

Nobody but "NOBODY" opens the "DOOR OF DREAMS" like Perry Como!

Two new hit sides!

RCA

"NOBODY"

great performance... great song!

RCA

"DOOR OF DREAMS"

new ballad tailored to Mr. P.C.'s style!

20/47-6059

"New Orthophonic" High Fidelity



FOUNDED BY BILL GERSH

Volume XVI

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Number 25

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THE CASH BOX covers the entire music industry, ranging from retail record and music stores to disk jockeys, music publishers, recording artists, record manufacturers, music composers and arrangers, radio and TV stations, and all others allied to the music industry throughout the world.

Industry throughout the world. THE CASH BOX covers the entire coin machine in-dustry all over the world. Operators, jobbers, distribu-tors, manufacturers and suppliers of automatic music, vending, service and amusement machines are covered. THE CASH BOX coverage extends to finance firms, loan organizations, factors, banks, and other financial institutions, expressly interested in the financing of coin machines of all kinds.

machines of all kinds. "THE CASH BOX PRICE LISTS" (a combination of The Cash Box' former 'Confidential Price Lists' and The Cash Box' former 'C. M. I. [Coin Machines Industry] Blue Book') are the one and only officially recognized price quotation guide for all new and used machines in the United States and all over the world where Ameri-can made machines are used. "The Cash Box Price Lists" are an exclusive and copyrighted feature of The Cash Box. "The Cash Box Price Lists" are recognized officially by cities and states throughout the country as the "official Box. "The Cash Box Price Lists" are recognized officially by cities and states throughout the country as the "official price book of the coin machines industry." "The Cash Box Price Lists" are officially used in the settlement of extates, for buying, selling or trading of all types of coin operated equipment and are also officially recog-nized for taxation purposes. "The Cash Box Price Lists" are used by finance firms, factors, loan companies, bankers, and all other financial institutions to guide them in the making of loans to members of the coin machines industry. "The Cash Box Price Lists" have been legally recognized in courts in the United States, Canada, and many foreign countries. Entire business transactions and legal cases are based upon the quo-tations appearing in "The Cash Box Price Lists." Copyright under the International Copyright Conven-

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The Cash Box

Plan lo Attend he M **Gonvention**

There's a man we know in the record business who said to us the other day, "You know every year about this time, I start thinking about the MOA Convention. Each year I weigh the cost against what I may possibly gain in return and so far I haven't once failed to attend the convention. I figure that even if I didn't do one iota of business I would still more than make up for the cost of going by what I could learn and observe and understand about my own business. But it's funny that never once has that been the only result. Every single time, in going to the convention, I have come away with some business deal which has netted me many times the cost of my going."

This man was able to articulate what he felt about the annual MOA meetings. But there are many many others in the business who, though they don't stop to figure it out in the same way, still think in those terms. And obviously more and more are thinking that way for each year the attendance of the MOA conventions grows larger.

This year it will take place at the Morrison Hotel in Chicago March 28, 29 and 30.

We can't urge those in the record and couple of weeks off. Plan to go.

music fields strongly enough to attend.

Why?

Because here, all at once, and only at this convention, will you be able to meet hundreds of the leading juke box operators in the nation. Only here will you be able to talk to them in large numbers, find out their needs and wants, the kind of records they can market, the types of songs that their customers want to play.

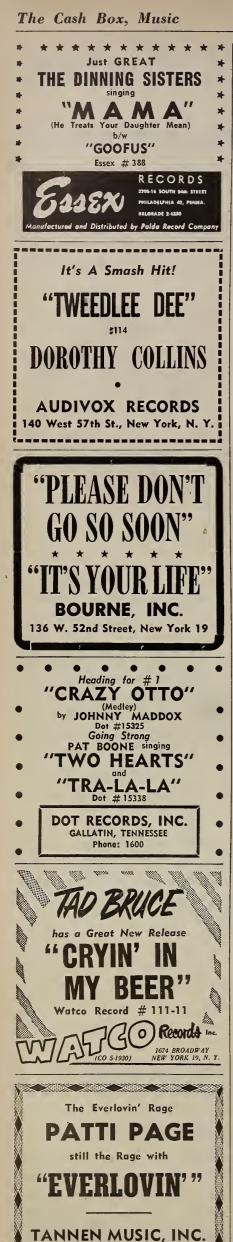
There is absolutely no other way to meet so many operators from all over the nation, all convened to discuss their business.

And it is rare that a music man attending the convention doesn't come away with something substantialeither in the way of new knowledge or understanding, or in the more concrete way of a song, record, idea or whathave-you.

Current plans indicate that this year's meeting will be the largest ever. Exhibition booths are going fast as well as hotel space in Chicago.

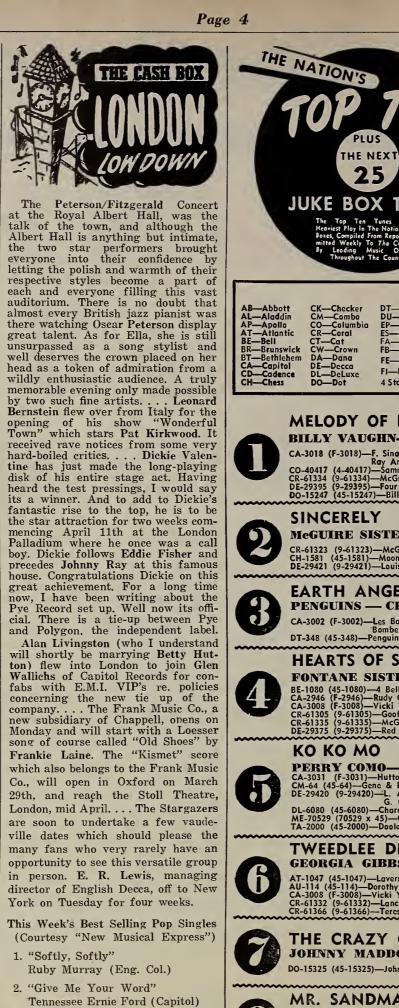
We urge everyone who is thinking about attending to come to an affirmative decision quickly. And for those who have already decided to go, make your hotel reservations NOW.

Remember the convention is only a



146 W. 54th St.

N. Y.





TEN

8. "Naughty Lady of Shady Lane" Ames Bros. (HMV)

Dean Martin (Capitol)

Rosemary Clooney (Philips)

Ruby Murray (Eng. Col.)

5. "Finger Of Suspicion" Dickie Valentine (Eng. Dec.)

6. "Happy Days & Lonely Nights"

7. "Naughty Lady of Shady Lane"

Ruby Murray (Eng. Dec.) Suzy Miller (Eng. Dec.)

3. "Mambo Italiano"

4. "Heartbeat"

 "Shake, Rattle & Roll" Bill Haley & Comets (Brunswick)
 "Let Me Go, Lover"

Teresa Brewer (Vogue-Coral)

"It's What's in THE CASH BOX That Counts"

THE CASH BOX

The Cash Box



SPECIAL ISSUE

(Dated: April 2)

YOUR ADVERTISING MESSAGE WILL REACH <u>All</u> of The Nation's Operators

Distributed at the MOA Convention at the Morrison Hotel, Chicago, all during the Show . . . And those Juke Box Operators unable to attend will receive it by mail.

GOES TO: Thurs. MARCH 24 PRESS: Thurs. MARCH 24

RESERVE YOUR SPACE NOW!

THE CASH BOX

26 WEST 47th STREET

NEW YORK 36, N. Y.

(PHONE: JUdson 6-2640)

NASHVILLE

HOLLYWOOD

32 W. RANDOLPH ST. (Phone: DEARBORN 2-0045)

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804 CHURCH ST. (Phone: NAshville 5-7028)

6272 SUNSET BLVD. (Phone: HOllywood 5-1702)



DEE CLIFFORD & ROGER KING MOZIAN O. (Pic 0024; 45-0024)

B "TILL TONIGHT" [Village BMI —Wilson, Wilson] Dee Clifford, a great new thrush, makes a tremendous first. showing with a sensational rhythm number presented with multi-ple' vocal effects. Top grade arrange-ment with Roger Mozian supplying the rockin' backdrop.

C "OUR LOVE" [Chappell ASCAP —Clinton, Bernier, Emmerich] Mozian's ace trumpet work stands out on this side as he offers a beautiful instrumental arrangement of an oldie.

VICTOR YOUNG ORCH. (Decca 29433; 9-29433)

B "THE MEDIC" (2:59) [Victor Young ASCAP — Young] The beautiful theme which Victor Young presents every week on the "Medic" TV show is now offered by the maestro on wax. Great melody. Could be a smash success. Big promotion skedded.

B "BELLA NOTTE" (2:55) [Dis-ney ASCAP—Burke, Lee] From Disney's forthcoming full length car-toon, "Lady And The Tramp," comes this lovely theme. Wonderful mood music. music.

MARY DEL (Cadence 1257; 45-1257)

B "LEAVE MY HEART" (2:13) B [Ample BMI — Bowers] Archie Bleyer's ork sets up a fascinating backdrop for the exciting voice of Mary Del as she chants an intriguing oriental number that jumps-up at times. Could take off.

B "NOBODY ASKED ME TO GO" (2:18) [Rush BMI—Singer, Mann] A-lovely country flavored ballad is sung from the heart by Mary. Sentimental item. Two very commercial sides.

BURTON SISTERS (RCA Victor 20-6058; 47-6058)

B "DOIN' THE FRENCH CAN-CAN" (2:10) [Valyr ASCAP-Merrill, Burton, Burton] A great new team called the Burton Sisters makes an exciting first showing on a real cute and inviting novelty. Different stuff. Clever yodle gimmick is used. Girls have the ingredients needed to make the grade.

"DIVIDED LOVE" (2:05) [Breg-man, Vocco & Conn ASCAP— Alstone, Raleigh, Conn] Their attrac-tive voices come over with punch on a very colorful rocker. Great backing. Terrific number that could easily click. Watch it.

JOE BARRETT (Decca 29450; 9-29450)

B. "I'M SINCERE" (2:46 [Sherwin ASCAP—Fine, Franklin, Bell] A lovely new ballad is given a big, romantic reading by Joe Barrett on his debut disk for Decca. Side could do big things.

• "WHY DID YOU BREAK MY HEART" (2:55) [Sherwin ASCAP —Bell, Franklin] The talented crooner leans into another piece of love ma-terial.

the cash box DISK EEK

> "DOOR OF DREAMS" (3:05) [Roncom ASCAP—Stillman, Allen] "NOBODY" (3:45) [Jerry Vogel ASCAP—Williams, Rogers]

PERRY COMO (RCA Victor 20-6059; 47-6059)

6059; 47-6059) one of the very few in our com-petitive business who can do no wrong. Ever since "Don't Let The Stars," he's been turning out one hit after another. And his latest Victor release looks like another topper for the crooner. It's a stir-ring and beautifully melodic tango number labelled "Door Of Dreams." Hugo Winterhalter has created a great arrangement which Mitchell Ayres, the orchestra and the chorus render in glowing fashion. A num-ber one contender. Flip, "Nobody," is an old vaudeville favorite which Como presents with depth and sin-cerity. It's an item that'll be big over the counters. We're wild about the top half.

PERRY COMO

• It's only natural to associate the name Perry Como with the Gobelism "You can't hardly get them no more." Because Perry is



DAVID WHITFIELD • David Whitfield, England's big-voiced favorite who seems to be headed for the top in the United

1; 45-1551) States too, gets a great boost in the right direction from his latest London platter "Beyond The Stars." In addition to his persuasive performance on an excellent piece of material, Whitfield is sup-ported by the fabulous sound that emanates from the Mantovani strings. From the first groove right through to the big finish, "Beyond The Stars" is a thrilling experience. It's the type of record that sells for months and months. The cou-pling "Open Your Heart" is an-other beautiful romantic item set against a lush backdrop. Two potent decks with the nod going to the upper portion.

"A PRESENT FOR BOB" (1:50) [Maple Leaf BMI—DeJohn, DeJohn, Crystal] "D'JA HEAR WHAT I SAY?" [Maple Leaf BMI—DeJohn, DeJohn, DeJohn] THE DE JOHN SISTERS (Epic 9097; 5-9097)

"BEYOND THE STARS" (2:56) [Miller ASCAP—Trapani, Langs] "OPEN YOUR HEART" (2:52) [Chappell ASCAP—Olivero, May]



• The DeJohn Sisters who sky-rocketed to national prominence on

the cornball novelty "No More" have another great contender in their latest platter "A Present For Bob." As was the case with "No More," the two girls, are the au-thors of this new release. It's a contagious cutie with a happy-go-lucky air about it and a clever twist sending that provides that some lucky air about it and a clever twist ending that provides that some-thing extra the kids all love. The girls are here to stay, and there's no doubt about it. The coupling "D'Ja Hear What I Say?", is an-other ragtime type ditty penned by the DeJohns. More lively, money-earning material. Watch the "Bob" side take off.

BONNIE LOU (King 1445; 45-1445)

"A RUSTY OLD HALO" (2:31) [Rylan ASCAP—Merrill] A great semi-religious tune that's just starting to kick up some big noise, is given a wonderful delivery by Bonnie Lou. Terrific multiple voicing. Thrush is excellent excellent.

"DANGER! HEARTBREAK AHEAD" (2:43) [Robbins AS-CAP—Stutz, Barefoot] A big pop hit is romantically treated by the thrush. Good cover job.

LES BAXTER ORCH. (Capitol 3055; F-3055)

(UNCHAINED MELODY" (2:30) [Frank ASCAP — North, Zaret] A great coupling of two big commercial melodies is offered by Les Baxter. This is a lovely tune from the pic "Unchained." Lush strings and a wistful choral job. Song oughta be big.

B "MEDIC" (2:35) [Victor Young ASCAP—Young] The beautiful theme from TV's "Medic" is fascinat-ingly performed by Baxter. Chorus is employed as an instrument, singing, without lyrics.

DOOLEY SISTERS (Tampa 101; 45-101)

B "SHTIGGY BOOM" [Lero Music-Jarvis, Diamond] A terrific "zaney" novelty that's starting to break big, is belted across by the Dooley Sisters. Good rock 'n roll num-ber. Driving ditty.

B "JOHNNY, MY LOVE" [Webster BMI—Scherman] Another rhythm and blues type tune gets a driving reading by the thrushes on this side. Good side. Commercial coupling that fits perfectly into the current trend.

TONY TRAVIS (RCA Victor 20-6040; 47-6040)

WE OUGHTA BE" (2:14) [Shel-don BMI — Charles, Cochrane] Victor's handsome new find, Tony Travis, does a big job with a delight ful lilter. Great little piece of materia that could take off. A very commercia side that could establish the songster Potent deck Potent deck.

B "I'M GONNA BE A LONG TIMI FORGETTING YOU" (2:14, [Irwin Garr BMI—Lehman, Mellin] A pretty ballad is set to a shuffle tempo on this end. Hugo Winterhalter sets up a solid backing. Romantic stuff.

NELSON RIDDLE ORCH. (Capitol 3037; F-3037)

(2:41) [Jack Gold ASCAP—Hoffman, Murray]' A most contagious in-strumental novelty is very pertly fash-ioned by Nelson Riddle's orchestra and chorus. Real cute side that could catch on big. Melody stays with you.

C "RUN FOR COVER" (1:43) [Paramount ASCAP—Brooks. Jackson] An unusual tune, the title song of a film, is presented by Bob Graham and the Riddle ork. Galloping tempo tempo.



The Cash Box, Music

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March 12, 1955

an overnight SMASH sweeping the Nation HEDRES



as sung by

JOHNNY DESMOND

On CORAL #61379

ADVANCED MUSIC CORP. 488 MADISON AVE., NEW YORK 22, N.Y.

"It's What's in THE CASH BOX That Counts"

209

as introduced on the **PHILCO** TV Playhouse

PHILCO

The Cash Box, Music

Page 8



GEORGIE SHAW (Decca 29462; 9-29462)

"I'LL STEP ASIDE" (2:50) [Laurel ASCAP — Bengamin, Weiss] Georgie Shaw is in his best form since his "Till We Two Are One" as he really belts across a tremendous rock 'n roll item that could smash through. His most commercial side in quite a while. Wild delivery. Could be a great hig one a great big one.

B. "THE WATER TUMBLER TUNE" (2:59) [Shapiro, Bern-stein ASCAP—Ravil, Tobias] This side is a clever ditty with a delightful lyric and melody. Pretty arrangement with the chorus doing a great job. Has overtones of "Mr. Sandman." Two tremendous sides.

PHIL WHELAN (Sandee 310; 45-310)

B "MARIE'S WEDDING" (2:27) [Sandee BMI—Three Jays] A real catchy Italian flavored novelty gets a driving delivery from Phil Whelan with Charles Dickens and his crew setting up a strong assist. Potent side.

G "TOGETHER MY LOVE" (2:38) [Sandee BMI—Three Jays] The versatile songster leans into a ro-mantic ballad on this side. Ok deck.

CARMEN McRAE (Decca 29398; 9-29398)

B "KEEP ME IN MIND" (3:03) [Merrick BMI—Sweeney, King] A great vocalist, Carmen McRae, dishes up a gorgeous ballad set against a lush string backdrop. Thrush can really sell a song. Could make some noise noise.

Gershwin] The versatile chirp lilts through a contagious bouncer on this side. Clever ditty. Excellent coupling.

DANNY CAPRI (Capitol 3054; F-3054)

B "DESIRABLE" (2:38) [Paxton ASCAP—Lippman, Dee] The smooth voice of Danny Capri comes over beautifully on a pretty new ballad. Chorus and ork assist in top fashion. Potent showing.

• "I DO, I DO" (2:01) [Leeds ASCAP—Tobias, Berking] A light and inviting ditty is handled with ease by the songster. Cute novelty.

BETTY JOHNSON (RCA Victor 20-6034; 47-6034)

"BE A LOVER" (3:02) [Towne ASCAP—Coben] Betty Johnson, who wanted Eddie Fisher for Christ-mas, makes a fabulous debut on Victor with a great new tune that could crash through. Betty's gotta make the grade grade.

B "SEVEN PRETTY DREAMS" (2:28) [Hawthorne ASCAP— Carr, David] Equally pretty is this delightful waltz tempo ballad. Lovely arrangement and delivery.

EE GASE BOX SLEEP

"THE MAN I'VE BEEN LOOKING FOR" (2:40) [Laurel ASCAP-Whitman, Shelley]

> "BUTTERFINGERS" (1:58) [Tannen BMI-Sherman, Sherman]

> > DENISE LOR (Mercury 70573; 70573 x 45)

"UNCHAINED MELODY" (2:53) [Frank ASCAP—North, Zaret] "DAYBREAK" (2:45)

[Feist ASCAP-Grofe, Adamson]



DENISE LOR • Denise Lor, who attracted the music world's spotlight with her enchanting rendition of "If I Give My Heart To You," has a new piece of material that fits her voice to a "T". It's one of the best ballads we've heard in months and it goes under the title "The Man I've Been Looking For." The tune has a simplicity about it that immediately reminds this listener of "Young At Heart" and "Little Things Mean A Lot." If it gets a fair amount of air play at the start, it could be a top seller. The coupling "Butter-fingers" is a lively and colorful multiple track reading with an in-fectious country flair. Cute ditty with a load of appeal. A strong coupling for big sales results.

JACK RUSSELL & THE HONEYDREAMERS (Green Label 22510; 45-22510)

(2:10) [Republic BMI — Albi, Long] An exciting song with a square dance flavor and tempo, is presented in lively fashion by Jack Russell and the Honeydreamers. Real whoop-dee-doo side doo side.

C "MY LOVE AND I" (2:36) [Republic BMI-Saynor, Paul] A pretty ballad presented with feel-ing by the group.

THE FOUR TUNES

(Jubilee 5183; 45-5183)

"I HOPE" (2:42) [Wemar BMI-McGregor, Cobert] The Four Tunes dish up some great material on their latest platter. A beautiful lilting love song. Excellent presentation. Boys have a good side that could take off take off.

(2:59) [Wemar BMI—Baker] This invit-ing romantic item has a folk feeling to it. Warm and appealing number.

CHARLIE APPLEWHITE (Decca 29438; 9-29438)

B "PRIZE OF GOLD" (2:53) [Shapiro, Bernstein ASCAP—Lee, Washington] The title tune of a soon-to-be released film is belted out dra-matically by the strong and exciting voice of Charlie Applewhite. Lovely item item.

(2:52) [MISTER PUBLISHER" (2:52) [Mills ASCAP—Gilbert, Oakland] Charlie lilts through an interesting new tune. Has a catchy and different lyric.

KIRBY ALLAN (Maze 1002; 45-1002)

B "DON'T YOU REMEMBER" (2:45) [Maze BMI—Soule] Kirby Allan gets a wonderful assist from Larry Irwin's Dreamdusters on a very pretty romantic number. Kirby has a wonderful warmth in his voice. Could aliak click.

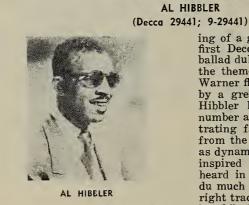
• "MY LIFE, MY LOVE, MY ALL" (2:03) [Maze BMI—Cook, Allan] A delightful waltz with a pretty lyric is offered on this half.

THE MARINERS

(Columbia 40439; 4-40439)

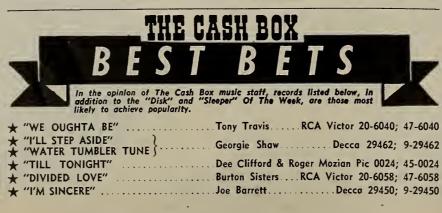
B "I DIDN'T COME TO SAY HELLO" (2:36) [Vinrob ASCAP —Semos, Val, Andrews] A catchy lilter is given a mellow reading by Godfrey's sidekicks, The Mariners. Boys have a smoother and more re-freshing sound on this side. Good deck.

B "DO AS YOU WOULD BE DID BY" (2:12) [Joy ASCAP—Hoff-man, Manning] This side is a very clever bouncy novelty with a spiritual flavor. Very cute semi-religious item. The boys' best to date.



• Al Hibbler, a great vocalist and a big name in the jazz world, comes up with an absolutely brilliant read-

ing of a great new pop tune on his first Decca release. It's a stirring ballad dubbed "Unchained Melody", hist Decca release. It's a shring ballad dubbed "Unchained Melody", the theme music from the current Warner flick "Unchained". Assisted by a great big Jack Pleis orking, Hibbler leans into this dramatic number and sends it across in pene-trating fashion. He sings straight from the heart. And the melody is as dynamic as they come. The most inspired wax performance we've heard in months. The film oughta du much to send this one off on the right track. The bottom half, "Day-break" features a more mellow Hibbler on another love song. Top half could be tremendous.





"It's What's in THE CASH BOX That Counts"



- 8 In the RCA Victor Exhibit at the convention, coin-ops will meet the candidates, hear their recordings and elect
- ^a "Mits Juke Box of 1955" will win an RCA Victor recording contract, and her sponsor will receive an RCA Victor 21" Color TV set. The other two candidates will be awarded RCA Victor "New Orthophonic" High Fidelity "Victrola" phonographs. Duplicate prizes in case of tie.

Deadline is March 15! RCA VICTOR

THE CASH BOX	PLATTER
	SPINIER
	PATTER ALL ABOUT DISK JOCKEYS

THE TEN RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK PLUS THE NEXT FIVE

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS	
1. SINCERELY	McGuire Sisters (Coral)
2. MELODY OF LOVE	David Carroll (Mercury)
3. КО КО МО	Perry Como (RCA Victor) Crewcuts (Mercury)
A HOW IMPORTANT CAN IT BE	(Joni James (MGM) (Sarah Vaughan (Mercury)
5. EARTH ANGEL	Crewcuts (Mercury)
6. TWEEDLEE DEE	Georgia Gibbs (Mercury)
7. HEARTS OF STONE	
8. CRAZY OTTO MEDLEY	Johnny Maddox (Dot)
9. NO MORE	DeJohn Sisters (Epic)
10. BALLAD OF DAVY CROCKETT	
11) THAT'S ALL I WANT FROM YO	
13) PLEDGING MY LOVE. 14) ROCK LO HEART. 15) WEDDING BELLS. 15)	
HEART. 15) WEDDING BELLS. 15)	DARLING JE VOUS AIME

Bob E. Lloyd (WAVZ-New Haven, Conn.) used the following sign off for his morning program on the first day of Brotherhood Week. Bob said: "For the past two hours here on the program, all of the songs we've played were performed by Negro recording artists. During this time there was not one phone call to the station from anyone who realized the group designation. Let's, therefore, all judge people as fairly as we do the records on a radio show—individually and on the merits of each."



<text><text><text><text><text> Club cards.

Three local deejays: Rhoda Brown (WMGM), Brad Phillips (WINS) and Bill Williams (WNEW) participated in the selection of a local "Miss Exquisite Form" last week at the Park Sheraton. In conjunction with UA's "Vera Cruz," the national winner gets a movie and modeling contract and some thousands of dollars in prizes.... Rosalind Paige visiting New York and Philly jockies this week to get the big push going behind her MGM "I Think I'll Cry Again." ... Larry Kane (KLBS-Houston, Texas) devotes 5½ hours each Sunday after-noon to programming new albums in their entirety.

"It's What's in THE CASH BOX That Counts?"

A great coral-instrumental recording...

SAY IT ISN'T THE NIGHT

c/w

UN GRAND AMOUR (A Great Love)

Hugo Winterhalter's

orchestra and chorus

RCA Victor 20/47-6003



"New Orthophonic" High Fidelity

"It's What's in THE CASH BOX That Counts"



HIT

WEDDING

BELLS

EDDIE FISHER, HUGO WINTERHALTER

Victor ORCH. FRANKIE LESTER "X" GUY LOMBARDO Decca **ROBERT MELLIN, INC.** A SMASH ! THE CADILLACS big pop and r & b "NO CHANCE" b/w "SYMPATHY" JOSIE # 773 CLIMBING . . . PATTI JEROME singing *"JOHNNY* HAS GONE" JOSIE # 774



Victor Aquires Album Rights To "Damn Yankees"

NEW YORK-Joe Carlton, Chief of Popular Artists and Repertoire at RCA Victor Records, came through with what is considered one of the biggest coups in the music business by securing recording rights to "Damn the new musical which Yankees," opens in New York on May 5.

Victor is now prepping an extensive promotion push for the new show. One of the songs, "Whatever Lola Wants," will be sung by Dinah Shore on a coast-to-coast television Spectacon a coast-to-coast television Spectac-ular March 27. This will also be Di-nahs' next recording and will be avail-able in stores the morning after the television show. Other songs from the show will be recorded for Victor by Eddie Fisher, Ferry Como and Kay Eddie Fisher, et a possible dustage of the aiskery of a possible dueting of the latter. A special deluxe package is also being planned for the album.

also being planned for the album. A tentative recording date of May 8 has been set by Joe Carlton for "Damn Yankees," and the sets will be rushed to distributors immediately. Carlton says that the score, written by the Ross-Adler combination, surpasses even "Pajama Game," the duo's last great success on Broadway. Gwen verdon and Stephen Douglas have been cast in the lead parts and Jimmie Komack will be one of the featured plavers. players.

Don't Believe Everything On Wax

NEW YORK—Little Bobby Blum-enthal, a seven-year-old Davy Crocket: fan, was listening to his Bill Hayes recording of the tune "Ballad Of Davy Crockett" recently, and he just couldn't believe that the line "He recording of the tune "Ballad Of Davy Crockett" recently, and he just couldn't believe that the line "He patched up the crack in the Liberty Bell," was true. So he sat down at his desk and addressed a letter to "Liberty Bell, Wherever You Are" questioning the lyric. He wound up getting a letter from M. O. Anderson, Superintendent of the U.S. Depart-ment of Interior, National Park Ser-vice, Philadelphia. The letter told him that Crockett hadn't anything to do with the bell, and another legend do with the bell, and another legend bit the dust.



HOLLYWOOD, CALIF. — Before embarking on a tour of major Aus-tralian cities Spike Jones and his pretty wife Helen Grayco get together with KLAC deejay Jim Ameche. As Jim gives the word they all listen at-tentively to Helen's latest label "X" platter "Say The Word" and "Please Don't Freeze" on the new Regency tubeless portable, the world's smallest pocket radio.



NEW YORK:



<text><text><image><text>

CHICAGO:

<section-header><section-header><text>



HOLLYWOOD:



<text><image><image><text> young couple made their appearance with McNeill last week. . . . Capitol Records is going all-out with a new roster of artists. Within a few short months, they have signed Bobby Milano, The Gallahads, Danny Capri, The Paulette Sisters, Bunny Paul, Lee Kane and Bette Anne Steele into their already well stocked stable.... Jeff Chandler is now in the publishing business with his own firm titled, "Chandler Music Company."

"It's What's in THE CASH BOX That Counts"

COLE PORTER'S "ALL OF YOU"

from the Broadway musical "SILK STOCKINGS"

THE CHAPPELL GROUP Soath GROUP Smash Hits

5 2218

"YOUNG AND FOOLISH"

By ALBERT HAGUE and ARNOLD HORWITT from the Broadway musical "PLAIN AND FANCY"

Nat "King" Cole's Capitol smash ... **** DARLING, JE VOUS** AIME BEAUCOUP"

2 Great recordings on the nation's NEW POP HIT . . .

"CHERRY PINK"

("AND APPLE BLOSSOM WHITE

Perez Prado	RCA Victor
Alan Dale	Coral

9. How Important Can It Be (Sarah Vaughan)

10. Now is The Hour (The Mulcays)

Special Features Planned For MOA Convention, March 28, 29, 30

LOS ANGELES, CALIF .--- The 5th Annual MOA Convention which will be held at the Hotel Morrison in Chicago, March 28, 29 and 30 should be the most interesting yet. Approximately 50 exhibit booths have already been sold to exhibitors and some of these will display merchandise that has not previously been on the market. Others will show new types of music equipment.

Booths 4, 5, 6 and 7, the entire West wall, will be occupied by Wurlitzer, Rock-Ola, Seeburg, and AMI respectively.

The three day convention will consist of three meeting days for the ops for which constructive programs have been prepared.

Record companies will have one morning for round-table discussion in the way of a question and answer program, and they too will offer new and interesting merchandising ideas.

Nationally known speakers will address the audience on many important subjects. Nationally known advertising and promotional men will speak on public relations and business promotion of the automatic phonograph industry. These speakers will come from some of the largest advertising agencies in the country. Names of all other speakers will be listed in the MOA Program which will be available at the convention.

In addition to a discussion on the national health plan and an advertis-



ing program for the industry, the third performance rights society will be another of the main topics.

Meetings will be called to order at 10 AM each day and will adjourn at approximately 12:30 PM. There will be no membership meetings in the afternoon or evening.

The hours for exhibiting will be from 2 PM to 9 PM each day except for Tuesday when they will all close at 6 PM for the banquet and floor show which will start at 7 PM.

Hirsh De La Viez, chairman of the entertainment committee reports that recording artists who are scheduled to attend include Perry Como, Frank Sinatra, Dorothy Collins, the Fontane Sisters, Johnny Maddox, the Hilltoppers, Billy Vaughn, Mac Wiseman, Pat Boone and many others. Most of the above mentioned have already confirmed the dates.

Registration booths will be open Sunday, March 27th. Ops can register on Sunday afternoon till 8 PM on the first floor of the Morrison. Registration badges will be available from Sunday through to Wednesday and all exhibitors, ops, visitors and wives must have badges. Registration fee will be \$2.00 per person.

