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Billboard

1998 INTERNATIONAL

BUYER'S GUIDE

THE WORLDWIDE REFERENCE SOURCE

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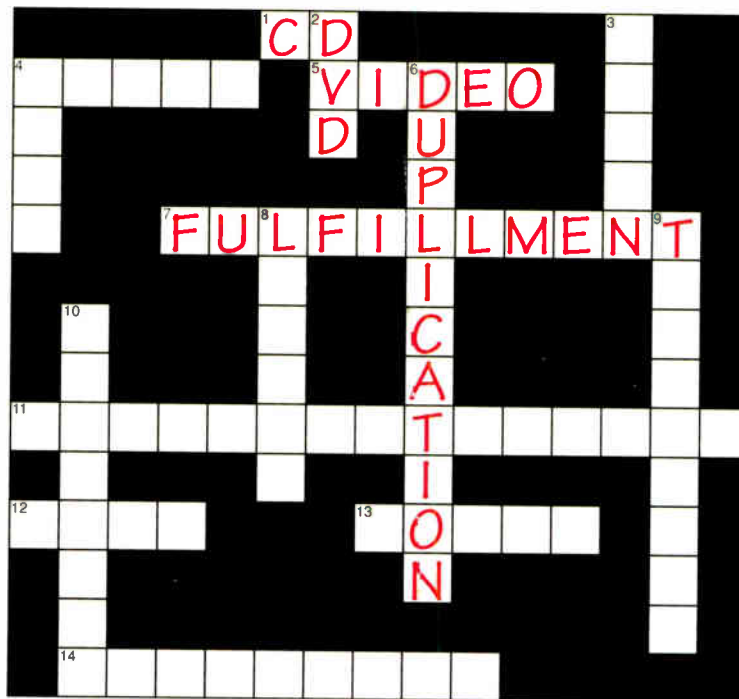
PLANTS AND SERVICES

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Technicolor. Where The Answers To All Your Video & Optical Needs Can Be Found.

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- ACROSS**
- 4 Released in 1935, _____ *Sharp* was the first full-length movie filmed in full-color Technicolor.
- 11 Technicolor received an Academy Award for this famous 1939 Picture of the Year.
- 12 Today Technicolor is the world's largest processor of motion picture _____.
- 13 "_____ by Technicolor" (credit line commonly seen in '50s movie ads).
- 14 This first full-length animated color feature was filmed in Technicolor, and received one regular Academy Award plus seven miniatures.



- DOWN**
- 3 Technicolor movie cameras from 1932 - '55 used prisms to expose red, blue and _____ light on three negatives.
- 4 Last name of '50s sitcom redhead dubbed "Technicolor Tessie" by *Life* magazine.
- 8 Large-eared leading lady (actually a female impersonator) featured in numerous 1940's Technicolor films.
- 9 Word on the cover of Technicolor founder Dr. Herbert T. Kalmus' 1904 M.I.T. yearbook that inspired the name "Technicolor."
- 10 Cole Porter song says "you gotta have _____ Technicolor."



From mastering to shipping, finding the right solutions for your video, CD and DVD projects can be an elusive puzzle. Fortunately, it's one you can easily solve by calling Technicolor.

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ANSWERS: (ACROSS) 4. Becky 11. Gone With The Wind 12. Film 13. Color 14. Snow White (DOWN) 3. Green 4. Ball 8. Lassie 9. Technique 10. Glorious

Billboard®

1998 INTERNATIONAL BUYER'S GUIDE 39th EDITION

NEW FOR THE 1998 EDITION

- Record label index cross referencing labels owned.
- Record label index cross referencing labels distributed.
- Alphabetical index of Professional Services & Suppliers listed by location.
- Alphabetical index of Wholesalers & Distributors listed by location.
- More e-mail and web site addresses.

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GENERAL INFORMATION ABOUT LISTINGS

The listings contained in this publication are based solely upon information supplied to Billboard prior to checked for accuracy as of that time. However, Billboard is not responsible for changes in management associations that may supersede the listings contained herein. Efforts are made by questionnaire to information on companies which are listed. E-mail and web site addresses are listed where provided. The next issue of the International Buyer's Guide please send the relevant information in the form a listing should appear. Information should be addressed to:

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Business Manager: Joellen Sommer

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Asia: Steve Leece, 65-338-2774

Europe: Christine Chinetti, Ian Remmer, 44-171-323-6686

Japan: Aki Kaneko, 213-650-3171

Mexico/West Coast Latin: Daisy Ducret, 216-525-2307

Milan: Lidia Bonguardo, 39+(0)362+54.44.24

Directory Central

Director of Operations: Daniel Bale

Directory Programmer: Jerry Kendall

Directory Coordinators: Jill Crowe, Donald Thompson

Directory Assistant Supervisor: Kent Forward

Directory Assistants: Thom Hutchison, Bill McCutchen, Maree Vanadore

Production

Cover Design: Melissa Subatch

Production Manager: Len Durham

Offices:

New York

1515 Broadway
New York, NY 10036
Tel: (212) 764-7300
Fax: (212) 536-5055

Los Angeles

5055 Wilshire Blvd.
Los Angeles, CA 90036
Tel: (213) 525-2300
Fax: (213) 525-2394

Nashville

49 Music Square West
Nashville, Tn 37203
Tel: (615) 321-4240
Fax: (615) 320-5407

Hong Kong

Clinch Leece Advertising Sales
Services Ltd.
10/F, Chung Nam Bldg.
1 Lockhart Rd.
Wanchai Hong Kong
Tel: (852) 2527-3525
Fax: (852) 2861-3596

Tokyo

10th Floor, No. 103
Sogo-Hirakawacho Bldg., 4-12
Hirakawacho 1-chome
Chiyoda-ku, Tokyo 102
Tel: 3-3262-7246
Fax: 3-3262-7247

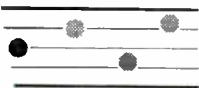
London

23 Rigmount St.
London WC1E 7AH
Tel: 44-71-323-6686
Fax: 44-71-323-2314

Italy

Via Umberto I
13, 20039 Varedo (MI)
Tel: 362-54-44-24
Fax: 362-54-44-35

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12-536-1402, sbell@billboard.com



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Keyword Index

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Alaska	AK
Arizona	AZ
Arkansas	AR
California	CA
Colorado	CO
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Delaware	DE
District of Columbia	DC
Florida	FL
Georgia	GA
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Idaho	ID
Illinois	IL
Indiana	IN
Iowa	IA
Kansas	KS
Kentucky	KY
Louisiana	LA
Maine	ME
Maryland	MD
Massachusetts	MA
Michigan	MI
Minnesota	MN
Mississippi	MS
Missouri	MO
Montana	MT
Nebraska	NE
Nevada	NV
New Hampshire	NH
New Jersey	NJ
New Mexico	NM
New York	NY
North Carolina	NC
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Music & Video Companies

RECORD LABELS

A

ABKCO Records (Div. ABKCO Music & Records, Inc.)

1700 Broadway, 41st Floor, New York, NY, 10019, (212) 399-0300, Fax: (212) 582-5090; E-Mail: @abkco.com; Pres.: Allen Klein; Vice Pres.: Jody Klein; Vice Pres.: Iris Keitel; Vice Pres.: Kenneth Salinsky.
Labels Owned: Cameo Parkway, SAR/Deby; *Distributed:* Phil Spector.

A Company Called W

PO Box 618, Church St. Sta., New York, NY, 10008, (718) 654-ACCW, (800) 276-RAPS, Fax: (718) 654-ACCW; E-Mail: acompanyw@aol.com; Web Site: accw.com; Pres./Sales/Mktg.: Walt Goodridge; Exec. Asst.: Paula Philbert; Vice Pres. A & R: Kenneth McFae.

A D Records & Productions ★

PO Box 8402, Houston, TX, 77288, (713) 675-7802, Fax: (713) 872-8664; Pres./Vice Pres. A&R: Aubrey Dunham.

AE Latin Music Productions

1650 Broadway, Ste. 307-A, New York, NY, 10019, (212) 265-7709, Fax: (212) 957-3789; E-Mail: cnoyola332@aol.com; Pres.: Carlos A. Noyola; Vice Pres.: Fernando Noyola.
US Reprs.: Antilla (NY).

AFG Sigma Records, Inc. ★

5817 La Colonia Dr., San Antonio, TX, 78218, (210) 661-6500, Fax: (210) 661-7702; E-Mail: elprono@execpc.com.

A & J Productions

131 SW Fourth Ave., Ste. 408, Corvallis, OR, 97330, (541) 752-6575, Fax: (541) 752-6575; Pres.: Albert Gallo; A&R Promo./Sales/Publ.: Cynthia Moore; A&R/Vice Pres.: J.C. Rico.
US Reprs.: Burnside Dist. Corp. (OR); Harbor Export (NY).
Int'l Reprs.: All Blue Record Service (Belgium).

AKO Records

20531 Plummer St., Chatsworth, CA, 91311, (818) 998-0443, Fax: (818) 998-2537; Pres./Gen. Mgr.: A.E. Sullivan; A&R: Robert Kline.
Labels Owned: Aztec, Dorn.
Int'l Reprs.: AKO Music Pte Ltd. (Singapore).

A.M.I. Records ★

PO Box 1157, Hendersonville, TN, 37077, (615) 230-9434, Fax: (615) 230-9137; E-Mail: ami@nashville.com; Pres.: Michael R. Radford; A&R Dir.: Lisa Whaley.

A&M Records, Inc.

1416 N. LaBrea Ave., Hollywood, CA, 90028, (213) 469-2411, Fax: (213) 856-2600; Web Site: <http://www.amrecords.com>; Pres./CEO: Al Cafaro; Sr. Vice Pres./Sales/Dist.: Richie Gallo; Sr. Vice Pres., Promos.: Rick Stone; Sr. Vice Pres., Creative: Jeri Heiden; Sr. Vice Pres., A&R: David Anderle; Sr. VP, Perspective Urban: Don Eason; Vice Pres./CFO: Clive Ellis; Vice Pres., Mktg.: Kelly Mills; Vice Pres./Controller: Brent Hirokawa.
Offices: 825 Eighth Ave., 27th Floor, New York, NY, 10019, (212) 333-1328, Fax: (212) 333-1301, Exec. V.P., Publicity: Wayne Issacs; Nat'l Dir., Publicity: Ricardo Howell.
Labels Owned: Horizon; *Distributed:* Delos, Denon, Shoreline, Twin Tone, Word.

ANS Records, Inc. ★

7855 NW 29th St., Bay 182, Miami, FL, 33122-1119, (305) 477-2852, Fax: (305) 477-0562; Web Site: <http://www.ansrecords.com>; Pres.: Alejandro Selasco; Sales Mgr.: Manelys Hernandez.
Labels Owned: ANS; *Distributed:* PMF.

API Records

PO Box 7041, Watchung, NJ, 07060, (908) 753-1601, Fax: (908) 753-1601; Exec. Vice Pres.: Meg Poltorak.
Labels Owned: API Classics, API Jazz.

ARV Records

PO Box 1689, McAllen, TX, 78501, (210) 686-5851, (210) 687-7121, Fax: (210) 687-2022; Gen. Mgr.: Carlos Guzman.

AVI Entertainment Group, Inc. ★

10390 Santa Monica Blvd., Ste. 210, Los Angeles, CA, 90025, (310) 556-7744, Fax: (310) 556-1331; Pres./Chrmn./CEO: Harry M. Anger; Vice Pres./Gen. Mgr.: Patricia C. Drosins; Mgr., Catalog Devel.: Rob Santos.
Labels Owned: Abet, Atomic Beat, Creed, Excello, Mankind, Nasco, Nashboro.

Aarising Records ★

223 Balboa St., San Francisco, CA, 94118-3904, (415) 334-5519; E-Mail: info@aarising.com; Pres.: Nelson Wong; Vice Pres.: Andy Kawanami.

Aaron Avenue Records ★

331 Aaron Ave., Ste. 139, Arlington, TX, 76012, (817) 274-5010, Fax: (817) 274-6403; E-Mail: aaronave@aaronave.com; Web Site: www.aaronave.com; Owner: Alan Petsch; Mgr.: Matt Key.
US Reprs.: Crystal Clear Sound Dist. (TX).

Abec Cake Records ★

PO Box 117, New Berlinville, PA, 19545, (610) 367-0335; Pres.: Dave Stahl.

Abrasive Records ★

PO Box 565, Burbank, CA, 91503, (818) 840-0660; E-Mail: abrasiver@aol.com.

Accent Records ★

71906 Hwy. 111, Rancho Mirage, CA, 92270, (760) 346-0075, Fax: (760) 346-0075; Pres./CEO: Scott B. Seely.
Labels Owned: Coachella.
US Reprs.: GNP Crescendo (CA).

Acclaim Music (Div. of The Spoken Word, Inc.) ★

2951 N. Sycamore Dr., Ste. 8, Simi Valley, CA, 93065-1201, (805) 520-9544, Fax: (805) 520-1220; E-Mail: theheralds@

aol.com; Exec. Dir.: John O. Lundy; Dir.: Jerry Patton; Office Mgr.: Theresa Fisher.

Acme Entertainment, Inc.

PO Box 81491, Chicago, IL, 60681, (800) 566-2263, Fax: (847) 519-1159; E-Mail: info@acmeent.com; Pres./CEO: Aaron J. Conti; Vice Pres./Sales & Mktg.: Christian C. Conti; Dir. Artists & Repertoire: Elizabeth L. Loden.
Labels Distributed: Santa Fe.
US Reprs.: MS (IL).

Acorn Music, Inc.

5332 College Ave., Oakland, CA, 94618, (510) 655-9076, Fax: (510) 655-9096; Bus. Mgr./CEO: Peter Elman; Mktg. Dir.: Ann Jackson.

Acoustic Disc

7957 Nita Ave., West Hills, CA, 91304, (818) 704-7800, Fax: (818) 704-0185; E-Mail: cmangm@idt.net; Web Site: <http://www.dawgnr.com>; CEO/Vice Pres. A & R: David Grisman; Bus. Affairs: Craig R. Miller; Sales: Harriet Rose; Publicity: Pam Abramson.
Offices: PO Box 4143, San Rafael, CA, 94903, (415) 499-0365, Fax: (415) 492-9602, Vice Pres., Sales: Arthur Rose.
Labels Owned: Acoustic Disc Archival.
US Reprs.: DNA (MA); Passport (CO); Bayside (CA).

Acoustic Melodies Int'l, Inc. ★

9 Music Sq. S., Ste. 397, Nashville, TN, 37203, (615) 333-7226, Fax: (615) 333-7229; Vice Pres., Sales/Mktg.: Mark Arnett; Vice Pres., Prodn.: Jim Buchanan; Vice Pres., Media Rel.: Vince Settle.
Labels Owned: AMI.
US Reprs.: Record Depot (VA); Old Fogey (MI); Rock Bottom (GA); Central South Music, Music City Dist. (TN).

Adelphi Records, Inc. ★

PO Box 7688, Silver Spring, MD, 20907, (301) 434-6958, Fax: (301) 434-3056; E-Mail: adelphi@erols.com; Pres./Gen. Mgr.: Gene Rosenthal; Exec. Vice Pres./Mgr.: Hap Passman; Vice Pres.: Howard Rosenthal; Promo.: Nelson Graves; Promo.: Denise Tapp.
Labels Owned: Adelphi, Genes Compact Disc, Sunsplash.
US Reprs.: Demon, Red Lick, CM, Rock Bottom, Selecto Hits, Sidestreet, Silo, Gotham (UK); ARIS/Ariola (Germany); Bandai (Japan); IRD (Italy); Munich, Musiccraft (Holland); Night & Day, Paulstarr, Ras, Record Depot (France); Trend, Twinbrook (Canada).

Adobe Records

PO Box W, Shallowater, TX, 79363, (806) 873-3537, Fax: (806) 873-3542; Owner: Tom Woodruff.

Afterschool Publishing Co. ★

PO Box 14157, Detroit, MI, 48214, (313) 894-8855; Pres.: Herman Kelly; Dir.: Mr. Acts.
Labels Owned: Black Prince, Feel Productions, Musiranma Comedy Play.
US Reprs.: M.C.P. (MI).

Agarita Records ★

PO Box 97, Comfort, TX, 78013, (210) 995-4070, (210) 995-3094, Fax: (210) 995-2354; E-Mail: agarita@sat.net; Web Site: <http://songs.com/noma/rexhome.htm>; Owner: Mike Harper; Opns./Promo. Dir.: Kelly Coppage; A & R: Rick Beresford.
US Reprs.: NOMA (TN).

Ahi-Nama Music

PO Box 998, North Hollywood, CA, 91603-0998, (818) 985-2523, Fax: (818) 508-0318.

Airborn Records

PO Box 3064, Flint, MI, 48502; Pres.: Ron Moore.
Labels Owned: Airborn Communications, Airborn Prodn.

Airwax Records ★

PO Box 288291, Chicago, IL, 60628, (312) 779-2384, Fax: (312) 779-7898; Pres./A&R Rep.: Casey Jones; Mgr.: B. Jones.
Labels Owned: Delta City.
US Reprs.: Barney's Records (IL); Action Music (OH); United Records Dist. (TN); North Country Dist. (NY); Nonwalk Record Dist. (CA).
Int'l Reprs.: Festival Dist., Roblan Dist., Trend Records & Tapes (Canada).

Akantar Productions, Inc.

PO Box 160788, Miami, FL, 33116-0788, (305) 264-9252, Fax: (305) 264-6608; Pres.: Fernando Escobar; Vice Pres.: Jose Dario Lopera.

Alacran Productions

1741 N. Ivar St., Ste. 118, Hollywood, CA, 90028, (213) 962-4931, Fax: (213) 962-7138.

Alamo Records

517 East Houston, San Antonio, TX, 78205, (210) 732-6240, Fax: (210) 225-3714; Contact: Will Day.

Alan Dale Productions

1630 Judith Ln., Indianapolis, IN, 46227, (317) 786-1630; Pres.: Alan D. Heshelman.
Labels Owned: Alto.

Alcarm Record Co.

655 Wyona St., Brooklyn, NY, 11207, (718) 272-1200, Fax: (718) 649-1280; Pres./CEO: Alfred McCarther.

Alcazar Productions, Inc.

S. Main St., Waterbury, VT, 05676, (802) 244-7845, Fax: (802) 244-6128; Pres.: Barry McVey; Vice Pres.: Jennifer Harwood; Vice Pres.: Dave Lovald.
Labels Owned: Alcazaram; *Distributed:* Brambus, Breakaway, Dunkeld, Fogarty's Cove, Freefall, Mark Rubin Prodn., Round River, Tara.

Alegria Records

709 N. Bristol St., Ste. L, Santa Ana, CA, 92703-2187, (714) 748-7677.

Aljean Records ★

7 Colonial Ave., Myerstown, PA, 17067, (717) 866-5067; Pres.: Al Shade.

All American Music Group ★

808 Wilshire Blvd., Santa Monica, CA, 90401, (310) 656-1100, Fax: (310) 656-7430; CEO/All American Comm.: Anthony J. Scotti; Pres./All American Comm.: Myron Roth; Pres./All American Music: Chuck Gullo; Sr. Exec. VP/All Am. Music: Ben Scotti; Pres. Int'l/GM: Johnny Musso; Sr. VP Business Affairs: Leonard Breijo; VP, Publishing: Steve Love; Dir., A&R: Bruce "Haji B." Saidi; Dir., A&R: Bret "Epic" Mazur.
Labels Owned: Backyard, Scotti Bros., Street Life.

Alligator Records ★

1411 W. Devon, Chicago, IL, 60609, (773) 973-7736, Fax: (773) 973-2088; E-Mail: info@allig.com; Web Site: <http://www.alligator.com>; Pres.: Bruce Iglauer; Sales Mgr.: Kerry Peace; Retail Promo. Mgr.: Ted Bonar.
Labels Owned: Black Top.
US Reprs.: Action Music (OH, MI); Associated (AZ); Bayside (CA); California Record (CA, WA); Big State (TX); DNA (CA); MS Dist. (IL); Music Craft (HI); Record Depot (VA); Select-O-Hits (TN); Silo (VT); Tant (MI); Sidestreet (MI).
Int'l Reprs.: Warner Music (Brazil/Canada); DBN (Argentina); Phonag (Switzerland); Edel Contraire (Germany); Festival (Australia/New Zealand); Silk Road Music (Hong Kong); Topic (UK); Disc Medi (Spain); Munich (Benelux); Border (Scandinavia); A&N (Greece); Rock (Taiwan/Korea); IRD (Italy); Suryanada (Indonesia).

Almo Sounds ★

371 N. La Cienega Blvd., Los Angeles, CA, 90048, (310) 289-3080, Fax: (310) 289-8662; Co-Pres.: Jerry Moss, Herb Alpert; Gen. Mgr.: Paul Kremen; Dir. A&R/Mktg.: Pam Hughes; Vice Pres./A&R: Howard Thompson; Dir. A&R (East Coast): Bob Bortnick.
Offices: 1904 Adelicia Ave., Nashville, TN, 37212, (615) 321-0820, Fax: (615) 329-1018, Pres.: Garth Fundis.
US Reprs.: Universal Dist. (US).

Alpha Music Corp.

11609 W. Pico Blvd., Los Angeles, CA, 90064-2908, (310) 473-3066, Fax: (310) 479-1038; E-Mail: alphamusic@juno.com; Pres.: Mike Colestock; Vice Pres.: Greg Bryce.

Alpine Records ★

Two Music Cir. S.; Nashville, TN, 37203-4336, (615) 259-4373, Fax: (615) 259-0773; Pres.: Johnny Rutenschroer.

Alshire Int'l, Inc.

1015 Isabel St., Burbank, CA, 91506, (213) 849-4671, Fax: (818) 569-3718; Pres.: Al Sherman; Vice Pres.: Richard Sherman.

Alterian Records

1107 S. Mountain Ave., Monrovia, CA, 91016, (818) 932-1488, Fax: (818) 932-1494.

Alternative Music Productions, Inc. ★

7188 Sunset Blvd., Ste. 204, Los Angeles, CA, 90046, (702) 380-7805, Fax: (702) 873-1302; Pres./CEO: John Brock; Gen. Mgr.: Vadim Yesilevsky; Bus. Mgr.: Andreas Martens.
Labels Owned: AMP.

Alyssa Records ★

PO Box 587, Farmingville, NY, 11738, (516) 472-1219; Pres.: Andy Marvel.
Labels Owned: Ricochet.

Ambassador Recording Corp. ★

PO Box 31112, Seattle, WA, 98103, (206) 937-5703, (206) 525-2199, Fax: (206) 938-3209; Pres.: Chris Kamila; Vice Pres./Artistic Dir.: Steven Novacek; Gen. Mgr.: Gayle Novacek.
Labels Distributed: Overture (Canada).
US Reprs.: Albany Music Dist., Inc. (NY).

Amen Music

2035 Pleasanton Rd., San Antonio, TX, 78221-1306, (210) 923-8585, (210) 932-2636, Fax: (210) 923-1888; Pres.: Manny R. Guerra; Promo.: Hector M. Rodriguez; A&R: Pete Rodriguez; Sec.: Rosalinda Guerra; Graphics: Rene Guerra.
Labels Owned: AMS.
US Reprs.: WEA Latina (CA).



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American Gramophone Records

9130 Mormon Bridge Rd., Omaha, NE, 68152, (402) 457-4341, Fax: (402) 457-4332; Web Site: www.amgram.com; CFO: Kevin Cloonan; Exec. Vice Pres.: Stephen Kalhorn; Dir., Sales: Dwight Montjar; Dir., Int'l Sales: Terry Cadmus; Promo.: John Brumbach.

American Harvest Recording Society

PO Box 68, Las Vegas, NM, 87701, Fax: (505) 425-5110; E-Mail: tecworldhq@aol.com; Pres.: Robert John Jones; Office Mgr.: Therese Melton.

Labels Owned: Definite, Ether, Transluxe.

US Reps.: Select-O-Hits (TN).

American Melody Records ★

102 Wheeler Path; Guilford, CT, 06437, (203) 457-0881, Fax: (203) 457-2085; Pres.: Phil Rosenthal; Vice Pres.: Beth Sommers.

US Reps.: Silo (VT); DNA (CA).

American Music Co. ★

3830 Hwy. 78, Mount Horeb, WI, 53572, (608) 437-8970, Fax: (608) 437-4362; Pres.: Jim Kirchstein.

Labels Owned: Age of Aquarius, Cuca, Jolly Dutchman, Night Owl, Psalms, Sara.

American Music Network, Inc. ★

406 Tharpe Rd.; Warner Robins, GA, 31088, (912) 953-2800; Pres.: Robert R. Kovach.

American Pie ★

5916 Lemona Ave.; Van Nuys, CA, 91411, (818) 786-5788, Fax: (818) 786-5790; Pres.: Wayne Volat.

Labels Owned: Joyce.

American Recordings, Inc.

3500 W. Olive Ave., Ste. 1550, Burbank, CA, 91505, (818) 973-4545, Fax: (818) 973-4571; Owner: Rick Rubin; Gen. Mgr.: Mark DiDia; Vice Pres., Media Rel.s.: Heidi Ellen Robinson; Vice Pres., A&R: Marc Geiger.

Offices: Lamb House, Church St., London, ENG, W42PD, United Kingdom, (44) 995 3266, Fax: (44) 742 7235, Vice Pres., Mktg.: Dave Robinson; Media Relations: Joe O'Neill.

Labels Owned: Ill, WHITE; **Distributed:** Rhyme Cartel, XL.

US Reps.: BMG Int'l (NY); WEA (US).

Int'l Reps.: WEA (Canada).

American Voices Record Co., Inc. ★

3205 Blue Ridge Ct., Virginia Beach, VA, 23452, (804) 340-8374; Pres.: Heath Webb; Gen. Mgr./Sec.: Jean Webb.

American Recordings, Int'l

1817 Loch Lomond Way, Las Vegas, NV, 89102, (702) 384-0030, Fax: (702) 382-1926; E-Mail: kr@ix.netcom.com; Web Site: http://www.amerusa.com/amered/htm; Pres./CEO: Joe Jan Jaros; Vice Pres./Gen. Mgr.: Ken Brown.

Labels Owned: Christy.

US Reps.: Big Bands Dist., Int'l Rec. Dist., Otter Dist., World Records (CA); Harbor Dist., North Country Dist. North Country Dist., The Jazz Record (NY).

Int'l Reps.: Americatone (Czech Republic); Christy Records (UK); Beijing Audio-Video Dist. (China); Diamond Studio (Belize).

AmeriSong Records, Inc.

8727 E. Girard Ave., Denver, CO, 80231, (303) 695-8628, Fax: (303) 369-9655; Pres.: Randi Perkins; A&R: Frank Jermance.

Amherst Records, Inc. ★

1762 Main St., Buffalo, NY, 14208, (716) 883-9520, (800) 836-0751, Fax: (716) 884-1432; Pres.: Leonard Silver; Exec. Vice Pres.: Larry Silver.

Amigos Records

81 Ponfield Rd., Ste. 266; Bronxville, NY, 10708, (800) 953-9188, Fax: (718) 329-1168; E-Mail: amigosrec@aol.com; Pres.: Andy Grullon.

US Reps.: J&N Records (USA).

Amsterdamned ★

PO Box 862558, Los Angeles, CA, 90086-2558, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple-x.com; Web Site: http://www.guavajelly.com/amsterdamned/; Co-Owner: Peter Heur; Co-Owner: Dean Naleway; A&R: Bruce Duff.

Amused Productions

PO Box 671, Claremont, CA, 91711, (909) 625-3169, Fax: (909) 625-1747; Music Dir.: Sherban Cira.

Andrea Records

2617 N. Decard St., Santa Ana, CA, 92705, (714) 744-3711, Fax: (714) 744-2677; Pres.: Enrique Avila.

Angel Records

810 Seventh Ave., 4th Floor, New York, NY, 10019, (212) 603-8600, (212) 603-8700, Fax: (212) 603-8648; Pres.: Steven Murphy; Exec. Vice Pres.: Deborah Dugan; Vice Pres. A&R: Jay Landers; Vice Pres. Creative Serv.: Jay Barbieri; Vice Pres. Mktg.: Aimee Gautreau; Vice Pres. Mktg.-Guardian: Chris Hensley; Vice Pres. Special Mkts.: Ethan Crooms; Vice Pres. Sales: Mark Forlow; V.P. Sales/Market Devel.: Vince Spiziri.

Labels Owned: Guardian.

Ansonia Records, Inc. ★

380 Kamena St., Fairview, NJ, 07022-1735, (201) 945-7600, Fax: (201) 945-9042; Pres.: Mercedes Glass; Vice Pres.: Henry Glass; Sales Mgr.: Lori Glass.

Labels Distributed: Artex, Disco Hit, PolyGram, RMM, Rodven, Sony.

Antilla Records ★

861 Tenth Ave., New York, NY, 10036, (212) 582-4546, Fax: (212) 977-7581; E-Mail: antillarec@aol.com; Web Site: http://www.platanorecords.com; Pres.: Jose Hernandez; Vice Pres.: Xavier Hernandez; Pub. Rel.: Martha Hernandez; Promos.: Eddie Cruz.

Labels Owned: ARO, Funny, Mangu, Parcha; **Distributed:** A&E Latin, Allegro, Bravo, Camino, Platano.

Antique-Catfish Records

708 W. Euclid, Pittsburgh, KS, 66762, (316) 231-6443; Owner/Partner: Gene Strasser; Owner/Partner: John Poznich.

Antone's Records

507 West Ave., Ste. 2, Austin, TX, 78701-2734, (512) 322-0617, Fax: (512) 477-2930; E-Mail: info@antonesrec.com; Web Site:

http://www.antonesrec.com; Pres.: Clifford Antone; Opns. Mgr.: Christie Warren.

US Reps.: Discovery Records (CA).

Apon Record Co., Inc. ★

PO Box 3082, Steinway Sta., Long Island City, NY, 11103, (718) 721-5599, Fax: (718) 721-5599; Pres.: Daria I. Poncic; Gen. Mgr.: Don Zemann; Treasurer: Andrew M. Poncic.

Labels Owned: Amadeo, Discapop; **Distributed:** Gramofonove Zavody.

June Appal Recordings ★

306 Madison St., Whitesburg, KY, 41858, (606) 633-0108, Fax: (606) 633-1009; Distr./Promos. Mgr.: Carolyn H. Sturgill.

April Records ★

PO Box 8263, Haledon, NJ, 07508, (718) 361-3321; Pres.: Samuel Cummings; Vice Pres.: A. Cummings; Promo.: J. Young.

Ardent Records

2000 Madison Ave., Memphis, TN, 38104, (901) 725-0855, Fax: (901) 725-7011.

Arhoolie Productions, Inc. ★

10341 San Pablo Ave., El Cerrito, CA, 94530, (510) 525-7471, Fax: (510) 525-1204; E-Mail: mail@arhoolie.com; Web Site: www.arhoolie.com; Mgr.: Tom Diamant.

Labels Owned: Folklyric; **Distributed:** Pan.

Aries Music Entertainment (AME)

PO Box 55446, Valencia, CA, 91385-0446, (805) 286-9192, Fax: (805) 286-9194; E-Mail: lgpist19@tdt.net; Pres.: Luis G. Pisterman; Vice Pres.: Bill Garcia.

Offices: 1112 Weston Rd., Ste. 262, Fort Lauderdale, FL, 33326.

US Reps.: BMG U.S. Latin (FL).

Arista Austin

PO Box 163167, Austin, TX, 78716, (512) 329-9910, Fax: (512) 329-0411; E-Mail: arista_austin@bmgmusic.com; Vice Pres./Gen. Mgr.: Cameron Randle; Vice Pres., Artist Devel.: Steve Schnur; Head, Nat'l Promo.: Jon Peterson; Mgr., Sales/Mktg.: Dan Herrington; Mgr., Media/Publicity: Cary Prince; Mgr., Media/Publicity: Athena Fortenberry; Coord., Artist Devel.: Tom Kouchoukos.

Offices: 7 Music Cir. N., Nashville, TN, 37203, (615) 780-9100, Fax: (615) 780-9143.

Arista Latin

PO Box 163167, Austin, TX, 78716, (512) 329-9910, Fax: (512) 329-0411; E-Mail: arista_latina@bmgmusic.com; Vice Pres./Gen. Mgr.: Cameron Randle; Dir. Promo./Artist Devel.: Joe Trevino; Mgr. Sales/Mktg.: Paulina Perez; Mgr. Media: Cary Prince.

Arista Records, Inc. ★

6 W. 57th St., New York, NY, 10019, (212) 489-7400, (212) 830-2135, Fax: (212) 830-2322; Pres.: Clive Davis; Exec. Vice Pres., Opns.: Roy Lott; Sr. Vice Pres.: Rick Bisceglia; Sr. Vice Pres., Mktg.: Dick Wingate; Sr. Vice Pres., Prod'n.: Milt Sincoff; Vice Pres., Int'l: Eliza Brownjohn; Vice Pres., Creative Servs.: Ken Levy; Vice Pres., A&R: Joy Bailey; Vice Pres., Artist Devel.: Richard Sanders; Vice Pres., Pdct. Mgmt.: Tom Ennis; Vice Pres., Rock Promos.: Steve Schnur; Vice Pres., Rock Promos.: Jay Ziskroff; Vice Pres., Black Promo.: David Linton; Sr. Dir., Sales/Mktg.: Kirk Bonin; Sr. Dir., Creative Opns.: Amy Finkle; Sr. Dir., Promo. Opns.: Joan Fallon; Sr. Dir., Nat'l Video: Jon Klein; Sr. Dir., Pdct. Mgmt.: Robert Wiegler; Dir., A&R: Richard Swerett; Dir., Video Prod'n.: S.A. Baron; Dir., Publicity: East: Stacy Braumstein; Dir., R&B Publicity: Audrey Locatis; Mgr., Artist Devel.: Adam Kaplan; Nat'l Sales/Mktg. Coord.: Evan Jahn; Prod'n. Coord.: Jim Powers.

Offices: 3395 Northeast Expwy. Ste. 360, Atlanta, GA, 30341, (404) 452-2320, Promo.: Linda Alter; 8370 Wilshire Blvd., Beverly Hills, CA, 90211, (404) 452-2320, Sr. V.P., Sales/Dist.: Jim Chiado; Promo.: Jon Klein; 7 Music Cir. N., Nashville, TN, 37203, (615) 780-9100, Fax: (615) 780-9190, Pres.: Tim DuBois; Sr. Vice Pres./Gen. Mgr.: Mike Dungan; Arista/Latin, PO Box 163167, Austin, TX, 78716, (512) 329-9910, Fax: (512) 329-0411, Vice Pres./Gen. Mgr.: Cameron Randle.

Labels Owned: Arista/Latin, Arista/Texas.

Ark 21

14724 Ventura Blvd., Penthouse, Sherman Oaks, CA, 91403, (818) 461-1700, Fax: (818) 461-1745; Web Site: www.ark21.com; Chrmn.: Miles Copeland; Gen. Mgr.: Stevo Glendinning; Vice Pres., Promo.: Karen Lee; Vice Pres., Mktg.: Mike Engstrom.

Labels Owned: Mondo Melodia, Pagan, Pangaea.

Arkadia Records ★

34 E. 23rd St., New York, NY, 10010, (212) 533-0007, Fax: (212) 979-0266; E-Mail: arkadiarec@aol.com; Web Site: http://www.arkadiarecords.com; Chrmn./CEO: Bob Kar; Vice Pres./Int'l: Jack Arel; Dir., Sales: Henry Blaukopf; A & R/Promo.: Jerald Miller.

Offices: Arkadia Records Int'l, c/o Arel Prodn.s., 28/30 Rue Mederic, Paris, 75017, France, (33) 1.4267-1516, Fax: (33) 1.4766-1908, Vice Pres./Int'l: Jack Arel; Arkadia Records, 429 Webster St., San Francisco, CA, 94117, (415) 558-8873, Fax: (415) 558-8841, Vice Pres./Western Region: Lara K. Orr; Arkadia Records, 431 Clark St., Iowa City, IA, 52240, (319) 339-4364, Vice Pres./Central Region: Dorian Karchmar; Arkadia Records - N.J. Agencies, Ste. 4, 501 Toorak Rd., PO Box 149, Toorak, Victoria, VIC, 3142, Australia, (61) 39.826-8232, Fax: (61) 39.827-0791, Vice Pres./Australasia: Theodore Berman; Arkadia Records, 313 Cherry Ln., Glenside, PA, 19038, (215) 886-3041, Fax: (215) 886-6933, Sales Mgr.: Kevin Mahoney.

Labels Owned: Arkadia AllWorld, Arkadia Brasilia, Arkadia Chansons, Arkadia Classical, Arkadia Jazz, Arkadia Kids, Arkadia Now, Arkadia edu.song.

Int'l Reps.: V.I.E.W., Inc. Distr. (NY).

Arms of Venus Records

PO Box 110741, Carrollton, TX, 75011-0741, (972) 242-1319, Fax: (972) 242-7868; Co-Owner: Pete Barbeck.

Artap Records

PO Box 3601, Brentwood, TN, 37024-3601, (615) 395-4360, (800) 229-4288, Fax: (615) 395-4569.

Artifex Records, Inc. ★

1105 Myatt Blvd., Madison, TN, 37115-2453, (615) 865-7909, Fax: (615) 865-8550; E-Mail: artifex@artifex-ncd.com; Web Site: www.artifex-ncd.com; Pres.: Peter Miller.

Labels Distributed: Oak Leaf, Tilley.

Artomax Records

Calle Cerra 619, Pda. 15, Santurce, PR, 00907, (809) 725-9208.

Aryana Music, Inc.

4535 W. Sahara, Ste. 105, Las Vegas, NV, 89102, (702) 645-7400, Fax: (702) 655-3504; E-Mail: utopiastar@aol.com; Web Site: http://www.planetutopia.com; Creative Dir.: San Dee Herman; Talent Coord.: Lisa Middleton; Art Dir.: Andy Middleton.

Asefra Music Productions ★

84-41 63rd Ave., Middle Village, NY, 11379, (718) 446-1126, Fax: (718) 446-6848; E-Mail: asefra@aol.com; Web Site: www.lamusica.com/asefra.htm; Pres.: Alexander Serrano Franco; Vice Pres.: Oscar N. Serrano.

Offices: Asefra Colombia, AA 9114 Cali, Valle, Colombia, (57) 2.501 6342, Pres.-Colombia: Rolando Serrano; Asefra Puerto Rico, 1357 Ashford Ave., Ste. 212, San Juan, PR, 00907, (787) 722-0748, Rep.: Everth Rolando Serrano.

AstroGenesis Records ★

250 W. 57th St., Ste. 1517-41, New York, NY, 10107, (212) 642-5147; CEO/Pub. Rel./A&R Dir.: Diana Ray; Pres.: Elaine Rudolph; Vice Pres.: Virginia Cruz.

Asylum Records ★

1906 Acklen Ave., Nashville, TN, 37212, (615) 292-7990, Fax: (615) 292-8219; Co-Pres./CEO: Joe Mansfield; Co-Pres.: Kyle Lehning; Vice Pres., Promo.: Stan Byrd.

Atch Records & Productions, Inc. ★

10103 Fondren, Ste. 380, Houston, TX, 77096, (713) 981-6540, Fax: (713) 981-0083; Chrmn./CEO: Charles Atchison.

Atco Records

75 Rockefeller Plz., New York, NY, 10019, (212) 275-4490, Fax: (212) 956-2270; Chrmn.: Sylvia Rhone; Vice Chrmn./CEO: Aaron Levy; Pres.: Seymour Stein.

Offices: 9229 Sunset Blvd., Los Angeles, CA, 90069.

US Reps.: WEA Int'l.

Int'l Reps.: WEA Int'l.

Athens Productions

311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411; Dir., A&R: Robert Marino.

Labels Owned: Analogue Master, Apollo, Apollo Classics, Apollo Int'l, Apollo Jazz, Apollo Music, Athena, Athena Classics, Athena International; **Distributed:** Versitheta.

Int'l Reps.: East Coast (NY).

Atila Records

PO Box 60240, Rossford, OH, 43460, (419) 666-2019, Fax: (419) 666-3141; Pres.: John Pockis; Vice Pres.: Mary Pockis; Sec.: Joe Manera.

Labels Distributed: East West.

Int'l Reps.: East West Records (Germany).

Atlanta Int'l Record Co., Inc.

881 Memorial Dr. SE, Atlanta, GA, 30316, (404) 524-6835, Fax: (404) 681-0033; Pres.: Alan Freeman; Sales Mgr.: Norman Hunter; Dir., Radio Promo.: Larry Tinsley.

Labels Owned: Gospearl.

Atlantic Classics ★

1290 Sixth Ave., Speery Bldg., 9th Floor, New York, NY, 10019, (212) 399-6945, Fax: (212) 399-8830; Web Site: http://www.atlanticrecords.com; Vice Pres., US Opns.: Arthur Moorhead; Dir., Publicity/Promo.: Ellen Schantz.

Labels Distributed: Erato, Finlandia, Nonesuch, Teldec.

Atlantic Recording Corp. ★

1290 Ave. of the Americas, New York, NY, 10104, (212) 707-2000; Web Site: http://www.atlanticrecords.com; Chrmn./CEO: Ahmet Ertegun; Pres.-Atlantic: Val Azzoli; Pres.-Trgm/Big Beat: Craig Kallman; Sr. Vice Pres./Gen. Mgr.: Ron Shapiro; Sr. Vice Pres.: Linda Ferrando; Sr. Vice Pres., Bus/Legal: Phil Wild; Sr. Vice Pres., A&R: Janet Billig; Sr. Vice Pres., Sales: Pete Anderson; Sr. Vice Pres., Mktg.: Karen Colamussi; Sr. Vice Pres., Pdct. Devel.: Vicki Germaise; Sr. V.P., R&B/Black Music: Doug Daniels.

Offices: Atlantic Records-Nashville, 1812 Broadway, Nashville, TN, 37203, (615) 327-9394, Fax: (615) 329-2008, Pres.: Rick Blackburn; Vice Pres./Gen. Mgr.: Bryan Switzer; 9229 Sunset Blvd., Los Angeles, CA, 90069, (310) 205-7450.

US Reps.: WEA.

Int'l Reps.: WEA.

Attitude Records, Inc.

2071 Emerson St., #16, Jacksonville, FL, 32207, (904) 396-7604, Fax: (904) 396-8062; Pres.: Jeff Cohen; Mktg. Dir.: Melanie Muffitt; Publicity: Craig Malone.

Labels Owned: Juke Box Only.

Audio Arts Records

3420-3C Calle Azul, Laguna Hills, CA, 92653, (714) 770-6162; Owner/Mgr.: Madelon Baker.

Labels Owned: Audio Gospel.

Audio Outings ★

One Village Ln., Ste. 2, Asheville, NC, 28803, (704) 274-5388, (800) 552-2144; Owner: Dr. Bett Sanders.

US Reps.: Music Design (W).

AudioQuest Music ★

PO Box 3065, San Clemente, CA, 92674, (714) 498-1977, Fax: (714) 498-6223; E-Mail: joeharley@aol.com; Web Site: http://www.music.audioquest.com; Pres.: Joseph Harley; Sales/Mktg.: carin Jensen; Promo. Coord.: Bryan Long.

Audiorama Records Corp. ★

658 Tenth Ave., New York, NY, 10036, (212) 246-9858, (212) 246-9859, Fax: (212) 459-8949; Pres.: Rafael Diaz Gutierrez; Sales Mgr.: Hilda Diaz; Sec./Promo. Mgr.: Hilda Luciano; Mktg.: Vincente Mercado.

Labels Owned: Sonomax; **Distributed:** Musical Productions, NRT, Tiffany.

August Records, Inc.

PO Box 438, Lahaska, PA, 18931, (215) 862-3012, Fax: (215) 862-9145; Vice Pres.: Beryl Handler; Promo.: Sarah Forbes.

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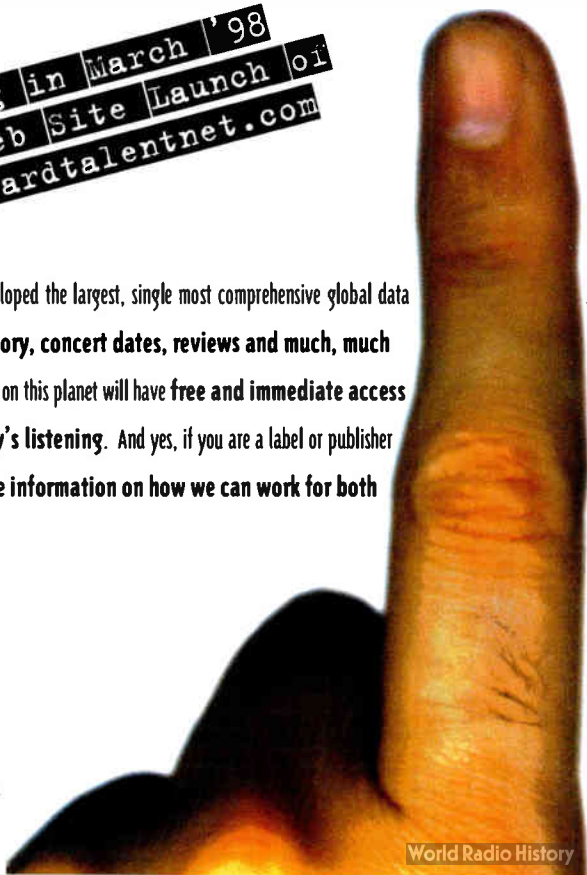


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Aureus Records, Inc.

PO Box 541, Mashpee, MA, 02649, (508) 477-0200, Fax: (508) 477-4799; E-Mail: aureus@capecod.net; Pres.: Lennie Petze; Vice Pres.: Lou Pace; Vice Pres., Opns.: Joe Petze; Vice Pres., Mktg./Promo.: Gordon Anderson.
Labels Owned: Shredded; *Distributed:* Groove.

Auspex Records

PO Box 1666, Studio City, CA, 91614, (213) 877-1078, Fax: (818) 763-1955; Owner: Jules Chaikin.

Austex Music

PO Box 3000-373, Austin, TX, 78764, (512) 480-9790, Fax: (512) 480-8789; E-Mail: tmclair334@aol.com; Owner: T.J. McFarland; Assoc.: Bo Black.

Australian Music Int'l

928 Broadway, Ste. 506, New York, NY, 10010-6008, (212) 229-0935, Fax: (212) 229-1918; Pres.: D.A. D'Cruz; Vice Pres./A&R: S. Damon; Sales/Distribution: A. Watts.
US Reps.: Twinbrook (NY); MS Distr. (IL); City Hall (CA); MDI (TX).

Avalanche Records ★

PO Box 108, Blair, NE, 68008, (402) 426-4077, Fax: (402) 426-2227; CEO: Clifton R. Johnson; Pres.: Stafford Johnson; Vice Pres.: Don Johnson; A & R: Carol Ann.

Avallon Records

34 Trenor Dr., New Rochelle, NY, 10804, (212) 684-7222, Fax: (212) 689-5084; Pres.: Sid Woloshin.

Avant-Garde Records Corp.

12224 Avila Dr., Kansas City, MO, 64145, (816) 942-8861, Fax: (816) 942-8988; Pres./A & R Dir.: Scott W. Smith; Vice Pres.: Art Ferrante; Sec./Treasurer: Lou Teicher.

Avanti Records

135 Fairmont Ln., Pearl, MS, 39208, (601) 939-6868, Fax: (601) 932-3038; Vice Pres. A&R: John Vincent; Promos.: Xavier Parker; Sales: Julie Powell.
Labels Owned: Avanti.

Avatar Records ★

1319 N. La Brea Ave., Los Angeles, CA, 90028, (213) 878-1100, Fax: (213) 878-1114; E-Mail: avatarrec@aol.com; Web Site: <http://www.avatarrecords.com>; Pres.: Larry Robinson; Gen. Mgr.: Lynnette Jenkins; Promos.: Brian Samsen; Promos.: Big Paul.
US Reps.: Polygram Records (US).

Avenue Records

250 W. 57th St., Ste. 407, New York, NY, 10019, (212) 541-8440, Fax: (212) 541-8260; Web Site: www.avenuerecords.com; Sr. Vice Pres.: Glenn Stone; Vice Pres., A & R: Bruce Garfield.
Labels Owned: Avenue, Avenue Jalz.

Aviles Records ★

2103 Deer Park Ave., Deer Park, NY, 11729, (516) 242-0266, (516) 243-2983, Fax: (516) 243-3964; Web Site: www.loborecording.com; Pres./CEO: Carlos E. Aviles; Mktg. Exec.: Amada C. Lama.

Avita Records ★

104 Walnut Trace, Hendersonville, TN, 37075, (615) 824-9313, Fax: (615) 824-0797; E-Mail: tachoir@cris.com; Web Site: www.cris.com/~tachoir; Mgr.: Robert Kayne.
Labels Owned: Avita.

Aware Records

1536 W. Adams #1 Rear, Chicago, IL, 60607, (312) 226-6335, Fax: (312) 226-6299.

Axbar Records ★

5230 San Pedro Ave., San Antonio, TX, 78212, (210) 829-1909; Gen. Mgr.: Joe Scates; A&R: George Chambers; Distr.: Debbie Robbins.
Labels Owned: Gringo.

Azra Int'l ★

4343 E. 58th St., Maywood, CA, 90270, (213) 560-4223, Fax: (213) 560-4223; Pres.: Dave Richards; A & R: Chris Fogelong.
Labels Owned: Azra, Condor Classics, Dinosaur Dave's, Iron Works, Masque, Metal Storm, Not So Famous David's, World Metal; *Distributed:* R.I.B., Surf Wax.

Azure Records

Rt. 1, Box 460; Washington, VA, 22747, (540) 987-3164, Fax: (540) 987-3166; Chrmn./Dir., A&R: Paul Reisler; Dir., Mktg.: Bill Dunn; Pdc. Mgr.: Deborah Plummer.

B**BAL Records**

PO Box 369, La Canada, CA, 91012, (818) 548-1116, Fax: (818) 956-3347; Pres.: Adrian P. Bal; Vice Pres./Co-Owner: Berdella M. Bal.

BGM Records

8806 Lockway St., San Antonio, TX, 78217, (210) 654-8773, Fax: (210) 654-8895; Gen. Mgr.: Bill Green; Promo. Dir.: Debbie Green.
US Reps.: N.S.O. (TN).
Int'l Reps.: Neon Fire (Sweden); Bear Family (Germany).

BMG Classics

1540 Broadway, 41st Floor, New York, NY, 10036, (212) 930-4941; Pres.: Cor Dubois.
Labels Owned: DHM, RCA Red Seal, RCA Victor, Unisphere; *Distributed:* Conifer, ECM.

BMG U.S. Latin ★

2100 Ponce De Leon Blvd., Ste. 825, Coral Gables, FL, 33134, (305) 445-4923, Fax: (305) 445-4693; Managing Dir.: Francisco Villanueva; Mktg. Dir.: Fernando Amendola; Dir., A&R: Pablo Manaballo.
Offices: Edificio Mercantil Plaza, Parada 27, Hato Rey, PR, 00918, (809) 767-6667, Fax: (809) 765-1005, Mktg./Sales Mgr.: Carlos Alicea.
Labels Owned: Ariola, RCA, Rave On, Zafiro.

BMX Entertainment, Inc.

PO Box 10857, Stamford, CT, 06904-1857, (203) 969-1071, Fax: (203) 357-1676; Pres./CEO: Mauris Griffin, II; Vice Pres., East Coast: Michael Bradshaw; Vice Pres.: Amued Baraka.

Labels Distributed: Mission, Red Tape.
US Reps.: ANC (CT).

BNA Records ★

One Music Circle N., Nashville, TN, 37203, (615) 780-4400, Fax: (615) 780-4464; Chrmn.-RCA Labels Group: Joe Galante; Sr. Vice Pres. A&R: Tom Schuyler; Sr. Dir. A&R: Sam Ramage; Sr. Dir. A&R: Renee Bell.

BNJ Records

1613 Mallory Ln., Ste. 104; Brentwood, TN, 37027, (615) 329-1944, Fax: (615) 370-4800.

BSW Records

PO Box 2297, Universal City, TX, 78148, (210) 599-0022, Fax: (210) 653-3989; Pres./CEO: Frank Willson; Vice Pres. A&R: Verdi Williams; Vice Pres./Media: Frank Weatherly; Vice Pres./Europe: Regina Willson.
Labels Owned: Universal Music.
Int'l Reps.: Town Records (Germany).

B.T. Puppy Records ★

155 E. 29th St., Ste. 30-G, New York, NY, 10016, (212) 679-1092, Fax: (212) 683-8420; Pres.-BT Puppy Records: Rusti Wolintz; Pres.-Mutt Records: Noah Margo.
Labels Owned: Mutt.

Bacchus Group Music Productions Ltd. ★

5701 N. Sheridan Rd., Ste. 8-U, Chicago, IL, 60660-4713, (773) 334-1532, Fax: (773) 334-1531; E-Mail: bacchusgrp@compuserve.com; Pres./Managing Dir.: Daniel Maximilian; Dir., Artist Rel.: Tonya Bardot.

Back Door Records

735 W. Walnut St., Johnson City, TN, 37604-6523, (423) 926-2281; Owner: Barbara McCoy.

Backstage Records ★

7880 W. 20th Ave., Ste. 43, Miami, FL, 33016, (305) 828-7557, Fax: (305) 828-2530; Pres.: Robert Fernandez; Vice Pres.: Isaac Tormo.
Labels Distributed: Backdoor, Wildcat.

Bad Boy Entertainment

8-10 West 19th Street-9th Floor, New York, NY, 10001, (212) 741-7070.

Bainbridge Entertainment Co., Inc.

PO Box 49628, Los Angeles, CA, 90049, (310) 440-4490, Fax: (310) 440-4496; Pres.: Harlene Marshall; Gen. Mgr.: Jerry Gilbert.
Labels Owned: Quartet; *Distributed:* Mobile Fidelity Int'l.

Balboa Records Co.

10900 Washington Blvd., Culver City, CA, 90230, (310) 204-3792, Fax: (310) 204-0886; Pres.: Valentin Velasco; Vice Pres., E. Coast Div.: Elvin Martinez; Vice Pres., W. Coast Div.: Mayra Vasquez; Mgmt.: Fernando Sanchez.
Labels Owned: Musart; *Distributed:* ECO, Peerless.

Ball Records ★

256 S. Robertson Blvd., Beverly Hills, CA, 90211, (818) 992-6901, Fax: (818) 347-6901; Owner/Pres.: Jim L. Ball, Ph.D.
Labels Owned: Savior.

Bally Records ★

254 W. 54th St., 13th Floor, New York, NY, 10019-5516, (212) 246-3333, Fax: (212) 262-6299; E-Mail: info@arcmusic.com; Pres.: Gene Goodman; Gen. Mgr.: Bernadette Gorman; Copyright/Licensing Mgr.: Kenneth Higney.
Labels Owned: Bobbin.

Bar None ★

1 Newark St., Ste. 9; Hoboken, NJ, 07030, (201) 795-9424, Fax: (201) 795-5048; Pres.: Tom Prendergast; Owner/Operator: Glenn Morrow; Publicity: Jill Richmond.
US Reps.: Koch (NY).

Barb Wire Records

1725 Silverwood Ln., Plano, TX, 75075, (214) 596-8538, Fax: (214) 867-9731.

Barrio Records, Inc.

PO Box 801, Boston, MA, 02123, (617) 228-6863, Fax: (617) 422-2037; Pres.: Lee R. Soto.

Bassline Records ★

2070 E. 68th St., Brooklyn, NY, 11234, (718) 251-5047, Fax: (718) 251-5889; E-Mail: bassline99@aol.com; Pres.: Vincent Dimino; Contact: Victor Simonelli.
Labels Owned: Big Big Trax, Brooklyn Trax.

Batish Records

1310 Mission St., Santa Cruz, CA, 95060, (408) 423-1699; Chrmn.: S.D. Batish; Pres.: Ashwin Batish; Gen. Mgr.: Ravi Batish.

Bay Records

1741 Alcatraz Ave., Berkeley, CA, 94703, (510) 428-2002, Fax: (501) 428-1196; E-Mail: mcogan@bayrec.com; Web Site: www.bayrec.com; Owner: Michael Cogan.

Bearsville Records

RT 212 & Wittenberg Rd.; Bearsville, NY, 12409, (914) 679-7303, Fax: (914) 679-5731; Owner/Pres.: Sally Grossman; Bus. Affairs: Rachel Fox, Esq.

Beast Records

3850 Annapolis Lane N., Ste. 140, Minneapolis, MN, 55447-5443, (612) 559-6000, (800) 559-3825, Fax: (612) 559-0210; Contact: Mark Eifenbein.

Beatlefest, Inc.

15 Charles St.; Westwood, NJ, 07675, (201) 666-5450, Fax: (201) 666-8687; Web Site: <http://www.beatlefest.com>; Pres.: Mark Lapidus; Vice Pres.: Carol Lapidus.
Labels Owned: Caromar.

Beau-Jim Records, Inc.

PO Box 7306, Hudson, FL, 34674-7306, (941) 746-3905; Pres.: Buddy Hooper.

Beaver Records

PO Box 11388, Charlotte, NC, 28220, (704) 274-5388, Fax: (704) 274-5946; Owner: Dr. Bett Sanders.

Bee Harris Productions Ltd.

79 Putnam St.; Mount Vernon, NY, 10550, (800) 811-2240, Fax: (800) 988-3939; E-Mail: beeharris1@aol.com; Pres.: Richie

Bee; Vice Pres.: Robert Bruzio; A&R: Frank Trotta; Sales: Frank Trepebbi.
Labels Owned: Leaps & Bounds Music.

Beggars Banquet

580 Broadway, Ste. 1004, New York, NY, 10012, (212) 343-7010, Fax: (212) 343-7030; Exec. Vice Pres.: Lesley Bleakley; Pdc. Mgr.: Jini Heffernan; Dir., Mktg.: Dick Huey; Dir., Pub.: Brendan Bourke.

Begui Records ★

446 SW 89th Ave., Miami, FL, 33174, (305) 221-6845, Fax: (305) 221-6900; Web Site: <http://www.mindspring.com/~begui>; Pres.: Henry Chia; Vice Pres.: Diana Beguiristain; Sales/Mktg. Dir.: Martha Pedrosa.
Offices: 301 Eastcote Dr., Atlanta, GA, 30350, (770) 804-0414, Fax: (770) 804-0244.

Bellaire Records

4900 Bissonnet; Bellaire, TX, 77401, (713) 667-9196, Fax: (713) 667-4383; Owner: Don Janicek.
Labels Owned: Bellaire, Betty, Chapel, Covenant, Fun-E, Guide, Heidi, Texas God.
US Reps.: South West Wholesale (TX).

Bellamy Bros. Records

13917 Restless Lane, Dade City, FL, 33525, (352) 588-3628, Fax: (352) 588-3322.

Belmont Records/John Penny Enterprises, Inc.

484 Lexington St., Waltham, MA, 02154, (617) 891-7800, Fax: (617) 893-1771; Pres./A&R/Mktg.: John Penny; Sec./Promo./Publicity: Nancy Penny.

Bembe Records

3701 Briceland Rd.; Redway, CA, 95560-1730, (707) 986-7718, (707) 923-7262, Fax: (707) 923-7262; E-Mail: bembe@bembe.com; Web Site: www.bembe.com; Pres.: Jimmy Durchslag; Exec. Vice Pres.: David Penalosa.

Benson Records

365 Great Circle Rd., Nashville, TN, 37228, (615) 742-6800, Fax: (615) 742-6911; Pres.: Steve Fret; Vice Pres., Sales: Allan Hardin; Vice Pres., Mktg.: Dan Lynch; VP, Mktg./Creative Servs.: Mike Rapp.
Labels Owned: Riversong; *Distributed:* Crystal Rose, New Haven.

Best Recordings, Inc.

OS 701 Old York Rd., Elmhurst, IL, 60126, (630) 834-5600, Fax: (708) 832-9511; Pres.: Edward W. Vodicka.

Beah Records & Publishing Co.

R 1, Box 48, Crossville, IL, 62827, (618) 966-3405.
Labels Owned: Beah.

Beyond Records Corp.

569 County Line Rd., Ontario, NY, 14519, (716) 265-0260, Fax: (716) 265-4653; Pres.: Tony Gross, Jr.; Vice Pres. Int'l Devel.: Mark Costello.
Labels Owned: After Hours; *Distributed:* Esperance, Red Star.

Big Beat Records

14 E. 60th St., 8th Floor, New York, NY, 10022, (212) 508-5400, (212) 508-5450, Fax: (212) 527-0950; Pres.: Craig Kallman; Sr. Vice Pres.: Heidi Jo Spiegel; Vice Pres., Opns.: Suzanne Lewinter; Vice Pres., Sales: Mike Canter; Sr. Dir., A&R: Dave Moss; Dir., A&R: Rob Telow; Mgr., Publicity: Melissa Katz.
US Reps.: Atlantic (NY).

Big Doggie Records

1907 Old Murfreesboro Rd., Nashville, TN, 37217, (615) 399-9291, Fax: (615) 399-9790; Gen. Mgr.: Marvie Wright.

Big Ran Records

1401 W. McCarty; Jefferson City, MO, 65109, (573) 634-2759; Owner: Randall Feuers.

Big Time Records/Big Time Surf Shop

2888 Mission Blvd., San Diego, CA, 92109, (619) 539-3989; Pres.: Mark W. Mehran; Mgr.: J. Pringle.
Labels Owned: Garden.
US Reps.: Garden Records (CA).

Bigg Idea Prodn. ★

PO Box 26014, G.M.F., GU, 96921, (671) 623-3439, (671) 649-0571, Fax: (671) 649-3498; E-Mail: majahflavah@kuentos.guam.net; Exec. Producer: J. Michael Teano; Producer/A & R Dir.: Perry Borja; Engineer: Kenneth San Augustin; Mktg. Mgr.: Gabriel Leon Guerrero.
US Reps.: Tempo (GU).

Biograph Records, Inc. ★

35 Medford St., Ste. 203, Somerville, MA, 02143, (617) 426-7500, Fax: (617) 426-5222; E-Mail: cd@biograph.com; Pres./CEO: Alan Caplin; Sec./Treas.: Barbara Caplin; Commun./Design: Andrew Shalit.
Labels Owned: Center, Dawn, Melodeon, Regal-Partial; *Distributed:* Historical.
US Reps.: Passport (CO); Old Fogey (MI); Dist. North America, Capri (CA); Record Depot (VA); Harbor Export (NY).
Int'l Reps.: Media (France); Plainis Phare (Switzerland); Topic (UK); Nalles Tradjazz AB (Sweden); Vivid Sound, Blues Interactions (Japan); Int'l Record Dist. (Italy); Dist. Fusion III (Canada).

Birch Records ★

1917 N. Kedzie Ave., #B; Chicago, IL, 60647, (312) 915-0447; Vice Pres.: Julie Dardar; Vice Pres.: June Wylie.
US Reps.: Old Homestead (MI).

Bizarre/Straight Records

740 N. La Brea Ave., 2nd Floor, Los Angeles, CA, 90038, (213) 935-4444, Fax: (213) 936-6354; Pres.: Herb Cohen; Vice Pres., Bus. Aff.: Evan Cohen; Vice Pres. A&R: Robert Duffey.
Labels Owned: Bizarre/Planet.

Black Diamond Records, Inc. ★

PO Box 8073, Pittsburg, CA, 94565, (510) 980-0893, (916) 551-8071, Fax: (510) 432-4342; CEO: Jerry J. Bobelli; Video Dir.: Catrina Washington; Dir./A & R Dept.: Jeanne Brown; COO: Larry "D".
Labels Distributed: Bellmark, C B C, C D One Stop, D. City, Flashpoint, Hittin Hard, Music People, Play House, Rock Bottom, S.M.G.

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Black Fire Music

4409 Douglas St. NE, Washington, DC, 20019, (202) 397-3572, Fax: (202) 397-3572; Pres.: Jimmy Gray; Vice Pres.: Jolynn Brooks; Mktg. Dir.: Plunky Branch.
Labels Owned: Cosmic Fire; *Distributed:* Brand Name.
Int'l Reprs.: Blues Interactions (Japan).

Black Hat Records ★

PO Box 4088, Austin, TX, 78765, (512) 452-9411; Pres.: Larry Watkins.

Black Rose Records Int'l

PO Box 216, Cold Spring Harbor, NY, 11724, (516) 367-8544, Fax: (516) 692-4709; E-Mail: blackros11@aol.com; Vice Pres.: A&R: Oliverio Batista; Vice Pres.: Barbara Bauer.

Black Tie Records

PO Box 5018 #158, Newark, CA, 94560, (510) 745-7235, (510) 380-9716.

Black Top Records

PO Box 56691, New Orleans, LA, 70156, (504) 895-7239, Fax: (504) 891-1510; Pres.: Hammond Scott.

Blind Pig Records ★

PO Box 2344, San Francisco, CA, 94126, (415) 550-6484, Fax: (415) 550-6485; E-Mail: blindpigs@aol.com; Web Site: www.blindpigrecords.com; Pres.: Edward Chmielewski; Publicity: Kris Drey.

Offices: 3022 N. Allen, Chicago, IL, 60618, (773) 772-0043, Fax: (773) 772-2115, Co-Owner: Jerry DelGiudice; Retail Mktg.: Luke Welsh.

Labels Distributed: Blue Rock It, Earwig Music.
US Reprs.: Bayside, City Hall, Distribution North America (CA); MS Distr. (IL); Select O Hits (TN).

Int'l Reprs.: DBN (Argentina); Black Market Music (Australia); Parsifal (Belgium); Stony Plain (Canada); Amigo Musik Danmark APS (Denmark); MSI (France); FMS Music Service (Germany); A&N (Greece); Music & Words (Holland); IRD (Italy); Blues Interactions (Japan); Elite Imports (New Zealand); Amigo Norsk Musik (Norw.).

Blue Canyon Records ★

PO Box 6622, Santa Fe, NM, 87502, (505) 989-9298; Owner: Jim Terr.

Blue Gem Records

PO Box 29550, Hollywood, CA, 90029, (213) 664-7765; Pres.: Pete Martin.

Blue Hat Records

17060 Central Pk., Lebanon, TN, 37090, (615) 443-2112, Fax: (615) 443-3140; Owner: Charlie Daniels; Pres.: David Corlew; Vice Pres., Promo.: Paula Zeigis; Vice Pres., Proj. Devel.: BeBe Evans.

Blue Rock 'It Records ★

1375 Road B; Redwood Valley, CA, 95470, (707) 485-8308, Fax: (707) 485-8308; Owner: Patrick Ford.

Blue Wave Records ★

3221 Perryville Rd., Baldwinville, NY, 13027, (315) 638-4286, Fax: (315) 635-4757; Pres.: Greg Spencer; Vice Pres.: Sue Spencer.

Labels Owned: Horizon.

US Reprs.: Select-O-Hits (TN); MS (IL); Action Music (OH).

Blueprint Entertainment ★

11490 Burbank Blvd., Ste. #3, North Hollywood, CA, 91601, (818) 752-9321, Fax: (818) 509-8297; E-Mail: grave10528@aol.com; Pres.: Jeff Robert; Vice Pres., A & R: Eric Dannecker; Promo./Sales: Michael Wyner; Vice Pres., Mktg.: Perry Pontano.
Labels Owned: Blueprint.

Bold 1 Records ★

2124 Darby Dr. NW, Massillon, OH, 44646, (330) 833-2061; A&R: Nick Boldi.

Bonaire Records ★

12000 W. Pico Blvd., Ste. 201, Los Angeles, CA, 90064, (310) 477-4645, Fax: (310) 477-5756; E-Mail: bonaire@bonaire.com; Web Site: http://www.bonaire.com; Pres./A&R Rep.: Clive Corcoran.

Labels Owned: Avalanche.

US Reprs.: INOI.

Boss Records

PO Box 4467, El Paso, TX, 79914-4467, (915) 755-0435, Fax: (915) 584-7305; Owner: Bob Gumm.

Boston Skyline Records ★

73 Hemenway St., #508, Boston, MA, 02115, (617) 536-5464, Fax: (617) 266-1575; E-Mail: bosskyline@aol.com; Owner: Wayne Wadhams; Mktg./Promo. Mgr.: Jacqueline Reid-Beatty; Eng./Mastering Dir.: John Servies.
US Reprs.: Passport (CO); MS (IL).
Int'l Reprs.: Dist. Fusion (Canada); Complete Records (UK).

Bouquet-Orchid Enterprises ★

PO Box 1335, Norcross, GA, 30091, (770) 814-2420; Pres.: Bill Bohannon; Dir., A&R: Ed Neeley; Dir., Publicity/Promo.: Sue Harris.

Bradley Brothers Records

Box 2144, Winnetka, CA, 91396, (805) 522-6045, Fax: (805) 522-6058; Web Site: www.countryclassics.com; Owner: Don Bradley; Nat'l Promos.: Debbie Lee.
Labels Owned: Bradley Brothers, EZ Stores, Tex Mex.

Braidwood Records

400 Amboy Ave., PO Box 4621, Metuchen, NJ, 08840, (908) 548-8542, Fax: (908) 548-6885; Pres.: Andrew Bellware; Dir.: JoAnne Mello.

Brainchild Records (Div. of Dean Whitney Music Enterprises)

PO Box 632981, San Diego, CA, 92163-2981, (619) 297-2310, Fax: (619) 297-7246; E-Mail: brnchild@aol.com; Web Site: brnchildrecords.com; Gen. Mgr.: Dean Whitney.

Brandywine Productions

PO Box 413, Durham, NH, 03824, (603) 749-2811; Vice Pres.: Richard Shaw.

Bravo Records

2711 Broad St., Ste. 104, Houston, TX, 77087, (713) 649-7999, Fax: (713) 641-0530.

Breaking Records

PO Box 5851, Columbia, SC, 29250, (803) 779-3505, Fax: (803) 779-7121; E-Mail: breakrec@aol.com.

Brentwood Music, Inc. ★

One Maryland Farms, Ste. 200, Brentwood, TN, 37027, (615) 373-3950, Fax: (615) 373-0386; Dir./Essential & Sublime: Robert Beeson; Dir./Brentwood Records: Dean Diehl; Vice Pres./Sales & Mktg.: Don Noes; Dir./Ransom Records: Joe Koperak; Dir./Brentwood Kids Co.: Keith Mason.
Labels Owned: Brentwood Jazz, Brentwood Kids Co., Essential, Original Smokey Mountain Music, Ransom, Sublime; *Distributed:* Praise Hymn.

Briarhead Records ★

PO Box 1875, Gretna, LA, 70054, (504) 392-4615, Fax: (504) 392-4512; Pres.: Ken Keene; Vice Pres.: Frankie Ford.
Labels Owned: Burlap.

Brick City Records

PO Box 3431, Springfield, IL, 62708-3431, (217) 523-2262; Pres./CEO: Robert D. Adams, Sr.; Vice Pres., A & R: Terry Askew; Vice Pres., Admin.: Veronica L. Cook; Vice Pres. Mktg.: Oyesyinka Abioye.

Bridge Records, Inc.

GPO Box 1864, New York, NY, 10116, (914) 654-9270, Fax: (914) 636-1383; E-Mail: bridgerec@aol.com; Pres.: David Starobin; Managing Dir.: Becky Starobin.
US Reprs.: KOCH Int'l (US).
Int'l Reprs.: Koch Int'l (UK, Canada); King Int'l (Japan); Bridge Records (Scandinavia, Denmark, Sweden, Norway); Good Int'l (Korea); Media 7 (France); VIA (Belux).

Bright Ideas Productions ★

31220 La Baya Dr., Ste. 110, Westlake Village, CA, 91362, (818) 707-7127, Fax: (818) 707-0889; E-Mail: brightidea@aol.com; Web Site: www.brightideasproductions.com; Pres.: Lisa Marie Nelson; Mktg. Dir.: Marci L. Jaegle; Publicity: Spike Vail.

Broadbeach Records ★

3465 Encinal Canyon Rd., Malibu, CA, 90265, (310) 457-4405; Pres.: Randy Nauert.
Labels Owned: Peaceable; *Distributed:* Great Northern Arts.

Broken Tone Records

PO Box 131444, Houston, TX, 77219-1444, (713) 868-1951; E-Mail: bknote@aol.com.

Bronco Records

PO Box 366932, San Juan, PR, 00936-6932, (809) 724-8307, (809) 250-8108, Fax: (809) 767-6499; Pres.: Bobby Valentin.
US Reprs.: Sonotone Music.

Brookside Records ★

5440 N. Ocean Dr., Ste. 1507, Singer Island, FL, 33404, (561) 842-3383, Fax: (561) 840-9121; Managing Dir.: Reid Whitelaw.
Labels Distributed: Brookside, Philly Groove, Soulville.
US Reprs.: Hot Productions (FL).

Brunswick Record Corp. ★

1841 Broadway, Ste. 713, New York, NY, 10023, (212) 246-7930, Fax: (212) 246-7619; Chrmn.: Paul Tarnopol; Pres.: Mara Tarnopol; Legal Aff. Dir.: Mark Solomon; Sales Mktg.: Kevin Goin.
Labels Owned: Dakar; *Distributed:* Sutra.
US Reprs.: Navarre (US).

Bullseye Blues Records ★

One Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Pres.: Marian L. Levy; Vice Pres.: Ken Irwin; Int'l: Bill Nowlin.
US Reprs.: D.N.A. (MA).
Int'l Reprs.: Continental (The Netherlands).

Burnside Records ★

3158 E. Burnside, Portland, OR, 97214, (503) 231-8943, Fax: (503) 238-2020; E-Mail: music@burnsiderecords.com; Web Site: http://www.burnsiderecords.com; Pres./A&R: Terry Currier; Nat'l Sales/Mktg.: Bill McNally; Sales/Publicity: Traci Taylor.
Labels Owned: Burnside; *Distributed:* Eurock, Magic Wing.
US Reprs.: DNA (MA); Rockbottom (FL).
Int'l Reprs.: Koch UK Int'l (UK); Sonic Rendezvous BV (Netherlands); Int'l Record Dist. (Italy).

Buy or Die Records ★

174 Main St., Hackettstown, NJ, 07840, (908) 850-0688, Fax: (908) 850-1190; E-Mail: buyordie@buy-or-die.com; Web Site: http://www.buy-or-die.com; Pres./CEO/A&R: Jerry Balderson; Vice Pres./COO: Michelle Cedia.

Buzzsaw Records ★

429 W. 24th St. 4A, New York, NY, 10011, (212) 620-7311, Fax: (212) 727-8798; E-Mail: nysitee@aol.com; Pres.: Rick Shoor; Treasurer: Bob Waxman.
US Reprs.: Blackheart (NY).

C**CDX ★**

2603 Westwood Dr., Nashville, TN, 37204, (615) 292-0123, Fax: (615) 292-8750; Pres.: Paul Lovelace; Contact: Charlie Douglas.

C.E.G. Records, Inc. ★

102 E. Pikes Peak Ave., Ste. 600, Colorado Springs, CO, 80903, (719) 632-0227, Fax: (719) 634-2274; Pres.: Robert A. Case; Vice Pres.: Lindsay J. Case; Legal Counsel: Randle W. Case II.
US Reprs.: Media Play (CO); Border Books, Media Play (NY).

C.E.O. Records ★

1010 E. 227th St., Bronx, NY, 10466, (718) 519-1097, (718) 235-3954, Fax: (212) 957-8665; Pres.: Patrick L. Callum; Mktg.: Douglas Utsey; A & R: Wayne Duncan; Dir. Promo.: Noris Hamans.
US Reprs.: Tuchwood (NY).

CGR Productions

1526 14th St., Ste. 109, Santa Monica, CA, 90404, (310) 395-6995, Fax: (310) 395-9334; Contact: Cliff Gorov; Contact: Garry Rosenblum.

CITA Communications, Inc. ★

530 Pittsburgh Rd., Butler, PA, 16001, (412) 586-6552, Fax: (412) 586-6642; Pres.: Michael Paul Taimuty, II; A&R: Mickie E. Taimuty; Mktg./Promo.: Melissa Taimuty.
Labels Owned: Ctrl-Alt Digital, Phunn!, Trope.

CMC Int'l Records

5226 Green Dairy Rd., Raleigh, NC, 27616-4612, (919) 875-3500; Pres.: Tom Lipsky.

CMG Music

PO Box 231, Saratoga Springs, NY, 12866, (518) 583 7357, Fax: (518) 585 7364; E-Mail: cmgcomp@aol.com; Pres.: Scott MacPherson; A&R Rep.: Vikki Walls.

CMH Records, Inc.

PO Box 39439, Los Angeles, CA, 90039, (213) 663-8073, Fax: (213) 669-1470; Pres.: David Haerle; Dwell Records: Raul Caballero.
Labels Distributed: Bumi, Dwell.

CMI Records ★

PO Box 2127, Clifton, NJ, 07015, Fax: (973) 473-3211; Pres.: Matt Garbo; Promo.: Chris Witmyer.

CPC Records

Pales Matos ER-35; Levittown, PA, 00950, (809) 261-6100, Fax: (809) 795-9500; Pres.: Candido Parrilla; Promo./Mktg.: Zaida Morales.
US Reprs.: Aponte, Nacional, Green (PR).

Cabin Fever Entertainment

100 W. Putnam Ave., Greenwich, CT, 06830, (203) 863-5200, Fax: (203) 863-5258; Pres.: Thomas Molito.

Cadence Jazz Records Ltd. ★

Cadence Bldg., Redwood, NY, 13679, (315) 287-2852, Fax: (315) 287-2860; E-Mail: cadence@cadencebuilding.com; Pres.: Robert D. Rusch; Promo.: Carl Ericson; Adv.: Larry Raye.
Labels Owned: Creative Improvised Music.
US Reprs.: Norin Country Distr. (NY).

Cadet Records

6130 W. Main St., Burnett, WI, 53922, (414) 689-2320; Owner: Don Peachey.
Labels Owned: Polka.

Cafe Records ★

933 N. Fifth St., Ste. 2; Jacksonville, OR, 97530, (541) 899-7179, Fax: (541) 899-7187; E-Mail: cafe@cafe.net; Pres./CEO: Stephen Bruce; Vice Pres./Gen. Mgr.: Phil Jeffery; Sales/Mktg.: Trevor Winers; Radio Promo.: Luke Thorniley.
Offices: Cafe Records, Inc., PO Box 2313, Harbor, OR, 97415, (541) 469-4167, Contact: Stephen Bruce.
Labels Distributed: Capsize, Flat Crab, Hot Dog.
US Reprs.: Burnside Dist. (OR); Sirius Star Entertainment (CA) Big Easy (LA).

California Gold ★

1951 Old Cuthbert Rd., Ste. 105, Cherry Hill, NJ, 08034, (800) 448-0384, Fax: (609) 428-2532; Pres.: Scott Kelly; Sales Rep.: Kitty Robinson.

California Int'l Records ★

PO Box 2818, Newport Beach, CA, 92659, (714) 494-0181, Fax: (714) 494-0982; Pres.: Joseph Nicoletti; A&R: Eliza Lorenz; Consultant: Roger J. Whitbeck; Consultant (Canada): Ronda Moulton.
Labels Owned: Creative Network Co., Global Village Music Co., Joseph Nicoletti Music Co.

Camino Records

130 W. 42nd St., Ste. 705, New York, NY, 10036, (212) 575-1130.

Canary/Yellowbird Records ★

2514 Eagle Ave, Alameda, CA, 94501, (510) 769-1625; Owner: Earl Miles; Dir., Mktg.: Darla Miles.

Candy Records ★

2716 Springlake Ct., Irving, TX, 75060, (972) 790-5172, Fax: (972) 790-5172; Owner/Gen. Mgr./A&R: Kenny Wayne; Office/Promo. Mgr.: Candy Renee Hagler; Asst. Office Mgr.: Hollie Hagler; Warehouse Mgr.: Ronnie Hart.
Labels Owned: Blue Gum Blues, Hollie, Sweet Tooth.

Canyon Creek Records

11347 Park Central Pl.; Dallas, TX, 75230, (214) 750-0720, Fax: (214) 987-4638; Pres.: Bart Barton; Mgr.: Mike Anthony.

Canyon Records Productions

4143 N. 16th St., Ste. 6, Phoenix, AZ, 85016, (602) 279-5941, Fax: (602) 279-9233; E-Mail: canyon@canyonrecords.com; Web Site: www.canyonrecords.com; Pres.: Robert Doyle; Vice Pres., Int'l Accts.: Marty Butler; Opns. Mgr.: Dolores Doyle.

Capitol/Blue Note Records

304 Park Ave. S., Third Floor, New York, NY, 10010, (212) 253-3000, Fax: (212) 253-3150; Web Site: www.bluenote.com; Pres.: Bruce Lundvall; Gen Mgr./Vice Pres. Mktg.: Tom Evered; Dir. A&R: Bob Belden.
Labels Owned: Capitol/Blue Note, Capitol Jazz, Hemisphere, Metro Blue, Roulette, World Pacific.

Capitol Records

1750 N. Vine St., Hollywood, CA, 90028, (213) 462-6252; Pres.: Gary Gersh; Exec. Vice Pres.: Bruce Kirkland; Gen. Mgr./Sr. Vice Pres.: Lou Mann; Sr. Vice Pres. Promos.: Phil Costello; Vice Pres. Mktg.: Rob Gordon.
Offices: 304 Park Ave. S., New York, NY, 10010, (212) 492-5300.

Capitol Nashville

25 Music Sq. W., Nashville, TN, 37203, (615) 743-3000, Web Site: http://www.capitol-nashville.com; Pres./CEO: Patrick Quigley; Vice Pres., A&R: Mark Brown.

Caprice Int'l Discs & Canadian American Records

Box 808, Litzitz, PA, 17543, (717) 627-4800, Fax: (717) 627-4800; Founder/CEO: Gerry Granahan; Pres./A&R Dir.: Joey Welz; Professional Mgr.: James E. Myers; Nat'l Promo. Dir.: Butch Pawsen.
Labels Owned: American Radio, Bat, Canadian American, LeFevre, Monumental, Palmer, Peridot; *Distributed:* Bold-1, Music City.
Int'l Reprs.: BMG (Switz).

Company headquarters are designated by a ★

Capricorn Records, Inc. *

1100 Spring St. NW, Ste. 103, Atlanta, GA, 30309-2823, (404) 873-3918, Fax: (404) 873-1807; Pres.: Phil Walden; Vice Pres./Gen. Mgr.: Philip Walden, Jr.; Sr. Vice Pres., Promo.: Jeff Cook; Vice Pres., Publicity: Carol Burnham; Dir., A&R: Harvey Schwartz.

Capstan Records

PO Box 211, East Prairie, MO, 63845, (314) 649-2211; Pres.: Tommy Loomas; Vice Pres.: Joe Silver; A & R: Alan Carter. *Labels Owned:* Octagon.

Caribe Classics, Inc.

90 Jeffry Blvd., Deer Park, NY, 11729.

Carlyle Records, Inc. *

1217 16th Ave. S., Nashville, TN, 37212, (615) 327-8129, Fax: (615) 321-0928; Pres.: Laura Fraser; Vice Pres.: Preston Sullivan; Dir. Promo.: Keith Coes.

Carmel Records *

PO Box 50353, Palo Alto, CA, 94303, (415) 856-3650, Fax: (415) 866-0371; CEO: Marjorie Jean; Exec. Producer/COB: Donald Groshart; Dir., Opns.: Glen L.R. Sexton; Dir., Promos./Artist Rel.: Jeanette Avenida. *Labels: Distributed:* Accoustic, Ampersand, Bipolar Music, Carmel, East Pacific Prods., Edgetone Productions, Footboard Music, Fountain Productions, J-Bird, KS, Magical Music Express, Melchizedek Corp., Navarre Jazz, Nightengale Productions, Piano Princess, Providence Canyon Music, Rage On Music, Rainin', Solar Flair Prods., Soundtracks.

Carnahan Enterprises

Old Hwy 54 W., Macks Creek, MO, 65786, (573) 363-5432, Fax: (573) 363-5820; E-Mail: audio@mail.usmo.com; Owner: B.J. Carnahan; Gen. Mgr.: Brad Edwards.

Caroline Records, Inc. *

104 W. 29th St., Fourth Floor, New York, NY, 10001, (212) 886-7500, Fax: (212) 643-5573; E-Mail: caroline@caroline.com; Web Site: http://www.caroline.com; Pres./CEO: Keith Wood; Vice Pres./Gen. Mgr.: Errol Kolosine; Nat'l Dir., Retail: Eva Weiss; Retail Mktg. Mgr.: Gregg Allen; Nat'l Dir., Pub.: Dan Cohen; A&R/Project Mgr.: Andrew Goldstone. *Labels Owned:* Astralwerks, Caroline, Scamp, Vernon Yard; *Distributed:* Melankolic, Real World, Source. *Int'l Reps.:* Caroline Distrib. (NY).

Carousel Records *

5001 NE 187th St., Lake Forest Park, WA, 98155, (206) 362-9654, Fax: (206) 362-9655; E-Mail: waltwagner@earthlink.net; Pres.: Walt Wagner.

Carousol Records

1273 1/2 N. Crescent Heights Blvd., Los Angeles, CA, 90046, (213) 650-4200; Pres.: Stuart Lanis.

Carver Records

9518 Concord Ln., Houston, TX, 77064, (713) 466-7804; Pres./CEO: Doyle Carver.

Casino Records *

881 Ponce De Leon Ave., Atlanta, GA, 30306, (404) 876-1201, Fax: (404) 876-1408; Pres.: Clay Harper.

Castle Records

2554 Lincoln Blvd., Ste. 206, Venice, CA, 90291, (310) 558-0560, Fax: (310) 822 1360; Pres.: Brad Clinton; Vice Pres., A&R: Robin Saraceno; Sr. Vice Pres., A&R: Brent Backhus.

Castle Records/All Star Promotions *

PO Box 1130, Tallavast, FL, 34270, (941) 349-6900, Fax: (941) 349-6910; E-Mail: klnz76b@prodigy.com; Pres.: Rob Russen; Vice Pres.: Eric Russen; Gen. Mgr.: Ryan Russen; Vice Pres.: Rick Coute. *Labels Owned:* Castle, Jade, Phoenix, Rock Island.

Catalpa Records

PO Box 1314, Santa Cruz, CA, 95061-1314, (408) 427-3153; E-Mail: werner@zzyx.ucsc.edu; Partner: Matthew Werner; Partner: Michele Whizin; Partner: Michael Wilson.

Celebrity Licensing, Inc.

6711 Forest Lawn Dr., Ste. 100, Los Angeles, CA, 90068, (213) 876-9615, Fax: (213) 876-1810; E-Mail: celeb@earthlink.net; CEO: Thomas Bonetti; Exec. Vice Pres.: Nola Leone; Dir., Licensing: Karina Lope. *Labels: Distributed:* Barnaby/Cadence, Bellamy Bros., Castle Copyrights, Ltd., Chancellor, Charger, Chrysalis Copyrights, Ltd., Class, Coed, Crusader, Dave Clark London, Ltd., Del-Fi, Dominion/K-Tel, Eldo, Fraternity, GNP Crescendo, GRT, Gusto/Highland, Janus, Jewel/Paula, Midland, Monogram, Parlo, Reader's Digest, Rendezvous, Sun, Tony Orlando.

Centaur Records *

82 Aldine St., Rochester, NY, 14619-0630, (716) 328-4849; Pres.: Martha Pitoni; A&R/Producer: Ven Pitoni; Publicity: Marvin Steffey; Promos.: Harold Bentley. *Labels Owned:* Ruth.

Centaur Records, Inc.

8867 Highland Rd., Ste. 206, Baton Rouge, LA, 70808, (504) 336-4877, Fax: (504) 336-9678; Web Site: www.centaurrecords.com; Pres.: Victor E. Sachse; Vice Pres. Prodn.: Dan Cassin; Vice Pres. Promo./Dist.: Esther M. Sachse. *US Reps.:* Qualiton (US).

Int'l Reps.: Tokyo M-Plus (Japan); Complete Record Co. (UK); Disco-Center (Germany); La Bottega Discantica (Italy); Euroton (Sweden); Several Records (Spain); Shun Cheong (Hong Kong, Singapore, Malaysia); Barenreiter (Switzerland); Variety Imports (New Zealand); Danacord (Denmark); EBS Recordings (Canada).

Centurion Records

1674 Broadway, Ste. 7-D, New York, NY, 10019, (212) 246-4800, Fax: (212) 246-5177; A&R: Dolores Fernandez; Promo.: Diana Scaila.

Century Media Records

1453A 14th St., Ste. 324, Santa Monica, CA, 90404, (310) 574-7400, Fax: (310) 574-7414; Dir., A&R: Borivoj Krgin; Dir., Sales: John Meadows; Dir., Publicity: Marco Barbieri; Prodn./Video: Tim Yasui.

Labels: Distributed: Lonely Planet Productions, Millennium.

US Reps.: RED (NY).

Int'l Reps.: SPV (Germany); Rough Trade (The Netherlands).

Century Records, Inc. *

PO Box 4094, Pittsburgh, PA, 15201, (412) 782-4477, Fax: (412) 782-0227; Pres.: Edward J. Moschetti; A&R: Matt Edwards. *Labels Owned:* Star.

Cerebral Records

1236 Laguna Dr., Carlsbad, CA, 92008, (619) 434-2497; Pres.: Lincoln A. Kroll; Publishing: Carol Leno. *US Reps.:* City Hall Records Dist. (CA).

Cexton Records *

2740 S. Harbor Blvd., Ste. K, Santa Ana, CA, 92704, (714) 641-1074, Fax: (714) 641-1025; E-Mail: john@cexton.com; Web Site: http://www.cexton.com; Pres./ Vice Pres. A & R: John Anello, Jr.; Vice Pres., Promo./A & R: Christine Thompson. *Labels Owned:* Blue; *Distributed:* Rare Sound, Tobias, Triangle, Wildcat. *US Reps.:* Abbey Road (CA).

Cha Cha Records

PO Box 321, Port Washington, WI, 53074, (414) 284-5242, Fax: (414) 284-5242; Pres.: Joseph C. DeLucia. *Labels Owned:* Debby.

Channel Productions *

305 Third Ave. E., Twin Falls, ID, 83303-0454, (208) 734-8668, Fax: (208) 734-6550; Owner: Sam Yost; Dir., Mktg.: Judi Baxter; Office Mgr.: Janice Elam. *US Reps.:* Passport Music (CO).

Charade Records

1384 Sequoia Ave., Tulare, CA, 93274, (209) 686-2533; Pres.: Ray Baradat; A & R: Art Stewart; Promos.: Bob Dennison. *Labels Owned:* Taradab.

Chase Music Group *

PO Box 11178, Glendale, CA, 91226, (818) 507-4240, Fax: (818) 241-9778; E-Mail: cmgrec@earthlink.net; Pres.: William G. Stillfield. *Labels Owned:* Mighty Tiger.

Chattahoochee Records

2544 Rescomare Rd., Los Angeles, CA, 90077, (818) 788-6863; Pres./Mktg. Mgr.: Christopher Yardum; Promo.: Robyn Myers. *Labels Owned:* Chattamoosic Enterprises, Conte Music.

Chaud Dog Jean Records

940 Rue Royal, New Orleans, LA, 70116, (504) 522-3512.

Chesky Records

355 W. 52nd St., 6th Floor, New York, NY, 10019-6239, (212) 586-7799, Fax: (212) 262-0814; E-Mail: chesky@pipeline.com; Web Site: www.chesky.com; Pres.: Norman Chesky; Opns. Dir.: Lisa Marks; Int'l Sales & Mktg.: Evan Ambinder; Artist Devel.: Lisa Hirschfield.

Chiaroscuro Records *

830 Broadway, New York, NY, 10003, (212) 473-0479, Fax: (212) 475-1567; E-Mail: chiarohank@aol.com; Web Site: http://www.globalmusic.com/chiaroscuro.html; Chrmn./Exec. Producer: Andrew Sordoni; Pres./Exec. Producer: Hank O'Neal; Vice Pres.: Shelley Shier; Prdn Coord/Sales/Dist.Mgr: Jon Bates; PA Offc.Mgr./AsstSalesMgr: Amy Jones; NY Office Mgr.: Gina Lawson. *US Reps.:* DNA (MA); MS (IL); Bayside Dist., California Record Dist. (CA); Action Music Sales (OH). *Int'l Reps.:* Trend Music (Canada) D.A.M. (France); Int'l Record Dist. (Italy); Montpellier Records (UK); Selectrade S.A. (Argentina).

Chicken Ranch Records

PO Box 151922, Austin, TX, 78715-1922, (512) 263-8801.

Christian Music Records

PO Box 180553, Casselberry, FL, 32718, (407) 262-1483, Fax: (407) 695-1915; Owner: Terry R. Brooks.

Church Street Records

1010 17th Ave. S., Nashville, TN, 37212, (615) 322-9454, Fax: (615) 322-9454.

Cimiron/Rainbird Records, Inc. *

607 Piney Point Rd., Yorktown, VA, 23692, (747) 898-8155, Fax: (747) 898-8757; E-Mail: tpuckett@ix.netcom.com; Pres.: Lana Puckett; Vice Pres./Gen. Mgr.: Kim Person.

Cin Cin Records *

22 W. Seventh St., Cincinnati, OH, 45202, (513) 651-0950, Fax: (513) 651-0951; CEO: Jermain Hill; Vice Pres., Corp. Affairs: J. Rocquemove; Media Rel.: Tiffany Mouw; A&R: Jerry Parker.

Cinema Records, Inc. *

812 W. Darby Rd., Havertown, PA, 19083, (610) 446-7100, Fax: (610) 446-7721; Pres.: Dennis Somach; Vice Pres.: Richard Somach; Vice Pres.: Kathleen Somach. *US Reps.:* Capitol. *Int'l Reps.:* EMI.

Cintas Acuario

430 Market St., Long Beach, CA, 90805, (310) 428-3682, Fax: (310) 428-3736; Promo. Mgr.: Lorena Rodriguez.

Citizen X Records

7010 Westmoreland Ave., Ste. 100, Takoma Park, MD, 20912, (301) 270-3599, Fax: (301) 891-0704.

City Pigeon Records *

PO Box 43135, Upper Montclair, NJ, 07043, (201) 857-2935; Pres.: Richard Reiter; Promo./A&R: Susan Feldman.

Clarity Sound & Light

14618 Tyler Foote Rd., Nevada City, CA, 95959, (916) 478-7608, Fax: (916) 478-7610; E-Mail: clarsound@aol.com; Web Site: http://www.consciousnet.com/claritysound; Mgr./Producer: Mel Bly.

Classic Records, Inc.

1444 N. Highland Ave., Hollywood, CA, 90028, (213) 466-9694, Fax: (213) 466-9825; E-Mail: classic@loop.com; Pres.: Michael Hobson; Vice Pres./Gen. Mgr.: Michael Grantham; Vice Pres., Finance: Dennis Kahle; Dir., Int'l Dist.: Lee Carlisle; Dir., Nat'l Dist.: Rick Smith; Dir., Mktg.: Jimmy Edwards. *Labels Owned:* Jazz Planet, Rock The House.

Clean Cuts, Inc.

2901 Chestnut Ave.; Baltimore, MD, 21211, (410) 467-4231, Fax: (410) 467-4842; Pres.: Jack Heyman. *Int'l Reps.:* Rounder Records-DNA (MA).

Cleveland Int'l Records *

5000 Euclid Ave., Cleveland, OH, 44103, (216) 361-2055, Fax: (216) 361-1974; Pres.: Steve Popovich; Off. Mgr.: Pamela Popovich. *US Reps.:* MS Dist. (IL).

Clone Records *

251 Cheltenham Ln.; Munroe Falls, OH, 44262, (330) 633-1620; Owner/Pres.: Nick Nicholas. *Labels Owned:* Akros, Clone.

Clubhouse Records

244 S. "A" St., Santa Rosa, CA, 95401, (707) 575-9552, Fax: (707) 575-4431; Pres.: Phil Hirsch.

Coconut Grove Records *

940 Lincoln Rd., Miami Beach, FL, 33139, (305) 531-6080, Fax: (305) 531-8030; E-Mail: cgregords@aol.com; Pres.: Nat Rew; Dir., A&R: Jorge Socarras. *Labels Owned:* Whirling. *US Reps.:* The Rep Co. (MA).

Coimex Int'l Ltd. *

142 Marina Bay Ct., Highlands, NJ, 07732, (732) 872-2205, Fax: (732) 872-2271; Pres.: Vladimir Radev.

Collectables Records

2320 Haverford Rd.; Ardmore, PA, 19003, (610) 649-7650, (800) 446-8426, Fax: (610) 649-0315; Pres.: Jerry Greene; Co-Pres.: Nina Greene; Vice Pres.: Melissa Greene-Anderson; Nat'l Acct. Mgr.: Bill Hendrickson. *US Reps.:* Gotham (PA).

Collector Records *

1604 Arbor View Rd., Silver Spring, MD, 20902, (301) 949-2033, (301) 652-0393, Fax: (301) 652-0393; Contact: Joe Glazer.

Columbia Records

550 Madison Ave., New York, NY, 10022-3211, (212) 833-8000, Fax: (212) 833-7731; Web Site: www.columbia.com; Pres.: Don Ienner; Exec. VP., Black Music: Mike Mauldin; Sr. Vice Pres.: John Ingrassia; Sr. VP, Nat'l Promo.: Jerry Blair; Sr. VP/Nat'l Album Promo.: Jim DelBalzo; Sr. VP, Spec. Proj.: John LeShay; Vice Pres., Sales: Tom Donnarumma; Vice Pres., AC Promo.: Jerry Lembo; Vice Pres., Album Promo.: Kid Leo Travagliante; Vice Pres., Mktg.: Demmette Guidry. *Offices:* 34 Music Sq. E., Nashville, TN, 37203, (615) 742-4321, Fax: (615) 254-3879, Pres.: Allen Butler; Exec. Vice Pres.: Paul Worley; 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2100. *Labels Owned:* CHAOS; *Distributed:* DIW, Def Jam, Earache, 40 Acres & A Mule, RAL, Red Decibel, Ruff House, Thirst Ear, Vinyl Solution.

Column One Ltd. Music Group

PO Box 6411, Springfield, MO, 65801; Owner: Lou Whitney. *Labels: Distributed:* Borrowed.

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Command Records ★

5235 Kester Ave., Ste. 214, Sherman Oaks, CA, 91411, (213) 466-3199, Fax: (213) 466-3974; Exec. Vice Pres./Gen. Mgr.: Kent Washburn; Admin. Asst./Radio Promos: Nawania Lyles; Press/Pub. Rel.: Hilary Hicks.
US Reps.: Word (TN); K-TEL (MN).

Compo Records

105 Burk Dr., Oklahoma City, OK, 73115, (405) 677-6448; Pres.: Yvonne Devaney; Gen. Mgr.: Sonny Lane.

Composers Recordings, Inc.

73 Spring St., Ste. 506, New York, NY, 10012, (212) 941-9673; Web Site: <http://www.composersrecordings.com>; Exec. Dir.: Joseph R. Dalton.
Labels Owned: CRI American Masters, Emergency Music, eXchange.
US Reps.: Koch Int'l (NY).

Constock Records Ltd. ★

10603 N. Hayden Rd., Ste. 114, Scottsdale, AZ, 85260, (602) 951-3115, Fax: (602) 951-3074; Pres.: Frank Fara; Vice Pres./Producer: Patty Parker.

Con Artist Recordings

PO Box 800207, Miami, FL, 33280, (954) 921-3100, Fax: (954) 926-1822; Web Site: <http://www.fireblazer.com/conartrec>.

Concord Records

2450-A Stanwell Dr., Concord, CA, 94520, (510) 682-6770, Fax: (510) 682-3508; Web Site: <http://www.concordrecords.com>; Vice Pres.: John Burk; Mktg. Dir.: Nick Phillips; Dir., Sales: Paul Santos.
Labels Owned: Concord Concerto, Concord Jazz, Concord Picante, Crossover, Jazz Alliance; *Distributed:* Stretch.

Concorde Int'l/Con Brio Records

1620 16th Ave. S.; Nashville, TN, 37212, (615) 269-7095, Fax: (615) 269-0131; Gen. Mgr.: Jeff Walker.

Continental Recordings, Inc.

230 Adams St., Newton, MA, 02158, (617) 630-0007, Fax: (617) 630-0019; E-Mail: dan_lynn@bcsmac.org; Pres./Gen. Mgr.: L. Daniel Flynn; Vice Pres.: John F. Flynn; Treasurer: John K. Chaisson.
Labels Owned: Cori.

Continental Records (Div. of Cash Productions)

744 Joppa Farm Rd., Joppatowne, MD, 21085, (410) 679-2262, Fax: (410) 679-2262; CEO/Gen. Mgr./A&R: Ernest W. Cash; Office Mgr./Nat'l Promo.: Debra Benedetta; Legal Dept.: Norma R. Cash.
US Reps.: Cash Productions (MD).

Conversa-Phone Institute, Inc.

PO Box 494, Farmingville, NY, 11738, (516) 698-1200, Fax: (516) 698-8124; Pres.: Steven Owen; Vice Pres.: Bruce A. Owen.
Labels Owned: Conversa-Phone CD, Conversa-Phone Educational, Betty White CD Series, Betty White Dance Series.

Cookin' Records ★

26 Northern Ave., Harwich Port, MA, 02646-2114, (508) 432-9070; Contact: Jack Sager.
Labels Owned: Demand.

Copper Creek Records ★

308 Mapleton Ave. NE, Roanoke, VA, 24012, (540) 563-5937, Fax: (540) 563-5937; E-Mail: copcrk@aol.com; Web Site: <http://www.coppercreekrec.com>; Pres.: Gary B. Reid; Vice Pres.: Susan H. Reid.

Corinthian Records

PO Box 6296, Beverly Hills, CA, 90212, Fax: (310) 455-2649; E-Mail: 103136.1506@compuserve.com; Web Site: <http://corinthianrecords.com>; Pres.: Jo Stafford Weston; Vice Pres.: Tim Weston.

Cosmotone Records

3350 Hwy. 6, Ste. 412, Houston, TX, 77478; E-Mail: cosmotone-music@webtv.net; Web Site: www.marianland.com; Contact: Ratael Brom.
Labels Owned: Brom Studio, Center For The Queen Of Peace.

Country Int'l Records

23 Music Cir. E., Nashville, TN, 37203, (615) 244-7457; Vice Pres.: J.G. Ford.
Labels Owned: Ford.

Country Music Foundation

4 Music Sq. E., Nashville, TN, 37203, (615) 256-1639, Fax: (615) 256-2245; Dir.: Bill Ivey; Deputy Dir.: Kyle Young; Sales Rep.: Kelley Sallee-Snead.
US Reps.: REP Co. (MN).

Country Showcase America Records ★

14134 Brighton Dam Rd., Clarksville, MD, 21029, (301) 854-2917, Fax: (301) 854-0352; Web Site: <http://www.bellatlantic.com>; Pres.: Francis Gosman; Promos.: Cherokee; A&R: Bill Cochran.
Labels Owned: CSA.

Country Star Int'l

439 Wiley Ave., Franklin, PA, 16323, (814) 432-4633; Pres.: Norman Kelly; Vice Pres.: Oliver Mersey; Sec./Treasurer: June L. Kelly.
Labels Owned: C S I, Country Star, Mersey, Process.

Covenant Communications, Inc. ★

920 E. State Rd.; American Fork, UT, 84003, (801) 756-9966, Fax: (801) 756-1049; CEO: Lew Kofford; Dir. Mktg.: Robby Nichols; Audio/Video Editor: Marilyn Kofford.
Labels Owned: The Portals Project; *Distributed:* Phoenix.

Cowboy Junction Flea Market & Publishing Co. ★

3949 W. Hwy. 44 & Jct. 490, Lecanto, FL, 34461, (352) 746-4754; Pres.: Buddy Max; Sec.: Freda Pastuch.

Cowgirl Records

PO Box 6085, Burbank, CA, 91510; Contact: A. Zedalis.

Crave Records

20 W. 55th, 9th Floor, New York, NY, 10019, (212) 893-1855; Pres.: Rick Bisceglia.

Creative Communications

3700 S. Hawthorn Ave., Sioux Falls, SD, 57105, (605) 334-6832, Fax: (605) 339-8820; Owner: William Prines III.

Creativeman Disc ★

1875 Century Park E., Ste. 1165, Los Angeles, CA, 90067, (310) 556-1325, Fax: (310) 556-3045; Contact: Robert Kelso; Contact: Julie McKnight.
Labels Owned: Creativeman Disc Japan, Creativeman Disc UK, Creativeman Disc USA.
US Reps.: ZNDZ (NY).

Crestart Moon Records

555 Jefferson Ave., Miami, FL, 33139-6302, (305) 666-0291, Fax: (305) 663-1740; Owner: Emilio Estefan.

Criminal Records

4335 O'Reilly, Houston, TX, 77007, (713) 802-2460, Fax: (281) 999-0888; E-Mail: texasltd@aol.com; Pres./CEO: Trevor Rodgers.

Critique Records ★

50 Cross St., Winchester, MA, 01890-1257, (617) 729-8137, Fax: (617) 729-2320; Pres.: Carl Strube; Vice Pres. Promos.: John Colasanti; Vice Pres. Sales: Bill Meehan; VP/Publishing & Licensing: Kim M. Blackburn.
Labels Owned: Popular, Radikal.

Eddie Crook Company, Inc.

814 Wren Rd., Goodlettsville, TN, 37070, (615) 851-1360, Fax: (615) 851-7755; Pres.: Eddie Crook; A&R: Dale Duhl; Sales: Cyndi Harp.
Labels Owned: Cedar Hill, Harvest, Morningstar.
US Reps.: New Day (TN); Spring Arbor (MI); Central South Music Sales (TN).

Crystal Clear Sound ★

4902 Don Dr., Dallas, TX, 75247, (214) 630-2957, Fax: (214) 630-5936; E-Mail: crstclcr@onramp.net; Owner: Sam Paulos; Studio Mgr.: Keith Rust; Distr. Mgr.: Sherri Gesin; Dir., A&R: David Dennard; A&R: Nancy Lewis.
Labels Owned: Steve.
US Reps.: Twinbrook (NY); City Hall (CA).

Crystal Records, Inc. ★

28818 NE Hancock Rd., Camas, WA, 98607, (360) 834-7022, Fax: (360) 834-9680; E-Mail: crystalred@aol.com; Pres./A & R: Peter Christ; Vice Pres.: Linda Feiver; Adv.: Sam Mundy.
Labels Owned: Avant, Crystal, Poseidon; *Distributed:* Genesis, Wim.
Int'l Reps.: Impetus (UK); That's Entertainment (The Netherlands); Elmo (Japan); Wind Song (Taiwan); Samjoo (Korea).

Culburnie Records

PO Box 219, Nevada City, CA, 95959, (916) 292-4219, (800) 830-6296, Fax: (916) 292-4352; E-Mail: culburnie@oro.net; Partner: Sally Ashcraft.

The Curb Group ★

47 Music Sq. E., Nashville, TN, 37203, (615) 321-5080, Fax: (615) 327-1964; Chrmn.: Mike Curb; Exec. Vice Pres./Gen. Mgr.: Dennis Hannon; Vice Pres., Promo.: Claire West; Dir., Mktg.: Santa Martin; Dir. Mktg.: Santa Martin; Dir., Nat'l Sales: Benson Curb; Dir., A&R: Michelle Metzger.
Offices: 3907 W. Alameda Ave., Ste. 101, Burbank, CA, 91505, (818) 843-1616, Fax: (818) 843-5429, Vice Pres.: John Curb.
Labels Owned: Curb/MCA, Curb/Universal, MCG/Curb.

Curb/Universal

3907 W. Alameda Ave., Ste. 102, Burbank, CA, 91505, (818) 843-0378, (888) 869-2872, Fax: (818) 843-0601; Chrmn.: Mike Curb; Admin. Coord.: Adam Starr.
Offices: 43 Music Sq. E., Nashville, TN, 37203, (615) 742-3332, Fax: (615) 255-2855, Vice Pres., Promo.: Gerrie McDowell.

Cutting Records, Inc.

481 Eighth Ave., Ste. 1518, New York, NY, 10001, (212) 868-3154, Fax: (212) 868-1061; E-Mail: cutting@cuttingnyc.com; Web Site: <http://www.cuttingnyc.com>; Pres.: Amado Marin; Vice Pres.: Aldo Marin; Sales: Louie Garcia; Int'l Mgr.: Ernie Nieves.
Labels: *Distributed:* Critical, Lumar Music, Mass Vinyl, Sand Castle, Shocking, Xcluzive.

Cybercove Productions, Inc. ★

1210 Auburn Way N., Ste. 171, Auburn, WA, 98002, (800) 251-9896, Fax: (800) 203-7896; Pres./CEO: John Markovich; Vice Pres./Mktg./Sales: Craig Markovich.

Cymekob Enterprises, Inc.

812 Southgate Ave., Daly City, CA, 94015, (415) 992-8858, Fax: (415) 991-4808; E-Mail: cymekob@wco.com; CFO: Yiming Mo; A&R Dir.: John R. Olson; Radio Promos.: Tim Carr; Pub. Rel.: Lisa Tester.
Labels Owned: CEI.
US Reps.: INDI (NJ).
Int'l Reps.: St. Clair (Canada); Silver Sounds (UK).

D**DCC Compact Classics ★**

9301 Jordan Ave., Ste. 105, Chatsworth, CA, 91311-5863, (818) 993-8822, Fax: (818) 993-0605; Chrmn.: Marshall Blonstein; Jr./Sr. VP/Gen. Mgr.: Sam Passamano.
Labels Owned: Garland, Photo Dimensions, Romance Alive Audio, Sandstone; *Distributed:* Rural Rhythm, Svangali.

D C Sound ★

PO Box 45, Bolivia, NC, 28422, (919) 253-5534; Owner/A&R: Stan Knowles.
Labels Owned: DC Sound Country.

DD & M Records & Productions ★

9735 SW Hall Blvd., Ste. 22, Portland, OR, 97223, (503) 245-1899, Fax: (503) 245-1899; E-Mail: dtpres@aol.com; Pres.: David Wayne; Dir., Promos.: Evie Wall.
US Reps.: MS (IL).

DKC Records

8 Music Sq. W., Nashville, TN, 37203, (615) 726-8300, Fax: (615) 244-6387; Pres.: Don Cook; A&R: Alex Torres.

DMC Records

7621 Melrose Ave., Los Angeles, CA, 90046, (213) 651-2230, Fax: (213) 651-3526; Sales: Barbara Dickens; A&R: Larry Saldano.

DM Records ★

1791 Blount Rd., Ste. 712, Pompano Beach, FL, 33069, (954) 969-1623, Fax: (954) 969-1997; Pres.: Mark Watson; Vice Pres./A & R: David Watson; Promos.: Jody Hasin; Admin.: Maggie Smith.
Labels Owned: DM, Miami Street, 305 Music.
US Reps.: AEC, Indi (TX).
Int'l Reps.: INAK (Germany).

d'Note (MK Productions) ★

40 Platt Ave., Sausalito, CA, 94965-1896, (415) 331-2130, Fax: (415) 331-0853; E-Mail: mkelley@dnote.com; Web Site: <http://www.dnote.com>; Pres.: D. Michael Kelly; Vice Pres.: Kristin Kelly; Dir., A&R: Timothy Russell.
Labels Owned: d'Note Classics, d'Note Jazz, d'Note Kids.
US Reps.: Allegro Corp. (OR).

DRG Records, Inc.

130 W. 57th St., Ste. 6D, New York, NY, 10019, (212) 582-3040, Fax: (212) 459-9437; Pres.: Hugh Fordin; Dir./A&R: Thomas Emery; Licensing Dir.: Cathryn Michelin; Distribution: Jim Kelly.
Labels Owned: DRG Archives, DRG Movies, DRG Theatre, Disques Swing, Stet; *Distributed:* Swing.
US Reps.: Koch.
Int'l Reps.: New Note (UK); Disques Concord (France); Koch Canada (Canada); Nuba/Karonte (Spain); Origin/Sonart (Australia); Trinita (Korea); Mesa (Taiwan); Shun Cheung (Hong Kong); Koch Int'l (Europe); Victor Musical Industries (Japan).

D.S.M Producers, Inc. ★

161 W. 54th St., Ste. 803, New York, NY, 10019, (212) 245-0006, Fax: (212) 265-5726; Prof. Mgr.: Nicole Weitz; Asst. Dir./A&R: Kirwin Stewart.
US Reps.: Warner/Chappell Music (NY).

da music ★

PO Box 3, Little Silver, NJ, 07739, (732) 530-6887, Fax: (732) 842-5041; E-Mail: damusic@damusic.com; Web Site: www.damusic.com; Pres.: Achim Neumann; Sales: Jim Kuehler; Dir., A&R: Susan Swain; Mktg. Mgr.: Tracy Cavanaugh.
Labels Owned: Blue Chip Jazz, Blue Orchid, Night Sky, Platinum Pop, Star Sounds; *Distributed:* Black Lion, Innovative Communications, Mood, Story of Blues.
US Reps.: Navarre (MN); MCR (FL); Music Design (WI); White Swan (CO); Casa De Los Tapes (PR).
Int'l Reps.: St. Clair Ent. (Canada); Discos Musart (Mexico); Da Music Germany (Germany); Unicom (Japan).

Dagene/Cabletown Corp.

PO Box 410851, San Francisco, CA, 94141, (415) 822-1530, Fax: (415) 695-1845; Pres./Mgt.: David Alston.
Labels Owned: Cabletown, E-lect-ric.

Dallas Blues Society Records

PO Box 190406, Dallas, TX, 75219, (214) 521-2583.

Dalva Records

4546 Park Dr. S., Metairie, LA, 70001, (504) 888-2406; Pres.: Paul Lee.
Labels Owned: Avlad, Dalva.

Damian Music ★

8033 Sunset Blvd., Ste. 980, Hollywood, CA, 90046, (310) 373-3323, Fax: (310) 373-3697; E-Mail: eyesinc1@aol.com; Pres.: Aidy Damian; Mgr.: Debra Young; A&R: Anita Reinsch.
Labels Owned: Damian, Eyes Entertainment.

Dance Baby Records/Rap Baby Records

1 Irving Pl., Ste. G15C, New York, NY, 10003, (212) 260-2773, Fax: (212) 260-8977; E-Mail: nyproducer@aol.com; Pres.: Dean Landew.
US Reps.: Qualiton Imports (NY).

Dancing Cat Records

PO Box 639, Santa Cruz, CA, 95061, (408) 429-5085, Fax: (408) 423-7057.

Dancing Dog Music

2915 Rio Grande St., Austin, TX, 78705-3619, (512) 482-0132, Fax: (512) 482-0132; E-Mail: mesa@eden.com; Web Site: <http://www.networdy.com>.

Dara Records

207 E. 84th St., Ste. 206, New York, NY, 10028, (212) 628-8251, Fax: (212) 628-7224; Pres.: Maggie Cadden.

Dare Music, Inc. ★

122 Woodglan Dr., Cary, NC, 27511, (919) 380-9415, Fax: (919) 380-9415; E-Mail: nfn46a@prodigy.com; Pres.: Sol Rabinowitz; Sec.: B. Patkowska-Rabinowitz.
Labels Owned: Baton.
US Reps.: Rhino (CA); Time/Life (NY); Collectibles, Inc. (PA).
Int'l Reps.: Ace (UK).

Dargason Music

PO Box 189, Burbank, CA, 91503, (818) 846-4981, Fax: (818) 846-2294; Pres.: Jon Harvey; Artist: Joerny Wilson.

Daring Records

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; Owner/Producer: Mason Daring; Label Contact: Michael Dunford; Mktg. Dir.: Susan Piver.
US Reps.: Rounder Records (MA).

Daystar Records ★

2132 Montana Ave., Ste. B, Santa Monica, CA, 90403, (310) 453-2348, Fax: (310) 827-7803; Pres.: Elaine David; Vice Pres.: Steven Angel.

Dead Reckoning ★

PO Box 159178, Nashville, TN, 37215, (615) 292-7773, Fax: (615) 383-9571; E-Mail: deadrack@aol.com; Web Site: <http://www.songs.com/deadrack>; CEO: Kieran Kane; Vice Pres./A&R: Harry Stinson; Gen. Mgr.: J.D. May.
Int'l Reps.: Roundtower (UK).

Deadeye Records ★

PO Box 5022-347, Lake Forest, CA, 92630, (714) 768-0644; E-Mail: deadeye@deadeye.com; Web Site: <http://www.deadeye.com>; A&R: James Frank.

Death Row Records ★

8200 Wilshire Blvd., Beverly Hills, CA, 90211-2328, (310) 786-8459, Fax: (310) 786-8467; Pres./CEO: Suge Knight; Gen. Mgr.: Norris Anderson; Business Affairs Mgr.: Kelvin Tubbs; Asst. to CEO: Roy Testay.

Company headquarters are designated by a ★

Labels Owned: Getto; *Distributed:* Da Bomb, Doggystyle, Gangsta Gangsta, Hollow Point, Makaveli, Mo Hits.

Decca Records

60 Music Sq. E., Nashville, TN, 37203, (615) 244-8944, Fax: (615) 890-7475; Web Site: www.decca-nashville.com; Sr. Vice Pres./Gen. Mgr.: Shelia Shipley Biddy; Exec. Asst.: Danielle Godwin-Scalfie; Dir. Publicity/Artist Dev. Anita Mandell; Publicity Asst.: Laurissa Juzwiak; Vice Pres./Nat'l Promo.: Rick Baumgartner; Promo. Coord.: Laura Flagler; Sr. Vice Pres./Head, A&R: Mark Wright; Dir., A&R: Frank Liddell; A&R Coord.: John Drioli; A&R Asst.: Brandi Thomas.

Deep Elm Records, Inc. *

PO Box 1965, New York, NY, 10156, (212) 532-3337, Fax: (212) 686-6378; E-Mail: popviny@aol.com; Owner/A & R: John Szuch; Radio: Brian Dee.
Labels Owned: Smash This World.
US Reps.: Cargo Records America, Symbiotic, MS Distr. (IL).

Deep South Records *

6500 Thetford Ct., Raleigh, NC, 27615, (919) 676-2089, Fax: (919) 878-0113; E-Mail: dpsouthrec@aol.com; Co-Owner: Andy Martin; Co-Owner: Dave Rose; Dir. Radio Promo.: Lori Hanchev; Dir. Publicity: Fawn Goodman.

Deeper Rekords NYC *

20 Avenue "A", Ste. 4L; New York, NY, 10009, (212) 777-1340, Fax: (212) 979-0159; E-Mail: deeper nyc@aol.com; Pres.: Jonathan Peters; Vice Pres.: Laura "Biscuit" Marzec; Vice Pres.: Eddie Baez.
Int'l Reps.: X-Clusive Records (UK).

Def Jam Music Group *

160 Varick St., New York, NY, 10013, (212) 229-5200, Fax: (212) 229-5297; Pres.: Russell Simmons; COO: Lyor Cohen; Sr. Vice Pres./Promo./Mktg.: Wes Johnson; Vice Pres., Promo.: Kevin Liles; Vice Pres., Mktg.: Julie Greenwald.

Del Bravo Records

554 Old Hwy. 90 W., San Antonio, TX, 78237, (210) 432-8351, Fax: (210) 433-1630; Owner: Salome Gutierrez.

Del Camino Records (DCR)

5010 S. 12th Ave., Tucson, AZ, 85706, (520) 573-7274.

Del-Fi Records, Inc. *

8271 Melrose Ave., Ste. 103, Los Angeles, CA, 90046, (213) 966-4800, Fax: (213) 966-4805; E-Mail: info@del-fi.com; Web Site: www.del-fi.com; Owner/Pres.: Bob Keane; V.P./Sales & Pct. Devel.: Gary Tanenbaum; Dir./Pub. & Licensing: Bryan Thomas; Special Mktg.: Mark Rome; Prodn. Mgr.: Brian Lasley.
Labels Owned: Del-Fi, Del-Fi Nashville, Donna.

Del Mundo Records, Inc.

PO Box 180453, Coronado, CA, 92178-0453, (619) 233-1930, Fax: (619) 233-1930.

Del Real Music

900 E. Willow Rd., Ste. 104, Prospect Heights, IL, 60070, (847) 419-0159, Fax: (847) 541-7110.

Delicious Vinyl *

6607 Sunset Blvd., Los Angeles, CA, 90028, (213) 465-2700, Fax: (213) 465-8926; Pres.: Michael Ross; Vice Pres.: Rick Ross; Vice Pres. A & R: Orlando Aguilian; Vice Pres., Mktg.: Paul Moshay; Gen. Mgr.: Karen Hogan.
Labels Owned: Malicious Vinyl; *Distributed:* SouthPaw.

Dellwood Music Co., Inc. *

87 Norwalk Ave., Whiting, NJ, 08759, (908) 350-4273; Pres.: Woodrow C. Gardella; Vice Pres. Sales/Promo.: Robert Gardella.
Labels Owned: Dauphne, Dellwood.

Delmark Records *

4121 N. Rockwell, Chicago, IL, 60618, (312) 539-5001, Fax: (312) 539-5004; Pres.: Robert G. Koester; Opns. Mgr.: Steve Wagner; Admin. Dir.: Susan Koester.
Labels Owned: Pearl.
US Reps.: Action Music (OH); City Hall (CA); DNA (MA); Hits Unlimited, MS Distributors (IL); Master Takes, Old Fogey (MI); Harbor Export, North Country, Twinbrook (NY); Performance (NJ); Rock Bottom (FL); Select-O-Hits (TN); Silo (VT); Passport Dist. (CO).

Delos Int'l, Inc.

1645 N. Vine St., Ste. 340, Hollywood, CA, 90028, (213) 962-2626, Fax: (213) 962-2636; Web Site: <http://www.delosmusic.com>; Pres.: Amelia S. Haygood; Int'l Sales Dir.: Catharine Jaap; Vice Pres., Pub. Rel.: Rudi Simpson; Sales Mgr.: Linda Callender.
Labels Owned: Delos Music Library Collection, Facet; *Distributed:* Ravi Shankar Music Circle.

Delta Music, Inc. *

1663 Sawtelle Blvd., Los Angeles, CA, 90025, (310) 268-1205, Fax: (310) 268-1279; E-Mail: info@deltamusic.com; Web Site: www.deltamusic.com; Pres.: Michael McClain; Prodn. Mgr.: Roy Shakked.
Offices: Delta Music GmbH, Zur Muhle 2-Frechen 4, Königsdorf, 50226, Germany, (49) 2234-6066-0, Fax: (49) 2234-6006-40; Delta Music Ltd., 23 Gardner Industrial Estate, Kent House Ln., Beckenham, Kent, ENG, BR3 1QZ, United Kingdom, (44) 81-778-4040, Fax: (44) 81-676-9949.
Labels Owned: Capriccio, Laser Light Digital; *Distributed:* Delta, Time-Life.
US Reps.: Delta (CA).

Demon Records *

PO Box 120316, Nashville, TN, 37212, (615) 356-4684, Fax: (615) 356-4666; E-Mail: loxmax3@mindspring.com; Pres.: John Lomax, III.
Labels Owned: Code 90, Diabolo, Drop Out, Edsel, Fiend, Mau Mau; *Distributed:* Hi.

Denon Records

200 W. 57th St., Ste. 907, New York, NY, 10019, (212) 581-2550, Fax: (212) 581-2591; Gen. Mgr.: Katsuhiko Fujii.

Desert Morning Records

4844 Seda Dr., San Diego, CA, 92124, (619) 569-4563; Owner/Gen. Mgr.: Robert B. Knox.

Destiny Records *

4354 E. Lake Rd., Sheffield Lake, OH, 44054, (216) 949-7113; A & R Dir.: David Sprouse; Nat'l Promo.: Jeff Ellis.
Labels Owned: Ranbo.

