1967 In Review: Best Artists, Records & Songs In Pop, Country & Rhythm & Blues \*\*\* List Of Top Disk

Producers ••
Gold Disk LPs,
Singles • Top

# Gash Box

Hits Of The Past 19 Years \*\*\* Bios Of Leading Artists \*\*\* Survey Of Global Record Scene



DOCTOR DOLITTLE: HE WALKS & TALKS WITH THE ANIMALS

Int'l Section: Part 2



#### On the Town

#### Donovan's Songs Of Beauty, Love

#### Raiph J. Gleason

THEY CAME from all over, in buses and in cars. They hitch-hiked and they walked and by 2:30 in the afternoon on Friday they were camped outside Winterland waiting to be first in line for the concert by Donovan that night.

Thus the return to San Francisco of the British singer who first appeared here in September at the Cow Palace was a real triumph.

"When Donovan comes here, it's not a

"When Donovan comes here, it's not a dance, it's not a concert, it's not an event. It's a religious experience," one long-haired youth said at Winterland.

And the followers treated it that way. Thursday night at the Fillmore, the audience sat packed against each other on the floor while Donovan, from a stage covered with flowers, with incense burning and candles instead of light bulbs illuminating the music stands, sang his songs of love and beauty.

"I understand my congregation is made up of the finer sex," he sang out and the girls on the floor in the audience breathed in ecstasy. All night long they sang along with him, softly swaying, their hair slowly floating from side to side, as they mouthed the words to "Celeste," "Retired Writer," "Young Girl Blues," "Sunny Goodge Street," and moved in joy to "First There is a Mountain," "Fat Angel," and "Mellow Yellow."



DONOVAN
Mysterious quality

#### \* \* \*

AT WINTERLAND it was the same thing except that there were more people, more than I have ever seen packed into that huge hall, sitting on the dance floor, crowding the stage and piled on top of one another in the aisles.

one another in the aisles.

"Happiness goes in a circular motion." Donovan instructed the neophytes in a new song he featured ("I haven't a name for it yet," he said later). And even though they had not heard it before, they seemed to know the lyrics. It is a mysterious quality that Donovan possesses. Somehow he verbalizes the dreams of youth. Now is the time for myths, apparently, and Donovan's fairy tales, descriptions of the scene and delineations of a mystical philosophy of love fit perfectly. "I tell you his name is love" Donovan sings: "Life is love and love is life." And in his new song he says "everybody is a part of everything, anyway."

Donovan stands today at the top with The Beatles and the Rolling

Donovan stands today at the top with The Beatles and the Rolling Stones and few others. He is the most imaginative of all the contemporary singers, using his voice (which is an excellent instrument to begin with) in the manner jazz singers do. In fact, a good deal of what Donovan does is jazz. He it is who finally has made the amalgam of jazz and poetry work. He sings his in-tempo songs with a jazz beat and an edge to his voice and a sound and phrasing that is reminiscent only of Billie Holiday. Not only this observer but other jazz fans in the audience were struck by this. The accompaniment (bass, drums, celeste, conga, drums, flute) is a jazz oriented backing. Harold McNear, who doubles on flute and tenor, is a fine soloist and backs Donovan like James Moody backs Dizzy Gillespie.

DONOVAN, OF COURSE, both in his lyrics and his music and, too, in the way in which he sings, is supremely lyrical. "My songs exist in the essence of silence" he told the Winterland audience as he waited for them to become quiet. And they became quiet, almost holding their

tor them to become quiet. And they became quiet, almost holding their breath in reverent attention as he sang.

He is an extraordinary performer. The pageantry, the flowers (he throws them to the audience at the end, after a joyous "Mellow Yellow"), the incense, the long robes, are all effective but the musicianship is underneath and solid as a rock. He knows exactly what he is doing, he is show-wise to the nth degree. The songs themselves are artfully constructed with echoes of familiarity, "songs of the realm" in the Tolkian expression and articulating the "beginning of a new world."

"I wish only to enhance and heautify the days of youth" he says and

"I wish only to enhance and beautify the days of youth" he says and adds "I sing my poems of the beauty I see that all may see and know the reassurance I know, that God is love."

"Wear Your Love Like Heaven"... a fabulous new album evolves from a best-selling single.



LN 24349/BN 26349 Stereo

"For Little Ones"... an album of irresistible appeal for children of all ages.



LN 24350/BN 26350 Stereo

"A Gift From A Flower To A Garden"
... Donovan's music, his art, his poetry ... all in a magnificently designed volume that includes the two LP's, a beautiful art portfolio, complete lyrics, and full color photographs.



Produced by Mickie Most

A TOTALLY UNIQUE CONCEPT.
DONOVAN'S OWN!



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### MFRRY CHRISTMAS



## AND BEST WISHES FOR THE **NEW YEAR**





## CashBoxTOP100

**DECEMBER 23, 196** 

		- 5	- 1
1	DAYDREAM BELIEVER  Monkees-Colgems-1012	12/23_	
2	HELLO GOODBYE  Beatles-Capitol 2056	2	
3	I SECOND THAT EMOTION Smokey Robinson & Miracles-Tamla-54159	5	
4	I HEARD IT THRU THE GRAPEVINE		
5	Gladys Knight & The Pips-Soul 35039 THE RAIN, THE PARK, AND OTHER THINGS	3	
6	CHAIN OF FOOLS	4	
7	WOMAN, WOMAN	13	4
8	Vnion Gap-Columbia-44297 YOU BETTER SIT DOWN KI	<b>DS</b>	2
9	Cher-Imperial-66261 BEND ME, SHAPE ME	9	•
10	BOOGALOO DOWN BROADWAY	19	58
	Fantastic Johnny C-Phil-L.A. of Soul-305 SKINNY LEGS AND ALL	15	19
12	Joe Tex-Dial-4063 IN AND OUT OF LOVE	14	17
	Diana Ross & Supremes-Motown-1116 SNOOPY'S CHRISTMAS	10	1
0	Royal Guardsmen-Laurie-3416 MASSACHUSETTS	34	50
	Bee Gees-Atco-6532 SHE'S MY GIRL	17	2
15	Turtles-White Whale-260	16	20
100	SUMMER RAIN Johnny Rivers-Imperial-66267 JUDY IN DISGUISE	21	27
W	John Fred & Playboys Band-Paula-282	22	53
18	HONEY CHILE Martha Reeves & Vandellas-Gordy-7067	23	32
19	INCENSE & PEPPERMINTS Strawberry Alarm Clock-UNI-55018	7	4
20	IT'S WONDERFUL Young Rascals-Atlantic-2463	27	55
21)	A DIFFERENT DRUM Stone Poneys-Capitol-2004	33	39
22	I SAY A LITTLE PRAYER Dionne Warwick-Scepter-12203	8	5
23	NEXT PLANE TO LONDON Rose-Garden-Atco-6510	25	28
24	LAZY DAY Spanky & Our Gang-Mercury-72732	18	18
25	KEEP THE BALL ROLLING Jay & The Techniques-Smash-2124	11	11
26	IF I COULD BUILD MY WORLD AROUND YOU		
27	Marvin Gaye & Tammi Terrell-Tamla 54161  BEAUTIFUL PEOPLE	36	48
28	Bobby Vee-Liberty-56009 NEON RAINBOW	29	31
29	Box Tops-Maia-580 BY THE TIME I GET TO PHOENIX	24	26
30	Glen Campbell-Capitol-2015 LOVE ME TWO TIMES	26	30
	Doors-Elektra-45624	42	51
31	AND GET AWAY  Esquires-Bunky-7752  WEAR YOUR LOVE LIKE	40	45
32	HEAVEN		

33	THE OTHER MAN'S GRASS		
	IS ALWAYS GREENER Petula Clark-Warner Bros7097	43	52
34	SUSAN		
35	Buckinghams-Columbia-44378 BEAUTIFUL PEOPLE	46	57
36	SINCE YOU SHOWED ME HOW TO BE HAPPY	39	47
37	Jackie Wilson-Brunswick-55354 YESTERDAY	38	40
38	Ray Charles-ABC-11009  I CAN SEE FOR MILES	28	29
39	Who-Decca-32206 PLEASE LOVE ME FOREVER	31	15
40	AN OPEN LETTER TO MY	30	14
	TEENAGE SON Victor Lundberg-Liberty-55996	6	6
41	DANCING BEAR Mamas & Papas-Dunhill-4113	51	70
42	WATCH HER RIDE  Jefferson Airplane-RCA Victor-9389	53	67
43	PATA PATA  Miriam Makeba-Reprise-0606	32	13
44	PEACE OF MIND		
45	Paul Revere & Raiders-Columbia-44335  I CAN'T STAND MYSELF	35	38
	(WHEN YOU TOUCH ME)  James Brown-King-6144	54	63
46	OKOLONA RIVER BOTTOM BAND		
47	Bobbie Gentry-Capitol-2044  MONTEREY	41	41
48	Eric Burden & The Animals MGM 13868  I AM THE WALRUS	76	-
49	Beatles-Capitol-2056 BEST OF BOTH WORLDS	56	61
50	O-O, I LOVE YOU	60	72
51	Dells-Cadet-5574  I'LL BE SWEETER TOMORRO	52 <b>W</b>	50
52	O'Jays-Bell-691 EVERYBODY KNOWS	55	60
53	Dave Clark Five-Epic-10265 GOIN' OUT OF MY HEAD/CAN	69 L'T	78
•	TAKE MY EYES OFF YOU		
54	WHO WILL ANSWER?	68	_
55	COME SEE ABOUT ME	79	
56	Jr. Walker & The All Stars-Soul-35041  I'M IN LOVE	58	64
57	WHAT'S IT GONNA BE	66	76
58	TELL MAMA	57	62
59	TO SIR WITH LOVE	64	74
60	BABY YOU GOT IT	20	16
61	TOO MUCH OF NOTHING Peter Paul & Mary-Warner Bros. 7092	65	68
62	GREEN TAMBOURINE Lemon Pipers-Buddah 23	63 85	69 89
63	AM I THAT EASY TO FORG Engelbert Humperdinck Parrot 40023	ET	67
64	DEAR ELOISE Hollies-Epic 10251	89 70	80
65	MY BABY MUST BE A	70	00
	MAGICIAN  Marvelettes-Tamla 54158	77	_

66	LOVE POWER		
67	Sandpebbles-Caila 141 BACK UP TRAIN	75	
68	IN ANOTHER LAND	72	1
69	Bill Wyman-London 907 LITTLE BECKY'S CHRISTMAS	71	1
	WISH  Becky Lamb-Warner Bros7154		
70	Percy Sledge-Atlantic-2453	74	
71	DANCING OUT MY HEART Ronnie Dove-Diamond 233	81	
72	NOBODY BUT ME Human Beinz-Capitol 5990	83	
73	CHATTANOOGA CHOO CHOO Harpers Bizarre-Warner Bros7090	-	
74	EXPLOSION IN MY SOUL Soul Survivors-Crimson-1012	٠,	
75	TWO LITTLE KIDS		
76	GOOD COMBINATION	88	·
77	IN MY MISTY MOONLIGHT	84	
78	THE LESSON	62	•
79	BABY, NOW THAT I'VE	_	
	FOUND YOU Foundations-UNI 55038	98	
80	DARLIN'  Beach Boys-Capitol-2068	_	
81	ITCHYCOO PARK Smal Faces-Immediate-501	80	
82	INSANITY COMES QUIETLY	TO	
	THE STRUCTURED MIND  Janis lan-Verve Forecast 5072	82	8
83	Jerry Butler-Mercury-72764	_	-
84	A VOICE IN THE CHOIR Al Martino-Capitol 2053	87	9
85	TO GIVE (THE REASON I LIVE Frankie Valli-Philips-40510	)	-
86	STORYBOOK CHILDREN Billy Vera & Judy Clay-Atlantic 2445	67	7
87	SKIP A ROPE Henson Cargill-Monument-1041		
88	PIECE OF MY HEART  Erma Franklin-Shout-221	61	é
89	PICK UP THE PIECES Carla Thomas-Stax-239	_	_
90	LITTLE RAIN MUST FALL Epic Splendor-Hit Biscuit 1450	92	10
91	SOCKIN' 1-2-3-4 John Roberts-Duke-425	94	8
92	SPOOKY Classics Iv-Imperial 66259	96	9
93	LITTLE DRUMMER BOY Lou Rawls-Capitol-2026	_	
94	WE'RE A WINNER Impressions-ABC-11022	_	_
95	SOMETHING'S MISSING 5 Stairsteps-Buddah 20	97	9
96	THIS THING CALLED LOVE The Webs-Pop Side 4593	93	9
97	UNITED PAR I Music Makers-Gamble-210	_	-
98		00	-
99	EXPECTING TO FLY  Buffalo Springfield-Atco-6545		-
100	DOING TONIGHT		
	Tommy Boyce & Bobby Hart-A&M-893		-

	_
A Different Drum (Screen Gems, Columbia, BMI) A Little Rain Must Fall (Chardon, BMI) A Voice In the Choir (Case, ASCAP) AM I that Easy To Forget (4 Star, BMI) And Get Away (Hi-Mi, Flomar, BMI) An Open Letter to My Teenage Son (Asa, ASCAP) Baby Now That I've Found You (Saturday BMI) Baby You Got It (Big Shot, BMI) Back Up Train (Tosted BMI) Beautiful People (Mirwood, BMI) Bend Me Shape Me (Helios, BMI) Best of Both Worlds (Dick James, BMI) Bookaloo Down Broadway (Dandelion, BMI)	21 90 84 63 31 40 79 60 67 -35 9 49
By The Time I Get To Phoenix (Johnny Rivers, BMI). Chain of Fools (14th Hour, Pronto, BMI) Chattanoga Choo Choo (Lee Feist, ASCAP). Come See About Me (Jobete, BMI). Count the Days (Catalogue, C&I, BMI). Cover Me (Pronto, BMI). Dancing Bear (Wingate, ASCAP). Dancing Out of My Heart (Richard Irwin, ASCAP) Darlin' (Sea of Tunes, BMI). Daydream Believer (Screen Gems, BMI). Everybody Knows (Francis, Day, Hunter, ASCAP) Expecting to Fly (Ten East, Springalo, Cotillion, BMI) Explosion In My Soul (Double Diamond, BMI).	29 6 73 55 98 70 41 71 80 1 64 52 99 74

į	LPHABETIZED TOP 100 (INCL	UD.
	Goin' Out of My Head (Saturday, Seasons Four, Vogue, BMI)	53
	Good Combination (Triparte, Pam-Bar, D&K, BMI)	76
	Green Tambourine (Kama Sutra, BMI) Hello, Goodbye (Macien, BMI)	62 2
	Honey Chile (Jobete, BMI)	18 38
	I Can't Stand Myself (Taccoa, Soil, BMI) If I Could Build My Whole World	45
	Around You (Jobete, BMI)	26 4
	Am The Walrus (Comet, ASCAP)	48
	I'm In Love (Pronto, Tracebob, BMI)	56 68
	I Say A Little Prayer (Blue Seas, ASCAP) I Second That Emotion (Jobete, BMI)	22 3
	I Wonder What She's Doing Tonight (Screen Gems/Columbia, BMI)	10 <b>0</b>
	Itchycoo Park (Nice Songs, BMI)	81
	(Zira, Floteca, BMI, Mia, ASCAP)	51 12
	In The Misty Moonlight (4 Star BMI) Incense & Peppermints (Calridge, ASCAP)	77 19
	Insanity Comes Quietly To The	20
	Observational Adjust (Distance DAM)	00

Judy In Disguise (Su Ma, BMI)	) [	NG PUBLISHERS AND LICENS	EE
Little Becky's Christmas Wish (Carlman, BMI) 62 Little Drummer Boy (Int'l Korwin, Mills, ASCAP) 93 Lost (Double Diamond, Downstairs, Parabut, BMI)		Keep The Ball Rollin' (Screen Gems, BMI)	25
Love Me Two Times (Wippen, BMI)		Little Becky's Christmas Wish (Carlman, BMI) Little Drummer Boy (Int'l Korwin, Mills, ASCAP) Lost (Double Diamond, Downstairs,	93
Monterey (Slamina, Sea Lark, BMI). 47 My Baby Must be A Magician (Jobete, BMI). 65 Neon Rainbow (Earl Barton, BMI). 28 Next Plane To London (Myrwood, Anthers, BMI) 23 Nobody But Me (Weman, BMI). 72 Oko'ona River Bottom Band (Larry Shayne, ASCAP). 45 O-O I Love You (Chevis, BMI). 50 Other Man's Grass Is Always Greener (Nothern, ASCAP). 33 Pata Pata (Xina, ASCAP). 43 Peace Of Mind (Daywin, BMI). 44 Peace Of My Heart (Web IV, BMI). 88 Pick Up The Pieces (East, Groovesille, BMI). 19 Please Love Me Forever (Selma, BMI). 39 She's My Girl "(Chardon, BMI). 15 Skinny Legs And All (Tree, BMI). 15		Love Me Two Times (Wippen, BMI)	30 66
Next Plane To London (Myrwood, Anthers, BMI)   23     Nobody But Me (Weman, BMI)   72     Oko'ona River Bottom Band (Larry Shayne, ASCAP)   45     O-O I Love You (Chevis, BMI)   50     Other Man's Grass Is Always Greener (Nothern, ASCAP)   33     Pata Pata (Xina, ASCAP)   44     Peace Of Mind (Daywin, BMI)   44     Peace Of My Heart (Web IV, BMI)   88     Pick Up The Pieces (East, Groovesille, BMI)   59     Please Love Me_Forever (Selma, BMI)   39     She's My Girl (Chardon, BMI)   15     Skinny Legs And All (Tree, BMI)   11		Monterey (Slamina, Sea Lark, BMI)   My Baby Must be A Magician (Jobete, BMI)	47 65
(Larry Shayne, ASCAP). 43 O-O I Love You (Chevis, BMI). 50 Other Man's Grass Is Always Greener (Nothern, ASCAP). 33 Pata Pata (Xina, ASCAP). 43 Peace Of Mind (Daywin, BMI). 44 Peace Of My Heart (Web IV, BMI). 88 Pick Up The Pieces (East, Groovesille, BMI). (9 Please Love Me Forever (Selma, BMI). 39 She's My Girl (Chardon, BMI). 15 Skinny Legs And All (Tree, BMI). 11		Next Plane To London (Myrwood, Anthers, BMI) Nobody But Me (Weman, BMI)	23
(Nothern, ASCAP). 33 Pata Pata (Xina, ASCAP). 43 Peace Of Mind (Daywin, BMI). 44 Peace Of My Heart (Web IV, BMI). 88 Pick Up The Pieces (East, Groovesille, BMI). 19 Please Love Me Forever (Selma, BMI). 39 She's My Girl (Chardon, BMI). 15 Skinny Legs And All (Tree, BMI). 11		(Larry Shayne, ASCAP)	
Peace Of My Heart (Web IV, BMI). 88 Pick Up The Pieces (East, Groovesille, BMI). 59 Please Love Me Forever (Selma, BMI). 39 She's My Girl "(Chardon, BMI). 15 Skinny Legs And All (Tree, BMI). 11		(Nothern, ASCAP) Pata Pata (Xina, ASCAP)	43
Skinny Legs And All (Tree, BMI)		Peace Of My Heart (Web IV, BMI) Pick Up The Pieces (East, Groovesille, BMI) Please Love Me Forever (Selma, BMI)	89 39
		Skinny Legs And All (Tree, BMI) Since You Showed Me How To Be	

Happy (Jalynne, BRC, BMI)	<b>3</b> 6 <b>8</b> 7
Snoopy's Christmas (S&J, Next Day, Kaiser, ASCAP) Sockin' 1-2-3-4 (Don, BMI) Something's Missing (Kama Sutra, BMI) Spooky (Bill Lowery, BMI) Summer Rain (Johnny Rivers, BMI) Storybook Children (B'ackwood, BMI)	13 91 95 92 16 86 34
Susan (Bag-O-Tunes, Diogens, BMI). The Rain, The Park, And Other Things Akbestal & Luvlin, BMI). The Lesson (Alta, ASCAP). This Thing Called Love (Ema.ou, BMI). Tell Mama (Flame, BMI). To Give (Saturday, Seasons Four, BMI).	5 78 96 58 85
To Sir With Love (Screen Gems, BMI)	59 61 88 97 42 32
We're A Winner (Chi Sound, BMI). What's It Gonna Be (Rumbalero, BMI). Who Will Answer (Sunbury, ASCAP). Woman Woman (Glaser, BMI). Yesterday (Mac Len, BMI).	94 57 54 7 <b>3</b> 7
You Better Sit Down Kids (Christmarc, B.MI)	8

# DOMESTICATION OF THE PROPERTY OF THE PROPERTY

IF you want your daughter living in a world where she's not safe on Main Street at high noon.

IF you want your son believing that violence and kicks go hand-in-hand.

BUT if you're concerned with the terror that is spreading through our cities...if you care about the world the next generation will live in—the world you're helping to make—then you'd better get involved. Now. And you can start with

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A Coral Rock Production
Produced by Wes Farrell

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#### CBS & Sony Forming Label In Japan

new YORK — The Columbia Broad-casting System and Sony Corporation plan to form CBS/Sony Records in Japan, it was announced last week. The CBS/Sony tie will dissolve CBS

Records' licensing agreement with Nippon Columbia, which, despite its name, has no corporate association

with CBS.

The venture, a 50/50 partnership, will produce, manufacture and distribute records, pre-recorded tapes and music publications. The wide range of repertoire of CBS Records and CBS International will flow through the new company, which will

be established as soon as approval from the Japanese Government is re-ceived. The new company will also re-cord Japanese music and musicians, both classical and pop, and market these recordings throughout the

world.

The deal is being negotiated in Japan by Goddard Lieberson, president of the CBS/Columbia Group, Harvey Schein, president of CBS Int'l, and Akio Morita, executive vice president of Sony, and Nurio Ohga, director and general manager of Sony.

Both Lieberson and Schein were still Both Lieberson and Schein were still in Japan at week's end.

#### 'I. M. Flowers Show' Blossoms Over FM Into Major Disk Act Exposure

NEW YORK—"The I.M. Flowers Show," a rock program over FM radio whose format is as far-out as many of its record acts, is luring a nation-wide audience as well as major sponsor label groups or label groups o

wide audience as well as major sponsor label sponsorship.

A program that eschews the conventional Top 40 deejay style, it is aired "live" over WCBS-FM in New York on Fridays and Saturdays from 11 pm to 1 AM, and taped versions are syndicated over the same time period to six CBS-affiliated FM outlets.

According to John C. DeWitt pro-

According to John C. DeWitt, producer of CBS/FM and responsible for program development, the show is a "world unto itself." It is an outgrowth, DeWitt explains, of the evolution of a rock sound whose content, music and lyrics, is "saying something." Reading from a prepared script,

#### FRONT COVER:



Professor Henry Higgins is Doctor Dolittle now. Rex Harrison, the star of the classic "My Fair Lady," adds another major musical role to his another as the lead in the new 20th the polittle." of the classic "My Fair Lady," adds another major musical role to his career, as the lead in the new 20th Century Fox film, "Doctor Dolittle," which premiere's this week (19) in New York. The 20th Century Fox Records' soundtrack, distributed by ABC Records, is already a chart-seller, and should really get going as the film saturates the nation's as well as the world's movie houses. The Leslie Bricusse score has received some of Bricusse score has received some of the most extensive disk coverage of any musical, film or stage vehicle, in years. (See separate story Pg. 105)

> FOR INDEX SEE PGS. 10-12

Transcontinental Investing's purchase of the Tip Top rack operation of San Francisco, indicated in last week's issue was confirmed at press time. More details next week.

I.M. Flowers, a "mystique" pseudenym for a former New York record promotion man, sets a tone right out of psychedelphia, leaning heavily on sensual prose and rhyme schemes. This mood is further enhanced by the use of an echo chamber and filtering.

The program was first conceived last April. A pilot program was aired in July in Oklahoma City, which DeWitt feels contains a good-cross section of various markets, including the 17 to 23 age bracket that the show zeros-in-on. The regular schedule began on Oct. 6.

Label Sponsorship

A number of labels with acts that fit the show's programming concept have become sponsors. This consists of 1 hour sponsorship by two companies each night. So far, Mercury Records, Elektra Records, Tower Records have bought time, with commercials consisting of 60-second opening and closing spots and 51-minute spots throughout the show. DeWitt said that (Continued on page 102)

#### Gavin Radio Conference Historic First; As Two Nearly \$2 Bill Industries Meet

LAS VEGAS—Two near-billion dollar-per-year industries, radio and records, converged here at the Riviera Hotel on Dec. 8-10 to pay tribute to their own as well as exchange ideas. Billed as the "Bill Gavin Radio Program Conference," it was a significant first for both burgeoning businesses, attor both burgeoning businesses, attended by approximately 600 execs, reps, jocks, promomen, producers and music librarians. A tribute as well to Gavin who conceived the seminar.

Saturday was devoted to a seven-

#### Whitney Young: Respond To Needs Of The Negro

LAS VEGAS — Whitney M. Young, Jr., executive director of the National Urban League, was the final speaker at the Bill Gavin seminar, and drew a at the Bill Gavin seminar, and drew a standing ovation as he closed with an appeal to both industries that they respond to the Negro's needs. Equal opportunity, he said, is only a theory in America. "But in reality there's still a gap as great as it was 20 or 30 years ago."

gap as great as it was 20 or 30 years ago."

"Stop generalizing," was his suggestion to radio and other media.
"Negroes did not riot in Newark—some Negroes did . . . add positives . . . if all we feed the Negro is a daily dose of negatives then we're playing with fire—the next fire may consume all of us . . intergrate yourself with Negroes in policy making positions, carry Urban League radio shows, training opportunity programs . . respond to the Negro who has given so much to America." Or else—"we're going to be hurt—as people.

"we're going to be hurt — as people. We will never be able to explain to a generation yet unborn why we, who had so much, were unwilling to give it to others."

#### Larry Newton Renews Pact With ABC

NEW YORK—Larry Newton, president of ABC Records, has signed a new long-term contract with the American Broadcasting Companies, the parent company. Sam Clark, former ABC president and now group vp in charge of non-hypothesis to your president and now group vp. in charge of non-broadcasting opera-tions for ABC, said that the new pact had been granted in recognition of "outstanding achievement during the three years he has headed the ABC record division."

Headed Label Expansion

Clark noted that Newton had expanded and improved the distribution of ABC Records and had attracted to the label an "additional number of top recording stars." Newton has also ne-



gotiated the label's acquisitions within the wholesaling field, including New Deal, C&C Distributing and the John

Deal, C&C Distributing and the John Billinis company.

He has also purchased for the label the Mamas & Papas starred Dunhill Records, which had previously been distribution by ABC, and brought into the constitution such india producers as the operation such indie producers as Lee Hazlewood, Wes Farrell and Terry Melcher, as part of a distribu-(Continued on page 102)

#### Katzel Named Veep Mkting Head At ABC

NEW YORK — Bud Katzel has been promoted to vice-president and director of marketing for ABC Records effective Jan. 1, reports Larry Newton, president of the diskery. Katzel's responsibilities encompass all labels in the ABC Records family.

Katzel joined ABC in July, 1966, as national sales manager for all ABC Records product, and for some time has been handling merchandising duties.

ABC's new vice-president was pre-viously vice-president and general (Continued on page 102)

#### Otis Redding, Bar-Kays Deaths Add Sad Note To Holiday Season

NEW YORK-Otis Redding, one of NEW YORK—Otis Redding, one of the top R&B performers, was killed last week (10) when his twin engined Beechcraft jet enroute from Cleveland undershot the runway at Madison, Wis., and plunged into the icy waters of Lake Monona. The plane, Redding's for only two months, was piloted by 28-year-old Richard Fraser, who also perished in the crash. Ben Cauley (20), a member of the Bar-Kays, was the only survivor; four members of the group (Phalon Jones, Jimmie King, Carl Cunnigham, and Ronald Caldwell) were killed as was Redding's valet, Mat-thew Kelly. James Alexander, the only other surviving Bar-Kay, was traveling by a commercial airline at

traveling by a commercial arrine at the time.

Redding was buried in Macon, Ga. last Fri., Dec. 15. Jerry Wexler, executive vice president of Atlantic Records, eulogized the nationally famed chanter at the ceremony.

The 26-year-old Redding, who lived in Macon, Ga., was an enthu(Continued on page 102)

hour discussion of "Trends and Problems in Radio Programming" (a total lems in Radio Programming" (a total of 19 speakers from both radio and records) with an awards banquet (see complete awards list on pg. 66) and special stage show featuring Ed Ames, Ray Price and the Baja Marimba Band. Sunday produced some heated panel discussions on pop, nonrock, rhythm and blues and country/western programming. western programming.

#### Pat O'Day Keynoter

Pat O'Day Keynoter

Program director for KJR, Pat
O'Day, in his keynote address, noted
that the last meet in Chicago some
20 months ago was relegated to radio
personnel only. "There is one great
misconception," he said, "that the
music business is constantly indebted
to the radio industry. . . I'm afraid
that we need you more than you need
us." (Yet Atlantic's Jerry Wexler,
later in the day, said, "The truth is,
on a personal level we mingle very
well with radio people . . . but in the

#### Gavin Awards List Pg. 66

business relationship we're on sufferbusiness relationship we're on sufferance. We mustn't transgress and the relationship, really, is a set of rules ... 'don't come 'til Friday. They're too long, shorten them. They're too dirty, clean 'em up'.")

long, shorten them. They're too dirty, clean 'em up'.")

"Twenty months ago," O'Day recalled, "the middle of the road radio people listened with interest to stories of how KLAC had just blitzed L.A. with an all-talk format . . . the top 40 delegates were concerned over diminishing numbers with an eye over their shoulder on Drake and Shenault. . . . In the past 20 months we have improved . . . are giving the public better and better radio. Yet there is an area where we have lost ground . . . one glaring failure . . . we are failing to inspire, groom and nurture the men that must develop if we ourselves are to advance . . . if our group present this morning pledges to return home and give the time, effort and interest to those for whom we are responsible, pledge to unselfishly share our knowledge, our experience and failures. If we do this one thing the expense and effort of delegates, the cost of flying them over a million miles to gather effort of delegates, the cost of flying them over a million miles to gather here, will be more than justified. . . . Let's return and become teachers . . . let's let our people join our industry and become part of what we're doing."

#### Improving Communications

Joe Smith, v.p. and general man-ager Warner Bros.-7 Arts Records, (Continued on page 198)

#### Sholes' NARAS Luncheon: Nostalgia & Good-Humor

NEW YORK—Nostalgia and good-humor were in good supply at a luncheon here last week in honor of Steve Sholes, RCA Victor Records pop A&R vp.

Affair, held last Tuesday (12) at the Amair, held last fuesday (12) at the Americana Hotel, was sponsored by the New York chapter of NARAS, the disk awards society. Father Norman J. O'Connor, president of the chapter, said the luncheon had inaugurated a series of similar fetes in tribute to major industry figures.

A light-hearted touch figured in A light-hearted touch figured in both verbal and pictorial thumb-nail bios of the exec, who has been associated with RCA since 1929, when he joined the company while still attending high school. In addition, as the guests ate, Sholes' industry years were measured by 44 taped selections of hits he has produced over the last 20 years including classic sides by of hits he has produced over the last 20 years, including classic sides by Eddy Arnold, Elvis Presley, Jim Reeves, Louis Armstrong, Coleman Hawkins, Hank Snow, Henry Mancini, Elton Britt, Earl Hines-Billy Eckstine and many others. This gesture offered the broad nature of Sholes' musical

(Continued on page 102)

# THE STRAWBERN ALARM

WITH THEIR NEW



UNI 55046

# ELOCKSTRIKES AGAINIII

MASH SINGLE





UNIVERSAL CITY RECORDS · A DIVISION OF MCA INC.

#### INDEX OF FEATURES

#### YEAR-END SUMMARY

Best Albums Of 1967 24
Best Albums Of 1967 (Country)
Best Artists Of 1967 On Albums
Best Artists Of 1967 On Singles
Best Artists Of 1967 On Singles (Country) 111
Best Artists Of 1967 On Singles (R&B)
Bios Of Leading Artists Of 196752, 54, 56, 58,
60, 62, 64
Golden Albums
Million Sellers (Singles)
NARAS Poll Winners
Necrology 1967 80
Producers Of Top 100 Hits
Top 100 Chart Hits Of 1967
(With Publishers And Writers)
Top Country Chart Hits Of 1967 111
Top R&B Chart Hits Of 1967
Top Songs Of Each Month In 1967 36
Top Albums For Past 7 Years 72
Top R&B Hits For Past 7 Years72, 74
Top Singles Hits Of The Past 19 Years44, 46, 48
Year In Review—196748, 50

#### WEEKLY FEATURES

		4
Album Reviews10	7.	108
Basic Album Inventory		
Bios For DJ's		
Christmas Activity List		102
Country Music Section	10-	114
Looking Ahead (Singles)		84
Platter Spinner Patter		106
Radio Active Chart		82
R & B Top 50		99
Record Ramblings		94 92
Single Reviews	90,	92
Sure Shots		98
Top 100 Albums		103
Top 100 Labels		

#### INTERNATIONAL SECTION

argentina	49
Australia	56
Denmark	54
'inland	52
rance	44
	46
Freat Britain	2
Iollandtaly	57
apan	58
	53
	4(
weden	53

#### #1 FEMALE NEWCOMER (R&B) IN '67

Thank You Cash Box

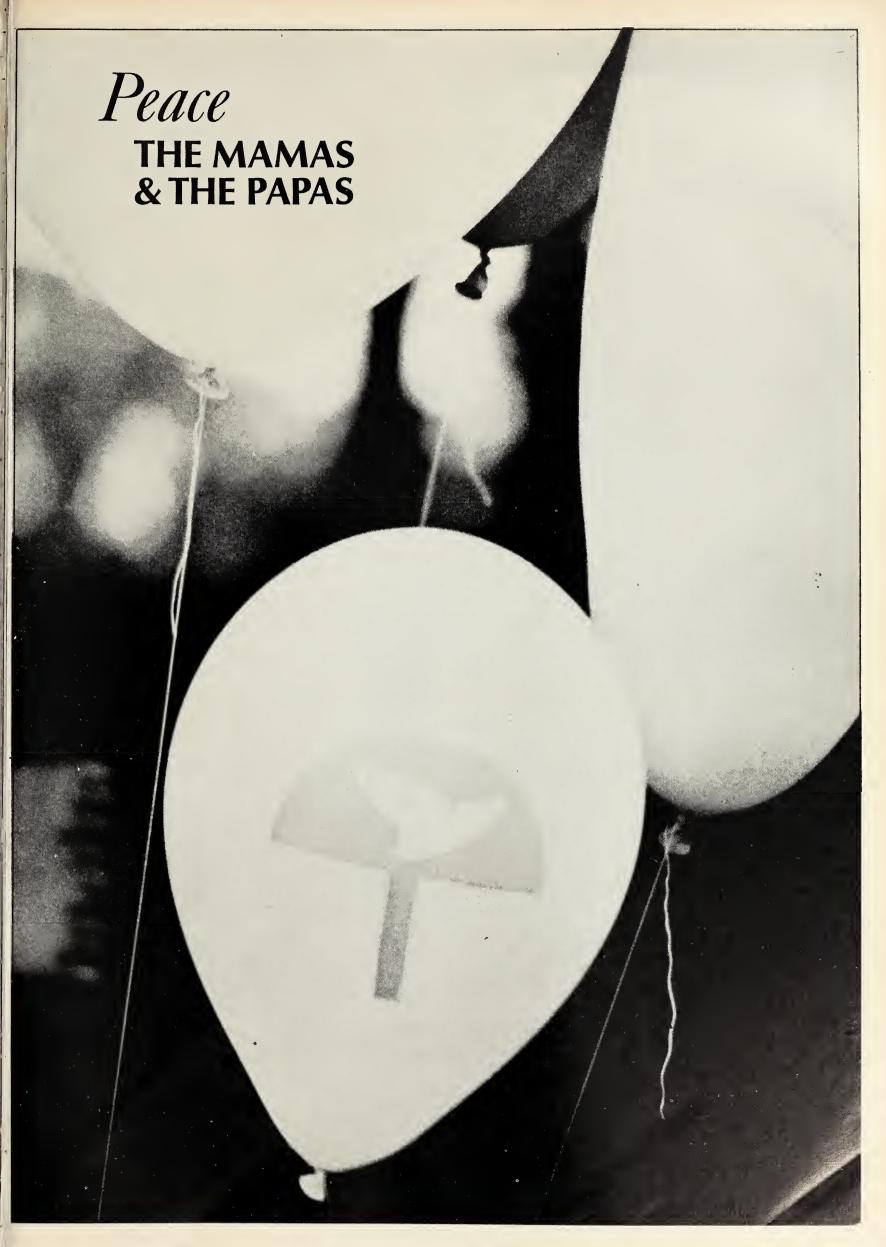
and Everyone!

Bettye Swann



RECENTLY CLOSED AT BIMBO'S IN S.F., CURRENTLY TOURING SUPPER CLUBS AND CAMPUSES. NEWEST LP "MAKE ME YOURS" ON MONEY RECORDS.

PERSONAL MANAGER GEORGE BARTON LOS ANGELES, CALIF. 933-7853 MUS-ART CORP. OF AMERICA HOLLYWOOD—LAS VEGAS— LONDON



#### INDEX OF ADVERTISERS

#### MUSIC (DOMESTIC) - Part 1

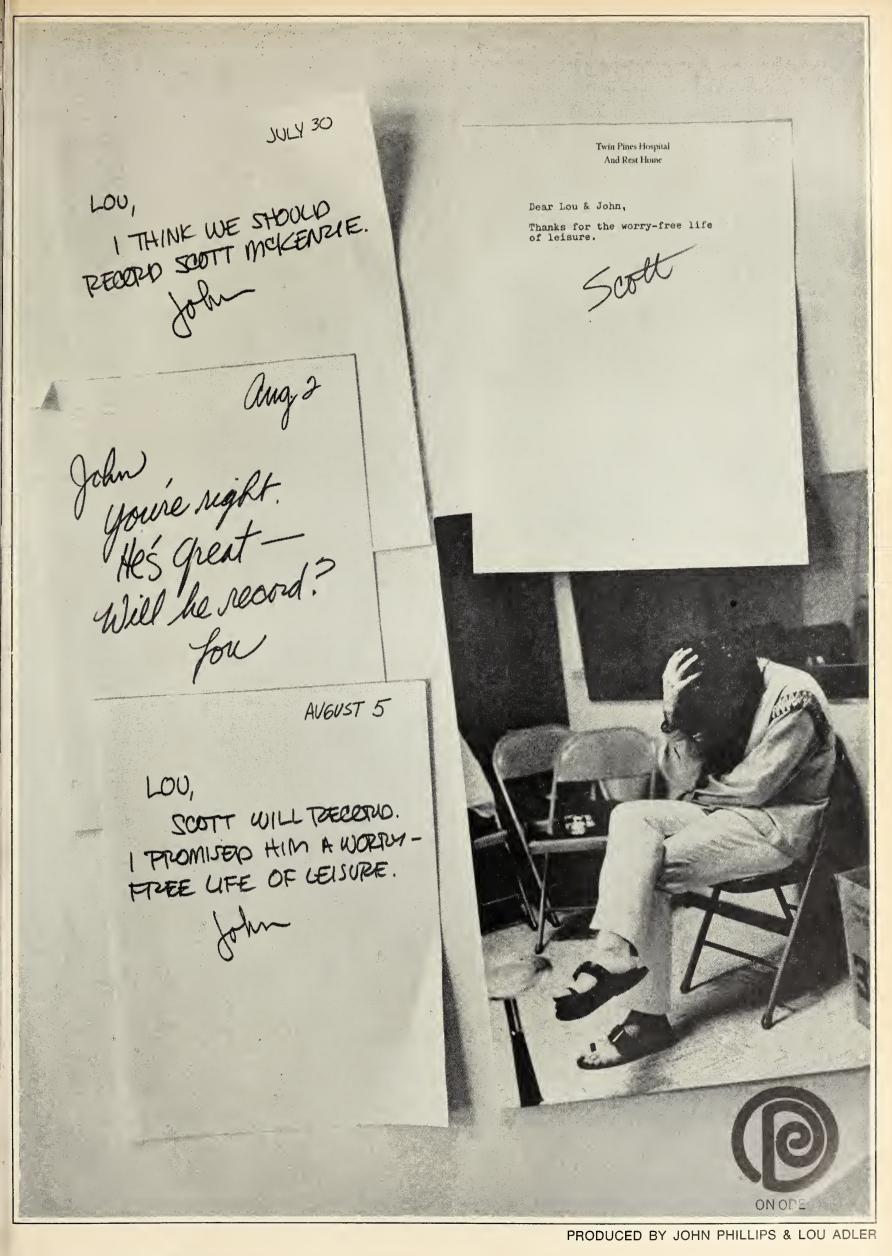
								45-
A		D		L		S		13
Aberboch Group	54	Diomond, Neil40,	41	Lettermen, The 75	5			4
Abnak Records	В3	Dooto Records	50	Longet, Claudine		Soturdoy Music		
Acto Records	59	Dunhill Records	97			Scepter Records		
Alpert, Herb	31	F		M		Schroeder, A.		
A & M Records	29	E .		MGM Records		Seo Of Tunes		
Association, The	85	Empire State Record Sales	84	Momos & Popos 11		Shout Records		
Atlantic Records	79	Epic Records91,		Martin, Deon		Sponky & Our Gong		
		Essex Dist		Mathis, Johnny 71		Spirit, The14		
В		Every Mothers' Son	17	McKenzie, Scott	3	Swonn, Bettye	. 19	0
Davis Dasarda	42	F		Mills Music 86	5	11		
Bong Records				Monkees, The 95	5	U		1
Bell Records		Fronklin, Aretho	69	Motown Records	3	UNI Records	.B,	9
Bendia Music		C		NI		United Record Dist	. 2	0_
Bennett, Tony		9		IN				22
Blues Magoos		Gomble-Huff Productions		Noshboro Records24, 88	3	V		
Brite Stor		Gormiso Dist. Gentry, Bobbie		D		Voughn, Billy	2	2
Broodcast Music, Inc. (BMI)		Centry, bobbie	''			Toogin, biny		٥
Brown, Jomes		Н		Peoches & Herb		W		· Ye
brown, Joines	0.5	Husky, Ferlin	13	Pelton Publishing 114		<b>''</b>		
C				D		Worner Bros-Seven Arts Records		
		J		K		Worwick, Dionne		
Copital Records		Jomie/Guyden Records	4B	RCA Victor RecordsBack Cover		Williams, Andy		24
Cornivol Records		Jerry Ross Productions	37	Rowls, Lou		Williams, Roger		
Chess Records		V		Reol Good Productions		Wilson, Murry		15
Como, Perry		K		Robbins, Feist & Miller		Winkel, W. G.		
Cosby, Bill			55	Rosen, Herb		Wisner, Jimmy		
Crewe Group of Componies	67	Kent-Mordern Records	80	Royal Guardsmen 57	′	Wright, Johnny	. 11	2 -

#### MUSIC (INTERNATIONAL) - Part 2

A		D		М		R	1
Aberboch		Decco-Englond	7		24	RCA Victor-Argentino	
Albert & Son, J		Derom, Fronce 42		Moscotte, Edizioni Musicoli		RCA Victor-Brozil	14
Altono Editions		Disc Jockey		Mourice, Peter		RCA Victor-Italy 2	9
Amigo Records		Durium		MGM/Verve		Reuter & Reuter	3
Aldinote becentified in the second	17	Dollon		Microfon		Rideou Rouge, Les Editions 4	
Arends, Poul, Music		E		Mills Music		Ri-Fi	7
Ariston		EMI Records	3	Monro, Matt		Robbins Music-England	6
Axie Enterprises	17	Envoy Records	-	Multitone A/S		1033, 103.011	
В		Essex, Musikforloget		Motifione A/3	33	S	1
Ь		_		N		Seith, August	10
Bosort		F		Negrom	E 7	Sicomericana4	9
Belindo/Castle Music		Feltz, Kurt, Produktion 46	16	Negrom	3/	Southern Music, England	4
Bendig MusicPt. 1, Poge 11		Fermato 51	51	0		Sporto Music         2           Stewort, Andy         1	9
Beuscher, Poul		Froncis, Doy & Hunter-England 18	6			Stigwood, Robt 2	25
Bourne Music :		0		Odeon	52		
Bron, Sydney		G		Ortego, Polito	50	Sweden Music         5           Swedisc         5	3
Burlington Music		Gerig, Musikverlag 47	17	D			3
bornington Mosic	- 1	H				U	3
C		Horris, Rolf	9	Poge One Records		United Artists 1	2
Ğ		Hispovox		Poloce Music			20
CBS Englond		Hit Records		Porode Records		V	
Compbell Connelly		Humperdinck, Engelbert 18	В	Philips Records4,		Voughan, Fronkie 1	201
Compi Editore		1		Phonogram, Argentina		247	
Corlin Music		J		Phonogrom, Italy		W	1
Corosello Cemed		Jomes, Dick, Ltd 15	5	Pohjoismainen, Sohko-Osokeyhito (PSO) Polydor Records, Hollond		Whiteley, Norman 5	
Choppell & Co., Ltd		Jones, Tom		Prestige		Winkel, W. G	
Clon		Jupiter Records	0	Primovero Editions		might, somether	1
Cupol, Sweden		K		Prowse, Keith, Ltd.		Z	
Curci		K.P.M 23	23	Pye Records		Zofiro 4	1
				.,-	_		20

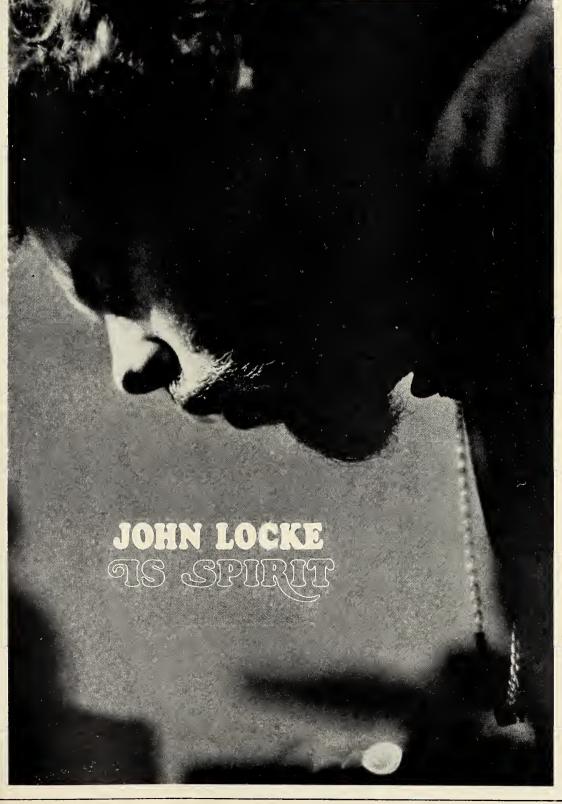
#### COIN MACHINES - Part 3

A	D		н		R	-
Active Amusement Co	Dovis Distributing Co		Hastings Distributing Co	14	Rene Pierre 1: Dovid Rosen, Inc. 1:	3
В	E		1	•	Rowe Monufocturing	5
Bolly Monufocturing Co	Eostern Novelty Co	4	Irving Koye Co	9	U	V
Bonner Specialty Co	•		M		United Billiords, Inc.	
R. H. Belom, Co	riserier manorocioring co		Mondiol International, Inc	6	United Coin Machine	3
bilotto Effetbilses	Frontz Monufocturing	9	M.O.N.Y	14	W	4
C	G		N.I.		Westchester Operators 12	4
Chicago Dynamic Industries	General Vending, Inc	11	N		Williams Electronics, Inc	
Clevelond Coin International 1	D. Gottlieb & Co	11	Nutting Associotes	12	World Wide Distributors	100
Color-Sonics, Inc.	Greco Gros. Distributing Co	13	N.Y.S.C.M.A.	14	The Wurlitzer Compony	











#### Top 100 Chart Hits of 1967

A COMPILATION OF THE YEAR'S BIGGEST HITS COMPILED FROM THE WEEKLY CASH BOX TOP 100 LIST. LIST IS COMPILED AS FOLLOWS: FOR EACH WEEK A SONG IS #1 IT RECEIVES 135 POINTS. EACH #2 SONG IS AWARDED 124 POINTS. #3 GETS 123 #4 GETS 122 #5 GETS 121. #6 THRU #10 GETS 115 TO 111. #11 SONG GETS 90 POINTS AND SO ON DOWN THE LINE TILL #50 SONG WHICH GETS 51 POINTS. ONLY THE TOP FIFTY TITLES OF ANY GIVEN WEEK ARE INCLUDED IN THE SURVEY. SURVEY BEGINS WITH THE FIRST ISSUE IN JANUARY.

Letter—Box Tops—Mala Barton—BMI—Carson   1502					Total
1. Light My Fire—Doors—Bisktre 45615—Nipper ASCAP—Doors   1. Can't Tack My Fyst Off You_Frenkiu Veil.—Philips 40446—Sturday & Sections Four—BMI—Crewe, Geudio   1. Can't Tack My Fyst Off You_Frenkiu Veil.—Philips 40446—Sturday & Sections Four—BMI—Crewe, Geudio   1. Can't Tack My Fyst Off You_Frenkiu Veil.—Philips 40446—Sturday & Sections Four—BMI—Black, London   1. Can't Tack My Fyst Off You French Weil French Miller Black, London   1. Can't Tack My Fyst Off You French My Fire You F					
. Corn Tale My Eyes Off You—Frankis Vall—Philips 30446—Saturday & Seasons Four—BMI—Crewe, Gaucilo 1458 1. Oak To Billis Jou—Babble Gentry—Capital 5930—Shayem—ASCAP—Gontry 1453 1. To Sir With Lova—Julu—Epic 40187—Screen Gem—Columbia—BMI—Black, London 1408 14097 Tope-Gentry—Turles—With Whole 244—Cherdron—BMI—Black London 14098 14097 Tope-Gentry—Capital 5930—Screen Gem—Columbia—BMI—Dismond 1418 1419 Tope 1409 Tope					
4. Oct   Salifie   Joe					
5. To Sir With Love—Lubu—Epic 40187—Screen Gams—Columbin—MI—Black, London         1428           6. Hoppy Together—Lurlies—White Whole 244—Chardon—BMM—Banner, Gordon         1439           7. Windy—Association—Warner Brox. 7041—Irving—BMI—Friedman         1373           9. Groovin—Young Racroit—Altanitz 2401—Sincer—BMI—Cavaliere, Brigoni         1323           11. Georgy Girl—Seckers—Capilol 3758—Chappell—ASCAP—Springfield, Debe         1227           11. Georgy Girl—Seckers—Capilol 3758—Chappell—ASCAP—Springfield, Debe         1229           12. Think West Alone Now—Innury James & Shandells—Robulers APO—Kenne Surva, Particle—BMI—Cordell         1225           13. South Many San & Dave—Strax 231—Lack Proposed Screen Screen Mill—Parks         1226           13. South Many San & Dave—Strax 231—Lack Proposed Screen Screen Mill—Parks         1220           14. South San & Dave—Strax 231—Lack Proposed Screen Screen Mill—Parks         1220           15. Come Back When You Grow Up—Babby Young Liberty 5954—Parker Many Screen Mill—Parks         1222           16. Swood Soul Music—Arrhur Conley—Arce 4643—Redworl—BMI—Redding, Conley         1232           18. Kind Of A Drag—Backinghams—USA 390—Survhorn—ASCAP—Carlor, Lowis         1190           20. Gook Rhythm—Happening—B. T. Puppy 327—New World—ASCAP—Carlor, Lowis         1190           21. Reflections—Suprems—Molow Motor III 11—Jobbes —BMI—Hollond, Dozier, Holland         1183           22. Somebody To Love—Jefferson Airplane—RCA 91					
. Heppy Together—Turles—White Whole 244—Chordon—BMI—Banner, Gordon 1375 1. Windy—Association—Warner Ber. 7041—Inving—BMI—Friedman 1375 1. Windy—Association—Warner Ber. 7041—Inving—BMI—Friedman 1373 1. Respect—Acrib Franklin—Altonic 2403—East, Time—BMI—Calcularies, Brigon 1373 10. Respect—Acrib Franklin—Altonic 2403—East, Time—BMI—Redding 1277 11. Think We're Alone Nov—Tenmy James & Shondells—ASCAP—Springfield, Doele 1278 12. Think We're Alone Nov—Tenmy James & Shondells—ASCAP—Springfield, Doele 1279 12. Think We're Alone Nov—Tenmy James & Shondells—ASCAP—Springfield, Doele 1270 12. Think We're Alone Nov—Tenmy James & Shondells—ASCAP—Springfield, Doele 1270 1281 1292 1393 1403 1404 1405 1405 1405 1405 1406 1406 1406 1407 1407 1407 1407 1407 1407 1407 1407					
1. m A Belisver—Monkoses—Colgoms 102—Scroen Gems—Columbia—BMI—Diamond   1373   1353					
9. Grovin—Young Rascals—Altonitz 2401—Slocar—BMI—Cavaliere, Brigari 11. Respect—Archer fornithir—Altonitz 2433—East, Time—BMI—Redding 11. Respect—Archer fornithir—Antonitz 2433—East, Time—BMI—Redding 11. Think WVer Alone New—Tommy Jomes & Shondells—Routeller 4720—Kama Sutra, Porticia—BMI—Cordell 11. Soul Man—Some & Dave—Erromy Jomes & Shondells—Routeller 4720—Kama Sutra, Porticia—BMI—Cordell 11. Soul Man—Some & Dave—Erromy Jomes & Shondells—Routeller 4720—Kama Sutra, Porticia—BMI—Cordell 11. Soul Man—Some & Dave—Erromy Jomes & Shondells—Routeller 4720—Kama Sutra, Porticia—BMI—Cordell 11. Soul Man—Some & Dave—Erromy Jomes & Shondells—Routeller & John Markeller, Conley 11. Soul Man—Some & Dave—Erromy & Shondells—Routeller & John Markeller, Conley 11. Soul Man—Music—Arbitro Conley—Arc 6463—Redvia—BMI—Jagger, Richerds 11. Kird of A Brog—Buckinghom—Usb 886—Redvia—BMI—Jagger, Richerds 11. Kird of A Brog—Buckinghom—Usb 886—Red 140—Copper, Pany—BMI—Side 11. Red Brog—Buckinghom—Usb 886—Red 140—Copper, Pany—BMI—Side 12. Redections—Supremes—Melovin IIII—Jobote—BMI—Holland, Dozior, Holland 13. Redections—Supremes—Melovin IIII—Jobote—BMI—Holland, Dozior, Holland 13. Red Stappen Stap					
10.   George   Carl-Seckert—Capital   7586—Rappell—ASCAP—Springfield, Doels   1259   1251   1251   1252					
1.1 Groupy Girl.—Seeiers—Capitel \$756—Choppell—ASCAP—Springfield, Deale   1257					
12.   Think We're Alone Now—Tommy James & Shondells—Routerfu 4720—Kame Sutre, Porticio—BMI—Cordell   1257					
13. Semething Stupid—Frank & Nanty Sinetra—Reprise 0561—Green Wood—BMI—Parks   1250					
14. Soul Mon—Som & Dove—Sinx 231—East, Pronio—BMI—Haynes, Porter   1246     15. Come Back When You Grow Up—Bobby Vee—Libryt S9564—Pointed Destr—BMI   1246     16. Sweet Soul Music—Arthur Conley—Atto 6463—Redwol—BMI—Redding, Conley   1232     17. Ruby Tuesday—Rolling Sineset—Indend 904—Gleon — BMI—Tedding, Conley   1224     18. Kind Of A Drag—Buckinghams—USA 896—Maryon—BMI   1220     19. A Little Bit JO Soul—Music Explaion—Lourid 3360—Southern—ASCAP—Corter, Lewis   1190     19. Little Bit JO Soul—Music Explaion—Lourid 3360—Southern—ASCAP—Corter, Lewis   1190     19. Little Bit JO Soul—Music Explaion—Lourid 3360—Southern—ASCAP—Corter, Lewis   1190     19. Little Bit JO Soul—Music Explaion—Lourid 3360—Southern—ASCAP—Corter, Lewis   1190     19. Little Bit JO Soul—Music Explaion—Lourid 3360—Southern—ASCAP—Corter, Lewis   1190     19. Little Bit JO Soul—Music Explaion—Lourid Bit JO Soul—ASCAP—Corter, Lewis   1190     19. Little Bit JO Soul—Assay					
15. Come Back When You Grow Up—Bobby Vee—Liberty 55964—Perinted Desert—BMI   1246					
17. Ruby Tuesday—Relling Stones—Iondon 904—Gideon — BMI—Jagger, Richards   1224     18. Kind Of A Drugs—Buckinghoms—USA 896—Maryon—BMI   1220     19. A Little Bit Of Soul—Music Explosion—Laurie 3380—Southern—ASCAP—Carter, Lewis   1190     10. Gran Rhythm—Happening—B. T. Puppy 527—New World—ASCAP—Carter, Lewis   1190     11. Reflections—Supremes—Motown 1111—Jabets—BMI—Holland, Dozier, Holland   1153     18. Reflections—Supremes—Motown 1111—Jabets—BMI—Holland, Dozier, Holland   1184     19. Semebacky Ta Lews—Jefferson Airplane—RAC 9140—Copper, Ponny—BMI—Slick   1148     19. The Happening—Supremes—Motown 1107—Jobets—BMI—Holland, Dozier, Holland   1190     10. Semebacky Ta Lews—Jefferson Airplane—RAC 9140—Copper, Ponny—BMI—Slick   1184     19. The Happening—Supremes—Motown 1107—Jobets—BMI—Holland, Dozier, Holland, Devol   1193     19. Semebacky Ta Lews—Jefferson Airplane—RAC 9140—Copper, Ponny—Bmin—Slick   1184     19. The Happening—Supremes—Motown 1107—Jobets—BMI—Holland, Devol   1198   1185     19. Semebacky Terminal Supremes—Motown 1199   1186   118		·			1246
18. Kind Of A Drag—Buckinghams—USA 896—Maryon—BMI   1200     19. A Little Bir Of Soul—Music Explosion—Lauvie 3380—Southern—ASCAP—George & Ira Gershwin   1189     10. I Gel Rhythm—Happenings—B. T. Puppy 527—New World—ASCAP—George & Ira Gershwin   1183     1184   Reflections—Suppremes—Motown 1111—Jobete—BMI—Holland, Dozier, Holland   1152     1185   Somebody To Love—Jefferson Airglane—ECA 9140—Capper, Penny—BMI—Slick   1148     1186   The Happening—Suppremes—Motown 11107—Jobete—BMI—Moland, Dozier, Holland, Dovol   1138     1186   The Happening—Suppremes—Motown 1107—Jobete—BMI—Moland, Dozier, Holland, Dovol   1138     1186   She Rather Be With Me—Turles—White Whole 249—Chardon—BMI—Banner, Gordon   1108     1187   Come On Down To My Boat—Every Morther's Son—Moland 13733—Picture Tone, Goldstein—BMI—Ferrell, Goldstein   1099     1187   Livas Made To Love Her.—Stevie Wonder—Tamila 54151—Jobete—BMI—Cosby, Hardaway, May, Wonder   1097     1188   Repert Hamper Strawberry Alarm Clock—UNIS 5518—Claringe—ASCAP—Carter Gilbsro   1093     1188   The Not Can Tell My Goodbye—Casinos—Fratemity 977—Actif—Rose—BMI—Loudermilk   1087     1093   Apples, Peaches & Pumpik Pie—Jay & Techniques—Smash 2086—Leeps & Bounds, Act IIII—Irby   1083     1094   Apples, Peaches & Pumpik Pie—Jay & Techniques—Smash 2086—Leeps & Bounds, Act IIII—Irby   1083   1083     1095   Apples, Peaches & Pumpik Pie—Jay & Techniques—Smash 2086—Leeps & Bounds, Act IIII—Irby   1083   108					
19. A Little Bit Of Soul—Music Explosion—Laurio 3380—Southern—ASCAP—Carter, Lewis   1190		, , , , , , , , , , , , , , , , , , , ,			
1882   Reflections—Supremes—Motown 1111—Jobeto—BMI—Holland, Dozier, Holland   1153   Samebody To Love—Jefferson Airplane—RCA 9140—Copper, Penny—BMI—Slick   1148					
21. Reflections—Supremes—Motown 1111—Jobet—BMI—Holland, Dozier, Holland 22. Somebody To Love—Jefferson Airplane—RCA 9140—Copper, Penny—BMI—Slick 23. The Happening—Supremes—Motown 1107—Jobete—BMI—Holland, Dozier, Holland, Holland, Holland, Holland, Dozier, Holland, Holland					
22. Somebody To Love—Jefferson Airplane—RCA 9140—Copper, Penny—BMI—Holland, Dozier, Holland, Devol   1138   24. She Rather Be With Me—Turtles—White Whale 249—Chardon—BMI—Banner, Gordon   1108   25. Come On Down To My Boat—Every Mather's Son—MGM 13733—Picture Tone, Goldstein—BMI—Ferrell, Goldstein   1099   26. I Was Made To Love Her—Stevie Wonder—Tamla 54151—Jobete—BMI—Cosby, Hardaway, May, Wonder   1097   27. Incense & Peppermints—Strawberry Alarm Clock—UNI 55018—Claridge—ASCAP—Carter Gilbert   1093   28. Then You Can Tell My Goodbye—Cosinos—Fraternity 977—Acutif—Rose—BMI—Loudermilk   1087   29. Apples, Peaches & Pumphin Pie—Jay & Techniques—Smach 2086—Leaps & Bounds, Act III—Inby   1083   30. A Little Bit Me, A Little Bit You—Monkes—Colgems 1004—Screen Gems, Columbia—BMI—Diamond   1083   31. The Rain, The Park & Other Things—Co-wills—MGM 13810—Akbestol, Lavilin—BMI—Diamond   1084   32. Mercy, Mercy, Mercy,—Buckinghams—Columbia 44183—Zavainul—BMI—Zavainul   1084   1		· · · · · · · · · · · · · · · · · · ·			
138					
25. Come On Down To My Boat—Every Mother's Son—MGM 13733—Picture Tone, Goldstein—BMI—Farrell, Goldstein   10997					
1097   1.   1.   1.   1.   1.   1.   1.   1					
27. Incense & Peppermints—Strawberry Alarm Clock—UNI 55018—Claridge—ASCAP—Carter Gilbert 28. Then You Can Tell My Goodbye—Cosinos—Fraterentily 977—Acuth—Rose—BMI—Laudermilk 29. Apples, Peaches & Pumpkin Pie—Jay & Techniques—Smash 2086—Leaps & Bounds, Act III—Irby 30. A Little Bit Me, A Little Bit You—Monkees—Colgems 1004—Screen Gems, Columbia—BMI—Diamond 31. The Rain, The Park & Other Things—Cowsills—MGM 13810—Akbestal, Luvlin—BMI—Kornfield, Duboff 32. Mercy, Mercy, Mercy—Buckinghams—Columbia 44182—Zawinul—BMI—Zawinul 33. Never My Love—Association—Warrer Bros. 7074—Tamerlane—BMI—Dan Dick Addris 34. Never My Love—Association—Warrer Bros. 7074—Tamerlane—BMI—Dan Dick Addris 35. Ther's A Kind Of A Hush—Herman's Hermits—MGM 13861—Leo Feist—BMI—Scale & Esposito 36. We Ain't Got Nothing Yet—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scale & Esposito 37. Dedicated To The One I Love—Mam mas & Papas—Durbill 4077—Trousdale—BMI—Pauling, Bass 38. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bibbier, Guercio 39. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bibbier, Guercio 30. This is My Song—Petula Clark—Warrer Bros. 7002—Shamley—ASCAP—Chaplin 40. Love Is Here & Now You're Gone—Supremes—Motown I103—Jobete—BMI—Holland, Dozier, Holland 41. Sock It To Me—Mitch Ryder & Detroit Wheels—New Voice 820—Saturday—BMI—Cree, Brown 42. Release Me—Englebert Humperdinck—Perrot 40011—Four Star—BMI—Miller, California 43. All You Need Is Love—Bearlles—Capital 5964—Maclen—BMI—Lennon, McCartney 49. See New Forey—Bosby Vinton—Epic 10225—Scalenday—BMI—Challand, Dozier, Holland 49. Pense Love Me Foreyer—Bosby Vinton—Epic 10225—Scalenday—BMI—Molland, Dozier, Holland 49. Pense Love Me Foreyer—Bosby Vinton—Epic 10225—Scalenday—BMI—Molland—BMI—Gemble, Huff 40. Love Is Besure—Voung Rascals—Allantic 2422—14th Hour & Pronto—BMI—Shannon 40. Pense Love Mer Foreyer—Bosby Vinton—Epic 10225—Scalenday—BMI—Molland, Dozier, Holland 40. Pense Love Merculane—BMI—Love December—BMI—Holland, Dozier, Holland 4					
18. Then You Can't Bill My Goodbye—Casinos—Fraternity 977—Acuff—Rose—BMI—Laudermilk 1087 19. Apples, Peaches & Pumpkin Pie—Jay & Techniques—Smash 2086—Leaps & Bounds, Act III—Irby 1083 10. A Little Bit Me, A Little Bit You—Monkees—Colgems 1004—Screen Gems, Columbia—BMI—Diamond 1083 11. The Rain, The Park & Other Things—Cowsills—MGM 13810—Akbestal, Luvlin—BMI—Korrfield, Duboff 1081 12. Mercy, Morcy—Buckinghams—Columbia 4182—Zawinul—BMI—Zawinul 1080 13. Never My Love—Association—Warner Bros. 7074—Tamerlane—BMI—Don & Dick Addris 1070 13. It Must Be Him—Vikik Carr—Liberty 55986—Asa—ASCAP—Beacud, Davie 1070 14. It Must Be Him—Vikik Carr—Liberty 55986—Asa—ASCAP—Beacud, Davie 1070 15. There's A Kind Of A Hush—Herman's Hermits—MGM 13681—Leo Feist—BMI—Stevens, Reed 1070 16. We Ain't Got Nothing Yet—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scala & Esposito 1070 17. Dedicated To The One I Love—Mamas & Papas—Dunhill 4077—Trousdale—BMI—Pauling, Bass 1070 18. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bisbier, Guercia 1075 19. This Is My Song—Petula Clark—Warner Bros. 7002—Shamley—ASCAP—Chaplin 1084 10. Love Is Hore & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland 1088 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Voice 820—Saturday—BMI—Crewe, Brown 1038 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Voice 820—Saturday—BMI—Grewe, Brown 1038 10. Sack It To Me—Mitch Ryder & Detroit Wheels—New Moice BMI—Holland, Dozier, Holland 1089 1080 1081 1082 1083 1084 1085 1086 1086 1087 1088 1088 1089 1089 1089 1089 1089 1089					
29. Apples, Peaches & Pumpkin   Pie—Jay & Teckhiniques—Smash 2086—Leaps & Bounds, Act III—Irby   1083   30. A Little Bit Me, A Little Bit You—Monkees—Colgems 1004—Screen Gems, Columbia—BMI—Diamond   1083   31. The Rain, The Park & Other Things—Cowsills—MGM 13810—Akbestal, Luvlin—BMI—Kornfield, Duboff   1081   32. Mercy, Mercy, Mercy—Buckinghams—Columbia 44182—Zawinul—BMI—Zawinul   1080   33. Never My Love—Association—Warner Bros. 7074—Tamerlane—BMI—Don & Dick Addris   1070   33. It Must Be Him—Vikki Carr—Liberty \$5986—Asac—ASCAP—Becaud, Davie   1070   34. There's A Kind Of A Hush—Herman's Hermits—MGM 13681—Loo Feist—BMI—Stevens, Reed   1062   35. We Ain't Get Nothing Yet—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scale & Esposito   1059   36. Den't You Care—Buskinghams—Columbia 91624—Beechwood, Macbeth—BMI—Pauling, Bass   1059   37. Den't You Care—Buskinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bisbier, Guercio   1056   38. Don't You Care—Buskinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bisbier, Guercio   1056   39. This Is My Song—Petula Clark—Warner Bros. 7002—Shamley—ASCAP—Chaplin   1041   40. Sock It To Me—Mitch Ryder & Detroit Wheels—Now Voice 820—Saturday—BMI—Crewe, Brown   1038   41. All You Need Is Love—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney   1025   42. Expressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff   1013   43. Panny Lane—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney   995   44. Please Love Me Forever—Bobby Vinton—Epic 10228—Selme—BMI—Malone—O, Blanchard   988   47. A Whiter Shade Of Pale—Procal Harum—Derem 7507—Essex—ASCAP—Reed, Booker   987   48. Jimmy Mack—Martha Reeves & Vandellas—Gordy 77038—Jobete—BMI—Mitland, Dozier, Holland   987   498   1008   1					
31. The Rain, The Park & Other Things—Cowsills—MGM 13810—Akbestal, Luvlin—BMI—Kornfield, Duboff  32. Mercy, Mercy, Mercy—Buckinghams—Columbia 44182—Zawinul—BMI—Zawinul  33. Never My Love—Association—Warner Bross. 7074—Tamerlane—BMI—Don & Dick Addris  1070  33. It Must Be Him—Vikki Carr—Liberty 55986—Asa—ASCAP—Becaud, Davie  1070  35. There's A Kind Of A Hush—Herman's Hermits—MGM 13681—Leo Feist—BMI—Stovens, Reed  1062  36. We Ain't Got Nothing Yel—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scala & Esposito  1059  37. Dedicated To The One I Love—Mamas & Papas—Dunhill 4077—Trousdale—BMI—Pauling, Bass  1059  38. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvey, Bisbier, Guercio  1056  37. This Is My Song—Petula Clark—Warner Bross. 7092—Shamley—ASCAP—Chaplin  1041  40. Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland  41. Sock It To Me—Mitch Ryder & Detroit Wheels—New Voice 820—Saturday—BMI—Crowe, Brown  1038  42. Release Me—Englebert Humperdinck—Parrot 40011—Four Star—BMI—Miller, California  1032  43. All You Need Is Love—Beatles—Capitol 5964—Macden—BMI—Lennon, McCartney  44. Expresswy To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff  1013  45. Penny Lane—Beatles—Capitol 5810—Macden—BMI—Lennon, McCartney  46. Please Love Me Forever—Bobby Vinton—Epic 10228—Selma—BMI—Mallone—O, Blanchard  47. A Whiter Shade Of Pele—Procol Harum—Deram 7507—Essex—ASCAP—Reed, Booker  48. Jimmy Mack—Martha Reves & Vandellas—Gordy 70385—Iobete—BMI—Holland, Dozier, Holland  49. Bedy I Love You—Aretha Franklim—Atlantic 2427—14th Hour & Pronto—BMI—Shannon  49. Bedy I Love You—Aretha Franklim—Atlantic 2438—Slassar—BMI—Cavaliere—Brigati  49. Bedy I Love You—Aretha Franklim—Atlantic 2438—Slassar—BMI—Gavaliere—Brigati  40. Humper Shade Of Pele—Procol Harum—Deram 7507—Essex—ASCAP—Reed, Booker  41. How Can I Be Sure—Young Rossacia—Halnatic 2438—Slassar—BMI—Mallone—O, Blanchard  42. Ferram Reves & Vandellas—Gordy 7038—Brigatila Holland, Dozier, Hol					
1080	30.	A Little Bit Me, A Little Bit You—Monkees—Colgems 1004—Screen Gems, Columbia—BMI—Diamond			1083
1080   Never, Mercy, Mercy—Buckinghams—Columbia 44182—Zawinul_BMI—Zawinul BMI—Zawinul BMI—Zawinul BMI—Zawinul BMI—Zawinul BMI—Xawinul BM	31.	The Rain, The Park & Other Things—Cowsills—MGM 13810—Akbestal, Luvlin—BMI—Kornfield, Duboff			1081
133   It Must Be Him—Vilki Carr—Liberty 55986—Asa—ASCAP—Becaud, Davie   1070	32.	Mercy, Mercy, Mercy—Buckinghams—Columbia 44182—Zawinul—BMI—Zawinul			
There's A Kind Of A Hush—Herman's Hermits—MGM 13681—Leo Feist—BMI—Stevens, Reed  We Ain't Got Norhing Yet—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scala & Esposito  Dedicated To The One I Love—Marmas & Papas—Dunhill 4077—Trousdale—BMI—Pauling, Bass  Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bisbier, Guercio  Stale Biy Song—Petula Clark—Warner Bros, 7002—Shamley—ASCAP—Chaplin  Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland  Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland  Sock It To Me—Mitch Ryder & Detroit Wheels—New Voice 820—Saturday—BMI—Crewe, Brown  All You Need Is Love—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney  All You Need Is Love—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney  Expressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff  Penny Lane—Beatles—Capitol 5810—Maclen—BMI—Lennon, McCartney  Penny Lane—Beatles—Capitol 5810—Maclen—BMI—Lennon, McCartney  Holland Penny Lane—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney  Mitch Please Love Me Forever—Bobby Vinton—Epic 10228—Selma—BMI—Mollone—O, Blanchard  Mitch Please Love Aretha Franklin—Atlantic 2427—14th Hour & Pronto—BMI—Shannon  Sould House Aretha Franklin—Atlantic 2427—14th Hour & Pronto—BMI—Shannon  Sonopy Vs The Red Baron—Royal Guardsmen—Laurie 3366—Fuller, Sanphil, Windsong—BMI—Gernhard, Holler  How Can I Be Sure—Young Rascals—Atlantic 2438—Slacsar—BMI—Cavaliere—Brigati  How Can I Be Sure—Young Rascals—Atlantic 2438—Slacsar—BMI—Cavaliere—Brigati  How Can I Be Sure—Young Rascals—Atlantic 2438—Slacsar—BMI—Gaudiere—Brigati  How Can I Be Sure—Young Rascals—Atlantic 2438—Slacsar—BMI—Gavaliere—Brigati  My Love You—Aretha Franklin—Atlantic 2437—14th Hour & Pronto—BMI—Stills  For Matl It's Worth—Buffalo Springfield—Alto 6459—Ten, East, Springalo, Cotillion—BMI—Stills  For How Life For Today—Grass Roots—Dunhill 4084—Dick James—BMI—Gavaliere—Brigation, & Schmidt  My Love Roumen Stale Pront					
36. We Ain't Got Nothing Yet—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scala & Esposito 37. Dedicated To The One I Love—Mamas & Papas—Dunhill 4077—Trousdale—BMI—Pauling, Bass 37. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bisbier, Guercio 38. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMI—Holvay, Bisbier, Guercio 39. This Is My Song—Petula Clark—Warner Bros. 7002—Shamley—ASCAP—Chaplin 40. Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland 41. Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland 42. Release Me—Englebert Humperdinck—Parrot 40011—Four Star—BMI—Miller, California 43. All You Need Is Love—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney 44. Expressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff 45. Penny Lane—Beatles—Capitol 5810—Maclen—BMI—Lennon, McCartney 47. A Whiter Shade Of Pale—Procol Harum—Deram 7507—Essex—ASCAP—Reed, Booker 48. Jimmy Mack—Martha Reeves & Vandellas—Gordy 7058—Jobete—BMI—Holland, Dozier, Holland 49. Baby I Love You—Aretha Franklin—Atlantic 2427—14th Hour & Pronto—BMI—Shannon 47. Snoopy Vs The Red Baron—Royal Guardsmen—Laurie 3366—Fuller, Sanphili, Windsong—BMI—Gernhard, Holler 49. For What It's Worth—Buffalo Springfield—Atco 6459—Ten, East, Springale, Cotillion—BMI—Stills 49. For What It's Worth—Buffalo Springfield—Atco 6459—Ten, East, Springale, Cotillion—BMI—Stills 49. My Cup Runneth Over—Ed Ames—RCA 9002—Chappe—BMI—Mollon—BMI—Stills 49. My Cup Runneth Over—Ed Memes—RCA 9002—Chappe—BMI—Bisck 49. My Cup Runneth Over—Ed Memes—RCA 9002—Chappe—BMI—Bisck 49. My Cup Runneth Over—Ed Memes—RCA 9002—Chappe—BMI—Bisck 40. Silence Is Golden—Rom—Bische—Bisch John Runner—BMI—Bisck 40. Silence Is Golden—Rom—Bische—BM					
38. Don't You Care—Buckinghams—Columbia 91624—Beechwood, Macbeth—BMII—Holvay, Bisbier, Guercio 39. This Is My Song—Petula Clark—Warner Bros. 7002—Shamley—ASCAP—Chaplin 40. Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMII—Holland, Dozier, Holland 40. Sock It To Me—Mitch Ryder & Detroit Wheels—New Voice 820—Saturday—BMII—Crewe, Brown 1038 42. Release Me—Englebert Humperdinck—Parrot 40011—Four Star—BMI—Miller, California 31. All You Need Is Love—Beatles—Capitol 5964—Maclen—BMII—Lennon, McCartney 42. Expressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMII—Gamble, Huff 43. All You Need Is Love—Beatles—Capitol 5964—Maclen—BMII—Lennon, McCartney 44. Expressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMII—Gamble, Huff 45. Penny Lane—Beatles—Capitol 5810—Maclen—BMII—Lennon, McCartney 46. Please Love Me Forever—Bobby Vinton—Epic 10228—Selma—BMII—Malone—O, Blanchard 47. A Whiter Shade Of Pale—Procol Harum—Deram 7507—Essex—ASCAP—Reed, Booker 48. Jimmy Mack—Martha Reeves & Vandellas—Gordy 7058—Jobete—BMII—Holland, Dozier, Holland 49. Baby I Love You—Arethe Franklin—Atlantic 2427—14th Hour & Pronto—BMII—Shannon 47. Snoopy Vs The Red Baron—Royal Guardsmen—Laurie 3366—Fuller, Sanphil, Windsong—BMII—Gernhard, Holler 49. Soly I Love You—Arethe Franklin—Atlantic 2438—Slacsar—BMII—Gavaliere—Brigati 49. Soly I Love You—Arethe Franklin—Atlantic 2438—Slacsar—BMIII—Gavaliere—Brigati 49. Soly I Love You—Arethe Franklin—Atlantic 2438—Slacsar—BMIII—Gavaliere—Brigati 49. Soly You	36.	We Ain't Got Nothing Yet—Blues Magoos—Mercury—72622—Amanga, Ranga—BMI—Scala & Esposito			
39. This Is My Song—Petula Clark—Warner Bros. 7002—Shamley—ASCAP—Chaplin 40. Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland 41. Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Crewe, Brown 42. Release Me—Englebert Humperdinck—Parrot 40011—Four Star—BMI—Gene, Brown 43. All You Need Is Love—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney 43. All You Need Is Love—Beatles—Capitol 5964—Maclen—BMI—Lennon, McCartney 44. Expressway To Your Hearth—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff 1013 45. Penny Lane—Beatles—Capitol 5810—Maclen—BMI—Lennon, McCartney 46. Please Love Me Forever—Bobby Vinton—Epic 10228—Selma—BMI—Molone—O, Blanchard 47. A Whiter Shade Of Pale—Procol Harum—Deram 7507—Essex—ASCAP—Reed, Booker 48. Jimmy Mack—Martha Reeves & Vandellas—Gordy 7058—Jobete—BMI—Holland, Dozier, Holland 49. Baby I Love You—Aretha Franklin—Atlantic 2427—14th Hour & Pronto—BMI—Shannon 4975 50. Snoopy Vs The Red Baron—Royal Guardsmen—Laurie 3366—Fuller, Sanphil, Windsong—BMI—Gernhard, Holler 51. How Can I Be Sure—Young Rascals—Atlantic 2438—Slacsar—BMI—Cavaliere—Brigati 52. For What It's Worth—Buffalo Springfield—Atco 6459—Ten, East, Springalo, Cotillion—BMI—Stills 53. Tell It Like It Is—Adron Neville—Parlow—101—Orlap—BMI 54. My Cup Runneth Over—Ed Ames—RCA 9002—Chappell—ASCAP—Jones, Schmidt 55. Let's Live For Today—Grass Roots—Dunhill 4084—Dick James—BMI—Mogul, Shapiro, Julien 56. Let's Live For Today—Grass Roots—Dunhill 4084—Dick James—BMI—Mogul, Shapiro, Julien 57. Vour Precious Love—Marvin Gaye & Tammi Terrell—Tamla 54156—Jobete—BMI—Sink 58. Brown Eyed Girl—Van Morrison—Bang 545—Web IV—BMI—Van Morrison 58. Brown Eyed Girl—Van Morrison—Bang 545—Web IV—BMI—Van Morrison 58. Garrie Anne—Hollies—Epic 10180—Maribus—BMI—Hicks, Clarke, Nash 58. Gernee Green Grass Of Home—Tom Jones—Parrot 40009—Tree—BMI—Sinkh—Putnam 58. Gernee Green Grass Of Home—Tom Jones—Parrot 40009—Tree—BMI—Putnam 58. Gernee Green Grass Of Home—Tom Jones—Parrot 400009—Tree—BMI					
40. Love Is Here & Now You're Gone—Supremes—Motown 1103:—Jobete—BMI—Holland, Dozier, Holland 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Yoice 820—Saturday—BMI—Crewe, Brown 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Yoice 820—Saturday—BMI—Crewe, Brown 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Yoice 820—Saturday—BMI—Crewe, Brown 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Yoice 820—Saturday—BMI—Crewe, Brown 10. Sock It To Me—Mitch Ryder & Detroit Wheels—New Yoice 820—Saturday—BMI—Crewe, Brown 10. Suppose Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff 10. Sexpressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff 10. Sexpressway To Your Heart—Sould Yourned Posts Proved Harune Deram 7507—Essex—MSCAP—Reed, Booker 10. Sexpressway To Your Heart—Reeves & Vandellas—Gordy 7058—Jobete—BMI—Malone—O, Blanchard 10. Shahila Miter Shade Of Pale—Procel Harune—Deram 7507—Essex—ASCAP—BMI—Holland, Dozier, Holland 10. Shahila Miter Shade Of Pale—Procel Harune—Deram 7507—Essex—ASCAP—BMI—Holland, Dozier, Holland 10. Shahila Miter Shade Of Pale—Procel Harune—Soul Shahila Miter Shannon 10. Shahila Miter Shade Of Pale Procent Allantic 2427—14th Hour & Pronto—BMI—Shannon 10. Shannon 10. Shan					
42. Release Me—Englebert Humperdinck—Parrot 40011—Four Star—BMI—Miller, California  43. All You Need Is Love—Beatles—Capitol 5964—MacIen—BMI—Lennon, McCartney  44. Expressway To Your Heart—Soul Survivors—Crimson 1010—Double Diamond, Downstairs—BMI—Gamble, Huff  45. Penny Lane—Beatles—Capitol 5810—MacIen—BMI—Lennon, McCartney  46. Please Love Me Forever—Bobby Vinton—Epic 10228—Selma—BMI—Malone—O, Blanchard  47. A Whiter Shade Of Pale—Procol Harum—Deram 7507—Essex—ASCAP—Reed, Booker  48. Jimmy Mack—Martha Reeves & Vandellas—Gordy 7058—Jobete—BMI—Holland, Dozier, Holland  49. Baby I Love You—Aretha Franklin—Atlantic 2427—14th Hour & Pronto—BMI—Shannon  50. Snoopy Vs The Red Baron—Royal Guardsmen—Laurie 3366—Fuller, Sanphi—Shannon  51. How Can I Be Sure—Young Rascals—Atlantic 2438—Slacsar—BMI—Cavaliere—Brigati  52. For What It's Worth—Buffalo Springfield—Atco 6459—Ten, East, Springalo, Cotillion—BMI—Stills  53. Tell It Like It Is—Aaron Neville—Parlow—101—Orlap—BMI  54. My Cup Runneth Over—Ed Ames—RCA 9002—Chappell—ASCAP—Jones, Schmidt  55. Le's Live For Today—Gras Roots—Dunhill 4084—Dick James—BMI—Mogul, Shapiro, Julien  56. Silence Is Golden—Tremeloes—Epic 10184—Saturday—BMI—Gaudio, Crewe  57. Up, Up And Away—Fifth Dimension—Soul City 756—Johnny Rivers—BMI—Webb  58. Carrie Anne—Hollies—Epic 10180—Maribus—BMI—Hicks, Clarke, Nash  59. Your Precious Love—Marvin Gaye & Tammi Terrell—Tamla 54156—Jobete—BMI—Simpton, & Ashford  58. Carrie Anne—Hollies—Epic 10180—Maribus—BMI—Hicks, Clarke, Nash  59. Your Precious Love—Marvin Gaye & Tammi Terrell—Tamla 54156—Jobete—BMI—Simpton, & Ashford  59. Pleasant Valley Sunday—Monkees—Colgems 1007—Screen Gems, Columbia—BMI—Goffin, King  60. White Rabbit—Jefferson Airplane—RCA 9248—Copper Penny—BMI—Sirik, Hoover, Winn  61. Brown Eyed Girl—Van Morrison—Bang 545—Web IV—BMI—Van Morrison  62. Pleasant Valley Sunday—Monkees—Colgems 1007—Screen Gems, Columbia—BMI—Goffin, King  63. Gimme Little Sign—Brenton Wood—Double Shot 116—Big Shot—ASCAP—Smith, Hoover, Winn  64. Green Green Graos Of Home	40.	Love Is Here & Now You're Gone—Supremes—Motown 1103—Jobete—BMI—Holland, Dozier, Holland			
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65. Cold Sweat—James Brown—King 6110—Dynatone—BMI—Brown, Ellis					
			(Cor	ntinued	on page 18)

hanks to All... For Our Happiest Vear! PUBLIC RELATIONS: DOMINIC SICILI IN THE NEW YEAR

#### TOP 100 CHART HITS OF 1967

(Cor	entinued from page 16)	Total Points
	The Beat Goes On—Sonny & Sher—Atco 6461—Marc, Cotillion—BMI—Bono	858
67.	Higher & Higher—Jackie Wilson—Brunswick 55336—Jalynne, BRC—BMI—Jackson, Smith	856
68.	98.6-Keith—Mercury 72639—Screen Gems, Columbia—BMI—Gischoff, Powers	856
69.	Funky Broadway—Wilson Pickett—Atlantic 2430—Routeen, Drive In—BM!—Christian	846
70.	Society's Child—Janis Ian—Verve/Folkways 5027—Dialogue—BMI—Ian	841
71.	San Francisco Flowers In Your Hair—Scott McKenzie—Ode 103—Trousdale—BMI—Philips	840
	I Never Loved A Man The Way I Love You—Aretha Franklin—Atlantic 2386—14th Hour—BMI—Shannon	837
73.		831
74.	Alfie—Dionne Warwick—Scepter 12187—Famous—ASCAP—Bacharach, David	811
	You're My Everything—Temptations—Gordy 7063—Jobete—BMI—Whitfield, Penzabene	810
	Close Your Eyes—Peaches & Herb—Date 302—Tideland—BMI—Berry	802
	San Francisco Nights—Eric Burdon & Animals—MGM 66231—Sealark, Slamina BMI—Burdon, Briggs, Weider, Jenkins, McCulloch	800
	Girl You'll Be A Woman Soon—Neil Diamond—Bang 542—Tallyrand—BMI—Diamond	797
	All I Need—Temptations—Gordy 7061—Jobete—BMI—Holland, Dozier, Holland	796
	On A Carousel—Hollies—Imperial 166231—Maribus—BMI—Crarke, Hicks, Nash	796
	Soul Finger—The Bar—Keys—Volt 148—East—BMI—Jones, Cunningham, Cauley	793
	Western Union—Five Americans—Abnak 118—Jet Star—BMI	789
	Testify—Parliaments—Revilot 207—Groovesville—BMI—Taylor, Clinton	786
	With A Girl Like You—Young Rascals—Atlantic 2424—Slacsar—BMI—Brigati & Cavaliere	784
	I Can See For Miles—The Who—Decca 32206—Essex—ASCAP—Townshend	782
	C'mon Marianne—Four Seasons—Philips 40460—Saturday, Seasons Four—BMI—Brown, Bloodworth	778
	Bernadette—Four Tops—Motown 1104—Jobete—BMI—Holland, Dozier, Holland	777
	Creeque Alley—Mamas & Papas—Dunhill 4083—Trousdale—BMI—Philips, Gilliam	772
	More Love—Smokey Robinson & Miracles—Tamla 54152—Jobete—BMI—Robinson	767
	Don't Sleep In The Subway—Petula Clark—Warner Bros. 7049—Duchess—BMI—Trent, Hatch	766
	You Know What I Mean—Turtles—White Whale 254—Chardon—BMI—Gordon, Banner	765
	I've Been Lonely Too Long—Young Rascals—Atlantic 2377—Slacsar—BMI—Cavaliere, Brigagti	760
	Let It Out—Hombres—Verve/Forcast 5058—Crazy Cajun—BMI—Cunningham	756
	California Nights—Lesley Gore—Mercury 72649—Genius, Enchanted—BMI—Hamlisch, Liebling	756
	Him Or Me What's It Gonna Be—Paul Revere & Raiders—Columbia 44094—Daywin—BMI—Lindsey & Melcher	756
	There Is A Mountain—Donovan—Epic 10202—Peer Int'l, Hi Count—BMI—Leitch	750
	Ding Dong The Witch Is Dead—5th Estate—Jubilee 5573—Leo Feist—Arlen, Harburg	749
	Good Thing—Paul Revere & Raiders—Columbia 43907—Daywin—BMI—Lindsay, Melcher	749
	Dandelion—Rolling Stones—London 905—Gideon—BMI—Jagger, Richards	747
	). Sunday Will Never Be The Same—Spanky & Our Gang—Mercury 72679—Pamco—BMI—Wisner	741

#### #3 MALE VOCALIST (ALBUMS) FOR '67

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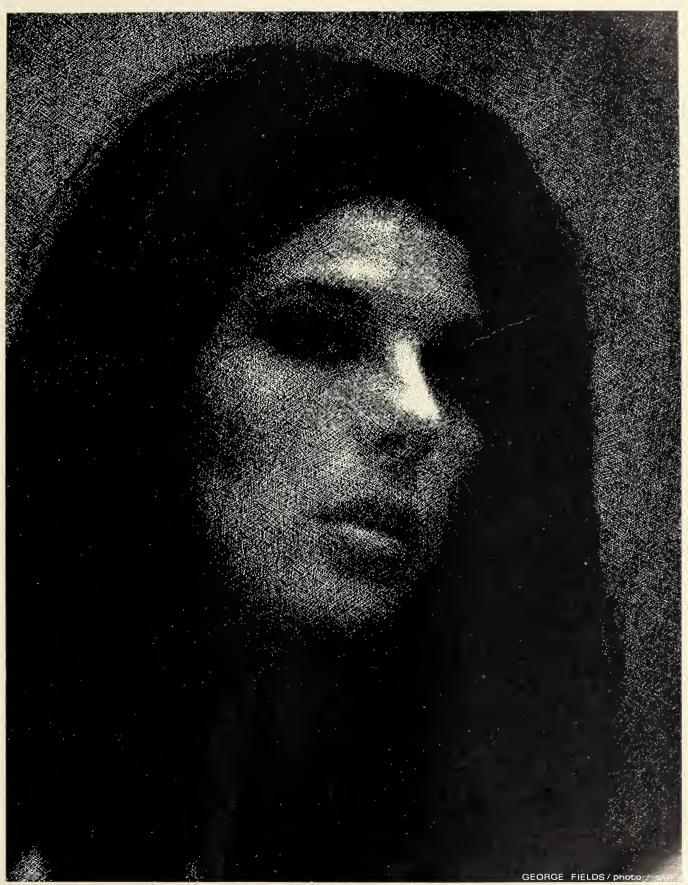
Joe Glaser







It was a wonderful year—
My deepest thanks to all
who made it possible.
Warmest wishes,
Bobbie Gentry







PERSONAL MANAGEMENT: JESS RAND ASSOCIATES BEVERLY HILLS, CALIF.

#### Best Artists of 1967 on Singles

A TABULATION OF ARTISTS WHO ACHIEVED GREATEST SUCCESS IN THE FIELD OF SINGLE RECORDS ACCORDING TO THE WEEKLY CASH BOX TOP 100 BEST SELL-ER LIST. NAMES LISTED BELOW ARE IN ORDER OF STRENGTH IN THEIR VARIOUS CATEGORIES BASED ON A WEIGHTED POINT SYSTEM WHICH GIVES CREDIT FOR LONGEVITY ON TOP 100 AS WELL AS HEIGHT ATTAINED ON CHART. ALL TITLES WHICH APPEARED ON THE TOP 100 WERE USED FOR AN ARTIST'S TOTAL. THE SUM TOTAL OF ALL OF AN ARTIST'S HITS RESULTED IN THE POSITIONING OF A NAME.

#### TOP MALE **VOCALISTS**

- 1. FRANK SINATRA 1. NEIL DIAMOND
- 2. STEVIE WONDER
- 3. FRANKIE VALLI
- 4. Donovan
- 5. Wilson Pickett
- 6. Tom Jones
- 7. James Brown
- 8. Johnny Rivers
- 9. Arthur Conley
- 10. Otis Redding
- 11. Bobby Vee
- 12. Keith
- 13. Elvis Presley
- 14. Bobby Vinton
- 15. Ed Ames
- 16. Jackie Wilson
- 17. Sonny Bono
- 18. Ray Charles
- 19. Joe Tex
- 20. Al Martino
- 21. Ronnie Dove
- 22. Jimmy Ruffin
- 23. Dean Martin
- 24. Lou Rawls
- 25. Frankie Laine
- 26. P. J. Proby
- 27. Jack Jones
- 28. Toussaint McCall
- 29. Tommy Roe
- 30. Jimmie Rodgers
- 31. Marvin Gave
- 32. James Darren
- 33. Bobby Goldsboro
- 34. Bobby Darin
- 35. Roger Miller
- 36. Percy Sledge 37. Roy Orbison
- 38. Al Kent
- 39. Gene Chandler SINCEREST SEASON'S
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  PROMOTION STAFFERS

#### TOP FEMALE **VOCALISTS**

- 1. ARETHA FRANKLIN
- 2. NANCY SINATRA
- 3. PETULA CLARK
- 4. Dusty Springfield
- 5. Dionne Warwick
- 6. Sandy Posey
- 7. Vikki Carr
- 8. Lesley Gore
- 9. Carla Thomas
- 10. Miriam Makeba

#### TOP DUOS

- 1. PEACHES & HERB
- 2. MARVIN GAYE & TAMMI TERRELL
- 3. NANCY SINATRA & LEE HAZELWOOD
- 4. Frank Sinatra & Nancy Sinatra
- 5. James & Bobby Purify
- 6. Simon & Garfunkel
- 7. Sam & Dave
- 8. Peter & Gordon
- 9. Jon & Robin
- 10. Otis Redding & Carla Thomas
- 11. Tommy Boyce & Bobby Hart

#### TOP INSTRUMENTALISTS

- 1. HERB ALPERT
- 2. BOOKER T & THE MG'S
- 3. BOB CREWE GENERATION
- 4. Cannonball Adderley
- 5. New Vaudeville Band
- 6. King Curtis
- 7. David Allen & Arrows
- 8. Roger Williams
- 9. Nitty Gritty Dirt Band
- 10. Yardbirds

BILL LEANER-MIKE ALLEN

LEROY PHILLIPS—COREY WADE

"JACK OF ALL TRADES"—ERNIE LEANER

#### TOP VOCAL GROUPS

- 1. MONKEES
- 2. DIANA ROSS & THE SUPREMES
- 3. YOUNG RASCALS
- 4. Mamas & Papas
- 5. Beatles
- 6. Four Tops
- 7. Paul Revere & The Raiders
- 8. Herman's Hermits
- 9. Rolling Stones
- 10. Association
- 11. Temptations
- 12. Four Seasons
- 13. Mitch Ryder & The Detroit Wheels
- 14. Hollies
- 15. Lovin' Spoonful
- 16. Tremeloes
- 17. Animals
- 18. Seekers
- 19. Martha Reeves & The Vandellas
- 20. Gary Lewis & The Playboys
- 21. Marvelettes
- 22. Smokey Robinson & The Miracles
- 23. Beach Boys
- 24. Dave Clark Five
- 25. Byrds
- 26. Bar-Kavs
- 27. Left Banke
- 28. Platters
- 29. Peter, Paul & Mary
- 30. Jr. Walker & The All Stars
- 31. Tokens
- 32. Sam The Sham & The Pharoahs
- 33. Innocence
- 34. Seeds
- 35. Critters
- 36. Pozo Seco Singers

#### TOP NEW MALE **VOCALISTS**

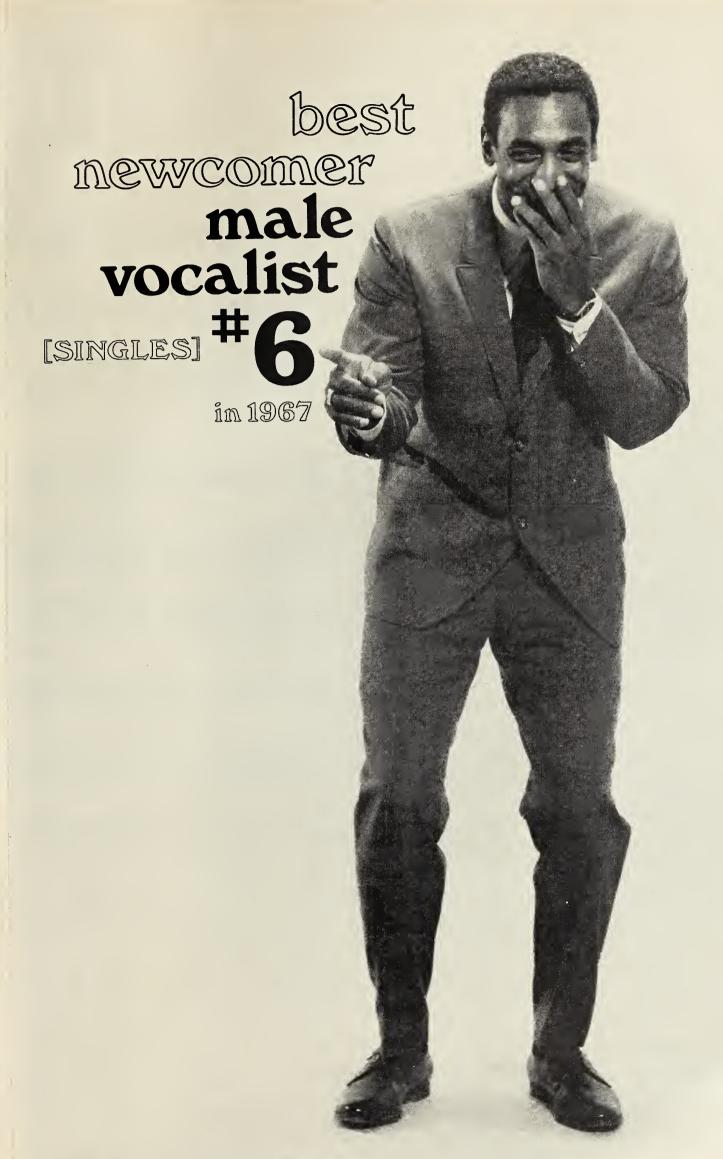
- 1. ENGLEBERT HUMPERDINCK
- 2. SCOTT McKENZIE
- 3. BRENTON WOOD
- 4. Aaron Neville
- 5. Van Morrison 6. Bill Cosby
- 7. Robert Knight
- 8. Spyder Turner
- 9. Bunny Sigler
- 10. Freddie Scott
- 11. Oscar Toney Jr.
- 12. Chris Bartley
- 13. Jimmy Castor
- 14. Mickey Murray
- 15. Prince Buster

#### TOP NEW VOCAL **GROUPS**

- 1. BUCKINGHAMS
- 2. TURTLES
- 3. TOMMY JAMES & THE SHONDELLS
- 4. Jefferson Airplane
- 5. Doors
- 6. Happenings
- 7. Bee-Gees
- 8. Royal Guardsmen
- 9. Spencer Davis Group
- 10. Spanky & Our Gang
- 11. Every Mother's Son
- 12. Box Tops 13. Fifth Dimension
- 14. Jay & The Techniques
- 15. Grass Roots
- 16. Music Explosion
- 17. Procol Harum
- 18. The Who
- 19. Blues Magoos
- 20. Five Americans 21. Casinos
- 22. Electric Prunes
- 23. Parliaments 24. Fifth Estate
- 25. Strawberry Alarm Clock
- 26. Cowsills
- 27. Easybeats
- 28. Soul Survivors 29. Harper's Bizarre
- 30. Brenda & The Tabulations
- 31. Sopwith Camel
- 32. Esquires
- 33. Parade
- 34. Hombres
- 35. Music Machine
- 36. ? & The Mysterians
- 37. Ohio Express 38. Mojo Men
- 39. Yellow Balloon
- 40. Terry Knight & The Pack 41. Forum
- 42. Youngbloods 43. Emperors

#### TOP NEW FEMALE **VOCALISTS**

- 1. BOBBIE GENTRY
- 2. LULU
- 3. JANIS IAN
- 4. Bettye Swann 5. Linda Jones



\*1 comedy artist of 1967

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#### BEST ALBUMS OF 1967

A TABULATION OF ALBUMS WHICH ACHIEVED GREATEST SUCCESS ON THE CHARTS ACCORDING TO THE WEEKLY CASH BOX TOP 100 LP BEST SELLER LIST. TITLES LISTED BELOW ARE IN ORDER OF STRENGTH BASED ON A WEIGHTED POINT SYSTEM WHICH GIVES CREDIT FOR LONGEVITY ON TOP 100 AS WELL AS HEIGHT ATTAINED ON CHART. ALL TITLES WHICH APPEARED ON THE TOP 100 WERE USED FOR THIS SURVEY. THE SUM TOTAL OF EACH TITLE RESULTED IN THE POSITIONING OF THE ALBUM.

		Total Points		
1.	Dr. Zhivago—Soundtrack—MGM	5641	32.	Groovin—Young Rascals—Atlantic
2.	Sound of Music—Soundtrack—RCA	4840	33.	4-Tops-Live—Motown
3.	A Man & A Woman—Soundtrack—United Artists	3776	34.	Diana Ross & Supremes Greatest I
4.	More of the Monkees—Colgems	3634	35.	Aretha Arrives—Aretha Franklin—
5.	Sgt. Pepper's Lonely Hearts Club Band—Beatles—Capitol	3321	36.	The Byrds' Greatest Hits
6.	Surrealistic Pillow—Jefferson Airplane—RCA	3301	37.	Here Where There Is Love-Dionne
7.	S.R.O.—Herb Alpert & Tijuana Brass—A&M	3262	38.	Ode To Billie Joe-Bobbie Gentry
8.	The Monkees—Colgems	3012	39.	Album 1700—Peter Paul & Mary—
9.	Monkees Headquarters—Colgems	2829	40.	Claudine—Claudine Longet—A&M
10.	Doors—Elektra	2820	41.	<del>-</del>
11.	Sounds Like—Herb Alpert & Tijuana Brass—A&M	2776	71.	Warner Bros.
12.	Revenge—Bill Cosby—Warner Bros.	2773	42	
13.	I Never Loved A Man—Aretha Franklin—Atlantic	2724	42.	Temptations-Live—Gordy
14.	Mamas & Papas Deliver—Dunhill	2524	43.	Mamas & Papas—Dunhill
15.	The Best of Lovin' Spoonful—Kama Sutra	2274	44.	Georgy Girl—Seekers—Capitol
16.	Born Free—Andy Williams—Columbia	2253	45.	Reach Out—4 Tops—Motown
17.	Collections—Young Rascals—Atlantic	2251	46.	In the Arms of Love—Andy Willia
18.	Whipped Cream & Other Delights—	0000	47.	Bee Gees 1st—ATCO
	Herb Alpert & Tijuana Brass—A&M	2230	48.	There's a Kind of a Hush All Over t
19.	Wonderfulness—Bill Cosby—Warner Bros.	2196		Herman's Hermits—MGM
20.	Release Me—Engelbert Humperdinck—Parrot	2149	49.	4 Tops Greatest Hits—Motown
21.	That's Life—Frank Sinatra—Reprise	2025	50.	Vanilla Fudge—ATCO
22.	Flowers—Rolling Stones—London	2018 2012	51.	Francis Albert Sinatra & Antonio C
23.	Insight Out—Association—Warner Bros.	1994	52.	Throughly Modern Millie-Soundtre
24.	Born Free—Roger Williams—Kapp Paul Revere & The Raiders Greatest Hits—Columbia	1944	53.	Carryin' On—Lou Rawls—Capitol
25. 26.	Between the Buttons—Rolling Stones—London	1906	54.	Winchester Cathedral—New Vaude
27.	Spirit of '67—Paul Revere & The Raiders—Columbia	1791	55.	With A Lot O'Soul—Temptations—
28.	My Cup Runneth Over—Ed Ames—RCA	1744	56.	Got Live If You Want It—Rolling S
29.	Bob Dylan's Greatest Hits—Columbia	1692	57.	_
30.	Supremes Sing Holland, Dozier, Holland—Motown	1675		Temptations Greatest Hits—Gordy
31.	Cabaret—Original Cast—Columbia	1655	58.	Hollies Greatest Hits—Imperial
31.	Sabaror Singiliar Sabr Solombia		59.	Hums of Lovin' Spoonful—Kama St
-			60.	Up, Up, and Away—5th Dimension
SPR SPR	and a superference of the	PPP	60.	Super Hits—Various Artists—Atlan

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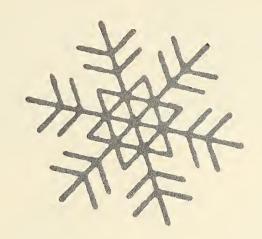
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			Foints	i
	32.	Groovin—Young Rascals—Atlantic	1617	и
	33.	4-Tops-Live—Motown	1585	A
	34.	Diana Ross & Supremes Greatest Hits—Motown	1562	Section Section
	35.	Aretha Arrives—Aretha Franklin—Atlantic	1496	The same
	36.	The Byrds' Greatest Hits	1449	-
	37.	Here Where There Is Love—Dionne Warwick—Scepter	1445	-
	38.	Ode To Billie Joe-Bobbie Gentry-Capital	1433	
	39.	Album 1700—Peter Paul & Mary—Warner Bros.	1426	1
	40.	Claudine—Claudine Longet—A&M	1424	-
	41.	Are You Experienced—Jimi Hendrix Experience—	1747	Section 1
	71.	Warner Bros.	1391	The same of
	42.	Temptations-Live—Gordy	1330	Section 1
	43.	Mamas & Papas—Dunhill		ú
	44.		1322	Townson.
		Georgy Girl—Seekers—Capitol	1311	STATE SAME
	45.	Reach Out—4 Tops—Motown	1298	
i	46.	In the Arms of Love—Andy Williams—Columbia	1279	м
	47.	Bee Gees 1st—ATCO	1248	Contract of the last
	48.	There's a Kind of a Hush All Over the World—		-
ı		Herman's Hermits—MGM	1246	Н
	49.	4 Tops Greatest Hits—Motown	1244	Section 1
	50.	Vanilla Fudge—ATCO	1229	The same
	51.	Francis Albert Sinatra & Antonio Carlos Jobin—Reprise	1215	
	52.	Throughly Modern Millie—Soundtrack—Decca	1210	
	53.	Carryin' On—Lou Rawls—Capitol	1181	
	54.	Winchester Cathedral—New Vaudeville Band—Fontana	1174	
	55.	With A Lot O'Soul—Temptations—Gordy	1152	
	56.	Got Live If You Want It—Rolling Stones—London	1147	
	57.	Temptations Greatest Hits—Gordy	1129	-
	58.	Hollies Greatest Hits—Imperial	1124	-
	59.		1090	į
		Hums of Lovin' Spoonful—Kama Sutra		ø
-	60.	Up, Up, and Away—5th Dimension—Soul City	1074	JF
	60.	Super Hits—Various Artists—Atlantic	1074	
	62.	Too Much—Lou Rawls—Capitol	1014	
	63.	Sugar—Nancy Sinatra—Reprise	993	Į
	64.	To Sir With Love—Soundtrack—Fontana	982	j
	65.	Tiny Bubbles—Don Ho—Reprise	959	
į	66.	Equinox—Sergio Mendes & Brasil 66—A&M	952	-
i	67.	2nd Gold Vault of Hits-4 Seasons-Philips	950	-
	68.	Somewhere My Love—Ray Conniff—Columbia	948	1
ı	69.	The Yardbirds' Greatest Hits—Epic	941	-
į	70.	Happy Together—Turtles—White Whale	930	
1	71.	Winchester Cathedral—Lawrence Welk—Dot	924	
	72.	Nancy, Naturally—Nancy Wilson—Capitol	88	
į	73.	Younger Then Yesterday—Byrds—Columbia	88	
	74.	Man Of La Mancha—Original Cast—Kapp	877	
		Silver Throat—Bill Cosby Sings—Warner Bros.	858	I
	75.		852	
	76.	How Great Thou Art—Elvis Presley—RCA	851	
	77.	Rewind—Johnny Rivers—Imperial		
	78.	Smiley-Smile—Beach Boys—Brother	842	
	79.	Psychedelic Lollipop—Blues Magoos—Mercury	842	
	80.	Boots With Strings—Boots Randolph—Monument	840	
	81.	Windows of the World—Dionne Warwick—Scepter	839	
	82.	Strange Days—Doors—Elektra	840	
	83.	Mercy, Mercy, Mercy—Cannonball Adderly—Capitol	838	
	84.	Happiness Is—Dean Martin—Reprise	834	
	85.	Best of Sonny & Cher—ATCO	824	1
	85.	I'll Take Care Of Your Cares—Frankie Laine—ABC	824	
	87.	Casino Royale—Original Soundtrack—Colgems	822	
	88.	What Now My Love—Herb Alpert & Tijuana Brass—A&M	805	
	89.	New Gold Hits—4 Seasons—Philips	803	
	90.	Revolution—Paul Revere & The Raiders—Columbia	802	
	91.	Supremes A Go-Go—Motown	798	ĺ
	91.	Janis Ian—Verve/Forecast	794	
		·	75	
	93.	Lady—Jack Jones—Kapp  Cuitary Frankout Ventures Polton	79	1
	94.	Guitar Freakout—Ventures—Dolton	752	
	95.	Best of Herman's Hermits Vol. II—MGM		×
	96.	Renaissance—Association—Valiant	79.	
	97.	Going Places—Herb Alpert & Tijuana Brass—A&M	743	1
	97.	Parsley, Sage, Rosemary & Thyme—	7.0	ì
		Simon & Garfunkel—Columbia	742	1
	99.	Mellow Yellow—Donovan—Epic	731	
	100.	A Day In The Life—Wes Montgomery—A&M	728	1
			1	ĺ

Points



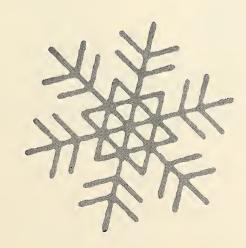
# BEST STATES



PERRY COMO







#### BEST ARTISTS of 1967 on ALBUMS

#### TOP MALE VOCALISTS

- 1. FRANK SINATRA
- 2. ANDY WILLIAMS
- 3. LOU RAWLS
- 4. Johnny Rivers
- 5. Dean Martin
- 6. Ed Ames
- 7. Bob Dylan
- 8. Elvis Preslev
- 9. Jack Jones
- 10. Sonny Bono
- 11. Don Ho
- 12. Gary Lewis
- 13. Frankie Laine
- 14. Wilson Pickett
- 15. Donovan
- 16. Ray Charles
- 17. Eddy Arnold
- 18. James Brown
- 19. Al Martino
- 20. Stevie Wonder
- 21. Tom Jones
- 22. Gene Pitney
- 23. Tony Bennett
- 24. Bobby Vee

#### TOP FEMALE **VOCALISTS**

- 1. ARETHA FRANKLIN
- 2. DIONNE WARWICK
- 3. NANCY WILSON
- 4. Petula Clark
- 5. Nancy Sinatra
- 6. Cher
- 7. Barbra Streisand
- 8. Joan Baez 9. Judy Collins

#### TOP ORCHESTRAS &BANDS

- 1. HERB ALPERT & THE TIJUANA BRASS
- RAY CONNIFF
- 3. LAWRENCE WELK
- 4. Mantovani
- 5. Baja Marimba Band
- 6. Henry Mancini
- 7. Bert Kaempfert 8. Billy Vaughn

#### TOP COMEDY ARTIST

1. BILL COSBY

#### **TOP VOCAL GROUPS**

- 1. MONKEES
- 2. ROLLING STONES
  3. SUPREMES
- 4. Mamas & Papas
- 5. Paul Revere & The Raiders
- 6. Four Tops
- 7. Temptations
- 8. Young Rascals
  9. Lovin' Spoonful
- 10. Beatles
- 11. Association
- 12. Herman's Hermits
- 13. Byrds
- 14. Four Seasons
- 15. Hollies
- 16. Seekers
- 17. New Vaudeville Band
- 18. Peter Paul & Mary
- 19. Sonny & Cher20. Mitch Ryder & The Detroit Wheels
- 21. Yardbirds

- 22. Sergio Mendes & Brasil '66
- 23. Lettermen
- 24. Beach Boys
- 25. Animals
- 26. Simon & Garfunkel
- 27. Peaches & Herb
- 28. Peter & Gordon
- 29. The Who
- 30. Sam The Sham & The Pharoahs
- Smokey Robinson & The Miracles
- 32. Sandpipers
- 33. Buckinghams
- 34. ? & The Mysterians

#### TOP NEW INSTRUMENTALIST

1. MIDNIGHT STRING QUARTET

#### TOP NEW FEMALE **VOCALISTS**

- 1. CLAUDINE LONGET
- 2. BOBBIE GENTRY
- 3. JANIS IAN

#### TOP NEW MALE **VOCALISTS**

- 1. ENGELBERT HUMPERDINCK
- 2. FRANKIE VALLI
- 3. JIM NABORS

#### TOP NEW VOCAL GROUPS

1. DOORS

- 1. JEFFERSON AIRPLANE
- 2. BLUES MAGOOS
- 3. 5TH DIMENSION4. Jimi Hendrix Experience
- 5. Bee Gees
- 6. Vanilla Fudge
- 7. Mothers of Invention
- 8. Turtles
- 9. Strawberry Alarm Clock
- 10. Royal Guardsmen
- 11. Tommy James & The Shondells
- 12. Procol Harum
- 13. Big Brother & The Holding Co.
- 14. Cowsills
- 15. Country Joe & The Fish
- 16. Every Mother's Son

#### TOP INSTRUMENTALISTS & COMBOS

- 1. ROGER WILLIAMS
- 2. VENTURES
- 3. BOOTS RANDOLPH
- 4. Cannonball Adderley
- 5. Booker T & The M.G's
- Spencer Davis Group
- 7. Wes Montgomery

#### TOP SOUNDTRACKS (FILMS & TV)

- 1. DR. ZHIVAGO
- 2. SOUND OF MUSIC 3. A MAN & A WOMAN
- 4. Thoroughly Modern Millie
- 5. Casino Royale
- 6. You Only Live Twice
- Wild Angels
- 8. Double Trouble
- 9. To Sir With Love
- 10. Born Free

#### TOP ORIGINAL CAST LP's

- 1. CABARET
- 2. MAN OF LaMANCHA
- 3. FIDDLER ON THE ROOF
- 4. Mame
- 5. I Do I Do

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Benton, Brook Bilk, Mr. Acker Black's Combo, Bill

Black, Jeanne Bonds, Gary U. S. Booker T & MG's Boone, Pat

Sentimental Me (Rag Mop) You You You Blue Tango Rum And Coca-Cola Can Dream, Can't I Diana Lonely Boy Cherish \*Never My Love \*Windy Ramona Silver Haired Daddy Rudolph The Red-Nosed Reindeer Venus

l Cried A Tear Petite Fleur Cruising Down The River If I Knew You Were Comin' If I Knew You Were Comin'
I'd Of Baked A Cake
Poor People Of Paris
\*I Want To Hold Your Hand
\*Can't Buy Me Love
She Loves You
\*A Hard Day's Night
\*I Feel Fine \*Help!
\*Eight Days a Week \*Yesterday \*We Can Work It Out \*No Where Man \*Paperback Writer

\*Yellow Submarine
\*Penny Laine
\*All You Need Is Love
Because Of You Cold Cold Heart Rags To Riches Stranger In Paradise It's Just A Matter Of Time Stranger On The Shore Smokie White Silver Sands Josephine He'll Have To Stay Quarter To Three Green Onions Ain't That A Shame I'll Be Home

Friendly Persuasion Remember Your'e Mine

I Almost Lost My Mind

Carol 1950 Victor 1953 Decca 1951 Decca 1944 Decca 1949 ABC Par 1957 ABC Par 1960 Valiant 1966 Warner Bros 1967 Warner Bros 1967 Victor 1928 Columbia 1939 Columbia 1950 Chancellor 1958

Atlantic 1959 Laurie 1959 MGM 1949

National 1950 Capitol 1956 Capitol 1964 Capitol 1964 Swan 1964 Capitol 1964 Capitol 1964 Capitol 1965 Capitol 1965 Capitol 1965 Capitol 1966 Capitol 1966 Capitol 1966 Capitol 1966 Capitol 1967 Capitol 1967 Columbia 1952 Columbia 1952 Columbia 1953 Columbia 1954 Mercury 1959 Atco 1962 Hi 1959 Hi 1960 Hi 1960 Capitol 1960

Legrand 1962 Stax 1962

Dot 1955 Dot

Dot 1956

Dot Dot

Box Tops Boyd, Jimmy Brewer, Teresa

Britt, Elton Brown, Les Browns Buchanan & Goodman Byrnes, Edd

Calloway, Cab Channel, Bruce Cannon, Freddie Cavallaro, Carmen Champs Charles, Ray Checker, Chubby

Chordettes Christie, Lou Clark, Petula Clooney, Rosemary

Coasters

Cole, Cozy Cole, Nat "King"

Como, Perry

Love Letters In The Sand Don't Forbid Me Why, Baby, Why April Love \*The Letter I Saw Mommy Kissing Santa Claus Till I Waltz Again With You Ricochet There's A Star-Spangled Banner

Waving Somewhere Sentimental Journey Three Bells

Flying Sauce Kookie Lend Me Your Comb Jumpin' Jive

Hey Baby Way Down Yonder In New Orleans Polonaise (by Chopin) 'I Can't Stop Loving You

\*The Twist Again Limbo Rock/Popeye Mr. Sandman \*Lightnin' Strikes Downtown Come On-A My House Hey There

Saerchin' Yakety Yak Charlie Brown Charlie Brown
Poison Ivy
Topsy (Part II)
Nature Boy
Mona Lisa
Too Young
Ramblin' Rose **Temptation** Hubba Hubba Till The End Of Time Prisoner Of Love When You Were Sweet Sixteen Because

Don't Let The Stars Get In Your Eyes

Wanted

Hot Diggity

Papa Loves Mambo Round And Round \*Catch A Falling Star (Continued on page 30) Dot 1957 Dot 1957 Dot 1957 Dot 1958 Mala 1967 Columbia 1952 Coral 1952 Coral 1953

Victor 1942 Columbia 1945 Victor 1959 Luniverse 1956

Warner Bros. 1959 Columbia 1939 Smash 1962 Swan 1959 Decca 1945 Challenge 1958 ABC Par 1962 Parkway 1960 Parkway 1961 Parkway 1962 Cadence 1954 MGM 1966 Warner Bros. 1965 Columbia 1951 Columbia 1954

Atco 1957 Atco 1958 Atco 1958 Atco 1959 Atco 1959 Love 1958 Capitol 1948 Capitol 1949 Capitol 1951 Capitol 1962 Victor 1945 Victor 1945 Victor 1945 Victor 1946 Victor 1947

Victor 1948 Victor 1952 Victor 1954 Victor 1956 Victor 1956 Victor 1957 Victor 1958

SEASONS GREETINGS and WARMEST THANKS

To all those who helped make 1967

a Beautiful Year for me.

Simmy Wisner

FROM HERB ALPERT & THE TIJUANA

BRASS & BURT BACHARACH & THE BAJA

MARIMBA BAND & TOMMY BOYCE & BOBBY

HART & PAUL DESMOND & RUTHANN FRIEDMAN

ANTONIO CARLOS JOBIM & PETE JOLLY & CLAUDINE

LONGET & JOHNNY MANDEL & HERBIE MANN & THE

MERRY-GO-ROUND & LIZA MINNELLI & CHRIS MONTEZ

WES MONTGOMERY & THE MOVE & PHIL OCHS & THE

PARADE & PROCOL HARUM & JIMMIE RODGERS & THE

SANDPIPERS & SERGIO MENDES & BRASIL '66

SHIPLEY AND BREWER & SMALL CIRCLE OF

FRIENDS A TAMBA 4 & WE FIVE LEE MICHAELS

Fontane Sisters Ford, Tennessee Ernie Four Aces

Four Lads

Four Seasons

Francis, Connie

Franklin, Aretha

Freberg, Stan

Gentry, Bobbi Gibbs, Georgia

Gilmer, Jimmy & Fireballs Glahe, Will Gleason, Jackie Godfrey, Arthur Grant, Gogi

Haley, Bill

Hamilton IV, George Harris, Phil Harrison, Wilbert Hayes, Bill Haymes, Dick

Hebb, Bobby Heidt, Horace Helms, Bobby Herman, Woody Hearts of Stone Sixteen Tons Tell Me Why Love Is A Many-Splendored Thing Moments To Remember No Not Much Sherry

Sherry
Big Girls Don't Cry
\*Rag Doll
Who's Sorry Now
My Happiness
Among My Souvenirs
Mama/Teddy
Everybody's Somebody's Fool/
Jealous Of You
Together

Together Many Tears Ago Where The Boys Are

\*Respect
\*I Never Loved A Man \*Baby I Love You St. George And The Dragonet

\*Ode To Billie Joe Kiss Of Fire Tweedle Dee Dance With Me Henry Sugar Shack

Beer Barrel Polka Melancholy Serenade Too Fat Polka Suddenly There's A Valley Wayward Wind

Shake, Rattle And Roll Rock Around The Clock A Rose And A Baby Ruth The Thing
Kansas City
Davy Crockett
You'll Never Know
Little White Lies \*Sunny Deep In The Heart Of Texas My Special Angel

Woodchopper's Ball

Laura

Dot Capitol 1955 Decca 1951 Decca 1955 Columbia 1955 Columbia 1956 VeeJay 1962 VeeJay 1962 Philips 1964 MGM 1958 MGM 1959

MGM 1960 MGM 1961 MGM 1961 MGM 1961 Atlantic 1967 Atlantic 1967 Atlantic 1967 Capitol 1958

Capitol 1967 Mercury 1952 Mercury 1955 Mercury 1955 Dot 1963

Victor 1938 Capitol 1953 Columbia 1947 Era 1955 Era 1956

Decca 1955 Decca 1955 ABC-Par 1958 Victor 1950 Fury 1959 Cadence 1955 Decca 1943 Decca 1948 Philips 1966 Columbia 1941 Decca 1957 Columbia 1945 Decca 1947

Herman's Hermits

Highwaymen Hilltoppers
Holly, Buddy
Hollywood Argyles
Horton, Johnny
Howard, Eddy Hunt, Pee Wee

Hunter, Tab Hyland, Brian

Impalas Ink Spots

James, Harry

James, Joni

James, Sonny James, Tommy & the Shondells Jenkins, Gordon with The Weavers Jolson, Al

Jones, Jimmy

Jones, Spike

Jordan, Louis Justis, Bill Kaempfert, Bert Kalin Twins Kallen, Kitty King, Claude King, Pee Wee

Mrs. Brown You've Got A Lovely

Daughter
\*I'm Henry VIII, I am
\*There's A Kind Of A Hush
Michael P.S. I Love You Paggy Sue Alley-Oop Battle Of New Orleans To Each His Own 12th Street Rag Oh. Young Love Itsy Bitsy Teenie Bikini

Sorry (I Ran All The Way Home) To Each His Own The Gypsy

Ciribiribin One O'Clock Jump You Made Me Love You Why Don't You Believe Me Your Cheating Heart Have You Heard Young Love

\*Hanky Panky Maybe You'll Be There Goodnight, Irene April Showers b/w Swanee California Here I Come b/w Rockabye Your Baby You Made Me Love You b/w Ma Blushin' Rose Sonny Boy b/w My Mammy

Anniversary Song Handy Man Good Timin' Cocktails For Two All I Want For Christmas Choo Cho Ch'Boogie Raunchy Wonderland By Night When Little Things Mean A Lot Wolverton Mountain

(Continued on page 32)

MGM 1965 MGM 1965 MGM 1967 United Artists 1961 Dot Coral 1958 Lute 1960 Columbia 1959 Mercury 1946 Capitol 1951 Capitol 1953 Dot 1957 Kapp 1960

Cub 1959 Decca 1946 Decca 1946

Columbia 1939 Columbia 1941 Columbia 1941 Columbia 1946 MGM 1953 MGM 1954 Capitol 1957

Roulette 1966 Decca 1947 Decca 1950

Decca 1946

Decca 1946 Decca 1946 Decca 1946 Cub 1960 Cub 1960 Victor 1944 Victor 1948 Decca 1946 Phillips Int 1958 Decca 1961 Decca 1958 Decca 1954 Columbia 1962 Victor 1951

#### AGAIN THIS YEAR -

Thanks

You!

#### ROGER WILLIAMS



REPRESENTATION: AGENCY FOR THE PERFORMING ARTS

PRODUCTION: R-J PRODUCTIONS, INC.



**EXCLUSIVE:** 





HERB ALPERT & THE TIJUANA BRASS/#1 ORCHESTRA (ALBUMS & SINGLES)/1967 CASHBOX POLL/HERB ALPERT #1 INSTRUMENTALIST (SINGLES)/1967 CASHBOX POLL



Cooke, Sam Covington, Warren Cramer, Floyd Crew Cuts Crickets Crosby, Bing

with Andrews Sisters

with Gary Crosby with Grace Kelly with Fred Waring

Dalhart, Vernon Damone, Vic Danny & Juniors Darin, Bobby

Day, Bobby Day, Doris

Dinning, Mark

Doggett, Bill

Domino, Fats

Dion

Dean, Jimmy Dee, Joey & Starliters Del-Vikings Denny, Martin Diamonds

Do You Love Me Tea For Two Cha Cha Last Date Sh-Boom That'll Be The Day That'll Be The Day Silent Night Sunday, Monday, Or Always I'll Be Home For Christmas Swinging On A Star Too-Ra-Loo-Ra-Loo-Ral L Can't Begin To Toll You I Can't Begin To Tell You Dear Hearts And Gentle People New San Antonio Rose MacNamara's Band Sweet Leilani White Christmas Now Is The Hour Galway Bay Pistol Packin' Mama Jingle Bells Don't Fence Me In

South America, Take It Away Play A Simple Melody True Love Whiffenpoof Song Prisoner's Song You're Breaking My Heart At The Hop

Splish Splash Dream Lover Queen Of The Hop Mack The Knife Rockin' Robin
Secret Love
Whatever Will Be, Will Be
\*Big Bad John The Peppermint Twist Come Go With Me Quiet Village Little Darlin' The Stroll Teen Angel Runaround Sue Honky Tonk The Fat Man Goin' Home You Said You Loved Me

Please Don't Leave Me

Gordy 1962 Keen 1958 Decca 1958 1961 Mercury 1954 Brunswick 1957 Decca 1942 Decca 1943 Decca 1943 Decca 1944 Decca 1944 Decca 1945 Decca 1946 Decca 1946 Decca 1946 Decca 1946 Decca 1946 Decca 1948 Decca 1948 Decca 1943 Decca 1943 Decca 1944 Decca 1946 Decca 1950 Decca 1950

Victor 1924 Mercury 1949 ABC-Par 1958 Atco 1958 Atco 1959 Atco 1959 Atco 1960 Class 1958 Columbia 1954 Columbia 1956 Columbia 1961 Roulette 1961 Dot 1957 Liberty 1959 Mercury 1957 Mercury 1958 Laurie 1961 King 1956 Imperial 1948 Imperial 1953

Dorsey, Jimmy

Draper, Rusty Drifters

Dorsey, Tommy

Duke Of Farl Eckstine, Billy Edwards, Tommy Elegants Eva, Little Everly Bros.

Fabric, Bent Faith, Percy

Ferrante & Teicher Fiedler, Arthur Fisher, Eddie

Fitzgerald, Ella & Ink Spots Fleetwoods

All By Myself I Can't Go On Ain't That A Shame I'm In Love Again Bo Weevil Blue Monday Blueberry Hill It's You I Love I'm Walkin' I Still Love You Whole Lotta Lovin' Light My Fire Maria Eléna Green Eyes So Rare Marie Boogie Woogie There Are Such Things Gambler's Guitar There Goes My Baby True Love, True Love/Dance With Me Save The Last Dance For Me

Going To The River

Love Me

Duke Of Earl l Apologize It's All In The Game Little Star The Loco-Motion
Bye Bye Love
Wake Up Little Susie
All I Have To Do Is Dream Bird Dog/Devoted To You Cathy's Clown

Alley Cat The Song From Moulin Rouge \*Theme From A Summer Place Exodus Jalousie
Anytime
I'm Walking Behind You
Oh My Pappa
I Need You Now
Into Each Life Some Rain Must

Fall Come Softly To Me

(Continued on page 34)

Imperial 1954 Imperial 1955 Imperial 1955 Imperial 1955 Imperial 1956 Imperial 1956 Imperial Imperial 1956 Imperial 1957 Imperial 1957 Imperial 1957 Imperial 1960 Elektra 1967 Decca 1946 Fraternity 1957 Victor 1937 Victor 1938 Victor 1938 Victor 1942 Mercury 1953 Atlantic 1960 Atlantic 1960 Atlantic 1961 Vee Jay 1962 MGM 1951 MGM 1958 APT 1958 Dimension 1962 Cadence 1957 Cadence 1957 Cadence 1958 Cadence 1958 Warner Bros. 1960 Atco 1962 Columbia 1953 Columbia 1960 Un. Artists 1961 Victor 1938 Victor 1951 Victor 1953 Victor 1954 Decca 1944

Dolton 1959 Dolton 1959

5

Thank You D. J.s and Everyone Who Contributed

To the Success of our Artists

SOUL SURVIVORS
CRIMSON RECORDS

HAPPY HOLIDAY

KENNY GAMBLE

GAMBLE-HUFF PRODUCTIONS

250 So. Broad Street

Room 611

Philadelphia, Pennsylvania

施加斯加森加森加森加桑加桑加桑加森加桑加桑加桑加桑加桑加桑加桑加桑加桑加森加



Kingston Trio
Knight, Evelyn
Kyser, Kay

Laine, Frankie

La Rosa, Julius Lanza, Mario

Lawrence, Steve Lee, Brenda Lee, Peggy Lewis, Gary Lewis, Jerry

Lewis, Jerry Lee

Lombardo, Guy

with Andrews Sisters London, Julie London, Laurie Long, Johnny Lovin' Spoonful Lowe, Jim Luke, Robin Lund, Art Lynn, Vera

Maddox, Johnny Mamas & Papas

Mangano, Sylvana Marterie, Ralph

Martin, Dean

Martin, Freddy

Martindale, Wink Marvelettes Mathis, Johnny

McGuire, Sisters

McPhatter, Clyde Miller, Glenn

Miller, Mitch Miller, Roger Mills Brothers

Mitchell, Guy

Modugno, Domenico Monkees

Monroe, Vaughn

Monte, Lou Mooney, Art Morgan, Russ Morse, Ella Mae McCoy, Clyde

Nelson, Ricky

New Vaudeville Band

Orbison, Roy

\*Tom Dooley A Little Bird Told Me Three Little Fishes Jingle Jangle Jingle Praise The Lord Strip Polka Who Wouldn't Love You Woody Woodpecker

That's My Desire Shine Mule Train Lucky 01' Sun Jezebel l Believe Moonlight Gambler Eh Cumpari Be My Love Loveliest Night of the Year Go Away Little Girl I'm Sorry/That's All You Gotta Do Manana \*This Diamond Ring Rock-A-Bye Your Baby With A Dixie Melody

Great Balls Of Fire Whole Lot of Shakin' Going On Third Man Theme Humoresque Easter Parade Christmas Island Cry Me A River
\*He's Got The Whole World Shanty Town \*Summer In The City Green Door Susie Darlin' Mam'selle Auf Weidersehn \*To Sir With Love

Crazy Otto \*California Dream \*Monday, Monday Anna Caravan Pretend That's Amore Memories Are Made Of This \*Everybody Loves Somebody Piano Concerto in B Flat White Christmas Deck of Cards Please Mr. Postman Chances Are It's Not For Me To Say Sincerely Sugartime A Lover's Question American Patrol In The Mood Little Brown Jug Sunrise Serenade Pennsylvania 6-5000 Tuxedo Junction Chattanooga Choo Choo Kalamazoo Yellow Rose Of Texas \*King Of The Road
You Always Hurt The One You Love
Paper Doll
The Glow-Worm My Heart Cries For You Singing The Blues Nel Blu Dipinto Di Blu (Volare) \*Last Train To Clarksville \*I'm A Believer \*A Little Bit Me, A Little Bit You

\*Pleasant Valley Sunday
\*Daydream Believer
Racing With the Moon
There I've Said It Again Ballerina Riders In The Sky Pepino Four Leaf Clover Cruising Down The River Blacksmith Blues Sugar Blues Music Explosion
\*Little Bit Of Soul
Teenager's Romance
Stood Up
Be Bop Baby Poor Little Fool/Lonesome Town Believe What I Say It's Late/Never Be Anyone Else

But You Travelin' Man/Hello Mary Lou \*Winchester Cathedral

Only The Lonely \*Oh, Pretty Woman

Capitol 1958 Decca 1948 Columbia 1941 Columbia 1942 Columbia 1942 Columbia 1942 Columbia 1942

Mercury 1947 Mercury 1948 Mercury 1949 Mercury 1949 Columbia 1951 Columbia 1953 Columbia 1957 Cadence 1953 Victor 1950 Victor 1951 Columbia 1963 Decca 1960 Capitol 1948 Liberty 1967

Decca 1956 Sun 1957 Sun 1958 Decca 1944 Decca 1946 Decca 1947 Decca 1946 Liberty 1955 Capitol 1958 Decca 1940 Kama Sutra 1966 Dot 1957 Dot 1958 MGM 1947 London 1955 Epic 1967

Dunhill 1966 Dunhill 1966 MGM 1953 Mercury 1952 Mercury 1953 Capitol 1953 Capitol 1955 Capitol 1964 Victor 1941 Victor 1942 Dot 1960 Tamla 1960 Columbia 1957 Columbia 1957 Coral 1955 Coral 1958 Atlantic 1958 Victor 1939 Victor 1939 Victor 1939 Victor 1939 Victor 1940 Victor 1940 Victor 1941 Victor 1942 Columbia 1955 Smash 1965 Decca 1944 Decca 1948 Decca 1952 Columbia 1950 Columbia 1957 Decca 1958 Colgems 1966 Colgems 1966 Colgems 1967

Colgems 1967 Colgens 1967 Victor 1941 Victor 1945 Victor 1947 Victor 1949 Reprise 1963 MGM 1948 Decca 1949 Capitol 1952 Decca 1946

Laurie 1967 Verve 1957 Imperial 1957 Imperial 1958 Imperial 1958 Imperial 1958

Imperial 1959 Imperial 1961 Fontana 1966

Monument 1960 Monument 1964

Page, Patti

Patience & Prudence Paul & Paula Paul,, Les & Mary Ford

Penguins Phillips, Phil Pickett, Bobby **Platters** 

**Playmates** Prado, Perez

Presley, Elvis

Preston, Johnny Price, Lloyd

? Question Mark & the Mysterians

Ray, Johnnie Rays Reeves, Jim Reynolds, Debbie Riddle, Nelson Righteous Bros. Rodgers, Jimmie

**Rolling Stones** 

Rooftop Singers Rose, David Royal Guardsmen Rydell, Bobby

S Sgt. Barry Saddler Sakomoto, Kyu Sam & Dave Sam The Sham & The Pharoahs

Sands, Tommy Santo & Johnny Scott, Jack

Seekers Seville, David

Shannon, Del Sharp, Dee Dee Shaw, Artie

Shirelles Shore, Dinah Silhouettes Simon & Garfunkel Sinatra, Frank Sinatra, Nancy

Sinatra, Nancy & Frank Sledge, Percy Sonny & Cher Smith, Kate Stafford, Jo Standley, Johnny Starr, Kay

Stevens, Dodie Stoloff, Morris

Tennessee Waltz
Mockingbird Hill
I Want To Your Wedding
Doggie In The Window
Changing Partners
Cross Over the Bridge
Allegheny Moon
Tonight You Belong To Me
\*Hey Paula
How High The Moon
Mockin' Bird Hill
The World Is Waiting For the
Sunrise

Sunrise Vaya Con Dios Earth Angel Sea Of Love Monster Mash Only You
The Great Pretender
My Prayer
Twilight Time
Smoke Gets In Your Eyes

Shinke dets in Your Eyes Beep Beep Cherry Pink And Apple Blossom White \*Patricia

Heartbreak Hotel | Want You, | Need You, | Love You Love Me Tender All Shook Up Don't Be Cruel/Hound Dog Too Much Teddy Bear/Loving You Jailhouse Rock Wear My Ring Around Your Neck

Don't I Got Stung \*Hard Headed Woman A Fool Such As I Stuck On You It's Now Or Never Are You Lonesome Tonight Surrender \*Can't Help Falling In Love Good Luck Charm Return To Sender Running Bear

Stagger Lee Personality 96 Tears

> Cry Silhouettes He'll Have To Go Tammy Lisbon Antigua \*Soul & Inspiration Honeycomb Kisses Sweeter Than Wine

Secretly
Oh-Oh I'm Falling In Love Again Un-on I in Failing in Love Age
\*Satisfaction
\*Ruby Tuesday
Walk Right In
The Stripper
\*Snoopy Vs The Red Baron
Wild One/Little Bitty Girl

\*Ballad Of The Green Berets Sukiyaki \*Soul Man

\*Wooly Bully
\*Lil' Red Riding Hood
Teen Age Crush Ieen Age Crush
Sleepwalk
My True Love/Leroy
What In The World's Come Over You
\*Georgy Girl
Witch Doctor
Chipmunk Song
Alvin's Harmonica Alvin's Harmonica Runaway Mashed Potato Time Begin The Beguine Star Dust Summit Ridge Drive Soldier Boy Buttons And Bows Get A Job \*Sounds Of Silence Young At Heart \*These Boots Are Made For Walking

Walking
\*Something Stupid
\*When A Man Loves A Woman
I Got You Babe Rose O'Day Temptation Make Love To Me It's In The Book Wheel of Fortune Rock And Roll Waltz

(Continued on page 36)

Pink Shoelaces

Mercury 1950 Mercury 1950 Mercury 1952 Mercury 1952 Mercury 1953 Mercury 1954 Mercury 1956 Liberty 1956 Philips 1960 Capitol 1947 Capitol 1949

Capitol 1949 Capitol 1953 Dotto 1957 Mercury 1959 Garpax 1962 Mercury 1955 Mercury 1955 Mercury 1956

Mercury 1958 Mercury 1959 Roulette 1958 Victor 1955 Victor 1958 Victor 1956 Victor 1956 Victor Victor 1956 1957 Victor Victor 1957 1957 Victor Victor 1957 Victor 1958 Victor 1958 Victor 1958 Victor 1958 Victor 1959 Victor Victor 1960 Victor 1960 Victor 1961 Victor 1961 Victor 1962 Victor 1962 Victor 1962 Mercury 1960 ABC Par 1959 ABC Par 1959

Columbia 1951 Cameo 1958 Victor 1960

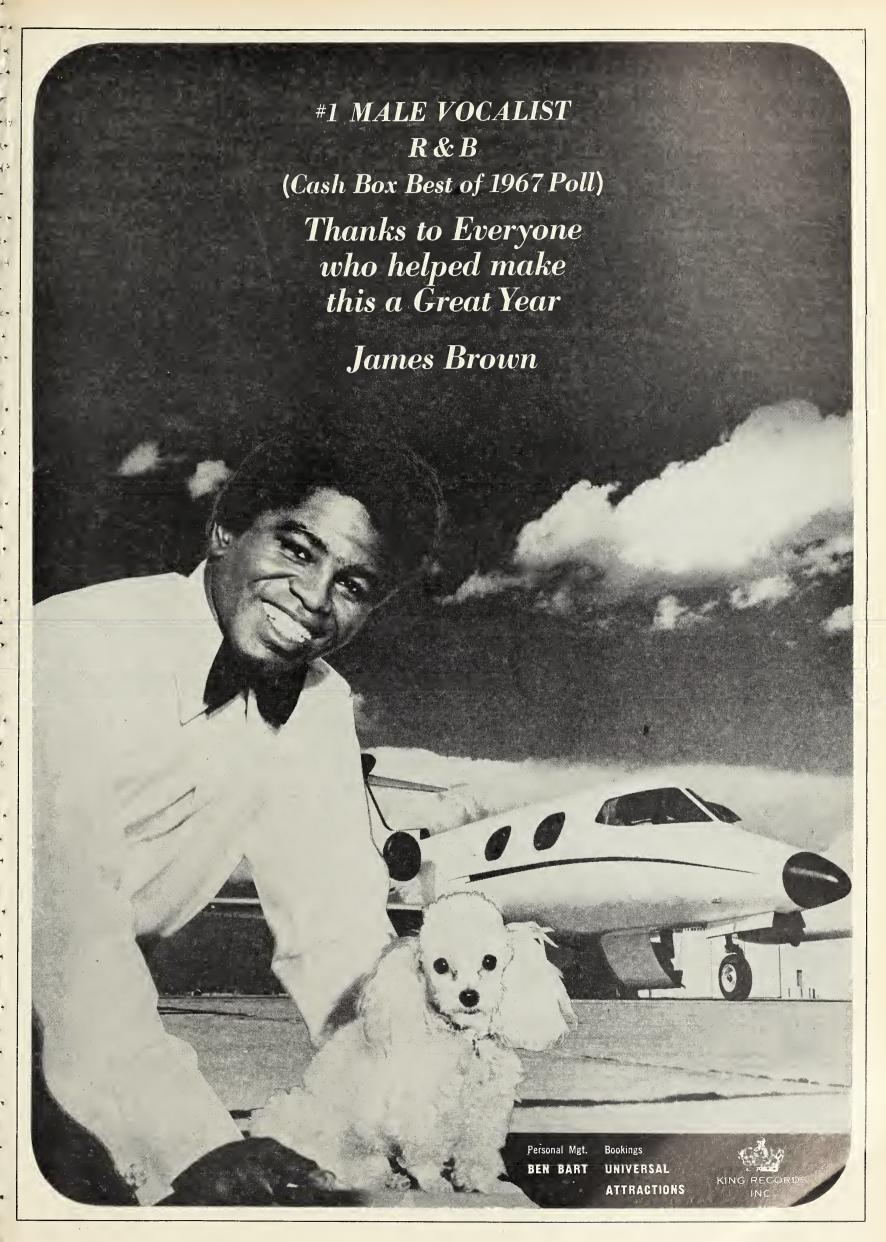
Cameo 1966

Coral 1957 Capitol 1955 Verve 1966 Roulette 1957 Roulette 1958 Roulette 1958 Roulette 1958 London 1965 London 1967 Vanguard 1963 MGM 1962 Laurie 1967 Cameo 1959

RCA Victor 1966 Capitol 1963 Stax 1967

MGM 1965 MGM 1966 Capitol 1957 Can-Am 1959 Carlton 1958 Top Rank 1960 Seekers 1967 Liberty 1958 Liberty 1958 Liberty 1959 Bigtop 1961 Cameo 1962 Victor 1938 Victor 1940 Victor 1940 Scepter 1940 Scepter 1962 Columbia 1948 Ember 1958 Columbia 1966 Capitol 1954 Reprise 1966

Reprise 1967 Atlantic 1966 Atco 1965 Columbia 1941 Capitol 1948 Columbia 1954 Capitol Capitol 1952 RCA Victor 1955 Crystalette 1958



#### MONTH-BY-MONTH—1967'S TOP TEN A special feature designed to aid disk jockeys interested in flash back ("A year aga at this time") programming. Compilation for these results comes from weekly Cash Box Top Ten Best Seller Lists during given month.

