

THE BILLBOARD

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Matching of Sheets.

Location is not the only matter to be considered in obtaining a first-class bill board display. The appearance of a stand is recognized by the shrewdest advertisers as of material consequence in attracting attention and producing desired results. In order to be assured of the best effects from what we may be permitted to term "the potentiality of the poster," many little questions of technique and detail are to be taken into consideration. From the very "laying-out" and arrangement of the paper in the bill-room to the actual daubing of the sheets upon the boards, a certain degree of skill, adaptability and taste, inherent rather than acquired by practice, should be called into play. These matters we refer to are not mere trifles, although some bill posters may regard them as such. One of the most essential of these apparently minor points in the craft is the matching of the sheets upon the boards.

Matching has always been regarded as one of the niceties of the business, and no journeyman bill poster is rated as a first-class man who is not an accomplished and dexterous master of this art. Patch-work or crazy-quilting should no longer be tolerated, although even to-day it too frequently obtrudes itself, more particularly in the smaller towns. What could appear more bungling and objectionable to the sight than to behold a section of a stand posted an inch or more "off joint."

Up to within recent times all paper, except circus work, was sent out to bill posters just as it came off the press, usually single-sheet size, and then it was posted together in sections by experienced men in the bill-room before being sent out on its route. As it thus passed through competent hands, no difficulty in matching and handling the work was ever encountered.

Nowadays, however, a practice has come into vogue, and is rapidly being established as a custom, whereby the printing-house that turns out the work essays to "section" the sheets, and as some unskilled and incompetent employee in most cases is undoubtedly detailed to do this work, the result of his handicraft is often perplexing and sometimes bewildering. What a volley of oaths does the bill poster fling forth when he receives a large consignment of paper which has thus been "sectioned" by a novice, and haphazardly lapped together or pasted wrong lap up. No one but a well-tutored bill poster—one well worthy of good pay—can properly joint, trim, match and section the sheets together so that they leave the printing establishment in proper shape to be posted on the hoardings.

From time to time a number of complaints have reached the editor of "The Billboard" in regard to the shoddy sectioning of stand work, for which certain lithographing and printing concerns are the sole sponsors. The latest offender in this respect, and one that can be cited as a splendid example of this reprehensible practice, which has caused bill posters so much bother and trouble, inasmuch as the work in question practically covers the entire country, is the lithographing firm of Forbes & Co., of Boston, and the case at issue is the Quaker Oats' latest sixteen-sheet stand. This work is being delivered to bill posters through the agency of the O. J. Gude Company, of New York, who have no doubt been the recipients, and unjustly so, of numberless complaining letters concerning the matter. But, fortunately, the fault is in no wise the concern of the New York solicitor, but of the Boston lithographing plant.

We have no means of finding out why Forbes & Co. permitted this work to leave their establishment in such a condition, nor do we know whom they engaged to do the "sectioning," but it is, without doubt, the

In fact, it has been found necessary in order to get the bill up on the boards in any kind of a decently matched condition, to tear it apart and re-set, re-match and trim over. That its usefulness for a long-time showing has thus been impaired, if not actually destroyed, can be readily seen. And all because of a little hasty and untidy work in sending the stock out.

If printing houses intend to continue sending out their work in pasted sections, let them employ the services of a first-class bill poster, charged with the responsibility of superintending the "sectioning." Fortunately, most of them have already done so. Now, let the others take a timely tip and save the

get the best results from his outdoor showing by this kind of a display, for it impairs immeasurably the attractiveness of the boards if one or two-sheet "snipe" work is posted beneath, by imparting a cramped, checkered and diminutizing effect. And if no "sniping" is daubed beneath the three-sheet, it looks even worse, in a way that makes the bill appear lost, lonesome and unequal to its surroundings. But if three-sheets must make their appearance on stand locations, then let them be blanked in; but here another objection is met with, for the advertiser or mid-dieman usually expects the bill poster to stand the expense of this blanking, which is costly, and accordingly unjust. Let advertisers pay for the blanking, if they want this kind of display, or, what would be better still, let them order four-sheet-high paper from the printing house when arranging for their contracts, in the first place, and the increased percentage of gain on the unquestionably fine listed and protected stand-showing they will receive will far more than offset the additional expenditure in printing. Some of our very largest advertisers have familiarized themselves with this fact in the school of experience.

Statesman's Ideas.

Charles W. Statesman, the well-known bill poster of Peru, Ind., was an interesting contributor to a recent issue of the "Advertising World," of Columbus, O. Selecting "Poster Publicity" for his subject, he wrote as follows:

"Outdoor display greets the eye on every hard, at every corner, every crossing. I the display is a good one, it tells its story at a glance, and this ceaseless, tireless, persistent repetition accomplishes the purpose of the advertisement. Cheapness, too, is an important consideration in these days of close figuring. That method of advertising is the cheapest which will put the most money in your pocket at the least cost. There is only one thing to do, and that is to advertise that way. There are many ways of advertising but no doubt of it—bill posting. Influenced business. Every bill is a stereopticon, blazin a perpetual picture in bright colors and great letters on the eye and brain of every passer-by, old or young, grave or gay, willing or unwilling, by night or by day, ceaselessly everywhere. The whole population is its audience, its circulation is always on the move; the active, busy, throbbing community sees it. It costs them nothing. The human tide on the streets is the circulation, and ebbs and flows and never sleeps, for posted bills are never folded and never pocketed. They are always talking, and talking loud for twenty-four hours a day, and never talking to empty benches. They are up before in the morning, for they have been out at night, but they are, nevertheless, always ready for a hard day's work, bright-faced and smiling. And even in their ragged, tattered fragments, fluttering in every vagrant breeze like the grimy garments of the diamond digger, they are eloquent of much activity and many golden dollars earned. In advertising, the main, the only thing, is to reach an audience—the public. All methods have that in common, but some are and must be better than the rest. Some methods discharge many blank shots, and worse still and more it, at no target at all. Bills are dead shot—they never miss. The public must stop, too, listen to the story of the bill board, and an objectionable bill is posted, how very soon do the guardians of the peace discover it? There are some things that you need not see, but it is not the poster. There are some things that you can dodge, avoid, escape, turn away from, but not the poster. It is unavoidable as death and taxes, and like the atmosphere, it is all-pervading, universal."



CHARLES A. HOOD,
President of the Ohio State Bill Posters' Association, and
Proprietor of the Plants at Lima and Delphos.

shoddiest and most listless piece of putting and dough-dabbling that has ever come under our observation. In the first place, many of the sheets, in being pasted together, are trimmed up instead of down, and every bill poster knows what that means—a lot of unnecessary, but very careful daubing, when the bill is being posted on the hoarding. Then again, nearly all of them run obliquely out of joint an inch or more, which means an additional incursion on the bill poster's time and work, for which he receives not a penny,

bill posters of the country an immense amount of bothersome, additional toil and superfluous blasphemy.

Another matter in relation to the appearance of bills on the hoardings to which we desire to direct attention by way of criticism, is the custom which still prevails in some metropolitan centers as well as suburban districts, of posting three-sheets on locations that were designed and erected for stand-work, four or five sheets in height. There is no disputing the fact that no advertiser can

Bill Posters' Department.

The Quitter.

When I was ruler of the roost
My mind was free from care,
Until I gave myself a hoot
That tossed me in the air.
As president, I did, h'gob,
Control the official organ;
I knew no more about the job
Than little Sallie Morgan;
But then I jogged along awhile,
With the gangsters at my feet,
Until they bucked against my style
And launched a rival sheet.
The crowd stood by me in the fight,
And told me not to swerve.
I could have put the gang to flight,
But didn't have the nerve,
For things were getting awful tight—
I really needed dough.
So I gobbled all the coin in sight,
And let the journal go.
And now because of this laydown
They scoff at me and titter;
Beneath their smiles I see a frown,
Which means I'm dubbed a quitter.

The Chicago Meeting.

Chicago, Ill., May 21.—Special correspondence. The special meeting of Western bill posters, called at the instance of Charles K. Haiger, of St. Louis, to study the character of the proposed Protective company, projected by the Eastern clique, was held in the convention hall of the Leland Hotel, today.

Scarcely more than a baker's dozen were in attendance, including Samuel Pratt, of A. Wanenren & Co., New York, who was the only Eastern man to show up. Pratt is president of the scheme, and its alleged foster father. He made the trip to Chicago for the sole purpose of acting as a sort of socializing and molyning master to forestall any adverse faction that might result in an irreparable split in the national body. His mission was also unsuccessful, but, in exploiting the alleged benefits of the prospective trust, he failed to convince many of the Westerners as to its feasibility and practical purposes.

The meeting was called to order at 10:30 o'clock a. m., and, barring a brief noon recess, remained in session till 5 o'clock in the afternoon. The first motion carried and put to a vote was one whereby the members pledged themselves to secrecy in regard to their discussions and deliberations, special efforts being made to keep the editor of "The Billboard" in ignorance of the proceedings. This thick atmosphere of secrecy, of almost the Masonic type, manifested itself in the form of carefully guarded doors, barred windows and a dungeon-like silence in the hall, which wafted its influence out into the corridors and the rooms of the hotel. After Pratt had unfolded his plan, Mr. Haiger took the floor, and in a cool, passionless style pointed out the flaws, faults and impracticalities as outlined in the constitution and by-laws. This led up to a series of arguments and vain drivings that continued throughout the day. When the shades of evening began to gather, it was found that no definite conclusions had been reached, nor anything tangible accomplished. In consequence, the matter remains in statu quo.

The following is a list of those who were present: Samuel Pratt, of New York; Col. Pittsburg Petibon and R. C. Campbell, of Chicago; Charles K. Haiger, of St. Louis; Frank Fitzgerald, of Milwaukee; Michael Breslauer, of Minneapolis; Al. and Charles Bryan, of Cleveland; L. H. Ramsey, of Louisville; Alexander Harbison, of Indianapolis; H. W. Walker, of Detroit; George Leonard, of Grand Rapids, and two representatives from the R. J. Gunning Company, of Chicago.

Indiana State Convention.

The regular annual meeting of the Indiana Bill Posters' Association was held at the office of the Indianapolis Bill Posting Company, 11 North Pennsylvania street, Indianapolis, Wednesday, May 16. About twenty-three members were present. President Harbison called the meeting to order at 11 o'clock a.m. Among those in attendance were the following: Alex. Harbison, of Indianapolis; George Seeger, Jr., of Lafayette; J. H. Dehins, of Richmond; F. C. Wise, of Crawfordsville; Chas. W. Stutesman, of Peru; Murray & Swisher, of Richmond; Charles Kurtz, of Goshen; Charles E. Leichter, of Logansport; Charles B. Woodworth, of Ft. Wayne; L. H. Ramsey, of New Albany and Jeffersonville; C. H. Maxwell, of Marion, and Fred. Seitz, of Greensburg. Officers elected for the ensuing year were: Alex. Harbison, president; Chas. W. Stutes-

man, vice president, and George Seeger, Jr., secretary and treasurer.

The first session of the convention closed at 12:30 o'clock.

The afternoon session opened at 2 o'clock and lasted three hours. The report of the secretary and treasurer showed that the association was in fairly good condition.

Many trade matters of minor importance were discussed, and the demands made by the Continental Tobacco Company caused a resolution to be passed instructing the secretary to notify all members to send in lists sufficient to cover the State, so that the president could select territory, adjust complications and settle disputes.

The meeting adjourned, subject to the call of the president.

Rocky Mountain Convention.

The Rocky Mountain Bill Posters' Association held its annual meeting at the Windsor Hotel, Denver, Colo., on the afternoon of May 12.

The following officers were elected for the ensuing year: E. A. Haskel, of Grand Junction, president; Robert Anderson, of Salt Lake, vice president; A. H. Seales, of Denver, secretary and treasurer.

The following delegates were elected to attend the national association convention, which meets at Atlantic City, N. J., the second week in July: James A. Curran, of Denver; Robert Anderson, of Salt Lake.

The executive committee includes John Coleman, of Leadville; J. Quinn, of Cripple Creek; J. A. Curran, of Denver.

There were twenty-eight delegates in attendance at the convention. Three States and two Territories were represented, Colorado, New Mexico, Wyoming, Arizona and Utah.

Addresses were made by Charles Bingham, of Denver, and S. A. Pierce, of San Francisco, on the "Benefits Derived by the Advertiser by the Work of the Association."

Upon the invitation of the management of the Taylor Opera House the delegates attended the performance at that theater at night. The Denver Theater, Elitch's and Manhattan Beach were also placed at their disposal.

Wisconsin State Convention.

The Wisconsin State Bill Posters' Association held its annual meeting at the Republic Inn, in Milwaukee, Wednesday afternoon, May 9, and elected P. B. Haber, publisher of the *Fond du Lac Commonwealth*, its president. The principal business of the session was the election of officers, which resulted as follows:

President, P. B. Haber, of *Fond du Lac*; vice president, Karl Stussy, of Eau Claire; secretary and treasurer, A. J. Kempf, of Sheboygan. Delegates to the National convention in Atlantic City, N. J.,—E. A. Hartmann, of Madison, and Pres. P. B. Haber. The president appointed E. A. Hartmann, J. E. Williams of Oshkosh, and C. G. Sherman of Chippewa Falls, the executive committee.

The Wisconsin association was organized ten years ago, with seven members, and was reorganized this year with a membership of about forty.

Waukesha won from Waupaca as the next convention city.

Keep Us Informed.

Every bill poster owes it to himself, as well as to "The Billboard," to keep us informed of all fairs, street fairs and conventions which are held in his town. Our fair and convention lists are closely scrutinized by all large advertising men.

They watch these events closely, and always endeavor to get a showing on the boards while the town is crowded with visitors.

Some of them pest, while others are content to merely distribute, but in either event it means more work and more money for the bill poster.

Keep us posted. Send in any news of this character that you can obtain. It benefits us, it is true, but it benefits you still more.

A Coming Man.

Charles A. Hood, whose portrait appears on the front page of this issue, has just been elected president of the Ohio State Bill Posters' Association, and is the proprietor of two first-class bill posting plants in that state—those of Lima and Delphos. Mr. Hood was born near Delphos, O., June 26, 1868, and has, with the exception of three years spent at Anderson, Ind., lived there all his life. His father died when he was fifteen years old, which left him to choose his own profession or business calling. He clerked in a grocery and drug store for a number of years, and was for nine years commissary for the Toledo, St. Louis & Kansas City Railroad, resigning that position to give his entire attention to the advertising business which he has built up in Delphos in the last five years. He is also manager of the opera house in that city, one of the largest and most complete for a place of that size in the state. On May 10 he bought the fine bill posting plant of W. C. Terrell & Co., of Lima, O., to which he will devote his personal attention. He was married to Miss Martha Wedsworth, of his native town, Jan. 24, 1888, and has two bright boys, one ten years and the other two years old. Mr. Hood thinks that the outdoor advertising business is only in its infancy, and he expects some day to own a plant in one of the large cities.

Daubs.

P. B. Oliver, of Findlay, O., visited his old home at Upper Sandusky, O., May 20 and 21.

Robert M. Smith, city bill poster of Rockport, Ind., reports that he has sold his plant to Sam R. Cook.

J. F. Buxton has sold out his business as bill poster and distributor at Norwalk, Conn., to H. H. Bussing.

More failures result from advertising a little too little than from advertising a little too much. Printers' Ink.

A. L. Hagedorn has succeeded C. O. Ackerman as manager of the New Haven Bill Posting Company of New Haven, Conn.

Frank B. Rhodes, formerly the bill poster at Frederick, Md., has cut a rural play called "Uncle Hez." Frank Adams is the star of the company, which is meeting with pronounced success.

George W. Churchill, licensed advertiser and distributor, of Parsons, Kan., writes to complain about the indifferent and unreliable work which, he claims, is performed by Howard Graves, another distributor of that place.

Fred Woodward, the bill poster at Avondale, Mont., writes to inform us that he has purchased the plant at Helena, Mont., and paid a half interest in his Anaconda plant to A. A. McCann. McCann will be manager of the Anaconda interests, while Woodward assumes personal control in Helena.

The convention of the Ohio State Bill Posters' Association for 1901 will be held in Columbus, O. This is due to the exertions of George Chennell, manager of the Columbus Bill Posting Company. Mr. Chennell was appointed a delegate to the National Convention at the Xenia meeting. The State convention next year will be held on May 8 and 9.

John Gracy, who is in charge of the printing for the Peruwa Drug Company, was a "Billboard" caller on May 17. Mr. Gracy has been connected with the Peruwa concern for a dozen years. He reports that the amount of distributing matter that will be placed by his establishment this year will be twice as large as that of any previous year.

John E. McCarthy, of McCarthy & Götter, city bill posters, of Kalamazoo, Mich., sold his interest in the plant to his partner a short time ago, and has joined Bryan's forces at Toledo, O. "Jack Mack," of Kalamazoo, was for many years a prominent character among craftsmen in Michigan, and few men in the business are more popular or widely acquainted in circus and theatrical circles.

It is a laughable predicament in which Campbell again finds himself. In March he went down to New York and allowed himself to be cajoled into signing the forty-sixty scheme, and on April 16 the directors of his company met in Chicago and failed to endorse his action. Rattled Robby felt so crestfallen over the matter that he didn't have the nerve to attend the regular annual meeting of the gangsters' sheet. That's what, Tom.

One of the most unique means of advertising ever used in this city, says the Kalamazoo (Mich.) News, is the sign placed in front of the American House barber shop. In days of old a large sized tree stood directly in front of the tree was cut down, leaving only a stump. The enterprising hair clippers have taken the stump and made it into a chair. The sign on the chair reads, "You are next."

According to a Grand Rapids (Mich.) dispatch, a train composed of fifty cars, with two engines, pulled into that city from Springfield. On board the cars, which were gayly decorated with red, white and blue bunting, were nearly 2,000 Champion Mowers and binders. It was a novel advertisement and attracted attention, and caused comment along the entire route traveled. The train was nearly a third of a mile long, and is said to have been the heaviest and longest train loaded with a single commodity ever sent out on any railroad.

J. M. Looker, the city bill poster of Allendale, Kan., writes to the editor of "The Billboard" in the following interesting vein: "If I can't give you any news, I'll take the opportunity to do some kickin' about a grievous burden to me and also to others, I think. I can do that in my clumsy way. I don't count myself a chronic kicker, but why should I be expected to pay a commission to an agency for pesting after fifteen years hard struggle to work up a business, and then have it put in the hands of an agency that makes me pay a big comision on honest work that I do, and then wait from thirty to sixty days for my pay, while they sit in a fine office and laugh at my helpless folly and rake in the dimes that I worked hard to earn?"

Winamac, Ind., Weavings.

To the Editor of "The Billboard":

Hear Sir—If it is not taking up too much of your valuable space, we would like to make our first report of work of pesting, distributing and tacking since opening here, which was on April 15. We have posted 600 quart-size sheets and distributed 200 pamphlets for Dr. Chase Co., Philadelphia, Pa., posted 500 quart-size sheets, distributed 100 samples for the Kendon Manufacturing Co., Minneapolis, Minn.; posted 15 8-sheet stands for A. Koefoed Drug Co., Indianapolis, Ind., one 21-sheet and three 12-sheet stands for Continental Thread Co., posted 100 signs for Garling O. O. Co., Lockport, N. Y., distributed 100 samples for Nine O'clock Washing Tea, Williams Bros., Indianapolis, Ind.; 5,000 booklets for Boston Medical Institute, Chicago, Ill.; 1,000 booklets for Lydia E. Pinkham's Medical Co., Lynn, Mass., 1,000 memorandum books for

Will A. Molton, Cleveland, O.; 1,000 Chamberlin's short stories, and tucked 200 signs for E. G. Smith, local druggist.

The above list includes our circuit of towns, as well as Winamac. We wish to say that we guarantee absolutely first-class service at a very reasonable rate, and would be pleased to hear from all advertisers who wish to cover this territory at an early date.

E. O. BUCKGROTHS.

Letter from Oliver.

To the Editor of "The Billboard":

Dear Sir: Under the head of "Ohio State Convention" in your valuable paper of May 18 you say the meeting lasted about four hours. We were in session from about 1:30 to nearly 7 o'clock. Owing to some of the members having circuses in their territory, they wanted to get home quick with them myself, on account of the G. A. R. parade on May 9.

In regard to the O. H. P. A., will say that the retiring officers, especially the president and secretary, worked hard to put Ohio where she stands to-day, with 78 members, and all in good standing, and all owners of good boards.

I am building four new boards in good locations 200 feet in all. I was sorry to hear of Tifflin selling out at Lima, but glad he has another good town, Foster. I visited him on May 19, and found him leasing new places and getting ready to build new boards. I also visited the Robbinson Show the same day.

P. B. OLIVER.

Chicago.

The "Durham Tobacco" campaign which R. J. Gunning is carrying on in Iowa, is attracting an unusual amount of desirable comment, and the newspapers of the State are contributing their share towards this furor. As typical of the newspaper interest created, the following clever skit from the Davenport Register can be cited:

"A famous animal artist is in the city, and is giving considerable evidence of his knowledge of nature and skill with the brush. The broadside of a building is his canvas, and a bovine of masculine gender his favorite subject. For he is advertising 'Hull Durham' tobacco, and is painting genuine Durham bulls on all the large walls of the town. As rule, such artists are of only mediocre ability, his work gives evidence that he is a pastmaster with the brush, and could give Rosa Bonheur some pointers. In his particular line, all you have to do is to keep your eye alert when moving about, and should you come across the particular wall on which he is at work it will be interesting. His lightning methods and skillful wielding of big brushes are a revelation."

The above indicates the great interest which Gunning's work throughout Iowa has stirred up, not only among consumers of the tobacco themselves, but also among the newspapers. Valuable direct and indirect publicity of this kind is always attendant upon the work he executes. The impressiveness of wall displays is not confined to the effect upon the eye alone, but extends farther, as this newspaper article indicates.

WILL H. KARNES.

Communication from Harbaugh.

Mill Run, Fayette County, Pa., May 10. To the Editor of "The Billboard":

I have just returned home from a visit. I have been away touring the towns in the interest of signs and the sign painting business with considerable success, through April and into May.

I was lately in the new quarters of Clowes' Advertising and Distributing Company, and was shown the first issue of "The Billboard" as a weekly. I heard the manager pass comments upon the subject of "The Billboard" becoming a weekly. It seemed to stagger him. The thought of \$1 per annum! He called "The Billboard" the best thing he ever saw, and I claim the same passing compliments for the paper. I like "The Billboard" for many reasons, especially because it is newsy, and I explained to Mr. Clowes to stick to "The Billboard" and it will stick to him. He is a full member of the I. A. of D., and, without having "The Billboard," he would lose far more through some disreputable advertising, by and by, than the \$1 subscription, for with "The Billboard" constantly, i. e., weekly, he can be posted upon all points, and can save himself from the dire effects of the Stahlbrodt gang, who are trying to annihilate the I. A. of D. and its membership.

I have been studying up things, and if we want to have clear sailing we have got to stand with YOU!

I am not in the distributing business, but am interested in your cause and I have always received splendid treatment from all upon "The Billboard's" staff, without knowing any name personally, except the secretary and treasurer.

You say "The Billboard" will grow. That is the task which impresses me. Now, if you can produce my chapters in "The Weekly Billboard," which have been started to the monthly, which are entitled "Sign and Sign Bulletin Painting," they can and will do more good than before, and, as they would appear more frequently, they will preserve a freshness in their interest.

With the hope that you will soon get the articles started again, and as I do not wish to miss a single copy of "The Billboard," as my time ends with July, with the expectation of finding that you will resume publishing "Sign and Sign Bulletin Painting" at an early date. I have other chapters in readiness, also notes of working interest to your readers.

ALLEN E. HARBAUGH.



FUTURE OF TRAVELING DISTRIBUTORS.