Dharma Records

117 W. Rockland, Libertyville, IL, 60048, (847) 362-4060, Fax: (847) 362-4653; Pres.: Perry Johnson.

Diablo Records *

3518 Champlain Ave., Youngstown, OH, 44502, (330) 755-7794; Owner/Pres./A&R Dir.: Bill Schaffert.

Diadem Music Group

365 Great Circle Rd., Nashville, TN, 37228, (615) 742-6800, Fax: (615) 742-6911; Pres.: George W. King, III.

Disa Int'l

7824 Mainland, Ste. 104, San Antonio, TX, 78250, (210) 684-9563, Fax: (210) 684-9564; Gen. Mgr.: Maria Ballesteros; Nat'l Promo.: Jorge Ballesteros.

Disc Media Records *

PO Box 260, Lake Elsinore, CA, 92530, (909) 678-5792, Fax: (909) 678-3137; E-Mail: studio@mollernet.com; Web Site: www.mollernet.com; *www.mustangworld.com*; Exec. Producer: Glenn Moller; Mgr.: Irma Moller; A&R Coord.: Henry Moller; A&R Coord.: Steve Moller.

Disco Hit Productions *

Calle Cerra 623, PO Box 13895, Santurce, PR, 00908, (787) 723-4942, Fax: (787) 724-2561.

Discocentro Zodiac, Inc.

2419-B Reddie Dr., Wheaton, MD, 20902, (301) 946-7520, Fax: (301) 946-9188; Dir.: Daniel Bueno; Contact: Melina Bueno.
Labels Owned: BMG, Balboa, Cerna, EMI Capitol, Fonovisa, J & N, Kings Int'l Co., Kubaney, Mar, Sony.

Discomoda U.S.A. Corp. *

8277 N.W. 64th St., Miami, FL, 33166, (305) 593-7420, Fax: (305) 593-6809; E-Mail: discomoda@aol.com; Pres.: Dwight Roldan; Vice Pres.: Harry Roldan.

Discos Dos Coronas

16350 Ventura Blvd., Ste. 312, Encino, CA, 91436, (818) 908-3690, (818) 996-5612, Fax: (818) 908-8873; CEO: Bill Lazerus; Pres.: Kay Lazerus; Vice Pres., Mktg./Sales: Lee Smith; Artist Relations: Art Vasquez.
Labels Owned: Discos Dos Coronas.
US Reps.: Navarre Corp. Dist. (MN).

Discos Linda

1231 N. Lincoln Ave., Pasadena, CA, 91103, (818) 791-7247, Fax: (818) 911-3858.

Distel Records, Inc.

10544 NW 26th St., Miami, FL, 33172, (305) 599-2011, Fax: (305) 599-1086; E-Mail: distel@aol.com; Pres.: Ana Lucia Breil.
US Reps.: Sony Discos, Miami, FL.

Dismex/Sono America Records *

1741 N. Ivar Ave., Ste. 217, Hollywood, CA, 90028, (213) 957-0405, Fax: (213) 957-0407; E-Mail: dismex@aol.com; Pres.: Oscar Martin; Mgr.: Eugenia Molina.
Int'l Reps.: A&R (Spain); Sony Discos (Costa Rica); Virrey Discos (Peru).

Walt Disney Records

350 S. Buena Vista St., Burbank, CA, 91521, (818) 973-4370, Fax: (818) 953-9910; Vice Pres.: Elizabeth Kalodner; Dir., A&R: Harold Kleiner.

Disques Dual *

10 Old Fort Rd., Cape Elizabeth, ME, 04107, (207) 799-8711, Fax: (207) 799-4139; E-Mail: etnir@studiodual.com; Web Site: www.studiodual.com; Pres.: John Etnier; Mgr.: Nancy Caragol.

Doctor Dream Records, Inc.

817 W. Collins Ave., Orange, CA, 92867, (714) 997-9387, Fax: (714) 997-0184; E-Mail: doctordrm@aol.com; Pres.: David T. Hayes; Publicity: Josh Asle; Sales: Maurice Torres; Radio Promo.: Pat McKeon.
Labels Owned: Mai Tai.

Dol European Int'l

1761 Gregory Jarvis Dr., El Paso, TX, 79936-5050, (915) 855-0168, Fax: (915) 577-9399.

Domo Records

2211 Corinth Ave., Ste. 100, Los Angeles, CA, 90064, (310) 966-4414, Fax: (310) 966-4420.

Door Knob Records (Div. of Gene Kennedy Enterprises, Inc.) *

3950 N. Mt. Juliet Rd., Mount Juliet, TN, 37122, (615) 754-0417, Fax: (615) 754-0424; E-Mail: geneken@usit.net; Web Site: <http://www.doorknob-rec.com/nash.html>; Pres.: Gene Kennedy; Vice Pres.: Karen Kennedy.

Dragon Records, Inc.

872 Morris Park Ave., New York, NY, 10462, (718) 292-1998; Pres.: Vincent J. Gagliano; Creative Mgr.: Mike Semos; Gen. Mgr.: Joyce Heath.

Dragon Street Records

PO Box 670714, Dallas, TX, 75367-0714, (214) 349-5057, Fax: (214) 369-5972; E-Mail: dragonst@flash.net; Web Site: <http://www.flash.net/~dragonst>; Pres./A&R: David Dennard.

DreamWorks

9268 W. Third St., Beverly Hills, CA, 90210, (310) 234-7700, Fax: (310) 234-7750; Co-Owner: Steven Spielberg; Co-Owner: Jeffrey Katzenberg; Co-Owner: David Gellen; Co-Head: Mo Ostin; Co-Head: Lenny Waronker; A&R Rep.: Michael Goldstone.
Offices: 914 18th Ave. S., Nashville, TN, 37212, (615) 329-3330, Pres.-Nashville: James Stroud; Vice Pres./Gen. Mgr.: Wayne Haiper.
Labels Owned: SKG/DreamWorks.

Driftwood Records *

1415 Santa Monica St., Deming, NM, 88030, (505) 546-0857; Pres.: Peter Kobal, P.E.; Vice Pres.: Nicholas Kobal; Vice Pres.: Michael Kobal; Gen. Mgr.: Margaret Yednak.
Labels Owned: Broadcast.

US Reps.: DixiRaks Records & Tapes (TN).
Int'l Reps.: Bear Family (Germany).

Dwell Records

PO Box 39439, Los Angeles, CA, 90039, (213) 663-8098, Fax: (213) 669-1470; A&R: Raul Caballero.

Dyer-Bennet Records *

792 Columbus Ave., New York, NY, 10025, (212) 866-3675; Gen. Mgr.: Harvey Cort.
Labels Owned: Dyer Bennet.
US Reps.: Smithsonian Folkways (MD).

Dynamite Records *

PO Box 1557, West Caldwell, NJ, 07006.
US Reps.: Cowboy Carl Discs (TX).



ECI Int'l Records

PO Box 13, Camanche, IA, 52730, (319) 243-3363; Gen. Mgr.: Gary Unger.
Labels Owned: ACI Int'l, Artistic, BCA, Lovelight, Narrowroad, Starsound.

E-Lan Records

325-M Sharon Park Dr., Ste. 514, Menlo Park, CA, 94025, (415) 261-6481, Fax: (415) 233-1917; E-Mail: cla@e-lanmedia.com; Pres.: Siele B.; Legal Aff.: Jennifer P.; Accts.: E. Keshoney.
Labels Owned: Balance, E-Lan/Africa, Menace Music, Rough Draft.

EMA Music, Inc. *

PO Box 91683, Washington, DC, 20090, (202) 575-1774; Pres.: Jeremiah Murphy.

EMI Christian Music Group

101 Winners Cir., Brentwood, TN, 37024, (615) 371-4300; Vice Pres., Mktg.: John Nardini.

EMI Latin *

21700 Oxnard St., Ste. 250, Woodland Hills, CA, 91367, (818) 615-2400, Fax: (818) 615-2442; Pres./CEO: Jose Behar; Exec. Vice Pres.: Dave Palacio; VP Nat'l Promo./SW Opns.: Manolo Gonzalez; Nat'l Sales Dir.: Gregg Wickers; Special Market Mgr.: Lupe De La Cruz.

Offices: 4813-B Fredricksburg Rd., San Antonio, TX, 78229, (210) 366-9626, Fax: (210) 366-3819; Three University Plz., Ste. 604, Hackensack, NJ, 07601, (201) 801-9303, Fax: (201) 342-2319; 8181 NW 36th St., Ste. 2, Miami, FL, 33166, (305) 477-2821, Fax: (305) 591-9844; San Jorge 167, Santurce, PR, 00911, (809) 725-6460, Fax: (809) 725-8530.
Labels Owned: Capitol/EMI Latin, DLV, Q Productions; *Distributed:* Cintas Acuario.

ESB Records *

19931 Gloucester Lane; Huntington Beach, CA, 92646, (714) 962-5618; Pres.: Eva Bonn; Dir.: Stan Beach.
US Reps.: Greater Southern Country Music Assn. (FL).
Int'l Reps.: Mr. Music (Sweden); Robin Song Music (UK).

ESP-Disk Ltd. *

PO Box 3968, Kingston, NY, 12402, (914) 437-0200, Fax: (914) 679-7818; E-Mail: esp disk@aol.com; Pres.: Flavia Stollman.
Labels Owned: Espresso Jazz, First Underground.

ESS.A.Y Recordings

145 Palisade St., Dobbs Ferry, NY, 10522, (914) 693-5595, Fax: (914) 693-7040; Pres.: Richard Kapp.
US Reps.: Allegro (OR).
Int'l Reps.: DI Music, (UK); Baltic N.V. (Belgium).

E-Squared Recordings *

1815 Division St., Ste. 101, Nashville, TN, 37203-2703, (615) 320-1200, Fax: (615) 327-9455; Owners: Jack Emerson, Steve Earle; A&R Dir.: Kelley Walker; Label Mgr./Artist Devel.: Elisa Sanders; Artist Devel. Mgr.: Kathleen Cotter.

ETS Record Co.

264 Kaili St., Honolulu, HI, 96819, (808) 847-4300; Owner: Richard Riccio; Gen. Mgr.: Ed Dorman.
Labels Owned: ETS.

Eagle Int'l Records

RR 1, Box 172-C, Telephone, TX, 75488, (903) 664-3741, Fax: (903) 664-3741; E-Mail: cwood2265@aol.com; CEO: D.M. Haddock; Office Mgr.: Dee Boling.
Labels: *Distributed:* BMG, Campfire, Native Ground, Paid.

Ear Candy Records

PO Box 928, Radio City Sta., New York, NY, 10101, (212) 420-8700, Fax: (212) 420-8882; Pres.: Nile Rodgers.

Earache Records

295 Lafayette St., Ste. 915, New York, NY, 10012, (212) 343-9090; Dir., Promo./Mktg.: Rob Gill; Dir., Media Relations: Jon Paris.

Earth Mother Productions, Inc.

PO Box 43204, Tucson, AZ, 85733, (520) 575-5114, Fax: (520) 298-5274; Pres.: Pamela Ballingham; Vice Pres.: Tim Ballingham.
Labels Owned: Earth Mother Productions.
US Reps.: Direct Co. (CT); Chi-Lin (CA).

EarthFlight Productions

216 Brzgul Rd., LaGrangeville, NY, 12540, (914) 724-3042, Fax: (914) 724-3739; E-Mail: earthflight@mitv.net; Web Site: <http://www.earthflight.com/ef>; Pres.: Craig Peyton; Vice Pres.: Norine Nakao; Mktg.: Brad Warner.
US Reps.: City Hall (CA), Twin Brook (NY), MS Dist. (IL), MPI (TX).
Int'l Reps.: Electric Distr. (Canada).

Earthstar Records & Productions

2000 Universal Studios Plz., Ste. 601 & 603; Orlando, FL, 32819, (407) 262-1483, (407) 695-1915; Owner/A&R: Terry R. Brooks.
Labels Owned: Cosmic Space, Dance World, Inner Peac, Jam Beat, Phyc Force, Rock Force, Strange, Terrydon.

Earthtone Records

PO Box 691626, West Hollywood, CA, 90069, (800) 847-6642, Fax: (213) 650-1016; E-Mail: earthtone@sonicimages.com; Web Site: <http://www.sonicimages.com>;
Labels Owned: Sonic Images.

Company headquarters are designated by a *

Earwig Music Co., Inc.

1818 W. Pratt Blvd., Chicago, IL, 60626-3120, (773) 262-0278, Fax: (773) 262-0285; Pres./CEO: Michael Robert Frank; Exec. Admin. Asst.: Rita Warder.
Labels Owned: Airway, Earwig; *Distributed:* Bea 'N' Baby, US Repts.: Blind Pig (IL).

East Coast Records

795 Rogers Ave., Brooklyn, NY, 11226, (718) 284-5939, Fax: (718) 284-5763; E-Mail: ecrec@ecrecords.com; Web Site: www.ecrecords.com.

East River Records

PO Box 1667, Pacific Palisades, CA, 90272, (310) 230-1526, Fax: (310) 230-1567; E-Mail: eastriv@delnet.com; Pres./CEO: Christian T. Martin; Asst. to Pres.: Susan Skok; Vice Pres., A&R: Arlo Chan; Vice Pres., A&R/Urban: Craig Cornwell.

East Side Digital

530 N. Third St., Minneapolis, MN, 55401, (612) 375-0233, Fax: (612) 359-9580; E-Mail: esd@noside.com; Web Site: http://www.noside.com; Owner: Robert Simonds; Gen. Mgr.: Drew Miller.
Labels Owned: North Side; *Distributed:* Omnium, US Repts.: Rep Co. (MA).

EastWest Records

75 Rockefeller Plaza, New York, NY, 10019, (212) 275-4490, Fax: (212) 956-2270; Chrmn.: Sylvia Rhone; Vice Chrmn./COO: Aaron Levy; Vice Pres.: Seymour Stein.

Echo Records

824 83rd St., Miami Beach, FL, 33141, (305) 865-8960, Fax: (305) 866-6073; Pres.: Walter Dana.

Echo Records Inc. *

77-99 W. Sheffield Ave., Englewood, NJ, 07631, (201) 568-7066, Fax: (201) 568-8699; Pres.: Jeffrey Collins; Export Sales: Ralph Garcia.
Labels Owned: Choice/Pleasure, Dancelloor, Echo Int'l, Echo Jazz, Front Page, Hot Wax, Jazz Club, Music Station, Music USA, Pleasure, Smack Trax, Vista Reggae.

Eclipse Music Group, Inc. *

100 Red Schoolhouse Rd., Ste. C-5, Chestnut Ridge, NY, 10977, (914) 426-0901, Fax: (914) 426-1255; Pres.: Alan Weiner; Vice Pres., Sales/Mktg.: Martin Basart.
Labels Distributed: CMM, Helicom, Leningrad Masters, Point Classics.

Eclipse Records Corp. *

23 Ward Ave., Butler, NJ, 07405, (973) 492-1976, Fax: (973) 492-1976; E-Mail: eclipse@ultracom.net; Web Site: http://www.ecclipserecords.com; CEO/A&R Dir.: Christopher Poland; Sales & Mktg./A&R VP: Eric Zahn; Dir./Multimedia/Webmaster: Patrick Hamel; A&R: Sherry Crowell; Publicity: Nicole Renee.

Edel America Records (EAR)

1790 Broadway, 7th Floor, New York, NY, 10019, (212) 541-9700, Fax: (212) 664-8391; E-Mail: edelamer@aol.com; Pres.: Jonathan First; A&R: John McNally; Promo.: Katie Appel; Sales: Rick Rosenberg.
Labels Owned: Berlin Classics.

EGGplant Records *

3008 Belden Dr., Los Angeles, CA, 90068, (213) 469-2719, Fax: (213) 469-2710; Owners: Nick Sherry/Sherry Therry.
Labels Owned: Spirit.

Ego Records *

363 N. "K" St., Tulare, CA, 92374, (209) 685-0621, Fax: (209) 688-8299; Mgr.: Erasmo Gonzalez.

Eiffert Records

PO Box 5412, Buena Park, CA, 90620, (619) 245-2920; Contact: Leo J. Eiffert, Jr.

Eightball Records

50 W. 17th St., 12th Floor, New York City, NY, 10011, (212) 337-1200, Fax: (212) 337-1414; Web Site: http://www.eightball.com; Pres.: Alex Kaplan; Vice Pres./Gen. Mgr.: Ramon Wells; Media/Retail/Dist.: Jimmy Smith; Promo.: Chris Pagli; Retail Promo.: Marjorie Gonzales.
Labels Owned: Empire State.

El Norteno Records, Inc. *

6411 Northwest Loop 410, Ste. A, San Antonio, TX, 78238, (210) 647-1171, Fax: (210) 647-4925; Pres.: Cesar Camacho, Sr.; Vice Pres.: Cesar Camacho, Jr.; Sales Mgr.: Carmen Rivera; Promo.: Jose Sanchez.
Offices: El Norteno, Inc., 1132 SW Military Dr., San Antonio, TX, 78221, (210) 922-0522, Sales Mgr.: Nancy S. Olivari.
Labels Distributed: Arista, BMG, Balboa, Capitol, EMI, Fonovisla, Freddie, Hacienda, Jody, Polygram, Sony.
US Repts.: Southwest Wholsale (TX).

Elegance/Zesty Records Co.

8027 Thurston Dr., Cicero, NY, 13039, (315) 699-5613, Fax: (315) 699-7918.

Elektra Entertainment Group *

75 Rockefeller Plz., New York, NY, 10019, (212) 275-4000, (212) 275-4490, Fax: (212) 956-2270; Web Site: http://www.elektra.com; Chrmn.: Sylvia Rhone; Exec. Vice Pres./Gen. Mgr.: Alan Voss; Sr. Vice Pres., Int'l: William Berger; Sr. Vice Pres., Media: Sherry Ring-Ginsberg; Sr. Vice Pres., Mktg.: Steve Kleinberg; Sr. Vice Pres., Sales: Steve Heldt; Sr. Vice Pres., A&R: Nancy Jeffries; Sr. Vice Pres., A&R: Merlin Bobb.
Offices: 345 N. Maple Dr. Ste. 123, Beverly Hills, CA, 90210, (213) 288-3800, Sr. Vice Pres./Gen. Mgr.: Ron Laffitte.
Labels Owned: Elektra Nonesuch.

Leonard Ellis Productions *

PO Box 66002, Los Angeles, CA, 90066, (310) 391-1664; E-Mail: leonard_ellis@limg.com; Owner: Leonard Ellis.
US Repts.: Silo (VT); Liedance (OR).

Embryo Records

4910 Amelia Earhart Dr., Salt Lake City, UT, 84116-2837, (801) 355-1771, Fax: (801) 355-1779; Pres.: Jeff Simpson.

Emerald Records *

159 Village Green Dr., Nashville, TN, 37217, (615) 361-7902, Fax: (615) 361-7600; Pres.: Cliff Ayers Ostermeyer; Vice Pres., Mktg.: Buddy Preston; Vice Pres./Sec.: Yvonne Mathews; A&R: Buddy McDavid.
Labels Owned: American Sound.

Emotive Records *

26 W. 17th St., 4th Floor, New York, NY, 10011-5710, (212) 645-7330, Fax: (212) 645-7332; Pres.: David Chang; Dir., Promos.: Ron Co; Dir., Promos.: Joe Izzo.
Labels Owned: Emotive Tracks, Thumpin'.

Empire Records/Big Blue Dolphin Records & Tapes

760 W. Sample Rd., Pompano Beach, FL, 33064; Pres.: Josh Noland; Vice Pres.: Jeff Noland.

Empty Sky Records/Yankee Records *

14th St., Verplank, NY, 10596; Producer: Rick Carbone; Office Mgr.: Lisa Lancaster.

Endeavor Starsong *

30064 Annapolis Cir., Inkster, MI, 48141, (313) 729-7836; Pres./CEO: Hardie W. Daniel; Vice Pres./A&R: Clark Daniel; Mktg./Promo.: Michelle Daniel; Personel: Adrienne Daniel.
Labels Distributed: Pleasant Sounds.

Energy Records, Inc.

545 Eighth Ave., 17th Floor, New York, NY, 10018, (212) 695-3000, Fax: (212) 695-5584; Dir./Mgr.: Charles Caronia; Radio: Sheri Sinclair; Retail/Sales: David Stokmer.
US Repts.: RED (NY).

Int'l Repts.: Roadrunner (The Netherlands); Polystar (Japan); Attic (Canada).

Epic Records *

550 Madison Ave., New York, NY, 10022-3211, (212) 833-8000, Fax: (212) 833-5134; Web Site: www.sony.com; Chrmn.: Dave Glew; Pres.: Polly Anthony; Sr. Vice Pres.: David Massey; Sr. Vice Pres., Sales: Jim Scully; Sr. Vice Pres., Mktg.: Dan Beck; Exec. VP, Black Music: Ron Sweeney; Vice Pres., Artist Devel.: Ron Cerrito; Vice Pres., A&R: Michael Caplan; Vice Pres., A&R: Michael Goldstone; VP, Press/Publicity: Melani Rogers; Vice Pres., Promo.: Harvey Leeds; VP, Rock Promo.: Laura Curtin; VP, Black Music Promo.: Dwayne Cunningham; Vice Pres., Pop Promo.: Dale Connore; Dir., Alternative Promo.: Stu Bergen.
Offices: 2100 Colorado Blvd., Santa Monica, CA, 90404, (310) 449-2100; 34 Music Sq. E., Nashville, TN, 37203, (615) 742-4321, Fax: (615) 244-2549, Pres.: Allen Butler; Exec. Vice Pres.: Paul Worley.
Labels Owned: Epic Soundtrax; *Distributed:* Death Row/Solar, Flavor Unit, Full Moon, Immortal, MJJ, Myrrh, New Deal, O'keh, Orpheus, Ruthless, Sony Wonder, Tribeca Music, Word.

IEpiphany! *

1303 W. 21st St., Tempe, AZ, 85282-1108, (602) 804-0992, Fax: (602) 929-0843; E-Mail: epiprec@getnet.com; Contact: Brad Singer; Contact: Carla Wade; Contact: Jeff Pettit; Contact: Sean Donovan.
US Repts.: Caroline Dist., Impact Music (AZ).

Epitaph Records

2798 Sunset Blvd., Los Angeles, CA, 90026, (213) 413-7353, Fax: (213) 413-9678; Pres.: Brett Gurewitz.

Equa Records *

1800 Mowry Ave., Fremont, CA, 94538; Pres.: Dr. Warren M. Johnson; Vice Pres.: Sandra Johnson; A&R: Robert Jackson.

Eric Records *

PO Box 2216, San Leandro, CA, 94577, (510) 614-5355, Fax: (510) 614-8833; E-Mail: cabuster@slip.net; Pres.: William R. Buster, Jr.

Espanola Records

PO Box 102, Bishop, TX, 78343, (512) 584-3735.

Essex Entertainment Inc. *

560 Sylvan Ave., Englewood Cliffs, NJ, 07632, (201) 894-8700, Fax: (201) 894-8630; Vice Pres., Sales: Andy Peri; Pres. Partner: Stanley Sirote; Sr. Vice Pres.: Brain Killeher; Sr. Vice Pres.: John Grein; Partner: Jack Rose.
Labels Owned: Coyote Sound Cuisine, Essex, Iliad/Odyssey, JCI, Pair, Project 3, Vox, Vox Box, Vox Classics; *Distributed:* Hob, RCA-Camden, Special Music.

Esta Realty Co.

21 Gatto Dr., Mount Kisco, NY, 10549, (914) 666-5287; Dir.: Emil Star.
Labels Owned: Panton, Qualiton, Supraphon, Ultraphon.

Estate Records *

2751 W. Market St., Louisville, KY, 40212, (502) 778-5370, Fax: (502) 584-2895; Pres.: John V. Heath, II; Vice Pres.: John V. Heath III.
Labels Owned: Hillview.

Estrella de Oro Records

225 N. Broadway, Ste. 204, Santa Ana, CA, 92701, (714) 972-8803, Fax: (714) 972-8814; Pres.: Amador Granados.

The Eternal Song Agency

6326 E. Livingston Ave., Ste. 153, Reynoldsburg, OH, 43068, (614) 834-1272; E-Mail: leopold@eternalsong.com; Web Site: www.eternalsong.com; Pres.: Leopold Xavier Crawford; Gen. Mgr./A&R: Michael Roebuck; Exec. Mktg. Dir.: Mike Gross.
Labels Owned: Ancient Of Days, Emerald, Fragrance, Lilly, Song Of Solomon.

Etherean Music, LLC

12640 W. Cedar Dr., Ste. 300, Lakewood, CO, 80228-2005, (303) 988-1221, Fax: (303) 985-0292; E-Mail: etherean@etherean.com; Web Site: http://www.etherean.com; Pres.: Chad Darnell; Vice Pres., Sales: Tae Darnell; Office Mgr.: Helen Duran.
Labels Owned: Elation Artists, Native Spirit, Tatanka; *Distributed:* Boulevard, Etherean Filmworks.

Euro Tec Records

231 Glencrest Cr., Ventura, CA, 93003, (805) 658-2488, Fax: (805) 658-8241; Pres.: Bruce Caplin.
Labels Owned: ETR.

Everest Record Group *

PO Box 6999, Beverly Hills, CA, 90212, (310) 557-0309, Fax: (310) 557-2662; Pres.: Bernard C. Solomon.

Labels Owned: Archive of Folk & Jazz Music, Concert-Disc, Counterpoint, Olympic, Period.

Evidence Music, Inc.

1100 E. Hector St., Ste. 392, Conshohocken, PA, 19428, (610) 832-0844, Fax: (610) 832-0807; Pres.: Howard Rosen; Vice Pres.: Jerry Gordon.
Labels Distributed: Bethlehem.

Exitos Latinos Records

3234 Commander Dr., Carrollton, TX, 75006, (972) 931-6992, Fax: (972) 250-6014; E-Mail: toby@taamusic.com; Web Site: www.taamusic.com; Pres.: Dolly Arnold; Vice Pres./A&R: Lawrence Mangiameli.

Extra Sensory Productions *

PO Box 11377, Richmond, VA, 23230, (804) 285-8588, Fax: (804) 288-1353; E-Mail: mgary@richmond.infi.net; Pres.: Martin Gary; Sec./Treasurer: Kathleen Gary.
Labels Owned: Beach, Groove; *Distributed:* Short Stack.

F**F2 Entertainment/Transworld Records Co.**

2170 S. Parker Rd., Ste. 115, Denver, CO, 80231, (303) 755-2546, (800) 783-HITS, Fax: (303) 755-2617; Web Site: http://www.fsquared.com; CEO: R. Bernstein; Exec. Vice Pres.: R.J. Miller; A&R: Janice Kenpenick; A&R Asst.: Kimfer Tatman.
Labels Owned: Celsius, Fahrenheit, Finer Arts.

FXL Records *

10244 NW 47th St., Sunrise, FL, 33351, (954) 741-7766, Fax: (954) 741-8947; Pres.: Frank Loco; Exec. Vice Pres.: Phyllis Loco; Vice Pres.: Bill Dillon.
Labels Owned: True Friends.

Factory Beat Records, Inc.

521 Fifth Ave., 17th Floor, New York, NY, 10175, (212) 292-4266; Pres./Prod.: Rena L. Feeney; Dir./Prod.: Billy Nichols; Sales/Mktg. Mgr.: Chris S. Feeney.
Labels Owned: Can-Sco Prods., R & R, R&R Music, Ren Maur Music Corp.; *Distributed:* Boss.

Familia Records

PO Box 2102, Artesia, CA, 90702-2102, (310) 803-4640, Fax: (310) 803-4640.

Fania Records (Div. of Sonido, Inc.)

112 W. 31st St. 4th Floor, New York, NY, 10001, (212) 967-3114, Fax: (212) 465-1828; Pres.: Jerry Massucci; Manager: Victor Gallo.
Labels Owned: Sonido.

Fantasy, Inc. *

2600 Tenth St., Berkeley, CA, 94710, (510) 549-2500, Fax: (510) 486-2015; Chrmn., Board: Saul Zaentz; Pres.: Ralph Kaffel; Exec. Vice Pres.: Phil Jones; Exec. Vice Pres., Finance: Frank B. Noonan; Exec. Vice Pres., Legal: Albert M. Bendich; Controller: Brian McHugh; Vice Pres., Creative Servs: Phil Carroll; Dir., Press/Publicity: Terri Hinte; Dir., Mgmt. Info. Systems: Gail Lloyd; Dir., Foreign Licensing: Bill Belmont; Dir., US Licensing: Pamela Bendich; Sales Mgr.: Kirk Roberts; Prodn. Mgr.: Vickie Hellweg; Royalties Mgr.: Pete McMullen; Jazz Promo. Mgr.: John Rogers.
Labels Owned: Contemporary, Debut, Enterprise, Galaxy, Gennett, Good Time Jazz, Kicking Mule, Milestone, Original Blues Classics, Original Jazz Classics, Pablo, Prestige Group, Riverside Group, Specialty, Stax, Tacoma, Volt; *Distributed:* Caju Music.
US Repts.: MS Dist. NY (East, Northeast); MS Chicago (Midwest); Passport (Southeast, Southwest, West); Surfside (HI); Bayside.
Int'l Repts.: BMG (Argentina, Brazil, Paraguay, Uruguay); Festival (Australia, New Zealand); ZYX Music (Austria, Benelux, Germany, Switzerland); PolyGram/A&M (Canada); Warner Jazz/EastWest (France); Sony Music (Greece); HNH Int'l (Hong Kong); MCI Inc. (Israel); OM Music (Italy); Victor Entertainment (Japan).

Farview Records *

701 N. Graycroft, Madison, TN, 37115, (615) 865-2639; Pres.: Tony Farr; Sec.: Mary Farr.

Fast Track Records

264 Tosca Dr., Stoughton, MA, 02072; Pres.: Michail Glassman; Vice Pres. A & R: Bob Ryan.

Feather Records

PO Box 230132, Boston, MA, 02123, (617) 721-9771, Fax: (617) 721-9771; E-Mail: leather@tiac.net; Web Site: www.tiac.net/users/feather; Co-Owner: Lauren Passarelli; Co-Owner: Cindy Brown.
US Repts.: Bayside (CA); Goldenrod/Horizon (MI).

Fema Records

1355 N. 39 Dr., Phoenix, AZ, 85009, (602) 278-3226, Fax: (602) 278-7155.

Jim Femino Productions

429 S. Lewis Rd., Royersford, PA, 19468, (610) 948-6493, Fax: (610) 948-6493; E-Mail: fezmoo@aol.com; Pres.: Jim Femino.
Labels Owned: Road.

Fiction Records

1540 Broadway, 39th Floor, New York, NY, 10036, (212) 930-4910, Fax: (212) 930-4295; Dir., A&R: Jonathan Daniel.

Fiddledoo Records

1202 East Pk., Ste. 650, Seattle, WA, 98122, (800) 745-3435; Owner: Henry T. Fiddler.

Fidelity Sound Recordings

23 Don Ct., Redwood City, CA, 94062, (415) 366-3173; Owner: Reginald McGovern; Promo.: Jim Gallagher.
Labels Owned: FSR.

58/59 Records *

PO Box 93016, Los Angeles, CA, 90093-3016; Pres.: Rebecca Carroll; Vice Pres. A&R/Mktg.: David Saucedo; Vice Pres. Finance/Prodn.: Myke Watts.
Offices: 58/59 Records, PO Box 23043, El Paso, TX, 79903, (915) 544-4759, Fax: (915) 544-4759.

57 & Shotput Records *

3155 Roswell Rd., Ste. 330, Atlanta, GA, 30305, (404) 237-5757, Fax: (404) 237-5739; E-Mail: record57@mindspring.

Company headquarters are designated by a ★

com; Web Site: www.57records.com; Pres.: Brendan O'Brien; Gen. Mgr.: Mala Sharma; A & R Admin.: Cheryl Mondello; Radio Promo.: William Marion.
Labels Owned: 57, Shotgun.

Fink/Pinewood Records ★

PO Box 5241, Chesapeake, VA, 23324, (747) 627-0957; Pres./Exec. Prod.: Bill Johnson.
Labels Owned: Bay Port, Pine Wood, Yard Bird.
US Reps.: Bay Port Records (VA); Pine Wood Records (VA).

FiQuest Records, Inc.

391 New Jersey Ave.; Brooklyn, NY, 11207, (718) 346-4531, Fax: (718) 346-7260; E-Mail: fiquest1.aol.com; Pres.: Kenneth Mathurin; Vice Pres.: Lloyd Gonzales; Sec.: David Boatman.

Fireball Records

200 Peery St.; Tazewell, VA, 24651, (540) 988-6267; Pres./A&R: H.R. Cook.

1st Generation Records

PO Box 40945, Nashville, TN, 37204, (615) 297-4345, Fax: (615) 297-1584; Gen. Mgr.: Betty Howard; A&R: Rose Drake.

Bobby Fischer Music Group

1618 16th Ave. S., Nashville, TN, 37212, (615) 292-3611.

Fixit Records, Inc. ★

PO Box 656, Pomona, NY, 10970, (914) 362-2000, Fax: (914) 362-9233; Pres./CEO/Vice Pres. A&R: Raina Bundy; Vice Pres.: Robert Bundy; Exec. Asst.: Patricia Chandler.

Fiat Town Music Co. ★

238 E. Main St.; Ville Platte, LA, 70586, (318) 363-2177, Fax: (318) 363-2094; E-Mail: fiattown@centuryinter.net; Pres./CEO: Floyd Soileau; Vice Pres.: Jinver Soileau; Sec.: Catherine S. Sylvestre.

Labels Owned: Kom-A-Day, Maison de Soul, Swallow; *Distributed:* Great Southern, La Louisiane, Mardi Gras, Montel Michelle, RZ, ZBC.

US Reps.: Select-O-Hits; MS Dist.; Action Dist.; Rock Bottom; Floyd's Wholesale; Silo; Side Street/Fogey; Record Depot (US).
Int'l Reps.: Music & Words (Holland); Swift/Fliright (UK); Monola (Germany); Trend (Canada); Larkrin (Australia).

Florida Swamper Record & Music Publishing ★

6415 Spring Hill Dr., Spring Hill, FL, 34606, (813) 868-5339, Fax: (813) 868-7669; Pres.: Donald Marcum; Vice Pres.: Dennis Marcum; Gen. Mgr.: Aaron Hale.

Fly Records, Inc.

231 Main St., Farmingdale, NY, 11735, (516) 249-3313, Fax: (516) 293-4641; Pres.: Stanley Stecker; Vice Pres.: Linda Stecker.

Flying Fish Records ★

One Camp St., Cambridge, MA, 02140-1103, (617) 354-0700, Fax: (617) 491-1970; Promo.: Tor Elting; Sales: Beverly Zeldin.
Labels Distributed: Atomic Theory, Deluge, Earwig, Greenhays, Omnium, Temple.

Focus Records ★

3300 Bee Cave, Ste. 650-201, Austin, TX, 78746, (512) 327-7221, Fax: (512) 327-1664; E-Mail: focus@eden.com; Web Site: http://www.eden.com/~focus; Owner: John McAfee; A&R: Alan Haynes.

US Reps.: Southwest Wholesale (TX).
Int'l Reps.: Soccadisc (France); MNW (Scandinavia); IRD (Italy); All Blue Records Services (Belgium/Holland); Red Lick (UK).

Folk Era Records ★

705 S. Washington St., Naperville, IL, 60540-6654, (630) 637-2303, Fax: (630) 416-7213; E-Mail: folkera@loopback.com; Web Site: http://www.folkera.com; Pres.: Allan Shaw; Mktg. Dir.: Jack Hogberg; Promos./Artist Relations: Ian Shaw.

Labels Distributed: Bradd Dolphin, Homecoming.
US Reps.: Action Music Sales, Inc., Cleveland, OH; Distribution North America, Cambridge, MA; Passport Music Dist., Denver, CO; Paulstarr Dist., Plymouth, MN; Old Fogey Distributors, Lansing, MI; Silo Music Dist., Waterbury, VT; Distribution North America, Woodland, CA.

Int'l Reps.: C.M. Distribution, UK; Strictly Country Records, The Netherlands; Trend Music Group, Inc., Canada; Pooch Yokochi, Inc., Japan; Jergen Feuss, Germany.

Folkraft Records

PO Box 404, Florham Park, NJ, 07932, (201) 377-1885; Pres.: Gail Shifrin.

Fonodiaz Records ★

135 E. Harvard Blvd., Ste. E, Santa Paula, CA, 93060, (805) 933-9919, Fax: (805) 933-1769; Pres.: Jose De Jesus Diaz; Vice Pres.: Dioscelin Diaz; Sales: Betty Diaz; Promo.: Enrique Diaz.
Int'l Reps.: Music Design (WI); Lifedance (OK); Chi-Hen (CA).

Fonovisa, Inc. ★

7710 Haskell Ave., Van Nuys, CA, 91406, (818) 782-6100, Fax: (818) 782-6162; Pres./CEO: Guillermo Santiso; Nat'l Dir.: Gilberto Moreno; Nat'l Sales/Promo. Mgr.: Felipe Luna; Int'l Mktg.: Fernando Giaccardi; A&R: Carlos Maharbiz.
Labels Distributed: Andrea, Continental, DMY, Fonorama, Luna Music, MCM, Platino.

Force Majeure

PO Box 5593, Huntington Beach, CA, 92615, (714) 964-2125, Fax: (714) 962-1807; E-Mail: forcemaj@aol.com; fm@spiderisland.com; Pres.: Ande Tucker; A&R: Amy Tucker; Contracts Advisor: William Bates.
US Reps.: Phantom Sound & Vision (CA); Twin City (MN).

Forefront Communications Group, Inc. ★

201 Seaboard Ln., Franklin, TN, 37067, (615) 771-2900, Fax: (615) 771-2902; Pres./CEO: Dan Brock; Sr. Vice Pres.: Greg Ham; Vice Pres.: Doug Mann; Exec. Vice Pres.: Eddie DeGarmo.

Fortune Records ★

PO Box 904, Royal Oak, MI, 48068, (248) 545-2146; Pres.: Devora Brown; Gen. Mgr.: Sheldon Brown; Promo.: Cindy Mandy.
Labels Owned: Fortune, Hi-Q, Strate B.

Fountain Records

PO Box 35005, Greensboro, NC, 27425, (910) 882-9990; Pres.: Doris W. Lindsay.

Fountainbleu Records

91-38 114th St., Richmond Hills, NY, 11418, (718) 847-3281, Fax: (718) 847-3281.

4-Tay, Inc.

73 Ireland Pl., Ste. 108, Amityville, NY, 11701, (516) 797-9166, Fax: (516) 797-9166; E-Mail: jamesarts@worldnet.att.net; Web Site: www.jamesarts.com; Pres.: Jeffrey James; A&R Consultant: Dana Paul Perna.
US Reps.: Dellon.

14 K Records

2124 Mariner Cir., Raleigh, NC, 27603, (919) 828-0014; Pres.: Donne Weaver.

Fox Farm Recording

2731 Saundersville Ferry Rd., Mount Juliet, TN, 37122, (615) 773-5080, Fax: (615) 758-4820; E-Mail: kfoxfarm@worldnet.att.net; Pres.: A&R: Kent Fox; Vice Pres.: Gloria Fox.
Labels Owned: Mercantile.

Fox Records

2937 Harlin Dr., Nashville, TN, 37211, (615) 331-1125, Fax: (615) 399-0967; Owner/CEO: Webb Foley; Mgr.: Jim Dolan; A&R: John Dohnal.

Foxworthy Records

7864 Ronson Rd., San Diego, CA, 92111, (619) 268-3888, Fax: (619) 268-3889; E-Mail: fxworthy@digitalktv.com; Pres./CEO: Douglas Foxworthy; Sr. Vice Pres./CFO: Doug Allen; Vice Pres., A&R: Dotte Weingart.

Frama Records

Ruiz Belvis #42, Caguas, PR, 00625, (809) 746-5571.

Freddie Records

6118 S. Padre Island Dr., Corpus Christi, TX, 78412, (512) 992-8411, Fax: (512) 992-8428; Pres.: Freddie Martinez, Sr.; Vice Pres.: Freddie Martinez, Jr.; Vice Pres.: John Martinez; Gen. Mgr.: Lee S. Martinez.
Labels Owned: Rosita.

Freedom Records

PO Box 650032, Austin, TX, 78765, (512) 708-8672; E-Mail: freedom@eden.com; Web Site: http://www.eden.com/~freedom; Owner: Matthew C. Eskey; Vice Pres., Opns.: Holly Breen; Vice Pres., Mktg.: Earl Freedom.
US Reps.: City Hall Records (CA); Twinbrook Music Inc. (NY); Crystal Clear Sound (TX); Record Depot (VA); Bob Grady Records (GA).
Int'l Reps.: FAB (Canada); IRD (Italy); MNW (Sweden); Glitterhouse (Germany); Real Groovy (New Zealand); Bob Grady Records.

Freeland Recording Co., Inc.

Rt. 12, Asbury, WV, 24916, (304) 645-7860, Fax: (304) 645-7860; E-Mail: crirc@aol.com; Pres., A&R: Dick Freeland; Vice Pres., Promo.: Sarah Gorin.
Labels Owned: CRFRC, Zap.

Freeworld Recordings

71 W. 23rd St., 14th Floor, New York, NY, 10010, (212) 352-5300, Fax: (212) 604-9085; Co-CEO: Dallas Austin; Co-CEO: Kevin Czingier; Pres.: Lou Maglia; Gen. Mgr.: Jeff Dodes; A&R Dir.: Mike Rich; Urban A&R: Kamal Machicote.
Offices: 8750 Wilshire Blvd., Beverly Hills, CA, 90211, (310) 358-4200, Fax: (310) 358-4207, A&R: David Maricich; A&R: Matt Marshall.

Freshwater Records

2988 Avenel Terr., Los Angeles, CA, 90039, (213) 660-5444, Fax: (213) 660-2743; E-Mail: tpsw91a@prodigy.com; Pres.: David Wheatley; Vice Pres.: Gilbert Kwok; Gen. Mgr.: Malisa Luong.

Labels Owned: Freshwater Classical.

US Reps.: Pyramid Dist., Paulstarr Dist., Titus Oaks Dist., Select-O-Hits, Music Dist., Inc., Music Design, Inc., New Leaf Dist. Co.; Americana Records USA, Abbey Road Dist., Valley Record Dist., Universal One Stop, CD One Stop, Action Music Sales, Otter Dist.

Frontier Records ★

PO Box 22, Sun Valley, CA, 91353, (818) 506-6886, Fax: (818) 506-0723; E-Mail: frontier@aol.com; Pres.: Lisa Fancher; Dir., Pub. Rel.: John Troutman; Dir., Sales/Mktg.: Josh Gaffin.
Labels Distributed: Au Go Go, Rubber.
US Reps.: R.E.P. (MN).

Frontline Records

7077 Orangewood Ave., Ste 104; Garden Grove, CA, 92641, (714) 890-9915, Fax: (714) 890-9113; CEO: James Kempner; Vice Pres., A&R: D.J. Dove; Dir., Music Pub.: Kenny Hicks; A&R: Dave Borbon.
Labels Owned: Alarma, Graceland, Holy Terra, Intense, MYX.

Fun Records, Inc.

69 N. Randall Ave., Staten Island, NY, 10301, (718) 981-0641, Fax: (718) 273-0797; Pres.: Richard Wood.
US Reps.: Action Music (OH); Touchwood (NY).

Funky Records ★

244 Lyell Ave., Rochester, NY, 14608, (716) 458-5610; Owner: Boyd McCoy.

Fuzzy Buzzer Records

PO Box 68, Main St., Landingville, PA, 17942, (717) 366-0703; Owner: Jay Smar.
US Reps.: Elderly Instruments (MI).

G

G H B Records ★

1206 Decatur St., New Orleans, LA, 70116, (504) 525-1776, Fax: (504) 523-2629; Pres.: George H. Buck; A&R: Wendell Echols.
Labels Owned: American Music, Audiophile, Black Swan, Circle, Jazzology, Progressive, Solo Art Piano, Southland.

GM Recordings, Inc. ★

167 Dudley Rd., Newton Centre, MA, 02159, (617) 332-6328; E-Mail: gunmar@aol.com; Pres.: Gunther Schuller; Gen. Mgr.: Bruce Millard; Mktg.: Julie Solen; Administrative: Jason Rogers.
US Reps.: Allegro Corp. (OR).

GMV Music Enterprise, Inc. ★

135-06 230 St., Laurelton, NY, 11413, (718) 949-3455; Pres.: Victor Carew.

GNP Crescendo Records ★

8480-A Sunset Blvd., West Hollywood, CA, 90069, (213) 656-2614, Fax: (213) 656-0693; E-Mail: mrgnp@earthlink.net; Web Site: http://www.gnpcrecendo.com; Pres.: Gene Norman; Vice Pres.: Neil Norman; Creative Dir.: Jordana Gainsworth; Publicist: Ray Costa; Comptroller: Linda Anderson; Pub. Rel. Dir.: Randi Hill; Prod. Dir.: Mary Lou Burns.
Labels Owned: Creative World, Dixieland Jubilee; *Distributed:* Accent.

US Reps.: Associated (AZ); Action (OH); Ed Richter (WA); Select-O-Hits (TN); Navarre (HI); Bassin (FL); Great Southern (LA); Indi West (CA); Indi East (NY, MA, IL); Indi South (TX, GA).
Int'l Reps.: Trend (Canada); BMG-Vogue (France, Benelux); ZYX (Germany, Austria, Switzerland); IRD (Italy); King Record Co. (Japan, Korea); Festival Records (Australia, New Zealand); Amigo (Scandinavia); Gong Express (Hungary); Shun Cheong Records (Hong Kong); Jorsom (Portugal).

GRP Recording Co.

555 W. 57th St., 10th Floor, New York, NY, 10019, (212) 424-1000, Fax: (212) 424-1007; Web Site: www.grp.com; Pres.: Tommy LiPuma; Sr. Vice Pres./Gen. Mgr.: David Steffen; Vice Pres., A&R: Steve Schenfeld; Dir., Sales: Michael Kuffman.
Labels Owned: Blue Thumb, Impulse!; *Distributed:* Decca, MCA/GRP, Stretch.

GSP Recordings

514 Bryant St., San Francisco, CA, 94107, (415) 896-1122, Fax: (415) 896-1155; Pres.: Dean Kamei.
Labels Owned: GSPJAZZ, GSP/Kamei.

Galaxy Mountain Music

1621 W. 25th St., Ste. 232, San Pedro, CA, 90732, (310) 716-7911; E-Mail: playmusic@juno.com; Contact: Cheryl E. Roth.

Gallery Records

1010 B St., Ste. 425, The Albert Bldg., San Rafael, CA, 94901, (415) 256-1440, Fax: (415) 256-1444; E-Mail: boulevard1@aol.com; Web Site: http://www.galleryrec.com; Pres./CEO: Gary Chappell; Vice Pres./A&R Dir.: Rick Jeffery; Retail Mktg. Dir.: Rob Roy.
Labels Owned: Gallery.

Gallery II Records

2301 W. 59th St., Los Angeles, CA, 90043, (213) 294-7286, Fax: (213) 291-7709; E-Mail: johnoh@earthlink.net; Pres.: John Waller; Vice Pres.: Horace Hall.
Labels Owned: Jumpin' Jack, KMA.

Gambini Global Records

PO Box 49207, Austin, TX, 78767, (512) 926-5327, Fax: (512) 928-9921; Pres.: Ernie Gammage.

Garden Records ★

PO Box 673, Dana Point, CA, 92629, (714) 492-6144; Pres.: Mark W. Mehran.

Garmex Records

43055 US 70, Portales, NM, 88130, (505) 356-6617, Fax: (505) 359-0155; Pres.: Heracio Garcia.
US Reps.: Discoteca Linda, Fiebre/Abbey Road (CA); Latin American (GA); Southwest Entertainment (TX).

Gasparo Records, Inc. ★

Depot Sq., 109 School St.; Peterborough, NH, 03458, (603) 924-4483, Fax: (603) 924-4493; Pres.: Roy Christensen; Office Mgr./Treasurer: Virginia Christensen.
Labels Owned: Gasparo Gallante.
US Reps.: Allegro Imports (OR).
Int'l Reps.: Complete Record Co. (UK).

Gay 90's Village, Inc. ★

2107 E. Malone (Rear); Sikeston, MO, 63801, (573) 471-1347; Pres./Treas.: Laura L. Eakins; Vice Pres.: Randy A. Eakins; Sec./A & R: Patty Newman.
Labels Owned: Gold 20.

Geffen/DGC Records ★

9130 Sunset Blvd., Los Angeles, CA, 90069, (310) 278-9010, Fax: (310) 271-4358; Web Site: www.geffen.com; Chrmn.: Ed Rosenblatt; Pres.: Bill Bennett; Sr. Vice Pres., Mktg.: Robert Smith; Sr. Vice Pres., Sales: Jason Whittington; A&R Rep. (NY): Brian Long.

A Gentle Wind

PO Box 3103, Albany, NY, 12203, (518) 436-0391; Pres.: Jill Person.
US Reps.: Silo, Music for Little People (VT).

Geo Synchronous Records ★

PO Box 540962, Merritt Island, FL, 32954, (407) 452-2910, Fax: (407) 452-5359; E-Mail: geosync@pan.com; Web Site: www.pan.com/geosync; Owner: Steve Bussey.
Labels Owned: Geosynchronous.
US Reps.: Select O' Hits (TN); MS, CMC (IL).
Int'l Reps.: SC Rocris Disc SRL (Romania).

Geos Productions Corp.

791 Grand St., First Floor, Brooklyn, NY, 11211, (718) 387-8592, Fax: (718) 387-8634; Pres.: Gerardo Torres; Vice Pres.: Oscar Torres; Promo.: Mario Escamilla.
Int'l Reps.: Sonolux (Colombia).

Ghost Records

1905 Pesos Pl., Kalamazoo, MI, 49008, (616) 375-2641; Pres.: Don Jobe; Vice Pres.: Jim Hallberg; A&R: Pete Lazaroff.

Giant Records

1514 South St., Nashville, TN, 37212, (615) 256-3110, Fax: (615) 259-4011; Chrmn.: Irving Azoff; Pres.: Doug Johnson; Exec. Vice Pres.: John Burns; Sr. Vice Pres., Mktg.: Connie Baer; Gen. Mgr.: Alan Shapiro; A&R Mgr.: Allison Brown.

Glad Music Co.

Northchase Plz., 14340 Torrey Chase Blvd., Ste. 380, Houston, TX, 77014, (713) 397-7300, Fax: (713) 397-6206; Web Site: http://www.tiny.net/glad.html; Owner: H.W. "Bud" Daily; Owner: Don Daily.

Company headquarters are designated by a ★

Labels Owned: Glad.
US Reprs.: Big State Dist. (TX).

Glitch Records

1108 S. Lamar; Austin, TX, 78704. (512) 441-2422, Fax: (512) 441-7072; E-Mail: txbeat@eden.com; Pres.: Keith A. Ayres.

Global Pacific Records

PO Box 2001, Sonoma, CA, 95476, (707) 996-2748, Fax: (707) 996-2658; E-Mail: transvsn@community.net; Web Site: www.ninegates.com/global.html; Pres.: Howard Sapper; Sr. Vice Pres.: Howard Morris.
Labels Owned: Black Horse, Sweet Pea; *Distributed:* Extrordinaire Media.
US Reprs.: Navare (MN).

Global Village Music

245 W. 29th St., New York, NY, 10001, (212) 695-6024, Fax: (212) 695-6025.

Globo Group, Inc.

16130 Ventura Blvd., Ste. 240, Encino, CA, 91436, (818) 981-7230, Fax: (818) 981-6804; Managing Dir.: Helio Costa Manso; Controller: Olivia Ghazzaoui; Mktg./Prodn Dir.: Samuel Lopez; Promo./Media Dir.: Lola Gandara; Lic./Int'l Affairs Coord.: Andriana Gandara.
Labels Owned: Xuxa.
Int'l Reprs.: Sony.

Gold Dust Records *

Rt. 78, Exit 7, Strausstown, PA, 19559, (610) 488-1782, Fax: (610) 488-1576; Pres.: Patrick Sickafus.

Gold Records

304 N. Point Dr., Stevens Point, WI, 54481, (715) 344-8156; Pres.: Norm Dombrowski.
Labels Owned: Gold.

Goldband Recording Corp.

313 Church St.; Lake Charles, LA, 70601, (318) 439-4295, (318) 439-8839, Fax: (318) 491-0994; E-Mail: goldband@america.com; goldband@iamerica.net; Web Site: www.purecajun.com/goldband; Pres./CEO: Eddie Shuler; Vice Pres./Bookkeeper: Elsie Shuler.
Labels: *Distributed:* A-bear, Sun.
Int'l Reprs.: Ace Records (UK).

Golden

PO Box 17103, Encino, CA, 91416, (818) 708-9488, Fax: (818) 708-0667; Contact: Mike Stultis.

Golden Boy Records *

16311 Askin Dr.; Pine Mountain Club, CA, 93222, (805) 242-0125, Fax: (805) 242-4313; Owner: Eddie Gurren.
Labels Owned: Alva.

Golden Gate Records

PO Box 4100, Santa Cruz, CA, 95063, (408) 476-6068, Fax: (408) 476-6104; Pres.: Gary Lamb.
US Reprs.: Cisco (CA).
Int'l Reprs.: New Sounds (Italy); KY-Lam Int'l (Canada).

Goldust Records Co. *

115 E. Idaho Ave., Las Cruces, NM, 88005, (505) 524-1889; Owner/Gen. Mgr.: Emmitt H. Brooks.

Goose Records, Inc.

PO Box 716, Antioch, TN, 37011, (615) 366-7557, Fax: (615) 366-8988; E-Mail: goosenn@songs.com; Contact: George Laibe.

Gospel Publishing House

1445 Broomville, Springfield, MO, 65802, (417) 831-8000, Fax: (417) 862-5881; Gen. Mgr.: Arlyn Pember.

Gotee Records

617 Bradley Ct., Franklin, TN, 37064, (615) 370-2980; Chrmn.: Tony McKeenan; Pres.: Joey Ellwood.

Gothic Records, Inc.

2201 E. Winston Rd., Ste. R; Anaheim, CA, 92806, (714) 999-1061, Fax: (714) 999-0572; E-Mail: gothicrec@aol.com; Web Site: http://www.cybercom.net/~neorgothic/gothic.html; Pres.: George Dickey.
US Reprs.: Koch Int'l (NY).

GoTown Records Int'l

706 W. Mechanic St., Leesville, LA, 71446-3446, (318) 238-0075; Pres./Gen. Mgr./Promos.: John E. Kilgore; Vice Pres.: Jimmy Puckett; A&R: Henry Reggans.
Labels Owned: GoTown/Gowest.

Graduation Records, Inc. *

PO Box 31519, Saint Louis, MO, 63131; Pres.: Julian H. Miller II; Gen. Mgr.: Karen Willenberg.

Gramophone Records

PO Box 910, Beverly Hills, CA, 90213, (213) 276-2726; Gen. Mgr.: Oliver Berliner.
Labels Owned: Tot.

Granite Records & Tapes

108 Joyce Ln., Ashland City, TN, 37015, (615) 792-4468; Promo./A&R: Amber Boyles; Project/Talent Devel.: Jeff Boyles.

Grateful Dead Records

PO Box X, Novato, CA, 94948, (415) 898-4999, Fax: (415) 898-9592; Web Site: www.dead.net; Gen. Mgr.: Patricia Harris.

Greathall Productions

PO Box 813, Benicia, CA, 94510, (707) 745-6234, Fax: (707) 745-5820; Dir.: Jim Weiss; CEO: Randy Weiss.

Green Linnet Records, Inc.

43 Beaver Brook Rd., Danbury, CT, 06810, (203) 730-0333, Fax: (203) 730-0345; E-Mail: grlinnet@aol.com; Web Site: http://greenlinnet.com; Pres./CEO: Wendy Newton; Bus. Affairs: Chris Teskey; Distribution/Sales: Nina Dryer; Radio/Promos.: Tom Frouge; Publicity: Judith Joiner; Retail/Adv.: Paul Riley.
Labels Owned: Xenophile.
US Reprs.: CD One Stop (CT); City Hall (CA); East Side Digital (MN); Encore (CO); Michael Ginsburg (TN); Ladyslipper (NC); Old Fogey (MI); Precision Sound (WA); Record Depot (VA); Rego, Release, Rounder (NY); Richman Brothers, Shanachie (NJ); Richman Brothers (MD); Rounder (MA); Silo (VT).
Int'l Reprs.: Arpa Folk (Spain); Celtic, Tropic (United Kingdom); Claddagh (Ireland); Comus, Elite (New Zealand); Fenn, Wundertube (Germany); Festival (Canada); Keltia Musique

(France); Megamusica (Portugal); Music Scene (Japan); Music & Words (Holland); GLD (Australia).

Green Menu Records (Div. of Henry Jerome Music, Inc.) *

5 Van Etten Blvd., New Rochelle, NY, 10804-2319, (914) 632-1270, Fax: (914) 235-5790; Pres./CEO/A&R: Henry Jerome; Dir., Mktg./Promo.: Don Castaldi.
Labels Owned: Green Menu; *Distributed:* Love.

Griffin Music *

520 Windy Pt. Dr.; Glendale Heights, IL, 60139, (630) 858-7801, Fax: (630) 858-7806; E-Mail: grifmus@aol.com; Web Site: www.lgriffinmusic.com; Pres.: Neale Parker.
Labels: *Distributed:* Cyclops, Lake Shore Jazz, Preminition, Thermometer.

Groove Daddy Records

2149 W. Beverly Blvd., Ste. B, Montebello, CA, 90640, (213) 888-1355, Fax: (213) 728-9959; E-Mail: gdr97@aol.com.

Grrr Records *

920 W. Wilson Ave., Chicago, IL, 60640, (773) 561-2450, Fax: (773) 989-2076; Radio Promo.: Caryl Montray.
US Reprs.: Diamante Music Group Distributor (CA).
Int'l Reprs.: GMI (Holland); Nightlight (Australia).

Guajiro Records, Inc.

10441 NW 28th St., Ste. 106, Miami, FL, 33172, (305) 592-1931, Fax: (305) 592-1932; Pres.: Roberto Torres; Vice Pres.: Marlen Torres.
Labels Owned: Neon, SAR, Toboga.
Int'l Reprs.: Multimusica (Mexico); Manzaua (Spain).

Guardian Records

810 Seventh Ave., 4th Floor, New York, NY, 10019, (212) 603-8600; Pres.: Steven Murphy.
Labels Owned: Angel.

Gueststar Records, Inc. *

17321 Ritchie Ave. NE, Sand Lake, MI, 49343-9475, (616) 636-5068, (616) 636-5068; E-Mail: decutierww@wingsisp.com; Web Site: http://www.wingsisp.com/decutier; Pres.: Raymond G. Dietz, Sr.; Mgr./Talent: Colleen DeCutler.
US Reprs.: Gueststar Worldwide Music Dist. (MI).

Guitar Recordings, Inc.

10 Midland Ave., Port Chester, NY, 10573, (914) 937-8601, Fax: (914) 937-0614; Pres.: Peter Primont.

Gunsmoke Entertainment, Inc.

PO Box 812, El Cerrito, CA, 94530, (510) 234-4243; Pres.: Barbara A. Thomas; Vice Pres./Promo.: Jennifer McClelland; Prodn. Admin.: James McClelland.

H**H.O.L.A. Recordings**

235 Park Ave. S., 10th Floor, New York, NY, 10003, (212) 777-5678, Fax: (212) 777-7788; Web Site: http://www.hola-recordings.com.

Hacienda Records

1236 S. Staples Dr., Corpus Christi, TX, 78404-1298, (512) 882-7066, Fax: (512) 882-3943; E-Mail: rgarcia@davin.net; Web Site: www.ondanet.com:1995tejano/hacienda.records; Pres.: Roland Garcia.

Hallways To Fame Productions, Inc. *

8017 Int'l Village Dr., Jacksonville, FL, 32277-2890, (904) 765-8276, (904) 745-0897; Pres.: Al Hall, Jr.; Dir., E. Coast/A & R: Ron "Cos" Hall; Dir. A & R (Rap): Al Money.
Labels Owned: First Coast Posse, Hallway Int'l; *Distributed:* A3-MCM, Cosmic Visions.

Steven Halpern's Inner Peace Music *

222 Van Tassel Ct.; San Anselmo, CA, 94960, (415) 485-5321, Fax: (415) 485-1312; E-Mail: innerpeacemusic@innerpeacemusic.com; Web Site: http://www.innerpeacemusic.com; Pres./A&R/Mktg.: Steven Halpern; Chief Opons.: Hyacin Rosser; Int'l Mgmt.: Rosser Wolff.
Labels Owned: Steven Halpern's Inner Peace, Paz Interior, Sound Wave 2000, Sound World RX.
US Reprs.: Allegro (OR); Music Design, New Leaf (US).
Int'l Reprs.: MRA (Australia).

Hank Love Production

165 Clinton Ave., Ste. 4J, Brooklyn, NY, 11205, (718) 935-0933, Fax: (718) 403-0182; Pres.: Hank Love.

Happy Beat Records

PO Box 266775, Houston, TX, 77207-6775, (281) 893-7174, (281) 893-7286, Fax: (281) 580-0363; CEO: Roger L. Cummings.
Labels Owned: Cummings Productions, MoonDog Productions, Sirtion.

Hard Hat Records

519 N. Halifax Ave., Daytona Beach, FL, 32118, (904) 252-0381, Fax: (904) 252-0381; CEO: Bobby Lee Cude.
Labels Owned: Broadway, USA, Times-Square Fantasy Theatre.
US Reprs.: Cude & Pickens Distr. (FL).

Harmonia Mundi USA

2037 Granville Ave., Los Angeles, CA, 90025, (310) 478-1311, Fax: (310) 996-1389; E-Mail: info.usa@harmoniamundi.com; Web Site: http://harmoniamundi.com; Pres.: Rene Gouffon; Vice Pres./A&R: Robina Young; Nat'l Sales Mgr.: Matthew Owen; Publicity/Promos.: Sarah Folger.
Offices: Harmonia Mundi France, Mas de Vert, Arles, 13200, France, (33) 4.9049.9049, Fax: (33) 4.9049.9614, Pres.: Bernard Coutaz; Harmonia Mundi U.K., 19.21 Nile St., London, ENG, N1 7LL, United Kingdom, (44) 171.253.0865, Fax: (44) 171.253.3237; Helikon harmonia mundi GmbH, Wernher von Braun Str. 13, Eppelheim, 69214, Germany, (49) 6221.67.76.45, Fax: (49) 6221.67.76.77; Harmonia Mundi Iberica, s.a., Av. Pla del vent 24, Sant Joan Despi, Barcelona, 08970, Spain, (34) 93.371.058, Fax: (34) 93.373.764; Harmonia Mundi Nandi, Het Kleine Loo 414 u, Den Haag, CK, 2592, Netherlands, (31) 70.382.1379, Fax: (31) 70.385.3581; Harmonia Mundi Belgium, 27 Rue du College Straet, 1050 Brussels, Brussels, Belgium, (32) 2.646.67.94, Fax: (32) 2.646.21.63.
Labels Owned: Le Chant du Monde, Russian Season; *Distributed:* Auvidis, Auvidis A.S.P.I.C., Auvidis-Astree, Auvidis

Ethic, Auvidis Fontalis, Auvidis Inedit, Auvidis-Montaigne, Auvidis Stix, Auvidis-Travelling, Auvidis Unesco, Auvidis-Valois, Channel Classics, HM Plus, Harmonia Mundi France, Hyperion, L'Empreinte Digitale, Lyrita, Mandala, Marston, Musique d'Abord, New Albion, Ocora, Opus III, Praga, Romophone, Testament, Unicorn-Kanchana, Unicorn-Souvenir Series, Wergo, Wergo-Spectrum.

Harvest Time Music

631 Hillery High Rd., Anniston, AL, 36207, (817) 387-4001; Owner: Linda Lowe Thompson.

Have Mercy Records *

PO Box 660245, Sacramento, CA, 95866, (916) 486-3729, Fax: (916) 486-3729; Pres.: Mike Balma.
Labels Owned: No Mercy.
US Reprs.: Bayside (CA).
Int'l Reprs.: Crosscut (Germany).

He Rose Records

1098 B Rose Ave, El Centro, CA, 92243, (760) 352-5774; Pres.: Danny Berg.

Heads Up Int'l Ltd. *

4204 Russell Rd., Ste. K, Mukilteo, WA, 98275, (206) 349-1200, Fax: (206) 349-1166; E-Mail: dave@headsups.com; Web Site: http://headsups.com; Pres./CEO: Dave Love; V.P., S. American Sales: Ruth V. Montoya; V.P., Int'l Affairs: Doug Lexa; Dir., Nat'l Mktg.: Michele Harmon; Mktg. Mgr.: Doug Ashland; Publicity Mgr.: Lori Hehr.
Labels: *Distributed:* Intermix.
US Reprs.: CD Collections, Discompacto Corp. (FL).
Int'l Reprs.: Discos Musart (Mexico); Wullich Entertainment (Argentina); Inak (Germany); Discos Enfasis (Spain); King (Japan); Top Music (Hong Kong); Universal (Philippines); Wullich Audio & Video (Argentina).

Healing Art *

600 N. Mountain Ave., Ste. B-205, Upland, CA, 91786, (909) 980-5247; E-Mail: healingart@loop.com; Pres.: Joyce Handler.

Heart Music, Inc.

PO Box 160326, Austin, TX, 78716-0326, (512) 795-2375, Fax: (512) 795-9573; E-Mail: info@heartmusic.com; Web Site: http://www.heartmusic.com; Pres.: Tab Bartling; Promo. Dir.: Karen Biller.

US Reprs.: City Hall Records, Chin-Lin Records (CA); Twinbrook, North Country Dist., Harbor Record Export (NY); Southwest (TX); Rock Bottom, Inc. Dist. (GA).

Heartake Records *

PO Box 993, Goodlettsville, TN, 37070, (615) 859-3682; Owner: Bob Stamper.

Heartbeat Records *

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 354-4840; Pres.: Duncan Browne; Vice Pres.: Ken Irwin; Vice Pres.: Marian Levy.

Hearts of Space, Inc. *

One Harbor Dr., Ste. 201, Sausalito, CA, 94965, (415) 331-3200, Fax: (415) 331-3280; Pres./Producer: Stephen Hill; Vice Pres./Gen. Mgr.: Leyla Rael Hill; Dir., Sales/Mktg.: G. Scott "Casey" Conroy; Nat'l Promo. Mgr.: Audrey Faine.

Labels Owned: Fathom, RGB, World Class.
US Reprs.: Navarre (MN); Passport (CO).

Heath & Associates *

2751 W. Market St., Louisville, KY, 40212, (502) 778-5370, Fax: (502) 584-2895; Gen. Partner: John V. Heath; Partner: Beulah Mae Heath.

Hemisphono, Inc.

2782 NW 79th Ave., Miami, FL, 33122, (305) 599-1190, Fax: (305) 599-1191; Pres.: Jorge Jure; Vice Pres.: Antonio Fernandez.
Labels Owned: Hemisphono Latino; *Distributed:* Audio Magico, Bravo, Discomoda, Fonovisa, Odisa, Producciones Los Galos, Sony Discos.

Jim Henson Company *

West Office Bldg., Raleigh Studios, Hollywood, CA, 90038, (213) 960-4096, Fax: (213) 960-4935; Web Site: http://www.henson.com; Pres./CEO: Charles Rivkin; Sr. Vice Pres.: Pdct.: Isabel Miller; Dir. of Mktg.: Robyn Kerner.
US Reprs.: BMG Kidz Dist. (NY).

Heritage Records

Rt. 3, PO Box 290, Galax, VA, 24333; Owner: Bobby F. Patterson.

Heritage Records & Music Corp.

2417 Welsh Rd., Ste. 227, Philadelphia, PA, 19114, (215) 676-7377, Fax: (215) 676-7958; E-Mail: repsjir; Producer/CEO: Jerry Ross.
Labels Owned: Music Legends "Hall of Fame".

High Water Recording Co. *

3750 Norriswood; Memphis, TN, 38152, (901) 678-2350, Fax: (901) 678-5118; Gen. Mgr./Exec. Producer: Richard R. Ranta; Producer: David Evans; Studio Mgr.: Larry Lipman.
Labels Owned: High Water.
US Reprs.: HighTone (CA).

High Windy Audio *

260 Lambeth Walk, Fairview, NC, 28730, (704) 628-1728, Fax: (704) 628-4435; E-Mail: highwindy@aol.com; Contact: Virginia Callaway.
US Reprs.: Silo (VT); Ingram (TN); Bayside (CA).

Higher Octave Music, Inc. *

23852 Pacific Coast Hwy., Ste. 2-C, Malibu, CA, 90265, (310) 589-1515, Fax: (310) 589-1525; E-Mail: homusik@aol.com; Chrmn.: Dan Seleine; Pres./CEO: Matt Marshall; Sr. Vice Pres.: Scott Bergstein; Opons. Mgr.: Maria Ehrenreich.
US Reprs.: Virgin/EMD (CA).
Int'l Reprs.: Strauss (Portugal); Green Energy (Japan); Sheer Sounds (South Africa); Around the World (Asia); Arpa Folk Dist. (Spain); Diverse System Music (Australia); Dream City (Italy); Polymedia (Germany); Trend Music Group (Canada); V.I.P. World Trade (Russia).

Highland Music, Inc.

3 Parklane Blvd., Ste. 1020, Dearborn, MI, 48126, (313) 271-9795, Fax: (313) 271-3144; Pres.: Stephen A. Hawkins.
Labels: *Distributed:* Deluxe, Gusto, Hollywood, King, Richmond, Starday.

Company headquarters are designated by a *

Highnote Records ★

106 W. 71st St., New York, NY, 10023, (212) 873-2020, Fax: (212) 877-0407; E-Mail: jazzdepo@ix.netcom.com; Web Site: <http://www.jazzdepo.com>; Pres.: Joe Fields; Sales Mgr.: Barney Fields; M/S: Gerald Helming; Prodn. Mgr.: Diane De Moura. *Labels Owned:* Fedora, Savant.

Highnote Records

220 Fourth St., Ste. 101, Oakland, CA, 94607, (510) 763-8500, Fax: (510) 763-8558; Managing Partner: Larry Sloven; Opns. Mgr.: Darrel Anderson; Nat'l Mktg. Mgr.: Vernon McNemar.

Hit City Records

4708 Bawell St., Baton Rouge, LA, 70808, (504) 925-0288, Fax: (504) 925-0288; Web Site: www.cryrock.com/bands/hturner/; Owner: Henry Turner, Jr.; A&R Dir.: Rhadd Hunt; Mktg. Sales/Promo. Dir.: Sonny Dee; Gospel Mktg./Sales Dir.: Stanley Winston.

Labels Owned: Genesis Gospel. *US Reps.:* Gonzales Music (LA); Floyd's Wholesale (LA).

Hit Records/USA Entertainment

Ste. 208, PO Box 356, Paia, Maui, HI, 96779, (808) 573-3100; Pres.: Jason Schwartz; Vice Pres. A&R: Sandra Kay; Agent: Airielle Pearson.

Hollows Hill Sound Recording ★

2020 N. Main St., Ste. 240, Los Angeles, CA, 90031, (213) 221-2204, Fax: (213) 221-2278; E-Mail: jelly@gauvajelly.com; Web Site: www.gauvajelly.com/hollows/; Co-Owner: Peter Heur; Co-Owner: Dean Naleway; A & R: Bruce Duff.

Hollywood Records

500 S. Buena Vista St., Burbank, CA, 91521, (818) 560-5670, Fax: (818) 841-5140; Web Site: <http://www.hollywoodrec.com>; Exec. Vice Pres.: Richard Leher; Sr. Vice Pres., Promo.: John Fagot.

Hollywood Records of California

603 Seagaze Dr., Ste. 138, Oceanside, CA, 92054, (619) 757-7446; Pres.: William Bellman; Vice Pres./Promo.: Myral Bellman; Gen. Mgr./A & R: Bill Bellman; Special Pdcts. Mgr.: Lee Forman.

Homefire Records

1626 SE Ash, Portland, OR, 97214, (503) 234-0574; Pres.: Steve Dorst.

Hop Records

20341 SW 118th Ave., Miami, FL, 33177, (305) 255-4456, Fax: (305) 238-2244.

Hortor Universal Music Co.

313 El Tejon Ave., Oildale, CA, 93308, (805) 399-9028; Owner: Robert L. Hortor.

Hot Hits

3096 Janice Cir., Chamblee, GA, 30341, (770) 452-0494; Pres.: Alan White.

Hottrax Records ★

1957 Kilburn Dr., Atlanta, GA, 30324, (770) 662-6661; E-Mail: hottraxrecords@mindspring.com; Vice Pres./Artist Rel.: Teri Blackman.

Labels Owned: Bluetrax, Dance-A-Thon, Digitrax, Lasertrax.

House of Blues Music Co.

8439 Sunset Blvd., Ste. 404, West Hollywood, CA, 90069, (213) 848-2508, Fax: (213) 848-7211; Gen. Mgr.: Bill Gilbert.

HousTone Records, Inc. ★

PO Box 8305, Houston, TX, 77288, (713) 893-2400, (713) 688-3900, Fax: (713) 290-0003; E-Mail: skyles@digiupub.com; Pres.: Sirron Kyles; Vice Pres./A&R: Samuel Roggers; Mgr. A&R: Brett Foley; A & R (Rock): Jason Aspaza. *Labels Distributed:* A.D., Heroic.

Howards Int'l

PO Box 466, Middle Village, NY, 11379, (718) 353-5008, (718) 894-8076; Pres.: Howard Goldberg; Mgr.: Ernest Rennhack; Sec./Treasurer: Margarete Goldberg.

Labels Owned: Classic Int'l Filmmusicles, Curtain Calls, Hollywood Soundstage. *US Reps.:* Qualiton (NY).

Hybrid Records

Two Penn Plz., 26th Floor, New York, NY, 10121-0032, (212) 868-7700, Fax: (212) 629-3605; Pres./CEO: John Scher; Sr. Vice Pres.: Michael Leon; Mktg./A&R: Foye Johnson.

I**IAI Records, Improvising Artists Records & Video**

PO Box 496, Cherry Valley, NY, 13320-0496, (607) 264-3785, Fax: (607) 264-3476; E-Mail: 750-1699@mcimail.com; Web Site: www.improvart.com; Dir.: C. Goss; A & R: H. Bley; Mgr.: D.S. Good.

Labels Owned: Improvising Artists.

US Reps.: Sphere Mktg. & Dist. (NY).

Int'l Reps.: IREC S.p.A. (Italy); Disk Union Dist. (Japan).

Lunar Eclipse ★

PO Box 5157, River Forest, IL, 60305, (312) 944-8426, Fax: (312) 944-8426; Pres.: Jun Mhoon; Exec. Dir.: Tracy Peterson; Mktg. Dir.: Freida Curry; Vice Pres. A & R: Curbe Mhoon. *Labels Owned:* Great Expectations, Myriah Jun Publishing. *US Reps.:* Word Records (TX).

IGMOD Records

855 Village Center Dr., Ste. 317, Saint Paul, MN, 55127, (612) 787-0577, Fax: (612) 614-9142; E-Mail: igmod@aol.com; Web Site: <http://www.igmod.com>; Pres.: Bradley J. Borg; Promo.: Sonia M. Borg; Dir./A & R: Paul W. Winger.

Labels Distributed: Deep Blue.

US Reps.: M.S. Distributing, Hanover Park, IL; Select O Hits, Memphis, TN; North Country Dist. (One Stop), Redwood, NY.

IUMA Offline Records & Multimedia

846 Almar Ave., Ste. C-138, Santa Cruz, CA, 95060, (408) 655-8396, Fax: (408) 655-8397; E-Mail: offline@iuma.com; Web Site: www.iumaoffline.com; Pres.: David Kessel; Vice Pres.: Dan Kessel; Dir., Commun.: Harvey Kubernik; Dir., Media/A&R: Danny Johnson.

Ichiban Records, Inc.

PO Box 724677, Atlanta, GA, 31139, (770) 419-1414, Fax: (770) 419-1230; Pres.: John E. Abbey. *Labels Owned:* Naked Language, Sky, Soul Classics, Techno 404, WRAP, Wild Dog.

Iconoclastman Productions ★

PO Box 3295, Berkeley, CA, 94703, (510) 428-0157, Fax: (510) 428-0157; E-Mail: gransharan@aol.com; Pres.: Grant Watson, Jr.; Producer/Engineer: Jesse Osborne. *Labels Owned:* G7, Miob, Saxe. *US Reps.:* IMA (NJ).

Int'l Reps.: Luiggi Records (Spain).

Imagina Productions, Inc. ★

2545 Warren Ave. N., Seattle, WA, 98109-1836, (206) 284-8381, Fax: (206) 284-9426; E-Mail: imagina@msn.com; Web Site: <http://imagina.base.org>; Pres.: Eugene Chellis; Vice Pres.: Alla Emeleitseva. *Labels Owned:* IP1.

US Reps.: City Hall Records (CA).

Imaginary Records ★

5324 Buena Vista Pk.: Nashville, TN, 37218, (615) 299-9237, Fax: (615) 299-9237; E-Mail: townsend@imaginaryrecords.com; Web Site: <http://www.imaginaryrecords.com/~townsend>; Proprietor: Lloyd E. Townsend, Jr. *US Reps.:* North Country Dist., Twinbrook Music, Harbor Record Export (NY); City Hall Records (CA).

Imaginary Road Records

919 Sir Francis Drake Blvd., Ste. 108, Kentfield, CA, 94904-1535, (415) 459-2102, Fax: (415) 459-0307; CEO/A&R: Will Ackerman; Pres./A&R: Dawn Atkinson.

The Imago Recording Co. ★

530 Broadway, 11th Floor, New York, NY, 10012-3920, (212) 246-6644, Fax: (212) 246-0404; Pres.: Terry Ellis; Dir., A&R/Mktg.: Clay W. Farmer. *US Reps.:* Kook Int'l (NY).

Immigrant City Records ★

231 Sutton St., Ste. 2C, North Andover, MA, 01845, (508) 686-9811; Pres.: Ralph A. Barbagallo, Jr.; Gen. Mgr.: Sandra L. M. Scala.

Imprint Records ★

209 10th Ave. S., Ste. 500, Nashville, TN, 37203-4101, (615) 244-9585, Fax: (615) 244-9586; Chrmn./CEO: Roy Wunsch; Pres.: Bud Schaeztle; Vice Pres., Devel./CFO: Wayne Halper; Vice Pres., Promo.: Anne Weaver. *US Reps.:* DNA (MA).

Int'l Reps.: BMG Canada (Canada).

In-A-Minute Records

1025 W. MacArthur Blvd., Oakland, CA, 94608, (510) 653-5811, Fax: (510) 652-5058; Pres.: Jason Blaine; Mktg./Promo.: Hollis Hall; Sales: Chris Berrios. *Labels Owned:* OPM.

US Reps.: Big State (TX); CRD, City Hall (CA); Indi (OH); Select-O-Hits (TN); AEC (CT); Associated Dist. (AZ); Paulstarr (MN); Big Daddy Dist., Malverne (NJ).

In Tune Music Group ★

71 Newark Way, Maplewood, NJ, 07040, (201) 275-1077, Fax: (201) 275-1093; Co-Pres.: Bernie Horowitz; Co-Pres.: Ira Leslie; Co-Pres.: Mike Carden.

Labels Distributed: Aura, Av, Big Pop, Burnt Offerings, Futurist, Inak, Magnacarter, Meadowlands, Mega Force, Mutiny, NG, Pandisc, R&R, Royalty, Ruf, Sha-La, Street Beat, TRC, Universe, Viceroy.

Incentive Productions (Div. of Jevent Music) ★

1322 West Seventh Ave., D, Columbus, OH, 43212-2439, (614) 481-7635; Pres.: Jeffrey V. Smith.

Independent Records Inc.

126 Wasigan Rd; Blairstown, NJ, 07825, (908) 362-5524, Fax: (908) 362-7450; E-Mail: tkbagby@bellatlantic.net; Web Site: <http://www.tkbagby@bellatlantic.net>; Pres.: Chris Midkiff; CEO: Tom Bagby; A&R: Kevin Bruchert; Promo.: Cassandra Westbrook. *Labels Owned:* Promise, Ramblin', Relayer, Tangent.

India Archive Music Ltd. ★

2124 Broadway, Ste. 343, New York, NY, 10023, (212) 740-1508, Fax: (212) 740-1508; E-Mail: indarcms@aol.com; Pres.: Lyle Wachovsky. *US Reps.:* Stern's (NY).

Int'l Reps.: Dream On (Brazil); Stern's (UK).

Instinct Records ★

26 W. 17th St., Ste. 502, New York, NY, 10011, (212) 727-1360, Fax: (212) 366-5979; E-Mail: info@instinct-online.com; Pres.: Jared Hoffman; Gen. Mgr.: Gerald Helm; Business Affairs: Rhona Golubock; Dist./Mktg.: John White. *Labels Owned:* Liquid Music, Shadow, Sonic, This Is Acid Jazz; *Distributed:* Ninja Tune.

Integrity Music, Inc. ★

1000 Cody Rd., Mobile, AL, 36695, (334) 633-9000, Fax: (334) 633-5202; Pres.: Michael Coleman; Exec. Vice Pres./Creative: Don Moon; Sr. Vice Pres., Intl: Keith Manwaring; Exec. Vice Pres./CEO: Jerry Weimer. *Labels Owned:* Alleluia! Music, Fairhope, Hosanna! Music, Interludes, Just for Kids, Kid's Sing-a-Ling, Renewal Music; *Distributed:* Hillsong Australia. *US Reps.:* Spring Arbor (MI).

Int'l Reps.: Piedra Angular Comm. (Mexico); Christian Marketing (Canada); Eim Christian Bookstore (Taiwan); Integrity Music (UK, Australia); Maranatha (Indonesia); New Covenant Ministries (South Africa); Praise (Philippines); Salvation Book Center (Malaysia).

Interhit Records ★

1438 N. Gower St., Bldg. 42, 4th Floor, Los Angeles, CA, 90028, (213) 468-3434, Fax: (213) 468-3435; E-Mail: interhit@earthlink.net; Web Site: <http://www.interhit.com>; Managing Dir.: Jeff Johnson; Dir., A&R: Chris Cox; Promo. Mgr.: Christine Cox; Dir., Legal Affairs: Craig Gates. *Labels Owned:* Underhit. *US Reps.:* MS (IL).

Int'l Reps.: Dance Street (Germany); VMP (Singapore).

Int'l Council For Music, Inc.

311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-2280, Fax: (718) 761-6411; Dir., A&R: Robert Marino. *Labels Owned:* Bequest, Pro Music. *US Reps.:* East Coast (NY).

Int'l Rain

PO Box 4244, Austin, TX, 78765, (512) 477-2610, Fax: (512) 477-2759.

Int'l Record Corp. ★

PO Box 920658, Houston, TX, 77292, (713) 957-8398; Exec. Officer Corp. Aff.: Raul Rodriguez; Finance Mgr.: Blanca Lozano; Int'l Mgr.: D. Esquivel. *Labels Owned:* Alavox, Gravex, Intre, Obsolete, Rapido; *Distributed:* Artesia.

Interplay Records, Inc. ★

2094 W. Redlands Blvd., Ste. K-311, Redlands, CA, 92373-6267, (909) 796-6110, Fax: (909) 796-6110; Pres.: Toshiya Taenaka; Sales Mgr.: John Brechler. *US Reps.:* Bayside Dist., International Records Dist. (CA).

Interscope Records

10900 Wilshire Blvd., Los Angeles, CA, 90024, (310) 208-6547, Fax: (310) 208-7343; Owner: Ted Field; Owner: Jimmy Iovine; Pres.: Tom Whalley; Head Promo.: Brenda Romano.

Interword Music ★

RR 3 Box 395A, Brattleboro, VT, 05301-8555, (802) 257-5519, Fax: (802) 257-9211; E-Mail: intrwrld@sover.net; Contact: Gerry James; Contact: Ben James.

Island Records ★

825 Eighth Ave., 24th Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 603-3965; Founder/Chrmn.: Chris Blackwell; Exec. Vice Pres.: Hooman Majid; CFO: Larry Mestel; Sr. Vice Pres./Gen. Mgr.: Pat Monaco; Sr. Vice Pres., Promo.: Joe Riccitelli; Vice Pres., Promo.: Vicki Leben; Vice Pres., Video Prodn.: Judy Troilo; Sr. VP/GM, Black Music: Hiram Hicks; Vice Pres., Black Music: Varnell Johnson; Vice Pres., Media Rel.: John Vlautin; Vice Pres., Mktg.: Andrew Kronfeld; Vice Pres., A&R: Joe Bosso; Vice Pres., A&R: James Dowdall; Vice Pres., A&R: Maxine Stowe; Vice Pres., A&R Admin.: Holly Ferguson; Vice Pres., Finance: Clive Ellis; Vice Pres., Bus. Aff.: Andrew Lewis; Vice Pres., Prodn.: Maureen Turkel; Sr. Dir., Artist Devel.: Karen Yee; Mgr., Artist Devel.: Eve Cantelmi. *Offices:* 1330 Ocean Dr., 4th Floor, Miami Beach, FL, 33139, (305) 604-5176, Fax: (305) 538-0639, Vice Pres., Latin Music: Alexander Masucci; Exec. Asst.: Vanessa Rodriguez. *Labels Owned:* Island France, Island Jamaica; *Distributed:* Axiom, Fruition, Island (UK), London, Mango, Margaritaville, Quango, Rocket, Six Degrees, Supreme, Taxi, This Way Up, Trade 2. *US Reps.:* PGD (NY).

Ivanhoe Road Music ★

620 Old School Rd.; Ely, IA, 52227, (319) 848-8161, Fax: (319) 848-8161; Web Site: <http://www.skep.com/gdpaul>; Owner: Curtis Paul; Producer/Owner: Gayla Drake Paul. *US Reps.:* Goldenrod (MI).

J**J.B. Records**

130 Rock Valley Dr., San Antonio, TX, 78227, (210) 675-9542, Fax: (210) 675-7547; Pres.: Javier Benavides. *Labels Owned:* ESP, JBL, Jama. *US Reps.:* MAS Dist. (TX); Prajin Dist. (CA); Latin American (GA).

JC Sinban Records, Inc.

PO Box 14478, Saginaw, MI, 48601-0478, (517) 754-5178; Pres.: James A. Carpenter.

JDC Records, Inc. ★

507 Pier Ave., Hermosa Beach, CA, 90254, (310) 937-4455, Fax: (310) 937-4456; Pres.: Jim Callon; Vice Pres., Sales: Ed Fonseca; Vice Pres., Sales: Chris Callon; A & R: Todd Curry. *Labels Owned:* Dunk Yer Funk, Freak Beat, JDC; *Distributed:* Egyptian Empire, Electrobeat, Kru-Cut, Techno hop.

JMI Records

3800 Barham Blvd., Ste. 305, Los Angeles, CA, 90068, (213) 878-0101, Fax: (213) 878-0202; Gen. Mgr.: Del Costello; Vice Pres., Mktg./Dist.: Dan Davis; Vice Pres., A&R: Steve Barri; Vice Pres., Music: Akira Taguchi; Vice Pres., Promo.: Jeff Neben.

J&N Records

130 W. 42nd St., Ste. 514, New York, NY, 10036, (212) 869-6901, Fax: (212) 869-8896; CEO: Nelson Estevez; CEO: Juan Hidalgo; Promos.: Gloria Figueroa; Promos.: Julio Hidalgo; Legal/Pub.: Marti Cuevas. *US Reps.:* EMI/Capitol (CA).

JPMC Records

80 Pine St., 33rd Fl; New York, NY, 10005, (212) 344-5588, Fax: (212) 344-5566; E-Mail: music@jpmc.com; Web Site: <http://www.jpmc.com>; Pres.: Jane Peterer.

J. Paul Records

1387 Chambers Rd., Columbus, OH, 43212, (614) 488-7205, (614) 488-0028; Web Site: jpaul@iwaynet.net; Owner: Jim Bruce. *Labels Owned:* J. Paul. *Int'l Reps.:* John H. Lennon Music Ltd. (Canada).

JVC Music, Inc. ★

3800 Barham Blvd., Ste. 305, Los Angeles, CA, 90068, (213) 878-0101, Fax: (213) 878-0202; Web Site: <http://www.jvcmusic.com>; Gen. Mgr.: Del Costello; Vice Pres., Music: Akira Taguchi; Vice Pres., Artist Devel.: Jeff Neben. *Labels Owned:* JMI, JVC Music.

Jade Panther Corp. of America

270-272 W. 19th St., New York, NY, 10011, (212) 989-7200, Fax: (212) 633-8022; Contact: Ervin Litkel; Contact: Ethel Gabriel; Vice Pres.: Adelida Gomez. *Labels Owned:* Carib, JazzMania, Kelit-Aurora.

Jamie Record Co.

2055 Richmond St., Philadelphia, PA, 19125, (215) 426-4384, Fax: (215) 426-4385; E-Mail: info@universalonestop.com; Web

Company headquarters are designated by a ★

Site: <http://www.universonestop.com>; Pres.: Harold B. Lipsius; Gen. Mgr.: Paul Fien; Vice Pres.: Frank Lipsius.
Labels Owned: Arctic, Dionn, First Amendment, Guyden, House of Orange, Landa, Phil-L.A. of Soul, Top and Bottom; *Distributed:* Montel.

Jay Jay Record, Tape & Video Co. *

35 NE 62nd St.; Miami, FL 33138, (305) 758-0000, Fax: (305) 758-0000; Pres.: Walter E. Jagiello; Vice Pres.: Jeanette A. Jagiello.
Labels Owned: Polka-Tone.
US Reprs.: Specialty (FL).

The Jazz Alliance *

2450 Stanwell Dr., Ste. A; Concord, CA, 94520, (510) 682-6770, Fax: (510) 682-3508; E-Mail: raewil@aent.com; Web Site: www.aent.com/concord; Pres.: Glen Barros; Vice Pres.: John Burk.
Labels Owned: All Art Jazz, The Blues Alliance, Marian McPartland's Piano Jazz.
US Reprs.: Passport Music (CO).

Jazz Classics, Inc.

121 Morton St.; New York, NY, 10003, (212) 477-9532, Fax: (212) 475-3230; Web Site: <http://www.jazzclassics.com>; Pres./A & R: Fred Brightman.
Labels Owned: Jazz Classics, Mojo, Vipers Nest.
US Reprs.: City Hall (CA); Twin Brook (NY).

Jazz Lions

311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411; A&R Dir.: Robert Martin.
Labels Owned: Jazz Lions, Young Lions; *Distributed:* Sun Sounds, gwsfourwinds.

Jazzand Records *

12 Micieli Pl., Brooklyn, NY, 11218, (718) 972-1220; E-Mail: jazzand@inch.com; Web Site: <http://www.inch.com/~jazzand>; Pres.: Rick Stone; Pub. Rel.: Idelle Nissila.

Jazzology Records

1206 Decatur St., New Orleans, LA, 70116, (504) 525-1776, Fax: (504) 523-2629; Pres.: George H. Buck, Jr.; Assoc. Producer: Wendell Echols; Producer: Barry Martin; Office Mgr.: Houdine Harabi.

Jellybean Recordings, Inc.

235 Park Ave. S., 10th Floor, New York, NY, 10003, (212) 777-5678, Fax: (212) 777-7788; E-Mail: jfuhnhouse@aol.com; Web Site: <http://www.jellybean-recordings.com>.
US Reprs.: Navarre Corp. (MN).

Jerden Records (Soundworks USA, Inc.)

8040 NE Day Rd. W.; Bainbridge Island, WA, 98110, (206) 780-0857, (800) 422-HITS, Fax: (206) 780-0859; E-Mail: jerden@aol.com; Web Site: <http://www.nostalgiacompany.com>; Pres.: Jerry Dennon; Gen. Mgr.: Bob Wikstrom; Prodn. Mgr.: Diane Botelehr; Promo. Mgr.: Tracey Hathaway.
Labels Owned: Dolton, The Great Northwest Music Co., Jazzman, Music is Medicine, SpeechWorks.

Jeree Records

1469 Third Ave., New Brighton, PA, 15066, (412) 847-0111; Mgr./Engineer: Jerry Reed; Chief Engineer: Don Garvin; Staff Engineer: Mike Anderson.

Jerma Records Co. *

1410 E. 72nd St., Chicago, IL, 60619-1510, (312) 752-2755; Pres./Producer: Ulysses Warren.
Labels Owned: Chytowns.

Jet-Eye Record Production, Inc. *

7405 Crissman St., Utica, MI, 48317, (810) 445-8811, (810) 731-8277, Fax: (810) 772-4320; Pres./CEO: Johnny Powers; Vice Pres./Bus. Aff.: Rick Cloffi; Vice Pres./Acct. Mgr.: Mrs. Del Pavlik.
US Reprs.: Over Eazy-Overture (MI); Norton Records (NY).
Int'l Reprs.: Rollercoaster, (UK); Blues Interactions (Japan).

Jewel-Paula-Ronn Records *

1700 Centenary, Shreveport, LA, 71101, (318) 227-2228, (800) 446-2865, Fax: (318) 227-0304; E-Mail: keitha@jewel-paula.com; Web Site: www.jewel-paula.com; Pres.: Stan Lewis; Vice Pres.: Susan Lewis; Sales/Promo.: Lenny Lewis; Int'l Sales/Publicity: Keith Abel; Licensing: Dianne Patrick.
Labels Owned: Chief, Cobra, JOB, USA.
US Reprs.: Rock Bottom Distr. (GA); MS Distr. (IL); Bayside Distr., DNA/Valley Distr. (CA).
Int'l Reprs.: BSI Enterprises Licensee (UK); Trend Music Distr. (Canada).

Jewel Records

1594 Kinney Ave.; Cincinnati, OH, 45231, (513) 522-9336, Fax: (513) 522-9915; E-Mail: rydek@jewelrecords.com; Web Site: www.jewelrecords.com; Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins.

Jewish Family Productions *

PO Box 19968, San Diego, CA, 92159, (619) 582-5696; Pres.: George Fogelman; A & R: Gail Fogelman.
Labels Owned: The Creative Mobile.

Jimmy Jangle Records

4200 Utah Ave., Nashville, TN, 37209, (615) 383-3282, Fax: (615) 383-2589; Pres.: Jim Kimball; Vice Pres. Mktg.: Gael Van Sant.
US Reprs.: Silo (VT); Educational Record Ctr. (NC).

Jive Records

137-139 W. 25th St., 11th Floor, New York, NY, 10001, (212) 727-0016, Fax: (212) 645-3783; Chrmn./CEO: Clive Calder; Pres.: Barry Weiss; Vice Pres./Gen. Mgr.: Tom Carrabba; Sr. Vice Pres., A&R: Jeff Fenster; Sr. Vice Pres., Pop Promo: Jack Satter; Vice Pres. W. Coast Opns.: Neil Portnow; Vice Pres., Promo.: Ken Lane; Vice Pres., R&B Promo.: Larry Khan.

Joaquin Records *

254 Scott St., San Francisco, CA, 94117, (415) 621-4131, Fax: (415) 621-3050; Pres.: Jeff Richardson.
US Reprs.: City Hall Records (CA).

Joey Boy Records Corp. *

3081 NW 24th St., Miami, FL, 33142, (305) 635-5588, Fax: (305) 633-7127; E-Mail: ontop@gil.net; Web Site: <http://www.ontoprecords.com>; Pres.: Jose Armada, Jr.; Gen. Mgr./Int'l Sales: Luz Marina Fernandez; Office Mgr.: Anita Rodas; Admin. Asst.: Chavela Frazier.
Labels Owned: JB-Joey Boy, JR-Joey Boy Junior, On Top; *Distributed:* Platano.

Joey Records Int'l *

6703 W. Commerce St., San Antonio, TX, 78227, (210) 432-7893, Fax: (210) 436-1511; Pres.: Joe S. Lopez; Vice Pres.: Dinah Perez; Sales: Fernando Mayen; Accts. Payable/Purch.: Josie Shipley; Promos.: Manuel Compean; Graphics: Joey M. Lopez, Jr.
Offices: 16011 Tyrol Dr., Fontana, CA, 92237, Branch Vice Pres.: Mitch Lopez; Col. FCO I, Madero, Monterrey, Mexico, Pres.: Dinah Perez; Promo.: Sylvia Rodriguez.
Labels Owned: Dina, Joey Universal, Mont. SAS.
US Reprs.: Azteca, Abby Rd. (CA); Acapulco (FL); Denver Music Dist. (CO); Handeman (MI); Int'l Record Dist. (IL); Rangel, Southwest Wholesale, West Merch., Southwest Entertainment (TX).

Little Richie Johnson Agency

318 Horizon Vista Blvd., Box 3, Belen, NM, 87002, (505) 864-7441, Fax: (505) 864-7442; Pres.: Little Richie Johnson.

Jondi Records

130 W. 42nd St., Ste. 1106, New York, NY, 10036, (212) 819-0920, Fax: (212) 768-7822; Pres.: Dick Charles; Vice Pres.: Jon Soleather.

Joplin & Sweeney Music

334 N. Santa Cruz Ave., Los Gatos, CA, 95030, (408) 395-7818, Fax: (408) 395-7436; E-Mail: neilhogan@earthlink.net; Co-Owner: Neil Hogan; Co-Owner: Greg Burger.
US Reprs.: Life Dance Dist. (OR); Music Design Dist. (WI); Silo (VT).

Joy Records & Music Group, Inc. *

GPO Box 21652, Brooklyn, NY, 11202, (718) 209-3236; Mng. Dir.: Sam Elysee.

Jungle Productions/Records

PO Box 3034, Austin, TX, 78764, (512) 219-9802; E-Mail: bsheehan@musicweb.austin.tx.us; Pres.: Bruce Sheehan.

Justice Record Co., Inc. *

3215 W. Alabama; Houston, TX, 77098, (713) 520-6669, Fax: (713) 525-4444; Web Site: justicerecords.com; CEO/A&R: Randall Hage Jamail; Pres.: Gary Moore; Vice Pres./Gen. Mgr.: Scott Tirapelli.

K

KCP Records

730 Morris-Dido Rd.; Newark, TX, 76071, (817) 489-2226, Fax: (817) 489-2018; Pres.: Win Kutz.

KNG Records *

3203-4 Black Partridge Ln.; Valparaiso, IN, 46383, (219) 477-4075; Pres.: Tony Nicoletto; Vice Pres. A&R: Nancy Nicoletto.

KRC Productions *

115 Maple Rd. 5060, Harold, KY, 41635, (606) 478-1564, Fax: (606) 478-1359; E-Mail: krcinc@kymtnet.net; Pres.: Keith R. Carter; Vice Pres.: Kimberly K. Carter.

KRC Records

2239 W. 236th Pl., Torrance, CA, 90501, (310) 534-2253; Gen. Mgr.: Paulina V. Kucji; Composer/Pianist: Timothy M. Kucji.

K-Tel Int'l (U.K.), Inc.

2605 Fernbrook Ln. N., Minneapolis, MN, 55447-4736, (612) 559-6800, Fax: (612) 559-6803; Pres.: David Weiner; Vice Pres., Sales: Dennis Hoeler; Vice Pres., Bus. Aff.: Mary Kuehn; Vice Pres., A&R/Devel.: Bill Isaccs; Mgr., Nat'l Promo.: Bill Hallquist.

Offices: Max-Planck Str. 34, Karben 1, W-61184, Germany, (49) 60.399-9933, Mng. Dir.: David Weiner; Sir John Rogersons Quay, Dublin 2, Ireland, (353) 1.679-0668, Mng. Dir.: Sharon Browne; Windmill Ct., 192 Windmill Ln., Greenford, Middlesex, ENG, UB6 9DW, United Kingdom, (44) 81.566-6789, Fax: (44) 81.575-2264, Mng. Dir.: Pat Broderick; Paseo de la Castellano, 126 - 5A, Madrid, 28046, Spain, (34) 1.315-7451, Fax: (34) 1.733-7190, Mng. Dir.: Raphael Rodriguez.
Labels Owned: A.J.K. Music, Arrival, AudioScope, Chuckle, ColdFront, DCC, Dominion; *Distributed:* Strictly Rhythm.

Kamana Record *

PO Box 20467, Detroit, MI, 48220-0467, (810) 548-7522; Pres.: Vincent Taylor; Mgr., A & R: Ontario Taylor.
Labels Owned: Mo-Rap; *Distributed:* Bay-Tone, La Val, Soul Set, Vic.
US Reprs.: La Val Record Dist. (MI).

Kansa Records Corp. *

8400 Hickory, Unit 2702; Frisco, TX, 75034, (972) 335-8004; Gen. Mgr./A&R/Sec./Treas.: Kit Johnson.

Karen Records *

7062 NW 50th St., Miami, FL, 33166, (305) 471-0073, Fax: (305) 471-0413; Pres.: Bienvenido Rodriguez; Vice Pres.: Isabel Rodriguez; Mktg. Dir.: Ingrid Rodgers.
US Reprs.: BMG Int'l (FL).

Kaupp Records *

12112 Norman Ave.; Stockton, CA, 95215, (209) 948-8186, Fax: (209) 942-2163; Pres.: Nancy L. Merrihew; Vice Pres.: Robert Merrihew; Mktg./Sales: Rick L. Webb; A&R Coord.: Kristy Ledford.
US Reprs.: Cal-Centron (CA).

Kennett Sound Studios, Inc. *

2000 S. Bypass; Kennett, MO, 63857, (573) 888-2995; Pres.: Joe Keene.

Kerrville Music Foundation, Inc.

PO Box 1466, Kerrville, TX, 78029, (830) 257-3600, Fax: (830) 257-8680; E-Mail: kmf@kerrville-music.com; Web Site: www.kerrville-music.com.

Kid-Fun Productions

10733 Debra Ave., Granada Hills, CA, 91344, (818) 368-4660; Owner: Cindy Karubian.

Kidoodle Music

203 Abbott Glen Ct., Nashville, TN, 37215, (615) 292-9459, Fax: (615) 292-7351; CEO: Dennis Scott.
Labels Owned: Act IV Music, Dennis Scott Productions.
US Reprs.: Eflin Music (FL).

Kind Crone Productions

582 Eldora Rd., Pasadena, CA, 91104, (818) 797-6817, Fax: (818) 798-3064; Pres.: Milbre Burch; Asst.: Marsha Parkhill.

King Biscuit Flower Hour Records

PO Box 6700, FDR Sta., Dept. BILL #3, New York, NY, 10150; Web Site: <http://www.king-biscuit.com>.

King of Kings Int'l Records/Bell Records Int'l *

38603 Sage Tree St., Palmdale, CA, 93551, (904) 252-4849, (805) 947-4657, Fax: (718) 471-8220; Pres.: Leroy Pritchett; Exec. Vice Pres./A & R: Charles Vickers; Gen. Mgr.: Harold Dunklin; Head Sec.: Loris Lee Doby.
Labels Owned: L.A. Int'l.

King of Kings Int'l Records (Assoc. w/Bell Record Int'l)

PO Box 725, Daytona Beach, FL, 32115, (904) 252-4849, Fax: (718) 471-8220; Pres.: Leroy Pritchett; Vice Pres.: Charles Vickers; Gen. Mgr.: Harold Dunklin; Gen. Mgr.: Gladys Funchess; A & R Dir.: Kenny Cogdell; Mktg. Sales: James Jones.
Labels Distributed: Bell, L.A. Int'l, Starday.

King's Music Records, Inc. *

271 N. Front St., Wilmington, NC, 28401-3907, (919) 762-7172; Pres./A & R: Jimmy Entwistle; Promo. Dir.: Roxann Cowan.
US Reprs.: City Hall (CA); RAS Record (MO).
Int'l Reprs.: Semaphore (The Netherlands).

Kiskidee Records New York

12903 Liberty Ave., Richmond Hill, NY, 11419-3119, (718) 641-4098, Fax: (718) 641-3662; E-Mail: holdersc.aol.com; Pres.: Robert Armar; Dir.: Carl Holder; A & R: John Afoon.
Int'l Reprs.: Amar Entertainment, Caribbean Sound Basin (Trinidad & Tobago).

Arthur Luce Klein & Associates, Inc. *

95 Valley Rd., New Rochelle, NY, 10804, (914) 235-2157; Pres./A & R: Mktg.: Dr. Arthur Luce Klein.
Labels Owned: Arthur Luce Klein, World of Words, Inc.

Sid Kleiner Music Enterprises *

10188 Winter View Dr., Naples, FL, 34109, (941) 566-7701, Fax: (941) 566-7702; E-Mail: tk5star@aol.com; Mktg. Mgr.: David Kleiner; Bookings: Trudy Kleiner.

Klick Records *

PO Box 527122, Flushing, NY, 11352, (917) 290-6083; Pres.: Larry F. Liao; Vice Pres., Publicity: Kathy Li; A&R Dir.: Leonard Liao.
Labels Owned: Gold Rush.

Known Artist Records & Promotions *

PO Box 1304, Brewton, AL, 36427, (334) 867-2228; Pres.: Roy Edwards; Mgr.: Shannon Edwards; A&R: Gus Grice.

Koala Records, Inc.

6513 S. Broadway, Los Angeles, CA, 90003, (213) 750-0436; Pres./Treas.: Irv Kessler; Vice Pres./Sec.: Mary Kessler.

Koch Int'l L.P.

2 Tri Harbor Ct., Port Washington, NY, 11050-4617, (516) 484-1000, Fax: (516) 484-4746; E-Mail: koch@kochint.com; Web Site: kochint.com; Pres.: Michael Koch; Exec. Vice Pres.: Liz Jones; Vice Pres., Sales/Mktg.: Michael Rosenberg; A&R Mgr.: Susan DelGiorno.
Labels Distributed: Acoustic Disc, Arhoolie, Candid, Cooking Vinyl, DRG, Dreyfus, Enja, Gothic, Imago, Koch Jazz, Pearl, Shanachie, Sugar Hill, World Music Library, Yazoo.

Kool Breeze Records *

PO Box 120, Loxahatchee, FL, 33470, (561) 795-4232; Exec. Dir.: Kevin M. Reeves; Gen. Mgr.: Debbie S. Reeves.
US Reprs.: On The Beach Publishing (FL).

Koss Classics

4129 N. Port Washington Ave., Milwaukee, WI, 53212, (414) 964-5000, Fax: (414) 964-8615; Pres./CEO: Michael J. Koss; Vice Pres., Sales: John Koss; Jr. Dir., Pdct. Devel./Mktg.: Jill McCurdy; Pub. Rel. Coord.: Cameryne Roberts.
US Reprs.: Albany Record Dist. (NY).

Kranky

2153 North Campbell, #3; Chicago, IL, 60647, (312) 276-3822, Fax: (312) 276-3822; Pres.: Joel Leoschke; Vice Pres., Mktg.: Bruce Adams.

Kubaney Records

3014 NW 79th Ave., Miami, FL, 33122, (305) 591-7684, Fax: (305) 477-0789; Pres.: Tony San Martin.

L

LBI

PO Box 328, Jericho, VT, 05465, (802) 899-3787; Pres.: Bobby Hackney.
Labels Owned: Word of Mouth.

LRC Ltd.-Lester Recording Catalog *

7944 Whitebridge Glen, University Park, FL, 34201, (941) 355-1802, Fax: (941) 355-1526; Pres.: Sonny Lester; Vice Pres.: Dan Lester.
US Reprs.: Delta Music (CA).

LS Records

1225 Apache Ln., Madison, TN, 37115, (615) 868-7171; Pres.: Lee Stoller.

LV

c/o Epic Records, 550 Madison Ave., New York, NY, 10022, (212) 833-8000.

La Famosa Records

1418 Spencer Hwy., Ste. F, South Houston, TX, 77587, (713) 943-2793, Fax: (713) 943-2793; Owner: Juan J. Garza.

La Luz Records

362 Rosebud, San Antonio, TX, 78221, (210) 921-2077, Fax: (210) 921-9617; E-Mail: laluzrecds@aol.com.

Company headquarters are designated by a *

LaFace Records

3350 Peachtree Rd., Ste. 1500, Atlanta, GA, 30341, (404) 848-8050, Fax: (404) 848-8051; Co-Pres.: Kenny "Babyface" Edmonds; Co-Pres.: Antonio Reid; Gen. Mgr.: Dorsey James; Sr. Dir., Int'l Mktg.: Lisa Cambridge; Dir., A&R: Kawn "KP" Prather.

Lake Shore, Inc. ★

520 Windy Point Dr., Glendale Heights, IL, 60139, (630) 858-7801, Fax: (630) 858-7806; E-Mail: griffinmusic@aol.com; Web Site: grignus@aol.com; Pres.: Neale Parker.
Labels Owned: Lake Shore Jazz.
US Reps.: Griffin Music (IL).

Lamah Records Int'l

PO Box 16-5521, Miami, FL, 33116, (305) 238-2887, Fax: (305) 255-3546.

Lamon Records

13304 E. Independence Blvd., Indian Trail, NC, 28079, (704) 882-6134, Fax: (704) 882-2063; Pres.: David Moody; Int'l A&R: Roy Sampson.
Labels Owned: PlusEight; **Distributed:** Antler, Colonial, Wind, Int'l Reps.: Koch Int'l (Germany); Magnum Music (UK); Supraphon (Czech Republic).

Landmark Communications Group

PO Box 1444, Hendersonville, TN, 37077, (615) 452-3234, Fax: (615) 882-9530; Pres.: Bill Anderson, Jr.; Vice Pres., Assoc. Labels: Dr. Harry Yates.
Labels Owned: LivingSong.

Landslide Records, Inc. ★

1800 Peachtree St. NW (333), Atlanta, GA, 30309, (404) 355-5580, Fax: (404) 351-2786; E-Mail: mriand@mindspring.com; Pres.: Michael Rothschild.
US Reps.: Rock Bottom, Inc. (GA).

Lanor Records ★

329 N. Main St.; Church Point, LA, 70525, (318) 684-2176, Fax: (318) 684-2176; Owner: Lee Lavergne.

Lark Records, Inc.

PO Box 35726, Tulsa, OK, 74153, (918) 786-8896, (800) 526-2523, Fax: (918) 786-8897; E-Mail: janajae@janajae.com; Web Site: http://www.janajae.com/; Vice Pres.: Kathleen Pixley.

Last Beat

2819 Commerce, Dallas, TX, 75226, (214) 748-9201, Fax: (214) 748-9160; E-Mail: tami@lastbeatrecords.com; Vice Pres.: Tami Thomsen.
US Reps.: Selecto Hits (TN).
Int'l Reps.: Ecnor Records (UK).

Latin Music Unlimited, Inc. ★

14843 SW 132nd Ave., Miami, FL, 33186-7616, (305) 255-5568, Fax: (305) 255-5568; Exec. Producer: Jesus Citronnelle.
US Reps.: Kubaney (FL); Manhattan Latin (NY).

Latin Star Productions ★

214 Gates Ave., Jersey City, NJ, 07305, (201) 451-4947; Pres.: Glen Vargas.
Labels: *Distributed:* W.G. Int'l.

Laughing Hyena ★

12125 Goddard Ave., Overland Park, KS, 66213, (913) 829-5200, (800) 222-9332, Fax: (913) 681-1141; Pres.: Arnie Hoffman.
US Reps.: INDI, Paulstarr, Select-O-Hits.

Laughing Stock Records ★

16 Sycamore Ave., Larkspur, CA, 94939, (415) 924-7814, Fax: (415) 927-3002; E-Mail: drelmo@compuserve.com; Owner: Elmo Shropshire; Gen. Mgr.: Sue Karp.
US Reps.: Paul Starr Dist. (MN); Rock Bottom (GA).

LeBill Music, Inc. ★

PO Box 11152, Fort Worth, TX, 76110, (817) 738-8843, Fax: (817) 738-8224; Pres.: Terry L. Smith.
Labels Owned: Major, Softchar.

Legacy Int'l ★

PO Box 249, Pismo Beach, CA, 93448, (310) 557-0309, (310) 557-2662; Web Site: www.legacyint.com; Pres.: Bernard C. Solomon.

Legacy Records

550 Madison Ave., New York, NY, 10022, (212) 833-8000.

Legrand Records Int'l ★

710-12 W. 25th St., Norfolk, VA, 23517, (757) 623-5565, (757) 623-3408, Fax: (757) 640-1402; E-Mail: romasters@aol.com; Pres.: Frank J. Guida; Vice Pres.: Joseph F. Guida; Treasurer: Millie Guida; Gen. Mgr.: R.G. Burns.
Labels Owned: S.P.Q.R., Soap Opera.
US Reps.: Warner Spec. Prod. (CA).
Int'l Reps.: Ace (England).

Legs Label Records

825 Fifth St., Menasha, WI, 54952, (414) 725-4467; Exec. Pres.: Lori Lee Woods; Promos.: Jean M. Wilson; Vice Pres. A & R: Rebekah A. Pierce.
Labels Owned: Sand Dollar.

Leo Records

1544 Irving St., Ste. 207; Rahway, NJ, 07065, (908) 396-1818, Fax: (908) 382-4776; Pres./CEO: Cabis Maurice Brown; Exec. Dir.: Cynthia Fullman.
US Reps.: Universal (PA).

Leonarda Productions, Inc. ★

PO Box 1736, New York, NY, 10025-1559, (212) 666-7697; E-Mail: marnie@mail.idt.net; Web Site: http://music.acu.edu/www/iawm/leonarda/; Exec. Dir./Producer: Marnie Hall.
Labels Owned: Leonarda.
US Reps.: Bayside Dist. (NY).

Leviathan Records ★

PO Box 745, Tyrone, GA, 30290, (770) 463-1009, Fax: (770) 463-8646; Pres.: Steve McClure; Gen. Mgr.: David T. Chastain.
Labels: *Distributed:* Crystal Entertainment.

Libary of Congress (Recorded Sound Div.) ★

101 Independence Ave. SE, Washington, DC, 20540-4690, (202) 707-5705, Fax: (202) 707-2371; Public Services Coord.: Dina T. Fleming.
Labels Owned: L.C. "Folk Recordings" Series, L.C. "Historical Perf." Series; **Distributed:** Koch Int'l.

Lifesong Records

PO Box 1648, F.D.R. Station, New York, NY, 10150-1648, (212) 228-8866, Fax: (212) 228-0660; Pres.: Philip S. Kurnit; Vice Pres.: Terry Cashman; Vice Pres.: Tommy West.
Labels Owned: Metrostar LLC, Rambunctious.

Lightyear Entertainment

350 Fifth Ave., Ste. 5101, New York, NY, 10118, (212) 563-4610, Fax: (212) 563-1932; Pres.: Arne Holland; Vice Pres., A&R/Producer: Joshua Greene; Vice Pres., Sales/Mktg.: Don Spielvogel.
US Reps.: BMG Music (NY).

Lillenas Publishing Co.

2923 Troost Ave., Kansas City, MO, 64109, (816) 931-1900, Fax: (816) 753-4071; E-Mail: music@lillenas.com; Dir.: John Mathias; Mktg.: Ben Turner.
Labels Owned: Crystal Sea.

Lincoln Records

23 Valentine St., Cambridge, MA, 02139, (617) 491-7780; Pres.: John Lincoln Wright.
US Reps.: Northeastern (MA).

Linberg Records ★

1445 Sunset Ridge Rd., Glenview, IL, 60025-2243, (847) 729-2058, Fax: (847) 729-2047; Pres.: Sven Lindberg; Vice Pres., Mktg.: Frank Littlewolf; Int'l Dir.: Bjorn Larsen; A&R Dir.: Sanford Thrace.
Labels Owned: Danskisk, Disc 'N' Dat, Norskisk, Scandinavian, Svenskisk.

Lion Hunter Music

PO Box 11078, Anchorage, AK, 99511, (907) 349-2456; Pres.: Dave Connett; Vice Pres. A&R: Clive Lock.
Labels: *Distributed:* Midi Busker.
Int'l Reps.: Station Records (UK).

Lite Album Publishing Co.

2260 El Cajon Blvd., Ste. 161, San Diego, CA, 92104, (619) 984-0811, Fax: (619) 295-5036; Pres.: D. Rivers.
Labels Owned: New Style; **Distributed:** Frog Work.

Little Dog Records

223 W. Alameda Ave., Ste. 101, Burbank, CA, 91502, (818) 557-1595.

Little Giant Records ★

Jaketown Rd., Bethel, NY, 12720, (914) 482-5946; Pres.: Mickey Barnett; Mgr., A&R: Mike Pell.
Labels Owned: School Days.

Living Music Records, Inc.

PO Box 72, Litchfield, CT, 06079, (860) 567-8796, Fax: (860) 567-4276; Pres.: Paul Winter; Promos.: Chantal Harris.

Loadstone Record & Music Co. ★

2018 Keith, PO Box 24008, San Francisco, CA, 94124, (415) 822-6429; Pres./Gen. Mgr.: Walter C. Stone; Regional Promo.: Lillie C. Moore; Local Promo.: Goyotte Williams.
Labels Owned: Lock, Open.
US Reps.: Tower (CA); California Record Dist. (CA); Baker & Taylor Dist. (IL).
Int'l Reps.: Hubhub, Ace Record Ltd., (UK).

LobeCandy Records ★

7514 Girard Ave., Ste. 1-440, La Jolla, CA, 92037, (619) 231-2611, Fax: (619) 231-2773; A&R/Label Mgr.: Christie Wittenborn; Contact: Sue Boyer; Contact: Gen Kiyooka.

Lobster Records

Two S. Quarantina St.; Santa Barbara, CA, 93101, (805) 899-2627, Fax: (805) 899-2995; Pres.: Stevan Lubarsky; Dir. A&R: Shawn Dewey; Mktg./Promo.: J.C. Curry.
US Reps.: Caroline, Cargo.

Logic Records

270 Lafayette St., Ste. 2102, New York, NY, 10012, (212) 219-2040, Fax: (212) 149-2050; E-Mail: logicus1@aol.com; Web Site: http://www.logicrecords.com;
Offices: Logic Records GmbH, Straihenberger Str. 125a, Offenbach/Main, 63067, Germany, (49) 69.820 0080, Fax: (49) 69.8200 0888; Logic Records UK Ltd., 34/35 Bernick St., First Floor, London, ENG, W1V 3RF, United Kingdom, (44) 171 434 2193, Fax: (44) 171 287 2988.

London Records

825 Eighth Ave., 23rd Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 333-8030; Pres.: Peter Koepke; Sr. Vice Pres./Gen. Mgr.: Russ Rieger; Dir., Publicity: Regina Joskow Dunton.
Labels Owned: FFRR, Mo Wax, Payday, Slash.

Long Play Records

PO Box 55233, Civic Ctr., Atlanta, GA, 30308, (404) 635-1534, Fax: (404) 635-1909; E-Mail: longplay@aol.com; Co-Owner: Steve Pilon; Co-Owner: Jill Kalish.

LOUD Records

8360 Melrose Ave., 2nd Fl., Los Angeles, CA, 90069, (213) 852-8800, Fax: (213) 653-6250; Web Site: http://www.loud.com; CEO: Steven Rifkind; Pres.: Rich Isaacson; Sr. Vice Pres., A&R: Matty Capulog; Sr. Vice Pres., A&R: Schott Free; Vice Pres., Mktg.: Brett Wright; Vice Pres., Promo.: Jonathon Rifkind; Vice Pres., Promo.: Joseph "Mojo" Nicosia; Dir. Nat'l Publicity: Noa Ochi.

La Louisianne Records

711 Stevenson St., Lafayette, LA, 70501, (318) 234-5577, Fax: (318) 233-2595; Owner/Mgr.: David M. Rachou.
Labels Owned: Belle, Tamm.

Love Records (Div. of Int'l Marketing & Communications Corp.) ★

825 Madison Ave., Ste. 3R, New York City, NY, 10021, (212) 734-4000, (212) 288-6000, Fax: (718) 892-3730; Pres.: Savina Hartwell; Mktg./Sales Vice Pres.: Alan Hartwell; Publicity/Promo.: Allison Hartwell; A&R Mgr.: Mike Nerlino.
Labels Owned: IMC, Love, Random, Rave, Sylvania; **Distributed:** Century 21, Solid Brass.
US Reps.: Int'l Mktg. & Commun. Corp. (NH).

Lowy Music Co., Inc.

3051 Clairmont Rd. NE, Atlanta, GA, 30329, (404) 325-0832, Fax: (404) 325-1075; Pres.: Bill Lowery; Southern Tracks Pres.: Butch Lowery; Foreign Correspondence: Beileen Beahy; Country Promos.: Wade Pepper.

Luaka Bop

PO Box 652, Cooper Sta., New York, NY, 10276, (212) 255-2714, Fax: (212) 255-3809; E-Mail: luakabop@aol.com; Web Site: www.luakabop.com; CEO: David Byrne; Pres.: Yale Evelev; Dir.: Kat Egan; Mgr.: Veronica Gonzalaz.
US Reps.: WEA.
Int'l Reps.: WEA.

Lucifer Records, Inc.

PO Box 263, Brigantine, NJ, 08203, (609) 266-2623; Pres.: Ron Luciano; Vice Pres./Treasurer: Dana Luciano; Vice Pres./A&R: Jerry Denton.
Labels Owned: Cypher; **Distributed:** Denton, Fisher, TVA.

Lucky Dog Records

34 Music Sq. E., Nashville, TN, 37203, (615) 742-4321, Fax: (615) 244-2549; Pres.: Paul Worley; Vice Pres., A&R: Blake Chancey.

Lucky Seven Records

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: michael@rounder.com; Pres.: Terry Manning.
US Reps.: D.N.A. (MA).
Int'l Reps.: Continental (The Netherlands).

Luke Records, Inc. ★

231 12th St., Miami Beach, FL, 33139, (305) 532-7696, Fax: (305) 532-3825; Web Site: www.lukerecords.com; Pres./Owner: Luther Campbell; Asst. to Pres.: Nikki Kancey.
Labels Owned: Luther Campbell Music.

Luna Music Corp.

1200 W. Venice Blvd., Los Angeles, CA, 90006, (213) 745-6224, Fax: (213) 745-7577; Pres.: Abel De Luna; Vice Pres.: Irene Escalante; Gen. Mgr.: Arelia Garcia.
Labels Owned: Aro Music, Jupiter.
US Reps.: Fonovisa (CA).

Lyn' Dog Records

7144 N. Harlem Ave., Ste. 106, Chicago, IL, 60631, (312) 409-1397, Fax: (312) 792-9797; Pres.: Roger Connelly.

Lytic Records

9 Albertson Ave., Albertson, NY, 11507, (516) 484-5100, (800) 325-9742, Fax: (516) 484-6561; Pres.: Ed Rosen; Vice Pres. A & R: Steven Striffler; Prodn. Mgr.: Wilham DePeter.
Labels Owned: Biography in Music, Historical, Legato Classics, Standing Room Only.

Lyric Street Records

824 19th Ave. S., Nashville, TN, 37203, (615) 963-4848; Pres.: Randy Goodman; Sr. Vice Pres., A&R: Doug Howard; Vice Pres., Promo.: Carson Schreiber; Dir., A&R: Shelby Kennedy.

Lyrichord Discs, Inc. ★

141 Perry St., New York, NY, 10014, (212) 929-8234, Fax: (212) 929-8245; Pres.: Nick Fritsch; Mktg. Promo.: Julia Lee Prospero.



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MAMA Foundation Records

12190 1/2 Ventura Blvd., Ste. 364, Studio City, CA, 91604, (818) 985-6565, Fax: (818) 985-6544; Gen. Mgr.: Douglas Evans; Creative Dir.: Louis M. Sapienza; Dir. Sales/Mktg.: Cathy Peters.

MAR Int'l

417 E. Main St., Stockton, CA, 95202, (209) 462-1389, Fax: (209) 948-9472; Pres.: Raquel Rodriguez.

MCA Records *

70 Universal City Plz., Universal City, CA, 91608, (818) 777-4000, Fax: (818) 733-1407; Chrmn./CEO: Doug Morris; Pres.: Zachary Horowitz; Pres., Black Music Div.: Ken Wilson; Exec. Vice Pres./Gen. Mgr.: Abbey Konowitch; Sr. Vice Pres., Promo.: Mark Gorlick; Sr. Vice Pres., Sales: Jane Simon; Vice Pres., Album Promo.: David Fleischman.