Banquet tickets can be purchased in advance.

George A. Miller, chairman, and cochairmen Ray Cunliffe, Albert S. Denver, Martin Britz and Jack Mulligan say:

"The affair is colossal! It's dy-namic! And it will prove to be the greatest show, and the most outstanding MOA meet of all time! How can any music operator afford to miss when a convention of this kind has been fully prepared for his benefit?"

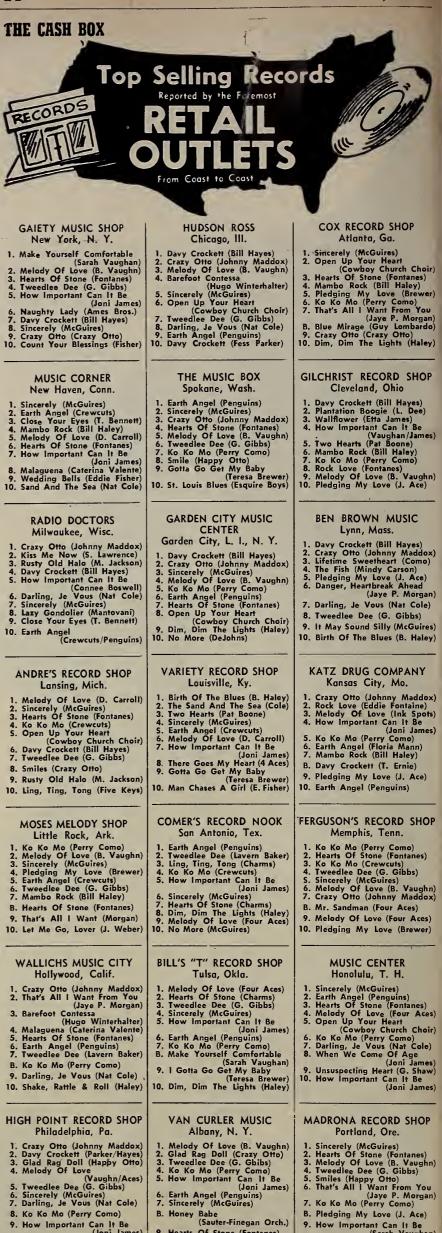
Miller goes on to say, "If you haven't made your reservation, make it now, by mail or wire since everyone will want to stay at the Morrison."

Exhibitors who have already purchased their exhibit space are: Seeburg, Rock-Ola, AMI, Wurlitzer, Capburg, Rock-Ola, AMI, Wurlitzer, Cap-itol Records, MGM, Columbia, RCA Victor, Dot, Decca, The Cash Box, Downbeat, Billboard, Auto-Photo Co., National Rejector, ABT Manufactur-ing Co., Murray Nash Associates (WSM Grand Ole Opry), Permo In-corporated, Capital Projector, M. S. Distributing, Star Title Strip, Con-solidated Coin, Barney Young (Na-tional Juke Box Music Inc.), Sentinel Radio Corp., and many others who have not sent in their checks as yet. No reservations will be considered

No reservations will be considered authentic unless the check accom-panies the application.

Leahy, Borden Leave Majar

NEW YORK - Arranger-conductor Joe Leahy left Majar Records this week along with Stanley Borden, Majar's national sales and promotion manager, to form their own record company tentatively called Unique Records. Leahy and Borden have already signed to the new label, artists Larry Grayson, a youngster from the west coast, and Debbie Haley, a thrush from the Bob Kennedy TV show on station WPIX in this city.



9. Hearts Of Stone (Fontanes) 10. That's All I Want From You (Jaye P. Morgan)

"It's What's in THE CASH BOX That Counts"

9. How Important Can It Be (Joni James)

10. Young And Foolish (Dean Martin)

DJ Orchestra



NEW ORLEANS-When Ralph Flanagan finished his engagement in New Orleans recently, he gave a party for all the disk jockeys in town. As a gag, he had them all sit up on the bandstand and had an orchestra completely made up of djs.

Above are the men in the picture: Top row, left to right: Drums-Tom Buckley, Miss. Representative, TV & App. Bass-Carlo Vinterella, La. Representative, TV & Appl. Trombone—Louis Grunewald, Program Director, WTPS. Rear: Marshall Pierce, DJ & Program Director, WSMB. Trombone—Jerry Kaye, DJ, WTIX; Jim Blunt, Sales Promotion Mgr., TV & Appl.

Seated, left to right: Saxophone-Glenn Smith, Sales Mgr., TV & Appl.; Jack Marden. Clarinet-Don Laughnane, DJ, WTIX. Saxophone-Jeff Hugg, DJ, WNOE; Bob Moats.

Top 10 Best Selling Pop Albums

- 1. THE STUDENT PRINCE Mario Lanza (RCA Victor LM 1837; ERB 1837)
- 2. MUSIC, MARTINIS AND MEMORIES Jackie Gleason (Capitol W 509; EAP 1, 2, 3, 4-309)
- 3. MUSIC TO REMEMBER HER
- Jackie Gleason (Capitol 570; EBF 1, 2-570) 4. DEEP IN MY HEART
 - Original Cast (E 3153; X276)
- 5. MUSIC FOR LOVERS ONLY Jackie Gleason (Capitol H 352; EBF 352)
- 6. SELECTIONS FROM THE GLENN MILLER Glenn Miller (RCA Victor LPT 3057; STORY EPBT 3057)
- 7. SEVEN BRIDES FOR SEVEN BROTHERS Original Cast (MGM E 244; X 244) 8. THE MUSIC OF
 - RUDOLPH FRIML Mantovani (London LL 1150)
- 9. B.G. IN HI-FI Benny Goodman (Capitol W 565; 1, 2-565)
 - Mary Stuart (Columbia CL 6333; B 487)
- 10. SORTA-MAY Billy May (Capitol T 562; EAP 1, 2, 3-562)

10. JOANNE SINGS

10. THERE'S NO BUSINESS LIKE SHOW

BUSINESS Original Cast (DL 8091; ED 828)

Research Craft Company

Finest Custom Record Pressings That Quality Materials and Intelligent Skill Can Offer Any Type of Phonograph Record in Shellac . Flex . Vinylite 1037 N. Sycamore St. • Los Angeles 38, Calif. • Hollywood 5-6128

A GREAT **NEW ARTIST** HAS A GREAT **NEW SONG HIT!**

THE WHITE ORCHID

ERNESTO BONINO sings...

Theme from United Artists motion picture color spectacle, **"THE WHITE ORCHID"**



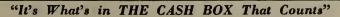
Orchestra under the direction of

BEN PICKERING C/W WHAT A LUCKY GUY AM I

A "New Orthophonic" high fidelity recording

RCA

CTOR



Uno...Due...



HARTFORD, CONN .- At the opening of the new Mercury distributor in Hartford, Connecticut (left to right), Luigi Creatore, Mercury A&R; Buddy Friedlander of the Hartford distributing office; Georgia Gibbs; His Honor Mayor De Lucco of Hartford; and Hugo Peretti, the other half of Mercury's A&R team, played an old Italian game called "Morra." Naturally Georgia won.

Desmond Intros Song On TV Program

NEW YORK—A new song had its debut via the televison route on Sun-day, March 6th, 9 to 10 P.M. New York time, over the NBC-TV network. "Play Me Hearts and Flowers," which was also the title of the play itself, was introduced on the Philco Television Playhouse in a production starring Johnny Desmond. It was the story of Nick Mercer NEW YORK-A new song had its

Playhouse in a production starring Johnny Desmond. It was the story of Nick Mercer (Johnny Desmond), a young singer who became successful—not by sing-ing—but by playing straight man to a comedian (played by Joey Adams). A new song is born when Nick breaks away to prove himself on his own. The composing of the song and all that goes into making a big hit were an integral part of the plot. An actual recording session, complete with "takes" and "playbacks" was seen. This was the first time that the life of a song, from beginning to end, had been done "live" on TV. The song itself, "Play Me Hearts and Flowers," is by Mann Curtis and Sanford Green and is published by the ASCAP firm Advanced Music Corp. Already recorded on the Coral label, this latest Johnny Desmond disk was released the day after the tele-cast. Conjes. of the sheet music. as

was released the day after the tele-cast. Copies of the sheet music, as well, were available at all music stores on Monday morning (March 7th).

Ulano Breaks Record In "Drumathon"

NEW YORK — Drummer Sam Ulano, who made quite a stir on the A-Bell label with a drum novelty tagged "Drums Fairy Tales" and later recorded "Santa And The Doodle-Lee-Boop" for MGM, created more than just a stir this week in the window of the Henry Adler Music Store on 46th Street, when he set out to break the record for continuous drumming.

Ulano began his percussionistics at noon of last Monday-after close to a year of training for the event-and fell asleep at the drums at 7:00 A.M. on Thursday, breaking the record with a 67 hour 11 minute and 40 second performance. The previous record was set by a Jerry Sandweiss who played for 14 hours and 32 minutes in the town of Norman, Oklahoma.

The major reason for the drumathon was to attract attention to the review "Safari," a show which Alan Abel, owner of A-Bell records, is producing.

Ulano was trying to reach the 72 hour mark, but passed out less than five hours from his goal. Life Mag-azine photogs covered the event.

Bobby Sherwood Makes One-Man Disk

NEW YORK—For the first time in history of the record industry, one man has waxed what represents a full orchestra, 4 voices of a quartet, and the solo. The man is Bobby Sherwood, orchestra leader, actor and TV panelist on "Masquerade Party," who has played just about every musical in-strument in his varied career.

Recently he put all his talents in one basket-or rather-one recording.

The result is a record on the Coral label, "Brown Eyes, Why Are You Blue?" on one side and "Yes, Indeed" on the other. Multiple musicman Sherwood not only plays all ten instruments, sings all 4 voices of the quartet, and the solo, but he also did the arrangement. The record will be released around March 21st and will carry the tagline: "Bobby Sherwood and his ALL BOBBY SHERWOOD orchestra."





POPULAR

"B.G. in HI-FI"-Benny Goodman-Capitol W 565 (12" LP)

LET'S DANCE, JUMPIN' AT THE WOODSIDE; STOMPIN' AT THE SAVOY; WHAT CAN I SAY AFTER I SAY I'M SORRY?; WHEN I GROW TOO OLD TO DREAM; GET HAPPY; YOU BROUGHT A NEW KIND OF LOVE TO ME; ROCK RIMMON; SOMEBODY STOLE MY GAL; BLUE LOU; SENT FOR YOU YESTERDAY AND HERE YOU COME TODAY; YOU'RE A SWEETHEART; BIG JOHN'S SPECIAL; JERSEY BOUNCE; AIR MAIL SPECIAL.

SPECIAL; JERSEY BOUNCE; AIR MAIL SPECIAL. Here's an LP that's already heading for the top. First reports indicate that "B.G. in HI-FI" could be one of Benny Goodman's biggest selling LPs. And it's all because it brings together the great Goodman material which topped the hit parade list in the thirties and forties, and today's amazing recording techniques. Although B.G.'s former recordings at concerts, etc., were the greatest, much of the sharpness and feeling that the crew offered was lost due to recording condition. This package is as clear as a whistle. One look at the contents in it and it's sold. Goodman has a tremendous crew working with him in such artists as Mel Powell, Robert Donaldson, Ruby Braff and a host of others. It's also the type of recording that will sell and sell and sell for years to come. Every groove is fabulous.

"MARLENE DIETRICH at the CAFE DE PARIS" - Columbia ML-4975

"MARLENE DIETRICH at the CAFE DE PARIS" — Columbia ML-4975 (12" LP) INTRODUCTION BY NOEL COWARD; LA VIE EN ROSE; BOYS IN THE BACKROOM; LAZY AFTERNOON; LOLA, LOOK ME OVER CLOSELY; DAS LIED IST AUS; NO LOVE, NO NOTHINY; THE LAZIEST GAL IN TOWN; JONNY; LILI MARLENE; FALLING IN LOVE AGAIN. Columbia has come up with another masterpiece, featuring Marlene Dietrich. It's a recording of the celebrated chanteuse's gala opening night performance at London's most famous night club, Cafe De Paris, last year. In addition to an excellent selection of material and the unbeatable Dietrich technique, this LP sports a fabulous four-color portrait on the front cover. Album is also scented with Arpege perfume by Lanvin. Noel Coward's witty introduction at the Cafe leads into these musical selections. A photo of Marlene in her much publicized sheer gown is shown on back of LP. Inside the outer container is another cardboard container with reviews by the London press and the usual linear material. An exciting package that should do a real big job. Fine recording for such poor recording conditions.

LOGAN sings favorites from "Finian's Rainbow"-Capitol H 561 ELLA

ELLA LOGAN sings favorites from "Finian's Rainbow"—Capitol H 561 (10" LP) LOOK TO THE RAINBOW; SOMETHING SORT OF GRANDISH; HOW ARE THINGS IN GLOCCA MORRA; WHEN I'M NOT NEAR THE GIRL I LOVE; NECESSITY; OLD DEVIL MOON; THE BEGAT; IF THIS ISN'T LOVE. Back in 1947, a sensational musical graced the Broadway stage, "Finian's Rain-bow." And in it, the wonderful voice of Ella Logan sparkled. Now, eight years later, the show's tunes are still popular and are revived from time to time by new recordings. So it only seems natural for Capitol to team Ella Logan with favorites from the show on an LP. The tunes are still fresh and delightful and Miss Logan's voice is pert and inviting. Attractive jacket too. Capitol is flying high in the packaged goods field. This one ranks highly too.

"THREE FOR THE SHOW"—Columbia Pictures Musical starring Betty Grable, Marge and Gower Champion and Jack Lemmon—Mercury MG-25204 (10" LP) Betty Grable, the Champions, and Jack Lemmon star in the Columbia Picture CinemaScope musical "Three For The Show." Advance reviews indicate that the pic oughta to a big one; which means one thing. The score from the film on wax oughta be a healthy seller. The score is very enjoyable, packed with wonderful standards.

"THE Unforgettable Sound of THE DICK HYMAN TRIO"-MGM E 289 (10" LP)

LP) STARDUST; PANAMA; JEALOUS; THE VERY THOUGHT OF YOU; CECILIA; EAST OF THE SUN; UNFORGETTABLE; OUT OF NOWHERE. Last year, MGM came up with a tremendous find in the Dick Hyman Trio. An inviting instrumental group with a thoroughly captivating style and sound. The boys have met with great success in their most competitive field. This LP should do much toward sending the group up the ladder of achievement. Beau-tiful performance of eight pieces previously released as singles.

"LET'S MAMBO"-Sonny Burke and his Orchestra-Decca DL 8090 (12" LP) CHA-CHA-CHA; LET'S MAMBO; WEST INDIES; PICK YOURSELF UP; "PHFFFT" MAMBO; LONG HAIR MAMBO; MAMBO HOLIDAY; WALTER WINCHELL MAMBO; BABA AU RHUM; EARLY MORNING MAMBO; SHORT HAIR MAMBO.

Sonny Burke, a prominent tunesmith who penned "They Were Doin' The Mambo," a song which sent the music business into a mambo trend, shows his talent as a musician on this twelve-inch LP. He guides the ork through a rockin' LP that oughta meet with the mambo addict's fancy. A number of the selections were also written by Burke. A good group that inspires a dancer. Plenty of brass.

"WINE, WOMAN and WALTZES"—Helmut Zacharias and his Orchestra— Decca DL 8089 (12" LP) A WALTZ FOR TWO; SPEAK TO ME OF LOVE; UNDER THE LINDEN TREE; ARTISTS LIFE; CHARMAINE; RAMONA; BLUE DANUBE; PIZZICATO WALTZ; ROSES FROM THE SOUTH; WALTZES FROM 'THE MERRY WIDOW'; TERRY'S THEME FROM 'LIMELIGHT'; VILLAGE SWAL-LOWS FROM AUSTRIA.

Helmut Zacharias, a popular European musician and entertainer, offers some mood music at its best. The LP contains a dozen beautiful waltz melodies, many of which are extremely popular throughout the world. The arrangements are lush and flowing. Sounds as though 50 strings were hired for this session. The LP was recorded in Europe with lovely results that we just can't seem to get here in the U.S. Only obstacle for this package is the tremendous heap of such music by top names. Nevertheless, an excellent LP.

ERNESTO LECUONA: "Andalucia"—Spanish Suite for Piano and other piano music—Pablo Flores, pianist—MGM E 199 (10" LP) MALAGUENA; ANDALUCIA; GITANERIAS; CORDOBA; QUADALQUIVIR; ALHAMBRA; ZAMBRA GITANA; GRANADA; SIBONEY.

GITANA; GRANADA; SIBONEY. Ernesto Lecuona, Cuba's best known composer, has given the music loving world a treasure chest of beautiful material. Many popular songs have also been written using Lecuona's melodies. On this LP, Pablo Flores, a talented pianist, beautifully renders the "Andalucia Suite" and three other well known selections, two of which are revived time and time again, "Granada" and "Sibo-ney." Should appeal to pop and classical enthusiasts. The wealth of Lecuona recordings by top names is a problem facing this LP.



JAZZ

BRUBECK TIME—The Dave Brubeck Quartet featuring Paul Desmond—Co-lumbia CL 622 (1-12" LP)

AUDREY; JEEPERS CREEPERS; PENNIES FROM HEAVEN; WHY DO I LOVE YOU; STOMPIN' FOR MILI; KEEPIN' OUT OF MISCHIEF NOW; A FINE ROMANCE; BROTHER, CAN YOU SPARE A DIME.

Not too much need be said about this album. Dave Brubeck is a potent sales puller. His following is large and ever growing. Dave, who has a particular style of jazz, heavily flavored with classical tendencies, has developed into the leading jazz figure of today. He has received more national publicity and promotion than any other jazz artist, including the fabulous story in "Time" as well as a wonderful spread in "Life." In addition to the intriguing work of the quartet, and as ever, Paul Desmond has plenty of opportunity to display his sax genius, the technical sound produced is excellent. Stock and display this album. this album.

THE LIONEL HAMPTON QUINTET Album #2—Clef Records MG C-642 (1-12" LP) DON'T BE THAT WAY; THESE FOOLISH THINGS; THE WAY YOU LOOK TONIGHT; IT'S ONLY A PAPER MOON.

With Hamp appearing almost every week on a release by one or another record company, the public may have a hard time deciding which they'll buy. This album permits plenty of room for free play and each artist in turn goes into a solo bit with plenty of improvisation. Hamp has a strong group including Oscar Peterson, piano; Buddy De Franco, clarinet; Ray Brown, bass; and Buddy Rich on drums, each a star. Fans will like this LP.

"LULLABIES IN RHYTHM"—BARBARA CARROLL—RCA Victor LJM-1023 (1-12" LP) YOU'D BE SO NICE TO COME HOME TO; AS LONG AS I LIVE; BUT NOT FOR ME; BY MYSELF; I LOVE A PIANO; IF I HAD YOU; GARROW'S WAY; COME RAIN OR COME SHINE; I SAW STARS; THE LADY IS A TRAMP; SWEET GEORGIA BROWN; I'VE GOT THE WORLD ON A STRING,

Barbara Carroll is anything but a mechanical keyboard wizard on this latest RCA Victor release. Her obvious love of the instrument, her warmth, intensity at times, and happiness at others, manage to creep into the grooves and trans-mit themselves to listener's ear. The entire mood of both sides is one of ramb-ling relaxation. A highly recommended item. Support for the 88er comes from Joe Shulman, bass, and Ralph Pollack, drums.

HAL McKUSICK PLAYS—BETTY ST. CLAIRE SINGS—Jubilee LP15 (1-10" LP)

LP) BYERS MARKET, HERE COMES TROUBLE AGAIN; THE THRILL IS GONE; OUT OF NOWHERE; WILLOW WEEP FOR ME; ALMOST LIKE BEING IN LOVE; WHAT IS THERE TO SAY. The notes describe this an a combination of three great talents. Hal McKusick on the alto and clarinet; Billy Byers doubling at arranging and the trombone; and the vocal stylings of Betty St. Claire. Betty, who worked with Dizzy Gil-lespie and Howard McGhee is heard on wax for the first time. The gal has an easy-to-listen-to pair of chords and an utterly relaxing style. In fact the entire motif of the LP is music modern but soft. It retains melody while also keeping in the progressive groove.

CLASSICAL

ARTURO TOSCANINI—Verdi "Te Deum"—Boito "Mefistofele: Prologue" RCA Victor LM 1849 (1-12" LP) NBC Symphony Orchestra—Nicola Moscana, bass—The Robert Shaw Chorale. Verdi's "Te Deum," companion piece of his "Requiem," also recorded by Tos-canini and released by Victor in 1954, is beautifully captured herein. It was recorded directly from the broadcast of March 14, 1954. Boito's "Mefistofele: Prologue," also included in this release, was taken from the same broadcast. The presentation of "Te Deum," with high praise for the chorus work of The Robert Shaw Chorale, is a thrilling experience. Likewise the ethereal singing of The Columbus Boychoir deserves unstinting praise for its work in the "Mefis-tofele" portion of the album. Nicola Moscona as Mefistofele is effectively boastful and biting as he creates the dramatic excitement necessary to his portrayal. Though a single LP, Victor has issued it as a boxed item with notes and libretto.

RUBINSTEIN PLAYS GRIEG-RCA Victor LM-1872 (1-12" LP)

Rubinstein's fabulous technique and feeling is in evidence as he plays a Grieg concert. Thirteen of Grieg's several hundred miniature pieces have been se-lected. Rubinstein brings forth the melancholy, the loneliness, the simplicity and the joy intended by Grieg. Rubinstein fanciers, and they are legion, will find this to their liking.

SCHUBERT-Symphony No. 9 in C Major-Decca DL 9746 (1-12" LP) Wilhelm Furtwangler conducting The Berlin Philharmonic Orchestra This Schubert work is known and catalogued both as the 7th and the 9th. More familiarly known as the "Great" C Major to differentiate it from the 6th Symphony in C Major. There have been many recordings, of which the strongest competition will come from Toscanini's version. Furtwangler brings forth the various moods with deft touches. An excellent treatment both music-ulty and soundwing ally and soundwise.

FRANCK "Sonata In A Major for Violin and Piano" BRAHMS "Sonata No. 3 in D Minor for Violin and Piano, Op. 108" MGM Records E3103 (1-12" LP) Anatole and Roberto Kitain

The brothers Anatole and Roberto Kitain make their bow on MGM Records with two sonatas. The brothers produce a warmth of tone and colorful effects that will bring satisfaction to music lovers who prefer the intimateness of sonatas. Both the Franck A Major and Brahms #3 in D Minor are well performed. The Franck A Major has not been recorded too often. The Brahms Sonata has been offered in several good versions.



PITTSBURGH—Recording star Vic Damone chats with KQV disc jockey, Joe Deane, as he appeared recently on "Studio 45," a portion of Deane's after-noon record show devoted to 45 recordings, and broadcast direct from the National Record Mart, 324 Diamond Street in Pittsburgh. Vic was in Pittsburgh promoting his latest Mercury record, "Foolishly."

Grogan Named Program Manager of WNEW

NEW YORK-Richard D. Buckley, President and General Manager of radio station WNEW, announced today the appointment of Jack Grogan as Program Manager of the New York independent.

The choice of Grogan, who will join the station on March 7th, comes as no surprise to trade observers as his background, which includes a long and successful term at WNEW, made him the logical contender with the recent availability of the position at WNEW. Grogan left the independent in 1951 to make a world tour after five years as the station's Production Chief, returning to spend a year as Program Manager of WNBC followed by a year at WNBT's Program reins. Grogan's next assignments were top level production spots at William Esty and N. W. Ayer, becoming associated with the latter a few months before the WNEW call brought him back to independent radio's top program post.

In announcing the appointment, Buckley said, "we are particularly fortunate in being able to obtain the services of Jack Grogan who independently of his wide general broadcasting and agency experience is fortuitously equipped with a know-ledge of WNEW's unique approach, thereby being prepared to make significant further contributions to it."

Arlene Francis Makes Recording Debut

NEW YORK — Arlene Francis, familiar to millions of Americans as the hostess for the NBC-TV show "Home" and as a panelist on the Sun-day night "What's My Line?" show has just made her recording debut on the Camden label.

Camden, an RCA record label, chose

Camden, an RCA record label, chose the popular television personality for its first recording venture in the an-alysis field. The result is "Arlene Francis Presents Music Appreciation for the Home." On one side of the 12" Long Play record she discusses Tchaikovsky's "Nuteracker Suite"; on the other she demonstrates how Schubert con-structed his famous "Unfinished Sym-phony." In both cases her remarks concerning the music are highlighted by musical examples.

Four Coins To Head **Greek Day Parade**

NEW YORK — The Four Coins, whose newest hit is "My Anxious Heart" on Epic Records, will lead the Annual Greek Day Parade up Fifth Avenue in New York on March 27th. Of Greek descent, George Mantalis, Jim Gregorakis, George and Michael James will work out their schedule while appearing at New Orlean's Hotel Roosevelt so that they'll be able to appear at the Parade. They'll plane to and from New York on that day in order to make the evening perform-ance at the Hotel Roosevelt. The Four Coins then go to Reno's New Golden Hotel for a two week engagement.

engagement.



"It's What's in THE CASH BOX That Counts"

THE CASH BOX

Disk Jockeys

REGIONAL RECORD REPORTS

Sherm Feller

Don Bell

KRNT-Des Moines, Iowo

BROADWAY MUSICAL "Silk Stockings"

A new musical hit came to Broad-way last week and it should be regal-ing audiences for years to come. Based on "Ninotchka" in which Greta Garbo originally starred, "Silk Stockings" comes in as an elaborate, smash hit.

comes in as an elaborate, smash hit. Words and lyrics are the works of Cole Porter and already several of the songs have hit the recording picture. Foremost among them are "All Of You" currently climbing on the charts as recorded by Sammy Davis, Jr. for Decca and Tony Martin for RCA Vic-tor, and the title song "Silk Stock-ings" done by Perry Como on Victor. It wouldn't be surprising to see some

It wouldn't be surprising to see some of the other tunes step out with the proper recordings, particularly "Paris Loves Lovers" and "Without Love."

If the atmosphere of the show is caught on the original cast album, it could very well turn out to be one of the all-time best sellers. For the mu-sic and lyrics add up to a very attrac-tive sound and the performers in the show should prove exceptionally ef-fective. fective.

Although Hidegarde Neff, who plays Ninotchka, doesn't really sing, her talking voice is so compelling, especially when she is interpreting lyrics of a song, that the effect on records should be startling. In particular we hope they will record her entire closing

in the first act which was without doubt the most striking scene in the show.

Don Ameche, who played his part with perfection, should also do well on the record. His singing voice is suited to his role and his appeal to teen-agers should be strong since they undoubt-edly saw him in the movies and as host of the Eddie Fisher TV show a couple of seasons back.

Another hit in the show is Gretchen Wyler, who does the comedy songs and who should be a smash in the recorded version. Her interpretation of "Ster-eophonic Sound" and "Josephine" made her a star on opening night and should make her a standout on the album.

"Silk Stockings" will probably turn out to be one of the most successful musicals of our time. And that makes five smashes in a row for its producers Feuer and Martin. They previously had "Where's Charley," "Guys And Dolls," "Can Can," "The Boy Friend" —and now this. What more is there to sav?

The Cash Box reviews are designed to give juke box operators, disk jock-eys, retail dealers and record distrib-utors programming information about the shows being discussed.

Ray On World Tour

WVDA—Boston, Mass. WCFL-Chicago, III. Crazy Otto (J. Maddox)
 Danger, Heartbreak Ahead (Jaye P. Morgan)
 Davy Crockett (Bill Hayes)
 How Important Can It Be (Joni James)
 Sand And The Sea (Cole)
 Song In Blue (Paul & Ford)
 Everlovin' (Patti Page)
 Pledging My Love (4 Lads)
 Hearts Of Stone (Fontanes)
 Melody Of Love Davy Crockett (Bill Hayes)
 Crazy Otto (Johnny Maddox)
 Wedding Bells (F. Lester)
 Tweedlee Dee (G. Gibbs)
 A Man Chases A Girl (Fisher) 6. I Had The Funniest Feeling (Betty Madigan) 7. It May Sound Silly (McGuires) 8. I Can't Change (Kitty White) 9. Blue Mirage (Marterie/Kelly) 9. Hearts C. 10. Melody Of Love (Carroll/Vaughn) 10. Hindustan (Kaye/Swain) **Bob Watson Robin Seymour** WQXI-Atlanto, Go. WKMH-Dearborn, Mich. WQAI-Afildito, Go. 1. Melody Of Love (B. Vaughn) 2. Sincerely (McGuires) 3. Close Your Eyes (T. 8ennett) 4. Darling, Je Vous (Nat King Cole) 5. Davy Crockett (Rusty Draper) 6. Hearts Of Stone (Fontanes) 7. Unsuspecting Heart (S. Gale) 8. How Important Can It Be (Connee Boswell) 9. My Own (Gordon Jenkins) 10. No Chance (Lauries) Davy Crockett (Bill Hayes)
 Mambo Rock (Bill Haley)
 How Important Can It Be (Sarah Vaughan)
 Pledging My Love (Ace/Brewer)
 Blue Mirage (Ralph Marterie)
 Two Hearts (Charms)
 It May Sound Silly (McGuires)
 Rock Love (Fontanes)
 Lazy Gondolier (Mantovani)
 Foolishly (3 Chuckles) George LeZotte WAVZ—New Hoven, Conn. LaVerne Watson WAVZ----New Hoven, Conn. 1. Sand And The Sea (Cole) 2. Plantation Boogie (Lenny Dee) 3. Davy Crockett (Hayes/Ford) 4. How Important Can It Be (Joni James) 5. Blue Mirage (Baxter/Marterie) 6. No More (DeJohns) 7. Pledging My Love (T. Mara) 8. Wedding Bells (E. Fisher) 9. Tweedlee Dee (Gibbs/Collins) 10. The Fish (Mindy Carson) WTAR-Norfolk, Va. WTAR—NOTTOR, VG.
Sincerely (McGuires)
Ko Ko Mo (Perry Como)
Melody Of Love (Sinatra)
Hearts Of Stone (Fontanes)
No More (McGuires)
That's All I Want (Morgan)
Make Yourself Comfortable (Sarah Vaughan)
Naughty Lady (Ames Bros.)
Earth Angel (Crewcuts)
Paths Of Paradise (J. Ray)

Jack Karey

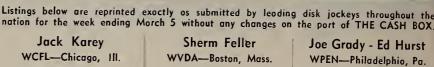
- Nick Nickson WBBF-Rochester, N. Y.

