

Frankie Vaughan, one of England's top recording stars, has Bill Nielsen and Joe Sherman, General Manager and A&R Head respectively of Epic Records, celebrating a hit in his recording of "Judy". Not only is Frankie's record making noise, but his film "Dangerous Youth" will be released this month by Warner Brothers and his appearances on the Ed Sullivan, Patti Page and Dick Clark shows have won him a host of offers for personal appearances on TV and in night clubs.



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The Cash Box **TOP 60**

Best Selling Tunes on Records

Week Ending JUNE 7, 1958

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

Pos. Pos. 5/31 5/24	Pos. Pos. 5/31 5/24	Pos. Pos. 5/31 5/24	Pos. Pos. 5/31 5/24	Pos. Pos. 5/31 5/24	Pos. Pos. 5/31 5/24
1—All I Have To Do Is Dream	11—Chanson D'Amour	21—Zorro 23 25	29-(It's Been A Long Time) Pretty Baby	38—When The Boys Talk	47—You'd Be Surprised
t CD-1348—EVERLY BROS. Claudette	7 7 DO-15736—FONTANE SISTERS Cecoanut Grove ★ER-1064—ART & DOTTY TODD	CA-3993—FRED WARING'S PENNSYLVANIANS Min Skol—Din Skol ★CD-1349—CHORDETTES Love Is A Two Way	32 30 *ME-71283-GINO & GINA Leve is A Careusei	About The Girls	49 +FS-8521-KATHY LINDEN Why Oh Why
2-Witch Doctor	Along The Trail With You VI-7228—RAY HARTLEY Beautiful Love	Street DI-105—ORIGINAL TRACK Meeting At The Malt Shop	30—You Need	★RO-4066—VALERIE CARR Padre	48—What Am I Living For
★LI-S5132—DAVID SEVILLE Don't Whistie At Me Baby	12—He's Got The Whole World	22—El Rancho Rock	Hands 33 50 *AP-9925—EYDIE GORME Dormi, Dormi, Dormi LO-1801—MAX BYGRAVES	39—Let The Bells Keep Ringing	AT-1179—CHUCK WILLIS Hang Up My R & R Shoes
3—Return To Me	In His Hands CA-3891—LAURIE LONDON	21 29 ★CG-59007—CHAMPS	Tulips From Amsterdam	AP-9907—PAUL ANKA Crazy Love	49—Ding Dong
★CA-3894—DEAN MARTIN Forgetting You	Handed Down CO-41150—MAHALIA JACKSON Didn't it Rain CR-61972—BARBARA McNAIR	Midnighter	31—Torero 26 27	40—I Wonder	★CR-61991—McGUIRE SISTERS Since You Went Away To School
4Twilight Time	Filpped Over Yeu KA-215—JO MARCH A Sweet Someone	23—Oh Lone- some Me	★CA-71080— RENATO CARASONE Chella Lla CA-3965—ANDREWS SISTERS	Why 42 40	50—Dream
3 3 *ME-71829—PLATTERS Out Of My Mind	To Loro 13—Sugar Moon	18 15 FE-12319—SWALLOWS Angel Baby	Sunshine VI-7227—JULIUS LA ROSA Milano	★LA-3013—DION & THE BELMONTS Teen Angel	51—To Be Loved
	★DO-15750—PAT BOONE Cherie, I Love You	IM-5490—JACKIE WALKER Only Teenagers Allowed ★VI-7133—DON GIBSON	32—High Sign	41—Try The	43 42
5—Purple People Eater	14—Johnny B.	i Can't Stop Lovin' You	25 21 ★ME-71291—DIAMONDS Den't Let Me Down	Impossible 46 57 *UA-123—LEE ANDREWS	52—Judy 60 —
17 — ★MG-12651—SHEB WOOLEY I Can't Believe You're Mine	Goode	24—Cha-Hua-		& HEARTS Nobody's Home	53—Moonlight Bay
6—Big Man	*CH-1691—CHUCK BERRY Around & Around	Hua 29 51 *AW-109-PETS	33—Teacher, Teacher	42—Skinny Minnie	54—Tequila
CA-3960—FOUR PREPS	15—Looking Back 14 10 *CA-3939—NAT "KING" COLE Do I Like It	Cha-Kow-Ski ★GO-5031—EDDIE PLATT Vodka ★RO-407—HUGO & LUIGI	★CO-41152—JOHNNY MATHIS All The Time	30 34 *DE-30592	- 28 22
Stop, Baby	16—Kewpie Doll	Something's Always Happening On The River	34—Don't Go	Sway With Me	55—Young And Warm And
7—Secretly 12 16	×VI-7202—PERRY COMO Dance Only With Me	25—Yakety Yak	Home 40 53	43—I Know Where I'm	Wonderful
★RO-4070—JIMMIE RODGERS Make Me A Miracle	17—Book Of Love	36 — ★AC-6116—COASTERS Zingl Went The String	★RO-4072—PLAYMATES Can't You Get It Through Your Head	Going 45 60	56—Bewitched
8—Wear My Ring Around	16 13 ★AG-5290—MONOTONES You Never Loved Me	Öf My Heart	35—Make Me A	★AP-9924— GEORGE HAMILTON IV Who's Taking You To The Prom	57—Stroll Me
Your Neck 3 5	18—For Your	26—There's Only One Of You	Miracle 38 32 *RO-4070—JIMMIE RODGERS	44—Leroy	58-No Chemise
★VI-7240—ELVIS PRESLEY Doncha' Think it's Time	Love 19 17 *CA-3926—ED TOWNSEND	22 14 ★CO-41136—FOUR LADS Blue Tattoo	Secretly	44 46 ★CC-462—JACKIE SCOTT My True Love	Please
9—Jennie Lee	Over And Over Again 19—Rumble	27—Endless Sleep	36-You 31 24	45—Little Pixie	59—Bikini 57 —
10 26 *AW-108—JAN & ARNIE Gotta Getta Date	20 18 ★CD-1347—LINK WRAY The Swag	★DM-1507—JODY REYNOLDS Tight Capris	DO-15734—GALE STORM Angry ★FA-1001—AQUATONES She's The One For Me	54 60 FE-12327—JOHNNIE PATE Five O'Clock Whistle	60—Big Name Button
LI-55186—BILLY WARD & DOMINOES Music, Maestro Please	20—Padre	HE-517—GENE ROSS The Only One R1-126—JIMMY WITHERSPOON	37—I'm Sorry	★JU-5324—MOE KOFFMAN Koko Mamey ME-71329—FRANK D'RONE	59 59 60—Willie And
10-Do You	24 23 CR-61976—ERIN O'BRIEN Honey Boy	Coming Home	l Made You Cry	Our Summer Love	The Hand Jive
Wanna Dance	★DE-30628—TON1 ARDEN All At Once ME-71303—SARAH VAUGHAN Spin Little Bottle	28—High School Confidential	37 31 ★MG-12647—CONNIE FRANCIS Lock Up Your Heart	46—One Summer Night	60—Prettiest Girl
↓JZ-835—BOBBY FREEMAN Big Fat Woman	RO-4066—VALERIE CARR When The Boys Talk About The Girls	41	ST-101—DON ANTHONY In The Valley Of The Moon	53 — ★ME-71322—DANDLEERS Wheelin' And A-Dealin'	In Schoo!
AR—Arr	C-Paramount CA-Capitel C ow CC-Carlton C lantic CD-Cadence C	CO-Columbia DL-DeLaxe EF R-Coral DM-Demon ED S-Class DO-Dot FA	Era GEGee KE KExcello GLGlory KI	—King OJ—OJ Ri	M—Rama TI—Tico —Raulatte UA—United
AC—Atco AW—At AE—Ace BA—Ba AF—Audio Fidelity BB—Ba AG—Argo BN—Ba AL—Ataddin BR—Br	rwin CG—Challenge C ton CH—Chess I ck Beat CK—Checker I	DA—Crystallette DT—Dooto FE DA—Dana DU—Duke Fi DC—Decor EB—Ebb FI	—Federal HE—Herald LI- —Fiesta HY—Hickory LK —Flash IM—Imperial LO	Liberty PAParis R' Lark PEPeacock SA London PHSam Phillips SI	P—RPM Artists V—Rev UN—United A—Savoy UQ—Unique —Surf VE—Verve
AG—Argo BN—Ba AL—Aladdin BR—Bru AO—Apollo BT—Bel * INDICATES BEST SELLING	nswick CM—Comeo D thlehem CN—Chancellor D	DE-Decce EN-End FF	R—Fraternity JZ—Josie ME 5—Felsted KA—Kapp MC		P—Specialty VI—RCA Victor J—Sun VJ—Vee Jay W—Swan VK—Vik H—Thunderbird VP—Vip
 Tunes are listed above in record number, artists and 	order of their popularity based of tune on the reverse side. the title indicate the positions of			by The Cash Bax. Each listing in • All labels fisted in alphabet	

The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





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FOUNDED BY BILL GERSH

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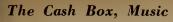
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DON'T MISS THE RESULTS **OF THIS** THE JUNE 21st ISSUE. POLL IN



A cides are hitting: MY TRUE LOVE, the ballad LEROY, the rocker NOW <u>both</u> sides are hitting:

Here's the hottest male property on the horizon --- over half a million sold and heading for the gold one---

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MY

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LOV

Minneapolis Albany Charlotte Houston Philadelphia Richmond Pittsburgh

EROY

JACK SCOTT CARLTON #462



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Our Spectacular Disk Jockey Edition

Advertising For Early Forms Now Being Accepte Last Minute Deadline WEDNESDAY, JUNE 25



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FromYourAdvertisingIn HISTORY OF THE CASH BOX

The Cash Box' 16th Anniversary Encyclopedia & Directory will contain the most valuable merchandising aids and articles to be found anywhere in our industry. This issue will be used time and again all through the year by the entire record, music and coin machine industries.

For the first time in the history of the record business, The Cash Box will incorporate a gigantic International Edition with its Annual Encyclopedia and Directory. It will contain articles by the leading record and music men all over the world and will in turn receive the greatest world-wide distribution ever given to a single copy of a trade paper in the record field.

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case is terrific.

EDDIE FONTAINE (Chancellor 1018)

JOHNSTON BROS. (London 1807)

song's sales.

SANDEE MOORE (Brunswick 55065)

story and performance.

RUTH OLAY (Mercury 71316)

material.

tial too.

to date.

B+ "I CAN'T BELLEVE THAT (1:58) [Mills ASCAP—McHugh, Gas-kill] One of the more exciting revivals of oldies is this wonderful arrange-ment featuring newcomer Arlene Fontana. Lark hands in a spirited performance. She has an amazing vocal similarity to Eydie Gorme. Watch this side closely. Choral show-case is terrific.

B "EVERYONE" (2:15) [Greta BMI—Earnhart] A cute shuffle rhythm romancer is pertly styled on this end. Lively swinger with poten-

B+ "GOODNESS, IT'S GLADYS!" Hunter, Fisher] Eddie Fontaine bows on Chancellor with a knockdown-drag out reading of a torrid R & R item that has smash possibilities. Sizzling vocal effort that starts your toes a-tappin'. Hot stuff to watch closely. One of the songster's strongest s des to date.

B "MIDDLE OF THE ROAD" (2:07) [Pocono-Weiss & Barry BMI—Sauter, Fontaine] The versatile rock and roller drives thru a good rock-a-billy flavored hand-clapper on this end. Exciting jumper with a ter-rific sound. Fine coupling for the teen-age disk-buying set.

B+ "LITTLE SERENADE" (2:30) The probability of the series of the seri

C+ "SCRATCH SCRATCH" (2:20) [Clara ASCAP—Belafonte, Bur-gess] A cute calypso novelty is han-dled with color by the gents. Refresh-ing arrangement and delivery of a ditty with humorous lyrics.

B "SINGIN' IN THE RAIN" (2:30) [Robbins ASCAP—Brown, Freed] Ruth Olay hands in an inventive in-terpretation of a top drawer standard. Good up-beat rhythm treatment with some interesting vocalesthenics by Miss Olay. Interesting programming material.

C+ "I WANNA BE LOVED" (3:15) [Famous ASCAP-Green, Rose, Heyman] Ruth sings the verse then glides into a sultry, hip-swinging reading of this romantic favorite.



Record Reviews A **DISK & SLEEPER** B VERY GOOD C FAIR \mathbf{B} + EXCELLENT \mathbf{C} + GOOD MEDIOCRE D "Only those records best suited for commercial use are reviewed by THE CASH BOX" BEN SHARON (Giant 602) The Cash Box the

"STAY" (2:37) [Planetary ASCAP-Tepper, Bennett]

AMES BROTHERS (RCA Victor 7268)

MES BROTHERS

"LITTLE SERENADE" (2:44) [Peter Maurice ASCAP—Ferrio, Amurri—Eng.: Parsons, Turner]

• The Ames Brothers' strongest coupling in years was issued last week by Victor. In their smooth, polished manner, the boys glide thru a beautiful rock-a-ballad offering on one side, dubbed "Stay". Pretty side that could be the next teenage favorite. Equally strong is "Little Serenade", a most contagious Italian flavored ditty with a chacha tempo. Delightful side. Both should make it.

O Johnny Mathis is headed for the winners' circle once again with his superb interpretation of the title song of 20th Century Fox' big

"A CERTAIN SMILE" (2:45) [Miller ASCAP—Webster, Fain] "LET IT RAIN" (2:35) [Johnny Mathis ASCAP—Wayne, Frisch] JOHNNY MATHIS (Columbia 41095)



"A CERTAIN SMILE" (2:31) [Miller ASCAP-Webster, Fain] SUNNY GALE

new pic "A Certain Smile". Excellently written love song tailormade for the Mathis torch. The songster's vast fandom will fall in love with this smart romancer. Voices showcase the pro wonder-fully. Coupler, "Let It Rain" is

> "JUST FRIENDS" (2:40) [Robbins ASCAP-Lewis, Klenner] (Decca 30670)

another class mood ballad.

Sunny Gale has the hit look on her latest Decca offering. It's far and away the lark's strongest cou-pling in years and both sides are loaded with hit ingredients. "Just Friends" is a top drawer standard wh ch Sunny fashions in rock-a-ballad style. Very commercial deck. "A Certain Smile" is a beautifully written film title tune with a class lyric and melody. Superbly execut-ed by the talented lark. Take your pick.

"THINK IT OVER" [Cedarwood BMI-Holly, Petty, Allison]

THE CRICKETS (Brunswick 55072)

Brunswick 55072)
The Crickets are back again with a powerful new release that could be their biggest since "That'll Be The Day". Both sides are hot and both are right in line with what the kids want. "Fool's Paradise" has the group blending smoothly thru a staccato beat rocker that sticks in the memory. "Think It Over" has a good country feel and an exciting lead vocal by Buddy Holly. Both are contenders for the charts.

B+ "COTTON PICKIN' CHICKEN Norad BMI—Campbell, Wallis, Houp The Giant label gets of to a stron start with a cute new rock and rol novelty about the sack look. Ben Sharon handles the vocal chores in commercial fashion. Could catch on It's got a sound.

B+ "IT SEEMS THIS HAPPENED BEFORE" [LeBill BMI—Camp bell, Wallis] A chorus support Sharon as he warmly interprets fragile, well written love ballad with an extremely professional lyric Touching love story that should ap-peal to all age groups. Fine coupling that deserves attention.

TAB HUNTER (Dot 15767)

B+ "IT'S ALL OVER TOWN" (2:19) [Eddie Shaw ASCAP—Living-ston, Baum] Film idol Tab Hunter is back on the disk scene again with a pretty rock-a-ballad shuffler which he chants in commercial fashion. Good teenage merchandise.

B "I'M A RUNAWAY" (2:25) [Co-lumbia Pic. ASCAP—Karger, Quine] From the Columbia film, "Gunman's Walk", comes this lilting cowboy type tune. Inviting delivery by Hunter.

THE HOMESTEADERS (End 1017)

B+ "LONELY DAY" (2:23) [Sylvia mining new group in the Homestead-ers who debut with a beautiful rock-a-ballad. Lead voice is terrific and background support showcases the lead's smooth tones to best advantage. Watch this side. A definite contender.

C+ "RIFF ROCK" (2:29) [Sylvia BMI—Lariccia, Andrews] A good stroll beat instrumental.

PLAS JOHNSON (Capitol 3977)

B "DINAH" (2:29) [Mills ASCAP —Akst, Lewis, Young] A chorus supplies saxist Plas Johnson with a fine showcase for the instrumentalist's slow moving treatment of th's fa-vorite. Chorus performs sans lyrics. Jockeys will probably enjoy spinning th's one. Bluesy feeling.

B "LITTLE ROCKIN' DEACON" (2:11) [Milbee ASCAP—Cubbin, Domes, Idriss] Johnson works with a combo and a chorus to shuffle thru a spright jumper. Good lindy hop tempo. Kids'll enjoy the rhythm of this in-strumental.

JOE BENNETT & SPARKLETONES (ABC-Paramount 9929)

B+ "WE'VE HAD IT" (1:45) and the Sparletones, who clicked with "Black Slacks", could have another strong seller in this fast-moving rocker. Side has a cute lyric and a terrific dance beat. Commercial deck to watch closely.

B "LITTLE TURTLE" (1:55) [Pamco BMI—Bennett] Another exciting finger-snappin' rocker han-dled with spirit and zest by the group. Trigger fast reading is exciting. Kids should enjoy both ends.



"FOOL'S PARADISE" [Nor Va Jak BMI—LeGlaire, Petty, Linsley]



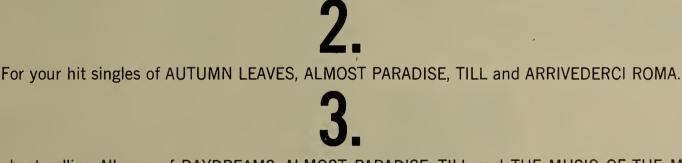
CRICKETS

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AUSTIN CROMER (Roulette 4077)

(Koulette 4077) **B**+ "I THINK OF YOU" (2:06) [Chandler ASCAP — Mancini, Herbert] Lyrics have been set to the classical favorite "Fruelise" which Austin Cromer chants so beautifully. Lad has a rich, magnificent voice that kids and adults will both love. Potent deck that could step out if it gets a fair initial spin.

B "ON ONE FINGER OF YOUR HAND" (2:40) [Planetary AS-CAP—Tobias, Altman] Another dra-matic performance of a big ballad. Cromer's diction is perfect and stirring too.

THE BANJOLEERS (Capitol 3976)

B+ (1:51) [Edward Kassner ASCAP —Hoffman, Manning] The Banjoleers take us back to the joyous 20's with a happy-go-lucky community sing novelty. The voices of the group blend delightfully with banjos, chimes, etc. Great change-of-pace program-ming material for dee jays.

B "WHOOPS - A - DAISY" (2:10) [Edward Kassner ASCAP—Hoff-man, Manning] This end takes the listener still further back. This sounds like the happy summery mer-chandise that was popular in the gay 90's. Inviting waltzer that also falls pleasantly on the ears. Two sides that'll probably attract heavy air play. play.

DIANE MAXWELL (Challenge 59011)

B+ "DREAMY" (2:31) [Sherman have a big new money-maker in this pretty fish-beat ballad neatly executed by talented newcomer Diane Maxwell. Song has a soft, soothing sound and Diane's multiple voicing is excellent. Strong side to watch.

C+ "COTTON CANDY LOVE" (2:30) [Golden West BMI—Burgess] A good rhythm rocker with a contagious teenage lyric, is belted with gusto by the canary.

THE TEMPLES (Date 1004)

B "I DON'T WANT TO DO A THING BUT LOVE YOU" (1:55) [Hecht, Lancaster & Buzzell ASCAP —Shaw, White] An exciting rocker gets a potent going over from the Temples. Side has a great beat and a gravel throated lead voice that sells the song. Could make big noise.

C+ (2:15) [Hecht, Lancaster & Buz-zell ASCAP—Shaw, White] A pretty rock-a-ballad is handled with warmth and style by the group. Interesting harmony harmony

STEVE ALLEN (Coral 61995)

B "WHEN YOU'RE SMILING (THE WHOLE WORLD SMILES AT YOU)" [Mills ASCAP — Shay, Fisher, Goodwin] The oldie gets a swinging revival thanks to the fleet Allen touch and the inventive ork support of Neal Hefti. A jazz offer-ing that takes the advice of the tune.

B (2:17) [Rosemeadow ASCAP-Allen] The famed TV performer and once again the Neal Hefti crew take on an Allen original for a danceable interlude. Side is from the Allen rackage, "Steve / llen Plays Hi-Fi Music For Influentials."

Sleeper of the

"SINGING HILLS" (2:09) [Joy ASCAP-David, Sanford, Mysels] "CHIMES OF ARCADY" (1:50) [Tobey ASCAP-Tobias, Wenrich] BILLY VAUGHN (Dot 15771)



successful formula of reviving the oldies as he follows-up "Sail Along Silv'ry Moon" and "Tumbling Tumbleweeds" with a wonderful rock and roll instrumental treatment of "Singing Hills". Another extremely commercial effort we'll be hearing often during the warm weather months. Flip is another smooth shuffle reading of a pretty theme.

Billy Vaughn stays with his

"EH, MARIE! EH, MARIE!" (2:24) [Romance BMI—Merrill]

LOU MONTE (RCA Victor 7265)



"THE SHIEK OF ARABY" (2:10) [Mills ASCAP—Wheeler, Smith, Snyder]

• "Mr. Italy", Lou Monte, is in top form as he offers two great new interpretations of oldies which should follow in the footsteps of his "Lazy Mary" smash. "Eh, Marie! Eh, Marie!" is the Italian Marie! Eh, Marie!" is the Italian standard which Lou has revised in jump tempo. Good choral support. "Shiek Of Araby" under Lou's control becomes the "Shiek of Napoli". Two delights sung in Italian and English. Take your visk pick.

"DEVOTION" (2:35) [Sounds-Modern ASCAP-Cesana] "HANDS ACROSS THE SEA" (2:01) [Zodiac BMI-Jay, Reid, Kosloff]

JANICE HARPER (Capitol 3984)

Janice Harper, who rose to prominence under the Prep banner with her big-voiced hit "Bon Voyage", hands in a thrilling debut performance on the Capitol label with a magnificent reading of a class ballad "Devotion". Potent deck that could go all the way. Also strong is Miss Harper's dramatic interpretation of an exciting rock-a-ballad, "Hands Across The Sea".

"KATHY-O" (2:22) [Northern ASCAP—Tobias, Joseph, Sher]

Film and stage star Patty Mc-Cormack, best remembered for her role in "The Bad Seed", is a sweet little teenager on her first Dot pressing as she offers a spright and contagious kiddie novelty, "Bubble Gum". Cute rock and roll ditty that could break wide open. Flip is the warm, tender title tune of the U-I ric "Kathy-O", in which Patty stars. Pretty side that grows on you. Watch this debut disk.

DICK ROMAN (MGM 12664)

B+ "FIRST AND LAST ROMANCE" (2:03) [Famous ASCAP—Hamp-ton] Now an MGM pactee, Roman effectively surveys a flavorful teen entry, which should be viewed as a performance with good sales possi-bilities. Roman's vocal touches effec-tively on the teen theme and rhythmic melody. Ork-chorus work of Leroy Holmes is another bright feature here. May make it.

B+ "TOO LATE TO BE SORRY **COUNTIEND** (CARLY TO CRY)" (2:40) [B. F. Wood ASCAP—David, Carr] Roman handles a wistful opus in expressive, straight-ballad fashion. The artist is again caught in an ad-vantageous vocal light. Two sides to keep in touch with.

EDDIE HEYWOOD (RCA Victor 7262)

B "HAITI LADY" (2:33) [Ludlow BMI — Heywood] Eddie Hey-wood's class keyboard artistry, which has won him a vast dee jay fandom, is on display once again as the 88'er glides easily thru a smooth self-pen-ned mood item with a beat. Joe Reis-man's ork supplies the attractive accompaniment. Jocks'll go for this one. one.

B (117'S REALLY NOTHING" (2:27) [Meridian BMI—Greene] Heywood changes the pace with a pleasant shuffle beat harpsichord in-strumental that falls comfortably on the ear the ear.

JERRY VALE (Columbia 41182)

(Columbia 41182) **B**+ "BLUE TEARS (On A White White Wedding Gown)" (2:31) [United ASCAP-Mann, Curtis, Wel-don] A slow waltz tempo sets the sad mood for Jerry Vale's tearful reading of a ballad. Touching story about a lad dancing with his former girl at her wedding. Side grows on vou. you.

B "WITH YOU" (2:40) [Rose-meadow ASCAP—Allen] A man-dolin showcases the crooner as he wends his way thru another touching romantic ballad. Tender love lyric also set to a slow waltz rhythm.

KEELY SMITH (Capitol 3975)

(Copitol 3975)
 B+ "THE WHIPPOORWILL" (2:58, [Leeds ASCAP--Raye, Mitchum]
 A fascinating folk-flavored love ballad, co-authored by Robert Mitchum for the UA pic "Thunder Road", is beautifully executed by dee jay favorite Keely Smith. Wonderful song that should get heavy air play. Lovely side that co:1d blossom into a winner with sufficient spins.
 C+ "SOMETIMES" (2:25) [Enter-prise ASCAP — Prima, Smith] Keely and her hubby Lozis Prima renned this smart ballad aimed at the adult market. Class merchandise.

MALCOLM DODDS & THE TUNE DROPS (Decco 30653)

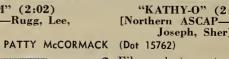
(Decca 30653) **B** "YOUR VOICE" (2:15) [Bobby & Lark BMI — Hall] Malcolm Dodds leads his Tune Drops thru a pretty rock-a-ballad that should ap-peal to the younger set. Whispering gimmick adls color to the tender love tune. Side builds as it progresses. **C**+ "THE SWINGIN' PLATOON" (2:14) [Eden & Eby BMI—Bran don, Williams] A rock and roll march novelty telling about a hep army platoon, is amusingly fashioned on this end.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

JANICE HARPER

"BUBBLE GUM" (2:02) [Chatham ASCAP—Rugg, L -Rugg, Lee, Barr]





Page 13

CAPITOL'S NEXT BIG CHART MAKER!

JACK JONES

COME ON BABY LET'S GO YOU LAUGH



record no. 3991

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"



"Only those records best suited for commercial use are reviewed by THE CASH BOX" Cash Box

B+ "FINGER POPPIN'" (1:55) B+ [Roosevelt BMI-Blackwell] An infectious finger poppin' trick by the Marshall ork and chorus is certain to attract attention among deejays. Opening arrangement is particularly effective in setting the happy mood of the pressing. One of those novel vocal-instrumentals that could catch on. Bears watching.

B "THUNDER ROAD CHASE" (2:07) [Leeds ASCAP—Marshall] Chase is the word for this wild item from a United Artist's flick. "Thunder Road." More novel ork-choral fare from the Marshall ensemble.

KING GEORGE (End 1023)

(Capitol 3978)

B "WOKE UP THIS MORNING" [Modern Music — Taub, King] This blueser is rendered in blazing fashion by the performer, who re-ceives rousing support from Jim Laurro and the ork. A real rocker for lively programming.

B "JIVE TRAIN" [Times Music— Laurro] A jumper, patterned after a train in motion, is the offer-ing from the Laurro membership sans King George.

ROBERT MITCHUM (Capitol 3986)

B (1:56) [Mills ASCAP — Meyer, Ruby] The famed actor gives a good teen vocal account on a cute jumper that has a grow-on-you quality. Mit-chum's polished rhythmic approach will surprise many. Ork-chorus back-drop is first-rate. An interesting turn-table item for the jocks.

C+ "T H U N D E R ROAD" (2:28) [Leeds ASCAP—Raye, Mitchum] Mitchum keeps up nicely with a fast-moving tale about moonshiners. Entry comes from a Mitchum film of the same name. same name.

DE DENISE (Enrico 101)

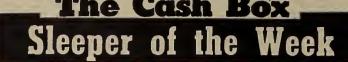
B "JAPANESE CHA CHA" [BMI —Denise] Side effectively inter-polates an oriental theme with the cha cha beat. Organist Tommy Lane adds to the originality of the Denise ork affair. Novel Latin-dance issue.

C+ "HOP AND SKIP CHA CHA" [BMI-Denise] A return to more familiar cha cha ground, but with Lane still at the organ. Polished beat from the ork.

GENE MALTAIS (Regal 7502)

B "LOVEMAKIN'" (2:21) [Desert Palms — Trinity BMI — Bennett] Gene Maltais leans into a solid rock and roller and belts the number across with zest. Potent dance offering the teeners could pick up.

C+ "THE BUG" (2:12) [Desert Palms — Trinity BMI — Oilier, Oilier] More sizzling rock and roll merchandise dished across at a hardhitting pace.



"I THINK OF YOU" (2:30) [Knox BMI-Grayzell] "JUDY" (2:03) [Knox BMI—Grayzell]

RUDY GRAYZELL (Sun 290)

• The Sun label, which has made pop stars out of many country recording personalities, should add another to its harvest. His name is Rudy Grayzell. The lad hands in a magnificent reading of a wonder-ful love ballad dubbed "I Think Of You". Potent teenage deck that could head into the winner's circle. Flip, "Judy", is a torrid "name tune" rocker that swings. But top is the one to watch.

Record Reviews

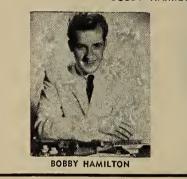
B VERY GOOD

 \mathbf{C} + GOOD

RUDY GRAYZELL

"CRAZY EYES FOR YOU" (2:24) [Sidney BMI-Hamilton, Schlaks] "WHILE WALKING TOGETHER" (1:46)

> [Sidney BMI-Hamilton, Schlaks] BOBBY HAMILTON (APT 25002)



• The new APT label makes a most promising debut with a tremost promising debut with a tre-mendous coupling by a young rock and roll performer, Bobby Hamil-ton. Working against a low-down, hip-swinging rock-a-ballad back-drop, the songster belts out a torrid item dubbed "Crazy Eyes For You". Powerful deck that'll have the kids final?" Dut dan't will the their flippin'. But don't sell the other deck short. It's another exciting R & R ballad. Hamilton is here to stay.

"I DIG YOU BABY" (1:43) [Geronimo BMI-M. Rainwater, B. Stevenson] MARVIN RAINWATER (MGM 12665)

• The "Gonna Find Me A Bluebird" lad, riding in the #1 spot on England's best sellers with "Whole Lotta Woman", has a big side for the pop market in the above. Strong deck to watch. (See Country Reviews).

"OP" (2:10) [Springton ASCAP-Fisher] THE HONEYCONES (Ember 1036)

• Ember has gone back to the well. It picked up this master in Philadelphia, home of its other hot purchase, "Get A Job", and early indications are that they made another good buy. (See r & b reviews.)

HENRY MANCINI

HENRY MANCINI (Cord 61990) **B** "LOVE THEME FROM 'THE B BROTHERS KARAMAZOV'" (2:35) [Robbins ASCAP — Kaper] The touching theme of the hit MGM flicker is tearfully fashioned by Henry Manchini's string filled orchestra. Lovely melody with crying violins and that sentimental European mood. Beautifully executed. Beautifully executed.

C+ "TANA'S THEME" (2:37) [Northern ASCAP — Mancini] Mancini penned this half for the U-I pic "Touch of Evil". Slow waltz number with a piano neatly show-cased by strings. Charming listening.

DAVID CARROLL ORCH. (Mercury 71307)

B "DUCKY" (1:54) [Miller ASCAP — Bones] A Clyde McCoyish muted trumpet is in the spotlight as David Carroll's ork prances lightly thru this colorful instrumental novelty. Happy bounce ditty that should enjoy considerable air play. Shuffle rhythm is good for dancing.

B "DO YOU EVER THINK OF ME" (2:11) [Miller ASCAP— Burtnett, Kerr, Cooper] Saxes come front-and-center as Carroll's men offer a smooth R & R instrumental ar-rangement of a wonderful oldie. In-viting listening.

MEDIOCRE

MADELINE KEBN (Eclipse 1660)

FAIR

C

Π

B "MY MUSIC BOX" (2:32) [Shoe-string BMI — Michell, Michell, Thorn] The lark warmly recollects in this delicate waltzer, the fond mem-ories recalled by the sound of the instrument. Miss Kern's vehicle is a melody one is likely to hear in a music box, and the ork work beautifully captures its atmosphere. Deejays will like the sentiments here.

C+ "MIRAGE IN THE NIGHT" (3:03) [Mills ASCAP — Jones, Fredericks] A reflective ballad gets a proper blues feel from the artist and combo accompaniment.

MARLIN GREENE (RCA Victor 7259)

B "NEVER BEEN KISSED" (2:10) [Tree-Tune BMI—Harlan] Vocal-ist Greene takes on a rapid-fire num-ber the teen crowd will enjoy having in their disk collection. The artist's delivery and strong guitar backing, both in rock-a-billy vein, are aided by some gals repeating the title in various spots. Solid teen fare.

B "BALLAD OF LOVE" (2:32) [Tree-Tune BMI—Hall, Sherrill] A sincere treatment by Greene of an exotic love song describing the vagaries of love.

"MADMAN" JONES (Mad 1207)

B "'JESS' ONE MO' TIME" [Josette BMI —] An exciting combo opening kicks off this fast-moving vocal-instrumental. Through-out the pressing, too, the combo ar-rangement has a measure of rock 'n roll originality. Kids will like listen-ing to this one.

B "OH' HENRY" [Josette BMI—] This all instrumental showing has a fine, jazz-inclined feeling.

SAMMY KAYE ORCH. (Columbia 41178)

B "THAT DAFFODIL FEELIN'" (2:14) [World ASCAP — Stone] Sammy Kaye and the Kaydets spright-ly dance thru a contagious spring-time ditty. Barry Frank handles the lead vocal chores. Pleasant listening.

B "SPAIN" (2:45) [Isham Jones ASCAP—Kahn, Jones] An invit-ing rhumba beat number is fashioned in inviting dance style by the maestro. Toward the conclusion, voices join in. Another good dance deck.

THE FOUR MARKSMEN (Radio 107)

B "THE BIRTH OF LOVE" (2:06) [Dandelion BMI — Barton] This hard-driving rocker contains a pol-ished rendering of some typical rock 'n roll gimmicks by the quartet. Most of the way a lead voice recites the lyrics, while the remaining threesome unload the devices.

C+ "ONE LOVE" (2:05) [Duchess BMI—Barton] A nice arrange-ment by the crew on a tune resembling "Memories Are Made Of This."

June 7, 1958

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Lend an ear to some of the most exciting, earth-shaking sounds and musical effects ever recorded . . . and the Fi is fantastically high! These are not ordinary recordings . . . but true high fidelity recordings of the total recordable frequency spectrum with full emotional depth and meaning! This is true sound as it should be heard . . . felt . . . enjoyed!

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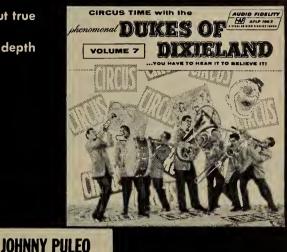
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AL DIRECTION

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JO ANN MILLER



AND HIS

HARMONICA

GANG

a study

in high

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AUDIO FIDI

CIRCUS TIME WITH THE DUKES OF DIXIELAND Let's ga under the "Big Tap" with the Dukes and their exciting new swinging album af traditianal circus melodies. Volume 7 AFLP 1863

EBB AND MAR AND MAR

... unrestrained !

JOHNNY PULEO and his HARMONICA GANG A breathtaking display af harmonica mastery and tanal effects never before recarded! AFLP 1830

INTERNATIONAL SOIREE An exciting patpaurri af saphisticated songs by the inimitable Patachau. Accompanied by Ja Basile, virtuaso af the accardion, and his orchestra. AFLP 1881

JO ANN MILLER . . . UNRESTRAINED! A delightful, scintillating, versatile gol with a vaice that travels from the blues ta dreamy ballods to dixielond jazz! AFLP 1864

PORT SAID Exotic, tantalizing music from Part Said --- goteway ta the mysteriaus Middle East! Mahammed El-Bakkar and has Oriental Ensemble. AFLP 1833

GRECIAN HOLIDAY Let's ga ta a Greek Glendi with Mike Sarkissian and his Ensemble. Fascinating, rhythmic, traditional Greek wedding melodies. AFLP 1866

TURKISH DELIGHT Bewitching, enticing, alluring music of the Middle East — land of mystery, excitement, romance. Mike Sarkissian and ensemble. AFLP 1867



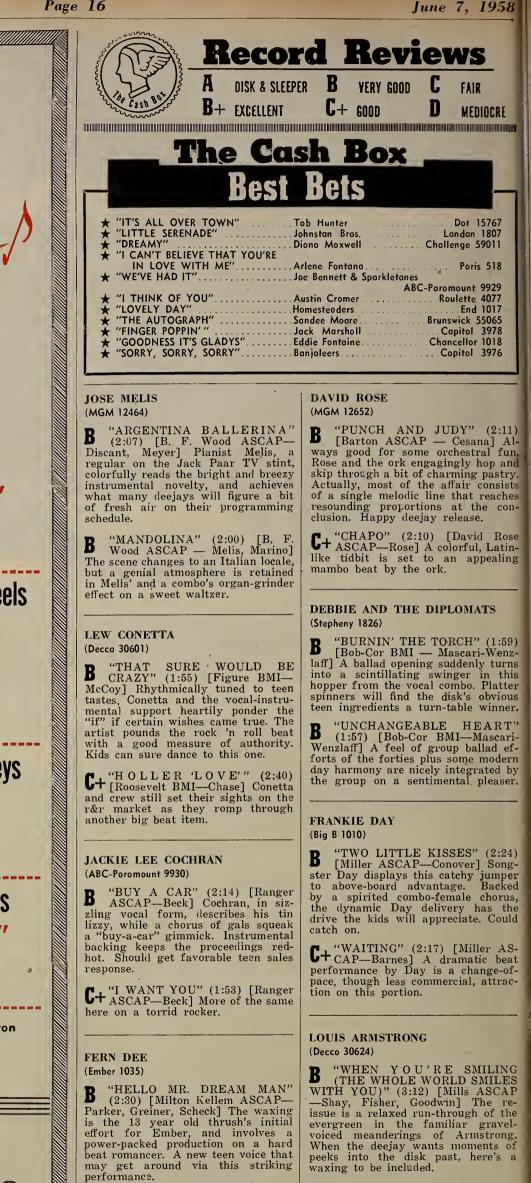


GRECIAN

HOLIDAY







B "NOBODY KNOWS THE TROUBLE I'VE SEEN" (2:58) [Northern ASCAP—Arr. & adapted by Sy Oliver] The famed spiritual is affectionately performed by the artist, who also recites some re-assuring dialogue in several spots. **B** "YOU'LL NEVER KNOW" (2:30) [B.V.C. ASCAP—Gordon, Warren] Miss Dee invitingly renders the evergreen in rock 'n roll terms. Another strong reading from the youngster.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

may get ar performance,

June 7, 1958

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(cut out and use for store poster)

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NEW YORK:



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June 7, 1958

CHICAGO:



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HOLLYWOOD:



The doc says he's on the road to recovery now. HOLLYMODE: Bob Crosby off to London for guest shots on radio and television before returning to New York where he will be the summer replacement for Perry come starting June 14th. . . . Randy Wood busy this week with recording sessions set for Bonu: Analy Predicts will be a top recording artist for the bot label. . . . Randy Sparks following up his local success with a one-month singing engagement at New York's Blue Angel beginning June 374. . . . A new the Article Records, and Mrs Scott welcomed their first of Capitol Records, and Mrs Scott welcomed their first of Capitol Records, and now calling on dealers as the new salesgirl for Modern Distributors. . . Irwin Laber of Chicago, and now calling on dealers as the new salesgirl for Modern Distributors. . . Irwin Sucker presented diploma-like "certificates of regis-tration" to disk jockeys, enrolling them in the Epic album course, "Lester Lanin Goes To College". Local disk jockeys net pling on the "Secret Of Happiness" contest sponsored by Victor. Dinah Shore will announce the winners on her upcoming television New York's Blue weederding artist, Paul Anka. . . Jonin present it on his television show June 15th. . . L. Wolfe Gilbert returned from a furopean tour where he visited the Brussels Fair and was inspired to write a new tune "At The Brussels Fair". Ben Oakland has written the music and tory Martin is set to record it for RCA-Victor. . . . Guy Mitchell's new record. "Honey Brown Eyes", picked on all the shows locally, was released just seven tory according to "motion girl Gerri Green." Trail use are reviewed by THE CASH BOX"

AM-PAR RECORD CORP. Proudly Presents the First Releases on the NEW REPARATE



*DANCE, DANCE, DANCE" and "PLAY BY THE RULES OF LOVE" #25004 The Cavaliers

APT to go all the way with its first releases!

"CRAZY EYES FOR YOU"

and "WHILE WALKIN' TOGETHER" #25002 Bobby Hamilton



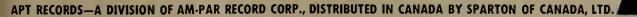


APT to be the biggest news of the record year!

"LOVE IS SO WONDERFUL" and "NO MORE HEARTACHES" #25003 The Stereophonics

APT to leap into immediate prominence in the record trade!

"LITTLE STAR" and "GETTING DIZZY" #25005 The Elegants



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



SS CONTRACT	The Records	
3/ [Disk Jockeys	
Sy Street	Cash Bot A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S I	DISK JOCKEY
1	ALL I HAVE TO DO IS DREAM EVERLY BROTHERS (Cadence)	1
2	TWILIGHT TIME PLATTERS (Mercury)	2
3	WITCH DOCTOR DAVID SEVILLE (Liberty)	3
4	CHANSON D'AMOUR ART & DOTTY TODD (Era)	4
5	RETURN TO ME	
6	DEAN MARTIN (Capitol) THE PURPLE PEOPLE EATER	20
	SHEB WOOLEY (MGM) WEAR MY RING AROUND	
/	YOUR NECK ELVIS PRESLEY (RCA Victor)	6
8	SECRETLY JIMMIE RODGERS (Roulette)	10
9	BIG MAN FOUR PREPS (Capitol)	8
10	SUGAR MOON PAT BOONE (Dot)	11
11	KEWPIE DOLL PERRY COMO (RCA Victor)	9
12	HE'S GOT THE WHOLE WORLD IN HIS HANDS	7
	LAURIE LONDON (Capitol)	
13	LOOKING BACK NAT COLE (Capitol)	13
14	JOHNNY B. GOODE CHUCK BERRY (Chess)	14
15	YOU NEED HANDS EYDIE GORME (ABC-Paramount)	
16	PADRE TONI ARDEN (Decca)	10
17	RUMBLE LINK WRAY (Cadence)	10
18	JENNIE LEE	29
19	ZORRO	
20	CHORDETTES (Cadence) BOOK OF LOVE	21
	MONOTONES (Argo)	

21) DO YOU WANNA DANCE. 22) ENDLESS SLEEP. 23) WHAT AM I LIVING FOR. 24) THERE'S ONLY ONE OF YOU. 25) FOR YOUR LOVE. 26) OH LONE-SOME ME. 27) CHA-HUA-HUA. 28) EL RANCHO ROCK. 29) I KNOW WHERE I'M GOING. 30) TEACHER, TEACHER. 31) TORERO. 32) MAKE ME A MIR-ACLE. 33) DON'T GO HOME. 34) CHERIE, I LOVE YOU. 35) I'M SORRY I MADE YOU CRY. 36) SECRET OF HAPPINESS. 37) LET THE BELLS KEEP RING-ING. 38) TO BE LOVED. 39) ALL THE TIME. 40) WHEN THE BOYS TALK ABOUT THE GIRLS. 41) SKINNY MINNIE. 42) BEAT OF MY HEART. 43) DON'TCHA THINK IT'S TIME. 44) HOW ARE YA FIXED FOR LOVE. 45) YAKETY YAK. 46) IT'S BEEN A LONG TIME (PRETTY BABY). 47) WHO'S SORRY NOW. 48) TRY THE IMPOSSIBLE. 49) THIS HAPPY FEELING. 50) ANOTHER TIME, ANOTHER PLACE. 51) BELIEVE WHAT YOU SAY. 52) DREAM. 53) CLAUDETTE. 54) TEQUILA. 55) EVERY BEAT OF MY HEART. 56) LEROY. 57) HIGH SIGN. 58) YOU'D BE SURPRISED. 59) YOUNG AND WARM AND WONDERFUL. 60) HOT SPELL. 61) SICK AND TIRED. 62) DORMI, DORMI, DORMI, 63) YOU. 64) TEACHER'S PET. 65) I WONDER WHY. 66) GUESS THINGS HAPPEN THAT WAY. 67) HIGH SCHOOL CONFIDENTIAL. 68) WILLIE AND THE HAND JIVE. 69) BIKINI. 70) GIGI; MOONLIGHT BAY; BILLY; BIG NAME BUTTON.