Offices: 5275 Triangle Pkwy., Ste. 100, Atlanta, GA, 30092, (404) 447-6405, Fax: (404) 263-8132; 100 N. First St., 4th Floor, Burbank, CA, 91502, (818) 845-0365, Fax: (818) 845-2564; 1501 LBJ Frwy., Ste. 550, Dallas, TX, 75234, (214) 484-3001, Fax: (214) 484-0026; 4530 W. 77th St., Ste. 220, Edina, MN, 55435, (612) 835-6020, Fax: (612) 835-0795; 3677 Miard Dr., Memphis, TN, 38118, (901) 843-3677, Fax: (901) 366-1135; 4910 Longley Ln., Ste. 102, Reno, NV, 89502, (702) 827-8882, Fax: (702) 826-5577; 1755 Broadway, 8th Floor, New York, NY, 10019, (212) 841-8000; 201 Edgewater Dr., Ste. 261, Wakefield, MA, 01890, (617) 245-0509, Fax: (617) 245-9691; 975 Hawthorne, Itasca, IL, 60143, (708) 285-1700, Fax: (708) 285-1720; 2450 Victoria Park Ave., Willodale, ON, M2J 4A2, Canada, (416) 491-3000, Fax: (416) 490-7519, Contact: Ross Reynolds; 3031 Viking Way., Ste. 103, Richmond, BC, V6V 1W1, Canada, (604) 273-7797, Fax: (604) 273-7735, Contact: Bill Tait; 1121 Centra St. N., Ste. 310, Calgary, AB, T2E 7K8, Canada, (403) 230-3991, Fax: (403) 230-2131, Contact: Terry McArthur; 201-173 McDermott Ave., E., Winnipeg, MB, R5B 0S1, Canada, (204) 943-3323, Fax: (204) 947-2720.

Labels: Distributed: Bon Ami, Chess, Coral, DGC, Decca, Dot, GRP, Gasoline Alley, Geffen, Impact, Impulse, MCA Classics, MCA/Curb, MCA/IRS, MCA, Margaritaville, Narada, Radioactive, Reunion, Silas, Sona Gaia, Soul, Stretch, Uni, Uptown, Varese Sarabande, Vocalion.

US Repts.: BMG Dist. (NY).

MCA Records Nashville

60 Music Sq. E., Nashville, TN, 37203, (615) 244-8944, Fax: (615) 890-7410; Web Site: <http://www.mca-nashville.com>; Chrmn.: Bruce Hinton; Pres.: Tony Brown; Sr. V.P., Prod'n/Creative: Kaie Gillon; Sr. V.P., Publicity: Jules Wortman; Vice Pres., Nat'l Promo.: David Haley; Vice Pres., Admin.: Pat Schoffstoll; Vice Pres., Sales/Mktg.: Dave Weigand; Sr. Dir., A&R: Larry Willoughby; Sr. Dir., A&R Admin.: Julie Pait Ballweg.

MCG/Curb

3907 W. Alameda Ave., Ste. 101, Burbank, CA, 91505, (818) 843-1616, Fax: (818) 843-5429; Chrmn.: Mike Curb; Vice Pres., Promotion: John Curb; Dir., N & L Promo.: Gaylen Adams; Bus. Mgr.: Stacey McDonald; Ops. Mgr.: Scott Neumann.

M.E.L.T. 2000

3519 N. Wilton, Chicago, IL, 60657, (773) 880-5375, Fax: (773) 880-5379; E-Mail: staves@interaccess.com.

M.I.R.A.-Mirage Independent Records Associates

PO Box 24134, Cincinnati, OH, 45224-0134, (513) 681-6352, Fax: (513) 681-4245; CEO: A.J. Ibold Jr.; Vice Pres.: Thomas Class; Dir., A&R: Bob Sutton.

MJJ Records

2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2960; Pres.: Jerry Greenburg.

MMO Music Group/Pocket Songs *

50 Executive Blvd., Elmstord, NY, 10523, (800) 669-7464, Fax: (914) 592-3116; E-Mail: mmomus@aol.com; Web Site: <http://www.pocketsongs.com>; CEO: Irv Kratka; Adv./Publicity Mgr.: Neil Mendick.

Labels Owned: Music Minus One, Pocket Songs, Right Tracks, Screen Tracks CD + G.

MOR Records *

17596 Corbel Ct., San Diego, CA, 92128, (619) 485-1550, Fax: (619) 485-1883; E-Mail: stulgandca.webtv; Pres./Owner/Prod.: Stuart L. Glassman; Engineer: Dan Milner.

Labels Owned: MOR Country, MOR Jazz, MOR Pop.

MP (Musical Productions, Inc.)

2090 NW 79th Ave., Miami, FL, 33122-1607, (305) 592-4836, Fax: (305) 592-4828; Pres.: Antonio Moreno; Gen. Mgr.: Carlos Paez.

Offices: Ave. Jesus T. Pinero, Ste. 1140, Puerto Nuevo, San Juan, PR, 00920; 658 Tenth Ave., New York, NY, 10036; 6464 Sunset Blvd., Ste. 608, Hollywood, CA, 90028; Faja de Oro, Ste. 278, Col. Petrolera, Azcapotzalco, D.F. Mexico, 02480, Mexico.

Labels Owned: MP; *Distributed:* FM, NRT.

MTM Entertainment

12700 Ventura Blvd., Ste. 300, Studio City, CA, 91604, (818) 755-2578, Fax: (818) 755-2447; CEO: Tony Thomopoulos; Pres./Head, A&R: Al Kasha; Sr. Vice Pres., Bus. Aff.: Neil Strum, Esq.; A&R Asst.: Joel Levin.

Macola Record Group, Inc. *

115 W. Torrance Blvd., Ste. 100; Redondo Beach, CA, 90277, (310) 937-3789, Fax: (310) 937-3793; Pres.: Donald MacMillan; Gen. Mgr.: Lee Denton; Ops. Mgr.: Amy Bliss; Vice Pres./Mktg.: Maureen McCormick.

Labels Owned: Core; *Distributed:* Citizen Swing, Hootlum, Invincible, Music Box Dancer, Pacific Inland, Techno Hop, Voyage.

Maggie's Music, Inc. *

PO Box 4144, Annapolis, MD, 21403, (410) 268-3394, Fax: (410) 267-7061; E-Mail: mail@maggiesmusic.com; Web Site: www.maggiesmusic.com; Pres./A&R: Maggie Sansone; Vice Pres.: Richard Crenshaw; Pub. Rel.: Connie McKenna.

MagicMusic Productions, Inc. *

700 Woodruff Rd., Ste. 3; Greenville, SC, 29607, (864) 676-9314, Fax: (864) 676-0434; E-Mail: magicmusic@infoave.net; Gen. Mgr.: Judy Pandolfi.

Labels Owned: MagicMusic.

US Repts.: Consensus Mgmt. (OR).

Magnatone Records *

3201 Dickerson Pk., Nashville, TN, 37207, (615) 650-5500, Fax: (615) 650-5501; Chrmn.: Roy M. Speer; Pres./CEO: Colin Stewart; Vice Pres./Controller: Allison Pitsinos; Vice Pres., Sales: Don Kamerer; Dir., Media/Artist Rel.: Claire Cook; Mgr., Creative Servs.: Bill Eason.

US Repts.: Navarre (MN).

Malaco Records

3023 W. Northside Dr.; Jackson, MS, 39213, (601) 982-4522, Fax: (601) 982-4528; Pres.: Thomas J. Couch; Vice Pres.: Wolf Stephenson; Dir. Bus. Aff.: Stewart Madison.

Labels Owned: J-Town, Onyx, Savoy, Waldoxy; *Distributed:* Blackberry, Muscle Shoals.

Malaco/Savoy Records & Music Group

1012 18th Ave. S., Nashville, TN, 37212, (615) 327-0440, Fax: (615) 329-3964; Vice Pres., Nashville Opns: Bill Isaacs; Dir., Publishing: Betty Jo Fowler; Dir., Creative Servs.: Steve Pope.

Mammoth Records *

11 B St., Carboro, NC, 27510, (919) 932-1882, Fax: (919) 932-1885; E-Mail: info@mammoth.com; Web Site: www.mammoth.com; Pres.: Jay Fairies; Sr. Vice Pres./Gen. Mgr.: Steve Balcom; Sr. Vice Pres., Bus. Aff.: Chris Sawin.

Labels: Distributed: ADA, Atlantic.

US Repts.: RED (NY); WEA (PA).

Int'l Repts.: Real Time (UK); Mushroom (Australia); Alfa Records (Japan); Pony Canyon (Singapore); Attic (Canada).

Mandala Records *

60 Sunburst Dr., Rocky Point, NY, 11778, (516) 744-9810, Fax: (516) 821-4041; Pres.: Louis Lofredo; A&R Dir.: Louis Lofredo III; Vice Pres., Mktg.: Adam Lofredo.

Manifesto Records, Inc. *

740 N. La Brea Ave. 2nd Fl., Los Angeles, CA, 90038, (213) 954-1555, Fax: (213) 936-6354; E-Mail: manifest@manifesto.com; Web Site: www.manifesto.com/manifesto; Bus. Affairs: Evan Cohen; Label Mgr.: Megan MacEachern; Radio Promo.: Everet Thompson.

Labels Owned: Manifesto.

US Repts.: Caroline Dist.

Int'l Repts.: Vital Dist. (UK); Polystar Co. Ltd. (Japan).

MansMark Records

PO Box 884412, San Francisco, CA, 94188, (415) 951-2448.

Mapleshade Records

2301 Crain Hwy., Upper Marlboro, MD, 20772, (301) 627-0525, Fax: (301) 627-4136; Pres.: Pierre Sprey.

Labels Owned: Wildchild.

Marad Records

PO Box 165203, Miami, FL, 33116-5203, (305) 598-8160, Fax: (305) 598-1958; E-Mail: marad@netrox.net; Web Site: <http://www.netrox.net/~22222222>; Pres.: Adriana P. Garcia; Vice Pres.: Maria Rodriguez.

Labels: Distributed: Pseudo.

Mardi Gras Records, Inc.

3331 St. Charles Ave., New Orleans, LA, 70115, (504) 895-0441, (800) 895-0441, Fax: (504) 891-4214; Pres.: Warren Hildebrand.

Labels: Distributed: Miss Butch.

Margaritaville Records *

66 Music Sq. W., Nashville, TN, 37203, (615) 329-2899, Fax: (615) 329-4006; Pres.: Bob Mercer; Vice Pres./A&R: Mike Utley; Gen. Mgr./Creative Dir.: Shawn Kay-Carlton; Promo. Dir.: Sam Knight; Sales Mgr/A&R Submissions: Chris Marklerding.

US Repts.: ILS (NY); MCA/UNI (CA); MCA Nashville (TN).

John Marks Records

19 Wright Ave., Waketfield, RI, 02879-3429, (401) 782-6298, Fax: (401) 792-7835; E-Mail: jmrcds@brainiac.com; Web Site: www.jmrcds.com; Owner: John Marks.

Labels Owned: John Marks.

US Repts.: Allegro (OR).

Int'l Repts.: Allegro (Canada); Connaissance Musik (Germany, Belgium, Luxembourg, The Netherlands); Shun Cheong (Hong Kong, Singapore, Malaysia, Thailand); Sound and Music (Italy); Immutable Music (Japan); Samjoo Korea (Korea); Svalander Audio (Sweden); Record May Audio (U.K., Ireland); Rare & Audiophile (Switzerland).

Marlee Records

1515 NW 167th St., Ste. 110V, Miami, FL, 33169, (305) 430-0636.

Marquee Music

1102 N. Brand Blvd., Ste. 170, Glendale, CA, 91202-2504, Fax: (818) 502-0205; Pres.: Bob Suver.

Marvelle Music Co./Grass Roots Records

PO Box 532, Malibu, CA, 90265, (213) 463-5998, Fax: (310) 457-8891; Pres.: Lee Magid.

Labels Owned: Grass Roots, LMI.

US Repts.: Magic Music (CA).

Masa Records

PO Box 11706, San Juan, PR, 00922-1706, (787) 720-6512, Fax: (787) 731-5693; E-Mail: wilkins@caribenet.com; Pres.: German V. Velez; Vice Pres.: Sandra Barbeito; Sales Coord.: German Velez Forestier.

Master Grip Record Co. *

21 Joyce St., Bloomfield, CT, 06002, (860) 242-1690, Fax: (860) 726-1106; Pres.: Joseph O. Pritchett, Sr.; Vice Pres.: Eric T. Pritchett; Dir. Mktg./Promo.: Joseph O. Pritchett, Jr.

Master Projects, Inc. *

387 Ivy St., San Francisco, CA, 94102, (415) 554-3720, Fax: (415) 864-3505; Pres.: Daniel Jesli; Vice Pres./A&R: Udi Shanker; Mktg. Dir.: Azadeh Lumiere; Mgr.: Marc Taylor.

Offices: 2301 W. Nichols, Ste. E, Arlington Heights, IL, 60004, (312) 577-7982, Gen. Mgrs.: Ed & Mary O'Mara; 832 North 24th St., Philadelphia, PA, 19130, (312) 577-7982, Contact: Kathy Howard; PO Box 4518, Zurich, 80022, Switzerland, (41) 011-41-3611119, Fax: (41) 011-41-3611112, Dir.: Markus Schmid.

Labels Owned: MPI Music Group, White Wings Intl.

Master-Trak Enterprises

413 N. Parkerson, Crowley, LA, 70526, (318) 788-0773, Fax: (318) 788-0776; Owner: Georgia S. Miller; Chief Engineer: Mark Miller; Engineer: Eddie Bodin.

Labels Owned: Blues Unlimited, Kajun, Part.

Maverick Records

8000 Beverly Blvd., Los Angeles, CA, 90048, (213) 852-1177, Fax: (213) 852-1505; Co-CEO: Madonna; Co-CEO: Freddy DeMann; Mktg. Dir.: Coleen Reidenbach.

Max Music & Entertainment, Inc.

777 Brickell Ave., Ste. 800, Miami, FL, 33131-2866, (305) 377-3100, Fax: (305) 377-2777; E-Mail: maxmiami@aol.com; Web Site: www.maxmusic.com; Pres.: Alfredo Picallo; Vice Pres.: Mark Walker; Controller: Mel Carmona; Mktg./Sales Dir.: Ezequiel Cuevas; Nat'l Promo. Dir.: Ezequiel Cuevas, Jr.

Maycon Records Co.

5306 W. Columbia Ave., Philadelphia, PA, 19131, (215) 877-8760; Pres.: Mae Connelly; V.P. Creative Serv./A&R: Earl Connelly; Promo Dir.: James Brooks.

Mayflower Music Corp.

4549 E. Ft. Lowell, Tucson, AZ, 85716, (520) 326-4400, Fax: (520) 326-3333; Pres.: Eckart Rahm.

Tim McCabe Productions, Inc. *

325 Rolling Rock Rd., Marietta, GA, 30067, (770) 952-2012, Fax: (770) 850-0024; Pres.: Tim McCabe; Vice Pres.: Sharyn McCabe.

McGillis Records, Inc. *

12555 Biscayne Blvd., Ste. 918, Miami, FL, 33181-2522, (305) 460-3547, Fax: (305) 957-7735; Pres./A&R Dir.: Darrin McGillis.

Labels Owned: McGillis Music Co.; *Distributed:* Clan Dilo (Argentina), Clan Dilo (Chile), Island Hit Makers, Inc.

Meek Recording & Publishing Co., Inc. *

7900 S. Prairie Ave., Chicago, IL, 60619, (773) 783-0038, Fax: (773) 783-7466; E-Mail: msyrup@ix.netcom.com; Web Site: <http://www.meekrecords.com>; CEO: Mapple Reddick; Mgr./A & R: Walter Howard; Publicity: La Tonya Dorigo.

US Repts.: Central South Gospel, Nashville, TN.

Megaforce Entertainment

PO Box 779, New Hope, PA, 18938-0779, (215) 862-5411, Fax: (215) 862-9470; Chrmn.: Jon Zazula; Pres.: Marsha Zazula; Vice Pres.: Nat'l Promo.: Missi Callazzo.

Labels Owned: Megaforce.

US Repts.: Polygram Group Dist. (USA).

Int'l Repts.: A & M (Canada); Polystar (Japan); Music for Nations (Europe).

Megatone Records, Inc. *

7095 Hollywood Blvd. # 349, Los Angeles, CA, 90028, (213) 850-5400, (213) 931-6735, Fax: (213) 850-5302; E-Mail: megatone@pacbell.net; Chrmn.: John Hedges; Pres./CEO: Terrence Brown; Vice Pres., A&R: Jack Armstrong; Vice Pres./Gen. Mgr.: Clyde Wasson.

Labels Owned: Big House, East River, Mega House, Mega-Tech, Moddada; *Distributed:* Airwave.

US Repts.: INDI (USA).

Meistersinger Music USA, Inc./Nightingale Records

12055 E. Broadway Blvd., Tucson, AZ, 85748, (520) 733-9382, Fax: (520) 722-8293; E-Mail: meistersinger-us@theriver.com; Web Site: <http://www.meistersinger.com>; Chrmn./A&R Dir.: Rudolf Hohenberger; Pres./Int'l Mktg. Dir.: Serene Wee.

Labels Owned: Nightingale.

Int'l Repts.: Meistersinger Musik (Germany); Meistersinger (Singapore).

Mercury Records

World Wide Plz., 825 Eighth Ave., New York, NY, 10019, (212) 333-8000, Fax: (212) 603-7650; Web Site: <http://www.mercuryrecords.com/mercury>; Pres./CEO: Danny Goldberg; Exec. Vice Pres./Gen. Mgr.: David Leach; Sr. Vice Pres., A&R: Peter Lubin; Sr. Vice Pres., Bus./Legal: Julie Swindler; Sr. Vice Pres., Sales: Jeff Brody; Sr. Vice Pres., R&B Promo: Wayman Jones; Vice Pres., R&B Promo: Mike Bernardo; Vice Pres., Finance: Peter Gawrychowski; Sr. VP. Media/Artist Rel.: Dawn Bridges; V.P., Media/Artist Rel.: Lauren Murphy; V.P., Mktg./Artist Devel.: Celia Hirschman; Vice Pres., A&R: Dana Millman; Vice Pres., Dance A&R: Bruce Carbone; V.P., Alternative Mktg.: Jason Linn.

Offices: 66 Music Sq. W., Nashville, TN, 37203, (615) 320-0110, Fax: (615) 327-4856, Pres.: Luke Lewis; Sr. Vice Pres., A&R: Keith Stegall; 11150 Santa Monica Blvd., 10th Floor, Los Angeles, CA, 90025, (310) 996-7200, Sr. Vice Pres./Gen. Mgr.: Alison Hamamura; Vice Pres., A&R: Jenny Price.

Labels: Distributed: Blue Gorilla.

Mesa/Bluemoon Recordings Ltd. *

9229 Sunset Blvd., Los Angeles, CA, 90069, (310) 205-7445, Fax: (310) 205-5911; Pres.: Jim Snowden; Exec. Vice Pres.: George Nauluf; Vice Pres., Promo.: Bud Harner; Vice Pres., Sales/Mktg.: Paul Santos; Publicity: Debra Harner; Dir., Special Markets: Rob Saslow.

Messidor *

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Pres.: Gotz Wornor; Label Rep.: Michael Dunford; Mktg. Dir.: Mark Wheeler.

US Repts.: D.N.A. (MA).

Int'l Repts.: Continental (The Netherlands).

Metal Blade Records, Inc.

2828 Cochran St., Ste. 302, Simi Valley, CA, 93065, (805) 522-9111, Fax: (805) 522-9380; E-Mail: mtblrcds@aol.com; Web Site: <http://www.uma.com/metal-blade>; CEO: Brian Slagel; Pres.: Michael Faley; Sr. Vice Pres./Gen. Mgr.: Tracy Vera; Vice Pres., Retail Sales: Ralph Paz.

US Repts.: Red Distr. (NY).

Meator Records

576B Goldsboro Rd. NE, Atlanta, GA, 30307, (615) 747-4565, (404) 688-0799; Vice Pres.: Hal Bishop.

Metropolitan Recording Corp. *

900 Passaic Ave., East Newark, NJ, 07029, (201) 483-8080, Fax: (201) 483-0031; Pres.: Jerry R. Salerno; Dir., Opns.: Marcy M. Salerno; Nat'l Dir., Promos.: Jason McFadden.

Company headquarters are designated by a *

Labels Owned: Kaleidoscope; *Distributed:* Brewster, Empress, Funky Melody, TG, Tazmania, Ti Amo, Viper.

Mickey Records ★

550 Balue Ln. SE, Palm Bay, FL, 32909-4652, (407) 723-1741; Pres.: Michael F. Matushin, Sr.

Midnight Int'l Records, Inc.

PO Box 390, Old Chelsea Sta., New York, NY, 10011, (212) 675-2768, Fax: (212) 741-7230; Pres./Sales Dir.: J.D. Martignon.

Midwest Records

12255 Greenview Ave., Ste. 800, Dallas, TX, 75243, (972) 479-8880, (800) 989-4487, Fax: (972) 479-8881.

Miffilin Hills Music Co.

2075 Ridge Rd., Library, PA, 15129-8804, (412) 653-4838, Fax: (412) 653-3345; Contact: Vito DiSalvo.

Milan Entertainment, Inc.

1540 Broadway, 28th Floor, New York, NY, 10036, (212) 782-1086, Fax: (212) 782-1078; CEO: Emmanuel Chamboredon; COO: Tobias Pieniek; Dir., Mktg.: John Hudson; Dir., Promo.: Beth Krakower; Dir., Int'l: Emma Joyce; Dir., Pcdt. Mgmt.: Tricia Lutz.

Labels Owned: Milan-Latino.

US Reps.: BMG.

Int'l Reps.: BMG (Worldwide); Feria del Discos (Chile); Sony (Costa Rica).

Miles Ahead Records

PO Box 35449, Los Angeles, CA, 90035, (310) 281-8599; Pres.: Miles Grayson; A&R: Lermon Horton; Promo.: Charles Marcus.

Miller & Kreisel Sound Corp.

10391 Jefferson Blvd., Culver City, CA, 90232, (310) 204-2854, Fax: (310) 202-8782; Web Site: www.mksound.com; Pres.: Ken Kreisel; Exec. Vice Pres.: Charles Back; Nat'l Sales Mgr.: John Arce.

Labels Owned: RealTime; *Distributed:* Perpetua.

Minotaur Records

PO Box 620, Redwood Estates, CA, 95044, (408) 353-1006; Exec. Dir.: Ron Dean Tomich.

US Reps.: IMPS (NH).

Miramar Records ★

200 Second Ave. W., Seattle, WA, 98136, (206) 284-4700, Fax: (206) 286-4433; E-Mail: miramar@usa.net; Pres.: Paul Sullivan; Vice Pres.: Mktg.: Kipp Kilpatrick; Sales/Int'l Mgr.: Dave Kurkiak.

Labels Owned: Crossing Cultures World Music, Miramar Jazz.

Distributed: Blue Flame, Earth Sounds, Insignia.

Mirror Records, Inc. ★

645 Titus Ave., Rochester, NY, 14617, (716) 544-9928, Fax: (716) 544-8860; Pres./Treas./A & R: Armand Schaubroek; Vice Pres./Sec.: Bruce Schaubroek; Promo.: Candy Melons.

Labels Owned: Catman, House of Guitars.

US Reps.: Distr. Action Music (OH); Branch Fax Action (IL, MN); Get Hip (PA).

Int'l Reps.: Sonic Rendesvous (The Netherlands).

Mish Mash Music Records / Maya My Music Records ★

PO Box 3477, Ashland, OR, 97520, (541) 482-6578, Fax: (541) 482-5636; E-Mail: mmish@jeffnet.org; Owner: Michael Mish.

Mister Wonderful Productions, Inc.

1730 Kennedy Rd., Louisville, KY, 40216; Pres.: Ronald C. Lewis; Vice Pres.: Jerry Green; Vice Pres./Pub. Rel. Dir.: Erma J. Bush.

Labels Owned: Wonderful.

US Reps.: Victori Promos. (MI).

Mr. Wood Records ★

PO Box 4127, Inglewood, CA, 90309, (310) 672-0380, Fax: (310) 673-5349; Pres.: Al Smith; Vice Pres.: Pamela Smith.

Misty Records

4116 Wigwam, Smithville, TN, 78957, (512) 360-5048, Fax: (512) 360-5048; Owner: Don Jones.

Labels Owned: MCR, Misty Gospel.

Mixed Emotions Record Co., Inc. ★

49 Hawkins Ave., Ronkonkoma, NY, 11779, (516) 585-1179, Fax: (516) 585-0954; Pres.: Mike Giangrosso; Vice Pres. A&R/Mktg.: Mel Fuhrman; A&R: George Davis; A&R: Ken Williams.

Labels Distributed: Dart, Renegade.

US Reps.: Little Major Record Distr. (NY).

Mobile Fidelity Sound Lab ★

105 Morris St., Sebastopol, CA, 95472, (707) 829-0134, Fax: (707) 829-3746; Pres.: Herbert A. Belkin; Exec. Vice Pres.: Int'l: James G. Benz; Exec. Vice Pres./Gen. Mgr.: Lori L. Beaudoin; Nat'l Sales Mgr.: John Pervola.

Labels Owned: Anadisq 200, Original Master, Ultradisc.

Int'l Reps.: Shannonk (Canada); In-Akustik (Germany); Top Music (Hong Kong); Sound & Music (Italy); K-Tel (Switzerland);

Videorhythmos (Greece); Real Time (Norway); Eitlo (Denmark);

DelAudio (Portugal); Esoterica (UK).

Modern Voices Records ★

22 Yerk Ave., Ronkonkoma, NY, 11779, (516) 585-5380, Fax: (516) 585-5380; E-Mail: 103016.252@compuserve.com; Pres.: Chris Pati.

Modern World Music

143 Ave. B, Ste. 5-A, New York, NY, 10009, (212) 529-5881, Fax: (212) 529-5882; E-Mail: goran@compuserve.com; Gen. Mgr., Bus. Affairs: Goran Andersson.

Labels Distributed: Accord, America, Jazz Anthology.

Momentum Records

5655 Glenmont, Ste. 309, Houston, TX, 77081, (713) 667-3982, Fax: (713) 667-9178; E-Mail: admin@momentumrecords.com; Web Site: www.momentumrecords.com; Pres.: Travis Sledge; Vice Pres.: Eric Yates.

US Reps.: Southwest Wholesale (TX).

Mondo Melodia

14724 Ventura Blvd., Penthouse, Sherman Oaks, CA, 91403, (818) 461-1700, Fax: (818) 461-1745.

Monitor Recordings, Inc. ★

10 Fiske Pl., Suite 517, Mount Vernon, NY, 10550, (914) 667-2020, Fax: (914) 667-2072; Pres., A&R: Michael Stillman; Sales/Mktg. Vice Pres.: Rose N. Rubin.

Labels Owned: Monitor Collectors Series, Monitor Music of the World.

Monkey Hill Records

804 Spain St., New Orleans, LA, 70117, (504) 944-4776, Fax: (504) 944-7053; E-Mail: monkeyhill@aol.com; COO: Frank Quintini; Prod. Coord./Office Mgr.: Carol Gniady; Sales/Mktg.: Brad Roberts.

US Reps.: Big Daddy Music (NJ).

Int'l Reps.: Blue Rose/MCM (Germany); Magnetic Air (Canada).

Monster Music ★

274 Wattis Way, South San Francisco, CA, 94080, (415) 871-5650, Fax: (415) 871-6592; E-Mail: monstermusic@monsterable.com; Pres.: Noel Lee; Gen. Mgr., A&R: Thad Wharton; Mktg. Mgr.: Heidi Nigh.

Int'l Reps.: Monster Cable Products Int'l (Israel); Viva Records (Philippines).

Montuno Records

1470 Broadway, (BMT Subway Mezzanine), New York, NY, 10036, (212) 840-0580, Fax: (212) 768-3074; Pres.: Jesse Moskowitz.

Labels Owned: Rotel.

Monument Records

34 Music Sq. E., Nashville, TN, 37203, (615) 742-5724, Fax: (615) 254-3879; Pres.: Allen Butler; Vice Pres., Promo.: Larry Pareigis; Dir., Nat'l Promo.: Bart Allmand.

Moan Records

3333 Scenic Hwy., Memphis, TN, 38128, (901) 386-8102, Fax: (901) 385-8858; Owner/Pres.: Cordell Jackson; Vice Pres.: Janice Jackson.

Labels Owned: Moon Phase II, Moon Phase III.

US Reps.: Venus (NY).

Moondrop Records

PO Box 1109, Astor Station, Boston, MA, 02123, (617) 747-2407, Fax: (617) 247-6878; E-Mail: jvoigt@berklee.edu; Dir.: John Voigt.

US Reps.: Northcountry (NY).

Moonlight Rose Records

PO Box 154, Huntington, NY, 11743, (516) 421-2231, Fax: (516) 421-1050; Mgr.: Sy Buckner; Dir.: Janice Buckner.

Moonshine Music

8525 Santa Monica Blvd., West Hollywood, CA, 90069, (310) 552-8145, Fax: (310) 552-8146; E-Mail: feedback@moonshine.com; Web Site: www.moonshine.com.

Moose School, Inc. ★

PO Box 960, Topanga, CA, 90290, (310) 455-2318, (800) 676-5480, Fax: (310) 455-4192; E-Mail: peteralsop@earthlink.net; CEO: Peter Alsop; Pres./Booking Mgr.: Christina Mendivil.

US Reps.: Rounder (VT); Silo (VT); Music Design (WI).

Morgan Creek Records

4000 Warner Blvd., Bldg. 76, Burbank, CA, 91522, (818) 954-4800, Fax: (818) 954-4770; Vice Pres., Music: Mark Berger; Mgr., A&R Admin.: Michael Lanahan.

US Reps.: PGD (NY).

Mosaic Records, Inc. ★

35 Melrose Pl., Stamford, CT, 06902, (203) 327-7111, Fax: (203) 323-3526; E-Mail: mosrec@ix.netcom.com; Co-Chrmn., Pres.: Charlie Lourie; Co-Chrmn.: Michael Cuscuna.

Labels Owned: Mosaic Editions, Mosaic Images, True Blue Music.

Mother Records

5159 Wheelis Dr., Ste. 10, Memphis, TN, 38117, (901) 683-1933, Fax: (901) 384-4902; Pres.: Celia McRee; Mktg. Mgr. (Int'l): Ginger Tate; Promos. Mgr. (Nat'l): Lisa Ian.

Motor Jam ★

77 Bleeker St., Ste. C212, New York, NY, 10012, (212) 473-7673, Fax: (212) 473-6093; Co-Owner: David Eng; Co-Owner: Steve Salem; Gen. Mgr.: Jason Gamba; Dir., A&R: Adam Reinhart.

US Reps.: EastWest/Electra, Island (NY).

Motown Records

825 Eighth Ave., 29th Floor, New York, NY, 10019-1736, (212) 445-3353; Chrmn.: Clarence Avant; Pres./CEO: George Jackson; Exec. Vice Pres./Gen. Mgr.: Steve Corbin; Sr. Vice Pres. A&R: Eddie Ferrell; Sr. Vice Pres. R&B Promo.: James Cochran; Vice Pres. Sales/Dist.: David Cline.

Labels Owned: Biv 10, Madsounds, Mojazz; *Distributed:* Ill Town.

Moulin D'Oro Recordings, Inc. ★

1148 W. Pioneer Pkwy., Ste. E, Arlington, TX, 76013, (817) 795-3177, Fax: (817) 795-3078; Pres.: Dori Nichols; Exec. Vice Pres.: Julie Tew; A-Train Mgmt. Int'l: Steve Weber; Vice Pres., Cor. Devel.: David Beissel.

US Reps.: Navarre, Mill City Music (MN); Lifedance Dist. (OR); Silo Inc. (VT); Music Design (WI); Real to Reel, Gourd Music, Pyramid (CA); Regina Musical Co. (TX); Michael Ginsburg (TN); New Leaf (GA); Phillips (NC); White Swan (CO).

Int'l Reps.: Midsummer Music Co. Inc. (Canada).

Mountain Ghost Music ★

1304 Stellar Way, Mount Shasta, CA, 96067, (916) 926-2197; Web Site: www.mountainghost.com; Pres.: Rick Johnson.

Multi-Sound Records, Inc. ★

150-34 14th Ave., Whitestone, NY, 11357, (718) 767-4452, Fax: (718) 767-4672; E-Mail: production@multisound.com; Web Site: www.multisound.com; CEO: Dave Weiner; Vice Pres. Opns.: Joe Salivato; A&R Mgr.: Sann Sanders.

Labels Owned: Altered, Nitro.

Multicultural Media ★

RR 3, Box 6655, Granger Rd., Barre, VT, 05641-9803, (800) 550-9675, (802) 223-1294, Fax: (802) 229-1834; E-Mail: mcm@multiculturalmedia.com; Web Site: http://www.worldmusicstore.com; Pres.: Stephen McArthur; Dir. Sales & Mktg.: Andrew Sloan.

Labels Distributed: Corason, Egrem, Ellipsis Arts, Globestyle, Hannibal, JVC/Smithsonian Folkways Video, King, Lyricord, Maggies Music, Mango, Music of the World, Ocora, Original Music, Rounder, Rykodisc, Shanachie, Shanachie, Sunset Records, Tumi, World Circuit.

US Reps.: Allegro (OT).

Int'l Reps.: Direct Distr. (UK); Night & Day (France); Bellaphon (Germany, Austria, Switzerland); New World (Australia, New Zealand).

Mundo Records

6221 NW 179th Terr., Hialeah, FL, 33015, (305) 828-2150, Fax: (305) 823-4491; Heliberto Eddie Aleman: Owner/Operator; Pres.: Francisco Nina; Vice Pres./Int'l Dept.: Rosa Nunez; Promo.: Rosa Sigaran.

Offices: 551 Carroll Ave., San Antonio, TX, 78225, (210) 924-0037.

Labels Owned: Guitarra; *Distributed:* R.M.R.

Munich Records

PO Box 2242, Austin, TX, 78768, (512) 476-8067, Fax: (512) 476-8171; E-Mail: smmg@aol.com; Producer: Mike Stewart.

Muscle Shoals Sound Studios

1000 Alabama Ave., Sheffield, AL, 35660, (205) 381-2060, Fax: (205) 381-6813; E-Mail: mssound@bellsouth.net; Exec. Asst.: Suzanne Harris.

Music And Arts Programs of America, Inc.

PO Box 771, Berkeley, CA, 94701, (510) 525-4583, Fax: (510) 524-2111; E-Mail: musicart@sirius.com; Web Site: http://www.musicandarts.com; Pres./Sec.: Frederick J. Maroth; Vice Pres.: Dr. Douglas Giancoli; Treasurer: Terri Adams.

Labels Owned: Audax.

Music, Incorporated ★

1012 17th Ave. S., Nashville, TN, 37212, (615) 327-4369, Fax: (615) 321-3863; Owner/Pres.: Cecil Scaife; Dir. Sales/Mktg.: La Quela Barnett.

Labels Owned: Classic Christmas, Gospel Time, Halo, Songs of Faith.

Music Masters Jazz & Classics ★

1710 Hwy. 35, Oakhurst, NJ, 07755, (908) 531-3375, Fax: (908) 531-1505; E-Mail: musmasters@aol.com; Pres.: Jeffrey Nissim; Dir. Mktg.: Steve Schoen.

Labels Distributed: Hardticket Entertainment.

US Reps.: BMG Dist.

Music of the World Ltd. ★

PO Box 3620, Chapel Hill, NC, 27515-3620, (919) 932-9600, Fax: (919) 932-9700; E-Mail: motw@mindspring.com; Web Site: www.musicoftheworld.com; Pres./Producer: Bob Haddad;

Assoc. Dir.: Martha Lorantos; Office Mgr.: Michelle Carter.

Labels Owned: Latitudes, Nomad.

US Reps.: Allegro Corp. (OR); Silo (VT); Music Design (WI).

Int'l Reps.: CM Dist. (UK); MRA (Aust); Night & Day (France);

Karonte (Spain); I.R.D. (Italy); Extraplatte (Aus); Music & Words

(Benelux); Gramophone Heeb (Swiss); Bomba (Japan).

Musikus Productions, Inc. ★

715 North Ave., New Rochelle, NY, 10801, (914) 633-2506, Fax: (914) 637-7723; Pres.: Hugh Berberich.

Labels Owned: Musikus Films, Musikus Videos.

Mute Records

140 W. 22nd, Ste. 10-A, New York, NY, 10011, (212) 255-7670, Fax: (212) 255-6056; E-Mail: mute@mute.com; Vice Pres./Gen. Mgr.: Mark Fodiadis; Dir., A&R: Adrian Janssens; Dir., Media Rel.: Jill Spear; Dir., Sales/Mktg.: Stephanie Ray; Retail Coord.: Mark Shapiro.

Mystery Music, Inc. ★

2520 Cedar Elm, Plano, TX, 75075, (214) 867-6656, Fax: (214) 867-6657; Pres.: Michael M. Murphey; Vice Pres.: P.L. Murphey.

Mystic Records, Inc.

333 Via Vera Cruz, San Marcos, CA, 92069, (619) 945-2412, Fax: (619) 630-1066; E-Mail: indyman001@aol.com; Owner: Doug Moody.

Labels Owned: Clock, Hollyweird Maxy Wax, Mystic CD, Mystic

Movie Music, Super Seven Seven Inch, Thrash, VIM;

Distributed: Mary Ann CD, Mary Ann Tapes.

US Reps.: Cargo (IL).

Int'l Reps.: Cargo (Canada/United Kingdom).

N**N.A.M.E. Brand Records**

2218 Rosewood Ave., Richmond, VA, 23220, (804) 355-3586, Fax: (804) 355-7240; Pres.: J. Plunky Branch; Vice Pres.: P. Muzi Branch; Gen. Mgr.: Khari Branch.

Labels Distributed: BlackFire.

NMC Records

PO Box 725188, Atlanta, GA, 31139, (770) 509-9600, Fax: (770) 509-5600; E-Mail: nmcrc@aol.com.

NRT Records

Av. Jesus T. Pineiro, #1140, Puerto Nuevo, PR, 00920, (809) 725-4747, Fax: (809) 724-0475.

NSD Records

1231-A 17th Ave. S., Nashville, TN, 37212, (615) 327-7988, Fax: (615) 321-0464; Pres.: David Gibson.

Labels Owned: Devil Wind, Phase II.

N S R Sound Recordings ★

113 39th Ave. N., Nashville, TN, 37209, (615) 297-7483, Fax: (615) 297-7483; Co-Founder, NSR: Lou Ann Bardash; Int'l: John Milkwood; Mktg.: Doris Calvert.

US Reps.: Bayside (CA); DNA (MA); Select-O-Hits, United

Records (TN); Paulstarr (MN).

Int'l Reps.: I.R.D. (Italy).

N2K Encoded Music

55 Broad St., 18th Floor, New York, NY, 10004, (212) 378-6100, Fax: (212) 742-1775; Pres.: Phil Ramone; Sr. V.P., Mktg./Promo.: Chris Hensley; Vice Pres., A&R: Carl Griffin; Sr. Dir., Bus. Devel.: David Pakman; A&R Dir.: Kevin Law.

NYC Records, Inc. ★

NYNO Records

1290 Sixth Ave., Ste. 602, New York, NY, 10104, (212) 245-5010, Fax: (212) 265-6409; E-Mail: nynoyes@aol.com.

Naked Hoof

519 Atlantic Ave., Brooklyn, NY, 11217, (718) 722-7757; Pres.: Bill Anderson; Vice Pres./A&R: Beverly Oppenheimer.

Naked Jain Records, Inc.

681 E. Spencer Drive, Palm Springs, CA, 92262, (760) 322-5366, Fax: (760) 778-0362; E-Mail: nakedjain@aol.com; Pres.: Dey Martin.

Narada Records *

4650 N. Port Washington Rd., Milwaukee, WI, 53212-1063, (414) 961-8350, Fax: (414) 961-8351; E-Mail: friends@narada.com; Pres./CEO: Wesley Van Linda; Dir., Mktg.: Diane Almond. Offices: Jacobus Pennweg 2, Hilversum, 1217 JH, Netherlands, (31) 35.623-8462, Fax: (31) 35.624-2090, Dir., European Sales/Mktg.: Jaap Hollingh. Labels Owned: Narada Artist Series, Narada Cinema, Narada Collection Series, Narada Equinox, Narada Lotus, Narada Mystique.

Narcotic Records

251 W. 19th St., Ste. 1B, New York, NY, 10011, (212) 675-1259, Fax: (212) 675-1272.

Nashville Country Productions

306 Millwood Dr., Nashville, TN, 37217-1604, (615) 366-9999; Pres.: J.D. Lynch. Labels Owned: Nashville Bluegrass.

Nathalie Records

3919 Bergen Line Ave., Union City, NJ, 07087, (201) 865-4757, Fax: (201) 865-4425; Pres.: German Lopez; Vice Pres.: Ruth Romero; Promo: Victor Lehrman; Sales: Freddy Tavera; Sec.: Amparo Lloyd; Admin.: Jorge A. Lopez.

The Nat'l Record Co.

460 W. 42nd St., New York, NY, 10036, (212) 279-2000, Fax: (212) 947-6439; Pres.: Ron Alexenburg.

Naxos of America, Inc.

8440 Remington Ave., Pennsauken, NJ, 08110-1348, (609) 663-4844, (609) 751-4744, Fax: (609) 663-4764; E-Mail: naxosusa@aol.com; Founder: Klaus Heymann; Pres.: Jim Sturgeon; Dir., Sales/Mktg.: Anthony Anderson. Labels: Distributed: Decapo, Donau, Lydian, Marco Polo, White Cloud, Yellow River.

Nervous Records *

1501 Broadway, Ste. 1314B, New York, NY, 10036, (212) 730-7160, Fax: (212) 730-7210; E-Mail: nervousny@worldnet.att.net; Web Site: http://www.nervousnyc.com; Pres.: Michael Weiss; Vice Pres.: Sam Weiss. Labels Owned: Disco Dolly, Nervous, Nervous Chill, Nervous Dog, SAM, Sorted, Strapped, Weeded, Wreck.

Nesak Int'l *

21000 Boca Rio Rd. Ste. A-15, Boca Raton, FL, 33433-1505, (561) 477-6422, Fax: (561) 477-3120; E-Mail: nesak@ix.netcom.com; Pres.: Martin Kasen; Gen. Mgr.: Betsy Ziskind. Labels Owned: Kado. US Reps.: Action Music Sales (OH); Big Daddy (NJ); Dutch East (NY); Get Hip (PA); Revolver, Subterranean (CA); Rock Bottom (FL); Surefire (MA); Baker & Taylor (IL). Int'l Reps.: Trend Record & Tape (Canada).

Neurodisc Records, Inc. *

4592 N. Hiatus Rd., Fort Lauderdale, FL, 33351, (954) 572-0289, Fax: (954) 572-2874; E-Mail: neurodisc@aol.com; Pres.: Tom O'Keefe; Label Mgr.: John Wai.

New Albion Records *

584 Castro St. #515, San Francisco, CA, 94114, (415) 621-5757, Fax: (415) 621-4711; Pres.: Foster Reed; Sales/Promo: Michael Wilpizski; Royalties Admin.: Martha Chesley. US Reps.: Harmonia.

New Haven Records

33 Music Sq. W., Ste. 106-A, Nashville, TN, 37212, (615) 256-9353, Fax: (615) 256-9256; Pres.: Ken Harding; Mktg. Dir.: Lisa Bily; Dir., Publicity: Allen Koppelberger.

New World Presents

6290 W. Sunset Blvd., Ste. 625, Hollywood, CA, 90028, (213) 871-8644.

New World Records *

701 Seventh Ave., 7th Floor, New York, NY, 10036, (212) 302-0460, Fax: (212) 944-1922; Pres.: Herman Krawitz; Managing Dir.: Paul Marotta; Dir. A&R: Howard Klein; Dir., Mktg.: Paul M. Tai.

Newport Classic Ltd.

11 Willow St., Newport, RI, 02840, (401) 848-2442, Fax: (401) 848-0060; E-Mail: info@newport-cd.com; Web Site: info@newport-cd.com; Pres.: Shelley Kraman. Labels Owned: Auracle, Newport Classic Premiere. US Reps.: Allegro (OR).

Next Plateau Entertainment *

530 Broadway, Second Floor, New York, NY, 10012, (212) 941-0460, Fax: (212) 941-0509; Pres.: Eddie O'Loughlin; Vice Pres./Gen. Mgr.: Dale Roadcap. Labels: Distributed: Soundcheck.

Ng Records

622 Broadway, Ste. 3-A, New York, NY, 10012, (212) 505-5414.

Nighthawk Records

12643 Redcoat, Saint Louis, MO, 63043, (314) 576-1569, Fax: (314) 576-6960; Dir./Pres.: Robert Schoenfeld; Promo. Dir.: Tammy Edmondson. US Reps.: Chin-Randy's, V.P. Records (NY); Encore (CO); Titus, Oaks (CT); House (KS); Landmark (IL); Old Fogey, Tant Entis. (MI); Richman Bros. (NJ); RAS (MD); Silo (VT); Music Craft Dist. (HI). Int'l Reps.: Amigo Musik (Sweden); Day & Night, Kandamerica, Melodie (France); DownBeat, Foton, Garageland, Irie Records (Germany); Fat Shadow, Jet Star Phonographics, Topic Records (England); Groovy Music, Munich Records, Semaphore (The Netherlands); Int'l Record Dist. (Italy).

Nightstar Records, Inc.

35 Old Castle Rd., Yarmouthport, MA, 02675, (508) 394-7476, Fax: (508) 398-2866; Vice Pres.: Daniel Reida; Mktg. Mgr.: Sarah White.

Nimbus Records

609 E. Market St., Ste. 203; Charlottesville, VA, 22902, (804) 985-8555, Fax: (804) 985-3953; E-Mail: nimbuscd@aol.com; Web Site: www.nimbus-records.co.uk; Vice Pres.: Peter Elliott; A&R Dir.: Adrian Farmer; Mktg. Coord.: Greg Vick; Nat'l Sales Mgr.: Phil Melita. Offices: Nimbus Records US Sales Office, 1610 Crestwood Dr., Columbia, SC, 29205, (803) 779-5388, Fax: (803) 779-2855, Nat'l Sales Dir.: Phil Melita. Labels Owned: Nimbus, Prima Vole. US Reps.: Allegro (OR).

No-Bull Records *

46 Las Cascadas Rd., Ste. 1, Orinda, CA, 94563, (510) 254-2216, Fax: (510) 254-2213; Vice Pres. (Elite): Dr. John Guyton. US Reps.: Memo Dist. (CA).

No Records *

2685 Coney Island Ave., 2nd Floor, Brooklyn, NY, 11235, (718) 368-0644, Fax: (718) 368-0459.

Nootrybe Records

338 N. Foothill Rd., Beverly Hills, CA, 90210, (310) 288-1444, Fax: (310) 288-2470; Pres.: Eric Brooks; Vice Pres./Gen. Mgr.: Michael Mack; Vice Pres.: Promos: Dwight Bibbs; Dir., A&R: Alexander Mejia.

Northcott Productions Ltd. *

594 Broadway Bldg., Ste. 1011, New York, NY, 10012, (212) 343-2660, Fax: (212) 343-2753; Pres.: Silvio Tancredi; Vice Pres.: Tommy Musto; Licensing/Bus. Affairs: Moneypenny; Sales/Mktg.: Jack Elliot. Labels Owned: Experimental, Fourth Floor, Suburban; Distributed: Class-X. US Reps.: WATTS, Unique, TRC (NY).

Northeastern Records

PO Box 3589, Saxonville, MA, 01705-3589, (508) 788-7770, Fax: (508) 788-7771; E-Mail: nrecc@aol.com; Pres.: L.E. Joiner.

Norton Records *

PO Box 646, Cooper Station, New York, NY, 10003, (718) 789-4438, Fax: (718) 398-9215; E-Mail: nortonrec@aol.com; Chief Exec.: Billy Miller; A & R: Miriam Linna.

Now and Then Records *

322 W. 45th St., New York, NY, 10036, (212) 245-6801, Fax: (212) 245-6807; E-Mail: thedoctor@jeeppjazz.com; Web Site: www.jeeppjazz.com; Pres.: Shane Faber. Labels Owned: Jeep Jazz, Undersound.

Nu Gruv Alliance

201 Beaumont Blvd., Pacifica, CA, 94044, (415) 259-7780, Fax: (415) 259-7781; Pres.: Bill Baren; Mktg. Dir.: Holly Bybee. Labels Owned: Panic; Distributed: Bombay, Central Station, PMSI, Stonethrow, Zero Gravity.

Nubian World Recordings *

PO Box 2712, Beverly Hills, CA, 90213, (213) 938-6879, Fax: (213) 933-3979; Pres.: Tony Hanyes. Labels Owned: Cairo Rhythms.

Nucleus Records

885 Broadway, Bayonne, NJ, 07002, (201) 823-4546; Pres.: Robert Bowden; Vice Pres.: Gloria Bowden.

Nymphonic Records *

19365 Woodlands Ln., Huntington Beach, CA, 92648-5543, (714) 345-1452, Fax: (714) 969-7755; E-Mail: nymrec@ix.netcom.com; Pres./A&R Mgr.: Carl Davis; Sales Mgr.: Alan Heffel; Publicity: Lori Kessler. US Reps.: Digital Waves (CA).

O**Oakridge Recording System ***

2001 Elton Rd., Fort Worth/Haltom City, TX, 76117, (817) 838-8001; Pres.: Homer L. Sewell; Sec.: Eloise A. Sewell.

Oarfin Records

216 Third Ave. N., Minneapolis, MN, 55401, (612) 338-3833, Fax: (612) 673-0776; Pres.: Jon Delange.

Off-Beat Records, Inc. *

360 Cold Spring Ave., West Springfield, MA, 01089, (413) 781-2208, (800) 395-2328, Fax: (413) 781-2057; E-Mail: sales@offbeatrec.com; Pres./CEO: Barry G. Clark; Sales Rep./Buyer: Victoria Lloyd; Sales Rep.: Mike Nichols; Admin. Asst.: Coleen Gallant.

Off-Line Records & Multimedia *

849 Almar Ave., Ste. C-138, Santa Cruz, CA, 95060, (408) 469-9763, Fax: (408) 655-8397; Web Site: http://www.offline-records.com; Pres.: David Kessel; Exec. Dir.: Dan Kessel; Media Dir./A&R: Danny Johnson; Legal Affairs: Jay Shanker.

Oh Boy Records

33 Music Sq. W., Ste. 102-B, Nashville, TN, 37203, (615) 742-1250, (800) 521-2112, Fax: (615) 742-1360; E-Mail: ohboy@ohboy.com; Web Site: www.ohboy.com; Pres.: Al Buneita; Vice Pres.: Dan Einstein.

Old School Records

179 Prospect Ave., Wood Dale, IL, 60191-2727, (630) 616-8471, Fax: (630) 616-0341; E-Mail: oldschrec@aol.com; Pres.: Peter J. Gianakopoulos; Art Dir.: Virginia A. Gaura. US Reps.: Dutch East (NY); Universal One-Stop (PA).

Olivia Records, Inc.

4400 Market St., San Francisco, CA, 94608, (510) 655-0364, Fax: (510) 655-4334; Pres.: Judy Diagacer; A&R/Dist. Mgr.: Jeri Umble. Labels Owned: Second Wave. US Reps.: Goldenrod (MI); Ladyslipper (NC); Dist. North America (NC); Manhattan Music (NY); Zango Dist. (OR); Encore Dist. (CO). Int'l Reps.: Lavender Music (Australia); Festival Dist. (Canada); WRPM (UK).

Olympus Records, Inc.

1559 W. Fifth St., Brooklyn, NY, 11204, (718) 837-7335, Fax: (718) 837-7335; Pres.: Steve Camhi; Vice Pres.: Joe Badlotto; Vice Pres.: Victor Carew. Labels Owned: KEF.

Omega Record Group, Inc. *

27 W. 72nd St., New York, NY, 10023, (212) 769-3060, Fax: (212) 769-3195; E-Mail: ssolo18217@aol.com; Pres.: Seymour Solomon; Opns./Pub. Rel. Mgr.: Frank Burton; Controller: Marvin Glener; Sales Mgr.: Duane Martuge. Labels Owned: Bach Guild Historical Anthology, Omega, Vanguard Classics; Distributed: Everest Ultra Analog Classics. US Reps.: Allegro Corp. (OR). Int'l Reps.: EBS Allegro Canada, Ltd. (Canada); King Record (Japan); Chiang Huat Co./One World of Music (Singapore, Malaysia, Thailand, Philippines); Oasis Ltd. (Korea); Master Music Ltd. (Hong Kong); Complete Record Co. (UK).

Omni 2000, Inc. *

413 Cooper St., Camden, NJ, 08102, (609) 963-6400, Fax: (609) 964-3291; Pres./Exec. Producer: Michael Nise; Dir.: Frank Nise. Labels Owned: Power Up.

On The Rise Records, Inc. *

PO Box 960295, Inwood, NY, 11696, (718) 868-4781; Pres.: Stephen Mears; Vice Pres.: Sarah Mears.

On Top Records, Inc. *

3081 NW 24th St., Miami, FL, 33142, (305) 635-5588, Fax: (305) 633-7127; E-Mail: ontop@gil.net; Web Site: www.ontoprecords.com; Pres.: Jose Armada, Jr.; Gen. Mgr./Int'l Sales: Luz Marina Fernandez.

143 Records *

9229 Sunset Blvd., 8th Floor, Los Angeles, CA, 90069, (310) 205-5779, Fax: (310) 205-7431; CEO: David Foster; Pres.: Brian Avnet; A & R Dir.: Jaymes Foster-Levy; Mgr./Special Projects: Lynne Malone; Product Mgr.: Robert Tanimoto. US Reps.: Atlantic (CA).

One Way Records *

15 Industrial Park Rd., Albany, NY, 12206, (518) 489-3288, (800) 833-3553, Fax: (518) 489-3528; E-Mail: harkoz@aent.com; Web Site: www.aent.com/oneway; Pres.: Harris Kozak; A&R Dir.: Terry Wachsmuth; Sales Mgr.: Gina Kiddy; Pdct. Specialist: Frank Robertson; Sales Mgr.: Steven Schwachter. Labels Owned: One Way, Revue Collection.

Open Sky Records *

10735 Vernon, Huntington Woods, MI, 48070, (248) 546-7558, Fax: (248) 542-2227; Pres.: Martin Scot Kosins; Vice Pres.: A&R: Joyce Jerow.

Or Records

PO Box 30310, Indianapolis, IN, 46230, (317) 466-1352, Fax: (317) 466-0494; E-Mail: mlinc@iquest.net; Pres.: Stan Denski; Vice Pres.: Rick Wilkerson.

Orbison Records, Inc. *

1625 Broadway, The Orbison Building, 6th Fl, Nashville, TN, 37203, (615) 242-4201, Fax: (615) 242-4202; E-Mail: tanja@orbison.com; Web Site: http://www.orbison.com; Pres.: Barbara Orbison; Vice Pres.: Tarja Crouch.

Orbit Records *

PO Box 120675, Nashville, TN, 37212, (615) 883-9161; Pres.: Ray McGinnis.

Orby Records, Inc.

1625 Broadway, The Orbison Building, 6th Fl, Nashville, TN, 37203; E-Mail: tanja@orbison.com; Web Site: http://www.orbison.com; Pres.: Barbara Orbison; Vice Pres.: Tanja Crouch.

Order Records *

441 E. Belvedere Ave., Baltimore, MD, 21212, (410) 435-0993, Fax: (410) 435-3513; Pres.: Jeff Order; Gen. Partner: Joyce Klein. US Reps.: Paulstarr (MN); Twinbrook Music (NY); Action Music (OH); Rock Bottom (FL); New Leaf (GA).

Orleon

8933 NW 23rd St., Miami, FL, 33172, (305) 477-3889, Fax: (305) 477-6628.

The Organ Literature Foundation

45 Norfolk Rd., Braintree, MA, 02184-5918, (718) 848-1388, Fax: (781) 848-7655; E-Mail: organlitfnd@juno.com; Pres.: Henry Karl Baker.

Labels Owned: Doric; Distributed: BNL, Festivo, Fy-Solstice, Gallo, Gasmere, Grosvenor, Motette, Piccadilly, Prezioso, Sovereign, Sterndale.

Origin Jazz Library *

330 California, Ste. 302; Santa Monica, CA, 90403, (310) 394-8319; Owner: Bill Givens. Labels Owned: BX; Distributed: Golden Era, Sunbeam Soundtrack, Testament, Texas Rose. US Reps.: City Hall (CA).

Original Cast Records

PO Box 496, Georgetown, CT, 06829, (203) 544-8288, Fax: (203) 544-8288; E-Mail: ocrysteo@aol.com; Owner: Bruce Yeko; Vice Pres.: Jennifer Yeko; Vice Pres.: Phyllis Greenberg; Sales Mgr.: Brian Gar. Labels Owned: Original Cast; Distributed: Broadway Baby, Film Score, Take Home Tunes.

Original Sound Records

7120 Sunset Blvd., Hollywood, CA, 90046, (213) 851-2500, Fax: (213) 851-8162; Pres.: Art Laboe; Exec. Vice Pres.: Paul Leo Politi; Bus. Aff. Dir.: Allan Herman. Labels: Distributed: Now, Starla.

Outpost Recordings

8932 Keith Ave., Los Angeles, CA, 90069, (310) 285-7373, Fax: (310) 276-2690.

Outstanding Records *

7072 Blue Sails Dr. *Huntington Beach, CA, 92647, (714) 842-8635, Fax: (714) 842-8635; E-Mail: ebeecheer@csulb.edu; Owner: Earl Beecher. US Reps.: Abbey Road (CA).

Company headquarters are designated by a *

Overture Records

47551 Iroquois Ct., Novi, MI, 48374, (810) 349-0115, Fax: (810) 349-9140; Web Site: <http://www.overturemusic.com>; Pres.: Scott Santos; Vice Pres.: Laury Ruby; A&R: Richard Ruby; Press/Promos.: Stephanie Klein.

P**PDS Communications, Inc.**

PO Box 191, New York, NY, 10001-0191, (800) 473-7550, Fax: (800) 810-6693; E-Mail: rashed-pds@mail.com; Pres./CEO: Pete Shivers; Exec. Vice Pres.-Rashed: Dawud Muhammad; Vice Pres., A&R/Gen. Mgr.: Derrick Peters; Vice Pres., Mktg.: David Andrews; Dir., Sales/Mktg.: Will Shaw; Mgr., A&R: Lloyd Stewart.
Labels Owned: Universal Jazz; *Distributed:* ADJ's House, Paradigm, Pryme Tyme, Rashied.

PGM Recordings (Quintessential Sound, Inc.) *

1600 Broadway, Ste. 404, New York, NY, 10019, (212) 586-4200, Fax: (212) 586-5339; E-Mail: info.pgm.com; Web Site: <http://www.pgm.com>; Producer: David Oliver; Dir., Mktg.: Craig Zeichner; Opns. Mgr.: Matthew McCullough; Engineer: Eric Wagner.
Labels Owned: PGM ARS Nova.

P.M. Records, Inc. *

122 Oldwick Rd., Whitehouse Station, NJ, 08889-5014, (908) 439-2336, Fax: (908) 439-9119; E-Mail: pmrecords@ccinyc.com; Web Site: www.ccinyc.com/pmrecords; Pres.: Gene A. Perla.
Labels Owned: Plug.

PNP Records

8455 Beverly Blvd., Ste. 600, Los Angeles, CA, 90048, (213) 966-2560, Fax: (213) 966-2589; Pres.: Paul Stewart; Dir., Mktg.: Colin Sutton.

PPL-MCI Entertainment Group (A PPL Company)

10 Universal City Plz., Universal City, CA, 91618, (818) 506-8533, Fax: (818) 506-8534; E-Mail: ppl-zmi@aol.com; CIO/Commander: Jaeson St. James Jarrett; Pres./COO: Santonio R. Scotti; Exec. V. Pres., Bus. Aff.: Blade Tuscan; Pres./Creative: Suzette R. Cuseo.
Labels Owned: Credence; *Distributed:* Home, Oaktree, Razor Sharp.
US Reps.: MCA Dist. (CA).
Int'l Reps.: THZ Malibu (CA).

Painted Smiles Records *

74-09 37th Ave., Ste. 420, Jackson Heights, NY, 11372, (718) 898-6964, Fax: (718) 898-6964; Pres.: Ben Bagley.

Paladin Records

1514 South St., Ste. 200, Nashville, TN, 37212, (615) 255-7191, Fax: (615) 255-5788; Web Site: <http://www.paladinrecords.com>; Pres.: Jim Zumwalt; Controller: Kelly Zumwalt; Managing Dir.: Jim Alderdice; Dir., A&R: Marlena McClure; Dir., Mktg./Promos.: Mary Brene; Dir., Bus. Aff.: Kevin Morris.

Palindrom Records

PO Box 1979, San Antonio, TX, 78297, (210) 271-9789.

Palmas Tropical Records Corp.

126-128 Scholes St., Brooklyn, NY, 11206, (718) 782-7589, Fax: (718) 218-7212; Pres.: John Mendez; Musical Dir.: Papo Pepin.

Palomar Records

PO Box 1233, Santa Monica, CA, 90406; Pres.: Bobby Manrique; A & R: Chris Manrique.

Pandisc Music Corp. *

6157 NW 167th St., Ste. F9, Hialeah, FL, 33015, (305) 557-1914, Fax: (305) 557-9262; E-Mail: bocrane@gate.net; Pres.: Bo Crane; Gen. Mgr.: Kathryn Kowalski; Vice Pres., Bus. Aff./CFO: Sheldon Goldberg.
Labels Distributed: Born Again, Convertible, Jamarc, Kriztal, Opsi, Pandisc, StreetBeat.

Pangaea Records

14724 Ventura Blvd., Penthouse, Sherman Oaks, CA, 91403, (818) 461-1700, Fax: (818) 461-1745; Co-Owner: Miles Copeland; Co-Owner: Sting.

Panini Records, Inc.

PO Box 381, Hana, HI, 96713, (808) 248-8229, Fax: (808) 248-8029; Pres.: Steven O. Siegfried.
US Reps.: Private Music (CA).

Pantera Group Enterprises

1688 Meridian Ave., Ste. 801, Miami Beach, FL, 33139, (305) 672-8455; Pres.: Ismael Garcia; Exec. Asst.: Gladys Perez; Producer: Rique Alonso.

Papa Irv Records

2122 Aaron St., Los Angeles, CA, 90026, (213) 665-5533, Fax: (213) 666-6391; Pres.: Robert Goldman.

Parallax Records *

PO Box 2247, Jackson, MS, 39225-2247, (601) 353-7405, (601) 353-7217, Fax: (601) 981-0206; Pres.: James A. Griffin.
Labels Owned: Patmos.

Parrot Fish Music *

#2 Store Tvaer Gade; Saint Thomas, VI, 00802, (809) 776-4514, Fax: (809) 776-4514; Pres.: Larry Braga.
Labels Owned: Gutu Corp.

Pasado Productions

PO Box 640, Lake Isabella, CA, 93240, (714) 957-3073, Fax: (714) 957-3254; Owner: Bill Laster.

Pathways of Sound, Inc. *

6 Craigie Cir., Cambridge, MA, 02138, (617) 354-6190; Pres.: Joe Berk; Mktg. Dir.: D. C. Littlefield.
Labels Owned: Credo, Pathways of Sound.

Peridot Records *

17 Woodbine St., Cranston, RI, 02910, (401) 785-2677; Owner/Pres.: Amy Parravano.

Periscope Record Co. *

129 Bishop St., Brockton, MA, 02402, (508) 588-6348, Fax: (508) 559-9012; Pres./Promo.: Edward M. Hurvitz; Sales: Linda Berman; A&R: Ed Michaels.
Labels Owned: Mazel.

Permanent Press Recordings *

14431 Ventura Blvd., Ste. 311, Sherman Oaks, CA, 91423, (818) 981-7760, Fax: (818) 365-7328; Pres.: Ray Paul Klimek.

Perpetua Records *

10391 Jefferson Blvd., Culver City, CA, 90232, (310) 204-2854, (310) 202-8782; Web Site: www.mksound.com; Pres.: Ken Kreisel; Exec. Vice Pres.: Charles Back.

Peter Pan Industries, Inc.

88 St. Francis St., Newark, NJ, 07105, (973) 344-4214, Fax: (973) 344-0465; E-Mail: ppigroup@aol.com; Web Site: www.peterpan.com; Pres./CEO: Donald Kasen; CFO/Exec. Vice Pres.: Mark Swersky; Sr. Vice Pres., Sales: Shelly Rudin; A&R: Marianne Eggleston.
Labels Owned: Compose, Current, JA. Power; *Distributed:* Compose/Tropco, Copper Sun, Digital Masters.

Phantom Productions, Inc. *

11051 Tanglecliff Cr., Austin, TX, 78736, (512) 288-1044, Fax: (512) 288-4748; Dir.: Martin Theophilus; Dir.: Chris Theophilus.
Labels Owned: Phantom.

Philo Records *

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Pres.: Marian Levy; Vice Pres.: Ken Irwin; Int'l: Bill Nowlin.
US Reps.: Distribution N. America (DNA) (Cambridge, MA).
Int'l Reps.: Continental Record Services (Wageningen, Netherlands).

Phoenix Records, Inc.

PO Box 121076, Nashville, TN, 37212, (615) 244-5357, Fax: (615) 244-4466; Pres.: Reggie M. Churchwell; Vice Pres.: Mark Churchwell; Sec./Office Mgr.: Laurie Stephens.

Phonomaster Records *

9811 Owensmouth Ave., Ste. 3, Chatsworth, CA, 91311-3800, (818) 882-5693, Fax: (818) 882-5793; E-Mail: phonomaster@meonline.com; Web Site: www.meonline.com/phonomaster.htm; Exec. Dir.: Nissim J. Baly.
Labels Owned: Phonomaster.

Pickwick/Mecca/International Records

PO Box 725, Daytona Beach, FL, 32115-0725, (904) 252-4849, Fax: (718) 471-8220; Pres.: Clarence Dinkins; Exec. Vice Pres.: Theodore Funchess; Vice Pres.: Gladys Funchess; A&R Dir.: James Williams.
Labels Distributed: Lord of Lord, Love Everlasting, Prince of Peace, State Wide.

Pinch Hit Records *

4001 Pacific Coast Hwy., Ste. 104, Torrance, CA, 90505, (800) 811-7478, Fax: (310) 791-7620; E-Mail: pinchhit@earthlink.net; Web Site: <http://www.pinchhit.com>; Pres.: David Leblental; A&R: Mike Naylor; Radio Promo: Emily Ashba; A&R: Scott Herring.
US Reps.: Alliance, Carrot Top, Darla, Impact, Not Lame.

Pineapple Recordings *

2020 N. Main St., Ste. 204, Los Angeles, CA, 90031, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple-x.com; Co-Owner: Peter Heur; Co-Owner: Dean Naleway; A & R: Bruce Duff.

Pinecastle/Webco Records

5108 S. Orange Ave., Orlando, FL, 32809, (407) 856-0245, Fax: (407) 858-0007; Owner/Pres.: Tom Riggs; Vice Pres., Mktg.: Will Galley.

US Reps.: DNA (MA); Ernest Tubb, Select O Hits (TN); Old Fogey (MI); Paulstarr (MN); Record Depot (VA).
Int'l Reps.: B.O.M. (Japan); Mike's Country Music Room (Scotland).

Pioneer Music Group

PO Box 682163, Franklin, TN, 37068, (615) 595-9028, Fax: (615) 799-7933; E-Mail: pioneermusic@aol.com; Pres./CEO: Charlie Lico; Vice Pres., A&R: Bernie Leadon; Dir., Artist Devel.: Tyler Bacon; Dir., Finance/Admin.: Rick Myers; Creative Dir.: Kathleen Lico.

Pitbull Records/Tedac Unlimited Music *

251 W. 15th St., Ste. 7, New York, NY, 10011, (212) 807-8673, Fax: (212) 989-7445; Pres.: Robert Khozouri; Dir., Mktg.: Cadet J.; Contact: Junko Komoto.
Labels Owned: Loudmouth.

Place One Entertainment *

777 W. Germantown Pk., Ste 919, Plymouth Meeting, PA, 19462, (610) 292-8805, Fax: (610) 292-8806; E-Mail: placeone@aol.com; Pres.: Steve Bernstein.

Plain Country Records

PO Box 5412, Buena Park, CA, 90620, (619) 245-2920; Contact: Leo J. Eiffert, Jr.

Planetary Productions

PO Box 66, Boulder Creek, CA, 95006, (408) 338-2161, Fax: (408) 338-9861; Pres.: Howard Martin.

Platano Records, Inc.

661 Tenth Ave., New York, NY, 10036, (212) 333-5839, Fax: (212) 977-7581; E-Mail: antillarec@aol.com; Web Site: <http://www.platanorecords.com>; CEO: Jose Hernandez; Vice Pres.: Xavier E. Hernandez; Promo. Dir.: Eddie Cruz; Promo. Mgr.: Roberto Prieto.
Offices: 3081 NW 24th St., Miami, FL, 33142, (305) 633-9963, Fax: (305) 634-3775.

Platinum Entertainment Atlanta (Formerly Intersound, Inc.)

11810 Wills Rd., Alpharetta, GA, 30077, (770) 664-9262, Fax: (770) 664-7316; E-Mail: intersound@intersoundmusic.com; Exec. VP Legal/Bus. Aff.: Michael Olsen; Exec. VP Intersound Distr.: Bryan Hadley; VP Int'l Sales/Licensing: Holly Paxman.
Labels Owned: Intersound.

Platinum Entertainment, Inc. *

2001 Butlerfield Rd., Ste. 1400, Downers Grove, IL, 60515, (630) 769-0033, Fax: (630) 769-0049; Pres./CEO: Steve Devick; COO/Gen. Mgr.: Thomas R. Leavens; CFO: Doug Laux.

Labels Owned: CGI, Light, R.E.X. Music, River North, River North Nashville; *Distributed:* House of Blues, Intersound.

Playback Records

PO Box 630755, Miami, FL, 33163, (305) 935-4880, Fax: (305) 933-4007; Pres.: Jack Gale; Vice Pres.: Lovey Gale.
Labels Owned: Caramba.

Playground *

PO Box 133, Ojai, CA, 93024-0133, Fax: (805) 646-5350; Pres.: Jim Pewter; Gen. Mgr.: Judy Pewter.
Labels Owned: Forever.
US Reps.: Navarre (MN).

Playland Records

32 W. 18th St., 12th Floor, New York, NY, 10011, (212) 627-8000; Contact: Steve Oaklander.

Pleasor Records *

2600 Melvin Rd., Cottondale, FL, 32431, (850) 352-4258; Owner: Jerry Parker.
Labels Owned: Pleasor.

Polydora Records

1416 N. La Brea Ave., Hollywood, CA, 90028, (213) 856-6600, Fax: (213) 856-6610; Pres.: Nick Gatfield; Vice Pres., Promo.: Dave Darus; Vice Pres., Sales: John Rotella; A&R Dir. West Coast: Tom Storms; Sr. Dir. Int'l A&R: Denis McNamara; Mgr. A&R: Mark Chotiner; Mgr. A&R Admin./Int'l A&R: Kam Sangha; Exec. Asst.: Luke Burland; Mktg. Asst.: Tripp Dubois.

PolyGram Classics & Jazz *

825 Eighth Ave., 26th Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 333-8402; Pres.: Christopher Roberts; Vice Pres., London Recs: Greg Barbero; V.P., Philips Classics: Lisa Altman; V.P., Deutsche Grammophon: Albert Imperato; V.P./Gen. Mgr.-Verve: Chuck Mitchell; Sr. VP Catalog Devel.: Peter Munves; Sr. VP Mktg./Sales: Lynne Hoffman-Engel; Vice Pres., Sales: David Niedhart; Vice Pres., Soundtracks: Nancy Zannini; Vice Pres., Finance: Patrick Clancy; Vice Pres., A&R-Verve: Richard Seidel; Vice Pres., A&R-Verve: Guy Eckstine; Dir., A&R/Artist Devel.: Eric Calvi.
Labels Owned: Argo, L'oiseau lyre, Deutsche Grammophon, London, Mercury Living Presence, Philips Classics, Point, Verve, Verve Forecast.

PolyGram Latin America *

2601 S. Bayshore Dr., Ste. 1800, Coconut Grove, FL, 33133, (305) 285-9098, Fax: (305) 285-9269; Pres.: Manolo Diaz; V.P., Int'l Artists Mktg.: Marya Meyer; V.P., Publishing/Legal: Tere Batista; V.P., Bus. Devel.: Rudy Vila; Dir., Latin Artists Mktg.: Itzel Diaz; Financial Dir.: Andrew Stokoe.
Labels Owned: A & M, Island, Mercury, Mercury Latino, Mercury Nashville, Motown, Polydora, PolyGram Latino, Rodven.

PolyGram Latino U.S.

6303 Blue Lagoon Dr., Ste. 210, Miami, FL, 33126, (305) 264-0606, Fax: (305) 264-0160; Pres.: Marcos Maynard; Mktg. Dir.: Alexandre Ktenas.
Labels Distributed: Camino, Hola, Karen, Ramex, West Side.

Pop Record Research

10 Glen Ave., Norwalk, CT, 08850, (203) 847-3085; Pres.: Gary Theroux; Sales Mgr.: Joan Holpuch; Vice Pres. A&R: Richard James.
Labels Owned: GTP, Surf City.

Pop Sense

PO Box 581486, Minneapolis, MN, 55458, (612) 874-9760, Fax: (612) 874-7405.

PopeMusic, Inc. *

17 Old Woods Rd.; Saddle River, NJ, 07458, (201) 825-7900, Fax: (201) 825-0493; E-Mail: popesounds@aol.com; Web Site: <http://www.svalander.se/pope/>; Pres.: Gene Pope III; Bus./Legal Aff. Mgr.: Charles Stearn IV.
US Reps.: AEC (CT).

Pops Neon Records *

7950 Capistrano Ave., West Hills, CA, 91304-4603, (818) 712-0019, Fax: (818) 712-9338; E-Mail: popsneon@earthlink.net; Pres.: Steve Hobson; Vice Pres.: Jan Halliday; Prof. Mgr.: Keith Hobson.

Popular Records

151 W. 46th St., Ste. 902, New York, NY, 10036, (212) 597-2900.

Posh Boy Music *

PO Box 4474, Palm Desert, CA, 92261, (760) 341-8264, Fax: (760) 341-8264; E-Mail: poshboy@cis.compuserve.com; Owner: Robbie Fields.

Positive Feedback Communications

4010 N. Bend Rd.; Cincinnati, OH, 45211, (513) 661-8810; Pres.: Shad O'Shea.

Positive Music Records, Inc. *

10323 Waverly Woods Dr.; Ellicott City, MD, 21042, (410) 750-3813, Fax: (410) 750-1897; E-Mail: positivemu@aol.com; Pres.: Ken Navarro; Vice Pres.: Kristin Leonhard.
US Reps.: Allegro (OR).
Int'l Reps.: New Sounds/Dream City (Italy); Music Warehouse (Singapore); Dial Discos (Spain); Jhuu Cheong (Hong Kong).

Postcards *

225 Lafayette St., Room 604, New York, NY, 10012, (212) 966-6083, Fax: (212) 966-7457; E-Mail: info@postcards.com; Web Site: <http://www.postcards.com>; Pres.: Sibyl R. Golden; Dir. A&R: Ralph Simon.
US Reps.: Koch Int'l (NY).
Int'l Reps.: Media 7 (France); Bellaphon Int'l (Germany, Austria); Plainisphere (Switzerland); Solo Music Benelux (Netherlands); MCI (Israel); Birdland (Australia).

Pow Wow Records, Inc. *

1776 Broadway, Ste. 1206, New York, NY, 10019, (212) 245-3010, Fax: (212) 956-2326; Pres.: Herb Corsack; Vice Pres.: Judy Casace; Promo. Dir.: Dada Veron.
US Reps.: Big State (TX, GA); M.S. (IL, NY, NV, CA); Music Craft Dist. (HI).
Int'l Reps.: Semaphore Productions (The Netherlands).

Power Records

6350 McDough Dr., Ste. A, Norcross, GA, 30093-1270, (770) 446-1042, Fax: (770) 446-2036; Pres./CEO: Leroy McMATH.
Labels Owned: Reality; *Distributed:* Power Music Group.

Company headquarters are designated by a *

Power Station Records (PSR)

410 W. 53rd St., New York, NY, 10019, (800) 866-4070, Fax: (212) 497-7886; Web Site: <http://www.powerstationstudios.com>; Pres.: Paul Tornopel; Dir. of Sales: Howie Rumack; Copyright Mgr.: Patti O'Toole.

Powerhouse Records

PO Box 2213, Falls Church, VA, 22042, (703) 916-7835, Fax: (703) 538-6285; Pres./Owner: Tom Principato.
US Reps.: Ichiban (GA).
Int'l Reps.: Dixie Frog (France).

Prairie Music Records Ltd.

203 Antique City Dr., Walnut, IA, 51577, (712) 784-3001; Pres./Dir.: Sheila Everhart.
Labels Owned: Traditional Music.

Pravda Records ★

3823 N. Southport, Chicago, IL, 60613, (773) 549-3776, Fax: (773) 549-3411; E-Mail: pravda@aol.com; Web Site: <http://pravdamusic.com>; Pres.: Kenn Goodman; Label Mgr.: Matt Favazza.
Labels Owned: Bughouse.

Preludium Records

12 Tudor Ln.; Trumbull, CT, 06611, (203) 261-5216, Fax: (203) 268-9124; Pres.: Armando Sciascia; Gen. Mgr.: Tom Morrison; Vice Pres. A & R: Aliko Andris.

Prescription ★

525 Ashbury St., San Francisco, CA, 94117, (516) 466-3308; Pres./Owner: David F. Gasman; Exec. Vice Pres.: John Bradley; Vice Pres./Finance: Bob Murphy; Vice Pres./Sales: Bruce Brennan.
US Reps.: Alliance Ent. (FL).

Prettyboy Records

935 E. Wadsworth Ave., Philadelphia, PA, 19150, (215) 247-8911, Fax: (215) 247-2991; Pres.: Stephen C. Kelly.
US Reps.: Universal Dist. (PA).
Int'l Reps.: Kelsy's Jazz (The Netherlands).

PriceClub Records

484 Lake Park Ave., Ste. 32, Oakland, CA, 94610, (510) 834-0325, Fax: (510) 834-3302; E-Mail: music@melodia.com; Web Site: www.melodia.com; Dir.: Scott Price.

Prime Records

Miramar Ave. #662, Ste. 303, Miramar, PR, 00907, (787) 721-7523, Fax: (787) 722-6432; Pres.: Jorge Oquendo; Label Mgr.: Joe Torres; Promo.: Luis Torres.
Labels: Distributed: Tagwt.

Prince/SF Productions ★

2674 24th Ave., San Francisco, CA, 94116, (415) 731-9977, Fax: (415) 731-0422; E-Mail: info@princest.com; Web Site: www.princest.com; Pres.: Ken Malucelli; Vice Pres.: Brandon Cruz; Artists Rep.: Robert Casipe; Record Sales: Lawrence de Guzman.
Labels Owned: Christmas, HB.

Priority Records, Inc. ★

6430 Sunset Blvd., 9th Fl., Hollywood, CA, 90028, (213) 467-0151, Fax: (213) 856-0150; Pres./CEO: Bryan Turner; Pres., Sales: Mark Cerami; CFO: Joan Mazzarella; Exec. Vice Pres.: Stephen Drath.
Labels: Distributed: Ballers Entertainment, Big Tyme, Black Market, Cell Block, Ice House, Neurodisc, No Limit.

Private Music

8750 Wilshire Blvd., Beverly Hills, CA, 90211, (310) 358-4500; Pres./CEO: Steve Vining; Vice Pres., Int'l: Jean-Pierre Bommel; Vice Pres., Promo.: Thomas Gorman; Vice Pres., Mktg./Sales: Steve Macon.

Profile Entertainment ★

640 Broadway, 7th Floor, New York City, NY, 10003, (212) 529-2600, Fax: (212) 420-8216; Pres.: Steven Plotnick; Sr. Vice Pres., Int'l A&R: Gary Pini; Sr. Vice Pres., Mktg.: Fred Feldman; Offices: White Swan House, Bennet St., London, W4 2BH, United Kingdom, (44) 01144819956229, Fax: (44) 01144817428469, Managing Dir.: Andrew Cleary.
Labels Owned: Another Planet, Astor Place, Q.P.M., Smile Communications.

Progressive High Records ★

594 Broadway, Ste. 1011, New York, NY, 10012, (212) 343-2660, Fax: (212) 343-2753; Int'l Licensing/Affairs: Money Penny; A & R: Jack Elliott.

Proximity Records ★

PO Box 9036, Denver, CO, 80209, (303) 697-8908, Fax: (303) 697-1173; E-Mail: dprender@dash.com; Owner: Carla Sciaky; Bus. Mgr.: Dan Prendergast.

Tito Puente Jr. Records ★

880 NE 69th St., Ste. 7-J, Miami, FL, 33138, (305) 759-3658, (305) 580-8486, Fax: (305) 759-3658; E-Mail: latnsweet@aol.com; CEO: Tito Puente, Jr.; Vice Pres.: Jenny Carbowell.
Labels: Distributed: La Casa, N.T.B., Puente.

Pure & Simple Music

6 Rosario Shores Rd.; Eastsound, WA, 98245, (360) 376-5230, Fax: (360) 376-4894; Pres.: Christopher Peacock; Vice Pres., A&R: Jaylin Chung.

Pure White Dove/Huge Records

PO Box 876, Hendersonville, TN, 37077, Fax: (606) 564-5237; E-Mail: dove@kspac.com; Web Site: <http://kspac.com/dove>; Pres.: John Hager.
Labels Owned: Aura, Huge, Inspire, Vast.
US Reps.: John Hager Co. (KY).

Push Records

425 Madison Avenue, Suite 802, New York, NY, 10017, (212) 486-7707.

Putumayo World Music

627 Broadway, 8th Floor, New York, NY, 10012, (212) 995-9400, Fax: (212) 460-0095; Web Site: www.putumayo.com.

Pyramid Records ★

11077 Biscayne Blvd., Ste. 200, Miami, FL, 33161, (305) 893-2007, Fax: (305) 893-0059; Pres.: Allen Jacobi; Vice Pres./Gen. Mgr.: Michael Preger; Dir. Artist Relations: Sherri Hernandez.

Pyramida Records

PO Box 52217, Houston, TX, 77052, (713) 227-2833, Fax: (713) 239-8056; E-Mail: otha4@aol.com; Pres./CEO: Otha T. Carpenter.

Q**Quality Records, Inc.**

15260 Ventura Blvd., Ste. 980, Sherman Oaks, CA, 91403, (818) 905-9250, Fax: (818) 905-7533; Pres.: Tom Yamamoto.

Quicksilver/Increase Records ★

31312 Via Colinas, Ste. 107, Westlake Village, CA, 91362, (818) 707-0300, Fax: (818) 707-1606; E-Mail: quksil@aol.com; Pres.: Howard L. Silvers; Dir./Audio: Deena Schwartz; Dir., Mktg./Audio: David Greenman; Dir. Video: Parker Bostwick.
Labels Owned: Increase, Quicksilver; Distributed: CSP, D-Blue, Moo, World Artists.

Owest Records, Inc. ★

3800 Barham Blvd., Ste. 503, Los Angeles, CA, 90068, (213) 874-7770, Fax: (213) 874-5049; Exec. Vice Pres.: Mark Persaud; Vice Pres., Promo.: Don Eason; Vice Pres., A&R: Ian Alexander.

R**RAS Records**

2447 Linden Ln., Silver Spring, MD, 20910, (301) 588-9641, Fax: (301) 588-7108; E-Mail: markd@rounder.com; Pres.: Gary Hellmarr; Vice Pres.: Steve Cornwell; Sales Mgr.: Malcolm Allan; Label Mgr.: Mark C. Dickinson.
Labels Owned: RAS; Distributed: Ariwa, Grapevine, Live & Learn.

US Reps.: CRD, Eastern Pacific, Eurpac, Music For Little People, Zango (CA); Encore (CO); Bassins, HL, JFL (FL); Gemini, Nova (GA); Music Craft (HI); Rounder (KS, MA); MS (IL); JEK (MD); Performance, Richmond Bros. (NJ); Action (OH); Select-O-Hits (TN); MDI (TX); Eurpac (VA); Silo (VT).
Int'l Reps.: Amalthea (Sweden); Greensleeves, Jet Star (U.K.); IRD (Italy); Itxhuluh (Austria); Media 7, Melodie (France); Munich, Semaphore (The Netherlands); Music Dist. (Norway); Pozitix Tanim (Turkey).

RBW Record Co. ★

PO Box 14187, Parkville, MO, 64152, (816) 587-5358; E-Mail: rwojkiwicz@worldnet.att.net; Pres.: Russell E. Wojkiwicz.
Labels Owned: Blue City.

RCA Records

1540 Broadway, 36th Floor, New York, NY, 10036, (212) 930-4000; Pres.: Robert Jamieson; Sr. Vice Pres.: Kevin Evans; Sr. Vice Pres./Gen. Mgr.: Jack Rovner; Sr. Vice Pres. Sales: David Fitch; Sr. Vice Pres. Dist.: Rick Cohen; Sr. Vice Pres. Black Music: Kevin Evans; Vice Pres. Finance/Admin.: Neil Foster; Vice Pres. Strategic Mktg.: Michael Omansky; Vice Pres. Media/Artist: Elaine Schock.
Offices: 8750 Wilshire Blvd., Beverly Hills, CA, 90211, (310) 358-4000, Fax: (310) 358-4040; One Music Circle N., Nashville, TN, 37203, (615) 664-1200, Fax: (615) 664-1226, Chrmn.: Joe Galante; Gen. Mgr.: Butch Waugh.
Labels: Distributed: BNA Entertainment, Bluebird, Fox, Immortal, Kane Prodn., L.O.U.D., Novus/RCA, PMD, Rendezvous Entertainment, Reunion.

RCI Records, Inc.

4721 Trousdale Dr., Ste. 118, Nashville, TN, 37220, (615) 833-2052, Fax: (615) 833-2101; E-Mail: rcirec.ix@netcom.com; Web Site: <http://www.wp.com/rcirec/>; Pres.: Ray Roberts; Vice Pres.: Denise Carpenter.

RCM Records/Eurd Export Entertainment Corp.

4501 Guadalupe St., Ste. 207, Austin, TX, 78751, (512) 452-2701, Fax: (512) 452-0815; E-Mail: rcmrecords@aol.com; cueball@realtime.com; Pres.: Larry Evans; Mgr., Promo.: Kevin Nevill; Dir., A&R/Producer: Steve Peck.
Labels Owned: Discos del Toro Blanco; Distributed: Million-Air, Phd Music.

RJD Records ★

PO Box 12239, Las Vegas, NV, 89112, (702) 456-2632, Fax: (702) 456-6189; Pres./CEO: Robert J. DiMaggio; Dir., A&R: Thomas A. DiMaggio.
Labels Owned: Slack.

RMM Records & Video Corp. ★

568 Broadway, Ste. 806, New York, NY, 10012, (212) 925-2828, (212) 334-4455, Fax: (212) 925-6154; E-Mail: rmmrecords@aol.com; Web Site: www.rmmrecords.com; Pres./CEO: Ralph Mercado; Nat'l Dir., Publicity: Debra Mercado; Nat'l Dir., Sales/Mktg.: Vincent Iurdis; Dir., Int'l Bus. Affairs: Carlos Gutierrez; Dir., A&R: Isidro Infante; Int'l Mktg.: Lina Rojas.
Offices: 3932 N. Lincoln Ave., Chicago, IL, 60613, (773) 281-1141, Fax: (773) 477-8863; Midwest Promo.: Milena Echeverry; 100 N. First St., Ste. 206, Burbank, CA, 91502, (818) 972-5789, Fax: (818) 972-5788, Vice Pres./Gen. Mgr.: Bill Marini; Nat'l Dir., Promo.: Nelson Rodriguez; 1425 Collins Ave., Miami Beach, FL, 33139, (305) 604-1300, Fax: (305) 604-1329, S.E. Branch Mgr.: Maggie Lorent; S.E. Promo.: Anthony Sanchez; 804 Ave. Ponce De Leon, Ste. 101, Miramar, PR, 00907, (787) 725-4505, Fax: (787) 725-4325, Office Mgr./Publicity: Noelia Rodriguez; Dir., Promo.: Mario Barrera; 2011 Bandera Rd., Ste. 1707, San Antonio, TX, 78228, (210) 435-7766, Fax: (210) 435-7776, S.W. Promo.: Ramon Hernandez.
Labels Owned: Merengazo, RMM Int'l, RMM Rocks, Soho Latino, Sonero, Tropicjazz; Distributed: Bat, MCA/Universal.

R-M Records

115 Athens St., Warner Robins, GA, 31088-5155, (912) 923-6533; Owner/Mgr.: Ray H. Melton; Mgr.: George Lovell; Producer: Bob Grady.

R.O.I.R./Reachout Int'l Records, Inc. ★

611 Broadway, Ste. 411, New York, NY, 10012, (212) 477-0563, Fax: (212) 505-9908; Pres./Managing Dir.: Neil S. Cooper; Vice Pres. Domestic Sales: Lucas Cooper.
Labels Owned: Lucky Lucas; Distributed: American In Paris, Lagoon Reggae.

ROM Records (Div. of Treasure Trove, Inc.)

2034 Broadway, Santa Monica, CA, 90404, (310) 828-4487, Fax: (310) 828-1584; Pres.: Keith Holzman.

R & R Records, Inc.

521 Fifth Ave., 17th Floor, New York, NY, 10175, (212) 292-4266, (212) 757-3638; Pres.: Rena L. Feeney; Vice Pres.: Maureen Gills; Sec.: William A. Feeney.
Labels Owned: Factory Beat.

RSO Records, Inc.

122 E. 42nd St., Ste. 810, New York, NY, 10168, (212) 975-0700; Chrmn.: Robert Stigwood.

R.T.P. Int'l

180 Pond St., Cohasset, MA, 02025, (617) 383-9494, Fax: (617) 383-9494; Pres./A&R: Rik Tinory; A&R: Claire Babcock.
Labels Owned: Sequel.

RTV Communications

302-B Lewis Lane, Dania, FL, 33004, (954) 922-8020, Fax: (954) 922-7640; Pres./A&R: Robert W. Schachner; Vice Pres., Mktg.: Robert Martin.
Labels Owned: Dyrno Polkas, Gateway, New Age Music, Spoilite, Who's Who in Jazz; Distributed: No Hang Ups.
US Reps.: Allegro (OR).

RAL-Rush Associated Labels

160 Varick St., New York, NY, 10013, (212) 229-5200, Fax: (212) 229-5297; CEO: Russell Simmons; COO: Lyor Cohen; Sr. V.P., Nat'l Promo.: Wes Johnson; Vice Pres., Mktg.: Julie Greenwald.

Radiola/Sandy Hook Records ★

PO Box C, Sandy Hook, CT, 06482, (800) 243-0987, Fax: (203) 797-0819; Dir., Licensing/Sales: Jon Maslansky.

Radius Records ★

Dept. P-1, 666 Fifth Ave., Ste. 170, New York, NY, 10103, (800) 348-0640, Fax: (800) 309-9332; E-Mail: info@radiusrecords.com; Web Site: www.radiusrecords.com; Vice Pres.: Paul Navestad; A&R: Lou Parmelee; Promo.: Brian Thorp; Promo.: Christine Nesbit.

Rag Baby Records

PO Box 193316, San Francisco, CA, 94119, Fax: (510) 486-2015; Owners: Bill Belmont/Joe McDonald.
Labels Owned: Magic Carpet Radio Hour, Tape Talk.

Rage Records ★

3528 NW 34th St., Lauderdale Lakes, FL, 33309, (954) 485-2640, Fax: (954) 486-4948; Pres.: Vincent M. Jeffers; Vice Pres. Promos.: Lawson Westerman.

Railroad Records

1231 Druid Pl. NE, Atlanta, GA, 30307, (404) 522-3725, Fax: (404) 525-6139; Pres.: Paul Cornwell; Bus. Mgr.: Ann McQueen.

Rainmaker Records ★

2867 Rippelwood, Dallas, TX, 75228, (214) 744-0290, Fax: (214) 744-0293; E-Mail: rainmake@connect.net; Partner, Dir. A&R: Mike Swinford; Partner, Artists Mgmt.: Paul Nugent; Info. Mgmt.: David Sirbasky.

Rains Recording Co. ★

1092 Flanagan Sta. Rd., Winchester, KY, 40391, (606) 744-7921; Owner/Mgr.: Jack O. Rains; Producer: Mary B. Rains; Prod. Promos.: L. Hodges; A&R: Justin Tyme.

Rainy Day Records ★

15456 Cabrito Rd., Van Nuys, CA, 91406, (818) 787-6436, Fax: (818) 787-3981; Pres.: Tom Skeeter; Dir.: John Campagna.

Rambunctious Records

PO Box 1648, F.O.R. Sta., New York, NY, 10150-1648, (212) 319-4000, Fax: (212) 688-7476; Gen. Mgr.: Philip Kurnit; A&R: Alex Fredericks.

Ramex Records, Inc.

208 S. Milby St., Houston, TX, 77003, (713) 223-3591, Fax: (713) 223-4329; Pres.: Emilio V. Garza; Gen. Mgr.: Javier Cuevas; Sales Mgr.: Isabel Salazar.
Int'l Reps.: Ramones Musical Dist. (Mexico).

Rampart Records (Div. of Gordo Enterprises) ★

6245 Atlantic Ave. Ste. 211, Bell, CA, 90201, (213) 589-4626, Fax: (213) 589-4626; Owner/Gen. Mgr.: Hector A. Gonzalez; Co-Owner: Miroslava Gonzalez; Pres.: Alex E. Gonzalez.
Labels Owned: Boomerang, Fable, Faro, Gordo, Linda, Prospect, Rampart, Valhalla.
US Reps.: Star Dist. (CA).

Rap-A-Lot Records

338 N. Foothill Rd., Beverly Hills, CA, 90210, (310) 288-1444, Fax: (310) 288-2470.

Bill Rase Productions, Inc.

955 Ventura Ct., Sacramento, CA, 95825, (916) 929-9181, Fax: (916) 929-4751; Pres./Owner: Shirley Rase; Owner: Bill Rase; Prodn. Mgr.: Rebbecca Baker.
Labels Owned: Esar.

Rastascan Records

PO Box 3073, San Leandro, CA, 94578, (510) 357-4382, Fax: (510) 357-9323; Owner: Gino Robair.
Labels: Distributed: Advance.
US Reps.: North Country (NY); City Hall (CA).

Raven Music Co. ★

12055 First Ave. NW, Seattle, WA, 98177, (206) 367-0736; E-Mail: ronellis@nwlink.com; Pres.: Ron Ellis; Permissions Dept.: Nancy J. Ellis.

Raven Recording ★

744 Broad St., #1815, Newark, NJ, 07102, (973) 642-7942, Fax: (973) 621-2185; CEO: Robert Ansell; Pres.: Gabrielle Roth.

Razor & Tie Music

214 Sullivan St., Ste. 4A, New York, NY, 10012, (212) 473-9173, Fax: (212) 473-9174; Co-Owner: Craig Balsam; Co-Owner: Cliff Chenfeld; Sales: Michael Rosenberg; Bus. Affairs: Michael Weiner.
Int'l Reps.: Koch Int'l.

Razzamajazz Prodn./Dixieland Band ★

3700 Linden Dr., Arlington, TX, 76017, (817) 572-5016, Fax: (817) 478-1843; E-Mail: razzjazz@flash.net; Web Site: www.flash.net/~razzjazz; Owner: Jon Stutler.

Company headquarters are designated by a ★

Re-Bop Records ★

Box 985, Marshfield, VT, 05658, (802) 426-3558, Fax: (802) 426-3558; Owner/Producer: Diana Winn Levine.
Int'l Reps.: A&M/Polygram (CA).

resigned Records/Pomposello ★

121 W. 27th St., Ste. 302, New York, NY, 10001, (212) 929-8320, Fax: (212) 255-0986; E-Mail: resignedny@aol.com; Pres.: Tom Pomposello; Sales/Coord./Publicity: Ben Patton; Office Mgr.: Steve DeTone.
US Reps.: Sounds True (CO).

Reader's Digest Music

261 Madison Ave., New York, NY, 10016, (212) 907-6968, Fax: (212) 986-2507; Web Site: www.rdmusic.com; Dir., Pdct. Devel.: Jose Perez; Dir., Pdct. Devel.: Ira Howard; Sr. A&R Producer: Jenny Hudson; Mgr., Licensing & Admin.: Dina Saffan.

Real Music ★

85 Libertyship Way, Ste. 207, Sausalito, CA, 94965, (415) 331-8273, Fax: (415) 331-8278; E-Mail: realmusic@aol.com; Web Site: www.realmusic.com; Pres.: Terence Yallop; Nat'l Sales & Mktg. Dir.: Jeffrey Payne.

Rebel Records

3646-3 Aerial Way Dr.; Roanoke, VA, 24018, (540) 343-5476, Fax: (540) 343-3240; E-Mail: rebel@rev.net.com; Owner: David Freeman; Sales: Greg McGraw; Prodn.: Burgess Hurd; Media Relations: Mark Freeman.
Labels Owned: Rebel.

The Record Co.

PO Box 35022, Los Angeles, CA, 90035, (213) 655-9461; Pres.: Steve Angelica.

Record-Rama Sound Archives

4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330, Fax: (412) 367-7388; E-Mail: recrama@musicmaster.com also record-rama.com; Web Site: http://www.musicmaster.com; Owner: Paul C. Mawhinney.
Labels Owned: Bobby, Don-Jo, Ideal, Impala, Joey, Polka King, VAL; *Distributed:* Big Dalton.

Red Ant Entertainment ★

9720 Wilshire Blvd., 4th Floor, Beverly Hills, CA, 90212, (310) 247-1133, Fax: (310) 247-2233; Web Site: http://www.red-ant.com; Pres.: Randy Phillips; Sr. Vice Pres.: Sales: Jonathan Coffino; Dir., A&R: Jason Bernard.
Offices: 352 Park Ave. S., 10th Floor, New York, NY, 10010, (212) 685-0919.

Red Dot Records

1121 Market St., Galveston, TX, 77550, (409) 762-4590; Pres.: A.W. Marullo, Sr.; Vice Pres.: A.W. Marullo, Jr.; Promo. Mgr.: Johnny Marullo; Mktg. Promo.: Don Ferguson; A&R Dir./Studio Eng.: Don Westmoreland.

Red Horse Productions/Revolver Records ★

PO Box 158304, Nashville, TN, 37215, (615) 670-6129, Fax: (615) 670-6703; Mgr.: Jean Cramer.
US Reps.: United Record (TN).
Int'l Reps.: Int'l Record (Italy); Bear Family (Germany); Silver Sounds (U.K.).

Red House Records, Inc. ★

501 W. Lynnhurst Ave., Saint Paul, MN, 55104, (612) 644-4161, Fax: (612) 644-4248; Pres.: Bob Feldman; Vice Pres., Opns.: C.W. Frymire; Publicity Dir.: Megan Rubiner Zinn; Mktg. Dir.: Joel Leviton.
Labels: *Distributed:* Applesseed.
US Reps.: Koch Int'l (NY).

Red Onion Records ★

PO Box 366, Dayton, OH, 45401, (937) 222-2413, Fax: (937) 275-5452; E-Mail: 362-6018@mcimail.com; Pres.: Gene May; Vice Pres.: Orin Rich.

Red Rocket Records, USA ★

213 12th Ave. E., Seattle, WA, 98102, (206) 322-2154, Fax: (206) 322-2154; E-Mail: info-rama@redrocket.com; Pres./A&R: Curtis Crawford; Dir., Opns.: Kevin L. Chestnut.
Labels Owned: B.F.D., Red Rocket, USA; *Distributed:* Instant.
US Reps.: Nail Dist. (OR).

Red Rover Records

911 Woodland; Lake Bluff, IL, 60044, (847) 615-0366, Fax: (847) 615-0471; E-Mail: ikochell@elcom.llc.edu; Creative: Fred Koch; F.E.O.: James Walton.
Labels: *Distributed:* Melody House, Youngheart.
US Reps.: Melody House (OK).

Redeem Records

106 Dudley St., Warner Robins, GA, 31093, (912) 328-0795, Fax: (912) 328-0795; Pres.: Linda Bell; Pub. Rel. Dir.: Steve Morris.
US Reps.: Central South, Select-O-Hits (TN); Spring Arbor (MI); Salisbury Dist. (MD); M.S. Dist. (IL).
Int'l Reps.: Kingsway Music (UK).

Redeye Records ★

PO Box 62, Saint Joseph, MO, 64502, (816) 632-6778, (816) 593-2353; Pres.: W.D. Morgan; Vice Pres.: Jeffrey Battle; A & R: Robert B. "Buck" Orr; Mktg./Admin. Asst.: Cecelia Sten.

Reference Recordings Ltd. ★

580 Crespi Dr., Unit I; Pacifica, CA, 94044, (650) 355-1892, Fax: (650) 355-1949; E-Mail: rec@aol.com; Web Site: www.referencerecordings.com; Pres.: J. Tamblyn Henderson, Jr.; Vice Pres.: Marcia Gordon Martin; Technical Dir.: Keith O. Johnson; Sales Dir.: Janice Mancuso.
Labels Owned: Reference, Reference Mastercuts.
US Reps.: Distr. North America, Western Record Sales (CA).
Int'l Reps.: Rockian Trading (Australia); Energy Co. Ltd. (Korea); Justice Audio (Canada); Purple Legion (Russia); Inakustik GMBH (Germany); Talu Electronics Corp. (Taiwan); HNH Int'l (Hong Kong); May Audio Marketing (UK); Sound & Music (Italy); Polygram I.M.S. (Japan).

Rego Irish Records, Tapes & Videos

64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, Fax: (516) 354-7768; E-Mail: kellsmus@pipeline.com; Pres.: Patrick Noonan; Mng. Dir.: Tom Horan.
Labels Owned: Colleen, Copley, Kells Music, Rego.
US Reps.: Allegro (OR).

Reiter Records Ltd. ★

308 Penn Estates, East Stroudsburg, PA, 18301, (717) 424-9599, Fax: (717) 424-0452; E-Mail: stewrose@aol.com; Pres.: Dr. Andrea B. Reiter; Vice Pres., Bus. Aff.: Stewart Rosenblum, Esq.; Vice Pres.: Ted Reiter; A & R: Greg MacMillan.
Int'l Reps.: BMG (Hong Kong).

Relativity Records

79 Fifth Ave., 16th Floor, New York, NY, 10003, (212) 337-5300, Fax: (212) 337-5366; Pres. RED/TriStar Music: Sal Licata; Sr. Vice Pres./Gen. Mgr.: Ken Antonelli; Sr. Vice Pres.: Alan Grunblatt; Vice Pres., Promo.: Kevin Carroll; Vice Pres., Sales: Ken Gullic.

The Relaxation Co./Ellipsis Arts ★

20 Lumber Rd., Roslyn, NY, 11576, (516) 621-2727, Fax: (516) 621-2750; E-Mail: elliarts@aol.com; CEO: Jeff Charno; Nat'l Dir./Sales & Mktg.: Andrew Klein; Mktg. & Media Dir.: Wendy Motchan; Dir./Int'l Mktg. & Devel.: Richard Moskowitz.
Labels Owned: Ellipsis Arts.
US Reps.: REP (CA); PGW (MN).

Release Records

PO Box 234, Saint Louis, MO, 63166; Pres.: Bob J. Bax; Exec. Vice Pres./Mktg.: Paul J. Bax.

Relic Record Productions, Inc. ★

PO Box 572, Hackensack, NJ, 07602, (201) 342-6475, Fax: (201) 342-5954; Co-Owner: Donn Fileti; Co-Owner: Edward Gries.
Labels: *Distributed:* Clifton.
US Reps.: MS (IL); Passport Dist. (CO); Ind.

Relix Records, Inc. ★

PO Box 98, Brooklyn, NY, 11229, (718) 258-0009; E-Mail: relixrec@aol.com; Pres.: Leslie D. Kippel.
Labels Owned: American Heritage; *Distributed:* Legend, Startruck.
US Reps.: Alliance Group (NY); DNA (MA).

Renaissance Records ★

1502 Knox Valley Dr., Brentwood, TN, 37027, (615) 661-6598, Fax: (615) 661-4639; E-Mail: john81258@aol.com; Web Site: http://skymarshall.com/renaissance; Pres.: John Edwards.
Labels Owned: Renaissance South.
US Reps.: Distr. North America, Bayside Distr. (CA).

Renegade Records ★

814 Conti St., New Orleans, LA, 70112, (800) 800-0550; Pres.: Steve Valentino; A&R: David Valentino.

Reprise Records

3300 Warner Blvd., Burbank, CA, 91505-4694, (818) 846-9090, Fax: (818) 846-8474; Web Site: http://www.reprise.com; Pres.: Howie Klein; Exec. Vice Pres./Gen. Mgr.: Rich Fitzgerald; Sr. Vice Pres., A&R: Josephine Lenardi; Sr. Vice Pres., A&R: Rob Cavallo; Sr. Vice Pres., Promo.: Steve Tipp; Sr./VP/Artist Devel./Mktg.: Craig Kostich; Vice Pres., Nat'l Sales: Dave Stein, Vice Pres., Video Promo.: Wendy Griffiths.
Offices: 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4500, Fax: (212) 275-4595; Vice Pres./Label Mgr.: Sandy Alouette; Vice Pres., A&R: Russ Tilleman; Warner/Reprise Nashville, 20 Music Sq. E., Nashville, TN, 37203, (615) 748-8000, Fax: (615) 214-1567; Pres.: Jim Ed Norman; Exec Vice Pres./Gen. Mgr.: Eddie Reeves.

Reptile Records ★

PO Box 121213, Nashville, TN, 37212, (615) 331-7400; Pres.: Scott Tutt; Promos.: Patrick Lloyd.

Resistance Records

PO Box 24700, Detroit, MI, 48224, (810) 684-7862, Fax: (810) 684-7958; Pres.: Mark Wilson; Sales Dir.: David Yount.

Resort Records, Inc.

572 Rockrose Ct., Lake Tahoe, NV, 89451-8300, (702) 832-3766, Fax: (702) 832-8107; E-Mail: resort@resortrec.com; Web Site: www.resortrec.com; Pres./CEO: David M. Delbridge; Vice Pres./CFO: Linda S. Rutledge.

Restless Records ★

1616 Vista Del Mar Ave., Hollywood, CA, 90028, (213) 957-4357, Fax: (213) 957-4355; E-Mail: restrec@aol.com; Chrmn.: William Hein; Pres./CEO: Joe Regis; Vice Pres., Mktg/Promo.: Rich Schmidt; Mktg. Mgr.: Lyndsey Parker.
Labels Owned: Clean, Medium Cool; *Distributed:* Hot, On-U Sound.
US Reps.: Alternative Dist Alliance (CA).

Resurgent Music ★

146 S. Main St., Ste. 212, Orange, CA, 92668, (714) 633-5232, Fax: (714) 633-5232; E-Mail: resurgentmusic@earthlink.net; Owner: Dan St. Marseille.
Labels: *Distributed:* International, Interplay.
US Reps.: Bayside (CA).

Retrieve Records ★

274 Bath Ave., Apt. 15, Long Branch, NJ, 07740-6155, (908) 263-1736; E-Mail: dmiller@monmouth.com; Pres./Owner: David H. Miller.

Reunion Records

2908 Poston Ave., Nashville, TN, 37202, (615) 320-9200, Fax: (615) 320-1734; Pres.: Bruce Koblish; Vice Pres., A&R: Chris Smith; Vice Pres., Artist Devel.: Stephen Pwendergast; Vice Pres., Mktg./Sales: Ben Howard.

Revels, Inc. (Revels Records) ★

1 Kendall Sq., Bldg. 600, Cambridge, MA, 01239, (617) 621-0505, Fax: (617) 621-1709; Bus. Mgr.: William H. Scheick; Dir., Mktg.: Kay Dunlap.
US Reps.: Koch Int'l (NY).

Revere Records ★

3479 NW Yeon Ave., Portland, OR, 97210, (503) 228-5113, Fax: (503) 228-6393; Pres.: Morris McClellan; Vice Pres.: Lewis Ross; CFO: Eleanor Ross.
Labels Owned: Grace Note; *Distributed:* Even Par, MSP, Magic Music, Phileo.

Revolution Records

8900 Wilshire Blvd., Ste. 200, Beverly Hills, CA, 90211-1906, (310) 289-5500; E-Mail: info@revolution.wbr.com; Owner: Irving Azoff; Vice Pres., Sales: Bob Sides; Vice Pres., Int'l: Susan Markheim; Vice Pres., Publicity: Julie Farman; Sr. Creative Exec.: Missy Worth.

Offices: Giant Records, 1514 South St., Nashville, TN, 37212, (615) 256-3110, Fax: (615) 259-4011, Gen. Mgr.: Alan Shapiro.
Labels Owned: Giant, The Medicine Label.

Rhapsody Int'l, Ltd. ★

85 Melrose Ave., Massapequa, NY, 11758, (516) 798-5082, Fax: (516) 541-1799; E-Mail: info@rhapsodyintltd.com; Web Site: www.rhapsodyintltd.com; Pres.: Russell Jackson; Mgr.: Brett Rochelle.

Rhino Entertainment Co. ★

10635 Santa Monica Blvd., 2nd Floor, Los Angeles, CA, 90025-4900, (310) 474-4778, Fax: (310) 441-6575; Pres./CEO: Richard Foos; Exec. V.P., Bus. Affairs: Bob Emmer; Sr. V.P., Sales/Mktg.: Neil Werde; V.P., Sales: Bob Carlton.
US Reps.: Warner/Electra/Atlantic (CA).

Rhythm Safari

6430 Sunset Blvd., Ste. 900, Hollywood, CA, 90028, (213) 467-0151, Fax: (213) 856-4204; Pres.: Hilton Rosenthal; Mgr., Label Opns.: Magda Summerfield; Mktg.: Michael Regen.
US Reps.: Priority (CA).

Rhythms Productions/Tom Thumb Music ★

8869 Venice Blvd., Los Angeles, CA, 90034-0485, (310) 836-4678; Pres.: Ruth S. White; Vice Pres.: David O. White; Gen. Mgr.: Marjory W. Gandelman.
Labels Owned: Tom Thumb, Watch Me Grow.
Int'l Reps.: MARQFed Int'l (Philippines).

Rice Records ★

113 17th Ave. S.; Nashville, TN, 37203, (615) 242-2461, Fax: (615) 242-2479; CEO: Jimmy Key; Pres.: Jack J. Key.

Fred Rice Productions ★

48-780 Eisenhower Dr.; La Quinta, CA, 92253, (619) 564-0559; Pres.: Fred Rice; Sec./Treasurer: Dorothy Rice; Sales Mgr.: Robert Rice.
Offices: Amazing Grace Music (BMI), PO Box 643, 48-780 Eisenhower Dr., La Quinta, CA, 92253, (619) 564-4823; Pres.: Fred Rice.
Labels Owned: Hook Music.

Richardson Records ★

1938 Baltimore Annapolis Blvd., Annapolis, MD, 21401-6248, (410) 757-3733; Pres.: Charles A. Richardson.

Rico Records/Combo Records

747 Tenth Ave., New York, NY, 10019, (212) 247-6330, Fax: (212) 956-7554; Pres.: Ralph Cartagena; Vice Pres.: Lisa Cartagena.

Labels Owned: Canomar, Hi-Tone, Mega, Neliz, Spanoram; *Distributed:* Haven.
Int'l Reps.: Combo (PR); Discos Musart (Mexico); Sonolux (Colombia); Discos Manzana (Spain); OM Productions (Panama); Rica Discos (Netherlands); Clave Music (Switzerland); Disques Concord (France); Musica Tropical (Germany); Sweet Coco (Japan); Sica Peruana (Peru); Discorona (Venezuela).

Ridge Runner

84 York Creek Dr., Driftwood, TX, 78619, (512) 847-8605, Fax: (512) 847-8833; Owner: Slim Richey; Owner: Francie Jo White.
Labels Owned: Flying High, Grass Mountain, Tex Grass.

Righteous Babe Records

PO Box 95, Ellicott Sta., Buffalo, NY, 14205-0095, (716) 852-8020; Pres.: Scot Fisher; Mktg./Promo.: Mary Bagley.

Riot Records

55 Santa Clara Ave., Ste. 120, Oakland, CA, 94610, (510) 763-7600, Fax: (510) 763-7894; Web Site: www.riotrecords.com; Pres.: Joel S. Turtle; Vice Pres./Sales: Angelo Gagliardi; Vice Pres., A&R: Greg Kinn.
US Reps.: MS (IL).

Rip-It Records

1221 W. Colonial Dr., Ste. 300, Orlando, FL, 32804, (407) 648-9889, Fax: (407) 649-6767; Pres./CEO: Louis Bell; Vice Pres./Artist Devel.: Barry Dufae; Comptroller: Jill Bell; CFO: Lanz Alexander.

Ripete Records, Inc. ★

1111 S. Main St., Elliott, SC, 29046, (803) 428-3358, Fax: (803) 428-6434; Pres.: Marion E. Carter; Vice Pres.: Peter N. Smolen; Bus. Affairs: Karen F. Carter; Opns. Mgr.: Mike Farver.
Labels Owned: Carlen, EEE Ltd., Gold Coast, Gold Nuggets, Orion, Pelican Bay, Retroactive, Rockin Robin, Volume; *Distributed:* First-Lite.
US Reps.: Select-O-Hits (TN); Big State (TX); Rounder/DNA (CA).

Ripsaw Record Co. ★

4545 Connecticut Ave. NW, Ste. 805, Washington, DC, 20008, (202) 362-2286; Pres.: Jonathan Strong.

Rising Son Records ★

4 Van Densenville Rd.; Great Barrington, MA, 01230, (413) 528-1955, Fax: (413) 528-1958; E-Mail: rsrhq@aol.com; Pres.: Arto Guthrie; Asst. to Pres.: Annie Guthrie; Pub. Rel.: Cindy Bradley.

Rising Star Records/Publishers ★

52 Executive Park S., Ste. 5203, Atlanta, GA, 30329, (404) 636-2050, Fax: (404) 636-5051; E-Mail: ristar@mindspring.com; Web Site: www.ristar.com; Pres.: Barbara Z. Taylor; Gen. Mgr.: Lyndell Messingale; Opns. Mgr.: Michael F. Peterson; Nat'l Sales Mgr.: Frank Grubbs, Jr.
Labels: *Distributed:* ABC Music, Australia, Lion's Bard Music, River Music.
US Reps.: Allegro (OR).

Rising Tide ★

48 Music Sq. E., Nashville, TN, 37203-4323, (615) 254-5050, Fax: (615) 313-3700; Pres.: Ken Levitan; Sr. Vice Pres., A&R: Emory Gordy, Jr.; Vice Pres., Promo.: Tim Murphy; Vice Pres., Sales/Mktg.: Joel Hoffer; Dir./Publicity: Ellen Caldwell.
Labels: *Distributed:* Blue Eye/Rising Tide, Curb/Rising Tide.
US Reps.: Universal (CA).

Rite-Off Records ★

412 N. Orange St.; Selinsgrove, PA, 17870, (717) 374-0696, Fax: (717) 374-0858; E-Mail: riteoff@sunlink.net; Web Site: www.rite-off.com; Gen. Mgr.: Terry Selders; Promo.: Kyle Peck.
US Reps.: Sharkstooth (PA).

Company headquarters are designated by a ★

Ritmo Records Corp.

747 Tenth Ave., New York, NY, 10019, (212) 586-1189, Fax: (212) 765-6435; Pres.: Karen Pabon; Mgr.: Tony Pabon, Jr.; Sales: Maximiliano Garcia; Promos.: David Quintana.

River Music, Inc. ★

Rt. 175, Blue Hill Falls, ME, 04615, (207) 374-2208, Fax: (207) 374-2082; Pres./A&R: Paul D. Sullivan; Vice Pres.: Jillson Knowles.
US Reps.: CRD (CA); Twinbrook (NY); Music Design (WI); Silo (VT).

River North

1222 16th Ave., S., Third Floor, Nashville, TN, 37212, (615) 327-0770, Fax: (615) 327-0011; Sr. Vice Pres./Gen. Mgr.: Eddie Mascolo; Vice Pres., Promo/Devel.: Bobby Young; Dir., Publicity: Michelle Brown.

River Records

RR 1, Metamora, IL, 61548-9801, (309) 673-0075; Pres.: Ron C. Volz; Vice Pres. A&R: D. Scott Kramer; Sales/Promo.: Jennifer Florida; Mktg.: Kevin Tompkins.
Int'l Reps.: Christian Mktg. Canada Unlimited (Canada); GMI Music Partners BV (Europe); Christian Mktg. New Zealand (New Zealand); Christian Mktg. Pty. Ltd. (Australia); Marantha (South Africa).

Rivera Records

PO Box 1848, Orange, CA, 92668, (714) 639-0400, Fax: (714) 639-7523; Owner: Bob Rivera.

Road Records

2003 19th Ave. S., Nashville, TN, 37203, (615) 460-9181; E-Mail: fezmo@aol.com; Pres.: Jim Femino.

Roadrunner Records ★

536 Broadway, New York, NY, 10012, (212) 274-7500, Fax: (212) 334-6921; Web Site: www.roadrun.com; Pres.: Cees Wessels; Sr. VP/Label Gen. Mgr.: Jeb Hart; Sr. Vice Pres./Gen. Mgr.: Doug Keogh; Vice Pres./A&R: Monte Conner; Deep Blue Mgr./A&R Dir.: John Trepp; Vice Pres./Mktg.: Jonas Nachsin; Vice Pres./Sales: Peter Mullen; Vice Pres./Promo.: Billy Cox; Sr. Dir., Promo.: Marco Navarra; Dir., Publicity: Susan Marcus; Nat'l Dir., Sales: Bob Johnson; Nat'l Dir., Rock Promo.: Mark Abramson; Nat'l Dir., Modern Rock: Sean Knight; Assoc. Dir., Publicity: Sophie Diamantis; Mktg. Dir.: Scott Givens; Mktg. Dir.: Peter Cooper; A&R Dir.: Howie Abrams; A&R Dir.: Jeff Pachman; Publicity: Toni Eng.
Labels Owned: Baby Fox, Bennet, Blue Mountain, Brujeria, Coal Chamber, Deicide, Dog Eat Dog, Fear Factory, Floodgate, Karma to Burn, Lazy, Life of Agony, Loose Cannon, Machine Head, Madball, The Moon Seven Times, Obituary, Party Up, Kevin Salem, Sepultura, Shelter, Type O Negative, Vision of Disorder.
US Reps.: RED (NY).

Rock Dreams ★

366 Route 33, Mercerville, NJ, 08619, (609) 890-0808, Fax: (609) 588-8945; CEO: John Cardarelli; Mgr.: Robert Belviso; Controller: Paul Ressler; Promo.: John Burlaga.
Labels Owned: RDR.

Rocket Records (Div. of A&M Associated Labels)

825 Eighth Ave., 27th Floor, New York, NY, 10019, (212) 333-8000; Sr. (212) 333-6783; Chrmn.: John Reid; Pres.: John Cannelli; Opns. Dir.: Clare Turner; A&R Dir.: Todd Interland.

Rockin' Possum Music ★

1126 Fleetwood Dr., Carlisle, PA, 17013-3571, (615) 672-5987; Dir., Creative Devel.: Kevin A. Brenneman.
Offices: 17 W. 20th St., Sixth Floor, New York, NY, 10011, Dir., Creative Devel.: Mike Yionoulis.

Rockland Records

117 W. Rockland, Libertyville, IL, 60048, (847) 362-4060, Fax: (847) 362-4653; Pres.: Perry Johnson.

Rococo Records, Inc. ★

PO Box 695, Seal Beach, CA, 90740-0695, (310) 594-6641, Fax: (310) 594-0041; Pres.: Rocco Spagnola; Dir., A&R: Kookie Wrigley, Jr.

Rodell Records, Inc. ★

1520 Brookhollow Dr., Ste. 40, Santa Ana, CA, 92705, (213) 960-9447, (714) 531-5786, Fax: (714) 434-7756; E-Mail: rodell@hqonline.com; Pres.: Adam Rodell.
Labels Owned: Club of Spade.

Roesch Records

25-13 Old Kings Hwy. N., Ste. 272, Darien, CT, 06820, (203) 838-5023, Fax: (203) 836-0337; Owner: Joe Roesch; Vice Pres.: Sable Roesch.
US Reps.: Twinbrook (NY); City Hall (CA); Rock Bottom (GA); Paulstarr (MN).
Int'l Reps.: Red Lick (UK); All Blue (Belgium); Media 7 (France); IRD (Italy); Cargo (Canada).

Roll On Records ★

112 Widmar Pl., Clayton, CA, 94517, (510) 672-8201; Owner: Edgar J. Brincat.

Rooster Blues Records ★

232 Sunflower Ave., Clarksdale, MS, 38614, (601) 627-2209, Fax: (601) 627-9861; E-Mail: rooster232@aol.com; Co-Owner/Producer: Jim O'Neal; Co-Owner: Selina O'Neal.
Labels Owned: Okra-Tone; Distributed: Airwax, Southern Culture, Wilco.
US Reps.: Rounder/DNA (MA).

Roper Records, Inc.

45-15 21st St., Long Island City, NY, 11101, (718) 786-2401; Pres.: Franc Pen.

Rosemary Melody Line Records ★

E. Landis Ave., Vineland, NJ, 08360, (609) 696-0943, Fax: (609) 794-8348; Pres.: Dennis Link.
Labels Owned: Windrose.

Rotten Records ★

PO Box 2157, Montclair, CA, 91763, (909) 624-2332, Fax: (909) 624-2392; E-Mail: rotten@rottenrecords.com; Web Site: www.rottenrecords.com; Pres.: Ron Peterson; Retail/Video Promo. Mgr.: Wendy Zimmer; Radio/Press Mgr.: Jason Turner.

Rough Luxury

1156 Forest Ave., New York, NY, 10456, (718) 617-4783, Fax: (718) 617-4832; A&R: C. McRae.
Labels Owned: Berlin, New World Order.

Roughrider Entertainment, Inc. ★

PO Box 56742, Sherman Oaks, CA, 91413, (818) 990-8000, Fax: (818) 990-8187.

Round Flat Records ★

PO Box 1676, Amherst, NY, 14226; E-Mail: roundflat@pcn.net; Web Site: www.rockfetish.com/roundflat/; Pres.: Curt Ippolito.

Round River Records ★

301 Jacob St., Seekonk, MA, 02771, (508) 336-9703, (800) 682-9522, Fax: (508) 336-2254; E-Mail: dfb14@aol.com; Web Site: www.billharley.com; Pres.: Deborah Block; Vice Pres.: Bill Harley; Office Mgr.: Jane Bendavid.
US Reps.: Silo (VT).

Round World Music

595 Guerrero St., San Francisco, CA, 94110, (415) 255-8491.

Rounder Records Group ★

One Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Web Site: http://www.rounder.com; Owner: Marian Leighton Levy; Owner: Bill Nowlin; Owner: Ken Irwin; Pres./CEO: John Virant; Vice Pres./Promos.: Brad Paul; Gen. Mgr.: Duncan Browne; Export Mgr.: Leland Stein.
Labels Owned: Bullseye Blues, Flying Fish, Up Start; Distributed: American Clave, Black Top, Bohemia Beat, Clean Cuts, Corason, Daring, EasyDisc.
US Reps.: DNA.
Int'l Reps.: Continental Record Services.