#### **JANUARY**

- I'm A Believer—Monkees—Colgems
   Snoopy vs. The Red Baron—Royal
- Guardsmen—Laurie 3. Tell It Like It Is-Agran Neville-
- 4. Sugar Town-Nancy Sinatra-Reprise
- 5. Words Of Love—Mamas & Papas—Du 6. Good Thing—Paul Revere & Raiders— -Dunhill
- 7. Standing In The Shadows Of Love-Four Tops-Motown
- 8. Georgy Girl—Seekers—Capitol Winchester Cathedral—New Vaudeville Band—Fontana
- 9. Coming Home Soldier—Bobby Vinton
- 10. That's Life—Frank Sinatra—Reprise

#### **FEBRUARY**

- Georgy Girl—Seekers—Copitol
   I'm A Believer—Monkees—Colgems

- 3. Kind Of A Drog—Buckinghams—USA
  4. Ruby Tuesdoy—Rolling Stones—London
  5. Tell It Like It Is—Aaron Neville—Porlow
- 6. Lave Is Here & Now You're Gone— Supremes—Motown 7. We Ain't Got Nothin' Yet—Blues Mogoos
- 8. 98.6—Keith—Mercury
  9. Words Of Love—Momos & Popos—Dur Gimme Some Lovin'—Spencer Dovis -Colgems
- 10. Good Thing—Poul Revere & Raiders -Columbio

#### MARCH

- Ruby Tuesdoy—Rolling Stones—London
   Love Is Here And Now You're Gone —Supremes—Moto:wn
- 3. Sock It To Me, Baby—Mitch Ryder & Detroit Wheels
- 4. Then You Con Tell Me Goodby—

  Cosinos—Froternity
- 5. Hoppy Together—Turtles—White Whole 6. Baby I Need Your Lovin'—Johnny Rivers
- 7. There's A Kind Of A Hush—Hermon's
- 8. Kind Of A Drog—Buckinghoms—USA
  9. For Whot It's Worth—Buffolo Springfield
- 10. Dedicated To The One I Love-Mamas & Papos—Dunhill Georgy Girl-Seekers-Copitol

#### APRIL

- 1. Hoppy Together—Turtles—White Whole
- 2. A Little Bit Me, A Little Bit You—Monkees -Colgems
- Somethin' Stupid—Nancy & Frank Sinotro

- 3. I Think We're Alone Now—Tommy James & Shondells-Roulette
- 4. Dedicated To The One I Love—Mamas & Papas—Dunhill
- 5. This Is My Song—Petula Clark -Warner Bros.
- 6. There's A Kind Of A Hush—Herman's Hermits-MGM
- 7. Jimmy Mack—Martha & The Vandellas
- Western Union—Five Americans—Abnak
- 8. Bernadette—4 Tops—Motown 9. Penny Lane—Beatles—Capitol
- The Happening—Supremes—Motown

  10. For What It's Worth—Buffalo Springfield

- 1. The Happening—Supremes—Motown
- 2. Graovin'—Young Rascals—Atlantic
- 3. Sweet Soul Music-Arthur Conley-Atco
- 4. Somethin' Stupid—Nancy & Frank Sinotro
- 6. Don't You Core—Buckinghams—Capitol
- 7. You Got Whot It Tokes-Dave Clork Five
- On A Carousel—Hollies—Imperial
- 8. A Little Bit Me, A Little Bit You—Monkees
  —Colgems
- 9. Hoppy Together—Turtles—White Whale 10. I Think We're Alone Now—Tommy Jomes & Shondelis—Roulette
  - Release Me-Engelbert Humperdinck -Porrot

#### JUNE

- 1. Respect—Aretha Franklin—Atlantic Groovin' Young Rascals—Atlantic
- 2. Releose Me—Engelbert Humperdinck -Porret
- Got Rhythm—Happenings—B. T. Puppy
- 4. Somebody To Love-Jefferson Airplone -RCA
- 5. She'd Rother Be With Me-The Turtles
- -White Whole 6. Creeque Alley—Mamas & Popas
- -- Dunhill Windy—The Association—Worner Bros.
- 7. A Little Bit Of Soul-Music Explosion
- 8. All I Need—Temptations—Gordy
- 9. The Hoppenings—Supremes—Motown
- 10. Sweet Soul Music—Arthur Conley—Atco Sundoy Will Never Be The Same— Sponky & Our Gang-Mercury

#### JULY

- 1. Windy-The Association-Worner Bros.
- 2. Con't Take My Eyes Off You—Fronkie Volli—Philips

- 3. A Little Bit Of Soul-Music Explosion
- 4. San Francisco Flowers In Your Hair--Scott McKenzie-Ode
- 5. Come On Down To My Boat—Every

  Mother's Son—MGM
- 6. Up-Up And Away—The Fifth Dimension
- -Soul City
- Groovin'-Young Rascals-Atlantic Let's Live For Today—Grass Roots
- -Dunhill 8. She'd Rather Be With Me—The Turtles— White Whale Don't Sleep In The Subway—Petula Clark
  —Warner Bros.
- 9. Light My Fire—The Doors—Elektra
- 10. Respect—Aretha Franklin—Atlantic C'mon Marianne—The Four Seasons-Philips
  - I Was Made To Love Her—Stevie Wonder

#### AUGUST

- 1. All You Need Is Love—The Beatles
- -Copitol 2. Light My Fire-The Doors-Elektro
- 3. Pleasont Volley Sundoy—The Monkees—
- 4. I Was Made To Love Her-Stevie Wonder
- Ode To Billie Joe-Bobbi Gentry-Copitol 5. Mercy, Mercy, Mercy-The Buckinghoms
- —Columbio 6. Boby I Love You-Aretho Fronklin-
- Atlantic 7. A Whiter Shade Of Pole-Procul Horum -Derom
- White Rabbit—Jefferson Airplane—RCA Words—The Monkees—Colgems
- 9. Can't Take My Eyes Off You—Fronkie
  Volli—Philips
- A Girl Like You—Young Roscols—Atlantic 10. Windy-The Association-Warner Bros.

#### SEPTEMBER

- Ode To Billie Joe—Bobbi Gentry—Copitol
   The Letter—The Box Tops—Mola
- 3. Reflections-Diono Ross & Supremes -Motown
- 4. Come Back When You Grow Up—Bobby
  Vee—Liberty
  5. Apples Peoches And Pumpkin Pie—Joy &
- The Techniques—Smosh

  6. Boby I Love You—Aretha Franklin—
- Atlontic
- 7. All You Need Is Love—The Beatles-Capitol
- 8. Never My Love-The Association-9. You're My Everything-The Temptotions

10. Light My Fire—The Doors—Elektra

#### OCTOBER

- 1. The Letter--Box Tops-Malo
- 2. Never My Love—Association—Warner
- To Sir, With Love-Lulu-Epic
- 4. How Can I Be Sure—Young Rascals
- 5. Gimme Little Sign—Brenton Wood— Double Shot
- 6. Ode To Billie Joe-Bobbi Gentry-Capitol Dandelion—Rolling Stones—London Soul Man—Sam & Dave—Stax Hey Baby—Buckinghams—Columbia
- Little Ole Man-Bill Cosby-Warner Bros.
- Come Back When You Grow Up-Bobby
  Vee-Liberty
- 9. Apples, Peoches And Pumpkin Pie—Joy
  & The Techniques—Smash
- 10. Higher & Higher—Jockie Wilson-

Brunswick Brown Eyed Girl—Von Morrison—Bang

#### NOVEMBER

- 1. Incense & Peppermints—Strowberry

  Alorm Clock—UNL
- 2. (tie) To Sir With Love—Lulu—Epic
- Soul Mon—Son & Dove—Stax

  3. The Roin, The Pork and Other Things—

  Cowsills MGM
- 4. It Must Be Him-Vikki Corr-Liberty
- 5. Please Love Me Forever-Bobby Vinton
- 6. Your Precious Love—Morvin Goye & Tammi Terrell—Tomlo
- 7. How Con I Be Sure-Young Roscols Atlontic
- 8. Let It Out—Hombres—Verve/Forcost
  9. (tie) The Letter—Box Tops—Molo
  Expresswoy To Your Heart—Sou!
  Survivors—Crimson
- 10. I Can See For Miles—The Who—Decco

#### **DECEMBER**

- 1. Doydreom Believer—Monkees—Colgems
  2. The Roin, The Pork & Other Things—

  Cowsils—MGM
- Hello Goodbye-Beotles-Copitol 4. Incense & Peppermints—Strowberry
  Alorm Clock—UNI
- 5. I Soy A Little Proyer-Dionne Worwick-
- 6. I Heord It Thru The Gropevine-
- Knight & Pips—Soul

  7. I Second That Emotion—Mirocles—Tomlo

  8. An Open Letter To My Teenoge Son—
  Victor Lundberg—Liberty

  9. You Better Sit Down Kids—Cher—
- Imperiol 10. Keep The Boll Rolling-Joy & Techniques
- *Million-Sellers*

Storm, Gale

Todd, Art & Dotty Tokens Toys Tucker, Orrin Turtles

Twitty, Conway

Valli, Frankie Vaughn, Billy

Vaughan, Sarah Vee, Bobby

Vinton, Bobby Wallace, Je Ward, Billy Wairing, Fred Washington, Dinah & Benton, Brook Weavers, The Weber, Joan

Weems, Ted

Welk Lawrence Whiteman, Paul

Whitfield, David Whiting, Maggie with Jimmy Wakely Whitman, Slim

Williams, Billy Williams, Roger Williams, Tex Willis, Chuck Wilson, Jackie Winterhalter, Hugo Wooley, Sheb Young Rascals

Moonglow & Picnic Theme I Hear You Knockin' To Know Him Is To Love Him Chason D'Amour \*The Lion Sleeps Tonight \*A Lover's Concerto \*Happy Together It's Only Make Believe Lonely Blue Boy Donna \*Can't Take My Eyes Off You Melody Of Love Sail Along Silv'ry Moon Broken Hearted Melody Take Good Care Of My Baby
\*Come Back When You Grow Up Primrose Lane Twas The Night Before Christmas Baby (You Got What It Takes)

On Top Of Old Smoky Let Me Go Lover Heartaches Calcutta Whispering Three O'Clock In The Morning Cara Mia The Tree In The Meadow Slipping Around Indian Love Call Secret Love Rose Marie I'm Gonna Sit Right Down Autumn Leaves Smoke, Smoke, Smoke What Am I Living For Night/Dogging Around Canadian Sunset Purple People Eater \*Groovin

Decca 1956 Dot Dore 1958 Victor 1961 Dynavoice 1965 Columbia 1939 White Whale 1967 MGM 1958 MGM 1960 Del-Fi 1958 Philips 1967 Dot 1956 Dot 1957 Mercury 1959 Liberty 1961 Liberty 1967 Epic 1962 Challenge 1960 Liberty 1957 Decca 1942 Mercury 1960 Decca 1951

Columbia 1954 Decca 1950 Dot 1961 Victor 1920 Victor 1922 London 1956 Capitol 1948 Capitol 1949 Imperial 1951 Imperial 1954 Coral 1957 Kapp 1955 Capitol Atlantic 1958 Brunswick 1960 Victor 1956 MGM 1958

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jimmy wisner
and
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for

a colossal year

### Golden Albums

THE LIST OF ALBUMS BELOW REPRESENTS THOSE RELEASES THAT THE RECORD INDUSTRY ASSOCIATION OF AMERICA (RIAA) HAS CERTIFIED AND AUDITED AS HAVING EACH SOLD AN AMOUNT WORTH AT LEAST \$1 MILLION AT FACTORY PRICES. THEY CONSTITUTE, NEEDLESS TO SAY, THE EVERGREEN CATALOG OF LY MERCHANDISE—IN ALL PHASES OF MUSIC—CURRENTLY AVAILABLE. THERE IS ALWAYS CONSUMER INTEREST IN THEM, AND WISE IS THE DEALER WHO CAN IMMEDIATELY FULFILL THE REQUEST FOR MOST, IF NOT ALL OF THE GOLD-DISK ALBUMS. DISPLAY OF THIS SHEET ALONG SIDE A BROWSER CALLED "GOLDEN ALBUMS" COULD INCREASE SALES.

#### 1967

I NEVER LOVED A MAN—Aretha Franklin—Atlantic B139/SD 8139
SGT, PEPPER'S LONELY HEARTS CLUB BAND—Beatles—Capital 7/5T 2653
JUST LIKE US—Paul Revere & The Raiders—Columbia CL 2451/CS 9251
MORE OF THE MONKES—Calgems—COM/COS 102
S.R.O.—Herb Alpert & The Tijuana Brass—A&M LP 119/SP 4119
GOT LIVE IF YOU WANT II —Rolling Stones—London LL 3493/PS 493
TILL—Rager Williams—Kapp KL/KS 1081
SONGS OF THE FABULOUS FIFTIES, PART 1—Kapp KL 1209/KS 3209
SONGS OF THE FABULOUS FIFTIES, PART 1—Kapp KL 1209/KS 3210
ROGER WILLIAMS GREATEST HITS—Kapp KL 1260/3260
YAKEIT SAX—Boats Randolph—Monument
THAT'S LIFE—Frank Sinatra—Reprise F/FS 1020
LOU RAMKS LIVE—Capital 1/TS 2459
HE TWO SIDES OF THE SMOTHERS BROS.—Mercury MG 20675/SR 60675
BETWEEN THE BUITONS—Rolling Stones—London LL 3499/PS 499
MIDNIGHT RIDE—Paul Revere & The Raiders—Columbia CL 2508/CS 9308
HOROUGHY MODERN MILLIE—Original Saundtrack—Decac DL 1500/71500
THE BEST OF MANCINI—Henry Mandini—RCA Victor LPM/LSP 2693
AN EVENINO WITH BELEFONTE—Harry Belafonte—RCA Victor LPM/LSP 3415
BEST OF THE BEACH BOYS—Capital T/D 2545
WINCHESTER CATHEDRAL—Lowence Welk—Dot DLP 3774/DLP 25774
SPRIT OF 6/S—Paul Revere & The Raiders—Columbia CL 2595/CS 9395
MAMAS & PAPAS DELIVER—Dunchil D/S 50014
BORN FREE—Rager Williams—Kapp KL 1501/KS 3501
MAMA—Original Cast—Columbia KOL 6600/KOS 3000
HEADQUARTES—Monkes—Calgems COM/COS 103
MY CUP RUNNETH OVER—Ed Ames—RCA Victor LPM/LSP 3774
STRANGERS ON THE SHORE—M: Acker Bilk—Atro
REVENGE—Bill Casby—Warner Bros. W/WS 1691
PARSLEY, SAGE, ROSEMARY & THYME—Siman & Garfunkel—Columbia CL 2463/CS 9363
BORN FREE—Andy Williams—Columbia CL 2680/CS 9480
HEABGUARTES—Monkes—Colgems COM/COS 103
MY CUP RUNNETH OVER—Ed Ames—RCA Victor LPM/LSP 3766
FLOWERS—Rolling Stones—London LL 3509/PS 509

J MAN AND A WOMAN—Soundtrack—United Artists UAL 4147/UAS 5174
EBS TIDE—Error Golling Lone—Columbia CL 2769/CS 9504

HANGE FOR THE LINE—Johnny Cash—Columbia CL 2389/CS 9128

BUNDIGHT Files For And Park Septems—Provided Artists UAL 4147/UAS 5174
EBS TIDE—Error Golling Line—Columbia CL 2389/

#### 1966

RELEASE ME—Engelbert Humperdinck—Parrot PA 61012/PAS 71012

1966

SUMMER DAYS—Beoch Bays—Capitol T/ST-2354
GOLDEN HITS—Roger Miller—Smash 27073/67073

8ALLADS OF THE GREEN BERETS—S/Sgt Barry Sadler—RCA Victor LPM-3547/LSP-3547
ROY ORBISON'S GREATEST HITS—Monoment—8000/18000
LIVING LANGUAGE SPANISH—Young People's—
LIVING LANGUAGE FRENCH—Young People's—
LIVING LANGUAGE FRENCH—Young People's—
COLOR ME BARBRA—Barbra Streisand—Columbia CL-2478/CS-9278
I'M THE ONE WHO LOVES YOU—Dean Martin—Reprise—6170/S-6170
BIG HITS (HIGH TIDE & GREEN GRASS)—The Rolling Stones—London LP-1
OLIVER—Original Cast—RCA Victor LOCD/LSOD-2004
SOUTH OF THE BORDER—Herb Alpert's Tijuana Brass—A&M LP/SP-108
THE LONELY BULL—Herb Alpert's Tijuana Brass—A&M LP/SP-101
WHAT NOW MY LOVE—Herb Alpert's Tijuana Brass—A&M LP-1114/SP-4114
HERB ALPERT'S TIJUANA BRASS, VOL. 2—A&M LP/SP-103
MY WORLD—Eddy Arnold—RCA Victor LPM/LSP-3466
SOUTH PACIFIC—Original Cast—Columbia OL-4180/OS-2040
IF YOU CAN BELIEVE YOUR EYES AND EARS—Mamos & Papas—Dunhill D/DS 50006
YESTERDAY & TODAY—Beatles—Capitol T/ST 2553
THE 8EST OF JIM REEVES—RCA Victor LPM/LSP 2890
THE BEST OF THE ANIMALS—MGM E/SE 4224
DANG ME—Roger Miller—Smash MPS 27049/FRS 67049
GOLD VAULT OF HITS—Four Seasons—Philips PHM 200-196/PHS 600-196
AFTERMATH—Rolling Stones—London LL 347/EPS 4776
DR. ZHIVAGO—Soundtrack—MGM E/SE 6 ST
TIHNK ETHNIC—Smothers Bross—Mercury MG 20777/SR 60777
STRANGERS IN THE NIGHT—Frank Sinatra—Reprise F/FS 1017
REVOLVER—Beatles—Capitol T/TS 2576
THE DAVE CLARK FIVE'S GREATEST HITS—Epic LN 24185/BN 26185
SOMEWHERE MY LOVE—Ray Conniff Singers—Columbia CL 2499/CS 9299
THE BEST OF AL HIRT—RCA Victor LPM/LSP 3309
I STARTED OUT AS A CHILD—Bill Casby—Warner Bros. W/WS 1506
BILL COSBY IS A VERY FUNNY FELLOW, RIGHT! Warner Bros. W/WS 151B
JEANNETTE MAC DONALD & NELSON EDDY FAVORITES—RCA Victor IPM/LSP 1254
EVIS' GOLD RECORDS, VOL. 2—RCA Victor—LPM/LSP 2075
EVIS' GOLD RECORDS, VOL. 2—RCA Victor—LPM/LSP 2075
JOAN BAEZ—Vonguard—VRS 9078/USD 2077

JOAN 8AEZ IN CONCERT—Vanguard—VRS 9112/VSD 2122
SOUL AND INSPIRATION—Righteous Brothers—Verve V/V-6 5001
MAMAS AND PAPAS—Dunhill D/S 50010
THE MONKEES—Colgems—Com/Cos 101
MY NAME IS BARBRA, TWO—Barbra Streisand—Columbia CL-2409/CS-9209
THE BEST OF HERMAN'S HERMITS—MGM 4315/S-4315
DECEMBER'S CHILDREN—The Rolling Stones—London 3451/451
SEPTEMBER OF MY YEARS—Frank Sinatra—Reprise 1014/S-1016
A MAN & HIS MUSIC—Frank Sinatra—Reprise 1016/S-1016

GLAD ALL OYER—Dave Clark Five—Epic LN-24093/BN-26093
PETER, PAUL & MARY IN CONCERT—Warner Bros. 1555/S-1555
EVERYBODY LOVES SOMEBODY—Dean Martin—Reprise R-6130/RS-6130
WONDERLAND OF GOLDEN HITS—Andre Kostelanetz—Columbia CL-2039/CS-BB39
BARBRA STREISAND/THE THIRD ALBUM—Columbia CL-2154/CS-8954
RING OF FIRE—Johnny Cash—Columbia CL-2053/CS-B853
BEACH BOYS IN CONCERT—Capitol TAO-2198/STAO-2198
ALL SUMMER LONG—8each Boys—Capitol T-2110/S1-2110
SUGAR LIPS—AI Hirt—RCA Victor LPM-2965/LSP-2965
PEOPLE—Barbra Streisand—Columbia CL-2215/CS-9015
THE SOUND OF MUSIC—Soundtrack—RCA Victor LOCD-2005/LSOD-2005
TRINI LOPEZ AT P. J./S—Reprise R-6093/RS-6093
GETZ/GILBERTO—Stan Getz—MGM/Verve 8545/6B545
BEATLES VI—Capitol T-2358/ST-2358
DEAR HEART—Andy Williams—Calumbia CL 2338/CS 9138
HELPI—The Beatles—Capitol MAS-2386/SMHS-2386
INTRODUCING HERMAN'S HERMITS—MGM 4282/S-4282
HERMAN'S HERMITS ON TOUR—MGM 4282/S-4282
HERMAN'S HERMITS ON TOUR—MGM 4295/S-4295
MORE ENCORE OF GOLDEN HITS—The Platters—Mercury 20591/60252
RETURN OF ROGER MILLER—Smash 27061/67061
GREAT SONGS FROM MY FAIR LADY—Andy Williams—Calumbia CL-1249/CS-8158
LOOK AT US—Sonny & Cher—Atco 177
THE BEACH BOYS TODAY—Capitol T-2269/ST-2269
THE PINK PANTHER—Herry Mancini—RCA Victor LPM-2795/LSP-2795
OUT OF OUR HEADS—The Rolling Stones—London 3429/429
FIDDLER ON THE ROOF—Original Cast—RCA Victor LDC-1093/LSO-1093
SURFER GRIL—The Beach Boys—Capitol 17-1890/ST-1890
SINATRA'S SINATRA—Fronk Sinatra—Reprise 1010/9-1010
WELCOME TO THE LB RANCH—Capitol V-2423/WS-2423
MY NAME IS BARBRA—Barbra Streisand—Columbia CL-2336/CS-9136
THE DOOR IS STILL OPEN TO MY HEART—Dean Martin—Reprise 6140/S-6140
GOING PLACES—Herb Alpert's Tijuona Brass—A&M LP/SP-110
RUBBER SOUL—The Beatles—Capitol T-2442/ST-2442

MY FAIR LADY—Original Cast—Columbia OL 5090/OS 2015

JOHN FITZGERALD KENNEDY—A MEMORIAL AL8UM—Premier CXF 402099

CAROUSEL—Film Soundtrack—Capitol—W 694/ SW 694

THE KING AND I—Film Soundtrack—Capitol—W 74/SW 740

RAMBLIN' ROSE—Nat "King" Cole—Capitol T 1793/ST 1793

MEET THE BEATLES—The Beatles—Capitol T 2047/ST 2047

HONEY IN THE HORN—AI Hirt—RCA Victor LPM 2733/LSD 2733

THE BEATLES' SECOND ALBUM—The Beatles—Capitol T 2080/ST 2080

THE SECOND BARBRA STREISAND ALBUM—Barbra Streisand—Columbia CL 2045/CS 8854

HELLO, DOLLY!—Original Cast—RCA Victor LCO 1087/LSO 1087

HELLO, DOLLY!—Louis Armstrong—Kapp 1364/3364

THE WONDERFUL WORLD OF ANDY WILLIAMS—Columbia CL-2137/CS-8937

CHRISTMAS HYMNS & CAROLS—Robert Shaw—RCA Victor LM-2139/LSC-2139

VICTORY AT SEA, Vol. 1—Robert Russell Bennett—RCA Victor LM-2335/LSC-2335

SOMETHING NEW—The 8eatles—Capitol T-2108/ST-2108

THE 8EST OF THE KINGSTON TRIO—Capitol T-1705, 2280/ST-1705, 2280

UNFORGETTABLE—Nat King Cole—Capitol T-357/DT-357

RAMBLIN'—New Christy Minstrels—Columbia CL-2055/CS-8855

THE BARBRA STREISAND ALBUM—Columbia CL-2055/CS-8807

FUNNY GIRL—Original Cast—Capitol VAS-2059/SVAS-2059

JOHNNY HORTON'S GREATEST HITS—Columbia CL-1596/CS-8396

COTTON CANDY—AI Hirt—RCA Victor LPM-2917/LSP-2917

THE ANDY WILLIAMS CHRISTMAS ALBUM—Columbia CL-2171/CS-8971

MY FAIR LADY—Soundtrack—Columbia KOL-8000/KOS-2600

BEATLES '65—Capitol T-2228/ST-2228

THE 8EATLES STORY—Capitol TBO-2222/STBO-2222

MARY POPPINS—Soundtrack—Vista 4026/S-4026

WEST SIDE STORY—Original Soundtrack—Columbia OL-5670/OS-2070 GLORIOUS SOUND OF CHRISTMAS—Eugene Ormandy—Philadelphia Orchestra—Columbia 1812 OVERTURE-TSCHAIKOVSKY—Antal Dorati and The Minneapolis Symphony—Mercury MG-50054/SR-90054

EXODUS—Original Soundtrack—RCA Victor LOL-1058/LSO-1058

CALYPSO—Harry Belafonte—RCA Victor LPM-1248/LSP-1248

G. I. BLUES—Elvis Presley—RCA Victor LPM-2256/LSP-2256

SEASON'S GREETINGS FROM PERRY COMO—Perry Como—RCA Victor LPM-2066/LSP-2066

VIVA—Percy Faith—Columbia CL-1075/CS-8038

THE MUSIC MAN—Soundtrack—Warner Bros. B-1459/8S-1459

TIME OUT—Dove Brubeck Quartet—Columbia CL-1397/CS-8192

I LEFT MY HEART IN SAN FRANCISCO—Tony Bennett—Columbia CL-1B69/CS-8669

ELVIS' CHRISTMAS ALBUM—Elvis Presley—RCA Victor LOC-1035/LPH-1951

GIRLS, GIRLS,—Elvis Presley—RCA Victor LPM-2621/LSP-2621

BELAFONTE RETURNS TO CARNEGIE HALL—Harry Belafonte—RCA Victor LOC-6007/LSO-6007

BELAFONTE—Harry Belafonte—RCA Victor LPM-1150

JUMP-UP-CALYPSO—Harry Belafonte—RCA Victor LPM-2388/LSP-2388

MOVIN'—Peter, Paul & Mary—Warner W/WS 1473

EXODUS—Mantovani—London LL-3231/PS-224

DAYS OF WINE AND ROSES—Andy Williams—Columbia CL-2015/CS-8815

(Continued on page 42) 1812 OVERTURE-TSCHAIKOVSKY—Antal Dorati and The Minneapolis Symphony—Mercury MG-

(Continued on page 42)

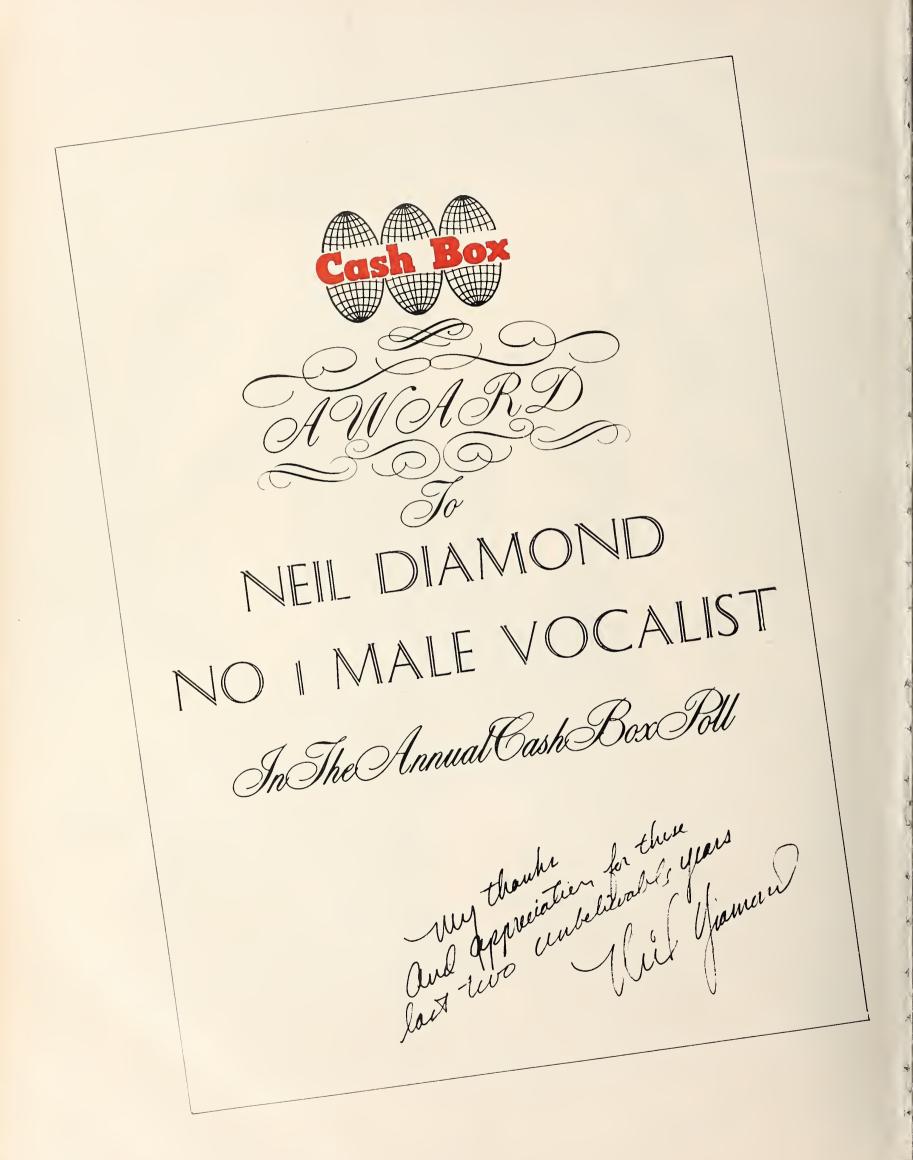
#2

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NEWCOMER VOCAL GROUP-ALBUMS

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- KENTUCKY WOMAN

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### Golden Albums

(Continued from page 38)

MOON RIVER & OTHER GREAT MOVIE THEMES—Andy Williams—Columbia CL 1809/CS 8609 HANDEL'S MESSIAH—Eugene Ormandy & Philadelphia Orch.—Calumbia M2L 263/M2S 607 CHRISTMAS WITH CONNIFF—Roy Canniff—Columbio CL 1390/CS 8185 THE LORD'S PRAYER—Mormon Tabernacle Chair—Calumbia ML 5386/MS 6068 PORGY AND 8ESS—Original Sound Track—Columbia OL 5410/OS 2016 FOLK SONG SING ALONG—Mitch Miller—Columbia CL 1316/CS 8118 IN THE WIND—Peter, Poul & Mary—Worner 8ros. W8 1507/WS 1507 SINGING NUN—Soeur Sourire—Philips PCC 203/PCC 603

PARTY SING ALONG WITH MITCH—Mitch Miller—Calumbia CL-1331/LS-8138
MORE JOHNNY'S GREATEST HITS—Johnny Mothis—Columbia CL-1344/LS-8150
WEST SIDE STORY—Original Cast—Calumbia OL-5230/OS-2001
CAMELOT—Original Cast—Calumbia OL-5230/OS-2001
FLOWER DRUM SONG—Original Cast—Columbia—OL-5350/OS-2009
THEME FROM A SUMMER PLACE—8illy Voughn—Dot 3276/25276
BLUE HAWAII—8illy Voughn—Dat 3165/25165
SAIL ALONG SILVERY MOON—Billy Vaughn—Dot 3100/25100
808 NEWHART BUTTON DOWN MIND—8ob Newhort—Warner 8ros. W-1379/WS-1379
SATURDAY NIGHT SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1414/CS-8211
MEMORIES SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1542/LS-8342
SENTIMENTAL SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1457/LS-8251
STAR CAROL—Ernie Fard—Copital T-1071/ST-1071
NEARER THE CROSS—Ernie Fard—Copital T-1005/ST-1005
FRANK SINATRA SINGS FOR ONLY THE LONELY—Fronk Sinatro—Copital W-1053
NICE 'N' EASY—Frank Sinatro—Copital W-1417
SONGS FOR SWINGIN' LOVERS—Frank Sinotro—Copital W-653
STRING ALONG—Kingston Trio—Copital T-1407
MUSIC, MARTINIS AND MEMORIES—Jackie Gleoson—Copital W-509
MUSIC FOR LOVERS ONLY—Jackie Gleoson—Copital W-508
MEMORIES ARE MADE OF THIS—Ray Conniff—Columbia CL-1568/CS-8368
MEMORIES ARE MADE OF THIS—Ray Conniff—Columbia CL-1163/CS-8072 PARTY SING ALONG WITH MITCH—Mitch Miller—Calumbio CL-1331/LS-8138 MEMORIES ARE MADE OF THIS—Ray Conniff—Columbio CL-1574/CS-8374
CONCERT IN RHYTHM—Roy Conniff—Calumbio CL-1163/CS-8022
'S MARVELOUS—Roy Canniff—Columbio CL-1074/CS-8037 MODERN SOUNDS IN COUNTRY & WESTERN MUSIC—Roy Charles—ABC Paramount A8C-410/ ABCS-410 8REAKFAST AT TIFFANY'S—Henry Moncini—RCA Victor LPM-2362/LSP-2362 THIS IS SINATRA—Fronk Sinotra—Copitol T-768 BOUQUET—Percy Foith Strings—Columbia CL-1322/CS-8124

#### 1961

CALCUTTA—Lowrence Welk—Dot DLP-3359/ST-25359
COME DANCE WITH ME—Frank Sinotro—Capital W-1069/WS-1069
SOLD OUT—Kingstan Trio—Copital T-1352/ST-6352
GLENN MILLER STORY—Glenn Miller Orchestra—RCA Victor LPM-1192 CHRISTMAS CAROLS—Mantavoni—London LL-913/PS-142 THEATRE LAND—Montovoni—London LL-1219/PS-125
FILM ENCORES VOL. 1—Mantavani—London LL-1700/PS-124 GEMS FOREVER-Montovoni-London LL-3032/ PS-106 STRAUSS WALTZES—Montovoni—London LL-685/PS-118 SPIRITUALS—Ernie Fard—Copitol T-818 ELVIS' GOLDEN RECORDS—Elvis Presley—RCA Victor LPM-1707 BELAFONTE AT CARNEGIE HALL-Horry Belofante-RCA Victor LOC-6006/LSO-6006 TCHAIKOVSKY CONCERTO—Von Cliburn—RCA Victor LM-2252/LSC-2252 ENCORE-GOLDEN HITS—The Plotters—Mercury MG-20472/SR-60243 8LUE HAWAII—Elvis Presley—RCA Victor LPM-2426/LSP-2426 HOLIDAY SING ALONG WITH MITCH-Mitch Miller-Columbia CL-1701/LS-8501

SO MUCH IN LOVE—Roy Conniff—Columbia CL-1720/CS-8520 FAITHFULLY—Johnny Mathis—Columbia CL-1422/CS-8219
SWING SOFTLY—Johnny Mothis—Columbia CL-1165/CS-8023

THE FIRST FAMILY—Voughn Meader—Codence CLP-3060

OPEN FIRE, TWO GUITARS—Johnny Mathis—Columbio CL-1270/CS-8056

PETER, PAUL AND MARY—Peter, Poul and Mary—Warner 8ros. W-1449/WS-1449 MY SON THE FOLK SINGER—Allan Sherman—Warner Bros. W-1475/WS-1475

#### 1960

STUDENT PRINCE—Maria Lanza—RCA Victor LM-1837
60 YEARS OF MUSIC—Hanoring 30 Great Artists—RCA Victor LM-6074 ELVIS—Elvis Presley—RCA Victor LPM-1382 PAT'S GREAT HITS—Pat 800ne—Dat 3071/25071 KINGSTON TRIO AT LARGE—Kingstan Trio—Copital T-1199 KINGSTON TRIO—Kingstan Trio—Capital T-996
MORE SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1243/CS-8043 HEAVENLY—Johnny Mothis—Columbia CL-1351/CS-8152
WARM—Johnny Mothis—Columbia CL-1078/CS-8039
LOVE IS THE THING—Nat King Cale—Capitol W-824
HERE WE GO AGAIN—Kingstan Trio—Capitol T-1258 FROM THE HUNGRY I—Kingston Trio—Copitol T-1107 SOUND OF MUSIC—Original Cost—Columbia KOL-5450/KOS-2020 MERRY CHRISTMAS-Johnny Mathis-Columbia CL-1195/CS-8021 CHRISTMAS SING ALONG—Mitch Miller—Columbio CL-1205/CS-8027
STILL MORE SING ALONG—Mitch Miller—Columbio CL-1283/CS-8099

#### 1959

HYMNS—Ernie Ford—Copitol T-256 JOHNNY'S GREATEST HITS—Johnny Mathis—Columbio CL-1133 MUSIC MAN—Original Cast—Copital WAO/SWAO-990 SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1160/CS-8004 SOUTH PACIFIC—Rodgers & Hommerstein—RCA Victor LOC/LSO-1032 PETER GUNN—Henry Mancini—RCA Victor LPM/LSP-1956

#### 1958

OKLAHOMA—Gordon MocRae—Copital WAO-595

#### NARAS Grammy Awards Presented In 1967

RECORD OF THE YEAR (Award to the Artist and A & R Producer) STRANGERS IN THE NIGHT—Frank Sinatra—A & R Producer: Jimmy Bowen (REPRISE)

ALBUM OF THE YEAR (Awards to the Artist and A & R Producer) SINATRA: A MAN & HIS MUSIC—Frank Sinatra—A & R Producer: Sonny Burke (REPRISE)

Sonny Burke (REPRISE)

3 SONG OF THE YEAR (This is a Songwriters' Award) MICHELLE—
Songwriters: John Lennon, Paul McCartney (CAPITOL)

4 BEST INSTRUMENTAL THEME (This is a Composer's Award) BATMAN
THEME—Composer: Neal Hefti (RCA)

5 VEST VOCAL PERFORMANCE—MALE—STRANGERS IN THE NIGHT
(Single)—Frank Sinatra (REPRISE)

7 BEST INSTRUMENTAL PERFORMANCE (OTHER THAN JAZZ)—
WHAT NOW MY LOVE—Herb Albert & the Tijuana Brass (A & M)

8 BEST PERFORMANCE BY A VOCAL GROUP—A MAN AND A WOMAN
—Anita Kerr Singers (WB)

8 BEST PERFORMANCE BY A VOCAL GROUP—A MAN AND A WOMAN—Anita Kerr Singers (WB)
9 BEST PERFORMANCE BY A CHORUS—SOMEWHERE MY LOVE (Lara's Theme from "Dr. Zhivago")—Ray Conniff & Singers (COL)
10 BEST ORIGINAL SCORE WRITTEN FOR A MOTION PICTURE OR TELEVISION SHOW (This is a Composer's Award) DR. ZHIVAGO—Composer: Maurice Jarre (MGM)
11 BEST SCORE FROM AN ORIGINAL CAST SHOW ALBUM (This is a Composer's Award; plaque to the A & R producer; MAME (Original Cast)—Composer: Jerry Herman—A & R Producer: Goddard Lieberson (COL)
12 BEST COMEDY PERFORMANCE — WONDERFULNESS — Bill Cosby (WB)

12 BEST COMEDY PERFORMANCE — WONDERFULNESS — Bill Cosby (WB)

13 BEST SPOKEN WORD, DOCUMENTARY OR DRAMA RECORDING—EDWARD R. MURROW—A REPORTER REMEMBERS—VOL. 1 THE WAR YEARS—Edward R. Murrow (COL)

14 BEST RECORDING FOR CHILDREN—DR. SEUSS PRESENTS: "IF I RAN THE ZOO" AND "SLEEP BOOK"—Marvin Miller (RCA-CAMDEN)).

15 BEST ALBUM NOTES (This is an Annotator's Award) SINATRA AT THE SANDS—Frank Sinatra—Annotator: Stan Cornyn (REPRISE)

16 BEST INSTRUMENTAL JAZZ PERFORMANCE—GROUP OR SOLOIST WITH GROUP—GOIN OUT OF MY HEAD—Wes Montgomery (VERVE)

17 BEST ORIGINAL JAZZ COMPOSITION (This is a Composer's Award) IN THE BEGINNING GOD—Composer: Duke Ellington (RCA)

18 BEST CONTEMPORARY (R & R) RECORDING (Award to the artist, plaque to the A & R Producer) WINCHESTER CATHEDRAL—New Vaudeville Band—A & R Producer: Geoff Stephens (FONTANA)

19 BEST CONTEMPORARY (R & R) SOLO VOCAL PERFORMANCE—MALE OR FEMALE (This category is for single records) ELEANOR RIGBY—Paul McCartney (The Beatles) (CAP)

20 BEST CONTEMPORARY (R & R) GROUP PERFORMANCE—VOCAL OR INSTRUMENTAL (This category is for single records) MONDAY, MONDAY—The Mamas & The Papas (DUNHILL)

21 BEST RHYTHM & BLUES RECORDING (Award to the Artist, plaque to the A & R Producer) CRYING TIME—Ray Charles—A & R Producer: Tangerine Records (ABC-PARAMOUNT)

22 BEST RHYTHM & BLUES SOLO PERFORMANCE—MALE OR FEMALE (This category is for single records) HOLD IT RIGHT THERE—Ramsey Lewis (CADET)

24 BEST FOLK RECORDING (Award to the Artist, plaque to the A & R Producer) BLUES IN THE STREET—Cortelia Clark—A & R Producer:

24 BEST FOLK RECORDING (Award to the Artist, plaque to the A & R Producer) BLUES IN THE STREET—Cortelia Clark—A & R Producer: Felton Jarvis (RCA)

Felton Jarvis (RCA)

25 BEST SACRED RECORDING (MUSICAL) (Non-Classical) (Award to the Artist, plaque to the A & R Producer) GRAND OLD GOSPEL—Porter Wagoner & the Blackwood Bros.—A & R Producer: Chet Atkins (RCA)

26 BEST COUNTRY & WESTERN RECORDING (Award to the Artist, plaque to the A & R Producer) ALMOST PERSUADED—David Houston—A & R Producer: Billy Sherrill (EPIC)

27 BEST COUNTRY & WESTERN VOCAL PERFORMANCE—FEMALE—DON'T TOUCH ME (Single)—Jeannie Seely (MONUMENT)

28 BEST COUNTRY & WESTERN VOCAL PERFORMANCE — MALE—ALMOST PERSUADED (Single)—David Houston (EPIC)

29 BEST COUNTRY & WESTERN SONG (This is a Songwriter's Award) ALMOST PERSUADED — Songwriters: Billy Sherrill, Glenn Sutton (EPIC) (EPIC)

BEST INSTRUMENTAL ARRANGEMENT (This is an Arranger's Award) WHAT NOW MY LOVE (Herb Alpert & the Tijuana Brass)—Arranger: Herb Alpert (A & M)

Herb Alpert (A & M)

31 BEST ARRANGEMENT ACCOMPANYING A VOCALIST OR INSTRUMENTALIST (This is an Arranger's Award) STRANGERS IN THE NIGHT (Frank Sinatra)—Arranger: Ernie Freeman (REPRISE)

32 BEST ENGINEERED RECORDING—NON-CLASSICAL (This is an Engineer's Award) STRANGERS IN THE NIGHT (Frank Sinatra)—Engineer: Eddie Brackett (REPRISE)

33 BEST ENGINEERED RECORDING—CLASSICAL (This is an Engineer's Award) WAGNER LOHENGRIN—Leinsdorf cond. Boston Symphony, Promusica Chrous & Soloists—Engineer: Anthony Salvatore (RCA)

34 BEST ALBUM COVER, PHOTOGRAPHY (Award to the Art Director & Photographer) CONFESSIONS OF A BROKEN MAN—Porter Wagoner—Art Director: Robert Jones—Photographer: Les Leverette (RCA)

35 BEST ALBUM COVER, GRAPHIC ARTS (Award to the Art Director & Graphic Artist) REVOLVER—The Beatles—Graphic Artist: Klaus Voorman (CAP)

36 ALBUM OF THE YEAR (Awards to Artist and A & R Producer) IVES:

man (CAP)

36 ALBUM OF THE YEAR (Awards to Artist and A & R Producer) IVES:
SYMPHONY NO. 1 IN D MINOR—Morton Gould cond. Chicago Symphony
Orchestra—A & R Producer: Howard Scott (RCA)

37 BEST PERFORMANCE—ORCHESTRA—MAHLER: SYMPHONY NO.
IN A MINOR—Erich Leinsdorf cond. Boston Symphony Orchestra (RCA)

38 BEST CHAMBER MUSIC PERFORMANCE—INSTRUMENTAL OR—
VOCAL—BOSTON SYMPHONY CHAMBER PLAYERS (Selections by
Mozart, Brahms, Beethoven, Fine, Copland, Carter, Piston) Boston Symphony Chamber Players (RCA)

39 BEST PERFORMANCE—INSTRUMENTAL SOLOIST OR SOLOISTS
(WITH OR WITHOUT ORCHESTRA)—BAROQUE GUITAR (Bach, Sanz,
Weiss, Etc.)—Julian Bream (RCA)

40 BEST OPERA RECORDING (This is a Conductor's Award; special plaques to the Principal Soloists; plaque to the A & R Producer) WAGNER: DIE
WALKURE—Georg Solti cond. Vienna Philharmonic Orchestra/Principal



## Top Records of the Past 19 Years

The Top Records of 1961 thru 1967 As Compiled by Cash Box in its Annual Year-End Survey

#### 1967

- Letter—Box Tops—Mala Light My Fire—Doors—Elektra Can't Take My Eyes Off You—Frankie Valli—Philips
- Ode to Billie Joe-Bobbie Gentry-

- Capitol
  To Sir With Love—Lulu—Epic
  Happy Together—Turtles—White Whale
  Windy—Association—Warner Bros.
  I'm A Believer—Monkees—Colgems
  Groovin—Young Rascals—Atlantic
  Respect—Aretha Franklin—Atlantic
  Georgy Girl—Seekers—Capitol
  I Think We're Alone Now—Tommy
  James & Shondells—Roulette
  Something Stupid—Frank & Nancy
  Sinatra—Reprise
  Soul Man—Sam & Dave—Stax
  Come Back When You Grow Up—Bobby
  Vee—Liberty

- Vee—Liberty
  Sweet Soul Music—Arthur Conley—Atco
  Ruby Tuesday—Rolling Stones—London
  Kind Of A Drug—Buckinghams—USA
  A Little Bit Of Soul—Music Explosion
- I Got Rhythm—Happenings-
- B. T. Puppy
  Reflections—Supremes—Motown
  Somebody To Love—Jefferson Airplane
- The Happening—Supremes—Motown She Rather Be With Me—Turtles—
- White Whale
  Come On Down To My Boat—Every
  Mother's Son—MGM
  I Was Made To Love Her—Stevie
- Wonder—Tamla Incense & Peppermints—Strawberry Alarm Clock—UNI

- Alarm Clock—UNI
  Then You Can Tell My Goodbye—
  Casinos—Fraternity
  Apples, Peaches & Pumpkin Pie—
  Jay & Techniques—Smash
  A Little Bit Me, A Little Bit You—
  Monkees—Colgems
  The Rain, The Park & Other Things—
  Cowsills—MGM
  Morey Morey Buskinghams
- Mercy, Mercy, Mercy—Buckinghams— Columbia
- Never My Love—Association—Warner
- It Must Be Him—Vikki Carr—Liberty
- There's A Kind Of A Hush—Herman's Hermits—MGM

- Mer Ain't Got Nothing Yet—Blues
  Magoos—Mercury
  Dedicated To The One I Love—
  Mamas & Papas—Dunhill
  Don't You Care—Buckinghams— Columbia

- Columbia
  This Is My Song—Petula Clark—
  Warner Bros.
  Love Is Here & Now You're Gone—
  Supremes—Motown
  Sock It To Me—Mitch Ryder & Detroit
  Wheels—New Voice
  Release Me—Englebert Humperdinck
  —Parrot
- —Parrot
  All You Need Is Love—Beatles—Capital
- Expressway To Your Heart—Soul Survivors—Crimson
- Penny Lane—Beatles—Capitol
  Please Love Me Forever—Bobby
- Vinton-Epic
  A Whiter Shade Of Pale-Procol Harum -Deram
- —Deram Jimmy Mack—Martha Reeves & Vandellas—Gordy Baby I Love You—Aretha Franklin— Atlantic Snoopy Vs The Red Baron—Royal Guardsmen—Laurie

44

- 1. The Ballad Of The Green Berets—S/Sgt. Barry Sadler (RCA)

  1. California Dreamin'—Mamas & Papas
- (Dunhill)
  2. Sounds of Silence—Simon & Garfunkel
- (Columbia)
  3. Sunny—Bobby Hebb (Philips)
  4. Strangers In The Night—Frank Sinatra
- (Reprise) 5. You Can't Hurry Love—Supremes
- 6. A Groovy Kind Of Love Mindbenders—

- 7. I Got You—James Brown—King 8. Little Red Riding Hood—Sam The Sham & Pharaohs—MGM

- 9. See You In September—Happenings— 9. See You In September—nappenings-B. T. Puppy
  10. Good Lovin'—Young Rascals—Atlantic
  11. We Can Work It Out—Beatles—(Capitol)
  12. Up Tight—Stevie Wonder (Tamla)
  13. You Don't Have To Say You Love Me—Dusty Springfield (Philips)
  14. Kicks—Paul Revere & Raiders

- 14. Kicks—Paul Revere & Natures (Columbia) 15. Lightnin' Strikes—Lou Christie (MGM) 16. Cherish—Association (Valiant) 17. Soul & Inspiration—Righteous Bros.

- 17. Soul & Inspiration—Righteous Bros. (Verve)
  18. Hanky Panky—Tommy James & Shondells (Roulette)
  19. 96 Tears—? Question Mark & Mysterians (Cameo)
  20. Red Rubber Ball—Cyrkle (Columbia)
  21. Last Train To Clarksville—Monkees (Colgems)
  22. No Matter What Shape—T-Bones (Line of the color of th

- (Liberty)
  23. Cool Jerk—Capitols (Karen)
  24. Ain't Too Proud To Be—Temptations (Gordy)
- 25. Sunshine Superman—Donovan (Epic)
  26. These Boots Are Made For Walking—
  Nancy Sinatra (Reprise) ff
  27. Daydream—Lovin' Spoonful—Kama
- 28. When A Man Loves A Woman—Percy Sledge (Atlantic) 29. Over & Over—Dave Clark Five (Epic) 30. A Taste Of Honey—Herb Alpert & Tijuana Brass (A&M) 31. Monday Monday—Mamas & Papas

- (Dunhill)

- (Dunhill)
  Paint It Black—Rolling Stones (London)
  Turn, Turn, Turn—Byrds (Columbia)
  Bus Stop—Hollies (Imperial)
  My Love—Petula Clark—Warner Bros.
  Keep On Dancing—Gentrys (MGM)
  What Becomes Of The Broken Hearted—
  Jimmy Ruffin—Soul
  19th Nervous Breakdown—Rolling
- Stones—(London)
  Reach Out, I'll Be There—Four Tops
- (Motown)
  Summer In The City—Lovin' Spoonful—
- Kama Sutra I Am A Rock—Simon & Garfunkel
- (Columbia)

- (Columbia)
  42. Let's Hang On—Four Seasons (Philips)
  43. Time Won't Let Me—Outsiders (Capitol)
  44. Paperback Writer—Beatles (Capitol)
  45. Barbara Ann—Beach Boys (Capitol)
  46. She's Just My Style—Gary Lewis & Playboys (Liberty)
  47. Bang Bang—Cher—Imperial
  48. Crying Time—Ray Charles (ABC)
  49. Five O'Clock World—Vogues—Co & Ce
  50. Somewhere My Love—Ray Conniff Singers (Columbia)

- 1. Back In My Arms Again—Supremes (Motown)
- 2. Wooly Bully—Sam The Sham & The Pharos (MGM)
- 3. Mr. Lonely—Bobby Vinton (Epic)
- 4. I Can't Help Myself—Four Tops (Motown)
- 5. Satisfaction—Rolling Stones (London)
- 6. Downtown—Petula Clark (WB)
- 7. You've Lost That Lovin' Feeling— Righteous Bros. (Philles)
- 8. Come See About Me-Supremes
- 9. The In Crowd—Ramsey Lewis (Cadet)
  10. You Were On My Mind—We Five (A & M)
  11. Help—Beatles (Capitol)
  12. Crying In The Chapel—Elvis Presley (RCA)
- 13. Love Potion #9—Searchers (Kapp)
  14. I Got You Babe—Sonny & Cher (Atco)

- 15. This Diamond Ring—Gary Lewis & Playboys (Liberty)
  16. My Girl—Temptations (Gordy)
  17. King Of The Road—Roger Miller (Smash)
- 18. Hang On Sloopy—McCoys (Bang) 19. I Feel Fine—Beatles (Capitol) 20. The Birds & The Bees—Jewel Akins
- The Jerks—Larks (Money)
- 22. Can't You Hear My Heartbeat—Herman's Hermits (MGM)
- 23. Mrs. Brown You Have A Lovely Daughter
  —Herman's Hermits (MGM)

- 24. Stop In The Name Of Love—Supremes
- (Motown)
  25. Eve of Destruction—Barry McGuire (Dunhill)
- (Dunhill)
  26. Mr. Tambourine Man—Byrds (Columbia)
  27. What The World Needs Now Is Love—
  Jackie DeShannon (Liberty)
  28. Shotgun—Jr. Walker & All Stars (Soul)
  29. She's Not There—Zombies (Parrot)
  30. Help Me Rhonda—Beach Boys (Capitol)
  31. How Sweet It Is—Marvin Gaye (Tamla)
  32. Unchained Melody—Righteous Bros.
  (Philles)

- (Philles)

  33. Ringo—Lorne Green (RCA)

  34. Down In The Boonedocks—Billy Joe Royal (Columbia)
- 35. The Name Game-Shirley Ellis
- 35. The Name Game—Shirley Ellis
  (Congress)
  36. Ticket To Ride—Beatles (Capitol)
  37. Going Out Of My Mind—Little Anthony
  & Imperials (DCP)

- & Imperials (DCP)
  38. Like A Rolling Stone—Bob Dylan
  (Columbia)
  39. I Know A Place—Petula Clark (WB)
  40. Silhouettes—Herman's Hermits (MGM)
  41. Red Roses For A Blue Lady—Bert
  Kaempfert (Decca)
  42. I'll Never Find Another You—Seekers
  (Capital)
- (Capitol)
  43. Cara Mia—Jay & The Americans (UA)
  44. Keep Searchin'—Del Shannon (Amy)
  45. Count Me In—Gary Lewis & The

- 45. Count Me In—Gary Lewis & The Playboys (Liberty)
  46. A Walk In The Black Forest—Horst Jankowski (Mercury)
  47. Goldfinger—Shirley Bassey (UA)
  48. I'm Telling You Now—Freddie & The Dreamers (Tower)
  49. It Ain't Me Babe—Turtles (White Whale)
  50. Jolly Green Giant—Kingsmen (Ward)

- 1. | Want To Hold Your Hand—Beatles (Capitol)
- 2. She Loves You—Beatles (Swan)
- 3. Hello, Dolly—Louis Armstrong (Kapp)
  4. Oh, Pretty Woman—Roy Orbison
  (Monument)
- 5. I Get Around—Beach Boys (Capitol) 6. Louie, Louie—Kingsmen (Wand) 7. My Guy—Mary Wells (Motown)
- . Blue Velvet—Bobby Vinton (Epic) 9. Glad All Over-Dave Clark Five (Epic)
- Everybody Loves Somebody—Dean Martin (Reprise)
- 11. Dominique—Singing Nun (Philips) 12. There I've Said It Again—Bobby Vinton
- (Epic) 13. Love Me Do—Beatles (Capitol)
- 14. She's A Fool—Lesley Gore (Mercury) 15. Where Did Our Love Go—Supremes
- (Motown)
- 16. Java—Al Hirt (RCA)
- 17. People—Barbra Streisand (Columbia) 18. A Hard Day's Night—Beatles (Capitol) 19. Since I Fell For You—Lenny Welch
- 20. Forget Him—Bobby Rydell (Cameo)
  21. Under The Boardwalk—Drifters
- (Atlantic)

- (Atlantic)
  22. It's All Right—Impressions (ABC)
  23. Love Me With All Of Your Heart—Ray Charles Singers (Command)
  24. Chapel Of Love—Dixiecups (Red Bird)
  25. Little Children—Billy J. Kramer & Dakotas (Imperial)
  26. Bread And Butter—Newbeats (Hickory)
  27. I'm Leaving It Up To You—Dale & Grace (Montel)
  28. Dawn (Go Away)—Four Seasons (Philips)
- 28. Dawn (Go Away)—Four Seasons (Philips)
  29. Rag Doll—Four Seasons (Philips)
  30. Suspicion—Terry Stafford (Crusader)
  31. Popsicles & Icicles—Murmaids
- (Chattahoochee) 32. Washington Square—Village Stompers
- World Without Love—Peter & Gordon (Capitol) 34. Can I Get A Witness-Marvin Gaye
- (Tamla) 35. I Can't Stay Mad At You—Skeeter Davis
  —(RCA)
  36. Wishin' And Hopin'—Dusty Springfield
- 36. Wishin' And Hopin—Dusty Springriero (Philips) 37. Please, Please Me—Beatles (Capitol) 38. You Don't Have To Be A Baby To Cry— (Caravelles (Smash) 39. Sugar Shack—Jimmy Gilmer (Dot) 40. Busted—Ray Charles (ABC)

- 41. Walkin' The Dog—Rufus Thomas (Stax)
  42. You Don't Own Me—Lesley Gore
  (Mercury)
  43. Hey Little Cobra—Rip Chords (Columbia)
  44. Deep Purple—Nino Tempo & April
  Stevens (Atco)
  45. Fools Rush In—Rick Nelson (Decca)
  46. Don't Let The Rain Come Down—
  Serendipity Singers (Philips)
  47. Out Of Limits—Marketts (WB)
  48. Walk On By—Dionne Warwick (Scepter)
  49. Nitty Gritty—Shirley Ellis (Congress)
  50. Cry Baby—Garnett Mimms & Enchanters
  (UA)

#### 1963

- Limbo Rock—Chubby Checker (Parkway)
   Go Away Little Girl—Steve Lawrence (Columbia)
- 3. End Of The World—Skeeter Davis (RCA).
  4. Blue Velvet—Bobby Vinton (Epic)
  5. Telstar—Tornadoes (London) 6. I Will Follow Him-Little Peggy March
- (RCA) 7. Rhythm Of The Rain—Cascades (Valiant) 8. Can't Get Used To Losing You—Andy
- Williams (Columbia)

  9. Fingertips—Little Stevie Wonder (Tamla)

  10. Return To Sender—Elvis Presley (RCA)

  11. Up On The Roof—Drifters (Atlantic)

- 12. So Much In Love—Tymes (Parkway)
  13. He's So Fine—Chiffons (Laurie)
  14. Hey Paula—Paul & Paula (Philips)
  15. Big Girls Don't Cry—Four Seasons (Vee
- 13. Big diffs boilt (1)—Four Seasons (1)
  14. Surfin' U.S.A.—Beach Boys (Capitol)
  17. Walk Right In—Rooftop Singers (Vanguard)
- 18. Walk Like A Man—Four Seasons (Vee Jay)
  19. If You Wanna Be Happy—Jimmp Soul
- (S.P.Q.R.)
- (S.P.U.R.)

  20. Easier Said Than Done—Essex (Roulette)

  21. My Boyfriend's Back—Angels (Smash)

  22. Mockingbird—Inez Foxx (Symbol)

  23. Our Day Will Come—Ruby & Romantics\*
- (Kapp)
  24. Puff The Magic Dragon—Peter, Paul & Mary (WB)
- 25. Ruby Baby—Dion DiMuci (Columbia) 26. Surf City—Jan & Dean (Liberty) 27. I Love You Because—Al Martino

- 26. Surf City—Jan & Dean (Liberty)
  27. I Love You Because—Al Martino (Capitol)
  28. You're The Reason I'm Living—Bobby Darin (Capitol)
  29. Sukiyaki—Kyu Sakamoto (Capitol)
  30. It's My Party—Lesley Gore (Mercury)
  31. The Night Has A Thousand Eyes—Bobby Vee (Liberty)
  32. Blame It On the Bossa Nova—Edyie Gorme (Columbia)
  33. Pipeline—Chantays (Dot)
  34. Two Faces Have I—Lou Christie (Roulette)
  35. You Can't Sit Down—Dovells (Parkway)
  36. Surfer Girl—Beach Boys (Capitol)
  37. Lonely Bull—Tijuana Brass (A&M)
  38. Hello Stranger—Barbara Lewis (Atlantic)
  39. Blowing In The Wind—Peter, Paul & Mary (WB)
  40. Wild Weekend—Rockin' Rebels (Swan)
  41. If I Had A Hammer—Trini Lopez
- 41. If I Had A Hammer—Trini Lopez (Reprise) 42. Heat Wave-Martha & The Vandellas (Gordy)
  43. Tell Him—Exciters (UA)
- 44. Be My Baby—Ronettes (Philles) 45. Wipe Out—Surfaris (Dot)
- You Really Got A Hold On Me—Miracles (Tamla)
- 47. From A Jack To A King—Ned Miller (Fabor)
- 48. My Dad—Paul Petersen (Colpix) 49. Bobby's Girl—Marcie Blaine (Seville) 50. Candy Girl—Four Seasons (Vee Jay)
- 1. Twist—Chubby Checker (Parkway)
  2. Stranger On The Shore—Acker Bilk (Atco) 3. Peppermint Twist—Joey Dee & Starlighters (Roulette)
- 4. Mashed Potato Time—Deedee Sharp
- (Cameo)

  5. Moon River—Henry Mancini (RCA)

  6. I Can't Stop Loving You—Ray Charles
  (ABC) 7. You'll Lose a Good Thing—Barbara Lynn
  - (Jamie) (Continued on Page 46)

Everybody

Loves

Somebody

Dina

# Top Records of the Past 19 Years

The Top R&B Records of 1961 thru 1967 As Compiled by Cash Box in its Annual Year-End Survey

1962 (Continued from page 44)

8. The Stripper—David Rose (MGM)
9. The Wanderer—Dion (Laurie)
10. The Lion Sleeps Tonight—Tokens (RCA)
11. Johnny Angel—Shelly Fabares (Colpix)
12. The One Who Really Loves You—

Mary Wells

13. Ramblin' Rose—Nat "King" Cole
(Capitol)

14. Hey Baby—Bruce Channel (Smash)

14. Hey Baby—Bruce Channel (Smash)
15. Locomotion—Little Eva (Dimension)
16. Duke of Earl—Gene Chandler (Vee Jay)
17. Roses Are Red—Bobby Vinton (Epic)
18. Do You Love Me—Contours (Gordy)
19. Soldier Boy—Shirelles (Scepter)
20. Sherry—Four Seasons (Vee Jay)
21. Walk On By—Lerory Van Dyke (Mercury)
22. I Know—Barbara George (AFO)
23. It Keeps Right On A-Hurtin'—Johnny
Tillotson (Cadence)
24. Midnight In Moscow—Kenny Ball (Kapp)
25. Let Me In—Sensations (Chess)
26. Monster Mash—Bobby Pickett (Garpax)
27. Palisades Park—Freddy Cannon (Swan)
28. Can't Help Falling In Love—Elvis
Presley (RCA)
29. Twist And Shout —Isley Bros. (Wand)
30. Twistin' The Night Away—Sam Cooke
(RCA)

(RCA)
31. Surfin' Safari—Beach Boys (Capitol)
32. Breaking Up Is Hard To Do—Neil
Sedaka (RCA)
33. Run To Him—Bobby Vee (Liberty)
34. Green Onions—Booker T. & MG's (Stax)
35. Wolverton Mountain—Claude King
(Columbia)
36. Love Letters, Ketty Lester (Fra)

36. Love Letters—Ketty Lester (Era)
37. Town Without Pity—Gene Pitney
(Musico)
38. Sheila—Tommy Roe (ABC—Paramount)
39. Please Mr. Postman—Marvelettes

(Tamla)
40. Alley Cat—Bent Fabric (Atco)
41. Patches—Dickey Lee (Smash)
42. Good Luck Charm—Elvis Presley (RCA)
43. Big Bad John—Jimmy Dean (Columbia)
44. Tuff—Ace Cannon (Hi)
45. Goodbye Cruel World—James Darren
(Colpix)
46. Pear Lady Twist—Cary ILS Ronds

46. Dear Lady Twist—Gary U.S. Bonds (Lauri)

(Lauri)
47. Paty Lights—Claudine Clark (Chancellor)
48. Sealed With A Kiss—Brian Hyland (ABC—Paramount)
49. She Cried—Jay & The Americans (UA)
50. Norman—Sue Thompson (Hickory)

1. Exodus—Ferrante & Teicher (IJA)
2. Calcutta—Lawrence Welk—(Dot)
3. Will You Love Me Tomorrow—Shirelles (Scepter)

4. Tossin' & Turnin'—Bobby Lewis (Beltone)

(Beltone)
5. Wonderland By Night—Bert Kaempfert—(Decca)
6. Are You Lonesome Tonight—Elvis Presley (RCA)
7. Travelin' Man—Rickey Nelson (Imperial)
8. Michael—Highwaymen (UA)
9. Runaway—Del Shannon (Bigtop)
10. Last Date—Floyd Cramer—(RCA)
11. Blue Moon—Marcels (Colpix)
12. Boll-Weevil Song—Brook Benton

12. Boll-Weevil Song-Brook Benton (Mercury)

13. North To Alaska—Johnny Horton— (Columbia) 14. Pony Time-Chubby Checker-

(Parkway)
15. 100 Lbs. Of Clay—Gene McDaniels

(Liberty)

16. Mother-in-Law—Ernie K-Doe (Minit)

17. Raindrops—Dee Clark (Veejay)

18. He Will Break Your Heart—Jerry Butler

—(Vee Jay)

19. Quarter To Three—U.S. Bonds—

(Legrand)

20. A Thousand Stars—Kathy Young (Indigo)

21. Running Scared—Roy Orbison
(Monument)

22. Wooden Heat—Joe Dowell—(Smash)
23. Take Good Care Of My Baby—Bobby Vee

23. Take Good Care Of My Dauy—Douby Vec (Liberty)
24. Wheels—Billy Vaughn (Dot)
25. Shop Around—Miracles (Tamla)
26. Last Night—Mar-Keys (Satellite)
27. Daddy's Home—Shep & Limelites (Hull)
28. Cryin'—Roy Orbison (Monument)
29. Where The Boys Are—C. Francis (MGM)
30. Apache—Jorgen Ingmann (Atco)

31. Don't Worry—Marty Robbins (Columbia)
32. Surrender—Elvis Presley—(RCA)
33. I've Told Every Little Star—Linda Scott
(Canadian American)
34. Mountain's High—Dick & Deedee

(Liberty) Hats Off To Larry—Del Shannon—

(Big Top)

(Big Top)
Moody River—Pat Boone—(Dot)
Stay—Maurice Williams—(Herald)
Calendar Girl—Neil Sedaka—(RCA)
But I Do—Clarence Henry—(Argo)
Dedicated To The One L Love—Shirelles

(Scepter) 41. Poetry In Motion—Johnny Tillotson— (Cadence)

(Uadence)
2. Yellow Bird—Lawrence Welk—(Dot)
3. Stand By Me—Ben E. King (Atco)
4. New Orleans—U.S. Bonds (Legrand)
6. You're Sixteen—Johnny Burnette—
6. (Liberty)
6. Angel Baby—Rosie & The Originals
6. (Decca)
6. Sailor—Lelite (Keen)

(Decca)
Sailor—Lolita (Kapp)
Dum-Dum—Brenda Lee (Decca)
I Like It Like That—Chris Kenner—
(Instant)

50. Rubber Ball—Bobby Vee—(Liberty)

1. Theme From A Summer Place-

. Theme From A Summer Place—
Percy Faith
2. It's Now Or Never—Elvis Presley
3. Save The Last Dance For Me—Drifters
5. The Twist—Chubby Checker
6. Itsy Bitsy Teenie Bikini—Brian Hyland
6. I'm Sorry—Brenda Lee
7. Stuck On You—Elvis Presley
7. He'll Have To Go—Jim Reeves
7. Cathy's Clown—Everly Brothers
7. Running Bear—Johnny Preston
7. Walk, Don't Run—Ventures
7. Everybody's Somebody's Fool—Connie
7. Francis

Francis

Francis

13. Handy Man—Jimmy Jones

14. My Heart Has A Mind Of Its Own—Connie Francis

15. Only The Lonely—Roy Orbison

16. Teen Angel—Mark Dinning

17. El Paso—Marty Robbins

18. Chain Gang—Sam Cooke

19. Kiddio—Brook Benton

20. Please Help Me, I'm Falling—Hank Locklin

21. Greenfields—Brothers Four—22. Night—Jackie Wilson

23. Good Timin'—Jimmy Jones

24. Baby (You Got What It Takes)—Brook Benton—Dinah Washington

25. Wild One—Bobby Rydell

Benton—Dinah Washington
25. Wild One—Bobby Rydell
26. Mr. Custer—Larry Verne
27. Sink The Bismarck—Johnny Horton
28. Sweet Nothin's—Brenda Lee
29. Puppy Love—Paul Anka
30. I Want To Be Wanted—Brenda Lee
31. Paper Roses—Anita Bryant
32. Because They're Young—Duane Eddy
33. Alley-Opp—Hollywood Argyles/Dante & Evergreens Evergreens . Way Down Yonder In N.O.—Freddie

Cannon Why—Frankie Avalon

Wily—Frankie Avaion
Burning Bridges—Jack Scott
Where Or When—Dion & Belmonts
Finger Poppin' Time—Hank Ballard &
Midnighters
Volare—Bobby Rydell
Theme From The Apartment—Ferrante
& Teicher

& Teicher

Devil Or Angel—Bobby Vee You Talk Too Much—Joe Jones Heartaches By The Number—Guy

43. Heartaches By The Number—Guy
Mitchell
44. A Rockin' Good Way—Brook Benton &
Dinah Washington
45. White Silver Sands—Bill Black's Combo
46. It's Time To Cry—Paul Anka
47. You Got What It Takes—Marv Johnson
48. What In The World's—Jack Scott
49. The Big Hurt—Toni Fisher
50. Harbor Lights—Platters

#### 1959

. Mack The Knife—Bobby Darin
. Battle Of New Orleans—Johnny Horton
. Venus—Frankie Avalon
. Lonely Boy—Paul Anka
5. There Goes My Baby—Drifters
. Personality—Lloyd Price
. Three Bells—Browns
. Put Your Head On My Shoulder—
Paul Anka

9. Sleepwalk—Santo & Johnny
10. Come Softly To Me—Fleetwoods
11. Stagger Lee—Lloyd Price
12. Dream Lover—Bobby Darin
13. Kansas City—Wilbert Harrison
14. Smoke Gets In Your Eyes—Platters
15. Charlie Brown—Coasters
16. Mr. Blue—Fleetwoods
17. A Fool Such As I—Elvis Presley
18. Don't You Know—Della Reese
19. A Big Hunk O' Love—Elvis Presley
20. What A Difference A Day Makes—Dinah Washington

20. What A Difference A Day Makes—Dinan Washington
21. Quiet Village—Martin Denny
22. Pink Shoelaces—Dodie Stevens
23. Just A Matter Of Time—Brook Benton
24. Sea Of Love—Phil Phillips
25. A Teenager In Love—Dion & Belmonts
26. I'm Gonna Get Married—Lloyd Price
27. Serve (I. Ran All The Mey Heme)

23. A Teelagel Mi Love—Biolinits
26. I'm Gonna Get Married—Lloyd Price
27. Sorry (I Ran All The Way Home)—
Impalas
28. (Til') I Kissed You—Everly Brothers
29. Primrose Lane—Jerry Wallace
30. Deck Of Cards—Wink Martindale
31. Kookie Kookie (Lend Me Your Comb)—
Edd Byrnes & Connie Stevens
32. Seven Little Girls (Sittin' In The Back
Seat)—Paul Evans & Curls
33. Lipstick On Your Collar—Connie Francis
34. Lavender Blue—Sammy Turner
35. The Happy Organ—Dave "Baby" Cortez
36. Hawaiian Wedding Song—Andy Williams
37. Waterloo—Stonewall Jackson
38. Red River Rock—Johnny & The
Hurricanes

38. Red River Rock—Johnny & The Hurricanes
39. Teen Beat—Sandy Nelson
40. My Heart Is An Open Book—Carl Dobkins, Jr.
41. Since | Don't Have You—Skyliners
42. Gotta Travel On—Billy Grammer
43. Frankie—Connie Francis
44. Children's Marching Song—Cyril Stapleton/Mitch Miller
45. Lonely Street—Andy Williams
46. Donna—Ritchie Valens
47. Tiger—Fabian
48. Heartaches By The Number—Guy Mitchell

Mitchell
49. Sixteen Candles—Crests

49. Sixteen Candles—Crests
50. Broken Hearted Melody—Sarah Vaughan
51. Poison lvy—Coasters
52. Petite Fleur—Chris Barber Band
53. Alvin's Harmonica—David Seville

& Chipmunks
54. Only You—Frank Pourcel
55. Turn Me Loose—Fabian
56. It's Late—Ricky Nelson

1. Nel Blu Di Pinto Di Blu.—
Domenico Modugno
2. It's All In The Game—Tommy Edwards
3. Patricia—Perez Prado
4. All I Have To Do Is Dream—
Everly Brothers
5. Bird Dog/Devoted To You—
Everly Brothers
6. Little Star—Elegants
7. Witch Doctor—David Seville
8. Twilight Time—Platters
9. Tequila—Champs
10. At The Hop—Danny & The Juniors
11. Return To Me—Dean Martin
12. Catch A Falling Star—Perry Como
13. Purple People Eater—Sheb Wooley
14. Tea For Two Cha Cha—Warren
Covington & T. Dorsey Orch.
15. He's Got The Whole World In His Hands
—Laurie London

Covington & I. Dorsey Orch.

15. He's Got The Whole World In His Hands
—Laurie London

16. Sail Along Silv'ry Moon—Billy Vaughn

17. Get A Job—Silhouettes

18. Poor Little Fool—Ricky Nelson

19. Yakety Yak—Coasters

20. Tom Dooley—Kingston Trio

21. Rockin' Robin—Bobby Day

22. Topsy II—Cozy Cole

23. Secretly—Jimmie Rodgers

24. Who's Sorry Now—Connie Francis

25. Wear My Ring Around Your Neck—Elvis Presley

26. It's Only Make Believe—Conway Twitty

27. Splish Splash—Bobby Darin

28. Don't—Elvis Presley

29. Chantilly Lace—Big Bopper

30. The Stroll—Diamonds

31. When—Kalin Twins

32. Just A Dream—Jimmy Clanton

33. Susie Darlin'—Robin Luke

34. Tears On My Pillow—Little Anthony

& Imperials

35. Lollipop—Chordettes

36. Everybody Loves A Lover—Doris Day
37. Hard Headed Woman—Elvis Presley
38. Big Man—Four Preps
39. Chanson D'Armour—Art & Dotty Todd
40. Oh Julie—Crescendos
41. Sweet Little Sixteen—Chuck Berry
42. To Know Him Is To Love Him—Teddys
Rears

42. To Know Him Is To Love Him—Ted.8 Bears
43. Fever—Peggy Lee
44. My True Love—Jack Scott
45. Twenty Six Miles—Four Preps
46. Sugartime—McGuire Sisters
47. Do You Wanna Dance—Bobby Freeman
48. The End—Earl Grant
49. Rebel-'Rouser—Duane Eddy
50. It's Too Soon To Know—Pat Boone
51. Looking Back—Nat "King" Cole

1. Tammy—Debbie Reynolds
2. Love Letters In The Sand—Pat Boone
3. It's Not For Me to Say—Johnny Mathis
4. Young Love—Sonny James—Tab Hunter
5. Chances Are—Johnny Mathis
6. Little Darlin'—Diamonds
7. Bye Bye Love—Everly Bros.
8. All Shook Up—Elvis Presley
9. So Rare—Jimmy Dorsey
10. Round And Round—Perry Como
11. Jailhouse Rock—Elvis Presley
12. Wake Up Little Susie—Everly Bros.
13. Diana—Paul Anka
14. Honeycomb—Jimmie Rodgers
15. Teddy Bear—Elvis Presley
16. Don't Forbid Me—Pat Boone
17. I'm Gonna Sit Right Down—Billy Williams

liams Come Go With Me—Del-Vikings

19. Silhouettes—Rays 20. Party Doll—Buddy Knox 21. Butterfly — Charlie Gracie — Andy Wil

liams You Send Me—Sam Cooke

22. You Send Me—Sam Cooke
23. Day-0—Harry Belafonte
24. Fascination—Jane Morgan
25. That'll Be The Day—Crickets
26. Banana Boat Song—Tarriers
27. A White Sport Coat—Marty Robbins
28. Too Much—Elvis Presley
29. Marianne—Easy Riders
30. I'm Walkin'—Fats Domino
31. Dark Moon—Gale Storm
32. Gone—Ferlin Husky
33. School Day (Ring Ring Goes The Bell)—Chuck Berry

35. School bay king king does the ben)— Chuck Berry 34. Searchin'—Coasters 35. Whole Lot Of Shakin' Going On—Jerry

35. Whole Lot UT Snakin Going Un—Jerry Lee Lewis
36. April Love—Pat Boone
37. Be Bop Baby—Ricky Nelson
38. Rainbow—Russ Hamilton
39. My Special Angel—Bobby Helms
40. Teen Age Crush—Tommy Sands
41. Around The World—Victor Young—Mantonani

tovani Send For Me—Nat "King" Cole

43. White Silver Sands—Don Rondo
44. Melodie D'Armour—Ames Bros.
45. Raunchy—Bill Justic—Ernie Freeman
46. Mr. Lee—Bobbettes
47. Old Cape Cod—Patti Page
48. Happy Happy Birthday Baby — Tune

48. happy happy well weavers
49. Love Is Strange—Mickey & Sylvia
50. Little Bitty Pretty One—Thurston Harris

1. Don't Be Cruel—Elvis Presley
2. The Great Pretender—Platters
3. My Prayer—Platters
4. The Wayward Wind—Gogi Grant
5. Whatever Will Be, Will Be—Doris Day
6. Heartbreak Hotel—Elvis Presley
7. Lisbon Antigua—Nelson Riddle
8. Canadian Sunset—Hugo Winterhalter
9. Moonglow & Picnic—Morris Stoloff
10. Honky Tonk—Bill Doggett
11. Memories Are Made Of This—Dean Martin

11. Memories Are Made Of This—Dean Martin
12. Poor People Of Paris—Les Baxter
13. Rock And Roll Waltz—Kay Starr
14. Hot Diggity—Perry Como
15. Hound Dog—Elvis Presley
16. I Want You, I Need You, I Love You—Elvis Presley
17. Blue Suede Shoes—Carl Perkins
18. Why Do Fools Fall In Love—Teenagers
19. No Not Much—Four Lads
20. I Almost Lost My Mind—Pat Boone
21. Tonight You Belong To Me—Patience & Prudence



# RECORD INDUSTRY YEAR IN REVIEW

#### **JANUARY**

Disk sales for 1966 top \$700 million Record Industry Association of America (RIAA) reports, with prospects for a \$1 billion business by the 1970's.

... MIDEM, an international music record meeting ground in Cannes, France, takes place and immediately establishes itself as a major annual event.

... Brian Epstein's Nems management-booking company and Robert Stigwood's similar company merge (Epstein's death later in the year leads to Stigwood's departure from Nems).

... Capitol enters film production thru deal with Arch Obler's "Space Vision" process.

... Columbia offers its budget-priced classics, Odyssey, one of many such lines available.

... Wes Farrell and ABC enter label (Senate) and publishing deal.

... RCA lowers stereo price tags on Camden (\$1.89) and Victrola (\$2.50), eliminating differential between mono & stereo.

Jerry Wexler, exec vp of Atlantic, is given 50th birthday Disk sales for 1966 top \$700 million eliminating differential between mono & stereo. . . . Jerry Wexler, exec vp of Atlantic, is given 50th birthday party by the trade at the St. Regis Hotel in NY. . . . Warner Bros. Loma label shifts to NY under Jerry Ragovoy. . . . Lenny Mietus leaves BMI to set-up Lenny Mietus Copyright Management. . . Jubilee Records receives wide consumer coverage on its Adam Clayton Powell LP, "Keep the Faith, Baby."

**FEBRUARY** 

EMI signs the Beatles for nine more years. . . . 20th Century Fox buys Bregman, Vocco & Conn. . . . San Bregman, Vocco & Conn. . . . San Remo winner: Claudio Villa's rendi-tion of "Non Pensare A Me". . . . Dick Sherman named head of Warner Bros. Records sales. . . . Lee Mendell named assistant to Al Bennett, president of Liberty Records. . . . Henry Jerome leaves Decca to join UA as A&R head. . . . Henry Mancini, an ASCAP writer, and Leslie Bricusse, cleared thru BMI, will team, with songs to be alternately published thru both clearing houses. . . . Phil Skaff, Liberty vp, sets-up own label, President, out of Hollywood. . . . Dave Kapp re-elected president of Record Industry Association of America (RIAA). . . . Irv Biegel named sales manager at Amy-Mala-Bell. . . . Milt Gabler of Decca's A&R dept. is feted on his 30th year with the label at the St. Regis Hotel. . . . ABC signs deal to publish and record Bob Merrill's new musical, "Henry, Sweet, Henry". . . . Liberty opens tape duplicating plant in Omaha.

#### MARCH

Capitol & Columbia decide to furnish tape cartridge field with 4-track tapes; RCA says it will stay with only tapes; RCA says it will stay with only 8-track cartridge product, also offered by Capitol & Columbia. . . . Stereo singles being supplied for FM stereo broadcasting. . . A National Committee for the Recording Arts is established to obtain performance fees for disk artists. . . RCA earns 13 Grammys from NARAS (disk awards); Frank Sinatra awarded for best recording ("Strangers in the Night") and album ("Man & His Music") . . . . Beach Boys sue to terminate Capitol pact. . . . Andy Williams inks new long-term contract at Columbia. . . . . 800 flock to NARM (wholesaler) convention in Hollywood. . . Chess developing \$1.5 million recording center in Chicago. . . Don Kirshner sues in Chicago. . . . Don Kirshner sues Columbia Pictures for \$35 million following his discharge from head of the company's label, Colgems.

#### **APRIL**

"sound" rivalry between the east and west coasts develops, with west coast outlets sticking with their "favorite sons," the more far-out rock attractions, and limiting play on more conventional disks from the east...

Disk bootlegging back in full force... Disk bootlegging back in full force...
Labels propose performance royalties for disks and performers at Copyright hearings in Washington... New Copyright Bill clears House of Representatives... Henry Mancini and Wesley Rose elected to ASCAP board. Harry Jenkins named RCA operations vp; Irwin Tarr promoted to marketing vp at the label... RCA press tour of Indianapolis Stereo 8 cartridge facilities indicates labels faith in the system; also, label creates Stereo 8 A&R dept. under the direction of Elliot Horne... Warner Bros. Records buys Valiant label and obtains the Association... Monterey Pop Music Festival announced for June... Dot to handle Left Research as Capital Labels. announced for June. . . . Dot to handle Jeff Barry's new Steed label. . . .

#### MAY

Indie producer ties with major la-Indie producer ties with major labels—featuring the formation of new diskeries—continues to graw... The "flower" fad spread to disks, highlighted by Scott McKenzie's "San Francisco Flowers in Your Hair," first release from Ode, the new company established by Lou Adler thru Columbia Records... Terry Melcher and ABC form Equinox label... Cambridge, Mass. cited as the "Haight-Ashbury of the East" for musical talent... Lester Sill named to head Colgems Records; Emil La Voiola to helm of Screen Gems-Columbia Music. . . . RCA forms publishing unit under Jerry Teifer. . . BMI Awards: Eddie Holland as writer, Jobete Music as publisher lead BMI achievement awards. . . . Columbia to market its own 4-track cartridge tapes. . . . Atcoinks Bee Gees, British group. . . .

#### JUNE

CBS increases price of mono albums to level of stereo; RCA follows suit. Move by the companies sets in motion similar moves by most labels. CBS cites studies by its engineers that indicate stereo recordings can be played on late model mono phonos (July sales meetings will see an overwhelming preference for stereo product). . . A&M and Creed Taylor, formerly Verve A&R chief, make a production deal. . . Bob McCluskey named general manager of Acuff-Rose. . . . Verve ends arrangement with Folkways label. Verve/Folkways becomes Verve/Foreast. . . . John Rosica leaves RCA to join A&M in New York. . . . Emmy Awards stir industry controversy by not naming award-winning composer, for TV. . . . Columbia introduces Moby Grape via \$100,000 promo and the replease of five singles from the group's debut album. . . . Atlantic earns seven debut album. . . . Atlantic earns seven RIAA-certified gold disks over 3-week period, with Aretha Franklin pacing the way. . . . Wally Schuster named to head Big 3 (Robbins-Feist-Miller), special projects. . . . Israel's 6-day war with Arab nations leads to large industry donations to the country and special LP releases of speeches ar (Continued on page 50)

# JUST FOR THE RECORD! Our Best Wishes for a Happy Holiday Season

Branda & the Tabulations

The Tantastic

Barbara M.



JAMIE/GUYDEN DISTRIBUTING CO.

PHILADELPHIA, PENNSYLVANIA 19123

Jamie / Guyden @

#### Past Hits (Continued from page 46)

22. I'm In Love Again—Fats Domino
23. Allegheny Moon—Patti Page
24. Just Walking In The Rain—Johnnie Ray
25. Ivory Tower—Cathy Carr
26. Green Door—Jim Lowe
27. Love Me Tender—Elvis Presley
28. Band Of Gold—Don Cherry
29. Standing On The Corner—Four Lads
30. See You Later, Alligator—Bill Haley & Comets

Comets
31. Magic Touch—Platters
32. I'll Be Home—Pat Boone

33. True Love—Crosby & Kelly
34. A Tear Fell—Teresa Brewer
35. Flying Saucer—Buchanan & Goodman
36. On The Street Where You Live—Vic Da-

37. The Fool—Sanford Clark
38. Friendly Persuasion—Pat Boone
39. Blueberry Hill—Fats Domino
40. Song For A Summer Night—Mitch Miller

41. More—Perry Como 42. Singing The Blues—Guy Mitchell

Rock Around The Clock—Bill Haley & Comets

2. Davy Crocket—Bill Hayes
3. Cherry Pink And Apple Blossom White— Perez Prado

Melody Of Love—Billy Vaughn
Yellow Rose Of Texas—Mitch Miller
Ain't That A Shame—Pat Boone
Sincerely—McGuire Sisters

8. Unchained Melody—Al Hibbler 9. Crazy Otto—Johnny Maddox 10. Mr. Sandman—Chordettes

#### 1954

Little Things Mean A Lot—Kitty Kallen
 Hey There—Rosemary Clooney
 Wanted—Perry Como

3. Wanted—Perry Como
4. Young At Heart—Frank Sinatra
5. Sh-Boom—Crewcuts
6. Three Coins In The Fountain—Four Aces
7. Little Shoemaker—Gaylords
8. Oh, My Papa—Eddie Fisher
9. Secret Love—Doris Day
10. Happy Wanderer—Frank Weir

#### 1953

1. Song From Moulin Rouge— Percy Faith

2. Till I Waltz Again With You—
Teresa Brewer

3. April In Portugal—Les Baxter 4. Vaya Con Dios—Les Paul & Mary Ford 5. I'm Walking Behind You—Eddie Fisher

6. I Believe—Frankie Laine
7. You, You, You—Ames Bros.
8. Doggie In The Window—Patti Page
9. Why Don't You Believe Me—Joni James
10. Pretend—Nat "King" Cole

1952
1. Cry—Johnny Ray
2. Blue Tango—Leroy Anderson
3. Anytime—Edie Fisher
4. Delicado—Percy Faith
5. Kiss Of Fire—Georgia Gibbs
6. Wheel Of Fortune—Kay Starr
7. Tell Me Why—Four Aces
8. I'm Yours—Don Cornell
9. Here In My Heart—Al Martino
10. Auf Wiedersehn Sweetheart—Vera Lynn
1951

1. Tennessee Waltz—Patti Page 2. How High The Moon—Les Paul & Mary

5. Too Young—Nat "King" Cole
4. Be My Love—Mario Lanza
5. Because Of You—Tony Bennett
6. On Top Of Old Smokey—Weavers & Terry Gilkyson
7. If—Perry Como
8. Sin Engr Acce

Sin—Four Aces Come On-A My House—Rosemary

Clooney

10. Mockin' Bird Hill — Les Paul & Mary

1. Goodnight Irene-Gordon Jenkins & The

1. Goodnight Irene—Gordon Jenkins & The Weavers
2. It Isn't Fair—Sammy Kaye
3. Third Man Theme—Anton Karas
4. Mule Train—Frankie Laine
5. Mona Lisa—King Cole
6. Music, Music, Music,—Teresa Brewer
7. I Wanna Be Loved—Andrew Sisters
8. I'd've Baked A Cake—Eileen Barton
9. I Can Dream Can't I—Andrews Sisters
10. That Lucky Old Sun—Frankie Laine

That Lucky Old Sun—Frankie Laine

1949

1. Foreever And Ever—Russ Morgan Orch.
2. Riders In The Sky—Vaughn Monroe
3. Again—Gordon Jenkins Orch.
4. Forever And Ever—Perry Como
5. Cruising Down The River—Blue Barron

6. Cruising Down The River—Russ Morgan

Again—Vic Damone So Tired—Russ Morgan Orch. Lavender Blue—Dinah Shore

10. Buttons And Bows-Dinah Shore

Personnel Management CURLEY TAIT





Public Relations CONNIE DeNAVE

# RECORD INDUSTRY YEAR IN REVIEW

(Continued from page 48)

#### JULY

Columbia Records, following up on it decision to eliminate the price differential between mono and stereo disks, embarks on a campaign to stress its contention that stereo disks can be played with "excellent" results on latemodel mono phonos. Meanwhile, most label sales conventions report overwhelming choice of stereo product over mono. . . ABC Records expands its interests in distrib-rack area with purchase of Seattle's Consolidated Distributors. . . . Don Kirshner forms entertainment complex. . . . MGM, Kama-Sutra & Lovin' Spoenful team

thru 1975. . . . Liberty revamps exec structure: Lee Mendell named vp of sales, Irv Kessler to vp of manufacturing. . . . Dot Records and Bob Crewe tie-in for disks and, eventually, films. . . . Newark riots put disk business there at a standstill. . . Elektra adds \$3.50 classic line, Checkmate. . . . Capitol wins cartridge piracy case, said to be first of its kind. . . . Acuff-Rose unveils new headquarters (cost: \$500,000) in Nashville. . . . Nashville Room for country acts opens at Hotel Taft in New York. . . . Neil Anderson, formerly of BMI, named to head April-Blackwood Music. . . . Monterey Pop Festival in Calif. is a big event in first try.

#### AUGUST

Federal Trade Commission charges Columbia Record Club with "lessening competition"; Allen Klein and Abbey Butler buy major share of Cameo/Parkway stock; charges denied by the Club. . . . Cameo/Product to be marketed by MGM thru Cameo's own line-up of distribs; Neil Bogart, others leave Cameo (to eventually tiein with Buddah Records of Kama-Sutra).... RCA plans to build new headquarters in midtown Manhattan. . . . Rash of "love songs" (3 minutes and over) come along. . . . More label conventions bear-out strong stereo order pattern. . . . New Columbia pacts for Barbra Streisand, Bob Dylan; for Barbra Streisand, Bob Dylan; Frank Sinatra re-inks with Reprise. ... Cash Box editorial notes that many "underground" artists have strong LP sales without benefit of big singles hit... Vanguard adds a new \$3.50 classical line to business: Cardinal; Label ending mono classics production. . . . Outfit offers do-it-yourself tape cartridge duplication.... William Worrall is new president of Chappell Music. . . . Raymond Rosen buys I. J. Morgan Co., Philadelphia one-stop-rack firm. . . . "Responsibilty brings new profile" Keynotes Atlanta, Ga. meet of NATRA, the deejay association.

#### SEPTEMBER

Randy Wood exits Dot label, which he formed 17 years before; Arnold Burk takes over label as president, with Dick Peirce serving as general manager. . . . RCA and Don Kirshner form new label, later to be called Calendar. . . . RCA also plans preproduction outlay for new film musical, "The Man Who Could Work Miracles." . . . Aretha Franklin scores a first for a female artist: 3 RIAA-certified gold singles in a row. . . Capitol celebrates its 25th anniversary.... Philco-Ford bows a series of "mini" 45rpm disks, with past singles hits kicking of the program, which also involves transistor portable phonos. . . . Ken Revercomb joins Dot tol offers 20% discount on mono product. . . . RCA inks Jack Jones. . . . Decca and Shel Talmy, American-born England-based indie producer, tie-in for various artists. . . . MGM bows Cowsills, family act, in \$200,000 promo. . . . CBS to handle Andrew Loog Oldham and Tony Calder's Immediate label; Lee Hazelwood's LHI label moves from Decca to ABC. . . Len Sachs, LP sales head of Atlantic, cites continued strength of label's mono LP sales. . . . Dave Pell returns to Liberty A&R staff.

#### OCTOBER

Atlantic Records sold to Warner Bros.-Seven Arts in cash-stock deal that could eventually reach \$17,000,000; Atlantic management remains, with label to operate as an "independent affiliate." . . . Country Music Association elects four new Hall of Famers: Steve Sholes, Fred Foley, J. L. Frank and Jim Reeves; Hubert Long elected president of CMA. . . . Columbia/Group names four division presidents, including Clive Davis (CBS Records), Neil Keating (Columbia Record Club), CBS International (Harvey Schein) and Don Randall (CBS Musical Instruments) . . . RCAtied Don Kirshner label, Calendar, inks Steve Lawrence & Eydie Gorme

Venture label . . . ABC dropping out of mono business in Jan. . . A&M inks Procol Harum. . . Jesse Selter's National Mercantile to market current line of albums. . . ABC buys John Billinis rack-one stop-distrib . . . Fantasy label sold to distrib group headed by Saul Zaentz . . Al Lewis named assistant to Mort Nasatir, president of MGM. . . . Mike Maitland elected up of Warner Bros. Seven Arts, parent firm of WB-Seven Arts Records, of which he is president.

#### NOVEMBER

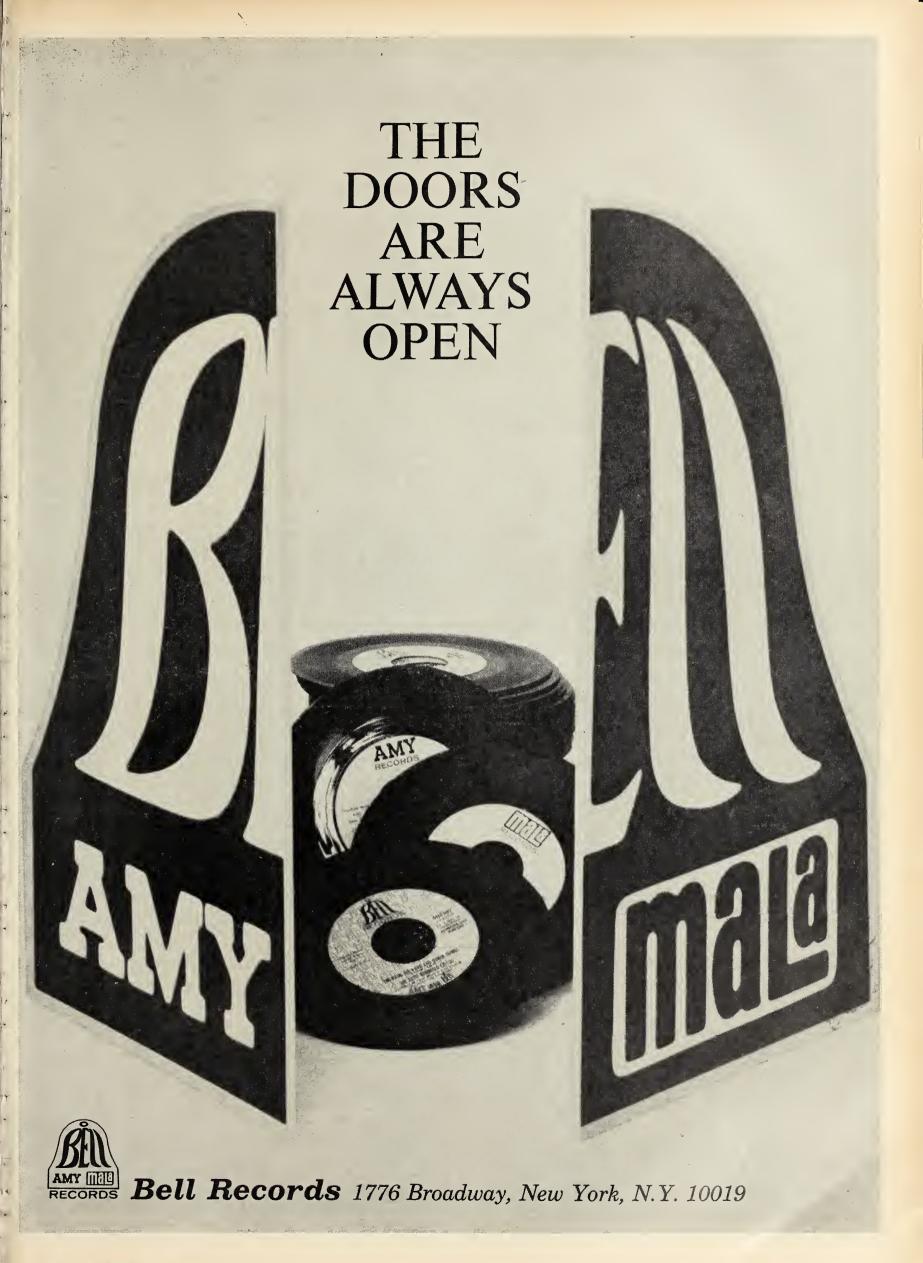
RCA and Decca plan to go indie in England: RCA in June, 1969; Decca on Jan. 1, 1968. . . Bill Gallagher, leaves Columbia Records to join MCA in leisure time-entertainment marketing post . . . Capitol and Audio Devices merge . . . Bill Cosby and Coca-Cola to team on 5-minute comedy series on Top 40 radio; Elvis Presley Christmas greetings to be heard over 3,000 radio stations on Dec. 3, 10 . . . Cameo Park, way buys Allen Klein Co. . . . Singer Co. to sponsor nationwide search for teen talent, culminating in big TV show for finalists . . . Kinney National to acquire Ashley-Famous . . . . Capitol ties with Koppelman-Rubin for Hot Biscuit label; MGM and Kev Eggers team on Poppy Records . . Labels start "live" showcasing of new talent. . . RCA to build \$1 milion studios in Montreal . . . Police raid bogus record plant on Long Island; arrest three; Cash Box receives RIAA commendation for cooperating with association and law officials in arrests . . . Jay Lowy named general professional man ager of Famous Music . . . Mercury sets-up \$500,000 administrative-studio complex in New York at 110 West 57th St. . . Edward Eliscu elected new president of American Guild of Authors & Composers (AGAC), we placing Burton Lane, head of the guild for a decade . . . McGraw-Hill to handle Argo Sight & Sound Line of London, emphasizing growing need for audio-visual product from record industry . . . Decca opens refurbished studios in New York . . . Cowsills, a family act with a Top 40 approach; climbs to top of Top 100 with "Rain, Park & Other Things" for MGM Records ords.

#### DECEMBER

MCA's Uni label buys Kapp Records; label to retain identity, with owner Dave Kapp staying on as consultant and producer. He'll also work with Bill Gallagher, newly-named vp of MCA, in obtaining cast LP's of musicals for MCA. . . . See marginal effects on record business in British devaluation of the pound. . . . RCA and Eugene Ormandy-Philadelphic Orchestra revive association; orchestra, with Columbia Records for 24 years, signs 5-year pact with label. . . . Elvis Presley Christmas radio show on Dec. 3 and 10th heard over more than 3000 and 10th heard over more than 3000 outlets. . . . Colgems blueprints expansion into "complete" label; Lloyd Leipzig joins operation as vp. . . . Al Bennett, president of Liberty Records, sees record industry "coming of age"; in view of increasing affluence and leisure-time in U.S. . . . Danny Davis, RCA A&R exec, moving to Nashville; to operate in RCA A&R there. . . . Al Massler buys Wonderland kiddie line. . . Autolite-Ford forms tape cart ridge club for Stereo 8's; RCA provides handling-mailing.



Cash Box-December 23, 1967



#### Herb Alpert—A&M

Just a few short years ago Herb Alpert creoted an exciting new sound which he calls Ameriachi. The sound, a new form of jazz expression, combines American Dixieland and Mexican Mariachi. "The Lonely Bull" was the first recording by Herb Alpert and the Tijuana Brass. Since this initial waxing, Alpert and the group have gone on to score with a host of singles and LPs unlimited. They have been signed to every major TVer and have emborked on a series of night club and personal appearances.

and have emborked on a series ot night club and personal appearances.

Some hit TJB singles include: "The Work Song," Tijuana Toxi," "Taste Of Honey," "Mome," and "Spanish Flea." Their smash LFs include: "SRO," "Going Places," "Whipped Cream & Other Delights," "South Of The Border," "Sounds Like . . .," and "Whot Now My Love."

#### Ed Ames—RCA Victor

Ed Ames—RCA Victor

Ed Ames, RCA recording artist, displays a performing versatility which is little short of breath-toking. In the 1960's Ames sang in night clubs, on recordings, and leading radio and TV variety shows as the lead singer and soloist with the Ames Brothers. In 1961 he acted in an off-Broadway production of Arthur Miller's "The Crucible," before entering musical comedy as the star of "The Fantostiks." He next appeared in the National Compony of "Carnival," and then took on a series of dramotic roles on TV. The lead in "One Flew Over The Cuckoo's Nest" followed. When the play closed, Ames was called to costar on NBC-TV's "Daniel Boone" series as Mingo, the Oxford-educated son of a Cherokee Indian mother and an English father, a part he continues to play. In 1964, after a recording histus of four years, Ames cut an LP titled, "Opening Night With Ed Ames." One of the tunes on the disk, "Try To Remember," emerged as one of the top songs of 1965. Ed Ames, who now plans to press on to a directorial debut and a venture into both opera and Shakespearean drama, broke on ta the charts with "Time, Time." He brought out a "Christmas With Ed Ames" LP. His latest single is "Who Will Answer."

#### Eddy Arnold-RCA Victor

Eddy Arnold—RCA Victor

The path that Eddie Arnold followed during his sensational rise from the soil to stardom is typically and thoroughly American. Its source lies at the very heartland of this country's folk music, the Tennessee hills, and from the spreads to the farthest coasts and plains. An exclusive RCA Victor recording artist for the past twenty years, Eddy's records have helped blaze this sky-rocketing path.

Richord Edword Arnold was born on a farm near Henderson, a small town in western Tennessee, the youngest of four children. With instruction from his mother and four seventy-five centlessons fram a traveling musician, Eddy learned the guitar, and when he was nineteen joined a small bond performing in Jackson, Tenn. From there he went to St. Louis where he joined forces with a young fiddler player named Howard McNott. They opened at station KWK and Eddy Arnold's phenomenal career had begun in earnest. Over the years the songster has had a number of huge hits including "Bouquet Of Roses" and "Anytime," "Somebody Like Me," was a big country auting for Eddy last year. His biggest tunes this year are: "Turn The World Around," and "Misty Blue," He is currently represented by "Here Comes Heaven."

#### Chet Atkins-RCA Victor

Chet Atkins—RCA Victor

Record dealers, pop and countrywise, all across the country classify the albums of "Mr. Guitar"—Chet Atkins—as 'must in inventory.' The gentle, unhurried Atkins continues to be one of Victor's most consistent LP chart-makers (as well as scoring big in the singles dept.) and has once again captured top honors as the most played country instrumentalist.

As one of RCA's key A&R men, operating out of their Nashville studios, the amazing talent has turned out dozens of outstanding singles—including Jim Revers' "He'll Have To Go," the Browns' "The Three Bells" and Floyd Cramer's "Lost Date." As a quitarist his repertoire ranges from Bach to Spanish music to jazz to rock 'n roll. Among guitar students re's a leading teacher of the instrument, a designer of guitars and author of his awn "Methods" book.

Born in Luttrell, Tenn., June 20th, 1924, the son of a piana and voice teacher, Chet left high school to appear an a host of stations—including KNOX-Knoxville, WLW-Cincinnoti, WPTF-Raleigh, WRVA-Richmond and in '50 became a fixture with the Opry. The axe man's big click in 1966 was "Prissy."

So far this year, Chet has found time to be feted to a night in his honor in Nashville (where he played with the Boston Pops to a packed house,) produce records, work as a sideman, head up the RCA Victor Noshville A&R dept, and make a few LP's, the most recent of which are: "Class Guitar" on RCA Victor and "Chet" on PCA Camden

#### Joan Baez—Vanguard

Joan Baez.—Vanguard
Joan Baez, at one time in 1964 had all three of her albums in the Top 20 of the LP chart, calls Boston home despite the fact that her father, a professor of physics, has served in appointments in many different countries.

The youthful folk singer has had no formal musical education or training but is recognized as one of the most competent folk singers in the business. Her strong soprano voice coupled with an almost innate feeling for the folk idiom brought her favorable reviews at her first appearance with the Newport Folk Festival in 1959.

Personal appearances at colleges, concert halls and on TV brought her to the attention of Vanguard Records who signed her to an exclusive contract. Her very first LP was an immediate best-seller as have been her other Vanguard albums.

albums.
The vocalist currently lives in California near Carmel, where she maintains an Institute For The Study of Non-Violence. She scored top 100 success in 1965 with "There But For Fortune." For the past two seasons, she has gotten a piece of the Christmas sales pie with her "Noel" IP.
She has a new Christmas Song Book out. Her latest single is "Be Not Too Hard" while her latest LP is entitled, "Joan."

#### Chris Bartley—Vando

Chris Bartley—Vando
Chris Bartley has wasted little time in achieving success. His first effort was "Sweetest Thing This Side Of Heaven." The young artist, 18, was born in Harlem where he still lives with his parents. He worked at part-time jobs while going to school, and spent the money at the Apollo Theatre where he queued up to see his favorite singers. He was lead singer with a local group when he was discovered by his manager, Bill Downs. Downs took Bartley to song writer and producer Yan McCoy, who, after hearing Bartley, signed him to an exclusive recording contract with Vando Records. Although he had never been inside a recording studio before Bartley completed cutting "Sweetest Thing This Side Of Heaven" in two takes. The artist appreciates him and he hopes to get recorded the group he sang with before he went solo. Although Bartley has already attained national popularity via his hit single, he has not run out of dreams. He has his sights set squarely on the Apollo Theatre.

#### Beach Boys-Brothers

Beach Boys—Brothers

Surfing is a comparatively recent phenomenon on the West Coast. Yet the sport has become so popular that the coast line where intrepid youths hitch hair-raising rides on high rolling waves is beginning to take on the look of a Los Angeles freewoy during rush hour.

Soaring with these sturdy lads among the white caps was one Dennis Wilson, who decided that it was high time somebody lionized the sport in song.

Dennis took a song idea to his musically talented and versatile family. His cousin, Mike Love, wrote "Surfin"." His brother Brian got together a vocal group consisting of cousin Mike, Dennis, and a third brother Carl. Dad Murray Wilson, a long-time songwriter, ram-rodded a recording session. The song clicked immediately.

With an ear ever to the ground to detect the slightest vibration of a new musical trend, Capital Boys' first hit and snagged them for an exclusive Capital contract.

Their first Capitol disk was "Surfin' Safari," a sequel to "Surfin' and a bonna fide nationwide smash in the fall of 1962. They followed with a host of two-sided smashes that included "Surfin U.S.A." and "Shut Down," "Little Deuce Coupe" and "Surfer Girl" and "Be True To Your School," "In My Room," "Help Me Rhonda," "California Girls" and "Good Vibrations."

In 1967 they left Capitol Records, initiating their own label, Brothers Records. Their first deck an Brothers, called "Heroes And Villains," was another smash.

They soon rejoined the Capitol ranks, however, and their most recent hit has been "Wild Honey."

#### The Beatles—Capitol

The Beatles—Capitol

Beatlemania has settled down to just plain stardom for the Beatles. They're still adored, of course, but 1965 seemed to indicate that the great English foursome are far more than a quickly fading comet—they are respected by young and old, pop fans and, yes, even classicaloriented groups. A pinnacle of this well-rounded acceptance was the presentation by Queen Elizabeth of OBE's to the boys which puts them in the honored company of people in many walks of life. During their second year on the American disk scene, the crew continued ta score with hit after singles and LP hit, and are currently the possessors of 13 gold record awards for singles, and about 12 for LP's. Their second summer tour of the U. S. also contained the remarkable statistic of a sell-out (some 56,000 people at Shea Stadium in New York. And their 3rd followed suit. The Beatles, in short, mean much more to the music world than Beatlemania.

Their list of hit singles is a fantastic one, fearing "She Loves You," "Eleanor Rigby," "Hard Day's Night," "Penny Lane," "I Saw Her Standing There" and "All You Need Is Love."

#### Bee Gees-Atco

Bee Gees—Atco

The precociousness of the Bee Gees, Atco recording artists, is little short of astounding. In 1960, when the average age of the group was just then years, the Bee Gees starred in their own weekly 30-minute TV series screened from Brisbane, Australia. Previously, in 1956, the trio, Barry Gibb and his younger twin brothers, Robin and Maurice Gibb, began as an amateur group in their Manchester, England, hometown. In 195B the Gibb family emigrated to Australia. During the following eight years, the Bee Gees became one of that country's top pop acts. The group, having won numerous honors in Australia, returned to Britain in 1967 where a fourth member was added. He was Colin Petersen, a drummer. Since the age of nine, he had made three movie appearances. After the Bee Gees became a four-some, they entered into a lengthy series of recording sessions in London. Out of these sessions came "New York Mining Disaster—1941." The Bee Gees, who write all their own materials, became a quintet in 1967. The newest member is Australian guitarist Vince Melouney. The group's first album, "The Bee Gees First" came out in July, '67. They are currently represented on LP by "Bee Gees No. 2."

#### Tony Bennett-Columbia

Tony Bennett—Columbia

Tony Bennett was born in Astoria, New York and began his metoric rise to stardom as a contestant on Arthur Godfrey's "Talent Scouts" TV'er.

Coming in as a runner-up to Rosemary Clooney, Tony was immediately signed to appear on Jan Murray's "Songs For Sale" show. A few months later he appeared in a Greenwich Village nitery upon the insistence of Pearl Bailey who was headlining the show. Bob Hope wandered in one night and invited the young crooner to join him the next day on the stage of the Paramount Theatre where the laughman was appearing. The young performer sang a few songs and the audience roared its approval. Four encores later, Hope announced that Tony would be joining him on a national tour. The rest is history. Mitch Miller inked the artist to a Columbia recording contract and his initial sides developed into best-sellers. The chanter has been responsible for such hits as "Boulevard Of Broken Dreams," "I Won't Cry Anymore," "Stranger In Paradise," "Because Of

You," "Rags To Riches," "I Left My Heart In San Francisco" and "Who Can I Turn To."
When he is not on tour Tony usually devotes his time to painting and high fidelity.
On the LP charts he has clicked with "I Left My Heart In San Francisco," "Tony Bennett At Carnegie Hall," "I Wanna Be Around," "This Is All I Ask," "Tony's Greatest Hits Vol. III, and "The Movie Song Album."

#### Blues Magoos-Mercury

Blues Magoos—Mercury

The Blues Magoos are comprised of Mike Magoo, lead guitar; Ron Magoo, bass; Geoff Magoo, crums; Ralph Magoo, organ; and Peppy Magoo, rhythm guitar. The trademark of the group is its "psychedelic" sound, which is a wild, frentic unrestrained, emotional outpouring in musical sound that has a strong basis in traditional blues but that is played with all the varietions that modern electrical instrumentation can provide. The Blues Magoos employ electrical feedback as echo box. The idea of "psychedelic music" evolved about ten months ago when the Magoos were first in its present form. Ralph, Ronnie and Peppy were the original "magoos" and were playing at the nod defunct Night Owl in Greenwich Village. Two members of the original Magoos left the group and Geoff and his friend, Mike, were added to make the present fivesome. The Blues Magoos were represented on the charts with "We Ain't Got Nothin' Yet," and "There's A Chance We Can Make It."

#### Booker T. & The MG's-Stax

Booker T. & The MG's—Stax

Booker T., whose complete name is Booker T.

Jones, was born in Memphis, Tennessee. He

started playing the organ professionally at 14

and while in high school led the school band
for four yeors. In 1962 Booker made "Who's

Who'' in high schools of America.

He polished his musicianship by playing both
jazz and rock and roll gigs throughout Tennessee.

The MG's in Booker T. and MG's, stands for
"The Memphis Group," meaning, of course that
the musicians that play and record with Booker
are all from Memphis.

Some of the boys' big decks have included
"Chinese Checkers," "Green Onions," "Hip-HugHer" and the instrumental version of "Groovin"."

#### Box Tops—Mala

Box Tops—Mala

The Box Tops, Mala recording artists, made it the top of the charts with "The Letter." The group is comprised of Danny Smythe, 19, drums; Bill Cunningham, 18, bass guitar; Alex Chilton, 18, lead singer; Gary Talley, 19, lead guitar; and John Evans, 19, organ. The quintet has been singing and performing together for over two and a half years. The boys are all from Memphis and they attend high school and college. They have had quite a few local records that have met with some success. Evans is a music major at Memphis State where he is a few hours away from his degree. Although the Box Tops like and perform all types of music, they enjoy daing soul music most. One of their biggest idols is Otis Redding. "The Letter" was produced and arranged by Dan Penn, and the boys are managed by Roy McElwain. The quintet is booked solid for the next six months, with college dates scheduled for this fall. The group will appear at Cheetah in Chicago this month and at Cheetah in New York in Oct. The group's debut album is currently in full swing.

#### Browns-RCA Victor

Browns—RCA Victor

While still in their teens, Jim Edward, Maxine and Bonnie Brown teamed up to display their musical talents by entering a talent contest in Little Rock, Ark., which they took by storm. A shot on the Louisiana Hayride followed, and later the trio became a regular fecture on the "Ozark Jubilee" TVer. Soon there wede frequent invitations to appear at the Grand Ole Opry, and in 1963 the Browns became regular members of the famed C&W showcase.

The recording career of the threesome was brought home when Fabor Robinson recorded them on his label, producing their "Draggin Main Street" and "I Was Looking Back To See" smashes. Their continued success culminated in a recording contract with RCA Victor and a line of hits that includes "Scarlet Ribbons," "The Old Lamplighter" and "Twelfth Rose." The biggest wax outing by the group, however, came in 1959 when they released "Three Bells," which took little time to rack up a million sales.

Temporarily split after Jim's induction into the Army, his two sisters drafted younger sister Norma to take his place until his return, when they picked up where they left off. Since then the trio has clicked with "You Can't Grow Peaches On A Cherry Tree," and "Coming Back to You."

#### Solomon Burke—Atlantic

Like so many other popular singers. Solomon Burke comes from Philadelphia where he received his principal vocal training in the church. Solomon was a soloist by the age of nine and at twelve he was known as the "Wonder-Boy Preacher" and had his own church.

He was discovered while at the temple and in 1960 he signed an exclusive long term contract with Atlantic, the results of which have been such hits as "Just Out Of Reach," "Everybody Needs Somebody to Love" and "Only Love." In addition to recording activities, the chanter has done extensive TV work and played some of the top theatres and clubs throughout the country. Latest of Burke's singles is "Detroit City."

#### Byrds—Columbia

The Byrds established themselves with their chart-topping Columbia deck of "Mr. Tambourine Man" and followed it up with another #1 tune, "Turn! Turn!" Individually they have a substantial amount of experience. One was leader of a bluegrass group, another was the lead guitarist for Bobby Darin.

Darin.

Before releasing them on the public, their management — previously deeply involved in folk music — trained the Byrds and prepared them for what they knew would be a highly competitive field. Since their auspicious start the Byrds have climbed both the singles and LP charts with such items as "B Miles High" and "5D (Fifth Dimension)."

#### Glen Campbell—Capitol

Glen Campbell—Capitol

Glen Campbell got his musical start early. By the age of six he was singing and strumming the guitar on radio and at barn dances nearby his home on a farm near Delight, Arkansos. The seventh son in a family of 12 children, Campbell was surrounded by music from birth; the entire Campbell clan sang and played musical instruments. In his teens, Campbell joined a western band in Albuquerque, New Mexico, led by his uncle, Dick Bills. For five years he appeared with the band on radio and TV. Following this he had his own band for several years before he struck out for the west coast. After arriving in Hollywood in 1960, Campbell started recording for an independent label. He worked with the Champs, a singing and instrumental group and then cut "Turn Around—Look At Me," which brought him nation-wide popularity. The success of the disk led to his signing an exclusive contract with Capitol Records, Campbell, who is proficient on drums, bass, violon, mandalin, and harmonica enjoys hunting, shing, and water skiing. Campbell saw Top "100" action in 1967 with "Gentle On My Mind" and the extremely successful "By The Time I Get To Phoenix."

#### Vikki Carr-Liberty

Vikki Carr—Liberty
Vikki Carr was born Florencia Bisenta de Casillas Martinez Cardona in El Paso, Texas. After she was graduated from high school, she embarked upon a professional career with the Pepe Callahan Mexican-Iris Bond, traveling to Reno, Las Vegas, Lake Tahoe, and Hawaii. Home again, the lark cut her first demonstration record and began a tour of recording executives' offices. Liberty Records quickly signed her to a long-term contract. Her first single for the label was so successful in Australia that she toured that continent. The songstress then had a 26-week run as featured vocalist on the Ray Anthony TV Show. She has also appeared on the Jimmy Dean and Hollywood Palace TV'ers, making her dramatic debur on the Bing Crosby Show. Her current single, "It Must Be Him," has been doing particularly well throughout the country.

Johnny Cash—Columbia

#### Johnny Cash—Columbia

Johnny Cash—Columbia

Johnny Cash has been for the past several years one of the most consistent chart-riders in both the pop and country fields. He's alsa a writer of more than passing note. To date, the recorded versions of his songs have reached the 10,000,000 sales mark.

He started singing with his family on their Kingsland, Ark., farm to lighten their chores. Professionally, his career began during his high school days when he received radio exposure on KLCN-Blythesville, Ark. During his hitch with the Air Force, Cash teamed with his guitarist, Luther Perkins, and bass man Marshall Grant.

They met with immediate success an the Sun labl, where he scored such triumphs as "Cry," and "I Walk The Line." In 193B Cash moved to Columbia, where he continued his phenomenal string of hits. Last he has cashed-in with "It Ain't Me Babe." "Orange Blossom Special." "The Sons of Katie Elder," "Mr. Garfield" and "Happy To Be With You. And has most recently added "The One On The Right Is On The Left" and "Bac Constrictor."

Cash presently lives in Ventura, Calif., with his wife and their four daughters. He does a good deal of traveling, though, and guests frequently through the south.

To round out his career he has done some TV shows, westerns, and even a movie. "Five Minutes To Live."

Ray Charles—ABC

Dividing his dates between AB and Impulse, Am-Par's subsid jazz label, Ray Charles enjoys a big following in the field of pop, blues and jazz, even more since his "Modern Sounds in Country and Western Music" LP's in 1962.

After a tragedy-ridden childhood (he was blinded at 6, orphaned at 15), Charles gigged around Florida, earning a big reputation as a combo sideman. At 17 he formed his own trio in Seattle where he had his own sponsored TV show. His big disk break came when he was signed by Atlantic Records, for which he produced several smash hit singles and albums. Two and a half years ago he switched to Am-Par and continued his hit string with "Georgia On My Mind," "One Mint Julep" and "Outskirts Of Town," "Hit The Road Jack," "Makin' Whoopee," "Unchain My Heart," "Let's Go Get Stoned" and such LP's as "Genius + Soul-Jazz" and "Ray Charles and Betty Carter." Some of his later hit recording are: "In The Heat Of The Night" and "Yesterday."

Night" and "Yesterday."

Dave Clark Five—Epic

When the Dave Clark Five toppled the Beatles from the number one spot on the English best-selling charts with their single, "Glad All Over," the event caused such a sensation throughout England that the story was run on the front page of both the Daily Mail and the Daily Mirror. The deck, released by Epic Records in the U.S., soared all the way up the charts. It was followed by one smash (LP and single) after another. Included are "Bits and Pieces," "Because," "Everybody Knows," "Any Way You Want 11," "On Tour," "Catch Us If You Can," "Over And Over" and "19 Days."

Prior to Dec. 15, 1963 when Dave Clark celebrated his twenty-first birthday by signing the contract that gave him professional status, he was the leader of a group of young men whose musical activities were restricted to playing three nights a week in a Tottenham (a local London district) ballroom plus making an occasional recording.

Shortly thereafter a Dave Clark business card

nights a week in a consistency of the vocasional recording.

Shortly thereafter a Dave Clark business card found it way into Buckingham Palace and Dave received an invitation to play at the annual staff ball. That was the beginning of a popularity that gradually increased until expected appearances in London produced near pandemonium among young female fans.

All this commotion is caused mainly by drummer Dave Clark heading a group consisting of Mike Smith who handles most of the vocals in addition to playing organ and piano; Ric Huxley on bass, harmonica and guitar; lenny Davidson, guitarist and Denny Payton, saxophonist.

"Red And Blue" was a chart single for this group this year.

(Continued on page 54)

### THE RESULTS ARE IN!\*

#### SINGLES

STEVIE WONDER—#2 BEST MALE VOCALIST

MARVIN GAYE & TAMMI TERRELL—#2 BEST DUO

DIANA ROSS & THE SUPREMES—#2 BEST VOCAL GROUP

FOUR TOPS—#6 BEST VOCAL GROUP

TEMPTATIONS—#7 BEST VOCAL GROUP

MARTHA & THE VANDELLAS—#21 BEST VOCAL GROUP

SMOKEY ROBINSON & THE MIRACLES—#22 BEST VOCAL GROUP

JR. WALKER & THE ALL STARS—#30 BEST VOCAL GROUP

#### **ALBUMS**

DIANA ROSS & THE SUPREMES—#3 BEST VOCAL GROUP
FOUR TOPS—#6 BEST VOCAL GROUP
TEMPTATIONS—#7 BEST VOCAL GROUP

### R & B

MARVIN GAYE—#2 BEST MALE VOCALIST

STEVIE WONDER—#4 BEST MALE VOCALIST

TAMMI TERRELL—#3 BEST FEMALE VOCALIST

FOUR TOPS—#1 BEST VOCAL GROUP

TEMPTATIONS—#1 BEST VOCAL GROUP

MARTHA REEVES & THE VANDELLAS—#3 BEST VOCAL GROUP

MARVIN GAYE & TAMMI TERRELL—#5 BEST VOCAL GROUP

MARVELLETTES—#6 BEST VOCAL GROUP

SMOKEY ROBINSON & THE MIRACLES—#7 BEST VOCAL GROUP

DIANA ROSS & THE SUPREMES—#9 BEST VOCAL GROUP

GLADYS KNIGHT & THE PIPS—#12 BEST VOCAL GROUP

\*(CASH BOX BEST OF 1967 POLL)

# THE MOTOWINI SOUND IS The Sound of Young Imerica?

JOBETE MUSIC, INC.

MOTOWN RECORD CORP.

INTERNATIONAL TALENT MANAGEMENT

#### Petula Clark-Warner Bros.

Petula Clark—Warner Bros.

Although she has sold millions of records in Europe, Petula "Pet" Clark was practically unknown in the U.S. until Warner Bros. obtained the releasing rights of hits for America and she repeated her foreign hit pattern with the release of her first single, "Downtown."

At the beginning of World War II Pet storred on the B.B.C., singing and reciting poems for the families of British soldiers. Her first appearance gave birth to her career, and she became a regular on the network, making over 500 appearances by the time she was twelve.

While still in her teens, the lark began her wide travels as an artist, first in Holland, then farther into the continent, starring on radio, TV and making numerous p.a.'s. Despite the language barrier, she became famous throughout Europe. Following the release of her first English hit, "Gondolier," her French label, Vogue, requested that she perform the same song in French for Gallic release. Pet set marks in the record biz as the first vocalist to have a bilingual hit. She soon became a Parision music-hall favorite.

favorite.
The songstress, who is married to a French
A&R director, now lives in Paris with her husband and two children.
Petula scored with "I Know a Place," Her
reatment of "The Beat Goes On!" has become
a nationally-known theme for Plymouth motorcars. Other big singles for her this year include
"This Is My Song," "Don't Sleep In The Subway" and "The Other Man's Grass Is Always
Greener."

#### Bill Cosby-Warner Bros.

Bill Cosby—warner bros.

Bill Cosby almost never became a comedian. He was a star halfback at Temple University, but decided to give up a pro football career for comedy. The rest is history.

Cosby is currently clicking in "I Spy," a TV series in which he co-stars with Robert Culp. It is produced by Sheldon Leonard as an NBC color show.

color show.

Cosby came to fame via his many TV appearances with Jack Parr, Jimmy Dean and Andy Williams where his spoofables covered such items as karate, street football, Noah's Ark and TV commercials.

TV commercials.

Each and every one of his first four WB LP's have earned the comic gold record.

He has made a "singing" album for Warner Bros. entitled, "Silver Throat." A single "Little Ole Man" struck big and has been followed by "Hooray For The Salvation Army Band."

#### Cowsills—MGM

Cowsills—MGM

The Cowsills' nucleus consists of Bill, Bob, Barry, and John Cowsill. Their mother Barbara Cowsill lends her voice to the boy's harmony whenever it is needed. The rood managers, Dick and Paul Cowsill, who chose not to enter the performing end of the business, keep equipment straight and in order throughout their journeys. The Cowsills live in a 22-room mansion atop one of the few Newport, Rhode Island hills. Bill, born January 9, 1948, coordinates. He is the oldest member of his family. He attends Rhode Island College where his forte is English. He writes his own lyrics. Bob, born August 26, 1949, is all A's and B's in school. Barry, born September 14, 1954, plays bass guitar and sings. John, the little drummer, was born on March 2, 1956. The Cowsills' MGM single, "The Rain, The Park, And Other Things," established this group nationally.

YOU DON'T KNOW ME  ELVIS PRESLEYRCA VICTOR  Brenner Music
MONIEREY ERIC BURDON & ANIMALSMGM Slamina Music, Inc. Sea-Lark Ent, Inc.
AIN'T THAT SO  ERIC BURDON & ANIMALSMGM Slamina Music, Inc. Sea-Lark Ent., Inc.
WHAT'S IT GONNA BE DUSTY SPRINGFIELD
BUNNY SIGLER
YOU'RE NEVER GONNA GET MY LOVIN' ENCHANTED FOREST AMY Pumbalero Music, Inc. Kenny _ynch Music, 'nc.
HERE COMES HEAVEN  EDDY ARNOLD
THE IDOL THE FORTUNESU.A. Noma Music, Inc. Fortitude Music, Inc.
HIS SMILE WAS A LIE THE FORTUNESU.A. Noma Music, Inc. Fortitude Music, Inc.
WAITIN' FOR CHARLIE TO COME HOME MARLENA SHAW
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#### Critters--Project 3

Critters—Project 3

The Critters, with the exception of Robert Spinella, all come from New Jersey. Spinella is from Brooklyn. The group includes Chris Darwoy, auto-harp; Kenny Gorka, bass guitar; Jeff Pelosi, drums; James Edmund Ryan, guitar; and Robert Spinella, organ. Darway spends much af his time painting and practicing the auto-harp. He plays numerous percussion instruments besides piano and organ. Gorka enjoys kiddie programs. He likes Judy Collins and plays the accordion in addition to the bass guitar. He would like to be a record producer someday. Pelosi sings falsetto with the Critters. Ryan is an electronics expert and is sometimes called upon to fix the Critters' instruments. Spinella sings baritone and has a predilection for soul music. The Critters scored their first big hit with "Younger Girl," their Kapp waxing of "Don't Let The Rain Fall Down On Me" made a sizeable amount of noise on the Top 100 in '67. The Critters recently switched to the Project 3 label.

#### Dick Curless-Tower

Dick Curless—Tower

Born in Ft. Fairfield, Me. on Mar. 17, 1932, Dick
Curless was strumming a banjo shortly after he
learned to walk and talk, and by the time he
was nine he was singing, accompanying himself
on a guitar. In 1940 the family moved to Massachusetts, where Dick took to the airways on
WARE in Warc. Dubbirg himself the "Tumbleweed Kid," Dick went on to make his first
recording, "The Coast Of Maine," at the age
of 18.
In 1953 be accessed."

weed Rid." Dick went on to make his tirst recording, "The Coast Of Maine," at the age of 18.

In 1953 he went to Korea and quickly became an entertainer on the Armed Forces Korea network, making himself well-known to the rice paddy rangers with his recording of "China Nights." After the service he resumed his singing career in Bangor, Me. and in 1957 he won the Arthur Godfrey Talent Scout contest with his version of "Nine Pound Hammer."

His career came to a head when he signed a recording contract with Tower Records in Feb. of a few years back and immediately rode up the charts with his first Tower disk, "Tombstone Every Mile". Chart positions were also in store for his offerings, "Six Times A Day," "Tater Raisin" Man," "The Baron" and "House Of Memories."

#### Skeeter Davis—RCA Victor

Skeeter Davis—RCA Victor
Originally, best known for the RCA Victor side she recorded with her late sister, Bee Jay, "I Forgot More Than You'll Ever Know." It was a tremendaus hit and firmly established the Davis Sisters, as they were then known, as record personalities. For this record the girls received the Cash Box Award in 1953 for "The Most Programmed Record of the Year." Tragedy ended their brief joint success when an automobile took Bee Jay's life.

In 1957 Steve Sholes, Victor's A&R chief, persuaded Skeeter to do a solo session, an important turning point in the young singer's career, for in 1958 she received the annual Cash Box award as "The Most Promising Female Country Vocalist."

Skeeter was born Mary Frances Penick, December 30, 1931 in Sparta, Kentucky, the oldest of six children. Neither her fother, nor her mother had been professional performers, but they encouraged their talented daughter. In Dixie Heights High School, which she attended from 1945 to 1949, she sang with pop bands, but country music was her real love. She won amateur contests on radio and IV shows and became a featured singer for two years on a TV show in her area. Later, she appeared on Nashville's Grand Ole Opry.

The lark has had several dual-market hits including "The End Of The World," "I Can't Stay Mad," "Goin' Down The Road, and "What Does It Take."

Neil Diamond—Bang

#### Neil Diamond-Bang

Neil Diamond—Bang

Neil Diamond, born in New York, received his first "professional" experience as a musician at the age of 10 when he began playing with the Memphis Backstreet Boys (who earned their living by collecting the small change people threw out of the window as they came singing by). Several years later, at 13, Neil ran away to Kansas City and formed an essentially folk group. Called the Roadrunners, the group traveled around the midwest for a few years playing "hard-bottom-line" folk music.

Diamond left the midwestern nitery circuit for New York and a crack at Tin-Pan Alley. His talent was quickly recognized and he has become one of the most sought after song writers. In addition to penning tunes for many pop vocalists, he did very well with his Bang recording of "Solitary Man." He is said to have met and developed a strong attachment to Woody Guthrie during the Roadrunner days and the Neil Diamond songs often reflect a lonesome, wandering, folk quality.

His latest big ones include "Thank The Lord For The Nighttime" and "Kentucky Woman."

#### Don & Goodtimes-Epic

Don & the Goodtimes are comprised of Don Gallucci, organist and leader of the group; lead singer Jeff Hawks; Ron Overman, bass guitarist; Charlie Coe, lead guitarist; and Bobby Holden, drummer. Their debut single, "I Could Be So Good To You," helped their rapid rise to popularity.

#### Donovan-Epic

Donovan—Epic

Donovan Leitch is the full name. Born in Maryhill, Glasgow, Feb. 10, 1946—Donovan was pulled through a polio epidemic when he was three "in the hands of a white-haired professor."

Donovan made his way through the educational system, but college was not for Donovan. He preferred the roaming life and set about came along—digging holes and other "labourin" things until he bought an old guitar for two pounds, figured out some chards and created a song "Why Do You Treat Me Like You Do."

He and a friend, kazoo player Gypsy Dave, wandered in many directions "sing' for Singin's sake and travelin' for travelin's sake." Sometimes Donovan would sing on a streetcorner with his old guitar and his fresh songs and Dave would pass the cap.

Donovan appeared on a major TV, "Ready

Steady Go," vehicle before he even had his first record released, a rarity in this era of hit record consciousness. Donovan met Geoff Stephens, a songwriter at the Denmark Street headquarters of Southern Music. Stephens later became his co-manager, along with Eden. Finally, Donovan was signed to a Pye recording contract, and almost coincidentally, interest in Donovan began showing up in the United States, where he was soon signed for U.S. and Canadian distribution by Hickory Records

Donovan enjoyed three consecutive hits in the first six months of his professional career . . . "Catch The Wind," "Colours," and "Universal Soldier." He has already recorded two albums in Britein, with the first af these called "Colours,"

After making the switch to Epic this year he tapped the charts with "Sunshine Superman" and repeated the smash scene with "Mellow Yellow."

Donovan continues to be highly successful both on disk and in concert, scoring now with "Wear Your Love Like Heaven."

#### Doors-Elektra

Doors—Elektra

The Doors are comprised of Jim Morrison, vocal; Ray Manzarek, organ and piano; Robby Krieger, guitar; and John Densmore, c'rums. They have been influenced by jazz, blues, and rock. Manzarek describes the Doors as "a representative American group. Our influences," he says, "spring from a myriad of sources which we rave amalgamated, blending divergent styles into our own thing." The Doors create their own material and envelope it with a blend of organ, guitar and percussion backing. Jim Morrison's vocals ring out over the pungent electric sound that the Doors have made their own. The quartet has performed at Hollywood's Whiskey A Go Go and Gazzarri's On The Strip; the Matrix and Avalon clubs and the Fillmore Auditorium in San Francisco; and most recently, Ondine's in New York. The Doors have come as is evinced by their first album on Elektra, "The Doors," which did very well on the LP charts and their second LP, "Strange Days," which is doing the same. Their first big single was "Break On Through."

#### Roy Drusky---Mercury

Roy Drusky—Mercury

A man of many talents, Roy Drusky turned down a contract to play baseball for the Cleveland Indians before going ahead in the musical field and creating an enviable name for himself as one of Mercury's Recards' top country artists.

While in the Navy, Roy learned to play the guitar and began composing his own songs. Out of the Navy and back in Atlanta, Ga., he began contacting musician friends and formed a band, playing many radio and TV dates. A recording contract with Decca followed and also a regular spot on the Grand Ole Opry.

Now on Mercury, he has a long string of hits behind him, including "Birmingham Jail," "My World's Losing You," "White Lightnin Express" and his duet with Priscilla Mitchell, "Yes, Mr. Peters" and right now "If The Whole World Stopped Loving."

Married and the father of two sons, Roy and his family have an avid enthusiasm for raising French poodles, becoming quite proficient at their chosen hobby. Roy is also a racing fan and a flying enthusiast.

His latest deck is "Wegkness In A Man."

French poodles, becoming quite proficient at their chosen hobby. Roy is also a racing fan and a flying enthusiast.

His latest deck is "Weakness In A Man."

Just prior to this one, he had "If The Whole World Stopped Loving."

#### Boy Dylan—Columbia

Boy Dylan—Columbia

Dylam was born in Duluth, Minnesota on May 24, 1941. After living briefly in Sioux Falls, South Dakota and Gallup, New Mexico, he graduated from high school in Hibbing, Minn. For six months, Bob attended the University of Minnesota on a scholarship. But like many of the restless, questing students of his generation, the formal confines of college couldn't hold him.

Bob started to sing and p'ay guitar when he was 10. Five or six years later wrote his first song.

was 10. Five or six years later wrote his first song.

Dylan first came East in Feb. 1961. His destination: the Greystone Park Hospital, Greystone Park, New Jersey. His Purpose: to visit the ailing Woody Guthrie—singer, ballad-maker and poet. It was the beginning of a deep friendship between them.

Dylan achieved a highpoint in his career with an appearance at the Newport Folk Festival, and has since earned innumerable new followers based on his single clicks "Like A Rolling Stone," "Positively 4th Street," "Rainy Day Woman No. 12 and 35" and his controversial "Blond On Blond."

."
has spent the past year recuperating from storcycle accident suffered in the Adirona motorcycle accident sunered .... dacks. His 1st cinema effort, "Don't Look Back" is drawing big lines at box offices throughout the

#### Every Mothers' Son-MGM

Every Mother's Son, since their inception in New York City in 1966, has quickly established itself as a solid nation-wide favorite, via their chart single, "Come On Down To My Boat." The group is composed of former folk singers Lary and Dennis Larden, Bruce Milner, organ, Schuyler Larsen, bass, and Christopher Augustine, drums. In addition to their hit single, the group has cut an album titled "Every Mother's Son.

#### Fifth Estate—Jubilee

Fifth Estate—Jubilee

The Fifth Estate was built in Springdale, Conn. The entire Fifth Estate consists of Rik Engler, Duck Ferrar, Wads Wadhams, Furvus Evans, and D. William Shute. Engler sings and plays guitar, kazoo, electric clarinet, violin, and bass guitar, kazoo, electric clarinet, violin, and bass guitar, the also writes songs. Ferrar sings, plays bass guitar, string bass, fuzz bass, and writes songs. Wadhams sings, plays electric harpsichord, electric piano, fuzz organ, and writes most of the group's material. Evans plays drums and maracas; Shute plays electric mandolin and fuzz guitar. The boys constantly switch instruments during a performance, in an all-out display of versatility. The Fifth Estate, which sprang full-blown from War's Wadham's cellar, made the jump to Jubilee Records and success in just one year. Their first release, "Ding Dong The Witch Is Dead," scored well on the Top 100 during the past year.

#### Lester Flatt & Earl Scruggs-Columbia

Having never swayed from their traditional style, Lester Flatt and Earl Scruggs are two of the best known exponents of bluegrass music in the entire country field.

The boys have never drifted towards a "pop" sound as so many other country musicians have. Their group consists of Scruggs on the five-string banjo (playing the three-finger style he invented) and Flatt on guitar, and a fiddle, a mandolin, consumer to the string style he invented and a dobro guitar. Their most distinctive saund comes from the fact that none of their instruments are electrified. The boys often add wild soaring vocals of old folk songs, usual dealing with unhappy love.

The first big pop-country hit came about when they scored with "Ballad Of Jed Clampett" one with "Colours" and "California Up-tight Band."

#### 4 Seasons—Philips

4 Seasons—Philips

The 4 Seasons, who skyrocketed to the pinnacle of the charts with "Sherry" and "Big Girls Don't Cry," were unknown just days before "Sherry" was released. Proof-positive of the show biz dream of the "overnight success" is the fact that the boys are now a household name among record buyers across the nation.

All four boys hail from New Jersey.
Prior to their initial smashes, everything seemed to be going wrong for the group. However, on a chance visit to Gotham, Frankie met independent record producer Bob Crewe. Crewe decided the group could still moke it if they were given the proper material and took the artists under his wing. The second record they came up with was "Sherry." Smashes that followed included "Waik Like A Man," "Candy Girl," "Ain't Thai A Shame" and "New Mexican Rose."

In '64 the group joined the Philips roster and smashed thru with one top-ten giant after another. Included are "Dawn," "Ronnie," "Save It For Me" and "Big Man in Town."

In 1965, they hit the charts with "Dawn Ga Away," "Let's Hang On," and "Don't Think Twice." And in '66 they added "Tell It To The Rain," and "I've Got You Under My Skin."

They continue as a powerful voice in the pap musical scene with this year's hits including "C'mon, Marianne" and "Watch The Flowers" Grow."

Possibly their biggest hit has been their RIAA-ertified million-seller, "Raa Doll."

Possibly their biggest hit has been their RIAA-rtified million-seller, "Rag Doll."

#### Four Tops-Motown

Four Tops—Motown

The Four Tops achieved international recognition with their smash single, "Reach Out I'll Be There" at the end of 1966. "Standing In the Shadows Of Love," "Bernadette," "7 Rooms at Gloom" and "You Keep Running Away" are their subsequent smashes. The Four Tops include, Levi Stubbs, Jr., Renaldo (Obie) Benson, Lawrence Payton, and Abdul (Duke) Fakir. All born and bred in Detroit, they have known each other since high school. Their first professional engagement was at the Ebony Lounge in Cleveland. In 1964, the group was signed by Motown, and given "the Motown treatment" of professional grooming fer stage and cafe appearances. The Four Tops have starred at Basin Street East and the Apollo Theater in New York, the Howard Theater in Washington, and the Fox Theater in Brooklyn. They have guested on the Ed Sullivan Show, the Tonight Show and ather network TV'ers.

#### Aretha Franklin-Atlantic

Aretha Franklin—Atlantic

Aretha Franklin grew up with music all around her. One of five children of the Reverand C. L. Franklin of Detroit, she began singing along with her brothers and sisters in the choir af The New Bethel Baptist Church, her father's pastorate. The training she received in the field of gospel music as a youngster had a great influence on her musical style, and the roots af acspel are still present todoy in her singing. When she was 14, the artist joined her father his evangelistic tours and sang in the nation's churches for four years. At 18, the singer began to give serious thought to singing blues. She was encouraged to make the move from gospel singing by Major "Mule" Holly, the bassist for pianist Teddy Wilson. Holly convinced her to audition for John Hammond, Columbia Records a&r executive. Hammond was so impressed by her singing that he signed her to a recording contract. She was on her way as a blues singer. A fine pianist as well as a gifted singer, she developed an exciting night club act. In 1966, the songstress joined Atlantic Records. Her first single for the company. "I Never Loved A Man The Way I Love You," went straight up in popularity. She has followed that one with even bigger singles and LP's. She has been awarded several gold records.

that one with even bigger singles and LP's. She has been awarded several gold records.

Connie Francis—MGM

Connie Francis has been one of the most successiful female voices on the disk scene today.

The U.S. market is only part of her domain as a lark Queen, for she has also made most of the other parts of the world her own—and in a unique manner.

In non-English speaking countries, the performer cuts her hit recordings in the native tongue, including French, German, Spanish, Italian and Japanese. In the years she has been recording for MGM Records, Connie has sold about 25 million disks and has been awarded eight gold platters by the label.

The artist, born in Newark, N. J., (real name: Constance Franconero), first made her mark in show business at the age of 11, when she was heard, as a singer and accordionist, on the early juvenile-performer TV'er, "Startime," presented by George Sheck, now her manager. A year later she was a winner on Arthur Godfrey's "Talent Scout" show.

She was signed to MGM Records when she was 17, and in 1958 she recorded and hit with "Who's Sorry Now," which was the first link in a long chain of hits.

Apart from singles, Connie has cut a host of varied-themed LP's, and has done major nitery-TV stints all over the world. The chirp recently appeared on the charts with "Forget Domani" and "Jealous Heart."

In '64 Connie became Mrs. Richard Kanelis. And has since added "Spanish Nights And You" to her hit roster.

(Continued on Page 56)

(Continued on Page 56)

# Remember how popular the piano used to be?

Roger Williams still is.



Number One Instrumentalist On Albums, 1967.

Roger Williams on Kapp Records.



#### Marvin Gaye-Tamla

Marvin Gaye began singing at the tender age of three, when he was a soloist in his father's church in Washington, D.C.

three, when he was a soloist in his father's church in Washington, D.C.
Like many of today's popular young singers, Marv continued his religious singing until his early teens when he launched his career in the popular field, singing locally around his home town. It is interesting to note that the artist, who could belt out a rocking good gospel song in his teens, today sings in a soulful style.

The multi-talented Marv (he sings, composes, arranges, plays the drums and piano) received his first big break a short while ago when he snared a Tamla Records recording contract. In brief period, he clicked with "Stubborn Kind Of Fellow" and "Hitch Hike." His 1963 hits included "Pride & Joy" and "Can I Get A Winness." Then it was "Try It Baby," "You're A Wonderful One," "Baby Don't You Do It," "How Sweet It Is" and "Ain't It Peculiar." All of which has been followed by "My Baby's Gone" and other big efforts.

**Bobbie Gentry—Capitol** 

Bobbie Gentry—Capitol

"Ode To Billy Joe," (penned and performed by Bobby Gentry, skyrocketed to the #1 spot on the Top 100 within a few weeks after its release and was soon certified by the R.I.A.A. (Record Industry Association of America) as a million-seller, giving Miss Gentry her first gold record. "Ode To Billy Joe" b/w "Mississippi Delta" was cut in Capitol's Studio C in less than an hour on an afternoon in the middle of this year. Born in Chickasaw County, Mississippi, 23 years ago, Bobbie Gentry is of Portuguese descent. She first hit the boards as a performer when she was eleven; she strummed guitar while accompanying a singer from Chicasaw County. She has since exhibited prowess on piano, banjo, vibes, and electric boss. The artist attended UCLA, where she studied philosophy, and the Los Angeles Conservatory of Music, where she pondered counterpoint and composition. She toiled in sundry San Diego and Las Vegas night spots as dancer as well as singer, and she performed as an actress in "little theater" locally and in the south starting at age 13. "Okolona River Bottom Band" was Bobby Gentry's second single hit. The album, "Ode To Billy Joe," released shortly after the single topped the charts, was also a smosh.