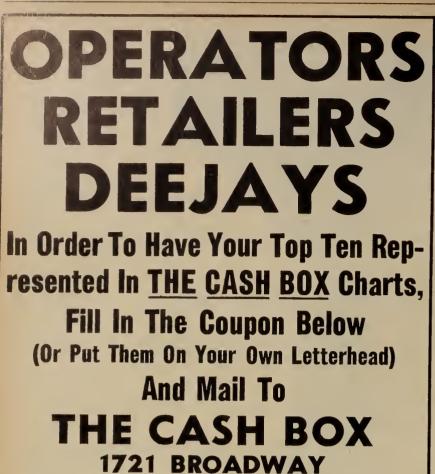
LOU MONTE-THE "LAZY MARY" MAN-DOES IT AGAIN WITH TWO NEW HITS!

THE SHIEK EH, MARIE! OF ARABY C/W EH, MARIE! EH, MARIE!

with JOE REISMAN'S ORCHESTRA AND CHORUS



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



List Your Top Ten Pop Tunes Here NAME OF RECORD HERE ARTIST OR BAND HERE

NEW YORK 19. N.Y.

List Your Top Ten Country Tunes Here

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List Your Top Ten Rhythm 'N Blues Records Here

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Platter Spinner Patter ALL ABOUT DISK JOCKEVS

Chamburs (WDAE-Tampa, Fla.) running a draw-

the-Purple-People-Eater gimmick, while Gordon Benson (KUTY-Palmdale, Calif.) is taking on a twentyfive word or less contest on why the name was chosen

Decca platter of "Does Your Heart Beat For Me" (circa 1948). . . . WOWO-Fort Wayne, Ind. deejay Bob Chase took up residence last week in a lion's

cage (sans lion) situated by the WOWO studios in downtown Fort Wayne, and, according to the station won't be released until the eleven hundred and

Johnny Sandison (CKCK-Regina, Saskatchewan) looking for a copy of the Bing Crosby-Russ Morgan

Joe Cal Cagno putting together a deejay section for a number of national fan mags and searching for material. Jockeys looking for such exposure and desirous of having their stories told should send bios and pictures to Joe at Box 96, Rockville Center, N.Y. . . . More contests on the Sheb Wooley (MGM) novelty smash "Purple People Eater": Pat



(CKCK—Regina, Saskatchewan)

nintieth (WOWO frequency) person signs a petition for his release. The gimmick celebrates National Radio Month and attracts attention to a tuberculosis x-ray unit and a Red Cross Bloodmobile stationed near the cage.... Jimmy Wilcox (KOY-Phoenix, Ariz.) says that Dixieland has taken over in Phoenix's better niteries.... Felix Grant (WMAL-TV-Washington, Va.) will guest the Kai Winding Septet on his show June 7th, the day after the jazz combo performs at the E.S.P. High School prom in Alexandria, Va. . . A contest changed the name of George Wilson to George Cromwell (KOIL-Omaha, Nebr.) George, who won a week's vacation with his wife for drawing more entries in a KOIL deejay popularity poll, has formed his own publishing-disk firm, Tean Music (BMI), and the initial release on the Tean label is skedded for June.



Stan Dale (WAIT-Chicago, Ill.) signed a new

contract with WAIT. Stan will continue on the same time slot, 2 to 7 PM.... The Gorman Sisters' (Joy) "Three Little Fishes" is the number one record on KPOK-Scottsdale, Ariz. says KPOK deejay Dick Gilbert. . . "Bud" Arkell (WANS-Anderson, S.C.) has been given extra time for his "Dancing In The Dark" stint at the Town and Country Drive-In Restaurant in addition to getting his Friday-Saturday-Sunday record hops' (from a mobile studio) contract extended for a year. "Bud" would appreciate more service from disk firms. . . . A second girl, Mary Ellen, was born to Mr. & Mrs. Bill Atkins (KDOK-Tyler, Texas) on May 15th. . . . Larry Gar (WKBC-

GEORGE CROMWELL (KOIL—Omaha, Nebr.)

North Wilkesboro, N.C.) to be a poppa around December. . . . Johnny Holliday (WRVM-Rochester, N.Y.) ties the knot June 21st in Miami, his home town. ... Ken Rowland (WOW-WOW-TV-Omaha, Nebr.) emceed the recent Jewish Philanthrophies Show at Omaha's Blackstone hotel, and reports an excellent teenage attendance for the all-teen show.... Dick Doty (WTRL-Bradentown, Fla.) mentions a disk "to keep your eye on": "Report Card Time" (Key).... Ralph N. Weil, Executive Vice President and part owner of station WOV-New York, was elected President of the New York Chapter of Broadcast Pioneers at the group's Spring Meeting May 23rd. . . . Marlene Willis (Verve) has been selected by Sal Mineo, reports Al Radka (KFRE-Fresno, Calif.),



DICK DOTY -Bradentown, Fla.)

to be included in a "My Favorite Date For A Beach Picnic" pictorial layout for Modern Screen mag in June or July. . . . Bob Furry (KVAR-Phoenix, Ariz.) informs us that a session by Diane Fortune, "House Of Cards", originally cut for MCI records has been bought by Brunswick and should be released shortly. Bob recently conducted a very successful record hop at the Park Central Shopping Center in Phoenix with other Phoenix deejays Ray Curtis (KPHO), Johnny McKinney (KTVK-TV), and Rob Robbins (KRIZ).

Don Wallace (KOME-Tulsa, Okla.) will have a "Don Wallace Teen Queens" troup, consisting of seven "lovely and talented" girls appearing with him

at various hops, store openings, resorts, celebrations, parades, etc. . . John Gary's "Little People" on Fraternity is a "beauty" says Herb Knight (WONE-Dayton, Ohio). . . (Dandy) Randy W. Warren made the switch from KCOH-Houston, Texas to KXLW-St. Louis, Mo. . . Norman "Jimmy Raye" Perry (KZEE-Weatherford, Texas) enthusiastic over Darrell Glenn's A.R.C. entry "Make Me Smile Again". . . Mark Prichard (WNDB-Daytona Beach, Fla.) pushing the Victor contest on Dinah Shore's "Secret Of Happiness," and reports a "tremendous" early response. Listeners are asked to write, in fifty words or less, their "secret of happiness."

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

June 7, 1958



BREAKING BIG on DECCA









Page 24

London Lowdown

For the first time two well established American recording stars find their wny into our Hit Pnrade. So, welcome to Vic Damone who with his Philips Columbia recording of "On the Street Where You Live" and Johnny Mathis with "Teacher Tencher",

Three more entries: Ella Fitzgerald's vocal of "Swingin' Shepherd Blues", David Seville's "Witch Doetor" closely followed by the H.M.V. recording by Don Lang. All are glud to see the Ever!y Brothers on our charts with "All I Have To Do Is Dream". This confirms Archie Bleyer's belief that the side he banked on in the U.S. will be the big one in this country.

Although Perry Como's recording of "1 May Never Pass This Way Again" has just been released, there is every possibility that he may grace the charts with it very soon.

Had the pleasure of meeting those two prolific writers Al Hoffman and Dick Manning yesterday in Eddie Kussner's office, I suggest to all who know Al that they ask him how business is. The answer is one of the funniest I have yet seen from any successful song writer.

"St. Louis Blues", which opened in London this week, may not be a picture for juzz lovers but certainly gives plenty of entertainment.

The pleasure Gardens at Battersea Park were opened hist week with a host of stars from the entertainment business attending. Proceeds reaching over 6,000 dollars went once again to the Variety Chib of Great Britain.

Winifred Atwell booked for n six month tour of Australia starting in October,

Through the Eurovision Televison link we will have the plensure of seeing the Benny Goodman Bnud from the Brussels World's Fair. And while on the subject of Continental items, Sarnh Vnughan nt the moment is doing fabulous business in Stockholm and is returning to this country for more vnudeville engagements.

Dave Kapp, who returned to the States recently, reports his latest Roger Williams disk "Young and Warm and Wonderful" looks like auother hit.

Max Bygraves very happy at the response to his song "You Need Hands" in the U.S. He's hoping that his record will get some of the sales. Bygraves' "Tulips from Amsterdam" now fluctuating at the top in our various charts over here.

The three Beverley Sisters off to Holland this week for a guest TV appearance,

Producer Jack Good originator of the BBC "6-5 Special" teenage show went over to the Commercial network and will be launching a show of a similar type very shortly titled "Oh Boy."

The "New Musical Express" offices move to new premises this week.

This week's best selling pop singles (Courtesy "New Musical Express") 1 Who's Sorry Now—

June 7, 1958

- Connie Francis (MGM) 2 Lollipop—
- Mudlarks (Columbia)
- 3 A Wonderful Time Up There— Pat Boone (London)
- 4 Tom Hark— Elins & his Zig Zag Jive Flutes (Columbia)
- 5 Wear My Ring— Elvis Presley (RCA)
- 6 Grand Coolie Dam-Lonnie Donegan (Pye-Nixa)
- 7 Whole Lottn Womnn— Marvin Rninwater (MGM)
- 8 On The Street Where You Live Vic Damone (Philips)
- 9 Kewpie Doll— Perry Como (RCA)
- 10 Witch Doctor— David Seville (London)
- 11 Tulips From Amsterdam/ You Need Hunds— Max Bygraves (Decca)
- 12 Stairway Of Love— Michnel Hollidny (Columbin)
- 13 Kewpie Doll— Fraukie Vaughan (Philips)
- 14 I May Never Pass This Way Again Robert Earl (Philips)
- 15 Swingin' Shepherd Blues_____ Elln Fitzgerald (HMV)
- 16 Stairway Of Love— Terry Dene (Decea)
- 17 All I Have To Do Is Dream— Everly Brothers (London)
- 18 Lollipop— Chordettes (London)
- 19 H's Too Soon 'To Know— Pat Boone (London)
- 20 Witch Doctor-Don Lang (HMV)
- 21 Twilight Time— Platters (Mercury)
- 22 Swingin' Shepherd Blnes— Ted Henth (Decca)
- 23 To Be Loved— Malcolm Vaughan (HMV)
- 24 Crazy Love-Paul Anka (Columbia)
- 25 1 May Never Pass This Way Again— Perry Couto (RCA)
- 26 On The Street Where You Live David Whitfield (Decen)
- 27 Magie Moments— Perry Como (RCA)
- 28 Dede Dinah-Frankie Avalon (London)
- 29 Teacher, Teacher-Johnny Mathis (Fontana)
- 30 Sweet Little Sixteen-

The Cash Box, Music

TIN PAN ALLEY SHOP New York, N. Y.

1. All I Have To Do Is Dream (Everly Bros.) 2. Twilight Time (Platters) 3. Chanson D'Amour (Art & Dotty Todd

4. Try The Impossible (L. Andrews)

(L. Andrews) 5. Witch Doctor (D. Seville) 6. Teacher's Pet (D. Day) 7. Torero (R. Carasone) B. There's Only One Of You (Four Lads)

9. Return To Me (D. Martin) 10. Teacher, Teacher (J. Mathis)

BURK'S MUSIC SHOP St. Paul, Minn.

1. My True Love (J. Scott) 2. Endless Sleep (Reynolds) 3. Jennie Lee (Jan & Arnie) 4. Let The Bells Keep Ringing (P. Anka)

(P. Anka)
(P. Anka)
(P. Anka)
Scarlet Ribbons

(Kingston Trio)

6. Do You Wanna Dance

(B. Freeman)

7. You Need Hands (Gorme)
8. There's Only One Of You

(Four Lads)

9. No Chemise Please

(G. Granahan)

10. Teacher, Teacher (J. Mathis)

ROYLES T V Salt Lake City, Utah

Salf Lake City, Utan 1. All I Have To Do Is Dream (Everlys) 2. Big Man (Four Preps) 3. Make Me A Miracle (J. Rodgers) 4. Witch Doctor (D. Seville) 5. Chanson D'Amour (Todds) 6. Oh Lonessome Me (Gibson) 7. Kewpie Doll (P. Como) 8. Rumble (L. Wrsy) 9. He's Got The Whole World 10. Do You Wanna Dance (B. Freeman)

STEPHENSON MUSIC CO. Raleigh, N. C.

1. All I Have To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville) 3. Purple People Eater (Wooley) 4. Big Man (Four Preps) 5. Chanson D'Amour (Fontaine Sisters) 6. Johnny B. Goode (C. Berry) 7. Book Of Love (Monotones) B. He's Got The Whole World (L. London) 9. Jennie Lee (Jan & Arnie) 10. My Lucky Love (Franklin)

MADRONA RECORDS Portland, Ore.

1. Purple Paople Eatar (Wooley) 2. All I Have To Do Is Dream (Everlys) 3. Twilight Time (Platters) 4. Witch Doctor (D. Seville) 5. Rumble (L. Wray) 6. He's Got The Whole World (L. London) 7. Oh Lonesome Me (Gibson) 8. Big Man (Four Preps) 9. Secratly (J. Rodgers) 10. Do You Wanna Dance (B. Freeman)

GRAND RECORDS

Detroit, Mich.

1. All I Have To Do Is Draam (Everlys) 2. Woodchopper's Ball (Davia) 3. Secretly (J. Rodgers) 4. Big Man (Four Preps) 5. El Rancho Rock (Champs) 6. Do You Wanna Dance (B. Freeman) 7. Don't Go Home (Playmates) B. Jennie Lae (Jan & Arnie 9. Purple People Eater (Wooley) 10. Yakety Yak (Coasters)

LACLEDE MUSIC CO. St. Louis, Mo.

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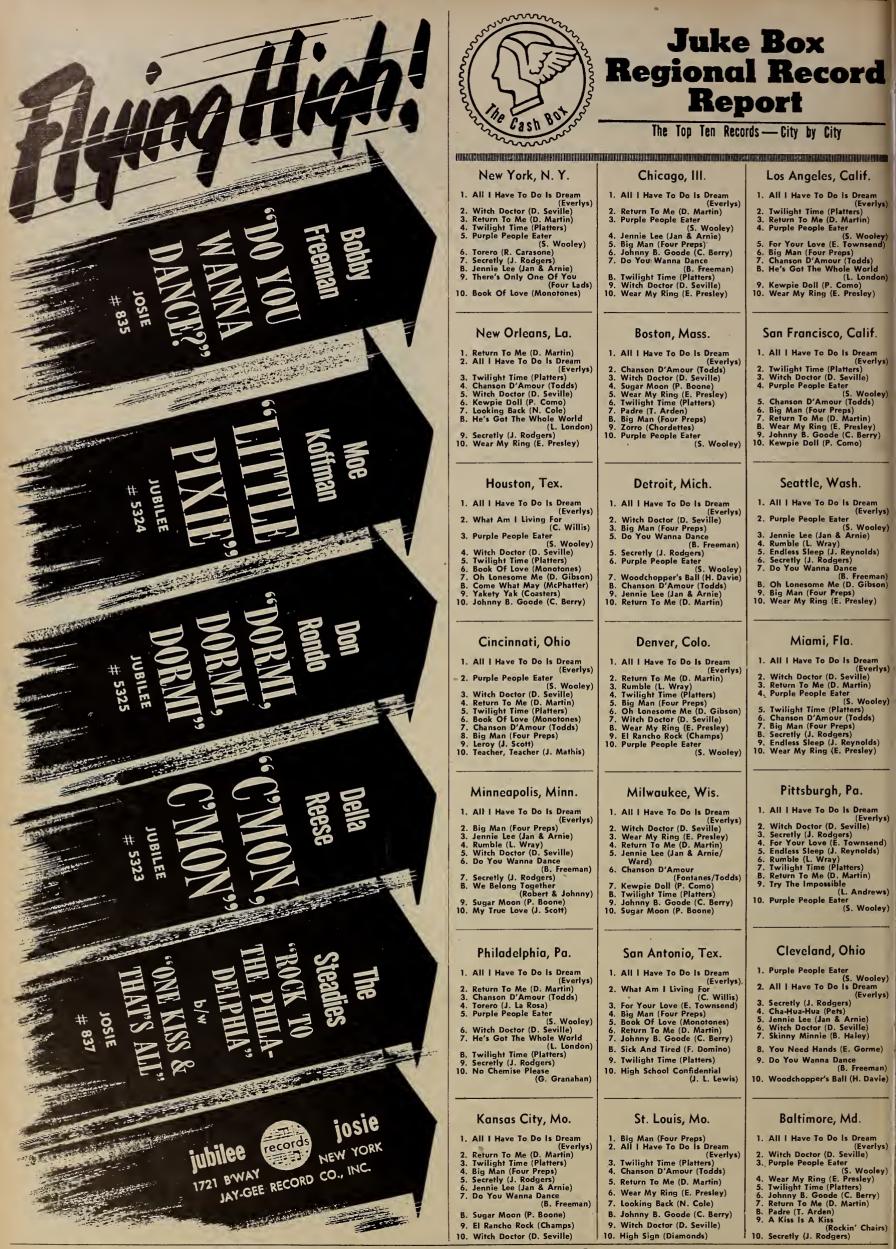
Hecorde



The Cash Box, Music



June 7, 1958



Broadway To Disks



NEW YORK — Lola Fisher, the "My Fair Lady" understudy and chorus girl who's played the show's lead part some 58 times, autographs her new Cadence LP "From Here To Yonder" for fan Ed Mulhare, "My Fair Lady" leading man. Lilting Lola sings twelve original songs penned especially for her by the new husband and wife song writing team of Gloria and Noel Regney. Words and music were inspired by old ballade and roundelay forms brought up to date for the LP.

Verve Launches New Series

HOLLYWOOD — Verve Records last week issued five albums in the first release of a new "Jazz At The Opera House" series, all concert performances which were staged at the Chicago Opera House. The first release includes packages by Ella Fitzgerald; the Modern Jazz Quartet and The Oscar Peterson Trio coupled on one LP; Stan Goetz; J. J. Johnson, Coleman Hawkins and Roy Eldridge; and the JATP All-Stars.

Vice president Bernie Silverman also announced the signing of British band leader Johnny Dankworth and his orchestra. Dankworth's first album for Verve, "Five Steps To Dankworth" is scheduled for release this week.

Sinsheimer Answers Cash Box Editorial, "Manufacturers May Cause Their Own Downfall"

The Cash Box 1721 Broadway New York, New York

Attn: Mr. Sid Parnes Editor-in-Chief

Dear Sir:

The manufacturer may cause his own downfall by killing the goose (Distributor) that lays his golden eggs. The record business, no question, has grown by leaps and bounds in the past decade. The manufacturer, distributor, and retailer have prospered beyond all expectations. The distributor will continue to pay off the manufacturer in returns as long as the manufacturer records "Stiffs". Dead records are like "Homing Pigeons"; they will eventually return home to the manufacturer.

Your editorial of May 31st, 1958, states that the manufacturer is dissatisfied with the distributor:

- A. Because the manufacturer is paid off in returns by the distributor.
- B. Because the manufacturer thinks that the distributor does not promote.

I would like to answer these two complaints. The reason the distributor has an abnormal return of records to the manufacturer is because:

- 2. He should trans-ship surplus records of a good number from one distributor to another when the records cease to sell in that territory.
- 3. He should not jump a hit unless he is well aware of the consequence.
- 4. The manufacturer helped to create the rack jobber. In doing this, he did not calculate what

Dick Roman Signs With MGM Records



NEW YORK—Dick Roman, (2nd from left) winner of the Arthur Godfrey \$5,000 Talent Scouts program is shown signing an MGM Record contract. He's flanked by MGM Record brass left to right; George Abramson, vice president in charge of operations, Morty Craft, A & R chief, Arnold Maxin, President of MGM Records and Irv Jerome, Vice President in charge of sales. Dick's first MGM release rushed out this week is, "First And Last Romance" and "Too Late To Be Sorry." the returns would be. When he woke up to the fact that the distributor would have to take back 30% of the returns from the rack jobber, the manufacturer threw up his hands and cried, "The distributor is taking advantage of me".

5. Shipments on guaranteed sales are forgotten by the manufacturer, but not by the distributor.

Does the distributor promote records properly? From my personal observation of the promotion work of the distributors in other sections of the United States and the promotion work we do here, I would like to give you the distributor's point of view on this subject.

- All disk jockey copies that manufacturers send to their d stributor are mailed to the rad.o and television stations. It is not the fault of the distributor if the manufacturer does not send him an ample supply of disk jockey copies. The manufacturer does not pay for this mailing.
- 2. All distributors have one or more promotional men working. In our case, the manufacturer does not assist us in paying for this expense.
- 3. We have our own radio shows. On these shows, no other record by any other manufacturer can be played. We can plug any record we want as many times as we wish.
- 4. Newspaper advertising. Our auditor recently advised us to curtail 50% of our newspaper advertising as it was his opinion that we were spending too much for this medium of advertising.
- When Imperial, Dot, and Roulette Companies had special Cash Box Magazine promotions, all of their distributors co-operated and ran advertisements.
- The new deal of promotion is for the recording artists to appear on our local television shows. This necessitates an expense to us for meals, transportation, and entertainment while they are our guests.
- 7. And many other promotional expenses of which manufacturers are well aware.

I would appreciate your considering all the above points of my argument.

Very truly yours, ALLEN DISTRIBUTING CO., INC. Joe Sinsheimer

Bourne Tune Considered For Brussels Fair Theme

NEW YORK — Bonnie Bourne, head of the Bourne Music Companies, currently on an extended European business trip, wired Lester Sims, the firm's general manager, last week to tell him that their song "Bright Lights Of Brussels" is one of the songs being considered by the board of directors of the Brussels World's Fair as the theme music of the Fair.

Mrs. Bourne reports that numerous recordings of the song have been issued in almost every country in Europe. She has been in London, Pa is, Germany and Italy in search of new material and meeting with Bourne's representatives abroad.



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Acuff-Rose Famous Beechwood Bud & Labell Meadowlark Clockus Paramount Goldsen & Elizabeth

Chappell Chappell Disney Chappell Feist Alpha Southern Arc

Montelare

ungnickel

Southern

Planetary

Planetary

Paramount . Monarch

H. Morris

Instant

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Leeds



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27	Sheet Musi	ic
D.	and a second and a	
T		
	Acuff-Rose BMI—Bryant	
2	HE'S GOT THE WHOLE WORLD IN HIS HANDS Chappell ASCAP-Lindon, Henry	2
3	TWILIGHT TIME Porgie BMI—Ram, Nevins, Nevins, Dunn	3
4	CHANSON D'AMOUR Meadowlark ASCAP—Shanklin	4
5	WITCH DOCTOR Monarch ASCAP-Bagdasarian	5
6	RETURN TO ME Southern ASCAP—Lombardo, D. Minno	6
7	SECRETLY Planetary ASCAP—Hoffman, Manning, Markwell	11
8	SUGAR MOON Gallatin BMI—Wolfe	8
9	KEWPIE DOLL Leeds ASCAP—Tepper, Bennett	7
10	CATCH A FALLING STAR Marvin ASCAP—Vance, Pockriss	9
11	LET THE BELLS KEEP RINGING Spanka BMI—Anka	
12	WEAR MY RING AROUND YOUR NECK Rush & Presley BMI-Carroll, Moody	10
13	LOOKING BACK Eden-Sweco BMI-Otis, Benton, Hendricks	_
14	SUGARTIME Nor-Va-Jak BMI—Phillips, Echols	14
15	LOLLIPOP E. B. Marks BMI-Dixon, Ross	13

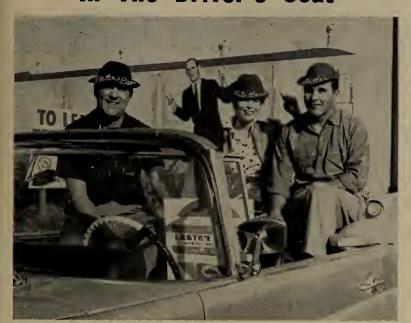


The top 30 songs of the week on radio and TV based on the Copyrighted Audience Coverage Index & Audience Trend Index---A National Survey of Popular Music Heard Over Network Broadcests. Published by the Office of Research, Inc., Dr. John G. Peatman, Director.

PADIO		
	(LISTED ALPH	
A Very Precious Love All I Have To Do Is Dream Another Time, Another Place Big Man Bright Lights of Brussels Cha Hua Hua Chanson D'Amour Cherie, I Love You Don't Go Home Dormi Dormi Dormi For Your Love Gigi He's Got The Whole World In Hie Hande	Witmark Acuff-Rose Famous Beachwood Bourne Daywin Meadowlark Harms Kahl Paramount Beachwood Chappell-Lowal	HABETICALLY) TV All I Have To Do Is Dream Another Time, Another Place Another Time, Another Place Big Man Big Mane Button Billy Chanson D'Amour Do You Wanna Dance Dormi Dormi Dormi Dream Endless Sleep Johnstone-Month Gigi G He's Got The Whole World High Sign
In His Hands Hello Happiness Goodbye	Chappell	How Will I Know My Love I Remember It Well
Blues Bregman,		I'm Sorry I Made You Cry
Hot Spell How Are Ya' Fixed For Love Kari Waits For Me	Tamarisk Montclair	It's A Really Big Show Tonight I've Got Bells On My Heart Johnny B. Goode
Kewpi Doll Make Me A Miracle Night They Invented Champagne	Planetary	Kari Waits For Me Kewpie Doll
Padre Purple People Eater	Jungnickel	Padre Purple People Eater
Return To Me		Return To Me Secretly
Forero	the second se	Secret Of Happiness
Fwilight Time Who's Sorry Now		76 Trombones
Witch Doctor		Why Can't He Care For Me Witch Doctor
You Need Hands	the second se	Witchcraft
Young And Warm And Wonderfu		Yakety Yak
Corro	Disney	You

The Cash Box, Music

In The Driver's Seat



SAN FRANCISCO—Literally in the driver's seat as a result of mounting sales, maestro Lester Lanin, in form of a display easel, hops along with this city's Epic distributor, Tony Valerio, left; and Al Bramy, right. The young lady is a model, Dee Hill, who presented the collegiate "beanies" to Tony and Al and the deejays to help plug the new best-seller, "Lester Lanin Goes to College," Epic album.

David Greenman Forms Promotion Firm

Columbia Signs Kitty Kallen

NEW YORK — Kitty Kallen has signed a long term recording pact with the Columbia label, according to an announcement by the artist's mana-ger and husband Budd Granoff. Under the new pact, Miss Kallen will record both singles and LP's. Her first session will be cut in the near future. The new Columbia pact re-unites Kitty Kallen with Mitch Miller, the label's A & R to per. Kitty recorded for Mercury when Mitch Miller, the label's A & R to per. Kitty recorded for Mercury when Mitch Miller, the generation of the state of the state for Mercury when Mitch Miller was the label's A & R head. Back in the 40's, Miss Kallen re-forded for Columbia with the Harry James band and was the vocalist on james' smash waxing, "I'm Begin-ning To See the Light," and many other hits. From Mercury, Kitty went to Decca where she produced the biggest hit of the Cash Box' Juke Box Poll of

Lot.

Lot." In The Cash Box' Juke Box Poll of 1954, "Little Things" was chosen by coin ops as the biggest money-making song of that year. Kitty had another major hit at Decca, "In the Chapel In the Moonlight."

SPA Becomes AGAC

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NEW YORK-Burton Lane, president of the Songwriters Protective Association, announced last week that the twenty-seven-year-old organization has formally changed its name to the American Guild of Authors and Composers.

The American Guild of Authors and Composers is an association organized in 1931 by Billy Rose, George Meyer and Edgar Leslie and is composed mostly of popular writers including: Hoagy Carmichael, Oscar Hammer-stein, II, Richard Rodgers, Johnny Mercer, Ira Gershwin, Dorothy Fields, Jimmy McHugh and Frank Loesser. However, the Guild's current membership of twenty-eight hundred (2800) writers also claims such diverse and serious composers and authors as George Antheil, Ferde Grofe, Langston Hughes, Leonard Pennario, Elie Siegmeister and Dr. Leroy Shield.

Under its new name, the American Guild of Authors and Composers now plans to expand its activities and services to embrace all creators in the music field.

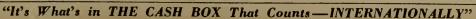
Carlton Claims 2-Sider In Jack Scott Disk

NEW YORK—Joe Carlton, prexy of Carlton Records, reported early last week that his Jack Scott pressing of "My True Love," and "Leroy" had developed into a two-sided sales success

Quoting a quarter of a million disks sold, Carlton supported his two-sided hit announcement with a city by city breakdown of sales and the top side in each market. A total of 103,000 disks sold were reported in the following cities favoring the "Le-roy" side: Cincinnati, San Francisco, Salt Lake City, Boston, New York, Newark, Chicago, Detroit, Charlotte. Sales of 47,500 were recorded in the following cities giving the nod to "My True Love": Minneapolis-St. Paul, Albany, Houston, Milwaukee, Phila-delphia, Richmond, Miami, Oklahoma. Sales of 75,000 were distributed among Buffalo (both sides), Los An-geles ("Leroy"), Baltimore, Washing-ton, Hartford, Dallas, and Honolulu.



NEW YORK—Bela Herskovits, the world renowned Cantor (right) pres-ents the first copy of his new MGM long playing album titled "This Is Your Life Cantor" to Leo Fuld singing-owner of the Cafe Sahbra Israeli nightclub in New York City. Cantor Herskovits was honored at the Sahbra with a testimonial dinner recently for his outstanding work in bettering relationships between both Continents through his singing efforts.







NEW YORK—David M. Greenman, a twelve-year veteran in the music and record business, has set up his own record-record artists promotion firm, Associated Promotions, 1270 Sixth Avenue, New York.

Sixth Avenue, New York. The outfit is currently representing the National Recording Corporation (NRC) of Atlanta as its represent-ative in the entire Eastern area. Also in the Associated Promotion fold is the singles department of Seeco and Dawn Records.

Dawn Records. Greenman's career in the industry began with Leo Feist Music in 1946, and has also incuded five years in sales and promotion at Times Co-lumbia in New York, a year and a half at Columbia Records on the national promotion staff, and field exploitation work with United Artist Pictures, and MGM Records.

Sunbean Pacts Lillian **Briggs & Eddie Fontane**

NEW YORK - Sunbeam Records has pacted vocalist Lillian Briggs and Eddie Fontane.

Miss Briggs' initial entry for the diskery will coincide with her opening at the Chez Paree in Chicago on June 4th. In the same city, Sunbeam will throw a deejay cocktail party for the artist.



I

RICKY

WARM

HYMNS



The Cash Box, Music

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June 7, 1958





POPULAR



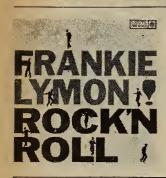
"PAUL ANKA"—with Orchestra conducted by Don Costa—ABC Paramount ABC-240 (1-12"

The young star vocalist, on his initial LP effort, spotlights a group of evergreens with the same infectious delivery that made "Diana" a smash. Don Costa and company, going full brass ahead, issue rhythmic backing. One outstanding opus is "Sing, Sing, Sing". Looks like a big seller for ABC.



"WHO'S SORRY NOW"-Connie Francis-MGM E-3686 (1-12" LP)

MGM E-3686 (1-12" LP) Connie Francis' recent chart smasher, "Who's Sorry Now" is done here along with a host of oldies. Miss Francis has a light gently swinging delivery, and it is smoothly supported by an or-chestra under the direction of Joe Lipman. Some of the familiar items are "I'm Beginning To See The Light", "How Deep Is The Ocean" and "It's The Talk Of The Town". The thrush sounds like she could be very big in the album line. Impor-tant tie-in with lark's single successes.



"ROCK 'N' ROLL WITH FRANKIE LYMON" -Frankie Lymon-Roulette R-25036 (1-12" LP)



"FORBIDDEN ISLAND"—The Exotic Sounds of Martin Denny—Liberty 3081 (1-12" LP) In the tradition of Denny's previous lure-of-the-islands successes, "Exotica" (vol. 1 and 2), the platter is a no-orchestral holds-barred col-lection of such likely items as "Bali Hai," "Port Au Prince," "March Of The Siamese Children," and nine other striking numbers. Outstanding sound. Should be on hand for the "Exotica" crowd. crowd.



"BRIGADOON"—Shirley Jones—Jack Cassidy— Susan Johnson—Frank Porretta—Orchestra and Chorus Under The Direction of Lehman Engel— Columbia CL 1132 (1-12" LP)

Columbia CL 1132 (1-12" LP) This newly recorded presentation of the initial triumph by Frederick Loewe and Alan Jay Ler-ner, authors of "My Fair Lady," and the film musical "Gigi," is an expert rendition of the charming score by some old hands at musical comedy revivals on Columbia. Led by the spark-ling ork-chorus direction of Lehman Engel, the Shirley Jones-Jack Cassidy (man and wife)— Susan Johnson-Frank Porretta combination keep the lively and lyrical songs ("Almost Like Being In Love," "I'll Go Home With Bonnie Jean," "The Heather On The Hill") rolling off with polish. The magic of Lerner-Loewe will add con-siderable sales zest to the production.

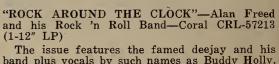


"WINDJAMMER"-Original Musical Score By Morton Gould-Columbia CL 1158 (1-12" LP)

Morton Gould—Columbia CL 1158 (1-12" LP) The disk contains musical themes and songs from the Cinemiracle offering "Wind-jammer," built-around a picturesque Norwegian sailing-ship known as a windjammer. A Carib-bean stop-over forms the basis of most of the score's color, and includes a lovely Pablo Casals' interlude on the cello, "Catalan Melody." Terry Gilkyson and The Easy Riders and members of the actual crew handle the vocal sea-chanties. Handsome packaging. Many will see the entry as a colorful souvenir of the film.



TURKISH DELIGHT!



(1-12° LP) The issue features the famed deejay and his band plus vocals by such names as Buddy Holly, Billie Williams and The Modernaires. The wax-ing was inspired by Alan Freed's very success-ful run at the New York Paramount theater re-cently. The set has Williams doing "Don't Let Go", Holly-Offering "I'm Gonna Love You Too", The Modernaires doing "Act Your Age."

"AND GOD CREATED WOMAN"—The Sound Track Album—Decca DL-8685 (1-12" LP)

This soundtrack of the Brigitte Bardot motion This soundtrack of the Brighte Bardot motion picture contains some beautiful music. The score offers many different moods and is strikingly rendered under the direction of R. Vadim. Add-ing a little accent to the waxing are liberal comments by Bardot in French. Miss Bardot's U.S. fame is the big sales feature here.

"LATIN JEWELS"-Tito Rodriguez-Tico LP-1047 (1-12" LP)

1047 (1-12" LP) The respected Latin rhythms of the Rodriguez crew stick to the cha cha on an appropriate list-ing of Latin mainstays. Fortunately for the richly melodious tunes, Rodriguez keeps a sym-pathetic eye toward a melodic line, while up-holding an unerring cha cha beat. Selections include "Green Eyes," "Amapola," "Frenesi," and "The Peanut Vendor." Attractive package. A reliable Latin dance-step release.

"TURKISH DELIGHT"—Mike Sarkissian and his Cafe Bagdad Ensemble—Audio Fidelity AFLP-1867 (1-12" LP)

AFLP-1867 (1-12" LP) Mike Sarkissian, a great interpreter of Middle Eastern music, delivers a striking follow up to his recent "Armenian Wedding" entry, which dealt with the same type of music. The colorful sounds are descriptive of a Turkish Festival, complete with chants from the musicians. The true high fidelity reproduction is sure to please sound enthusiasts. Excellent presentations from the Cafe Bagdad Ensemble.

"SEA SHELLS"—Peggy Lee—Decca DL-8591 (1-12" LP)

(1-12" LP) Miss Lee Offers a pressing of peaceful, tra-ditional type songs. Offering their worthy sup-port are Stella Castellucci on harp and Gene DiNovi on the harpsichord. Peggy Lee goes over such tunes as "The Riddle Song", "The Wearing Of The Green", "Little Old Car" and a number of Chinese Love poems. The artist delivers the items with a distant moody feeling. The entry makes for a nice change of pace effort.

"OLE BUTTERMILK SKY"—Hoagy Carmichael —Kapp KL-1086 (1-12" LP)

The platter showcases the familiar tunes of the writer-singer and a few never before re-corded originals. The more familiar selections are "Ole Buttermilk Sky", "In The Cool, Cool Of The Evening", and "Doctor, Lawyer, Indian Chief". Delightful program that will appeal to Carmichael fans.

"WARM AND EASY"—Jeff Chandler with the Spencer-Hagen Orchestra — Liberty LPR-3074 (1-12" LP)

(1-12" LP) On his second LP, the actor-songster delivers the tunes with the poise of a veteran. Chandler smoothly uses his warm, sincere delivery to great advantage as he offers, the items (includ-ing two originals). The romantic bill includes, "Somebody Loves Me", "Stay As Sweet As You Are", and "I've Got My Love To Keep Me Warm". Chandler receives the flowery support of the Spencer-Hagen Orchestra. Name value offering. offering.

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FRANK DE VOL PORTRAITS 100 3. 5%



"CHET ATKINS AT HOME"-Chet Atkins-RCA Victor LPM-1544 (1-12" LP)

"PORTRAITS"—Frank DeVol and his Orchestra —Columbia CL-1108 (1-12" LP)

-Columbia CL-1108 (1-12" LP) Frank DeVol and his orchestra dedicate the waxing to twelve bright names in the mu-sic business. The maestro creates the portraits by offering pleasant versions of tunes closely associated with such personalities as Johnny Mathis ("Chances Are"), Errol Garner ("Dreamy"), Tony Bennett ("Stranger In Para-dise") and others. Extremely tasty entry that could catch on.

RCA Victor LPM-1544 (1-12" LP) Chet Atkins arranged and recorded each selec-tion in his own home. The inventive guitarist goes it alone except for an entirely new instru-ment that Atkins developed in his home labora-tory, called an electronic brain. The instrument automatically plays the right bass note at the right time without the use of buttons or foot-pedals. "April In Portugal", "Nagasaki" and "Your Just In Love" are among the tunes read. Slick guitar issue. Slick guitar issue.



"DANCE MUSIC FOR MOM AND DAD"—Paul Renard At The Organ—King 545 (1-12" LP) True to its title, the disk is a sentimental

True to its title, the disk is a sentimental organ recital of tunes and dance-steps (tango, waltz, two-step, etc.) which took up most of mom and dad's dance time years ago. The eighteen song bill is dished out with a sweet yesterday warmth by organist Renard, and includes such remembrances as "Say It With Music," "Merry Widow Waltz," and "Poor Butterfly." Keep on hand for the mature traffic.



"BLUE MOUNTAIN"—Terry Gilkyson and the Easy Riders—Columbia CL-1103 (1-12" LP) Gilkyson and the Easy Riders, Rich Dehr and Frank Miller, smoothly blend in this collection of folk ballads. The group's pleasing guitar ac-companiment adds spice to the moving readings. Two of the set's guitar items are originals by the group called "Weary Travlin' Blues" and "Shorty Joe". The record will definitely appeal to the group's many fans.



"MY ENCHANTED CITY"—Music conducted by David Rose and his Orchestra—Seal LS-1530 (1-12" LP)

The songs from a new musical composition written by Libby and Stephen McNeal, offer a happy, colorful picture of San Francisco. David Rose's orchestra plus vocal accompaniment per-form especially well in a selection called "Four Moods In Memory," a romantic piece in four parts narrated by Don Sherwood.



JAZZ

"BARBARA"—The Barbara Carroll Trio—Verve MGV-2095 (1-12" LP)

MGV-2095 (1-12" LP) Jazz femme Barbara Carroll guides her trio through extremely palatable versions of a mostly evergreen ballad program. The pianist puts her fresh, inventive ideas to great advantage with the help of her bassist and drummer. Tunes are "It Might As Well Be Spring", "I've Grown Accustomed To Her Face", "Love Is Just Around The Corner" etc. Excellent jazz-shelf item.



"LET YOURSELF GO"—Mark Murphy with Ralph Burns and his Orchestra — Decca DL-8632 (1-12" LP)

The album is a swinging follow up to the songster's initial LP "Meet Mark Murphy". The songster has a colorful delivery, and is attrac-tively backed by the Ralph Burns orchestra. The whole collection of songs has a light airy feel-ing. "Taking A Chance On Love", "Pick Your-self Up", "Lullaby In Rhythm" and "Ridin' High" are among the tunes receiving the tasty ar-rangements. The vocalist has a lot to say in jazz vocalizing.









THE KID/RODEO



"LARS GULLIN SWINGS"—Lars Gullin Quar-tet, Quintet, Sextet, Octet and Big Band— East-West 4003 (1-12" LP)

West 4003 (1-12" LP) Lars Gullin's verile baritone sax is the show-case of the record. Gullin, one of Sweden's gifted jazz musicians, plays with a number of different groupings here. The saxist is supported by some of Sweden's top musicians as he turns in top grade readings of "Jeepers Creepers", "Like Someone In Love", "Lover Come Back To Me", "Yesterdays" and others. Fine performances that will definitely add to the musician's growing following. Will catch on in the jazz circles.

"BILL HARRIS AND FRIENDS"—Bill Harris-Fantasy 3263 (1-12" LP)

Fantasy 3263 (1-12" LP) Bill Harris' ever fluent trombone takes on seven evergreens. Harris' "friends", Ben Webster on sax, Stan Levey on drums, Red Mitchell on bass and Jimmie Rowles at piano, team to offer some soothing readings. The tunes done are all slow moody items that offer lots of relaxing jazz. Standout tune is "Just One More Chance", where a humorous conversation between Harris and Webster is heard. Top names will make this an attractive LP.

"THE MOLDAU"—"SMETANA" — The Moldau —WEBER: Invitation To The Dance — LISZT: Mephisto Waltz — BERLOIZ: Minuet Of The Will O' The Wisps — Dance Of The Sylphs— Rakoczy March — The Philadelphia Orchestra —Eugene Ormandy, Conductor — Columbia ML 5261 (1-12" LP)

The famed ork and conductor are due for size-able publicity thanks to a current European tour (which includes Russia). On a program of or-chestral favorites, including three portions from Berloiz's "The Damnation," the acclaimed Phila-delphia strings are given ample opportunity for a dazzling display of virtuosity. Fine sound. Im-pressive classical-catalogue issue.