Rowdy Records

75 Marietta St. NW, Atlanta, GA, 30303; Owner: Dallas Austin.

Rowena Records ★

P.O. S. 26th St., San Jose, CA, 95116, (408) 286-9840, Fax: (408) 286-9845; A&R: Gradie & Jeannine O'Neal.
US Reps.: Gojo (CA).

Royal Records

PO Box 5368, Buena Park, CA, 90622, (714) 522-2383; Pres.: Jerry Smith.
Labels Owned: Five-Star, Melodeer Music, Royal King Music.

Rural Rhythm Records

6012 N. Agnes Ave., Temple City, CA, 91780, (818) 286-9188; Pres.: Sam Passamano, Jr.
US Reps.: DNA (CA); Record Depot (VA).

Rustron Music Productions ★

1156 Park Lane, West Palm Beach, FL, 33417-5957, (561) 686-1354; Exec. Dir.: H. Rusty Gordon; A&R/Creative Dir.: Ronald Caruso; Prof. Mgr.: Davilyn Whims; Studio Dir.: Kevin Reeves.
Offices: 42 Barrack Hill Rd., Ridgefield, CT, 06877, (203) 438-8022.

Labels Owned: Whimsong; Distributed: Atma Spheres, GBP (Gary Barth Prods.), GJP (Gordon Johnson Prods.), HCP, Marcus, PRMC, RCF, Road House, Shock-T, Soul Inspiration.
US Reps.: Lady Slipper (NC); Alhambra (FL).
Int'l Reps.: Sonoxit, FM Cintos y Discos (Colombia).

Ruthless Records

8201 W. Third St., Los Angeles, CA, 90048-4302, (213) 782-1888, Fax: (213) 782-0705; Pres./CEO: Tomica Wright.

Rykodisc ★

Shetland Park, 27 Congress St., Salem, MA, 01970-5575, (508) 825-3200, Fax: (508) 825-3290; E-Mail: info@rykodisc.com; Web Site: http://www.rykodisc.com; Pres.: Don Rose; Gen. Mgr.: Peter Wright; Dir. Mktg.: Jill Christianson; Dir. Strategic Mktg./Sales: Cheryl McEnaney; Dir. Publicity: Carrie Svengin; Label Opns.: Heather Higgins.
Offices: Suburban Sq., Ste. 300, Ardmore, PA, 19003, (610) 649-7400, Fax: (610) 649-1122, Latin Label Mgr.: Aaron Luis Levinson; Int'l Promo. Mgr.: Christina Degautis.
Labels Owned: Gramavision, Hannibal, Tradition; Distributed: Slow River.
US Reps.: REP Sales Inc. (US).

S**SDA Music ★**

P.O. Box 30605, Phoenix, AZ, 85046, (602) 992-6106, Fax: (602) 493-3360; Exec. Dir.: Michael P. Frasseti; Exec. Dir.: Gregory P. Zduaniak; Mktg. Mgr.: Susan Whitlow.
US Reps.: Associated (AZ); Backroads, City Hall (CA); Encore, White Swan (CO); Michael Ginsberg Dist. (TN); Music Design (WI); New Leaf (GA); Twinbrook (NY).
Int'l Reps.: Chiang Hual/Around The World (Singapore).

S.O.A.R. (Sound of America Records)

PO Box 8606, Albuquerque, NM, 87198, (505) 268-6110, Fax: (505) 268-0237; E-Mail: soar@rt66.com.

SRI Label Group ★

319 Gulfstream Rd., Dania, FL, 33004, (954) 922-0660, Fax: (954) 922-9060; E-Mail: sriiabel@aol.com; Web Site: http://members.aol.com/sriiabel/index.html; Pres.: Shelly Liebowitz; Vice Pres./West Coast: Stan Silverberg; Vice Pres./A&R: Lee Lewis.
Labels Owned: Flamingo Jazz, SRI.

S S T Records

PO Box 1, Lawndale, CA, 90260, (562) 590-8853, Fax: (562) 590-8513; Owner: Greg Ginn; Gen. Mgr.: Chuck Dukowski.
Labels Owned: Cruz, Issues, New Alliance.

S.W. & A. Associates, Co. ★

953 Highway 51; Madison, MS, 39130, (601) 856-7468; A&R: Style Wooten.
Labels Owned: Wooten.

Sabre Records

PO Box 10147, San Antonio, TX, 78210, (210) 533-6910.
Labels Owned: Fanfare, Legacy, Satin.

Sabteca Records ★

712 Longridge Rd.; Oakland, CA, 94610, (510) 456-2805, Fax: (510) 832-0464; Pres.: Bernard D. Herring; Mktg.: Duane Herring; A&R: Sean Herring.
Labels Owned: Andre Romare.
Int'l Reps.: Aquarius (Austria).

Safe House Records ★

PO Box 214, Poulney, VT, 05764, (802) 287-2000, Fax: (802) 287-2020; E-Mail: safehouse3@aol.com; Pres.: James Reynolds; Gen. Mgr.: Lorraine Traverson.
Labels: Distributed: Feedbag, Obelisk.
US Reps.: Select-O-Hits, Action (US).

Sage Arts

14311 Stehr Rd., Arlington, WA, 98223, (360) 691-5203; Bus. Manager: Warren Argo.

Sahara Records & Filmworks Entertainment Co. ★

117 W. Harrison Bldg., Dept. S-627, Chicago, IL, 60605, (773) 509-8381, Fax: (312) 922-6964; Pres./CEO: Edward De Miles; A & R Dir.: Greg Payne; Vice Pres./Mktg.: Dwayne Woolridge.
Labels Owned: Sahara Dance Tracks, Sahara Jazz.
US Reps.: EDM-Sahara (IN).

SaiSoul Records ★

16 E. 40th St., New York, NY, 10016, (212) 951-3029, Fax: (212) 951-2332; Int'l A&R: Glen LaRusso.
Labels Owned: Bethlehem Jazz, Double J.

Sama Records

2304 E. Pearl, Odessa, TX, 79761, (915) 580-9738; Pres.: Alvaro Marufo.

San Juan Music Group, Ltd. ★

499 Erndon Rd., Parlin, NJ, 08859, (908) 727-7200, Fax: (908) 727-7240; Pres.: Jay Chernow; Vice Pres.: Michael Chernow; Sec./Treasurer: Eileen Chernow.

Sanity Check Music, Inc. ★

RT 1 Box 136-p; Boyce, VA, 22620, (540) 837-1358; E-Mail: scmusic@shentel.net; Web Site: www.hackrtwins.com/sanitychck; Pres.: Blue; Publicist: Amy Jett; A&R: Christina Orr.
Labels Owned: Sanity Check Music, Inc.; Distributed: BSC.

Santa Fe Records

14511 Delano St., Van Nuys, CA, 91411, (818) 994-9973, Fax: (818) 994-1133; Pres./CEO: Enrique Elizondo.

Sarg Records

311 E. Davis St., Luling, TX, 78648, (830) 875-3350, Fax: (830) 875-9362; Owner: Charlie Fitch.

Sarzo Music

PO Box 6061126, Sherman Oaks, CA, 91413, (818) 906-7515, Fax: (818) 789-7809; E-Mail: sarzo@pacifinet.net; CEO: Rudy Sarzo; CFO: Rebecca Sarzo; COO: Ruth Garrard.

Savoy Records

1123 Broadway, Ste. 507, New York, NY, 10010, (212) 675-3375, Fax: (212) 675-7703; Exec. Dir.: Rev. Milton Biggiam.

Scarab Records, Inc.

947 Paddington Terr., Heathrow, FL, 32746, (407) 333-3343, Fax: (407) 333-3288; Pres.: Janet Smith.
US Reps.: MS (IL); Lifedance (OR).

Scene Productions/Purple Haze Music ★

PO Box 1243, Beckley, WV, 25802, (304) 252-4836; Pres.: Richard L. Petry; A&R Dir.: Carol Lee.
Labels Owned: Rising Sun.

Don Schafer Promotions, Inc.

Rt. 1, PO Box 11; West, TX, 76691, (817) 826-4500; Pub. Rel. Dir.: Rob Landrum; Professional Mgr.: Bobby Schafer; Agent: Greg Picha.

Schizophonic Records ★

17 SE Third Ave., Ste. 501, Portland, OR, 97214-1026, (503) 731-5994, Fax: (503) 736-3264; E-Mail: schizome@earthlink.net.durangog955@aol.com; Pres.: Mike Jones.
Labels Owned: Schizophonic; Distributed: Space Age Bachelor Pad.
US Reps.: Nail (OR).
Int'l Reps.: Trocadero (Germany).

Jan Scobey's Hot Jazz

10755 Bachelor Valley Rd.; Witter Springs, CA, 95493, (800) 872-6239, Fax: (707) 275-2777; Pres./Owner: Jan Scobey; Mgr.: Eugene Paleno.
Labels Owned: Class, Jansco, Peachtown, Ragtime, Smithsonian; Distributed: Goodtime Jazz, Heritage, Stomp Off.

Scorpio Music, Inc. ★

2500 E. State St., Trenton, NJ, 08619, (609) 890-6000, Fax: (609) 890-0247; E-Mail: scorpiomus@aol.com; Pres.: John Gervasoni; Gen. Mgr.: Steven Parelman.

Scotti Bros.

808 Wilshire Blvd., Santa Monica, CA, 90401, (310) 656-1100, Fax: (310) 656-7430; Exec. Vice Pres.: Ben Scotti; V.P., Creative Servs.: Doug Haverty.

Scrutchings Music

429 Homestead St., Akron, OH, 44306, (330) 773-8529, (330) 724-6940; Pres.: Walter E.L. Scrutchings.

Sea Breeze Record Co. ★

PO Box 11267, Glendale, CA, 91226, (818) 242-2093; Owner: Danny Behr; Prodn. Mgr.: Robert Coomber; Promo. Mgr.: Alex Iles.
Labels Owned: Night Life, Sea Breeze Vista.

Dave Segel Promotions

5948 Little Brook Way Dr., Columbus, OH, 43232, (614) 755-9996, Fax: (614) 755-9435; E-Mail: dsegelprom@aol.com; Pres.: Dave Segel.

Select Records

16 W. 22nd St., 10th Floor, New York, NY, 10010, (212) 691-1200, Fax: (212) 691-3375; Pres.: Fred Munao.
Labels Owned: Active, Select Street.

Selig Entertainment ★

1243 College Ave., Ste. 2, Bronx, NY, 10456-2203, (718) 681-6346, Fax: (718) 681-8030; E-Mail: seligpro@aol.com; Pres.: Tyrone C. Giles; A&R: Sacuan Stimpson; Managing Dir.: Renee Guiranes.
Labels Owned: Madd Whirl.

Company headquarters are designated by a ★

Ralph L. Seltzer ★

191 Finch Rd., Kerby, OR, 97531-0417, (541) 592-2825; Owner: Ralph Seltzer; Office Mgr.: M. Walther.

Selva Records

PO Box 4231-324, Woodland Hills, CA, 91365, (818) 704-8613, Fax: (818) 703-1251; E-Mail: selvasound@aol.com; Web Site: <http://www.livestring.com>; CEO: Jorge Strunz; CFO: Ardeshir Farah; Gen. Mgr.: Kathryn Powell; Promo. Coord.: Ingrid Powell; Latin Promo.: David Chiquin.
US Reprs.: DNA (CA); Music Design (WI).

Serene Sounds

1156 W. 103rd, Dept. 206, Kansas City, MO, 64114, (816) 942-6233; Owner: Esther Kreek.
Labels Owned: Serene Sounds.

Serenity Records

8016 Marion Dr., Maria Stein, OH, 45860, (419) 925-1215, Fax: (419) 925-1216; Owner: James Moeller; Promos.: Ken Moeller.
Labels: Distributed: Li-Sem/Daniel Kobialka.

Shadow Records

111 E. 14th St., Ste. 338, New York, NY, 10003, (212) 206-1017, Fax: (212) 366-5979.

ShadowLight Records ★

9900 Tagus St., Ste. 25; Pico Rivera, CA, 90660, (562) 699-2450; E-Mail: rhart@lausd.k12.ca.us; Pres.: Ron Hart.

Shake N' Bake Records, Inc.

111-58 145th St., Jamaica, Queens, NY, 11435, (718) 659-9631, Fax: (718) 659-6121; Pres.: Darnell Aiken; Exec. Vice Pres.: Anthony Anderson; Vice Pres.: Cynthia Aiken.

Shanachie Entertainment Corp.

37 E. Clinton St., Newton, NJ, 07860, (201) 579-7763, Fax: (201) 579-7083; Pres.: Richard Nevins; Gen. Mgr./A&R: Randall Grass; Exec. Vice Pres./Devel.: R. Wayne Martin; Nat'l Dir., Mktg.: Lee Goldstein.
Offices: 13 Laight St., 6th Floor, New York, NY, 10013, (212) 334-0284, Fax: (212) 334-5207.

Shang Records

404 Wawwassen Ave., Ste. 680, Miami Beach, FL, 33139, (305) 531-7755, Fax: (305) 672-8952.

Shaolin Film & Records

860 E. 500 South, Ste. 15; Salt Lake City, UT, 84102, (818) 595-1123; Pres.: Sifu Richard O'Connor; Vice Pres., A&R: Don DelaVega; Vice Pres., A & R: Michelle McCarty; Tour Mgr.: Dave Han.

Sharp Nine Records, Inc. ★

561 Hillcrest Ave., Westfield, NJ, 07090, (908) 789-7660, Fax: (908) 654-1863; Pres.: Marc R. Goelman.

Shattered Records (Div. of Spot-On Entertainment Ltd.)

11901 Santa Monica Blvd., Ste. 568, Los Angeles, CA, 90025, (310) 207-8434, Fax: (310) 207-8845; E-Mail: ramin@shatteredrecords.com; Vice Pres., US Opns.: Ramin Omid.

Sheffield Lab Recordings ★

408 Bryant Cir., Ste. C, Ojai, CA, 93023-4210, (805) 640-2900, Fax: (805) 640-2901; Pres.: Douglas Sax; Dir., Admin./Finance: Gwen de Sevren Jacquet; Sales Promo.: Tom Volpe; Production: Enc Conn.
Labels Owned: Inner Circle.

Shining Eagle Records ★

1260 Grass Valley Dr., Colorado Springs, CO, 80906-7713, (719) 540-8155, Fax: (719) 576-0028; Pres., Inst. Div.: David Belt; Pres., Vocal Div.: Danny Byram; Vice Pres., Inst. Div.: Micky Poage; Office Mgr.: Susan Belt.

Shock Records USA

PO Box 22098, San Francisco, CA, 94122, (415) 665-2548, Fax: (415) 242-0648; E-Mail: shockusa@aol.com; incanips@aol.com; Mgr., N. American Opns.: Ashli Lewis.
US Reprs.: NAIL (OR); Surefire (MA); Cargo (IL); Revolver (CA).
Int'l Reprs.: Page (Canada).

Shoestring Records

1907 Central, Altun, IL, 62002, (618) 465-5619, Fax: (618) 465-7585; Pres./A&R: Howard E. Neal; Vice Pres.: Olivia Neal.
Labels: Distributed: Nikeda.

Shore Records

2011 Redwood Dr., Matthews, NC, 28105, (908) 988-5159, (704) 882-4543, Fax: (704) 882-4443; Dir., A & R: Paul A. Bonanni; Bus. Aff.: Lawrence Bonanni; Promos.: Christopher Barry; Admin.: Debbie Malysa.

Showtime

513 14th St. NE, Washington, DC, 20002, (202) 388-9399, Fax: (410) 243-0376; Exec. Pres.: C. Ables; Gen. Mgr.: B. Salles.
Labels Owned: Nice Sounds.

Sierra Records ★

PO Box 5853, Pasadena, CA, 91117, (818) 355-0181, Fax: (818) 793-5753; Pres.: John M. Delgatto; Mgr.: Dana Thorin.
Labels Owned: Entree, Sierra Classical; Distributed: Ranch.
US Reprs.: Allegro Corp. (OR).

Silo, Inc. ★

S. Main St., Waterbury, VT, 05676, (802) 244-5178, Fax: (802) 244-6128; Pres.: Barry McVey; Vice Pres./Purchasing: Dave Lovald; Vice Pres./Sales: Jennifer Harwood; Mgr./Vendor Relations: Ann Tangney.
Labels: Distributed: Alcazar, Alligator, Disney, Flying Fish, Gift Horse, Green Linnet, Moulin D'Or, Rounder, Rykodisc.

Sitoun Records

Five Park Plaza, Ste. 800, Irvine, CA, 92653, (714) 474-5050, Fax: (714) 474-9966; E-Mail: asilva@asplaw.com; Web Site: <http://www.asplaw.com>; Pres.: Alban Silva; Vice Pres.: Barbara Anderson.

Silver Wave Records, Inc. ★

2475 Broadway, Boulder, CO, 80304, (303) 443-5617, (800) SIL-WAVE, Fax: (303) 443-0877; E-Mail: info@silverwave.com; Web Site: www.silverwave.com; Pres.: James Marienthal; Fin. Mgr.: Mary Lowery; Sales Mgr.: Tom Albyn.
Labels Owned: Silver Planet Prodn.; Distributed: MTI.
US Reprs.: Koch (NY).

Silvertone Records

137-139 W. 25th St., 11th Floor, New York, NY, 10001, (212) 727-0016, Fax: (212) 620-0048; Chrmn./CEO: Clive Calder; Pres.: Barry Weiss.

Sin-Drome Records Ltd. ★

18344 Oxnard St. Ste. 101, Tarzana, CA, 91356, (818) 344-8880, Fax: (818) 344-8882; Pres.: Henry Marx; CFO/Export: Carol Shampine; Vice Pres., Bus. Affairs: Bob Rogel.
Labels: Distributed: CGR Productions, Kryptic, Nova.

Sire Records

75 Rockefeller Plz., 17th Floor, New York, NY, 10019, (212) 275-2500, Fax: (212) 275-3562; Chrmn.: Sylvia Rhone.
Offices: 2034 Broadway, Santa Monica, CA, 90404, (310) 828-1033, Fax: (310) 828-1584.

Sire Records Group Inc. ★

2034 Broadway, Santa Monica, CA, 90404, (310) 828-1033, Fax: (310) 828-1584; Pres.: Seymour Stein; Vice Pres./Finance: Tyler Buhl; Gen. Mgr.: Randy Miller; Managing Dir.: Keith Holzman.
Labels Owned: Musicraft, Trend; Distributed: Discovery, Sire.
Int'l Reprs.: Warner Music Intl.

Sisters' Choice Recordings & Books ★

704 Gilman St., Berkeley, CA, 94710, (510) 524-5804, Fax: (510) 528-9342; Owner: Nancy Schimmel; Permissions/Orders: Ruth Pohman; Production: Candy Forest.
Labels Owned: Cassandra.
US Reprs.: Silo Music (UT); Rounder Kids (MA).

Six-One-Five Records

PO Box 110829, Nashville, TN, 37222, (615) 776-2060, Fax: (615) 776-2181; E-Mail: 105563.2345@compuserve.com; Owner: Bill Wence.

Skill Record Co. ★

145 Kilgore Ave., Baytown, TX, 77520, (281) 424-4235; Pres.: Slick Norris.

Skylark Records

10609 Stagbound Trail, Zebulon, NC, 27597, (919) 404-0021; Owner: Donald J. Grantham; A&R: Lenore H. Grantham.

Skyline Records

512 Mansion Dr., Brentwood, TN, 37207, (615) 373-8300, Fax: (615) 373-1506; Pres.: Joel Gentry.
Labels Owned: Christian Faith, Christian Folk, Master, Sing, Skyline Country, Temple.

Smarty Pants Audio/Video ★

15104 Detroit Ave., Ste. 2, Lakewood, OH, 44107, (216) 221-5300, Fax: (216) 221-5348; Pres./CEO: S. Turk; Vice Pres., Mktg./Sales: R.G. Korp; Asst. to Pres.: Nora Babcock; Office Mgr.: Kathy Joyce.
Labels Owned: Kiddy Time Audio/Video, Regal Jazz, S.P.I. Audio, Smart Classics, Smart Jazz, Smart Music, Smart World, Smarty Time Audio/Video, Trinity.

Smithsonian Folkways Recordings ★

955 L'Enfant Plz., Ste. 2600, MRC 914, Washington, DC, 20560, (202) 287-3251, Fax: (202) 287-3699; E-Mail: folkways@aol.com; Web Site: <http://www.si.edu/folkways>; Dir., Mktg.: Brenda Dunlap; Curator: Anthony Seeger; Asst. Dir.: Amy Horowitz; Licensing/Int'l Sales: Kevin Doran.
Labels Owned: Cook, Folkways, Paredon.
US Reprs.: Koch Int'l (NY); Smithsonian Folkways (MD).

So So Def

685 Lambert Dr., Atlanta, GA, 30324, (404) 888-9900; Pres.: Jermaine Dupri.

Soaring Records ★

7474 NE Eighth Ct., Boca Raton, FL, 33487, (561) 391-0255; Pres./Sec./Treasurer: Marianne Stander; Vice Pres. A & R: M. Scott Stander.

Sombrero Records

PO Box 121561, Nashville, TN, 37212, (800) FIDDLIN, (614) 594-0018; Web Site: www.hidwater.com/cantrells; Pres.: Al Cantrell; Vice Pres.: Enily Cantrell.

Sonata Records Co.

4304 Del Monte Ave., San Diego, CA, 92107, (619) 222-3346; Pres.: Paul Di Lella; Vice Pres.: Joseph Di Lella; Radio/TV Promos.: Dean Long; Sales Dir.: Phil Jones; Distribution Mgr.: Helen Di Lella.

Song Wizard Records

PO Box 3890, South Pasadena, CA, 91031, (818) 441-6024, Fax: (818) 441-0544; Owner: Dave Kinnoin.

Sonic Atmospheres

15030 Ventura Blvd., Ste. 1776, Sherman Oaks, CA, 91403, (818) 558-6238, Fax: (818) 505-6006; Contact: Timothy Stanczyk.

Sonolux USA

2100 Salcedo St., Ste. 304, Coral Gables, FL, 33314, (305) 444-4431; Contact: Jose Martinez.

Sonora Records, Inc.

311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-2280, Fax: (718) 761-6411; A&R Dir.: Robert Marino.
Labels Owned: Aramis, Aramis Classics, Aramis Jazz, Sonora Classics, Sonora Int'l, Sonora Jazz.

Sonority Records, Inc.

7701 Jervis St., Springfield, VA, 22151, (703) 354-1557; E-Mail: dizz@dcetz.com; Pres.: Ray Disney.

Sonrise Music Co. ★

PO Box 755, Malibu, CA, 90265, (310) 456-5482, Fax: (310) 456-7886; E-Mail: sonrise@csoundcord.com; Web Site: csoundcorp.com/sonrise; Pres.: Bob Cotterell; Customer Serv. Mgr.: John Condon.
Labels Owned: Sonrise; Distributed: Solid Rock.
US Reprs.: Diadem, Inc. (TN).

Sony Classical ★

550 Madison Ave., 16th Floor, New York, NY, 10022, (212) 833-8000, Fax: (212) 833-7142; Pres.: Peter Gelb; Sr. Vice Pres., Int'l Mktg.: Gilbert Heterwick; Sr. Vice Pres., A&R: Laura Mitgang; Vice Pres., US Mktg.: Alexander Miller.

Sony Discos, Inc.

605 Lincoln Rd., 7th Floor, Miami Beach, FL, 33139, (305) 535-0800, Fax: (305) 592-6549; Vice Pres./Gen. Mgr.: Oscar Llord; Vice Pres./Sales: Jeff Young; Vice Pres./Finance: Jorge Melendez; V.P./G.M. (Sony Latin): Jorge Pino; V.P./G.M. (Sony Tropical): Rafael Cuevas; Dir., Int'l Mktg.: Diana Alvarez.
Offices: Sony Discos Tejano, 4538 Centerview Dr., Ste. 170, San Antonio, TX, 78228, (210) 733-3941, Fax: (210) 733-3945, Vice Pres./Gen. Mgr.: Ray Martinez; Sony Discos Reg. Mex., 11365 Ventura Blvd., Ste. 155, Studio City, CA, 91604, (818) 753-9696, Vice Pres./Gen. Mgr.: Jose Rosano.
Labels: Distributed: JMM, JyN, Maya, Orfeon, Protel, Sonolux.

Sony 550 Music ★

550 Madison Ave., New York, NY, 10022, (212) 833-8000, Fax: (212) 833-7120; Pres.: Polly Anthony; Exec. Vice Pres.: John Doelp; Sr. V.P., Artist Devel.: Vince Brannon; Sr. Vice Pres., A&R: Michael Caplan; Vice Pres., Mktg.: Dave Gottlieb.

Sony Wonder / SMV ★

550 Madison Ave. 27th Fl, New York, NY, 10022, (212) 833-7236, Fax: (212) 833-4064; Vice Pres.: Ted Green; Sr. Vice Pres.: Becky Winding; Sr. Vice Pres., Mktg.: Wendy Moss; Vice Pres., Media Rel.: Alan Winnikoff; Vice Pres., Finance: Gary Kahn.

Sooj Records ★

PO Box 848, New York, NY, 10024-0848, (212) 362-6924, Fax: (212) 362-6924; Pres.: Path Soong; Vice Pres.: Jeff Gordon.

Soul Coast Productions ★

PO Box 1102, Topanga, CA, 90290, (310) 455-4034, Fax: (310) 455-2649; E-Mail: soulcoast@earthlink.net; Web Site: <http://home.earthlink.net/~soulcoast>; Dir., A&R: Tim Weston.
US Reprs.: Twinbrook (NY); City Hall (CA); Rock Bottom (FL); Paulstar (MN).

Soulo Productions

2675 Palisades Crest Dr., Lake Oswego, OR, 97034, (503) 638-2674, Fax: (503) 638-2890; Owner/Pres.: Sally Harmon; Partner: Frank Gruner.

Soulstreet Records, Inc.

265 Main St., East Rutherford, NJ, 07073, (201) 933-0676, Fax: (212) 951-2332; Pres.: Glenn Larusso; Dir., Club Promos.: Batcho Manguel.
Labels: Distributed: In Groove.

Sound Achievement Group, Inc. ★

PO Box 24625, Nashville, TN, 37202, (615) 883-2600, Fax: (615) 883-5672; Pres.: Royce B. Gray.
Labels Owned: Candle, Heart Reign, Image, New Wind, Palace, Sugar Mountain.

Sound Feelings Records ★

7616 Lindley Ave., #283, Reseda, CA, 91335, (818) 757-0600, Fax: (818) 757-0834; E-Mail: sales@soundfeelings.com; Web Site: soundfeelings.com; Pres.: Howard Richman; Mktg. Dir.: Jackie Adair.

Sound Gems Records

PO Box 801, South Eastern, PA, 19399, (215) 552-8889; CEO: Frank Fioravanti; Gen. Mgr.: Trish Wassel; Promo. Mgr.: Jeledi Green.
Labels Owned: Philomega, 7 West.

SoundShower Records

2313 Abaca Way, Fremont, CA, 94539, (510) 651-6931.

Soundings Of The Planet ★

3054 N. First Ave., Tucson, AZ, 85719, (520) 792-9888, (800) 937-3223, Fax: (520) 792-0146; E-Mail: sounding@rtid.com; Web Site: <http://soundings.com>; Owners: Dean & Dudley Evenson; Foreign Dist./Mktg.: Pauline Young.

SoundMasters

9717 Jensen Dr., Houston, TX, 77093, (713) 695-3648, Fax: (713) 695-3640; Pres.: A.V. Mittelstedt.

Sounds-Vision Music ★

PO Box 3691, La Mesa, CA, 91944, (619) 698-0244, Fax: (619) 698-0244; Owner/Gen. Mgr.: Rod Holman; Owner: Alejandrina Holman; Chief, Sales/Buyer: Albert Holman.
Labels Owned: Gypsy Power; Distributed: Bescol Ltd., Everest, Hannibal, Lyricford, McGillis, Sirocco.
Int'l Reprs.: Robian Dist. (Canada); World Music (India) Ltd. (UK).

Soundshower Records Productions

789 E. Fifth St., Benicia, CA, 94510, (707) 745-4750, Fax: (707) 745-4750; Pres.: John M. Bliss.

SoundStream

35 Music Sq. E., Nashville, TN, 37203, (615) 742-8081; CEO: Mark Bright; Pres.: Jeff Wood; A&R Coord.: Julie Wood.

Soundwaves Records

1231-A 17th Ave. S., Nashville, TN, 37202, (615) 327-7980, Fax: (615) 321-0464; Pres.: Noel Gibson.
Labels Owned: Great, NSD, Phono.

Source Records, Inc.

39 S. LaSalle St., Ste. 825, Chicago, IL, 60603, (312) 280-0808, Fax: (312) 280-9117; Pres.: John Bellamy; Vice Pres.: Anthony Stephens; A&R Rep.: John Bellamy.
Int'l Reprs.: Trulove Records (England).

South American Music Project, Inc.

310 Lexington Ave., Ste. 10-B, New York, NY, 10016, (212) 867-5521; Pres.: Marco Rizo.

Southland Records, Inc. ★

PO Box 1547, Arlington, TX, 76004, (817) 461-3280; E-Mail: reedstave@worldnet.att.net; Web Site: <http://206.54.178.191/southlandrecords.htm>; Pres.: Steve Reed.

Sovereign Records (Div. of Aloft Music Enterprises, Inc.) ★

1501 Broadway, Ste 1310, New York, NY, 10036, (212) 730-4848, Fax: (212) 730-4858; Pres.: Ruby Fisher.
US Reprs.: North Country, Harbor Record (NY).

The Spacek Co.

1643 Morningside Trail, Lindale, TX, 75771, (903) 882-1375; Web Site: www.kitpage.com/spacek; Pres.: Ed Spacek; Exec. Asst.: Tannie L. Myers.

Company headquarters are designated by a ★

Spanish Fly Record Co.

PO Box 1006, Sharon, CT, 06069, (860) 364-1303, Fax: (860) 364-5005.

Sparrow Communications Group

101 Winner's Cir., Brentwood, TN, 37027, (615) 371-6800, Fax: (615) 371-6997; Chrmn.: Billy Ray Hearn; Pres./CEO: Bill Hearn; Vice Pres., Artist Devel.: Leigh Ann Hardie; Vice Pres./Artist Devel.: Mark Campbell; Vice Pres./Artist Devel.: Nick Barre; Sr. Dir./Media Rel.: Tricia Brodine. *Labels Owned:* Forefront, Star Song, re:think; *Distributed:* B.E.C., Gospo Centric, Harmony, Spring Hill, Troubadour For The Lord, Vineyard.

Phil Spector Records, Inc. *

686 S. Arroyo Pkwy., Penthouse Ste., Pasadena, CA, 91105, (818) 846-9900, Fax: (818) 799-1241; Professional Mgr.: Harold Esposito; Gen. Mgr./A & R: Thomas Mix. *Labels Owned:* Philles.

Spectrum, Inc. *

6984 McKinley St., Ste. 30, Sebastopol, CA, 95472, (707) 823-2361, Fax: (707) 823-2371; Pres.: Paul Weaver. *Labels Owned:* Sacred Concert Society, Spectrum, Spectrum.

Spirit Music, Inc. *

2510 W. 47th St., Ste. 212, Boulder, CO, 80301, (303) 443-8181, Fax: (303) 443-6023; Pres.: Jonathan S. Goldman; Vice Pres.: Pat A. Paulson; A&R: Beverly M. Kemps; Mktg.: Debi Elliott. *US Reps.:* Music Design (WI); White Swan (CO); New Leaf (GA).

Spirit Records *

1818 Lennox Ave., Charlotte, NC, 28203, (704) 375-0654; Pres.: William R. Bradford, III. *Labels Owned:* Eclipse.

Spotlite Records *

404 E. Main; Niles, MI, 49120, (616) 687-8688, Fax: (616) 687-8869; Pres.: Gary Edwards; Vice Pres.: Gary Shinholt; Mktg. Dir.: Larry Clymer; Promo.: Nick Patrella. *Offices:* 625 Lafayette Rd., Clarksville, TN, 37042, (615) 503-2277, Gen. Mgr.: Debbie Patten; Gen. Mgr.: Gary Edwards.

Sprout Recordings *

PO Box 188, Morrisville, PA, 19067, (215) 295-2726, Fax: (215) 295-6105; E-Mail: jonsprout@aol.com; Web Site: http://www.jonsprout.com; Artist: Jonathan Sprout; Dir., Mktg.: Diana Davis. *US Reps.:* Silo, Music for Little People (VT).

Star Vision Int'l Records *

143 Hwy. 138 SE, Ste. S341, Conyers, GA, 30208, (770) 388-9731; Pres.: James Dockett; Dir., Admin./A&R: Barbara Dockett.

Starborn Records

3884 Franklin Ave., Los Angeles, CA, 90027-4661, (213) 662-3121; E-Mail: starborn@aol.com; Chrmn./CEO: Brian Ross; Dir., A&R: Ian A. Ross.

Stardust/Wizard/Doss Records

341 Billy Goat Hill Dr., Winchester, TN, 37398, (615) 649-2577, Fax: (615) 649-2732; E-Mail: cbd@edge.net; Web Site: a-page.com/cbd; CEO: Col. Buster Doss; Pres.: Barbara Doss; Vice Pres.: Bo Doss; Vice Pres.: Kim Doss. *Labels Owned:* Billy Goat Hill, CBD, Colonel Redneck, Kimbolon, Six Shooter.

Starfish Records *

PO Box 9441, Cincinnati, OH, 45209, (513) 961-0037; E-Mail: hubcap@iac.net; Web Site: http://www.iac.net/~hubcap; Pres.: Cindy Laufenberg; Publicity: Tricia Suit; A & R: Matt Hart; Bus. Mgr.: Eric Appleby. *US Reps.:* Cargo (IL).

Stark Records & Tape Co. *

628 S. South St., Mount Airy, NC, 27030, (910) 786-2865; Pres./Owner/A&R Mgr.: Paul E. Johnson; Mktg./Sales: Gertrude B. Johnson. *Labels Owned:* Colonial, Gospel, Tornado; *Distributed:* E.K.O., Joy Broadcast.

Startrak Records

2200 Evergreen St., Baltimore, MD, 21216, (410) 225-7600.

Starwest Records

1105 15th Ave., Ste. D117, Longview, WA, 98632, (360) 577-6558, Fax: (360) 577-6558; Contact: Mike Poe.

State of Fresh Records

853 Broadway, SR 1516-94, Manhattan, NY, 10003, (212) 465-2666, Fax: (212) 420-8231; Pres./CEO: Dwayne Hayward; Vice Pres. Mktg.: Bob Goldberg; Vice Pres. Bus. Affairs: Steve Rabinowitz.

Labels Owned: Empire Entertainment, Multinational Music, Satellite, Sun Music Sales, Tri State; *Distributed:* Def Control, Mahogany Entertainment. *US Reps.:* Transnational Dist. (NY).

Statiras Records

601 Virginia Ave., Tifton, GA, 31794, (912) 382-1220, Fax: (912) 382-1110; Web Site: www.capital-nashville.com; Pres.: Gus P. Statiras; Vice Pres. A&R: Perry Statiras. *Labels Owned:* Gear, Laser, Status.

Statue Records *

2801 Ocean Park, BL #1, Santa Monica, CA, 90405, (800) 938-5787, Fax: (310) 891-0524; Vice Pres., Opns.: Cory Tyler; Dir. A&R: Eric Joyner. *Labels Owned:* Pirate, Westland.

Step One Records (SOR)

1300 Division St., Ste. 304, Nashville, TN, 37203, (615) 255-3009, Fax: (615) 255-6282; E-Mail: steponerec@aol.com; Web Site: steponerec.com; CEO: Mel Holt; Pres.: Ray Pennington; Vice Pres., Sales: Jeff Brothers. *Labels Owned:* SOR Vision.

Stern's Music U.S., Inc.

598 Broadway, 7th Floor, New York, NY, 10012, (212) 925-1648, Fax: (212) 925-1689; Managing Dir.: Christian Sebek; Acquisitions/Promo.: Ken Braun; Sales Mgr.: Richard Strasser. *Labels Owned:* Earthworks, Stern's African; *Distributed:* Flame Tree, Piranha, Retro Afric, Rumilajta, World Network.

Stones Throw Records

3555 S. El Camino Real, Ste. 320, San Mateo, CA, 94403, (408) 631-3012, Fax: (415) 259-7782; Web Site: http://www.stonesthrow.com; Pres.: Chris Manak.

Strange Records *

2000 Universal Studios Plz., Ste. 601 & 603, Orlando, FL, 32819, (407) 262-1483, Fax: (407) 695-1915; Owner/A&R: Terry R. Brooks. *Labels Owned:* Beat Masters, Blues Enemy.

Strata-East Records

PO Box 36 GCS, New York, NY, 10163; E-Mail: info@serecs.com; Web Site: http://www.serecs.com; Chief Officer: Charles Tolliver.

Strawberry Pump Records & Productions

PO Box 3212, Florissant, MO, 63032, (314) 741-7379, Fax: (314) 741-7379; E-Mail: brigetteb@aol.com; Owner: Brigette Dabney.

Street Street Music *

3340 Peachtree Rd., Atlanta, GA, 30326, (404) 848-7764, Fax: (404) 848-7765; E-Mail: stistcom@aol.com; CEO: Mark St. Juste; CFO: Janice J. Hill; Gen. Mgr.: Gerard Gilles; Vice Pres.: Fernanda Silva. *Labels Owned:* Mack Shack Music, Peep Diss Music.

Striking Music Enterprises

PO Box 3547, Albuquerque, NM, 87190, (505) 255-1039, Fax: (505) 256-4831.

The Strugglebaby Recording Co.

2612 Erie Ave., Cincinnati, OH, 45208, (513) 871-1500, Fax: (513) 871-1510; Pres.: Stan Hertzman; Vice Pres. A & R: Sam Richman; Asst. to Pres.: Elaine Diehl; Asst. to Vice Pres.: Charlie Fletcher. *Labels Owned:* Hal Bernard; *Distributed:* Cellar Songs, Seagull.

Studios Borinque, Inc.

G.P.O. Box 364785, San Juan, PR, 00936, (809) 731-2088, Fax: (809) 720-3726.

Sub-Groove Records

5960 S. Land Park Dr., Ste. 185, Sacramento, CA, 95822, (916) 421-3883, Fax: (916) 421-5512; Pres.: Jimmy Bates.

Sub Pop *

1932 First Ave., Ste. 1103, Seattle, WA, 98101, (206) 441-8441, Fax: (206) 441-8245; Web Site: http://www.subpop.com; Owners: Jon Poneman, Bruce Pavitt; Pres.: Rich Jensen; Vice Pres./Gen. Mgr.: Amy Seidenwurm; Nat'l Mktg. Dir.: Bobbi Miller. *Labels Owned:* Die Young Stay Pretty; *Distributed:* Conception, RX Remedy, Summershine, Sweet Mother, UP. *Int'l Reps.:* Shellshock Distr. (UK).

Suono Records

480 Lytton St., Troutman, NC, 28166, (704) 528-4843; Owner: Don E. Moose; Vice Pres.: Charles Batts; Sec.: Mark Johnson. *Labels Owned:* Moose.

Sugar Hill Records, Inc. *

PO Box 55300, Durham, NC, 27717, (919) 489-4349, Fax: (919) 489-6080; Pres.: Barry Posa; Mktg./Sales Dir.: Bev Paul; Publicity: Rebekah Radisch; Radio Promos.: Gail High. *Labels Owned:* Pamlico. *US Reps.:* Koch Int'l (NY). *Int'l Reps.:* Koch Int'l (Canada); MSI (France); Shock (Australia); Fenn (Germany); Int'l Record Dist. (Italy); Elite (NZ); MNW (Scandinavia); B.O.M. & King (Japan); Munich (Holland); Karonte (Spain); BeBop (Switzerland); Koch Int'l (UK); Elite Dist. (New Zealand); Silk Road Music (Hong Kong).

Sugo Music *

790 Main St., Half Moon Bay, CA, 94019, (415) 726-0696, Fax: (415) 726-0698; E-Mail: cddirect@sugomusic.com; Chrmn./CEO: Stevan Pasero; Pres.: Jeremy Hale; Exec. Vice Pres.: Digeann Cabrell; Vice Pres., Mktg.: Scott Kellner. *US Reps.:* Allegro; Music Design; Silo. *Int'l Reps.:* Kyoto (Japan); Golden String (Hong Kong, Singapore); Serenity (Canada); Universal (Philippines); Renaissance (Taiwan); MRA (Australia).

Sukay World Music

3450 Sacramento St., Ste. 523, San Francisco, CA, 94118, (415) 751-6090, Fax: (415) 752-3559; E-Mail: sukay@sirius.com; Exec. Dir.: Quentin Howard; Label Mgr.: Marc Zola; Artistic Dir.: Eddy Navia.

Sumertone Records

PO Box 22184, San Francisco, CA, 94122, (415) 759-8100, Fax: (415) 564-7798; E-Mail: merlndrs@aol.com; Pres.: Merl Saunders; Opns. Dir.: Mariana Rosmis.

Sun Entertainment Corp. *

3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960, Fax: (615) 385-1964; E-Mail: sunrecco@ix.netcom.com; Web Site: http://www.sunrecco.com; Pres./CEO: Shelby S. Singleton; Exec. Vice Pres.: John A. Singleton; Sales/Mktg.: Paul A. Martin. *Labels Owned:* Sun.

Sunbonnet Records *

3316 Cocoa Dr., Nashville, TN, 37218, (615) 254-8712, Fax: (615) 254-8712; Pres.: Earl Lett; Vice Pres.: Lamar Lett; A&R: Mattie Swain. *US Reps.:* Dixiraks (TN).

Sundazed Music, Inc. *

1 Reed St., Cocksackie, NY, 12051, (518) 731-6262, Fax: (518) 731-9492; E-Mail: sundazed@globalone.net; Web Site: http://www.sundazed.com; Pres.: Bob Irwin; Acct. Mgr.: Mary Irwin; Sales/Pub.: Tim Livingston; Research/Prod.: Al Quaglier; Art Dir.: Rich Russell; West Coast Sales/Mktg.: Jud Cost. *Labels Owned:* 99th Floor. *US Reps.:* Action Music (OH); Caroline, Dutch East India, (NY); Bayside, Phantom (CA); MS (IL); Get Hip (PA); TCI, Paulstarr (MN); OR (IN).

Sunlight Records, Inc. *

437 N. Rush St., Chicago, IL, 60611, (312) 527-1291, Fax: (312) 527-2003; Pres.: Peter Wright.

Sunny Day Productions, Inc.

1931 SE Morrison, Portland, OR, 97214, (503) 238-4525, Fax: (503) 236-8347; Pres.: Russ Gorsline; Vice Pres.: Greg Branson. *Labels Owned:* Cricket, ReXius.

Sunshine Records *

11601 Blix St., Studio City, CA, 91602, (818) 769-5050, Fax: (818) 769-5018; Pres./Dir., A&R: Walter Kahn; Prodn. Coord.: Todd Tracy; Dir., Admin.: Mona El Yafi; Artist Devel.: J-Me Corrales.

Supreme Records *

602 W. Iris Dr.; Nashville, TN, 37204, (615) 298-3824; Partner/Mgr.: Tom Walls; Office Mgr.: Jean Walls. *Labels Owned:* Timberhill.

Sureshot Records

PO Box 9117, Truckee, CA, 96162, (916) 587-0111, Fax: (916) 587-2985; E-Mail: alanred@telis.org; Owner: Alan Redstone. *Labels Owned:* Sureshot.

Surgeland Records

PO Box 672216, Marietta, GA, 30006-0037, (770) 850-9560, Fax: (770) 850-9646; E-Mail: surgeland@aol.com; Web Site: www.serge.org/srglnd.htm; Pres.: Sandy Serge; Vice Pres., Promo.: Bob Patton; Vice Pres., Media Rel.: Mark Waterbury.

Surprise Records, Inc. *

7231 Mansfield Ave., Philadelphia, PA, 19138-1620, (215) 276-8861, Fax: (215) 276-4509; Chrmn./Mgr.: William L. Lucas; Pres.: Adele J. Lucas; Vice Pres./Dir., Mktg.: Brian L. Lucas; Dir., A&R/Talent: Darryl L. Lucas; Int'l Affairs Admin.: Karen Mabry-Lucas; Int'l Affairs Admin.: Rochelle J. Lucas. *US Reps.:* Universal Record Dist. (PA).

Survivor Records/Maui Music

Ste. 208, PO Box 356, Paia, Maui, HI, 96779, (808) 573-3100; E-Mail: dream@maui.net; Pres./Exec. Dir.: Jason Schwartz; Vice Pres., Publishing: Bonnie Fredericks; A&R/Pub. Rel.: Diane Christopher; Design Dir.: Airelle Pearson.

Sweet 'N Smooth Productions

PO Box 1065, Joshua Tree, CA, 92252; Pres.: Dewey Dobson; Vice Pres./Prodn. Mgr.: Sheila Dobson. *Labels Owned:* Baby Doll, Sugarfoot; *Distributed:* Durban, Southern Music.

Sweet Punkin Productions, Inc. *

1215 Spruce St., Winnetka, IL, 60093-2147, (847) 441-6404, Fax: (847) 441-8776; Pres.: Peggy Pascal; Vice Pres.: Jill Maling; Sec.: Dave Nelson.

Sweetsong Productions

Rt. Nine, Box 332-A, Parkersburg, WV, 26102, (304) 422-7773; Owner: Roger Hoover.

Syntonic Research, Inc.

3405 Barranca Cir., Austin, TX, 78731, (512) 459-4345, (512) 659-4945, Fax: (512) 459-4346; E-Mail: syntonic@juno.com; Web Site: http://www.idma.com/sr; Pres.: I. S. Teibel; Vice Pres. Comptroller: Russ Aarons; Vice Pres. Sales: Michael Kron; Contact: Benjamin Dover. *Labels Owned:* Environments.

T**TBRC Record Co. ***

3443 W. Cahuenga, Ste. 3, Hollywood, CA, 90068, (213) 876-1256, Fax: (213) 876-1256; CEO: Wayne (T-Bear) Crochet; Vice Pres.: Fred Hernandez; A&R: Jason Cody. *Labels Owned:* Oso Discos; *Distributed:* Rockin Bear Discos. *US Reps.:* Hines Co. (CA).

T.C. Int'l Records

224 Datura St., Ste. 514, West Palm Beach, FL, 33401, (561) 802-3785, Fax: (561) 802-3795; Pres.: Tony Charlez; Vice Pres.: Lupe Charlez; Exec. Dir.: Ed Alvarez; Dir., Mktg./Promo.: Carlos Daniel. *US Reps.:* H&L Dist.

T.E.C. Tones

321 Newark St., 5th Floor; San Francisco, CA, 94105, (415) 437-0322, Fax: (415) 437-0323; Managing Dir.: Thomas J. Timony; Vice Pres. A&R: Adella Johnson; A&R/Mktg.: Sheenah Fair.

T-Jaye Record Co. *

923 Main St., Nashville, TN, 37206, (615) 226-1004, Fax: (615) 226-1005; Owner/Pres.: Ted Jarrett. *US Reps.:* MS (IL); Central South Music Sales, Select-O-Hits (TN).

TKO Records *

15 Rolling Way, New York, NY, 10956-6912, (914) 634-8282, Fax: (914) 634-8888; E-Mail: tkorecords@aol.com; Chrmn.: Jeffrey Kruger. *Labels Owned:* Bulldog, CBM, Ember, Giverny, Great Voices of the Century, JBS Series, Specialty.

TMA-The Michael Agency (Div. of NTR Corporation) *

PO Box 352576, Toledo, OH, 43635, (419) 243-5300, Fax: (419) 885-4255; E-Mail: ntr@aol.com; Pres.: Michael Drew Shaw; Vice Pres. A&R: Janis Weber; Sr. Producer: J. Walter Guy. *Labels Owned:* Fantasy, Heritage, Newstar Int'l; *Distributed:* White Plains.

TNA Records *

10 George St., Wallingford, CT, 06492, (203) 269-4465, Fax: (203) 294-1745; E-Mail: info@trod-nassel.com; Exec. Dir.: Thomas "Doc" Cavalier; Exec. Sec.: Edythe Mercier; P.E.S.: Thomas G. Cavalier. *Labels Owned:* Big Sound, Mag, Poison Ring.

T.O.M. Records & Compact Discs

PO Box 487, Novato, CA, 94948, (415) 898-1609, Fax: (415) 457-0780; E-Mail: info@worldsrecords.com; Contact: Reynold Brown. *Labels Distributed:* Cygnet, Frog, Jazz Oracle, Teagarden. *US Reps.:* City Hall (CA).

TRF Music, Inc. *

747 Chestnut Ridge Rd., Chestnut Ridge, NY, 10977, (800) 899-MUSI, Fax: (914) 356-0895; E-Mail: trfemail@aol.com;

Company headquarters are designated by a *

Pres.: Michael Nurko; Vice Pres./Sales: Kenneth Gilman; Licensing Mgr.: Katherine Raia.
Labels: *Distributed:* Black Rock, Bosworth, Image, Montparnasse, Music Track, Pyramid, Tele Music.

TSR Records

18653 Ventura Blvd., Ste. 513, Tarzana, CA, 91356; Pres.: Tom Hayden; Vice Pres.: Suzanne Hayden.
Labels Owned: Baja, Damabi.
US Reps.: Indi (US); CRD (CA)(OR)(WA); Malverne (NY)(NJ)(New England)(PA)(OH); Big State (TX)(GA).

TVT Records ★

23 E. Fourth St., New York, NY, 10003, (212) 979-6410, Fax: (212) 979-6489; Web Site: <http://www.tvtrecords.com>; Pres.: Steve Gottlieb; Gen. Mgr.: Vera Savcic; Dir., Nat'l Sales/Mktg.: Paul Burgess.
Labels Owned: Blunt, Wax Trax.

Taangi Records ★

706 Pismo Ct., San Diego, CA, 92109-7108, (619) 488-5950, Fax: (619) 488-5156; E-Mail: taangi@electrici.com; Pres./A & R: Curtis; Publicity: Ian Silverman; Sales/Promo: Retail: Sandra.

Table of The Elements ★

794 Ralph McGill Blvd., Ste. 22; Atlanta, GA, 30312, (404) 524-8377, Fax: (404) 524-8377; E-Mail: totelement@aol.com; Pres./Art Direction: Jeff Hunt; CFO/Dir., Sales: Kris Johnson.
Labels Owned: UMMO.
US Reps.: Caroline Dist., Dutch East India Trading Co. (NY); Revolver USA (CA).

Talking Taco Records

14410 Challedon Cir., San Antonio, TX, 78248, (210) 492-1023, (210) 340-2468, Fax: (210) 492-1316; Owner: Ben Tavera King.
Labels Owned: Iago.
US Reps.: Allegro Dist. (OR).

Tan-Yah Records, Inc. ★

422 Manor Rd., Staten Island, NY, 10314, (718) 720-0808, (718) 876-7126, Fax: (718) 720-0044; Pres.: Michael Eaton; Vice Pres.: Tanya Eaton.
Labels Owned: Fire.

Tandem Records

842 Stanton Rd., Burlingame, CA, 94010, (415) 697-1119; Pres.: Haim Zion; Gen. Mgr.: Mondo Millan.

Tantalus Records, Inc. ★

14407 Hamlin St., Ste. H, Van Nuys, CA, 91401, (818) 779-1601, Fax: (818) 779-1505; Pres.: Peter S. Burke; Sec.: Averill C. Pasarow.
US Reps.: Microphone Music (HI).

Tar Hut Records

PO Box 441940, Somerville, MA, 02144, (617) 776-5106; E-Mail: tarhut@aol.com; Publicity/Promo: Dir.: Jeff Copetas; Retail/Mktg. Dir.: David Klug; A&R/Pub. Rel. Dir.: David Klug.

Target Records ★

282 Rte. 41; Sharon, CT, 06069, (860) 364-5882; Pres.: Paul Hotchkiss; Music Dir.: Mike Terry.

Tawas Records, Inc. ★

1376 Ready Ave., Burton, MI, 48529, (810) 742-0770; Pres.: Harry F. Chestler; Vice Pres.: Mike K. Chestler; Promo.: Linda L. Trahen; Sec.: Cindy J. Braun.

Taylor-Johnson Records ★

Nine Music Sq. S., Ste. 173, Nashville, TN, 37203, (615) 269-3034, Fax: (615) 896-5056; Pres./CEO: Donald Johnson.

Taylor Park Music, Inc. ★

PO Box 12381, North Kansas City, MO, 64116, (816) 455-5524, Fax: (816) 842-0025; E-Mail: tpmusic@concentric.net; Pres.: Connie Dover.
US Reps.: Bayside (CA); Encore (CO); Silo (VT); Music Design (WI).
Int'l Reps.: Chiang-Huat/Around the World (Singapore).

Teacher's Pet Productions, Inc.

S. 4603 Pittsburg, Spokane, WA, 99223, (800) 326-7758, Fax: (509) 625-1914; Web Site: <http://www.midilab.com>; Pres.: Yvonne Kovacevich; Sec./Treas.: Tawni Wright.
Labels Owned: First Impressions.

Teeter-Tot Records ★

RR 1 Box 1658-1, Couch, MO, 65690-9801, (417) 938-4259; Owner: Terri Sigafus; Owner: Chad Sigafus.
Labels: *Distributed:* Teeter-Tot.

Tejano Discos

2903 S. General Bruce Dr., Temple, TX, 76504, (817) 773-1775, Fax: (817) 773-4778; Pres.: Thomas Cruz; Promo./Publicity: Valerie Orona.
Labels Owned: Campanas De America, Little Joe.

Tejano Proud Records

3027 Marina Bay Dr., Ste. 110, League City, TX, 77573, (281) 479-2901, Fax: (281) 334-6441.

Tejas Records, Inc. ★

2411 N.E. Loop 410, San Antonio, TX, 78217, (210) 656-8400, Fax: (210) 656-8434; E-Mail: tejasmdg@smart1.net; Exec. Vice Pres.: John L. Whipple.
Labels Owned: Tejas Morteno.

Telarc Int'l Corp.

23307 Commerce Park Rd., Cleveland, OH, 44122, (216) 464-2313, Fax: (216) 464-4108; Dir., US/Int'l Sales: Adrian Mills; Dir., Sales/Mktg.: Kathy Dejohn; Mgr., Int'l Sales: Kajo Paukert.

Telemark Dance Records

PO Box 55, McLean, VA, 22101, (703) 450-7760, Fax: (301) 320-4150; E-Mail: telemark96@aol.com; Pres.: Richard S. Mason.

Labels: *Distributed:* Alpina, Ariola, Condor, Dance Life, Dance & Listen, Electrola, King Arthur Productions, Polydor, Tema.

Tenacious Records ★

PO Box 7595, Northridge, CA, 91327, (818) 368-6479, Fax: (818) 368-3748; E-Mail: alphonse@tenaciousrecords.com; Web Site: <http://www.tenaciousrecords.com>; Chmn./Pres./CEO: Alphonse Mouzon; Controller/CFO: Allison Talley-Mouzon; Sr. Vice Pres. A & R: Alphonse Philippe Mouzon; Vice Pres. A & R: Jean-Pierre Mouzon.
Labels Owned: MPC, Mouzon Prodn. Co.

US Reps.: City Hall (CA); Twinbrook (NY); Paulstarr (MN); Rock Bottom (FL).

Terra Nova Records, Inc.

PO Box 455, Sunland, CA, 91041, (818) 352-5593; Pres.: Boris Menart.

Offices: 720 Monroe St., Ste. E5-14, Hoboken, NJ, 07030, (201) 222-2727, Fax: (201) 0909, Vice Pres.: Dave Steele.

US Reps.: City Hall, Fiebre Latina (CA); Select-O-Hits (TN); Twinbrook Music, North Country (NY); Paulstarr (MN); Music Design (WI).

Int'l Reps.: Sony Music (Canada).

Terry Tree Records, Inc.

PO Box 4104, Hollywood, FL, 33083, (954) 964-1131, Fax: (954) 964-3173; Pres.: Isaiah Terry Johnson; Vice Pres.: Theresa Trigg.

3rd Power Entertainment ★

150 W. 28th St., 11th Floor, New York, NY, 10001, (212) 691-0040, Fax: (212) 691-5521; E-Mail: mcschaninc@aol.com; Chmn.: Tyrone Williams; Pres.: M.C. Shan; Vice Pres.: Mr. Magic; Mktg.: Starlite Gentry.

Third Story Records, Inc.

2120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, (512) 747-1200; Pres.: John Wicks.

Thirsty Ear Recordings ★

274 Madison Ave., Ste. 804, New York, NY, 10016, (212) 889-9595, Fax: (212) 889-3641; E-Mail: thirstye@aol.com; Web Site: www.thirstyear.com; Pres.: Peter Gordon; Dir., Publicity: Jennifer Press; Dir., Creative Servs.: Jolene Oldham; Dir., Radio Promo.: Jeremy Bullis; Dir., Opns.: Mark Droscher; Dir., College Radio Promo.: Will Simon.
Labels: *Distributed:* All Saints, 2-13-61.

Thistlegate Productions

8675 Hwy. 601, Salisbury, NC, 28147, (704) 637-1334; Owner: Lee Spears.

Thoroughbred Records

6503 Wolfcreek Pass, Austin, TX, 78749, (512) 288-3370, Fax: (512) 288-9130; E-Mail: sherry@aol.com; Web Site: <http://www.pimall.com/arbitr/sherry/html>; Owner/Professional Mgr.: Rex T. Sherry.

Three Degrees Records

13601 Ventura Blvd., Ste. 122, Sherman Oaks, CA, 91423, (818) 908-3285, Fax: (818) 908-1205; Pres.: Christopher Horvath.
US Reps.: Central Station (Germany).

Thrival Productions

PO Box 1644, Vashon, WA, 98070, (206) 463-6980, (800) 798-9249, Fax: (206) 463-2205; Pres.: Marnie Jones.
Int'l Reps.: Aura (Switzerland).

Thump Records ★

PO Box 445, Walnut, CA, 91788-0445, (909) 595-2144, Fax: (909) 598-7028; E-Mail: thump4cds@aol.com; CEO: Alberto Lopez; Pres./A&R: Bill Walker; Vice Pres., A&R/Gen. Mgr.: Pebo Rodriguez; Bus. Affairs: Kirk Henry.
Labels Owned: Neurotic.
US Reps.: Navarre Corp. (CA).

Thunder Records

209 Tenth Ave. S., Ste. 517; Nashville, TN, 37203, (615) 313-4170, Fax: (615) 313-4171; Owners: Benny Quinn, Ed Battle.

Tia's Quacker Tunes, Inc.

PO Box 1363, Mercer Island, WA, 98040, (206) 232-5317, (360) 568-9127, Fax: (360) 668-9038; Pres.: Tia Cohen; Personal Mgr.: Kimi Shintaku; Arranger: Kevin Christopher.
Offices: TM Enterprises, 1024 First St., Ste. 306, Snohomish, WA, 98290, (206) 568-9127, Contact: Kimi Shintaku.
Labels Owned: Tia's Q.T. Prodn.; *Distributed:* Global Village Music.
US Reps.: Baker & Taylor Dist. (IL); Music For Little People (VT).

Tierrazo Records

PO Box 2804, Hato Rey Sta., PR, 00919-2804, (787) 274-1041, Fax: (787) 274-1041.

Tiffany Records

25 Willoughby St., 2nd Floor, Brooklyn, NY, 11201, (718) 855-7400, Fax: (718) 875-8886.

Timbreline Music

PO Box 40493, Tucson, AZ, 85717, (520) 624-5812; Web Site: <http://www.buzzworm.com/timbreline>; Pres./Owner: Michael Gulezian.
US Reps.: Twinbrook Dist. (NY); Paulstar (MN); Rock Bottom Dist. (GA); City Hall Dist. (CA).

Time Bomb Records

31652 Second Ave., Laguna Beach, CA, 92677, (714) 499-8338; Contact: Jack Isquith.

Time Line Productions ★

222 Minnetonka Ave. S., Wayzata, MN, 55391, (614) 474-1000, Fax: (614) 475-1224; E-Mail: timeprod@ix.netcom.com; Vice Pres., Sales: Michael Meyer; Vice Pres./Mktg.: Tim Line; Publicity: Kirsten O'Hara.
Labels Owned: Time Line Prodn./Lorie Line.
US Reps.: Pass Port Music Dist. (CO); Mill City Music (MN); Music Design (WI).

Timeless Entertainment Corp. ★

15 Alicante Aisle, Irvine, CA, 92614-5926, (714) 756-1600, Fax: (714) 756-1661; Vice Pres.: Fred Baijin.
Labels Owned: Goldisc, Perfect.

Timeless Recording Society ★

PO Box 1177, Franklin, TN, 37065, (615) 791-4050, Fax: (615) 791-4050; CEO/Engineer: Sandy Bull.

Tomark Records

7560 Woodman Pl., Ste. G-3, Van Nuys, CA, 91405, (818) 994-4862; Owners: Mark Thornton/Tom Willett.

Tommy Boy Music, Inc. ★

902 Broadway, 13th Floor, New York, NY, 10010, (212) 388-8300, Fax: (212) 388-8400; Chmn.: Tom Silverman; Pres.: Monica Lynch; Sr. Vice Pres. Sales/Dist: Steve Knutson.

Tomorrow River Music

9126 S. Cedar Rd.; Cambridge, WI, 53523, (608) 423-3095, Fax: (608) 423-3095; Owner/Pres.: Robbie Clement.
US Reps.: Silo (VT); Rounder (MA).

Tone-Cool Records ★

129 Parker St., Newton, MA, 02159, (617) 354-0700, Fax: (617) 491-1970; E-Mail: tonecool@rounder.com; Web Site: <http://www.rounder.com/tonecool>; Pres.: Richard Rosenblatt; Label Mgr.: David Bartlett.
US Reps.: Dist. North America (CA); Bayside Dist., Continental Record Services (CA).

Tooth & Nail Records

PO Box 12698, Seattle, WA, 98111, (206) 382-4910, (206) 382-9189, Fax: (206) 382-4909; Pres.: Brandon Ebel.

Top Cat Records

3408 Pinetree Cir.; Dallas, TX, 75234, (972) 484-4141, Fax: (972) 620-8333; E-Mail: topcat@compute.net; Pres.: Richard Chalk; Contact: Tom Loughborough.
Int'l Reps.: P-Vine (Japan); Iris Musique (France).

Top Ten Hits Records, Inc.

6832 Hanging Moss Rd., Ste. 7, Orlando, FL, 32807-5327, (407) 672-0101, Fax: (407) 672-5742; Pres.: Hector L. Torres; Comptroller: Ana T. Torres; Gen. Mgr.: Julio Garcia.
Offices: 599 Tenth Ave., New York, NY, 10036, (212) 967-4613, Fax: (212) 967-5068.
Labels Owned: CEG, NG, TR, TTH; *Distributed:* Bronco, Frama.

TopNotch Music*Records (a Div. of TopNotch Entertainment Corp.) ★

PO Box 1515, Sanibel Island, FL, 33957-1515, (941) 982-1515, Fax: (941) 472-5033; Pres./CEO: Vincent M. Wolanin; CFO/CPA: Larry H. Becker; Nat'l Sales: Dick Sherman; Gen. Counsel: David Cordrey.
Labels Owned: Cueball, TopNotch.
US Reps.: MS Dist. (IL).

Tortilla Flat Music

PO Box 556, New York, NY, 10116-0556, (718) 788-6980; Sales: Victor Rendon.
US Reps.: North Country (NY).

Touch and Go Records

PO Box 25520, Chicago, IL, 60625, (773) 388-8888.
Offices: PO Box 59, London, ENG, N22 1AR, United Kingdom, (44) 0181, 889 6166.
Labels Owned: Quarterstick.

Tourmaline Music ★

894 Mayville Rd., Bethel, ME, 04217, (207) 824-3246, Fax: (207) 824-3246; Pres.: Conni St. Pierre.

Toy Records

PO Box 219, Radio City Sta., New York, NY, 10019, (212) 695-6995; Gen. Mgr.: Lawrence Lucie.
Offices: 400 W. 43rd St., New York, NY, 10036.
US Reps.: North Country Dist. (NY).

Trans Continental Records & Entertainment, Inc. ★

7380 Sand Lake Rd., Ste. 350, Orlando, FL, 32819, (407) 345-0004, Fax: (407) 345-0888; Web Site: www.transcontinentalrecords.com; Chairman/CEO: Louis J. Pearlman; Pres.: John Wright; Exec. Vice Pres.: Robert Fischetti; Vice Pres.: Donna Wright.

Transitions Music, Inc. ★

PO Box 8532, Atlanta, GA, 30306, (404) 355-4242, Fax: (404) 355-0795; E-Mail: wombsnd@mindspring.com; Pres.: Burt Wolf; Vice Pres. A&R: Joe Wolff; Int'l Mktg.: Fred Schwartz; Mktg. Dir.: Michael Robbins.
Labels: *Distributed:* Banyan Tree.
US Reps.: Silo, Rounder Kids (VT); Music Design (WI).

Trauma Records

15165 Ventura Blvd., Ste. 320, Sherman Oaks, CA, 91403, (818) 382-2515; Co-Pres.: Rob Kahane, Paul Palmer; Vice Pres. Promo.: Danny Ostrow.

Trend Recording & Distributing ★

PO Box 201, Smyrna, GA, 30081, (770) 432-2454; Pres.: Tom Hodges; Contact: Jerry Burke; Contact: Frank Brannon; Contact: Elvis Cardon.
Labels Owned: Stepping Stone, Trend Int'l, Trendex, Willow St.; *Distributed:* Sounds of Excellence.
US Reps.: Caprice Int'l (PA); PMI (TX).

Triad Records ★

6350 McDonough Blvd., Ste. A, Norcross, GA, 30093, (770) 840-0608, Fax: (770) 446-2036; Dir., A&R: Melvin Breeden.

Tribe Records

5626 Brock St., Houston, TX, 77023, (713) 926-4438, Fax: (713) 926-8303; Pres.: Aaron Schechter; Admin. Asst.: Kim McIlvain.
Labels Owned: Tribe.

Tried & True Music ★

PO Box 39, Austin, TX, 78767, (512) 477-0036, Fax: (512) 477-0095; Pres.: Susan Walker; Publicity: John T. Davis; Admin. Asst.: Pam Stock; Fan Club: Pam Stock.
Labels Owned: Tried & True Music.

Triloka Records

306 Catron St., Santa Fe, NM, 87501, (505) 820-2833; Pres.: Mitchell Markus; A&R: K.D. Kagel, Mktg. Dir.: Hillel Kaplan.
Labels Owned: Other Worldy, Worldy Music.

Triple X Records

2020 N. Moir St., Ste. 240; Los Angeles, CA, 90031, (213) 221-2204, Fax: (213) 221-2778; E-Mail: xxx@triple.com; Owner/A & R: Peter Heur; Owner/A & R: Dean Nalaway; Publicity/A&R: Bruce Duff; Radio/Retail: Terri Witherspoon.
Labels: *Distributed:* Felon, Low Blow, Street Pride.
US Reps.: RED (NY).

TriStar Music (Div. of Sony Music) ★

79 Fifth Ave., New York, NY, 10003, (212) 337-5454, Fax: (212) 337-5433; E-Mail: howardgabriel@sonymusic.com; Pres.: Sal Licata; Vice Pres./Gen. Mgr.: Howard Gabriel.

Tropicana Records

PO Box 910, Beverly Hills, CA, 90213, (310) 276-2726; Gen. Mgr.: Oliver Berliner.

Company headquarters are designated by a ★

Tropico Records ★

PO Box 2129, Saint Thomas, VI, 00803, (954) 929-6361, Fax: (954) 929-4040; Pres.: Rudolph Parker; Vice Pres.: Merle Parker.
US Reps.: Bassin Dist., Hel Dist. (FL); Music Rama (NY).

Troubadour Records ★

PO Box 6543, Carmel, CA, 93921, (408) 484-5848, Fax: (408) 484-5746; Pres.: Terrence Farrell.
Labels Owned: La Paloma Music Co.
US Reps.: Music Design (WI); Lifedance (OR); Chi-Hin (CA).

Trout Records ★

20437 Cove Creek Rd.; Prairie Grove, AR, 72753, (501) 761-3630, Fax: (501) 761-3631; E-Mail: karen@troutmusic.com; Web Site: www.troutmusic.com; Label Mgr.: Karen Thom; Contact: Dick Renko.
US Reps.: DNA, Rounder Kids (MA); Silo Music (VT).

Tru-Gems Records

PO Box 3683, Beverly Hills, CA, 90212, (310) 273-1986; Owner: Lee Silver.

True Headz

554 Limit, Saint Louis, MO, 63130, (314) 721-6444; Owner: Ralph David Atchison III; Co-owner/Mgr.: Vicki M. Wooten-Atchison; Co-owner/Mgr.: Timothy Atchison.
Labels: Distributed: BMG, Big Beat, ILS, JP/Tan Yah, Luke, Mojaz, RapALot, Scotti Bro., UNI.

Trusty Records ★

8771 Rose Creek Rd., Nebo, KY, 42441, (502) 249-3194, Fax: (502) 249-3818; E-Mail: trusty@wko.com; Web Site: www.wko.com/business/trusty/trusty.htm; Owner: Elsie Childers; Producer: Barry Howard; A & R: Don Cottrell.

Tuff City Records ★

200 W. 72nd St., Ste. 56, New York, NY, 10023, (212) 721-7215, Fax: (212) 721-6150; Pres.: Aaron Fuchs; Counsel: Jeff Gandel.
Labels Owned: Funky Delicacies, Night Train Int'l, Of' Skool Flava'.

Tug Boat Records ★

2514 Build America Dr., Hampton, VA, 23666, (757) 827-8733, Fax: (757) 827-0385; E-Mail: hithithit@aol.com; Pres.: Doc Holiday.
Labels Owned: The Hit Factory, Journey Int'l, Mega Int'l, Mountain Int'l, NCA.

Tumi America

8390 E. Via De Ventura, Ste. F110-235, Scottsdale, AZ, 85258-3188, (602) 368-9099, (602) 368-9339, Fax: (602) 368-9899; Pres.: Bob Marin.

Tuneworks Records, Inc. ★

PO Box 17803, Encino, CA, 91416-7803, (818) 906-0618, Fax: (212) 307-7201; Pres.: Dennis Lambert; A&R Rep.: Bradford Bell; Admin.: Bettina Dee.
Labels Owned: Haven.

Turbo Records

PO Box 409, East Meadow, NY, 11554, (516) 486-8699, Fax: (516) 486-8699; Pres.: Jay Gold; Vice Pres.: Gail Gold; Dir. A & R: Robyn Michelle.

Turn Up The Music

708 Colfax Ave., Kenilworth, NJ, 07033, (800) 607-1901, Fax: (908) 620-0911; Pres.: D. Drew Matlisky; Vice Pres.: Music Sales; Jeff Boyd; Sales Mgr.: Craig Ward.
Labels Owned: Drews Famous Dance Party Favs.

Turquoise Records, Inc. ★

Hwy. 931, Whitesburg, KY, 41858, (606) 633-0485, Fax: (606) 633-0493; Pres.: Pat Martin; Admin. Asst.: Lesa Neace.

28 Records ★

19700 NW 86th Ct., Miami, FL, 33015-6917, (305) 829-8142, Fax: (305) 829-8142; E-Mail: rec28@aol.com; Pres./A & R: Eric Diaz; Vice Pres./A & R/Promo.: Ruben De La Rosa.

Twilight Souls Music ★

505 S. Beverly Dr., #716, Beverly Hills, CA, 90212, (213) 656-1394, Fax: (213) 656-1394; Dir., Promos.: Michael Parker; Dir., Sales/Mktg.: Sher Pasquini; Dir., Creative Servs.: Diane Weiss; A&R/Pop: Kevin Hunter.

Twin Sisters Productions, Inc. ★

1340 Home Ave., Ste. D, Akron, OH, 44310, (330) 633-8900, Fax: (330) 633-8988; CEO: Karen Mitzo Hilderbrand; Pres.: Kim Mitzo Thompson.
Labels Owned: Twin Sisters Prodn.s., Inc.
US Reps.: Silo (VT); Music for Little People (CA); Action Music (OH); MS Dist. (IL); Ingram, Baker & Taylor.

Twister Records/Quadrant Records

9430 Live Oak Pl., Ste. 308, Fort Lauderdale, FL, 33324, (305) 472-7757; Pres.: Jack P. Bluestein.

U**USA Music Group**

5301 Laurel Cyn Blvd., Ste. 140, Valley Village, CA, 91607, (818) 761-9866, Fax: (818) 761-4214; Pres.: Martin Braude; Vice Pres. Opns.: Orville Kelman; Vice Pres. Promos.: Annie Bailey.
US Reps.: Bayside (CA).

US Records, Inc.

535 Fifth Ave., New York, NY, 10017, (212) 682-8400; Pres.: Victor Benedetto; A&R Dir.: Alex Benedetto; Bus. Affairs Mgr.: Wallace Collins.

Ubiquity Records, Inc.

PO Box 1192104, San Francisco, CA, 94119, (415) 864-8448, Fax: (415) 864-8449; Cofounder: Michael McFadin; Cofounder: Jody McFadin.

Un-D-Nyale Entertainment

875 N. Michigan Ave., Ste. 2635, Chicago, IL, 60611, (312) 255-2224, Fax: (312) 255-2478; E-Mail: undny@aol.com; CEO: Frank Thomas; Pres.: Paul David Wilson; Dir., Finance: Dawn Richards; Dir., A&R/Pdct. Devel.: Cleo Powell.
US Reps.: Baker & Taylor (IL).

Unico Records, Inc.

7710 Haskell Ave., Van Nuys, CA, 91406, (818) 756-0695, Fax: (818) 994-1055; Pres.: Alberto Mitchell.

Unidisc Music, Inc. ★

PO Box 247, Chazy, NY, 12921, (514) 697-6000, Fax: (514) 697-6864; Pres.: George Cucuzella; Vice Pres.: Anna Spano; Int'l Mgr.: Pat Panzarino.

United Sound Arts/Kimbo Educational ★

10 N. 3rd Ave., Long Branch, NJ, 07740, (800) 631-2187, (908) 229-4949, Fax: (908) 870-3340; E-Mail: www.kimboed.com; CEO: Robert Kimble; Pres.: Gertrude Kimble; Vice Pres.: James Kimble; Dir., Sales/Mktg.: Elaine Murphy.
Labels Owned: Kimbo Educational.

Universal-Athena Records (UAR) ★

PO Box 1264, Peoria, IL, 61654, (309) 673-5755, (309) 673-7636, Fax: (309) 673-5755; E-Mail: naritd@unitedcyber.com; Web Site: http://www.unitedcyber.com/naritd.; Owner: Jerry Hankon.

Universal Music Latino

1425 Collins Ave., Miami Beach, FL, 33139, (305) 604-1300, Fax: (305) 604-1369; Managing Dir.: Marco Antonio Rubi; Vice Pres., Sales: Harry Fox; Mktg. Dir.: Miguel Trujillo; A&R Dir.: Eddie Fernandez.
Labels Owned: Discos Rocio; *Distributed:* Jaguar, Magic Music, Melody, Surco.

Universal Records

1325 Ave. of the Americas, Fifth Floor, New York, NY, 10019, (212) 373-0600, Fax: (212) 489-8195; Chrmn./CEO: Doug Morris; Vice Pres., A&R: Kedar Massenburg; Mktg. Dir.: Tom Derr.

Unlimited Inspiration Records ★

544 Summit Dr., Santa Cruz, CA, 95060, (408) 458-3022; Owner: Larry Leeder.

Upscale Jazz

311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411; A&R Dir.: Robert Marino.
Labels Owned: Halfnote Int'l, Halfnote Jazz, Halfnote, Upscale Classics, Upscale Int'l, Upscale Jazz.

Upstart Records ★

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: upstart@rounder.com; Sales/Mktg. Dir.: Chris Cote; Promos.: Glenn Dicker; Bus. Affairs Dir.: Jake Guralnick; Tour Publicity: David Sakowski.
US Reps.: Rounder (MA).
Int'l Reps.: Continental Record Servs. (The Netherlands).

Upstream Records

35 Page Ave., Asheville, NC, 28801, (704) 258-9713, Fax: (704) 258-9727; E-Mail: upstreamco@aol.com; Owner: Steven N. Heller; Bus. Mgr.: Holly B. Nettles; Mktg. Asst.: Eva Gross.

Uptown Records ★

1755 Broadway, 7th Floor, New York, NY, 10019, (212) 841-8114, Fax: (212) 841-8142; Pres./CEO: Heavy D.; Sr. Vice Pres./Gen. Mgr.: Charles M. Warfield, Jr.; Vice Pres./Promo.: Lewis Tucker; Vice Pres., Artist Devel.: Jeff Christie.

Urgent! Records, Inc. ★

485 N. Canton Club Cir., Jackson, MS, 39236, (601) 957-7027, Fax: (601) 957-7027; Pres.: Tim Whitsett; Gen. Mgr.: Janis Harper; Vice Pres.: Goring Heath; Int'l: J.R. Fletcher.
Labels Owned: Criical, Newmarket, Rim, Vital!, Vital Arts.

V**V & R Records, Inc. ★**

7941 Greenwood, Lenexa, KS, 66285, (913) 894-6153, (888) 894-6153, Fax: (913) 894-0461; E-Mail: info@vandr.com; Pres./CEO: Mark Wassmer, Sr. VP/Mktg. & Sales: David Espinosa; Sr. VP/Dist. & Opns.: Joe Comparato; CFO: Tim Kruse.
Labels: Distributed: Amazon, Ammo, Blue Planet, Calf Creek, Dill, Eclipse, Manic, Map The Planet, Mercy.

V2 Records

14 E. 4th St., New York, NY, 10012, (212) 320-8500; Exec. Chrmn.: Richard Branson; CFO: Mike Griffiths; Head, Sales: Bob Cahill.

VU Records/Bird Productions ★

1946 N. Hudson Ave., Chicago, IL, 60614, (312) 787-6060; Pres.: Robin McBride.

VVC Records ★

PO Box 428, W. Square Station, New York, NY, 10461, (914) 654-0213, Fax: (914) 654-0213; Pres.: Stuart Berke.

V2/Gee Street

14 East 14th Street, 3rd Floor, New York, NY, 10012, (212) 320-8500.

Vagrant Records

2118 Wilshire Blvd., Ste. 361, Santa Monica, CA, 90403, (310) 453-1090, Fax: (310) 581-0169; Pres.: Rich Egan; Vice Pres.: Jon Cohen.

Valerien Productions

16036 Temecula St., Pacific Palisades, CA, 90272, (310) 459-5192, Fax: (310) 454-2970; E-Mail: valerien@gte.net; Owner/Pres.: Eric Reyes; Artist/Composer: Valerien.
Labels Owned: Valnor Music.
US Reps.: Music Design (WI); New Leaf (GA); White Swan (CO).

Vander Music Group

1826 Poplar Ln. SW, Albuquerque, NM, 87105, (505) 247-4843, (505) 242-9212; E-Mail: akuria@nmia.com; COO: Bobby Farrell.
Labels Owned: Cozy, VMG; *Distributed:* Aerolite Int'l (Germany), CSR (USA), Cabin Creek (USA), Chalice Int'l (Greece), China (Hong Kong), Erth (USA), FantaSound (USA), Fox Fire (USA), Ginko (Japan), Great Nile (Egypt), Icefire Int'l (Canada), Little Dragon (Canada), Maya (Mexico), Peony Int'l (Saudi Arabia), Priceless (USA), Stardust (USA), VMG Argentina, VMG Australia, VMG Austria, VMG Brazil, VMG Denmark, VMG France, VMG India, VMG Italia, VMG Java, VMG Latin, VMG Norway, VMG Russia, VMG South Africa, VMG Spain, VMG Sweden.

Vanguard Records

1299 Ocean Ave., Ste. 800, Santa Monica, CA, 90401, (310) 451-5727, Fax: (310) 394-4148.

Varese Sarabande Records, Inc. ★

11846 Ventura Blvd., Ste. 1130, Studio City, CA, 91604, (818) 753-4143, Fax: (818) 753-7596; Web Site: www.varesesarabande.com; Pres.: Chris Kuchler; Vice Pres.: Film Music: Robert Townson; Vice Pres., Broadway: Bruce Kimmel; VP, Varese Vintage: Cary Mansfield; Dir., Publicity/Mktg.: Michael Caprio.
US Reps.: UNI (CA).

Varrick Records ★

1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 491-1970; E-Mail: info@rounder.com; Owner: Ken Irwin; Owner: Marian Levy; Owner: Bill Nowlin.
US Reps.: D.N.A. (MA).
Int'l Reps.: Continental (The Netherlands).

Vedisco Records, Inc. ★

10475 NW 28th St., Miami, FL, 33172-2152, (305) 592-4242, Fax: (305) 592-3770; Pres.: Jose Page; Vice Pres.: Conrado Dominguez; Gen. Mgr.: Guillermo J. Page.
Labels: Distributed: Discos Fuentes Ltda., Velvet Int'l.

Velvet Records

740 Broadway, 11th Floor, New York, NY, 10003, (212) 353-8800, Fax: (212) 228-0660; Chrmn.: Walter Yetnikoff; Pres.: Bob Frank; Sr. Dir., Promo.: Nick Bull.

Velvet Int'l, Inc. ★

10475 NW 28th St., Miami, FL, 33172, (305) 592-4242, Fax: (305) 592-3770; E-Mail: velvetusa@aol.com; Web Site: www.velvetrecords.com; Pres.: Jose Page; Vice Pres.: Guillermo J. Page; Dir.: Jose M. Page.

Veragon Entertainment

2054 S. Hacienda Blvd., Ste. 5301, Hacienda Heights, CA, 91745, (818) 330-0224, Fax: (818) 336-9634; CEO: William Handy; Pres.: Murray Moss; Sr. Vice Pres.: Tracy Handy; Vice Pres., Mktg./Promo.: Vanessa Walker; A&R Rep.: Peter Jackson.

The Versa Record Co.

2033 Dorr St., Toledo, OH, 90016, (419) 537-0225; Pres./CEO: Tom Noble; Asst. to Pres.: Keith Noble.

Verve Records

825 Eighth Ave., 26th Floor, New York, NY, 10019, (212) 333-8000, Fax: (212) 333-8194; Sr. Vice Pres./Gen. Mgr.: Chuck Mitchell; Sr. Vice Pres., A&R: Richard Seidel; Vice Pres., Media Rel.: Jodi Petlin.

Vibe Records, Inc.

PO Box 692, Oyster Bay, NY, 11771, Fax: (516) 922-7907; Web Site: www.viberecords.com; Pres.: Timothy J. Olfie; Contact: Donald Shaw.
Labels Owned: Wacked Music, V.Z.; *Distributed:* Miami Underground, Murk, Ruby Rooster, VZQ.
US Reps.: MS (IL).

Vic Records ★

1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328; Owner: Vic La Val.
Labels Owned: LaVal.

Victory Media Group ★

1054 Conifer Ln, Petaluma, CA, 94954-7429, Fax: (707) 769-0974; E-Mail: Victory@Sonic.net; Pres./CEO: G. W. Daniel.
Labels Owned: Bay City, Victory.

Victory Records ★

PO Box 146546, Chicago, IL, 60614, (312) 666-8661, Fax: (312) 666-8665; Owner: Tony Brummel.
US Reps.: Red Dist., Revolver, Cargo, Choke, Smash, Victory Direct (US).

Vireo Records

PO Box 1077, Austin, TX, 78767, (512) 472-6122, Fax: (512) 342-2698; E-Mail: vireo@io.com; Web Site: www.io.com/vireo; Pres.: Mike Niland.

Virgin Records ★

338 N. Foothill Rd., Beverly Hills, CA, 90210, (310) 278-1181, Fax: (310) 278-6231; Web Site: http://www.virginrecords.com; Co-Pres.: Ray Cooper, Ashley Newton; Sr. Vice Pres., Promo.: Michael Plen; Sr. Vice Pres., Sales: Joyce Castagnola; Sr. Vice Pres., Mktg.: Barbara Bolan; Vice Pres., Promo.: John Boulos.
Offices: 304 Park Ave. S., Fifth Floor, New York, NY, 10010.
Labels Owned: Pointblank.

Virginia Arts Records ★

512 Stewart St., Charlottesville, VA, 22902, (804) 971-1411, Fax: (804) 971-1437; Owner, Gen. Mgr.: R. Paul Brier.
Labels Owned: Notegun.

Virtual Mountain

PO Box 239, Fitzwilliam, NH, 03447, (603) 585-3094; Creative Dir.: Bruce Carroll.

Virtual Records, Inc.

2800 Biscayne Blvd., Ste. 1100, Miami, FL, 33137, (305) 573-9010, (305) 372-8845, Fax: (305) 372-8845.
US Reps.: PolyGram.

Vision Records, Inc.

13385 W. Dixie Hwy., North Miami, FL, 33161, (305) 893-9191, Fax: (305) 895-2647; Pres.: Steve Alaimo; Vice Pres. A & R: Ron Albert; Treasurer: Howard Albert.

Vista India

1655-165 Oak Tree Rd., Edison, NJ, 08820, (908) 494-9155, Fax: (908) 549-9765; Dir.: Ravi Gopalan; Dir.: Priya Gopalan; Dir.: Suri Gopalan.
Labels Owned: Rakheh; *Distributed:* EMI-India, Mil, Music Today, Navras, Ta, Tips.

Vokes Record Co.

PO Box 12, New Kensington, PA, 15068-0012, (412) 335-2775; Pres./A & R: Howard Vokes.
Labels Owned: Country Boy; *Distributed:* Bunjak, Fox Fire, Love, Morgan of Clover, Pot-of-Gold, Rave, SAC, Wiley Street.

Company headquarters are designated by a ★

Voyager Recordings

424 35th Ave., Seattle, WA, 98122, (206) 323-1112, Fax: (206) 329-2416, E-Mail: voyrec@aol.com; Owner/Pres.: Vivian T. Williams; Owner: Philip L. Williams.
US Reps.: in the Tradition (ME).
Int'l Reps.: Pooch Yokocho, BOM Service (Japan).

Voyager Records, Inc. *

812 W. Darby Rd., Havertown, PA, 19083, (610) 446-7100, Fax: (610) 446-7721; Pres.: Denny Somach; Sec.: Richard Somach.
US Reps.: MCA (USA).
Int'l Reps.: MCA (Int'l).

W**WEA Latina, Inc.**

5201 Blue Lagoon Dr., Ste. 200, Miami, FL, 33126-2065, (305) 266-6077, Fax: (305) 266-8771; Vice Pres./Gen. Mgr.: Sergio Rozenblat; Controller: Scott Wilson; Sales Dir.: Gustavo Fernandez.
Offices: PO Box 700884, San Antonio, TX, 78270, (210) 490-0955, Fax: (210) 490-0955, Texas Rep.: Irma L. Lopez.
Labels Owned: WEA Caribe; *Distributed:* Arena, Manny Music.

WMC/Latina *

1761 Gregory Jarvis Dr.; El Paso, TX, 79936-5050, (915) 855-0168, Fax: (915) 577-9399.

Waldoxy Records, Inc. *

3023 W. Northside Dr., Jackson, MS, 39213, (601) 982-4522, Fax: (601) 982-2944; Pres.: Tommy Couch, Jr.

Wall Street Music *

1189 E. 14 Mile Rd., Birmingham, MI, 48009, (810) 646-2054, Fax: (810) 646-1957; Pres.: Joseph Sanders; Chrmn.: Tim Rochon; Publicity: Ginny Shea; Retail Promo.: Kevin King.
US Reps.: Paulstar, Action Music, Great Bay.

Walton Record Productions

PO Box 218146, Nashville, TN, 37221-8146, (615) 646-0506; Web Site: <http://www.geocities.com/sunsetstrip/palms/3915>; Exec. Prod.: Jimmy Walton; Pub. Rel.: Sandra Hardesty; Mktg.: Diane Nash.

Labels Distributed: JW One Music, Jimmy Walton.
US Reps.: JW One Music, Tower Records, Ernest Tubb (TN).

Wan Star Entertainment Group *

512C Rutledge Ave., Charleston, SC, 29403, (803) 853-5294; E-Mail: wanstar@netcafe-sc.com; Pres./Producer: Samuel W. Colston III; Vice Pres./Assoc. Prod.: Wanda C. Colston.
Labels Owned: Chela, Tye.

Warlock Records, Inc. *

122 E. 25th St., 14th Floor, New York, NY, 10010-2936, (212) 673-2700, Fax: (212) 677-4443; Pres.: Adam Levy; Exec. Vice Pres.: Diana Lemchak; Vice Pres.: Joel Bonner; Asst. to the Pres.: Sharon Strickland; Copyright: Michele Montesano; Controller: Susan Fricke.
Labels Owned: Aureus, Cheeta, Quality; *Distributed:* Funky Bass, Ligosa, Red Line, Sleeping Bag, Slip-n-Slide.

Warner Alliance Records

20 Music Sq. E., Nashville, TN, 37203, (615) 214-1488, Fax: (615) 214-1577; Pres./CEO: Neal Joseph; Vice Pres., Mktg./Promo.: Chris Hauser; Vice Pres., Gospel: Demetrus Alexander; Mktg. Mgr.: Eric Mullett; Creative Servs. Mgr.: Ann Denison; Sales Mgr./Special Mkts.: Eric Nordhoff.
Labels Owned: Warner Resound.

Warner Bros. Records *

3300 Warner Blvd., Burbank, CA, 91505-4694, (818) 846-9090, Fax: (818) 846-8474; Web Site: <http://www.wbr.com>; Chrmn./CEO: Russ Thyret; Vice Chrmn.: David Altschul; Pres.: Steven Baker; Exec. Vice Pres./CFO: Colin Hodgson; Exec. Vice Pres./Gen. Mgr.: Jeff Gold; Sr. Vice Pres., A&R: Joe McEwen; Sr. Vice Pres., A&R: Ted Templeman; Sr. Vice Pres., Black Music: Denise Brown; Sr. Vice Pres., Promo.: Stu Cohen; Sr. Vice Pres., Video: Randy Skinner; Sr. Vice Pres., Soundtracks: Danny Bramson.
Offices: 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4500, Fax: (212) 275-4595; Warner/Reprise Nashville, 20 Music Sq. E., Nashville, TN, 37203, (615) 748-8000, Fax: (615) 214-1567, Pres.: Jim Ed Norman; Exec. Vice Pres./Gen. Mgr.: Eddie Reeves.

Warner Music Int'l

75 Rockefeller Plaza, New York, NY, 10019, (212) 275-4700, Fax: (212) 956-0529; Chrmn./CEO: Ramon Lopez; Pres., Latin America: Andre Midani; Exec. Vice Pres.: Jim Caradine; Mktg. Dir., Latin America: Maribel Schumacher; Mktg. Mgr., Latin America: Michael Galbe.
Labels Owned: ATCO/East West, A'Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; *Distributed:* Anxious, Dead Dead Good, Discolandia Dueri y Cia Ltda., Discos De Centroamerica, SA, Distribuidora Sonografica, El Virrey Industria, Eternal, Fediscos Fabrica Ecuatorians, Giant, IFSA, MTM, Maverick, Oval, P.W.L., Paisley Park, Red Dot, Roarant, Slam Jam, Warner Music Argentina, Warner Music Brazil, Warner Music Chile, Warner Music Mexico, Wel S.A., ZTT.

Watermelon Records, Inc.

1201 W. 24th, Ste. 204, Austin, TX, 78765-9056, (512) 472-6192, Fax: (512) 472-6249; Pres.: Heinz Geissler; Vice Pres.: John Kunz; Dir., Promo.: Eric Zappa.
US Reps.: The Rep Co. (MN).
Int'l Reps.: Stony Plain Records (Canada); Munich Records BV (The Netherlands); Shock Dist. (Aust.); Global Routes Music (NZ).

Wax Trax Records

1657 N. Damen Ave., Second Floor, Chicago, IL, 60647, (312) 252-1000, Fax: (312) 252-1007; E-Mail: waxtraxwickerpark.com; Pres.: Dannie Flesher.

Webster's Last Word Records *

PO Box 99990, San Diego, CA, 92169, (619) 270-7467, Fax: (619) 270-3415; E-Mail: wlword@aol.com; Pres.: Chuck Perrin.
Labels Owned: Webster's Last Word.

Fred Weinberg Productions, Inc. *

1600 Broadway, Ste. 906 (Mixed Impressions); New York, NY, 10019, (203) 322-5778, (212) 977-8991, Fax: (203) 329-7838; E-Mail: adsong@aol.com; Pres./CEO: Fred Weinberg; Vice Pres.: Gregg Scott; Vice Pres., Sales/Mktg.: Julie Blankman.
Labels Owned: FWP, Frejo, Viva La Musica, Wave.

Well Music Group *

1299 Ocean Ave., Ste. 800, Santa Monica, CA, 90401, (310) 455-5727, Fax: (310) 394-4148; Chrmn.: Larry Welk; COO: Christine Hamilton; Vice Pres., Sales/Mktg.: Bernie Grossman; Vice Pres./Gen. Mgr.: Kevin Welk.

Well In Tune

719 Churchville Ave., Staunton, VA, 24401, (540) 885-0233, Fax: (540) 885-8246; Pres.: Bill Wellington.
US Reps.: Silo (VT).

West Records *

PO Box 8875, Universal City, CA, 91618-8875, (818) 509-9964, Fax: (818) 769-1756; E-Mail: berdoowest@aol.com; Owner: Boots Clements; Gen. Mgr.: Carlton Dinnall; Promo.: Fred Benson.
Labels Owned: "E", Lane.

Westwood Entertainment Group *

1115 Inman Ave., Ste. 330, Edison, NJ, 08820-1132, (732) 458-6700, Fax: (732) 548-6748; E-Mail: westwoodent@westwoodgrp.com; Web Site: www.westwoodgrp.com; Pres.: Victor Kaply; Vice Pres.: Elena Petillo; A&R Dir.: Steve Wiloughby; Music Consultant: Brian Clayton.
Labels Owned: Distinct, Insignia, Westwood; *Distributed:* Criminal, Rockbeast.

Whaleco Music *

208 Highland Ct.; Santa Cruz, CA, 95060, (408) 425-4721, Fax: (408) 425-0931; Pres.: Don Stevens; Vice Pres. A & R: Anne Chavre; Promos.: Rich Wills.
Labels Owned: Nuclear Whales.
US Reps.: City Hall Records (CA).

Wham Bam Records

812 W. Darby Rd.; Havertown, PA, 19083, (610) 446-7100, Fax: (610) 446-7721; Pres.: Denny Somach.
Labels Owned: Dav/Rich.

Reid Whitelaw Productions *

5440 N. Ocean Dr., #1507, Singer Island, FL, 33404, (561) 842-3383, Fax: (561) 840-9121; Owner/Pres.: Reid Whitelaw.
Labels Distributed: Brookside, Philly Groove, Soulville.
US Reps.: Hot Productions (FL).

Wicker Records

PO Box 331218, Corpus Christi, TX, 78463, (512) 881-9343, Fax: (512) 881-9343; E-Mail: whskyriver@aol.com; Pres.: David M. Wicker.
Int'l Reps.: Fonovisa (CA).

Thomas Wiggins Associates *

46 Las Cascadas Rd., Ste. 1, Orinda, CA, 94563, (510) 254-2216, Fax: (510) 254-2213; Pres./CEO: Thomas Wiggins; Vice Pres.: Charles Greene; Adv. Dir.: Paul Jaulus.
Labels Owned: Elite, Nineveh, No Bull, Persepolis.
US Reps.: Memo Dist. (CA).

Wild Country Records/Hidden Studios *

636 Main St., Roundup, MT, 59072, (406) 323-3444; CEO: Anthony DiTunno; A&R Dir.: David Ramirez; Publicity: Rochelle DiTunno; Personal Mgr.: Steven Lee Moser.
Labels Owned: Tony Michael Music, Salvation Music.
US Reps.: Hidden Ents. (MT).

Wild Pitch Records *

89 Fifth Ave., Ste. 308, New York, NY, 10003, (212) 929-0222, Fax: (212) 924-7206; Pres.: Stu Fine.
Labels Owned: Marinated Jazz, Marinated Music.

Wild Rags Records

2207 W. Whittier Blvd., Montebello, CA, 90640, (213) 726-9593, Fax: (213) 726-4046; A&R: Richard C.

Wild Twin Records

134 Harold Ave., Cornwall, NY, 12518, (914) 534-3784; Pres.: Carter Cathcart; Vice Pres.: Nel Nichols.

Wildcat Recording Corp. *

950 N. Kings Rd., Ste. 266, Los Angeles, CA, 90069, (213) 848-9200, Fax: (213) 848-9448; Pres.: Michael Gormley; Vice Pres.: Chris Kuchler.
US Reps.: UNI Dist.

Wildjokers Records

541 Fifth Ave., Ste. 210, McKeesport, PA, 15132, (412) 673-2606, Fax: (412) 672-0117; CEO: Christopher Mitchell; Pres.: Gloria Mitchell; Promo./Sales: Michael Paradise.

Wildlife Records

29 Paradise Way, Saugerties, NY, 12477, (914) 246-4761; E-Mail: mbitterman@mhv.net; Web Site: www.midmod.com; Pres.: Michael Bitterman.

Wilson Okulolo, Inc. *

564 61st St., Oakland, CA, 94609, (510) 655-3357, Fax: (510) 655-3357; E-Mail: www.kaokulolo.com; Web Site: www.kotoja.com; Pres.: J.G. Wilson; Vice Pres./A&R: K.A. Okulolo.
Labels Owned: Inner Spirit.
US Reps.: Mesa (CA), Putumayo (NY).

Wind-Up Entertainment (Grass/Surefire)

72 Madison Avenue, 8th Floor, New York, NY, 10016, (212) 251-9665.

Windham Hill Records *

8750 Wilshire Blvd., Beverly Hills, CA, 90211-2713, (310) 358-4800, Fax: (310) 358-4805; Web Site: <http://www.windham.com>; Pres.: Steve Vining; Vice Pres./Mktg.: Ron McCarrell; Vice Pres./Sales: Dave Yeskel; Dir., Publicity: Kurt Nishimura.
Labels Owned: High Street; *Distributed:* Dancing Cat.
Int'l Reps.: BMG Dist.

Wings Record Co.

Rt. 3, PO Box 172, Haynesville, LA, 71038, (318) 927-5253; Pres.: Edward N. Dettenheim.

Winnor Records

PO Box 511095, San Rafael, CA, 94915-1095, (415) 453-7712, Fax: (415) 258-0692; E-Mail: wpc@netcom.com; Web Site:

<http://www.bluespower.com>; Pres.: Mark Naftalin; Vice Pres.: Ellen Naftalin.
US Reps.: MS (IL); Bayside (CA); Select-O-Hits (TN).
Int'l Reps.: Festival (Canada); IRD (Italy); Red Lick (UK).

Winter Harvest

1011 Woodland St., Nashville, TN, 37206, (615) 227-7770.

Wizard Productions *

1177 Kane Concourse, Ste. 231, Bay Harbor, FL, 33154, (305) 865-0364, Fax: (305) 865-0344; Pres.: Robert S. Taran; Vice Pres. Mktg/Sales: Adam Taran.

Word Nashville

3319 W. End Ave., Ste. 200, Nashville, TN, 37203, (615) 385-9673, Fax: (615) 292-0606; Gen. Mgr.: Jeff Teague; Mktg. Dir.: Rick Bowles; Nat'l Promo. Dir.: Lee Durham.
Labels Owned: Myrrh, Word.

The Work Group

2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2666, Fax: (310) 449-2095; Pres.: Jeff Ayeroff; Pres.: Jordan Harris; Sr. Vice Pres., Promo.: Burt Baumgartner; Sr. Vice Pres., Mktg.: Diarmuid Quinn.
Labels Distributed: MJJ.
US Reps.: Sony Music Dist. (NY).

Worldtone Music, Inc. *

230 Seventh Ave., New York, NY, 10011, (212) 691-1934, Fax: (212) 691-2554; Mgr.: Kenneth Spear.
Labels Distributed: Alpina, Atoll, Cadans, Dance & Listen, Wiloughby; Music Consultant: Brian Clayton.
Labels Owned: Distinct, Insignia, Westwood; *Distributed:* Criminal, Rockbeast.

World'n Shoe

7919 Fairfax Ct., Niwot, CO, 80503, (303) 652-3489; CEO: Stephen Bond Garvan.

X**X Dot 25 Music Productions, Inc.**

PO Box 99107, Emeryville, CA, 94662-9107, (510) 601-8600, (800) 710-8600, Fax: (510) 601-9800; E-Mail: xdotinfo@dnai.com; Web Site: www.xdot25.com; Pres.: Mehdi Ahmadi; Vice Pres.: Ebrahim Ahmadi; Mktg.: Jon Leon Guerrero; Publicity/Promo.: Jeff Obee.
US Reps.: City Hall, X Dot 25 (CA).

X II C-Ecstasy Records *

4924 E. 110th St., Garfield Heights, OH, 44125, (214) 429-1857, Fax: (614) 621-9109; Pres.: Patrice Capretta; Vice Pres.: Ronald Nagy; A&R: Vincent Capretta; Licensing: Monroe Cover.
Labels Owned: Mafia.

XLNT Music *

38-62 240th St., Little Neck, NY, 11363, (718) 279-4139; Pres./A & R Dir.: James Cohn; Vice Pres.: Eileen Cohn.
US Reps.: Albany Music Dist., Inc. (NY).

X:treme Records

800 E. Broward Blvd., Fort Lauderdale, FL, 33301, (954) 522-3900, Fax: (954) 522-0280.

Xanadu Records Ltd. *

3242 Irwin Ave., Kingsbridge, Bronx, NY, 10463, (718) 549-3655; Pres.: Don Schlitten.
US Reps.: Artistic Music (NJ).

Xemu Records

34 W. 17th St., 5th Floor, New York, NY, 10011, (212) 807-0290, Fax: (212) 807-0583; E-Mail: xemu@xemu.com; Web Site: www.xemu.com; Pres.: Cevin Soling; Gen. Mgr.: Dr. Claw; Vice Pres./Radio & Promo.: David Sweet.
US Reps.: Touchwood Dist. (NY).

Xenophile Records

43 Beaver Brook Rd., Danbury, CT, 06810, (203) 730-0333, Fax: (203) 730-0345; Pres./CEO: Wendy Newton; Bus. Affairs: Chris Teskey; Distr./Sales: Nina Dryer; Radio/Promo: Tom Frouge; Publicity: Judith Joiner; Retail: Paul Riley.
Labels Owned: Green Linnet.

Y**Yab Yum**

c/o Sony 550 Music, 550 Madison Ave., New York, NY, 10022, (212) 833-8000.

Yellow-Jacket Records *

10303 Hickory Valley Dr., Fort Wayne, IN, 46835, (219) 627-5168; E-Mail: alstraten@aol.com; Pres./Gen. Mgr.: Allan Straten; Vice Pres./A&R Dir.: Sylvia Grogg.

YesYes Records

3709 Brentmont, Richmond, VA, 23233, (804) 360-4865; Pres.: David L. Esteck; Gen. Mgr.: Elizabeth B. Cherry.

Ying Yang Records *

1160 Falcon Ave., Miami Springs, FL, 33166, (305) 885-1234, Fax: (305) 885-1234; Pres.: Daniel Canary; Promo.: Lorna LiBoy.

Yo Momma's Records

412 McGrue Cir., Vallejo, CA, 94589, (707) 643-9223; Mgr.: Bonnit Braxton.

Young Country Records

PO Box 5412, Buena Park, CA, 90620, (619) 245-2920; Contact: Leo J. Eiffert, Jr.

Youngheart Music, Inc. *

10701 Holder St., Cypress, CA, 90630, (800) 444-4287, (714) 995-7888, Fax: (714) 995-3548; Pres.: Jim Connelly; Publicity: Jill Lambert; Gen. Mgr.: Jim Recor.
US Reps.: Int'l Film & Video (CA).

Z**Z Y X Music ***

72 Otis St., West Babylon, NY, 11704, (516) 253-0800, Fax: (516) 253-0128; Sales/Mktg. Mgr.: Harry Yardum; A&R Mgr./Promo. Mgr.: Kevin Doyle.
Labels Owned: Golden Dance Classics, SFT; *Distributed:* Boy, Cosmo, Dakoda, ESP, Generator, Happy Vibes, Hot Grooves.

Company headquarters are designated by a *

ZZYZX Records ★

PO Box 23, Sun Valley, CA, 91352, (818) 982-2174; Owner: J. Eric Freedner; A&R: Lawrence Treadwell.

Zelda Records ★

PO Box 150163, Nashville, TN, 37215, (615) 386-9266, Fax: (615) 386-9266; E-Mail: marilyn@msn.com; Pres.: Mari Lyon.

Zero Hour ★

14 W. 23rd St., 4th Floor, New York, NY, 10010-5203, (212) 337-3200, Fax: (212) 337-3701; E-Mail: ray@zerohour.com; Web Site: <http://www.zerohour.com>; Pres./A&R: Ray McKenzie; Contact: Todd Crowin; Contact: Fiowa Bloom; Contact: Susan Franz.

Zerobudget Records ★

PO Box 2044, Dept. B, La Crosse, WI, 54602, (608) 784-1422, Fax: (608) 785-2849; E-Mail: sharm@lse.fullfeed.com; Web Site: www.lse.fullfeed.com/zerobudget; Pres./CEO: Stephen D. Harm; A&R Asst.: David Reinders. Labels: Distributed: Boat, Che. Int'l Reprs.: CHE Trading Ltd., (UK).

Zim Records

18 Ivy Dr.; Jericho, NY, 11753, (516) 681-7102, Fax: (516) 822-7952; Owner: Arthur Zimmerman.

Zion Music Group

105 Oak Valley Dr., Nashville, TN, 37207, (615) 262-2600, Fax: (615) 226-4070; Pres.: Kevin McManus; Vice Pres., Finance: Beverly Chvon; A&R: John Campbell; Radio. Promos.: Eric Melton. Labels Owned: Axiom, Jericho. US Reprs.: Appalachian Bible, New Day Christian (TN); Spring Arbor (MI); Journeyman (MO).

Zographia Records ★

PO Box 010359, Staten Island, NY, 10301-0007, (718) 273-1135, Fax: (718) 448-2185; E-Mail: zographia@aol.com; Web Site: <http://www.zographia.com>; Pres.: B. Moskowitz; Sales: J. Esposito; Mktg.: S. Yuster. US Reprs.: North Country Dist. (NY).

Zomba Recording Corp. ★

137-139 W. 25th St., 11th Floor, New York, NY, 10001, (212) 272-0016, Fax: (212) 645-3783; Chrmn./CEO: Clive Calder; Pres./Vice/Silvertone: Barry Weiss; Sr. Vice Pres./A & R: Jeff Fenster; Sr. Dir., Int'l: JoAnn Kaeding. Labels Owned: Battery, Benson, Diadem, Jive, Music for Nations, Reunion, Silvertone, Sound Mex, Verity; Distributed: Sick-Wid-It.

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PO Box 40115, Washington, DC, 20016, (202) 363-3429. Type: Unabridged classics.

Audio Bookshelf

174 Prescott Hill Rd., Northport, ME, 04849, (207) 338-1713, (800) 234-1713, Fax: (207) 338-0370, Contact: Heather Frederick. Type: Fiction/non-fiction.

Audio Diversions

6639 Madison-McLean Dr., McLean, VA, 22102-2902, (800) 628-6145, Fax: (703) 442-9344, Contact: Frank Johnson.

Audio-Forum

96 Broad St., Guilford, CT, 06437, (203) 453-9794, Fax: (203) 453-9774, Contact: Jeffrey Norton.

Audio Literature

PO Box 7123, Berkeley, CA, 94707, (510) 845-8414. Type: Philosophy/new age.

Audio Literature

370 W. San Bruno Ave., Ste. F, San Bruno, CA, 94066, (415) 583-9700, Fax: (415) 583-0235, Contact: Lisa Hunt.

The Audio Partners Publishing Corp.

1133 High St., Auburn, CA, 95603, (916) 888-7803, Fax: (916) 888-7805, Contact: Linda D. Olsen. Type: Fiction/non-fiction.

Audio Renaissance Tapes

5858 Wilshire Blvd., Ste. 205, Los Angeles, CA, 90036, (213) 939-1840, Fax: (213) 939-6436. Type: Fiction/non-fiction.

Audio Scholar

10375 Nichols Lane, Mendocino, CA, 95460, (707) 937-1225. Type: Non-fiction classics.

Audio-Forum (a division of Jeffrey Norton Publishers, Inc.)

96 Broad St., Guilford, CT, 06437, (203) 453-9794, Fax: (203) 453-4604, Contact: Jeffrey Norton. Type: Educational material.

August House

PO Box 3223, Little Rock, AR, 72203, (501) 372-5450. Type: Folklore stories.

B & B Audio, Inc.

3175 Commercial Ave., Ste. 107-B, Northbrook, IL, 60062, (847) 562-9516, Contact: Beth Baxter. Type: Fiction/non-fiction.

Bantam Doubleday Dell Audio

1540 Broadway, New York, NY, 10036, (212) 782-9807, Fax: (212) 782-9600, Contact: Jenny Frost. Type: Fiction/non-fiction.

Blackstone Audio Books

Dept. AF, PO Box 969, Ashland, OR, 95720, (800) 729-2665, Fax: (503) 734-2537, Owner: Craig Black.

Books on Tape, Inc.

PO Box 7900, Newport Beach, CA, 92658, (714) 548-5525, (714) 631-7764, Fax: (714) 548-6574, Contact: Duvall Y. Hecht; Contact: Barbara Singleton. Type: Fiction/non-fiction.

Bridge Publications Audio

4751 Fountain Ave., Los Angeles, CA, 90029, (213) 953-3320, Contact: Ann Arnow. Type: Fiction/non-fiction.

Brilliance Corp.

PO Box 887, Grand Haven, MI, 49417, (616) 846-5256, (800) 648-2312, Fax: (616) 846-0630, Contact: Eileen Hutton. Type: Fiction/non-fiction.

Chivers North America

Box 1450, Hampton, NH, 03843-1450, (800) 621-0182, Fax: (603) 929-3890, Customer Svc. Mgr.: Debbie Lee. Type: All genres.

Combined Book Exhibit

277 White St., Buchanan, NY, 10511, (914) 739-7500, Fax: (914) 739-7575, Contact: Jon Malinowski.

Council Oak Books

1350 15th St., Tulsa, OK, 74120, (918) 587-6454. Type: Non-fiction & child.

DeVors & Co.

1046 Princeton Dr., Marina Del Rey, CA, 90294, (213) 870-7478, Fax: (310) 821-6290, Contact: Gary R. Peattie.

Dove Audio

8955 Beverly Blvd., Los Angeles, CA, 90048, (310) 273-7722, Fax: (310) 273-0365, Contact: Michael Viner. Type: Fiction/non-fiction.

Dual Dolphin Publishing, Inc.

140 Dedham St., Wrentham, MA, 02093, (508) 384-6565, Fax: (508) 384-6566, Contact: James T. Diamond, Jr.

Durkin Hayes Publishing

One Columbia Dr., Niagara Falls, NY, 14305, (716) 298-5150, Fax: (716) 298-5607, Contact: B.J. Wood. Type: Fiction/non-fiction.

Espre Books, Cassettes, & Video

10747 Wilshire Blvd., Ste. 807, Los Angeles, CA, 90024, (310) 824-3333, Fax: (310) 470-2111, Contact: Joseph Kessler. Type: Educational.

FMS Productions

5320-D Carpinteria Ave., Carpinteria, CA, 93014, (805) 684-7891. Type: Fiction/non-fiction.

Hands Across the Sea

82 Country Dr., Plainview, NY, 11803, (516) 433-5430, Fax: (516) 433-5430, Contact: Stan Millman.

Harper Audio

10 E. 53rd St., New York, NY, 10022, (212) 207-7000, Fax: (212) 207-6912, Contact: Miranda Book. Type: Children's books.

Hay House

PO Box 5100, Carlsbad, CA, 92018, (619) 431-7695. Type: Metaphysical/Sf hlp.

Helion Audio Books

9856 Sunland Blvd., Shadow Hills, CA, 91040, (818) 352-9174, Contact: Greg Knowles. Type: Various.

High Top Sports Productions

6650 Emmett Terrace, Los Angeles, CA, 90068, (213) 957-5600. Type: Sports.

High Windy Audio

260 Lambeth Walk, Fairview, NC, 28730, (704) 628-1728, Fax: (704) 628-4435, Contact: Virginia Callaway. Type: Children's stories.

HighBridge Co.

340 Woodhouse Ave., Wallingford, CT, 06492, (203) 269-0065, Fax: (203) 269-3818, Contact: Jim Brannigan. Type: Fiction/non-fiction.

Homespun Productions

Box 435, Candlewood Isle, New Fairfield, CT, 06812-0704, (203) 746-9131, Fax: (203) 746-9131, Contact: Diane Dowling.

Jossey-Bass

350 Sansome St., Fifth Floor, San Francisco, CA, 94104, (415) 433-1740. Type: Governing.

Knowledge Products

722 Rundle Ave., Ste. 813, Nashville, TN, 37210, (800) 876-4332, (615) 742-3852. Type: Educational.

Leo Productions

PO Box 1333, Portland, OR, 97207, (360) 694-0595, Fax: (360) 694-8808. Type: Classic Literature.

Listening Library, Inc.

1 Park Ave., Old Greenwich, CT, 06870, (203) 637-3616, Fax: (203) 698-1998, Contact: Tim Ditlow. Type: Unabridged fiction.

The Mind's Eye

PO Box 6547, Chelmsford, MA, 01824-6547, (800) 949-3333, Fax: (800) 866-3235. Type: Games/nostalgia/child.

Multilingua, Inc.

230 Park Ave., Ste. 810, New York, NY, 10169, (212) 949-8849, Fax: (212) 754-4216, Pres.: Susanne T. Kopelman; Optrs. Mgr.: Manuel E. Kopelman. Type: Classics, Foreign.

Mystic Fire

534 Broadway, 6th Floor, New York, NY, 10012-4408, (212) 941-0999, Fax: (212) 941-1443, Contact: Elizabeth Heinrich. Type: New age/science/phil.

NTC Publishing Group

4255 W. Touhy Ave., Lincolnwood, IL, 60646, (847) 679-5500. Type: Educational.

Naxos AudioBooks

8440 Remington Ave., Pennsauken, NJ, 08710, (609) 663-4844, Fax: (609) 663-4764, Contact: Henry Moyer.

Thomas Nelson

PO Box 141000, Nashville, TN, 37214-1000, (615) 889-9000. Type: Religious.

New World Library

58 Paul Dr., San Rafael, CA, 94903, (415) 472-2100. Type: Self help/Meditation.

The Next Page

36 Elm Ave., Ste. 2, Glen Cove, NY, 11542, (516) 676-2639, Fax: (516) 676-6470, Contact: Ilona Berzups.

Nolo Press

950 Parker St., Berkeley, CA, 94710, (510) 549-1976. Type: Fiction/non-fiction.

NorthWord Press, Inc.

PO Box 1360, Minocqua, WI, 54548, (715) 356-9800, Fax: (715) 356-9762, Contact: Donna Tutt. Type: Natural history.

Parabola Audio

656 Broadway, New York, NY, 10012, (212) 505-6200. Type: Non-fic/inspiration.

Parrot Audio Books

4625 First St., Ste. 270, Pleasanton, CA, 94566, (800) 577-6665, Fax: (510) 485-6182, Prodn. Mgr.: Greg Tarola. Type: Audio Bio, Classics.

Passion Press

PO Box 277, Newark, CA, 94560, (510) 226-7261, Fax: (510) 659-1005, Contact: Keith Hatschek. Type: Erotica.

Penguin/Highbridge Audio

375 Hudson St., New York, NY, 10014, (212) 366-2000, Fax: (212) 366-2952, Contact: Marcia Burch. Type: Fiction/non-fiction.

Penguin USA

120 Woodbine St., Bergenfield, NJ, 07621, (800) 526-0275, Fax: (201) 385-6521.

Penton Overseas, Inc.

2470 Impala Dr., Carlsbad, CA, 92008-7226, (619) 431-0060, Fax: (619) 431-8110, Pres.: Hugh Penton, Sr. Type: Bios, Western, Mystery.

Pharaoh Audiobooks

PO Box 535, Phoenicia, NY, 12464, (914) 688-2464. Type: Children's adventure.

The Poets Audio Center

6925 Willow St. NW, Ste. 201, Washington, DC, 20012, (202) 722-9105. Type: Poetry.

Prelude Press

8159 Santa Monica Blvd., Los Angeles, CA, 90046, (213) 650-9571. Type: Self help.

Publishers Group West

4065 Hollis St., Emeryville, CA, 94608, (510) 658-3453. Type: Fiction/non-fiction.

The Publishing Mills

1680 N. Vine St., Ste. 1016, Los Angeles, CA, 90028, (213) 467-7831, Fax: (213) 467-0661, Contact: Jessica Kaye. Type: Fiction/non-fiction.

Random House Audio Publishing

201 E. 50th St., 21-1, New York, NY, 10022, (212) 751-2600, (212) 572-2486, Fax: (212) 572-8700, Contact: Pat Johnson. Type: Fiction/non-fiction.

The Reader's Chair

PO Box 2626, Hollister, CA, 95024, (408) 636-1296, (800) 616-1350, Fax: (408) 636-1296, Contact: Delia White. Type: Unabridged fiction.

Readers Digest Association

Readers Digest Rd., Pleasantville, NY, 10570, (914) 244-7457, Fax: (914) 244-7565, Contact: M. Tracy Bridgen.

Recorded Books, Inc.

270 Skijack Rd., Prince Frederick, MD, 20678, (410) 535-5590, Fax: (410) 535-5499, Contact: Ellen Gillis. Type: Fiction/non-fiction.

Rezound Audio Books

5701 Shingle Creek Pkwy., Brooklyn Center, MN, 55430, (612) 566-1760, Fax: (612) 566-1724, Contact: Stephanie Hegstrom. Type: Fiction/non-fiction.

Romance Alive Audio

9301 Jordan Ave., Ste. 105, Chatsworth, CA, 91311, (818) 772-4528. Type: Romance novels.

Simon & Schuster Audio

1230 Avenue of the Americas, New York, NY, 10020, (212) 698-7184, Fax: (212) 632-8091, Contact: Seth Gershei; Contact: Amelia Wilson. Type: Fiction/non-fiction.

Sound Horizons

250 W. 57th St., Ste. 1517, New York, NY, 10107, (212) 956-6235, Fax: (212) 586-2420, Contact: Steve Stein. Type: Self help.

Soundlines Entertainment

10573 W. Pico Blvd., Box 821, Los Angeles, CA, 90064, (800) 428-3467. Type: Movie tie-ins.

Sounds True

413 S. Arthur Ave., Louisville, CO, 80027, (303) 665-3151. Type: Psychology/spiritual.

Southern Methodist University Press

PO Box 415, Dallas, TX, 75275, (214) 768-1430. Type: Religious.

Company headquarters are designated by a ★

Stay:Well

11431 Ventura Blvd., Ste 312, Sherman Oaks, CA, 91423, (818) 990-5410, Fax: (818) 990-5414, Contact: Bo Lebo.
Type: Health tapes.

Sunset Productions

369 Montezuma, Ste. 416, Santa Fe, NM, 87501, (505) 471-8004, Fax: (505) 471-8122.
Type: Westerns.

Sulphin Corp.

PO Box 38, Malibu, CA, 90265, (818) 706-0961.
Type: Self help/metaphysic.

Time Warner Audio Books

1271 Ave. of the Americas, 11th Floor, New York, NY, 10020, (212) 522-7334, Fax: (212) 522-7994.
Type: Fiction/non-fiction.

Tyndale House

351 Executive Dr., Wheaton, IL, 60189, (708) 668-8300.
Type: Religious.

Word, Inc.

3319 West End Ave., Ste. 200, Nashville, TN, 37203, (615) 385-9673, Fax: (615) 297-6128, Pres.: Roland Lundy.
Type: Religious/insprtl.

Yoga International

RR1, Box 407, Honesdale, PA, 18431, (717) 253-4929, Fax: (717) 253-6360, Contact: Suzanne Dunlap.

ZBS Foundation

RR 1, Box 1201, Fort Edward, NY, 12828, (518) 695-6406, Fax: (518) 695-4041, Contact: Thomas Lopez.
Type: Fiction drama series.

VIDEO STUDIOS & PROGRAM SUPPLIERS & BUYERS

A&M Video

1416 N. La Brea Ave., Hollywood, CA, 90028, (213) 469-2411, Fax: (213) 856-2708.

Supplies: Instructional, Music Long Form, Children's, special interest.
Formats: VHS.

Access Video Productions

841 Gilman St., Ste. B, Berkeley, CA, 94710-1438, (510) 528-6044, Fax: (510) 528-1644. Producer/Editor: David Karp.
Supplies: Instructional, Special Interest Only, Travel.
Formats: VHS, S-VHS.

Seeking: Instructional, Special Interest Only, Travel.

Acorn Programs, Inc.

16601 Ventura Blvd., Ste. 204, Encino, CA, 91436, (818) 784-3300, Fax: (818) 784-4949. Program Buyer: Kukla Vera.
Supplies: Exercise, Instructional, Special Interest Only.
Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only.

Acorn Media Publishing, Inc. *

7910 Woodmont Ave., Ste. 350, Bethesda, MD, 20814, (301) 907-0030, Fax: (301) 907-9049, E-Mail: info@acornmedia.com, Web Site: www.acornmedia.com. Pres.: Peter Edwards; Sales Mgr.: Elizabeth Martin; Program Buyer: John Lorenz;

Promo./Mktg. Coord.: Kelly Cooley.
Supplies: Special Interest Only, Sports, Children's, Documentaries, Travel, Drama, Comedy.
Formats: VHS.

Seeking: Feature Films, Special Interest Only, Sports, Children's, Documentaries, Travel.

Aims Media

9710 DeSoto Ave., Chatsworth, CA, 91311, (818) 773-4300, Fax: (818) 341-6700. Pres.: Jeff Sherman; Sales Mgr.: Adrienne Milder; Program Buyer: Jeff Sherman.

Supplies: Instructional, Special Interest Only, Children's.
Formats: VHS, Beta, S-VHS, LaserVision, CD-i, CD-ROM.
Seeking: Instructional.

Allegrias Productions

666 West End Ave., Ste. 14J, New York, NY, 10025, (212) 874-5772. Pres.: Deirdre Towers.

Supplies: Instructional, Music Long Form, Children's, Documentaries.
Formats: VHS.

Seeking: Instructional, Music Long Form, Children's.

American Automobile Association (AAA)

1000 AAA Dr., Heathrow, FL, 32746, (407) 444-7615, Fax: (407) 444-7614.

Supplies: Travel.

Anchor Bay Entertainment, Inc. *

500 Kirks Blvd., Troy, MI, 48064, (810) 362-9660, (800) 786-8777, Fax: (313) 280-0237. Pres.: George Port.

Supplies: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentaries.
Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries.

Arista Records (Video)

6 W. 57th St., New York, NY, 10019, (800) 627-4782, (212) 830-2340, Fax: (212) 830-2222. Vice Pres. Video Prodn.: Elizabeth Bailey.

Supplies: Music Long Form, Music short form.
Formats: VHS.

Aristomedia

1620 16th Ave. S., Nashville, TN, 37212, (615) 269-7071, Fax: (615) 269-0131, E-Mail: jwalker@aristomedia.com, Web Site: www.aristomedia.com. Pres.: Jeff Walker.

Supplies: Video Short Form.
Formats: VHS, Beta, 3/4", 1".

Artemedia

PO Box 496, Cherry Valley, NY, 13320, (607) 264-3785, Fax: (607) 264-3476. Sales Mgr.: D. S. Good; Dir.: C. Goss.

Supplies: Children's, Music, Animation.
Formats: VHS, S-VHS, NTSC, PAL.
Seeking: Children's.