- WINS-New York, N. Y. WINS—New York, N. Y.
 How Important Can It 8e (James/Vaughan/Monte)
 Malaguena (Caterina Valente)
 Finger Of Suspicion (Dickie Valentine)
 It May Sound Silly (McGuires/Farrell)
 Sunsuspecting Heart (Stevens)
 Sincerely (McGuires)
 Never Mind The Noise In The Market (Chappaquas/Reynolds)
 Davy Crockett (Bill Hayes)
 No More (DeJohns)
 Too Much In Love To Care (Alan Dean) 10. Chow Mein (Gaylords) Ralph Phillips WFBR—Baltimore, Md. Melody Of Love (B. Vaughn) Tweedlee Dee (G. Gibbs) Sincerely (McGuires) Crazy Otto (Johnny Maddox) Earth Angel (Penguins) Ko Ko Mo (Perry Como) Hearts Of Stone (Fontanes) 8. No More (McGuires) 9. Ling Ting Tong (5 Keys) 10. How Important Can It Be (Joni James)
- **Steve Gilmartin** WEIM-Fitchburg, Moss.
- 1. Ko Ko Mo (Crewcuts) 2. Crazy Otto (Johnny Maddox) 3. A Man Chases A Girl (Fisher) 4. How Important Can It Be (Joni James) 5. Davy Crockett (Bill Hayes) 6. If Anyone Finds This (Star) 7. Sincerely (McGuires) 8. Tweedlee Dee (G. Gibbs) 9. The Fish (Mindy Carson) 10. Earth Angel (Crewcuts) 5. 6. 7. 8. 9. 10.
- "It's What's in THE CASH BOX That Counts"

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- 1. No More (DeJohns) 2. Sincerely (McGuires) 3. Ko Ko Mo (Perry Como)
- 4. How Important Can It Be (Joni James)
- 5. Crazy Otto (J. Maddox) 6. Pledging My Love (T. 8rewer)
- 7. Tweedlee Dee (G. Gibbs)
- Cherry Pink (Perez Prado)
 Close Your Eyes (T. 8ennett)
 Melody Of Love (F. Sinatra)

John Michaels

- WOKY-Milwoukee, Wis. Kust I — Mitwoukee, His.
 Rusty Old Halo (M. Jackson)
 Everiovin' (Patti Page)
 Melody Of Love (Four Aces)
 Ko Ko Mo (Crewcuts)
 How Important Can It 8e (Connee Boswell)
 That's All I Want (Morgan)
 Wedding Bells (F. Lester)
 Gotta Go Get My Baby (Teresa Brewer)
 Sincerely (McGuires)

Al Ross

- WBAL-Boltimore, Md.

- WBAL—boltimore, Md. 1. Hearts Of Stone (Fontanes) 2. Sincerely (McGuires) 3. Melody Of Love (8. Vaughn) 4. Earth Angel (Crewcuts) 5. Ko Ko Mo (Perry Como) 6. Tweedlee Dee (G. Gibbs) 7. Darling, Je Vous (Nat King Cole) B. Blue Mirage (Guy Lombardo) 9. Let Me Go, Lover (J. Weber) 10. That's All I Want (Morgan)

Ira Cook

- KMPC-Hollywood, Colif.

- KMPC—Hollywood, Colif.
 Hearts Of Stone (Fontanes)
 Melody Of Love (B. Vaughn)
 Crazy Otto (Johnny Maddox)
 Ko Ko Mo (Perry Como)
 Sincerely (McGuires)
 Make Yourself Comfortable (Sarah Vaughan)
 Mr. Sandman (Chordettes)
 Darling, Je Vous (Nat King Cole)
 Naughty Lady (Ames Bros.)
 Life Of The Party (Eckstine)

Dick Gilbert

KTYL-Phoenix, Ariz. Blue Mirage (Lombardo/Baxter/Marterie)
 Hearts Of Stone (Fontanes)
 Tweedlee Dee (G. Gibbs)
 How Important Can It Be (Teresa Brewer)
 All Of You (Tony Martin)
 Dedicate Is Yours 6. Darling, Je Vous (Nat King Cole) 7. That's All I Want (Morgan) B. Make Yourself Comfortable (Sarah Vaughan) 9. Ko Ko Mo (Perry Como) 10. Malaguena (C. Valente) George & Marilu Case WSAI—Cincinnoti, Ohio WSAI—Cincinnoti, Ohio
Melody Of Love (D. Carroll)
Davy Crockett (Bill Hayes)
Earth Angel (Crewcuts)
Darling, Je Vous (Nar Cole)
Tweedlee Dee (G. Gibbs)
Sincerely (McGuires)
It's A Sin To Tell A Lie (Something Smith)
If Anyone Finds This (Starr)
Ko Ko (Convents) 9. Ko Ko Mo (Crewcuts) 10. Darlin' (Hilltoppers) **Dick Piper** WKBR-Manchester, N. H.

Wheeling, W. Va.
1. Darling, Je Vous (Nat King Cole)
2. Danger, Heartbreak Ahead (Jaye P. Morgan)
3. Close Your Eyes (5 Keys)
4. A Man Chases A Girl (Fisher)
5. Ko Ko Mo (Perry Como)
6. Life Of The Party (Eckstine)
7. Tweedlee Dee (G. Gibbs)
8. Blue Mirage (Ralph Marterie)
9. How Important Can It 8e 9. How Important Can It 8e (Joni James) **Bill Ballance** KNX-Los Angeles, Colif. Melody Of Love (4 Aces)
 Ko Ko Mo (Perry Como)
 Sincerely (McGuires)
 Hearts Of Stone (Fontanes)
 No More (DeJohns)
 Earth Angel (Crewcuts)
 Tweedlee Dee (G. Gibbs) 8. That's All I Want (Morgan) 9. How Important Can It 8e (Joni James) 10. Crazy Otto (Johnny Maddox) Jim Lowe WRR—Dollos, Tex. 1. Rusty Old Halo (M. Jackson) 2. Rock Love (Fontanes) 3. Two Hearts (Pat Boone) 4. Crazy Otto (Johnny Maddox) 5. Glad Rag Doll (Happy Otto) 6. It May Sound Silly (McGuires) 7. That's All I Want (Morgan) 8. I Love You Madly (4 Coins) 9. The Wallflower (3 Rays) 1. Sincerely (McGuires) 2. Tweedlee Dee (G. Gibbs) 3. Davy Crockett (Fess Parker) 4. Open Up Your Heart (McGuires) 5. Ko Ko Mo (Perry Como) 6. No More (DeJohns) 7. Elephant Tango (Commanders) 8. The Urge (Mills Bros.) 9. Sleepy Serenade (W. Herman) 10. Echo Tango (Duke Ellington) 9. The Wallflower (3 Rays) 10. Melody Of Love (4 Aces)

Southern Appoints Lutz

NEW YORK-In a move which trade circles say presages further changes at the pubbery, Bob Iverson, vice-president of Peer International and Southern Music this week announced the addition to the firm's staff of Herb Lutz as professional manager of Southern Music and Melody Lane. Lutz most recently headed his own music firm.

Irving Deutch continues as general professional manager of Peer International and Charles K. Harris Music.

James At Crescendo, Hollywood

HOLLYWOOD-Harry James and his entire orchestra opens at the Crescendo for three weeks starting March 17. He will do several 40-minute concerts every evening. For engagement he has signed, through Rocky Carr, her personal manager, Corky Hale, Liberace's harpist. In addition to playing harp, Corky will, for the first time, sing and play other instruments.



NEW YORK—Johnnie Ray and company left on a three-month tour last week, that will take him around the world. The group includes vocal-ist Helen O'Connell, comic Danny Crystal, a dance team and three mu-sicians sicians.

The artists played the Civic Audi-torium in Honolulu on March 2 and 3 and then departed for Australia where they will do a seventeen-day stint commencing on March 8th.

From Australia, Ray and his man-ager Bernie Lang will continue on to England where Johnnie will appear in Scotland, Ireland and the provinces tefore he opens at the London Pala-dium on April 25th for two weeks.

He is scheduled to return to New York early in June for a return en-gagement at the Latin Quarter.

Pee Wee King On Como Show

NEW YORK—Pee Wee King will appear on the "Perry Como Show" on Wednesday, March 9th with Julius La Rosa as emcee. La Rosa is replacing Como who is taking a short and much Como who is taking a short and much deserved rest. King will also appear as a guest panelist on the ABC show "Who Said That" featuring John Daly, Bob Considine, June Lockhart and Pat Carroll, on March 9th.

A Solid Hit!

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LEO FEIST, INC.

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HERE

- Sincerely (McGuires)
 Melody Of Love (Vaughn/4 Aces)
 Davy Crockett (Hayes/Parker)
 Crazy Otto (Johnny Maddox)
 How Important Can It Be (Inni James)

KIN 1—Des Molnes, Iowo
Melody Of Love (8, Vaughn)
Sincerely (McGuires)
Hearts Of Stone (Fontanes)
Earth Angel (Crewcuts)
Davy Crockett (Tennesse Ernie Ford)
Crazy Otto (Johnny Maddox)
Ko Ko Mo (Perry Como)
Sarefoot Contessa (Hugo Winterhalter)
That's All I Want (Morgan)
Daveedlee Dee (Vicki Young) G. How Important Call II be (Joni James)
 My Anxious Heart (4 Coins)
 Ko Ko Mo (Perry Como)
 Pledging My Love (T. Brewer)
 A Man Chases A Girl (Fisher) 10. No More (DeJohns) 10. Tweedlee Dee (Vicki Young)

Stan Burns Bob Kloss WTRF-TV & WKWK RADIO —Wheeling, W. Va.



March 12, 1955

NEW YORK:



Bobby Shad, Mercury-EmArcy Records, back in town from his recent trip to the Coast and now planning to take off for a Southern trip. Bobby has been getting a good reception to his new "There's A Whole Lot of Fish In The Sea" by new gal Dolores Ware. . . . Herald Records, Al Silver tells us, has been cutting like mad for the past two weeks. The feeling of Al, Jack Angel and Jack Braverman, is that they've come up with some good sides. They had some wonderful rehearsals, good ma-terial and sock arrangements. Al also announces the signing of Johnny Jay, a youngster "loaded with talent" and two groups. One as yet un-named, and the other, The Whirlwinds. Herald has a strong deck going for them in Charlie & Ray's "Take A Look At Me" and high hopes for the new Faye Adams' "You Ain't Been True" and "My Greatest Desire".... Alan Freed will be partying the trade at a luncheon at Al and Dick's Tuesday, March 8. Alan's in New York six months and man —what progress. . . . Savoy Records, hitting on high with Varetta Dillard's "Johnny Has Gone", has issued a quartet of new releases. They are "has issued a quartet of new releases. They are "Rain or Shine" and "Down In New Orleans"

by Big Mike, a new artist with a big voice; "Everbody Needs Somebody" and "When Did You Leave Heaven" by Little Jimmy Scott; "Don't Be Angry" and "It's Really You" by Nappy Brown. Fourth release is a gospel platter by the Davis Sisters. . . . Dewey Phillips (WHBQ-Memphis, Tenn.) will become an even more important influence with his new taped entry into eleven more cities. Locally Dewey will be heard on WNJR-Newark, N. J. for one hour every Saturday evening. First show will be March 5. In addition to the above and Dewey's WHBQ show, Phillips is heard from 3 to 4:30 every day on WJAK-Jackson, Tenn. . . . Peacock Records issuing three platters this week. Marie Adams does a driving item "Boom Diddy Wa Wa" and couples it with "In Memory", a tribute to the late Johnny Ace. Willie Mae Thornton, of "Hounddog" fame, socks out "The Fish" and "Laugh, Laugh, Laugh" two tricky novelties; and the Bells Of Joy doing "It Will Soon Be Over" and "Since Jesus Changed This Heart Of Mine". Don Robey, Duke and Peacock prexy advises the labels will really be rolling in the next month or so. They will have platters on the market by Jewel "Teasin" Brown, making her debut on Duke; Bobby Bland, recently discharged from the army; Earl Forest, Little Junior Parker and Harold Connor. Robey is also planning to release a blockbuster in Carl Van Moon, recent winner of the Harvest Moon Festival. Van Moon was signed by Irv Marcus, Peacock national sales manager, when the artist copped top prize at the Festival and the session was held shortly after in Chicago under the guiding hand of Don Robey. . . . Eddie Heller very excited about the strong reaction Mickey "Guitar" Baker's "Shake Walkin'" has been stirring in Philadelphia. Rainbow is also releasing two new Alfredito decks, two merengues and two mambos. . . . Bob Rolantz, new A & R at Groove

Records, knee deep in work as he works at getting his first releases ready. . . . Irv Marcus, Peacock and Duke, leaving early this week for Detroit to work on his national hit, "Pledging My Love". Irv, one of the "travelingest" men in the business, covers about 15,000 miles each year. He has been with Don Robey about five years, maintaining three home ports. He has a home with his mother in Los Angeles, offices in Houston at the Duke and Peacock plants, and usually stops at the Westover Hotel when in New York. In view of his constant jaunts about the country The Cash Box gets many calls asking where he can be reached. He's not too hard to find. Usually he can be caught at one of the above addresses or by contacting any one of his thirty or thereabouts distributors



IRV MARCUS

spread over the nation. . . . George M. Stone is the new head of King Distributors in New York. Stone plans to make periodic visits to all retail outlets and will make disk-jockeys his personal project. Al Miller, national sales manager of King, in town to talk things over with Stone. . . . John Dolphin, Money and Cash Records, calls Memphis Slim's "My Country Girl" one of his best ever. . . . Irv Cohen, Essex Distributors, Newark, N. J. tells us Little Walter's "My Babe" breaking pop in the Newark area. . . . Reports coming into the office show that Atlantic hit with three of their last quartet of releases. Joe Turner with "Flip, Flop and Fly"; Clyde McPhatter with "What'Cha Gonna Do" and The Cardinals with "The Door Is Still Open". The latter platter, at this point, is mostly in the New York area. . . . The United Music Operators of Michigan recently held two teen-age parties on February 27. One of the star attractions at the show was The Diablos, Fortune Record group. The Diablos created a sensation, putting on a great show for the kids.

CHICAGO:

"Chop Chop Boom" by the Dandeliers on United is really taking off, according to reports received. . . . Charles Brown goes into the Crown Propeller Lounge for one week beginning March 23. This marks Brown's first location appearance in the Midwest. . . . Sonny Stitt follows into this spot on March 30. . . . Little Walter, whose "My Babe" is heading for the top, leaves April

Page 23



1 for a Southern junket to be gone, it is said, indefinitely. . . . Another Chess star, Muddy Waters, begins a Midwest tour March 17 for 10 days. . . . Vee Jay Records has just released two spirituals. The first of these titled "Trust Him Today" by the Boyer Bros. The other, "I Thank You Lord" by the Raymond Rasberry Singers. Seems the Rasberry Singers heard about the fact that VJ coprexy Viv Carter was a disc jockey and brought their tapes for her to hear. Viv liked what she heard and the above release is the result. . . Chuck Willis now in the area on a tour of one-niters. . . . Stan Riccardo, newest dj addition to WGES staff, continues to win friends and listeners on his morning show. . . . Jimmy Bracken now in Detroit promoting latest batch of Vee-Jay releases. . . Etta James' Modern version of "Wallflower" continues as Milt Salstone's hottest seller. Milt also happily relates that "Business is re-ea-l-l-y good!! . . . "Most Of All" by the Moonglows starting to climb but faaaast. . . Ditto, Varetta Sone". . . . Joyce Bryant and Illinois Jacquet continue to break it up at the Chicago Theatre. . . Jim Fleming of Shaw Artists Corporation tells us one of the newest and finest rooms for r & b acts in the country is the Orchid Room in Kansas City. Only top headliners appear.

LOS ANGELES:

A great deal of interest is being shown by the platter execs, A & R reps and distributors in the forthcoming M.O.A. convention to be held in the Windy City the end of this month. It looks like about a ninety percent attendance from this area, which will set a record for this, the fifth annual M.O.A. meet. . . . H'wood is frequently catching glimpses of a masked deejay operating under the name of "The Raven." His nightly radio program over a San Fernando Valley radio station favors R & B, and it's obvious that this mysterious character is a fan and enthusiast of this nonular brand of music. Any

Termando valley ladio station havors for the b, and the second station in a station favors for the b, and the second station is a station favors for the b, and the second station is a station favors for the b, and the second station is a station favors for the b, and the second station is a station favors for the b, and the second station is a future edition. Here's a fan the first second station is a future edition. Here's a first second station is a future edition is the second state of the second state second state



Cap features Bunny Paul, while Label X is pushing the version by Roberta Lee. The number was written by Ralph Bass and Phyllis Otis, wife of the well-known bandleader and disc jock, Johnny Otis. . . . Couldn't be anything else but a big deal brewing when Jim Warren of Central Record Sales and Sid Talmadge of Record Merchandising Co., get together for more than an hour over a cup of coffee. . . Mercury is really pushing their most recent R & B effort, "There's A Whole Lot Of Fish In The Sea," cut by Dolores Ware. ... Sol Rabinowitz, president of Baton Records in N'York was in town to kick off their latest release, "Lonely Nights" by The Hearts, which, incidentally, is breaking big in several areas. Sol plans to visit distributors in all key cities before returning to Gotham. . . . Kitty White bows in with her first Merc release—a potent tune titled "I Can't Change." . . . Beauteous Jeri Southern frequently seen toting her new album, "The Very Thought Of You" under her arm enroute to various radio and television shows. Jeri recently guestarred in the musical corner of the early morning TV'er, Panorama Pacific. "Sweet" Leilani, daughter of Hawaiian musical composer Harry Owens is expecting the stork in May. The soon-to-be grandfather was made a fatherin-law last June 9 when his 21-year-old daughter married Pvt. Roy Doric. And the song "Sweet Leilani" which was written by Harry especially for his daughter is perhaps one of the best known songs ever written with a Hawaiian theme. More than 5 million records of this number have been sold! Tab Smith and the Five Royals expect to be in California the middle of this month. They'll be in San Diego Mar. 19, San Pedro Mar. 20, and will appear for three days, Mar. 25, 26 & 27, at the 5-4 ballroom. . . . Horace Heidt recently applied the ink to a renewal of the Ink Spots' option, which carries them on for another four weeks. After leaving Heidt, the singing team open The popular the Flamingo in Las Vegas for three weeks, starting April 7. . . Fats Domino packed 'em in at the 5-4 Ballroom last week-end (Mar. 4, 5, 6) and is expecting a much larger crowd this week-end for his repeat. Fats is riding the crest currently with his Imperial hit record of "Don't You Know" and "Helping Hand." . . . Noted Abe Diamond, Lester Sill, Olin Harrison and Mike Kurlan in a "bull session."





March 12, 1955



OKLAHOMA CITY—Following their performance in "Top Ten Rhythm & Blues Review of 1955" at the Municipal Auditorium in this city recently, some of the artists dropped into AMI's Copeland Distributing in Oklahoma City to meet the people who helped make their records hits. Surrounding the new AMI are (1. to r.) M. B. Norton, promoter and coin-machine operator in the Oklahoma City area; Herschel Bayless, manager of DeLuxe recording artists, the Charms; Joe Penn of the Charms; band leader Jimmie Brown; and Richard Parker of the Charms.

Herald Launches Pop Label, Natural Records

in

CHICAGO

Johnny Ace (Duke 136)

in

NEWARK

(Duke 136)

NEW YORK—Herald Records this week announced the launching of a new pop label, Natural Records. Al Silver revealed that two records

Al Silver revealed that two records will be released immediately. They are "You Must Know" and "Some-where, Somehow, Sweetheart" by the Knickerbockers; and "Yiddish Mambo" and "Champagne" by Arnito Rey and his Orchestra, featuring Pepe on vocal.

in

NEW YORK CITY

PLEDGING MY LOVE Johnny Ace (Duke 136)

PLEDGING MY LOVE

THANKS:...Ops, DJ's Dealers and Distrib-

utors for helping to make all this possible

with this big hit!!!

Don Roher

In Marcus

in

SAN FRANCISCO

(Duke 136)

Jack Angel will take a three week trip through the country on a pro-motional trip for both the Herald and Natural labels.

For the main part the distributors remain those that now are in the Herald family. However, there have been some new appointments and others may be made by Angel when he visits certain cities.

DUKE 2809 ERASTUS STREET HOUSTON 26, TEXAS RECORDS





4750-52 Cottage Grove Ave. Chicago 15, Illinois

RECORD

CORP



The Cash Box, Music



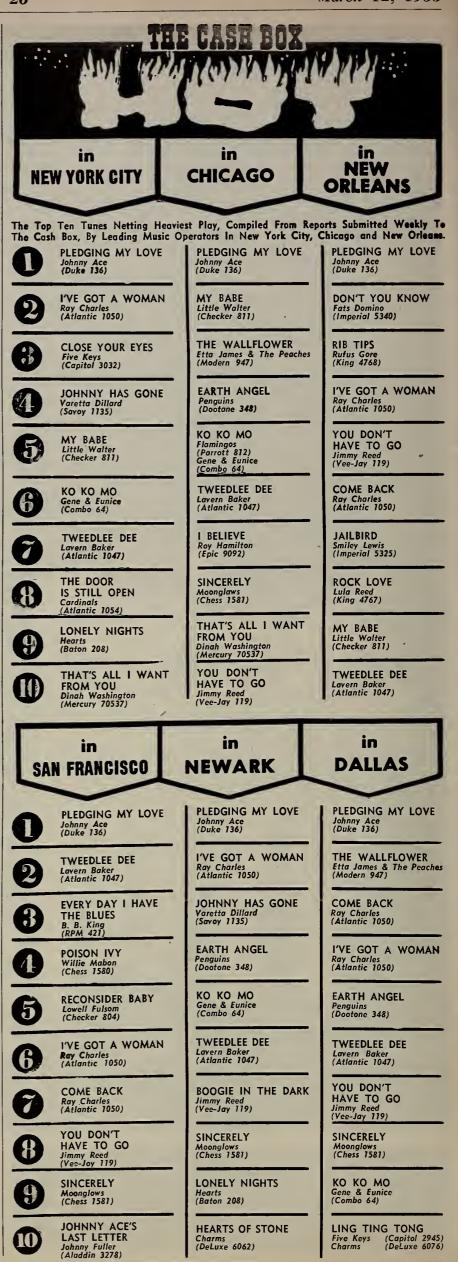


STARS OVER HARLEM

At this moment we're keeping a keen eye focused on the fast breaking Charms etching of one of the cleverest bits of material in many a release. The tune is called "Two Hearts" and it could very easily be the dealers delight. It has a groovy big beat, a nice set of lyrics and a melody that is easy for Mr. Public to hum. . . . It doesn't surprise us to learn that Richard Berry and "Please Tell Me" is making its way straight to the hearts of the nation's record buyers, for this writer has thought Berry long overdue for a smasheroo. This one has a good start at this penning and with a little more attention and exposure could pull in a whole pile of loot. . . Johnny Hodges and "Burgundy Walk" just the thing for bouncing about and keeping the spots hotter than hot. . . Don't think it a bit too late for Willard McDaniel and "Only A Fool" to break loose like crazy if given a play or two more. P.S. Think the Crown Records brain department should get on this one pronto. . . . "Special Delivery" another from the pen of top-flight d.j. Allan Freed b/w "Don't Ever Let Me Go" should keep Joe Davis, Ernestina, and all concerned strutting happy-like for many moments to come.

Those who dig the Latin rhythms are yelling for more and more of Joe Loco and crew as a result of the tremendous success of maestro's latest "Mambo U.S.A." ditty. . . . The Cardinal's "Door" deal moving like a gust of wind in the direction of the top slot dept. of local charts. . . . Dean Barlow spotted making the rounds of the uptown jocks and spots. . . Johnny Ace and "Pledging" still the climbing skyward to the dizzy heights. . . . Sunny Gale mighty pleasing at Cafe Society. . . . Perez Prado's tasty "Cherry" slicing, a real sweet one. ... Carmen McCrae getting stronger and stronger, which incidentally reminds us to mention that there is a big demand for the little lady's works that graced the now defunct Stardust label. These records are missing the boat as a result of their not being available to market at this scribbling. . . . Arnett Cobb, his driving bigtoned tenor sax and orchestra lend a fresh new treatment to the "Flying Home" oldie and does this mambo styled baby swing. . . . "You Don't Have To Go" getting the plays, calls, and good mentions which bring broad smiles to Jimmy Reed, Vee-Jay records executives, Calvin Carter and the Alpha distrib staffmen. . . . Laverne Baker and "Tomorrow Night" getting bigger with each tick tock of the ole clock. . . . Fats Domino's "Don't You Know", Little Walter and "My Babe", Ray Charles' "Woman" bit. just the thing for those who crave the down home bits of sharps and flats, etc. . . . Jimmy Ricks in to say hello before hitting the highways for parts down south way. . . . The Mid-nighters and their "Ring" effort ringing and ringing the many bells of the op's cash registers. The Stevens Singers and "Deliver Me" the biggest selling spiritual in the uptown area.

Record referred to in The Pen-guins' review, page 28, should have read "Earth Angel", not "Ko Ko Mo".



(DeLuxe 6062)

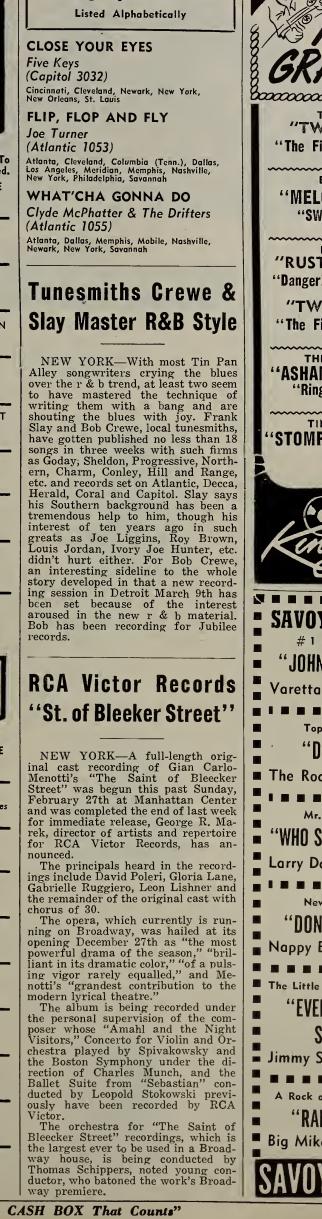
"It's What's in THE CASH BOX That Counts"

10



Coming Up In R & B

The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed. PLEDGING MY LOVE PLEDGING MY LOVE PLEDGING MY LOVE Johnny Ace (Duke 136) Jahnny Ace (Duke 136) Johnny Ace (Duke 136) YOU DON'T HAVE THE WALLFLOWER Etta James & The Peaches (Madern 947) EARTH ANGEL TO GO Jimmy Reed (Vee-Jay 119) Penguins (Daatane 348) I'VE GOT A WOMAN SINCERELY SINCERELY Ray Charles (Atlantic 1050) Maanglaws (Chess 1581) Moonglows (Chess 1581) KO KO MO Gene & Eunice (Camba 64) (Aladdin 3276) I'VE GOT A WOMAN Ray Charles (Atlantic 1050) EARTH ANGEL Penguins (Dootone 348) JOHNNY ACE'S LAST LETTER Johnny Fuller (Aladdin 3278) I'VE GOT A WOMAN Ray Charles (Atlantic 1050) TWEEDLEE DEE 5 Lavern Baker (Atlantic 1047) THAT'S ALL I WANT FROM YOU Dinah Washington (Mercury_70537) KO KO MO Gene & Eunice (Camba 64) TWEEDLEE DEE 6 Lavern Baker (Atlantic 1047) LOVE WILL MAKE YOUR MIND GO WILD COME BACK Ray Charles (Epic 9086) I BELIEVE Roy Hamiltan (Epic 9092) Penguins (Dootone 353) YOU DON'T HAVE TO GO Jimmy Reed (Vee-Jay 119) DON'T YOU KNOW SINCERELY Fats Domino (Imperial 5340) Moonglows (Chess 1581) LING, TING, TONG Five Keys (Capitol 2945) MR. SANDMAN MAMBO Chris Pawell (Grand 120) BLUE VELVET Clavers (Atlantic 1052) Charms (DeLuxe_6076) EVERY DAY I HAVE THE BLUES THE WALLFLOWER Etta James & The Peaches (Modern 947) BABY DARLING Richard Berry & The Dreamers (Flair 1058) B. B. King (RPM 421) in in in DETROIT SAVANNAH NASHVILLE PLEDGING MY LOVE PLEDGING MY LOVE PLEDGING MY LOVE Jahnny Ace (Duke 136) Johnny Ace (Duke 136) Johnny Ace (Duke 136) THE WALLFLOWER Etta James & The Peaches (Modern 947) COME BACK EARTH ANGEL Penguins (Doatane 348) Ray Charles (Atlantic 1050) THE WALLFLOWER Etta James & The Peaches (Madern 947) EARTH ANGEL Penguins (Dootone 348) EARTH ANGEL Penguins (Dootone 348) I'VE GOT A WOMAN Ray Charles (Atlantic 1050) TWEEDLEE DEE TWEEDLEE DEE Lavern Baker (Atlantic 1047) Lavern Baker (Atlantic 1047) I WANNA HUG YA, SQUEEZE YA & KISS YA Buddy & Glaudia Griffin (Chess 1586) I'VE GOT A WOMAN Ray Charles (Atlantic 1050) SINCERELY 5 Maonglows (Chess 1581) TWO HEARTS Charms (DeLuxe 6065) MY BABE Little Walter (Checker 811) MY BABE Little Walter (Checker 811) 6 SINCERELY TWO HEARTS LOVING YOU Lowell Fulson (Checker 812) Moonglows (Chess 1581) Charms (DeLuxe 6065) MY BABE Little Walter (Checker 811) BELIEVE SINCERELY Roy Hamilton (Epic 9092) (Chess 1581) YOU DON'T HAVE TO GO Jimmy Reed (Vee-Jay 119) JOHNNY HAS GONE Varetta Dillard (Savoy 1135) BLUE VELVET (Atlantic 1052) YOU STAY ON MY MIND Dinah Washingtan (Mercury 70537) THE WALLFLOWER Etta James & The Peaches (Modern 947) TWO HEARTS Charms (DeLuxe 6065)



"It's What's in THE CASH BOX That Counts"

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EDDIE VINSON (Mercury 70525)

(Mercury 7023) "ANXIOUS HEART" (2:45) [Marlyn Music BMI—Jones, San-ford] Hard hitting Eddie Vinson reads the current pop hit and gives it an exciting treatment. Deck could move out and grab itself a piece of busi-

B "SUFFER FOOL" (2:43) [Brent BMI—Kirkland] Vinson does an-other good job on a quick beat jump ditty as he tells his baby off. In the rock and roll idiom.

PEPPERMINT HARRIS (Cash 1003)

B "TREAT ME LIKE I TREAT YOU" (2:45) [Money BMI-Harris, Grey] Harris does ok by the slow bouncer blues. Item is low down in vocal and ork treatment. Tune is ok and Harris seems to feel it.

CADILLAC FUNERAL" (2:23) [Money BMI—Fowler, Vickers] Harris sings a jump item in the nov-elty vein. Deck doesn't come off too well.

well. DAKOTA STATON (Capitol F-3059) "FOR THE REST OF MY LIFE" (2:36) [Monument BMI-McCoy, Singleton] This gal is headed up-wards. She has lots on the ball and demonstrates her talents on this deck. Tune is a slow dramatic bouncer poured out by Miss Staton in very stirring fashion. A platter to watch. "NO MAMA-NO PAPA" (1:55) [Roosevelt BMI-Kriechman, Lu-oma] Here's a quick beat that Dakota handles with an eye to pop. Infec-tious but light. Showpiece for the diversified talents of the gal.

THE DEBS (Bruce 129)

"SHOO DOO BE DOO" (2:16) [Arc BMI—Fuqua, Freed] The Debs cover the Moonlighters hit with an acceptable version. However, gals are late for any real action on this side. this side.

WHADAYA WANT?" (2:27) [Quintet BMI—Stoller, Leiber] Another cover of an item already strong. Gals are fair.