#### Stan Getz-MGM/Verve

Stan Getz—MGM/Verve

Stan Getz was born in Philadelphia on Feb. 2, 1927, and when he was 13 he became a member of his school band, playing bass, basoon, and eventually saxophone. Two years later he joined the Jack Teagarden Band in order to raise enough money to eventually attend medical school, but soon music became such an indispensible part of his life that he abandoned his desire to become a doctor. By the time he was 18 he had played with such outstanding orchestras as Phil Harris, Stan Kenton, Jimmy Dorsey and Benny Goodman. During the next four years he helped form the "Four Brothers" which later became incorporated in Woody Herman's "second herd." It was at this time that the saxophonist waxed "early Autumn." In 1949 he won a poll as top tenor saxophonist. Three years later Stan recorded "Moonlight In Vermont" with Jimmy Smith.

In 1958 he took his wife and three children to Elsinore, Denmark, and for three years studied, toured and experimented.

Bossa Nova chart rider "Descrinado" was

Bossa Nova chart rider "Desafinado" was waxed by Getz and Charlie Byrd in 1962. During the same year Getz won a "Grammy" for the best solo performance of the year. In March of 1963, he cut an LP with Joao Gilberto and Antonio Carlos Jobim, the Brazilian originators of the Bossa Nova. "The Girl From Ipanema," a single from the album quickly became a chart tonner. topper. Getz continues to garner praise as a jazz

#### Harper's Bizarre—Warner Bros.

Harper's Bizarre—Warner Bros.
Harper's Bizarre is composed of Ted Templeman, who plays drums, guitar, trumpet and sings; Dicki Scoppettone, guitar; Eddie James, lead guitar; John Peterson, drums and Dick Yount, bass guitar. Scoppettone and Yount were in a folk singing group when they decided to join forces and start their own group along with Templeman and Eddie James. Scoppettone and Templeman, who aspire to be successful song-writers, pen most of the quintet's material. Harper's Bizarre have emerged from the competitive atmosphere of the San Francisco area where they have dwelled for years. The group has only been together professionally for about three years and was extremely popular only in local arenas such as the Fillmore and Avalon Ballroom. They clicked on the national level with their waxing of "59th St. Bridge Song" and followed up with LP product.

#### Herman's Hermits-

Herman's Hermits—MGM
In 1965 Herman Hermits' clicked with "I'm Into Something Good," "Mrs. Brown You've Got A Lovely Daughter," "I'm Henry the VIII," and "Just A Little Bit Better." Herman (real name Pete Noone) joined the group when they were called the Heartsbeats. The crew was playing at a Manchester youth club that Herman frequented and one night they were short of a singer. He stepped in and hasn't looked back since.

stepped in and hasn't looked back since.

The rather unusual name of Herman comes from a cartoon character. In a cartoon TV show called "The Bullwinke Show" was a boy called Sherman. The rest of the group was amused at the similarity of the character and their lead singer. Mistaking the name Sherman for Herman, they christened him.

The group was brought to the attention of indie producer Mickie Most—the man responsible for the hits of the Animals and the Nashville Teens. He traveled to see them at a concert in Bolton, was immediately impressed by their stage show, and signed them to a recording contract. The initial success was not hollow as the Hermit's have recently scored with "East West," "Dandy," "Leaning On A Lampost," and a host of other ditties.

#### Al Hirt-RCA Victor

Al Hirt—RCA Victor

Two years ago brought into full-blown prominence the career of Al Hirt. His single effort, "Java," was a million-seller and gained for the trumpeter a NARAS "Grammy" as the best performance by an instrumentalist, He also got his first gold disk for an album, "Honey In The Horn." His other achievements during the course of the year included an LP paring with Arthur Fiedler and his Boston Pops, a solid chart item called ""Pops' Goes The Trumpet." And a non-disk highlight of the year for Hirt was a dream-come-true: his own nitery on New Orleans' Bourbon Street, called simply "Al Hirt." Before striking out on his own, Hirt occupied chairs in the bands of Tommy and Jimmy Dorsey and Ray McKinley and toured with Horace Heicht. Hirt was awarded his third gold LP in 1965 for "Sugar Lips."

Hirt has a piece of the New Orleans Saints and frequently plays for halftime at their games.

gar Lips." lirt has a piece of the New Orleans Saints I frequently plays for halftime at their games. continues as a consistantly high album seller.

Don Ho—Reprise

Don Ho—Reprise

Don Ho has demonstrated considerable staying power with his Reprise album, "Tiny Bubbles," which was on the charts for months. Born in Kakaako, Hawaii, Ho was raised in Kaheohe and did "just about every job" helping out at his parents' business, "Honey's Lounge," which his mother still operates. Of Hawaiian-Chinese-Portuguese-German-Dutch descent, he went to Kamehameha, became a football star, and after graduation attended Springfield College in Massachusetts, but soon became homesick. After on year at Springfield, he returned home and enrolled at the University of Hawaii, from which he graduated with a degree in sociology in 1953. After a five-year stint in the Air Force, he resigned his second lieutenant's commission and came back to Kaheohe. Ho has been a hit with audiences at Duke Kahanamauku's night club in the International Market Place.

### Richard Groove' Holmes-

Richard Groove' Holmes—
Prestige

Richard Arnold Holmes was born about 30-years ago in Camden, N.J., the town in which he went on to attend the Wittier grade school and Camden High. While in high school, Holmes excelled in many athletic endeavors including Football, Baseball, Basketball and Track. He won the New Jersey State Trophy for a high-jump of 6½ feet. Holmes developed an interest in the organ in 1952. Having had no formal music training, he taught himself not only how to play the instrument but its inner mechanical workings as well. With this technical knowledge of the organ's operation, Holmes can modify the instrument at will to produce practically any sound he is looking for. Named "Groove" by his fellow musicians, he has adopted the West Coast as his home base. "Groove" Holmes is known to jazzophiles through his 5 LPs on the Pacific Jazz logo.

His "Misty," and "What Now My Love" (both on Prestige) were big singles.

#### David Houston-Epic

David Houston—Epic

In 1966, Epic recording artist David Houston had a C&W and pop chart hit with "Almost Persuaded." Since then he has repected his success with "Loser's Cathedral," "With One Exception," and "You Mean The World To Me." David Houston was born in Bossier City, Louisiana, where he began to play guitar at age four, with help from his aunt, who gave him lessons on the instrument. By the time he was twelve, Houston had won a guest Spot on Horace Logan's famed "Louisiana Hayride" radio show. Later, he became a regular member on the program. Encouragement and help from well-known singers Gene Austin (Houston's godfather) and Slim Whitman, both friends of Houston's father, inspired the young singer to pursue his career. Houston is an accomplished actor who has appeared in little theater plays in Shreveport and in several movies—"Horse Soldiers," "TeenAge Kisses," and "Carnival Rock."

#### Englebert Humperdinck-Parrot

Englebert Humperdinck,—Parrot
Engelbert Humperdinck, born May 1940 in
Madras, India, started out as an apprentice,
engineer an leaving school, but this vocation was
rather short-lived, as the urge to make music
his life proved too strong. Armed with little
money, which he won in a talent show, Humperdinck struck out for London to begin a showbusiness career in earnest. Eventually Gordon
Mills, (Tom Jones' manager) arranged for Humperdinck to record "Stay," which, while it was
not a big hit, resulted in a Decca Ltd. recording contract for the artist. In addition, the
label chose him to represent it at the International Song Festival at Knokke-Le-Zoute, in
Belgium.

Belgium.

He finally attained international recognition with "Release Me," on the Parrot label, which became the first in a string of world-wide hit singles and albums for the songster. His latest chart offering was "Last Waltz."

Janis Ian-Verve/Forecast

Janis Ian—Verve/Forecast

"I was born April 7, 1951. It doesn't really matter much what happened before unless you want to analyze someone." So begins Janis Ian's self-penned biography. Her pert, bright, chatty composition is permeated by this kind of unselfconscious observation. Janis Ian "lived up and down New Jersey, moved around a lof," and moved to New York in Jan. 1966. She has attended schol in East Orange and she is now being educated in New York. "Il write all my own songs, yes," says the young artist. "Mainly because if your head itches you scratch it, and I've found a fingernail. I'm not out to crucify anyone, nor to spare them." Miss Ian is obviously not one to throw labels around, but if she is to be classified, she would like to be known as a ballad singer. Her favorite performers are Danny Schram, Herbie Mann, and Billie Holiday. Bob Dylan, Lennon and McCartney, and her brother are her preferred writers. When she came to New York she met Rev. Garry Davis' accompanist and went down to the Gaslight Cafe in Greenwich Village. She did a set and she was on her way. The controversial "Society's Child," on Verve/Forecast, which was

cold until it was aired on a Leonard Bernstein TV'er, roared onto the top 100 as a result of the exposure. The tune dealt with an ill-fated, inter-racial love affair and, as a sensitive and beautiful work, was a big underground deck long before the public accepted it on the maestro's suggestion.

Janis has an LP out now and her latest single is entitled, "Insonity Comes Quickly To The Structured Mind."

#### lan & Sylvia—MGM

lan & Sylvia—MGM

Ian and Sylvia, teamed maritally as well as musically, are both Canadian. Both were successful performers in their own right before they met and sang together in a Toronto coffee house. Ian grew up on a farm in the far west province of British Columbia. As soon as he was old enough, he and his young companions travelled the surrounding ranchlands to take part in the rodeos. It was while recovering from a serious rodeo injury at the age of 19 that Ian was able to concentrate completely on his deepening interest in music. He was drawn to country music in particular and learned to play the guitar. After graduation from college, Ian took small singing jobs wherever they were available and studied with Roy Guest when that English folk singer toured Canada. He hitchhiked east to Toronto to perform country music in coffee houses. There he met Sylvia, Sylvia is a natural musician; apart from a few piano lessons from her mother in Chatham, Ontario, her home town, she learned everything she knows of music on her own. Together, Ian and Sylvia have done concert tours, dramatic roles on the Canadian TV network, and many nightclub engagements. They appeared on the Hootenanny program and The Bell Telephone Haur in the U.S. "Lovin' Sound," their current single, was recently on the charts. Before joining the MGM label complex, the duo recorded numerous LP's for Vanguard.

#### Impressions—ABC-Paramount

Impressions—ABC-Paramount
Collectively, Curtis Mayfield, Samuel Gooden and Fred Cash, constitute the impressions. Singing together since 1958, the vocal trio is responsible for such hits as "For Your Precious Love," "Gypsy Woman," "Amen," "You've Been Cheating" and most recently "Can't Satisfy."
Gooden and Cash both from Chattanooga, began their singing in the southern city with a vocal group. Breaking away from the group, the two decided that Chicago could offer them the opportunity they needed to firmly establish a show business career, so they headed north. They hadn't been in Chicago long when they met Curtis Mayfield and the well-known, Jerry Bufler. Curtis and Jerry were also singing veterans, having performed for years in their local church. The move to the Windy City took place in 1957. The following year, the group was introduced to Eddie Thomas who immediately signed them to a management contract. Thomas arranged for a recording session which resulted in "For Your Precious Love." After the record became a hit Bufler left the group and Mayfield took over as lead singer.

#### Chuck Jackson-Wand

Chuck Jackson—Wand

After he was discharged from the Navy he joined the Del-Vikings and was with them when they recorded their hit, "Come Go With Me." Jackson then went out on his own as a single and was signed by Wand Records. His first session. "I Don't Want To Cry," was a hit in both the R&B and pop fields and the artist was on his way. Jackson has headlined at most of the major clubs and theaters in the U.S. and has had solid network TV exposure. He is extremely popular in Bermuda, South America, England, and France. Effective January 1, 1968, Jackson will be recording for Motown Records. "Shame On Me," on the Wand label, was a big single for him during 1967. His "Tribute To Rhythm And Blues, Vol. II" LP, has been well received throughout the land.

#### Walter Jackson-

Walter Jackson—Okeh

Walter Jackson did very well on the charts with "Speak Her Name," during the past year. The success of this single has prompted Okeh Records, for whom the artist records, to release an LP by the singer, also titled "Speak Her Name," The disk features such top tracks as "After You There Can Be Nothing," "A Corner In The Sun," "Sha's A Woman," and his vintage R&B hit, "It's An Uphill Climb To The Bottom." The chanter has performed at some of the country's better known showplaces: the Apollo Theater in New York; the Cow Palace in San Francisco; the Regal Theater in Chicago; the Coliseum in Baltimore; Kelly's in Detroit; and the Cincer Club in Houston. Born in Pensacola, Florida, Jackson moved with his family to Detroit when he was seven. He sang his own way, while listening to other singers on the radio and on records, studying their styles and learning from them. Among his favorites were Billy Daniels, Nat King Cole, Roy Hamilton, Dinah Washington, and Sam Cooke. Presently a resident of Chicago, Jackson's pastimes include playing chess and listening to Beethoven and Tchaikovsky.

Tchaikovsky.

Tommy James & Shondells

The "overnight" success of Tommy James & the Shondells brought them zooming to the top of the pop charts with their very first record . . . thre years after its release. Just about the time the boys were ready to give up on "Hanky Panky" (how long can hope spring within the human breast?), lone deejay, rummaging through his old records, decided to give the tune a spin over the air. Suddenly the boys had a chart record that woeldn't quit, and were awarded a gold disk from their label, Roulette Records.

Before "Hanky Panky" had ever strated to cool down, the boys were once again moving up the charts by leaps and bounds, this time with "Say I Am," which has been followed by "I Think We're Alone Now" and "Out Of The Blue," among others.

Horst Jankowski-Mercury Pianist Horst Jankowski, who broke onto the American disk-scene with his best-seller instru-mental Mercury recording of "A Walk In The Black Forest," was born 29 years ago in Berlin. It was the twin objective of his mother and himself that he become a prominent musicion. Even as a boy of six, he recalls the piano as his favorite toy. His mother moved from Berlin when the heavy bombing began. He lost his father in 1944, when he was eight. In 1947, even though Berlin was still a bombed-out area early ofter the war, his mother and he moved back into the city, because she felt the finest music education facilities were there. He graduated from high school and his mother warked and sacrificed so that he could attend the Berlin Conservatory of Music. While at the conservatory, he studied tenor saxophone, trumpet and contract bass, in addition to piano. His instructors felt his talent. They obtained jobs for him playing both popular and jazz piano.

In 1965 he scored his first disk success with "A Wolk in The Black Forest," and since then has been an impressive album seller for Mercury.

Jankowski is almost continually traveling around to fill his busy pa and concert schedule.

Jay & Techniques—Smash

Jay & Techniques—Smash
Jay and the Techniques are headed by Jay Proctor, a 26-year-ald Philadelphia-born vocalist who has been in close touch with music almost all his life. His mother sang in a choir and always took her son to the graup's performances. Proctor sang occasionally on WAEB-Allentown, Pa., with a group he formed with several friends in the late 1950's. He then played into other groups in the Pennsylvania area until helping form the Techniques with fellow members of the group are Landis, 19; Chuck Crowl, 19; George Lloyd, 25; Ronnie Goosly, 18; Dante Dancho, 19; and John Walsh, 19. All of them, live in Allentown and its environs. Walsh, called "Little John" by his friends, had samething a bit unusual in mind when he first decided to become a member of a group. "We all got together one night with a bunch of guitars and drums and trumpets and saxophones and tried to form a symphony orchestra," he recalls. "That didn't sound too good so we started a rock group instead." "Apples, Peaches And Pumpkin Pie," Jay and the Techniques' first Smash single was a smash hit this year, as was "Keep The Ball Rollin'."

Jefferson Airplane—RCA

Jefferson Airplane—RCA
The Jefferson Airplane includes Marty Balin, lead singer; Paul Kantner, "driving lead rhythm guitar"; Grace Slick, second lead singer; Jorma Ludwik Kaukonen, solo guitar; Spencer Dryden, drummer; and Jack Casady, bass. After the Jefferson Airplane had performed at "The Martix," a San Francisco nightspot, they signed with RCA Victor and they were on their way. Founder and leader of the group is Marty Balin, whose first show biz experience was in touring musical comedy productions as a singer and dancer. Paul Kantner had several years' experience playing guitar and 5-string banjo when hemet Balin in a local club and teamed up with him. Grace Slick is a farmer model who had performed with another group, the Great Society. Jorma Kaukonen earned a degree in sociology from Santo Clara University and was induced to join the Airplane by his friend, Paul Kantner. Spener Dryden was recruited for the group by Balin, and Jack Casady was sent for from Washington, D.C. when Kaukonen recommended him as a good bass player. The Jefferson Airplane's 1967 hits include "White Rabbit," "Somebody To Love" and "The Ballad Of You & Me & Pooneil."

George Jones-Musicor

George Jones—Musicor

Over the past several years, George Jones has earned so many laurels for his distinctive country's stylings, that this songster must rank among the biggest c&w artists around today.

Jones was born on Sept. 12, 1931, in Sarasota, Texas. At the age of nine he began playing the guitar and at 12 wrote his first song. Uncle Sam geckoned in '51 and in '53, after his discharge from the Marines, he returned to Beaumont, Texas. In '54 he joined the Houston Jamboree, followed this as a regular with Shreveport's Louisiana Hayride and an appearance on the trade charts with his Starday original, "Why Baby Why." He then became a fovorite with Opry fans in '56, joined the Mercury roster, and smashed thru with "White Lightning" and "Who Shot Sam" among others.

George is now with Musicor where his hits have included "Things Have Gone To Pieces," "Love Bug" and "Take Me." He has also teamed up for hits with Gene Pinney ("I've Got Five Dollars And It's Saturday Night," "Louisiana Man") and with Melba Montgomery ("Multiply The Heartaches," "Blue Moon Of Kentucky)." His most recent hits include "I'm A People" and "4033," and "I Can't Get There From Here." He has done vocal duets with Melba Montgomery and Gene Pitney. His current deck is "If My Heart Had Windows."

Montgomery and Gene Pitney. His current deck is "If My Heart Had Windows."

Jack Jones—Kapp

In seven years, Jack Jones has emerged as a major singing star. His debut was in the act of his father, Allan Jones, at the Thunderbird Hotel in Las Vegas during the summer of 1957, five weeks after he was out of high school. He appeared in productions at University High School in west Los Angeles before making his profession debut. After the divorce of his parents (the Jones father and son act was built around the family premise). Jack Jones sang for scale as a single in cocktail lounges and bowling alleys around Los Angeles. He played the smaller night-clubs and Pete King, then west coast rep for Kapp Records, saw him perform at Fack's II in San Francisco and signed him to a Kapp recording contract. Jones won a Grammy Award in 1962 for "Vollipops And Roses" and another in 1964 for "Wives And Lovers." By the summer of 1964 he had moved into the major niteries, and in December of that year he opened at the Persian Room of the Plaza Hotel in New York, He had arrived. From September '63 through June '67 he had made a total of 49 network TV appearances, including his own ABC-TV Special in April '66. His single, "Our Song," was a best-seller this year.

this year.
(Continued on page 58)

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#### Tom Jones-Parrot

Tom Jones, who hit with "It's Not Unusual" on the London-distributed Parrot label, was born twenty-three years ago in Pontypridd, South Wales. Tom, who went to the Treforrest Secondary Modern School did the usual thing that all Welshmen traditionally do—which is singing in his chapel choir and was greatly influenced by his father and his uncle who were of course—singing miners.

by his father and his uncle who were of course—singing miners.
After several jobs and a short period in the building industry, Tom began playing drums in and around South Wales men's clubs for several groups. It wasn't until he formed his own crew, the Playboys, that Tom got the chance to sing and from then on they started to work in ball-rooms: It was from one of these appearances that he was booked for Donald Peers' BBC-TV stanza. He was so successful that he was asked a return appearance. A Decca recording contract quickly followed suit.

Tom served heavily with "Green, Green Grass Of Home." He is currently filling a big concert, TV, & pa schedule.

#### Jr. Walker & All Stars—Soul

Jr. Walker & All Stars—Soul

Autry DeWalt, known professionally as Jr.
Walker, is by no means a newcomer to the music
world—he had been swinging with his present
All Stars for the past six years.
Jr. hails from South Bend Ind.; and at the age
of nine, learned that he had a natural talent
for music. He later discovered that he could best
express himself on the tenor saxophone, and
as time passed, it was also learned that his style
af playing was attractive to many of his buddy
musicians of which there became a part of his
present All Star group.
The All Star group.
The All Star group, if shing when not performing; Willie Woods, electric guitarist, experiments with electronics and drag racing; and
James Graves, the most recent member of the
crew, is a drummer who lives in Cleveland, Ohio.
The group has hit with such giant pop-r&b
smashes as "Shotgun," Do The Boomerang,"
"Shake And Fingerpop," "Money" and "Come
See About Me."

#### Bert Kaempfert—Decca

Bert Kaempfert—Decca

Bert Kaempfert, the German maestro known here for the big 1961 hit, "Wonderland By Night" (a salute to Manhattan), can approach the music business from almost every musical angle. He plays four instruments (piano, his first love, clarinet, saxophone and accordion), composes (e.g. "Wonderland"), arranges and is a producer for Germany's Polydor label (Decca releases his session here).

Bert was born in Homburg Care

Germany's Polydor label (Decca releases his session here).

Bert was born in Hamburg, Germany, of an old Hamburg family, and is an only child. Showing musical gifts at an early age. Bert is a graduate of the Hamburg School of Music.

He, his wife and two daughters live in a roomy house in a quiet suburb of Hamburg. His favorite hobbies are fishing and boating, and he enjoys detective stories, wild west novels and a "good" film. His "pet hates" are (1) the telephone, and (2) getting up in the morning.

After a hiatus from the U.S. charts the orkster is scored again with his runaway best-seller of "Red Roses For A Blue Lady." He has since followed that up with "Three O'Clock In The Morning" and "Moon Over Naples," and a flock of best-selling LP's in 1965, 1966, and 1967.

#### Lainie Kazan-MGM

Lainie Kazan—MGM

The first big break of Lainie Kazan's young career occurred when she was understudy to Barbra Streisand in "Funny Girl." After a year of waiting and preparation, her big moment arrived. She was called upon to go on twice in one day for Mis Streisand when she was taken ill. At that point, critics and audiences alike recognized her original and exciting talent.

When the MGM recording artist was a student at Hofstra College, she auditioned for the off-Broadway show "Leave It To Jane." She won a part, and performed nightly in the play while she continued to attend college. She next appeared in summer stock and then went on tour with "The Sound Of Music." Her first Broadway show was "Bravo Giovanni" which earned her her first critical approbation. She subsequently performed at the "Living Room" in New York City, as well as the plush "Persian Room." During her stint as Barbra Streisand's standby, she made many TV appearances, including the "Phyllis Diller Show."

#### Brenda Lee-Decca

Little "Miss Dynamite" started on the road to stardom with her first network IV appearance in 1956, has been overwhelming audience with her spirited vocalizing ever since.

The explosive bundle of charm, who was born on Dec. 11, 1944 at Atlanta's Emory University Hospital (the second oldest of 4 children), was signed to a long-term Decca pact, almost immediately after her IV bow. From '56 to '60 the chirp ran up a consistent string of best-sellers but it wasn't until her waxing of "Sweet Nothing's" did she attain star disk status. Then she followed with a double-header, "I'm Sorry" and "That's All I Gotta Do," that earned her the first of many gold records. Her smash chain, after that, included "Emotions," "Dum Dum," "Eventually," "I Want To Be Wanted," "Fool No. 1" and "How About Me," "Heart In Hand," "Save All Your Lovin' For Me" and her most recent, "All Alone Am I," "Losing You," "Your Used To Be," "The Grass is Greener," "As Usual," "Rusty Bells" and "Comin' On Stonrg." Brenda has now enjoyed appearances on the Perry Como, Steve Allen, Ed Sullivan and Danny Thomas network outings, among others, and has started her acting career with a role in the flick, "The Two Little Bears."

In the recent years, the talented youngster has captured the imagination and hearts of people all over the world. Accompanied by her mgr. Dub Allbritten, Brenda was greeted by an enthusiastic mob scene on her '59, '60 and '61 European and South American jaunts. The President of Brazil tagged her 'the best goodwill ambassador that America ever had' while Paris newspapers hailed her as the 'most dynamic American artist since Judy Garland.' She is in frequent demand for European tours.

American artist since Judy Garland.' She is in frequent demand for European tours.

Gary Lewis—Liberty

Nineteen year-old Gary Lewis made up his mind early in life that he wanted a show biz career. He was only five when he saw his father, comedian Jerry Lewis in his first film and from that time on he set his sights on the entertainment field—a course he has never altered.

Following several months of practice on the drums, Gary formed a musical combo for no other purpose in mind except to play for their own enjoyment and at fraternity parties. Unknown to his parents, Gary took the group to Disneyland to audition for a summer job. They were hired on the spot and spent most of the summer playing for teenage dancers at the famous amusement park. It wasn't until several weeks later that officials at the park were aware that they had signed the son of a famous entertainer. Gary rounded out his summer activities by appearing with the group in a flick, "Swinging Summer," for Universal Pictures.

Encouraged by his parents, friends and the reception of audiences Gary felt confident enough to ask Liberty Records for an audition. The result was the smash. "This Diamond Ring." Other big singles for Gary have been "Everybody Loves A Clown," Count Me In," "She's Just My Style," "Green Grass" and "My Heart's Symphony," to name only a few. He has gotten married and is currently filling a gig with the U.S. Army.

Ramsey Lewis—Cadet

Ramsey Lewis—Cadet

Once in a great while a jazz artist catches the fancy of the record-buying public in a spectacular foshion. Argo's Ramsey Lewis, who fronts his own trio, is just such an artist. The B8'er has zoomed up the top 100 chart this year with his "The In Crowd," "Hang On Sloopy" and "Wade In The Water."

Lewis was born in Chicago on May 27, 1935. He began studying the piano at the age of six, and he considers his father the major musical influence in his life during the early years. By the time he graduated from grammar school in 1948, Ramsey had won the American Legion Award for outstanding scholarship, special award for his services as official pianist at Edward Jenner Elementary School and \$150 college scholarship.

After graduating from Chicago Musical College poined a seven-piece dance band called the Clefs. With him in the rhythm section were bassist El Dee Young and drummer Isaac Holt. A few years later Ramsey switched to jazz and formed a trio with El Dee and Isaac. Since then he has been extremely active working some of the best-known jazz clubs in the country.

#### Trini Lopez—Reprise

Trini Lopez, who first exploded on the national scene with his best-selling Reprise single of "If I Had a Hammer" and rode the charts with a host of LP's, including "Basin Street East" and "Latin," was born twenty-seven years ago in Dallas, Texas.

Trini began playing guitar and singing Latin songs in Dallas night clubs when he was only fifteen. Stimulated by excellent audience response, the artist formed his own five-piece combo and toured the southwest. After finishing high school, he and the combo played clubs across the country for four years.

With the group polished to a fine edge, Trini took a breath and plunged into deep professional waters of Hollywood. His first two-week engagement lengthened into a full year, then he played a number of clubs, including the world-famous Ciro's.

One night while the group was performing at P.J.'s, vet music man Don Costa came into the club. Costa was so impressed with Trini that he immediately signed him to an exclusive recording contract for Reprise Records.

His list of hit singles also includes "Lemon Tree."

Lovin' Spoonful—Kama Sutra

This highly talented foursome is comprised of John Sebastian (autoharp), Steve Boone (bass), and Joe Butler (drums). After rehearsing for a time in the cavernous basement of the Albert Hotel, the (then) newly formed Lovin' Spoonful marched around the corner to audition for a Greenwich Village nitery known as the Night Owl Cafe. They were signed to records for Kama Sutra. They are represented by such singles as "Do You Believe In Magic," "Day Dream," "Summer In the City" (an RIAA-certified million seller), and "Noshville Cats." They have also scored with four charted albums: "Do You Believe In Magic" "Day Dream" the current "Hums Of The Lovin' Spoonful" and the soundtrack LP from Woody Allen's "What's Up Tiger Lilly" flick. Their latest is, "She's Still A Mystery."

Lulu—Epic
Little Marie McDonald McLaughlin Lawrie, professionally known as Lulu is currently appearing in the Columbia Pictures film "To Sir, With Love," starring Sidney Poitier. In addition to acting, Lulu sings the title song of the movie. Her Epic single, "To Sir, With Love," was a flat-out smash. Lulu was born on November 3, 1948, at Lennox Castle, Lennoxtown, Scotland. She began singing almost as soon as she could talk. She was about five when she won a competition on holiday in Blackpool. By the time was was nine she was regularly appearing with a local accordion band. She has made British and continental tours and has appeared on TV. In March, 1966, she toured Poland, reportedly the first British girl artist to play there. Lulu, who is managed by Marian Massey, began her profession career singing in Glasgow's Le Phonographe club when she was 14. Her hobbies are dancing and bowling. Ray Charles, Mel Torme, Dusty Springfield, and Stevie Wonde rare her favorite singers.

#### Loretta Lynn—Decca

Loretta Lynn—Decca
When Loretta Lynn first came to Nashville, on a promo tour in behalf of her bow on Zero Records, she visited the offices of the Wilburn Bros. The fellas, Doyle & Teddy, liked what they heard and arranged to have her records distributed on a wider scale here and signed her to their Wilhelm Agency.

The lark started her singing career in Custer, Wash., where she had moved from her home state of Kentucky. She started her own band there and while working a long club date was discovered by Zero execs. Her initial outings on the label, including "I'm A Honky Tonk Girl," received so much deejay acceptance that Decca officials grabbed up her contract. On Decca she immediately clicked with "I Walked Away From The Wreck."

Other credits include: "Success," "Get Set For Westerbald" ("Blue Kervelus Cill," and box

officials grabbed up her contract. On Decca she immediately clicked with "I Walked Away From The Wreck."

Other credits include: "Success," "Get Set For A Heartache," "Blue Kentucky Girl," and her duet with Ernest Tubb, "Our Hearts Are Holding Hands," as well as "You Ain't Woman Enough," "Don't Come Home A'Drink' (With Lovin' On Your Mind)," "Is Youre Not Gone Too Long," and "What Kind Of A Girl (Do You Think I Am)."

Miriam Makeba-Reprise

Miriam Makeba—Reprise

Miriam Makeba was born in Johannesburg, South Africa, but spent most of her formative years at Pretoria, in the Transvaal. From her parents she learned the haunting rhythmic songs of her ancestral Swazi and Xosa Zulu tribes. She is completely self-taught, unable even now to read music. After barnstorming with small groups, she joined a troupe called the Black Manhattan Brothers. With them she toured throughout South Africa, Rhodesia, and the Congo. By 1957, Miss Makeba was engaged to appear as a soloist in the musical revue, "African Jazz and Variety," which toured Africa for 18 months. After an eight-month run in the leading feminine role of the controversial jazz opera musical, "King Kong," she appeared as the singing lead in a semi-documentary film titled, "Come Back, Africa," shot by American film-maker Lionel Rogosin. The film exposed and attacked South African apartheid policy. Steve Allen was so impressed by Mis Makeba's performance when he saw the movie that he introduced her to American TV audiences via his network show in November 1959. The day after her TV debut, the artist began an engagement at the Village Vanguard, an New York nitery. Since the Allen TV'er, Miss Makeba has made many other TV appearances. Her Reprise single, 'Pata Pata," made the charts this year.

Mamas & Papas—Dunhill

If the combination is right it doesn't take too long to have a hit song, as proven by the Mamas and the Papas, whose first recording for Dunhill, "California Dreamin," proved to be a million-seller, as did their follow-up, "Monday,"

John, who is the leader of the group and copenner of the hit song, has played in many spots in and around the Greenwich Village; the other "Papa" of the foursome is Canadian born Denny. Michelle, one of the "Mamas," was a model before joining the group; Cass, the other female member, traveled throughout the country in satirical revues before joining the group.

All four members are descendants of folk groups that included the Big Three, the Halifax Three and the Journeymen. They have all per-

formed throughout the U.S. and have recently returned from a trip to the Virgin Islands.

The Mamas & the Papas have proven themselves good album sellers with "The Mamas And The Papas" and "If You Can Believe Your Eyes" And Ears." "Cueeque Alley" was a big single for them this year. Their latest LP is "The End Of The Golden Era."

#### Henry Mancini—RCA Victor

Henry Mancini—RCA Victor

Henry Mancini, composer - arranger - conductor, played a major role in bringing jazz to TV with his musical backgrounds for the "Peter Gunn" and "Mr. Lucky" series and is currently a mainstay writer of feature flick scores. Mancini was born April 16, 1924, in Cleveland, the son of a steel worker, who used to play flute in his spare time. His father sent Hank to Carnegie Tech Music School, and the Juliard Institute. He has been staff composer and arranger at Universal Pictures since 1952 and among the films to his credit is "The Glenn Miller Story." He wrote the score for the Bing Crosby film "High Time," and his score to "Breakfast At Tiffany's" which he wrote as well as recorded for RCA Victor, was a fabulous soundtrack seller. "Moon River" is the film's most famous selection, won an Academy Award as the top film song of 1961. In '62 he won the Award with "Days Of Wine And Roses" and in '63 had a nominee in "Charade." A 1964 nominee was "Dear Heart." In 1965, he had another nominee, "Sweetheart Tree." He also composed music for club acts including those of such stars as Dinah Shore, Polly Bergen, Billy Eckstine and Betty Hutton. Hank lives in Northridge, California with his wife and three children.

wife and three children.

Mantovani—London

A comic routine ends with the line 'if everybody in the world would play a violine each day we would all be bigger and better than Mantovani.' Although it may be stretching the point a bit one would still have to go pretty far to match the sounds of Mantovani's 'cascading strings.'

The maestro is, undoubtedly, one of the most popular ork leaders in the world. Everyone of his more than 20 album releases has been a best-seller in the U.S. mart and on many occasion he has scored heavily in the singles dept. His tours have also met with fantastic success.

Born in Venice, Annunzio Paulo Mantovani, he inherited his sense of beauty and good taste from his father, who was first violinist at the famed La Scala in Milan, reigned over at that time by Arturo Toscanini.

His family then moved to England where they settled. His father tried his best to steel Monty into engineering but he stuck to his violin lessons. His love for music won out and at 20 Monty was leading his own ork at London's Hotel Metropole. London Records has been cashing in on his talent ever since.

London Records has been casning in on his talent ever since. Some of his big LP credits include "The Mantovani Sound—Big Hits from Broadway," "Mantovani Ole" and "Mr. Music."

Mantovani Sound—Big Hits from Broadway,"
"Mantovani Ole" and "Mr. Music."

Dean Martin—Reprise

In an era when show business personalities are usually straight-jacketed into narrow fields of expression, Dean Martin is an exception to the rule. This polished pro has a versatility that seemingly knows no bounds.

Born Dino Crocetti in Steubenville, Ohio, Martin moved with his family, when still a youth, to Long Beach, Calif. Although he recalls being "a fairly cocky kid" with no lack of self-confidence, Dean tried his hand at numerous jobs before he took up singing seriously. In 1946 he luckily found himself on the same bill with a young laughman called Jerry Lewis with whom he quickly joined up as a duo. Dean sang and played straight man to Lewis' wackiness.

Eight tremendously successful years and 16 films later, the team of Martin and Lewis was dissolved. Since then Dean has gone on as a solo new vistas of success as a night club performer, comedian, and dramatic actor.

When he is not on the road or recording, Dean lives with his wife and three children in a formal English mansion in Beverly Hills.

"Everybody Loves Somebody" was Martin's big comeback disk in 1964 and LP & singles successes have continued, including a very popular TV variety show.

variety show.

Al Martino—Capitol

In 1950, Al Martino made the disk world sit up and take notice with a potent ballard tagged, "Here in My Heart," which went on to become his first million seller. The Philadelphia chanter joined Capitol in 1952 where he immediately scored with "Take My Heart" and "Wanted." During a long dry spell in the disk biz, the warm-voiced chanter continued to play top clubs and theaters throughout Europe and the U.S. until 1963 when he returned to the charts with a giant tagged, "I Love You Because." The formula proved to be the right one, because he has scored with every single he's made since. His albums have scored equally well—each LP tagged after a hit single has won chart laurels.

Johnny Mathis—Columbia

albums have scored equally well—each IP tagged after a hit single has won chart laurels.

Johnny Mathis—Columbia

A singer who offered straight ballad singles in 1956, when rock 'n roll had already taken over the singles market, could hardly expect more than meager sales.

However, Johnny Mathis, certainly in the crooning class, was able to buckle the teen-beat tide with an outstanding record of singles successes that carried nary a sign of rock 'n roll.

With "better" pop songs, Mathis proved a "good-music" oasis with such singles hits as "Wonderful," "It's Not for Me to Say." Chances Are," "Wild is the Wind," "A Certain Smile," "Meria" and "Gina," and a host of top albums, including "Johnny's Greatest Hits," which has passed the half-million mark in sales.

One of seven children, Johnny's chief claim to fame, at first, was as an outstanding all-around athlete in George Washington High in San Francisco, his hometown, and San Francisco State College (in high school, he established a local highjump record, 5' 5½", that has been matched only four times in the history of the Olympics). An informal Sunday afternoon jam session at San Francisco's Black Hawk nitery, then co-owned by Helen Noga, his manager, Johnny's ang a number with the group. Helen heard him, ending Johnny's plans to teach physical education, starting a career that now shines brightly.

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groups may come and fads may end; and, oh, the confusion with the change and trend; something to last—that's the need! and last they will...The American Breed.

sandy dvore



#### Roger Miller—Smash

ger Miller, who is currently clicking win allad of Waterhole #3," on Smash, was bot a farm in Erick, Oklahoma.

an a farm in Erick, Oklahoma.

Following a stint in the service, he moved to Amarillo where he began writing and working in local bands. So he decided to make the big move in Nashville and try for audition with a label. An RCA Victor contract followed in quick order and the chanter jumped into the national spotlight with a string of best-selling platters includign "Hey Little Star," "You Don't Want My Love," etc. The rest is history.

Love," etc. The rest is history.

He then signed with Smash and busted thru
with his debut deck, "Dong Me" and followed
with "Chug-A-Lug," "Do Wacka Do," "Engine,
Engine #9," "One Dyin' And A-Buryin," "Kansas City Star," and "England Swings."

In the years of 1965 and 1966, he won a
total of 11 Grammy Awards from the National
Association of Recording Arts and Sciences,
making him the leader in that category.

#### Van Morrison-Bang

Van Morrison was born in Belfast, Ireland on Aug. 31st, 1945. He attended the Orange Field Boys Secondary School, from which he dropped out at the age of 15, to become a professional musician. His first pro gig had come when he was but 5-year-old when an aunt (from Detroit) gave him \$5 for singing "Money Is The Root Of All Evil."

Åll Evil."

In 1964, Morrison opened an R&B club in Belfast and shortly thereafter formed a group called Them. Among the decks recorded by Them was, "Gloria" which stirred up a bit of activity among west coast hippies. The tune, which was penned by Morrison, rose to the upper reaches of the charts in a version done by the Shadows of Knight. On his list of compositions are such tunes as "Sad Eyes," "Bring 'Em On In," "One Two," and "Mystic Eyes." Now on the Bang label, Van Morrison hit big in '67 with his "Brown-Eyed Girl" single.

#### Ray Orbison—MGM

Roy Orbison's dad, an oil-rig driller, has spent his life searching for black gold in the oilfields of Texas. Roy, a one-time geology student, who gave up his pick-ax for a guitar pick, has made his strike in the recording studios of Nashville.

his strike in the recording studios of Nashville. Roy, now 27, grew up in the oil town of Wink, Texas. When his dad wasn't drilling for oil he was playing a guitar and taught Roy how to play when he was 6. He was barely in his teens when he was leading "The Wink Westerners" and conducting a talent show over the local radio station. At 16 he represented the Lone Star state at the Int'l Lions Conclave in Chicago. While a geology major at North Texas State a fellow student (and disk artist at the time) Pat Boone helped convince him to look for gold records instead of black gold.

In April of '56, he was signed to Sun Records

instead of black gold.

In April of '56, he was signed to Sun Records by topper Sam Phillips and later on made chart noise with "Ooby Dooby." In '58 he signed a cleffer-mgm't pact with Wesly Rose. Then he moved over to RCA Victor and from there on to Foster's Monument labl, coming up with a Top 100 outing in "Uptown." Then came his "Only The Lonely" (a million-seller) and he's been smashing trhough ever since as evidenced by his "Cryin'," "Running' Scared," "Candy Man," "Working For The Man" and "Leah" chart triumphs.

In '64 the artist had LP giants in his "Greatest Hits" and "More Greatest Hits" packages. His million-selling "Oh, Pretty Woman" single turned out to be one of the year's biggest decks.

#### **Buck Owens—Capitol**

Born in Sherman, Texas, on Aug. 12, 1929, Buck Owens was plinking on his mother's piano at the Pentecostal Church as soon as he could reach the keyboard. By the time he was 13 the family moved to Phoenix, Ariz., and the boy's musical ability was so apparent that his parents bought him a mandolin.

ability was so apparent that his parents bought him a mandolin.

Buck had to leave school when he was still in his teens ond get a job. For several years he hauled fruit and produce between Arizona and California's San Joaquin Valley. By the time he was 21 the artist played sufficient guitar to get a job with a band in a Bakersfield club. Later Owens joined Bill Wood's band in Bakersfield, played on the "Chuck Wagon" TV show there.

Buck, who writes most of his own compositions, soon came to the attention of Capital Records which inked him to an exclusive recording contract. Over the years he has had a host of c&w sales giants including "Act Naturally," "Love's Gonna Live Here," "My Heart Skips A Beat," "Together Again," "I've Got a Tiger By The Tail;" "Only You, "Buskaroo and "Waitin in Your Welfare Line among many, many other hit singles and albums, including "It Takes People Like You," and "Sam's Place."

#### Peaches & Herb-Date

Peaches & Herb—Date

Peaches and Herb, Date recording artists, did extremely well this year with "Lets Foll In Love." Before joining forces, Herb had recorded for Date as a solo performer, and Peaches was signed to Date as a member of the female trio, the Sweet Things, Producer Dave Kaprolik insisted that they try recording together after hearing them do some joint impromptu singing on a road trip, Francine Day (Peaches), 18, began singing with neighborhood groups while she attended elementary school in Washington, D.C. She was first features as a lead singer with the Kaytones, who attained great popularity at school and community events. Peaches then sang with a succession of groups until she and two other girls formed the Darlettes. The Darlettes changed their name to the Sweet Things when they signed with Date. Herb Fame, 21, began singing in church choirs when he was 7. He also participated in every school and neighborhood group that he could find. After graduating from high school, Herb worked in a Washington record store where he met producer Kapralik and asked for an audition.

#### Peter, Paul & Mary—Warner Bros.

Life-long interests in folk music led Peter, Paul and Mary to Greenwich Village, where they became a trio. The group toured the country from the Blue Angel to the Hungry i developing their style and acquiring a loyal group of admirers. Their fortunes began to rise rapidly when they cut an album for Warner Brothers tagged after themselves. A single, "Lemon Tree," taken from the disk brought the trio into the national limeliaht.

light.
Peter Yarrow, who was born in New York in 1937, took a psyschology degree at Cornell University where he was an instructor in a folk ballad course. He was discovered at the Newport Festival in 1960 and toured the nation as a solo

performer,
Paul Stookey ,who was born twenty-six years
ago in Birmingham, Mich., thumped an electric
guitar for a high school rock n' roll group on
local TV and emceed his way through Michigan

guitar for a high school rock in roll group on local TV and emced his way through Michigan State University.

Mary Allin Travers was born in Louisville, Ky., in 1937. She has appeared with several teen-age folk groups and has made it to Carnegie Hall twice. She is the only member of the group with Broadway credits having appeared in "Mr. President" with Mort Sahl.

Besides "Lemon Tree," their hits include "If I Had A Hammer," "Puff," "Blowin In The Wind" and "Don't Think Twice, I'ts All Right." Their hit Ip's include "In The Wind," "Movin'," "Petroul & Mary in Concert, "See What Tomorrov, Brings and "Peter, Paul & Mary Album." Their latest LP is entitled, "Album 1700."

#### Wilson Pickett

Wilson Pickett
Wilson Pickett started his singing career in the spiritual field in the city of Detroit. He and his fomily had moved there when Wilson was in his teens, from Prattville, Alabama, his birthplace. For four years, Wilson Pickett was a spiritual singer, performing with groups and as a soloist in and around Detroit.

In 1959 Wilson was discovered by Willie Scorefield, as a singer with the Falcons, one of the top vocal groups in the Detroit area. The Falcons flipped over Wilson's gospel style of singing and quickly made him a member of the group. With the Falcons, Wilson became aware for the first time of the world of rhythm and blues music, an experience that was to have a profound effect upon his future career.

After being with the group for a few years, Wilson found that he had a talent for songwriting. He wrote many songs for the Falcons, including one that became a hit for the group, "I Found A Love."

In 1963, Wilbur Golden, head of Correc-Tone Records in Detroit, decided that Wilson was ready for bigger things. Golden had him audition for Lloyd Price, who then had his own record label, Double LL. Wilson was quickly signed to Double LL by Price, and his first release on the label featured Wilson singing his own composition, "If You Need Me." That record soon became a hit, and the song has since become an R&B standard, recorded by such outstanding artists as Atlantic's Solomon Burke, The Rolling Stones, Tom Jones, Bill Doggett, and many others. Another song that Wilson wrote and recorded for Double LL also became a hit, "Ift's Too late."

Pickett signed with Atlantic Records in 1964, and continued his string of hits on his new label. For Atlantic he hotest artists in concerts and one nighter tours, and has appeared on most of the top rock and roll TV shows in both New York and Hollywood.

Wilson Pickett's hobbies are swimming and bowling, and the collecting of spiritual albums. He has one of the horest collections of spiritual albums.

and Hollywood.
Wilson Pickett's hobbies are swimming and bowling, and the collecting of spiritual albums. He has one of the largest collections of spiritual albums of any performer, and hopes one day to record a spiritual album of his own.

#### Webb Pierce-Decca

Webb Pierce—Decca

Webb Pierce has been for many years, one of Decca's most consistent country hit-makers. His roster of success started with "Wondering" in 1951. Country music devotees will recognize previous Pierce triumphs in "Fallen Angel," "How Do You Talk To A Baby," "Last Night," "Tupelo County Jail," In The Jailhouse Now" and "There Stand The Glass," "Cow Town," "Sooner Or Later," "Years Gone By," "Memory #1," "Loving You Then Losing You," "That's Where My Money Goes," "Hobo And The Rose," "Sweed Memories" and his recent "Fool, Fool, Fool."

The Pierce brand of magic began at sixteen when he became proficient enough to land a job as an entertainer on a radio show on KMLB-West Monroe, Louisiana, his hometown's major station.

After a three-year stint in the Army, Pierce settled in Shreveport and played for various bands throughout the state; waiting for the audition that was soon to come from "Louisiana Hayride." At first he was used sparingly on the show, then as he received a veritable flood of mail, he was elevated to star billing. Pierce cut his first hit Decca release and his career went into high gear.

Today Webb Pierce is one of the nation's foremost country chanters. He has sold millions of recordings and popularized hundreds of folk songs, many of which he wrote himself.

Gene Pitney—Musicor
Gene Pitney began his career in music biz as a
tunesmith. After supplying other performers with
disk material, he stepped out on UA's Musicor
label with a chart rendition of his own number,
"(I Wanna) Love My Life Away." The chanter
has pulled in plenty of loot with "Town Without
Pity" and "(The Man Who Shot) Liberty Valence," "Only Love Can Break A Heart," "Mecca,"
"I'm Gonna Be Strong" and "It Hurts To Be
In Love."

In Love."
Some of the artists who have cut Pitney songs include June Valli, Steve Lawrence, Tommy Edwards, Billy Bland and Roy Orbison.
A native of Rockville, Conn., the 21-year-old performer has, in addition to his singing-writing background, experience as an arranger and instrumentalist.
The performer's hobbies cover three areas: taxidermy, trapping and electronics.
In 1966 Gene rode the charts with "Backstage."

Sandy Posey—MGM

"Born A Woman" on MGM, by Sandy Posey spent many weeks at various positions on the Top 100. It also established her as a major solo artist. This is her first solo deck although she has backed up many recording sessions in and around Nashville. Sandy has been involved in music on a professional level since two-year-ago when she was invited to attend a recording session and the background singers failed ta show up. She has been singing ever since she can remember and her mother first noticed her harmonizing to the music of the radio when Sandy was five-years-old. The importance of Sandy Posey as a background singer is likely to fade as her solo voice is heard more and more. A partial list af the artists that Sandy has backed up includes: Tommy Roe, Joe Tex and Percy Sledge.

Sandy considers herself of be a campulsive singer, you might say, "Born A Waman . . . who has to sing."

She has been represented by "Single Girl," "What A Woman In Love Won't Do," and "I Take It Back."

#### Elvis Presley—RCA Victor

Elvis Presley—RCA Victor

Every era has its national phenomena and, Elvis Presley became of those rare phenomena. His fantastic acceptance and unbelievable sales success throughout the world are unmatched by any other single recording artist popular for the same short period of time as Elvis. He is truly an artist in a class all by himself. Elvis Aaron Presley was born January 8, 1935 in Tupelo, Miss., to Vernon Presley, a paint factory employee and the late Gladys Presley. It was pure chance that brought him to a professional career and overnight fame. Elvis was going to be an electrician when he decided to make an amateur recording as a gift for his mother. He went to the Sun Record Company, in Memphis, and cut a record titled "That's All Right Mama." Sam Phillips, Sun's president, heard the youngster sing and saw possibilities in his unique style. He asked Elvis to leave his name for a possible audition at a later date.

style. He asked Elvis to leave his name for a possible audition at a later date.

Presley heard no more from Phillips for a year and a half and meantime had taken up truck driving, it being a more Jucrative job (\$35.00 a week) than ushering at the theatre (\$14.00 a week). Then Phillips called and before Elvis knew what had happened, he was rushed into a recording session, a contract was signed, and "That's All Right Mama" with "Blue Moon Of Kentucky" on the other side was released.

Soon RCA Victor heard the reverberations from the South, and bought Presley's contract from Sun, along with his original recordings and four additional discs. "Mystery Train," backed by "I Forgot To Remember To Forget" was one of the Sun recordings released under the RCA Victor lobel and was soon a runaway hit. This was followed by Victor's "Heartbreak Hotel," backed by "I Form then on, Elvis' records were the sensation

by" | Was The One."
From then on, Elvis' records were the sensation of the music world. He has 8 RIAA-certified gold records, including singles and albums and even held his leadership in his field while he was in the Army. He has an endless list of top hits, and in 1956 Elvis signed a picture deal with Hollywood producer Hal Wallis, and the deal to make him film debut for the 20th-Fox in "Love Me Tender."

Elvis followed this with "Loving You" Inite.

to make him film debut for the 20th-Fox in "Love Me Tender."
Elvis followed this with "Loving You," Jailhouse Rock" and "King Creole," all of which were enormously successful. For example, 20th Century-Fox estimated that the negative cost of 'Love Me Tender" was recouped in the first three days of release, an accomplishment probably without equal in the industry's history.
However, in March, 1958, Elvis was "signed" by the U.S. Army and after basic training at Fort Hood, Texas, he was shipped to Germany for duty with the famed 3rd Armored Division.
He made one television appearance on the Frank Sinatra "special" for a reported \$150,000, then reported to Hal Wallis for a film, "G.I. Blues." He then came to 20th Century-Fox for his starring role in "Flaming Star." Highlighting his 1962 efforts were the film's "Blue Hawaii," ("Girls, Girl's, Girls," both big soundtrack sellers for Victor, as were one of his later hits, "Fun In Acapulco," "Clambake" and "Spinout," among others.

#### Ray Price—Columbia

Ray Price—Columbia

Ray Price has long been one of the big sellers on the Columbia label. More than twenty-five of his hits have appeared in the top ten national recard charts in the span of over 10 years... many of them ("City Lights" for example remaining in the charts for more than twenty weeks. The list of the "Grand Ole Opri" star's hits are endless but some notable scores are: "My Shoes Keep Walking Back To You," "One More Time," "Who'll Be The First," "Sort Rain" and "Burning Memories."

Price is the recipient of many industry awards for his exceptional chanting ability. He is a coun-try artist in the grand manner and his wardrobe is without comparison in the entire field.

is without comparison in the entire field.

Price began his career studying veterinary
medicine but decided that he would rather sing
about animals than mend them. When he is not
on the road he lives in Texas with his wife and
his three-and-a-half-year-old son Clifton Ray.

His most recent biggies are: "Touch My Heart,"
"Danny Boy" and "I'm Still Not Over You."

#### Procol Harum—A&M

Procol Harum—A&M
Procol Harum, which was formed only recently, first made the charts with "A Whiter Shade Of Pale." They have prepared a film for TV and have also appeared on a number of video shows. This swift success had its inception a year ago when British lyricist Keith Reid wrote a poem called "A Whiter Shade Of Pale" and showed it to publisher David Platz of The Richmond Organization. Enthusiastic, Platz told Reid to have it set to music. Finally, Reid found Gary Brooker, versatile vocalist and instrumentalist, to compose and sing the right melody. Then they set out this spring to organize a group, Procol Harum. The quintet, in addition to Brooker, consists of organist Matthew Charles Fisher, a classical organ student at the Royal

Guildhall School; lead guitarist Ray Royer; bassist Dave Knights; and drummer Bobby Harrison. Under the direction of producer Denny, Cordell, Procol Marum recorded "A Whiter Shade Of Pale," which was released in the U.S. on the Deram label. The group's style has been described as "Surrealyric Soul" and "Bach Rock."

Otis Redding—Volt

Otis Redding was born in Dawson, Georgia on Sept. 9, 1941. While still a yauth, Otis moved to Macon where he attended high school and participated in several sports and student activities. After winning a number of local amateur programs, Otis made an early decision to try his luck at a show business career. The young hopeful came ta the attention of Phil Welden, another high school student who had been booking a local band. The two joined forces and the long road to success was begun.

Otis received his first heralk when he became

Otis received his first break when he became the featured vocalist with Johnny Jenkins and the Pinetoppers. While on a p. a. with the group Otis asked if he could cut a demo. The result was his initial hit—"These Arms Of Mine." The rest is history.

#### Jim Reeves—RCA Victor

Jim Reeves—RCA Victor

The late Jim Reeves—one of Country (and Pop) music's most consistent hit-makers was a real westerner—having been born in Ponola Country, Yexas. When he was a boy, too young to learn an instrument, he talked his brother into buying a guitar to accompany him as he spent more and more time singing. In a short while he was able to play the guitar himself and at the age of nine, he was already making his first appearances before audiences. When Jim was ten, he was making 515 per week from his talent, by singing at radio station KRMD in Shreveport, La. However, show biz wasn't really his goal; Jim wanted to be a big league ball player, and while in the University of Texas on an athletic scholarship he began to show promise on the diamond. After graduation he signed with the St. Louis Cardinals as a pitcher. Toward the end of his initial seasan he was injured sliding into first and the team's doctor advised against any more baseball. That was when he slid into show business as an announcer on the famous Louisiana Hayride show, finally becoming feartured vocalist and record star with the release of his first hit, "Mexican Joe." From that time on it was "Bimbo," "Am I Losing You?", "Four Wall," "He'll Have To Go," "I'm Gonna Change Everything," 'Is It Really Over," 'Snow Flake," "Distant Drums" and many more.

In 1967 he was elected to the Country Music Hall of Fame, in Nashville.

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#### Paul Revere & Raiders-

Paul Revere and the Raiders consist of five lads—three guitarists (lead singer Mark Lindsay dou-

—three guitarists (lead singer Mark Lindsay doubles on tax), an electric organist and drummer. The group was formed in Portland, Ore. by Paul Revere, an ex-barber who turned restaurateur and apartment house owner by the time he was 21. The group, which specialized in playing teen dances, conquered their own area before attempting to break into records. Their current hit is a follow-up to their previous chart rider "Steppin' Out."

The lads are managed by Roger Hart, a former KISN-Portland dee-jay, who spotted their potential when he was running dances in his home

The group did well with "Kicks," "Hungry," and "Great Airplane Strike," and in 1967 struck RIAA gold with 3 albums, "Just Like Us," "Mid-night Ride" and "Spirit Of '67."

#### Righteous Bros.--Verve

The Righteous Brothers, who established them-selves with "You've Lost That Lovin' Feeling" on Philles, are not brothers at all. The duo actually consists of Bill Medley and Bobby Hatfield.

Bill was born in Los Angeles on September 19, 1949 and now makes his home in Senta Ana. In addition to his singing talent, he is also topnotch tunesmith (his present chart-rider is one of his own compositions). He also plays the piano and bass guitar.

Bobby was born in Beaver Dam, Wisconsin on August 10, 1940. He appeared in high school musicals, was emcee and sang in school talent shows, and because of the encouraging reaction he got, decided to enter show business.

Prior to their Philles affiliation, the lads hit with "Little Latin Lupe Lu" an the Moonglow label and since have had such smashes as "Unchained Melody" and "Ebb Tide."

Currently on the Verve label the boys have hit there with "(You're My) Soul And Inspiration," which has been certified by the RIAA as a million-seller, and with "He."

Johnny Rivers—Imperial
Johnny Rivers skyrocketed to national fame in
1964 in a seemingly-rapid-fire fashion of singles
and LP hits.

and LP hits.

As show biz paradoxes have a way of being, Johnny, despite his accelerated journey to stardom, is no "overnight success." Born in Baton Rouge 23 years ago, he studied music constantly and soon gained a large local following. Though he is now living in Hollywood, Baton Rouge is still his hometown. Johnny is the complete musician, being a songwriter, guitar player, arranger in addition to being a fine performer. He has written innumerable hits including "I'll Make Believe" which Ricky Nelson scored big in 1958.

Steened in the classical blues tradition, Johnny

Steeped in the classical blues tradition, Johnny got his first musical inspiration from such greats as Fats Domino, B. B. King, Ray Charles, etc.

as Fats Domino, B. B. King, Ray Charles, etc.

He has had offers from every top supper club
in the country including the Sands and Flamingo
in Vegas and Mr. Kelly's in Chicago, as well as
offers from every major TV (e.g. Ed Sullivan,)
Jack Paar Jimmy Dean, etc.).

Some of his hits include "Secret Agent Man,"
"Poor Side Of Town" and, most recently, "Summer Rain."

(Continued on Page (2))

(Continued on page 62)

# ROBBINS-FEIST-MILLER...

- Folio and Sheet Music Marketing
- Creative Copyright Promotion
- Record Production and Artist Development



- Robbins-Feist-Miller
  New York and Hollywood
- Robbins Music International (Argentina) Buenos Aires, Argentina
- J. Albert & Son Pty. Ltd. Sydney, Australia
- Weltmusik Edition International Vienna, Austria
- Editions Francis-Day Brussels, Belgium
- Robbins Music International (Brazil)
  Rio de Janeiro, Brazil
- Gordon V. Thompson, Ltd. Toronto, Canada
- Robbins Music Corporation, Ltd. London, England
- B. Feldman & Company, Ltd. London, England
- Francis, Day & Hunter, Ltd. London, England
- Editions France-Melodie Paris, France

- Sidemton Verlag Cologne, Germany
- Trident N.V. Amsterdam, Holland
- Edizioni Curci Milan, Italy
- Eastern Music Publishing Co., Ltd. Tokyo, Japan
- Grever International S.A. Mexico, D.F.
- S. S. Suarez Music Company Manila, Philippines
- Francis, Day S.A. (Pty.), Ltd. Johannesburg, South Africa
- Canciones del Mundo Madrid, Spain
- Reuter & Reuter Forlags Stockholm, Sweden
- Editions Sidem Geneva, Switzerland

#### Marty Robbins—Columbia

Versatile Columbia hit-maker Marty Robbins has written hundreds of songs. He has also appeared in a number of Hollywood movies, including "The Gun And The Gavel," The Badge Of Marshall Brennan," "The Western Musketeers," and "Buffalo Guns." His tremendous pop-country hit line-up includes 'A White Sport Coat," "Singing The Blues," "Don't Worry," "Knee Deep In The Blues," "Big Iron," "Jimmy Mortinez" and "El Paso," which was culled from his LP smash, "Gunfighter Ballads And Trail Songs," "Devil Woman," "Ruby Ann," "The Cowboy In The Continental Suit," "Old Red," "While You're Dancing," etc.

Woman," "Ruby Ann," "The Cowboy In The Continental Suit," "Old Red," "While You're Dancing," etc.

Born In Arizona, near the small town of Glendale, Marty moved with his family to Phoenix when he was 12 years old. At 19, he enlisted in the Navy and spent three years on a Pacific Island, where he taught himself to strum the guitar and began to compose songs. After Navy service, Marty tried many jobs and in his spare time he was writing songs.

Through a friend whose band was booked at a Phoenix nightfub, Marty made his singing debut. He sang several times as a quest, was later engaged for his first playing job as a guitarist. In time, Marty had his own radio show and a television program called "Western Caravan." His versatile style was developed on these programs on which he ranged from gospel songs and blues to Western ballads. Besides two radio programs daily and weekly television show, Marty made frequent guest appearances on "Grand Ole Opry," becoming a regular member in 1953. He then began to make recordings, chiefly of his own works.

works.

Some of his most recent winners include "Count Me Out," "While You're Dancing," and "The Shoe Goes On The Other Foot Tonight," "Goodnight Carmen" and "Gardenias In Her Hair."

#### Smokey Robinson & Miracles—Tamla

Somewhere between obtaining a degree in aeronautical engineering and playing trumpet in his high school marching band, Smokey Robinson found time to form a group called The Miracles in 1953, composed of himself and three Detroit buddies named Bobby Rogers, Ronnie White and Pate Manre.

buddies named Bobby Rogers, Ronnie White and Pete Moore.

After banging around at various engagements they met Barry Gordy Jr., who heard their tune "Shop Around" and cut it for his Motown records complex. Several million copies later, Smokey and the Miracles were on their way—way up there.

A prolific songwriter, Robinson has contributed such R & B standards as "You Really Got A Hold On Me," which received the ultimate tribute by being waxed by the Beatles. Other hits for the group include, "Going To A Go-Go," "Mickey's Monkey," "I Like That" and "I'm the One You Need."

#### The Rolling Stones—London

Proving how to succeed in show business without really getting dressed for it are England's Rolling Stones—lead vocalist Mick Jagger—born in Dartford, Kent in '44, harmonica-guitarist & vocalist—Brian Jones, born in Gloucestershire in '44, cummer—Charlie Watts, born in Wembley in '41, guitarist Keith Richard, born in '42 and bass guitarist-vocalist Bill Wyman, born in London in '47.

guitarist Keith Richard, born in '42 and bass guitarist-vocalist Bill Wyman, born in London in '41.

Their story began in '62 when Brian and his own group were playing in an Ealing Club. Among the fans were Mick and Keith. The boys had one main interest in mind—putting R&B on the wox map and teamed up to do so. Times were hard but they carried on. In '63 they took on Watts, Wyman and lan Stewart, who is now road mgr., as pianist. They then began to click everywhere they played—especially at the Station Hotel in Richmond, where they played every Sunday. Included in their fans were the Beatles and a live wire publicist associated with them—Andrew Oldham. Both Andy and Eric Easton were knocked out by the Stones and immediately became their co-managers. On May 10 of '63 they waxed a Chuck Borry number for Decca Ltd., "Come One," and hit with it right off the bat. It was followed by a Beatles (Paul & John) penned tune, "I Wanna Be Your Man, that soared higher on the charts. Their next deck, Buddy Hollys aldie, "Not Fade Away, proved to be their 1st big success in the U.S. Other hits that followed were "Tell Me, "Its All Over," "Time Is On My Side" and "Get Off My Cloud." Other gionts from the charts include "19th Nervous Breakdown," "Mother's Little Helper" and "Have You Seen Your Mother, Baby, Standin The Shadows" and two RIAA-certified gold singles, "Satisfaction" and "Ruby Tuesday." In addition, they have compiled six gold IPs, "Out Of Our Heads," "December's Children," "Aftermath," "Big Hits (High Tide & Green Grass)," "Between The Buttons" and "Got Live If You Wont It."

#### Royal Guardsmen—Laurie

The Royal Guardsmen comprise Chris Nunley, lead singer; Tom Richards, lead guitar and harmony singer; John Burdett, drums; Bill Taylor, organ; Barry Winslow, rhythm guitar and lead singer; and Bill Balogh, bass. Their first record, "Baby Let's Wait" was released by Laurie Records. The record was not a hit. Their second and third records "Snoopy vs. The Red Baron," and the follow-up, "Return Of The Red Baron," were both on the top 100 at the same time.

#### Sam The Sham & The Pharaohs—MGM

Sam The Sham was born in Dallas, Texas. He spent his youth there and after graduation from high school joined the Navy for a four-year hitch.

hitch.

While in service Sam decided that he wanted to devote himself to music upon his discharge. When he wound up his Navy duty he organized a combo and began to play dates throughout the South. During this period of searching for a distinctive sound and modling a cohesive crew, Sam taught himself to play the organ. In short order the Pharachs were formed. The group became popular in various clubs in and around Memphis. (Enter Stan Kesler, an A&R producer for Penn Records, who invited Sam and the boys to drop by for an oudition. It only took one listen

and a contract was issued. Almost immediately the group gave birth to "Wooly Bully" which was released under MGM's label. Other big singles for the group have been "Ju Ju Hand," "Ring Dang Do" "Li'l Red Riding Hood" and "Hair On My Chinny Chin Chin" and "Black

"Wooly Bully" and "Li'l Red Riding Hood"
were both certified as million-selling gold records R.I.A.A. (Record Industry Association of

#### Seeds—GNP

Seeds—GNP

The Seeds managed to sow a place for themselves in the record business with their "Pushin' Too Hard" deck. The group is composed of Sky Saxon, lead singer, harmonica, bass, mariacas, tambourine and writer for the quartet; Jan Savage, fullblooded Cherokee, lead guitar; Daryl Hooper, piano, organ, harpsichord and sitar; and Rick Andridge, drummer. Sky Saxon founded the Seeds and wrote their songs and lyrics. He acknowledges Lightnin Hopkins and Muddy Waters as influences. Rick Andridge's musical tastes are wide-ranging; they cover the scope from rock to Beethoven. He admires the "fantastic talent" of the Beatles and Rolling Stones. Daryl Hooper's favorite sport-ready, now?—is jousting. There's nothing strange about his musical ability, 'tho'. Jan Savage, in addition to music, loves photography. His musical interests run from jazz to rock. The Seeds record exclusively for GNP-Crescendo in Hollywood.

#### Ravi Shankar—World Pacific

Ravi Shankar—World Pacific
Indian sitarist and composer Ravi Shankar was born in the Holy City of Benares in 1920. He is the brother of Uday Shankar, and it was in his companies that Ravi first began his career in music and donce as a boy. His exposure to the music of the west sent him home to India and to Indian music. He chose to start again at the beginning and sought out "the father of instrumental music," Ustad Allaudin Khan. After thoroughgoing training in the sitar and in the elaborate system of Indian classical music, he started his career again, this time as a classical soloist. He has since composed the scores of most of the prize-winning films to come out of India in recent years. And he has won most of the possible awards, too, for his film scores at the Cannes, Venice, and German film festivals. Best known in this country is the Pather Panchali trilogy. He also composed the score for "Kabulliwallah" and "Anuradha," which won the President's Prize this year, highest honor India gives in the arts and one which has come to Ravi four times. "Ravi Shankar In New York" and "Ravi Shankar At The Monterey Pop Festival" are two of the artist's LP's.

#### Simon & Garfunkel—Columbia

Simon & Garfunkel—Columbia

This folk-rock team came up via the typical route of Greenwich Village coffeehouses and moved on to performances at the Edinburgh Folk Festival and the Troubador and Enterprise in London. They have been seen on various television shows and are currently presenting a series of concerts on college campuses throughout the East and Midwest. They became famous when their first Columbia single, "The Sounds of Silence," went to the top of the best-selling charts and subsequently won a gold record for sales of 1,000,000 copies. Their second single, "Homeward Bound," placed among the top five, as did "I Am A Rock" and other successes include "The Dangling Conversation" and "Hazy Shade Of Winter." They have done three albums for Columbia, "Wednesday Morning, 3 A.M.,"
"The Sounds Of Silence," and "Parsley, Sage, Rosemary and Thyme." Most of their work is music and lyrics by Simon, vocal arrangements by Garfunkel.

Their songs are in the mold of traditional folk with rock overtones, and at their center are pre-

by Gartunkel.

Their songs are in the mold of traditional folk
with rock overlones, and at their center are preoccupations with loneliness, illusory existence, the
pain of time passing and lack of communication.

with rack overtones, and at their center are preoccupations with loneliness, illusory existence, the
pain of time passing and lack of communication.

They began singing together when they were
about thirteen, spending their time after school
in long, serious rehearsals, listening to each
other's pronunciations and working at matching
and balancing their voices. "We started doing
some stuff at school and went around to a couple
of record companies, but then it was time for
college." The two went their separate ways,
Paul to major in English literature at Queens
College, and Art to Columbia University, where
he is now a graduate student. During their early
college years, what they now call a "dig-yourself
competition" led to a breach in their friendship,
but "we got over it and got back together.
In the meantime, Paul had begun to do his
own songwriting and, following his graduation, had gone on the first of five European
igunts to date. Periodically, Art, in between
exams, term papers and other demands of student life, joined Paul, and the two became
quite well known in England.

Frank Sinatra—Paprica

#### Frank Sinatra—Reprise

There are no awards in show business, but if there were, Frank Sinatra would have surely been the recipient of one.

During the early and late Forties, Frank, as the bobbysox idol, was one of the remarkable figures of the entertainment world. For the first few years of the fifties, he was one of its most neglected.

years of the fifties, he was one of its most neglected.

But (here's where the "comeback" award comes in), in 1963 he was well on his way back to the top, not ironically, through singing, but via his Academy Award winning role as "Maggio" in the film version of "From Here to Eternity." He is again one of the remarkable figures in the entertainment world.

Frank, born in Hoboken, N. J., decided to become a singer after seeing, in 1936, a Bing Crosby picture. From his own group, The Hoboken Four, Frank went on to become a vocalist with Harry James, and later with Tommy Dorsey's Pied Pipers. He started working solo in 1942.

After long disk careers with Columbia and

solo in 1942.

After long disk careers with Columbia and Capitol, Frank formed his own label, Reprise. 1965 was the year of Frank's 50th anniversary, and 1966 was the year of some of his biggest singles hits, including "It Was A Very Good Year," "Strangers In The Night" and "That's Life." Sinatra's 1967 chartmakers include "The World We Knew," "This Town" and "Somethin' Stupid" (a duet with doughter Nancy).

#### Nancy Sinatra—Reprise

Nancy Sinatra—Reprise

Nancy Sinatra has been involved in show business since she was a small child, watching from the sidelines while her famed father, Frank, wowed the crowd. She was given extensive preparation for her own career—11 years of piano, 8 years of dance, 5 years of singing and 5 years of dramatic lessons.

Her first introduction to audiences came in 1959 when she sang on a TV special with her fother and Elvis Presley, and later she appeared on such network shows as "The Virginian," "The Perry Como Show" and "Burke's Law."

In 1961, at the age of 21, Nancy signed an exclusive recording contract with Reprise Records and made a name for herself overseas with records like "Like I Do," "Tonight You Belong To Me" and "Think Of Me."

It wasn't until 1965 that she began to make noise Stateside as a recording artist, In the fall of that year she made a slight success with "So Long, Babe," but some months later she gained international fame with her giant "These Boots Are Made For Walking," which took almost no time to become a gold disk. She followed up immediately with "How Does That Grab You," Darling?" and was soon established as a strong record seller.

Nancy was presented with an R.I.A.A. (Record Industry Association of America) gold record award for her million-selling single, "Sugar Town" in 1966. Her 1967 hits include "Light-ning's Girl" and two sessions with Lee Haylewood, "Jackson" and "Lady Bird."

#### Carl Smith—Columbia

Carl Smith—Columbia

A native of Franklin, Tenn., Carl Smith comes from a musical family. It was only natural for Carl's parents to encourage him to share their interests. As a boy he was quick to join in on family singalongs and by the time he reached high school taught himself to play the guitar. Although he opted for a career during his school days, his first professional job was at deejay on WROL-Knoxville. Later, he worked similar platter spinning stints in Augusta and Ashville. Finally returning to WROL he began to perfect his singing style after working with Archie Campbell and Molly O'Day.

A regular of the Grand Ol Opry since 1950, this Columbia mainstay has cut such country decks as "Mr. Moon," "Let Old Mother Nature Have Her Way," "Onon't Just Stand There," "I Almost Forgot Today," "When It's Over," "Be Good To Her," "Man With A Plan" and his most recent smash, "Deep Water."

#### Connie Smith—RCA Victor

Connie Smith—RCA Victor

It was a freak accident that brought the talent of Connie Smith out into the open. While mowing the lawn one day as a teenager, the young filly was severely cut in the leg by a piece of rock that flew up from under the mower, hospitalizing her for long, tiresome weeks. Rather than let the time pass idly by, Connie picked up an old guitar and taught herself to play, and decided right then that music was her first love.

Performances at square dances, grange meetings and picnies began to pile up after she was back on her feet, and a meeting with Grand Ole Opry star Bill Anderson led to audition tapes and a long-term recording contract with RCA Victor. Her first record, "Once A Day," roared straight up the charts to the top of the heap, and from there on in the name of Connie Smith became a household word in country circles.

Born on Aug. 14, 1941 in Elkhart, Ind., the songstress barely stretches to five feet tall, making a petite but powerful entry to the list of artists-to-be-reckoned-with.

Among her hits are "Nobodv But A Fool," "Ain't Had No Lovin'" and "The Hurtin's All Over," as well as "Cincinnati, Ohio" and "Burning A Hale In My Mind."

#### Hank Snow—RCA Victor

Hank Snow—RCA Victor

Hank Snow, who was discovered, signed and recorded for the first time by Hugh Joseph in Canada, in 1936, was recently presented a sterling silver plaque commemorating his 25 years association with RCA Victor—one of the longest runs in popular recording history. Snow originally built his reputation in Canada, working in radio as "The Singing Ranger" and on the "Canadian Farm Hour" as well as starring at numerous exhibitions and fairs. It wasn't until 1944, eight years after singing with Victor that he appeared for the first time in the U.S. in 1948, Snow made his first American tour. In '49, Steve Sholes, then RCA's Country music A&R head, decided to release the first Snow disk in this country. The response was immediate and Hank has been hitting ever since, including some of his own compositions such as "I'm Moving On," "The Golden Rocket," "Rhumba Boogie," I've Been Everywhere," "Ninety Days" and many more. In 1950. Snow signed with WSM in Nashville. "Il Don't Hurt Anymore," which topped the million mark, was Hank's biggest seller. Hank is married and the father of Jimmy Rodgers Snow, also a Country performer.

An autobiographical album, called "This Is My Story" is another chart item for the songster.

#### Sonny & Cher-Atco Sonny-Atco

#### Cher-Imperial

Cher—Imperial

Sonny & Cher's rise to fame has been as off-beat as it has been meteoric. They first met in California in 1963, when they were both hired as background singers for a Phil Spector recording session for the Ronnettes. A few months later they decided to become a duo, both as singers and as husband and wife. Two years later, as Sonny & Cher, they had become one of the hottest vocal acts in the country, with four smash singles, a best-selling album, world-wide fame and their pick of TV shows, concerts and night clubs.

A few months after they met, and were married, they made their first record, under the names of Caeser and Cleo. A few weeks later, at a recording session on which Sonny was playing and singing, he met young promoters Charlie Greene and Brian Stone. Sonny, Charlie, and Brian became fast friends. A month or so after their first meeting, Sonny called them in the middle of the night to play and sing a song for them called "Baby Don't Go." Greene and Stone liked it so much they decided to record it immediatey. They did and brought it to Reprise Records. Since Sonny & Cher had a record on the

market as Caesar and Cleo, Reprise decide to put this one out under their real names.

At this point Greene and Stone decided that Sonny & Cher were a gold mine af talent. They worked out a contract to manage the duo, and to become partners in record production with Sonny. In December, 1964, Cher cut "Dream Baby," her first record as a soloist. Since the deal with Reprise didn't work out, Greene and Stone took the disk to Imperial, who signed Ches, but agreed that Sonny & Cher could record as a team for another label.

Ahmet Ertegun, president of Atlantic Records, met Sonny & Cher while on a business visit to California in early 1965. Discovering that Sonny & Cher were free to record, he signed a contract with York Records (the Greene/Stone production firm) to distribute Sonny & Cher records on the Atco label. Their first release on Atco, "Jem You" became a smash in Los Angeles in the Spring of 1965.

Their next Atco record, "I Got You Baba," broke in all markets throughout the country soan after it was releosed in June of that year. By the summer it had received on R.I.A.A. (Record Industry Association of America) gold record award for selling a million copies. Meanwhile Cher cut a Bob Dylan tune, "All I Really Won't To Do," (for Imperial), and within a few weeks she had a hit too. Then Sonny cut a record on his own for Atco called "Laugh At Me," a record with a message for the teens, and it too became a hit. At the same time their first Atco record of "Just You," also became a big seller. Sonny & Cher's first LP for Atco, "Look At Us," was issued in August of 1965, and later got a gold LP award from the RIAA. In three weeks it sold 600,000 copies.

"Little Man," "What Now My Love," and and in 1967, "It's the Little Things," made noise for the duo and Cher's solo waxing of "You Better Sit Down Kids" became a hit.

#### Spanky & Our Gang—Mercury

Spanky & Our Gang—Mercury

The spark that ignited Spanky and Our Gang into being was struck in a Florida hurricane. Spanky McFarlane had been known for some years in folk singing circles. She had sung with the New Wine Singers and had gained an excellent musical reputation, particularly in the Chicago area. In early 1966 she left the group and moved to Florida. One night, a hurricane struck the Miami area in which Spanky was living in a one-room converted chicken coop. Two young men named Nigel Pickering and Oz Bach took shelter in Spanky's quarters during a party. While they waited for the winds to subside, the three passed the time by singing. Thus wasborn the idea for Spanky and Our Gang. They finally got together in Chicago and worked as a trio. Then they recruited a fourth member Malcolm Hale, a folk singer who also had worked with the Ne Wine Singers. Pickring, before joining Spanky, had done a lot of singing, particularly C&W. Bach was at one time a well-known performer in Miama coffeehouses. Hale participated in a State Dept. tour of Viet Nare while playing with the New Wine Singers. The quartet plays what Spanky calls "good-time music . . . we want everone around us to have fun." Spanky and Our Gang, who have succeeded admirably in their aim, first broke onto the charts with "Sunday Will Never Be The Same" for Mercury. They have since followed up with a big album and some singles.

#### **Dusty Springfield—Philips**

Dusty Springfield—Philips

Dusty Springfield began her career with a 11kgknown as the Springfields, who scored big in the
early 60s with tunes like "Island Of Dreams,"
"Silver Threads And Golden Needles" and "ComeOn Home." The ensemble soon became the top
vocal group in England and remained a strong
group for several years. After over three years
with the Springfields, Dusty broke off on her own
and soon made a name as a solo artist.

Born Mary Isabel Catherine O'Brien in London,
she attended St. Bernard's Convent School at High
Wycombe and St. Ann's Convent School in Ealing.
She formed her own vocal group while still in
school but didn't turn professional until 17.
Dusty's big items for 11966 have been "You
Don't Have To Say You Love Me" and "All "
See Is You." Big for the lark in '67 were: "The
Look Of Love" and "What's It Gonna Be."

Stane Ponevs—Capital

#### Stone Poneys—Capitol

Stone Poneys—Capitol

The Stone Poneys consist of Linda Maria Roniztadt, guitar; Bob Kimmel, rhythm guitar; and Ken Edwards, lead guitar. Linda, who was born on July 15, 1946 in Tucson, Arizona, has been described as a "Peter Pan still looking for Shadow." She comes from a musical family (her father was at one time a professional singer), and her first performance was with her brother and sister, who were known locally as the Ronstadts. It wasn't until after some time in the University of Arizona that Linda's preoccupation with music caught up with her. Along with fellow Arizonian Bob Kimmel, Linda relocated to Los Angeles, where Ken Edwards joined them and the Stone Poneys were complete. The group has performed at such niteries as the Cafe Au Go Go in New York and Club 47 in Boston, breaking into the national spotlight this year as recording artists with their Capitol disk of "Different Drum."

#### Strawberry Alarm Clock—UNI

Strawberry Alarm Clock—UNI
Strawberry Alarm Clock are exponents of jazzrock. The group is composed of Mark Weitz
(leader) on organ; Randy Seol on vocals, drums
and vibes; Lee Freeman on rhythm guitar and
vocals; Ed King on lead guitar; Gary Lovetry
and George Bunnell on lead and special effects
bass guitar, respectively. The group, as it now
stands, has been together for less than a yearr
and combines two successful Southern California
bands. Randy Seol, drummer, has developed a
technique whereby he performs on bongos with
his hands on fire during concerts. The SAC has
appeared to date on "Woody Woodbury Show,"
"Pat Bonen," Danny Thomas Special," "The
Scene," "Groovy" and "Boss City" TV shows
and has appeared in concert at The Hullabaloa,
The Cheetah, Pasadena Civic and Anaheim Convention Center. Their debut album, named for
their hit single, "Incense & Peppermints," composed of all originals, shows their influence of
jazz and oriental music. SAC are headquartered
in Los Angeles, and record for UNI Records.

(Continued on page 64)

# WE'RE GRATEFUL



# NEIL Diamond

No. 1 Male Vocalist (1967 Cash Box Poll)



# FREDDIE SCOTT

No. 1 Newcomer
Male Vocalist
(1967 Cash Box Poll-

R&B)



# VAN Morrison

One Of The Best Newcomer Male Vocalist (1967 Cash Box Poll)

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#### Barbra Streisand—Columbia

Barbra Streisand's route to LP stardom was a curious one. She first appeared at Columbia's studios last spring to repeat her showstopping portrayal of Miss Marmelstein for the original Broadway cast album, "I Can Get It For You Wholesale." Following this LP of Harold Rome's hit musical, came a recording that recreated "Pins And Needles," the 25-year-old revue which had made composer Rome famous, who sings one of the leads in the album, chose Barbra as his co-star.

The lark's successful recorded performances in these two show albums won her a contract with Columbia Records.

Columbia Records.

Then followed a series of remarkable LP successes, "The Barbra Streisand Album" and "The Second Barbra Streisand Album," and more. The performer triumphed in 1964-65 in Broadway's "Funny Girl," in which she played the late Fanny Brice, Her TV spectacular debut in 1965 was telecast twice. Her "Third" LP and "People" got gold LP awards in 1965.

In 1966 "My Name Is Barbra" (1 & 2), and "Color Me Barbra" were smash successes, and continued the tradition of gold which she has maintained ever since her first album.

She is currently filming "Funny Girl," in which she plays the title role.

#### Supremes—Motown

Sometimes three is not a crowd, but a well-arganized team. That is always the case when the three are young ladies called the Supremes, close friends since their childhood days in Detroit.

The trio began to appear at local amateur shows, and church socials, after being urged to do so by their high school music instructor. The three, not yet the Supremes, won a talent contest their last year of school, and in so doing, caught the ear of a talent scout from Motown Records. Not long after they were signed to the label the girls scored with their initial hit—"I Want A Guy." "I Hear A Symphony" was a number 1 triumph in 1965.

The group have been stressing teamwork and harmony ever since, and they've steadily moved up the ladder of international popularity, including dates at the Copa and Philharmonic Hall in New York.

In 1966, they continued their winning ways with such hits as "I Hear A Symphony," "You Can't Hurry Love," and "You Keep Me Hanging On."

In 1967, the group's name was changed to Diana Ross & the Supremes (Diana is the lead singer). Later in '67, Florence Ballard left the Supremes and Cindy Birdsong replaced her.

Big among the group's outings in 1967 was

#### Temptations—Gordy

rive young fellows got together about four years ago and decided to do a little harmonizing. One night not long after, there was an opening for a vocal group in a local theatre's rock and roll show and the boys, after choosing the name that they are currently known by, got the job.

The group rose to national fame through their many hit Gordy records including "The Girl's Alright With Me," "Girl (Why You Wanna Make Me Blue)," "My Girl" and most recently "My Baby."

The Temptations also shine in person. Their extensively choreographed club routine and their rendition of "Old Man River," acappella, never fails to wake up the crowds whether they are appearing in a night club or at a rock and roll show.

In 1966 they cut three top hits: "I Know I'm Losing You," "Ain't Too Proud To Beg," and "Beauty Is Only Skin Deep."

Big for the group in 67: "It's You That I Need," and "You're My Everything."

#### Joe Tex—Dial

Joe Tex was born and raised in Baytown, Texas where he received musical training throughout his high school days.

High school days.

His big day came in 1954, when at the age of 18 he won a two week trip to New York, where he entered an amateur show at the Apollo and won first prize. He soon returned to that theatre, this time on a paying basis and wound up staying for a full four weeks. The artist's biggest hit was "Hold What You've Got," a self penned tune.

Among his many other accomplishments Joe is a prolific songwriter with several hundred songs to his credit. His compositions have been cut by such outstanding artists as James Brown and Jerry Butler.

"S.Y.S.L.J.F.M." was one of his hit singles in 1966. "Papa Was Too" was released late in the year as was "I've Got To Do A Little Bit Better."

Big in '67 for Joe Tex were "Skinny Legs And All," and "A Woman's Hands."

#### Carla Thomas—Stax

Carla Thomas—Stax

Carla Thomas was singing professionally with a group called the Teen Towners over WDIA-Memphis, by the time she was 8-years old. Her father is a deejay and record artist named Rufus Thomas. When Carla was a freshman at Tennessee A&I University in Nashville, Rufus took one of her tapes to Stax Records prexy Jim Stewart. She was signed to a Stax recording contract. Her first release was a song she had written called "Gee Whiz, Look At His Eyes." This year her decks were "Let Me Be Good To You" and "B-A-B-Y." She has two Stax albums which are "Gee Whiz" and "Comfort Me." Carla continued her education and received her Master's degree from Howard University in 1966. With Otis Redding, she did well with "Knock On Wood," in 1967.

#### Hank Thompson-Warner Bros.

Hank Thompson—Warner Bros.

The versatile Hank Thompson has been up among the front runners for a number of years now, either as a vocalist, guitarist, composer or ork leader. This year, Hank and his Brazos Valley Boys have, once again, been named the most programmed band in a poll conducted among the platter spinners of country music. Also, the outfit continues to be booked solid around the country, playing many spots that are usually dominated by pop artists.

The Thompson story began back in Waco, Texas, on Sept. 3, 1925, the year Henry William was born. After mastering the harmonica Hank turned to the guitar—which so impressed officials of a flour company, when they heard him over WACO, that he was sponsored on an early morning show as "Hank The Hired Hand." A '43 to '46 hitch in the Navy followed. He then auditioned as a singer on KWTX-Waco, and won a noon-time slot. His activities broadened when he put together the Brazos Valley Boys and played dances and shows throughout Central Texas. Label-mate Tex Ritter became a fan and introduced him to Capitol officials.

This year, after his long association with Capitol, he switched to Warner Bros., where his first single and his first album, both titled "Where is The Circus," lost no time in becoming chart items.

#### Tokens-Warner Bros.

Tokens—Warner Bros.

The Tokens, Warner Bros. recording artists, include Jay Siegel, lead baritone; Henry Medress, first tenor; Philip Margo, bass; and Mitchell Margo, Philip's younger brother, who sings both second tenor and baritone. All of the Tokens are proficient on many instruments. The group began four years ago as rock singers and achieved quick success. They then successfully made the transition to folk singing, so that they would have wider and greater appeal. At the present time, the Tokens work out of either bag, and, in addition, do a night club act. The quartet initially wrote, performed, and recorded an outing entitled, "Tonight I Fell In Love," which was a great success. Another effort, "The Lion Sleeps Tonight," sold over a million copies. In 1964, the Tokens started their own recording company, B. T. Puppy Records. The foursome has performed at numerous college concerts throughout the U.S., and has made many TV appearances, including credits on the Dick Clark and Lloyd Thaxton shows, "Portrait Of My Love" and "It's A Happening World" were the Tokens big single success in 1967.

#### Tremeloes-Epic

Tremeloes—Epic

The English foursome, the Tremeloes came into the limelight this year with their first Epic Records single, "Here Comes My Baby," The Tremeloes are comprised of Alan Blakely, rhythm guitar; Dave Munden, drums; Rick West, lead guitar; and Chip Hawkes, bass guitar. Blakely, Munden, and West have been together since the days when the group was known as Brian Poole and the Tremeloes. Chip Hawkes is the new addition. Blakely, 25, besides rhythm guitar, plays organ, drums, and piano. He also writes and arranges songs, and someday would like to be recognized as a serious composer. Munden, 21, who digs the Motown sound in pop music, hopes to play drums like Joe Morello. West, 23, has had private in classical guitar; he admires "Django Reinhardt-type jazz," plays the banjo, and has been known to play two guitars at once. Now 21, Hawkes was a solo singer before joining the Tremeloes. A self-taught musician, he likes the Beatles, the Driffers, Timi Yuro, and big bands. Besides "Here Comes My Baby," the Tremeloes hit in '67 with "Silence Is Golden" and "Even The Bad Times Are Good."

#### The Ventures-Dolton

The Ventures—Dolton

The Ventures are four young men in their twenties, who have succeeded in capturing that indefinable teen age flavor that means success on singles and LP's.

Paraphrasing their first hit, it is a matter of "Run, Don't Walk" up the stairway to stardom. Beginnings for the group go back several years when Don Wilson and Bob Bogle had a local guitar act but decided to expand. They added guitarist Nokie Edwards and drummer Howie Johnson and soon after recorded "Walk, Don't Run." The disk was released first on the Blue Horizon label in their local Tacoma, Wash. area, but Liberty Records sensing a hit, picked up the master and signed the group to a wax pact. The boys now spend most of their time promoting their records with personal appearances.

The group has always had consistent success in the LP field.

"Secret Agent Man" was a chart item for the Ventures in 1964.

"Secret Agent Man" was a chart item for the Ventures in 1966.

#### Bobby Vinton—Epic

Bobby Vinton—Epic

Vinton organized his first band in high school playing proms and parties for students at Duquesne University which was near his hometown of Cannonsburg, Pa. Later Vinton formed a second group which was soon a favorite at teen dances in Pittsburgh. The youngster began singing a few of the numbers with the orchestra and his vocals soon became the band's most popular feature.

Bobby's career went into high gear in 1960 when Guy Lombardo discovered him at a hopoutside Pittsburgh. Some TV dates followed and soon Vinton was on his way to stardom.

In November of 1960 Bobby's crew was featured as the band of the month on NBC's Saturdoy Prom and played with a succession of stars including Bobby Vee and the late Sam Cooke. Bobby continued his fast pace in 1961, making a nationwide tour with Tony Orlando. More club dates followed—the rest is history.

Bobby likes sports, particularly baseball, which he plays almost as expertly as he does the saxophone. The multi-talented performer is currently studying acting and reading plays.

As a vocalist, his hits include "Roses Are Red," his first smash, "Rain, Rain Go Away," "Trouble Is My Middle Name," "Blue On Blue," "Blue." Biggest in 1967 is: "Please Love Me Forever."

#### Dionne Warwick—Scepter

Dionne Warwick.—Scepter

Dionne Warwick, unlike many of her pop-r&b peers, has studied music since the age of six, coming from a family of gospel singers. She did a great deal of singing in choirs for different organizations. Then to school in East Orange, New Jersey and from there to the Hartt College of Music in Hartford. In time she became an accomplished singer and pianist, playing and singing in church every Sunday. Her next step forward took Dionne to the recording studios in New York where she sang in the background chorus on many recording sessions. Her unique song styling attracted two of the top tunesmiths and producers. Burt Bacharach and Hal David, who brought her to the attention of Scepter Records and what followed was "Don't Make Me Over," a tremendously successful recording.

The lark has toured all over Europe playing to turn-away audiences and establishing a significant international reputation for herself. Among her long string of hits are "Walk On By," "Anyone Who Had A Heart," "You'll Never Get To Heaven," "Are You Sure," "I Just Don't Know What To Do With Myself," "Trains And Boats And Planes," "Message To Michael," "Alfie" and "I Say A Little Prayer."

#### Kitty Wells—Decca

To the country music fans—and, more recently, the pop crowd, Kitty Wells ranks as one of the all-time great performers. And in a field where women are definitely not equal to men, as far as longevity of fame is concerned, this is quite an achievement, Kitty, born Aug. 30, 1919 in Nashville, began a career in radio on Nashville's WSIX in 1937, going onto various other outlets, including a long stint as a soloist on "Louisiana Hayride." She's now one of the regulars on WSM's "Grand Ole Opry." Kitty is married to Johnnie Wright, who is a successful singer in his own right.

Among her initial hits for Decca, which has

his own right.

Among her initial hits for Decca, which has been her label for many years, was "It Wasn't God Who Made Honky Tonk Angels." A host of successful singles and LP's have continued to keep her standing high in the country music community, including "It's All Over" and "A Woman Never Forgets."

She continues to be reveved by C&W fans throughout the world, with some of her more recent hits including "Love Makes The World Go Around" and "Queen Of Honky Tonk Street."

#### Dottie West-RCA Victor

Born on a small farm near McMinnville, Tenn., Dottie West was the oldest of 10 children and learned to accept responsibilities at an early age. She shared the many daily chores which were necessary in order to survive on the meager acreage owned by the family. Although life was hard, the family enjoyed the off hours and often had square dances at the house on week-ends when neighbors and relatives brought their fiddles and guitars for what Rottie refers to as a good old-fashioned "hoedown."

fashioned "hoedown."

The family moved to Cookeville, Tenn., when Dottie was seventeen and she entered college at Tennessee Tech where she majored in music. A few years later she married a fellow student, Bill West, and moved with him to Cleveland. Dottie's interest in music never dimmed and she soon managed to meet a local entertainer who arranged an audition for a country music show called "Landmark Jamboree" which was televised every Saturday night on the Okio Network. One thing led to another and soon she was traveling around the U.S. doing p.a.'s as a full-filedged country performer.

After a false stort with several other labels, Dottie signed with RCA Victor where she imme-diately scored with "Touch Me." Among her many other Victor triumphs are "Here Comes My Baby," orner victor triumphs are "Here Comes My Baby,"
"Getting Married Has Made Us Strangers," "No
Sign Of Living," "Would You Hold It Against
Me" and "What's Come Over My Baby."
Her later hits include: "Like A Fool" and
"Paper Mansions."

#### Andy Williams-Columbia

Andy Williams began his singing career when he and his three brothers along with their parents organized a church choir in Wall Lake, Iowa. Later the four brothers were heard on their own radio shows from Des Moines, Chicago and Cincipations

After the Williams family moved to California, After the Williams family moved to California, the brothers teamed up with commedianne Kay Thompson and formed a highly successful night club act. The group stayed together six years and then the three older brothers settled down with their families and Andy became a soloist. He achieved national prominence when he became a regular on the old "Tonight" show hosted by Steve Allen. A recording contract with Cadence Records followed and he waxed a long string of singles and LP hits.

In the fall of 1959, Andy Williams was named

In the fall of 1959, Andy Williams was named "Personality of the Year" by the Variety Clubs of America, an award which has been given to such stellar performers as Al Jolson, Sheve Allen and Arthur Godfrey.

In 1961 the talented singer was signed by Columbia Records for whom he has made a series of chart-riding singles and LP's. His album "Moon River quickly went to the top of the charts in 1962 and remained there for many

"63 saw Andy Williams continue riding the top of the LP charts with his "Days Of Wine And Roses" LP going straight to the top and a new Christmas album moving up quickly.

In '64 Andy came thru big with "Call My Irresponsible" and "My Fair Lady" (LP-wise) and "Can't Get Used To Losing You," "Wrong For Each Other" and "Dear Heart" (single-wise) among others. In 1965, Williams' "Dear Heart" album got a gold record award, as did his 1966 LP of "The Shadow Of Your Smile."

His latest LP is entitled, "Andy."

#### Roger Williams—Kapp

After seeing the light of day in Omaha, Neb., Roger Williams launched his musical career with rather amazing rapidity. After picking up picnae, by ear at age three he penned his first composition (or more likely penciled) by age 4. And after four more years had passed he added 12 more instruments to his repertoire. After a WVI military career Williams on radio shows. He moved to New York in 1952 where he prompt ly signed on at Juilliard. While tinkling in a cocktail lounge Roger was discovered by Dave Kapp who signed him to Kapp Records. "Auturn Leaves" cut during another artist's excess studio time catapulted Williams to fame and the rest is history.

#### Nancy Wilson-Capitol

The song stylist is one of the leading lights in the sophisticated pop song field. Capitol has thought enough of her talents to pair her on LP's with such stellar instrumentalists as George Shearing and Cannonball Adderly, and it's eosy to assume, that both Shearing and Adderly share the label's respect for the performer. She was born on Feb. 20, 1937 in Chillicothe, Ohio.

1963 saw Nancy Wilson become one of the strongest female disk sellers in the industry. Her Capitol albums, "Broadway My Heart" and the follow-up, "Hollywood-My Way" jumped to the

tollow-up, "Hollywood—My Way" jumped to the top twenty shortly after release and remained there for many weeks.

1964 realized an opening of the singles market to her with "You Don't Know How Glad I Am."

This year she made further gains in the singles and LP areas.

"A Touch Of Today" and "Tender Loving Care" were also big albums for the artist, who remains in widespread demand as a nightclub entertainer.

#### Stevie Wonder—Tamla

Stevie was born in Saginaw, Michigan, and though blind, he began playing the piano and harmonica at the age of five. The musician got his first break when he visited the home of Ronnie White, a member of the Miracles, to play with Ronnie's kid brother Gerald. When Ronnie heard Stevie sing and play the harmonica, he sent for Brian Holland, talent scout and A&R director af Tamla Records. Holland was so impressed with the youngster that he signed him to an exclusive recording contract. This resulted in the waxing of several hits including "Fingertips," and "High Heeled Sneakers." Heeled Sneakers."

He did very well with "A Place In The Sun" and "Blowing In The Wind," to note only twoof his biggest decks.

#### Brenton Wood-Double Shot

Brenton Wood was born in Shreveport, Louisiana, on July 26, 1941. He came to California at the age of two, attending Dana Jr. High in Son Pedro and later Compton High and Compton College. In college, he became the lead singer of a group called the Quotations. He left the Quotations to work solo and has since performed in niteries throughout the U.S. and Canada. Double Shat Records inked Wood in early 671. he scored immediately with "The Oogum add. Double Shot Records inked wood in early '67; he scored immediately with "The Oogum Boogum Song," which he wrote. "Baby You Got It" is his most recent hit. The artist's singing favorites are Jesse Belvin, Sam Cooke, Frank Sinatra, Diana Ross of the Supremes, and the Temptations

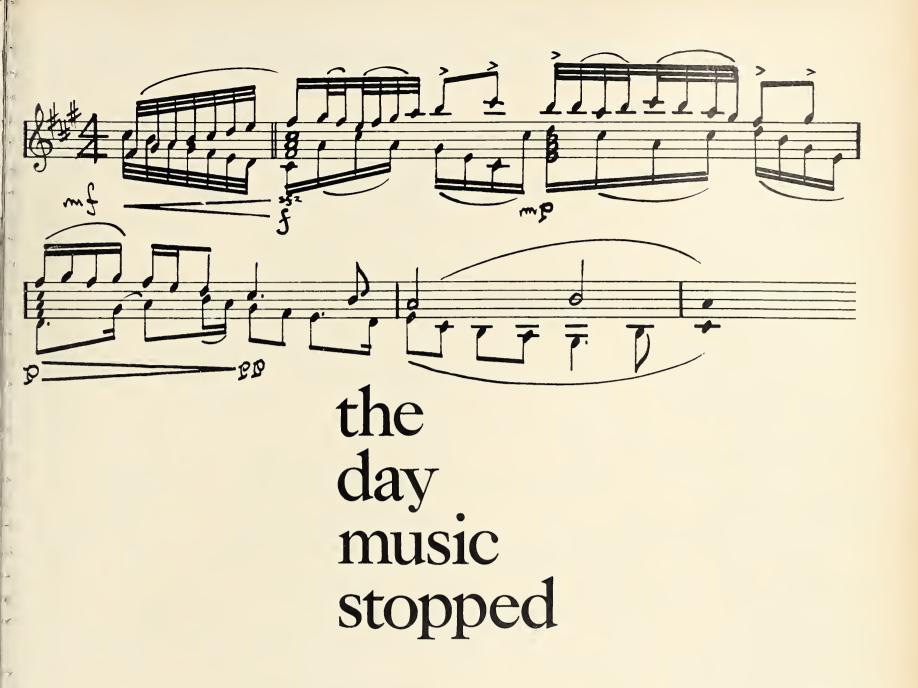
Brenton Wood, who is an accomplished pialnist and dancer, also studies with vocal coaches and dramatic teachers. His goal is to be a serious

#### Faron Young—Mercury

Though still in his 20's, Young is approaching a decade of stardom on the "Grand Ole Opry." He exemplified the "new school" of country musics singing without the twang but with the heart of a country singer. Although a consistent country hit maker, Young received pop recognition early in 1961 when "Hello Walls" skyrocketed to the top of the pop charts. Faron was born in Shreves port, La., Feb. 25, 1932. He formed his own band, playing guitar while in Shreveport Fair Park High School. He later snagged a featured spot of. WKWH's "Louisiana Hayride." Between shows he toured with Webb Pierce. Joined Capitol inv. 1951, his first being "Tattle Tale Tears" b/w "Have I Waited Too Long," the latter now his theme. He joined the Opry in '51 and at 21, in the army, entertained for troops. Young has starred in many westerns including the title role in "Daniel Boone." The songster joined the Mercury label last year where he scored immediately with "The Yellow Bandana."

Faron's "Unmitigated Gall" and "Weakness In A Man" were among his bigness records of the same of the property of the later of the proof of the proof of the later of the proof of the later of the proof of the later of the proof of the proof of the proof of the later of the proof of

Faron's "Unmitigated Gall" and "Weakness In A Man" were among his biggest records of p) 1967.



Imagine that all music suddenly has ceased to exist. Composers have stopped creating. Musicians are silent. The phonograph record is gone. People have stopped singing. A universal language has disappeared in the flash of a moment.

All over the world, the blow is shattering. In the United States the economic loss is beyond belief. 5,000 radio stations, deprived of the majority of their programing, are reducing their schedules or going off the air. Television producers are converting every existing program and every commercial with music to straight talk. Many sponsors are simply cancelling. The juke box is extinct. The recording industry has closed down. The music instrument manufacturing business is obsolete. 13,700,000 children who have been studying music no longer have any use for pianos or violins or woodwinds. The country's 1,385 symphony orchestras and 782 opera producing groups have disbanded. Most nightclubs,

theaters, dance halls, concert halls, ballrooms have shuttered their windows. Hundreds of thousands of people who earn their living because of music are now unemployed. The tax loss is incalculable.

A fantasy? Yes, but it makes a point. Music is vitally important in all our lives, in terms of sheer economics as well as of culture.

We are proud that BMI, together with our thousands of affiliated writers and publishers, is one of the many organizations which play a role in supporting and fostering the miracle of music.

If yesterday had been the day music stopped, you wouldn't be hearing about it from us. BMI wouldn't be in business. Nor, possibly, would you.

All the worlds of music for all of today's audience.



BROADCAST MUSIC, INC.

### WINNERS - Bill Gavin Record and Radio Awards for 1967

RECORDING ARTIST OF YEAR-RHYTHM AND BLUES

Winner: Aretha Franklin—Atlantic Runner up: Temptations—Motown

RECORD MAN OF YEAR-A&R RHYTHM AND BLUES

Winner: Jerry Wexler, Atlantic

Runner up: Brian Holland and Lamont Dozier, Tamla-Motown

RECORDING ARTIST OF YEAR-COUNTRY MUSIC

Winner: Eddy Arnold—RCA Runner up: Buck Owens-Capitol

Presenter: Bob Kingsley, KGBS

RECORD MAN OF YEAR-COUNTRY MUSIC A&R

Winner: Chet Atkins, RCA Runner up: Bill Sherill, Epic

Presenter: Bob Kingsley, KGBS

RECORDING ARTIST OF YEAR-NON ROCK

Winner: Frank Sinatra—Reprise Runner up: Herb Alpert-A&M

Presenter: Earl McDaniel, KGMB

RECORD MAN OF YEAR-A&R NON-ROCK Winner: Burt Bacharach—Hal David

Runner up: Herb Alpert-A&M

Presenter: Earl McDaniel, KGMB

RECORDING ARTIST OF YEAR-POP-ROCK Winner: The Association—Warner Bros.

Runner up: Beatles—Capitol

Presenter: Dean Tyler, WIBG

RECORD MAN OF YEAR-A&R POP ROCK

Winner: Lou Adler-Ode Records Runner up: Lee Hazelwood

Presenter: Dean Tyler, WIBG

RECORD MAN OF YEAR-NATIONAL PROMOTION

Winner: Don Graham—A&M

Runner up: Thomas Noonan, Columbia

Presenter: Gene Creasy, WCAO

RECORD MAN OF YEAR-EXECUTIVE

Winner: Jerry Wexler—Atlantic Runner ups: John K. "Mike" Maitland, Warner Bros.

Joe Smith, Warner Bros.

Jerry Moss, A&M

Presenter: Gene Creasy, WCAO

PROGRAM CONSULTANT OF YEAR—GROUP STATION

Winner: Bill Drake

Runner up: Grahme Richards

Presenter: Larry Utall, Bell Records

SECONDARY MARKET RADIO MAN OF YEAR

Winner: Dick Starr—WFUN

Runner up: Dick Buckley, WKDA

Presenter: Larry Utall, Bell Records

DISK JOCKEY OF YEAR-CANADIAN RADIO

Winner: Terry Mulligan—CKLG Runner up: Dave Boxer, CFCF

Presenter: Reg Ayers

MUSIC DIRECTOR OF YEAR-CANADIAN RADIO

Winner: Bob Johnston

Runner up: Ron Robinson, CKWX

Presenter: Reg Ayers

REGIONAL PROMOTION-NORTHEAST-NEW ENGLAND

Winner: Stan Monteiro—RCA Victor

Runner ups: Ed Penny and Ernie Campagna

Presenter: Bertha Porter, WDRC

REGIONAL PROMOTION-EAST COAST AREA

Winner: Herb Rosen-Independent Runner up: Tom Kennedy-Universal

Presenter: Bertha Porter, WDRC

REGIONAL PROMOTION-SOUTHEAST AREA

Winner: Zim Zemeral—Columbia

Runner up: Larry King—Southland Distr.

Buzz Bennett, WTIX

REGIONAL PROMOTION-SOUTH AREA

Winner: Fred Love—Epic Records Runner up: Robert Holladay—Independent

Buzz Bennett, WTIX

REGIONAL PROMOTION-CENTRAL AREA

Winner: Howard Bednoe—All State

Runner up: August Blume—RCA Presenter: Dick Weber, WKYC

REGIONAL PROMOTION-WEST CENTRAL-NORTHWEST CENTRAL

Winner: Rick Blackburn—Epic

Runner up: Dan Desmond Jr.—Heilicher

Presenter: Dick Weber, WKYC

REGIONAL PROMOTION-ROCKY MOUNTAIN AREA

Winner: Tie—Sandy Siler and Earl Woolf (Action)

Runner up: Ab Atkins-Davis

Presenter: Jack Merker, KIMN

REGIONAL PROMOTION-SOUTHWEST AREA

Winner: Wayne Shuler—Capitol Runner up: Joe Perry—Big State-Dallas

Presenter: Jack Merker, KIMN

REGIONAL PROMOTION-WEST AREA

Winner: Denny Zeitler, H. R. Basford Runner up: Chuck Gregory-Columbia

Presenter: Larry Mitchell

REGIONAL PROMOTION-CANADIAN AREA

Winner: Lee Armstrong

Runner up: John Williams-Columbia

Presenter: Larry Mitchell

RECORD MAN OF YEAR-NATIONAL PROMOTION-CANADA

Winner: Paul White—Capitol

Presenter: Bob McAdorey, CHUM

RECORD MAN OF YEAR-EXECUTIVE-CANADA

Winner: George Harrison

Presenter: Bob McAdorey, CHUM

Presenter: Al Mair, APEX-COMPO

Presenter: Al Mair, APEX-COMPO

PROGRAM DIRECTOR OF YEAR-CANADIAN RADIO

Winner: Gerry Bascombe—CFCF Runner up: Barclay Nesbitt-CKFH

MANAGER OF YEAR-CANADIAN RADIO

Runner up: John O. Graham-CFGM

Winner: Allan Waters—CHUM

COUNTRY MUSIC DISC JOCKEY

Winner: John Trotter-WJJD Runner up: Ralph Emery—WSM

Presenter: Ken Nelson

MUSIC DIRECTOR OF YEAR-COUNTRY MUSIC

Winner: Lee Arnold-WJRZ Runner up: Bob Kingsley-KGBS

Presenter: Ken Nelson

Presenter: Lennie Salidor, Decca

Presenter: John Rosica, A&M

Presenter: John Rosica, A&M

Presenter: Ben Rosner,-RCA

Presenter: Ben Rosner,—RCA

Presenter: Al Bell, Stax-Volt

Presenter: Al Bell, Stax-Volt

Presenter: Ed Wright

Presenter: Ed Wright,

Presenter: Bud Dain, Liberty

Presenter: Bud Dain, Liberty

Presenter: Tom Noonan

Presenter: Tom Noonan

PROGRAM DIRECTOR OF YEAR-COUNTRY RADIO

Winner: Chris Lane—WJJD Runner up: MacCurtis—WPLO

MANAGER OF YEAR-COUNTRY RADIO

Winner: George Dubinetz-WJMD Runner up: Herbert Golombeck-WPLO Presenter: Lennie Salidor, Decca

DISK JOCKEY OF YEAR-NON ROCK RADIO

Winner: William B. Williams—WNEW Runner up: Gary Owens-KMPC

MUSIC DIRECTOR OF YEAR-NON ROCK RADIO Winner: Gertie Katzman—WNEW

Runner up: Elma Greer—KSFO

PROGRAM DIRECTOR OF YEAR-NON ROCK

Winner: Dick Carr—WNEW Runner up: Alan Newman-KSFO

MANAGER OF YEAR-NON ROCK RADIO

Winner: Harvey Glascock—WNEW Runner up: William Shaw—KSFO

DISK JOCKEY OF YEAR-RHYTHM AND BLUES

Winner: E. Rodney Jones—WVON Runner up: Jim Randolph—KGFJ

MUSIC DIRECTOR OF YEAR-RHYTHM AND BLUES

Winner: John Hardy—KDIA

Runner up: Larry Berger—WWRL

PROGRAM DIRECTOR OF YEAR-RHYTHM AND BLUES

Winner: Lucky Cordell-WVON Runner up: George Wilson-WHAT

MANAGER OF YEAR-RHYTHM AND BLUES Winner: Frank Ward—WWRL

Runner up: Arnold Schorr-KGFJ

DISK JOCKEY OF YEAR-POP ROCK RADIO

Winner: Don Steele-KHJ

Runner up: Gary Stevens-WMCA

MUSIC DIRECTOR OF YEAR-POP FORMAT RADIO Winner: Joe Bogart—WMCA

Runner up: Bertha Porter—WDRC

PROGRAM DIRECTOR OF YEAR-POP FORMAT RADIO

Winner: Paul Drew—CKLW

Runner up: Pat O'Day-KJR

MANAGER OF YEAR-POP FORMAT RADIO Winner: Kent Burkhart—WQXI

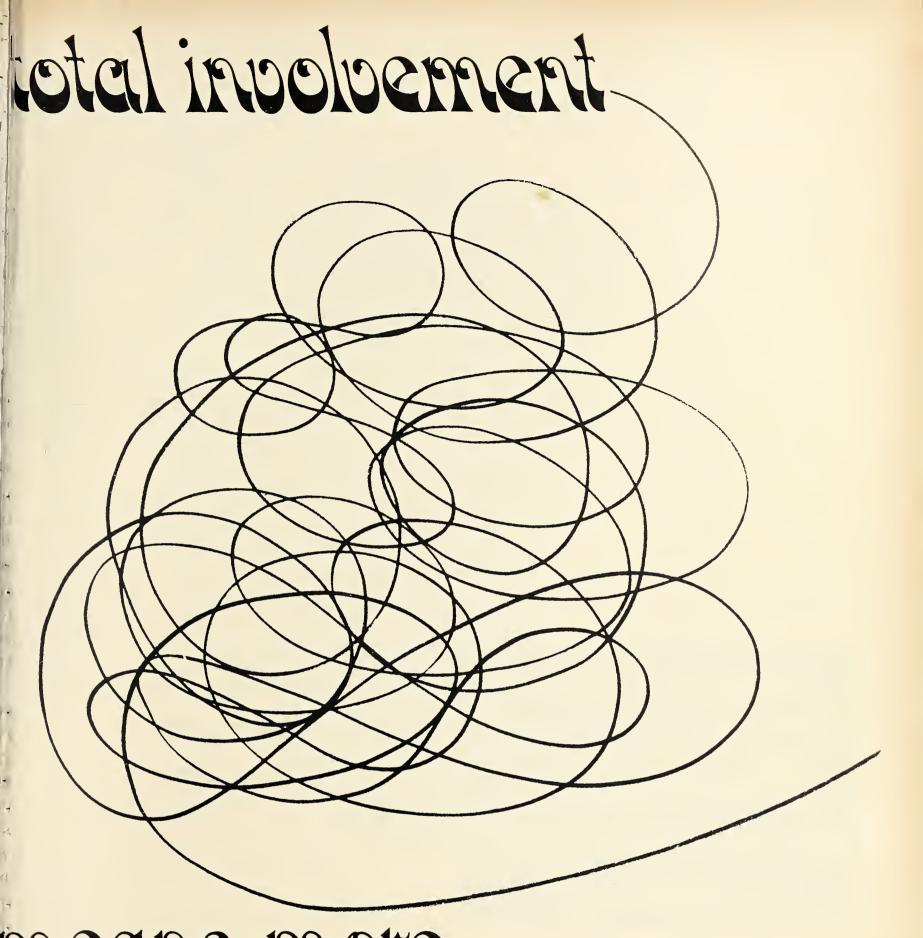
Runner up: Ken Draper-WCFL

**BILL GAVIN'S PERSONAL AWARDS:** Record Company of the Year, Bell Records (Amy-Mala), New York

Mr. Larry Utall, President

RADIO STATION OF THE YEAR

KIMN, Denver, Mr. Ken Palmer, manager



PROCE to Bob Crewe and the Crewe Group of Companies than just being on top. It's not only the hit songs; not only the hit records; not only the Four Seasons and Mitch Ryder; not only motion picture production, and a TV special called "The Bob Crewe Generation," it's getting into the public's heart and staying there.

The Bob Crewe Generation is more than an orchestra; it's what's happening...and you're part of it. GREWE GROUP

### BEST R&B RECORDS OF 1967

A TABULATION OF RHYTHM & BLUES RECORDS WHICH ACHIEVED GREATEST SUCCESS IN THE FIELD ACCORDING TO THE WEEKLY CASH BOX TOP 50 R&E CHART. NAMES LISTED BELOW ARE IN ORDER OF STRENGTH BASED ON A WEIGHTED POINT SYSTEM WHICH GIVES CREDIT FOR LONGEVITY ON THE CHART AS WELL AS HEIGHT ATTAINED ON CHART.

1. RESPECT—ARETHA FRANKLIN—Atlantic 2. I WAS MADE TO LOVE HER—STEVIE WONDER—Tamla 2. SOUL FINGER—BAR-KAYS—Volt 4. Soul Man—Sam & Dave—Stax 5. Make Me Yours—Betty Swan—Money 6. Cold Sweat—James Brown—King 7. Sweet Soul Music—Arthur Conley—Atco 8. Baby I Love You—Aretha Franklin—Atlantic 9. Mercy, Mercy, Mercy—Cannonball Adderley—Capitol 10. Funky Broadway—Dyke & the Blazers—Original Sound 11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy 12. Funky Broadway—Wilson Pickett—Atlantic 13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 14. I Never Loved A Man—Aretha Franklin—Atlantic 15. Groovin'—Young Rascals—Atlantic 16. Hunter Gets Captured By the Game—Marvelettes—Tamla 17. Nothing Takes the Place of You—Toussaint McCall—Ron 18. Are You Lonely For Me—Freddie Scott—Shout 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 20. You're My Everything—Temptations—Gordy 21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter 24. Dirty Man—Laura Lee—Chess 25ar			Total
2. I WAS MADE TO LOVE HER—STEVIE WONDER—Tamla 2. SOUL FINGER—BAR-KAYS—Volt 4. Soul Man—Sam & Dave—Stax 5. Make Me Yours—Betty Swan—Money 6. Cold Sweat—James Brown—King 6. Sweet Soul Music—Arthur Conley—Atco 8. Baby I Love You—Aretha Franklin—Atlantic 6. Mercy, Mercy, Mercy—Cannonball Adderley—Capitol 6. Funky Broadway—Dyke & the Blazers—Original Sound 6. Jimmy Mack—Martha Reeves & the Vandelias—Gordy 6. Funky Broadway—Wilson Pickett—Atlantic 6. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 6. I Never Loved A Man—Aretha Franklin—Atlantic 6. Groovin'—Young Rascals—Atlantic 6. Hunter Gets Captured By the Game—Marvelettes—Tamla 6. Are You Lonely For Me—Freddie Scott—Shout 6. Are You Lonely For Me—Freddie Scott—Shout 6. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 6. You're My Everything—Temptations—Gordy 6. Santa Stax	1	DECDECT ARETHA ERANIZINI Ada d'	Points
2. SOUL FINGER—BAR-KAYS—Volt 4. Soul Man—Sam & Dave—Stax 5. Make Me Yours—Betty Swan—Money 6. Cold Sweat—James Brown—King 7. Sweet Soul Music—Arthur Conley—Atco 8. Baby I Love You—Aretha Franklin—Atlantic 640 9. Mercy, Mercy, Mercy—Cannonball Adderley—Capitol 637 10. Funky Broadway—Dyke & the Blazers—Original Sound 625 11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy 610 12. Funky Broadway—Wilson Pickett—Atlantic 600 13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 614. I Never Loved A Man—Aretha Franklin—Atlantic 656 657 658 659 659 659 650 650 650 650 650 650 650 650 650 650			
4. Soul Man—Sam & Dave—Stax  5. Make Me Yours—Betty Swan—Money  6. Cold Sweat—James Brown—King  7. Sweet Soul Music—Arthur Conley—Atco  8. Baby I Love You—Aretha Franklin—Atlantic  9. Mercy, Mercy, Mercy—Cannonball Adderley—Capitol  10. Funky Broadway—Dyke & the Blazers—Original Sound  11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy  12. Funky Broadway—Wilson Pickett—Atlantic  13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick  14. I Never Loved A Man—Aretha Franklin—Atlantic  15. Groovin'—Young Rascals—Atlantic  16. Hunter Gets Captured By the Game—Marvelettes—Tamla  17. Nothing Takes the Place of You—Toussaint McCall—Ron  18. Are You Lonely For Me—Freddie Scott—Shout  19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla  20. You're My Everything—Temptations—Gordy  21. Expressway to Your Heart—Soul Survivors—Crimson  22. Hip-Hug-Her—Booker T. & M.G.'s—Stax  23. Alfie—Dionne Warwick—Scepter			
5. Make Me Yours—Betty Swan—Money 6. Cold Sweat—James Brown—King 7. Sweet Soul Music—Arthur Conley—Atco 8. Baby I Love You—Aretha Franklin—Atlantic 640 9. Mercy, Mercy, Mercy—Cannonball Adderley—Capitol 637 10. Funky Broadway—Dyke & the Blazers—Original Sound 625 11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy 610 12. Funky Broadway—Wilson Pickett—Atlantic 600 13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 614. I Never Loved A Man—Aretha Franklin—Atlantic 656 657 658 649 640 659 659 659 659 659 659 659 659 659 659			
6. Cold Sweat—James Brown—King 7. Sweet Soul Music—Arthur Conley—Atco 8. Baby I Love You—Aretha Franklin—Atlantic 640 9. Mercy, Mercy, Mercy—Cannonball Adderley—Capitol 637 10. Funky Broadway—Dyke & the Blazers—Original Sound 625 11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy 610 12. Funky Broadway—Wilson Pickett—Atlantic 600 13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 636 14. I Never Loved A Man—Aretha Franklin—Atlantic 637 15. Groovin'—Young Rascals—Atlantic 638 16. Hunter Gets Captured By the Game—Marvelettes—Tamla 639 17. Nothing Takes the Place of You—Toussaint McCall—Ron 640 18. Are You Lonely For Me—Freddie Scott—Shout 640 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 650 653 653 655 655 656 657 657 658 658 659 659 659 659 659 659 659 659 659 659			
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10. Funky Broadway—Dyke & the Blazers—Original Sound 625 11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy 610 12. Funky Broadway—Wilson Pickett—Atlantic 600 13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 586 14. I Never Loved A Man—Aretha Franklin—Atlantic 586 15. Groovin'—Young Rascals—Atlantic 580 16. Hunter Gets Captured By the Game—Marvelettes—Tamla 579 17. Nothing Takes the Place of You—Toussaint McCall—Ron 566 18. Are You Lonely For Me—Freddie Scott—Shout 564 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 560 20. You're My Everything—Temptations—Gordy 558 21. Expressway to Your Heart—Soul Survivors—Crimson 546 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 541 23. Alfie—Dionne Warwick—Scepter	8.	Baby I Love You—Aretha Franklin—Atlantic	640
11. Jimmy Mack—Martha Reeves & the Vandellas—Gordy 12. Funky Broadway—Wilson Pickett—Atlantic 13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick 14. I Never Loved A Man—Aretha Franklin—Atlantic 15. Groovin'—Young Rascals—Atlantic 16. Hunter Gets Captured By the Game—Marvelettes—Tamla 17. Nothing Takes the Place of You—Toussaint McCall—Ron 18. Are You Lonely For Me—Freddie Scott—Shout 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 20. You're My Everything—Temptations—Gordy 21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter	9.	Mercy, Mercy, Mercy—Cannonball Adderley—Capitol	637
12. Funky Broadway—Wilson Pickett—Atlantic  13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick  14. I Never Loved A Man—Aretha Franklin—Atlantic  15. Groovin'—Young Rascals—Atlantic  16. Hunter Gets Captured By the Game—Marvelettes—Tamla  17. Nothing Takes the Place of You—Toussaint McCall—Ron  18. Are You Lonely For Me—Freddie Scott—Shout  19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla  20. You're My Everything—Temptations—Gordy  21. Expressway to Your Heart—Soul Survivors—Crimson  22. Hip-Hug-Her—Booker T. & M.G.'s—Stax  23. Alfie—Dionne Warwick—Scepter	10.	Funky Broadway—Dyke & the Blazers—Original Sound	625
13. (Your Love Keeps Lifting Me) Higher & Higher— Jackie Wilson—Brunswick  14. I Never Loved A Man—Aretha Franklin—Atlantic  15. Groovin'—Young Rascals—Atlantic  16. Hunter Gets Captured By the Game—Marvelettes—Tamla  17. Nothing Takes the Place of You—Toussaint McCall—Ron  18. Are You Lonely For Me—Freddie Scott—Shout  19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla  20. You're My Everything—Temptations—Gordy  21. Expressway to Your Heart—Soul Survivors—Crimson  22. Hip-Hug-Her—Booker T. & M.G.'s—Stax  23. Alfie—Dionne Warwick—Scepter	11.	Jimmy Mack—Martha Reeves & the Vandellas—Gordy	610
Jackie Wilson—Brunswick 586  14. I Never Loved A Man—Aretha Franklin—Atlantic 586  15. Groovin'—Young Rascals—Atlantic 580  16. Hunter Gets Captured By the Game—Marvelettes—Tamla 579  17. Nothing Takes the Place of You—Toussaint McCall—Ron 566  18. Are You Lonely For Me—Freddie Scott—Shout 564  19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 560  20. You're My Everything—Temptations—Gordy 558  21. Expressway to Your Heart—Soul Survivors—Crimson 546  22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 541  23. Alfie—Dionne Warwick—Scepter 537	12.	Funky Broadway—Wilson Pickett—Atlantic	600
Jackie Wilson—Brunswick 586  14. I Never Loved A Man—Aretha Franklin—Atlantic 586  15. Groovin'—Young Rascals—Atlantic 580  16. Hunter Gets Captured By the Game—Marvelettes—Tamla 579  17. Nothing Takes the Place of You—Toussaint McCall—Ron 566  18. Are You Lonely For Me—Freddie Scott—Shout 564  19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 560  20. You're My Everything—Temptations—Gordy 558  21. Expressway to Your Heart—Soul Survivors—Crimson 546  22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 541  23. Alfie—Dionne Warwick—Scepter 537	13.	(Your Love Keeps Lifting Me) Higher & Higher—	
15. Groovin'—Young Rascals—Atlantic 16. Hunter Gets Captured By the Game—Marvelettes—Tamla 17. Nothing Takes the Place of You—Toussaint McCall—Ron 18. Are You Lonely For Me—Freddie Scott—Shout 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 20. You're My Everything—Temptations—Gordy 21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter 580 580 580 580 580 580 580 580 580 580			586
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17. Nothing Takes the Place of You—Toussaint McCall—Ron 18. Are You Lonely For Me—Freddie Scott—Shout 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 20. You're My Everything—Temptations—Gordy 21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter 566 566 567 568 569 569 560 560 560 560 560 560 560 560 560 560	15.	Groovin'—Young Rascals—Atlantic	580
18. Are You Lonely For Me—Freddie Scott—Shout 19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 20. You're My Everything—Temptations—Gordy 21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter 537	16.	Hunter Gets Captured By the Game—Marvelettes—Tamla	579
19. Ain't No Mountain High Enough— Marvin Gaye & Tammi Terrell—Tamla 20. You're My Everything—Temptations—Gordy 21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter 537	17.	Nothing Takes the Place of You—Toussaint McCall—Ron	566
Marvin Gaye & Tammi Terrell—Tamla 560 20. You're My Everything—Temptations—Gordy 558 21. Expressway to Your Heart—Soul Survivors—Crimson 546 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 541 23. Alfie—Dionne Warwick—Scepter 537	18.	Are You Lonely For Me—Freddie Scott—Shout	564
20. You're My Everything—Temptations—Gordy 558 21. Expressway to Your Heart—Soul Survivors—Crimson 546 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 541 23. Alfie—Dionne Warwick—Scepter 537	19.	Ain't No Mountain High Enough—	
21. Expressway to Your Heart—Soul Survivors—Crimson 22. Hip-Hug-Her—Booker T. & M.G.'s—Stax 23. Alfie—Dionne Warwick—Scepter 546 547		Marvin Gaye & Tammi Terrell—Tamla	560
22. Hip-Hug-Her—Booker T. & M.G.'s—Stax  23. Alfie—Dionne Warwick—Scepter  541  537	20.		
23. Alfie—Dionne Warwick—Scepter 537	21.		
201 Title Dietite Control	22.	Hip-Hug-Her—Booker T. & M.G.'s—Stax	•
24. Dirty Man—Laura Lee—Chess 533			
201 100111/ 101110111011101			532
201 1001 11001000 2010 1111111111111111			526
271 71 11011011 110111011 711011111 711111111			523
20. 7 1 11000 10		All I Need—Temptations—Gordy	521
27. 11/611200 211100 20110			509
30. Eight Men & Four Women—O.V. Wright—BackBeat 507	30.	Eight Men & Four Women—O.V. Wright—BackBeat	507



<ul> <li>32. Here We Go Again—Ray Charles—ABC</li> <li>33. Apples, Peaches, Pumpkin Pie—Jay &amp; the Techniques—Smash</li> <li>34. Dead End Street—Lou Rawls—Capitol</li> <li>35. Dry Your Eyes—Brenda &amp; the Tabulations</li> <li>36. Close Your Eyes—Peaches &amp; Herb—Date</li> <li>37. The Tramp—Otis Redding &amp; Carla Thomas—Stax</li> <li>38. Love Is Here &amp; Now You're Gone—Diana Ross &amp; the Supremes—Motown</li> <li>39. Stand By Me—Spyder Turner—MGM</li> <li>40. Pata Pata—Miriam Makeba—Reprise</li> <li>41. Pucker Up Buttercup—Jr. Walker &amp; the All Stars—Soul</li> <li>42. Together—Intruders—Gamble</li> <li>43. The Tramp—Lowell Fulsom—Kent</li> <li>44. For Your Precious Love—Oscar Toney, Jr.—Bell</li> <li>45. The Love I Saw In You Was Just A Mirage—Smokey Robinson &amp; the Miracles—Tamla</li> <li>46. More Love—Smokey Robinson &amp; the Miracles—Tamla</li> <li>47. Tell It Like It Is—Aaron Neville—Parlow</li> <li>49. With This Ring—Platters—Musicor</li> <li>50. Hey Leroy, Your Mama's Calling You—Jimmy Castor—Smash</li> <li>51. In the Heat of the Night—Ray Charles—ABC</li> <li>52. Everybody Needs Samebody—Gladys Knight &amp; Pips—Soul</li> <li>54. Casanova—Ruby Andrews—Zodiac</li> <li>55. Bernadette—Four Tops—Motown</li> <li>56. Nine Pounds of Steel—Joe Simon—Sound Stage 7</li> <li>57. To Sir With Love—Lulu—Epic</li> <li>57. Keep a Light in the Window Until I Come Home—Solomon Burke—Atlantic</li> <li>59. Feel So Bad—Little Milton—Checker</li> <li>60. Oh Baby—Bo Diddley—Checker</li> <li>61. Oh Baby—Bo Diddley—Checker</li> <li>62. Nearer to You—Betty Harris—Sansu</li> <li>63. I Say a Little Prayer—Dionne Warwick—Scepter</li> <li>64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando</li> <li>65. When Something Is Wrong With My Baby—Sam &amp; Dave—Stax</li> <li>66. Everlasting Love—Robert Knight—Rising Sun</li> <li>67. A Rooms of Gloom—Four Tops—Motown</li> <li>68. T Rooms of Gloom—Four Tops—Motown</li> <li>69. Boo-Ga-Loo Down Broadway—Fantastic Johnny C.—Phil-LA-of—Soul</li> <li>70. Standing in the Shadow of Love—Four Tops—Motown</li> <li>71. R</li></ul>	427 425 418 400 407 407 405 396 390 381 381 381 381 361 361 366 362 k 358 353 353
Jay & the Techniques—Smash  Jead End Street—Lou Rawls—Capitol  Joy Your Eyes—Brenda & the Tabulations  Close Your Eyes—Peaches & Herb—Date  The Tramp—Otis Redding & Carla Thomas—Stax  Love Is Here & Now You're Gone— Diana Ross & the Supremes—Motown  Stand By Me—Spyder Turner—MGM  Pata Pata—Miriam Makeba—Reprise  Loveker Up Buttercup—Jr. Walker & the All Stars—Soul  Together—Intruders—Gamble  The Tramp—Lowell Fulsom—Kent  For Your Precious Love—Oscar Toney, Jr.—Bell  The Love I Saw In You Was Just A Mirage— Smokey Robinson & the Miracles—Tamla  More Love—Smokey Robinson & the Miracles—Tamla  More Love—Smokey Robinson & the Miracles—Tamla  Love I Saw In You Was Just A Mirage— Smokey Robinson & Calling You— Jimmy Castor—Smash  In the Heat of the Night—Ray Charles—ABC  Everybody Needs Samebody—Gladys Knight & Pips—Soul  Multipana Stevie Wonder—Tamla  Casanova—Ruby Andrews—Zodiac  Everybody Needs Samebody—Gladys Knight & Pips—Soul  Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic  Feel So Bad—Little Milton—Checker  Don't Want to Lose You—Jackie Wilson—Brunswick  Memphis Soul Stew—King Curtis—Atco  When Something Is Wrong With My Baby— Sam & Dave—Stax  Memphis Soul Stew—King Curtis—Atco  Memphis Soul Stew—King Curtis—Atco  Everlasting Love—Robert Knight—Rising Sun  A rove—Stax  Memphis Soul Stew—King Curtis—Atco  Everlasting Love—Robert Knight—Rising Sun  Transitic Johnny C.—Phil-LA-of—Soul  Standing in the Shadow of Love—Four Tops—Motown  Reflections—Diana Ross & the Supremes—Motown  Lear Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	47 46 46 46 45 443 443 443 443 444 407 407 407 407 407 407 407 407 407
35. Dry Your Eyes—Brenda & the Tabulations 36. Close Your Eyes—Peaches & Herb—Date 37. The Tramp—Otis Redding & Carla Thomas—Stax 38. Love is Here & Now You're Gone— Diana Ross & the Supremes—Motown 39. Stand By Me—Spyder Turner—MGM 40. Pata Pata—Miriam Makeba—Reprise 41. Pucker Up Buttercup—Jr. Walker & the All Stars—Soul 42. Together—Intruders—Gamble 43. The Tramp—Lowell Fulsom—Kent 44. For Your Precious Love—Oscar Toney, Jr.—Bell 45. The Love I Saw In You Was Just A Mirage— Smokey Robinson & the Miracles—Tamla 46. More Love—Smokey Robinson & the Miracles—Tamla 47. Get On Up—Esquires—Bunky 47. Tell It Like It Is—Aaron Neville—Parlow 48. With This Ring—Platters—Musicor 49. Hey Leroy, Your Mama's Calling You— Jimmy Castor—Smash 51. In the Heat of the Night—Ray Charles—ABC 52. Everybody Needs Samebody—Gladys Knight & Pips—Soul 53. 'I'm Wondering—Stevie Wonder—Tamla 54. Casanova—Ruby Andrews—Zodiac 55. Bernadette—Four Tops—Motown 56. Nine Pounds of Steel—Joe Simon—Sound Stage 7 57. To Sir With Love—Lulu—Epic 57. Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic 59. Feel So Bad—Little Milton—Checker 60. I Don't Want to Lose You—Jackie Wilson—Brunswick 61. Oh Baby—Bo Diddley—Checker 62. Nearer to You—Betty Harris—Sansu 63. I Say a Little Prayer—Dionne Warwick—Scepter 64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando 65. When Something Is Wrong With My Baby— Sam & Dave—Stax 66. Memphis Soul Stew—King Curtis—Atco 66. Everlasting Love—Robert Knight—Rising Sun 67. Rooms of Gloom—Four Tops—Motown 68. 7 Rooms of Gloom—Four Tops—Motown 69. Boo-Ga-Loo Down Broadway— Fantastic Johnny C.—Phil-LA-of—Soul 70. Standing in the Shadow of Love—Four Tops—Motown 71. Reflections—Diana Ross & the Supremes—Motown 72. The Dark End of theStreet—James Carr—Goldwax 73. I Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	46. 46. 46. 45. 44. 44. 42. 42. 42. 42. 40. 40. 40. 40. 40. 40. 39. 38. 38. 37. 36. 36. 36. 36. 36. 36. 36. 36. 36. 36
36. Close Your Eyes—Peaches & Herb—Date 37. The Tramp—Otis Redding & Carla Thomas—Stax 38. Love Is Here & Now You're Gone— Diana Ross & the Supremes—Motown 39. Stand By Me—Spyder Turner—MGM 40. Pata Pata—Miriam Makeba—Reprise 41. Pucker Up Buttercup—Jr. Walker & the All Stars—Soul 42. Together—Intruders—Gamble 43. The Tramp—Lowell Fulsom—Kent 44. For Your Precious Love—Oscar Toney, Jr.—Bell 45. The Love I Saw In You Was Just A Mirage— Smokey Robinson & the Miracles—Tamla 46. More Love—Smokey Robinson & the Miracles—Tamla 47. Get On Up—Esquires—Bunky 47. Tell It Like It Is—Aaron Neville—Parlow 49. With This Ring—Platters—Musicor 50. Hey Leroy, Your Mama's Calling You— Jimmy Castor—Smash 51. In the Heat of the Night—Ray Charles—ABC 52. Everybody Needs Somebody—Gladys Knight & Pips—Soul 53. I'm Wondering—Stevie Wonder—Tamla 54. Casanova—Ruby Andrews—Zodiac 55. Bernadette—Four Tops—Motown 56. Nine Pounds of Steel—Joe Simon—Sound Stage 7 57. To Sir With Love—Lulu—Epic 57. Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic 59. Feel So Bad—Little Milton—Checker 60. I Don't Want to Lose You—Jackie Wilson—Brunswick 61. Oh Baby—Bo Diddley—Checker 62. Nearer to You—Betty Harris—Sansu 63. I Say a Little Prayer—Dionne Warwick—Scepter 64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando 65. When Something Is Wrong With My Baby— Sam & Dave—Stax 66. Memphis Soul Stew—King Curtis—Atco 66. Everlasting Love—Robert Knight—Rising Sun 67. Rooms of Gloom—Four Tops—Motown 68. 7 Rooms of Gloom—Four Tops—Motown 69. Boo-Ga-Loo Down Broadway— Fantastic Johnny C.—Phil-LA-of—Soul 70. Standing in the Shadow of Love—Four Tops—Motown 71. Reflections—Diana Ross & the Supremes—Motown 72. I Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	464 464 456 443 443 443 444 427 425 414 400 407 407 407 405 396 380 381 381 381 381 381 361 361 361 362 433 434 443 443 444 445 445 446 447 447 447 447 447 447 447 447 447
37. The Tramp—Otis Redding & Carla Thomas—Stax 38. Love Is Here & Now You're Gone— Diana Ross & the Supremes—Motown 39. Stand By Me—Spyder Turner—MGM 40. Pata Pata—Miriam Makeba—Reprise 41. Pucker Up Buttercup—Jr. Walker & the All Stars—Soul 42. Together—Intruders—Gamble 43. The Tramp—Lowell Fulsom—Kent 44. For Your Precious Love—Oscar Toney, Jr.—Bell 45. The Love I Saw In You Was Just A Mirage— Smokey Robinson & the Miracles—Tamla 46. More Love—Smokey Robinson & the Miracles—Tamla 47. Get On Up—Esquires—Bunky 47. Tell It Like It Is—Aaron Neville—Parlow 49. With This Ring—Platters—Musicor 50. Hey Leroy, Your Mama's Calling You— Jimmy Castor—Smash 51. In the Heat of the Night—Ray Charles—ABC 52. Everybody Needs Samebody—Gladys Knight & Pips—Soul 53. I'm Wondering—Stevie Wonder—Tamla 54. Casanova—Ruby Andrews—Zodiac 55. Bernadette—Four Tops—Motown 56. Nine Pounds of Steel—Joe Simon—Sound Stage 7 57. To Sir With Love—Lulu—Epic 57. Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic 59. Feel So Bad—Little Milton—Checker 60. I Don't Want to Lose You—Jackie Wilson—Brunswick 61. Oh Baby—Bo Diddley—Checker 62. Nearer to You—Betty Harris—Sansu 63. I Say a Little Prayer—Dionne Warwick—Scepter 64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando 65. When Something Is Wrong With My Baby— Sam & Dave—Stax 66. Memphis Soul Stew—King Curtis—Atco 66. Everlasting Love—Robert Knight—Rising Sun 67. Rooms of Gloom—Four Tops—Motown 69. Boo-Ga-Loo Down Broadway— Fantastic Johnny C.—Phil-LA-of—Soul 71. Reflections—Diana Ross & the Supremes—Motown 72. The Dark End of the Street—James Carr—Goldwax 73. I Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	46 456 443 443 447 427 425 418 400 407 407 405 396 380 381 381 381 381 361 361 361 361 361 361 361 36
38. Love Is Here & Now You're Gone— Diana Ross & the Supremes—Motown 39. Stand By Me—Spyder Turner—MGM 40. Pata Pata—Miriam Makeba—Reprise 41. Pucker Up Buttercup—Jr. Walker & the All Stars—Soul 42. Together—Intruders—Gamble 43. The Tramp—Lowell Fulsom—Kent 44. For Your Precious Love—Oscar Toney, Jr.—Bell 45. The Love I Saw In You Was Just A Mirage— Smokey Robinson & the Miracles—Tamla 46. More Love—Smokey Robinson & the Miracles—Tamla 47. Get On Up—Esquires—Bunky 47. Tell It Like It Is—Aaron Neville—Parlow 49. With This Ring—Platters—Musicor 50. Hey Leroy, Your Mama's Calling You— Jimmy Castor—Smash 51. In the Heat of the Night—Ray Charles—ABC 52. Everybody Needs Samebody—Gladys Knight & Pips—Soul 53. I'm Wondering—Stevie Wonder—Tamla 54. Casanova—Ruby Andrews—Zodiac 55. Bernadette—Four Tops—Motown 56. Nine Pounds of Steel—Joe Simon—Sound Stage 7 57. To Sir With Love—Lulu—Epic 57. Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic 59. Feel So Bad—Little Milton—Checker 60. I Don't Want to Lose You—Jackie Wilson—Brunswick 61. Oh Baby—Bo Diddley—Checker 62. Nearer to You—Betty Harris—Sansu 63. I Say a Little Prayer—Dionne Warwick—Scepter 64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando 65. When Something Is Wrong With My Baby— Sam & Dave—Stax 66. Memphis Soul Stew—King Curtis—Atco 66. Everlasting Love—Robert Knight—Rising Sun 67. Rooms of Gloom—Four Tops—Motown 68. 7 Rooms of Gloom—Four Tops—Motown 69. Boo-Ga-Loo Down Broadway— Fantastic Johnny C.—Phil-LA-of—Soul 70. Standing in the Shadow of Love—Four Tops—Motown 71. Reflections—Diana Ross & the Supremes—Motown 72. The Dark End of the Street—James Carr—Goldwax 73. I Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	456 443 443 444 427 425 414 416 400 407 407 405 396 380 381 381 381 381 381 381 381 381 381 381
Diana Ross & the Supremes—Motown  39. Stand By Me—Spyder Turner—MGM  40. Pata Pata—Miriam Makeba—Reprise  41. Pucker Up Buttercup—Jr. Walker & the All Stars—Soul  42. Together—Intruders—Gamble  43. The Tramp—Lowell Fulsom—Kent  44. For Your Precious Love—Oscar Toney, Jr.—Bell  45. The Love I Saw In You Was Just A Mirage— Smokey Robinson & the Miracles—Tamla  46. More Love—Smokey Robinson & the Miracles—Tamla  47. Get On Up—Esquires—Bunky  47. Tell It Like It Is—Aaron Neville—Parlow  49. With This Ring—Platters—Musicor  50. Hey Leroy, Your Mama's Calling You— Jimmy Castor—Smash  51. In the Heat of the Night—Ray Charles—ABC  52. Everybody Needs Samebody—Gladys Knight & Pips—Soul  53. I'm Wondering—Stevie Wonder—Tamla  54. Casanova—Ruby Andrews—Zodiac  55. Bernadette—Four Tops—Motown  56. Nine Pounds of Steel—Joe Simon—Sound Stage 7  57. To Sir With Love—Lulu—Epic  57. Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic  59. Feel So Bad—Little Milton—Checker  60. I Don't Want to Lose You—Jackie Wilson—Brunswick  61. Oh Baby—Bo Diddley—Checker  62. Nearer to You—Betty Harris—Sansu  63. I Say a Little Prayer—Dionne Warwick—Scepter  64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando  65. When Something Is Wrong With My Baby— Sam & Dave—Stax  66. Memphis Soul Stew—King Curtis—Atco  66. Everlasting Love—Robert Knight—Rising Sun  7 Rooms of Gloom—Four Tops—Motown  69. Boo-Ga-Loo Down Broadway— Fantastic Johnny C.—Phil-LA-of—Soul  5tanding in the Shadow of Love—Four Tops—Motown  71. Reflections—Diana Ross & the Supremes—Motown  72. The Dark End of theStreet—James Carr—Goldwax  73. I Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	443 443 444 427 425 414 400 407 407 407 407 408 396 390 381 381 381 381 381 361 362 k 358 353 353 353 353 353 353 353
<ol> <li>Stand By Me—Spyder Turner—MGM</li> <li>Pata Pata—Miriam Makeba—Reprise</li> <li>Pucker Up Buttercup—Jr. Walker &amp; the All Stars—Soul</li> <li>Together—Intruders—Gamble</li> <li>The Tramp—Lowell Fulsom—Kent</li> <li>For Your Precious Love—Oscar Toney, Jr.—Bell</li> <li>The Love I Saw In You Was Just A Mirage—Smokey Robinson &amp; the Miracles—Tamla</li> <li>More Love—Smokey Robinson &amp; the Miracles—Tamla</li> <li>Get On Up—Esquires—Bunky</li> <li>Tell It Like It Is—Aaron Neville—Parlow</li> <li>With This Ring—Platters—Musicor</li> <li>Hey Leroy, Your Mama's Calling You—Jimmy Castor—Smash</li> <li>In the Heat of the Night—Ray Charles—ABC</li> <li>Everybody Needs Samebody—Gladys Knight &amp; Pips—Soul</li> <li>I'm Wondering—Stevie Wonder—Tamla</li> <li>Casanova—Ruby Andrews—Zodiac</li> <li>Bernadette—Four Tops—Motown</li> <li>Nine Pounds of Steel—Joe Simon—Sound Stage 7</li> <li>To Sir With Love—Lulu—Epic</li> <li>Keep a Light in the Window Until I Come Home—Solomon Burke—Atlantic</li> <li>Feel So Bad—Little Milton—Checker</li> <li>I Don't Want to Lose You—Jackie Wilson—Brunswick</li> <li>Oh Baby—Bo Diddley—Checker</li> <li>Nearer to You—Betty Harris—Sansu</li> <li>I Say a Little Prayer—Dionne Warwick—Scepter</li> <li>Sweetest Thing This Side of Heaven—Chris Bartley—Vando</li> <li>When Something Is Wrong With My Baby—Sam &amp; Dave—Stax</li> <li>Memphis Soul Stew—King Curtis—Atco</li> <li>Everlasting Love—Robert Knight—Rising Sun</li> <li>7 Rooms of Gloom—Four Tops—Motown</li> <li>Boo-Ga-Loo Down Broadway—Fantastic Johnny C.—Phil-LA-of—Soul</li> <li>Standing in the Shadow of Love—Four Tops—Motown</li> <li>Reflections—Diana Ross &amp; the Supremes—Motown</li> <li>The Dark End of theStreet—James Carr—Goldwax</li> <li>I Heard It Thru the Grapevine—Gladys Knight &amp; the Pips—Soul</li> </ol>	443 443 444 427 425 414 400 407 407 407 407 408 396 390 381 381 381 381 381 361 362 k 358 353 353 353 353 353 353 353
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54. Casanova—Ruby Andrews—Zodiac 55. Bernadette—Four Tops—Motown 56. Nine Pounds of Steel—Joe Simon—Sound Stage 7 57. To Sir With Love—Lulu—Epic 57. Keep a Light in the Window Until I Come Home— Solomon Burke—Atlantic 59. Feel So Bad—Little Milton—Checker 60. I Don't Want to Lose You—Jackie Wilson—Brunswick 61. Oh Baby—Bo Diddley—Checker 62. Nearer to You—Betty Harris—Sansu 63. I Say a Little Prayer—Dionne Warwick—Scepter 64. Sweetest Thing This Side of Heaven—Chris Bartley—Vando 65. When Something Is Wrong With My Baby— Sam & Dave—Stax 66. Memphis Soul Stew—King Curtis—Atco 66. Everlasting Love—Robert Knight—Rising Sun 67. Rooms of Gloom—Four Tops—Motown 69. Boo-Ga-Loo Down Broadway— Fantastic Johnny C.—Phil-LA-of—Soul 70. Standing in the Shadow of Love—Four Tops—Motown 71. Reflections—Diana Ross & the Supremes—Motown 72. The Dark End of theStreet—James Carr—Goldwax 73. I Heard It Thru the Grapevine— Gladys Knight & the Pips—Soul	380 371 364 366 362 k 358 353 353 -Vando 348
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Gladys Knight & the Pips—Soul	306
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74. Groovin — Booker I & M.G. s—-Stax	306
74. Let Yourself Go—James Brown—King	300
74. You Keep Running Away—Four Tops—Motown	301
77. The Letter—Box Tops—Mala	300
78. Wack Wack—Young Holt Trio—Brunswick	300 295
79. When You're Young & In Love—Marvelettes—Tamla	300 295 294
80. Whiter Shade of Pale—Procol Harum—Deram 81. Knock On Wood—Otis Redding & Carla Thomas—Stax	300 299 294 Ila 293
82. I've Been Lonely Too Long—Young Rascals—Atlantic	300 295 294 Ila 293 291
83. Let Love Come Between Us—James & Bobby Purify—Bell	300 299 294 10 293 291 Stax 288
84. Shake A Tail Feather—James & Bobby Purify—Bell	300 295 294 Ila 293 291 Stax 286 ic 275 —Bell 276
85. Love Bug Leave My Heart Alone—	300 295 294 Ila 293 291 Stax 286 ic 275 —Bell 276
Martha Reeves & the Vandellas—Gordy  86. Stagger Lee—Wilson Pickett—Atlantic	300 295 294 Ila 293 291 Stax 286 ic 275 —Bell 276
87. Your Unchanging Love—Marvin Gaye—Tamla	300 295 294 Ila 293 291 Stax 288 ic 275 —Bell 276 1 275
J. J	300 295 294 Ila 293 291 Stax 288 ic 275 —Bell 276 275
88. 96 Tears—Big Maybell—Rojac	300 295 294 Ila 293 291 Stax 288 ic 275 —Bell 276 275 272 265 267 267
89. The Whole World Is A Stage—Fantastic Four—Ric Tic	300 295 294 310 293 291 5tax 286 310 275 —Bell 276 272 269 264 264 264 Tic 257
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Come On Sock It to Me—Syl Johnson—Twilight

506



# Sincerest Thanks Aretha Franklin



Personal Management: TED WHITE

Exclusive Representation: QUEEN BOOKING CORP.