After surveying the field I am convinced that traveling distributors' days will come to an end when they are found as a class not serving their employers' best interests. In keeping down the expense of the distribution to the lowest minimum, taking the merits of the goods at every possible opportunity, seeing that no advertising matter is wasted, that best results are obtained, being careful to follow implicitly all instructions, and strictly enforcing these instructions where help is employed, their days of usefulness may be greatly prolonged. House-to-house distributions, when rightly performed, is conceded to be one of the most effectual means of advertising known to the advertisers. But the system has been greatly abused until, I am sorry to say, its effectiveness is greatly diminished. The many ways which have contributed to its failure are well known to the advertiser, to the traveling distributor and to the "local man," if they but stop to review the past. It is only necessary to place yourself in the position of the receiver of advertising matter to at once see the success or the failure of the system. Would it be pleasing to you to have your lawn strewn with paper, no matter how attractive the appearance of the book or paper might have been when clean; or your hallway filled with advertising matter, to be trampled upon and put you to the trouble of picking up? Would it be pleasing to you to find your mail-box full of advertising matter mixed in with or totally excluding your regular mail? Would you like to be called to the door by a rap or a ring only to find no one in sight and only a piece of advertising matter for you to pick up and destroy? The traveling distributor must weigh all those points carefully, and must continually study to present his advertising matter in a way that brings the involuntary "thanks" from the lips of the receiver. He must also make sure that his help does this in the same way. Therefore, too much care can not be exercised in the selection of help. First, the traveler must be intelligent, well versed in the merits of the article he represents, familiar with the business methods of his firm, neat in appearance, pleasant in manner, and preserve the ability to make friends with those he meets. With these qualifications, coupled with his ability to keep down expenses and make his distribution bring a demand for the goods, his personal success is assured. And in the employment of help only those who are intelligent, neatly dressed, gettably in appearance and of good standing in their towns should be employed. Any with repulsive habits or appearance, any that you would dislike to have present a sample or pamphlet to your own family, should not be employed at any price. Please the receiver and you make a customer, dispense, and you might better have never tried to advertise. What is true of the traveler is also true of the local distributor. I am sorry, very sorry, indeed, that our travelers have often found it necessary to refuse to employ the local man because he lacked the above qualifications. Perhaps in no other occupation is the opportunity so good or the temptation so strong to render dishonest service as in the distributing, and in this assertion I am not charging the "local distributor" alone. The traveler as well, I am sorry to say, comes in for his share of rebuke. I am, however, happy to remark, that Dr. Kilmer & Co. have a force of travelers whom the drugists, the people and ourselves consider as near "ideal" as possible. But we have had those who abused their trust and eventually lost their positions, as well as any others hereafter found not serving the best interests of their employers. It is not probable that local distributors will displace the traveling distributor in the very near future. The traveler is direct from the house. He has no interest which can never be instilled into the minds of the local distributor, no matter how honest and conscientious that local distributor may be. It is doing one thing, and doing it well, that brings perfection. The traveling distributor represents one line of goods the entire season, and season after season, while the local distributor has any number of different goods to represent, the merits of which he has no definite knowledge. I have taken a great deal of interest in the discussion of this subject by our representatives, who, in some cases, have seen better in their criticism of Mr. Steinbrenner, who has in an able manner endeavored to preserve the good standing of his members. I have always considered the aims and objects of the International Association of Distributors as intended to improve the condition of its members and to render the advertisers better service, but why its members should sometimes work against their own interest by doing shabby work I can not understand. The experience of the traveling distributors and my own would indicate that better local service can be obtained from man or youth who never distributed a piece of matter before, than from the experienced distributor. Why? Because the inexperienced knows no other way than to follow instructions, while the experienced knows every way to avoid following instructions. Oftendom we find a man worthy of being called a distributor, and when we find such a one I feel like grasping him by the hand and shouting the good tidings to the ends of the earth, whether he belongs to an association or never heard of one. The greatest trouble is with the "King Distributors" in big cities, who sit behind the

safeguard of a city license, with their feet upon their desks, dictating to their stenographer the earnest soliciting letter telling of their most excellent service, while their dollar-a-day men are out making the "King Bee" fifty cents a day profit each. The distributors who reside in smaller towns, who do their own work, or half of it, or at least give it their personal supervision, are the most reliable, but their service can be greatly improved by following the instructions and suggestions of those who are interested in the betterment of the service. I could write volumes upon this subject, but my purpose is to show that the days of the traveling and local distributor will never end so long as both give honest service.

In conclusion I have a few questions to put. Why is it that some distributors ask a higher rate when the work is to be under the immediate supervision of the traveling distributor? Why is it that in some cases local distributors refuse to take contract under any consideration if the traveling distributor is to give the work his immediate supervision? Who can help regarding such men with suspicion? With best wishes and high regard for all honest, conscientious, traveling and local distributors, and a hope that this article will point out the error of their ways to all others. I beg to remain yours very truly,

W. D. REDINGTON,
Mgr. Dist. Dept. D. Kilmer & Co.

OBJECTION FROM STREET & SMITH.

Street & Smith, the New York publishers, have issued a statement to the effect that they are always willing to induce any movement for honest distribution. There is one point, however, to which they seriously object. They have proven, they claim, by long experience, that their own men can get the work done honestly in most places by helpers at a cost not exceeding \$1 per thousand copies on the average. The advantage of an organized system and responsible help is sufficient, they say, to make them willing to pay \$1 to where they employ numbers of the I. A. of D., but they can not afford and positively refuse to pay \$2 per thousand for this work as they have been charged upon several occasions this season. They hope that the I. A. of D. will see the point of this and not charge over \$1.50 per thousand when their own men seek their services.

NOTES.

Dayton Spice Mills, Dayton, O., are distributing their baking powders.

Herlock's Feed Co., Racine, Wis., is getting ready to distribute. Write them.

A. N. Wright & Co., of Syracuse, N. Y., are making up their list for distributions.

Dr. W. S. Burkhardt, of Cincinnati, is sampling and circulating the Southwest.

Distributing contracts are being made in Western territory by John Merrow & Co., of Springfield, O.

The Southwest is being covered by distributing matter from the Cheney Medicine Company, of Toledo.

Distributors should write Dr. Kilmer & Co., of Binghamton, N. Y. They are making up their summer list.

Dr. A. W. Chase Med. Co., of Buffalo, N. Y., is putting out considerable distributing matter in the East.

Handsome booklets are being sent out by the Poco Co., of Warren, Pa. Consult local druggists for distribution.

Samples of English Tea from W. H. Hooker & Co., 220 W. Broadway, New York, are being distributed in Pennsylvania.

The Lydia E. Pinkham Co., of Lynn, Mass., and Street & Smith, New York publishers, are both distributing in the Western States.

The Alaska Bonanza Trading and Transportation Company of Chicago has been closed up by the United States postal authorities. Distributors, take note.

The United States Post-office authorities have declared the Advertising Company of Marti, Mich., to be frauds. Many distributors are supposed to have handled circulars for this firm.

Assistant General Passenger Agent Thorn, of the "Sea," has received a supply of pamphlets and novelties relating to the excellent fishing and summer resorts on the "Sea." One of these pamphlets is in the shape of a trout, and upon opening its mouth there are displayed some pretty scenes along the "Sea" together with a train schedule covering all the principal resorts of the line.

L. M. Harkness, the city bill poster and distributor of Stockton, Cal., and member of the I. A. of D., recently received a very complimentary letter from the Adams Co., 622 Howard street, San Francisco, for its very thorough, efficient and conscientious manner in which he distributed 4,500 circulars for that firm. So excellent was the work that the Frisco people cheerfully took off the hat to Mr. Harkness.

Wonder what Harry L. Kramer, of "Kaske" fame, really thinks of the Kaska Kandy Katherly Manufacturing Company, of South Bend, that "Looks like trafficking on another firm's name, doesn't it Harry?" The Billboard hasn't yet formed a very high and favorable opinion of the Kaska concern. They are sending out circulars to distributors in the "Dear Friend" style of correspondence. This is enough to queer them. But, in addition to this, they are advertising in the papers for circular distributors, and the innocent victim who responds is sent a proposition to forward fifty cents for an outfit and become an agent. The proposition may be a good one for Kaska, but the distributing idea is lost sight of.

TIPS.

The following is a revised and up-to-date list of reliable firms who are constantly sending out samples and circulars for distribution. Every traveling distributor should have 'em on their lists:

ARKANSAS.

The Guarantee Medical Co., Hot Springs.
CALIFORNIA.

California Fig Syrup Co., 222 Church street, San Francisco.

CONNECTICUT.

Sawyer Medical Co., 128 Middle street, Bridgeport.

Prof. F. C. Fowler, Meadmoor,
Kokomo Medical Co., New Haven.

DISTRICT OF COLUMBIA.

A. O. Bliss & Co., 37 B street, N. W., Washington.

M. A. Winter Co., 611 Eleventh street, Washington.

GEORGIA.

Swiff's Specific Co., Atlanta.

ILLINOIS.

German-American Med. Co., Kankakee.

Green-May Medical Co., Bloomington.

H. E. Bucklin & Co., 265 Michigan avenue, Chicago.

J. P. Dieter Co., 163 West Washington street, Chicago.

M. A. McLaughlin Co., corner Quincy and State streets, Chicago.

A. Bryant & Son, Princeton.

E. G. De Watt & Co., 205 LaSalle avenue, Chicago.

Broy Medical Institute, Chicago.

Praydence Medical Institute, Chicago.

Pabst Chemical Co., Chicago.

Hansen's Ready Recovery Co., Chicago.

Boston Medical Institute, Chicago.

INDIANA.

Stirling Remedy Co., Indiana Mineral Springs.

Dr. Miles' Medical Co., Elkhart.

Indatapols Brewing Co., Indianapolis.

Anti-Trust Baking Powder Co., Indianapolis.

The Cooking Club Publishing Co., Goshen.

Vac-Camp Co., Indianapolis.

H. N. C. Davis, Indianapolis.

IOWA.

E. C. Hiltzinger & Co., Keokuk.

KANSAS.

The W. W. Gayett Co., Topeka.

KENTUCKY.

Wilson Drug Co., Lexington.

LOUISIANA.

Ame Chemical Co., New Orleans.

MAINE.

Dr. Thomson Medicine Co., Calais.

Gould & Whipple, Portland.

MARYLAND.

Emerson Drug Co., 311 W. Fayette street, Baltimore.

A. D. Wilson, 1227 W. Baltimore street, Baltimore.

Nelaton Remedy Co., 11 E. German street, Baltimore.

Chas. A. Vogeler Co., 300 W. Lombard, Baltimore.

Victor Remedy Co., Frederick.

Winkelmann-Brown Drug Co., Baltimore.

MASSACHUSETTS.

Lydia E. Pinkham Medical Co., Lynn.

J. C. Ayer & Co., Lowell.

Chas. L. Head & Co., Lowell.

Noveltie Plaster Works, Tontyville.

Dr. F. E. & J. A. Greene, Boston.

Putter Drug and Chemical Co., Boston.

C. L. Graves & Son, Boston.

E. C. Dowdry Co., Boston.

MICHIGAN.

Pepe's Medical Co., Charlotte.

Postum Cereal Co., Battle Creek.

Couley Medical Co., Detroit.

The Sprague Publishing Co., Detroit.

Dr. Goldberg, 291 Woodward avenue, Detroit.

Mrs. Kennedy & Kergan, 148 Shelby street, Detroit.

Hayes & Co., 24 Gratiot avenue, Detroit.

Dr. A. B. Spanier & Co., Elizabeth and Woodward avenue, Detroit.

Williams, Davis, Brooks & Co., 26 Congress street, Detroit.

J. D. Bean & Co., Edwardsburg.

Stuart Co., Marshall.

Far Harpe Pattern Co., Grand Rapids.

I. H. Ford Co., Wyandotte.

MINNESOTA.

Pittsburgh-Washburn Flour Mills Co., Minneapolis.

Korden Manufacturing Co., Minneapolis.

MISSOURI.

Miller Drug Co., St. Louis.

Ashkenas-Bush Brewing Association, St. Louis.

Liggett & Myers Tobacco Co., St. Louis.

MONTANA.

Newbro Drug Co., Butte.

NEBRASKA.

Curative Remedy Co., Lincoln.

NEW JERSEY.

Geo. G. Green, Woodbury.

NEW YORK.

J. W. Brant Co., Albany.

Dr. Kilmer & Co., Binghamton.

Garfield Tea Co., 11 Sterling Place, Brooklyn.

W. H. Cemstock, Morristown.

Gerhard Menken Chemical Co., Buffalo.

Hutton Remedy Co., Buffalo.

NEVADA.

None.

NEW YORK.

Dodd's Medical Co., 658 Ellicott Square, Buffalo.

Foster, Milburn & Co., 253 Michigan street, Buffalo.

Dr. R. V. Pierce, 633 Main street, Buffalo.

R. T. Booth Co., Ithaca.

Dr. D. Kennedy Corporation, Kingston.

Genesee Pure Food Co., Leroy.

Allen Ohmstead, Leroy.

S. C. Wells & Co., Leroy.

Frank D. Reddish, Leroy.

Bright's Chemical Co., Little Falls.

American Tobacco Co., 111 Fifth avenue, New York City.

B. T. Babbitt, 82 Washington street, New York City.

Delgate & Co., 55 John street, New York City.

F. E. & J. A. Greene, 25 W. Fourteenth street, New York City.

Frederick Boyer, 36 Maiden Lane, New York City.

Humphrey's Homeopathic Medicine Co., 113 William street, New York City.

Geo. W. Minro, 23 Vanderwater street, New York City.

Pold's Extract Co., 76 Fifth avenue, New York City.

Abbey Effervescent Salt Co., New York.

Dr. Radway & Co., New York City.

Sole & Co., New York City.

Tarrant & Co., New York City.

Health Food Co., New York City.

New York Condensed Milk Co., New York City.

Sam W. Hoke, New York City.

J. L. Prescott & Co., 90 West Broadway, New York City.

Jas. Pyle & Son, 436 Greenwich street, New York City.

Scott & Browne, corner Pearl and Rose streets, New York City.

Seville Packing Co., 77 Hudson street, New York City.

Tarrant & Co., 100 Warren street, New York City.

Dr. Louis Weigert Co., 136 Liberty street, New York City.

The Velvet Silver Soap Co., 31 Nostrand avenue, Brooklyn.

Franklin Manufacturing Co., 191 Burr street, Rochester.

Dr. Williams' Medical Co., Schenectady.

A. N. Wright & Co., Syracuse.

Merrill-South Co., Syracuse.

Dr. B. J. Kay, Saratoga Springs.

OHIO.

R. Pretzinger & Co., Dayton.

Brs. Hess & Clark, Ashland.

Dr. W. S. Birckhart, 121 E. Seventh

THE BILLBOARD

THE BILLBOARD.

Published Weekly at

27 East Eighth Street, Cincinnati, Ohio, U. S. A.

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To the editorial or business departments to

THE BILLBOARD PUBLISHING CO.

Subscription, \$1.00 a year, 6 mos., \$2.00; 3 mos.,

\$1.00, in advance.

ADVERTISING RATES

Advertisements will be published at the uniform rate of ten cents per agate line; no discount for time or space. Copy for advertisements must reach us before noon on Saturday previous to week of issue. Our terms are cash.

The Billboard is sold in London at Low's Exchange, 59 Charing Cross, and at American Advertising Newspaper Agency, Trajan Building, Northumberland Ave., W.C. In Paris, at Biennais, 37 avenue de l'Opera. The trade supplied by the American News Co. and its branches. Remittance should be made by post office or express money order, or registered letter addressed and made payable to The Billboard Pub. Co.

The editor cannot undertake to return unsolicited manuscripts; correspondents should keep copy.

When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.

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Saturday, May 26, 1900.

GANG RULE.

Everyone interested in the out-door methods of advertising—and this list includes advertisers, solicitors, bill-posters, sign-painters, distributors, theatrical managers, showmen, and all other promoters and representatives in publicity and amusement circles—is aware of the fact that the organization, known as the Associated Bill Posters, is dominated by a little clique composed of scarcely more than half a dozen men whose headquarters are located in New York City. These men, it is claimed, are simply plotters inspired with the greed of vultures, whose evident aim is to wax rapidly fat on their wily scheming. Their orders are sent forth to inferior members in the form of commands or edicts and must be obeyed, without question or murmur, by the promptitude and precision of trained men-at-arms. They hold the highest official positions by virtue of appointment, only one or two being elected by voice of the majority. They have been in power several years and no Russian czar, Persian satrap, or Philippine governor-general, under American supremacy, ever ruled with such a rod of iron.

* * *

OUR POSITION.

Last year at the regular annual meeting of the organization, held in Chicago, a general feeling of dissatisfaction manifested itself among the rank and file members, which gradually developed into a well-organized attempt to dethrone the gangsters. But this movement was doomed to failure in the end, owing to the lack of proper leadership, coupled with the white-livered weakness of the member from Chicago. This particular member, in deference to the fact that he was the representative of the largest Western city, was chosen by the "insurgents" as their candidate for the presidency, which practically eliminated his election and, the defeat of the clique. Just before the time for voting arrived, however, he was taken into a side-room by the Eastern gangsters, and in the presence of his two lieutenants—one from Pennsylvania

and the other from Kentucky—was duly informed that he must withdraw from the race, otherwise the gang threatened to throw their full strength and whole support to his opponent in the local bill posting fight that was going on at that time. This threat actually blanched the features of the traitor, and he helplessly condescended to their wishes. Had he stood pat, asserted his manhood, and defied them, he would have won a great victory not only for the organization and himself, but in his local contest as well. But his vacillation lifted the gangsters into power once more, and lowered himself to that undesirable condition which in the lingo of the street would be dubbed a "dead 'un."

* * *

Another attempt will be made this year to defeat the gangsters at the Atlantic City convention, but whether these efforts will be more successful than those of last year cannot be foretold. Recent reports from New York indicate that those most angust and brainy rulers are now perfectly indifferent to any opposition or demonstration that may be made against their methods, in as much as they feel that they have feathered themselves securely in a nest by exploiting the alleged Protective company, the success of which, they assert, will place them in a more powerful and important position than the old association could ever have done. This, of course, means, translated into plain fact, that the new scheme was evolved for the purpose of nullifying the possibility of majority rule, by giving a quietus to the association which has been in existence so many years.

But the Protective company has not proved such a howling success as yet, and the Associated Bill Posters' organization, therefore, is not prepared to receive its death-blow. Judging from the decided feeling that exists in the West, and to which expression is freely given, the eventual upshot of the whole affair will very likely be a split between the East and the West, resulting in two separate and distinct organizations, linked by affiliation only.

* * *

Independence is the keynote of "The Billboard's" policy, but in asserting this manly quality we aim to be fair-minded and broad-gauged enough to conserve the interests of all our readers. An opinion prevails in some quarters that we are opposed to organization and openly hostile to the members of the Associated Bill Posters in particular. This notion was engendered, fostered and disseminated by the action of a few unthinking and not overzealous men who pose as the pillars and foundation stones of the organization. That it is false—and ludicrously so it is hardly worth while asserting. But we are opposed, we frankly admit, to the domineering gang, who essay to rule by threats and fear and who endeavor to commandeer the whole fraternity like a herd of sheep.

When "The Billboard" was the official organ of the association the gang tried to shape the policy, it was deemed advisable to be pursued by dictating the class of advertising that should be admitted to its columns as

well as the nature of the news to be printed. These are two very essential points, which no well-balanced editor or proprietor should yield to any outside authority. "The Billboard" today still occupies the same resolute position it took at the beginning; i. e., it cannot be brow beaten into a mere vehicle of unreadable rubbish or subsidized into a mirror of self-adulation. Any advertising from a reliable source will be accepted, so long as it conforms to the regulations of the postal authorities, and any news that is fresh, lively and interesting will be served to our readers, regardless of social sentiments or business benefits.

They Say—

That a paragraph is more potent than a page.

That discord is once more rife in the little narrow circle of the gangsters.

That a ship without a rudder is in just as helpless and pitiful a plight as a journal without an editor.

That some people seem to get all their pleasure out of life trying to make other folks miserable.

That Lou Scott, of St. Paul, intends to be present at the Atlantic City meeting, and will very likely expound a few things not down on the gangsters' slate.

That many of the boys are wondering what Will Tirrell intends to do. Everybody admits that he's too good a man to quit the business. Will he join the Iryans? No, he goes to Foster.

That the cry has gone forth: "Smash the trust." The gangsters have evidently made an irreparable blunder. Will they surrender to the wishes of the majority or will they continue to rule and ruin?

That Campbell would have a difficult time convincing many of his bill posting associates that he was not at some time or in some way connected with Chas. H. Hood's defunct Chicago enterprise.

That the gangsters are going to employ the same old bulldozing, wheeling and brown-baiting tactics at Atlantic City. Is there any prominent bill poster with verve enough to throw down the gauntlet?

That H. Gaylord Wilshire, of Los Angeles, is a strong, convincing and popular public speaker. His latest address was delivered on May 13 before the Socialists of Los Angeles in behalf of a new city charter.

That R. J. Gunning's efforts in the East are being attended by most gratifying results in the way of large-sized contracts. It is expected that he will have to employ an attendant to carry them back to Chicago.

That official instructions have been forwarded to Sam. Robison not to spring the same badges on the Atlantic City gathering that he did three years ago. A different kind of trust is incubating now, Sam., which you haven't signed yet.

That Bum Chapman has purchased a very modish and up-to-date shirt, with a starched front and a high stiff collar, and that the much-honored and characteristic frilled bosom will be abandoned at Atlantic City. Is Bum Dot responsible for this?

That Charlie Bernard's excellent photograph on the front page of our last issue was a great surprise to many of the boys, and caused considerable comment. "Hello Charlie wears a beard now, b gum," was the echo that came from many quarters.

That J. A. England, the good-natured heavy-weight bill poster, of Zanesville, O., was tendered the office of secretary of the State association at the recent Xmas meeting, but thankfully declined the honor, owing to the pressure of duties that fully occupied his time at home.

That the Rocky Mountain Association secured the services of an exceptionally well-qualified man for the position of secretary when they elected Bob. Anderson, of Salt Lake City, to that busy post. Don't let the gang dope you, Babes, at the Atlantic City convention.

That Mike Breslauer is having a rather surprising time of it between the styles of the Eastern gangsters' mandates and the Charbagis of instructions from Chicago. Mike should remember that every well-regulated, non-elected director of an organization places himself in a position to be bossed.

That the Eastern clique—that little charmed circle of afraid-of-each-other—sent out repeated instructions and did all in its power to prevent "The Billboard" from publishing the proceedings of the various St. conventions. But as we make it a point to get all the news, we have covered them just the same, weeks in advance of any of your hibby organs. Although the gang may boycott us on advertising, we will get the news, in spite of trusts, combines and schemers.

That the latest surprise is the report of a proposed combination of all the large outdoor advertisers for mutual protection against the New York gangsters' half-formed bill post-

ing trust. It is further reported that if the gangsters should happen to whip enough bill posters into line in order to make an apparently successful bluff, the big advertisers will immediately institute plans to establish opposition plants in all the large cities of America. Greed and selfishness always feed upon their own entrails in the end.

That George Oting, of Newport, Ky., has built up as fine a line of local commercial customers as any bill poster in America in a town of about 50,000 population. Among his local customers can be found two wall paper firms, carrying 28-sheet stands; two tailors with 8 and 3-sheets, two shoe stores, with 8-sheets; two furniture houses, with 8-sheets and smaller work, and one bicycle firm, with a 3-sheet. All of this work is from the press of the Donaldson Litho. Co. and all of these showings are for three months or more.

That Cincinnati leads the world in three distinct lines, at least. They are in the printing of posters, labels and playing cards. The poster work done can not be praised too highly. It is the largest and finest business of the kind in the world, and that these may not appear to be unwarranted claims, it is needed but to tell the facts that Cincinnati has practically all of the printing of posters to do for all the circuses of the country and at least 75 per cent of the theatrical work. This city is a pioneer in the business. The first circus bill of all modern size was set by the late A. G. Russell by hand, and from the early and simple beginning the business has grown to its present enormous proportions, and has earned its reputation as the first city in the world in this branch.

That the tables showing the estimates of the cost of printing and posting to cover any city or section of the country, or of the entire United States, for that matter, which appeared on the front page of "The Weekly Billboard" of May 12, has made a big hit with all the large advertisers and bill posters of the country. We are to receipt of scores of the most flattering and complimentary letters in regard to the subject. Harvey Link, of the American Bill Posting Company, of Brooklyn, writes: "I can not see how that table of estimates of printing and posting which you published in your last issue, could be improved upon, and it is bound to be of great service to the whole fraternity. It is clear, concise and strictly up-to-date, and is a splendid sample of the kind of trade journalism that I admire." One of the largest cereal companies in America briefly wrote, "This is what we have been looking for for years."

Levyn's Letter.

To Editor of "The Billboard."

Dear Sir—The John Chapman Company are the bill posters of Cincinnati. Population of the city, 450,000; with the outlying districts, 100,000 more. Besides this city, Chapman posts in fifty-two other towns tributary to Cincinnati, whose populations are from 300 to 3,000. "Hummer" tells me he posts for nine theaters and four summer resorts—a good showing what I mean by a "good showing" is a thorough posting without a waste of paper, on first-class locations—300 8-sheets, 200 24-sheets and 2,000 1-sheets. This firm has distributed about 400,000 pieces of advertising matter since the 1st of January, this year.

The John Chapman Company first started in business in 1855, and has done business under this name ever since.