OTIS BLACKWELL

(Jay-Dee 798)

(Jay-Dee 798) B "GO AWAY MR. BLUES" (2:29) [Beacon BMI—Otis Blackwell] Blackwell handles a middle tempo blues with ease and appeal. Ok platter. B"(I'M COMIN' BACK BABY") (2:05) [Beacon BMI—Blackwell] Blackwell sings a slow bouncer ditty with a hillbilly flavor. The chanter has a good style and does a strong job. Sings of the troubles he's had and tells his baby he's coming home.

JIMMY McCRACKLIN (Modern 951)

(Modern 951) B "COULDN'T BE A DREAM" (2:20) [Modern BMI-McCrack-in] Jimmy McCracklin sings a middle tempo rhythmic item with an easy country styling. Ok platter. B "PLEASE FORGIVE ME BABY" (2:31) [Modern BMI-McCrack-in] McCracklin asks forgiveness in a slow beat blues. Backing is easy in keeping with the feeling of the tune.

THE CASH BOX ***AWARD O' THE** WEEK*

"YOU AIN'T BEEN TRUE" (2:00) [Angel BMI-J. Hendricks]

"MY GREATEST DESIRE" (2:34) [Berkshire BMI-Clyde Otis]

FAYE ADAMS (Herald 450)



• Faye Adams' full voice is back with a pair that will please. Top side, from where we sit should be "My Greatest Desire". The gal sings a middle tempo blues-ballad with an emotion packed delivery and Faye Adams distinctive vocal-isms. Miss Adams is an extremely effective performer and the wax captures her emotional outpourings with faithful fidelity. The flip, "You Ain't Been True", is an up-beat evergreen with Faye doing a bit of saucy belting. Ork drives more on this side. Good wax that could also create sales action.

"LOVE WILL MAKE YOUR MIND GO WILD" (2:30) [Dootsie Williams BMI-Curtis Williams] "OOKEY OOK" (2:35) [Dootsie Williams BMI—Cropper]

> THE PENGUINS (Dootone 353)



• The Penguins follow their na-tional hit, "Ko Ko Mo", with a two

LOWELL FULSON

• The new Lowell Fulson is al-ready making noise all over the

sider that should help to keep the lads up there. The upper deck, "Love Will Make Your Mind Go Wild", is a slow ballad beautifully performed. Lead voice is tender against a soft chorus chant. Pres-entation has a feathery quality that makes it easy to sit still for. Story is good. The flip, "Ookey Ook," is a bouncer description of a dance. While keeping a definite strong beat, tune is not in the rock and roll classification. The fellows manage to keep the item to what might best be described as a sub-dued rock and roll. Two strong sides but we lean to "Love."

ROY MILTON (Specialty 545)

B "WHAT CAN I DO?" (2:14) [Bar BMI—R. Milton] Milton sings a driving fast beat country blues effectively. Milton's handling of the tune and hard hitting ork backing lend the wax plenty of excitement. Ok platter.

(BABY DON'T DO THAT TO ME" (2:12) [Bar BMI-R. Mil-ton] A slow jump side with effective warbling by Milton. Band lays down a good dance beat. Substantial hunk of wax that should pick up some action action.

LUIS RIVERA (Federal 12211)

• "RUBY" (3:03) [Miller ASCAP —Parish, Roemheld] Luis Rivera, on the organ, dishes up a dreamy slow tempo reading of the lovely tune. Strong solo support from sax.

• "HEAVY HIPS" (3:04) [Armo BMI—Luis Rivera] The group etches a middle tempo bouncer ditty with Rivera again sharing solo spots with the sax. Combo has a good sound and the stabling in good arguments and the etching is good programming material.

RICHARD BERRY (Flair 1064)

(Flease TELL ME" (2:35) [Flair BMI — Berry] Richard Berry chants a slow blues ballad with a melancholy air. Tune is pretty and has a sentimental appeal.

^(F) "OH! OH! GET OUT OF THE CAR" (2:38) [Berry] Berry changes pace with a complete change in mood. Flip is a novelty bouncer with humorous lyrics about the babe who won't cooperate in the car.



ILLINOIS JACQUET (Clef 89133)

(MAMBOCITO MIO" (2:53) [JATAB BMI—Johnson, Jacquet] Jacquet dishes up a modern mambo treatment in which he lays down a strong beat. Mambonicks can pick 'em up and lay 'em down to this one.

"JACQUET'S DILEMMA" (3:09) [JATAB BMI—Johnson, Jacquet] Jacquet's small band, two saxes, trom-bone, trumpet, piano, bass and drums, is swinging here and comes up with some good sounds. Jacquet's horn-work, as usual, takes the spotlight and provides a dash of pepper.

BILLIE HOLIDAY (Clef 89132)

B "WHAT A LITTLE MOON-LIGHT CAN DO" (3:11) [Harms ASCAP—Woods] Billie lends the standard her stylized charm and Holi-day fans will certainly like.

B "HOW DEEP IS THE OCEAN" (2:57) [Berlin ASCAP—Berlin] Similar comments.



"LOVING YOU" (2:53) [Arc BMI—L. Fulson]

"CHECK YOURSELF" (2:45) [Arc BMI-L. Fulson]

March 12, 1955



"It's What's in THE CASH BOX That Counts"

more powerful entry.

The Cash Box, Music

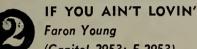
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"It's What's in THE CASH BOX That Counts"



IN THE JAILHOUSE NOW Webb Pierce (Decca 29391; 9-29391)



Faron Young (Capitol 2953; F-2953)



LOOSE TALK **Carl Smith** (Columbia 21317; 4-21317)



LET ME GO, LOVER Hank Snow



(RCA Victor 20-5960; 47-5960



MORE AND MORE **Nebb** Pierce (Decca 29252; 9-29252)

Webb Pierce (Decca 29252; 9-29252)	nomination for king of the steel gui- tar players. Suny James (Capitol) was in town visiting country deejays Also El-
HEARTS OF STONE	THE TEN COUNTRY RECORDS
Red Foley	DISK JOCKEYS PLAYED MOST THIS WEEK
(Decca 29375; 9-29375)	(PLUS THE NEXT FIVE)
ARE YOU MINE Ginny Wright & Tom Tall (Fabor 117; 45-117) Myrna Lorrie & Buddy DeVal (Abbott 172; 45-172)	1. IN THE JAILHOUSE NOW Webb Pierce (Decca) 2. ARE YOU MINE Ginny Wright & Tom Tall (Fabor) 2. ARE YOU MINE Myrna Lorrie & Buddy DeVal (Abbott) (Abbott) 3. IF YOU AIN'T LOVIN' Faron Young (Capitol) 4. LOOSE TALK Carl Smith (Columbia) 5. HEARTS OF STONE Red Foley (Decca)
I'VE BEEN THINKING	6. LET ME GO, LOVER Hank Snow (RCA Victor)
Eddy Arnold	7. I GOTTA GO GET MY BABY {Justin Tubb (Decca)
(RCA Victor 20-6000;	8. I'VE BEEN THINKING Eddy Arnold (RCA Victor)
47-6000)	9. I DREAMED OF A
I DON'T HURT	HILLBILLY HEAVEN Eddie Dean (Sage & Sand)
ANYMORE	10. AS LONG AS I LIVE Kitty Wells & Red Foley (Decca)
Hank Snow	11) MAKING BELIEVE. 12) I FEEL BETTER ALL OVER. 13) MORE
(RCA Victor 20-5698;	AND MORE. 14) LITTLE TOM. 15) KISSES DON'T LIE. 15) IF
47-5698)	LOVIN' YOU IS WRONG.
KISSES DON'T LIE Carl Smith (Columbia 21340; 4-21340)	"DON'T YOU FLIRT WITH ANYONE ELSE" • coming up fast • Dealers — Distributors Sage & Sand Records 56531/2 Hollywood Blvd. Hollywood 28, Calif. HO 9-1527

Acuff, Johnnie & Jack, | **Wells Tour Continues** To Pack 'Em In

NASHVILLE, TENN .--- The "team-NASHVILLE, TENN.—The "team-ing-up" of top names in country music field has been the trend for sometime now, and one of the most impressive groups to have come up with a continually successful string of personal appearances consists of Roy Acuff and his Smokey Mountain Boys, Johnnie and Jack and Kitty Wells, featured artists of WSM's Grand Ole Opry. Caring for the units business is Frankie More, manager of the Johnnie and Jack team, Kitty Wells and Spot Acuff.

A rankie whole, manager of the solumine and Jack team, Kitty Wells and Spot Acuff. Recently in the face of below zero weather in St. Louis—18 below with sleet and blizzards—the unit did tre-mendous business. This is only one ex-ample of the type of weather the unit has encountered on many of its re-cent personal appearances; yet the business was healthy. The following are a few of the typical spots the show has recently played: Lyric Theatre, Indianapolis, Ind.; the Sports Arena in Toledo, Ohio; Circle Theatre, Cleveland, Ohio; Missouri Theatre, St. Louis and KRNT Theatre in Des Moines.

A few weeks ago I told you that Red Turner left WLW and was now working as a DJ on WZIP in Coving-ton, which is just across the Ohio river. Last night I had a talk with Zeke Turner (no relation) for he and Red were booked as the Kentucky Boys ("X") and worked at WLW for years. Zeke has a new partner work-ing with him, Slim King. From what he tells me he is very happy with the new set up, and they retain the name Kentucky Boys. . . That lov-able character Aunt Emmie from Hog Wash, Ky., called to tell me she will be doing bookings this spring just as soon as she gets the spring plow-ing done. . . The Brooks Sisters who come from Dayton joined Mid-West-ern Hay Ride this week. (Sure look good), also two old timers are back Charie Lindville who plays a fiddle out of this world, and Bob Sinex, my nomination for king of the steel gui-tar players. Sunny James (Capitol) was in town

Foley Celebrates 15th

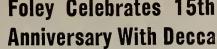
NEW YORK-On March 5th, Red Foley celebrated his Fifteenth Anniversary as a Decca recording artist. Foley has, throughout these years, consistently been among Decca's top sellers, and indeed, one of the top sellers in the entire Country Field.

sellers in the entire Country Field. Not only has Foley had great suc-cess singing country numbers, but he has had several religious records that have enjoyed tremendous sales. During his years with Decca, Foley, like Bing Crosby in the pop field, has re-corded with some of the other top names on the label. Among these are: The Andrew Sisters; Evelyn Knight; Ernest Tubb; and Kitty Wells.

Wells. Red Foley's string of hits is very extensive. Some of the biggest have been: "Old Shep," "Peace In The Valley," "Tennessee Saturday Night," "Chattanoogie Shoe Shine Boy," "Steal Away," "Just A Closer Walk With Thee," "Sugarfoot Rag," "Cincinnati Dancing Pig," "Midnight," "Slaves Of A Hopeless Love Affair," "Alabama Jubilee," "Mississippi," and "Don't Let The Stars Get In Your Eyes."

vis Presley (Sun) and manager Bob Neal made the rounds. . . . I under-stand that Thom Hall will be in town from Louisville next week, so we will catch up on the news from down there. . . Bonnie Lou (King) has a new record out "A Rusty Old Halo" which looks big. She told me she just worked two dates in Canton and Springfield with Goldie Hill, Ray Price, and Hawkshaw Hawkins. . . Bob Atcher has a new transcribed show over WCKY. Ruth Lyons popular hostess of the 50-50 club recently celebrated her

Ruth Lyons popular hostess of the 50-50 club recently celebrated her ninth anniversay on WLW-TV. All tickets for her daily show have been reserved through December 1957.... Don Webb will take over the PM new spots on WKRC-TV. ... "Jellybean Acres" show with Roy Starkey and Marti Kay has zoomed into top popu-larity among the kiddies programs around these parts. It is designed so Mom can get her house work done while Marti and Roy act as sitters for the pre-school age. It's on WKRC-TV.



FARON YOUNG LIVE FAST, LOVE HARD **DIE YOUNG"** CAPITOL # 3056 CENTRAL SONGS, INC. 6308 SUNSET BLVD., HOLLYWOOD 28, CALIF. JIMMY WORK singing

BULLSEYE & de WEEK D



JEAN SHEPARD **"DID YOU TELL** HER ABOUT ME" CAPITOL # 3051 CENTRAL SONGS, INC. 6308 SUNSET BLVD. HOLLYWOOD 28 CALIF. A COUNTRY COIN CATCHER! BENNY MARTIN **"YOU KNOW** THAT I KNOW" MERCURY 70560 CEDARWOOD PUBLISHING CO. 146 7th AVE., NASHVILLE, TENN. SIMON CRUM "MY GALLINA" (Guy-ee-na) CAPITOL # 3063 CENTRAL SONGS, INC. 6308 SUNSET BLVD. CALIE. HOLLYWOOD 28 JIMMIE WILLIAMS



"It's What's in THE CASH BOX That Counts"

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CINCINNATI CUT-UPS

The Cash Box, Music





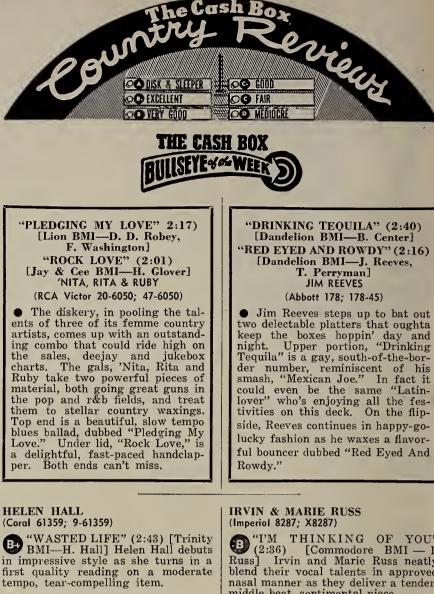
- Webb Pierce (Decca 29391; 9-29391)
- 2. IF YOU AIN'T LOVIN' Faron Young (Capitol 2953; F-2953)
- 3. LOOSE TALK Carl Smith (Columbia 21317; 4-21317)
- 4. I'VE BEEN THINKING Eddy Arnold (RCA Victor 20-6000; 47-6000)
- 5. MORE AND MORE Webb Pierc (Decca 29252; 9-29252)
- 6. ARE YOU MINE Ginny Wright & Tom Tall (Fabor 117; 45-117)
- Myrna Lorrie & Buddy DeVal (Abbott 172; 45-172) 7. HEARTS OF STONE
- Red Foley (Decca 29375; 9-29375) 8. KISSES DON'T LIE
- Carl Smith (Columbia 21340; 4-21340)
- 9. LET ME GO, LOVER Hank Snow (RCA Victor 20-5960; 47-5960)
- 10. IF LOVIN' YOU IS WRONG Hank Thompson (Capitol 3030; F-3030)

Les Waldroop Signs With Potter Records

FRANKLIN, N. C.—Les Waldroop, a new country artist from North Carolina, has signed a one year rec-ording contract with Potter Records. Waldroop, a twenty-five year old farm boy, has been active in country music for over ten years. He plays the rhythm guitar, steel guitar, piano and bass and has composed nearly thirty songs which he will record with his five-piece band. Loren Dowd pre-sently co-writes the material and the first release issued February 9 on the Potter label, couples "Moonlight's A'Wastin'" and "I Love Dixie." An-other record is ready for future re-lease and recording sessions are sched-uled for additional back-stock. From late 1949 to mid-1951, Wal-droop played with Tommy Trent's band of Atlanta, Georgia. Les Waldroop had a colorful service career in the Far East from 1951 to 1953. When he first arrived in Japan, he was assigned the duty of organiz-ing training and touring a Japanese

career in the Fait Basi from Food of 1953. When he first arrived in Japan, he was assigned the duty of organizing, training, and touring a Japanese hillbilly band. Later, in Korea, he was assigned to Special Services and toured the hospitals and clubs.
On his own, Les Waldroop has had a band on the Cherokee Indian Reservation five summers for the Cherokee Indian Fairs. Also, he has played two summers for square dances in the famed summer resort town of Highlands, N. C. He has arreared as a guest star on many radio, television, and stage shows from West Virginia to Florida and west to the Mississippi River.

River. At present, Waldroop is periodically headlined with the Smoky Mountain Hayride which originates over WWIT, Canton, N. C. This group, composed of Ed Story, MC; Jimmy Haynie, and many others, is scheduling per-sonal appearances in the five south-eastern states at this time.



(2:36) [Commodore BMI — I. Russ] Irvin and Marie Russ neatly blend their vocal talents in approved nasal manner as they deliver a tender, middle heat scattimental piece middle beat, sentimental piece.

• "WHEN I GET TO WEAK TO KISS YOU" (2:09) [Commo-dore BMI—I. Russ] Under slicing is a zesty, quick tempo romantic ditty that the duo dishes up in infectious style stvle.

BILL LOWERY (Copitol 3053; F3053)

"RUSTY OLD HALO" (2:10) [Rylan ASCAP—B. Merrill] Bill Lowery sends up an enchanting vocal effort on a potent, religious-flavored tune that's currently making noise in the pop market. Deck should cash in nicely.

"I DREAMED OF A HILLBILLY HEAVEN" (2:42) [Sage & Sand BMI—H. Sothern, E. Dean] Lower half features a fine cover by Lowery on a big country tune. Eloquent sup-port by the Sunshine Boys on both ends.

ZAG PENNELL (Columbia 21356; 4-21356)

(2:08) [Cedarwood BMI—Wood-son] Zag Pennell, tells his sweetheart with the help of some abbreviations, exactly what he wants to fulfill his needs. A cute, up tempo love piece.

• "I'M DOING ALL RIGHT" (2:28) [Driftwood BMI—Taylor, R. Grif-fin] Reverse platter is a middle beat, heartfelt item that Pennell vocals effectively.

LES WALDROOP & HIS CAROLINIANS (Potter 1008; 1008-45)

B "MOONLIGHT'S A-WASTIN'" [BMI—Waldroop & Dowd] The smooth tones of Les Waldroop are a treat to the ear on this fetching, slow tempo waltz. Warm string support by the Carolinians.

"I LOVE DIXIE" [BMI—Wal-droop & Dowd] The artist turns in a distinctive vocal job on a catchy, up-beat ditty. Pleasant wedding of melody and lyrics.

"It's What's in THE CASH BOX That Counts"

"I DREAMED OF A HILLBILLY HEAVEN" [Sage & Sand BMI-E. Dean, H. Sothern] Duff and the Singers send up a lovely vocal job on the current country click. McCORMICK BROS. (Hickory 1021; 45-1021)

two-sider.

out.

ARLIE DUFF

(Decco 29428; 9-29428)

(Inclusive for the second seco

(2:35) [Trinity BMI—J. Harper] Flipside, the chirp takes hold of a middle beat, emotional piece and de-livers it in polished fashion. A strong

"LIE DETECTOR" [Harman AS-CAP—R. Lissauer, J. Heinz] Ar-lie Duff, accompanied by a most enjoy-able Anita Kerr Singer's backdrop, colorfully belts out a quick beat, re-ligious-flavored tune. Deck could step

(2:13) [Acuff-Rose BMI—C. Kin-sey] Bottom waxing is a rhyth-mic jumper with inviting lyrics that the boys work over in merry style. A solid coupling.

RAY HANEY (MGM 11944; K11944)

B'LITTLE ONE, LEAN ONE, Haney, James] Mellow-toned Ray Haney has a charming piece of ma-terial to work with as he comes up with a tantalizing, quick beat ditty about a pop and his baby son.

"WALKING AROUND OUT-SIDE" [Duchess BMI-James, Perkins] Flip is a touching, middle beat item that Haney etches in feeling-ful style. Rio Grande Playboys lend soft string support.



Martha Carson (Capitol) is in Hollywood, California, GRAND OLE OPRY



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. Hayride artist Jim Reeves along with Maxine HAYRIDE HAPPENINGS .



to be very good.

FROM THE CROSSROADS OF COUNTRY MUSIC . . Red Foley's "Ozark Jubilee" TV'er continues to spotlight an impressive list of guest artists. Recently, the "Jubilee" featured the Davis Sisters (RCA Vic-tor) who did a remarkable job with their version of "Everlovin'." Set for the guest spot on March 5 was Eddie Dean. And, according to info from the Ozark's publicity chief, Don Richardson, the "Jubi-lee" has lined up these artists for tentative guest spots. For the March 12th program will be Goldie Hill (Decca), and on March 19 will be Justin Tubb (Decca) and on March 26 will be Rey Allen (Decca) Lou Black of Springfield's Ton Talent now sup-

will be Rex Allen (Decca). Lou Black of Springfield's Top Talent now supported by the help of Jim McConnel who is booking personals for Hawkshaw Hawkins, Jean Shepard and other "Jubilee" talent.

THE BIG "D" JAMBOREE ... Sonny James (Capitol), Charline Arthur (RCA Victor), the Belew Twins (and other Big "D" talent tentatively set to go on tour along with Slim Whitman (Imperial) the latter part of May. Ray Bart-



Page 33

lett, Whitman's manager huddled with Ed Watt of the Big "D" Jamboree Artist Service Bureau in connection with the tour just last week. Doug Bragg hittin' big with his recording of "Texas Special" and "Daydreaming" on Coral Records. Songs getting big plugs in this area. Jimmie Newman also has "Daydreaming" out on the Dot label, and Bud Deckelman has it out on Meteor. Charlie Walker of KMAC, San Antonio, Tex., recently visited with friends at the Big "D" in Dallas. Other recent guests, who continue to prove to be a top drawing card, were the Maddox Brothers and Rose. Johnny Hicks (Columbia) continues to do top deejay show over KSKY plus his duties on his Hitparade Show on KRLD. Hicks, regular emcee on the Big "D" is giving big whirl to the Red Sovine and Goldie Hill (Decca) recording of "Ko Ko Mo," and Slim Whitman's latest "Roll On Silver Moon"! Ed McLemore, promoter and producer of the Big "D" Jamboree all smiles about the national plays and plugs his Big "D" talent is receiving around the country. Just heard also that McLemore is handling the promotion on the annual Houston Fire-Tucker is working closely with McLemore on the publicity angle for these shows.

shows.

COUNTRY SMATTERINGS ... Jim Wilson exited his deejay spot at WHOO

COUNTRY SMATTERINGS . . . Jim Wilson exited his deejay spot at WHOO Orlando, Fla., Feb. 25 for location at WAVE in Louisville, Ky. Wilson exits the Florida spot after four years there. Wilson will maintain a half-hour show daily via tape on WHOO. Jim has asked that those mailing records not to change his address until he notifies you of his new address in Louisville, Ky. Jimmie Davis (Decca) into Houston, Tex., for appearance at the Western Hillbilly Jamboree. Davis just returned from Memphis where he was featured at the Bellview Church in con-nection with Brotherhood Week. Davis is slated for more transcribing for Billups Oil Co. in Nashville soon. The one-time Governor of Louisiana is also slated to appear as one of the principal figures in the forthcoming Jimmie Rodgers Memorial Day Program in Meridian, Miss. May 25-26. Thom Hall, C&W deejay of WKYW, Louisville, Ky. planning visit to Grand Ole Opry soon. Joe Grishop inked Jimmie Williams to an MGM recording pact re-cently and his first release is out now . . . "No One Knows" and "These Blues Over You."



WAX-WISE . . . A record which is causing much good

WAX-WISE . . . A record which is causing much good comment these days is the Hank Snow-Chet Atkins com-bination and recording of "Silver Bell". Good program-ming material and an excellent recording! Porter Wagoner (RCA Victor) out with a sequel to his "Company's Comin" . . . the new one is "Hey, Maw" and "How Quick". Benny Martin (Mercury) bows in with another new release that should further his vocal ambitions . . . titles are "You Know That I Know" and "Ice Cold Love." Mitchell Torok (Decca) also back with another new release . . . "A Peasant's Guitar" and "The World Keeps Turning Around." Ray Price (Columbia) does a terrific job on his latest waxing . . . One Broken Heart". Price comes through in solid fashion with this strong ballad and from every indication this could be another big one for him! Johnnie and Jack (RCA Victor) continue to win top play with their latest . . . "Sincerely" and "Carry On" and both sides on this new one are getting the deejay play. Kitty Wells (Decca) turns in a powerful version of "Making Believe", a tune that is already clickin' big! Kitty's version is right in there! Another very listenable version of "Making Believe" is done up nicely by Anita Carter (RCA Victor). Jimmy Work (Dot) came out with the tune originally! Carl Smith (Columbia) out with a new sacred release that has added extra plays to Smith's current disk clicks . . Titles of the sacred release are "Wait A Little Longer, Please Jesus," and "Works Of The Lord." It's good to see the major artists continue record-ing good sacred material, since there are numerous requests from the deejays for this type material!

Arnold Sets Precedent



WASHINGTON, D. C.—The staid, musty walls of the Library of Congress in Washington, D. C., echoed to the lilting melody of "The Tennessee Waltz" as sung by country singer Eddy Arnold, "The Tennessee Plowboy," during the formal presentation of his anniversary album to the Folk Music Department of the Library, Thursday, February 24. The Library accepted the album as a true representation of popular American country music. Attending the ceremony were (l. to r.) Congressman Tom Murray (D. Tenn.); Congressman Noble J. Gregory (D. Ky.); Congressman J. Percy Priest (D. Tenn.); Verner W. Clapp, Acting Librarian of Congress; Eddy Arnold; and Congressman Ross Bass (D. Tenn.). Following the presentation. one of the Congressmen suggested that Arnold favor them with a song, which naturally was "The Tennessee Waltz." Observers familiar with the activities of the Library claimed that this was the first time they knew of anyone ever having given such a performance, in the Chief Librarian's Office.

Eddy Arnold presented a copy of his album, "Eddy Arnold, An American Institution," which was issued this year by RCA-Victor to mark the 10th anniversary of Arnold as a recording artist for the company and the 30th million record of his that has been sold during this span. The album contains a hit country song from each of the past ten years.





THE Selectomatic

SYSTEMS SINCE

P. SEEBURG CORPORATION Chicago 22, Illinois It's the mechanism that has established a new concept of performance in coin-operated music. It's the Select-O-Matic "100" mechanism . . . the most revolutionary development in the history of coin-operated music.

And, only Seeburg has it . . . and only Seeburg gives you

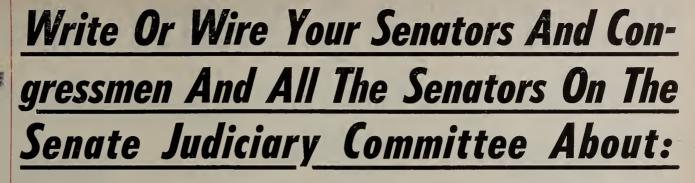
- FULL-SPECTRUM HIGH FIDELITY
- PLUS ALL-DIRECTIONAL SOUND

America's finest and most complete music systems

(Editorial)

March 12, 1955

Page 35



THE BURLESQUE OF **AMERICAN JUSTICE** CONTAINED IN THE **"KILGORE BILL" S.590**

The 'Kilgore Bill" (S. 590) Asks the Highest Legislative Body of the United States, the U.S. Senate, to Grant "UN-LIMITED PRIVATE TAXING AUTHORITY" to Multi-Million Dollars ASCAP, and Similar Such Organizations (Organizations and ASCAP that are ALREADY GETTING PAID FOR WHAT THEY NOW WANT TO AGAIN TAX) Which Could Possibly Tax Small Juke Box Owners **OUT OF BUSINESS!**

This is much worse than a bur-lesque of American justice. It is ac-tually a tragedy being foisted on American justice. Here comes a multi-million dollar organization, known as ASCAP, to sponsor a bill ("Killgore Bill," S.590) in the highest legislative body of the United States, the United States Sen-ate, to ask that these august legisla-tors, voted into their high office by the peoples of these United States, grant them, ASCAP, "UNLIMITED PRIVATE TAXING AUTHORITY." And for what? For something for which ASCAP, and similar such or-ganizations, ARE ALREADY GET-TING PAID THE ROYALTIES THEIR MEMBERS DEMAND!! Is there anything more farcical than the?

Is there anything more farcical than this?

than this? Is there anything more burlesque than this? This is tragic. This is a waste of legislative time. This is a travesty on American justice. This multi-million dollar organi-zation, ASCAP, ALREADY GET-TING PAID FOR WHAT THEY HAVE TO SELL, NOW WANT THE SENATORS OF THE UNITED STATES TO GRANT THEM UN-LIMITED PRIVATE TAXING AU-THORITY. And to grant them this UNLIM-

And to grant them this UNLIM-ITED PRIVATE TAXING AUTHOR-

ITY by Federal Law, by an Amend-ment to the Copyright Act—as pro-posed by the "KILGORE BILL" (S.590)—so that, if they so desire, they can TAX OUT OF BUSINESS THOUSANDS OF SMALL BUSI-NESSMEN ALL OVER THE NA-TION'!! TION !!!

NESSMEN ALL OVER THE NA-TION !!! Would this amendment help Amer-ica's millions of peoples ? Would this Amendment, the "Kil-gore Bill" demands, help America's small businessmen ? Definitely NO!! It would help only the multi-mil-lion dollar collective collection agen-cy known as ASCAP, and similar such organizations. Should such a travesty on Amer-ican justice like the "Kilgore Bill" (S.590) ever pass through Congress what would then, with such precedent, halt other large, multi-million dol-lar corporations from also asking for "UNLIMITED PRIVATE TAXING AUTHORITY" by similar such bills ? So that they, too, could tax the small businessmen in their industries RIGHT OUT OF BUSINESS. It is seriously sad to think that such bills can, and are, introduced into the august and extremely busy Congress of these United States. Can the Senators who sit on the

of these United States. Can the Senators who sit on the present Senate's Judiciary Commit-tee, who know that those Senators

who sat on this very same committee in past years, who listened in investi-gative audience to similar bills time and again; can these Senators whose decisions are the legislative authority of the nation can thou by over the decisions are the legislative authority of the nation, can they, by even the remotest sort of consideration, give credence to such a similar bill which has, time and time again, been turned down over and over and over again, not only in the Senate, but also in the House of Representatives, in open public hearings? Can the highest legislators of this

Touse of Representatives, in open public hearings? Can the highest legislators of this great nation, these United States, the chosen Senators of the American peoples, can they grant to a multi-million dollar collective collection agency, already getting paid for the very same merchandise, can they grant this multi-million dollar or-ganization, ASCAP, UNLIMITED PRIVATE TAXING AUTHORITY, with the sanction of the Government of these United States by Federal Law as contained in the Amendment proposed by the "Kilgore Bill," S.590? Write or wire your Senators TO-DAY!

Write or wire your Senators TO-DAY! Write or wire ALL THE SENA-TORS on the Senate's Judiciary Com-mittee TODAY! ASK THEM ALL TO CONDEMN— TO VOTE AGAINST THE "KIL-GORE BILL," S.590. DO THIS IMMEDIATELY!



Here and There

LONDON, ENGLAND—Whenever we read "The World's Fair," the Eng-lish tradepaper for those in the coin machine business, we are forced to find the factor of the happy position of the American coinman. Regardless of the many problems faced by the American operator, it appears they do not com-pare even slightly with those of our Fobruary issue of "The World's Fair," headlined "Bally Bumper Pin Tables For Immediate Delivery At Pre-War Prices." Pre-War in England is 1939. How would you like to be forced to buy, in order to remain in business, games manufactured in 1939 (16 years old) at 1939 prices? And probably, glad to get them.