#### BEST R&B ARTISTS OF 1967

A Tabulation of Rhythm & Blues Artists Who Achieved Greatest Success In Their Field According To The Weekly Cash Box Top 50 R&B Chart. Names Listed Below Are In Order Of Strength In Their Various Categories Based On A Weighted Point System Which Gives Credit For Longevity On The Chart As Well As Height Attained On Chart. All Titles Which Were In The Top 50 Were Used For An Artist's Total.

#### TOP MALE **VOCALISTS**

1. JAMES BROWN 1. OTIS REDDING 1. WILSON PICKETT

2. MARVIN GAYE

3. JACKIE WILSON

4. Stevie Wonder

5. Arthur Conley

6. Ray Charles

7. 0. V. Wright

8. Lou Rawls

9. Toussaint McCall

10. Joe Tex

11. Soloman Burke

12. Jimmy Ruffin

13. Gene Chandler

14. Lowell Fulsom

15. Joe Simon

16. Oscar Toney Jr.

17. Bobby Bland

18. Little Milton

19. Bo Diddley

20. James Carr

21. Chuck Jackson

22. Percy Sledge

23. Jerry Butler

24. Eddie Floyd

#### TOP FEMALE VOCALISTS

1. ARETHA FRANKLIN

2. DIONNE WARWICK

3. TAMMI TERRELL

4. Maxine Brown

5. Shirley Ellis

6. Miriam Makeba

7. Lorraine Ellison

8. Dee Dee Warwick

9. Erma Franklin

10. Marlena Shaw

11. Kim Weston

#### TOP NEW FEMALE **VOCALISTS**

1. BETTYE SWANN

2. LINDA JONES

3. LAURA LEE

4. Ruby Andrews

5. Big Maybelle

6. Lulu

7. Bobbie Gentry

8. Helena Ferguson

9. Patti Drew

#### TOP VOCAL GROUPS

1. FOUR TOPS

1. TEMPTATIONS

2. YOUNG RASCALS

3. MARTHA REEVES & THE VANDELLAS

James & Bobby Purify

5. Marvin Gaye & Tammi Terrell

6. Marvelettes

Smokey Robinson & The Miracles

Sam & Dave

9. Diana Ross & The Supremes

10. Fantastic Four

11. Platters

12. Gladys Knight & The Pips

13. Five Stairsteps

14. Inez & Charlie Foxx

15. Chuck Jackson & Maxine Brown

#### TOP NEW VOCAL GROUPS

1. PEACHES & HERB

**INTRUDERS** 

**BRENDA & THE TABULATIONS** 

Dyke & The Blazers

5. Parliaments

6. Jay & The Techniques

Esquires

8. Procol Harum

Soul Survivors

10. Precisions

#### TOP NEW MALE **VOCALISTS**

1. FREDDIE SCOTT

2. SYL JOHNSON

3. SPYDER TURNER

4. Jimmy Castor

Chris Bartley

**Brenton Wood** 

7. Bill Cosby8. Tommy Hunt

9. J. J. Jackson

10. Andre Williams

11. Leon Hayward

12. J. J. Barnes

13. Robert Knight

14. Prince Buster

15. Jerry O.

#### TOP **INSTRUMENTALISTS**

BOOKER T & THE MG'S

2. KING CURTIS

3. CANNONBALL ADDERLEY

4. Bar-Kays

Bo Diddley

The Watts 103rd Street Band

7. Ramsey Lewis



WE'RE OVERJOYED AND VERY GRATEFUL.

THANKS AND LOVE,

# PEACHES AND HERB

# | | | | | | | | #I R&B NEWCOMER

# JOHNNY MATHIS UP, UP AND AWAY

CL 2726 CS 9526



### Top R&B Records of the

#### Past 7 Years

The Top R&B Records of 1961 thru 1967 As Compiled by Cash Box in its Annual Year-End Survey

#### 1967

- Respect—Aretha Franklin—Atlantic 1 Was Made To Love Her—Stevie Won-der—Tamla

- der—Lamla
  Soul Finger—Bar-Kays—Volt
  Soul Man—Sam & Dave—Stax
  Made Me Yours—Betty-Swans—Mottex
  Cold Sweat—James Brown—King
  Sweet Soul Music—Arthur Conley— Atco
- Baby I Love You-Aretha Franklin-Atlantic
- Atlantic
  Mercy, Mercy, Mercy—Cannonball Adderley—Capitol
  Funky Broadway—Dyke & the Blazers
  —Original Sound
  Jimmy Mack—Martha Reeves & the
  Vandellas—Gordy
  Funky Broadway Wilson Picket—At-
- Funky Broadway—Wilson Picket—Atlantic
- (Your Love Keeps Lifting Me) Higher & Higher—Jackie Wilson—Brunswick I Never Loved A Man—Aretha Frank-lin—Atlantic

- Groovin'—Young Rascals—Atlantic
  Hunter Gets Captured By the Game—
  Marvelettes—Tamla
  Nothing Takes the Place of You—
  Toussaint McCall—Ron
  Are You Lonely For Me—Freddie Scott
- Ain't No Mountain High Enough-Mar-
- vin Gaye & Tammi Terrell—Tamla You're My Everything—Temptations—
- Expressway to Your Heart—Soul Sur-
- 24
- Expressway to Your Heart—Sour Survivors—Crimson
  Hip-Hug-Her—Booker T. & M.C's—Stax
  Alfie—Dionne Warwick—Scepter
  Dirty Man—Laura Lee—Chess
  Testify—Parliaments—Revilot
  Your Precious Love—Marvin Gaye &
  Tammi Terrell—Tamla
  A Natural Woman—Aretha Franklin
- —Atlantic
  All I Need—Temptations—Gordy
  Hypnotized—Linda Jones—Loma
- Eight Men & Four Women-0.V. Wright -BackBeat
- Come On Sock It to Me-Syl Johnson-
- Twilight
  Here We Go Again—Ray Charles—ABC
  Apples, Peaches, Pumpkin Pie—Jay &
  the Techniques—Smash
  Dead End Street—Lou Rawls—Capitol
- Dry Your Eyes-Brenda & the Tabula-
- Close Your Eyes—Peaches & Herb— 36.
- Date The Tramp—Otis Redding & Carla
- Thomas—Stax
  Love Is Here & Now You're Gone—
  Diana Ross & the Supremes—Motown
  Stand By Me—Spyder Turner—MGM
  Pata Pata—Miriam Makeba—Reprise
- Pucker Up Buttercup—Jr. Walker & the
- All Stars—Soul
- Together—Intruders—Gamble
  The Tramp—Lowell Fulsom—Kent
  For Your Precious Love—Oscar Toney, Ir.—Bell
- The Love I Saw in You Was Just A Mirage—Smokey Robinson & the
- Miracles—Tamla
  More Love—Smokey Robinson & the
- Miracles—Tamla Get On Up—Esquires—Bunky Tell It Like It Is—Aaron Neville—Par-
- With This Ring—Platters—Musicor Hey Leroy, Your Mama's Calling You— Jimmy Castor—Smash
- When A Man Loves A Woman-Percy
- Sledge—Atlantic
  Uptight (Everything's Alright)—Stevie
  Wonder—Tamla
- Baby Scratch My Back—Slim Harpo-
- Excello
  C. C. Rider—Bobby Powell—Whit
- The Duck—Jackie Lee—Mirwood 634-5789—Wilson Pickett—Atlantic Hold On I'm Coming-Sam & Dave-
- Barefootin'-Robert Parker-Nola
- Let Me Be Good To You—Carla Thomas
- She Blew A Good Thing-Poets-Sym-10.

- 11. Open The Door To Your Heart-Darrell Banks—Revilot See Saw—Don Covay—Atlantic
- Get Out Of My Life Woman—Lee Dorsey Amy
- I'm Too Far Gone To Turn Around— Bobby Bland—Duke Wade In The Water-Ramsey Lewis-
- Cadet
- Cool Jerk—Capitois—Karen I Got You—James Brown—King
- —Love Is A Hurting Thing—Lou Rawls 18. -Capitol
- Love Is A Hurting Thing—Lou Rawls Duke
- Let's Go Get Stoned—Ray Charles— ABC Paramount
- You Can't Hurry Love—Supremes— Motown
- A Sweet Woman Like You—Joe Tex— Dial
- Don't Mess With Bill-Marvelettes-Tamla
- B-a-b-y—Carla Thomas—Stax Blowin' In The Wind—Stevie Wonder— Tamla
- Crying Time—Ray Charles—ABC Para-26.
- Going To A Go Go—Miracles—Tamla
  What Becomes Of The Broken Hearted
  —Jimmy Ruffin—Soul
  Hole In The Wall—Packers—Pure Soul
- Knock On Wood—Eddie Floyd—Stax Beauty Is Only Skin Deep—Temptations Ain't Too Proud To Beg—Temptations
- \_Gordv Take This Heart Of Mine-Marvin Gaye \_Tamla
- The Love You Save May Be Your Own
- Joe Tex—Dial Hanky Panky—Tomr Shondells—Roulette —Tommy James & the
- My Baby Loves Me-Martha & Vandel-36.
- las—Gordy Misty Richard 'Groove' Holmes Prestige
- It's A Man's World—James Brown— 38.
- King I Love You A Thousand Times Platters—Musicor Land Of A Thousand Dances—Wilson Pickett—Atlantic
- How Sweet It is-Jr. Walker & All
- Stars—Soul Ain't That Peculiar—Marvin Gaye—
- Tamla
- You've Got My Mind Messed Up— James Carr—Goldwax Rescue Me—Fontella Bass—Checker Neighbor, Neighbor—Jimmy Hughes—

- Ebb Tide—Righteous Brothers—Phillie Dear Lover—Mary Wells—Atco Love Makes The World Go Round— 48. Dean Jackson-Carla
- Oh How Happy Shades of Blue -
- 50. I'm A Road Runner-Jr. Walker & All
- Stars 1965

- I Can't Help Myself-Four Tops-Motown In The Midnight Hour-Wilson Pickett
- Yes, I'm Ready—Barbara Mason—Arctic
- The In Crowd—Ramsey Lewis Trio—
- Argo
  I'll Be Doggone—Marvin Gaye—Tamla
  Shot Gun—Jr. Walker & All Stars—Soul
  How Sweet It is—Marvin Gaye—Tamla
  My Girl—Temptations—Gordy
  Tonight's The Night—Solomon Burke
  —Atlantic
  Cotta Get You Off My Mind—Solomon
- Gotta Get You Off My Mind—Solomon
- Burke—Atlantic
  Papa's Got A Brand New Bag—James
- Brown—King Twine Time—Alvin Cash & Crawlers— \_King
- You've Lost That Lovin' Feelin'—Righteous Bros.—Phillies Oh No Not My Baby—Maxine Brown— 14.
- We're Gonna Make It-Little Milton-
- 16. Stop In The Name of Love—Supremes

- 18. Reach Out For Me-Dionne Warwick-
- Scepter
  Shake—Sam Cooke—RCA Victor
  No Pity in the Naked City—Jackie
  Wilson—Brunswick
  Come See About Me—Supremes—Mo-20.
- town
- Nowhere to Run-Martha & Vandellas -Gordy
- Don't Mess Up A Good Thing—Bobby McClure & Fontella Bass—Checker Mr. Pitiful—Otis Redding—Atlantic It's A Man Down There—G. L. Crockett
- Four Brothers
- Back In My Arms Again—Supremes-Motown
- 27. Hold On To What You've Got-Joe Tex \_Dial
- —Uial
  I've Been Loving You Too Long—Otis
  Redding—Atlantic
  The Jerk—Larks—Money
  Treat Her Right—Roy Head—BackBeat
  The Entertainer—Tony Clarke—Chess
  Amen—Impressions—ABC-Paramount

- Nothing But Heartaches—Supremes Motown
- Respect—Otis Redding—Atlantic
  Too Many Fish in the Sea—Marvelettes -Tamla
- Sugar Dumpling Sam Cooke RCA Victor
- Want To (Do Everything For You)loe Tex—Dial
- Who's Cheating Who—Little Milton— Chess Nothing Can Stop Me—Gene Chandler Constellation
- Ooo Baby Baby—Miracles—Tamla
  Right or Wrong—Ronnie Dove—Diamond
- Name Game—Shirley Ellis—Congress Baby Love—Supremes—Motown Watermelon Man—Gloria Lynne—Fon-
- tana
- Seven Letters—Ben E. King—Atco Got To Find A Way—Harold Burrage—
- BOOT-LEG-Booker T & MG's-Stax Oo Wee Baby, I Love You—Fred Hughes—Vee Jay

#### 1964

- My Guy—Mary Wells—Motown Louie Louis—Kingsmen—Wand Steal Away—Jimmy Hughes—Fame Under the Boardwalk—Drifters—Atlantic
- On By Dionne Warwick Walk Scepter

- Scepter
  Shoop Shoop Song—Betty Everett—
  Vee Jay
  The Way You Do The Things You Do—
  Temptations—Gordy
  Funny—Joe Hinton—Back Beat
  Walkin' The Dog—Rufus Thomas—Stax
  Can I Get A Witness—Marvin Gaye—
  Tamla 10.
- Tamla Need To Belong—Jerry Butler—Vee 11.
- Jay | Stand Accused—Jerry Butler—Vee 12. Ī
- 13. Keep On Pushin'-Impressions-ABC-
- Nadine—Chuck Berry—Chess
  Once Upon A Time—Marvin Gaye/Mary
  Wells—Motown
- Busted—Ray Charles—ABC-Paramount Little Red Rooster—Sam Cooke—RCA Victor
- You're A Wonderful One-Marvin Gaye Loddy Lo-Chubby Checker-Parkway
- I'm So Proud-Impressions-ABC-Para-Just Be True-Gene Chandler-Con-
- stellation What Kind of A Fool Do You Think I Am—Tams—ABC-Paramount
- | Don't Want to Be Hurt Anymore—Nat Cole—Capitol High Heel Sneakers—Tommy Tucker—
- Checker
  When The Lovelight Starts Shining
  Through Your Eyes Supremes Mo-
- What's The Matter With You Baby-Marvin Gaye/Mary Wells---Motown

- 27. Shelter of Your Arms-Sammy Davis
- Jr.—Reprise
  As Long As I Know He's Mine—Marvelettes—Tamla
- ettes– Um, Um, Um, Um, Um—Major Lance—Okeh
- Where Did Our Love Go—Supremes—
- Motown
  Anyone Who Had A Heart—Dionne
  Warwick—Scepter
  Good News—Sam Cooke—RCA Victor
  Wish Someone Would Care—Irma
- Wish Someone Would Care—Irma
  Thomas—Imperial
  Baby I Need Your Loving—Four Tops—
  Motown
- You're Good For Me-Solomon Burke-
- Atlantic
  Mercy, Mercy—Don Covay—Rosenhart
  Ain't Nothin' You Can Do—Bobby
  Bland—Duke
- You're No Good-Betty Everett-Vee
- You're No Good—Betty Everett—Vee
  Jay
  Oh Baby Don't You Weep—James
  Brown—King
  Good Times—Sam Cooke—RCA Victor
  Down The Aisle—Patti LaBelle &
  Bluebells—Parkway
  Rhythm—Major Lance—Okeh
  No Particular Place To Go—Chuck
  Berry—Chess
  Cry Baby—Garnett Mimms & Enchanter
  —United Artists
  You Must Believe Me—Impressions—

- You Must Believe Me—Impressions—ABC-Paramount
- I Wish You Love-Gloria Lynne-Ever-
- Let It Be Me—Betty Everett/Jerry Butler—Vee Jay Tennessee Waltz Sam Cooke RCA Victor
- Quicksand Martha & Vandellas Gordy Talk To Me—Sunny & Sunglows—Tear Drop
- 1963 Pride And Joy—Marvin Gale—Tamla
   Limbo Rock—Chubby Checker—Park-
- way Fingertips - Little Stevie Wonder -Tamla
- Love Of My Man—Theola Kilgore— Serock
- Easier Said Than Done—Essex—Roulette Hello Stranger - Barbara Lewis - At-
- lantic Mockingbird—Inez Foxx—Symbol
- The Monkey Time—Major Lance-Tell Him I'm Not Home—Chcuk Jack-
- son-Wand Cry Baby—Garnet Mimms & Enchanters—UA
- ers—UA
  Our Day Will Come—Ruby & Romantics—Kapp
  Candy Girl—Four Seasons—Vee Jay
  Two Lovers—Mary Wells—Motown
  Mickey's Monkey—Miracles—Tamla
  Hotel Happiness—Brook Benton—Mec
  Watermalen Men Men Scartweich

Watermelon Man — Mongo Santamaria

- Da Do Ron Ron—Crystals—Phillies
  You Are My Sunshine—Ray Charles—
  ABC 17.
- Don't Make Me Over-Dionne Warwick

Scepter

- Just One Look—Dorris Troy—Atlantic
  Wiggle Wobble—Less Cooper—Everlast
  He's So Fine—Chiffons—Laurie
  Heat Wave—Martha & Vandellas—Gordy
  Hey Girl—Freddy Scott—Colpix
  Walk Like A Man—Four Seasons—Vee 22. 23.
- Release Me—Esther Phillips—Lenox Zip A Dee Doo Dah—Bobby B Soxx & Blue Jeans—Phillies Busted—Ray Charles—ABC Another Saturday Night—Sam Cooke—
- Another Saurday Night—Sam RCA Victor South Street—Orlons—Cameo No One—Ray Charles—ABC Tell Him—Exciters—UA
- My Boyfriend's Back—Angels—Smash Take These Chains From My Heart—A Ray Charles—ABC
- Ray Charles—ABC Frankie & Johnny—Sam Cooke—Victor > Mama Didn't Lie—Jan Bradley—Chess Then He Kissed Me—Crystals—Phillies (Continued on page 74)



A GREAT BIG THANK YOU TO ALL THE DEE JAYS FOR THEIR SUPPORT DURING THE PAST YEAR. TONY

> \* S.R.O EVERY SHOW-EVERY NIGHT
>
> EVERY SHOW-EVERY NIGHT

CAESAR'S PALACE — LAS VEGAS (RETURN ENGAGEMENT JUNE 27, 1968) EMPIRE ROOM — CHICAGO WALDORF'S EMPIRE ROOM - N. Y. ROOSTER TAIL - DETROIT DIPLOMAT HOTEL — MIAMI BEACH GREEK THEATRE — LOS ANGELES

COLUMBIA RECORDS

CURRENT ALBUM: FOR ONCE IN MY LIFE PUBLICITY MANAGEMENT: ROGERS, COWAN & BRENNER, INC.

MUSIC COORDINATION: TONY TAMBURELLO

BOOKINGS: RECORD PROMO: JOE PETRALIA GAC

### PRODUCERS OF THE TOP 100 HITS FOR 1967

Action Productions 401 Main Greenwood, S.C.

Adams, Joe 2107 W. Washington 8lvd. Los Angeles, Calif.

Adler, Lou 800 Stone Canyon Bel Air, Calif.

Alaimo, Steve 495 S. E. 10th Court Hialeah, Fla.

Alpert, Herb c/o A&M Records 1416 No. La 8rea Hollywood, Calif.

Atkins, Chet c/o RCA Victor Records 800 17th Ave. So. Nashville, Tenn.

Axelrod, David c/o Capitol Record 1750 N. Vine St. Hollywood, Calif.

8acharach 8urt c/o Fred E. Ahlert, Jr. 15 East 48th St. New York, N.Y.

Bahari, Joe c/o Kent Records 5810 So. Normandie Los Angeles, Calif.

Barnes, J. J. c/o Groovesville Records 517 Pavilion, 1 Lafayette Pl. Detroit, Mich.

Barrett, Art c/o Original Sound Records 7120 Sunset Blvd. Los Angeles, Calif.

8arry, Jeff c/o Tallyrand Music 200 West 57th St. New York, N.Y.

c/o Dunhill Records 449 So. 8everly Dr. Beverly Hills, Calif.

8ateman, Robert 10 West 135th St. New York, N.Y.

Bernard, Abe 236 Eugene St. Baton Rouge, La.

8erniker, Mike c/o Columbia Records 51 West 52nd St. New York, N.Y.

Berns, Bert c/o Shout Records 1650 Broadway New York, N.Y.

8lackwell, Chris c/o Island Records 155 Oxford St. London, W1, England

8lake Edwards Productions c/o Smash Records 35 E. Wacker Drive Chicago, III.

Rogart, Neil

t/o Cameo/Parkway 250 West 57th St. New York, N.Y.

8ono, Sonny 7715 Sunset Blvd. Los Angeles, Calif.

Bowen, Jimmy c/o Warner Bros. Records 4000 Warner Blvd. Burbank, Calif.

8oyce, Tommy c/o A&M Records 1416 La 8rea Hollywood, Calif.

8oylan, John c/o Koppelman & Rubin 1650 Broadway New York, N.Y.

8radley, Owen c/o Decca Records 803 16th Ave. South Nashville, Tenn.

Bright Tunes Productions c/o Seymour Barash Williamsburg Savings Bank Hanson Pl. 8klyn, N.Y.

Bristol, J. c/o Tamla Motown Records 2648 W. Grand 8lvd. Detroit, Mich.

8rown, Doug c/o 8ill Sharpley Detroit Sound Music Co. 2120 Ewald Circle, Suite 23 Detroit, Mich.

Brown, James 200 West 57th St. New York, N.Y.

Buie, Buddy c/o Bill Lowery P.O. Box 9687 Atlanta, Ga.

Byrne, Ossie c/o N.E.M.S. Enterprises Sutherland House Argyle St. London W2, England

Calello, Charlie c/o Columbia Records 51 West 52nd St. New York, N.Y.

Carney, Richard E. Box 834, Greenwood Lake New York, N.Y.

Carson, Buzz 812 17th Ave. S. Nashville, Tenn.

Cates, George c/o Dot Records 1507 No. Vine Hollywood, Calif.

Charles, Ray c/o A8C Records 1330 Ave. of Americas New York, N.Y.

Chiprut, E. 1674 Broadway New York, N.Y.

Clark, Dave c/o Epic Records 51 West 52nd St. New York, N.Y.

Clark, Sam 1330 Ave. Of The Americas New York, N.Y.

Clinton, George c/o Revilot Records 8832 Puritan Ave. Detroit, Mich.

Cogbill, Tom c/o Atco Records 1841 Broadway New York, N.Y.

Coleman, Austin c/o Original Sound Records 7120 Sunset Blvd. Los Angeles, Calif.

Concert House Productions 315 W. 57th St. New York, N.Y.

Cooper, Ted c/o Epic Records 51 West 52nd St. New York, N.Y.

Corday, Mitch c/o Chartbuster Productions 1203 28th St. N.W. Washington, D.C.

Cordell, Ritchie c/o Roulette Records 1631 Broadway New York, N.Y.

Cordell, Denny c/o Decca Records Decca House London, England

Cosby, H. c/o Tamla Motown Records 2648 W. Grand 8lvd. Detroit, Mich.

Courtney, Lou 10 West 54th St. New York, N.Y.

Crew, Bob 1841 Broadway New York, N.Y.

Critch, Yoder 118 S. Weatherly Los Angeles, Calif.

Cropper, Steve c/o Volt Records 1841 Broadway New York, N.Y.

Cullen, 8ob c/o RCA Records 155 East 24th St. New York, N.Y.

Curb, Mike 1750 No. Vine Los Angeles, Calif.

Daryll, Ted 1650 Broadway New York, N.Y

David, Hal c/o Fred E. Ahlert, Jr. 15 East 48th St. New York, N.Y.

Davis, Carl 58 E. Roosevelt Rd. Chicago, III.

Davis, Don c/o Groovesville Records 517 Pavilion, 2 Lafayette Pl. Detroit, Mich.

Dean, J. c/o Tamla Totown Records 2648 W. Grand Blvd. Detroit, Mich.

Deazevedo, Alex c/o Capitol Records 1750 N. Vine Hollywood, Calif.

De Caro, Nick c/o Columbia Records 51 West 52nd St. New York, N.Y.

De Lory, Al c/o Capitol Records 1750 N. Vine Hollywood, Calif.

Diamond, Neil c/o Tallyrand Music 200 W. 57th St. New York, N.Y.

Douglas, Steve c/o Mercury Records 110 West 57th St. New York, N.Y.

Dowd, Tom c/o Atco Records 1841 Broadway, New York, N.Y.

Dozier, Lamont c/o Tamla Motown Records 2648 W. Grand Blvd. Detroit, Mich.

Drusky, Roy c/o MTA Records 26 West 58th St. New York, N.Y.

Dunwich Productions 25 W. Chestnut Chicago, III.

Engemann, Carl c/o Capitol Records 1750 N. Vine Hollywood, Calif.

Evans, Joe c/o Carnival Records 24 Branford Place Newark, N.J.

Evans, Richard c/o Cabet Records 320 East 21st St. Chicago, III.

Farrell, Wes c/o Coral Rock Productions 39 W. 55th St. New York, N.Y.

F.G.G. Productions 1619 Broadway New York, N.Y.

Finiz, 8ob 919 N. Broad Philadelphia, Pa

Fogelsong, Jim c/o RCA Victor Records 155 E. 24th St. New York, N.Y.

Franz, Johnny c/o Philips Records London, England

Fred, John 236 Eugene St. 8aton Rouge, La.

Fugua, H. c/o Tamla Motown Records 2648 W. Grand 8lvd. Detroit, Mich.

Futterman, Lew 315 West 57th St. New York, N.Y.

Galligan, Neil c/o Scepter/Wand Records 254 West 54th St. New York, N.Y.

Gamble, Kenny c/o Gamble Records 1650 Broadway New York, N.Y.

Garner, 8ob 3830 Cosby Houston, Texas

Garrett, Snuff c/o Viva Productions 1800 No. Argyle Hollywood, Calif.

Gentry, 8ob c/o Roulette Records c/o Roulette Reco 1631 Broadway New York, N.Y.

Gernhard, Phil 6747 1st Ave. South St. Petersburg, Fla.

Glasser, Dick c/o Warner Bros. Records 4000 Warner Blvd. Burbank, Calif.

Gold, Jack c/o Columbia Records 6121 Sunset Blvd. Hollywood, Calif

Golden, Jim MG Productions 2131 S. Michigan Ave. Chicago, III.

Goldstein, Jerry c/o U.N.I. Records 8255 Sunset Blvd. Hollywood, Calif. Gordon, Kelly c/o Capitol Records 1750 N. Vine Hollywood, Calif. Gordon, Marc Soul City, 1560 No. La 8rea Hollywood, Calif.

Gordy, Berry Jr. c/o Tamla/Motown Records 2648 W. Grand 8lvd. Chicago, III.

Gormann, Vinny c/o United Artists Records 729 7th Ave New York, N.Y.

Green, Charles York Pala Prod. 7715 Sunset Blvd. Hollywood, Calif.

Green, Stan c/o Scepter/Wand Records

254 West 54th St. New York, N.Y.

Greenberg, Jerry 28 Pembroke Rd. Hamden, Conn.

Greene, Marlin Norala Recording Corp. 101 East 2nd St. Sheffield, Alabama

Greenwich, Ellie c/o Tallyrand Music 200 West 57th Street New York, N.Y.

Grossman, Albert, 8 75 East 55th St. New York, N.Y.

Guercio, James, W. 151 El Camino Dr. 8everly Hills, Calif.

Guyden, Mac 812 17th Ave. S. Nashville, Tenn.

Hall, Rick P. O. Box 2238 603 E. Avalon Muscle Shoals, Ala.

Handler, Ken c/o Cantebury Records 9000 Sunset 8lvd. Hollywood, Calif. (Continued on page 76

### PAST R&B HITS (Continued from p. 72)

Shake A Tail Feather-Dutones-One-

Derful 39. Send Me Some Lovin'-Sam Cooke-Victor

You Can't Sit Down—Dovells—Cameo Foolish Little Girl—Shirelles—Scepter That's The Way Love Is—Bobby Bland

—Duke
Don't Say Nottin Bad About My Baby—
Cookies—Dimension
Desifinado—Getz & Byrd—Verve
Hitch Hike—Marvin Gaye—Tamla
Be My Baby—Rounettes—Phillies
I Who Have Nothing—Ben E. King— Atco

Pipeline—Chantays—Dot Ride—Dee Dee Sharp—Cameo Call On Me—Bobby Bland—Duke

1. I Know You Don't Love Me No More-

Barbara George—AFO
I Can't Stop Loving You—Ray Charles

—ABC-Paramount
The One Who Really Loves You—Mary Wells—Motown
Do You Love Me—Contours—Gordy

The Twist—Chubby Checker—Parkway Mashed Potato Time—Dee Dee Sharp—

Soul Twist—King Curtis—Enjoy Soldier Boy—Shirelles—Scepter Twistin' The Night Away—Sam Cooke-

RCA Victor Loco-Motion—Little Eva—Dimension Letter Full Of Tears—Gladys Knight—

Please Mr. Postman-Marvelettes-

Tamla Any Day Now—Chuck Jackson—Wand Something's Got A Hold On Me—Etta

James—Argo Snap Your Fingers—Joe Henderson—

Todd Baby It's You-Shirelles-Scepter

Poor Fool—Ike & Tina Turner—Sue
Duke Of Earl—Gene Chandler—Vee Jay
Ramblin' Rose—Nat Cole—Capitol
Slow Twistin'—Chubby Checker—Park-

way Don't Play That Song—Ben E. King—

Atco Anne Get Your Yo Yo—Little Junior

Parker—Duke Turn On Your Love Light—Bobby Bland

—Duke Limbo Rock—Chubby Checker—Park-

way
Peppermint Twist—Joey Dee—Roulette
Sherry—Four Seasons—Vee Jay
Rinky Dink—Dave "Baby" Cortez
Playboy—Marvelettes—Motown
He's A Rebel—Crystals—Philles
Party Lights—Claudine Clark— Chanceller

26. 27. 28.

cellor
31. Call It Stormy Monday—Bobby Bland

Popeye (The Hitchhiker)—Chubby

Checker—Parkway
Just Got To Know—Jimmy McCracklin 33.

34. You'll Lose A Good Thing—Barbara Lynn —Jamie Let Me In—Sensations—Argo Having A Party—Sam Cooke—RCA Vic-

tor Need Your Lovin'-Don Gardner &

DeeDee Ford—Fire Bring It On Home To Me—Sam Cooke —RCA Victor

Dear Lady Twist—Gary Bonds—Legrand Lover Please—Clyde McPhatter—Mer-Lost Someone—James Brown—King Walk On The Wild Side—Jimmy Smith

-Verve Unchain My Heart—Ray Charles—ABC

You Beat Me To The Punch-Mary Wells—Motown
If You Gotta Make A Fool Of Somebody

James Ray—Caprice
I'm Blue—Ikettes—Atco
You Don't Know Me—Ray Charles—
ABC

48. Beechwood 4-5789—Marvelettes—

Tamla
49. Gypsy Woman—Impressions—ABC
50. Lie To Me—Brook Benton—Mercury

1. Tossin' & Turnin'-Bobby Lewis-Bel-2. Will You Love Me Tomorrow-Shirelles

—Scepter Mother-In-Law—Ernie K-Doe—Minit Last Night—Mar-Keys—Satellite It's Gonna Work Out Fine—Ike & Tina Turner—Sue -Scepter

Shop Around—Miracles—Tamla Don't Cry No More—Bobby Bland—

Raindrops—Dee Clark—Vee Jay I Like It Like That—Chris Kenner—

Instant All In My Mind—Maxine Brown—Nomar Pony Time—Chubby Checker—Park-

way 12. Boll Weevil Song—Brook Benton—Mer-

Quarter To Three—U.S. Bonds—Legrand But I Do—Clarence Henry—Argo Stand By Me—Ben E. King—Atco Rainin' In My Heart—Slim Harpo— Excello

My True Story—Jive Five—Beltone Daddy's Home—Shep & Limeliters—

18 One Mint Julep—Ray Charles—Impulse I Pity The Fool—Ike & Tina Turner— 19

Blue Moon—Marcels—Colpix Angel Baby—Rosie & Original—High-land

Gee Whiz (Look At His Eyes)—Carla

Thomas—Atco You Can Have Her—Roy Hamilton— 24.

Epic He Will Break Your Heart—Jerry Butler

—Vee Jay
At Last—Etta James—Argo
For My Baby—Brook Benton—Mercury
Watusi Vibrations—Checker

Dedicated To The One I Love—Shirelles

-Scepter Let's Twist Again-Chubby Checker-

Parkway Hoochie Coochie Coo—H. Ballard & Midnighters—King 100 Lbs. Of Clay—Gene McDaniels—

Liberty
There's A Moon Out Tonight—Capris—

Old Town
Don't Cry Baby—Etta James—Argo
Mama Said—Shirelles—Scepter
Some Kind Of Wonderful—Drifters—

Atlantic

Attantic
Every Beat Of My Heart—G. Knight &
Pips—Vee Jay/Fury
Ya Ya—Lee Dorsey—Fury
Find Another Girl—Jerry Butler—Vee

40.

Jay
School Is Out—U.S. Bonds—Legrand
Runaway—Del Shannon—Big Top
Let's Go, Let's Go—H. Ballard & Midnighters—King
Hit The Road Jack—Ray Charles—ABC

I Count The Tears—Drifters—Atlantic

Count The Tears—prifters—Atlantic Spanish Harlem—Ben E, King—Atco A Little Bit Of Soap—Jarmels—Laurie Cupid—Sam Cooke—RCA Victor I Idolize You—Ike & Tina Turner—Sue Think Twice—Brook Benton—Mercury Trust In Me—Etta James—Argo 45. 46. 47. 48. 49. 50.

Cash Box—December 23, 1967

## TO ALL OUR FRIENDS SEASON'S CREETINGS THE LETTERMEN



### PRODUCERS OF THE TOP 100 HITS FOR 1967

Hart, Babby c/a A&M Records 1416 La Brea Hollywoad, Calif.

Hartalid, Dauglas, F. 7033 Sunset Blvd. Hallywaod, Calif.

Hatch, Tany c/o Pye Recards A.T.U. House G. T. Cumberland Pl. Landan W2, England

Hawkins, Dale c/a Abnack Records 825 Olive St. Dallas, Texas

Hayes, Isaac c/a Stax Recards 1841 Broadway New Yark, N.Y.

Haywaod, Leon 2426½ Lucerne St. Los Angeles, Calif.

Hazlewood, Lee 4635 Ledge Ave. No. Hallywood, Calif.

Hedafy, Najeeb c/o Roulette Records 1631 Broadway New York, N.Y.

Holland, Brian c/a Tamla Motawn Records 2648 W. Grand Blvd. Detroit, Mich.

Halland, Eddy c/o Tamla Motown Records 2648 W. Grand Blvd. Detrait, Mich.

Holmes, Bill 6362 Hallywaod Blvd. Hollywaod, Calif.

Holtzman, Marvin c/a Capital Records 1750 No. Vine Hollywoad, Calif.

Haaven, J. 8255 Sunset Blvd.

Horn, L. c/a Tamla/Matown Records 2648 W. Grand Blvd. Detroit, Mich.

Howe, Bones 4447 Cromwell Ave. Las Angeles, Calif.

Huff, Leon c/a Madara White Productions 250 S. Braad St. Philadelphia, Pa.

Hughes, Gene c/a Fraternity Records Rm. 105, Sheraton Gibson Hotel Cincinnati, Ohia

Hunter, Ivy c/a Tamla Motawn Records 2648 W. Grand Blvd. Detrait, Mich.

In The Pocket Prod. Ce. 629 W. Milwaukee Detroit, Mich.

Detroit, Mich.

Ivy, Quin Norala Recarding Corp. 102 E. 2nd Street Sheffield, Alabama

Jackson, Al c/a Stax Recards 1841 Broadway New Yark, N.Y.

Jacabsen, Erik c/o Koppelman & Rubin 1650 Broadway New Yark, N.Y.

Jarrard, Rick
c/o RCA Victor Recards
155 East 24th Street

Jaye, Jerry c/o London Records 539 West 25th Street New York, N.Y.

Jerame, Bill Real Good Productions 1697 Braadway New York, N.Y.

New York, N.Y.

Jerome, Henry c/a United Artists Records 729 7th Ave. New York, N.Y.

Jerome, Steve Real Good Productions 1697 Broadway New York, N.Y.

Johnston, Bob c/a Columbia Records 51 West 52nd Street New York, N.Y.

J.R. Enterprises Inc. 530 W. Main Hendersonville, Tenn. Kahl, Phil 1650 Broadway New Yark, N.Y.

Kapp, Dave Kapp Records 136 East 57th Street New Yark, N.Y.

Kapralik, Dave c/a Date Records 51 W. 52nd St. New Yark, N.Y.

Kasenetz, Jerry 1674 Broadway New Yark, N.Y.

1674 Braadway New York, N.Y.

Keller, Jack 4517 Greengate Ct. W. Lake Village, Calif.

Kent, Al c/o Rit-Tic Records 2307 Edison Detroit, Michigan

Kerr, George Tra-San Productions 66 Teford St. E. Orange, N.J.

Kesler, Stan 804 16th Ave, S. Nashville, Tenn.

Killen, Buddy c/o Tree Music 905 16th Ave. Sa Nashville, Tenn.

Kilpatrick, Lincoln 417 West 56th St. New York, N. Y.

King, Windsor 315 West 57th St. New York, N.Y.

Klein, Gary c/o Koppelman & Rubin 7033 Sunset Blvd. Hallywaod, Calif.

Kappelman, Charles 1650 Broadwav New York, N.Y.

Kornfeld, Artie c/o Mylin Prod. c/o MGM Records 1350 Ave. af Americas

Lambert, Kit 6 Chesterfield Gardens London W1, England

Lane, Ronnie c/a Immediate Records. Ltd. 63-69 New Oxford St. London, England.

McCoy, Van c/o Camea/Parkway Records 1650 Broadway New York, N.Y.

Madara, John c/o Madara White Productions 250 S. Broad St. Philadelphia, Pa.

Marks, Larry c/o A&M Records 1416 La Brea Hollywood, Calif.

Marriott, Steve c/o Immediate Recards Co. Ltd. 63-69 New Oxford St. London, England.

Martin, Gearge c/o EMI Record Ltd. Hayes, Middlesex, England.

Mayfield, Curtis c/o Queens Baaking 1650 Braadway New Yark, N.Y.

Meaux, Huey c/o Music Enterprises, Inc. 3111 Leeland Ave. Houston, Texas

Melcher, Terry c/o Columbia Records 51 West 52nd Street New York, N.Y.

Mersey, Robert c/o Calumbia Records 51 West 52nd Street New York, N.Y.

Michaels, Tany c/o United Artists Records 729 7th Ave. New York, N.Y.

Miller, Bobby c/o Cadet Records 320 East 21st St. Chicago, III.

Miller, Jimmy c/o Island Records 155 Oxford St. London, W1, England Mila, Ron c/o Centar Records 3339 N. Orlando St. Chicaga, III.

Mitchell, Willie 4968 William Arnald Rd. Memphis, Tenn.

Moman, Chips 827 Thamas St. Memphis, Tenn.

Montague c/o Mark II 5371 West Pico Blvd Los Angeles, Calif.

Maore, Scotty c/o Music City Records 821 19th Ave. Nashville, Tenn.

Morgan, Bob c/o MGM Recards 1350 Ave of the Americas, New Yark, N.Y.

Margan, Tom c/o Capital Records 1750 N. Vine Hollywaod, Calif.

Marris, Richard c/o Gordy Records 2648 W. Grand Blvd. Detroit, Mich.

Morton, Shadow 1650 Braadway New York, N.Y.

Mass, Jerry c/o A&M Records 1416 No. La Brea Hallywood, Calif

Most, Mickie c/o RAK Music Mgt. Ltd. The Penthouse 155 Oxford St. London W1, England

Murray, Jerry 1729 Delaware Ave. Detroit, Mich.

Nelson, Ken c/o Capitol Records 1750 Bo. Vine Hallywood, Calif.

Nitzsche, Jack c/a Epic Records 51 West 52nd Street New York, N.Y.

Nossel, Trod 10 George Street Wallingford, Conn.

Okum, Milton 50 Central Park W. New York, N.Y.

Oldham, Andrew, i. Decca Hause London, England

Oliver, Tommy c/o Imperial Recards 1556 N. La Brea Hollywaod, Calif.

Otis, Clyde 1697 Braadway, New York, N.Y.

Papa Don Productions, Inc. Mabil Op. JS-4-3538 Pensacola, Fla.

Par-Lo Productions 728 Camp Street New Orleans, La.

Paul, Clarence c/o Tamla Motown Records 2648 W. Grand Blvd. Detroit, Mich.

Penn, Don c/o American Sound Studio 827 Thomas St. Memphis, Tenn.

Philips, John 499 So. Beverly Dr. Beverly Hills, Calif.

Poe, Bobby c/o Chartbuster Productions 1203 28th St. N.W. Washington, D.C.

Palhemus, Art c/o Longhair Production 200 West 57th Street New York, N.Y.

Parter, David c/o Stax Records 1841 Broadway New York, N.Y.

Ragovoy, Jerry 219 West 79th St. New York, N.Y.

Rascals, Young c/o Atlantic Records 1841 Broadway New York, N.Y. Ratner, Norm c/o Dunhill Records 449 So. Beverly Dr. Beverly Hills, Calif.

Ray, Eddie c/o Tower Records 1750 N. Vine Hollywood, Calif.

Redding, Otis c/o Phil Walden Artists & Pramotion Macan, Ga

Reno, Bob c/o Cameo/Parkway 250 West 57th Street New York, N.Y.

Richards, Ron c/o A.I.R. London Ltd. 101 Baker Street London W2, England

Rinehart, Bill c/o Atco Recards 1841 Broadway New York, N.Y. Riopell, Jerry 1416 La Brea Hallywood, Calif.

Rivers, Johnny Soul City 1560 N. La Bera Hollywood, Calif.

Raberts, Howard, A. c/o Columbia Records 51 West 52nd St. New York, N.Y.

Robinson, Smokey c/o Tamla Motown Record 2648 W. Grand Blvd. Detroit, Mich.

Rodgers, A. c/o James Productions (Bell) 1776 Broadway New York, N.Y.

Rass, Brian 2991 Ingledale Terr. Las Angeles, Calif.

Ross, Jerry c/o Mercury Rceords 745 5th Ave. New York, N.Y.

Rothchild, Paul A. c/o Elektra Records 1855 Broadway New York, N.Y.

Rowe, Dick c/o Decca Ltd. 9 Albert Embankment London S.E. 11, England

Rubin, D. 1650 Broadway New York, N.Y.

Rubinson, David c/a Columbia Records 51 West 52nd St. New York, N.Y.

Sandusky, Vernan c/o Chartbuster Productions 1203 28th St. N.W. Washington, D.C.

Saraceno, Joe c/o Imperial Records 6920 Sunset Blvd. Hollywoad, Calif.

Schmitt, Al c/a RCA Victor Records 155 East 24th St. New York, N.Y.

Segar, Bob c/o Cameo Records 250 West 57th St. New York, N.Y.

Sehorn, M. E. 1211 St. Philip New Orleans, La.

Shal Talmy Productions. c/o Warner Bros. Records 400 Warner Blvd. Burbank, Calif.

Shapiro, Brad 495 S. E. 10th Court Hialeah, Fla.

Shepherd, Bill (Bunky) c/o Bunky Records 1421 S. Michigan Chicago, III.

Sherrill, Bill c/o Epic Records 51 West 52nd St. New York, N.Y.

Simon, John c/o Columbia Records 51 West 52nd Street New York, N.Y. Slay, Frank 6362 Hollywood Blvd. Hollywood, Calif.

Slane, P. F. c/o Dunhill Records 449 So. Beverly Dr. Beverly Hills, Calif.

Smith, Bobby c/o S.S.S. International Records 1650 Broadway New York, N.Y.

Smith, Dallas c/o Liberty Records 6920 Sunset Blvd. Hollywood, Calif.

Smith, Fred 7400 Fountain Ave Los Angeles, Calif.

Smith, Mike c/o Peter Walsh 6 South Hampton PI. London WC 2, England

Sauth, Joe c/o Columbia Records 51 West 52nd St. New York, N.Y.

Springfeld, Tom c/o E.M.I. Records, Ltd. Hayes, Middlesex, England

Stamp, Chris 6 Chesterfield Garden London W. J. England

Stanton, Allan c/o A&M Records 1416 La Brea Hallywaod, Calif.

Stevenson, Mickey c/o Clarence Avant 37 West 57th Street New York, N.Y.

Stewart, Jim c/o Stax/Volt Records 926 E. McLemore Memphis, Tenn.

Stigwood, Robert c/o N.E.M.S. Enterprises Sutherland House Argyle Street London W1, England

Stills, Steven c/o York Pala Productions 7715 Sunset Blvd. Hollywood, Calif.

Stone, Brian York Pala Productions 7715 Sunset Blvd. Hallywood, Calif.

Sullivan, Peter A.I.R. London Ltd. 101 Baker Street London W1, England

Super K Praductions c/o Laurie Records 165 West 46th St. New York, N.Y.

Tangerine Records 1330 Ave. of Americas New York, N.Y.

Taylor, Baron c/o Revilat Records 8832 Puritan Ave. Detroit, Mich.

Taylor, Chip 1650 Broadway New York, N.Y. Taylor, Creed 36 East 57th St. New York, N.Y.

Thiele, Bob c/o ABC Records 1330 Ave. of Americas New York, N.Y.

3 J's Production 529 East 89th Place Chicago, III.

Tokens, The 1697 Broadway

Toussaint, A. 1211 St. Philip New Orleans, La.

Tracey, Jack c/o Liberty Records 6920 Sunset Blvd. Hallywood, Calif.

Traut, Bill c/a Dunwick Productions 25 East Chestnut St. Chicago, III.

Tybalt, Marcus c/o Brompton Productions 8255 Sunset Blvd. Los Angeles, Calif. Usher, Gary c/o Columbia Records 51 West 52nd Street New York, N.Y.

Van, Teddy 1619 Broadway New York, N.Y.

Venet, Nick c/o Capitol Records 1750 N. Vine Hollywood, Calif.

804 16th Ave. South Nashville, Tenn.

Waronker, Lenny c/o Warner Bros. Records 4000 Warner Blvd. Burbank, Calif.

Weatherspoon, William c/o Tamla Motown Records 2648 W. Grand Blvd. Detroit, Mich.

2307 Edison Detroit, Mich.

c/a Dot Records 1507 N. Vine Hallywood, Calif

Wexler, Jerry c/o Atlantic Records 1841 Broadway New York, N.Y.

White, Dave
c/o Madara White Productions
250 So. Broad St.
Philadelphia, Pa.
Whitley, Ray
c/a Bill Lowery

Whitfield, Narman c/o Tamla/Motown Records 2648 W. Grand Blvd. Detroit, Mich.

c/o Date Records 51 West 52nd St. New York, N.Y.

Williams, Larry c/a Epic Records 51 West 52nd St. New York, N.Y. Williams, Shannon

Nashville, Tenn.

Wilson, Frank
c/o Tamla Motown Records
2648 W. Grand Blvd.
Detroit, Mich.

Wilson, Tom c/a MGM Records 1350 Ave. af Americas New York, N.Y.

Winfree, Jim c/o Capitol Records 1750 N. Vine Hollywood, Calif.

Wingate, Ed c/o Ric-Tic Records 2307 Edison Detroit, Mich.

8255 Sunset Blvd. Hollywood, Calif.

Waod, Randy c/a Dot Records 1507 No. Vine Hollywoad, Calif.

Waads, Pearl 100 West 85th Street New York, N.Y.

Wylie, Richard "Popcorn" 3044 Taylor Ave. Detroit, Mich.

Wyld, Bob c/o Longhair Productions 200 West 57th Street New York, N.Y.

635 Madison Ave. New York, N.Y.

York Pala Productions 7715 Sunset Blvd. Hollywood, Calif.

Young, Neil c/o York Pala Productions 7715 Sunset Blvd. Hollywood, Calif.

### **OTIS REDDING**

Will Live On In Our Hearts

ATLANTIC RECORDS • 1967

### TOP ALBUMS OF THE PAST 7 YEARS

### 1967

- ZHIVAGO—SOUNDTRACK—MGM DR

- DR. ZHIVAGO—SOUNDTRACK—MGM
  SOUND OF MUSIC—SOUNDTRACK—RCA
  A MAN & A WOMAN—SOUNDTRACK—
  UNITED ARTISTS
  More of the Monkees—Colgems
  Sgt. Peppers Lonely Hearts Club Band
  —Beatles—Capitol
  Surrealistic Pillow Jefferson Airplane—RCA
  S.R.O.—Herb Alpert & Tijuana Brass
  —A&M
- -A&M

- —A&M
  The Monkees—Colgems
  Monkees Headquarters—Colgems
  Doors—Elektra
  Sounds Like—Herb Alpert & Tijuana
  Brass—A&M
  Revenge—Bill Cosby—Warner Bros.
  I Never Loved A Man—Aretha Frankline Atlantic

- Mamas & Papas Deliver—Dunhill The Best of Lovin' Spoonful—Kama Sutra

- Sutra
  Born Free—Andy Williams—Columbia
  Collections—Young Rascals—Atlantic
  Whipped Cream & Other Delights—
  Herb Alpert & Tijuana Brass—A&M
  Wonderfulness Bill Cosby Warner
- Bros. 20. Release Me-Englebert Humperdinck-

- That's Life—Frank Sinatra—Reprise Flowers—Rolling Stones—London Insight Out Association Warner
- Born Free—Roger Williams—Kapp Paul Revere & The Raiders Greatest Hits—Columbia
- Between the Buttons-Rolling Stones
- —London Spirit of '67—Paul Revere & The Raiders—Columbia
- My Cup Runneth Over—Ed Ames—RCA Bob Dylans Greatest Hits—Columbia Supremes Sing Holland Dozier Holland
- —Motown
  Cabaret—Original Cast—Columbia
  Groovin—Young Rascals—Atlantic
  4-Tops-Live—Motown

### **SEASONS** GREETINGS **FROM**

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C-533

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THE TOPICS

NORMA JENKINS

THE LOVETTES

### CARNIVAL RECORD CORP.

24 Branford Place Newark, N.J. (201) 623-3328

- 34. Diana Ross & Supremes Greatest Hits -Motown
- Aretha Arrives—Aretha Franklin—At-35
- The Byrds Greatest Hits—Columbia Here Where There Is Love—Dionne Warwick—Scepter
- Ode To Billie Joe-Bobbie Gentry-Capitol
- Album 1700—Peter Paul & Mary—Warner Bros.
- Claudine Longet—A&M
  Are You Experienced—Jimi Hendrix
  Experience—Warner Bros.

- Temptations-Live—Gordy
  Mamas & Papas—Dunhill
  Georgy Girl—Seekers—Capitol
  Reach Out—4 Tops—Motown
- In The Arms of Love—Andy Williams
  —Columbia
- —Columbia
  Bee Gees 1st—Atco
  There's A Kind of Hush All Over The
  World—Herman's Hermits—MGM
  4 Tops Greatest Hits—Motown
  Vanilla Fudge—Atco

- 1. SOUND OF MUSIC—SOUNDTRACK—RCA VICTOR
- WHIPPED CREAM AND OTHER DELIGHTS
  —HERB ALPERT & TIJUANA BRASS—
- GOING PLACES—HERB ALPERT & TIJUANA BRASS—A&M
  Dr. Zhivago—Soundtrack—MGM
  South of the Border—Herb Alpert & Tijuana Brass—A&M

- Tijuana Brass—A&M
  The Best of Herman's Hermits—MGM
  The Best of the Animals—MGM
  What Now My Love—Herb Alpert &
  Tijuana Brass—A&M
  Lonely Bull—Herbt Alpert & Tijuana
  Brass—A&M
  Why La Therro Air? Bill Cooky War
- Why Is There Air?—Bill Cosby—Warner Bros. 10
- Fiddler on the Roof—Original Cast—
- Fiddler on the Roof—Original Cast—RCA Victor
  If You Can Believe Your Eyes and Ears—Mamas & Papas—Dunhill
  Big Hits (High Tide and Green Grass)
  —Rolling Stones—London
  My Name is Barbra, Two Barbra
  Streisand—Columbia
  September of My Years—Frank Sinatra—Reprise

- tra—Reprise
  Rubber Soul—Beatles—Capitol
  Wonderfulness Bill Cosby Warner
- The Dave Clark Five's Greatest Hits-
- Strangers in the Night—Frank Sina-tra—Reprise Spanish Eyes—Al Martino—Capitol 19.
- Lou Rawls Live—Capitol
  Aftermath—Rolling Stones—London
- Golden Hits of Roger Miller—Smash Somewhere My Love—Ray Coniff Singers—Columbia Just Like Us—Paul Revere & the Raiders—Columbia
- Ballad of the Green Berets—S/Sgt. Barry Sadler—RCA Victor Mary Poppins Soundtrack Buena
- Vista Out of Our Heads-Rolling Stones-
- London
- London
  December's Children (and Everybody's)—Rolling Stones—London
  Boots—Nancy Sinatra—Reprise
  Houston—Dean Martin—Reprise
  That Was The Year That Was—Tom
- Hat was the real flat was—foll Lehrer—Reprise Pet Sounds—Beach Boys—Capitol Help—Beatles—Capitol Soul and Inspiration—Righteous Bros.

- -Verve
- Shadow of Your Smile—Johnny Mathis —Mercury

  Mame—Original Cast—Columbia
  Crying Time—Ray Charles—ABC-Para-
- My Fair Lady—Soundtrack—Columbia Man of La Mancha—Original Cast—
- Kapp
- Revolver—Beatles—Capitol Midnight Ride—Paul Revere & the Raiders—Columbia
- Raiders—Columbia
  Beach Boys Party—Capitol
  Sounds of Silence—Simon & Garfunkel—Columbia
  The Young Rascals—Atlantic
  Yesterday & Today—Beatles—Capitol
  Thunderball—Original Motion Picture
  Soundtrack—United Artists
  Turn, Turn, Turn—Byrds—Columbia
  Daydream Lovin' Spoonful Kama
  Sutra

- 50. Hold On-Herman's Hermits-MGM

- MARY POPPINS SOUNDTRACK BUENA VISTA MY FAIR LADY—SOUNDTRACK—COL-UMBIA 1.

- CAST—RCA VICTOR
  Where Did Our Love Go—Supremes—
- Motown
- Goldfinger—Soundtrack—United Artists People—Barbra Streisand—Columbia Sound Of Music—Soundtrack—RCA Victor

- 10
- Victor
  Beatles '65—Capitol
  Beach Boys In Concert—Capitol
  Dear Heart—Andy Williams—Columbia
  Beach Boys Today—Capitol
  Bringing It All Back Home—Bob Dylan
  —Columbia
  —Columbia

- bia
  Blue Midnight—Bert Kaempfert—Decca
  Hello Dolly—Original Cast—RCA Victor
  Whipped Cream & Other Delights—
  Tijuana Brass—A & M
  Herman's Hermits On Tour—MGM
  Louie, Louie—Kingsmen—Wand
  Beatles VI—Capitol
  Roustabout—Elvis Presley—RCA Victor
  Joan Baez #5—Vanguard
  Girl Happy—Elvis Presley—RCA Victor
  Everybody Loves Somebody Dean
  Martin—Reprise
  Vinton's Greatest Hits—Epic
  Dear Heart & Other Songs About Love

- Vinton's Greatest Hits—Epic
  Dear Heart & Other Songs About Love
  —Henry Mancini—RCA Victor
  Yesterday's Gone—Chad & Jeremy—
  World Artists
  You've Lost That Lovin' Feelin'—
  Righteous Bros.—Philles
  Just Once In My Life—Righteous Bros.
  —Philles

- The Roar Of The Greasepaint—Original
- Cast— RCA Victor
  The Genius Of Jankowski—Horst Jan-
- ne Genius Of Jankowski—Horst Jankowski—Mercury
  12 x 5—Rolling Stones—London
  Ramblin' Rose—Nat King Cole—Capitol
  L-O-V-E—Nat King Cole—Capitol
  Hard Day's Night—Beatles—United
  Artists

- Marianne Faithfull—London Peter, Paul & Mary In Concert—
- Warner Bros. Warner Bros.
  Summer Days & Summer Nights—
  Beach Boys—Capitol
  Sugar Lips—Al Hirt—RCA Victor
  All Summer Long—Beach Boys—

- Capitol
  Your Cheating Heart—Soundtrack—
  MGM My Love Forgive Me-Robert Goulet-
- Columbia Out Of Our Heads—Rolling Stones—
- London My Fair Lady—Andy Williams—Columbia
- Downtown—Petula Clark—Warner Bros. That Honey In The Horn Sound—Al Hirt—RCA Victor

18.

- MEET THE BEATLES—CAPITOL HONEY IN THE HORN—AL HIRT— RCA VICTOR WEST SIDE STORY—SOUNDTRACK—
- COLUMBIA
- The Second Barbra Streisand Album—
- Ine Second Darbia Science.

  Columbia
  In The Wind—Peter, Paul & Mary—
  Warner Bros.
  Hello Dolly—Original Cast—RCA Victor
  The Barbra Streisand Album—Columbia
  Peter Paul And Mary—Warner Bros.
- Louie, Louie—Kingsmen—Wand Catch A Rising Star—John Gary—RCA Victor
- Movin'—Peter, Paul, Mary—Warner Bros. Pink Panther—Henry Mancini—RCA
- Victor 14. 15.
- Charade—Henry Mancini—RCA Victor Funny Girl—Original Cast—Capitol Hello Dolly—Louis Armstrong—Kapp Introducing The Beatles—Vee Jay Days Of Wine And Roses—Andy Wil-liams—Columbia liams—Columbia
  Ramblin'—New Christy Minstrels—
- Columbia Shut Down Vol. II—Beach Boys—

- Cotton Candy—Al Hirt—RCA Victor Today—New Christy Minstrels—Col-
- umbia
- Joan Baez In Concert—Vanguard
  The Beatles Second Album—Capitol
- Getz/Gilberto—Stan Getz & Joao Gilberto—Verve
  The Singing Nun—Soeur Souire—
- Philips
  Call Me Irresponsible And Other Academy Award Winners—Andy Williams
- -Columbia
- Great All Over—Dave Clark Five—Epic Trini Lopez At P.J.'s—Reprise Wives And Lovers—Jack Jones—Kapp Little Deuce Coupe—Beach Boys—
- Capitol Roy Orbison's Greatest Hits-Monu-
- ment Day's Night-Beatles-United
- Artists Bye Birdie—Soundtrack—RCA Victor
- Bach's Greatest Hits—Swingle Singers
  —Philips
- Something Special For Young Lovers

  Ray Charles Singers—Command
  Lawrence Of Arabia—Soundtrack—
- Colpix
  How The West Was Won—Soundtrack
  —MGM
  Heart In San Francisco—
- MGM I Left My Heart In San Francisco— Tony Bennett—Columbia Blue Velvet—Bobby Vinton—Epic All Summer Long—Beach Boys—
- Capitol Washington Square—Village Stompers —Epic Curb Your Tongue, Knave—Smothers
- Bros. Fun In Acapulco-Elvis Presley-RCA
- Painted Tainted Rose—Al Martino— Capitol Think Ethnic—Smothers Bros.—Mer-
- cury
  Sinatra's Sinatra—Reprise
  Beatles' Song Book—The Hollyridge
  Strings—Capitol
  Ingredients In A Recipe For Soul—
  Ray Charles—ABC Paramount
- Tender Is The Night—Johnny Mathis— 50. Something New—The Beatles—Capitol

- 1. WEST SIDE STORY—SOUNDTRACK—

- WEST SIDE STORY—SOUNDTRACK—Columbia
  PETER, PAUL & MARY—Warner Bros.
  MOVIN'—PETER, PAUL & MARY—
  Warner Bros.
  Joan Baez In Concert—Vanguard
  I Left My Heart In San Francisco—
  Tony Bennett—Columbia
  Moon River—Andy Williams—Columbia
  Lawrence Of Arabia—Soundtrack—
  Colpix
  Pot Luck—Flyis Presley—RCA Victor
- Pot Luck—Elvis Presley—RCA Victor Days Of Wine And Roses—Andy Wil-liams—Columbia Barbra Streisand Album—Columbia
- Bye Bye Birdie—Soundtrack—RCA Victor
- Jazz Samba—Stan Getz—Verve How The West Was Won—Soundtrack
  —MGM
- I Wanna Be Around-Tony Bennett-Columbia
- Roy Orbison's Greatest Hits—Monu-ment
- ment
  Surfin' U.S.A.—Beach Boys—Capitol
  Oliver!—Original Cast—RCA Victor
  Kingston Trio #16—Capitol
  Songs | Love To Sing—Frank Fontaine
  —ABC-Paramount Think Ethnic—Smothers Bros.—Mer-
- Our Man In Hollywood—Henry Mancini—RCA Victor
  Richard Chamberlain Sings—MGM
  Fly Me To The Moon—Joe Harnell—
- Kann Johnny's Newest Hits-Johnny Mathis
- -Columbia James Brown At The Apollo—King Broadway My Way—Nancy Wilson—
- Surfing—Ventures—Dolton Cleopatra—Soundtrack—20th Century
- Alley Cat—Bent Fabric—Atco
  Trini Lopez At PJ's—Reprise
  Sincerely Yours—Robert Goulet—Col-
- umbia 32. Themes For Young Lovers—Percy Faith -Columbia
  - (Continued on page 80)

### In Memoriam

JIMMY KING

PHALON JONES RONNIE CALDWELL CARL CUNNIGHAM

The Bar-Kays

ATLANTIC RECORDS • 1967



and THANKS, D.J.'s for your usual fine cooperation

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**KENT 479** 

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b/w NOTHING CAN CHANGE THE LOVE I HAVE FOR YOU

Z. Z. HILL

**KENT 481** 



<u>ಎಂದಿ ಎಂದು ಬರುವಾಗಿದ್ದಾರೆ.</u>

### TOP ALBUMS OF THE PAST 7 YEARS

- 33. Hail The Conquering Nero—Peter Nero—RCA Victor
  34. Shut Down—Beach Boys—Capitol
  35. Sinatra-Basie—Reprise
  36. 1962's Greatest Hits—Billy Vaughn—
- It Happened At The World's Fair—Elvis Presley—RCA Victor I Love You Because—Al Martino—
- Capitol
  New Frontier—Kingston Trio—Capitol
  My Son The Celebrity—Allan Sherman
  (Warner Bros.)
  1962's Early Hits—Lawrence Welk—
- Dot 42. Tell Tall Tales—New Christy Minstrels

- Tell Tall Tales—New Unitsty Ministers—Columbia
  Music Man—Soundtrack—Warner Bros.
  Blue Velvet—Bobby Vinton—Epic
  Hobo Flats—Jimmy Smith—Verve
  Latin Rendevous—Montovani—London
  Happy Beat—Ray Conniff—Columbia
  Paul & Paula Sing For Young Lovers—
  Philips
- Ring Of Fire—Johnny Cash—Columbia Sunny Side—Kingston Trio—Capitol

### 1962

- SIDE STORY—SOUNDTRACK—
- COLUMBIA
  CAMELOT—ORIGINAL CAST—COLUM-
- BLUE HAWAII-ELVIS PRESLEY-VIC-

- Joan Baez, Vol. 2—Vanguard Modern Sounds In C&W Music—Ray Charles—ABC-Par. Peter, Paul & Mary—WB Your Twist Party—Chubby Checker—
- Parkway
  Judy At Carnegie Hall—Judy Garland— 8.
- Judy At Carnegie Hall—Judy Garland—Capitol
  Time Out—Dave Brubeck—Columbia
  Doin' The Twist At The Peppermint
  Lounge—Joey Dee—Roulette
  Twist—Chubby Checker—Parkway
  Moon River—Andy Williams—Columbia
  Breakfast At Tiffany—Soundtrack—Victor

- Stranger On The Shore—Acker Bilk—
- Atco
  The Stripper—David Rose—MGM
- College Concert—Kingston Trio—Capitol
- A Song For Young Love—Lettermen—
  Capitol
  Music Man—Soundtrack—WB
  Flower Drum Song—Soundtrack—Decca
  Pot Luck—Elvis Presley—Victor
  L Left My Heart In San Francisco—
  Tony Report Columbia

- Tony Bennett—Columbia
  Runaround Sue—Dion—Laurie
  Moon River—Lawrence Welk—Dot
  Best Of The Kingston Trio—Capitol
  Hatari—Soundtrack—Victor (747)

- Sound Of Music—Original Cast—Col-
- umbia
- No Strings—Original Cast—Columbia I Remember Tommy—Frank Sinatra—
- Reprise Let There Be Drums—Sandy Nelson-
- Imperial
- Rome Adventure—Soundtrack—WB Close Up—Kingston Trio—Capitol Portrait Of Johnny—Johnny Mathis— Columbia

- Columbia
  Sinatra & Strings—Capitol
  Live It Up—Johnny Mathis—Columbia
  Bashin' Jimmy Smith—Verve
  Ray Charles' Greatest Hits—ABC-Par.
  Something Special—Kingston Trio—
  Capitol
- 40.
- Capitol
  Roses Are Red—Bobby Vinton—Epic
  State Fair—Soundtrack—Dot
  Behind The Button-Down Mind—Bob
  Newhart—WB
  George Maharis Sings—Epic
  Your Request Sing-Along—Mitch Miller
  —Columbia
- It Keeps Right On A-Hurtin'—Johnny Tillotson—Cadence Never On Sunday—Connie Francis— MGM
- 45. Midnight In Moscow—Kenny Ball—
- Kapp

  46. Great Motion Picture Themes—UA

  47. 'S Continental—Ray Conniff—Columbia

  48. Lovers Who Wander—Dion—Laurie

  49. Tonight—Ferrante & Teicher—UA

  50. Do The Twist With Ray Charles—Atlantic
- 50. Jazz Samba-Stan Getz & Charlie Byrd

- 1. CAMELOT—ORIGINAL B'WAY CAST— COLUMBIA 1. EXODUS—FILM TRACK—RCA VICTOR 3. GREAT MOTION PICTURE THEMES— VARIOUS ARTISTS—UNITED ARTISTS 4. G.I. Blues—Elvis Presley—RCA Victor

- Sound Of Music-Original B'way Cast -Columbia
- Never On Sunday—Film Track—United Artists
- Artists
  Calcutta—Lawrence Welk—Dot
  Knockers Up—Rusty Warren—Jubilee
  Button Down Mind Strikes Back—Bob
  Newhart—Warner Bros.
  Encore Of Golden Hits—Platters—
  Mercury
- Mercury Button Down Mind—Bob Newhart— Warner Bros.

- Warner Bros.
  Nice & Easy—Frank Sinatra—Capitol
  Make Way—Kingston Trio—Capitol
  T.V. Sing Along With Mitch—Mitch
  Miller—Columbia
  All The Way—Frank Sinatra—Capitol
  Something For Everybody—Elvis Presley—RCA Victor
  Exodus—Mantovani—London
  String Along—Kingston Trio—Capitol
  Sinatra's Swingin' Session—Frank Sinatra—Capitol
  Goin' Places—Kingston Trio—Capitol
  Genius + Soul = Jazz—Ray Charles
  —Impulse
  Johnny's Moods—Johnny Mathis—Col-
- Johnny's Moods-Johnny Mathis-Col-
- Wonderland By Night-Bert Kaempfert -Decca
- Brenda Lee—Brenda Lee—Decca Happy Times Sing-A-Long—Mitch Miller
- –Columbia
- Ring-A-Ding-Ding-Frank Sinatra-Re-
- prise Last Date—Lawrence Welk—Dot Judy At Carnegie Hall—Judy Garland
- —Capitol
  Tonight In Person—Limelighters—RCA

- Victor
  Carnival—Original B'way Cast—MGM
  Yellow Bird—Lawrence Welk—Dot
  Stars For A Summer Night—Various
  Artists—Columbia
  Portrait Of Johnny—Johnny Mathis—
  Columbia
- Columbia
- Memories Are Made Of This-Ray Con-
- niff—Columbia Rick Is 21—Rick Nelson—Imperial Sinatra Swings—Frank Sinatra—Re-
- prise Solid & Raunchy—Bill Black—Hi
- Belafonte Returns To Carnegie Hall— Harry Belafonte—RCA Victor This Is Brenda—Brenda Lee—Decca Genius Hits The Road—Ray Charles—
- ABC Paramount Exodus To Jazz—Eddie Harris—Vee
- Bobby Darin Story—Bobby Darin—Atco Quarter To Three—U.S. Bonds—Le-
- grand
  60 Years Of Music—Vol. II—Various
  Artists—RCA Victor
  Come Swing With Me—Frank Sinatra—
- Capitol Darin At The Copa—Bobby Darin—Atco The Astronaut—Bill Dana (Jose Jiminez)
- —Kapp Unsinkable Molly Brown—Orig. B'way
- Cast—Capitol
  Paul Anka's Big 15—Paul Anka—ABC
- Paramount
  50. I'll Buy You A Star—Johnny Mathis—
  Columbia

### 1960

- 1960

  1. THE SOUND OF MUSIC—ORIGINAL B'WAY CAST—COLUMBIA
  2. The Button Down Mind of Bob Newhart —Warner Bros.
  3. Sold Out—The Kingston Trio—Capitol
  4. Heavenly—Johnny Mathis—Columbia
  5. 60 Years of Music America Loves Best —RCA Victor Encore of Golden Hits-The Platters-
- Mercury
  7. Here We Go Again—The Kingston Trio
- -Capitol 8. Elvis Is Back—Elvis Presley—RCA
  Victor
- 9. Theme From A Summer Place—Percy
- Theme From A Summer Place—Percy Faith—Columbia
   Nice 'N' Easy—Frank Sinatra—Capitol
   Belafonte At Carnegie Hall—Harry Belafonte—RCA Victor
   Faithfully—Johnny Mathis—Columbia
   String Along—The Kingston Trio—Capitol
   Connie Francis Sings Italian Favorites—MGM
   Brenda Lee—Decca

Capitol

- That's All—Bobby Darin—Atco
  Paul Anka Sings His Big 15—ABC
  Paramount
- Johnny's Moods—Johnny Mathis Let's All Sing With The Chipmunks—

Can Can-Original Film Soundtrack-

- The Lord's Prayer—The Mormon Tabernacle Choir—Columbia
   The Edge of Shelly Berman—Verve
   Gunfighter Ballads—Marty Robbins—
- Columbia
  Music From Mr. Lucky—Henry Man<sub>3</sub>
- Music From Mr. Lucky—Henry Man-cini—RCA Victor Look For A Star—Billy Vaughn—Dot Sentimental Sing Along With Mitch— Mitch Miller—Columbia Outsde Shelly Berman—Verve G.I. Blues—Elvis Presley—RCA Victor Darin At The Copa—Bobby Darin—

- For The First Time—Mario Lanza—RCA.
- Victor
  31. Kick Thy Own Self—Brother Dave Gardner—RCA Victor
  32. It's Everly Time—The Everly Bros.—
- This Is Darin—Bobby Darin—Atco Mario Lanza Sings Caruso Favorites— RCA Victor
- Ray Charles In Person—Atlantic Sing A Hymn With Me—Tennessee Ernie Ford—Capitol
- Genius of Ray Charles—Atlantic
  My Name . . . Jose Jiminez—Bill Dana
- My Name . . . Jose Jiminez—bill Dalla—Signature
   Fabulous—Fabian—Chancellor
   Elvis' Golden Hits—Vol. 2—Elvis Preswley—RCA Victor
   Rejoice Dear Hearts—Brother Dave. Gardner—RCA Victor
   Solid And Raunchy—Bill Black's Comboutie

- —Hi
  43. Fireside Sing Along With Mitch—Mitch
  Miller—Columbia
  44. Mack The Knfe—Ella In Berlin—Ella
  Fitzgerald—Verve
  45. Latin Ala Lee—Peggy Lee—Capitol
  46. Young At Heart—Ray Conniff—Colum-
- bia
  47. South Pacific—Original Film Soundtrack—RCA Victor
  48. Woody Woodbury Looks At Love And
  Life—Stereoddities
  49. 60 Years of Music America Loves Best
  —Vol. 2—RCA Victor
  50. No One Cares—Frank Sinatra—Capitol

### NECROLOGY / 1967

Members of the Music World

Who Died During the Year LaVerne Andrews, singer Harold Bakke, Columbia Records Lady Katharine Bainbridge, comp. Harold Bakke, Columbia Records
Lady Katharine Bainbridge, comp.
Martin Block, disk jockey
Jack Bregman, publisher
James Brockman, composer
Ronald Caldwell, member Bar-Kays
Jimmy Campbell, composer
Monte Carlo, lyricist
James Cavanaugh, lyricist
Andre Cluytens, conductor
Bud Coleman, guitarist
John Coltrane, saxist
Ida Cox, blues singer
Sylvester Cross, publisher
Carl Cunning, member Bar-Kays
Sylvia Dee, lyricist
Dave Dreyer, pianist-publisher
Nelson Eddy, singer
Mischa Elman, violinist
Brian Epstein, manager
Geraldine Farrar, singer
Syd Foley, publishing
Howard Frye, mandolinist
Richard Gabbe, manager
Walter Gross, composer-arranger
Woody Guthrie, composer-performer
Robert Hall, deejay
Langston Hughes, poet-lyricist
Mississippi John Hurt, blues singer

Woody Guthrie, composer-performer Robert Hall, deejay
Langston Hughes, poet-lyricist
Mississippi John Hurt, blues singer Phalon Jones, member Bar-Kays
Al Kaplan, MGM comptroller
Oscar Keleman, distributor
Matthew Kelly, member Bar-Kays
Zoltan Kodaly, composer
Geoffrey O'Hara, composer
Bert Lahr, entertainer
Otis Redding, singer
Fabian Sevitsky, conductor
Louis Singer, composer-arranger
Asher J. Shuffer, sales manager,
Eastern Co. of Cambridge, Mass.
Stuff Smith, jazz violinist
Willie Smith, jazz violinist
Willie Smith, saxist
Muggsy Spanier, cornetist
Rex Stewart, cornetist
Billy Strayhorn, composerperformer
Franz Waxman, composer
John Wesley Work, composer
Carl Zoehrins, pub. sales mgr.

### MERRY CHRISTMAS

from

The Beach Boys



MERRY CHRISTMAS MERRY CHRISTMAS SEASON'S GREETINGS SEASON'S GREETINGS MERRY CHRISTMAS MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS SERSON'S GREETINGS MERRY CHRISTMAS **SEASON'S GREETINGS** MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS MERRY CHRISTMAS SEASON'S GREETINGS SEASON'S GREETINGS MERRY CHRISTMAS SEASON'S GREETINGS MERRY CHRISTMAS SEASON'S GREETINGS ERRY CHR

SEASON'S GREETINGS
MERRY CHRISTMAS
SEASON'S GREETINGS
MERRY CHRISTMAS

SERSON'S GREETINGS MERRY CHRISTMAS

SEASON'S GREETINGS





A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

(TALLY COMPLETED DECEMBER 13, 1967—COVERS PRECEDING WEEK)

% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TITLE	ARTIST	LABEL	TOTAL % OF STATIONS TO HAV ADDED TITLES TO PROG. SCHED. TO DATE
48%	Darlin'—Beacl	h Boys—Capitol		48%
46%	Little Becky's ( Lamb-Warn	Christmas Wish-Becky er Bros		46%
45%	Everybody Kn	ows—Dave Clark Five—E	pic	63%
43%	Who Will Ans	swer—Ed Ames—RCA		83%
40%	Monterey—Eri	ic Burdon & Animals—MG	<b>SM</b>	66%
39%	Am I That Eas	sy To Forget—Engelbert H	lumperdinck—	67%
37%	Baby Now The Foundations	at I've Found You— s—UNI		41%
35%	Green Tambo	urine—Lemon Pipers—Bud	ldah	95%
33%	The Lesson—\	Vikki Carr—Liberty		33%
32%	Goin' Out Of A Lettermen—	My Head/Can't Take My Ey -Capitol	es Off You—	32%
30%	Lost-Jerry Bu	utler—Mercury		30%
29%	Skip A Rope	—Henson Cargill—Monume	ent	58%
28%	Spooky—Clas	sics IV—Imperial		35%
27%	SusanBuckin	nghams—Columbia		94%
26%	To Give—Fran	nkie Valli—Philips		26%
25%	Nobody But A	Ae—Human Beinz—Capito	ol	25%
24%	Explosion In A	My Soul—Soul Survivors—	-Crimson	24%
22%	It's Wonderful	—Young Rascals—Atlantic	c	22%
20%	My Baby Mus	t Be A Magician—Marvel	lettes—Tamla	63%
19%	Pick Up The P	ieces—Carla Thomas—Sta	ıx	19%
17%	Two Little Kids	s—Peaches & Herb—Date		17%
16%	I'm In Love	Wilson Pickett—Atlantic		25%
15%	Good Combine	ation—Sonny & Cher—Ato	co	15%
14%	We're A Winn	er—Impressions—ABC		14%
13%		at She's Doing Tonight— ce & Bobby Hart—A&M		13%
12%	A Voice In Th	e C <mark>hoir—Al Martino—Ca</mark> r	pitol	55%
11%		Vorlds—Lulu—Epic		49%
10%	Dancing Out (	Of My Heart—Ronnie Dov	ve—Diamond	58%

LESS THAN 10%—BUT MORE THAN 5%

Total % To Dat

Love Power—Sandpebbles— Calla 61%	Count The Days—Inez & Charlie Foxx—Dynamo	18%	Tomorrow—Strawberry Alarm Clock—UNI
Expecting To Fly—Buffalo Springfield—Atco 9%	I Can't Stand Myself—James Brown—King	47%	
This Thing Called Love— Webs—Popside 24%	I'm Coming Home—Tom Jones—Pa <i>rr</i> ot	8%	

# 

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### CashBox Looking Ahead

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- NO SAD SONGS (Press-BMI) Joe Simon (Monument 2602)
- WHERE IS THE PARTY (Frobob Polo Al To De Corlo—BM Helena Ferguson (Compass 7009)
- LITTLE DRUMMER BOY (International Korwin—ASCAP) Lou Rawls (Capital 2026)
- BREAK MY MIND (Windword Side-BMI) Bobby Wood (MGM 13797)
- HEY JOYCE (Emollo-BMI) Lou Courtney (Riverside 4594)
- UP TIGHT GOOD MAN (Fame—BMI) Loura Lee (Chess 2030)
- (Ollie McLoughlin—BMI) Deon Jockson (Carla 2537)
- CROSS MY HEART (Chevis—BMI) Billy Stewart (Chess 2002)
- I WONDER WHAT SHE'S DOING TONIGHT (Screen Gems-Columbio-BMI) Boyce & Hart (A&M 893)
- MR. BUS DRIVER (Eorl Barton—BMI) Bruce Chenell (Mola 579) 10
- BIG DADDY (Acuff-Rose-BMI) Boots Rondolph (Monument 1038) 11
- 12 OH HOW IT HURTS
  (B.ockbuster-BMI)
  Barboro Moson (Arctic 137)
- MELLOW MOONLIGHT (Evejim—BMI) Leon Haywood (Decco 32230)
- 14 7:30 GUIDED TOUR (Sunnybrook—BMI) Five Americans (Abnak 126)
- 15 | CALL IT LOVE (Sonavan—BMI) Monhottons (Cornivol 533)
- 16 SHOUT (Wemar Nom—BM!) Lulu (London 40021)
- FOR WHAT IT'S WORTH (Cotillion, East-BMI) King Curtis & King Pins (Atco 6534) 17
- DO ON TO OTHER (BOOME—BMI) Poul Revere & Roiders (Columbia 1386)
- ON A SATURDAY NIGHT (Eost—BMI) Eddie Floyd (Stax 233)
- SOMEBODY SLEEPING IN MY BED (East-BMI) Johnny Taylor (Stax 235)
- FINDERS KEEPERS (Myto Music-BMI) Al Kent (Ric Tic 133)
- FOXEY LADY (Seo Lark Yameto—BMI) Jimi Hendrix (Reprise 0641)
- 23 MOCKINGBIRD (Soturn-BMI) Aretho Fronklin (Columbio 44381)
- HOW BEAUTIFUL OUR LOVE IS (Cotologue—BMI) Plotters (Musicor 1288)
- MAGIC COLORS (Screen Gems Columbio-BMI) Lesley Gore (Mercury 72759)

- 26 TONY ROME (Sergeont—ASCAP) Nancy Sinotro (Reprise 0636)
- FACE THE AUTUMN (Trendsetters—ASCAP) Family (USA 886)
- YAKETY YAK (Tiger—BMI) Sam The Shom (MGM K 13863)
- OH HOW MUCH I LOVE YOU (Miller—ASCAP) Jack Jones (Kapp 880)
- MORE THAN A MIRACLE (Leo Feist-ASCAP) Roger Willioms (Kapp 843)
- PSYCHEDELIC SOUL (Cloman—BMI) Chylds (Reprise 7095)
- TOMORROW (Alarm Clock—ASCAP) Strowberry Alarm Clock (Uni 55046)
- DO WHAT YOU GOTTA DO (Johnny Rivers-BMI) Al Wilson (Soul City 761)
- LOVE IS BLUE Poul Mauriot (Philips 40495)
- PLEASE BELIEVE ME (Ron Com—ASCAP) Jimmy Roselli (United Artists 50234)
- 1'M COMING HOME (Edwin H. Morris—ASCAP) Tom Jones (Parrot 40024)
- TOO OLD TO GO WAY LITTLE GIRL (Diogenes-BMI) Shome (Poppy 501)
- 38 THAT LUCKY OLD SUN (Robbins—ASCAP) Bill Medley (Verve 10569)
- ZABADAK
  (AI Gollico-BMI)
  Dove Dee Dozy Beaky Mick & Tick
  (Imperiol 66270)
- WHEN THE LIGHTS GO ON AGAIN (Porgie—BMI) Koy Storr (ABC 11013) 40
- 41 A MAN NEEDS A WOMAN (Rise-Aim-BMI) Jomes Carr (Goldwax 332)
- 42 MISSION IMPOSSIBLE (Bruin-BMI) Lolo Schifrin (Dot 17059)
- A LOVE THAT'S REAL (Rozor Shorp—BMI) The Intruders (Gamble 209) 43
- 44 WHAT A STRANGE TOWN
  (E. B. Marks—BMI)
  Jimmie Rodgers (A&M 898)
- DON'T LOSE YOUR GROOVE (Street Car—BMI) Lovell Hardy (Rojoc 117)
- 46 OLD TOY TRAINS (Tree—BMI) Roger Miller (Smash 2130)
- 47 NEVER TOO MUCH LOVE (Curton—BMI) Bards (Capitol 2041)
- 48 HEY BOY (Green Light—BMI) Eighth Day (Kopp 862)
- KEEP YOUR COOL (rome—BMI) Terry & The Chain Reaction (United Artists 50199)
- KITES ARE FUN (Winborn Almitra-ASCAP) Free Design (Project 31324)



### DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

\* New To The Top 100

DAYOREAM BELIEVER (2:57)-Monkees-Colgems 1012 DAYUREAM BELIEVER (2:37)-MonRees-Loige 711 5th Ave., NYC PROD: Chip Douglas 8757 Wonderland Pk. Ave., L.A., Cal. PUB: Screen Gems BMI-711 5th Ave., NYC WRITER: John Stewart-FLIP: Goin' Down

HELLO GOODBYE (3:24) Beatles-Capitol 2056 HELLU GUUDBYE (3:24) Beatles-capitol 2 1750 N. Vine, Hollywood, Calif. PROD: George Martin c/o A.I.R. London, 101 Baker St., London, W.2. Eng. WRITERS: Lennon & McCartney FLIP: I'm A Walrus

#3
I SECOND THAT EMOTION (2:39)
Smokey Robinson & Miracles-Tamla 54149
2648 W. Grand Blvd., Det., Mich.
PROD: Smokey Robinson & A. Cleveland (Tamla)
PUB: Jobete BMI (same address)
WRITERS: Robinson, Cleveland
FLIP: You Must Be Love

#4
I HEARO IT THRU THE GRAPEVINE (2:53)
Gladys Knight & The Plps-Soul 35039
2648 W. Grand Blvd., Detroit, Mich.
PROD: N. Whitfield c/o Soul
PUB: Jobete BMI-address above
WRITERS: Whitfield-Strong
FLIP: It's Time To Go Now

#5
THE RAIN, THE PARK, AND OTHER THINGS (2:57)
The Cowsills—MGM 13810
1350 Ave. of the Americas, NYC
PROD: Artie Kornfeld c/o Mylin Prod.
PUB: Akbestal & Ludyin BMI-888 8th Av., NYC
WRITERS: A. Kornfeld-S. Duboff
ARR: Jimmy Wisner-FLIP: River Blue

CHAIN OF FOOLS (2:45)
Aretha Franklin-Atlantic 2464
1841 Broadway, NYC.
PROD: Jerry Wexler (Atlantic)
PUB: 14th Hour-BMI 1721 Field, Det., Mich.
Pronto-BMI 1841 Broadway, NYC.
WRITER: Don Covay FLIP: Prove It

### LITTLE DRUMMER BOY

Lou Rawls.....(Capitol) Harry Simeone Chorale...(20th-Fox) Bert Kaempfert .....(Decca) Midnight String Quartet . . . . (Dot) Stevie Wonder . . . . . . . (Tamla)
Joan Baez . . . . . . (Vanguard) Ed Sullivan ....(Columbia)
Floyd Cramer ....(RCA-Victor) Merv Griffin ......(MGM)
Do-Re-Mi Children's Chorus .. (Kapp) Ferrante & Teicher . . . . . (U.A.) Lennon Sisters . . . . . (Dot)

### SLEIGH RIDE

Leroy Anderson . . . . . . (Decca)
Jim Nabors . . . . . . (Columbia) Roy Rogers . . . . . . . . (Capitol) Andre Kostelanetz . . . . (Columbia) Henry Mancini ..... (RCA-Victor)
Andy Williams ..... (Columbia)
Al Caiola ..... (U.A.)
Al Hirt ..... (RCA-Victor)
New Cristy Minstrels ... (Columbia) Hermanos Zavala .....(Capitol) Jack Jones . . . . . . . . . . (Kapp) Boston Pops Orchestra . . (RCA Victor)

### CARAVAN

Bert Kaempfert .....(Decca)

### KEEP ON DANCIN'

Harper & Rowe.....(White Whale)

### WHO'S SORRY NOW

Bobby Vinton .....(Epic) I CAN'T BELIEVE THAT YOU'RE

### IN LOVE WITH ME

Virginia Wolves .....(ABC)

### THE SHEIK OF ARABY

Jim Kweskin Jug Band....(Reprise)

### RED ROSES FOR A BLUE LADY

Ernie Freeman .....(Dunhill)



MILLS MUSIC, INC.

1790 Broadway New York, N.Y. 10019 #7
WOMAN, WOMAN (3:12)-Union Gep-Columbia 44297
51 W. 52 St., NYC
PROD: Jerry Fuller c/o Columbia
6121 Sunset Blyd., L.A., Cal.
PUB: Glaser BMI-801 16 Av S., Nashville, Tenn.
WRITERS: J. Glazer, J. Payne
ARR: Al Capps-FLIP: Don't Make Promises

#8
YOU BETTER SIT OOWN KIDS (3:42)
Cher-Imperial 66261
6920 Sunset Blvd., L.A., Calif.
PROD: Sonny Bono-c/o De Carlo-Kreske
8560 Sunset Blvd., L.A., Calif.
PUB: Chrismare BMI-c/o Salvator Bono
7715 Sunset Blvd., L.A., Calif.
Cotillion BMI-1841 B'way., NYC
WRITER. Sonny Rono. WRITER: Sonny Bono ARR: Harold R. Battiste Jr.-FLIP: Elusive Butterfly

#9
BEND ME SHAPE ME (2:05)
American Breed-Acta 811
6565 Sunset Blvd., H'wood, Calif.
PROD: Bill Traut for Dunwich Prod.
25 E. Chestnut, Chicago, III.
PUB: Helios BMI 1619 Bway, NYC.
WRITERS: English-Weiss
ARR: Bill Traut-E. Higgins FLIP: Mindrocker

#10 #10
BOOGALOO OOWN BROAOWAY (2:41)
Fantastic Johnny C-Phil.-L.A. Of Soul #305
919 N. Broad St., Philadelphia, Pa.
PROD: Jesse James C/o Jamie-Guyden
PUB: Dandelion BMI-same address
James Boy Music BMI-Norristown, Pa.
WRITER: J. James
FLIP: Look What Love Can Make You Do

\*\*II
SKINNY LEGS AND ALL (3:10)-Joe Tex-Oial 4063
1841 B'way, N.Y., N.Y.
PROD: Buddy Killen c/o Tree Music
PUB: Tree BMI-905 16th Ave. S, Nashville, Tenn.
WRITER: Joe Tex
FLIP: Watch The One (That Brings The Bad News)

#12
IN ANO OUT OF LOVE (2:37)
Oiana Ross & Supremes-Motown 1116
2648 W. Grand Blvd., Det., Mich.
PROD: Holland, Dozier c/o Motown
PUB: Jobete BMI (same address)
WRITERS: Holland, Dozier, Holland
FLIP: I Guess I'll Always Love You #13

#13
SNOOPY'S CHRISTMAS (3:10)
Royal Guardsmen-Laurie 3416
165 West 46 Street, NYC
PROD: Phil Gernhard
6747 1st Ave. S., St. Petersburg, Fla.
PUB: S&J ASCAP c/o Schwartz 35 W. 45 St. NYC.
Next Day ASCAP c/o Hugo & Luigi 1619 Bway, NYC.
Kaiser ASCAP 1631 Broadway, NYC
WRITERS: Hugo & Luigi-Geo, Weiss
FLIP: It Kinda Looks Like Christmas

#14

MASSACHUSETTS (2:18)-Bee Gees-Atco 6532
1841 B'way, NYC
PROD: Robt Stigwood, Sutherland House,
Argyle St., London W1, England
PUB: Nemperor BM1-221 W. 57 St., NYC
WRITERS: B. Gibb, M. Gibb, R. Gibb
ARR: Bill Shepherd
FLIP: Sir Geoffrey Saved The World

#15
SHE'S MY GIRL (2:32) Turtles-White Whale 260
8961 Sunset Blvd., L.A., Cal.
PROD: Joe Wissert for Koppleman & Rubin,
1650 B'way, NYC
PUB: Chardon-BM 1650 B'way, NYC
ARR: Gordon Bonner-FLIP: Chicken Little Was Right

SUMMER RAIN (3:30)

SUMMER RAIN (3:30)
Johnny Rivers-Imperlal 66267
6920 Sunset Blvd., L.A. Calif.
PROD: Work c/o Johnny Rivers (same address)
PUB: Johnny Rivers BMI (same address)
WRITER: Jim Hendricks
FLIP: Memory Of The Coming Good

JUDY IN DISCUISE (2:47)
John Fred & His Playboy Band-Paula 282
728 Texas, Shreveport, La.
PROD: John Fred, Abe Bernard
236 Eugene St., Baton Rouge, La.
PUB: Su Ma BMI (same address as Paula)
WRITERS: J. Fred-A. Bernard
ARR: A. Bernard FLIP: When The Lights Go Out

#18
HONEY CHILE (2:56)
Martha Reeves & Vandellas-Gordy 7067
2648 W. Grand Blvd., Detroit, Mich.
PROD: R. Morris c/o Gordy
PUB: Jobete BMI (same address as Gordy)
WRITERS: Morris Moy-FLIP: Show Me The Way

#19
INCENSE & PEPPERMINTS (2:37)
Strawberry Alarm Clock-Unl 55018
8255 Sunset Blvd., L.A., Calif.
PUB: Claridge ASCAP
6362 Hollywood Blvd., H'wood, Cal.
PROD: Frank Slay & Bill Holmes-c/o Claridge
WRITERS: J. Carter-T. Gilbert
FLIP: The Birdman Of Alkatrash

#20
IT'S WONDERFUL (2:30)
Young Rascals-Atlantic 2463
1841 Broadway, NYC.
PROD: Young Rascals c/o Slacsar
PUB: Slacsar BMI-444 Madison Ave., NYC.
WRITERS: Felix Cavaliere-Eddie Brigatl
ARR: Arif Mardin FLIP: Of Course

#21
A DIFFERENT DRUM (2:38)
Stone Poneys-Capitol 2004
1750 N. Vine, H'wood, Cal.
PROD: Nick Venet (same address)
PUB: Screen Gems, Col. BMI 711 5th Av., NYC
WRITER: Mike Nesmith FLIP: I've Got To Know

I SAY A LITTLE PRAYER (3:04) Dionne Warwick-Scepter 12203 I SAY A LITTLE PRAYER (3:04)
Dionne Warwick-Scepter 12203
254 W. 54th St., NYC
PROD: Hal David-Burt Bacharach
c/o Fred Ahlert-15 E. 48th St., NYC
PUB: Blue Seas ASCAP-Jac ASCAP
15 E. 48th St., N.Y., N.Y.
WRITERS: Hal David-Burt Bacharach
ARR: Bacharach-FLIP: Theme from Valley of the Dolls

#23
NEXT PLANE TO LONOON (2:30)
Rose Garden-Atco 6510
1841 Bway., NY, NY
PRODE: Greenstone York Pala Prod.
7715 Sunset Blvd., L.A., Oalif.
PUB: Myrwood & Antiers Music BMI
c/o Kenneth G. Gist, Jr.
3696 Orcutt Rd., Santa Maria, Calif.
FLIP: Flower Town

#24
LAZY DAY (3:05)-Spanky & Our Gang-Mercury 72732
35 E. Wacker Dr., Chicago, III.
PROD: Jerry Ross c/o Mercury
745 5th Ave., NYC
PUB: Screen Gems BMI
711 Fifth Av., N.Y., N.Y.
WRITERS: Geo. Fischoff-Tony Powers
ARR: Jimmy Wisner
FLIP: It Ain't Necessarily (Byrd Ave.)

#25

KEEP THE BALL ROLLIN' (3:04)
Jay & The Techniques-Smash 2124
745 5th Ave., N.Y., N.Y.
PROD: Jerry Ross (Mercury)
PUB: Screen Gems BMI-711 5th Ave., NYC
WRITERS: D. Randell-S. Linzer
ARR: Jimmy Wisner-FLIP: Here We Go Again

#26
IF I COULO BUILD MY WHOLE WORLO AROUNO
YOU (2:21)
Marvin Gaye & Tammi Terrell-Tamla 54161
2648 W. Grand Blwd., Detroit, Mich.
PROD: Fuqua & Bristol c/o Tamla
PUB: Jobete PMI (same address)
WRITERS: Fuqua, Bristol & Bullock
FLIP: If This World Were Mine

#27
BEAUTIFUL PEOPLE (2:10)-Bobby Vee-Liberty 56009
6920 Sunset Blvd., L.A., Calif.
PROD: Dallas Smith c/o Liberty
PUB: Mirwood BMI-221 W. 57 St. NYC
WRITER: Kenny Gist Jr.
ARR: Dallas Smith-FLIP: I May Be Gone

NEON RAINBOW (2:59)-Box Tops-Mala 580 NEON RAINBOW (2:59)-Box Tops-Mala 580 1776 B'way, NYC PROD: Dan Penn-2870 Baskin, Memphis, Tenn. PUB: Earl Barton BMI 1121 S. Glenstone, Springfield, Mo. WRITER: Wayne Carson Thompson FLIP: Everything I Am

#29 #29
BY THE TIME I GET TO PHOENIX (2:42)
Glen Campbell-Capitol 2015
PROD: AI De Lory c/o Capitol
PUB: Johnny Rivers Music BMI
9028 Sunset Blvd., Los Angeles 69
WRITER: Jim West-ARR: Glen Campbell
FLIP: You've Still Got A Place In My Heart

#30 #30
LOVE ME TWO TIMES (2:37)-000rs-Elektra 45624
1855 B'way, N. Y., N. Y.
PROD: Paul Rothchild c/o Elektra Rec.
PUB: Nipper Music ASCAP-(same address)
WRITERS: The Doors-ARR: Same
FLIP: Moonlight Drive

#31
AND GET AWAY (2:35) Esquires-Bunky 7752
c/o Scepter 254 W. 54 St., NYC.
PROD: Bill Sheppard c/o Bunky
PUB: Hi-Mi BMI 7750 S. Calumet Av., Chi., III.
Flomar BMI 254 W. 54 St., NYC.
WRITERS: G. Moorer-B. Sheppard
ARR: Tom Tom FLIP: Everybody's Laughing

WEAR YOUR LOVE LIKE HEAVEN (2:26) Donovan-Epic 10253 51 W. 52nd St., NYC PROD: Mickie Most PROU: MICKIE MOST 155 Oxford St., London, England PUB: Peer Int'l BMI—1619 Bway., NYC Hi-Count BMI-Time & Life Bldg., NYC WRITER: D. Leitch-FLIP: Oh Gosh

#33
THE OTHER MAN'S GRASS IS ALWAYS GREENER
(3:02)-Petula Clark-Warner Bros. 7097
3701 Warner Blyd., Burbank, Calif.
PROD: Tony Hatch c/o Pye Records
A.T.J. House-Cumberland Pl., London W.1, Eng.
PUB: Northern ASCAP-445 Park Ave., NYC
WRITERS: Hatch & Trent-FLIP: At The Crossroads

#34
SUSAN (2:48) Buckinghams-Columbia 44378
51 West 52nd Street, NYC.
PROD: James William Guercio
151 El Camino Dr., Beverly Hills, Cal.
PUB: Bag O Tunes BMI c/o Richard Shelton
79 West Monroe Street, Chicago, III.
Diogens BMI (same address)
WRITERS: Holvay-Beisbier
ARR: J. W. Guercio FLIP: Foreign Policy

BEAUTIFUL PEOPLE (2:22)-Kenny O'Dell-Vegas 718 c/o White Whale-8961 Sunset Blvd., L.A., Cal. PUB: Ishmael BMI (same address) PROD: Porter & O'Dell WRITER: Kenny Gist, Jr.-FLIP: Flower Girl

#36
SINCE YOU SHOWED ME HOW TO BE HAPPY (2:45)
Jackie Wilson-Brunswick 55354
445 Park Ave., New York, N. Y.
PROD: Carl Davis c/o Brunswick
PUB: Jalynne BMI 2203 Spruce St., Phila., Pa.
BRC-BMI 445 Park Ave., NYC.
WRITERS: G. Jackson-F. Smith-G. Sims
FLIP: The Who Who Song

#37
YESTERDAY (2:42)-Ray Charles-ABC 11009
1330 Av. of Americas, NYC
PROD: Joe Adams
2107 W. Washington Blvd., L.A., Cal.
PUB: Maclen BMI-1780 B'way, NYC
WRITERS: Lennon, McCartney
AKR: Sid Feller
FLIP: Never Had Enough Of Nothing Yet

# J8
I CAN SEE FOR MILES (3:55)-The Who-Decca 322067
445 Park Ave., N.Y., N.Y.
PKOD: Kit Lambert
EXEC. PROD: Chris Stamp (Decca, Eng.)
PUB: ESSEX ASCAP-10 Columbus Circle, NYC
WRITER: Peter Townshend
FLIP: Mary-Anne With The Shaky Hands

#39
PLEASE LOVE ME FOREVER (2:34)
Bobby Vinton—Epic 10228
51 W. 52 St., NYC
PROD: BIIIy Sherrill-c/o Epic
PUB: Selma BMI c/o M. Craft-225 E. 57, NYC
WKITERS: J. Malone-O. Blanchard-FLIP: Miss America

AN OPEN LETTER TO MY TEENAGE SON (4:09)
Victor Lundberg-Liberty 55996
6920 Sunset Blvd., H'wood, Cal.
PRUD: Jack Tracey c/o Liberty
UB: Asa ASCAP c/o Liberty
WRITER: Robert R. Thompson-FLIP: My Buddy Car

PANCING BEAR (3:07) Mamas & Papas-Ounhill 4113-449 S. Beverly Dr., Bev. Hills, Cal. PROD: Lou Adler 8428 Sunset, Hollywood, Cal. PUB: Wingate ASCAP c/o Dunhill WRITER: John Phillips FLIP: John's Music Box

#42
WATCH HER RIDE (3:11)
Jefferson Airpiane-RCA Victor 9389
155 East 24 Street, NYC.
PROD: Al Schmitt C/O RCA Victor
6363 Sunset Blvd., Hollywood, Calif.
PUB: Jefferson Airplane c/O Wally Brady
1800 N. Argyle Ave., Hollywood, Calif.
WRITER: Kantner FLIP: Martha

#43 PATA PATA (3:10) Miriam Makeba-Reprise 0606 ATATION MINIMAM MARCHARRES USUB 3701 WARNER BIVD, Burbank, Celif.
PRUD: Jerry Ragovoy-219 W. 79 St., N.Y., N.Y.
PUB: Xina ASCAP-c/o L. Lewis-345 W. 58 St., NYC
WKITERS: Makeba-Ragovoy
AKR: Jimmy Wisner
FLIP: The Ballad Of The Sad Young Man

#44

#44
PEACE OF MIND (2:35)
Paul Nevere & Naiders-Columbia 44335
51 West 52 St., NYC
PROD: Terry Melcher c/o ABC
449 So. Beverly Dr., Beverly Hills, Cal.
PUB: Daywin BMI 250 N. Canon Dr. Bev. Hills, Calif.
WKITERS: M. Lindsay-T. Melcher
AKR: T. Melcher-FLIP: Do Unto Others

#45

#45
OKOLONA RIVER BOTTOM BAND (3:05)
Bebbie Gentry-Capitol 2044
1750 N. Vine, H'wood, Calif.
PROD: Kelly Gordon c/o Capitol
PUB: Larry Shayne ASCAP
6290 Sunset Blvd., H'wood, Calif.
WRITER: Bobbie Gentry
ARR: Jimmie Haskell FLIP: Penduli Pendulum

#46

# 46
I CAN'T STAND MYSELF (WHEN YOU TOUCH ME)
(3:25) James Brown-King 6144
1540 Brewster Ave., Cincinnati, Ohio.
PROD: James Brown (King)
PUB: Taccoa BMI & Soil BMI c/o King
WRITER: James Brown
ARR: James Brown
ARR: James Brown FLIP: There Was A Time

#47
MONTEREY (4:21)
Eric Burdon & The Animals-MGM 13868
1350 Ave. of the Americas, NYC
PROD: Tom Wilson c/o MGM
PUB: Slamina BMI 1619 Bway, NYC.
Sea Lark BMI 25 West 56th St., NYC.
WRITERS: Burdon-Briggs-WeiderJenkins-McCulloch
FLIP: Ain't That So.

#48

#48
I'M A WALRUS (4:35)-Beatles-Capitol 2056
1750 N. Vine, Hollywood, Calif.
PROD: George Martin-c/o A.I.R. London
101 Baker St., London W.2, England
PUB: Mac Len-BMI-1780 B'way, NYC
WRITERS: Lennon & McCartney-FLIP: Hello Goodbye

#49 #49
BEST OF BOTH WORLOS (2:59) Lulu-Epic 10260
52 W. 52 St., NYC.
PROD: Mickie Most
155 Oxford St
London, England
PUB: Dick James BMI 1780 Bway, NYC
WRITERS: D. Black-M. London
ARR: John Paul Jones-Peter Knight
FLIP: Love Loves To Love Love

#50 O-O, I LOVE YOU (2:58)-Oells-Cadet 5574
320 E. 21 St., Chicago, III.
PROD: Bobby Miller c/o Cadet
PUB: Chevis BMI (same address)
WRITER: Bobby Miller
ARR: Chas. Stepney-FLIP: There Is

I'LL BE SWEETER TOMORROW (2:45) O'Jays-Bell 691

1776 Broadway, NYC
PROD: Geo. Kerr for MIA Prod. c/o Bell
PUB: Zira BMI-P.O. Box 53, Manhattanville, N.Y.
Floteca BMI c/o Jack Pearl, 515 Mad. Av. NYC
Mia ASCAP-1776 Broadway, NYC
WRITERS: S. Poindexter-M. Thomas-J. Members-R. Poindexter
ARR: Richard Tee FLIP: 1 Dig Your Act



### DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

\* New To The Top 100

#52
EVERYBODY KNOWS (2:15)
Dave Clark Five-Epic 10265
51 West 52nd Street, NYC.
PROD: Dave Clark C/o Epic
PUB: Francis, Day & Hunter ASCAP
745 Fifth Ave., NYC.
WRITERS: L. Reed-B. Mason
ARR: Les Reed FLIP: Inside & Out

#53
GOIN' OUT OF MY HEAD/
CAN'T TAKE MY EYES OFF YOU (2:55)
Lettermen-Capitol 2054
1750 N. Vine, Hollywood, Calif.
PROD: Kelly Gordon c/o Capitol
PUB: Saturday BMI-1841 Bway, NYC.
& Seasons Four BMI-1501 Bway, NYC.
(Can't Take My Eyes Off You)
Vogue BMI-2449 Wilshire Blvd
Santa Monica, Calif. (Goin' Out Of My Head)
WRITERS: Ted Randazzo & Bobby Weinsteln
(Goin' Out Of My Head)
Bob Crewe & Bob Gaudio (Can't Take My
Eyes Off You)
ARR: Perry Botkin Jr. FLIP: I Believe

#54 #54
WHO WILL ANSWER? (3:42)
Ed Ames-RCA Viotor 9400
155 East 24th St., NYC.
PROD: Jim Fogelsong c/o RCA
PUB: Sunbury ASCAP 1650 Bway, NYC.
WRITERS: Davis-Aute
ARR: Perry Botkin Jr.
FLIP: My Love Is Gone From Me

#55
COME SEE ABOUT ME (2:57)
Jr. Walker & The All Stars-Soul 35041
2648 W. Grand Blvd., Detrolt, Mich.
PROD: Holland-Dozier c/o Soul
PUB: Jobete BMI (same address)
WRITERS: Holland-Dozier-Holland
FLIP: Sweet Soul

5 NEW SPIRITUAL LP'S

### THE BEST OF BROTHER JOE MAY

NASHBORO 7050

### THE EDNA GALLMAN COOKE MEMORIAL ALBUM

NASHBORO 7049

### THE BEST OF THE CONSOLERS

NASHBORO 7048

### THE BEST OF THE ANGELIC GOSPEL SINGERS

NASHBORO 7047

### THE BEST OF THE SWANEE QUINTET

**CRESCENT 3002** 

SHBO 1011 WOODLAND ST. RECORDS

Nashville, Tenn. 615-227-5081

#36
I'M IN LOVE (2:25) Wilson Pickett-Atlantic 2448
1841 B'Way, NYC
PROD: Tom Dowd-Tommy Cogbill c/o Atlantic
PUB: Pronto-BMI-1337 Via Del Ray
S. Pasadena, Calif.
WRITER: Bobby Womack-FLIP: Stagger-Lee

#57
WHAT'S IT GONNA BE (2:11)
Dusty Springfield-Philips 40498
35 E. Wacker Dr. Chicago, III.
PUB: Rumbalero BMI-1619 B'way., NYC
Ragmar BMI-219 W. 79 St., NYC
WRITERS: Ragovoy-Shuman
ARR: Gary Sherman-FLIP: Small Town Girl

#58
TELL MAMA (2:20)-Etta James-Cadet 5578
320 E. 21st St., Chicago, III.
PROD: Rick Hall, c/o Fame Rec. Studio
Muscle Shoals, Ala.
PUB: Fame BMI-(same address)
WRITER: Clarence Carter-ARR: Rick Hall & Staff
FLIP: I'd Rather Go Blind

#59
TO SIR WITH LOVE (2:44) Lulu-Epic 40187
51 W. 52 St., NYC
PROD: Mickie Most
c/o Allen Klein, Warwick Hotel, NYC
PUB: Screen Gems BMI-711 5th Av., NYC
WRITERS: D. Black-M. London
FLIP: The Boat That | Row

#60
BABY YOU GOT IT (2:00)
Brenton Wood-Double Shot 121
6515 Sunset Blvd., L.A., Calif.
PROD: Hooven-Winn, 8255 Sunset Blvd., L.A., Calif.
PUB: Big Shot BMI c/o Double Shot
WRITERS: A. Smitht-J. Hooven-J. Winn
FLIP: Catch You On The Rebound

#61
TOO MUCH OF NOTHING (2:30)
Peter Paul & Mary-Warner Bros. 7092
3701 Warner Blvd., Burbank, Calif.
PROD: Albert B. Grossman-Milton Okun
50 Central Park W., NYC.
PUB: Dwarf Music BMI, 15 E. 48 St., NYC.
WRITER: Bob Dylan
ARR: Milton Okun FLIP: House Song

#b4
GREEN TAMBOURINE (2:22) Lemon Pipers-Buddah 23
1650 Bway, NYC.
PROD: Paul Leka (c/o Buddah)
PUB: Kama Sutra BMI (same address)
WRITERS: P. Leka-S. Pinz
ARR: Paul Leka FLIP: No Help From Me

#63
AM I THAT EASY TO FORGET (3:05)
Engelbert Humperdinck-Parrot 40023
539 West 25th Street, NYC.
PROD: Peter Sullivan
A I.R., 101 Baker St., London W.I. Eng.
PUB: 4 Star BMI
9220 Sunset Blvd, L.A. Calif.
WRITERS: Belew-Stevenson
FLIP: Pretty Ribbons

#64
DEAR ELOISE (2:59)-Hollies-Epic 10251
51 W. 52nd Street, NYC
PROD: Don Richards
101 Baker St., London, England
PUB: Maribus Music-BMI-1780 B'way, NYC
WRITERS: T. Hicks, A. Clarke, G. Nash
FLIP: When Your Lights Turned On

MY BABY MUST BE A MAGICIAN (2:31)
Marvelettes-Tamla 54158
2648 W. Grand Blvd, Detroit, Michigan.
PROD: Smokey Robinson c/o Tamla
PUB: Jobete BMI (same address)
WRITER: William Robinson FLIP: I Need Someone #66

#66
LOYE POWER (2:10)-Sandpebbles-Calla 141
1631 B'way, New York, N. Y.
PROD: Teddy Vann, 1619 B'way, NYC
WRITERS: C. White, T. Vann
ARR: Sammy Lowe-FLIP: Because Of Love

#67 #67
BACK UP TRAIN (2:17)-AI Greene-Hot Line 15000 c/o Bell, 1776 B'way NYC
PROD: A. Rodgers-c/o James Production (Bell) PUB: Tosted-BMI 1315 Cass St. S.E., Grand Rapids, Mich. WRITERS: Palmer James-Curtis Rodgers FLIP: Don't Leave Me

#68 #68"
IN ANOTHER LAND (2:48) Bill Wyman-London 907
539 West 25th Street, NYC.
PROD: Rolling Stones
c/o Allen Klein Assoc., Warwick Hotel, NYC.
PUB: Gideon BMI-1271 6th Ave., NYC
WRITER: Bill Wyman
ARR: Rolling Stones FLIP: The Lantern

#69\* #69\*
LITTLE BECKY'S CHRISTMAS WISH (2:58)
Becky Lamb-Warner Bros. 7154
4000 Warner Blyd., Burbank, Calif.
PROD: Dick Glasser c/o Warner Bros.
PUB: Carlman BMI
8581 Wood Hollow Rd., Northfield, Ohio.
WRITERS: De Angelo, Casaban
ARR: Al Capps FLIP: Go To Sleep Little Lamb

#70
COVER ME (2:56) Percy Sledge-Atlantic 2453
1841 Broadway, NYC
PROD: Quinn Ivy & Marlin Greene
c/o Norala Rec. Co., 102 E. 2 St., Sheffield, Ala.
PUB: Pronto BMI-1841 Bway., NYC
Quinvy, BMI-P.O. Box 215, Sheffield, Ala.
WRITERS: M. Greene-Eddie Hinton
FLIP: Behind Every Great Man There's A Woman

#71
DANCING OUT OF MY HEART (2:35)
Ronnie Dove-Diamond 233
1650 Bway, NYC.
PROD: Phil Kahl c/o Diamond
PUB: Richard Irwin ASCAP (same address)
WRITERS: A. Badale-C. Harma
ARR: Ray Stevens FLIP: Back From Baltimore

#72
NOBODY BUT ME (2:11) Human Beinz-Capitol 5990
1750 N. Vine, H'wood, Cal.
PROD: Alex Deazevedo c/o Capitol
PUB: Wemar BMI, 1619 B'way, NYC
WRITER: R. Ilsey FLIP: Sueno

#73
CHATTANOOGA CHOO CHOO (2:30)
Harpers Bizarre-Warner Bros. 7090
3701 Warner Blvd., Burbank, Calif.
PROD: Lennie Waronker c/o Warner Bros.
PUB: Leo Feist ASCAP-1540 B'way, NYC
WRITERS: Gorden, Warren
ARR: Perry Botkin, Jr. FLIP: Hey, You in the Crowd

#74\*
EXPLOSION IN MY SOUL (2:19)
Soul Survivors-Crimson 1012
1005 Chestnut St., Phila., Pa.
PROD: Gamble, Huff, 250 S. Broad St. Phila, Pa.
PUB: Double Diamond BMI,
250 S. Broad St., Phila., Pa.
Downstairs BMI, 5412 Coage Ave., Phila, Pa.
WRITERS: K. Gamble, L. Huff
FLIP: Dathon's Theme

#75
TWO LITTLE KIDS (2:36) Date 1586
51 West 52nd Street, NYC.
PROD: David Kapralik c/o Date
Ken Williams c/o Date
PUB: Jalynne BMI
2003 Spruce St, Phila, Pa.
WRITERS: E. Recold-C. Davis-B. Acklin
ARR: Burt Keyes
FLIP: We've Got To Love One Another

#76
GOOD COMBINATION (3:03)
Sonny & Cher-Atco 6541
1841 Broadway, NYC
PROD: Sonny Bono
7715 Sunset Blvd. L.A. Calif.
PUB: Triparte Blvl 1650 Bway, NYC.
Pam-Bar BMI 400 Madison Ave, NYC.
D&K BMI c/o James Keith, Fairfax, Ala.
WRITER: Mark Barkan
ARR: Harold Battiste FLIP: You And Me

IN THE MISTY MOONLIGHT (2:44) IN THE MISTY MOUNTLEHI (2:44)
Dean Martin-Reprise 0640
3701 Warner Bivd., Burbank, Calif.
PROD: Jimmy Bowen-c/o Reprise
PUB: Four Star-BMI
9220 Sunset, Los Angeles, Calif.
WRITER: Cindy Walker
ARR: Ernie Freeman-FLIP: Wallpaper Roses

#78\* #78\*
THE LESSON (2:28) Vikki Carr-Liberty 56012
6920 Sunset Blvd., Hollywood, Cal.
PROD: Sammy Oliver c/o Liberty
PUB: Alto ASCAP 621 N. Alta Dr, Bev. Hills, Cal.
WRITER: Mack David
ARR: Sid Feller FLIP: One More Mountain

#79
BABY, NOW THAT !'VE FOUND YOU (2:36)
Foundations-UNI 55038
8255 Sunset Blvd. L.A. Calif.
PROD: Tony Macaulay c/o Pye Records
Cumberland Place, W1 England.
PUB: Saturday BMI-25 W. 56 St. NYC
Welbeck BMI-139 Piccadily
London W1, England
WRITERS: J. Macleod-T. Macaulay
FLIP: Come On Back To Me

#80 \* #80\*
DARLIN' (2:11) Beach Boys-Capitol 2068
1750 N. Vine, Hollywood, Calif.
PROD: Beach Boys c/o Capitol
PUB: Sea of Tunes BMI
9042 La Alba, Whittier, Calif.
WRITERS: Brian Wilson, Mike Love
FLIP: Here Today

#81
TICHYCOO PARK (2:45)-Small Faces-Immediate 501
51 West 52 St., NYC
PROD: Steve Marriott, Ronnie Lane
c/o Immediate Rec. Co. Ltd.
63-69 New Oxford St., London W1, Eng.
PUB: Nice Songs BMI c/o Sterling Gilmore & Co.
15300 Ventura Blvd., Sherman Oaks, Cal.
WRITERS: Marriott, Lane-FLIP: I'm Only Dreaming

#82 #82
INSANITY COMES QUIETLY TO THE STRUCTURED MIND (2:39) Janis lan-Verve Forecast 5072
1350 Ave of the Americas, NYC.
PROD: Shadow Morton c/o Dialogue
PUB: Dialogue BMI 1650 Bway, NYC.
WRITER: Janis lanARR: Janis lan-Shadow Morton
FLIP: Sunflakes Fall, Snowrays Call

#83\*
LOST (2:35) Jerry Butler-Mercury 72764
110 West 57 Street, NYC.
PROD: Gamble, Huff 250 S. Broad St, Phila, Pa.
PUB: Double Diamond BMI c/o Gamble Huff
Downstairs BMI, 5412 Osage Ave., Phila., Pa.
Parabut BMI, 1501 Broadway, NYC.
WRITERS: Gamble, Huff, Butler
ARR: Joe Renzetti
FLIP: You Don't Know What You Got Until You
Lose It #84

#84
A VOICE IN THE CHOIR (2:30)
Al Martino-Capitol 2053
1750 N. Vine, Hollywood, Calif.
PROD: Tom Morgan-Marvin Holtzman
c/o Capitol, 1270 6th Ave, NYC.
PUB: Case ASCAP 240, Central Pk S, NYC.
WRITERS: Danny DiMinno-Johnny Tucker
FLIP: The Glory Of Love

#85\*
TO GIVE (THE REASON I LIVE) (3:16)
Frankie Valli-Philips 40510
110 West 57th Street, NYC.
PROD: Bob Crewe 1841 Bway, NYC
PUB: Saturday BMI, c/o Bob Crewe
Seasons Four BMI 1501 Bway, NYC.
WRITERS: Bob Crewe, Bob Gaudio
ARR: Chas. Calello
FLIP: Watch Where You Walk

#86
STORY BOOK CHILDREN (3:00)
Billy Vera & Judy Clay-Atlantic 2445
1841 B'way, NYC
PROD: Chip Taylor & Ted Farrow
for Blackwood Music
1650 B'way, NYC
WRITERS: Chip Taylor & Billy Vera
FLIP: Really Together

#87\*
SKIP A ROPE (2:38)
Henson Cargill-Monument 1041
530 W. Main St., Hendersonville, Tenn.
PROD: Don Law, 2016 Terrace Pa, Nashville, Tenn.
PUB: Tree BMI 905 16th Ave S., Nashville, Tenn.
WRITERS: Jack Moran, Glenn D. Tuöb
FLIP: A Very Well Traveled Man

#88
PIECE OF MY HEART (2:34)-Erma Franklin-Shout 221
1650 B'way, NYC
PROD: Bert Berns c/o Shout
PUB: Web IV BMI (same address)
Ragmar Music BMI-219 W. 79 St., NYC
WRITERS: Bert Berns, Jerry Ragavoy
ARR: Gary Sherman
FLIP: Baby What You Want Me To Do

#89\* #89\*
PICK UP THE PIECES (2:30)
Carla Thomas-Stax 239
1841 Bway, NYC.
PROD: Al Bell, Don Davis for Washday Prod.
Under supervision of Hayes & Porter c/o Stax.
PUB: East BMI, 926 E. McLemore Ave,
Memphis, Tenn.
Groovesville BMI, 2454 Calvert St, Det. Mich.
WRITERS: D. Davis, K. Barker, F. Briggs
FLIP: Separation

#90

A LITTLE RAIN MUST FALL (2:24)

Epic Splendor-Hot Biscuit Disc Co. 1450

c/o Capitol, 1750 N. Vine, H'wood, Cal.

PROD: John Boylan c/o Koppelman & Rubin
1650 Broadway, NYC.

PUB: Chardon BMI-1650 Bway, NYC.

WRITER: Richard Fishbaugh

ARR: Trade Martin FLIP: Cowboys & Indians

#91 SOCKIN 1-2-3-4 (2:35) John Roberts-Duke 425 2809 Erastus St. Houston, Texas. PROD: Bob Garner 3830 Cosby, Houston, Texas. PUB: Don Music BMI (same address as Duke) WRITER: Roberts-Garner-FLIP: Sophisticated Funk

#92
SPOOKY (2:59) Classics IV-Imperial 66259
6920 Sunset Blvd., Hollywood, Calif.
PROD: Buddy Buie c/o Bill Lowery
P.O. Box 9687 N Atlanta, Georgia.
PUB: Bill Lowery BMI (same address)
WRITERS: Sharpe-Middlebrook
ARR: Buie-Cobb FLIP: Poor People #93\*

#93\*
LITTLE DRUMMER BOY (2:52)
Lou Rawls-Capitol 2026
1750 N. Vine, Hollywood, Calif.
PROD: Dave Axelrod C/O Capitol
PUB: Int'l Korwin ASCAP, 44 W. 56 St. NYC.
Mills ASCAP 1740 Bway, NYC.
WRITERS: Harry Simeone, H. Onorati, K. Davis
FLIP: There's A Child With A Toy #94\*

#94\*
WE'RE A WINNER (2:15) Impressions-ABC 11022
1330 Ave of the Americas, NYC.
PROD: Johnny Pate c/o ABC
PUB: Chi Sound Corp. BMI
79 W Monroe St. Chicago, III.
WRITER: C. Mayfield
ARR: Johnny Pate FLIP: It's All Over #95

#95
SOMETHING'S MISSING (2:45)
5 Stairsteps-Buddah 20
1650 Bway, NYC.
PROD: Clarence Burke, Jr. c/o Kama Sutra
PUB: Kama Sutra BMI 1650 Bway, NYC.
Burke Family BMI (c/o Kama Sutra)
WRITERS: C. Burke, Jr.-C. Burke, Sr.
ARR: Clarence Burke, Jr. FLIP: Tell Me Who

#96
THIS THING CALLED LOVE (2:49)
The Webs-Pop Side 4593
235 West 46 Street, NYC.
PROD: Robert Bateman-Lou Courtney
10 West 135 Street, NYC.
PUB: Emalou BMI 10 W. 135 St., NYC.
Andros BMI (same address)
WRITERS: W. Cooper-M. Boxley
FLIP: Tomorrow
#97 \* #96

#97\*
UNITED Part i (2:32) Music Makers-Gamble 210
1650 Broadway, NYC
PROD: Gamble-Huff, 250 S. Broad St. Phila, Pa.
PUB: Razor Sharp BMI 250 S. Broad St, Phila, Pa.
Block Buster BMI, 919 N. Broad St, Phila, Pa.
WRITERS: R. Gamble, L. Huff
FLIP: United Part II

#98
COUNT THE DAYS (2:36)
Inez & Charlie Foxx-Dynamo 112
240 West 55th Street, NVC.
PROD: Charlie Foxx c/o Dynamo
PUB: Catalogue BMI & C&I BMI (same address)
WRITERS: Charlie Foxx-Jerry Williams
Brooks O'Dell-Yvonne Williams
ARR: Richard Rome-Jerry Williams
FLIP: A Stranger I Don't Know

FLIP: A Stranger | Doi: 1. Stran

#100\*
I WONDER WHAT SHE'S DOING TONIGHT (2:38)
Tommy Boyce & Bobby Hart-A&M 893
1416 La Brea, Hollywood, Calif.
PROD: Boyce & Hart c/o A&M
PUB: Screen Gems Columbia BMI, 711 5th Ave, NYC.
WRITERS: Boyce & Hart
ARR: Artie Butler FLIP: Ambushers

## SINDOPEN SIN

Two super talents. With a built-in super market. And we predict that Anders 'n' Poncia will be the supergroup of 1968. They're different from any other artists around. Because their songs are different. Spiced with their own brand of humor. And delivered with a gentle kind of self-service philosophy that lets the listener help himself to a variety of interpretations. Get on the express line now and check out

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SO IT GOES

b/w Virgin To The Nite

The Sound of The Now Generation is on



ANDERS'n' PONCIA

A Kama Sutra Production/ Produced by Anders-Poncia



### X Record Reviews

### Picks of the Week

ROLLING STONES (London 906)

She's A Rainbow (2:48) [Gideon, BMI-Jagger, Richard]

Expect the unusual from the Rolling Stones and you won't be surprised! In their latest effort, the quintet steps up their blues beat with orchestrations that surround the listener in a swirling collage of offsetting tonal colors for a tremendous sounding single from the new "Satanic Majesties Request" LP. A solid item for pop programming and top sales. Flip: "2,000 Light Years From Home" (2:52) [Same credits] is an eerie venture with throbbing rhythm.

FRANKIE VALLI (Philips 40510)
To Give (The Reason I Live) (3:16) [Saturday, Four Seasons, BMI-Crewe,

Displaying the special flair for good music material with a pop appeal, Frankie Valli steps back into the spotlight with a tremendous side that could climb to the top of easy listening sheets and shoot for the winner's circle in pop areas. Brilliant vocal and ork arrangements bordering on classical give this side a fantastic impact. Flip: "Watch Where You Walk" (2:51) [Same credits] credits.1

BOBBY VINTON (Epic 10266)
Just As Much As Ever (2:20) [Roosevelt, BMI-Singleton, Coleman]

The newest offering from Bobby Vinton steps up the pace just slightly giving the artist a lilting ballad amply suited to his semi-pop good music styling. Following up his strongest single in recent months, "Please Love Me Forever," Vinton should have no trouble in soaring on the teen and middle-of-the-road spots with this beauty. Flip: "Another Memory" (2:10) [Acacia, ASCAP Vinton Alpea] ASCAP-Vinton, Allen]

CANDYMEN (ABC 11023) Deep in the Night (2:54) [Low-Sal, BMI-Bule, Nix, Adkins]

Exciting initial outing from the Candymen ("Georgia Pines") brought them to everyone's attention, and this strong follow-up is bound to put them higher in the top selling category than before. Hard hitting mid-speed ballad with some terrific team vocals and a fine instrumental showing. Breakout biggie. Flip: "Stone Blues Man" (2:07) [Unart, BMI-Bule, Adkins]

KING CURTIS & KINGPINS (Atco 6547)

I Was Made to Love Her (2:26) [Jobete, BMI-Cosby, Moy, Hardaway, Wonder] Hard rhythm and a near-jazz sax workout of recent hits with appeal for the pop and blues markets has paid off for King Curtis before (i.e. "Ode to Billie Joe") and the Memphis cooker comes back with a fiery revamping of the Stevie Wonder smash for another go-round. Should see bright action. Flip: "I Never Loved A Man" (2:45) [14th Hour, Pronto, BMI-Shannon]

PHIL FLOWERS (Dot 17058)
Cry On My Shoulder (3:43) [Shifting Flowers, BMI-Flowers, McCoy]

Coming off a big noise maker that spilled from the r&b field into pop sales, Phil Flowers follows up with terrific impact via "Cry on My Shoulder," a vibrant slow ballad that showcases the vocal power of the artist, Bare blues arrangements complement the vocal showing in a manner that will have this side moving high in pop and r&b circles. Flip: "Discontented" (2:15) [Same credits.]

PAUPERS (Verve Forecast 5074) Think I Care (2:58) [Egresser, BMI-Mitchell, Prokop]

Impressive drum shock opens this breakaway bombshell of a side in a funk-rock bag. The group's hearty handling of lyrical content, and hard hitting teen-oriented dance beat orchestrations put extra push behind this fine single, one that should spark strong action. Flip: "White Song" (2:54) [Same credits] is a slower, softer side, but also a strong one.

FALLEN ANGELS (Roulette 4785) Hello Girl (2:20) [Big Seven, BMI-Bryant]

Good initial response to the Fallen Angels has paved the way for this very solid second effort, a side that will easily surpass the earlier side. Hard rock ork sounds give the side drive, but vocal brilliance with new power from a cute back-choral humor make it an irresistible tune for teen response. Flip: "Most Children Do" (3:10) [Big Seven, BMI-Bryant, Danchik]

LOVE GENERATION (Imperial 66275) Maman (Mama) (3:44) [E. H. Morris, ASCAP-Charnin, Thomas]

From the score of the soon-to-open show "Mata Hari," this brilliant ballad of war and its effect on an individual soldier is an impressive performance from the orchestrational and vocal standpoint. Superb arrangements and production place added dramatic emphasis on the delivery of the wording in this magnificent vignette. Exposure in the play will make this compelling single a smash. Flip: "W. C. Fields" (2:44) [Four Star, BMI-Copeland, Bahler, Pobler]. Bahler1

ARLO GUTHRIE (Reprise 0644)
The Motorcycle Song (2:58) [Appleseed, ASCAP-Guthrie]

Already a favorite with a best selling album to his credit, Arlo Guthrie makes a big entry in the singles field with this bluesy song of the times that packs a folk guitar and funky harmonica orking to carry extra weight with teen and folk diskophiles. Cute lyrical spoof that should be well received. Flip: "Now And Then" (2:15) [Same credits] is another track taken from the "Alice's Restaurant" LP.

PEARL BAILEY (RCA Victor 9408) So Long Dearie (2:45) [Edwin H. Morris, ASCAP-Herman]

Sitting on top of the entertainment scene with her outstanding portrayal in the current "Hello, Dolly!" staging, Pearl Bailey is a certain winner to gain center-stage exposure for her new single from the show. Nifty bouncing track with all the mirth and zest of the songstress' talent packed into the performance. Flip: "Before the Parade Passes By" (2:15) [Same credits] is another good music pick from the Dolly score.

### Picks of the Week

**CONNIE FRANCIS (MGM 13876)** 

My World Is Slipping Away (2:47) [Screen Gems-Columbia, BMI-Sedaka,

Greenfield]

Slipping back into her familiar ballad stylings, Connie Francis should make a solid showing with this lightly country-tinged side that shows her in the old form that brought her many followers. The pretty material takes on shimmering beauty from the songstress' attractive styling, and looks like a strong pop-good sales item. Flip: "Till We're Together" (2:24) [Antigony, ASCAP-Arthur]

JIMMY McCRACKLIN (Minit 32033) Get Together (2:45) [Metric, BMI-McCracklin]

Sharp blues beat and a terrific vocal power set Jimmy McCracklin up for a big response across the r&b and pop boards. Fine dance tempo and an excellent production job do well by the talents of the artist giving him his best shot at breakout probability in some time. Always a fine showman, this original side should put him center stage. Flip: "How You Like Your Love" (2:20) [Same credits.]

WE FIVE (A&M 894)

High Flying Bird (2:55) [Bexhill, Quartet, Sleepy Hollow, ASCAP-Wheeler]

Long looking for the comeback item, the We Five should hit paydirt with this beautiful version of the present folk-favorite which has attracted considerable attention in recent months. Splendid female vocal lead performance and a soft folk-rhythm backdrop set the pace for one of the best singles to come up for "High Flying Bird." Flip: "What Do I Do Now?" (2:25) [SFO, BMI-Stewart, Steirling]

### **Newcomer Picks**

OHIO PLAYERS (Compass 7015)
Trespassin' (2:02) [Cudda Pane, BMI-Ohio Players]
Breaking right into an ear catching side, the Ohio Players start strong and pick up the action as the song develops. Some powerful blues workouts on the vocal end, and a top-notch beat for teen pop attractiveness give this side the solid impact needed to move high in both r&b and pop pictures. Should break open. Flip: "You Don't Mean It" (2:41) [Same credits.]

DICK CLAIR (Imperial 66272)

Hi Dad (2:40) [Asa, ASCAP-Clair, McMahon, Scott]

The first humorous reply to Victor Lundberg, this side is a cutie in terms of offhand talk, witty instrumentation (piano playing Sousa's "Stars & Stripes Forever"), and remarks that are bound to crack a smile on anyone who has heard the "Open Letter." Trmendous answer which is likely to receive smash programming action. Flip: "Tell That Joke" (2:43) [C&M, ASCAP-Clair, Mc-Mahon, Scott]

TROY KEYES (ABC 11027)
Love Explosions (2:55) [Zira/Floteca/Mia, BMI-Kerr, Harrison]

Exotic touches of harp runs give the smashing backdrop of this hard-driving rock outing a lot of plus value, and with an outpouring of vocal strength along the lines of Four Tops side this song gains enough momentum to sail high in the pop and blues listings. Tremendous punch and vigor to make it a fast teen favorite. Flip: "I'm Crying (Inside)" (3:35) [Same pubs, BMI-Harris, Kerr]

**COLOURS** (Dot 17060)

Brother Lou's Love Colony (2:30) [Hastings, Speed, BMI-Dalton, Montgomery] Blossoming strains of sitar and tabla give an electrified aura to this wild west coast sound side. Unusual lyrics, beautiful group vocal work and an overall serving of beat that suits the side to dance prospects make the deck one which should develop into a sleeper due to wake with a start after the first taste of exposure. No flip info available.

FLASH & BOARD OF DIRECTORS (Mala 586) I Pray For Rain (2:14) [Press, BMI-Penn, Oldham]

Slow rock rhythm leads through a powerful offering that should bring a big reception flocking to the new team of Flash and the Board of Directors. Extra fine lead vocal is highlighted by a string section that gives particular luster to the orchestral backdrop. A side with plenty of potential for pop action. Flip: "When the Love Light Is Shinin'" (2:00) [Same credits.]

AVENGERS (Jubilee 5609)
Everyone's Gonna Wonder (2:28) [Breck, BMI-Malcolm]

Unusual handling of instruments and a lively taste in the production makes this sampling of rock from New Zealand a side likely to be well greeted by teen pop listeners. The group has a new manner in rock that could set them high in the sales picture with "Everyone's Gonna Wonder." Fine effort. Flip: "Take My Hand" (2:15) [Sherman Devorzon, BMI-Addrissi, Addrissi] Addrissil

### Best Bets

TIM BUCKLEY (Elektra 45623) Morning Glory (2:51) [Third Story, BMI-Beckett, Buckley] Attractive folk BMI-Beckett, Buckley Attractive folk softie in the contemporary vein which includes excellent wording and imagery, splendid arrangements and the performing talent of Tim Buckley. Should catch much radio play along folk-college outlets. Flip: "Once I Was" (3:22) [Third Story, BMI-Buckley]

DRIFTERS (Atlantic 2471) DRIFTERS (Atlantic 2471)
Still Burning In My Heart (2:10)
[Unbelievable, BMI-McCoy, Stewart]
Still around and still kicking up a
storm, the Drifters deliver the most
powerful side from the team in a long
while. Good rhythm and tightly
worked vocals put the deck up for top
pop & blues showings, Flip: "I Need
You Now" (2:13) [Emalou-Pronto
BMI-Bateman, Courtney]





### ashBox Record Reviews

### Best Bets

ANDERS 'n' PONICA (Kama Sutra

So It Goes (1:47) [Kama Sutra, BMI-Andreoli, Poncia, Jr.] Story of a born loser who's adjusted to his lot comes over very well in this slow shuffling Nashville-ish cutie. Could attract responses with minimum exposure. Flip: "Virgin to the Nite" (1:55) [Same credits]

DEREK & RAY (Mercury 72763)
Theme From "The Fox" (2:33) [Warner Sevarts, BMI-Schifrin] Lovely theme from the forthcoming movie "The Fox." The easy listening track is a side that has enough sparkle for across-the-board programming. Flip: "Thoroughly Modern Millie" (2:03) [Northern, ASCAP-Cahn, VanHeusen]

PONY EXPRESS (Reprise 0650) PONY EXPRESS (Reprise 0650) (I Dream of) Pennies (2:30) [Yuma, ASCAP-Jacobs, Meskell] Teens on the breakup route could find this outing a fine gift for its collection of put-downs. Un-love song with lots of beat. Flip: "What You Done Done" (2:38) [Same credits]

FABULOUS CHIMES

Faithful to Me [Brazeltonis, BMI-Jones] Revived r&b interest of late in the oldie sound could turn up followers for this femme foursome who deliver the slow ballad in much the style of the Chantels. Treat with possibility. Flip info not available.

WALTER JACKSON (Okeh 7305) Everything Under The Sun (2:20) [Saturday, BMI-Crewe, Knight] Stepping up the pace after a brilliant ballad showing last time out, Walter Jackson proves that he is capable of continuing his torrid r&b action on both levels. Flip: "Road to Ruin" (3:32) [Jillbern, BMI-Knight, Neiman, Christopher]

WEBSTERS NEW WORLD (RCA

WEBSTERS NEW WORLD (RCA Victor 9410)
You Still Thrill Me, Babe (2:02)
[Norman-Leonard, BMI-Martin] Fine rhythm of the song is up-staged by a terrific display of astounding group vocal work. The harmonies and voice-instrumentation give "You Still Thrill Me, Babe" a shine that could spark breakout reaction. Flip: "When You Grew Up" (2:49) [Remember, ASCAP-Mason, Duffy]

RAW EDGE (Sidewalk 936) October Country (2:41) [Living Legend, ASCAP-Lloyd] Ear catching opener moves into a rapid-fire rock softie. Hard throb orking is covered with a blanket of soft vocal sounds for an appealing side [No flip info.]

SAMANTHA JONES (Ascot 2235)
Live for Life (Vivre Pour Vivre)
(2:41) [Unart, BMI-Lai, Gimbel] Latest of a long list of recordings of this smooth film theme, this track features a lovely vocal for enjoyable middle-of-the-road spinning. Flip: "Make Me Rainbows" (2:37) [Unart, BMI-Bergman, Bergman. Williams] Soft ballad from the "Fitzwilly" soundtrack score.

BEN & SPENCE (Atlantic 2460)
I Do (2:20) [Fame, BMI-Penn, Oldham] More of the enticing blues work by Penn & Oldham, this time delivered with grand soul-charm by the team of Ben & Spence. Cute track that could climb the r&b charts. Flip: "Ooh Poo Pah Doo" (2:26) [Minit, BMI-Hill]

YELLOW PAYGES (Uni 55043) YELLOW PAYGES (Uni 55043)
Our Time Is Running Out (2:36)
[Hanbo, BMI-Webb] Good rock workout that carries a peculiarly appealing
vocal and some hefty ork push to set
it on the winning road. Teen pop fans
could take to it. Flip: "Sweet Sunrise" (1:57) [Trousdale, BMI-Page] DEE ERWIN (Redd Coach 9-7) I Only Get This Feeling (2:20) [Left Turn, Groco, BMI-Ervin] Socking De-troit styled orking gives a hard punch to this strong opening and solidly performed love song. Terrific dance item. Flip: "Wrong Direction" (2:00) [Left Turn, Wally Roker, BMI-Ervin]

ORDELLS (Dionn 505)
Sippin' A Cup of Coffee (2:35) [Lemar, BMI-Andrews, Mason, Howard]
Haunting arrangements add a special tint to this slow serving of melancholia from the Ordells. Could crack the r&b charts. Flip: "Big Don" (2:20) [Bee Cool, BMI-Finiz]

DAVE "BABY" CORTEZ (Roulette

4783)
Soul Groovin' (2:15) [Patricia, BMI-Clowney] Funk backdrop and a terrific organ showcase should set up some action for vet instrumentalist "Baby" Cortez. The side carries a big beat punch for teen and blues reception. Flip: "Hot Chocolate" (2:15) [Same credits]

HOWARD TATE (Verve 10573) Stop (2:43) [Ragmar, Rumbalero, BMI-Shuman, Ragovoy] Latiny-blues beat on this top-notch soul chant make or this top-notch soul thant make it a likely to see plenty of exposure on both pop and r&b lines. Tremendous vocal gives the side enough energy to score. Flip: "Shoot 'Em All Down" (2:37) [Same credits]

TOM CARLISLE & CRAFTSMEN

(Columbia 44372)
I Saw the Light (2:20) [Roosevelt, BMI-Carlisle] Terrific hand-clap and mariachi plus dixie background gives this happy-go-lucky side a lift which could carry it high in the pop picture. High-handed carrying on with a zestful charm. Flip: "Nightingale" (2:53) [Same credits]

BARBARA WEST (Ronn 16) Will He Come Back (2:59) [Sims, ASCAP-Thomas] Downcast vocal showing from Barbara West and a good group orchestration makes this side a strong entry for r&b honors. Flip: "The Love Of My Man" (3:19) [Sylvia, BMI-Townsend]

ORACLE (Verve Forecast 5075)
The Night We Fell In Love (1:53)
[Moo-Moo. BMI-Green] Cowsill-y teen
ballad with some fine production work to give a big orchestral boost to the smooth sound of this breakout group. Hearty welcome is likely to turn up for this item. Flip: "Don't Say No" (3:05) [Sins, BMI-Friedman]

DIAMOND JOE (Sansu 475) It Doesn't Matter Anymore (3:05) [Marsaint, BMI-Toussaint] Crack material that could have been tailor made for Diamond Joe. This side packs a terrific showcase which makes packs a terring showcase which makes the most of the artist's voice on some powerhouse material. Could explode on r&b and pop scenes. Flip: "Gossip Gossip" (2:40) [Same credits]

NATE ADAMS (Atlantic 2466) Why Is It Taking So Long (2:55) [Cudda Pane, Pronto, BMI-Lewis, Lewis, Farmer] Standout vocal stand by Nate Adams could attract much attention among r&b listeners for this rhythmic blueser in a slow-to-middling bag. Fine side. Flip: "I'm Gonna Be Good" (2:17) [Same cred-

ROONEY BROTHERS (Columbia

44393)
Geordie (2:00) [Roonie Tunes, BMI-Rooney, Jr.] Rock updating of the traditional folk ballad has enough flair to stir up action for the Rooney Brothers. Fine sound with plenty of teen appeal, Flip: "Just A Friend" (2:20) [Windsor, ASCAP-Rooney, Ir.]