BEETHOVEN: Violin Concerto In D Major-Fritz Kreisler, Violin-London Philharmonic Or-chestra Conducted By Sir John Barbirolli-Angel COLH 11 (1-12" LP)

COLH 11 (1-12" LP) The disk, tabbed under Angel's Great Record-ings of the Century monicker, is a performance of the great work, which Kreisler pressed back in 1936. Purchasers will be willing, undoubtedly, to forgo a lesser, though acceptable, hi-fi sound for a reading of the concerto that posseses the grandeur of Kreisler's interpretation here. An accompanying booklet extensively covers the his-torical and musical values of the opus.

COPLAND: Billy The Kid-Rodeo-Morton Gould And His Orchestra — RCA Victor LM-2195 (1-12" LP)

(1-12 LF) Copland's two modern day ballet classics form a double-bill here that admirers of ballet scores should turn to with enthusiasm. The more rec-orded "Billy The Kid" horse-ballet has been scored as a suite by conductor-composer Gould. Hi-fi sound, a must for two superbly orchestrated pieces as these, retains a high standard through-out. Excellent orchestral fare.

BRAHMS: The Sonatas for Violin and Piano— Eudice Shapiro, violin—Ralph Berkowitz, piano— Vanguard VRS-1009 (1-12" LP)

Vanguard VRS-1009 (1-12" LP) The 1, 2, 3 violin-piano sonatas of the great composer are taken through beautiful readings by the two virtuosos. Miss Shapiro plays the violin with authority and finesse, and Berkowitz' expressive piano also offers refined interpreta-tions. Sonata No. 1 is read with thrilling poise and understanding as the musicians capture it's romance and lyrical beauty. Make readily avail-able for the classical coterie.

PROKOFIEV: Concerto No. 3 in C Major For Piano and Orchestra—Piero Coppola conducting the London Symphony Orchestra—Angel COLH 34 (1-12" LP) This record, featuring the late composer at the piano is a must for all classical collections. The master composer-musician is presented in a re-cital he made with the musically advanced London Symphony Orchestra in June 1932. The com-poser's melodic work is programmed in it's full essence by the musicians. A Great Recording of the Century disk.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Private Party At The Round Table Gala Affair

Celebrity Packed House Helps Levy-Kahl Launch N.Y.'s Newest Nitery

NEW YORK — One of the most exciting, celebrity-filled affairs in recent night club history was the special private premiere party at The Roundtable, handsome new night club and restaurant at 151 East 50th Street, on the site formerly occupied by the Versailles. It is now owned by Morris Levy, prexy of Roulette Records, and several music publishing companies in partnership with Phil Kahl. The gala affair took place on May 4th, the night before The Roundtable's official opening for the general public. It is fast becoming one of the top rendezvous for show world celebs and music industry notables. The party began at 6 o'clock, ran until the 4 A.M. curfew hour. Entertainment

Red Buttons, Rory Calhoun, Patti Page, Jose Ferrer, Xavier Cugat and his beauteous Abbe Lane, the Arthur Murrays, the Ames Brothers, such famous 4th Estaters as Louis Sobol and wife Peggy, Dorothy Kilgallen with husband Dick Kollmar, Danton Walker, Jim O'Connor, and Frank Farrell; such top disk jocks as Martin Block, Art Ford and Murray Kaufman; Jimmy Durante, Dick Clark, society beauties Mrs. William Rhinelander Stewart, Hope Hampton and Elaine Lorrilard, Tony Martin and Cyd Charisse, Doris Day and hubby Marty Melcher, Decca prexy Milton Rackmil, discdom's Bob Thiele, Anne Baxter, Charles Addams, Tommy Manville with gorgeous Greta Thyssen, plus many more prominent music publishers and record industry VIPs.

Seen below are top left-Dick Clark and Steve Allen; center left-Steve Allen and his combo make their night club debut at the party in preparation for their opening at The Roundtable on June 2. Lower left-Xavier Cugat and Abbe Lane; top right-Morris Levy, Mickey Mantle, Count Basie, and Yogi Berra; bottom right-Phil Kahl, Morris Gurleck, Morris Levy and Jack Rael, Patti Page's

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

TONY MARTIN (RCA Victor LPM-1716) GOGI GRANT. TONY MARTIN

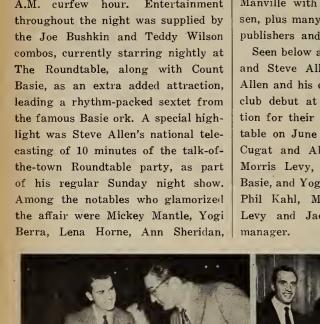
"Pony Tail" Winner



Left to right: Jack McDermott. WHIL, Boston, Mass., Shiela Harris, winner of Pony Tail contest and Larry Dean, Brunswick recording artist who has a current hit with his version of "PONY TAIL." Shiela received a phonograph as first prize.

Album





ASCAP Amendment Empowers Complaint Committee To Initiate Inquiries Into Any Alleged Violations Of Articles of Assn.

NEW YORK—President Paul Cunningham's proposed resolution for an amendment to the ASCAP Articles of Association pertaining to the Society's Complaint Committee, was passed last week by the writer and publisher members of the Society, Louis Alter, chairman of the ASCAP Committee on Election, announced. The amendment empowers the ASCAP Complaint Committee to initiate inquiries into any alleged violations of the Society's Articles of Association. Under the amendment an impartial Panel will determine whether a member has violated the Articles, and whether the member is to be censured, fined, suspended or expelled. In his letter to the members of

In his letter to the members of May 2 enclosing the ballot, Cunningham called the membership's attention to the regulations concerning false reports of performances. That Regulation adopted by the Board of Directors on January 14, 1957, reads as follows:

"Causing false reports of perform-ances. Any member who causes, or who induces or procures a performing artist or any other person to cause, a licensee of the Society to submit a false report to the Society of performances of compositions written, composed or published by such member, shall be guilty of the commission of an act derogatory to the welfare of and prejudicial to the Society, and shall be subject to disciplinary proceedings therefor as provided in Sections 2 and 3 of this resolution. Any member who aids or abets, or conspires with, another person or persons to cause the submission of such a false report to the Society, shall similarly be guilty of the commission of an act derogatory to the welfare of and prejudicial to the Society, and shall be subject to such disciplinary proceedings. This rule shall apply only with respect to programs broadcast or otherwise performed subsequent to the date of the adoption of this resolution."

The amendment reads as follows:

"RESOLVED: That Section 4 of Article XIV of the Articles of Association relating to the Complaint Committee be amended to read as follows:

"SECTION 4. COMPLAINT COM-MITTEE. The Complaint Committee shall consist of five members of the Board.

"Any member against whom a compaint is made before this Committee of vioation or as to whom the Committee may at any time initiate an inquiry into any alleged violation of the Articles of Association, the bylaws or any resolution of the Society, or of the Board of Directors, regulating the conduct of the members, or of any conduct or proceeding inconsistent with the Articles of Association, or of misconduct, fraud, fraudulent acts or acts derogatory to the welfare of or

prejudicial to the Society, shall be notified thereof, and if the desires he shall be heard in his defense, and shall be afforded an opportunity to examine all charges, papers and evidence submitted to the Committee and to make answer thereto. The Committee shall have the power to make rules respecting hearings upon such complaints, and, upon notification, to require any member to appear before the Committee and answer all pertinent questions asked of him and furnish any and all relevant information sought by the Committee in connection with any complaint or inquiry. A member who fails or refuses so to appear before the Committee or to furnish such relevant information shall be deemed to have acted in a manner derogatory to the welfare of and prejudicial to the Society, and shall be subject to disciplinary proceedings therefor in the manner herein provided. Proceedings before the Committee shall be confidential, and shall be disclosed only as the Directors order, after the proceedings have been reported to them.

"Unless the Committee finds there are no grounds for further proceedings, it shall refer the matter to an impartial Panel for hearing. For such purposes, the impartial Panel shall be selected as follows: The accused member shall, within twenty days after notice, select two members of the Society, and the Complaint Committee shall also select two members of the Society (who may or may not be members of the Committee). In the event of the accused member failing to select two members within the prescribed time, the Board of Directors shall select the two members for him. The four members so selected shall agree upon three persons who may, but need not, be members of the Society, and who shall constitute the impartial Panel. In the event the four designated members fail to agree on three members of the Panel, the American Arbitration Association shall designate the person or persons needed to complete the Panel.

"The compensation of the Panel members shall be determined from time to time by the Board of Directors. In the hearing, which shall be relatively informal, before the imrartial Panel so selected, the Complaint Committee must establish the offense charged and the accused member shall be entitled to a full and fair hearing, and both the accused member and the Complaint Committee shall be entitled to have counsel. If the impartial Panel, by majority vote, shall find a member guilty of the charge, the Panel may, in its discretion, censure, fine, suspend or expel such member, and the decision of the Panel shall be conclusive and final, and the Board of Directors shall take measures to carry out such decision."



NASHBORO RECORD CO. NASHVILLE, TENN.

Southern Plastics, Nashville; Plastic Products, Memphis; Monarch, L. A.

The chicks are clucking over the fabulous FABIAN Wait 'till YOU hear his new CHANCELLOR record*

*You'll hear it next week!





And Cash But	The second secon	key	The Cash Bat	THEGIONAL RECO	key
STEVE WOODMAN CFCF—Mantreal, Que., Can. 1. All I Hava To Do Is Dream (Evarlys) 2. Witch Doctor (D. Soville) 3. Big Man (Four Praps) 4. Joroy (J. Scatt) 5. Little Pixia (M. Koffman) 6. Toacher, Toachar (J. Mathis) 7. Kewpia Doll (P. Cemo)	ROGER CLARK WGH—Newpart News, Va. 1, All I Hava To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville) 3. Ya Ba Loved (J. Wilson) 4. Chansan D'Amour (Todds) 5. Twilight Tima (Platters) 6. Fer Your Love (E. Townsand) 7. Leoking Back (N. Cole)	BOB ADAMS WNOE—New Orleans, La. I. What Am I Living For (C. Willis) 2. All I Hava To Do Is Droam (Evarlys) 3. Sacratly (J. Rodgars) 4. Raturn To Me (D. Martin) 5. Witch Doctor (D. Savilla) 6. Johnny B. Geoda (C. Serry) 7. Twilight Tima (Platters)	AL HUTCHINSON KGLCMiami, Oklahoma 1. Cherie, I Lova You (Baone) 2. Every Saat Of My Haart (D. Darling) 3. Looking Back (N. Coie) 4. Big Man (Four Preps) 5. Teachar's Pet (D. Day) 6. Teachar's Pet (D. Mathla) 7. Yau Nead Hands (E. Gorme) 8. Sertet Of Hanninges (Shore)	GEORGE KLEIN WHEY—Memphis, Tenn. 1. All I Have To Do Is Dream (Everfys) 2. Wear My Ring (E. Prasley) 3. Ten Years (J. Clements) 4. Rumble (L. Wray) 5. Twilight Time (Platters) 6. Scroungie (8. Justis) 7. Looking Back (N. Cole)	TOM MOFFATT KPOA—Hanalulu, Hawaii 1. All I Have To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville) 3. Twilight Time (Platters) 4. Wear My Ring (E. Presley) 5. Indian Love Call (Freeman) 6. Secretly (J. Rodgers) 7. Chanson D'Amour (Todds)
8. Terero (J. La Rosa) 9. Stairway Of Love (Rabbins) 10. Sugar Moon (P. Baone) KARL BERG KWBB—Wichita, Kansas 1. Big Man (Four Preps) 2. All I Have To Do Is Dream (Everlys) 3. Witch Doctor (D. Sevilla) 4. Johnny B. Geoda (C. Barry) 5. Waar My Ring (E. Presley) 6. Sugar Moan (P. Boona) 7. Lat The Bells Keep Ringing (P. Anka) 8. Return To Me (D. Martin) 9. Kewple Doll (P. Como)	B. Raturn To Me (D. Martin) 9. Waar My Ring (E. Praslay) 10. You (Aquatones) BILL ARMSTRONG WDGY—Minncapolis, Minn. 1. All I Hava To Do Is Dream (Evarlys) 2. Do You Wanna Danca (8. Fraeman) 3. Rumble (L. Wray) 4. My True Love (J. Scott) 5. Jannia Lee (Jan & Arnie) 6. Raturn To Me (D. Martin) 7. Secretly (J. Rodgers) 8. Baok Of Lova (Monotones) 9. Big Man (Four Praps)	B. Oh Lonesoma Me (D. Gibson) 9. Purpla People Eater (Wooley) 10. Chanson D'Ameur (Todds) BILL DEMJOHN WEIR—Wcirton, W. Va. 1. All I Have To Do Is Dream (Everlys) 2. You (Aquatones) 3. Sacretly (J. Rodgers) 4. For Your Lova (Townsend) 5. My M Darling (Chanters) 6. Let The Bells Keep Ringing 6. Let The Bells Keep Ringing 7. 8ig Man (Four Preps) 8. Endless Sleep (J. Raynolds) 9. Witch Doctor (D. Seville)	 8. Socret Of Happiness (Shore) 9. Raturn To Me (D. Mertin) 10. I Love A Violin (D. Collins) JIMMY PETERS WAVZ—New Haven, Conn. 1. Yau Nead Hands (E. Gorme) 2. Scarlat Ribbons (Kingston Trio) 3. Tom Hark (T Heath) 4. Padre (T. Arden) 5. Zorro (Chordettes) 6. Little Pixie (M. Koffman) 7. Dream (8. Johnson) 8. Patricia (P. Prado) 9. Young And Warm And Wan- derful (T. Bannett) 	 Cold Cold Heart (8. Pittman) Witch Doctor (D. Seville) Dreamy Nights (D. Lee) JERRY BESSELL WALB—Albany, Ga. All I Have To Do Is Dream (Everlys) Witch Doctor (D. Seville) Twilight Time (Platters) Johnny B. Goode (C. Berry) Loaking Back (N. Cole) Eyeballing (Kuff Links) Return To Me (D. Mertin) Don't You Just Know It (H. Smith) Waar My Ring (E. Presley) 	 8. Sugar Moon (P. Boone) 9. Crazy Love (P. Anka) 10. Book Of Love (Monotones) BILL GREGOR WWBZ—Vineland, N. J. 1. All I Have To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville) 3. Twilight Time (Platters) 4. Wear My Ring (E. Presley) 5. Lonesome Me (D. Gibsan) 6. Padre (T. Arden) 7. El Rancho Rock (Chemps) 8. Don't Go Home (Playmates) 9. 8ig Man (Four Preps) 10. Let The Bells Keep Ringing
10. Twilight Time (Platters) JOHN SCOTT WHEN—Syracuse, N. Y. 1. Chansen D'Amour (Todds) 2. Dermi, Dormi (D. Rondo) 3. All I Have To Do Is Dream (Everlys) 4. Witch Doctor (D. Seville) 5. He's Got The Whole World (Jacksan/Landon) 6. Torero (R. Carasone) 7. Why Oh Why (K. Linden) B. Same Old Meon (F. Sanders) 9. Return To Me (D. Martin) 10. Young And Warm And Won- derful (T. Bennett)	10. Wear My Ring (E. Preslay) BOB CAPPS KOY—Phoenix, Ariz. 1. Sugar Meen (P. Boone) 2. You'd Be Surprisad (Lindan) 3. Dormi, Dormi (D. Rendo) 4. Daddy (P. Suzuki) 5. Tha Whipporwill (K. Smith) 6. Who's Taking You To The Pram (G. Hamilton IV) 7. Chanson D'Amour (Hartlay/Todds) 8. Take My Heart (Four Aces) 9. Purpla People Eater (Woolay) 10. Yaung And Warm And Won- derful (T. Bennett)	10. Purple Peaple Eatar (Wooley) BOB TURLEY, DANNY THOMPSON, CHUCK LINDSEY WKAZ—Charleston, W. Va. 1. All I Have To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville) 3. Jennia Lee (8. Ward) 4. Wear My Ring (E. Presley) 5. Johnny 8. Goode (C. Berry) 6. Twilight Time (Platters) 7. Return To Me (D. Martin) 8. Sacretly (J. Rodgers) 9. Boak Of Love (Monotones) 10. Chanson D'Amour (Todds)	10. Rough Road (R. Carlyle) NICK NICKSON WBBF—Rachester, N. Y. 1. Purple Paople Eater (Woaley) 2. All I Have To Do Is Dream (Everlys) 3. Sacretly (J. Rodgars) 4. Crazy Lova (P. Anka) 5. I Knew Where I'm Going (G. Hamilton IV) 6. Big Man (Four Preps)(Wear My Ring (E. Presley) 7. Don't Go Home (Playmates) 8. Padre (T. Arden) 9. For Your Love (E. Townsend) 10. Sugar Moon (P. 800ne)	10. Pony Tail (L. Deen) DICK PIKE WNOPNewpart, Ky. 1. Purple People Eater (Wooley) 2. Cottonpicker (W. Watts) 3. My My Darling (Chanters) 4. Book Of Love (Monotones) 5. What Am I Living For (C. Willis) 6. Big Man (Four Preps) 7. Kewpie Doll (P. Como) B. Ona Summer Night (Dendleers) 9. All I Have To Do Is Dreem (Everlys) 10. Teacher, Teacher (J. Mathis)	(P. Anka) MURRY JORDAN WLIB—New York 1. Chansen D'Amour (Todds) 2. Return To Me (D. Martin) 3. All I Have To Do Is Dream (Everlys) 4. Twilight Time (Platters) 5. There's Only One Of You (Four Lads) 6. Secretly (J. Rodgers) 7. Pedre (T. Arden) 8. Yau Need Hands (M. 8ygraves/E. Gorme) 9. Leroy (J. Scott) 10. El Rancho Rock (Champs)
ROBB THOMAS WEMP—Milwaukee, Wisc. 1. Kewpie Doll (P. Como) 2. You Need Hands (E. Gorme) 3. Make Me A Miracle (J. Rodgars) 4. Chanson D'Amour (Todds) 5. Cha-Hua-Hua (Hugo & Luigi) 6. Saturday Danco (T. Bræwer) 7. Twilight Time (Platters) 8. You'd 8e Surprised (Linden) 9. Thare's Only One Of You (Four Lads) 10. Argentina Ballerina (Martin)	BILL WALTERS WDUZ—Green Bay, Wisc. 1. Chanson D'Amour (Art & Dotty Todd) 2. Witch Doctor (D. Sevilla) 3. All I Have To Do Is Dream (Everlys) 4. Big Man (Four Preps) 5. Endless Slaep (J. Reynolds) 6. Sugar Moon (P. Boone) 7. High Sign (Diamonds) 8. Twilight Time (Platters) 9. Secretly (Jimmy Rodgers) 10. You (Aquatones)	BARRY KAYE WAMP—Pittsburgh, Pa. 1. Endless Sleep (J. Raynolds) 2. Johnny B. Goode (C. Berry) 3. All I Have To Do Is Dream (Everlys) 4. Zorro (Chordettes) 5. Secretly (J. Rodgers) 6. El Rancho Rock (Champs) 7. Che Hua Hua (Hugo & Luigi/Pets) 8. Big Man (Four Preps) 9. Rumble (L. Wray) 10. Purple People Eater (Wooley)	GEORGE CROMWELL KOIL—Omaha, Neb. 1. All I Have To Do Is Dream (Everlys) 2. Return To Me (D. Martin) 3. Big Man (Four Preps) 4. Witch Doctor (D. Seville) 5. Chenson D'Amour (Todds) 6. Wear My Ring (E. Presley) 7. He's Got The Whole World (L. London) 8. For Your Love (E. Townsend) 9. Twilight Time (Platters) 10. Rumble (L. Wray)	JIM McKINNEY WCVS—Springfield. III. 1. All I Have To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville) 3. Return To Me (D. Martin) 4. Weer My Ring (E. Presley) 5. Kawpie Doll (P. Como) 6. Twilight Time (Pletters) 7. Secretly (J. Rodgers) 8. Big Man (Four Preps) 9. Chanson D'Amour (Todds) 10. He's Got The Whole World (L. London)	RED EVANS—BILL SCHULTZ WTAL—Tallahassee, Fla. 1. All I Have To Do Is Dream (Everlys) 2. Witch Doctor (D. Seville; 3. Twilight Time (Platters) 4. Wear My Ring (E. Presley 5. Looking Back (N. Ccla.) 6. Teacher, Teacher (J. Mathis) 7. Return To Me (D. Mathis) 7. Return To Me (D. Mathis) 8. Zing Went The Stitists (Coasters) 9. Kewpie Doll (P. Como) 10. Secretly (J. Rodgers)
CARL REVES WRR—Dallas, Texas 1. Rock And Roll Recard Girt (B. Pae) 2. Purple Paople Eater (Wooley) 3. Why Deasn't Ha Aak Ma (Angel Sisters) 4. Yearbook (J. D. Loudermilk) 5. Big Man (Four Preps) 6. Than I'll Be Your Baby (J. Brinkley) 7. Sugar Moon (P. Boone)- 8. Yackety Yak (Coastars) 9. That Crazy Fealing (Rodgers) 10. Oh Babe (A. Downing)	JOE SMITH WMEX—Boston, Mass. 1. Do You Wanna Dance (8. Freeman) 2. My First Mistake (J. Smith) 3. Teacher, Teacher (J. Mathis) 4. Rumble (L. Wray) 5. I Know Where I'm Going (G. Hamilton) 6. Leroy (J. Scott) 7. Purple People Eater (Woalay) 8. Thera's Only One Of You (Four Lads) 9. Protty 8aby (Gino & Gina) 10. Secretly (J. Rodgers)	MEL RYAN KTMS—Santa Barbara, Calif. 1. Gigi (V, Damone) 2. He's Got The Whole World (L. London) 3. Catch A Falling Star (Como) 4. Report Cerd Time (McCrory) 5. 75 Trombones (King Sisters) 6. A Wondarful Time Up Thera (P. Boone) 7. River Kwai March (M. Miller) 8. Swinging Shephard Bluos (D. Rase) 9. Teachar's Pet (D. Dav) 10. You Are My Lucky Star (Ko)	RAY DIXON KTRM—Beaumont, Texas 1. Witch Doctor (D. Seville) 2. Twilight Time (Platters) 3. Cotton Picker (W. Wetts) 4. What Am I Living For (C. Willis) 5. All I Have To Do Is Dream . (Evorlys) 6. He's Got The Whole World (L. London) 7. Come What May (McPhatter) 8. Johnny 8. Goode (C. Berry) 9. Book Of Love (Monotones) 10. You'd Be Surprised (Linden)	DONALD CAREY KWPW—Fort Smith, Ark. 1. Twilight Time (Platters) 2. Sugar Moon (P. Boone) 3. Surprise (R. Clooney) 4. You (Acquatones) 5. Are You Sincere (Williams) 6. Tumbling Tumbleweeds (B. Vaughn) 7. Now And For Always (G. Hamiton IV) 8. All The Time (J. Mathis) 9. Who's Sorry Now (Frencis) 10. Every Beat Of My Heert (D. Darling)	HERB CARL KONO—San Antonio, Texas 1. What Am I Living Far (C. Willis) 2. All I Have To Do Is Dream (Everlys) 3. Johnny 8. Goode (C. 8erry) 4. For Your Love (E. Townsend) 5. Twilight Time (Platters) 6. Sick & Tired (F. Domino) 7. Book Of Love (Monotones) 8. Return To Me (D. Martin) 9. Big Man (Four Preps) 10. Talk To Me, Talk To Me (L. W. John)
BOB ELLIOTT KUSN—St. Jaseph, Ma. 1. All I Have To Do Is Dream (Evarlys) 2. Chanson D' Amout (Todds) 3. Twilight Time (Platters) 4. Return To Ma (D. Martin) 5. Witch Doctor (D. Seville) 6. A Wonderful Time Up Thera (P. Boone) 7. Sugar Moon (P. Boone) 8. He's Got The Whole World (L. London) 9. Kawpie Doll (P. Como) 10. Balieve What You Say (R. Nalson)	ED MORGAN KICA—Clavis, New Mexica 1. Every Baat Of My Heart (D. Darling) 2. Roturn To Me (D. Martin) 3. Sugar Moon (P. Boane) 4. Whan The Boys Talk About The Girls (V. Carr) 5. Thare's Only One Of You (Four Lads) 6 Arrivederci Roma (Williams) 7. Secret Of Happinass (Shoro) 8. Billy (K. Linden) 9. Chanson D'Amour (Fontane Sisters) 10. You Neod Hands (E. Gorme)	ED HAMILTON KENT—Shreveport, La. 1. Looking Back (N. Cole) 2. Wear My Ring (E. Presley) 3. What Am I Living For (C. Willis) 4. All I Have To Do Is Dream (Everlys) 5. Chanson D'Amour (Art & Dothy Todd) 6. Scottish Fling (M. Barris) 7. Twilight Time (Platters) 8. He's Got The Whole World (L. London) 9. Oh Lonosomo Ma (Gibson) 10. For Your Love (E. Townsend)	HERB KNIGHT WONE—Dayton, Ohio 1. The Purple People Eater (S. Woaley) 2. All I Have To Do Is Dream (Everlys) 3. Wear My Ring (E. Presley) 4. Big Man (Four Preps) 5. Don't Cha Hear Me Callin' Baby (R. Heig) 6. My Jimmie (J. Davids) 7. Lercy (J. Scott) 8. No One Ever Lost More (Lou) 9. Your Graduation Means Goodbye (Cardigans) 10. Cha Hua Hua (E. Platt)	HOWARD "COOP" COOPER CKRM—Regina, Sask., Can. 1. Twilight Time (Platters) 2. Tumbling Tumbleweeds (B. Vaughn) 3. Return To Me (D. Martin) 4. All I Have To Do Is Dream (Everlys) 5. Kewpie Doll (P. Como) 6. Big Man (Four Preps) 7. He's Got The Whole World (L. Londou) 8. Bells On My Hoart (Cornell) 9. Padre (V. Carr) 10. How Come You Do Mo (S. Cattiva)	LOU DENNIS WBRY—Waterbury, Cann. 1. All I Have To Do Is Dream (Everlys) 2. Twilight Time (Platters) 3. Return To Me (D. Martin) 4. Chanson D'Amaur (Todds) 5. Don't Go Home (Playmates) 6. Secretly (J. Rodgers) 7. Do You Wanna Danco (8. Freeman) 8. Sugar Moon (P. Boono) 9. When The Boys Talk About The Girls (V. Carr) 10. Torero (R. Carasone) Padre (T. Arden)
BILL RASE KCRA—Sacramenta, Calif. 1. Chanson D'Amour (Todds) 2. Ha's Got The Whole World (L. London) 3. All I Havo To Do Is Dream (Everlys) 4. Twilight Time (Platters) 5. I Would (M. Rayburn) 6. Gigi (B. Crosby) 7. Roturn To Me (D. Martin) 8. Looking Back (N. Colo) 9. Raindrops On The Window (B. De Vorzon) 10. Kawpie Doll (P. Como)	TOM HOPKINS WDLE—Port Jervis, N. Y. 1. All I Have To Do Is Dream (Everlys) 2. Ho's Got The Whole World (L. London) 3. Toacher, Taachar (J. Mathis) 4. Twilight Time (Plattars) 5. There's Only One Of You (Four Lads) 6. Nothing In Common (Sinatra 'Smith) 7. Baubles, Bangles And Beads (J. Jonas) 8. That Crazy Fealing (Hamilton) 9. Teacher's Pat (D. Day) 10. One Five-Seven Singles (M. Small)	RAY HAMILTON KENE—Toppenish, Wash. 1. Out Of This World (S. Summers) 2. Wear My Ring (E. Presley) 3. Long Blond Hair, Red Rose Lips (J. Powors) 4. All I Have To Do Is Dream (Everlys) 5. Come On Baby (J. Korkland) 6. Ju-Judy (Original Casuals) 7. Pennies From Heaven (Whisporing Pigg) B. Huggin' And Kissin' (J. Darensbourg) 9. Secretly (J. Rodgers) 10. Henry Goes To The Moon (Ruff & Reddy)	ROBIN BUSSE "THE ROBIN'S NEST" WSNY—Schenectady, N. Y. 1. It's You (C. Hanson) 2. Purple People Eater (Woo'ey) 3. El Rancho Rock (Champs) 4. Big Men (Four Preps) 5. Who's Taking You To The Prom (G. Hamilton) 6. Talk To Me, Talk To Me (L. W. John) 7. Pony Tail (C. Fisher) 8. Jam (8. Duffy) 9. Endless Sleep (J. Reynolds) 10. All I Have To Do Is Dream (Everlys)	10. Believe What You Say	AL RADKA KFRE—Fresna, Calif. 1. Thore's Only One Of You (Four Lads) 2. Every Beat Of My Heert (D. Darling) 3. Raindrops On My Window) (B. Do Vorzon) 4. All I Have To Do Is Dream (Everlys) 5. The Purple Poople Eater (S. Wooley) 6. Wear My Ring (E. Presley) 7. I Would (M. Rayburn) 8. Kewpie Doll (P. Como) 9. Report Card Time (McCrory) 10. Tonn Age Island (M. Willis)
ATTENTION DEEJ	AYS, PROGRAM DIREC	TORS, LIBRARIANS-	ATTENTION DEEJ Please keep us constant	AYS, PROGRAM DIREC	TORS, LIBRARIANS-



The Cash Box, Music

June 7, 1958

Dee Jays Meet Tina



BUDDY FRIEDLANDER

NEW YORK—Max E. Youngstein, President of United Artists Records, announced the promotion of Buddy Friedlander to the post of General



Sales Manager of the company, effec-tive immediately.

Buddy Friedlander Named Sales

Manager of United Artists

Friedlander moves up from Na-tional Promotion Director of the United Artists subsidiary. At the same time, Youngstein an-nounced the assignment of Kenny Luttman to the position of National Promotion Manager.

Promotion Manager. Friedlander, 13-year veteran of the record business, came to UA after serving as National Promotion Man-ager of Epic and Okeh Records. Prior to that, the executive was with Mer-cury Records for eight years, serving as a Branch Manager, Assistant A&R Man, promotion executive and sales-man. Earlier, Friedlander was a song plugger for Mills Music Publishers and worked as a promotional repre-sentative for singer Georgia Gibbs, Fran Warren, Noro Morales and others. others.

Luttman comes to United Artists after several years as promotion di-rector for several New York distribu-tors, most recently Alpha Distribu-tors, Inc.

Harold Friedman, head of Fried-man Associates, Westport, Conn., who helped organize the United Artists record division, will continue as a consultant to the company.

George Jay Forms Distributing Company

HOLLYWOOD-Veteran Los Angeles promotion man, George Jay, last week announced the opening of a new independent record distributorship for the Southern California area. Named Jaybird Distributors, the new firm will be located at 2907 West Pico Blvd. in Los Angeles. The new company will have a complete sales and promotion staff, and the acquisition of independent lines will be an-nounced soon. Jay will continue to maintain his national promotional offices operating out of Hollywood.



BOSTON, MASS.—Boston dee jays were invited to meet Tina Louise at a recent cocktail party to introduce Tina's latest record release "In The Evening" b/w "I'll Be Yours" on the United Artist label. The party served the dual purpose of promoting the UA flicker "God's Little Acre" in which Tina stars. Shown above with the glamorous film personality are: (Standing l. to r.) Mike Fucillo, WORL; Alan Dary, WBZ; Guy Livingston, The Cash Box; (Seated) Jerry Williams, WMEX; Mel Miller, WMEX; Tina; and Ed Penny, WTAO.

Film Scored By John Lewis To Open In New York

NEW YORK-"No Sun in Venice", a French film distributed by King-sley-International Pictures, will make its American debut Saturday, June 7, at the Little Carnegie Theatre in New York.

The picture, which stars Francoise Arnoul, is of special interest to jazz fans in that the score was written by John Lewis and recorded in its entirety by The Modern Jazz Quartet. Atlantic Records has recently released the "No Sun In Venice" score, as played by the Modern Jazz Quartet, in an LP.

Grand Award Issues First Stereo Disks

NEW YORK-Grand Award is bringing out its first series of stereo LP's in two weeks which will be ballyhooed by an ad campaign in the New York Times and trade sheets.

Enoch Light, director of A & R, has been working with engineers Robert Fine, Peter Jackson and George Piros to eliminate surface noise and to perfect the cut. Many months were spent in solving technical problems. Through their research they have developed a Grand Award "Phase X" process which they say, eliminate. the "hole in the middle effect" until now associated with two channel tape and disk. The diskery also stated that the usable volume level has been increased and they have cut down on surface noise thus producing a stereo record which, when reproduced under, proper conditions, is almost indis-tinguishible from the original tape. The initial Grand Award release will

spotlight eight stereo albums to retail for \$4.98 each. The stereo disk line-up includes new stereo recordings of some of the best-sellers from the Grand Award catalog, such as "Paul Whiteman—Hawaiian Magic," "The Roaring 20's," "The Flirty 30's," "Knuckles O'Toole," "Waltzes for Dancing," "Roman Spectacular," "The Alumni Orchestra Conducted by Bobby Byrne Plays The Great Song Hits of the Tommy & Jimmy Dorsey Orchestras," and "The Alumni Or-chestra Conducted by Bobby Byrne Plays the Great Song Hits of the Glenn Miller Orchestra." All record-ing sessions for the past year and a half have been done in stereo so that now Grand Award has a substantial catalog from which to draw additional releases. for \$4.98 each. The stereo disk line-up releases.

releases. Light announced that Grand Award has been ready to release stereo disks for several months but held up be-cause the company wanted to improve upon the common faults. To illustrate the wide-spread inter-est in the stereo disk, on Light's re-cent trip to Europe he was told that the Society of German Recording En-gineers would release stereo disks commencing in June.

How Much is That D. J. in The Window?



NEW YORK-Times Square received some additional jump recently when WABC's Ed Jordan did his daily (3:00-4:00 PM) disk jockey show from the window of the Regal Shoe store on Broadway and 44th Street. The store windows were decked out with record album covers and pictures of the station's other disk jockeys, and one section of the window was converted into the tiniest studio this side of Lilliput. Ed's show came from the window until May 23.

day thru Saturday.

WNTA radio.

Parks said.

NARAS Holds 1st Eastern Meeting

NEW YORK-The Eastern Branch of the National Association of Recording Arts And Sciences (NARAS) held its first open meeting last week at the Park Sheraton Hotel in this city. The purpose of the meeting was to inform music people of the objects of NARAS and to enlist new members.

In the absence of Guy Lombardo, president of the eastern branch of NARAS, Dave Kapp, vice president welcomed the many prominent music personalities in attendance. Lombardo's voice greeted the audience via a special tape recording.

Dave Kapp then introduced George Avakian, NARAS eastern secretary who presented an overall picture of the objects and goals of NARAS. The major object, Avakian revealed, was to offer awards for contributions in the record business similar to the awards given in the film, stage and TV fields. (The Oscar, Tony and Emmy Awards.) Avakian stated that NARAS has made arrangements for a network television presentation of the awards and that sponsors for this special telecast should be set by the end of the summer.

Avakian read a telegram from James Conkling, founder of the Academy and from Paul Weston, president of the west coast branch. He went on to describe the two broad categories of membership the Academy will include: Active Members and Associate Members. Active members, who have a right to vote for the award winners, include vocalist and singers; leaders and conductors; artists and repertoire producers; songwriters and composers; engineers (mixers); instrumentalists and musicians; arrangers; art directors, photographers, artists, designers,

literary editors and annotators: other -including spoken word, documentary, children's, educational, comedy, etc.

Associate memberships are open to all persons actively identified with the recording industry, but not in the creative phase. These members are not eligible to vote in the awards.

Dues for one year's membership (active or associate) is \$15 per year. Life charter membership in both categories is \$100 after which no dues are necessary for life. Dues, Avakian stated, are tax deductible.

Avakian went on to say that the board of directors of NARAS is only temporary and that in October, members would elect officers who would serve for one year.

Among the benefits available to members of NARAS are: use of an extensive record library which the Academy is planning to establish; use of a history of the record business from cylinder to stereo disks and tapes, which is now being formulated; regular news letter, etc. Profits from the telecast will be used for these purposes as well as for estab-

these purposes as well as for estab-lishing scholarships, improving the quality of recordings, running more meetings and defraying expenses re-sulting from running the NARAS. After Avakian summarized the goals, the meeting was thrown open to questions from the floor. One of the questions asked was about the categories for awards. Avakian answered that awards will be given in many categories, popular, classical, rock and roll, etc. He made it clear, however, that the category question is one that board members are currently analyzing. It was obvious from the meeting that the Academy has a great many questions which it must answer be-fore it shifts into high gear. But en-thusiasm about the goals and pur-nesses of the Academy was birk

thusiasm about the goals and pur-poses of the Academy was high.



PITTSBURGH—Leslie Uggams of "Name That Tune" fame shares her ice cream with KDKA Radio disk jockeys Art Pallan (left) and Bob Tracey. It just happens that the young lady's new Roulette release is "Ice Cream Man." Art and Bob interviewed Leslie on their record shows during her Man." Art and Bob inte recent visit to Pittsburgh.

CAMEO • CAMEO • CAMEO • **Murray Kaufman Joins WINS** 0 CAMEO OVERNIGHT SMASH! NEW YORK - Murray Kaufman, CAI **OVER THE** veteran New York City deejay, will join the staff of Radio Station WINS • . WEEKEND starting June 2. Kaufman will be CAMEO CAMEO heard from 11 P.M. to 6 A.M., Mon-The Playboys Kaufman was a disk jockey at New York's WMCA for six years-leaving Cameo 142 that station in Feb. 1958 to join S CAMEO Kaufman is the President of the CAMEO · CAMEO · CAMEO National Council of Disk Jockeys. Fratern **Parks Returns From** World-Wide Tour RECORD **Important** Releases "HONEYBUCKET BLUES" MANCHESTER, N. H .-- James N. by Herbie Fields Fraternity 810 MANCHESTER, N. H.—James N. Parks, American representative for Australia's W&G Record Processing Company Pty. Ltd., has just returned from a hectic European-Asian trip setting up reciprocal trade agree-ments for the firm with many nations. "ROUGH ROAD" by Russ Carlyle Fraternity 805 "TREES" by Bobby Dukoff Fraternity 806 ments for the firm with many nations. After encounters with a civil war in Jakarta, cholera in India, a loss of \$420 by robbery in Rome, Parks was still able to conclude a deal whereby an eight-press plant in Greece will serve Greece, Turkey, Yugoslavia, Bulgaria, and Rumania. Already set-up is reciprocal trade agreement with Russia using the Bank of Switzerland for money clear-ances and exchanges. 413 RACE STREET, CINCINNATI 2, OHIO "YOU DON'T LOVE **ME ANYMORE**" ances and exchanges. A ten-fold increase in business by the end of 1958 is expected for W&G, THE PASTELS ARGO 5297 **Cugat To RCA Victor** CHESS PRODUCING CO. 2120 Michigan Avenue NEW YORK—Veteran Latin ork maestro Xavier Cugat has been sign-ed to a long-term pact by RCA Victor. Chicago 16, Illinois The former Columbia artist will cut session the week of June 15th re-Hot New Release! sulting in a package to be released in October. At that time, Cugat will be celebrating his 35th anniversary in show-business. Wendy Boy Blevins **'A GIRL IN Correct Number** HER TEENS" # 5516 Imperial Records

It's June For Joni

NEW YORK-MGM Records kicks off the month of June with a "June For Joni" campaign which permits the consumer to purchase any one of 12 Joni James albums at \$1.98 with the purchase of one at the regular price of \$3.98. EP's are included in the special campaign with two-pocket EP's going at \$1.49 with each purchase of a \$2.49 EP, and one-pocket EP's at \$.99 with each purchase of one at \$1.29.

Included in this special 12 album campaign is a newly released album by Joni entitled "Among My Souvenirs". Others are "Ti Voglio Bene (I Love You)", "Joni James Sings Songs by Jerome Kern and Songs by Harry Warren", "Joni James Sings 'In The Still of The Night'", "When I Fall In Love", "Award Winning Al-bum", "Give Us This Day", "Joni Sings Songs by Victor Young and Songs by Frank Loesser", "Let There Be Love", "Little Girl Blue", "Merry Christmas From Joni", and "Have Yourself A Merry Little Christmas".

This "June For Joni" campaign terminates June 30. MGM Records has prepared special 30 X 40 window display posters, attractively illustrated supplements, and special order blanks. Campaign will be accented in trade paper advertising.

New Mercury Distrib In San Francisco

CHICAGO—Morris S. Price, Vice-President of the Mercury Record Corporation, last week announced that the firm has made a change in its distribution set-up for the San Examised area

Its distribution set-up for the San Francisco area. A newly created company, C. & C. Distributing will handle the Mercury line in the Northern California terri-tory, including Hawaii. C. & C. will be helmed by Stan Sulman, who was and remains a partner in Stanley Dis-tributing, which handles Mercury's distribution in Seattle and the North-west

Sulman, will establish residence in San Francisco. His partner, Lou Laventhal, will maintain control over the Stanley Distributing operation in Seattle. The independent C. & C. company replaces a Mercury-owned branch in the Bay area. Jules Ruben-tain who had have leading a double stein, who had been leading a double life as both branch manager and Pro-motion Manager, will continue on for Mercury and C. & C. as the firm's local Promotion Manager.

Tender Buys 2 Masters

HOLLYWOOD - Tender Records, HOLLYWOOD — Tender Records, Hollywood indie, purchased two mas-ters prexy, Gene Fadely announced last week. Shirley Gunter has "Believe Me," b/w "Crazy Little Baby" on one of the disks, and Bert Convy is repre-sented with a rocker "Bandanna" b/w "I'm Just A Lonely Boy" on the other master

other master. National distribution for the press-

ings has been set-up.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

NEW YORK-In last week's Jackpot Records advertisement which ran on page 25 of The Cash Box, the num-ber of the Georgettes' recording "Dizzy Over You" b/w "Oh, Oh Yes" was incorrectly listed. The correct number should read Jackpot # 48001.

Sister Team



HOLLYWOOD—Here are The "G" Notes, two little harmonizing sisters who hit the jackpot with their new record "I Would" b/w "Ronnie, My Teen-age Dream". The puppy was borrowed from a pet shop for some publicity pictures of Linda, 11, and Nancy, 9, and the girls fell in love with him on sight. Their father, Sam Giampapa, a California Highway Pa-trolman, bought him for them and they immediately named him "Ten-der". Jackpot Records, a subsidiary of Challenge, acquired the hit from Tender Records Company here and has released it nationally on the Jack-pot label as a Tender Production. HOLLYWOOD-Here are The "G"



LEO FEIST, INC.