NEW YORK – Sixty top salesmen watom to receive the Distinguished salesmen Awards of the National sales Executives Club. These men were asked: "How can suggestions were made by these experts. A unar-mous suggestion was that the country needs better trained salesmen. Altho heke men were tops in the selling field, they claimed they could do even a better job-but they were looking for more help from the home office. They want new selling and merchandising better training in presenting their case and closing a sale; weekly sales tips and teminders; and more information losem against: High-pressure selling is which one of them defined as "making a pest of yourself." The least important, in their estimation, was



WASHINGTON, D. C. – As we've moded in the past, the country has been provided this week that 1954 showed provided this week that 1954 showed the largest annual population increase the largest annual population increase of United States history–2,823,000 the old mark was 2,718,000 for 1951. The old mark was

March 12, 1955

MOA DETAILS SHOW ACTIVITIES Lists Reservations For Exhibit Bill Number Three Faces **Booths, Record Artists Ex**pected to Entertain and Topics to be Discussed at Meetings.



GEORGE A. MILLER (President, Music Operators of America)

LOS ANGELES-George A. Miller, national president and business manager of the Music Operators of America, announced this week that some fifty odd exhibitors have signified their intentions of showing their wares at the MOA Convention, March 28, 29 and 30, at the Morrison Hotel, Chicago. Said Miller, "The following list of exhibitors have already purchased their exhibit space. Seeburg, Rock-Ola, AMI, Wurlitzer, Capitol Records, MGM Records, Columbia Records, RCA Victor, Dot Records, Decca, Auto-Photo Co., National Rejector, ABT Mfg. Co., Murray Nash Assoc. (WSM Grand Ole Opry), Permo Inc., Capital Projector, M. S. Distributing, The Cash Box, Billboard, Downbeat, Star Title Strip, Consolidated Coin, Barney Young (National Juke Box Music Inc.), Sentinel Radio Corp. (Selecta Vision Division), and many more who have not sent in their checks. We do not consider reservations authentic unless the check accompanies the application."

The big four phonograph manufacturers, Wurlitzer, Rock-Ola, Seeburg and AMI, will have booths 4, 5, 6 and 7 respectively. This consists of the entire west wall of the Grand Ballroom.

According to Miller some of the exhibitors outside of the phonograph industry will show new merchandise that music operators will be extremely interested in. Many music operators have added to their music routes other types of vending machines and kiddie rides and as a result manufacturers of allied equipment have indicated an interest in the show.

Many meetings have been lined up of constructive intellectual content for the music operator to attend during the three days of the meet. It has been arranged for nationally known figures to discuss the present copyright legislation and what the operator can do about it. Advertising and promotional men will speak on public relations and business promotion of the automatic phonograph business. There will also be statesmen and members of the Manufacturers Association to speak on various facets of the music business of interest to the phono op.

Page 36

The record companies have set aside one morning for a round table discussion. Representatives of the various companies will present merchandising ideas in addition to conducting a question and answer session.

Also on the schedule are discussions of the National Health Plan with speakers from the Bankers Life Insurance Company; an open discussion of an advertising program by the members, and a complete report by Rodney Pantages; and a full discussion of the third performance rights society.

The meetings will be called to order promptly at 10 am each day, and will adjourn about 12:30 so that there will be no conflict between exhibitor hours and MOA meetings. There will be no membership meetings in the afternoon or evening.

Official hours for the exhibitors will be from 2 pm until 9 pm each day, with the exception of Tuesday, March 29, when exhibits will close at 6 pm as the annual banquet and floor show will start at 7 pm on this day. Hirsh De La Viez, chairman of the entertainment committee announced that many recording stars, as well as other acts, have already been secured. He has advised Miller that he may have as performers this year such outstanding record stars as Perry Como, Frank Sinatra, Dorothy Collins, The Fontane Sisters, Johnny Maddox, The Hilltoppers, Billy Vaughn, Mac Wiseman, Pat Boone, and many others.

Miller further advised that several hundred banquet tickets have already been purchased and cautions those who intend to attend to arrange for the purchase of their tickets immediately. The Casino Room at the Morrison Hotel is situated in such a manner that every table assures full vision. Each row of tables is elevated.

Registration booths will be open March 27. Operators can register Sunday afternoon and Sunday evening until 8 pm on the first floor of the Morrison Hotel. Registration badges will be available from Sunday until Wednesday, and all exhibitors, oper-

Music Ops

Rep. Thompson Introduces Still Another Bill (H.R. 4316) Considered Companion to "Kilgore Bill" (S. 590). Music Ops Now Face 3-Bill Battle. One in Senate: "Kilgore Bill" (S.590) and Two in House: "Thompson Bill" (H. R. 2677) and New "Thompson Bill" (H. R. 4316).

CHICAGO-News reached here this past week that a new bill had been introduced into the House of Representatives by Rep. Frank S. Thompson, Jr. of New Jersey. This is Bill: H. R. 4316.

The bill, according to reports. tho somewhat different in content was, in effect, identical to the "Kilgore Bill" (S.590).

This brings three bills for the nation's automatic music industry to oppose in this 84th Session of the Congress.

These are the "Kilgore Bill," S.590, in the Senate. The first "Thompson Bill" H. R. 2677, and now the second "Thompson Bill," H. R. 4316.

Whereas the first "Thompson Bill" (H. R. 2677) asks that a Federal commission be created to study the copyright laws and make recommendation for their revision, this new "Thompson Bill" (H. R. 4316) comes closer to the

ators and their wives, must have badges. The usual convention registration fee will be \$2.00 per person.

Executive Committee members are George A. Miller, chairman, and cochairman Ray Cunliffe, Albert S. Denver, Martin Britz and Jack Mulligan. mark and, like the "Kilgore Bill" (S.590), asks that the change be in the Copyright Act so that ASCAP, and similar such organization, can become unlimited taxing authorities with the sanction of the Federal Government, and with the power of Federal Law behind them, to tax the automatic music machines industry as they see fit, when they feel like it, and for as much as they care to tax the juke box owners and each individual juke box in the nation.

Tho this was not completely unexpected, as leaders here reported; since in past years similar bills were introduced in both the House of Representatives as well as in the Senate, another bill by Rep. Thompson did cause some surprise, in view of the fact that he already had one bill under way on copyright law.

"It simply means," as one leader here advised, "that we shall have to battle three times as hard as we originally planned.

"Now that we are faced with three bills, two in the House and one in the Senate, we believe that such action will more greatly unify all the automatic music industry and that all will now drive for victory harder than ever before."



New Parkway Casino Will Accommodate 700

PORT CHESTER, N.Y. - The Westchester Operators Guild, with headquarters in this city, announced this week that arrangements have been completed for its fourth annual dinner and dance.

The event will take place on Tuesday night, May 10, at the New Parkway Casino, Bronx River Parkway, Tuckahoe, N.Y.

"The New Parkway Casino can accommodate 700 guests in its new beautiful dining room" stated Seymour Pollak, secretary and chairman of the banquet committee, "and this year there will be sufficient room for all who wish to attend. Lack of space forced the limiting of attendance at previous Guild dinners."

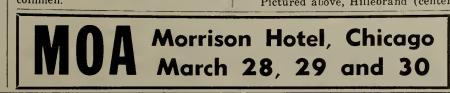
Carl Pavesi, president and in charge of the ticket committee, advised that new and novel events and entertain-ment are planned.

Acting as co-chairman of the enter-tainment committee with Seymour Pol-lak, is Nathan Bensky. Other commit-tees are headed by James A. Smith, souvenir journal; Edward Goldberg, seating; Louis Tartaglia, treasurer; and Malcolm Wein, counsel for the Guild, who will act as toastmaster.

As in past years, it is expected that a number of recording artists will be on hand as well as many out of town coinmen



CHICAGO-Walter Hillebrand of Cologne, Germany, visited the coin ma-chine center this past week, and reported he was very much thrilled by what



saw. Pictured above, Hillebrand (center) is shown at the quarters of First Dis-tributors, one of the city's largest wholesaling firms, alongside of Exhib-it's new gun "Shooting Gallery---model '500.'" Flanking the German visitor (left) is Sam Kolber, export manager of First, and (right) George Moritz, also of the firm's export department.

"It's What's in THE CASH BOX That Counts"

March 12, 1955

MUSIC OPERATORS Y O YOUR SENATORS A E SENATORS ON T FS 11

Over a Million Wires and Letters This Year May, Once and for All Time to Come, Halt the Introduction of Any Further Bills Like the "Kilgore Bill" (S.590) and the "Thompson Bill" (H.R.2677)

This can, most definitely, prove to be the YEAR OF DECISION!

This can prove to be the LAST YEAR when the multi-million dollars collective collection agency, known as ASCAP, and similar such organizations, would ever again dare to SPONSOR such bills!

THIS CAN HAPPEN THIS YEAR!

It can only happen if every single music operator in the nation will work like a demon to make certain he gets 200, 300 and MORE WIRES AND LETTERS sent to his Congressmen and his Senators, as well as to all the Senators on the Senate Judiciary Committee and all the Congressmen on the House of Representatives Judiciary Sub-Committee.

THIS CAN HAPPEN IF OVER A MILLION LETTERS AND WIRES ARE DELUGED DOWN IN A TREMENDOUS FLOOD OF PUBLIC OPINION UPON THE LEGISLATORS VOTED INTO OFFICE BY THE VERY PEOPLE DELUGING THEM WITH THESE WIRES AND LETTERS—AGAINST the "Kilgore Bill" (S.590) in the Senate and AGAINST the "Thompson Bill" (H.R.2677) in the House of Representatives.

OVER A MILLION WIRES AND LETTERS from the peoples of these United States, business people, clergy, people from charitable organizations, plain people, employees of the music operators, the people who work for the firms from whom the music operators and their employees and families continue to daily purchase their bread and butter and necessities to remain alive in business, from all these people, these Americans, such a flood of OVER A MILLION LETTERS AND WIRES deluging Senators and Congressmen is PUBLIC OPINION IN ITS MOST POWERFUL AND POSITIVE FORCE!

This is the YEAR OF DECISION!

IST DO THIS TOD NGRESSMEN AND TO A E'S JUDICIARY CO

A flood of OVER A MILLION LETTERS AND WIRES can prove of such powerful consequence for the years to come that no organization, not even the multi-million dollars ASCAP, would ever again dare to sponsor a bill similar to the "Kilgore Bill", S.590.

This, then, is the BIG JOB AHEAD FOR ALL IN THIS IN-DUSTRY!

This is a job, if well done, that can prove to be THE FINAL DIRGE to any further such bills.

This is a job, surely, THAT ALL WANT TO ACCOMPLISH, ONCE AND FOR ALL TIME TO COME!

Here's What Each Music Operator MUST Do!

1) SEND WIRES AND LETTERS TO YOUR OWN SENATORS AND TELL THEM TO ABSOLUTELY CONDEMN AND POSI-TIVELY VOTE AGAINST THE "Kilgore Bill" (S.590).

2) NOW SEND MORE WIRES AND LETTERS FROM YOUR-SELF; AND HAVE YOUR EMPLOYEES, THE PEOPLE WITH WHOM YOU DO BUSINESS, AND ALL OF YOUR FRIENDS, SEND WIRES TO ALL THE SENATORS ON THE Senate Judiciary Committee:

Sen. Harley M. Kilgore (Dem., W. Va.) Chairman Sen. James O. Eastland (Dem., Miss.) Sen. Estes Kefauver (Dem., Tenn.) Sen. Olin D. Johnston (Dem., S. C.)

Sen. Thomas C. Hennings, Jr. (Dem., Mo.)

Sen. John L. McClellan (Dem., Ark.)
Sen. Price Daniel (Dem., Tex.)
Sen. Joseph C. O'Mahoney (Dem., Wyo.)
Sen. Alexander M. Wiley (Rep., Wisc.)
Sen. Wm. Langer (Rep., N. D.)
Sen. Wm. E. Jenner (Rep., Ind.)
Sen. Arthur V. Watkins (Rep., Utah)
Sen. Everett M. Dirksen (Rep., Ill.)
Sen. Herman Welker (Rep., Idaho)
Sen. John M. Butler (Rep., Md.)

3) SEND WIRES AND LETTERS TO YOUR CONGRESSMEN AND TELL THEM ABSOLUTELY AND DEFINITELY TO OPPOSE AND VOTE OUT OF EXISTENCE THE "Thompson Bill" (H.R. 2677).

4) NOW SEND MORE WIRES AND LETTERS, AND GET EVERYONE YOU KNOW TO DO THE SAME, TO THE House of Representatives Judiciary Sub-Committee:

Rep. Edwin E. Willis (Dem., Martinville, La.) Chairman
Rep. Wm. W. Jones (Dem., Rutherfordton, N. C.)
Rep. Jack G. Brooks (Dem., Beaumont, Tex.)
Rep. James M. Quigley (Dem., Camphill, Pa.)
Rep. Charles A. Boyle (Dem., Chicago, Ill.)
Rep. Shepard J. Crumpacker (Rep., South Bend, Ind.)
Rep. Dean P. Taylor (Rep., Troy, N. Y.)
Rep. Laurence Curtis (Rep., Boston, Mass.)
Rep. Hark D. Satt. Le. (Rep., Philodalakia, Pa.)

Rep. Hugh D. Scott, Jr. (Rep., Philadelphia, Pa.)

IMPORTANT NOTICE!

American Coin Machine Firms Desiring Business in Latin America, Europe, Asia and All the Rest of the Free World are Now Offered a Most Unusual and Tremendously Profitable **Opportunity in an Outstanding Issue of THE CASH Box Featuring** a Concisely Complete Quarter Year's Report of American Coin Machines Business Printed in Spanish, French and German...

The Cash Box "QUARTERLY" Export Edition

ISSUE DATED WEEK OF APRIL 2, 1955 ADVERTISING CLOSING DAY IN NEW YORK PUBLICATION OFFICES: THURS., MARCH 24, 1955

Note:—This is the same issue as the 'M. O. A. Convention Issue" A Double-Barreled Dynamic Business Bargain for All Advertisers!!

Why A "Quarterly" Export lssue: dustry during that specific quarterly period. The Cash Box has decided to answer all of its international subscribers in an "export edition". Therefore, the April 2, 1955 issue of The machine firms should take advantage of this unusually fine opportunity to establish export business to insure themselves future growth in the world's

Why Should Such An
Issue Be Printed In
Spanish, French And
Cerman?This first Export Quarterly Edition
of The Cash Box will be printed in
the languages of the peoples who are
going to read it, aside from English.
Interested buyers in foreign countries
will be able to read it easily, quickly
and with most complete understanding
in their own language. This will help
to establish a closer relationship be-
tween exporters and importers. By
featuring the text in Spanish, French
and German, in addition to English,
of the free world.

What Does This Mean To You? This will mean a more understand-ing, as well as a closer contact, be-tween the seller and the buyer. The fact that The Cash Box, the "official" magazine of foreign governments, as well as the one magazine foreign seeking export business, and prints the information in their own language, enhances the opportunity for developing export business. This means business for all those American firms who meet the foreign buyers in their own native language.

Your Ad Translated Free Of Charge! be completely left to the judgment agement. You must specify in advance, at least two weeks prior to publication, by March 18, 1955, in just what languages you desire to have your ad appear.

TakeAdvantage of This Important Fact! "THE CASH BOX PRICE LISTS"

ARE INTERNATIONALLY ACCEPTED BY FOREIGN GOV-ERNMENTS. THEY BASE THEIR CUSTOMS DUTIES AND EXCISE TAXES ON PRICES QUOTED IN THESE INTERNA-TIONALLY ESTABLISHED, 16 YEARS OLD "THE CASH BOX PRICE LISTS" BECAUSE THESE ARE THE ONE AND ONLY AUTHENTIC, UNBIASED AND FACTUAL MARKET QUOTA-**TIONS!**



Editorial:

RCA Victor And MOA Sponsor Contest To Select "Miss Juke Box of 1955"

Winner To Be Determined By Votes Of Juke Box Operators

Ops Asked To Submit Contestants

NEW YORK—In our travels thruout the many years we've been associated with the music machine industry, we've met music operators from every part of the nation. And, almost without exception, these men have told us that they know of a certain singer that "could be a tremendous recording artist". "How do we go about getting this girl on a record"? is the question asked.

Well, now is the chance for any operator who knows of a girl singer whom they feel could become a record star, to get her a recording contract with RCA Victor.

RCA Victor, in conjunction with MOA (Music Operators of America) is sponsoring a contest to choose "Miss Juke Box of 1955". The final judging will take place at the MOA Convention at the Morrison Hotel, Chicago, being held March 28, 29 and 30. Three finalists will be chosen by a board of experts. The three men will appear at the Chicago Convention of the Music Operators of America, where the operators themselves will elect their Queen for '55.

The contest, first of its kind in the history of MOA, can well set the pattern for the annual competition which will firmly establish the industry as an important factor in giving a break to deserving, but previously unrecognized talent. In a manner of speaking, the contest makes every coin machine operator an "artist and repertoire man," which he believes he is, anyway.

Selection of "Miss Juke Box of 1955" can be a boon, not only to the MOA as a whole, but to every member of the organization. Here is why: It gives each operator an ideal opportunity for further recognition in his own community by working with the local press in selecting a contestant from that particular area, if time is still available this year. If not this year, operators can plan for 1956, as we believe RCA and MOA intend to make this a yearly contest.

RCA Victor has assured MOA that the winner, in addition to receiving a recording contract, also will be publicized nationally thruout the year in a manner that could well establish her as one of the top vocalists of the day.

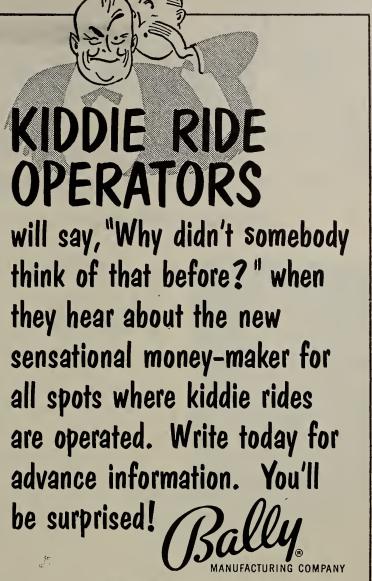
But remember this: You, the music operators of the nation, will determine the success or failure of the contest. For you, and you alone, can sponsor contestants.

Because The Cash Box believes selection of "Miss Juke Box" deserves the solid support of the entire industry, we once again want to point out the rules:

1. Any girl vocalist, amateur or professional, over 21 years of age, not now under contract to a record company, is eligible.

2. You, the operator, must submit a full-length photograph of your contestant, along with a record or tape recording of her singing any standard pop tune with piano accompaniment only. The entries must be mailed not later than March 15 to "Miss Juke Box," RCA Victor, 630 Fifth Avenue, New York, N. Y.

So-you coinmen of America-you operators who have always been telling us of the great singing talent you have discovered—this is your chance. Submit your entry immediately, as the deadline isn't far off.



2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS

Auto Phono Bowling League Standings As Of March 1, 1955

CHICAGO—Team standings tightened even more after results of bowling this past week (2/28). ABC #2 won two from Star Music; Western Automatic won two games from Oomens; Atlas took two from Coral; B&B won twice from Paschke; Melody beat ABC #1 two games; Mercury took two from Decca; Coven won all three from Gillette which dropped Gillette more firmly into the last position.

Standings as a result of this past week's games, are as follows: TEAM STANDINGS

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"It's What's in THE CASH BOX That Counts"

Williams To Display At MOA Show

Will Feature Award Winning "Select-**A-Train**" and New Surprise Kiddie **Market Product**



J. A. (ART) WEINAND

CHICAGO—J. A. (Art) Weinand, sales manager of Williams Manufac-turing Company, this city, announced



this past week that the firm would display at the forthcoming MOA (Music Operators of America) Con-vention at the Morrison Hotel, here, March 28, 29 and 30. Weinand stated, "We shall show our award winning 'Select-A-Train' that won such outstanding commendation at the NAAPPB show here in Chicago. "There is a growing demand for this train and many, who saw it for this train and many, who saw it for this train and many, who saw it for the first time at the Amusement Parks show, are now calling to make certain that we will have delivery for them. "In addition", he intimated, "we shall have an outstanding surprise for operators of kiddle locations. "We believe", he said, "that this new product will start an entirely new era in the kiddie field and that opera-tors all over the nation, who now feature kiddie machines, are going to find this new product one of the most outstanding in this field. "Extensive tests", he continued, "in-dicate that this is the new type of product that the kiddies like. "It's one of the most amazing ma-chines ever conceived and one that every kid loves", he concluded.

Baby Girl Born To The Blalocks, New Orleans, La.

NEW ORLEANS, LA.—Word from Guy DuPuy, manager of F. A. B. Dis-tributing Company, Inc., this citv, is that Fletcher A. Blalock, owner of the company, is "floating on the clouds." The reason is the arrival of a new member to the Blalock family on Feb-ruary 26—a girl, Gera Lynne, who checked in at 11 lbs., 3 oz. Hospital report: "Mother, father and baby doing fine."

Coin Operated Parking Lot Gates

CHICAGO—With parking facilities at a premium in most shopping areas, Em-Ro Distributors, this city, have introduced self-service parking as a new answer. The coin-operated gates permit self-service parking without at-tendants and with no coin-handling problems. To enter, the patron drops designated coins into the National Coin Accumulator. This causes the coin-operated gate to rise and permit the vehicle to pass through. Ample time is provided for the car to clear the gate yet a second patron cannot enter without inserting a coin. The car wheels pass over a treadle causing the gate arm to lower. CHICAGO-With parking facilities



EU THE COIN CHUT NEW ENGLAND NIBBLES

Biz reported good everywhere in the industry throughout the length and breadth of Yankeeland this week. . . . Ten cent play taking hold around Boston and other New England states where it has yet to appear evidencing great interest. . . A dinner for R. I. ops brought reps of distribs from the Hub to the Crown Hotel in Providence, March 1. More than 75 "Little Rhody" ops turned out from the bang-up get-together with Trimount Automatic Sales Corp. sponsoring the dinner. Among those attending from the Hub were Irwin Margold, general manager, Trimount; (Seeburg) and Bob Jones, sales manager, Redd Distributing (Wurlitzer). Discussed was dime play and op association biz. . . R. I., Me., Vt., N. H., have yet to go to the dime. . . . Conn. and Mass. are in on the dime solid with Boston breaking through. . . Distribs are all moving a lot of equipment on the dime conversion from the Hub. . . . Si Redd, who has been vacationing in Florida, planed in to the Hub nite of March 1 sporting a terrific tan. . . With all the furor over the McGuire Sisters' Hub visit, the reception given them by Dick's Record Co. and Redd Distributors, got crowded out of the column. So this is to say that 300 ops and their wives got a real close-up view of the famous femme trio at the party and a grand time was had by everyone. Big turnout of ops around coin row this week. . . . Seen at Atlas Distribu-tors (AWI) with the consist Platt Pretter. Besent at the party of the second consist Platter and a grand time

was had by everyone. Big turnout of ops around coin row this week. . . . Seen at Atlas Distribu-tors (AMI) visiting with the genial Blatt Brothers, Barney and Louis, were Ralph Ridgway, Springfield; Gerald Waterhouse, New Bedford; and Henry Brooks, Dover, N. H.; at Jerry Flatto's Boston Record Distributors were Oscar Pratt, Manchester, N. H.; and Freddie Faretra, Concord, N. H.; at Redd Dis-tributors were John Connors, Salem, N. H.; Flint Newton, Bristol, Conn.; Ray Farrow, Taunton; Harold Smith and Leo Sherry of Providence, R. I. . . . Meet-ings with Worcester ops are being held by reps of the new Eastern Massa-chusetts Music Operators Association and ops from the "Heart of the Com-monwealth" are favorably disposed to coming into the new org in a body. . . Bob Jones, sales manager, Redd's, made a flying trip to Bangor, Me. on a big Wurlitzer deal—says demand for the new Wurlitzer is more than terrific. . . . John McIlhenny, district sales mgr., Wurlitzer, at the Redd plant here visiting. . . . Service schools on Wurlitzers for ops will be held at Redd's March 14-15-16 and March 28-29-30. . . . Games of all types beginning to pick-up in the territory. . . . Irwin Margold, Trimount, reported United's new Bingo game, "Manhattan," going over big with ops. . . . Rides going big at Ed Ravreby's World Fair and Associated Amusements on Brighton Ave. . . Both Ed and daughter, Ruth Mae, along with sales manager Dick Mandel, being kept very busy.

Ed and daughter, Ruth Mae, along with sales manager Dick Mandel, being kept very busy. First members of the new Eastern Massachusetts Music Operators Associa-tion were announced as follows: Phil Swartz, Winrox Vending; Dave Baker, Melo-Tone Music; Saul Robinson, Paramount Music; I. Spector, Capitol Music; Ralph Lackey, Karel Music; Stank Cokas, Capitol Music; Jim Geracos, Na-tional Music; Alex Pechilis, Ipswich; Teddy Rubinovitz, Teddy's Music; Dave Gropman, Beacon Hill Music; Arthur Sturgis, Automatic Distributors; Perry Lipson, Newtone Amusements; L. Tortorella, Mass. Music; Peter Pompeo, Pompeo's Music; S. Hurwitz, Neptune Music; Harry Deshowitz, K. Ghiorse, K & H Music; Guy DiGiovanni, Commonwealth Distributors; Al Ambrose, Ambrose & York; Ben Ross, Graben Novelty; Al Dolans, Pioneer Music; Lou Risman, Mystic Automatic; Sumner Segal, Royal Automatic; Al Sharenow, Casco Music; Cy Jacobs, Interstate Music; Luke Levine, Advance Coin; Walter Lubey, Novelty Sales; Edward Ross, Suffolk Vending; Leon Shaker, Chester Music. . . . More members signing up daily. . . . Second meeting of the asso-ciation was held at Hampton Court Hotel Thursday nite, March 3.

Meeting Dates Of Music Operators' Associations

- Mar. 7—United Music Operators of Michigan
 - Place: Fort Wayne Hotel, Detroit, Mich.
 - 7—California Music Merchants' Assn. Place: 311 Club, 311 Broadway, Oakland, Calif.
 - -California Music Merchants' Assn.
 - Place: Fresno Hotel, Fresno, Calif.
 - 8—Western Massachusetts Music Guild Place: Ivy House, W. Springfield, Mass.
 - -Amusement Machine Assn. of Philadelphia, Inc. Place: Broadwood Hotel, Broad & Wood Sts., Phila., Pa.
 - 8—Phonograph Merchants' Assn., Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (executive board).
 - 9-California Music Merchants' Assn. Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
 - 10—California Music Merchants' Assn. Place: U. S. Grant Hotel, San Diego, Calif.
 - 16-New York State Operators' Guild Place: Palatine Hotel, Newburgh, N. Y.

 - -Eastern Ohio Phonograph Operators' Assn. Place: 1310 Market Street, Youngstown, Ohio (executive board).
 - 21—Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.
 - **Central States Music Guild** 28-
 - Place: 805 Main Street, Peoria, Ill.
- Apr. 5-Arizona Music Guild, Phoenix Chapter #1 Place: 1738 West Van Buren, Phoenix, Ariz.

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Games Biz Speeds Up

Production Schedules Expanding With Longer Work Weeks as Mfrs. Try to **Catch Up With Growing Demand for New Games.** Ingenious Development **Plus More Expert Engineering Prom**ises to Bring New Type Amusements to Games Biz. Export **Gains Also Noted**

CHICAGO - A general speedup is under way thruout all the games manufactories in this city.

It seems that all are trying their level best to speed up production to the point where they will be able to catch up with the growing demand

The point where they will be able to catch up with the growing demand for the new games. Some of the factories have insti-tuted longer work weeks, six days per week, while others have also put on an overtime schedule. Yet, with the introduction of each new game, the factories seem to fall further behind and the backlog for new games so much in demand con-tinues to grow greater each week. While the production men are work-ing hard to keep schedules going ahead at top speed there is no slow-down in the development, experimen-tation and engineering departments of any of the factories. So many new engineers have been

hired these past months that, to most of those acquainted with the various factories, the entire forces seem to be entirely composed of new peoples.

entirely composed of new peoples. The new engineers, plus the old, and the many new ideas which are being tested at plant after plant in this area, definitely portends great things to come in the months ahead. There are sure to be presented many new types of amusements, lead-ers here claim, as the result of the experimentation, engineering and de-velopment work that is so intensively under way here. In addition to all this, the factories are enjoying a resurge of business

In addition to all this, the factories are enjoying a resurge of business from the export markets. Many have received orders from far away places that they hadn't expected. Others have been able to point to letters with or-ders that almost approach, what some claim, "The old days when export business was almost as big as our domestic market."

Lieberman Music, Minneapolis to Hold **Bally Service School** March 22 and 23

MINNEAPOLIS, MINN. - Harold Lieberman, president of Lieberman Music Company, this city, announced that Bob Breither and Paul Calamari, Bally Manufacturing Company field engineers, will be at the Minneapolis headquarters of Lieberman Music on March 22 and 23 to conduct a Bally Service School. Lieberman will also be on hand to greet coinmen who attend.

Breither and Calamari, both veteran coinmachine engineers, will provide operating and servicing tips that will do much to increase the earnings of Bally equipment. The speed control Score Booster and Super Strike features of "Magic" and "Mystic" Bowlers, and the Magic Lines feature of "Big Time", Bally's current in-line game, will be thoroughly explained. All other features and electro-mechanical details of Bally games will be covered in detail. Much time will be devoted to "questions and answers" to help many with their individual problems.

Lieberman urges every operator and serviceman in the Minneapolis territory to attend this two-day school to gain the many advantages offered by the two well informed engineers.

"It's What's in THE CASH BOX That Counts"

GET PEAK PI	LAY
with the <u>BE</u>	ST
RECONDITIONED E	QUIP.
United CHIEF	\$249.50
United LEADER	295.00
United 10th FRAME STAR United CASCADE	110.00
	149.50
Keeney DIAMOND	274.50
Keeney CARNIVAL	164.50
ChiCoin 10th FRAME SPECIAL	145.00
WRITE - WIRE - PHONE TO	
We are exclusive factory distril	
BALLY - WILLIAMS - RO	CK-ULA
AKE CITY AMUS	E. CO.
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FOREIGN **BUYERS** Our Service is . . . Quick — Efficient and Reliable In addition to all the latest equipment, we have thousands of International recondi-tioned machines available for your selec-tion, including Pin Games, Kiddie Rides, Music Machines, Arcade Equipment and Shuffle Alleys. CABLE US FOR SPECIAL PRICE LISTS. Parts and Service Manual Available. INTERNATIONAL AMUSEMENT COMPANY 1423 SPRING GARDEN STREET PHILADELPHIA 30, PA. (Tel. RI 6-7712)





United Music Ops of Mich. Hold Meet

DETROIT, MICH.—The members of the United Music Operators of Michigan met at the Fort Wayne Hotel, this city, on Friday, February 25.

Many matters were taken up, and as so much business was completed, it was voted to accept the meet as a regular meeting in place of the scheduled March meeting. Next regular meeting is now scheduled for Monday, April 4.

Communications were read by Harry Norton from St. Mary Magdalen Rectory, thanking them for the donation of a juke box; from Sophie Wright Settlement, another thank you letter for a juke box; from the Boys Club of Detroit for tickets sent them for the teen-age shows; and from the Jewish Community Center, also for tickets to the teen-age shows.

ish Community Center, also for tickets to the teen-age shows. Six new members were accepted by the association: Robert Ryan and Jack Gage of G & R Music; Kirtz and Colderwood of T. T. & G. Co.; George Meshing, Hit Record Music; Frank Jenks, Jenks Music; Jack Mayrand, Mayrand Music; and Jack Gervasi of Vagabond Music.