BERT KAEMPFERT & HIS ORCH.

BERT KAEMPFERT & HIS ORCH. (Decca 32241)
Caravan (2:45) [American Academy of Music, ASCAP-Ellington, Tizol, Mills] Solid reading by middle-of-the-road master Bert Kaempfert of this middle-of-the-road standard. Should see good airplay. Flip: "Melina" (3:06) This one has a memorable tune and a nice arrangement and could also do well. [Roosevelt, BMI-Kaempfert, Rehbein]

IRENE & SCOTTS (Smash 2138) I'm Stuck On My Baby (2:06) [Sands, MRC, BMI-Monnette, Campbell, Kreinar] Spirited R&Ber could go places for Irene and the Scotts. Scan it. Flip: "Why Do You Treat Me Like You Do" (2:40) [Sands, MRC, BMI-Monnette, Campbell, Kreinar]

LONESOME RHODES (RCA Victor

(2:42)[Crestmoor, Mister very pretty melody. Girl invites man to take a walk with her but warns him not to think of love since she's been burned recently and doesn't want to get involved in another romance for a while. Could happen. Flip: "The Day Love Comes" (1:16) [Crestmoor, BMI-Rhodes]

LAST WORDS (Atco 6542)
I Wish I Had Time (2:45) [Sherlyn, BMI-Byrnes, Dooley] The Last Words here offer a sad but buoyant rock romancer that could bring in a healthy amount of airplay and sales action for them. Nice outing by the group. Flip: "One More Time" (2:31) [Sherlyn, BMI-Lombardo]

ATLANTIC SOUNDS (Atlantic 2468) ATLANTIC SOUNDS (Atlantic 2468)
Pata Pata (2:10) [RHA Kumer, BMIMakeba, Ragovoy] Catchy instrumental treatment of South African
songstress Miriam Makeba's current
smash. Might do something for the
Atlantic Sounds. Flip: "Blast Off"
(2:05) [Kilynn, Pronto, BMI-Ousley]

A HANDFUL (LHI 1201)

Does Anybody Know (2:02) [Tamerlane, BMI-Crawford] Could be a goodly number of spins on tap for this blues-toned rock ballad. Side was produced by hitmaker Lee Hazelwood. Flip: "Dying Daffodil Incident" (2:44) [Screen Gems-Columbia, BMI-London, Beam]

BARBARA MERCER (Capitol 2059) So Real (2:30) [Macan, Sam Coplin, BMI-McGregor, Terry] Barbara Mercer could have a winner on her hands with this woes-filled love ode. Side could see action in both pop and good music markets. Flip: "Call On Me" (2:40) [Macan, Sam Coplin, BMI-McGregor, Terry, McNeil]

BROTHERS TWO (Crimson 1011)
Boogaloo (Soul) Party (2:05) [Rice
Mill, BMI-Tindal, Smith, Incollingo,
Matico] A contagious, danceable
R&B workout, this one is filled with
sales possibilities. Side contains allusions to other R&B songs, including "Soul Man" and "In The Midnight Hour." Flip: "You Got It"
[Crimson, BMI-Segman, Greene,
Wienstein, Bell]

DEE DEE BARNES (Arctic 138)
Do What You Wanna Do (2:20)
[Blockbuster, Dan-Ray, BMI-Eskridge, Tomasso] Dee Dee Barnes
could make a lot of sales noise with
this rhythmic, soul-filled, love-oriented knee-slapper. Watch it. Flip:
"I'm Yours And You're Mine" (2:21)
[Blockbuster, Dan-Ray, BMI-Eskridge, Tomasso, Chambers]

SONNY DUBLIN (Cub 9152)
Pigimy Grind (Part I) [Bargyle,
BMI-Jones] Infectious ditty about a
new dance called the "pigimy grind."
Could catch attention for Sonny Dublin. Flip: "Pigimy Grind" (Part II)
(2:40) [Bargyle, BMI-Jones]

1910 FRUITGUM CO. (Buddah 24)
Simon Says (2:19) [Kaskat, BMI-Chiprut] Groovy, infectious rocker, with lyrics based on the old children's game. Could break out for the 1910 Fruitgum Co. Flip: "Reflections From The Looking Glass" (3:04) [Kaskat, BMI-M. & T. Gutkowski, Jeckell]

EMOTIONS (Brainstorm 125)
I Can't Stand No More Heart Aches (2:36) [Ladybird, BMI — Casmil, Hutchinson] Top drawer effort from this r&b team. The side is a nicely bass-ed rhythmic lilt that could pick the country of up a lot of blues listener reaction.
Might breakout from there. Flip:
"You'd Better Get Pushed to It"
(2:30) [Ladybird, BMI-Hutchinson]

JIM & JEAN (Verve Forecast 5073) People World (2:15) [Akbestal, BMI-Glover] Clever lyrical enticement and a pretty arrangement give Jim & Jean a pretty arrangement give Jim & Jeansine fare for pop-folk sales. The attractive session here is likely to gain listening fans for the duo. Flip: "Time Goes Backwards" (3:05) [Wild Indigo BMI-Glover]

BLOCKBUSTERS (Rockin 500) BLOCKBUSTERS (Rockin 500)
Muddy Pt. 1 (2:77) [Rockmore, BMI-Frengel, Serrano, McLaughlin, Holguin] Wild musical interlude for a change-of-pace pop spin or some heavy beat r&b play. Grand sax lines carry the throb side across very well for possible sleeper reaction. Flip: "Goodbye Squaresville" (2:45) [Rockmore, BMI-Rocquemore] Rockin Records, 6365 Selma Ave., Hollywood.

HOLE IN THE WALL (Epic 10273) Bring It On Home to Me (2:45) [Kags, BMI-Cooke] A standout version among the many recordings of this consistent favorite tune, the Hole In the Wall's rendering of Sam Cooke's oldie could stir up considerable teen interest. Slow, semi-funk side with pop and blues prospects. Flip: "Blue Turns to Grey" (2:49) [Immediate, PMI Lorger Bighard] BMI-Jagger, Richard]

OTIS LEAVILL (Smash 2141) OTIS LEAVILL (Smash 2141)
Charlotte (Yes I'm Gonna Miss You)
(2:37) [Jalynne, BMI-Davis, Smith,
Smith] Tempting taste of the Otis
Leavill vocal style turns this side into
a tremendous blues offering with
plenty of pop impact jammed in. The
mid-speed ballad is a blues powerhouse. Flip: "Nobody But You"
(2:40) [Lelynne PMI Smith Sims] (2:40) [Jalynne, BMI-Smith, Sims]

PEARL BAILEY (Roulette 4781)
A Man Is a Necessary Evil (2:35)
[Favorite, ASCAP-Whitman, Shelley]
Currently drawing rave attention with
her appearance in "Hello, Dolly!"
Pearl Bailey should become a much
programed artist with particular emphasis on "A Man Is a Necessary
Evil." Flip: "Look At That Face"
(3:28) [Musical Comedy, BMI-Newley, Bricusse] ley, Bricusse]

PARTNERSHIP (MGM 13854)
Baby, If I Had You (2:34) [J-Wiz,
BMI-Jubilee, Matthews] The Partnership could be heard throughout the
airwaves with this spirited, persuasiveromancer. Eye it. Flip: "Not For Love
Nor Money" (2:36) [J-Wiz, BMIJubilee, Matthews]

JOE STAMPLEY (Paula 289)

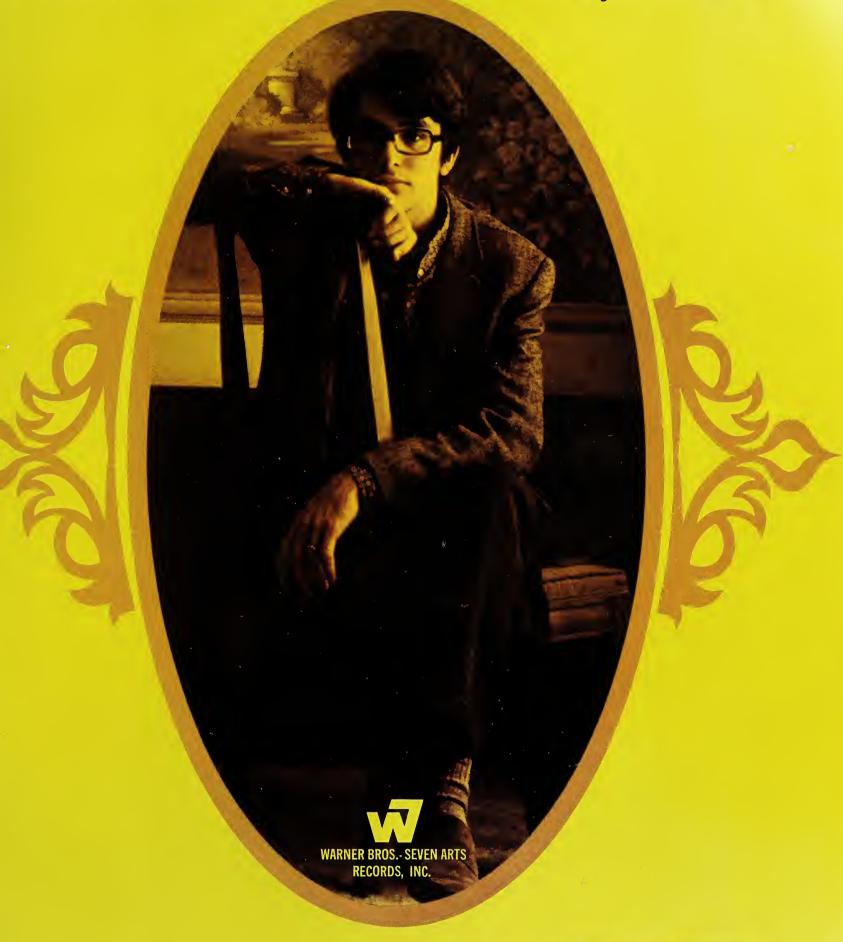
JOE STAMPLEY (Paula 289)

I'll Do Anything (2:35) [Su-Ma, BMI-Stampley, Woodfield] Could be good things in store for this mid-tempo rock romancer. Scan it. Flip: "Go On And Leave" (2:00) [Sunnybrook, BMI-Brians & Barton]

HENRY JEROME (United Artists

HENRY JEROME (United Artists 50233)
Henry's Trumpets (1:59) [United Artists, ASCAP-Jerome] Taken from the hornman's latest LP, this easy listening side should see a good deal of spinning activity on middle-of-theroad and good music stations. Good strong side with a smooth mid-speed drive. Flip: "Tipica Serenada" (2:46) [Mitchell, ASCAP-McMullen, Jerome, Musolino]

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### ashBox Record Ramblings

### NEW YORK

The Gaslight Cafe is closed for good. The teenie-boppers, groupies, and weekend hippies that now inhabit the entertainment center of the Village don't really go for folk music unless it's electrified into a jug band or a folk-oriented rock package. Therefore, it stands to reason that no one can effectively hassle taxes and New York's hurrenerser with a pure New York's bureaucracy with a pure

Clarence Hood's coffee house was a Macdougal St. landmark and, in addition to being the first place this columnist ever saw the then virtually

The first Dave Van Ronk and the Hudson Dusters LP is finished and is due out in Jan. or Feb. Many fans of Van Ronk will be glad to know that "Cocain\_Blues" is included in

play the club until Feb. 11.

the package. That song in the original Van Ronk version on Prestige has recently been receiving a lot of play on the coast. Another highlight of the set might be found in "Stompin'

Through The Swamp."
Crawdaddy Mag. is now in national distribution through Acme News.

Eileen Fireman and Sheila Danielski are responsible for the Christmas tree in Al Altman's office at Screen-

by Troy Keyes, and "No Bird Without Wings" by 3's A Crowd. Matty's thought for the day is: "No one can give you wiser advice than yourself."

### HOLLYWOOD

This is the week we tie our Ram-This is the week we tie our Ramblings' package with mistletoe and nostalgia, delighting in several successful divinities and trying to forget the bonehead bloomers of '67.

Our percentages in forecasting the future for some bright new talents and titles? Not so bad when one considers that our industry released

and titles? Not so bad when one considers that our industry released more than 8,000 new singles and

single. But, not having heard either side at the time, we relied on Lulu's judgment. "To Sir, With Love' is absolutely horrible," she told us. "The Boat that I Row' is the side." Chalk up our "Error of the Year" with a major assist from the cedar-haired hopeful. "The Boat That I Rowed" never sailed

hopeful. "The Boat That I Rowed" never sailed.

In May we went out on a limb for a record titled "San Francisco (Be Sure to Wear Flowers in Your Hair)" cut by a "former baby faced pudgy young tenor named Scott McKenzie." We added that the song itself was no "One Quick Martini" nor "Monday Monday" (two other compositions



Country Joe & Fish

unknown Bob Dylan, was instrumental nurturing such talents as by, Tom Paxton (remember

Cosby, for Paxton (remember the old Paxton & Robbins duo?), Phil Ochs, and Dave Van Ronk. Paxton's first LP was "The Man That Built The Bridges" on the Gaslight label;





Henry Jerome

Gems/Columbia. Last year, when Al was with Metric, his Christmas tree was, for some reason as inexplicable now as it was then, upside down.

Atlantic is re-releasing Bobby Darin's "Talk To The Animals" to coincide with the current showing of the "Doctor Dolittle" flick.

The Donuts, managed by Fat Frankie Scinlaro, will open Jan. 1st. for a 3-week shot at Ungano's west for a 3-we side disko.

for a 3-week shot at Ungano's west side disko.

The Mothers will make their first mid-town New York appearance at Town Hall, Dec. 22-23. That will be one concert on each of the two nights.

Buck-Ram's Danny Fortunato has informed us that the Platters begin an 8-day gig at the Westbury Festival out on the Island. . . . TRO's Al Brackman is off to the Bahamas with his wife and daughter for a well earned holiday. He hopes to get some sailing in around Nassau.

Lanny Lee, Dot's "East Coast Man With The Tan" reports that his fastest moving singles are: "Blend Me Shake Me," "Cry On My Shoulder" by Phill Flowers, "1-2-3 And I Fell" by the Long Island Sound, and "Mission Impossible" by Lalo Shiffrin.

Jerry Ross, of Merrec, reports a good turnout for the Kenny Rankin party at the Bitter End and that Kenny's "Mind Dusters" LP is breaking in New York. Other good product for Jerry includes: "Lesley Gore's

ing in New York. Other good product for Jerry includes; "Lesley Gore's "Magic Colors," the Evergreen Blues' "Midnight Confessions," and "Saved"

by the Chicago Loop.

Vanguard is pushing a bright new performer called, Erik. The label has been getting a lot of LP response on the latest Country Joe and the Fish

Henry Jerome, UA's A&R director, has a new LP and single out and both are causing a lot of excitement national level. Title: Trumpets.

Danny Crystal brought comic Pat Cooper up to the Cash Box offices last week for a lunch of heroes and a listen to Cooper's latest UA album, "You Don't Have To Be Italian To Like Pat

Cooper."
Metro's Barry Resnick is hot on Eric Burdon's "Monterey," and the Carmel's "I Can't Shake This Feeling." He notes that the Cowsills' LP is still moving and that Betty Webb's "Tick Tock" and Connie Francis' "My World Is Slipping Away" are strong candidates for big sales.

### PHILADELPHIA

Matty Humdinger Singer is getting plenty of action on "It's All Over" by the Impressions, "Deep In the Night" by the Candymen, "Love Explosion"



**Bobbie Gentry** 



Herb Alpert



Petula Clark

about 3,600 albums in the past twelve months. And, as nearly as we can figure, its batting average for chart titles was no better than .072.

Way back on January 7th we glanced into our clouded crystal ball and chose ten probable song entries for the Oscar derby. There were 174 eligible songs, so any number above five correct guesses out of a possible would have made us clairvoyant. Call it beginners luck, we came up with 8 out of 10. At the same time we also added, "Our favorite continues to be 'Alfie' but our guess is, that if the final vote was taken today, 'Born Free' final vote was taken today, 'Born Free' would be home free." . . . But in the same column we said that Liberty Records was bidding for the talents of Andy Williams, hinting that the list of labels was prodigious but that Liberty might have the inside track. Williams re-signed with Columbia. Strike one for the home team.

On Feb. 18th we noted that Frank Sinatra, Bing Crosby, Elvis Presley and Doris Day made up the fearsome

and Doris Day made up the fearsome foursome of artists who had successfully switched from disks to flicks. Chiding Hollywood for neglecting a demi-tasse fille out of Epsen, England named Petula Clark. Less than a month after that column, Warners announced that she had been signed to star in "Finian's Rainbow." Give us credit for at least a triple on this—and fortunate timing.

and fortunate timing. Our bases loaded home run came at the NARAS dinner in March when we found ourselves seated next to a girl named Bobbie Gentry who, at the time, was not affiliated with any label. She had co-produced a two sided disk which had been offered to a number of labels, Capitol among them. One side, we recall, was titled "Ode to Billie Joe." L.A. Times entertainment editor we recall, was titled "Ode to Billie Joe." L.A. Times entertainment editor Charles Champlin, who was at the same table, asked Bobbie if she was involved with the music industry. "I write songs," she answered, "and I'm hoping to sign with a label as a singer." Then, just to fill the pause in the conversation, we added, "next year she'll be back here to pick up a Grammy." A million-to-one-shot statement at the time, it's a better than even money bet today. Bobbie, incidentally, was selected as a "West Coast Girl of the Week" about a month before Capitol released "Ode." The Chicasaw County Chanteuse gets our hands-down award as "West Coast Girl of the Year."

Another coast girl of the week was Marie Lawrie (alias Lulu), a 62-inch doll who made her movie debut in Sidney Poitier's "To Sir, With Love." We announced her selection on the same week that Epic released her

by John Phillips who created and co-produced "San Francisco"). But ac-claimed it as "the first chart bound claimed it as "the first chart bound flower song." It was, conservatively, the biggest single to come out of the short-lived hippie horti-culture.

On July 17th we tapped Tony Richland as our first "West Coast Boy of the Week," noting that he was "as curvaceous and winsomely compelling as any indie promo and pub rep guy on the coast. The "boy of the week" idea never caught on. Not one other coast based male ever requested that we consider him for the title. We'll never understand why.

One of our supreme understatements of the year—on August 5th we noted that Vikki Carr's "It Must Be Him," released by Liberty in August of '66, could, after a year, "still make it to the charts."

In September we said that seventy-nine year old Dame Edith Evans got our award as the most beautiful wo-man in the world. "She should also man in the world. "She should also stroll away with an acting Oscar in April for her performance in "The Whisperers." We have since seen Liz Taylor in "The Comedians" and Sandy Dennis in "Up a Down Staircase." Our conviction regarding Miss Evans has been further fortified.

### CHICAGO

CHICAGO

Erroll Garner, fresh from a triumphant European tour, was in Chicago last week cutting a new MGM album at Universal Recording studios, to follow his current hit package "That's My Kick" (MGM). Garner's last session at Universal was back in the late '50's when he did a tune called "Misty"! Artist will be heading for the coast this week to do the Joey Bishop and Pat Boone TV'ers... The Cheetah's New Year's Eve gala will spotlight soul singer Baby Huey—all 350 lbs. of him—alternating with The Rovin' Kind . . . The Happy Medium presents "The Patchett And Tarses Show" commencing 12/21 and running through the holiday season. Club owner George Marienthal discovered the talented duo during a recent trip to New York . . . From Lee Dale Associates comes word that the 5th Dimension, who just wrapped up a most successful midwest and the 5th Dimension, who just wrapped up a most successful midwest and eastern tour, have a new album "Magic Gardens" scheduled for re-"Magic Gardens" scheduled for re-lease late this month, featuring nine songs written by "Up Up And Away" writer Jim Webb. Group made the Playboy scene here 12/11-12... Mara Lynn Brown, who has a local click in "Pablo Ya Gotta Be Puttin' Us On" (Universal), guested on the Johnny Carson TV'er last Monday

## The Bridges" on the Gaslight label; it's a collector's item now. Who can forget Malcolm, the way-back-when manager? Eric Andersen had frequently played the club as had Carolyn Hester, Ed Freeman, the Rev. Gary Davis, Richard and Mimi Farina, Billy Faier, Mary Travers, Peter Yarrow, Sandy Bull, Paul Stookey, Bob Gibson, Peter LaFarge, Snaker Ray, Buffy Sainte-Marie, and Jack Elliot. Arlo Guthrie made his latter day New York debut on the Gaslight's tiny stage and Janis Ian's first New York press gathering was held there. Perhaps indisposed, and certainly too small, to go electric, the Gaslight (with its "World Famous For The Best Entertainment In The Vill-

The Best Entertainment In The Village" banner) remained to the last, a symbol. A symbol of performers going upstairs to the Kettle Of Fish Bar between sets; a symbol of the Village that used to be, before the rock invasion. It's gone now, having bowed to civic, social, police, and economic pressures but, even if everything else about the Gaslight is eventually forgotten, its owner Clarence Hood will be remembered as a man who was nice to Mississippi John

The Christmas season will be some-

The Christmas season will be somewhat marred this year due to the untimely and tragic deaths of Otis Redding and four of the Bar-Kays.

Tiny Tim, who was signed to Reprise by Moe Austin, is on the coast now making his first LP for that label. The set is sked'ed for a Feb. release.

Bruce Scott and the Head Set are Bruce Scott and the Head Set are being held over from their last week's gig at the Scene with the Frantics for another week, this time with Project 3's Critters and a group called the Dickens. Steve Paul says that he will hold a Contemporary Rock Festival at the Scene during the Christmas/Now Veer week and that the mas/New Year week and that the groups involved are: an ABC group from Canada called the Influence and Blood, Sweat, & Tears. Recently seen jamming together at the Scene were parts of: Moby Grape, Vanilla Fudge, Electric Flag, Turtles, and McCoys (whose new label affiliation is soon to he announced.)

Andrew Loog Oldham's birthday on Jan. 29th, will mark the American debut of his latest group, the Nice, at the Scene. The group, which is on Immediate and will be released through Columbia in the U.S., will COLGEMS.

Manufactured and distributed by RCA

### MIDEM Looks Like A Sell-Out

NEW YORK - With five weeks re-NEW YORK — With five weeks remaining before grande gala internationale, official opening function of MIDEM 2 in Cannes (Jan. 21-27), virtually every beach-front hotel in the Riviera resort city has reported capacity bookings for the period of the week-long second annual International Record and Music Publishing Market, according to Bernard Chevry, Commissariat Generale of MIDEM.

Chevry has completed arrangements to make use of the fifth floor of the business area of MIDEM in the water-front Hotel Martinez.

The Martinez has been taken over completely for this year's MIDEM.

The additional fifth floor facilities will make possible the utilization of more than 300 offices by the record and publishing executives from at least 40 countries who are expected to attend MIDEM 2. Although the great influx of personnel from fully participating companies, as well as executives from other firms and individuals expected to be present in an observer-only status, has taxed hotel facilities far beyond earlier expectations, Chevry stressed that "excellent" accommodations are still available. Although some of these are somewhat renioved from the immediate centers of activity, arrangements are being made by the MIDEM management for shuttle service to both the MIDEM office area in the Martinez and the Palais des Festivals, scene of the evening galas.

On the subject of the galas, Chevry

noted that the final schedule calls for the grand opening international gala to be held on Sunday evening (21), at which stars from numerous countries

while last year's MIDEM 1 galas were sponsored by individual record companies from various countries, this year's plan calls for several national galas. On Tuesday evening (23), for example, a Czechoslovakian and a French national gala will be presented. On Thursday evening (25), it will be the turn of the Italians and the British to present their national galas.

This year's MIDEM also incorpo-

rates the participation of a number of classical music firms. Accordingly, classical galas are expected to be presented on Monday, Wednesday, and

Friday evenings.
On the closing evening of Saturday (27), the glittering festivities will reach a climax with the presentation of the annual MIDEM trophy gala, at which ceremony the top-selling artists from each country will be awarded the coveted MIDEM trophy, emblematic of sales supremacy in their respective countries during the period from 1 July 1966 to 30 June 1967.

Arrangements are now being made to have most of the trophy award win-

ners present in Cannes to receive their

awards in person.

### Musicor Renews Int'l CBS Pact, Others

NEW YORK — Musicor Records renewed its foreign distribution arrangements through the worldwide CBS organization. Under the terms of CBS organization. Under the terms of the agreement, negotiated by Art Talmadge, president of Musicor, and Harvey Schein, president of CBS International, CBS will distribute Musicor product throughout the world exclusive of Great Britain and Venezuela. For the Musicor-affiliated Dynamo label, distribution will be worldwide overlaying of Venezuela. exclusive of Venezuela.

Musicor's original CBS deal, made

Musicor's original CBS deal, made when the company first became a fully independent entity under Talmadge's direction in 1965, was effective for a period of two years. The contract has been re-negotiated for an additional two and one-half years, prior to the expiration of the original contract on 31 December of this year.

Musicor's earnings during the first 18 months of the original deal, it was reported, were three times more than the guarantee. Under the new agreement, the guarantee for Musicor has been doubled.

At the same time, Talmadge and

At the same time, Talmadge announced renewal of contracts with EMI for Great Britain and with El Palacio de la Musica for Venezuela. In Italy, Musicor has been associated with CGD Records, which is now 50

percent owned by CBS. The new CBS contract includes CGD, which has had

contract includes CGD, which has had steady success with Musicor star Gene Pitney. Pitney has appeared in four consecutive San Remo Festivals and has made a number of other personal and TV appearances in Italy.

Since its first overseas distribution contracts were signed two years ago, Musicor has grown steadily from its original three-artist roster to a point where today it features a host of top names in pop, country, R&B, and Latin areas. The company is also represented in the children's field with the successful LP's featuring "Birthday House" star Paul Tripp.



Talmadge & Schein

### Monument In Publishing Tie With England's Keith Prowse

IIOLLYWOOD — Monument Records, in partnership with Keith Prowse, Ltd., represented by Jimmy Phillips, has formed Combine Music Ltd. in England. The formation of the new firm follows a prolonged study of the British music publishing scene by Bobby Weiss, vice-president and director of the international division for Monument Records.

Combine Music, Ltd., will represent the following USA catalogues in England: Combine, Vintage, Music City Music, Longhorn, Cape Ann, Mar-Son, Songs of the World, Wide World of Music, Matamoros, House of Bryant, and Claremont House, plus specific copyrights acquired from Ahab Music.

Various foreign copyrights are being acquired by Wide World of Music and Songs of the World, for the USA and other English-speaking markets. Thus, Combine Music Ltd., will be able to exploit copyrights from France, Italy, etc., as well as those in U.S.A.

### Jimmy Miller Signed To UA

NEW YORK — United Artists Rec-NEW YORK — United Artists Records has signed as an artist an American who has become one of Britain's hottest producers. Jimmy Miller, now in the process of cutting his first LP for release on UA early next spring, first went to England several years ago at the invitation of Chris Blackwell, head of Island Music and Island Records. Working with Blackwell, Miller produced the major hits for the Spencer Davis Group, including "I'm A Man," with Stevie Winwood.

Miller is now the producer of Traf-

Miller is now the producer of Traffic, a new group headlining Winwood which started a few months ago following the split-up of the original Davis group. Now a fully independent producer in England, Miller hopes to line up new acts for production line up new acts for production.

### Linguistic Slip-Up

In our recent Christmas Pick of Remo Capra's "Sancta Maria" (issue of Dec. 9) we wrongly identified the languages in which the song is performed as Italian and English. The English is a translation from Latin



The Cash Box "Sure Shots" highlight records which reports from retail deglers throughout

	nation indicate are already beginning to sell quantity or else	give every indication of doing so
	LITTLE BECKY'S CHRISTMAS WISH  Becky Lamb	
	EXPLOSION IN MY SOUL Soul Survivors	Crimson 101;
	THE LESSON Vikki Carr	Liberty 5601;
	BABY, NOW THAT I'VE FOUND YOU Foundations	,, Uni 55038
	DARLIN' Beach Boys	Capitol 2068
200	LOST Jerry Butler	Mercury 72764
-	TO GIVE Frankie Valli	Phillips 40510
	SKIP A ROPE Henson Cargill	Monument 104]
1		

### Prysock Turns Actor

NEW YORK — Arthur Prysock, noted romantic singer, has turned his talents to acting.

Prysock has been signed, to a meaty role in "The Choice," a production by Dorothy and John Ashby of Detroit which will be filmed next month, mainly in Harlem.

Prysock is also under consideration by producer Monte Prosser, for a fea-tured role in "The Man," a movie based on the book of the same name about a fictional Negro character who becomes the President of the United

Arthur's manager, Don Palmer, has long urged Arthur to act, without giving up his singing career, and was mainly responsible for Prysock's entering a private acting school early last October.

The deep toned singer admitted acting was somewhat difficult for him, but he had already been encouraged by numerous offers from off-Broadway shows.

### Hookah Inks Freeman

HOLLYWOOD — Lennie Freeman has been signed by Hookah Publish-ing (publishing arm of Wednesday's Child Productions) as a contract writer, Terri Fricon, general manager of the pubbery has revealed. Freeman is a New York writer recently arrived in California and is currently working on several projects.

working on several projects.

Freeman is the second writer to sign with the newly purchased firm, the other being Lybuk Hyd. Lybuk is a member of The Ceyleib People, group produced by Wednesday's Child Productions for Vault Records. He is responsible for The Tanyet Suite (written with Joe Osborn) which has been recorded by the group and released on Vault records last week.

This is probably the first suite ever written for sitar.

written for sitar.

Hookah Publishing will concentrate in new concepts of music, while Spite-N-Dival (Wednesday's Child's other BMI firm) will publish material in a middle of the road—easy listening



FOR EXCELLENCE—Robert Myers (left), executive producer for Capitol's international division, accepts the Esther Award certificate attesting to the excellence of Capitol's classical labels, Angel, Melodiya/Angel, Capitol Classics, and Seraphim. Making the presentation is Henry Roth (right), music editor of the California Jewish Voice and originator of the projected annual event. In the center is the lady whose name has been lent to identify the award, Esther Roth. Esthers will be presented annually to those labels which issue, the best recordings in their respective metiers during the preceding year.



### Gavin Radio Conference Historic First

(Continued from page 7)

continued this theme as he said, "If we're going to make a stab at estab-lishing some kind of relationship, at this meeting or another meeting I think it's got to begin with a one meeting, I think it's got to begin with a one-word philosophy that's been embodied in the past couple of years by a couple of Jerry Wexler's people... [the late] Otis Redding and Aretha Franklin when they talk about R-E-S-P-E-C-T. ... And respect for each other might begin with knowing a little more about each other. I would ask a record company or distributor or promotion man—would it make sense if you con-tact radio stations to occasionally pick man—would it make sense if you contact radio stations to occasionally pick up a copy of Broadcast Magazine or Radio-TV Daily? . . . Would it make some sense, that if you have an individual representing this billion dollar industry, you spend a little more time being judicious in selecting the guy who goes out there? . . . It appears to me that we downgrade the position of promotion. As soon as a guy gets good at promotion we move him into a—quote — more important position. I think it makes sense to make the prothink it makes sense to make the promotion job more important in terms of pay and responsibility... But the major problem lies with station manmajor problem lies with station management and an attitude towards the record business that borders, many times, upon contempt. I don't expect that, in a day or two, we're going to institute a crash campaign to take a record man to lunch and love him better. But I ask radio station management—are you involving yourself? Would it not make sense for a radio station manager to occasionally pick up on a CASH BOX or a Billboard or a Record World or some of the underground newspapers? To get to know more about the product that occupies thirty to forty minutes of every broadcast hour. . . I think that respect and knowledge begins with knowing more about each other."

Record Sales Vs. Research

### Record Sales Vs. Research

Kent Burkhart, vp and general manager of WQXI in Atlanta, noted his remarks were directed to those in top 40, "though not necessarily." Record sales alone, according to Burkhart, cannot give an answer to an entertaining playlist. "We have researched heavily in Atlanta. . . . I found out that about 80% of my [advance] conclusions would have been correct. But it was that unknown 20% which was a competitive key. That 20% was loaded with juicy information about our audience and the audience of our competitors . . . each market has its own pecularities. It's up to the good radio man to find these pluses and minuses in each area. Research—not intuition—is the answer."

Marginal Records Voyle Gilmore, vp of artists and repertoire and creative services for Capitol, recalled that many years ago capitol, recalled that many years ago "when we first started making records we used to ask 'why make a record?' We'd say—'to sell it.'... Now in our discussion we say, 'Who's going to play the record?' A lot of times we go too strongly on those turntable hits—these records that get a lot of play and don't sell ... top 40, by its very format, tends to sell records. But there are many albums that record companies release in order to try to keep a total catalog ... we don't record these just for the prestige of having them in the catalog.... I enjoy listening to five records in a row, particularly on FM. But I'd also like to hear the names of the artists, the titles and, if it's a new record, I'd like to know it... A jockey doesn't have to know it. . . . A jockey doesn't have to say 'buy it today, go down to your local store, it's now available.' . . . If we don't sell records, we don't make money and we can't continue to produce the product for the radio stations to play. One of the alternatives is that record companies may stop making this product. . . . But I can't believe that if radio stations can program it. make money, sell commercials and have a good rating in their area, that people will not buy it."

### Personality in Radio

Harvey L. Glascock, vp and gm of WNEW in N.Y., curiously, seldom

mentioned music during his 15-minute talk. Instead he outlined WNEW's philosophy of personality and commu-nication. "The WNEW personality teases the listeners, selling the prod-uct, the station and himself . . . painting pictures with words." The formula? "Community involvement, formula? "Community involvement, aggressive dependable news coverage, great personalities. And every effort is made to insure the fact that our promotion and sales take advantage of these facts."

### Basic Differences

Bill Gallagher, vp of marketing, MCA, Inc., examined some of the basic differences between the two "companion" industries. "Yours is a controlled industry," he reminded the radio reps, "the FCC has allotted X amount of licenses in each market and you can pretty much judge your X amount of licenses in each market and you can pretty much judge your competition.... If somebody out there wrote a song and I knew a chick somewhere in N.Y. who could sing and a guy who could write a chart... I could have you in the record business by next Monday... ours is not a controlled industry." He also disagreed with the concept of research in programming. "Speaking personally, I don't think that a station, through research, can determine what its consumer market wants to hear. I think that radio station sets the taste for that marketplace... radio taste for that marketplace . . . radio has formatitus . . . you're day by day diminishing the opportunity that the creative producers in this record induscreative producers in this record industry have. You're narrowing down your playlist, lessening day by day the opportunity of developing new formidable talents—people who make your listeners want to listen more to you.... I think that radio has to examine itself in regard to this 'following' category that it has now relegated itself to—versus the leadership it had when it began to fight television and when it began to fight television and fight it successfully."

### People in Radio

In a soliloguy seasoned with pungent metaphors, Ruth Meyer, WMCA's vp for programming the Strauss gent metaphors, Ruth Meyer, WMCA's vp for programming the Strauss Group, suggested that too many format stations were turning into IBM machines, programming to a great faceless, inferior wad of semi-humanity. "Too many stations develop a successful format and then think their job is finished. That's not radio... no matter what valve huilding no mat matter what you're building—no mat-ter what market you're building it in —all you really have is people... the name of the game is people... And you have to remember that you can't turn your audience on until you know how to turn on your own people.... Selling radio time is like running a whorehouse. You got it, you sell it, you still got it."

### Big Hits From Small Towns

Charles Fach, vp and director of recorded product for Mercury Records, told how "Groovy Kind of Love" by the Mindbenders broke out of a town of about 19,000 people, Wenatchee, Wash., the apple capital of the world. Wash., the apple capital of the world. Suggesting how secondary market stations could be serviced: "Become a Gavin correspondent or a correspondent with another record reporter. Or publish a playlist and circulate it to labels . . . subscribe to all the trade journals and find the people who could give me the true answers on record sales. . . . As this is the day of specialization in radio, it's the day of specialization in record promotion too. specialization in record promotion too. We, and most other companies, main-We, and most other companies, maintain country and western lists, good music lists, stereo-singles lists, etc. And it's almost impractical for us, and any other record company to service every station in this country with every record. However, we would like to service all the Wenatchees with the records that will fit into their format. . . . For all you radio people, I hope that your careers follow the most direct line as possible. From Hot Springs to Chicago. For all you record people, I'll see you next May at the apple blossom festival in Wenatchee, Washington."

Radio's Middle Age Spread

### Radio's Middle Age Spread

Charles K. Murdock, vp and general manager of WLW in Cinn., offered

"total commitment and enthusiasm" as the answer to "middle age spread" in radio. It also takes "the right music librarian, the one who's totally dedicated to, not only read the trades, but to read the people. . . . There's a new brand of radio coming along. It used to be called 'middle of the road music'. —I call it familiar music. The rockers? That world is coming closer together with familiar music... more entertainment per minute, wild community involvement, daring creativity, and overwhelming supervision. We've got to make every minute count just as you have to make every disk count. Most of all we, as radio broadcasters, have to motivate people."

Single and LP

Jerry Moss, president of A&M Records, recalled how seven or eight years ago, an artist could have a hit single with "7 or 8 hundred thousand sold and then maybe sell 15 or 20 thousand LP's...if we can remember back, an artist could have a #1 record and just about the adventigant the back, an artist could have a #1 record and just about the only national television show that the artist could perform on would be the Dick Clark Bandstand... Today it's an entirely different story. The producer has really come along in such a way that I consider it a producer's business. He will make an LP that's not one hit and the rest aroun electrons it used. and the rest cream cheese as it used to be... now a group can have a hit record and be on a nationally televised show each month if they wanted to be. Night clubs, tours, the whole situation is becoming a little more adult, a little more mature. . . . As far as A&M is concerned I'd like to think that we pioneered a couple of things as far as albums were concerned. I like to think albums were concerned. I like to think that we worked albums like singles, that we never let up. That we'd take the album back to a good music station or a middle-of-the-road station for six months if we had to, if we believed in a particular album. . . . I can point to some top 40 stations that are a bit hypocritical by printing to top 40 short and putting down their a top 40 sheet and putting down their 'album of the week' when they play none. I can also point to some sweeping regulations that are put forth by the radio industry. If we are involved in pursuing the art form how can we in pursuing the art form how can we have a situation where a record is not supposed to be played if it's over four minutes long? . . . Emile Zola said that 'art is a slice of life seen through a temperament.' What is in the temperament of a general manager who says, 'After 4 minutes, forget it, we just don't play it, Charley.' We have a responsibility. There's a little too much chaos going on outside and we can somehow affect that . . . we can somehow educate. If we're not too involved in double and triple spotting. If we're not too involved in getting our records played every second. . . . our records played every second. . . . I point to the people in the radio and record industries as being very responsible for what emerges from

### Mystery of MOR Stations

Dick Starr, newly appointed PD at WNEW in N.Y., noted that almost twenty years after the advent of top 40 radio, almost every exec in radio today has had some experience in it. "The concepts that succeeded in top 40 are succeeding today in so called middle-of-the-road radio. The music has to be contemporary within certain quality guidelines. That, with certain quality guidelines. That, with a proper balance of good LP material and vintage records . . . constitute the lifeblood of a radio station."

### U.S. and British Product

U.S. and British Product
Walt Maguire, director of A&R
pop singles sales for the London
Record Group, traced the ascendance
and influence of the British market
in the U.S., terming England as "the
51st state." It's a record session center along with Hollywood, Detroit,
New York, Chicago, Nashville and
Memphis. "We can also see that, in
the past few years, American record
companies have been setting up operations in London. We know that,
in 1968, five or six more are actually
going into business there. Further
proof that the American sound and
the British sound are working together." gether.

### A&R Yesterday and Today

Steve Sholes, division vp, pop A&R for RCA Victor, noted the changes

in A&R over the years. "It seems that, today, everyone wants to get into the act. The songwriter all the way through to the elevator operator in the record company all know how the record should be made—and they're all willing to tell you too. This, coupled with the improvements in recording techniques which permit records to be made piece by piece on inch by inch, reduces the effectiveness of all but the most stalwart producer I'm not saying that records shouldn't be made this way. I am saying be made this way. I am saying though, that it takes a real creative be made this way. I am saying though, that it takes a real creative direction out of one person's hands and places it into the hands of many... with the creative direction spread this way, the blame should be spread too. But it doesn't always seem to work out this way. When a record is a failure, it's the producer's fault. When it's a success, he sometimes has a hellofa time getting any credit for it ... An A&R man should be primarily interested in making a record which will sell. And which will enhance the appeal of the artist with whom he is working. There's nothing more advantageous to all concerned than developing an artist who sells records in a consistent fashion ... An A&R shouldn't to an advantage which might bring momentary success to the label to the detriment to the career of the artist.'

Responsibility to the Community
Lucky Cordell, program and music
director at WVON, Chicago, noted
that "it takes two men and a horse
to hold our news director down." An
indication of WVON's strong editorial
policy. "In the last survey it was
proven that we have a tremendous
audience other than our Negro listeners or else we never could have become No. 1 in a city with two 50,000
watts stations and we are just a
thousand." Station, Cordell said, had
given 10,000 Xmas baskets to the
needy last year. The school drop of
program, the runaway program, group
tours to the station and tapes to Vietnam were just some of the methods of demonstrating their involve-

ment and responsibility. Taste and Creativity

Taste and Creativity

Gavin introduced Jerry Wexler, executive vp of Atlantic Records, 28 a man who had brought new techniques into record productions, "a man who has brought the sounds of Memphis to the world." Wexler's incisive speech was one of the highlights of the seminar. In discussing the record industry's relationship with the radio industry, he said, "the best way to analyze the true quality of the relationship is to postulate the end situation . . . the truth is, on a personal level, we mingle very well with radio people . . . but in the business relationship we're on sufferance. We musn't transgress. And the relationship, really, is a set of rules—spelled out—strictures, new cases, injunctions. 'Don't come 'til Friday. They're too long, shorten them. They're too dirty, clean 'em up! . . . The reason is that radio is supplied with an enaless wave of product to draw upon . . . and the wave cannot be dammed in any way . . the economics of the situation dictate the tenor of the

... and the wave cannot be dammed in any way ... the economics of the situation dictate the tenor of the relationship."

"I've heard a lot today about research, familiarity in music, surveys, formats—I haven't heard too much about the word 'taste'—I haven't heard too much about 'creativity.' And I think at the level, maybe, of Burt Bacharch or Don Covay on one hand or William Faulkner or Ernest Hemingway—what kind of market hand or William Faulkner or Ernest Hemingway—what kind of market research they did before they sat, down and did their thing? Maybe they researched their hearts or some interior vision with which they were blessed. Basically I think the record business is one that has to do with the generation of product primarily and as a market industry secondarily . . . we keep having to explore the unfamiliar and the uncharted . . . an exploration into taste and into creativity."

Wexler introduced Atlantic Records' chief engineer, Tom Dowe, who commented that, in his travels over the past two years, he has been "appalled" at the sounds of his records while listening in hotel rooms and on transistors. In one town "I'd think

(Continued on page 102)

### RIAA: Mailings Hike Goes Far Enough

NEW YORK — The Postal Rate Bill st enacted by Congress was met with satisfaction" by the Record Industry Association of America (RIAA).

The association termed the Bill, aising by 20% the rate on disk mailngs, a "great improvement over the riginal proposal" that would have nereased the record mail rate by 10%.

### **New Rates**

Under the terms of the new rate pill, the rate on mailings of phonograph records will be 12 cents for the irst pound and 6 cents for each additional pound. The current rate is 10 cents for each additional pound. As originally introduced, the bill would have eliminated the minimum one-pound rate and imposed a rate of 16 cents on mailings of up to two pounds and 6 cents for each additional pound.

The original proposal had been vigorously opposed by RIAA in testimony before the Senate Post Office and Civil Service Committee in October. Jarrell McCracken, a vice president of RIAA and president of Word, Inc., of Waco, Texas, called the proposal "disastrous and extremely prejudicial against companies who sell a certain type and weight of product." The imposition of a two pound minimum," he said "would be an intolerable increase and would either put some companies out of business or require substantial increases in service charges or prices. Neither of the alternatives is reasonable."

### Pop Music Is Culture

Henry Brief, the association's Executive Secretary, rebutted remarks made before the Committee to the

### Eugene Aberbach Dies, CBS Direct Market VP

NEW YORK—Eugene Aberbach, vice president of marketing for CBS direct marketing services, died last week [11]. He had been associated with CBS since 1960, and was elected to the vice presidential position in October, 1966.

A graduate of the City College of New York, with a major in History, Aberbach attended graduate schools of Columbia University and the University of Wisconsin.

He is survived by his widow, Zita; a son, Josh; daughter, Nina; and his mother, Mrs. Luba Levine.

Funeral services were held the afterhoon of Dec. 13 at the Riverside Funeral Chapel in Manhattan.

effect that many of the records sent through the mail today consisted of pop music that provided entertain-ment rather than cultural value. He pointed out that the diversity of recorded artistry and repertoire encompasses as broad a spectrum of subject matter as do books, that what is revered today as "classics" in music and books were the popular literature and music of yesterday, and that one can read a book or listen to a record for entertainment and simultaneously be enriched culturally. In asking the Committee to restore the minimum one-pound rate, Brief stressed that the record industry was not arguing against any increase in postal rates but believed that the rise should be proportionate to, and in conformity with, the increases imposed on other mail categories.



THE HAPPY COUPLE—Mr. & Mrs. Happiest Millionaire of Cleveland, winners of a contest held recently in that city, are shown at the Record Rendezvous in Richmond Mall, holding a copy of the Vista soundtrack album. The winners, Mr. & Mrs. Henry Drabeck, were chosen from entries submitted through newspapers and record outlets in the area. Prizes consisted of \$200. wardrobe, a night out with dinner and entertainment, plus an overnight stay at the Versailles Hotel, topped off with a millionaire style breakfast in bed. The contest was jointly sponsored by Giant Tiger Stores and the Helene Curtiss cosmetics firm around the Walt Disney flick and the Vista and Disneyland soundtrack LP's.



BRAZILIAN GOLD—Jerry Moss (left,) president of A&M Records, and his partner, Herb Alpert (right), present a smiling Sergio Mendes with an RIAA certified gold record, symbolizing sales of over \$1 million on "Herb Alpert Presents Sergio Mendes & Brasil '66." The LP was produced by Herb Alpert and arranged by Sergio Mendes. This is the first gold record for the group.

### NearDoubleSalesKey:Brightest AtlanticYear

NEW YORK — Seven gold singles and two Million-dollar-sales LP's combined with more than eighty charted best sellers in both fields to nearly double sales in Atlantic's biggest year yet. Capping off the label's successful '67, three Gavin Poll Awards were garnered by Jerry Wexler (Executive of the Year and R&B Producer of the Year) and Aretha Franklin (R&B Singer of the Year).

of the Year and R&B Producer of the Year) and Aretha Franklin (R&B Singer of the Year).

Spurring the label's sales growth were contributions from artists on the affiliated Atco, Stax-Volt, Dial, Carla and Karen firms whose distribution is handled by Atlantic. The expansion has made Atlantic one of the fastest growing companies in the industry. Among the artists leading the drive were Aretha Franklin, the Young Rascals, the Bee Gees, Cream, Wilson Pickett, Sonny & Cher, Buffalo Springfield, Vanilla Fudge, Joe Tex with the Dial label, King Curtis, Flip Wilson, Herbie Mann, Charles Lloyd, Percy Sledge, Arthur Conley, Solomon Burke, the Rose Garden and Billy

Vera & Judy Clay.

Included in the diskery's roster of more than fifty singles and thirty LP's to reach best seller proportions are seven decks by Aretha Franklin, Sam & Dave, Arthur Conley and the Mar-Keys that received RIAA certification as million-sellers, and two million-dollar albums by Aretha Franklin and Mr. Acker Bilk.

Stax and Volt Records, Jim Stewart's Memphis labels distributed by Atlantic, also experienced a sales surge that doubled the volume of '66 sales. The labels have made major gains through international handling of material featuring the late Otis Redding, the Bar-Kays, Booker T. & the M.G.'s, Carla Thomas, Sam & Dave, Johnny Taylor, the Mar-Keys, Eddie Floyd and William Bell.

Overseas representation on international charts by Atlantic has also been bolstered by a series of international appearances with many of the top stars from the various labels.

### **Jack Levy Joins Dot**

LOS ANGELES — Jack Levy has joined Dot Records as advertising-merchandising director, according to an announcement from Dick Peirce, firm's vice-president and general manager.

The new Dot exec is a marketing specialist, credited with many innovations in the realm of all-media advertising, and in the areas of packaging as well as point-of-sale merchandising.



Jack Levy

A graduate of New York University in marketing and advertising, Levy entered the field in 1946 with Layne, Leene and Greene Advertising as an account executive and television commercial producer, supervising leading national accounts.

In 1957, he moved to the west coast, where he was tapped by Capitol Records as singles merchandising manager. A year later, he was elevated to program development manager and, subsequently promoted to national merchandising manager. Levy's versatility became even more evident in early 1960 when Capitol moved him to their publishing firm, Ardmore-Beechwood Music, as vp and general manager.

Randy Sparks Associates then retained him in a new post, that of general manager for the company. During his tenure with Sparks, he was responsible for complete supervision of the firm, including publishing, talent and record production.

Liberty beckoned in September, 1966, at which time Levy joined the organization as advertising-merchandising manager.

### Jimmy Rodgers Off Critical List

NEW YORK—Singer Jimmy Rodgers, has one again been taken off the critical list at the Glendale Hospital in Glendale, Calif. as of Dec. 14. Rodgers has been hospitalized for a total of more than a week since he was attacked near the San Diego Freeway. He has undergone two brain operations during that time, the second of which was instrumental in his being removed from the critical list, for the second time.

### Church Upped At Liberty

BEVERLY HILLS, CALIF.—Liberty Records has promoted Derek Church to the position of advertising and merchandising manager. He replaces Jack Levy, who has left Liberty to accept a similar post with Dot Records.

Church brings eight years of advertising and public relations experience to the position including tenures at

Church brings eight years of advertising and public relations experience to the position including tenures at the Nestle Company, Eastman Kodak, Autin Knight Advertising in London, England, and Smith & Hemming Advertising.

Church joined Liberty Records in August, 1967 and has been active in advertising, merchandising and promotion for the label.

He is a graduate of South East Essex Technical College in England and spent two years in the Royal Air Force as a deejay for military radio stations. In addition to his advertising, merchandising and public relations experience, he has served as director of the Irene Benton Model Agency and Training School in London and as creative advisor to the Ivy Kilgannon Theatrical Agency.

Church will report to Allen La-Vinger, Liberty's manager of marketing services.

### Harvey To Acquire Liberty Music Shops

WOODBURY, N. Y. — The Harvey Radio Co. has agreed to acquire, for an undisclosed amount of cash, Liberty Music Shops of New York. Liberty's sales for its latest fiscal year were approx. \$3.7 million

Harvey is a technical marketer and manufacturer of advanced components and systems for the electronics, aerospace, and communications industries. Through its retail division, the firm also sells electronic equipment and hifi consoles/components

Liberty operates three stores in the greater New York area, where it retails home entertainment systems and components, primarily in the hi-fi/stereo field

Harvey recently announced for the 9-months ending Oct. 31, '67, net after tax income of \$440,000. or \$.50 per share, based on 881,373 shares outstanding.



### "CHRISTMAS EVE"

"MY FAVORITE THINGS"

DEELYS AND DISTRIBUTORS:

WRITE TO ORR RECORDS DIVISION, TEL-FI INC.

8010 S. COTTAGE GROVE, CHICAGO, ILL.

PROMOTION-PRESSING DIRECTED BY:

BRITE STAR PROMOTIONS

209 STAHLMAN BLDG., NASHVILLE, TENN.



### Top 50 In ashBox R&B Locations

Allen				
1	CHAIN OF FOOLS  Aretha Franklin (Atlantic 2464)	2	26	UP TIGHT GOOD MAN Laura Lee (Chess 2030)
2	I HEARD IT THRU THE GRAPE VINE Gladys Knight & Pips (Saul 35039)	1	27	SINCE YOU SHOWED ME HOW TO BE HAPPY  Jackie Wilson (Brunswick 55354)
3	I SECOND THAT EMOTION Smakey Rabinsan & Miracles (Tamla 54159)	8	28	UNITED Part 1 United Makers (Gamble 210)
4	BOO-GA-LOO DOWN BROADWAY		29	TOUCH OF BLUES Babby Bland (Duke 426)
	Fantastic Johnny C (Phil L.A. af Saul 305)	3	30	SOCKIN' 1-2-3-4 John Roberts (Duke 425)
5	YESTERDAY  Ray Charles (A8C 11009)	6	31	SOMETHING'S MISSING
6	SKINNY LEGS AND ALL Jae Tex (Atca 4063)	9	32	5 Stairsteps (8uddah 20)  MY BABY MUST ME A
7	I SAY A LITTLE PRAYER Dianne Warwick (Scepter 12203)	4		MAGICIAN  Marveletts (Tamla 54158)
8	TELL MAMA Etta James (Cadet 5578)	12	33	COUNT THE DAYS  Inez & Charlie Faxx (Dynama 112)
9	I'LL BE SWEETER TOMORROW		34	EVERLASTING LOVE Robert Knight (Rising Sun 705)
10	OJays (8ell 691)  IN AND OUT OF LOVE  Diana Rass & Supremes (Matawn 11)	5	35	STORYBOOK CHILDREN Billy Vera & Judy Clay (Atlantic 2445)
11	HONEY CHILE  Martha Reeves & Vandellas (Gardy 7067)	11	36	THIS THING CALLED LOVE Webbs (Pap Side 4593)
12	I'M IN LOVE Wilson Pickett (Atlantic 2448)	13	37	STAGGER LEE Wilson Pickett (Atlantic 2448)
13	PIECE OF MY HEART Erma Franklin (Shaut 221)	14	38	MOCKINGBIRD  Aretha Franklin (Calumbia 44381)
14	IF I COULD BUILD MY WORLD AROUND YOU		39	SHAME ON ME Chuck Jackson (Wand 1166)
	Marvin Gaye & Tammi Terrell (Tamla 54156)	16	40	DETROIT CITY Salaman Burke (Atlantic 2459)
15	AND GET AWAY Esquire (Bunky 7752)	18	41	SPOOKY Classics IV (Imperial 66259)
16	PATA PATA Miriam Makeba (Reprise 0606)	7	42	HOW BEAUTIFUL OUR
17	LOVE POWER Sandpebbles (Calla 141)	19		Platters (Musicar 1288)
18	BACK UP TRAIN Al Greene (Hat Line 15000)	23	43	SOMEBODY'S SLEEPING IN MY BED Johnny Taylor (Stax 235)
19	COME SEE ABOUT ME Jr. Walkers & The All Stars (Saul 35041)	25	44	HEY JOYCE Lau Caurtney (Riverside 4594)
20	O-O I LOVE YOU Dells (Cadet 5574)	20	45	MORE MORE Little Milton (Checker 1189)
21	WHERE IS THE PARTY Helena Fergusan (Campass 7009)	22	46	FINDERS KEEPERS Al Kent (RIC Tic 133)
22	I CAN'T STAND MYSELF James Brawn (King 6144)	31	47	PICK UP THE PIECES Carla Thamas (Stax 239)
23	I CALL IT LOVE  Manhattan (Carnival 533)	21	48	A MAN NEEDS A WOMAN James Carr (Galdwax 332)
24	WINDY Wes Mantgamery (A&M 833)	35	49	I RATHER GO BLIND Etta James (Cadet 5578)

26	UP TIGHT GOOD MAN Laura Lee (Chess 2030)	28
27	SINCE YOU SHOWED ME HOW TO BE HAPPY	
20	Jackie Wilson (Brunswick 55354)  UNITED Part 1	27
28	United Makers (Gamble 210)	29
29	TOUCH OF BLUES Babby Bland (Duke 426)	30
30	SOCKIN' 1-2-3-4 Jahn Raberts (Duke 425)	36
31	SOMETHING'S MISSING 5 Stairsteps (8uddah 20)	32
32	MY BABY MUST ME A	
	Marveletts (Tamla 54158)	38
33	COUNT THE DAYS Inez & Charlie Faxx (Dynama 112)	33
34	EVERLASTING LOVE Rabert Knight (Rising Sun 705)	17
35	STORYBOOK CHILDREN Billy Vera & Judy Clay (Atlantic 2445)	45
36	THIS THING CALLED LOVE Webbs (Pap Side 4593)	42
37	STAGGER LEE Wilson Pickett (Atlantic 2448)	24
38	MOCKINGBIRD  Aretha Franklin (Calumbia 44381)	46
39	SHAME ON ME Chuck Jacksan (Wand 1166)	37
40	DETROIT CITY Salaman Burke (Atlantic 2459)	40
41	SPOOKY Classics IV (Imperial 66259)	43
42	HOW BEAUTIFUL OUR	
40	Platters (Musicar 1288)	48
43	SOMEBODY'S SLEEPING IN MY BED Johnny Taylor (Stax 235)	41
44	HEY JOYCE Lau Caurtney (Riverside 4594)	49
45	MORE MORE Little Milton (Checker 1189)	_
AG	FINDERS KEEPERS	

8ig John Hamiltan (Minaret 129)

50 I HAVE NO ONE

47

### Mendes, Adler End Brasil '66 Partnership

LOS ANGELES—Sergio Mendes and Richard Adler have agreed to terminate their partnership relating to the A&M recording group Sergio Mendes and Brasil '66. Adler had acted as partner with Mendes and manager of the group for the past three years. With the partnership split-up, all Brasil '66 activity will now be handled by Mendes Enterprises, agent Jerry Perenchio and A&M. Mendes stated that "there will be no change in the Brasil '66 relationship with A&M Records and that we expect to double the 1967 output of releases during the year of 1968. Our next album on A&M is entitled 'Sergio Mendes and Brasil '66—Look Around' and is scheduled for release on January 12." The group is presently concluding another nationwide personal appearance tour and the Perenchio Agency is currently working on both a European and Latin American concert tour.

### Chicago's Cheetah Gives Built-In Promo Program

CHICAGO-A series of local tie-ins is enabling Chicago's Cheetah to give record acts booked into the youth nitery the advantage of a built-in promo for their current records as well as publicity on scheduled engagements.

Eva Dolin, whose firm handles pr for the discotheque, has been working closely with local record distribution outlets and the Cheetah has started supplying giant-sized post cards, posters and album slicks imprinted with scheduled engagements of record acts at the club.

Distributors then supply local record stores and department store record sections with the material.

The recent appearance of Philips'

H.P. Lovecraft was augmented by use of a hundred LP slicks supplied by the diskery, imprinted by Cheetah and distributed through Merrec.

A minimum of a hundred giant post cards &/or slicks has been requested monthly by distributors. Current waxings of acts at the nitery are also promoted on Cheetah commer-cials over WCFL, WLS and WVON with cuts from an LP or singles used in the spot announcements.

Feature stories have also been used in the Chicago Daily News and Chicago American's Sunday Section in conjunction with engagements by the Buckinghams, Tommy James & the Shondells and others.

### 5th Dimension Sets Six-Month Schedule

Six-Month Schedule

LOS ANGELES—The 5th Dimension Soul City recording artists currently riding the charts with their new album, "The Magic Garden," are booked for the next six months, as an nounced by their manager Marc Gordon and their agents General Artists Corporation.

On December 22 they make their first appearance in Las Vegas as they are booked into Caesars Palace for a four week engagement. They will return to Los Angeles to headline a special Christmas Day Show at The Hollywood Palladium and then back to Vegas for their midnight show. On January 27 they will perform at "The Hollywood Stars of Tomorrow Awards" in Los Angeles and on the next day appear on The Ed Sullivan Show. On January 29 they begin a ten-day booking at The Latin Casinc in Merchantsville, New Jersey. From February 9 until March 1 they will be on a nationwide one-nighter concert tour and from March 22-31 they will headline a Dick Clark tour. On May 15-June 8 they make their first major New York appearance as they perform at The Americana Hotel They will then appear at the Edgewater Beach Hotel in Chicago from June 10-16 and then The Cave ir Vancouver, British Columbia from June 26-July 6. Vancouver, Br June 26-July 6.

Home For 'Homeless' Set Up On West Coast

Set Up On West Coast
NEW YORK—Kim Fowley, a 25-year, old west coast producer/publisher/artist, has established a sort of headquarters cum living quarters cum working quarters for 'homeless' west coast R&B and rock acts. The operation is located just off L.A.'s Sunset Strip at 6,000 Sunset Blvd., where interested groups may contact Fowley. Groups involved in the operation will receive living quarters, food musical equipment, supervision, and guidance in rehearsals. The first group in Fowley's project is Super Bandoriginally from Denver, Colo.

Paul Williams of Crawdaddy Magazine has for some time been attempting to interest responsible and finan-

azine has for some time been attempting to interest responsible and financially solvent persons and organizations in a similar project for the New York area. Williams notes that he is willing to serve in an advisory capacity to any interested parties.

### Rascals P.R. Formed

NEW YORK—Pat Cox and Billy Smith are heading up Sid Bernstein's Rascals' Public Relations Dept. at 75 E. 55th St. Smith mentioned to Cash Box that the firm will open an education dept. and a TV dept., both of which will use tapes, video tapes, and 16mm films to "bring the Rascals to places where they physically can't be." The special phone number for the P.R. dept. is 759-9898.



IN HIS HONOR—French composer and conductor Pierre Boulez is honored at a recent luncheon given by CBS Records. Shown here (from the left) with Boulez are: John McClure, Columbia Masterworks director of A&R; Thomas Shepard, Columbia Masterworks A&R producer; and Kenneth Glancy, managing director of CBS Records in England. The most recent Boulez album is "Olivier Messiaen: Et Exspecto Resurrectionem Mortuorum/Couleurs de la Cite Celeste," and is part of the label's Nov. "Music Of Our Time" release.

SOUL MAN

Sam & Dave (Stax 231)



### More Letters

Liberty Records' Victor Lundberg is shown during a recording session in L.A. a recording session in L.A. for his "An Open Letter" LP, which has just been released. All of the album cuts as well as the "An Open Letter To My Teenage Son" single, which it follows, were written by Lundberg's Grand Rapids business partner, Robert Thompson. Thompson.

### **Shadow Morton Moves** HQ, Re-Names Company

NEW YORK — Beginning in Jan., '68, Shadow Morton will base his operation out of Hempstead, L.I., although the firm, which will at the same time undergo a name change to G. Shadow Morton Enterprises, will keep an office in the city.

One reason for the move Morton's favorite studio, Ultrasonic, is also located in Hempstead. Morton plans to cut most of his future product on the Island.

Morton has just completed one new Vanilla Fudge LP and plans to have another completed in about one month.

Stepping out of the producer's role, Morton has just cut a deck for Bob Crewe Productions on which Morton's vocal has been described as being, "sort of a psychedelic 'Nature Boy."

### **Bobby Calendar Inked** By Alan Louber Prod.'s

NEW YORK-Alan Lorber Produc-NEW YORK—Alan Lorber Productions has signed Bobby Calendar. Calendar will be released on MGM with his first LP scheduled for February.

Calendar will co-produce the LP with Lorber and will aim for an unsual musical quality with a social

usual musical quality with a social commentary lyrical content.

### Dyno Voice Inks Illusion

NEW YORK-Bob Crewe has signed the Illusion, a five-man vocal/instruthe Illusion, a five-man vocal/instrumental group from the New York area, for his Dyno Voice label. The group's first single, which was produced and written by Mitch Ryder, will be released after January 1. Four of the boys sing lead, and at times, the group has five-part harmony.

Impressed by their "in person" performance, Ryder invited the Illusion to tour with him this past summer as part of The Mitch Ryder Show. The group is now on their own headlining one-nighters on the East Coast and plan a cross-country promo and pa tour to coincide with the release of their first single.

The Illusion are: John Vinci (lead the Husion are: John Vinci (lead singer/organ); Mike Maniscalco (12 string & rhythm guitars/sax); Chuck Alder (bass guitar); Richie Cerniglia (lead guitar) and Mike Ricciardella (drums).

### **Peloquin Triple-Pacted**

YORK-Universal Television Records and MCA Music have signed Jean Peloquin to exclusive contracts, it has been announced by Sidney Sheinberg, vice president of Universal Television. Until recently, Peloquin was a backlot employee at Universal City Cherkies

oquin was a backlot employee at Universal City Studios.

The three-way pact is the outcome of an audition by 27-year-old singer-composer of his original song, "Mister Painter, Paint My Dad" for Decca's west coast A & R executive Bud Dant. Impressed with Peloquin's song and talent, Dant signed him to Decca and talent, bim to the attention of Cil brought him to the attention of Gil Rodin, the record company's administrative director of A & R for the west coast, who in turn brought Peloquin to Norman MacDonnell, executive producer of Universal Television's "The Virginian."

Peloquin was cast as a guitar-strumming cowboy in the "Gentle Tamers" episode of "The Virginian." On the strength of his initial performance, he has been set as a recurring character in the western adventure drama.

In addition, he has also been signed to a song writer's contract by MCA Music.

Decca's release of "Mr. Painter, Paint My Dad" is timed for early January just prior to airing of the "Gentle Tamers" segment on the NBC-TV network, in which he will perform the song.

### Turtles Film Gets Wide Play

LOS ANGELES-The 16 mm film produced on the Turtles is now being shown on the following shows, according to an announcement by Johnny Musso, national sales and promotion director for White Whale Records: Big Ralph Show in Cleveland, Hi Lit Show in Philadelphia, Art Roberts Show in Chicago, Ron Chapman Show in Dallas, Clay Cole Show in New York, Robin Seymour Show in Detroit, Rick Shaw Show in Miami, Ronnie Kay Show in Oklahoma City, Larry Lane Show in Houston, Boss City in Los Angeles, and Dick Clark's syndicated show.

### Variety's Act

Motown's Four Tops are shown receiving the Variety Club award from Harety Club award from Har-old Salkind, chief barker for the Variety Club of Philadelphia, during a dinner honoring Ralph Pries, international prexy of Variety Club Interna-tional. From the left are: Levi Stubbs, Renaldo Ben-son, Salkind, Pries, Abdul Fakir, and Lawrence Pay-ton.

### Talent On Stage

### JUDY COLLINS

NEW YORK-Judy Collins, long recognized as one of America's leading folk-singers, showed the other side of her talent at her Carnegie Hall concert on Dec. 9th. Most of her material was contemporary pop served up with a guitar, bass, piano, or electric organ backing to her vocals. Judy came on

backing to her vocals. Judy came on soft and wonderful with her agonizingly clear voice.

The performance was not without reference to the folk field, notably: the "If I Had A Golden Thread" theme from Pete Seeger's "Rainbow Quest" offering and an a cappela treatment of the traditional "Wild Mountain thyme" that served as a final encore. "Pack Up Your Sorrows," a joint cleffing by Pauline Martin and the late Richard Farina, worked well as one of the brightest spots of the concert as did Bob Dylan's "Tom

Thumb's Blues."

Contemporary pop songs were represented basically by works of: Joanie Mitchell, Leonard Cohen, Jacques Brel, and Judy Collins. "Chelsea Morning" "Michael From Mountains" Morning" "Michael From Mountains" (both by Joanie Mitchell,) "Suzanne" and "Sisters Of Mercy" (both by Judy Collins), and Jacques Brel's "La Colombe" may be taken as representative highlights of the concert.

Judy bid farewell to what she referred to as, "my former latest album" by singing "In My Life." She was also offering greetings to a new career as a pop (as opposed to folk) singer; setting out on a path that, if this concert and her current "latest album" ("Wildflowers") are any valid indication, will eventually lead her to the top of the field.

### JANIS IAN

NEW YORK—The prodigious talent of 16-year-old Janis Ian was on view to about 2500 people at Philharmonic Hall on Friday evening, December 8. The astonishing range of this young social poetess became evident as she flew through a program of songs about love, isolation, and suicide. Miss Ian has attained an awareness and a grasp of the human condition that many older heads might well envy.

grasp of the human condition that many older heads might well envy. Early in the program, she sang "Society's Child," the tune which first brought her to national attention after the song had been shunned for about eight months as too controversial, dealing as it does with interracial dating. The artist also romped through a whimsical rendition of "And I Did Ma" a tale of a girl who foolishly a whimsical rendition of "And I Did Ma," a tale of a girl who foolishly listens to her mother's admonitions

regarding the dangers of close association with the male of the species.

"Honey D'Ya Think?" deals with the pretensions of a would-be blues singer who hasn't paid his dues, and the performer gave the melody a sorrowful, ironic reading. "Younger Generation Blues" was a brittle, humorous treatment of the generation gap. Miss Ian later performed her current chart single, "Insanity Comes Quietly To The Structured Mind," which concerns the suicide of a young girl.

With a lifetime of creative effort before her, one contemplates with wonder the heights which this supremely gifted artist will attain. Miss Ian was accompanied by the New York Rock 'n' Roll Ensemble, a well-turned out organization equally at home with baroque music or hard rock.

### KENNY RANKIN

NEW YORK—On Monday evening December 11, at the Bitter End Cafe in Greenwich Village, Mercury Records introduced Kenny Rankin, a singer, guitarist and writer of contemporary songs. An intimate rather than an expansive performer, Rankin delivered his material gently and without fanfare, accompanying himself softly on the guitar and depending on the audience's full attention to work his spell. He got the audience's attention without any difficulty and kept it throughout his performance. Rankin's style shows a heavy Brazilian influence. Echoes of such composers as Antonio Carlos Jobim and Luis Bonfa permeate his songs. But he is no mere imitator. His style is his own, and he has assimilated his

influences and worked them into his own music to the extent that he is their master, not vice versa. In the end his songs must be called Brazilianflavored, not Brazilian.

Rankin's chances of becoming a successful recording artist are extremely good, but because of the nature of his songs and his performance, he will probably sell many more albums than singles. Rock numbers, Motors and his performance, he will be a successful to the town soul outings and big ballads are by and large the stuff of which today's Top 100 chart is made. The intimate performer is still an important figure in the disk world, but his habitat, more or less forced on him by the public taste, is usually the LP and not the single.

### Winnie's Words

Columbia's new Blood, Sweat, & Tears group formed by Al Kooper and Steve Katz (both formerly of the Blues Project), debuts at Steve Paul's west side disko, the Scene. The group uses elements of blues, rock, and jazz with heavy emphasis on a 4-piece brass section. Kooper is shown in the bottom photo while the rest of the group appears above.



### Gavin Award Crowns Bell's Biggest Year

NEW YORK — With sales expected to more than double those of last year, to more than double those of last year, Bell records topped off the best year in its young history with the receipt of a special award as "Outstanding Record Company of the Year" at the Bill Gavin Conference in Las Vegas earlier this month.

Awarded on the basis of constructive contributions to radio entertainment, the prize recognizes Bell's contribution in pioneering the use of independent producers and their overall representation in all phases of record product.

record product.
Highlighting the banner year was

ing experience, the growth of the national promotion staff from a one-man

tional promotion staff from a one-man operation to the present setup of three hands with Gordon Bossin and Oscar Fields joining Dave Carrico in the last eight months.

Further honor was accorded the firm when it was chosen by New York's Mayor John V. Lindsay to participate in a city-wide talent search. Among the artists previously established by Bell and its affiliated labels are: the O'Jays, Oscar Toney, Jr., Betty Harris, Clifford Curry, Al Greene and, of course, the Box Tops.

On the international scene, presi-

The Bell Family: (standing, left to right) Oscar Fields, Alan Cohen, Gordon Bossin, Beverly Weinstein, Dave Carrico and Irv Biegel. Seated is Larry Uttal.

the Cash Box Annual Poll #1 record, "The Letter" by the Box Tops, which is now nearing the 2,00,000 mark in domestic sales and that many again to the polytopic page 128 Poll hop also bear to the polyto in foreign sales. Bell has also been represented week after week with national best sellers.

The diskery's expansion moves included the hiring of sales manager Irv Biegel whose background includes many years of sales and merchandis-

### I. M. Flowers Show

(Continued from page 7)

(Continued from page 7)
the show is in the process of lining-up several more label sponsors.

While the program's aura suggests an "underground" appeal, the records played reflect a broad outline of rock tastes. Some of the more consistently heard sounds, mostly from LP sources, are those of the Beatles, Rolling Stones, Bob Dylan, the Beach Boys, the Rascals, the late Otis Redding, the 13th Floor Elevator, Donovan, the Bee Gees, Love, the Cream, Lee Dorsey, the Hollies, among others. The Dec. 23 show will feature the Electric Prunes' LP of their "Mass in F Minor." A previous program featured a guest who was an expert in Hinduism. Hinduism.

Besides the New York airing, the program is taped for broadcast in Boston (WEEI), Philadelphia (WCAU), Chicago (WBBM), San Francisco (KCBS), Los Angeles (KNX) and St. Louis (KMOX).

(KNX) and St. Louis (KMOX).

A feature of the programming format is to disregard current chart standings, but to seek out new material with potential. The July pilot show, for instance, played "Incense & Peppermints" by the Strawbery Alarm Clark, which later became a number 1 seller.

In addition to playing-it-straight, sardonic humor is also employed, although keyed to the framework of the format.

The "I.M. Flowers Show," DeWitt notes, is indicative of WCBS-FM's attempt to be continuously on top of what's happening and incorporate the mainstream of today's pop music into the backbone of the station's programdent Larry Uttal cited the launching of Bell in Canada through Quality Records, and E.M.I.'s handling of the Bell label in the United Kingdom to begin this coming March 8, Uttal anticipates worldwide exposure of the Bell label by the end of '68.

### Sholes' Luncheon

(Continued from page 7) activities.

Remarks In Tribute

Remarks In Tribute
Also in tape form was a message
from Chet Atkins, Nashville A&R
head of RCA. Sholes, a Nashville music figure for many years, was voted
into the Country Music Association's
Hall of Fame this year.

Eddy Arnold was present to offer
his tribute to Sholes as "an important
cog in my life as well as the lives of
many other artists." The RCA artist,
a 20 year veteran on the label, said he
admired Sholes despite "three bad a 20 year veteran on the label, said he admired Sholes despite "three bad things about him: he works hard, he's honest and he loves his family." Charlie Grean, the producer-musician, who said Sholes gave him his first job in the business, got many laughs out of humorous captions for a series of slides, featuring Sholes, presented on a theatre-sized screen. Arnold and Grean were part of the dais that also included Father O'Connor, George Simon, executive director of the New York chapter, Brad McCuen, 1st vp of the chapter and RCA exec, and David Hall, a NARAS vp.

Telegram tributes were sent by Jack Stapp, Buddy Killen, Elton Britt, Don Kirshner, Joe Reisman, Joe Csida, Jack Loetz, chairman of the board of the Country Music Association, and

the Country Music Association, and Hank Snow.

The more than 200 guests, includ-

ing Norman Racusin, vp and general manager of RCA, Sholes' family were asked to sign signature album books for presentation to the exec.

### Linguistic Slip-Up

In our recent Christmas Pick of Remo Capra's "Sancta Maria" (issue of Dec. 9) we wrongly identified the languages in which the song is performed as Italian and English. The English is a translation from Latin.

### Redding, Bar-Kays Deaths

(Continued from page 7)

siastic supporter of NATRA (National Association of Television and Radio Announcers) and had hosted a party at his ranch for the delegates to that organization's '67 convention in Atlanta. He was at the height of his heavising into heavising into heavising the convented into career, having just been voted into a 3-way tie for the number one male R&B vocalist in the annual Cash Box year end poll. The Bar-Kays had just year end poll. The Bar-Rays had just been voted into a tie for the number two spot with "Soul Finger" for best R&B record of the year in the same poll. Both Redding and the Bar-Kays were Volt recording artists. Cash Box has been informed that Volt has enough sides in the can to total at least one more Otis Redding album.

least one more Otis Redding album.

Any listing of Redding's more successful product on wax would have to include such singles as "Mr. Pitiful," "Chained And Bound," "Satisfaction," "Fa-Fa-Fa-Fa (Sad Song)" and "Try A Little Tenderness," in addition to his albums: "Pain In My Heart," "The Great Otis Redding Sings Soul Songs," "Otis Redding Sings Soul," "The Soul Album," "The Dictionary of Soul," and, of course, his latest, "The History of Otis Redding," ironic in the choice of title. of title.

He had gone into record production with a firm known appropriately as Big-O Productions. He has been credited with the composition of more than forty songs. He was equally at home as arranger, writer, producer, and performer former.

Although born in Dawson, Ga. on Although born in Dawson, Ga. on Sept. 9th, 1941, Redding attended school in Macon. While still in high school, he won a number of local amateur contests, thus coming to the attention of his manager Phil Walden, who was also in high school at the time. "These Arms Of Mine," his first deck was cut on left over studio time while Redding was accompanying while Redding was accompanying Johnny Jenkins on a date in Memphis, Tenn. An all-round performer, he was proficient on guitar, piano, bass, drums, and organ.

With Walden, Redding had recently branched out into the personal management field with Otis Redding Enterprises.

Redding had just accepted an invita-Humphrey to head up a troupe of Stax/Colt recording artists to Vietnam this spring. He had donated his services to the 1967 Stay In School Campaign LP for the U.S. Dept. of

Notes of tragic irony may be found notes of tragic frony may be found in the fact that Redding's untimely death follows almost 3-years to the day after the death of Sam Cooke (Dec. 11, 1964.) "Shake," written by Sam Cooke, was Redding's last single; it was also Cooke's last deck.

Otis Redding is survived by his widow, Zelma, and three children: Otis, Jr.; Dexter; and Carla.

### **Newton Renews ABC Pact**

(Continued from page 7)

tion deal with their labels. Under Newton, 20th Century Fox Records came under ABC distribution, with the label currently sporting the major "Doctor Dolittle" soundtrack.

Newton became president of ABC on Jan. 1, 1965, succeeding Clark who was named to his present post.

A native of Philadelphia, Newton began his career in the recording industry with his first job in 1938, while still in high school. From the stock room of the Columbia Records distributor, he progressed to salesman for different record labels, including Varsity Cosmo and Rainhow Starting in different record labels, including Varsity, Cosmo and Rainbow. Starting in 1940, he served for five years with the United States Army as a paratrooper. He formed his own record label, Derby Records, in 1950.

In September, 1956, Newton was appointed by Clark to the post of sales manager for ABC-Paramount Records, inc. In 1959, he was promoted to vice-president in charge of sales, and served in that capacity until he was promoted to president for ABC Records

### Katzel Named ABC VP

(Continued from page 7)



**Bud Katzel** 

manager of Colpix Records. Katzel entered the record business in 1951 when Decca Records appointed him as its Chicago promotion representative later promoted him to Midwestern relater promoted him to Midwestern regional promotion, and then transferred him to New York where he took over as eastern divisional promotion representative. In 1955, he was promoted to assistant to the director of promotion and publicity and was later given the additional duties of advertising and merchandising. He moved to Roulette's sales department in 1960, Katzel was appointed general sales manager in 1962.

Katzel, who organized and presented the presentation a year ago at ABC's Miami distributor convention, is currently in the process of preparing programs for ABC's three regional meetings to be held the first week in

### Scotti Nominated For Golden Apple Award

BEVERLY HILLS—The Hollywood Women's Press Club has nominated Liberty Records artist Tony Scotti for a Golden Apple Award for the Newcomer Of The Year.

The award will be presented at the club's Christmas party December 19th at the Beverly Wilshire Hotel.

### Gavin Conference

(Continued from page 98)

(Continued from page 98)
that we made a bad master and in another place I'd say—'Gee, I don't remember making it in that key, it sounds sharp.'... Why, when I went down to Miami did it sound louder?... All of a sudden I realized something... that radio engineer, that complacent pipe smoking man, gets up at 5:30 in the morning, goes out there, cranks up the transmitter, throws the oil can on the turntable, hits the console, does the opening and then goes back out to the transmitter. then goes back out to the transmitter and changes the tire on his car . . . I implore you, please, search your-selves, wake up that engineer . . . it's your radio stations, our records."

### The Short List

The Short List

Frank Ward, executive vp and general manager of WWRL in New York, defended format radio adding that "we are literally inundated with material. The tragedy is that there's so much good material. But we've found through trial and error, in our particular operation, that you water the whole thing down by playing tow many records... get a record on that list and it's played and played. And you sell records if it's a good record. Yet, even though you like the saturation you get when you're on that type of station, you want us to play more records." records.

### Marketing Sophistication

Marvin Antonowsky, vp director of media research and manager of spot buying for J. Walter Thompson, admitted that research had not yet found all the answers for radio. But that research was doing a better job each day in determining, for clients, media. "If a client decides that his how effective radio was against other best opportunity for increasing market share or market position is to concentrate on the 18 to 34 segment of his market, this generally is the outgrowth of the marketing strategy which, translated into media terms, will dictate that the advertising weight will be concentrated against this group . . . all part of an increasing marketing sophisdication." Marvin Antonowsky, vp director of

### TOP 100 Albums

DECEMBER 23, 1967

THE VOICE OF

**FOREVER** 

PLEASE LOVE ME

SCOTT McKENZIE (Ode Z12 44001/Z12 44002)

PATA PATA
Miriam Makeba
(Reprise R/RS 6274)

ALLIGATOR BOOGOLOO (Blue Note BLP 4263/BLP3 B4264) RESPECT
Jommy Smith (Verve V/V-6 B705)

COME BACK WHEN YOU GROW UP

Bobby Vee
(Liberty LRP 3534/LST 7534)

ANYTHING GOES

Bobby Vinton (Epic LN 24341/BN 26341)

1	PISCES, AQUARIUS, CAPRICORN & JONES LTD Monkees (Colgems COM/COS 104)	1
2	DIANA ROSS & THE SUPREMES GREATEST HITS	
3	Motown M/M3 2-663) STRANGE DAYS	2
4	SGT. PEPPER'S LONELY	4
1	HEART'S CLUB BAND Beatles (Capitol T/TS 2653)	3
5	FAREWELL TO THE FIRST GOLDEN ERA Mamas & Papas (Dunhill D/DS 50025)	5
3	DR. ZHIVAGO Sounairack (MGM E/ES 6 ST)	11
7	SIMPLY STREISAND  Darrels arreisand (Columbia Ct 2682/CS 9482)	7
8	INCENSE AND PEPPERMINTS	
	Strawoerry Alarm Clock (UNI 3014/73014)	В
9	IT MUST BE HIM Vicki Carr (Liberty LRP 3533/LST 7533)	9
10	VANILLA FUDGE (Atco 224/SD 224)	6
	THEIR SATANIC	
,	MAJESTIES REQUEST  Kolling Stones (London NP/NPS 2)	3В
12	ARE YOU EXPERIENCED  Jimi Henorix Experience (Reprise R/R5 6261)	10
13	LOVE ANDY  Andy Williams (Columbia CL 2766/CS 9566)	14
14	SOUND OF MUSIC	15
	(RCA Victor LOCD/LSOD 2005)  THE TURTLES GOLDEN HIT	S
70	Vhite Whale (WW 115/WWS /115)  DIONNE WARWICK'S	1B
	GOLDEN HITS PART ONE (Scepter SRM/3R3 565)	19
17	DISAELI GEARS  Cream (Atco 232/SD 232)	25
18	HERB ALPERT'S NINTH Herb Albert & Tijuana Brass (A&M 134/SP 4134)	51
19	4 TOPS GREATEST HITS (Motown M/Ms 662	12
20	BEE GEES 1ST (Atco 233/SD 233)	13
21	MAGICAL MYSTERY TOUR Beatles (Capital MAL/aMAL 2B35)	_
22	A DAY IN THE LIFE Wes Montgomery (A&M 2001/SP 3001)	23
23	THE COWSILLS (MGM E/SE 449B)	20
24	THE DOORS (Elektra EK 4007/EKS 74007)	16
25	TO SIR, WITH LOVE Soundtrack (Fontana MGF 27569/SRF 67559)	17
26	INSIGHT OUT  Association (Warner Bros. W/WS 1696)	21
	(17 011101 0103. 17/170 10/0/	

27	RELEASE ME Engelbert Humperdinck (Parrot PA 61012/PAS 71012)	27
28	THE BYRDS GREATEST HITS (Columbia CL 2716/Cs 9516)	<b>S</b> 22
29	GROOVIN' Young Rascals (Atlantic 814B/3D 8148)	30
30	ARETHA ARRIVES  Aretha Franklin (Atlantic 8150/SD 8150)	2В
31	CAMELOT  Soundtrack (Warner Bros. B/B3 1712)	32
32	TO SIR, WITH LOVE Lulu (Epic LN 24339/BN 26339	39
33	BUFFALO SPRINGFIELD AGAIN	
	(Atco 226/SD 226)	36
34	AFTER BATHING AT BAXTER'S  Jefferson Airplane	43
	(RCA Victor LOP/LSO 1511)	
35	BEST OF WILSON PICKETT (Atlantic B151/SD B151)	37
36	Soundtrack (MGM 1E-10 5t)  THE LAST WALTZ	35
	Engelbert Humperdinck (Parrot PA 61015/PAS 71015)	74
38	THE BOX TOPS (Beil 6011/S 6011)	41
39	ALL MITCH RYDER HITS (New Voice NY/NYS 2004)	44
40	FRESH CREAM Cream (Atco 206/SD 206)	40
41	ALBUM 1700 Peter, Paul & Mary (Warner Bros. W/WS 1700)	29
42	ALICE'S RESTAURANT  Arlo Guthrie (Reprise R/R\$ 6267)	46
43	WINDOWS OF THE WORLD	24
	(Scepter SRM/SRS 563)	
44	A MAN AND A WOMAN Soundtrack (United Artists UAL 4147/UAS 5147)	33
45	TURN THE WORLD	
	AROUND  Eddy Arnold (RCA Victor LPM/LSP 3869)	42
46	ODE TO BILLIE JOE Bobby Gentry (Capitol T/oT 2830)	26
47	HAWAIIAN ALBUM Ray Conniff (Columbia CL 2747/SC 9547)	49
48	DOCTOR DOLITTLE	50
49	(20th Century-Fox DTCS 5101)  SUPER HITS  Various Artists	47
50	(Atlantic 501/SD 501)  MELLOW MOOD Temptation (Gordy G/GS 924)	63
51	SMILEY SMILE  Beggin Boys (Brother T/ST 9001)	21
52	Beacn Boys (Brother T/ST 9001)  SOUNDS LIKE  Herb Alpert & Tijuana Brass (A&M LP 124/SP 4124)	31
111	HERE WHERE THERE IS LOVE	

53	CLAMBAKE  (RCA Victor LPM/LPS 3B93)	59
54	MONKEES HEADQUARTERS (Colgems COM/COS 103)	45
55	MANTOVAN/HOLLYWOOD London LL3510/PS 510)	48
56	WITH LOVE CHER (Imperial LP 9358/LP5 1235B)	57
57	TEMPTATIONS GREATEST HITS  (Gordy GM/GS 919)	61
58	FLOWERS Rolling Stones	52
	(London LL 3509/PS 509)	
59	WELCOME TO MY WORLD Dean Martin (Reprise R/RS 6250)	53
60	BEST OF SONNY & CHER (Atco 219/5D 219)	66
61	UP, UP AND AWAY  Jonnny Mathis  (Columbia CL 2726/C3 9526)	72
62	RAVI SHANKAR AT THE MONTEREY INT'L	
	POP FESTIVAL World Pacific (WP 1442/WPS 21442)	69
63	LOOK OF LOVE  Claudine Longet (A&M 129/SP 4129)	58
64	A CHRISTMAS ALBUM  Barbra Streisand (Columbia CL 2757/CS 9557)	83
65	PINK FLOYD (Tower T/ST 5093)	70
66	SMOKEY ROBINSON & THE MIRACLES MAKE IT HAPPEN (Tamla 1/13 276)	63
67	FOR A FEW DOLLARS	00
	MORE Leroy Holmes (United Artists UAL 3608/UAS 6608)	71
68	MARY IN THE MORNING Al Martino (Capitol T/ST 2780)	75
69	EYDIE GORME'S GREATES HITS	
	(Columbia CL 2764/C\$ 9564)	73 D.C
70	THE ROYAL GUARDSMEN (Laurie LLP/sLP zu42)	B5

	83	ANYTHING GOES Harpers Bizarre (Warner Bros. W/WS 1716)	В9
	84	I FEEL LIKE I'M FIXIN' TO DIE	
		Country Joe & The Fish (Vanguard VR3 9266/VaD 79266)	90
	85	WILD HONEY	_
		Beach Boys (Capitol T/5T 2B59)	
	86	COWBOYS AND COLOREI	)
	87	Flip Wilson (Atlantic B149) WHEN THE SNOW IS ON THE ROSES Ed Ames	98 92
		(RCA Victor LPM/LsP 3913)	-
	88	A GIFT FROM A FLOWER TO A GARDEN Donovan (Epic L2N 6071/BzN 171)	_
	89	MISSION IMPOSSIBLE Lato Scriffin (Dot DLP 25831)	93
	90	THE MAGIC GARDEN  Ine orn Dimension (Soul City SCM 91001/SCS 92001)	95
	91	RIGHTEOUS BROTHERS GREATEST HITS (Verve V/V6 5020)	67
	92	REVENGE	0,
		Bill Cosby (Warner Bros. W/WS 1169)	64
	93	DANCING IN THE STREET Kamsey Lewis (Cadet LP/LPS 794)	6B
	94	ENCORE	-
		Henry Mancini (RCA Victor LPM/LPS 3BB7)	97
,	95	WITH A LOT O'SOUL Temptation (Gordy G/Gs 922)	79
i	96	CHRISTMAS RHAPSODIES FOR YOUNG LOVERS Midnight String Quartet	_
	97	MAN OF LA MANCHA Original Cast	99
	98	(Kapp KRL 4505/KR\$ 5505) PLEASURES OF THE HARBOR	
		Pnil Ochs (A&M 133/SP 4133)	100
	99	MASS IN F MINOR Electric Prunes (Reprise R/Rs 6075)	_

01	HISTORY OF OTIS REDDING (Volt M/S 41B)
02	CLEAR LIGHT

(Ejektra EKL/EKS 74011)

WHIPPED CREAM Her'o Alpert & Tijuana Brass (A&M LP 110/SP 4110) 103

LOOK OF LOVE Dusty Springfield (Philips PHM 200-256/PHS 600-256)

CANDYMEN ABC ABC/ABCS 616)

HIGHER & HIGHER Jackie Wilson (Brunswick BL 54130/BL 7-54130)

\*107 FLYING NUN Sally Field (Colgems COM/COS 106) ~ 108 COLLAGE Noel Harrison (Reprise R/RS 6263)

,109 THE WORLD WE KNEW Frank sinatra (Reprise F/FS 1022)

110 WINDS OF CHANGE Animals (MGM E/ES 4484)

Dionne Warwick (Scepter (M/S 555) APPLES, PEACHES, PUMPKIN PIE Jay & Techniques (Smash MG3 27095/SRS 67095) (Smash MGs 27095/SRS 67095)
STONE PONEYS VOL. II
(Capitol T/sT 2763)
A KIND OF HUSH
John Davidson
(Columbia CL 2734/CS 9534)
EVERLASTING LOVE
Robert Knight (Monument 7000/17000)

SILVER THROAT—BILL COSBY SINGS (Warner Bros. W/WS 1709) THESE ARE MY SONGS Petula Clark (Warner Bros. W/WS 1698)

Jimmy Roselli (United Artists ULA 3611/UAS 6611)

WHAT NOW MY LOVE Mitch Ryder (Dynovoice DY 1901/31901) PSYCLE

Happenings (B. T. Puppy 8TP/BTPS 1003)

GOODBYE & HELLO Tim Buckley (Elektra EKI 318/EKS 7318) DOWN TO MIDDLE EARTH Hobbits (Decca DL 4920/74920) LATIN' LOVE-IN Tony Mottola (Project 3 PR 5010 SD) SURREALISTIC PILLOW

WITHOUT HER

YOUR MIND

JOHN GARY CARNEGIE

HALL CONCERT (RCA Victor LOC/LSO 1139) SOUL MEN Sam & Dave (Stax 725/SD 725) WHEN THE WHISTLE BLOWS
Soul Survivors (Crimson LP 502)

EVERYBODY NEEDS LOVE
Gradys Knight & The Pips
(Soul S/SS 706)

Jack Jones (RCA Victor LPM/LPS 3911)

FOR ALL THE SEASONS OF

Janis Ian (Verve Forecast FT/FTS 3024)

71

Jefferson Airplane RCA LPM/LPS 3766) GROOVIN' WITH THE SOULFUL STRINGS (Cadet LP/LPS 794)

REACH OUT Burt Bacharach (A&M 131/SP 4131)

SILK AND SOUL Nina Simone (RCA Victor LPM/LSP 3837)

SOMETHING SUPER King Richard Fluegel Knights (MTA MTA 1005/MTS 5005) THE KENNEDY DREAM Oliver Nelson (Impulse A/AS 9144)

LUSH LIFE Nancy Wilson (Copital T/ST 2757)

LETTERMEN . . . AND LIVE (Capitol T/oT 2758)

100

TODAY'S THEMES FOR YOUNG LOVERS Percy Faith (Columbia CL 2704/CS 9504)

GOLDEN GREATS BY

THE VENTURES
(Liberty LRP 2053/LST B053)

FISTFUL OF DOLLARS
Soundtrack (RCA Victor LOC/LOS 1135)

GET THAT FEELING Jimi Hendrix & Curtis Knight (Capitol T/ST 2B56)

LET IT OUT (Verve/Forecast FT/FT3 3036)

FOWL PLAY Baja Marimba Band (A&M 136/SP 4136)

WILDFLOWERS Judy Collins (Elektra EK3 74012)

THAT'S MY K!CK Errol Garner (MGM E/SE 4463) LISTEN
Ray Charles (ABC ABC/ABCS 595)

140 FIDDLER ON THE ROOF Original Cast (RCA Victor LPM/LPS 3730)

### asic Album Inventory

A check list of best selling pop albums other than those appearing on the CASH BOX Top 100 Album chart. Feature is designed to call wholesalers' & retailers' attention to key catalog, top steady selling LP's, as well as recent chart hits still going strong in sales. Information is supplied by manufacturers. This is a weekly revolving list presented in alphabetical order. It is advised that this card be kept until the list returns to this alphabetical section.

Tony Bannett
Tony Bennett
Dave Brubeck
Byrds
Byrds
Byrds
Johnny Cash
Johnny Cash
Christy Minstrel
Ray Conniff
Ray Conniff

Ray Conniff John Davidson Miles Davis Doris Day Bob Dylan Bob Dylan Bob Dylan Percy Faith Percy Faith Edie Gorme Gorme/Los Panchos Robert Goulet Robert Goulet Ken Griffin

Andre Kostelanetz Mathis

Jim Nabors Peaches & Herb Pozo Seco Singers Revere & The Raiders Marty Robbins
Pete Seeger
Simon & Garfunkel
Simon & Garfunkel Frank Sinatra Barbra Streisand Streisand Streisand Jerry Vale
Andy Williams
Andy Williams
Andy Williams
Andy Williams
Jerry Vale
Tony Benett
Anita Bryant Anita Bryant Buckinghams Johnny Cash Ray Coniff

Percy Faith Aretha Franklin Moby Grape Steve Lawrence & Eydie Gorme

Jim Nabors Ray Price Paul Revere & The Raiders **Marty Robbins** Jerry Vale Andy Williams Tony Bennett Anita Bryant Johnny Cash/ June Carter

Ray Conniff

### COLUMBIA

I Left My Heart In San Francisco Tony's Greatest Hits Vol. 3 Time Out Tambourine Man Tambourine Man Turn! Turn Turn! Younger Than Yesterday Ring Of Fire | Walk The Line Ramblin' Invisible Tears Music from "Mary Poppins" Ray Conniff World Of Hits Somewhere My Love My Best To You Sketches Of Spain Doris Day's Greatest Hits Subterranean Homesick Blues Highway 61 Revisited
Blonde On Blonde
Viva—The Music Of Mexico
Themes For Young Lovers
Softly As I Leave You Amor
My Love Forgive Me
On Broadway
On Broadway Vol. II
You Can't Be True
Johnny Horton's Greatest Hits
Mahalia Jackson's Greatest Hits
Shadow Of Your Smile
Johnny's Greatest Hits
Patti Page's Greatest Hits
Sings Love Me With All Your Heart
Let's Fall In Love (Date)
I Can Make It With You Amor I Can Make It With You The Spirit Of '67 Gunfighter Ballads We Shall Overcome We Shall Overcome
Sounds Of Silence
Parsley, Sage, Rosemary & Thyme
Sinatra's Greatest Hits Early Years
People
My Name Is Barbra
My Name Is Barbra, Two Have You Looked Into Your Heart In The Arms Of Love Moon River Days Of Wine And Roses Dear Heart
The Impossible Dream
Tony Makes It Happen
Mine Eyes Have Seen The Glory
Time & Charges
Johnny Cash's Greatest Hits
This Is My Song
World Of Hits Dear Heart Bob Dylan's Greatest Hits Aretha Franklin's Greatest Hits Moby Grape Rorn Free

Together On Broadway By Request Danny Boy

Paul Revere & The Raiders' Greatest Hits My Kind Of Country More Jerry Vale's Greatest Hits Born Free For Once In My Life 1 Believe

Carryin' On With Johnny Cash & June Carter Ray Conniff's Hawaiian Album

1869/CS 8669 2373/CS 9173 1397/CS 8192 2372/CS 9172 John Davidson Miles Davis Percy Faith

9254 9442

8853

8855

9166

2454/CS 2642/CS

2053/CS 2053/CS 2190/CS 2055/CS 2264/CS 2366/CS

2500/CS

CL 2500/CS 9300
CL 2519/CS 9319
CL 2648/CS 9448
CL 1480/CS 8271
CL 1210/CS 8635
CL 2328/CS 9128
CL 2389/CS 9189
2CL 41/2CS 841
CL 1075/CS 8038
CL 2023/CS 8823
CL 2554/CS 9039
CL 2203/CS 9003
CL 2296/CS 9096
CL 2418/CS 9218
CL 2558/CS 9358
CL 2646/CS 9366
CL 2004/CS 8790
CL 1596/CS 8396
CL 2004/CS 8804
CL 267/CS 9267
CL 1133/CS 8634
CL 2526/CS 9358
CL 2558/CS 9358

CL 2586/CS 9386 CL 907/CS 8790 CL 1596/CS 8396 CL 2004/CS 8804 CL 2467/CS 9267 CL 1133/CS 8634 CL 2526/CS 9358 TEM 3004/TES 4004 CL 2600/CS 9400 CL 2595/CS 9395 CL 1349/CS 8158 CL 1349/CS 8991

2101/CS 8901 2469/CS 9269

CL 2469/CS 9269 CL 2563/CS 9363 CL 2474/CS 9274 CL 2215/CS 9015 CL 2336/CS 9136 CL 2409/CS 9209 CL 2313/CS 9131 CL 2533/CS 9333 CL 2533/CS 9333 CL 2533/CS 9333 CL 2533/CS 9453 CL 2533/CS 9453 CL 25653/CS 9453 CL 2653/CS 9453 CL 2669/CS 9469

CL 2673/CS 9373 CL 2669/CS 9469 CL 2678/ 9478 CL 2676/CS 9476 CL 2500/CS 9300

CL 2500/CS 9300 KCL 2663/KCS 9463 CL 2650/CS 9450 CL 2673/CS 9473 CL 2698/CS 9498

CL 2636/CS 9436 CL 2665/CS 9465 CL 2677/CS 9477

KCL 2662/KCS 9462 CL 2645/CS 9445 CL 2659/CS 9459 CL 2680/CS 9480 CL 2773/CS 9573

2706/CS 9506

CL 2728/CS 9528 CL 2741/CS 9547

CL CL CL CL CL CL

Eydie Gorme Robert Goulet Ken Griffin Johnny Mathis Jim Nahors Peaches & Herb Ray Price Paul Revere & Raiders Marty Robins Pete Seeger Frank Sinatra Barbra Streisand Jerry Vale Andy Williams

Ray Charles Singers
Jerry Fielding & Orch.
Benny Goodman & Paris
Warren Kime & Orch.
Toots Thielemans & Orch.
Doc Severinsen & Orch.
Bay Charles Singers Ray Charles Singers Count Basie & Orch. Dick Hyman & Orch. Warren Kime & Orch Warren Kime & Orch.
Doc Severinsen & Friends
Tony Mottola & Orch.
Count Basie & Orch.
Ray Charles Singers
Doc Severinsen Sextet
Tony Mottola & Orch.
Ray Charles Singers
Persuasive Percussion/
1966
Doc Severinsen & Orch

1966
Doc Severinsen & Orch.
Ray Charles Singers
Tony Mottola
Ray Charles Singers
Ray Charles Singers
Ray Charles Singers
Enoc Light & The Light
Reigade Brigade Ray Charles Singers Tony Mottola & Orch. Dick Hyman At Lowery

Organ Doc Severinsen & Orch. Dick Hyman At Lowrey

Organ
Tony Mottola & Orch.
Ray Charles Singers
Tony Mottola & Orch.
Tony Mottola & Orch. Ray Charles Singers Enoc Light & Orch. Tony Mottola & Orch. Los Admiradores Enoc Light & Orch.
Persuasive Percussion

Fine Arts Quartet & N.Y. **Woodwind Quintet** Fine Arts Quartet & N.Y. Woodwind Quintet Fine Arts Quartet Fine Arts Quartet

Beethoven Middle

COLUMBIA (Cont'd)

A Kind Of Hush M.les Smiles Sorcerer Today's Themes for Young Lovers Greatest Hits Hollywood Mon Amour Greatest Hits Greatest HIS
Up Up And Away
The Things I Love
For Your Love
Greatest Hits Vol. II Revolution Tonight Carmen Greatest Hits The Essential Frank Sinatra Simply Streisand Time Alone Will Tell Love Andy

### COMMAND

At The Movies
Near East Brass West Coast Style
Listen To The Magic!
Explosive Brass Impact Vo. 2
Guitar & Strings And Things
New Sound Of Today's Big Band A Special Something Hollywood-Basie's Way Brasilian Impressions Brass Impact Swinging & Singing Guitar-U.S.A. Broadway-Basie's Way What The World Needs Now Is Love Live! Amor Mexico/S.A. One Of Those Songs

Young Lovers On Broadway Love Songs Mexico/S.A. Songs For Latin Lovers Songs For Lonesome Lovers AL-DI-LA

Dimension .3. Something Special For Young Lovers Sentimental Guitar

Fabulous Torch Songs For Trumpet

Electrodynamics Romantic Guitar Paradise Islands Spanish Guitar Roman Guitar Vol. 2 Something Wonderful Stereo/35MM Roman Guitar Bongos Provocative Percussion
Persuasive Percussion

### CONCERT DISC

MONO 1230 230 Art Of The Fugue: Bach Bach: Art Of The Fugue Bela Bartok: Quartets Complete Nos. 1-6 Beethoven: Late Quartets Op. 127, 130, 131, 132, 136 1250 1501/3 501/3 1502/5 502/5 506/3 Beethoven 1506/3

### TOTAL LOCATION INVENTORY



### OP ALBÙM ACTION



LN 24339/BN 26339 Stereo



LN 24344/BN 26344 Stereo



LN 24341/BN 26341 Stereo

CL 2734/CS 953#
CL 2601/CS 9401
CL 2732/CS 953#
CL 2023/CS 8823
CL 2764/CS 9564
CL 2727/CS 9527
CL 2717/CS 9517
CL 9526/CS 2726
CL 2703/CS 9470
CL 2770/CS 9470
CL 2721/CS 9525
CL 2712/CS 9525
CL 2712/CS 9482
CL 2684/CS 9482
CL 2684/CS 9482
CL 2766/CS 9566

867

868 864

862 859

809 806



### CashBox Album Plans

DIAMOND—One free for every 5 purchased. Expires December 31.

DUKE-PEACOCK—Buy-7-get-one-free. No expiration date has been set.

FORTUNE—1 free when 6 are purchased in any combination. No time-limit.

GATEWAY—Two free for 10 purchased on entire catalog. No time limit.

JEWEL-PAULA—One free for five purchased on entire catalog. No expiration date.

LITTLE-DARLIN'-Special 2 on 10 deal on all product. No expiration date.

MONMOUTH-EVERGREEN-1 free with 10 purchased on entire catalog. No ex-

NASHBORO—Buy-7-get-one-free on entire catalog plus an additional 5% discount through January 5. 100% exchangeable.

ORIGINAL SOUND-15% discount on all LP's-until further notice.

PHILIPS—Discounts on entire catalog. SPM/SPS series are discounted 10%, all other classicals discounted 20%. No expiration date.

PRESTIGE—15% discount on all LP product until further notice.

ROULETTE—15% discount in free merchandise. Expiration date indefinite.

SCEPTER-WAND—2 free with every 10 purchased. No termination date.

SIMS—3 free with every 10 purchased on entire catalog. No expiration date.

SMASH-FONTANA—Special discounts available through distribs. No expiration date.

TAMLA-MOTOWN-GORDY—Buy-7-get-one-free. No expiration date set.

TOWER—10% discount on all albums. No expiration date.

### RCA Readies January Album Product

NEW YORK—RCA Victor Records has announced the release of a total of 48 new albums and 1 new EP for the month of January. The EP is a Mexican disk entitled "Dueto Miseria."

Mexican disk entitled "Dueto Miseria."

Highlighting the album release are 14 popular LP's: "No Foolin'," by Peggy March; "The Love Album," by John Hartford; "Down To Earth," by Harlan Howard; "Soul of Country Music," by Connie Smith; "Newport Uproar," by Lionel Hampton and His All-Star Alumni Big Band; "The Golden Years," by Archie Campbell; "Rufus Lumley"; "The Fascinating Rhythms of Their Brazil," by Los Indios Tabajaras; "Al Hirt Plays Bert Kaempfert"; "Just Between You And Me," by Porter Wagoner and Dolly Parton; "Music From 'A Fistful Of Dollars,' 'For A Few Dollars More,' The Good, The Bad And The Ugly," by Hugo Montenegro, His Orchestra and Chorus; "John Gary On Broadway"; "The Everlovin' World of Eddy Arnold"; and "Floyd Cramer Plays Country Classics."

### New Red Seal LP's

New Red Seal LP's

RCA's Red Seal series has 6 additions: "'Pictures At an Exhibition' (Mussorgsky)/'The Yooung Person's Guide To The Orchestra' (Britten)," Ozawa, Chicago Symphony Orchestra; "Discovery," by Larry Adler and Morton Gould and His Orchestra; "The Young Horowitz"; "Music From 'Romeo and Juliet' (Prokofieff)," Leinsdorf, Boston Symphony Orchestra; "Verdi Rarities," Caballe; Guadagno, RCA Italiana Orchestra and Chorus; and "Schumann: 'Concerto In A Minor, Op. 54'/'Novellettes, Op. 21' (Nos. 1 and 2)," Rubinstein; Giutini, Chicago Symphony Orchestra.

Foreign Albums

### Foreign Albums

RCA's January release of foreign albums includes 5 special Latin-American LP's and 4 Mexican sets. The Latin-American LP's are "The Wonderful Latin-American Sound of Argentina," "The Wonderful Latin-American Sound of Clustopela" "The Wonderful Latin-American Sound of Clustopela" "The Wonderful Latin-American Sound of Chile," "The Wonderful Latin-American Sound of Guatemala," "The Wonderful Latin-American Sound of Mexico," and "The Wonderful Latin-American Sound of Venezuela." The Mexican sets are: "Que Se Acabe El Mundo," by Pablo Beltran Ruiz y Su Orq.; "Canciones Que Liegan Al Alma," by La Rondalla Tapatia; "Risas y Lagrimas Con Amalia Mendoza"; and "No Me Amencaces," by Jose Alfredo Jimenez. Victrola Sets

6 albums have been added to RCA's Victrola series. They are: "'Symphony No. 7 In D Minor, Op. 70' (Old No. 2) (Dvorak)," Monteux, London Sym-Victrola series. They are: "'Symphony No. 7 In D Minor, Op. 70' (Old No. 2) (Dvorak)," Monteux, London Symphony Orchestra; "Schubert: 'Symphony No. 8 In B Minor, D. 759' ("Unfinished")/'Symphony No. 5 In B-Flat, D. 485'," Toscanini, NBC Symphony Orchestra; "The New Music, Vol. 2: 'Sonatine' (Boulez)/'Interpolation' (Haubenstock-Ramati)/'Concerto For Oboe and Chamber Orchestra' (Maderna)," Gazzelloni; Maderna, Soloists of Rome Symphony Orchestra; "The New Music, Vol. 3: 'Y Su Sangre Ya Viene Cantando' (Nono)/ 'hi-kyo' (Fukushima)/ 'Serenade I' (Berio) 'Quanti' (Lehmann)," Gazzelloni; Maderna, Soloists of Rome Symphony Orchestra; "Verdi: 'Rigoletto' (Act IV)/'Luisa Miller' ("Overture"; "Quando Le Sere Al Placido")/'I Lombardi' (Trio: "Qui, Poasa Il Fianco)," Milanov, Della Chiesa, Merriman, Peerce, Warren, Moscona; Toscanini, NBC Symphony Orchestra And Chorus; and "Juditha Triumphans' (Vivaldi," Cundari, Companez, Casoni, Dominguez, Allegri); Zedda, Orchestra of The Angelicum Mailand.

RCA's January album release also includes 2 sacred LP's, 2 additions to

The Angelicum Mailand.

RCA's January album release also includes 2 sacred LP's, 2 additions to the Vintage series and 1 original cast album. The sacred LP's are "Sing Brother Sing," by the Statesmen Quartet with Hovie Lister and "Heaven's Just A Prayer Away," by Norma Jean. The Vintage sets are "George Olsen And His Music" and "Smashing Thirds," by Fats Waller. The original cast album is "How Now, Dow Jones," by the Broadway cast.

### Camden Release

RCA's economy line Camden label is offering 7 new albums for the month of January: "Mancini Plays Mancini and Other Composers," by Henry Mancini and His Orchestra; "Living Voices Sing The Music from The Broadway Musical, 'How Now, Dow Jones'"; "The World We Knew," by the Living Strings Plus Two Pianos; "Green, Green Grass of Home," by Porter Wagoner; "San Franciscan Nights," by the Living Guitars; "In The Sweet By And By," by the Blackwood Brothers Quartet; and Cowboys And Indians," by Sonny Campbell and the Richard Wolfe Children's Chorus" (children's release). RCA's economy line Camden label

Chart Records, which RCA dis-

### All Promo Stops Culminate In "Dolittle" Opening This Week

NEW YORK—"Doctor Dolittle," the most expensive musical ever filmed by 20th Century-Fox, will open this Tues. (19) at Loew's State Theatre here in New York. The 20th Century-Fox APJAC production, which stars Rex Harrison, Samantha Eggar, Anthony Newley and Richard Attenborough, has been the subject of one of the largest and most expensive publicity and promotion campaigns ever ity and promotion campaigns ever conducted for a film.

which appears on the 20th Century-Fox label, with distribution by ABC Records, has received the same treatment. The original soundtrack recording,

In an unusual move, ABC Records released the Dolittle soundtrack almost four months in advance of the premiere; the LP moved onto the trade charts. ABC expects the premiere to boost album sales tremendously. Words and music for "Dr. Dolittle" are by Leslie Bricusse.

20th Century-Fox reports that prior to January 1, the Dolittle film will be playing in over sixty worldwide locations including New York, Los Angeles, Chicago, Canada, and overseas in England, Germany, Spain and Japan and Japan.

### Soundtrack Campaign

ABC Records' vast merchandising campaign for the soundtrack LP covers many areas and includes: a four-color poster; a window display kit containing three items—a single casel window card a four-color foldeasel window card, a four-color fold-out counter card, and a hanging

mobile display with scenes from the movie; buttons promoting "Doctor Dolittle for President of A.M.A.", a 25-count browser box and browser divider cards; 20 different 19"x19" black and white "boosters" consisting of four-color scenes from "Davider Cards". of four-color scenes from "Doctor Dolittle" for window displays; window streamers; and a four-color mail stuffer sent to rack jobbers, one-stops and key accounts. An open end inter-view with the film's star, Rex Harrison, promoting the soundtrack recording, is available to radio stations and disk jockeys. ABC Records has set up its biggest local co-op advertising up its biggest local co-op advertising program to date on behalf of the Dolittle LP, and national consumer advertising will reach 15 million readers with ads in Look, Life, McCalls, New Yorker, The New York Times, and the Sunday supplements in 15 key markets.

Special screenings have been are

Special screenings have been arranged for record buyers, clerks, salesmen and store owners, who have been urged to bring their children. These screenings will be held nationwide

Merchandising of items in connection with the film will virtually flood the nation in the form of toys, food, games, clothing and practically every conceivable merchandisable item. Exploitation, promotion and advertising by participating manufacturers will

amount to over ten million dollars.

20th Century-Fox estimates well over 175 recordings from the Dolittle score at present with albums and singles released by top recording artists from various labels. artists from various labels.

### Report Radio, Phono, Tape Recorder Sales For 9 Mos. 1st Quarter

WASHINGTON—Third quarter and nine-month sales totals for sales of radios, phonos and tape recorders have been released by Electronic Industries oeen released by Electronic Industries Association. Figures include imports, with EIA arriving at total U.S. sales by combining factory sales of domestically produced items with "importsdomestic label" and "imports-foreign label."

### Radios

Third-quarter total U.S. sales of radios amounted to 10,788,568 units, making a nine-month total radio market of 28,670,455. Of this total, 8,386,-708, or 28 per cent, were FM radios. Of the third-quarter total, 3,357,841, or 32 per cent, were FM sets, indicating an increasing rate of FM penetration as the year progresses.

### Phonos

The phono market amounted to 1,664,160 units in the third quarter, U.S.-produced machines accounting for 1,177,993, or 70 per cent, of the total. A little less than half of the remaining imports were U.S. brand. For the nine months, the phono market totaled 4,231,733 units, and again 70 per cent of those (2,988,914) were domestically produced. Over a third of phonograph imports were U.S. label.

### Tape Recorders

Over a half million domestically produced home tape recorders were sold in the first nine months of 1967, out of an estimated total market of 3,060,054 units. Of the approximately 2.5 million imported units, 386,415 were U.S. brand were U.S. brand.

tributes, has issued one new album for January: "Promises, Promises," by Lynn Anderson.

### 'Dolly' & 'Airplane'

About two weeks ago, RCA released two albums which were not announced in last month's release. They are "Hello, Dolly!," by the new Broadway cast starring Pearl Bailey and Cab Calloway and "After Bathing At Baxter's," by the Jefferson Airplane

### Warner-7 Arts Show Last Quarter Loss

HOLLYWOOD—Although comparative figures were not available, due to operation on different fiscal years by Warner Brothers and Seven Arts Productions, the newly merged film production outfit reported a loss of \$477,985 on revenues of \$27,370,588 for the first fiscal quarter ended Sept.

A spokesman for the company attributed the loss to costs involved in consummating the merger. But Warner Bros.-Seven Arts expects to be operating profitably in the second fiscal quarter.

In its first quarter, Seven Arts earned \$2,592,971 on sales of \$16,752,-979 amounting to \$1.02 per share. This quarter ended Sept. 30. Warner Brothers, in its fourth fiscal quarter, ended Aug. 31—the one corresponding most closely—showed a profit of \$3,-383,000. quarter ended Sept. 30. Warner Bro-



ADVERTISING CHEER-Shown here advertising cheek—shown here is Columbia's major Christmas display. The colorful stand-up unit is an alpine village, lighted by a random flasher unit and designed for use in store windows. The display features six Christmas albums by leading Columbia artists including (Tosix Christmas albums by leading Columbia artists, including "Barbra Streisand/A Christmas Album," "We Wish You A Merry Christmas" with Ray Conniff and the Ray Conniff singers, "A Christmas Present . . . And Past" by Paul Revere and the Raiders featuring Mark Lindsay, "Jim Nabors' Christmas Album," and "Christmas With Anita Bryant."

### Pop Deejays Said To Flip Over Hip HP's

NEW YORK-Initial reports taken from broadcasters across the country show that 230 pop deejays have started playing and commenting on the Hip-Pocket mini-disks. The report of this reception came from Vince Novak, new products planning manager of Philco-Ford, manufacturer of the

Philco-Ford, manufacturer of the 37sth-inch singles.
Spinners responded to a mailing with comments such as: "wild idea," "great," "send me more," "very interested," etc. Others remarked at the high fidelity of the recordings.
The Philco-Ford catalog now comprises 24 records for an initial offering of 48 sides. Distribution is already arranged for all fifty states, and Novak states the reports show good dealer interest. dealer interest.

### **Empire Dist. Acquires** Milestone, Avant Garde

NEW YORK—Empire Distributing, recently-formed distributorship in New York City, has acquired two lines for the area. They are Milestone Records, Bob Bialek's jazz line produced by Orrin Keepnews and Avant Garde Records, according to Bernie Block, president of Empire.

### Marcia Hillman Forms PR-Merchandising Co.

NEW YORK-The Lansing-Hillman NEW YORK—The Lansing-Hillman Agency has been formed here to specialize in music industry promotion, including merchandising. Headed by Marcia Hillman, the firm has been set to handle public relations and publicity for Super K Productions, the Jeff Katz-Jerry Kasenetz company that records such performers as the Music Explosion, Jamie Lyons, the Ohio Express and the 1910 Fruitgum Co.

Co. Lansing-Hillman's Lansing-Hillman's merchandising activities will include design of but-

tons, posters, brochures, etc.
Marcia Hillman has been associated Marcia fillman has been associated with such labels as Bell, Kapp and Laurie. She also wrote a weekly column out of Chicago for Cash Box, freelance liner copy for various labels and record reviews for the now defunct FM Listeners Guide.

### Newton's \$1 Mil Vegas Pact

Newton's \$1 Mil Vegas Pact

NEW YORK—MGM recording artist
Wayne Newton has been signed by the
Frontier Hotel in Las Vegas to a
\$1,000,000 nitery pact. The deal, one
of the richest in Vegas history, provides for Newton to headline at the
hotel for a total of only eighteen weeks
within a two-year period. The entertainer opens his first Frontier stand
August 18 for four weeks.

Newton, who began rehearsals last
week (13) in Miami for a "Jackie
Gleason Show" guest shot, recently renegotiated his 3-year Las Vegas pact
with the Flamingo Hotel to cut his association short by nine months. He

sociation short by nine months. He headlines the Flamingo for 3 weeks bowing Dec. 22 and opens his final 3-week stand April 18.

### WANTED NATIONAL **PROMOTION** MAN

SEEKING THE TOP SLOT AT A LEADING INDEPENDENT LABEL. DROP US A NOTE WITH YOUR BACKGROUND. SALARY TO \$20,000.00! PLUS EXPENSES!

**BOX 804** 

CASH BOX 1780 BROADWAY NEW YORK, N. Y.



### CashBox Platter Spinner Patter

Raymond Rosen & Company has obtained exclusive distribution rights to Jerry Blavat's new album, "The Jerry Blavat TV Song Storybook." Paul Knowles, vice president and general manager of the record division of the manager of the record division of the firm, reports that the company booked sales of over 15,000 albums before the first shipment arrived. The package includes a 14-page yearbook and a 20 song album of tunes popular over the past three years.

WISM-FM-Madison, Wisconsin, Good Guy Jon Little reports an endurance-type promotion by the outlet.

durance-type promotion by the outlet. During remote broadcasts from Madi-son's Hilldale Shopping Center, WISM conducted a "Keep the Ball Rolling" conducted a "Keep the Ball Rolling" contest. Entrants were invited to keep the ball rolling for as long as they could during the broadcasts. The Jay and the Techniques single was used in the contest promotion. Jay and the Techniques LP's and singles were offered as a prize along with members. fered as prizes along with merchan-dise prizes. The WISM ball rolling champ was Dave O'Connor who kept ball rolling for nine hours and thirteen minutes.



READ ALL ABOUT IT: It was a big night recently for the First Edition at the Bitter End in New York when Warner Bros./Reprise Records hosted a party for the group. Among the merrymakers were (l. to r.): Georg Lee, president of east coast operations for Warner Bros./Reprise: Ken Kragen commander of Reprise; Ken Kragen, co-manager of the First Edition; John Dewitt of WCBS-FM-New York; and Carl Deane, east coast promo man for Warner Bros./Reprise.

KHJ-Hollywood's "The Real Don KHJ-Hollywood's "The Real Don Steele" has been set by producer Peter LaCombe to be the Canadian Broadcasting Company's "Music Man in L.A." for its "Action Set" show, aired weekly over 30 outlets in Canada. Steele will report on the top hits in L.A. plus his own "Pick of the Week."

Diek Clark Productions began the

Dick Clark Productions began the 11th Annual "American Bandstand" National Teen Dance Contest on December 2 on the ABC-TV "Bandstand" cember 2 on the ABC-TV "Bandstand" show. Selection of winner will be via write-in vote by the national TV audience. Winners will be announced on the January 13 "Bandstand" show. Prizes include 1968 automobiles for the winning couple, and Hondas for runners-up. Dick Clark hosts "American Bandstand," now in its eleventh year on ABC-TV. Ed Yates produces and directs.

This month marks WMCA-New York Good Guy Dean Anthony's third with the outlet. Known This month marks WMCA-New York Good Guy Dean Anthony's third anniversary with the outlet. Known to his sizeable audience as "Dino-on-your-radio," Anthony has presided over the 1 A.M. to 6 A.M. "Night-watch" program since he first came to WMCA from WPGC-Washington. Two features, created by Anthony, have become popular favorites of his show. One is his "Actors and Actresses Game," in which listeners are asked to guess the name of an actor or actress whose initials Anthony announces throughout his program. The other is the "Off-Key Singing Club," open to any listener who sings off-key "at home, on the job, anywhere." During his stay at WMCA, Anthony, like the other WMCA Good Guys, has maintained a busy schedule hosting various musical concerts

and dances around the Tri-State area for schools. A Native of Brooklyn, he now resides in Blauvelt, New York.

Adam Ross, most recently head of Attarack's Equinox Musical operations on the coast, has joined the Metromedia syndicated TV'er starring Woody Woodbury. Ross will be in charge of all musical talent for the David Wolper shows, produced by Ralph Edwards. Prior to joining At tarack, Ross was affiliated with Capitol's publishing arm, Beechwood Music, and was a contract writer for Marty Melcher productions, having written a number of songs for such Doris Day films as "Pillow Talk," "Lover Come Back," and "It Happened To Jane."

For the sixth straight year, KNBR-Sen Evergistics Days Nilog Lad.

For the sixth straight year, KNBR-San Francisco's Dave Niles led a troupe of volunteer professional and troupe of volunteer professional and amateur entertainers on a "KNBR Christmas Special" trip to two state rehabilitation schools for boys at Stockton and Lodi. On December 9 the "KNBR Christmas Special" bus motored to a boys' school in Stockton. On December 16, the group went to a school near Lodi. Both schools are run by the California Youth Authority. The entertainment troupe is made up of KNBR listeners who have volunteered their services. There are about 35 volunteers for each trip—singers, dancers, acrobats, musicians,

about 35 volunteers for each trip—singers, dancers, acrobats, musicians, comedians, magicians, etc. Many have accompanied Niles in past years. Hector Gomez is the volunteer coordinator who has worked with Niles each Christmas since 1962. The Civil Air Patrol donates a bus and driver. KNBR listeners donate gasoline money and any other emergency needs.

needs.



MIDNIGHTERS MEET METROPOL-ITAN DEEJAYS: Shown above is the Midnight String Quartet Road Company on a visit to WMCA-New York to help celebrate a recent weekend adto help celebrate a recent weekend advertising campaign on the outlet. Back row (l. to r.) are: Lanny Lee, east coast promo rep for Dot Records; and Harry Harrison and Dan Daniels, WMCA Good Guys, holding copies of the Midnight String Quartet's album, "Rhapsodies For Young Lovers"

SPUTTERS: Don Sherwood of KSFO-San Francisco broadcast his show on December 1 from the La Playa Hotel, December 1 from the La Playa Hotel, host of the first Don Sherwood Golf Tournament at the Carmel Valley Golf and Country Club benefiting the National Aid for the Visually Handicapped. . . . Dean Tyler, WIBG-Philadelphia program director and deejay hosted a two hour Hullabaloo Spectacular for the Philadelphia Naval Hospital poticipus on December 1 from the Poticipus of the Poticipus on December 1 from the Poticipus of the Poticipus of December 1 from the Poticipus of the Poticipus of December 1 from the Poticipus of the Poticipu Naval Hospital patients on Decem-

VITAL STATISTICS: Nick Powers is now music director of WDAO-Dayton. . . . Don Ross has replaced Dayton. . . . Don Ross has replaced Dave Newton as program director at KFMB-San Diego. Newton has become account executive for the outlet. Dennis Regan has assumed the post of production coordinator for KFMB. . . . Frank Ford will return as host on his own nightly conversation-interview show over WPEN-Philadelphia on January 2. . . . Stu Bowers has been appointed program director of WLW-Cincinnati.

### Bios for Dee Javs

### **Bobby Vee**



Born on April 30, 1943, Bobby Vee grew up with the sound of music. His father, Sidney Velline, was accomplished on both the violin and piano, although he was a professional chef. Bobby's uncle, Doug Velline, played sax, while Bobby's two older brothers, Sidney, Jr., and Bill, are guitarists. Bobby picked up guitar from his brother Bill while still attending Central High School in Fargo, North Dakota. Sid and Bill already were members of a five piece band and they allowed Bobby to sit in on practice sessions provided he would be silent. Then in 1959, the group filled in on a date for Buddy Holly who had been killed in a plane accident. They labeled themselves the Shadows and put Bobby on as vocalist — mostly because he knew all the lyrics to six numbers in their repertoire. As a result of the Shadows' successful performance. Bobby met Arnold Mills in numbers in their repertoire. As a result of the Shadows' successful performance, Bobby met Arnold Mills in Minneapolis. Mills signed Bobby to a personal management contract and Bobby was on his way. "Come Back When You Grow Up," on Liberty, made the Top 10, and Bobby's current single, "Beautiful People," is number 27 on the charts this week.

### Arlo Guthrie



Arlo Guthrie was born in Coney Island, New York, on July 10, 1947. Music has always been a part of his everyday life. Arlo's mother recalls that when he was three years old, Arlo played the harmonica while jiggling around the room for the famed Leadbelly. It was common practice for the Guthrie family (Arlo and his parents and sister and brother) to make up songs while out in their car. Arlo attended college in Montana, but after six weeks, realizing he wanted to spend more time writing songs and singing them, he left school. In February 1966 he started singing professionally. In June, after his return from a one month's concert tour with Judy Collins in Japan, he cut his first album on Reprise, "Alice's Restaurant," which is number 42 on the charts this week. His singing of "Alice's Restaurant" was one of the highlights of the 1967 Newport Folk Festival.



### **Box** Album Reviews

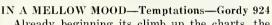
### Pop Picks.

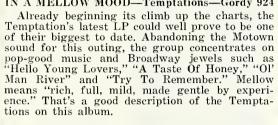


MOVIN' WITH NANCY — Nancy Sinatra — Reprise R/RS 6277

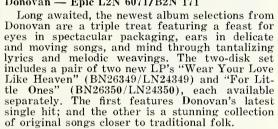
Reprise R/RS 6277

This is the soundtrack LP from the lark's recent TV special, "Movin' With Nancy," and, in addition to Nancy, features such artists as Dean Martin, Lee Hazlewood, and someone billed as "A Very Close Relative." Some of the finer tracks include: "Younger Than Springtime," a very close relative; "Things," Nancy and Dean; the single "Friday's Child," Nancy; and the hit single "Jackson," Nancy and Lee. The impressive array of artists combined with the power of a TV special, should help make this one a powerhouse.





### A GIFT FROM A FLOWER TO A GARDEN — Donovan — Epic L2N 6071/B2N 171



### THE WHO SELL OUT-Who-Decca DL 74950

Including the Who's "I Can See For Miles" currently charted single plus 10 new selections, some of the more outstanding of which are "I Can't Reach You," "Silas Stingy," and "Mary-Anne With The Shaky Hands," this package offers four (two on each side) "commercial" (hence the title) photos of the Who in full color and should prove a powerhouse sales item. Comical "commercial" cuts include: "Odorono," "Spotted Henry," "Heinz Baked Beans," and "Radio London."

### DEAR ELOISE/KING MIDAS IN REVERSE— Hollies—Epic LN 24344/BN 26344

Titled after their last single, "King Midas In Reverse," and their current one, "Dear Eloise," the Hollies may have a really big LP on their hands with this beautifully produced set. The delightful, lighthearted feeling of "Wishyou awish" is another highlight of the LP. A strong marketing point for the teens might be the liner notes, written by the editor of 16 Magazine.

### AN OPEN LETTER—Victor Lundberg—Liberty LRP 3547/LST 7547

The opinions contained in the recitations on this The opinions contained in the recitations on this album—opinions on war, sex, censorship and other perennially discussed topics—are bound to excite some disapproval, but because the recitations themselves are fairly articulate and because Victor Lundberg speaks in authoritative and well-modulated tones, the album will certainly not be ignored. Like Lundberg's recent single, "An Open Letter To My Teenage Son" (included in the LP), it will probably sell quite well.

MITTER THE CHESTUS KIND SIZE SHIP

### FOR ONCE IN MY LIFE—Tony Bennett—Columbia CL 2773/CS 9573

Tony Bennett lends his rich baritone to a set of Tony Bennett lends his rich baritone to a set of pop ditties. The selections include the title song, a recent chart outing for the chanter, "They Can't Take That Away From Me," "Sometimes I'm Happy," and "Baby, Dream Your Dream," from the Broadway musical "Sweet Charity." The artist is at the top of his form on the LP, and the disk should prove popular with a wide listenership.

### KING SIZE SOUL—King Curtis & Kingpins—Atco (SD) 33-231

Atco (SD) 33-231

Saxophonist King Curtis delivers a solid set of soul sounds. His sound is rich and full, and his solos are imaginative. Featured on the disk are the artist's recent chart singles "Ode To Billie Joe" and "Memphis Soul Stew," "When A Man Loves A Woman," and "I Was Made To Love Her." Curtis is backed by attractive band and orchestral arrangements, and the set should prove a fast-moving sales item.

### THE MOTOWN SOUND 🔋

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You don't have to be Italian to like Pat Cooper

A COLLECTION OF 16 ORIGINAL BIG HITS VOL. 8—Various Artists—Motown 666

VOL. 8—Various Artists—Motown 666

In addition to offering the record buyer five more selections than he usually gets for his money, this powerhouse set provides an excellent cross-section portrait of the Motown style. Romantic lyrics, spirited delivery and a steady but contagious beat are in evidence on most of the selections, which include hits by the Temptations, Diana Ross and the Supremes, the Four Tops and others. Should be quick chart action in store for this one. this one.

### YOU DON'T HAVE TO BE ITALIAN TO LIKE PAT COOPER—United Artists UAL 3600/UAS 6600

Though dominated by Italian-American humor, this set, as the title implies, could appeal to a wide variety of record buyers. The album makes sport of Italian-American domestic life in a manner that is good-natured enough not to offend anyone, and the jokes are not so "in" ethnically as to be incomprehensible to non-Italian-Americans. Cooper is one of the top comedy album sellers in the U.S., and his latest effort should only serve to enhance his position.

### ALL YOU NEED IS LOVE—Anita Kerr Singers—Warner Bros. W/Ws 1724

Here's a light, breezy package of pop tunes rendered by the Anita Kerr Singers. Included on the LP are the title song, (You Make Me Feel Like) A Natural Woman," "No Salt On Her Tail," and "I Make A Fool Of Myself." The album should go over big with the good music, middle-of-the-road trade.

### THE ANITA KERR SINGERS

### GET THAT FEELING—Jimi Hendrix—Capitol T/ST 2856.

Jimi Hendrix shows off a scintillating guitar on this powerful LP, and Curtis Knight's hard-driving, funky vocals bristle with energy. The title track is particularly rousing. Other tunes include "How Would You Feel," "Hush Now," and "Gotta Have A New Dress." The set should stir up considerable consumer reaction.



### Pop Best Bets\_

### THE FIVE AMERICANS' PROGRESSIONS — Abnak ABST-M-2069

The Five Americans perform a package of gentle rock ditties which make for a most enjoyable listening experience. Mike Rabon, Norm Ezell, and John Durrill of the group have penned eight of the ten tunes, including the quintet's while back chart item, "Zip Code," "Stop-Light," "(But Not) Today," and "Sweet Bird Of Youth." The LP should win widespread acceptance.



### THE TIME HAS COME — Chambers Bros. - Columbia CL 2722/CS 9522

Columbia CL 2722/CS 9522

Covering a lot of musical territory, from their now classic blusey gospel offering of "People Get Ready" to an adventurous excursion into psychedelia (taking up about half of side 2) entitled "Time Has Come Today," the Chambers Brothers may have finally found the winning LP combination that will release their fame from the relative confines of the underground and folk fields to the international popularity that is stardom.





### Box Album Reviews

### Pop Best Bets.



MISTY ROSES—Sandpipers—A&M 135/SP 4135

The Sandpipers—A&M 135/SP 4135
The Sandpipers distinctive vocal treatments of "Fly Me To The Moon," "Daydream," and Tim Hardin's prize cleffing "Misty Roses" are highlights of this lovely A&M LP. Good Music and middle-of-the-road outlets should jump at the chance to spin this one and its romantic cover photo may engender strong rack and browser sales. A truly delightful album.



THE RESURRECTION OF PIGBOY CRAB-SHAW — Butterfield Blues Band — Elektra EKS 74015

The Butterfield Blues Band is basically a reworking of the Paul Butterfield Blues Band with brass added. The spirit is the same though, driving gutsy blues with the vocals and mouth-harp of Paul Butterfield and the guitar of Elvin Bishop standouts, as usual. "Drivin' Wheel" and "Born Under A Bad Sign" are two of the finer tracks. Based on the group's already far-reaching underground fame, this should be the biggest Butterfield LP to date.



THE DAMONE TYPE OF THING—Vic Damone
—RCA Victor LPM/LSP 3916

Vic Damone renders a selection of pop melodies Vic Damone renders a selection of pop melodies in a warm, smooth, and graceful manner. Included on the package are fluent readings of "Time After Time," "I Got It Bad And That Ain't Good," "Make Me Rainbows," from the film "Fitzwilly," and "The More I See You." The artist's many followers should be highly pleased with their favorite's performance.



SPONTANEOUS COMBUSTION — Shirelles — Scepter SRM/SPS 562

The Shirelles are recorded live at Columbia University in New York City on this album of R&B tunes. Included on the offering are "Baby It's You," "(I Can't Get No Satisfaction)," "Tonight's The Night," and "When The Saints Go Marching In." The group generates a good deal of excitement on the set, and the LP should develop into a real winner. a real winner.



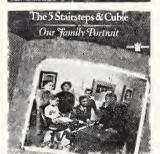
H. P. LOVECRAFT—Phillips PHM 200-252/PH 3 600-252

H. P. Lovecraft, a rock act named after the H. P. Lovecraft, a rock act named after the late science fiction novelist and poet, has been attracting a lot of attention lately on the coast, and just recently the group was introduced on the NY scene at Steve Paul's "Scene" discotheque and received much praise. The group's LP is every bit as good as their live show; from the opening number, a swinging rock version of "Wayfaring Stranger," to the final track, a simple Gregorian chant ("Gloria Patria"), the set is a powerhouse. Watch it for action. Watch it for action.



PAUL ANKA LIVE! - RCA Victor LPM/LSP

Paul Anka is recorded live at the Royal Box in the Americana Hotel in New York City. The artist's expert song stylings result in a strong offering of pop ditties, among which are "It Only Takes A Moment," "How Insensitive (Insensatez)," "Goin' Out Of My Head," and "Memphis, Tennessee." The set shapes up as a big winner.



THE 5 STAIRSTEPS & CUBIE-Buddah BDM 1008/BDS 5008

The 5 Stairsteps, four brothers and a sister (all in their teens) have been making the Top 100 with increasing frequency of late (most recent entry is a blues-toned, soul-filled romance outing called "Something's Missing"), and their new LP is a further indication that they, along with their 2½-year old brother, Cubie, who sings and plays the drums, are on the pop music scene to stay. Young though they are, the Stairsteps put a lot of soul into their performance, and that is their charm and chief selling point.



DOCTOR DOLITTLE—'Bugs' Bower Orchestra & Chorus Featuring Ron Marshall — Pickwick/33 PC/SPC 3088

The score from the 20th Century-Fox musical movie, "Doctor Dolittle," has received many disk interpretations. This one, bright and lively throughout, preserves the fanciful spirit of the flick. Ron Marshall is energetic and entertaining in the title role, and he receives spirited backing from the "Bugs" Bower Orchestra & Chorus. Could be good things in store for this set. Watch it





GLORY OF LOVE—Herbie Mann—A&M SP 3003

Flautist Herbie Mann is one of the few jazz artists to have successfully bridged the gap between jazz and the love generation, so this set is likely to see a lot of action in both fields. Highlights of the package include; "House Of The Rising Sun," and Ray Charles' while backers "Unchain My Heart" and "No Use Crying." The album's packaging is particularly striking.



JAZZ TROPICAL! — Jonah Jones — Decca DL 4918/74918

Trumpeter Jonah Jones plays eleven Latin jazz outings in a colorful, lyrical style. Featured on the disk are "El Amor De Mi Bohio," on which Jones plays a trumpet duet with Emilio Reyes, "Lamento Borincano," "Where Is Your Laughter?" and "Now I Know The Feeling." This stylish LP should generate enthusiasm in both jazz and non circles. and pop circles



LIBRA—Gary Bartz Quintet—Milestone MSP 9006

An upbeat, fast paced offering of contemporary jazz served up by such names as Jimmy Owens, Gary Bartz, Richard Davis, Albert Dailey, and Billy Higgins, this one is a strong candidate for spins and sales aplenty. In addition to the title track, "Cabin In The Sky" and "Deep River" are outstanding cuts. Colleges might be strong marketing centers for this one, which is certainly in the mainstream of jazz.



LUNCEFORD SPECIAL — JIMMIE LUNCE-FORD & Ork.—Columbia CL 2715/CS 9515

This vintage Hall Of Fame series release features the big band sound of the late Jimmie Lunceford as it stomps and swings itself through such classic jazz standards as "What's Your Story Morning Glory," "I Wanna Hear Swing Songs," "Ain't She Sweet," and "Baby Won't You Please Come Home." This set may sound like the soundtrack from one of the better musical films to come out of the '30's, but therein lies its charm.

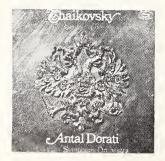




RECENT STRAVINSKY—Igor Stravinsky & Various Artists—Columbia ML 6454/MS 7054

rious Artists—Columbia ML 6454/MS 7054

Still alive and active in his art, Igor Stravinsky is already immortal, and thus when we hear a new work by him it is as though we were hearing Bach's latest cantata or Beethoven's latest symphony. This LP contains eight recent vocal and instrumental pieces by Stravinsky. From the spirited angularity of "Fanfare For Two Trumpets" to the unearthly beauty of "A Sermo A Narrative And A Prayer," the album is a work of genius, and should be received as such by the classical recorded-buying public.



TCHAIKOVSKY: THE SIX SYMPHONIES — London Symphony Orchestra/Antal Dorati-Mer-cury MG6 9121/SR6 9121

The meeting of Tchaikovsky's romantic spirit with the classical form of the symphony resulted in six works which have become a standard part of many an orchestra's repertoire. On this six-record set Antal Dorati's interpretations of Tchaikovsky's symphonies are, like the symphonies themselves, a blend of the romantic and the classical. Almost invariably, the blend is a happy one. The Sixth Symphony ("Pathetique"), receives an especially effective interpretation.



KECENI.

MANNEY

### espenza Joins ABC As ate Exits For Indie Work

HICAGO—Vet arranger, producer d A&R man Johnny Pate has left his est as head of the ABC Records Chigo office to work as an independent oducer. He will remain in the Chigo office to work as a second of the ABC Records Chigo office to work as an independent oducer. He will remain in the Chigo office to the chigo of th area.

rigo area. Filling the vacant slot for ABC is arry Despenza.

arry Despenza.
During his four years at ABC, Pate andled sessions for the Impressions, to B. King and the Trolls among thers. Prior to that he had produced des for Major Lance, Gene Chandler and several other artists.
Despenza gained experience in the ecord business when he co-owned with his brothers two record labels, contact Records and Despenza Records. Both labels were Chicago-based with national distribution. In addition

ith national distribution. In addition o producing their own disks, rothers also sold masters to other ompanies.

Despenza studied sociology and sychology at Northwestern Uni-ersity, but decided to enter the mu-ic business four years ago. He has ince independently produced records or Scepter-Wand and St. Lawrence learneds. He also is a constructional Records. He also is a songwriter and has had his compositions recorded by Willie "Soul" Williams and B. B. King,

mong others. He will produce both albums and singles for ABC Records, concentrating on current contract artists in the nidwestern area, and he will also cout new talent for ABC.

### White Whale Issues D'Dell's 1st Album

LOS ANGELES—Kenny O'Dell's first album, "Beautiful People," the same rame of his current chart single, is being released by Ted Feigin and Lee Laseff, owners of White Whale Records. O'Dell is currently on a nation-wide tour visiting certain key cities with Johnny Musso, national sales and with Johnny Musso, national sales and promotion director for the White Whale label.

# Reese Upped at Capitol

HOLLYOOD—John H. Reese has been appointed to the position of procedures administration manager of Capitol Records Distributing Corp., according to an announcement by Robert L. Howe, national distribution manager of the firm.

Reese joined CRDC in November, 1966 as a part-time employee at Capitol's Bethlehem, Pa., facility, while attending Moravian College in Bethlehem. Upon receiving his Bachelor of Science degree, he was offered the position of Management Trainee, one he held until this promotion.

In his new position, Reese will act as liaison in the fields and areas of policy and procedures and will be responsible for developing and publishing operating practices and procedures for field implementation.

Reese will report directly to Howe.

Philips Signs Vignon,
Debuts 'Goodbye' Deck
NEW YORK—French balladeer Jean
Paul Vignon has joined the Philips Records roster, signing an exclusive long-term contract recently. First single from the singer is "Goodbye, Goodbye Colette."

This new label affiliation resulted from negotiations between indic pro-ducer Paul Vance, who recorded Vignon, and Charlie Fach, director of recorded product for Philips.

Vignon was debuted in the US more Vignon was debuted in the US more than two years ago with Columbia, and has been appearing in night club engagements across the country. One of his spots led to a film contract under which he has completed one movie and is currently doing another. He is also in a pilot tv series now being shot, "The Frenchman." Vignon has also made appearances on a number of daytime panel shows and late night tv talk programs including the Johnny Carson and Mery Griffin shows. Carson and Mery Griffin shows.





A SWINGING SCENE—Philips' H. P. Lovecraft group was among friends at an opening night party recently held at Steve Paul's the Scene in New York. Shown in the center and second from the right of the top photo are Spanky McFarlane and Geoff Meyers, both of Spanky & Our Gang. The middle photo shows (l. to r.): Charlie Fach, Mercury director of recorded product; Lily Mergedician, of the Philips office staff; Paul Vance, writer/producer; and Bob Halley, Philips A&R producer. From the left, in the bottom photo are: Irving Fascow, music librarian of WCBS-New York; Steve Paul; and Charlie Morrison, promotion manager for Philips out of Merrec Distributors.

# James Frey Named MGM Classics Head; Division Sets Artist, Product Growth

NEW YORK—James J. Frey has re-joined MGM Records as director of the classical division, which released under the DGG, Archive and Heliodor labels, reports Mort Nasatir, president.

Jerry Schoenbaum, former classical chief, has been made director of the Verve division, including the Verve/ Forecast label which he has been heading since its inception more than two years ago.

Frey rejoins the MGM family after Frey rejoins the MGM family after a short leave to act as manager of special services at CBS. Prior to that, he had 10 years of retail and distributor sales experience as merchandiser for E. J. Korvette in the midwest, and subsequently was MGM's first national sales manager for the Verve/Forecast label under Schoenbaum. He is a graduate of Trenton State College, where he majored in philosophy. philosophy.

Working closely with Frey is Gould Cassal, operations manager. Cassal co-ordinated European production for the American market with the sales and promotion staff. Both Cassal and Frey are active in deciding what current product will be made available to the U.S. market.

Frey reports directly to Mort Nasatir.

Nasatir.

MGM's classical division has been responsible for the American distribution of the Deutsche Grammophon and Archive labels for the last five years. It started when Deutsche Grammophon was seeking an American source of distribution for its internationally famous lines. MGM agreed to utilize its already existing wide-spread U.S. distribution network to represent DGG's famed classics in this country, thus giving the poporiented company a larger footing in the long-hair field.

### Strong Classical Label

The sales of the imported disks have steadily increased so that DGG is now

### All-State Plans Widest Growth In Its History

NEWARK—A program of diversifica-tion and expansion has been initiated by All-State Distributing and its af-filiate, All-State Records, blueprinting the company's broadest program in 23 years of operation. Mapped out over the past two months by Shorman over the past two months by Sherman Koenig, president, and Irwin Fink, vp of sales, the project includes the open-ing of tape cartridge and record racks in several auto accessory chains in In several auto accessory chains in New Jersey, electronic parts stores, new car dealers, drug stores, variety and  $5\phi$  &  $10\phi$  stores, boat marine yards and marinas, college campuses selling both tape players and tapes.