Artist View Entertainment

12500 Riverside Dr., Ste. 201-B, North Hollywood, CA, 91607, (818) 752-2480, Fax: (818) 752-9339. Pres.: Scott J. Jones; Sales Mgr.: Claudia Norman; Program Buyer: Marty Poole; Office Administrator: Shelly Abuzee.

Supplies: Feature Films, Sports, Travel.
Formats: VHS, Beta, S-VHS, 1".
Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's.

BMG Video *

1540 Broadway, 26th Floor, New York, NY, 10036, (212) 930-4607, Fax: (212) 930-7043.

Supplies: Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's.
Formats: VHS, LaserVision.

Seeking: Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's.

Bastet Productions - Dept. BB

PO Box 77029, Tucson, AZ, 85703, (520) 293-8088, Fax: (520) 293-8088, E-Mail: anubis@azstarnet.com, Web Site: http://www.azstarnet.com/~anubis/. Pres.: Gerald Harwood.

Supplies: Exercise, Instructional, Special Interest Only, Documentaries, Travel, Dance, Video Art.
Formats: VHS, Beta, 8mm, NTSC, PAL, SECAM.

Seeking: Exercise, Instructional, Special Interest Only, Documentaries, Travel.

Norman Beerger Productions *

1740 View Point Terr., Cannon Beach, OR, 97110, (503) 436-2559. Pres.: Norman Beerger; Sales Mgr.: Kenny Beerger; Program Buyer: Norman Beerger; Pres.: Norman Beerger.

Supplies: Music Long Form, Special Interest Only, Children's, Documentaries, Travel.
Formats: VHS, Beta.

Bennu Productions, Inc. *

655 McLean Ave., Yonkers, NY, 10705, (914) 964-1828. Pres.: Joanne Birkmann; Sales Mgr.: Josh Hersko; Vice Pres.: Wayne Keely.

Supplies: Exercise, Feature Films, Instructional, Special Interest Only.
Formats: VHS, Beta.

Seeking: Feature Films, Instructional.

Best Film & Video Corp. *

108 New South Rd., Hicksville, NY, 11801, (516) 931-6969, (800) 527-2189, Fax: (516) 931-5959. Pres.: Roy B. Winnick; Sales Mgr.: Gary Davis; Program Buyer: Roy B. Winnick; Dir., Mktg.: Lorraine A. Soviero.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.
Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's.

Best Film & Video Corp.

242 N. Canon Dr., Ste. 300, Beverly Hills, CA, 90210, (310) 274-9944, Fax: (310) 274-9960. Pres.: Roy B. Winnick; Sales Mgr.: Susan Valenzia Johnson.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's, Travel.
Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Travel.

Boxtop Entertainment

10960 Wilshire Blvd., Ste. 1550, Los Angeles, CA, 90024-3702, (310) 246-0909, Fax: (310) 246-9995. Pres.: David Wyler.

Supplies: Music Long Form.

Brentwood Home Video

31344 Via Colinas, Ste. 106, Westlake Village, CA, 91362-3912, (818) 879-9090, Fax: (818) 879-9101. Pres.: David Catlin; Sales Mgr.: Eric Peterson; Program Buyer: David Catlin.

Supplies: Exercise, Instructional, Music Long Form, Sports, Children's, Documentaries, Hunting.
Formats: VHS.

Seeking: Feature Films, Instructional, Music Long Form, Sports, Children's.

Bridgestone Multimedia Group *

300 N. McKerny Ave., Chandler, AZ, 85226-2618, (602) 940-5777, Fax: (602) 940-8924, E-Mail: bmg@netzone.com.

Pres.: Robert J. Campbell, Jr.; Sr. Vice Pres.: Conrad I. Homishak.
Supplies: Feature Films, Instructional, Religious, Family.
Formats: VHS.

Seeking: Feature Films, Instructional, Children's.

Buena Vista Home Entertainment *

3800 W. Alameda Ave., 15th Floor, Burbank, CA, 91505, (818) 560-1000, Fax: (818) 567-0734. Pres.: Michael O. Johnson; Sr. Vice Pres./Gen. Mgr.: Mitch Koch.

Supplies: Feature Films, Children's.
Formats: VHS, 8mm, LaserVision.
Seeking: Feature Films, Special Interest Only, Sports, Children's.

CBS/Fox Video

1330 Sixth Ave., New York, NY, 10019, (212) 373-4817, (310) 369-3806, Fax: (212) 373-4804. Pres.: John Ruscin; Sr. Vice Pres. Acquis.: Stephen Poe; Vice Pres. Prog. Acquis.: Ken Horowitz.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's.
Formats: VHS, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Sports, Children's.

CVT Productions, Inc.

450 West 5th Ave., Eugene, OR, 97401, (541) 345-9635, Fax: (541) 345-2977. Web Site: www.destinationfitness.com. Pres.: Mark Lange; Vice Pres.: Martha Dixon Lange.

Supplies: Exercise.
Formats: VHS.

Cabin Fever Entertainment, Inc.

One Sound Shore Dr., Greenwich, CT, 06830, (203) 863-5200, Fax: (203) 863-5258. Pres.: Jonathan P. Nelson; Sales Mgr.: Richard Margolis; Vice Pres., Sales: Craig Van Gorp.

Supplies: Instructional, Music Long Form, Special Interest Only, Sports.

Formats: VHS, Beta.

Seeking: Special Interest Only, Sports.

Cable Films & Video *

2026 W. 63rd St., Mission Hills, KS, 66208, (913) 362-2804, Fax: (913) 341-7365. Pres.: Herbert Miller; Sales Mgr.: Todd Randall; Program Buyer: Herbert Miller; Dir.: Herbert Miller.

Supplies: Feature Films, Special Interest Only, Children's, Documentaries, Film Classics.
Formats: VHS, Beta, S-VHS, 3/4" U, 1" Master Tapes, SECAM/PAL/NTSC.

Seeking: Feature Films, Special Interest Only, Children's, Documentaries.

Callwood-Tahir & Associates *

730 Fifth Ave., New York, NY, 10019, (212) 333-8696, Fax: (212) 586-2092, E-Mail: tahir@ibm.net. Pres.: Ahmed Tahir.

Supplies: Exercise, Feature Films, Instructional, Sports, Children's.
Formats: VHS, CD ROM.

Seeking: Exercise, Feature Films, Children's.

Cambridge Video *

90 MacCorkle Ave. SW, South Charleston, WV, 25303, (800) 468-4227, Fax: (800) 329-6687, E-Mail: tygardner@earthlink.com, Web Site: www.cambridgevideo.com. Pres.: E. T. Gardner; Sales Mgr.: Malinda Ball; Program Buyer: Vicki Martin Meadows; V.P., Editorial Servs.: Amy Pauley.

Supplies: Exercise, Instructional, Special Interest Only, Sports, Documentaries, Travel.
Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Documentaries, Travel.

Capitol Music Video

1750 N. Vine St., Hollywood, CA, 90028, (213) 462-6252, Fax: (213) 957-2521.

Castle Video Resources, Inc. *

801 W. Mineral Ave., Littleton, CO, 80120, (303) 797-9379, (800) 521-5104, Fax: (303) 797-9394. Pres.: Rick Pinkham; Sales Mgr.: Hazel Skinner.

Supplies: Travel.
Formats: VHS.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Documentaries, Travel.

Celebrity Home Entertainment/Just For Kids Home Video *

22025 Ventura Blvd., Ste. 200, Woodland Hills, CA, 91364, (818) 595-0666, Fax: (818) 716-0168. Pres.: Noel Bloom; Vice Pres., Sales: Kim Sullivan; Sales/Mktg. Coord.: Ileen Ponce.

Supplies: Children's.
Formats: VHS.

Seeking: Children's.

Central Park Media *

250 W. 57th St., Ste. 317, New York, NY, 10107, (212) 977-7456, Fax: (212) 977-8709. Pres.: John O'Donnell; Sales Mgr.: Mike Pascuzzi; Program Buyer: John O'Donnell.

Supplies: Instructional, Special Interest Only, Japanimation.
Formats: VHS, 8mm, LaserVision, CD-ROM, DVD.
Seeking: Special Interest Only.

Cinevista, Inc.

2044 Prairie Ave., Miami Beach, FL, 33139-1515, (305) 532-3400, Fax: (305) 532-0047. Pres.: Rene Fuentes-Chao; Program Buyer: Susan Alvarez; Vice Pres.: Ricardo Monje.

Supplies: Feature Films.
Formats: VHS, Beta, LaserVision, 16mm, 35mm.
Seeking: Feature Films.

Coliseum Video

430 W. 54th St., New York, NY, 10019, (212) 489-8130, Fax: (212) 581-8130. Vice Pres. Operations: Marty Applebaum; Vice Pres. Sales: Jerry Smallwood.

Supplies: Wrestling.

Columbia Tristar Home Video *

10202 W. Washington Blvd., Culver City, CA, 90232, (310) 244-8000, (310) 244-2046, Fax: (310) 244-1300. Pres.: Ben Feingold; Vice Pres., Mktg.: Nancy Harris; Vice Pres., Sales: Mike Evans.

Supplies: Feature Films, Music Long Form, Children's.
Formats: VHS, 8mm, LaserVision, DVD.
Seeking: Feature Films, Music Long Form, Children's.

Conversa-Phone Institute, Inc.

PO Box 494, Farmingville, NY, 11738, (516) 698-1200, Fax: (516) 698-8124. Pres.: Steven Owen.

Supplies: Exercise, Feature Films, Instructional.
Formats: VHS.
Seeking: Instructional.

DK Publishing, Inc.

95 Madison Ave., New York, NY, 10016, (800) 225-3362. Web Site: http://www.dk.com.

Supplies: Special Interest Only, Natural History Series.

Diamond Entertainment

4400 Rt. 9 S., Freenold, NJ, 07728, (908) 431-0700, Fax: (908) 431-0848. Contact: Adam Schillen.

Supplies: Childrens and educational.

Diamond Time Ltd.

73 Spring St., Ste. 504, New York, NY, 10012, (212) 274-1006, Fax: (212) 274-1938. Pres.: Bruce Higham; Vice Pres., Opns.: Cathy Carapella.

Supplies: Music Long Form.
Formats: VHS, Beta, LaserVision.
Seeking: Music Long Form.

Russ Doughten Films, Inc.

5907 Meredith Dr., Des Moines, IA, 50322, (515) 278-4737, (800) 247-3456, Fax: (515) 278-4738, E-Mail: doughten@mustardseed-rdfilms.com. Pres.: Russell S. Doughten, Jr.; Exec. Asst.: Carey Jordan.

Supplies: Feature Films, Christian, Inspirational.
Formats: VHS.

ESPN Home Video

605 Third Ave., New York, NY, 10158, (212) 916-9247. Vice Pres./Gen. Mgr.: Dick Glover; Mgr./Sales Mgr.: Grace McGahren.

Supplies: Exercise, Special Interest Only, Sports.
Formats: VHS.
Seeking: Sports.

Company headquarters are designated by a *

Education 2000 *

3440 NE 12th Ave., Ste. 1, Fort Lauderdale, FL, 33334, (954) 565-8888, Fax: (954) 565-8775, E-Mail: education2000@southflorida.com. Pres.: Reto Lingenhag; CEO: Reto Lingenhag.

Supplies: Exercise, Feature Films, Special Interest Only, Sports, Children's, Documentaries, Travel, Aviation, NASA.

Formats: VHS.

Seeking: Exercise, Feature Films, Special Interest Only, Sports, Children's, Documentaries, Travel.

Ergo Media

668 American Legion Dr., Teaneck, NJ, 07666, (201) 692-0404, Fax: (201) 692-0663. Pres.: Eric Goldman; Program Buyer: Jane Zylberman.

Supplies: Feature Films, Instructional, Special Interest Only, Children's, Travel.

Formats: VHS.

Seeking: Special Interest Only.

Esco Mex Video Productions *

PO Box 71237, Bakersfield, CA, 93387, (805) 398-6169, Fax: (805) 836-2832, E-Mail: icescbr@aol.com. Pres.: Oscar Escobar; Sales Mgr.: Amanda Escobar.

Supplies: Feature Films, Special Interest Only, Spanish Language Films.

Formats: VHS, Beta.

Seeking: Feature Films, Instructional, Special Interest Only.

Facets Video

1517 W. Fullerton Ave., Chicago, IL, 60614, (312) 281-9075, (800) 331-6197, Fax: (312) 929-5437, E-Mail: sales@facets.org. Pres.: Milos Stehlik; Sales Mgr.: Catherine Foley; Program Buyer: Pamela Nasco; Dir.: Milos Stehlik.

Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentaries, Travel, Independent, Cult, Classic.

Formats: VHS, LaserVision.

Seeking: Feature Films, Special Interest Only, Children's, Documentaries.

Family Films

3558 S. Jefferson, Saint Louis, MO, 63118, (314) 268-1000. Prodn. Mgr.: Rick Johnson.

Supplies: Feature Films, Children's, Religious.

Formats: VHS.

Film Classic Exchange *

Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Fax: (508) 428-7198. Pres.: Jeffrey H. Aikman; Sales Mgr.: Elsie Aikman; Program Buyer: Violet Atkins.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Formats: VHS, Beta, 8mm, S-VHS, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Flower Films

10341 San Pablo Ave., El Cerrito, CA, 94530, (510) 525-0942, Fax: (510) 525-1204. Pres.: Les Blank; Dir.: Les Blank.

Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Travel.

Formats: VHS, 16mm.

Front Row Entertainment, Inc.

125 Campus Plaza One, Edison, NJ, 08837, (908) 225-8896, Fax: (908) 225-8268. Pres.: David Sutton; Sales Mgr.: Jim Sutton; Program Buyer: Robert E. Janeczek; Vice Pres.: Robert E. Janeczek.

Supplies: Exercise, Feature Films, Sports, Children's.

Formats: VHS.

Seeking: Special Interest Only, Sports, Children's.

GME Piano Video

31217 Marne Dr., Rancho Palos Verdes, CA, 90275, (310) 544-4937, Fax: (310) 544-4937. Pres.: Dr. Allen Giles.

Supplies: Instructional.

Formats: VHS.

German Language Video Center

7625-27 Pendleton Pk., Indianapolis, IN, 46226, (317) 547-1257, Fax: (317) 547-1263. Pres.: Juergen L. Jungbauer; Sales Mgr.: Gabi Jungbauer; Program Buyer: Juergen L. Jungbauer.

Supplies: German Language.

Formats: VHS.

Seeking: Feature Films, Documentaries, Travel.

Gessler Publishing Co., Inc. *

10 E. Church Ave., Roanoke, VA, 24011, (540) 345-1429, (800) 456-5825, Fax: (540) 342-7172. Pres.: Seth C. Levin; Sales Mgr.: Bob Delzell; Program Buyer: Seth C. Levin.

Supplies: Instructional, Special Interest Only, Children's, Travel.

Formats: VHS.

Seeking: Instructional, Children's, Travel.

Global Video Distributors, Inc. *

8181 NW 91 Terrace, Ste. 7, Medley, FL, 33166, (305) 887-1986, (305) 887-2000, Fax: (305) 887-2590. Pres.: Angel Tamargo; Sales Mgr.: Xiomara Tamargo.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.

Formats: VHS, Beta, 8mm, S-VHS, LaserVision, DVD.

Global Village Stock Footage

PO Box 1818, Sebastopol, CA, 95473, (800) 798-3463, (707) 823-1451, Fax: (707) 829-9542, E-Mail: footage@videosource.com, Web Site: http://www.videosource.com. Pres.: Michael Heumann; Sales Mgr.: Michael Heumann; Program Buyer: Marcia Ludwig.

Supplies: Stock Footage.

Goldhil Home Media Int'l

60 Arch St., Greenwich, CT, 06830, (203) 629-5151, Fax: (203) 629-5117. Chrmn.: Dwight Hilson.

Supplies: Exercise, Instructional, Children's, Travel.

Formats: VHS.

Seeking: Exercise, Instructional, Sports, Children's, Travel.

Goldshell: Learning Videos

420 Frontage Rd., Northfield, IL, 60093, (847) 446-8300, Fax: (847) 446-8320. Pres.: Harry Goldshell; Exec. Producer: Deborah Goldshell.

Supplies: Instructional, Special Interest Only, Children's.

Formats: VHS.

Seeking: Special Interest Only.

Goodtimes Entertainment Worldwide *

16 E. 40th St., New York, NY, 10016, (212) 951-3000, Fax: (212) 213-9319. Pres.: Joe Cayre; Sr. Vice Pres.: Jeff Baker.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries.

Formats: VHS.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.

Goodtimes Latino (Div. of Goodtimes Home Video Corp.)

16 E. 40th St., New York, NY, 10016, (212) 951-3083, Fax: (212) 779-7885. Pres.: Joe Cayre; Contact: Fernando Iglesias.

Supplies: Exercise, Feature Films, Children's, Spanish Language Titles.

Formats: VHS.

Seeking: Exercise, Feature Films, Children's.

Great Chefs Video/G.C.I. Inc. *

421 Frenchmen At Esplanade, New Orleans, LA, 70116, (504) 581-5000, Fax: (504) 581-1188, E-Mail: great.chefs@worldnet.att.net, Web Site: www.greatchefs.com. Pres.: Nick Kokoron; Exec. Producer/Sales Mgr.: John Shoup.

Supplies: Instructional, Special Interest Only, Documentaries.

Formats: VHS.

HBO Video

1100 Avenue of the Americas, New York, NY, 10036, (212) 512-7400, (212) 512-7442, Fax: (212) 512-7458. Pres.: Henry McGee.

Supplies: Exercise, Feature Films, Instructional, Animated.

Formats: VHS, Beta.

HPG Home Video *

3400 Carlisle, Ste. 310, Dallas, TX, 75204, (214) 720-0550, Fax: (214) 720-0660. Pres.: Mickey Holden; Mktg. Coord.: Euse Chappuis.

Supplies: Instructional, Special Interest Only, Sports, Children's.

Formats: VHS.

Seeking: Special Interest Only.

Hallway, Inc. *

PO Box 3153, Brentwood, TN, 37024-3153, (615) 221-8094, Fax: (615) 221-8716, E-Mail: hallway@voy.net. Pres.: Greg Hall.

Supplies: Music Long Form, Documentaries.

Formats: VHS, Beta, LaserVision.

Seeking: Music Long Form, Documentaries.

Hawaii Calls, Inc.

2290 Alahoa Pl., Honolulu, HI, 96819-2283, (808) 847-4608, Fax: (808) 847-4609. Pres.: Donald McDiarmid III.

Supplies: Feature Films, Instructional, Travel.

Formats: VHS.

Seeking: Feature Films, Instructional, Travel.

Healing Arts Publishing / Living Arts

2434 Main St., Santa Monica, CA, 90405, (310) 399-3700, Fax: (310) 452-7879, E-Mail: livingarts@aol.com, Web Site: www.livingarts.com. Pres.: Steve Adams; Sales Mgr.: John Blandford; Program Buyer: Lorenzo Lesky.

Supplies: Exercise, Instructional, Special Interest Only, Documentary.

Formats: VHS, Beta, 8mm, PAL.

Seeking: Exercise, Instructional, Special Interest Only.

Hen's Tooth Video

2805 E. State Blvd., Fort Wayne, IN, 46805, (219) 471-4332, Fax: (219) 471-4999. Pres.: Steven Newmark.

Supplies: Feature Films, Special Interest Only.

Formats: VHS.

Seeking: Feature Films, Special Interest Only.

Heuris/Pulitzer *

4255 W. Pine Blvd., Saint Louis, MO, 63108-2803, (314) 544-1514, Fax: (314) 534-4351. Pres.: Brian Quandt; Sales Mgr.: Jeff Fortune; Dir., Mktg./Pub. Rel.: Jeanette DePatie.

Formats: MPEG.

Home Vision/Public Media Video

5547 N. Ravenswood Ave., Chicago, IL, 60640, (800) 826-3456, Fax: (312) 878-0416. Pres.: Adrienne Furniss; CEO: Charles Benton; Pres.: Adrienne Furniss.

Supplies: Feature Films, Special Interest Only, Documentaries, Fine arts, foreign film.

Formats: VHS, LaserVision.

IAI Video (Improvising Artists Int'l)

PO Box 496, Cherry Valley, NY, 13320, (607) 264-3785, Fax: (607) 264-3476, E-Mail: 750-1699@mcimail.com, Web Site: http://members.gnn.com/improart/. Sales Mgr.: D.S. Good; Program Buyer: A. Goss-Bley; Dir.: C.A. Goss.

Supplies: Instructional, Music Long Form, Art, Animation.

Formats: VHS, S-VHS, NTSC, PAL, CD-Video.

Seeking: Music Long Form.

Image Entertainment *

9333 Oso Ave., Chatsworth, CA, 91311, (818) 407-9100, Fax: (818) 407-9111. Pres.: Martin Greenwald; Sales Mgr.: Barbara Adolph; Program Buyer: Bruce Venezia; Dir., Mktg.: Garrett M. Lee.

Supplies: Laser Discs.

Formats: LaserVision.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Documentaries.

Int'l Historic Films, Inc. *

3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-2900, Fax: (773) 927-9211. Web Site: www.inffilm.com. Pres.: Peter Bernotas; Sales Mgr.: John Rinn; Program Buyer: John Rinn.

Supplies: Feature Films, Special Interest Only, Documentaries.

Formats: VHS, All World TV Standards.

Seeking: Special Interest Only.

Int'l Travel Films

224 N. Rossmore Ave., Los Angeles, CA, 90004, (213) 461-9994, Fax: (213) 461-9996. Pres.: Doug Jones.

Supplies: Travel.

Formats: VHS.

Int'l Video Network

2246 Camino Ramon, San Ramon, CA, 94583, (510) 866-1344, Fax: (510) 866-9262. Pres.: Bob Brownell; Sales Mgr.: Roger

Goodsell; Program Buyer: Kimberley Thomas; Vice Pres./Int'l Sales: Kimberley Thomas.

Supplies: Instructional, Music Long Form, Special Interest Only, Documentaries, Travel.

Formats: VHS, 8mm, S-VHS, LaserVision.

Seeking: Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel.

The Interview Factory *

14112 Sylvan St., Van Nuys, CA, 91401, (818) 988-2045, Fax: (818) 787-5653. Pres.: Sandy Benjamin; Owners: Sandy Or Howard Benjamin.

Supplies: Interactive Celebrity Interviews.

Formats: Audio / Some Video.

Interworld Music

RD 3, Box 395A, Brattleboro, VT, 05301, (800) 698-6705, Fax: (802) 257-9211, E-Mail: intrwrld@sovnet.net, Web Site: www.interworldmusic.com. Pres.: Gerry James; Sales Mgr.: Ben James; Promos. Mgr.: Scott Sydes.

Supplies: Instructional, Music Long Form.

Formats: VHS.

Seeking: Instructional, Music Long Form.

Ivy Classics, Inc.

9 SW Pack SQ. #202, Asheville, NC, 28801, (704) 285-9995, Fax: (704) 285-9997. Pres.: Joshua Tager; Sales Mgr.: Jane Anne Rolston.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only.

Formats: VHS.

Seeking: Feature Films, Music Long Form, Special Interest Only, Children's.

J2 Communications/National Lampoon *

10850 Wilshire Blvd., Ste. 1000, Los Angeles, CA, 90024, (310) 474-5252, Fax: (310) 474-1219. Pres.: James P. Jimirro; Vice Pres., Mktg.: Duncan Murray.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Nat'l Lampoon Comedy.

Formats: VHS, 8mm, S-VHS, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's.

K-Video Productions *

109 W. Delaware Ave., Wilmington, DE, 19809, (302) 798-2229, Fax: (302) 798-7359. Pres.: John Kay; Sales Mgr.: Charmaine Imburgia; Mktg. Dir.: Charmaine Imburgia.

Supplies: Instructional.

Formats: VHS, Beta, 8mm, S-VHS, CD-ROM, 3/4" U-Matic SP.

Kidvidz *

618 Centre St., Newton, MA, 02458, (617) 965-3345, Fax: (617) 965-3640, E-Mail: info@kidvidz.com, Web Site: www.kidvidz.com. Pres.: Karen Tucker; Partner/CEO: Jane Murphy.

Supplies: Children's.

Formats: VHS.

Kultur Int'l Films

195 Hwy. 36, West Long Branch, NJ, 07764, (908) 229-2343, Fax: (908) 229-0066. Pres.: Dennis M. Hediund; Program Buyer: Ron Davis; Nat'l Sales Mgr.: Johanna Kelly.

Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Performing Arts.

Formats: VHS, Beta, 8mm, LaserVision.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Travel.

Learning Research, Inc.

420 NW Fifth St., Ste. 3B, Evansville, IN, 47708, (812) 423-6200, Fax: (812) 428-4021. Vice Pres.: Cliff Forrest.

Supplies: Instructional.

Formats: VHS.

Seeking: Instructional.

Leisure Jazz Video *

421 Frenchmen At Esplanade, New Orleans, LA, 70116, (504) 581-5000, Fax: (504) 581-1188, E-Mail: dukes.dixieland@worldnet.att.net. Pres.: Nick Kokoron; Exec. Producer/Sales Mgr.: John Shoup.

Supplies: Instructional, Music Long Form, Special Interest Only, Children's, Travel.

Formats: VHS, LaserVision, DVD.

Seeking: Music Long Form.

Levy Home Entertainment

4201 Raymond Dr., Hillside, IL, 60162, (708) 547-4400.

Lightyear Entertainment

350 Fifth Ave., Ste. 5101, New York, NY, 10118, (212) 563-4610, Fax: (212) 563-1932. Web Site: www.lightyear.com. Pres.: Arnold J. Holland; Sales Mgr.: Don Spielvogel; A&R: Sky Spooner; Vice Pres., Sales/Mktg.: Don Spielvogel.

Supplies: Music Long Form, Children's, Music Video.

Formats: VHS.

Seeking: Music Long Form, Special Interest Only, Children's.

Live Home Video, Inc.

15400 Sherman Way, Ste. 500, Van Nuys, CA, 91406, (818) 908-0303, Fax: (818) 908-0320. Pres.: Roger Burtage; Sales Mgr.: Jeff Fink; Program Buyer: Elliot Slutsky; CEO: Roger Burtage.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's.

Formats: VHS, LaserVision.

MPI Media Group *

16101 S. 108th Ave., Orland Park, IL, 60462, (708) 460-0555, Fax: (708) 873-3177. Pres.: Waleed B. Ali; Exec. Vice Pres.: Sam Citro.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Instructional, Music Long Form, Sports, Documentaries.

M.V.P. Productions

PO Box 4126, Rockford, IL, 61110, (815) 877-1514.

Madacy Entertainment Group *

31312 Via Colinas, Ste. 102, Westlake Village, CA, 91361, (818) 991-3600, Fax: (818) 991-3408. Nat'l Sales Mgr./Buyer: Jim Newhouse; Nat'l Sales Mgr. (CD-ROM): Larry Hayes.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Travel.
Formats: VHS, DVD.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Travel.

Madera Cinevideo, Inc.

311 S. Pine St., Ste. 102, Madera, CA, 93637, (209) 661-6000, Fax: (209) 674-3650. Sales Mgr.: Margaret Renner; Program Buyer: Connie Pascolati; Vice Pres./Program Buyer: Connie Pascolati; Sales: Aloma Motte.
Supplies: Feature Films, Spanish and English languages.
Formats: VHS.
Seeking: Feature Films, Instructional.

Maier Ventures

40 Cuttermill Rd. - #501, Great Neck, NY, 11021, (212) 482-5533.

Martin & Weber Co.

2727 Southampton Rd., Philadelphia, PA, 19154, (215) 677-5600, Fax: (215) 677-3336.
Supplies: Instructional.
Formats: VHS.

Media West Home Video

PO Box 1563, Lake Grove, OR, 97035, (503) 624-8008, Fax: (503) 698-9176. Pres.: Brian D. Ratty; Sales Mgr.: Brian D. Ratty; Program Buyer: Brian D. Ratty.
Supplies: Special Interest Only.
Formats: VHS.
Seeking: Special Interest Only.

Meridian Video Corp.

1575 Westwood Blvd., Ste. 303, Los Angeles, CA, 90024-5620, (310) 231-1350, Fax: (310) 231-1359. Pres.: Peter Marai; Sales Mgr.: Valice Raffi; Mktg./Publicity: Peter Kleiner; Customer Serv.: Kris Slawoksy.
Supplies: Feature Films.
Formats: VHS.

Mexcinema Video Corp.

7231 Santa Monica Blvd., West Hollywood, CA, 90046, (213) 874-1112, Fax: (213) 874-4987. Sales Mgr.: Armando Gomer Farias; Pres./Program Buyer: Alberto Blasco; Gen. Sales Mgr.: Sonia L. Hernandez.
Supplies: Feature Films.
Formats: VHS.
Seeking: Feature Films.

Milestone Film & Video

275 W. 96th St., Ste. 28-C, New York, NY, 10025, (212) 865-7449, Fax: (212) 222-8952, E-Mail: milefilms@aol.com. Pres.: Amy Heller; Sales Mgr.: Dennis Doros.
Supplies: Feature Films, Music Long Form, Children's, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Children's, Documentaries.

Million Dollar Video Corp.

5420 McConnell Ave., Los Angeles, CA, 90066, (310) 301-7474, Fax: (310) 301-7484. Pres.: Miguel Kahan; Sales Mgr.: Lynn Kahan; Program Buyer: Lya Pinkus; Mktg. Dir.: Lya Pinkus.
Supplies: Feature Films, Children's.
Formats: VHS.
Seeking: Feature Films, Children's.

Miramar

200 Second Ave. W., Seattle, WA, 98119, (206) 284-4700, (800) 245-8472, Fax: (206) 286-4433. Pres.: G. Paul Sullivan; Sales Mgr.: Brendan Rorem.
Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.
Formats: VHS, S-VHS, LaserVision, PAL.
Seeking: Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.

Modern Sound Pictures, Inc.

1402 Howard St., Omaha, NE, 68102, (402) 341-8476, Fax: (402) 341-8487. Pres.: Sandra L. Smith.
Supplies: Feature Films, Children's, Religious.
Formats: VHS, Beta.

Monarich Group, Inc. *

2550 Corporate Pl., #C103, Monterey Park, CA, 91754, (213) 268-2288, Fax: (213) 268-2233. Sec.: Anna Yuen.
Supplies: Special Interest Only.
Formats: VHS, LaserVision.

Monterey Home Video *

28038 Dorothy Dr., Ste. 1, Agoura Hills, CA, 91301, (818) 597-0047, Fax: (818) 597-0105. Pres.: Scott Mansfield; Sales Mgr.: Bill Nash; Program Buyer: Jere Rae Mansfield; Assoc. Dir. of Pub. Rel.: Ian Green; Sales Director: Bill Nash.
Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentaries, Travel.
Formats: VHS.
Seeking: Feature Films, Special Interest Only, Children's.

Multi-Video, Inc. *

PO Box 35444, Charlotte, NC, 28235, (800) 289-0111, Fax: (704) 334-1058, E-Mail: revsin@ix.netcom.com. Pres.: Harry Joyner; Mktg. Dir.: Palmer Senn.
Supplies: Feature Films, Instructional, Special Interest Only, Documentaries.
Formats: VHS, 8mm, S-VHS.

My Baby Can Read

12021 Wilshire Blvd., Ste. 522, Los Angeles, CA, 90025, (310) 826-1619. Pres.: Jack St. Onge.
Supplies: Instructional, Children's.
Formats: VHS.

New Era Media

425 Alabama St., San Francisco, CA, 94110, (415) 863-3555. Pres.: Allan R. Kessler.
Supplies: Music Long Form, Special Interest Only.
Formats: VHS, LaserVision, DVD.
Seeking: Music Long Form, Special Interest Only.

New Line Home Video

888 Seventh Ave., New York, NY, 10106, (212) 649-4900, Fax: (212) 556-1934. Pres.: Steven Einhorn.
Supplies: Feature Films, Documentaries.
Formats: VHS, Beta, LaserVision.
Seeking: Feature Films.

New Video, Inc.

126 Fifth Ave., 15th Floor, New York, NY, 10011-5606, (212) 982-9000, Fax: (212) 982-0572. Pres.: Steve Savage; Sales Mgr.: Aimee Glickman; Program Buyer: Susan Margolin; Vice Pres.: Sales: Mark Kashden; Vice Pres. Mktg.: Melissa Bermana McNeese.
Supplies: Feature Films, Special Interest Only, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Special Interest Only, Children's, Documentaries.

Northern Arts Video (Div. of Northern Arts Entertainment)

PO Box 763, Williamsburg, MA, 01096-0763, (413) 268-9301, Fax: (413) 268-9309. Pres.: David Mazor.
Supplies: Feature Films, Music Long Form.
Formats: VHS.
Seeking: Feature Films, Music Long Form.

Northstar Entertainment, Inc.

8100 Roswell Rd., Ste. 100, Atlanta, GA, 30350, (770) 393-3599, Fax: (770) 393-3490. Pres.: Stephen W. McGonigle; Sales Mgr.: Bruce Fouke; Program Buyer: Steven W. McGonigle; CEO: Patrick W. McGonigle.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries.
Formats: VHS.
Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Nu-Ventures Video, Inc.

13101 Washington Blvd., Ste. 131, Los Angeles, CA, 90066, (310) 823-0077, Fax: (310) 574-3726.
Supplies: Classic TV Series.

Opper Sports Productions

225 S. Granados Ave., Solana Beach, CA, 92075, (619) 481-7283, Fax: (619) 481-4189, E-Mail: videolab@sd.znet.com. Pres.: Ira Oppen; Program Buyer: Ira Oppen.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Documentaries.
Formats: VHS.
Seeking: Sports.

Orion Home Video *

1888 Century Park E., Los Angeles, CA, 90067, (310) 282-0550, Fax: (310) 282-9902. Pres.: Herbert Dorfman; Sales Mgr.: Michael Katchmen; Program Buyer: Sara Rose; Sr. Vice Pres. Mktg.: Susan Blodgett.
Supplies: Exercise, Feature Films, Sports, Children's, Documentaries.
Formats: VHS, LaserVision.
Seeking: Feature Films, Sports, Children's.

PBS Home Video

PO Box 445, Alexandria, VA, 22313-0791, (800) 328-7271.
Supplies: Feature Films, Instructional, Music Long Form, Special Interest Only, PBS Home Video.
Formats: VHS, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Paramount Home Video

5555 Melrose Ave., Ste. 300, Hollywood, CA, 90038-3197, (213) 956-5000, (213) 956-5907, Fax: (213) 862-5817. Exec. Vice Pres./Gen. Mgr.: Eric Doctorow; Exec. Vice Pres./Sales/Mktg.: Jack Kanne.
Supplies: Feature Films.

Penthouse Video

277 Park Ave., Lbby 4, New York, NY, 10172-0099, (212) 702-6000. Gen. Mgr.: Renee Diones.
Supplies: Adult.
Formats: VHS, LaserVision, CD-ROM.
Seeking: Feature Films.

Penton Overseas, Inc.

2470 Impala Dr., Carlsbad, CA, 92008, (800) 748-5804.

Peter Pan Industries/PPI Entertainment Group *

88 St. Francis St., Newark, NJ, 07105, (201) 344-4214, Fax: (201) 344-0465, E-Mail: ppi@net.com. Pres.: Donald Kasen; Sales Mgr.: Sheldon Rudin; Program Buyer: Chuck Silverman; Dir. Bus. Aff.: Karen Richard.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Travel.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Travel.

Phoenix Distributors

405 E. Wetmore Rd., Ste. 117-516, Tucson, AZ, 85705, (520) 888-5421, (800) 356-4386, Fax: (520) 690-0443, E-Mail: mjshoel@azstarnet.com. Pres.: Michael J. Shoel.
Supplies: Feature Films, Gay & Lesbian.
Formats: VHS.
Seeking: Feature Films.

Pioneer Entertainment *

2265 E. 220th St., Long Beach, CA, 90810, (310) 835-6177, Fax: (310) 952-2142. Pres.: James Kobayashi; Vice Pres.: Sales/Mktg.: Rick Buehler; Mgr., Acquisitions: Dave Wallace.
Supplies: Feature Films, Music Long Form.
Formats: LaserVision.
Seeking: Feature Films, Music Long Form.

Plaid Enterprises

PO Box 7600, Norcross, GA, 30093, (770) 923-8200, Fax: (770) 381-3404.
Supplies: Instructional.

Playboy Enterprises

9242 Beverly Blvd., Beverly Hills, CA, 90210, (310) 246-4000, Fax: (310) 246-4050. Vice Pres./Gen. Mgr.: Barry Leshtz; Sr. V.P., New Bus. Devel.: Jeff Jenest.
Supplies: Adult.

Player Home Video

22647 Ventura Blvd., Ste. 131, Woodland Hills, CA, 91364, (800) 783-7558, Fax: (818) 883-6758.
Supplies: Special Interest Only.

PolyGram Video

825 Eighth Ave., New York, NY, 10019, (212) 333-8576, Fax: (212) 603-7960. Pres.: Bill Sondheim.
Supplies: Exercise, Feature Films, Music Long Form, Sports, Children's.
Formats: VHS, LaserVision, CD.
Seeking: Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's.

Powersports Millennium Int'l

18226 Ventura Blvd., Ste. 102, Tarzana, CA, 91356-4229, (818) 708-9995, Fax: (818) 708-0598, E-Mail: intl@ps-mill.com, Web Site: www.ps-mil.com. Pres.: William McAbian; Exec. Vice Pres.: Tal Dean McAbian.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel.
Formats: VHS, Beta.
Seeking: Feature Films, Special Interest Only, Sports, Children's, Documentaries, Travel.

Princeton Book Co. *

12 W. Delaware Ave., Pennington, NJ, 08534, (800) 220-7149, Fax: (609) 737-1869. Pres.: Charles H. Woodford.
Supplies: Exercise, Instructional, Documentaries, Dance.
Formats: VHS.

Quality Video, Inc.

7399 Bush Lake Rd., Minneapolis, MN, 55439, (612) 893-0903, Fax: (612) 893-1585. Pres.: Gregory T. Johnson; Vice Pres.: Sales: Bill Smith.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's.

Questar Video, Inc.

680 N. Lake Shore Dr., Ste. 900, Chicago, IL, 60611, (312) 266-9400, Fax: (312) 266-9523. Contact: Michael Kirby.
Supplies: Special Interest Only.
Formats: VHS, Beta.

RDK Productions, Inc. *

4446 Stern Ave., Sherman Oaks, CA, 91423, (818) 907-8900, Fax: (818) 986-2189. Pres.: Richard Klingler.
Supplies: Exercise, Instructional, Music Long Form, Sports, Children's.
Formats: VHS, Beta.
Seeking: Children's.

RJH Home Video *

2540 Whitewater Club Dr., Palm Springs, CA, 92262, (619) 323-9315, Fax: (619) 323-9215. Pres.: Ronald J. Herisko.
Supplies: Special Interest Only.
Formats: VHS.

RM Films Int'l, Inc. *

PO Box 3748, Hollywood, CA, 90078, (213) 466-7791, Fax: (213) 461-4152, E-Mail: 103234.1546@compuserve.com, Web Site: www.rmfilms.com. Pres.: Russ Meyer; Sales Mgr.: Janice Cowart; Exec. Asst.: Janice Cowart.
Supplies: Russ Meyer Films.
Formats: VHS, Beta.

RMM Records & Video Corp.

568 Broadway, Ste. 806, New York, NY, 10012, (212) 925-2828, Fax: (212) 925-6048, E-Mail: rmmrecord@aol.com. Pres.: Ralph Mercado; Dir., Int'l Bus. Aff.: Carlos M. Gutierrez; Nat'l Dir., Publicity: Debra Mercado.
Supplies: Music Long Form.
Formats: VHS, Beta, S-VHS, Compact, MD.
Seeking: Feature Films, Music Long Form, Special Interest Only.

Random House Home Video/Crown Video

201 E. 50th, New York, NY, 10024, (212) 940-7613. Program Buyer: Sharon Lerner; Associate Producer: Anne Kolozsary.
Supplies: Exercise, Instructional, Children's.
Formats: VHS.
Seeking: Children's.

Reader's Digest *

Reader's Digest Rd., Pleasantville, NY, 10570, (914) 244-7433, Fax: (914) 244-7436. Pres.: James Schadt; Dir.: Bob Raymond.
Supplies: Special Interest Only, Travel, Scenic/Travel, Mood Music.
Formats: VHS, LaserVision.
Seeking: Exercise, Music Long Form, Special Interest Only.

Rego Irish Records, Tapes & Video

64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, (800) 854-3746, Fax: (516) 354-7768. Pres.: Paddy Noonan; Gen. Mgr.: Vincent Mitchell.
Supplies: Special Interest Only, Irish Music, Drama.
Formats: VHS.
Seeking: Feature Films.

Republic Entertainment

5700 Wilshire Blvd., Ste. 525, Los Angeles, CA, 90036, (213) 965-6900, Fax: (213) 965-6963. Pres./CEO: Robert Sigman; Sr. Vice Pres.: Tom Szwak.
Supplies: Feature Films, Music Long Form, Sports, Children's.
Formats: VHS.
Seeking: Feature Films, Children's.

Rhapsody Films, Inc. *

30 Charlton St., New York, NY, 10014, (212) 243-0152, Fax: (212) 645-9250. Pres.: Bruce Ricker; Program Buyer: Bruce Ricker.

Company headquarters are designated by a ★

Supplies: Feature Films, Music Long Form, Special Interest Only.
Formats: VHS.
Seeking: Feature Films, Music Long Form.

Rhino Home Video *

10635 Santa Monica Blvd., Los Angeles, CA, 90025, (310) 474-4778, Fax: (310) 441-6573, E-Mail: army-schorr@rhino.com, Web Site: www.rhino.com. Program Buyer: Army Schorr; Vice Pres./Gen. Mgr.: Amy Schorr; Nat'l Accs. Mgr.: Mitch Mallen.

Supplies: Feature Films, Music Long Form, Special Interest Only, Children's, Documentaries, Classic TV.
Formats: VHS, LaserVision, DVD.
Seeking: Feature Films, Music Long Form, Special Interest Only, Children's, Documentaries.

Ricon Enterprises, Inc. *

5863 Village Forest Ct., Houston, TX, 77092, (713) 683-0105, E-Mail: colton@hal.pc.org. Pres.: Richard C. Colton; Sales Mgr.: Richard C. Colton; Program Buyer: Richard C. Colton.
Supplies: Special Interest Only, Documentaries.
Formats: VHS, PAL.

Ridge Runner Video *

86 York Creek Dr., Driftwood, TX, 78619-9732.

Rock America

119 W. 22nd St., 3rd Floor, New York, NY, 10011, (212) 633-9111, Fax: (212) 691-6927. Pres.: Ed Steinberg.
Supplies: Music Long Form, Music Video Clips.
Formats: VHS, Beta, S-VHS, 3/4".
Seeking: Music Long Form.

Rodeo Video, Inc.

412 S. Main, Snowflake, AZ, 85937, (520) 536-7111, Fax: (520) 536-7120. Pres.: Keith Flake.
Supplies: Feature Films, Instructional, Special Interest Only, Sports.
Formats: VHS, Beta.
Seeking: Feature Films, Special Interest Only, Sports.

Ryan Films Int'l *

1761 Gregory Jarvis Dr., El Paso, TX, 79936-5050, (915) 855-0168, (915) 577-9599, Fax: (915) 577-9399. Pres.: John A. Portillo; Sales Mgr.: Jessica Y. Portillo; Program Buyer: Charlie Portillo.
Supplies: Feature Films, Special Interest Only, Children's.
Formats: VHS, Beta.
Seeking: Feature Films, Special Interest Only, Children's.

SNK Home Entertainment

20603 Earl St., Torrance, CA, 90503, (310) 371-7100, Fax: (310) 371-0969.

K.D. Sadler *

11 W. 30th St., 14th Floor, New York, NY, 10001, (212) 244-2456, Fax: (212) 244-2470, E-Mail: kdsfilm@aol.com. Pres.: Karen Sadler.
Supplies: Music Long Form, Children's.
Formats: VHS, 3/4".

Saturn Video Co. *

575 Madison Ave., Ste. 1006, New York, NY, 10022, (212) 472-4700, Fax: (212) 472-6249. Pres.: Tom Ward.
Supplies: Feature Films.
Formats: VHS.

Shadow Play Video

4412 Spicewood Springs, Ste. 200, Austin, TX, 78759, (512) 345-4664, Fax: (512) 345-9734. Pres.: Peter J. Markham.
Supplies: Children's.
Formats: VHS.

Shanachie Entertainment Corp.

13 Laight St., 6th Floor, New York, NY, 10013, (212) 334-0284, Fax: (212) 334-5207, E-Mail: shanach@haven.ios.com. Pres.: Richard Nevins; Sales Mgr.: Sherwin Dunner; Program Buyer: Sherwin Dunner; Vice Pres.: Mktg.: Lee Goldstein.
Supplies: Feature Films, Music Long Form, Special Interest Only, Documentaries, Vintage TV.
Formats: VHS, 5" Laser disc.
Seeking: Feature Films, Music Long Form, Special Interest Only, Documentaries.

Sierra Home Video *

PO Box 5853, Pasadena, CA, 91117, (818) 355-0181, Fax: (818) 793-5753. Pres.: John M. Delgatto; Sales Mgr.: Dana Thorin.
Supplies: Music Long Form.
Formats: VHS.

Silvermine/Increase Video

31312 Via Colinas, Ste. 107, Westlake Village, CA, 91362-3905, (818) 707-0300, Fax: (818) 707-1606, E-Mail: quksii@aol.com. Pres.: Howard L. Silvers; Sales Mgr.: Parker Bostwick; Program Buyer: Deena Schwartz.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.
Formats: VHS.
Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Simitar Entertainment, Inc.

3850 N. Annapolis Ln., Ste. 140, Plymouth, MN, 55447, (612) 559-6660, Fax: (612) 559-0210. Web Site: www.simitar.com. Pres.: Ed Goetz; Sales Mgr.: Joel Smetanka; Program Buyer: Ed Goetz.
Supplies: Exercise, Feature Films, Instructional, Sports, Children's, Military, Automotive.
Formats: VHS, CD-ROM.
Seeking: Exercise, Feature Films, Instructional, Children's.

Skyfire Mitchell Productions

1775 Kuenzli Ln., Reno, NV, 89502, (702) 323-0965, Fax: (702) 323-1099. Pres.: Jim Mitchell.
Supplies: Special Interest Only, Travel, Music.
Formats: VHS.

Smarty Pants Audio/Video

15104 Detroit Ave., Ste. 2, Lakewood, OH, 44107, (216) 221-5300, Fax: (216) 221-5348. Pres.: S. Tirk; Sales Mgr.: R.G. Korp; Program Buyer: Nora Babcock; Asst., Pres.: Kathy Sullivan.
Supplies: Children's.
Formats: VHS.

Seeking:

Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Travel.

Sony Corp. of America

One Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000.

Sound City Productions *

1719 West End Ave., Ste. 208, Nashville, TN, 37203, (615) 321-5955, Fax: (615) 321-2018, E-Mail: soundcity@mindspring.com. Pres.: Nan Callaway; Dir.: Gary Caudel.
Supplies: Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries, Travel.
Formats: VHS, S-VHS, Beta SP.

Special Interest Video

PO Box 1818, Sebastopol, CA, 95473, (800) 798-3463, (707) 823-1451, Fax: (707) 829-9542, E-Mail: footage@video source.com, Web Site: http://www.videosource.com/footage. Pres.: Michael Heumann; Sales Mgr.: Michael Heumann; Program Buyer: Marcia Ludwig.
Supplies: Instructional, Special Interest Only, Sports, Travel.
Formats: VHS, Beta.

Specialty Video Marketing, Inc.

324 Main Ave., Ste. 356, Norwalk, CT, 06851-6167, (203) 831-2894, Fax: (203) 831-2893. Pres.: Paul Caravatt; Exec. Vice Pres.: Ted Williams.
Supplies: Exercise, Instructional, Special Interest Only.
Formats: VHS, S-VHS.
Seeking: Exercise, Instructional, Special Interest Only.

Stoney-Wolf Video Productions

Lolo Shopping Ctr., Lolo, MT, 59847, (406) 273-0060, Fax: (406) 273-0879. Pres.: Tony A. Schoonen; Program Buyer: Gary D. Holmes; Sales Mgr.: Tony A. Schoonen.
Supplies: Instructional, Special Interest Only, Sports, Outdoor Recreation.
Formats: VHS, Beta, 8mm, CD-ROM.
Seeking: Instructional, Special Interest Only, Sports.

Superior Promotions, Inc.

687 Bent Ridge Ln., Barrington, IL, 60010, (847) 381-0909, Fax: (847) 381-1178. Pres.: Thomas M. Edinger; Program Buyer: Tom Edinger; Gen. Mgr.: Pat Kelly.
Supplies: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.
Formats: VHS.
Seeking: Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

The Surf Video Network *

300 N. "G" St., Lompoc, CA, 93436, (805) 737-4300, Fax: (805) 737-4307. Contact: Dave Natal.
Supplies: Sports.
Formats: VHS.
Seeking: Sports.

Sybervision Systems, Inc. *

1 Sansome St., Ste. 810, San Francisco, CA, 94104, (415) 777-8616, Fax: (415) 433-3047, E-Mail: syberv@aol.com. Pres.: Paul Eisele; Program Buyer: Mary Ann Bautista; Wholesale Accts. Dir.: Thomas Judd.
Supplies: Exercise, Instructional, Special Interest Only, Sports.
Formats: VHS.
Seeking: Exercise, Instructional, Special Interest Only, Sports.

TMW Media Group *

2321 Abbot Kinney Blvd., Venice, CA, 90291, (310) 577-8581, Fax: (310) 574-0886, E-Mail: admin@tmwmedia.com. Pres.: Michael Bennett; Sales Mgr.: Dawson C. Mays; Program Buyer: Michael Bennett; Nat'l Sales Dir.: Michael Bennett.
Supplies: Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel, Educational.
Formats: VHS, SECAM, PAL.
Seeking: Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

TYCO

6000 MidAtlantic Dr., Mount Laurel, NJ, 08054, (609) 234-7400.

Teacher's Pet Productions, Inc.

S. 4603 Pittsburg, Spokane, WA, 99223, (800) 326-7758, Fax: (509) 625-1914. Web Site: http://www.midiab.com. Pres.: Yvonne Kovacevich; Sales Mgr.: Shawn Wright; Sec./Treasurer: Tawni Wright.
Supplies: Instructional, Music Long Form, Children's.
Formats: VHS, Beta.
Seeking: Instructional, Children's.

Texas Music & Video *

302 Pine, Levelland, TX, 79336, (806) 894-5211, Fax: (806) 894-2580. Pres.: John Hartin; Sales Mgr.: J. Hartin, Sid Harper; Gen. Mgr.: Martha Stowe.
Supplies: Instructional.
Formats: VHS.

Think Media

515 Madison Ave., 36th Floor, New York, NY, 10022, (212) 752-2470, Fax: (212) 752-2452, E-Mail: thinkmedia@aol.com. Pres.: Robert E. Frye; Sales Mgr.: Robin Hicks; Exec. Vice Pres.: William K. Love.
Supplies: Special Interest Only, Sports, Children's, Documentaries.
Formats: VHS.

Thomson Productions

PO Box 1225, Orem, UT, 84059, (801) 226-0155, Fax: (801) 226-0166. Pres.: Linda H. Thomson; Office Mgr.: Amy Hixson.
Supplies: Exercise, Feature Films, Instructional, Sports, Children's, Travel.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Sports, Travel.

Three Star Releasing

15745 Stagg St., Van Nuys, CA, 91406, (818) 997-1178, Fax: (818) 376-8505. Pres.: Elliot Siegel.
Supplies: Feature Films.
Formats: VHS, Beta.
Seeking: Feature Films.

Tierra Films, Inc.

1170 Upper Canyon Pl., El Paso, TX, 79912-7648, (915) 533-2463, Fax: (915) 541-1182. Pres.: Carlos Bruno Villanueva; Vice Pres.: Jose Sandoval.

Supplies: Feature Films, Music Long Form, Documentaries, Feature Films.
Formats: 16mm & 35mm.

Time Life Video & Television

777 Duke St., Alexandria, VA, 22314, (703) 838-7000, Fax: (703) 838-7192. Pres.: Betsy Bruce.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Turner Home Entertainment

1050 Techwood Dr., Atlanta, GA, 30318, (404) 885-0505, Fax: (404) 885-0606. Vice Pres.: Stuart Sander.
Supplies: Feature Films, Instructional.
Formats: VHS, Beta.

Twentieth Century Fox Home Entertainment *

2121 Avenue of the Stars, 25th Floor, Los Angeles, CA, 90067, (310) 369-3900, Fax: (310) 369-3318. Pres.: Jeffrey Yapp; V.P. Sales: Joe DiMuro; Sr. V.P. Acquisitions: Stephen Papp.
Supplies: Exercise, Feature Films, Sports, Children's.
Formats: VHS, LaserVision.
Seeking: Feature Films, Children's.

Tyndale House Publishers

351 Executive Dr., Carol Stream, IL, 60188, (630) 668-8300, Fax: (630) 668-8905. Devel. Mgr.: Philip L. Aspegren.
Supplies: Children's, Religious.
Formats: VHS.

US News New Vision

1290 Avenue of the Americas, Ste. 600, New York, NY, 10104, (212) 830-1791, Fax: (212) 830-1840. Pres.: Michelle Faurot.
Supplies: Documentaries.
Formats: VHS.

U.S. Renditions *

1123 Dominguez St., Unit K, Carson, CA, 90746, (310) 604-9702, Fax: (310) 604-1134. Animation Div. Mgr.: Chad Kime.
Supplies: Japanimation.
Formats: VHS, LaserVision, CD-ROM.

United American Video (UAV)

2200 Carolina Pl., Fort Mill, SC, 29715, (803) 548-7300, Fax: (803) 548-3335. Pres.: Jerry Pettus.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: VHS.
Seeking: Exercise, Feature Films, Instructional.

Universal Home Video

70 Universal City Pl., Ste. 435, Universal City, CA, 91608, (818) 777-1000, (818) 777-4400, Fax: (818) 733-1483. Pres./COO: Ron Meyer; Chrmn./CEO: Frank J. Biondi, Jr.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: VHS, Beta, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form.

VCI Home Video

11333 E. 60th Pl., Tulsa, OK, 74146-6828, (918) 254-6337, (800) 331-4077, Fax: (918) 254-6117, E-Mail: vcihome videos@worldnet.att.net, Web Site: vcihomevideo.com. Pres.: Bob Blair; Sales Mgr.: Creighton Fross; Program Buyer: Bob Blair.
Supplies: Feature Films, Instructional, Special Interest Only, Children's, Documentaries, Religious.
Formats: VHS.
Seeking: Feature Films, Instructional, Special Interest Only, Children's, Documentaries.

V.I.E.W. Video, Inc.

34 E. 23rd St., New York, NY, 10010, (212) 674-5550, Fax: (212) 979-0266, E-Mail: viewvid@aol.com, Web Site: www.view.com. Pres.: Bob Karcy; Sales Mgr.: Henry Blavkope; Program Buyer: Bob Karcy.
Supplies: Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel, Dance, Opera.
Formats: VHS, Beta, 8mm, LaserVision, PAL VHS, CD-ROM, DVD.
Seeking: Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel.

VIP Video

Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (508) 428-7198, Fax: (508) 428-7198.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: VHS, Beta, 8mm, S-VHS, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Video Aided Instruction, Inc.

182 Village Rd., Roslyn Heights, NY, 11577, (516) 621-6176, (800) 238-1512, Fax: (516) 484-8785. Pres.: Peter Lanzer; Sales Mgr.: Mona E. Lanzer; Program Buyer: Peter Lanzer.
Supplies: Instructional.
Formats: VHS.
Seeking: Instructional, Special Interest Only.

The Video Naturals Co.

660 E. Vista Chino, Palm Springs, CA, 92262, (800) 950-5545, Fax: (619) 322-4616. Pres.: Steven Siporin; Sales Mgr.: Steven Siporin; Program Buyer: Steven Siporin; Owner: Steven Siporin.
Supplies: Special Interest Only.
Formats: VHS.

Video Safaris Int'l

PO Box 50859, Tucson, AZ, 85703, (520) 293-8088, E-Mail: anubis@azstarnet.com. Pres.: Gerald Harwood; Vice Pres.: Sarajeon Allen Harwood.
Supplies: Exercise, Instructional, Documentaries, Travel, Dance, Natural History, History.
Formats: VHS, Beta, 8mm, PAL, NTSC, SECAM.
Seeking: Exercise, Instructional, Special Interest Only, Documentaries, Travel.

Video Yesteryear/Video Images *

Box C, Sandy Hook, CT, 06482, (800) 243-0987, Fax: (203) 797-0819. Pres.: Michael Rophone; Sales Mgr.: Jon Maslansky.
Supplies: Feature Films, Special Interest Only, Children's.
Formats: VHS, Beta, 8mm.

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MUSIC PUBLISHERS

A

Vidmark Entertainment (Div. of Trimark Pictures)

2644 30th St., Santa Monica, CA, 90405, (310) 314-2000, Fax: (310) 399-3628. Sales Mgr.: Ron Schwartz; Program Buyer: Barry Barnholz; Vice Pres., Publicity: David Bowers. *Supplies:* Feature Films, Sports, Children's. *Formats:* VHS, LaserVision. *Seeking:* Exercise, Feature Films, Sports, Children's.

View-Master Ideal Group, Inc.

PO Box 490, Portland, OR, 97207, (503) 644-1181. *Supplies:* Children's.

Vista Street Entertainment ★

9831 W. Pico Blvd., Ste. 4, Los Angeles, CA, 90035-4730, (310) 556-3074, Fax: (310) 556-8815. Pres.: Gerald Feifer; Sales Mgr.: Michael Feifer; Program Buyer: Robyn Mellin; Pres.: Gerald Feifer. *Supplies:* Feature Films. *Formats:* Beta, S-VHS. *Seeking:* Feature Films, Children's.

The Voyager Co.

One Bridge St., Irvington, NY, 10533, (914) 591-5500, Fax: (914) 591-6481. *Supplies:* Feature Films, Instructional, Music Long Form, Videodisc-based computer programs. *Formats:* VHS, LaserVision. *Seeking:* Feature Films, Instructional, Music Long Form.

Warner Home Video

4000 Warner Blvd., Burbank, CA, 91522, (818) 954-6000, Fax: (818) 954-6186. Pres.: Warren Lieberfarb; Vice Pres., Sales: Ron Sanders. *Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's. *Formats:* VHS, Beta, 8mm, CED, LaserVision. *Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.

Warner Vision Entertainment

75 Rockefeller Plz., New York, NY, 10019, (212) 484-8000, Fax: (212) 765-0899. Pres.: Stuart Hersch.

Water Bearer Films, Inc. ★

48 W. 21st St., Ste. 301, New York, NY, 10010-6907, (212) 242-8686, Fax: (212) 242-4560, E-Mail: wbfvideo@aol.com. Dir. of Sales: Kelvin Walker. *Supplies:* Feature Films, Special Interest Only, Documentaries. *Formats:* VHS. *Seeking:* Feature Films, Special Interest Only, Documentaries.

Western Films & Video

30941 W. Agoura Rd., Ste. 302, Westlake Village, CA, 91361, (818) 889-7350, Fax: (818) 707-3937. CEO: Gary Guenot; Dir. Sales/Mktg.: Rick Guenot.

Westlake Entertainment Group

6324 Variel Ave., Ste. 312, Woodland Hills, CA, 91367-2517, (818) 991-3641, Fax: (818) 991-3408. Pres.: Gregory Summit; Program Buyer: Gregory Summit. *Supplies:* Exercise, Feature Films, Instructional, Sports, Children's. *Formats:* VHS. *Seeking:* Exercise, Feature Films, Instructional, Sports, Children's, Travel.

Wild Wing Productions

16161 Ventura Blvd., Ste. 532, Encino, CA, 91436, (818) 757-1293, Fax: (818) 757-3981. Pres.: Drew Michaels; Sales Mgr.: Kathryn Michaels. *Supplies:* Instructional, Special Interest Only, Documentary. *Formats:* VHS, Beta. *Seeking:* Instructional, Special Interest Only.

WinStar Home Entertainment

419 Park Ave. S., New York, NY, 10016, (212) 686-6777, Fax: (212) 686-0367.

Wolfarm Video, Inc. ★

1700 S. 60th St., West Allis, WI, 53214, (414) 546-1379, Fax: (414) 546-4654, E-Mail: wolfarm@execpc.com, Web Site: http://www.execpc.com/~wolfarm. Pres.: Wolf Zimmermann; Sales Mgr.: Mark Tibbitts; Program Buyer: Wolf Zimmermann. *Supplies:* Music Long Form. *Formats:* VHS, Beta, S-VHS, LaserVision, 3/4" U-Matic, Betacam SP, DVD.

World Cycling Productions

704 Hennepin Ave., Minneapolis, MN, 55403, (612) 333-4594, Fax: (612) 333-6325. Pres.: Tim Grady. *Supplies:* Cycle racing.

Worldwide Entertainment Marketing, Inc.

PO Box 601, Wyckoff, NJ, 07481-0601, (212) 930-4436, Fax: (212) 930-3964. Pres.: Michael L. Omansky; Sales Mgr.: Mark E. Lawrence; Program Buyer: Michael L. Omansky. *Supplies:* Special Interest Only, Sports, Nostalgia. *Formats:* VHS. *Seeking:* Special Interest Only, Sports.

Xenejex Health Communications ★

Six Tower Office Park, Woburn, MA, 01801-2113, (617) 938-9922, Fax: (617) 938-3644, E-Mail: tscott3462@aol.com. Pres.: Glenn A. Schneider; Sales Mgr.: Tracy Scott; Pres./CEO: Glenn Schneider. *Supplies:* Exercise, Instructional, Special Interest Only, Children's, Health-Nutrition. *Formats:* VHS. *Seeking:* Exercise, Special Interest Only, Children's.

Xenon Entertainment ★

1440 Ninth St., Santa Monica, CA, 90401, (310) 451-5510, Fax: (310) 935-4058. Pres.: S. Leigh Savidge; Sales Mgr.: Tony Perez; Program Buyer: Stephen A. Housden; Vice Pres.: Tony Perez. *Supplies:* Feature Films, Instructional, Music Long Form, Children's, Documentaries, Black Genre. *Formats:* VHS. *Seeking:* Feature Films, Music Long Form, Special Interest Only, Children's, Documentaries.

ABKCO Music Inc. ★

(BMI) 1700 Broadway, New York, NY 10019, (212) 399-0300, Fax: (212) 582-5090. Pres.: Allen Klein; Vice Pres.: Iris Ketteh; Vice Pres.: Jody Klein; Vice Pres.: Kenneth Salinsky; Vice Pres.: Peter Howard.

Owned: Legs Music Inc. (ASCAP); *Administered:* Been Jammin' Music (BMI), Mother Berntha Music Inc. (BMI).

ACE Publishing Co. ★

(BMI) 103 Fairmont Ln., Pearl, MS 39208, (601) 939-6868, Fax: (601) 932-3038. Pres.: John Vincent Imbragiuolo; Gen. Mgr.: Julie Powell; Prof./Creative Mgr.: Xavier Parker; Controller: Robert Mason.

ACF Music Group ★

153 Sanders Ferry Rd., Hendersonville, TN 37075, (615) 824-9439, Fax: (615) 824-6691, E-Mail: tonygotti@aol.com; Gen. Mgr.: Tony Gottlieb. *Owned:* Amachrist Music (ASCAP), Carreau Music (BMI), Mister Moose Music (BMI), Mom and Dad Music (BMI), Touchable Music (BMI); *Administered:* Beethoven Music (ASCAP), Half Holster Music (CAPAC), Penrod & Higgins Music (ASCAP), Soft Music (BMI).

ADRA Music

(BMI) 16 W. 22nd St., 10th Floor, New York, NY 10010, (212) 691-1200, Fax: (212) 691-3375, E-Mail: selectrec@aol.com; Pres.: Fred Munao; Vice Pres./Gen. Mgr. Opns.: Ed Simek; Promo/Sales Rep.: Stan White; Business Affairs: Yaneley Payne. *Owned:* Hittage Music (ASCAP); *Administered:* Getaloadoffatso Music (BMI).

AIS Music

(ASCAP) PO Box 55446, Valencia, CA 91366-0446, (805) 286-9192, Fax: (805) 286-9194, E-Mail: lgpist@id.net; Owner: Susana B. Pisterman; Pres.: Luis G. Pisterman.

AMCORP Music Group ★

(ASCAP/BMI) 827 Meridian St., Nashville, TN 37207, (615) 226-1122, Fax: (615) 227-1268. Gen. Mgr.: Brenda Bridges. *Administered:* Chex Music (BMI), Dream City Music (BMI), Janon Music (ASCAP), KCAM Publishing, Krandon Music (BMI), Marmaduke Music (ASCAP), Mayhew Music (BMI), Charlie Parker Music (BMI), Streets Of Gold Music (ASCAP), Vanjo Music (BMI).

AMR Music Publishing

(ASCAP) 33 Music Sq. W., Ste. 106-A, Nashville, TN 37203, (615) 256-9353, Fax: (615) 256-9256. Pres.: Karen Conrad; Prof. Mgr.: Ron Stuve. *Affiliated:* Music Hill Music (BMI), New Haven Music (BMI), Sierra Home Music (ASCAP).

ATV Music

(ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196. *Affiliated:* Comet Music (ASCAP), Maclen (BMI), Venice Music (BMI), Welbeck Music (ASCAP).

AVI Music Publishing Group, Inc. ★

(BMI/ASCAP) 10390 Santa Monica Blvd., Ste. 210, Los Angeles, CA 90025, (310) 556-7744, Fax: (310) 556-1331. Chrmn./Pres./CEO: Harry Anger; Vice Pres./Gen. Mgr.: Patricia C. Drosins.

Owned: Bel Canto Music (ASCAP), Co-Jac Music (BMI), Equinox Music (BMI), Excellorec Music (BMI), Forsythe Music (ASCAP), James W. Music (BMI), John W. Music (ASCAP), Lookout Music (ASCAP), Norfolk Music (BMI), Strange Music (SESAC); *Administered:* Delirious Music (BMI).

Acuff-Rose Music Inc.

(BMI) 65 Music Sq. W., Nashville, TN 37203, (615) 321-5000, Fax: (615) 321-5655. Pres.: Jerry Bradley; Dir., Creative Servs.: Troy Tomlinson.

Afterschool Publishing Co. ★

(AMRA/BMI/CMRRA) PO Box 14157, Detroit, MI 48214, (313) 894-8855. Pres.: Herman Kelly.

Maximo Aguirre Music Publishing

301 E. Pomona Blvd., Monterey Park, CA 91755, (213) 888-2970, Fax: (213) 888-2973. Pres.: Maximo Aguirre.

Ahi-Nama Music

PO Box 998, North Hollywood, CA 91603-0998, (818) 985-2523, Fax: (818) 508-0318.

Fred Ahlert Music Corp. ★

(ASCAP) 1166 Post St., Ste. 201, San Francisco, CA 94109, (415) 922-5794, Fax: (415) 922-1420, E-Mail: ahlermus@aol.com; Pres.: Fred E. Ahlert, Jr. *Owned:* Thursday Music Corp. (BMI); *Administered:* Joe Burke Music Co. (ASCAP), Fiojan Music Co. (ASCAP), Gold Sovereign Music (BMI), Hello Theral Music Publishing, Inc. (ASCAP), Ted Koehler Music Co. (ASCAP), Mr. Bones Music Publishing, Inc. (BMI), The New Irving Kahal Music Co. (ASCAP), Olde Clover Leaf Music (ASCAP), Sterling Music Co. (ASCAP).

Ailec Publishing

(BMI) 498 S.W. 27th Road, Miami, FL 33129, (305) 869-8170.

Atabama Band

(ASCAP) 702 18th Ave. S., Nashville, TN 37203, (615) 254-8800, Vice Pres./Gen. Mgr.: Noel Fox.

Aladdin's Music ★

(BMI) PO Box 121738, Nashville, TN 37212, (615) 726-3556, Pres.: J.A. Bramblett; Exec. Dir.: H.N. James.

Alamman Music Publishing Co.

(BMI) 551 Carroll Ave., San Antonio, TX 78225, (210) 924-0037, Fax: (210) 921-9617, Owner: Heilberto "Eddie" Aleman.

J. Albert & Son Pty. Ltd.

8-10 Colebrooke Pl., London, ENG N1 8JD, 171.704 8888, Fax: 171.704 2244.

Alexis Music Inc.

(ASCAP) PO Box 532, Malibu, CA 90265, (213) 463-5998, Fax: (310) 457-8891, Pres.: Lee Magid.

Owned: Gabal Music Co. (SESAC), Lou-Lee Music Co. (BMI), Marvelle Music Co. (BMI).

Alfred Publishing Co., Inc. ★

(ASCAP) 16380 Roscoe Blvd., Van Nuys, CA 91406, (818) 891-5999, Fax: (818) 891-2182, E-Mail: 70740.475@compuserve.com; Web Site: www.alfredpub.com; Pres.: Morton Manus; COO: Steve Manus; Vice Pres., Sales: Danny Rocks; Vice Pres., Mktg.: Andrew Surman. *Affiliated:* Alfred-Highland/Etling (SESAC), Capri Music (BMI).

Aljoni Music Co. (Div. of Hallways to Fame Prod.) ★

(BMI) 8017 International Village Dr., Jacksonville, FL 32277-2890, (904) 765-8276, (904) 745-0897. Pres.: Al Hall, Jr.; Creative Mgr.: Ron "Cos" Hall; Rap A&R: Al Money. *Owned:* Hallmarque Musical Works Ltd. (ASCAP); *Administered:* Makin' Cash Music Inc.

Alkatraz Corner Music

(BMI) PO Box 193316, San Francisco, CA 94119, Fax: (510) 486-2015, Owner: Joe McDonald; Gen. Mgr.: Bill Belmont. *Administered:* Joyful Wisdom Music (BMI), Red Diaper Music (BMI).

Jimmy Allison Music ★

(BMI) PO Box 1557, West Caldwell, NJ 07007, Owner: Tar Heel Pete. *Offices:* 1134 S. Jefferson Dr., Huntington, WV, 25701, Contact: Gene Wellman.

Almo Music Corp./Irving Music, Inc. ★

(ASCAP/BMI) 360 N. LaCienega Blvd., Los Angeles, CA 90048, (310) 289-3500, Fax: (310) 289-4000. Pres.: Lance Freed; Sr. Vice Pres.: Brenda Andrews; Dir. A&R: Ron Moss; Latin Div.: Manuel Montoya. *Offices:* 1904 Adelia Ave., Nashville, TN, 37212, (615) 321-0820, Sr. Vice Pres.: David Conrad. *Affiliated:* Hardscrach Music (BMI), Littlemarch Music (BMI), Steve Warner Music (BMI).

Alpha Music, Inc.

(BMI) 747 Chestnut Ridge Rd., Chestnut Ridge, NY 10977, (914) 356-0800, Fax: (914) 356-0895, E-Mail: trfemail@aol.com; Pres.: Michael Nurko; Vice Pres.: Kenneth Gilman; Licensing Mgr.: Katherine Raia.

Owned: Alpha Film Music (BMI), Dorian Music Publishers Corp. (ASCAP); *Administered:* Bosworth & Co., Ltd. (PRS), Caramba Edizioni Musicali (SIAE), Fable Music Pty., Ltd. (APRA), Jump Edizioni Musicali (SIAE), Montiparnasse (SACEM), MusicTrack (SACEM), Pyramid Music (BMI), Storzando (Tele Music) (SACEM).

Aishire Publishing Companies

(ASCAP/BMI) 1015 Isabel St., Burbank, CA 91506, (213) 849-4671, Fax: (818) 569-3718. Pres.: Al Sherman.

Alva Music

(BMI) 16311 Askin Dr., Pine Mountain Club, CA 93222, (805) 242-0125, Fax: (805) 242-4313. Pres.: Eddie Gurren. *Owned:* Golden Boy Music (BMI), E.J. Gurren Music (ASCAP).

Amadeus Music Co.

(ASCAP) 488 Madison Ave., 8th Floor, New York, NY 10022, (212) 935-5500, Fax: (212) 308-0642. Pres.: Earl Rose. *Owned:* All Ear's Music (ASCAP).

Ambiente Latino

9811 Owensmouth Ave., Ste. 3, Chatsworth, CA 91311-3800, (818) 882-5693, Fax: (818) 882-5793.

American League Music ★

(ASCAP/BMI) 16161 Ventura Blvd., Ste. 712, Burbank, CA 91436, (818) 362-2266, Fax: (818) 362-2260. Pres.: Jay Warner; Gen. Mgr.: Stu Ric; Prof. Mgr.: Pasquai Pace. *Owned:* Nat'l League Music (ASCAP); *Administered:* H.B. Barnum/EI Patricio Music (BMI), Fred Bett Music/De Katz Music (BMI), Dat Richfield Katz Music (BMI), Willie Hutch Songs (BMI), Rick James/Stone City Music (ASCAP), Lakesound Music (ASCAP), Other Funky Music, Pamjokeen Music (ASCAP), Pink Hill Publishing (BMI).

American Network Music

(ASCAP) 1102 17th Ave. S., Ste. 303, Nashville, TN 37212, (615) 329-4200, Fax: (615) 321-5058. Vice Pres./Gen. Mgr.: Barry Goold; Creative Dir.: Mike Post. *Owned:* Tim Riley Music (BMI).

Americatone Music Publisher

(BMI) 1817 Loch Lomond Way, Las Vegas, NV 89102, (702) 384-0030, Fax: (702) 362-1926, E-Mail: krb@ix.netcom.com; Web Site: www.amerusa.com/amerid.htm; Pres./CEO: Joe Jan Jaros; Gen. Mgr.: Ken Brown; Prof./Creative Mgr.: Pauline M. Jaros. *Owned:* Rambolt Music (ASCAP).

Amerlot Music ★

(ASCAP) Deerfield Green, Montauk Hwy., Water Mill, NY 11976-1285, (516) 726-7500, Fax: (516) 726-7510, E-Mail: johnnathan@compuserve.com; Pres.: John E. Nathan.

Amiron Music

(ASCAP) 20531 Plummer St., Chatsworth, CA 91311, (818) 998-0443, Fax: (818) 998-2537, Owner: Archie Sullivan.

Andustin Music

(ASCAP) 34 Ratterman Rd., Woodstock, NY 12498, (914) 679-6000, Fax: (914) 679-9022, Managing Partner: Harris Goldberg; Partners: Tim Moore, Johanan Wigoda. *Owned:* Oozle Music (BMI).

Anello/Cexton Music Co.

(ASCAP) 2740 S. Harbor, Ste. K, Santa Ana, CA 92704, (714) 641-1074, Fax: (714) 641-1025, E-Mail: john@cexton.com; Web Site: www.cexton.com; Pres.: John Anello, Jr.; Gen. Mgr.: Christine Thompson.

Ansonia Publishing ★

380 Kamena St., Fairview, NJ 07022-1735, (201) 945-7600, Fax: (201) 945-9042, Pres.: Mercedes Glass; Vice Pres.: Henry Glass.

Antoinette Music

653 Valley Rd., Upper Montclair, NJ 07043.

Any Kind of Music, Inc. ★

(ASCAP) 1119 N. Wilson Ave., Teaneck, NJ 07666, (201) 836-5116, Fax: (201) 836-0661, Pres.: Jurgen Korduletsch.

Company headquarters are designated by a ★

Owned: Secret Affair Music (BMI); *Administered:* Airman Music (BMI), Alien St. Music (BMI), Decos Music (SABAM), Dose Rocks Music (ASCAP), Monogram Sound (SOCAN/BMI), Nique Music (BMI), Rice Boy Music (ASCAP), Scooter Pye Music (ASCAP), 23rd Precinct Music (PRS), Voice of The Underground (ASCAP).

Apion Publishing Co. *

(ASCAP) PO Box 3082, Steiny Way, Long Island, NY 11103, (718) 721-5599, Pres.: Daria I. Poncic.
Affiliated: Discapion Publishing Co. (ASCAP).

Arc Music Group *

(ASCAP/BMI/SESAC) 254 W. 54th St., 13th Floor, New York, NY 10019-5516, (212) 246-3333, Fax: (212) 262-6299, E-Mail: info@arcmusic.com; Vice Pres./Gen. Mgr.: Bernadette Gorman; Creative Dir.: Kevin Chess; Mgr., Copyright/Licensing: Kenneth Higney; Mgr., Mechanicals/Print: Deborah Drake.
Owned: Conrad Music (BMI), Jewel Music Publishing (ASCAP), Regent Music Corp. (BMI), Sunflower Music (ASCAP); *Affiliated:* Goodman Group Music Publishers.

Aradvan Music *

(ASCAP) PO Box 5485, Sherman Oaks, CA 91413, (213) 464-8163, Fax: (213) 464-8163, Pres.: Ardie Bryant; Vice Pres.: Anne Bryant; Vice Pres., A & R: David P. Bryant.

Arpel/Pinellas Music Publishing

(ASCAP/BMI) 1625 N. Fairfax Ave., Los Angeles, CA 90046, (213) 656-0757, Fax: (213) 656-8575, E-Mail: hits@earthlink.net; CEO: R. Hitchcock; Gen. Mgr.: G. Newman.
Owned: Pinellas Music (BMI).

Articulate Music *

(BMI) 2094 W. Redlands Blvd., Ste. K-311, Redlands, CA 92373-6267, (909) 796-6110, Fax: (909) 796-6110, Pres.: John Brechler.

Artrec Publishers (Div. of Art Records Manufacturing Co.) *

(BMI) 4501 NE 21st Ave., Ste. 108, Fort Lauderdale, FL 33308, (954) 491-3349, Fax: (954) 491-9446, Pres.: Harold E. Doane; Vice Pres.: George E. Bates, Jr.
Owned: Artsongs Publishing Co. (ASCAP).

Asefa Publishing

PO Box 747469, Rego Park, NY 11374, (718) 446-1126, Fax: (718) 446-6848, E-Mail: asefa@mail.idt.net; Pres.: Alexander Serrano Franco.

Ashmar Music

(BMI) 249 Blue Grass Dr., Hendersonville, TN 37077, (615) 824-3573, Pres.: Leon Walton; Gen. Mgr.: Margie Singleton.

Astron Music Publishing *

(ASCAP/BMI) 230 E. Eighth Ave., Ste. 200, Homestead, PA 15120, (412) 462-7430, Fax: (412) 462-7488, E-Mail: astronmusic@aol.com; Pres.: Renee Asher; Vice Pres.: Michael Pellas.
Owned: East Rock Avenue (ASCAP), Rigel Orion (ASCAP).

Athens Music Publishers

(ASCAP) 311 Willowbrook Rd., Staten Island, NY 10314, (718) 698-7225, Fax: (718) 761-6411.
Owned: Athens Music (ASCAP), Pallas Athens Music (ASCAP).

Atlantic Music

75 Rocketteller Pl., New York, NY 10019.

Auntie Argon Music *

(BMI) 7950 Capistrano Ave., West Hills, CA 91304, (818) 712-0019, Fax: (818) 712-9338, E-Mail: popsneon@earthlink.net; Pres.: Steve Hobson; Prof. Mgr.: Keith Hobson.
Owned: Mama Freon Music (ASCAP).

Aura Love Publishing

(BMI) PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915, Owner/Gen. Mgr.: Terry R. Brooks.
Administered: Outer Galaxie Publishers, Inc.

Aureus Records, Inc. *

(ASCAP/BMI) 509 Falmouth Rd., Mashpee, MA 02649, (508) 477-0200, Fax: (508) 477-4799, E-Mail: aureus@capecod.net; Chrmn./Treasurer: Al Tapper; Pres.: Lennie Petze; Vice Pres.: Lou Pace; Vice Pres./Opns.: Joseph Petze.
Owned: Crystal Taj Music (BMI), TapperZee Music (ASCAP).

Avatar Publishing Group

(ASCAP/BMI) 1319 N. La Brea Ave., Los Angeles, CA 90028, (213) 878-1100, Fax: (213) 878-1114, E-Mail: avatarrec@aol.com; Web Site: www.avatarrecords.com; Pres.: Larry Robinson; Gen. Mgr.: Lynnette Jenkins; A&R: Ern Ullamado.
Owned: Pecot Music Co. (ASCAP), Tocep Music Co. (BMI); *Administered:* Boo Bear Publishing (ASCAP), Jumpin' Off Music (BMI), Kipteez Music (ASCAP), Moe Jams (ASCAP), Racerec Music (ASCAP), Subliminal Music (ASCAP), T.J. Music (ASCAP), Zetracorn Music (BMI).

Aven Deja Music

(ASCAP) 2326 Sierra Madre, Palm Springs, CA 92262, (760) 322-5366, Fax: (760) 778-0362, E-Mail: dazysky@aol.com.

Avilo Music *

(BMI) 8055 W. 21st Ln., Hialeah, FL 33016, (305) 822-9701, Fax: (305) 822-2780, Pres.: Carlos Oliva.
Affiliated: Oliva Music (SESAC), Santa Clara Music (ASCAP).

B

BMG Music Publishing Worldwide *

(ASCAP/BMI/SESAC) 1540 Broadway, 39th Floor, New York, NY 10036, (212) 930-4000, Fax: (212) 930-4263, Pres.: Nicholas L.D. Firth; Vice Pres. Finance/Admin.: Carol Lipkin; Vice Pres. Int'l: Ron Solleveld; Vice Pres. Legal/Bus. Aff.: Stanley Schneider, Esq.; Dir. Int'l Acquisitions: Ann Marinaccio.
Owned: BMG Songs, Inc. (ASCAP), Careers-BMG Music Publishing, Inc. (BMI), MultiSongs (SESAC); *Administered:* Artist Music (ASCAP), Stephen Bishop Music (BMI), Daywind Music (BMI), NEM Entertainment Corp. (ASCAP), New Envoy Music (BMI), U/A Music, Inc. (ASCAP), United Lion Music (BMI).

BMG Music Publishing

(ASCAP/BMI) 8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4700, Fax: (310) 358-4727, Pres.: BMG Songs/Gen.

Mgr.: Danny Strick; Vice Pres. Film/TV Music: Art Ford; Dir. Film/TV Music: Brian Lambert; Sr. Dir. Copyright Admin.: Cathy Nolan; Dir. Catalogue: Molly Kaye.
Offices: 1540 Broadway, 39th Floor, New York, NY, 10036, (212) 930-4000, Fax: (212) 930-4736, V.P. East Coast Creative: Clyde Lieberman; Dir. Urban Music: Derrick Thompson; One Music Circle N., Ste. 380, Nashville, TN, 37203, (615) 780-5420, Fax: (615) 780-5430, Vice Pres. Country Opns.: Karen Conrad; Gen. Mgr. Gospel Music: Elwyn Rayment.
Owned: BMG Songs, Inc. (ASCAP), Careers-BMG (BMI).

BMG Songs, Inc.

(ASCAP) 8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4700, Fax: (310) 358-4727.
Affiliated: See BMG Music Publishing.

BMG U.S. Latin

(ASCAP/BMI/SESAC) 2100 Ponce de Leon Blvd., Ste. 825, Coral Gables, FL 33134, (305) 445-4923, Fax: (305) 443-3181, Publishing Mgr.: Virginia de Gregorio.

BN Tune Publishing

(BMI) 5101 Collins Ave., Ste. 3-R, Miami Beach, FL 33140, (305) 573-5507, Fax: (305) 864-1077.

The Burt Bacharach Music Group *

(ASCAP/BMI) 9320 Wilshire Blvd., Ste. 200, Beverly Hills, CA 90212, (310) 550-1500, Fax: (310) 247-0195, Pres.: Robert Feat.

Backbone Publishing

(BMI) c/o Take Note, 725 Washington St., Ste. 211, Oakland, CA 94619, (510) 836-4554, Fax: (510) 836-4580, Gen. Mgr.: Patricia Phillips.
Affiliated: Edson Publishing Co. (ASCAP).

Bait & Beer Music

(ASCAP) PO Box 121681, Nashville, TN 37212, (615) 385-2555.

Bal & Bal Music Publishing Co. *

(ASCAP) PO Box 369, La Canada, CA 91012, (818) 548 1116, Fax: (818) 956-3347.
Owned: Bal West Music Publishing Co. (BMI).

Balmur Music

(ASCAP) 1105 17th Ave. S., Nashville, TN 37212, (615) 963-3000, Fax: (615) 963-3090, Vice Pres.: Tinti Moffat.

Baradat Music *

(BMI) 1384 Sequoia Ave., Tulare, CA 93274, (209) 686-2533, Pres.: Raymond A. Baradat; Gen. Mgr.: Bill Ingram; Prof./Creative Mgr.: Ray Baradat, Jr.

Barkin' Foe the Master's Bone, Inc. *

(ASCAP/BMI) 1111 Elm St., Ste. 520, Cincinnati, OH 45210, (513) 271-1734, Pres.: Kevin Curtis Barr; Gen. Mgr.: Betty Jane Barr; Pro./Creative Mgr.: Shonda Barr.
Administered: Felstar (ASCAP/BMI).

Barnegat Music Corp.

(ASCAP) 1108 Grand Ave., North Bergen, NJ 07047, (201) 866-5188, Fax: (201) 866-6219, Pres.: Hector J. Varona.

C. L. Barnhouse Co. *

(ASCAP/BMI/SESAC) 205 Cowan Ave., PO Box 680, Oskaloosa, IA 52577, (515) 673-8397, Fax: (515) 673-4718, E-Mail: bhous@se-iowa.net; Pres.: Charles Barnhouse; Gen. Mgr.: Robert Barnhouse; Creative Mgr.: Andy Clark.
Owned: Birch Island Music Press (ASCAP), Chesford Music Publications (BMI), K. L. King Music House (SESAC); *Administered:* Norman Lee Publishing (ASCAP).

Barthelemy Music Publishing, Inc.

(ASCAP) PO Box 351004, Miami, FL 33135, (305) 649-0714, Fax: (305) 541-2944, Pres.: Gloria Alfonso.

J.B. Bates Music Publishing

5960 S. Land Park Dr., Ste. 185, Sacramento, CA 95822, (916) 421-3883, Fax: (916) 421-5512.

Batish Records *

(ASCAP) 1310 Mission St., Santa Cruz, CA 95060, (408) 423-1699, E-Mail: batish@cruzio.com; Pres.: Ashwin Batish; Gen. Mgr.: Ravi Batish; Creative Mgr.: Surendra Batish.

Beckett Music Group

(ASCAP/BMI) 1006 18th Ave. S., Nashville, TN 37212, (615) 322-9555, Fax: (615) 322-9506, E-Mail: mtbeckett@earthlink.net; Pres.: Barry Beckett; Creative Dir.: Matthew Beckett.
Owned: Bailey Creek Music, Inc. (BMI), Bamatuck Music, Inc. (ASCAP), Kybama Music, Inc. (BMI), Murphy Creek Music, Inc. (ASCAP), Twin Creeks Music, Inc. (ASCAP).

Earl Beecher Publishing

(BMI) 7072 Blue Sails Dr., Huntington Beach, CA 92647, (714) 842-8635, Fax: (714) 842-8635, E-Mail: ebecher@csu.edu; Owner: Earl Beecher.

Bekool Music *

(ASCAP) 11347 Park Central Pl., Dallas, TX 75230, (214) 750-0720, Fax: (214) 987-4638, Pres.: Pat McKool; Vice Pres.: Belinda Long.
Offices: 23 Music Sq. E., Ste. 101, Nashville, TN, 37203, (615) 251-3128, Pres.: Nashville: Bart Barton; Dir., Creative Servs.: Belinda Tanner.
Affiliated: Forest Creek Music (BMI).

Linda Bell Music Co.

(ASCAP) 106 Dudley St., Warner Robins, GA 31093, (912) 328-0795, Fax: (912) 328-0795, Pres.: Linda Bell.

Bellamy Bros. Music

(ASCAP) 13917 Restless Ln., Dade City, FL 33525, (352) 588-3628, Fax: (352) 588-3322, E-Mail: bellamymusic@juno.com; Pres.: David Bellamy; Vice Pres.: Howard Bellamy; Sec./Treasurer: Frances Bellamy.

Belmont Music Publishers *

(ASCAP) 1221 Bienvenida Ave., Pacific Palisades, CA 90272, (310) 454-1867, Fax: (310) 573-1925, E-Mail: belmus@princeton.com; Dir.: Elizabeth Soladay.

Bema Music Co. *

(ASCAP) 805 Third Ave., 7th Floor, New York, NY 10022, (212) 371-8730, Fax: (212) 753-3630, Pres.: Mike Belkin; Atty.: Lawrence Lighter.
Owned: Ameb Music (BMI), Belkin Music Co. (BMI), Mike & Jules Music (ASCAP), Thermostat Music (ASCAP).

Benson Music Group

(ASCAP/BMI/SESAC) 365 Great Circle Rd., Nashville, TN 37228, (615) 742-6800, Fax: (615) 742-6915, Chrmn.: Steve Fret.
Affiliated: John T. Benson Publishing Co. (ASCAP), Dimension Music (SESAC), First Row Music, Heartwarming Music (BMI), Hemphill Music Co. (BMI), Kingsmen Publishing Co. (BMI), Lifesong Music Press (BMI), Paragon Music Corp. (ASCAP), Singpiration Music (ASCAP), Stamps-Baxter Music (BMI), Sunday Shoes Music (ASCAP).

Berdo Music *

(BMI) PO Box 8875, Universal City, CA 91618-8875, (818) 509-9964, Fax: (818) 769-1756, E-Mail: berdowest@aol.com; Owner: Boots Clements; Prof. Mgr.: Carlton Dinnall.
Owned: Geo. Clements Publishing (ASCAP), Jamaica Joe Music (BMI); *Administered:* Beber Music (BMI).

Hal Bernard Enterprises, Inc.

2612 Erie Ave., Cincinnati, OH 45208, (513) 871-1500, Fax: (513) 871-1510, Pres.: Stan Hertzman; Prof. Mgr.: Fletcher DeVoe; Prof. Mgr.: Charlie Fletcher.

Owned: Bumpershot Music, Inc. (BMI), Carb Music Co. (ASCAP), Earshot Music Co. (ASCAP), Clifton Rayburn Music Co. (ASCAP), Saiko Music Co. (ASCAP), Smorgaschord Music Co. (ASCAP), Sunnyslope Music, Inc. (ASCAP); *Administered:* Apple Butter Music Co. (ASCAP), Big Barn Music Co. (ASCAP), Corporation Fear (ASCAP), Robert Stevens Music, Inc. (ASCAP), V-Man Music Co. (BMI).

M. Bernstein Music Publishing Co.

(ASCAP) 2170 S. Parker Rd., Ste. 115, Denver, CO 80231, (303) 755-2546, (800) 783-HITS, Fax: (303) 755-2617, E-Mail: fzceo@aol.com; Web Site: www.itsquared.com; CEO: Richard J. Bernstein.

John Berthelot & Associates *

(ASCAP) PO Box 13977, New Orleans, LA 70185, (504) 482-4211, Pres.: John Berthelot.
Administered: Storyville Publishing Co. (BMI).

Beso Music Publishing

(BMI) 10 Hubert St., Manhattan, NY 10013, (212) 941-5857, (212) 937-0135, Fax: (212) 274-0978, Pres.: Leigh Corio; Dir., Promo.: Julio Velazquez; Asst. Creative Dir.: Rhio Coreli.
Affiliated: Sonnid Music Publishing (BMI), Super Andrea Music Publishing (ASCAP).

Best Built Songs

(ASCAP/BMI) 920-A 19th Ave. S., Nashville, TN 37212, (615) 329-1837, Fax: (615) 327-3359, Pres.: Larry Sheridan; Vice Pres.: Robin Ruddy.
Owned: Nineteen Grand (BMI).

Best Way Music *

(ASCAP) 1122 Longview Dr., Hendersonville, TN 37077, (615) 822-4100, Fax: (615) 822-4100, Pres.: Billy Walker; Gen. Mgr.: Bettie Crook.
Owned: Matamoros Music (BMI).

Betito Music / Eloorreaga Music / Velazquez Music *

(BMI/ASCAP/SESAC) 4046 N. Panam Expwy., San Antonio, TX 78219, (210) 226-1711, Fax: (210) 223-3098, E-Mail: betito@tdirect.net; Web Site: www.onda.net; Owner: Gilberto O. Eloorreaga; Owner: Grace H. Eloorreaga.
Administered: Caminos Music Editora (SESAC), Chentunes Music Publishing (BMI), Gon Music Publishing Co. (BMI), Jim Jo Music Publishing (SESAC), Serrata Music Publishing (BMI).

Better Times Publishing *

(BMI) PO Box 35005, Greensboro, NC 27425, (910) 882-9990, Pres.: Doris W. Lindsay.
Owned: Doris Lindsay Publishing (ASCAP).

Bextley Publishing Co.

(BMI) 3333 Scenic Hwy., Memphis, TN 38128, (901) 386-8102, Fax: (901) 385-8858, Pres./Prof./ Creative Mgr.: Cordell Jackson; Gen. Mgr.: Bextley Jackson.
Affiliated: DMJ Music.

The Bicycle Music Co. *

(ASCAP/BMI/SESAC) 8075 W. Third St., Ste. 400, Los Angeles, CA 90048, (213) 938-2266, Fax: (213) 938-5357, E-Mail: bicycle@sprynet.com; Pres.: David Rosner; Creative Mgr.: Jonathan Rosner.
Owned: Dartmoor Music (ASCAP), Figs. D Music, Inc. (BMI), Kohaw Music, Inc. (ASCAP); *Administered:* DiamondSongs (SESAC), Paper Jam Music, Inc. (SESAC), Prophet Music, Inc. (SESAC), Stonebridge Music (SESAC), Sweet Sixteen Music, Inc. (ASCAP), Swiftwater Music (ASCAP), Tallyrand Music, Inc. (SESAC).

Big Blue Dolphin Music Publishing *

(BMI) 760 W. Sample Rd., Pompano Beach, FL 33064, (954) 943-9865, Pres.: Josh Noland.

Big State Music Publishing

(BMI) 4830 Lakawana, Ste. 121, Dallas, TX 75247, (214) 631-1100.
Affiliated: Pineapple Music Pub. (ASCAP).

Big Tractor Music *

(ASCAP) 1503 17th Ave. S., Nashville, TN 37212, (615) 292-5100, Fax: (615) 292-2934, Professional Mgr.: Ben Vaughn.
Owned: Golden Wheat Music (BMI).

Biograph Records, Inc. *

(ASCAP/BMI) 35 Medford St., Ste. 203, Somerville, MA 02143, (617) 627-9050, Fax: (617) 627-9051, E-Mail: cd@biograph.com; Web Site: http://www.biograph.com; Pres.: Alan D. Caplin.
Owned: Caplin Music (BMI).

Bird Seed Music *

(BMI) 1946 N. Hudson Ave., Chicago, IL 60614, (312) 787-6060, Pres.: Robin McBride.

Bislar Music Publishing *

(BMI) 240 S. Carter Ave., Louisville, CO 80027-2652, (303) 673-0466, Fax: (303) 673-0466, Pres.: Ed Bislar.

Black Bull Music

(ASCAP) c/o Jobete Music Co. Inc., 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Black Fire Music

(BMI) 4409 Douglas St. NE, Washington, DC 20019, Pres.: Jimmy Gray; Gen. Mgr.: Jolynn Brooks; A&R: Plunky Branch.

Company headquarters are designated by a *

Black Hat Music *

(ASCAP) PO Box 4088, Austin, TX 78765, (512) 452-9411, Spring/Gen. Mgr.: Larry Watkins.

Black Rose Productions, Inc.

(BMI) 15 Gloria Ln., Ste. 201, Fairfield, NJ 07006, (201) 227-3884, Fax: (201) 575-2749.
Owned: One Hot Note Music, Inc. (BMI).

Black Stallion Country Publishing *

(BMI) PO Box 368, Tujunga, CA 91043, (818) 352-8142, Fax: (818) 352-2122, E-Mail: kennking@aol.com; Pres./Gen. Mgr.: Kenn E. Kingsbury, Jr.

Blackheart Music *

(BMI) 12643 Redcoat, Saint Louis, MO 63043, (314) 576-1569, Fax: (314) 576-6960, Dir.: Robert Schoenfeld.

Blanchris Music *

(BMI) 106 W. 71st St., New York, NY 10023, (212) 873-2020, Fax: (212) 877-0407, Gen. Mgr.: Barney Fields.
Administered: Barney Music (BMI), Silver Music (ASCAP).

Blen Music Co.

(ASCAP) 4527 Alla Rd., Ste. 3, Marina Del Rey, CA 90292, (310) 821-0545, Fax: (310) 821-5568, Pres.: Ben Weisman; Gen. Mgr.: Elsie Weisman.

Blue Canyon Music *

(BMI) PO Box 6622, Santa Fe, NM 87502, (505) 989-9298, Owner: Jim Terr.

Blue Umbrella Music Publishing Co. *

(ASCAP) 3011 Beach 40th St., Brooklyn, NY 11224-1216, (718) 372-6436, Pres.: Mr. Kadish Millet.
Owned: K. Millet Music Pub. Co. (SESAC), Parosol Music Pub. Co. (BMI).

Blue Water Music Corp. *

(ASCAP/BMI/SESAC) 1319 16th Ave., S., Nashville, TN 37212, (615) 383-2425, Fax: (615) 297-6250, E-Mail: bluemusiccorp@aol.com; Pres.: Brownlee Ferguson; Creative Vice Pres.: Pat McMurtry; Creative Dir.: Bonita Allen; Creative Mgr.: Jim Myers.
Owned: Bash Music (ASCAP), This Big Music (ASCAP); Administered: Add-In Music (BMI), AI Andersongs (BMI), Critter City Music (SESAC), Laudersongs (BMI), Licorice Moon Music (BMI), Mighty Nice Music (BMI), Skunk DeVille Music (BMI), Wait No More Music (BMI).

Helene Blue Musique Ltd. *

(ASCAP) 205 West End Ave., Ste. 4M, New York, NY 10023, (212) 724-5900, Fax: (212) 501-0360, E-Mail: heleneblue music@mindspring.com; Pres.: Helene Blue; Promo: Mike Millius.

Owned: Blue Parasol (BMI), Blumil Music (ASCAP), Moulin Blue Music (BMI), Anna Teresa Music Ltd.; Administered: Bluestocking Music (ASCAP), Living Earth Music (ASCAP), Louis Nichole Music (ASCAP), Siletina Music (BMI), Strada Music (ASCAP), Charles Strouse Publishing (ASCAP).

Bob-A-Lew Music *

(ASCAP/BMI) 11712 Moorpark St., Ste. 111, Studio City, CA 91604, (818) 506-6331, Fax: (818) 506-4735, E-Mail: bobalewmus@aol.com; Co-Pres.: Ronda Espy; Co-Pres.: Kim Espy; Creative Dir.: Doug Skoro; Int'l Admin.: Ginger Freers.
Owned: Hear No Evil Music (BMI), Jasepply Music (ASCAP), Lew-Bob Songs (BMI); Administered: Bowling Green Music (BMI), Endless Frogs Music (ASCAP), Five Storms Music (ASCAP), When Words Collide Music (ASCAP).

Boca Chi Key Publishing

(ASCAP) PO Box 1446, Laurie, MO 65038, Pres./Gen. Mgr.: Dann E. Haworth.

Bolnik Music *

(BMI) 2124 Darby Dr., NW, Massillon, OH 44646, (330) 833-2061, Pres./Prof. Mgr.: Nick Boldi.

Bonaire Songs *

(ASCAP) 12000 W. Pico Blvd., Ste. 201, Los Angeles, CA 90064, (310) 477-4645, Fax: (310) 477-5756, Pres.: Clive Corcoran.

Affiliated: Pipeline Music (PRS), Pocket Music (SOCAN).

Bonfire Publishing *

(ASCAP) 19931 Gloucester Ln., Huntington Beach, CA 92646, (714) 962-5618, Pres./Producer: Eva Bonn; Dir./Producer: Stan Bonn.
Owned: Gather 'Round Publishing (BMI).

Boosey & Hawkes, Inc.

(ASCAP) 24 E. 21st St., 2nd Floor, New York, NY 10010, (212) 228-3300, Fax: (212) 473-5730, Pres.: Linda Golding.

Boss Tweed Music *

(BMI) PO Box 23, Sun Valley, CA 91353, (818) 982-2174, Owner: J. Eric Freedner.

Boston Skyline Music

(ASCAP) 73 Hemenway St., Ste. 508, Boston, MA 02115, (617) 536-5464, Fax: (617) 266-1575, E-Mail: bosskyline@aol.com; Pres.: Wayne Wadhams.

Bother Jumbo Music *

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Bourne Co. *

(ASCAP/BMI) 5 W. 37th St., New York, NY 10018, (212) 391-4300, Fax: (212) 391-4306, E-Mail: bournemusic@worldnet.att.net; Pres.: Beebe Bourne; Exec. Vice Pres.: Don Carrino.

Owned: ABC Music Co. (ASCAP), Beebourne Music Co. (ASCAP), Better Half Music Co. (ASCAP), Bogat Music Co. (ASCAP), Burke & Van Heusen Music Co. (ASCAP), Goldmine Music Co. (ASCAP), Harbom Music (BMI), Lady Mac Music Co. (ASCAP), Murbo Music Publishing, Inc. (BMI), Schumann Music Co. (ASCAP).

Brainstorm Music, Inc.

(ASCAP) 599 Broadway, 5th Floor, New York, NY 10012, (212) 226-9595, Fax: (212) 226-9856, Pres.: Hisashi Yamamoto.

Brentwood-Benson Music Publishing, Inc.

(ASCAP/BMI/SESAC) 365 Great Circle Rd., Nashville, TN 37228, (615) 742-6800, Fax: (615) 742-6994, Pres.: Dale Mathews.

Owned: Bridge Building Music (BMI), Designer Music (SESAC), Dimension Music (SESAC), LifeSong Music Press (BMI), New Spring Publishing (ASCAP), Paragon Music Corp. (ASCAP); Administered: Pogostick Music (BMI).

The Brickman Arrangement

3440 Laurie Pl., Studio City, CA 91604-3881.

Bright Tunes Music Corp. *

(ASCAP) 155 E. 29th St., Ste. 30-G, New York, NY 10016, (212) 679-1092, Fax: (212) 683-8420, Vice Pres.: Maxine Margo; Creative Mgr.: Rusti Wolintz.
Owned: Jamiph Music (ASCAP), Jingle House Music (ASCAP), Lionel Music (ASCAP), Margo Bros. Music (ASCAP).

Brio Blues

(ASCAP) c/o Almo Music Corp., 1904 Adelia, Nashville, TN 37212, (615) 321-0820, Fax: (615) 329-1018, Owner: Mike Reid.

Britsar Music Publishing

(BMI) 1614 16th Ave. S., Nashville, TN 37212, (615) 297-9922, Owners: Colin Raye, Steve Cox; Dir., Opns.: John Watkins.

Bro N' Sis Music

1815 Division St., Ste. 309, Nashville, TN 37203, (615) 329-0706, Fax: (615) 329-0565.

John Brock Publishing

(ASCAP) 7188 Sunset Blvd., Ste. 204, Los Angeles, CA 90046, (702) 873-1302, Pres.: John Brock.

Bronio Music

(BMI) 499 Erndon Rd., Parlin, NJ 08859, (908) 727-7200, Fax: (908) 727-7240, Pres.: Jay Chernow; Gen. Mgr.: Michael Chernow.
Owned: Danny Doo Music, Pushcart Music.

Brookside Music Corp. *

(ASCAP) 5440 N. Ocean Dr., Ste. 1507, Singer Island, FL 33404, (561) 842-3383, Fax: (561) 840-9121, Pres.: Reid Whitelaw.

Owned: Magic Fleet Music (BMI), Ocean Drive Music (BMI); Administered: Douglas Arthur Music Co. (BMI), Ceberg Music (ASCAP), Everlast Publishing Co. (BMI), Moulton Music, Inc. (ASCAP), Nickel Shoe Music (BMI), North Mountain Music (BMI), Silk Music (BMI).

Brown/Feldman Publishing *

(ASCAP) 720 Ave. SE., Ste. 202, Minneapolis, MN 55414, (612) 379-1089, Fax: (612) 379-0945, Pres.: Robert M. Feldman; Gen. Mgr.: C.W. Frymire.

Brum Brum Music *

(BMI) PO Box 2102, Artesia, CA 90702-2102, (310) 803-4640, Fax: (310) 803-4640.

Brunswick Music Publishing

(ASCAP/BMI) PO Box 3683, Beverly Hills, CA 90212, (310) 273-1986, Owner: Lee Silver.

Owned: Admiration Music Pub. (BMI), Gele Music Pub. (BMI), LaBell Music Pub. (ASCAP), Marble Music (ASCAP).

Buckhorn Music Publishers, Inc. *

(BMI) PO Box 120547, Nashville, TN 37212, (615) 327-4590, Fax: (615) 327-4639, Pres.: Mani John Wilkin; Mgr.: Jake Sumner.
Owned: 17th Ave. Music (ASCAP).

Buffalo Bill Music

(BMI) 1177 Kane Concourse, Ste. 231, Bay Harbor, FL 33154, (305) 865-0363, Fax: (305) 865-0344, Pres.: Bob Taran; Gen. Mgr.: Adam Taran; Prof. Mgr.: Mickey Novack.

Bug Music *

(ASCAP/BMI) 6777 Hollywood Blvd., 9th Floor, Hollywood, CA 90028, (213) 466-4352, Fax: (213) 466-2366, E-Mail: bugmusia@aol.com; CEO: Dan Bourgoise; Pres.: Fred Bourgoise; Creative Dir.: Eddie Gomez; Creative Mgr./Film & TV: Eve Bregman.

Offices: 1026 16th Ave. S., Nashville, TN, 37212, (615) 726-0782, Fax: (615) 726-0784, Gen. Mgr.: Dave Durocher; Creative Dir.: Peter Cronin.

Administered: Bar None Music (BMI), Bloody Skull Music (BMI), Bughouse (ASCAP), Eldorado Music (BMI), Hoochie Coochie Music (BMI), Inspector Barlow (ASCAP), Lucy Jones Music (BMI), King of Boogie Music (BMI), Mad Jack Music (BMI), Mole Hole Music (BMI), James Osterberg Music (BMI), Tradition Music Co. (BMI), Watertoons Music (BMI).

Bugle Publishing Group

(BMI/ASCAP) 14724 Ventura Blvd., Penthouse, Sherman Oaks, CA 91403, (818) 461-1706, Fax: (818) 467-1739, E-Mail: bugle@ark21.com; Owner: Miles Copeland III; Creative Dir.: Karen Ahmed.

Offices: 1211 16th Ave. S., Nashville, TN, 37212, (615) 329-4002, Fax: (615) 321-0870, Opns. Dir.: Wyatt Easterling; Prof. Mgr.: Roger Osborne.

Owned: Animal Logic Music (ASCAP), Firstars Music (ASCAP), I.R.S. Music (BMI), I.R.S. Songs (ASCAP), Illegal Songs, Inc. (BMI); Administered: Creative Anarchy Music (ASCAP), Kinetic Collections Songs (ASCAP), Pangaia Music (BMI), Reggatta Music Ltd. (BMI).

Dave Burgess Enterprises

(BMI/ASCAP) 2611 Westwood Dr., Nashville, TN 37214, (615) 370-3002, Fax: (615) 297-5045, Gen. Mgr.: Dave Burgess; Creative Dir.: Nancy Westbrook; Dir., Admin.: Deon Burgess.

Owned: Class Action Music (ASCAP), Crystal Creek Music (BMI); Administered: Bcocephus Music, Inc. (BMI), Incorporated Friends Music (BMI), Little David Music (BMI), Northern Interior Music (BMI), Wayne Oliver Music (BMI), Paradise Cove Music (BMI), Prissy Girl Music (ASCAP), Six Shooter Music (ASCAP), Virginia Stud Music (ASCAP).

Bill Butler Music *

(ASCAP/BMI) 638 W. Iris, Nashville, TN 37204, (210) 426-2112, (615) 297-2647, Fax: (210) 426-2112, E-Mail: bpbutler@aol.com; Pres.: Bill Butler; Vice Pres.: Bart Butler.
Owned: Hill Country Publishing (BMI), Pharmsong (ASCAP), Republic Of Texas (ASCAP).

Larry Butler Productions

(BMI) PO Box 41489, Nashville, TN 37204-1489, (615) 320-9372, Fax: Larry Butler.

Butterside Music

(BMI) 35 Page Ave., Asheville, NC 28801, (704) 258-9713, Fax: (704) 258-9727, Pres.: Steven N. Heller; Bus. Mgr.: Holly B. Nettles.

Affiliated: Local Honey Music (ASCAP).

Buttilla Music Publishing Co. *

(ASCAP) 1092 Flanagan Sta. Rd., Winchester, KY 40391, (606) 744-7921, Pres.: Mary B. Rains; Gen. Mgr.: Jack O. Rains; Creative Mgr.: L. Hodges.

Buzzart Enterprises, Inc. *

(BMI) 169 Pier Ave., Top Floor, Santa Monica, CA 90405-5311, (310) 399-3381, Fax: (310) 392-0931, Co-Pres.: Arthur Berggren; Co-Pres.: Buzzy Linhart.

C**CMB Enterprises**

(ASCAP/BMI) PO Box 574-C, Rahway, NJ 07065, (908) 396-1818, Fax: (908) 382-4776, Pres./CEO: Cabis Brown; Gen. Mgr.: Cynthia Fullman.
Owned: Amosah Music Publishing (SESAC), Cabis Music Publishing (ASCAP).

Cabin Fever Music

(BMI) 100 W. Putnam Ave., Greenwich, CT 06830, (203) 863-5200, (615) 370-0616, Fax: (203) 863-5258, Pres.: Thomas A. Molito.

John Cale Music, Inc. *

(BMI) 270 Madison Ave., Ste. 1410, New York, NY 10016, (212) 683-5320, Fax: (212) 686-2182, E-Mail: whentlaw@aol.com; Pres.: John Cale; Prof. Mgr.: Christopher Whent.

Owned: Garnant Music (BMI), Tin Pan Punk (ASCAP), Undercover Music (BMI); Administered: Editions Pratik (SACEM), Maureen Tucker Music (BMI).

California Country Music *

(BMI) 112 Widmar Pl., Clayton, CA 94517, (510) 672-8201, Owner: Edgar J. Brincat.

Owned: Sweet Inspirations Music (ASCAP).

California Flight/Just Write Music Co. *

(BMI/ASCAP) PO Box 222, Pittsburg, CA 94565, (510) 980-0893, (510) 439-2040, Fax: (510) 432-4342, Pres.: Jerry L. Johnson; Gen. Mgr.: Joseph R. Brown.

Owned: Black Diamond Music (BMI), It Will Be Played Music (BMI), Tashara Music (ASCAP); Administered: Moe Mony Music (BMI), Playhouze Music (BMI), Running Waters Music (BMI), Steel Fa Real Music (BMI), Talent Line Music (BMI).

Callon Love Music *

(BMI) 507 Pier Ave., Hermosa Beach, CA 90254, (310) 937-4455, Fax: (310) 937-4456, Pres.: Jim Callon; Vice Pres.: Dale Love Callon.

Owned: Dacie Music (ASCAP); Administered: Todd Howard Music (BMI), Tpyge Music (BMI).

Glen Campbell Music, Inc.

(BMI) 1114 17th Ave. S., Ste. 102, Nashville, TN 37212, (615) 329-9886, Fax: (615) 329-0423, Prof. Mgr.: Marty Gambin;

Creative Dir.: Robert Schutt.
Offices: 10351 Santa Monica Blvd., Ste. 300, Los Angeles, CA, 90025, (310) 552-0960, Fax: (310) 557-3466, Mgr.: Copyrights/Licenses: Francesca DeAngelis; Mgr., Royalties: Andrea Murray.

Buddy Cannon Music

(ASCAP) PO Box 128396, Nashville, TN 37212, (615) 460-0081.

Capano Music *

(ASCAP) 46 Memorial Ave., Gibbstown, NJ 08027, (609) 423-1468, Fax: (609) 423-5045, Pres.: Anthony J. Capano; Gen. Mgr.: Pasquale Capano; Prof./Creative Mgr.: Brian Alan Capano; Promos.: Francis X. Capano.

Careers-BMG Music Publishing, Inc.

(BMI) 8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4700, Fax: (310) 358-4727.

Affiliated: see BMG Music Publishing.

Caribbean Waves Music, Inc.

(ASCAP) 568 Broadway, Ste. 608, New York, NY 10012, (212) 334-4455, Fax: (212) 334-4878, Pres./CEO: Ralph Mercado;

Publishing Dir.: Marta V. Ibarra.
Administered: EMI Blackwood Int'l (BMI).

Caridi Music

(BMI) 1327 W. 80th St., Hialeah, FL 33014-3451, (305) 556-3342.

Carimusic Corp.

(ASCAP) 3016 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 477-3314, Fax: (305) 477-4431, E-Mail: carimusic@worldnet.att.net; Web Site: http://www.kubaney.com; Pres.: Mateo San Martin; Prof./Creative Mgr.: Gloria Patricia Jaramillo.

Affiliated: Icaro (ASCAP), Quisqueya Publishing (ASCAP), Soto Editora C.A. (ASCAP), Tia Publishing (ASCAP).

Carlin America, Inc. *

126 E. 38th St., New York, NY 10016, (212) 779-7977, Fax: (212) 779-7920, Pres.: Freddy Bienstock; COO: Caroline Bienstock; Vice Pres., Bus. Affairs: Robert Bienstock.

Administered: Alameda Music Co. (BMI), Alley Music Corp. (BMI), Bienstock Publishing Co. (ASCAP), Freddy Bienstock Music Co. (BMI), Bro 'N Sis Music, Inc. (BMI), Carbert Music, Inc. (BMI), George M. Cohan Music Publishing Co. (ASCAP), Family Style Publishing (SESAC), Fort Knox Music, Inc. (BMI), Herald Square Music, Inc. (ASCAP), Edward B. Marks Music Co. (BMI), Piedmont Music Co. (ASCAP), Range Road Music, Inc. (ASCAP), Sis 'N Bro Music, Inc. (ASCAP).

Carorell Music Publishing, Inc. *

(BMI) 513 Miller St., Burlington, NC 27215, (910) 229-7184, Fax: (910) 229-7184, Pres.: James B. Boggs; Gen. Mgr.: Rebekah Williams; A&R: Bryan James.

Owned: Carocell Music (BMI), Hoodwink (BMI).

Carwin Music, Inc.

(ASCAP) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Company headquarters are designated by a *

Don Casale Music, Inc. *

(BMI) 377 Plainfield St., Westbury, NY 11590, (516) 333-7898, Fax: (516) 997-8606, E-Mail: dcasale@erols.com; Web Site: www.erols.com/dcasale; Pres.: Don Casale; Prof./Creative Mgr.: Don Casale.
Owned: Elías Music (ASCAP).

Ernie Cash Music *

(BMI) 744 Joppa Farm Rd., Joppatowne, MD 21085, (410) 679-2262, Fax: (410) 679-2262, Gen. Mgr.: Ernest W. Cash; Office Mgr.: Debra Benedetta.
Owned: Big K Music (BMI), Deb Music (BMI).

A.J. Castillo Publishing

(BMI) PO Box 1032, Sharon, CT 06069, (860) 364-1303, Fax: (860) 364-5005.

CASTING Publishing *

(ASCAP) 21 Joyce St., Bloomfield, CT 06002, (860) 242-1690, Pres.: Joseph O. Pritchett, Sr.; Gen. Mgr.: Joseph O. Pritchett, Jr.; Creative Mgr.: Eric T. Pritchett.

Castle Publishing, Inc. *

(BMI) 1393 Old Hillsboro Rd., Franklin, TN 37069, (615) 791-0810, Fax: (615) 791-1324, E-Mail: castlepub@aol.com; Pres./Gen. Mgr.: Jozef Nuyens; Vice Pres.: Mike Janas.
Owned: BLA Music, Inc. (ASCAP), Five Towers Music (BMI).

Cedarwood Publishing

(BMI) 1416 N. LaBrea Ave., Los Angeles, CA 90028, (213) 856-2776.

Chaeoria Music Co. *

(BMI) 1219 Kerin Ave., Brewton, AL 36426, (334) 867-2228, Pres.: Roy Edwards; Gen. Mgr.: Bobbie Roberson; Prof./Creative Mgr.: Shannon Edwards.
Affiliated: Baitstring Music (ASCAP).

Cherio Corp. *

(BMI) 39 W. 54th St., New York, NY 10019, (212) 246-5757, Fax: (212) 977-8408, Pres.: John L. Eastman, Esq.; Sr. Vice Pres.: Finance: Thomas McCabe; Vice Pres.: Promo.: William Porcicelli; Vice Pres.: Licensing: Peter Silvestri.
Owned: Lily Pond Music (BMI), Llee Corp. (BMI), Pic Corp. (ASCAP), Frytroc, Inc. (ASCAP), Warock Corp. (ASCAP).

Cherry Lane Music Publishing Co., Inc. *

(ASCAP) 10 Midland Ave., Port Chester, NY 10573, (914) 935-5200, Fax: (914) 937-1949, Pres.: Peter W. Primont; Vice Pres./Gen. Mgr.: Mike Connelly.
Owned: CL2 (ASCAP), Cappy Music (ASCAP), Cherry Demon Music (BMI), Cherry Mountain Music (ASCAP), Cherry River Music (BMI), Group Denial (BMI), Lord Burgess Music Publishing Co. (ASCAP), Management III Music (BMI), Open Lane Music (ASCAP), Pax Music (ASCAP).

Chestler Publishing Co. *

(BMI) 1376 Ready Ave., Burton, MI 48529, (810) 742-0770, Pres.: Harry F. Chestler.

Chestnut Mound Music Group

(ASCAP/BMI/SESAC) 814 Wren Rd., Goodlettsville, TN 27072, (615) 851-1360, Fax: (615) 851-7755, Pres.: Eddie Crook; Prof./Creative Mgr.: Ray Lewis.
Owned: Indian Forest Music (SESAC), Pleasant View Music (ASCAP).

Christmas and Holiday Music *

(BMI) 3517 Warner Blvd., Ste. 4, Burbank, CA 91505, (213) 849-5381, Fax: (213) 464-2149, Pres.: Justin Wilde.
Owned: Songcastle Music (ASCAP).

Sonny Christopher Publishing *

(BMI) PO Box 9144, Fort Worth, TX 76147-2144, (817) 595-4655, Pres./Gen. Mgr.: Ebby Jack Condra; Prof./Creative Mgr.: Mary Jo Condra; Contact: Sonny Christopher.
Affiliated: Black Foot Music (BMI), Ronny Collins Music (BMI), This is Mine Music (BMI).

Chrysalis Music Group, Inc.

8500 Melrose Ave., 2nd Floor, Los Angeles, CA 90069-5145, (310) 550-0171, Fax: (310) 550-0785, Chrmn.: Chris Wright; CEO: Steve Lewis; Pres.: Leeds Levy; Vice Pres./Gen. Mgr.: David Ellman; Vice Pres.: Black Music; La Ronda Sutton; Vice Pres.: Creative Aff.: Mark Friedman; A&R Talent Acquisitions: Cliff Cantor.
Offices: 1120 Ave. of The Americas, Ste. 4182, New York, NY, 10036, (212) 626-6659, Fax: (212) 626-6654; 1204 16th Ave. S., Nashville, TN, 37212, (615) 327-4797, Dir., Creative Servs.: Shawn Hefflin-Middleworth; Prof. Mgr.: Stephanie Green.
Affiliated: Chrysalis Music (ASCAP), Chrysalis Songs (BMI), MAM (Music Publishing) Corp. (ASCAP), Management Agency and Music Publishing, Inc. (BMI).

Ciano Publishing *

(BMI) PO Box 263, Brigantine, NJ 08203, (609) 266-2623, Pres.: Ron Luciano; Gen. Mgr.: Jerry Denton; Prof./Creative Mgr.: Bobby Fisher.
Owned: Legz Music (BMI).

Cimirror Music *

(BMI) 607 Piney Point Rd., Yorktown, VA 23692, (747) 898-8155, Fax: (747) 898-3657, E-Mail: tpuck42285@aol.com; Pres.: Lana Puckett; Vice Pres.: Kim Person.

Clarity Music Co.

(BMI) PO Box 980454, Houston, TX 77098, (713) 666-0258, Pres./Gen. Mgr.: Roy C. Ames; Prof. Mgr.: Bo Svensson.

Clockus Music Co.

(BMI) 18655 W. Bernardo Dr., Ste. 310, San Diego, CA 92127, (619) 487-1451, Owner: Ed Marmor.
Owned: E.D.M. Music Publishers (ASCAP), Marmor Music Co. (BMI).

Co-Heart Music Group *

(BMI) 1103-B 17th Ave. S., Nashville, TN 37212, (615) 327-0031, Fax: (615) 327-4175, Pres.: Glenn Martin; Office Mgr.: "T" Martin.
Owned: Good Heart Music (SESAC), O-Heart Music, Inc. (ASCAP).

Tom Collins Music Corp. *

(BMI) PO Box 121407, Nashville, TN 37212, (615) 255-5550, Fax: (615) 256-6467, Pres.: Tom Collins.
Owned: Collins Court Music, Inc. (ASCAP), Hallnote (BMI), Keith Stegall Music (ASCAP).

Column One Ltd. Music Group *

(ASCAP) PO Box 6411, Springfield, MO 65801, (417) 862-0600, Fax: (417) 862-2488.
Owned: Bull Mountain Music (ASCAP), Buzzard Bluff Music (BMI), Column One Music (ASCAP), Column Two Music (BMI); *Administered:* Skeletones (BMI).

Complete Music USA, Inc./Incomplete Music, Inc.

(ASCAP/BMI) c/o Lipservices, 9 Prospect Park W., Room 14-B, Brooklyn, NY 11215, (718) 638-2815, Fax: (718) 638-0842.
Owned: Bobster Music (ASCAP), Dig It Music (ASCAP), DigiTone Music (ASCAP), DigiTune Music (BMI), Ellipsis Music (ASCAP), Ellipsis RW2 Music, Ellipsis Real World, Ellipsis Womad, Festival Attractions (ASCAP), J&J Music (ASCAP), Pentagon Lipservices 2P'sW Music (ASCAP), Pentagon Lipservices Real World (ASCAP), Pentagon Lipservices Womad (ASCAP), Pentagon Lipservices RW Music (ASCAP), Pentagon Music (BMI), Pentagon Via Lipservices Music (ASCAP), Wavemaker Music Group (ASCAP).

Condorinium Publishing Group *

(BMI) PO Box 32, GCS, New York, NY 10163, E-Mail: ctone@serocs.com; Pres.: Charles Tolliver.
Owned: Tolltone Publishing Co. (BMI).

Contention Music

(SESAC) 1905 Division St. (Rear of Bldg.), Nashville, TN 37203, (615) 329-4022, Pres.: Ted Harris.
Owned: In Contention Music (ASCAP).

Cool Puppy

(ASCAP) Bergamot Station, 2525 Michigan Ave., Ste. A1, Santa Monica, CA 90404, (310) 829-3299, Fax: (310) 829-3499, E-Mail: 76235.3243@compuserve.com; Pres.: Peter Leak; Asst.: Pres.: L.B. Broyles; Office Mgr.: Lesley Twiss; Acct.: Lydia Montano.

Martin Cooper Music *

(ASCAP) 24902 Malibu Rd., Malibu, CA 90265, (310) 275-4508, Fax: (310) 456-1499, Pres.: Marty Cooper.
Owned: Little Darlin' Music (BMI).

Copperfield Music Group *

(ASCAP/BMI/SESAC) 54 Music Sq. E., Ste. 304, Nashville, TN 37203, (615) 726-3100, Fax: (615) 726-3172, E-Mail: copperfield@aol.com; Pres.: H. Ken Biddy; Exec. Asst.: Jodie Parks.
Owned: Biddy Baby Music (SESAC), Penny Annie Music (BMI), Top Brass Music (ASCAP).