Rockola Entertains Mexican Visitors



CHICAGO—David C. Rockola, president (right) and Arthur Ehlert, treasurer, Rock-Ola Manufacturing Corporation, this city, entertain their Mexican distributors, Messrs. Brena and Romera of INSSA, at the Palmer House, this city.



(Music Operators of America)

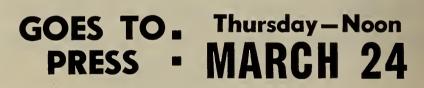
SPECIAL ISSUE

(Dated: April 2)

YOUR ADVERTISING MESSAGE WILL REACH <u>All</u> of The Nation's Operators

Distributed at the MOA Convention at the Morrison Hotel, Chicago, all during the Show . . . And those Coinmen unable to attend will receive it by mail.

NOTICE: This is the same issue as the "Quarterly" Export Issue. A double barreled Bargain for all advertisers.



RESERVE YOUR SPACE NOW!

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NEW YORK 36, N. Y.

(PHONE: JUdson 6-2640)

CHICAGO 32 W. RANDOLPH ST. (Phone: DEarborn 2-0045) HOLLYWOOD 6272 SUNSET BLVD. (Phone: HOllywood 5-1702)

NASHVILLE 804 CHURCH ST. (Photie: NAshville 5-7028)

"It's What's in THE CASH BOX That Counts"

Page 45

EXHIBIT'S MODEL "500" ALL MOVING TARGET **Shooting Gallery**

The Fastest Shooting Gun on the Market

SHOOT

the Wading Ducks **Flying Pheasants Climbing Squirrel**

"Pin Game" Scoring Panel – Mystery Bonus — Lite-up Targets — Flashing Lights — Fast-Acting, Bonus Totalizer — Operator Controlled Variable Target Speed — Operator Controlled and Free Play Score — Optional Free Play and Match Score. Shipping Weight, 325 Lbs.

BEAUTIFUL SMALL SIZE CABINET Only 281/2" wide — will go through any door Highly Colorful Interior Loaded with Animation

NEW SIMPLIFIED MECHANISM By the Originators of Gun Games





Biggest news in the industry here in Dallas is the move toward 10c play. R. B. Williams of Commercial Music Company has a plan on this for the music operators. He is working on a plan for 10c play and three plays for 25c which he will reveal to the operators very shortly. . . . Everyone enjoyed the Julius La Rosa show which has been at the Baker Hotel. Went over real great. . . Wilbur Briscoe of Radio City Music in Waco, Texas, was in town this week purchasing new shuffle alleys for his operation. Reports business picking up. . . Harry Sulton of Bossier City, La., was in town picking up new equipment, and reports booming business in his territory. . . Bob De Priest feeling mighty chipper and rested after a trip to Galveston last week-end. . . . Bad luck for Harold Strange of Central Music in Temple. He broke his leg and at to come to Dallas on crutches. . . A new manager for the Village Record Shop in Dallas. Chris Chandler decided to sell . . . We hear that Jiggs Hamilton of Fort Worth is all set to go to Hot Springs, Ark., for the week-end. . . . Opertors who visited over at the S. H. Lynch Company this week were W. B. Mosely of Paris, D. R. Price of Italy, Mrs. Tom Williams of Mineola, Benny McDonald of Fort Worth and Jimmy Garrett of Longview. The Seeburg representatives were in Dallas this week. . . . Frank Sachael back in town with plenty of fish. He spent three days at Black Lake and reports that the fish were really biting. . . . Here's hoping that Carl Caperson of Commercial Music company is feeling lots better. . . . A well known man in the coin machine business, M. N. Naples in Dallas planning his new Teen-Age Shop which will business, M. N. Naples in Dallas planning his new Teen-Age Shop which will be opening soon.... Looks as if our local boy, Pat Boone is really going places with his new Dot release, "Two Hearts." . . . Visitors at Commercial Music Co. were Buster Williams of Williams Distr. Co., Memphis, Tennessee and Joe Steele of Steele Distributing Company in Houston, Texas. . . . E. R. Terry and James Young report business good. They were buying new equipment for their route.

Guns Go BOOM

CHICAGO—If any one division of the industry can be said to be "boom-ing" it's the gun business.

Never before have there been as many fine gun games presented to the field as are on the market at this time.

Each one of the manufacturers of gun games reports that business seems to be increasing, rather than diminishing, even tho some have stated: "With so many new guns on the market—where are they all going to be located?"

Instead, the problem of locating the new guns, as they come out, seems to have been brushed aside. The opera-tors continue to demand guns with more and more unique and different features features.

Also interesting is the fact that, with the warmer weather approach-ing, many are of the belief that busi-ness will boom even more than at present for all the gun games.

As one noted operator stated, "These are a natural for any of the roadside spots and, especially for outdoor locations.

"I want to be ready with the latest

"It's What's in THE CASH BOX That Counts"



and the best", he concluded, "when the warm weather gets here." Manufacturers of the guns point to orders which they have for delivery when the amusement parks and kiddle cursts onen this summer. spots open this summer.

As one manufacturer stated, "We have taken quite a few orders, far in advance, to supply many of the parks and kiddie spots, just as soon as these are scheduled to open with the warm-ing weather coming along."

In short, and according to leaders in the gun field, the business seems to be expanding continually.

Almost every day one factory or another points to new outlets for their guns and, all combined, this brings about the statement here that the: "Guns go boom!"



Cincinnati Phono Ops Hold "Name That Tune" Contest

CINCINNATI, O .- The Automatic CINCINNATI, O.—The Automatic Phonograph Owners Association of Cincinnati held a six-week "Name That Tune Contest" which terminated on February 16. Winner of the contest to name a disc sold exclusively to local Record Company, was Frank Wil-liams, 626 W. Fourth St., whose "Dog-getts Delight" title was picked by a committee of local disc jockeys. His card entry was mailed from Mom's Fifth Avenue Bar at 520 W. Fifth St., the winner received a prize of \$500 and the proprietor of the establishment from whence the winning card came received \$100. The awards were made by disc jockey Rex Dale at Station WCKY on Friday (25).

Great interest was manifested in this contest. It drew more than 5.000 entries, it was reported by the com-

mittee of Milton Cole, Ray Bigner, Joe Westerhaus and Charles Kanter, named by the phono association to handle the details. The disc jockey committee selected to name the tune, composed of Rex Dale, WCKY; Walter Phillips, WLW; Jack Remington, WKRC; Will Lenay, WSAI; and Ralph Johnson, WCIN was tendered a dinner party recently by the phonograph committee at the Beverly Hills Country Club. The King disc, an instrumental, gave only the name of Bill Doggett, the artist. The record was labeled— Name The Song Contest. King also furnished the decals and banners with the words "Name The Song Contest" Win \$500. These were furnished to each location along with entry blanks. These entry blanks were filled in by the contestant with the suggested title and mailed to the Association office. and mailed to the Association office. Each operator paid an additional fifty

cents per record he purchased into a fund to make up the prize money. The record was played over the air and listeners were told to go to their local tavern and enter the contest. Local Tavern Owners news bulletin gave the contest a big build-up to tav-ern and restaurant owners. At the close of the contest the cards were coded and a list of suggested titles were given the judges at a din-ner held for them, and at that time they selected the winning title. By using the code system it was simple to find the winner. The Association estimates that the record was played about twenty times a week and the average location pro-duced about ten entry blanks. It is the opinion of the operators that the record more than paid for itself that everyone involved was pleased with the results.



The Cash Box Page 47 March 12, 1955 EXCITING NEW THRILLER! chicago coin's 1-1-1-2 1 8 12 8 2 2 0 4 BOWLER NEW 157 6 5 206 SUSPENSE "ARROW-LITE" FEATURE! Strike Dog nume 000 Spare ATCH MATCH AN ARROW TO NUMBER, STAR AND CROWN FOR THE ULTIMATE IN AN ADDED EXCITING SCORING FEATURE! C TWO GAMES IN ONE! Easily Adjustable from "Flash-O-Matic" to Advance Scoring! With Traveling Score Lites In Formica Playfield! FOUR DRUM SCORING All 4 drums operate to score! chicaac chicago coin's Player by Timing His Shot When Highest Score is lit on the Formica Playfield Gets as Much as 800 for **CRISS CROSS** TARGET a strike in Each Frame! Regular or Match and Free Play! W. DIVERSEY BLVD. 1725 CHICAGO 14 MACHINE COMPANY 17



With the winter season in full swing, everybody in the coin machine . Wonder business is going around with a happy smile. Long may it last. . . what all the building activity is about in Music Maker's building? When asked for an explanation, all you can get from Willie "Little Napoleon" Blatt is, "You'll soon know," and away he goes, smiling. . . . Ken Willis, of Bush Distributing Co., away on a three week's trip thru South America. Ted Bush all set to go with him, but had to back out at the last minute. Too busy with the new Wurlitzer "1800." . . . Congratulations to Jean Guberman, bookkeeper at Taran's Dist. Co. She was married Sunday, Feb. 27. Best of luck, Jean. . So many coin men coming and going to this vacation land, it's impossible to keep track of them. Needless to say, all are enjoying the glorious sunshine. . Steve Brookmire, of Mercury Records Dist. excitedly telling about the new Georgia Gibbs recording of "Dance With Me, Henry." Claims it will be bigger than her Nibb's "Tweedlee Dee." "Still can't get enough of "Tweedlee Dee," complains Steve. "The boys grab them as fast as they come in." That's a complaint? . . . Raoul Shapiro of Budisco One Stop going around with a worried look on his face. "Sure can use a wall stretcher," sez he. . . . Walter Wheeler of Supreme Service Co. sadly turning away any new accounts. "Just can't handle any more stops properly," he explains. "But I sure hope to be able to get another good man soon." . . . Buster Railey, routeman for Deale Automatic Co., still in the hospital with a very bad back. Hurry up and get well, Buster. We don't like to see you laid up. . . . Roy Gullo, of Marino Music, bought a home in Ft. Lauderdale. "My route's up there, so I may as well live there," explains Roy.

Bob Waggener Dies

CHICAGO—Word was received here this past week that Robert W. Wag-gener, well known to many in the industry, passed away from a heart attack at his home in Glendale, Cali-fornia, Monday, February 28.

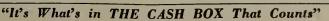
Bob Waggener was well known here in the City of Chicago. He was al-ways connected with the financing business. He had helped many in the industry to continue ahead with proper and sufficient finance.

United Starts Shipping New In-Line Game

BILL DeSELM

CHICAGO—All the busy action at United Manufacturing Company, this past week, was best described by Bill DeSelm, general sales manager of the firm, when he said: "We're starting to ship our new 'Manhattan' in-line game. This game", he continued, "features a completely brand new mechanism developed at tremendous expense to meet the needs of the industry."

of the industry." He also said, "'Manhattan' is one of the livliest two-card games yet in-troduced to the trade. Both cards car-ry very high awards, just as the players want them to. "In addition", he stated, "there are a great many new and interesting





features we've never before presented to the field. The operators are going to find that 'Manhattan' is simply chock full of 'play-me-again-and-again-appeal'."

DeSelm was tremendously enthused the number of advance orders at which the firm has already received from its distributors.

"The fact of the matter is", he commented, "that those distributors who received their first samples immediately got on the long distance telephone to request that we step up their initial shipments.

"In some cases", he reports, "we have had to double and triple initial shipments for 'Manhattan'.

"We now believe", he concluded, "that when the operators see 'Manhattan' at their distributor's showrooms they, too, are going to step up their usual initial orders.

"There is no doubt that 'Manhattan' is well on the way to becoming one of the biggest hit games we've yet presented to the industry."

Here is what E. L. Whipple and M. L. Whipple of Whipple Music Co., Columbus, Georgia says about ROCK-OLA Hi-Fidelity Music



WE LIKE ROCK-OLA PHONO-GRAPHS BECAUSE:

- 1. Our service calls have been reduced to a minimum since we started using ROCK-OLAS
- 2. It is so easy to change records on a ROCK-OLA
- 3. The playmeter, a routeman's infallable guide to the revenue producers, is ideally situated
- 4. Our locations are well pleased with the small amount of valuable floor space required for the ROCK-OLA
- 5. The installation of a new ROCK-OLA has repeatedly increased the revenue from locations.
 - E. L. WHIPPLE M. L. WHIPPLE WHIPPLE MUSIC COMPANY

For further information write

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ROCK-OLA MFG. CORP. . 800 N. KEDZIE AVE., CHICAGO 51



When You Enter The Cash Box "20 YEAR CLUB"

YOU ARE GETTING FULL RECOGNITION FOR THE 20 YEARS OR MORE YOU HAVE GIVEN TO THE COIN MACHINE INDUSTRY. IT IS TO YOUR COMPLETE ADVANTAGE TO JOIN The Cash Box "20 YEAR CLUB" TODAY!!

IF YOU ARE ELIGIBLE FOR MEMBERSHIP IN The Cash Box "20 YEAR CLUB," FILL OUT THIS APPLICATION AND MAIL TODAY.

Joe Orleck

THE CASH BOX

26 West 47th Street New York 36, N. Y.

Vear Joe:	ir Joe:
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Please enter my name as a member and send me a membership card.
I have been connected with the Coin Machine Industry for 20 years or more, starting: Year
NAME
FIRM
ADDRESS



Like the thousands of music operators throut the nation, those here and in New Jersey have sent out letters to their Congressmen and Senators asking them to help defeat the Copyright bills introduced by Kilgore and Thompson. For those who haven't as yet sent out letters, we cannot stress too greatly the necessity that they do so immediately. See editorials in this and preceding issues.

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The Munves, who is displaying Exhibit's new gun "Shooting Gallery" mode 500, reports exuberantly that this is the best gun ever made by Exhibit, and he's selling them at a rate never before experienced by his firm. . . . Nake Colland, Atlantic New York Corp. sales rep, handing out the seegars elebrating the arrival of a daughter, Mary Ann, this past Sunday. . . . Max Klein, popular Westchester op, recuperating from a hernia operation. . . . Bob Luttman, back from the sunny (well, he says it was for four of the 12 ays he was there) shores of Miami Beach. At any event, Bob was sporting a few days as his Mollie relaxes at a Milk Farm. We're wondering if Shugy and Dave Stern got together for that Chinese meal—or did it wind up Italian few days as his Mollie relaxes at a Milk Farm. We're wondering if Shugy and Dave Stern got together for that Chinese meal—or did it wind up Italian few days as his Mollie relaxes at A Milk Farm. We're wondering if Shugy and Dave Stern got together for that Chinese meal—or did it wind up Italian features to the ops. . . . Chairman Barney Sugarmen, together with Al Denver and Sidney Levine, making big plans for the forthcoming UJA Testimonial finer for Joe Young—Wednesday night, June 15 at the Hotel Astor. . . . Hydie and Harry Koeppel, Koeppel Distributing Co., advise that sale of reorinditioned music machines locally has slipped slightly, but is more than at forthcoming MOA Show in Chicago—Morrison Hotel—March 28, 29 and by the bliggest of all time. We seriorsly advise those coinnmen who expect attend that they send in their reservations for Hotel accommodations immer at forthcoming MOA Show in Chicago is preven ecodes eventies in the insection to the harried music ops, now that they're located on the row. Ops rus by beingest of all time. We seriorsly advise those coinned who expect to the harried music ops, now that they're located on the row. Ops rus by being more theorem ecodes everything and gets records on the row. Ops rus by being more thore is the prevent.



Bob Soule. Soule Vending Co. of Minneapol's, Minn., has been plagued by break-ins both in his car and in his home. Last week thieves broke into the garage and took a quantity of cigarettes which Bob had lined up for his cigarette machines for the next day. . . . Ted Fischer of Waconia, Minn. brought some nice crappies into town to show the boys that there really are some fish in Lake Waconia. One of the crappies was well over a pound and a half. Good eatin' too. . . . Jeff Kost of St. Cloud, Minn. spent several hours shopping for records and parts for his route. . . . Roy Foster of Sioux Falls, S. D. was a good samaritan in that he drove a friends car back from the Twin Cities to Sioux Falls. What had Roy stymied was all the gadgets on the new Pontiac that he drove back. . . . Pete Wornson of Mankato, Minn. made a quick trip into Minneapolis to pick up some supplies for his route. . . . The Lieberman Music Company was host to Mr. and Mrs. Ed Devinger of Mount Pleasant, Iowa; Mr. and Mrs. Gordon Stout of Pierre, S. D.; Mr. and Mrs. Mark Hallock of Fort Pierre, S. D.; and Mr. and Mrs. Clayton Norberg of Mankato, Minn. After a sumptious dinner at the Carousel Room of the Dyckman Hotel in Minneapolis the guests took in the stage play "Tea and Sympathy" starring Deborah Kerr. Several other guests were unable to attend due to bad weather and bad road conditions. . . Mr. and Mrs. Frank Betz of St. Cloud, Minn. were in town shopping. . . . Recent visitors to the Twin Cities were Elgin Mc-Daniel of Wadena, Minn.; Don Isensee of Hager City, Wis.; Dick Grant of Mound, Minn.; L. P. Wilbur of Duluth, Minn.; Bil! Arndt of Long Prairie, Minn.; and Al Eggermont of Marshall, Minn.

YIPPEE!



Music leaders here agree that public opinion is the one power all legislators definitely heed. Public opinion is, in almost all cases, best expressed by letters and wires. OVER A MILLION LETTERS AND TELEGRANMS must be immost forceful state. OVER A MILLION LETTERS AND WIRES avalanching down on Senators and Congressmen from all music operators, their employees, friends, and all business people allied to them, is the one best way to prove to these legislators that the three bills now before them: "Kilgore Bill" (S.590) and the two "Thompson Bills" (H.R.2677 and H.R.4316) are definitely injurious to a great number of their constituents. The constituents of these Senators and Congressmen who voted them into these highest legislative offices in this nation. Regardless of how much time and money it costs each music operator to get out those wires and letters—it's a bargain! If the operator doesn't protect his investment, BY RUSHING OVER A MILLION WIRES AND LETTERS, and should one of these bills ever become Federal Law, he can be taxed right out of business. Two of these bills grant copyright organizations like ASCAP—ABSOLUTE AND UNLIMITED TAXING AUTHORITY. They can charge whatever, whenever and however much they feel like charging juke boxes and juke box owners, or both.

Sincerest thanks to Jack Nelson of Bally for his very complimentary let-ter about our forthcoming "Chicago" booklet. Jack writes, "This is a splen-did idea". . . . Walter Hillebrand of Cologne, Germany, around town. Visited over at First and had his pic taken. Wally Finke and Joe Kline were eagerly asked by Walter, "Will this appear in "The Cash Box"?" Wal-ter also visited with David C. Rockola, Kurt Kluever, Les Rieck, Arthur Eh-lert, Wayne Bradfield at the Rock-Ola factory. He is reported to have been much impressed with what he saw here in Our Town. . . . Ted and Rosie Bennett of Toledo in town this past week visiting around and generally enjoying themselves. . . Bill Marmer of Cinci also in town. Talking about his "very swell new distributing offices Sincerest thanks to Jack Nelson of his "very swell new distributing offices and showrooms" to Bill O'Donnell and and showrooms" to Bill O'Donnell and Jack Nelson in company with Grant Shay. . . Jimmy Ross of Cleveland phones to advise that he pans to have his singing boy, Tommy Mara, at the MOA Convention.

Never came across a more excited or elated bunch of guys than over at United. Simply thrilled with the way orders flooded in after its first sample shipment of its brand new in-line, "Manhattan". And the way Bill DeSelm and Ray Riehl tossed those money figures about, as to the cost of this antiraly new mechanism cost of this entirely new mechanism being featured in the "Manhattan" for being featured in the "Manhattan" for the first time, we could very comfort-ably retire with this kind of moolah. Bill DeSelm also advised that reports from their roadmen, Ben Becker, Al Thoelke and Johnny Casola, all to the effect the boys are simply thrilled with the new "Manhattan"... Nate Costilie come up with a borow this effect the boys are simply thrilled with the new "Manhattan". . . . Nate Gottlieb came up with a honey this week, in between long distance phone calls coming into the factory one a minute for more games. Reported Nate: Seems a farmer crossed a Hol-stein with a Guernsey. Now he calls it a 'Goldstein'. Because instead of "moo", the cow says, "Noo". . . . Ralph Emmett, who handles Rowe vendors offices here on South Michigan, phoned in a subscription and asked, "When're you guys gonna put out a vending machine magazine?" Ralph used to be with The Cash Box 'way back when. Was one swell all around music man as well as a terrific writer and chock full of ideas all of the time.

full of ideas all of the time. Frank Mencuri made to feel right at home over at Exhibit Supply by the many, many phone calls he's re-ceived since his return to Chicago. Said Frank "I certainly appreciate the way everyone has phoned to wish me well and offer me their wholeheart-ed cooperation. There's nothing like Chicago for friendliness." Which should make all Chicagoans feel terrif'.... Ed Levin was commenting on the fine job that George Wrenn is doing for ChiCoin covering the States of Texas and Oklahoma. Sa'd Ed, "George just never seems to tire. Keeps right on going. Meeting with operators and jobbers all over these two big states." ... Sincerest con-delences to the family of Robert W. (Bob) Waggener who passed away

in Glendale, California, this past week. Bob well known to almost everyone from his finance days in the industry. . . . If distribs like to use artistic decor in their showrooms a visit to Al Stern's World Wide Distrib of-fices would prove very valuable.

Inces would prove very valuable. Once again we doff our topper to Roy Small and his United Music Ops of Michigan for the very outstanding public relations job they are doing. Not only have they backing of the press, radio and TV in Detroit, but also the Police Dept., Parent Teachers Assn., Businessmen's groups, and al-most every other outstanding civic or-ganization in Detroit. This is an achievement to really be proud of.... Sincere thanks to George M. Dick for his autographed volume, "And I Quote". We have one at home. This autographed copy that George mailed us will occupy a place of honor here in our offices. If you haven't "And I Quote" dash down to your nearest bookstore and get a copy. Proving that coinmen, too, can write very fine philosophy. bookstore and get a copy. Proving that coinmen, too, can write very fine philosophy... Nice letter from Harry D. Moseley. (Bet that name rec^lls plenty memories to old-timers. But this is his son.) Anyway, Harry ad-vises that he hopes his leg will heal in time for him to attend the MOA convention. Broke it when he slipped on some ice... Nice letter from Leo Weinberger of Louisville who advises that he intends to have a complete table for his firm at the MOA ban-ouet Will have a'l his top men with him at the convention. him at the convention.

George Kozy of ABT advises, "Must

George Kozy of ABT advises, "Must have another copy of "The Cash Box' ". When asked "why", George said, "My "a " nts one, too." (Georgie, boy, Mrs. Kozy isn't the only wife who likes to read 'The Cash Box').... Pat Buckley back in his offices after an extended visit to the Far West. So Jerry Haley packs up and hies him-self off to sunny Florida for a bit of a vacation... Busiest of distribs here are Mourie and Eddie Ginsberg. It's a real thrill to walk into this beautiful Atlas building and remember 'way back when they were just getting started (and how we remember Mama Ginsberg's "luckshenkoogle", may she rest in peace) and now seeing Mourie and Eddie and Harold Schwartz and Bill Philips and Nate Feinstein and all the others in those gorgeous offices —that's real progress.... Haven't heard a single yell this past week from that lox and bagel eater. Vince Shay. Must be somethin' gettin' ready to break when Vince gets that quiet No doubt it'll come out with a roar-and we mean a roar.... Many guys ackin', "Whot's Harry Williams got up his sleeve?"

HAPPY BIRTHDAY THIS WEEK HAPPY BIRTHDAY THIS WEEK TO: Joseph Bradish of Freeland, Pa. ... Charles J. Breitenstein of Chicago, Ill. ... Al S. Doug'is of Miami. Fla. ... Joe Fishman of New York and Philadelphia, Pa. ... Alvin Gottlieb of Oak Park, Ill. ... Morris B. Hor-witz of Miami. F'a. ... Lou Karen of Miami Beach, Fla. ... Joe Rake of Phila Pa of Phila., Pa.

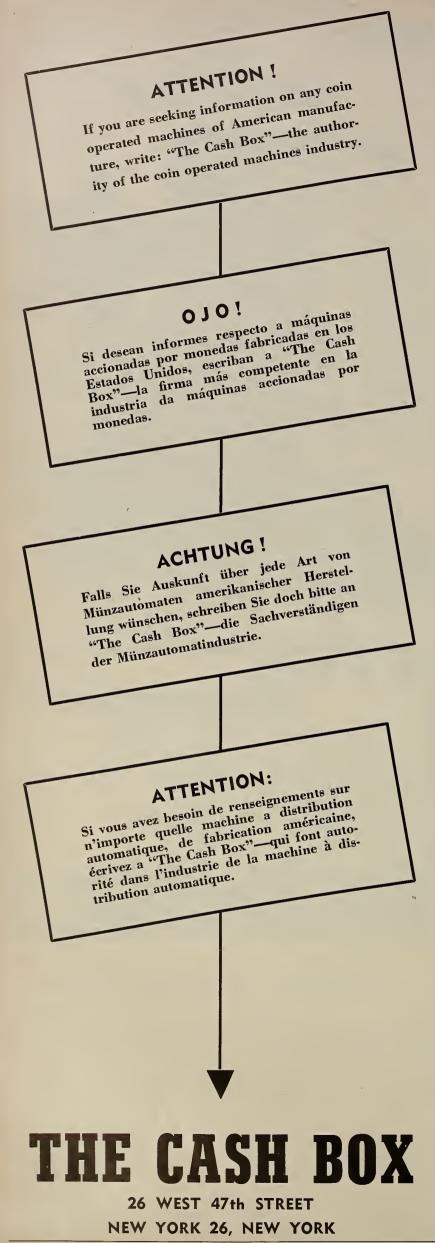
"It's What's in THE CASH BOX That Counts"



CHICAGO CHATTER (Cont.)

Being one of the many, this past Tuesday, to phone Art Weinand and offer him congrats in his new position, asked, "How d'y'like your new of-fices?" Answered Art, "Don't know yet. Phone's been ringin' ever since I came in this morning. Haven't had a chance to even sit down in this chair to learn if it's comfortable." And from what we've heard the phone just kept right on ringin' all day long. ... Talk about ringing telephones-just try our Bill O'Donnell's office at Bally some day. His phone never stops ringing. . . . Ed Ratajack has been canceling one plan after another to tour about and visit his distribs. Too

much paper work on hand keeping him plenty busy. . . . Hear that AMI's adman, Bill Fitzgerald, coming along fine and recuperating from his emergency operation. . . U. S. Labor Dept. reports there are 56,000 more women employed right now than at the wartime peak in 1945. Wonder if one of the ingenious engineers can't think up a game these gals would like to play, all 19,726,000 of them? Note from George A. Miller with a very impressive list of exhibitors who have already paid for booths for the MOA Convention. . . . After Tho't: Even a tombstone will say good things about a guy when he's down.



CALIFORNIA CLIPPINGS

Unless you want to be taxed right out of business you'd better get out of that chair, roll up your sleeves and pitch in to help defeat the "Kilgore Bill" (S.590). The welfare of your business, your family, your future and the future of your children are at stake. That's why over a million letters and wires should flood congress now—today! Letter writing for a busy coinman is a hard task but those letters can be our most potent weapon to save the music industry.

DISTRIBUTOR DOINGS :- It's most encouraging to see that distributors in the area are mostly for dime play. Many of them can see it as a means of developing LA into a key coin machine market in the very near future. . . PAUL A. LAYMON & CO.:—While rushing around waiting on customers Jimmy Wilkens enthusiastically exclaimed, "Business has been wonderful. We've had a big run on used bowlers and music machines along with lots of activity on Bally's "Big-Time" In-Lines and "Magic Bowlers". He added, "Bally's latest entries into the field have been most heartily accepted by the ops here in Southern California". . . BADGER SALES CO.:—According to Joe Duarte, top brass in the export sales dept., foreign trade is picking up tremendously. They have been flooded with orders for all types of coin operated equipment from South America and the Philippines. The Badger service department has been running two shifts daily in order to get all the equipment reconditioned and ready for shipment. . . . Bill Happel and Fred Gaunt have been shooting up the town with Keeney's new "Ranger" and Genco's "Wild West" guns. Seems like location owners and their customers have gone completely gun crazy the way operators have been buying them up. . . . C A. ROBINSON & CO .:- Last week Charley Robinson received his first shipment of United's new "Manhattan" In-Line and things suddenly started happening. Operators started pouring in to his West Pico establishment and before he and Al Bettleman could turn around twice the games were all sold out. . . Dave Wallach, Robinson's new sales rep., is now on the road buying and selling used equipment thru the Arizona and Texas areas. . . . MINTHORNE MUSIC CO.:-Commanding the center of attention at the Minthorne show-rooms is Chicago Coin's new "Arrow" bowler and Exhibit's "500" Shooting Gallery. Southland coinmen are showing keen interest in both games. . Minthorne is now the distributors for the Telefunken line of German hi-fi radios, tubes and hi-fi components. . . . Jean and Dolores left for Phoenix to set the line at their branch showrooms there. Bob Weber will manage the Telefunken sales department here in Los Angeles.

OPS JOTS:—The interest in the wide array of new equipment now on the market is shown by the throngs of suburban operators who passed along coinrow last week. The average coinman is now more particular than ever before about the type of equipment he buys. He always keeps in mind what will be the most profitable phono or game in a certain location and which piece will meet the location owners approval. . . . Johnny Ketchersid and Orville Kendig from Long Beach were among the many out-of-towners. . . . Gene DeVilbis, Big Bear, was seen in town again taking care of business. . . . Jack Neel drove down from Riverside. . . . Don and Do'ores Wykoff trekked in along the Pico strip from Newhall. . . . C. L. Andrews also came in from Santa Ana. . . . Everyone was surprised to see Harold Sharkey from Huntington Park. He hadn't been in town for many a moon.

COINROW CHATTER:—Vick Knight, head of the newly formed Key Records label, tells us about the drunk in Las Vegas who stuffed 20 dimes into the juke box before he discovered it had no handle... Lee Palmer of Mercury Record Distributors, here, has compiled a list of all the record distributors in the area and the lines they handle for the convenience of operators and dealers. If you have not received a copy we suggest that you get in touch with Lee at 2958 W. Pico, LA (6). ... Bunny Paul was in visiting all the operators and crew at Calif. Music Company last week. She was kicking off her first Capitol waxing of "Please Have Mercy". This R & B bouncer is kicking up quite a fuss locally and is expected to be a big juke box number.

All agree that something must be done to fight the practice of some operators giving locations money to attain top spots. It's getting to a point where an op must pay the exorbitant fee to get a choice spot or lose out to another operator who is willing to come up with the money. . . . The cities two leading one-stops were in the limelight last week as some of the nation's top recording stars came in to tell one and all about their latest releases. Visiting along coinrow were The Crewcuts, Georgia Gibbs and Rusty Draper. Wade Ray stopped in at Leuenhagen's Record Bar to chat with Mary and Kay Solle. Mary came up with another one of her famous predictions. She sez that Andy Griffith's comic version of "Make Yourself Comfortable" on Capitol will be a big hit. . . . Carpenters have been busy at Bard Distributing Company. The upper balcony of the Bard showrooms, which were formerly used for storage, is being converted into an office which will serve as new quarters for Al Hanlin. . . . Lyn Brown seen whizzing along Pico busier than a one armed paper hanger. . . . Aubrey Stemler, Regional rep. for Eastern Electric, hitting all the Southland territories showing the new "Electro" ciggie vendor. . . . DON'T FORGET!-MAKE YOUR RESERVATIONS NOW IF YOU PLAN TO ATTEND THE M.O.A. CONVENTION IN CHICAGO MARCH 28, 29, 30. BE ASSURED OF A PLACE TO STAY!