The head of this firm is the old "standby," familiarly known as "Hum," whose greatest personal peculiarity is his shirt collar, which "Hum" uses as a trade-mark. Chapman, with his 40,000 feet of boardings to look after, is a busy fellow, and could give me only a few moments of his precious time, yet I managed to squeeze out of him the information that he had 8,000 feet of bulletin boards Royal Baking Powder has 1,000 feet; Coca Cola, 250; Tallawanda Water, 118; Sorosis Shoe, 300, besides Fleischmann's Distillery, Steinway Piano, and a lot of local work to fill in the rest. I was greatly surprised to learn that they sold \$3,000 worth of paste in a year, which speaks well for this firm. I am continually telling the bill posters that they do not pay enough attention to their paste. I don't see why all bill posters do not monopolize the trade for paste in their cities.

COVINGTON, KY.

The bill posters of this city are O. P. Fairchild & Co., Population, 50,000. A good showing consists of 100 8-sheets, 75 24-sheets, and 1,500 1-sheets.

This firm was established in 1865, and those bill posters who have the honor of knowing Mr. Fairchild personally need no further introduction. In looking over the boards, I find that the outside man is a painstaking fellow, all boards look neat and clean.

I also noted the amount of local work up, and as only few poster salesmen come this way, it speaks well for this firm's business.

NEWPORT, KY.

Population, 35,000. The boards are owned by H. D. Oting & Son, and consist of 8,000 feet. Oting tells me he can put up comfortably 75 8-sheets, 25 24-sheets and 300 3-sheets.

The dealers of Cincinnati post in this town and Covington. Again I see the local merchants come to the front, and this is the amount of live paper up now: E. Dine, 50 8-sheets; Marx Bros., 50 8-sheets, 500 1-sheets, 1,000 half-sheets, Dumm Hatch, 25 8-sheets; Emerson Shoe, 10 8-sheets; Walton Brow, 5 24-sheets, 500 1-sheets.

And the present time is out-of-season for local merchants.

Say, my friends! let's see if we can't sell some paper this fall. ours truly,

M. L. LEVYNE.

Cent Shows.

S. H. Barrett is Dead.

S. H. Barrett, the general agent of the Forepaugh-Sells Shows, died at the English Hotel in Boston, Mass., at 1 a.m. Wednesday, May 16. His death was due to exhaustion, following a long siege of typhoid pneumonia. His wife and her brother, Mr. Peter Sells, were with him when he died, and did everything possible to alleviate and soothe him in his last hours.

He had been very ill for weeks, but for all that the announcement of his death came as a great shock. He was widely known and universally esteemed. From all over America came hundreds of letters and telegrams of sympathy and condolence. He leaves a wife, the sister of Messrs. Peter and Lewis Sells, and two children, Lewis Sells Barrett, aged 21 years, and Sheldon, aged 14 years.

He was fifty-five years old when he died, and was a member of Magnolia Lodge of Masons, and Mt. Vernon Commandery Knights Templar. The members of the commandery conducted the funeral exercises in a very simple manner, but a very quiet service. Burial upon the corgies on the way to Cemetery Hill, the interment took place during a driving downpour.

The flowers were many and beautiful. They were laid one piece from the show and the advance force. Moses Sells and Sallie also sent appropriate posies. Mr. Geo. Beaman sent a very handsome piece, and did all the arrangements, which were in charge of Mr. and Mrs. J. G. Fife, Mrs. Adeline Louis E. Coker and J. P. Evans.

Among those who attended the funeral were J. P. Evans, Fred Beckman, R. C. Campbell, L. S. Sells, George Suydam, George W. Morgan, W. H. Thompson, George Clegg, N. H. McLean, Mr. Anderson, Frank Clegg, and several members of the advance force of the Buffalo Bill Show.

Mr. J. P. Evans and his mother and daughter came of a carriage with Mr. Lewis Sells, Mr. Lewis Sells could not leave the show, but sent a large bouquet of flowers.

S. H. Barrett was born in Albany, N. Y., and went to Cleveland, Ohio, as a young man, and was the first conductor on the flat street cars in that city. He rose to the position of treasurer of the company.

He married in 1866. Entered the employ of Sells Bros. in 1881 and has been with them ever since.

He managed the Barrett Shows for two years, and the interim.

Raw and Rocky.

Such is the verdict passed by the people of Newport News and Petersburg, Va., on a new show that is masquerading under the name of Primo's and Bockstader's minstrels. What connection those two versatile gentlemen have with the show is not known, but justice to them it can be stated that they are not present with the show.

The show closed a week at Newport News April 28, and the treatment accorded the good citizens of that city has just come to light. Both performances April 28 were well attended, particularly the one in the evening, and the entertainment was not bad, but at the evening performance a contemptuous trick was resorted to. In spite of the fact that every reserved seat in the tent had been sold for hours, the agents were selling reserved seats as though they had a million of them to spare. Nearly all the people thus imposed upon, rather than make trouble, stood the less and saw the show the best way they could, but some demanded their money back, and insult was added to injury through the agents' ill-mannered behavior to those who dared to make a protest.

At Petersburg a similar impression of dissatisfaction seems to have been left by the show. We quote the following, which explains itself, from the Petersburg Progress of May 4:

"Hamlet, with the melancholy Dane left out, would be something like the untrained performance given last night by the alleged Primo's and Bockstader minstrel organization. Primo's is in New York, and Bockstader only arrived in the city last evening, not to appear in the performance, but evidently to look after the box receipts. The performance, which was given under a tent, had little in it to recommend it to public patronage."

The Wallace Shows.

The Wallace Shows seem to be making a good impression wherever they go, and leaving friends behind them. Letters are often received from enthusiastic people who have attended the shows; and, in fact, if it keeps up, W. E. Franklin swears that the Post-office Department will have to run a special mail car behind the circus to take in Wallace testimonials. One of the latest letters received is from H. S. Grimes, of Portsmouth, O., and Mr. Wallace and Mr. Franklin, both bubbling over with smiles, are taking turns reading of

their merriments work. The letter speaks for itself and the Wallace Shows:

"Portsmouth, O., May 7, 1900.

"Mr. B. E. W. Wallace, Merettie, O.
"My Dear Sir—I had the pleasure of attending your excellent circus last night, and I can not refrain from expressing to you the gratification that I derived from witnessing the entertainment. I am one who believes in giving credit to merit one performance's of all character, and I must say that there wasn't a feature in your show that was above the average, and I want to congratulate you and your family upon the excellent characters surrounding your show and the courteous treatment shown by your attendants. And again it was devoid of that usual and unnecessary hurried which generally follows a circus. In fact, it was clear that you are clean, I presume, so far as any one can tell. Good-bye."

I have taken pains to make inquiries regarding the general feelings as to your attractions, and I find that you are the sensations of every person that was at the performance in stating that it was the cleanest and best circus that we have ever had in Portsmouth, and I assure you, readers, in a much pleasure to write you this as I feel that in this town, with such as you have done, should have the encouragement of all persons interested in amusements. Your very truly,

"H. S. GRIMES."

Sells' Divorce Case.

BOSTON, O., May 18.—(Special)—The Sells divorce case was called to hearing yesterday. The general trial of the docket took place. This is the first day for some weeks that the case has been called. On Friday it was adjourned and that time it bifurcated the cases which were called to-day. The prospects are that the case will not now be tried before next fall. The motion for temporary custody has not yet been passed on, and before the case can come to trial it will have to be disposed of. Their counsel for Mrs. S. H. Sells referred the other side that they propose to take depositions at two or three places. It cannot be learned that they have been taking these depositions as yet. Mr. Peter Sells is looking much better than he did for some time past. He grows more and more considerate from day to day. The funeral of S. H. Barrett took place to-day, and was largely attended. The survivors and adherents of cordiality were rejoiced. The deacons were many and beautiful. Mt. Vernon Commandery Knights Templars and the entire First Regiment Band attended. The services were very impressive, albeit marred by rain.

Strange Reunion.

Wakash, Ind., May 18.—(Special)—There was a strange meeting between Mrs. Will Starken and her brother John Wissenger, at Legansport, yesterday, after an absence by the latter of fourteen years, during which time he was incurred as dead. In 1886 Wissenger was employed in a Legansport factory. One day he mysteriously disappeared, and after numerous and unsuccessful attempts on the part of his relatives to obtain news of him, he was given up as a suicide or the victim of an accident. Yesterday while Mrs. Starken was standing on the street at Legansport viewing the parade of Labor Day she was astonished to see her brother John seated on a wagon and driving four gray horses. She could with difficulty restrain herself, but later attempted to catch his eye. Falling in this, she hastened to the circus grounds in the afternoon and found Wissenger, who was equally astounded at seeing her. He admitted that he was the real John, and with some persuasion Mrs. Starken induced him to quit the circus. He will remain in Legansport.

Crowd to See Barnum & Bailey.

Berlin, May 18.—(Special)—An enormous crowd gathered to-day to see the parade of Barnum & Bailey's circus, which assumes something of an international interest, in view of the comments which the press is making upon it. The children had a holiday, coming to the line of parade accompanied by their teachers. Such a sight never was seen in the streets of Berlin before, but, with all they had to see, the children were disappointed in that the municipal authorities would not permit the showmen to walk the elephants through the streets. The Kreuz Zeitung's comment on the parade is the least friendly to American enterprise of all that have appeared. The show, it remarks, as expected, was a manifestation of the loud style of American advertising. None of the papers, strange to say, seem to find anything diverting in the music of the steam calliope.

Miss Clemons and Col. Cody.

New York, May 18.—Justice Andrews, in the Supreme Court, has vacated an order obtained by Clifford Leigh for the examination before trial of Catherine Clemons, now Mrs. Howard Gould, in a suit brought by Leigh against her and William F. Cody to recover \$1,000 salary alleged to be due.

In his opinion Justice Andrews says: "The fact that the defendant spends a great deal of her time outside of the State of New York does not show, or tend to show, that her attendance at the time of the trial can not be secured."

Gossip.

Send us your route.

Thus, S. Mills was in Cincinnati May 13. S. S. Thompson is agent of the E. F. Davis Shows.

Loren Bros. showed in Milan, Mich., May 13.

E. Haag's Shows are in Northern Texas, and doing well.

Harmann & Willis' Shows open at Wheeling, W. Va., June 2.

Chas. Cory is one of the most popular men about the Wallace Shows.

Ringling business in Boston was greatly hurt by the inclement weather.

J. P. Fagan and wife attended the funeral of S. H. Barrett at Columbus, O.

C. C. Wilson (Charlie) is very popular among the attaches of the Nickel Plate Shows.

Ringling Bros. were attacked at Springfield, Mass., for covering the paper of the Buffalo Bill Show.

Our ten-show department is a success, with a great big S. The demand from the newsstands has trebled.

Dan Robinson is not unduly tired, but the fare mention of Ringling or Wallace makes him tire a landspring.

Si Seinen was caught eating pork recently. He was allowed to go, after a severe reprimand by the judge, Geo. Blitstein.

J. P. Fagan is still suffering slightly from the effects of the grip, which settled in his rast ear, but he is improving fast.

Route should reach us not later than Monday noon. The forms close Tuesday noon and the paper comes on Wednesday noon.

The total number of tent shows now on the road and in town is 157. Up to this writing (May 19) we have not heard of a single failure.

Chris F. Buck, with List's Shows—your father wants to hear from you at once, with a route of show, so that he can write you.

Billy Sells is stealing John Ringling's stuff. Up to date he has appropriated the crown, Lind and John's method of tying his nose.

Mrs. El Franklin is trying with her husband. She finds the active bustle and change of scene a sovereign remedy for nervous prostration.

The ten small elephants, mention of whose arrival was made in last week's issue, were consigned to Farrell, the annual man, of New York.

Archie Royer is with Andrew Downies Shows in the capacity of manager. Royer will have two next-door companies on the road next season.

Mike Coyle has taken the place of the late S. H. Barrett ahead of the Forepaugh-Sells Shows, and a Mr. Silver has taken Mr. Coyle's place with the Buffalo Bill Show.

Gentry's business at Indianapolis was enormous. Even in spite of Friday's rain, he got the largest week the town has ever given him. Grandeur Coors was correspondingly happy.

The Big Four Railroad was anxiously inquiring for the whereabouts of the Sells-Gray Shows May 19. It seems that the show left the road without settling for some repair bills.

Mr. Peter Sells lost much sleep during the course of his three weeks' vigil at Mt. Barrett's bed-side, but, aside from this, his health is much improved. He will rest in Columbus for a week.

The circus department of "The Billboard" has made a pronounced hit. The American News Company has trebled its orders, and is increasing them every week. It will not be long before every newsstand in the country will have it on sale.

S. P. Dog & Pony Show opens its season at Frankfort, Ind., Aug. 15 (fair date). Maxwell writes that a second assignment of rascasses arrived May 16. He says that the cages are all done and that Wallace's painter is now at work on them.

The Fayette County (Pa.) Republician says of the Ringling Shows: "The Ringling Dogs, Monkeys and Circus was the biggest and best show ever in this town, and strictly clean and high-toned. No faking. If they come next year, they will need a bigger tent."

Harry Glick is out with a ten-night shows under canvas. He opened in Leekland, O., Monday, May 21, and expects to do well this year. He has just closed a prosperous season at the Grand Opera House, Cincinnati. Frank V. Dalton is in advance of Glick's new venture.

Norris & Rowe have added Major Mite to their concert, and he draws big. The seasons are improving daily. They showed in six inches of snow at Truckee, Cal., and at Reno, Nev., experienced their first blowing down. A canvasman's jaw was broken. He was sent to a San Francisco hospital.

A gang of grafters claiming to be agents of the Forepaugh-Sells Shows worked the merchants of Crawfordsville, Ind., and succeeded in raising considerable money in the way of commissions on contracts, advertising in program and cut-rates on tickets. The merchants have concluded to lose a little more money now, and have offered a substantial reward for the arrest of the gang.

The shipment of animals received by Doc Colvin at New York, mention of which was made in our last issue, was divided among the Zoo at Pittsburgh, Glen Island and Cincinnati. John Robinson got an antelope and Ringling Bros. couple of hay animals and a very fine tiger. Colvin was held up by the quarantine officers on a few animals. They were detained for fifteen days, but were subsequently released.

The Elks are running largely to circuses this season for their benefits. There is hard-

ly a medium-sized show on the road but what is considering one or more propositions from lodges. The Elks take a somewhat longer chance on the weather, but the big seating capacity of a canvas justifies the chance. All benefits of this character which have been held to date have, without exception, been highly successful and exceedingly profitable.

W. F. Crossley, manager of McIntyre & Heath's Comedians, was in "Billboard" earlier last week. Mr. Crossley stated that he is at liberty for the summer, and is open for a berth as agent, press agent or manager of a good show or circus. Mr. Crossley expressed himself as being much pleased with the weekly "Billboard," and predicted that it will grow, having its own unique and peculiar humor to fill. There is no paper like it in the country, was his expression. Mr. Crossley's address is Phillips House, Dayton, O.

W. H. Harris' Nickel Plate Show is, in many respects, one of the most popular organizations on the road. Not only does it give a most wonderful entertainment for the price, but it probably carries the biggest, best and longest parade that ever went on eight cars. This show has played two towns this season without a sheet of paper up, and turned people away at night in both instances. This sounds incredible, but it is a fact, and we vouch for it. Both towns were thoroughly programmed, and there was a fairly good window showing, but not a sheet of paper was on the boards, no space being available.

William Smith, the second of the famous vaudeville "Big Four" to die within a fortnight, passed away last week at a lodging house in New York. Only the week before, Tom Feasley, one of his mates, committed suicide. Smith was found dead in bed, death being due to apoplexy. For years the vaudeville world knew Smith, Feasley, John Martin and Daniel Waldron as the "Big Four," and they had played and were known all over the United States. Smith's sister is the wife of Adam Forepaugh. He leaves a wife, who is a vaudeville performer, and a daughter, who is Helene Smith on the stage. A letter from Mrs. Forepaugh came for Smith just after he was found dead.

Circus License Question.

Columbus, O., May 18.—(Special)—A representative of the Buffalo Bill Show called at the office of the city clerk Thursday and when asked to pay \$100, the regular amount for a license, objected strenuously, on the ground that the performance was not given under a tent, and he thought could therefore not be classed with the other shows.

Reactor Evans, to whom the matter was submitted, decided that the regular fee should be collected. This will make it necessary for them to pay the same license that Ringling Bros. pay, although it is understood that the Robinson Show got off for much less earlier in the month.

Routes.

BARNUM & BAILEY—Berlin, Germany, May 14 to 21.

FOREPAUGH-SELLS' SHOWS—Boston, Mass., May 21 to 26.

B. H. & H. SHOWS—Lena, Wis., May 23.

HARSH & WILLIS' SHOWS—Wheeling, W. Va., June 2 (opening).

JOHN ROBINSON'S SHOWS—Tipton, Ind., May 24; Rochester, Ind., May 25.

NEW ENGLAND CARNIVAL CO.—Parkersburg, W. Va., May 28 to June 2.

RHOIA ROYAL SHOWS—Wilkinsburg, Pa., May 23; East Liberty, Pa., May 24.

SPAUN'S RAILROAD SHOWS—Middleton, N. Y., May 21 to 25; Newburg, N. Y., May 28 to June 4.

BUFFALO BILL'S WILD WEST—Trenton, N. J., May 21; Newark, N. J., May 25; Paterson, N. J., May 26.

WELSH BROS.' SHOWS—Somerville, N. J., May 23; Bound Brook, N. J., May 24; Easton, N. J., May 25 and 26.

TAYLOR'S F. J. SHOWS—Tabor, Ia., May 23; Sidney, Ia., May 24; Tarkio, Mo., May 25; Rockport, Mo., May 26.

STEWART FAMILY'S SHOWS—Ohio City, O., May 23; Willshire, O., May 24; Rockford, O., May 25; Mendon, O., May 26.

NORRIS & ROWE'S SHOWS—Olympia, Wash., May 21; Tacoma, Wash., May 25 and 26; Seattle, Wash., May 29 to June 2.

DAVIS, EDWARD F. SHOWS—Toledo, O., May 23 to 26; Blissfield, Mich., May 28; Coldwater, Mich., May 29; Elkhart, Ind., May 30.

RINGLING BROS.' SHOWS—Wilkes-Barre, Pa., N. Y., May 21; Little Falls, N. Y., May 25; Geneva, N. Y., May 26; Buffalo, N. Y., May 28; Glens Falls, N. Y., May 29; Rutland, Vt., May 30.

WALLACE'S SHOWS—Wilkes-Barre, Pa., May 21; Scranton, Pa., May 25; Pittston, Pa., May 26; Schenectady, N. Y., May 28; Glens Falls, N. Y., May 29; Utica, N. Y., May 30.

BUCKSKIN BILL'S WILD WEST—Mattoon, Ill., May 21; Paris, Ill., May 25; Danville, Ill., May 26; Champaign, Ill., May 28; Crawfordsville, Ind., May 29; Indianapolis, Ind., May 30.

PAWNEE BILL'S WILD WEST—Catasauqua, Pa., May 23; Bethlehem, Pa., May 24; Doylestown, Pa., May 25; Pottstown, Pa., May 26; Pottsville, Pa., May 28; Tamaqua, Pa., May 29; Ashland, Pa., May 30.

HARRIS' NICKEL PLATE SHOWS—Newport News, Va., May 23; Norfolk, Va., May 24; Portsmouth, Va., May 25; Petersburg, Va., May 26; Lynchburg, Va., May 28; South Boston, Va., May 29; Bedford, Va., May 30.



Alive to the Danger.

At last the Administration, State and national, has awakened to the danger which it has incurred through its persistent opposition to the Ohio Centennial Exposition project. The entire Northwest Territory of Ohio, Michigan, Indiana and other States, is up in arms, though it appears that not until very recently did the Administration become impressed with the fact that its tactics had started very serious trouble. Senator M. A. Hanna is said to have been the first to appreciate the real situation.

Governor Nash himself has fought the exposition from the very day he went into office, as related in "The Billboard" of May 1. The Nash contingent was afraid that Representative Griffen, who was at the head of the legislative feature of the exposition, would fix matters to suit himself and take the great Northwest away from the Administration, if he deemed it necessary. Then, too, the Centennial Commissioner was of Gov. Bushnell's appointing, and the Administration wanted the exposition to be in charge of its own board. For this reason it tried to reduce or kill the State appropriation in order to make the commissioners resign. All along the Administration has tried to hamper and hurt the project; now it is waking to the danger which its tactics have brought about.

It is doubtful now if the exposition will receive even the reduced appropriation of \$500,000 which was finally squeezed out of the legislature, for the money is now tied up in the Supreme Court upon a test case as to its availability for expenditure by the new Centennial Commission. Governor Nash is now an anxious man. He never intended the matter to go so far. He sees the threatened collapse of the Centennial, and is afraid. He sent a delegation of indignant Toledo citizens that an appeal must be made to Senator Hanna. Hanna was appealed to, and is coming to the rescue. He deeply regrets the dolorous controversy and will "see" the judges. Meanwhile, the Toledo delegation is happy, and the Administration is worried over the spirit of antagonism aroused against it because of its machinations and because petty gang politics were made to interfere with the great project.

Pointers for County Fairs.

To the Editor of "The Billboard":

Dear Sir—Can any of your many readers give pointers on strong attractions for the smaller class of fairs? Ample variety is available for the big concerns, but the smaller county exhibitions can not go to the necessary expense. Owing, no doubt, to your widely circulating journal, we are flooded with offers of attractions, but they all come too high. Few fairs held in country towns could pay more than \$50 to \$75 for their entertainment program, and so far as I can judge from the prepositions that reach me, very few companies can be gotten for that figure. The best drawing-card we ever had was two years ago, when we offered prizes to the public schools in the county for marching, drilling and calisthenic exercises.

I would prefer something more practically useful than ordinary attractions are in this part of the country—something more educational. Perhaps the fertile minds of "Billboard" readers may be able to offer some practical suggestions along the lines indicated.

What is the best means of advertising a county fair, the ordinary gate receipts of which are about \$600 and the prize money about \$1,500? What amount should be spent for purely advertising purposes? What amount for special amusements?

M. A. JAMES, Secretary.

Bowmanville, Ontario, Canada.

Scandal.

A good deal of interest has been stirred up, not only in Philadelphia, but all over the country, over the filing of a suit by Charles H. Dietz against the Philadelphia Commercial Museum to collect about \$1,200 that he alleges to be due to him on account of work that he undertook and carried out for the concern. This much seems to be very simple, but the suit carries with it some sensational allegations that make the rather prosaic filing of a suit for pay develop into a scandal that may yet be felt in the halls of Congress.

In his suit for back pay and personal expenses, Dietz alleges that the work that he did was of a nature that will bear fruit if investigated. He says that the Philadelphia Commercial Museum entered into an arrangement with the Sugar Trust by which the institution agreed to ascertain the amount of sugar that was sold in that city by all the sugar refineries, thus giving the trust a great deal of the most valuable information that could be got at in no other way, and that was a direct betrayal of confidence on the part of the museum in imparting.

The matter was worked up by George H. Frazier, the General Manager of the Franklin

Sugar Refining Company, the Philadelphia branch of the Sugar Trust.

The Philadelphia Commercial Museum is an institution that has for its object the gathering and dissemination of information regarding foreign trade for the benefit of American merchants and manufacturers. In addition to simple information, the concern has a collection of all kinds of manufactured articles of all countries, that American manufacturers may see what kind of product to turn out to suit just this country or that. In the words of Director Wilson, the "services rendered by the institution are those of pointing out foreign markets and showing the best way for invading them, indicating at the same time what the foreign competition is." It is charged that as in the case here cited, the institution is being made rather narrow and private, and that when the Sugar Trust asks for figures on the sugar business of Philadelphia that is somehow in the line of foreign markets. The institution has always aimed to be more than local. It has members of an advisory board in all large cities of the country. The institution has also secured not only appropriations from Philadelphia, but from the United States, and a bill is even now pending in Congress allowing the concern \$200,000 in addition to \$350,000 previously given.

The Cincinnati Fall Festival.

Manager Ziegler, of the Cincinnati Fall Festival, is hustling, as are all connected with the great enterprise. The amusement and attraction features of the festival are now being arranged, and in our advertising columns will be found a list of features and attractions desired. Chairman Charles A. Hinsch, of the finance committee, has completed his task of culling out from the roster of the Business Men's Club and the Chamber of Commerce a select list of men who will constitute the enlarged committee, and of these each will bind himself to secure not less than \$2,000 in guarantee form. Manager Ziegler has effected some splendid arrangements for disseminating information about the coming festival, securing the co-operation and interest of a number of allied union workers, and also evolving some new ideas in the management of the parades. The next regular meeting of the executive board occurs Friday evening, May 25, at the new quarters in the Gibson House. There remains but something like 100 working days in which to equip and put on this big picture pageantry, and to do it successfully will require the united effort of every committee and the most earnest and painstaking co-operation of every member of the association, as well as that of every public-spirited citizen of Cincinnati. The Cincinnati Commercial Tribune devoted one-half a page last Sunday to describing and illustrating a formal parade, such as is suggested for one of the features of the Festival.