This program will continue well into the first quarter of the year with its ultimate goal of at least 200 racking outlets.

The company has been appointed ine company has been appointed distributor and rack jobber for such lines as: Decca, I.T.C.C., Liberty, Mercury, Original Sound, Pickwick, Hiltop and is racking all lines of records and tapes for its own racking outlets.

It opens its doors to all lines of records, tapes of all configurations, not only for distribution, but for racking and ultimate sale by exposure on its racks.

its racks.

The company is wholesale distributor for Atco, Volt, Kapp, Four Corners, London and the London group labels, ESP, Monument, Compass, Musicor, United Artists and its labels, Dynamo, Little Darlin', Pickwich and Ampex Tapes (all labels), United Artists Tapes, I.T.C.C. (all labels), Muntz (all labels), Modern Jazz, Decca, Mercury (all labels), Liberty (all labels), Original Sound, and accessories for Astatic, Recoton, Car Tape Caddies, and Muntz and Tenna home and auto platers, Tenna Tenna home and auto platers, Tenna Auto Radio-FM Convertors and Multi-plex and Orrtronics Auto Players.

jockeying between being the fourth and fifth largest selling classical line in the country-an unusual position

in the country—an unusual position for non-domestic product.

Herbert von Karajan, who recently unveiled his Salzburg production of "Die Walküre" at the Met, recorded it first for Deutsche Grammophon. Most of the cast appearing at Salzburg and at the Met are represented in the album. He noted at an MGM recently recently recently. reception given in his honor recently at the Hotel Pierre that he was about at the Hotel Pierre that he was about to return to Berlin where recording for "Das Rheingold" are just beginning. Under his personal supervision, the entire "Ring" Cycle is to be completed in performance at Salzburg and the Metropolitan an on record for Deutsche Grammophon by 1970/1. With one or two exceptions, substantially the same artists will be utilized.

### Catalog: Past & Future

While devoted to recordings of catalog staples with such internationally renowned artists as Karajan, Kubelik, Böhm, Jochum, Kempff, Fournier, Lear, Stewart, Fischer-Dieskau, and Haefliger, DGG's forte is the unusual. Its first stereo recording of Berg's "Wozzeck" was cheered as the record "Wozzeck" was cheered as the record event of the year to make it an all time best-seller and winner of the NARAS award. Of considerable importance was the special packaging of Karajan's recordings of the complete Beethoven symphonies, the first set of its kind to be sold at special reduced prices; the first album released in this contemps it has been widely in this category, it has been widely imitated by the competition.

Among the major projects in the works at the moment is a complete Mahler symphony cycle under Rafael Kubelik. Also on the agenda is a series of recordings of Hans Werner Henze works, the first of which, "The Young Lord," is due this January. It is the first Hanze opera to be recorded in Lord," is due this January. It is the first Henze opera to be recorded in its entirety; the cast is that of the Berlin premiere of the work at the Deutsche Opera.

Great prominence has been given to Great prominence has been given to "live" opera recordings including Strauss' "Daphne," "Ariadne auf Naxos," and "Die Frau ohne Schatten." Most recent, and perhaps the most successful of these was Wagner's "Tristan und Isolde," recorded at the 1966 Bayreuth Festival. The astounding sales figures for this five record set, as computed by Sid Love, DGG's long-time national sales manager, have caused DGG A&R executives to look into the possibility of more "live" recordings at summer festivals festivals recordings at su throughout Europe. summer

Heliodor, MGM's low-price label, is also part of the Classical Division. Frey has appointed John Gula to handle editorial work, as well as new production and sales.

Discussions recently were held in Hamburg concerning the U.S. record-ing debuts of several new artists whose Deutsche Grammophon disks whose Beutsche Grammophon disks will begin to appear here shortly. These include pianist Christoph Eschenbach and Martha Argerich, both scheduled for forthcoming U.S. concert tours, and the youthful Italian, Claudio Abbado, who recently was compared to Toscanini when he guest-conducted the New York Philharmonic earlier this season.



Petermann, Nasatir & Frey

# BEST COUNTRY ARTISTS OF 1967

A TABULATION OF COUNTRY RECORDS & ARTISTS WHO ACHIEVED GREATEST SUCCESS IN THEIR FIELD ACCORDING TO THE WEEKLY CASH BOX TOP 50 COUNTRY CHART. NAMES LISTED BELOW ARE IN ORDER OF STRENGTH IN THEIR VARIOUS CATEGORIES BASED ON A WEIGHTED POINT SYSTEM WHICH GIVES CREDIT FOR LONGEVITY ON THE CHART AS WELL AS HEIGHT ATTAINED ON CHART. ALL TITLES WHICH WERE IN THE TOP 50 WERE USED FOR AN ARTIST'S TOTAL.

### TOP COUNTRY SINGLES OF 1967

- THERE GOES MY EVERYTHING—Jack Greene—Decca
- DON'T COME HOME A-DRINKIN'—Loretta Lynn—Decca
  IT'S SUCH A PRETTY WORLD TODAY—Wynn Stewart—Capitol
- Somebody Like Me—Eddy Arnold—RCA
  Your Good Girl's Gonna Go Bad—Tammy Wynette—Epic
  Walk Thru This World With Me—George Jones—Musicor

- All The Time—Jack Greene—Decca Branded Man—Merle Haggard—Capitol 8
- With One Exception—David Houston—Epic
- 10. Sam's Place—Buck Owens—Capitol
- Tender Loving Care—Buck Owens—Capitol
  Where Does The Good Times Go—Buck Owens
- 13.
- 14.
- I'll Never Find Another You—Sonny James—Capitol
  Pop A Top—Jim Ed Brown—RCA Victor
  Laura (What's He Got That I Ain't Got)—Leon Ashley-Ashley 15.
- Loser's Cathedral—David Houston—Epic 16.
- Loser's Cathedral—David Houston—Epic
  I Can't Get There From Here—George Jones—Musicor
  The Hurtin's All Over—Connie Smith—RCA
  Touch My Heart—Ray Price—Columbia
  Lonely Again—Eddy Arnold—RCA
  Cold Hard Facts Of Life—Porter Wagoner—RCA
  Tonight Carmen—Marty Robbins—Columbia 17.
- 18.
- 19
- 20.
- 21.
- 22.
- 23.
- Need You—Sonny James—Capitol Jackson-Johnny Cash & June Carter— 24.
- 25
- Walkin' In The Sunshine—Roger Miller—Smash (I'm A) Lonesome Fugitive—Merle Haggard—Capitol 26.
- I'm Still Not Over You—Ray Price—Capitol
  Misty Blue—Eddy Arnold—RCA Victor
  Danny Boy—Ray Price—Columbia 27.
- 28.
- 29.
- 30. No One's Gonna Hurt You Anymore—Bill Anderson—Decca
- How Long Will It Take—Warner Mack—Decca 31.
- 32.
- If I Kiss You—Lynn Anderson—Chart
  My Elusive Dreams—David Houston & Tammy Wynette—Epic 33.
- 34. 35.
- Once—Ferlin Husky—Capitol
  I Won't Come In While He's There—Jim Reeves—RCA Victor
- Drifting Apart—Warner Mack—Decca Fool, Fool, Fool—Webb Pierce—Decca 36.
- 37
- I Don't Wanna Play House—Tammy Wynette—Epic Misty Blue—Wilma Burgess—Decca Cincinnati, Ohio—Connie Smith—RCA 38.
- 39.
- 41. A Woman In Love—Bonnie Guitar—Dot
- Long-Legged Guitar Man—Johnny Cash & June Carter—Columbia
  I Threw Away The Rose—Merle Haggard—Capitol
  Get While The Gettin's Good—Bill Anderson—Decca 42.
- 43.
- 44.
- Hurt Her Once For Me—Wilburn Bros.—Decca 45.
- I Know One—Charlie Pride—RCA
  Phantom 309—Red Sovine—Starday 46.
- 47. 48.
- Stand Beside Me—Jimmy Dean—RCA
  Help Stamp Out Loneliness—Stonewall Jackson—Columbia
- Urge For Going—George Hamilton IV—RCA

### TOP COUNTRY ALBUMS OF 1967

- THERE GOES MY EVERYTHING—Jack Greene—Decca
- THE BEST OF EDDY ARNOLD—RCA Victor

- 6.
- THE BEST OF EDDY ARNOLD—RCA Victor
  THE BEST OF SONNY JAMES—Capitol
  Touch My Heart—Ray Price—Columbia
  Open Up Your Heart—Buck Owens—Capitol
  Danny Boy—Ray Price—Columbia
  You Ain't Woman Enough—Loretta Lynn—Decca
  Don't Come Home A-Drinkin'—Loretta Lynn—Decca
  All The Time—Jack Greene—Decca
  Lonely Again—Eddy Arnold—RCA
  Buck Owens & His Buckaroos In Japan—Capitol
  Need You—Sonny James—Capitol
- 10.
- 11.
- 12.
- Need You—Sonny James—Capitol It's Such A Pretty World Today—Wynn Stewart—Capitol
- Walk Through This World With Me—George Jones—Musicor Somebody Like Me—Eddy Arnold—RCA
- 15.
- I'm A Lonesome Fugitive—Merle Haggard—Capitol 16.
- Yours Sincerely-Jim Reeves-RCA **17**.
- Cold Hard Facts Of Life—Porter Wagoner—RCA
  Nashville Rebel—Waylon Jennings—RCA 18.
- 19.
- Singing Again—Ernest Tubb & Loretta Lynn—Decca
  Born To Sing—Connie Smith—RCA
  Johnny Cash's Greatest Hits, Vol. II—Columbia
  Your Tender Loving Care—Buck Orlumbia 20.
- 21.
- 22.
- 23. Happiness Is You—Johnny Cash—Columbia
- Another Story—Ernest Tubb—Decca

### TOP MALE VOCALISTS

- 1. EDDY ARNOLD
- **BUCK OWENS**
- MERLE HAGGARD
- 4. Jack Greene
- 5. David Houston
- 6. Sonny James
- 7. Ray Price
- 8. Marty Robbins
- 9. George Jones
- 10. Bill Anderson
- 11. Warner Mack
- 12. Wynn Stewart
- 13. Jim Reeves
- 14. Porter Wagoner
- 15. George Hamilton IV
- 16. Ferlin Husky
- 17. Waylon Jennings
- 18. Stonewall Jackson
- 19. Jim Edward Brown 20. Jimmy Dean
- 32. Del Reeves 33. Willie Nelson 34. Faron Young
  - 35. Bobby Bare
  - 36. Bill Phillips
  - 37. Don Gibson
  - 38. Robert Mitchum

21. Johnny Paycheck

22. Nat Stuckey

23. Webb Pierce

24. Billy Walker

26. Bobby Lewis

27. Red Sovine

28. Hank Snow

29. Roger Miller

30. Dave Dudley

31. Claude Gray

25. Mel Tillis

- 39. Johnny Darrell
- 40. Tex Ritter

### TOP FEMALE **VOCALISTS**

- 1. LORETTA LYNN
- 2. CONNIE SMITH
- 3. TAMMY WYNETTE
- 4. Jean Shepard 5. Jeannie Seely
- 6. Bobbie Gentry
- Skeeter Davis
- **Dottie West**
- Wilma Burgess 10. Wanda Jackson

# TOP NEW MALE **VOCALISTS**

- 1. JACK GREENE
- 2. CHARLIE PRIDE
- 3. LEON ASHLEY
- 4. Kenny Price
- 5. Glenn Campbell Stu Phillips
- 7. Junior Samples
- 8. Jack Webb
- 9. Sonny Curtis
- 10. Jerry Reed

# TOP NEW FEMALES

- 1. TAMMY WYNETTE
- 2. LYNN ANDERSON
- 3. LIZ ANDERSON
- 4. Dolly Parton
- 5. Bobbie Gentry

## TOP LP VOCAL **GROUPS**

- 1. WILBURN BROTHERS
- 2. ERNEST TUBB & LORETTA LYNN
- 3. JIM & JESSE
- Jean Shepard & Ray Pillow
- 5. David Houston & Tammy Wynette

# TOP VOCAL GROUPS

- 1. JOHNNY CASH & JUNE CARTER
- 2. WILBURN BROTHERS
- 3. STATLER BROTHERS
- 4. David Houston & Tammy Wynette
- 5. Bobby (Bare), Norma Jean & Liz (Anderson)
- 6. Flatt & Scruggs
- 7. Willis Bros.
- 8. Jim & Jesse
- 9. Tompall & Glaser Bros.
- 10. Hardin Trio

### TOP MALE LP **VOCALISTS**

- 1. EDDY ARNOLD
- 2. BUCK OWENS
- 3. RAY PRICE
- 4. Sonny James
- 5. George Jones
- 6. Merle Haggard 7. Jack Greene
- 8. Jim Reeves
- 9. Waylon Jennings
- 10. Johnny Cash
- 11. Porter Wagoner
- 12. Marty Robbins 13. Wynn Stewart
- 14. David Houston
- 15. Bill Anderson

## TOP FEMALE LP **VOCALISTS**

- 1. LORETTA LYNN
- CONNIE SMITH WILMA BURGESS
- 4. Dottie West
- 5. Kitty Wells
- 6. Skeeter Davis Bonnie Guitar
- 8. Wanda Jackson Jan Howard
- 10. Norma Jean



# ashBox Country Music Report

# CMA Honors Stations For Country Month Promo

### WPAY—Portsmouth Named Top Promoter

IASHVILLE—Radio station WPAYPortsmouth, Ohio took top honors this
ear in CMA's annual Country Music
fonth contest, it was announced last
veek. The contest, which honors three
tations in the U.S. for their work in
romoting October as National Couny Music Month, saw second place go
o WPLO-Atlanta and third place to
VMAD-Madison. Wisc. VMAD-Madison, Wisc.

In making the announcement, CMA executive director Jo Walker noted hat there were "at least 15 stations who staged outstanding promotions on he air and in the community," a fact thich made it very difficult for the association to choose only three

Each of the three winning stations Each of the three winning stations is a full-time country outlet which devoted many hours of air time to salute Country Music Month and to stage various promotions, in line with the annual event, in the community. The three will all receive engraved placques, for the lobbies of their respective headquarters, saluting them as outstanding country stations. In addition, 12 other stations received honorable mentions, with a special citation going to Chris Lane at WJJD for his promotion efforts during Country Music Month.

# **Buck Continues 'Toys For Tots' Tradition**

3AKERSFIELD—Just as the turkey ias become the traditional headliner on the Christmas menu, the annual Buck Owens Toys for Tots Show is suck Owens Toys for Tots Show is ilso gaining prominence as a tradi-ional part of the holiday festivities. This year's show, the third in as many years, was held this past weekend (16) and was filmed by NBC News as part of that medium's special documentary

on Country Music.

As part of his promotion for the show, Owens wrote and recorded, at the Capitol Tower in Hollywood, special promo tapes for radio stations, in-forming listeners of the Toys for Tots Drive which is staged each year by

the U.S. Marine Corps. Owens' show, which is staged especially to help the Marine Corps campaign, charges an Marine Corps campaign, charges an admission price of one toy, new and unwrapped to see a walloping country package. This year's lineup featured Wynn Stewart & the Tourists, Tommy Collins, Joe & Rose Lee Maphis, Rose Maddox, Freddie Hart, Kay Adams, Bob Morris and Faye Harden, Del & Sue Smart, Buddy Allen, Ronnie Sessions, Larry Daniels & the Buckshots and as special guest Allen, Ronnie Sessions, Larry Damiels & the Buckshots, and, as special guest, Merle Haggard & the Strangers and Bonnie Owens. Headlining the show, of course, was Buck Owens and the Buckaroos.

Clement: 'The Cowboy' Building A Legend

NASHVILLE—Jack Clement, multi-talented musical maverick and impor-tant part of the power structure be-hind the Nashville music industry, has quietly become guiding force in the careers of many of today's top Country artists.

A. His talents as writer, publisher and excitingly creative independent producer are sought by many with ills to cure. Eighteen artists from at least 10 different labels look to Clement to create the sound that will sell.

And you can't argue with success. Some of the biggest records of the year for Clement have been: "Bob" by the Willis Brothers, "Thru The Eyes of Love", Tompall & the Glaser Bros., and some of Charley Pride's



Jack Clement

biggest: "Just Between You and Me" and "I Know One".

Response to his single "Does My Ring Hurt Your Finger", which is also published by Clement's new pub-bery Jando Music, Inc. spurred re-quests from enthusiastic RCA distrib-

quests from enthusiastic RCA distributors for early release of his latest album "The Country Way".

Clement, who discovered Pride's recording abilities and helped land him an RCA Victor contract has worked with the label's own A&R producers on his sessions. Results: Three consecutive top 10 singles.

A major accomplishment of '67 was the creation of the Bobby Bare album "A Bird Named Yesterday". The album which is actually a collection of songs designed to blend into a totality of images and recollections of the past, was conceived by Clement and almost totally written by him.

Without Jack Clement, there would be no Stonemans, at least not the thriving musical group which recently won the CMA award for "Vocal Group of the Year". After signing a partnership with manager Bob Bean, Clement brought them to Nashville in 1965 and began producing all their 1965 and began producing all their records for the MGM label while furnishing them with much of their ma-

Experimentation within perfection Experimentation within perfection characterizes Clement's work. A plaque presented by Johnny Cash for assistance on the landmark Country session "Ring of Fire" which used trumpets with traditional guitars emphasizes his unorthodox approach. Intense concentration characterizes his sessions "I don't got paid to entertain sessions "I don't got paid to entertain sessions. "I don't get paid to entertain or make recording sessions carefree and fun," he explains. "My job is to coordinate instruments, voices, and sounds into a record that people want to hear."

"I knew everything there was to know about the music industry when I started. The average writer's knowledge of the industry decreases about 10% per year. I am now celebrating my 10th anniversary in the music industry."

# Music City laycees Tab Denny 'Man Of Year'

NASHVILLE—Bill Denny, president of the Cedarwood publishing setup has been honored with the title of "Man Of The Year" by the Nashville Junior Chamber Commerce, it was announced at the Chamber's annual Christmas party awards banquet earlier this



Bill Denny

An active member of the organization's board of governors for the past 4 years, the music publisher was cited for his key participation as Coordinator for the Chamber in the recent successful campaign to legalize liquor by the drink in Davidson County. He was also singled out as being instrumental in the establishment of the highly-popular annual Music City Prohighly-popular annual Music City Pro-Celebrity Golf Tournament. A past president of the Country Music Assoc., he represented both the Chamber and the CMA in the formation of the

the CMA in the formation of the tournament.

In 1964, Denny was named "Country Music Publisher of the Year" by Music Business Magazine and he has recently concluded a term as a member of the national board of trustees

ber of the national board of trustees of the National Academy of Recording Arts and Sciences, representing the Music City chapter.

'Spotlight' To Sovine
Coinciding with the presentation of Denny's award was the announcement that Roger W. Sovine had been selected by the Chamber board as one of five organization members to re-

selected by the Chamber board as one of five organization members to receive the annual "Spotlight Award." Sovine, who is Professional Manager of Cedarwood, received recognition for his outstanding work in connection with this year's golf tournament, the Liquor-By-The-Drink campaign, and the Clinic Bowl charity football game.

# Arnold, Atkins Head Up Gavin Award Winners

NEW YORK — Eddy Arnold was named Country Music's Recording Artist of the Year in the Second Annual Bill Gavin Radio Programming Conference, held last week in Las Vegas, while RCA's Nashville chief Chet Atkins was tabbed as Country Music's Record Man of the Year. Runpaying in both categories were Capital nerups in both categories were Capitol's Buck Owens (Recording Artist) and Epic's Billy Sherrill (Man of the Year—A&R).

In addition, several other country awards were doled out at the conference, including those for Disc Jockey

of the Year, Music Director of the Year, Program Director of the Year of the Year, Music Director of the Year, Program Director of the Year and Manager of the Year. The dee-jay award went to John Trotter of WJJD (Ralph Emery of WSM, runnerup), while WJRZ's Lee Arnold took the Music Director award (Bob Kingsley of KGBS, runnerup) and Chris Lane of WJJD walked off with Program Director honors (Mac Curtis of WPLO, runnerup).

runnerup).

George Dubinetz of WJMD was named Station Manager of the Year, with WPLO's Herbert Golombeck taking the runnerup position.



SCORING A VICTOR-Y IN GOTH-AM—RCA Victor has been finding itself busy recently with a rash of country acts invading Big Town over the past few weeks to play at the Nashville Club. As part of a traditional feature with the label, a special party is held on Wed. evenings, between shows, whenever Victor artists are on the Nashville Room Bill, the above photo shows recent guests of honor. Photo shows label general manager Norm Racusin visiting and congratulating crooner Jim Ed Brown, congratulating crooner Jim Ed Brown, as the songster comes off a highly successful performance at the N.Y.

### Lynn Rodeo Scores Big In 1st Year On Trail

NASHVILLE — Under\_the guidance NASHVILLE — Under the guidance of a new rodeo director, Bruce Lehrke, the Loretta Lynn Championship Rodeo branched out of Tenn., Miss. and Ala. during 1967 and appeared across the eastern half of the nation Ga. to Detroit, Mich.

In its first year the company hit the national rodeo trail and it aver-

the national rodeo trail and it averaged 19,333 customers per stop for a total of 116,000. The average of performances in each city were four.

The company is already booked in eight cities for 1968 and Lehrke forcasts a total of 10 to 12 rodeos with

attendance nearing quarter Million.

## RCA Inks Jake Hess

NASHVILLE — Inspirational singer Jake Hess has been signed to a recording contract by RCA Victor Records, it was announced last week by the label's Nashville chief, Chet Atlend

The signing makes Hess the only Nashville-based inspirational artist on the label. His sessions will be produced by Darol Rice of Victor's west duced by Darol Rice of Victor's west coast operation, whose producing credits include dates by George Beverly Shea, pop-turned-gospel singer Tony Fontaine, the Blackwood Brothers, and the Statesmen Quartet. Hess's first Victor sessions will be held Jan. 8 & 9.



# CashBox Country Roundup

Twas the week before Christmas, and all thru the land The schedules were heavy for the traveling bands. While the folks in the city were shopping for gifts, Performers were bogged down in twenty-foot drifts.

As snow-laden clouds blocked out all the stars,
The buses unloaded their amps and

guitars.
The artists all straining in the

snow and the slush
Tryed but in vain for to move that

Under the wheels they put boards, Under the wheels they put boar sticks and gravel
But that darned old vehicle just wouldn't travel.
They raced the old engine and stomped on the gas
But the snow was like Black-strap and the ice was like glass.

They pushed and they heaved and they stamped and they cussed
And finally had to give up in disgust.
They loaded equipment up over their backs

And started to march with their cumbersome packs.

All frozen and weary
they started to trudge
While snowflakes were
flying in thicker than fudge.
The dark clouds continued to
loom overhead,
And on each man's mind
was a warm, cozy bed.

(Meanwhile in Nashville, away from the storm, The homefolk were nestled in living rooms warm. Thinking how terribly gay and carefree The life of country performer must be.)

But back on the road with our cross-country tour
The singers and sidemen weren't
quite sure
That this was their idea of
fun and romance—
This tramping thru blizzards

This tramping thru blizzards to play at a dance.

All through the long march their limbs burned with pain And they solemnly vowed that never again Would they take on a tour at this time of year, When probably no one would so much as care much as care

Whether or not they lived or they died. Or whether they froze in the snowstorm outside. "Who gives a damn," they thought in dismay,
"And who is this Santa Claus cat,
anyway?"

Weary of spirit, exhausted of soul
They finally arrived at their
scheduled goal,
Completely without any
seasonal cheer—
For who could make THEIR
Christmas merry this year?

# A HIT SINGLE JOHNNY WRIGHT'S

"MUSIC TO CRY BY"

**DECCA 32216** 



At last, with their instruments

set up to play, And thinking of loved ones so far, far away.

They picked out the tentative, opening notes While homesickness burned like a

lump in their throats.

And, singing their ballads,
they started to grieve
As lonely men often do on
Christmas Eve.
But the audience cheered when the
numbers were through
And inside the singers a new
feeling grey

feeling grew.

The feeling grew stronger and flowed through their veins
And suddenly they knew it was
worth all the pains
They had gone through to get to

this desolate place.
For the cheers from the crowd and the look on its face

Told them that while they had looked to receive
Happiness, it was still better to give.
And here, far from home, far from
children and wives
They brought some small joy to
other folks' lives.

Because of that small gift of joy that they brought All of the singers were held by one thought.

And that thought (which made all of the artists take pause)
Was that they were the essence of a true Santa Claus

Not a real person, but a spirit of giving,
A spirit who made others' lives
worth the living.
And so to you artists out touring the road Mid snowstorms and blizzards.

neath cumbersome loads,
We thank you for helping spread
feelings of cheer
And wish you the

merriest Christmas this year.

Speaking of Santa Claus, the old boy makes an unscheduled appearance this week at the WWVA Jamboree, joining the Wheeling Jaycees, as well as station and Jamboree personalities for the annual JC Christmas party for underprivileged children in the area. The special party is held each year after the Jaycees treat the kids to a shopping tour. . . According to the latest Pulse survey, WTID-Newport News (and Norfolk) nearly tripled its radio audience in a one-year period, jumping from a 2 share to a 7.5 average share in Tidewater, while, on the Peninsula (Newport News, Hampton, York County) the station went from a 4 share to a 20 share during the same period. . . . Chubby Howard recently took a short leave of absence from his night-time slot at KMO-Tacoma for a ten-day series of appearances in Alaska with Canitol's Red Simpson night-time slot at KMO-Tacoma for a ten-day series of appearances in Alaska with Capitol's Red Simpson. Chubby played steel guitar with Jack Roberts' Evergreen Drifters western swing group. . . . Frank Gilmore, program director at KGOL-Palm Desert, Calif., informs us that the outlet changed over to a country format not too long ago, serving the area from Palm Springs down through the Coachella Valley (about 100,000 people), and finds that the audience is virtually untapped. However, the station is badly in need of country disks, and asks that records be sent to P.O. Box 1603, Palm Desert, Calif., 92260. . . . We hear that John F. English's

. . . We hear that John F. English's (or Johnny Sundown's, if you prefer) Celebrity Ranch radio show has become the talk of Belle Chasse, La., becoming the basis for a popular C&W club among listeners. Folks wishing to join up with the Celebrity Ranch Club can write to the Ranch at 497 11 Mile Point, Hwy 23, Belle Chasse, La. We hear that John F. English's



# CashBox Country Reviews

# Picks of the Week

DAVID HOUSTON & TAMMY WYNETTE (Epic 10274) It's All Over (2:30) [Al Gallico BMI-Sherrill, Sutton]

Following a decisive hit run with "My Elusive Dreams," that red-hot pair of David Houston and Tammy Wynette team up again for what should be another smash in "It's All Over." The strong ballad gets the usual first-rate treatment from the two, and can expect to be soon occupying a lofty chart berth. Flip: "Together We Stand (Divided We Fall)" (2:12) [Al Gallico BMI-Wynette, Chapel]

ERNEST TUBB (Decca 32237)
Nothing Is Better Than You (2:25) [Ernest Tubb BMI-Howell]
The venerable Hall of Famer offers his famed vocal styling to a traditional country tear-jerker called "Nothing Is Better Than You" on this side. Deck should be another in the long line of Ernest Tubb winners, especially with the juke box buyers. Flip: "Too Much Of Not Enough" (2:56) [Ernest Tubb BMI-Ripley]

CARL SMITH (Columbia 44396) Foggy River (2:34) [Milene ASCAP-Rose]

Carl Smith crawls out of that "Deep Water," which was a healthy chart sound for him, and walks smack into a "Foggy River," which could be another winner when the mist clears. The oldie gets a swinging, low-key treatment that's bound to provide the songster with another truckload for the bank. Flip: "When Will The Rainbow Follow The Rain" (2:12) [Cedarwood BMI-Walker]

MEL TILLIS (Kapp 881) All Right (I'll Sign The Papers) (2:26) [Cedarwood BMI-Tillis]

Another excellent, self-penned stanza in the hands of Mel Tillis, "All Right (I'll Sign The Papers)," should provide him with another long-running chart item. The medium-paced blueser should be grabbed up quickly by jocks with an ear for good programming material. Flip: "Helpless, Hopeless Fool" (2:03) [Cedarwood BMI-Westberry, Joy]

LEROY VAN DYKE (Warner Bros. 7155) Louisville (1:58) [Moss Rose BMI-Rogers]

Away from the beaten chart path for quite some time, LeRoy Van Dyke may well make a solid re-entry into the big picture as he comes up with a topnotch piece of material called "Louisville." A rhythmic number with a contagious sound, the deck has lots of built-in potential. Flip: "There's Always Tomorrow" (2:50) [Music City ASCAP-Tubb]

BOBBY BRADDOCK (MGM 13843) I'm A Good Girl (2:44) [Tree BMI-Braddock]

The funky sound of "I'm A Good Girl" and the ironic twist to the tragic ditty gives Bobby Braddock an excellent chance to finally break out big into the national sales scene. Should see some real good action out in the marketplace. Flip: "Old Faithful" (2:49) [Tree BMI-Braddock]

### **Newcomer Picks**

JIMMY PAYNE (Epic 10261) Where Has All The Love Gone (2:32) [Glaser BMI-Glasser]

A real pretty, swaying ballad offering from Jimmy Payne could prove to be worth its weight in order forms for the songster. Titled "Where Has All The Love Gone," the deck could prove salesworthy in both pop and country areas. Flip: "He Will Break Your Heart" (3:03) [Conrad BMI-Butler, Mayfield,

### **Best Bets**

LITTLE JIMMY DEMPSEY (ABC

Bessie Was A Good Old Cow (1:50) [Dempsey, Low - Ja BMI - Dempsey] Lots of good, free-wheeling picking makes this Little Jimmy Dempsey instrumental a good bet for heavy programming. Excellent workout. Flip: "These Boots Are Made For Walking" (2:27) [Criterion BMI-Hazelwood]

OSBORNE BROTHERS (Decca 32242)
Rocky Top (2:35) [House of Bryant BMI-B./F. Bryant] The prolific Bryant pens provide the Osborne Bros. with a number that could well get them back on the chart road. Some fine mountain harmony on this topnotch item. Give it a try. Flip: "My Favorite Memory" (2:42) [Bronze SESAC-Statler]

MARK SCOTT & DICKY TREAD-WAY (T.S.M. 3332) Long Road To Nowhere (2:07) [Rams-

ate BMI-Adams] Along with the Western Kings, Mark Scott and Dicky Treadway offer a lively blues session that could catch on and carry the crew into the big spotlight. Deck has a chance. Flip: "Pull Back The Curtain" (2:15) [Ramsgate BMI-Scott]

GRANDPA JONES (Monument 1043) That's All This Old World Needs (2:09) [Vintage BMI-Tubert, Tapp] Grandpa Jones has a new bag, complete with a big vocal background, and may find himself decorating many a turntable as a result. Deck is contagious, so watch it. Flip: "Don't Look Back" (2:17) [Hill & Range BMI-Jones]

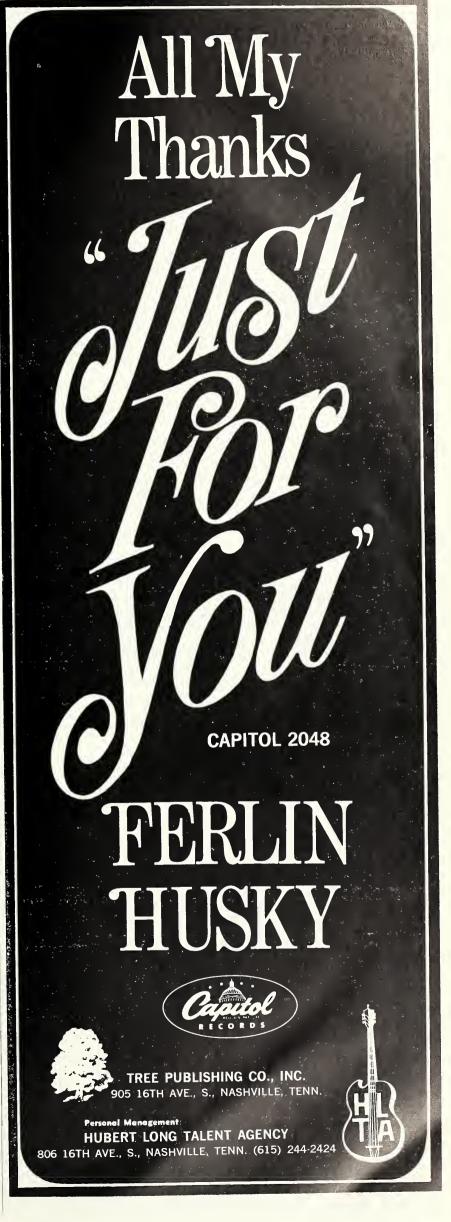
RICKY SEARS (Musicor 1281)
Faded Memory (2:08) [Glad BMI-M./
R. Sears] Could be a pile of activity
in store for both Ricky Sears and his
walloping tear-tugger called "Faded
Memory." The lively session may well
help establish the songster nationally.
Flip: "Change Of Heart" (2:20 [Glad
BMI-M./R. Sears]

RAY LANGLEY (Great 1125)
Mesmerisement (2:12) [Yonah BMI\*
Gilbreath, Morrison] Here's a comedy
take-off on the world of commercials
that tell us what to smoke, how to
smell, etc. that makes for a good
change of pace for spinners, Flip: "Ole
Rover" (2:58) [Larrick, Yonah BMILangley, Gibson, Edwards]



# ashBox Country Top 50

	WHAT LOCKS THE DOOR (Acclaim-BMI) Jack Greene (Decca 32190)	3	29	HEAVEN HELP THE WORKING GIRL (Wilderness-BMI) Norma Jean (RCA Victor 9362)	41
*	IT'S THE LITTLE THINGS (Marson—BMI) Sonny James (Capitol 5987)	1	30	I DOUBT IT (Ly-Ran:-BMI) B-bby Lewis (United Artists 50208)	33
1	IT TAKES PEOPLE LIKE YOU (Blue Book-BMI) Buck Owens (Capitol 2001)	4	31	YOU'RE THE REASON (Vogue—BMI) Johany Tiliotson (MGM 12B39)	32
	FOR LOVING YOU (Painted Desert—BMI) Bill Anderson & Jan Howard (Decca 32	6 197)	32	PROMISES, PROMISES (Yonah—2Ml) Lynn Anderson (Chart 2010)	40
	BY THE TIME I GET TO PHOENIX (Rivers—BMI) Glen Compbell (Capital 2015)	9	33	SKIP A ROPE (Trae-BMI) Henson Cargill (Monument 1041)	49
	BOTTLE BOTTLE (Window-BMI) Jim Ed Brown (RCA Victor 9329)	8	34	EVERYBODY OUGHT TO SING A SONG (Blue Crcst-BMI) Dallas Frazier (Cap:tol 2011)	43
14	YOU MEAN THE WORLD TO ME (Al Gollico-BMI) Dovid Houston (Epic 10224)	2	35	THE LAST THING ON MY MIND (Deep Fork—8MI) Porter Wegoner & Dolly Parton	47
	IF MY HEART HAD WINDOWS (Glad/B!ue-Crest-BMI) George Jones (Musicar 1267)	10	36	RCA Victor 9369)  GARDENIAS IN HER HAIR (Hill & Rangs/Marriposa—BMI) Marty Robbins (Columbia 44271)	19
9	WHAT KIND OF GIRL DO YOU THINK I AM (Sure Fire-BMI)	5	37	WEAKNESS IN A MAN (Gailic:—BMI) Roy Drucky (Mercury 72742)	42
0	COUNTRY HALL OF FAME (Yellow River—ASCAP) Hank Locklin (RCA Victor 9323)	13	38	YOU'VE BEEN SO GOOD TO ME (Summer House, Harmony Hill—ASCA Van Trevor (Date 1565)	<b>34</b>
11	A DIME AT A TIME (Pass Key—BMI) Del Reeves (United Artists 50210)	11	39	MAKE A LEFT THEN A RIGHT (Central Songs-BMI) Johnny & Jonie Mosby (Capitol 598	
12	SING ME BACK HOME (Blue Book—BMI) Mer'e Haggard (Capitol 2017)	17	40	HANGIN' ON (Garpax/Alando-BMI) Gosdin Bros. (Bakersfield In't 1002)	46
13	BURNING A HOLE IN MY MIND (Delmore—ASCAP) Connie Sm:th (RCA Victor 9335)	15	41	I WOULDN'T TAKE HER TO A DOGFIGHT (Window-BMI) Charlie Walker (Epic 10237)	44
14	I DON'T WANNA PLAY HOUSE (AI Gallico-BMI) Tammy Wynette (Epic 10211)	7	42	TUPELO MISSISSIPPI FLASH (Vector-BMI) Jerry Reed (RCA Victor 9334)	48
15	I THOUGHT I HEARD A HEART BREAK LAST NIGHT (Hill & Range-BMI) Jim Reeves (RCA Victor 9343)	18	43	TENDER & TRUE (Acuff-Rose-BMI) Ernie Ashworth (Hickory 1484)	52
16	DOES MY RING HURT YOUR FINGER (Jando—ASCAP)	12	44	I'M A SWINGER (Barmour-BMI) Jimmy Dean (RCA Victor 9350)	52
17	Charlie Pride (RCA Victor 9281)  JUANITA JONES (Natson-Post-ASCAP) Stu Phillips (RCA Victor 9333)	21	45	WOMAN HUNGRY (Owepar—BMI) Porter Wagoner (RCA V:ctor 9379) YELLOW-HAIRED WOMAN	50
18	LOVE'S GONNA HAPPEN TO ME	30	47	(H:llisBMI) Clauc'e King (Columbia 44340) ROSANNA'S GOING WILD	
19	(Freeway-BMI) Wynn Stewart (Capitol 2012)  I'LL LOVE YOU MORE	26	48	(Melocy Lane—BMI) Johnny Cash (Columbia 4373) REPEAT AFTER ME (Tree—3MI)	54
20	(Pamper-BMI) Jeannie Seely (Monument 1029)  WONDERFUL WORLD OF WOMEN	23	49	Jack Remo (Jab 9309)  A GIRL DON'T HAVE TO DRINK TO HAVE FUN (B ue Bcok—BMI)	55
21	(Cedarwood-BMI) Faron Young (Mercury 72728)  BLUE LONELY WINTER (Newkeys-BMI)	31	50	Wanda Jackson (Capitol 2021)  LOOKING OVER MY SHOULDER (Cedarwood-BMI)	51
22	Jimmy Newman (Decca 32202)  HOW FAST THEM TRUCKS CAN GO Vanjo—BMI)	14	51	JUST FOR YOU Ferlin Husky (Capitol 204B)	
.23	Claude Gray (Decca 32180)  I'D GIVE THE WORLD Page Boy—SESAC)	28	52 53	IF YOU CAN'T BRING IT HOME Tring Love & Ott Stephens (Chart ) THE DAY YOU STOPPED	005)
24	Warner Mack (Decca 32211)  HERE COMES HEAVEN (Hill & Renge—BMI) Eddy Arnold (RCA Victor 9368)	37	54	LOVING ME Bobby Helms (Little Darlin' 0034)	
25		25	55	Bill Anderson (Decca 32215)	
26	BALLAD OF WATER HOLE #3 (Famous—ASCAP)	27	56	FUNNY Conway Twitty (Decca 3220B)	
	Roger Miller (Smash 2121)		57	LOVE'S DEAD END	



(Gallico—BMI) Leon Ashley (Ashley 2025)

ANNA (I'M TAKING YOU HOME)

#3 (Famous—ASCAP) Roger Miller (Smash 2121)

ANYTHING LEAVING TOWN TODAY (Newkeys-BMI) Dave Dudley (Mercury 70741)

LOVE'S DEAD END Bill Phillips (Decca 2007)

BEFORE THE NEXT

TEARDROP FALLS Duane Dee (Capitol 5986)

RIVER OF REGRET
June Stearns (Columbia 44321)

YOU'RE EASY TO LOVE Ariene Hardin (Columbia 44310)



# ashBox Country LP Reviews



TRAVELING SHOES—Guv Mitchell—Starday LP/SLP 412

Guy Mitchell pleased a good many country listeners with his single waxing of the title ditty of this album, and he should capture the enthusiasm of a nice-sized audience with the album itself. Among the most effective numbers on the set are "Singing The Blues" and "Heartaches By The Number," hits which span the gap between country and popular music. Watch out for this one. It could be destined for a healthy chart ride.



DOWN THE LINE - Mickey Gilley - Paula LP/LPS 2195

Mickey Gilley could streak right "Down The Mickey Gilley could streak right "Down The Line" to successville with this potent LP. A rousing effort from beginning to end, the set contains a dozen exciting tracks assembled to afford the listener a varied program of tear-tuggers and finger-snappers. The title ditty is a fast-paced swinger ala Jerry Lee Lewis that almost made this reviewer get up out of his chair and twist (or whatever the appropriate dance is) when he heard it



STEALIN' MY WORLD — Hank Karr — Akron AK/AKS 1004

Hank Karr has a rich, powerful voice, equally suited to feelingful ballads like "My House" and driving foot-stompers such as "Come On Back." The title tune is a toe-tapping, anger-filled number about unfaithfulness which could stir the hearts of thousands of country music lovers. Put this one on your list of disks to watch. It might break out

# "When It Came To Marriage . . . HE CHICKENED OUT ON ME!"



Dear Disc Jockey,

We think Bobbi Staff, and her new RCA recording are too nice for anyone to "Chicken Out" on!

Pelton Publishing Company Room 700 333 West 52nd Street New York, N. Y. 10019

## Allen Nelson Is WSM's New Promotion Director

New Promotion Director

NASHVILLE—Allen Nelson, formerly a member of WSM-Radio's news
department, has been named to steer
the station's promotional activities.

Nelson, a well-known name in Nashville broadcasting circles and a
veteran announcer-newsman, will assume the position of promotions director on January 1st, 1968. His range
of activities will include the fifty thousand watter's variety of services including promotional efforts on behalf
of the 42-year-old Grand Ole Opry
and a planned FM outlet now pending
before the FCC.

Prior to joining the WSM's news

Prior to joining the WSM's news department, Nelson served Nashville's WMAK-Radio in a variety of capacities including news, music and continuity directorships. His non-broadcast activities include membership in the Nashville Symphony Chorus, Theatre Nashville and the Professional Journalistic Fraternity.

U.S. Servicemen In Germany

To See Kitty Wells Show

NEW YORK — Teeing off January
4th in Heidelburg, the Kitty Wells
Country Music Show will tour the U.S.
Army and Air Force bases in Germany. This is the sixth consecutive
year that Kitty has made this tour,
which will last ten days and include
U.S. military installations in Kirch U. S. military installations in Kirch-gons, Kaiserlautern, Munich, Augs-bury, Fulda, Wiesbaden, Bamstein, Hahn, Graferwohr and New Amster-Bamstein,

dam.

Accompanying Kitty Wells will be key members of her troupe, including Johnny Wright, Bobby Wright, Bill Phillips and Ruby Wright.

### Tickets Now On Sale For C&W Academy Awards Show

LOS ANGELES — Tex Williams, president of the Academy of the Country & Western Music, last week announced that tickets for the Academy's third annual awards show have gone on sale. The show will be held on March 4 at The Century-Plaza Hotel in L.A. Tickets are \$15.00 per person and may be obtained by writing to P. O. Box 508 in Hollywood.



# ashBex Top Country Albums

1	TURN THE WORLD AROUND Eddy Arnald (RCA Victor LPM/LSP) 386		16	YOU MEAN THE WORLD TO ME 2 Dovid Haustan (Epic LN 24338/BN 2633)
2	BRANDED MAN Merle Haggord (Copital T/ST 2789)	2	17	SINGIN' WITH FEELING
3	YOUR TENDER LOVING CARE Buck Owens (Copitol T/ST 2760)	3	18	BILL ANDERSON'S GREATEST 'HITS 2
4	LOVE OF THE COMMON PEOPLE	5		(Decca DL 4859/74859)
	Woylan Jennings (RCA Victor LPM/LSP 3825)		19	SINGING AGAIN  Ernest Tubb & Loretto Lynn (Decco DL 4872/DL 74872)
5	GENTLE ON MY MIND Glen Compbell (Copitol MT/ST 2809)	4	20	WHAT DOES IT TAKE 1 Skeeter Davis (RCA Victor LPM/LSP 387¢)
6	BEST OF EDDY ARNOLD (RCA Victor LPM/LSP 3565)	9	21	THE PARTY'S OVER Willie Nelson (RCA Victor LPM/SLP 3858
7	TONIGHT CARMEN  Morty Robbins (Columbio CL 2725/CS 9525)	6	22	SPANISH FIREBALL Hank Snow (RCA Victor LPM/LSP 3857)
8	LAURA (What's He Got That I Ain't Got)	8	23	COOKIN' UP HITS 2 Liz Andersan (RCA Victor LPM/LSP 3852
9	Leon Ashley (RCA Victor LPM/LSP 390) ALL THE TIME Jock Green (Decco DL 4904/DL 4904)	7	24	THE BUCKAROOS STRIKE AGAIN (Capitol T/ST 2828)
10	ODE TO BILLIE JOE Bobbie Gentry (Capital T/ST 2830)	12	25	I'LL HELP YOU FORGET HER  Dotti West (RCA Victor LPM/LSP 3830)
11	BEST OF CONNIE SMITH (RCA Victor LPM/LSP 3848)	11	26	Jock Greene (Decco DL 4939/ 7 4939)
12	QUEEN OF HONKY TONK STREET Kitty Wells (Decco DL 4929/DL 74929	17	27	MY ELUSIVE DREAMS  Dovid Houstan & Tommy Wynette (Epic LN 24325/BN 26325)
13	HELLO, I'M DOLLY	13	28	CLASS GUITAR Chet Atkins (RCA Victor LPM/LSP 3885)
14	(Monument MLP 8085/SLP 18085) GEMS BY JIM	14	29	BY THE TIME I GET TO PHOENIX
	Jim Ed 8rawn (RCA Victor LPM/SLP 38	B <i>5</i> 3)		Glen Compbel (Capitol T/ST 2851)
15	I'LL NEVER FIND ANOTHER YOU	10	30	DON'T SQUEEZE MY SHARMON
	Sonny Jomes (Copitol T/ST 2788)			Charlie Wolker (Epic LN 24328/BN 2632&

# Tree Grows Many Branches In 1967

NASHVILLE, Tenn. — Tree execs Jack Stapp and Buddy Killen see 1967 as a crucial year in the growth of their company. Expansion with a foreign flavor was the theme for Music City's global Tree Publishing Co., with President Jack Stapp traveling to all areas of the world establishing wholly owned subsidiaries of the company. wholly-owned subsidiaries of the company. During the year, such offices were set up in the United Kingdom, Europe, Mexico, South America, Japan, and Australia.

Symbolically, "Green, Green Grass of Home" from the pen of Tree writer Curly Putman, also the writer of "My Elusive Dreams," became the or "My Elusive Dreams," became the biggest song in England's recording history at the same time of Stapp's London junket. The Tom Jones recording of the song topped charts in a large number of countries around the world. the world.

Another especially-active song from Another especially-active song from the Tree catalogue which aroused in-terest during the year was "Love of the Common People," written by John Hurley and Ronnie Wilkins. A rever-sal in trends was set by this tune, as it became a Pop hit and then de-veloped in the Country field thru re-cordings by Waylon Jonnings Lim Ed cordings by Waylon Jennings, Jim Ed Brown and a number of others.

In addition to Putnam, Hurley and Wilkins, other exclusive Tree penmen enjoying banner years were Roger Miller, Bobby Braddock, Red Lane, Dee Moeller, Autry Inman, and Dottie and Bill West.

and Bill West.

On the domestic scene, Tree's internal office staff was expanded in three especially-meaningful directions with the addition of Glenn D. Tubb and Tom Hartman to the home office's Professional staff and with West Coast music man Rick Landy being tabbed to head up the company's music office in Movieland. Tubb, who is also an exclusive Tree writer, copenned with Jack Moran, Henson Car-

gill's successful end-of-the-year seller "Skip A Rope."

One aspect of the '67 expansion has One aspect of the '67 expansion has been interest in other music industry business. Wilderness Music Inc. and the Bob Neal Talent Agency, both of which Stapp and Killen own 50%, have experienced stellar years. Wilderness added three BMI awards to Tree's four, and the Neal agency has had a record-breaking season for network TV appearances by Sonny James, Connie Smith, Liz and Lynn Anderson (for Country dates) also joined the agency during '67.

Acquisition of half interest with

Acquisition of half interest with Memphis, Tenn.'s fabulous Press Music catalogue, with such key staff cleffers as Chips Moman, Dan Penn and Spooner Oldham, was further evidence of the company's bold growth plan; as was the acquisition of foreign rights to Eddie Miller's Country Music Opera "The Legend of Johnny Brown." Brown.

The company's recording interest in The company's recording interest in Dial Records and newly-created JAB Records bore perennial fruit, closing out the music year with such respective chart toppers as Joe Tex's Dial recording of "Skinny Legs and All" and Jack Reno's "Repeat After Me" on JAB, both produced by Buddy Killen. Also a matter of year-end record were Tree Christmas songs "Old Toy Trains," written and recorded by Roger Miller and Joe Tex's "I'll Make Everyday Christmas for My Woman." Everyday Christmas for My Woman," both showing a tremendous amount of sales and air-play.

Killen's Presidency of the Nashville NARAS chapter and Stapp's Presidency of Cerebal Palsy of Tennessee and his activity in the Country Music. Association, where he is a board member representing all music publishers, point up Tree's multi-faceted fields of activity which have meant continued growth.

## reat Britain's Best Sellers

J			
is	Last	Weeks	
linek	Week	On Charts	
1	4	2	*Hello Goodbye-The Beatles (Parlophone) Northern
3	1	5	*Let the Heartaches Begin—Long John Baldry (Pye) Schroeder
3	2	5	*Everybody Knows—Dave Clark 5 (Columbia) Donna
1	8	4	*Something's Gotten Hold of my Heart—Gene Pitney (Stateside) Maribus
5	5	6	If The Whole World Stopped Loving—Val Doonican (Pye) Immediate
į	12	3	Careless Hands—Des O'Connor (Columbia) E. H. Morris
7	14	2	*I'm Coming Home—Tom Jones (Decca) Donna
13	9	4	*All My Love—Cliff Richard (Columbia) Shapiro-Bernstein
. 9	15	3	*World—Bee Gees (Polydor) Abigail
)	18	2	Daydream Believer—The Monkees (RCA) Screen Gems
1	7	16	*The Last Waltz—Englebert Humperdinck (Decca) Donna
12	3	6	*Love Is All Around—The Troggs (Page One) Dick James
13	_	1	*Thank U Very Much—The Scaffold (Parlophone) Noel Gay
14	6	10	*Baby Now That I've Found You—The Foundations (Pye) Welbeck/Schroeder
15	_	1	*Magical Mystery Tour (EP)—The Beatles (Parlophone) Northern
6	16	4	I Feel Love Coming On—Felice Taylor (President) Kassner
7	11	9	*Zabadak—Dave Dee, Dozy, Beaky, Mick & Tich (Fontana) Lynn
18	_	1	Kites—Simon Dupree (Parlophone) Robbins
8 9	_	_ 1	*Here We Go Round The Mulberry Bush—Traffic (Island) United Artists
0	10	6	*There Is a Mountain—Donovan (Pye) Donovan *Local copyrights
			** 0

# ireat Britain's Top Ten LP's

	Sound of Music-Soundtrack
	(RCA)
1	Sgt. Pepper's Lonely Hearts Club
	Band—The Beatles (Parlophone)
	Breakthrough—Studio 2 Stereo
	(EMI)
	British Chartbusters — Various
	(Tamla Motown) Disraeli Gears—The Cream

(Reaction)

Last Week

- The Last Waltz—Englebert Humperdinck (Decca)
- 7 Axis—Jimmy Hendrix (Track)
- 8 Val Doonican Rocks—Val Doonican (Pye)
- 9 Best of The Beachboys Vol: 2 The Beachboys (Capitol)
   10 Smiley Smile—The Beach Boys
- (Capitol)

### Mexico's Best Sellers

- 1 Quinceañera—Los Vlamers (Musart) Toño Quirazco (Orfeon) Frankie y Los Matadores (Peerless)
- 2 Musita—Sonora Santanera (CBS) Carlos Campos (Musart)
- 3 Dame Una Señal (Gimmie a little sign)—Brenton Wood (Gamma) Roberto Jordán (RCA)
- 4 Tengo—Carlos Lico (Capitol) Los Cuatro Brillantes (CBS) Imelda Miller (RCA) (RCA publishing)
- 5 Noches De San Francisco (San Franciscan Nights)—Eric Bourdon and The Animals (MGM)
- 6 Cierra Los Ojos—Marco Antonio Muñíz (RSA) Carlos Lico (Capitol) Alberto Vázquez (Musart)
- 7 Yo. Tu Y Las Rosas—Los Piccolinos (CBS)
- 8 Adoro—Carlos Lico (Capitol) Armando Manzanero (RCA) Manny Bolaños (Musart) Enríque Guzmán (Acuario) Sonia (RCA) Los Kuatro (Tizoc) Carmita Jiménez (CBS) Los Dominic (Philips) Marco Antonio Vázquez (Peerless) Hermanitas Núñez (Orfeon) Los Rockin Devils (Orfeon) (Pham)
- 9 La Balada Del Vagabundo—Rosa María y Jose Guardiola (Son Art)
- 10 La Carta (The Letter)—The Box Tops (Capitol) Los Belmonts (Orfeon)

W

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# Irgentina's Best Sellers

14T	1	Caravelli (CBS); Paul Jourdan (RCA); Bert Kaempfert, Vin-
		cent Morocco (Philips); Nueva Generacion (Quinto)
12	2	*Quiero Llenarme De Ti (Melograf) Sandro (CBS); Lord Klave
	_	(Philips)
8	3	Aranjuez Mon Amour Richard Anthony (Odeon); Caravelli
		(CBS); Vincent Morocco (Philips); Lucio Milena (Disk Jockey)
140	5	I Love You, You Love Me Anthony Quinn (Odeon)
5	4	*Todo Es Mentira (Fermata) Palito Ortega (RCA)
5 6 7	6	*La Balsa (Fermata) Los Gatos, Nacho Paz (RCA)
7	8	Even Bad Times Are Good Tremeloes (CBS)
8	7	La Carcel De Sing Sing (Edami) Jose Feliciano (RCA); Pepito
4		Perez (Disc Jockey)
9	9	*Las Manos (Melograf) Sandro (CBS)
10	15	Lenita Nilton Cesar (RCA)
11,	10	No (Edami) Olga Guillot (Music Hall); Armando Manzanero,
1		Antonio Prieto (RCA); Rosamel Araya (Disc Jockey); Carlos
		Lico (Odeon); Carmita Jimenez (CBS); Polo Marquez
*		(Microfon)
12	12	Release Me Engelbert Humperdinck (Odeon)
1,3	14	Cuando Tu No Estas (Fermata) Raphael (Music Hall)
14	11	Esta Tarde Vi Llover (Relay) Armando Manzanero (RCA)
15	19	Vamos A La Cama (Quinto) Pibes Latinos (Quinto); Ardillitas
1		(CBS); Victrolita (RCA)
16	16	Sock It To Me Willie Bobo (Philips)
1	13	There Is A Mountain (Edami) Donovan, Boogaloos (CBS);
		Fedra & Maximilian (Disc Jockey); Barbara & Dick (RCA)
18	20	Secret Love Billy Stewart (Microfon)
19	17	Summertime (Neumann) Billy Stewart (Microfon); M. J.
		Quartet (Philips)
20	20	Trisagio Del Soltero Napoleon Puppy (CBS); Montecristo,
- 14		Chevere (RCA); Los Wawanco (Odeon)
3,3		*Local

The World We Knew (Poley) Fronk Singtra (Music Hell):

## Australia's Best Sellers

The Last Waltz (Englebert Humperdinck—Decca) J. Albert & Son
Massachusetts (Bee Gees—Spin) Abigail Music
The Two Of Us (Jackie Trent & Tony Hatch—Astor) Leeds Music
To Sir With Love (Lulu—Columbia) Screen Gems/Columbia
Snoopy's Christmas (Royal Guardsmen—Festival)
Judy (Elvis Presley—RCA) Progressive Music
Gimme Little Sign (Brenton Wood—Festival)
Alternate Title (The Monkees—RCA) Tu-Con Music
You've Not Changed (Sandie Shaw—Astor) Chappell & Co.
\*Sadie, The Cleaning Lady (Johnny Farnham—Columbia) Tu-Con Music
Asterisk indicates locally produced record

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# Cash Box



December 23, 1967



The choir of Kings College, Cambridge, seen above in the college chapel, are famous all over the world for their albums of Christmas carols and sacred music. Every yuletide Argo Records enjoys renewed success with such LP's as "A Festival of Lessons and Carols from Kings College, Cambridge;" "On Christmas Night;" "The Infant King;" "The Three Kings," etc. Argo is a division of the Decca group of companies.



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WOULD 1967

Devaluation of the pound by 14.3% in November this year, setting the new rate of \$2.40 to the pound, be-sides rubbing a considerable amount of gilt off the pound sterling, will also reduce the number of gold disks minted annually in recognition of a million-selling record. Gold disks and million sellers—hard to come by at the best of times—will be even more difficult to achieve as a result of the drastic austerity measures which will come in the wake of devaluation.

Faced with a straight 3/- in the pound on the basic retail price of imported goods, a rise of 15% on all imported luxury goods, and a tightening of the belt generally, the consumer may well cut down on his recording spendings.

Regretably, this gloomy prospect manifested itself at the onset Christmas "sell" and at the tail end of a year which, as will be seen by our month-by-month summary, has enjoyed a continuous rise in sales. joyed a continuous rise in sales. Therefore, let us look back and re-valuate the scene before devaluation.

Half way through the year, in our July Directory, we underlined the dramatic changes taking place within the industry at all levels. New techniques, new personalities, new processes and of course, new manufacturing forces.

A significant trend has been the A significant trend has been the emergence, with increasing chart success, of independent labels such as Chris Blackwell's Island records—"Page One" headed by Larry Page and Dick James, the Andrew Oldham and Tony Calder Immediate set-up, Robert Stigwood's Reaction label, Kit Lambert & Chris Stamp's Track label, Philip Solomon's Major-Minor, and, last but not least, Denny Cordell's New Breed Productions issued on the New Breed Productions issued on the re-instated Regal Zonophone label.

However, 1967—particularly the second half of the year—has been notable for the entry of more and more major American manufacturers into Britain, to set up their own independent operations. The first American company to set up in Britain two years ago, CBS, has now been joined by Liberty and MGM. RCA has entered into a termination agreement with Decca, and is building its own plant in the and is building its own plant in the north of England—and by 31st May 1969, will be completely independent. United Artists are in the process of finalizing plans for British independence, and American Decca is on its way in.

During the year under review, stereo sales have increased rapidly, and Britain is becoming more and more stereo-conscious. EMI, followed by other major companies, has more stereo-conscious. EMI, followed by other major companies, has stepped-up the pace by issuing new classical releases in stereo only. EMI was quickly rewarded for its fore-sight with a chart entry via their "Breakthrough" sampler LP of stereo

The EP continues its decline as more and more Budget line LP's hit the counters. Singles too have taken a knock in popularity, at the expense of album sales, which week by week and month by month, like Topsy, grow and grow.

This development is applicable not only in Britain, but represents the pattern which is taking shape throughout Europe today.

In all territories singles and EPs are becoming the poor, but comparatively expensive, relation to the album. It is interesting to note that France, for years an EP market, is making the transition to singles.

making the transition to singles.

Except for Radio Caroline, which manages to keep its head above water. the year has seen the sinking of the pirates—finally silenced by the Postmaster General in the early Autumn. Stepping into their waterlogged boots, and charged with the almost impossible task of pleasing everyone all of the time, the B.B.C. now rules the sound waves with round-the-clock programs on Radios 1, 2, 3 and 4. Some of these are skippered by one-time pirates who have managed to

swim ashore. However, it was not long before the B.B.C.—like the pirates before them—came "under fire" from manufacturers, publishers and protection societies on the grounds of over-exposure of the top twenty.

exposure of the top twenty.

British artists and writers have more than maintained their chart supremacy at home, as can be seen by the lists published elsewhere in this section. Patriotism reached its peak in the second week of November when 19 out of the top 20 entries were by British artists, and 15 out of the 20 were British compositions. At the same time, this success has not been confined to Britain alone. Artists and writers have been liberally represented week by week in the American Top 100, and have lost none of their selling power on that side of the Atlantic.

As far as Europe is concerned, they

As far as Europe is concerned, they As far as Europe is concerned, they have enjoyed their best year ever, and international charts have been peppered with British names and titles. During 1967 the demand for original British and American recordings all over the continent has reached unprecedented proportions. reached unprecedented proportions. Even in Germany, where for years German language disks have dominated the charts, a complete reversal has taken place over the past twelve months. Today, Brtiish and American originals make up 95% plus of the weekly German Top Twenty.

However, as this is the British section, let us recall month by mothh, the main events of the year:

The year got off to a good start. The year got off to a good start. Sales of gramaphone records in January valued £2,191,000 were 6% higher than January 1966. Sales to the home market rose by 8% but sales to export, representing 14% of the total, fell by 7%. Total production of records in January, amounted to 7,685,000, was 10% lower than in the same period 1966. Output of each type of record fell and that of 78 type of record fell and that of 78 rpm decreased by nearly 24%. British rpm decreased by nearly 24%. British artists got off to a flying start and in the first week of the year 9 out of the Top Ten were British, led by Tom Jones at No. 1 with "Green Green Grass of Home" on Decca, published by Burlington. In fact, British artists accounted for 15 out of the Top Twenty, thus setting the trend for the chart pattern of 1967. However, it was an American group The Monkees, with "I'm a Believer" on RCA published by Screen Gems that held the No. 1 spot for the last three weeks of January. The American Monument label signed a 5-year deal with Decca Records to issue can Monument label signed a 5-year deal with Decca Records to issue discs under its own label in Britain... Decca welcomed executives, distributors and wives of London Records Inc. of America to Britain on the occasion of London Records' 20th Anniversary celebration... EMI Manager (A&R) Norman Newell left to form his own independent production company.... The Charles Chanter of the the charles to form his own independent production company. . . . The Charles Chaplin movie "Countess from Hong Kong" was premiered in London. The theme music from the film, "This is My Song," published by Leeds Music, gave Petula Clark an international hit and put comedian/singer Harry Secombe back into the British charts. . . . CBS artists, The Spellbinders, Woody Hermany, The Clancy Brothers. and The Brothers Four, arrived in Britain for concert tours. . . . Tom Jones' "Green Green Grass of Home" achieved a million sales in Britain achieved a million sales in Britain alone for Decca Records. . . . Ken East, formerly of EMI (Australia) East, formerly of EMI (Australia) Ltd., appointed managing director of EMI Records in place of Mr. G. Bridge who returned to the Overseas Division at Hayes. . . . Pye Records enjoying chart success with Gene Washington's Piccadilly LP "Hand Clemping Foot Stemping Functions and Company Foot Stemping Foot Stemp Clapping, Foot Stomping, Funkey But Live" were prompted to hold a special "Blues and Soul" Week. . . . Robert Stigwood set up a new company in Hamburg, Germany in association with Lawrence Yaskiel known as

Stigwood-Yaskiel International Lim-Stigwood-Yaskiel International Limited. Function, to operate a tv, press and promotion service for their artists. . . . Peter Knight Jr. left Pye Records to join Stigwood-Yaskiel International. . . . Monkees fever hit Britain. . . . Noel Rogers of United Artists in Miami for meeting with President Mike Stewart. . . . Sound-tack album of "A Man and a Woman" was issued to coincide with the open-President Mike Stewart. . . . Sound-track album of "A Man and a Woman" was issued to coincide with the opening of the film. . . Frank Weinthrop of Walt Disney Organization visited Hollywood to discuss the forthcoming opening of "Happiest Millionnaire" starring Tommy Steele. . . . John Barry and Don Black nominated for motion picture Academy Award for "Born Free." . . . Robert Stigwood joined forces with Brian Epstein's NEMS Enterprises. . . Arthur Gorson of Arthur Gorson Associated together with Phil Ochs visited London for discussions with Transatlantic Records. . . . Bobby Darin telerecorded 40-minute one man show for BBC television. . . Frank Ifield made cabaret debut at London's Talk of the Town. . . . The first Monkees' album released in advance of 40,000. . . British writers Jimmy Stewart and Gerry Langley signed contract with Mills Music. . . . The Rolling Stones returned from America where they tele-recorded an Ed Sullivan show. . . . The New Vaudeville Band followed up their "Winchester Cathedral" hit with "Peek-A-Boo." . . . George Grief, President of GoGo Records of America in London for discussions with with "Peek-A-Boo." . . . George Grief, President of GoGo Records of America in London for discussions with independent producers. . . .

After the 6% increase in January record sales in February failed to maintain the upward trend, and sales valued at £1,858,700 were 4½% lower than in February 1966. Sales for the home market fell by 6½% for the home market fell by 6½% but export sales, representing 14% of the total, rose by nearly 10%. Total production of records in February amounting to 6,681,000 was 6% lower than in the same period 1966. Output of 33½ rpm discs and 45 rpm fell by 2% and 7½% respectively. For the first two weeks of the month American group The Monkees hung on to the No. 1 spot with "I'm a Believer" but for the last two weeks Britain's Petula Clark took over the Believer" but for the last two weeks Britain's Petula Clark took over the No. 1 slot with "This Is My Song" on Pye. published by Leeds. . . . Engelbert Humperdinck entered the top three with "Release Me" on Decca published by Burlington, destined to become the biggest hit of the year.

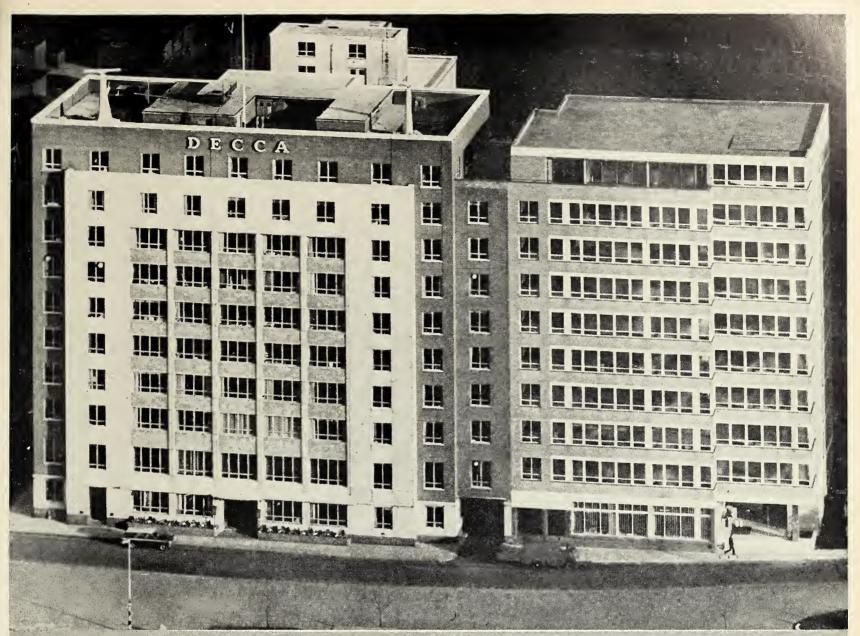
Tom Jones appeared in the charts become the biggest nit of the year.
... Tom Jones appeared in the charts with a follow-up to "Green Green Grass of Home" with "Detroit City" on Decca published by Southern.
Newly-formed Deram label had a couple of major hits via "Mathew & Sen" by Cat Strayer via "Mathew & Newly-formed Deram label had a couple of major hits via "Mathew & Son" by Cat Stevens published by Cat Music and "Night of Fear" by The Move, published by Essex Music. . . . The Beatles shot into the charts with "Penny Lane" on Parlophone published by Northern Songs. . . The Four Tops, on their first visit to Britain, made a successful appearance at the Royal Albert Hall. . . Roy Berry director of Campbell Connelly. embarked on a "fact-finding" world tour. . . The Beatles re-signed with EMI Records for a further nine years. . . . RCA had a hig chart entries via Rita Pavone. The Monkees, Jim Reeves and Mamas and Papas. . . . Noel Gav Artistes and Feldman Publishers delighted with American reaction to Peter & Gordon's "Lady Godiva" with sales of over 800.000. . . . Mop-headed American Jimi Hendriy set up residency in Pritein and dodn's with sales of over sound.

Mop-headed American Jimi Hendrix set-up residency in Britain and hit the charts for the first time with "Hey Joe"—the first time of many Hendrix Experiences. . . . The first Midem Exhibition took place in Cannes, South of France, attended by place record and music men from all parts of the world. Its initial success has ensured a permanent Midem Expo... Polydor Records launched Stax and Camp labels. . . . The Australian group The Seekers reached No. 1 in

America with "Georgie Girl"—a Tom Springfield/Jim Dale composition on Parlophone, published by Springfield Music. . . EMI launched intensive sales campaign to further promote the Tamla-Motown label in Britain. the Tamla-Motown label in Britain.
... Top Australian singer Normie-Rowe back in Britain after spending Christmas in Australia, toured Britain with the Gene Pitney and The Troggs package.
... Pye Records held a "Dean Martin Week."
... Vic Lewis of Nems Enterprises flew to America to arrange UK visits for Mel Torme, Buddy Greco, Anita O'Day and Ruth Price.
... "Green Green Grass of Home" continued to top the best-selling sheet music lists for Burlingston Music.
... Larry Page of "Page One" Records, who set The Troggs on the road to fame, signed new group One" Records, who set The Troggs on the road to fame, signed new group The Loot to a management, recording and agency contract. . . Lee Pincus of Ambassador Music signed agreement with Seven Arts Music Corp. of America to handle their screen and television scores in the U.K. . . . Sonny and Cher on European tour. . . . Kenny Barker moved from EMI to Polydor to work on the Atlantic repertoire. . . . Dick James formed a new record-production company called This Record Co. Ltd. product to be released in Britain on the Philips label. . . . Donovan followed-up his transatlantic smash "Mellow Yellow" with a 28-day tour of America and Canada. . . . CBS released Verdi's "Falstaff" with Leonard Bernstein conducting the Vienna Philharmonic Orchestra, and Dietrech Fischer-Dieskau in the title role. . Engelbert Humperdinck's "Release Me" sold 100,00 copies in three weeks. on the road to fame, signed new group Fischer-Dieskau in the title role. . . . Engelbert Humperdinck's "Release Me" sold 100,00 copies in three weeks. . . . Petula Clark's single "This Is My Song" sold a quarter of a million in two weeks. . . . The British artists enjoying American chart entries during February were The Rolling Stones with "Ruby Tuesday," Herman's Hermits with two entries, "There's a Kind of Hush" and their European smash "No Milk Today," Tom Jones with "Green Green Grass of Home" and Peter & Gordon with "Knight in Rustry Armour." . . Pat Campbell, RCA's Exploitation Manager left Decca to become General Manager and co-director of the newly-formed independent Major-Minor label. . .

After a discouraging drop in Febru-After a discouraging drop in February, gramophone record sales rose again in March. Valued at £2,143,000 they were nearly 9% higher than in March 1966. Sales to the Home market rose by 4% and sales for export, representing 18% of the total, rose by 37%. Total production of records in March amounting to 6,861,000, was slightly lower than in the same period 1966. However, total sales for the first quarter of 1967 valued at £6,192,900, were 3% higher than for the first were 3% higher than for the first quarter of 1966. Sales for the home were 3% figher than for the first quarter of 1966. Sales for the home market rose by 2% and sales for export representing 15½% of the total, rose by 12%. On the other hand, production of each type of record fell and total output for the first quarter of 1967 was 6% lower than from January-March a year earlier. . . Chartwise, the No. 1 slot for the whole of March was occupied hy Engelbert Humperdinck with his Decca smash single "Release Me" published by Burlington. The tremendous success of "Release Me" published by Burlington. The tremendous success of "Release Me" prevented the Beatles making No. 1 with their double-sided "Penny Lane/Strawberry Fields Forever." Vince Hill had an unexpected hit with "Eidelweiss" on Columbia, published hy Williamson from the long-running "Sound of Music." . . Another surprise entry into the Ton Ten was "Sound of Music." . . . Another sur-prise entry into the Ton Ten was Harry Secombe with "This Is My Song" on Philips published by Leeds. . . . Decca's Deram label had another of blockbuster with "I Was Kaiser Bill's Between" by Whighling Lock Smith Batman" by Whistling Jack Smith, published by Mills. . . . Sandie Shaw shot straight into the Top Ten with her Eurovision entry "Puppet On A String" on Pye published by KPM.

(Continued on page 8, Part II)



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(Continued from page 6, Part II)
..."Hit the Road Stax" package tour hit Britain... Pickwick International launched comedian Warren Mitchell on vocal career via "Songs of World War I."... Al Bennett of Liberty Records visited Britain for discussions with EMI.... The American smash hit musical "Fiddler on the Roof" opened in London with Israeli actor Topol scooping all the credits... CBS issued a London cast album which immediately entered the LP charts where it was to stay for months and months... The new Chappell building in Bond Street was opened with an inaugural party for 400 guests, hosted by Mr. and Mrs. Louis Dreyfus. Alas, Louis Dreyfus, one of the greatest and best-loved publishing personalities of the century, died just a month after seeing his dream realized.... Delyse Records delighted with their nomination for a Grammy award for their recording of Mahler's "Das Knaben Wunderhorn" sung by Janet Baker and Geraint Evans with the London Philharmonic Orchestra conducted by Wyn Morris. The album, first issued in Britain in May last year, is released in America in the Angel series... RCA with Bernard Nes as deputy managing director, move into new headquarters... Leslie Gould, managing director of Philips Records negotiated a deal with Maurice Oberstein of CBS to market the CBS repertoire on musicassettes.... Philips became the first major British record company to issue compatable stereo albums.... Songwriter/Arranger Les Reed opened new recording studio in London.... Songwriters Bill Martin and Phil Coulter penned "Puppet On a String" for Sandie Shaw to sing at the Eurovision Song Contest.... Having had enor-(Continued from page 6, Part II) Sandie Shaw to sing at the Eurovision Song Contest. . . . Having had enor-mous success with Tom Jones in

"Green Green Grass of Home" Burlington Music scooped a No. 1 with Engelbert Humperdinck's "Release Me." . . . Publisher Cyril Gee of Mills Music in New York for a 3-week trip. . . . Dick James well represented in the British Charts by The Beatles, The Hollies and The Troggs. . . Raphael, Spanish Singer, in London. . . The profits of the Beatles' publishing company, Northern Songs, more than doubled in the first half of last year, rising from £205,000 to £422,000 . . . EMI announced Group profits for the half-year to December 31, 1966 of £2,976,000 as compared with £3,771,000 for the corresponding period in the previous year. United Kingdom profits were slightly lower than in the half year to December 31, 1965. . . . Tom Jones scored a personal triumph at London's "Talk of the Town" nighterie. . . Andrew Loog Oldham of Immediate Records ended his eighteen-month agreement with Philips Records who had been marketing and distributing the Immediate product and signed a new agreement with EMI. . . Indie producer Larry Page visited the States. . . . Chappells acquired the winning song from the San Remo contest, "Nom Pensare A Me." . . . Francis Day & Hunter delighted with the transatlantic success of "There's A Kind of Hush" by Herman's Hermits on Columbia. . . . EMI's European publishing companies held meetings in Brussels. . . . Joaquin Merino of Zafiro Records of Spain, visited London and Page One Records with a view to getting British release for top Spanish group Los Brincos. . . . Georgie Fame signed new recording "Green Green Grass of Home" Burlington Music scooped a No. 1 with Engelbert Humperdinck's "Release top Spanish group Los Brincos. Georgie Fame signed new recording contract with CBS Records. . . . Walt Disney Productions launched the first

album of their Buena Vista label "The Music of Walt Disney," and donated all proceeds from the album to the

British Spastics Society and the California Institute of Arts. . . . The Rolling Stones made a 3-week tour of Europe. . . . Paul Anka top of bill at London Palladium TV show. . . . Publisher Fred Jackson of Fanfare Music visited Canada and America. . . .

April
Record sales for the month valued at £1,753,800 were slightly higher than in April 1966. Sales for the home market rose by 3% but export sales representing 15% of the total, took a fall of nearly 15%. On the production side 6,462,000 records were produced representing 3% increase over a fall of nearly 15%. On the production side 6,462,000 records were produced, representing 3% increase over the same month in 1966. This was the first time since June that output in any month had exceeded that of a year earlier. The figure for the first four months of 1967 was however, still 4% down on production for the same period of 1966. Engelbert Humperdinck continued to hold on to the No. 1 slot for the first week of April, but Frank & Nancy Sinatra took over in the middle of the month with "Somethin' Stupid" on Reprise published by Greenwood Music. By the end of the month Britain was on top again with Sandie Shaw's "Puppet On A String." Other notable chart entries during April included Georgie Fame's first single for CBS "Because I Love You" published by Feldman, a return to the charts by Cliff Richard with "It's All Over" on Columbia, published by Acuff Rose, while Val Doonican had a chart entry with an oldie "Memories Are Made of This" on Decca published by Campbell Connelly.... The new Track label formed by Kit Lambert and Chris Stamp had nelly. . . . The new Track label formed by Kit Lambert and Chris Stamp had a steady chart seller via "The Purple Haze" single by Jimi Hendrix. Track is distributed through Polydor Records. . . . Adrian Rudge, late of EMI, joined Larry Page's Page One Record

Company as Label Promotion Manager.... Pye managing director Louis Benjamin and Gil Friesen, vice president of A&M Records, signed an agreement whereby A&M products would be issued on its own logo in Britain. The first single was Herb Alpert's "Casino Royale." . . . Ken Glancy, managing director of CBS Records England, welcomed affiliates from Scandinavia and Central Europe to a conference centered around repertoire, marketing and sales. . . EMI acquired The Grade Organisation. . . . Southern Music pro-British policy paid handsome dividends when "Winchester Cathedral" by The New Vaudeville Band was voted Best Contemporary (R & B) Recording of 1966. . . . Winchester Cathedral also collected an Ivor Novello award as Britain's "International Song of the Year." . . John Barry and Don Black were nominated for a Grammy award for "Born Free." Barry's reputation in films has grown rapidly over the years, and he is now one of Britain's most sought-after film-score writers. He has been responsible for scoring all the James Bond movies and also penned the music for the award-winning film "The Knack." . . . George Seymour, General Manager of Campbell Connelly, made first trip to America. . . . President Records opened a London office with Roger Bolton as General Manager. . . Irish group The Dubliners gave Major-Minor an entry in the singles charts with "Seven Drunken Nights" published by Scott Solomon. . . Transatlantic Records entered the "pop" field by launching their new "Big T" label, and the company's boss Nathan Joseph reported Group turnover for 1966 was up by 28% . . . Bill Philips label, and the company's boss Nathan Joseph reported Group turnover for 1966 was up by 28%.... Bill Philips left the KPM Group of Publishing Companies to open his own publishing and management company. . . . Philips

# **PYE DISTRIBUTION PAYS!**

# EIRITAINIS I

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1	THIS	J	AST 3 W		WEEKS IN CHART	TITLE Artlet	Label Number	Publisher	(Producer)
. (	1	9	31		3	LET THE HEARTACHES BEGIN Long John Baldry	Pye 7N 17385	Schroeder	(T. Macaulay)
1	2	1	1	2	8	BABY, NOW THAT I'VE FOUND YOU The Foundations	Pye 7N 17366	Welbeck-Schroeder	(T. Macaulay)
	3	13	29	40	4	EYRAYBODY KNOWS Dave Clark Five	Columbia DB 6255	Donna	(Dave Clast)
	£.	2	2.	Ť	10	MASSACHUSESTYS Dee Gees	Polyder ag-192	Abigali	(Cymie/Silgwood)
-	5	<u>e</u>	- (	19	6	LOVE IS ALL AROUND Tropps	Page One POF 960	Dick decises	(Pega Oce)
. (	6	3	5	8	6	AUTUMN ALMANAC The Kinks	Pye 7N 17400	Davray Carlin	(Ray Davies)
1	1	2	3	3	7	Zabadaki Gasa Dae, Dozy, Bushy, Mick and Tich	Follows TF 878	Lynn	(Stave Rewised)
: :	E	5	4	4	1 4	LAGT WALTE Engaliset Humpardisek	Dauez F 12053	Denne	(Paller Sullice-)
	9	11	16	20	6	IF THE WHOLE WORLD STOPPED LOVIN' Val Doonican	Pye 7N 17396	Immediata	(Ken Woodman)
1	10	8	14	18	5	THERE IS A MOUNTAIN Donovan	Pye 7N 17403	Donovan	(Mickle Most)
	1.	: 7	25	20	5	I FEEL LOVE COMESO ON Police Toylor	Frestant PT 185	Karaher	(Husting)
	~	~			- 3	I TO FOR BURS WHO	Treck 304 Air		3,000,000

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Record Retailer Chart 25th November 1967.

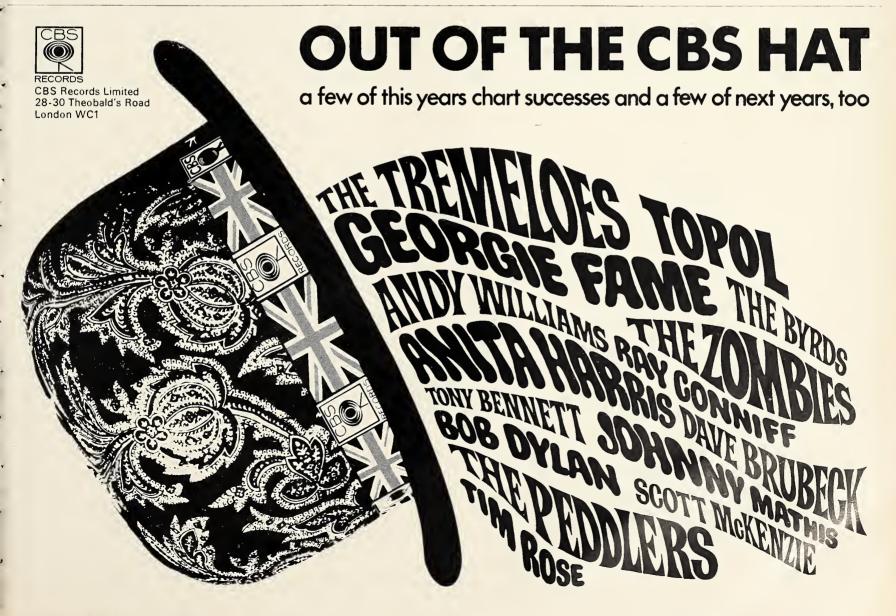
PYE RECORDS LTD., A.T.V. HOUSE, GT. CUMBERLAND PLACE, LONDON, W.1

Records expanded into the spoken word field with their Musicassettes, and issued a series of language courses... EMI announced that from July their classical albums would be released in stereo only... John Barry scooped two Oscars, one for the film score of "Born Free" and the other for the title song which he penned in collaboration with Don Black... Sandie Shaw won an overwhelming victory for Britain at the Eurovision Song Contest in Vienna with "Puppet On a String" on Pye, published by KPM... Frank and Nancy Sinatra's single "Somethin' Stupid" sold over 200,000 within ten days of release by Pye on the Reprise label... RCA launched an all-out campaign to promote their country and western artists... Tom Jones had his third chart entry in a row with "Funny Familiar Forgotten Feelings" on Decca, published by Acuff Rose... Guido Rigmano, President of Dischi Ricordi of Milan in London for discussions with top executives of MGM... Nems Enterprises and Polydor Records hosted party for Bee Gees... Frank Ifield returns from successful Australian tour to top the bill at London Palladium... Val Doonican follows Tom Jones in cabaret at "Talk of the Town." ... Scottish singer Andy Stewart made his first tour of Canada and American... American rock-and-roll singer Fats Domino in Britain for a week of concerts... Isaac Stern, world-famous violinist and CBS recording artist, in London for concerts at Royal Festival Hall with London Symphony Orchestra... British Group The Easybeats entered American Top 100 with their United Artists single "Friday On My Mind."... The American musical "Fiddler on the Roof" broke all box office records in its first month at Her Majesty's Theatre, London...

Gramophone record sales for May this year were 19% up on the same month last year. This followed the increases registered in March and April. Total sales for May were valued at £2,016,000. Home sales rose by 16% and export sales, representing nearly 19% of the total, rose by 39%. Production in May was also up on the same month last year by 7%. 6,812,000 records were produced. Output of 45 rpm records fell by 2%, but again, LP production was up by 21%. Output of 78 rpm records fell by 20%. Chartwise, British artists were at the top again throughout the month, and after four weeks at No. 1, Sandie Shaw made way for The Tremeloes' CBS single "Silence is Golden" which was destined to stay at No. 1 for three weeks. Among the month's major chart entries were "The Boat I Row" by Lulu on Columbia, published by Ardmore & Beechwood, two smash hits for RCA with "Dedicated to the One I Love" by The Mamas and Papas, published by Peter Maurice, and "A Little Bit Me, A Little Bit You" by The Monkees, published by Screen Gems. Manfred Mann had a notable entry with "Ha-Ha Said the Clown" on Fontana, published by Braun, and yet another Deram single, "I Can Hear the Grass Grow" by The Move, published by Cat Music, while Topol, star of "Fiddler on the Roof" crashed into the charts with the hit song from the show "If I Were a Rich Man" on the CBS label published by Valando. May was also a good month for the Tamla-Motown sound with chart entries from The Supremes with "The Happening," and "Bernadette" by The Four Tops, both published by Carlin Music. . . . The month also marked the rapid rise to fame of The Procol Harum with "Whiter Shade of Pale" on Deram published by Essex Music. . . . Vince Hill fol-

lowed his "Eidelweiss" hit with another oldie which quickly made its way into the charts, "Roses of Picardy" on Columbia, published by Chappell. . . Jennings Musical Industries received the Queen's Award to Industry for their export achievements for Britain throughout the world. . . . Indie producer Norman Newell formed his own publishing company Music Associates Ltd. and completed a catalogue deal with Editions Campi of Italy. . . Elvis Presley's Paramount film "Easy Come Easy Go" opened in London with a score published by Carlin Music. RCA issued a single, "You Gotta' Go" plus an EP sound track. . . . Other RCA soundtracks for the month included the much-publicized "Casino Royale" album featuring Dustry Springfield, Herb Alpert et al, as well as soundtracks of "Taming of the Shrew," "A Man for All Seasons" and the controversial "Ulysses." . . . CBS singing star Tony Bennett in London for series of concerts including one at the Royal Albert Hall. . . . R & B catalogues of Cotillion and Pronto Music, outlets of Atlantic Records previously handled in the U.K. by Carlin Music, were acquired by Philip Solomon's Tee Pee Music. . . . Spanish group Brincos had first British single release "Lola" on Page One label. . . . EMI acquired a majority interest in Gerry Oord's Bovema record company of Holland. Since Oord founded the company in 1947 it has been the exclusive outlet for the EMI repertoire in Holland. Bovema celebrated its 20th Anniversary in 1966. . . . With two gold discs to their credit for "Winchester Cathedral," The New Vaudeville Band launched their second Fontana single "Finchley Central" published by Meteor Music. . . . Melodisc Records had a chart success for their Blue Beat label with "Al Capone" by the king of blue beat, Prince Buster. . . Jewel Music ac-

quired the American Suma catalogue for the U.K. . . . Engelbert Humperdinck followed his "Release Me" smash with an American country song "There Goes My Everything" on Decca published by Burlington Music. . . . Humperdinck's first album "Release Me" also issued by Decca. . . Australian group The BeeGees now reside in Britain, signed five-year contract with Atlantic Records of America with a \$250,000 guarantee. . . . Sandie Shaw's Eurovision winner "Puppet On a String" notched up 600,000 British sales for Pye records and topped the best-selling sheet music lists for the third week running for Peter Maurice. . . . The "Doctor Zhivago" soundtrack album notched 80,000 sales for MGM. . . . EMI announced the appointment of Mr. Ken East and Mr. M. O. Hamilton as Divisional Directors of the company. . . . Elektra Records released the latest "Tom Rush" album to coincide with the American folk singers 3-week nationwide tour of Britain. . . . . Geoffrey of Good Music paid routine visit to parent company World Music of Belgium for discussions with Roland Kluger. . . Nancy Sinatra in London to record title song from the James Bond movie "You Only Live Twice" with composer John Barry. . . . Dustry Springfield opened caberet season at London's Talk of the Town. . . . World disc sales amassed by the Beatles reached 200,000,000 singles. . . Philips released their first EP musicassettes and announced that since they launched cassettes on the market in October 1966, 150 cassettes have been made available. . . . Transatlantic Records issued their first single by folksinger Bert Jansch "Where is Love My Dear." . . . Indonesian group Les Surfs made their debut on the Fontana label with "When I Tell." . . . EMI issued the latest Errol Garner album "That's (Continued on next page)



(Continued from preceding page) My Pick" coincidental with the star's appearance on "Sunday Night at the Palladium." . . . Louis Benjamin of Pye Records concluded long-term deal with Egmont Luftner of Ariola to release Pye products in Austria as from July 1967. . . .

June

A sudden sales spurt in June, normally a dull month as far as disc sales are concerned, boosted indusry hopes of a record year in over the counter sales. Leaping by 36% compared with the value of sales in June 1966 the June 1967 total was £2,054,000, an increase of £37,000 over the previous month. The high June total brought the half year sales tally to £12,018,000, over a million pounds up on the first six months of 1966, an indication that if sales continued to rise in the second half of the year, the final figure will be considerably up on 1966. Notwithstanding entry into the summer months — notoriously sluggish for disc sales, production of LPs remained remarkably consistent. Production of 2,826,000 albums in June brought the half year total to 16,184,000 LPs. The total compared with the 14,971,000 albums produced in the first six months the previous year. In contrast, production of 45 rpm records which fell in June to 3,457,000 from the previous June's total of 4,166,000, also dipped in the half year from 26,214,000 records in 1966 to 24,446,000 in the first six months of the current year. Fall-off in 45 rpm disc output is believed to be more in the area of extended-play records than singles, the former being hit by the flood of low-priced albums from the major record companies. Chartwise, June belonged to The Procol Harum whose "Whiter Shade of Pale" on the Deram label, published

by Essex, hurtled to the top where it was destined to remain for six weeks to come. . . . The Kinks with "Waterloo Sunset" on Pye published by Dovray, were also in the top three throughout June. . . . June also brought another big hit to Dave, Dee, Dozy, Beaky, Mick and Tich with "Okay" on Fontana published by Lynn, and Cilla Black returned to the Top Twenty with "What Good Am I" on Parlophone, published by Carlin. . . . The Atlantic label had a couple of chart entries via "Groovin'" by The Young Rascals, published by Sparta, and "Sweet Soul Music" by Arthur Conley published by CopCon. . . Other American artists to figure in the charts during the month were The Beach Boys with "Then I Kissed Her" on Capitol published by Carlin, The Turtles with "She'd Rather Be With Me" on London published by Robbins, and June was the month that gave Liberty its first big independent hit with Vikki Carr's "It Must Be Him" published by Meric. . . . Isabella Wallach of Delyse Records visited New York for meetings with Bob Meyers and John Coveney of Capitol Records and Mr. Horowitz Classical Manager for American Decca. Meetings were also held with Dario Soria of RCA. . . . . Harry Lewis of Ardmore & Beechwood elated with his No. 1 smash hit "Silence is Golden" by The Tremeloes. . . . Bert Corri, General Manager of Francis Day & Hunter visited America for discussions with Arnold Maxin of Robbins Music Corporation. . . . Isby Essex, hurtled to the top where it discussions with Arnold Maxin of Robbins Music Corporation. . . . Island Records headed by Chris Blackwell, launched new label Studio One devoted to Ska Music with masters from the White label in Jamaica. . . . Harley Usill of Argo Records and di-rector of Decca Educational Services, visited New York and Chicago. . . . A

new company Argo Sight and Sound Ltd., was formed with D. H. Toller-Bond of London Records as President, new company Argo Sight and Sound Ltd., was formed with D. H. Toller-Bond of London Records as President, and Leo Hofberg as General Manager.

... British activities of the company will be under the direction of Harley Usill.

... Smash hit for the Deram (Decca) label with Procol Harem's "A Whiter Shade of Pale" published by Essex Music.

... Ernest Fleischman, ex General Secretary of the London Symphony Orchestra joined CBS Records as Director of Masterworks (Classical Division Europe).

... Denny Cordell (Producer) and Tony Secunda (Manager of Procol Harum and The Move) went to America promoting these artists.

American publisher Aaron Schoeder's London publishing outlet enjoying success via discs by Alan Price, The Walker Brothers, Gene Pitney and Jimi Hendrix.

In association with Roy Guest, publisher Dick James formed Gwyneth Music for the development of folk music in Britain.

The new Track Record Company scored hits in both singles and LP charts with Jimi Hendrix and The Who.

The Turtles arrived in Britain for concert dates.

Pye's Louis Benjamin visited Japan.

The Monkees in town for three concerts at London's 9,500 seater Empire Pool, Wembley.

Australian group The BeeGees visited America playing fourteen key cities in as many days, coincidental with their first Atlantic release "New York Mining Disaster 1941." In Britain the disc was issued on Polydor published by Abigail 1941." In Britain the disc was issued on Polydor published by Abigail Music. . . . Jonathan King completed his first album for American release on Parrott titled "Jonathan King or Then Again." . . . British group The Zombies switched labels from Decca to CBS while continuing to record independently through Marquis En-

terprises. . . . Joe Smith, General Manager of Warner Bros. accompanied by singer Antia Carr in London for meetings with Louis Benjamin of Pye Records. . . . Dusty Springfield and Harry Secombe notched up international sales of 1,000,000 for "You Don't Have To Say You Love Me" and "This is My Song" respectively: Both artists record for Philips. . . CBS injected classical repertoire into their Super Stereo series, first launched in November 1966. . . Noel Rogers of United Artists flew to Paris to complete recording of Vanessa Redgrave's album of songs from the film "Red and Blue." . . Two major albums from Jeff Kruger's Ember Records released in the States by American Decca, "The Best of the Irish" featuring Tommy Brennan and The Monarchs, and "The Multitalented Miss Annie Ross." . . Disc Imports Ltd. of Manchester announced that in order to meet the increased demand for continental records, certain foreign makes imported by them would in future be factored by the International Sales Division of EMI Records. . . Belgian singer Adamo in London to cut tracks for indie producer Norman Newell. . . . Decca Records held party for American group The Turtles, in Britain for an 8-day tour. . . Austrian singer/composer Udo Jurgens in London accompanied by Hans Beierlein and Dieter Weidenseld of Montana Music (Germany) for discussions with record companies concerning the release of Jurgens' discs in the U.K. . . . Concidental with his caberet stint at Talk of the Town, CBS issued "Mel Torme Right Now" album. . . . John and Scott Walker both signed to Philips Records as solo singers. . . . Gene Pitney in London to record new (Continued on page 12, Part II) (Continued on page 12, Part II)

# MGMaking it in Britain





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# PUBLIC WARNING!



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# Great Britain - 1967 in Review

(Continued from page 10, Part II) tracks with Gerry Bron for future release on Stateside. . . . Judith Dur-ham of The Seekers made solo debut with "The Olive Tree" on Columbia.

Despite a fall-off in disc sales for July compared with the exceptional business of the previous month, the British record industry was still on course for a record sales year. The Board of Trade statistics revealed that disc sales for July 1967 totalled £1,661,000. While this was a big drop from the June total of £2,054,000, it was nevertheless slightly up on the previous July sales figure of £1,621,000. Export figures for July were £296,000. While this total was also a dip on the previous month's sum of £324,000, in Export business, it was nonetheless a 9% increase on Export total of July 1966, i.e. £273,000. Production of records meantime continued at a pace. The total July production of 5,944,000 records of all kinds was slightly less than the production total of the preceding months, but 16% up on the comparative period the previous year. The boom in album production continued, though figures were slightly off. A total of 2,237,000 LPs were produced in July against 2,862,000 in June and 1,760,000 in the previous July. 45 rpm discs, singles and extended-play records increased production however, and made significant gains after a slowing-up period. Some 3,691,000 45 rpm discs were produced in July, against 3,457,000 in June and 3,349,000 in July 1966. Chartwise, Procul Harum with "A Whiter Shade of Pale" hung on to the No. 1 slot for the first three weeks of the month, delaying by at least a week the Beatles' takeover at the top with "All You Need is Love" on Parlophone published by Northern. The month was also remarkable for the meteoric rise to the top of the charts by Scott Mackenzie with "San Francisco" on CBS published by Dick James... The Pink Floyd who had their first chartentry earlier in the year with "Arnold Laine" on Columbia, published by Medeck, and Lulu with "Hon't Sleep In the Subway" on Pye, published by Welbeck, and Lulu with "Gret's Pretend" on Columbia, published by Welbeck, and Lulu with "Gret's Pretend" on Columbia, published by Carlin. . . Amother American entry in July was Otis Readin

success. . . . Chappells opened their new recording studios within the new Chappell building. . . Nathan Joseph of Transatlantic Records visited Sweden and U.S.A. . . . Tony Hall left Decca after many years to set up his own publicity service. . . Polydow, Records took over the manufacture, marketing and distribution of the Elektra, Nonsuch and Bounty labels in the U.K. . . After 12½ years, Franklin Boyd left Carlin Music to set up his own pubbery. . . Peter French and John Snell left EMI to Join Rex Oldfield at MGM, . . Mick Jagger and Keith Richard of The Rolling Stones involved in drug offences and sentenced to terms of imprisonment which were later repealed. . . Roland Kluger of Palette Records in London for talks with Geoffrey East of the London Office, as well as music publishers and record executives. . . Chris Blackwell acquired British rights to three more-Jamaican labels, Trojan, Coxsone, and Federal. . . The Government announced it would bring in the Bill to ban pirate radio stations as from August 15, 1967. . . Terry Oats, late of Chappell & Co. joined RCA as Manager of their Artists Development Department. . . British group The Troggs made 15-day tour of Scandinavia. . . . Herman's Hermits opened 2½-month 40-city tour of U.S.A. and Canada. . . Mantovani waxed the latest James Bond theme "You Only Live Twice" for Decca. . . American group The Toys made extensive British tour. . . Pye Records opened their sixth and final depot in Bristol, to service S. Wales and the west country—thus giving the company blanket distribution throughout the U.K. including Northern Ireland. . . . Mrs. Monique Peer-Morris, President of the Peer-Southern Organization in England on business-cum-pleasure trip, had meetings with Tom Ward and Bob Kingston and heads of all departments of her London office. . . . Matt Monro returned to London from U.S.A. to promote his latest Parlophone single "What To Do." . . CBS reported Scott Mackenzie's "SanFrancisco" selling at the rate of 10,000 per day. . . Following the department of Po

### August

After a dramatic slump in July, total sales of gramophone records in August picked up and leapt to £1,4985,000 against the previous month's total of £1,161,000. Sales total in August a year ago was £1,864,000 i.e. some 6½% lower than the figures for August this year. Exports however, fell from £262,000 to £237,000 when the August 1967 total is conwhen the August 1967 total is compared with the same month last year The figure is also down when cor

(Continued on next page)

(Continued from preceding page) pared with the £296,000 in exports pared with the £296,000 in exports earned in the immediately preceding month. Production of records levelled out in August and reached a total of 5,761,000 platters compared with 5,945,000 produced in the previous month and 5,787,000 produced in August 1966. Album production suffered its seasonal decline—albeit a slower one than usual—at 2,087,000 LPs compared with 2,237,000 made in the previous month and 2,270,000 in August 1966. Meanwhile, 45 rpm records (singles and extended-play) conaugust 1906. Meanwhile, 45 rpm records (singles and extended-play) continued to pull back some of the production impetus lost over the previous year. At 3,659,000 the production total year. At 3,099,000 the production total this August was only marginally down on the previous month's figures but significantly up on the 3,494,000 45 rpm's produced in August 1966. . . . For three weeks out of the month of August the No. 1 slot in the charts was occupied by Scott Mackenzie with "San Francisco" on CBS published by Dick James, which replaced the Beatles' "All You Need Is Love." . . . Tom Jones returned to the top 3 with "Ill Never Fall In Love Again" on Decca published by Tyler. . . August also gave Anita Harris a chart entry with "Just Loving You" on CBS published by Chappells. . . Dream enjoyed another inebriated hit with "Gin House" by Amen Corner, published by Carlin and Engelbert Humperdinck, a week after leaving the charts with "There Goes My Everything" came hurtling back with "The Last Waltz" on Decca published by Donna. . . . Another striking chart entry in August was "Excerpt from a Teenage Opera" by Keith West on Parlophone, published by Robbins. . . . Ken Glancy, managing director of CBS Records, accompanied by A & R Manager, Derek Everett, visited U.S.A. for the Columbia Records Convention in Miami. . . Gil Friesen, Vice-President and General Manager of A&M Records, in London for talks with Louis Benjamin, managing director of Pye Records re the A&M product distributed in the U.K. by Pye. . . Lee Magid, manager for Della Reece also in town to discuss plans for bringing the star to Britain later in the year . . . Paul Rich appointed General Profession Manager Carlin Music, following the exit of Franklin Boyd. . British group The Equals contracted to President Records, the newly-formed discery of Kassner Music Publishing Group, made a four week tour of Germany and signed long-term agreement with RCA Victor to be represented in America. . . The Paul Hamlyn-EMI Music for Theatre company, mounted a major 7-week promotion backed by national consumer competitions. . . Since it was launched 21 months ago, M.S.D. has sold over suclusive recording of Frankle Vaughan who joined EMI's Columbia l Publishing Company in place of Terry Oates who left to join RCA Records. . . . The Tremeloes' latest CBS single "Even the Bad Times Are Good" issued to a 35,000 advance... Vance Hill followed Shirley Bassey at Lon-don's Talk of the Town...."A White Shade of Pale" continued to top bestselling sheet music lists for Essex Music...L. G. Wood, EMI's Group

Director — Records, visited Chicago for the Distributors' Meeting Convention given by ABC Records. . . . top German star Freddie Tuinn and acecomposer Bert Kempfeart in town to cut an album for Norman Newell for international release. . . . MGM Records officially commenced their own British operation headed by Rex Oldfield and moved into new offices in Dean Street, London. They also issued first single, "Good Times" by Eric Burden. . . . British Decca suspended release of Jimi Hendrix "How Would You Feel" following American ban on artists. . . . British group The Shadows went to Yugoslavia for Splitt Song Festival. . . . Jack Baverstock of Fontana returned from 3½ week trip to U.S.A. and Canada. . . . Arthur Gorson, of New York, in London with two of his artists Tom Rush and Judy Roderick. . . . Pye Records issued the new Frank Sinatra single "The World We Know" on Reprise, published by Smooth/Carlin. . . . United Artists hosted reception at Dorchester Hotel to launch the first single on the label by British group The Fortunes (previously with Decca) entitled "The Idol" published by Fortitude Music . . . The New Christy Minstrels in Britain for TV and radio dates. . . . Philips Records staged their 1967 Annual Sales Conference to preview future releases on Philips, Fontana and Mercury. . . . Fontana issued new low-prised Vanguard series of LPs. . . Al Bennett, President of Liberty Records in London for opening of the label's new London office. . . . Transatlantic Records took over English rights to America's Everett Classical Catalogue . . . Sales of Beatles' LP "Sgt. Pepper's Lonely Hearts Club Band" topped 500,000 mark. . . .

The first week of the month saw Scott Mackenzie still at the top of the charts with "San Francisco".... The second week of the month saw Engelbert Humperdinck at No. 1 with "The Last Waltz" on Decca published by Donna, thus starting his record 5-week stint at No. 1... The Rolling Stones failed to get higher than No. 5 with "We Love You" single, on Decca published by Mirage... The Deram label continued its fantastic run of luck with another chart entry "Let's Go To San Francisco" by The Flower Pot Men published by Carter-Lewis... Cliff Richard also had another charter with "The Day I Met Marie" on Columbia published by Shadows Music... British Group The Move brought the revitalized. Regal Zonophone label back into the charts with "Flowers in the Rain" published by Essex... Major-Minor had another hit by the Dubliners "Black Velvet Band" published by Scott-Solomon. ... The happiest chart entry of the month came with the welcome return to the Top Ten of Frankie Vaughn with "There Must be a Way" his first single for Columbia and published by Chappells. ... The last week of the month saw The Seekers back in the charts with "When Will The Good Apples Fall" on Col-Seekers back in the charts with "When Will The Good Apples Fall" on Columbia published by United Artists. . . P. J. Proby's return to Britain after six months in his native America was marked by the release on Liberty of a new album "Phenomenen". . . . EMI Records and New Breed Productions Ltd. entered into a long-term contract for the UK under which all product by Denny Cor-dell including discs by The Move, Procul Harm and Beverley would be issued on the revitalized Regal Zonophone label. Regal Zonophone is one of Britain's oldest record labels-it was introduced in the early 1930's as a result of an amalgamation between the Regal and Zonophone labels. . . . Publisher Bill Philips moved into his new offices to activate Charms Music Ltd. and Bill Philips' Enterprises Ltd. . . . The first promotion to be handled by Tony Hall's new T.H.E.

(Continued on next page)



company "007" by Desmond Dekker on Pyramid enjoyed chart status... High in the British charts with "Even the Bad Times are Good" on CBS published by Skidmore Music, the Tremeloes returned to America for a coast tour... A major tragedy of the year came in September with the sudden death of Brian Epstein at the age of 32, bringing to an end an unprecedented era of success that had started with the Beatles' debut in 1961. The Chairmanship of Nems Enterprises was taken over by Epstein's brother Clive. At the time of Epstein's death world sales of Beatle's discs (Continued from preceding page) brother Clive. At the time of Epstein's death world sales of Beatle's discs amounted to over 200 million units.

... Pye Records signed agreement to release the American B.T. Puppy label product on its own label in the U.K.

... Mercury's British independent set-up opened in London with Lou Reizner in charge of operations.

George Szell and the Cleveland Orchestra in London to record for CBS.

... American group The Turtles in British charts with "She'd Rather Be With Me" on RCA published by Robbins Music, arrived in Britain for their first concert tour of this country.

... Wedding Bells for Island mantheir first concert tour of this country... Wedding Bells for Island managing director Chris Blackwell who married Josephine Heinmann... "San Francisco" topped the British best-selling sheet music list for third consecutive week for Dick James Music... Hal Shaper, managing director of Sparta Music returned from four-week visit to South Africa setting-up a company Francis Day & Hunter publishing group in Johannes-Hunter publishing group in Johannes-burg, to represent all Sparta material. Roland Kluger of World Music, Belgium, in Britain for discussions with Geoffrey East, General Manager of his London Company, Good Music.
... Top German duo Esther and Abbi Ofarim made British cabaret debut

at London's Savoy Hotel. . . . Francis Day & Hunter hosted party for top Spanish duo Juan and Junior to mark launching of their first British release on CBS "The Chase". . . . The BBC took over where the pirates left off by launching Radio One, transmitting 14 hours of pop per day, both recorded and live. Existing programs were also re-named Radio Two, Three and Four. The changes brought an extra 50 hours of broadcasting per week and introduced jingles and plugs for other BBC programs and features for the first time. . . Jeff Kruger of Ember Records undertook extensive tour of Europe. . . . Philips Records announced they would no longer issue Mono classical recordings. . . . British Decca held their first ever two-day Sales Conference in London. Height of the meeting with Phase Four. . . . CBS Records held their third U.K. Sales Conference at the London Hilton. . . . Pye Records held a major international Sales Conference in association with Warner Bros. and Reprise at London's Europa Hotel which was attended by Mike Maitland President of Warner Bros. Bros. and Reprise at London's Europa Hotel which was attended by Mike Maitland President of Warner Bros. and Reprise, together with a galaxy of overseas licensees. . . . Differences between British group The Troggs and Page One Records amicably settled. . . L. G. Wood, managing director of EMI, visited New York and Detroit. . . Alan Bates appointed marketing manager, took on added responsibility as head of Polydor's Pop Repertoire A & R Department. . . .

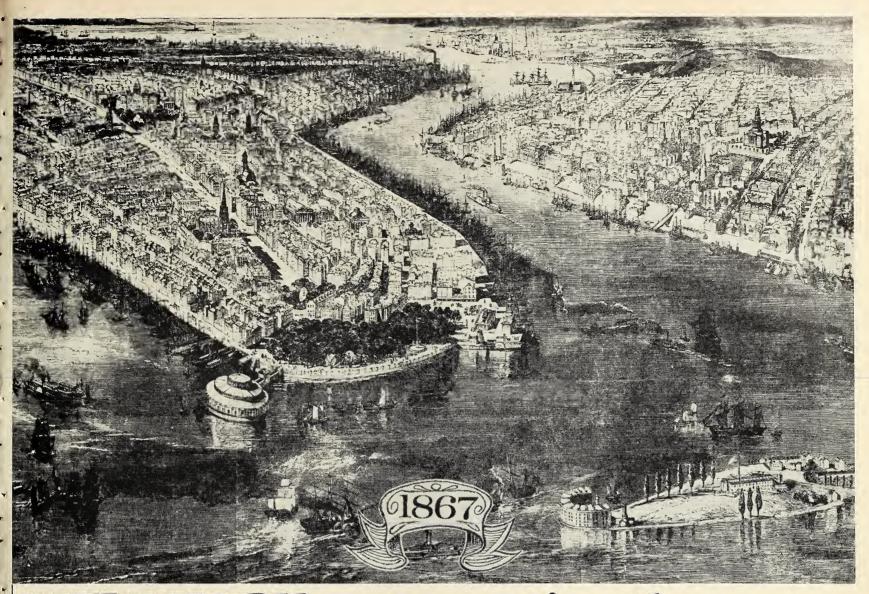
After five weeks at the top of the charts with "The Last Waltz" Engelbert Humperdinck relinquished the position to make way for The Bee-Gees and "Massachusetts" on Polydor published by Abigail and destined for an equally long run at the top. During the month the Traffic moved up to the

No. 2 slot with "Hole in My Shoe" on Island and Procol Harum achieved their second chart entry for the Regal Zonophone label with "Homburg" published by Essex. Fontana had a couple of major hits with "Zabadak" by Dave, Dee, Mick & Tich and "From the Underworld" by a new group, The Herd, both numbers published by Lynn Music and both numbers produced by Ken Howard and Alan Blaikley. Pye started a run of fantastic chart success with "Baby Now That I've Found You" by The Foundations, published by Welbeck/Shroeder, Sandie Shaw came back into the Top Twenty with "You've Not Changed" on Pye, published by Carnaby; one of the most successful groups of the month was the Box Tops with "The Letter" on Stateside, published by Feldmans. Other American entries during the month included "Reflections" by The Supremes on Tamla-Motown published by Jobette, "Ode to Billy Joe" by Bobbie Gentry on Capitol, published by Compass.... John Culshaw, one of Britain's leading experts on the recording of Classical music, left Decca to take up his appointment as head of BBC TV Music programs. He was succeeded at Decca by Roy Munshull.... Smash American musical "Sweet Charity" opened at London's "Prince of Wales" Theatre with Juliet Prowse in the lead. Original British cast album recorded and released by CBS.... Top executives of American Decca in London finalising plans for the label's independent opening scheduled for January 1968.... Liberty Records' subsidiery Loga Minit wade debut with No. 2 slot with "Hole in My Shoe" on Island and Procol Harum achieved dependent opening scheduled for January 1968. . . Liberty Records' subsidiary Logo Minit, made debut with an album from Hapshash & the Colan album from Hapsnash & the Colored Coat. . . . With their "King Midas in Reverse" single hitting on both sides of the Atlantic, British group The Hollies left for dates in Singapore, Japan and the Philippines

to be followed by TV and a 12-day tour of America, where their discs are issued on the Epic label. . . . Italian publisher Gino Paoli of Senza Fine Publishing Company in London for talks with Rudi Slezak of the newly-opened Apple Publishing Co. During the month Slezak also crossed the Atlantic to visit his American outlet Nemporer Music in New York. . . Jeff Kruger announced formation of Ember Records (International) Ltd., to embrace the company's worldwide interests in recording and publishing. . . With their new Regal Zonophone single, "Homburg" high in the British charts, Procol Harum undertook American tour. . . Walt Disney Productions released original cast track album from "The Happiest Millionnaire" starring Tommy Steele. . . . American conductor/composer Aaron Copland in London for concert at Festival Hall, followed by recording sessions for CBS. . . . Coincidental Aaron Copland in London for concert at Festival Hall, followed by recording sessions for CBS... Coincidental with his appearance at London's Talk of the Town CBS released new Johnny Mathis single "Don't Talk to Me"—a Bert Kaempfert composition, published by Carlin Music... Deccareport fantastic dealer reaction to their newly launched Deremia Sound report fantastic dealer reaction to their newly-launched Deramic Sound system releases. . . Ziggy Jackson, late of Melodisc Records, joined EMI to handle the new Blue Beat label specializing in the Ska sound. . . . Cliff Richard chosen to represent U.K. in next year's Eurovision Song Contest scheduled to take place at the Royal Albert Hall in April . . . . Bill Royal Albert Hall in April. . . . Bill Martin and Phil Coulter, writers of this year's Eurovision winner, flew to Rio de Janeiro in October with singer Georgie Fame who represented Britain in Brazil's International Song Festival with the Martin/Coulter composition, "Celebration". The song

(Continued on page 16, Part II)





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(Continued from page 14, Part II) was placed fourth. . . . Engelbert Humperdinck awarded gold disc for 1 million British sales of "The Last Waltz" — earlier this year he was awarded gold disc for his million selling "Release Me". . . . During the month a galaxy of American stars visited Britain, including Scott Mackenzie, The Mamas and Papas, Vanilla Fudge, Lou Rawls, and Del Shannon. . . RCA (Gt. Britain) announced plans for building British plant in North of England, to be completed within the year. . . Scots singer Lulu topped American charts with her Epic recording of "To Sir With Love". Lulu also flew to America to appear on the Ed Sullivan show. . . . Dru Harvey, chairman of the new production company Poppy Records Inc. which licenses product to MGM Records in the U.K. announced plans to visit New York, Los Angeles and Japan. . . . Score of the Broadway smash musical "Sweet Charity" published by Campbell Connelly. . . . Under the heading "Jazz-Expo 67", the Harold Davison Agency in association with George Wein brought a host of top American jazzmen to Europe for an extensive (Continued from page 14, Part II) in association with George Wein brought a host of top American jazzmen to Europe for an extensive tour....

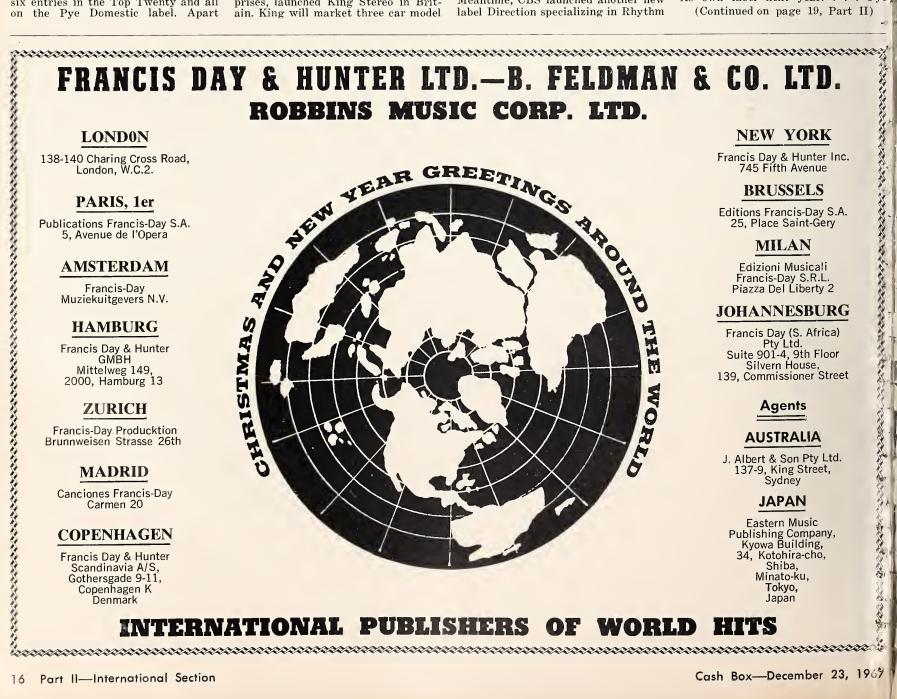
November

November
The first week of the month saw
The BeeGees still at the top of the
charts for the fourth consecutive week
with "Massachusetts" on Polydor
published by Abigail. By the second
week of the month The Foundations
had taken over the No. 1 slot with
"Baby Now That I've Found You" on
Pye, published by Welbeck/Shroeder.
Altogether it was a remarkable week
for Pye Records who had no less than
six entries in the Top Twenty and all six entries in the Top Twenty and all on the Pye Domestic label. Apart

from the No. 1, the other titles were "Autumn Almanac" by The Kinks published by Carlin, "There Is A Mountain" by Donovan published by his own company, "You've Not Changed" by Sandie Shaw, published by Carnaby, "If The Whole World Stopped Loving" by Val Doonican published by Immediate, and last but not least, "Let The Heartaches Begin" by Long John Baldry published by not least, "Let The Heartaches Begin" by Long John Baldry published by Shroeder, and destined for the No. 1 slot. . . . The month also gave President Records its first chart entry via "I Feel Love Coming On" by Felice Taylor, published by Kassner who also hosted a reception for the artist who was in town to promote the disc. . . . A more familiar American name in the British charts, Gene Pitney, returned with his latest single "Something's Gotten Hold of My Heart" on Stateside, published by Maribus. . . but all in all, major chart honors for the month of November must go to Pye Records. . . . Decca chairman to Pye Records. . . . Decca chairman Sir Edward Lewis announced that his Sir Edward Lewis announced that his company had entered into a termination agreement with RCA Gt.Britain Ltd., the U.K. subsidiary of The Radio Corporation of America, which expanded into phonograph/recording operation in 1966. The agreement provided for a phase-out period ending May 31, 1969, during which time Decca will manufacture and distribute RCA label records for the account of RCA Gt.Britain. Meantime, RCA G.B. will proceed with the establishment of its own record-pressing plant and distribution organization in readiness to take over at the end of the phase-out period. . . . As a result of the deal with American Muntz Stereo Pak and Muntz International, Clive King, Muntz International, Clive King, Managing Director of C. K. Enter-prises, launched King Stereo in Brit-ain. King will market three car model

tape machines plus two play-back units for the home and the car trade. Repertoire includes products from Capitol, Warner Bros. Reprise and Pye. . . . Decca Records hosted party for British R&B exponent John Mayall to launch his new single "Suspisions". . . . Roland Rennie, Managing Director of Polydor Records hosted celebration lunch for The BeeGees No. 1 smash "Massachusetts" with single sales in excess of 300,000. . . . Allan Stagg, formerly a director of I.B.C. Studios, appointed manager of EMI's recording studios in succession to Mr. E. Fowler who retired after 43 years' service with EMI. . . . EMI's "Music for Pleasure" company reported a 54% increase in sales for the period March to August this year as against the same period last year. machines plus two play-back the period March to August this year as against the same period last year... A joint statement by Ken Glancy, managing director of CBS and Louis Benjamin, managing director of Pye announced that as from November 1st, Pye will take over distribution of the CBS catalogue in Eire, S. Ireland... The Beatles' publishing company Northern Songs run by publisher Dick James announced profits for the year to April 30th 1967 of \$2,359,000 compared with \$1,716,000 profit made in the previous twelve months. A final dividend of 32% was recommended, making a total of 56% for the year as against 40% for the previous twelve months. . . EMI made 13 million dollar takeover bid for the Blackpool Tower Company which owns the famous tower and other important the famous tower and other important sites along the holiday resort's "Golden Mile". . . . CBS announced plans to launch the Blue Horizon label in January, as a showcase for top Blues acts in Britain and America. . . . Meantime, CBS launched another new label Direction specializing in Rhythm

& Blues, Pop and SKA. . . . MGM Records had their second chart entry from Eric Burden & The Animals with "San Franciscan Nights" published by Shroeder-Slamina. . . . Boo Reisdorf, Liberty Records' supremo in this country, announced that the label will launch a low-priced album series early in 1968. . . . Globe-trotting Brithish publisher Cyril Shane of Shapiro-Bernstein left for an extended tour of Europe. . . . Frankie Vaughn cut first album for indie producer Norman Newell, tagged after his hit single "There Must Be a Way" for release on Columbia. . . . After breaking all records at London's Talk of the Town, Johnny Mathis was succeeded by another American singer, Wayne Newton. . . Robert Stigwood and Davidon Shaw resigned from the board of Nems Enterprises to form a new International entertainment organization in collaboration with The Grammophon-Philips Group. . . Personal management artists joining the new company include The BeeGees, The Cream, and Agency clients The Foundations, etc. The new company will be called The Robert Stigwood Organization with headquarters at 67 Brock Street, London. The same HQ will house the publishing company Abigail-& Dratleaf under the direction of Rudi Slezak. . . Isabella Wallich, director of Delyse and Envoy Recording Companies, visited New York for discussions with American Decca and Capitol Records. . . . The Mechanical Copyright Protection Society for Publishers and composers in battle with record companies over claim for an increased share of the takings. . . EMI announce plans to launch Bell-Records of America in the U.K. on EMI announce plans to launch Bell-Records of America in the U.K. on its own label next year. . . . Pye (Continued on page 19, Part II)



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# A HAPPY CHRISTMAS















# 1967-Indie Producers

Of all the changes manifested in the British record business during the past half decade, none has been as profound as the emergence of the independent producer.

Incredibly quickly, the independent A&R man has effected an inter-industry explosion, and where once the vast majority of recording for the commercial market was funneled through less than a score of powerful staff recording managers, nowadays production springs from two hundred or more creative sources.

No record company dare ignore independent product; many have come to rely on it as their key to the Hit Parade. The successful freelance producer is as courted now as the hit artist. Even the mighty majors—EMI and Decca—have finally come to the conclusion . . . but it has taken a sensational run of success to bring

### Role of Beatles

As with much of the startling revolution that has occurred in the British music trade over the past five years, the big breakthrough of the freelance the big breakthrough of the freelance disk packagers traces to the emergence of the Beatles. That act itself is not recorded independently and it is a matter now for historians how EMI staffer George Martin plucked the group out of obscurity—but their success with their own songs, simple guitar-and-drums accompaniment, proved both easy to emulate and chean to both easy to emulate and cheap to record.

Suddenly, while the staff producers at the big diskeries were indulging in massive orchestral backings with in massive orchestral backings with attendant massive recording costs, independent production became feasible. Groups could accompany themselves so the need for session musicians was minimized. Small studios (albeit with good "sound") could be booked for an hour at a time, and so a master wax could be brought in for under \$300, compared with the \$1,500 considered about par before the change. about par before the change.

### Broken Barriers

There were, however, more barriers to be broken than just the cost. For several years a handful of non-allied British producers had been endeavoring to make inroads with the record companies without any real success. Men like Dennis Preston, who set up shop as an independent in his own studios to specialize in jazz productions, had their moments, but left the big record companies unconcerned. Even Joe Meek's colossal hit "Telstar" by The Tornadoes, never altered the majors' view about the value of independent product, and was dismissed by some as a mere "flash in the pan."

The major companies at the time. British producers had been endeavor-

The major companies at the time, all had considerable A&R departments carrying four to six producers. The obvious policy so far as those companies were concerned, was to

cater first for their home-grown prod uct which, even then, was profuse. As the Big Two, EMI and Decca, had a tight grip on distribution with Pye and Philips taking up the slack, there seemed little future for an outsider trying to get in.

trying to get in.

But the Beatles phenomenon changed all that. When the late Brian Epstein, George Martin and EMI opened up that Liverpool vein with such explosive results, certain deeply ingrained concepts of the record business were tossed out of the window. There was a new, exciting, successful aspect... and everyone wanted a piece of the action. The staff producers, who for many years had prescribed the public's taste in discs, were so London-oriented that they were caught out of their stride when the provinces spawned the rocking youngsters. youngsters.

Senior recording executives begant frantic forays into Liverpool, Manchester, Birmingham and other large provincial cities, in search of raw materials which abounded in clubs and cellars. But in this new, teenoriented swim, it was tough for the polished professional to sort out a click group from a had one click group from a bad one.

### Decca Enter Indie Scene

In their eagerness not to miss out on the local talent explosion, Decca began to listen seriously to the independent tapes which began pouring in from would-be producers. Soon the company was releasing about 50% freelanced product, and scoring with it. One by one the other key waxeries began to open their doors to independent repertoire.

Publishers, former singers, musicians, agents, managers et al began to get into production, leasing masters to the major companies for between 4% and 5% of the wax. But still the non-aligned producer was tolerated more than welcomed by the big guns. The big successes were still to come!

When the Beatles opened up the American market to British product, American market to British product, U.S. companies looked anew at the U.K. as a source of hit material. Producers such as Mickie Most, who scored first time out with the Animals' ditty "House of the Rising Sun" and Herman's Hermits' "I'm On To Something Good," secured mammoth dollar deals with American sources. Andrew Oldham crashed in with the Rolling Stones. Others followed in their wake. With American guarantees, a new With American guarantees, a new faith in themselves and adequate funds, the British indie producer gained a new stature—their own. labels.

In the course of the "new thinking" In the course of the "new thinking" brought to the trade, certain elements had secured credits for their production outfits on some labels. Bunny Lewis, agent for both deejays and artists, had for instance, a production credit for his Ritz Records, which was released under the Philips banner. But, as the international success of

(Continued on next page)

# ENGLAND - BEST SELLING SHEET MUSIC - 1967

FRANKIE VAUGHAN

HITS OF 1967:
"THERE MUST BE A WAY"
"SO TIRED"

EMIL RECORDS

EMI RECORDS

EMI RECORDS

EMI RECORDS

LONDON

EMI RECORDS

THERE MUST BE A WAY"

"SO TIRED"

TITLE

ALL YOU NEED IS LOVE
CARRIE ANNE
EDELWEISS
FUNNY FAMILIAR FORGOTTEN FEELINGS
GEORGET GIRL
GREEN GRASS OF HOME
IN THE BEUINTEY
IN THE BEUIN

**PUBLISHER** Northern Songs Grolto Williomson Acuff Rose Springfield Burlington Burlington
Shodom
Screen Gems
Volondo
Metric
Tyler
Immediate
Choppell
Composs
Abigoil
Peter Mourice
Northern Songs
Burlington
Schroeder
Montclore
Ardmore & Beechwood
Dick Jomes Leeds Burlington Donno Choppell Morvel Belinda

# Breakthrough Year

some solo producers spiralled and the flow of hit product became consistent, the British record companies broke their traditional reserve and splashed out as parent operations to independent labels.

ent labels.

First such operation was put into effect by Leslie Gould of Philips. He lured Andrew Oldham from his Decca environs with a deal to facilitate the Immedate label. Gould later did another deal with indie producer Shel Talmy and the Planet logo.

### More Labels

Other diskeries followed. Polydor—itself a newcomer as a British-based operation—and therefore with a burning need to establish itself, saw a way of tempting top production talent into its orbit and began its "mother-hen" operation to the Reaction (Bob Stigwood), Track (Kit Lambert-Chris Stamp), and Marmalade (Georgio Gomelsky) labels, among others.

### The Pirates

The Pirates

Another major factor intrisic in the rise of the indies was the advent of "pirate" radio. These offshore broadcasters for the first time, provided massive exposure for the free-lance product in a format foreign to BBC Radio at the time. The "pirates" thus broke the grip that the EMI's, the Decca's, the Pye's and the Philips had on radio exposure. Alternative sources of exposure became available to all to compete with BBC and Radio Luxembourg.

to all to compete with BBC and Radio Luxembourg.

Climate became such that Decca even brought out an "independent type" label, Deram, to handle product "from out of left field." Decca has now also agreed to act as parent to the Rolling Stones' new indie logo while EMI has moved to bring the Immediate label into its fold. EMI also tossed Denny Cordell his own label, Regal Zonophone, as part of a

deal in which EMI secured from Decca's Deram two click acts, The Move and Procul Harum.

Among the many reasons for this kind of move at the big companies is the fact that many of the best staff A&R men have been tempted into independent production. It is little wonder that with fellow producers making, by now, 10% or more on their freelanced disks that the highly proficient staffer grew dissatisfied with his relatively small monthly paycheck.

George Martin and Ron Richard quite EMI to form with Peter Sullivan, John Burgess formerly of Decca, an independent outfit, AIR (London) Ltd. Norman Newell left EMI, too, and the producer turnover at Decca has been comparatively rapid. The incoming American companies are providing even more outlets for the indiproducer and are offering top dollar deals to boot. All this has made the majors face the questionable prospect of reverting to "distribution houses." One way of averting that, they feel, is to bring the best freelancers into the fold.

If the sales power of independent

is to bring the best freelancers into the fold.

If the sales power of independent producers and labels have become self-evident to the domestic trade—indies often make up 50% or more of the hit parade—it has also played a large part in perpetrating Britain's thrust into the international market. With the U.K. now an established mill for the creation of hits that will sell worldwide, the independent producer here has begun to manage his own affairs by holding on to the overseas rights to product he licenses to local companies.

By not being forced to market with

to local companies.

By not being forced to market with one outfit throughout the world, the independent producer naturally endeavors to link with the best operation in each individual territory. Effect has been the continued success of British artists in offshore locations.

# Great Britain - 1967 in Review

(Continued from page 16, Part II)

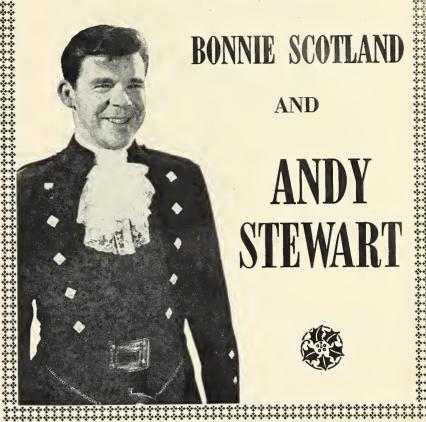
Records launch new classical label Virtuoso. . . . EMI's HMV label to become 'classical only' logo. . . Deutsche-Grammophon introduced its first classical cassettess into the U.K. . . Jack Heath took over management of RCA's Sunbury Music. . . "The Last Waltz" topping Best Selling Sheet Music Lists for Donna Music for 8th consecutive week. . . . Harry Secombe celebrating 21st year in show business won this year's "Radio Luxembourg Credit to Show Business Award". . .

Topping the charts at the beginning of the month was Long John Baldry with "Let The Heartaches Begin" one of the month was Long John Baldry with "Let The Heartaches Begin" one of five Top Ten entries for Pye Records in one week. Dave Clark was at No. 2 with "Everybody Knows" on Columbia published by Donna. Chartwise, the last month of 1967 started off in a blaze of glory for British artists who occupied 100 per cent of the Top Ten and 18 out of the Top 20. The month also saw Frankie Vaughn's second entry for Columbia "So Tired" published by Campbell Connelly. . . "The Last Waltz" still topping Best Selling Sheet Music Lists for Donna Music. . . John Ilott left Chappell Publishing company after 14 years. . . Elated with the success of The Troggs "Love Is All Around" on Page One publisher Dick James via his American company lined up streng promotional campaign for the disk's American release on Mercury. . . . Capping a year of unprecedented aveces india producer Norman Newell disk's American release on Mercury.
... Capping a year of unprecedented success indie producer Norman Newell put Des O'Connor into Top 20 with "Careless Hands" on Columbia published by E. H. Morris. ... Nathan Joseph of Transatlantic Records announced the group's first full sales convention would take place in January 1968 attended by distributors and representatives all over the country.
... Southern Music enjoyed another British chart entry via Donovan's

"There Is a Mountain" on Pye. . . . Bob Reisdorf of Liberty reported good sales for "Gorilla" by The Bonzo Dog Doo Dah Band. . . New single from Tom Jones on Decca "I'm Coming Home" a chart certainty. . . First chart entry for American singer Felice Taylor with "I Feel Love Coming On" on the President label published by Kassner. . . Another success for President came via The Equals L.P. "Unequal Equals". . . . Celebrated conductor and CBS artist Eugene Ormandy in Britain for concert at Royal Festival Hall . . . Christmas season for Scottish singer Andy Eugene Ormandy in Britain for concert at Royal Festival Hall... Christmas season for Scottish singer Andy Stewart in native Scotland before taking off for a tour of America, Australia and New Zealand... After an eight-year run the BBC took its weekly BBC disk show "Juke Box Jury" off the air... Pet Clark returned to Britain for TV and recording sessions... United Artists released L.P. of the Spencer Davis-Traffic score of "Here We Go Round The Mulberry Bush"... Anita Harris waxed title song from United Artists picture "Danger Route". Paul Rich of Carlin Music activated new subsidiary company Amen Music representing all material from The Amen Corner... The Seekers latest single "Emerald City" on Columbia published by Ardmore & Beechwood. 120,000 copies of "Disraeli Gears" by L.P. by The Cream sold in U.S. in four days... British sales totalled 60,000 in ten days... The Cream set to open their second U.S. tour at the Fillimore Auditorium San Francisco followed by eight week coast to coast tour... Lulu visited America for three TV shows... The Dallas Boys on Major Minor recorded "He Won't Love You" published by Lawrence Wright... The Electric Prunes in Britain to promote latest Reprise single "Long Day's Flight"... Val Doonican's Pye single "If The Whole World Stopped Loving" issued in the U.S. on American Decca... can Decca. . .