Page 51 **CLASSIFIED ADVERTISING SECTION CLASSIFIED ADVERTISING SECTION** WANT—Genco Bingo Rolls; Bally Bingos; Gottlieb 5 Balls; Late Model Shuffle Alleys and standard Metal Typers. FOLLETT AMUSEMENT CO., 1029 WEST 24th, SPOKANE, WASH., Tel.: MA 0969. FOR SALE—In March Only. RCA Tubes, fully warranted, new, 5U4G —72c; 6SN7CTA—98c; 6SJ7— 81c; 6L6G—\$1.40. All others priced WANT—Late Model Shuffle Alleys Have Bear Gun, Atlantic Cit Palm Beach, United Havana, Trop Citys. WANT to trade. AUTOMATIC AMUSE-MENT COMPANY, 1000 PENNSYL-VANIA STREET, EVANSVILLE 10, accordingly. Lowest prices on GE fluorescent bulbs and lamps. COVEN MUSIC CORP., 3181 NORTH ELSTON AVE., CHICAGO 18, ILL., Tel.: INdependence 3.2210. ANT—Tubes: 2051; 2050; 70L7; 2A4, 2A3, 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 a hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO, ILL. IND., Tel.: 3-4508. WANT-ANT—To buy Panorams any quan-tity. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029-35 PROS-PECT AVE., CLEVELAND, OHIO. Tel.: TOwer 1-6715. WANT-18, II 3-2210. WANT-Late model phonos. Preferably Seeburg 100's. Will pick up within 300 miles. Write, wire, phone: FOR SALE - Clover Shuffle Alley KOEPPEL DISTRIBUTING CO., \$125; Royal \$225; League \$325. 629 TENTH AVE., NEW YORK, N. Y. Tel.: CIrcle 6-8939. WANT-Bally Bright Spots. Any quan-MOHAWK SKILL GAMES COMtity. Will pay \$65.00 each. BAILIE PANY, 67 SWAGGERTOWN RD., DISTRIBUTING COMPANY, 647 SOUTH WEST STREET, SYRA-WANT - From all over the world! SCHENECTADY 2, N.Y., Tel.: ANT — From all over the world! Literature on any machine that takes coins and sells anything—amuse-ment, drinks, Bromos, fortunes, Pocket Books, cigarettes 25 2c each, aspirin at 5c each, single band-aids, newspapers. WITHAM ENTER-PRISES & ASSOCIATES, 20-22 CUNNINGHAM AVENUE, GLENS FALLS, NEW YORK. 7-2162. CUSE, N. Y. Tel.: 4-1500. WANT-For Export. Quantities of the following models: Seeburg M100A; FOR SALE — Hi-Speed Super Fast WANT - Distressed merchandise for Wurlitzer 1100 and 1250. Telephone return privileges. Purple label shuffle board wax. 24 one-pound return privileges. Purple label Capitols, Columbias, Coral, Decca, Victor, Mercury, King—78's and 45's—also L.P.'s. Please quote prices, we pay freight. C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQUARE, L. I., N. Y. collect. DAVIS DISTRIBUTING CORP., 725 WATER ST., SYRAcans per case \$8.50 f.o.b. Dallas, Texas. Sold on money back guar-antee. AMI Distributor. STATE MUSIC DISTRIBUTORS, INC., CUSE, N. Y. Tel.: SYracuse 75-5194. 3100 MAIN ST., DALLAS, TEXAS. WANT — Northwestern 49's; Challen-gers; Pike's Peak; Kicker's and Catchers; Weigh Scales or any other penny games or equipment in Can-ada for resale. Will pay top prices in any quantity. Write, phone or wire. MOCHUK ENTERPRISES, 81 INDIAN ROAD, TORONTO, ON-TARIO. Tel.: LO 4722. WANT-Bingos for resale. Any quantity, Beach Clubs or newer games. Rush list and prices. HEATH DIS-WANT-Bingos and Gottlieb 5-balls FOR SALE—Attention Arcade Owners. TRIBUTING COMPANY, 506 BROADWAY, MACON, GA. Tel.: for resale. Send Prices. H & H DIS-Four current model International TRIBUTING, 1626 3rd AVENUE, Mutoscope Drivemobiles, used only 3 months. Guaranteed like new. MOLINE, ILL. Tel.: 4-6703. 5-6565. Save \$300 from list. Write or Call for prices: SHELDON SALES, INC., WANT-Hideaways, Wall Boxes, Pho-FOR SALE 881 MAIN ST., BUFFALO 3, N. Y. WANT—Used Records. Highest prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quan-tity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. Tel.: JUdson 6-4568. nographs, Seeburg 100, AMI 80 and Tel.: LIncoln 9016. 120; AMI 40 selection Hideaways; Rock-Ola 120 selection Wall Boxes: late Bingo Games. Write stating con-FOR SALE-Att.: Wholesale Buyers. dition, number and prices. ST. THOMAS COIN SALES LTD., FOR SALE-Can you afford 92c per Rock-Ola Model 1438, 45 R.P.M., week to get ahead and stay ahead like new; Rock-Ola Model 1436, 45 of all competition? For only 92c ST. THOMAS, ONTARIO, CANADA. & 78 R.P.M.; 5 A.M.I. C's \$200 per week you can have a 40-word Tel.: 2648. each; 2 Evans Constellation \$200 ad in this section plus a free full each; C. C. Around The World ANT — Any quantity post-war Wur-litzer Phonographs, Models 1100, 1250, and 1400. Also Seeburg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAML FLORIDA year's (52 weeks) subscription to The Cash Box "The 'Bible' of the WANT ----Trainer \$425; United Tropic \$175. WANT—Distributors—Just released! "I Threw Away A Diamond" (For A Worthless Piece Of Glass) featuring Hank Trotter's Happy Rangers. Dist. Att.: CROSS COUNTRY REC-ORDS, 229 OUTWATER LANE, GARFIELD, N. J. Tel.: PR 9-0182. J. ROSENFELD COMPANY, 3220 Coin Machine Industry." Send your OLIVE STREET, ST. LOUIS, MO. Check for \$48 today plus your first Tel.: OLive 2-2800. 40-word ad to: THE CASH BOX, 26 MIAMI, FLORIDA. W. 47th ST., NEW YORK 36, N. Y. (Phone JU 6-2640). FOR SALE-Spot Lites \$65.00; Beach Clubs \$250.00. TOLEDO COIN MA-WANT - Mills Panorams -- any quan-WANT—For resale—22-ft. Rockola— American or National Shuffleboards — Late Bingo Games — Shuffle Bowlers—Lee Mfg. Carousel. State best price and condition first letter. STANLEY AMUSEMENT COM-PANY, 1523 BROADWAY, TACO-MA, WASHINGTON. Tel.: BR. 3663. CHINE EXCHANCE CO., 814-816 tity. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. Tel.: GArfield 3585. FOR SALE-Coin Counters, Coin Sor-SUMMIT ST., TOLEDO, OHIO. ters, Coin Counting Combinations, Tel.: ADams 8624. Coin Changers, Coin Wrappers, Parts and Supplies. We carry a complete line of these products. GLOBE DIS-FOR SALE-Atlantic Citys \$95; Spot WANT — Bingos, late model Shuffle Alleys. For Re-sale. Send list. Have all types of amusement equipment for sale. DAVE LOWY & CO., 592 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-510. TRIBUTING CO., 1623 N. CALI-Lites \$60; AMI Model C \$235; AMI Model D \$325; AMI Model D-80 FORNIA AVE., CHICAGO 47, ILL. Tel.: ARmitage 6.0780. \$465; Seeburg 100-78 \$365; Rock-WANT — Phonograph records made before 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will inspect if required. Some labels wanted are Brunswick; Victor; Vocalion; Paramount; Gennett; Bluebird; Champion. JACOB S. SCHNEIDER, 128 W. 66th STREET, N.Y.C Ola Comets \$795; AMI Steppers \$19; 5/10c Boxes \$10; 5c Boxes \$5; 3020 Boxes \$15; 219 Steppers \$15; FOR SALE - Refinished and com-Seeburg 5/10/25c \$18. H & H pletely overhauled and ready for MUSIC DISTRIBUTING, 1626 3rd ANT — Frolics, Rodeo, Circus, and Showboats, Seeburgs, Model BL's C's. FOR SALE—10 3-4-5's. Make offer. NOBRO NOVELTY COM-PANY, 538 BRYANT STREET, SAN FRANCISCO 7, CALIF. location. Classics \$159.50; Clovers WANT-AVE., MOLINE, ILL. Tel.: 4-6703. \$134.50; United 10th Frame Star \$99.50; Banner's \$389.50; Night N. Y. C. Fighter \$159.50; Sky Gunner \$125.00; Genco Rifle Gallery \$299.50; Exhibit Shooting Gallery FOR SALE-Rock-Ola 1436, 120 selec-WANT—Distributors Wanted. Slide-Ez powdered shuffleboard wax. Scien-tifically produced under modern manufacturing methods assuring tops in performance. Sold on money back guarantee Semples and prices tion, 78 RPM, \$400 each; Wurlitzer 1450, \$375; AMI E-120 \$595 each; \$259.50; Telequiz \$99.00 incl. film. Model 5204 Wurlitzer 104 selection WANTED—For Cash, up to 15 Mills Panoram's. Must be in good work-ing condition and good cabinets. Write or call: MONROE COIN MA-CHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. Tel.: SUperior 1-4600. ALLIED DISTRIBUTING COM-PANY, 786 MILWAUKEE AVE., Wall Box \$40 each; Model 252 Wurlitzer 104 selection Stepper \$20 back guarantee. Sold on money back guarantee. Samples and prices upon request. A L LI E D BLOCK CHEMICAL COMPANY, 5th AND BINGHAM STREET, PITTSBURGH 3, PENNA. Tel.: EVerglade 1-4647. each. WERTZ MUSIC SUPPLY COMPANY, 1013 E. CARY ST., RICHMOND, VA. Tel.: 7-3021. CHICAGO 22, ILLINOIS. Tel.: CAnal 6-0293. FOR SALE-Records!!! 5c over whole-WANT-Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500. FOR SALE — "Wurlitzer Phonosale, any label. Free title strips. WANT-45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060. graphs." 1500's—\$395; 1400's— Quick service. New accounts, token \$325; 1250's — \$175; 1100's — \$150; 1015's—\$50. O'CONNOR DISTRIBUTORS, INC., 2320 WEST deposit with order. We also purchase surplus records new unused only. RAYMAR SALES CO., 170-21 JA-MAIN, RICHMOND 20, VA., Tel.: MAICA AVENUE, JAMAICA 32, N. Y. Tel.: OLympic 8-4012, 4013. 84-3264.

CLASSIFIED ADVERTISING SECTION

FOR SALE—Look At Our Prices. Spot
Lite \$75.00; Coney Island \$75.00;
Atlantic City \$100.00; Palm Beach
\$130.00; Yacht Club \$140.00; Palm
Springs \$290.00; Ice Frolics
\$290.00; HiFi \$335.00; Surf Club
\$335.00; Variety \$475.00; Holiday
\$55.00; Lite A Line \$45.00; Ha-
vana \$210.00; Rio \$200.00; Shin
Dig \$120.00; Disk Jockey \$65.00;
Four Corners \$60.00; Hong Kong
\$60.00. One Third Deposit with
each order. CROWN NOVELTY
CO., INC., 920 HOWARD AVENUE,
NEW ORLEANS, LA., Tel.: CAnal
7137.

- FOR SALE—United Fifth Ave. \$275; United Empire \$210; United Empire converted to Fifth Ave. \$235; Williams Major League \$195; Williams Special DeLuxe Baseball \$125; Williams DeLuxe Baseball \$125; Williams DeLuxe Baseball \$99. AMERICAN VENDING CO., 2684 CONEY ISLAND AVE., BROOK-LYN, N. Y. Tel.: DEwey 2-9602.
- FOR SALE—Handicap, shuffle alley tournament — blackboard, posters, rules. Tremendous income increases. Price \$4.00 each complete; Marlin 12 gauge 3-shot repeater \$22.50. WEST SIDE DISTRIBUTING CORP., 612 TENTH AVE., NEW YORK 18, N. Y.
- FOR SALE Special. Bally Hi Fi's \$314.50; Varieties \$495; Beach Clubs \$250; Palm Springs \$285; Ice Frolics \$295; Bally Beauties \$199.50; Rocket Bowlers \$349.50; United Tropics \$149.50; Singapores \$395; Nevadas \$269.50; Genco Night Fighter Gun \$119.50; Sky Gunner Gun \$94.50; Shuffle Pools \$95; Chicago Coin Round The World Trainer \$355. NEW OR-LEANS NOVELTY CO., 115 MAGA-ZINE STREET, NEW ORLEANS, LA. Tel.: CAnal 8318.
- FOR SALE—10 cent Operators don't let profit walk out the door. Use General's Two Nickels for dime play Kits. Install in minutes \$3.50 Revenue increase. Samples \$3.50 each, lots of 10, \$2.95 each. GEN-ERAL DISTRIBUTING COMPANY, 3574 HARDING STREET, CARLS-BAD, CALIF. Tel.: OCeanside 5151.
- WANT—All late model Seeburg M-100's, B's, C's and Hi-Fi's. Will pick up within 300 miles. NATIONAL NOVELTY CO., 183 MERRICK ROAD, MERRICK, L. I., N. Y. Tel.: FReeport 8-6770.
- FOR SALE—Bally Beauties, Atlantic Cities, Beach Clubs. Dude Ranches, Palm Springs and HI-FI's, perfect condition, priced at or near lowest levels. Seeburg, AMI, Rockola and Evans Music, 78 and 45 RPM. GORDON STOUT CO., 125 N. MON-TOE, PIERRE, S. D. Tel.: 4097.

FOR SALE — Chicago Coin King Bowler; Starlite Bowler, Home Run and Super Frame. Write for our low prices. COPELAND DISTRIBU-TORS, 900 NORTH WESTERN, OKLAHOMA CITY, OKLA., Tel.: FO 5-3456.

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FOR SALE—New close-outs: Genco Rifle Gallery \$425.00; Skee Balls, 9 and 12 Ft. \$175.00; Exhibit Shooting Gallery \$350.00. MILLER-NEWMARK DISTRIBUTING COM-PANY, 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH. Tel.: GL 6-6807.

FOR SALE—America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.

FOR SALE — Sensational News — 12 months to pay for Kiddie Rides. Largest stock in the world of new and used Kiddie Rides. Liberal terms — Trades Accepted. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALLSTON 34, MASS. Tel.: Algonquin 4-4040.

FOR SALE—2 Coney Island \$69.50; 1 Yacht Club \$139.50; 2 Tropic \$149.50; 3 United Olympic \$179.50; 12 United Tenth Frame \$89.50; 2 United DeLuxe \$39.50; 5 United Super \$49.50; 11 United Cascade \$125; 3 Bally Space Ship \$425. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. Tel.: HEnderson 1-7577.

FOR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satified. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.

- FOR SALE—We will sell or trade all types cigarette machines (thoroughly reconditioned) Colsnac and Vendo Ice Cream Machines and Automatic Popcorn Shoppes for late model juke boxes. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVENUE, SHREVEPORT, LA.
- FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped, or as it. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI-FORNIA, OKLAHOMA CITY, OKLA. Tel.: REgent 6-3691.

CLASSIFIED ADVERTISING SECTION

FOR SALE — Watch My Line \$55; Hayburners \$75; Four-Horsemen \$79.50; Handicap \$95; Knockout \$75; Spot Lights \$65; Beach Clubs \$275; Yacht Clubs \$135. UNIVER-SITY COIN MACHINE EXCHANGE, 854 NORTH HIGH ST., COLUMBUS 8, OHIO. Tel.: UNiversity 6900.

FOR SALE — Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's Steppers and Master units. No reasonable offer refused. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.

FOR SALE—3 Rock-Ola 1438 Rock-Ola Comets, 120 selection. Like new. Write. Also write for complete information on "Jukette", sensational non-coin operated home juke box. SEACOAST DISTRIBU-TORS, INC., 594 10th AVENUE, NEW YORK, N. Y. Tel.: BRyant 9-4684 or 1200 NORTH AVENUE, ELIZABETH, N. J.

FOR SALE — Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELEC-TRONIC & TELEVISION CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.

FOR SALE—3 Wurlitzer 1500 \$385; 3 Wurlitzer 1500A \$480; 4 AMI-C \$175; 1 AMI-A \$109; 1 AMI E-80 \$485; 5 AMI 80 Sel. wallboxes \$49. T & L DISTRIBUTING CO., 1663 CENTRAL PARKWAY, CINCIN-NATI 14, OHIO. Tel.: MAin 8751.

- FOR SALE Complete Arcades or a single machine. We have the largest stock of new and reconditioned Arcade Machines in the world. Also parts and supplies. Send for new illustrated catalog. MIKE MUNVES, 577 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering-4-8628.
- FOR SALE—Genco Shuffle Pool \$110; AMI D-40 \$345; AMI D-80 Chrome \$445; AMI E-120 \$645; Wurlitzer 1550 \$375; Wurlitzer 1450 \$325. UNITED DISTRIBUTORS, INC., P. O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KANSAS, Tel.: HO 4-6111.

FOR SALE—Ready for locations: Beach Clubs \$240; Dude Ranch \$275; Palm Springs \$300; Ice Frolics \$300; Yacht Club \$125; Atlantic City \$105. Also other Bingos and Bowlers. 1/3 deposit — Balance C. O. D. or S/D. MICKEY ANDER-SON, 314 EAST 11th STREET, ERIE, PENNSYLVANIA, Tel.: 5-7549.

FOR SALE—Evans Constellation \$225; Shoot the Bear \$145; Keeney De-Luxe Bowler \$125; AMI A, B, C, D and a complete line of United Bingo and Shuffle Alleys. CENTRAL DIS-TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MISSOURI. (MAin 1-3511) or 3314 MAIN STREET, KANSAS CITY, MISSOURI (WEstport 3582).

- FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—"Best Buy In Town". 1 Yacht Club \$105.00; 1 Atlantic City \$75.00; 2 Bally Coney Island \$35.00 each, both \$60.00; 1 Bally Beauty \$175.00; 2 Beach Clubs \$475.00 & Free 1 Williams Long Beach; 12 Wurlitzer Nickled Plated 5-10-25c Wall Boxes for 24 record phonograph \$10.00 each. Clean Merchandise. 1/3 deposit, balance C.O.D. Write, wire or phone: LEE NOVELTY CO. (ROBERT EHR-HARDT, SR.) 608½ AIRPORT DRIVE, SHREVEPORT, LA. Tel.: 3-3625 and 2-4545.
- FOR SALE—Reconditioned Phonos ready for location. Seeburg 146-147-148; Wurlitzer 1015; Rockola 1422-1426; AMI Wallboxes 5c-10c. Write for our low prices. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTE-VILLE, N. C.
- FOR SALE—Telequiz Machines, factory reconditioned. Ready for location, \$119.50. 1/3 down, balance C.O.D. We stock all Telequiz parts, also parts and supplies for Jukes, Shuffle and Pin Games. Write for catalog. CHAMPION DISTRIBUT-ING CO., 3743 W. GRAND, CHI-CAGO, ILLINOIS.
- FOR SALE—We have a large stock of reconditioned Five Balls, One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVENUE, CINCIN-NATI, O. Tel.: MOntana 5000-1-2.
- FOR SALE—Ready for location Wurlitzer 1015, 18080 and 1400. Seeburg 146M, 147M, 148ML. Special prices on 3020, 4820 and 3W5L-56 Wall Boxes, Contact CENTURY DISTRIBUTORS INC., 1221 MAIN ST., BUFFALO 9, N. Y. Tel.: SUmmer 4938.
- FOR SALE—A.M.I. Model D-80 \$525; A.M.I. Model C \$300. W. B. DIS-TRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS, MISSOURI. Tel.: CEntral 9292.
- FOR SALE—Budget Special. Model D40 AMI \$245. First come, first served. WESTERN DISTRIBU-TORS, 1226 SOUTHWEST 16, PORTLAND, ORE.
- FOR SALE High Luster, Chrome Plated Steel Pilasters for Seeburg Model "C". End expensive plastic breakage. Beautifies and modernizes your machine. Easy on-location installation. Only \$24.50 per pair. MUSIC SALES COMPANY, 2929 MAIN STREET, SANTA MONICA, CALIF.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Reconditioned, like new. Yacht Clubs \$135.00; Ice Frolics \$325.00; Surf Clubs \$355.00; Bally Jet Bowlers \$425.00; Evans Turf & Saddle \$249.50. Write: DONAN DISTRIBUTING COMPANY, 5007 N. KEDZIE, CHICAGO 25, ILLI-NOIS. Tel.: JUniper 8-5211.
- FOR SALE—"Sock-The-Ock" converts "Shoot-The-Bear" into a gun that will top all others in appeal, performance, and take. A complete package \$28.00. 100 SERVICE COMPANY, 2638 OLIVE STREET, ST. LOUIS, MO. Tel.: JEfferson 1-6531.
- FOR SALE Complete line of used phonographs, shuffle games, cigarette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representatives for United, Keeney, Bally. TARAN DISTRIBUTING, INC., 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.
- FOR SALE Bright Lights \$49.50; Packard Boxes \$2.00 each; 3031 Wurlitzers \$2.00 each; Seeburg Wireless 5c, \$2.00 each; 3 Packard Playmaster \$30 each; 12" Speaker & Baffle complete \$9.00 each. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIF. Tel.: MArket 3967.
- FOR SALE—AMI—E—80's and E— 120's. Will trade for Bowlers and Bingos. LIEBERMAN MUSIC COM-PANY, 257 PLYMOUTH AVENUE, NORTH MINNEAPOLIS, MINN. Tel.: FIIlmore 3025.

Notice!

YOU CAN SAFELY SEND DEPOSITS TO Advertisers in "the cash box"

Your Deposit Is GUARANTEED

A^S LONG as you are a paid up subscriber to 'The Cash Box', at the time you answer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchandise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is '' 'The Cash Box' Free Deposit Insurance Plan''. An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in fraudulent manner immediately write:



FOR SALE—Reconditioned phonos ready for location: AMI A; AMI C; AMI D-40 and D-80; Rock-Ola Fireball 45 rpm; Seeburg M 100A; Wurlitzer 1500. Write for low prices. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y. or 221 FRELINGHUYSEN AVE., NEWARK, N. J.

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FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.

FOR SALE—Genco Shuffle Pools \$50 each; Genco 2 player Basketball \$190; Seeburg Coon Hunt \$225; Daffy Derby \$160; Genco Rifle Gallery \$325; Williams Jet Gun \$325. All equipment in A-1 condition. Phone Hartford—CHapel 9-6556. RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN.

MISCELLANEOUS

NOTICE—Bingo Operators! Stop service calls caused by balls piling up in Ball Trough. Ball guides easily installed on location in 10 minutes. Specify Bally or United Game. Four Samples \$3.00, \$8.00 per dozen. MID-WEST MUSIC SERVICE, 819 WEST 2nd ST., WICHITA, KANSAS.

NOTICE—We are exclusive National Distributors for the New Miracle Cleaner, Pin Joy. Spray Surface to be cleaned, wipe off, no rinse required. Write for free sample. PIN JOY INC., 1912 EAST COLFAX AVE., DENVER 6, COLORADO.

NOTICE—Texas operators—write or phone your Rock-Ola Distributor, PHONOVEND OF TEXAS, 1023 BASSE ROAD, SAN ANTONIO, TEXAS, Tel: PErshing 3-7197 for genuine factory parts also good reconditioned phonographs priced right. Also distributors for Exhibit and Keeney.

NOTICE—Your Seeburg 20-selection wall boxes, wired or wireless, converted to play the first 20 (A & B Program) on all model Seeburg 100s —5 cent Box \$5.00. 5-10-25 \$15.00. Performance guaranteed. 100 SERV-ICE COMPANY 2634 OLIVE ST., ST. LOUIS 3, MO. Tel.: NEwstead 6531.

NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.

NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, 111., DEarborn 2-0045; The Cash Box, Hollywood, Calif., HOllywood 5-1702.

NOTICE — Are you having trouble keeping Plexiglass clean on your juke boxes? Our Mecite does the job —16-oz. bottle \$.85. For distributor price and territory, contact MECCA SERVICE CO., 716 N. 19th ST., EAST ST. LOUIS, ILLINOIS.

March 12, 1955

FOR OVER



VER 804 CONSECUTIVE WEEKS OF PUBLICATION WITHOUT MISSING EVEN ONE SINGLE WEEK'S ISSUE

"The Cash Box Price Lists"

HAVE NOT ONLY WON "OFFICIAL INTERNATIONAL ACCEPTANCE" BUT, WHAT IS EVEN MORE IMPORTANT, HAVE MEANT THE DIFFERENCE BE-TWEEN "PROFIT" AND "LOSS" TO THE MANY THOUSANDS IN THE INDUSTRY...

As leaders of the industry have continually reported for years: "'THE CASH BOX PRICE LISTS' ARE WORTH MANY, MANY TIMES MORE THAN THE \$15 FULL YEAR'S SUBSCRIPTION."



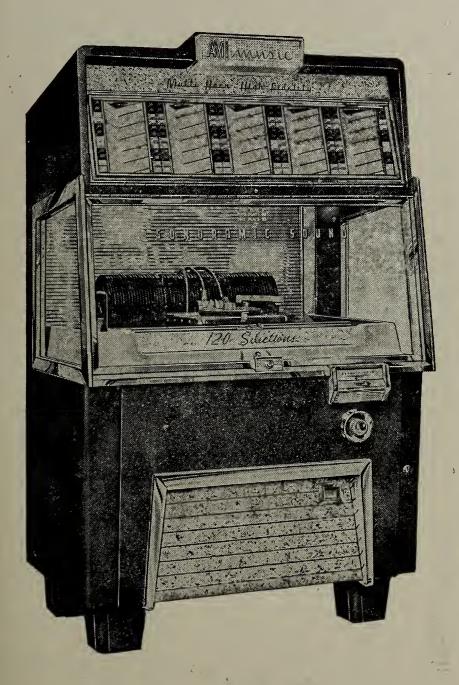
CHICAGO • HOLLYWOOD • NASHVILLE • BOSTON • LONDON, ENG.



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AMI NEW Model "F" is the

phonograph in the world with a self-contained multi-horn sound system



Only the most expensive custom-built high fidelity sound systems are comparable to the Model "F"—and they cost as much or more than the entire AMI juke box itself!

Full Range Multi-Horn High Fidelity

Sonoramic Sound

120, 80, and 40 Selections

Choice of 8 Spectacular New Colors: Tahitian Brown, Firecracker Red, Happy Blue, Paddy's Green, Bright Sand, Sunburst Yellow, Atoll Coral, Embered Charcoal.