Will Yank the Eagle's Tail.

Aurora, Ill., May 18.—(Special.)—The Fourth of July Committee of last year could not spend its money on account of the rain, and so adjourned, subject to the call of the chairman, Mayor Howard.

There is a good sum in the treasury toward another celebration, and it is not unlikely that there will soon be a call for another meeting of the committee to arrange for a celebration this year.

Mayor Howard says Aurora must have a celebration this year, and it will probably be on a more elaborate scale than the one intended for last Fourth.

Enormous Sums Invested.

A careful estimate reveals the fact that enormous sums have been invested by private speculators in the side shows organized for the double purpose of enriching their promoters and furnishing endless diversion to the countless throngs of amusement seekers who will come to Paris for the exposition. Just how many of these enterprises will be in operation during the coming summer it is impossible to say, but facts and figures have been obtainable to fifty-three of them, which show that the total capitalization amounted to \$10,865,600, and that the total stock value of the same is quoted to-day at \$13,192,600.

There will be monster Fourth of July celebration at Canton, O. President McKinley will be the feature.

E. T. Ziegler is director-general of the Cincinnati Fall Festival. He has offices in the Gibson House. All communications in regard to concessions and privileges should be directed to him. The festival will last ten days, and it will be quite the greatest thing that has ever happened in the way of festivals.

Fourth of July Celebrations.

Huntsville, Ala.; Leadville, Col.; Clinton, Ia.; Charleston, Ill.; Peru, Ill.; Colfax, Ill.; Rensselaer, Ill.; Moline, Ill.; Aurora, Ill.; Edwardsville, Ill.; Oregon, Ill.; Cairo, Ill.; Sterling, Ill.; Herkimer, Ind.; Vincennes, Ind.; Terre Haute, Ind.; Madison, Ind.; Indianapolis, Ind.; Perryville-Auhrum, Me.; Dover, Me.; Houlton, Me.; Owosso, Mich.; Rives Junction, Mich.; Worthington, Minn.; Blue Earth, Minn.; Rushford, Minn.; Butterfield, Minn.; Guildford Court House, N. C.; Schuylerville, N. Y.; Malone, N. Y.; Belfast, N. Y.; Slaterville, N. Y.; Pulaski, N. Y.; Lockport, N. Y.; Jamestown, O.; Canton, O.; Ripley, O.; Painsville, O.; Cambridge, O.; Greenville, O.; Upper Sandusky, O.; Johnsonburg, Pa.; Castilewood, S. D.; Augusta, Wis.; Monroe, Wis.; Darlington, Wis.; Wausau, Wis.; Galesville, Wis.; Eagle, Wis.

Doings.

News is news, and "The Billboard" contains it.

Sherman, Tex., will have a street fair the week of Aug. 6.

Stockton, Cal., is to have a street fair the third week in June.

Warren, O., will probably have a Fourth of July celebration this year.

Dexter, Ia., will hold a big street fair Sept. 25 to 27. A. H. Eastman is secretary.

The Illinois State Fair, at Springfield, this year, will add a carnival to its features.

The Maryland State Firemen's Association will hold a convention June 14, at Baltimore, Md.

The Richmond, Ky., Fair Company is thinking of holding a meeting the second week in July.

"The Billboard" is the only recognized authority on fairs, street fairs and expositions.

Bestock's business in Washington was reported as "fair only," on account of bad weather.

It is planned to hold an old-time county fair at San Jose, Cal., for the benefit of the Agricultural Society.

Hassan Ben Ali will give the Midway exhibition for the Elks at the Dallas Street Fair, May 28 to June 3.

Will, S. Heck, of Cincinnati, will have charge of all the amusement features at the Lexington, Ky., Fair this season.

The Napa, Cal., Agricultural Association will give a race meet and hold a pavilion exhibit during the week of July 9.

The Chicago Elks have made a contract with the Great Oriental Carnival Company for a street fair and carnival, to be held in August.

Kemp's Wild West and Hippodrome will be the feature of the West Kentucky Fair Circuit, which includes Madisonville, Greenup, and Princeton.

The Sacramento (Cal.) Street Fair came to an end May 5, after a very successful week. The funds raised will be used to promote the State Fair next fall.

The Danish Hospital Society, of Racine, Wis., will hold a street fair during the week of July 23. Peter B. Nelson is chairman of the general committee.

The Second Ohio Regiment, Uniform Rank, K. of P., of Cleveland, will conduct a carnival and military bazaar, June 4 to 14. Lieut. Col. James S. Cockett is chairman.

The Sandusky Lodge of Elks has in contemplation a carnival for the third week in June. Amusement features are being engaged, and complete plans are well under way.

The Elks Lodge, No. 125, will hold a carnival the week of May 28, in New York. Frank A. Robbins, of the Greater New York Carnival and Midway Company, is director-general.

The Winchester Elks have elected the following officers for the Fair Association: A. Renick, president; T. C. Robinson, vice president; John E. Beau, treasurer; W. H. Garner, secretary.

The Elks' Fair will be held on the south side of the city, for a period of three weeks. Mr. John G. Scorer will have the general direction of the enterprise, with offices at 119 LaSalle street.

They are talking of holding a street fair, carnival and Midway at Nicholasville, Ky., before long. Meetings of the Commercial Club have been held, and the matter will be pushed through.

The directors of the Sonoma-Marin (Cal.) District Fair Association are: J. H. Watles, of Healdsburg; Fred. A. Wickersham, of Petaluma; J. H. Prior, of Sausalito; T. P. Keegan, Frank Muther, W. J. Eardley and John P. Overton, of Santa Rosa.

Gen. H. V. Hoyntou has accepted an invitation to attend the annual Fourth of July celebration at Guilford Battlefield, Guilford Court House, N. C., and to deliver the address on that occasion. Gen. Joseph Wheeler has also been invited, and is expected to attend.

The following comprise the Blue Ribbon Fair Association Circuit, of Southwest Missouri: Holden, Mo., Aug. 7 to 10; Rich Hill, Mo., Aug. 14 to 17; Harrisonville, Mo., Aug. 21 to 24; Springfield, Mo., Aug. 28 to 31. W. A. Dennis, of Springfield, Mo., is the circuit secretary.

Geo. Bleistein is doing some wonderfully clever work for the Pan-American Exposition. No such preliminary advertising has been seen before. Every line of his stuff is interesting. It is always superbly illustrated, and that is why it is not only used, but eagerly sought after by publications.

Jamestown, O., proposes to have "a hot time" at that burgh on the Fourth of July, under the management of the Jr. O. P. A. M. Council No. 31, and the Cyclone Lodge K. of P., No. 548. Needless to say, it will be an hysterical and vociferous occasion if the Jamestowners do as they are wont to do.

Frank A. Robbins, manager of the Greater New York Carnival and Midway Company, will furnish the Oriental attractions for the Great Elks Fair and Carnival at Ormiston, N. J., the week of May 28. It will be a gala week, and promises to be one of the most successful of the Eastern street fairs.

The Valley Traction Company, of Bay City, Mich., is building a pavilion theater at Willow Beach, and will book their attractions in conjunction with Riverside Park, Saginaw, Mich., which opens June 10. Manager McCarthy has arrived in Saginaw, and is busy superintending the many new improvements.

That "The Billboard" is "a unique weekly, with a field of its own," is recognized by all.

Letters and notices to that effect are continually coming to the office of "The Billboard" or being recorded the paper by its friends. The following clipping, taken from the New York Dramatic News, is among the latest:

Dan Quinlan, director-general of the Elmira Street Fair and Exposition, has closed his season with Field's Minstrels and taken up the active work of the street fair. Mr. Quinlan is a man of great executive ability, and a very shrewd advertiser. Under his able management, the Elmira show is bound to prove a great success.

Frank T. Bostock is said to have lost \$20,000 on the Brooklyn Street Fair, and to be due to a refusal on the part of the Elks to cooperate with him. The amount is doubtless greatly exaggerated. At any rate, he paid all his bills with commendable promptness, thus proving, if he lost any great amount of money, that he had it to lose.

"The Billboard," a Cincinnati publication, issues a list of some 100 summer parks. All of these furnish vaudeville as part of their attractions, and as each and every park will have an average of seven acts a week, or say about twelve performers, it can readily be figured that the opening of the summer parks gives employment to about 5,000 vaudeville actors weekly."

The South Francisco Land and Improvement Company donated \$8,750 worth of land and agreed to sell fifteen acres more, to the San Francisco and San Mateo County Agricultural Association, providing the association would erect buildings on the land within two years. The proposition was accepted. The association will shortly give an exhibition, at which \$20,000 will be distributed in prizes.

C. H. Washburn, of Belle Plaine, Ia., secretary of the Belle Plaine Big Four District Fair, says that this will be one of the greatest fairs ever known in Iowa. His fair, at least, he writes, is going to spread itself. Large purses have been offered for the races, and the committee on privileges has prepared to "let her loose," and a great fair is expected. The Cedar Rapids carnival and race week follow the Belle Plaine fair.

A. C. Burton, manager of the New England Carnival Company, is one of the best hustlers in the business. He divides his time, half of it being in advance, and the remainder is put in tact with the show. It is a difficult and trying position, but he gets away with it.

Gaskill's fair business at Chattanooga was great. He showed to one hundred and twenty-one thousand, two hundred and twelve (\$21,212) paid admissions in the week.

Mr. W. F. Crossey, manager of McIntyre & Heath's Comedians, and formerly well known in connection with Ward and Voices, Russell Bros., Eugene O'Rourke, J. L. Sullivan, "The Electrician," McLaney's attractions, etc., has a new enterprise in the field. It is the latest cycling novelty, and is known as the "Crossey Cycle-Hurdle Trick." It promises to make a great hit among parks and summer resorts. A track on something of the same plan has recently been opened at the Paris Exposition, and has proved to be a money-maker.

The American Amusement Company, of Sycamore, Mich., is very busy looking its combinations at the various street and county fairs in Ohio, Indiana, Michigan and Illinois. The company reports almost enough time for two companies; one will open at Kokomo, Ind., July 24, the other in Ohio Aug. 1. The shows will travel in combination sleeping and dining cars, to carry twelve aerial and ground acts, one balloonist, and unformed marine band of twelve men, with each combination.

A great deal of correspondence with prospective fairs is had, which, if they materialize, will enable the show to put out another company.

The Niagara County Agricultural Society, at its meeting recently held at Lockport, N. Y., decided to have such a Fourth of July celebration this year as has never before been held in that county. Details have not yet been perfected, but it is proposed to have athletic games, horse races and all usual and unusual Independence Day doings. A committee, composed of Dr. Crowther, A. H. Ashford and J. Milton Woodward, was appointed to prepare a program that will eclipse all previous efforts. It is stated officially that there will be a big display of fireworks in the evening. The county fair this year will be held on September 19, 20, 21 and 22.

The dramatic order of Knights of Khorassan of Chicago will conduct a carnival and industrial exposition for a period of three weeks, beginning June 25. The old baseball grounds on the west side have been secured, and work on fences and booths will be begun about the 1st of June. The executive committee consists of Charles S. Hardy, president; Geo. F. Baker, secretary-treasurer; Thos. H. Cushing, Dr. James P. Way, and James L. Murray. John H. Heckman is general manager, H. L. Heckman business representative. The carnival features will be furnished by the Great Oriental Carnival Company. The executive headquarters of the Khorassan Fair is 119 LaSalle street, Chicago.

Lancaster Lodge of Elks.

Lancaster, O., May 17.—(Special.)—Lancaster Lodge, No. 507, H. P. O. E., with thirty-six members, was instituted to-day by Mr. Al. G. Field in the presence of 500 visiting Elks from Columbus, Zanesville, Washington C. H., Logan, Athens, Marietta, Wellington and other Southern Ohio towns. The city was handsomely decorated, and the visitors were highly entertained. The installation ceremonies took place at 4:30 p.m.

THE BILLBOARD

LIST OF FAIRS.

This list is revised and corrected weekly. Secretaries are urgently requested to send in their dates at the earliest possible moment after they are claimed, and to notify us promptly as to any change. Rosters and dates are published absolutely free of charge.

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CALIFORNIA.

FERNDALE, CAL.—Ferndale Fair Association, Sept. 4 to 8, 1900. E. B. Carr, Ferndale, Cal., pres.; W. H. Roberts, Ferndale, Cal., secy.

SACRAMENTO, CAL.—California State Agricultural Society, Sept. 3 to 15. A. B. Spriggs, San Francisco, Cal., pres.; Peter L. Shibley, Sacramento, Cal., secy.

WILMINGTON, CAL.—Agricultural Association, July 29 to Aug. 4, 1900.

COLORADO.

GLENWOOD, COL.—Farmers' Club District Fair, Sept. 19 to 22. C. B. Sewell, pres., Carbondale; C. D. Fuller, secy.; L. R. Wilcox, Basalt.

KANSAS CITY.

BRANFORD, CONN.—The Branford Agricultural and Horticultural Society, Sept. 18 to 29. E. Doolittle, pres.; J. P. Callahan, secy.; W. R. Foote, treas.

DANBURY, CONN.—Danbury Agricultural Society, Oct. 1 to 6, 1900. S. H. Rundall, pres.; J. W. Bacon, treas.; G. M. Rundall, secy.

HUNTINGTON, CONN.—Union Agricultural Society, Sept. 18 and 19. C. J. Wakeley, pres.; S. L. Palmer, Shelton, Conn., secy.

NANGATUCK, CONN.—Beacon Valley Grange Agricultural Society, Sept. 18 and 19. T. S. Truesdell, pres.; F. M. Cander, secy.; E. A. Hotchkiss, treas.

NEWTOWN, CONN.—The Newtown Agricultural Fair Company, Sept. 25 to 27, 1900. T. E. Platt, Redding Ildge, Conn., pres.; S. J. Hotsford, Newtown, Conn., vice pres.; H. G. Curtis, Sandy Hook, treas.; P. H. McCarthy, Newtown, Conn., secy.

NORWICH, CONN.—New London County Agricultural Society, Sept. 3 to 5. J. A. Bill, pres.; T. W. Yenington, secy.; C. W. Hill, secy.

GEORGIA.

ATLANTA, GA.—Southern Interstate Fair, Oct. 10 to 27. T. H. Martin.

ELSTON, GA.—Southwestern Fair Association, June 26 to 30. Dr. J. A. Butts, pres.; F. D. Atken, treas.; F. McBrown, secy.

ILLINOIS.

ALEDO, ILL.—Mercer County Agricultural Society, Sept. 18, 19, 20 and 21, 1900. G. W. Williams, Box 346, Aledo, Ill., secy.

ATLANTA, ILL.—Atlanta Union Fair, Sept. 4 to 7, 1900. Ed. Stubblefield, McLean, Ill., pres.; J. P. Illecrumous, Atlanta, Ill., secy.; W. B. Strand, Jr., Atlanta, Ill., secy.

AVON, ILL.—Avon Fair and Improvement Association, Sept. 4 to 7, 1900. G. W. Shinkel, Avon, Ill., pres.; E. C. Woods, Avon, Ill., secy.; Julian Churchill, Avon, Ill., secy.

BATAVIA, ILL.—Kane County Fair, Aug. 28 to 31, 1900. H. T. Hunter, secy.

BELVEDERE, ILL.—Boone County Agricultural Society, Sept. 4 to 7. John Hanauh, pres.; W. D. Swain, treas.; M. D. Perkins, secy.

BUSHNELL, ILL.—The Bushnell Fair Association, Aug. 28 to 31, 1900. C. C. Chain, Bushnell, Ill., pres.; James Cole, Bushnell, Ill., treas.; J. H. Johnson, Bushnell, Ill., secy.

CAMBRIDGE, ILL.—The Forty-third Annual Fair of the Henry County Agricultural Society, Aug. 20 to 24, 1900. L. J. Wilkinson, pres.; Theo. Beltenstera, secy.

CARMEL, ILL.—White County Agricultural Board, Sept. 4 to 8, 1900. Elvis Stinnett, Carmel, Ill., pres.; J. W. McHenry, Carmel, Ill., vice pres.; R. L. Organ, Carmel, Ill., secy.

CHAMPAIGN, ILL.—Champaign County Agricultural Board, Aug. 28 to 31, 1900. H. H. Harris, pres.; J. M. Clark, treas.; J. N. Beers, secy.

CLINTON, ILL.—DeWitt County Agricultural and Mechanical Association, Aug. 6 to 10. J. Fuller, pres.; Thos. Ewing, treas.; F. McCuddy, secy.

DELAWARE, ILL.—The Twenty-second Annual Fair of the Tazewell County Agricultural Board, Aug. 28 to 31, 1900. J. W. Crabb, pres.; J. O. Jones, secy.

ELMWOOD, ILL.—The Elmwood Fair Association, tenth annual fair, Aug. 21 to 24. M. R. Sturtevant, secy.

EL PASO, ILL.—The Twentieth Annual Fair, Woodford County Agricultural Board, Sept. 10 to 14. B. A. Childs, pres.; Geo. R. Curtiss, secy.

FAIRBURY, ILL.—Fairbury Union Agricultural Board, Sept. 3 to 7. R. E. Straight, pres.; A. D. Westerwell, secy.; L. B. Downing, treas.

FIREPORT, ILL.—Northern Illinois Agricultural Association, Sept. 11 to 14. J. E. Taggart, Ridott, Ill., pres.; W. H. Foll, Fireport, Ill., secy.

GALENA, ILL.—Joel Davison County Agricultural Society, Sept. 25 to 28, 1900. Wm. T. Holden, Galena, Ill., pres.; H. B. Chetlain, Galena, Ill., vice pres.; John J. Gray, Galena, Ill., treas.; Wm. Barner, Galena, Ill., secy.

GRIGGSVILLE, ILL.—Illinois Valley Fair Association, Aug. 7 to 10. C. M. Simmons, pres.; J. S. Feimley, treas.; J. F. Hatch, secy.

HOPPESTON, ILL.—Hoppeston District Agricultural Society, Twenty-fifth Annual Fair, Aug. 20 to 24. Dale Wallace, secy.

LA HARPE, ILL.—La Harpe Fair Association, Aug. 20 to 24, 1900. E. A. Wilcox, Durham, Ill., pres.; Geo. Coulson, La Harpe, Ill., vice pres.; John R. Roberts, La Harpe, Ill., secy.; C. H. Ingraham, La Harpe, Ill., treas.

LE ROY, ILL.—Le Roy Fair and Agricultural Association, Aug. 21 to 27, 1900. John Baremore, Dawnes, Ill., pres.; Ed. Laugdon, Le Roy, Ill., secy.

LIBERTYVILLE, ILL.—Lake County Agricultural Society, Sept. 11 to 14, 1900. Wm. E. Miller, Libertyville, Ill., pres.; E. W. Parkhurst, Libertyville, Ill., treas.; O. E. Churchill, Libertyville, Ill., secy.

MACOMB, ILL.—McConough Stock Agricultural Association, Aug. 13 to 17, 1900. W. O. Blaisdell, pres.; A. K. Lodge, vice pres.; Geo. Gadd, treas.; F. R. Kyle, secy.

MARION, ILL.—Williamson County Agricultural Association, Sept. 18 to 21. Joab Goodall, pres.; W. H. Bundy, secy.; C. M. Kern, treas.

MONTICELLO, ILL.—Platt County Agricultural Society, Aug. 13 to 17, 1900. Wm. H. Kratz, Monticello, Ill., pres.; C. V. Lodge, Monticello, Ill., vice pres.; C. A. Tatman, Monticello, Ill., treas., mgr. and secy.

MORRISON, ILL.—Fair, Sept. 4 to 7. A. R. Lewis, secy.

MT. CARROLL, ILL.—Carroll County Agricultural Board, Aug. 21 to 24. G. M. Wherritt, pres.; A. A. Foster, treas.; Geo. C. Kenyon, secy.

MT. STERLING, ILL.—Fair, Aug. 27 to 31. John H. Brings, secy.

MURPHYSHIRO, ILL.—Jackson County Fair Association, Sept. 25 to 28. P. H. Elsmayer, pres.; Willard Wall, treas.; J. J. Penny, secy.

QUINCY, ILL.—Baldwin Park Driving Association, July 17 to 20. T. S. Baldwin, mgr.

ROCKFORD, ILL.—Winnebago County Agricultural Society, Sept. 3 to 7, 1900. A. J. Lovejoy, Rosece, Ill., pres.; E. S. Bartholomew, Rockford, Ill., vice pres.; Chandler Stan, Rockford, Ill., treas.; J. P. Whitehead, Rockford, Ill., mgr. and secy.

RUSHVILLE, ILL.—Schuyler County Agricultural Association, Sept. 3 to 7, 1900. Chas. M. Doyle, Rushville, pres.; J. E. Thompson, Rushville, vice pres.; A. H. Clarke, Rushville, treas.; Jas. S. Cowen, Rushville, mgr.; Howard F. Dyson, Rushville, secy.

SAYBROOK, ILL.—McLean County Fair Association, Aug. 21 to 24, 1900. W. W. Dutlaw, Saybrook, Ill., pres.; John Bouchrean, Saybrook, Ill., vice pres.; C. P. Easterbrook, Saybrook, Ill., secy.; James Ruglers, Saybrook, Ill., treas.; Jas. McKumey, Saybrook, Ill., mgr.

SPRINGFIELD, ILL.—Illinois State Fair, Sept. 24 to 29, 1900. W. C. Garrard, secy.

SWANEETOWN, ILL.—Gallatin County Agricultural Board, Aug. 28 to Sept. 1, 1900. Charles Carroll, Swanetown, Ill., pres.; R. E. Lawler, Equality, Ill., vice pres.; John McKelligott, Swanetown, Ill., treas.; Martin Doherty, Swanetown, Ill., mgr.; Marsh Wischert, Swanetown, Ill., secy.

WARREN, ILL.—Union Agricultural Society, Sept. 4 to 7, 1900. W. L. Gale, secy.

WATSEKA, ILL.—Watseka Fair, Sept. 4 to 7, 1900. II. H. Holting, pres.; Thos. John, vice pres.; L. D. Watson, treas.

WATSON, ILL.—Effingham County Agricultural Board, Sept. 11 to 14, 1900. Wm. Voecker, Altamont, Ill., pres.; W. M. Abraham, Watson, Ill., treas.; L. P. Mantz, Elliottstown, Ill., secy.

WHEATON, ILL.—DuPage County Agricultural Society, Sept. 5 to 8, 1900. John Christie, Wheaton, Ill., pres.; Wm. W. Steven, Wheaton, Ill., treas.; N. E. Matter, Wheaton, Ill., secy.

WOODSTOCK, ILL.—McHenry County Fair, Aug. 28 to 31. M. Zimpleman, pres.; A. S. Wright, secy.

INDIANA.

ANDERSON, IND.—Madison County Fair, Sept. 4 to 8. T. B. Orr, pres.; C. K. McCullough, secy.

ANGOLA, IND.—Steuben County Fair, Oct. 9 to 12. Emmett A. Bratton, pres.; A. W. Goodale.

BAINBRIDGE, IND.—Putnam County Fair, Aug. 13 to 17. J. C. Bridges, pres.; A. R. Allison, secy.

BLOOMINGTON, IND.—Monroe County Fair, Sept. 12 to 15. Ben Kirby, pres.; Geo. P. Campbell, secy.

BOONVILLE, IND.—Warrick County Fair, Sept. 10 to 15. Clamor Pelzer, pres.; J. F. Richardson, secy.

BOSWELL, IND.—Benton County Fair, Aug. 27 to 31. Hiram Bright, pres.; W. H. McKnight, secy.

BOTRIPON, IND.—Bourbon Fair Association, Oct. 2 to 5, 1900. Robert Erwin, Bourbon, Ind., pres.; L. Johnson, Bourbon, Ind., treas.

BRIDGETON, IND.—Parke County Fair, Aug. 27 to 31. J. W. Adams, pres.; F. M. Miller, secy.

CHRISYNS, IND.—Spencer County Fair, Aug. 20 to 25. J. C. Ilaines, Lake, Ind., pres.; J. P. Chrisyng, Chrisyng, Ind., secy.; F. Jones, Pigeon, Ind., treas.

COLUMBUS, IND.—Bartholomew County Fair, Sept. 11 to 14. A. H. Reeves, pres.; Ed. Redman, Jr., secy.

CORYDON, IND.—Harrison County Agricultural Society, Aug. 27 to 31. J. W. McKinster, pres.; J. C. Sieg, treas.; E. S. Tuell, secy.

COVINGTON, IND.—Fountain County Fair, Aug. 21 to 24. Col. J. McMannomy, pres.; W. T. Ward, secy.

CRAWFORDSVILLE, IND.—Montgomery County Fair, Sept. 10 to 15. J. L. Davis, pres.; W. F. Hulett, secy.

CROWN POINT, IND.—Lake County Agricultural Society, Aug. 28 to 31. A. A. Bibler, secy.; Cross Point, Ind.