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Wherever you may be, my very Best Wishes go to you\_\_\_\_

# **MATT MONRO**



# BRITISH ARTISTS WHO HIT THE TOP 20 BRITISH SINGLES CHART DURING 1967

DKIIISH 3	NUMBER OF		1110	
	WEEKS ON CHART		RECORD COMPANY	PUBLISHER
P. P. Arnold	(3)	The First Cut Is The Deepest	Immediate	Cat
Amen Corner	(4)	Gin House	Deram	Carlin
Long John Baldry	(3)	Let the Heartaches Begin	Pye	Schroeder
The Barron Knights	(1)	Under New Management	Columbia	West One
The Beatles	(9)	Penny Lane	Parlophone	Northern Son
1 7 2 1	(10)	All You Need is Love	Parlophone	Northern Son
Jeff Beck	(4)	Hi Ho Silver Lining	Columbia	Emquiry
The Bee Gees	(3) (B) (1)	New York Mining Disaster Massachusetts World	Polydor Polydor Polydor	Abigail Abigail Abigail
Cilla Black	(2)	What Good Am I	Parlophone	Carlin
Eric Burdon & The Anim		San Franciscan Nights	MGM	Schroeder/
the boldon & me Anna	uis (5)	Juli Françiscan Highis		Slamina
The Cream	(4) (3)	l Feel Free Strange Brew	Reaction Reaction	Dratleaf Dratleaf
Petula Clark	(11)	This Is My Song	Pye	Leeds
	(7)	Don't Sleep In The Subway	Pye	Welbeck
Dave Clark Five	(3)	Everybody Knows	Columbia	Donna
Donovan	(5) (6)	Sunshine Superman Mellow Yellow	Pye Pye	Southern Donovan
	(5)	There Is a Mountain	Pye	Donovan
Dave Dee, Dozzy, Beaky Mick and Tich	(3)	Save Me	Fontana	Lynn
	(6) (7)	Okay Zabadak	Fontana Fontana	Lynn Lynn
Val Doonican	(3)	What Would I Be	Decca	Barrel
	(4)	Memories are Made of This	Decca	Campbell Connelly
	(4)	If The Whole World Stopped Lov		Immediate
Spencer Davis	(3)	I'm a Man	Fontana	Island
Dave Davies	(7)	Death of a Clown	Pye	Carlin
Ken Dodd The Dubliners	(3) (9)	Let Me Cry On Your Shoulder	Columbia Major Minor	Dominion Scott-Solomo
ine Dubliners	(6)	Seven Drunken Nights Black Velvet Band	Major Minor	Scott-Solomo
The Easybeats	(2)	Friday on My Mind	United Artists	United-Artist
Georgie Fame	(5) (4)	Sitting in the Park Because I Love You	Columbia CBS	Jewel Feldman
The Flower Pot Men	(B)	Let's Go To San Francisco	Deram	Carter-Lewis
The Foundations	(8)	Baby Now That I've Found You	Pye	Welbeck/
Wayne Fontana	(5)	Pamela, Pamela	Fontana	Schroeder Hournew
Anita Harris	(11)	Just Loving You	CBS	Chappell
Jimi Hendrix	(6) (9)	Hey Joe Purple Haze	Polydor Track	Yameta Yameta
	(5) (2)	The Wind Cries Mary Burning of the Midnight Lamp	Track Track	Yameta Schroeder
The Herd	(Z) (B)	From the Underworld	Fontana	Lynn
Englebert Humperdinck	(15)	Release Me	Decca	Burlington
	(11) (14)	There Goes My Everything The Last Waltz	Decca Decca	Burlington Donna
The Hollies	(7) (2)	On A Carouse! King Midas in Reverse	Parlophone Parlophone	Gralto Gralto
	(7)	Carrie Ann	Parlophone	Gralto
Vince Hill	(9) (3)	Edelweiss Roses of Picardy	Columbia Columbia	Williamson Chappell
Herman's Hermits	(7)	There's a Kind of Hush	Columbia	Francis Day
Frank Ifield	(1)	Call Her Your Sweetheart	Columbia	Acuff Rose
Tom Jones	(7)	Green Green Grass of Home	Decca	Burlington
	(7) (7)	Detroit City Funny Familiar Forgotten Feeling		Southern Acuff Rose
Paul Jones	(12) (5)	I'll Never Fall In Love Again I've Been a Bad Bad Boy	Decca HMV	Tyler Leeds
The Kinks	(9)	Waterloo Sunset	Pye	Davray
	(5) (3)	Autumn Almanac Dead End Street	Pye Pye	Carlin Davray
Lulu	(7)	The Boat That I Row	Columbia	Ardmore &
	(B)	Let's Pretend	Columbia	Beechwood Carlin
The Move	(6) (5)	Night of Fear I Can Hear the Grass Grow	Deram Deram	Essex Essex
	(9)	Flowers in the Rain	Regal Zonophone	Essex
Manfred Mann	(7)	Ha Ha Said the Clown	Fontana	Bron
The New Vaudeville Bo	(6) an (6)	Peek-a-Boo Finchley Central	Fontana Fontana	Meteor Meteor
Des O'Connor	(1)	Careless Hands	Columbia	E. H. Morris
Alan Price	(B)	Simon Smith and his Amazing Dancing Bear	D	Calanadas
	(7)	The House That Jack Built	Decca Decca	Schroeder Alan Price
The Pink Floyd	(1) (B)	Arnold Layne See Emily Play	Columbia Columbia	Dunmo Magdalene
Procul Harum	(13)	A Whiter Shade of Pale	Deram	Essex
	(7)	Homburg	Regal Zonophone	Essex
Cliff Richard	(4) (5)	In the Country It's All Over	Columbia Columbia	Shadam Acuff Rose
	(1)	I'll Come Running	Columbia	Ardmore & Beechwood
	(9) (2)	The Day I Met Marie All My Love	Columbia Columbia	Shadows Shapiro
The Coole				Bernstein
The Seekers	(4) (B)	Morningtown Ride Georgy Girl When Will The Good Apples Fall	Columbia Columbia	Compass Springfield
The Small Faces	(7) (1)	When Will The Good Apples Fall My Mind's Eye	l Columbia Decca	United Artist Robbins
	(5) (10)	Here Comes The Nice Itchycoo Park	Immediate Immediate	Avakak Avakak
Cat Stevens	(B)	Matthew and Son	Deram	Cat
The Rolling Stones	(4) (B)	I'm Gonna Get Me a Gun	Deram	Cat
Joining Stolles	(7)	Let's Spend The Night Together We Love You/Dandelion	Decca Decca	Mirage Mirage
	(Cor	i't on Bottom of Facing	Page)	

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# BRITISH ARTISTS WHO HIT THE TOP 10 THE BRITISH LP CHARTS DURING 1967

1			WEEKS ON
ARTISTE	TITLE	LABEL	CHART
The Beatles	A Collection of Beatles Oldies	Parlophone	(2)
	Sgt. Pepper's Lonely Heart Club Band		(24)
The Bee Gees	The Be Gees 1st	Polydor	(1)
The Cream	Fresh Cream	Reaction	(7)
	Disraeli Gears	Reaction	(3)
Vol Doonican	The Gentle Shade of Val Doonican	Decca	(4)
Donovan	Universal Soldier	Marble Arch (Pye	
The Dubliners	A Drop of the Hard Stuff	Major Minor	(6)
Georgie Fame	Hall of Fame	CBS	(1)
Jimi Hendrix	Are You Experienced	Track	(21)
The Hollies	Evolution	Parlophone	(4)
Englebert Humperdinck	Release Me	Decca	(12)
	The Last Waltz	Decca	(1)
Tom Jones	Green Green Grass of Home	Decca	(14)
	Tom Jones Live at the Talk of the Town		(12)
London Cast	Fiddler on the Roof	CBS	(23)
The Pink Floyd	Fiper at the Gates of Dawn	Columbia	(11)
Cliff Richard	Finders Keepers	Columbia	(5)
	Crusade	Columbia	(1)
The Seekers	Come the Day	Columbia	(17)
The Rolling Stones	Between the Buttons	Decca	(12)
Harry Secombe	Secombe's Personal Choice	Philips	(3)
The Shadows	Jigsaw	Columbia	(5)
Cat Stevens	Matthew and Son	Deram	(3)
The Troggs	Troglodynamite	Page One	(2)
Various Artistes	Breakthrough	<b>EMI Studio 2 Ster</b>	eo (6)
Geno Washington	Hand Clapping Foot Stomping Hipsters Flipsters	Piccadilly	(3)
The Who	A Quick One	Reaction	(6)
Scott Walker	Scott	Philips	(1)

## BRITISH ARTISTS WHO HIT ON THE AMERICAN ALBUM CHARTS IN 1967

Analo-American

-	ARTIST	TITLE	AMERICAN LABEL	WEEKS ON CHARI
-	The Animals	Animalism Winds of Change	MGM MGM	(8) (12)
4 /3	Eric Burc'on & The Animals	Eric Is Here Volume 2	MGM MGM	(7) (9)
	The Beatles	Revolver Sgt. Pepper's Lonely Hearts Clul Band	Capitol b Capitol	(5) (25)
r	Bee Gees	Bee Gees First	Atco	(14)
Ī	Dave Clark Five	More Great Hits 5 x 5	Epic Epic	(5) (9)
ı		You Got What It Takes	Epic	(5)
	Petula Clark	Colour My World These Are My Songs	Warner Bros. Warner Bros.	(13) (14)
ı	Jeremy Clyde & Chad Stuart	Of Caggabes and Kings	Columbia	(3)
Į,	The Crcam	Fresh Cream Disraeli Gears	Atco Atco	(19) (1)
ľ	Donovan	Mellow Yellow	Epic	(14)
100	Spencer Davis	Gimme Some Loving I'm a Man	United Artists United Artists	(21) (8)
	Herman's Hermits	The Best of Herman's Hermits Vol: 2 There's a Kind of Hush	MGM MGM	(14) (22)
ľ		Blaze	MGM	(10)
	The Hollies	Stop The Hollies Greatest Hits Evolution	Liberty Imperial Epic	(8) (21) (B)
	Jimi Hendrix*	Are You Experienced	Reprise	(14)
	Noel Harrison	Collage	Reprise	(1)
ı,	Englebert Humperdinck	Release Me	Parrott	(26)
Ĺ	Tom Jones	Green Green Grass of Home	Parrott	(15)
	The Kinks	The Live Kinks Face to Face	Reprise Reprise	(5) (5)
ı	Lulu	To Sir With Love	Epic	(3)
	Mantovani	Mr. Music Golden Hits of Mantovani Mantovani in Hollywood	London London London	(9) (16) (12)
	Matt Monro	Born Free	Capitol	(8)
9	NEW Vaudeville Bond	Winchester Cathedral	Fontana	(16)
١.	Peter and Gordon	Lady Godiva	Capitol	(11)
	Procul Harum	Procul Harum	Deram	(12)
	The Pink Floyd	The Pink Floyd	Tower	(4)
	The Rolling Stones	Got Live If You Want It Big Hits	London London	(17) (3)
		Aftermath Between the Buttons Flowers	London London London	(2) (26) (18)
	Soundtrack	Born Free	MGM	(7)
	Soundtrack	To Sir With Love	Fontana	(14)
	Soundtrack	You Only Live Twice	United Artists	(15)
	The Seekers	Georgy Girl	Capitol	(22)
		Best of The Seekers	Capitol	(3)
	The Tremeloes	Here Comes My Baby	Epic	(11)
	The Who	Happy Jack	Deoca	(12)
	The Yardbirds	Little Games The Yardbirds Greatest Hits	Epic Epic	(7) (21)

# British Artists Hitting British Top 20 Singles

		9		
(Con't from prec	eding p	page)		
Dusty Springfield	(4) (9)	I'll Try Anything This Is My Song	Philips	Raintree
Indie Shaw	(13)	Puppet On a String	Philips Pye	Leeds KPM
	(5)	You've Not Changed	Pye	Carnaby
histling Jack Smith	(6)	I Was Kaiser Bill's Batman	Deram	Mills
-ne Troggs	(4) (4) (4)	Anyway You Want Me Give It To Me Love Is All Around	Page One Page One Page One	Dick James Dick James Dick James
The Tremeloes	(B) (11) (8)	Here Comes My Baby Silence is Golden Even The Bad Times Are Good	CBS CBS CBS	Angusa Saturday Skidmore
Traffic	(7) (11)	Paper Sun Hole In My Shoe	Island Island	Island Island
Frankie Vavghan	(1 <b>0</b> ) (1)	There Must Be a Way So Tired	Columbia Columbia	Chappell Campbell Connelly
The Who	(5) (7) (4)	Happy Jack Pictures of Lilly I Con See for Miles	Reaction Track Track	Fabulous Fabulous Fabulous
Kaith Wast	(10)	Excernt from a Teenage Oners	Paulanhana	Dalahina

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# BRITISH ARTISTS & COPYRIGHTS TO ENTER **AMERICAN TOP 100 DURING 1967**

A WHITER SHADE OF PALE ALL YOU NEED IS LOVE A LITTLE BIT NOW

BEND IT

BORN FREE BABY YOU'RE A RICH MAN COLOR MY WORLD CARRIE ANN CAT IN THE WINDOW

DEAD END STREET
DETROIT CITY
DON'T SLEEP IN THE SUBWAY
DON'T GO OUT IN THE RAIN
DANDELION
DEAR ELOISE

EAST WEST EPISTLE TO DIPPY EVEN THE BAD TIMES ARE GOOD

FRIDAY ON MY MIND FUNNY FAMILIAR FORGOTTEN FEELINGS

GIMME SOME LOVING GREEN GREEN GRASS OF HOME GEORGY GIRL GIVE ME TIME

HAPPENINGS TEN YEARS AGO HELP ME GIRL HERE COMES MY BABY

HAPPY JACK
HEAVEN AND HELL
HA HA SAID THE CLOWN
HOLIDAY
HELLO GOODBYE

为是对对对对对对对对对对对对对对对对对对对对对对

I'VE GOT TO HAVE A REASON
I'LL TRY ANYTHING
I'M A MAN
I WAS KAISER BILL'S BATMAN
I'LL NEVER FALL IN LOVE AGAIN
I CAN SEE FOR MILES
ITCHYCOO PARK
I'M A WALRUS

JUST ONE LOOK
KNIGHT IN RUSTY ARMOUR
KING MIDAS IN REVERSE

LET'S SPEND THE NIGHT TOGETHER LITTLE GAMES LOOK OF LOVE

MORNINGTOWN RIDE MATTHEW & SON MUSEUM MR. PLEASANT MARTA MASSACHUSETTS

NEW YORK MINING DISASTER 1941

ON A CAROUSEL ON THE OTHER SIDE

PAPER SUN
PLEASE TELL ME WHY
PEEK-A-BOO
PENNY LANE
PORTRAIT OF MY LOVE PAY YOU BACK WITH INTEREST PICTURES OF LILY

RUBY TUESDAY RELEASE ME RED AND BLUE

STRAWBERRY FIELDS FOREVER SUNDAY FOR TEA SIXTEEN TONS SUZANNE SOME3ODY HELP ME SILENCE IS GOLDEN SAN FRANCISCAN NIGHTS

THERE'S A KIND OF HUSH
THIS 1S MY SONG
TELL ME TO MY FACE
THERE GOES MY EVERYTHING
TO LOVE SOMEBODY
THE OTHER MAN'S GREENER
TO SIR WITH LOVE
THE LAST WALTZ
TIME SELLER
TEN LITTLE INDIANS TEN LITTLE INDIANS

WALK WITH FAITH IN YOUR HEART WHEN I WAS YOUNG WHAT'S IT GONNA BE WEAR YOUR LOVE LIKE A DREAM

YOU GOT WHAT IT TAKES YOU MUST HAVE BEEN A BEAUTIFUL BABY
YOU WERE ON MY MIND
YOU ONLY LIVE TWICE

SONG

FESTIVALS

1968

ARTIST

PROCUL HARUM THE BEATLES DAVE CLARK FIVE

DAVE DEE, DOZY, BEAKY, MICK & TICH ROGER WILLIAMS THE BEATLES PETULA CLARK THE HOLLIES PETULA CLARK

THE KINKS
TOM JONES
PETULA CLARK
HERMAN'S HERMITS
THE ROLLING STONES
THE HOLLIES

HERMAN'S HERMITS DONOVAN THE TREMELOES

EASY BEATS

SPENCER DAVIS THE SEEKERS DUSTY SPRINGFIELD

THE YARDBIRDS
THE ANIMALS
THE TREMELOES

THE WHO
EASY BEATS
THE YARDBIRDS
BEE GEES
THE BEATLES

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ARTIST	TITLE	RECORD COMPANY	NO. OF WEEKS ON CHART
Herb Alpert	SRO Going Places	Pye Pye	(6) (4)
The Beach Boys	Pet Sounds Best of the Beach Boys Best of the Beoch Boys Vol: 2 Smiley Smile	Copitol Capitol Copitol Copitol	(1) (41) (6) (2)
The Four Tops	Live	Tomla Motown	(9)
Trini Lopez	Trini Lopez in London	Reprise	(2)
The Monkees	Meet the Monkees I'm a Believer The Monkees More of the Monkees Heodquorters	RCA RCA RCA RCA RCA	(16) (1)- (10) (1B) (13)
The Momos and Popos	Mamos and Popos Deliver	RCA	·(9)
Jim Reeves	Distant Drums	RCA	(2)
Soundtrack	The Sound of Music	RCA	(47)
Soundtrock	Dr. Zhivogo	MGM	(16)
Soundtrock	Thoroughly Modern Millie	BRunswick	(2)
Vorious Artists	British Chartbusters	Brunswick	(2)

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Brown, Joe
Beatstalkers. The

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# WINNERS OF INTERNATIONAL SONG CONTESTS DURING 1967

June

July

July

July

January

SAN REMO SONG FESTIVAL
Winning Song: "Non Pensare A Me" published by Mascotte
Winning Artistes: Claudio Villa (Fonit Cetra)

Iva Zanicchi (RiFi)
A RECORD FOR THE SUMMER
Winning Song: "La Mia Serenata" published by RCA Italiana
Winning Artiste: Jimmy Fontana (RCA Italiana)
CANTAGIRO

June

Winning Songs: "Pieta Per Chi Ti Ama" published by Sugar-

"Prendi La Chitarra E Vai" published by Mills Music Winning Artistes: Ranieri (CGD)
The Motowns (RCA Italiana)

The Motowns (RCA Italiana)

VENICE FESTIVAL
Golden Gondola "Perdono" published by Sugarmusic
Caterina Caselli (CGD)
Silver Gondola "Nel Sole" published by EMI Italiana
Al Bano (EMI Italiana)
PESARO SONG FESTIVAL
Winning Song: "Nel Sole" published by EMI Italiana
Winning Artiste: Al Bano (EMI Italiana)
NEOPOLITAN SONG FESTIVAL
Winning Song: "O' Matusa" published by Durium
Winning Artistes: Nino Taranto (Edibi)
I Baldordi (Durium)
FESTIVAL OF ROSES

October

FESTIVAL OF ROSES
Winning Song: "L'Oro Del Mondo" published by EMI Italiana
Winning Artiste: Al Bano (Emi Italiana)
CASTROCARO

October

Winning Artistes: Elio Gandolfi (Cemed Carosello)
Giusi Romeo (EMI Italiana)
THE GOLDEN CARAVELLE OF HITS
Winning Song: "Il Silenzio" published by Durium
Winning Artiste: Daldida (Barclay)

BELGIUM

October

KNOKKE SONG CONTEST July

Winning Team: Great Britain

FRANCE

June

November

LE ROSE DE FRANCE Winning Song: "Le Vent et la Jeunesse" Winning Artiste: Les Troubadours (AZ) CHANSONS SUR MESURE Winning Song: "Les Fusils" Winning Artiste: Anne Vanderlove (Pathe Marconi)

YUGOSLAVIA

YUGOSLAVIAN SONG FESTIVAL
Winning Song: "Running Out of World"
Winning Artistes: The Shadows (Great Britain - EMI)
The Defini (Yugoslavia)
Winning Song: "Pismo Cali"
Winning Artistes: Vice Vukov (Yugoslavia)
Heine (Germany)

SPAIN

August

September

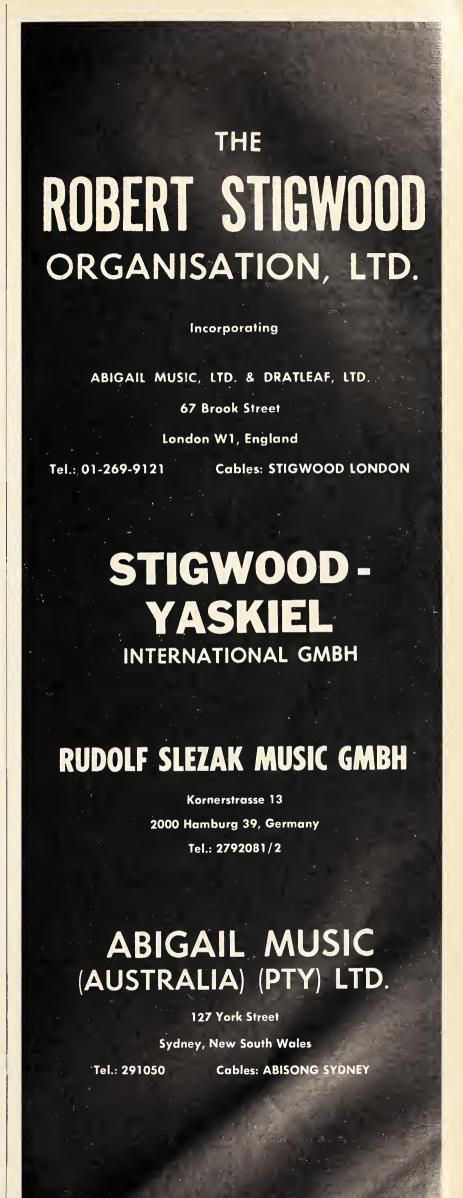
MEDITERRANEAN FESTIVAL Winning Song: "Le Chancon du Bonheur" Winning Artistes: Nancy Holloway (Decca France) Guy Mardel (CBS France)

EUROPE

EUROVISION SONG CONTEST (VIENNA) Winning Song: "Puppet on a String" (Great Britain) Winning Artiste: Sandie Shaw (Pye) April

### AMERICAN ARTISTS WHO HIT **BRITISH TOP 20 SINGLES**

	ARTIST	TITLE	COMPANY	PUBLISHER	ON CHART
	The Beach Boys	Then I Kissed Her	Capitol	Corlin	(B)
		Heroes And Villains	Capitol	Immediate	(5)
	The Box Tops	The Letter	Stateside	Barton	(B)
	Vikki Carr	It Must Be Him	Liberty	Metric	(9)
	Arthur Conley	Sweet Soul Music	Atlontic	Cop Con	(10)
	The Four Tops	Standing In		cop con	(1.0)
7		The Shadow Of Love	Tomla Motown	Carlin	(5)
		Bernadette	Tamla Motown	Corlin	(4)
		Seven Rooms Of Gloom	Tamla Motown	Jobette	(4)
4	Eddie Floyd	Knock On Wood	Atlantic	Belindo	(4)
	Aretha Franklin	Respect	Atlantic	Shapiro Bernstein	(1) (5) (2) (6) (6)
	Vanilla Fudae	You Keep Me Hanging On	Atlantic	Carlin	(3)
9	Vanilla Fudge Marvin Gaye & Kim Weston	It Tokes Two	Tamla Motown	Corlin	(2)
	Bobbie Genfry	Ode To Billie Joe	Capital	Compass	(6)
	Gladys Knight	Toke Me In Your Arms	Tamla Motown	Corlin	(6)
	The Lovin'Spoonful	Noshville Cats	Koma Sutro	Robbins	(4)
	The Monkees	I'm A Believer	RCA	Screen Gems	(1)
	THE MONKEES	A Little Bit Me	KCA	screen Gems	(11)
		A Little Bit You	RCA	S C	(=)
		Alternote Title	RCA	Screen Gems	(9)
		Pleasant Valley Sunday	RCA	Screen Gems	(9)
	The Mamas and Popas	Dedicated To	KCA	Screen Gems	(4)
	me mamas and ropus	The One I Love	DCA.		
		Creeque Alley	RCA RCA	Peter Maurice	(11)
1	Scott McKenzie			Dick James	(6)
	Johnny Mann Singers	Son Francisco	CBS	Dick James	(13)
	Gene Pitney	Up Up And Away	Liberty	Carlin	(6)
	Gene Fifney	Something's Got Hold			
	Prince Buster	Of My Heart	5toteside	Moribus	(2)
		Al Copone	Bluebeot	Melodisc	(2)
7	The Royal Guardsmen Jim Reeves	Snoopy Vs The Red Dragon	Stateside	Cop Con	(B)
	Jim Keeves	I Won't Come In	n.e.		
	Osta Barrellina	While He's There	RCA	Metric	(5)
	Otis Reading		Stax	Sporto	(2)
	Nancy Sinatra	Sugar Town	Reprise	Criterion	(5) (2) (4)
	F1 0 N C'	You Only Live Twice	Reprise	United Artists	(7)
	Frank & Nancy Sinotro	Somethin' Stupid	Reprise	Greenwood	(11)
	The Supremes	Love Is Here And Now	1		` '
		You're Gone	Tamla Motown	Corlin	(1)
		The Hoppening	Tomlo Motown	Carlin	(9) (8) (2) (1)
		Reflections	Tamla Motown	Jobette	(8)
	Felice Taylor	I Feel Love Coming On	President	Kossner	(2)
1	The Temptations	I Know I'm Losing You	Tomlo Motown	Carlin	(1)
	The Turtles	Hoppy Together	London	Chardon	(6)
		She'd Rather Be With Me	London	Robbins	(11)
	Stevie Wonder	I Wos Made To Love Her	Tamlo Motown	Jobette	`(9)
	The Young Roscols	Groovin'	Atlontic	Sparta	(8)
					1-7



# ITALY-1967 IN REVIEW

### JANUARY

EMI Italiana releases a special low-priced series entitled "Invito Alla Mu-sica" which receives strong sales suc-cess. According to the results of the sales EMI releases a package of 10 LP's devoted to the greatest classical composers: Vivaldi, Bach, Mozart, Beethoven, Brahms, Chopin, Tchaikov-ski, Greig. ski, Greig.

Starting from January 1st the rep-Starting from January 1st the repertoires of Command and Grand Award are distributed in Italy by EMI. Among the artists who will be promoted in Italy, there are: Ray Charles Singers, Fats Domino, Enoch Light, George Hamilton, Tony Mottola and in the classical field, three famous orchestra conductors: Dervaux, Var Der Nat and Steinberg.

Another step for classical music

Another step for classical music promotion on the part of EMI is the release of the series "Voci Illustri" devoted to the world greatest operation artists. Among these singers are: Titta Ruffo, Gino Bechi, Ebe Stignani, Tancredi Pasero, Tamagni, Gigli, Pampanini, Pertile, Lauro Volpi.

A new English group The Motowns R new English group The Motowns is introduced on the Italian scene by RCA. Under the RCA label they record their first Italian tunes: "Prendi La Chitarra e Vai" (which will soon become a hit) and "Per Quanto Io Ci Provi".

The Rolling Stones' new LP issued by Decca including the big hits of this group, starting from "Satisfaction" achieves a big success on the market. Spotlight on a young promising Fonit Cetra talent: Gianni Pettenati, who is obtaining a strong success with the song "Bandiera Gialla" published by Curci. by Curci.

Another big hit of the year may be nsidered "Winchester Cathedral" considered that is released in Italy by Phonogram under Fontana label. It is sung in the original version by the New Vaudeville Band, and has been for many weeks among the top best sellers.

Ariston pubbery obtains a strong success with the American copyright "Bang Bang" that achieves a total of

lation recordings, four of them listed among the best sellers.

Giovanbattista Ansoldi, managing director of Rifi Records, purchases Renato Carosone, one of the most famous Italian artists, built his own up-to-date recording studios two years ago tanah artists, built his own up-to-date recording studios two years ago. The reason for this sale is Renato Carosone's moving to Los Angeles, California. The complex called "Play Co" is located in Milan and includes 4 recordings studios (1 large, 1 medium, 2 small size) 2 small size).
Rifi artist Mina begins a series of

Rifi artist Mina begins a series of TV shows of 1 hour and half broadcast every Saturday evening. During these performances Mina presents some of the best tunes of Italian and foreign repertoires. The show entitled "Sabato Sera" (Saturday Evening) receives a strong welcome by the Italian public and turns out to be one of the best 1967 TV shows, and one of the strongest record promotional events, not only for Mina herself, but for all the other artists who are guests of the program.

As usual the most important Italian

As usual the most important Italian and International event of the month is the San Remo song Festival, which took place on 26, 27 and 28 January at this well known Italian resort.

The most important events of this

First, official return of two big Italian firms on the San Remo stage: RCA Italiana and Durium which were

Second, for the first time the number of the songs presented is raised to 30 instead of 26 (1966 edition) Of these 30 songs only 15, which were selected by 15 national juries from all over Italy, were entered in the final night. This last night was televised and broadcast, as usual, all throughout Europe with only the exception of France. Third and very sad event of this Festival was the tragic suicide of the young singer Luigi Tenco (RCA Italiana) composer of the tune "Ciao, Amore Ciao", which he performed together with Dalida (Barelay, RCA Italiana) only three hours before his death

death.

The winning song is "Non Pensare A Me" sung by the great Italian singer Claudio Villa (Fonit Cetra) with the other big talent of Iva Zanicchi (Rifi) also Italian. "Non Pensare A Me" is published by Edizioni Musicali Mascotte, the pubbery owned by Eros Sciorilli, who is the composer of the tune with the lyric writer Alberto Testa.

Testa.

The other songs of the Festival we The other songs of the Festival we must mention, because they became best sellers in a short time are: "Cuore Matto," sung by Little Tony (Durium) and Mario Zelinotti (Durium); and "Cuore Matto," by Little Tony, which has surpassed the million mark in Italy only; "Pietre," sung by the top French singer Antoine (SAAR) with Gian Pieretti (Vedette); "Proposta," by I Giganti (Rifi) and The Bachelors (Ricordi); "L'Immensita," by Jonny Dorelli (CGD) and Don Backy (Clan); and "Quando Dico Che Ti Amo," by Annarita Spinaci (Interrecord) and Les Surfs (CGD). With regard to this latter song we must remember the RCA recording of the song waxed by Tony Renis, composer of the tune. This disk served to bring again Tony Renis on the record scene.

### FEBRUARY

The Rolling Stones (Decca) release The Rolling Stones (Decca) release the new record "Let's Spend The Night Together" and "Ruby Tuesday". The disk obtains a strong reaction, and turns out to be one of the group's greatest hits in Italy.

Milva (Ricordi), one of the best known Italian artists, is invited for the first time to be star guest at the top U.S. club "Maisonette" of St. Regis Hotel in New York. It marks

the start of a career for this artist in the States. She will be back at the St. Regis three times during 1967. MGM is releasing her recordings in

Gigliola Cinquetti (Italian) and Al Milan) won the television foreign artist prize "Chico Viola" awarded to them by Brazilian TV. The award is based on record sales obtained in that country.

country.

A group of Italian journalists in cooperation with Italy's TV company
organizes an interesting and original
singing voyage called "Youth Cruise".
The cruise will touch the ports of
Genoa, Cannes, Barcelona, Tangiers,
and London. The ship has on board
such singing talents as Caterina Caselli (CGD), Gigliola Cinquetti (CGD)
and Ricky Maiocchi (CBS).

### MARCH

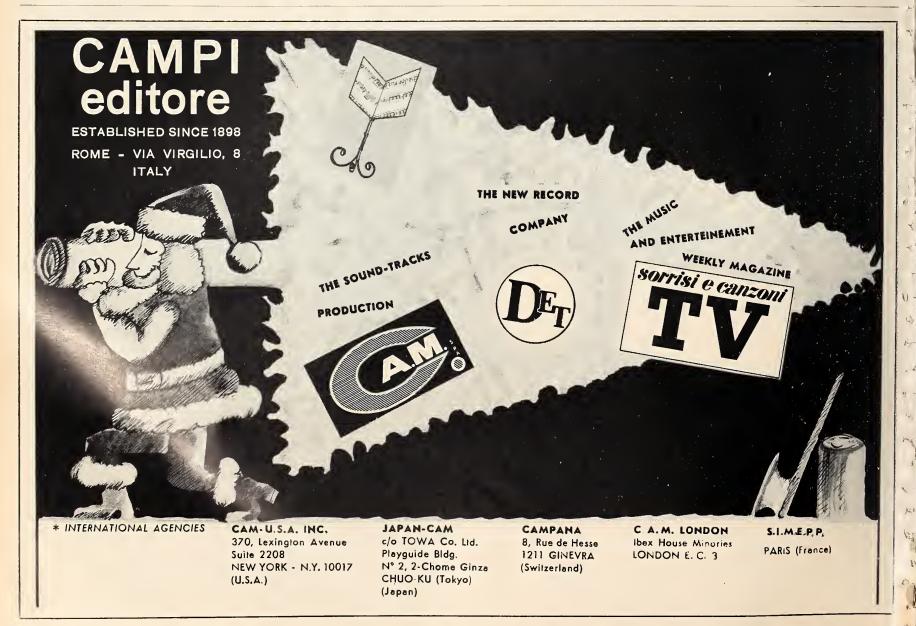
"Winchester Cathedral" is a pre-ferred copyright for artists and rec-ord producers. 14 different versions of this title are released in Italy. South-ern Music is conducting a strong pro-

ern Music is conducting a strong promotional campaign on the tune which reaches the charts thanks to the original New Vaudeville Band recording issued by Phonogram.

As reported, Durium artist Little Tony reaches great success, the highest in his life, thanks to his performance of the San Remo song "Cuore Matto". The total sales of this song surpasses the 500,000 copies in the first fortnight of March, being in fact, the first best selling disk of all those presented this year on the San Remo stage.

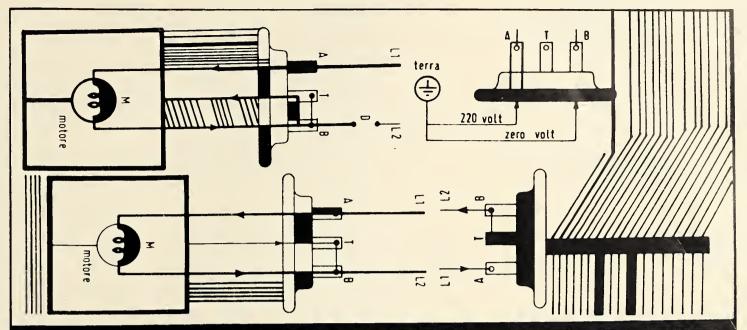
Another song which has achieved good success is the winning tune "Non

Another song which has achieved good success is the winning tune "Non Pensare A Me". The song composed by Eros Sciorilli and Alberto Testa has been sub-licensed in all countries of the world. In France the song has been assigned to Edition Jaques Plantes in co-edition with Edition (Continued on page 28, Part II)









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# - 1967 -

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# LARA'S THEME

the Bob Mitchell orchestre (30 weeks in the Top 10)

## LA BANDA

sung by Mina (25 weeks in the Top 10)

## PROPOSTA

sung by I Gigantî (25 weeks in the Top 100

NON PENSARE A ME sung by Iva Zanicchi (20 weeks in the Top 10)

# E ALLORA DAI

sung by Giorgio Gaber (20 weeks in the Top 10)

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1960 VORREI SAPERE PERCHE MINA

1959 CERASELLA GLORIA CHRISTIAN

1958 ILTUOBACIO E COME UN ROCK ADRIANO CELENTANO

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# Italy-1967 in Review

(Continued from page 26, Part II) Tutti and translated as "Quand Tu T'en Iras". It has been waxed by Mirelle Mathieu, one of the top French artists, under the Barclay label. It is noted that the tune became a best seller in that country.

In the States and in England the song is published by Chappell with the title "Time Alone Will Tell". It is recorded by Connie Francis under MGM label and Jerry Vale for CBS.

The Rolling Stones (Decca) comes to Italy for the first time. They perform in Milan, Bologna, Genoa, Turin and Rome. The latest Rolling Stones' single "Let's Spend The Night Together" surpasses 150,000 copies in 15 days

Another foreign star arrived in Italy is Sandy Posey (MGM). In our country she has recorded the Italian version of her top sellers, "Born A Woman" and "Single Girl", translated as "Nata Donna" and "Sempre Sola". This marks the start of the promotional campaign on the MGM catalogue by Dischi Ricordi.

Concerning the Ricordi firm the

Concerning the Ricordi firm, the top Italian group Equipe 84 wax their first English disk that includes English versions of "Auschwitz" and "29 September." The latter title is a top seller for the group with more than 350,000 copies sold.

350,000 copies sold.

Emi Italiana group I Nomali has obtained its first record success, selling over 150,000 copies of "Noi Non Ci Saremo". After this smash Emi Italiana releases the first LP of the group containing among the other tunes "Dio E' Morto," which will become another top seller for this group.

GTA has moved to new and bigger

come another top seller for this group.

GTA has moved to new and bigger offices in the center of Milan, located in the Corso Europa building. GTA Records also opens a new shop for direct sales to the public. GTA releases an album entitled "12 Bacchette Per Una Chitarra" (Twelve Batons For A Guitar) waxed by Franco Cerri one of the most well known guitar players in Italy who is accompanied by twelve of the best known light music conductors and arrangers. arrangers.

Mina presents some new tunes in the Saturday evening TV show. Among them are "Se C'E' Una Cosa Che Mi Fa Impazzire", "Portami Con Te", "Sabati E Domeniche" and "La Banda". The last one will result to be her biggest hit of 1967. It is an original Brazilian convergent published be her biggest int of 1967. It is an original Brazilian copyright published by Fermata Do Brasil. All tunes are released under Ri-Fi label. "La Banda" will probably sell over 400,000

copies.

Caterina Caselli (CGD) gets her first gold disk for one million sales of her record "Nessuno Mi Puo' Guidicare". The tune she presented at the San Remo Festival in 1966 and which turned out to be one of the most sold during the year 1966. Just in this period CGD releases the second LP of Caterina, which is entitled "Diamoci Del Tu". This is the same title of the TV weekly series which was presented by Caterina Caselli together with Giorgio Gaber (top Ri-Fi Artist).

On April 18th, starts the big Radio TV contest "A Disc For The Summer" the pop Festival organized by our Radio TV Monopoly in cooperation with AFI, Italian Trade Association. All Italian top artists are taking part to this manifestation, whose promotional power can be considered, on the Italian market, to that of the San Remo Festival.

MAY
Little Tony has been awarded a golden record for his million selling single of the top hit "Cuore Matto" he presented on the San Remo Stage.
Adriano Celentano (Clan) terminates his activity as an independent publisher and signs an agreement with Franz Leonardi, owner and president of Gruppo Editoriale Leonardi. As a result, Leonardi handles Clan pubbery and Clan became member of

the Leonardi publishing group.

Blue Sky pubbery also previously associated with Clan Celentano has been sold to the Sidet publishing group.

Phonogram announces big chan (4) in its organization in Italy. Ma io Corsi is appointed new general manager and Carlo Pogliani is charged with the promotional department.

The New Vaudeville Band arrives in Italy where it is enjoying a strong popularity thanks to its hit "Winchester Cathedral".

chester Cathedral".

SAAR is also reorganizing its staff: in fact, Giampiero Simontacchi (formerly with Ariston) is newly appointed head of the promotional office together with Guido Ardizzone.

Marino Marini (Tiffany Records) just back from Madrid announces the conclusion of a deal for the exclusive distribution in Italy of the Spanisic catalogue: Sonoplay. This deal will mark for the first time the introduction in Italy of some Spanish talents.

Brazilian music appears again of

tion in Italy of some Spanish talents.

Brazilian music appears again on the music scene in Italy, with two songs performed by two well known songstresses, first is the Brazilian top hit "A Banda" sung by Mina (Ri-Fi) and second is "Tristeza" by Orlinella Vanoni (Ariston).

Equipe 84 the top Ricordi group, is obtaining a strong success with their latest disc "29 September" reaches the top of the charts.

Curci promotion is devoted, this

reaches the top of the charts.

Curci promotion is devoted, this month, to two numbers which enter the hit parade. They are: "A Chi? Italian version of "Hurt" recorded by Fausto Leali under Ri-Fi label and "Happy Together" by the Turtles. This latter tune will be also recorded-by Jimmy Fontana with the title "Per Vivere Insieme" under RCA label. But at the end of the year it is the Italian version recorded by the group Quelli, for Ricordi which may possibly be the most sold disk of this tune. EMI Italiana releases the top Frenchhit "Inch' Allah" by Adamo. Like almost all Adamo's disks, the number is immediately listed in the charts.

Sammy Davis arrives in Italy for

Sammy Davis arrives in Italy for concerts at Palazzo dello Sport in Rome and at Palalido in Milan. Lola Falana (CGD) dancer and songstress who reached great popularity in Italy for being the star guest of the weekly TV show "Saturday Evening" is taking part to the shows with him.

Also top French talent Charles Az-navour arrives in Italy during this month and performs in Milan at Lirico Theatre and in Roma at the

Tom Jones presents via TV his red cent hit "Green, Green Grass of Home" which has a strong reaction on the market. This song has been also translated in Italian as "Verde, Verde Erba Di Casa Mia" and released by the Ariston artist Leonardo.

Bob Mitchell, that is the pseudonym of Augusto Martelli, one of the youngest and most talented Italian arrangers, responsible for the arrangements of the top successful recordings for Mina, Iva Zanicchi, I Giganti, etc. has signed an exclusive agreement with Ariston records as orchestra conductor

with Ariston records as orchestra conductor.

The English group the Renegades leaves Ariston to sign a new long term pact with EMI in London. From now their recordings will be distibuted by Carisch in Italy.

The Beatles appear on the Italian TV screens thanks to a film showing their performance of "Penny Lane". The film is presented in one of the most popular TV shows "Settevoci" and "Penny Lane" will result to be one of the best sellers of the group in Italy in 1967. This record is distributed by Carisch.

Another guest of the month in Italy is Joan Baez, who makes series of concerts and TV appearances.

Durium American artist Rocky Roberts has a great such as the start of the start of the start of the series of the group of the start of the month in Italy is Joan Baez, who makes series of concerts and TV appearances.

erts has a great success thanks to his tune "Stasera Mi Butto" opening a theme of the weekly top Italian TV (Continued on page 30, Part II)



JIMMY FONTANA after his top hits "Il Mondo" and

"La Mia Serenata"

(winner of the Italian TV contest
"Un disco per l'estate")
now winning

Rio de Janeiro Popular Song Festival with the title



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### Italy-1967 in Review

(Continued from page 28, Part II) show "Saturday Evening". Rocky is the first American artist in the record story starting in Italy his career. "Stasera Mi Butto" is published by Curci and is an original Italian copyright. The disk sales over 500,000 conias.

copies.

EMI Italiana releases the third group of singles devoted to the operatic series "Stasera All" Opera" (To-

group of singles devoted to the operatic series "Stasera All" Opera" (Tonight at the Opera). These records contain some of the best performances of Boris Christoff, Mario Del Monaco, Giacomo Lauri Volpi, Maria Callas, Renata Scotto, Beniamino Gigli.

RCA Italiana releases the first LP performed by the Monkees with their first Italian chart entry "I'm A Believer". The song is published in Italy by Sugarmusic and is recorded by Caterina Caselli who registers another record success with this cover version, which sells over 350,000 copies, entering in the charts together with the original disk.

Alberto Carisch publisher of all Donovan's compositions here has issued an album bringing together some of this artist's biggest: "Mellow Yellow", listed among the best sellers of the month, "Sunshine Superman", "Colors", "Universal Soldier" (by Buffy Ste. Marie), "Catch The Wind" and "Ballad Of A Crystal Man" all with Italian lyrics.

JUNE

The famous English group the Bachelors are guests of Italy this month, for a fifteen-day concert tour in Venice, Naples, Rome and Bari. They also appear on a personal TV show entitled "Fifteen Minutes With The Bachelors".

Ri-Fi Records has received in Milan the visit of its U.S. attorney Richard Roemer who is responsible for the negotiation of all American catalogues represented by Ri-Fi, including Atlantic, Vox, Westminster, Monument

ing Atlantic, Vox, Westminster, Monument.

The most important event of the month certainly is the final night of the contest "A Disk For The Summer" held in Saint Vincent. The winning song is "La Mia Serenata" written and performed by Jimmy Fontana as a result of a final jury selection on the final night of the contest organized by Italy's Radio TV Company in cooperation with the Phonografic Trade Association AFI.

"La Mia Serenata" is so introduced on the record scene. It will result to

Trade Association AFI.

"La Mia Serenata" is so introduced on the record scene. It will result to be another top hit of RCA Italiana artist Jimmy Fontana, who repeats the big success obtained in 1966 with the other top "Disc For The Summer" hit "Il Mondo". "La Mia Serenata" sells over 600,000 copies.

Second place is taken by "La Rosa Nera" published by Sugarmusic and sung by Gigliola Cinquetti (CGD).

Third prize is taken by "Se Stasera Sono Qui" composed by Luigi Tenco and performed by Ricordi artist Wilma Goich. Both songs enter the charts and result to be among the summer top selling disks. A further confirmation of the promotional streight of "A Disc For The Summer" contest.

CGD/CBS Italiana hold their first convention at Riccione, a tourist resort on the Adriatic coast. Purpose of the meeting is the presentation of the new sales organization of CGD/CBS Italiana, the introduction of the new products and a short training course for new sales agents who recently joined the CGD/CBS Italiana. The new sales organization includes now 34 sales agents. New sales manager is Sergio Di Gennaro.

Besides the two stores located in Milan and in Rome, CGD/CBS Italiana have opened other five stores located in some important commercial centers of Italy: Naples, Catania, Turin,

in some important commercial centers of Italy: Naples, Catania, Turin, Genoa, and Bari; two other stores will be opened in a short time in Padova and Florence.

#### JULY

Three top Italian musical events were scheduled this month. First was the International Light Music Show

of Venice, which was broadcast on radio and televised. First prize, the "Golden Gondola" was awarded to Caterina Caselli (CGD) for her hith "Perdono" (280,000 copies of which had already been sold. She presented this tune in 1966 edition of the event Second prize, the "Silver Gondola" was awarded to a new young star Al Bano over 10 newcomers. He presented "Nel Sole" which has become one of the greatest hits of the year.

This event was also a good spot-

This event was also a good spotlight for the youthful talent Claudio Lippi, (Bluebell), who received recognition on the final night of the contest. He presented the song "Si Maria".

Second of the month's major events was the final night of the "Cantagiro" contest which took place at Fiuggi (Roma). Massimo Ranieri (CGD) an (Roma). Massimo Ranieri (CGD) and 18 year old singer, won the singing tour, in the "B" group while in "C" category first place was taken by The Motowns (RCA). The "A" team, which includes all top artists, had no classification this year to avoid a competition between Adriano Celentano and Rita Pavone. Unfortunately, with this elimination, this event happened to fits promotional power although it remains the largest Musical Show in Italy.

although it remains the largest Musical Show in Italy.

Third event was the Neapolitan song contest. Winning song was "O Matusa" published by Durium and performed by Nino Taranto (Edibi) and a new group I Balordi. This year's contest held for three nights in different districts of the Naples harbor was nationally broadcast and televise. Campi Group formed a new distribution firm "Campi Distribuzione", which will distribute (in Italy) all the labels owned by Campi, including: Det, Det International, Cam, Campi Editore, and Tank. Sales manager of this firm is Aldo Tilesi.

The New Vaudeville Band arrived for a concert tour in our country.

The New Vaudeville Band arrived for a concert tour in our country. The group was then high on the carts with "Winchester Cathedral".

Don Backy, one of the leading artists of Clan Celentano, made his debut as an actor taking part in the film "L'Immensita", derived from his San Remo hit.

CDI Compagnia Discografica Italiana, is releasing a package called "Russian Musical Anthology, devoted to some of the best Russian compositions and performed by some of the most famous artists.

most famous artists.

On the occasion of the first centennial of the birth of composer Umberto Giordano, EMI Italiana released a special LP containing some of the best interpretations of his well known operas, like: "Andrea Chenier" "Fedore", etc.

Saar's young discovery, Umberto, received a very good reaction on the market with "Gioventu" which was presented during the contest "A Disk For The Summer" and at the International Light Music Show of Venice.

#### AUGUST

AUGUST

Bobby Solo (Ricordi) visited Berlin to take part in a TV color show. Great importance is attached to this show since it is the first color program transmitted in Europe.

Adriano Celentano (Clan) negotiated with impressarios from the U.S.A., England, France, and Germany for personal performances in those countries. Adriano then topped our best seller lists with his hit "La Coppia Piu" Bella Del Mondo". His name appeared also on the German charts thanks to his recording "Una Festa Sui Prati" released by Deutsche Vogue.

Vogue.
CGD/CBS Italiana has scheduled promotion of its most important releases. Among the artists who were introduced were: Frank Sinatra, Antonio Carlos Jobim, Roberto Carlos, Caterina Valente, Barbra Streisand.
Another top radio program to which record firms are devoting their atten-

record firms are devoting their attention is "Batto 4" ("I Stake 4") presented by the well known Italian comic actor Gino Bramieri. On the

(Continued on page 32, Part II)



# RITA PAVONE

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AL BANO

ORIETTA BERTI

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ISABELLA JANNETTI GIGANTI WILMA GOICH

FAUSTO LEALI LITTLE TONY

MICHELE BOB MITCHELL

MILVA GIANNI MORANDI MINA

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GIANNI PETTENATI GIAN PIERETTI RITA PAVONE

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### Italy-1967 in Review

(Continued from page 30, Part II) program are Thane Russel, Marisa Del Frate, I Camaleonti, Gian Pieretti,

Dischi Parade which made its debut on the Italian music scene one year ago signed a new exclusive agreement with Decca Italiana, which will distribute the Parade catalogue in

Decca Italiana presents on our mar-"A Whiter Shade of Pale". Decca planned a strong promotional campaign for this single that made it a top seller in a short time.

Ricordi issued an Italian version of the title made by the group I Dik Dik

the title made by the group I Dik Dik with the title "Senza Luce". Together with the original disk from the Procol Harum, it also reached the top of the

Ricordi released the latest single by Ricordi released the latest single by Milva: "Dipingi Un Mondo Per Me" b/w "Io Non So Cos'e'". The first song was presented by Milva at the International Light Music of Venice and in two TV programs: "Lei Non Si Preoccupi" and "Chi Ti Ha Dato La Patente". Results were the second Milva hit of 1967: previous one was the Italian version of "Little Man" which was listed in the top positions of the charts. of the charts.

of the charts.

Fonit Cetra enjoyed good sales reactions on the latest Sergio Endrigo single containing "Perche' Non Dormi Fratello" a folk ballad composed by Sergio introduced at the Venice International Light Music Show.

Another Adriano Celentano's hit climbed the charts, "Tre Passi Avanti".

Tiffany Records was still present

anti".

Tiffany Records was still present on the market with a new release by "Los Bravos". The new single includes "Trapped" and "Cutting Out".

Antoine received a strong Saar promo for his San Remo hit "Pietre" which has sold more than 600,000 copies, this month he had his name listed in the best sellers thanks to the Italian version of his copyright "J Me'appelle Cannella" simply entitled "Cannella".

The summer spotlight was put on

titled "Cannella".

The summer spotlight was put on Al Bano (EMI) who hit the top position on the charts with "Nel Sole". It stayed a the top of the hit parade in Italy for 22 consecutive weeks. At present, the Al Bano song is still listed among the best sellers.

#### SEPTEMBER

SEPTEMBER

New French discovery Philip Olivier was introduced in Italy through the "Festival Degli Sconosciuti" (The Unknown's Festival) a yearly event organized by Teddy Reno in Ariccia. This was the first time that a foreign singer took part in the contest. Olivier's records are distributed in Italy by Carisch.

Giampiero Scussell A/R Manager of Durium announced the publishing of a new record of the top Durium talent Rocky Roberts. Title of this new single is "Lasciatemi Stare" which is also the theme of the radio program "Gran Varieta'". This is the second disk from the American issued by Durium, after his big hit "Stasera Mi Butto". The new disk got an immediate reaction on the market.

Phonogram has released two new disks. The first from star Orietta.

mediate reaction on the market.

Phonogram has released two new disks. The first, from star Orietta Berti, is "A Piedi Nudi". The number is included in the soundtrack of the Italian motion picture "L'uomo Dai Sei Palloni". The second was recorded by Annarita Spinaci. The song is "Ciao Caro" (Goodbye Darling). This is the first disk recorded by Annarita for Phonogram.

for Phonogram.

During this period Brazilian music During this period Brazilian music witnessed great success in Italy. After "La Banda", which was recorded by Mina, became the most popular number here, another Brazilian hit obtained a strong sales reaction. It was "Tristeza" sung by Ornella Vanoni (Ariston). The original version was introduced by Astrud Gilberto (MGM) who took part in an Italian TV show "Partitissima". Another strong promotion on a Brazilian copyright was announced by RCA Italiana. In fact, two new artists from Argentina were introduced by RCA on our market: Barbara & Dik who presented the Italian version of their top hit "Funeral De Um Labrador".

CBS Italiana has signed an agreement with the popular film actor Thomas Milian, who is debuting as a singer. His first disc is "Senza Luce", another Italian version of "A Whiter Shade of Pale".

Shade of Pale".

The popular young artist, Caterina Caselli (CGD), has just finished an acting role in the film, "La Ragazza Tutta D'Oro" ("The All Golden Girl") and she will shortly record her new disk for the winter season, containing on the A side, "Sole Spento", penned by Daniele Pace and published of course, by Sugarmusic. The disk will enter the charts immediately. Then Caterina will leave for a concert tour in Spain, Canada and the U.S.A.

Connie Francis (MGM) arrives in Italy to take part in the TV show entitled "Roma 4", in which she will introduce to our public the Italian version of "Love Is Me Love Is You" as "Cosa C'e' Che Non Va". On this occasion Connie will meet the A/R men of Dischi Ricordi to select with them the song she will do at the next San Remo Festival.

Milya (Ricordi) has just gome heals

men of Dischi Ricordi to select with them the song she will do at the next San Remo Festival.

Milva (Ricordi) has just come back from England where she was received with great interest. Milva leaves again for New York to perform at the "Maisonette" in the St. Regis Hotel.

Another Ricordi artist, Bobby Solo, has been pacted for a long singin tour in the States.

Equipe 84 has been signed to perform in France. This is the first Italian rock group pacted for concerts in France. The four boys are enjoying a good reaction on the French market with "Resta" b/w "Ho In Mente Te", released by Festival Records in its original Italian version. Festival schedules the release of the first French recording by Equipe 84. Among the four titles selected is "Auschwitz" penned and composed by the members of this group.

"Sounds of Silence" by Simon & Garfunkel" is the newly-formed CBS Italiana's biggest record to date. This new firm is associated with the music firm, CGD; it will distribute in Italy all CBS products including the U.S. catalogue of Columbia Records.

Mrs. Minatngian of Durium visits London to take part in the annual convention of Pye Records. Pye Records represents and distributes the Durium catalogue in England. Durium releases a new single by Nini Rosso: "La Ballata Dello Yankee" b/w "Serenata Maledetta". Both titles are from the sound track of the film "Yankee", the score of which was composed by Nini Rosso. This single has been released all over the world. The Ariston group, I Corvi, thanket the great greater than obtained.

been released all over the world.

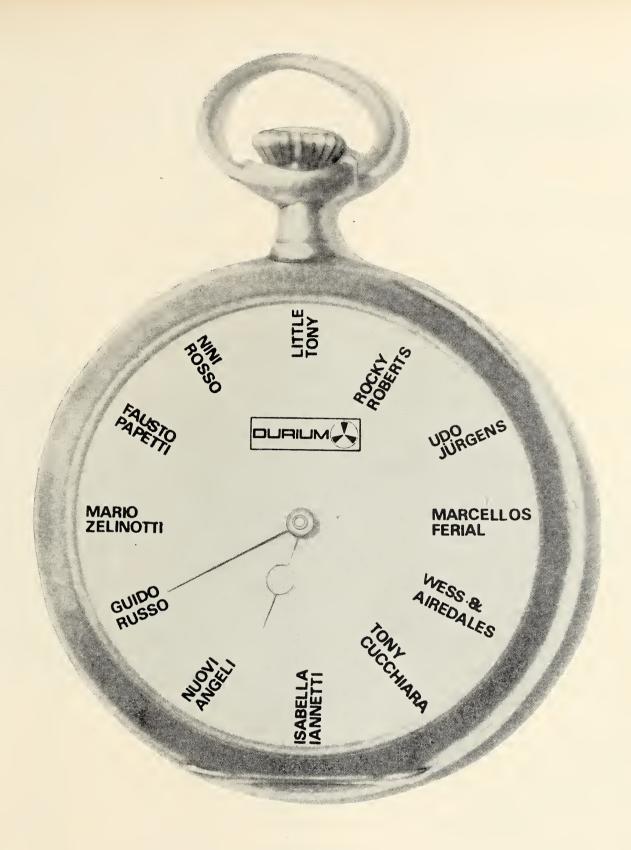
The Ariston group, I Corvi, thanks to the great success they obtained with the single, "Un Ragazzo Di Strada", have been called to compose and perform the sound track of the film "Che Notte Ragazzi" (published by CAM).

Adamo (EMI Italiana) is obtaining great success during his singing tour

great success during his singing tour in our country. In Milan Adamo has received his 7th golden disk for his 7th million disk sold. He has also introduced his new hit, "Se Mai"

(Ton Nom).

On the third, fourth and fifth of this month the Roses Festival took place in the Hilton Hotel in Rome. Unfortunately this edition of the Roses Festival was marred by disputes between the correspondent and our Pedice. Roses Festival was marred by disputes between the organizers and our Radio TV Company. Winner of this contest was Al Bano (EMI Italiana) who presented the tune, "L'oro Del Mondo" ("The Gold of the World"). The song is published by EMI Italiana. The second prize went to "Vivere Per Vivere", composed by Francis Lai and sub-published in Italy by Curci. The song has been presented by Memo Remigi (Cemed-Carosello), by the American guitar duo, Santo & Johnny (Continued on page 36, Part II)



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#### is always on the HIT PARADE with

"STASERA MI BUTTO"

"A CHI" (Hurt)

"PER VIVERE INSIEME" (Happy together)

"DOVE, NON SO" (Somewhere, my love) from the film "Doctor Zhivago"

"ERA LA DONNA MIA" (in the top ten of 'Un disco per l'estate") recorded on Carosello Records by ROBERTINO

"'O VESUVIO" (II° Prize Festival of Napoli 1967) recorded on Curci Records by DOMENICO MODUGNO

#### "VIVERE PER VIVERE"

Original motion picture from "Vivre pour vivre" United Artists Records also recorded on Carosello Records by MEMO REMIGI (II° Prize Festival of the Roses 1967)

#### "SI VIVE DUE VOLTE"

Original motion picture from "007 You Only Live Twice" United Artists Records

and its sister firm

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#### ITALIAN ARTISTS WHO HIT THE CHARTS DURING 1967; TITLE, LABELS, PUBS

rist	TITLE	LABEL	PUBLISHER	Nationalit	у
Rokes	E' La Pioggia Che Va	RCA Italiana	RCA Italiana	English	'pay
	Ricordo Quand'ero Tambino Eccola Di Nuovo	RCA Italiana RCA Italiana	RCA Italiana RCA Italiana	English English	
	Bisogna Saper Perdere Cercate Di Abbracciare Tutto	RCA Italiana	RCA Italiana	English	4
erina Caselli	II Mondo Con Noi	RCA Italiana CGD	RCA Italiana Sugarmusic	English Italian	
anna vaseni	Cento Giorni Il Cammino Di Dgni Speranza	CGD	Sugarmusic	Italian	9
	Sono Bugiarda (1 <sup>7</sup> m a Believer) Sole Spento	CGD CGD	Sugarmusic Sugarmusic	Italian Italian	6
mo	Se Mai Insieme	EMI Italiana EMI Italiana	EMI Italiana EMI Italiana	Belgian Belgian	
ano Celentano	Inch'Allah	EMI Italiana Clan	EMI Italiana Clan/Curci	Belgian Italian	0
and deteritarily	Il Mondo In Mi 7 La Coppia Piu' Bella Del Mondo	Clan	Clan	Italian	-
da	Tre Passi Avanti Bang Bang	Clan RCA Italiana	Clan Ariston	Italian French	Y
	Ciao Amore Ciao	RCA Italiana	RCA Italiana Ricordi	French	
oine	Mama Pietre	RCA Italiana Saar	RCA Italiana Sciascia	French French	
etta Berti	Cannella	Saar Phonogram	MAS Curci	French Italian	
tta Berti	Lara's Theme From Dr. Zhivago To Tu E Le Rose	Phonogram	Nazionalmusic/		
amaleonti	Portami Tante Rose	CBS Italiana	Sugarmusic Bixio	Italian Italian	1
ardo Del Turco	Portami Tante Rose Non C'e' Niente Di Nuovo Figlio Unico	CBS Italiana CGD	Sugarmusic Sugarmusic	Italian Italian	×
	Figlio Unico Uno Tranquillo	CGD	Sugarmusic Ricordi	Italian	
k Dik	II Mondo E' Con Noi Senza Luce	Ricordi Ricordi	Sugarmusic	Italian Italian	
Backy	L'Immensita' Poesia	Clan Clan	Clan/Sugarmusic El & Chris	Italian	连
ipe 84	Bang Bang 29 Settembre	Ricordi Ricordi	Ariston Ricordi	Italian Italian	
hele	Quando Parlo Di Te	RCA Italiana	Aberbach RCA Italiana	Italian Italian	•.[
ıni Morandi	Dite A Laura Che L'Amo Se Perdo Anche Te	RCA Italiana RCA Italiana	RCA Italiana	Italian	
Pavone	Un Mondo D'Amore Lara's Theme From Dr. Zizago	RCA Italiana RCA Italiana	Curci RCA Italiana	Italian Italian	1)
Rolling Stones	Questo Nostro Amore Let's Spend The Night	RCA Italiana RCA Italiana	Sugarmusic	Italian English	
	We Love You	Decca	EMI Italiana	English	
die Show	Domani La Danza Delle Note	Decca RCA Italiana	Sugarmusic Sugarmusic	English English	K
ık Sinatra	Strangers In The Night The World We Knew	RCA Italiana CGD	Sugarmusic Ricordi	USA	
by Solo	Non C' E' Piu' Niente Da Fare San Francisco	CGD Ricordi	Sugarmusic RCA Italiana/	Italian Italian	4
gi Tenco	Ciao Amore Ciao	Ricordi	RCA Italiana Ricordi	Italian	
ıdio Villa	Guarda Se io Donevo	RCA Italiana	RCA Italiana	Italian	
	Granada Non Pensare A Me	Fonit Cetra Fonit Cetra	Southern Mascotte	Italian Italian	
ano orvin	Nel Sole Lara's Theme From Dr. Zivago	EMI Italiana GTA	Sidet Curci	Italian Argentina	
Bachelors Beach Boys	Proposta	Ricordi EMI Italiana	Cicogna EMI Italiana	English USA	+
Beatles ena Cantu	Good Vibration Penny Lane Rang Rang	Carish Clan	Ricordi Ariston	English Italian	2
r	Bang Bang Bang Bang	EMI Italiana	Ariston	USA	
istophe liola Cinquetti_	Estate Senza Te La Rosa Nera	Saar CGD	MAS Sugarmusic	French Italian	•5
Compagnons De a Chanson	Io Tu E Le Rose	CBS	Nazionalmusic/		
prvi	Bang Bang	Ariston	Sugarmusic Ariston	French Italian	
io Dalla cal Daniel	Bisogna Saper Perdere Kilimandjaro	RCA Italiana	RCA Italiana Esedra	Italian French	1
ovan	Mellow Yellow	Saar CBS Italiana	Southern	USA	
ny Dorelli my Fontana	L'immensita' La Mia Serenata	CGD RCA Italiana	Clan/Sugarmusic RCA Italiana	Italian	
nie Francis ganti	Lara's Theme From Dr. Zivago Proposta	MGM Ri Fi	Curci Cicogna	USA Italian	
na Goich ncoise Hardy	Se Stasera Sono Qui I Sentimenti	Rirordi Saar	Ricordi MAS	Italian French	-1
pella Jannetti ncis Lai	Corriamo Un Uomo Una Donna	Durium Cemed/	Durium/Leonardi		å,
		Carosello	Curci	USA	
sto Leali le Tony	A Chi Cuore Matto	Ri Fi Durium	Curci Durium	Italian Italian	
tt McKenzie /a	San Francisco Little Man	CBS Italiana Ricordi	Sugarmusic Ricordi	USA Italian	
a Monkees	La Banda I'm A Believer	Ri Fi PCA Italiana	Cicogna Sugarmusic	Italian USA	
Mitchell New Vaudeville	Lara's Theme From Dr. Zivago	Ri Fi	Curci	Italian	.3.
and	Winchester Cathedral	Phonogram	Southern	English	
o E I Gabriani omadi	Parole Dio E' Morto	City Record EMI Italiana	Ariston EMI Italiana	Italian Italian	•11
nni Pettenati n Pieretti	Bandiera Gialla Pietre	Fonit Cetra Vedette	Usignolo Sciascia	Italian Italian	
e Pitney	Quella Che Sa Piangere Yeeeeh	CGD RCA Italiana	Sugarmusic RCA Itailana	USA Italian	
Primitives col Harum	A Whiter Shade Of Pale	Decca	Sugarmusic	English	
III y Renis	Per Vivere Insieme Tenerezza	Ricordi RCA Italiana	Ricordi RCA Italiana	Italian Italian	
ky Roberts ertino	Stasera Mi Butto Era La Donna Mia	Durium Cemed/	Curci	USA	4
arita Spinaci	Quando Dico Che Ti Amo	Carosello Interrecord	Curci RCA Italiana	Italian Italian	
Surfs	Quando Dico Che Ti Amo	CGD	RCA Italiana	French	×
Zanicchi io Zelinotti	Non Pensare A Me Cuore Matto	Ri Fi Durium	Mascotte Durium	Italian Italian	

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Cher Chris Gigli Les (

I Cor Lucio Pasc Dono Jonn Jimm Conn I Gig Wilm Fran Isab Fran

Faus Little Scot Milva Mina The I Bob The I Nico Gian Gene The I Proc Quel Tony Rock Robe

Anna Les S Iva Z Mari

Lara's Theme from Doctor Zhivago

A Chi (Hurt) La Coppia Piu' Bella Del Mondo Stasera Mi Butto

- Nel Sole
  - Senza Luce (A Whiter Shade of Pale)
- Nan Pensare A Me
- L'Immensita' Pietre
- Cuore Matta

Per Vivere Insieme (Happy Together) Un Uomo, Una Danna

- Winchester Cathedral
- Poesia San Francisca

PUBLISHER:

CURCI CLAN (Gruppo LEONARDI) CURCI RCA ITALIANA EMI ITALIANA SUGARMUSIC CLAN/SUGARMUSIC DURIUM RICORDI SOUTHERN SUGARMUSIC

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### Italy - 1967 in Review

Continued from page 32, Part II)

(Continued from page 32, Part II)
(Belldisc Italiana), and by the young
Durium artist, Dora Ghezzi. This song
comes from the sound track of the
film of the same title.

Third prize went to "Il Pieno", a
rock number published by Southern
Music. This song has been performed
by Lara St. Paul, by the group I
Romans and by the vocal ensemble,
The Folk Studio Singers, all CDI artists.

The prize of the international jury went to "Una Testa Dura", published by Durium in association with Edi-zioni Duomo. This song was excel-lently performed by Isabella Jannetti (Durium) and Claudio Lippi (Belldisc Italiana)

A special mention should be given to "Il Cielo", the song which received the vote of the journalists jury. This is also another Italian copyright (publisher is RCA Italiana). The performers were Lucio Dalla (RCA Italiana), Nino Cabana (Belldisc Italiana) and Tony Ben (Cinevox).

#### NOVEMBER

Relio Gandolfi (Cemed-Carosello) and Giusi Romeo (EMI Italiana) are the winners of the fourth "New Voice" contest which was held at Castrocaro (a little resort well known for its thermal waters). The principal interest of this contest, organized by Gianni Ravera (also organizer of the San Remo Festival), is the fact that all the winners will automatically make their debut on the San Remo stage. The final night of the contest is broadcast on the national network. All twelve finalists presented this year by Gianni Ravera were excellent. In the opinion of all specialized journalists present in the Castrocaro hall, at least eight of the finalists should have had the right to be present on the San Remo Stage.

Mina, the top Italian songstress, has formed a new label called PDU with offices at Seham in the little state of Liechtenstein. President of this new company is Giampiero Spies. Durium has signed an exclusive dis-

this new company is Giampiero Spies. Durium has signed an exclusive distribution pact with PDU for the sales

and licensing of all PDU products in Italy and all over the world. Durium will also manufacture PDU discs.

Dischi Ricordi has signed a recording contract with former RCA Italiana songstress, Rita Pavone. The contract includes all countries of the world, but all deals made by Dischi Ricordi for foreign exploitation of Rita Pavone's recordings will be subject to the approval of the lark's producer and manager, Teddy Reno.

Ri-Fi Records has obtained the distribution rights to the Supraphon catalogue of Czechoslovakia in Italy.

Southern Music is concentrating its autumn promotional campaign on four foreign copyrights. First two numbers selected are "Tatata" and "L'oiseau De Nuit", both penned and recorded by Michel Polnaroff. The other two numbers are "Finchley Central" and "Peek A Boo" recorded by the the New Vaudeville Band and released in Italy by Phonogram on the Fontana label. "Peek A Boo" has also been recorded by Ricordi artist, Bobby Solo. Also strongly promoted by Southern Music is "Detroit City", originally grooved by Tom Jones and released in Italy on the Decca label, the Italian version is released by the new Italian group, Colours, on the Ri-Fi label.

The composition, "Non Dimenticare

new Italian group, Colours, on the Ri-Fi label.

The composition, "Non Dimenticare Le Mie Parole", one of the most famous Italian standards, composed by D'Anzi, has just been recorded in a new modern version by our top singing star, Rita Pavone (Ricordi).

Another top Italian standard, also composed by D'Anzi, and published by Curci, has been recorded by another top Italian star for the Ri-Fi label. This is the Evergreen, "Tu Non Mi Lascerai", recorded by Mina.

Ezio Redaelli, organizer of the top Italian summer song contest, "Cantagiro", is preparing the second edition of the singing tour, "Cantaeuropa". As in last year's tour, 14 Italian singers will board a special train, the Cantaeuropa Express, and will perform for 21 nights in 21 of the principal towns of Europe. This year will carry singers, journalists and organizers and will exhibit an-

cient and modern paintings of Italian artists. Special care will be devoted to this art gallery, which is organized in cooperation with the State touristic office. The art gallery will be a further attraction for the "Cantaeuropa" and will also help the European promotion of Italian songs and singers. The long "Cantaeuropa" train will pass through 15 different countries: Austria, Belgium, Czechoslovakia, Denmark, France, West and East Germany, England, Norway, Holland, Poland, Monaco Sweden and Switzer-Poland, Monaco Sweden and Switzer-

land.

Among the stars of the tour are:
Rita Pavone (Ricordi), Bobby Solo,
(Ricordi), Gigliola Cinquetti (CGD),
Nini Rosso (Durium), Dino (RCA
Itliana), Wilma Goich (Ricordi),
Edoardo Vianello (RCA Italiana),
Giorgio Gaber (Ri-Fi) and Al Bano
(EMI Italiana).

CGD holds a second 1967 sales convention. New products are presented.

vention. New products are presented, and a new promotional program for the Warner Bros./Reprise disks distributed by CGD in Italy is announced. This new program will emphasize LP's.

#### DECEMBER

Astrud Gilberto, one of the most famous Brazilian singers, arrives in Italy. On this occasion, she records the Italian version of the Brazilian tune, "Tristeza", for the Ricordi label,

which she presents on some TV sho vs:
"Tristeza", published in Italy by
Ariston, has been recorded also by
the Italian talent Ornella Vanoni
(Ariston).

All Italian record firms are working strongly on the next edition of
the San Remo Festival. They have
already presented their productions
to the selection committee and now
are choosing the performers, which
will be coupled to perform the songs.

Some record firms report the names
of artists who probably will be on the
stage of San Remo for 1968 edition
of the Festival.

of the Festival.

Ariston: Umberto Bindi, Mario Guarnera, Ornella Vanoni, Leonarda Anna Identici.

Phonogram: Orietta Berti, Annrita Spinaci, Duo Farini, Dusting Spring-field, Armando Savini. Curci: Elio Gandolfi (winner of the New Voice contest of Castrocaro), Domenico Modugno, Memo Remigi, Robertino.

Ricordi: Milva, Wilma Goich.

Fonit Cetra: Gianni Pettenati, Carmen Villani, Sergio Endrigo, Marisa Sannia, Patrick Samson.

C.G.D.: Jonny Dorelli, Gigliola Cinquetti, Massimo Ranieri, Giul Valci, Nino Ferrer, I Camaleonti.

Clan: Don Backy

EMI Italiana: Al Bano, Pino Donag-gio, Giusi Romeo (winner of the New Voice contest of Castrocaro), Bobby Gentri, Duke Ellington, Richard An-

### FOREIGN ARTISTS TO ENTER TOP TWENTY BRITISH SINGLES CHART DURING 1967

ARTIST Desmond Dekker Rita Pavone Narmie Rawe	TITLE 007 Yau Only Yau Ooh La La	RECORD COMPANY Pyramid RCA Palydar	PUBLISHER Island Chappell Carter-Lewis	WEEKS ON CHART (5) (1) (1)
FORFIGN APTI	If I Were a Rich Man	CBS	Valanda	(/)

LABEL

BRITISH ALBUM CHARTS DURING 1967
ARTIST TITLE RECORD COMPANY WEEKS ON CHART This is James Last Raymond Levevre James Last Raymond Levevre Palydor Major Minar

FOREIGN ARTISTS TO ENTER AMERICAN TOP 100
ALBUM CHARTS DURING 1967
ARTIST TITLE RECORD COMPANY RECORD COMPANY

Bert Kaempfert's Greatest Hits The Warld We Knew Hold Me

WEEKS ON CHART (4) (1) (1)

NATIONALITY

**PUBLISHER** 

(6) (1)

### RECORDS & ARTISTS WHO REACHED AUSTRALIA'S BEST SELLER LIST FROM JAN. 1-DEC. 1, 1967

ARTIST

Johnny Young Johnny Young Young Rascals

Let It Be Me (E.P) Kiss Me Now Groovin'

ARTIST	TITLE	LABEL	PUBLISHER	NATIONALITY
Beach Boys The Beatles The Beatles The Bee Gees The Bee Gees The Bee Gees The Bee Gees The Bee Ges The Box Tops Eric Burdon & Animals Eric Burdon & Animals	Good Vibrations Penny Lane All You Need Is Love Spicks & Specks New York Mining Disaster To Love Somebody Massachusetts The Letter Help Me Girl When I Was Young	Capitol Parlophone Parlophone Spin Spin Spin Spin Spin Stateside London	J. Albert & Son Northern Songs Northern Songs Belinda Abigail Abigail Abigail J. Albert & Son	American British British Australian Australian Australian American Amer. Brit. British
Vikki Carr	It Must Be Him	Liberty	J. Albert & Son	American
The Cherokees	Oh Monah	Go!!	Chappell & Co	Australian
The Cherokees	Minnie The Moocher	Go!!	J. Albert & Son	Australian
Petula Clark	This Is My Song	Astor	Leeds Music	British
Petula Clark	Don't Sleep In The Subway	Astor	Leeds Music	British
Ray Conniff	Somewhere My Love	CBS	J. Albert & Son	American
Dave Dee, Dozy, etc.	Bend It	Philips	Accolade	British
Sammy Davis	Don't Blame The Children	Reprise	M.C.P.D.	American
Buddy England The Easybeats The Easybeats	Movin' Man Who'll Be The One Friday On My Mind	HMV Parlophone Parlophone	J. Albert & Son J. Albert & Son	Australian Australian Australian
Wayne Fontana	Pamela, Pamela	Philips	Connelly	British
Fifth Dimension	Up-Up Ana Away	Liberty	Belinda	American
Fifth Estate	Ding Dong The Witch Is Dead	Stateside	J. Albert & Son	American
Bobby Gentry	Ode To Billie Joe	Capitol	Chappell & Co	American
The Group	Woman, You're Breakin' Me	CBS	April Music	Australian
Bev Harrell Lee Hazlewood Herman's Hermits Herman's Hermits The Hollies Englebert Humperdinck Englebert Humperdinck	What Am I Doing Here The Girls In Paris No Milk Today There's Kind Of Hush Carrie Anne Release Me The Last Waltz	HMV MGM Columbia Columbia Parlophone Decca Decca	Boosey & Hawkes Connelly J Albert & Son Dick James D. Davis & Co. J. Albert & Son	Australian American British British British British British
The Id	Big Time Operator	Spin	Cromwell	Australian
Davy Jones	Theme For New Love	Astor	E. H. Morris & Co.	British
Davy Jones	Dream Girl	Astor	April Music	British
Paul Jones	I've Been A Bad Bad Boy	HMV	Leeds Music	British
Tom Jones	Green Green Grass Of Home	Decca	Palace Music	British
Gunter Kallman Chorus	Wish Me A Rainbow	Polydor	Chappell & Co.	German
The Kinks	Waterloo Sunset	Astor	Belinda	British
The Loved Ones	The Loved Ones (E. P.)	W & G.	Woomera Music	Australian
Lulu	To Sir With Love	Columbia	Screen Gems-Columbia	British
Mamas & Papas	Dedicated To The One I Love	RCA	Associated	American
Mamas & Papas	Crequee Alley	RCA	Associated	American
Manfred Mann	Ha Ha Said The Clown	Philips	J. Albert & Son	British
Dean Martin	Chapel In The Moonlight	Reprise	J. Albert & Son	American
Dean Martin	Little Old Wine Drinker	Reprise	Essex Music	American
Masters Apprentices	Undecided	Astor	Apollo Music	Australian

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Masters Apprentices	Living In A Child's Dream	Astor	Apollo Music	Australian
The Monkees	I'm A Believer	RCA	Tu-Con Music	American
The Monkees	Theme From Monkees (E. P )	RCA	Tu-Con Music	American
The Monkees	Pleasant Valley Sunday	RCA	Tu-Con Music	American
The Monkees	Alternate Title	RCA		
	Flowers In The Rain		Tu-Con Music	American
The Move	Flowers in the Rain	Festival	Essex Music	British
Scott McKenzie	San Francisco	CBS	Associated Music	American
New Vaudeville Band	Winchester Cathedral	Philips	Southern Music	British
Roy Orbison	Communication Breakdown	London	Acuff-Rose	American
Roy Orbison	Cry Softly Lonely One	London	Acuff-Rose	American
Peter & Gordon	Knight In Rusty Armour	Columbia	J. Albert & Son	British
Peter, Paul & Mary	I Dig Rock And Roll Music	Warner Bros.	Allans	
Sandy Posey	Single Girl	MGM	Allalis	American
Sandy Posey	I Take It Back		Ozzala Manila	American
Procol Harum		MGM	Castle Music	American
	Whiter Shade Df Pale	Deram	Essex Music	British
Procol Harum	Homburg	Festival	Essex Music	British
Lynne Randell	Ciao Baby	CBS	Leeds Music	Australian
Cliff Richard	The Day I Met Maria	Columbia	Belinda Music	British
Rolling Stones	Ruby Tuesday	Decca	Essex Music	British
Rolling Stones	Dandelion	Decca	Essex Music	British
Normie Rowe	Ooh La La	Sunshine	Southern Music	Australian
Normie Rowe	It's Not Easy	Sunshine	Tu-Con Music	Australian
Royal Guardsmen	Snoopy Versus Red Baron	Festival	TU-COIL MIUSIC	American
Royal Guardsmen	Return of Red Baron	Festival		American
				American
The Seekers	Georgy Girl	Columbia	Chappell & Co.	Australian
Sandie Shaw	Puppet On A String	Astor	J. Albert & Son	British
Nancy Sinatra	Summer Wine	Reprise	Boosey & Hawkes	American
N. Sinatra/L. Hazelwoo	dJackson	Reprise	boosey a mannes	American
Nancy & Frank Sinatra		Reprise	J. Albert & Son	American
Small Faces	Itchycoo Park	Stateside	Castle Music	British
Nancy Sinatra	Lightning's Girl			
Del Shannon	Runaway	Reprise	Boosey & Hawkes	American
Spencer Davis Group	Gimme Some Lovin'	Liberty	Belinda Music	American
Spencer Davis Group		Festival	Essex Music	British
	I'm A Man	Festival	Essex Music	British
Cat Stevens	Matthew & Son	Deram	Leeds Music	British
The Supremes	The Happening	Tamla/Motown	Belinda Music	American
The Tremeloes	Silence Is Golden	CBS		British
Jackie Trent/Tony Hatch	The Two Of us	Astor	Leeds Music	British
The Twilights	What's Wrong With The	Columbia	Leeds Music	Australian
	Way I Live	Columbia	LCCu3 music	Australian
Frankie Valli	Can't Take My Eyes Off You	Philips	Castle Music	American
Whistling Jack Smith	l Was Kaiser Bill's Batman	Deram	Ja. Albert & Son	British
The Who	I'm A Boy	Polydor	Essex Music	British
The Who	Happy Jack	Polydor	Essex Music	British
The Who	Pictures Of Lily	Polydor	Essex Music	British
Brenton Wood	Festival	Festival		American

Clarion Clarion Festival

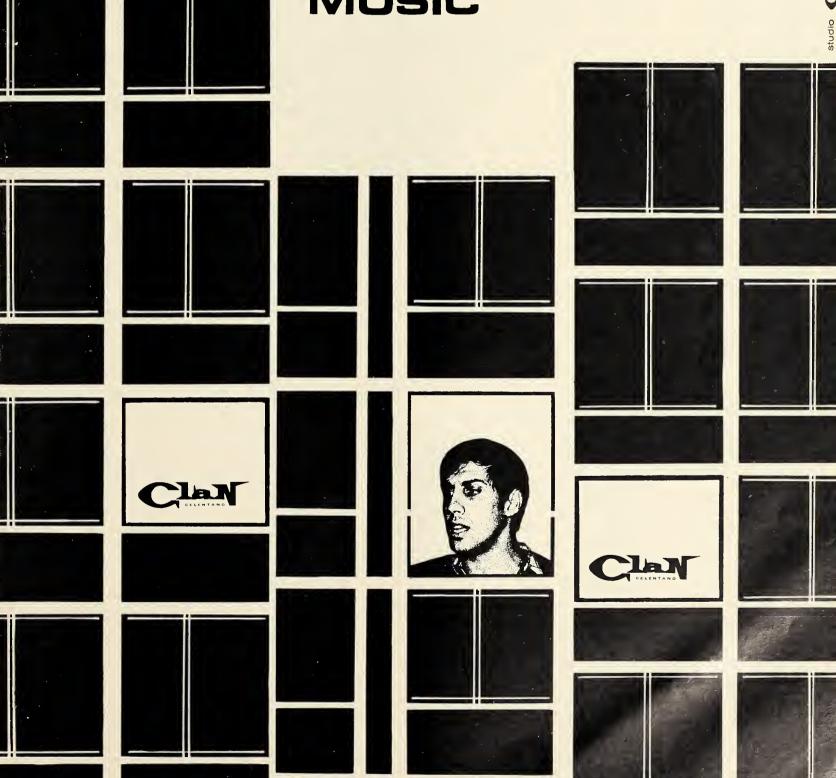
Various Publishers Leeds Music J. Albert & Son

### **ADRIANO CELENTANO**

AND HIS CLAN

DON BACKY GINO SANTERCOLE LEI PILAGE ICO CERUTTI TEO·I RAGAZZI DELLA VIA GLUCK·MARIA LUIGIA·

# OPEN WINDOWS ON THE ART OF MUSIC



#### TALY'S AGENTS AND MANAGERS

ONELIO BARBATI ERPIC Viale Malmusi, 40 MODENA, Tel. 33249

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LUCIANO FERRARI Piazza S. Apollonia, 3 PARMA

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Glavanni Glacobetti Via Cecilio Stazzio, 45 ROMA, Tel. 341137

ELIO GIGANTE Via Gandino, 2 ROMA, Tel. 633876

ADALGISO JANNETTI Via Imbriani, 78/G TRANI, Tel. 43260

GINO LARDERA MUSIC STAR Galleria del Corso, 2 MILANO, Tel. 709461

STELVIO MARENGO Via Capecelatro, 20 MILANO, Tel. 406486

ELIO MINASI Viale Mazzini, 119 ROMA, Tel. 352156

MARIO MINASI Via Teulada, 52 ROMA, Tel. 358817

PINO MOSCHINI Via Torricelli, 17 FIRENZE, Tel. 221177

FRANCO MULAZZANI Via Principe di Piemonte, 4 MIRAMARE DI RIMINI

MARIO ORO Via Ombrona, 12 bis ROMA

GIANNI RAVERA Viale Mazzini, 114 ROMA—Tel. 389669

TEDDY RENO ARICCIA MARIO RICCI Via Bolognesi, 98 FORLI, Tel. 24766

ALFREDO RIZZO Via Campo d'Africa, 23 ROMA, Tel. 7311676

Via Canaletto, 14 MILANO, Tel. 721066

GIANFRANCO TADINI Via Galli, 5 MILANO, Tel. 362360

ELIO TREINA Via Antonio Ugo, 23 PALERMO

MARIO TUGNOLO Via Benucci, 7 ROMA, Tel. 5261683

MARCO VISCONTI Via Pomba, 15 TORINO, Tel. 515995

#### AUSTRALIA'S BEST SELLING ARTISTS-1967

Australian artists who reached our best-seller list throughout the year. (For the purposes of this list, only those Australian acts now resident in this country are shown. Talent such as the Bee Gees, the Seekers, the Easybeats, etc., will appear in the Great Britain section.)

The Cherokees Buddy England The Groop Bev Harrell The Id The Loved Ones The Masters Apprentices Lynn Randell Normie Rowe The Twilights Johnny Young

Manager/Agent Carol West

Peter McKennell

G.A.A. Artists Productions Tony Dickstein Carol West Ivan Dayman Garry Spry Martin Clarke

Record Company Go!!Records E.M.I.

CBS E.M.I. Spin W & G Records Astor

CBS Sunshine Clarion

#### **AUSTRALIAN AGENTS & MANAGERS**

MARTIN CLARKE, 272 Hay Street, East Perth, Western Australia.

IVAN DAYMAN, 151 (a) Castlereagh Street, Sydney, New South Wales.

TONY DICKSTEIN, 14-22 Commercial Road, c/- A.M.B.O., Melbourne. Victoria.

G.A.A. ARTISTS PRODUCTIONS, 6 lpydene Court, Chadstone. Victoria.

PETER McKENNELL, c/- A.M.B.O. 14-22 Commercial Road, Melbourne. Victoria.

GARRY SPRY, c/- A.M.B.O. 14-22 Commercial Road, Melbourne. Victoria.

RON TREMAINE, 142 Second Ave., Royston Park. South Australia.

CAROL WEST, 18 Glendearg Grove, Malvern. Victoria.

THE INTERNATIONAL RECORD MARKET GETS MORE EXTENSIVE COVERAGE EACH WEEK IN CASH BOX THAN IN ALL OTHER AMERICAN MUSIC TRADES COMBINED.

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#### ITALIAN RECORDING STUDIOS

ACTSTICA ITALIANA Via XX Settembre 122 ROMA—Tel, 474139

ANGELICUM Piazza S. Angelo, 2 MILANO—Tel, 654610

AUDIO EDIZIONI PAOLINE Via Castro Partico 21 ALBANO (Roma)

B.D.M. Via S. Petronio Vecchio 27 BOLOGNA

CARISCH Via Monviso, 17 MILANO—Tel. 389317

CINEVOX Via Gregoriana, 16 ROMA—Tel. 686486 DAUNIA

Via Lecce, 31 FOGGIA—Tel. 23632

DIMAPHON Via Pola, 15 ROMA—Tel. 8444002 DISCHI RICORDI S.p.A Piazza dei Cinquecento, 1 MILANO—Tel. 530394

DISCOGRAFIA ROLFILM MUSICALE Corso Valdoppo, 11 TORINO—Tel. 511719

DURIUM S.p.A Via Toria, 7 MILANO—Tel. 470778 EUPHON
Via Principe Amedeo, 12
TORINO—Tel. 541441
FONIT CETRA S.p.A
Via Bertola, 34
TORINO—Tel. 5753
Via Meda, 45
MILANO—Tel. 8432551
Via Nicola de Cesarini
ROMA—Tel. 561451
ENNOLA EUPHON

FONOLA Via Leopardi, 25 MILANO—Tel. 872882 FONOLUX
Piazza Cinecitta'
ROMA
FONORAMO DI CARLO ALBERTO ROSSI

Registrazioni e droppiaggio Via Barletta, 11 MILANO—Tel. 5392392

MILANO—Tel. 5392392
FONO ROMA
Via Maria Cristina, 5
ROMA—Tel. 382051
Via Lumiere, 4
COLOGNO MONZESE (Milano)—Tel. 9123973

COLOGNO MONZESE (Milano)—Tel. 91239
INTERNATIONAL RECORDING S.p.A
Via Urbana, 172
ROMA—Tel. 480667
KRITES STUDIO
VIa Biancamano, 31
ROMA—Tel. 753850
LA VOCE DEL PADRONE—COLUMBIA—
MARCONIPHONE S.p.A
Via Santa Eufemia, 25
MILANO—Tel. 802622

MEAZZI s.r.l. Via Piatti, 6 MILANO—Tel. 867361

MESSAGERIE MUSICALI Galleria del Corso, 2 MILANO—Tel. 794841

MICROPHONE RECORD Via Mantova 10 MILANO—Tel. 593053

PLAYCO (c. RIFI) Via Stromboli, 18/20 MILANO—Tel, 463257 RADIO VATICANA Citta' del Vaticano ROMA

RAID Via Giolitti, 10 TORINO—Tel. 512062

RAIFON Viale XX Settembre 17 TRIESTE

RCA ITALIANA Via Tiburtina, km. I ROMA—Tel. 416041

RECORDING CENTER

RECORDING CENTER
Via Ampere, 1
MILANO—Tel. 2366146
RIVEL RECORD
Via Risorgimento is.66 n. 23
MESSINA

SAAR Via Gramsci, 20 PERO (Milano)—Tel. 3530564 Via C. Battisti, 67
PALMI (Reggio Calabria)—Tel. 209

PALMI (Reggio Calabria S.ALAMONE Via Frinco, 30 TORINO—Tel. 390763 SAX RECORDS Via Pietro Borsieri, 41 MILANO—Tel. 6884423 SELESPETTACOLO Via Rovello. 3 Via Rovello, 3 MILANO—Tel, 865747 SONIC Via Gabriele Camozzi, 1 ROMA—Tel. 318519

STUDIO ARLECCHINO
Corso Viutorio Emanuele, 11
MILANO—Tel. 799690
STUDIO REGSON
Via Ludovico il Moro, 57
MILANO—Tel. 4224620

STUDIO 7 Corso Venezia, 7 MILANO—Tel. 700027

TECNIPHON
Sala Barozzi
Via Vivalo, 7
MILANO—Tel. 794164 TITANUS
Via Sommacampagna. 28
ROMA—Tel. 471741 VIS RADIO Via Cupa Caiafa, 36 NAPOLI—Tel, 386184

#### AUSTRALIA'S 10 BEST SELLERS OF 1967

AUSTRALIA'S ten best sellers of the year in sales popularity order, representing a break-down of our weekly list from January 1 to Dec. 1

our weekly list from Jonuary 1 to Dec. 1

1. This Is My Song (Petula Clark—Astor) Leeds Music
2. Georgy Girl (The Seekers—Columbia) Chappell & Co.
3. Snoopy versus the Red Baron (Royal Guardsmen—Festival)
3. San Francisco (Scott McKenzie—CBS) Associated Music
4. Up-Up And Away (Fifth Dimension—Liberty) Belinda Music
5. I'm A Believer (The Monkees—RCA) Tu-Con Music
6. Somethin' Stupid (Nancy & Frank Sinatra—Reprise) J. Albert & Son
7. The Last Waltz (Englebert Humperdinck—Decca) J. Albert & Son
8. A Whiter Shade of Pale (Procol Harum—Deram) Essex Music
9. Release Me (Englebert Humperdinck—Decca) D. Davis & Co.
9. Theme From The Monkees (E.P.) (The Monkees—RCA) Tu-Con Music
10. It Must Be Him (Vikki Carr—Liberty) J. Albert & Son
10. Green Green Grass Of Home (Tom Jones—Decca) Palace Music

#### INDEPENDENT AUSTRALIAN RECORD PRODUCERS

ALBERT PRODUCTIONS, 137-139 King Street, Sydney, New South Wales. Tel: 282141 Ted Albert, Tony Geary

CLARION RECORDS, 272 Hay Street, East Perth, Western Australia, Martin Clarke

REG GRUNDY ENTERPRISES, 83 Miller Street, North Sydney, New South Wales. Robert Iredale

GENERAL ARTISTS AUST PTY., LTD., 321 Pitt Street, Sydney, New South Wales.

KEVIN JACOBSEN ORGANISATION, 22 Alfred Street, Milsons Point, New South Wales. Kevin Jacobsen

SVEN LIBAEK, 290 Military Road, Dover Heights, New South Wales.

IAN MELDRUM, c/-2 Charnwood Court, st. Kilda, Victoria.

SPIN RECORDS, 105 Walker Street, North Sydney, New South Wales. Tom Miller

SUNSHINE RECORDS, 151(a) Castlereagh Street, Sydney, New South Wales. Ivan Dayman

#### RECORDING STUDIOS IN AUSTRALIA

BILL ARMSTRONG PTY. LTD., 100 Albert Road, South Melbourne, Victoria. Contact: Bill Armstrong

E.M.I. (AUSTRALIA) LIMITED, 301 Castlereagh Street, Sydney, New South Wales. Contact: Cec Barlow

FESTIVAL RECORDS, PTY., LTD., 223-229 Harris Street, Pyrmont, New South Wales

NATEC RECORDING STUDIOS, 29 Bligh Street, Sydney, New South Wales.

W & G RECORD PROCESSING CO., PTY., LTD., 185-187 A'Beckett Street, Melbourne, Victoria. Contact: Ron Gillespie

# ORIETTA BERTI IGOR MANN I GORMANNI MARIA SIMONE ARMANDO SAVINI PAULO

VIA BENADIR, 14 TEL. 2826241 20132 MILANO (ITALY)

Part II—International Section 39

music is fas.

### SPAIN—1967 IN REVIEW

The general trend in the Spanish record industry has been toward the stabilization of sales. This is due to a general stabilization, if not deflation, in the Spanish economy. The boom of past years has been stopped by economic conditions to we have the conditions to the stable of t boom of past years has been stopped by economic conditions, so we are at the same level as in 1966, which means, comparatively, a lower level. But artistically and on the business and technical levels, a lot has hap-pened. Most Spanish companies now have completely up-to-date equip-ment and from the artistic point of view, a number of Spanish artists have done a considerable amount to view, a number of Spanish artists have done a considerable amount to improve our pop music scene. New talents, both in the composing and singing fields, have come up with ng fields, have come up with new ideas that have been well received.

Joan Manuel Serrat is a Joan Catalan boy, who sings his own songs in Catalan, a language spoken in the Spain. Joan Manuel got an excellent reception from the Catalan-speaking people. During 1967 he had two big hits: "Ara que tinc vingt anys" and "Canço de la

matinada," both included in one LP, which sold well in Cataluña.

The number one singer here, at least in sales, is Raphael. Twice a representative of Spain in the Eurovision song contest, he is a constant best seller and has had smash hits in South America and France as well as here. He doesn't compose, but has an almost exclusive repertoire penned by Manuel Alejandro, who writes mostly for him. Raphael's big hits in 1967 were "Hablemos del amor," "La canción del trabajo," "Cuando tú no estás," Al ponerse el sol" y "Digan lo que digan," the last one on HMV Records, despite the fact that Hispavox, the label on which the other hits appear, made a legal claim against him for breaking a contract that the Labour Court has declared valid till February 1, 1969.

Luis Eduardo Aute is another creative singer-songwriter. He also compose for others. His biggest hit was "Aleluya No. 1."

Another composer who also sings is an almost exclusive repertoire penned

Another composer who also sings is Manola Díaz. He is responsible for some of the hits of the well-known

Spanish group, Los Bravos. As a singer, Manolo earned a place in the charts with "Postguerra," "Bibi" and "Vino una ola." He has an LP on which Jean Bouchety provides orchestra backing. The set was produced by Alain Milhaud, also producer of Los Bravos Manolo was Spanish of Los Bravos. Manolo was Spanish representative in the Festival of Rio.

Massiel is currently the only local girl who is coming up with hits. Most of them are songs penned by Aute ("Rosas en el mar," "Aleluya").

Fonogram formed its own publishing firm in 1967. The firm also announced that its first caseittes (the Philips cartridge tapes) will be re-leased here by December.

During the year, quite a few foreign labels changed their representatives. Liberty moved from EMI to Hispa-vox; Atlantic from Belter to Hispa-vox; Festival and CGD for Hispavox to Tempo (but Tempo went out of business shortly thereafter). Scepter is now handled by Vergara.

Three new diskeries were formed this year: CEM (in Madrid), Sayton

Barcelona) and Sintonia (in

Madrid).

Spain is now a very important mar-Spain is now a very important market in Europe. Despite the fact that the boom has stopped, records sell well and occasionally pass the 100,003 mark. Having in mind the number of record players working (no more than one million) this is not too bad. In order to complete our yearly review, we shall detail the most important events of 1967 month my month.

month.

JANUARY

Johnny Hallyday came to Spain for a performance. Joan Manuel Serratperformed four times in the Romea Theater (Barcelona). A lot of British hits came to the market (by such artists as Troggs, New Vaudeville Band, Manfred Mann, Who, Spencer Davis, Tom Jones, Dave Dee etc.). Sandie Shaw came to Madrid as did France's Mireille Mathieu.

FEBRUARY

Marc Aryan, Nino Ferrer and Syl (Continued on Page 42)

#### *MEXICO* – 1967 IN REVIEW

Sales on the record scene in Mexico during the past twelve months have been more or less the same results as in 1966. Mexican folk music (ranchein 1966. Mexican folk music (rancheras) hasn't increased very much but, nevertheless, new talents have been discovered—including names as such as Amalia Macías, José Martin, Octavio Lazareno, Las Adelitas, Jorge del Rosal, Gloria Aceves, Gerardo Reyes, Los Relámpagos, Hnas. Alegría and others, all of whom should register very good sells in 1968. In the tropical and bolero fields there are also new names, some of whom have had big hits this year, including Armando Manzanero, Los Vlamers, Mario y sus Diamantes, Trío Sensación, Chucho del Muro, Marco Antonio Vázquez, etc. . . . And in the new wave, Carlos Lico has been the Mexican revelation of has been the Mexican revelation of the past year, with hits like "No", "Adoro", "Tengo" and others. There are also groups like Los Zorros, Los Shippys, Los Crazy Birds, Los "H", Los Zignos, etc., that have a lot of potential for 1968.

Among foreign artists, two have had their best year in México in 1967. These are the Monkees and Spanish singer Raphael, both of whom in their wn categories, have become real idols. Other foreign artists with one or two hits are Los Vlamers and Mario y sus

hits are Los Vlamers and Mario y sus Diamantes, who also could do very vell in the coming year.

Another interesting point is the fact that the Mexican bolero has been blended successfully with the ballad style, resulting in big hits like "No", "Celoso", "Adoro", "Esta tarde vi llover" and others. In the writing field, México is again producing beautiful songs, led by Armando Manzanero and also by Luis Demetrio, Roberto Cantoral, Carlos Rigual, etc. Spanish composer Manuel Alejandro also collaborated in México's music success during 1967. success during 1967.

The American and English top hits

In American and English top hits have had a bigger acceptance than in past years, and artists like the Monkees, the Beatles, Eric Bourdon, Herman's Hermits, the Rolling Stones, the Outsiders, the Dave Clark Five and others, now have large followings.

We believe that in 1968, México will change its music policy somewhat, with a tendency toward international-ization, and its product will be wel-come in many foreign countries.

Among the Spanish groups, the most successful during this past year was Los Bravos, who reached the number two spot in the charts in England with "Black Is Black." Los Bravos are consistent sellers in Spain with Facilia. "Black Is Black." Los Bravos are consistent sellers in Spain with English and Spanish tunes. They have had numerous hits, most notably, of late, "La moto" and "Los chicos con las chicas," from the film of the same name, which was also a hit. Los Bravos are produced by Alain Milhaud.

Another group, very different from os Bravos, is Los Pekenikes. Los Pekenikes created a new instrumental sound that gave them such hits as "Hilo de seda," "Frente a Palacio," "Lady Pepa," "Robin Hood," and most recently, "Embustero y bailarin." Some of their tunes (they are also composers) have been recorded by American and English artists, both in instrumental and vocal versions.

Juan & Junior used to belong to the

instrumental and vocal versions.

Juan & Junior used to belong to the Los Brincos group and have successfully begun their career as a duo. Also composers, they topped the charts with "La caza." Their other hits include "Nos falta fe" and "A dos niñas," produced in England by Mike Smith, the Tremeloes' producer.

Los Brincos, with their new members, record in England and are produced by Larry Page, but they have found success only in Spain with "El pasaporte," "Lola" and "Nadie te quiere ya," their most recent disks. Los Brincos write all their own material.

Other Spanish artists of note are Los Pasos, Peret (in the folk-pop field), Manolo Escobar (also folk), Bruno Lomas, Salomé, Los Salvajes, Los Sirex, Los Angeles and Los Mustang

During the year the "Compañía Fonográfica Española Discos Barclay" (which has offices for production, management of artists and representation of Barclay records here) was formed.

JANUARY: Approximate total sales in México during 1967, with information given by recording companies during the first nine months (with an average of the last three months calculated by us):
78 rpm singles ...

45 rpm singles ... 3,908,004 45 rpm extended plays ... 5,047,583 33 rpm economy records ... 2,056,810 33 rpm standard records ... 3,034,233 33 rpm imported records ... 192,026

TOTAL: 14,669,162

Capitol records introduced Carlos Capitol records introduced Carlos Lico, singing the Armando Manzanero tune "No." Italian musical group I Musici arrived to perform on January 9 at the Palace of Fine Arts. Peerless released under the Palacio label the new instrumental La Chispita. Luis new instrumental La Chispita. Luis Bastón was named manager of product and artistic coordination of CBS records. Dr. Gil Beltrán, new president of RCA Spain, arrived in México. Chuck Anderson with his orchestra recorded a special album request by Columbia Records of New York. Actress Renata Seydel signed with Son Art records. Dusa released the soundtrack of "Dr. Zhivago." Eduardo L. Baptista, president of Musart records flew to New York on a business trip. RCA bought a series of printing machines to do the covers for their recordings. Friedberg, vice president of Tizoc records, returned from the United States. Gamma records offered a private exhibition of the Spanish musical, "Cuando tú no estás."

FEBRUARY: On February 2, Sarah Vaughn arrived in México City for a series of performances. Trío Los Pan-chos was performing in Buenos Aires. Hans Schrade named Salvador Arreguin as new A&R international rep of Dusa records. Louis Couttolenc Jr., president of RCA, and Guillermo Infantes, general sales manager of the same company, left on a business trip same company, left on a business trip to Puerto Rico, Jamaica, Santo Do-mingo, Venezuela and Panama. Marco Antonio's LP "El Despertar" on RCA Muñíz, went over 100,000 copies. Ori-ginal sound track of "A Man and A Woman" was released by Gamma. An-dra Midani groppel property of Capidre Midani, general manager of Capi-tol records flew to Los Angeles on a business trip. Sir Joseph Lockwood, Chairman of the Board of EMI of England announced a planned visit to México on March. Mexican rock and roll group Los Moonlights are appearing in Central and South American countries.

MARCH: Errol Garner did two concerts at the Palace of Fine Arts, on March 7 and 8. Orfeon Records on March 7 and 8. Orfeon Records released a new group by the name of Los Grecos. Sergio Mendes LP was cut by Tizoc Records. On the tenth anniversary of his death, Mexican idol Pedro Infante has more than 25 records that have each sold more than 100,000 copies. Peerless Records announced that they have released 40 LPs by Infante. Nick Venet (Capitol A&R in the U.S.) finished a session of three recordings with the Mexican rock and roll group Los Yaki, singing in English. For his magnificent promotion of Mexican music in foreign countries during 1966, the Mexican countries during 1966, the Mexican Union of Theater and Music Speakers Union of Theater and Music Speakers gave a diploma to Goddard Lieberson, president of CBS/Columbia Records. Los Tres con Ella, Las Hnas. Navarro and Lolita were signed by Musart Records. Eduardo L. Baptista was named president of the new board of directors of AMPRODIS (Mexican Association of Record Producers). CBS Records united all its enterprises (record production, record club, pub-CBS Records united all its enterprises (record production, record club, publishing and covers production), with Manuel Villareal as president. Jack Brown, president of Rainbo Records, was in Mexico for business meetings with Mario Freidberg of Tizoc. On March 21 Sir Joseph Loockwood, Chairman of the Board of EMI (Electrical and Musical Industries), came to Mexico City and at the next day gave a press conference. With him were Mr. Lloyd Dunn, international vice president of Capitol Records and William Cavendish, personal secretary to Mr. Loockwood to Mr. Loockwood.

APRIL: Juan Calderón resigned as advertising and promotion manager, of RCA Victor. Jorge Audiffred, sales manager and chief of promotion of Orfeon Records also resigned. Dusa Records accepted the resignation of Records accepted the resignation of Hugo Menniovich, sales manager of the company. Spanish idol Raphael signed to perform in Mexico in May. José Feliciano arrived in Mexico for a series of performances. La Rondalla Tapatía and Marco Antonio Muñíz recorded their first duet album at RCA. CBS released the "Festival of the Son of Israel." Italian singer Gianni Ales signed a contract with RVV label. Two new TV channels, 8 and 13 began operating in Mexico City. Bolivian folk singer Zulma Yugar arrived in Mexico. Capitol Records signed Brazilian group Bossa Tres. Orfeon Videovox moved factory and offices to Mexico. Enríque Guzand offices to Mexico. Enríque Guzmán left CBS to go independent with his own label "Acuario." His first recordings were done by himself and his wife, actress Silvia Pinal. From Puerto Rico, Chucho Avellanet came to perform in Mexico City.

MAY: With the assistance of God-MAY: With the assistance of Goddard Lieberson and Harvey Schein, president and vice president of Codlumbia Records, CBS Records celebrates the XX anniversary of its Mexican setup with a party attended by Manuel Villareal, vice president and general director of CBS Records, and Armando de Llano, Raúl Bejarano and Luis Bastón executives of this and Luis Bastón, executives of this company. Spanish idol Raphael made his debut on May 5 at the El Patie night club with the most tremendous success ever seen. Dick Jones of U.S. Capitol Records, arrived in Mexico for a special recording session with the National Symphonic Orchestra. Armando Manzanero released on RCA his own new composition, "Adoro. Carlos Lico followed him with the same song on Capitol Records. It Carlos Lico followed him with the same song on Capitol Records. In Mexico for a series of jazz performances were Dave Brubeck, Thelonious Monk and Dizzy Gillespie. Aurelio Bennassini became the new sales manager of Tizoc Records. Francisco J. Quintal was named assistant manager of Fermata and Meximusic publishing. RCA began selling new stereo. ing. RCA began selling new stereg.

LPs at the price of 2.35 Dls. Brubeck,

Monk and Gillespie were recorded by
CBS at a jam session, accompanied
by some Mexican musicians. Los Her
(Continued on Page Q-1042)



### SPAIN-1967 IN REVIEW

(Continued from page 40, Part II) vie Vartan were among the February visitors to Spain. This was the month of the "Strangers In The Night" boom, and the month when "Reach Out (I'll Be There)" started to make noise. The Pop Groups contest was held in February, and Leon and Raphael were named to sing the Spanish song in the Eurovision Song Contest.

#### MARCH

The first disks by L. E. Aute and Angeles were released. Both were hits. "Winchester Cathedral" reached No. 1 on the charts. Visitors included Antoine and Little Tony. Only one provided that the Son Parks. song from the San Remo Festival reached the charts: "Cuore matto," by Little Tony. "Something Stupid" started to break out.

Juan & Junior did it. Their song "La caza" became the first local copyright in the charts along with Eurovision's Spanish entry, "Hablemos del amor." The new Groups con-

test was held in Barcelona in the bull ring of Las Arenas. Sacha Distel, Rita Pavone, Los Surfs and Ray Charles visited Spain.

The Shadows and Palito Ortega met with considerable success in May. A song festival was held in Palma A song festival was held in Palma de Mallorca and won by Giorgio Gaber with "Maiorca, non ti dimentichero." Sammy Davis Jr. gave an excellent performance during his visit here. "Happy Together" and "Aleluya" hit big. The Pop Groups festival was held big. The Poin Madrid.

Los Brincos were given a big promotion in England. Their song, "El pasaporte," hit here, but nothing happened with it in England. Manolo Diaz waxed his first record as a cinger Los Angeles made the charts. nappened with it in England. Manolo Diaz waxed his first record as a singer. Los Angeles made the charts with their Spanish cover of "98.6." The Procol Harum's "Whiter Shade Of Pale" began to hit.

#### JULY

Sandie Shaw made her second visit

here while her "Puppet On A String" single was still in the limelight. The Benidorm Song Festival took place. First prize went to "Entre los dos," composed by Alfredo Domenech and by Tony Dallara and Betina. The Monkees' records began to become popular all over Spain in the discotheques. Numerous tourists visited Spain and bought folk records by the theques. Numerous tourists visited Spain and bought folk records by the thousand.

#### AUGUST

Oliver Despax paid us a visit. Los Brincos' "Lola" was a hit. The Me-norca Song Festival took place. First prize went to "Vuelvo a menorca," sung by Yolanda and Los Iberos song was penned by J. Gracia and L. Vila-

#### SEPTEMBER

British chanter Tom Jones visited Spain this month. Joel Manuel Serrat won the Catalan Record prize. The Festival of Mediterranean Song was held in Barcelona. The winning song was "La chanson du bonheur," composed by Guy Mardel and sung by Guy Mardel and Nancy Holloway.

Second place winner was "Com el vent," sung by Salomé and Dova. Third place winner (and the only one that reached the charts) was "Mulino a vento," sung by Little Tony.

"San Francisco" hit all over the country, as did the Beatles' "All You Need Is Love." Massiel presented her new song "La moza de los ojos tristes," and Los Bravos had their first film success with "Los chicos con las chicas."

#### NOVEMBER

This was the month of "Aranjuez mon Amour," based upon the famed Spanish piece, "Concierto de Aranjuez," and sung by Richard Anthony. Much discussion was devoted to the legal problems of Raphael and Hispavox, caused by Raphael's recording a disk on another label, HMV.

#### DECEMBER

Manolo Diaz made his first LP. The Christmas season caused a big boom in disk sales.

#### *MEXICO-1967 IN REVIEW*

(Continued from page 40, Part II) manos Castro returned from their performances at the Caesar's Palace in Las Vegas.

JUNE: Orfeon Records began dis-tributing the French label Barclay in Mexico. Musart Records signed a con-Mexico. Musart Records signed a contract with Cuban singer Rolando La-Serie, who immediately began recording for that label. Mexico will participate in the spectacular TV show "Our World" with the appearances of folk singers Tony Aguilar and Flor Silvestre. Philips Records released the debut album of Raphael, before he signed with Hispavox. Orfeon Records announced that its international department is organized already and will be handled by Guillermo Macedo with the foreign labels Roulette, Barclay, King, Metronome, Copacabana, Music Hall, Artone Gramophone, Polar Music, Budget Sound Alshire and Westminster. Leo Porias, general manager of Peerless Records, left town for New York, Germany and Switzerland, to meet with people of Telefunken and London. Marco Antonio Muñíz and Ballet Folklórico de Mexico registered as the best sellers of RCA. Carlos Alonso García became new international A&R rep of CBS, Isela Vega signed García became new international A&R rep of CBS. Isela Vega signed with Peerless. CBS signed a contract with conductor Gamboa Ceballos. Jimmie Nicol, the 5th Beatle, who has settled in Mexico for a short time, left for Los Angeles with arranger Eddy Quinn to introduce a new series of recordings made by them in Mexico. "Monkees Headquarters" was released by RCA in Mexico.

JULY: All the record companies of Mexico held up production until they could get an agreement with union musicians as to the revision of a collective contract. Alejandro Siegrist, who used to be ground director. a collective contract. Alejandro Siegrist, who used to be general director of Orfeon-Videovox, resigned from this company. His place has been taken by James J. Dupuis Jr. Capitol Records released "All You Need Is Love." American singer Vic Dana arrived in Mexico to do night club and TV shows. Manuel Villareal, Armando de Llano and Luis Bastón, executives of CBS Records, flew to Hollywood to take part in the annual CBS-Columbia convention. On July 8 Enríque Guzmán and Silvia Pinal married. Sergio Núñez Falcón resigned as public re-Núñez Falcón resigned as public relations manager of Capitol Records. Enrique Levendinger, owner of Fermata publishing and record label of Brazil, arrived in Mexico to talk business with Mario Freidberg. Guillermo Buerckle was named general sales manager of Orfeon Records. On July 27 the Union of Musicians and record manufacturers reached an agreement to start to work again immediately.

Armando Manzanero cut his first album at RCA.

bum at RCA.

AUGUST: Stanley West, repertoire manager of the international RCA subsidiaries, was in Mexico for two weeks. Eduardo L. Baptista, president and owner of Discos Musart, S.A., announced the release of a new label, "REX," which will operate completely independently. Estuardo Soto was named general manager of this company. Rogerio Azcárraga, president and owner of Orfeon Records, divided his A&R department into: the a go-go section (handled by Porfirio Reyna), section (handled by Porfirio Reyna), the standard catalogue (by Paco de la Barrera) and the international section (directed by Guillermo Macedo). Capitol Records released a spectacular album by the name of "Música y Voz de la Patria-Himno Nacional" with a recording of the Mexican national anthem and other traditional national anthem and other traditional Mexican marches and songs. Spanish composer Manuel Alejandro was in Mexico to compose the music for a new picture. Capitol Records hosted a cocktail party to introduce Mexican Priest Ramón Cue, whose LP "The Brocken Christ," was probably the best seller in Mexico during 1967. Peerless Records started auto stereo cartridge production. After four months of studying in the U.S. Tomás Muñoz, general director of Gamma Records, returned to Mexico.

SEPTEMBER: Dusa Records

Records, returned to Mexico.

SEPTEMBER: Dusa Records changed address to Insurgentes Sur 1877. United Artists sold more than 50,000 copies of the first album sung by Spanish singer Raphael. Folk singer Jose Alfredo Jiménez made his debut in Mexico City at a night club. Torrebruno at the same time was working at the Tampico Club. CBS released the album made in Mexico by Dave Brubeck and his quartet, accompanied by two Mexican musicians: "Chamin" Correa and "Rabito" Agueros. The name of the album is "Bravo; Brubeck." RCA released a spectacular album called "Instrumentals for Teenagers" with Los Sonidos FM using only Mexican compositions (some of them used in the picture "Los Adolescentes"). Louis Couttolenc Jr., Guillermo Infante and Rubén Fuentes from RCA, Eduardo L. Baptista from Musart, Manuel Villareal from CBS, Heinz Klinckwort from Peerless, Hans Schrade from Dusa, Andre Midani from Capitol and Mario Freideberg from Tizoc, will attend the Latin American Convention of Record Producers in Caracas, Venezuela. Disco Club CBS made a deal to handle the international catalogues of Dusa, Peerless and Capitol Records, to complement the direct sales SEPTEMBER: Dusa Records to handle the international catalogues of Dusa, Peerless and Capitol Rec-ords, to complement the direct sales by each of these companies. Fritz Hentschel took charge of Disco Club CBS. César Costa signed a new ex-

#### SPAIN'S ARTISTS WHO HIT THE CHARTS IN '67

Juan & Junior (Novola Records)

Raphael (Hispavox Records)

Raphael Brincos (HMV Records) (Novola Records)

(Columbia Records)

Los Pekenikes (Hispavox Records)

Bruno Lomas Los Salvajes (HMV Records) (HMV Records) Discophon Records) Manolo Escobar (Belter Records)

(Hispavox Records) (Hispavox Records) Los Pasos Karina Joan Manuel Serrat (Edigsa Records)

Salome (Belter Records) (Vergara Records) (Sonoplay Records) (RCA Victor Records Los Sirex Manolo Diaz Luis Eduardo Aute

(Novola Records)

(Hispavox Records) Los Angeles

(Titles: "La caza", "Nada", "Nos flata fe", "Bajo el sol", "A dos niñas"). (Titles: "Hablemos del amor", "Cuando tu no estás", "Al ponerse el sol").

"Cuando tu no estás", "Al ponerse el sol").
(Title: "Digan lo que digan").
(Titles: "El pasaporte", "Lola",
"Nadie te quiere ya").
(Titles: "La noto", "Los chicos con las chicas", "Uno come noi", "El loco soy yo", "Black Is Black").
(Titles: "Hilo de seda", "Lady Pepa", "Frente a Palacio", "Robin Hood", "Embustero y bailarín").
(Title: "Como ayer").
(Titles: Todo negro", "Mi bigote").
(Titles "Un beso en el puerto",
"Madrecita Maria del Carmen").
(Title: "Ojo por ojo").
(Title: "El libro de magia").
Titles: "Canço de la matinada",
"Ara que tinc vingt anys").
(Title: "Com el vent").
(Title: "Brindis" "Eva")

"Ara que tinc vingt anys").
(Title: "Com el vent").
(Title: "Brindis", "Eva").
(Title: "Bibi").
(Titles: "Aleluya No. 1", "Mi tierra, mi gente").
(Titles: "Rosas en el mar", "Aleluya", "La moza de los ojos tristes").

luya", "La moza de los ojos tristes"). (Titles: "98.6", "Dentro y fuera", "Soldados de papel").

#### SPAIN'S INDEPENDENT RECORD PRODUCERS

Aloin Milhoud Augusto Figueroo 39 Madrid

Melorix S.A. Pedro Muguruzo No. 8 Modrid

#### SPAIN'S RECORD STUDIOS

Hispovox Torreloguno 102 Modrid

Compoñío del Gromófono Odeón Urgel 234 Borcelono

Columbio Libertod 24 Modrid

Estudis Cimo Vollehermoso 14 Modrid

Estudios Celodo Av. Américo 22 Madrid

Belter Gomis 1 Borcelono

#### Mexico—1967 In Review

clusive contract with the American and Mexican Capitol Records companies.

OCTOBER: Musart Records got the OCTOBER: Musart Records got the distribution in Mexico of Velvet Records of Venezuela. Dusa Records hosted a cocktail party for the press to introduce two new budget classical labels. Those labels are Heliodor and Fontana. First recording of César Costa at Capitol: "Ciao amicci." Spanish singer Raphael went independent although he still has a contract signed although he still has a contract signed by the Hispavox label of Spain. Monkee Micky Dolenz arrived in Mexico just to see the Grand Prix. Micky declared that the group may perform in Mexico in the summer of the next year. Female singer Grace perform in Mexico in the summer of the next year. Female singer Grace Markay from U.S. was here. CBS held a cocktail party for Los Panchos who left town to perform in the Orient. Dusa Records announced the release of another label in Mexico under the name of "Canguro," with both on LP and EP.

NOVEMBER: Los Hermanos Carrión signed a new contract with Orfeon Records for \$4,000. Ray Anthony recorded an album in the (Continued on page 45, Part II)







































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**PARIS** 

FRANCE

Frank Sinatra Nancy Sinatra

The Sunlights

Sylvie Vartan

Sonny and Cher



### FRANCE -1967 IN REVIE

JANUARY

Decca names a new A & R man in France. He is Raymond Legrand, an excellent French composer. Through the label, Legrand begins to produce French artists. The first is Colette Renard who leaves Vogue to join husband Legrand's firm. Christian Fechner, Vogue A & R man is launching a new singer named Sullivan who will become a well known artist with his first composition, "Les Palais de l'Orient." At the beginning of the month, Jacques Dutronc is at the head of the chart with his greatest hit, "Les month, Jacques Dutronc is at the head of the chart with his greatest hit, "Les Playboys," Mireille Mathieu taking the first place just after with "Paris En Colère" which is the main theme of the motion picture, "Is Paris Burning?" ORTF jury chooses the song which will represent France at the Eurovision Song Contest in Vienna in April. Title is "Il Doit Faire Beau Là Bas." Lyries are by Pierre Delanoé and music by Hubert Giraud (SEMI publishing). It will be sung at the contest by Barclay artist Noëlle Cordier. Eddy Adamis, who manages the publishing department of United Artists here, produces for the first time a

French original record through that label. His artists are twin French girls named "Les Chéries." Philips artist Juliette Greco is spending the entire month in the USSR for an extensive tour. Charles Aznavour is singing in the States, Pete Seeger makes a stage appearance in Paris.

The month begins in Cannes where MIDEM is set. All the participators are enthusiastic and Bernard Chevry is able to say at the end, "See You At MIDEM In '68." Adamo's "Inch Allah" reaches first place on the French chart. For the first time one of his songs ("Je Vous Offre") is not published by Pathé Marconi. Adamo gives it to Françoise Pourcel, Frank Pourcel's daughter, to be the first copyright of her new publishing firm, France-Etoile. Chappell creates its own producing department. First production is an EP by new vocal group, Les Hamsters. The EP will be distributed in France, Belgium, Holland and Germany by CBS records. CBS welcomes to its French family inter-(Continued on page 50, Part II)

(Continued on page 50, Part II)

#### ARTISTS WHO HIT FRENCH CHARTS IN 1967

EMI EMI EMI

AK11212	WHO HILL
NAME	TITLE
Adamo	En Bandoulière
Adamo Adamo	Inch Allah Notre Roman
Adamo	Le Néon
Richard Anthony Richard Anthony	Fille Sauvage
	Aranjuez Mon Amou
Hugues Auffray Hugues Auffray	Blanche Caravelle C'Est Tout Bon
Alain Barrière	Va
The Beatles	Penny Lane
The Beatles	All You Need Is Lov
The Box Tops	The Letter
Petula Clark Petula Clark	C'Est Ma Chanson La Dernière Danse
Les Compagnons	La Chanson de Lara
de la Chanson	to chanson de tare
Dalida	Les Grilles de ma A
Pascal Danel	Les Neiges du Kilim
Joe Dassin	Les Daltons
Sacha Distel Sacha Distel	L'Incendie à Rio Ces Mots Stupides
Jacques Dutronc	Les Playboys
Jacques Dutronc	Les Cactus J'Aime Les Filles
Jacques Dutronc Jacques Dutronc Jacques Dutronc	Le Plus Difficile
Nino Ferrer Nino Ferrer	Le Téléphon
Claude Francis	Mon Copain Bismark
Claude François Claude François	Winchester Cathedra
Claude François	J'Attendrai Winchester Cathedra Car tout le monde a d'Amour
Claude François	Mais Quand Le Mat
Michel Fugain	Je N'Aurais Pas Le
Johnny Hallyday Johnny Hallyday Johnny Hallyday Johnny Hallyday Johnny Hallyday	Si J'étais Charpentie
Johnny Hallyday	Hey Joe Amour d'Eté
Johnny Hallyday	Les Chevaliers du Cie
	San Francisco Yoila
Françoise Maray Herman's Hermits	No Milk Today
Tremman's Tremms	THE MINE TODAY
Laurent	Ma Reine de Sabba
Scott McKenzie Enrico Macias	San Francisco J'Ai Peur
Enrico Macias	Les Millionnaires du
Enrico Macias	Dimanche Puisque l'Amour Con
Mireille Mathieu	Viens Dans Ma Rue
Mireille Mathieu	Viens Dans Ma Rue Paris En Colère
Mireille Mathieu	Adieu A La Nuit
Mireille Mathieu Mireille Mathieu	Adieu A La Nuit Pour Un Coeur Sans Ce Soir IIs Vont S'A
Eddy Mitchell Eddy Mitchell	Bye Bye Precheur Alice
Mana Mouskouri	C'est Bon La Vie
	Sour Qualle Etaila si
Michel Polnareff Michel Polnareff Michel Polnareff	Ta Ta Ta Ta Le Roi Des Fourmis
Michel Polnareff	Ame Caline
Procol Harum	A Whiter Shade of P
Anthony Quinn	I Love You, You Lov
Sandie Shaw	Puppet On A String
Sheila Sheila	L'Heure de la Sortie

Ne Joue Par Au Soldat Ballade en Novembre 2' 35 de bonheur

La Chanson de Lara

Aranjuez Mon Amour	EMI
Blanche Caravelle	Barclay
C'Est Tout Bon	Barclay
Va B	Barclay
Penny Lane	Odeon
All You Need Is Love	Odeon
The Letter	Stateside
C'Est Ma Chanson	Vogue
La Dernière Danse	Vogue
La Chanson de Lara	CBS
Les Grilles de ma Maison	Barclay
Les Neiges du Kilimandjaro	AZ
Les Daltons	CBS
L'Incendie à Rio	EMI
Ces Mots Stupides	EMI
Les Playboys	Vogue
Les Cactus J'Aime Les Filles	Vogue
Le Plus Difficile	Vogue Vogue
Le Téléphon	Riviéra
Mon Copain Bismark	Riviéra
J'Attendrai	Philips
Winchester Cathedral	Philips
Car tout le monde a besoin	Philips
mais Quana Le Matin	Philips
Je N'Aurais Pas Le Temps	Festival
Si J'étais Charpentier	Philips
Hey Joe Amour d'Eté	Philips Philips
Les Chevaliers du Ciel	Philips
San Francisco	Philips
Voila	Vogue
No Milk Today	EMI
Ma Reine de Sabbat	AZ
San Francisco	CBS
J'Ai Peur	EMI
Les Millionnaires du Dimanche	EMI
Puisque l'Amour Commande	EMI
Viens Dans Ma Rue	Barclay
Paris En Colère	
A Control A Los Missis	Barclay
Adieu A La Nuit Pour Un Coeur Sans Amour	Barclay
Adieu A La Nuit Pour Un Coeur Sans Amour Ce Soir Ils Vont S'Aimer	
Viens Dans Ma Rue Paris En Colère Adieu A La Nuit Pour Un Coeur Sans Amour Ce Soir Ils Vont S'Aimer Bye Bye Precheur	Barclay Barclay Barclay
Alice	Barclay Barclay Barclay Barclay Barclay
Bye Bye Precheur Alice C'est Bon La Vie	Barclay Barclay Barclay Barclay Fontana
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis ie né	Barclay Barclay Barclay Barclay Fontana
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis	Barclay Barclay Barclay Barclay Fontana
Bye Bye Precheur Alice C'est Bon La Vie	Barclay Barclay Barclay Barclay Barclay
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ AZ Deram
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ AZ Deram EMI
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me Puppet On A String	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ AZ Deram EMI Vogue
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me Puppet On A String L'Heure de la Sortie	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ Deram EMI Vogue Philips
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me Puppet On A String L'Heure de la Sortie La Famille	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ Deram EMI Vogue Philips
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me Puppet On A String L'Heure de la Sortie	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ Deram EMI Vogue Philips Philips
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale Love You, You Love Me Puppet On A String L'Heure de la Sortie La Famille Adios Amor	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ Deram EMI Vogue Philips
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me Puppet On A String L'Heure de la Sortie La Famille Adios Amor Le Kilt The World We Knew Jackson	Barclay Barclay Barclay Barclay Fontana AZ AZ AZ Deram EMI Vogue Philips Philips Philips Philips
Bye Bye Precheur Alice C'est Bon La Vie Sous Quelle Etoile suis je né Ta Ta Ta Le Roi Des Fourmis Ame Caline A Whiter Shade of Pale I Love You, You Love Me Puppet On A String L'Heure de la Sortie La Famille Adios Amor Le Kilt The World We Knew	Barclay Barclay Barclay Barclay Barclay Fontana AZ AZ AZ Deram EMI Vogue Philips Philips Philips Philips Reprise

PUBLISHER	NATIONALITY
Pathé Marconi	Belgian
Pathé Marconi Pathé Marconi Pathé Marconi	Belgian Belgian
Pathé Marconi Pathé Marconi	Belgian Belgian
	_
Essex	French French
Unpublished	
La Compagnie La Compagnie	French French
P	French
Bretagne	
Northern-	G.B.
Tournier Northern-	G.B.
Tournier	•
	USA
Vogue International	
SIM	French
Francis Day	French
France Mélodie	French
Rideau Rouge	French
Rideau Rouge	French
Musique 18	French
	French
Prosadis Chappell	French
Alfa	French
Alfa Alfa	French
Alfa	French
Alfa	French
Beuscher	French
Beuscher	French
Pigalle SEM1	French
SEMI	French French
Pigalle	Hendi
Tournier	French
Comtesse	French
France Mélodie	French
Tulsa	French
Pigalle	French
lutti	French
Tournier	French
Alpha	French
Harmonia- Plante	G.B.
Tutti	French
Francis Day	USA
Cirta Cirta	French
Cirta	French
Cirta	French
Ventura	French
Salabert	French
Salabert	French
Salabert	French
Beuscher	French
Barclay SEMI-Barclay	French
SEMI-Barclay	French
April Music	Greek
SEMI SEMI SEMI SEMI	French
SEMI	French French
SEMI	French
Essex	G.B.
Chappell	USA
Tutti	G.B.
Carrère Carrère	French French
Carrère	French
Carrère	French
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#### Mexico-1967 In Review

(Continued from page 42, Part II) (Continued from page 42, Part II) studios of Discos Capitol de Mexico, S.A. including in his repertoire several compositions by Armando Manzanero. Enríque Noriega is the new sales manager of Dusa Records. Jose Manuel Vidal Zapater, president of Gamma-Hispavox labels, arrived in Mexico. Roulette-Tico Records has started to work in Mexico under the name of Discos Tico, S.A., having as general manager Jese Ades, as sales manager Luis Fernández García and as assistant sales and promotion manager Antonio de la Serna. Discos Rex, as assistant sales and promotion man-ager Antonio de la Serna. Discos Rex, the new label that came to life a few months ago, already has in catalogue 80 LPs. Gamma Records sent a circular announcing that Tomás Muñoz leaves the company on January 1st to join the Spanish label Hispavox. His place will be taken by Carlos J. Camacho. From the same company we were informed that Fidel Barquet will be sales chief and that Luis Moyano will remain as production manager. Orfeon Records announced Mariano Rivera Conde as new general manager of the record division and Mariano H. Villalobos as general manager of Orfeon-Videovox. Capitol Records released the second album by Mexican revelation 1967 Carlos Lico. At the same time Musart cut the ninth album of Alberto Vázquez. Capitol released the new Beatles single, "Hello, Goodbye" and "I Am The Walrus."

# WHAT NOW MY LOV

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### LE GRAND MEAU

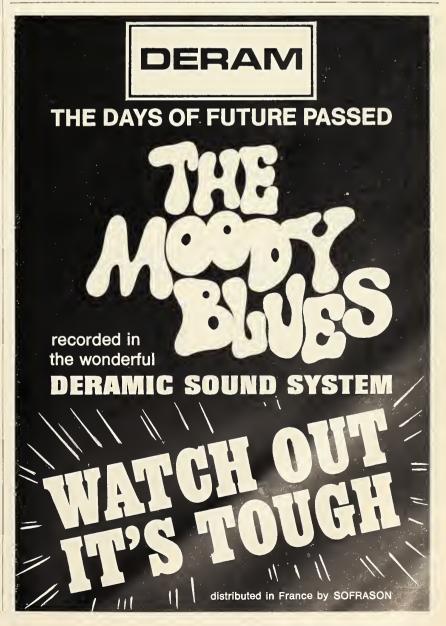
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MUSIK PRODUKTION

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(The Last Waltz) (Talking Love)

#### SACHA DISTEL-FRANCE

(Irene von Avignon)

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(Problems)

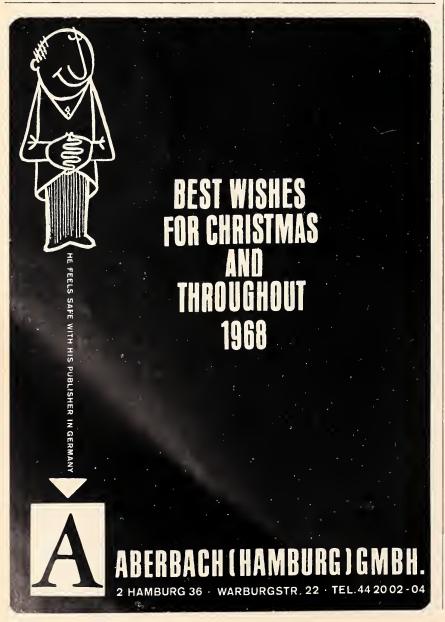
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(Rosen ohne Dornen)

#### RENE CAROL-PETER RUBIN WILLY SCHNEIDER-GERMANY

Cologne, Germany

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#### GERMANY-RECORDS TO HIT TOP 3 ON GERMAN CHARTS DURING 1967

\*Eine handvoll Reis (A Hand Full of Rice)-Freddy Quinn-Polydor-Edition

Bend It-Dave Dee, Dozy, Beaky, Mick & Tich-Star Club-Minerva Music/ R. von der Dovenmuehle

Little Man-Sonny & Cher-Atlantic-Edition Intro/Meisel

\*Moderne Romanzen (Modern Romances)-Peter Alexander-Ariola-Hans

\*Good Night My Love-Roy Black-Polydor-August Seith Music

Dear Mrs. Applebee-David Garrick-Pye-Rolf Budde Music \*Frech gekuesst ist halb gewonnen—Siw Malmkvist—Metronome—Minerva Music/R. von der Dovenmuehle

\*Frag nur Dein Herz (Ask Your Heart Only)-Roy Black-Polydor-Hans

\*Das Glueck ist Rosarot (Luck Is Red Like Roses)—Cliff Richard—Columbia— Eddition Accord

I'm A Believer—The Monkees—RCA Victor—Hans Gerig Music \*Es ist so schoen, dass es Dich gibt (It's Wonderful that You Exist)—Connie Francis—MGM—Francon/Schneider Music

Memories of Heidelberg-Peggy March-RCA Victor-Melodie der Welt \*Spanisch war die Nacht (Spanish Night)-Peter Alexander-Ariola-Hans

\*Lass die Sonne wieder scheinen (Let the Sun Shine Again)-Ronny-Telefunken-Edition Maxim

Penny Lane—The Beatles—Odeon—Rolf Budde Music

Let's Spend The Night Together-The Rolling Stones-Decca-Hans Gerig

Touch Me, Touch Me!-Dave Dee, Dozy, Beaky, Mick & Tich-Star Club-Minerva Music/R. von der Dovenmuehle

Schiwago Melodie-Maurice Jarre-MGM-Hans Gerig Music

Puppet on a Strong-Sandie Shaw-Hit Ton-Deutsche Vogue-Hans Gerig

\*Morgen Beginnt die Welt (The World Begins Tomorrow)-Freddy Quinn-Polydor-Edition Doma/B. Kaempfert

Somethin' Stupid—Nancy & Frank Sinatra—Reprise—Chappel Music/A, Seith Meine Liebe zu Dir (My Love For You)-Roy Black-Polydor-Riva Music/

Ha Ha Said The Clown-Manfred Mann-Fontana-Edition Fanfare/P. Kirsten Okay!—Dave Dee, Dozy, Beaky, Mick & Tich—Star Club—Minerva Music/R. von der Dovenmuehle

All You Need is Love—The Beatles—Odeon—Northern/Rolf Budde Music

A Whiter Shade Of Pale-Procol Harum-Deram-Hans Gerig Music

San Francisco-Scott McKenzie-CBS-Edition Intro/Meisel

Death of a Clown-Dave Davies-Deutsche Vogue-Aberbach Music Romeo und Julia (Romeo And Julia)—Peggy March—RCA Victor—Rolf Budde

Jackson—Nancy Sinatra & Lee Hazlewood—Melodie der Welt/Michel

We Love You—The Rolling Stones—Decca—Hans Gerig Music \*Adios—Ronny—Telefunken—Maxim Massachusetts-The Bee Gees-Polydor-Rudolf Slezak Music/Yaskiel

Excerpt from a Teenage Opera-Keith West-Odeon-Francis, Day & Hunter/ Borneman

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The Seasons Greetings

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Siggi Hoppe (German)

Michael Holm (German)

Udo Juergens (Austria)

Renate Kern (German)

The Lords (German)

Manuela (German)

Peggy March (American)

Baby Come Back Wottalottalove The Letter Der Babyspeck ist weg A Man In The Woods Mr. Cannibal Das Schoenste Maedchen Der Welt Le Telefone Eine Handvoll Reis Morgen beginnt die Welt Es ist so schoen, dass es Dich gibt Please Mr. Moveng Man Dear Mrs. Applebee Barcarale 66 Augen wie 2 Sterne Sommerblau Ein Ring aus Gold Ich Mach' Protest Wenn die bunten Fahnen wehen Engelbert Humperkinck (British) The Last Waltz Release Me 10 Kosaken, kein Gewehr SOS-Herz in Not The Pracol Harum (British) A Whiter Shade Of Pale Immerwieder geht die Sonne auf Maurice Jarre (American) USA Schiwago-Melodie Wanda Jackson (American) USA Wenn der Abschied Kommt Dandy Deadend Street Waterloo Sunset Lass den dummen Kummer Gloryland Scott McKenzie (American) USA San Francisco Monsieur Dupont Lord Leicester Little Bit O'Soul The Music Explosion (American) Ein neues Spiel, ein neues Glueck Frech gekuesst ist halb gewonnen Mal nicht gleich den Teufel an die Wand Romea und Julia Memories af Heidelberg Siw Malmkvist (Swedish)

RMANY - ARTISTS WHO HIT Maderne Romanzen Spanisch war die Nacht Verbatene Traeume Der letzte Walzer Dein Herz das muss aus Gold sein Penny Lane All You Need Is Love Ta Love Somebody Massachusetts Du Allein Gaad Night My Love Frag Nur Dein Herz Meine Liebe zu Dir Siebenmeilenstiefel Sag mir noch nicht gute Nacht Soulfinger Death Of A Clown Zabadak—Okay!Bend It— Hard To Lave You—Save Me— Touch Me, Tauch Me Sunshine Superman

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Marian (German)

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FRANZ BECKENBAUER
ROY BLACK
GRAHAM BONNEY

GERT BOETTCHER EVE ANDY FISHER FREDDY REX GILDO

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Mezzy Chzistmas and a Happy New Year to you all Michael Arends

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FOR GERMANY'S TOP POP HITS

SEASON'S GREETINGS

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### ARGENTINA—1967 IN REVIEW

1967 has been a year of contradictory trends in the market, a general lowering of sales that affected practically all the companies and lasted several months, leading to conservative predictions for 1968 and a state of uncertainty regarding what sort of music will be preferred in the next twelve months. Several important visits like those of Spanish chanter tis, like those of Spanish chanter Raphael, Italian stars Milva and Mina, Spanish Carmen Sevilla, U.S. Jose Feliciano and British group Herman's Hermits provided international talent for the season. The trend towards budget-priced records gained strength, once more, while several companies were planning special sales campaigns for '68. This is a more detailed season, when the detailed account, month by month, of the main events of '67:

JANUARY

JANUARY
Odeon releases second LP backed by discotheque "Mau Mau" for sale exclusively at this nightclub. RCA's Adolfo Pino reports revamping of that diskery: his new post is A&R, advertising and international planning. Sicamericana starts expansion plans for the year. Odeon promotes budget-priced "Coleccion Musical" with heavy advertisement investment. CBS' Di

Aroya, Rosamel
Argentino, Carlos
Bondo De Magollanes
Barbara & Dick
Cinco Del Ritmo
Dan, Leo
Figueroa Reyes, Hernan
Gatos, Los

Gatos, Los In, Los Iracundos, Los Imperial, Cuarteto Ortega, Polito Perez, Pepito Pibes Latinos Puppy, Nopoleon Sandro Wawanco, Los

Guglielmo reports that December '66 has been the biggest yet. RCA strenthens Tamla-Motown catalog. Disc Jockey reports releases of LP's by its artists in several European and Latin American countries.

**FEBRUARY** 

FEBRUARY
Microfon's Norberto Kaminsky makes two trips to Chile, Mexico and the U.S. Ambitious tape export plans are developed. Dial increases promotion of Time Records releases. Chico Buarque's "A Banda" reaches top of the lists. Cuarteto Imperial reaches two million records sold for CBS. Fermata reports adding of Ariston to the catalogs it represents. Johnny Hallyday visits Argentina; Sacha Distel is also here.

MARCH

Palito Ortega jets to Europe for filming business and some performances in Spain and Italy. A radio promotion survey service is started. Jose Feliciano's visit proves to be a smash success. Disc Jockey releases Peruvian Sono-Radio recordings. Jorge Cofrance receives Coldon Record from Cafrune receives Golden Record from CBS for his folk music records. Music Hall starts releasing Ember. Mexican Trio Los Panchos tours Argentina. Paul Anka visits the country. Odeon

strats campaign promoting Liberty

APRIL
Spanish chanter Rapheal arrives at the end of the month, hits the charts and TV ratings. Microfon releases Kama-Sutra of the States. Prodisa starts 20th Century Fox releases. Brenner of Fermata travels to Europe presenting the paintings of his "14 With Tango" LP, afterwards Brazilian topper Lebendiger comes to Buenos Aires on business talks. Raul Matas Aires on business talks. Raul Matas starts "Telemusica" on Channel 11, launches "Top Tunes" lists through it. Odeon starts promotion of Tom Jones.

MAY

Raphael's sales gather comments from all the trade. Adolfo Pino of RCA travels to Europe to promote local repertoire. Italian chantress Milva visits Buenos Aires, is feted by CBS with cocktail party and promotion. Selasco of Music Hall reports start of trip to Japan and Europe. Libertad Lamarque obtains box office smash with Spanish version of "Hello Dolly!"

Brazilian artist Chico Buarque visits Buenos Aires, cashes on the success of "A Banda". Philips releases "The Story of Tango" by Astro Piazzolla.

JUNE

JUNE

Juan Ramon takes part in Benidorm Festival in Spain. In widely discussed move TV producer Kleinman decides to allow no more dubbing in his program. Microfon contracts U.S. folk-rock duet Jasmine & Richard. Colombian chantress Leonor Gonzalez Mina arrives in town Odeon start Colombian chantress Leonor Gonzalez Mina arrives in town. Odeon start promo campaign for folk music. RCA strats promoting Spanish chantress Massiel and reports visit in near future. The Swingle Singers arrive from Europe for stage & TV appearances; Philips arranges cocktail parties and a press conference. Carmen Sevilla is also here, contracted by Channel 9.

JULY

Miguel Savavia opens new night club with other artists, Grupo Vocal and Edmundo Rivero Jr.: "Nuestro Tiempo". Leo Dan obtains box office (Continued on page 51, Part II)

#### ARGENTINA'S MANAGERS AND AGENTS

ARGENTINIAN ARTISTS TO HIT TOP 10 IN 1967 Brovo Mottos Astral Astral Ageart Ageart Arguello Continental Impulso Fabion Ross Impulso Carlos Furman Astral Guitierrez

Exito

NAME NAME
Ageart
Alvorez
Arguello
Astral
Balatti
Barujel
Bravo Mottos
Candilejas
Cancelo-Uonda
Contemporonea
Continental
Curi
Escala Musical
Exito
Gutierrez
Impulso Gutterrez Impulso Producciones Capalbo Romos, Dino Romani & Asociados Ross Fabian Show

MANAGER Hugo Stabile Eduardo Alvarez Juan C. Argüello Oscar Anderle Juan Balatti Leonardo Borujel Leonardo Borujel
Brovo
Don Filinto
Cancelo
Bernardo Noriega
Rouco
Curi
Carlos Ballon
Torres
Doniel Gutierrez
Lopez Furst
Alfredo Capalbo
Dino Pamos
Hugo Romani
Fabian Ross
Roberto Caballero ADDRESS
Calloo 468
Montevideo 665
Libertad 434
Cangollo 1615
Parana 123
Cangallo 1457
Bme Mitre 1773
Parana 123
Corrientes B48
Uruguoy 252
Suipacha 472
Av. P. R. S. Peño 825
Bme Mitre 1773
Bme Mitre 1773
Corrientes 848
Cangallo 1615
Bolivar 160
Corrientes 848
Moipu 464
Terrada 259
Av. P. R. S. Peña 615 ADDRESS PHONE PHONE 45-7957 46-0996 35-2B54 35-2854 45-3987 45-3971 46-0651 46-6401 40-5780 46-6493 45-51B7 40-3620 49-3000 46-4740

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and

LOS FRONTERIZOS — OSVALDO PIRO — ANDRE — ASTOR PIAZZOLLA — MERCEDES SOSA — LAS VOCES BLANCAS — JULIA ELENA DAVALOS — HORACIO SALGAN — EDMUNDO RIVERO — OSVALDO PUGLIESE

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ARGENTINA

### ARGENTINA'S SONGS & ARTISTS TO HIT TOP 10

Adamo, Salvatore

Anthony, Richard Araya, Rosamel

Argentino, Corols Banda De Magollanes Barbara & Dick

Bobo, Willie Blue Comets Carlos, Roberto

#### Caravelli

Cinco Del Ritmo Cinquetti, Gigliola Chico Buarque Cornaby Street Set Corrales, Manolo Dan, Leo Donovan Feliciano, Jose

Figueroa, Reyes
Gatos, Los
Goich, Wilma
Hallyday, Johnny
Hebb, Bobby
Herman's Hermits
In, Los
Iracundos, Los
Imperial Cuarteto
Laforet, Marie
Little Tony
McKenzie, Scott
Miltinho
New Vaudeville Band
Ortega, Palito

Puppy, Napoleon Quinn, Anthony Raphael

Sinatra, Nancy

Perez, Pepito

Pibes, Latinos Pourcell, Frank

Shaw, Sandie Sandro

Sheila Sinatra, Frank

# "J'Aime" "Mes Moins Sur Tes Hanches" "Aranjuez Mon Amour" "Propiedad Privada" "No" "El Equipo de Jose" "Campeones Americanos" "Funeral del Labrador" "Sacale las Bolas a Tu Fusil" "Mon Amour Mon Ami" "Yellow Submarine" "Penny Lane"

"Yellow Submarine"
'Penny Lane"
'All You Need Is Love"
'Sock It To Me"
'End of a Love"
'Pajaro Amarillo"
'Namoradinha de un Amigo Meu"

'Namoradinia de un ' 'Esqueca''
'So Vou Gostar''
'Puppet on a String''
'Merci Cherie''
'Vuelo 502''
'Rosa Nera''

Rosa Nera
'A Banda''
'A Was Kaiser Bill's Batman''
'Estoy de Rodriguez''
'Por un Caminito''
'There is a Mountain''
'Sin Fe'

'Sin Fe''
'La Carcel de Sing Sing''
'Amor Gitano''
'Con su Blanca Palidez''
'Tendras Un Altar''
'La Balsa''
'Il Diritto D'Amare''
'Noir C'est Noir''
'Sunny''

"La Balsa"
"Il Diritto D'Amare"
"Noir C'est Noir"
"Sunny"
"There is a Kind of Hush"
"A Whiter Shade of Pale"
"Es la Lluvia que Cae"
"Chola No Quiere Cholo"
"Mon Amour, Mon Ami"
"Cuore Matto"
"San Francisco"
"Amor de Pabre"
"Winchester Cathedral"
"Que Pasará"
"Que Pasará"
"La Felicidad"
"Todo es Mentira"
"Dos Años"
"La Carcel de Sing Sing"
"Amor de Pobre"
"Vamos a la Cama"
"Merci Cherie"
"Paris Brule-T-11?"
"Little Man"
"Trisagio del Soltero"
"I Love You"
"Cuando Tu No Estas"
"Hablemos del Amor"
"Amo"
"Puppet on a String'"
"Los Manos"
"Quiero Llenarme de Ti"
"Bang Bang"
"Strangers in the Night"
"These Boots are Made For Walkin'"
"How Does That Grab You, Darlin'?"
"Un Homme et Une Femme"
"Lara's Theme"
"Summertime"
"Sulence is Golden"
"Even Bad Times are Good"
"Tutta La Gente"
"El Conductor"
"Villo Cariño"

Stewart, Billy Tremeloes

Vanoni, Ornella Von, Ronnie Wawanco, Los

# Odeon Odeon Odeon Diss Jockey Siss Jockey Ala-Nicky RCA RCA RCA RCA Odeon Odeon Odeon Philips CBS Ariel CBS CBS CBS CBS CBS

LABEL

Not Published Edomi Fermata Fermota

PUBLISHER

Korn Korn

Korn Fermata Fermata Relay Fermata Relay Melograf Korn

Melograf Edami Korn

Korn Fermata P. Domain Fermata Ricordi

Microfon
CBS
CBS
Disc Jockey
CBS
CBS
CBS
RCA
RCA
RCA
RCA
CBS
RCA
CBS Melograf Odeon Fermata Relay Smart Edami Relay Fermata Relay Fermata Korn

Smart Quinto Relay Neumann

Music Hall
Music Hall
Music Hall
CBS
Odeon
Philips
RCA
RCA
RCA
RCA
Disc Jockey
Disc Jockey
Disc Jockey
Odeon
Odeon
Odeon
Odeon
Odeon
Music Hall
CBS
CBS
Philips
Microfon
CBS
CBS
Philips

Ricordi Fermata Korn

#### France—1967 In Review

(Continued from page 44, Part II) national artist Patachou. During the month, Petula Clark, Donovan, Jean Pierre Ferland visit Paris.

'El Conductor'' 'Villo Cariño''

MARCH

Adamo tops the chart all month long. United Artists presents am EP with music from the Burt Kennedy film, "Return of the Seven" ("Le Retour Des Sept"). Philips releases an EP with music from the film, "Les Corrompus" ("The Corrupt Ones"). Philips is also working very hard to promote and launch internationally its new orchestra, which is under the direction of Paul Mauriat. Les Nouvelles Editions' Eddie Barclay completes a deal with Columbia Pictures for pub-Editions' Eddie Barclay completes a deal with Columbia Pictures for publishing in France songs from the latter's films in original and French versions. The first film to which the deal applies is the Matt Helm flick, "Murderer's Row." CBS artist Rosy Armen is now gaining popularity in France after her very successful tours in the USSR. Johnny Hallyday is in Argentina and Brazil for an extensive tour.

#### APRIL

APRIL
René Desmarty, Beuscher A & R
man, signs a contract with Hubert
Marks. The Beuscher Publishing Company will now represent E. B. Marks,
Alameda Music Corp, and Piedmont
Music Corp. in France, Belgium,
Luxemburg, and all the Francophone
countries. Phillippe Boutet (CBS
will produce for Chevalier, CBS
will produce for Chevalier's 80th
birthday an LP with 12 new songs.
EMI presents the first singles on the
Stateside label in France. Everybody
is happy with the third place taken

in the Eurovision Song Contest by the French song, "Il Doit Faire Beau Là-Bas," which was written by Pierre Delanoé and Hubert Giraud (SEMI publishing). The French representative, Noëlle Cordier, who sang the song at the contest, received great praise for her performance, the "Grands Prix International Du Disque De L'Académie Charles Cros" are awarded. Anne Sylvestre (Philips), Régine (Pathé), Jacques Dutronc (Vogue), Patrick Abrial (CBS) are among the winners. A new record label bows in France. "It's name is "Disques R." A new English group is pacted by Impact records. The Rolling Stones gone to Paris for a stage appearance. pearance.

Jacques Enoch is elected president of the S.A.C.E.M. (Societé des Auteurs, Compositeurs et Editeurs de Musique) Board of Directors. Riviera is instituting a strong sales campaign to further promote the Stax label in France. This company will also distribute the Chess label in France. Dauyel Gérard forms his own producing company with a label, P.D.G. (Productions Danyel Gérard). Leonard Whitcup, managing director of Music Music Music Inc., is in Paris for business meetings. Petula Clark, who has been at the top of the chart for six weeks, gives way to Jacques Dutronc and his song "J'Aime Les Filles." A new label appears on the market: Relax. It is distributed by Iramac France. The success of the British song, at "Puppet On A String," the recent Eurovision contest is ratified by the sales of Sandie Shaw's record. 150,000 copies have (Continued on page 51, Part II)

(Continued on page 51, Part II)

#### ARGENTINA – 1967 IN REVIEW

(Continued from page 49, Part II) smash with new film "La Muchachada de a Bordo". CBS wins "leading case" against cartridge pirate copying. Music Hall widens Durium catalog releases. Odeon revamps its A&R Dept. Music Hall's Selasco reports that sales are running 20% ahead of estimates. Famous releases Italian label FP-4. Prodisa launches ABC-Paramount, previously held by Famous.

Several artists arrange business trips to Chile: Juan Ramon, Yaco Monti and Los Tucu Tucu are among them. Modern folk group Los Zupay is inked by Trova, fulfils successful contract at the Payró Theater. HyR releases several Common Ariola records, starting the Payro Theater. HyR releases several German Ariola records, starting action on this catalog. New Beatles' LP show exceptional sales. Jose Feliciano returns to Buenos Aires on new and once more successful trip. First "hippie" record here, "San Francisco-Flowers on Your Hair", is successfully released by CBS.

#### SEPTEMBER

France—1967 In Review (Continued from page 50, Part II)

'been sold in one month. That song is recorded in French by Sandie herself and by Les Parisiennes (Philips), Les Compagnons de la Chanson (CBS), Luis Mariano (EMI), Frank Pourcel (EMI), Caravelli (CBS), Georges Jouvin (EMI), Yvette Horner (EMI) and Aimable (Vogue). Ray Charles is in Paris for a one night appearance at the Salle Pleyel. The triennal I.F.P.I. (International Federation of Phonogradic Industry) general coun-

I.F.P.I. (International Federation of Phonogradic Industry) general council meets in Paris. Over one hundred participants are present. The first order of business for the council is the election of Henri Froment as the new IFPI president. IFPI members also welcome into their association ten new countries including the USA, Argentina, Australia, Brazil, Chili, Columbia, the Congo, Peru, South Africa and Uruguay.

bia, the Cong and Uruguay.

CBS gets top of the lists with "Trisagio del Solero', a non-musical rec-

ord; sales exceed 70,000. Brazilian chanter Eduardo Araujo visits is anchanter Eduardo Araujo visits is announced. Several diskery toppers travel to Caracas, Venezuela, to Latin American Federation meeting. Antonio Prieto visits Buenos Aires, video tapes several programs. Edmundo Rivero starts tour of Latin American countries. Leo Dan returns from short trip to Chile. Philips' manager Persichini travels to Europe. Odeon starts releasing Deram and Immediate.

#### OCTOBER

OCTOBER

Microfon gets strong record with Billy Stewart's version of "Summertime". Topper Norberto Kaminsky travels to Chile, strats International promo campaign. Surco pushes strongly Atlantic/Atco records. RCA releases LP by local group Los Iracundos, recorded in Rome. Quinto forms Publishing house. A delicate situation arises by the contracting of Raphael in Spain by other label than Hispavox while his contract is seemingly still in force; the affair is widely commented here, because of success of this artist.

Liberty's president visits Buenos Aires. Rosamel Araya receives golden record. Leo Dan starts shooting fourth. Fermata leaves association with Odeon, studies other offers. Appear new albums by Palito Ortega, Los Gatos and others in giant RCA

singles. "The Philips turnover for the four months of this year is exactly the same as for the same period last year,"

the Olympia. Lucien Adès, who manages his own firm, Adès Records, is elected to direct the SNICOP promotion campaign. Young singer Guy Mardel leaves AZ records to join CBS. Mardel leaves AZ records to join CBS. Famous French soprano sax player Claude Luter is awarded the "Grand Prix du Disque 1967 du Jazz Club de France." Philips Records signs a contract with Radio Luxemburg to produce during the summer holiday a live promotional broadcast. The "Chambre Syndicate des Editeurs de Musique" council takes place in Paris on June 20th. The board of directors immediately elects the committee. President is Rolf Marbo. Vogue Records Inc. is working hard to launch the new dance called the

NOVEMBER

DECEMBER

(Continued on page 52, Part II)

same as for the same period last year," announces Louis Hazan. At the same moment Léon Cabat says that Vogue's turnover for the year 1966 showed an increase of more than 37% compared with 1965. Turnover for the first months of the current year is reported to be about 30% up from the same period last year. period last year.