Mercury Enters Stereo Disk Field

Page 40

CHICAGO—Mercury Records last week announced its entry into the stereo disk field. Included in the initial release will

albums. Selection of the first twelve packages was based on the sales achievement that each had accounted for, when they were previously mer-chandised as pre-recorded stereo-

phonic tapes. The highlight of the release will be phonic tapes. The highlight of the release will be a three-record, deluxe package, fea-turing Maria Meneghini Callas' in-terpretation of Cherubini's famed opera "Medea," recorded "live" at the La Scala opera house in Italy. Other numbers will feature albums by such notable artists as Paul Paray conducting the Detroit Symphony; Antal Dorati conducting the Minne-apolis Symphony; Howard Hanson conducting the Eastman-Rochester Symphony; Patti Page; David Car-roll; Sarah Vaughan and Billy Eck-stine; Richard Hayman; Clebanoff and his Echoing Strings; Griff Williams and his Orchestra; and Dick Contino. Irving B. Green, Mercury's Presi-dent, indicated that an early July re-lease was anticipated, and that pro-duction is currently being geared to

handle the expected heavy consumer demand.

popular and jazz releases in Mercury's new stereo record line will be designated as "verified stereo discs" and the classical releases will be known as "living presence stereo discs." dises

Ever conscious of the consumer's problems, Mercury will include in each album, as an aid to the neophyte stereo record buyer, a guide containing stereo information that will provide the listener with both a better under-standing guide more enjoyment of the listener with both a better under-standing and more enjoyment of; stereo sound. Merenry's practice of verifying the hi-fidelity recording facts of all of the company's products will be continued with the printing of record session data, including the equipment used in a special "Hi-Fi Facts" box on the back of each album. Each stereo long-play album will be clearly designated as "Stereo" by a brightly colored identification strip, located at the upper front section of the album cover, which will aid in eliminating confusion, both for the dealer and the consumer. Mercury's stereo-disk sound was produced using a Westrex Cutter and the 45-45 system.

the 45-45 system.

Lew Chudd To Europe

HOLLYWOOD — Imperial Records prexy Lew Chudd left for Enrope last week where he will spend two weeks with foreign distributors in London, Hamburg, Milan, Zurich and Paris, setting releases and promotions on the label's artists for the rest of the week year.

Though Chudd has not earmarked any distributor changes, he does plan to expand distribution into Spain and Portugal, and he will meet with a group of South African representa-tives concerning distribution in Africa.

Chudd also indicated he may lay plans for Fats Domino's first Euro-pean tour which European promoters have been asking about for the last five years.

Before he departed, Chudd set up three albums for June release: an Alfred Hitchcock album, a Ralph Flanagan, and a Bo Rhambo album.

Challenge Issues Single From "Touch Of Evil" Album

HOLLYWOOD—As a result of eavy initial sales on its recently-equired "Touch Of Evil" Universal-HOLLYWOOD—As a result of heavy initial sales on its recently-nequired "Touch Of Evil" Universal-International film sound track album. Challenge Records has stepped up its promotional campaign on the album with the release of a single from the set, "Main Title," coupled with "Rock Me To Sleep," it was announced by Johnny Thompson, the label's general manager. Promotional copies of the single were rushed to the nation's deejays over the weekend. "Touch Of Evil," starring Charlton

"Touch Of Evil," starring Charlton Heston, Janet Leigh and Orson Welles, has its setting in a modern Mexican border town. Consequently, Henry Mancini, who wrote the music, accented the score with a mixture of Lotin inzz and un takets and Latin jazz and up-to-date rock and roll. Joseph Gershenson conducted the U-I studio orchestra.

Decca Signs 2 Artists

NEW YORK-Decca Records has NEW YORK—Decen Records has signed two new teenage artists to the label. Chuck and Betty of Atlanta, Georgia, were bronght to the attention of Owen Bradley. Decea A & R rep by Ed Russell, Atlanta Branch Manager. The result is their first recording, "Jellybeana," with "Bobby Sox Baby," on the fl^{*}p side.

Emig Named To Columbia West Coast Post

NEW YORK-The appointment of Allan Emig as Director of Columbia Records West Coast Recording Operations has been jointly aunounced by Mitch Miller, Director of Popular Art-ists and Repertoire, and Vincent Lieb-ler, Director of Technical Operations.

Emig, formerly associated with Capitol Records, will be responsible to Miller in all matters pertaining to repertoire; in matters concerning to have a second secon to Antier in all matters pertaining to repertoire; in matters concerning technical operations, he will report to Liebler. Emig will also be responsible for the supervision of any technical facility construction on the West Court Coast.

GAC Super Formed

NEW YORK-General Artists Corporation has announced a new production organization, GAC Super Productions, Inc.

Irvin Feld and his Super Attractions group are moving in with GAC to head and supervise this production organization. Over a period of years Feld's group has produced and promoted some of the most successful shows to tour the States and Europe. The Feld Brothers, Irvin and Israel, with the GAC men assigned to this new company are planning many new shows, including recording stars, concert artists, musical productions, etc., for the summer and fall seasons.

Another idea designed to appeal to ballroom operators as well as arena, stadium, coliseum and theatre managers, is also being formulated.

Feld will continue to operate the Carter-Baron Amphitheatre in Washington, D. C., the Memorial Coliseum in Winston-Salem as well as other private enterprises.

Brewer Firms Change Address

NEW YORK-Two pubberies, Willow (ASCAP) and Mermaid (BM1) music, owned by thrush Teresa Brewer, have changed their New York Both firms are now lolocations. cated at 200 West 57th St., New York 19, New York.

New Postal Law Benefits Music World

June 7, 1958

NEW YORK-Churches, schools, private music teachers, performing artists, orchestras, and composers will be benefited by the provisions pertaining to sheet music in the postal rate law signed last week (May 27) by President Eisenhower. Leonard Feist, Executive Director of the Music Postage Committee, estimates that the musical world will save at least \$500,-000 a year through the reduction in postal rates for all sheet music and music manuscripts; this reduction is established by the provisions of the new law which allows sheet music to be sent through the mail at book rate rather than at the zoned parcel post rates presently in effect. The new law will go into effect on August 1.

The enactment of the new law is the culmination of a campaign begun in mid-1953 by Feist, then President of the Music Publishers' Association of the United States, Inc. At that time, sheet music alone of all educational, cultural, and informational publications was granted no special postal rates. Although books, magazines, and newspapers always had enjoyed postal advantages, sheet music was treated as merchandise, even though books of music were granted the book rate in the mails. It was an anomalous fact that a bound book of music could be sent at special rates whereas the identical musical contents in separate sheet form were charged much higher rates.

In order to bring this inequity to the attention of the government, the Music Postage Committee was estab-lished with Leonard Feist as Execu-tive Director. Feist is Administrative Vice-President of Associated Music Publishers, Inc., subsidiary of BMI. The original membership of the com-mittee consisted of Robert A. Choate, President, Music Educators National Conference; S. Lewis Elmer, Presi-dent, American Guild of Organists; Howard Hanson, President, National Music Conneil; Karl O. Kuersteiner, President, Music Teachers National Association; Mrs. Ada Holding Miller, President, National Federation of Music Clubs; Very Rev. Msgr. Thomas J. Quigley, President, National Cath-olic Music Educators Association. Subsequently, as new presidents of the organizations included were elect-ed, they replaced their predecessors on the committee: Mrs. Ronald A. Dougan for the National Federation of Music Clubs; William B. McBride for the Music Educators National Conference; The Reverend Cletus P. Musics for the National Catholic Mu-sic Educators Association. Early in 1955, bills to reduce post-age on sheet music to book rate were introduced in both Houses of Con-gress, and when a new Congress con-vened in 1957, the principle of an adjustment of postal rates on sheet music was so well established through the five years of activity of the Music Postage Committee that provisions authorizing book rate for sheet music were included in the new postal rate law. the attention of the government, the Music Postage Committee was estab-

Kaye Forms Softball Team

NEW YORK-Sammy Kaye and e members of his "Swing And NEW YORK—Sammy Kaye and the members of his "Swing And Sway" band have formed a softball team and invite competition with other bands encaged in either night club work, radio-TV, or both. Kaye once waved a bat on Ohio Univer-sity's varsity nine. Aggregations interested in meet-ing Sammy's "Kay-dets" should con-tact Matty Matthews, band manager, c/o Sammy Kaye, 607 Fifth Avenue.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box, Music

Frev Records Sports Car Race

NEW YORK — Sidney Frey, pres-ident of Audio Fidelity recordings, a firm well known for its "recordings on location," recorded the 1958 infirm well known for its "recordings on location," recorded the 1958 in-augural Sports Car Racing at the new three mile Bridgehampton Road Race Center on Long Island, last week. Frey recorded during the en-tire Memorial Day weekend, May 30th to June 1st, when the world's leading sports cars and some of Amer-ica's foremost drivers gathered for a Sports Car Club of America eight-ovent program event program.

Included in the high fidelity album by Audio Fidelity will be authentic reproductions of the famous tradi-tional Bridgehampton Cup Race as well as the sound of Sports Cars driven on one of the challenging courses.

Decca On Parade Winners

NEW YORK — Sydney N. Gold-berg, Vice President and General Sales Manager, of Decca Distribut-ing Corporation, announced the wining Corporation, announced the win-ners of the Decca On Parade con-test for April. The branches receiv-ing Silver Record Awards and their branch managers are as follows, in order of standings: Albany, James Paterson; Boston, Alan Ross; San Francisco, Irving Stimler; Richmond, Bill Donovan; and Minneapolis, Ev-erett Karow erett Karow.

The standings in the Gold Record Award contest for April, were as follows: Minneapolis. (Everett Kar-ow), is still leading the pack, Rich-mond, (Bill Donovan), is in second position. Atlanta, (Ed Russell), moves into third nosition with New Orleans, (R. N. McCormick), ending up fourth.

Hutter Promoted By **Columbia Transcriptions**

CHICAGO — Albert E. Shulman, Director of Columbia Records' Tran-scription Division, announced the pro-motion of Richard W. Hutter to Sales Manager of its Chicago office, and the appointment of Alvin L. Lyons as Account Executive in the Tran-scription Division's Chicago office. Hutter was formerly an Account Hutter was formerly an Account Executive with Columbia.

Sugar Hop



JERSEY CITY, N. J. - Dick "Ri-cardo" Sugar, Latin-American dee-jay heard nightly over WNTA, the newest station in the local area, is shown at another in his series of hops. This teenage affair took pace at the Temple Beth El, Jersey City, N. J. With Sugar are The Play-mates, Donnie, Morey and Chick, whose latest Roulette record is "Don't Go Home".

3 European Jazz Musicians Join Goodman In Brussels

BRUSSELS — Three European BRUSSELS — Three European jazz musicians were singled out by Benny Goodman to play with his band in his concerts at the Brussels World's Fair, which were presented and produced May 25-31 as a public service by the Westinghouse Broad-casting Company.

The musicians are: Horst Jankow-ski, 22, of Stuttgart; Berra Rabe, 31, also of Stuttgart; and Hans Kohler of Frankfurt. Jankowski, a pianist, and Rabe, a saxophonist, appeared with Goodman at his first concert at the Fair, Sunday, May 25th. Kohler, a saxophonist. joined the Goodman group May 28th.

All three musicians are top-rated in Germany and were recommended to Goodman by arranger Bobby Ghai-thescha. Goodman invited the three to appear in Brussels to give a fur-ther international touch to his ap-pearances at the Brussels Fair.

Young Jankowski summed up the attitude of the European musicians when he said: "I believe we are the envy of all European musicians. This is the greatest thrill I have had, and I would have been happy to come to Brussels to play with Goodman for nothing."

They will be heard with the Goodman band in the American Broadcasts on the Westinghouse Broadcasting Company stations.

The Westinghouse radio-tv division has announced a special "Benny Goodman Plays World Favorites Hi-Fi" package, a \$1.39 12 inch LP to be made available to purchasers at Westinghouse dealers. The disk spotlights the ten numbers Goodman has received the most requests for all over the globe.

CANADIAN CAPERS

TORONTO TOPICS

Bobby Gimby who had himself a hit several months ago with "The Cricket Song" has been signed by Coral Records. Bobby's first release scheduled for June 4th, both sides are instrumentals, with plenty of gimmicks. This could really be a big record for Mr. Gimby. . . . Peter Appleyard (Victor) did a one week engagement in Toronto before leaving for New York to appear on The Arthur Godfrey Show. Peter opens at the Round Table in New York June 9th, after his engagement there he will be off to Bermuda, and then to England. . . . Sil Austin currently at The Edison Tavern, and down the street at The Colonial Earl Bostic is holding forth. . . . Radio Station CHUM is running a contest this week on "The Purple People Eater". The person with the best sketch of what the outer space character referred to on the Sheb Wooley MGM record may look like will receive a purple car. Other prizes for runners-up consist of a purple sack dress, record player, typewriters, and several other valuable prizes. Al Slaight of CHUM reports that the reaction from the listeners is terrific. . . . The Stage Door Tavern is presenting The Freddie Cole Trio all this week. . . .

Anna Russell headlining the floor show at The Barclay Hotel until May 31st.

Tom Rockwell Dies

NEW YORK — Tom Rockwell, Chairman of the Board of General Artists Corporation, died last week (May 29) of an infected pancreas, at St. Vincent's Hospital in New York. He would have been 57 years old come July 7th. His funeral was held at the Church of the Bosymptian Saturday memory

His funeral was held at the Church of the Resurrection Saturday morn-ing at 11 o'clock. A veteran of the entertainment business, Rockwell began his career in the field as a salesman for Colum-bia Records on the west coast back in 1922. In 1926 he came east to be-come general manager of Okeh Pho-nograph Records, a Columbia affili-ate. ate

In 1930, with Jack Kapp, he headed the Brunswick label during which

Sherkow Stresses Stereo

MILWAUKEE — Vernon A. Sher-kow, president of Sherco Distribu-tors, this city, in an interview, de-scribed the nature of his business very descriptively, when he stated, "I'm no journalism major, but I have a store to toll according theoremethy is a story to tell regarding stereophonic tapes and records—and the future of this exciting reproduction of sound."

Sherkow continued on to say, "my real specialty is tape, specifically stereo tape; and, I believe that the twenty lines I carry give me the greatest representative line of any distributor in this area." Sherkow distributor in this area." Sherkow stressed the fact that as stereo recproducers come out with their lines, his firm will stock them, maintaining the character of a spe-cialist in stereo distribution.

Sherkow stated, "as a specialist in stereo I have been asked what the advent of the stereo disk will do to stereo tape. I fervently believe that they must enhance each other." He continued, "obviously the price struc-ture on stereo disks will attract the mass buyer; however, as time pro-gresses, the mass buyer, who has been educated to appreciate high fidel-ity and more recently—to stereo. ity and more recently—to stereo, will want high fidelity stereo. In which case he must go to tape."

"The most interesting part of this "The most interesting part of this activity from a business view point," he added, "is that stereo has two at-tractions. One, the startling sound; and, two, the completely unsaturated market. The record dealer who waits for stereo to hit the "Top Fifty" sheet is in the same position as the dealer who didn't believe that 45's would be a definite factor on the mar-het"

Sherkow continued very pointedly when he said, "the record dealer is the natural source for dispensation of this merchanidse; however, if he continues to stall and fumble, more and more hi fi and photography shops will pick up the ball and get the profit."

In conclusion Sherkow said, "We can rest assured of the fact that stereo tape and disks will be a vital factor in next fall's merchandising scheme."

Palladium Names Distribs

NEW YORK — Stanley W. Zab-ka, president of the newly formed Palladium Records, has announced the appointment of distributors in many

appointment of unstribution key markets. Appointed were Leonard Smith, Albany; M&N Distributing, Buffalo; Hit Records, Cincinnati; Music Sales, Memphis; N. R. Company, Atlanta; Alpha Distributing, N.Y.; General Distributing, N.Y.; and Quality Rec-ords, Toronto, Canada.

Palladium's first issue is labelled "Silhouette Of A Dream."

time the Mills Brothers made their debut as recording artists. The Mills Brothers were Rockwell's first ven-ture into the management field. Un-der his tutelage they rose to fame as one of the top vocal groups in the pation nation.

Later Rockwell was associated with Cork O'Keefe in a management op-eration called Rockwell - O'Keefe. cration called Rockwell - O'Keefe. O'Keefe sold his interest to Rockwell lae in the 30's and in 1939, Rockwell formed what is now GAC. He was president of GAC until last year when he was named Chairman of the Board. At that time Larry Kanaga was named president of GAC. Rockwell is survived by his wife, Vivian and his two children, Malcolm and Alice.

and Alice

Sherman Fetes Lemmon

NEW YORK — Joe Sherman, Epic A & R topper, last week staged a party in New York to introduce comic Jack Lemmon to members of the music trade. Lemmon debuts in the near future as a recording per-sonality with his first LP "A Twist Of Lemmon" on Epic.

Roulette Signs Two

NEW YORK — Roulette Records last week announced the signing of two new artists to the label. Austin Cromer, former vocalist with the Dizzy Gillespie band and Sonny Till one time lead singer with The Orioles. Both artists have their first release out on the market. Cromer's single is a two sided ballad release, "I Think Of You" & "On One Finger Of One Hand". Sonny Till's initial etching is "Shy" and "First Blush". Both sides are aimed right at the teen-age rec-NEW YORK - Roulette Records are aimed right at the teen-age rec-ord market.

Birthday For "Country America"

HOLLYWOOD — A first birthday party for Nat Nigberg's "Country America" show over KABC-TV-Los Angeles was held at Hollywood's Viking Room.

Ing Room. Present at the fete were such per-sonalities as Mr. & Mrs. Gene Autry, the Rex Allens, Tex Ritter, Johnny Bond, Sheb Wooley, Charlie Williams, Jay Stewart, Tex Williams, Jesse White, Candy Candido, Tony Marti-nez, Billy Strange, Ray Whitley, Charlie Aldrich, Marty Landau.

"Country America" director Don Whitman, assistant director Bob Sheldon, emcee Joe Allison, Lefty Frizell, Freddie Hart, Ginny Jackson, Jerry Wallace, Debby Kay, Betsy Gay, and Bobby Bruce with members of his hometown band.

Riverside And Judson Labels Appoint Distribs

NEW YORK-Bob Richer, Sales Manager for Bill Grauer Productions, announced the appointment of the following distributors for Riverside and Judson Records: A-1 Record Dist., (New Orleans); Century Dist. Co. (Dallas and Houston); and A & I Distributors (Cincinnati). A & I had been distributing the Riverside line for over a year, but has only recently added the Judson label.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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NEW YORK:

Am-Par subsid, APT, bows this week with the release of four records. The new entry makes its pitch with four rock and roll waxings featuring Bobby Hamilton singing "Crazy Eyes For You" and "While Walking Together"; The Elegants with "Little Star" and "Getting Dizzy"; The Stereo-phonics offering "Love Is So Wonderful"; and The Cavaliers blending on "Dance, Dance, Dance." This is a company to be watched since it will be handled by that successful Sam Clark-Larry Newton team. . . . Walter Hayum, National Sales Manager Epic Records, reports Epic swinging along in skipping fashion with three hot items in Roy Hamilton's



Tashion with three not items in Koy Hamilton's "Lips"; Frankie Vaughan's "Judy"; and Jimmy Breedlove's "This Too Shall Pass Away". The latter is selling particularly good on the West Coast. Walt also advises that Lester Lanin, who is one of the hottest LP properties around, has now cracked the West Coast wide open. This was one area that Lanin sold in only fair quanti-tics until now. Large Shifrin Paulette no.



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George Goldner finished a busy week picking Boston master "Maybe You'll Be Mine" and "Cool Cool Baby" by Connie & Lee. George took it over from Look Records. It had been showing strong New England action. He also closed a deal with Klick for national distribution of its "Poor Rock and Roll" by The Nobles. This one was breaking in Connecticut. On his own label George is hitting with The Chantells' "I Love You So", a "Sure Shot" this week and great expectations with his new Dubs "Be Sure (My Love)". . Duke Niles' secretary so in love with his after shave lotion she uses it instead of perfume. . . Harry Finfer, Jamie Records, screaming superlatives as he tells of his "Rebel Rouser" by Duane Eddy breaking out in runaway figures. Goldner also has national distribution on this one.

CHICAGO:

Sig Sakowicz' Mothers' Fan Club surprised him with a big shindig, May 21. Lovely Camelia House star Sheila Reynolds and other celebs were among the guests who feted Sig. . . . We caught a terrific 'rockin' & swingin' quartet at the far west Chevrons Club last week. The group is lead by a really gone vibe player. He is backed by a clever bass guitarist, bass, and drums. The leader goes by the monicker Sir John. . . . Vee Jay-Falcon's Abner tells us that the new Gene Allison disk has been released and looks like a big one. Jimmy Reed's session is over and the wax is in the can, for immediate re-



lease.... The Dells are on stage at the Royal Theater in Baltimore. Their new deck on Vee-Jay was recently introduced by deejay Hot Rod Hu'bert of WITH, Baltimore. . . . Radio exec Sam Fishbein tells us that he's prepping a deejay syndicated package deal for radio stations to be merchandised nationally. Bob Wencel, manager of WBEE, this city, is assisting on distribution. . . . Harry Glenn, prexy of Mar-Vel Records reports that rockin' stars Jack Bradshaw and The Morgan Sisters were recently in session and their new releases are being distributed. Glenn says that this is the first release for Bradshaw since 1955. . . Irv Kupcinet tells us that this year's Purple Heart Cruise, an outing for disabled vets which is Kup's pet project, promises to be the biggest since Kup first initiated it years ago. The record industry is always high on the donation list for this affair, according to Kup. . . . All-State's Mike Oury tells us

that the distrib has so many hits on the fire that he doesn't know where to begin. . . . Tommy "Madman" Jones really had the McKie Fitzhugh Lounge jumpin' with his wailin' and rockin' t'other evening. Tommy got his big thrill when he read the review of his new waxing in The Cash Box. . . . Deejay Howard Miller, WIND and WNBQ, got a big kick out of seeing his pic on the cover of a recent issue of The Cash Box. Howard is currently readying his plush boat for a much needed vacation up in the north country. . . . United Distrib's Jerry Ferber recently underwent major surgery. It seems you can't keep a record promo man down, and we're happy to say that Jerry is beginning to mend. . . . Watch for Jan and Joe!

LOS ANGELES:

Little Willie John's "Talk To Me, Talk To Me" beginning to show on the Pop charts after, heading up the R & B listings. . . . Milt Wiess of Milton Phono Records predicts Dooto Records has a big hit with the Cufflinks new release of "Lawful Wedding". . . . Billy Ward and his group concentrating on doing benefits at Veteran's Hospitals in the areas in which he is appearing.



release of "Lawful Wedding".... Billy Ward and his group concentrating on doing benefits at Veteran's Hospitals in the areas in which he is appearing. Now appearing in Reno, the proup then plays the San Francisco Bay area before going to Bolero's in Wildwood, N. J. for a June 26th opening.... The Champs riding high with their new hit "El Rancho Rock" which is moving as fast as their first Challenge release of "Tequila".... Count Basie making his first West Coast appearance in three years when he opens at the Crescendo June 20th.... Modern Distributors say they have a cinch hit with the Daddy-O's "Got A Match" on Cabot.... Leon Rene has just signed and recorded a new singing sensation, Jeanne Mack, to an exclusive contract with Class Records. Leon predicts her first release will put her on the top in the recording field.... Gus Jenkin's literally "Hit The Road", which is the title of his latest Flash rec-ord, when he and his band left on a cross-country junket that will take them through the South and on to the East Coast.... Bob Stern predicting that the next record to break on the West Coast will be "Rebel Rouser" by Duane Eddy on the Jamie label.... Brunswick Record's star Jackie Wilson making his first trip to the West Coast for a series of one night east record to a cross-country tour which will end on the East Coast in mid-summer.... The Hollywood Flames currently ap-pearing along the West Coast before setting out on a personal appearance tour of the larger Eastern cities.... Aladdin Records getting big action nationally to their recording of "Consideration" by The Four Palms... Lew Chudd, President of Imperial Records, now visiting Europe, indicated he may lay plans for Fats Domino's first European tour which European promoters have been asking for for the last five years.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

THE NATION'S

JOHNNY B. GOODE

LOOKING BACK

ALL I HAVE TO DO IS DREAM

TWILIGHT TIME

Chuck Berry (Chess 1691)

Not Cole (Copitol 3939)

Everly Brothers (Cadence 1348)

(Mercury 71829)

Chuck Willis

(Atlontic 1179

WHAT AM I LIVING FOR

TALK TO ME, TALK TO ME

FOR YOUR LOVE

DO YOU WANNA

WITCH DOCTOR

Little Willie John

(King 5108)

Ed Townsend (Copitol 3926)

Bobby Freemon (Josie 835)

DANCE

Dovid Seville

RUMBLE

(Liberty 55132)

Link Wroy (Codence 1347)

JENNIE LEE

Jan & Arnie (Arwin 108) Billy Ward & Dominoes (Liberty 55136)

BOOK OF LOVE

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Pos. Last Week

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The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 20.

(Listed Alphabetically)

ALL OF MY LIFE 5am Cooke (Keen 32005)

APACHE Chiefs (Greenwich 408)

BEWILDERED Mickey & Sylvia (Vik 0324)

BIG MAN Four Preps (Capitol 3960)

BIG NAME BUTTON Royal-Teens (ABC-Paramount 9918)

BLUES FOR HANDY Bill Doggett (King 5130)

BOO-DA-BA Bill Doggett (King 5125)

CHANSON D'AMOUR Art & Dotty Todd (Era 1064)

CHA-HUA-HUA Pets (Arwin 109) Hugo & Luigi (Roulette 4074) Eddie Platt (Gone 5031)

CHERRY PIE Marvin & Johnny (Kent 303)

COME WHAT MAY Clyde McPhatter (Atlantic 1185)

CRAZY FEELING IN A DREAM Roy Hamilton (Epic 9268)

CRAZY LOVE LET THE BELLS KEEP RINGING Paul Anka (ABC-Paramount 9907)

DON'TCHA THINK ITS TIME Etvis Presley (RCA Victor 1348)

DOWN ON MY KNEES Heartbeats (Roulette 4054)

ENDLESS SLEEP Jody Reynolds (Demon 1507) Gene Ross (Herald 517)

EVERY NIGHT ABOUT EIGHT Joe Jones (Roulette 4063)

FIVE O'CLOCK IN THE MORNING Basie & Williams (Roulette 4061)

*GIVE ME THE RIGHT Lula Reed (Argo 5298)

GROOVY Joe Dodo & Groovers (RCA Victor 7207)

HIGH SCHOOL CONFIDENTIAL Jerry Lee Lewis (5un 296)

HIGH SIGN Diamonds (Mercury 71291)

HIT THE ROAD Gus Jenkins (Flash 128)

I HAD A DREAM YES INDEED Ray Charles (Atlantic 1180)

I LOVE YOU SO Chantels (End 1020)

I MET HIM ON A SUNDAY Shirelles (Decca 30588)

INDIAN LOVE CALL Ernie Freeman (Imperial 5518)

I WONDER WHY Dion & Belmonts (Laurie 3013)

*JU-JUDY Original Casuals (Back Beat 510)

JUST A DREAM Jimmy Clayton (Ace)

LEND A HELPING HAND YOU GOT ME Bobby Blue Bland (Duke 185)

LITTLE PIXIE Moe Koffman (Jubilee 5324)

Indicates first appearance on Territorial Tips MAKE ME A MIRACLE SECRETLY Jimmie Rodgers (Roulette 4070)

MARSHA Prodigals (Falcon 1011)

*MIDNIGHTER Champs (Challenge 59007)

*MOONLIGHT BAY Drifters (Atlantic 1187)

*MUSIC, MUSIC, MUSIC Ahmad Jahmal (Argo 5294)

MUSKEETA Johnny Pate (Federal 12325)

NO NO Fats Domino (Imperial 5515)

*OH GEE, OH GOSH Kodaks (Fury 1015) *ONE SUMMER NIGHT Dandleers (Mercury 71322)

OOH! MY SOUL TRUE FINE MAMA Little Richard (Specialty 633)

PICKIN' ON THE WRONG CHICKEN Five Stars (Hunt)

*ROCK AND ROLL RECORD GIRL Bobby Poe

RUBY, RUBY Little Willie Littlefield (Bullseye)

SHED SO MANY TEARS Elton Anderson (Vin 1001)

SHE'S GOT IT Muddy Waters (Chess 1692)

SHOOTY BOOTY Ivory Joe Hunter (Atlantic 1183) SITTING AND THINKING Little Jr. Parker (Duke 184)

SKINNY MINNIE Bill Haley (Decca 30592)

SUMMER LOVE

THE FEELING IS REAL "5" Royales (King 5131)

*THE PARTY'S OVER Dakota Staton (Capitol 3958)

THE THINGS I LOVE Fidelitys (Baton 252)

TINA Spaniels (Vee-Jay 278)

TRY THE IMPOSSIBLE Lee Andrews & Hearts (United Artists 123)

WHY DO EVERYTHING HAPPEN TO ME YOU KNOW I GO FOR YOU B. B. King (Kent 301)

WILLIE AND THE HAND JIVE Johnny Otis (Capitol 3966)

WISHING FOR YOUR LOVE Voxpoppers (Mercury 71282)

WOE WOE IS ME Bob Graddy (Old Town 1050)

WOODCHOPPER'S BALL Hutchie Davie (Atco 6110)

YOU Aquatones (Fargo 1001)

YOU GOT ME CRYING GO ON TO SCHOOL Jimmy Reed (Vee-Jay 275)

YOUR FUNERAL AND MY TRIAL Sonny Boy Williamson (Checker 894)

YOU'RE MOVIN' ME Walter 5priggs (Atco 6112)





CHICAGO, ILL. — WAIT-Chicago deejay, Stan Dale, defends himself from the squaw who's all set to scalp him. The action took place in the win-dow of Jack Howard's Record Shop in the 'Windy City' in which the gal was plugging the Apache's Greenwich slicing of "Apache."

New Package Plan For Radio Stations

NEW YORK—Ray Meinberg, na-tional promotion head of Design LP's and singles and Cricket Kiddie Rec-ords, has set up a LP package plan for radio stations.

for radio stations. A catalogue of all Design LP's to-gether with a letter explaining the plan and the price of the service, was sent to the program directors of all radio stations. Meinberg said—"The reaction to the plan was far above our highest expectations. I believe, the great reaction had a lot to do with the fact that the program directors were allowed to pick the LP's they wanted, and not what we wanted to ship them." A follow up to the plan includes a

A follow up to the plan includes a bulletin to the program directors sub-scribing to the service, informing them of the newest Design LP releases

Meinberg is excited about the reac-tion to Design's two new singles, "Presents" by Julie Joyce and "The Howl" by Johnny Eager.



NEW YORK—Jose Melis, popular orchestra leader and musical director of NBC's "Tonight" show, attended the Premiere of 20th. Century-Fox's production of John O'Hara's "10 North Frederick" at the Paramount theatre last Thursday evening.

Jose has recorded the theme song from the pic "Sweet and Lovely" on the Seeco label, and is nightly plugg-ing his connection with the Gary Cooper, Suzy Parker film.

Jose is shown here with the former Miss Denmark lovely, Greta Thyssen.

"Bewildering" Harry



ST. LOUIS, MO.—Posing prettily for the people are Vik's Mickey and Sylvia and St. Louis deejay, Harry Fender. The duo dropped in on Harry during a recent St. Louis trip to promote their latest Vik pressing "Bewil-dered". The tune, incidentally, is starting to show signs of developing into their biggest click since "Love Is Strange."

BMI Awards Annual Student Prizes

NEW YORK—Prizes totaling \$11,-750 have been awarded to 11 young American composers in the 6th annual Student Composers Radio Awards (SCRA) it was announced last week by Carl Haverlin, National SCRA Chairman and president of Broadcast Music, Inc. (BMI), sponsor of the competition. A top cash award of \$2,000 was

Music, Inc. (BMI), sponsor of the competition. A top cash award of \$2,000 was made to Ramiro Cortes, 24, of Los Angeles, now studying in Italy on a Fulbright Grant, for his multiple en-try, "Chamber Concerto No. 1" and "A Nocturnal Upon Saint Lucie's Day." A prize of \$1,500 was awarded to William Bayard Carlin, 30, of Prince-ton, N. J., now studying privately with Roger Sessions, for his String Quartet 1953. A recommendation by the SCRA Judging Panel that the "Carlin Quartet" be awarded the ad-ditional \$500 WQXR String Quartet Prize has been accepted by Elliott M. Sanger, Executive Vice-President of the New York radio station. In addi-tion to the cash award, the work will receive a premiere performance by the WQXR String Quartet. Michael Kassler, 17, of Maple Shade, New Jersey, now studying at Harvard Uni-versity, was awarded \$1,500 for his multiple entry, "String Quartet No. 3," "Sea Poems for Chorus and In-struments," and "Songs of the Civil War." The permanent SCRA judging panel

3. "Sea Foems for Chords and mastruments," and "Songs of the Civil War." The permanent SCRA judging panel is made up of William Schuman, President, Julliard School of Music; Earl V. Moore, Dean, School of Music, University of Michigan; Claude Cham-pagne, Assistant Director of the Con-servatory of Music and Dramatic Art of the Province of Quebec, Canada; and Henry Cowell, composer and Ad-junct Professor of Music at Columbia University. Other judges in the 1957 competition were Alfredo Antonini, conductor; William Bergsma, composer, and teacher at Julliard; Abram Chasins, composer and Musical Director, Ra-

dio Station WQXR; Norman Dello Jolo, composer; Felix Greissle, Direc-tor of Publications, E. B. Marks Mu-sic Corporation; Walter Hinrichson, President, C. F. Peters Corporation; Charles Jones, composer; Ulysses Kay, composer; Earl Kim, composer; Colin McPhee, composer; Boyd Neel, Dean, Royal Conservatory of Music, Univer-sity of Toronto; Vincent Persichetti, composer and Editor, Elkan-Vogel Company; Daniel Pinkham, com-poser and harpsichordist with the Boston Symphony Orchestra; Wal-ingford Riegger, composer; Roger Sessions, composer and Professor of Music, Princeton University; and Carlos Surinach, composer and con-ductor.

Carlos Surinach, composer and con-ductor. All entries were submitted to the judges under pseudonyms and, in cases where the judges might have recognized the work of their own stu-dents, they refrained from voting on the merits of these works. The opening of SCRA 1958 will be announced shortly. Inquiries concern-ing official rules and entry blanks can be obtained by writing to Russell San-jek, Director, SCRA Project, Broad-cast Music, Inc., 589 Fifth Avenue, New York 17, N. Y.

Ram's Really Travelin'

LONDON - Buck Ram's current European business jaunt has already taken him to London, where he called on his new Buck Ram Music pub-bery; to Paris, and Brussels, where on May 28th he joined the Platters, who performed at the World's Fair there there

both the Ram A.M.C. and Argo mu-sic catalogues will be handled by his London outlet. Ed Sullivan was re-ported to have filmed the Platters' "Twilight Time" performance at the Brussel's Fair Brussel's Fair

	Drussers Fall.	
It's BLUES all the year 'round! BIG MAYBELLE # 1536 "Blues, Early, Early" NAPPY BROWN # 1530 "I'm In The Mood" SANOY RECORD CO SB MARKET ST NEWARK, N J	2 NEW HITS ON END & GONE I LOVE YOU SO by THE CHANTELS End 1020 END RECORDS GONE 1650 BWAY, N. Y., N. Y.	

The	Cash Bo	
	Nerry My MI	W.P.P.
		5
NEW YORK	CHICAGO	NEW ORLEANS
LOOKING BACK Nat "King" Cole (Capitol 3939)	LOOKING BACK Nat "King" Cole (Capitol 3939)	WHAT AM I LIVING FOR Chuck Willis (Atlantic 1179)
TALK TO ME, TALK TO ME Little Willie John (King 5108)	TALK TO ME, TALK TO ME Little Willie John (King 5108)	YAKETY YAK Coasters (Atco 6116)
ALL I HAVE TO DO IS DREAM Everly Brothers (Cadence 1348)	TO BE LOVED Jackie Wilson (Brunswick 55052)	JUST A DREAM Jimmy Clayton (Ace)
WHAT. AM I LIVING FOR Chuck Willis (Atlantic 1179)	TWILIGHT TIME Platters (Mercury 71829)	WOE WOE IS ME Bob Graddy (Old Town 1050)
DO YOU WANNA DANCE Bobby Freeman	FOR YOUR PRECIOUS LOVE	TWILIGHT TIME Platters (Mercury 71829)
FOR YOUR LOVE Ed Townsend (Capitol 3926)	DO YOU WANNA DANCE Bobby Freeman	FOR YOUR LOVE Ed Townsend (Capitol 3926)
YAKETY YAK Coasters (Atco 6116)	JOHNNY B. GOODE Chuck Berry (Chess 1691)	NO NO Fats Domino (Imperial 5515)
DOWN ON MY KNEES Heartbeats (Roulette 4054)	5 O'CLOCK IN THE MORNING Basie & Williams (Roulette 4061)	LOOKING BACK Nat "King" Cole (Capitol 3939)
FOR YOUR PRECIOUS LOVE Jerry Butler & Impressions (Falcon 1013)	ALL I HAVE TO DO IS DREAM Everly Brothers	FOR YOUR PRECIOUS LOVE Jerry Butler & Impressions (Falcon 1013)
JOHNNY B. GOODE Chuck Berry (Chess 1691)	WHAT AM I LIVING FOR Chuck Willis (Atlantic 1179)	EL RANCHO ROCK Champs (Challenge 59007)
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ST. LOUIS	NEWARK	DALLAS
WHAT AM I LIVING FOR Chuck Willis (Atlantic 1179)	JOHNNY B. GOODE Chuck Berry (Chess 1691)	WHAT AM I LIVING FOR Chuck Willis (Atlantic 1179)
LOOKING BACK Nat "King" Cole (Capitol 3939)	LOOKING BACK Nat "King" Cole (Capitol 3939)	ALL I HAVE TO DO IS DREAM Everly Brothers (Cadence 1348)
FOR YOUR PRECIOUS LOVE Jerry Butler & Impressions	l WONDER WHY Dion & Belmonts (Laurie 3013)	WITCH DOCTOR David Seville (Liberty 55132)
ALL OF MY LIFE Sam Cooke (Keen 32005)	TALK TO ME, TALK TO ME Little Willie John	PURPLE PEOPLE EATER Sheb Wooley (MGM 12651)
EL RANCHO ROCK Champs (Challenge 59007)	TWILIGHT TIME Platters (Mercury 71829)	RUMBLE Link Wray (Cadence 1347)
I WONDER WHY Dion & Belmonts (Laurie 3013)	WITCH DOCTOR David Seville (Liberty 55132)	DO YOU WANNA DANCE Bobby Freeman (Josie 835)
RUBY, RUBY Little Willie Littlefield (Bullseye)	FOR YOUR PRECIOUS LOVE Jerry Butler & Impressions (Falcon 1013)	JOHNNY B. GOODE Chuck Berry (Chess 1691)
MUSIC, MUSIC, MUSIC	HANG UP MY ROCK AND ROLL SHOES Chuck Willis (Atlantic 1179)	COME WHAT MAY Clyde McPhatter (Atlantic 1185)
	ALL I HAVE TO DO	SICK AND TIRED
	NEW YORK LOOKING BACK Net "King" Cole (Capitol 3939) TALK TO ME, TALK TO MY KNEES (Capitol 3926) FOR YOUR PRECIOUS LOVE Jerry Butler & Impressions (Falcon 1013) DONN NN MY LIFE Som Cooke (Capitol 3939) FOR YOUR PRECIOUS LOVE JENCK BERNY (Chess 3005) EL RANCHO ROCK Chause Seconts (Falcon 1013) RUBY, RUBY Little Willie Littlefield (Bullseye) MUSIC, MUSIC, MUSIC, MUSIC,	LOOKING BACK Nat "King" Cale (Capital 3339) TALK TO ME, Little Willie John (King 3108) ALL 1 HAVE TO DO IS DREAM Everty Brobbos (Cadence 1348) WHAT AM 1 LIVING FOR Chuck Willis (Adamatic 1179) DO YOU WANNA DANCE Bobby Fooman (Joine 835) FOR YOUR LOVE Ed Townsond (Capital 3339) YAKETY YAK Castors (Adamatic 1179) DOWN ON MY KINEES (Reuleta 4054) FOR YOUR PRECIOUS LOVE Jark Bory (Chess 1661) JOHNNY B. GOODE (These 1661) JOHNNY B. GOODE Chuck Bory (Chess 1661) S O'CLOCK Mearthead 4054) FOR YOUR PRECIOUS LOVE Jark Bory (Chess 1661) JOHNNY B. GOODE Chuck Bory (Chess 1661) S O'CLOCK MISIC MUNIC FOR Chuck Willis (Adamatic 1179) ST. LOUIS WHAT AM 1 LIVING FOR Chuck Bory (Chess 1661) S O'CLOCK MUSIC MUSIC MUSIC, MISIC, MUSIC, MUSIC, MUSIC, MUSI

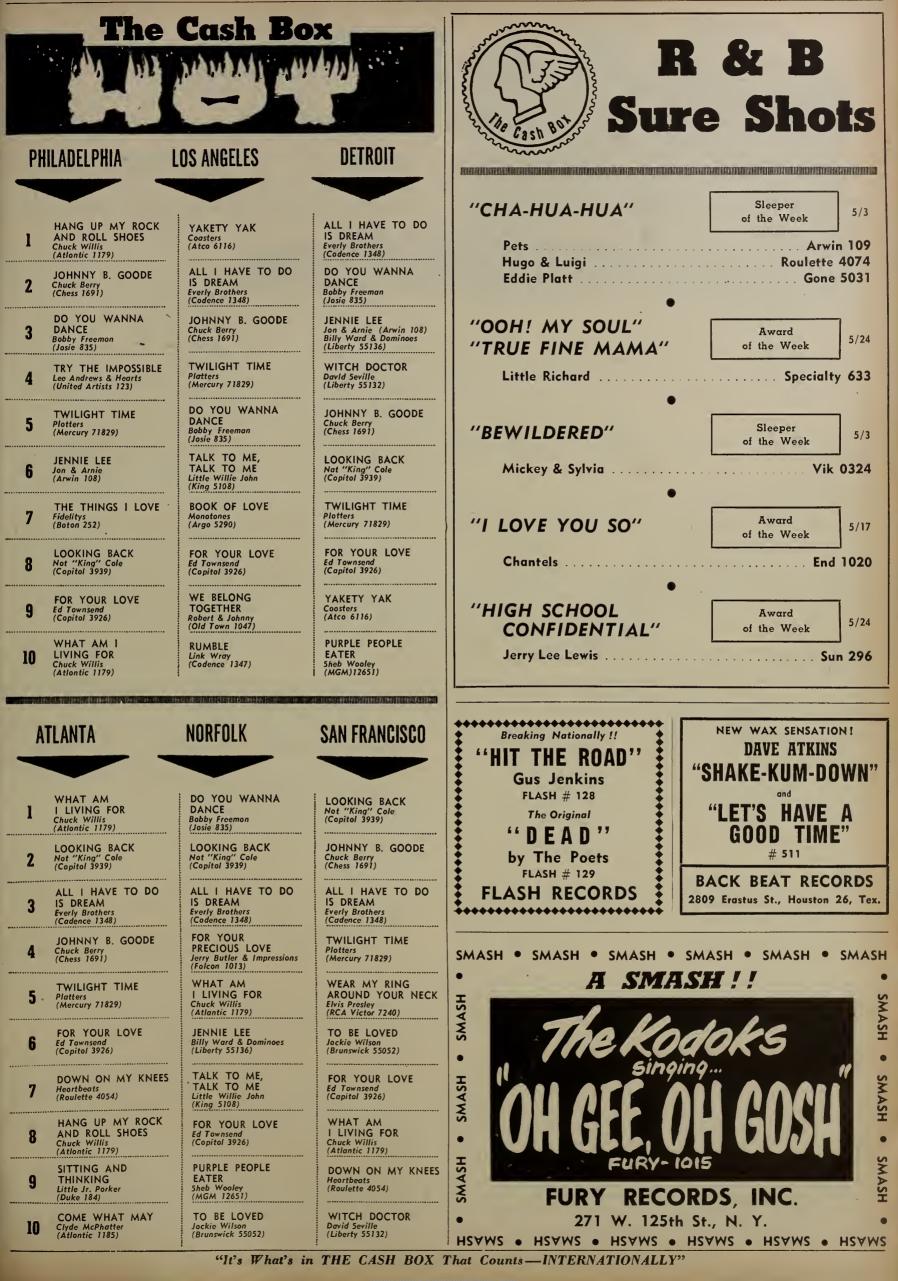
DO YOU WANNA DANCE Bobby Freeman (Josie 835)

FOR YOUR PRECIOUS LOVE Jerry Butler & Impressions (Falcon 1013)

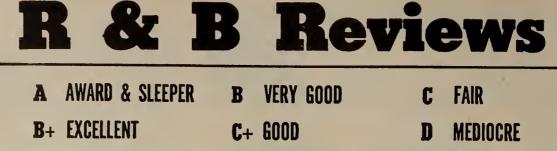
"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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TWILIGHT TIME Platters (Mercury 71829)







"Only those records best suited for commercial use are reviewed by THE CASH BOX"

BUBBI HOAG (Willow 1002)

B+ "OOH-BEE-DOOH" (2:40) [Walnut BMI—Crumidy, Martin] Hoag sings another slow pretty that comes off the stronger deck. Tune has a folky quality and Hoag's treatment is restrained but compelling. Deck has a lot to it and should be watched carefully.