EAST ENTERPRISE, IND.—Switzerland and Ohio Counties Agricultural Society, Aug. 28 to 31. R. W. Galbreath, North, Ind., pres.; E. L. Turner, Bear Branch, treas.; J. R. Elder, Bear Branch, secy.



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ELWOOD, IND.—Elwood Driving Park and Fair Association, Aug. 21 to 24. N. J. Leisure, pres.; Frank E. DeHoritz, secy.; Jos. A. DeHoritz, treas.

EVANSVILLE, IND.—Tri-State Fair, Sept. 17 to 21. W. M. Akin, pres.; W. L. Swormstedt, treas.; R. L. Akin, secy.

FAIRMOUNT, IND.—Fairmount Fair, Aug. 6 to 10. Henry Davis, pres.; Wm. Lucas, secy.; J. B. Wright, treas.

FLORA, IND.—Flora Agricultural and Horticultural Association, Sept. 19 to 24, 1900. J. T. Gillam, pres.; Wm. K. Myer, treas.; Wm. W. Lesh, secy.

FRANCESVILLE, IND.—Francesville Street Fair Association, Oct. 2 to 5. E. D. Knotts, pres.; Guy D. Brewer, secy.; J. W. Burgett, treas.

FRANKFORT, IND.—Clinton County Fair, Aug. 27 to 31. J. C. Shanklin, pres.; Jos. Heavilon, secy.

FRANKLIN, IND.—Johnson County Agricultural, Horticultural and Park Association, Aug. 28 to Sept. 1. Wm. A. Bridges, Franklin, pres.; Wm. S. Young, secy.; Samuel Harris, treas.

GREENFIELD, IND.—Hancock County Agricultural Association, Aug. 14 to 17. Wm. A. Justice, Eden, Ind., pres.; Charles Downing, secy.; W. C. Barnard, treas.

HAGERSTOWN, IND.—Wayne County Fair Association, July 31 to Aug. 3. L. M. Pierce, pres.; L. S. Bowman, secy.; Knode Porter, treas.

HUNTINGBURG, IND.—The Fourteenth Annual Dubois County Fair, Sept. 10 to 15, 1900. H. C. Rother, secy.

INDIANAPOLIS, IND.—Indiana State Fair, Sept. 17 to 21, 1900. Aaron Jones, pres.; Chas. Downing, Indianapolis, Ind., secy.

KENDALLVILLE, IND.—Noble County Fair, Sept. 24 to 28. O. F. Johnston, pres.; G. P. Alexander, secy.

KENTLAND, IND.—Newton County Fair, Sept. 4 to 7. David Weldon, pres.; H. A. Strohm, secy.

LAFAYETTE, IND.—Tippecanoe County Fair, Sept. 3 to 7. Jas. Murdock, pres.; W. M. Blackstock, secy.

LA PORTE, IND.—La Porte County Agricultural Society, Sept. 11 to 14. J. Vene Dorland, La Porte, Ind., secy.

LAWRENCEBURG, IND.—Lawrenceburg Fair Association, Aug. 21 to 25. Wm. H. O'Brien, Lawrenceburg, Ind.; Victor Ohting, Lawrenceburg, Ind.; H. L. Nowlin, Gullford, Ind.

LERANON, IND.—Boone County Fair, Aug. 29 to 25. G. W. Campbell, pres.; Riley Hauser, secy.

LIBERTY, IND.—Union County Fair, Sept. 1. M. C. Keffer, pres.; H. F. McNahan, secy.

LOGANSPORT, IND.—Cass County Fair, July 31 to Aug. 2. J. A. Brown, pres.; J. T. Tomlinson, secy.

MADISON, IND.—Jefferson County Fair, Aug. 14 to 17. C. R. Johnson, pres.; C. R. Johnson, Jr., secy.

MARENGO, IND.—Crawford County Fair, Sept. 3 to 7. J. E. Feltzer, pres.; Sherman W. Stewart, secy.

MIDDLETON, IND.—Henry County Fair, July 24 to 28. A. S. Miller, pres.; F. A. Wischart, secy.

MUNCIE, IND.—Muncie, Ind., Fair, Aug. 14 to 17, 1900. Wm. H. Wood, Muncie, Ind., pres.; C. H. Anthony, Muncie, Ind., vice pres.; B. C. Bowman, Muncie, Ind., treas.; J. Claypool, Muncie, Ind., mgr.; M. S. Claypool, Muncie, Ind., secy.

NEW ALBANY, IND.—Floyd County Live Stock and Driving Association, Aug. 20 to 25. George W. Strack, pres.; Louis Strack, secy.; Edward Sloemer, treas.; Henry W. Fawcett, mgr.

NEW CARLISLE, IND.—St. Joseph County Agricultural Society, Sept. 19 to 21. L. C. Ebert, pres.; A. H. Compton, secy.

NEWCASTLE, IND.—Henry County Fair, Aug. 7 to 11. Robert A. Smith, pres.; W. L. Risk, secy.

NEW HARMONY, IND.—Perry County Agricultural Society, Aug. 22 to 25, 1900. Alfred Ribeyre, New Harmony, Ind., pres.; Henry Bailey, New Harmony, Ind., vice pres.; W. W. Rebb, New Harmony, Ind., treas.; Geo. C. Taylor, New Harmony, Ind., mgr.; Geo. C. Taylor, New Harmony, Ind., secy.

IOWA.

ALGONA, IA.—Kossuth County Agricultural Society, Sept. 25 to 28, 1900. C. A. Lewis, Algona, Ia., pres.; E. P. Keith, Algona, Ia., vice pres.; W. H. Balley, Algona, Ia., treas.; G. F. Peck, Algona, Ia., secy.

ATLANTIC, IA.—Agricultural Society of Cass County, Sept. 3 to 6, 1900. C. R. Hunt, Atlantic, Ia., pres.; J. B. James, Atlantic, Ia., vice pres.; S. Straight, Atlantic, Ia., secy.; F. H. Crombie, Atlantic, Ia., treas.

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EDUBON, IA.—Audubon County Agricultural Society. Sept. 18 to 21. G. W. Hoover, pres.; R. C. Spencer, secy.; H. W. Wilson, secy.

EDOCA, IA.—The Pottawattamie County Fair Association of Avoca, Ia., Sept. 11 to 14, 1900. G. D. Frederick, Avoca, Ia., pres.; F. J. Hetzel, Avoca, Ia., vice pres.; J. H. Lunks, Avoca, Ia., treas.; Board of Directors, mgrs.; Roscoe Bartow, Avoca, Ia., secy.

ELE PLAIN, IA.—Big Four District Association. Sept. 11 to 14, 1900. Sally Wermuth, Belle Plaine, Ia., pres.; L. I. Sweet, Belle Plaine, Ia., treas.; C. Washburn, Belle Plaine, Ia., secy.

EMMFIELD, IA.—Agricultural Society of Davis County. Sept. 11 to 14. D. O. Harris, pres.; J. C. Brownard, secy.; J. R. Sheaf, treas.

EMMETT, IA.—Hancock Agricultural Society. Sept. 11 to 13. John Hammill, secy.

ENROLL, IA.—Carroll Fair and Driving Park Association. Sept. 10 to 13. Wm. Rowbridge, pres.; Geo. Elzler, secy.; J. P. Hess, treas.

ENVERVILLE, IA.—Appanoose County Fair. Sept. 10 to 23. Fred K. M. Hicks, pres.; J. C. Ashby, treas.; H. A. Russell, secy.

ENTRAL, IA.—Wapsie Valley Fair Association. Sept. 11 to 14. X. N. Kemp, Marion, Ia., pres.; Fred McLeod, treas.; P. O. Clark, secy.

ERION, IOWA.—Wright County Agricultural Society. Sept. 10 to 21, 1900. W. C. Brown, Carlton, Iowa, secy.

INTON, IA.—Clinton District Fair. Sept. 11 to 14, 1900. Hon. G. D. McDaniel, pres.; D. May, treas.; C. L. Root, secy.

LUMBU'S JUNCTION, IA.—Columbus District Fair Association. Aug. 28 to 31. O. Wilcox, pres.; R. S. Johnosou, secy.

RNING, IA.—The Adams County Fair. Sept. 10 to 13. C. F. Andrews, pres.; J. M. de Vore, secy.

ESCO, IA.—Howard County Agricultural Society. Sept. 4 to 7, 1900. James McArthur, Cresco, Ia., pres.; G. R. Story, Cresco, Ia., treas.; Jas. McArthur, Cresco, Ia., mgr.; A. C. Campbell, Cresco, Ia., secy.

NBURY, IA.—Ivanbury Jockey Club. May 1 to June 1, 1900. J. H. Crilly, pres.; J. Conway, treas.; Dr. C. H. LeDuc, secy.

S MOINES, IA.—Iowa State Fair. Aug. 27 to 31. G. H. Van Houten, Des Moines, Ia., secy.

EWITT, IA.—Clinton County Agricultural Society Fair. Sept. 11 to 14, 1900. L. S. Washington, secy.

ENNELSON, IA.—Lee County Fair. Aug. 10 to 31. D. McCullough, pres.; E. P. Arnecht, secy.; B. T. Ketcham, treas.

NDON, IA.—Big Four Fair. Sept. 4, 5, 6 and 7, 1900. W. F. Reed, pres.; H. R. Baker, secy.

DOKA, IA.—Hardin County Agricultural Society. Sept. 4 to 7, 1900. Robert Smith, pres.; W. A. Doren, secy.; E. D. Robb, secy.

ANAKADAR, IA.—Elkadar Fair and Wach Association. Sept. 11 to 14, 1900. Joseph Spaulini, Elkader, Ia., pres.; P. J. Cain, Elkader, Ia., vice pres.; Chas. Johnson, Elkader, Ia., treas.; J. D. Brownson, Elkader, Ia., mgr. and secy.

METSBURG, IA.—Palo Alto County Fair. Sept. 12 to 14. H. C. Shadbold, pres.; J. C. O'Grennert, secy.; M. L. Brown, treas.

TERVILLE, IA.—Emmet County Agricultural Society. Oct. 2 to 5. J. J. Klopp, secy.

REREST CITY, IA.—Winnebago County Fair and Agricultural Society. Sept. 11 to 13, 1900. P. O. Kuto, pres.; J. A. Peters, secy.; Bill Secor, treas.

THEENFIELD, IA.—Adair County Fair Association. Sept. 16 to 28, 1900. G. F. Morris, pres.; D. Heaton, treas.; J. E. Brooke, docwcy.

HMBURG, IOWA.—Hamburg Harvest Home dredg. 7 to 10, 1900. M. F. Phillips, manager.

PRLSTEIN, IA.—Holstein Dist. Agricultural Society. Sept. 3 to 6. J. C. Kuchel, pres.; pol. Indorf, treas.; W. F. Hutton, secy.

AL PORTE CITY, IA.—La Porte City District Fair Association. Sept. 4 to 7. J. H. Husman, pres.; L. H. Camp, treas.; H. G. Conner, secy.

Y MARS, IA.—Plymouth County Fair. Sept. 10 to 7. G. A. Sammons, pres.; J. R. Shaffer, secy.; B. E. Hodgman, treas.

ANCHESTER, IA.—Delavan County Agricultural Society. Sept. 25 to 28, 1900. A. S. Tooton, Manchester, Ia., pres.; J. W. Reeder, Oneida, Ia., vice pres.; L. J. Gates, Manchester, Ia., treas.; E. J. Conger, Manchester, Ia., secy.

ATLETON, IA.—Maple Valley Fair Association. Sept. 4 to 6. E. Griffin, pres.; E. Quack, treas.; J. E. Jerome, secy.

ANTICELLO, IA.—Jones County Fair. Aug. 10 to 14, 1900. E. G. Hicks, pres.; Geo. Davison, vice pres.; O. R. Ricker, secy.; H. L. Negley, treas.

C. PLEASANT, IA.—Henry County Agricultural Association. Sept. 4 to 7. J. W. Palm, pres.; W. D. Worthington, treas.; N. H. Virden, secy.; J. D. Dugdale, privilage mgr.

EW HAMPTON, IA.—Chickasaw County Agricultural Society. Aug. 21 to 24. H. H. Bailey, pres.; Paul Brorby, secy.; W. L. further, treas.

EW SHARON, IA.—New Sharon Agricultural and Fair Association. Sept. 11 to 13, 1900. Adkisson, pres.; C. E. Wallace, secy.; G. Hammond, treas.

EWTON, IA.—Jasper County Agricultural Society. Sept. 10 to 13. H. D. Parsons, mngers.; C. Greibling, treas.; H. C. Korf, secy.

AFADEN, IA.—Boone County Agricultural Society. Sept. 11 to 14, 1900. F. M. Lorzenau, Antioch, Ia., pres.; Mc. P. Bass, Ogden, Ia., mngers.; G. R. Sucher, Ogden, Ia., treas.; H. G. Graves, Ogden, Ia., secy.

AGE, IA.—Mitchell County Agricultural Society. Sept. 5 to 7. Byron Leighton, mngers.; W. H. Gable, secy.; J. T. Sweeney, offrns.

EXCALOOSA, IA.—Mahaska County Fair Association. Sept. 4 to 7, 1900. D. A. Illinois, pres.; C. E. Lofland, treas.; C. E. Monroe, secy.

RHODES, IA.—Eden Dist. Agricultural Society. Sept. 18 to 20. W. A. Nichols, Water Co., pres.; W. N. Mason, Melbourne, treas.; H. M. Weeks, secy.

SAC CITY, IA.—Sac County Agricultural Association. Aug. 14 to 17. T. G. Keir, pres.; Edw. Breway, treas.; Frank E. Briggs, secy.

SHIENANDOAH, IOWA.—Agricultural Exhibit and Race Meeting. Aug. 14 to 17. Chas. A. Irich, pres.; C. F. Cross, secy.

STRAWBERRY POINT, IA.—Strawberry Point District Fair Association. Sept. 18 to 21. Ira L. Cole, pres.; H. W. Scofield, secy.; G. H. Scofield, treas.

SUTHERLAND, IA.—O'Brien County Agricultural Society. Sept. 5 to 7. W. S. Hitchings, pres.; J. B. Murphy, treas.; L. J. Price, secy.

TIPTON, IA.—Tipton Fair Association. Aug. 22 to 24, 1900. F. H. Milligan, Tipton, Ia., pres.; John T. Moffit, Tipton, Ia., vice pres.; L. J. Rowell, Tipton, Ia., treas.; H. Pratt, Tipton, Ia., secy.

TOLEDO, IA.—Tama County Fair. Sept. 23 to 28, 1900. W. J. Malin, pres.; A. G. Smith, secy.; H. G. Shanklin, treas.

VINTON, IA.—The Benton County Agricultural Association. Sept. 18 to 21, 1900. Watt Gaasch, pres.; J. B. F. Bunten, vice pres.; G. P. McMclroy, treas.; J. E. Marietta, secy.

WAPELLA, IA.—Louisa County Agricultural Society. Aug. 21 to 24, 1900. M. J. Delhi, Wapella, Ia., pres.; John G. Keck, Wapella, Ia., secy.

WAUKON, IA.—Allamakee County Agricultural Society. Sept. 18 to 20, 1900. S. H. Opfer, Waukon, Ia., pres.; P. S. Narum, Waukon, Ia., vice pres.; T. J. Kelleher, Waukon, Ia., treas.; Carl M. Beemah, Waukon, Ia., mng. and secy.

WEST POINT, IA.—West Point District Agricultural Society. Aug. 21 to 24, 1900. Wm. R. Timpe, Ft. Madison, Ia., pres.; Herman Lohman, West Point, Ia., vice pres.; John Walljasper, West Point, Ia., secy.; Henry Jansan, West Point, Ia., treas.

KANSAS.

BIRLINGAME, KAS.—The Osage County Fair Association. Sept. 4 to 7. Chas. Lyons, pres.; H. D. Shepard, treas.; C. Curtis, secy.

BURLINGTON, KAS.—Coffey County Fair Association. Sept. 25 to 28. J. B. Sweet, pres.; S. D. Weaver, treas.; J. E. Woodford, secy.

CHANUTE, KAS.—Chanute Fair, Park and Driving Association. Sept. 4 to 7. A. E. Tunpaine, Chanute, Kas., secy.

COFFEYVILLE, KAS.—Coffeyville Fair and Park Association. Aug. 14 to 17. R. Y. Kennedy, Coffeyville, Kas., secy.

ERIE, KAS.—Neosho County Fair Association. Aug. 28 to 31. H. Lodge, Erie, Kas., secy.

FREDONIA, KAS.—Fredonia Agricultural Association. Aug. 21 to 24. J. T. Cooper, Fredonia, Kas., secy.

GARNET, KAS.—Anderson County Fair Association. Sept. 12 to 15. C. H. Rice, Garnet, Kas., secy.

HIAWATHA, KAN.—The Brown County Fair Association. Sept. 5 to 7. G. Y. Johnson, pres.; Willis, Kan.; John H. Meyer, secy.; Hiawatha, Kan.

IOLA, KAS.—Allen County Agricultural Society. Sept. 10 to 13. Lew Horville, pres.; M. P. Jacoby, treas.; C. H. Wheaton, secy.

OTTAWA, KAS.—Franklin County Agricultural Society. Sept. 18 to 21. B. C. McQuisten, Ottawa, Kas., secy.

PAOLA, KAN.—Miami County Agricultural and Mechanical Association. Sept. 25 to 28. C. F. Henson, pres.; J. F. Donahue, treas.; Jos. P. Trickett, secy.

KENTUCKY.

ALEXANDRIA, KY.—Campbell County Agricultural Society. Sept. 4 to 8. J. F. Shaw, pres.; John Todd, treas.; J. J. Wright, secy.

BARBOURVILLE, KY.—Knox County Fair Association. Sept. 5 to 7, 1900. J. S. Millen, pres.; T. R. Barnes, treas.; W. W. Tisley, secy.

BARDSTOWN, KY.—Nelson County Fair Association. Sept. 4 to 8, 1900. Ben Johnson, Bardstown, Ky., pres.; L. B. Bowles, Bardstown, Ky., secy.

CYNTHIANIA, KY.—Harrison County Agricultural and Live Stock Association, auspices of A. O. U. W. July 30 to Aug. 2, 1900. A. S. Ashbrook, Cynthiana, Ky., pres.; J. M. Allen, Cynthiana, Ky., treas.; James W. Murtry, Cynthiana, Ky., secy.

ELIZABEHTHTOWN, KY.—Hardin County Fair. Sept. 11 to 14. James A. Kinkead, secy.

EWING, KY.—The Ewing Fair Co. Sept. 8 to 8, 1900. C. W. Williams, Peed, Ky., pres.; J. G. Collins, Ewing, Ky., treas.; S. H. Price, secy.

FLORENCE, KY.—Fifth Annual Fair of the North Kentucky Agricultural Association. Aug. 29 to Sept. 1, 1900. B. F. McGlasson, Ludlow, Ky., pres.; E. H. Blankenbecker, Florence, Ky., vice pres.; R. J. Perry, Independence, Ky., secy.; J. M. Lessing, Burlington, Ky., treas.

GERMANTOWN, KY.—Germantown Fair Co. Aug. 29 to Sept. 1. S. W. Bradford, Brookeville, Ky., pres.; J. R. Walton, secy.; J. E. Mollon, treas.

HENDERSON, KY.—Great Tri-County Fair. Sept. 25 to 29. Jacob Zimbio, Jr., secy.

LAWRENCEBURG, KY.—Lawrenceburg Fair Association. Aug. 21 to 24, 1900. W. T. Bond, Lawrenceburg, Ky., pres.; L. W. M. Kee, Lawrenceburg, Ky., vice pres.; Monroe Walker, Lawrenceburg, Ky., treas.; G. G. Speer, Lawrenceburg, Ky., secy.

LEXINGTON, KY.—Lexington Horse Show, Fair and Carnival. Aug. 13 to 18. S. T. Harlison, pres.; E. W. Shanklin, secy.; W. F. Warren, treas.

PADUCAH, KY.—The Commercial and Manufacturers' Association. Oct. 9 to 12. Geo. H. Dalton, secy.

MAINE.

CORNISH, ME.—O. V. U. Agricultural Association. Aug. 21 to 23. R. G. Pearce, pres.; O. B. Churchill, N. Parsonfield, Me., treas.; H. L. Merrill, E. Parsonfield, Me., secy.

DURHAM, ME.—Agricultural Society, July 4 and Sept. 14 to 16. Rufus Parker, pres.; S. S. Parker, treas.; J. H. Williams, secy.

EXETER, ME.—West Penobscot Agricultural Society, Sept. 25 to 27, 1900. B. P. Hubbard, Stetson, Me., pres.; J. E. Jewett, Exeter, Me., secy.

FRYEBURG, ME.—West Oxford Agricultural Society, Sept. 25 to 27, 1900. D. A. Ballard, pres.; W. R. Tarbox, treas.; T. L. Eastman, secy.

GRAY CORNER, ME.—Gray Park Association, Aug. 28 to 30. B. T. Skillinger, pres.; J. W. Stevens, secy.; J. W. Stevens, treas.

HARRISON, ME.—Northern Cumberland Agricultural Society, Oct. 9 and 10. J. M. Chute, pres.; James Thomas, treas.; J. Orin Ross, secy.

MONROE, ME.—The Waldo and Penobscot Agricultural Society, Sept. 11 to 13. M. C. Chapman, Newburgh Village, pres.; T. L. Palmer, treas.; T. H. Bowden, secy.

PHILLIPS, ME.—North Franklin Agricultural Society, Sept. 11 to 13 and July 4. C. W. Carr, Strong, Me., pres.; Sumner H. Peal, treas.; M. S. Kelley, secy.

SOUTH MADISON, ME.—South Kennebec Society, Sept. 18 to 20. Chas. F. Achorn, Coopers Mills, pres.; Jasper S. Gray, treas.; Arthur N. Douglass, Chelsea, secy.

UNION, ME.—North Kuox Agricultural and Horticultural Society, Sept. 25 to 27. E. E. Thurston, pres.; H. W. Grinnell, treas.; Geo. C. Hawes, secy.

UPPER GLOUCESTER, ME.—New Gloucester and Danville Agricultural Association, Sept. 26 and 27. A. C. Frank, pres.; F. W. Berry, New Gloucester, secy.; Geo. C. Jordan, treas.

MARYLAND

EASTON, MD.—Talbot County Fair Association, Aug. 28 to 31, 1900. Dr. Charles Lowndes, Easton, Md., pres.; Edward Worrell, Royal Oak, Md., vice pres.; Jos. B. Harrington, Easton, Md., secy.-treas.

FOLCHESTER BEACH, MD.—Kent and Queen Anne's County Fair. Aug. 28 to 31, 1900. G. E. Noland, secy.

FREDERICK CITY, MD.—The Frederick Fair, Oct. 9 to 12, 1900. Harry C. Kiefer, Frederick City, secy.

HAGERSTOWN, MD.—Hagerstown Fair, Oct. 16 to 19, 1900.

MASSACHUSETTS

AMHERST, MASS.—Hampshire Agricultural Society, Sept. 25 and 26. A. M. Lyman, Montague, Mass.; T. R. Hill, secy.

BARRE, MASS.—Worcester County West Agricultural Society, Sept. 27 and 28, 1900. Austin F. Adams, Barre Plains, Mass., pres.; Jesse Allen, Oakham, Mass., vice pres.; Charles N. Follett, Barre, Mass., treas.; Matthew Walker, Barre, Mass., secy.

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Write for circular and terms. Season opens 1st
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THE BILLBOARD

BROCKTON, MASS.—Brockton Agricultural Society, Oct. 2 to 5, 1900, Hon. H. W. Robinson, Brockton, Mass., pres.; B. H. Grover, Brockton, Mass., vice pres.; E. M. Thompson, Brockton, Mass., treas.; Knalls Sanford, Brockton, Mass., secy.

CLINTON, MASS.—The Worcester East Agricultural Society, Sept. 12 to 14, 1900, Col. John E. Thayer, Lancaster, Mass., pres.; Warren Goodale, Clinton, Mass., vice pres.; Hon. Lucius Field, Clinton, Mass., treas.; O. L. Stone, Clinton, Mass., mgr.; Wm. A. Kilbourn, South Lancaster, Mass., secy.

GREAT HARRINGTON, MASS.—Housatonic Agricultural Society, Sept. 26 to 28, Edward L. Vandenberg, pres.; Frank H. Briggs, secy.; Orlando C. Bidwell, treas.

HINGHAM, MASS.—Hingham Agricultural and Horticultural Society, Sept. 25 and 26, 1900, Ebed L. Ripley, Hingham Centre, pres.; Hon. John D. Long, Washington, D. C., vice pres.; Robert Sprague, Hingham Centre, treas.; Ebed L. Ripley, Hingham Centre, mgr.; William H. Thomas, Hingham, Mass., secy.