Originator of the Automatic Selective Juke Box in 1927 AHEAD THEN-AHEAD NOW

Incorporated

GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S.E., GRAND RAPIDS 2, MICHIGAN

Licensee: Jensen Music Automates-building the IMA-AMI Juke Box sold through Oscar Siesbye A/S, 5 Palaisgade, Copenhagen K., Denmark

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Page 56

25.00

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20.00 29.00 39.00 375.00

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35.00

210.00 425.00 75.00 35.00 150.00 20.00 20.00

25.00 75.00

25.00 99.00 145.00 325.00 20.00 35.00 20.00 35.00 155.00 20.00 20.00 150.00

20.00 20.00 35.00 110.00

105.00 135.00 35.00 20.00 20.00 34.50

34.50 275.00 20.00 39.00 49.00

49.00 185.00 35.00 75.00 25.00

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265.00 325.00 20.00 20.00

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15.00

March 12 1955

PRICE LISTS"

	Th	ne Ca	sh Bo)x
	 4. Dragonette (Got 6/54). 4. Dreamy (Wm 2/50) 	15.00	215.00 25.00	4. Lucky Inning (Wm 5/50)
	2* Dude Ranch (B 9/53).		295.00	6. Lucky Star (Got 5/47)
	4. Eight Ball (Wm 1/52) .	45.00	75.00	4. Mad. Sq. Garden
	6. El Paso (Wm 11/48)	10.00	20.00	(Got 6/50)
	2. Fairway (Wm 6/53)	65.0 0	95.00	6. Magic (Ex 11/48)
	4. Fighting Irish			6. Majors '49 (CC 2/49)
	(CC 11/50)	25.00	35.00	6. Major League Basehall (Un 6/48)
	4. Five Star (Univ 5/51).	40.00	85.00	6. Manhattan (Un 2/48) .
	6. Floating Power (Ge 12/48)	10.00	20.00	4. Majorettes (Wm 4/52)
	4. Flying High (Got 2/53)	75.00	115.00	4. Marble Queen
	4. Flying Saucers			(Got 8/53)
	(Ge 12/50)	15.00	30.00	6. Mardi Gras (Ge 5/48)
	6. Foothall (CC 8/49)	10.00	25.00	6. Maryland (Wm 4/49) 6. Merry Widow
	4. Four Corners	45.00	90.00	(Ge 6/48)
	(Wm 12/52) 1. Four Horsemen	40.00	90.00	4. Mercury (Ge 3/50)
	(Got 9/50)	30.00	79.50	4. Mermaid (Got 6/15) 2. Mexico (Un 3/54)
	4. "400" (Upright)			4. Minstrel Man
	(Ge 10/52)	55.00	75.00	(Got 3/51) 6. Monterey (Un 5/48)
	4. Four Stars (Got 6/52)	50.00	95.00	6. Moon Glow (Un 11/48)
	4. Freshie (Wm 9/49) 4* Frolics (B 10/52)	15.00 135.00	29.50 175.00	6. Morocco (Ex 10/48)
	4. Futurity (B 3/51)	60.00	95.00	4. Mystic Marvel (Got 3/54)
	4. Georgia (Wm 7/50)	19.50	35.00	4. Nevada (Un 8/54)
I	6. Gin Rummy (Got 2/49)	15.00	25.00	4. Niagara (Got 12/51)
	6. Gizmo (Wm 8/48) 4. Glamour (Got 7/51) .	10.00 15.00	20.00 2 5 .00	4. Nifty (Wm 12/50) 4. "9" Sisters (Wm 1/54)
	6. Glider (Ge 8/49)	10.00	20.00	4. Oasis (Ex 10/50)
	4. Globe Trotter	25.00	75 00	4. Oklahoma (Un 5/49).
	(Got 11/51) 6. Gold Cup (B 4/48)	35.00 15.00	75 .0 0 45.00	6. Old Faithful (Got 12/49)
	4. Golden Gloves			4. Olympics (Wm 5/52) .
	(CC 7/49)	10.00	25.00	4. One Two Three (Ge 10/48)
	4. Golden Nugget (Upright) (Ge 2/53)	50.00	99.50	4. Palisades (Wm 7/53)
	4. Gold Star (Got 8/54)	210.00	245.00	2* Palm Beach (B 7/52).
	6. Gondola (Ex 5/49) 4. Grand Award	10.00	20.00	4* Palm Springs (B 11/13) 6. Paradise (Un 7/48)
	(CC 1/49)	10.00	20.00	4. Paratrooper $(Wm 8/52)$
	4. Grand Champion			4. Pin Bowler (CC 6/50)
	(Wm 8/53) 4. Grand Slam (Got 4/53)	79.00 65.00	99.00 135.00	6. Pinch Hitter (Un 5/49) 4. Pinky (Wm 9/50)
ł	6 Grand Stand (B '50)	20.00	35.00	4. Pin Wheel (Got 11/53)
1	4. Green Pastures			4. Play Ball (CC 1/51)
1	(Got 1/54) 4. Gun Club (Wm 11/53)	160.00	$190.00 \\ 125.00$	4. Playland (Ex 8/50) 6. Playtime (Ex 8/49)
	4. Guy-Dolls (Got 5/53)	69.50	135.00	4. Poker Face (Got 9/53)
	1. Handicap (Wm 6/52	45.00	95.00	6. Puddin' Head
	4. Happy Days (Got 7/52)	65.00	105.00	(Ge 10/48) 4. Punchy (CC 12/50)
1	4. Happy-Go-Lucky			4. Quarterback (Wm 10/49)
-	(Got 3/51)	25.00	45.00	4. Quartet (Got 2/52)
	4. Harvest Moon (Got 12/48)	15.00	20.00	4. Queen of Hearts (Got 12/52)
1	4. Harvest Time			4. Quintet (Got 3/53)
	(Ge 9/50) 4. Harvey (Wm 5/51)	15.00	35.00 35.00	4. Rag Mop (Wm 10/50) . 6. Rainbow (Wm 9/48)
	4. Havana (Un 2/54)		315.00	6. Ramona (Un 2/49)
	2. Hawaii (Un 6/54)	295.00	375.00	4. Red Shoes (Un 11/50).
	4. Hawaiian Beauty (Got 4/54)	180.00	210.0 0	4. Rio (Un 11/53) 4. Rip Snorter (Ge 10/49)
	1. Hayhurner (Wm 6/51)	45.00	75.00	4. Rocket (Ge 5/50)
	4. Hi-Fi (B 6/54)		375.00	4. Rockettes (Got 8/50)
1	4. Hit Parade (CC 2/51). 4. Hit & Runs (Ge 3/51).	10.00 15.00	20.00 25.00	4. Rodeo (Un 2/53) 6. Rondevoo (Un 5/48)
	4. Hit 'N' Run (Got 4/52)	59.50	85.00	4. Rose Bowl (Got 10/51)
	6. Holiday (CC 12/48)	10.00	20.00	4. Round Up (Got 11/48)
	4. Holiday (Ke 12/51) 4. Hong Kong (Wm 9/51)	49.00 45.00	60.00 80.00	6. St. Louis (Wm 2/49) 4. Saddle and Turf
	4. Horsefeathers			(Ev 10/53)
1	(Wm 1/52) 4. Horse Shoe	39.50	69.50	(Club Model) 6. Sally (CC 10/48)
1	(Wm 12/51)		40.00	6. Samba (Ex 5/48)
1	4. Hot Rods (B '49) 6. Humpty Dumpty	15.00	25.00	6. Saratoga (Wm 10/48) 4. Screamo (Wm 4/54)
	(Got 10/47)	10.00	25.00	6. Screwhall (Ge 8/48)
1	4* Ice-Frolics (B 1/54)	295.00	365.00	4. Sea Jockeys (Wm 11/51)
-	6. Jack 'N' Jill (Got 4/48) 4. Jalopy (Wm 8/51)	10.00 45.00	20.00 75.00	6. Sea Isle (CC 11/47) 4. Select-A-Card (Got 4/50)
	6. Jamhoree (Ex 5/48)	10.00	20.00	6. Serenade (Un 11/48)
	4. Jeanie (Ex 6/50) 4. Jockey Club (Cot 4/54)		$\begin{array}{r} 20.00\\ 205.00 \end{array}$	6. Shanghai (CC 4/48)
	4. Jockey Cluh (Got 4/54) 4. Jockey Special	175.00	205.00	4. Shantytown (Ex 10/49) 4. Sharpshooter
	4. Jockey Special (B 11/47)	15.00	45.00	(Ĝot 5/49)
	4. Joker (Got 11/50) 4. Judy (Ex 7/50)		25.00 20.00	4. Shindig (Got 10/53) 4. Shoo Shoo (Wm 2/51)
1	4. Jumping Jacks		20.00	6. Short Stop (Ex 7/48) .
1	(Upright) (Ge 12/52 4. Just 21 (Got 1/50)	35.00	90.00	4. Shoot the Moon
	4. K. C. Jones (Got 1/50)	10.00 10.00	24.50 20.00	(Wm 11/51) 4. Show Boat (Un 1/49) .
1	4. King Arthur			4. Show Boat (Un 12/52)
	(Got 10/49) 6. King Cole (Got 5/48)	10.00 10.00	20.00	4. Silver Chest (Upright) (Ge 4/53)
	4. King Pin (CC 12/51)	30.00	20.00 69.00	4. Silver Skates (Wm 2/53)
	1. Knockout (Got 1/51) .	30.00	75.00	6. Singapore (Un 11/47) .
E	4. Lady Luck (Got 9/54) . 6. Lady Rohin Hood	225.00	250.00	4. Skill Pool (Got 8/52). 4. Slugfest (Wm 3/52)
	(Got 1/48)	10.00	25.00	6. Snooks (Wm 6/51)
	2. Lazy " O " (Wm 2/54)	109.00	140.00	4. South Pacific (Ge 2/50)
	4. Leaders (Un 10/51)	. 45.00 . 45.00	85.00 50.00	4. Spark Plugs (Wm 9/51) 6. Speedway (Wm 9/48)
	4. Long Beach (Wm 7/52)	35.00	65.00	4. Spot Bowler
	4. Lovely Lucy (Got 2/54)	165.00	195.00	(Got 10/50)
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56		Mar	ch 12, 1955	-
2* Spot-Lite (B 1/52) 4. Sportsman (Ge 2/51) . 4. Sportsman (Wm 2/52)	55.00 10.00 30.00	100.00 20.00 35.00	6. Three Musketeers 15.00 (Got 7/49) 15.00 6. Thrill (CC 9/48) 10.00	35.0 0 20.0 0
 Springtime (Ge 3/52) . Stage Door Canteen (Got 11/45) Stardust (Un 5/48) 	20.00 10.00 20.00	34.50 20.00 34.50	4. Times Square (Wm 4/53) 65.00 4. Touchdown (Un 1/52) 15.00 6. Trade Winds (Ge 3/48) 10.00	90.00 25.00 20.00
 4. Stars (Un 6/52)* 4. Starlight (Wm 3/53) 4. Steeple Chase (Un 1/52) 	50.00 50.00 35.00	95.00 75.00 65.00	6. Treasure Chest (Ex 12/47) 10.00 6. Trinidad (CC 3/48) 10.00 6. Triple Action (Ge 1/48) 10.00	20.00 20.00 20.00
4. Stop & Go (Ge 3/51) 6. Stormy (Wm 1/48) 4. Struggle Buggies	15.00 10.00	25.00 20.00	4. Triplets (Got 7/50) 15.00 4. TriScore (Ge 1/51) 20.00 6. Trophy (B 4/48) 15.00 6. Trophy (B 4/48) 15.00	29.50 39.00 30.00
(Wm 12/53) 6. Summertime (Un 9/48) 6. Sunny (Wm 12/47) 4. Sunshine Park	115.00 15.00 10.00	145.00 25.00 20.00	6. Tropicana (Un 1/48) 10.00 2* Tropics (Un 7/53) 149.00 6. Tucson (Wm 1/49) 10.00 6. Tumhleweed (Ex 8/49) 15.00	20.0 0 195.00 29.00 35.0 0
(B 12/52) 4. Super Hockey (CC 4/49) 2* Surf Club (B 3/54)	20.00	85.00 34.50 375.00	4. Turf King (B 6/50) 15.00 4. Twenty Grand (Wm 12/52) 49.50 4. Utah (Un 7/49) 10.00	45.00 95.00 24.50
4. Sweepstakes (Wm 1/52) 4. Sweetheart (Wm 5/50) 4. Tahiti (CC 10/49)	75.00 20.00 20.00 185.00	95.00 35.00 34.50 240.00	4. Vanities (Ex 2/47) 10.00 2. Variety (B 9/54) 510.00 6. Virginia (Wm 3/48) 10.00	19 .50 550.00 12.50
4. Tampico (Un 6/49) 4. Telecard (Got 1/49) 6. Tennessee (Wm 2/48)	10.00 10.00 10.00	20.00 25.00 20.00	1. Watch My Line (Got 9/51) 30.00 4. Whizz Kids (CC 3/52) 20.00 4. Wild West (Got 8/51) 40.00	55.00 40.00 60.00
4. Thing (CC 2/51) 6. Three Feathers (Ge 5/49)	15.00 10.00	35.00 25.00	4. Winner (Univ.) 20.00 6. Wisconsin (Un 3/48) 10.00 1* Yacht Club (B 6/53) 125.00 6. W. 1. (W. 4/10)	45.00 20.00 175.00
4. Three Four Five (Un 6/51)	25.00	50 .0 0	6. Yanks (Wm 4/48) 10.00 4. Zingo (Un 10/51) 20.00	20.00 40.0 0
		PP-		ŧ
		SHI	rere. 🗵 🖬 🖬 🖬 🖬 🔛 🔛 🕮 🖉 🕯	E
4. Bally Shuffle Bowier (9/49)	15.00	20.00	2. ChiCoin Feature (7/54) 315.00 2. ChiCoin Holiday (9/54) 495.00 4. ChiCoin Floath (10/54) 205.00	385.00 550.00
 6. Bally Speed Bowler (2/50) 6. Bally Shuffle Champ 	15.00	20.00	4. ChiCoin Flash (10/54) 395.00 4. ChiCoin Playtime (10/54)	475.00 495.00 30.00
(4/50) 6. Bally Hook Bowler (11/50)	20.00 20.00	30.00 45.00	4. Exhibit Shike (0,51) 2000 4. Exhibit Twin Rotation (5/52)	95.00
 6. Bally Baseball (5/51) 4. Bally Shuffle Line(7/51) 4. Bally Victory Bowler 	35.00 25.00	45.00 50.00	4. Genco Baseball (5/50) 15.00 4. Genco Shuffle Target	20.00 20.00
(5/54) 4. Bally Champion	315.00 295.00	400.00 395.00	(7/51) 15.00 4. Genco 8-Player Re- bound (9/51) 25.00	20.00 35.00
 ChiCoin Bowling Alley (11/49) ChiCoin Shuffle Base- 	25.00	55.00	2* Genco Shuffle Pool (11/53)	175.00 275.00
ball (4/50) 4. ChiCoin Bowling Classic (5/50) 4. ChiCoin Pin Bowler	25.00 20.00	50.00 35.00	4. Gottlieb Bowlette (3/50) 15.00 6. Keeney Pin Boy (11/49) 15.00 6. Keeney Ten Pins (1/50) 15.00 6. Keeney A. B. C. (2)(50) 15.00	29.50 20.00 20.00 20.00
4. ChiCoin Fin Bowler (6/50) 4. ChiCoin Trophy Bowl (7/50)	20.00 20.00	30.00 35.00	6. Keeney ABC (2/50) 15.00 6. Keeney Lucky Strike (4/50)	30.00 30.00
6. ChiCoin Ace Bowler, F.P. (8/50) 6. ChiCoin Pin Lite (9/50)	25.00 25.00	35.00 30.00	6. Keeney Bowling Champ (4/50)	30.00
 4. ChiCoin Horse-Shoes (5/51) 4. ChiCoin 6-Player (8/51) 	35.00 45.00	75.00 95.00	(6/50) 20.00 4. Keeney Double Bowler 25.00	30.00 35.00
2. ChiCoin 6-Player DeLuxe (5/52) 4. ChiCoin Match Bowler	65.00	100.00	4. Keeney League (8/50) 25.00 4. Keeney 4-Way Bowler Attachment (12/50). 40.00	50.00 75.00
(6/52) 4. ChiCoin Bowl-A-Ball (10/52)	95.00 95.00	125.00 135.00	4. Keeney Big League (5/51)35.004. Keeney 6-Player League	65 . 0 0
4. ChiCoin Match Bowl-A-Ball (11/52) 4* ChiCoin 10th Frame	75.00	150.00	(9/51) 35.00 4. Keeney DeLuxe League (3/52) 45.00	90.00 100.00
Special (12/52) 4. ChiCoin Name Bowler (1/53) 2* ChiCoin 10th Frame	75.00 95.00	150.00 150.00	4. Keeney Super DeLuxe League Bowler (3/52) 56.00 4. Keeney High Score	125.00 100.00
Douhle Score Bowler (2/53) 2* ChiCoin Crown (4/53)	115.00 95.00	165.00 170.00	League (5/52) 65.00 4. Keeney Team (10/52) .100.00 4. Keeney Cluh (4/53) 115.00 4. Keeney Domino (5/53) 130.00	160.00 165.00 195.00
6 ChiCoin Crown, Giant Pins (4/53) 2* ChiCoin Triple Score	225.00	295.00	4. Keeney Carnival (5/53) 4. Keeney Pacemaker	225.00
	150.00 175.00	185.00 240.00	(9/53) 165.00 4. Keeney Mainliner Bowler (1/54) 175.00	235.00 245.00
 ChiCoin High Speed Crown (7/53) ChiCoin High Speed Triple Score (8/53) 	150.00 295.00	300.00 375.00	2* Keeney Bonus Bowler (3/54)	275.00 335.00
2. ChiCoin Advance (10/53)	295.00 175.00 300.00	335.00 370.00	(5/54)	20 .00
 4 ChiCoin King (10/53) 4. ChiCoin Criss Cross Bowler (12/53) 4. ChiCoin Super Frame 		375.00	6. Rock-Ola Shuffle Jungle (5/50) 20.00 6. United Shuffle Skill (6/49) (6/49) 15.00	30.00 20.00
(3/54) 4* ChiCoin Starlite (5/54)	300.00 325.00	385.00 395.00	6. United Shuffle Alley (9/49) 15.00	20.00
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The Cash Box PRICE LISTS"

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The Cash Box

66

6. United Super Shuffle			2* United Classic (6/53) . 145.00	180.00
Alley (1/50)	20.00	30.00	2* United Olympic (6/53) 150.00	195.00
6. United Double Shuffle			1* United Royal (9/53) 200.00	285. 00
Alley (2/50)	20.00	30.00	4* United Imperial (9/53) 245.00	285. 00
6. United Sbuffle Alley			4* United Chief (11/53) 249.50	300.00
Express (3/50)	20.00	30.00	2* United Leader (11/53) 275.00	310. 00
4. United Shuffle Slugger			2* United Team (1/54) 275.00	325.00
(6/50)	20.00	30.00	4. United DeLuxe Team	
4. United 2-Player Express			(1/54) 325.00	350.00
(6/50)	25.00	35.00	4. United League (1/54). 295.00	340.00
4. United Twin Shuffle			2* United Ace (5/54) 345.00	365.00
Alley (7/50)	25.00	35.00	2. United Rainbow (5/54) 325.00	395.00
4. United Rebound (8/50)	30.00	39.50	2* United Banner (8/54). 389.50	400.00
4. United 4-Player Re-			2. United Shuffle Targette	
bound (9/50)	35.00	60.00	(8/54) 335.00	435.00
4. United Twin Sbuffle-			4. United DeLuxe Shuffle	
cade (12/50)	35.00	60.00	Targette (8/54) 375.00	
4. United 5-Player (1/51)	45.00	75.00	2* United Speedy (8/54) 365.00	440.00
4. United 6-Player	45.00	75.00	4. Universal Twin (1/50) 15.00	35.00
2* United DeLuxe			4. Universal Super Twin	
6-Player (10/51)	39.00	80.00	(3/50) 30.00	40.00
1* United 6-Player Super			6. Universal DeLuxe Twin	
(3/52)	49.50	109.50	(10/50) 30.00	40.00
4. United 4-Player Official			6. Universal High Score	
(5/52)	75.00	125.00	(10/50) 30.00	40.00
2. United 6-Player Star			6. Universal Bowlomatic	
(7/52)	75.00	140.00	(3/51) 30.00	40.00
2* United 10th Frame		*	6. Williams Twin Sbuffle	
Star (9/52)	89.50	140.00	(12/49) 20.00	34.50
4. United Manhattan 10th			6. Williams Twin Sbuffle	
Frame (9/52)	110.00	150.00	$(9\frac{1}{2})$ (2/50) 20.00	30.00
4. United 10th Frame			6. Williams Bowler	00100
Super (10/52)	115.00	145.00		30.00
4. United Manhattan				50.00
(9/52)	115.00	140.00	4. Williams Double	
2* United Cascade (2/53)	95.00	160.00	Header (7/50) 20.00	45.00
2* United Clover (2/53).	115.00	170.00	6. Williams 5-Player	
4. United Liberty (2/53)	125.00	175.00	Bowler (6/51) 20.00	30.00
LI CONFLD	ENT	LALI	PRICE LIST	-
CONFID				

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	E BOUL		
ARCAD	E EUUI	PMENT	
4. ABT 6 Gun Rifle Range 550.00 65	0.00 4. N	Muto. Atomic Bomber. 125.00 19	5.00
4. Boomerang 25.00			95.00
4. Bally Big Inning 79.50 15	50.00 ^{4. n}	Mutoscope Dr. Mobile (Prewar)	5.00
-		Autos. Fly. Saucers 90.00 16	60.00
			60.00
	25.00 4. N 19.50	Autos. Photomatic (DeLuxe) 350.00 57	75.00
4. Bally Heavy Hitter 35.00	50.00 4. N	Mustocope Silver Gloves 125.00 20	00.00
			95.00
	10.00 4. N 25.00	Mutos. Voice-O-Graph 35c 405.00 54	15.0 0
6. Bally Sky Battle 39.50	35.00 4 H	Periscope 69.50 9	9.50
	35.00 4. (25.00 4. (35.00 95.00
	5.00 4. C		40.00
4. ChiCoin Basketball	4. H	Rockola World Series. 20.00 4	10.00
			75.00 7 5.00
4. ChiCoin Goalee 44.50 10			39 . 50
4. ChiCoin Hockey 55.00	75.00 4. 5	Scientific Pitcb Em 145.00 18	35.00
			75.00 10.00
			95.00
4. ChiCoin Home Run,	2. 5	Seeburg Coon Hunt 225.00 39	95.00
			5 0.0 0 25.00
			25.00 85.00
4. Evans Bola-Score 79.50	39.50 2. 1	United Jungle Gun 295.00 37	75.00
	05.00 4. U 10.00	United DeLuxe Jungle Gun 395.00 49	95 .0 0
		United Carnival Gun	73.0 0
4. Evans Ten Strike '46 20.00	55.00	(10/54)	5 0. 00
4 T 1.44 . T	95.00 4. U 55.00	United DeLuxe Carnival Gun (10/54) 395.00 46	65.00
4. Exhibit Gun Patrol 105.00 1'			95.00
2* Exhibit Jet Gun 125.00 14	15.00 6. <u>1</u>	Western Baseball '40 95.00 12	25.00
			75.00 7 5.0 0
4 Exhibit Silver Bullets 75.00 1	15.00 4. V	Williams Box Score 39.50 7	75.00
4. Exhibit Six Shotter 79.00 12			0.00
	75.00 4. N 35.00	Williams DeLuxe World Series	90.00
4. Exhibit Star Shooting		Williams Super World	0.00
Gallery (9/54) 325.00 4			5.00
		Williams Quaterback 25.00 7 Williams DeLuxe	75.00
4. Genco Night Fighter 149.00 1'	75.00		7 5.0 0
		Williams Pennant	
	75.00 99.50 4. V	Baseball	50.00
4. Jungle Joe	59.50	Baseball (1/54) 155.00 27	7 5.0 0
		Williams Super Star Baseball (1/54) 225.00 20	5 00
4. Keeney Sub Gun 75.00	35.00 95.00 4. V	Baseball (1/54) 325.00 39 Williams Major League	95.00
4. Keeney Texas Leaguer 25.00	50.00	Baseball (4/54) 250.00 37	75.00
	50.00 4*` 99.50	Williams All Star Baseball (5/54) 250.00 37	75 .0 0
4. Mills Panoram Peek 159.00 2		Williams Big League	5.00
6. Mills Conv. for		Baseball (6/54) 250.00 37	75.00
Panoram Peek 10.00	29.50 4.	Wurlitzer Skeeball 35.00 15	50.00

Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory.

March 12, 1955

prices, F.O.B. factory.	
AMI, INCORPORATED	J. H. KEENEY & CO., INC.
F-120 Juke Box	DeLuxe Sportsman
(Receiver included)	(with Match Feature) Sportsman
(Receiver NOT included)	(without Match Feature)
(Receiver included) F-80 Juke Box (Receiver NOT included) F-40 Juke Box (Receiver NOT included)	Electric Cigarette Vendor Coin Changer Model
HS-80 Selective Hideaway	
HS-80 Selective Hideaway HS-120 Selective Hideaway W-80 Wall Box	ROCK-OLA MFG. CORP.
W-80 Wall Box W-120 Wall Box S-80 Receiver S-120 Receiver Wall Speaker Corner Speaker	Model 1446 Hi-Fi Phono, 12 Selection, 45 RPM Only
S-80 Receiver	Model 1440 Playmaster, 12
S-120 Receiver	Selections, 45 RPM Only
Corner Speaker 3	Model 1442, Hi-Fi, 50 Sele
Recessed Speaker	tions, 45 RPM Only Model 1546 Chrome Wall Bo
	120 Selections
AUTO-PHOTO CO. Auto-Photo\$2,545.00	Model 1548, 50 Selection Wa
	Box Model 1550, 20 Selection Wa
BALLY MFG. CO. Champion\$ 795.00	Box
Big Time 760.00	Model 1613, 8" Blonde Wa
Moon-Ride	Speaker Model 1614, 8" Mahogany Wa
(with Match Feature)	Speaker
Model Magic-110, 10c a play 755.00 Model Magic-325, 10c a play,	Model 1906, Remote Volum
3 plays for 25c 775.00	Control
Mystic Bowler (without Matcb Feature)	J. P. SEEBURG CORP.
Model Mystic-110, 10c a play 710.00	HF-100-R 3W-1 Wall-O-Matic "100"
Model Mystic-325, 10c a play,	MRVC-1 Master Remote
3 plays for 25c 730.00	Volume Control CVS4-8-8" Wall Speaker Ivor
CHICAGO COIN	(Teardrop)
Arròw Bowler (with Matcb Feature)	CVS6-8-8" Recessed Speake CVS7-12-12" Recessed Speake
Single Cbute\$ 750.00	PS6-1Z Power Supply
Double Chute	ARA1-L6 Auxiliary Remote
Criss Cross Target (without Match Feature)	Amplifier AVC-1 Automatic Volume
Single Chute 685.00	Compensator Unit
Double Chute 705.00 Criss Cross Target	UNITED MFG. CO.
(with Match Feature)	Lightning Shuffle Alley (without Match Feature)
Single Cbute 750.00 Double Cbute 770.00	Single Chute
Triple Strike Bowler	Double Chute
(witbout Match Feature)	Single Cbute
Single Chute 695.00 Double Chute 715.00	Double Chute De Luxe Comet Shuffle-Targe
	(with Match Feature)
EXHIBIT SUPPLY	Regular Model, 10c play Special Model, 10c, 3 fo
Shooting Gallery Model 500	
(witbout Match or Free Play)	Comet Shuffle-Targette Regular Model, 10c play
Play)\$ 625.00 Model 500A	Special Model, 10c, 3 fe
(witbout Match, with Free Play) 630.00	25c Bonus Gun
Model 500B	(without Match Feature)
(with Match, No Free Play) 645.00	Single Chute Double Chute
Model 500C (with Matcb, with Free	De Luxe Bonus Gun
Play) 650.00	(with Triple Match Feature Single Chute
Junior Jet Ride 395.00	Double Chute
Big Bronco 997.50 Roy Rogers' Trigger 1,047.50	Tropicana
Rudolph The Red Nosed	WILLIAMS MFG. CO.
Reindeer	Safari (without Match or Replay)
Rudolph The Red Nosed Reindeer With Music 775.00	Safari De Luxe
Pete The Rabbit	(with Triple Match an
Pete The Rabbit With Music 775.00	Replay Features)
Twin Pete The Rabbit 725.00	THE RUDOLPH WURLITZE
Rawhide	Model "1800" Hi-Fi Phonograp
Space Patrol, New Style 1,047.50 Sea Skate 1,047.50	Model "1700" Hi-Fi Phonogram
Vacumatic Card Vendor 295.00	Model "1600-A" Hi-Fi Phon
GENCO MFG. & SALES CO.	graph Model 5206 5c-10c-25c Wall Be
Wild West (Regular)\$ 650.00	4 Wire (48 Selections) Model 5207 5c-10c-25c Wall Be
Criss-Cross Wild West (Match) 680.00	3 Wire (104 Selections)
	3 Wire (104 Selections) Model 5100 8" Speaker
D. GOTTLIEB & CO.	Model 5110 12" DeLuxe Speaker
Gypsey Queen \$ 392.50	Model 5111 12" Concealed
INTERNATIONAL MUTO. CORP.	Speaker Hi-Fi Model 5112 8″ Wall Speak
Drive Yourself (new	Hi-Fi
Drivemobile)	Model 5115 Hi-Fi 4 Cone Co ner Speaker
Photomat '54 2,150.00 3-D Art Parade, 10-show model 495.00	Model 5116 Hi-Fi Coaxial Co
3-D Art Parade, 10-show model 495.00 3-D Art Parade, 6 show model 395.00	ner Speaker Model 5117 Hi-Fi Coaxial Wa
J.D AILI alade, U show model	

DeLuxe Sportsman (with Match Feature)\$	69 0 .00
Sportsman (without Match Feature)	665.00
Electric Cigarette Vendor Coin Changer Model	284.50 304.50
OCK-OLA MFG. CORP.	
Model 1446 Hi-Fi Phono, 120 Selection, 45 RPM Only	
Model 1440 Playmaster, 120	A
Selections, 45 RPM Only Model 1442, Hi-Fi, 50 Selec-	utho
tions, 45 RPM Only Model 1546 Chrome Wall Box,	No rizec
120 Selections	List l for
Box	Prio Pu
Model 1550, 20 Selection Wall Box	ce blica
Model 1613, 8" Blonde Wall Speaker	tion
Model 1614, 8" Mahogany Wall Speaker	
Model 1906, Remote Volume Control	
. P. SEEBURG CORP.	
HF-100-R 3W-1 Wall-O-Matic "100"	Au
MRVC-1 Master Remote	thor
Volume Control CVS4-8-8" Wall Speaker Ivory (Teandrop)	No lized
(Teardrop) CVS6-88" Recessed Speaker CVS7-1212" Recessed Speaker	for
PS6-1Z Power Supply ARA1-L6 Auxiliary Remote	Pric. Pub
Amplifier	licat
Compensator Unit	ion
NITED MFG. CO. Lightning Shuffle Alley	
(without Match Feature) Single Chute\$	705.00
Double Chute (with Triple-Match Feature)	725.00
Single Chute Double Chute	735.00 755.00
De Luxe Comet Shuffle-Targette (with Match Feature)	
Regular Model, 10c play Special Model, 10c, 3 for	710.00
25c Comet Shuffle-Targette	730.00
Regular Model, 10c play . Special Model, 10c, 3 for	685.0 0
25c	705.00
(without Match Feature) Single Chute	690.00
Double Chute De Luxe Bonus Gun	710.00
(with Triple Match Feature) Single Chute	715.00
Double Chute Tropicana	735.00 725.00
WILLIAMS MFG. CO.	
Safari (without Match or Replay) \$	690.00
Safari De Luxe (with Triple Match and	
Replay Features) Spitfire	715.00 389.50
THE RUDOLPH WURLITZER	C O .
Model "1800" Hi-Fi Phonograph Model "1700" Hi-Fi Phonograph	
Model "1600-A" Hi-Fi Phono-	
graph Model 5206 5c-10c-25c Wall Box 4 Wire (48 Selections)	Aut
Model 5207 5c-10c-25c Wall Box 3 Wire (104 Selections)	hori
Model 5100 8" Speaker Model 5110 12" DeLuxe	to L
Speaker	ist I for I
Speaker Hi-Fi Model 5112 8" Wall Speaker Hi-Fi	rice
Model 5115 Hi-Fi 4 Cone Cor-	ca
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ner Speaker Model 5116 Hi-Fi Coaxial Cor-	tion
ner Speaker Model 5116 Hi-Fi Coaxial Cor- ner Speaker Model 5117 Hi-Fi Coaxial Wall Speaker	tion

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Universal Post Card Vendor

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GIVES YOU A CORNER ON THE BIG MONEY LOCATIONS

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The Wurlitzer 1800, ultimate achievement in coin-operated phonographs, is not only designed to get and hold the big money locations, but to turn ordinary locations into extraordinary earners.

Available in gorgeous array of fresh, new sky colors, equipped with the famed Carousel Record Changer, and producing through its Dynatone Sound System the finest High Fidelity Music ever offered on any coin-operated phonograph, the new Wurlitzer Model 1800 has already proven to be the highest earning phonograph ever offered operators.





DYNATONE SOUND TAKES THE MASK OFF THE MUSIC MORE THAN EVER BEFORE

See Your Wurlitzer Distributor

THE RUDOLPH WURLITZER COMPANY • NORTH TONAWANDA, NEW YORK Established 1856

UNITED'S DELUXE



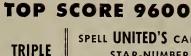
FRAMES 1.2.3.4.5.6.7.8.9.10 GAME



SYNCHRO-FLASH FEAT NEW SUPER STRIKES **Combines Strike Lane Accuracy with Speed Control**

Skill Shooting Plus **Skill Timing** Increases NEW SPECIAL STRIKES Spare and Strike Scores

NEW Direct-View Scoring Lites on Playfield



MATCH

FEATURE

UNITED MANUFACTURING COMPANY

SPELL UNITED'S CARRY-OVER FEATURE STAR-NUMBER LITES LETTERS NUMBER + CLOVER, STAR MATCH NUMBER MATCH SCORE FEATURES 3RD OR 10TH FRAME

- IOTH FRAME FEATURE
- KING SIZE PINS

NEW E-Z SERVICE FEATURES

- AVAILABLE IN 10¢-3 FOR 25¢ MODELS
- TWO SIZES: 8 FT. BY 2 FT., 9 FT. BY 2 FT.

SEE YOUR DISTRIBUTOR NOW

Adjustable to Advance Scoring

OTHER UNITED HITS NOW AT YOUR DISTRIBUTOR

TROPICANA Fast-Action In-Line Game

BONUS GUN Flashy, Fast-play Shooting Gallery with Time Bonus Score

COMET SHUFFLE TARGETTE 6-PLAYER **Extremely Quiet**



3401 N. CALIFORNIA AVENUE, CHICAGO 18, ILLINOIS LIGHTNING SHUFFLE-ALLEY ALSO AVAILABLE IN REGULAR MODEL WITHOUT TRIPLE MATCH FEATURE

Operators report biggest earnings ever with



3020

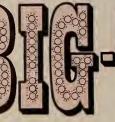
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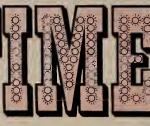
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