B "YOU'RE ONLY YOUNG ONCE" (2:25) [Aries ASCAP — George Weiss] Bubbi Hoag sings a soft slow beat ballad impressively. His tenderness gives the offering a quality that appeals. Teeners may be moved by this pretty.

SHIRLEY GUNTER (Tender 511)

B "BELIEVE ME" (1:45) [Rikpage BMI—Motola, Winn] Shirley Gunter, one of r & b's favorites for many years, sings a straight pop pretty with effective delivery. Moving offering.

B "CRAZY LITTLE BABY" (2:15) [Rikpage / Bregmark BMI — Motola] Miss Gunter swings over to the current teener type material. This is pop-r & b wax with the chantress belting in easy fashion. She sings it with a quality that appeals.

MARGE WHALEY (Celestial 110)

C+ "MARGE'S MONDAY BOOGIE" — (2:42) [Grosvenor House ASCAP — Marge Whaley] Marge Whaley swings out with a lively boogie item showcasing the runaway keyboard. Exciting piano offering.

C+ "WABASH BLUES" (1:53) [Leo Feist ASCAP—Meinken, Ringle] The talented lass does a honkey tonk treatment of a quick beat blues for the pop market. Straight treatment done well.

JOE BOOT (Celestial 111)

B+ "ROCK AND ROLL RADIO" **C**+ (2:04) [Star Tunes BMI—Boot, Standifer] Joe Boot wails a middle beat r & r ditty with a solid vocal treatment. Enjoyable jump wax that should find a good sized audience. Boot may have come up with something that could stir up some action.

B "THAT'S TOUGH" (2:24) [Star Tunes BMI–Boot, Standifer] Boot backs with a middle beat jumper and his energetic chanting of the airy ditty makes it a strong backer-upper.

THE EDSELS (Dub 2843)

B "BELLS" (2:04) [Jimbo BMI— G. Jones, Jr.] The Edsels team softly on a slow beat drifter ballad for an easy to absorb deck. Delicately fashioned, it is however, in the r & r idiom and could attract both the younger and more mature teeners.

C+ "LAMA RAMA DING DONG" (2:20) [Jimbo BMI-G. Jones, Jr.] The Edsels turn to the quick beat jump on the flip, and it is a well done side, but one that has been done many times already.

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"OP" (2:10) [Springton ASCAP—Margie Fisher]

"VISION OF YOU" (2:25) [Alstel Music BMI-Cicalease, Cast]

THE HONEYCONES (Ember 1036)

• Ember has picked up another Philadelphia master that has the novelty qualities that may carry it along the path of Ember's other Philly buy, "Get A Job". This offering, "Op", is a quick beat effort with a pig-latin lyric that the kids are so hip to. Item has already stirred up some action where it originated, Philly, and is therefore one to be watched carefully. Weird lyric, wild enough to have what it takes. The coupling, "Vision Of You", is a middle beat teener beat that will be the necessary dance side. Very pretty, and by all standards should be the side to be watched, but the novelty effect will kick "Op" off. "Vision" may be what the kids will listen to when they've tired of "Op".

"YOUR FUNERAL AND MY TRIAL" (2:38) [Arc BMI—Williamson] "WAKE UP, BABY" (2:40) [Arc BMI—Williamson] SONNY BOY WILLIAMSON (Checker 894)

• Sonny Boy Williamson, in a slow rhythmic blues, "Your Funeral And My Trial", warns his gal to believe hm when he tells her to treat him better—or else. Pretty drastic measures are promised by Williamson but obviously not too heady for the r & b buyer since we are already getting sales reports. Williamson tells his story effectively so watch it. The flip, "Wake Up, Wake Up", is a middle beat blues bouncer that Williamson gives an excellent vocal job. Top drawer effort that strengthens the release. Two good decks, with a slight lilt in the direction of "Your Funeral".

"HOOTCHY-KOO" (2:30) [Venice BMI—L. Williams] "THE DUMMY" (1:56) [Venice BMI—L. Williams]

LARRY WILLIAMS (Specialty 634)

• Larry, Williams, the man who invented "Boney Moroni", has another powerful hunk of material in his newest, "Hootchy-Koo", a slow, rhythmic jumper. Lyric, Williams, and the instrumental support combine to make it a powerful entry that could be another big hit for the wailer. Watch it carefully for signs of action. The flip, "The Dummy", is a quick beat jumper with a wild overall effect. Knock-out dance tempo for the power packed kids, but for the selling side it'll be "Hootchy-Koo".

"FOOL'S PARADISE" (2:40) [Nor Va Jak BMI-LeGlaire, Petty, Linsley] "THINK IT OVER" (2:40) [Cedarwood BMI—Holly, Petty, Allison]

THE CRICKETS (Brunswick 55072)

• The Crickets are out with a double sided contender. See pop reviews.

GUITAR GABLE (Excello 2140)

B+(2:14) [Excellorec BMI—Miller, Joliyette] Guitar Gable, with King Karl handling the vocal, turns in a quick beat ditty based on the teenage beat and novelty lyric. Karl swings in forcefully and the youngsters could pick it up in quantity. Watch it.

B "HAVE MERCY ON ME" (2:59) [Excellorec BMI — Miller, Joliyette] Gable and Karl team again for a slow rhythmic down home blues. Karl tells his story with sincerity. Ok blues deck.

JIMMY McCRACKLIN (Peacock 1683)

B+"THÉ SWINGING THING" [Lion BMI—J. McCracklin] Jimmy McCracklin puts down a slow, but swinging instrumental beat that should attract lots of attention to his Peacock release. McCracklin is strong here and this deck should be watched.

B "I NEED YOUR LOVING" (2:34) [Lion BMI—J. McCracklin] McCracklin wails a slow beat down home blues with an authentic treatment. Should find the southern markets receptive. Ok deck. DUKE MITCHELL (Aladdin 3427)

(Aladdin 3427) **B**+ "CHOLO JOE" (1:55) [Glenn Mitchell performs a slow rhythmic jump instrumental with a vocal that is secondary. It is in the pattern of some of today's hits. Effectively done and should capture good airtime.

B "I LOVE YOU MUCH TOO MUCH" (2:00) [Leeds ASCAP-A. Olshey, C. Towber, D. Raye] Duke Mitchell performs the standard with strong dramatic delivery. Nostalgic and pleasing. Straight pop delivery.

THE DE VILLES (Aladdin 3432)

B "DO WOP" (2:15) [Pirouette/ Aladdin BMI—Tate, Gibson] The De Villes bounce effortlessly through an engaging jump of medium tempo. Deck has a swingy lilt and stirring beat that should appeal to the teenage traffic.

B "KISS ME AGAIN AND AGAIN" (2:26) [Pirouette/Aladdin BMI-Tate, Gibson, Bledsoe] The De Villes drift on a lazy slow beat tempo as they tell the romantic story. Easy on the nerves deck.

BOBBY MITCHELL (Imperial 1260)

B+ "64 HOURS" (2:42) [Travis BMI B+ Bartholomew, Mitchell] Bobby Mitchell wails a slow beat down home blues pleading with his gal to come home. Mitchell has that quality that comes through in his story telling. Good r & b wax that can hit in most markets.

B+"I LOVE TO HOLD YOU" (2:03) [Travis BMI – Bartholomew, Mitchell] Mitchell swings easy on a slow rhythmic love jump. Mitchell is strong on this melodic deck that can appeal to all. Two strong decks offered here.

LITTLE RAY CAMPBELL (Goldband 1064)

(Goldband 1064) **B** "WHY WHY WHY" (2:30) [Golden States BMI—Shuler, Campbell] Little Ray Campbell shouts out a melodic quick beat blues with energy. Good teenage backing aids Campbell to get his message across. Deck rides high and hard. Ok swinger.

B "I'M ALL ALONE" (2:56) [Golden States BMI—Shuler, Campbell] Campbell sings a slow beat blues with emotion. His baby left him and he has no one to call his own. Wailing his story with feeling, Campbell turns in a performance that should appeal to his southern audience.

OSCAR McLOLLIE/ JENNETTE BAKER (Class 228)

(Closs 228) **B**+ "HEY GIRL—HEY BOY" (2:25) [Recordo BMI—Thomas, McLollie] Oscar McLollie and Jennette Baker team vocally against the Googie Rene band and come up with a cute quick beat bouncer aimed at all fields. Treatment is catchy and happy. Light hearted wax to be watched.

B "LET ME KNOW LET ME KNOW" (2:30) [Recordo BMI— McLollie] McLollie is soloist on the fip. A quick beat jump is delivered by McLollie with novelty effect. It is another light and fluffy deck that is good—but not as strong as "Hey Girl —Hey Boy."

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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Top Selling Records Reported by **R & B Retail Outlets** From Coast to Coast RECORD SHACK RECORD RACK MR. "T Chicaga, III. 1. Looking Back (N. Cole) 2. Talk To Me (L. W. John) 3. Music, Music, Music (A. Jamial) 4. For Your Precious Love (Butler & Impressions) 5. Do You Wanna Dance (B. Freeman) 6. For Your Love (E. Townsend) 7. You Got Me (B. B. Bland) B. 5 O'Clock In The Morning (Basie & Williams) 9. What Am I Living For (C. Willis) 10. Sitting And Thinking (L. J. Parker) Chicaga, III. Los Angeles, Calif. New York, N. 1. Looking Back (N. Cole) 2. What Am I Living For (C. Willis) 3. Talk To Me (L. W. John) 4. Yakety Yak (Coasters) All I Have To Do Is Dream (Everlys) For Your Love (E. Townsend Return To Me (D. Martin) He's Got The Whole World (L. London) Witch Doctor (D. Seville)) nd) 5. For Your Precious Love (Butler & Impressions) 6. Chanson D'Amour (Todds) 7. All I Have To Do Is Dream (Everlys) 6. Purple People Eater (S. Wooley) (S. Wooley) 7. Do You Wanna Dance (B. Freeman) B. Twilight Time (Platters) B. No Chemise Please (J. Granahan) 9. Jennie Lee (Jan & Arnie) 10. Endless Sleep (J. Reynolds) 9. Got A Match (Daddios) 10. Tequila (Champs) JOHNNY'S MUSIC LYRIC RECORDS St. Louis, Ma. New Orleans, La. Indianapolis, Ind. New Orleans, La. 1. What Am I Living For (C. Willis) 2. Talk To Me (L. W. John) 3. Yakety Yak (Coasters) 4. Woe Woe Is Me (B. Goby) 5. For Your Love (E. Townsend) 6. For Your Love (E. Townsend) 6. For Your Love (E. Townsend) 7. Return To Me (D. Martin) B. Just A Dream (J. Clayton) 9. We Belong Together (Robert & Johnny) 10. El Rancho Rock (Champs) 1. Do You Wanna Dance (B. Freeman) 2. Witch Doctor (D. Seville) 3. Big Man (Four Preps) 4. Purple People Eater (S. Wooley) (S. Wooley) S. Rumble (L. Wray) 6. All I Have To Do Is Dream (Everlys) 7. Talk To Me (L. W. John) B. Sick And Tired (F. Domino) 9. Johnny B. Goode (C. Berry) 10. Skinny Minnie (B. Haley) WOLFE'S MUSIC Oakland, Calif. COMER'S RECORD NOOK San Antonio, Texas Oakland, Calir. 1. Looking Back (N. Cole) 2. For Your Love (E. Townsend) 3. To Be Loved (J. Wilson) 4. Down On My Knees (Heartbeats) 5. Talk To Me (L. W. John) 6. Don't You Just Know It (H. Smith) 7. You Got Me Crying (J. Reed) B. The Letter (Larktones) 9. We Belong Together (Robert & Johnny) 10. Johnny B. Goode (C. Berry) 1. What Am I Living For (C. Willis) 2. You Cheated (Slades) 3. Talk To Me (L. W. John) 4. Jennie Lee (Jan & Arnie) 5. Johnny B. Goode (C. Berry) 6. Endless Sleep (J. Reynolds) . Book Of Love (Monotones) . True Fine Mama (L. Richard) 9. Cha-Hua-Hua (Hugo & Luigi) 10. To Be Loved (J. Wilson)

LACLEDE MUSIC St. Louis, Ma. 1. For Your Precious Love (Butler & Impressions) 2. What Am I Living For (C. Willis) 3. Looking Back (N. Cole) 4. Tina (Spaniels) 5. You Got Me Crying (Reed) 6. Ruby, Ruby (Littlefield) 7. We Belong Together (Robert & Johnny) 8. In A Dream (R. Hamilton) 9. Twilight Time (Platters) 10. Don't Be Sorry (B. Adams) FOX MUSIC HOUSE Charlestan, S. C. Charlestan, S. C. 1. What Am I Living For (C. Willis) 2. Looking Back (N. Cole) 3. Purple People Eater (S. Wooley) 4. Twilight Time (Platters) 5. All I Have To Do Is Dream (Everlys) 6. Witch Doctor (D. Seville) 7. Return To Me (D. Martin) 8. Wear My Ring (E. Presley) 9. Johnny B. Goode (C. Berry) 10. Skinny Minnie (B. Haley)

Canadian Visitor



DAUPHIN, MANITOBA, CAN .- Dee jay Brian Skinner, CKDM, this city, recently took four of his "Teen Club" members on a trip to nearby Winnipeg to see the "Show of Stars". During the show, Brian spent most of his time interviewing the stars backstage between acts. Above he is shown with Chancellor songster Frankie Avalon who presented the jockey with his latest LP, titled "Frankie Avalon."

International Band Set For Newport

NEW YORK - A jazz band consisting of jazz musicians from each of 17 countries will make its appearance at the Newport Jazz Festival, skedded for July 3rd through the 6th at Newport, R.I.

"It's the most exciting jazz project of all time," said Louis L. Lorillard, president of the Newport Jazz Festival, the non-profit organization which has organized the musical aggregation and is sponsoring its appearance at Newport this year. "Most of the members of the band, which has an average age of 23, can't even understand each other's language, but music is proving to be a universal medium of communicating between them . . . as it should for peo-ple everywhere."

Two members of the Festival's Board of Directors, George Wein and Marshall Brown, recently completed a tour of the continent during which they auditioned hundreds of musicians in various countries.

The players who were selected will all meet in Paris and fly to the United States about June 15th. They'll rehearse for two weeks under the direction of bandmaster Marshall Brown, probably visit the nation's capital to meet President Eisenhower, then head for Newport and the scene of their sole performance.

Special permission had to be ob-tained from James C. Petrillo, head of the musician's union, to allow the performers to play in the U.S. at Newport. "We hope to send the International Youth Band to play at the Brussels World's Fair," notes Lorillard, "and we are now trying to line up a sponsoring company so the group can then go on to play at the U.S. Trade Fair in Moscow."

Among those already chosen for the band are: Zdenek Pulec, Czechoslovakia, trombone; Jan Wroblewski, Poland, tenor saxophone; Dusko Gojkovic of Yugoslavia, trumpet; Hans Salomon of Austria, alto saxophone; Palle Bolvig of Denmark, trumpet; Christian Kellens, Belgium, trombone; Rudolf Jacobs, Holland, bass; Wladimiro Bas Fabache, Spain, alto saxophone; Jose Magalhais, Portugal, trumpet; George Gruntz, Switzerland, piano; Albert Mangelsdorff, Germany, trombone; Bernt Rosengren, Sweden, tenor sax; Gilberto Cuppini, Italy, drums; Gabor Szobo, Hungary, guitar; Roger Guerin, France, trumpet; Ronnie Ross, England, baritone saxophone; and Andy Marsala, 15-year-old American saxophone player.

Previn Cuts "Gigi" Jazz LP

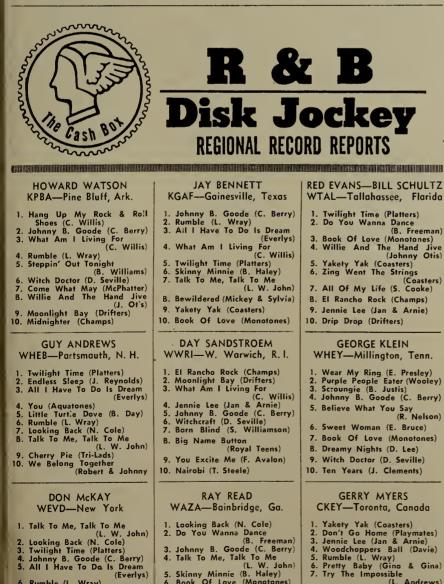
HOLLYWOOD - Andre Previn & His Pals (Shelly Manne & Red Mitchell) have just recorded a modern jazz version of the score of MGM's hit motion picture, "Gigi." This is a follow-up to their current best-selling jazz album, "Pal Joey." Previn conducted the music for the film.

In addition to his jazz interests, Previn is a distinguished film composer and conductor. He recently won the first annual Screen Composers' Association award presented to him on the Rosemary Clooney coast-tocoast CBS TV show, May 15. And at a subsequent banquet tendered in his honor by the Association "for the year's outstanding contribution to the art of scoring motion pictures," the award specifically mentioned Previn's original ballet composed for the Gene Kelly film, "Invitation to the Dance."

#13 For "Rock Around Clock"

PHILADELPHIA- The rock and roll "standard," "Rock Around The Clock" will be heard in its 13th film when it appears in the MGM flick "The Reluctant Debutante."

The song, which MGM effectively empolyed in "Blackboard Jungle," has a catalogue of over one hundred recordings in over twenty languages, and its Bill Haley version has a world wide sale of over eight million, according to James E. Myers, publisher of the song.



- 6. Rumble (L. Wray) 7. Wear My Ring (E. Presley) B. Tequila (Champs) 9. To Be Loved ,J. Wilson) 10. Every Night (Chantels)

Looking Back (N. Cote)
 Do You Wanna Dance (B. Freeman)
 Johnny B. Goode (C. Berry)
 Talk To Me, Talk To Me (L. W. John)
 Skinny Minnie (B. Haley)
 Book Of Love (Monotones)
 Twilight Time (Platters)
 B. Come What May (McPhatter)
 Rumble (L. Wray)
 El Rancho Rock (Champs)

RED EVANS-BILL SCHULTZ

- B. El Rancho Rock (Champs)

WHEY-Millington, Tenn.

1. Yakety Yak (Coasters) 2. Don't Go Home (Playmates) 3. Jennie Lee (Jan & Arnie) 4. Woodchoppers Ball (Davie) 5. Rumble (L. Wray) 6. Pretty Baby (Gino & Gina) 7. Try The Impossible (L. Andrews) B. Indian Love Gall (Freeman) 9. Come What May (McPhatter) 10. Do You Wanna Dance (B. Freeman)

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BOB WOODEL WWHG—Hornell, N. Y. 1. Put Me In Your Pocket 2. Colonial Ballroom (Arkins) 3. First Born (T. E. Ford) 4. Choking The Strings (Reno & Smiley) 5. When The Work's All Done This Fall (M. Wiseman) 6. Old Ladies Home (Williams) 7. Brand New Heartache (Everlys) 8. Spanish Two-Step

(Everlys) 8. Spanish Two-Step (Snow & Atkins) 9. Tennessee Breakdown (Reno & Smiley)

10. 'Tis Sweet To Be Remen bered (M. Wiseman)

10. This Sweet To be Remembered (M. Wiseman) JIM ATKINS WARF—Jasper, Ala. 1. It's A Little More Like Heaven (H. Locklin) 2. I Can't Stop Loving You (K. Wells) 3. Send Me The Pillow (H. Locklin) 4. Curtain In The Window (R. Price) 5. Once More (R. Acuff) 6. Ballad Of A Teenage Queen (J. Cash) 7. Oh Lonesome Me (Gibson) B. Just Married (M. Robbins) 9. I Love You More (J. Reeves) 10. Whole Lotta Woman (M. Rainwater) MORISS TAYLOR

MORISS TAYLOR

MORISS TAYLOR KHSL—Chico, Colif. 1. Report Card Time (McCrory) 2. My Jimmy (J. Davids) 3. You're Just The Kind Of Guy (J. Shepard) 4. Daddy's Geisha Girl (McCors) 5. How Do You Hold A Memory (H. Thompson) 6. Send Me The Pillow 6. Send Me The Pillow 7. Candy Kisses (S. Whitman) 8. Love You More (J. Reeves)

Candy Risses (S. Writtman)
 I Love You More (J. Reeves)
 Guess Things Happen That Way (J. Cash)
 Sweetie Pie Punkin (Taylor)

0. Sweetie Pie Punkin (u., LYLE NELSON WCMP—Pine City, Minn. 1. All I Have To Do Is Drean (Everlys 2. Ballad Of A Teenage Quee (J. Cash

2. Ballad Of A Teenage Gueen. (J. Cash) 3. It's All Your Fault (Price) 4. Because I'm A Dreamer (Marv & Patty) 5. Just Married (M. Robbins) 6. Oh Lonesome Me (Gibson) 7. Hey Mr. Bluebird (Tubb & Wilburns) 8. When (M. Linn) 9. Crying Over You (Pierce) 10. Lonely Moonlight (Jan & Patti) (PDCTHED HAL"

"BROTHER HAL"

"BROTHER HAL" KLRA—Little Rock, Ark. 1. Oh Lonesome Me (Gibson) 2. Guess Things Happen That Way (J. Cash) 3. Come In Stranger (J. Cash) 4. Send Me The Pillow (H. Locklin) 5. I Love You More (J. Reeves) 6. Just Married (M. Robbins) 7. You'll Come Back (Pierce) 8. Curtain In The Window (R. Price) 9. It's A Little More Like Heaven (H. Locklin) 10. Purple People Eater (S. Wooley) KERMIT REID WTJH—East Point, Ga.

KERMIT REID WTJH—East Point, Ga. 1. All I Have To Do Is Dream (Everlys) 2. Just Married (M. Robbins) 3. No Song To Sing (Anderson) 4. Come In Stranger (J. Cash) 5. Wear My Ring (E. Presley) 6. It's A Little More Like Heaven (H. Locklin) 7. I'm So Lonesome I Could Cry (J. Webb) 8. She Didn't Even Know I Was Gone (Louvins) 9. Crying Over You (Pierce) 10. City Lights (D. Rich) TOMMY DOWNS

TOMMY DOWNS

Country

Disk Jockey

REGIONAL RECORD REPORTS

Preview



CULVER CITY, CALIF .- Bel Canto Stereophonic Recordings national sales reps preview new releases soon forthcoming. (Standing-left to right) Floyd Harris, Ron Bowen Co., Denver; Ray Johnston, Ray Johnston Co., Seattle; Grady Duckett, Atlanta; Mort Friedman, Morton L. Friedman Co., Chicago; Jim Grantland, Grantland & Associates, Detroit; Beverly Morris, Miss Bel Canto; Marty Bettan, Marty Bettan Sales Co., New York; John Maynard, Delzell-Maynard Sales, Dallas; Bill Blocki, Bill Blocki Associates, Stow, Ohio; Lee Maynard, St. Louis. (Kneeling-L to R) David S. Linz, Weber-Linz Associates, Philadelphia; Charles Harper, Bel Canto sales manager; Russ Molloy, Bel Canto executive vice president; Rod Pierce, California; and Gene Foster, Mel Foster Co., Minneapolis.

Opens New Season

VERONA PARK, KY.—Over 4,000 country music fans turned out to see a host of entertainers, including George Jones, Jimmie Skinner, the Stanley Brothers, Connie Hall and Rusty York, open the Verona Park season Sunday, May 18th.

Skinner and his manager Lou Epstein, who operate the park, attribute the solid turnout to be an indication of renewed interest in country entertainment.

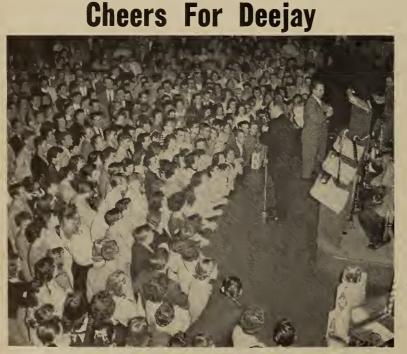
Skinner is currently riding high with his Mercury-Starday pressing of "What Makes a Man Wander."

Country Music Spot | "Leroy" Name-Gimmick Promotion

NEW YORK --- Morris Diamond, Carlton Records promotion chief, busy lining up give-aways on the label's best seller, "Leroy," by Jack Scott.

Already set are Ted Steele, WOR-TV, New York; Buddy Deane, WJZ-TV, Baltimore, Md.; and Milt Grant, WTTG-TV, Washington, D. C.

Everyone who has the last, middle or first name of "Leroy" will receive the Jack Scott record for 25ϕ by writing his local deejay. Diamond says the contest is now in its third week and "there are sure plenty of Leroys."



ST. LOUIS-About 3,000 fans of Jack "Pookie" Carney, WIL-St. Louis deejay, spent an evening at a local Casa Loma ballroom honoring the platter spinner. Carney emceed the affair, crowned a queen for the evening, distributed 1,000 free records and signed an equal number of autographs. The event was so successful that a similiar one is planned for the near future. "Only those records best suited for commercial use are reviewed by THE CASH BOX"



NORMAN PERRY KZEE--Weatherford, Tex. 1. Casino On The Hill 2. It's A Little More Like Heaven (H. Locklin) 3. Stairway Of Love (Robbins) 4. First Date (Dee & Patty) 5. Your Name Is Beautiful (C. Smith) 6. All I Have To Do Is Dream (Everlys) 2. It's A Little More Like Heaven (H. Locklin) 5. Curtain In The Window (R. Price) NORMAN PERRY KZEE—Weatherford, Tex. 1. Casino On The Hill (L. Williams) 2. It's A Little More Like Heaven (H. Locklin) 3. Stairway Of Love (Robbins) 4. First Date (Dee & Patty) 5. Your Name Is Beautiful (C. Smith) 6. All I Have To Do Is Dream (Everlys) 7. Guess Things Happen That Way (J. Cash) 8. Because I'm A Dreamer (Marv & Patty) 9. Purple People Eater (S. Wooley) 10. Daddy's Geisha Girl (McCoys)

JIMMIE SKINNER

JIMMIE SKINNER WMOH—Hamilton, Ohio 1. Color Of The Blues (Jones) 2. What Makes A Man Wander (J. Skinner) 3. Crying Over You (W. Pierce) 4. I'm The Girl In The USA (C. Hall) 5. It's A Little More Like Heaven (H. Locklin) 6. Doing My Time (J. Cash) 7. Things In Common (Skinner & Hall) B. I Need You All The Time (S. Davis) 9. No School Bus In Heaven (Stanley Bros.) 10. Dixie Strut (R. York) SHELDON GIBBS

SHELDON GIBBS

SHELDON GIBBS KRIZ—Phoenix, Ariz. 1. Just Married (M. Robbins) 2. Oh Lonesome Me (Gibson) 3. I Love You More (J. Reeves) 4. I Can't Stop Loving You (D. Gibson) 5. All I Have To Do Is Dream (Everlys) 6. Ballad Of A Teenage Queen (J. Cash) 7. Curtain In The Window (R. Price)

(R. Price) 8. It's A Little More Like Heaven (H. Locklin) 9. Crying Over You (W. Pierce) 10. How Do You Hold A Memory (H. Thompson) GEORGE WASHINGTON TUCKER WEKR—Fayetteville

TUCKER TUCKER WEKR—Fayetteville, Tenn. 1. Curtain In The Window (R. Price) 2. Big River (J. Cash) 3. Crying Over You (W. Pierce) 4. Just Married (M. Robbins) 5. I Don't Apologize (Hawkins) 6. Two Fools In Love (Marv & Patty) 7. Overnight (J. Reeves) 8. Li'l Liza Jane (Thompson) 9. Oh Lonesome Me (Gibson) 10. I'm So Lonesome I Could

I'm So Lonesome I Could Cry (J. Webb)

- In Jos Chresome P Could Cry (J. Webb)
 DAVE NEUMANN KAYO—Seattle, Wash.
 Your Name Is Beautiful (C. Smith)
 When The Work's All Done This Fall (M. Wiseman)
 Crying Over You (Pierce)
 My Baby Ain't My Baby No More (Wilburns)
 My Feet 'Er Dirty (J. John)
 I'm Hurting All Over (Snow)
 Baby Blue (G. Vincent)
 Strollin' The Blues (R. Foley)
 I'm So Lonesome I Could Cry (J. Webb)
 Purple People Eater (S. Wooley)
 JIMMY SCHELL
- 10. Purple People Eater (S. Wooley) JIMMY SCHELL KCLV—Clovis, N. M. 1. Be My Bride (C. Phillips) 2. Crying Over You (W. Pierce) 3. Whispering Rain (H. Snow) 4. It's A Little More Like Heaven (H. Locklin) 5. It's Written In The Stars (W. Walker) 6. Too Many Tears (Phillips) 7. Oh Lonesome Me (Gibson) 8. Honky Tonk Hardwood Floor (J. Horton) 9. Everytime I'm Kissing You (F. Young) 10. Fiddlers' Rock (J. Smith) NEIL ZACHMEYER

- 10. Fiddlers' Rock (J. Smith) NEIL ZACHMEYER WRAM—Monmouth, III. 1. Crying Over You (Pierce) 2. Curtain In The Window (R. Price) 3. Put Me In Your Pocket (M. Wiseman) 4. Overnight (J. Cash) 5. Big River (J. Cash) 6. Oh Lonesome Me (Gibson) 7. Because I'm A Dreamer (Marv & Patty) 1. I'll Take Your Love (Miller) 9. Love Come To Me (F. Hart) 10. Warm Arms, Sweet Lips (H. Edwards)
- (H. Edwards) Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

(R. Price)
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(CUN YANISH JOHN YANISH JOHN YANISH WNNJ-Newton, N. J. 1. Oh Lonesome Me (Gibson) 2. I Can't Stop Loving You (D. Gibson) 3. Ballad Of A Teenage Queen (J. Cash) 4. Whole Lotta Woman (J. Cash) (J. Cash) (J. Cash) (M. Rainwater) (M. Rainwater) (M. Rainwater) (M. Rainwater) (S. Wear My Ring (E. Presley) (E. All I Have To Do Is Dream (Everlys) (F. Curtain In The Window (R. Price) (H. Locklin) 9. Big River (J. Cash) 10. Big Wheels (H. Snow) CLARENCE KNEFLAND CLARENCE KNEELAND WICH—Jewett City, Conn. 1. How Do You Hold A Memory (H. Thompson) 2. Overnight (J. Reeves) 3. You'll Come Back (Pierce) 4. I've Been Around Too Long (C. Smith) 5. Before You Know It (E. Arnold) 6. I'm Hurting All Over (Snow) 7. Oh Lonesome Me (Gibson) B. Ballad Of A Teenage Queen (J. Cash) 9. When The Work's All Done This Fall (M. Wiseman) 10. She Didn't Even Know I Was Gone (Louvins) TONY DAVIS CLARENCE KNEELAND

10. She Didn't Even Know T Gone (Louvins) TONY DAVIS WJOE—Port St. Joe, Fla. 1. Wear My Ring (E. Presley) 2. Ballad Of A Teenage Queen (J. Cash) 3. Oh Lonesome Me (Gibson) 4. Overnight (J. Reeves) 5. All I Have To Do Is Dream (Everlys) 6. Just Married (M. Robbins) 7. Breathless (J. L. Lewis) 8. I Can't Stop Loving You (K. Wells) 9. Whole Lotta Woman (M. Rainwater) 10. Curtain In The Window (R. Price)

"SLIM" WATTS

- "SLIM" WATTS KTRM—Beaumont, Tex. 1. Color Of The Blues (Jones) 2. Cotton Picker (W. Watts) 3. It's A Little More Like Heaven (H. Locklin) 4. Crying Over You (Pierce) 5. Moon Over My Shoulder (B. Barnes) 6. Hey Mr. Bluebird (Tubb & Wilburns) 7. Stairway Of Love (Robbins) 8. What A Night (L. Emerson) 9. Curtain In The Window (R. Price) 10. Guess Things Happen That Way (J. Cash) MARTY KRAUSS

- Way (J. Cash) Way (J. Cash) MARTY KRAUSS WAMO—Pittsburgh, Pa. 1. 8ig Wheels (H. Snow) 2. Me And My Big Loud Mouth (L. J. Dickens) 3. Jacqueline (B. Helms) 4. Just Married (M. Robbins) 5. Rules Of Love (J. Snow) 6. You'll Come Back (Pierce) 7. Goodnight Mr. Sun (Smith) 8. When The Work's All Done This Fall (M. Wiseman) 9. All I Have To Do Is Dream (Everlys) 10. Two Fools In Love

- - STEVE WOODMAN

 - STEVE WOODMAN CFCF---Montreal, Que., Can. 1. Just Married (M. Robbins) 2. Stairway Of Love (Robbins) 3. Oh Lonesome Me (Gibson) 4. Jacqueline (B. Helms) 5. Ballad Of A Teenage Queen (J. Cash) 6. Curtain In The Window (R. Price) 7. Lazy Mary (L. Monte) B. Terrific Tonether (F. Husky)
 - 7. Lazy Mary (L. Monte)
 B. Terrific Together (F. Husky)
 9. Wear My Ring (E. Presley)
 10. All I Have To Do Is Dream (Everlys)
- TOMMY DOWNS WKLO—Louisville, Ky. 1. Curtain In The Window (R. Price) 2. Send Me The Pillow (H. Locklin) 3. Once More (Osbornes) 4. Oh Lonesome Me (Gibson) 5. Anna Marie (J. Reeves) 6. Big River (J. Cash) 7. Man In The Moon (Browns) B. Things In Common (Skinner) 9. Two Little Hearts (O'Gwynn) 10. Song Of The Islands (M. Robbins)



1	ALL I HAVE TO DO IS DREAM Everly Brothers (Cadence 1348)
2	JUST MARRIED Marty Robbins (Calumbia 41143)
3	OH LONESOME ME Don Gibson (RCA Victor 7133)

1

4

3

2

7

WEAR MY RING AROUND YOUR NECK Elvis Presley (RCA Victor 7240)

SEND ME THE PILLOW YOU DREAM ON Hank Locklin (RCA Victor 7127) I CAN'T STOP LOVING YOU Kitty Wells h (Decca 30551) Don Gibsan (RCA Victor 7133) BALLAD OF A TEENAGE QUEEN 7 Johnny Cash (Sun 283) CURTAIN IN THE WINDOW 8 Ray Price (Columbia 41105) **STAIRWAY** OF LOVE Marty Robbins (Columbia 41143) **GUESS THINGS** HAPPEN THAT WAY

Johnny Cash (Sun 295) 11. IT'S A LITTLE MORE LIKE HEAVEN. JACQUELINE. 13. CRYING OVER YOU. BREATHLESS. 15. I LOVE YOU MORE.

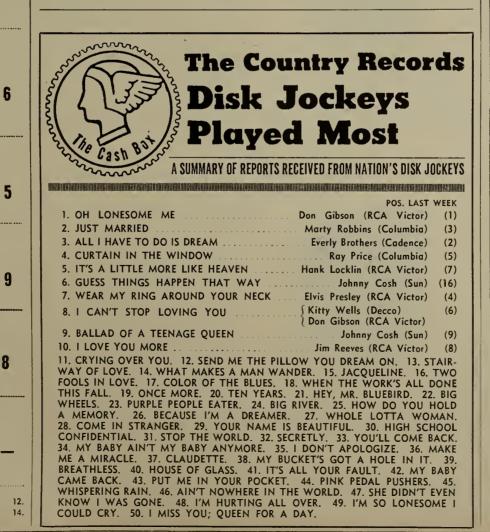


SHREVEPORT, LA.—Jimmy & Johnny and Tillman Franks look on with Carl Belew at the Bullseye Carl received in a recent issue of The Cash Box on his new Brunswick recording "Twenty Four Hour Night" backed with "Everytime I'm Kissing You". Jimmy & Johnny are now back on the Louisiana Hayride. Their new release on "D" label is titled "I Can't Find The Doorknob" and will be out this week.

Marty Robbins Joins Denny Artist Bureau

NASHVILLE, TENN.—Marty Robbins has joined the Jim Denny Artist Bureau. The Bureau is now in the process of setting up fall dates for Robbins. His first dates were May 30, 31 and June 1 at Camden Park in Huntington, West Virginia. Robbins' group consists of Marty, the Glaser Brothers, Bobby Sykes and the Teardrops. Marty has had many big hits, his latest being "A White Sports Coat and a Pink Carnation" and "Singing the Blues," both very big sellers. His latest waxing couples: "Just Married" and "Stairway of Love."

Other artists working out of the Denny Artist Bureau are Carl Smith, Webb Pierce, Johnny, Jack and Kitty Wells, Jimmy Dickens, Minnie Pearl, George Morgan, the Duke of Paducah, Warner Mack, Martha Carson, Jerry Lee Lewis, Red Sovine, Pat Kelly, Judy Lynn, Mel Tillis, Wayne Walker, Eddie Hill and others.



Country Best Sellers IN RETAIL OUTLETS Pos. Last ALL I HAVE TO DO IS DREAM (1) Everly Brothers (Codence 1348) I. 2. OH LONESOME ME Don Gibson (RCA Victor 7133) (3)3. JUST MARRIED Marty Robbins (Columbia 41143) (4)4. WEAR MY RING AROUND YOUR NECK Elvis Presley (RCA Victor 7240) (2) 5. SEND ME THE PILLOW YOU DREAM ON Hank Locklin (RCA Victor 7127) (5) 6. GUESS THINGS HAPPEN THAT WAY (19)Johnny Cash (Sun 295) (Sun 295) STAIRWAY OF LOVE Marty Robbins (Columbia 41143) I CAN'T STOP LOVING YOU Kitty Wells (Decca 30551) Don Gibson (RCA Viçtar 7133) (6) (8) JACQUELINE Bobby Helms (Decca 30619) (12)9. 10. CURTAIN IN THE WINDOW Ray Price (Columbia 41105) (10)CRYING OVER YOU. 12. I LOVE YOU MORE. 13. BALLAD OF A TEEN-AGE QUEEN. 14. IT'S A LITTLE MORE LIKE HEAVEN. 15. PURPLE PEOPLE EATER. 16. STOP THE WORLD. 17. MY

EATER. 16. STOP THE WORLD. 17. MY BUCKET'S GOT A HOLE IN IT. 18. SECRETLY. 19. WHAT MAKES A MAN WANDER. 20. BREATHLESS. 21. COLOR OF THE BLUES. 22. HIGH SCHOOL CONFIDENTIAL. 23. PINK PEDAL PUSHERS. 24. MAKE ME A MIRACLE. 25. CLAUDETTE. 26. YOUR NAME IS BEAUTIFUL. 27. BELIEVE WHAT YOU SAY. 28. DON'T. 29. WHOLE LOTTA WOMAN. 30. ONCE MORE; OVER-NIGHT; BIG WHEELS.





MOON MULLICAN (Coral 16994)

B+ "JENNY LEE" (2:00) [Daywin current pop, r&b smash gets the c&w-rock 'n roll and fiddlin' treatment from Moon Mullican-with an able assist from the Anita Kerr Singers. Tho too late for pop-r&r honors it could bust wide open in the country-rock dept. rock dept.

B "THAT'S ME" (2:19) [Coaxial BMI—M. Mullican] Under side is a self-penned, up tempo romantic cutie that Mullican, along with the Kerr group, etches in light-hearted style. Should catch a heap of spins.

JOE HUDGINS (Robbins 1005)

B+ "WHERE'D YOU STAY LAST J. Hudgins] Joe Hudgins bows on the Robbins label with a fetching, steady-driving opus that the jocks are gonna give many a-whirl. The warbler's kinda upset 'cause his gal's been out all nite. Flavorful instrumental back-drop. drop.

B "I'M SORRY FOR YOU" (2:43) [Be-Are BMI—J. Hudgins] Here Hudgins takes hold of a moderate paced, crying towel love affair and puts it across in effective style. Good country item.

ABE MULKEY (Tally 122)

B "LOVIN' YOU IS MY BUSI-NESS" (2:10) [Lu-Tal BMI—A. Mulkey] Abe Mulkey sings right from the heart as he claims that his love for the gal is 100% pure and will always remain so. A moderate paced affair that the country platter spinners are sure to take a liking to.

B "PACKED UP AND SHOVED OFF" (2:10) [Lu-Tal BMI—A. Mulkey] Under half, is an up tempo romantic weeper on which Mulkey sadly reflects that his sweetie has run out on him. Two good showings.

DON RENO & RED SMILEY (Dot 15760)

B+ "ONE MORE HILL" (2:18) [Warden BMI-G. Walker, G. Wilson] No matter how successful one may be-there's still the hill of judgement to climb. So say Don Reno & Red Smiley on this inspiring, reli-gious-flavored lilter. Beautiful per-formance. Could capture a large por-tion of the country market.

C+ "BANJO MEDLEY" (2:09) [Gal-strictly instrumental as Reno, Smiley and the Tennessee Cut-Ups pick out a quick paced medley of old-time de-lighters to a fare-thee-well.

JOHNNY BUSH (Allstar 7166)

C+ (1N MY WORLD ALL ALONE" **C+** (2:31) [Allstar BMI—E. Dover, D. James] Attractively showcased by Bill Freeman and his Texas Plains-men on the instrumental portion, Johnny Bush handles the vocal reins as he feelingfully bounces over a quick paced tear-jerker.

C+ "YOU'VE SAID THAT BEFORE" (2:35) [Allstar BMI — Clubb, Sprague, Hamilton] Here Bush proj-ects with the utmost sincerity as he softly spins a tender, moderate paced romantic weeper. The Freeman crew back up in soft, subdued string style.