LOWELL, MASS.—Middlesex North Agricultural Society, Sept. 13 to 15, 1900, Henry S. Perham, Chelmsford, Mass., pres.; Geo. R. Coburn, Lowell, Mass., secy.; S. Drewett, Lowell, Mass., treas.; E. J. Noyes, Lowell, Mass., mgr.

NANTUCKET, MASS.—Nantucket Agricultural Society, Aug. 29 and 30, Joseph A. Johnson, pres.; J. F. Murphy, secy.

PEABODY, MASS.—Essex Agricultural Society, Sept. 18 to 20, G. L. Meyer, Hamilton, Mass., pres.; J. M. Danforth, Lynnfield Center, secy.; G. L. Street, Salem, treas.

PITTSFIELD, MASS.—Berkshire Agricultural Society, Sept. 11 to 13, Martin T. Coleman, Richmond, Mass., pres.; Charles H. Wright, secy.; Wm. P. Wood, treas.

TAUNTON, MASS.—Bristol County Agricultural Society, Sept. 18 to 21, 1900; Edward H. Temple, Taunton, Mass., pres.; Horatio H. Hall, Taunton, Mass., vice pres.; E. Clarence Holt, Taunton, Mass., treas.; Gertrude Williams, Taunton, Mass., secy.

WEST Tisbury, MASS.—Martha's Vineyard Agricultural Society, Sept. 18 to 20, B. T. Hillman, Edgartown, Mass., pres.; G. H. Lure, treas.; Allen Lork, secy.

WINSTON, SALEM—Piedmont Park Company, Oct. 30 to Nov. 3, 1900, J. L. Patterson, pres.; Thos. Maslen, treas.; G. E. Webb, secy.

WORCESTER, MASS.—Worcester Agricultural Society, Sept. 3 to 5, J. Hogg, pres.; Wm. J. Wheeler, secy.

MICHIGAN.

ARMADA, MICH.—Armada Agricultural Society, Oct. 3 to 5, John McKay, Romeo, Mich., pres.; R. V. Edwards, Armada, Mich., treas.; A. J. Freeman, Armada, Mich., secy.

BAD AXE, MICH.—Huron County Agricultural Society, Sept. 25 to 28, John Hunt, Virona Mills, Mich., pres.; Geo. W. Clark, secy.; C. E. Thompson, treas.

CALEDONIA, MICH.—Caledonia Union Fair Association, Oct. 3 to 5, Wm. McCroan, pres.; Charles H. Kinsey, secy.; D. P. Hale, treas.

CASS CITY, MICH.—Tuscola Huron Sanilac Fair Association, Oct. 2 to 5, 1900, Henry Dodge, Elmwood, Mich., pres.; Wm. J. Campbell, Cass City, Mich., treas.; A. N. Aie, secy.

CHARLOTTE, MICH.—Eaton County Agricultural Society, Oct. 2 to 5, J. H. Gallerly, pres.; Jas. H. Brown, treas.; Geo. A. Perry, secy.

FOWLERVILLE, MICH.—Fowlerville Agricultural Society, Oct. 2 to 5, 1900, C. L. Gordon, Fowlerville, Mich., pres.; Fred Cuhn, Fowlerville, Mich., secy.

GRAND RAPIDS, MICH.—The Michigan State Fair, Sept. 24 to 28, 1900, M. P. Anderson, pres.; I. H. Butterfield, secy.

HILLSDALE, MICH.—Hillsdale Fair, Oct. 1 to 5, C. W. Terwilliger, secy.

HOLLAND, MICH.—South Ottawa and West Allegan Agricultural Society, Oct. 9 to 12, H. Koviker, pres.; L. T. Karters, secy.; H. Lindens, treas.

IMLAY CITY, MICH.—Imlay City Agricultural Society, Oct. 2 to 4, 1900, M. J. Hasquin, Imlay City, Mich., pres.; Dr. G. W. Jones, Imlay City, Mich., treas.; F. Rathsburg, Imlay City, Mich., secy.

IONIA, MICH.—Ionia Instruct Fair Association, Oct. 2 to 5, E. J. Bayle, Saranac, Mich., pres.; Elden P. Malins, treas.; E. A. Murphy, secy.

IRONWOOD, MICH.—O. S. Foremen's Tournament and Gaylord County Fair Sept. 13 to 15, C. E. Hook, secy.

MARSHALL, MICH.—Calhoun County Agricultural Society, Oct. 2 to 5, Wm. Foster, Banton Creek, Mich., pres.; Wm. H. Arthur, secy.; T. J. Shipp, treas.

MARQUETTE, MICH.—Marquette County Agricultural Society, Sept. 26 to 28, 1900, E. H. Palmer, Marquette, Mich., pres.; M. E. Astre, Marquette, Mich., secy.; C. H. Catt, Marquette, Mich., treas.

MIDLAND, MICH.—Midland County Agricultural Society, Oct. 3 to 5, Jns. G. Culver, secy.

MILFORD, MICH.—Milford Fair Association, Sept. 25 to 28, R. T. Bridgeman, pres.; J. Fieldon, secy.; J. T. Watkins, treas.

PONTIAC, MICH.—Forty-eighth Fair of the Oakland County Agricultural Society, Sept. 18 to 21, E. Howland, pres.; F. W. Burch, secy.

MINNESOTA.

ALBERT LEA, MINN.—Albert Lea Street Fair Association, Sept. 26 to 28, T. V. Knutvold, pres.; C. A. Ransom, secy.; F. W. Barlow, treas.

AITKIN, MINN.—Aitkin County Agricultural and Stock Breeders' Association, Sept. 14 and 15, J. S. Campbell, pres.; T. P. McQuillin, secy.; T. E. Krech, treas.

CHASKA, MINN.—Chaska Agricultural Association, Sept. 27 to 29, Fred Greiner, pres.; F. G. Lienfels, treas.; T. Craven, secy.

CURRIE, MINN.—Murray County Agricultural Society, Oct. 4 and 5, W. H. Mellon, pres.; A. Currie, Sr., treas.; N. Currie, secy.

FAIRMOUNT, MINN.—Martin County Agricultural Society, Sept. 19 to 21, J. G. Mitchell, pres.; Cecil Sharpe, treas.; Edwin Wade, secy.

GARDEN CITY, MINN.—The Blue Earth County Agricultural Society, Sept. 12 to 14, 1900, W. H. Over, Garden City, Mich., pres.; E. N. Parker, Garden City, Minn., treas.; S. M. Dickinson, Garden City, Minn., secy.

HAMLIN, MINN.—Minnesota State Agricultural Society, Sept. 3 to 8, 1900, John Cooper, St. Cloud, Minn., pres.; T. J. Wilcox, Northfield, Minn., treas.; E. W. Randall, Hamlin, Minn., secy.

HUTCHINSON, MINN.—McLeod County Agricultural Society, Sept. 11 to 13, 1900, Sam W. Stocking, Hutchinson, Minn., pres.; Ed. A. Tems, Hutchinson, Minn., vice pres.; L. A. Ritter, Hutchinson, Minn., treas.; L. P. Harrington, Hutchinson, Minn.

MORA, MINN.—Kanabec County Agricultural Society, Aug. 31 and Sept. 1, D. Struble, pres.; C. F. Serlue, secy.; G. H. Newbert, treas.

ST. PETER, MINN.—Nicollet County Agricultural Society, Sept. 12 to 14, D. T. M. Lambert, pres.; J. A. Johnson, secy.; H. S. Stedall, treas.

WINNEBAGO CITY, MINN.—Faribault County Agricultural and Joint Stock Company, Sept. 13 to 15, W. D. Richards, pres.; L. C. Stebbins, secy.

MISSOURI.

BOONVILLE, MO.—Cooper County Agricultural and Mechanical Association of Boonville, Aug. 7 to 10, H. T. Hudson, pres.; Fred. Santer, treas.; D. Jones, secy.

CARROLLTON, MO.—Carroll County Fair Association, Aug. 21 to 24, 1900, F. J. White, Carrollton, Mo., pres.; D. B. Betzler, Carrollton, treas.; D. D. Thomas, secy.

COLUMBIA, MO.—Boone County Agricultural and Mechanical Society, July 31 to Aug. 3, J. Barruss, pres.; N. D. Bobbett, secy.; W. J. Carter, treas.

DEXTER, MO.—The Stoddard County Agricultural Society, Sept. 25 to 29, 1900, L. P. Jeffers, secy.

HOLDEN, MO.—Johnson County Agricultural and Mechanical Fair Association, Aug. 7 to 10, Wm. Stell, pres.; T. C. Hornbuckle, secy.

LEE'S SUMMIT, MO.—Jackson County A. and M. Society, Sept. 11 to 14, 1900, E. S. Browning, Lee's Summit, Mo., pres.; W. H. Noland, Lee's Summit, Mo., vice pres.; J. C. White, Lee's Summit, Mo., treas.; Lewis Lamkin, Jr., Lee's Summit, Mo., secy.

LIBERTY, MO.—Intertownship Fair Association, Aug. 21 to 24, C. M. Russell, Hartman, Mo., pres.; T. J. Wornall, treas.; C. E. Yancey, secy.

MILAN, MO.—Sullivan County A. M. & S. Association, Sept. 4 to 7, Reuben Payne, pres.; Dennis Ryan, treas.; C. B. Long, secy.

MOBERLY, MO.—Fair and Race Meeting, July 23 to 28, Jas. R. Lowell, secy.

NEVADA, MO.—Veron County Fair Association, July 31 to Aug. 4, 1900, N. L. Winston, Nevada, Mo., pres.; H. M. Duck, Nevada, Mo., treas.; W. E. Clark, Nevada, Mo., secy.

PLATTE CITY, MO.—Platte County A. M. & S. Association, Aug. 28 to 31, C. B. Cockrell, pres.; Wm. Forman, secy.; A. R. Jack, treas.

PRINCETON, MO.—Mercer County Fair Association, Aug. 27 to 31, 1900, Jeff. Burchett, Princeton, Mo., pres.; F. R. Aufrich, Princeton, Mo., vice pres.; Jas. A. Thompson, Princeton, Mo., treas.; Geo. Sturgeon, Princeton, Mo., mgr.; Fred. W. Coon, Princeton, Mo., secy.

ROCKPORT, MO.—Thirteenth Annual Exhibition, Rockport Fair, Sept. 11 to 14, John H. Deep, secy.

SPRINGFIELD, MO.—Queen City Fair Association, Aug. 28 to 30, W. A. Dennis, secy.; ST. LOUIS, MO.—Fair Oct. 1 to 6, Robt. Aull, pres.; Jos. A. Murphy, secy.

MONTANA.

BILLINGS, MONT.—Yellowstone Fair Association, Oct. 1 to 6, A. L. Babcock, pres.; H. W. Rowley, treas.; P. D. O'Donnell, secy.

NEBRASKA.

ALBION, NEB.—Boone County Agricultural Association, Sept. 19 to 21, 1900, H. C. Kiesler, St. Edward, Neb., pres.; J. O'Neil, Albion, Neb., vice pres.; Job Green, Albion, Neb., treas.; H. C. Brooks, Albion, Neb., secy.

ALTOONA, NEB.—Hamilton County Agricultural Society, Sept. 25 to 28, T. A. McKay, pres.; T. E. Williams, treas.; B. F. Isaman, secy.

BASSETT, NEB.—Rock County Agricultural Society, September, J. H. Putnam, Cuba, Neb., pres.; J. D. Brayton, treas.; W. T. Phillips, secy.

BEAVERLAND, NEB.—Phelps County Fair Association, Oct. 2 to 5, 1900, A. J. Sandstrom, pres.; Alf. Andrews, vice pres.; C. C. Gibbons, secy.; R. P. Larson, treas.

BROKEN BOW, NEB.—Custer County Agricultural Society, Sept. 11 to 14, 1900, J. O. Taylor, Broken Bow, Neb., pres.; A. R. Humphrey, Broken Bow, Neb., treas.; I. A. Purcell, Broken Bow, Neb.

CLAY CENTER, NEB.—Clay County Agricultural Society, Sept. 26 to 29, B. W. Campbell, pres.; H. E. McDowell, treas.; O. C. Williams, secy.

GENEVA, NEB.—Fillmore County Agricultural Society, Aug. 21 to 24, Lee Huston, pres.; A. H. Steven, treas.; F. M. Flory, secy.

LINCOLN, NEB.—Nebraska State Fair, Sept. 3 to 7, 1900, S. C. Bassett, Gibbon, Neb., pres.; R. W. Furnas, Brownsville, Neb., secy.

RED CLOUD, NEB.—The Red Cloud Interstate Fair Association, Oct. 2 to 5, 1900, J. L. Miller, Red Cloud, Neb., pres.; S. M. Crabill, Red Cloud, Neb., vice pres.; G. W. Dow, Red Cloud, Neb., treas.; D. J. Meyers, Red Cloud, Neb., secy.

ST. CHARLES, NEB.—St. Charles County Fair, Aug. 30 to Sept. 1, W. F. Achelpohl, secy.

STOKEVILLE, NEB.—Frontier County Agricultural Association, Sept. 18 to 21, 1900, L. H. Cheney, secy.

NEW HAMPSHIRE.

CONCORD, N. H.—Concord State Fair, Sept. 4 to 7, Committee, David E. Murphy, Lewis B. Hunt, George H. Moses.

NASHUA, N. H.—Nashua Fair Association, Sept. 3 to 6, 1900, J. E. Tolles, pres.; M. H. O'Grady, treas.; T. A. Crowley, secy.

NEW JERSEY.

TRINITY, N. J.—Interstate Fair Association, Sept. 24 to 28, 1900, Gen. Richard Donnelly, Trenton, N. J., pres.; Wm. L. Sailor, Trenton, N. J., vice pres.; Rudolph V. Kiser, Trenton, N. J., treas.; Mahlon R. Margerum, Trenton, N. J., secy. and mgr.

NEW MEXICO.

ALBUQUERQUE, N. M.—New Mexico Territorial Fair Association, Sept. 18 to 22, W. V. McReight, pres. and secy.; Arthur Everett, treas.

NEW YORK.

ALTAMONT, N. Y.—Albany County Agricultural and Exposition, Sept. 18 to 23, 1900, Robt. J. McCauley, Albany, N. Y., pres.; Joseph Snyder, Altamont, N. Y., vice pres.; V. P. Donno Lee, Altamont, N. Y., secy.; Edward Becker, Altamont, N. Y., treas.

ANGELICA, N. Y.—Angelica County Agricultural Society, Sept. 11 to 13, 1900, E. S. Bartlett, Belfast, pres.; Charles Lounsbury, Angelica, vice pres.; H. E. Dudley, Angelica, N. Y., secy.; F. H. Jackson, Angelica, N. Y., treas.

BALLOON SPA, N. Y.—Saratoga County Agricultural Society, Aug. 27 to 31, 1900, D. F. Wimpy, Ballon Spa, N. Y., pres.; Walter L. Cavit, Charlton, N. Y., treas.; Frank L. Smith, Birchton, N. Y., secy.

BATAVIA, N. Y.—Genesee County Agricultural Society, Sept. 17 to 20, 1900, Daniel Harris, pres.; C. D. Harris, treas.; A. E. Brown, secy.

BATH, N. Y.—Steuben County Agricultural Fair, Sept. 24 to 28, 1900, C. A. Shultz, pres. and secy.

BROOKFIELD, N. Y.—Brookfield Madison County Agricultural Society, Sept. 17 to 20, N. A. Crumb, secy.

CANANDIAGA, N. Y.—Ontario County Agricultural Society, Sept. 18 to 20, 1900, C. P. Whitney, Orleans, N. Y., pres.; Homer Reed, vice pres.; Jas. S. Hickox, treas.

CANTON, N. Y.—St. Lawrence County Agricultural Society, Sept. 11 to 14, 1900, Leslie W. Russell, Canton, N. Y., pres.; E. H. Gilbert, Canton, N. Y., treas.; A. T. Martyn, Canton, N. Y., secy.; P. R. McMonagle, reeve secy.

CHATHAM, N. Y.—Columbia County Agricultural Society, Sept. 4 to 7, G. McClellan, pres.; H. J. Baringer, treas.; W. A. Bardess, secy.

COBLESKILL, N. Y.—Cobleskill Agricultural Society, Sept. 24 to 27, 1900, O. F. Nelson, Cobleskill, N. Y., pres.; Hon. J. S. Pludar, Cobleskill, N. Y., vice pres.; S. C. Shaver, Cobleskill, N. Y., treas.; M. D. Borst, Cobleskill, N. Y., secy.

CORTLAND, N. Y.—Cortland County Agricultural Society, Aug. 28 to 31, 1900, Frank H. Sears, pres.; C. T. Brown, treas.; W. J. Greenman, secy.

DELHI, N. Y.—Delaware County Fair, Sept. 4 to 6, P. P. McIntosh, secy.

DRYDEN, N. Y.—Dryden Agricultural Society, Sept. 18 to 20, 1900, S. G. Lupton, Dryden, N. Y., pres.; Geo. Cole, Dryden, N. Y., vice pres.; D. T. Wheeler, Dryden, N. Y., treas.; J. B. Wilson, Dryden, N. Y., secy.

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THE BILLBOARD.

ELMIRA, N. Y.—Channing County Fair, Sept. 3 to 7, 1900. Geo. McCann, secy.

FT. EDWARD, N. Y.—Washington County Agricultural Society, Sept. 11 to 14. Judson Edie, North Greenwich, N. Y., pres.; W. I. Bristol, treas.; S. B. Ambler, secy.

HAMBURG, N. Y.—Erle County Agricultural Society, Sept. 11 to 14, 1900. Clayton C. Taylor, Lawton, N. Y., pres.; W. H. Abbott, Armor, N. Y., treas.; G. P. Dick, Hamburg, N. Y., secy.

HORNELLSVILLE, N. Y.—Hornellsville Fair, Aug. 27 to 31, 1900. M. L. Gifford, secy.

UTBACA, N. Y.—Tompkins County Fair, Sept. 11 to 15, 1900.

JOHNSTOWN, N. Y.—Fulton County Agricultural Society, Sept. 3 to 6, 1900. James I. Younglove, Johnstown, N. Y., pres.; Wm. T. Briggs, Johnstown, N. Y., vice pres.; Henry W. Potter, Johnstown, N. Y., treas.; Eugene Moore, Johnstown, N. Y., secy.

LITTLE VALLEY, N. Y.—Cattaraugus County Agricultural Society, Sept. 3 to 6, 1900. J. H. Wilson, secy.

LOCKPORT, N. Y.—Niagara County Agricultural Society, Sept. 19 to 22. Ruthven Hill, Orangeport, N. Y., pres.; C. L. Nichols, 45 Main st., Lockport, N. Y., secy.; J. M. Woodward, treas.

MORRIS, N. Y.—Morris Fair Association, Oct. 2 to 4, 1900. T. O. Durso, New Lisbon, N. Y., pres.; D. L. Lawrence, Morris, N. Y., treas.; D. C. Winton, Morris, N. Y., secy.

NASSAU, N. Y.—Rensselaer County Agricultural and Liberal Arts Society, Sept. 11 to 14. W. D. Barnes, Uramond, N. Y., pres.; Behner Lynd, secy.; C. E. Bluested, treas.

NEWARK VALLEY, N. Y.—Northern Tioga Agricultural Society, Aug. 29 to 30. Cleas. H. Barnes, pres.; G. E. Purple, secy.; E. F. Belden, Richford, N. Y., treas.

OSWEGO FALLS, N. Y.—The Oswego County Agricultural Society, Sept. 18 to 21, 1900. W. W. Leomis, Oswego, N. Y., pres.; Edward Quirk, Fulton, N. Y., treas.; Fredk. G. Spencer, Fulton, N. Y., secy.

OWEGO, N. Y.—Tugay County Fair, Sept. 4 to 6, 1900. James Armstrong, secy.

POTTS DAM, N. Y.—Potsdam Agricultural & Horticultural Society, Sept. 18-21. Merritt Wheeler, Potsdam, N. Y., pres.; B. T. Scott, Potsdam, N. Y., vice pres.; H. E. Thompson, Potsdam, N. Y., treas.; H. S. Wilson, Potsdam, N. Y., secy.; Geo. R. Smith, Potsdam, N. Y., mgr.

POUGHKEEPSIE, N. Y.—Dutchess County Agricultural Society, Sept. 11 to 14. R. W. Rives, New Hamburg, pres.; A. B. Gray, Poughkeepsie, treas.; J. M. Booth, Poughkeepsie, secy.

RICHFIELD SPRINGS, N. Y.—Richfield Springs Agricultural Society, Sept. 21 to 26. M. O. Towne, pres.; G. T. Brockway, treas.; Fred. Bronner, Richfield, N. Y., secy.

RIVERHEAD, L. I.—Suffolk County Agricultural Society, Sept. 18 to 21, 1900. Capt. William P. Dayton.

SANDY CREEK, N. Y.—S. C. R. O. & B. Agricultural Society, Aug. 28 to 31. John R. Allen, pres.; B. Louis Wallan, secy.; George T. Smith, treas.

SYRACUSE, N. Y.—New York State Fair, Sept. 2 to 8. Timothy L. Woodruff, Brooklyn, pres.; W. Judson Smith, treas.; Jas. B. Dochart, Albany, secy.

TRUMANSBURG, N. Y.—Union Agricultural Society, Sept. 4 to 7, 1900. J. T. Howe, Trumansburg, N. Y., pres.; J. G. Conde, Trumansburg, N. Y., vice pres.; H. A. Moser, Trumansburg, N. Y., treas.; Myron Boardman, Trumansburg, N. Y., secy.; S. L. Stone, Trumansburg, N. Y., mgr.

WALTON, N. Y.—Delaware Valley Agricultural Society, Sept. 4 to 7, 1900. Wesley Ellis, Walton, N. Y., pres.; W. A. Shepard, treas.; W. L. Gladstone, secy.

WATERDOWN, N. Y.—Jefferson County Agricultural Society, Sept. 4 to 7. Hon. Walter Zimmerman, Brownville, pres.; Chas. E. Haddock, Watertown, treas.; W. R. Skeels, Watertown, secy.

WELLSVILLE, N. Y.—Wellsboro Fair Association, Aug. 20 to 24. D. C. Ackerman, pres.; John McEwen, treas.; J. B. Jones, mgr.; C. S. Earley, secy.

WEST PHOENIX, N. Y.—Phoenix Union Agricultural Society, Sept. 11 to 14, 1900. John O'Brien, Phoenix, N. Y., pres.; N. A. Hughes, Phoenix, N. Y., treas.; Jas. A. Peadergast, Phoenix, N. Y., secy.

WESTPORT, N. Y.—Essex County Agricultural Society, Sept. 4 to 7. W. A. Tucker, Bonnet, N. Y., pres.; A. J. Daniels, treas.; C. E. Stevens, secy.

WHITE PLAINS, N. Y.—Fair, Sept. 24 to 28. James Hopkins, pres.; Joseph B. Lee, treas.; E. B. Long, secy.

WHITING POINT, N. Y.—Boone County Agricultural Society, Sept. 4 to 7, 1900. P. M. Brown, Whitneys Point, N. Y., pres.; C. N. Dunham, Castle Creek, N. Y., vice pres.; P. H. Landers, Whitneys Point, N. Y., treas.; F. E. Allen, Whitneys Point, N. Y., secy.; F. E. Allen, Whitneys Point, N. Y., mgr.

NORTH CAROLINA.

AYETTEVILLE, N. C.—Cumberland County Agricultural Society, November. Walter Watson, pres.; G. W. Lawrence, secy., and treas.

RALEIGH, N. C.—North Carolina State Agricultural Society, Oct. 22 to 27, 1900. Charles McNamee, Bltnore, N. C., pres.; C. B. Benson, treas.; Joseph E. Pogue, secy.

WINSTON-SALEM, N. C.—Piedmont Park County, Horse Show and Fair, Oct. 30 to Nov. 3. J. L. Patterson, pres.; G. E. Webb, secy. and mgr.; Thos. Moslin, treas.

OHIO.

ADA, O.—The Ada Tri-County Fair Co. Aug. 26 to 31, 1900. Henry Young, Ada, O., pres.; M. C. Palmer, Ada, O., vice pres.; S. W. Nixon, Ada, O., treas.; Agnew Welsh, Ada, O., secy.

TKRON, O.—Summit County Agricultural Society, Oct. 2 to 5. G. C. Stanford, Boston, O., pres.; G. W. Brewster, treas.; Albert Hale, secy.

ATHENS, O.—Athens County Fair, Sept. 25 to 27. C. H. Porter, secy.

BELLEFONTAINE, O.—The Logan County Agricultural Society, Oct. 2 to 5, 1900. Isaac C. Miller, Bellefontaine, O., pres.; John L. Makinson, Degrass, O., vice pres.; W. R. Niven, Bellefontaine, O., treas.; E. Pat. Chamberlain, Bellefontaine, O., secy.