Coral Reefer Music *

(BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Pub. Admin.: Karen Adams.

Bob Corbin Music *

(ASCAP) PO Box 517, Sewickley, PA 15143, (412) 933-5416, Fax: (412) 933-5417, E-Mail: bcorbin@compuserve.com; Contact: Edana Corbin.
Owned: Coljes Music (BMI).

Cosmotone Music

(ASCAP) 3350 Hwy. 6, Ste. 412, Houston, TX 77478, E-Mail: cosmotone-music@webtv.net; Web Site: www.marianland.com; Pres.: Rafael Brom.

Cottage Blue Music *

(BMI) PO Box 121626, Nashville, TN 37212, (615) 726-3556, Pres.: Neal James.
Owned: Hidden Cove Music (ASCAP).

Cotton Moon Music

(BMI) PO Box 230132, Astor Station, Boston, MA 02123, (617) 721-9771, Fax: (617) 721-9771, E-Mail: feather@tiac.net; Partner: Lauren Passarelli; Partner: Cindy Brown.

Country But Music *

153 Sanders Ferry Rd., Hendersonville, TN 37075, (615) 824-9439, Fax: (615) 824-6691, E-Mail: tonygottli@aol.com; Pres.: Tony Gottlieb.
Administered: Amadeo Music (ASCAP), Brio Music (BMI), Perfect Circle Publishing (ASCAP), Pink Pig Music (BMI).

Country Classics Music Publishing Co.

(BMI) 105 Burk Dr., Oklahoma, OK 73115, (405) 677-6448, Pres.: Yvonne DeVaney; Gen. Mgr.: Sonny Lane.

Country Music Group *

23 Music Cir. E., Nashville, TN 37203, (615) 244-7457, Pres.: Sherman Ford; Gen./Professional Mgr.: Jake Payne.
Affiliated: Fields & Lance Music (BMI), Ford Music Publishing Co. (ASCAP), Carroll W. Ford Music (SESAC), Malcolm Ford Music Publishing Co. (BMI), Margol Music Co. (BMI), Merry-Go-Round Melody Co. (BMI), Rest-A-While Music Co. (ASCAP), Sunny Home Music (BMI), Taylor & Watts Music Co. (BMI), Tayson Music Co. (ASCAP).

Country Road Music, Inc. *

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Pub. Admin.: Karen Adams.

Country Showcase *

(BMI) 14134 Beighton Dam Rd., Clarksville, MD 21029, (301) 854-2917, Fax: (301) 854-0352, Pres.: Francis Gosman.
Owned: Music City Publishing (BMI).

Country Star Music

439 Wiley Ave., Franklin, PA 16323, (814) 432-4633, Pres.: Norman Kelly; Prof. Mgr.: June L. Kelly; Gen. Mgr.: Oliver Mersey.
Affiliated: Kelly Music Publications (BMI), Process Music Publications (BMI).

Country Stream Music

(BMI) 5053 Tholozan Ave., Saint Louis, MO 63109, (314) 352-4741, Pres.: Anthony Mazzola.

Covina High Music *

(BMI) PO Box 4474, Palm Desert, CA 92261, (760) 341-8264, Fax: (760) 341-8264, E-Mail: robbiefields@hotmail.com; Owner: Robbie Fields.

Cowabonga Music, Inc. *

(ASCAP) PO Box 630755, Miami, FL 33163, (305) 935-4880, Fax: (305) 933-4007, Pres.: Jack Gale; Gen. Mgr.: Lovey Gale.
Owned: Lovey Music, Inc. (BMI); *Affiliated:* Cowabonga Music, Inc.

Cowboy Junction Flea Market & Publishing Co. *

(BMI) 3949 Hwy. 44W, Jct. 490, Lecanto, FL 34461, (352) 746-4754, Pres.: Buddy Max.

Creative Communications

(BMI) 3700 S. Hawthorne, Sioux Falls, SD 57105, (605) 334-6832, Fax: (605) 339-8820, Owner: William Prines III.
Affiliated: Silver Chord Music (BMI).

Creative Concepts Publishing Corp. *

(ASCAP) 2290 Eastman Ave., Ste. 110, Ventura, CA 93003, (805) 339-2999, (800) 222-9745, Fax: (805) 339-2994, E-Mail: mail@creativeconcepts.com; Web Site: www.creativeconcepts.com; Pres.: John L. Haag; Vice Pres.: Matt Haag.
Owned: Portside Music (ASCAP).

Criterion Music Corp. *

(ASCAP) 6124 Selma Ave., Hollywood, CA 90028, (213) 469-2296, Fax: (213) 962-5751, CEO: Michael H. Goldsen; Pres./Prof./Creative Mgr.: Bo Goldsen.
Offices: 1025 17th Ave. S., Nashville, TN, 37212, (615) 327-2146, Fax: (615) 327-2676, Mgr.: Liz Hudson.
Owned: Atlantic Music Corp. (BMI), Coolwell Music (ASCAP), Michael H. Goldsen, Inc. (ASCAP), Granite Music Corp. (ASCAP), Tex Riffiter Music Publishing (ASCAP); *Administered:* Lyle Lovett Music (ASCAP).

Cro Jo Music

(BMI) 1009 17th Ave. S., Nashville, TN 37212, (615) 327-0411, Fax: (615) 329-4289, Owner/Mgr.: Jo Greco Crowe.
Owned: Crowe Tone Music (SESAC), Midnight Crow (ASCAP).

Croma Music Co.

(ASCAP) 80 Central Park W., Ste. 12-D, New York, NY 10023, (212) 246-5031, Pres.: Patricia Rankin.
Affiliated: Arcola Music Co. (BMI), Carvon Music, Inc. (BMI), Jennifer Music, Inc. (ASCAP), Jockey Music, Inc. (ASCAP), Maxim Music, Inc. (ASCAP), New Town Music, Inc. (ASCAP), Sharkey Music, Inc. (ASCAP).

Crossfield Music *

(ASCAP/BMI) 1311 16th Ave. S., Nashville, TN 37212, (615) 269-8661, Fax: (615) 269-5999, E-Mail: crossfield@midn. campus.mci.net; Pres.: Suzanne Elmer-Cree; Vice Pres.: Creative: Tricia Walker; Gen. Mgr.: Myrna Elmer; Professional Mgr.: Jim Elmer.
Owned: Crossfield Music (ASCAP), Songs of Crossfield, Inc. (BMI).

Crossfire Entertainment

(ASCAP/BMI) 1500 17th Ave. S., Nashville, TN 37212, (615) 386-9090, Fax: (615) 269-9089, Contact: Betty Rosen.

Crossing Borders Music, Inc.

(BMI) 568 Broadway, Ste. 608, New York, NY 10012, (212) 334-4455, Fax: (212) 334-4878.
Administered: EMI Blackwood Int'l (BMI).

Crutchfield Music

1106 17th Ave. S., Nashville, TN 37212, (615) 321-5558, Owner: Jerry Crutchfield.

Crying Creek Publishers

PO Box 8, Cosby, TN 37722, (423) 487-5543, Pres.: Lee Schilling.

Crystal Music Publishers, Inc. *

(ASCAP) 14407 Hamlin St., Ste. H, Van Nuys, CA 91401, (818) 779-1601, Fax: (818) 779-1505.
Administered: Kahana Music Publishing Co. (BMI), Kamaaina Music, Inc. (ASCAP).

Cuban Music, Inc.

(BMI) 740 Broadway, 5th Floor, New York, NY 10003, (212) 254-1111, Fax: (212) 674-4614, Pres.: Michael Krinsky.
Affiliated: Cubasong Music (BMI).

Cude & Pickens Publishing *

(BMI) 519 N. Halifax Ave., Daytona Beach, FL 32118, (904) 252-0381, Fax: (904) 252-0381, E-Mail: hardhat@kspace.com; Pres./CEO: Bobby Lee Cude.
Owned: Blaster-Boxx, Broadway USA, Fandango, Hard Hat, Maricao, Times-Square Fantasy Theatre.

Mike Curb Music

(BMI) 47 Music Sq. E., Nashville, TN 37203, (615) 321-5080, Fax: (615) 321-9532, E-Mail: dalexander@curb.com; Pres.: Mike Curb; Vice Pres.: Meredith S. DeVoursney; Creative Dir.: Jeff Tweel.

Offices: 3907 W. Alameda Ave., Burbank, CA, 91505, Sr. Vice Pres., Publ.: Harley Hatcher.
Owned: Congregation Songs (SESAC), Curb Songs (ASCAP); *Administered:* Diamond Storm (BMI), Diamond Struck (BMI), Kinetic Diamond (ASCAP), That's A Smash (BMI).

D**DMP Publishing, Inc. ***

(ASCAP/BMI) 175 Dolphin Cove Quay, Stamford, CT 06902, (203) 327-3800, Fax: (203) 323-9474, E-Mail: jidmp@webquill.com; Pres.: Tom Jung; Vice Pres.: Jean Jung.
Owned: Music As Software, Inc. (BMI).

DRG Music *

(ASCAP) 130 W. 57th St., Ste. 6D, New York, NY 10019, (212) 582-3040, Fax: (212) 459-9437, Pres.: Hugh Fordin; Int'l Licensing Mgr.: Cathryn Michelini.
Owned: Stet Music.

D.S.M. Producers, Inc. *

(ASCAP/BMI) 161 W. 54th St., Ste. 803, New York, NY 10019, (212) 245-0006, Fax: (212) 265-5726, Pres.: Suzan Bader; Vice Pres. Nat'l/Gen. Mgr.: Doris Kaufman; Prof./Creative Mgr.: Nicole Weitz.
Owned: Decidedly Superior Music (BMI); *Administered:* Warner/Chappell Music (BMI).

Dagene Music

(ASCAP) PO Box 410851, San Francisco, CA 94141, (415) 822-1530, Fax: (415) 621-5855, Pres./Mgr.: David Alston.
Owned: 1956 Music (ASCAP).

Dalto Music Publishers

(BMI) 600 Columbus Ave., Ste. 8G, New York, NY 10024, (212) 362-6412, Fax: (212) 769-0259, Pres.: Adela Dalto; Agent: Sylvia Garza.
Owned: Rio-Adelante Music.

Company headquarters are designated by a *

Dana Publishing Co. *

(BMI) 824 83rd St., Miami Beach, FL 33141, (305) 865-8960, Fax: (305) 866-6073, Pres.: Walter Dana.

Daniel Hardie Music *

(BMI) 30064 Annapolis Cir., Danville, MI 48141-2857, (313) 729-7836, Pres.: Hardie W. Daniel; Vice Pres.: Adrienne Daniel; Gen. Mgr.: Mary J. Hill; Prof./Creative Mgr.: Clark Daniel. *Owned:* Endeavor Music (ASCAP).

Darbonne Publishing Co.

(BMI) Rt. 3, Box 172, Haynesville, LA 71038, (318) 927-5253, Pres.: Edward Dettgenheim.

Dare Music, Inc. *

(BMI) 122 Woodglen Dr., Cary, NC 27511, (919) 380-9415, Fax: (919) 380-9415, E-Mail: nnfv46a@prodigy.com; Pres.: Sol Rabinowitz; Sec.: Barbara Rabinowitz. *Affiliated:* Gazell Music AB, Gruppo Editoriale Sugar, Warner Bros./Chappell Music.

Darren Music Co. *

(ASCAP) PO Box 2144, Winnetka, CA 91396, (805) 522-6045, Fax: (805) 522-6058, Web Site: www.countryclassics.com; Pres.: Don Bradley; Gen. Mgr./Prof. Mgr.: Darren Thomas. *Owned:* Cherolyne Music Co. (BMI).

David 'n' Will Music

(ASCAP) 1205 16th Ave. S., Nashville, TN 37212, (615) 320-7323, Fax: (615) 329-1304, Pres./Mgr.: David P. Briggs.

David/Sarah Music Inc.

(ASCAP/BMI) 1560 Broadway, Ste. 706, New York, NY 10036, (212) 302-5360, Fax: (212) 302-5364, Pres.: Morton Wax; Vice Pres., Finance: Sandra Wax.

Dawg Music *

(BMI) 7957 Nita Ave., West Hills, CA 91304, (818) 704-7800, Fax: (818) 704-0185, E-Mail: cmmang@idt.net; Web Site: http://www.dawgnet.com. *Owned:* Zut Music (BMI); *Administered:* Europick (BMI).

Dawn Treader Music

PO Box 737, Alexandria, IN 46001.

De Walden Music Int'l

(ASCAP/BMI/SESAC) 11324 Ventura Blvd., Studio City, CA 91604, (818) 763-6995, Fax: (818) 763-6997, Pres.: Christian De Walden; Vice Pres., A&R: Lindsay Little. *Owned:* Fersal Music (BMI), Krimik Music (ASCAP), Mikwal Music (SESAC), Zoomik Music (BMI).

Dean Enterprises Music Group *

(ASCAP/BMI) PO Box 620, Redwood Estates, CA 95044, (408) 353-1006, Exec. Dir.: Ron Dean Tornich. *Owned:* Mikezel Music Co. (ASCAP), Teenie Deanie Music Co. (BMI).

Dee Joy Music Works Publishing Co. *

(BMI) PO Box 3398, Los Angeles, CA 90051, (213) 938-8117, Pres.: Frank Foulk. *Owned:* Black Gold Prodn., Black Pearl Comics, Everyday Concert Prodn.

Del Camino Music Publishing

(BMI) 5010 S. 12th Ave., Tucson, AZ 85706, (520) 573-7274.

Delev Music Co. *

(BMI) 7231 Mansfield Ave., Philadelphia, PA 19138-1620, (215) 276-8861, Fax: (215) 276-4509, Pres.: William L. Lucas; Vice Pres.: Adele J. Lucas; Dir., A&R: Darryl L. Lucas; Mgr., Mktg./Sales: Brian L. Lucas. *Owned:* Gemini Lady Music (SESAC), Sign of The Ram Music (ASCAP); *Administered:* Jeregypt Music (ASCAP), Marjerfest Music (BMI), Zee-Top Publishing (BMI).

Delpha's Music Publishing

(BMI) 106 E. Tenth St., Mulberry, AR 72947, (501) 997-1557, Fax: (501) 997-1557, Pres.: Delpha J. Rosson; Gen. Mgr.: Franklin D. Rosson. *Affiliated:* Do-Little Prodn.

The Edward DeMiles Music Co. *

(BMI) 117 W. Harrison St., Ste. S-627, Chicago, IL 60605, (773) 509-6381, Fax: (312) 922-6964, Pres.: Edward DeMiles; Prof. Mgr.: Dwayne Woolridge.

The Dennon Group

PO Box 4608, Rolling Bay, WA 98061, (206) 780-0857, Fax: (206) 780-0859, Pres.: Jerry Dennon. *Owned:* Bainbridge Music Co. (BMI), Burdette Music Co. (BMI), Marinwood Music Publishing (ASCAP); *Affiliated:* The Great N.W. Music Co.

Desilu Music, Inc. *

(ASCAP) 39 W. 54th St., New York, NY 10019, (212) 246-5881, Fax: (212) 977-8408, Pres.: John L. Eastman Esq.; Sr. Vice Pres., Admin.: Thomas McCabe; Vice Pres., Promo.: William Porricelli; Vice Pres., Licensing: Peter Silvestri.

Diamond Back Music/Great Pyramid Music *

(BMI/ASCAP) PO Box 170040, San Francisco, CA 94134, (415) 753-2306, Gen. Mgr.: Joe Buchwald. *Owned:* Balin Deal Music (BMI), Marty Balin Music (BMI), GPL Music (ASCAP).

Disk Eyes Music *

(ASCAP) 10020A Main St., Ste. 233, Bellevue, WA 98004, (425) 454-5359, Fax: (425) 454-7902, E-Mail: diskeyes@msn.com; Pres.: Donald K. Marrow. *Owned:* Ear Things Music (BMI).

Disney Music Publishing *

(ASCAP/BMI) 3800 W. Alameda Ave., Ste. 905, Burbank, CA 91505, (818) 569-3223, Fax: (818) 845-9705, Vice Pres.: Susan Borgeson; Creative Dir.: Brian Rawlings. *Offices:* 909 18th Ave. S., Nashville, TN, 37212, (615) 320-3871. *Owned:* Agarita Music (ASCAP), Buena Vista Music Co. (BMI), Walt Disney Music Co. (ASCAP), Falterious Music (BMI), Hollywood Pictures Music (ASCAP), HolPic Music, Inc. (BMI), Seven Peaks Music (ASCAP), Seven Summits Music (BMI), Touchstone Pictures Music & Songs, Inc. (ASCAP), Wonderland Music Co., Inc. (BMI), *Administered:* Grand Upright Music (BMI).

Disnote Music, Inc.

(ASCAP) 7701 Jervis St., Springfield, VA 22151, (703) 354-1557, Pres.: Ray Disney.

Don Cat Music

(ASCAP) Camino Real, B-104, Guaynabo, PR 00969, (787) 783-6611, Fax: (787) 782-0537, Pres.: Luis Angel Marquez; Gen. Mgr.: Manolo Rivera.

Don DeL Music

(BMI) PO Box 321, Port Washington, WI 53074, (414) 284-5242, Fax: (414) 284-5242, Gen. Mgr.: Joseph C. DeLucia.

Donna Music Publishing Co. *

(BMI) 6 Carter Pl., Woburn, MA 01801, (617) 933-1474, (800) 660-7265, Pres.: Frank Paul; Pub. Rel.: Rita Daniels.

Dora Music *

(BMI) PO Box 995, Norfolk, VA 23501, (747) 627-0957, Pres.: Bill Johnson.

Col. Buster Doss Music *

(ASCAP/BMI/SESAC) 341 Billy Goat Hill Rd., Winchester, TN 37398, (615) 569-2577, Fax: (615) 649-2732, E-Mail: cbd@edge.net; Web Site: www.holton.com/hmsmusic/startud; CEO: Col. Buster Doss; Pres.: Barbara Doss; Vice Pres.: Bo Doss; Prof./Creative Mgr.: Kim Doss. *Owned:* Barbara Ann Music (ASCAP), Doss/Rose Music (BMI), Little Mike Music (SESAC), O'Reilly & Doss Music (BMI).

Dots & Lines Ink

(SESAC) 9130 Mormon Bridge Rd., Omaha, NE 68152, (402) 457-4341, Fax: (402) 457-4332, Pres.: Chip Davis; Gen. Mgr.: Steve Kalthorn; Contact: Kurtis Shelton. *Offices:* 4595 Forestview Lane N., Plymouth, MN, 55442, (612) 550-0988, Contact: Dwight Montjar.

Dotson-Woolley Entertainment Group

(ASCAP) 123 Walton Ferry Rd., Hendersonville, TN 37075-3616, (615) 824-1947, Fax: (615) 264-0462, E-Mail: dotwool@bellsouth.net.com; Web Site: http://members@aol.com/bencolder/index.html; Pres./Co-Owner: Linda Dotson; Vice Pres./Co-Owner: Sheb Woolley. *Owned:* Channel Music Co. (ASCAP), Cordial Music Co. (BMI), Dotson & Dotson Music Publishers (BMI), Shalin Music Co. (ASCAP).

Double J Music

1222 16th Ave. S., 3rd Floor, Nashville, TN 37212, (615) 327-0770, Fax: (615) 327-3281, Gen. Mgr.: Juan Contreras. *Owned:* John Juan Music (BMI), Victoria Kay (ASCAP).

Drake Music Group

(BMI/ASCAP) PO Box 40945, Nashville, TN 37204, (615) 297-4345, Fax: (615) 297-1584, Pres.: Rose Drake. *Affiliated:* Blue Day Music (BMI), Gray Music (ASCAP), Tomake Music Co., Inc. (ASCAP), Ernest Tubb Music (BMI), Window Music Pub. Co., Inc. (BMI).

Dream Sequence Music Ltd. *

(BMI) PO Box 2194, Charlottesville, VA 22902, (804) 295-1877, E-Mail: kevinmac@dreamsequence.com; Pres.: Kevin Michael McOldy.

DreamWorks Music

9130 Sunset Blvd., Los Angeles, CA 90069, (310) 278-9010, Fax: (310) 273-9389, Pres.: Chuck Kaye; Creative Dir.: Michael Batama; A&R Dir.: Ron Handler.

Drive-In Music

(BMI) 7120 Sunset Blvd., Hollywood, CA 90046, (213) 851-2500, Fax: (213) 851-8162, Exec. Vice Pres.: Paul Politi; Dir., Music/Legal: Wanda Williams; Licensing Coord.: Fabiola Gomez. *Owned:* Bonnyview Music Corp. (ASCAP), Original Sound Entertainment; *Administered:* Guild Music (BMI), Prestige Pub (ASCAP).

Drive Music, Inc.

(ASCAP/BMI) 10351 Santa Monica Blvd., Ste. 404, Los Angeles, CA 90025, (310) 553-3490, Fax: (310) 553-3373, E-Mail: drive@earthlink.net; CEO: Stephen Powers; Pres.: Don Grierson; Creative Mgr.: Mark O'Donnell. *Owned:* Benny Music Corp., Blue Coast Music, Inc., Donunda Music (ASCAP), Dorton Music Corp. (SOCAN), Drive Entertainment, Inc. (BMI), Fairlyland Music Corp. (ASCAP), Great Metropolitan Gramophone Co., Inc. (BMI), Lansing Music Corp., Lucette Music Corp. (BMI).

Drop Top Music

(BMI) 232 Sunflower Ave., Clarksdale, MS 38614, (601) 627-2209, Fax: (601) 627-9861, E-Mail: rooster232@aol.com; Pres.: Jim O'Neal; Vice Pres.: Patty Johnson. *Owned:* Rooster Blues Music (ASCAP).

Duane Music, Inc. *

(BMI) 382 Clarence Ave., Sunnyvale, CA 94086, (408) 739-6133, Pres.: Garrie Thompson. *Owned:* Laumo Publishing Co. (BMI), Morhits Publishing Co. (BMI), Twilight Publishing Co. (BMI).

Tim DuBois Music/Old Works

(ASCAP) c/o Arista Records, Seven Music Cr. N., Nashville, TN 37203, (615) 780-9100, Pres.: Tim DuBois; Sr. Vice Pres./Gen. Mgr.: Mike Dungan.

Charles Dumont & Son, Inc.

1085 Dumont Dr., Voorhees, NJ 08043, (609) 346-9100, Fax: (609) 346-3452, Pres.: Charles J. Dumont; Gen. Mgr.: Michael S. Dumont.

Dusty Rose Music

(BMI) PO Box 45, Bolivia, NC 28422, (910) 253-5534, Pres.: Stan Knowles. *Affiliated:* Cedar Valley Publishing (BMI).

Dyer Bennet Music Publishing *

(BMI) 792 Columbus Ave., New York, NY 10025, (212) 866-3675, Gen. Mgr.: Harvey Cort. *Owned:* Dy-Cor (BMI).

E**ECS Publishing Corp.**

(ASCAP) 138 Ipswich St., Boston, MA 02215, (617) 236-1935, Fax: (617) 236-0261, E-Mail: office@ecspublishing.com; Web Site: www.ecspublishing.com; Pres.: Robert Schuneman. *Owned:* Galaxy Music Corp. (ASCAP), Highgate Press (BMI), Ione Press (BMI), E.C. Schirmer Co. (ASCAP); *Administered:*

Delrieu Editions (France), Gaudia Music Arts, Wayne Leupold Editions, Stainer & Bell Ltd. (UK).

EMI Catalogue Partnership

(ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196. *Owned:* EMI Affiliated Catalog, Inc. (BMI), EMI Best Catalog, Inc. (ASCAP), EMI Hastings Catalog, Inc. (BMI), EMI Miller Catalog, Inc. (ASCAP), EMI Robbins Catalog, Inc. (ASCAP), EMI U Catalog, Inc. (ASCAP), EMI Unart Catalog, Inc. (BMI), EMI Variety Catalog, Inc. (ASCAP).

EMI Christian Music Publishing *

101 Winners Cir., Brentwood, TN 37024-5085, (615) 371-4400, Fax: (615) 371-6897, Sr. Vice Pres.: Steve Rice; Sr. Dir. Catalog Devel.: Craig Dunnagan; Creative Dir.: Richard Headen; Bus. Admin. Dir.: Casey McGinty. *Owned:* Ariose Music (ASCAP), Birdwing Music (ASCAP), DKB Music (ASCAP), Bud John Songs, Inc. (ASCAP), Meadowgreen Music Co. (BMI), Greg Nelson Music (BMI), River Oaks Music Co. (BMI), Shepherd's Fold Music (BMI), Sparrow Song (BMI), Up In The Mix Music (BMI).

EMI Mills Music, Inc.

(ASCAP) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196. *Owned:* EMI Al Gallico Music Corp. (BMI), EMI Gold Horizon Music Corp. (BMI), EMI Golden Torch Music Corp. (ASCAP), EMI Grovepark Music, Inc. (BMI), EMI Intertrax Music, Inc. (BMI), EMI Waterford Music, Inc. (ASCAP), EMI Worldtrax Music, Inc. (ASCAP).

EMI Music Publishing *

(ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Chrmn./CEO: Martin Bandler; Exec. VP Music Servs.: Joanne Boris; Exec VP Publ. Worldwide: Robert Flav; CFO Worldwide: Brian Bush; VP General/Copyright Admin: Jennifer Insogna; VP Creative Opns.: Evan Lamberg; VP Royalty: Robert Levatino; VP Promo.: Neil Lasher. *Offices:* 8730 Sunset Blvd., Penthouse E., Los Angeles, CA, 90069, (310) 652-8078, Fax: (310) 657-7485, Exec. VP-West Coast Opns.: Steve Backer; Sr. VP Creative Opns.: Jodi Gerson; 35 Music Sq. E., Nashville, TN, 37203, (615) 742-8081, Fax: (615) 726-2394, Vice Pres./Gen. Mgr.: Gary Overton. *Owned:* EMI April Music, Inc. (ASCAP), EMI Blackwood Music, Inc. (BMI), EMI Catalogue Partnership (ASCAP/BMI), EMI Virgin Music, Inc. (ASCAP), EMI Virgin Songs, Inc. (BMI).

EMI Music Publishing (Int'l)

(ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196. *Owned:* EMI Finland, EMI Music Publishing Australia, EMI Music Publishing (Belgium), EMI Music Publishing Brazil, EMI Music Publishing (Canada), EMI Music Publishing Chile, EMI Music Publishing France, EMI Music Publishing Germany GmbH/Selected Sound Musikverlag GmbH, EMI Music Publishing (Holland), EMI Music Publishing Italia, EMI Music Publishing Japan Ltd., EMI Music Publishing Korea Ltd., EMI Music Publishing Mexico, EMI Music Publishing Polska Sp. z o.o. (Poland), EMI Music Publishing (S.E. Asia) Ltd., EMI Music Publishing Scandinavia, EMI Music Publishing Singapore, EMI Music Publishing (South Africa) Pty. Ltd., EMI Music Publishing Spain, EMI Music Publishing Taiwan, EMI Music Publishing (UK)/EMI Music Continental Europe, EMI Songs Portugal, EMI (Thailand) Ltd., EMI-Virgin Music Greece LLC/EMI Songs Music Greece LLC, Octo Arts EMI Music, Inc. (Philippines), Pustaka Musik EMI (Malaysia) Sdn. Bhd.

EMOA Music Publishing, Inc. *

(ASCAP) 14629 SW 104th St., Box 285, Miami, FL 33186, (305) 380-1811, Fax: (305) 387-2525, E-Mail: emoa@bellsouth.net; Pres.: Omar Alfanno; Vice Pres.: Carmen Alfanno.

Earwig Music (Div. of Earwig Music Co., Inc.)

(BMI) 1818 W. Pratt Blvd., Chicago, IL 60626-3120, (773) 262-0278, Fax: (773) 262-0285, Pres.: Michael Robert Frank; Office Mgr.: Rita Warder. *Owned:* Airway (BMI), Sweet-Art Music (BMI); *Administered:* Cadillac Baby Prodn. (BMI), Keep On Grumbin' Music (BMI), Myers-Higgins Music (BMI).

Edgewater Music Co. *

(BMI) 437 N. Rush St., Chicago, IL 60611, (312) 527-2003, Fax: (312) 527-1291, Pres.: Peter H. Wright. *Affiliated:* Middy Music.

Edimonsa Corp.

(ASCAP) 7824 Mainland Dr., Ste. 104, San Antonio, TX 78250, (210) 684-9563, Fax: (210) 684-9564, Pres.: Linda Patricia Chavez; Royalty Admin.: Maria Carmen Paz; Copyright Asst.: Dalia Margarita Orta.

Edisto Sound, Inc.

(BMI) 1214 16th Ave. S., Nashville, TN 37212, (615) 726-0890, Pres.: Stewart Harris; Vice Pres.: Demetria Harris; Creative Dir.: Vickie Jackson; Creative Servs.: Juli Newton. *Owned:* Stewart Harris Music (ASCAP).

Editora Ana Musical, Inc.

(BMI) 5817 La Colonia Dr., San Antonio, TX 78218, (210) 661-6500, Fax: (210) 661-7702, Contact: Roberto Gutierrez.

Editorial Borinquen

GPO Box 364785, San Juan, PR 00936, (809) 731-2088, Fax: (809) 720-3726, Pres./Gen. Mgr.: Raul Aguayo.

El Conuco Publishing *

(BMI) 1414 N.W. 107th Ave., Ste. 214, Miami, FL 33172, (305) 594-9942, Fax: (305) 470-0043, Mgr.: Mercedes Fuentes. *Affiliated:* Karen Publishing (BMI).

El Zam Music Publishing *

(BMI) 6703 W. Commerce St., San Antonio, TX 78227, (210) 432-7893, Fax: (210) 436-1511. *Affiliated:* Monchies Music (SESAC).

Elect Music Publishing Co.

(BMI) PO Box 22, Underhill, VT 05489, (802) 899-3787, Pres./Mgr.: Bobby Hackney.

Eleven East Corp. *

(BMI) 11 E. 86th St., Ste. 4C, New York, NY 10028-0549, (212) 722-8300, Fax: (212) 534-4211, Pres.: Ivan Mogull. *Owned:* Harvard Music, Inc. (ASCAP); *Administered:* Radrnus Publishing Co. (ASCAP).

Company headquarters are designated by a *

Eleven Hundred Music Publishing, Inc.

1100 Avenue of the Americas, C/O HBO, New York, NY 10036.

Emotive Music Publishing

(ASCAP) 26 W. 17th St., 4th Floor, New York, NY 10011-5710, (212) 645-7330, Fax: (212) 645-7332, Pres.: David Chang; Dir., Promos.: Joe Izzo; Dir., Sales/Mktg.: Ron Co.

Empire Songs & Deejay Music *

(ASCAP/BMI) 3008 Belden Dr., Los Angeles, CA 90068, Fax: (213) 469-2710, Pres.: Nick Therry; Gen./Professional Mgr.: Bud Mathis.

En El Music

14511 Delano St., Van Nuys, CA 91411, (818) 994-9973, Fax: (818) 994-1133, Pres.: Enrique Elizondo.

Enchantment Music Co. *

(BMI) 115 E. Idaho Ave., Las Cruces, NM 88005, (505) 524-1889, Gen. Mgr.: Emmitt H. Brooks. *Affiliated:* Brooks Brothers (BMI).

Ensign Music Corp. (div. Famous Music Corp.) *

(ASCAP/BMI) 10635 Santa Monica Blvd., Ste. 300, Los Angeles, CA 90025, (310) 441-1300, Fax: (310) 441-4722, Chrm./CEO: Irwin Robinson; Pres.: Ira Jaffe; Sr. Creative Dir: Bobby Carlton. *Administered:* Canciones Universales (BMI), Insignia Music (ASCAP), Musica Brava (SESAC).

Equa Music

(ASCAP) 1800 Mowry Ave., Fremont, CA 94538, Pres.: Dr. Warren Johnson; Gen. Mgr.: Sandra Johnson; Prof./Creative Mgr.: Bob Jackson.

Erikan Music, Inc. *

(ASCAP) 853 W. University Pkwy., Baltimore, MD 21210, (410) 467-4231, Fax: (410) 467-4642, Pres.: Jack Heyrman.

Espy Music Group

(ASCAP/BMI) 11712 Moorpark St., Ste. 111, Studio City, CA 91604, (818) 506-4735, Fax: (818) 506-4735, E-Mail: bobalewmmus@aol.com; CEO: Kim G. Espy; Pres.: Ronda Espy. *Owned:* Bob-A-Lew Songs (ASCAP), Hear No Evil Music (BMI), Jaseppy Music (ASCAP), Lew-Bop Songs (BMI), Ranlar Music (BMI), See No Evil Music (ASCAP).

Estefan Music Publishing, Inc.

(ASCAP) 555 Jefferson Ave., Miami Beach, FL 33139, (305) 534-4330, Fax: (305) 534-5220.

Euro Tec Publishing

(BMI) 231 Glencrest Cir., Ventura, CA 93003, (805) 649-2700, Fax: (805) 649-2700, Pres.: Bruce Caplin; Gen. Mgr.: Sybil Edwin.

Eurosong Music

605 Beacon Hill Lane, Mount Juliet, TN 37122, Managing Dir.: Jim Duncombe.

Evening Dawn, Inc. Music Publishing *

(ASCAP) 1410 Cortez Rd., Blue Bell, PA 19422, (610) 272-0518, Fax: (610) 272-6802, E-Mail: edipub@aol.com; Web Site: http://members.aol.com/edipub; Pres.: George A. A. SnaI.

Expanding Universe Music

(BMI) 7864 Ronson Rd., San Diego, CA 92111, (619) 268-3888, Fax: (619) 268-3889, E-Mail: foxworthy@digitaltalk.com; Pres.: Douglas Foxworthy. *Owned:* Foxworthy Music (BMI).

Expose' Music Publishing Co./Udder Publishing *

(BMI) 1520 Brookhollow Dr., Ste. 40, Santa Ana, CA 92705, (714) 531-5786, (213) 960-9447, Fax: (714) 434-7756, E-Mail: rodell@hqonline.com; Pres.: Adam Rodell.

Eyeball Music *

(BMI) 1441 W. Devon, Chicago, IL 60660, (773) 973-7736, Fax: (773) 973-2088, Pres.: Bruce Igloer; Gen. Mgr.: Bob DePugh. *Administered:* Delay Time Music (BMI), Edition Black & Blue (BMI), Heavy Traffic Music (BMI), Dave Hole Music (BMI).

F**FAF Publishing Co.**

(BMI) 112 W. 31st St., 4th Floor, New York, NY 10001, (212) 967-3114, Fax: (212) 465-1828, Contact: Jose Flores.

Faith & Hope Music *

(ASCAP) 3479 NW Yeon Ave., Portland, OR 97210, (503) 228-9430, Fax: (503) 228-5039, Pres.: Morris McClellan; Gen. Mgr.: Eleanor Ross. *Owned:* Gracious Music (BMI); *Affiliated:* Faith & Hope Music.

Famagram Music Co.

(ACDAM) PO Box 921, Beverly Hills, CA 90213, (310) 276-2726, Fax: (310) 557-0534, Gen. Mgr.: Oliver Berliner; Prof./Creative Mgr.: G. O. Hernandez.

Fame & Fortune Enterprises *

(ASCAP/BMI) 1719 West End Ave., Ste. 205 West, Nashville, TN 37203, (615) 244-4898, Pres.: Jim Cartwright; Creative Mgr.: Scott Turner.

Owned: Buried Treasure Music (ASCAP), Captain Kidd Music (BMI), Pitchin' Hits Music (BMI), Swift Hawk Music (BMI).

Fame Publishing Co., Inc. *

(BMI) 603 E. Avalon Ave., Muscle Shoals, AL 35661, (205) 381-0801, Fax: (205) 381-6337, E-Mail: halir@hiwaay.net; Pres.: Rick Hall; Gen. Mgr.: Herky Williams; Creative Mgrs.: Jason Morris, Rodney Hall. *Offices:* 1103 16th Ave. S., Nashville, TN, 37212, (615) 320-5417, Fax: (615) 322-9168.

Owned: Rick Hall Music (ASCAP), Songs On Hold (SESAC); *Administered:* Blue Pharaoh Music (BMI), Bobworld Music (BMI), Watertown Music (ASCAP).

Famous Music Corp.

(ASCAP) 1633 Broadway, 11th Floor, New York, NY 10019, (212) 654-7433, Fax: (212) 654-4748, Chrm./CEO: Irwin Robinson; Exec. Vice Pres.: Sidney Herman; Creative Mgr.: Michael Barmak; Sr. Dir., Talent Acq.: Susan Dodes. *Offices:* 10635 Santa Monica Blvd., Los Angeles, CA, 90025, (310) 441-1300, Fax: (310) 441-4722, Pres.: Ira Jaffe; 65 Music Sq. E., Nashville, TN, 37203, (615) 329-0500, Fax: (615) 321-4121, Mgr., Creative Servs.: Tammy Stutts; 162-170

Wardour St., London, ENG, W1V 4AB, United Kingdom, (417)-439-1016, Creative Dir.: Michael Stack.

Affiliated: Addax Music Co., Inc. (ASCAP), Bruin Music Co. (BMI), Ensign Music Corp. (BMI), Paramount Music Corp. (ASCAP).

Fantasy, Inc. Publishing Group *

(ASCAP/BMI) 2600 Tenth St., Berkeley, CA 94710, (510) 549-2500, Fax: (510) 486-2015, Exec. Vice Pres. Bus. Aff.: Albert M. Bendich; Dir. U.S. Licensing: Pamela Bendich; Dir. Foreign Licensing: Bill Belmont.

Affiliated: Cireco (BMI), Composers (ASCAP), Contemporary (BMI), Delta R&E (ASCAP), Hoddlog Music (BMI), Jondora Music (BMI), Jury (ASCAP), Kicking Mule (BMI), Onyx (BMI), Orpheum (BMI), Parker (BMI), Prestige Music (BMI), Tru-Sound (ASCAP).

Farmer & Thomas Music *

(BMI) 327 Upshur St. NW, Washington, DC 20011, (202) 882-7339, (301) 420-4065, Pres.: Clifton Thomas; Vice Pres./Gen. Mgr.: Dr. Charles Farmer.

Farr-Away Music *

(BMI) 701 N. Graycroft, Madison, TN 37115, (615) 865-2639, Pres./Gen. Mgr.: Tony Farr. *Affiliated:* Paragold (BMI), Wind Haven (BMI).

Fezsongs/Feminongs *

(ASCAP/BMI) 2003 19th Ave. S., Nashville, TN 37212, (615) 460-9181, Fax: (615) 460-9181, E-Mail: fezmo@aol.com; Pres.: Jim Fesimo.

Fifth Avenue Media Ltd.

156 Fifth Ave., Ste. 434, New York, NY 10010, (212) 691-5630, Fax: (212) 645-5038, E-Mail: fifthavmed@aol.com; Web Site: www.thefirm.com/fifthave; Catalogue Admin.: Jeffrey E. Jacobson, Esq.

Affiliated: Kaizan Music (ASCAP), Lift Him Up Music (ASCAP), Lin's Lines (ASCAP), One Step To Happiness Music, Orange Peel (BMI).

Finger-Poppin' Music *

(BMI) PO Box 2512, Austin, TX 78768, (512) 440-1956, Pres.: Jim Yanaway.

Firecrum Music Publishers *

(ASCAP) 5200 Constitution Ave. NE, Albuquerque, NM 87110, (505) 268-6110, Fax: (505) 268-0237, E-Mail: soar@rt66.com; Pres.: Tom Bee; Vice Pres.: Robert Bee. *Owned:* Ant Bee Music (SESAC), Knight Music Publishers (BMI), Peace Pipe Music Publishing (BMI), Rezboy Music (BMI), Stinger Music (BMI).

Bobby Fischer Music

(ASCAP) 1618 16th Ave. S., Nashville, TN 37212, (615) 292-3611, Managing Dir.: Bobby Fischer.

Carl Fischer, Inc.

(ASCAP/BMI) 62 Cooper St., New York, NY 10003, (212) 777-0900, Fax: (212) 477-4129, Web Site: www.carlfischer.com; Pres.: Charles Abry; Exec. Vice Pres.: Lauren Keiser; Sr. Vice Pres./CFO: Michael Albert; Vice Pres. Jobbing: Thomas Mornlie.

Owned: Cundy-Bettoney Co. (ASCAP), Eddy Edition (ASCAP), Ensemble Music Press (ASCAP), Fillmore Music House (ASCAP), Charley Foley, Inc. (ASCAP), C. W. Hoyer (ASCAP), Institute of American Music (ASCAP), Pembroke Music Co., Inc. (BMI), R.D. Row (ASCAP); *Administered:* King Brand.

Charlie Fitch Music

(BMI) 311 E. Davis St., Luling, TX 78648, (830) 875-3350, Pres./Gen. Mgr.: Charlie Fitch.

Fitzgerald Hartley Co.

(ASCAP/BMI) 50 W. Main, Ventura, CA 93001, (805) 641-6441, Fax: (805) 641-6444, Prof./Creative Mgr.: David Dillon. *Owned:* High Seas Music (BMI); *Administered:* Benefit Music (BMI), Doors Music Co. (ASCAP), Edge Of Fluke Music (ASCAP), Feesongs (BMI), Hudmar Publishing Co., Inc. (ASCAP), Buddy Love Music (ASCAP), No Tomato Music (ASCAP), Rising Storm Music (ASCAP), Johnny Yuma Music (BMI).

Five & A-Half B Music

(BMI) 264 Kaili St., Honolulu, HI 96819, (808) 847-4300, Owner: Richard Riccio; Mgr.: Ed Dorman.

Flat-Out Publishing *

(BMI) 933 N. Fifth St., Ste. 2, Jacksonville, OR 97130, (541) 899-7179, Fax: (541) 899-7187, E-Mail: cafecds@jeffnet.com; Pres./CEO: Stephen Bruce; Vice Pres./Gen. Mgr.: Phil Jeffery. *Administered:* Three B Publishing (BMI).

Flat Town Music Co. (div. of Swallow Publications, Inc.) *

(BMI) 238 E. Main St., Ville Platte, LA 70586, (318) 363-2177, Fax: (318) 363-2094, E-Mail: flattown@centuryinter.net; Pres.: J. Floyd Soileau; Vice Pres.: Catherine Sylvester; Office Mgr.: Abby Fontenot.

Florida Swamper *

(BMI) 6415 Spring Hill Dr., Spring Hill, FL 34606, (813) 868-5339, Fax: (813) 868-7669, E-Mail: gscma@imsweb.net; Web Site: http://pascountycountry.com/gscma; Pres.: Donald Marcum; Vice Pres.: Dennis Marcum. *Affiliated:* Florida Melody Train (BMI).

Focal Point Music

(BMI) 115 Athens St., Warner Robins, GA 31088-5155, Pres./Gen. Mgr.: Ray H. Melton; Prof./Creative Mgr.: George Lovell.

Fonomusic, Inc.

(SESAC) 7710 Haskell Ave., Van Nuys, CA 91406, (818) 782-6100, Fax: (818) 782-6162, Gen. Mgr.: Marvin Nolasco. *Owned:* Decel Music, Inc., Fonomusic, Inc.; *Administered:* America Musical, S.A. De C.V., Cenisia, Dulces Nombres Musical, Edmuresa, Editora San Angel, S.A. de C.V.

The ForeFront Communications Group, Inc. *

(ASCAP/BMI/SESAC) 201 Seaboard Ln., Franklin, TN 37067, (615) 771-2900, Fax: (615) 771-2902, Pres./CEO: Dan R. Brock; Vice Pres./Bus. Mgr.: Doug Mann; Creative Servs. Mgr.: Paula Wright.

Owned: DKB Music (ASCAP), Efenbee Music (ASCAP), Songs On The ForeFront (SESAC), Starstruck Music (ASCAP), Up In The Mix Music (BMI).

Foreign Imported Productions & Publishing, Inc. *

(BMI) 555 Jefferson Ave., Miami Beach, FL 33139, (305) 534-4330, Fax: (305) 534-5220, Pres.: Emilio Estefan; Dir., Publishing: Nicole Fortier Heiman. *Owned:* Estefan Music Publishing, Inc. (ASCAP).

Forerunner Music, Inc. *

(ASCAP) 1308 16th Ave. S., Nashville, TN 37212, (615) 298-5499, Fax: (615) 385-2611, E-Mail: fore.runner@nashville.com; Pres.: Terrell Ketchum; Vice Pres./Gen. Mgr.: Matt Lindsey; Creative Mgr.: Leslie Barr; Tape/Catalog Mgr.: Charles Green. *Administered:* Howdy Skies Music (ASCAP), Little Tybee Music (ASCAP), Poodle Dog Music (ASCAP).

Foreshadow Songs, Inc. *

(BMI) 1308 16th Ave. S., Nashville, TN 37212, (615) 298-5499, Fax: (615) 385-2611, E-Mail: fore.runner@nashville.com; Pres.: Terrell Ketchum; Vice Pres./Gen. Mgr.: Matt Lindsey; Creative Mgr.: Leslie Barr; Tape/Catalog Mgr.: Charles Green. *Administered:* Hecktone Music (BMI), Lapiotrope (BMI), Shawn Camp Music (BMI), Tashian Music (BMI), Uncle Pete Music (BMI), Walden Holler Music (BMI).

4 Frucht Music Publishing

5700 Collins Ave., Miami Beach, FL 33140, Fax: (305) 868-0124.

Fourth Floor Music/Fiction Music, Inc.

(ASCAP/BMI) Rt. 212, Wittenberg Rd., Bearsville, NY 12409, (914) 679-7303, Fax: (914) 679-5731, Pres.: Sally Grossman; Bus. Affairs: Rachel Fox, Esq. *Affiliated:* Albet Music Corp. (BMI), Callee Music Corp. (ASCAP), Milkan's Chivaree (BMI), Plurbe On Music, Inc. (ASCAP).

Sam Fox Publishing Co., Inc. *

(ASCAP) 5276 Hollister Ave., Ste. 251, Santa Barbara, CA 93111, (805) 683-9003, Fax: (805) 683-9757, Vice Pres.: Harry Fox, Jr.

Owned: Choral Art Publications (ASCAP), Gate Music Co. (ASCAP), David Gornston (BMI), Pace Music Co. (BMI), Samfred Music, Inc. (BMI); *Administered:* Movietone Music Corp. (ASCAP).

7864 Ronson Rd. *

(BMI) 3405 Florida St., Ste. 305, San Diego, CA 92111, (619) 268-3888, Fax: (619) 268-3889, E-Mail: foxworthy@digitaltalk.com; Pres./CEO: Douglas Foxworthy; Vice Pres./CFO: Doug Allen Sr.

Owned: Expanding Universe Music (BMI), Monarchs In Monaco Music (BMI), Street Poet Ray Music (BMI).

FranAm Publishing Administration *

(ASCAP/BMI) 1608 N. Cahuenga Blvd., Ste. 203, Hollywood, CA 90028, (213) 662-9069, Fax: (213) 665-3610.

Administered: Bad Dog Music (BMI), Earle-Tones Music, Inc. (ASCAP), John Farrar Music (BMI), Janhall Music (BMI), Joe's Songs, Inc. (ASCAP), Kennis Enterprises, Inc. (ASCAP), Lushmole Music (BMI).

The Franchesa Group, Inc.

(ASCAP/BMI) PO Box 1263, Waldorf, MD 20604-1263, (408) 224-1958, E-Mail: fgjerry@aol.com; Pres./CEO: Dennis Mahdik; Vice Pres.: Randel Chow; CFO: Gerald Mahdik; Office Mgr.: Nancy Alford.

Owned: Almaden Valley Music Publishing (ASCAP), Andrew Kingman Music Publishing (BMI).

Frandoor Music, Inc. *

(BMI) 8 Heather Dr., Saint Louis, MO 63123, (314) 843-9142, Pres.: Frank Daniels; Gen. Mgr.: Shawn Daniels; Prof./Creative Mgr.: Dorothy Daniels.

Frick Music Publishing Co.

(BMI) 404 Bluegrass Ave., Madison, TN 37115, (615) 865-6380, Pres.: Bob Frick. *Affiliated:* Sugarbakers Music.

Fricon Music Co./Fricout Music Co.

(ASCAP/BMI/SESAC) 1048 S. Ogden Dr., Los Angeles, CA 90019, (213) 931-7323, Fax: (213) 938-2030, Pres.: Terri Fricon; Vice Pres.: Gay DiFusco. *Offices:* 11 Music Sq. E., Nashville, TN, 37203, (615) 826-2288, Fax: (615) 826-0500.

Owned: Now and Forever Music (SESAC); *Administered:* Davike Music Co. (ASCAP), Finnegan Assoc. (ASCAP), William Finnegan Prods. (BMI), Green Apple Music Co. (BMI), Language of Sound, Inc. (ASCAP), Moonlight Two Music (BMI), Sachs Music Publishing (ASCAP), Scramblers Knob Music (ASCAP), Von Zerneck/Greenwald Music (ASCAP).

Froehlig-Palmer Music

(ASCAP/BMI) 65 Music Sq. E., Nashville, TN 37203, (615) 329-0235, Fax: (615) 321-4121, Pres.: Celia Froehlig; Vice Pres.: Robin Palmer. *Owned:* Song Matters, Inc. (ASCAP), Songs of Note, Inc. (BMI).

Front Room Music *

(BMI) 5203 Creeklime Dr., Austin, TX 78745, (512) 441-7139, Fax: (512) 441-7139, Pres.: Jim Stricklan; Creative Mgr.: Leslie Stricklan. *Owned:* Skinny Man (BMI).

Frozen Inca Music

(BMI) 1800 Peachtree St. NW, Ste. 333, Atlanta, GA 30309, (404) 355-5580, Fax: (404) 351-2786, E-Mail: mrfand@mind spring.com; Pres.: Michael Rothschild.

Fuente Music Co.

(BMI) PO Box 1233, Santa Monica, CA 90406, (310) 670-6307, Pres.: Bobby Manrique; Gen. Mgr.: Theresa Tapia; Prof./Creative Mgr.: Chris Manrique. *Affiliated:* Dovecot Music (ASCAP), Rique Int'l Co.

Funky Music *

(BMI) 244 Lyell Ave., Rochester, NY 14608, (716) 458-5610, Owner/Pres.: Boyd McCoy.

Company headquarters are designated by a *

G

G & U Enterprises Int'l *

(ASCAP/BMI) PO Box 13, Camanche, IA 52730-0013, (319) 243-3363, Gen. Mgr.: Gary Unger.
Owned: Groovesong Music (ASCAP), Narrowroad Music, Sugarvine Music (BMI).

GUTU Corp. *

(BMI) 2 Store Tvaer Gade, Saint Thomas, VI 00802, (809) 776-4514, Fax: (809) 776-4514, Pres.: Larry D. Braga.
Owned: GUTU Corp., Parrot Fish Music.

Galaxy Mountain Music & Publishing *

(BMI) 3709 Mountain View Ave., Los Angeles, CA 90066, (310) 202-4394, Pres.: Cheryl E. Roth.

Al Gallico

(BMI) 9301 Wilshire Blvd., Ste. 311, Beverly Hills, CA 90210, (310) 274-0165, Fax: (310) 274-2697.
Owned: L & G Music (ASCAP), Mainstay Music, Inc. (BMI).

Roland Garcia Music

(BMI) 1236 S. Staples St., Corpus Christi, TX 78404, (512) 882-7066, Fax: (512) 882-3943, Contact: Roland Garcia; Contact: Richard Garcia.

Genelle Music Co. *

(BMI) 601 Virginia Ave., Tifton, GA 31794, (912) 382-1220, Fax: (912) 382-1110, Pres.: Gus P. Stairas; Gen. Mgr.: Genelle D. Stairas; Prof./Creative Mgr.: Perry G. Stairas.
Owned: Stairas Music Co. (ASCAP).

Glad Music Co. *

(BMI) 14340 Torrey Chase Blvd., Ste. 380, Houston, TX 77014, (281) 397-7300, Fax: (281) 397-6206, E-Mail: 103644.1507@compuserve.com; Web Site: http://www.tiny.net.com/glad.html; Owner: Donald M. Daily; Owner: H.W. "Bud" Daily.
Owned: Bud-Don Music (ASCAP), Ray-Dee (SESAC), Starrize (BMI).

Glenwood Music Corp./Beechwood Music Corp.

(ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Global Pacific Publishing

(BMI) PO Box 2001, Sonoma, CA 95476-3844, (707) 996-2748, Fax: (707) 996-2658, E-Mail: transvsn@community.net; Web Site: www.ninegates.com/global.html; Pres.: Howard Sapper; Exec. Vice Pres.: Howard Morris.
Owned: Extrordinaire Media (BMI).

GlobeArt, Inc.

(BMI) 80 Pine St., 33rd Floor, New York, NY 10005, (212) 344-5588, Fax: (212) 344-5566, E-Mail: music@jpmc.com; Web Site: www.jpmc.com; Pres.: Jane Peterer.
Administered: Amazing Love Publishing (BMI), Boyz Club Music (BMI), Deeply Sliced Publishing (BMI), Ksara Sara Music (BMI), Lanikai Sounds Publishing Co. (BMI), Montezk Music (BMI), New True Illusion (BMI), Norahs Publishing (BMI), Perfect Pair Music (BMI), Webster House Music (BMI).

GlobeSound, Inc.

(ASCAP) 80 Pine St., 33rd Floor, New York, NY 10005, (212) 344-5588, Fax: (212) 344-5566, E-Mail: music@jpmc.com; Web Site: www.jpmc.com; Pres.: Jane Peterer.
Administered: Grapevine Music Co. (ASCAP), Bill Haney Music (ASCAP), Resurgence Music (ASCAP), 77th Street Music Publishing (ASCAP), Varal Music (ASCAP).

Gold Plate Music *

(BMI) 1041 W. 108 Pl., Chicago, IL 60643, (312) 779-2384, Fax: (312) 779-7898, Pres.: Casey Jones; Sec.: B. Jones.

Jay Gold Music Publishing *

(BMI) PO Box 409, East Meadow, NY 11554, (516) 486-8699, Fax: (516) 486-8699, Gen. Mgr.: Jay Gold.

Golden Sands Enterprises, Inc.

(ASCAP) 602 Golfcrest Dr., San Antonio, TX 78239, (210) 590-0807, Fax: (210) 654-9542, Pres.: Robert E. Grever; Gen. Mgr.: Ray Cabello.
Affiliated: Grever Int'l.

The Good Land Group, Inc.

1620 16th Ave. S., Nashville, TN 37212, (615) 269-7074, Fax: (615) 269-0131, Pres.: Jeff Walker; Sec./Treas.: Terri Walker.
Owned: Goodland Publishing (ASCAP), Gulf Bay Publishing (SESAC), Marc Isle Music (BMI); Administered: Con Brio Music (BMI), Concorde Publishing Co. (SESAC), Wiljex Publishing Co. (ASCAP).

Goosebump Music

(BMI) PO Box 35022, Los Angeles, CA 90035, (213) 655-9461, Pres.: Steve Angelica.
Affiliated: Tingle Music (ASCAP).

Gopam Enterprises, Inc. *

(BMI) 8 Massa Ln., Edgewater, NJ 07020-1542, (201) 969-0700, Fax: (201) 969-0790, Pres.: John Levy; Vice Pres.: Olga Adderley Chandler; Gen. Mgr.: Laurie Goldstein; Sec./Treas.: Nat Adderley.
Owned: Jodax Music Co. (BMI), Kae-Lyn Music (BMI), Semanya Music (BMI), Taggie Music Co. (BMI), Turbine Music (BMI), Upam Music Co. (BMI), Zawinul Music (BMI); Administered: Bi-Circle Music (BMI), Dillard Music (BMI), Jilleam Music (BMI).

Gordo Enterprises

(ASCAP/BMI) 6245 Atlantic Ave., Ste. 211, Bell, CA 90201, (213) 589-4626, Fax: (213) 589-4626, E-Mail: starsound@earthlink.net; Owner/Gen. Mgr.: Hector A. Gonzalez; Co-Owner: Miroslava Gonzalez; Pres.: Alex E. Gonzalez; Licensing & Promo.: Frank Miranda.
Owned: Faro Music Publishing (BMI), Katie Kelley Music Co. (ASCAP), Lava and The Hot Rocks Music Publishing (BMI), Padua Music Co. (BMI), Poco Loco Music Co. (BMI), Tamkoda Music Co. (BMI).

Gordon Music Co.

(ASCAP/BMI) PO Box 2250, Canoga Park, CA 91306, (805) 647-4776, Owner: Jeff Gordon; Gen. Mgr.: Irene Dayton; Prof. Mgr.: Champ Gordon; Creative Mgr.: Barney Gordon.
Owned: Marlen Music Co. (ASCAP), Sunshine Music Co. (BMI).

Gospel Publishing House

(ASCAP/SESAC) 1445 Boonville Ave., Springfield, MO 65802, (417) 831-8000, Gen. Mgr.: Arlyn Pember.

Gospel Rock Music

(BMI) 8027 Thurston Dr., RD #4, Cicero, NY 13039, (315) 299-5613, Fax: (315) 699-7918, Pres.: Sylvester L. Wallace, Sr.; Gen. Mgr.: Arsenio D. Wallace; Prof./Creative Mgr.: Alicia Elaine Demps.

GoTown Publishing Co.

(BMI) 706 W. Mechanic St., Leesville, LA 71446-3446, (318) 238-0075, Pres./Owner: John E. Kilgore; Gen. Mgr.: Wayne White.

Graduation Music, Inc. *

(ASCAP) PO Box 31519, Saint Louis, MO 63131, Pres.: Julian H. Miller II; Gen. Mgr.: Sara Nelson.

Gramophone Music Co.

(ASCAP) PO Box 921, Beverly Hills, CA 90213, (310) 276-2726, Gen. Mgr.: Oliver Berliner; Prof./Creative Mgr.: G.O. Hernandez.
Administered: Brambila (SACM), Campeí S.A. (SACM).

Grampan Music

(BMI) PO Box 23069, Nashville, TN 37202, (615) 244-5588.

Don Grantham Music

(BMI) 10609 Staghound Trail, Zebulon, NC 27597, (919) 404-0021, Fax: (919) 404-0115, Owner: Donald J. Grantham; Creative Mgr.: Lenore H. Grantham.

Grass Mountain Publishing

(BMI) 84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-8605, Fax: (512) 847-8833, Owner: Slim Richey.
Affiliated: Ridge Runner.

Gravenhurst Music

(BMI) 1469 Third Ave., New Brighton, PA 15066, (412) 847-0111, Pres.: Jerry Reed.

Great American Publishing Co. (GAP) *

(BMI) 576-B Goldsboro Rd. NE, Atlanta, GA 30307, (404) 688-0799, Vice Pres.: Al Harris.
Affiliated: Red Pelican.

Great Honesty Music *

(BMI) PO Box 547, Larkspur, CA 94977, (415) 924-4976, Fax: (415) 924-8943, Pres.: Erik Jacobsen.
Owned: Elliot/Jacobsen Music Publishing Co. (ASCAP), Oh Boy Music (ASCAP); Administered: C. Isaak Music Publishing (ASCAP).

Great Leawood Music, Inc. *

(ASCAP) 8400 Hickory, Ste. 2702, Frisco, TX 75034, (972) 335-8004.
Administered: Twinsong Music (BMI).

Great Palomino Music *

(BMI) 325 Rolling Rock Rd., Marietta, GA 30067, (770) 952-2012, Fax: (770) 850-0024, Prof. Mgr.: Tim McCabe.
Owned: Azinda Publications (BMI), Palomino Duck Music (ASCAP); Administered: Mac Frampton Music (BMI).

Green Linnet Music, Inc.

(ASCAP) 43 Beaver Brook Rd., Danbury, CT 06810, (203) 730-0333, Fax: (203) 730-0345, Pres.: Wendy Newton; Gen. Mgr.: Chris Teskey.
Owned: Red Linnet Music (BMI).

Bill Green Music (BGM) *

(BMI/ASCAP) 8806 Lockway St., San Antonio, TX 78217, (210) 654-8773, Fax: (210) 654-8895, E-Mail: bgmnet@aol.com; Pres.: Bill Green; Creative Dir.: Brandon Kinney.
Affiliated: Bill Green Music (BMI), Casa Verde Music (ASCAP).

David Gresham Music

(ASCAP) 30423 Canwood St., Ste. 135, Agoura Hills, CA 91301, (818) 879-9070, Fax: (818) 879-0354, E-Mail: teamrn@ix.netcom.com; Pres.: David Gresham.

Groper Music *

(BMI) PO Box 39, Austin, TX 78767, (512) 477-0036, Fax: (512) 477-0095, E-Mail: jerryjeff@jerryjeff.com; Pres.: Susan Walker; Publicist: John T. Davis.
Administered: Highside Music (ASCAP).

Gutbang Entertainment / Silo Guth Music *

(BMI) 9 Music Sq. St., Ste. 131, Nashville, TN 37203, (615) 885-4127, Fax: (615) 885-4127, E-Mail: info@gutbang.com; Web Site: www.gutbang.com; Owner: Jim Brown; Creative Mgr.: Amelia Terry.

Gypsy Music Publishers

(BMI) PO Box 165521, Miami, FL 33116-5521, (305) 238-2887, Fax: (305) 255-3546, Pres.: Christopher Mathews; Mktg./Pub. Rel.: Iris A. Gonzalez.
Affiliated: Tah Tae Publishing (ASCAP), Vereda Music (SESAC).

H

H & B Webman & Co. *

1650 Broadway, Ste. 701, New York, NY 10019, (212) 586-0240, Fax: (212) 586-4306, Co-Owner/Gen. Mgr.: Belle Webman; Co-Owner/Prof. Mgr.: Hal Webman.
Owned: B.L. & H. Music (ASCAP), Beaver Music (ASCAP), Carlyle Music (ASCAP), Music Makers Publishing Co. (ASCAP), Myriad Music (ASCAP), Princess Music Publishing Corp. (ASCAP), We Three Music, Inc. (BMI).

Hadem Music Corp.

(ASCAP) PO Box 8484, FDR Sta., New York, NY 10150, (212) 873-5110, Fax: (212) 721-1322, Pres.: Carlos P. Cancio.

Hall of Fame Music Co.

(BMI) PO Box 921, Beverly Hills, CA 90213, (310) 276-2726, Gen. Mgr.: Oliver Berliner; Prof. Creative Mgr.: G.O. Hernandez.
Administered: Editora Musical de Cuba (ACDAM), Musicabana (ACDAM).

Rick Hall Music, Inc.

(ASCAP/BMI) PO Box 2527, Muscle Shoals, AL 35662, (205) 381-0801, Fax: (205) 381-6337, Pres.: Rick Hall; Gen. Mgr.: Mark Hall.
Affiliated: Fame Publishing Co., Inc. (BMI), Songs On Hold (SESAC), Watertown Music (ASCAP).

Hammer Musik LLC

1615 Broadway, 9th Floor, Oakland, CA 94604, (510) 893-4705, Fax: (510) 893-4807, Gen. Mgr.: Ingo Kleinhammer; Gen. Mgr.: Al Evers.

Hamstein Cumberland Music Group

(ASCAP/BMI/SESAC) 914 18th Ave. S., Nashville, TN 37212, (615) 320-9971, Fax: (615) 322-9288, E-Mail: hcmg@aol.com; Vice Pres./Gen. Mgr.: Jeff Carlton; Vice Pres./Creative Servs.: Chip Hardy; Opns. Dir.: Janice Bane; Dir./Film & TV Mktg.: Jan Perry.
Owned: Hamstein Stroudasphere Music (SESAC), Hamstein Stroudavarious Music (ASCAP).

Hamstein Publishing Co., Inc.

(ASCAP/BMI) 7447 Bee Caves Rd., Ste. 300, Austin, TX 78746, (512) 328-6355, Fax: (512) 328-1031, E-Mail: hamstein@aol.com; Vice Pres., A&R: Richard Perna; Vice Pres., Bus. Aff.: Dean Migchelbrink.
Owned: Editions Hamstein Music S.A.R.L. (SACEM), Hamstein Cumberland Music (BMI), Hamstein Stroudavarious (ASCAP), Howlin' Hits Music (ASCAP), Red Brazos Music (BMI); U/I/X/O/I/AI Administered: Square West Music (ASCAP).

Hancock Music

(BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 553-1707, Fax: (310) 557-8412, CPA: David Jackel; Acct. Mgr.: Iris Bash; Publishing Admin.: Gregg Brock.
Administered: Resource Entertainment (ASCAP/BMI).

Hanlit Publications, Inc.

(ASCAP) 270-272 W. 19th St., New York, NY 10011, (212) 675-3619, Fax: (212) 633-8022.
Owned: Aurora Music (ASCAP), Jazzmania Publishing (BMI), Loena Music (ASCAP), Tuo Words Music (BMI).

Hanover Music Corp.

(ASCAP) PO Box 6296, Beverly Hills, CA 90212, Fax: (310) 455-2649, E-Mail: 103136.1506@compuserve.com; Pres.: Paul Weston; Gen. Mgr.: Tim Weston.

Happy Valley Music *

(BMI) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, E-Mail: info@rounder.com; Pres.: Bill Nowlin; Creative Mgr.: Ken Irwin.
Owned: Rounder Music (ASCAP); Administered: Brown Foot (BMI), Jamrec (BMI), Larrikin (BMI), Munich Music (BMI), Musica Tradicional (BMI), Push Jamaica (BMI), Rockin' Leprechaun (ASCAP), Topic Music (BMI).

Harlem Music, Inc. *

(BMI) 1762 Main St., Buffalo, NY 14208, (716) 883-9520, Fax: (716) 884-1432, Pres.: Leonard Silver; Vice Pres./Gen. Mgr.: David E. Parker.
Owned: Halwill Music, Inc. (ASCAP); Administered: Crosseyed Bear Music (BMI), Macaroni Music (ASCAP), Poleski Publishing, Inc. (ASCAP).

Alan Hartwell Music *

(BMI) 825 Madison Ave., Ste. 3R, New York, NY 10021, (212) 288-6000, Fax: (718) 892-3730, Pres./Gen. Mgr.: Alan Hartwell; Prof./Creative Mgr.: Mike Nerlino.
Owned: Amore Music (BMI), Discmakers Publishing Co. (ASCAP), Love Music (ASCAP); Administered: Apropos Music (BMI).

Hayes Street Music

(ASCAP) 1700 Hayes St., Ste. 203, Nashville, TN 37203, (615) 327-1991, Owner: Don Schlitz.
Owned: New Don (ASCAP), New Hayes (ASCAP).

He Rose Publishing

(BMI) 1098-B Rose Ave., El Centro, CA 92243, (760) 352-5774, Pres.: Danny Berg.

Heircraft Music *

(ASCAP) 730 Morris-Dido, Newark, TX 76071, (817) 489-2226, Pres./Prof. Creative Mgr.: Win Kutz; Publ. Coord.: Chris Smith.
Owned: Kel-Jon Music (ASCAP).

Mark Herman & Ronnie Apter *

(BMI) 5748 W. Brooks Rd., Shepherd, MI 48883, (517) 828-6987, E-Mail: herman.apter@sensible-net.com; Partner: Mark Herman.

Hickory Valley Music

(ASCAP) 10303 Hickory Valley Dr., Fort Wayne, IN 46835, (219) 627-5168, E-Mail: alstraten@aol.com; Pres.: Allan Straten; Vice Pres.: Sylvia Grogg.
Owned: Straten's Songs (BMI).

High Seas Music

(BMI) 1900 Wedgewood Ave., Nashville, TN 37212, (615) 322-9881, Fax: (615) 322-9946, Pres./Partner: Bob Kirsch; Partner: Mark Hartley; Partner: Larry Fitzgerald; Creative Mgr.: Dallas Gregory; Admin.: Tuttle Jackson.
Owned: High Steppa Music (ASCAP).

Highest Praise Publishing Co.

(BMI) 5235 Kester Ave., Ste. 214, Sherman Oaks, CA 91411, (213) 466-3199, Fax: (213) 466-3974, Vice Pres./Gen. Mgr.: Kent Washburn; Creative Mgr.: Philip Nicholas.
Owned: Mighty "T" Music (ASCAP), PB & K Publishing (SESAC); Administered: Caltom Publishing (SESAC), Past Twelve Publishing (BMI), Rodney Friend Music (BMI).

Rose Hill Group *

(ASCAP/BMI) 1326 Midland Ave., Syracuse, NY 13205, (315) 475-2936, Pres.: Z. Taft; A&R: Vincent Taft.
Owned: Blecker Street Music (BMI), Katch Nazari Music (ASCAP).

Hillgreen Music/Folklore Music

(ASCAP/BMI) 1671 Appian Way, Santa Monica, CA 90401, (310) 451-0767, Fax: (310) 458-6005, E-Mail: 71222.2600@compuserve.com; Web Site: http://www.rootsworld.com/folklore; Pres.: Mitchell Greenhill.
Owned: Chandos Music (ASCAP), Folklore Music (ASCAP); Administered: Terrapin Music (BMI), Tortoise Music (ASCAP).

Hipp Row Music

(ASCAP/BMI) 900 19th Ave. S., Ste. 1102, Nashville, TN 37212, (615) 320-7059, Fax: (615) 327-9716, E-Mail: hipprow@aol.com; Gen. Mgr.: Rowdy Yates.

Company headquarters are designated by a *

History Publishing Co. *

(BMI) Old Hwy 54 W., Macks Creek, MO 65786, (573) 363-5432, (573) 363-5820, Fax: (573) 363-5820, E-Mail: audio@mail.usmo.com; Pres.: B.J. Carnahan; Gen. Mgr.: Brad Edwards.

The Hit Factorys *

(ASCAP/BMI/SESAC) 2514 Build America Dr., Hampton, VA 23666, (757) 827-8733, Fax: (757) 827-0385, E-Mail: hithit@aol.com; Pres.: Doc Holiday; Gen. Mgr.: Jodeth Guthro.

Owned: Doc Holiday Publishing (ASCAP), Doc Publishing (BMI), Dream Machine Publishing (SESAC).

Hit & Run Music Publishing, Inc.

(ASCAP) 1325 Avenue of the Americas, 7th Floor, New York, NY 10019, (212) 956-2880, (212) 956-2882, Fax: (212) 956-2114, E-Mail: hitrun@ix.netcom.com; Pres.: Joey Gmerek; Creative/Int'l Mgr.: Suzan Koc; A&R Coord./Copyrights: Chris O'Malley.

Owned: Charisma Music Publishing USA, Inc. (ASCAP), Hidden Fun Music, Inc. (BMI).

Hitco

3350 Peachtree Rd., Ste. 1160, Atlanta, GA 30326.

HoriPro Entertainment Group

(ASCAP/BMI/SESAC) 1819 Broadway, Nashville, TN 37203, (615) 329-0890, Fax: (615) 329-1874, Pres.: Robert J. Beckham; Gen. Mgr.: Norman DeVasure; Prof./Creative Mgr.: Ronnie Gant.

Affiliated: Dixie Stars Music (ASCAP), Key of B Music (ASCAP), Right Key Music (BMI), Sage & Sand Music (SESAC), Sixteen Stars Music (BMI).

Horttor Music Co. *

(BMI) 313 El Tejon Ave., Oildale, CA 93308, (805) 399-9028, Owner: Robert L. Horttor.

House of Joy Music *

(ASCAP) 7904 Mason Ave., Canoga Park, CA 91306, (818) 709-2746, Fax: (818) 709-2746, E-Mail: kwj@wgn.net; Web Site: www.houseofjoy.com; Pres.: Ken Joy.

House of Knox Music Publishing

(ASCAP) 4844 Seda Dr., San Diego, CA 92124, (619) 569-4563, Gen. Mgr.: Robert Knox.

Housenotes Music

(BMI) 706 18th Ave. S., Nashville, TN 37203, (615) 256-4253, Owner: Gerry House.

Harian Howard Songs

(BMI) 1902 Wedgewood Ave., Nashville, TN 37212, (615) 321-9098.

I**IDM Publishing ***

(ASCAP) 438 W. 37th St., 3rd Floor, New York, NY 10018, (212) 695-3911, Fax: (212) 967-6284, E-Mail: www.bixio.com; Web Site: tomo@mailiot.net; Pres.: Johannes in der Muhlen; Bus. Affairs/Administrator: Miriam Westercappel; Creative Mgr.: Tomo; Office Mgr.: Karlene Evans.

Administered: Ala Bianca (SIAL), Bixio Music Group (SIAE), Siebenpunkt (GEMA).

I Love Music *

(BMI) 3277 Malcolm Ave., Los Angeles, CA 90034, (818) 786-5788, Fax: (818) 786-5790, Pres.: Wayne Volat.

Idea of March

(ASCAP) 1136 Gateway Ln., Nashville, TN 37220.

Imaginary Music *

5324 Buena Vista Pk., Nashville, TN 37218, (615) 299-9237, Fax: (615) 299-9237, E-Mail: townsend@imaginaryrecords.com; Web Site: www.imaginaryrecords.com/~townsend; Owner: Lloyd E. Townsend, Jr.

Ingram/LeBrun Music, Inc.

(BMI) 1201 16th Ave. S., Nashville, TN 37212, Gen. Mgr.: Lou Spoltore.

Owned: LeBrun/Ingram Songs, Inc. (ASCAP).

Insignia Music Publishing *

(ASCAP/BMI/SESAC) 24522 Dry Canyon Cold Creek Rd., Calabasas, CA 91302, (818) 223-9452, Fax: (818) 223-9243, Chrm./CEO: K.C. Porter; Pres.: Rodolfo Castillo; Vice Pres./Gen. Mgr.: Steve Allen.

Integrated Copyright Group, Inc. *

1719 West End, Nashville, TN 37203, (615) 329-3999, Fax: (615) 329-4070, Pres.: John Barker; Copyright/Contract Admin.: Jamie Lusk; Licensing/Royalty Admin.: Christy Robinson.

Integrity Music, Inc.

1000 Cody Rd., Mobile, AL 36695, (334) 633-9000, Fax: (334) 633-5202, Pres.: Michael Coleman.

Affiliated: Alleluia! Music (SESAC), Hosanna! Music (ASCAP), Praise! Music (BMI).

Iring Mills Music *

PO Box 10372, Sedona, AZ 86339, (520) 282-4394, Fax: (520) 282-4254, E-Mail: immusic@sedona.net; Pres./Gen. Mgr.: Paul Mills.

Administered: Hi-Cue Prods. (ASCAP), Jatap Publishing Co. (BMI), Lynnstorm Publishing Co. (ASCAP), Pacsa Music Publishing Co. (ASCAP), Pickering Music Publishing Co. (BMI).

Isla De Canciones *

(BMI) PO Box 920658, Houston, TX 77292, (713) 957-8398, Fax: (713) 957-8398, Pres./Gen. Mgr.: Raul Rodriguez.

Island Bound Music

(ASCAP) 1204 17th Ave. S., Nashville, TN 37212, (615) 320-5440, Owner: Julie Daniel.

Ivanhoe Road Music Publishing *

(ASCAP) 620 Old School Rd., Ely, IA 52227, (319) 848-8161, Fax: (319) 848-8161, Web Site: www.skep.com/gdpaul; Owner: Curtis L. Paul; Owner: Gayla Drake Paul.

Ivy Jazz *

(BMI) 4655 Locust Ln., Ste. 6, Salt Lake City, UT 84117, (801) 575-6227, Pres.: Paul Ellingson.

J**JC Sinban Records, Inc.**

(ASCAP/BMI) PO Box 14478, Saginaw, MI 48601-0478, (517) 754-5178, Fax: (517) 754-5198, Owner: James A. Carpenter; Gen. Mgr.: Kentella L. Harris; Prof./Creative Mgr.: Rafael B. Carpenter; Contact: William Orr, Jr.

JLMG Music Publishing *

(ASCAP/BMI) 306 Millwood Dr., Ste. 2, Nashville, TN 37217-1604, (615) 366-9999, Owner: Helen L. Heatherly; Pres.: Col. Jack D. Lynch.

Owned: Jaclyn Music (BMI).

JPMC Music, Inc.

(BMI) 80 Pine St., 33rd Floor, New York, NY 10005, (212) 344-5588, Fax: (212) 344-5566, E-Mail: music@jpmc.com; Web Site: www.jpmc.com; Pres.: Jane Peterer.

Administered: Act One Music (BMI), Doorway Music (BMI), Edwina Music (BMI), Grifforee Publishing Co. (BMI), Kong Music (BMI), Moonson Music Publishing Co. (BMI), RPH Publishing (BMI).

JTL Publications

14505 Fox Knoll Dr., Colonial Heights, VA 23834, (804) 530-5023, Owner: James T. Lester.

Owned: G. Scott Music Publishing Co.

JW One Music Publishing Co.

(BMI) PO Box 218146, Nashville, TN 37221-8146, (615) 646-0506, Web Site: http://www.geocities.com/sunsetstrip/palms/3915; Exec. Producer/Dir.: Jimmy Walton; Admin. Asst.: Sandra Hardesty; Program Dir.: Rosetta Pursell.

Owned: Jimmy Walton Publishing Co. (ASCAP).

Jaba Music Co.

(BMI) 153 Stevens Ave., Mount Vernon, NY 10550, (914) 699-6052, Fax: (914) 699-1769, Pres.: Jack Adesso; Gen. Mgr.: Alan Merovitch.

Jaelius Enterprises

325 FM 2453, Royse City, TX 75189, (972) 636-2600, Fax: (972) 636-0036, E-Mail: jaelius@flash.net; Gen. Mgr.: James Cornelius.

Owned: Air Rifle Music (ASCAP), Bee Bee Gun Music Co. (BMI), Hitzgalore Music (BMI); Administered: Blue Monday Music (BMI), Boots and Spurs Music (BMI), Happy Trails Music (BMI), Peso Music (BMI), Senior Music (ASCAP), Spurs and Boots Music (ASCAP).

Jah King's Music Songs *

(BMI) 271 N. Front St., Wilmington, NC 28401-3907, (919) 762-7172, Pres.: Jimmy Entwistle.

Jamie Music Publishing Co.

(BMI) 2055 Richmond St., Philadelphia, PA 19125, (215) 426-4384, Fax: (215) 426-4385, E-Mail: info@universalonestop.com;

com; Web Site: universalonestop.com; Pres.: Harold B. Lipsius; Vice Pres.: Frank Lipsius; Treasurer: Paul Fien.

Owned: Bee Cool Publishing Co. (BMI), Blockbuster Music Co. (BMI), Dandelion Music Co. (BMI), Nujac Publishing Co., Inc. (BMI), One Eye Soul Publishing Co. (BMI).

Jamil Music

(BMI) 413 N. Parkerson Ave., Crowley, LA 70526, (318) 783-1601, Fax: (318) 788-0776, Owner: Georgia S. Miller.

Lyndie Jane Music

(BMI) 1605 16th Ave. S., Ste. 7, Nashville, TN 37212-2907, (615) 269-8856, Pres.: Cynthe Onufrow.

The Ted Jarrett Music Group

(ASCAP/BMI) 923 Main St., Nashville, TN 37206, (615) 226-1004, Fax: (615) 226-1005, Pres./Gen. Mgr.: Ted Jarrett.

Owned: All Night Music (BMI), Ankh Music (ASCAP), Herb-Hunt Music (BMI), Instant Flight Music (BMI), Poncello Music (ASCAP).

Jatap Publishing Co.

(BMI) PO Box 10372, Sedona, AZ 86339, (520) 282-4394, Fax: (520) 282-4254, E-Mail: immusic@sedona.net; Pres./Gen. Mgr.: Paul Mills.

Owned: Lynnstorm Publishing Co. (ASCAP).

Jay Jay Publishing Co.

(BMI) 35 NE 62nd St., Miami, FL 33138, (305) 758-0000, Fax: (305) 758-0000, Pres.: Walter E. Jagiello; Vice Pres.: Jeanette A. Jagiello.

Owned: Walters Music (BMI).

Jay Six Publishing Co. *

(BMI) 26 Northern Ave., Harwich Port, MA 02646-2114, (508) 432-9070, Pres.: Jack Sager.

Jay-Tam Music *

(BMI) 530 Pittsburgh Rd., Butler, PA 16001, (412) 586-6552, Fax: (412) 586-6642, Pres.: Michael Paul Taimuty, II; Prof./Creative Mgr.: Micki E. Taimuty.

Owned: Tigerbabe Music (BMI).

Jazzand *

(BMI) 12 Micieli Pl., Brooklyn, NY 11218, (718) 972-1220, E-Mail: jazzand@inch.com; Web Site: http://www.inch.com/~jazzand; Pres.: Rick Stone.

Jedasa Publishing

(BMI) 2202-A Andrews Dr., Corpus Christi, TX 78415, (512) 853-1804, Fax: (512) 853-4060, Owner: John W. Herrera.

Waylon Jennings Music

(BMI) 1117 17th Ave. S., Nashville, TN 37212, (615) 329-9180, Fax: (615) 321-5747, Pres.: Nikki Mitchell.

Jer Joy Music *

(BMI) PO Box 1264, Peoria, IL 61654, (309) 673-5755, Fax: (309) 673-5755, E-Mail: uarldt@unitedcyber.com; Web Site: www.unitedcyber.com/uarldt; Owner: Jerry Hanlon.

Henry Jerome Music, Inc. *

(ASCAP/BMI) 5 Van Etten Blvd., New Rochelle, NY 10804-2319, (914) 632-1270, Fax: (914) 235-5790, Pres./CEO: Henry Jerome.

Owned: Beau Music Catalog (BMI), Blue Menu Music Catalog (BMI), Green Menu Music Catalog (ASCAP), Leah Music Catalog (ASCAP), Mitchell Music Catalog (ASCAP); Administered: Don Castaldi Music Co. (ASCAP), Chock Music Co. (BMI), Gonstic Music Co. (ASCAP), Napuamusic Pub. Co. (ASCAP), Roy Smith Music Co. (BMI).

Jessie Jo Music

(ASCAP/BMI) 1755 Broadway, 8th Floor, New York, NY 10019, (212) 841-8000.

Jet-Eye Music, Inc. *

(BMI) 7405 Crissman St., Utica, MI 48317, (810) 731-8277, (810) 445-8811, Fax: (810) 772-4320, Pres./CEO: Johnny Powers; Vice Pres.: Del Pavlik.

Owned: Evan-Kayla Music (BMI).

Jevent Music

(BMI) 639 Bulen Ave., Columbus, OH 43205-2505, (614) 481-7635, Pres.: Jeffrey V. Smith.

Jobete Music Co., Inc./Stone Diamond Music Corp.

(ASCAP/BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Affiliated: Bertam Publishing Co. (ASCAP), Derglenn Music Publishing Co. (BMI), Gosmik Music (ASCAP), Old Brompton Road (ASCAP), Somkey Music Co. (BMI), Stone Agate Music (BMI), Taj Mahal Music (ASCAP).

Joey Boy Publishing

(BMI) 3081 NW 24th St., Miami, FL 33142, (305) 635-6782, Fax: (305) 633-7127, E-Mail: ontop@gil.net; Web Site: www.ontoprecords.com; Pres.: Jose Armada, Jr.; Pub. Admin.: Luz Marina Fernandez; Publishing Asst.: Juandy Taveras.

Owned: Bazooka Films, Inc. (SESAC), Beam of Light Publishing, Inc. (ASCAP), Real Smooth Publishing (ASCAP), Still On Top Publishing (BMI), Too Early To Tell (SESAC).

Jof-Dave Music

(ASCAP) 9004 Vance St., Ste. 109, Westminster, CO 80021, (303) 423-6813, Pres.: David E. Johnson.

Little Richie Johnson Music

(BMI) 318 Horizon Vista Blvd., Belen, NM 87002, (505) 864-7441, Fax: (505) 864-7442, E-Mail: lrjadv@aol.com; Pres.: Little Richie Johnson; Gen. Mgr.: Tony Palmer.

Owned: Highwheel Publishing (BMI), Little Cowboy (ASCAP).

Jon Music *

(BMI) 329 N. Main St., Church Point, LA 70525, (318) 684-2176, Fax: (318) 684-2176, Owner: Lee Lavergne.

Owned: Jon Music (BMI).

Jondi Music *

(BMI) 130 W. 42nd St., Ste. 1106, New York, NY 10036, (212) 819-0920, Fax: (212) 768-7822, Pres.: Dick Charles; Gen. Mgr.: Jon Soleather.

Joe Jones Copyright Management

10556 Arnwood Rd., Lake View Terrace, CA 91342, (818) 890-0730, Fax: (818) 899-4457, Owner/CEO: Joe Jones; Vice Pres.: Keith Jones; Copyright Research: Marion Jones; Dir., Bus. Affairs: Dwayne Jones.

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(BMI,ASCAP) 3800 Barham Blvd., Ste. 503, Los Angeles, CA 90068, (213) 882-1340, Fax: (213) 874-0143, Pres.: Quincy Jones; Contact: Judith Bright; Contact: Rhonda Krause.

Juan & Nelson Publishing

(ASCAP) 130 W. 42nd St., Ste. 514, New York, NY 10036, (212) 869-6901, Fax: (212) 869-8896, Dir.: Mari Cuebas; Copyright Admin.: Roberto Reveron.
Owned: Cibao Music (BMI), HMS Publishing (SESAC).

Justice Music Corp. ★

(ASCAP/BMI) 11586 Blix St., North Hollywood, CA 91602, (818) 762-6850, Fax: (818) 762-6747, E-Mail: jmc@primeren.com; Pres.: Randall Hage Jamail; Exec. Vice Pres./COO: Monte R. Thomas.
Offices: PO Box 980369, Houston, TX, 77098, (713) 520-6669, Fax: (713) 525-4444.
Owned: Equity Music Corp. (ASCAP), Justice Artists Music (BMI); *Administered:* RHJ Music.

K

K-Tel Int'l (USA), Inc.

2605 Fernbrook Ln. N., Minneapolis, MN 55447, (612) 559-6800, Fax: (612) 559-6803, Pres./CEO: Mickey Effenbein; Vice Pres. Sales: Dennis Hoeter; Dir., Product Devel.: Steve Wilson; Vice Pres./Bus. Affairs: Mary Kuehn.
Owned: Bamboo Music, Inc. (BMI), Council Rock Music, Inc. (BMI), Over The Rainbow Music, Inc. (ASCAP), Pattern Music, Inc. (ASCAP).

Kabuna Music Co.

(ASCAP) PO Box 779, New Hope, PA 18938, (215) 862-5411, Fax: (215) 862-9470, Pres.: Marsha Zazula, Gen. Mgr.: Jon Zazula; Prof./Creative Mgr.: Murray Richman.
Affiliated: Precious Metal Music.

Kack Klick Publishing, Inc.

(BMI) 645 Titus Ave., House of Guitars, Rochester, NY 14617, (716) 266-4040, Fax: (716) 544-8860, Pres./Treasurer: Armand Schaubroock; Vice Pres./Sec./Mgr.: Bruce Schaubroock; Mgr.: Candy Melons.
Affiliated: Mirror (BMI).

Karen Publishing Co. ★

7062 NW 50th St., Miami, FL 33166, (305) 471-0073, Fax: (305) 471-0413, Pres.: Bienvenido Rodriguez; Vice Pres.: Isabel Rodriguez; Mktg. Dir.: Ingrid Rodgers.
Owned: Editora Del Caribe, Re Do Mi Music.

Karjan Music Publishing Co. ★

(SESAC) Jacketown Rd., Bethel, NY 12720, (914) 482-5946, Pres.: Mickey Barnett; Gen. Mgr.: Mike Pell.

Kaupps & Robert Publishing Co. ★

(BMI) 12112 Norman Ave., Stockton, CA 95215, (209) 948-8186, Fax: (209) 942-2163, Pres.: Nancy L. Merrihew; Vice Pres.: Robert Merrihew; A&R Coord.: Kristy Ledford; Office Mgr.: Shonda Glenn.

Joe Keene Music Co. ★

(BMI) 704 Park, Kennett, MO 63857, (573) 888-2995, (573) 888-3032, Pres.: Joe Keene.
Affiliated: Cone Music Co. (BMI), Happy Day Music Co. (BMI), Lincoln Road Music Co. (BMI).

Kelins Craft Music Co. ★

(ASCAP) 6922 Hollywood Blvd., Ste. 220, Hollywood, CA 90028, (213) 463-0056, E-Mail: exccsound@aol.com; Gen. Mgr.: Kelly Collins; Creative Mgr.: F. Iiams; Opns. Mgr.: D. Collins.

Kells Music Publishing ★

(ASCAP) 64 New Hyde Park Rd., Garden City, NY 11530, (800) 854-3746, Fax: (516) 354-7768, Pres.: Patrick Noonan; Gen. Mgr.: Vincent Mitchell.

Gene Kennedy Enterprises, Inc. ★

3950 N. Mt. Juliet Rd., Mount Juliet, TN 37122, (615) 754-0417, Fax: (615) 754-0424, E-Mail: geneken@usit.net; Web Site: www.doorknob-rec.com/nash.html; Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum Kennedy.
Owned: Chip 'N' Dale Music Publishers, Inc. (ASCAP), Door Knob Music Publishing, Inc. (BMI), Lodestar Music (SESAC).

Kentucky Colonel Music ★

(BMI) PO Box 5853, Pasadena, CA 91117, (818) 355-0181, Fax: (818) 793-5753, Pres.: John M. Delgatto.

Kentucky Sweetheart Music

(BMI) PO Box 128007, Nashville, TN 37212, (615) 754-6100, Fax: (615) 754-8007, Gen. Mgr.: Martha Taylor.

Kenyon Publications

(ASCAP) 361 Pin Oak Ln., Westbury, NY 11590-1941, (516) 333-3236, Pres.: Dr. Albert DeVito.

Kicking Bird Music, Inc.

(BMI) 1102 18th Ave. S., Nashville, TN 37212-2107, (615) 321-5767, Fax: (615) 321-5519, Managing Dir.: Charlie W. Daniels.

Kimbo Educational

10 N. Third Ave., Long Branch, NJ 07740, (800) 631-2187, (908) 229-4949, Fax: (908) 870-3340, Web Site: www.komboed.com; CEO: Robert Kimble; Pres.: Gertrude Kimble; Vice Pres.: James Kimble; Sales/Mktg. Dir.: Elaine Murphy.

Don King Music Group, Inc.

19 Music Sq. W., Nashville, TN 37203, (615) 256-0580, Fax: (615) 781-9176, Pres.: D.L. King; Gen. Mgr.: D.A. King.
Affiliated: Basilikos Music (ASCAP), Loose Ends Music (ASCAP), Revel Music (BMI), Word Class Music (SESAC).

Kingsport Creek Music

(BMI) PO Box 6085, Burbank, CA 91510, Pres.: M. Kaye; Gen. Mgr.: A. Zedalis; Prof. Mgr.: M. Fitzgerald.

Kingston Int'l Publishing Co. ★

(BMI) 9 Cygnet Dr., Smithtown, NY 11787, (516) 724-7644, Fax: (516) 979-4511, Gen. Mgr.: Bob Szilagy; Prof./Creative Mgr.: Ima Harrison.
Administered: Jodi-Pat Music (BMI).

Jimmy Kish Music Publishing Co.

(BMI) PO Box 140316, Nashville, TN 37214, (615) 889-6675, Prof./Creative Mgr.: Jimmy Kish.

Neil A. Kjos Music Co. ★

(ASCAP) 4380 Jutland Dr., San Diego, CA 92117-3698, (619) 270-9800, Fax: (619) 270-3507, E-Mail: email@kjos.com; Pres.: Neil A. Kjos, Jr.; Vice Pres./Int'l: Mark Kjos; Vice Pres./North America: Tim Kjos; Prof./Creative Mgr.: Pat Hom.
Owned: Curtis Music Press (ASCAP), GWM, Inc. (ASCAP), General Words & Music (ASCAP), Kjos West (ASCAP), Max T. Krone Publications (ASCAP), La Jolla Music Publishing (BMI), Rose Canyon Music (SESAC), Tuskegee Music Press (SESAC).

Randy Klein Music/Jazzheads, Inc. ★

(BMI/ASCAP) 1841 Broadway, Ste. 1102, New York, NY 10024, (212) 977-9449, Fax: (212) 489-0492, Web Site: www.jazzheads.com; Pres.: Randy Klein.
Owned: Hot Lips Music (BMI), King Kozmo Music (BMI), Real Zeal Music (ASCAP), Zoon Tunes (BMI).

Klickit Music

(BMI) 1931 SE Morrison, Portland, OR 97214, (503) 238-4525, Fax: (503) 236-8347, Gen. Mgr.: Russ Gorsline.

Kobal Publishing ★

(BMI) PO Box 70, Columbus, NM 88029, (505) 546-0857, Pres.: Peter Kobal; Gen. Mgr.: Margaret Yednak.

Koch Int'l L.P. ★

(ASCAP) 2 Tri-Harbor Ct., Port Washington, NY 11050-4617, (516) 484-1000, Fax: (516) 484-4746, E-Mail: koch@kochint.com; Web Site: http://kochint.com; Pres.: Michael Koch; Dir., Publishing: Thomas Woods.
Owned: Koch America Music Publishing (USA) (ASCAP); *Administered:* Enja (Germany), Koch Int'l Musikverlag (Germany) (GEMA), Koch Music Publishing (UK) (PRS/MCPS), Koch Musikverlag (Austria) (AKM/AUME).

Koke Moke & Noke Music

(BMI) PO Box 724677, Atlanta, GA 31139, (770) 419-1414, Fax: (770) 419-1230, Pres.: John Abbey; Gen. Mgr.: Bryan Cole.

Kool Breeze Productions/On The Beach Publishing

(BMI) 16968 N. 81st Ln., Loxahatchee, FL 33470, (561) 795-4232, Exec. Dir.: Kevin M. Reeves; Gen. Mgr.: Debbie S. Reeves.

Kubaney Music Publishing

3016 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 477-3314, Fax: (305) 477-4431, E-Mail: carimusic@worldnet.att.net; Web Site: http://www.kubaney.com; Pres.: Mateo San Martin; Prof./Creative Mgr.: Gloria Patricia Jaramillo.

Kuper-Lam Music

(BMI) 515 Bomar, Houston, TX 77006, (713) 520-5791, Fax: (713) 523-1048, E-Mail: kuper-i@hccs.cc.tx.us.
Owned: Uvula Music Pub. (BMI).

L

LITA Music

(ASCAP) 3609 Donna Kay Dr., Nashville, TN 37211, (615) 331-6056, Fax: (615) 831-0991, Pres.: Justin Peters.

La Lou Music ★

(BMI) 711 Stevenson St., Lafayette, LA 70501, (318) 234-5577, Fax: (318) 233-2595, Owner: David Rachou.

Lamasco Music

(BMI) RR 1, PO Box 172C, Telephone, TX 75488, (903) 664-3741, Fax: (903) 664-3741, E-Mail: cwood2265@aol.com; Pres./Prof./Creative Mgr.: D.M. Haddock; Gen. Mgr.: D.E. Bolling.

Gary Lamb Int'l

(ASCAP/BMI) PO Box 4100, Santa Cruz, CA 95062, (408) 476-6068, Fax: (408) 476-6104, Pres.: Gary Lamb; Gen. Mgr.: Adrienne Biliske.

Lafranco Music ★

(ASCAP) PO Box 350322, Miami, FL 33135-0322, (305) 668-3349, (305) 266-6498, Fax: (305) 266-6498, Pres.: Silvia Samalea; Contact: Armando J. Samalea.
Owned: Nelia Music (BMI); *Administered:* Ailec Publishing (BMI), All of Music Publishing (ASCAP), EESA Music (ASCAP), Lemelo Publishing (ASCAP), PMC Editora (ASCAP).

Stuart Lanis Music ★

(ASCAP) 1273 1/2 N. Crescent Heights Blvd., Los Angeles, CA 90046, E-Mail: hdhunter@mo.net; Pres.: Stuart Lanis; A&R: Harrison Hunter.

Largo Music, Inc.

(ASCAP/BMI) 425 Park Ave., New York, NY 10022, (212) 756-5080, Fax: (212) 207-8167, Pres.: Roger Friedman; Vice Pres./Gen. Mgr.: John Murro; Mgr., Licensing/Copyright: Diane Grassi; Dir., Bus. Affairs: Peter Oriol.
Administered: American Compass Music Corp. (ASCAP), Diplomat Music Corp. (ASCAP), Dirt Track Music (BMI), Catharine Hinen Music (ASCAP), Legation Music Co. (BMI), Limbridge Music Corp. (ASCAP), Larry Shayne Ent's. (ASCAP), Slejhammer Music (BMI), Workers Union Music (BMI).

Laser Beam/DSP Music ★

(BMI) PO Box 775, Bryn Mawr, PA 19010, (215) 446-7100, Fax: (610) 446-7721, Pres.: Denny Somach.
Owned: Remted Music (BMI), Sinned (ASCAP).

Latin American Music Co., Inc.

(ACEMLA) PO Box 366714, San Juan, PR 00936-6714, (787) 758-0011, Fax: (787) 758-0137, Pres.: L. Raul Bernard; Vice Pres.: Jose A. Bernard; Vice Pres.: Pepito Lacomba Hijo; Asst. Admin.: Dolores Vera.
Owned: Spacem (ACEMLA); *Administered:* Sadram (ACEMLA), Sayce (ACEMLA).

Latin American Music Co., Inc. ★

(ACEMLA) 442 E. 148th St., Bronx, NY 10455, (718) 993-5551, Fax: (718) 993-5553, Pres.: L. Raul Bernard; Exec. Vice Pres.: Ricardo Ordonez; Vice Pres.: Dolores Vera.
Owned: Spacem (ACEMLA); *Administered:* Sadram (ACEMLA), Sayce (ACEMLA).

Latin Teddy Songs

(SESAC) 444 Brickell Ave., Ste. 51-338, Miami, FL 33131-2492, Fax: (305) 371-4505.

Laymond Publishing Co.

(BMI) 13304 E. Independence Blvd., Indian Trail, NC 28079, (704) 882-8845, Fax: (704) 545-1940, Pres.: Carlton Moody; Gen. Mgr.: David Moody.
Affiliated: CDT Prods. (ASCAP).

LeBill Music, Inc. ★

(BMI) PO Box 11152, Fort Worth, TX 76110, (817) 738-8843, Fax: (817) 738-8224, Pres.: Terry L. Smith.
Owned: Marbill Music (BMI), Softcharay Music (BMI).

Kameya LeFaye Publishing ★

(BMI) 1522 Kenton, Ferndale, MI 48220, (810) 548-7522, Mgr.: Vincent Taylor.

Legacy Entertainment

1914 Crooked Ln., Fort Worth, TX 76112-4521, (817) 367-0573, Owner: Ronald Day.

Legacy Music

(BMI) 2417 Welsh Rd., Ste. 227, Philadelphia, PA 19114, (215) 676-7377, Fax: (215) 676-7958, Owner: Jerry Ross.
Affiliated: Collage Music (ASCAP), Elsher Music (BMI), Ken-Cher Music (ASCAP), Pantheon Music (ASCAP), Reps Music Group (BMI), Shellos Music (BMI).

Leiber & Stoller Music Publishing ★

(ASCAP) 9000 Sunset Blvd., Ste. 1107, Los Angeles, CA 90069, (310) 273-8401, Fax: (310) 273-1591, Pres./CEO: Randy Poe; Vice Pres. Licensing: Helen Mallory; Vice Pres. Copyright/Int'l: Connie Ambrosch; Creative Mgr.: Dennis O'Donnell.
Owned: Jerry Leiber Music (ASCAP), Quartet Music, Inc. (ASCAP), Mike Stoller Music (ASCAP), Trio Music Co., Inc. (BMI); *Administered:* Bax Music (ASCAP), Grass Root Prods. (BMI).

Lemon Square Music

(ASCAP) 11347 Park Central Pl., Dallas, TX 75230, (214) 750-0720, Fax: (214) 987-4638, Pres./Gen. Mgr.: Bart Barton; Prof./Creative Mgr.: Mike Anthony.
Owned: Friends of the General Music (BMI); *Administered:* Branch Int'l Music (BMI).

Hal Leonard Corp. ★

(ASCAP/BMI) 7777 W. Bluemound Rd., Milwaukee, WI 53213, (414) 774-3630, Fax: (414) 774-3259, E-Mail: halinfo@hal Leonard.com; Pres.: Keith Mardak; Vice Pres. Bus. Affairs: Mary Vandenberg; Vice Pres. New Media: Chris Albano; Vice Pres. Pdct. Devel.: John Cerullo; Licensing Mgr.: Nancy Ubick.

Lichelle Music Co.

(ASCAP) 4215 Hood Ave., Burbank, CA 91505, (213) 849-7409, Fax: (818) 845-4995, E-Mail: deankay@earthlink.net; Pres./CEO: Dean Kay; Vice Pres.: Michelle Kay.
Owned: Yak Yak Music (BMI); *Administered:* Bunkhouse Music (ASCAP), Her Little Fat Guy Publishing (BMI), Maravilla Music Corp. (BMI), Next-O-Ken Music (BMI), Paducah Publishing (ASCAP), Pam-O-Land Music (ASCAP), St. Pat's Publishing (BMI), Sonrisa Music Corp. (ASCAP).

Life of the Record Music, Inc. ★

(ASCAP) 2 Music Cir. S., Nashville, TN 37203, (615) 259-4373, Fax: (615) 259-0773, Pres./Gen. Mgr.: Johnny Rutenschroer; Creative Dir.: Rod Parkin; Creative Mgr.: Jayson Wyatt.
Owned: Life Fantasy Music (BMI).

Light Force Music ★

(ASCAP) 1054 Cornifer Ln., Petaluma, CA 94954-7429, Fax: (707) 769-0974, E-Mail: victoryone@aol.com; Pres./CEO: Gary W. Daniel; Exec. Vice Pres.: Shelly Trumbo; Dir., Opns.: Mark Holling.
Owned: Bay City (ASCAP), Lightforce Music (ASCAP).

Light & Sound Entertainment

853 Broadway, Ste. 1007, New York, NY 10003, (212) 505-2290, Fax: (212) 505-0149, E-Mail: lse@tiac.net; CEO: Dennis Phipps; Pres.: Gregory Reeves.

Lightning Creek Music

(BMI) 708 W. Euclid, Pittsburg, KS 66762, (316) 231-6443, Pres.: John Poznick; Gen. Mgr.: Gene Strasser.
Affiliated: Country Party Music (BMI).

Lil' Britches Music Publishing

PO Box 1784, Austin, TX 78767-1784, (512) 480-9790, Fax: (512) 480-8789.

Lilenas Publishing Co.

(SESAC) 2923 Troost Ave., Kansas City, MO 64109, (816) 931-1900, Fax: (816) 753-4071, E-Mail: music@lilenas.com; Dir.: John Mathias; Mktg.: Ben Turner.
Affiliated: Faith Music (SESAC), J.M. Henson Music (SESAC), Pilot Point (ASCAP), PsalmSinger (BMI).

Lincoln Lines Publishing

(BMI) 23 Valentine St., Cambridge, MA 02139, (617) 491-7780, Pres.: John Lincoln Wright.

Lindseyanne Music, Inc.

(BMI) 13385 W. Dixie Hwy., North Miami, FL 33161, (305) 893-9191, Fax: (305) 895-2647, Pres.: Steve Alaimo.
Affiliated: Big Fat Music (BMI).

Lineage Publishing Co. ★

(BMI) PO Box 211, East Prairie, MO 63845, (573) 649-2211, Pres.: Tommy Loomas; Gen. Mgr.: Joe Silver; Prof. Mgr.: Alan Carter.

Lionheart Productions, Inc.

PO Box 15312, Boston, MA 02215, (617) 536-6630, Fax: (617) 388-3179, Pres.: Lee Lyndes.
Owned: Coco Songs (BMI), Reel Music (ASCAP).

Little Big Town Music Group

(BMI) 803 18th Ave. S., Nashville, TN 37203, (615) 321-5286, Fax: (615) 329-4128, Pres.: Woody Bomar; Creative Dir.: Terry

Company headquarters are designated by a ★

Wakefield; Dir., Admin.: Sam Powers; Catalogue Mgr.: Sandra Robinson.

Owned: Love This Town Music (ASCAP), Paint the Town Music (SESAC); **Affiliated:** American Made Music (BMI), Diamond Dog Music (ASCAP), Farm Hand Music (BMI), Green Hills Music (ASCAP), Green Room Music (ASCAP), Old Wolf Music (BMI), Tree Music (BMI).

Little Giant Music Publishing Co.

(BMI) 6363 Sunset Blvd., Ste. 777, Los Angeles, CA 90028, (213) 465-8755, Fax: (213) 465-8755, Pres.: Forrest Mathis; Vice Pres.: Mark Mathis; Vice Pres.: Mike Mathis.
Owned: Tisra Til Music Publishing Co. (BMI).

Little Shop of Morgansong/Morgan Music Group

(ASCAP/BMI) 1800 Grand Ave., Nashville, TN 37212, (615) 321-9029, Pres.: Dennis Morgan.

Littleton Music Publishing

(BMI) 2937 Harlin Dr., Nashville, TN 37211, (615) 331-1125, Pres.: Don Harman; Mgr.: Judy Powell.

Live Music Publishing Corp.

(BMI) 130 Fifth Ave., New York, NY 10011, (201) 447-4700, Fax: (212) 929-5630, Pres./Gen. Mgr.: Ed Newmark; Bus./Legal Affairs: Elizabeth L. Newmark.
Administered: Almaviva Music Ltd. (BMI), Louis Febre Music (BMI), Jongon Music (BMI).

Mick Lloyd Productions ★

(ASCAP/BMI/SESAC) 1018 17th Ave. S., Ste. 11, Nashville, TN 37212, (615) 329-9093, Fax: (615) 329-9094, Pres.: Mick Lloyd.
Offices: 260 W. 39th St., 18th Floor, New York, NY, 10018, (212) 840-3285, Fax: (212) 840-3923, Pres.: Bob Fish.
Owned: Let Cord Music (SESAC), Second Serve Music (BMI), Service Winner Music (ASCAP).

Lodge Hall

(ASCAP) 1223 17th Ave. S., Nashville, TN 37212-2801, (615) 256-7575, Contact: Robert Galbraith.

Loena Music Publishing Co.

(ASCAP/BMI) 270-272 W. 19th St., New York, NY 10011, (212) 989-7200, Fax: (212) 633-8022.
Owned: Aurora Music (ASCAP), Cosmic Winds (BMI), Jazz Mania (BMI), Miss Music Publishing Co. (ASCAP).

Love Street Publishing

(BMI) 1112 SW Evans St., Des Moines, IA 50315, (515) 285-6564, Fax: (515) 287-7832, Pres.: Art Stenstrom.

The Lowery Group

(ASCAP/BMI) 3051 Clairmont Rd. NE, Atlanta, GA 30329, (404) 325-0832, Fax: (404) 325-1075, Web Site: <http://www.lowerymusic.com>; Pres.: Bill Lowery; Prof./Creative Mgr.: Butch Lowery.

Affiliated: BCL Music Co. (BMI), Brother Bills Music Co. (ASCAP), Low-Sal Music Co., Inc. (BMI), Low-Twi Music Co., Inc. (BMI), Terri Music Co. (ASCAP).

Luna Publishing Corp./De Luna Publishing Corp. ★

(BMI) 1200 W. Venice Blvd., Los Angeles, CA 90006, (213) 745-6224, E-Mail: lunotas@aol.com; Web Site: www.lunamusic.com; Pres.: Abel De Luna; Vice Pres.: Irene Escalante; Publishing: Teresa Lopez.

Luxikon Music

(BMI) PO Box 2281, Westover, WV 26505, Pres.: Gilbert Trythall.

Ray Lynch Productions ★

(BMI) 10336 Loch Lomond Rd., Ste. 118, Middletown, CA 95461-9500, (707) 928-4082, Fax: (707) 928-1926, Mgr.: Kathleen Lynch.

Lynnstorm Publishing Co.

(ASCAP) PO Box 10372, Sedona, AZ 86339, (520) 282-4394, Fax: (520) 282-4254, E-Mail: immusic@sedona.net; Pres./Gen. Mgr.: Paul Mills.
Owned: Jatap Publishing Co. (BMI).

M

MCA Music Publishing ★

(ASCAP) 2440 Sepulveda Blvd., Ste. 100, Los Angeles, CA 90064, (310) 235-4700, Fax: (310) 235-4900, Pres.: Worldwide: David Renzer; Sr. VP/Motion Pic's/TV: Scott James; Exec. Vice Pres.: Creative: John Alexander; Vice Pres.: Creative: Carol Ware; Vice Pres.: Talent: Elizabeth Anthony-Brodey.
Offices: 1755 Broadway, 8th Floor, New York, NY, 10019, (212) 841-8030, Fax: (212) 582-7340, Vice Pres./Gen. Mgr.: Stephen Finfer; Vice Pres.: Latin Music: Ivan F. Alvarez; 12 Music Cir. S., Nashville, TN, 37204, (615) 248-4800, Fax: (615) 248-9300, Pres.: Jody Williams; Vice Pres./Gen. Mgr.: Steve Day.
Affiliated: Dutches (BMI), Leeds Music (ASCAP), Music Corp. of America (BMI), Texas City Music (BMI), Unicity Music (ASCAP).

MGM/UA Music ★

2500 Broadway St., Santa Monica, CA 90404, (310) 449-3000, Fax: (310) 449-3091, Pres.: Marsha Gleeman; Sr. Vice Pres.: Michael Sandoval; Dir., Catalogue Licensing: Rita Zak.
Owned: Artisco Music (BMI), Cannon Film Music (BMI), Go-Glo Music (ASCAP), Pathe Entertainment Moviesongs, Inc. (BMI), Pathe Entertainment Music, Inc. (ASCAP), U/A Music, Inc. (ASCAP), United Lion Music, Inc. (BMI).

MIDEB Music, Inc./MISAM Music, Inc.

(ASCAP) 1501 Broadway, Ste. 1314-B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, Pres.: Sam Weiss; Vice Pres.: Michael Weiss.
Owned: Sorted Music, Inc. (BMI).

MJQ Music, Inc.

(BMI) 1697 Broadway, New York, NY 10019, (212) 582-6667, Fax: (212) 582-0627, Pres.: John Lewis; Gen. Mgr.: Paul Schwartz.
Affiliated: Third Stream Music (ASCAP).

MMO Music Group

(ASCAP/BMI) 50 Executive Blvd., Elmford, NY 10523, (914) 592-1188, Fax: (914) 592-3116, CEO: Irv Kraika; Exec. Dir.: Dennis McCorkle.
Affiliated: Abe Music (SESAC), The Great American Sing-A-Long, Music Minus One, Porket Songs, Ramapo Music

(BMI), Right Tracks, Vebeque Music (ASCAP), You Sing the Hits.

MPL Communications, Inc. ★

(ASCAP) 39 W. 54th St., New York, NY 10019, (212) 246-5881, Fax: (212) 977-8408, E-Mail: mplicom@intercall.com; Web Site: www.mplcommunications.com; Pres.: John L. Eastman, Esq.; Sr. Vice Pres., Finance: Thomas McCabe; Vice Pres., Promo.: William Porricelli; Vice Pres., Licensing: Peter Silvestri.
Owned: Barwin Music Co. (ASCAP), Desilu Music Corp. (ASCAP), Harwin Music Co. (ASCAP), Morley Music Co. (ASCAP), Edwin H. Morris & Co. (ASCAP), Remsen Music Corp. (BMI), Meredith Willson Music (ASCAP), Wren Music Co. (BMI); **Administered:** Frank Music Corp. (ASCAP), Jerryco Music Co. (ASCAP).

M.S.J. Publishing Co. ★

(BMI) 433 Plaza Real, Ste. 275, Boca Raton, FL 33432, (561) 362-5228, Fax: (561) 362-5229, CEO: Mark St. Juste; Gen. Mgr.: Fernanda Silva.
Owned: Peep Diss Music (BMI).

Macola Music ★

(BMI) 115 W. Torrance Blvd., Ste. 200, Redondo Beach, CA 90277-1510, (310) 937-3789, Fax: (310) 937-3793, Pres.: Don MacMillan; Vice Pres., Mktg.: Maureen McCormick; Acct. Mgr.: Lee Denton.

Mad Monkey Music

(ASCAP) 620 N. Sixth St., Ste. T, Burbank, CA 91501, (818) 556-3652, Pres.: Mark W. Vidito.
Administered: Daydreams Music (ASCAP).

Magic Message Music

(ASCAP) PO Box 9117, Truckee, CA 96162, (916) 587-0111, Fax: (916) 587-2985, E-Mail: alanred@telis.org; Pres.: Alan Redstone.

Magnatone Music Publishing

(ASCAP) 1604 17th Ave. S., Nashville, TN 37212, (615) 383-3600, Fax: (615) 383-0020, Vice Pres., Publishing: Betty Rosen.

Owned: Magnasong Music (BMI), Magnatone Music (SESAC).

Majestic Control Music

(BMI) 221 W. 57th St., 8th Floor, New York, NY 10019, (212) 489-1500, Fax: (212) 489-1575, CEO: 1/2 Pint; Pres.: Tatiana.
Affiliated: Atlantic Publishing, BMG Music Publishing, MCA Music Publishing, Polygram Music Publishing, RCA Music Publishing, Sony Music Publishing, Zomba Music Publishing, Zoo Enterprises.

Major Bob Music Co., Inc.

(ASCAP) 1109 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Fax: (615) 329-1021, Pres.: Robert W. Doyle; Gen. Mgr.: Robert M. Frye; Prof. Mgr.: Lana Thrasher.
Owned: Dream Catcher Music (ASCAP), Moon Catcher Music (BMI), Rio Bravo Music Co. (BMI); **Administered:** Aoudad Music Co. (ASCAP), Ibox Publishing Co. (BMI), Low Dog Music Co. (ASCAP).

Malaco Music Group

(BMI) 1012 18th Ave. S., Nashville, TN 37212, (615) 327-0440, Co-Pres.: Jimmy Motts; Co-Pres.: Tommy Couch; Gen. Mgr.: Stewart Madison; Prof./Creative Mgr.: Bill Isaacs; Copyright Royalties: Rosetta Anderson.
Offices: 3023 W. Northside Dr., Jackson, MS, 39213, (601) 982-4522, Fax: (601) 982-4528.

Owned: Arisav Music (SESAC), Bess Music (BMI), Chatawa Music (ASCAP), Delta Boy Music (BMI), Melendo (ASCAP), Muscle Shoals Sound Music Publishing Co. (BMI), Savogs Music (BMI), Songs of Grand Coalition (BMI), Southern Grand Alliance (ASCAP), Two Knight Music (BMI).

Mallie B Music

(BMI) PO Box 23277, Charlotte, NC 28227, (704) 882-6134, Fax: (704) 882-2063, Pres.: David Moody.

Manben Music

(ASCAP) 3117 SW 17th St., Miami, FL 33145, (305) 443-5674, Pres.: Manny Benito; Creative Mgr.: Carol Benito.
Affiliated: Lanfranco Music (ASCAP).

Manny Music, Inc.

(ASCAP/BMI/SESAC) 2035 Pleasanton Rd., San Antonio, TX 78221, (210) 923-8585, Pres.: Manny R. Guerra; Sec.: Rosalinda Guerra; A&R: Pete Rodriguez; Pub. Rel.: Patricia Ann Horsford; Promo.: Hector Rodriguez; Sound Tech.: Brian Moore.
Affiliated: Rosman Music (ASCAP), Texas Latino (SESAC).

Mapape Lake Music ★

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 282-5965, Publ. Adm.: Karen Adams.

Marchael Music

(ASCAP) PO Box 43135, Upper Montclair, NJ 07043, (201) 857-2935, Pres.: Richard Reiter; Gen. Mgr.: Susan Feldman.

Marfre Music ★

(BMI) 6118 S. Padre Island Dr., Corpus Christi, TX 78412, (512) 992-8411, Fax: (512) 992-8428.

Edward B. Marks Music Co.

(BMI) P.O. Box 636, Wilton, CT 06897, (212) 489-8170.

Markyle Music ★

(BMI) 3646-3 Aerial Way Dr., Roanoke, VA 24018, (540) 343-5476, Fax: (540) 343-3240, E-Mail: rebel@rev.net; Pres.: David Freeman.

Andy Marvel Music ★

(ASCAP) PO Box 587, Farmingville, NY 11738, (516) 472-1219, Pres.: Andy Marvel.

Masterlease Music Publications

(BMI) PO Box 234, Saint Louis, MO 63166, (314) 296-5590, Pres.: Bob J. Bax; Vice Pres.: Paul J. Bax.
Owned: Bluebrass Music.

Maverick Music Publishing

(ASCAP) 8000 Beverly Blvd., Los Angeles, CA 90048, (213) 852-1177, Fax: (213) 852-1505, Pres.: Lionel Conway; A&R: Joe Belliotti; Exec. Asst.: Theresa Musser.
Offices: 1019 17th Ave. S., Nashville, TN, 37212, (615) 320-5355.
Owned: Edinburgh Songs (SESAC), Nomad/Norman Music (BMI).

Mayflower Music Corp. ★

(ASCAP) 4549 E. Fort Lowell, Tucson, AZ 85712, (520) 326-4400, Fax: (520) 326-3333, E-Mail: 72120.3673@compuserve.com; Web Site: <http://www.harmonies.com>; Pres.: Eckart Rahn; Sales/Mktg. Mgr.: Julian M.H. Parnaby.
Owned: Black Sun Music (SESAC), Celestial Harmonies (BMI), E.R.P. (GEMA), Fortuna One Music (BMI), Kuckuck (GEMA), Monte Video (BMI).

Maypop Music

(BMI) 702 18th Ave. S., Nashville, TN 37203, (615) 254-8800, Web Site: www.maypop.com.

McChas Music ★

(BMI) PO Box 745, Tyrone, GA 30290, (770) 463-1009, Fax: (770) 463-8646, Pres.: Steve McClure; Gen. Mgr.: David T. Chastain.
Owned: Leviathan Music.

McGillis Music Publishing Co.

(ASCAP) 12555 Biscayne Blvd., Ste. 918, Miami, FL 33181, (305) 460-3547, Fax: (305) 957-7735, Pres.: Darrin McGillis.

McGinnis & Marx Music Publishers ★

(BMI) 236 W. 26th St., #11 S., New York, NY 10001, (212) 675-1630, Owner: Paul Sadowski.
Owned: Joset Marx Music Co. (ASCAP).

McJames Music

(BMI) 701 Brook Hollow Rd., Nashville, TN 37205, (615) 356-0094, Fax: (615) 356-7044, E-Mail: mcjamesmusic@juno.com; Web Site: www.songnet.com/mcjames; Pres.: Tim James; Vice Pres.: Steven McClintock.
Owned: More Barque Music (BMI), 37 Songs (ASCAP); **Administered:** InTune OnTime (BMI).

Meadowee Music ★

(BMI) 2600 Melvin Rd., Cottondale, FL 32431, (850) 352-4258, Owner: Jerry Parker.

Meadowlark Music ★

(ASCAP) 1608 Argyle, Hollywood, CA 90028, (213) 462-6614, Fax: (213) 462-6197, Pres.: Lew Bedell.
Affiliated: Delta Music (ASCAP).

Melody House Music Publishers ★

(BMI) 910 N. Pacific St., Ste. 29, Oceanside, CA 92054, (760) 757-7446, Pres.: William Bellman; Gen. Mgr.: Bill Bellman; Prof./Creative Mgr.: Myral Bellman.
Owned: House of Rock Music (BMI).

Melomega Music Ltd. ★

(ASCAP) PO Box 2, Wayne, PA 19087, (215) 552-8889, Pres.: Frank Fioravanti; Gen. Mgr.: Trish Wassel.
Owned: Melo-Man Music Ltd. (BMI).

Memory Lane Music Corp. ★

(BMI) 928 Broadway, New York, NY 10010, (212) 460-8677, Fax: (212) 614-0166, Contact: Larry Spier; Copyright Admin.: Roberta E. Spier.
Owned: Larry Spier, Inc. (ASCAP); **Administered:** Coco Music (BMI), Derman Music (BMI), Matador Music (BMI), Unidisc Music (SOCAN), Ying Yang Music (BMI).

Mercantile Music

(ASCAP/BMI) 2731 Saundersville Ferry Rd., Mount Juliet, TN 37122, (615) 773-5080, Fax: (615) 754-4820.
Owned: Blueford Music (ASCAP), Bull-Kent Music (ASCAP).

Merry Marilyn Music

(BMI) 33717 View Crest Dr., Wildomar, CA 92595, (909) 245-2763, Fax: (909) 245-4423, Gen. Mgr.: M.J. Hendricks; A & R Mgr.: James Hendricks.

Messidor Music ★

(BMI) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, E-Mail: jakeg@rounder.com; Dir.: Bill Nowlin; Gen. Mgr.: Jake Guralnick; Prof. Mgr.: Ken Irwin.
Owned: Rounder Music (ASCAP).

Metal Blade Music Publishing

(ASCAP) 2828 Cochran St., Ste. 302, Simi Valley, CA 93065, (805) 522-9111, Fax: (805) 522-9380, E-Mail: mtlblrdr@aoi.com; Chrmn./CEO: Brian Slagel; Pres.: Mike Faley; Sr. Vice Pres./Gen. Mgr.: Tracy Vera.
Affiliated: Bloody Skull (BMI), Full Volume Music (BMI), NHL Music (ASCAP), Sharp Blade (ASCAP), Skate Blade (BMI).

Frank Metis Music ★

(ASCAP) 1650 Broadway, New York, NY 10019, (212) 246-3869, Fax: (212) 246-3869, Pres.: Frank Metis.

Meto Music Publishing

(BMI) 4237 Snowbird, Corpus Christi, TX 78413, (512) 850-9103, Pres.: Antonio Guerrero.

Mia Mind Music ★

(ASCAP) 259 W. 30th St., 12th Floor, New York, NY 10001-2809, (212) 861-8745, Fax: (212) 861-4825, E-Mail: mimimus@aol.com; Pres.: Steven Bentzel; Vice Pres.: Ashley Wilkes; Attorney: M.W. Youkon, Esq.; Tour Mgmt.: Andy Gilchrist.

Michele Audio Corporation of America

(ASCAP) PO Box 566, Massena, NY 13662, (315) 769-0638, Fax: (315) 764-0182, Pres.: Ginette Cormier; Vice Pres./Gen. Mgr.: Peter Kline.

Mid Summer

(ASCAP) 1109 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Contact: Edith Gelfand.

Mifflin Hills Music Co. ★

(SESAC) 2075 Ridge Rd., Library, PA 15129-8804, (412) 653-4838, Fax: (412) 653-3345, Pres.: Vito DiSalvo; Gen. Mgr.: Lana DiSalvo.

Mighty Ring Music

(BMI) 2020 N. Main St., Ste. 240, Los Angeles, CA 90031, (213) 221-2204, Fax: (213) 221-2778, E-Mail: xxx@triple-x.com; Co-Owner: Peter Heur; Co-Owner: Dean Nalway.
Administered: Jeff Dahl Music (BMI), Damned Immature Music (BMI), Lapdog Music (BMI), Rely On Pepe (BMI), Vision of Fire (BMI).

Company headquarters are designated by a ★

The Mighty 3 Music Group

(BMI) 309 S. Broad St., Philadelphia, PA 19107, (215) 546-3510, (215) 545-5830, Fax: (215) 545-2849, Vice Pres./Gen. Mgr.: Constance Heigler; Creative Mgr.: Tamlin Applin.
Owned: Assorted Music (BMI), Bellboy Music (BMI), Downstairs Music (BMI), Gamble-Huff Music (BMI), Leon's Legacy Music (BMI), Prano Music (BMI), Razor Sharp Music (BMI), Rose Tree Music (ASCAP); **Administered:** Rabbit's Ferry Music (BMI).

Milan Entertainment, Inc.

1540 Broadway, 28th Floor, Ste. F, New York, NY 10036, (212) 782-1086, Fax: (212) 782-1078, Web Site: milanrecords.com; Pres.: Emmanuel Chamboredon; COO: Toby Pienick; Dir., Mktg.: John Hudson.
Affiliated: Nalim Music (BMI).