"I DIG YOU BABY" (1:45) [Geronimo BMI—M. Rainwater, B. Stevenson] "MOANIN' THE BLUES" (2:03) [Acuff-Rose BMI-H. Williams] MARVIN RAINWATER (MGM 12665)



RAINWATER

• Marvin Rainwater, now an in-ternational star as a result of his fantastic success in England (his

FER (MGM 12665) "Whole Lotta Woman" reaching the #1 slot over there as well as riding high on the country charts over here) comes thru with an-other tremendous pairing that means money in the bank for all concerned. On the topside Marv delightfully multiple-voices a cap-tivating, gimmicked-up, all-market novelty rocker labeled "I Dig You Baby". Looks like a smash from every angle. On the flip half the chanter demonstrates his top cali-bre vocal-yodel style as he polishes off a wonderful fast-paced revival of the Hank Williams favorite, "Moanin' The Blues". Sensational, pop-styled vocal and musical assist on both lids.

"I CAN'T HELP WONDERING" (2:08) [Cedarwood BMI-M. Tillis] "JEALOUSY" (2:25) [Cedarwood BMI-J. Anglin] KITTY WELLS (Decca 30662)

(Decca 30662) her current clicker, "I Can't Stop Loving You", with two more pow-erful bids for hitdom. And both ends have that 'big hit' sign notch-ed into every groove of the disk. The thrush is at her vocal best as she penetratingly renders two heartfelt echo-chambered romantic themes labeled "I Can't Help Wondering" and "Jealousy". Top end moves along at an up tempo pace while the under deck falls into the moderate beat category. Looks like two king-sized hits, back-to-back. And they're both tailor-made for any country dee-jay's program schedule.

McCORMICK BROTHERS

McCORMICK BROTHERS (Hickory 1080) **B**+ "BIG EYES" (1:55) [Acuff-Rose BMI—B.&F. Bryant] The McCor-mick Brothers come up with their strongest pairing to date. This side the group refreshingly romps over a driving, happy-go-lucky novelty. En-ticing ditty that could step way out. **B**+ [Acuff-Rose BMI—R.&D. Ker-shaw] Flipside finds the boys in a sad frame of mind as they persuasively etch an infectious up tempo lover's lament. In addition to their first rate vocal stylings the artists again dish up some stand out instrumental work on the two sides.

BILL MACK (Starday 360)

(Storday 360) **B**+"BLUE" (2:28) [Starrite BMI-day offering has what it takes to make the pop, as well as the country jocks, sit up and take notice. It's a self-penned, moderate paced lover's lament that the warbler spins with warmth and sincerity. Watch it closely. Could be a real 'sleeper'.

Chosely. Could be a real 'sleeper'. **C+** "FADED ROSE" (2:56) [Starrite BMI—Mack] The under end is for the 'straight' country music buyer. It's another tear-compelling, romantic Mack original set to a slight up beat and warbled with conviction by the artist.

SHARON LEE (Excellent 401)

(Excellent 401)
C+ "KISSING GAME" [Mooney & Lee BMI — Lee, Carter, Britt] The pert and delectable vocal stylings of young newcomer to wax, Sharon Lee, fall pleasantly on the ear, as she and Ray Britt, another newcomer, team up on a sprightly, up tempo novelty. Appealing ditty that bounces merrily along in gay style.
C "NO DEPOSIT, NO RETURN" [Hub BMI — D. Davenport, T. Mathison, F. George] This end the chirp sends up another peppy reading as she solos on a quick beat toe-tapper. Joe Elliot is featured on guitar.

DICK CURLESS (Event 4274)

(Event 4274) **B**+ "NINE POUND HAMMER" [2:20) [American BMI — M. Travis] Dick Curless comes up with a tantalizing rendition of a Merle Travis ditty that's been stirring up some dust in the New England area. It's a fast paced folk tale that Curless pounds out in potent style. Could be a chart-rider. **C** "YOU NEVER MISS THE

chart-rider. **C+** "YOU NEVER MISS THE Dry)" (2:20) [United ASCAP--P. Secon, A. Kent] Flip portion is an interesting bit of romantic philosophy that Curless ambles over in easy-to-take fashion. Appealing mid-deck recitation on both halves.

DON VINSON (MGM 12663)

(MGM 12663) **B**+ "WHY DID YOU LEAVE ME" (2:16) [Kenny Marlow BMI— Vinson] Don Vinson sends up an im-pressive vocal performance as he tearfully double-tracks his way thru a touching romantic lilter. Strong piece of material handled with finesse by the warbler. "SHAKIN' HANDS WITH

by the warbler. **B**+ "SHAKIN' H A N D S W IT H HEARTACHES" (1:56) [Tower BMI — Vinson, Powell, Rackley, Stough] Under slicing features an-other top notch lover's blues, set to a contagious quick beat and perform-ed in grade "A" manner by Vinson. Keep close tabs on both lids.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

"I THINK OF YOU" (2:30) [Knox BMI—Grayzell]

RUDY GRAYZELL (Sun 290) • A striking ballad that could turn into a 'hot' item for both the country and pop marts is served up by Sun's Rudy Grayzell. (See Pop Reviews).



"ALONE WITH YOU" (1:55) [Lanchaster BMI—Drusky, Vanadore, Young] "EVERY TIME I'M KISSING YOU" (2:15) [Four Star BMI—F. Young, C. Belew] FARON YOUNG (Capitol 3982)



• Faron Young, whose past few releases have been slanted heavily

towards the pop mart, returns to the 'pure country' fold on his new-est Capitol pairing and chances are his name'll be back up on the coun-try hit listings in the weeks to come. The smooth-toned songster combines a ballad with a beat on the coupling and he handles 'em both in equally effective fashion. The beat side is an inviting roman-tic item tagged "Alone With You" while the ballad is a heart rending while the ballad is a heart rending, moderate-paced love affair dubbed "Everytime I'm Kissing You." Great double-decker for the large Young following. It's a toss-up.







Horace Logan, KCUL-Ft. Worth, Texas' Program Director notes that two of the artists who appeared and met on KCUL's "Cowtown Hoedown" are getting married on the stage of the Majestic Theater, Sat. nite, May 31st (between performances).
Joy Edwards, a member of the Melody Five Band and Lonnie Thompson, the vocalist with the "Troublesome Three" have decided to sign a lifetime to contract. And because they met at KCUL's "Hoedown" they want to be married right there on the spot!
The "Hoedown" is sending them to Wilbur Clark's Desert Inn at Las Vegas as a wedding gift.
Logan adds, and KZEE-Weatherford, Texas' Norman Perry concurs, that Webb Pierce and Hank Lock-lin played to a full house at the "Hoedown" on Saturday, May 17th. This was Logan's 1st appearance as Master of Ceremonies along with "Uncle Hank" Craig and Jack Henderson. Others on the show included RCA's McCoy Kids and Columbia exec, Frankie Miller.

HANK LOCKLIN HA

Tony Davis, formerly with WTSL-Hanover, N.H., nows calls WJOE-Port St. Joe in Northwest Florida, his home. Diskeries, promotion men and artists —take note!

Mercury-Starday's Bill Clifton & his Dixie Mountain Boys worked the "Glen Echo" Ballroom, Washington, D.C., for Don Owens, on May 30th. Bill would like to work as many weekends as possible during the coming summer months and would appreciate hearing from interested parties. His address is 3 University Circle, Charlottesville, Va.



Doris Cooney, vice-president of the Slim Harper Fan Club, advises that is Slim appearing every week-end at the "Scandia Club" in Garwood, N.J. Harper is now being managed by Smokey Warren and his new Wagon waxing is tagged "Lure Of Love". Doris adds that Slim'll be a proud papa soon.

BOB COLE* * * * * * * *BOB COLEKnowing how to relax is a wonderful facet, but
relaxing to the degree that you fail to shave for 22
years is ridiculous.
However, "Herman the Hermit", banjo-pickin' and
bass-playin' musician of KXLA-Pasadena, Calif's live
daytime variety show, "Hometown Jamboree", has
purposefully by-passed the razor and strop for, lo',
these many years, and his shaggy looks have become
a trademark in the business.Herman, age 73, a real old-timer in radio and television is celebrating his
67th Anniversary as an Entertainer. Congratulations, Herm.!

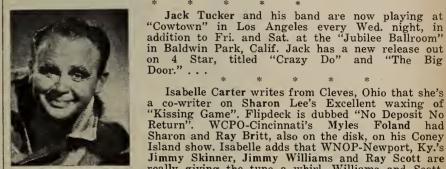
* * * * * Dick Haynes, age with-held, another radio-TV veteran brings his varied talent . . . comic, emces, disk jockey, to KXLA on "D-H Day", Mon., June 2nd, when he returns from his retreat to Texas—for childhood reunions. "Uncle Richard", as he is known to his many Los Angeles fans, will present to KXLA's audience his huge cast of comical characters that have brightened the Southern Calif. radio scene for the past 10 years. Dick's Show, "Haynes At The Reins", will be heard daily, from 2:30 to 5:30 P.M. starting June 2nd and he'll host his first day, some of the top names on the wax scene.

* * * * * * * Cliffie Stone moved his "Hometown Jamboree" television show into the KXLA Studios, starting Sat., May 17th after nine years. Stone's "Jamboree" program is one of the oldest television programs on the west coast having been on consistently for the past nine years. Stone, who has always presented the show from a ballroom, made the decision recently to give the show stronger production value, better light-ing and sound by bringing it into the KXLA sound stare

stage. Seen weekly on "Hometown Jamboree" will be, as usual, Molly Bee, Darla Daret, Rose and Cal Maddox, Billy Strange, Gene O'Quin, Harry Rodcay, "Herman the Hermit" and Stone's Band.

Betty Luther, on leave from Charlie Aldrich's "Riverside Rancho" show in Los Angeles, was signed by J. E. Swarr to the guest spot with 'Text

Denton at his big "Western Jamboree" in Barstow on May 24th. Betty is also set for a series of dates along the west coast. She recently renewed her pact with Swarr to handle her publicity and promotion for the 3rd year. The California All-Stars, a western swing band under the direction of Swarr is set for a series of shows in El Monte, Calif. The band is also set for several rodeo dates in the near future with featured vocalist, Lea Tiner set for several personals along the west coast next month.



* * * * * * * Corky Hammond, who recently turned out the initial edition of the most interesting Roy Drusky fan Club booklet, sends along some info on the jocks who help keep the KEVE-Minneapolis, Minn. c&w turntables spinning. First off Drusky opens up at 5.45 A.M. with the "Coffee Club Capers" and he's on 'til 10:30 A.M. Then comes Dave Dudley, who is on 'til 3:30 P.M. Dave, a new addition to the staff, has a new waxing on the Starday label tagged "Cry Baby" and "Careless Fool". At 3:30 P.M., up until sign off time, the platter spinning chores are handled by Vern Weegman. Vern recently took a trip to Nashville where he was to be honored as "Deejay Of The Day". * * * * * *



* * * * * * Prior to taking over the reins of ABC-TV's "Coun-try Music Jubilee" Sat., June 7th, Jim Reeves played his first personal appearance engagement with "Jubilee" regulars on Saturday, May 31st, at State Fair Park in Dallas, where he headed up a bill which included Bobby Lord, Suzi Arden and Will Mercer. The date was set by Jim McConnell, general manager of "Top Talent", the "Jubilee's" booking affiliate. Reeves will be in the driver's seat of the network television show for 8 weeks. * * * * *

* * * * * * * ROSE MADDOX
Pasadena, Texas, Radio Station K.R.C.T., has re-cently converted to nothing but the best in country style music all week long. The Country disk-jockeys who are on during the week are Hal Harris, Gabe Tucker, Bob Everson, and Earl Aycock. Recently Earl has had a new recording artist, Claude Gray, interviewed on his show plugging his new release. Smokey Stover, KENT-Shreveport has recently been on Earl's show. Smoky Stover, Claude Gray, "Tater" Pete Hunter and Pleasant Ray Hegwood recently played a big dance at "Cook's Hoedown" in Houston, Texas along with other big name artists. Two new deejays spinning the country wax are Hal Meyers, who spins 'em on KROF, Abbeville, La. every morning on "Good Morning Farmer's Friend". The other is Don Crocker, who runs the "Red River Roundup" every weekday from 11:30 to 1:00 in the morning and Saturdays from 11:00 to 1:00 in the morning, right after the "Louisiana Hayride" broadcast.

Al Terry, Hickory Recording artist has recently moved to KSLO in Opel-ousas, La. from KROF, Abbeville, La. His latest record is "Good Deal Lucille" b/w "Because I'm Yours".



VERN WEEGMAN

The "Ramblin' Aces", starring Harry Trahan, Huey Meaux and band can be heard every Sat. on KPAC-Port Arthur, Texas. The boys sing 'em country & french style.

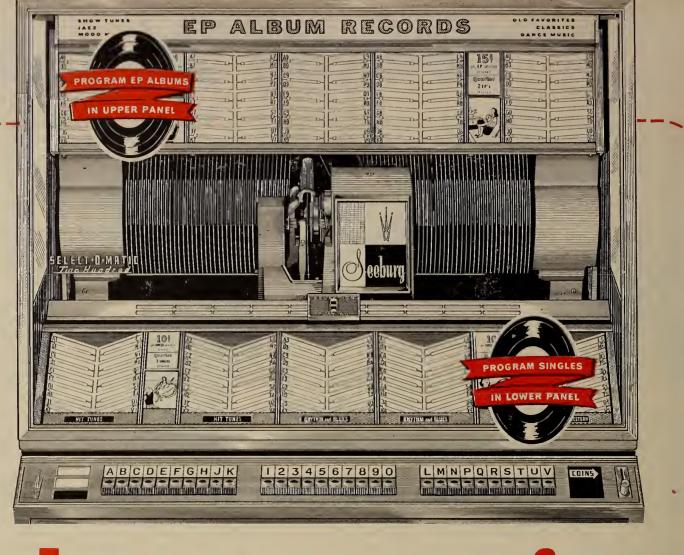
John Yanish and his "Sussex County Western Rancho" have made a few time changes. You can now hear Yanish over the WNNJ-Newton, N.J. airwaves from 6:10 to 6:45 A.M. 6 days a week, and Sat. afternoons from 4:00 to 5:00 P.M. John invites all those who are passing through Newton to drop in and chat with him. He'd also like to have c&w disks and records sent to him at Box 267, Hamburg, N.J. This coming Fall, he expects to have a show every 6 weeks including Stoney Cooper, Wilma Lee, and many others.

Autry Inman has been on the road almost constantly since his "End Of The Rainbow" show. Things got rather complicated on his last trip, too, as part of the time he had the mumps! After quite a serious relapse, he recovered sufficiently to record some new sides for Victor, and his new pair-ing, "Bullseyed" last week, is tabbed "Mary Nell" and "The Hard Way."

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

The Cash Box

June 7, 1958



dual programming ^{pus} dual pricing

FOR INCREASED LOCATION EARNINGS





Much of the music the public wants to hear is found exclusively on album records. Both new Seeburg music systems take advantage of this trend to assure increased location earnings.

That's because Seeburg Dual Programming plus Dual Pricing permits

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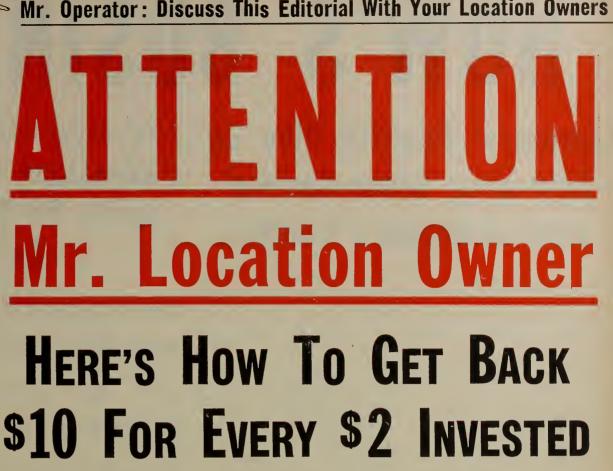




NEW YORK—Life Extension Ex-miners, an independent medical focus of the Health Insurance Insti-tives for the Health Insurance Insti-tives for the Health Insurance Insti-bisses with ulcers or cardiac condi-tives for the scale, "stated Dr. Harry for on the scale," stated Dr. Harry for on the scale, "stated Dr. Harry for on the scale, "stated Dr. Harry for on the scale," stated Dr. Harry for fifteen years ago when 29 per to fifteen years ago when 29 per to fifteen years be when the scale of th NEW YORK-Life Extension Ex-

NEW YORK—Altho the majority of companies thruout the country are those classified as "small business", it is acknowledged that "big business" determines the ups and downs of the network of the the state of the state of the teresting to observe just what their attitude is. It was made clear last week as the American Manage-ment Association held a conference at the Hotel Sheraton Astor. The con-sensus was "The major corporations are basically optimistic on the eco-nomic outlook and are actually ex-panding their expenditures for re-search and for advertising and promo-tion rather than meeting the reces-sion's challenge thru retrenchments." One of the nation's leaders told the 2000 delegates: "It is our conviction that a new surge of economic growth requires bold, venturesome capital commitments and greater consumer then ever is the time for management ... to do the sweating and plan-ning and risking to get the consumer only of the construction o

MONTREAL, ÇANADA — While the following may not be news to our Canadian brothers, it is interesting to note. The standard of living in Canada is second only to that in the United States, according to a study. "The Canadian Markets", compiled by J. Walter Thompson Company, world's largest advertising agency. The advertising agency finds that in 1957 67 per cent of Canadian families owned homes; 82 per cent had re-frigerators; 85 per cent washing ma-chines; 76 per cent telephones; 96 per cent radios, 63 per cent television sets and 60 per cent automobiles. MONTREAL, ÇANADA — While



The biggest problem facing the operator is how to get the public to use his machines more consistently. How to get people to insert more coin into his machines. How to captivate and hold the crowds at his machines for the longest possible period of time.

It is an accepted fact that today's modern machines, whether music, games or vendors, will accept the fastest and most furious type of usage from the general public. The modern machines of today ean do this without a single slip, without a single miss and, at the same time, subjecting the machines to a very minimum of mechanical problems.

Therefore all agree with the operator that it isn't his machines that are his big problem. As reported above his big problem is, instead, how to attract more enstomers to his machines. How to get the public to play more music. How to get the people to buy more merchandise from his vending machines. How to get men and women to relax and enjoy more amusement.

There is a way. A way that requires the cooperation of the location owner. It may mean, as many have advised, \$10 to the location owner for every \$2 he invests if he will, in conjunction with his employees, cooperate with his operator to help himself while, at the same time, stimulating sales of his products to better his own basiness.

It is an already known fact that, wherever a location owner cooperates with his operator, the income from the machines in that location is always at the topmost peak.

This is not asking the location owner to go ont of his This is not asking the location owner to invest way. heavily in anything that will bring him no retnrn.

It is, instead, asking the location owner to cooperate with his operator so as to take advantage of the business stimulators, the coin operated machines, in his location. He is being asked to cooperate to the extent of making an investment of a few dollars to help stimulate the use of these machines which will, in thrn and in almost every case, bring him back ten times his investment and even more.

Where the operator has won the location owner's complete cooperation the location owner will, when enstomers arrive in his place of business and, for example, should the phonograph be quiet, on his own and at his own expense the location owner will brighten up his place of business with music. The result usually is that, once

the phonograph has been started to play, it will continue, at least until these customers leave.

For a few coins the location owner has enlivened the atmosphere of his place of business. For the investment of a few coins he has brought about a brighter and better change in the attitude of his enstomers. He always then proceeds to sell more of his own merchandise while the customers continue, at their own expense now, to keep the phonograph playing. Certainly the location owner could never make a better investment than this.

The same is true in the case of those location owners, or their employees, who will insert a few coins to show some interested patrons how fascinating the play action of a new amnsement can really be. A little such competitive play action, between the location owner and/or his employees and whatever customers are about, usually starts play that goes on for many hours. At the same time this also encourages continued better sales of this storekeeper's merchandise. But, what's most important, the location owner is getting a tremendous return for a small investment.

The location owner who will invest a few dollars cach week to start and keep play going on his phonographs and amusement will always get back ten times the amount he invests. Not only from the additional coin collected from the machines because of greater play but in the fact that he has, by such action, stimulated the sales of his own products while, at the same time, more greatly popularized his place of business with his patrons.

It's high time that location owners realized what a tremendous return they can enjoy thru better and more complete cooperation with their operators. Certainly being able to get \$10, and even more, back for an investment of but \$2, should interest any businessman. Especially intelligent retail merchants.

It is np to the operator to show the way to his location owners. He must obtain this cooperation. When, at the end of the week, the location owners learn they have earned more from the machines than ever before while, at the same time, showing a better return on sales of their own merchandise, they are bound to continue such cooperation.

This is all only good, common, investment horse sense. When a location owner can get back \$10 for every \$2 he invests it's high time he started to cooperate completely and fully with his operator for his own better financial future.

Mr. Operator: Discuss This Editorial With Your Location Owners!

(Editorial)

HOW'S BUSINESS?

Operators' Reports Give Enlightening Cross-Section **View of Nation's Coinbiz**

CHICAGO—More than ever, these days, is heard this favorite expres-sion, "How's business?" This question, it seems, is extremely well answered by the nation's opera-tors in their latest reports to this publication. These reports give a very enlighten-ing view of just what has already happened and what can be expected as far as the coin machine business is concerned. concerned.

ar as the coin machine business is Writes a New York State operator: "I think a good summer is coming and will help tremendously. But after summer it will be rough unless some-thing is done to okay free play games and lower the cost of equipment." A Pennsylvania operator reports: "The amusement game business ap-pears to be holding the 1957 level and, I believe, will continue to do so. The music machine business is spotty. We are constantly pulling machines and replacing them. The money doesn't seem to be around in the small cafe or luncheonette. I think this condition will continue for the balance of the year." Advises a Massachusetts operator: "If this damession lasts much longer

will continue for the balance of the year." Advises a Massachusetts operator: "If this depression lasts much longer for unemployment relief to become exhausted then we will see earnings really go down. I was in the business during the big depression and phonos didn't do so badly. But, it was a new business and benefited from public interest. Also, the retirement of pro-hibition opened vast new fields of operation. I believe the flurry of good business that we have experienced in the past few weeks has been caused by a run of very good records. For ex-ample, 'Witch Doctor.' A hit tune, a real hit, always gives about a 10% increase." From Connecticut an operator writes: "Business will be up in the last two quarters of the year." (In the meantime this on reports that he is earning about 10% profit on over-all operations.) From Arkansas: "Business is go-

all operations.) From Arkansas: "Business is go-ing to get better for the balance of 1958."

From Alabama: "Gradual level off

From Alabama: "Gradual level off and increase toward end of the year." From Arkansas: "Harder work will bring good business provided we put our shoulder to the wheel." From New Brunswick, Canada: "We believe this year is going to be the best year we will have had since the end of the war as far as profit is concerned. Our machines are near-ly all paid for. We are buying only what we need." Another from Arkansas: "Business

what we need." Another from Arkansas: "Business will improve. Local conditions bad because of poor crop, rain and unem-ployment." From Idaho: "I believe that in southeastern Idaho business will con-tinue to be good. I think that buying new machines kept my business up. We move our machines down the line, making about four changes for each new machine purchased." From North Carolina: "We ex-pect the balance of 1958 to be about the same as 1957." From Georgia: "Collections will

the same as 1957." From Georgia: "Collections will continue less than last year and be-low the point where they will justify the purchase of new equipment at present high prices."

From Kentucky: "I believe collec-tions will be slow in this area until October. Will continue about as now. Cost of operation will have to be cut." From Michigan: "It's going to be slow until this fall when the auto manufacturers come out with new models."

models.'

From northern Illinois: "Slow all

From northern Illinois: "Slow all summer, until October or November, and then will start to pick up. Unless, of course, some manufacturer happens to hit on a good novelty game, not a warmed-over of something else." From New Jersey: "Our business is stagnant. It is in the category of ra-dio as compared to television. In my opinion only two things can change the picture. First, the elimination of the dance tax, so that our machines can be used for this purpose. Second, a radical change in phonos. Such as a selective machine that will show the a selective machine that will show the artist as well as play the record. Both of these can give the industry a much-needed shot in the arm."

From Indiana: "We feel that business is breaking better now. But we are not figuring on too much change until next year. We are undertaking two different typès of businesses to supplement our income."

From Cleveland, Ohio: "Business will be above 1957 as a whole. We'll pick up in the last quarter to make it still a better year. But not as good as 1956, our all time high."

From Michigan: "In my location of the state business will be better during the resort season."

From South Dakota: "It almost has to improve. Can't go much lower. We believe business will pick up from now on thru the rest of the year. One thing different about our route, we do not operate anything but music, no games, and that's where the real money is now.'

From Wisconsin: "I can't see any recession. You've got to get out and find new locations. Pep up old locations with a pep talk and a new and different machine. Give your poorest locations something better and they usually pick up on collections. I hope the manufacturers keep building new and good machines. I live good, buy a lot and pay my bills. What more is there?"

From New Mexico: "Business always picks up in the summer tourist season. This helps the coin machine business. We always buy in spring to anticipate the summer business.'

From Texas: "Collections are below last year with a good possibility of a real pick up this Fall. This depends on the unemployment situation."

From Montana: "Except for S.1870 we think business will be favorable. However, each operator is going to have to watch his business closely. The poor operators will be eliminated.

First Results Of Confidential Survey: Collections Off, But Big Majority Of Ops Continue To **Earn Profit**

Well Defined Majority Report Collections Off Anywhere From 5% to Over **30% But Continue To Show Profit** Ranging from 5% to Over 20% on **Overall Operations. Ops Confident of Collections Comeback During** Latter Part of Year

CHICAGO-Many extremely interesting and revealing facts have come to light from a highly confidential survey being conducted among the members of *The Cash Box' "20 Year Club."*

The survey isn't as yet over. But already it has been learned that the lar greater majority of the oldest and most outstanding operators all over the country are enduring lowered collections collections.

collections. And yet, by better than two to one, all are showing an overall profit on their operations, regardless of the fact that collections are off anywhere from 5% to better than 30%. It is also noticeable these same men report that, on an overall basis, their profit continues at anywhere from 5% to over 20% on their investments. Certain areas, of course, are harder hit than others. In some territories collections continue as they did in '57. Some report their collections ahead of '57. The survey, itself, is highly con-

ahead of '57. The survey, itself, is highly con-fidential. The men and women report-ing in on this survey do not have to sign their names or give the names of their firms. They simply give the facts that are being asked of them. Almost 2,000 members of *The Cash Box' "20 Year Club"* have been sent "Confidential Survey" sheets. Reports are flooding in from all over the nation, as well, as from Canada and from foreign countries.

The balance will then be able to work closer together for better percentages, public relations, etc. Believe that the recession will help to 'loosen' a great many areas. New equipment will sell slow, but used should be in demand, and the price will stay up for new games that are unusually good."

The reports listed here are only a very few of the large number which have been received by this publication.

There is no doubt that, by their text, they give an unusually fine cross section view of the national situation.

The most heartening fact that can be so far reported is that: OPTIMISM REIGNS SUPREME. So far, better than 99% of those who have answered the survey, be-ligned.

So far, better than 99% of those who have answered the survey, be-lieve: "Better times are ahead for us for the balance of 1958." This, in itself, seems to give every-one engaged in the industry the courage to proceed on ahead with purchases to cover their needs in the confident belief that they will earn more in the months yet to come and, furthermore, that their industry is far, far from finished, in any fashion whatsoever, as far as profitable op-eration is concerned. Regardless of the well defined majority reporting collections off, many as much as 30% down, better than two for every one who made this report, also state that they are still earning profit on their overall operations. This is important to all the industry. "This means," as many report, "this industry has a very solid foun-dation on which it can always used.

"This means," as many report, "this industry has a very solid foun-dation on which it can always rebuild for greater and more profitable busi-ness."

Wurlitzer Conversion Kit Sales Up

CHICAGO—Coven Music Corpora-tion, this city, reports that operators are expressing their complete satis-faction with the new title strip con-version kit for Wurlitzer models "2200" and "2100" phonographs. Ben Coven stated that the conver-sion kit is meeting an unprecedented demand and shipments are being made at a steady pace.

demand and shipments are being made at a steady pace. The conversion kit eliminates the book-type folder arrangement for identifying strips on the two models, and has all strips visible on a mounted panel. Title strip panel is almost identical to the new mounting on the model "2250". Most important is the fact that complete conversion is easily made in 15 minutes on location, ac-cording to Coven.

One tells another...about the Sensational New

PHONOGRAPH

The entire industry is talking about the sensational new Model UPB-100 United Phonograph spectacularly styled by world-famous designer, Raymond Loewy. Those who witnessed its first showing at the recent M.O.A. convention have been busy telling the great news to other coinmen who were unable to attend the convention. Now is the time for you to get all the facts about this beautiful, new instrument... the finest automatic phonograph ever built. Write today. You'll be glad you did.

UNITED DIUSIC CORPORATION

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3401 NORTH CALIFORNIA AVENUE + CHICAGO 18, ILLINOIS + CABLE ADDRESS: UMCORP

Leaders Urge: Ops Arrange To Offset Four Cent Dime

Believe Ops Must Arrange For More Equitable Share of Gross Intake to Equalize 4¢ Value of 1958 Dime. Urge Adoption of Incentive Commish Basis or Front Money Guarantees To Assure Continued Profitable Operations

CHICAGO-From all over the country there has risen a demand among leaders of the music and amusements industries for operators to arrange to offset the 4¢ dime by immediately adopting either front money guaran-tees or a more equitable commission basis for all of their locations. "The play action is still there," one well-known operators' association lead-ar reports

er reports. "The problem," he adds, "is to get the operators to realize that, even tho the play is just as great and, in many cases, even greater than it ever was, they are earning less because the money they take in from their ma-chines is worth less."

This leader commends The Cash Box for its many editorials over the years to point these facts out to all the operators.

operators. "You have done the one and only job," he advises, "of any publication in the entire history of this industry to help the operator to help himself to greater and more assured profits. "You have pointed out to him that the present, 1958 dime is worth but 4c. That to offset this drop in the value of the dime he simply must ar-range for a more equitable share of the gross intake from all of his ma-chines. chines.

"If the operators don't listen to you, and proceed on the basis that many of them are working on today, like you say, they simply cannot last in this new, modern business era when change and more efficient business era when methods are necessary to outlast the present inflationary forces, the re-cession, and establish a more assured and profitable operating business for the future."

and profitable operating business for the future." A Midwestern leader reports, "We have, at long last, got the operators here to realize that 10¢ play is only really 4¢ play. In fact, that the dime is worth less than what the nickel used to be worth in 1939. We used all the charts, facts and figures from The Cash Box to point this out. We have won that much of the battle. "Now we are trying to go further," he continues. "We are showing the operators your editorials and news items regarding the fact that they definitely must obtain a more equitable share of the gross intake from all of their machines to be able to continue ahead profitably in this business. "It's very difficult to make these men see the light. To make them rea-lize that this is a new business era. That they must arrange for more effi-cient operating methods or they will find themselves going into hankurnter.

cient operating methods or they will find themselves going into bankruptcy.

"We hope, tho, that before this year is out, the majority of the operators here will have made the necessary at-tempts to get a more equitable share of the gross intake from all of their machines.

"Please send us whatever further "Please send us whatever further information you may have on hand to help us present these facts to the operators. We have searched thru all of our issues of The Cash Box and have already removed all items and editorials in reference to a more equi-table arrangement of the gross so that we will have these ready to present at our next meeting." There is little further to be written after the above statements. The fact

after the above statements. The fact remains that the intelligent business-The fact remains that the intelligent business-men of this industry realize they must adopt the most efficient methods they possibly can to survive this recessive period and, at the same time, by the adoption of such better business pro-cedure, assure themselves profitable operations in the better years ahead.

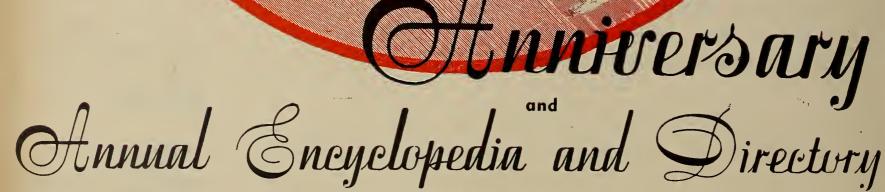


Wurlitzer West Germany Distrib Now Getting Firmly Set With Trade

COESFELD/WESTFALEN, GER-COESFELD/WESTFALEN, GER-MANY-Rex Automaten, recently ap-pointed as Wurlitzer distributors for West Germany, reports it is getting firmly established with the trade here. Josef Thesing, who, in the past, handled coin operated machines under the name of "Esstfalischer Automa-ten," continues the new company in the same premises and with the same staff. Erich Schneider states that the for-Erich Schneider states that the for-

mer Hamburg branch office of Lowen-Automaten, Bingen/Rhine, has been taken over by the Rex company, and will also continue in the same premises will also continue in the same premises and the sams stuff under his direction. "This office," states Schneider, "will occupy itself with the import of Wurlitzer phonographs, and other USA products in cooperation with those firms with whom I have already had business relations in the past."





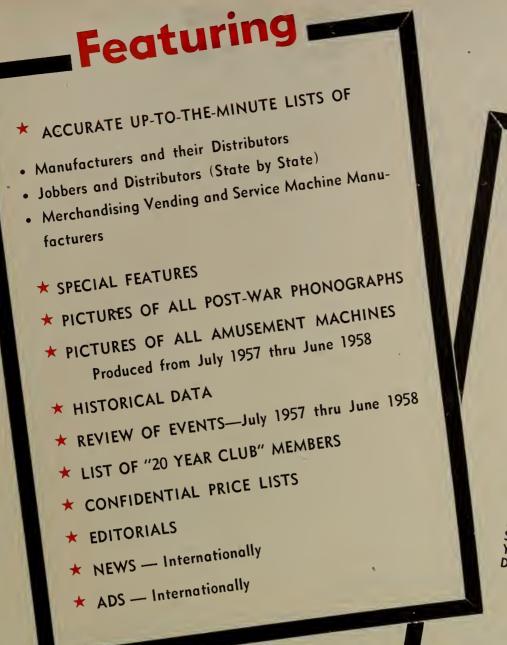
of the COIN MACHINE INDUSTRY

The Cash Box (Dated: JULY 5, 1958)

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June 7, 1958



PLUS INTERNATIO QUARTERLY EXPORT ISSUE

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LONDON **17 HILLTOP**

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(PHONE: HANCOCK 6-8386) "It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

Seeburg Distribs Can Open New Vending Sales Path Claim This Is New, Modern Sales Era. Well Timed For The Seeburg Distributing Organization To Show Way For **Better Sales and Closer Cooperation** With Vending Machine Ops

CHICAGO — Contrary to past his-tory, when manufacturers were unsuccessful in attempted sales of vend-ing machines thru distributors, the Seeburg distributors, who have just taken on the "Seeburg Cigarette Vendor", believe that this is the time for sales thru distributors to opera-ter because of the velocity tors because, as they claim: "This is a new and modern business

era." "Perhaps in the past", agrees one Seeburg distributor, "it was best to sell vending machines thru repre-sentatives who traveled a very large

area. "But today", he explains, "with the fact that distributors have helped opfact that distributors have helped op-erators to enjoy greater earnings. Have helped them to obtain credit when required. Have worked right with them to get them started cor-rectly. Today", he claims, "it's a new and modern business era. The opera-tor knows his distributor will coop-erate with him to help him make good."

Like other Seeburg distributors he points out that the operator today finds it easier and better to deal with his local distributor. Seeburg distributors claim that operators know where they are located. That they can get quick service. That all the operator has to do is pick up his telephone and be in constant contact with the distributor distributor.

distributor. "Some operators", says one Seeburg man, "had to wait until the vending manufacturers' representative called around before they could tell him what was wrong or what they wanted. This would, sometimes, be weeks be-fore they saw the man. "This isn't the case where Seeburg distributors are concerned. All the op-erator has to do is simply pick up his

erator has to do is simply pick up his telephone. He has made immediate contact. He gets what he wants. He knows he'll get immediate service."

There is no doubt that vending ma-chine manufacturers all over the country are going to be watching the result of this switch in sales methods. The old, historical claim was that only a trained representative, devot-ing himself completely to the sale of vending machines could really handle this building converter.

what must be taken into consider-ation, of course, is the fact that the Seeburg distributing organization is one of the best integrated in the history of this industry. These men have proven themselves highly successful sellers of Seeburg's musical products

They have also been a very close and devoted unit. Their success has won them the complete regard of other manufacturers who will give Seeburg distributors first consideration in almost every case.

Still, even with all these facts at hand, many are wondering whether distributors who have so closely de-voted themselves to music and games, will fit into the vending machine pic-

with nt into the vending machine pre-ture with as much success as they do in these other lines they handle. If confidence is to be considered an important factor, then there is no doubt that the Seeburg distributors are set to open an entirely new sales path for the vending machine manufactories.

If past successes should also be considered, then there is also no doubt that the "Seeburg Cigarette Vendor" will set new sales records. If enthusiasm is also a factor, surely there is little to leave for fail-

ure. The Seeburg distributors are tre-mendously enthused over the addi-tion of the "Seeburg Cigarette Vend-or" to their present lines. In short, and as this new, modern humbers are gets going many are of

the belief that the Seeburg Corpora-tion has well timed its entrance into the vending machine field.

That this timing, plus the great Seeburg distributing organization, may revolutionize the vending machine industry's sales methods.



Business in general along Pico Boulevard has taken a sudden spurt with the game and phonograph distributors and the one-stops. New and used equipment sales keeping the distributors busy and fast breaking records have the one-stops re-ordering for the operators. . . The Solle Sisters are taking time off from Leuenhagen's Record Bar looking for a beach house for the summer so they can spend week-ends at the shore. Kaye Solle says "Got A Match" by The Daddy-O's on Cabot is moving very well. Mary Solle predicts the Four Palms have a hit for Aladdin with "Consideration". Clare Solle believes "Down The Road A Piece" will be a big hit for Chuck Miller on Mercury. . . At Minthorne Music Company, George Mahlum reports the new Seeburg Cigarette Vendor has been received with great interest by the operators and they are awaiting the first shipment to fill the orders on hand. Vince Pokorski spent the past two weeks at the Phoenix Minthorne office. Paul Vogel says the Chicago Coin "Rocket" shuffle game is in such demand by the operators they can't keep a model on the floor. . . . Gabe Orland reminiscing in his office at California Music Company with Jack Lewis, former California employee and now A & R man for United Artist Records in New York. Sammy Ricklin showing Dick the plans for the new home he is building and into which he hopes to move the family next month. Martha Delgado says "Yakety Yak" by The Coasters on Atco jumped way up on the charts the past week. Bella Stack planning to take her vacation at Murietta Hot Springs the latter part of June. Buddy Robinson predicts Dick Hyman has a big one with "Ya Ya" on MGM. Ricky Nelson's new Imperial LP "Ricky Nelson" has been a big seller for Mickey Feay. Lilia Rivas and Janet Parker were nicknamed "The Lobsters" after spending too much time in the sun over the week-end. Frank & Jessie Lamb went to Acapulco for a fishing trip where Jessie made the largest catch with a 188 pound tortuva. She was proudly showing

were inchannel. The Loster's after spending too much time in the sun over the week-end. Frank & Jessie Lamb went to Acapulco for a fishing trip where Jessie made the largest catch with a 188 pound tortuva. She was proudly showing the picture and article that appeared in the local paper. . . At Paul A. Laymon, Inc., Paul Laymon reports Bally's new "Space Gunner" game arrived from the factory. The initial shipment was sold out immediately and the next shipment anxiously is awaited. Lucille Laymon introducing Dave Neel, formerly of Fresno, who has joined the technical staff. Ed Wilkes says the reception of the new Rock-Ola Music Vendor by operators has been excellent. Noel "Red" Creswell on a two weeks' vacation just relaxing. Jimmy Wilkens reports Bally's "Big Inning" baseball game is moving very well. . . A sight to see at C. A. Robinson & Company was George Taylor, local operator, enter-ing the showroom with his pet chimpanzee "Colonel" in tow. Charley Robinson says United's new "Shooting Star" shuffle game continues moving at a steady pace. Al Bettelman spent the week-end escorting 80 Cub Scouts on a cruise of the Los Angeles Harbor followed by a picnic and baseball game, which Al ably refereed. Hank Tronick taking orders for United's "Eagle" Shuffle alley as each shipment arrives.

of the Los Angeles Harbor followed by a picnic and baseball game, which Al ably refereed. Hank Tronick taking orders for United's "Eagle" Shuffle alley as each shipment arrives. At Norty's Music Center, Norty Beckman busy expanding the Album Sec-tion due to the increasing demand for this merchandise from operators. Jan Graham predicts "I Guess Things Happen That Way" on Sun will be a hit for Johnny Cash. Joe Alvarez reports one of his big sellers the past week has been "Rebel Rouser" by Duane Eddy on Jamie Records. . . . Bill and Andy Lanzy say American Coin Machine Company had its busiest week in the service shop and also heavy sales in the showroom. Nick and Vinny Lanzy report they have had to work into the night to keep up with the orders for the "Easy View Title Holder" which is now adaptable for the Seeburg K-200. Two new employees have been taken on at American to help handle the increasing business. . . At Badger Sales Company, Inc., Bill Happel was proudly dis-playing the trophy the Badger sponsored bowling team was awarded for first place in their league. The team, captained by Marshall Ames, is now starting the summer league and hopes to bring in another trophy. Marshall spending the week-end in Bakersfield where he reports the AMI "I-200" phonograph is going very well. Bill says the baseball games remain in great demand with the operators. . . Sonny Lomberg at Simon Distributing Company busy handling the requests of arcade operators for equipment and sending out a large order of bowlers for a local arcade operation. Jack Simon and his wife now seeing the sights of Rome before wending their way back to the United States. George Muraoka and Earl Holloway keeping busy in the shop recon-ditioning equipment as it arrives at Simon's.

K.C. Ops' Assn Seeks **Agreement On Front Money Guarantees**

KANSAS CITY, MO. — Associa-tion leaders here are trying very hard

tion leaders here are trying very hard to get the operators in this area to adopt front money guarantees now that the majority of the operators have changed to dime play. They are using editorials and news items from The Cash Box to prove to the operators that they must obtain a more equitable share of the gross intake from their machines, in addi-tion to 10ϕ play, if they are to con-tinue profitably in business. There will be a meeting here on June 10 whereby many new facts and figures, it is hoped, will be ready for presentation to the gathering. These will be presented to prove the need for a more equitable share of the

gross for the operators to help them to survive the present recessive pe-riod. Also to prepare them to enjoy the greatest possible profits in the months ahead.

It is reported that the operators are at this time, about evenly divided in their belief regarding a more equit-able share of the gross intake be part of their program.

of their program. It is advised that those who would like to start out on such a pro-gram, and approach all of their lo-cations to make this change, won't do so until the greater majority will come to an agreement in this matter so that they are assured they won't face unfair competition and possible loss of locations.



FREE PLAY - NOW

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Page 59

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Ρ. de



DAN HAWLEY

PORTSMOUTH, VA. -Daniel L. Hawley who had been President of the Virginia Novelty Corporation, this city, for the past sixteen years, died April 24, 1958.

Dan Hawley is well known to all the old timers in the industry. He came here from Cleveland, Ohio, where he had been distributor for many well known firms and where he had established a very fine reputation among all in the trade.