HEREA, O.—West Cuyahoga Agricultural Society, Sept. 25 to 27. Wm. Buddnich, Dover, O., pres.; W. J. Poots, Strongsville, treas.; O. R. Stone, Herca, secy.

BOSTON, OWENSVILLE, O.—Clermont County Agricultural Society, Aug. 28 to 31, 1900. John C. Shaw, Nee, O., pres.; J. O. Rapp, Owenville, O., treas.; John Rowan, Owenville, O., secy.

BOWLING GREEN, O.—Wood County Fair, Sept. 25 to 29. W. S. Haskell, secy.

HUCYRU, O.—Crawford County Agricultural Society, Oct. 9 to 12. J. A. McMichael, pres.; G. W. Miller, secy.; M. Auck, treas.

HTRTON, O.—Geauga County Fair, Sept. 4 to 7. P. P. Parmerie, secy.

CADIZ, O.—Harrison County Agricultural Association, Oct. 2 to 4, 1900. A. T. Elliot, Shortcreek, O., pres.; W. V. Scott, Hopewell, O., vice pres.; S. R. Hamilton, Cadiz, O., treas.; J. G. Milliken, Cadiz, O., secy.; J. G. Milliken, mgr.

CANAL DOVER, O.—The Tuscarawas County Annual Fair & Semi-Centennial for 1900. Sept. 11, 12, 13 and 14, 1900. H. W. Streb, secy.

CANFIELD, O.—Mahoning County Fair, Sept. 25 to 27. B. L. Manchester, Hickory, secy.

CANTON, O.—Stark County Fair, Sept. 4 to 7. J. H. Lehman, secy.

CARROLLTON, O.—Carroll County Agricultural Society, Oct. 9 to 12. Wm. L. Smeitz, Jr., pres.; C. A. Tafe, secy.; T. J. Saltzman, treas.

CARTHAGE, O.—Hamilton County Agricultural Association, Aug. 14 to 18, 1900. Jas. L. Ohlson, Carthage, O., pres.; D. R. Herrick, Sta. F., Cincinnati, O., vice pres.; E. H. Huffman, Sharouville, O., treas.; D. S. Sampson, Silverton, O., secy.

CELINA, O.—Mercer County Fair, Aug. 20 to 24, 1900. C. W. Halfhill, Mercer, O., secy.

CHAGRIN FALLS, O.—East Cuyahoga Fair, Sept. 11 to 14. Tryon Daily, Chagrin Falls, secy.

CHILLICOTHE, O.—Ross County Fair, Aug. 7 to 10. Addison P. Marshall, secy.

CINCINNATI, O.—Fall Festival, Sept. 19 to 29. E. T. Ziegler, Gibson, House, Cincinnati, general mgr.

CLARKSVILLE, O.—Pioneer Association, Second week in August. Warren Brady, pres.; Mrs. Vera A. Kimbrough, secy.; W. J. Reeder, treas.

COLUMBUS, O.—Ohio State Fair, Sept. 3 to 7, 1900. H. S. Greines, Portsmouth, O., pres.; J. S. Stuckey, Van Wert, O., vice pres.; L. G. Ely, West Unity, O., treas.; W. W. Miller, Columbus, O., secy.

COSHICOCTON, O.—The Coshocton County Agricultural Society, Oct. 9 to 12, 1900. J. P. Darling, Nellie, O., pres.; R. Boyd, Coshocton, secy.

DAYTON, O.—Montgomery County Fair, Sept. 11 to 14. W. J. Ferguson, secy.

DELAWARE, O.—Delaware County Fair, Sept. 25 to 28. W. S. Pollock, secy.

EATON, O.—Preble County Agricultural Society, Sept. 17 to 21, 1900. Frank Mitchell, Eaton, O., pres.; John J. Kaylor, Eaton, O., vice pres.; C. F. Brooke, Eaton, O., treas.; Henry H. Farr, Eaton, O., secy.

ELYRIA, O.—Lorain County Fair, Sept. 11 to 14. W. B. Johnson, secy.

FINDLAY, O.—Hancock County Agricultural Society, Sept. 18 to 22, 1900. Henry Snyder, pres.; Jacob Stark, treas.; Wm. Demond, secy.

FREMONT, O.—Sandusky County Fair, Oct. 2 to 5. J. C. Overmyer, secy.

GALLIPOLIS, O.—Gallia County Fair, Aug. 28 to 31. G. A. Little, secy.

GEORGETOWN, O.—Brown County Fair, Oct. 2 to 5. J. W. Hedrick, Russelville, secy.

GREENVILLE, O.—The Darke County Agricultural Society, Aug. 27 to 31, 1900. J. M. Brown, Dr. Lisle, O., pres.; L. N. Reed, Gettysburg, O., vice pres.; Ed. Anmon, Gordon, O., treas.; T. C. Maher, Greenville, O., secy.

GROVE CITY, O.—Grove City Fair Association, Aug. 22 to 24, 1900. A. L. Nichols, Grove City, O., pres.; T. P. Barber, Grove City, O., vice pres.; Jas. A. White, Grove City, O., treas.; Geo. T. Darnell, Grove City, O., secy.

HAMILTON, O.—Fiftieth Annual, Golden Jubilee of the Butler County Fair, Oct. 1 to 5, 1900. W. A. Shafer, secy.

JEFFERSON, O.—Ashtabula County Fair, Aug. 21 to 23. Chas. C. Babcock, secy.

KENTON, O.—Hardin County Fair, Aug. 21 to 24. W. M. Cooney, secy.

KINSMAN, O.—Kinsman Stock and Agricultural Fair, Aug. 29 to 31, 1900. H. J. Ward, pres.; H. J. Fobes, secy.

LANCASTER, O.—Fairfield County Fair, Oct. 10 to 13. W. T. McClenaghan, secy.

LEBANON, O.—Warren County Fair Association, Sept. 18 to 21. Ilse Bone, pres.; Geo. W. Carey, secy.; F. M. Cunningham, treas.

LIMA, O.—Allen County Fair, Sept. 25 to 28. T. H. Bowersock, secy.

LISBON, O.—Columbiana County Agricultural Society, Sept. 11 to 13, 1900. J. W. Hoopes, Salem, O., pres.; C. F. Lease, Salem, O., vice pres.; B. N. Brown, Graviss, O., treas.; E. T. Moore, Lisbon, O., secy.

LONDON, O.—Madison County Fair, Aug. 28 to 31. E. H. Pancake, secy.

MANSFIELD, O.—Richland County Fair, Sept. 10 to 15 (inclusive). Jerry Needham, Lexington, O., pres.; W. H. Gifford, Mansfield, O., secy.

MARION, O.—Marion County Fair, Sept. 25 to 28. J. E. Waddell, secy.

MARYSVILLE, O.—Union County Agricultural Society, Oct. 2 to 5, 1900. John C. Kintner, Milford Centre, O., pres.; John K. Dodge, New California, O., vice pres.; C. S. Chapman, Marysville, O., treas.; M. T. Worth, Marysville, O., secy.

MAYSVILLE, O.—Union County Fair, Oct. 2 to 5. W. M. Titsworth, secy.

M'CONNELLSVILLE, O.—Morgan County Fair, Sept. 4 to 6. P. H. Tannehill, secy.

MEDINA, O.—Medina County Agricultural Society, Sept. 4 to 6. J. M. Crawford, Seville, O., pres.; C. E. Hoover, treas.; Hiram Goodwin, secy.

MONTPELIER, O.—Fair, Sept. 11 to 14. C. R. Betts, pres.; C. C. Lattanner, secy.

MT. GILEAD, O.—Moreno County Fair, Oct. 2 to 5. O. J. Miller, secy.

MT. JOY, O.—Scioto County Agricultural Society, Aug. 29 to 31. D. T. Blackburn, Rarden, O., pres.; W. A. McGeorge, secy.; W. McGeorge, treas.

NAPOLEON, O.—Napoleon County Fair Co., Sept. 4 to 7, 1900. Henry Lange, pres.; John Wilson, treas.; W. N. Tufts, secy.

NEWARK, O.—Licking County Agricultural Society, Oct. 2 to 5, 1900. F. B. Dudgeon, Wilken Run, pres.; A. J. Crilly, treas.; J. M. Farmer, secy.

NEW PHILADELPHIA, O.—Elks' Ohio State Reunion, Art and Industrial Exhibition, Aug. 6 to 11. E. F. Schoch, secy.

OTTAWA, O.—Fair, Oct. 1 to 6. A. P. Sanders, pres.; J. S. Stuckey, secy.

OTTOKEE, O.—Fulton County Agricultural Society, Sept. 18 to 21, 1900. A. F. Shaffer, Wauseon, O., pres.; L. Buxton, Ambrose, O., vice pres.; W. S. Blake, Wauseon, O., treas.; Thos. Mikesell, Wauseon, O., secy.

PAULDING, O.—Paulding County Agricultural Society, Sept. 18 to 21. Lafayette Paulding, Bricketon, O., pres.; W. B. Jackson, Paulding, O., secy.

POMEROY, O.—Meigs County Fair, Sept. 18 to 21. P. B. Stauberry, pres.; J. W. Shaver, secy.; John McGuigg, treas.

PORT UNION, O.—Ottawa County Fair, Sept. 18 to 20. J. H. McRitchie, secy.

RAVENNA, O.—Portage County Fair, Aug. 28 to 31. Lafayette Smith, secy.

RICHWOOD, O.—Richwood Tri-County Fair Co., Oct. 9 to 12, 1900. C. D. Sidle, pres.; Robert Smith, treas.; C. H. Huffman, secy.

RIPLEY, O.—Ripley Fair Co., Aug. 21 to 24. Thos. Buchanan, Jr., pres.; L. H. Williamson, secy.; Capt. E. T. Kirker, treas.

ROCK SPRINGS, O.—Meigs County Fair, Sept. 18 to 21. J. W. Shaver, Pomeroy, secy.

SANDUSKY, O.—Erie County Fair, Sept. 11 to 14. John T. Mack, secy.

SARASVILLE, O.—Noble County Fair, Sept. 18 to 20. Geo. M. Graham, secy.

SIDNEY, O.—Shelby County Agricultural Institute, Sept. 4 to 7, 1900. J. E. Russell, receiver.

SMITHFIELD, O.—Jefferson County Fair, Sept. 26 to 28, 1900. G. G. Haryar, pres.; C. McKinney, treas.; J. Hayen, secy.

SPRINGFIELD, O.—Clark County Fair, Aug. 21 to 24. J. S. Bird, secy.

ST. CLAIRSVILLE, O.—Belmont County Fair, Sept. 5 to 7. T. C. Ayres, secy.

SYCAMORE, O.—Sycamore Fair Co., Oct. 16 to 19, 1900. F. W. Hurd, pres.; G. A. Klahn, treas.; P. R. Gibb, secy.

TOLEDO, O.—The Toledo Exposition Company, Aug. 28 to 31. W. H. Gerow, pres.; C. R. Brand, treas.; T. H. Tucker, secy.

TROY, O.—Miami County Fair, Sept. 24 to 28. W. L. Tenney, secy.

UPPER SANDUSKY, O.—Wyandot County Agricultural Society, Oct. 2 to 5. C. H. Hare, pres.; Oscar Billhardt, secy.; W. J. Lowry, treas.

URBANA, O.—Champaign County Agricultural Society, Aug. 14 to 17. C. H. Ganson, pres.; J. W. Crowl, secy.; H. P. Wilson, treas.

VAN WERT, O.—Van Wert County Fair, Sept. 11 to 14. O. H. Swartout, secy.

THE BILLBOARD

INDIANA, PA—Indiana County Agricultural Society, Sept. 11 to 14. M. F. Johnson, pres.; David Blair, secy.; A. W. Maton, treas.; Hon. H. J. Thompson, Marion Center, Pa., privilege mgr.

LEBANON, PA—The Lebanon Valley Fair Association, Sept. 4 to 7. Wm. Gassett, pres.; Wm. H. Means, M.D., secy.; J. K. Funk, treas.

LEBANON, PA—Mt. Gretna Agricultural, Mechanical and Industrial Exposition, Aug. 20 to 24. J. H. Steddecker, pres.; I. M. Rutter, secy.; H. W. Siegrist, treas.

LEHIGHTON, PA—The Carbon County Industrial Society, Sept. 25 to 28, 1900. Henry Miller, Lehighton, Pa., pres.; C. E. Brinkman, Lehighton, Pa., treas.; C. W. Bower, Lehighton, Pa., secy. and mgr.

MANSFIELD, PA—Mansfield Fair, Sept. 25 to 28, 1900. W. P. Austin, Mansfield, Pa., secy.

MILTON, PA—Milton Fair, Oct. 2 to 5, 1900. Edwin Paul, Milton, Pa., secy.

NAZARETH, PA—Northampton County Agricultural Society, Oct. 2 to 5. F. F. Gorham, pres.; J. J. Maes, secy.; J. R. Remmehier, treas.

READING, PA—Agricultural and Horticultural Association of Berks County, Reading Fair, Oct. 2 to 5. James McGowan, pres.; Cyrus T. Fox, secy.; Milford N. Ritter, treas.

STONEBORO, PA—Mercer County Agricultural Society, Oct. 2 to 4, 1900. J. J. Blatt, Sandy Lake, Pa., pres.; R. P. Cann, treas.; G. H. Fowler, secy.

TOWANDA, PA—Bradford County Agricultural Society, Sept. 25 to 28, 1900. E. J. Ayers, Towanda, Pa., pres.; W. T. Horton, Towanda, Pa., treas.; Benj. Kuykendall, Towanda, Pa., secy.

TROY, PA—Troy Agricultural Society, Sept. 11 to 14. H. A. Long, pres.; E. E. VanDyne, treas.; C. L. Fellows, secy.

WASHINGTON, PA—Western Pennsylvania Agricultural Association, Sept. 25 to 28. J. M. Thomas, pres.; J. S. Forsythe, secy.; J. S. Eagleson, treas.

WATTSBURG, PA—Wattsburg Agricultural Society, Sept. 4 to 6. W. H. Cornell, pres.; E. Gross, treas.; A. L. Phelps, secy.

WESTFIELD, PA—Westfield Fair, Sept. 11 to 15, 1900. Frank Strang, secy.

WEST PITTSBURG, PA—Luzerne Fair Association, Aug. 28 to 31, 1900. A. Farnham, Pittston, Pa., pres.; W. T. McCabe, Pittston, Pa., treas.; Jno. A. Wood, Old Forge, Pa., secy.

YORK, PA—York County Agricultural Society, Oct. 1 to 5. J. H. Wegan, Mt. Wolf, Pa., pres.; C. H. Mayer, treas.; E. Chapin, secy.

YOUNGWOOD, PA—The Westmoreland Agricultural Society, Sept. 18 to 21. D. B. Fisher, Mt Pleasant, Pa., pres.; M. P. Shoemaker, Greensburg, Pa., treas.; W. F. Holtzer, Greensburg, Pa., secy.

SOUTH CAROLINA.

WALHALLA, S. C.—Semi-Centennial Celebration, Aug. 16 to 18, 1900. Jas. Thompson, secy.

TENNESSEE.

WATERTOWN, TENN.—Wilson County Fair Association, Sept. 6 to 8, 1900. W. W. Donnell, Lebanon, Tenn., pres.; J. H. Davis, sr., Stateville, Tenn., treas.; Caesar Thomas, Watertown, Tenn., secy.

TEXAS.

AHILENE, TEX—West Texas Fair Association, Sept. 25 to 29. T. S. Rollins, pres.; Henry James, treas.; J. H. Pickens, secy.

DALLAS, TEX.—Texas State Fair Association, Sept. 29 to Oct. 14, 1900. W. H. Gaston, Dallas, Tex., pres.; Sidney Smith, Dallas, Tex., secy.; J. B. Adone, Dallas, Tex., treas.

MARQUEZ, TEX.—Marquez Fair Association, Oct. 3 to 5. F. M. Amos, pres.; Sidney Myers, treas.; J. E. O. Borgs, secy.

SAN ANTONIO, TEX.—San Antonio International Fair Association, Oct. 20 to Nov. 3. Vovler P. Brown, San Antonio, pres.; J. C. Frost, San Antonio, treas.; John M. Vance, San Antonio, secy.

VICTORIA, TEX.—Southwest Texas Fair Association, Oct. 3 to 5. L. D. Heaton, pres.; Theo. Buhler, treas.; L. N. Hofer, secy.

UTAH.

SALT LAKE CITY, UTAH—Deseret Agricultural and Manufacturing Society, Oct. 2 to 6. John R. Winder, pres.; Septimus Sears, secy.

VERMONT.

BARTON, VT.—Orleans County Fair Association, Sept. 11 to 13. H. H. Somers, Brattleboro, Vt., pres.; O. D. Owen, treas.; D. D. Bean, secy.

WEATHERBY, VT.—Winooski Valley Agricultural Association, Sept. 11 to 13, 1900. G. E. Moody, pres.; E. G. Hooker, vice pres.; W. V. Bryan, treas.; M. O. Evans, secy.

WOODSTOCK, VT.—Windsor County Agricultural Fair, Sept. 25 to 27. H. C. Lockwood, pres.; C. H. English, treas.; J. S. Eaton, secy.

VIRGINIA.

FREDERICKSBURG, VA.—Rappahannock Agricultural and Mechanical Society, Sept. 25 to 27, 1900. E. D. Cole, Fredericksburg, Va., pres.; S. J. Quinn, Fredericksburg, Va., treas. and secy.

WINCHESTER, VA.—The Shenandoah Valley Agricultural Society, Sept. 19 to 22, 1900. Charles Rous, N. Y. City, pres.; E. G. Hollis, Winchester, secy.; Clark H. Purcell, Fredericksburg, treas.

WEST VIRGINIA.

CLARKSBURG, W. VA.—Fair, Sept. 3 to 6. Frank R. Moore, secy.

MIDDLEBOURNE, W. VA.—The Tyler County Exposition and Fair Association, Aug. 28 to 31, 1900. M. H. Stealey, pres.; C. B. Higgle, secy.

NEW MARTINSVILLE, W. VA.—Wetzel County Fair Association, Aug. 21 to 24. Justus Eaklin, pres.; R. E. McDouoney, secy.; S. J. Williams, treas.

SHEPHERDSTOWN, W. VA.—Morgan's Grove Fair Association, Sept. 4 to 7. A. S. Reynolds, pres.; G. T. Luckhardt, treas.; R. S. Hoffman, secy.

WHEELING, W. VA.—West Virginia Exposition and State Fair, Sept. 10 to 14, 1900. Geo. Hook.

WISCONSIN.

AMHERST, WIS.—Portage County Agricultural Society, Sept. 11 to 14. G. W. Smith, pres.; A. J. Smith, secy.; J. C. Webster, treas.

ANTIGO, WIS.—Fair, Sept. 18 to 20. Fred Hayssen.

ARCADIA, WIS.—Arcadia Agricultural and Driving Association, Aug. 29 to 31. N. Lehrbach, pres.; George Schmidt, treas.; George Mathys, secy.

HARABOO, WIS.—Fair, Sept. 25 to 28. S. A. Pelton, Reedsburg.

BERLIN, WIS.—Fair, Oct. 1 to 4. C. M. Willis.

BEAVER DAM, WIS.—Dodge County Fair Association, Sept. 24 to 28, 1900. W. A. Van Brant, Horicon, Wis., pres.; A. L. Wallace, Fox Lake, Wis., vice pres.; C. W. Harvey, Beaver Dam, secy.; H. B. Drak, Beaver Dam, Wis., treas.

BLOOMINGTON, WIS.—Blakes Prairie Agricultural Society, Sept. 5 to 7, 1900. C. W. Stone, pres.; S. Kitto, treas.; Lincoln Abramam, secy.

BOSCOBEL, WIS.—Fair, Oct. 3 to 5. F. C. Muffley.

CEDARBURG, WIS.—Ozaukee County Agricultural Society, Sept. 17 to 19, 1900. Wm. H. Rintleman, pres.; L. E. Schroeder, treas.; J. Dietrich, secy.

CHIPPEWA FALLS, WIS.—Northern Wisconsin State Fair, Sept. 11 to 14. J. R. Sharp, pres.; M. S. Bailey, secy.; W. W. Flinn, Chetek, Wis., treas.

DOUGLEVILLE, WIS.—Fair, Sept. 18 to 21. W. J. Davey.

DRYLAND, WIS.—Pepin County Agricultural Society, Sept. 25 to 28, 1900. E. J. Ryan, pres.; W. B. Smith, treas.; J. Dorwin, secy.

ELKHORN, WIS.—Walworth County Agricultural Society, Sept. 18 to 21. W. H. Aldrich, pres.; G. L. Harrington, secy.

ELLSWORTH, WIS.—Fair, Sept. 19 to 21. E. S. Boottle.

EVANSVILLE, WIS.—The Evansville Rock Co. Agricultural Association Fair, Sept. 4 to 7, 1900. W. D. Campbell, pres.; Geo. L. Pullin, treas.; F. Springer, secy.

FRIENDSHIP, WIS.—Adams County Agricultural Association, Sept. 1 F. M. Filkins, Arkdale, Wis., pres.; L. N. Morse, Big Spruce, Wis., treas.; Geo. W. Bingham, secy.

GALESVILLE, WIS.—Fair, Sept. 3 to 6. A. A. Arnold.

GRANTSBURG, WIS.—Fair, Sept. 26 to 28. And A. Anderson.

GREEN BAY, WIS.—Fair, Sept. 3 to 8. A. A. Spangler, secy.

HILLSHIRE, WIS.—Fair, Sept. 18 to 21. A. N. Jones.

HORTONVILLE, WIS.—Fair, Sept. 25 to 27. H. T. Buck.

HUDSON, WIS.—Fair, Sept. 12 to 14. F. M. Warner.

JEFFERSON, WIS.—Fair, Oct. 2 to 5. J. L. Kearney.

LANCASTER, WIS.—Fair, Sept. 12 to 14. G. B. Wheeler.

LIDI, WIS.—Fair, Sept. 11 to 13. A. H. Hinds.

MADISON, WIS.—Fair, Sept. 18 to 21. Eugene Shepard.

MAUSTON, WIS.—Fair, Aug. 28 to 31. G. H. Elv. Mauston.

MENOMONEE, WIS.—Fair, Sept. 18 to 21. R. W. Cronk, Louisville.

MILWAUKEE, WIS.—State Fair, Sept. 10 to 14. John M. True, Madison.

MINERAL POINT, WIS.—Southwestern Wisconsin Fair Co., Aug. 21 to 24, 1900. Thos. Prakken, vice pres.; Phillip Allen, treas.; W. H. Bennett, secy.

MONROE, WIS.—Fair, Sept. 5 to 8. B. G. Trout.

NEILLSVILLE, WIS.—Clark County Agricultural Society, Sept. 11 to 14. E. D. Webster, pres.; G. L. Redmond, treas.; H. H. Heath, secy.

NEW LONDON, WIS.—New London Agricultural and Industrial Association, Sept. 25 to 28, 1900. A. Roloff, pres.; E. H. Ramm, treas.; Henry Cannon, secy.

NEW LONDON, WIS.—Fair, Sept. 25 to 27. Henry Cannon.

NEW RICHMOND, WIS.—Fair, Sept. 19 to 21. O. J. Williams, pres.; J. W. McCoy, treas.; J. A. Hughes, secy.

PLYMOUTH, WIS.—Sheboygan County Agricultural Association, Sept. 4 to 6. Henry Wheeler, Sr., pres.; E. A. Dow, treas.; O. Gaffron, secy.

PORTRAGE, WIS.—Fair, Sept. 18 to 21. J. E. Jones.

PLYMOUTH, WIS.—Fair, Sept. 3 to 6. Otto Gaffron.

RHINEFLANDER, WIS.—Fair, Sept. 11 to 12. W. C. Ogden.

RICE LAKE, WIS.—Fair, Sept. 18 to 20. E. N. Bowers.

RICHLAND CENTER, WIS.—Richland County Agricultural Society, Sept. 25 to 28, 1900. H. M. Beech, Richland, City, Wis., pres.; C. A. Matthews, Ibles, Wis., vice pres.; J. M. Keys, Richland Center, treas.; W. F. E. Fogo, Richland Center, secy.

SENECA, WIS.—Fair, Sept. 10 to 12. Jas. Fisher Jr., Eastman.

SEYMOIR, WIS.—Fair, Sept. 27 to 29. H. J. VanVuren.

SHAWANO, WIS.—Shawano County Agricultural Society, Sept. 19 to 21. M. J. Wallrich, pres.; D. E. Wescott, secy.; F. O. Perry, treas.

SPARTA, WIS.—Sparta Driving and Agricultural Association, Sept. 11 to 14, 1900. F. W. Teall, pres.; J. M. Fanning, treas.; T. P. Rice, secy.