Dave Brubeck and Louis Armstrong are the main performers at the 8th "Festival International du Jazz d'Antibes-Juan les Pins," organized by Jacques Hebey. Sammy Davis Jr. is the leader of an American program at

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**BEST WISHES** 

The song contest, "La Rose de France 1967," takes place in Antibes from June 23rd to June 25th. There are 24 participants. Winners are "Les Troubadours" a folk group cut by AZ records. Their song, "Le Vent Et La Jeunesse," is published by La Compagnie. Tutti is enjoying great success with the sheet music sales of "Puppet On A String." 10,000 scores of the Sandie Shaw hit have been sold in two months. 20 pressing machines are working night and day at ACEM de Tourouvre to produce the Procol Harum's single, "A Whiter Shade Of Pale" for Deram. 200,000 copies have been sold in two weeks. This event will mark the start of a French market revolution: EPs giving way to

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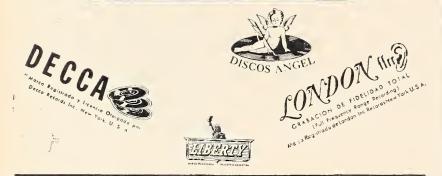
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"Sabados Circulares"
Channel 13, Saturdays, 2 to 8 P.M.
Emcee and producer: Nicolas Mancera
Artists: Palito Ortega, Ramona Galarza, Yaco
Monti and others

"Hotel Carrousel" Channel 13, Mondays 9 to 10 P.M. Emcee: Edith Boado Artists: Palito Ortega, Violeta Rivas, Nestor Fabian and others

"El Special" Channel 9, Mondays 9 to 10 P.M. Producer: Miguel de Calasanz Emcee: Silvio Soldam

Artists: Rosamel Araya, Roberto Yanes are visitors

"Comienza El Show"
Channel 11, Tuesdays 9 to 10 P.M.
Producer: Ruben Machado
Artists: Con's Combo, Ginamaria Hidalgo and others

"Telemusica"
Channel 11, Daily 1 to 2 P.M.
Producer: Manuel Iglesias
Emcee: Raul Matas
Artists: Pepito Perez, Edith Vick, The Mac Ke
Mac's and others

#### ARGENTINA'S LEADING DISK JOCKEY PROGRAMS

"Modart En La Noche" Radio Excelsior, Daily, 11:30 P.M. to 2 A.M. Producer: Ricardo Kleinman

"Escalera A La Fama"
Radio Excelsior, Daily, 12:30 A.M. to 1 P.M.;
2:30 to 3 P.M.; 4:30 to 5 P.M.; Saturdays,
5 to 8 P.M.

Producer: Ruben Machado

"Servicentro Musical"
Radio Libertad, Daily, 6:30 to 7:30
Producer: Miguel Angel Merellano
"Show Brilliante"
Radio Splendid, Daily 9 to 10 A.M.
Dick Jockey: Hugo Guerrero Marthineitz

#### ARGENTINA'S LEADING RECORDING STUDIOS

INDUSTRIAS ELECTRICAS Y MUSICALES ODEON SA Cordoba 669, Buenos Aires.

DISCOS CBS SA Paraguay 1583, Buenos Aires.

ESTUDIOS TNT Santa Fe 1050 Buenos Aires.

ESTUDIOS SAN MARTIN Tucuman 451. Tucuman 4: Buenos Aire

SICAMERICANA SA J. E. Uriburu 40, Buenos Aires.

PHONOGRAM SAIC

ESTUDIOS ION Hipolito Yrigoyen 2512, Hipolito Yright Buenos Aires

ESTUDIOS GUEMES Lavalle 655, Buenos Aires.

ESTUDIOS PHONAL Santa Fe 3117, Santa Fe 3 Buenos Aire

ESTUDIOS NEUMANN Maipu 235, Buenos Aires.

ESTUDIOS AUSTRAL Rio Bamba 1058, Buenos Aires.

#### France—1967 In Review

"skate." "Jackson," by Nancy Sinatra is being strongly promoted. CBS, Decca, and Pathé Marconi release several singles in July. This marks a new step in the singles market development.

#### AUGUST

The board of directors of Sofrason (which has the Decca label) and A.R.E.A. (RCA) elect a new President: André Jeanneret, Jeanneret is no newcomer in this field, he served as sales manager for Philips for two years and then joined La Société Française Du Son (Sofrason) and remained there in charge of the electronics department for twelve years. Exiga is put in charge of the Decca N.Y. catalog and Mr. Leclanché of the Teldec catalog. Philips and Barclay begin to release singles. Price, as decided by SNICOP (Phonographic Industry Syndicate), is 650 Francs. Rolf Marbot, president of SEMI-Meridian Publishing Inc. announces that over 1,600,000 copies of Michel Polnareff's records have been sold in 14 months. For the first time, this year, Radio Monto Carle, which has the largest The board of directors of Sofrason records have been sold in 14 months. For the first time, this year, Radio Monte Carlo, which has the largest audience on the Côte d'Azur during the summer, decided to charge the record companies for having their own broadcasts during August. Vogue and Barclay accepted, but Philips signed a contract with RTL, and Pathé and CBS refused the offer.

#### SEPTEMBER

Vogue records holds its convention, "Marché Commun," in Paris to prepare its new European policy. At this occasion, President Léon Cabat decides to release single records in France. Vogue is the last firm refusing to forsake EP's. After the end of the Convention, Cabat is visited by Mike Maitland, Warner Bros. president. During the visit, the two presidents renew the contract between Vogue and Warner Bros. Vogue will be distributed after the 1st of October in Canada by a new firm created by Warner Bros. Philips of France also holds its convention in Sept. Members verify the substantial increase in LP verify the substantial increase in LP sales from 1966 to 1967. A few months before the "Marché Commun," Pathé Marconi lowers the prices of its classical records. Philips considers its low-

price LP policy (19 Francs 95) a complete success. A new publishing com-pany appears in Paris; Sunny Music. Manager is Henri Marchal, who formed the firm after leaving Pathé Marconi.

#### OCTOBER

Just as he makes his new singles policy official, Eddie Barclay announces a new bomb: he will soon release a new type of records he calls "Mini disques" (mini records) or Disques de Poche (Pockett records). They will be 11.5 cm in diameter and play at 33 rpm. They will offer sin numbers and will be sold at the pric of 12 Francs, 90. Barclay says he is launching this new record because he believes that the French market is not yet ready for tape cartridges. Decca artist Nancy Holloway gets the first prize at the International Mediterranean Song Festival in Barcelona first prize at the International Mediterranean Song Festival in Barcelona with "La chanson de bonheur" Gerard Tournier now represents the Jobete catalog in France. Chappell buys the Acuff-Rose catalog which had been represented by Editions Tropicales. In addition, Mr. Roquiere, Chappell's manager in France, announces the pending opening of a new Chappell office in Madrid under Paris control. EMI artist Dick Rivers is on tour in Canada. Les Compagnons de la Chanson are singing in Holland. In Paris, the man of the month is James Brown. son are singing in Hohand. In Paris, the man of the month is James Brown. Following Sheila's "Adios Amor" and Richard Anthony's "Aranjuez Mon Amour," Salvatore Adamo tops the chart with his new hit, "Le Néon."

#### NOVEMBER

Traditional jazz is currently undergoing a sudden explosion on the market here. In line with this trend, Antoine (Vogue) writes lyrics to a Sidney Bechet composition, "Madame Bécassine." The Vogue recording of the song marks the beginning of a semicontrated extremely as the post of concentrated attempt on the part of the label to make Béchet the star of the new season. Philips inaugurates a new LP series through the Fontana label entitled "Après Minuit" ("After Midnight"). Each LP presents love songs or sentimental mood music with nude pin-up girls on the cover. Mireille Mathieu is at the top of the chart all month long with her waxing of "La Dernière Valse." Twenty

(Continued on page 53, Part II)

#### WEDEN-1967 IN REVIEW

Local artists did very well during 67, mainly the teenage groups who arts throughout the year. Hep Stars llga) noted a good year, saleswise, it is also the group who have got the

ggest headlines during the year. As 1967 started, a planned American ur gave them some headlines, but istead of crossing the Atlantic, Hep our gave them some headlines, but istead of crossing the Atlantic, Hep tars left for Africa, where they made film in Kenya. After their return, it has asid that the film they had done in Africa was probably never to be sublicly shown (so far it has not een), but a tune, "Malaika", which hey had picked up in Africa, tuned but to be a hit, but at the same time liso starting something of a dispute around the copyright. Last autumn, hey were back in headlines again, this ime because they decided to leave their manager, Ake Gerhard-Larsson, obtaining a British manager in London, who was to help them to an international career. At this time, another copyright dispute went up around their record "Mot Okänt land", claimed to be a Swedish version of the American tune "Four Strong Winds". Early in December, tax authorities dropped into the picture, asking for around one million in Swedish currency for unpaid taxes. However, considering their copularity the amount might not be as high as it sounds.

Most frequent at the charts here has also been Sven-Ingvars (Svensk-American) Tages (Platina, later Parlo-

Most frequent at the charts here has also been Sven-Ingvars (Svensk-Amercan) Tages (Platina, later Parlophone), Ola & Janglers (Gazell), Country Four (Amigo), Osten Warnerbring (Karusell), Shanes (Columbia), Hooten Singers (Polar), Hounds (Gazell), Jam Malmsjö (CBS), Siw Malmkvist (Metronome), Mats Olin (Polar), Dee Jays (Hep House), Larry Finnegan (Svensk-American), Lars Lonndahl (CBS), Lill Lindfors (Polydor) and

Svante Thuresson (Metronome).

Svante Thuresson (Metronome).

Saleswise as far as records is concerned, 1967 was a very good year, according to Swedish Association of Record Suppliers who reports that as of Oct. 1st, 1967, sales had gone up with some 30 per cent, compared with 12 months before.

Motion pictures reflected in record sales here (as in most other countries) more than usual, with movies like "The Sound Of Music", "Dr. Zhivago", "You Only Live Twice", and also local products as "Ola & Julia".

Simon Brehm, wellknown musician and head of Karusell Grammofon AB died very suddenly of a heart attack last Feb. 11th. He was later replaced as head of the company by Ivan Nordström, former EMI a & r man.

Sweden joined the Eurovision Song Contest in Vienna last April with "Som en dröm. ." (As A Dream), performed by Osten Warnerbring. In end of October, Monica Zetterlund represented Sweden at the Rio de Janeiro international Song Festival, where she performed "Dej och vart barn" (You And Our Child).

One of the more remarkable changes in record biz took place July 1st, when the MGM label moved from EMI to

the More remarkable thanges in record biz took place July 1st, when the MGM label moved from EMI to Karusell Grammofon AB here.

Death took another wellknown personality here Aug. 16th when Gösta Rybrant, 63, died. Exactly how many cones who get Swedick lyvice from his songs who got Swedish lyrics from his hand is difficult to say, but it must be more than 1000.

Laxa, a smaller Swedish village with Laxa, a smaller Swedish village with 6000 inhabitants, got plenty of fame here when the American tune "Jackson" was called "Laxa" in Swedish. Early in December, the authorities in Laxa invited the artists who done the tune in Swedish as well as the Swedish publisher to a day in their village.

SWEDEN'S BEST SELLERS Listed below are records appearing at first, second and third spot in the charts month-by-month during 1967:

January:

\*Consolation (Hep Stars/Olga) Hep House AB, Sweden
 \*Vid din sida (Sven Ingvars/Svensk-American) Sven Brothers Music Inc./Edition Odeon, Sweden
 Alex Is The Man (Ola & Janglers/Gazell) Sonet Music AB, Sweden

I'm A Believer (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden I natt jag dromde (Last Night I Had A Strangest Dream) (Hep Stars/Olga) Musikförlaget Essex AB, Sweden Green, Green Grass Of Home (Tom Jones/Decca) Palace Music (Sweden) AE. Sweden February:

I'm A Believer (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden I natt jag dromde (Last Night I Had A Strangest Dream) (Hep Stars/Olga) Musikförlaget Essex AB, Sweden Bucket T. (Who/Polydor) Screen Germs Musikförlag AB, Sweden

Penny Lane (Beatles/Parlophone) Sonora Musikförlags AB, Sweden En sang en gang for langesen (Green, Green Grass Of Home) (Jan Malmsjö/ CBS) Palace Music (Sweden) AB, Sweden A Little Bit Me, A Little Bit You (Monkees/RCA Victor) Screen Gems Musik-förlag AB, Sweden April:

May: A Lttle Bit Me, A Little Bit You (Monkees/RCA Victor) Screen Germ Musik-förlag AB, Sweden

10riag AB, Sweden En saug en gang for langesen (Green, Green Grass Of Home) (Jan Malmsjö/CBS) Palace Music (Sweden) AB, Sweden Penny Laue (Beatles/Parlophone) Sonora Musikförlags AB, Sweden

Somethin' Stupid (Nancy & Frank Sinatra/Reprise) Thore Ehrling Musik AB, June:

Ha! Ha! Said The Clown (Manfred Mann/Fontana) Sonora Musikförlags AB,

Puppet On A String (Sandie Shaw/Pye) Thore Ehrling Musik AB, Sweden

Malaika (Hep Stars/Olga) Hep House AB, Sweden Jag tror pa sommaren (Mats Olin/Polar) Polar Music AB, Sweden Jag ringer pa fredag (Sven Ingvars/Svensk-American) Seven Brothers Music Inc./ Edition Odeon, Sweden

August: All You Need Is Love (Beatles/Parlophone) Sonora Musikförlags AB, Sweden Maria vin vän (Larry Finnegan/Svensk-American) Seven Brothers Music Inc./

Edition Odeon, Sweden I'm Going Out (Tages/Parlophone) Edition Odeon, Sweden

San Francisco (Scott McKenzie/CBS Sweden Music AB, Sweden All You Need Is Love (Beatles/Parlophone) Sonora Musikförlags AB, Sweden Jackson (Nancy Sinatra-Lee Hazlewood/Reprise) United Artists Musikförlag AB. September: 1 2 3

San Francisco (Scott McKenzie/CBS Sweden Music AB, Sweden Jackson (Nancy Sinatra-Lee Hazlewood/Reprise) United Artists Musikförlag AB, October:

All You Need Is Love (Beatles/Parlophone) Sonora Musíkförlags AB, Sweden

1 Mot okänt land (Four Strong Winds) (Hep Stars/Olga) Gehrmans, Sweden 2 \*Onskebrunnen (Sven Ingvars/Svensk-American) Seven Brothers Music Inc./ Edition Odeon, Sweden 3 \*Juliet (Ola & Janglers/Gazell) John's Music/Sonet Music AB, Sweden November:

December:

Massachusetts (Bee Gee/Polydor) Sonora Musikförlags AB, Sweden Mot okänt land (Four Strong Winds) (Hep Stars/Olga) Gehrmans, Sweden Onskebrunnen (Sven Ingwars/Svensk-American) Seven Brothers Music Inc./ Edition Odeon, Sweden

\*Local copyright.

#### *NORWAY—1967* IN REVIEW

Swedish groups in general, and permaps Hep Stars in particular, has had a most successful year in Norway during 1967. Hep Stars on Olga managed to make not less than 29 weeks at the charts with their Swedish version of 'Last Night I Had A Strangest Dream', a very-hard-to-beat record. Other records with a long lifetime at the charts here includes Herman's Hermits (Columbia) with "No Milk Today" (13 weeks), Beach Boys (Captitol) with "Good Vibrations" (12 weeks), Sven-Ingvars (Svensk-American), another Swedish group with their Swedish copyright "Vid din side" (12 weeks), Tom Jones (Decca) with 'Green, Green Grass Of Home" (14 weeks), Moonkees (RCA Victor) with 'I'm A Believer" (15 weeks), Rolling Stones (Decca) with "Let's Spend The Night Together" (12 weeks), Beatles (Parlophone) with "Penny Lane" (13 weeks), Swedish group Sven-Ingvars (Svensk-American) with another Swedish tune, "Du ska' tro pa mej" (16 weeks), Sandie Shaw (Pye) with her Eurovision Song Contest winner "Puppet On A String" (13 weeks), Nancy & Frank Sinatra (Reprise) with "Somethin' Stupid" (18 weeks), Sven-Ingvars (Svensk-American) for the third time with a Swedish song, "Jag ringer pa fredag" (12 weeks), Sven-Ingvars (Svensk-American) for the third time with a Swedish song, "Jag ringer pa fredag" (12 weeks), Tremeloes (CBS) with "Silence Is Golden" (15 weeks), Procol Harum (Deram) with "A Whiter Shade Of Pale" (11 weeks), Beatles (Parlophone) with "All You Need Is Love" (14 weeks), Scott McKenzie (CBS) with "San Francisco" (15 weeks), Nancy Sinatra-Lee Hazelwood (Reprise) with "Jackson" ten weeks).

Local artists has not been able to reach the same good results at the charts, but the group 1-2-6 (RCA Victor) stayed at the charts for ten weeks with their "Graveyard Paradise", a local convergent local copyright.

However, saleswise, local artists are doing very good, at least to judge from the large number of local recordings being made in the country. Wenche Myhre (Polydor), Kirsti Sparboe (Triola), Vestlandsduoen (Nor-Disc), Oslo Harmony Quartet (Polydor), are some local names who has been seen at the

local charts during the year. Rolf Wes-enlund (Camp) entered the charts in December.

Swedish language and Swedish arits have a strong market in Norway—it has happened that Norwegian artists has recorded Norwegian songs in Swedish, pointing out that "they will sell better that way." Except of will sell better that way." Except of Hep Stars and Sven-Ingvars, mentioned above, also Larry Finnegan (originally American, now living in Sweden and recording in Swedish), Jan Malmsjö (CBS), Hooten Singers (Polar), Lill Lindfors (Polydor), Gunnar Wiklund (HMV) and Mats Olin (Polar) has done very well here. Norwegian artists are also doing very well in international competition abroad. Wenche Myhre is a strong name in Germany, at the same time she's also well known movie and stage actress in Sweden. Kirsti Sparboe is

actress in Sweden. Kirsti Sparboe is about to start here international career, with a German career being the first on her schedule. A tour in Sweden is also a good credit for Norwegian artists at the home market.

#### France—1967 In Review

(Continued from page 52, Part II) months after the Philips decision to retail every LP at 19,95 Francs, it now appears that this price will not become standard. On the contrary, most LP albums will now be sold at 22,90 Francs. Philips releases a 5 LP set which includes all the comic monologues recorded by Fernand Raynaud for the past 10 years. Leon Cabat, Vogue prexy, is visiting U.S. and Canada. (Continued from page 52, Part II)

#### DECEMBER

Barclay signs a three year contract with Buddah Records for the distribution of the Buddah catalog in France and the Benelux countries. Negotiations for the deal were made in New York by Eddie Barclay and Bernard de Bosson with Frank Mell from Buddah records. Because of the Christmas season, many children's records are on release. Philips decides to do a special promotion on them, since they represent 8% of the labels volume. Fontana debuts a new LP series entitled "Le Cercle des Enfants."

The Most INTERNATIONALLY SUCCESSFUL Group on the Continent of Europe THE SPOTNICKS



When you read this, The Spotnicks have just started their second Japanese tour and The Moonlighters are about to finish a very successful engagement at The Alameda Hotel, Mexico City. (Ain't that international, what is?)

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#### DENMARK'S BEST SELLERS

Listed below are records appearing at first, second and third spot in the charts month-by month during 1967;

January: 1 Oh. Oh What A Kiss (Uber die Wellen) (Rocking Ghosts/Metronome) Multi-

fone V'S, Denmark

2 En traindfryd i min hand (En prästkrage i min hand) (Keld & Donkeys/HMV)

Imudico A/S, Denmark

3 \*Jeg had aldrig fact noget (Defenders/Sonet) No publisher

February: 1 Oh, Oh What A Kiss (Uber die Wellen) (Rocking Ghosts/Mctronome) Multi-tone A/S, Denmark

tone A.S. Denmark Jeg har aldrig faet noget (Defenders/Sonet) No publisher Sad'n var det ikke i halvfemserne (Matadorerne/Metronome) No publisher

March:

I'm A Believer (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden Oh, Oh What A Kiss (Uber die Wellen) (Rocking Ghosts/Metronome) Multitone A/S, Denmark Let's Spend The Night Together (Rolling Stones/Decca) Musikförlaget Essex AB, Sweden

April:

Penny Lane (Beatles/Parlophone) Multitone A/S, Denmark Silste dans (Keld & Donkeys/HMV) Imudico A/S, Denmark Let's Speud The Night Together (Rolling Stones/Decca) Musikförlaget Essex AB, Sweden

Penny Lane (Beatles/Parlophone) Multitone A/S, Denmark Sidste dans (Keld & Donkeys/HMV) Imudico A/S, Denmark Du skal ikke gi' mig roser (Bjorn Tidmand/Odeon) Musikproduktion Winckler, Denmark

June: 1 \*Du skal ikke gi' mig roser (Bjorn Tidmand/Odeon) Musikproduktion Winckler,

Denmark
Puppet On A String (Sandie Shaw/Pye) Imudico A/S, Denmark
Nu tar jeg til Dublin (Off To Dublin In The Green) (Bjørn Tidman/Odeon)
Imudico A/S, Denmark

July:

Nu tar jeg Dublin (Off To Dublin In The Green) (Bjorn Tidmand/Odeon) Imu-Imudico A/S, Denmark Du skal ikke gi' mig roser (Bjorn Tidmand/Odeon) Musikproduktion Winckler,

Do said take graining roser (Bjorn Hudmand/Odeon) Musikproduktion winekier, Denmark Ha! Said The Clown (Manfred Mann/Fontana) Dacapo Musikforlag, Den-

August:

1 All You Need Is Love (Beatles/Parlophone) Multitone Λ/S, Denmark
2 \*Hvem har du kysset i din gadedor (Daimi/Metronome & Dirch Passer/Phillips)
Multitone Α/S, Denmark
3 Peanuts (Wishful Thinking/Decca) No publisher

September: 1 \*Hvem har du kysset i din gadedor (Daimi/Metronome & Dirch Passer/Philips)
Multitone A/S, Denmark
2 All You Need Is Love (Beatles/Parlophone) Multitone A/S, Denmark
3 San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden

Lad mig blive noget (Let Me Be Something) (Povl Dissing/Sonet) Musikförlaget October:

Essex AB, Sweden

2 San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden

3 \*Hvem har du kysset i din gadedor (Daimi/Metronome & Dirch Passer/Philips)

Multitone A/S, Denmark

November: 1

Gyngerne og karusellen (Gungorna och karusellen) (Preben Uglebjerg/Polydor) Wilhelm Hansen, Musik-Forlag, Denmark San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden Camp (Sir Henry & His Butlers/Columbia) Imudico A/S, Denmark

December:

\*Tryllesangen (Pusle Helmut/Polydor) Multone A/S, Denmark
 Gynerne og karnsellen (Gungorna och karnsellen) (Preben Uglebjerg/Polydor) Wilhelm Hansen, Musik-Forlag, Denmark
 Massachusetts (Bee Gees/Polydor) Dacapo Musikforlag, Denmark

\*Local copyright.

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TELSTAR PRODUCTION AB Frösätrabacken 24 STOCKHOLM-SATRA Phone: 46 25 75

President: Mr. Bengt-Ake Bengtsson

#### NORWAY'S BEST SELLERS

Listed below are records appearing at first, second and third spot in the charts month-by-month during 1967:

January: 1 No Milk Today (Herman's Hermits/Columbia) Reg Connelly, Musik-Forlag A/S Denmark

Denmark Green, Green Grass Of Home (Tom Jones/Decca) Palace Music (Sweden) AB, 2

Dead End Street (Kinks/Pye) Belina (Scandinavia) AB, Sweden

I'm A Believer (Monkees/RCA Victor) Screen Gems Muiskförlag AB, Sweden Green, Green Grass Of Jlome (Tom Jones/Decca) Palace Music (Stockholm)

Green, Green Grass Of Home (Tom Jones/Beeca) Talace AB, Sweden Mellow Yellow (Donovan/Epic) Southern Music AB, Sweden

Penny Lane (Beatles/Parlophone) Sonora Musikförlags AB, Sweden I'm A Believer (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden Let's Spend The Night Together (Rolling Stones/Decca) Musikförlaget Essex AB, Sweden

April:

Penny Lane (Beatles/Parlophone) Sonora Musikförlags AB, Sweden I'm A Believer (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden Vandra vidare (Gunnar Wiklund/HMV) Edition Odeon, Sweden

Puppet On A String (Sandie Shaw/Pye) (Musikk-Huset A/S, Norway Somethin' Stupid (Nancy & Frank Sinatra/Reprise) Arne Bendiksen A/S, Norway A Little Bit Me, A Little Bit You (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden

Somethin' Stupid (Nancy & Frank Sinatra/Reprise) Arne Bendiksen A/S, Norway Puppet On A String (Sandie Shaw/Pye) Musikk-Huset A/S, Norway A Little Bit Me, A Little Bit Yon (Monkees/RCA Victor) Screen Gems Musik-förlag AB, Sweden

Somethin' Stupid (Nancy & Frank Sinatra/Reprise) Arnc Bendiksen A/S, Norway A Whiter Shade Of Pale (Procol Harum/Deram) Musikförlaget Essex AB, Sweden Monkees' (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden

All You Need Is Love (Beatles/Parlophone) Sonora Musikförlags AB, Sweden Alternate Title (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden Silence Is Golden (Tremeloes/CBS) Edition Odeon, Sweden August:

All Yon Need Is Love (Beatles/Parlophone) Sonora Musikförlags AB, Sweden San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden Alternate Title (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden

October:

San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden Ramona (Gunnar Wikhend/Ja) Arne Bendiksen A/S, Norway Pleasant Valley Sunday (Monkees/RCA Victor) Screen Gems Musikförlag AB,

November: 1 The Letter (Box Tops/Stateside) Sweden Music AB, Sweden Onskebrunnen (Sven Ingvars/Svensk-American) Seven Brothers Music Inc.,

Edition Odeon, Sweden Massachusetts (Bec Gees/Polydor) Sonora Musikförlags AB, Sweden

Onskebrunnen (Sven Ingvars/Svensk-American) Seven Brothers Music Inc./ Edition Odeon, Sweden Massachusetts (Bee Gees/Polydor) Sonora Musikförlags AB, Sweden Hello Goodbye (Beatles/Parlophone) Sonora Musikförlags AB, Sweden December: 1

#### FINLAND'S BEST SELLERS

Listed below are records appearing at first, second and third spot in the charts month-by-month during 1967:

Little Man (Sonny & Cher/Atlantic) Oy R. E. Westerlund Ab, Finland No Milk Today (Herman's Hermits/Columbia) Scandia-Musiikki Oy, Finland Keltainen jaansakija (Yellow Submarine) (Simo & Spede/Scandia Scandi Musiikii Oy, Fland

Little Man (Sonny & Cher/Atlantic) Oy R. E. Westerlund Ab, Finland I'm A Believer (Monkees/RCA Victor) Screen Gems Musikförlag AB, Sweden No Milk Today (Herman's Hermits/Columbia) Scandia-Musikki Oy, Finland

I'm A Believer (Monkees/RCA Victor) Screen Gems Muiskförlag AB, Sweden Hiljainen kitara (Gringo's Guitar) (Danny/Scandia) Scandia-Musiikki Oy, Finland Little Man (Sonny & Cher/Atlantic) Oy R. E. Westerlund Ab, Finland \*Elsa kohtalon lapsi (Martti Innanen/Safir) Erik Lindström Music, Finland I'm A Believer (Monkees/RCA Victor) Screen Gems Musiktörlag AB, Sweden \*Sua kutsun, Maarit (Danny/Scandia) Edition Coda, Finland April:

May:

\*Elsa kohtalon lapsi (Martti Innanen/Safir) Erik Lindström Music, Finland \*Sua kutsun, Maarit (Danny/Scandia) Edition Coda, Finland On ihmeen hyva tulla kotiin (Green, Grass Of Home) (Lasse Martensson/RCA Victor) Palace Music (Sweden) AB, Sweden

Elsa kohtalon lapsi (Martti Innanen/Safir) Erik Lindström Music, Finland Eltatuulen viesti (Aikamiehet/Finlandia) Levysävel Oy, Finland Eua kutsun, Maarit (Danny/Scandia) Edition Coda, Finland lune:

\*Elsa kohtalon lapsi (Martti Innanen/Safir) Erik Lindström Music, Finland \*Iltatuulen viesti (Aikamiehet/Finlandia) Levysävel Oy, Finland Erehydin kerran (Nessuno mi puó Giudicare) (Seppo Hanski/Decca) Oy Musiikki-Fazer-Musik Ab, Finland

August:

\*Htatuulen viesti (Aikamiehet/Finlandia) Levysävel Oy, Finland Elsa, kohtalou lapsi (Martti Innanen/Safir) Erik Lindström Music, Finland Erelydin kerran (Nessuno mi puó Giudicare) (Seppo Hanski/Decca) Oy Musiikki-Fazer-Musik Ab, Finland

September: 1 2 3 Erehdyin kerran (Nessuna mi puó Giudicare) (Seppo Hanski/Decca) Oy Musiikki Iltatuuleu viesti (Aikamiehet/Finiandia) Levysävel Oy, Finland A Whiter Shade Of Paie (Procol Harum/Deram) Musikförlaget Essex AB, Sweden

San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden Htatnulen viesti (Aikamichet/Finlandia) Levysävel Oy, Finland Erchydin kerran (Nessuno mi puó Giudicare) (Seppo Hanski/Decca) Oy Musiikki-Fazer-Musik Ab, Finland

1 \*Ryysyranta (Irwin Goodman/Philips) Oy Musiikki-Fazer-Musik Ab, Finland 2 San Francisco (Scott McKenzie/CBS) Sweden Music AB, Sweden 3 \*Iltatuulen viesti (Aikamiehet/Finlandia) Levysävel Oy, Finland

\*Local copyright.

### DENMARK-1967 IN REVIEW

The year has favored the local artsts, who have managed to do very vell in the competition with British nd American idols. Beatles, of course, again got their share of the sales, but Monkees also got a great share of the cake here, as everywhere else.

As the year started, eight out of the top ten at the charts here were local recordings, of which four were local copyrights. Rocking Ghosts (Metronome), Keld & Donkels (HMV) and Defenders (Some) topped, with Hitmakers (Philips), Matadorerne (Metronome) and Bjorn Tidmand (Odeon) following classly. Red Squares (Control of the control of following closely. Red Squares (Columbia), a British group living in Denmark where they signed an EMI contract, continued getting top sellers, so did Johnny Reimar (Philips), also a top selling artist from 1966.

Sir Henry & His Butlers (Columbia), EMI recording group also noted a success in the middle of this year. a success in the middle of this year.
With the autumn Povl Dissing (Sonet)
and Preben Uglebjerg (Polydor), Daimi (Metronome) and Dirch Passer
(Philips) did very well at the charts,
with Pusle Helmut (Polydor) moving
up at the top in the end of the year. up at the top in the end of the year.

up at the top in the end of the year.

Among foreign artists, Herman's Hermits (Columbia) with "No Milk Today" did nine weeks on the chart in the beginning of the year, Monkees (RCA Victor) with "I'm a Believer" noted 15 weeks, Connie Francis (MGM), also 15 weeks with "Somewhere, My Love", Beatles (Parlophone) and "Penny Lane" made 12 weeks, Bjorn Tidmand (Odeon) with the local tune "Du skal ikke gi' mig roser" left the charts after 17 weeks, and his Danish recording of "Off To Dublin In The Green" was a top seller for 11 weeks.

In the autumn Beatles returned with "All You Need Is Love" with ten weeks at the charts, with local artists Daimi (Metronome) and Dirch Passer

Daimi (Metronome) and Dirch Passer (Philips) at the charts for 12 weeks with the local copyright "Hvem har du kysst i din gadedor", and Scott Mc-Kenzie (CBS) with 15 weeks with "San Francisco".

This year's "Song For Europe", which took place in Vienna last April, saw no Danish artist nor song in the competition, but nevertheless, the winning song "Puppet On A String" with Sandie Shaw on Pve made nine weeks Sandie Shaw on Pye made nine weeks at the charts here.

Early in 1967, Danish radio stations once again took up the program "Ugens top tyve" (Top 20 of the week), at least among teenagers, prob-

ably the most appreciated radio program in the country.

CBS, handled by Nordisk Polyphon Akts, here, started with local recording last May, with Bent Sten 18, as debutant with an EP.

Artists who toured Denmark during the year included, among others, Dave Dee, Dozy, Beaky, Mick & Tich (Fon-tana) who came here as 1967 started, Herman's Hermits (Columbia) dropped in later in January, Yardbirds in April, Chris Farlowe & Thunderbirds, also April, Sammy Davis, Jr. noted gigantic success in May.

The wedding of the Danish Crown

Princess resulted in a large number of French artists coming to Denmark, among others to appear in a big TV

Andrews Sisters appeared at the Copenhagen Tivoli during July Paul Jones & Hollies were here for a Danish TV show in the autumn, so did the French group Les Variations and the British Geno Washington. Dowliners Sect came here in October and Swedish group Tages in Navamban.

on July 1st, Skandinavisk Grammophon A/S changed its name and became Electric & Musical Industries (Dansk-Engelsk) A/S.

#### *FINLAND—1967 IN REVIEW*

Finland remains one of the few countries (at least in Scandinavia) where the local language offers a very strong competition to foreign languages as few as mysicalife in very strong competition to foreign languages, as far as music life is concerned. This is something that perhaps could be worth a special investigation, but the fact is that, by tradition, if one wants a hit among teenagers in Denmark and Sweden, the best is to record it in English. In Norway, English is also very useful, but if recorded in Swedish, the result might be just as good.

In Finland, English-language records have stronger sales possibilities now than only a couple of years ago, but with few exceptions, Finnish is still the best guarantee for a hit.

The fact that foreign languages have begun to get some chances here depends upon the fact that when those teenage groups started appearing on the Finnish scene, one of the first to get real fame was a British group, get real rame was a bitting day, Renegrades, who came to Finland and made a large number of recordings here for the Scandia label. Some local talents followed up on this and began to make one or another English-language record, and the record buyers as well as audience at pop music concerts accepted it.

When 1967 started, Sonny & Cher (Atlantic) topped the charts with "Little Man," among the top ten on the charts not less than six months. Johnny (Scandia), a local talent, also made six months at the charts with his Finnish version of "Sunny Girl." Monkees (RCA Victor) made four months with their "I'm A Believer." Local talent Martti Innanen (Safir) made six months with the local copyright "Elsa, kohtalon lapsi," and at the end of the year, the choir Aika-michet (Finlandia) has done seven months on the charts with another

local tune, "Ilkatuulen viesti," still looking ok for one or two months more at the charts. Seppo Hanski (Decca) made six months with his Finnish version of the Italian song "Nessuno mi puó giudicare."

RCA Victor, however, is to be credited for the real top seller at the Finnish market, the soundtrack from "The Sound of Music," which stopped among the five most sold LP albums for 16 months.

At the end of the year, Finnish record studios were busy with the production of songs, etc. to celebrate the 50th Anniversary of Finland as an independent state (December 6, 1917).

Finland joined the Eurovision Song Contest in Vienna lasth April with "Varjoon-suojaan" (In the Shade of the Shadow) composed by Lasse Martensson with lyrics by Alvi Vuorinen.

Last June the CBS label here as in the other Scandinavian countries began to offer local recordings, the group First and the soloists Matti Kokkola and "Kreivi" Lindgren were the first local artists at the label.

Musichouse Westerlund received an award from Walt Disney Records for its proper handling of the Disneyland record production in Finland last

Local Finnish artists usually have had comparatively small chances outside Finland, but in 1967 presented some exceptions from this rule. Finland is still their main market, but also the other Scandinavian countries have become more or less profitable for a few Finnish artists.

The EMI records, previously handled by two companies in Finland, were taken over by Musichouse Westerlund last April.

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### USTRALIA – 1967 IN REVIEW

Record production figures for the rear of 1967 (when released by the statistician) will undoubtedly show the industry in a good light . . . this will be pretty much in line with most years in the past. We have a growing country, increasing almost continuously in population, productivity, and economic soundness.

The album product has emerged with flying colors this year, winning more consumer friends than everbefore . . . a very good and healthy

more consumer friends than ever before . . . a very good and healthy sign for the future.

Greatest lift in albums (while there is no separation available from the statistician on this matter) has been in the area of the low-priced lines. It seems that the retail price of (Aust.) \$2.50 is what has proved most acceptable to the consumer, and they are coming out in ever-increasing numbers to buy low-priced sets. Cash

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Box believes that the demand for these keenly priced albums will really explode into sensational business over the next couple of years as more and more members of the public discover and accept the fact that there is nothing wrong with these records that are selling at \$2.50, alongside those selling at \$5.25 and more.

Certainly in the album field the

Certainly in the album field, the industry has had a good year generally, and there is no immediate reason why the present trend shouldn't continue throughout the coming years... especially if the retail price of \$2.50 can be held in check in the face of production costs which always seem to be creeping steadily upwards.

The consumer is proving with his many purchases that he is quite happy with the \$2.50 albums... he is showing a confidence in these products that should really delight the industry... and the industry must, in turn, make sure it retains that consumer confidence by striving to maintain a top-notch quality control over low-priced albums.

The future outlook for singles

top-notch quality control over low-priced albums.

The future outlook for singles doesn't look anywhere near as bright and encouraging as the album picture . . . this is especially so in the case of locally produced singles.

It has been a tough year for local singles . . . with overall results nowhere near matching anything like the time, money, effort and energy that have gone into getting local singles to the market place.

Of the ninety-six different singles that figured in our best-seller lists over the year; only 22 were by Australian artists, and of these 22, only 13 of them were actually recorded in this country . . . and not one of those thirteen managed to rate among our ten biggest hits of the year.

There is something wrong somewhere along the line with local singles; because MANY of them are RARELY, if EVER, heard on the big top-forty stations . . . and consequently don't stand much chance of grabbing sales.

The dismal showing with so many

grabbing sales.

The dismal showing with so many

The dismal showing with so many locally produced singles has forced one prominent record company to almost completely halt single production and concentrate its efforts on albums instead, where the response has been much more substantial.

This doesn't necessarily mean that ALL local singles are bombing-out. Some of them are doing quite well, BUT the majority ARE failing to make the grade in any big way. Over the year there have been strong singles from such talent as the Groop, the Loved Ones, Masters Apprentices, the Executives, the Twilights, and so forth; but these artists are a small percentage of the total number of locally produced singles . . . most of which ultimately fail.

The singles market is a vital one to the record industry in any country, this is all the more reason why this high percentage of local failures should be closely studied in order to see just where these problems are

that are plaguing the local single

product.

We would expect that 1968 will witness a further boost in the sales response to taped material . . . both in reel-to-reel and cassette form. In the past, most companies here have been marketing fully-imported lines in tape; tariffs and costs kept the retail level fairly high.

retail level fairly high.

However, this picture is starting to change considerably now that locally duplicated tapes are being marketed . . . retail prices in reel-to-reel tapes have continued to tumble to the stage where they are almost comparable to the top-priced disk lines. The cassette market has been fairly small to date . . but it is showing great promise and by this time next year we should be able to report outstanding progress with cassettes in Australia.

To sum up . . . it has been a good

To sum up...it has been a good year in the record industry of Australia... and apart from a couple of dull patches on the horizon, things should continue in about the same pattern throughout 1968.

#### **JANUARY**

Decca Records of England released smash local single of "Step Back" (Composed by The Easybeats) as recorded by Johnny Young . . . not much happened with the record in England, but it did lead to a visit to London by Johnny Young who is still there. nappened with the record in England, but it did lead to a visit to London by Johnny Young . . . who is still there. Lynne Randell returned home to Australia from a visit to England and the United States, during which time she cut her chart-rating single of "Ciao Baby." . . . W & G Records reported enormous sales on their low-priced album, "The Seekers Sing Their Big Hits." . . . The Monkees had their first break-through here with "I'm A Believer." . . . Heading our best-sellers was Normie Rowe with "Ooh La La." Federation of Commercial Broadcasters banned air-play for "Snoopy Versus The Red Baron" due to the inclusion of the word 'Bloody,' a special version was fixed for play with a 'beep' over the offending word. . . Demand for low-priced albums by the consumer was beginning to leap ahead.

#### **FEBRUARY**

"Green Green Grass Of Home" a real block-buster for Tom Jones, Decca Records and Palace Music... Record production figures released at this time showed a lift of almost 50% in album production; due no doubt to the success of low-priced product.... "Snoopy Versus The Red Baron" by The Royal Guardsmen begain its long run at the head of our sellers... Local artist Buddy England out with his best release ever, "Movin' Man," it was subsequently released in America on Dot.... on Dot. . .

#### MARCH

Plenty of rumors, but still no sign of The Monkees' television series being shown here . . . (of course it is running now). . . . The Seekers return home for all sort of work, including

a concert in Melbourne which drew more than 100,000 patrons. . . . "Snoopy" still heading the best-sellers. . . The Seekers get Gold Record for one-million copies of "Georgy Girl." . . . EMI release "Penny Lane" by The Beatles. . . . Australian Record Company solidly into pre-recorded reel-to-reel tape. . . . Astor released "Puppet On A String" which became a biggie for Sandie Shaw. . . "Something Stupid" starting to show big for Nancy & Frank Sinatra. . . "Georgy Girl" heading our charts. heading our charts.

#### APRIL

APRIL

Herb Alpert & Tijuana Brass touring Australia with enormous success; their albums were selling better than most singles. . . . Also touring were Eric Burdon & Animals, Dave Dee, Dozy, etc., Paul & Barry Ryan and the Loved Ones. . . The Beatles at number one with "Penny Lane." . . . Broadcast restriction lifted from "This Is My Song," the Petula Clark record went on to become our hit-of-the-year. . . . Australia's Easybeats on their way to international hit fame with "Friday On My Mind." . . Latest record production figures available indicate drop in 7" product, but nice lift in albums. . . . "Something Stupid" reached the top spot across the nation. reached the top spot across the nation.
... Local girl Cheryl Gray catching loads of air-play with "You Made Me What I am." ... Peter, Paul & Mary booked for concert tour in May. ... Rights in the MGM and Verve catalogues went to Phillips from Astor. ... Liberty went from EMI to Festival

#### MAY

Jack Argent, head of Leeds Music group off on overseas visit. . . . Big t.v. special "The Seekers Down Under" shown nationally, with narration by Athol Guy. . . All tracks from the "Sgt. Peppers" album under heavy broadcast restriction. . . Fred Marks announced that Festival Records had secured the Australasian rights to the United Artists catalogue. . . The Easybeats returned to Australia for a visit and received a Gold Record marking one-million sales globally of "Friday On My Mind." . . EMI make first release of Musicassettes, all fully imported. . . Phono-Vox of Australia set-up their own distribution office in Sydney. . . "Something Stupid" still heading the charts. . . Phillips Records officially change name to Phonogram Recordings Pty. Ltd. . . Associated Music (Subsid of RCA here) secured Australian rights to Trousdale music catalogue of America. . . Mr. Faecq, of World Music and Palette Records of Brussels, visiting this country. . . . Spin label releases "New York Mining Disaster, 1941" by the Bee Gees. . . Concert tour for Peter, Paul & Mary a great success. Jack Argent, head of Leeds Music

Fred Marks, head of Festival Records on world tour to visit associated (Continued on page 60, Part II)

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### HOLLAND - 1967 IN REVIEW

1967 was the year of the new in BOVEMA's Gramophonehouse. Barclay, Erato, Saba, Blue Note, A.B.C. Paramount were added to the repertoire. All these labels were introduced by woodput of the same of t repertoire. All these labels were introduced by wonderful catalogues, special introduction albums, advertisements, eyecatching window displays, leaflets, etc., etc. And not without results: Bovema was in 1967 the company with a very big number of hits on the Dutch hitparade. Stars as Bobbie Gentry, Roger Whittaker, Leaflets hitparade. Stars as Bobbie Gentry, Roger Whittaker, Lou Rawls, Al Mar-tino, Cliff Richard, Keith West, Paul Jones, Jeff Beck, Van Morrison and Jones, Jeff Beck, Van Morrison and others were bestsellers in Holland. And of course the top groups as the Beatles, The Beach Boys, The Move, Procol Harum, The Small Faces, The Strawberry Alarmclock, The Boxtops, Hollies and The Nice had wonderful hits. Also the Dutch groups the Cats and The Buffoons made hits in Holland. Bovema has been very successful in having its artists taking part in the various important Songfestivals which have been organized this year. Bovema-artists won prizes in the Bovema-artists won prizes in the Knokke- and Splitsongfestivals and the "Coupe d'Europe" festival. Many artists of Bovema come to Holland to promote their records. We saw on television among others Roger Whittelen Vers Lynn Low Pewels Paul taker, Vera Lynn, Lou Rawls, Paul Jones, Adamo, The Small Faces, Keith West, Jeff Beck, The Hollies, Procol Harum, P.P. Arnold, The Nice, Twice As Much, Dave Clark Five, Pink Floyd and many, many others.

N.V. PHONOGRAM, for many years Holland's biggest record company, has increased its market-share again. This increased its market-share again. This has its cause in the fact, that Phonogram released an extremely good collection of LP's during 1967. There was also a well received collection of budget-line LP's in the 1967 releases, compiled from the repertoire of the several labels represented by Phonogram, such as Philips, Decca, Fontana, London Brazilant, Appariant Decea, and don, President, American Decca and

Mercury. Phonogram also had a great number of big hitsingles in the past year. Among these were hits by Procol Harum, The Herd, Dave Dee, etc., Traffic, Rolling Stones, Tom Jones, etc. Phonogram managed also due to en-Phonogram managed also due to enthusiastic and progressive promotion, to take a total of 33% of the local single-charts during 1967. Phonogram has developed in the past years into a company which welcomes independent companies. This has resulted in contracts with successful labels such as Island, White Whale, President, Page One, R&B Records and Scepter/Wand, bringing many big hits and new artists. Among Phonogram-artists, who visited Holland for tours, TV and radio-appearances or recordings, were wand, brights many by his and the artists. Among Phonogram-artists, who visited Holland for tours, TV and radio-appearances or recordings, were a.o. Dave Dee, Dozy, Beaky, Mick and Tich, Krzysto Penderecki, Them-singer Van Morrison, Eddie Boyd, The Rolling Stones, Cat Stevens, The Mindbenders, JoJhn Mayall & the Bluesbreakers, Whistling Jack Smith, Dave Berry, Manfred Mann, The Traffic, The Herd, Kiki Dee, John Walker, Tom Jones, The Moody Blues and the froggs, etc. All the records of Dave Dee (Fontana) were in the top 5. In February N.V. Phonogram announced the first eight releases in the new classical Philips LP-series, called "Boutique De Musique." These low-priced LP's received a special promotion and proved to be extremely good sellers over the year. Dutch singer Liesbeth List recorded in France for Philips. N.V. Phonogram re-released the successful "Music For The Millions" LP.'s, now on low-priced 12 the Decca "Phase Four Stereo" series inch LP's, in March. Growing sales for was reported in May. All the year over, Phonogram made big publicity for the already disbanded group Them. Their recording of "Gloria" finally became a hit in July. The record was released over two years ago, has been latent ever since, but came into the released over two years ago, has been latent ever since, but came into the Top 10 this month. Album sales of

Them were jumping, especially the newly compiled LP's. Decca's long promotion made the group a legend over the years. Phonogram had a local no. 1 hit with "Melodia" by accordion-player John Woodhouse. In October the successful Royal Dutch Male Choir (150 members) "The Maastrechter Staar" received the fifth Golden Disc. The Demaric Sound System was introduced to press, DJ's and dealers in November at a reception in dealers in November at a reception in Amsterdam. Sales of the LP's have Amsterdam. Sales of the LP's have been good, since this introduction. In the same month, Phonogram handed eleven Golden Discs to a great number of its local artists. Budget-line LP's of several well known British groups were the best sellers during Santa Claus time.

The year 1967 has been a year of progress for NEGRAM-DELTA in Heemstede. Although the forecast for the total extension of the Dutch record months. Heemstede. Although the forecast for the total extension of the Dutch record market does not exceed 5% of last year's sales, Negram-Delta will reach an extension of 30%. The main reason for this magnificent result is their expansion into the LP field. The great standard repertoire of Warner Brothers and Reprise and the marvelous operette repertoire of Eurodisc, enabled Negram-Delta to get the best possible profit of the general trend of growth in the LP field. In 1968 Negram will continue to strengthen her force in the LP field by promotion campaigns on Pye's Marble Arch Line and on the Joker label. Regarding the single-field, April 29 was quite a memorable day. At that very day Negram-Delta reigned the charts, distributing all three top-three items. One of the best selling local productions on single in the Dutch language, "Bresties" her Pennice and the Ponnice. tions on single in the Dutch language, "Beestjes" by Ronnie and the Ronnies gave Negram-Delta another remarkable success: the record overtook the first place of the Flamish charts and stayed there for many weeks. Negram-Delta's promotion department was lent

great support by visits of many important stars as David McWilliams, David Garrick, The Kinks, Sammy Davis Jr., Long John Baldry, Miriam Makeba, The Electric Prunes, Peter Alexander and many others—last but not least Robert Stolz, Margitt Schramm and Ruddy Schock honored Schramm and Rudolf Schock honored our country with two very, very successful tours, their "Ewig Junge Operette" will have reached enormous sales at the end of the month. For 1968 the management of Negram-Delta foresees very optimistical prospects: the relations to their foreign affiliates are better than ever and full cooperation in all fields is the result. The two youngest labels under Negram-Delta distribution: Cornet and Major Minor also predict a bright future. After discussions with the management of Elektra, with which Negram is having a direct contract management of Elektra, with which Negram is having a direct contract now, Negram-Delta believes 1968 will even be better than 1967 for the sales of Doors, Bikel and Butterfield. On the Ariola-label the most advanced artists of 1968 will be Peter Alexander, who is growing more popular in Holland every day, and Udo Jürgens, whose tour next year will be packed by an enormous promotion campaign. For Warner Brothers and Reprise the Sinatra family and Dean Martin will remain strong sellers, while Peter, Paul & Mary will get utmost promo-

CBS GRAMOFOOPLATEN CBS GRAMOFOOPLATEN has been tremendously successful, especially in the second half of 1967. The rise of sales compared with 1966 is expected to be approximately 10%. The most important highlight of 1967 was "San Francisco" by Scott McKenzie, which was on the local single charts for 6 consecutive weeks and is still selling very well, also due to the fact that CBS brought Scott McKenzie to Holland for a promotional TV-appearance. Ray Connift's "Somewhere My Love" is one of the best-selling singles for 8 months now as well as his al-bums "Somewhere My Love" and (Continued on page 58, Part II)

that speaks for itself KAPP & RECORDS Vocue 90)016 ECORDS ne **g**ram HERENWEG 101 HEEMSTEDE HOLLAND PHONE 023 - 87350 arıola

#### HOLLAND-LOCAL ARTISTS WHO HIT HOLLAND'S TOP 10 DURING 1967

ARTIST

After Teo Armand Rudy Bennett Albert Brosens Buffoons Buffoons Golden Eorrings Baudewijn de Groot Heikrekels Heintje Johnny Hoes Leen Jongewoard & André v.d. Heuvel Karin Kent Johnny Krooikomp & Rijk de Gooyer Motions Outsiders Q 65 Rodys Ronnie & the Ronnies Ramses Shaffy Wally Tox Tee Set John Woodhouse

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#### HOLLAND — 1967 IN REVIEW

(Continued from page 57, Part II)
"This Is My Song." Further, the English group The Tremeloes made quite an impact on the local market with their singles: "Here Comes My Baby,"
"Silence Is Golden," "Even The Bad Times Are Good" and "Be Mine." Consistent best sellers in the popular LP field are "West Side Story," "My Fair Lady," "Porgy and Bess," and an increase of sales for all the Bob Dylan albums including his popular 2-record set "Blonde On Blonde." The Ray Conniff albums showed a rise of sales and niff albums showed a rise of sales and the albums by the famous French conthe albums by the famous French conductor Caravelli too, Among the many CBS artists who visited our country were the Clancy Brothers, The Dave Brubeck Quartet, Miles Davis, Thelonious Monk, Anita Harris, and The Tremeloes. CBS also started a very successful local production with a very promising response for the international market with albums by The Kilima Hawaiians (Moonlight Over Hawaii) "International Melodies" Kilima Hawaiians (Moonlight Ove Hawaii), "International Melodies Kilma Hawaiians (Moonlight Over Hawaii), "International Melodies" played by the barrel organ "Waldkirch," Juan Pareira with "Caribbean Souveniers" (The Sound Of The West Indies), plus very important accordion records by Antoine Mommers and The Harmoniker Paraders. In the classical sector CBS introduced with great success its new medium price series: "CBS Meister Koncert," which made an enormous impact on the Dutch market, featuring such great artists as Bruno Walter, George Szell, Leonard Bernstein, Eugene Ormandy, Leon Fleischer, Robert Casadesus and Isaac Stern. One of the biggest highlights of the classical season undoubtedly was the 2-week visit to Holland of the famous conductor of the Philadelphia Orchestra, Eugene Ormandy, who made a tremendous improcession on the Dutch eleccions. of the Philadelphia Orchestra, Eugene Ormandy, who made a tremendous impression on the Dutch classical music lovers, and his performances with The Amsterdam Concertgebouw Orchestra was hailed by the local critics. Verdi's opera "Falstaff," conducted by Leonard Bernstein with Dieter Fischer-Dieskau, was awarded the Dutch Edison Award in the category Opera in 1967. Among the classical artists who visited our country gory Opera in 1901. Among the classical artists who visited our country were: John Williams, Zino Francescatti, Pierre Boulez, Robert Casadesus, Ignor Kipnis and Eugene Istomin. Conclusion: The year 1967 was for CBS Gramofoonplaten the biggest so far and CBS continues to gray year. far and CBS continues to grow very rapidly. There was a greater demand for stereo albums. CBS successful local production and the increase of sales in the classical LP field, makes that CBS has high hopes for its future and will start 1968 with great confidence

INELCO's Record Division did very well the past year and also the Music Tape had a promising start. The Santa Claus record sales were overwhelming and also the campaign "The Best Of Country And Western" had lots of success. The special Summer Sales Campaign was also very good, so Inelco is contented but will still fight for still more! In January Inelco started its "Local Record Production Company" with several free lance producers and the new label "Tania." Among the Dutch artists, contracted for Inelco's Dutch production are: Conny Vink, Simon Carmiggelt, Gijsbrecht, Sádor Vidák and Ad Vanderhood. In Amersfoorst an Elvis Presley-day was organized. In February INELCO's Record Division did very ley-day was organized. In February the Inelco-staff went to Hamburg to attend the half year meeting with the other companies and in the same month all the Dutch "Fiddler On The Roof"-artists (In Holland: "Anatev-ka") received a Gold Disc out of the hands of Mr. Wim Brandsteder. A big "Old Jass" press conference in March was the beginning of a number of old Jazz festivities of which RCA was the organizer; March 7 will be the "Jazzday" in future. The best RCA-LP of the year, "Mama's And Papa's Deliver," was released in April. In May Mr. Brandsteder went on a business trip to Canada and the U.S.A. where he got the "Golden Record" for the Dutch sales of "The Sound Of Music." In the same month Inelco

officials went to Helsinki for the RCA meeting in cooperation with Teldec. In June Inelco's 10th birthday was celebrated. In September Inelco started their big campaign for C&W music, entitled "The Best Of Country And Western." Inelco was present at the Teldec meeting in Hamburg to discuss collective ideas of the RCA repertains. The Inelco Christmas campaign cuss collective ideas of the RCA repertoire. The Inelco Christmas campaign already started in October with the release of Elvis' big Xmas hit "If Every Day Was Like Christmas" and the Julie Andrews-André Previn record of "A Christmas Treasure." Also in October Mr. Mascini went on a business trip to RCA in America. One of the most successful Monkees hits of the year seemed to be their latest: "Daydream Believer," although "I'm A Believer" just reached the 100,000 mark. Among Inelco (RCA) artists, who visited Holland during 1967 we mention Erich Leinsdorf, Leonard Pennairo, Charles Münch, Artur Ruwho visited Holland during 1967 we mention Erich Leinsdorf, Leonard Pennairo, Charles Münch, Artur Rubinstein, Nina Simone, Anna Moóo, Anthony Newley and artists from the Italian "Canteuroupa '67" show and the Newport Jazz Festival concerts. Also to Holland came Messrs. Malcolm Frager, Richard Lewenthal, Friedberg (Amadeo), Waizenägger (Teldec), Detlevs (Teldec), etc. In 1967 POLYDOR NEDERLAND

In 1967 POLYDOR NEDERLAND N.V. has proved again to be the fastest growing company in Holland: now she is definitely one of the leading companies. Especially in the pop field Pollydor Nederland developed itself so strongly, that she had regularly 8 to 10 records in the top 40 of Radio Veronica! This very successful operation was caused by artists as The Bee Gees, Jimi Hendrix, Sandy Posey, Arthur Conley, Aretha Franklin, The Who, The Golden Earrings, The Shoes, Bojoura and many others. Enormous sales were made with Atlantic, e.g. the Bojoura and many others: Enormous sales were made with Atlantic, e.g. the promotion album "That's Soul" sold 25,000 copies within 3 months! Concerning the M.G.M. label a golden record will begranted for Dr. Zhivago. From the 1st of July Polydor Nederland obtained the representation of A & M Records. Sales have been very successful up till now. Together with A & M Records. Sales have been very successful up till now. Together with this label Polydor Nederland has the disposal of the three famous artists of the "in" sound: Herb Alpert, Bert Kaempfert and James Last. Best sellers of the year were the Bee Gees as well as Jimi Hendrix Experience. In the local field the Golden Earrings operated successfully with Sannel Of operated successfully with Sound Of A Screaming Day, In My House and their LP Winter Harvest. Corry Brok-ken joined the Polydor label. A new ken joined the Polydor label. A new talent with international possibilities named Bojoura was discovered by Polydor's Fred Haayen. In September Polydor introduced the Polydor Twin Series: 2 LP's in 1 album. 8000 copies were sold of the Bert Kaempfert/James Last Twin Album. In the classical field 30 new Heliodor items were Roaring sales were obtained with the new middle-price D.G.G. Privilege Series. The well-known D.G.G. and Archiv subscriptions proved to be warhorses.

For CNR 1967 ended with the great news that Gert Timmerman had not only been that years most popular singer but the best selling artist as well. For the second time in succession he will receive the Midem trophy in Cannes. A big success for Gert and his producer CNR's A&R man Addy Kleyngeld, who has also made the biggest vocal discovery of 1967. It's the eleven-year-old Heintje from South of Holland, who reached in no time the Dutch top ten with his song Mama. For what concerns the classical field, 1967 was for CNR the year of the Melodia label. This contract with the Russians, clinched by CNR's manager Hans van Zeeland, was launched in January. In September a big promotion campaign followed which found her end in a tour of the Russian State Symphony Orchestra, conducted by Jewgeny Swetlanow. Results: Ovational applause and record

(Continued on page 60, Part II)

#### RECORDS HITTING HOLLANDS TOP 10 IN 1967 PUBLISHER NATIONALITY

Nat Just A Flawer In Yaur Hair Ben Ik Te Min

After Tea Armand Beach Bays Beatles Beatles

Bee Gees

Bee Gees

The Animals

Spencer Davis

Golden Earrings Galden Earrings Easybeats

Aretha Franklin

David Garrick David Garrick

Babbie Gentry Boudewijn de Groot Baudewijn de Groot

Pracal Harum

Procol Harum

Heintje Herman's Hermits Jimi Hendrix Herd

Jahnny Hoes

Hollies Engelbert Humperdinck Engelbert Humperdinck

Tam Janes

Tom Jones Tam Janes Tom Janes Leen Jongew André v.d. Heuvel

Scatt McKenzie Karin Kent

Kinks Kinks Kinks Kinks Jahnny Kraai-kamp & Rijk de Goayer

Manfred Mann Monkees Mankees Matians Matians Move Outsiders Outsiders Outsiders Sandy Posey

Michael Polnaref Sandy Posey Q 65 Q 65 Cliff Richard Cliff Richard Rodys Rodys Ronnie & Ronnies Royal Guardsmen Ramses Shaffy Sandie Shaw Shoes Nancy & Frank

Shoes Nancy & Frank Sinatra Sinatra Nancy Sinatra & Lee Hazlewood Whistling Jack Smith

Small Faces Sonny & Cher Rolling Stones

**Ralling Stones** 

Tremeloes Tremeloes Turtles Vanilla Fudge Keith West Who

Supremes Wally Tax Tee Set Tee Set

Them Traffic

Heikrekels Heikrekels

Then I Kissed Her Penny Lane All You Need Is Lave Hello Gaadbye Hi Ha Silverlining Spicks and Specks Jeff Beck Bee Gees

New Yark Mining Disaster 1941 Massachusetts

Bee Gees Haliday Rudy Bennett How Can We Hang On Ta A Dream

The Letter Jelle Zal Wel Zien Baxtaps Albert Brosens Tomarraw Is Anather Day When I Was Young Buffaans The Animals

> San Franciscan Night Here We Go Again This Is My Sang Sweet Soul Music

Ray Charles Petula Clark Arthur Conley Dave Dee etc. Dave Dee etc. Dave Dee etc. Save Me Okay Zabadak

Death of a Clown G.mmi Some Lovin' I'm A Man Time Seller

Saund Of A Screaming Day Together We Live, Tagether We Love Fr.day On My Mind

A Certain Misunderstanding Dear Mrs. Applebee

Ode To Billy Jae Onder Ons

A Whiter Shade Of Pale

Homburg Waarom, Waaram Ik Wil Alleen Maar Van Je Houden Mama Na Milk Today The Wind Cries Mary Fram The Underwarld

Jelle Zal Wel Zien

Carrie Anne Release Me The Last Walz

I'll Never Fall In Lave Again

Green, Green Grass Of Home Detroit City Detroit City Funny, Familiar, Forgotten Feeling

Op een maoie pinksterdag San Francisco Jelle Zal Wel Zien

Waterloo Sunset Autumn Almanac Dead End Street Mr. Pleasant

De Bostella De Bostella
Ha Ha Said The Clown
I'm A Believer
A Little Bit Me, A Little Bit You
It's The Same Old Song
Tcn.ght Will Be Stoned
Flowers In The Rain
Monkey On Your Back
Summer Is Here Summer Is Here
Ta Ta Ta
I Take It Back
Fram Abave
Warld Of Birds
In The Country
The Day I Met Marie
Take Her Home
Just Fancy
Beesties Beesties Snoopy Vs. The Red Baron Sammy Sammy Puppet On A String Na Na Na

Samething Stupid

Jackson

I Was Kaiser Bill's Batman

Itchycaa Park The Beat Goes On Ruby Tuesday

We Love You

The Happening Let's Forget What I Said Don't You Leave Naw's The Time

Glaria
A Hole In My Shoe
Silence Is Galden
Even The Bad Times Are Good
Happy Tagether
Yau Keep Me Hangin' On
Excerpt Fram A Teenage Opera
Happy Jack
Pictures Of Lily

Mexican Whistler If I Were A Rich Man The Days Of Pearly Spencer Melodia Rager Whittaker Roger Whittaker David McWilliams John Waodhouse

LABEL Decca Philips Capital Parlaphone Parlaphone

Parlophane

Columbia Polydar

Palvdar

Polydor Palydai

Havac

Stateside Relax

Imperial MGM

MGM

Artane

Fantana

Polydar Palydor U.A.

Atlantic

Capital

Philips

Philips

Derem

Telstar

Decca Decca Decca

Philips

CBS Decca

Fontana RCA RCA Havac Havoc Stateside Relax Relax

Palette MGM

Reprise

Decca

Pye Pye

Impala-Basart Altana Belinda Leeds Holland-

American British

British

British

Dutch British

British

American

American

British British

Dutch

Dutch

English

English

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Dutch Dutch British Americ British

Dutch

British

English

English **British** 

British British British

Dutch

British British

American Dutch

Leeds Holland-Basart Leeds Halland-Basart Leeds Holland-Basart Halland Music Belinda

British British Australian British Australian British Australian British Basart

Australian Dutch Francis Day-Melodia

Leeds Holland-Basart Halland Music Schraeder-Schraeder-

American French American Leeds-Basart Basart British British British British

Basart
Impala-Basart
Impala-Basart
Minerva MusicBasart
Belinda
Essex-Basart
Essex HallandBasart
Essex HallandBasart
Impala-Basart
Impala-Basart
U.A. MusicAltana British British Dutch Dutch Australian

Ed Bospel Music Chappell Altana

Essex Holland-Basart Essex Holland-Basart Benelux-Music

Benelux-Music Telstar CNR Benetux-Music Basart Connelly-Basart Schroeder Basart Minerve Music-Basart Leeds Halland Telstar

**Parlaphane** Palace-Altana Decca Decca

Francis Day-Melodia Essex Holland-Basart Altona Holland Music Int. Muziek Co.

Baspel Music Leeds Holland-Basart Belinda Belinda

Partengen Partengen
Altana
Int. Muziek Co.
Int. Muziek Ca.
Belinda
Impala-Basart
Impala-Basart
Impala-Basart
Halland-Music
Int. Muziek Ca.
Basart Int. Muziek Ca. Basart Impala-Basart Belinda Belinda Impala-Basart Impala-Basart Altona

Basart Basart Impala-Basart

MGM
Decca
Columbia
Columbia
Philips
Philips
Delta
Stateside
Philips Pye Polydor Reprise

Basart-Mills Holland Deram Immediate Atlantic Decca

Basart Essex Halland-Basart Essex Holland-Basart Impala-Basart Impala-Basart Impala-Basart Impala-Basart

Tamla-Mo Philips Delta Tee Set Records Decca Island CBS Altona Essex-Basart Anagon CBS CBS Landon Atlantic Pharloph Polydor Polydor

Trident Melodia Impala-Basart Trident Meladia Essex-Basart Essex Halland-Basart Anagon Chappell Halland Music Altana

British American American Dutch Dutch British Dutch Dutch Dutch French American Dutch British British Dutch Dutch Dutch American

American Dutch British Dutch American

British British American British

American

British American Dutch Dutch Dutch

British British British British American American British British British



#### OLLAND - 1967 IN REVIEW

Continued from page 58, Part II) sales. Telefunken was able to strengthen her position in the classical field with her series "Das Alte Werk." Leading artists like Frans Brüggen and Gustav Leonhardt are also responsible for this. The most loved Alt Aafje Heyhis made records again for a long time yet. CNR's classical Manager Ralph van Baaren took care of the album which is expected to be released one of these days.

During 1967 ARTONE and its subsidiary FUNCKLER RECORDS succeeded to further expand their activities in the Benelux as well as in the international markets, in spite of a rather hesitating start of the year due to decisive economic pressures. However, the second half of the year has seen a strong upward move saleswise. ontinued from page 58, Part II)

has seen a strong upward move saleswise, so that turnover nevertheless has increased upwards of 10% as compared with 1966. This favorable

balance has been realized mainly through the company's successful switch-over of its monaural catalogues to stereo, as well as the marketing of specially compiled series and sales to stereo, as well as the marketing of specially compiled series and sales drives with boxed record-sets. Notably the Pete Felleman-composed Detroit Sound Series on Tamla-Motown has proved to be a grand success for such artists as The Four Tops, Marvin Gaye & Kim Weston, Martha & the Vandellas, The Marvelettes, The Supremes, The Temptations, Jr. Walker and Stevie Wonder, all of whom likewise have scored heavily in the singles field. In the jazz and blue field, further additions to the Chess Blues Series, the I Love Jazz on Chess Series and the Prestige Modern Jazz Giants and the Prestige Modern Jazz Giants Series have made this Felleman-compiled line the strongest of its kind in the Benelux. Furthermore, Artone has put itself out of the way to make special promotion efforts on behalf of put itself out of the way to make special promotion efforts on behalf of its United Artists Releases. In this way, The Easy Beats' "Friday On My Mind" became a beauty of a block-buster in Holland even before the disc had reached any status in other countries. This group, and the recently pacted Fortunes as well, were invited by Artone to do personal appearances and TV dates for record promotion purposes. Special attention has been paid also to UA's large catalogue of Motion Picture Sound Tracks and its Solid State line of double pocket sets of unique stereo quality. Activities which have resulted in additional sales. Artone's local production currently is receiving the biggest boost it has ever had through the matchless success of Johnny Kraay-kamp & Rijk de Gooyer's festive reading of "De Bostella." Platter, produced by Lion J. Swaab, has already become the local hit of the year, even surpassing the tremendous success Artone scored during 1966 with Sjakie become the local hit of the year, even surpassing the tremendous success Artone scored during 1966 with Sjakie Schram's "Glaasje Op." Other local pop artists who made best sellers are Gonnie Baars, Bruno Majcherek, Conrad Orsowsky, Selma van Loggem and, of course, Sjakie Schram who continues to be very successful indeed. Artone's locally produced classical line, besides having seen an important local and international increase of sales, has been considerably extended with further releases. Highlights in these series are Albert de Klerk's Interpretations of the Haendel Organ Concertos and Haydn Organ Works, Herman Krebbers & Theo Olof performing double concertos of J. S. Bach and Vivaldi, Herman Krebbers and the Amsterdam Chamber Orchestra performing Vivaldi's "The Four Seasons" and albums presenting Italian Baroque Music played by the Amsterdam Chamber Orchestra. All in all, 1967 has been a bumper year for Artone. surpassing the tremendous

1967 has become very successful for IRAMAC. The young company, one year ago only a small firm with a much awarded classical catalog and just startin gin the pop business, has built itself an enormous national and international image, and has strengthened its market share from 1% to



DONALD LAUTREC
MARC GELINAS
CLAUDE SOREL
PIERRE LETOURNEAU
JEAN-LOUP CHAUBY
LES SINNERS
JEAN et STEVE
GENE WILLIAMS
SERGE LAPRADE
MARCEL LEFEBVRE
CHANTAL RENAUD
LES MISERABLES
CHOEUR D'UNE FEMME
LES MARJENTINS
MICHEL PAGE
LES INTRIGANTES
PIERRE LALONDE
SHIRLEY HARMER
LES MYKELS
DOMINIQUE MICHEL

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LES EDITIONS MUSICALES CYBELE ENRG. The publishing companies that own most of Canadian & European best selling titles.

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### AUSTRALIA – 1967 IN REVIEW

(Continued from page 56, Part II) companies. . . . Phillips here making push with Musicassettes. . . . Castle Music with the publishing rights to "Silence Is Golden" by Tremeloes. . . "This Is My Song" heading charts for Pet Clark. . . "Fiddler On The Roof" running in Sydney with Hayes Gordon a great success in lead. . . RCA on enormous promo drive for Gita Rivera. . . . Festival Records acquire local rights to Project 3 label. . . EMI getting set to release "Sgt. Pepper's album by The Beatles. . . Astor Records appoint Don Blocker as U.S. rep. . . A.R.C. making all-out effort with "San Francisco" by Scott McKenzie. . . Album production was still increasing at a far greater rate than singles. . . Drummer Snowny Fleet announced he was leaving The Easybeats. : . "A Whiter Shade Of Pale" making heading. . . . Abigail Music with local publishing rights to songs by The Bee Gees. . . . First album release for local girl Harrell, produced by David Mackay. . . .

Record production figures for twelve Record production figures for twelve months ended June 30, reach the alltime high of over 13 million units ... with more than half the total in albums... New single by Beatles, "All You Need Is Love" released... American Dean Dixon resigns as conductor of Sydney Symphony Orchestra. ... "Whiter Shade Of Pale" heading charts... Dick Heming joins Astor records as national promotion head. ... Australian artist Normie Rowe returned home after visit to London. A. W. T. (Bil) Smith, head of Australreturned home after visit to London. A. W. T. (Bil) Smith, head of Australian Record Company off to the United States to visit with Columbia chiefs. . . . Festival out with sountrack set to "Thoroughly Modern Millie." . . . Beatles album, "Sgt. Peppers," now a real sales giant. . . .

AUGUST

AUGUST

American artist Ray Charles on concert-tour of Australia. . . . Scott McKenzie heading our best-sellers with "San Francisco" for CBS label. . . EMI purchase Belinda Music. . . . E.M.I. show group profit in Australia of (Aust) \$1,178,855, a strong boost over previous year. . . Two popular teenage television shows, "Go" and "Kommotion" disappear from our screens. . . . Astor release old master by Davy Jones, "Theme For A New Love," which became a smash. . . . E.M.I. re-activate their Regal label, with a range of albums retailing at (Aust) \$2.50; their other low-priced lines are reduced from \$2.95 to \$2.50 at the same time. . . . the same time.

SEPTEMBER

Local combination, The Groop breaking-out with their "Woman, You're Breaking Me" single. . . . Disc-jockey

Tony McLaren missing as a result of boating mishap (now presumed dead).
... "Up-Up And Away," up-up the charts for the Fifth Dimension. . . .
Festival announce signing of deal which gives them future rights in discs by Procol Harum. . . RCA reduce retail price on pre-recorded reel-to-reel tapes to \$5.95. . . E.M.I. staff producer David Mackay off on overseas visit. . . . Matt Monro & Dusty-Springfield here.

OCTOBER

Springfield here.

OCTOBER

Englebert Humperdinck is the chart-topper with "The Last Waltz." . . . American publisher Jack Stapp (Tree Music) is Australia and sets-up Sydney Tree with Barry Kimberly (Essex) in charge of affairs. . . . Film version of "Thoroughly Modern Millie" now running and winning fans by the score. . . E.M.I. restrict classical releases to monthly basis. . . RCA selling The Monkees in all shapes and sizes, singles, E.p's and albums. . . Local entertainer Noel Ferrier cut an E.P. for Astor. . . . Lana Cantrell scored very well in personal appearances back home, she later returned to the States. . . Radio station 2GB announce world-wide song-writing contest. . .

NOVEMBER

NOVEMBER

Local girl Lynne Randell, returns to Australia from the United States following a successful concert-tour with The Monkees, to do a personal appearance tour of Australia on the same bill with Trini Lopez. . . . Astor Records issue series of Compatible E.P's. . . . "The Last Waltz" still at the top for Englebert Humperdinck and Decca. . . . It was hoped that the new Copyright Bill would go before the Federal House, it didn't so will now be heldover until the new year. . . The Seekers booked to return home to Australia in December for personal appearances and a television special. . . . Newlywards Legis Transfer Trans and a television special. . . . Newlyweds Jackie Trent & Tony Hatch have a hit on their hands here with "The Two Of Us." . . . "To Sir, With Love" finally gets away in the sales race for

DECEMBER

Most effort has been centered on selling and promoting records as Xmas gifts; and with the nation's economy in a very buoyant position, the results have been very good all round. This is vacation time here, and many people in the trades are now away from their offices for a few weeks break. Some plants have closed down for the vacation, whilst others operate with skeleton staffs. Many top-forty radio stations are now out in their mobile studio units broadcasting from different beach and seaside resorts. MERRY XMAS TO ALL FROM AUSTRALIA.

4%. In the classical field, Iramac al-4%. In the classical field, Iramac albums now are on sale in Benelux, France, Germany and many other countries all over the world. Daniel Wayenberg, Yi-Kwei Sze, Sidney Harth, Han de Vries among others are featured in this more and more praised series. In the Pop-business Relax, the pop label of Iramac, extended its success with the Outsiders (7 hits in 15 months) and Martine Bijl (one of Holland's leading songstresses). New successful acquisi-This in the months and martine Bijl (one of Holland's leading songstresses). New successful acquisitions include the number one record star, comedian and showman Toon Hermans, soulsinger Davy Jones, pop groups Sandy Coast and Sammy Soul Set and local singers Albert Brosens and Lili Kok. In 1967 Iramac also has been very happy with the acquisition of several foreign labels. Things started off in January and February with the big country & western catalogu of Don Pierce's Starday and Nashville labels featuring famous nuames such as Red Sovine, Flatt & Scruggs, Cowboy Copas a.o. and the Wergo contemporary music series, awarded wit hthe Edison. In March and April, Iramac broadened its classical and religious repertoire with the distribution of Diskonto and Discontentions. and April, Iramac broadened its classical and religious repertoire with the distribution of Diskanto and Disco Nederland, two independent Dutch companies. Charles de Wolff of Diskanto, recently awarded an Edison, made a special album for the Europa Club of Bertelsmann. And organist Willem Talsma also received the Edi-

son, the highest Dutch musical award. In May Iramac started the Soul Sound label, devoted exclusively to rhythm & blues, blues and soul music, material licensed from Kent, Modern, United, Hollywood a.o. and also successfully featuring Dav Jones, a Canadian soul singer, currently living in Holland. During the month of August, Bellaphon was represented for the first time in Holland. Since then, Iramac has been very successful with the World Series of Bellaphon. Several popular operettas, the Boris Alexandrov Russian Choir and albums by the Hammond Brothers, Mark Evans, Albert Nicholas a.o. In addition to this, Bellaphon is scoring with the pop duo Adam & Eve. In September, Iramac introduced two other labels from Germany. Luxor Popular, the budget line of Saba, has been accepted very well in Holland thanks to the magnificent recordings and spendid covers. The Europa and Somerset labels won Dutch record market like a bomb. Never before, such great albums were offered at such a low price. son, the highest Dutch musical award bomb. Never before, such great albums were offered at such a low price. Enoch Light's Project 3 has met with extremely good criticism of Dutch music press. The total sound, as recorded by the Light Brigade, Tony Mottola, Bobby Hackett, Peter Matz and The Kissin' Counsins has opened new doors in stereo. In November and new doors in stereo. In November and December, Iramac has made new hit albums by Toon Hermans and Martine Bijl for its own Relax label.

### RCA VICTOR

CELEBRATES IN BRAZIL 40 YEARS OF SUCCESS IN RECORDS 1928 • 1968

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### Part III Coin Machines and Vending



#### London Juke Hits; Slot Ban Urged

LONDON — London's top jukebox selections for the month of November were: "Hello, Goodbye", the Beatles latest smash that hit the Cash Box Chart December 2nd in the number 48 slot and by December 16th was gracing the #2 position; "In and Out of Love" by the Supremes and the very talented Diana Ross: "Susannah's Still Alive" recorded by Dave Davies; "I Second That Emotion" by Smokey Robinson and The Miracles and "Do You Hear What I Hear" by the Mike Sammes Singers.

#### Ban On Slots Urged

In the Northern Ireland House of Commons at Stormont, it was suggested that fruit machine should be prohibited.

A member described their use as a wasteful form of amusement from which people got no return for their money. "If they were suppressed it would be for the good of Northern Ireland," the member said.

The Minister of Home Affairs, William Craig said that as of June 30th 104 excise licenses had been issued for gaming machines in Northern Ireland.

#### Combi Restaurant/Arcade

A new restaurant costing 20,000 British pounds is soon to be built over an amusement arcade and snack bar at the Onchan Park Stadium, Isle Of Man. It is being financed by the local authority, Onchan Commissioners, who owns and operates the park, indicates the new restaurant will be open for use next summer. It will accommodate upwards of 150 people.

#### Toward Better Juke Earnings

### CleveCoin Inaugurates Record Programming Service

executive at Cleveland Coin Interna-tional (prominent music, games and vending distributor headquartered in this city), announced last week that his phonograph division has inaugurated a record programming service, in cooperation with Northern One-Stop, toward offering music operators higher jukebox earnings.

The service at this point essentially involves a more "careful study" of available record product to be placed on those new Wurlitzer phonos and used music machines which are sold to Ohio area operators thru CleCoin. "What we are doing here is keeping close contact with George Freeman and Don Rothenberg at Northern for a communion of thoughts and suggestions on what tunes are best for music machines in this specific area," The service at this point essentially gestions on what tunes are best for music machines in this specific area," Gold stated. "We utilize the trade charts, record company mailings, review of new product, plus keep a close eye on those artists or groups currently making a hit in this area over radio, TV and thru personal performances. Cleveland Coin has always been a must visit for artists passing through this region," Gold revealed. "If their current record product is found suitable for the jukebox audience, we can help operators and groups toward higher earnings. This service is especially important for our rural operators who do not, for obvious reasons, have the finger on the pulse of present record popularity pulse of present record popularity as we do here at Cleveland and at Northern. We also take into con-sideration the particular type of lo-cation the music machine is destined



Columbia Records' chart-movers the Union Gap takes a moment out during CleveCoin Christmas party activities to pose with the firm's chief exec Ron Gold (right) and that music maker, the Wurlitzer Americana II. Gold believes that strong ties with the recording industry and its talent are valuable for the

for . . . its ethnic favorites, which artists have a good 'track record' there with past recordings . . . things of that nature," Gold further offered. Underscoring the popularity of Cleveland Coin to the recording artist was a typical call paid on Gold

by Columbia Records' fast moving group, the Union Gap at the distrib's recent Christmas party (see photo above). At the time, the Union Gap was appearing at Otto's Grotto. Next scheduled play for the group is Los Angeles' Boss City.

### Possible Game Tax Hike Seen In Fla.

TALLAHASSEE—It was reported in the recent Florida Amusement and Music Association newsletter that the Florida legislature will be called into special session in January to cope with that state's educational crisis. Among the most pressing items on its agenda will be finding several hundred million dollars to update Florida schools. The amusement industry, as always, will be eyed as a possible source of new finances. Taxes on the industry are generally not unpopular with the public in general.

Indications are strong that a legis-

Indications are strong that a legislator from the Orange County (Orlando) area will introduce a bill calling

for new and additional taxes on all amusements, as well as, cigarettes and alcoholic beverages. The Newsletter further stated that

Florida operators do not mind paying their fair share of taxes, but feel that the legislature considers them fair prey for confiscatory taxes whenever new revenues are needed for any pur-

pose.

FAMA is already contacting members of the legislative body to point out the high level of taxes now paid by operators in that state, on both county and municipal levels, and to suggest that other sources be investigated for the needed revenues.

### Mondial Appointing 'Quiz' Distribs



The big three at Mondial International show off their much heralded 'Prof. Quizmaster' unit. (Left to right) president Suren Fesjian, Aspet Varten and

NEW YORK—After what has been termed an "extremely successful" full year of location testing, Mondial International's 'Prof. Quizmaster' is now in full production and shipment to domestic and overseas operators now in full production and shipment to domestic and overseas operators is expected before year's end. To facilitate the United States market. Mondial is now in the process of appointing regional distributors. Their overseas network of import agents will service that market with the intriguing question and answer machine. Mondial's president Suren Fesjian (shown in the above photo at left, with Aspet Varten, center and Dick Sarkisian at right) advised that the gross collection take from several units on test passed \$100... and all units on test passed \$100 . . . and all on nickle play. There are 500 ques-tions offered on a single continuous

loop 35mm film reel. The player inserts his nickel and tests his knowledge on such subjects as movies, history, geography, etc. on any given five questions — each offering five multiple choice answers. Should the player select the correct answer butplayer select the correct answer button, a buzzer sounds and a score dial in the backglass moves up on notch (from the "Go Back to School" category for one correct answer to "Genius" for all five). Players also compete a time dial which measures the ability for "quick recall," similar to that required from students competing on the popular 'College Bowl' TV program. The questions themselves are demanding enough to pique the player's interest in coming back for a succession of plays.

#### Formal Signing On Rowe Sale Menger said that Triangle would operate Rowe as a wholly-owned sub-sidiary with Rowe's present manage-ment continuing in its current cap-

NEWARK—Triangle Conduit & Cable Co. Inc., of Newark, and Canteen Corporation, of Chicago, signed a formal agreement December 14, for Triangle's acquisition of Canteen's Rowe Manufacturing Division, it was announced jointly by Carl S. Menger, chairman of the board and president of Triangle, and Patrick L. O'Malley, president of Canteen.

The acquisition is subject to certain conditions, including approval by Triangle's shareholders at a special meeting, which Menger said will be held probably in January.

Under the terms of the transaction, Canteen Corporation would receive

Canteen Corporation would receive \$24 million in cash and \$4 million in convertible subordinated notes from

Triangle for the Rowe Division.
Rowe, with annual sales in excess of \$40 million, is one of the country's largest manufacturers of vending mahis chine equipment and coin-operated phonographs and background music systems. Its headquarters and main production facilities are in Whippany, N.J. Rowe also has another plant in Grand Rapids, Mich. If approved by shareholders, the acquisition of Rowe would be Triangle's first major diversification into the consumer products field. Menger said that the Rowe acquisition "reflects Triangle's concerted efforts to broaden the company's base and to enter into areas of strong growth potential." O'Malley said that "the divestment

acity.

If approved by shareholders, the ac-

O'Malley said that "the divestment of Rowe is in keeping with Canteen's long-range plans for concentration in the food, vending and service fields."

Triangle, listed on the New York Stock Exchange, is a major fabricator of a diversified line of copper, steel, brass, aluminum and plastic tube, pipe and wire products, and pre-insulated brass, aluminum and plastic tube, pipe and wire products, and pre-insulated pipe. The company has 12 plants in 7 states and close to 2,500 employees. In the nine months ended September 30, 1967, Triangle had sales of \$85.8 million and net income of \$6 million, or \$3.01 per share of capital stock.

#### NAMA Council Meets

CHICAGO - Steven R. Polcyn, director of public relations of NAMA has released a list of NAMA State Council annual meeting dates for

February 2-3-4: California Automatic Vendors Council semi-annual meeting—installation at the El Mira-dor Hotel in Palm Springs, California. March 22-23: Indiana Vending Council will hold their annual meeting at the Olympia Club in Ft. Wayne,

April 18-19-20: Illinois Automatic

April 18-19-20: Illinois Automatic Merchandising Council will stage their Annual Meeting at the Lake Lawn Lodge in Delavan, Wisconsin.

May 17-18-19: Pennsylvania Automatic Merchandising Council stages their annual meet at Host Farms in Lancaster, Pa.

### 1967 In Review:

### Copyright - Inflation - Convention

If you looped a rope around all those events which steered the course of the coin machine trade during 1967 and singled out those policies pursued by our industry leaders whose success or failure will profoundly affect our financial health in the months and years to come, the first and foremost item that rises to the top is the \$8.00 per phonograph assessment fee passed item that rises to the top is the \$8.00 per phonograph assessment fee passed by the U.S. House of Representatives as payment to the performance rights societies for the use of "their music" on our jukeboxes. It was a historical move since the trade was yet to pay one thin dime in this direction under the protection of the 1909 Copyright the protection of the 1909 Copyright Act. Some in the industry recoiled at the prospect of "giving in" to the societies whose "gluttony for the green stuff" was matched only by their "vague system of passing said money onto their song writing members." Others in the trade, indeed most in the upper reaches who played either a direct or indirect role in securing the \$8.00 fee as opposed to a horrifying bookkeeping nightmare of reporting individually 3¢ per side per calender quarter (roughly \$19.20 per box) were quite elated at the compromise settlement.



The earnest thanks of tradesmen went out to manufacturers' attorney Perry Patterson, MOA's legal wizard Nick Allen, witnesses such as Bill Cannon and Bob Nims and for the not-to-ever-be-forgotten end run play executed with Harry Witsen's preparation of that mountain of paperwork which opened the eyes of the Judiciary Committee and forced the compromise section.

But all this might end up an interesting story in the back issues of the The earnest thanks of tradesmen

esting story in the back issues of the trade press unless an identical sectrade press unless an identical section is carried through by the Senate in their copyright bill when they convene again in 1968. And in reality, it should pass. It's good for both parties involved.

### Two-For-25¢ Music Pricing

Many in the industry were hard-pressed to make the income the pressed to make the income they earned in 1966. Periodic samplings of earned in 1966. Periodic Samples profit-pictures about the country reprofit-pictures about the country revealed an interesting condition—the gross was up but the profit was down. The price of equipment, to everyone's chagrin, rose in many cases. The much bloated loan and bonus cancer hasn't helped matters any, except in the



amalgamating of smaller routes into big ones as little operators were priced out of business and forced to sell. The prospect of a select few national operator combines horrified everyone in the industry except those operators heading in that direction. Indeed, many of our large companies deserve to be in prominent slots, owing to their sixth sense of where to place what equipment and their knowledge and appreciation for the extra dollar gained by milking the most from every location. This involved the common sense interest in on-location merchandising. However, there became increasing concern for the state of health of the operating trade. The prospect of salvation or "solvation" through a price hike on the music machines had been boarched before the year began and made impressive inroads before the year ended. Quiet, but firm prodding at the distributor level urged many operators into converting certain of their locations onto the two-plays-for-two-bits pricing. Operators, quite naturally leary of level urged many operators into converting certain of their locations onto the two-plays-for-two-bits pricing. Operators, quite naturally leary of boosting the fare and inviting the wrath of the location, needed and still need convincing that this is the necessary direction to take. Reports from those who attempted the conversion during the year sounded just fine—indeed shattered a lot of myths of screaming customers and enraged bartenders who adjusted to the two for 25¢ with a simple "Yeah . . . sure." One factory's official sanction of the price boost came in November with the introduction of the Seeburg Corporation's 'Spectra' phonograph. This juke, far from simply a radical departure in traditional phono design, also offered its operators an in-unit two-for-25¢ pricing option. Matter of fact, distributors were urged to promote the price increase while pointing two-for-25¢ pricing option. Matter of fact, distributors were urged to promote the price increase while pointing to a special pre-selected three tune set-up which vended for the traditional three for a quarter. "A transition machine" it was labeled, offering both pricing arrangements.

### Over 40% Singles Sold To Operators

An anonymous questionnaire prepared by the phonograph manufacturers and distributed through their regional representatives and by direct mail to operators to determine the exact financial condition of the mail to operators to determine the exact financial condition of the trade was compiled by Price Waterhouse for presentation to Congress on behalf of the coin industry. What the

questionnaire did determine, it is reported, was that music operators, without a doubt, presented the largest singes buying bloc in the country. The record companies, cognizant of the record companies, cognizant of the tremendous buying power of the optremendous buying power of the op-erator but convinced almost to a man that this operator depends upon the top 100 charts for his programming material, did very little actual promo-tion and specialty record production for this market. The operating firms, for this market. The operating firms, on the other hand, have felt more and more being treated as a "stepchild" by the record manufacturers and aired their grievances many times during the year. The Record Co. MOA liaison committee set up by Bill Cannon managed to exact a bit more attention from the record execs but actually no great flow of what the trade has great flow of what the trade has learned to call "jukebox material". The flow of little LP product, with the exception of the Seeburg Corp. The flow of little LP product, with the exception of the Seeburg Corp. which managed to release approximately 50 junior albums during '67, amounted to a modest dozen mostly between Atlantic and Epic Records... a lesser number than in '66 when the trade considered even that insufficient. Why such apparent disinterest in the little LP? A lower profit for the dollar invested by the onestop and an absense of profit from the record companies who claim the LP's offer strictly promotion for their artists and nothing more. Then in October, a firm calling itself Garwin Sales secured the national distribution rights to the Seeburg little LP catalogue as well as contract agreements from several top labels including Epic, Columbia, etc. to market nationally said LP's through Seeburg distributors and one-stops. Bob Garmisa, the firm's principle, claims he sees a need for the product by the operator as well as profit in it for the record firms and naturally for Garwin Sales. Therefore, the principle production and distribution of this Garwin Sales. Therefore, the principle production and distribution of this "jukebox material" will be in the hands and under the direction of one firm in 1968 . . . its progress we await with considerable interest.

### MOA Convention; Cannon To Top

When you speak of one-stops these days, you don't have to wait very long before the memory of the October MOA Convention comes to mind. Truly, the single disappointment in these three marvelous and fruitful

Record Breaking '67 Convention Draws 2000 Tradesmen to Chip Bill Cannon Elected President; Exhibit Sellout, Banquet SRO



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confidence
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table line
is all
we want for
Christmas!



ART DADDIS
PRESIDENT

### 1967 In Review:

### Loans & Bonuses - Merchandising



Beginning this Thuisday afternoon, jets will come bumping onto the exbub of the arread terminals and work its support the frontic hubbub of the arread terminals and work its postnegaring extrallered up in the great me

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The roorboiling success of MOA was apth put by Millie McCarthy level when he to soil, "press agast we see like pulling a mule out of a model to get appear to support MOA... more solutions in su greet it like try that the properties of the propert

Cash Box-October 28, 11

convention days was the scarcity of one-stop representatives on hand to share in the precious dialogues with operators and record company reps. But to begin any analysis of the 18th MOA Show with a sour note is almost sacrilege because the Convention proved out to be the most productive and professional gathering of this trade's more progressive members in a decade. MOA's executive vice president Fred Granger—more than any other, directly responsible for the Show's success—estimated that nearly 2,000 tradesmen from at home and abroad viewed the machines on display and enjoyed the intelligent discourse on machine operation that only another conventioneering operator can provide.

### Pins & Pool Tables; More For Machines

Half of the Industry Seminar, entitled "How to Make More Money with Amusement Games", provided the most unusual sight of the top sales managers of our major games manufacturing firms sitting at the same panel. The opportunity might have better been taken advantage of by the operators . . . many important

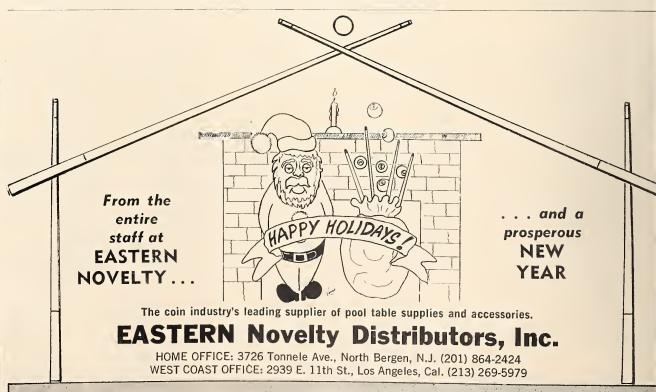
questions were never asked . . . but the thoughts of these factory representatives struck home in each instance. The loan-bonus cancer was reviewed and defiled, the "stepchild" role of the lucrative coin table was discussed, the poor habit of games collectors dropping all the take into one bag instead of keeping accurate tabs on the performance of each machine was scored as well as the tremendous upsurge in long-board shuffleboard location opportunity aired. The germ of a potentially tremendous merchandising idea, suggested at the seminar by Arizona's Ben Spaulding, brought up the possibility of staging local coin table tournaments (modeled on his highly successful association-backed contest in Phoenix), all of which might lead toward a national run-off at next MOA.



Speaking of next MOA, Granger and his staff decided immediately after this year's event to move the 1968 Show into the newly-refurbished Sherman House, or really, back into it. With NAMA moving its Show into Philadelphia for 1968, the MOA Convention will once again have a chance to stand on its own and its success will be completely dependent upon our hard-core music and games people.

New Jersey's Bill Cannon was elected to the 1967-68 MOA presidency, succeeding Jim Tolisano. The latter's reign proved immeasureably helpful in fostering local association membership during the course of the year. Cannon's penchant for closer, more productive ties with the record manufacturers should prove his main objective during his tenure in office.

Several important developments in both music and games machine production took place during the year. Perhaps the most impressive developments were the addition of the dollar bill accepter on the jukes, the release and promotion of 100-selection units by Rock-Ola, Seeburg and AMI and the introduction of foreign-made music machines with NSM's Consul 130 and Jupiter's three new French models. Rock-Ola, a consistent supplier of 100-selection machines, provided the trade with their 'Centura' and 'Princess DeLuxe' units, Seeburg followed the 'Mustang' with their 'Phono-Jet' and Rowe bowed their 'Cadette'. AMI continued throughout the year with production of their 'Phono-Vue' film product for their popular auxiliary projector unit. On the audiovisual score, Rock-Ola revealed its plans to market a sight and sound machine in 1968. Scopitone's parent firm Tel-A-Sign entered into bank-ruptcy during the year, offering Jack Gordon the opportunity of securing both distribution and manufacturing rights to this line from the French factory. Gordon's surprise of the MOA Show was the preview of his Cinematic 50 machine and the announcement of a complete film and machine production program under the firm name of Cameron Audio-Visual International. Gordon's Cameron Int'l. Ltd. would continue to service present Scopitone operators with regular film releases while the other organization would market the Cinematic line. Color-Sonics' Combi 150 combination film/record machine was displayed at the MOA Show with availability promised by February. As a subsidiary of the National Company, the decision was made to move the sales offices of Color-Sonics from New York City to the home base in Melrose, Mass, about mid-year, with veteran Mickey Greenman taking over the division as chief executive officer. David Rosen continued his Cinejukebox program as (continued)







MERRY CHRISTMAS FROM THE 100-SELECTION CADETTE. JINGLE. JINGLE. JINGLE. JINGLE. JINGLE. JINGLE.



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# 1967 In Review:

# Counter Games — Audioviz — 100mm Cigs — Safe Filters

the first combination unit to move onto locations. Regular shipments of the Cinejuke from the Innocenti plant in Milan to the Port of Philadelphia, added to Rosen's promotion program, kept the units making inroads all throughout the year.

#### Counter Top Units; A 5¢ Commotion

Highlighting the year for amusement machine operators was the tremendous upsurge in counter games. Interest in this type of equipment snowballed the latter part of 1967 and saw the birth of "reflex test", battery operated units from Northwestern, the Irving Kaye Co., Billiards, and several others who found that a lot of money can be gained by the operator through nickle play on the counter.

Print.



MERCHANDISING - To Earn That Extra Buck -

By this time, most of you have seen those coloring the STP sitches pashered on automobiles, Inculsi of STP sitches pashered on automobiles, Inculsi ond even motior scoolers spoping by on the highways. They is a brain of motior of it, a good product to be size. Not why are their sakes jin particular staking off with bulk of sitch sitch size of the coloring size size size of the size of the coloring size size size size of the size of the coloring size size size size of the size of the coloring size size size size of the size of the coloring size size size of the size of the size of the coloring size size size of the size of

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However, there are some very prominent operators today refing us the factories either don't know the meaning of merchandising or prefer to devote all their

and restrict our remarks to mass. There's just as much controversy going on in the games bosiness with operation saying they can lig all particular model because it's all going over to Europe first; then the factioners stude now grain releas and with models while the operation makes up his mind that the piece is a proven money moher before he buys his first one.

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Cosh Bee-July 15.

Supplementing a regular supply of pins, shuffles, bowlers, guns, and baseballs from Bally, Gottlieb, Williams, Midway and Chicago Coin were a number of new notions which achieved varying degrees of success. Several knowledge test units came on the market as well as a new entry in the table soccer field and of course the above mentioned counter games. It must be concluded, though, that the traditional varieties of coin amusement machines (including tables) still provide 99% of the take, indeed from all observations, will continue to provide the staple products of the games business in the foreseeable future. To be blunt . . . that successful "new idea" failed to make its appearance in 1967.

The pool table, still from most as-

The pool table, still from most aspects the highest money-earning, service-free piece on the market, continued to play its valuable role in the amusement business. No new factories entered the trade but several variations on the existing equipment made their appearance, including new cabinet colors and designs as well as scratch-ball return mechanisms.

# Operation Alert '67; Congressional Peek

Plenty of talk but no crucial developments occurred in the cigarette vending business, The American Can-

cer Society's TV and radio campaign against smoking proved rather interesting but its effect, if any, seemed negligible on over-all cig sales. NAMA instituted Operation Alert '67 to keep kids away from the cigarette machines by the use of decals, warnings to location people, etc... in an attempt to keep the "house clean" and avoid unnecessary grief. As far as the equipment was concerned, the biggest story came with the enormous rise in 100mm brands and the subsequent furor over converting existing vending unit's to accept the longer size and the release of 100mm column machines by the factories. Bootlegging in high-tax areas abated to a great degree, principally through the cooperation of vendors and the local authorities as well as the institution of stiffer penalties. Finally, as the year drew to a close, Sen. Magnuson and other Congressional and Federal Agency leaders began to put pressure on the cigarette makers to study means of making cigarettes "safer" for the consumer who "just can't kick the habit". The thinking sounded good and the vending industry awaits developments on this note in 1968. One development we'll all keep our eyes on will be the progress or failure of the Strickman Filter, said by its inventor to remove up to 70% of those materials commonly referred to as "tars" while permitting most of the flavor to pass through to the smoker.

## Legal Status Quo; Illinois Saves Day

Besides the copyright matter, the legislative scene was quiet for the most part across the country. The most stringent case arose in Illinois where the Chicago Crime Commission created one heck of an antipinball controversy, resulting in several nasty bills which would have eliminated all pingames from the State, as well as prohibited their very manufacturer out there. Through the efforts of the Illinois association and manufacturer representatives, all adverse legislation was squashed. A stink over add-a-balls came to the fore in Ohio and New York, neither of which was settled by year's end. A case in New York's Nassau County brought up the question of bonus depreciation but again a final decision was not in by year's end. The status quo was fairly well maintained throughout the country in 1967, which, if we bother to think about it, is pretty darned good.

#### Modern, Crisp Attitude In 1968 Would Enhance Trade's Image

That certain sophistication about the coin machine industry which, through the efforts of young, educated men entering the field and a concerted drive at the grass roots level to protect and promote the correct image of the operator, was becoming the mode and will certainly be the fashion in the months and years ahead of us. A modern, crisp and aggressive attitude, both on the route and in the showroom is becoming more evident every day. While there's a great deal of work remaining ahead, the past has been rather kind to this business and with a continued belief and a sense of pride about this unique method of making a buck, we will prevail and prosper.

# All-Risk Insurance May Be Withdrawn Says M. Spindel

CHICAGO—Manfred S. Spindel, President of G M & V Corporation, division of Spindel Insurance Agency, sion of Spindel Insurance Agency, Inc., states that an almost complete lack of interest on the part of operators and distributors in insurance protecting equipment on location will mean the withdrawal of the company from this market.

Spindel, who recently visited some of the principal cities where racial disturbances occurred, was amazed at the reaction of those operators who lost equipment as a result of the riots. They feel it can't happen again.

"Losses of equipment by fire, theft, vandalism, riots, and national disasters do and will occur, and any business man who does not protect himself is playing Russian roulette," Spindel said.

said.

Spindel further reported that as the year 1967 approaches its close, the death claims paid on the lives of operators on whom distributors had placed Credit Life insurance was 203% of the total gross premiums.

Spindel feels that this is due in part to the failure of many distributors to insist that all installment contracts carry Credit Life insurance. Too many distributors feel that the only time this type of protection is necessary is if a sizable indebtedness is incurred. When this happens, adverse selection

if a sizable indebtedness is incurred. When this happens, adverse selection works against the insurance company. Service fees on Credit Life for the next year have already been reduced by the Spindel Insurance Agency, Inc., because of excessive losses. It is hoped that all distributors will cooperate by seeing that all installment contracts carry this protection seeing that all insta carry this protection.

# Peaches & Herb. Lettermen Head Up P/V Pairings

WHIPPANY, N. J.—Rowe AMI's director of the PhonoVue/record pairing program, George Klersey, has released data on the program for the week ending December 23rd.

week ending December 23rd.

PhonoVue flicks, "Rain Or Shine" (L-2908N), "Bedroom Caper" (L-2911U), "Mermaids" (L-2908E), "L'll Ol'Winemaker" (L-2909U), "Belly Dancer" (L-2907W) and "Montmartre GO-GO" (L-2906A) has been paired up with Marvin Gaye & Tammi Terrell's Tamala recording of "If I Could Build My Whole World Around You."

Build My Whole World Around You."

The fantastic Johnny C.'s latest disc of "Boogaloo Down Broadway" has been matched up with "Juke Box Patry" (L-2908H) and "Girl In Picture Frame" (L-2905B).

"Ninety Nine And A Half" on the Tower Label by The Standells goes well with P/V film cartridges "Loveln" (L-2910L) and "On The Beach" (L-2908Y).

(L-2908Y).

Inez & Charlie Fox's "Count The Days" on Dynamo is compatible with flicks, "Fire Dance" (L-2907L), "Silhouette Dancers" (L-2907V) and "Living Doll" (L-2907U).

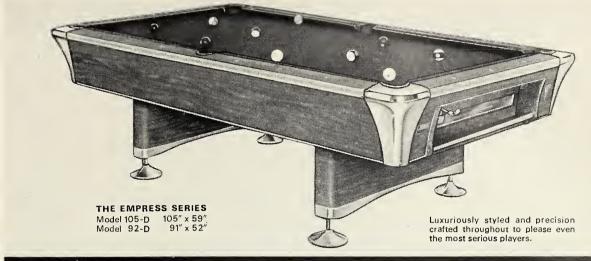
"Hermit's Heaven" (L-2910D),
"Chef's Delight" (L-2908V), "Silhouette Dancers" (L-2907V), "Living Doll" (L-2907U) and "Chess Game" (L-2909V) have been matched with The Foundations' UNI cut of "Baby, Now That I've Found You."
"Coing Out Of My Head/Con't

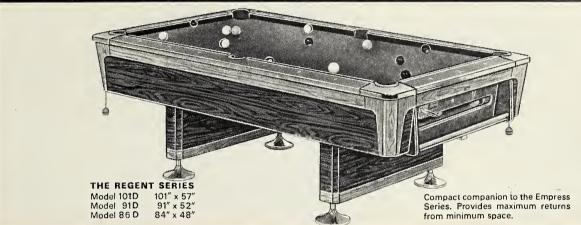
"Going Out Of My Head/Can't Take My Eyes Off You" by The Lettermen on Capitol presents a groovy A/V mood with P/V films "Love-In" (L-2910L) and "On The Beach" (L-2908Y) 2908Y).

"Two Little Kids" a Date recording by Peaches & Herb swings with "Silhouette Dancers (L-2907V) and "Living Doll" (L-2907U).

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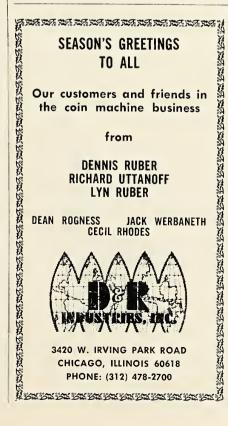
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Greater Phoenix 8-Ball Tourney

(NOV. 26-30, SANDS MOTEL)

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#### **New Arrangement** For Vending Ops From American Tob.

The American Tobacco Co. has announced that a new vending machine arrangement will be effective Dec. 31, 1967. They are terminating their present vending machine promotional allowances and withdrawing circular number 4040 dated Aug. 31, 1966.

The new agreement applies to Tareyton 85mm brand, Pall Mall Filter 100 and Pall Mall Menthol Filter 100mm, to all direct list vending machine operators who operate and service their machines. ice their machines.

Pertinent points on this arrangement are as follows:

1. For the maintainance of at least one column of one or more of the fol-lowing brands, in each of the vending machines covered under this arrangement, American agrees to pay the vending machine operator at the below listed rates during the period it is covered under this arrangement.

Tareyton 85mm at a rate of \$2.00 per year. Pall Mall Filter 100 and Pall Mall Menthol Filter 100 at a rate of

\$2.50 per year.

They will pay for the placement of any combination of the above, for example, for the placement of one column of Tareyton 85mm and one column of Pall Mall Filter 100's and one column of Pall Mall Menthol Filter 100's, they will pay at the rate of \$7.00 per year.

2. Payment to be made in quarterly installments.

3. Forms covering the details of this arrangement are available to operators; many have been mailed.

4. All direct list vending machine operators, wishing to avail themselves of this arrangement, are asked to return the authorized forms, properly executed as soon as possible.

Para earcara earcachana earg Season's Greetings To All Our New England Friends & Customers From TRIMOUNT AUTO. SALES Boston, Mass.

COMPUTER QUIZ

#### COMPUTER QUIZ

THE QUESTION & ANSWER GAME DESIGNED FOR THE COMPUTER GENERATION

#### FOR THE PLAYER

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- \* 2500 Different Questions Per Film
- \* 5¢ 10¢ 25¢ Coin Acceptor

#### FOR THE OPERATOR

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- \* 12 Months of Field Testing Behind the Product

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#### U.S. Billiards to Set L.I. 8-Ball Tournament

AMITYVILLE, L.I. — Len Schneller, general sales manager of U.S. Billiards, Inc. and one of the prime promoters of on-location 8-ball coin-table tournaments, has announced that the firm's president Albert Simon is currently organizing Long Island area table operators toward the staging of a Greater Long Island 8-Ball Tournament.

a Greater Long Island 8-Ball Tournament.

The L.I. contest, hopefully to begin the latter part of January or early February, will run eleven weeks at participating locations, at the end of which, a run-off will be held somewhere in the greater New York area to determine an 'A', 'B' and 'C' Class winner.

Schneller, who participated actively with Ben Spaulding in the Greater Phoenix 8-Ball Tourney several weeks Phoenix 8-Ball Tourney several weeks back, will call a meeting of interested Long Island table operators for early January to outline the exact "how to" of staging such a contest. "The collection returns from the Phoenix tourney were considerable," Schneller revealed, "Competitors in the contest gain that something more from pool when there's a prize and the recognition of his fellow players in the offing," he added. Simon and Schneller are currently finalizing the list of rules and regulations for the planned Long Island tourney. They urgently request all operators in that particular area to write or phone the Amityville factory to register their locations and them-

write or phone the Amityville factory to register their locations and themselves as participating operators. "This is excellent merchandising... profitable merchandising and terrific public relations for this trade in the local community," Simon stated.

#### Triangle Elects Johnson to B. of D.

NEWARK -- Bruce A. Johnson, vice NEWARK — Bruce A. Johnson, vice president-purchasing and transportation of Triangle Conduit & Cable Co. Inc., has been elected to the company's Board of Directors, it was announced today by Carl S. Menger, chairman of the board and president.

Johnson joined Triangle in 1947 and has held a number of managerial positions. He was appointed assistant director of purchases in 1960 and director of purchases—transportation two years later. He was named a vice president in 1965.

A graduate of the University of

A graduate of the University of Miami, Johnson also studied at the Graduate School of Business at Northwestern University.

He is married and has two children and lives in Spring Lake, N. J.

#### Convention Committee Named by N.A.C.

CHICAGO — Appointments of 1968 Convention and Exhibit Committee Chairmen were announced recently by Julian Lefkowitz, president of the Na-tional Association of Concessionaires.

Andrew S. Berwick, Jr., president, Wright Popcorn & Nut Co., San Francisco, California, and first vice-president of NAC, has been named General Convention Chairman.

Nat Buchman, vice president, Theatre Merchandising Corp., Boston, and executive vice president of NAC will head the association's Exhibit Committee.

Al Lapidus, president, Al Lapidus Popcorn Co. and Stanley R. Lefcourt, director of snack bar operations, Pacific Drive-in Theatres, both of Los Angeles, will serve as Co-Chairmen of the Convention Program Committee.

Berwick, prior to being elected to his present post, served two terms as NAC treasurer and in 1965 was chairman of the association's convention program committee when NAC met in Los Angeles. Buchman was general convention chairman of the recently concluded and successful convention of NAC in Florida.

Both Lapidus and Lafequet served

Both Lapidus and Lefcourt served on the association's convention program committee with Berwick in 1965. Lapidus is a regional vice president of NAC, covering the western states.



## JUKE BOX OPS' RECORD GUIDE

#### PICKS for PROGRAMMING

The following records, selected from the CASH BOX Top 100, represent tunes and performances which appear to be especially suitable to the juke box on location. Ops should check with their one-stops tor availability.

DAYDREAM BELIEVER Mankees (Colgams 7392)

SUMMER RAIN Johnny Rivers (Imperial 66267)

BY THE TIME I GET TO PHOENIX Glenn Campbell (Capitol 2015)

HELLO, GOODBYE Beatles (Capitol 37614)

IF I COULD BUILD MY WHOLE WORLD AROUND YOU Marvin Gaye & Tammi Terrell (Tamla 54161)

THE OTHER MAN'S GRASS IS ALWAYS GREENER Petula Clark (W. B. 9-4612)

IN THE MISTY MOONLIGHT Dean Martin (Reprise 4-7613)

CHAIN OF FOOLS Aretha Franklin (Atlantic 2464)

BEST OF BOTH WORLDS

IT'S WONDERFUL Young Rascals (Atlantic 2463)

DANCIN' OUT OF MY HEART Ronnie Dove (Diamond 233)

WHO WILL ANSWER Ed Ames (RCA 9400)

LITTLE BECKY'S CHRISTMAS WISH Becky Lamb (W. B. 7154)

THE LESSON Vicki Carr (Liberty 56012)

TO GIVE Frankie Valli (Philips 40510)

\* LITTLE DRUMMER BOY Lou Rawls (Capitol 2026)

(\* indicates first week on chart)

#### MARGOLD PROFILE Continued from page 12, Part III

finest service personnel. They're as good as anyone in the industry . . . we send them to every factory school available as well as the ones we conduct here. And, many of our customers send their servicemen to our schools. We plan to hold a class on cooking. That's right, cooking! We're going to show our customers how to prepare food on the new micro-wave Litton oven."

Random quotes from the pleasant speaking Margold ranged from Phono-Vue record pairing service to Tri-mount's recent change to computer

"Candy vending has proved to be one of the most profitable items to operators. The margin of profit is good and the commission structure and inventory tie-up is small."

"We offer a PhonoVue/record pairing guide to our customers to aid them in programming their Music Merchant/PhonoVue combination . . . this is just another of our 'little' services to Trimount customers."

Trimount customers."

"Cigarette vending in this area is pretty much a waiting game with operators. They will not buy cigarette machines unless they are capable of 100mm vends. When 100mm first hit the scene, operators didn't know which way to turn. We're selling them now and they're on the increase, but there was a time when operators really didn't know which way to go."

We asked Margold: What is the primary selling point of a new game or phono? Its looks; Its service; Its price; or your talent as a distributor? Irwin answered, "It's all of these to a degree, plus the fact that if it is a proven money-maker, it sells itself. Most operators buy amusement equipment on the expectation that it will increase profits and decrease service problems. If a game is trouble-free, has eye-appeal, player appeal, etc., more people will play it."

Would you say there is a noticeable lack of new game ideas from the fac-

Would you say there is a noticeable lack of new game ideas from the factories? We asked. It's really not so easy as it sounds, they've all tried, but to no great degree of success. Today, everything is limited, price of equipment is higher... the arcade market is limited. The factories are trying. I don't think they're too complacent... they all want business."

The most lucrative type of locations for New England operators, according to Margold, are teenage and cafe spots

for music; bowling lanes of over 40 lanes for vending and amusement de-

lanes for vending and amusement devices.

Margold views on the little LP's include, "best locations to program little LP's are the college locations. The little LP has not made an impact in the big cities. You know, the music business is mixed up and no one around is an authority on it."

Do you believe association membership for a distributor has a direct bearing on his profits? "I think so. Our problems come up at these meetings and we can discuss them . . ideas are exchanged. We get a chance to get to know the other people in the business. Unquestionably, an exchange of information is extremely important. If we hear of a good promotion campaign some distributor out West is staging and we feel it would be valuable to our firm . . . we might give it a try. So you could say association membership has 'some' bearing on our income."

membership has 'some' bearing on our income."

After all your years in the business Irwin, would you agree the public image of the industry could use some cleaning up? "We're getting there gradually... we need a little patience. We get bad publicity in the newspapers occasionally, but you keep on trying. Someday, maybe we can enjoy the respect of any other legitimate business. Until then, we must be patient."

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Seeburg AY160	475	
Seeburg AQ160	375	
Seeburg 201	325	
doorang and the second and the secon	020	
WURLITZER		
Wurlitzer	\$850	
Wurlitzer 2900	595	
Wurlitzer 2800	495	
Wurlitzer 2600	375	
Wurlitzer 2500	295	
Wurlitzer 2310	225	
Wurlitzer 2200	135	
Wurlitzer 2150	95	
Wallitzer 2130	93	
ROCK-OLA		
Empress 1496	\$375	
WALLBOXES		
Seeburg		
3WA 160 or 200 Sel		
3WI 100 Sel	15	



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# Seasons Greetings

To All Our Friends and Customers in the USA and Overseas



At This Festive Season May We Extend Our Sincere Thanks For All Your Patronage Vic Haim

Serving The Coin Machine Trade Thruout The World

The Only American Firm Specializing In Export

# Garden State Ops Assn. Holds Christmas Fete

LAKEWOOD, N.J. — On Sunday evening, Dec. 10th, members and guests of the Garden State Amusement Operators Assn. gathered at the exclusive Fairmont Lodge here in Lakewood for their annual Christmas Dinner. Much more than a get-together at holiday time, members of this Central New Jersey music and games association used the occasion to pay tribute to their president Pat Storino and secretary-treasurer Danny Sylvester for their efforts in maintaining 15 almost their efforts in maintaining 15 almost trouble-free years, as well as confer



Secretary Danny Sylvester surprises prexy Pat Storino with handsome gift of luggage — a tribute from the Garden Staters for a year well done. Pat can use it on upcoming MOA directors meet in D.C.

honorary membership on MOA president Bill Cannon.

honorary membership on MOA president Bill Cannon.

An estimated 93 members and guests attended the elaborate function. In his address to the assemblage, Sylvester pointed out that the Garden State Assn. was unique in accepting operators of all varieties of coin equipment, with no distinction made between music, games and vending. "Service is our by-word here," the secretary declared, "and we manage to maintain standards of operation even stricter than the law requires."

Storino conferred an honorary certificate of Garden State membership upon Bill Cannon and saluted the MOA president's leadership abilities and personal concern for operators in his home state of New Jersey as well as across the country.

Sylvecter landed Cannon's role in

sonal concern for operators in his home state of New Jersey as well as across the country.

Sylvester lauded Cannon's role in organizing the Coin Machine Council of New Jersey (of which the Garden State group is an integral part). He also paid tribute to his colleague Storino for his recent election to MOA's board of directors.

"We have all benefited by being members and working together with mutual understanding." Sylvester stated. "Although we have no by-laws, we do have honor rules which we must respect as a moral obligation. This association deserves and has the loyal support of all its members . . . the support we need to survive and prosper," Sylvester further declared.

Among those attending the Christ-

Among those attending the Christmas Dinner were: Mr. and Mrs. Irving Green of Runyan Sales, Mr. and Mrs. Iz Grabowski of Seacoast Dist., Whitey Burble of Ace Vending (vice president of the Garden State Assn.), Mr. and Mrs. Abe Lipsky of Lipsky Dist., Lou Milman of Coast Cigarette, Frank



Stornio, Sylvester present MOA president Bill Cannon (right) with honorary certificate of Garden State Assn. membership.

Mandia of Majestic Amusement, Vinnie and Pat Storino, Mr. and Mrs. Tony DeGano of Ace Automatic, Max and Phil Levine of King Amusement, Mr. and Mrs. LaBatto of J & L Vending and Joe Seminari of Top Amusement.

Before the guests retired from the dinner to the neighboring club room for entertainment, Sylvester con-

cluded his address with the following thoughts: "At this time of Christmas, let us pause to express our thanks for our many blessings. Quiet thanks for America and all she stands for; humble thanks for the sacred trust which is faith in God; happy thanks for our business association. May your Christmas be abundant."

#### MORE PIX ON NEXT PAGE



(213) REpublic 3-3724

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# The Jersey Bunch at Their Best



At the head table, the camera finds (left to right, standing) Ed Adlum, Pat Storino and Bill Cannon. (Seated, left to right) Mrs. Ed Adlum, Mrs. Pat Storino, Danny Sylvester and Mrs. Sylvester.



A really good group finds Garden State vice president Whitey Burble standing at right. Sorry, Whitey-no watch this year.



(Left to right) Jimmy Hersh, Mary Alice Sineone, and Mr. and Mrs. Tony (the photog) DeGano.





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#### PROFILE ON: IRWIN MARGOLD-Skiing Uphill With The New England Trade

Irwin Margold is one of the most dynamic and aggressive men in the coin machine and vending business. His undying energy is only one indication of the "take charge" atmosphere that constantly surrounds him. His knowledge of the industry is not questioned but respected and is backed up with 35 years of experience, both as an operator and a distributor.

After a fruitfully rewarding and successful career as an operator in the Hartford, Connecticut area, Margold was recruited in 1945 by Dave Bond of the Trimount Automatic Sales Company. His talents were known and before long played a great part in the growth and success of Trimount. Trimount's growth as a distributor and operating firm is as well respected as Margold's success as a successful sales and business manager. and business manager.

Trimount services all of New England with the exception of Connecticut, offering their full line of Rowe AMI music and vending products, Gottlieb, Bally and Chicago Coin amusement

games and Irving Kaye, All-Tech and Valley pool tables. Since Margold took over the vice-presidential duties seven years ago, Trimount has divisioned their operation into four basic sections; Vending, which takes in mechanical feeding, soda, coffee, candy and cigarettes; Music and Games, which covers what the division name implies; Background Music, in which Trimount features the AMI background music system in all of their 600 to 700 background locations; the fourth division of Trimount is the Sound Section taking in the commercial installation of inter-communication systems, paging systems, fully equipped language labs in higher institutions using tapes and headsets with playback systems.

Trimount is also charter member of Music Operators of America, National Automatic Merchandising Association and the National Coin Machine Distributors Association.

According to Margold the state of the coin machine and vending business in the New England area has grown

in the New England area has grown



Irwin Margold

# Season's Greetings

(Bally

and its distributors

to

amusement operators the world over!

"you can bank on a Bally game"

BALLY MANUFACTURING COMPANY

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considerably over the past few years. The amusement segment is status quo with a gradual growth due to the fact that more and more local governments are granting licenses to operators. "In some localities of the New England states the city and town governments have the entire to grant or not to grant. are granting licenses to operators. "In some localities of the New England states the city and town governments have the option to grant or not to grant operating licenses, however there has never been too much trouble because the men who make up the local governments are intelligent enough to recognize growth. There are more and potential locations opening up. . . discount houses, amusement centers, fancy bowling alleys . . . this, combined with the fact that Americans have more leisure time on their hands than ever before is responsible for the good relationship and virtually trouble-free understanding between the local government structures and operators making application for licenses to operate." Margold further stated, "Industrial locations have experienced a fantastic growth rate. We have some of the finest electronics plants in the world and the wage scale is good . . . customers do not frown about buying an extra sandwich or cup of coffee. With the industrial growth of the area, hence our growth also. There has been no rapid growth of juke box locations and is directly attributed to our urban renewal programs. When a new juke location does open up . . . one is lost by the urban renewal program. The od buildings are coming down and the new ones are going up."

There seems to be no problem of legislative harassment in the New England states. "We have had attempts at unfair legislation," Margold said, "but we've been able to control it with great success."

Today's modern distributor seems to experience the same problem as the

Today's modern distributor seems to experience the same problem as the operator: obtaining qualified personnel. "Our biggest problem is the inability to obtain new people," related Margold, "this is quite similar to operator's problems, we can't seem to erator's problems, we can't seem to recruit the qualified service and sales

One problem that the distributor has that doesn't affect the operator in the same manner as it does us is that we have to deal with same customers over and over . . . day in and day out. It's the same people to do business with. We need new vitality . . . new blood, aggressive men to bring new ideas and better principles into the business. The men entering this business is becoming fewer and fewer . . . it's all due to the prohibitive capital needed to get started. Today, a new game can't be had for hardly under \$500 and a phonograph for no less than \$1200."

We mentioned to Margold that one One problem that the distributor has

game can't be had for hardly white \$500 and a phonograph for no less than \$1200."

We mentioned to Margold that one of the biggest complaints of operators is that he's dictated to by distributors and factories in telling what's good for him. Do you listen, Irwin, and what do you hear? Margold answered, "Sure, we listen to the operator's gripes and complaints . . . we have to . . . it's the only way we can make an attempt to rectify them. We find it extremely important to listen and we spend a great deal of time and manpower in trying to help him. We have men that go out and do nothing but survey locations, they're considered experts in determining if a location is worth investing time and money in. This service is available to any of our customers. Recently, one of our customers told us of plans to buy three vending machines that were located in a factory. We spent a man out to check it over. The units were located on three different floors that had only 30 employees on each floor. We advised the potential buyer to forget it because it would not be profitable. I don't feel that we dictate to the operator 'tho."

One way distributors can keep their customers happy is to extend "efficient service." Do you feel this is true?

"The very success of any company depends upon efficient service," stated Margold, "Trimount has the very (Continued on page 9, Part III)

(Continued on page 9, Part III)

## Rock-Ola Factory Holds Week Long Service Seminar



Pictured from Left to Right—Frank Schulz, Dallas Sperling, William Findlay, Robert Johnson, Warren Wheatman explaining amplifier circuitry, Harry Crockett, Joseph Eggner, Bernard Gregg and Roger Harvey.



Pictured from Left to Right—Front Row—Dallas Sperling, Bernard Gregg, Frank Schulz explaining operation of Rock-Ola mechanism, Harry Crockett, Roger Harvey. Rear Row — Robert Johnson, William Findlay, Warren Wheatman and Joseph Eggner.

CHICAGO—The Rock-Ola manufacturing Corporation in Chicago, Illinois, recently hosted a group of phonograph and vending service personnel for a week long service seminar at the Rock-Ola factory. The five day school covered all of Rock-Ola products in the vending and music equipment lines.

Under the tutelage of Messrs. William Findlay and Frank Schulz, Rock-Ola's field service engineers for Rock-Ola's field service engineers for phonographs, the visiting service men—Roger Harvey from Detroit, Michigan, Dallas Sperling from Louisville, Kentucky, Harry Crockett from Oak Hill, West Virginia, Joe Eggner, Menominee, Michigan, Robert Johnson, Grand Rapids, Michigan, and Bernard Gregg from Manhattan, Kansas—covered the mechanical end of the Rock-Ola phonographs "from the ground up" by actually assembling the phonograph from all of its component parts. Electrical and sound instruction was tutored by Warren Wheatman, Rock-Ola's sound technician. Rock-Ola's Ola's sound technician. Rock-Ola's coffee machine and can vendor lines were explained by Edward Lorkowski, Rock-Ola's field service engineer for

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To Our Members, Our Friends, To Our Industry

SEASON'S GREETINGS

#### WESTCHESTER OPERATORS GUILD

Carl Pavesi, Pres.

SKERERERERERERERERERERERERE

To Our Esteemed Associates and Our Ardent Supporters Thank you .... and keep the faith!

# A MERRY CHRISTMAS and HAPPY NEW YEAR

NEW YORK STATE COIN MACHINE ASSN. INC.

Millie McCarthy, Pres.

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Season's Greetings

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#### CashBox 'Round the Route

#### Eastern Flashes

"TIS THAT SEASON—Early Christmas parties were the order at Cleveland Coin (Nov. 22nd) and at the Garden State Amusement Operators (Dec. 10th). Ron Gold and Dave Liebling at CleCoin feted their office and showroom staff throughout the afternoon, to the tune, naturally enough, of Wurlitzer music at the Americana II. CleCoin is currently appointing regional distribs across the land to handle the new 'Atlas Tilt Test' counter game. "We've tested this unit to judge its continuity of earning performance," Gold stated. "This simply means that many of the current counter games, while terrific money-earners, seem to peak out in a relatively short span of time," he continued. "We're attempting to combine longevity and earning power in the same unit and I think we've got it in this 'Tilt Test' game," he added. . . . Meanwhile, down at the Garden State affair in Lakewood, the high spirit of the evening was something rarely seen anywhere. This is a tight-knit, organization which managed to keep the music and games and vending business oper-TIS THAT SEASON—Early Christwhere. This is a tight-kill, organization which managed to keep the music and games and vending business operating without any legal harassment for 15 years, thanks largely to Pat Storino and Danny Sylvester.

DECK THE HALLS—The offices out at American Shuffleboard are gayly decorated in the spirit of the season. General Manager Nick Melone, checking out the year's successes, said their high volume was principally due to the introduction of new products and a tremendous upsurge in shuffleboard sales. Be looking forward to visiting with Sol and Marge Lipkin and some of that truly fine Virginia fried chicken. . . . Bert Betti's showrooms look like Santa's workshop, these days. Heard reports that Johnny Rafer is runnin' around strung with tinsel and that Jerry Gordon's dustin' off that red and white suit. Poor old Sol Mollengarden out at the Los Angeles office of Eastern Novclty will be missing that white stuff. . . . Holiday greetings go out to the trade from all the lads at Rowe factory in Whippany, including Joe Barton, Jimmy Newlander and George Klersey. . . Morris Rood and Eddie Berg over at Runyon wishing their friends and customers a Merry. Saw Irv Green and his charming Maxine down in Lakewood over the weekend and hear the year's been good for Runyon. Oh yes—look for those James Brown photos, Max. . .

ON THE AVE. . . . Atlantic New York's ace salesman Murray Kaye asked us to be sure and extend the asked us to be sure and extend the very best holiday greetings to all his friends, customers and unknowns... says the year's biggest movers were phonos, especially the new Seeburg Spectra... Louie Wolberg and Runyon Sales also conveys season's greetings to their many friends and customers in the New York, New Jersey and Conn. areas. The boys down at Munve's, Joe, Mike and Dick Greenberg have been passing out greetings for the past few weeks and sends their best to those missed. The proverbial Ho! Ho! Ho! and wishes for a Merry Christmas comes from Abe Lipsky, of Lipsky Dist. Holiday Cheers come in many forms and fashions... Lipsky, of Lipsky Dist. Holiday Cheers come in many forms and fashions... Al Simon, Al D'inzillo, and Lenny Schneller wishes to thank all their good friends and customers for a prosperous year down at U.S. Billiards, Inc. and extends their best for 1968... Harold Kaufman sends greetings to all of his proud Wurlitzer customers and friends from Musical Dist.

HERE AND THERE . . . Makebelieve Santa, Johnny Billota says it was a great year for I.Q. Computer and looks forward to a good 1968 while sending his, Bob Catlin and

brother Jim's best wishes to all their faithful friends and customers. Holiday Greetings from the Cash Box Staff are in order for good friends Abe Green, Meyer Parkoff, all of the boys along New York's coinrow, tobacco jobbers, S. Goldsand, M. Bruck, S. Yolen, One Stops Eric Bernay, Sam Keenholtz, Ben Reminick, George Weiss, Bernie Boorstein and Lillian Schonberger. Merry Christmas and Happy New Year's Cheers from MONY and Ben Chicofsky, Sophie Selinger. Season's Greetings from CASH BOX also go to good friends of New York State, Millie McCarthy, The Greco Brothers, Mike & Mary Mulqueen and Gert Browne. Also to friends from Westchester, Eddie and Archie Goldberg, Carl Pavesi, Al Kress, Frank Galle, Semour Pollak, Lou Tartaglia, Dick Di Cicco and Malcolm Wein. To New York Operators, Bill Koabler, Bernard Antonoff, Hy & Ben Rubin, Max Katz, Albert Arnold, "Senator" Al Bodkin, Gil Sonin, Irv Fenichel, Al Lauro, Al Denver, Leonard Block, Sam Morrison and Steve Tarzanin, George Holtzman, Al Miniaci and Charles Bernoff. In the confusion of names, we probably missed some very good friends . . . if so, we would like to thank you and everyone else for a good year and wish Season's Greetings to all.

HO, HO, HO—The finest of the season goes out to the amusement trade from United Billiards' Art, Neatia and Gene Daddis. The United crew presently cooking like gangbusters on new 'Playmore' scratch-ball return mech for their table line. . Old buddy Tommy Tarantelli from the Syracuse one-stop of the same name wishing all his good friends and customers a happy and healthy one. Likewise the very best from Jimmy Galuppi. Incidentally, Jimmy reports terrific upstate jukcbox action on the Royal Guardsmen holiday single entitled 'Snoopy's Christmas' . . Irving, Howard and Arnold Kaye, took time out from heavy table and counter game activity to wish their friends and customers a most happy holiday season. The Kaye plant never seems to rest, with parts manufacturer adding to the already heavy table production schedule and now counter games. Whew! . . . And, oh yes, in case you didn't get the message on our games. Whew!... And, oh yes, in case you didn't get the message on our front coin page, have a merry time in the days ahead. Only comes once a year, ya know, so enjoy!

#### Milwaukee Mentions

Let's start by extending our wishes—and those of Milwaukee coinrow—to everyone in the industry for a Happy Holiday Season! . . This has been one hectic week at United, Inc.! The job of moving into new quarters and the resultant packing, unpacking and what have you always greates its and the resultant packing, unpacking and what have you, always creates its share of chaos. However, Harry Jacobs, Russ Townsend and crew hope to be all settled down very shortly. New address is 5600 W. North Ave., about four blocks from the suburban area. Russ did add, though, that the past week, despite all the turmoil, was a banner one, busithough, that the past week, despite all the turmoil, was a banner one, businesswise! . . . Record City's Gordon Pelzek tells of a new Warner Brossingle that has literally taken this town by storm! Title is "Becky's Christmas Wish" by Becky Lamb, and indications are it will break some sales records! . . . All's well at Pioneer Sales Services. Joel Kleiman noted exceptional action on the new Riviera 25-selection cigarette ma-Riviera 25-selection cigarette machine, the 212 dry grounds coffee machine, and, of course, the "Phono-Vue!" . . . Empire's Joe Eggner was in Chicago last week attending the Rock-Ola Mfg. service seminar.



# Cash Box Round The Route

#### Chicago Chatter

SINCEREST GOOD WISHES for the holiday season, and may the New Year bring continued good health and prosperity to everyone! . . Rock-Ola Mfg. Corp. recently hosted a very successful weeklong service seminar according ful weeklong service seminar, covering the firm's entire line of vending and ful weeklong service seminar, covering the firm's entire line of vending and music equipment. Sessions, held at the Rock-Ola factory, were conducted by field service engineers William Findlay and Frank Schulz (phonographs); Edward Lorkowski (vending) and sound technician Warren Wheatman.

... We enjoyed a nice chat with ICMOA's new executive director, Frederick Gain, who's in the process of setting up the association's Springfield, Ill. headquarters in suite 716 of the Ridgely Building. Phone was installed this week and the number is 522-7552. Mr. Gain also advised that the association is planning a membership meeting for sometime in January. . . . Chicago Dynamic Industries' Mort Secore items that the firm is just starting to ship samples of their new "All American Basketball" game. Distributors should have them this week! . . . Our condolences to the family of veteran operator Pr'estly E. Pierce, who died recently. He was head of Pierce Music Co. in Raleigh, bistributors should have them this week! . . . Our condolences to the family of veteran operator Priestly E. Pierce, who died recently. He was head of Pierce Music Co. in Raleigh, N. C. His son, Priestly Jr., will take over the business. . . . MOA's Fred Granger and his wife took off for Europe last week for a much deserved vacation. They'll be spending the holidays with Mrs. Granger's family in Portugal. . . . D & R Industries recently celebrated the first anniversary in the new premises at 3420 W. Irving Park Road. Under the guidance of Dennis Ruber, Dick Uttanoff and Lyn Ruber, the firm has been prospering steadily this past year! . . . Williams Electronics' Bill DeSelm took off on a biz trip last week. . . . Next meeting of the Coin Operated Industries of Nebraska (COIN) is to be held in February at the Indian Hills Motel, Omaha. An exact date has not as yet been set, however, secretary-treasurer Howard Ellis issued a mailing to all members with the suggested dates of February 10 or 17. So, hurry and send in your choice, fellas! . . . Things are busy as usual at World Wide Dist.—so much so that we had some difficulty getting through by phone! Art Wood is on the road, covering his territory. is on the road, covering his territory. We understand Howie Freer is a bit perplexed as to what to give his missus for Christmas. Any suggestions? . . . Marvel Mfg. Co. prexy Ted Rubey was transferred to Presbyterian-St. Luke's Hospital (Chicago) for surgery and, we hear, he's coming along very nicely, In fact, Pete Green went out to visit him the other day and said he looked "too darn good" to be in the hospital! Here's hoping he's back in the office real soon. . . . Action continues at a hot and heavy pace at Atlas Music Co. These past few weeks have kept 'em hopping in all departments! Great! The following singles are reportedly doing extremely well on the local juke box scene: "Am I That Easy To Forget" by Engelbert Humperdinck, "In The Misty Moonlight" by Dean Martin and "Let The Heartaches Begin" by Long John Baldry.

AN EXTREMELY rapid expansion in Southern Japan and a consequent upsurge in coin machine locations in that area, the giant Sega Enterprises (manufacturers and distributors who recently signed a distribution deal for the U.S.A. with Williams Electronics) has opened a regional headquarters in Osaka. The grand opening of this Kansai showroom, shop and warehouse complex was held in the grand style with Sega chairman David Rosen inviting in over 200 customers and friends for the party. The new \$300,000 facility will serve the region as a combined showroom, inspection and repair shop storage area and parts warehouse. An employee's dormitory and parking area have been placed adjacent to the main building. Fifteen of Sega's 38 branch offices in Japan are situated closer to Osaka than Tokyo and these offices should now be able to offer customers faster and better service. Full picture story of the new facility and open house celebration will appear next week.

#### Mid-West Musings

Mr. & Mrs. Tony Ratchford leave next week for Clovis, New Mexico where they will spend the holiday week with their children and grand-child... Darlow Maxwell, Pierre in the cities for a few days on business... Dean and David Schroeder, Aberdeen, in the cities over the week end taking in the Viking- Green Bay game... Mr. & Mrs. Ernest Woylossek in town over the week end, Ernest making the rounds and Mrs. Woylossek getting in some shopping... Al Kirtz, Lake City, in town for a few hours picking up parts and records... Irv Linderholm and Harlan Beach in town last week end taking in the Viking-Green Bay game... Jim Stansfield and Jim Jr. in town for the day as was Gene Mr. & Mrs. Tony Ratchford leave next and Haking in the Viking-Green Bay game . . . Jim Stansfield and Jim Jr. in town for the day as was Gene Clennon . . at Lieberman Music Co. last week were Bill Adair, President of the Seeburg Corp. and Stan Jarocki. Bill Adair addressed a group of operator's on the necessity of going 2 for 25¢ on the new Seeburg Spectra. With the economy rising the way it is the operator must go on 2 for a 25¢ to stay in business. Wonderful talk and to the point . . . Mr. & Mrs. Lawrence Sanford in the cities for the day, as was Gabby Cluseau . . . Stan Baeder, Fargo, in town for a few days on business . . . Red Kennedy in the cities buying records and parts . . . Stan Woznak in town for the day . . . Richard and David Hawkins in town for a few hours making the rounds for a few hours making the rounds
... Martin Kallsen at Acme buying records and parts. . . .

#### California Clippings

California Clippings

MERRY CHRISTMAS TO ALL (especially those on phonorow). Bet we fooled you, usually we forget to send our holiday wishes at the right time and have to make them belated. This week though we cornered the calendar and it surrendered! Next week if everyone is really good, we'll even throw in Happy New Year. Seriously though, we, the staff of Cash Box want to wish all of you a very joyous holiday season. . . Think Peace. . . . C. A. ROBINSON GETS "FACE LIFTING". . . Hank Tronick reports that the C. A. R. building is getting a whole going over, both inside and out. We are told that the painters have been working over time in their effort to finish all the work before the holidays. The "friendly" room is getting a new look with paneling, wall paper and the installation of a new bar (we'll be right over, Hank). Brightness is the key word of the new decor. H. T. says that business is also bright, with Valley pool tables moving along very well, as well Midway's "Firebird" shuffle alley and the flying saucer rifle. We are also told that activity has been very strong on home equipment. Hank says, "This year the tivity has been very strong on home equipment. Hank says, "This year the public has shown more interest then ever before in novelty games for the den, playroom and garage." As a matter of fact, a prominent professor at ter of fact, a prominent professor as UCLA purchased a pin game for his

home in Beverly Hills, and he seemed more delighted with it then his kids." We heard that Mr. and Mrs. Tex Leerskov, of Jet Music Company, in Barstow, dropped in to say hello to Al Bettleman and Hank. They were just on their way home after vacationing in Bogota, Columbia, Before going there they spent some time seeing the sights of Florida and Nassau...

CREDIT, WHERE CREDIT IS DUE. about the big CMMA banquet that took place earlier this month, but we forgot to give credit to those who worked so hard to make it the success that it was. As I've said before, and will swelly any carpin better lets. and will surely say again, better late then never. Marv Jones, Lou Zeider, Gabe Orland, Walt Hemple and Meredith McAlevey deserve a big hand for all the work they did. Now we feel much better....
FROM THE RECORD RACKS....

Jerry Barish of California Music reports the Rolling Stones are doing very well with their latest single for London, entitled "She's a Rainbo." Things are looking good for "Two Little Kids" by Peaches and Herb on Date. Englebert Humperdinck is asking the age old question, "Am I that Easy to Forget" on a Parrot label. A new group on Imperial, called the Classics IV, are hitbound with their single "Spooky." Repeat performance (another way of saying it's their 5th hit in a row) for the Hollies with "Dear Eloise" on Epic. . . .

HERE AND THERE. a chance to talk with Dean McMurdie, who was out of town for awhile. He who was out of town for awhile. He made up for it by telling us that their new 25 column eigarette machine, with 3-dementional paneling is going great guns. As soon as he told us that it took the 100's we fell in love with it immediately. Also doing well, is the 100 selection cadette phonograph. . . .



**★** WORLD WIDE WISHES YOU ★ ★ A MERRY CHRISTMAS ★ ★ and A HAPPY NEW YEAR ★

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- WANT—AUDIO-VIDEO MACHINES, SHUFFLE-boords with anti cheats, scoring units. Per-sonol music equipment. Write stoting moke, model, condition and best cosh price. ST. THOMAS COIN SALES, 669 Talbot St., St. Thomas, Ontario, Canada. Area 519-631-9550."
- WANTED TO BUY: KICKER AND CATCHER games, also other penny games, can use Playland Rifles. RELIABLE COIN MACHINE CO., 1433 W. Sherwin Ave., Chicago, III.
- RECORDS, 45's AND LP's SURPLUS RE-turns, overstock cut-outs, etc. HARRY WARRINER KNICKERBOCKER MUSIC CO. —453 McLEAN AVE., YONKERS, N.Y. (Tel. GReenleaf. 6-7778).
- WANTED—YOUR USED 45 RPM RECORDS. We pay freight and up to 13¢, REC-O-RAC 942 DEODAR, ESCONDIDO, CALIFORNIA. (TEL. 714-745-5942).
- 45 RPM RECORDS, NEW. NO QUANTITY TOO large or small. Highest prices paid. Write stating quantity on hond. TONY GALGANO DIST. CO., 4135 W. ARMITAGE, CHICAGO 39, ILL. (Tel. Dickens 2-7060).
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#### FOR SALE

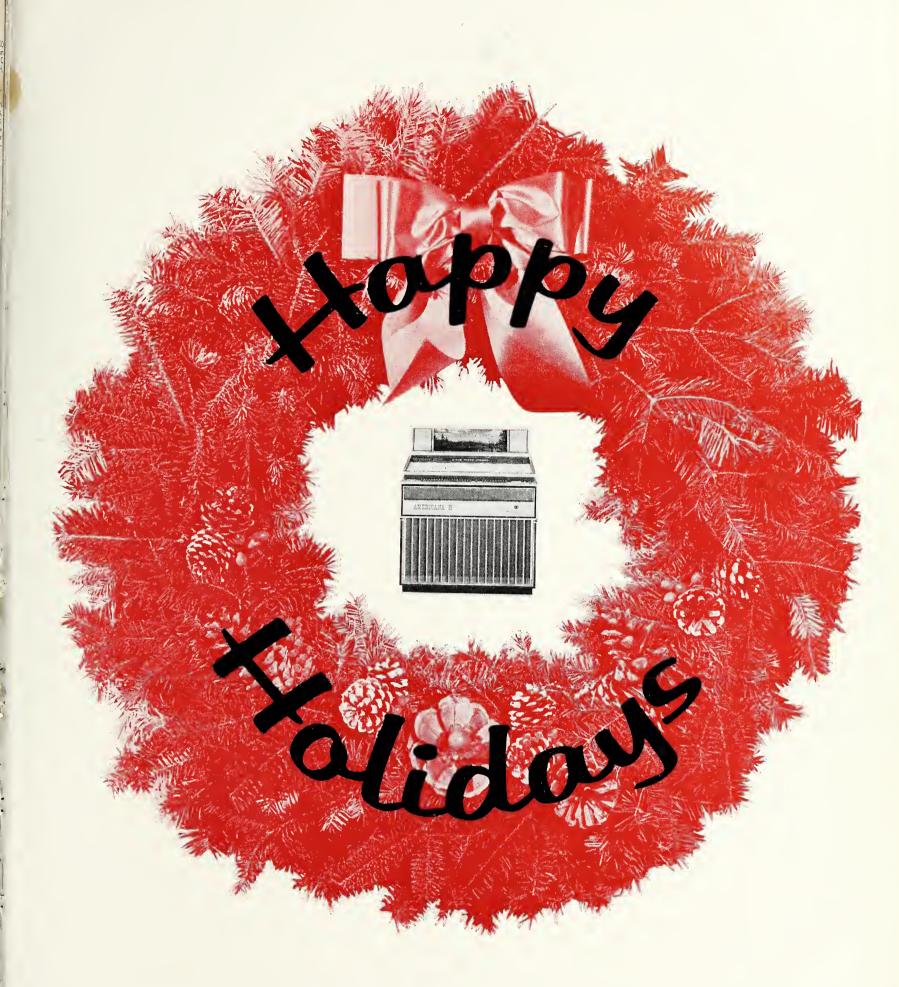
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