Dan Hawley was responsible for many innovations in the industry. He loved to help others. He devoted much of his time to constructive ideas so that all with whom he was connected would enjoy the greatest possible prosperity. He was fair and square with every-one

one. Mrs. Ruth S. Hawley, his widow, has taken over the active affairs of

Dan Hawley Dies Wurlitzer School Scores Big Kicker & CATCHER **Attendance At Chattanooga**

CHATTANOOGA, TENN. - More than a score of operators and servicemen attended a four day Wurlitzer service seminar held on the premises of the Chattanooga Coin Machine Company, this city, operated by Bill Boyles and Lloyd Smalley. Dates were May 12th through May 16th.

Arrangements for the school and the mailing of invitations were handled by Woody Thomas of Rock City Amusement Company, Nashville. In-struction was the responsibility of Harry Gregg, Wurlitzer field service engineer for the South East area.

To allow those attending to meet usual business commitments, classes were scheduled at 7:00 PM and often continued until midnight. Schooling covered both the current Wurlitzer mechanisms in the "2204" and "2200" phonographs as well as remote equipment and music system installation. In reporting on the attendance, Harry Gregg said, "The important

this firm and will continue the busi-

this firm and will continue the busi-ness from now on. Among those who have been en-gaged in this industry for over twenty years, especially the members of the "20 Year Club", many will recall Dan Hawley for his good fellowship, his joviality and, especially, for his eager-ness to help everyone who ever came to him for his advice. His passing is mourned by all who knew him and, especially, by all whom he befriended over the years.

thing is that men came from as far as Newport, Tennessee, a distance of 150 miles, Cleveland, Tennessee 85 miles, Dunlap, Tennessee 45 miles and Dayton, Tennessee 38 miles. Raymond Mitchell, serviceman for Chattanooga Coin and the owners of the business extended us every courtesy and helped make the school planning easy.

and helped make the school planning easy." Among those attending were: Jim Ramsey, Roy Cochran, Dixie Music Company, Newport, Tennessee; Jewell Hedrick, A. C. Amusement Company, Cleveland, Tennessee; A. F. Hennesse, Charles R. Wright, Billy D. Camp and James L. Mahoney, Hennesse Amuse-ment Company, Dunlap, Tennessee; Lloyd Smalley, Bill Boyles and Ray-mond Mitchell, Chattanooga, Ten-nessee; Dwain Langston, Dowell Langston and Howard Bauleu, Langs-ton Music Company, Chattanooga, Ten-nessee; L. O. Brown, Lookout Amusement Company, Chattanooga, Tennessee; Kayne Blankenship, A. C. Amusement Company, Cleveland, Ten-nessee; Gene Graham and Mack Killough, Graham Amusement Com-pany, Dayton, Tennessee; Al Samples and Johnny Bartou, Scenic Land Amusement Company, Chattanooga, Tennessee; Joe Bunch, Shearer Amuse-ment Company, Chattanooga, Tennes-see; Reese Harris, Harris Amuse-ment Company, Chattanooga, Tennes-see; Bob Snith, American Amuse-ment Company, Chattanooga, Tenne-ssee. Additional schools are planned nessee

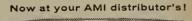
Additional schools are planned throughout the South East territory in the weeks to follow.



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Music Ops Urged To Intensify Study Of Proper Programming To Assure Maximum Play

Leaders Report Many Music Ops Continue To **Neglect Complete Possibilities Of Modern** Highly Selective Phonos To Obtain Maximum Returns From All Of Their Locations

CHICAGO — "I've just completed a long auto trip of over 2,000 miles", advises a well known music salesman, "and one definite thing I can report", he continues, "is that the majority of juke box operators are neglecting the full possibilities of their modern, highly selective phonographs." Like many others who have traveled

the highways and byways of the na-tion, this salesman reports that he found old phones with title strips written in pencil, "and actually pasted onto the front glasses of the ma-chines."

Some of these strips were worn away. Others had been torn off. In other locations he found records pro-

"In fact," he says, "whoever the artists were, they must have been alive long before my time, and I'm no youngster," he advises. "The songs were from years gone

by and, in a few cases, where I did recognize them, they were old, flop tunes."

"I believe," he reports, "that the majority of the operators are neglecting the most important advantage that the new 200 selection phonographs offer them. That's proper programming

"If they will intensify their study of proper programming they will enjoy tremendously increased play in the greater majority of their locations.

"One thing I did find," he admits, "is that in their top spots operators pay closer attention to the programming of their phonos.

"But, usually," he comments, "I found that in such spots the location owners and their patrons are the ones who demand the tunes.

"Because of this, the machines are better programmed and, therefore, take in more money in every case.

"Where the operator hasn't won the cooperation and interest of the location owner," he continued, "the records are left in the machine for months and months. Until the title strips are worn and dirty. The records become old and dusty. The resultant effect is that play continues downward from then on " then on." He feels that the operators are neg-

lecting to take advantage of the very greatest feature offered them by the modern, highly selective phonographs. "They just don't properly program their juke boxes," he claims.

"They don't study the location. They don't talk with the patrons. They don't make tests of various types of recordings. They simply won't be bothered, if the location owner doesn't bother them. The result is that the play goes down and stays down and even goes lower down in many cases.

"I believe," he adds, "that the manufacturers and distributors, too, are to blame. It is up to them to hammer home the importance of proper programming day after day, week after week.

"In fact, when a good hit record shows up, the manufacturers and distributors of juke boxes should also advertise it. They, too, should get back to it.

"A hit record will boost the intake of any juke box anywhere from 10%to over 30% while it is hot." "Most of all," he concludes, "is the

very sad fact that the music operators are neglecting to take advantage of their greatest sales potential.

"That is," he reminds, "the fact that they now have such highly selective phonographs that, by proper programming, they can please almost every single person who patronizes any of their locations.

"In this wav," he winds up his report, "they will all enjoy greater profits and will, at the same time, win the affection of their locations as well as the respect of the public."





Distribs rushed this week with traditional opening of the outdoor season on Decoration Day. Big shortage of arcade equipment is reported. Rides, games and music are bigger than ever in fun spots this year and ops are expecting good takes if they get the weather breaks. Influx of tourists this year, with an additional 2,000,000 expected in this summer as a result of "Yankee Homecoming," is expected to add considerably to automatic amuse-ment machine grosses

year, with an additional 2,000,000 expected in this summer as a result of "Yankee Homecoming," is expected to add considerably to automatic amuse-ment machine grosses. At Trimount Automatic Sales Corp. (Seeburg), orders are being booked rapidly for the new Seeburg cigarette vending machine while plant awaits shipment of the first units. All arcade equipment has been moved to coincide with the opening of the season, and floor is bare of this type merchandise. Williams' baseball reorders have been gratifying, Irwin Margold, gen. mgr., reports, and points out it has been one of the biggest alltime sellers. Gott-lieb's "Rocket" is going big, he says. Marshal Caras, sales, is a member of the "green thumb" fraternity spending a lot of time in gardening at home where he has some prize roses and other flowers. Dave Bond, prexy of Tri-mount, and Irwin Margold, getting in some golfing with the good weather. . . . At Redd Distributors (Wurlitzer), Bally's new in-line, "Cypress Gar-dens," is getting tremendous enthusiasm from the ops and looks like the biggest winner in some time, says Si Redd. "Trophy Bowler" is still moving fast. Music has been going very big with reorders going in on Wurlitzer phonos. . . Bob Jones, sales mgr., and Mrs. Jones, off to the Cape for the long week-end: . At Associated Amusements, Ed Ravreby, and Dick Mandell, gen mgr., readying for the summer on the Cape again this year with their families. The new plant on Cambridge St. is all set up, and kiddie rides are being heavily displayed. Used games, music and pool tables and bowlers are going good here. Dick Mandell is using his plane to hop around the terri-tory calling on ops, dropping down out of the sky, and making a lot of calls in one day. . . At Atlas Distributors (AMI), Louis Blatt reports biz has been holding good, and outlook for summer biz is better than previously expected. He's getting in some road trips and calls while week-ending at his Newfoundlake house in N. H. . . . More location contracts are being signed by ops now and th

by ops now and they contend that dime play is helped by location pacts, because ops are not concerned about losing the spots, under contract, with 10¢ play. Among ops in this week visiting distribs were: Bill Astle, Fall River; Al Dolins, Hyannis; Wilfred Benoit, Lewiston, Me.; Ray Shea, Worcester; John Sullivan, Bangor, Me.; Connie Pocius, So. Boston; Sol Robinson, Newton; Ralph Lackey, Milton; Steve Pielock, Worcester; Billy Wells, Boston; Am-brose & York, Brockton; Peachy Casanta, Milford; Harry Deshowitz, Med-ford; Cy Jacobs, Boston; Alec Pechilis, Ipswich; Harold Harwich, Brighton; John Poto, East Boston; Dave Gropman, Boston; Russ Mawsley, Holyoke; Bob Green, Randolph; Teddy Rubinovitz, Chelsea; George Chopelas, Malden; Sumner Segall, Boston; Ed Beals, Marblehead; Dave Baker, Arlington; Ben Ross, Boston; George Campbell, Medford; Manny Andelman, Cambridge; Phil Swartz, Brookline. . . Music trades people turned out for end of season party at George Wein's Storyville Sunday, May 25, where recording artist Errol Garner hosted. . . . RCA recording artist Vaughn Monroe current at Blinstrub's nitery, last of the big name record stars in for the season. . . . Salisbury Beach Frolic is opening June 27, with big lineup of name recording artists. Talent booked includes: Martha Raye, June 27-28; Eydie Gorme, Steve Lawrence, June 29 wk.; Frankie Laine, July 6; Red Buttons and Miyoshi Umeki, July 13; Four Lads, Jimmie Rodgers, July 20; Louis Armstrong All-Stars, July 27; Tony Bennett, Aug. 3; Tony Martin, Aug. 10; Johnny Mathis, Aug. 17; Teresa Brewer, Aug. 24-31.



The Advance of the new features and the fair in Antwerp of the fair in Antwerp and the fair of the fai





"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

37

CHICAGO—It will be a long, long time before those who were present at the Sixth Annual Chicago Auto-natic Phonograph Bowling League banquet will forget the good time they had. The Belder Stratford Hetel this

harder will forget the good time they had. The Belden - Stratford Hotel, this past Saturday evening, May 24, was the scene of the biggest and gayest banquet ever held by the bowling league members. Officers of the league, Robert E. (Bob) Gnarro, president; Ray Gallet, vice-president; John Oomens, secre-tary and Henry Sochacki, treasurer, can feel extremely proud of this last minute arrangement. It was the very best yet offered by the league to the entire membership of bowlers, their sponsors, their families and friends. This year, as he has every year since the league's inception, Bill Gersh of The Cash Box acted as master of ceremonies. The captains and their teams are: Team. Unractor

naster of ceremonies. The captains and their teams are: Tony Ignoffo, Decca Records; Tony Galgano, Galgano Distributors; Ray Gallet, Paschke Phono Service; Mel Jones, Mercury Records; Al Rice, ABC Music; Paul Brown, Brown's Camp; Bill Nyland, Western Auto-matic Music; Cass Kalas, Amber Music; Marino Pieroni, B&B Novelty; Roy Bauer, Coven Music; Louis Al-banese, Garmisa Distributing; Red Losasso, Singer One-Stop; Bob Holl, Phono Service; Charley Pieri, Gillette Distributing; Henry Sochacki, Star Music and Fred Minter, Gateway Dist.

Dist. Bill Gersh made awards to the fol-

Bill Gersh made awards to the fol-lowing: Winners for "High Individual Aver-age" were Vera Imlau of Mercury Records with the highest average for women in the six year history of the league, 149. For the men, Marino Pieroni of B & B Novelty with a high of 174. "Highest Individual Series" went to Isabel Oomens for the women. She was also given the pin of the Wom-en's Int'l Bowling Congress for this high of 521. For the men the winner was Tony Ignoffo of Decca Records with 629. "High Game" trophies went to

with 629. "High Game" trophies went to Ralph Albamonte of Decca Records who set a new high for the league with 258. The women's winner was Myrtle Sochacki of Star Music with 224.

The "Second Highest Individual Average" went to Isabel Oomens of Amber Music with a new record of 636. For the men Ray Gallet was given the trophy with 174. Ray lost out for first place the very last bowl-ing night. "High Series Handicap" found a repeater this year from Amber Music in the person of Loretta Oomens who came thru with a 636. There was a tie among the men with both Bill Nyland of Western Automatic and Eddie Kapusinski of Mercury Rec-ords coming home with 675. For "High Game Handicap" the Pictured to the left are scenes of

ords coming home with 675.
For "High Game Handicap" the her."
Pictured to the left are scenes of the award presentations and guests enjoying themselves at the dinner table:
1) Team captains pose in a group: Fred Minter, Gateway Dist.; Henry Sochacki, Star Music; Charley Pieri, Gillette Dist.; Bob Holl, Phono Service; Red Losasso, Singer One-Stop; Louis Albanese, Garmisa Dist.; Roy Bauer, Coven Music; Marino Pieroni, B & B Novelty; Cass Kalas, Amber Music; Bill Nyland, Western Automatic Music; Paul Brown, Brown's Camp; Al Rice, ABC Music; Mel Jones, Mercury Records; Ray Gallet, Paschke Phono; Tony Galgano, Galgano Dist.; and Tony Ignoffo, Decca Records.
2) Bob Gnarro makes award to Les Taylor.
3) Bill Gersh, publisher of THE CASH BOX, acting as MC.
4) Officers: Robert E. Gnarro, pres.; Ray Gallet, vice pres.; John Oomens, seey.; and Henry Sochacki, treas.
5) Cissie Gersh makes presentation of the Edith Davis Memorial Award, with Bob Gnarro alongside.
6) High Game Handicap: Mary Lou Fiorito and Jerry Zie.
8) 2nd High Individual Average: Isabel Oomens and Rene Gallet.
9) Upside Down Champs: George Holl and Anne Dacton.
10) High Individual Average: Marino Pieroni and Vera Imlau, congratulated by Bill Gersh.
11) Mary Lou Fiorito gets Edith Davis Memorial Award from Cissie Gersh while her mother and father look on.
12) Triple Game Awards: Tony Ignoffo, Loretta Oomens, Ursula Galgano, and Mary Jane Metzger.
13) Tony Galgano makes award to Les Taylor.
14) High Series Handicap: Loretta Oomens, Bill Nyland and Eddie Kapusinski.

Kapusinski

charming, young Mary Lou Fiorito of ABC won the trophy with a 253. For the men Jerry Zie of Mercury Records took the trophy with a 272. Trophy winners of the "most in-creased average from last year to this year" were Mary Lou Fiorito of ABC for the women and Irv Cairo also of ABC for the men. Both in-creased their averages by 15 points. The "Upside Down (Last Place) Champs" this year were George Holl and Anne Dalton. The last place team was Gateway Distributing. Fred Minter was captain of this team. The other members were: Jane Minter, Vivian Rosen, Stevie Carlson and Ray Henderson.

Minter was captain of this team. The other members were: Jane Minter, Vivian Rosen, Stevie Carlson and Ray Henderson. The "Triplicate Game Awards" (three games in a row with the very same score) went to four people this year. Tony Ignoffo of Decca Records with 171. Loretta Oomens of Amber with 142. Ursula Galgano of Galgano Distributing with 139. Mary Jane Metzger of Decca Records with 135. The women received Women's Bowl-ing Congress pins and the men re-ceived American Bowling Congress emblems to be worn on their shirts for this very unusual accomplishment. The second place team this year was Galgano Distributing. Tony Gal-gano is captain. The team is composed of Ursula Galgano, Charles Alesi, Ed Teski and Wally Maslow. The champs. The Team that took first place this year was Decca Rec-ords. Selman Schulz of Decca is sponsor of this team. Tony Ignoffo is Captain. Other members of this championship team are: Ralph Alba-monte, Mary Jane Metzger, John Nolan and Frank Tutomase. The most outstanding award of the evening, the one that brought com-plet quiet over the entire gathering and all nodded their heads for a moment of prayer in memory, was that made by Cissie Gersh, Women's *Editor of The Cash Box*, in the mem-ory of her friend, Edith Davis. Cissie Gersh, after much delibera-tion by the officers of the league who chose the recipient, gave *The Cash Box' "Edith Davis Memorial Award*' to a very touched and tearful Mary Lou Fiorito. (Edith Davis passed away during this past bowling sea-son). Miss Fiorito's mother and father were also called up during the accent-

away during this past bowling sea-son). Miss Fiorito's mother and father were also called up during the accept-ance of the award. Both had been very well acquainted with the kind and charming Edith Davis. "This award", Cissie Gersh stated, "is not given just for bowling dex-terity. It is, instead", she said, "given to a young ladv who wants to become a great bowler. Who tries hard. But who, at the same time, by her kind-ness, her charm and her ever pleasant personality wins the hearts of all with whom she comes in contact, just as did the late Edith Davis, who was loved and admired by all members of this bowling league and all who knew her."

Most Increased Average: Mary Lou Fiorito and Irv Cairo.
 High Individual Series: Isabel Oomens and Tony Ignoffo.
 Trophies awarded during the evening.
 A partial view of the large gathering.
 Trudy and Ben Coven; Harriette and Lee Brooks; Henry and Molly

Friedman.

Friedman.
20) Tony and Ursula Galgano; Clarice Hall; Theresa Chirchirillo; Mr. and Mrs. Ed Teske.
21) Lola, Cass, Vern, Helen and F. Kalas; Gar Moll; Dorothy and Stanley Matusiak; Pete and Loretta Oomens; Mike and Amy Fiorito.
22) Richard and Earline Weiss; Bonnie and Roy Bauer; Nick and Dorothy Barclay; Mary Lou Mulazzo; Carl, Jennie and Frank Sciackitam; Chuck and Peggy Meyers.
23) Mr. and Mrs. A. Weiner; Mr. and Mrs. C. Wayne; Mrs. Ruth Vrabel; Mr. and Mrs. Ben Block; Mr. and Mrs. Perc Roper; Mr. and Mrs. Henry Sochacki.

Sochacki.

Sochacki.
24) Fred Sipiora; Ed and Helen Script; George, Harry, Helen and Mary Walczak; Guido and Mary Ann Losasso; Irene and Al Gienko.
25) Mr. and Mrs. Albamone; Harry and Mildred Witz; Sol Witz; Jenny Burlak; Mr. and Mrs. J. Novak.
26) Edna Prokop; Auburn Prokop; Jackie and Frank Marra; Anne and Frank Dalton; Harry and Elsie Spring; Kathy and Charles Pieri; Jeanne Pachel

Rachel. 27) Eve and Nat Feinstein; John Montesano; Mary Lou Fiorito; Les Taylor; Millie Taylor; Guido Losasso; Dee Capizano; Irv Cairo; Sybil Cairo;

27) Eve and Nat Feinstein; John Montesano; Mary Lou Fiorito; Les Taylor; Millie Taylor; Guido Losasso; Dee Capizano; Irv Cairo; Sybil Cairo; Al Rice; Anne Rice.
28) Bruno Bywalec; Mrs. Bywalec; A. N. Genovese; Mrs. A. N. Genovese; Julius Mohill; Wayne Mohill; Ed Mohill; Howard Mohill; Jean Mohill; Skip Mohill; Leon Mohill.
29) Mr. and Mrs. Henry Friedman; Ben and Trudy Coven; Richard and Dolores Besterfield; Adiana Oomens; John Smith; Lee and Harriette Brooks.
30) Arlene and Walter Maslo; Antoinette Galgano; Joe, Charles and Jennie Alesi; John Galgano.
31) Mr. and Mrs. M. Pomerance; Mr, and Mrs. E. Swider; Marino Pieroni; Mr. and Mrs. Fred Dries; Bétty Elliott; Pat Kabel; Frank Angeleri 32) Ray, Jayne, Lee, Ernie, Carol and Rene Gallet; Clarence Fisher; Julie Coughlin; Hank and Betty Krueger.
33) Marge Hale; Marie Dus; Andy Kehoe; Helen Bertleff; Jerry Zie; Steve Broda; E. and J. Kapuscinski; M. and M. Jones; I. Epert; Vera Imlau.
34) Larry Ryan; Judy, Helen, George, Marilyn and Robert Holl; Ray and Larraine Chmielewski; Lydia Baxter; Charlotte and George Hughes.
35) Glen and Eleanor Nelson; June and Dick Larson; Frank and Lucille Lantz; Louis Earragena; Arlene Woodall; Katheleen and Ray Abbott.
36) Paul and Ellen Brown; Sally and Ralph Hansen; Charlotte and Jim Fischer; Irene Krey; Irene Fischer; Andy and Isabelle Hesch; Larry and Mary Cooper.
37) Ray Henderson; Sebby and Jack Burns; Bud and Clare Emerick; Jack and Sylvia Ameroso; Ewald and Vi Rosen; Sig and Stevie Carlson; Jane Minter.
38) Bill and Cissie Gersh; Bob Gnarro; Isabel Oomens; John Oomens; Marine Drury: Edwin Hansen: Lee Hansen: Rosemarie Gamble; Bob Gamble;

38) Bill and Cissie Gersh; Bob Gnarro; Isabel Oomens; John Oomens; Marine Drury; Edwin Hansen; Lee Hansen; Rosemarie Gamble; Bob Gamble; Cora Powers.



What? YOU HAVEN'T YET SUBSCRIBED TO

THE CASH BOX 1721 BROADWAY

NEW YORK 19, N. Y., U. S. A.

P.S. (ENCLOSE CHECK FOR \$15.)

New Program Holder Unit For Seeburg Models "V-200" and "VL-200"

CHICAGO - Nate Feinstein, Atlas Music Company, this city, announced that an all visible program holder displaying 200 selections has been designed by Jancor Engi-neering for the Seeburg models "V-200" and "VL-200". Called "The Speed Read Unit", it will permit the patron to scan at a glance and play the tune selected right away.

"The unit is so designed as to leave the mechanism completely exposed", explained Feinstein, "as the design of the 'Speed Read Unit' conforms exactly with the contour of the 'V-200' and 'VL-200'. This is a real factory

John Christopher **Dies Suddenly**

NEW YORK — The trade here was shocked with the sudden death of John J. Christopher (Christofano) on Tuesday, May 27, as a result of a heart attack. He was 46 years old. Christopher had been associated with some of the largest arcades in the East, mainly on the main stem of New York City's amuse-ment and theatrical streets, as well as on the Jersey shore. In addition, he was interested in a number of other enterprises. He leaves a wife, Roni; three children, Lydia, Maria and Jef-ferson; a brother Dan; and sis-ters Lucy Nicolosi, Tessie Puc-cillo, and Rose Carcone. Intern-ment was at Calvary Cemetary.

ment was at Calvary Cemetary.



4242 FILLMORE ST.

CHICAGO 24, ILL.

type unit that takes only 5 to 10 minutes to install, and leaves the machine completely intact. Nothing is removed and the machine becomes in effect a 2 in 1 model, as it can be a drum machine in some locations, and an all visible program machine in other locations.

"Those who have seen this new unit are enthusiastic," concluded Feinstein, "as a new look means new interest and new income."

Feinstein stated that the unit will be available at most Seeburg distributors.



Meeting Dates

Music Operators' Associations

June 2-California Music Merchants' Association Place: 311 Broadway, Oakland, Calif.

- 2-United Music Operators of Michigan Place: Fort Wayne Hotel, Detroit, Mich.
- 3-West Virginia Music Operators' Assn., Inc. Place: Ruttner Hotel, Charleston, W. Va. (12:30 Luncheon & Board of Directors Meeting)
- 4-Music Operators' Society of St. Joseph Valley Place: Carl Zimmer's Office, 130 N. Ironwood Dr., Mishawaka, Ind.
- 5-Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General)
- 5-California Music Merchants' Association Place: Sacramento Hotel, Sacramento, Calif.
- 5—Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Blvd., Youngstown 12, Ohio (General)
- 9--Tri County Juke Box Operators' Association Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.
- -Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N.Y.
- **10—California Music Merchants' Association** Place: Fresno Hotel, Fresno, Calif.
- 11-California Music Merchants' Association Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
- 11-Western Massachusetts Music Guild Place: Chalet Restaurant, West Springfield, Mass.
- 12-California Music Merchants' Association Place: U. S. Grant Hotel, San Diego, Calif.
- 12-Music Operators' Association of Massachusetts Place: Beaconsfield Hotel, Boston, Mass.
- 14-New York State Operators' Guild Place: Grossinger's Hotel, Grossinger, N. Y. (Annual Banquet)
- 18—Automatic Equipment and Coin Machine Owners' Assn., Inc., Indiana
 - Place: Room 24, 550 Broadway, Gary, Ind.
- 18-Eastern Pennsylvania Amusement Machine Assn. Place: General De Kalb Inn, 2519 De Kalb Street, Norristown, Pa.
- **19—Eastern Ohio Phonograph Operators' Association** Place: 4104 Rush Boulevard, Youngstown 12, Ohio (Executive Board)
- 19-Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (Executive Board)
- **30—Central State Music Guild** Place: 805 Main Street, Peoria, Ill.

Attention: Operators' Associations

Associations desiring listings in this column, please write to THE CASH BOX, 1721 Broadway, New York 19, N.Y.

The Cash Box

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The provide a second the second of the second secon spends most of her time these days in a dental chair. But just wait until you see the results !!! Saw Trudy's son, Jeffrey Coven, at the MOA dinner dance. This boy is Hollywood material. A really handsome lad. And girls he looks just peachy dreamy driving his new Corvette sports car.

Marge Kraft of Decca Records tells me she would be lost without her assistant, Mary Jane Metzger. . . . Nice to see Marie Genovese looking so very happy.... Mrs Isabel Oomens is still winning trophies for her bowling skill.

This gal just wins and wins. . . Always so nice to talk to pretty Jane Gallet. . . . Started over to say "hello" to the beautiful Mollie Friedman at least five or six times. But just never made it. Mollie, a "big hello" to you, via this column. You're still the best looking Grandma in Chicago. . . . I'm sorry Marine Druri couldn't bowl this season. She cut her finger and was told not to use her hand until the cut healed completely. . . . Glad to see Ursula Galgano walk off with two trophies. Ursula sure is one pretty gal. . . . Loretta Oomens also won two trophies. . . Myrtle Sochacki was simply overwhelmed with her award.

Johnny Oomens kept telling me that this was the biggest crowd that had ever yet attended one of the bowling league banquets. . . . Everyone seemed to be having such a very good time. . . . Some of the gals I noted around me were Cyril Cairo, Millie Taylor, Isabella Hersh, Ann Rice, Melvina Jones Judy, Marylin and Helen Hall, Lydia Baxter, Sally Hansen, Irene Krey, Mary Cooper, Ellen Brown, Anne Dalton, Elsie Spring, Kathy Pieri, Jeanne Rachel, Helen and Mary Walczak, Mary Ann Losasso, Peggy Meyers, Earlene Weiss, Dorothy Barclay, Eleanor Nelson, June Larson, and so many, many others, please forgive me if I've missed some of you. I'll try, at next year's Bowling League banquet, to remember every name. . . . I do hope that all of you bowlers enjoy a marvelous summer.

Award To Al Wertheimer



BUFFALO, N.Y .- Al Wertheimer, president of Davis Distributing Corporation, main office in Syracuse, received an award in recognition of outstanding service to the New York State Restaurant Liquor Dealers Association at the recent convention held at the Hotel Lafayette, here.

Pictured herewith, Mrs. Anthony Vicsiglio (left) and Leonard E. Friedlander (far right) counsel to the state association, point to the mementoes received by Anthony Visciglio, president of the association, (keys to the city from the mayor) and Al Wertheimer (third from left).

J. A. Weinand Resigns From Williams To Head New **Vending Magazine**



J. A. (ART) WEINAND

CHICAGO — J. Arthur Weinand resigned from Williams Manufactur-ing Company, this city, with the blessings and best wishes of Harry Williams, Sanı Stern, Sam Lewis, Sam Berger and all the other executives and engineers of this noted fac-tory, to take over an executive posi-tion on a new magazine, "Vending $A \sigma e^{r}$ "

Age" "For some years now", Weinand stated, "I have been carefully anal-yzing the future trends of this in-dustry. I have come to the definite and absolute conclusion that automatic merchandising has reached its true stature in the world of automatic vending."

vending." "What is most important, it defi-nitely is leading the way, in this forthcoming age of automation and lack of sufficient manpower, to sales leadership in merchandising. This is the 'Vending Age'. This is the ulti-mate. The only answer to better, more efficient money-saying merchandismate. The only answer to better, more efficient, money-saving merchandis-ing for all outstanding producers of any and all vendable products de-sired and purchased by the general public for all its needs. "This new magazine, 'Vending Age' will open an entirely new era for all

the industry. It will point the way to the new ideas, the new purpose, the new efficiency, and the new methods which go into making this the 'vend-ing age' for all the world's great merchandisers. "It will be colorful. It will be pow-erful in its editorial content, and readers' service. It will be explicit in bringing to the fore the new plans which are yet ahead for this great and growing 'vending age'. "Weinand previously was associated with the Rock-Ola Manufacturing Corporation for over sixteen years as Vice-President in charge of Sales, and was Vice-President of Exhibit Supply Company for three years be-fore joining the Williams' organi-zation.



WORLD WIL	E-Selection:	Quality: value:				
Exclusive Dist ILLINOIS — INDIANA GAMES' DOUE THE FINEST UPRIGHT GA TODAY! ORI	MISSOURI for BLE SHOT AME ON THE MARKET	WANT TO BUY FOR CASH All Types UPRIGHT FREE PLAY GAMES				
5-BALL	GAMES	See Our Complete Line of ROCK-OLA				
4-PI. MAJESTIC 395 4-PI. REGISTER 275 4-PI. SCOREBOARD 175	CRISS \$310 SILVER 275 WORLO CHAMP 245 ROYAL FLUSH 225	PHONOGRAPHS ON DISPLAY IN OUR				
4-PI. SUPER JUMBO 245 2-PI. CONTINENTAL CAFE 275 2-PI. SUPER CIRCUS 375 2-PI. FLAGSHIP 255	ACE HIGH 195 AUTO RACES 185 RAINBOW 175 CLASSY BOWLER 165	SHOWROOMS NOW! 200-120-50 Selections				
2-PI. FAIR LAOY 245 2-PI. SEA BELLES 225 2-PI. TOREADOR 210 2-PI. BALLS-A-POPPIN' 145 2-PI. GLADIATOR 195	OERBY OAY 155 HARBOR LITES 145 SLUGGIN' CHAMP 145 FRONTIERSMAN 145 JIGSAW 235	FISCHER Slate Top				
2-PI. MARATHON 175 2-PI. TOURNAMENT 165	TWIN BILL 125 REGATTA 85 WONDERLAND 95 GYPSY QUEEN 95	6-POCKET POOLS BRAND NEW—				
2-PI. PICCADILLY 155 BASEBALLS	PHONOGRAPHS	LOW, LOW PRICE! Exclusive Oistributors in Illinois —Iowa—Indiana—Michigan				
 NEW Wms. SHORTSTOP NEW Bally BIG INNING NEW KEENEY LEAGUE LEAOER Wms. 1957 BASEBALL \$325 	ROCK-OLA 1455-S, 200 Sel. \$695 ROCK-OLA 1454, 120 Sel. 595 SEEBURG HF-100J 725 725 SEEBURG HF-100R 625	SPECIAL! Bally SKILL ROLLS \$275 EA. Bally ALL STAR				
Wms. 4-BAGGER 245 Wms. KING OF SWAT 195 United Star Slugger 225 United Super Slugger 195 Chicoin Home RUN 95	SEEBURG M-100C 425 SEEBURG M-100B 325 SEEBURG M-100A 145 SEEBURG HF-100JL 745	BOWLERS \$325 EA. Genco 2-PI. SKILL BALLS \$115 EA. Wms. 6-PI. ROLL-A-BALL \$125 EA.				
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The Cash Box



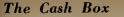


With a short week and a long weekend to celebrate Decoration Day, everyone on coinrow was pushing at top speed. Added shipments to coinmen demanding delivery needed for the holiday created further pressures. Many of the wholesalers were planning on a three day holiday. Operators visiting along the street rushed from one wholesaler to another, picking up needed supplies for the weekend. Now, if they get a break with some warm sunny days (which they need because of the terrible weather we've been having for the past several weekends) there'll be a lot of smiling, happy faces on coin-row next week. row next week.

row next week. * * * * * * * The trade stunned by the sudden death of John (Christopher) Christo-phano of a heart attack on Tuesday, May 27. John was only 46 years old. Over the years, John, together with his brother Dan, and other partners, owned some of the largest arcades in New York City and on the Jersey shores. . . . "Senator" Al Bodkin on the street, spreading good cheer. . . . Barney (Shugy) Sugerman, Runyon Sales, advises sales of AMI phonos and Bally games going along at a steady pace, with Bally's "Space Gunner" and "Big Inning" getting a big play. Myron, Shugy's son, will not spend the summer months helping out at Runyon, but will utilize those weeks studying to facilitate his graduation from Bucknell University the next year. Shugy and the missus, Mollie, together with Mr. and Mrs. Irving Kaye and Mr. and Mrs. Dave Stern will spend the Decoration Day holiday traveling thru Canada. . . Bob Luttman, that handsome, low shooting golfer, moaning be-cause he can't get to a golf course—"just too busy on the route", he advises. . . . Richard Wenzel, Kingston, N. Y. op, makes the rounds of coinrow. "Business good", he smiles. "It has to be good. I have 8 kids to feed, ranging from 3 to 17 years. . . . Meyer Parkoff, Atlantic New York Corp., reports sales of Seeburg phonos very good, with ops showing keen interest in Seeburg's. new cigarette vendor. Meyer will be in Hartford, Conn., on Sunday, June 1, to attend the wedding of Mac Perlman's son Bert. Murray Kaye, who had planned on a weekend in the country with his family, had to cancel out. His boy came up with the measles the early part of this week, and then his younger daughter caught it on Tues. So he'll stay at home. * * * *



Les Bruns, Fargo, N. D., never passes up a ride to the cities, especially if it's just for a day. Les making a fast trip around the jobbers and then back home. . . . Chas. Rose, Fargo, N. D., visiting relatives in Hammond, Ind., and Calumet, Ill. Will be gone about a month. . . . Jack Tomar, Two Harbors, Minn., got his limit of fish on opening day last week. . . . Opening day last week end had many of the operators at their favorite fishing spot, and the reports were that fishing was at its best. Had several invites but couldn't get away. . . . Congratulations to Bill White, parts manager at the Sandler Dist. Co. Bill got married Sat., May 24. Ceremony was held at Spirit Lake, Iowa. . . . Al Thoelke, United Mfg. Co. service engineer in town for the week. Al does a wonderful job in service for the operators, and they are always happy to see him. . . . Amos Miller, Spooner, Wis., in town for the day, and reports that he looks for a good summer business around his resort locations. . . . Frank Coubal, Bloomer, Wis., in town for the day making the rounds. Frank was saying that his collections this month have picked up quite a bit. Looks for a nice summer business. . . The San Francisco Giants and the Chicago White Sox played an exhibition game in Minneapolis last week and it brought in quite a few operators from the Dakotas, Minnesota, and surrounding areas. . . . Joe Weber in town for the day, stopped in to say hello. Joe was in to see the new Zenith line of T. V. . . Bob Cross, Jackson, Minn., in town for the day to pick up his record supply, and then on his way home. . . . Fred Keiser, Berthold, N. D., is very busy farming now. Fred owns several hundred acres of farmland and will be busy now until fall of the year. . . Amos and Danny Heilicher of Mpls. have their cruiser out on the like and are looking forward to some nice weekends of boating. . . . Orville Willett, Lemmon, S. D., is expand-tion some nice weekends of boating. . . . Orville Willett, Lemmon, S. D., is expand-sec'y of the South Dakota Operators A







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who seem to be working 'round the clock to meet demand they are enjoying. ... Wally Finke speeding off for a weekend of fun while Joe Kline advises he's going to enjoy some rest and quiet. First Coin a busy beehive of busi-ness during the week and Joe feels a weekend of rest ain't gonna hurt him

Wally Finke specific off for a weekend of fun while Joe Kline advises he's going to enjoy some rest and quiet. First Coin a busy bechive of business during the week and Joe feels a weekend of rest ain't gonna hurt him one little bit.
With a short week ahead of them everyone over at World Wide was busier than they'd been in weeks. Joel Stern dashing from here to there and back again. And on the phones hour after hour. "We're trying our best", Joel said, 'to satisfy everyone, even tho this is a shorter to working week." . . . Nice letter from friend Sammy Weisman of Baltimore. (Aside: Sam, we'll do our best to take care of your request). . . . George Jenkins, 8th Vice resident of Bally, in a new office, fixing it up to match his deires. Herb Jones also in new and larger offices. . . With the golfing season under way, guys who shoot in the 70's, like Len Micon of World Wide, take 6ff for ays of chasing that elusive little pellet. Which reminds, wonder how Herb Oettinger's golf game is these week and ? And how's about Vincent Shay who plays a steady game of golf? (Time for the golfers to start reporting in to us).
HAPPY BIRTHDAY THIS WEEK TO: Irving X. Morris, Newark, N. J. . . Charles S. Charle, Springfield, Mo. . . . George L Garavasios, Miami, Fla. . . . Mike Rice, Oklahoma City, Okla. . . Harry Starter, Mim, Fla. . . . Russell J. Coon, Chicago, Ill. . . . George L. Caravasios, Miami, Fla. . . . Mer Arnold, Hannibal, Mo. George A. Brown, San Francisco, Cal. . . Alan Dibble, Kelso, Wash. . . . Fred C. Crawford, Kirksville, Mo. . . . George Heels, Caravasios, Masmi, N. Steil, Chattanooga, Tenn. . . John S. Colucci, Water, Tury, Conn. . . Owen J. Mullininx, Jr., Savannah, Ga. . . . Herry Zeichner, Nrew York, N. Y. . . . Meatren, Galveston, Tex. . . James Y. Stone, Dalas, Tex. . . Charles M. Rishor, Peterborough, Ont., Canada. Danel Heilicher, Minneapolis, Minn.



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United Music Ready For Volume Sales



JACK MITNICK

CHICAGO — Jack Mitnick, exec-utive vice-president of United Music Corporation, this city, is as busy as the proverbial paper-hanger, according to reports coming out of the big United Factory. Ever since the first showing of the new United "UPB-100" phonograph at the recent MOA convention, operators and distributors have been pressing Mitnick for price and delivery data. However, at this time, Mitnick is unable to give a definite price schedule, but feels confident that both price and delivery information will be made public within the next few weeks.

Mitnick urged coinmen who have not already contacted United, to do so as soon as possible in order to get the facts in advance. "In other words,"

Mitnick said, "to insure earliest shipment, now is the time to put in your request for complete data, because, as it stands right now, the United organization is really getting set for volume production with deliveries planned on a first-come-first-served basis."

Wallace Opens Branch

LUBBOCK, TEX. — Allen Wallace, The Wallace Distributing Company of Mineral Wells, announced the open-ing of a branch office at 607 Broad-way, this city. W. O. Wilborn, who with Wallace are owners of the Wal-lace company, will be in the Mineral Wells office. The firm is a distributor for AMI phonographs in West Texas and Southern New Mexico. It also whole-sales all other coin operated equip-ment.

ment.



E. L. Certain, Jr. recently returned from a vacation in Chicago. . . . Joe and Leonard Matassa, American Dist. Co., spend their spare time fishing at Lake Texoma. . . . Sorry to hear that Bert Hunter, Big D Music Co., has a broken toe. . . . Carl French is the new service manager for Commercial Music Co. . . . Gene Williams' son, David, is being graduated from high school this week in Ft. Worth. . . . R. B. Williams is planning the weekend at Posum Kingdom. . . Jack Eskew, Commercial Music Co., reports a fine reception for United's "Shuffle Alley". . . . Congratulations to Rudy Castro of RCA, proud new papa of a baby boy. . . . David Eisenlohr, record depart-ment manager for RCA-Victor, is in Los Angeles for RCA Convention. . . . Norman Gamel is back working for Bob De Priest. . . . The Five Masks, a group of youthful rock 'n' roll singers who hail from the Dallas area, opened an engagement at the Colony Club Monday night. The quintet, already promised a spot on the Dick Clark TV extravaganza, records for the Jan label. . . Bob DePriest entertained the Texoma Ski Club last weekend at Lake Texoma. . . . Weldon Denton is vacationing in Canada and upon his return will attend the Indianapolis races. . . . Our condolences to Leonard Coleman, whose father passed away. . . . Tom Chatten, R. Warncke Co., says that business is very good with his company's AMI model "1". Chatten is spending this weekend picking strawberries at his Lake Texoma cabin. . . . Visitors along coinrow last week included: A. S. Lockhead, Terrell; Jack Sprott, Temple; James Moseley, Paris; Maurice Terry, Ft. Worth; Mr. Jack-son, Longview; Dick Quam, Henderson; Kenneth Rowe, Idabel, Okla; Jiggs Hamilton, Ft. Worth; Mrs. Jake Moorhead, Arlington; Buna Carr, Corsicana; Drew Osborn, Ft. Worth; and Henry Adams, Coleen. . . J. G. Murray, A'Murco Music Co., is leaving June 10 for a 3-week vacation. E. L. Certain, Jr. recently returned from a vacation in Chicago.