WILDECK, WIS.—Douglas County Agricultural Society, Sept. 25 to 28, 1900. G. J. Herlick, West Superior, Wis., pres.; Nick Eulius, Solon Springs, Wis., vice pres.; F. L. Cass, West Superior, Wis., treas.; W. H. Webb, Superior, Wis., secy.

TOMAH, WIS.—Fair, Sept. 4 to 7. H. J. Sklner.

WAUTOMA, WIS.—Waushara County Agricultural Society, Sept. 26 to 28, 1900. Gilbert Temrant, Waunoma, Wis., pres.; Geo. P. Walbur, Wantoma, Wis., treas.; W. H. Darrow, Wantoma, Wis., secy.

WEST BEND, WIS.—Fair, Sept. 19 to 21. W. P. Rix.

WEST SALEM, WIS.—Fair, Sept. 25 to 28. F. H. A. Nye, secy.

WEYAUWHA, WIS.—Fair, Sept. 18 to 21. David Wafer.

WIROQUA, WIS.—Vernon County Agricultural Society, Sept. 18 to 21. C. J. Smith, pres.; John W. Mills, Springville, Wis., treas.; F. W. Alexander, secy.

WAUSAU, WIS.—Marathon County Agricultural Society, Sept. 4 to 7. S. M. Quau, pres.; G. Mueller, treas.; L. K. Wright, secy.

WAUKESHA, WIS.—Fair, Aug. 28 to 31. F. W. Harland.

CANADA.

ALMONTE, ONT.—North Lawark Agricultural Society, Sept. 23 to 27, 1900. John Forzyle, Cedar Hill, Ont., pres.; James Robertson, Almonte, Ont., treas.; Wm. D. McEwen, Almonte, Ont., secy.

AYLMER, ONT.—Aylmer's Great Fair, East Elgin County Fair Association, Sept. 18 to 20, 1900. D. H. Price, secy.-treas.; A. A. Leslie, pres.

BOWMANVILLE, ONT.—West Durham Agricultural Society, Sept. 13 and 14, 1900. W. E. Pollard, pres.; Albert E. Clements, Tyrone, Ont., vice pres.; W. F. Allen, Beach av., Bowmanville, Ont., treas.; M. A. James, Lock Drawer 7, Bowmanville, Ont., secy.

CITY OF CHATHAM, KENT, ONT.—Penninsular Fair, West Kent Agricultural Society, Oct. 9 to 11. Jas. Chinnick, pres.; R. G. Fleming, treas.; Henry Robinson, secy.

COLLINGWOOD, ONT.—Great Northern Exhibition, Sept. 18 to 21. Chas. Lawrence, pres.; W. J. France, treas.; J. W. Archer, box #37, secy.

HALIFAX, CAN.—Nova Scotia Provincial Exhibition Commission. Sept. 12 to 20, 1900. Hon. J. W. Longley, Halifax, N. S., pres.; D. R. Clark, Halifax, N. S., treas.; J. E. Weed, Halifax, N. S., secy.

LONDON, ONT., CANADA.—The Western Fair Association, Sept. 6 to 15, 1900. St. Col. W. M. Gartshore, pres.; D. Mackenzie, treas.; J. A. Nelles, secy.

MORDEN, CAN.—Morden Agricultural Society. Sept. 27 and 28, 1900. J. F. Hutchinson, pres.; J. Gilchrist, secy.-treas.

MORRISBURG, ONT.—Dundas County Fair. Aug. 29 and 30, 1900. J. Wesley Allison, Morrisburg, Ont., pres.; G. F. Bradfield, Morrisburg, Ont., secy.

OTTAWA, ONT.—Central Canada Exhibition Association. Sept. 14 to 22, 1900. Wm. Hutchinson, M. P., pres.; E. McMahon, secy.

PAISLEY, ONT.—Centre Bruce Exhibition. Sept. 25 and 26. Geo. Chambers, pres.; F. E. Sheppard, secy.

PETERBOROUGH, ONT.—Peterborough Central Exhibition, Sept. 18 to 20. F. H. Dobbin, pres.; W. J. Green, secy. and treas.

PRESCOTT, ONT.—South Grenville Agricultural Society, Sept. 18 and 20, 1900. G. T. Howard, Prescott, Ont., pres.; R. S. Throop, Prescott, Ont., vice pres.; T. R. Melville, Prescott, Ont., secy.

RICHMOND, CAN.—Carleton County Agricultural Society. Sept. 12 and 13, 1900. Hugh S. Conn, Ottawa, Ont., pres.; Wm. McElroy, Richmond, Ont., secy.

SAULT STE. MARIE, ONT.—East Algoma Agricultural Society. Oct. 2 and 3. J. Dawson, pres.; Wm. Brown, secy.-treas.

SHERBROOKE, QUEBEC.—Canada's Great Easter Exhibition, Sept. 3 to 8. Hon. J. McIntosh, pres.; W. M. Tomlinson, treas. and secy.

SOURIS, MANITOBA.—Glenwood Agricultural Society, Aug. 7 to 9. Capt. Wood, pres.; R. L. Crisp, secy.-treas.

THREE RIVERS, QUEBEC.—Association Agricole du District des Trois-Rivières, Sept. 5 to 7, 1900. Hugh Caron, M. P. P., St. Leon, pres.; C. D. Hebert, Three Rivers, mgr.

THE BILLBOARD

WOODBRIDGE, ONT.—Woodbridge Fair, Oct. 17 and 18. Richard Willis, pres.; T. F. Wallace, secy.; N. C. Wallace, treas.

WOODSTOCK, ONT.—North Riding of Oxford, Blanford and East Oxford Agricultural Society, Sept. 26 to 28, 1900. Valentine Flecht, pres.; F. H. Dent, Woodstock, Ont., vice pres., R. A. Lawtell, Woodstock, Ont., secy.

MANITOBA.

BRANDON, MAN.—Western Agricultural and Arts Association (Western Manitoba Big Fair), July 31 to Aug. 3, 1900. W. J. Lindsay, Brandon, Man., pres.; F. J. Clark, Brandon, Man., secy.-treas.

JEEPWA, MANITOBA.—Beautiful Plains Agricultural Society, Aug. 7 and 8. G. S. MacGregor, pres.; John Wemyss, secy.

VIRGINIA, MAN.—County of Virgin Agricultural Society, July 19 and 20, 1900. Wm. Stephen, Virgin, Man., pres.; A. G. McDougall, secy.

Street Fairs and Carnivals.

MONTGOMERY, ALA.—Commercial and Industrial Association Street Fair, Oct. 15 to 20. L. L. Gilbert, secy.

LUXORIA, ARK.—Carnival and Free Street Fair, June 28 to 30. Will A. Smith, mgr., Lock Box 5.

LOVELAND, COLO.—Northern Colorado Exposition and Street Fair, Last of September. W. C. Stiles, pres.; R. S. Cox, treas.; G. H. Putterson, secy.

LOVELAND, COLO.—Loveland Free Street Fair and Northern Colorado Exposition, Last of September. W. C. Stiles, pres.; G. H. Patterson, secy.; R. S. Cox, treas.

EAST HADDAM, CONN.—Two Hundredth Anniversary of the Town, June 6.

DE FUNIAK SPRINGS, FLA.—De Funiax Street Fair Association, Sept. 28 and 29. W. L. Cawthon, pres.; W. T. May, vice pres.; R. W. Storrs, secy.-treas.

MERIDIAN, GA.—Meridian Clerks' Association Celebration, July 4.

MACON, GA.—Macon Street Fair and Carnival, Sept. 26 to Oct. 5. W. H. Nesbitt.

VALDOSTA, GA.—Street Fair, June 29 to 22. H. Baldwin, mgr. Chas. Thompson, secy. and treas.

BELLEVILLE, ILL.—Street Fair Committee, Belleville Commercial Club, Sept. 10 to 15, 1900. Albert Huckle, Belleville, Ill., pres.; A. S. Halstead, Belleville, Ill., treas.; Chas. P. Fleischbein, Belleville, Ill., secy.

METROPOLIS, ILL.—Free Street Fair, Sept. 18 to 22, 1900. C. P. Treat, pres.; W. A. Fitch, treas.; Frank Adams, vice pres. and secy.

ALEXANDRIA, IND.—Knights of the Royal Arch. Grand Barbecue, John Steiner.

MARION, IND.—Elks Street Fair and Carnival, June 11 to 16. E. L. Kinneman, chairman.

MONTPELIER, IND.—Montpelier Street Fair Association, Aug. 15 to 18. Harry A. Dodge, Montpelier, Ind., pres.; J. W. Crosbie, Montpelier, Ind., vice pres.; D. A. Bryson, Montpelier, Ind., treas.; C. L. Smith, Montpelier, Ind., mgr.; C. L. Smith, Montpelier, Ind., secy.

RUSHVILLE, IND.—Street Fair and Carnival, July 3 to 11, 1900. Will C. Bretz, pres.; R. F. Scudder, secy.

CEDAR RAPIDS, IA.—Carnival and Street Fair, Oct. 1 to 6. Geo. K. Barton, pres.; C. L. Miller, treas.; Alex. Charles, secy.

ENTER, IA.—Dexter Street Fair Association, Sept. 23 to 27. J. C. Scopes, pres.; I. L. Patton, treas.; A. B. Eastman, secy.

LA PORTE CITY, IA.—Big Fourth of July Celebration, July 3 to 5. H. G. Conger, secy.

EDWARDSVILLE, ILL.—Madison County Centennial, Aug. 28 to 31. Major J. T. Crocker, pres.; H. P. Hotz, treas.; H. C. Gerke, secy.

EMPIORIA, KAN.—Young Men's Business Association, Sept. 26 to 28. Wm. A. White, pres.; L. T. Heritage, treas.

EMPIORIA, KAS.—Emporia Street Fair, Sept. 26 to 28. E. E. Fawcett, secy.

TOPEKA, KAS.—Home Products Exposition and Great Street Fair and Carnival, May 28 to June 2. W. H. Sliter, secy.

WICHITA, KAN.—Carnival and Fall Festival (street fair), Oct. 1 to 6. H. C. Lockwood, secy.

ASHLAND, KY.—Street Fair and Merchants' Carnival, July 2 to 7. H. F. Bryan, pres.; S. L. Martin, secy.

WINCHESTER, KY.—Street Fair, July 3 to 5. W. H. Garner, secy.

LOSTON, MASS.—Elks' Carnival, Aug. 6 to 11, 1900. Combination Park.

PORT FAIRFIELD, ME.—Celebration, July 4. E. E. Austin, secy.

CALUMET, MICH.—Upper Peninsula Firemen's Association Tournament, Aug. 6 to 8. John D. Cuddihy, chairman; Homer A. Guck, secy.

HOUGHTON, MICH.—Street Fair and Carnival, July 2 to 7. Percy H. Fenimore, secy.

SLEEPY EYE, MINN.—The Sleepy Eye Street Fair Association, Last week in September, 1900. A. C. Von Hagen, pres.; J. P. Bertrand, treas.; H. G. Hays, secy.

CHARLOTTE, N. C.—Elks' Carnival and International Firemen's Tournament, May 21 to 26. M. A. Lyon, director general; P. L. McMahon, chief marshal; Maj. G. F. Rutherford, secy.-treas.

NEWARK, N. J.—Newark Industrial Street Fair and Carnival, May 28 to June 2. Frederick A. Thomas, director general; H. J. Gottlob, treas.; T. J. McManus, secy.

CORNING, N. Y.—Free Street Fair, Harry Sternberg, manager.

ROCHESTER, N. Y.—Fair and Carnival, Aug. 13 to 18. J. E. Furlong, mgr.

WILLIAMSPORT, PA.—Street Fair, June 11 to 16. Geo. H. Bubb, mgr.

MANCHESTER, TENN.—Manchester Street Fair, Oct. 6 and 7. J. E. Willis, treas.

TULLAHOMA, TENN.—Mid-Summer Festival, July 4 to 6. Rock Aydelott, mgr.

DALLAS, TEX.—H. P. O. Elks' Midway Carnival, May 28.

PARIS, TEX.—Firemen's Carnival and Street Fair, May 21 to 26. Address 213 Webb st.

FAIRMONT, W. VA.—Street Fair, June 21 to 23. Clyde Fleming, mgr.

HUNTINGTON, W. VA.—Elks' Carnival and Street Fair, June 4 to 9.

Races.

BENNINGTON, (WASHINGTON, D. C.)—Nov. 17 to 30.

BLUFF GRASS RACING CIRCUIT—Geo. Sturgeon, Princeton, Mo., pres.; R. E. Lowry, Seymour, Ia., secy.; Harris, Mo., Aug. 20 to 24; Princeton, Mo., Aug. 27 to 31; Lineville, Ia., Sept. 3 to 7; Seymour, Ia., Sept. 10 to 14; Centerville, Ia., Sept. 17 to 21; Corydon, Ia., Sept. 24 to 28; Chariton, Ia., Oct. 1 to 5; Albia, Ia., Oct. 8 to 12; Lamoni, Ia., Oct. 15 to 19.

BRANFORD, CONN.—May 9 and 10, May 20, June 7, June 13 and 14, June 21, July 4 and 5, July 12, July 18 and 19, July 26, Aug. 1 and 2, Aug. 9, Aug. 15 and 16, Aug. 23, Sept. 3 and 4, Sept. 18 to 20, Oct. 17 and 18.

BRIGHTON BEACH, N. Y.—July 5 to Aug. 8.

BUFFALO, N. Y.—Buffalo Driving Club, Grand Circuit Meet, Aug. 6 to 11. John B. Sage, secy.

CEDAR VALLEY, IOWA.—Dr. G. W. Fisher, La Porte, Ia., pres.; Leo Levy, Waverly, Ia., secy. Circuit: Cresco, Ia., June 6 and 7, C. A. L. Louis, secy.; Decorah, Ia., June 12 to 14, G. F. Baker, secy.; Waverly, Ia., June 19 to 21, E. H. Curtis, secy.; Cedar Rapids, June 26 to 28, J. W. Griffith, secy.; LaPorte, Ia., July 3 to 5, H. G. Conger, secy.; Marshalltown, Ia., July 10 to 12, J. S. Finkle, secy.

CENTRAL PENNSYLVANIA CIRCUIT—Williamsport, Sept. 11 to 14; Hughesville, Sept. 18 to 21; Lewisburg, Sept. 25 to 28; Milton, Oct. 2 to 5; Bloomsburg, Oct. 9 to 12.

CHICAGO, ILL.—Washington Park, June 23 to July 21.

CIMCO, CAL.—Aug. 13 to 18.

CIRCUIT OF THE UPPER OHIO VALLEY—Wheeling, W. Va., Sept. 19 to 14; Woodfield, Sept. 4 to 6; St. Clairsville, Sept. 5 to 7; Smyrna, Sept. 12 to 14; Moundsville, Sept. 18 to 21; Smithfield, Sept. 26 to 28; New Martinsville, Aug. 21 to 24; Middlebourne, Aug. 25 to 31; Cadiz, Oct. 2 to 4.

CLEVELAND, OH.—July 23 to 27.

COLUMBUS, OH.—July 20 to Aug. 3.

COLUMBUS, OH.—July 23 to 27.

COLUSA, CAL.—July 23 to 28.

DETROIT, MICH.—June 14 to 27, 1900.

DETROIT, MICH.—Aug. 16 to 29, 1900.

EMPIRE CITY, N. Y.—Oct. 22 to Nov. 3.

FORT ERIE, ONT.—June 30 to July 31, 1900.

FORT ERIE, ONT.—Sept. 1 to 22, 1900.

GOSHEN, N. Y.—Aug. 21 to 24.

GREAT WESTERN CIRCUIT—Terre Haute, Ind., July 2 to 7; Peoria, Ill., July 9 to 11; Davenport, Ia., July 16 to 21; Des Moines, Ia., July 23 to 26; Fredrik, Ia., July 30 to Aug. 4; Joliet, Ill., Aug. 6 to 11; Freeport, Ill., Aug. 13 to 18; Dubuque, Ia., Aug. 20 to 25; Indianapolis, Sept. 17 to 22; Hamline, Minn., Sept. 3 to 8; Milwaukee, Wis., Sept. 10 to 15; Indianapolis, Ind., 1 to 22; Terre Haute, Ind., Sept. 24 to 29; Springfield, Ill., Sept. 24 to 29.

GRAVESEND, N. Y.—May 26 to June 16, 1900.

HAMILTON, CAN.—June 4 to 9.

HARTFORD, CONN.—Aug. 27 to 31.

HIGHLAND PARK, MICH.—June 11 to 27, Aug. 16 to 29.

INDEPENDENCE, IA.—Aug. 27 to Sept. 1.

INLAND LAKE, WIS.—Aug. 20 to 25.

JACKSON, OH.—Big Race Meet, July 4.

LAKESIDE, IND.—May 10 to 26.

LA PORTE CITY, IA.—July 3 to 5. H. G. Conger, secy.

LATONIA, KY.—Latonia Jockey Club, May 28 to June 2; June 11 to 16; June 21 to 23; June 28 to 30.

MANSFIELD, O.—July 3 to 5. H. E. Bell, secy.

MARYSVILLE, CAL.—Aug. 20 to 25.

MONTREAL, CAN.—July 26 to Aug. 11.

MORRIS PARK, N. Y.—May 5 to 25; Oct. 1 to 20.

NARRAGANSETT PARK, PROVIDENCE, R. I.—Aug. 28 to 31.

NASHVILLE, TENN.—April 28 to May 5.

NEWPORT, KY.—Queen City Jockey Club, May 21 to 26; June 4 to 9; June 18 to 20; June 25 to 27; July 2 to 4.

NORTHEASTERN OHIO CIRCUIT—Rockfort, June 12 to 14; Newburg, June 19 to 21; Valley Track, June 26 to 28; Youngstown, July 3 to 5; Akron, July 10 to 12; McKees Rocks, July 17 to 19; Erie, July 21 to 26; Warren, Aug. 1 to 13; Rockport, Aug. 7 to 9; Valley Track, Aug. 14 to 16; Newburg, Aug. 21 to 23; Youngstown, Aug. 28 to 30; McKees Rocks, Sept. 4 to 8.

PRINCETON, MO.—July 2 to 4, 1900.

RACING CIRCUIT FOR NEBRASKA—Nebraska Speed Association, Circuit: Blair, Fremont, Hastings, Friend, Aurora, Central City, Kearney, Oskaloosa, Red Cloud, Nelson, Hubbell, Geneva, Seward, Lincoln, Beatrice. Every week from June 20 to Oct. 20, W. P. McCrary, Hastings, Neb., pres.; A. H. Farnes, Hastings, Neb., secy.

READVILLE, MASS.—Aug. 20 to 26.

RED CLIFF, CAL.—Aug. 6 to 11.

SARATOGA, N. Y.—Aug. 1 to 31.

SHEEPSHEAD BAY, N. Y.—June 16 to July 4; Aug. 25 to Sept. 15.

SOUTHWESTERN MISSOURI BLUE RIBBON FAIR ASSOCIATION CIRCUIT—Moore, Mo., July 21 to 29; Columbia, Mo., July 31 to Aug. 3; Holden, Mo., Aug. 7 to 10; Rich Hill, Mo., Aug. 14 to 17; Harrisonville, Mo., Aug. 21 to 24; Springfield, Mo., Aug. 28 to 31. W. A. Dennis, circuit secy.

ST. LOUIS, MO.—May 12 to August 24.

TEXAS RACING FAIR CIRCUIT—Wichita, Kan., Sept. 4 to 7; Cleburne, Tex., Sept. 13 to 15; Denton, Tex., Sept. 19 to 22; Denison, Tex., Sept. 23 to Oct. 14; Corsicana, Tex., Oct. 15 to 19; San Antonio, Tex., Oct. 20 to Nov. 3; Houston, Tex., Nov. 10 to 17.

TORONTO, CAN.—The Ontario Jockey Club, May 24 to Saturday, June 2, 1900. W. P. Fraze, Toronto, Can., secy.

VALDOSTA, GA.—Oct. 30 to Nov. 2.

WESTCHESTER, N. Y.—May 12 to Aug. 24.

WILLOWS, CAL.—July 30 to Aug. 4.

WOODLAND, CAL.—Aug. 27 to Sept. 1.

Tented Minstrelsy A Frost.

Ten years ago there were nine large circuses and menageries on the road in this country, all high-priced ones. To-day there are but two, namely, Forepaugh-Sells and the Ringling Bros. Nine years ago there were nine large minstrel shows on the road playing to high prices. To-day there are but two, Primrose & Duckster having transferred their minstrel company from opera houses to a tent, in which they are now touring the Southern country. Judging from adverse criticism along the line by the press, the transition has not been a pleasant one for the minstrel masters, nor has it been acceptable to the public. The paper devotes half a column to the fake features introduced, the highway robbery practiced in the sale of reserved seats, the peanuts, the lemonade, etc.

Poster Printers

The Donaldson Litho Co. is having a tremendous run on street-fair paper.

The best poster of the year is the eight-sheet Soda Mint by the Russell & Morgan Co.

The Show Printers' Association will meet at the Hotel Bartholdi, New York, at 10:30 a. m., Thursday, May 31. A large attendance is assured.

The Standard Embossing Company, under the able management of John Church and his brother Dan, is enjoying a great measure of prosperity.

Koerner & Hayes, lithographers, Buffalo, N. Y., failed May 8. Assets \$200,000, liabilities \$300,000. Both members of the firm filed individual petitions in bankruptcy. Koerner will be remembered as the chief premier of the lithographic trust, which fell through last summer.

An Ottawa (Ont.) exchange says: "The proprietors of a number of Canadian newspapers to-day waited on the government to ask that the duty on newspaper print paper be removed on account of the scarcity and increased cost of it in Canada by the destruction of the Eddy mills at Ottawa and the Laurentine mills, Quebec."

The Cincinnati Enquirer of May 21 confined a specially prepared article, nearly two columns in length, devoted to the printing interests of the "Queen City," in which it was shown that Cincinnati leads the world in the excellent quality and high reputation of the product.

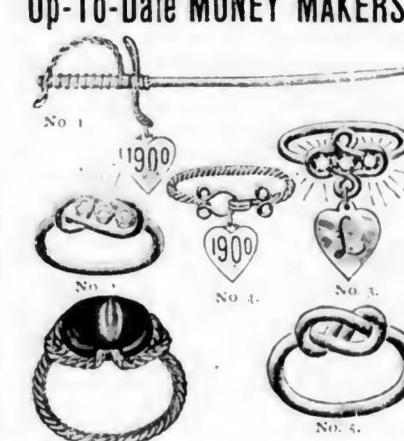
Barnum's Circus, that is now touring the continent of Europe, has used show bills printed in Cincinnati ever since it left, as it did all the time that it was showing at home. Bills were sent to England to be used by the advance agent in billing the sleepy little English towns, and when the big aggregation crossed over into Germany, the fences and blank walls were illuminated and are now being pasted over with large show bills setting forth the attractions with the circus, in the language of the Fatherland, every bill of which was printed in Cincinnati and shipped across the water. Such facts as these not only warrant the claim of Cincinnati as a center for turning out a large amount of product, but they attest also the high character of the goods, and bear out the statement that if others are nearly as good as the show bills made in Cincinnati, they are going to be pretty good.

List of Letters.

Letters are at the office of "The Billboard" for the following-named persons, awaiting delivery. Send stamped envelope, and they will be forwarded:

Boston, Frank C. Johnson, Charles Cash, Thomas J. Robinson, Dan R. Gautier, The Great, Sitter, W. H. Gray, Dr. Taylor, Parson.

Up-To-Date MONEY MAKERS.



No. 1 Friendship sword - - - - - \$4.00
With 1900 Bangle, - - - - - \$5.00

No. 2 Dewey Ring, all colors of stones, - - - - - \$18.00

With 1900 Bangle, - - - - - \$19.00

No. 3 - - - - - \$5.00

With 1900 Bangle, - - - - - \$6.00

No. 4 - - - - - \$6.50

With 1900 Bangle, - - - - - \$4.00

No. 5 - - - - - \$12.00

With 1900 Bangle, - - - - - \$10.00

No. 6 - - - - - \$12.00

With 1900 Bangle, - - - - - \$10.00

Per Gross

1 - Friendship sword - - - - - \$4.00

With 1900 Bangle, - - - - - \$5.00

2 - Dewey Ring, all colors of stones, - - - - - \$18.00

With 1900 Bangle, - - - - - \$19.00

3 - - - - - \$5.00

With 1900 Bangle, - - - - - \$6.00

4 - - - - - \$6.50

With 1900 Bangle, - - - - - \$4.00

5 - Friendship Ring, 14 gauge wire, - - - - - \$6.50

With 1900 Bangle, - - - - - \$4.00

6 - Japanese Cat's Eye Ring, - - - - - \$12.00

With 1900 Bangle, - - - - - \$10.0