Milenio Music Publishing, Inc. *

(ASCAP) Gden Hills Plz., S/C 1353, Carr 19, Ste. 208, Guaynabo, PR 00966, (787) 277-0592, Fax: (787) 277-0592, Pres.: Guadalupe Garcia Garcia; Office Mgr.: Rafael Garcia.

Millhouse Music *

(BMI) 1710 Roy Acuff Pl., Nashville, TN 37203, (615) 255-0428, Fax: (615) 244-5928, Pres.: Russ Zavitsou; Dir., Creative Servs.: Lisa Ramsey.
Owned: Shedhouse Music (ASCAP), Wooden Wonder Music (SESAC).

Milsap/Galbraith Music Group

1223 17th Ave. S., Nashville, TN 37212-2801, (615) 244-2464, Owner: Ronnie Milsap.

Mimic Music *

(BMI) PO Box 201, Smyrna, GA 30081, (770) 432-2454, Pres.: Tom Hodges; Vice Pres.: Frank Brannon; Vice Pres.: Jerry Burke.
Owned: B.O.A.M. (ASCAP), Skip Jack Music (BMI), Stepping Stone Music (BMI).

Minds Eye Music

(BMI) 2124 Mariner Cir., Raleigh, NC 27603, (919) 828-0014, Pres.: Donne Weaver.

Misam Music, Inc.

(ASCAP) 1501 Broadway, Ste. 1314B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, E-Mail: nervously@worldnet.att.net; Web Site: http://www.nervously.com; Pres.: Michael Weiss; Vice Pres.: Sam Weiss.

Miss Hazel Music

(BMI) 17060 Central Pk., Lebanon, TN 37090, (615) 443-2112, Fax: (615) 443-3140, Gen. Mgr.: Pat Halverson.
Owned: Uneasy Writer Music (BMI).

Modern Blues Recordings

(ASCAP/BMI) 41 Old Middletown Rd., Pearl River, NY 10965, (914) 735-3944, Fax: (914) 620-1737, Owner: Daniel Jacobowitch.
Owned: Ida & Ida Music (BMI), Modern Blues Music (ASCAP).

Mom Bell Music Publishing Co.

(BMI) PO Box 2280, Bala Cynwyd, PA 19004, (610) 664-1895, Fax: (610) 664-1283, Pres.: Anthony S. Bell; Gen. Mgr.: David J. Steinberg, Esq.

Monk Family Music Group *

(ASCAP/BMI) PO Box 150768, Nashville, TN 37215, (615) 292-6811, Fax: (615) 292-7266, Pres.: Charlie Monk; Vice Pres./Gen. Mgr.: Brian Baughn; Creative Dir.: Capucine Monk.
Owned: Charlie Monk Music (ASCAP).

Doug Moody Music

333 Via Vera Cruz, San Marcos, CA 92069, (619) 945-2412, Fax: (619) 630-1066, Pres.: Doug Moody; Gen. Mgr.: Eva Watts.
Owned: Accumulated Copy Rights (BMI), Clock Music (BMI), Doug Moody Music (BMI), Emit Music Corp. (BMI), Mystic Movie Music (BMI), Thrash (Skateboard) Music (BMI), VIM Music Corp. (BMI).

Moan June Music

(BMI) 4233 SW Marigold, Portland, OR 97219, (503) 777-4621, Fax: (503) 777-4622, Pres.: Bob Stoutenburg.

Moona Music Co.

(BMI) PO Box 2247, Jackson, MS 39225-2247, (601) 353-7405, Fax: (601) 353-7217, Pres.: James Griffin.
Owned: Mooter Music Co. (ASCAP), Parachades Music Co. (BMI).

Moonbow Music *

306 Madison St., Whitesburg, KY 41858, (606) 633-0108, Pres.: Carolyn H. Sturgill.

Giorgio Moroder Publishing *

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 282-5965, Publishing Admin.: Karen Adams.

Morro Music Corp.

(BMI) c/o EMI Music Publishing, 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Most Urgent! Music *

(BMI) 485 N. Canton Club Cir., Jackson, MS 39211, (601) 957-7027, Fax: (601) 957-7027, Pres.: Tim Whitsett; Vice Pres.: Goring Heath; Vice Pres., Admin.: Janis Harper; Int'l Mgr.: J.R. Fletcher.
Owned: Newmarket Music (ASCAP), Whitchurch Music Corp. (ASCAP), Whitsett Bros. Music (BMI), Whitsett Churchill Music Corp. (BMI); **Administered:** High Horse Music (BMI).

Mother Bertha Music, Inc.

(BMI) 686 S. Arroyo Pkwy., Penthouse Ste., Pasadena, CA 91105, (818) 846-9900, Fax: (818) 799-1241, Pres.: Phil Spector; Gen. Mgr.: Janis L. Zavala; Prof. Mgr.: Harold Esposito.

Motown Music Publishing *

(ASCAP/BMI) 825 8th Ave., 28th Floor, New York, NY 10019, (212) 603-7800, Fax: (212) 603-7801, Vice Pres.: James Jackson; Dir.: Nadine Baker.

Mountain Empire Music *

(BMI) 308 Mapleton Ave. NE, Roanoke, VA 24012, (540) 563-5937, Fax: (540) 563-5937, E-Mail: copcrk@aol.com; Web Site: www.coppercreekrec.com; Pres.: Gary Reid; Vice Pres.: Susan Reid.

Mountain Ghost Music *

(BMI) 1304 Stellar Way, Mount Shasta, CA 96067, (916) 926-2197, Web Site: www.mountainghost.com; Pres.: Rick Johnson.

Mouzon Music Co. *

(ASCAP) PO Box 7595, Northridge, CA 91327, (818) 368-6479, Fax: (818) 368-3748, E-Mail: alphonse@tenaciousrecords.com; Web Site: www.tenaciousrecords.com; Pres./Chrmn./CEO: Alphonse Mouzon; Controller/CFO: Allison Anne Mouzon.
Owned: Millet Music Co. (BMI), Elvena Mouzon Music (ASCAP).

Mull-Ti Hit Music *

(BMI) 50 Music Sq. W., Ste. 700E, Nashville, TN 37203-3228, (615) 329-4487, Fax: (615) 320-5487, Owner: Frank Mull.

Multisongs

(SESAC) 8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4700, Fax: (310) 358-4727.
Affiliated: see BMG Music Publishing.

Mundo Publishing Corp.

6221 NW 179th Terr., Miami, FL 33015, (305) 828-2150, Fax: (305) 823-4491, Pres./Gen. Mgr.: Francisco Nina; Pres.-Int'l: Rosa Nunez; Promo.-NY: Milagros Liriano; Promo.-FL: Rosa Sigaran.
Affiliated: Fondo Musical, Pee Music de Chile, Pee Music de Venezuela, S.A.

Murrah Music Corp. *

(BMI) 1109 16th Ave. S., Nashville, TN 37212, (615) 329-4236, Fax: (615) 329-4417, Pres.: Roger Murrah; Creative Mgr.: Paul Compton; Creative Mgr.: Jeff Williams.
Owned: Castle Street Music, Inc. (ASCAP), Murrah Castle Music, Inc. (SESAC); **Administered:** Ears Last Music (ASCAP).

Murrah*Rich*Baierle Int'l *

PO Box 128109, Nashville, TN 37212, (615) 329-3575, Fax: (615) 321-3928, Vice Pres.: Carol Lindsey Vincent.

Music Craftshop, Inc.

1231-A 17th Ave. S., Nashville, TN 37212, (615) 327-7988, Fax: (615) 321-0464, Pres.: Noel Gibson.
Owned: Hitkit Music (BMI), Phono Music (SESAC), Song of Sixpence (SESAC), Sun Belt Music (ASCAP).

Music Enterprises, Inc. *

(BMI) 5626 Brock St., Houston, TX 77023, (713) 926-4438, Fax: (713) 926-8303, Pres.: Aaron Schechter; Copyright Admin.: Kim McIlvain.
Owned: Crazy Cajun Music (BMI), Swamp Music (ASCAP); **Administered:** Flat River Music (BMI), Grand Prize Music (BMI), Levelland Publishing Co. (BMI).

Music For Life Publishing *

(BMI) PO Box 2803, Hollywood, CA 90078, (213) 957-4943, Pres./Prof./Creative Mgr.: Paul Korda; Gen. Mgr.: Gareth Brayley.
Owned: Kunstler Music (BMI).

Music General Corp.

(ASCAP) 818 18th Ave. S., Nashville, TN 37203, (615) 327-1700, Fax: (615) 255-7200, Pres.: Jack McFadden.
Affiliated: Rosey Red (BMI).

Music For Little People

(ASCAP) 1144 Redwood Dr., Redway, CA 95560, (707) 923-3991, Fax: (707) 923-3241, CEO: Leib Ostrow; Vice Pres., Sales: Stuart Schonfeld; Publicity/Promos.: Yvonne Hendrix.

Music for Percussion, Inc.

(BMI) 170 NE 33rd St., Fort Lauderdale, FL 33334, (954) 563-1844, Fax: (954) 563-9006, Pres.: Bernard Fisher.
Administered: J.R. Publications, Lang Percussion, Inc., Meredith Music Publications (ASCAP), U.M. Music Publications.

Music Sales Corp.

(ASCAP) 257 Park Ave. S., 20th Floor, New York, NY 10010, (212) 254-2100, Fax: (212) 254-2013, E-Mail: 102336.1611@compuserve.com; Web Site: http://www.schirmer.com; Pres.: Barrie Edwards; Vice Pres.: Susan Feder; Copyright Dir.: Yolanda Blum.

Owned: Associated Music Publishers, Inc. (BMI), G. Schirmer, Inc. (ASCAP), Weintraub Music (ASCAP); **Administered:** Carlanita Music (ASCAP), Chester Music Ltd. (ASCAP), Edition Wilhelm Hansen AS (ASCAP), Editons Salabert (ASCAP), Hans Sikorski (ASCAP), Novello (ASCAP), Union Musical Ediciones (BMI).

Music Umbrella/Sweet Glenn Music *

(ASCAP) PO Box 1067, Santa Monica, CA 90406, (310) 452-0116, Fax: (310) 452-2585, E-Mail: muzikbiz4u@aol.com; Pres.: Glenn H. Friedman; Vice Pres.: Zelina Munoz-Friedman; Dir., Acquisitions: Odie Odere; Creative Dir.: Mike Hunt.
Owned: Sweet Karol Music (ASCAP); **Administered:** Solely Administration Music (BMI), Strictly Administration Music (ASCAP).

Musicus Music (Div. of Music Corp. of America)

1755 Broadway, 8th Floor, New York, NY 10019.

Musikuser Publishing *

(ASCAP) 15030 Ventura Blvd., Ste. 425, Sherman Oaks, CA 91403, (310) 440-0140, Fax: (310) 440-0240, E-Mail: musikuser@aol.com; Pres.: John Sloate.
Owned: Leed Music (ASCAP); **Administered:** Cotaba Music (BMI), On Board Music (BMI), One Four Three Music (BMI).

Muy Bueno Music Group

(BMI/ASCAP) 1000 18th Ave. S., Nashville, TN 37212, (615) 329-2402, (615) 327-9229, Fax: (615) 327-4917, Pres.: Connie Woolsey; Creative Dir.: Laticia Allen; Creative Mgr.: Kemp Waterman; Creative Asst.: Scot Sherrard; Admin.: Dottie Delhafen.

Owned: Neon Sky Music (ASCAP), O-Text Music (BMI), See Strait Music (ASCAP); **Administered:** Blind Sparrow Music (BMI), Bill Butler Music (BMI), Cow Cents Music (BMI), Cow Cuts Publishing (ASCAP), Hit Street Music (BMI).

My P Fine

(ASCAP/BMI/SESAC) 2 Washington Sq. Village, Ste. 13-G, New York, NY 10012-1709, Fax: (203) 336-9991, Pres.: Jonathan P. Fine.

James E. Myers Enterprises

(ASCAP) 1607 E. Cheltenham Ave., Philadelphia, PA 19124, (215) 288-7824, Owner: James E. Myers; Gen. Mgr.: Catherine L. Brookshaw; Prof./Creative Mgr.: Richard P. Colanzi.

Mystic Wizard Publishing *

(BMI) 2416 21st Ave. S., Ste. 207, Nashville, TN 37212, (615) 297-6463, Fax: (615) 292-7631, Owner: Steve Canup; Gen. Mgr.: Gene Vowell; Music Mgr.: Rhonda Tallent.
Owned: QuickSilver (BMI), Gene Vowell Music (BMI).

N**NRP Music Group, Inc. ***

(BMI/ASCAP) 15 Alicante Aisle, Irvine, CA 92614-5926, (714) 756-1600, Fax: (714) 756-1661, Pres.: Fred Bailin.
Owned: New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Simma Music Co. (ASCAP); **Administered:** VeeVe Music Corp. (BMI).

N2D Publishing Co. *

(ASCAP) 1209 16th Ave. S., Nashville, TN 37212, (615) 329-9945, Fax: (615) 321-3457, Pres.: Douglas P. Casmus.
Owned: Breezeway Publishing Co. (BMI).

Naked Hoof

(BMI) 519 Atlantic Ave., Brooklyn, NY 11217, (718) 722-7757, Pres.: Bill Anderson; Dir. A&R: Beverly Oppenheimer.

Namrac Music

(BMI) 15456 Cabrito Rd., Van Nuys, CA 91406, (818) 787-6436, Fax: (818) 787-3981, Pres.: Tom Skeeter; Prof./Creative Mgr.: Shivaun O'Brien.
Owned: Souci Music (ASCAP).

Nara Music, Inc. *

(BMI) 4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8355, E-Mail: naralaw@narada.com; Pres./CEO: Wesley Van Linda.
Owned: Enso Music, Inc. (BMI), Kasina Music, Inc. (ASCAP).

Nashville Int'l Entertainment Group *

(ASCAP/BMI) PO Box 121076, Nashville, TN 37212, (615) 244-5357, Fax: (615) 244-4466, Pres.: Reggie M. Churchwell; Office Mgr.: Laurie Stephens.
Owned: Four Seasons Music (ASCAP), Sir Winston Music (BMI).

Nawruz Music

(BMI) PO Box 111304, Miami, FL 33111, (305) 661-5222, E-Mail: Assistant to President; Pres.: Rodolfo Castillo.

Neil Music, Inc.

(BMI) 8480-A Sunset Blvd., West Hollywood, CA 90069, (213) 656-2614, Fax: (213) 656-0693, E-Mail: mrgnp@earthlink.net; gnp@pacifinet.net; Web Site: www.gnpcrescendo.com; Pres.: Gene Norman; Vice Pres.: Neil Norman; Creative Dir.: Jordana Gainsworth; Pub. Rel. Dir.: Randi Hill; Publicist: Ray Costa.
Owned: Benton Publishing (BMI).

Neuron Music *

(ASCAP) 1519 E. Chapman Ave., Ste. 100, Fullerton, CA 92831, (714) 680-4959, Fax: (714) 992-1021, E-Mail: alex_cima@earthlink.net; Pres.: Alex Cima.

New Clarion Music Group *

(ASCAP/BMI/SESAC) 1815 Division St., Nashville, TN 37203, (615) 269-4746, Fax: (615) 269-4746, Pres.: Sue K. Patton; Vice Pres.: Heren R. Lee; Gen. Mgr.: A. Farron McAdams; Prof. Mgr.: Greg England.
Owned: Golden Reed Music, Inc. (ASCAP), Grand Staff Music, Inc. (SESAC), Lac de Charles Music, Inc. (BMI), Lac Grand Musique, Inc. (ASCAP), Little Admiral Music (ASCAP), Little General Music (BMI), Triumvirate Music, Inc. (BMI).

New Haven Music

(BMI) 33 Music Sq. W., Ste. 106-A, Nashville, TN 37203, (615) 256-9353, Fax: (615) 256-9256, Pres.: Karen Conrad; Prof. Mgr.: Ron Stuve.
Affiliated: AMR Publishing (ASCAP), Music Hill Music (BMI), Sierra Home Music (ASCAP).

New Memphis Music, Inc. *

(ASCAP/BMI) 1503 Madison Ave., Memphis, TN 38104, (901) 276-8520, Fax: (901) 726-5939, Pres.: Nikos Lyras.
Owned: Cotton Row Music (BMI), Deep 'N' Hard Music (BMI).

New Pants Publishing *

(ASCAP) 102 E. Pikes Peak Ave., Ste. 600, Colorado Springs, CO 80903, (719) 632-0227, Fax: (719) 634-2274, Pres.: Robert A. Case.

New Turquoise Music *

(BMI) Hwy. 931, Whitesburg, KY 41858, (606) 633-0485, Fax: (606) 633-0493, Pres.: Pat Martin.

NewBag Music *

(BMI) PO Box 11377, Richmond, VA 23230, (804) 285-8588, Fax: (804) 288-1353, E-Mail: mgary@richmond.inf.net; Pres.: Martin Gary; Prof. Mgr.: Kathleen Gary.
Owned: Cashflow Publishing (ASCAP).

Keith Newcomb & Co.

(ASCAP/BMI) PO Box 120284, Nashville, TN 37212-0284, (615) 352-0888, Fax: (615) 352-0257, Pres./CEO: Keith Newcomb; Contact: Billy Decker; Contact: Anne Marie Wilson.
Administered: Candlewyck Music (BMI), James Griffin Music (BMI), Grog Music (ASCAP), Le Pain Music (BMI), Olde Grog Music (BMI), Robroy West (BMI).

Newcreature Music *

(BMI) PO Box 1444, Hendersonville, TN 37077, (615) 452-3234, Fax: (615) 882-9530, Pres.: Bill Anderson Jr.; Prof. Mgr.: Dylan Horse.
Owned: Mary Megan Music (ASCAP); **Administered:** Yates Family Music (BMI).

Next Plateau Music, Inc.

(ASCAP) 536 Broadway, New York, NY 10012-3915, (212) 541-7640, Fax: (212) 315-0286, Pres.: Eddie O'Loughlin; Exec. Vice Pres./Gen. Mgr.: Jenniene Leclercq.
Affiliated: STM Music (BMI).

Joseph Nicoletti Music Co./Global Village Music Co. *

(ASCAP) PO Box 2818, Newport Beach, CA 92659, (714) 494-0181, Fax: (714) 494-0982, Pres.: Joseph Nicoletti; Gen.

Company headquarters are designated by a *

Mgr.: Eliza Lorenz; Consultant: Roger J. Whitbeck; Consultant (Nashville): Al DeLory; Consultant (Canada): Rhonda Moulton. *Owned*: Creative Network Co. (ASCAP).

Nida Music Publishing Co. *

(ASCAP) 4014 Murieta Ave., Sherman Oaks, CA 91423, (818) 981-5331, Pres.: Nicholas S. Carras.

Nikeda Music

(BMI) 1907 Central, Alton, IL 62002, (618) 465-5619, Fax: (618) 465-7585, Pres.: Howard E. Neal; Vice Pres.: Olivia Neal.

Noosa Heads Music

(BMI) PO Box 120967, Nashville, TN 37212, (615) 383-4667, Pres.: Bob Montgomery. *Owned*: Miss Dot (ASCAP).

Slick Norris Publishing Co. *

(BMI) 145 Kilgore Ave., Baytown, TX 77520, (281) 424-4235, Pres.: Slick Norris.

Northcott Music *

(ASCAP/BMI) 594 Broadway Bldg., Ste. 1011, New York, NY 10012, (212) 343-2660, Fax: (212) 343-2753, Pres.: Silvio Tancredi; Creative Mgr.: Tommy Musto; Int'l Licensing/Affairs: Money Penny; UK Rep.: Ellis Rich. *Owned*: Northcott Music (BMI), Tancoff Music (ASCAP).

Nota Publishing, Inc.

(ASCAP) 2090 NW 79th Ave., Miami, FL 33122-1607, (305) 592-4836, Fax: (305) 592-4828, Vice Pres.: Julia Moreno; Gen. Mgr.: Idalmis Giralt; Controller: Jose Beltran. *Administered*: Fondo Musical, Julia Publishing.

Now Sounds Music *

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Mgr.: Publishing Admin.: Karen Adams. *Affiliated*: Then Sounds Music.

Now & Then Music *

(BMI) 322 W. 45th St., New York, NY 10036, (212) 245-8801, Fax: (212) 245-6807, E-Mail: thedoctor@jeepjazz.com; Web Site: http://www.jeeppjazz.com; Pres.: Shane Faber. *Owned*: Jeep Jazz Music (BMI).

Nubian Wolf / T.H. Songs *

(ASCAP/BMI) PO Box 2712, Beverly Hills, CA 90213-2712, (213) 694-2431, Fax: (213) 933-3979, Pres.: Tony Haynes. *Owned*: Cairo Rhythmic Music (BMI), Ertolajay Musique Ltd. (ASCAP), Haynestorm Music (ASCAP), Prostyntunes (ASCAP), Toe Knee Hangs Music (ASCAP), Tunes On the Verge of Insanity (ASCAP), Ynot Senyayit Songs (BMI).

Nuevo Horizonte

(BMI, SESAC) PO Box 331218, Corpus Christi, TX 78463, (512) 881-9343, Fax: (512) 881-9343, E-Mail: whskyriver@aol.com; Pres.: David M. Wicker; Vice Pres.: Raetene S. Hubman. *Owned*: El Horizonte (SESAC).

Nutfl Music

(ASCAP) PO Box 771, Londonderry, NH 03053, (603) 432-2457, Pres.: Dave Carmody.

O

O.A.S. Music Publishing Inc.

(ASCAP) 3251 W. Shadowlawn Ave. NE, Atlanta, GA 30305, (404) 231-9888, Fax: (404) 231-9888, Pres.: Keith C. Andrews.

O-Tex Music *

(BMI) 1000 18th Ave. S., c/o Muy Bueno Music Group, Nashville, TN 37212, (615) 329-2404, (615) 327-9229, Fax: (615) 327-4917, Pres.: Constance Woolsey; Dir. Creative Servs.: Bobby Cottle; Creative Mgr.: Claudia Kemmerer. *Owned*: Muy Bueno Music (BMI), Neon Sky Music (ASCAP), See Strait Music (ASCAP); *Administered*: Bill Butler Music (BMI), Cow Cents Music (BMI), Cow Cuts Publishing (ASCAP), Hit Street Music (BMI).

Octave Higher Music *

(BMI) 11208 N. 38th Pl., Phoenix, AZ 85028, (602) 953-1671, Fax: (602) 953-1671, E-Mail: octvirmus@aol.com; Pres./Gen. Mgr.: Phillip Kelly.

Kenny O'Dell Music *

(BMI) PO Box 43, Nolensville, TN 37135, (615) 776-5126, Pres.: Kenny O'Dell. *Owned*: Antlers Music (BMI), Hungry Mountain Music (BMI).

Oh My Gosh Music *

(BMI) 5146 Hill Dr., Memphis, TN 38109, (901) 789-5296, Pres./Gen. Mgr.: Gerald McDade.

Oirra Publishing

PO Box 801, Boston, MA 02123, (617) 228-6863, Fax: (617) 427-2037, Pres.: Lee R. Soto.

Old Boston Publishing

(BMI) 180 Pond St., Cohasset, MA 02025, (617) 383-9494, Fax: (617) 383-9494, Pres.: Rik Tinory; Artist Relations: Claire L. Babcock.

Omni 2000, Inc. *

(BMI) 413 Cooper St., Camden, NJ 08102, (609) 963-6400, Fax: (609) 964-3291, Pres.: Michael Nise; Dir.: Frank Nise.

One Black Bean Publishing

35 Harding Ave., Clifton, NJ 07011, (201) 340-0909, Fax: (201) 340-8303, Mgr.: Marcos Quintanilla.

One Faith Music

(BMI) PO Box 8263, Haledon, NJ 07055, (718) 361-3321, Pres.: Samuel Cummings.

One Hot Note Music, Inc.

(BMI) 15 Gloria Ln., Fairfield, NJ 07004, (516) 367-8544, (201) 345-4280, Fax: (516) 692-4709, Pres.: Tito Batista; Vice Pres.: A&R: Barbara Bauer; Prodn. Mgr.: John Bastianilli. *Owned*: Black Rose Productions, Inc., Dem Rose Publishing, Inc.; *Administered*: BMG Music Publishing Japan, Inc., BMG Southeast Asia Ltd.

100 MPH Music, Inc.

(ASCAP) 240 W. 98th St., New York, NY 10025, (212) 316-0307, Fax: (212) 666-0975.

One Note Beyond Music *

(ASCAP) PO Box #50338, Nashville, TN 37205-0338, (615) 356-3774, Pres.: John Weaver; Prof./Creative Mgr.: Helen Hudson.

Open Sky Music Publishers *

(ASCAP) 10735 Vernon, Huntington Woods, MI 48070, (248) 546-7558, Fax: (248) 542-2227, Pres.: Martin Scot Kosins; Gen. Mgr.: Joyce Jerow.

Opri! Music *

(BMI) 584 61st St., Oakland, CA 94609, (510) 655-3357, Fax: (510) 655-3357, E-Mail: kaokuloto@aol.com; Web Site: www.kotoja.com; Dir.: Ken Okuloto; Mgr.: Jackie Wilson.

Opryland Music Group, Inc. *

(ASCAP/BMI/SESAC) 65 Music Sq. W., Nashville, TN 37203, (615) 321-5000, Fax: (615) 321-5655, Pres./Gen. Mgr.: Jerry Bradley; Vice Pres., Creative: Troy Tomlinson; Vice Pres., Licensing: Suzanne Prokasy. *Owned*: Acuff-Rose Music, Inc. (BMI), Milene Music, Inc. (ASCAP), Springhouse Music, Inc. (SESAC); *Administered*: Dayspring Music (BMI), Deer Valley Music (ASCAP), Forrest Hills Music, Inc. (BMI), Hits Happen, Inc. (SESAC), Promisland Music (SESAC), Song Pantry Music, Inc. (ASCAP), Word Music (ASCAP).

Opus Fromus Publishing

(BMI) 912 W. State Ave., Phoenix, AZ 85021, (602) 906-4064, E-Mail: opusfromus@mindspring.com; Owner: Lisa Pressman; Owner: Tim Ponzek.

Orange Bear Music Co. *

(BMI) 11601 Blix St., Studio City, CA 91602, (818) 769-5050, Fax: (818) 769-5018, Pres./Gen. Mgr.: Walter Kahn. *Owned*: Scully Music Co. (ASCAP).

Roy Orbison Music

1625 Broadway, Nashville, TN 37203, (615) 242-4201, Owner: Barbara Orbison.

Orchid Publishing *

(BMI) PO Box 1335, Norcross, GA 30091, (770) 814-2420, Pres.: Bill Bohannon; A & R: Ed Neeley; Professional/Creative Mgr.: Sharon Smith.

Orderlot's Music *

(BMI) 441 E. Belvedere Ave., Baltimore, MD 21212, (410) 435-0993, Fax: (410) 435-3513, E-Mail: orderprods@aol.com; Founder: Jeff Order; Gen. Mgr.: Joyce Klein.

The Organ Literature Foundation *

45 Norfolk Rd., Braintree, MA 02184-5918, (781) 848-1388, Fax: (781) 848-7655, E-Mail: organlitfnd@juno.com; Pres.: Henry Karl Baker. *Administered*: Goteborg Organ Academy, Knuf-Verlag, Laaber-Verlag, Lade Verlag, Les Amis de L'Orgue, Pape-Verlag, Postif Press, Rensch Verlag.

The Clyde Otis Music Group

(BMI/ASCAP) PO Box 325, Englewood, NJ 07631, (201) 567-7538, Fax: (201) 567-5948, Pres.: Isidro Otis; Vice Pres., Bus. Affairs: Clyde Otis III; Prof. Mgr.: Mark Anderson; Copyright Administrator: Michelle Thomas. *Owned*: Eden Music Corp. (BMI), Iza Music Corp. (BMI), Prentice Music, Inc. (ASCAP), Vanessa Music Corp. (ASCAP); *Administered*: Kakalaka Music (BMI), My Two Sons Entertainment (ASCAP), Nice & Smooth Music (ASCAP), One Vincent Music (BMI), Rap Pays Music (BMI), Redmann Music.

Otto Music Publishing *

(ASCAP) 10244 NW 47th St., Sunrise, FL 33351, (954) 741-7766, Fax: (954) 741-8947, Pres.: Frank X. Loconto; Exec. Vice Pres./Gen. Mgr.: Phyllis Finney Loconto; Vice Pres. (True Friends): Bill Dillon. *Owned*: Clara Church Publishing (SESAC), True Friends/Betty Brown Music Publishing (BMI).

Owl's Head Music *

(BMI) PO Box 3667, Chapel Hill, NC 27515, (919) 932-9600, Fax: (919) 932-9700, E-Mail: bhaddad@mindspring.com; Pres.: Bob Haddad.

Oxford Music USA

(BMI/ASCAP) 198 Madison Ave., New York, NY 10016-4314, (212) 726-6200, Fax: (212) 726-6444, Pres.: E.W. Barry; Exec. Editor, Music: Maribeth Anderson Payne; Mgr., Music Dept.: Susan Brailove. *Owned*: Oxford University Press; *Affiliated*: Jaymar (Canada) (ASCAP).

P

PDS Music Publishing *

(ASCAP/BMI) PO Box 191, New York, NY 10001-0191, (800) 473-7550, Fax: (800) 810-6693, E-Mail: rashied-pds@mail.com; Vice Pres./Gen. Mgr.: Derrick Shivers.

Pablo Music

(BMI) PO Box 496, Cherry Valley, NY 13320-0496, (607) 264-3785, Fax: (607) 264-3476, E-Mail: 750-1699@mcimail.com; Web Site: www.improart.com; Dir.: C.A. Goss. *Affiliated*: Metisse Music (SACEM), Yamaha Music Foundation (JASRAC).

Padrino Music Publishing Co.

(BMI) PO Box 102, Bishop, TX 78343, (512) 584-3735, Contact: Jesus Solis.

Pandisc Music Corp. *

(BMI) 6157 NW 167th St., Ste. F-9, Miami, FL 33015-4318, (305) 557-1914, Fax: (305) 557-9262, E-Mail: bocrane@gate.net; Pres.: Bo Crane; Gen. Mgr.: Kathryn Kowalski; CFO/Business Affairs: Sheldon Goldberg. *Owned*: Hombre del Mundo (ASCAP), Jamar Music Publishers (BMI), Whooping Crane Music (BMI); *Administered*: Breakaway Music Publishers (BMI), Our Jam Music (BMI), Walter Simmons Music (BMI).

Para-Sac Music Corp.

One Gulf & Western Plz., New York, NY 10023.

Paradam Publishing Ltd. *

(ASCAP) 36 Friendship Ln., Nantucket, MA 02554, (508) 228-5656, Fax: (508) 325-2628, CEO: Roger L. Seitz; Vice Pres. Pub. Rel.: Alayne Mayer.

Passado Music

(ASCAP) PO Box 640, Lake Isabella, CA 93240, (714) 957-3073, Fax: (619) 379-1970, Pres.: Bill Laster.

Passing Clouds Music, Inc./Latin Legends, Inc.

(BMI) 114 W. 86th St., Ste. 12-A, New York, NY 10024, (212) 799-5990, Fax: (212) 799-5990, E-Mail: larryharlow@msn.com; Pres./Prof./Creative Mgr.: Larry Harlow; Gen. Mgr.: Myles Harlow Kahn, Esq. *Owned*: Murn Monster Music (ASCAP).

Patrick-Joseph Music, Inc. *

(ASCAP/BMI/SESAC) 2004 Wedgewood Ave., Nashville, TN 37212, (615) 327-8091, Fax: (615) 327-8716, Pres.: Pat Higdon; Dir., Film/TV: Whitney Williams; Creative Servs. Mgr.: Joe Fisher. *Owned*: August Wind Music (BMI), Blakemore Ave. Music (ASCAP), Boog & Bud Music (ASCAP), Hailey Patrick Music (BMI), PJH Music (SESAL), Patnix Janus Music (ASCAP), Second Wave Music (ASCAP), Wedgewood Ave. Music (BMI).

Pauli Music Publishing Co. *

(BMI) 3518 Champlain Ave., Youngstown, OH 44502, (330) 755-7794, Owner/Pres.: Bill Schaffter.

Peaceable Kingdom Publishing *

(ASCAP) 3465 Encinal Canyon Rd., Malibu, CA 90265, (310) 457-4405, Pres./Owner: C.R. Nauert. *Owned*: Broadbeach Music (ASCAP), Charmlee Music (BMI), Van Nauert Music (BMI); *Administered*: Carlights Music (ASCAP).

Pecos Music

PO Box 13005, San Antonio, TX 78213, (210) 656-4528, Pres./CEO: Milton Lance.

Peermusic

(ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 265-3910, Fax: (212) 489-2465, Web Site: http://www.peermusic.com; Pres./CEO: Ralph Peer II; Sr. Vice Pres./COO: Kathy Spanberger; Vice Pres. Copyright/Lic.: Cecile Russo; Vice Pres. Legal/Bus. Aff.: Peter Jaegerman.

Offices: 8159 Hollywood Blvd., Los Angeles, CA, 90069, (213) 656-0364, Fax: (213) 656-3298, Sr. Dir., Talent Acq.: John Lloyd; Creative Dir.: Frank Petrone; Cobians, Ave. Ponce de Leon 1603-Of. 205, Parada 23, Santurce, PR, 00909, (787) 723-5704, Fax: (787) 723-4381, Mgr.: Hiram Negron; 1207 16th Ave. S., Nashville, TN, 37212, (615) 329-0603, Fax: (615) 320-0490, Vice Pres.: Kevin Lamb; Creative Dir.: Anthony Von Dollen; 209 Ninth St., Ste. A, Miami Beach, FL, 33139, (305) 534-0808, Fax: (305) 534-0830, Mgr.: Ramon Arias. *Owned*: PSO Limited (ASCAP), Peer Int'l Corp. (BMI), Peer Int'l Corp. of Puerto Rico (BMI), Peermusic Ltd. (BMI), Peermusic III Ltd. (BMI), Songs of Peer Ltd. (ASCAP), Southern Music Publishing Co., Inc. (ASCAP).

Peermusic Int'l Corp. of Puerto Rico

Cobians Plz., Ave. Ponce de Leon 1603-Of. 205, Parada 23, Santurce, PR 00909, (787) 723-5704, Fax: (787) 723-4381, Mgr.: Hiram Negron.

Pelton Publishing *

(BMI) PO Box 182, Midwood Station, Brooklyn, NY 11230, (718) 339-3536. *Administered*: Kid Cuz'n Publishing Co. (BMI), Art Wayne Music.

Penny Thoughts Music *

(BMI) 484 Lexington St., Waltham, MA 02154, (617) 891-7800, Fax: (617) 893-1771, Pres.: John Penny.

Perfect Songs

1123 Linda Flora Dr., Belair, CA 90024, (310) 471-4740, Fax: (310) 472-9930.

Perfection Music Publications *

(BMI) PO Box 4094, Pittsburgh, PA 15201, (412) 782-4477, Fax: (412) 782-0227, Pres.: Edward J. Moschetti. *Owned*: Regal Music Publications (ASCAP).

Periscope Music Co. *

(BMI) 129 Bishop St., Brockton, MA 02402, (508) 588-6348, Fax: (508) 559-9012, Pres.: Edward M. Hurwitz; Prof./Creative Mgr.: Ed Michaels. *Owned*: Shayna Music (BMI).

Periterra Music

(BMI) 45-15 21st St., Long Island City, NY 11101, (718) 786-2401, Pres.: Franc Peri.

Perla Music *

(ASCAP) 122 Oldwick Rd., Whitehouse Station, NJ 08889-5014, (908) 439-2336, Fax: (908) 439-9119, E-Mail: pmrecords@ccinyc.com; Web Site: www.ccinyc.com/pmrecords; Pres.: Gene A. Perla.

Permanent Pop Music *

(BMI) 14431 Ventura Blvd., Ste. 3111, Sherman Oaks, CA 91423, (818) 981-7760, Pres.: Ray Paul Klimek. *Owned*: Nasty Tone Music (BMI).

Jane Peterer Music Corp. *

80 Pine St., 33rd Floor, New York, NY 10005, (212) 344-5588, Fax: (212) 344-5566, E-Mail: music@jpmc.com; Web Site: www.jpmc.com; Pres.: Jane Peterer. *Administered*: Bloomfield Music (SESAC), Bridgeport Music, Inc. (BMI), Rosuki Music (BMI), Southfield Music, Inc. (ASCAP).

Justin Peters Music

(BMI) 2831 Dogwood Pl., Nashville, TN 37204, (615) 331-6056, Fax: (615) 831-0991, Pres.: Justin Peters.

Petko Music *

(BMI) 6331 Santa Monica Blvd., Hollywood, CA 90038, (213) 462-2545, Owner: Pete Korelich.

Phaja Music *

(BMI) PO Box 1427, Bayshore, NY 11706, (516) 841-0144, Fax: (516) 841-0378, Pres.: Barry V. Yearwood; Creative Dir.: Ramzun Ali Jaffer; Prof. Mgr.: Elijah Broom. *Owned*: Mega-Star (BMI).

Company headquarters are designated by a *

Pig Haus Music

6014 Forest Shadow, Leon Valley, TX 78240, (210) 520-7373, Fax: (210) 520-7373.

Piledriver Music

1241 E. Main St., Stamford, CT 06902.

Pine Island Music/Quadrant Careers

(BMI) 4250 N. Marine Dr., Ste. 2335, Chicago, IL 60613-1717, (773) 525-5273, (305) 472-7757, Mgr.: Jack P. Bluestein.

Pitchfork Music ★

(BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Platinum Entertainment, Inc. ★

(ASCAP/BMI/SESAC) 2001 Butterfield Rd., Ste. 1400, Downers Grove, IL 60515, (630) 769-0033, Fax: (630) 769-0049, Pres./CEO: Steve Devick; COO/Gen. Counsel: Thomas R. Leavens; Dir., Royalty/Licensing: Maribeth Ackerman. *Owned:* Dathom Publishing (SESAC), Jambbox (BMI), John Juan Music (BMI), Joste Publishing (ASCAP), JustMike Music (BMI), Lexicon Music (ASCAP), Libris Music (BMI), Luminar Music (SESAC), SonicChaos (ASCAP), Victoria Kay Music (ASCAP).

Platinum Gold Music

(ASCAP) 18653 Ventura Blvd., Ste. 292, Tarzana, CA 91356-4103, (310) 275-7329, Fax: (818) 757-7300, E-Mail: platinumgold@aol.com; Pres.: Steve Cohen; Pres.: David Cook.

Playground Music ★

(BMI) PO Box 133, Ojai, CA 93024-0133, Fax: (805) 646-5350, Pres.: Jim Pewter; Gen. Mgr.: Judy Pewter. *Owned:* Deviny James Music (ASCAP), Pewter Pal Music (BMI), Phiella Music (BMI).

Playnote Music Publishing

PO Box 219, Radio City Sta., New York, NY 10101, (212) 695-6995, Pres.: Lawrence Lucie.

Playthemusic

(ASCAP) 900 Passaic Ave., East Newark, NJ 07029, (973) 483-8080, Fax: (973) 483-0031, E-Mail: metropol@mars.superlink.net; Pres.: Jerry R. Salerno. *Owned:* Playourmusic (BMI).

Plymouth Music Co., Inc. ★

(ASCAP) 170 NE 33rd St., Fort Lauderdale, FL 33334, (954) 563-1844, Fax: (954) 563-9006, Pres.: Bernard Fisher. *Owned:* Aberdeen Music, Inc., Greystone Press; *Administered:* Sam Fox Publishing Co., Inc., Galleria Press, Morton Music, Pelican Cay Publications, Phantom Publications, SDG Press, Songways Service, Inc., Staff Music Publications, Tetra/Continuo Music Group.

Poca River Music Publishing Co.

(BMI) PO Box 358, Medway, OH 45341-0358, (937) 754-4526, Pres.: Clark Davidson; Vice Pres.: Ken Davidson.

Poemas y Canciones

(ASCAP) 501 SW 24th Ave., Miami, FL 33135, (305) 642-6147, Contact: Pablo Cano.

Polka Towne Music ★

(BMI) 211 Post Ave., Westbury, NY 11590, (516) 334-6228, Pres.: Teresa Zapolska.

Pollybyrd Publications Ltd. (A ZMI Co.)

(ASCAP/BMI/SESAC) 10 Universal City Plz., Universal City, CA 91618, (818) 506-8533, Fax: (818) 506-8534, E-Mail: pplzmt@aol.com; Pres.: Denise M. Gauthier; Vice Pres.: Max Diamond; Vice Pres.: Blade Tuscon; Vice Pres.: Juana Beguelin. *Offices:* 333 Proclor St., Carson City, NV, 89703, (702) 884-1946, Fax: (702) 882-6755. *Owned:* Ja Nikki Songs (BMI), Kellijai (ASCAP), Lonn' Vaness Songs (SESAC), PPL Music (ASCAP), Plus Publishing (BMI), Pollyann Music (ASCAP), Velma's Songs Intl (BMI); *Administered:* Zett One Songs (ASCAP), Zett Two Music (BMI).

PolyGram Music Publishing Group

(ASCAP/BMI) 1416 N. La Brea Ave., Los Angeles, CA 90028, (213) 856-2776, Fax: (213) 856-2664. *Offices:* 810 Seventh Ave., New York, NY, 10019, (212) 333-8000; 54 Music Square E., Nashville, TN, 37203, (615) 256-7648, Fax: (615) 255-8549. *Owned:* MMA Music Publishing, PolyGram Songs, Inc. (BMI); *Administered:* Theobald's Music, Inc. (ASCAP).

Pop Record Research ★

(ASCAP, BMI) 10 Glen Ave., Norwalk, CT 06850, (203) 847-3085, Pres.: Gary Theroux; Mgr.: Mark Theroux. *Owned:* GTP Music (BMI); *Affiliated:* Surf City Music (ASCAP).

Popular Music Co.

(ASCAP) PO Box 1221, Hollywood, FL 33022, (954) 458-0287, Fax: (954) 455-8859, Pres.: Emma Browne; Gen. Mgr.: Shelly Liebowitz. *Owned:* Children's Musical Plays (ASCAP).

Porpoiseful Publishing Co.

PO Box 3471, Manhattan Beach, CA 90266-1471, (310) 551-5250, (615) 895-5738, Fax: (310) 551-4144, Pres.: Alan Brewer.

Pow Wow Music, Inc.

(ASCAP/BMI) 1776 Broadway, Ste. 1206, New York, NY 10019, (212) 245-3010, Fax: (212) 956-2326, Pres.: Herb Corsack; Vice Pres.: Judy Cacase. *Owned:* 49th Street Music (ASCAP/BMI).

Power Metal Music, Inc.

(BMI) 2935 Berry Hill Dr., Nashville, TN 37204, (615) 297-3723, Fax: (615) 297-3723, Pres.: Jerry Abbott.

Power Voltage Music ★

(BMI) PO Box 808, Daytona Beach, FL 32115-0808, (904) 252-9806, Pres.: Russ Matte; Vice Pres./Gen. Mgr.: Mike Fass. *Offices:* PO Box 45, Church Street Sta., New York, NY, 10008, (212) 388-2767. *Owned:* Digital Dawn Music (ASCAP).

Prelium Music Publishing Co.

(ASCAP) 12 Tudor Ln., Trumbull, CT 06611, (203) 268-1196, Fax: (203) 268-9124, Pres.: Armando Sciascia. *Owned:* Clessidra Music Publishing Co. (BMI), Edizioni Musicali Sciascia (SIAE), Eliseo Edizioni Musicali, srl (SIAE).

Prescription Co., Inc. ★

(BMI) 525 Ashbury St., San Francisco, CA 94117, (516) 466-3008, (415) 553-8540, Pres./Owner: David F. Gasman; Exec. Vice Pres.: John Bradley; Vice Pres., Finance: Bob Murphy; Vice Pres., Sales: Bruce Brennan.

Theodore Presser Co.

(ASCAP) Presser Pl., Bryn Mawr, PA 19010, (610) 525-3636, Fax: (610) 527-7841, E-Mail: presser@presser.com; Pres.: Thomas Broido; Vice Pres.: George Hotton; Permissions: Martha Cox. *Owned:* Elkan Vogel (ASCAP), Merion Music (BMI); *Administered:* Editions Billaudot (SACEM), Editions Durand (SACEM), Editions Jobert (SACEM), Editions Lemoine (SACEM), Editions Musicales Transatlantiques (SACEM), Richard Schauer (PRS/ASCAP), United Music Publishers (PRS/ASCAP).

Pride Music Group

25 Music Sq. E., Nashville, TN 37203, (615) 244-8950, Vice Pres.: Byron Gallimore.

Prime Publishing of Puerto Rico

(ASCAP) 662 Ave. Miramar, Ste. 303, San Juan, PR 00907, (787) 721-7523, Fax: (787) 722-6432.

Print Music Co., Inc. ★

(ASCAP) 10 Swirl Ln., Levittown, NY 11756, (516) 796-3698, Fax: (516) 796-3699, Pres.: Nat Schnapf; Prof./Creative Mgr.: Jerry Samuels. *Owned:* XIV Music (ASCAP), JASAM Music (ASCAP), Japalana Music (ASCAP), Milbern Music (ASCAP), WPN Music (ASCAP).

Private Pleasure Music, Inc. ★

(ASCAP) 122 Andes St., Urb. Monterey, Rio Piedras, PR 00926, (809) 751-8321, (809) 751-8622, Fax: (809) 751-6856.

Promotions of the World, Inc. ★

(ASCAP) 1925 Century Park E., Ste. 1260, Los Angeles, CA 90067, (310) 556-1956, Fax: (213) 344-1275, Pres.: Roberto Rivera; Attorney: Gerald B. Weiner.

Publishers' Licensing Corp. ★

PO Box 1648, F.D.R. Sta., New York, NY 10150-1648, (212) 228-8866, Fax: (212) 228-0660, Pres.: Philip S. Kurnit. *Administered:* Abnak Music (BMI), Almitra Music (ASCAP), Belizbeha Music (ASCAP), Bergstrom Music Ltd. (ASCAP), Blendingwell Music, Inc. (ASCAP), Brave Voices Music (BMI), D'Accord Music, Inc. (ASCAP), Eagle Ear Music, Inc. (ASCAP), G&W Publishing Corp. (ASCAP), Justin Grant Music (BMI), Havana-New York Music Co. (BMI), Jetstar Publishers, Inc. (BMI), Little Pumpkin Music (ASCAP), Metrostar Music (ASCAP), Music Jems (ASCAP), PLC Music (ASCAP), Pueblo Nuevo Perez (BMI), Sephra Music (ASCAP), Shinowal Songs (BMI), Sister John Music, Inc. (BMI), Sister Teresa Music (ASCAP), Storn, Harris & Jones (ASCAP), Terrason Music (BMI), Tobasco Music (BMI), Varginha Music (BMI).

Punaluu Music Corp. (Div. of Sea-West Music Group**Hawaii) ★**

(ASCAP) PO Box 2063, Pahoa, HI 96778, (808) 965-8841, Fax: (808) 965-8853, E-Mail: rkeefe@qte.net; Pres.: Donna-Alexa Keefer; Chrmn.: Rick Asher Keefer. *Administered:* EMI Music Publishing Benelux (Europe), EMI-Virgin Music (Japan), Warner-Chappell (UK), Watanabe (Japan).

Pure & Simple Music

(BMI) 6 Rosario Shores Rd., Eastsound, WA 98245, (360) 376-5230, Fax: (360) 376-4894, Pres.: Christopher Peacock. *Affiliated:* Leaning Mirror (BMI), Pure & Simple Island Music (BMI).

Purple Crayon Music

(ASCAP) PO Box 358, Hendersonville, TN 37077, (615) 822-0316, Fax: (615) 822-9861, E-Mail: purplecr@aol.com; Gen. Mgr.: Green Daniel.

Purple Haze Music

(BMI) PO Box 1243, Beckley, WV 25802, (304) 252-4836, Fax: (304) 252-4836, Pres.: Richard L. Petry; A & R: Carol Lee.

Push Music Jamaica Ltd.

(BMI) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, Pres.: Sonia Pottinger; Gen. Mgr.: Jake Guralnick.

Q**Quantum Music Group**

1005 18th Ave. S., Nashville, TN 37212, (615) 320-7373.

R**Rage Music Publishing**

(BMI) 3528 NW 34th St., Fort Lauderdale, FL 33309, (954) 485-2640, Pres.: Vincent Jeffers; Vice Pres.: Lawson Westernman.

Frank Raggi Publishing ★

(ASCAP) PO Box 172235, Miami Gardens, FL 33017, (305) 828-6871, Fax: (305) 828-5347, E-Mail: orionmiami@worldnet.att.net; President: Frank Hernandez.

Rahmat/Olinga Music ★

(ASCAP/BMI/SESAC) 24522 Dry Canyon Cold Creek Rd., Calabasas, CA 91302, (818) 223-9256, Fax: (818) 223-9243.

Rainbow Music Corp. ★

(ASCAP) 45 E. 66th St., New York, NY 10021, (212) 988-4619, Fax: (212) 861-9079, Pres.: Diane Charlotte Lampert; Vice Pres.: Fred Stuart. *Owned:* Tri-Circle Music (ASCAP).

Ralsencia Music Publishing, Inc.

(BMI) PO Box 45-1600, Miami, FL 33245, (305) 377-9660, Fax: (305) 377-9670, Pres.: Raul Plasencia Jr.; Artistic Dir.: Tony Medina; Gen. Mgr.: Richard Green; Int'l Pub. Rel.: Maria E. Plasencia.

Fred Raphael Music ★

(ASCAP) 319 Via Don Benito, Cathedral City, CA 92234, (619) 328-0170, Pres.: Hermione Greene.

Raven Music

(BMI) 12055 First Ave. NW, Seattle, WA 98177, (206) 367-0736, E-Mail: ronellis@nwlink.com.

Jody Ray Music

(BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Raybird Music ★

(ASCAP/BMI) 435 W. 57 Studio 12A, New York, NY 10019, (212) 245-2299, Fax: (212) 245-2299, Pres.: Ray Passman. *Owned:* Kips Bay Music (ASCAP); *Administered:* ARAL Music (ASCAP), Aaychdee Music (ASCAP), Jazz Fund Music (BMI), Ju-Bop Music (ASCAP), Konitz Music (BMI), Meshugah Music (BMI), Red Rodney Estate (ASCAP/BMI), Sincere Music (BMI), Viad Music (BMI).

Realsongs ★

(ASCAP) 6363 Sunset Blvd., Eighth Floor, Los Angeles, CA 90028, (213) 462-1709, Fax: (213) 462-1713, E-Mail: ddorion@realsongs.com; Web Site: www.realsongs.com; Pres./Gen. Mgr.: Doreen Dorion.

Record-Rama Sound Archives

(BMI) 4981 McKnight Rd., Pittsburgh, PA 15237, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recrama@musicmaster.com; Web Site: http://www.record-rama.com; Publisher: Paul C. Mawhinney. *Owned:* Augben (BMI), Donator (BMI), Lito (BMI), Lo Presti (BMI), Mary Vi (BMI).

Record, Video & Film Music Publishing

(ASCAP) 3884 Franklin Ave., Los Angeles, CA 90027, (213) 662-3121, Fax: (213) 662-1222, E-Mail: starb0rn@aol.com; Chrmn./CEO: Brian Ross. *Owned:* Brian Ross Music (BMI).

Red Barn Farm Publishing ★

(BMI) PO Box 84, Strausstown, PA 19559, (610) 488-1782, Pres.: Patrick Sickafus; Mgr.: Suzy Walton.

Red Quill Music

(BMI) 2803 Bransford Ave., Nashville, TN 37204, (615) 383-0400.

Red Zone Music

(BMI) PO Box 62, Saint Joseph, MO 64502, (816) 233-6778, Pres.: W.D. Morgan.

Relix Magazine

PO Box 94, Brooklyn, NY 11229, (718) 258-0009, E-Mail: relixedit@aol.com; Publisher: Toni A. Brown.

Ren-Maur Music Corp.

(BMI) 521 Fifth Ave., 17th Floor, New York, NY 10175, (212) 292-4266, Fax: (212) 292-4450, Pres.: Rena L. Feeney; Vice Pres.: Derek W. Feeney; Gen. Mgr.: Maureen Gills; Prof./Creative Mgr.: Billy Nichols. *Administered:* Poppa, Dolla Bill Music (BMI).

Leon Re Publications

(ASCAP/BMI/SESAC) 2124 W. 24th St., Los Angeles, CA 90018-1927, (213) 737-5125, Fax: (213) 737-6773, Pres.: Irma Rene; Gen. Mgr.: Rafael Rene; Prof./Creative Mgr.: Tony Jones. *Affiliated:* Recordo Music Publishers (BMI).

Rent-A-Song ★

(BMI) PO Box 17803, Encino, CA 91416-7803, (818) 906-0618, Fax: (212) 307-7201, Pres.: Dennis Lambert; Creative Mgr.: Bettina Dee. *Owned:* Lambert & Potter Music (BMI), Dennis Lambert Music (BMI), Lambros Music (BMI), Lease-A-Tune (ASCAP), Natural Songs, Inc. (ASCAP), One Of A Kind Music (BMI), Soldier Music (BMI), Touch of Gold Music, Inc. (BMI), Tuneworks Music Co. (BMI), Works-For-Hire (ASCAP).

Resource Entertainment

(ASCAP/BMI) 626 Santa Monica Blvd., Ste. 456, Santa Monica, CA 90401, (310) 393-0125, Fax: (310) 393-8005, E-Mail: rescla@aol.com; Contact: Gregg Brock; Contact: Steve Zelenka. *Administered:* Brian Auger Music (BMI), Bridge of Sighs Music (BMI), Gans Creek Music (BMI), Hancock Music (BMI), More Cut Music (BMI).

Respect Music Co.

(BMI/ASCAP) PO Box 35449, Los Angeles, CA 90035, (310) 281-8599, Pres.: Miles Grayson; Gen. Mgr.: Tracy Moore. *Affiliated:* Black Satin (BMI), Family Affair Music (ASCAP), Miracle Mile Music (BMI).

Reunion Music Publishing

2908 Poston Ave., Nashville, TN 37203, (615) 320-9200, Fax: (615) 340-9494, Creative Dir.: Linda Bourne Wornell; Creative Mgr.: Kevin Brenneman. *Affiliated:* Emily Boothe, Inc. (BMI).

Rhinelander Music

(BMI) 10136 Idlewood Pl., River Ridge, LA 70123, (504) 949-8386, Fax: (504) 738-2145, Pres.: Marshall E. Sehorn.

The Richmond Organization (TRO) ★

(ASCAP/BMI) 11 W. 19th St., New York, NY 10011, (212) 627-4646, Fax: (212) 633-1233, Pres.: Howard S. Richmond; Gen. Mgr.: Larry Richmond; Printed Music Mgr.: Judy Bell. *Owned:* Cheshire Music, Inc. (BMI), Cromwell Music, Inc. (ASCAP), Devon Music, Inc. (BMI), Essex Music Intl., Inc. (ASCAP), Hampshire House Publishing Corp. (ASCAP), Hollis Music, Inc. (BMI), Ludlow Music, Inc. (BMI), Melody Trails, Inc. (BMI), Words and Music, Inc. (ASCAP).

Ridge Music Corp. ★

(BMI) 38 Laurel Ledge Ct., Stamford, CT 06903, (203) 322-1496, Fax: (203) 322-8201, E-Mail: ptannen@earthlink.net; Pres.: Paul Tannen; Gen. Mgr.: Nancy Tannen. *Administered:* Deshufflin, Inc. (ASCAP), Manderville Music (ASCAP), New Media Music (BMI), Sherwoodshire Music (ASCAP), Tannen Music, Inc. (BMI).

Ridge Runner Publishing

(ASCAP) 84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-8605, Fax: (512) 847-8833, Owner: Slim Richey.

Right Livelihood Music

(BMI) 4 Park Ave., Kings Park, NY 11754, (516) 544-0703, Fax: (516) 544-0705, Pres.: Joel Cook.

Company headquarters are designated by a ★

Rimidi Music

84-19 63rd Ave., Middle Village, NY 11379.

Rio Bravo Music

(BMI) 1109 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Fax: (615) 329-1021.

Rising Star Records/Publishers ★

(ASCAP/BMI) 52 Executive Park S., Ste. 5203, Atlanta, GA 30329, (404) 636-2050, Fax: (404) 636-5051, E-Mail: ristar@mindspring.com; Web Site: www.ristar.com; Pres.: Barbara Z. Taylor; Gen. Mgr.: Lyndell Messengale; Opns. Mgr.: Michael Peterson; Nat'l. Sales Mgr.: Frank Grubbs, Jr. *Owned:* New Rising Star Music (ASCAP), Ristar Music Pub. (BMI).

Ritmo Loco Publishing, Inc. ★

(ASCAP) 1650 Broadway, Ste. 1107, New York, NY 10019, (212) 489-8374, Fax: (212) 489-8431, E-Mail: merhiphop@aol.com; Pres.: Porfirio Pina; Vice Pres.: Pavel De Jesus.

Tex Ritter Music Publishing

(ASCAP) 6124 Selma Ave., Hollywood, CA 90028, (213) 469-2296, Fax: (213) 962-5751, Pres.: Dorothy Ritter; Gen. Mgr.: Michael H. Goldsen. *Affiliated:* Austin Music (BMI).

Roadblock/Roadcrew Music, Inc.

(ASCAP/BMI) 536 Broadway, 4th Floor, New York, NY 10012, (212) 274-7500, Fax: (212) 219-0301, Publishing Admin.: Joan Bolvin.

Rob-Lee Music

(BMI) PO Box 1130, Talleast, FL 34270, (941) 349-6900, Fax: (941) 349-6910, E-Mail: klnz76b@prodigy.com; Pres.: Rob Russen; Vice Pres.: Rick Conti; Vice Pres. A&R: Bob Francis; Sec./Treasurer: Pat Conti. *Owned:* Castle Music (BMI), Heavy Weather Music (BMI), Jade Music (BMI), Noelle Music (BMI), Pyramid Music (BMI), TCB Music (BMI).

Robadon Music

(BMI) 4354 E. Lake Rd., Sheffield Lake, OH 44054, (216) 949-7113, Pres./Gen. Mgr.: Robert Sellers; Prof./Creative Mgr.: David Sprouse; Publicity: Jeff Ellis.

Robin Hood Music Co.

(BMI) 5531 Tuxedo Terrace, Hollywood, CA 90068, (213) 465-9758, Owner: John Marascalco.

Rockin' Leprechaun Music

(ASCAP) One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, Pres.: Jonathan Richman; Administrator: Jake Guralnick.

Rockmasters Int'l Network, Inc. ★

(BMI) 710-712 W. 25th St., Norfolk, VA 23517, (804) 623-5585, (804) 623-0863, Fax: (757) 640-1402, E-Mail: rockmasters@aol.com; Pres.: Frank J. Guida; Opns. Dir.: R.G. Burns; Prof./Creative Mgr.: Joseph Da Vinci Guida. *Administered:* BMG Arabella Mexico, SA, Editorial Mexicana (SACM), BMG Holland (BUMA), BMG Music Publishing France (SACEM), BMG Music Publishing Ltd. (MCDSE), BMG Music Pty. Ltd.-England (PRS), BMG Pacific Music Pub. (CASH), BMG UFA Musikverlag (GEMA), Gallo Music Publishing South Africa (SAMRO), Gruppo Edit. BMG Ariola (SIAE), Music Unlimited, Israel (AKVN), Nippon BMG Music (JASRAC).

Rogue Wave Publishing ★

(ASCAP) 1211 Capitol, San Francisco, CA 94122, (415) 239-6610, Pres.: Jack Shiner; Prof. Mgr.: Teresita Galamay.

Rohm Music ★

(BMI) 10 George St., Wallingford, CT 06492, (203) 269-4465, Fax: (203) 294-1745, E-Mail: info@trod-nossel.com; Web Site: http://www.trod-nossel.com. *Owned:* Big Music (BMI), Linesider Productions (BMI), Obsessive Songs (BMI), QVQ Music (ASCAP).

Ron "Mister Wonderful's" Music ★

(BMI) 1730 Kennedy Rd., Louisville, KY 40216, (502) 774-1066, Pres.: Ronald C. Lewis; Vice Pres.: Erma Bush; Vice Pres.: Jerry Green.

Rondell Music

(BMI) 13117 Highway #9, Boulder Creek, CA 95006, (408) 338-2184, Fax: (408) 338-2749, Pres./Gen. Mgr.: Jimmy Joe Lee. *Owned:* Ravenswood Music (BMI).

Rondor Music Int'l

(ASCAP/BMI) 360 N. LaCienega Blvd., Los Angeles, CA 90048, (310) 289-3500, Fax: (310) 289-4000, Pres.: Lance Freed; Sr. Vice Pres.: Brenda Andrews; Vice Pres., Motion Pic's: Derek Alpert; Dir., A&R: Ron Moss.

Offices: 1904 Adelia St., Nashville, TN, 37212, (615) 321-0820, Fax: (615) 329-1018, Sr. Vice Pres.: David Conrad; Gen. Mgr.: Mary Del Scobey; 110 Greene St., Ste. 1102, New York, NY, 10012, (212) 226-9800, Fax: (212) 226-8550, Exec. Dir./Gen. Mgr.: Karen Durant; Creative Dir.: David Stamm; 78 Chandos St., St. Leonards, Sydney, NSW, 2065, Australia, 612.9901.4600, Fax: 612.9901.4924, Managing Dir.: Bob Aird; A&R: Graham Thompson. *Affiliated:* Almo Music Corp. (ASCAP), Blues Traveler Publishing (BMI), Brio Blues/Chariscourt Ltd. (ASCAP), East Memphis Music (BMI), Groove 78 Music (ASCAP), Irving Music, Inc. (BMI), MLE Music (ASCAP), Rodsongs (ASCAP), Testatyme Music (ASCAP), Vibecrusher Music (BMI).

Rontom Music Co. ★

(ASCAP) 602 W. Iris Dr., Nashville, TN 37204, (615) 298-3824, Owner: Tom Walls; Gen. Mgr.: Jean Walls. *Owned:* Centerpoint Music Co. (BMI).

Rooster Music ★

(BMI) 5001 NE 187th St., Lake Forest Park, WA 98155-4341, (206) 624-7688, Fax: (206) 622-7929, E-Mail: waltwagner@earthlink.net; Pres.: Walt Wagner.

Roots Music

(BMI) 885 Broadway, Bayonne, NJ 07002-3032, (201) 823-4546, Pres.: Robert Bowden.

Royal Flair Music

(BMI) 203 Antique City Dr., Walnut, IA 51577, (712) 784-3001, Pres.: Robert Everhart; Gen. Mgr.: Sheila Armstrong.

Royal King Music ★

(BMI) PO Box 5368, Buena Park, CA 90622, (714) 522-2363, Pres.: Jerry Smith. *Owned:* Melodeer Music (BMI).

Randall Ramage Music

(BMI) 906 N. Doheny Dr., Ste. 302, Los Angeles, CA 90069, (310) 271-9752, Fax: (310) 271-4842, Pres.: Randall Ramage.

Rushwin Publishing ★

(BMI) Rt. 3, Box 151-B, Kirbyville, TX 75956, (409) 423-2521, Gen. Mgr.: James L. Gibson.

Rustron Music Publishers ★

(BMI) 1156 Park Lane, West Palm Beach, FL 33417-5957, (561) 686-1354, Exec. Dir.: H. Rusty Gordon; A&R/Creative Dir.: Ronald Caruso; Prof. Mgr.: Davilyn Whims. *Owned:* Whimsong Publishers (ASCAP).

Joshua Ryan Music ★

(BMI) 1761 Gregory Jarvis Dr., El Paso, TX 79936-5050, (915) 855-0168, (915) 577-9599, Fax: (915) 577-9399, Pres.: John A. Portillo; Gen. Mgr.: Charlie Portillo; Vice Pres.: Jessica Portillo. *Owned:* Dol European Int'l (SVAE).

Ryan's Songs

(ASCAP) 18653 Ventura Blvd., Ste. 513, Tarzana, CA 91356, (818) 705-3512, Fax: (818) 705-3403, Pres.: Suzanne Hayden. *Affiliated:* Van Gogh's Ear Music (BMI).

Rykodisc

(ASCAP) The Times Bldg., Ste. 300, Suburban Sq., Ardmore, PA 19003, (610) 649-7400, Fax: (610) 649-1122, E-Mail: info@rykodisc.com; Web Site: www.rykodisc.com; Pres.: Eileen Whelihan. *Owned:* Pubco (BMI), Warlock Music Ltd. (PRS); *Administered:* Release Relapse Music (BMI).

S**S.A. Publishing Co., Inc.**

(ASCAP) 145 Palisade St., Dobbs Ferry, NY 10522, (914) 693-5595, Fax: (914) 693-7040, Pres.: Richard Kapp. *Owned:* SAKAP Music (ASCAP).

S & R Music Publishing Co. ★

(ASCAP/BMI) 71906 Hwy. 111, Rancho Mirage, CA 92270, (760) 346-0075, Fax: (760) 346-0075, Pres.: Scott B. Seely. *Owned:* Boomerang Music Pub. Co. (BMI), Meteor Music Pub. Co. (BMI).

Sabteca Music Co. ★

(ASCAP/BMI) 712 Longridge Rd., Oakland, CA 94610, (510) 465-2805, Fax: (510) 832-0464, Pres.: Bernard D. Herring; A&R: Sean A. Herring; Mktg.: Duane Herring.

Sacred Circle Music ★

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Sage Brush Music

(BMI) 6012 N. Agnes Ave., Temple City, CA 91780, (818) 286-9188, Fax: (818) 286-9188, Pres.: Sam Passamano, Jr.

Salsoul Music Publishing, Inc. ★

(BMI) 16 E. 40th St., New York, NY 10016, (212) 951-3029, Fax: (212) 951-2332, Int'l Mgr.: Glenn LaRusso. *Owned:* Lucky Three Music (ASCAP).

Salt Works, Inc.

(BMI/ASCAP) 80 Highland Dr., Jackson, OH 45640-2074, Pres.: Jeff Elliott; Prof./Creative Mgr.: Mike Morgan. *Owned:* Salt Creek Music (ASCAP), SoJourney Music (BMI).

Sam's House of Music

(BMI) PO Box 861, Brentwood, TN 37024, (615) 661-0080, Fax: (615) 376-8950, Managing Dir.: Sonja Quinn; Dir., Creative Servs.: Benny Quinn; Top Dog: Sam Quinn. *Owned:* Sonja Quinn Music (ASCAP).

San Antonio Music Publishing

(BMI) PO Box 37250, San Antonio, TX 78237, (210) 432-8353, Fax: (210) 433-1630, Contact: Salome Gutierrez; Contact: Robert Gutierrez.

Mateo San Martin Agency, Inc.

(BMI) 3016 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 477-3314, Fax: (305) 477-4431, E-Mail: carimusic@worldnet.att.net; Web Site: http://www.kubaney.com; Pres.: Mateo San Martin; Prof./Creative Mgr.: Gloria Patricia Jaramillo. *Affiliated:* EMMI (BMI), Edimeza (BMI), Ediprom (BMI), Edisa (BMI), Editorial Orfeon (BMI), Gala Musical (BMI), H.F.H. Editions Musicales (BMI), PHAM (BMI), S.N. Afric Music (BMI), T.G.B. Publishing, Inc. (BMI), Tabou Combo (BMI).

Sanga Music, Inc. ★

(BMI) 250 W. 57th St., Ste. 1218, New York, NY 10107, (212) 586-6553, Fax: (212) 459-9035, Pres.: Harold Leventhal; Gen. Mgr.: Joy Graeme.

Owned: Applesed Music (ASCAP), Fall River Music (BMI), Howard Beach Music (ASCAP), Stormking Music (BMI); *Administered:* Arioco Music (ASCAP), David Platz Music (BMI), Raspe Music (ASCAP), Woody Guthrie Publications (BMI).

Satty Music

(SESAC) 6130 Rebrook Rd., San Diego, CA 92117, (619) 571-9074.

Say-Bah Music ★

(BMI) PO Box 51525, Levittown, PR 00950, (809) 261-6100, Fax: (809) 795-9500, E-Mail: cpnet@prtc.net; Pres.: Candido Parrilla.

Scarlet Moon Music, Inc.

(BMI) 2815 W. Linden Ave., Nashville, TN 37212, (615) 389-5007, Fax: (615) 383-3889, Pres.: Paul Overstreet. *Affiliated:* New Well Music (ASCAP).

Don Schlitz

(ASCAP) PO Box 120594, Nashville, TN 37212, (615) 327-1991.

Schmerdey Music ★

(BMI) 7560 Woodman Pl., Ste. G-3, Van Nuys, CA 91405, (818) 994-4862, Owner: Tom Willitt.

A. Schroeder Int'l Ltd. ★

(ASCAP/BMI) 200 W. 51st St., Ste. 1009, New York, NY 10019, (212) 582-8995, Fax: (212) 977-5253, Pres.: Aaron Schroeder; Vice Pres.: Abby Schroeder; Gen. Mgr.: Mary Romev. *Owned:* Dandy Dittys (ASCAP), Rachel's Own Music (ASCAP), Super Songs (BMI); *Administered:* Ba-Da-De Music, Inc. (BMI), Me-Benish Music, Inc. (ASCAP), Seven Songs (BMI).

Score Productions, Inc.

(BMI) 3340 Peachtree Rd. NE, Ste. 1800, Atlanta, GA 30326, (404) 266-8990, Fax: (404) 266-8683, Pres.: Robert May. *Affiliated:* Pitchpipe Music (BMI), Son of A Pitch (ASCAP).

Screen Gems-EMI Music, Inc./Colgems-EMI Music, Inc. (ASCAP/BMI) 810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196.

Scrutchings Music

(BMI) 429 Homestead St., Akron, OH 44306, (330) 773-8529, (330) 724-6940, Pres.: Walter E.L. Scrutchings.

Ralph Seltzer Music ★

(ASCAP) 191 Finch Rd., Kerby, OR 97531-0417, (541) 592-2825, Owner: Ralph L. Seltzer; Gen. Mgr.: M. Walther.

September Music Corp.

(ASCAP) 250 W. 57th St., Ste. 1916, New York, NY 10107, (212) 581-1338, Fax: (212) 765-6703, Pres.: Stanley Mills. *Owned:* Galahad Music, Inc. (BMI); *Administered:* Grean Music (BMI), Spielman Music (ASCAP).

Seven of Us Music ★

(BMI) 550 Balue Ln. SE, Palm Bay, FL 32909-4652, (407) 723-1741, Pres.: Michael F. Matushin, Sr.

Seventh Son Music

(ASCAP) 1114 17th Ave. S., Ste. 102, Nashville, TN 37212, (615) 329-9886, Fax: (615) 329-0423, Prof. Mgr.: Marty Gamblin; Creative Dir.: Robert Schutt. *Offices:* 10351 Santa Monica Blvd., Ste. 300, Los Angeles, CA, 90025, (310) 552-0960, Fax: (310) 557-3468, Mgr.: Copyrights/Licenses: Francesca DeAngelis; Mgr., Royalties: Andrea Murray. *Administered:* Behind The Beat Music (ASCAP), Ocotillo Publishing Co. (ASCAP), Self Reliance Music (ASCAP).

ShadowLight Music

(ASCAP) 9900 Tagus St., Ste. 25, Pico Rivera, CA 90660, (562) 699-2450, E-Mail: rhart@lausd.k12.ca.us; Pres.: Ron Hart.

Shaolin Music ★

(ASCAP) 860 E. 500 S., Ste. 15, Salt Lake City, UT 84102, (801) 595-1123, Pres.: Sifu Richard O'Connor; Vice Pres., A&R: Don Dela Vega; Prof./Creative Mgr.: Michelle McCarty. *Owned:* Shaolin Communications.

Shapiro, Bernstein & Co., Inc.

(ASCAP) 640 Fifth Ave., Fourth Floor, New York, NY 10019, (212) 957-0802, Fax: (212) 397-4638, Pres.: Leon J. Brettler; Vice Pres./Creative: Michael S. Brettler; Licensing Mgr.: Randi Vaughan. *Owned:* North & Son Music Inc. (ASCAP), Painted Desert Music Corp. (BMI), Pomona Music Corp. (BMI), Ponderosa Music Co., Inc. (BMI), Scarsdale Music Corp. (ASCAP), Skidmore Music Co., Inc. (ASCAP), Yuma Music Corp. (ASCAP); *Administered:* Laura Love Music (BMI), Shinko Music (USA), Ltd. (ASCAP).

Shawnee Press, Inc.

(ASCAP) 257 Park Ave. S., New York, NY 10010, (717) 476-0550, (212) 254-2100, Fax: (212) 254-2013, Pres.: Barrie Edwards; Vice Pres.: Lynn Sengstack; Copyright Dir.: Yolanda Blum; Prof. Mgr.: Philip Black. *Owned:* Harold Flammer, Inc. (ASCAP), Glorysound (ASCAP), Malcolm Music (BMI), Templeton Publishing (ASCAP).

Sheddhouse Music ★

(ASCAP) 1710 Roy Acuff Pl., Nashville, TN 37203, (615) 255-0428, Fax: (615) 244-5928, Pres.: Russ Zavitsou; Dir., Creative Servs.: Lisa Ramsey. *Owned:* Millhouse (BMI), Wooden Wonder (SESAC).

Shkere Music

(BMI) 2218 Rosewood Ave., Richmond, VA 23220, (804) 355-3586, Fax: (804) 355-7240, Pres.: James Branch; Gen. Mgr.: Philip Branch. *Affiliated:* Black Fire Music (BMI), Juju Raga Music (BMI), Yo Pee's Music (BMI).

Sheli Music Publishing ★

(BMI) 1765 Franklin Chase Terrace, Henderson, NV 89012-3212, (702) 270-2935, Pres.: James Castor.

Shellfish Music

(ASCAP) 2 S. Quarantina St., Santa Barbara, CA 93101, (805) 899-2627, Fax: (805) 899-2995, Pres.: Stevan Lubarsky; Gen. Mgr.: Shawn Dewey.

Showpiece Productions

(BMI) 2 Sunnyside Dr., Ste. 4-A, Yonkers, NY 10705, (914) 965-0801, Pres.: Robert B. Schoen. *Owned:* Shownote Music Co., Showoff Publishing Co.

Showtime

(BMI) 513 14th St. NE, Washington, DC 20002, (202) 388-9399, Fax: (410) 243-0376, Contact: Charles A. Ables. *Owned:* Nice Sounds.

Silbar' Songs

(ASCAP) 3964 Sunswep Dr., Studio City, CA 91604, (818) 509-5952, Fax: (818) 509-0629, E-Mail: whitishop@aol.com; Pres.: Jeff Silbar. *Owned:* House of Fire Music (ASCAP).

Silly Love Songs ★

(BMI) Box 2, Palo Cedro, CA 96073, (916) 222-1455, E-Mail: townhouse@snowcrest.net; Pres.: Ruben Lopez.

Silver Dawn Music ★

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Pub. Adm.: Karen Adams.

Silver Heart Music

(BMI) PO Box 1157, Hendersonville, TN 37077, (615) 230-9434, Fax: (615) 230-9137, E-Mail: ami@nashville.com; Pres.: Michael Radford. *Owned:* Silver Dust Music (ASCAP).

Company headquarters are designated by a ★

Silverhill Music

(BMI) PO Box 39439, Los Angeles, CA 90039, (213) 663-8073, Fax: (213) 669-1470, A & R: Diana Collette.
Affiliated: Bumi Music (BMI), Roughage Music (BMI), Sellout Music (BMI), Silver Ridge Music (ASCAP).

Silvia's Music Services

(ASCAP/BMI) 514 Pasqual Ave., San Gabriel, CA 91775, (626) 282-4550, Fax: (626) 282-8105.
Administered: Baby Fingers Music (ASCAP), Bobby Caldwell Music (BMI), Micky Dolenz Music (BMI), Full Force Music (ASCAP), Mumbi Music (BMI), The Music Force (BMI).

The Simmons Music Co.

(BMI) PO Box 880761, San Francisco, CA 94188, (415) 824-2435, Pres.: Raymond B. Simmons.

Simply Grand Music, Inc.

(BMI) PO Box 41981, Memphis, TN 38174-1981, (901) 763-4787, Fax: (901) 763-4883, E-Mail: wahani@aol.com; Pres.: Linda Luochesi; Asst.: Carol Leslie Wolder.
Owned: Beckie Publishing Co., Inc. (BMI), Memphis Town Music, Inc. (ASCAP).

Single Kick Music *

(ASCAP) PO Box 8243, Calabasas, CA 91372, (818) 883-8407, Pres.: Cho Paquet; Vice Pres.: Echo S. Helstrom; Gen. Mgr.: Scott Kennington; Studio Mgr.: Danny Neelands.

Shelby Singleton Music, Inc.

(BMI) 3106 Belmont Blvd., Nashville, TN 37212, (615) 385-1960, Fax: (615) 385-1964, E-Mail: sunrecco@ix.netcom.com; Pres.: Shelby S. Singleton; Vice Pres.: John A. Singleton; Creative Mgr.: Sidney Singleton.
Owned: Andsome Music (BMI), Prize Music, Inc. (ASCAP); *Administered:* Chu Fin Music, Inc. (BMI).

Sinned Music *

(ASCAP) 25 Roscommon Rd., Newton Square, PA 19013, (610) 446-7100, Fax: (610) 446-7721, Pres.: Denny Somach.
Owned: Remted Music (BMI).

Sirus i Music

(BMI) PO Box 60240, Rossford, OH 43460, (419) 666-2019, Fax: (419) 666-3141, Pres.: John M. Pocisk; Vice Pres.: Mary Pocisk; Sec.: Joseph Manera; A&R: Johnny Davis.
Affiliated: Bug, Warner Chappell.

Siskatune Music Publishing Co. *

(BMI) 285 Chestnut St., West Hempstead, NY 11552, (516) 489-0738, Fax: (516) 565-9425, E-Mail: siskatune@aol.com; Pres.: Mike Siskind; Vice Pres., Creative Aff.: Rick Olarsch.
Administered: Red Hand Music.

Six Pictures Music *

(ASCAP) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publ. Adm.: Karen Adams.
Owned: Randy Newman Music, Twice as Nice Music.

Skinny Zach Music *

(ASCAP/BMI) PO Box 570815, Tarzana, CA 91357, (818) 708-1300, Fax: (818) 705-6332, E-Mail: glickman@aol.com; Pres.: Zachary Glickman.
Owned: Aliben Music (BMI), BACC Music (ASCAP); *Administered:* James Hollihan Music (ASCAP), Jams R Us Music (BMI), Psychadelic Music (ASCAP), Straight Ahead Music (BMI), Tori Taff Music (ASCAP).

Skyview Music Corp.

(ASCAP) 8480-A Sunset Blvd., West Hollywood, CA 90069, (213) 656-2614, Fax: (213) 656-0693, E-Mail: mrgnp@earthlink.net; gnp@pacifinet.net; Web Site: www.gnprescendo.com; Pres.: Gene Norman; Vice Pres.: Neil Norman; Creative Dir.: Jordana Gainsworth; Pub. Rel. Dir.: Randi Hill; Publicist: Ray Costa.
Owned: Anton Publishing (ASCAP), Leslie Music (ASCAP).

Slocum Hollow Songs *

(BMI) 125 43rd Ave. N., Nashville, TN 37209, (615) 292-0324, Fax: (615) 292-0824, E-Mail: baldasjb@ctrvax.vanderbilt.edu; Pres.: Butch Baldassari.
Owned: Nashville Mandolin Editions (BMI).

Jay Smar Music

(BMI) PO Box 68, Landingville, PA 17942, (717) 366-0703, Artist: Jay Smar.
Affiliated: New Classic Music (BMI).

Janet Smith Music

(ASCAP) 947 Paddington Terrace, Heathrow, FL 32746, (407) 333-3343, Fax: (407) 333-3288, E-Mail: scrbsmc@aol.com; Pres.: Janet Smith.

Solid Smoke Songs

(ASCAP) PO Box 22372, San Francisco, CA 94122, (415) 750-1225, Gen. Mgr.: Marly Arbutnich.
Administered: Loney Tunes Music (ASCAP), Rear Window Music (ASCAP).

Sombrero Moon Music

(BMI) PO Box 121561, Nashville, TN 37212, (615) 594-0018, (800) 343-3546, Web Site: www.hidwater.com/cantrells; Pres.: Al Cantrell; Vice Pres.: Emily Cantrell.

Sometimes You Win Music *

(ASCAP) 1610 16th Ave. S., Nashville, TN 37212, (615) 383-7258, Fax: (615) 269-7828, Web Site: www.randy-travis.com; Managing Dir.: Elizabeth Travis.
Affiliated: Tennessee Hills Music (BMI).

Sonata Records Co. *

(ASCAP) 4304 Del Monte Ave., San Diego, CA 92107, (619) 222-3346, Pres.: Paul Di Lella; Vice Pres.: Joseph Di Lella; Radio & TV Promos.: Dean Long; Sales Dir.: Phil Jones.

Song America Publishing *

(BMI) 8727 E. Girard Ave., Denver, CO 80231, (303) 695-8628, Fax: (303) 369-9655.

Song Farm Music *

(BMI) 113 17th Ave. S., Nashville, TN 37203-2707, (615) 742-1557, Fax: (615) 255-5034, Pres.: Tom Pallardy.

Song Source, Inc. *

(ASCAP) PO Box 120603, Nashville, TN 37212, (615) 298-1694, Fax: (615) 385-4058, Pres.: Byron Hill.

Owned: Circle Hwy. Music (ASCAP), Darjess Music (ASCAP), Triage Music, Inc. (BMI); *Administered:* Scarlet's Mate Music (ASCAP).

Song Wizard Music

(ASCAP) PO Box 3890, South Pasadena, CA 91031, (818) 441-6024, Fax: (818) 441-0544, Owner: Dave Kinnoin.

Songs De Burgo

(ASCAP) 212 Robin Hill Rd., Nashville, TN 37205, (615) 356-5460, Pres./CEO: Rory Bourke.

Songs Of PolyGram Int'l

(BMI) 825 Eighth Ave., 27th Floor, New York, NY 10019, (212) 333-8300, Fax: (212) 333-1442, Sr. Vice Pres./Gen. Mgr.: Holly Greene; Sr. Creative Dir.: Randy Sabiston; Sr. Creative Mgr.: Claude Mitchell; Creative Mgr.: Kim Gilmour; Creative Coord.: Jennifer Kerr.
Owned: PolyGram Int'l Publishing, Inc. (ASCAP), PolyGram Int'l Tunes, Inc. (SESAC).

Songsellers Co. (Div. of Aloft Music Enterprises, Inc.) *

(ASCAP) 1501 Broadway, Ste. 1310, New York, NY 10036, (212) 730-4848, Fax: (212) 730-4858, Pres.: Ruby Fisher.
Owned: Twilight City Music Publishers (BMI), Washinwear Music (BMI).

Songwriters Ink Music

(BMI) 1009 16th Ave. S., Nashville, TN 37212, (615) 327-9050, Fax: (615) 327-9035, E-Mail: apinc@earthlink.net; Pres.: Johnny Slate; Vice Pres., Publishing: Stacey Slate; Creative Dir.: Kent Earls; Catalog Mgr.: Jonathon Riggs; Copyright Admin.: Sue Taylor.
Administered: Danny Boy Music (BMI), Deep In The Heart Music (BMI), Diffunes (BMI), Golf Club Music (ASCAP), Pitch N Run (ASCAP), Regular Joe Music (BMI), Wilmac Music (BMI).

Songwriter's Network Music Publishing

(ASCAP) PO Box 972, Austin, TX 78767-0972, (512) 442-4604, E-Mail: philia@songwritersnetwork.com; Pres.: Phil Ayliffe.

Sony/ATV Music Publishing *

(ASCAP/BMI/SESAC) 550 Madison Ave., 18th Floor, New York, NY 10022, (212) 833-4729, Fax: (212) 833-8659, Pres.: Richard Rowe; Vice Pres., Finance/Admin.: Harvey Shapiro; Vice Pres., Bus. Aff.: Scott Francis; Vice Pres., Int'l Acq.: Merrill Wasserman; Dir., A&R: Suzanne Williams; Dir., A&R: Paul Ellis.
Offices: 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2545, Fax: (310) 449-2824, Exec. Vice Pres.: Jody Graham Dunitz; Sr. Vice Pres., A&R: Kathleen Carey; 8 Music Sq. W., Nashville, TN, 37203, (615) 726-8300, Fax: (615) 726-8329, Pres./CEO: Donna Hille; Vice Pres., Creative: Walter Campbell.
Owned: Sony/ATV Songs (BMI), Sony/ATV Sounds (SESAC), Sony/ATV Tunes (ASCAP); *Administered:* ECAF Music (BMI), Lenono Music & Ono Music (BMI), Siquomb Publishing Corp. & Joni Mitchell Publishing Corp. (ASCAP), Stone Bridge Music & Diamond Songs (SESAC), Stranger Songs (BMI), Vision of Love Songs, Inc. (BMI).

Sony/ATV Tree Music Publishing

(ASCAP/BMI/SESAC) 8 Music Sq. W., Nashville, TN 37203, (615) 726-8300, Fax: (615) 726-8329, Web Site: www.treepublishing.com; Pres./CEO: Donna Hille; Vice Pres., Creative: Walter Campbell; Dir., Royalties/Copyright: Phil May; Assoc. Creative Dir.: Amy McKeenan.
Owned: Sony/ATV Cross Keys (ASCAP); *Administered:* Buffalo Prairie Songs (BMI), Don Cook Music (BMI), Harlan Howard Songs (BMI), Post Oak Publishing (BMI), Showbilly Music (BMI), Tenille Music (BMI).

Sony Music Publishing Latin America

605 Lincoln Rd., Miami Beach, FL 33139, (305) 535-0800, Fax: (305) 471-6316, Managing Dir.: Frank Welzer.

Sorcerer Music

(ASCAP) 231 Sutton St., Ste. 2C, North Andover, MA 01845, (508) 686-9811, Pres.: Ralph A. Barbagallo, Jr.; Gen. Mgr.: Sandra L.M. Scala.

Soroka Music Ltd.

(ASCAP/BMI/SESAC) 111 E. 14th St., Ste. 195, New York, NY 10003, (212) 674-4807, Fax: (212) 674-4702, Pres.: Karyn Soroka.
Affiliated: I Hate Music (ASCAP), Nisha-Ayl Publishing (ASCAP), Buster Williams Prods., Inc. (SESAC).

Sorted Music, Inc.

(BMI) 1501 Broadway, Ste. 1314B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, E-Mail: nervousny@worldnet.att.net; Web Site: http://www.nervousnyc.com; Pres.: Michael Weiss; Vice Pres.: Sam Weiss.

Soul Coast Music *

(ASCAP) 740 N. La Brea Ave., Los Angeles, CA 90038, (310) 455-4034, Fax: (310) 455-2649, Pres.: Tim Weston.
Owned: Pestro Power Music (ASCAP), Three Left Music (ASCAP).

Soul Street Music Publishing, Inc. *

(ASCAP) 265 Main St., East Rutherford, NJ 07073, (201) 933-0676, Fax: (212) 951-2332, Pres.: Glenn LaRusso; Gen. Mgr.: Robert Melzer; Prof./Creative Mgr.: Hector Manquial.

Sound Column Co.'s.

(ASCAP/BMI) 812 S. 890 E. (Country Manor), Orem, UT 84097, (801) 225-9975, Fax: (801) 378-5244, E-Mail: rsimpson@burgoyne.com; Pres./Gen. Mgr.: Ron Simpson; Prof. Mgr.: Kim J. Simpson.
Owned: Mountain Green Music (BMI), Ronarte Publications (ASCAP).

Sound Feelings Publishing *

(BMI) 7616 Lindley Ave., Ste. 283, Reseda, CA 91335, (818) 757-0600, Fax: (818) 757-0834, E-Mail: sales@soundfeelings.com; Web Site: www.soundfeelings.com; Pres.: Howard Richman; Gen. Mgr.: Jackie Adair.

Sounds-Vision Music *

PO Box 3691, La Mesa, CA 91944, (619) 698-0244, Fax: (619) 698-0244, Pres.: Rod Hollman; Publicity (Latin): Alejandrina Hollman; Publicity (English): Daniel Hollman; Sales/Creative: Alberto Hollman.
Owned: Xpress'N Music (BMI).

Sourwood Music

(BMI) 102 Wheeler Path, Guilford, CT 06437, (203) 457-0881, Fax: (203) 457-2085, Pres.: Phil Rosenthal.

Southern Arts Music *

(BMI) 113 17th Ave. S., Nashville, TN 37203, (615) 242-2461, Fax: (615) 242-2479, Pres.: Jack J. Key.
Owned: J-Keys Music (ASCAP), Key-Mark Music (BMI), Newkeys Music (BMI); *Administered:* Husky Music (BMI).

Southern Melody Publishing Co. *

(BMI) PO Box 55300, Durham, NC 27717, (919) 489-4349, Fax: (919) 489-6080, Pres.: Barry Poss.
Owned: ABD Music (ASCAP), Brantford Music (BMI), Queen's Counsel Music (ASCAP); *Administered:* Mike Cross Music (ASCAP).

Southern Most Publishing Co.

(BMI) PO Box 1446, Lauri, MO 65038, (573) 374-1111, Pres.: Dann E. Haworth.

Southern Music Co. *

(ASCAP) 1100 Broadway, San Antonio, TX 78215, (800) 284-5443, (210) 226-8167, Fax: (210) 223-4537, Pres./Gen. Mgr.: Arthur B. Gurwitz; Vice Pres.: Jonathan M. Gurwitz; Editor-in-Chief: R. Mark Rogers.
Offices: PO Box 12687, Houston, TX, 77217, (713) 941-5500, Gen. Mgr.: Frank Woodruff.
Affiliated: Andraud Publications (ASCAP), Luvorne Publications (ASCAP).

Southern Writers Group USA

(ASCAP/BMI/SESAC) 2804 Azalea Pl., Nashville, TN 37204, (615) 383-8682, Fax: (615) 383-8696, Pres.: Buzz Cason.
Affiliated: Berry Hill Songs (BMI), Buzz Cason Publications (ASCAP), Forge Seat (SESAC), Gift (ASCAP), Debbie Hupp Music (ASCAP), Let There Be Music (ASCAP), Kent Robbins Music (BMI).

Spanish American Music Publishing Co.

(BMI) PO Box 1006, Sharon, CT 06069, (860) 364-1303, Fax: (860) 364-5005.

Sparrow Song

(BMI) 101 Winners Cir., Brentwood, TN 37024, (615) 371-6800, Fax: (615) 371-6915, Pres./CEO: Billy Ray Hearn; Mgr., Publishing Sparrow: Dan Keen.
Affiliated: Birdwing Music (ASCAP), Carob Music, Highpoint Ridge Music (BMI), His Eye Music (SESAC), Latter Rain Music (ASCAP), Mole End Music (ASCAP), Sparrow Song (BMI).

G.W. Spencer Music *

(ASCAP) 3221 Perryville Rd., Baldwinville, NY 13027, (315) 638-4286, Fax: (315) 635-4757, Pres.: Greg Spencer; Vice Pres.: S. Spencer.

Larry Spier, Inc. *

(ASCAP) 928 Broadway, New York, NY 10010, (212) 460-8677, Fax: (212) 614-0166, Pres.: Larry Spier; Gen. Mgr.: Dorothy Spier; Copyright Admin.: Roberta Spier.
Owned: JoRo Music Corp. (ASCAP), Memory Lane Music Corp. (BMI), Unidisc Music, Inc. (SOCAN); *Administered:* 11th Avenue Theatricals (ASCAP), Enterprise Music Corp. (ASCAP), David Hess Music Co. (ASCAP), MAJ Music Corp. (ASCAP), Matra Music Ltd. (SOCAN), New Image Publishing Co. (SOCAN), Unicorn Music Co. (ASCAP).

The Spina Music Group *

(ASCAP) 2232 Vista Del Mar Pl., Los Angeles, CA 90068, (213) 467-6018, Fax: (213) 467-0959, Pres.: Harold Spina; Projects Dir.: Lynne Moyer.
Owned: Argyle Music (ASCAP), Argyle Productions (ASCAP), Argyle Records (ASCAP), EDT Music (ASCAP), Love Than Country Music (ASCAP), Mucho Music (ASCAP), VDM Music (ASCAP).

Spiral Music Publishing

(ASCAP) 778 Newbury Ct., Southampton, PA 18966, (215) 322-5088, Gen. Mgr.: Harry Finfer.

Stable Music Co.

(BMI) 6503 Wolfcreek Pass, Austin, TX 78749, (512) 288-3370, Fax: (512) 288-9130, E-Mail: rsherry@aol.com; Web Site: www.pirmal.com/arbitr/sherry.html; Owner: Rex T. Sherry.

Dave Stahl Music *

(BMI) PO Box 117, New Berlinville, PA 19545, (610) 367-0335, Pres.: Dave Stahl.
Affiliated: Baster Music.

Thomas C. Stangland Co. *

(ASCAP) 7804 SW 45th, Ste. 47, Portland, OR 97219-1569, (503) 244-0634, Fax: (503) 244-8442, E-Mail: tcstangland@worldnet.att.net; Pres.: Thomas Stangland.

Starbound Publishing

(BMI) 207 Winding Rd., Friendswood, TX 77546, (713) 482-2346, Gen. Mgr.: Buz Hart.

Starmaker Entertainment Group

(ASCAP/BMI) 55 Santa Clara Ave., Ste. 120, Oakland, CA 94610, (510) 763-7600, Fax: (510) 763-7894, Web Site: www.rutrecords.com; Pres.: Joel Turtle.
Owned: Mission District Music (BMI), Motin Music (BMI), Snapping Turtle Music (ASCAP); *Administered:* Danisongs (BMI), Kire Muzik (ASCAP), Lexy Girl Music (ASCAP), Modern Love Songs (ASCAP), Revalex Music (BMI), Rye Boy Music (ASCAP).

Starstruck Writers Group *

(ASCAP) 40 Music Sq. W., Nashville, TN 37203, (615) 259-5300, Fax: (615) 259-5301, COO: Cliff Williamson; Gen. Mgr.: Mike Sebastian; Creative Dir.: Kos Weaver; Prof. Mgr.: Molly Reynolds; Copyright Admin. Dir.: Dennis Caveny.
Owned: Star Baby Music (SESAC), Starstruck Angel Music (BMI).

Starwest Music

(BMI) 1105 15th Ave., Ste. D117, Longview, WA 98632, (360) 577-6558, Fax: (360) 577-6558, Prof. Mgr.: Mike Poe.

Ray Stevens Music

(BMI) 1707 Grand Ave., Nashville, TN 37212, (615) 327-4629, Fax: (615) 321-5455, Owner: Ray Stevens.

Robert Stigwood Organization

122 E. 42nd St., Ste. 810, New York, NY 10168, (212) 975-0700, Fax: (212) 972-1061.

Company headquarters are designated by a *

Stollman Music Publishing

3720 Canterbury Way, Boca Raton, FL 33434, (561) 482-7700, Fax: (561) 482-7784, Admin.: Laurie Stollman; Admin.: Marc Stollman; Admin.: Mona Stollman.
Affiliated: Ruben Blades Prods. (ASCAP), Cutting Records Music (ASCAP), It's Time Music (BMI), JKMC Music (ASCAP), O'Malley Music (ASCAP), Rubel Music (ASCAP).

Stoney Point Music Co.

(BMI) 1818 Lennox Ave., Charlotte, NC 28203, (704) 375-0654, Pres.: William R. Bradford, III.

Stylecraft Music Co.

(BMI) 953 Hwy. 51, Madison, MS 39130, (601) 856-7468, Pres.: Jason S. Wooten; Gen. Mgr.: Jason S. Wooten; Prof. Mgr.: Style Wooten.

Su-Ma Publishing Co. *

(BMI) 1700 Centenary Blvd., Shreveport, LA 71101, (318) 227-2228, Fax: (318) 227-0304, Pres.: Stanley J. Lewis; Copyright/Publ. Coord.: Dianne Patrick.
Affiliated: Jocee Publishing Co. (SESAC), Lenny Publishing Co. (ASCAP), Pollyday Publishing Co. (BMI).

Suelor Music *

(BMI) 955 Venture Ct., Sacramento, CA 95825, (916) 929-9181, Fax: (916) 929-4751, Owner: Bill Rase; Pres.: Shirley Rase; Mgr.: Kip Hall; Prof./Creative Mgr.: Rebecca Baker; Chief Record Engineer: Wayne Johnson.

Sueno Publishing Co.

(BMI) 480 Lytton St., Troutman, NC 28166, (704) 528-4843, Pres.: Don E. Moore.

Sugar Mama Music *

(BMI) 4545 Connecticut Ave. NW, Ste. 805, Washington, DC 20008, (202) 362-2286, Pres.: Jonathan Strong.
Owned: Neck Bone Music (BMI), Southern Crescent Publishing (BMI).

Sugarfoot Productions

(ASCAP) PO Box 1065, Joshua Tree, CA 92252, Pres.: Dewey Dobson; Gen. Mgr.: Sheila Dobson.

Sunbonnet Publishing Co. *

(BMI) 3316 Cocoa Dr., Nashville, TN 37218, (615) 254-8712, Fax: (615) 254-8712, Pres.: Earl Lett; Vice Pres.: Lamar Lett; Creative Mgr.: Cynthia Fonder.

Sunnybrook Music

(BMI) PO Box 775, Tyler, TX 75710, (903) 592-7677, Fax: (903) 592-1010, Pres.: Robin Brians.

Supreme Ent. Int'l Corp.

(BMI) 12304 Santa Monica Blvd., Third Floor, Los Angeles, CA 90025, (818) 707-3481, Fax: (818) 707-3482, E-Mail: supreme2@earthlink.net or supreme2@aol.com; Gen. Mgr.: Lisa Lew.
Affiliated: Fuerte Suerte Music (BMI).

Sweet Tooth Music Publishing Co.

(BMI) 2716 Springlake Ct., Irving, TX 75060, (972) 790-5172, Fax: (972) 790-5172, Owner/Gen. Mgr.: Kenny Wayne; Office Mgr.: Candy Renee Hagler.

Sweet Treat Tunes

(BMI) 5173 Roxborough Dr., Hermitage, TN 37076, Fax: (615) 883-4777, Gen. Mgr.: Diana Weisman.
Affiliated: Koala Bear Songs (BMI).

Sweetersongs

(BMI) 1028 Third St., Ste. 8, Santa Monica, CA 90403, (310) 395-3556, Fax: (310) 395-1287, Pres.: Michele Vice.
Owned: Slice Meister Music (BMI).

Swing & Tempo Music, Inc. *

(BMI) 44 Rio Vista Dr., Allendale, NJ 07401, (201) 934-5665, Fax: (201) 934-1679, Pres.: Lionel Hampton; Gen. Mgr.: Bill Titone.
Affiliated: Glad Hamp Music (ASCAP).

T**TADM**

(ASCAP) 62 Congress St., Portsmouth, NH 03801, (603) 431-5492, Fax: (603) 431-5498, E-Mail: tadpole@fishtraks.com; Web Site: www.fishtraks.com; Pres./Gen. Mgr.: Thomas A. Daly.
Owned: FishTunes (BMI).

TEK Publishing

(BMI) 313 Church St., Lake Charles, LA 70601, (318) 439-8839, Fax: (318) 491-0994, Admin.: Eddie Shuler; Reviewer: Shonda Martin.
Owned: Nasetan Music Publishing (BMI); *Administered:* EMFS Music (ASCAP).

TKO Publishing *

(ASCAP, BMI) 15 Rolling Way, New City, NY 10956, (914) 634-8282, Fax: (914) 634-5888.

Tah Tae Publishing

(ASCAP) 11200 SW 107th Ct., Miami, FL 33176, (305) 238-2887, Fax: (305) 255-3546.

Talbot Music Group

(ASCAP/BMI/SESAC) 2 Music Cir. S., Nashville, TN 37203, (615) 244-6200, Fax: (615) 254-8860, Pres.: Joe Talbot; Gen. Mgr.: Jana Talbot.
Owned: Harbot Music (SESAC), Saheedron Music Publishing, Inc. (ASCAP), Talbot Music Publishing, Inc. (BMI).

Taylor Boy Music *

(BMI) 2980 W. 28th St., Ste. 343, Brooklyn, NY 11224, (718) 265-2327, Pres.: Robert Taylor.

Teddysound Corp.

(ASCAP) 444 Brickell Ave., Ste. 51-338, Miami, FL 33131-2492, Fax: (305) 371-4505, Pres.: Joaquin Alfonso; Vice Pres.: Teresa Alfonso.

Dale Tedesco Music/Tedesco Tunes *

(BMI/ASCAP) 16020 Lahay St., Granada Hills, CA 91344, (818) 360-7329, (818) 886-1334, Fax: (818) 886-1338, Pres.: Dale T. Tedesco.

Telarc Music Publishing Co. *

(ASCAP) 23307 Commerce Park Rd., Cleveland, OH 44122, (216) 464-2313, Fax: (216) 360-9663, Pres.: Robert E. Woods; Chrmn.: Jack L. Renner; Vice Pres.: Scott M. Peplin.
Affiliated: T.I.C. Music Publishing Co. (BMI).

Telearte Florida, Inc./Music Publishing Co.

(ASCAP) 4380 NW 128th St., Miami, FL 33054, (305) 688-7475, Fax: (305) 685-5697, Pres.: Peter Botome.
Affiliated: Ruben Amado S.R.L. (SADAIC), Coraven C.A. (SACVEN), Edimusic LTDA (SAYCO), Fontalento (SACUEN), Michele Record Ediciones, Perumusic E.I.R.L., Sonoeditora C.A. (SACVEN), Sonotone Publishing Co. (BMI).

Tel-Tis Enterprises

(BMI) 315 34th St., West Palm Beach, FL 33407, (561) 863-8633, Fax: (561) 840-1901, Pres.: George R. Davis Jr.; Gen. Mgr.: Donna Davis.
Affiliated: OLRAP Publishing Co.

Ten of Diamonds Music *

(BMI) Ste. 208, PO Box 356, Paia, Maui, HI 96779, (808) 573-3100, Pres.: Jason Schwartz; Gen. Mgr.: Bonnie Fredericks; Prof./Creative Mgr.: Greta Warren; Pub. Rel. Dir.: Diane Christopher; In-House Counsel: Bonnie Newman.
Owned: Dream Makers (BMI), Maui Country (ASCAP), Maui No Ka Oi Music (ASCAP), Revelation, Rough Diamond (BMI).

Ten Ten Music Group

(BMI) 315 34th St., Ste. 110, Nashville, TN 37203, (615) 255-9955, Fax: (615) 255-1209, E-Mail: melissa@tntenmanagement.com; Dir., Admin.: Melissa Wald.
Affiliated: Coburn Music (BMI).

Tender Tender Music *

(BMI) 163 W. 10th St., Ste. 3RE, New York, NY 10017, (212) 691-6957, Fax: (212) 691-6957, Gen. Mgr.: Christopher Berg.

Terrace Entertainment Corp. *

424 Grand, Ste. 201, Las Vegas, NV 87701, (505) 425-5188, Fax: (505) 425-5110, E-Mail: tewordhdq@aol.com; Pres.: Robert John Jones; Royalty Admin.: Margaret Jones.
Owned: Blue Lake Music (BMI), Chick Rains Music (BMI), Choskee Bottom Music (ASCAP), Shenandoah Music (ASCAP), Terrace Music (ASCAP); *Administered:* All Boys USA Music (BMI), Gull Songs (BMI), Hookem Music (ASCAP), Hookit Music (BMI).

Texas Wedge Music

(ASCAP) 1009 16th Ave. S., Nashville, TN 37212, (615) 327-9050, Fax: (615) 327-9035, Pres.: Johnny Slate; Vice Pres.: Publishing: Stacey Slate; Creative Dir.: Kent Earls; Copyright Admin.: Sue Taylor.

Third Story Music Inc. *

(BMI) 740 N. La Brea Ave., 2nd Floor, Los Angeles, CA 90038, (213) 938-5000, Fax: (213) 936-6354, Pres.: Martin Cohen; Bus. Aff.: Evan S. Cohen.

Owned: Bizarre Music (BMI), Fez Music (BMI), Fifth Floor Music (ASCAP), Singing Palms Music (ASCAP), Six Palms Music Corp. (ASCAP), Sixth Floor Music (BMI); *Administered:* Great Walrus Ltd. (ASCAP), Nero Pub Music (BMI), Plaything Music (ASCAP).

3 Minute Movie Music

(BMI) PO Box 120316, Nashville, TN 37212, (615) 356-4684, Fax: (615) 356-4666, E-Mail: lomax3@mindspring.com; Founder/Pres.: John Lomax III.

337 Music, LLC

(ASCAP) 6430 Sunset Blvd., Ste. 900, Hollywood, CA 90028, (213) 993-3224, Fax: (213) 465-3701, Dir., Publishing Admin.: Eric Thomas.

Owned: Burren Ave. Music, LLC (BMI); *Administered:* Big P Music (BMI), Treadstone Music Publishing (BMI), 2 Daughters Only Dollars Music (ASCAP).

Three Two Music Publishing *

PO Box 15368, Fresno, CA 93702-5368, (209) 645-7042, Fax: (209) 456-1101, E-Mail: three2mu@qnis.net; Web Site: www.qnis.net/~3-2music; Owner: Steve Alcalá.

Threptos Music/Strep Throat Music

(BMI/ASCAP) 101 "B" St., Carboro, NC 27510, (919) 932-1882, ext. 205, Fax: (919) 932-1885, Pres.: Jay Faires; Gen. Mgr.: Steve Baicom; CFO/Bus. Affairs: Chris Sawin.
Administered: Dillon Fence Music (BMI), Gwendie In Spring (BMI), Kitty Kitty Kitty Music (BMI), Little Blue Van (BMI), Pancho & Boot (BMI), Sen Dep Labs (BMI), Sensory Deprivation (BMI), Shorty Brown Music (ASCAP).

Tillandsia Music/D'Nico Int'l Music *

(ASCAP/BMI) 1625 N. Laurel Ave., Ste. 10, Los Angeles, CA 90046, (213) 650-1334, Fax: (213) 650-1334, Pres.: Dino Nicolosi; Prof./Creative Mgr.: Bi Bi Cross-Nicolosi.
Owned: D'Nico Int'l (BMI); *Administered:* Amanza Music (ASCAP), Anahi Magic (ASCAP), Axel Music (ASCAP), Ben Conga (ASCAP), Diam Music (BMI), EP2 (ASCAP), Uncle Chico Music (ASCAP), L.B. Wilde Music (BMI).

Timbertree Publishing

(BMI) 646 Rock City Rd., Kingsport, TN 37664, (423) 323-3152, Pres.: J.W. Hutchins.

Timberwolf Music, Inc.

(BMI) 2520 Cedar Elm, Plano, TX 75075, (214) 867-6656, Fax: (214) 867-6657, Pres.: Michael M. Murphey; Vice Pres.: G.L. Murphey.

Tired Music, Inc./Tito Music

(BMI) PO Box 222771, Hollywood, FL 33022, (954) 964-3874, Pres.: Cynthia Rodriguez.

Titan Records *

370 El Dorado Dr., Sonoma, CA 95476, (707) 935-7702, Pres.: Norman K. Brown.
Owned: Dolly Bee Music (BMI), Elizabeth Music (BMI), Idriss-Brown-Tibbles (ASCAP), Marc-Jean Music (BMI), Southwest Music (ASCAP).

Tommy Boy Music, Inc.

902 Broadway, 13th Floor, New York, NY 10010, (212) 388-8300, Fax: (212) 388-8400, Chrmn.: Tom Silverman; Pres.: Monica Lynch; Sr. Vice Pres.: Dan Hoffman; Sr. Vice Pres./CFO: Peter Takiff.

Owned: T-Boy Music Publishing, Inc. (ASCAP), T-Girl Music Publishing, Inc. (BMI), T-Man Music Publishing, Inc. (SESAC).

Tompalland Music *

(ASCAP/BMI) PO Box 120821, Nashville, TN 37215, (615) 385-1584, Pres.: Thomas (Tompall) Glaser; Gen. Mgr.: June Glaser.
Owned: Fifteen Years Music (BMI), Glaser-Holmes (BMI), William-Thomas (ASCAP).

Tompaul Music Co. *

(BMI) 628 S. South St., Mount Airy, NC 27030, (910) 786-2865, Owner/Pres./Gen. Mgr.: Paul E. Johnson.

Tonopah & Tidewater Music Co. *

(BMI) 1880 Century Park E., Ste. 900, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 557-8412, Publishing Admin.: Karen Adams.

Tooter Scooter Music

(ASCAP/BMI) 195 S. 26th St., San Jose, CA 95116, (408) 286-9840, Fax: (408) 286-9845, Pres.: Gradie J. O'Neal; Prof./Creative Mgr.: Jeannine O'Neal.
Owned: Janell Music (BMI), O'Neal & Friend (ASCAP).

Top 40 Hits Music Publishing Co.

(BMI) PO Box 12239, Las Vegas, NV 89112, (702) 456-2632, Fax: (702) 456-6189, Pres.: Robert J. DiMaggio; A&R Dir.: Thomas A. DiMaggio.
Affiliated: Broadway Sound (ASCAP), DiMaggio Publishing Co. (ASCAP), Slack Publishing Co. (BMI).

Tourmaline Music, Inc.

(BMI) 900 Old Hickory Blvd., Brentwood, TN 37027, (615) 373-5530, Fax: (615) 831-0991, Pres.: Justin Peters; Gen. Mgr.: Benjamin Peters.
Affiliated: Ben Peters Music.

Tradition Music Co. *

(BMI) 10341 San Pablo Ave., El Cerrito, CA 94530, (510) 525-7471, Fax: (510) 525-1204, E-Mail: mail@arhoolie.com; Pres.: Chris Strachwitz.
Administered: Bug Music (BMI).

Tri-She Kieta Publishing, Inc. *

(BMI) 122 W. Monroe St., Ste. 825, Chicago, IL 60603, (312) 280-0808, Fax: (312) 280-9191, Pres.: John Bellamy; Vice Pres.: Anthony Stephens.
Affiliated: Light & Sound Music Inc. (ASCAP).

Trianon Publications *

(BMI) PO Box 904, Royal Oak, MI 48068, (248) 545-2146, Pres.: Devora Brown; Gen. Mgr.: Sheldon Brown.
Owned: Jandon Music (ASCAP).

Tried & True Music

PO Box 39, Austin, TX 78767, (512) 477-0036, Fax: (512) 477-0095, Pres.: Susan Walker; Creative Mgr.: John T. Davis.
Owned: Groper Music (BMI), Highside (ASCAP).

Trusty Publications *

(BMI) 8771 Ross Creek Rd., Nebo, KY 42441, (502) 249-3194, Fax: (502) 249-3818, E-Mail: trusty@wko.com; Web Site: www.wko.com/business/trusty/ trusty.html; Owner: Elsie Childers.

Ernest Tubb Partners *

(BMI) PO Box 110483, Nashville, TN 37222, Partner/Opns. Dir.: Erlene Tubb.
Owned: Ernest Tubb Music (BMI).

The Tune Room, Inc.

(ASCAP) 800 Olde Clubs Dr., Alpharetta, GA 30022, (770) 642-6852, Fax: (770) 642-9161, E-Mail: jerryr31@aol.com; Pres.: Jerry Ragovoy.

Turner Music Publishing, Inc. *

One CNN Cir., Atlanta, GA 30303, (404) 827-2513, Fax: (404) 827-1066, E-Mail: gina.henschen@turner.com; Sr. Vice Pres. Bus. Affairs: Charles Shultz; Vice Pres. Bus. Affairs: Gina Henschen; Royalty Supvr.: Brad Baker.
Owned: Anihanbar Music Co. (BMI), Barbera-Hanna Music (BMI), Barhanna Music, Inc. (ASCAP), Cartoon Publishing Co. (ASCAP), Hanna-Barbera Prods., Inc. (ASCAP), Newbar Music, Inc. (BMI), RET Music, Inc. (ASCAP), Super Satellite Music (BMI), Techwood Music, Inc. (ASCAP), Ten Fifty Music (BMI).

Turner's World Publishing

(BMI) 4708 Bawell St., Baton Rouge, LA 70808, (504) 925-0288, Fax: (504) 925-0288, Pres.: Henry Turner, Jr.; Gen. Mgr.: Rhadd Hunt; Prof./Creative Mgr.: Sonny Dee.

Tutch Music *

(BMI) 282 Rt. 41, Sharon, CT 06069, (860) 364-5882, Gen. Mgr.: Paul Hotchkiss.
Owned: Blue Hill Music (BMI), Sugar Lane Music (BMI).

Scott Tutt Music *

(BMI) PO Box 121213, Nashville, TN 37212, (615) 331-7400, Fax: (615) 331-5412, Pres.: Scott Tutt; Prof./Creative Mgr.: Sunny Richards.
Owned: Buzzherb Music (BMI), Good Token Music (ASCAP), Short Rose Music (ASCAP); *Administered:* Songs of the Southland (BMI).

23rd Street Publishing/Listening Room Music, Inc.

(ASCAP/BMI) 6611 Morningside Dr., Brecksville, OH 44141, (216) 546-5491, Fax: (216) 546-5492, Pres.: Anda Allenson.

Twin Grands Publishing Co. *

(ASCAP) 12224 Avila Dr., Kansas City, MO 64145, (816) 942-8861, Fax: (816) 942-8988, Pres.: Scott W. Smith; Gen. Mgr.: Lou Teicher.

Twin Music, Inc.

(BMI) 1501 Broadway, Ste. 1314-B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, E-Mail: nervous@worldnet.att.net; Web Site: http://www.nervousnyc.com; Pres.: Sam Weiss.

Two Crowns Music Publishing Co., Inc. *

(ASCAP/BMI) 8138 Cantaloupe Ave., Panorama City, CA 91402, (818) 908-3690, (818) 996-5612, Fax: (818) 908-8873, Pres./CEO: Bill Lazerus; Bus. Affairs: Kay Lazerus.
Owned: Marachino Music Publishing (ASCAP), Sr. Two Crowns Music Publishing (BMI).

Company headquarters are designated by a *

Two John's Music *

(BMI) 2751 W. Market St., Louisville, KY 40212, (502) 778-5370, Fax: (502) 584-2895, Pres./Gen. Mgr.: John V. Heath; Prof./Creative Mgr.: Mae Heath.
Owned: Heath Music Publishing (ASCAP), Just A Note (BMI).

Two Twenty Four Music, Inc.

(ASCAP) 1501 Broadway, Ste., 1314B, New York, NY 10036, (212) 730-7160, Fax: (212) 730-7210, E-Mail: nervousny@worldnet.att.net; Web Site: http://www.nervousnyc.com; Pres.: Michael Weiss.

Tyndale House Publishers

351 Executive Dr., Carol Stream, IL 60188, (630) 668-8300, Pres.: Mark Taylor; Vice Pres., Mktg.: Doug Knox; Pub. Rel. Mgr.: Peter Mayer.

U**U.S.A. All-Star Music**

(BMI) 9655 S. Dixie Hwy., Ste. 209, Miami, FL 33156-2813, (305) 666-2747, Fax: (305) 666-2748, CEO: Richard Friedman.

US Music *

(BMI) 535 Fifth Ave., Penthouse, New York, NY 10017, (212) 682-8400, Fax: (212) 808-4669, Pres.: Alex Benedetto; Gen. Mgr.: Wallace Collins; A&R Rep.: Jason Sheldon.
Owned: America Music (ASCAP), Camex Music (BMI).

Udder Publishing Co.

PO Box 21118, Castro Valley, CA 94546, (510) 254-2216, Fax: (510) 254-2213, Pres.: Thomas Wiggins; Gen. Mgr.: Paul Jaulus; Prof./Creative Mgr.: Paul Jaulus.
Owned: Big Jim Music, Duxbury Music.

Una Aria Music *

(BMI) 519 Cringle Dr., Redwood City, CA 94065, (650) 593-8581, Fax: (650) 595-4466, E-Mail: sims@jse.com; Pres.: Bernard Haisch; Gen. Mgr.: Marsha Sims.

Unimusic, Inc./Musica Unica Publishing *

(ASCAP/BMI) 6303 Blue Lagoon Dr., Ste. 210, Miami, FL 33126, (305) 264-0606, Fax: (305) 265-2377, Publishing Dir.: Maria Flores; Contact: Diane Mauri.
Administered: CiroVega Editores (SACVEN), Edisdago Musical (ASCAP), Emlasa (SACM), Geminis Musical (SACM), Leo Musical (SACM), Love Music (SACVEN), Prodemus (ASCAP), Sonata - Son S.R.L. (SACVEN), W.V.P., Inc. (BMI).

Unison Music

c/o Word Entertainment, 3319 West End Ave., Ste. 200, Nashville, TN 37203, (615) 902-2315, Fax: (615) 883-7851, Vice Pres./Gen. Mgr.: R.J. Pritikin; Vice Pres., Sales: Bob Gurich.

United Int'l Copyright Representatives (Div of**ESP-DISK Ltd.) ***

(ASCAP) Box 3968, Kingston, NY 12402, (914) 437-0200, Fax: (914) 679-7818, E-Mail: espdisk@aol.com; Gen. Mgr.: Flavia Stollman.
Owned: ESP Disk* Music (ASCAP), Syndicore Music (BMI).

Unlimited Inspiration Records *

(BMI) 544 Summit Dr., Santa Cruz, CA 95060, (408) 458-3022, Pres.: Larry Leeder; Gen. Mgr.: Sue Herzstein.

Upala Music, Inc. *

(BMI) Two Orchard St., Verona, NJ 07044, (201) 239-1131, Fax: (201) 239-7367, Gen. Mgr.: Joy Graeme.
Administered: Aludra Music (ASCAP).

Urbana Arts *

(ASCAP) 26 W. 17th St., Ste. 502, New York, NY 10011, (212) 727-1360, Fax: (212) 366-5979, Pres.: Jared Hoffman; Vice Pres.: Gerald Helm; Bus. Aff.: Rhona Golubock.

Ursula Music Co.

(BMI) Postal Ste. 808, Lititz, PA 17543, (717) 627-4800, Fax: (717) 627-4800, Pres.: Joey Weiz; Vice Pres., Publ. Aff.: Amy Parravano; Prof./Creative Mgr.: James E. Myers.
Owned: Comet Tale (ASCAP), Parravano (ASCAP); Administered: Beachcomber (BMI), Dreamfield Music (BMI), Florentine Music (BMI), Peridot Now Music (BMI), Slack Music (BMI).

V**VAAM Music Group**

(BMI) PO Box 29550, Hollywood, CA 90029, (213) 664-7765, Pres.: Pete Martin.
Owned: Pete Martin Music (ASCAP).

Valco Music Publishers

(BMI) 1327 Cobb St., Kalamazoo, MI 49007, (616) 342-5328, Pres.: Victor Taylor; Gen. Mgr.: Vincent Taylor.

Rocky Valdez Music

4640 W. 118th St., Hawthorne, CA 90250, (213) 676-8882, Pres.: Rocky Valdez.

Thomas J. Valentino, Inc. *

(ASCAP) 500 Executive Blvd., Elmsford, NY 10523, (212) 869-5210, Fax: (914) 347-4764, Pres.: Thomas Valentino.
Owned: RFT Music Publishing Corp. (BMI).

Vander Music, Inc.

10900 Washington Blvd., Culver City, CA 90230, (310) 204-3792, Fax: (310) 204-0886, Mgr.: Valentin Velasco.

Vandor Music Publishing Group

1826 Poplar Ln. SW, North Wing, Albuquerque, NM 87105, (505) 247-4843, E-Mail: akuria@nmia.com; CCO: Bobby Farrell.
Affiliated: Bobby Farrell Int'l (BMI), Firedrag (ASCAP), PeCityBo Int'l (ASCAP), Polidori, Zeitgeist Int'l (BMI).

Varry White Music

(ASCAP) 6607 Sunset Blvd., Los Angeles, CA 90028, (213) 465-2700, Fax: (213) 465-8926, Web Site: www.dvinyt.com; Pres.: Michael Ross; Vice Pres. Bus. Aff./Legal: Rick Ross.
Affiliated: Brown Acid Music (ASCAP), Mudslide Music (BMI), Nectarine Music (BMI), One Stroke Music (ASCAP).

Velvet Apple Music

PO Box 150307, Nashville, TN 37215, (615) 298-2098, Owner: Dolly Parton.

Verde Vista Music Publishers

(ASCAP) 2383 Union St., Ste. 4, San Francisco, CA 94123-3913, (415) 567-6935, Gen. Mgr.: S. White.

Video-Voice Music *

(BMI) 108 Joyce Ln., Ashland City, TN 37015, (615) 792-4468, Mgr.: Thomas A. Boyles, Sr.; Creative Dept.: Amanda Delaney.

Vin-Joy Music, Inc. *

(ASCAP) 872 Morris Park Ave., New York, NY 10462, (718) 792-2198, Pres.: Vincent J. Gagliano; Gen. Mgr.: Joyce Heath.

Viper Music *

(BMI) 3022 N. Allen, Chicago, IL 60618, (312) 772-0043, Fax: (312) 772-2115, E-Mail: piggies@aol.com; Pres.: Jerry Del Giudice.
Offices: PO Box 2344, San Francisco, CA, 94126, (510) 526-0373, Fax: (510) 526-9095, Contact: Edward Chmielewski.

Virginia Arts *

(BMI) 512 Stewart St., Charlottesville, VA 22902, (804) 971-1411, Fax: (804) 971-1437, E-Mail: paul@virginiaarts.com; Web Site: www.virginiaarts.com; Owner: R. Paul Brier.
Owned: Notegun Music (BMI).

Jerry Vogel Music Co., Inc.

(ASCAP) 100 E. 42nd St., Ste. 1020, New York, NY 10017, (212) 697-2710, Pres.: Milton M. Rosenbloom.
Affiliated: F.B. Haviland Publishing Co., Inc. (ASCAP), George T. Worth Music Co. (ASCAP).

Vokes Music Publishing Co. *

(BMI) PO Box 12, New Kensington, PA 15068-0012, (412) 335-2775, Pres./Gen. Mgr.: Howard Vokes.

Voyager Publications *

424 - 35th Ave., Seattle, WA 98122, (206) 323-1112, Fax: (206) 329-2416, E-Mail: voyrec@aol.com; Web Site: http://www.tbwnet.com/voyager; Owner: Vivian T. Williams; Owner: Philip L. Williams.

Voz Del Mar Music - Boleros Y Baladas "De Cache"

(ASCAP) 6548 N. Sheridan, Chicago, IL 60626, (773) 569-5758, Fax: (773) 973-6070.

W**Wahdude Music**

(ASCAP) 1122 W. Lunt, Ste. 7-C, Chicago, IL 60626, (815) 753-2307, (510) 893-4705, Pres.: Fareed Haque.

Wajji Music Group/Will Walker Publishing

(SESAC/BMI) 423 Florida Ave. NE, Washington, DC 20002, (202) 546-9121, (202) 546-1845, Pres.: Will R. Walker.

Walking Creek Music *

(BMI) PO Box 3589, Saxtonville, MA 01705-3589, (508) 820-4440, Fax: (508) 820-7769, Pres.: L.E. Joiner.

Walrus Music Publishing

PO Box 11267, Glendale, CA 91226, (818) 242-2093, Mktg. Mgr.: Danny Behr; Prodn. Mgr.: Robert Coomber.

Jimmy Walton Music Publishing Co.

(ASCAP) PO Box 218146, Nashville, TN 37221-8146, (615) 646-0506, Web Site: http://www.geocities.com/sunsetstrip/palms/3915; Exec. Producer/Dir.: Jimmy Walton; Admin. Asst.: Sandra Hardesty; Prog. Dir.: Rosetta Pursell.
Owned: JW One Music Publishing Co. (BMI).