The Cash Box

Page 69 June 7, 1958 **CLASSIFIED ADVERTISING SECTION CLASSIFIED ADVERTISING SECTION** WANT — A.M.I. Phonographs for re-sale; quote models, condition and lowest cash prices. HASTINGS DISTRIBUTING COMPANY, 6100 WEST BLUEMOUND ROAD, MIL-WAUKEE 13, WISCONSIN. (Tel. BLuemound 8-6700). FOR SALE—Sun Valley \$575; Big Show \$250; Wms. Four Bagger \$225; Wms. King Of Swat \$135; Genco State Fair Gun \$250; Bally Jumbo Shuffle \$325; United Targ-ette \$75. GLOBE AUTOMATIC VENDING CO., INC., 291 WATER STREET, QUINCY 69. MASS. (Tel. MAYflower 9.0010) WANT — Distributors. New release "Run Big Feet Run". Number 701. WANT VERRO RECORDS, 12 WEST GARFIELD BLVD., CHICAGO 9, ILLINOIS. -45 RPM Records, new or WANT -ANT — 45 KPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMJTAGE, CHICAGO 39, ILL. (Tel.: DIckens 2-7060). MAyflower 9-0010). WANT-Late Model Phonographs for WANT --- Chicago Representative desires new musical lines. AL CARhighest trades on new A.M.I. models VER, BOX 366, PALOS HEIGHTS, 1-120E, I-200E, I-100M, I-200M. FOR SALE — Key West \$295; Big Show \$245; Nite Club \$210; Broad-ILLINOIS. Also need late model Bally Bingos. CENTRAL DISTRIBUTORS, INC., WANT — Have permanent, full-time job open for Music and Pin Game Mechanic. Write, via Air-Mail, for application form. MUSIC, INC., BOX 1234, FAIRBANKS, ALASKA. (Tel. 5084). way \$160; Beach Beauty \$110; 2315 OLIVE ST., ST. LOUIS 3, Miami Beach \$95; Gay Time \$75; MO. (Tel. MAin 1-3511). WANT — Attention Everyone in the Coin Business. We want Arcade Equipment and all the Bally and United Bingos you have. Plenty of \$\$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334 NORTH BROAD ST., PHILADEL-PHIA PA Starlet \$70; Variety \$60; Gayety \$50; Dude Ranch \$25; Beauty \$25; Beach Club \$30. One-Third Deposit. GENERAL DISTRIBUTING CO., WANT-Used 45 RPM Records, any 1609 ORLEANS AVE., NEW ORquantity. Not over 6 months old. No R & B. We pay up to 17ϕ . KAY WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: Union 1-7500). LEANS, LA. (Tel. TU 6729). ENTERPRISES, 1011 FIFTH ST., PHIA, PA. MIAMI BEACH, FLA. (Tel. JE FOR SALE — Routes in Missouri, Oklahoma, Arkansas. On routes, Phonographs, Bingos, Pin Balls, Bowlers, Guns. From 20 to 80 Thousand. We have all types Coin Machines. Send for list. C & W DISTRIBUTING CO., 400 MAIN ST., GALENA, KANSAS. (Tel. #400). 8-2822). WANT — Late Model Bingos. Send List and Prices. HALLGREN DIS-TRIBUTORS, 1626 3rd AVE., MO-ANT—Shuffle Alleys (most espe-cially United Team) and late Bing-os. Will prepay crates for pack-ing. FOR SALE—Close out brand new original crates Bally All Star Deluxe Bowlers, Twenty Peppy Clown, Ten Chicago Coin Steam Shovel. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN ST., ALLSTON, MASS. (Tel. AL-gonquin 4-4040). WANT-WANT — County Fairs, Steeplechases, Coney Island, Futurity, Bally Con-trol Motors, Turf King Glasses. FOR SALE—Seeburg M100A with 45 rpm conversion \$195; Circus \$275; Mystic Marvel \$99; Stagecoach \$150; Balls-A-Poppin \$145; Derby Day \$165; Tahiti \$25; Hot Rods \$25; Surf Club \$50; Beach Club \$50. DISCO, INC., 835 31st ST., LOS ANGELES 11, CALIFORNIA. (Tel. ADams 4-9616). LINE, ILLINOIS. WANT—Cash! Highest Cash Paid For Chicago Coin Blinkers, Bull's Eyes; United, Genco, Williams Guns and Baseballs; 6 Kerney Flicker Pools. ALLIED COIN MACHINE, 886 MIL-WAUKEE, CHICAGO 22. ILL. (Tel. CAnal 6-0293). FOR SALE—Amazing Values On Brand New Rock-Ola 1455, 200 Selection, 45 Rpm Phono. Also All Other Late Model Phonos Available At Very Low Prices. Authorized Rock-Ola Fac-tory Distributors. SEACOAST DIS-TRIBUTORS. INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel. Blgelow 8-3524). ANT—All Shuffle Alleys from Fire-ball, Lightning and Rocket up. Sun Valleys and Showtimes will pay high-est dollar or will trade for Genco and Chicago Coin Ski Balls. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND, OHIO. (Tel. SUperior 1-4600). WANT-Will accept 1 to 10 Games WANT—Phonograph Records—made before 1940, dealers or juke box stock or private collections. Will pay \$150 to \$300 per thousand. Some of the labels wanted are Brunswick, Vocalion, Paramount, Gennett, Meletone, Victor, etc. JACOB S. SCHNEIDER, 109 W. 83rd ST., NEW YORK, N. Y. (Tel.: TR 7-9147). WANTas trade against new Wurlitzer Phonographs. SANDY MOORE DIST. CO., 599 TENTH AVENUE, NEW YORK 36, N. Y. FOR SALE—Brand new in original factory crate, 1 Wurlitzer 2000, \$845. Like new: 2 Williams Peppy's \$295 ea.; 2 Lord's Prayer Vendors \$245 ea. Factory Reconditioned: Exhibit Ringer Balls \$95 ea. BI-LOTTA DIST. CO., 224 NORTH MAIN STREET, NEWARK, NEW YORK. (Tcl.: DEerfield 1-1855). WANT—Records, all speeds, quantity. Also record accessories, needles, tapes, etc. Please give full details first contact to avoid delay and as-sure quick deal. HARRY WAR-RINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUdlow 8.8310) WANT — To Purchase 5,000,000 Sur-plus Records, All Speeds. We Pre-fer Large Quantities and Will Buy For Cash. Top Prices Offered. Write Or Phone, Collect—RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel.: GEneral 2-1650), JESSE SELTER, PRES ANT—Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN OR SANDY MOORE. SANDY MOORE DIST., 240 E. MERRICK RD., FREEPORT, L. I., N. Y. WANT-8-8310). PRES. FOR SALE — Bally: All Star Bowler \$395; Bowling Lane (11') \$550; ABC Bowler \$350; United: 11' Bowl-ing Alley \$535; ChiCoin: Bowling League (11') \$545. MOHAWK SKILL GAMES CO., 67 SWAGGER-TOWN ROAD, SCHENECTADY 2, NEW YORK. (Tel. FRanklin 7-2162 or 4-7549). WANT--United Jumbo Bowlers. State quantity, price and condition in first letter. LEWIS & FOLLETT MUSIC CO., 180 SO. HOWARD, SPOKANE 4, WASH. (Tel. MA 4-8585). WANT—Juke Box Operators. If you want a steady outlet for your used records (No One Shot Deals), Call or Write MARLIN RECORDS DIST., 824 WILLARD ST., NORTH BELLEMORE, L. I., N. Y. (Tel. CAstle 1-0556). WANT—Will pay cash for late model Juke Boxes and late model Amuse-ment Machines. Send list. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-5100). WANT—Mills Panorams. Also Parts. Advise Best Price. WESTERN DIS-TRIBUTORS, 3126 ELLIOTT AVE., SEATTLE. WASHINGTON (Tel. GArfield 3585). WANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel. BELTMORT 5.2881) FOR SALE—14 Ft., 2 Pc. United Bowlers, A-1 Condition. TOLEDO COIN MACHINE EXCHANGE CO., 814 SUMMIT ST., TOLEDO, OHIO. (Tel. ADams 8624). WANT - Late Model Phonographs. Sky High Trades On New Rock-Ola 200 DeLuxes and Standards. J. ROSENFELD CO., 4701 WASHING-TON, ST. LOUIS 8, MO. (Tel.: FOR SALE FOrest 7-6730). (Tel.: BElmont 5-2881). FOR SALE—Records!!! 5¢ over whole-sale, and labe!. Free title strips. Quiek service. New accounts, token deposit with order. We also pur-chase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel.: OLympia 8-4012, 4013). FOR SALE — Chicago Coin Roeket Shuffles, Write; United and Keeney 14 ft. Bowlers \$435; Bally Big Show \$275; Night Club \$195; Miami Beaeh \$100; Gay Time and Big Time \$85. 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The Cash Box

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- FOR SALE Seeburg M100 A, 78 R.P.M., \$180; Seeburg M100 A, 45 R.P.M., \$275; Pinball and sorted Locks 25¢ ea. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. (Tel. NE 5-1443).

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FOR SALE-Williams Deluxe Baseball \$65; Williams King O' Swat, \$165; Williams Four Bagger \$265; Williams 1957 Baseball \$335; Genco 2-player Skee Ball \$125;~Williams 6-player Skee Ball \$169.50; Exhibit Ringer Ball \$50; Bally All Star \$275; Bally All Star Deluxe (New) Write; Williams Soccer Kick Off (New) \$295; Williams Ten Strike (New) \$425; Top Hat \$350; Gottlieb Gladiator \$175; Gottlieb Flying High \$50; Williams Spitfire \$45; Williams Cross Fire \$295; State Fair Gun \$225; Bally Target Roll (New) \$295. LAKE CITY AMUSE. CO., 4533 PAYNE AVE., CLEVELAND, OHIO. (Tel. HE 1-7577).

FOR SALE - Gottlieb Scoreboard \$160; Balls-A-Poppin' \$140; National 9 ft. Shuffleboard \$95; AMI "A", "B", "C", converted 45 rpm, \$115, \$135, \$150; Pumper Pools (new slate) \$80. H. BETTI & SON, 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UNion 3-8574).

FOR SALE-Marble Queen \$85; Sluggin' Champ \$160; Lovely Lucy \$90; Keeney Club Bowler, 8" Pins, 10 Player \$100 (like new); Wms. Super Pennant Baseball \$100; Ex. Sport Gallery \$125. WANT-Bingos and 5 Ball Novelty Games. NOBRO NOVELTY CO., 142 DORE ST., SAN FRANCISCO 3, CALIF. (Tel. MArket 1-5438).

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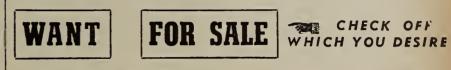
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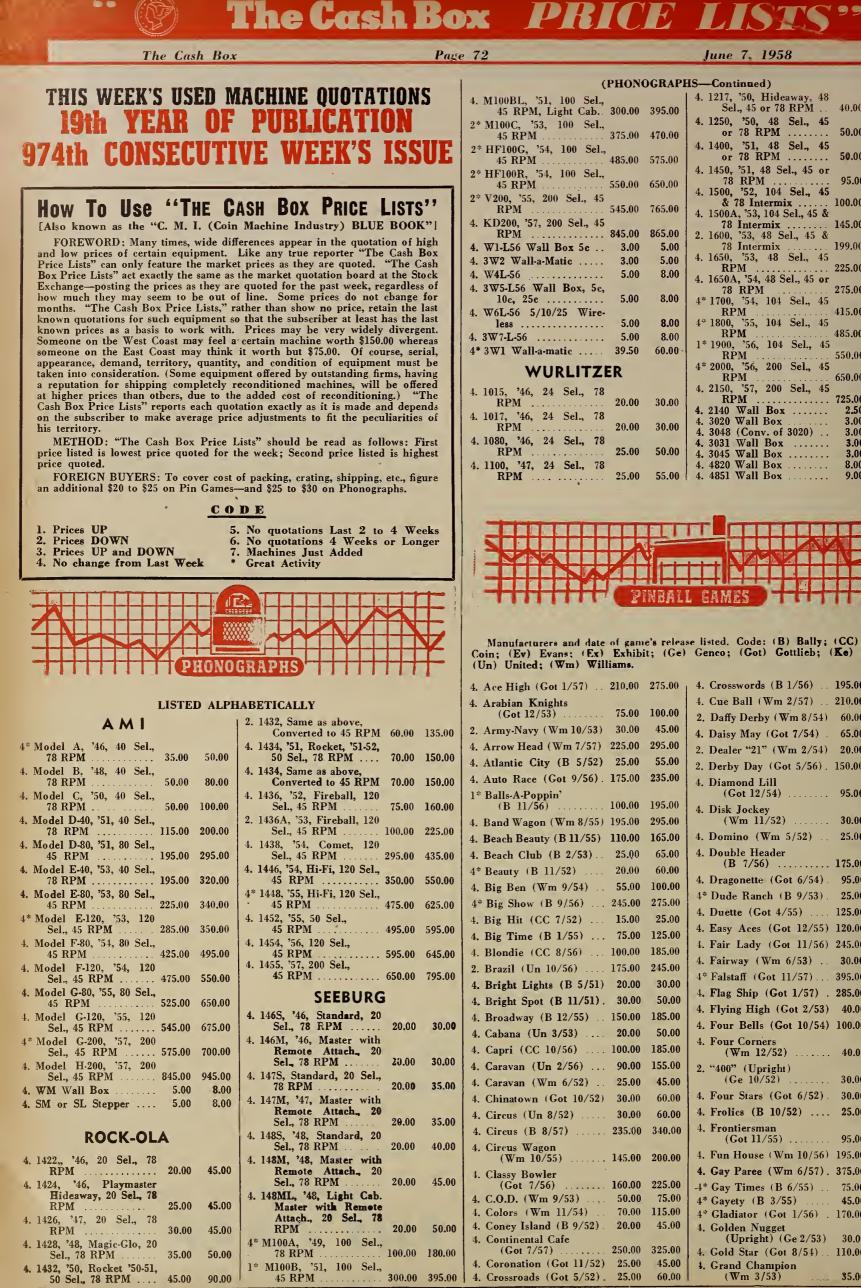
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	(OII) OIIItou, (IIII) IIIIIIIII			
	4. Ace High (Got 1/57) 210.00	275.00	4. Crosswords (B 1/56)	1
	4. Arabian Knights		4. Cue Ball (Wm 2/57)	2
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.00	4. Broadway (B 12/55) 150.00) 185.00	4. Four Bells (Got 10/54)	
	4. Cabana (Un 3/53) 20.00	50.00	4. Four Corners	-
	4. Capri (CC 10/56) 100.00) 185.00	$(Wm \ 12/52) \ldots$	
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.00	4. Circus (Un 8/52) 30.00	60.00	4. Frolics (B 10/52)	
.00	4. Circus (B 8/57) 235.00	0 340.00	4. Frontiersman (Got 11/55)	
.00	4. Circus Wagon		4. Fun House (Wm 10/56)	
	(Wm 10/55) 145.00	0 200.00		
.00	4. Classy Bowler (Got 7/56) 160.00) 225.00	4. Gay Paree (Wm 6/57).	
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.00	$\begin{array}{c} (Got 1/51) \dots 250.00 \\ 4. \text{ Coronation } (Got 11/52) & 25.00 \\ \end{array}$		4. Gold Star (Got 8/54) 4. Grand Champion	1
.00	4. Crossroads (Got $5/52$). 25.00		(Wm 3/53)	

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78 RPM

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90.00

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45.00

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Sel., 45 or 78 RPM 40.00	100.00
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or 78 RPM 50.00	100.00
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or 78 RPM 50.00	150.00
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78 RPM	165.00
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78 Intermix 145.00	250.0 0
2. 1600, '53, 48 Sel., 45 &	
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ot 11/57)... 395.00 435.00

Got 1/57) . 285.00 325.00

..... 40.00

30.00

30.00

25.00

95.00

45.00

30.00

35.00

. 170.00

(Got 5/56). 150.00 185.00

195.00 240.00

210.00 245.00

95.00 125.00

65.00

30.00

25.00

95.00

25.00

30.00

125.00 180.00

100.00

130.00

55.00

45.00

35.00

240.00

160.00

185.00

55.00

70.00

55.00

40.00

50.00

60.00

150.00

220.00

90.00

45.00

70.00

140.00

220.00

75.00 125.00

140.00

60.00

The Cash Box

4. Big Tent (Ke 12/56).. 250.00 325.00

4. Circus (Au 5/56) 235.00 265.00

4. County Fair (Au 3/57) 265.00 325.00

4. Gun Smoke (Ga 5/56). 315.00 325.00

(PINBALL GAMES—Continued)

I

The Cash Box

(.	PINBAI	LL GAM	ES—Continued)	
4. Grand Slam (Got 4/53)	35.00	60.00	4* Royal Flush (Got 5/57) 225.00 285.00	
4. Green Pastures			4. Saddle and Turf	
(Got 1/54)	50.00	100.00	(Ev 10/53) 85.00 160.00	
4. Gun Club (Wm 11/53).	35.00	85.00	4. (Club Model) 100.00 165.00	
4. Guys-Dolls (Got 5/53).	30.00	80.00	4* Scoreboard (Got 4/56) 155.00 225.00	
	50.00	00.00		
4. Gypsy Queen (Got 2/55)	100.00	170.00		
	30.00	40.00	4* Sea Belles (Got 8/56) 225.00 285.00	4. Bally Vict
4. Handicap (Wm 6/52).			2. Shamrock (Wm 1/57). 195.00 230.00	(5/54)
4. Happy Days (Got 7/52)	25.00	50 .00	4. Shindig (Got 10/53) 50.00 100.00	4. Bally Char
4. Harbor Lites	145 00	175.00	4. Show Boat (Un 12/52) 40.00 60.00	Bowler
(Got 2/56)	145.00	175.00	4* Show Time (3/56) 325.00 425.00	4. Bally Jet I
4. Havana (Un 2/54)	20.00	80.00	4. Silver (Got 10/57) 275.00 325.00	4. Bally Rock (8/54)
4. Hawaii (Un 6/54)	25.00	80.00	4. Silver Chest (Upright)	4. Bally Mys
4. Hawaiian Beauty			(Ge 4/53) 40.00 65.00	(12/54)
(Got 4/54)	90.00	110.00	4. Silver Skates (Wm 2/53) 30.00 60.00	4. Bally Mag
4. Hayburner (Wm 6/51).	25.00	40.00	4. Singapore (Un 10/54). 25.00 80.00	(12/54)
4. Hi-Fi (B 6/54)	25.00	90. 00	4. Skill Pool (Got 8/52) 20.00 50.00	4. Bally Blu
4. Hi-Hand (Wm 6/57)	175.00	225.00		(3/55)
4. Hot Diggity (Wm 8/56)	180.00	2 35.0 0	4. Skyway (Wm 8/56) 50.00 100.00	4. Bally Gol
4. Ice-Frolics (B 1/54)	40.00	85.00	4. Slugfest (Wm 3/52) 25.00 40.00	(3/55) 4. Bally AB(
4. Jalopy (Wm 8/51)	25.00	40.00	4* Sluggin' Champ	(7/55)
		125.00	(Got 4/55) 100.00 175.00	4. DeLuxe
4. Jockey Club (Got 5/54)	70.00		4. Smoke Signal	4. Bally Con
4. Jolly Joker (Un 11/55)	50.00	120.00	(Wm 10/55) 110.00 150.00	4. DeLuxe
4. Jubilee (Got 5/55)	200.00	250.00	4. Snafu (Wm 12/55) 115.00 180.00	4. Bally Jum
4. Jumping Jacks (Upright)			4. Southern Belle	(9/55)
(Ge 12/52)	20.00	30.00	(Got 6/55) 130.00 175.00	4. Bally Kin
4. Key West (B 12/56)		335.00	2. South Seas (Un 5/56) . 135.00 245.00	(9/55)
4. Kings (Wm 8/57)	225.00	295.00	2. Spitfire (Wm 2/55) 45.00 110.00	4* Bally ABC Lane (1
4. Lady Luck (Got 9/54)	80.00	145.00	4. Spot Lite (B 1/52) 25.00 50.00	7. Bally Strik
4. Lazy "Q" (Wm 2/54) .	35.00	90.00	4. Sportsman (Wm 2/52). 20.00 30.00	(11/57)
4. Lite-A-Line (Ke 6/52).	35.00	45.00		2° Bally All
4. Long Beach (Wm 7/52)	35.00	50.00	4. Springtime (Ge 3/52) 20.00 30.00	(12/57)
			4. Stage Coach	4. ChiCoin M
4. Lovely Lucy (Got 2/54)	50.00	115.00	$(Got 11/54) \dots 125.00 160.00$	(6/52)
4. Lulu (Wm 12/54)	55.00	125.00	4. Stardust (Wm 3/56) 90.00 185.00	4. ChiCoin E
4. Majestic (Got 4/57)	365.00	425.00	4. Starfire (Wm 1/57) 210.00 225.00	(10/52)
4. Majorettes (Wm 4/52).	2 0.0 0	40.00	4. Starlets (Un 12/55) 65.00 140.00	4. ChiCoin M Bowl-A-
4. Manhattan (Un 4/55) .	50.00	130.00	4. Star Pool (Wm 10/54). 50.00 100.00	4. ChiCoin 1
4. Marathon (Got 10/55).	165.00	225.00	4. Stars (Un 6/52) 25.00 40.00	Special
4. Marble Queen			4. Starlite (Wm 3/53) 30.00 50.00	4. ChiCoin N
(Got 8/53)	45.00	85.00		(1/53)
4. Mermaid (Got 6/51)	15.00	30.00	4. Struggle Buggies	4. ChiCoin 1
4. Mexico (Un 3/54)	25.00	100.00	(Wm 12/53) 30.00 60.00	Double
4* Miami Beach (B 9/55)	90.00	125.00	4. Super Circus	(2/53)
			(Got 10/57) 295.00 410.00	4. ChiCoin (
2. Monaco (Un 8/56)	155.00	245.00	4. Super Jumbo	4. ChiCoin C Pins (4
4. Mystic Marvel	00.00	120.00	$(Got 10/54) \dots 225.00 265.00$	4. ChiCoin T
(Got 3/54)	90.00	130.00	4. Super-Score (Wm 9/56) 139.00 225.00	(6/53)
4. Nevada (Un 8/54)	25.00	80.00	4. Surf Club (B 3/54) 30.00 70.00	4. ChiCoin G
4. Niagara (Got 12/51)	20.00	35.00	4. Surf Rider (Wm 12/56) 195.00 250.00	(7/53)
4* Night Club (B 4/56) .	175.00	225.00		4. ChiCoin H
1. "9" Sisters (Wm 1/54)	50.00	100.00	4. Sweepstakes (Wm 1/52) 30.00 45.00	Crown
4. Olympics (Wm 5/52) .	20.00	30.00	4. Sweet-Add-A-Line	4. ChiCoin E
4. Palisades (Wm 7/53)	35.00	60.00	(Got 7/55) 125.00 175.00	Triple
4. Palm Beach (B 7/52)	15.00	65.00	4. Tahiti (Un 8/53) 25.00 70.00	4. ChiCoin A (10/53)
4. Palm Springs (B 11/53)	30. 00	80.00	4. Three Deuces	4. ChiCoin K
			(Wm 8/55) 120.00 155.00	4. ChiCoin C
4. Parade (B 6/56)		235.00	4. Tbunderbird (Wm 5/54) 69.00 125.00	Bowler
4. Paratrooper (Wm 8/52)	20.00	40.00	4. Tim-Buc-Tu (Wm 1/56) 125.00 165.00	4. ChiCoin S
4. Perky (Wm 11/56)		225.00		
4. Peter Pan (Wm 4/55).	95.00	145.00		4. ChiCoin S
4. Piccadilly (Wm 5/56).	150.00	250. 00	4. Toreador (Got 6/56) . 170.00 260.00	4. ChiCoin F
4. Pin Wheel (Got 11/53)	50.00	85.00	4. Tournament (Got 8/55) 165.00 235.00	A. ChiCoin H 4. ChiCoin F
4* Pixie (Un 10/55)	55.00	120.00	4. Triple Play (Un 8/55). 55.00 140.00	4. ChiCoin H
1. Playtime (Un 10/57)		385.00	4. Tropicana (Un 1/55) 45.00 110.00	(10/54)
				4. ChiCoin I
4. Poker Face (Got 9/53)	50.00	85.00	4. Tropics (Un 7/53) 25.00 50.00 4. Twenty Grand	(11/54)
4. Quartet (Got 2/52)	40.00	55.00		4. ChiCoin T
4. Queen of Hearts	10.00	70.00	(Wm 12/52) 25.00 45.00 4 Twin Bill (Cot 1/55) 120.00 150.00	(12/54)
$(Got 12/52) \dots \dots$	40.00	70.00	4. Twin Bill (Got 1/55) 120.00 150.00	4. ChiCoin I
4. Quintet (Got 3/53)	40.00	60.00	4* Variety (B 9/54) 45.00 75.00	(2/55) 4. Chi Coin
4. Race The Clock		100.00	4. Wishing Well	4. ChiCoin C
$(\mathbf{Wm} \ 5/55) \ \dots \ \dots$	65. 00	1 65.0 0	(Got 9/55) 125.00 170.00	Targette
4. Rainbow (Got 12/56) .	185.00	250.00	4. World Champ	4. DeLuxe
4. Regatta (Wm 11/55)	80.00	150.00	(Got 8/57) 210.00 285.00	4. ChiCoin B
4. Register (Got 10/56)	255.00	325.0 0	4. Wonderland (Wm 5/55) 110.00 130.00	(4/55)
				4. ChiCoin B
4. Rio (Un 11/53)	20.00	60.00	4* Yacht Club (B 6/53) 20.00 50.00	(5/55)
4. Rodeo (Un 2/53)	35.00	50.00	4. Zingo (Un 10/51) 20.00 45.00	4. ChiCoin H
				(5/55)
				4. ChiCoin B
A COMPANY OF A COM				4. ChiCoin S

UPRIGHT ELECTRONIC

SCORING F. P. GAMES

			+	F	FF	H	SHU	FLES	an	d BOWLER	3 -	Ħ	11	-
		-					-							
		Vi (54)			Bowle		55.00	100.00		Ge. Shuffle Tai Ge. Shuffle Po			10.00 30.00	25.00 75.00
			amp		 1	•••	55.00		4.	Ge. Match Po	ol (2)		50.00	60.00
					$\frac{4}{2}$		60.00 65.00	100.00 120.00	4*	Genco Skill I 2 Player (125.00	245.00
					r (8/3 owler	J4)	03.00	120.00	4.	6 Player (2	2/57)		169.50	285.00
		(54) M				•••	65.00	125.00		Gottlieb Bowl Keeney Supe			10.00	20.00
					owler		65.00	130.00	т.	League Boy			25.00	40.00
a	lly	Ma	gic	Bo	wler		65 00	140.00	4.	Keeney High League (5/			25.00	45.00
					bon	• • •	65.00	140.00	4.	Keeney Tean	n (10	/52)	25.00	50.00
		(55)			 dal	• • •	140.00	200.00	4.	Keeney Club Keeney Domi	(4/53)	25.00 30.00	100.00 110.00
		(55)	old .		uai		150.00	200.00		Keeney Carni			40.00	115.00
			BC 1				240.00	350.00		Keeney Pacen	naker		40.00	125.00
J	Del	Jux	e m	ode	 21	· · ·	245.00	350.00	4.	Keeney Mainl	iner		10.00	120.00
a	lly	Co	ngr	ess	(7/55	5).	275.00	350.00 355.00	4	Bowler (1/ Keeney Bonu		54)	45.00 45.00	130.00 140.00
					el owler		275.00	333.00		Keeney Diam	ond		-	
		(55)			 D		275.00	355.00	4	Bowler (5) Keeney Bikin			70.00 75.00	155.00 160.00
					Bow		275.00	355.00	4.	Keeney Centu	iry (6	/54)	90.00	170.00
a	lly	AB	C I	Bow	ling		495.00	550.00		Keeney Ameri Keeney Natio			90.00 90.00	175.00 180.00
					wler	•••	425.00	330.00	4.	Keeney Speed	llane	(51)		
							695.00	750 .00	4	(4/55) United 6-Play	er Su		125.00	200.00
					Bowle		295.00	395.00		(3/52)			20.00	35.00
b	iCo	oin	Mat	ch	Bowl	ler	25.00	5 0.0 0	4.	United 4-Play (5/52)	er Off		20.00	35.00
h	iCo	'52) oin	Boy		-Ball		23.00	30.00	4.	United 6-Play	yer Su	per		
		/52				· • ·	30.00	60.00	4	(7/52) United 10th	Frame		20.00	45.00
			Mat A-Ba		(11/3	52)	30.00	65.00	1	Star (9/52))	· · · <u>·</u>	20.00	50.00
					rame		20.00	65.00	4.	United Manb Frame (9/			20.00	55.00
h	iCa	in	Nar	.2/ . ne	52) . Bowl	er	30.00	05.00	4.	United Manh				
	(1/	53)			rame		30.00	70.00	4	(9/52) United 10th 1	 Frame		30.00	60.00
					rame e Bo	wle	r			Super (10/	/52) .		30.00	65.00
							30.00 30. 00	75.00		United Cascad United Clover			30.0 0 30. 00	75.00 75.00
					, (4/9 , Giar		30.00	85.00	4.	United Liber	rty (2	/53)	30.00	75.00
	Pin	is (4/53	3)			35. 00	9 0.0 0		United Classic United Olymp			25.00 30.00	75.00 75.00
	(6/	′53)			Scor		35.00	90.00	4.	United Royal	(9/5	3)	30.00	80.00
			Gol				20.00	05.00	4.	United Imper DeLuxe mo			25.00 35.00	85.00 90.00
		'53) oin			peed	•••	30.00	95 .00	4.	United Chief	(11/5	3)	40.00	100.00
,	Cro	wn	(7) H	/53) Speed	· • ·	30.00	100.00	4.	United Leade DeLuxe mo			45.00 45.00	100.00 115.00
	Tri	ple	Sc	ore	(8/		30.00	100.00	4.	United Team	(1/54)	45.00	115.00
h	iCo	oin	Ad	van	ice		20.00	100.00	4.	DeLuxe mo United Leagu			50.00 5 0. 00	120.00 125.00
)/53)in		g	(10/5	··· 3).	30.00 35.00	100.00 110.00	4.	DeLuxe mo	del		50.0 0	130.00
h	iCo	oin	Cris	58 C	Cross /53).		40.00	120.00	4.	United Ace (S DeLuxe mo			55.00 55.00	135.00 140.00
h	iCo	oin	Sup	er	Fram	 е	40.00		4.	United Rainb	ow (5	/54)	55.00	145.00
		(54)			 e (5/3		45.00 55.00	125.00 150.00	4.	United Banne DeLuxe mo			65.00 65.00	145.00 150.00
h	iCo	oin	Fea	ture	e (7/5	54)	60.00	155.00		United Shuffle	Targ	ette		
					y (9/3 (10/54		70.00 70.00	165.00 170.00	4.	(8/54) DeLuxe mo	del	• • • •	65.00 65.00	155.00 160.00
h	iCo	oin	Pla	ytii	me	±),	10.00	170.00	4.	United Speed	y (8/5	4)	65.00	165.00
h	(10 ;;C)/54) Fir	 aha	 11		95.00	175.00	4.	Un. 11tb Fran DeLuxe mo			65.00 65. 00	165.00 170.00
	(11	/54)				95.0 0	190.00		United Comet	Targ	ette		
h	iCo (12	$\frac{1}{2}/54$	Thu)	ind	erboli	t	100.00	210.00	4.	(11/54) DeLuxe mo	del	• • • •	70.00 75.00	170.00 175.00
h	iČo	in	Trij	ple	Strik	e			4.	United Mercus	ry (12)	/54)	80.00	175.00
		/55) loin			v (2/5		100.00 125.00	210.00 220.00	4.	United Mars	(1/55)		80.00 90.00	180.00 185.00
h	iCo	oin	Cri	ss (Cross				4.		del		9 5.0 0 95.00	190.00
J	T ai Del	rget Jux	te (e m	(1/3 ode	55). el	•••	35.00 40. 00	110.00 120.00	4.	DeLuxe mo	del		95.00 95.00	190.00 195.00
h	iCo	oin	Bor	us	Score	Э			4* 4.	United Venus			95.00	195.00
h	(4/ iCo	'55) oin	Big	Le	ague	•••	150.00	210. 00		DeLuxe mo United Clippe	aei er (5/3	55)	100.00	195.00 195.00
	(5/	'55)				• • •	160.00	220.0 0	4.	DeLuxe mo	del		100.00	195.00
n	iCo (5/	oin (55)			/ood		175.00	225.00	4.		del		100.00	195.00 195.00
					(8/5		175.00	250.00	4.	Un. 5th Innin DeLuxe mo	g (6/)	55).	100.00 100.00	220.00
					A-Line		105 00	055 00		United Capit	ol (6,	/55)	140.00	230.00 235.00
		′55))			 1g Tea		175.00	2 55.0 0	4.	DeLuxe mo	del	• • • •	140.00	240.00
	(10	/55)			•••	175.00	265.00	4. 4.	Un. Super Bor DeLuxe mo			160.00 165.00	245.00 250.00
b	iCo	oin	Mia	mi	Shuff	le		105.00	4.	Un. Top Note	h (10)	/55)	270.00	325.00
) Bov				35.00	125.00	4.	Top Notch Un. Regulatio			270.00 270.00	325.00 335.00
			b 0v				425. 00	545.00	4.	DeLuxe mo	del .		270.00	335.00 335.00
			Ski-				140.00	975 00	4*	United Bowlin	ng All	ey		
					ayer Bowli		149.00	275.00	4	(11/56) . United Royal			425.00	535.00
	Lea	igue	e (7	/57	7) .		565.00	595.00		(12/57)			595.00	725.00
					wling		595.00	645.0 0	2*	Wms. Roll-A- (12/56) 6 1	Ball		125.00	265.00
	_				MITT			0.0.00	_	(12/00) 0 1	alayer	• • •	123.00	265.00
4					AND I LOUGH									

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 2. Hunter (Ga 5/55)
 225.00
 235.00

 4. Skeet Shoot (Ga 1/57)
 365.00
 385.00

 2. Super Big Tent (Ke 6/57)
 275.00
 385.00

 2. Super Hunter (Ga-6/57)
 395.00
 425.00

4. Ch 4. Ch

4* Ch 4. Ch

4. Cb

4. Ch

The Cash Box PRICE LISTS

The Cash Box

4.

4.

Page 74 18 2 KIDDIE RIDES Bally Champion Horse295.00Bally Moon Ride125.00Bally Space Ship150.00Bally Speed Boat165.00Bert Lane Merry-Go-
Round200.00B. L. Miss America Boat225.00 4. Capitol See Saw 290.00 450.00 125.00 250.00 350.00 Chicago Coin Super Chicago Round The per Jet 125.00 295.00 4* 295.00 World Trainer 300.00 395.00 175.00 125.00 Decco Merry-Go-Round 350.00 Decco Space Ranger Exhibit Big Bronco Exhibit Mustang Exhibit Sea Skates 350.00 275.00 300.00 295.00 350.00 Bert Lane Fire Engine 325.00 435.00 4. 295.00 350.00 200.00 325.00 Capitol Donald Duck 250.00 350.00 Exhibit Space Patrol Scientific Television 350.00 275.00 4. 150.00 Capitol Elsie 250.00 375.00 195.00 Capitol Palomino Horse 250.00 4. Texas Merry-Go-Round 295.00 375.00 200.00 ARCADE EQUIPMENT Jungle Joe Keeney Air Raider Keeney Sub Gun Keeney Texas Leaguer 575.00 225.00 40.00 40.00 ABT 6 Gun Rifle Range 475.00 60.00 Air Football Air Hockey Amus. Boomerang 195.00 175.00 210.00 ١. 40.00 125.00 75.00 75.00 30.00 40.00 20.00 Amus. Boomerang Bally Big Inning Bally Heavy Hitter Bally King Pin Bally Rapid Fire Bally Undersea Raider. Bally Bulls Eye Shoot-ing Gallery (9/55). Capitol Midget Movies Champion Hockey ChiCoin Basketball Champ 40.00 e. Sportsman (DeLuxe model 4. Ke. (11/54)125.00 170.00 30.00 20.00 50.00 40.00 130.00 175.00 Keeney Ranger (3/55) DeLuxe model (3/55) 4. 185.00 225 00 75.00 75.00 50.00 230.00 190.00 50.00 Mills Panorama Peek 4. (11/54) (11/54)
Muto. Atomic Bomber
Mutos. Ace Bombers
Mutoscope Dr. Mobile (Prewar)
Mutos. Fly Saucers
Mutos. Photo (Pre-War)
Mutos. Photo (DeLuxe)
Mutoscope Silver Gloves
Mutoscope Sky Fighter
Mutos. Voice-O-Graph 35¢ 175.00 275.00 195.00 275.00 65.00 125.00 75.00 40.00 150.00 85.00 140.00 100.00 65.00 150.00 125.00 250.00 325.00 195.00 150.00 Champ ChiCoin 4-Player Derby ChiCoin Goalee 75.00 90.00 95.00 40.00 45.00 150.00 95.00 65.00 100.00 145.00 ChiCoin Hockey ChiCoin Midget Skee... ChiCoin Pistol ChiCoin Home Run, 120.00 125.00 75.00 60.00 50.00 135.00 30.00 35¢ 145.00 300.00 60.00 125.00 6 Player (3/54) 4. Mutoscope K. O. Champ 195.00 295.00 4. Super model 4* ChiCoin Twin Hockey (5/56) 150.00 85.00 4. Mutos. Drive Yourself 395.00 4. Mutoscope Rock n' Roll (7/56) 30.00 495.00 150.00 250.00 100.00 ChiCoin Steam Shovel Mutoscope Bang-O-Rama (4/57)
 Philadelphia Toboggan 85.00 155.00 (5/56)175.00 195.00 30.00 35.00 Evans Bola Score 65.00 90.00 Evans Bat-A-Score
Evans Ski Roll
Evans Super Bomber
Evans Play Ball
Exhibit Dale Gun
Exhibit Gun Patrol
Exhibit Jet Gun
Exhibit Space Gun
Exhibit Silver Bullets
Exhibit Silver Bullets
Exhibit Shooter
Exhibit Shooting Gal.
(6/54) Evans Bat-A-Score 375.00 Skee Alley 395.00 35.00 50.00 60.00 Quizzer Scientific Basketball Scientific Batting Pr... Scientific Pitch 'Em Seeburg Bear Gun Seeburg Shoot the Chute Seeburg Coon Hunt Set Shot Basketball * Telequiz United Team Hockey United Jungle Gun DeLuxe model Ouizzer 55.00 75.00 40.00 95.00 45.00 Bomber 20.00 25.00 95.00 30.00 45.00 85.00 95.00 25.00 45.00 145.00 40.00 50.00 160.00 110.00 100.00 40.00 80.00 150.00 40,00 40.00 75.00 40.00 100.00 100.00 200.00 100.00 40.00 65.00 110.00 35.00 100.00 20.00 75.00 50.00 135.00
 1. Onited Jungle Gun
 20.00

 4. United Jungle Gun
 75.00

 4. United Jungle Gun
 75.00

 4. Un. Carn. Gun (10/54) 100.00
 10.00

 4. DeLuxe model
 110.00

 4. Un. Bonus Gun (1/55) 165.00
 10.00

 4. Un. Bonus Gun (1/55) 165.00
 10.00

 4. United Super Slugger (7/55)
 215.00

 4. Un. Star Slugger (4/56) 215.00
 4. Wilcox-Gay Recordio

 4. Wins. DeLuxe World Series (2/52)
 35.00

 4. Wms. DeLuxe Baseball (4/53)
 45.00

 4. Wms. Pennant Baseball (12/53)
 50.00

 4. Wms. Super Pennant
 50.00
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 4. Williams Super Star Baseball (12/53) ... 50.00
 4. Williams Major League Baseball (2/54) ... 65.00
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 4. Williams Jet Fighter (10/54) ... 100.00
 4. Williams Safari (2/54) 175.00
 4. DeLuxe model ... 180.00
 4. Wms Polar Hunt (3/55) 200.00 165.00 95.00 120.00 Genco Big Top Rifle Gallery (6/54)
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 Wms. Four Bagger (4/56)
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 (12/56)
 Genco Circus Rifle (3/57) 300.00 345.00 395.00 Genco Motorama (10/57) 310.00

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4. Jack Rabbit

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Model I-200, 200 Selec. Phono.	League Leader (Baseball Game)
Model I-120, 120 Selec. Phono. Model I-100, 100 Selec. Phono.	DeLuxe Big Tent (Upright Electronic Scoring)
Model IAR-200 Selective-play Hideaway	F. P. Game)
Model IBB-200 Continuous-play	Snack Vender
Hideaway Model WQ-200	DeLuxe Hot Coffee Vender DeLuxe Hot Coffee & Hot
Model 200 Selec. Wall Box	Chocolate Combo Vender
Model WQ-120 Model 120 Selec. Wall Box	Various models of above
Bargrip Wall Box Bracket	ROCK-OLA MFG. CORP.
Recessed Ceiling Speaker Wall Speaker	Model 1465, 200 Selec. Phono.
Corner Speaker	Model 1458, 120 Selec. Phono. Model 1462, 50 Selec. Phono.
AUTO-BELL MFG. CO. Play Ball, Counter Game	Model 1464, 120 Selec. Wall
Circus Days	Type Phono. Model 1947, Remote Volume
(Upright Electronic Scoring F.P. Game)	Control for Model 1464 Phon Model 1450, Playmaster,
AUTO-PHOTO CO.	120 Selec. Phonograph
Model 14 Studio	Model 1617, Hi-Fi Wall Speaker
BALLY MFG. CO.	Model 1927, Remote Volume
Cypress Gardens (In-Line Game)\$3,245.00	Control with Cancel Button 50¢ Coin Chute Available
Big Inning (Baseball Game)	For All Models Dual Credit Unit Available for
Standard Model, equipped with Dime-A-Game Coin	200 Selec., Model 1465
Chute	THE SEEDUBC CODD
Free-Play Model, equipped with Double Coin Chute,	THE SEEBURG CORP.
Player's Choice of Dime-A-	Model 201, 200 Selec. Phono Model 161, 160 Selec. Phono
Game, 3-for-25¢ 625.00 Space Gunner 725.00	Model 101, 100 Selec. Phono D3WA—Wall-O-Matic 200 Selec.
Trophy Bowler 11 Foot\$1,299.00	MRVC-3-Master Remote
14 Foot 1,315.00	Volume Control HFCV2-8—High Fidelity
18 Foot 1,365.00 4 Foot Sections, Each 50.00	Wall Speaker
Skill Roll 415.00	HFCV3-8—High Fidelity Corner Speaker
All-Star DeLuxe Bowler 640.00 All-Star DeLuxe Bowler	HFCV-12—High Fidelity
(Free Play Model) 665.00 All-Star Super DeLuxe Bowler	Recessed Speaker
(Match Play Model) 665.00	HFAI-3—Power Amplifier Cigarette Vender Model 800E1
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Model T (without Record Changer) 705.00	Replay Model Midget Bowling Alley
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Changer) 755.00 The Champion	Bonus Bowling Alley, 6-Player 13 Foot
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Commando Machine Gun EXHIBIT SUPPLY CO.	(Match-A-Score Model) 8½ Foot
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Single Column Double Column	UNITED MUSIC CORP.
J. F. FRANTZ MFG. CO.	UPB-100, 100 Selec. Phono UPA-100, 100 Selec. Phono
Kicker & Catcher	Corner Speaker Wall Speaker
(Counter Game) ABT Challenger Pistol	Recessed Ceiling Speaker
(Counter Game) ABT Guesser Scale	(All speakers are 8" Super Magnetic with Step-Switch
ABT Rifle Sport	Control.)
(Shooting Gallery) Aristo Scale	WILLIAMS MFG. CO.
GAMES. INC.	Short-Stop
Double Shot (Upright Electronic Scoring	Soccer Kick Off (Single Player, 5-Ball)
F.P. Game)	Jumbo Ten Strike (2-Player Jumbo Ten Strike 6-Player
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Space Age Fun Fair (Single Player,	THE WURLITZER CO.
Five-Ball) Gun Club Rifle Gallery	Model 2200, 200 Selec. Phono. Model 2204, 104 Selec. Phono.
Horoscope Fortune Teller	Model 2250, 200 Selec. Phono.
Gypsy Grandma Fortune Teller	Model 5250 Wall Box,
D. GOTTLIEB & CO. Brite Star (2 Player, 5-Ball)	200 Selec
IRVING KAYE CO., INC.	104 Selec., 3-Wire
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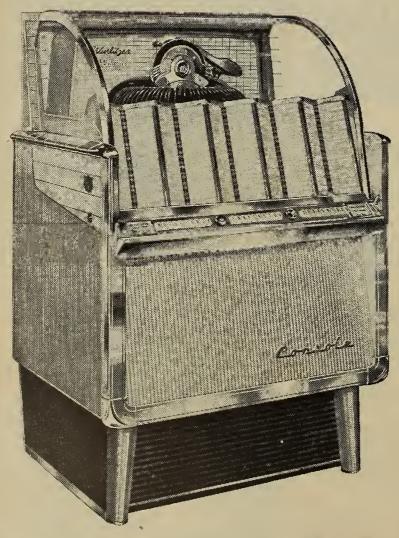
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