Warner Bros. Publications

(ASCAP/BMI/SESAC) 15800 NW 48th Ave., Miami, FL 33014, (305) 620-1500, (800) 327-7643, Fax: (305) 621-4869, CEO: Jay Morgenstern; COO: Fred Anton; Sr. Vice Pres.: Michael Lefferts; Sr. Vice Pres.: Sy Feldman; Latin Sales: Raul Artilles; Licensing Admin.: Dave Olsen.
Owned: Beam Me Up Music (ASCAP), Belwin Mills Publishing Corp. (ASCAP), Big 3 Publications (ASCAP/BMI), CPP/Belwin (ASCAP), Franco Colombo, Inc. (ASCAP/BMI), DCI Music Video, Good Life Publications (ASCAP), Kalmus Publications, Studio 224/Studio P/R (ASCAP/BMI); Administered: Summy Birchard (ASCAP/BMI).

Warner/Chappell Music, Inc.

(ASCAP/BMI/SESAC) 763 Collins Ave., Ste. 301, Miami Beach, FL 33139, (305) 534-1010, Fax: (305) 534-1082.

Warner/Chappell Music, Inc.

(ASCAP/BMI) 10585 Santa Monica Blvd., Los Angeles, CA 90025, (310) 441-8600, Fax: (310) 441-8780, CEO: Leslie E. Bider; Pres.: Rick Shoemaker; COO/CFO: Ira Pianko; Exec. Vice Pres./Gen. Mgr.: Jay Morgenstern.
Offices: 1290 Ave. of the Americas, 9th Floor, New York, NY, 10019, (212) 399-6910, Fax: (212) 315-5590; 21 Music Sq. E., Nashville, TN, 37203, (615) 254-8777, Fax: (615) 726-1353, Vice Pres./Gen. Mgr.: Tim Wipperman; Vice Pres., Creative: Michael Knox; 763 Collins Ave., Ste. 301, Miami Beach, FL, 33139, (305) 534-1010, Fax: (305) 534-1082, Vice Pres., Latin Music: Ellen Moraskie.
Owned: WB Music Corp. (ASCAP); Administered: Long Acre Music (SESAC), Warner-Tamerlane Publishing Corp. (BMI), Cotillion Music, Inc. (BMI), Pronto Music (BMI), Superhype Publishing, Inc. (ASCAP), Walden Music, Inc. (ASCAP), Warner/Refuge Music, Inc. (ASCAP), Warner/Built Songs (BMI).

Warner-Tamerlane Publishing Corp.

(ASCAP/BMI) 10585 Santa Monica Blvd., Los Angeles, CA 90025, (310) 441-8600, Fax: (310) 441-8780, CEO: Leslie E. Bider; COO/CFO: Ira Pianko; Pres.: Rick Shoemaker; Exec. Vice Pres./Gen. Mgr.: Jay Morgenstern.
Affiliated: Coal Dust West Music (BMI), Patrick Joseph Music, Inc. (BMI), Long Run Music (BMI).

Warus Publishing *

(BMI) 1410 E. 72nd St., Chicago, IL 60619-1510, (312) 752-2755, Pres.: U.S. Warren.

Ashley Watson Publishing

(BMI) 1791 Blount Rd., Ste. 712, Pompano Beach, FL 33069, (954) 969-1623, Fax: (954) 969-1997, Pres./Creative Mgr.: Mark Watson; Vice Pres./Prof. Mgr.: David Watson; Creative Mgr.: Jody Hagin.

Owned: Bass Tracks (ASCAP).

Fred Weinberg Productions

(ASCAP/BMI) 1600 Broadway, Ste. 906, New York, NY 10019, (203) 322-5778, Fax: (203) 329-7838, E-Mail: fwpsongs@idt.net; Pres./CEO: Fred Weinberg; Gen. Mgr.: Gregg Scott Weinberg; Prof./Creative Mgr.: Norman Rotholz.
Owned: Lauren Kim Music (ASCAP), Gregg Scott Music (BMI).

Welk Music Group

c/o PolyGram Music Publishing, 1416 N. La Brea Ave., Los Angeles, CA 90028, (213) 856-2776, Fax: (213) 856-2664.
Affiliated: Bibo Music Publishers (ASCAP), Champagne Music Corp. (ASCAP), Hall-Clement Publications (BMI), T. B. Harms Co. (ASCAP), Jack & Bill Music Co. (ASCAP), Somebody's Music (SESAC), Vogue Music (BMI), Harry Von Tilzer Music Publishing Co. (ASCAP).

Wenhajazz Publishing *

(BMI) 81 Chandler, Detroit, MI 48202, (313) 875-0289, Fax: (313) 875-0807, E-Mail: wenhajazz@aol.com; Pres.: Wendell Harrison.

Bobbe Wes Music

PO Box 28609, Dallas, TX 75228, (214) 324-4615.

West Ridge Music *

(BMI) PO Box 681862, Franklin, TN 37068-1862, (615) 912-1600, Fax: (615) 595-8339, Gen. Mgr.: Phillip Groves.

Western Int'l Music, Inc.

(ASCAP) 3707 65th Ave., Greeley, CO 80634, (970) 330-6901, Fax: (970) 330-7738, Pres./Gen. Mgr.: William Schmidt; Prof./Creative Mgr.: Sharon Davis.
Owned: Avant Music (ASCAP), BrightStar Music (ASCAP), Far West Music (ASCAP), Pailin Music (ASCAP).

Westunes Music Group

(ASCAP/BMI) 1115 Inman Ave., Ste. 330, Edison, NJ 08820, (732) 548-6700, Fax: (732) 548-6748, E-Mail: westwoodent@westwoodgrp.com; Web Site: www.westwoodgrp.com; Pres.: Victor Kaply.
Owned: Silver Dreams Music (BMI); Administered: Red Daddy Music (ASCAP), Bernie Brausewetter Music (BMI), CRT Music (ASCAP), Duke-N-Music (ASCAP), Gotcha Music (ASCAP), Madrak Music (ASCAP), Miracle Express Music (BMI), Skiddlysongs (BMI).

Whatapony Publishing

(BMI) 6001 Old Hickory Blvd., Ste. 376, Nashville, TN 37076, (615) 889-4782, Prof./Creative Mgr.: Kati Payne.

Wheatley Music USA

(ASCAP) 2988 Avenel Terr., Los Angeles, CA 90039, (213) 660-5444, Fax: (213) 660-2743, E-Mail: tspw91a@prodigy.com; Pres.: David Wheatley.
Owned: Best Bees Music (BMI), Wheatley Music Canada (SOCAN); Administered: AUM Toones (ASCAP), Blanc Noir Toones (BMI), Dr. Zoon Music (BMI), Fat Partners Music (BMI), Mithai Music (ASCAP), Stogee Music (ASCAP), Weintraub Kuhn Music (ASCAP), Fred Weintraub Productions, Inc. (BMI).

White Brick Music

(BMI) 1518 Stone Hill Rd., Mount Juliet, TN 37122-3604, (615) 754-5884, Fax: (615) 754-5921, Pres.: Shirley Watson; Vice Pres.: Stephen Grauberger.
Owned: Grau House (ASCAP), Gray Mountain (SESAC).

White Cat Music *

(ASCAP) 10603 N. Hayden Rd., Ste. 114, Scottsdale, AZ 85260, (602) 951-3115, Gen. Mgr.: Frank Fara; Vice Pres.: Patty Parker.
Owned: How The West Was Sung Music (BMI), Rocky Bell Music (BMI).

Whitewing Music

(BMI) 413 N. Parkerson Ave., Crowley, LA 70526, (318) 788-0773, Fax: (318) 788-0776, Owner: Georgia S. Miller.

Whiting Music *

(ASCAP) 228 Nunley Dr., Nashville, TN 37211, (615) 331-8945, Fax: (615) 315-9391, Pres.: James Whiting; Creative Mgr.: Lisa Day.

Dean Whitney Music Enterprises

(ASCAP/BMI) PO Box 632981, San Diego, CA 92163-2981, (619) 297-2310, Fax: (619) 297-7246, E-Mail: brnchild@aol.com; Gen. Mgr.: Dean Whitney.
Owned: Brother Bear Music (BMI), DeWhit Music (ASCAP), Lil Bo-Dean Music (ASCAP).

Wilcom Publishing *

(ASCAP) PO Box 4456, West Hills, CA 91308, (805) 285-8032, Fax: (805) 285-8032, Owner: William Clark.

Wildcountry Music

(ASCAP) 702 18th Ave. S., Nashville, TN 37203, (615) 254-8800.

Shane Wilder Music *

(BMI) 18540 Soledad Canyon Rd., Ste. 175, Canyon Country, CA 91351, (805) 251-7526, Pres.: Shane Wilder; Gen. Mgr.: Aaron Wilder.

Williamson Music Co. *

(ASCAP) 1633 Broadway, Ste. 3801, New York, NY 10019, (212) 541-6968, (212) 262-1800, Fax: (212) 489-6637, Pres.: Maxyne Berman Lang; Mgr., Publ. Admin.: Nancy DiIorio; A&R Dept. Coord.: Eric Goletz.
Owned: R&H Music Co. (BMI); Administered: Irving Berlin Music Co. (ASCAP), Faber Music (PRS/BMI), Gladys Music (ASCAP), Matthew Music (ASCAP), Mayerling Prods. (BMI), Elvis Presley Music (BMI).

Wind In The Trees Music *

(BMI) PO Box 158304, Nashville, TN 37215, (615) 670-6129, Fax: (615) 670-6703, Gen. Mgr.: Jean Cramer.

Windrose, Inc.

(BMI) E. Landis Ave., Vineland, NJ 08360, (609) 696-0943, Fax: (609) 794-8348, Pres.: Dennis Link.
Owned: Rosemary Melody Line (BMI).

Windswept Pacific Entertainment Co. *

(ASCAP/BMI) 9320 Wilshire Blvd., Ste. 200, Beverly Hills, CA 90212, (310) 550-1500, Fax: (310) 247-0195, Pres.: Evan Meadow; Sr. Vice Pres./Gen. Mgr.: Jonathan Stone; Sr. Dir., Film/TV: Alexia Baum; Sr. Dir., Licensing: Lysa Grande.

Company headquarters are designated by a *

Offices: 33 Music Sq. W., Ste. 104-B, Nashville, TN, 37203, (615) 313-7676, Fax: (615) 313-7670.
Owned: Full Keel Music (ASCAP), Hitco Music (BMI), Longitude Music (BMI), Move Something Music (ASCAP), PMP Music (BMI); *Administered:* August Wind Music (BMI), Eel Pie Publishing Ltd. (BMI), Gallo Music (ASCAP), Second Wave Music (ASCAP), Towser Tunes, Inc. (BMI).

Woodrich Publishing Co. ★

(ASCAP/BMI/SESAC) PO Box 38, Lexington, AL 35648, (205) 247-3983, Pres.: Woody Richardson.
Owned: Melstep Music (BMI), Nernee Music (ASCAP), Tennessee Valley Music (SESAC).

Lori Lee Woods Music

(BMI) 825 Fifth St., Menasha, WI 54952, (414) 725-4467, Pres.: Lori Lee Woods; Gen. Mgr.: Rebekah A. Pierce; Prof./Creative Mgr.: Jean M. Wilson.

Wooley Swamp Music ★

(BMI) 16225 Central Pk., Lebanon, TN 37090, (615) 453-1239, Fax: (615) 453-0234, Owner/Pres.: Charlie Daniels; Gen. Mgr.: Pat Halverson; Creative Dir.: Charlie Daniels, Jr.

Word, Inc. ★

(ASCAP/BMI/SESAC) 3319 West End Ave., Ste. 200, Nashville, TN 37203, (615) 385-9673, Fax: (615) 297-6128, Pres.: Roland Lundy; Exec. Dir., Copyright/Lic.: Lu Ann Inman; Creative Dir., Publishing: Valerie Janssen.
Owned: Canaanland Music (BMI), Dayspring Music (BMI), First Monday Music (ASCAP), Promiseland Music (SESAC), The Rodeheaver Co. (ASCAP), Sacred Songs (ASCAP); *Administered:* People of Destiny Int'l (BMI), Petsong Publishing (SESAC), Some-O-Dat Music (BMI).

Word of Andy Music

(ASCAP) 222 Riverside Dr., New York, NY 10025, (212) 932-0795, Fax: (212) 666-2332, Pres.: Andy Marvel.
Administered: Annotation Music.

World Famous Music ★

(ASCAP) 1364 Sherwood Rd., Highland Park, IL 60035-2834, Fax: (847) 831-3123, E-Mail: getchip@interaccess.com; Pres.: Chip Allholz; Gen. Mgr.: Linda R. Ptak; Prof. Creative Mgr.: Nick Bak.

Wrensong Publishing Corp.

(ASCAP) 1229 17th Ave. S., Nashville, TN 37212, (615) 321-4487, Fax: (615) 327-7917, E-Mail: wrensongpu@aol.com; Pres.: Ree Guyer Buchanan; Gen. Mgr.: Heather Edwards; Prof. Mgr.: Andrew Stines.

Owned: Guyer Songs (SESAC), Reynsong Publishing Corp. (BMI); *Administered:* Bayou Boy Music (BMI), Burton B. Collins Publishing (BMI), Conni Elislor Music (SESAC), Iron Mountain Music (BMI), Kentucky Girl Music (BMI), Lawyer's Wife Music (BMI), Lucky Ladybug Publishing (BMI), These Mortals Music (ASCAP).

Wynwood Music Co., Inc.

(BMI) 9514 James Madison Hwy., Warrenton, VA 20186, (540) 349-8183, Fax: (540) 341-0011, Pres./Gen. Mgr.: Peter V. Kuykendall.
Administered: Thumb Run Music Co. (ASCAP).

X

XLNT Music, Inc. ★

(ASCAP) 38-62 240th St., Little Neck, NY 11363, (718) 279-4139, Pres./Gen. Mgr.: James Cohn.

Y

YesYes Music Publishing

(ASCAP) 2709 Bremerton Dr., Richmond, VA 23233, (804) 360-4865, Pres.: David L. Esleck.

Ying Yang Records ★

(BMI) 1400 W. 23rd St./Sunset Island III, Miami Beach, FL 33140, (305) 885-1234, Fax: (305) 885-1234.

Yo-Yo Music

(BMI/ASCAP) 48-780 Eisenhower Dr., La Quinta, CA 92253-0643, (619) 564-0559, Pres.: Fred Rice; Gen. Mgr.: Robert Rice.
Owned: Amazing Grace (BMI), Hook (BMI), Western Americana (BMI).

Rusty York Music

(BMI) PO Box 31078, Cincinnati, OH 45231, (513) 522-9336, Fax: (513) 522-9915, E-Mail: ryork@jewelrecords.com; Web Site: www.jewelrecords.com; Pres.: Rusty York; Gen. Mgr.: Linda York.

You Heard It - Hear! ★

1445 Sunset Ridge Rd., Glenview, IL 60025-2243, (847) 729-2058, Fax: (847) 729-2047, Managing Dir.: Frank Littlewolf; Prof. Mgr.: Sven Lindberg; Int'l Mgr.: Bjorg West-Larsen.
Affiliated: Canandaigua Music (ASCAP), Cayuga Music (ASCAP), Keuka Music (ASCAP), Lamoka Music (ASCAP), Oconomowoc Music (ASCAP), Oneida Music (ASCAP), Onondaga Music (ASCAP), Owasco Music (ASCAP), Seneca Music (ASCAP), Waneta Music (ASCAP).

You Should Meet My Mother

(ASCAP) 5159 Wheelis Dr., Ste. 110, Memphis, TN 38117, (901) 683-1933, Fax: (901) 384-4902, Pres.: Celia McRee; Int'l Mktg. Mgr.: Ginger Tate; Nat'l Promo. Mgr.: Lisa Ian.
Affiliated: Wild Thing Music (BMI).

Young Country Music

(BMI) PO Box 5412, Buena Park, CA 90620, (619) 245-2920, Contact: Leo J. Eiffert, Jr.
Affiliated: Eb-Time Music Co.

Your Best Songs Publishing ★

(ASCAP) 1210 Auburn Way N., Ste. P171, Auburn, WA 98002, (800) 251-9896, Fax: (800) 203-7896, Gen. Mgr.: Craig Markovich.

Z

ZAP Publishing Co. ★

(BMI) Rt. 12, Asbury, WV 24916, (304) 645-7860, Fax: (304) 645-7860, E-Mail: crfc@aol.com; Pres.: Charles R. Freeland.
Owned: Lemco (BMI), Mount Rainier Music (BMI).

Zazmar Music Co.

(BMI) PO Box 779, New Hope, PA 18938, (215) 862-5411, Fax: (215) 862-9470, Pres.: Marsha Zazula.

Zentao II Publishing Group, Ltd.

(ASCAP) 609 Brook Rd., Richmond, VA 23220, (804) 788-8892, Pres.: Max Monroe.

Zettitalia Music Int'l

(ASCAP) PO Box 8221, Universal City, CA 91618, (818) 506-4866, Fax: (818) 506-8534, E-Mail: pplzmi@aol.com; Pres.: Suzette L. Cuseo; Vice Pres.: Cheryenne Phoenix.
Owned: Zett One Songs (ASCAP), Zett Two Music (BMI).

Zomba Music Publishing

(ASCAP/BMI) 137-139 W. 25th St., New York, NY 10001, (212) 620-8744, Fax: (212) 242-7462, Sr. Vice Pres./Gen. Mgr.: David Renzer; Vice Pres.: Richard Blackstone; Dir., Film/T.V.: Michael Babcock.
Offices: 916 19th Ave. S., Nashville, TN, 37212, (615) 321-4850, Fax: (615) 321-4616, Gen. Mgr.: Mike Hollandsworth; Professional Mgr.: Thad Tarleton.
Owned: Zomba Enterprises, Inc. (ASCAP), Zomba Songs, Inc. (BMI); *Affiliated:* Blue Moon Music (ASCAP).

Zoo II Music

(ASCAP) 4219 Hillsboro Rd., Ste. 318, Nashville, TN 37215, (615) 298-1023, Fax: (615) 292-3328, Pres.: Mark A. Miller; Vice Pres.: Frank D. Miller; Prof./Creative Mgr.: Bill Shore.
Affiliated: Club Zoo Music (BMI), Travelin' Zoo Music (ASCAP), Zoo Crew Music (ASCAP).

SHEET MUSIC & FOLIO SUPPLIERS

BMG Music Publishing

8750 Wilshire Blvd., 3rd Floor, Beverly Hills, CA, 90211, (310) 358-4700, Fax: (310) 358-4727, Pres.: Danny Strick.

Benson Music Group

365 Great Circle Dr., Nashville, TN, 37228, (615) 742-6900, Fax: (615) 742-6911, Pres.: Jerry Park; Gen. Mgr., Publishing: Mike Porter.

Bug Music

6777 Hollywood Blvd., 9th Floor, Hollywood, CA, 90028, (213) 466-4352, Fax: (213) 466-2366, E-Mail: bugmusla@aol.com. Pres.: Fred Bourgoise.

Camera Publications

535 Fifth Ave., 35th Floor-Penthouse, New York, NY, 10017, (212) 682-8400, Publishing Dir.: Victor Benedetto.

Cherry Lane Music Co., Inc.

10 Midland Ave., Port Chester, NY, 10573, (914) 935-5200, Fax: (914) 937-0614, CEO: Peter Primont; Vice Pres./Gen. Mgr.: Mike Connelly.

Creative Concepts Publishing Corp.

2290 Eastman Ave., Ste. 110, Ventura, CA, 93003, (805) 339-2999, (800) 222-9745, Fax: (805) 339-2994, E-Mail: mail@creativeconcepts.com. Pres.: John L. Haag; Vice Pres.: Matt Haag.

Criterion Music Corp.

6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Fax: (213) 962-5751, Pres.: Bo Goldsen.

Cude & Pickens Publishing

519 N. Halifax Ave., Daytona Beach, FL, 32118, (904) 252-0381, Fax: (904) 252-0381, Pres./CEO: Bobby Lee Cude.

Charles Dumont & Sons, Inc.

1085 Dumont Dr., Voorhees, NJ, 08034, (609) 346-9100, Fax: (609) 346-3452, Pres.: Charles J. Dumont; Gen. Mgr.: Michael S. Dumont.

EMI Music Publishing

810 Seventh Ave., New York, NY, 10019, (212) 830-2000, Fax: (212) 830-5196, Exec. Vice Pres., Servs.: Joanne Boris; Exec. Vice Pres., Publ.: Robert Flax.

Carl Fischer, Inc.

62 Cooper Sq., New York, NY, 10003, (212) 777-0900, Fax: (212) 477-4129, Pres.: Don Miller; Vice Pres., Dist.: Thomas Mormile.

Sam Fox Music Sales Corp.

170 NE 33rd St., Fort Lauderdale, FL, 33334, (954) 563-1844, Fax: (954) 563-9006, Gen. Mgr.: Bernie Fisher.

GlobeArt, Inc./GlobeSound, Inc.

530 E. 76th St., Ste. 26H, New York, NY, 10021, (212) 249-9220, Fax: (212) 861-8130, E-Mail: music@jpmc.com. Pres.: Jane Peterer.

Byron Hoyt Sheet Music

2525 16th St., San Francisco, CA, 94103, (415) 431-8055, Fax: (415) 431-0166, Pres.: Arthur B. Gurwitz; Vice Pres.: Donald M. Schmeer, Jr.

JPMC Music, Inc./Jane Peterer Music

530 E. 76th St., Ste. 26H, New York, NY, 10021, (212) 249-9220, Fax: (212) 861-8130, E-Mail: music@jpmc.com. Pres.: Jane Peterer.

Jay-Jay Publishing Co.

35 NE 62nd St., Miami, FL, 33138, (305) 756-0000, Fax: (305) 758-0000, Pres.: Walter E. Jagiello.

Henry Jerome Music, Inc.

5 Van Etten Blvd., New Rochelle, NY, 10804, (914) 632-1270, Fax: (914) 235-5790, Pres./CEO: Henry Jerome.

Hal Leonard Publishing Corp.

7777 W. Bluemound Rd., Milwaukee, WI, 53213, (414) 774-3630, Fax: (414) 774-3259; E-Mail: halinfo@halleonard.com. Pres.: Keith Mardak.

Mick Lloyd Productions, Inc.

1018 17th Ave. S., Ste. 11, Nashville, TN, 37212, (615) 329-9093, Fax: (615) 329-9094, Pres.: Mick Lloyd.

Loena Music Publishing Co.

270 W. 19th St., New York, NY, 10011, (212) 989-7200, Fax: (212) 633-8022, Pres.: Ervin Litkei; Gen. Mgr.: Donald Tannen.

MCA Music Publishing

2440 Sepulveda Blvd., Ste. 100, Los Angeles, CA, 90064, (310) 235-4700, Fax: (310) 235-4900, Pres.: David Renzer.

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10556 Arnrwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Fax: (818) 899-4457, CEO: Joe Jones; Gen. Mgr.: Marion Jones.

The Music Rack

255 Oser Ave., Hauppauge, NY, 11788, (800) 334-3438.

Music Sales Corp.

257 Park Ave. S., 20th Floor, New York, NY, 10010, (212) 254-2100, Fax: (212) 254-2013, Pres.: Barrie Edwards; Vice Pres.: Susan Feder.

Najarian Music Co., Inc.

269 Lexington St., Waltham, MA, 02154, (617) 899-2200, Fax: (617) 899-0838, Pres.: Robert Najarian.

Narada Music, Inc.

4650 Port Washington Rd., Milwaukee, WI, 53212, (414) 961-8350, Fax: (414) 961-8355, Co-Pres.: Wesley Van Linda; Co-Pres.: John Morey.

Nashville Int'l Music Group

PO Box 121076, Nashville, TN, 37212, (615) 244-5357, Fax: (615) 244-4466, Pres.: Reggie M. Chrchwell.

Opryland Music Group

65 Music Sq. W., Nashville, TN, 37203, (615) 321-5000, Fax: (615) 321-5655, Pres.: Jerry Bradley.

Pathway Music

PO Box 2250, Cleveland, TN, 37320, (423) 478-7629, (800) 251-7216, Fax: (423) 478-7630.

Peermusic

810 Seventh Ave., New York, NY, 10019, (212) 265-3910, Fax: (212) 489-2465, Pres./CEO: Ralph Peer II.

J.W. Pepper & Son, Inc.

2480 Industrial Blvd., Paoli, PA, 19301, (610) 648-0500, Fax: (610) 993-0563, Vice Pres. Sales/Mktg.: Lee Paynter.

Plymouth Music Co., Inc.

170 NE 33rd St., Fort Lauderdale, FL, 33334(954) 563-1844, Fax: (954) 563-9006, Gen. Mgr.: Bernie Fisher.

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The Times Bldg., Ste. 300, Suburban Sq., Ardmore, PA, 19003, (610) 649-7400, Fax: (610) 649-1122, Contact: Eileen Whelihan.

Riverlark Music

95 N. Evergreen, Memphis, TN, 38104, (800) 366-5275, Fax: (901) 323-3509, Contact: Bryant Larkin-Cohen.

E.C. Schirmer Music Co., Inc.

138 Ipswich St., Boston, MA, 02215, (617) 236-1935, Fax: (617) 236-0261, Pres.: Robert A. Schuneman.

Seven Arts Press, Inc.

6253 Hollywood Blvd., Ste. 1100, Hollywood, CA, 90028, (213) 469-1095, Pres./Professional Mgr.: Walter E. Hurst.

Sony Music Publishing

550 Madison Ave., New York, NY, 10022, (212) 833-8000, Fax: (212) 833-8659, Pres.: Richard Rowe.

Southern Music Co.

1100 Broadway, San Antonio, TX, 78292, (210) 226-8167, (210) 284-5443, Fax: (210) 223-4537, Pres./Gen. Mgr.: Arthur Gunwitz.

Talbot Music Group

2 Music Cir. S., Nashville, TN, 37203, (615) 244-6200, Fax: (615) 254-8860, Pres.: Joe Talbot; Gen. Mgr.: Jana Talbot.

V.I.P. Music Distributors, Inc.

214 W. Jefferson St., Syracuse, NY, 13202, (315) 472-6779, (800) 272-7820, Fax: (315) 472-6793, Pres.: George Chacona; Sales Mgr.: Bob Makiten.

Jerry Vogel Music Co., Inc.

100 E. 42nd St., Ste. 1020, New York, NY, 10017, (212) 697-2710, Pres.: Edmund C. Grainger, Jr.

Warner Bros. Publications

15800 NW 48th Ave., Miami, FL, 33014, (305) 620-1500, (800) 327-7643, Fax: (305) 621-4869, Pres./COO: Sandy Feldstein; Sr. Vice Pres.: Michael Lefferts.

Warner/Chappell Music, Inc.

10585 Santa Monica Blvd., Los Angeles, CA, 90025, (310) 441-8600, Fax: (310) 441-8780, CEO: Leslie E. Bider; Pres.: Jay Morgenstern.

Western Int'l Music, Inc.

3707 65th Ave., Greeley, CO, 80634, (970) 330-6901, Fax: (970) 330-7738, Pres./Gen. Mgr.: William Schmidt.

Willis Music Co.

7380 Industrial Rd., Florence, KY, 41042, (606) 283-2050, Fax: (606) 283-1784, Sheet Music Mgr.: Rhonda Baker.

Zomba Music Publishing

137-139 W. 25th St., New York, NY, 10001, (212) 620-8744, Fax: (212) 242-7462, Sr. Vice Pres./Gen. Mgr.: David Renzer.

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
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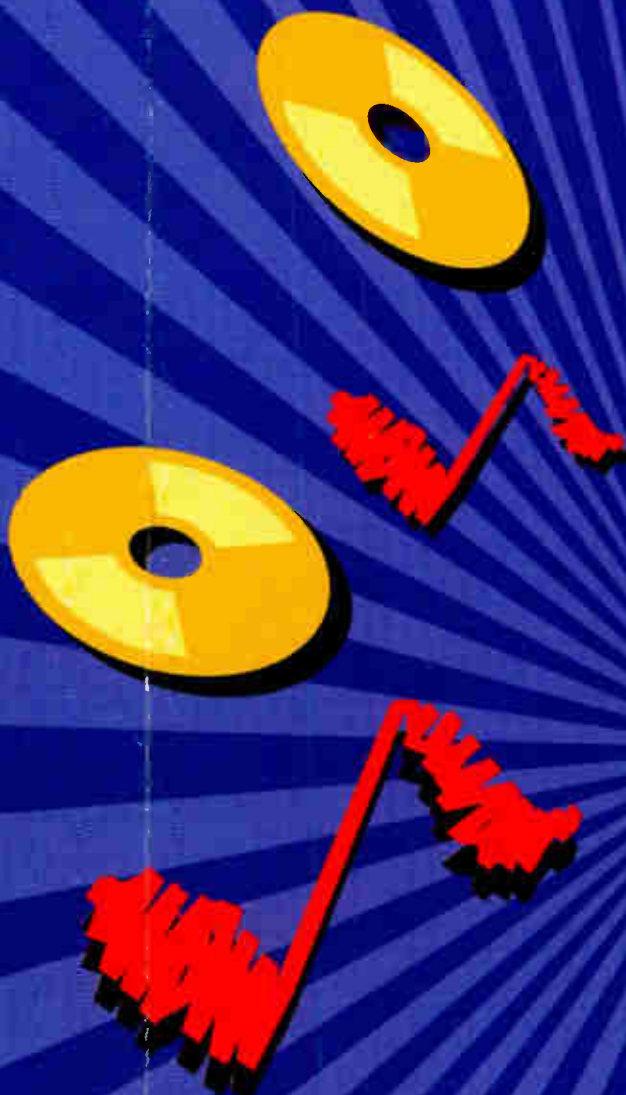
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226 Cahaba Valley Pkwy., Pelham, 35124, (205) 988-8640, (800) 289-0918, Fax: (205) 988-9107. Branch Mgr.: Regina Lacey. Opns. Mgr.: Jerry Smith; Credit Mgr.: James Wonn. (Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

ALASKA

Ingram Entertainment, Inc.

7710 King St., Anchorage, 99518-3054, (907) 563-1483, Fax: (907) 563-1445. Branch Mgr.: Gordon King (Distributor)

Major Video Concepts, Inc.

10361 Nigh Rd., Anchorage, 99515, (907) 349-4496, (800) 478-4060, Fax: (907) 349-4487. Sales Mgr.: Cathy Wilson. (Distributor)

ARIZONA

Angelica Record Distributors, Inc. *

2540 N. 35th Ave., Ste. 1, Phoenix, 85009, (800) 752-7391, (800) 361-4043, Fax: (602) 415-1041. (Distributor)

Arizona Records

4560 S. Sixth Ave., Tucson, 85714, (520) 889-3993, Fax: (520) 889-1012. Mgr.: Sergio Lopez. (Records) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Sony, WEA, Fonovisa, Freddy, Lena, Mussart, Balboa, Capital, BMG, Joey, Ramex, JBL, Acuario, Arizona.

Associated Distributors, Inc.

3803 N. 36th Ave., Phoenix, 85019, (602) 278-5584, Fax: (602) 269-6356. Pres.: Leonard M. Singer; Buyers (Pre-Recorded Music): Angela Singer, Bob Fenty; Sales Mgr.: Gus Figueroa. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Alligator, Amherst, Blackberry, Black Sun, Canyon, Celestial Harmonies, Cheetah, Cin City, Crescendo, Dogday, Explicit, Familia, Greenside, Hoodlum, ILS, In-A-Minute, J-Town, Kuckuck, Malaco, Metropolitan, Ms. B, Muscle Shoals, Original Sound, Quality, Savoy, Sin-Drome, Triad, Upstairs, Vision, Wartock.

Baker & Taylor Entertainment

3150 N. 24th St., Ste. A210, Phoenix, 85016(602) 954-8558, (800) 727-3223, Fax: (602) 954-8870. Sales Mgr.: Luann Bauer (Shaw). (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Canyon Records & Indian Arts *

4143 N. 16th St., Phoenix, 85016, (602) 266-4823, Fax: (602) 265-2402. Owner/Buyer: Bob Nuss. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Celestial Harmonies, Silver Wave, Canyon, Indian House, Indian Sounds, Feather Stone, Soar, Tribal Music Int'l, Library of Congress, Rykodisc, Sunshine, John Rainer, Kevin Locke, Floyd Westerman; Video: Tellens, American Indian Dance Theatre. Pay-Per Transaction.
Labels Imported: Sunshine Records, Saskatchewan Indian Culture Center (Canada)
Labels Exported: Sunshine, Saskatchewan Indian Culture Ctr. (Canada), Canyon, Indian House, Indian Sounds, Featherstone, Folkways, Library of Congress, Silver Wave, Celestial Harmonies

ETD, Inc.

340 N. 52nd Ave., Phoenix, 85043, (602) 233-3741, Fax: (602) 233-2141. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents. Pay-Per Transaction.

Impact Music *

1303 W. 21st St., Tempe, 85282-1108, (602) 894-8550, Fax: (602) 894-6640. Pres.: Brad H. Singer; One-Stop Sales Mgr.: Brad Gibson; Buyer (All Labels): Rory Musil; Buyer (Major Labels): Lloyd Hummel; Buyer (Independents): Maria Luttschwager. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) SST, Epiphany, Roir, Touch & Go.
Products/Accessories: Blank Tape: TDK, Maxell

Ingram Entertainment, Inc.

1270 E. Broadway, Ste. 112, Tempe, 85282, (602) 966-6691, Fax: (602) 894-0329. Branch Mgr.: Darryl Vicha. (Distributor)
Labels Distributed: Video: (Cassette & Disc) All labels.

Products/Accessories: Storage & Carrying Cases: Alpha, Amdry, Movie Walker

Smash Record Distributors

3402 W. Wilshire Dr., Ste. 24, Phoenix, 85009, (602) 278-9285, Fax: (602) 278-9286. Owner/Buyer: Charlotte Harrington; Mgr.: Maggie Perez. (Pre-Recorded Audio Tape, Records, Cutouts, Overstock) (One-Stop)
Labels Distributed: Audio: 45s and CDs for jukebox operators and deejays, all major labels & some independents.
Products/Accessories: Storage & Carrying Cases: Plastic Storage Boxes for 45s, LPs & CD Jewel Boxes

ARKANSAS

Rock Shoppe Record Rack, Inc.

3113 W. 28th, Regency Square Shopping, Pine Bluff, 71603, (501) 534-4646. Pres.: Patrick Strachota. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (One-Stop)

Products/Accessories: Blank Tape: Maxell, TDK, Sony, Memorex; CD, Tape & Record Care Products: Discwasher, Maxell, TDK, Memorex; Phonograph Needles: Planstieh; Head Phones: Koss; Storage & Carrying Cases: Case Logic

Sight & Sound Distributors

2201 Brookwood Dr., Ste. 103, Little Rock, 72202, (501) 664-1630, (800) 366-6603, Fax: (501) 664-4996. Branch Mgr.: Carla Ingram. (Distributor, Rackjobber)
Labels Distributed: Audio: See St. Louis, Mo., home office listing for product line; Video: See St. Louis, Mo., home office listing for product line.

CALIFORNIA

A and A Music Enterprises, Inc. *

3340 Leonis Blvd., Vernon, 90058, (213) 277-5959, (800) 797-1999, Fax: (213) 277-5968. Pres.: Abe Hernandez; Vice Pres./Gen. Mgr.: Abel Hernandez, Jr.; Buyer: Mayra Chow; Buyer/Adv.: Humberto Perez; Controller: Roger Sablan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Overstock, Accessories) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Sony Discos, BMG Dist., WEA Latina, EMI Latin, Fonovisa, Musical Prods., TH-Rodven, Mar Int'l, Garmex, Somex, Fania, Combo, Ritmo, PolyGram, Vediscos, Hemisphono, Disa, Ego, AFG Sigma, Joey, Freddie, Sono Dismex, Balboa, Acuario, Ramex, Pricy, Del Balsas.
Products/Accessories: Audio Playback Equip.: Sony, Toshiba, Nakamishi, TDK, Panasonic, Sharp; Batteries: Duracell, Blank Tape: Sony, Memorex, TDK; CD Players: Sony, Sharp, Toshiba, Panasonic, Nakamishi; Head Phones: Sony, TDK; Storage & Carrying Cases: Case Logic

AVI Entertainment

10390 Santa Monica Blvd., Ste. 210, Los Angeles, 90025, (310) 556-1144. (Distributor)

Abbey Road Distributors *

15050 Shoemaker Ave., Santa Fe Springs, 90670, (310) 802-2011, (800) 827-7177, Fax: (310) 404-5547. Vice Pres. Sales: Mike Donahue; Head Buyer: Steve Boudreau; Sales Mgr.: Albert Duchover. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (One-Stop)
Products/Accessories: Accessories: Kinyo; Batteries: Duracell; Blank Tape: Fuji, Maxell, TDK, Sony, Denon; CD, Tape & Record Care Products: Allsop, Recoton, Discwasher, Phantone, Memorex, Maxell, TDK; Phonograph Needles: Planstieh; Head Phones: Sony, Memorex, Maxell, Recoton; Storage & Carrying Cases: Case Logic, Tree Dimensions, Napa Valley, Laserline

All Points Music

138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Buyer: Nate Patrick. (Distributor)

Alpha Music Corp.

11609 W. Pico Blvd., Los Angeles, 90064-2908, (310) 478-4217, Fax: (310) 477-7509. Owners: Mike Colestock, Chuck Rose. (Cutouts, Overstock) (Distributor, Cutout/Deletions)
Cutouts/Overstocks: LPs, CDs, Cassettes.

American Record Sales, Inc. *

2321 Verna Ct., San Leandro, 94577, (510) 614-5355, Fax: (510) 614-8833; E-Mail: cabuster@slip.net. Pres.: William R. Buster, Jr. (Compact Disc, Records (Singles)) (Distributor, One-Stop, Exporter)
Labels Distributed: Audio: (Disc) Eric, Stardust/Underground, Rock'n Mania, 45-RPM Singles.

Ark Media Group Ltd.

425 Alabama St., San Francisco, 94110(415) 863-7200, Fax: (415) 864-5437. Pres.: Allan R. Kessler. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)
Labels Distributed: Video: (Cassette & Disc) Sea Studios, Nature Science Network, Miramar, Lumivision, New Era Media, Art Matrix, Camera One, Int. Video Network, Moodtapes, Marine Mammal Fund, Wilderness Video, Norman Berger, Windows of the World, Healing Arts, Classical Video Concepts, Earthlight, Finley-Holiday, Talbot, Perennial, Questar, Mazon, Northword.

Azra Int'l

4343 E. 58th St., Maywood, 90270, (213) 560-4223. Pres.: David Richards; Buyer (Indie): Theo. (Compact Disc, Video - Cassette, Records (LP's, Singles), Cutouts) (Distributor)
Labels Distributed: Audio: Azra, Iron Works, Maxque, Metal Storm, N.S.F.D., Conдор Classix, World Metal, R.I.B., Surf Wax, Scar Bary, Egg Foot, Nocturnal Attraction, Aggressive, Freshly Baked, Sonic Boom; Video: Dinosaur Dave's Videos, David The Healing Touch, Thirty Six Killer Wrestling Holds, Vinyl on Video, Rock Felics on Tour.

BMG Distribution

150 Executive Park Blvd., Ste. 4000, San Francisco, 94134, (415) 330-0400, Fax: (415) 330-0444. Contact: Charlie Clendenin. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

BMG Distribution

8750 Wilshire Blvd., Beverly Hills, 90211, (310) 358-4000, Fax: (310) 358-4073. Sales Mgr.: Jerry Silhan. (Distributor)
Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

Baker & Taylor Entertainment

8501 Tellair Ave., Sun Valley, 91352(818) 768-2900, (800) 775-3300, Fax: (818) 768-4858. Sales Mgr.: Dave Hargrave; Regl. Opns. Dir.: Dan O'Kaele. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Balboa Records Co.

10900 Washington Blvd., Culver City, 90230, (310) 204-3792, Fax: (310) 204-0886. Pres.: Valentin Velasco. (Distributor, Importer, Exporter)
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CD Connection

2532 Lincoln Blvd., Ste. 4, Marina Del Rey, 90291-5978, (888) 306-6363, Fax: (310) 306-2660. Chief Exec.: Ray Jacobs; Vice Pres. Mktg.: Dominique Toderio; Vice Pres. Promo.: Louisa Moritz; Mgr.: Raymond Jacobs, Jr. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Overstock) (Distributor)

Cal-Centron

\$G3225 Tomahawk, Stockton, 95205, (209) 942-2094, Fax: (209) 942-2163. Pres.: Robert Merrihew; Chief Exec.: Nancy L. Merrihew; Mgr.: Bob Grimes; Mktg./Sales: Ramsey Ledford; Credit Mgr.: Shonda Glenn. (Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Knapp. *Products/Accessories:* Accessories: Switchcraft; Batteries: Eveready, Duracell, Panasonic; Blank Tape: 3M, Scotch

California Record Distribution, Inc.

Tenth & Parker, 5th Floor, Berkeley, 94710, (510) 548-3203, Fax: (510) 548-9354. Sales Mgr.: Michael Wright. (Distributor)

Callisto Distribution

146 S. Main St., Ste. 212, Orange, 92668, (714) 633-5232; E-Mail: resurgenmusic@earthlink.net. Buyer: Dan St. Marseille. (Distributor)
Labels Distributed: Audio: Resurgent Music, Interplay, Endurance, Crystal Sound.

Caltex Records

9045-A Elton Ave., Canoga Park, 91304, (818) 700-8657, Fax: (818) 700-0285. Pres.: Mehrdad Pakravan; Mgr./Buyer: Shokoufeh Arosmand. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Caltex, Caltex Int'l, Of Oz, AVAZ, Persian.

Canterbury Records, Inc. ★

805 E. Colorado Blvd., Pasadena, 91101, (213) 681-4922, Fax: (213) 681-4924; E-Mail: canterburyrecords@worldnet.att.net. Pres.: Charles Gordon; Buyer (Videos): Jeff Oronzo; Buyer (Singles): Cynthia Littleton; Buyers (Music): Jessie Bruno, J. Freedman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop, Rackjobber, Exporter)
Products/Accessories: Blank Tape: TDK, Maxell, Fuji; CD, Tape & Record Care Products: Discwasher, Allstop; Phonograph Needles: Shure, Pfanstiehl, Pickering; Head Phones: Azden, Pickering; Storage & Carrying Cases: Case Logic, Savvy

Capri Products Co.

1849 Bayshore Blvd., Burlingame, 94010, (415) 692-6411. Contacts: Kazuko & Norio Miyabayashi. (Distributor)

Cassettes Unlimited, Inc. ★

10995 Wrightwood Ln., Studio City, 91604, (213) 650-0676, Fax: (213) 650-0597. Pres.: Herb Dale; Vice Pres.: Bruce Dale. (Compact Disc, Pre-Recorded Audio Tape) (Rackjobber)
Products/Accessories: Accessories: Specialize in racking major label budget & mid-line cassettes & CD's

Chi-Lin Records

13811 Camino Rico, Saratoga, 95070, (408) 867-9760, Fax: (408) 867-6882. Pres.: Judy Huang. (Compact Disc, (Singles)) (Distributor, Exporter)
Labels Distributed: Audio: (Disc) Dorian Recordings, CBC, Musicmasters, Clarity, Maggie's Music, Discovery, Delmark, Talking Taco, Pope Music, Red House, MAH, Access Music, Audio Alternatives, Astro Music.
Labels Exported: Dorian Recording, Music Masters, CBC Records, Serenity, Clarity, Pope Music, Sundown

Chiang Huat Co. Pte. Ltd./Around The World Music

17208 Braxton St., Granada Hills, 91344-1515, (818) 360-8088, Fax: (818) 366-8353. Pres.: Bob Weiss; Managing Dir.: Pielack Chang. (Compact Disc, Pre-Recorded Audio Tape, Records) (Distributor, Importer, Licensee)

Labels Distributed: Audio: (Disc) Amerisound, Aubergine, Beacon, BrainChild, Baja/TSR, Chesky, CTI, Fahrenheit, GNA, Golden Gate, GSP/Kamei, Higher Octave, Michele Audio, Miramar, M-K Sound, Narada, Omega/Vanguard Classics, PGM, Pure & Simple, Ranwood, Selva, Soul Coast, Syner-Chi, Sound Designs of Arizona, Vanguard, Interworld, Time Line Productions, Twilight, Traumton.

Cisco Music, Inc.

6307 DeSoto Ave., Ste. C, Woodland Hills, 91367, (818) 884-2234, Fax: (818) 884-1268; E-Mail: cisco@ciscocomp.com. Pres.: David Fonn; Exec. Asst.: Karela R. Dudley; Buyer (Pre-Recorded Music): Tak Uchida. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Klavier, O.M., Audiofon, Jondi, Super Analogue, King, Rom, Invincible, Marzipan, Cisco, DCC Compact Classics, Classic, Three Blind Mice, Mapleshade, Mobile, Fidelity, Acoustic Disc, Sheffield Labs, Drive Ent., Celestial Harmonies.

Labels Imported: Firebird (UK); King (Japan); Three Blind Mice (Japan); REM (France)

City Hall Records

25 Tiburon St., San Rafael, 94901, (415) 457-9080, Fax: (415) 457-0780; E-Mail: robincohn@aol.com; Web Site: www.cityhallrecords.com. Pres./Buyer (Pre-Rec. Music): Robin Cohn; Buyer: Walter Zelnick; Accts.: Joan Boas; Ad Mgr.: Peter Albin. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) AWOL, Adelphi, Australian Music, Black Market, Clarity, Collectors Choice, Joaquin, Shattered, Taragon, Nighthawk, Origin Jazz Library, Jazz Classics, In-a-Minute, Jazzology, Westbound, Cutting, Genes, James Abersold, Tuff City, Delmark, Upstairs, Essence, ANS, Beast, Hi Horse, Swerve, Simitar, Double Time Jazz; Video: Vintage Jazz Classics, Vidjazz.

Labels Imported: Sackville (Canada); Dr. Horse, Earth Angel, Jukebox Lil, Phontastic, Route 66 (Sweden); Ace, Big Beat,

Cascade, Demon, Edsel, Flyright, Globestyle, Indigo, Jasmine, Parrot, Krazy Kat, Red Lightnin', Sequel, Sirocco, Trojan, Zu Zazz (United Kingdom); Criss Cross, Double Trouble, Moonshine, Sundown (Holland); Bear Family, Crosscut (Germany)

City Hall Records

809 S. Curson Ave., Los Angeles, 90036-4620, (213) 935-7731, Fax: (213) 525-0367. L.A. Branch Mgr.: Rick Frystak. (Pre-Recorded Audio Tape, Records) (Distributor, Importer, Exporter)

Classic Music Direct

1444 N. Highland Ave., Hollywood, 90028, (213) 466-9694, Fax: (213) 466-1437. Pres.: Michael Hobson; Vice Pres./Gen. Mgr.: Michael Grantham; Dir., Mktg.: James Edwards; Dir., Int'l Dist.: Lee Carlisle; Dir., Nat'l Dist.: Rick Smith; Dir., Financial/Bus. Aff.: Dennis Kahle. (Distributor)

Delos Int'l ★

1645 N. Vine St., Ste. 340, Hollywood, 90028, (213) 962-2626; Web Site: http://www.delosmus.com. Pres.: Amelia S. Haygood; Int'l Sales Dir.: Catharine Jaap; Vice Pres./Pub. Rel.: Rudi Simpson; Sales Mgr.: Linda Callender. (Distributor)

Digital Waves

1001 Brioso Dr., Costa Mesa, 92627, (714) 650-7900, Fax: (714) 631-5472. Pres.: Robert Wiebert. (Distributor, Importer)

Disco Azteca Distributors

417 E. Main St., Stockton, 95202, (209) 462-1389, Fax: (209) 948-9472. Sales Mgr.: Juan M. Flores; Nat'l Sales Dir.: Joe Lepe; Buyer: Martha Sanchez. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Sony, Fonovisa, BMG, Capitol, Farnex, Freddie, Joey, Sigma, MAR Int'l, Luna, WEA Latina, Fonorama, Sierra.

DiscoTecas Linda LLC

3334 Tweedy Blvd., Southgate, 90280, (213) 563-9981, Fax: (213) 569-0887. (Distributor)
Labels Distributed: Audio: Fonovisa, EMI Latin, BMG Latin, Sony.

Discount Video Tapes, Inc./Hollywood's Attic

833 "A" N. Hollywood Way, Burbank, 91505(818) 843-3366, Fax: (818) 843-3821; E-Mail: www.artiscl.net. Pres./Buyer: Woody Wise; Mgr.: B.J. Jones. (Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette) Old Classics.

Distribuidora Gonzalez ★

363 N. "K" St., Tulare, 93274, (209) 688-4001, Fax: (209) 688-8299. Owners: Ida & Erasmo Gonzalez; Contact: Rubien Gonzalez. (Distributor)

Distribution North America (DNA)

1280 Santa Anita Ct., Woodland, 95776, (800) 910-8444, Fax: (916) 661-7877; E-Mail: dna@vrd.com. Gen. Mgr.: Jim Colson; Vice Pres., Sales: Charles "Pip" Smith; Label Rel. Mgr.: John Ruch; Vice Pres., Purchasing: Ron Phillips. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Alligator, Blind Pig, Binneville Entertainment, Chesky, Collectables, Digital Compact Classics, Fantasy, Gaddy, GNP Crescendo, Hot Productions, IMG, Oh Boy, Overall, Pavement, Profile, Putamayo, RAS, Reference, Relix, Rounder, Selva, Small World, Taang, Wasabe, Welk, Valley Entertainment; Video: (Cassette) Video releases from labels.

EMI Music Distribution-Los Angeles (EMD)

111 N. First St., Ste. 200, Burbank, 91502, (818) 563-6300, Fax: (818) 563-2410. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution-San Francisco (EMD)

1135 Atlantic Ave., Ste. 101, Alameda, 94501, (510) 865-8441, Fax: (510) 865-8469. Regl. Dir.: Terry Sautter. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution (EMD) ★

21700 Oxnard St., Ste. 700, Woodland Hills, 91367, (818) 587-4000, Fax: (818) 999-9906. Pres./CEO: Russ Bach; Sr. Vice Pres. Finance/Admin.: Michael Mooney; Sr. V Pres., Field Sales/Mktg.: Terry Sautter; Sr. Vice Pres. Major Accts.: Gene Rumsey; Vice Pres., Info. Technology: Ann Caffey; Vice Pres./GM Special Mkts.: Eli Okun. (Compact Disc, Pre-Recorded Audio Tape, Records) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Angel/EMI Classic, Blue Note, Capitol/EMI Latin, Chrysalis, EMI, SBK, Sparrow, Virgin, TRS, The Enclave, Nettwerk, Chordant, Capitol Nashville.

ETD, Inc.

530 N. Puente St., Brea, 92821, (714) 990-3686, Fax: (714) 990-1963. Mgr.: Russell Hansen. (Distributor)

Emperor of Emperors

16133 Fairview Ave., Fontana, 92336, (909) 355-2372, Fax: (909) 355-2372. Pres.: Stephen V. Mann; Mgr.: Archana Kour; Buyer (Pre-Rec. Music/Video): Stephen V. Mann. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Accessories) (Distributor, Rackjobber, Importer, Exporter)

Labels Distributed: Audio: Mirmar, New World, Independents; Video: Emperor of Emperors, Emperor Prods.

Eurpac Warehouse Sales

Stes. M-N, 9586 Distribution Ave., San Diego, 92121, (619) 566-7662, Fax: (619) 566-0750. Pres.: Vince Cappa. (Rackjobber)

F.T.C.

8306 Wilshire Blvd., Ste. 544, Beverly Hills, 90211, (213) 965-9585, Fax: (213) 933-3118. Pres.: Jacques Hubert. (Compact Disc, Video - Disc, Cutouts, Overstock) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Disc) El Bandoneon, Fandango, Freshsound, Palladium, Trova, Tumbao, Nine Winds, Cool N'Blue, Legend, Fremaux & Associates, Night & Day, Caney

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Labels Imported: Cool & Blue, Ebony, El Bandoneon, Elect, Ensayo, Fandango, Freshsound, King Jazz, Movie Sound, Mas i Mas, Palladium, Planet, Tumbao, Ubaquatti (Switzerland), Ceddia, Discoteque des halles, Emp, Fermeaux & Associes, label la Lichere, Bandstand, Fini Jazz, IRD, Jazz Music Yesterday, Luito, Moon, Philogy (Italy), Blue Moon (Spain), Musica Latina (France)

Fiebre Latina

15050 Shoemaker Ave., Santa Fe Springs, 90670, (310) 404-5561, Fax: (310) 404-5557. Sales Mgr.: Dino M. Ortiz; Dir., Mktg.: Joe Sanchez. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (Distributor, One-Stop)

Products/Accessories: Audio Playback Equip.: Pioneer, Panasonic, Quasar; Batteries: Duracell; Blank Tape: Sony, SKC, TDK, Memorex; Head Phones: Sony, Memorex, Sentry, SKC; Storage & Carrying Cases: Case Logic

Funkytown Music ★

3255 Wilshire Blvd., Ste. 1734, Los Angeles, 90010-1420, (213) 730-4800, Fax: (213) 730-4804. Pres.: Steve K. Ann; Vice Pres.: Charlie Ann. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) BMG, PolyGram, Sony, Pioneer, Image, SKC, Samsung, Funkytown Music Int'l, Seoul, UNI, Line, Yedang; Video: (Disc) Pioneer, Image, PGD. **Labels Imported:** CBS, PolyGram (France); BMG, PolyGram, Bellaphone, Intercord (Germany); U.K., SKC, Samsung, Asia, Seoul, Line, Yedang (Korea)

Garnisa Sales, Inc.

37-760 Davall Dr., Rancho Mirage, 92270, (760) 324-6252, Fax: (760) 329-6629. Pres.: Robert M. Garnisa. (Distributor) **Products/Accessories:** Accessories: Hearos Ear Filters, CD Jewel Boxes, Norelco Boxes; Storage & Carrying Cases: Laserline, Melco, Vision Gear

Global Pacific Records, Inc. DBA A.A.D. ★

PO Box 2001, Sonoma, 95476-3844, (707) 996-2748, Fax: (707) 996-2658; E-Mail: transun@community.net; Web Site: www.ninegates.com/global.html. Pres.: Howard Sapper; Sr. Vice Pres.: Howard Morris. (Distributor, Exporter) **Labels Distributed:** Audio: Global Pacific, Jaima Music.

Gojo Distributors ★

195 S. 26th St., San Jose, 95116, (408) 286-9840, Fax: (408) 286-9845. Chief Exec.: Jeannine O'Neal. (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Rowena Records.

Guiro Records ★

2952 W. Pico Blvd., Los Angeles, 90006, (213) 733-6010, Fax: (213) 731-6211. Pres.: Jorge Borrego. (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Sony Music, EMI Capitol, BMG, WEA Latina, TM Rodven, MP, Hemisphono, Romex, Musart, Fuentes, Dias, Profono, Rico, Sar, Mar Int., Fonovisa.

Harmonia Mundi USA ★

2037 Granville Ave., Los Angeles, 90025-6103, (310) 478-1311, Fax: (310) 996-1389; E-Mail: info@hmosfera.com; Web Site: harmoniamundi.com. Pres.: Rene Goffion; Vice Pres.: Robina Young; Sales Mgr.: Matthew Owen; Labels Mgr.: Mike Skiansky; Publicity-H.M.: Sarah Folger; Publicity-Distr. labels: Juan Gomez. (Compact Disc, Magazines) (Distributor) **Labels Distributed:** Audio: (Disc) Harmonia Mundi France, Le Chant du Monde, Hyperion, Auidis, Ocora, Testament, Mandala, Opus 111, Unicorn-Kanchana, Wergo, L'Espreinte Digitale, Russian Season, Romophone, Channel Classics, Fontalis, Silex, Astree, Dutton Laboratories, Unesco, Inedit, Praga, marston, Montaigne, Valois.

Ingram Entertainment, Inc.

445 W. Freedom Ave., Orange, 92865, (714) 282-1232, Fax: (714) 282-2245. Sales Mgr.: Fred Lepore. (Distributor)

Ingram Entertainment, Inc.

30525 Huntwood Ave., Hayward, 94544, (510) 429-7110, Fax: (510) 429-7562. Branch Mgr.: Mike Evans. (Distributor)

Int'l Records ★

2094 W. Redlands Blvd., Ste. K-311, Redlands, 92373, (909) 796-6110, Fax: (909) 796-6110. Owner/Buyer: John Brechler; Sales Mgr.: Herman Moreno. (Compact Disc, Records (LP's)) (Distributor, Importer, Exporter) **Labels Distributed:** Audio: (Disc) Interplay, Courtney, Resurgent, L.A.P., Dynamic, Focus, Astral Jazz.

JDC Records ★

507 Pier Ave., Hermosa Beach, 90254, (310) 937-4455, Fax: (310) 937-4456. Buyer (Pre-Recorded Music): Eddie Fonseca; Sales: Todd Curry, Chris Callon; Sales: Joyce Corradetti. (Records (LP's, 12-Inch, Singles), Out of Print Items) (Distributor, One-Stop, Importer, Exporter, 12" Vinyl Specialist) **Labels Distributed:** Audio: Hot Productions, Unidisc, Egyptian Empire, Cold Chillin', Pop Art, NIA, Rapsur, Macola, Warlock, Pandisc, Fresh, Fever, Motown, Cutting, Tuff City, Rapper's Rap, Techno Hop, Electrobeat, Kru-cut. Pay-Per Transaction. **Labels Imported:** Unidisc (Canada); Old Gold (UK)

KC Sales ★

31312 Via Colinas, Ste. 102, Westlake Village, 91361, (818) 991-3600, Fax: (818) 991-3408. Pres.: Jim Newhouse; Sales Mgr.: Randy Martin. (Video - Cassette, Video - Disc, DVD) (Distributor) **Labels Distributed:** Video: (Cassette) Madacy Entertainment Group.

KandAmerica, Inc. ★

134 La Porte St., Arcadia, 91006, (818) 445-7700, Fax: (818) 445-0066. Pres./Buyer (Pre-Rec. Music): Toshi Fujimoto; Mgr.: Keizo Fujimoto; Buyer (Videos): Birgitta Landmark. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Sony, Angel, DGG, London, Philips, WB, Atlantic, Sire, EMI Capitol, Uni, Motown, MCA, BMG, RCA, Arista, Geffen, Electra, Asylum, Vox Box, SST, Epitaph, King Bee, Mercury etc.; Video: (Cassette & Disc) Kultur, View.

KOCH Int'l Los Angeles Office

6535 Wilshire Blvd., Los Angeles, 90048, (213) 655-3934, Fax: (213) 655-3937. West Coast Sales/Mktg. Mgr.: Felicia Kelly; Adv. Coord.: Angela Storti. (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Acoustic Disc, Arhoolie, Avant, Bar/None, Candid, Daemon, DM, Dreyfus, Eastern Front, Edel America, Enja, Image, Knitting Factory Works, Lyricland, Minty Fresh, PRA, Razor & Tie, Red House, Revenant, Righteous Babe, Silva America/Hip Bop, Smithsonian Collection/Smithsonian Folkways, Sugar Hill, Tzadik, World Music Library/King, ASV Group, Berlin Classics, Bridge, Chandos, CRI etc.

KOCH Int'l San Francisco Office

111 New Montgomery St., Ste. 301, San Francisco, 94105(415) 495-8770, Fax: (415) 495-8798. Contacts: Debby Robinson; Contact: Shannen Smith. (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) See NY for product distribution list.

LA 1 Stop

4956 E. Whittier Blvd., Los Angeles, 90022, (213) 261-9224, Fax: (213) 261-0137. Mgr.: Mario C. Reyes; Mgr.: Armando Aruzo; Mgr.: Martha DeLaMore. (One-Stop)

Lark In The Morning ★

PO Box 1176, Mendocino, 95460, (707) 964-5569, Fax: (707) 964-1979; E-Mail: larkinam@larkinam.com. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Games) (Distributor) **Labels Distributed:** Video: Lark.

The Latin Jukebox ★

12891 Western Ave., Ste. D, Garden Grove, 92841-4030, (714) 895-5250, Fax: (714) 897-5811; E-Mail: laserla@gte.net; Web Site: www.latinjukebox.com. Owner/Buyer: Howard Kopeison. (Compact Disc, Accessories) (Distributor) **Labels Distributed:** Audio: (Disc) Mar, Joey, Luna, Disa, Ramex, Musart, Freddie, Capitol, Sony, Fonovisa, WEA, Top Ten, New World, Musical Productions, Hot Hits, Andrea, Fonorama, Hacienda Records, Kimo's, La Sierra, Vedisco, Salavision, BMG. **Products/Accessories:** CD Players: Seeburg Co. Jukeboxes; CD, Tape & Record Care Products: Geneva

Latin Music Entertainment, Inc.

9811 Owensmouth Ave., Ste. 3, Chatsworth, 91311-3800(818) 882-5693, Fax: (818) 882-5793; E-Mail: lme@lmeonline.com; Web Site: www.lmeonline.com. Exec. Dir.: Nissim Baly; CFO: David Levy; Bus. Aff.: Efraim Barrocas. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Rackjobber, Importer, Exporter, Broker, Manufacturer) **Labels Distributed:** Audio: (Cassette & Disc) Phonomaster, Dimelo Latin Dance.

LeFon

18107 Chardon Cir., Encino, 91316-4416, (818) 609-0002, Fax: (818) 609-0505; E-Mail: dlexa@pacbell.net. Pres.: Doug Lexa. (Compact Disc, Video - Cassette, Video - Disc, Records, Computer Games, CD-ROM) (Importer)

Linden Int'l Children's Recording

170 State St., Los Altos, 94022-2812, (650) 949-3390, Fax: (650) 949-0346. CEP/Buyer (Music/Videos): Dennis Ronberg. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) BMG, MCA, Turn Page, Longleeve, Pacific Cascade, Rounder, Oak St., Hug Bug; Video: (Cassette) Hug Bag.

Major Video Concepts, Inc.

3017 Kilgore Rd., Ste. 120, Rancho Cordova, 95670-6141, (916) 638-0982, Fax: (916) 638-4361. Sales Mgr.: Mariann Puliz. (Distributor)

Major Video Concepts, Inc.

97 W. Montague Expwy., Milpitas, 95035, (408) 942-0125. (Distributor)

Music People, Inc. ★

1025 W. MacArthur Blvd., Oakland, 94608, (510) 653-5811, Fax: (510) 652-5058; E-Mail: cooljib69@aol.com; Web Site: www.themusicepeople.com. Pres.: Jason Blaine; Buyer: Ryan Miller; Adv./Mktg.: Larry Trent. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Allsop; Storage & Carrying Cases: Case Logic

Musica Latina Inc.

2360 W. Pico Blvd., Los Angeles, 90006, (213) 385-2151. Pres.: Richard Meruelo; Mgr.: Jose Duran; Buyer: Aracely Linareo. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (One-Stop)

Navarre Corp.

124 W. Union Ave., Apt. 4, Fullerton, 92632-1244. (Distributor, One-Stop)

Navarre Corp.

16820 Ventura Blvd., Encino, 91436, (818) 380-6600, Fax: (818) 380-6611. West Coast Branch Mgr.: Frank Mooney. (Distributor, One-Stop) **Labels Distributed:** Audio: See New Hope, MN for product distribution.

Navarre Corp.

3346 Horseshoe Dr., Sacramento, 95821-1718, (916) 481-2290, Fax: (916) 481-2291. Field Sales Rep.: Ed Pollitt. (Distributor, One-Stop) **Labels Distributed:** Audio: See New Hope, MN for product distribution.

Norwalk Distribution, Inc. ★

1193 Knollwood Cir., Anaheim, 92806, (714) 995-8111, (800) 877-6021, Fax: (714) 995-0423. (Compact Disc, Pre-Recorded Audio Tape, Video - Disc, Computer Games, CD-ROM, CD-I) (One-Stop, Importer)

Nuevo Mundo Presents

6290 W. Sunset Blvd., Ste. 625, Hollywood, 90028, (213) 871-8644, Fax: (213) 871-2148. Contact: Billy Vargas; Contact: Kiko Vargas; Contact: Ted Vargas. (Compact Disc, Records) (Distributor)

Only New Age Music, Inc.

8033 W. Sunset Blvd., Ste. 472, Los Angeles, 90046, (213) 851-3355, Fax: (213) 851-7981; E-Mail: onam@loop.com; Web Site: http://www.newagemusic.com/. Pres./CEO: Suzanne Bell-Doucet; Vice Pres.: James Bell-Doucet. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Exporter) **Labels Distributed:** Audio: (Cassette & Disc) Isis Music, Pyramid Music, Sensitive Heart, Infinity Music, Beyond; Video: (Cassette) Starlight, Only New Age Music-Video. Pay-Per Transaction.

Labels Imported:

Germany, Switzerland, Spain, Japan, Brazil, Netherlands

Otter Distributors ★

PO Box 11267, Glendale, 91226, (818) 242-2093. Mktg. Mgr.: Danny Behr. (Distributor, One-Stop) **Labels Distributed:** Audio: Sea Breeze, Angel, Blue Note, Capitol, EMI, Chess, GRP, MCA, Decca, Sovereign, Virgin, Telarc, New World, Revels, Ken Music, Laserlight, Impulse, Four Leaf, Montpellier, Real Time, Red Hot, Reference Recordings, Colletables, Columbia, Sony, Altissimo; Video: Shanachie, View Video, Kultur, Leisure Video, MPI, Rhapsody Films. **Products/Accessories:** Accessories: Jazz & classical music books

PGD - PolyGram Group Distribution, Inc.

11150 Santa Monica Blvd., #1100, Los Angeles, 90025, (310) 996-7200, Fax: (310) 477-7450. Branch Mgr.: Mark Grindle. (Distributor) **Labels Distributed:** Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

Pacific Coast One-Stop ★

45 W. Easy St., Simi Valley, 93065, (805) 579-2500, Fax: (805) 583-3005; Web Site: www.pconestop.com. Pres./CEO: Steven Kall; Gen. Mgr.: Brent Gordon; Dir., Sales/Mktg.: Mike Delazio; Sales Mgr.: Ginelle Vicary; New Accts. Mgr.: Rex Rinaldi. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Accessories: Gopher Pcdts., Norelco Boxes, Jewel Boxes, Alpha Pcdts., 3M Security Pcdts.; Batteries: Duracell; Blank Tape: Maxell, TDK, Sony; CD, Tape & Record Care Products: Allsop, Discwasher, Maxell; Head Phones: Maxell, Sony; Storage & Carrying Cases: Case Logic, Napa Valley, Tree Dimensions, Laserline, Alpha, CD Projects

Pioneer Entertainment (USA) L.P. ★

2265 E. 220th St., Long Beach, 90810, (310) 835-6177, Fax: (310) 952-2420; Web Site: pioneer.ent.com. Pres.: Yosuke Kobayashi; Vice Pres.: New Bus.: Jim McGowan; Dir., Music/Prod.: Matt Friedman; Dir., Sales/Mktg.: Rick Buehler. (Video - Cassette, Laserdisc, DVD) (Distributor)

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Prajin Discount Distributors

5801 Pacific Blvd., Huntington Park, 90255, (213) 588-9323, Fax: (213) 588-0427; Web Site: www.prajin.com. Owner: Anthony Prajin; Mgr.: George Prajin; Buyer: Fernando Izarraraz. (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) BMG, Sony, Capital/EMI Latin, CEMA, PGD, WEA, Luna, Balboa, Musart, Unisono, AFG, Sigma, Disa, Ramex, Garmex, Fonovisa, Fonorama, TH-Rodven, Sonotone, TTH, Freddie, Roy Sales, Gil, MP, Linda, Acuario, Joey, JLB, Alegria, MAR Int'l, Thump, Max; Video: (Cassette) Fonovisa, JC Films, Rodven, Laguna, Sony, BMG.

Products/Accessories: Blank Tape: Maxell; Head Phones: Maxell; Storage & Carrying Cases: Case Logic

Professional Media Service Corp.

19122 S. Vermont Ave., Gardena, 90248, (310) 532-9024, Fax: (310) 532-0131; E-Mail: promedia@class.com. Pres.: Peter J. Jacobs; Vice Pres.: Jeanne Nicodemus; Purchasing Mgr.: Dianne Noguera. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, CD-Roms, DVD) (Distributor)

Publishers Group W. ★

PO Box 8843, Emeryville, 94662, (800) 788-3123. (Compact Disc, Pre-Recorded Audio Tape, Computer Games) (Distributor)

RED Distribution, Inc. ★

3420 Ocean Park Blvd., Ste. 3050, Santa Monica, 90405, (310) 581-8200, Fax: (310) 581-8208; E-Mail: kim-robbins@sonymusic.com. Gen. Mgr.-West Coast Opns.: Kim H. Robbins; Office Mgr./Acct./CNA LabBranch: Keith Denney; Sales Mgr.-LA Branch: Paul Modiano; Sales: Siouxsie Stewart; Sales: Kevin Farrell. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor)

RED Distribution (Sales Office Only)

1748 Clement St., San Francisco, 94121, (415) 221-3480, Fax: (415) 221-3513. Branch Mgr.: Jon Strickland; Sales: Ross Blanchard. (Distributor)

THE REP Co.

406 Main St., Ste. Rep, Vacaville, 95688, (707) 448-8005, Fax: (707) 448-8008. Dir., Sales-Western Region: Rob McDonald. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Acoustic Disc, Antone's, Baby Boom, CMP, Country, DGC/REP, Discos Dos Coronas, DOS, Ellipsis Arts, ESD, Evidence, Four Winds, Frontier, Grateful Dead, Green Linnet, Ice, Integrity, JVC, Music of the World, Oh Boy, Putumayo, Real, Relaxation Co., Rykodisc, Sound RX, Sparrow.

RM Merchandising Corp.

PO Box 3748, Hollywood, 90078, (213) 466-7791, Fax: (213) 461-4152; E-Mail: 103234.1546@compuserve.com; Web Site: rmlms.com. Pres.: Russ Meyer; Exec. Asst.: Janice Cowart. (Compact Disc, Video - Cassette, Video - Disc, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: Russ Meyers; Video: RM Films.



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85 Libertyship Way, Ste. 110A, Sausalito, 94965, (415) 331-1122, Fax: (415) 331-8278. Pres.: Terence Yallop; Sales/Opns. Mgr./Buyer: Rick Jeffery. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: American Gramophone, Canyon, Celestial Harmonies, Dargason, Global Pacific, Hearts of Space, Higher Octave, Miramar, Narada, Nature Recordings, Pure & Simple, Private Music, Real Music, Scarlet, Sequoia, Silver Wave, Sonic Atmospheres, Sounds of the Planet, W.E.A.

Record Finders

725 W. 60th St., Los Angeles, 90044-5440, (213) 752-9508. Owner: Lawrence J.S. Henry; Mgr.: Maxine D. Scott; Buyer: Mildred Louise; Buyer (Videos): Charles Williams. (Distributor, Importer, Exporter)

Recorded Media Supply

215 W. Palm Ave., Unit 104, Burbank, 91502, (818) 562-6527, Fax: (818) 972-2456; E-Mail: recmdia@primenet.com; Web Site: www.blankmedia.com. Pres.: Jeff Burgess; Vice Pres.: W. Scott Mullen. (Distributor)

Products/Accessories: Accessories: Jaz, Zip, DLT, CD-R, Data Products, Edit Supplies; Blank Tape: Apogee, BASF, Sony, HBB, Ampex, 3M, TDK, Maxell; Storage & Carrying Cases: Datrix

Rhino Records ★

10635 Santa Monica Blvd., Los Angeles, 90025, (310) 474-4778, Fax: (310) 441-6578. Pres.: Richard Foss; Sr. Vice Pres., Mktg./Sales: Neil Werde; Vice Pres., Sales: Bob Carlton; Vice Pres., Pct. Mgmt./Mktg.: Garson Foss; Sr. Dir., Int'l Mktg.: Peter Pasternak; Managing Dir.: Harold Bronson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Tomato, Avenue, Mesa, Pyramid, Hightone, Music For Little People/Earthbeat; Video: (Cassette) Rhino Home Video-music, comedy, science fiction, horror, nostalgia.

Royal Records

PO Box 5368, Buena Park, 90622, (714) 522-2383. Pres.: Jerry Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Royal Records, Royal Records Int'l, Royal Recording Co., Melodeer Music, Royal King Music.

Scott Distributing Corp.

7832 Ostrow St., San Diego, 92111-3603, (619) 467-1750, Fax: (619) 467-1799. Mgr.: Bill Anglin. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber, Military Sales)

Labels Distributed: Audio: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy; Video: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy.

Silver Eagle Communications/Backstage Pass Prodn.

7438 Shoshone Ave., Van Nuys, 91406, (818) 881-9958, Fax: (818) 881-0555. Pres.: Lawrence Weisberg; Vice Pres./Int'l Sales Dir.: Barry Knight; Nat'l Sales Dir.: Cheryl Hoyt; Mktg. Dir.: Colin Walkden. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Blowin' Smoke, Hailing Frequency; Video: (Cassette) Blowin' Smoke, Hailing Frequency.

Smash Distributors

1636 W. 139th St., Gardena, 90249, (310) 352-3055, Fax: (310) 352-4209. CEO: Brian Engel; Vice Pres., Sales/Mktg.: Chuck Nicholson; Vice Pres., Domestic Purchasing: Reed Chaffey. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Epitaph, Touch & Go, Southern Studios, Bomp, Posh Boy, Mordam, TVT, Shimmy-Disc, TK, K, Wild Rags, Boner, New Red Archives, Fat Wreck Chords, Leviathan.

Sony Music Distribution

504 Redwood Blvd., Ste. 250, Novato, 94947, (415) 884-5000, Fax: (415) 883-1466. Branch Mgr.: Jerry Pitti; Sales Mgr.: Tom Beaver. (Distributor)

Sony Music Distribution

11100 Santa Monica Blvd., Ste. 400, Los Angeles, 90025, (310) 477-6900, Fax: (310) 445-2260. Branch Mgr.: Laurel Polson. (Distributor)

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2100 Colorado Ave., Santa Monica, 90404, (310) 449-2100.

Sound of California

7122 E. Peabody St., Long Beach, 90808, (562) 425-5117, Fax: (562) 421-3785. Owner/Buyer: William Karras. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Posh Boy, Epitaph, New Archives, Allied, Alternative Tentacles, Lookout, Wrong, Moon, Revelation, Dischord, Crass, Dr. Strange, Southern Studios, Fearless, Dill, Theologian, Fat, MJC, Last, Tooth & Nail, Taang, Immune, BYO, Frontier Nitro, SST, Beach, Hopeless, Recess, Victory, Bibb, Jump.

Sounds-Vision Music ★

PO Box 3691, La Mesa, 91944, (619) 698-0244. Pres./Owner/Mgr.: Rod Hollman; Sales/Buyer: Albert Hollman; Sales/Publicity: Alejandrina Hollman. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sounds-Vision, Sirocco, ARO, Hannibal, McCallis, Lynchord, Bescol Ltd., Everest, Wypse Power; Video: (Cassette) Sounds-Vision.

Sounds Write Productions, Inc.

6685 Norman Ln., San Diego, 92120, (619) 697-6120, Fax: (619) 697-6124. Pres.: Randee Friedman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Contemporary N. American Jewish Music; Video: (Cassette) Contemporary N. American Jewish Music.

Specialty Retail Distribution (SRD)

1010 "B" St., Ste. 425, The Albert Bldg., San Rafael, 94901-2921, (415) 256-1440, Fax: (415) 256-1444; E-Mail: boulevard1@aol.com. Vice Pres.: Rick Jeffery. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Gallery, Rykodisc, Magic Wing, VDLA, Cypress Hollow Music, Ethereal Music, Music Works, Sound & Spirit Music, Talking Drum, Angels of Venice, High Power Productions.

Star Sound Music Distributors

647 Camino de Los Mares, Ste. 108, Dept. 135, San Clemente, 92673, (714) 240-1383, Fax: (714) 489-7827. Pres.: Frank M. Miranda. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Rampart, Linda, Aztlan Rola, Yo! Frankie, R-Town, Gordo, Faro, G.E.C., Vista, Fandangoo.

Subterranean Records & Distribution ★

1466 San Bruno Ave., San Francisco, 94110(415) 821-5880, Fax: (415) 647-0678; E-Mail: subterra@hooked.net. Owner/Buyer: Steven Tupper; Buyer (Books): Phil Sanches. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: Subterranean, Alternative Tentacles, Boner, Chamel Music, Cuneiform, eMoTy, Estrus, Kill Rock Stars, Lookout, RRR, Seelund, Soleilmoon, Sympathy for the Record Industry, Wrong, Nuf Sed, Amarillo, Hillsdale, Double Naught, Geru Blandstein, Rip Off, Repent, Radio X, Planet Pimp, Bag of Hammers, Alley Sweeper, Hopeless, East Bay Menace, Recess, Theologian; Video: (Cassette) Ace, Atavistic, Survival Research Labs, Re/Search, Episode, Endorphine Factory, Inner X, Primitice, Augen.

Labels Imported: Alchemy, PSF, ZK, God Mountain, Mom & Dad (Japan); Vision (Switzerland); Metakmine (France); Anthology, Panic, Misty Lane, Materiali Sonori, Cramps (Italy); Staaplaai, Barooni (Holland); Pin Up (Germany); Grey Matter, Alopecia, Overground, ReR, (UK); Fast Forward (Portugal); Art Directe, Multimood (Sweden); Demolition Derby (Belgium)

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Sun State Music Distributors, Inc.

2654 W. Pico Blvd., Los Angeles, 90006, (213) 383-4137, Fax: (213) 383-4138. Mgr.: Billy Collins; Buyer (Pre-Recorded Music): Ted Ray; Mgr./Buyer (Music): Theodore Ray. (Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All Major Labels. *Products/Accessories:* Accessories: Specialize in racking major label budget & mid-line cassettes & CD's; CD, Tape & Record Care Products: Pfanstiehl; Phonograph Needles: Pfanstiehl; Head Phones: Pfanstiehl

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Super Discount CD's

1851 McGaw, Irvine, 92614, (714) 225-1170, Fax: (714) 724-5162; E-Mail: jefw@sdcd.com; Web Site: www.sdcd.com. CEO/Buyer: David Hurwitz; Pres.: Jeff Walker. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Accessories: Replacement Jewel Boxes; Blank Tape: TDK; CD, Tape & Record Care Products: Alltop; Storage & Carrying Cases: CaseLogic, Laserline

Susy Records ★

2252 S. Garey Ave., Pomona, 91766, (909) 627-6327. Mgr.: George Rosillo; Buyer (Pre-Recorded Music): Gladys Lopez. (Compact Disc, Records (LP's, 12-Inch, Singles)) (Distributor, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Sony, Fonovisa, Th-Rodven, Capitol, RMN, Disa, Jupiter, Ramex, Anola, RCA, WEA, Globo, Freddie, MAR, Luna, Musart, Peeper's, Mediterranean, Kubaney, M.P., Acuario, Fonorama, Andrea, Saturno, Balboa, Rocio, Elektra, Asylum, Epic, ECO, Kimos, DIV, Vedisco, AF Sigma, Aro, Linda, LSR, PolyGram, Unico, Garmex, Hemisphono, Kora, Promusa.

Products/Accessories: Accessories: Blank Video, Guitars, Guitar String, Picks, Dominos, Camera films; Batteries: Duracell, Energizer, Kodak; Blank Tape: Sony, Maxell, TDK, Memorex, Denon; CD, Tape & Record Care Products: Alltop 3, Pfantone; Phonograph Needles: Pfanstiehl; Head Phones: Sony, Philips, Pfanton, Pickering, Stanton; Storage & Carrying Cases: Case Logic

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850 Stanton Rd., Burlingame, 94010(415) 692-2800, Fax: (415) 692-7780; E-Mail: trcdist@trcdist.com. Pres.: Haim Zion; Gen. Mgr.: Bill Baren; Sales Mgr.: Kenji Nakano; Import Buyer: Donna Merlino; Asst. Buyer: Gregor Hoffman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Panic, PMS, Stonethrow, Industry, Bomb Hip Hop, Solesides, Underground Construction, Never Music Group, McGrew Alliance. *Products/Accessories:* Accessories: DJ Equipment, Slip Mats, T-Shirts & Hats; Blank Tape: TDK, BASF, Polyweb, Arcal; CD, Tape & Record Care Products: Stanton, Recoton, Gruvvridge; Phonograph Needles: Stanton, Ortofon; Head Phones: Stanton; Storage & Carrying Cases: DJ Crates

Tapeworm Distributors

27833 Avenue Hopkins, Ste. 6, Valencia, 91355-3407, (805) 257-4904, Fax: (805) 257-4820; E-Mail: tapeworm01@interserv.com; Web Site: www.tapeworm.com. Pres./Buyer (Videos): Connie Figgins; Vice Pres.: Ginny Clark; Vice Pres. Sales: Teresa Hotwagner. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette) Stream Line, Expanded Entertainment, Orion, Picture Start, Englewood Entertainment, Voyager Entertainment; Video: (Cassette) 2 Men in Dallas, Best Boy, Japanese Animation, Expanded Entertainment Audio Books, Special Interest, Exercise Videos, Foreign Titles.

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Tenacious Records

PO Box 7595, Northridge, 91327, (818) 368-6479, Fax: (818) 368-3748; E-Mail: alphonse@tenaciousrecords.com; Web Site: www.tenaciousrecords.com. Pres./Chrmn./CEO: Alphonse Mouzon; Controller/CFO: Allison Anne Mouzon; Sr. Vice Pres.: Alphonse-Philippe Mouzon; Vice Pres.: Jean-Pierre Alphonse Mouzon; Vice Pres. Promo.: Emma Alexandria. (Compact Disc) (Distributor, Exporter)
Labels Distributed: Audio: (Disc) MPC.

Universal Music & Video Distribution ★

10 Universal City Plz., 4th Floor, Universal City, 91608, (818) 777-4400, Fax: (818) 866-1605. Pres.: Henry Droz; Exec. Vice Pres./Gen. Mgr.: Jim Urie; Exec. Vice Pres., Sales/Mktg.: Bob Schnieders; Sr. Vice Pres., Video Dist.: Dan Gant; Sr. Vice Pres., Mfg./Opns.: Pete Scifres; Dir., Associated Labels Sales: Rod Linnum. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-inch), Computer Games) (Distributor)
Labels Distributed: Audio: Curb Nashville, Decca Nashville, Geffen/DCG, DreamWorks, Outpost, Interscope, Max Music, MCA, Radioactive, Twisted, Way Cool, MCA Nashville, Narada, RMM, Rising Tide, Universal/Uptown, Varese Sarabanda, GRP; Video: MCA/Universal, Playboy Home Video.

VPD - Video Products Distributors, Inc. ★

6051 S. Watt Ave., Sacramento, 95829, (916) 386-2220, (800) 366-2111, Fax: (916) 386-9870. Pres./CEO: Timothy S. Shannahan; Sr. Vice Pres. Mktg./Purchase: Marty Jorgensen; Buyer (Videos): Bob Kronenberg; Buyer (Used Tapes): Jim Parks; Game Sales: Rob Nelson. (Video - Cassette, Video - Disc, Accessories) (Distributor)
Labels Distributed: Video: (Cassette & Disc) BMG, Col/TriStar, Disney, Full Moon, Fox, Hallmark, HBO, New Horizons, MCA, Republic, Paramount, Pioneer, PolyGram, Turner, New Line, MGM, Orion, Warner etc.
Products/Accessories: Accessories: Video Games, Sega, Nintendo; Blank Tape: MGM; Storage & Carrying Cases: Alpha, Amaray

Valley Record Distributors ★

1280 Santa Anita Ct., Woodland, 95776, (916) 661-6600, (800) 845-8444, Fax: (916) 661-5472; E-Mail: valley@vrd.com; Web Site: www.valsat.com. Owner: Barney Cohen; Pres.: Rob Cain; Vice Pres./CFO: Randy Cerf; Vice Pres., Purchasing: Ron Phillips; Vice Pres., Sales/Mktg.: Ken Alterwitz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All; Video: All.
Products/Accessories: Accessories: Alpha Security; Blank Tape: Maxell, Sony, TDK, Denon; CD, Tape & Record Care Products: Allsop, Discwasher; Storage & Carrying Cases: CaseLogic, Lift, Napa Valley Box, Savoy, Tree Dimension

Ventura Distribution, Inc. ★

31312 Via Colinas, Ste. 102, Westlake Village, 91362, (818) 991-3600, Fax: (818) 991-3408. Chief Exec.: Larry Hayes; Contact: Jennifer Hoover. (Video - Cassette, Computer Games) (Distributor)
Labels Distributed: Video: (Cassette & Disc) BRI Video, Deborah Films, Main Event Video, MVP (Movic Video PdcTs.), VCI (Video Communications, Inc.), Hollywood Products, American Home Entertainment, The Dolantech Group.

Video Action

708 W. First St., Los Angeles, 90012, (213) 687-8262, Fax: (213) 687-8425. Owner: Gregg S. Yokoyama. (Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Video: (Cassette & Disc) Home Vision, Kinovideo, Chambara Entertainment, World Artists, Rabbit Ears Productions, Best Film & Video.

WEA (Warner/Elektra/Atlantic Corp.) ★

111 N. Hollywood Way, Burbank, 91505, (818) 843-6311, Fax: (818) 840-6212. Chrmn./CEO: David Mount; Exec. Vice Pres./Mktg.: George Rossi; Sr. Vice Pres./Dir. Nat'l Sales: Fran Aliberte; Vice Pres. Music Sales: Alan Shapiro; Vice Pres. Black Music Mktg.: Orneta Dickerson; Vice Pres. Multimedia: David Archambault; Vice Pres. Adv.: Clare Koroly; Vice Pres. PdcT. Devel.: Jody Raithe; Vice Pres. Video Sales: John Scott; Dir. Mktg.: Robert Gold; Dir. Classical/Jazz: Barry Bender. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Computer Games) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Cotillion, Qwest, Reprise, Sire, Swan Song, Warner Bros., Warner/Curb, Elektra/Asylum/Nonesuch, Atlantic/Atco, EastWest, Atco, Atlantic, Nashville, Big Beat, WEA Latina, Chameleon, American, Delicious, Vinyl, Giant, Hollywood, Interscope, Rhino, Maverick, Paisley Park, Slash, 4AD, Mute, Teldec; Video: (Cassette & Disc) Live Home Video, A*Vision, Rhino Home Video, Warner/Reprise Video, Teldec, Elektra Home Video.

Western Record Sales, Inc.

226 Linus Pauling Dr., Hercules, 94547, (510) 741-8840, Fax: (510) 741-7060. Vice Pres./Mgr./Buyer: Steve Cupples; Buyer (Pre-Recorded Music): Larry Ohran; Buyer: Charlie Able. (Compact Disc, Pre-Recorded Audio Tape, Cutouts, Overstock, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Disney, Telarc, Living Language, Mobile Fidelity Reference, King, Gusto, Rego, Naxos, DCC (Gusto), Golden, MPI, Alfa, Marco Polo, Intersound, CPO, Heads Up, Klavier.

Products/Accessories: Accessories: CD-ROM, CD4, CDi; Batteries: Duracell; CD, Tape & Record Care Products: Sony, Allsop, Diskwasher, Recoton, TDK, Memory, Maxell; Phonograph Needles: Zafira; Head Phones: Sony, Koss, Discwasher; Storage & Carrying Cases: Alfa, Case Logic, Napa Valley, Cal Oak, LDE, Laser Line, Clik Case, JD Whitney, Maxell

Thomas Wiggins Associates/Memo Distributing Co.

46 Las Cascadas Rd., Orinda, 94563, (510) 254-2216, Fax: (510) 254-2213. CEO: Thomas Wiggins; Mgr.: Brittny Wiggins; Shipping Mgr.: Camryn Wiggins. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) No-Bull, Elite, Nineveh, Persepolis, Back to Blues.

Wishing Well Video Distributing

4870 Hall Dr., Santa Rosa, 95401(707) 525-9355, Fax: (707) 542-3845. Buyer (Videos): Debra Giusti. (Distributor)

World Music Distribution ★

619 Marin Ave., Unit 1, Rohnert Park, 94928-7918, (707) 588-1614, (800) 900-4527, Fax: (707) 588-9229; E-Mail: info@worldmusic.com; Web Site: <http://worldmusic.com>. Pres.: Didier Pilon; Vice Pres.: Sandrine D. Rienzo; Sales Mgr.: Joel Cartright; PdcT. Devel.: Jacob Edgar. (Distributor)
Labels Distributed: Audio: Spartacus (Mexico), Blue Silver/Declic, DOM, Virgin, PolyGram (France), Sonodisc Lusafica, Tinder Prodn., PolyGram, Sony (Brazil), PolyGram, BMG (Italy), Irma, Right Tempo, Yellow Prodn., Candela, Guajiro, CuBop; Video: Tinder.

COLORADO**Baker & Taylor Entertainment**

3005 S. Parker Rd., Ste. 318, Aurora, 80014(303) 369-9229, (800) 775-3300, Fax: (303) 359-9830. Vice Pres., Audio: Richie Lusafica; Sales Mgr.: Michael Ward; Spanish Sales Rep.: Mildred Postigo; Telemarketing Mgr.: Dave Kahn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)



Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Geneva, Alpha, Napa Valley, Case Logic; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Christys Record Sales

PO Box 367, Westminster, 80030, (303) 650-9170. Mgr.: Christina Marquez. (Video - Cassette, Video - Disc, Records (Singles)) (One-Stop)

Colorado One-Stop ★

PO Box 460718, Aurora, 80046, (303) 766-2273, Fax: (303) 766-2553. Mgr.: Tammy Olson; Buyer: Tony Morales. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, Singles), Accessories) (Distributor)

Denver Music Distributors ★

2626 W. 32nd, Denver, 80211, (303) 433-6420. Pres.: Zee Ferrufino; Mgr.: Norma Olson; Buyer: Olga Rios; Buyer: Willy Machicao. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) All labels.

ETD Entertainment Distributing

4990 Oakland St., Denver, 80239-2720, (303) 576-0856, (800) 824-9258, Fax: (303) 576-0826. Gen. Mgr.: Kent Vreeland. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Video Game Software) (Distributor)
Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.

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685 S. Broadway, Ste. A, Boulder, 80303, (303) 499-4484, (800) 456-5444, Fax: (303) 499-6640; Web Site: www.fourwinds-trading.com. Co-Operator: Catherine Carey. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Canyon, World Disc, Soar, Hearts of Space, Coyote, Old Man Music, Talking Taco, Celestial Harmonics, Warner Western, Sony, Rykodisc, Indian Sounds, Indian House, Akina Music for Little People, Silverware, Spring Hill Music, Novox Music, Soundings of the Planet, Sunshine, Teen Speed Press, Harper Collins, Living Music, Northwood Press, Willow Music, Chequamegon Music.
Products/Accessories: Accessories: Native American Books

Ingram Entertainment, Inc.

11333 E. 53rd Ave., Denver, 80239, (303) 371-8372, Fax: (303) 373-4583. Sales Mgr.: Mr. Rene LaBelle. (Distributor)

White Swan Music

4730 Table Mesa Dr., Ste. E, Boulder, 80303(303) 494-9060, Fax: (303) 494-9877; E-Mail: swan1@netone.com. Pres./Buyer: R. Peter Hill; Store Accts. Mgr./Treasurer: D. Pushman; Sales Mgr.: K. Schoeninger. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Canyon, Caroline, Celestial Harmonics, Global Pacific, Green Linnet, Hearts of Space, Higher Octave, North Sound, Raven, Real Music, Relaxation Co., Rounder, Ryko Disc, Sequoia, Shanachie, Silver Wave, Soar, Triloka, Soundings of the Planet, Talking Taco, PolyGram, Sony, BMG, EMD, Atlantic, Narada, Warner western, World Domination, Mammoth, Ehterian; Video: (Cassette) Miramar, Brain Mind Research, Celestial Harmonics, Raven, Interworld, Macromedia, Media Kinetics, Sony Tristar, Small World, Soundings of the Planet, Lumonics Light & Sound, Higher Octave, Mystic Fire.
Labels Imported: Fonix Music (Denmark); Erdenklang, O lios, Aquarius New Earth, Inner Worlds (Germany); Quinlan Road, Oasis, Imagine (Canada); High Tide (Italy); Nationa, Real World, 4AD (UK)

White Swan Music *

4730 Table Mesa Dr., Ste. E, Boulder, 80303. (Distributor)

CONNECTICUT**Audio One**

80 Ferry Blvd., Ste. 206, Stratford, 06497-6079, (203) 381-0202, Fax: (203) 381-0255. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (One-Stop)
Products/Accessories: Blank Tape: That's, Memorex, Fuji, & others; CD, Tape & Record Care Products: Memorex; Head Phones: Koss; Storage & Carrying Cases: Coast, Case Logic, Tree Dimensions, Audio Craft, & others

CD One Stop

13 Francis J. Clarke Cir., Bethel, 06801, (203) 798-6590, Fax: (203) 798-8652. COO: David Toole; Vice Pres. Sales: Jay Fink; Vice Pres., Purchasing: David Carroll; Dir., Purchasing: Syd Schwartz; Branch Mgr.: Craig Hedeem. (Compact Disc,

Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories, CD-ROM) (One-Stop)

Folkcraft Distribution *

Cor. High & Wheeler Sts., Winsted, 06098, (860) 379-9857, Fax: (860) 379-7685. Mgr./Buyer (Pre-Recorded Music): Melissa Marks. (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Kicking Mule, Gourd, Fish GRD/Invincible, Turquoise, Elk River, Woods Music etc.

DISTRICT OF COLUMBIA**Black Fire**

4409 Douglas SE. NE, Washington, 20019(202) 397-3572. Pres./Buyer: Jimmy Gray; Vice Pres., Mktg.: Jolynn Brooks; Buyer (Pre-Recorded Music): Jimmy Gray. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)
Labels Distributed: Audio: Black Fire, Awareness Art, Name Brand, African Music Gallery, Sybarite, Cosmic Fire, Divine, Wenha, DJM, Piano Choir, Inc., Mijawal.
 Pay-Per Transaction.

FLORIDA**AEC One Stop Group**

4250 Coral Ridge Dr., Coral Springs, 33065, (954) 346-0110, Fax: (954) 346-0222. Vice Pres., Purchasing: Robert DeFrias; Vice Pres., Sales: Michael Donohue. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

ANS Records, Inc. *

7855 NW 29th St., Ste. 182, Miami, 33122-1119, (305) 477-2852, Fax: (305) 477-0562. Mktg. Mgr.: Ruben Leyva. (Distributor)
Labels Distributed: Audio: ANS, Music Hall, Microphon, JRT, Awankana, The Rosa, Arena.

Acapulco Records

10128 NW 80th Ave., Hialeah Gardens, 33016, (305) 556-5044, Fax: (305) 556-6612. Pres.: Lazaro Fernandez; Mgr./Music Buyer: Armando Gallegos. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Sony Int'l, BMG, Capitol/EMI, WEA Int'l, TH-Rodven, Fonovisa, Sonotone, Freddie, Ramez, MAR Int'l, Disa, Gil, Luna, Musart, West Side, Discuba, SAR, DMY, AG, Seeco.

Akantar Productions *

PO Box 160788, Miami, 33116-0788, (305) 264-9252, Fax: (305) 264-6608. Pres.: Fernando Escobar; Vice Pres.: Jose Lopera. (Distributor)
Labels Imported: Codiscos (Columbia)
Labels Exported: Akantar, Sonimagen

Alicione Distribution *

8727 S.W. 137th Ave., Miami, 33183, (305) 380-6436, Fax: (305) 380-7432. Pres.: Jose Antonio Oliva; Contact: Ronaldo Garcia; Contact: Christian Garaycoa. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) New World Music, Hearts of Space, Higher Octave, Narada, Silver Wave, Miramar, Tao Music, Spring Hill Music, New Earth, Audio Alternatives, Inner World Music, D.M.O., Oasis, Aquarius Int'l Music, Celestial Harmonics, Valley of the Sun, Eclipse Music Group, PILZ, Evergreen, Third Eye Music, Sequoia, Sound RX/Inner Peace, Wind, Ethern Music, etc.; Video: Miramar, Lotus Light.

American Music Wholesalers, Inc.

1320 Stirling Rd., Ste. 10B, Dania, 33004, (954) 921-2706, Fax: (954) 921-2711. Pres./Buyer (Music/Video): Al Bitensky; Mgr.: Reney Joseph. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock) (Distributor, One-Stop, Rackjobber)

Aponte Latin Music, Inc. *

8663 NW 56th St., Miami, 33166, (305) 477-9830, Fax: (305) 477-9831. Pres.: Edwin L. Aponte; Vice Pres.: Amanda Lyons; Sales Rep.: Marco Vazquez; Sales Mgr.: Patricia Vargas. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (Distributor, One-Stop, Rackjobber, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Disco Hit, Marvela, Guarani, Tierrazo, Hit Parade, Velvet, Starbright, Verne, GEMA, Star, Artomax, Ritmo, Fania, Musical Prods., Ansonia, Centro, Lobo (Lucecita), J.I.
Labels Imported: Playero, Noise, L. Rivera Records
Products/Accessories: Blank Tape: Sony; Storage & Carrying Cases: Coast

Baker & Taylor Entertainment

2501 SW 31st Ave., Pembroke Park, 33009-3051(954) 983-9055, (800) 775-3400, Fax: (954) 983-9350. Sales Mgr.: Brenda Pine; Opns. Mgr.: Tony Bonos. (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Big World Distribution

3081 NW 24th St., Miami, 33142, (305) 633-9963. (Distributor)

Cude & Pickens Distributing Co. *

519 N. Halifax Ave., Daytona Beach, 32118, (904) 252-0381. CEO/Buyer: Bobby Lee Cude. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (Singles), Accessories) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Hard Hat, Maricao, National Band & Choral Directors Hall of Fame Records & Tapes, Blaster-Boxx, Times Square Fantasy Theatre.
 Pay-Per Transaction.
Labels Exported: Hard Hat, USA Export, Blaster-Boxx, Times Square Fantasy Theatre

Darpe Distribution

3510 Coral Way., Ste. 200, Miami, 33145, (305) 445-9555. (Distributor)

Discomoda U.S.A. Corp.

8277 NW 64th St., Miami, 33166, (305) 593-7420, Fax: (305) 593-6809. Pres.: Dwight Roldan; Vice Pres.: Harry Roldan; Sales Rep.: Gladys Roldan; Promo. Rep.: Rossie Ruiz. (Distributor, Importer, Exporter)

Discompacto Corp. *

1443 Lantana Dr., Fort Lauderdale, 33326-3601, (954) 349-2149, Fax: (954) 349-2169. Chief Exec./Pre-Recorded Music: Juan De Pina; Mgr./Pre-Recorded Music: Olga De Pina. (Compact Disc) (Distributor, Exporter)
Labels Distributed: Audio: (Disc) Laser Light, Capriccio, Concord, Higher Octave, Heads Up, Messidor, Silver Wave, Chesky, K.T.S.
Labels Imported: Messidor, Capriccio (Germany); K.T.S. (Italy)
Products/Accessories: Accessories: Silver Audio Cable; Storage & Carrying Cases: Rolykit, Gemini

Disctronics Corp. *

7667 NW 50th St., Miami, 33166-4701, (305) 477-1561, Fax: (305) 477-1464; E-Mail: sales@disctronics.com. Mgr.: Jose Ramirez; Purchasing: Michelle Rios; Promos.: Gonzalo. (Compact Disc, Video - Disc, Home Theater Equip.) (One-Stop, Importer)

Labels Distributed: Video: (Disc) WHV, MGM, Pioneer, LCDA, Paramount, BMG, Philips, Deutsche Grammophon, London, PMV, Sony, Lumivision, Laser Disc Ent., Pioneer New Media, Pioneer Int'l, M.P.I., W.B., H.B.O., Home Vision, Pacific Arts, Criterion, Voyager, A&M, ABKO Nelson, RCA, Angel, Republic.
Products/Accessories: Accessories: Laser Disc Players, Home Theater Equip.; Audio Playback Equip.: Pioneer, Denon, Bose; Blank Tape: Denon; Head Phones: Denon

Distribution Video & Audio *

1610 N. Myrtle Ave., Clear-water, 34616, (813) 447-4147, Fax: (813) 447-2346. Vice Pres., Purchasing: Ryan Kugler. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Computer Games) (Distributor)
 Cutouts/Overstocks: All major studios & independents.

Diversified Distributors

1355 W. Palmetto Park Rd., Ste. 305, Boca Raton, 33486, (561) 368-2668, (800) 825-1965, Fax: (561) 394-6809. CEO: Glenn B. Silverman. (Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor, Rackjobber)
 Pay-Per Transaction.

Dolphin Music Distributors, Inc. *

2071 Emerson St., Unit 16, Jacksonville, 32207, (904) 396-8003, Fax: (904) 396-8062. Pres.: Jeff Cohen; Sales Mgr.: Vernon Morris; Buyer (Pre-Recorded Music): Steve Smith. (Compact Disc, Pre-Recorded Audio Tape, Records (Singles), Accessories) (One-Stop)
Products/Accessories: Accessories: Jukebox, CD, Titlestrips; Blank Tape: TDK

EMI Music Distribution (EMD)

One Oakwood Blvd., Ste. 150, Hollywood, 33020, (954) 923-2441, Fax: (954) 926-4471. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.



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760 W. Sample Rd., Pompano Beach, 33064, (954) 943-9865.
 Pres.: Josh Noland; Vice Pres.: Jeff Noland. (Pre-Recorded
 Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette) Empire, Big Blue Dolphin.

Global Video Distributors, Inc.

8181 NW 91st Terr., Ste. 7, Medley, 33166, (305) 887-2000,
 (305) 887-1986, Fax: (305) 887-2590. Pres.: Mr. Angel Tamargo.
 (Video - Cassette, Video - Disc, Computer Games, Accessories,
 DVD) (Distributor, Exporter)
Labels Distributed: Video: (Cassette & Disc) Warner Bros.,
 HBO, MGM/UA, Paramount, Vidmark, Playboy, MCA/Universal,
 FHE, PM, Columbia, Touchstone, Disney, Turner, Republic, Fox,
 New Horizons, Cabin Fever, Live, Hollywood, ABC, Orion,
 Penthouse, Coliseum, Avid, Night Vision, A-Pix, PolyGram,
 Hallmark, New Line, Dimension.
Labels Exported: (Cassette & Disc) Same as video
Products/Accessories: Accessories: Kinyo; Blank Tape: JVC,
 TDK, Scotch, Sony; CD, Tape & Record Care Products: WEA,
 MCA; Storage & Carrying Cases: Alpha, Amaray

H & L Distributors, Inc.

6940 SW 12th St., Miami, 33144, (305) 262-7711, (800)
 780-7712, Fax: (305) 261-6143. CEO: Hinsul Lazo; Mgr.: Dave
 Benjamin; Sales Mgr.: John Aguiló; Credit Mgr.: Millie Riddle;
 Latin Buyer: Patricia Vargas. (Pre-Recorded Audio Tape, Video-
 Cassette, Video - Disc, Records, Accessories) (Distributor,
 One-Stop)
Labels Distributed: Audio: Sony, BMG Int'l, Capitol, EMI,
 Kubaney, Vediscos, MP, Fonovisa, Combo, Med, SAR, Discuba,
 Seeco, Musart, NRT, PolyGram, WEA, JN, Prime, HEM,
 Fuentes, Codiscos, Egram, Artex, Artcolor Mym, Iempssa, Fania,
 Tico, Vaya, Inca, Barbaro, Cotique, Alegre, Max, Evidence,
 TSR, C. Menguante, Bembe, Montuno, Nostalgia, Ras, Mango,
 QB Disc, K-Tel, Warlock, Tommy Boy.
Products/Accessories: Accessories: DJ Equipment; Audio
 Playback Equip.: Gemini, Pioneer; CD Players: Gemini, Pioneer;
 Storage & Carrying Cases: Alpha

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 477-0789; Web Site: www.kubaney.com. Pres.: Tony San
 Martin; Dir.: Mateo San Martin. (Distributor, One-Stop)

Ingram Entertainment, Inc.

1521 Copans Rd. - Ste. 105, Pompano Beach, 33064, (954)
 971-5412, Fax: (954) 971-3113. Branch Mgr.: Steve Lowy.
 (Distributor)

MCR Distributor Corp., Inc. *

3540 Coral Way, Miami, 33145. Pres.: Dario Restrepo; Mgr.:
 Nicolas Cardona. (Compact Disc) (Distributor)
Labels Distributed: Audio: (Disc) Sony, Capitol, EMI, Angel,
 PolyGram, Motown, A&M, Combo, J&N, Antilla, Platano, Virgin,
 Musical Productions, Higher Octave, DA Music, Ansonia, Sar,
 Vedisco, TH Rodven, Fonovisa, Hit makers, Leon, Lo Mejor,
 Teca, TTH, Microfon, London, Deutsch Grammophon; Video:

(Cassette & Disc) Image Entertainment, Cema, Musical
 Productions, Fania.

Labels Imported: FM Discos, Victoria, Sonolux, Dago,
 Codiscos, Fonocaribe, M.C.R.

Products/Accessories: Head Phones: Labtec; Storage &
 Carrying Cases: Laser Line, Rolly Disc

Major Video Concepts, Inc.

1631 Commerce Ave. N., Saint Petersburg, 33716-4205, (813)
 576-7966, Fax: (813) 578-2322. Opns. Mgr.: Dee Wilson; Branch
 Mgr.: Colin Wood-Bradley; Credit Mgr.: Mike Zaleski. (Video -
 Cassette, Video - Disc) (Distributor)

Media Concepts, Inc.

559 49th St. S., Saint Petersburg, 33707, (813) 321-2122, Fax:
 (813) 321-2272; E-Mail: cwrs@aol.com. Pres.: Bob Skidmore;
 Buyer (Pre-Rec. Music/Videos): John Gallagher. (Distributor)
Labels Distributed: Audio: (Cassette) Media Studio Grp.; Video:
 Media Studio Grp.
Products/Accessories: Accessories: Jasco, Allsop, Video
 Games, Sega, Nintendo, Camcorders, Laser players; Blank
 Tape: Fujii, Sony, JVC; Video Cassette Recorders: Pal-lor export

Music Brokers

8567 Coral Way, Miami, 33155, (305) 229-1900, Fax: (305)
 229-9300; E-Mail: music@discs.com; Web Site: www.
 discs.com. Pres.: Joe Alonso. (Compact Disc, Pre-Recorded
 Audio Tape, Video - Cassette, Video - Disc, Overstock) (Distri-
 butor, Importer, Exporter)
 Cutouts/Overstocks: Overstock.

Navarre Corp.

11471 SW 83rd Terr., Miami, 33173, (305) 595-9216, Fax: (305)
 274-3328. (Distributor, One-Stop)

PEx (Publications Exchange)

8306 Mills Dr., Ste. 241, Miami, 33183, (305) 256-0162, Fax:
 (305) 252-1813; E-Mail: pexusa@aol.com; Web Site:
 http://members.aol.com/pexusa. Pres.: Josefina Hernandez;
 Sales Mgr.: Silvia Correa. (Pre-Recorded Audio Tape, Video -
 Cassette, Video - Disc) (Distributor, One-Stop, Importer,
 Exporter)
Labels Distributed: Audio: (Cassette & Disc) Artex, PM Records,
 Egram, Caribe Prodn.; Video: (Cassette & Disc) Mundo Latino,
 ICAIC, Caribbean Show People.
 Pay-Per Transaction.

Labels Imported: (Cassette & Disc) Artex, PM Records (Cuba)

PolyGram Latino, U.S.

6303 Blue Lagoon Dr., Ste. 210, Miami, 33126, (305) 264-0606,
 Fax: (305) 264-0160. Managing Dir.: Salvador Perez.
 (Distributor)

Reyes Records, Inc.

140 NW 22nd Ave., Miami, 33125, (305) 541-6686, Fax: (305)
 642-2785; E-Mail: reyesrecords@worldnet.att.net; Web Site:
 http://www.reyesrecords.com. Pres./Buyer: Enrique Reyes;

Exec. Vice Pres.: Lilia Reyes; Vice Pres., Sales/Servs.: Giselle
 R. DiSantis; Mgr.: Omelio Lozada. (Pre-Recorded Audio Tape,
 Video - Cassette, Video - Disc, Records (LP's, 12-Inch)) (Distri-
 butor, One-Stop, Exporter)

Labels Distributed: Audio: (Cassette & Disc) All major labels,
 independent labels; Latin and domestic music. Video: Musical
 videos.

Rock Bottom, Inc.

6900 SW 21st Ct., Stes. 10-11, Davie, 33317, (954) 474-1114,
 Fax: (954) 474-4079; E-Mail: sfrri@juno.com. Owner: Frank
 Rochman; Owner: Jeff Scheible; Buyer: Kathy Weaver.
 (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Chase, Direct,
 Leisure Ent., MAMA, Mardi Gras, Mobile Fidelity, Nesak, Pair,
 Simitar, Chart Makers, Telarc, CMH, Collegium, Tenacious,
 Amherst, AEM, Adelphi, Earthsea, Gallery, Delmark, Gift Horst,
 Holland Group, MCA Special Projects, Peter pan, Ethernan,
 Ripete, Heart, BMG Special Products, PolyGram Special
 Products, Power Station, Surfside, Step One, Satellites; Video:
 (Cassette & Disc) Nesak, Peter Pan.

Products/Accessories: Accessories: Car stereo, fax machines,
 computers, T.V., video games; CD, Tape & Record Care
 Products: Posso, Swire Magnetics

Rustron Music Productions *

1156 Park Ln., West Palm Beach, 33417-5957, (561) 686-1354.
 Exec. Dir.: Rusty Gordon; Creative Dir.: Ronald Caruso;
 Promo/Mktg. Mgr.: Davilyn Whims. (Compact Disc,
 Pre-Recorded Audio Tape, Records (LP's)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Whimsong,
 Benthic, Rustron, Road House, RCP, HCP Catalyst, Mermaid,
 Marcus, GBR, GJP, PRMP, Florida Daze, RVP, Black Dog, Soul
 Inspiration, Silver Stream, Moon Fox, Shock-T, Atma Spheres.

Selsthrough Entertainment

4531 Oak Fair Blvd., Tampa, 33610, (813) 621-6087, (800)
 928-9009, Fax: (813) 623-1821. Opnes. Mgr./Buyer: Joe Mello;
 Office Mgr.: Marjorie O'Donnell. (Compact Disc, Pre-Recorded
 Audio Tape, Video - Cassette, Cutouts, Computer Games,
 Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Christmas
 Audio-Holly, Audio Treasures, Holly Collector Series, CEMA,
 UNI-MCA, Sony CSP, BMG, PolyGram, Rhino, Special Music,
 Ashire, Bescol, BMC, KTel, Rectrack, Welk, Power Sound,
 Ross; Video: (Cassette & Disc) Christmas Video-Burbank
 Video, Video Treasures, Holly, Starmaker, Best Film,
 Paramount, Fox, Buena Vista, Warner, Turner, Random,
 Republic, MGM, Columbia etc.
 Cutouts/Overstocks: Seasonal, Regular Budget Product.

Shifting Sands Stereo Distribution

1555 NW 79th Ave., Miami, 33126, (305) 594-3682, Fax: (305)
 592-7932. CEO/Buyer: Bruce Terrell; Mgr./Sales: Katie White.

(Compact Disc) (Distributor)

Labels Distributed: Audio: (Disc) Telarc, Sheffield Lab,
 GRP-American Gramophone.

Products/Accessories: CD Players: Rotel, Blaupunkt, Coustic;
 Storage & Carrying Cases: Melco



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5300 N. Powerline Rd., Ste. 200, Fort Lauderdale, 33309, (954) 351-0000, Fax: (954) 351-0561; Web Site: <http://www.smithalster.com>. Pres.: Shep Alster; Vice Pres.: Rick Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Overstock, Computer Games) (Distributor, Exporter) **Labels Distributed:** Audio: (Cassette & Disc) Neurotic, Grateful Dead. Cutouts/Overstocks: CD, Cassette, Video, Computer Software. **Labels Imported:** (Cassette & Disc) Mastertone (United Kingdom)

Sony Discos Distribution

605 Lincoln Rd., Miami, 33139, (305) 535-0800, Fax: (305) 592-6549. Vice Pres., Sales/Mktg.: Harry Fox. (Distributor)

Specialty Distributing Co.

35 NE 62nd St., Miami, 33138(305) 758-0000. Pres./Buyer (Accessories): Walter Jagiello; Mgr.: Jeanette Jagiello; Buyer (Pre-Recorded Music): J. Kozak; Buyer (Videos): W. Jay. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor) **Labels Distributed:** Audio: Jay Jay, Drum-Boy, Polka Tone, Bonfire, A Great Variety, Bon-Haitian, Eagle; Video: Jay Jay, Czech, KVC. **Products/Accessories:** Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: Ampex; Storage & Carrying Cases: Gayo

Target Music Distributors, Inc.

7925 NW 66th St., Miami, 33166, (305) 591-2188, Fax: (305) 591-7210. Pres.: Gary Kulla; Sales Mgr.: Marelys Lazo. (Cutouts, Overstock) (Distributor, One-Stop) **Cutouts/Overstocks:** All Major US Labels.

V.P. Record Distribution

5893 SW 21st St., West Hollywood, 33023, (954) 966-4744, Fax: (954) 966-8766. (Distributor)

Viking Distribution Corp.

208 S. 28th Ave., Hollywood, 33020, (954) 926-7741, Fax: (954) 927-1940. (Distributor)

GEORGIA**Anderson Merchandisers, Inc.**

650 Raco Dr., Lawrenceville, 30245, (770) 339-9311, Fax: (770) 339-9876. Gen. Mgr.: Glenn Hanley. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Accessories) (One-Stop, Rackjobber)

BMG Distribution

2210 Park Lake Dr. NE, Ste. 100, Atlanta, 30345, (770) 414-6200. Branch Mgr.: Tom O'Flynn; Sales Mgr.: Susan Luke; Mktg. Mgr.: Ian Boxall. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor) **Labels Distributed:** Audio: See New York listing for product distribution; Video: See New York listing for product distribution.

Baker & Taylor Entertainment

5801-B Goshen Springs Rd., Norcross, 30071(770) 447-6700, (800) 775-2700, Fax: (770) 242-0170. Sales Mgr.: Jeff Nesbit; Opns. Mgr.: David Wilson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop) **Labels Distributed:** Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) Most major labels & most independents. **Products/Accessories:** Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Big State Distributing

4 Executive Park Dr. NE, Ste. 1202, Atlanta, 30329-2212, (770) 454-7886, (800) 637-3185, Fax: (770) 454-7757. (Compact Disc, Pre-Recorded Audio Tape, LP's, 12-Inch) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) See Texas listing for product distribution.

Dolphin Music Distributors, Inc.

6500 McDonough Dr., Ste. A-3, Norcross, 30093, (770) 368-1808, Fax: (770) 368-1805. Mgr., Opns.: Scott Schlinkert; Acct. Exec.: Judy Bracknell. (Compact Disc, Records (Singles), Overstock) (One-Stop)

EMI Music Distribution (EMD)

3500 Parkway Ln., Ste. 100, Norcross, 30092, (770) 447-0940, Fax: (770) 449-4742. Regl. Dir.: Jerry Brackenridge; Regl. Sales Mgr.: David Womack; Mktg. Mgr.: Jeff Ivan; Field Sales Mgr.: Tom Tortoreo. (Distributor) **Labels Distributed:** Audio: See Woodland Hills, CA listing for product distribution.

Handleman Co.-Atlanta

1133 Culppepper Dr., Conyers, 30207, (770) 929-0575, Fax: (770) 929-3513. Branch Mgr.: Bill Eubanks. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Ichiban Records, Inc.

3991 Royal Dr. NW, Kennesaw, 30144(770) 419-1414, Fax: (770) 419-1230; E-Mail: ichiban@aol.com. Pres.: John E. Abbey; Vice Pres., Sales/Mktg.: Ken Masters; Vice Pres. Independent Sales: John Underwood; Int'l Mgr.: Gof Abbey. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Naked Language, Sky, Wild Dog, Wrap, Techno 404, Soul Classics, After Hours, Black Eye, Conquest, DRC, Funktown, Hard Head, Hotlanta Music, Kik-Azz, Lyons Gate, P.F.P., Rhythmo, Wilbe, Ichiban Int'l, King Fisher, Altered Hopsak & Silk, Alexia, Holy Roller, Brajo, Black Label Recordings, Goldwax. **Labels Exported:** Black Market, Parsifal (Belgium); Oy Amigo Finland Ab (Finland); Night & Day, Intercord, Bertus (Holland); Teichiku (Japan); Armiqo Norsk Music A/S (Norway); Valentini (SE Asia); Armiqo AB (Sweden); Sound Service Wigra (Swiss); IRD (Italy); Dureco (Benelux); Hypnotic (Canada); Jumbo (UAE); Koch (UK); Record Manufacturing (Jamaica)

Ingram Entertainment, Inc.

5835 Oakbrook Pkwy., Norcross, 30093, (770) 447-4663, Fax: (770) 446-7711. Branch Mgr.: John McClure. (Distributor)

Intersound Distribution *

11810 Willis Rd., Roswell, 30077, (770) 664-9262, Fax: (770) 664-7316. Exec. VP Intersound Distr.: Bryan Hadley; Exec. VP, Legal/Bus. Aff.: Michael Olsen; VP Int'l Sales/Licensing: Holly Paxman. (Distributor)

The Music Network *

6595 Peachtree Industrial Blvd., Norcross, 30092, (770) 448-7772, Fax: (404) 446-0068. Pres./COO: Michael A. Parkerson; COO/Sec./Treasurer: Michael A. Goldwasser; Buyer (New Releases): Jim Ogletree; Buyer (Catalog): Ed Simpson; Buyer (Singles): Bob Patton. (One-Stop)

Navarre Corp.

2152 Tanglewood Rd., Decatur, 30033, (404) 633-1152, Fax: (404) 633-5882. Reg'l Sales Mgr.: Don Radcliffe. (Distributor, One-Stop) **Labels Distributed:** Audio: See New Hope, MN for product distribution.

One-Stop Music House, Inc.

PO Box 11768, Atlanta, 30355-1768, (404) 223-0144, Fax: (404) 223-3106. Pres./CEO: Al Carter; Mgr.: Bill Norman; Buyer (Pre-Recorded Music): Chris Nash; Dir. Retail: Justice Wade; Dir. Mktg.: Cynthia Greisinger. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop) **Products/Accessories:** Accessories: Money House Blessing, Gonesh Intense; Audio Playback Equip.: Sanyo; Batteries: Maxell; Blank Tape: Maxell Sony, Memorex, TDK, BASF; CD, Tape & Record Care Products: Alltop, Maxell, Planstiel; Head Phones: Sony, Labtec; Storage & Carrying Cases: Case Logic, Leslie Dame Ent., Laserline

PGD - PolyGram Group Distribution, Inc.

1283 Kennestone Cir., Ste. 100, Marietta, 30066, (770) 514-5700, Fax: (770) 514-5775. Branch Mgr.: Larry Hensley. **Labels Distributed:** Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

The Remix Warehouse/DJ Direct

3100 Medlock Bridge Rd., Ste. 305, Norcross, 30071-1439, (800) 241-6499, (770) 446-5046, Fax: (770) 446-0747; E-Mail: info@remix.com; atolag@remix.com; Web Site: www.remix.com. Pres./CEO: Shawn Miller; Buyers: Beth Brown/Heather Brown. (Compact Disc, Records (LP's, 12-Inch), Accessories) (Distributor)

Labels Distributed: Audio: (Disc) Funkymix, Ultimix, Powerhouse, Hot Tracks, Street Tracks, Wicked Mix, Raw Beats, The Edge, Looking Back, Rampgae.

Products/Accessories: Accessories: Beatkeeper, Recoton, Numark, Rane, Shure, Samson, Grundorf; CD Players: Pioneer, Gilpro, Numark; CD, Tape & Record Care Products: Last Factory, Stanton; Phonograph Needles: Stanton; Head Phones: Stanton, Pioneer; Storage & Carrying Cases: 3rd Planet

Rock Bottom, Inc.

6175-B Crooked Creek Rd., Norcross, 30092, (770) 448-8439, Fax: (770) 246-0820. Owner: Jeff Scheible; Buyer: Kathy Weaver. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor) **Labels Distributed:** Audio: See FL listing for product distribution.

Sony Music Distribution

1000 Abernathy Rd. NE, Ste. 200, Atlanta, 30328, (770) 392-1844, Fax: (770) 673-5700. Branch Mgr.: Barry Mog; Sales Mgr.: John Hawn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Columbia, Work, Epic, 550, World/Epic, Crave; Video: Sony Wonder, Sesame Street, Random House, MTV, Kidsongs, Nascar.

Southeastern Tape Distributors *

110 Nobel Ct., Alpharetta, 30202, (770) 442-6600, Fax: (770) 442-6616. Pres.: Steve Kuranoff; Purchasing Mgr.: Richard Adams; Buyers (Pre-Recorded Music): Michael Freed, Greg Special; Buyer (Video): Neal Barfield. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Overstock, Audio Books) (Rackjobber)

Trend Int'l *

PO Box 201, Smyrna, 30081, (770) 432-2454. Pres.: Tom Hodges; Vice Pres.: Rick Hodges. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Overstock, Computer Games) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Trend, Caprice Int'l, S.O.E., Stepping Stone, BOAM, Trendex, Trend Setter, Proud Eagle, Willow St. Pay-Per Transaction.

HAWAII**Microphone Music, Inc. ***

2077 S. Beretania St., Honolulu, 96826, (808) 946-1488, Fax: (808) 942-0173. Pres./Buyer (Videos/Access.): Ken Kaizawa; Mgr./Buyer (Music): Aaron Kaizawa. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, One-Stop, Importer, Exporter) **Labels Distributed:** Audio: (Cassette & Disc) Ranwood, Criterion, Total, Kahale, Kaniu, Hulali, Mix Blend, Rendez-vous, Nakahili Productions, Genoa Keawe, Hooli Productions, Homestead Prod., Blend Assoc., Hoolokahi Prod., Lim Family Enter., Prism, Piliiani, MDL, M&H Hawaii, Kapono Beamer Enter., Pipes&Strings, Pohaku, Uliani Prod., Show-On, West Maui Recording, Third Road Prod.; Video: (Disc) Toshiba, EMI, Denon, Pony, Canyon, Bandal, Sony, King, Warner, Columbia. **Labels Imported:** Victor, Columbia, King, Tokuma, Crown, Polystar, Teichiku, Sony, Pony, Canyon (Japan); Ode, Viking, Hibiscus (New Zealand) **Labels Exported:** Victor, Columbia, King, Tokuma, Crown, Polystar, Teichiku, Sony, Pony, Canyon (Japan); Ode, Viking, Hibiscus (New Zealand)

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OVERSTOCKS & DELETIONS

Music Craft Distributors of Hawaii, Ltd.

296 Mokuauia St., Honolulu, 96819(808) 841-6219, Fax: (808) 842-0362. CEO/Mgr./Buyer: Winifred Kurokawa. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Adelphi/SunSplash, Alligator, Conversa-Phone, IMG Group, Hot, Micmac, Monitor, Newtown, On Top/Joey Boy, Original Sound, Pair, Peter Pan, Pow Wow, Ras, Rounder/Heartbeat, Sony Discos Latin, Smithsonian/Folkways, TVT, Vision, VP, Bullseye, Tropical Music Group, Waikiki, Generation, Tradewinds, Hawaii Sons, Inc.

IDAHO**Chapel Records ★**

1350 N. Kings Rd., Nampa, 83653-5353, (208) 465-2500, Fax: (208) 465-2531; E-Mail: Charee@pacific.press.com. Mktg. Dir.: Charles Reel. (Distributor)

ILLINOIS**Adelqui Enterprises, Inc. - Musica Latina ★**

1454 N. Milwaukee Ave., Chicago, 60622, (312) 235-6900, Fax: (312) 235-4715. Pres.: Adelqui Boue, Mgr.: Rosa Diaz. (Video - Cassette, Video - Disc, Records (LP's)) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Sony, EMI/Capitol, Fonovisa, BMG, MP, Fania, Luna, Garmex, M&R, Sonotone, AFG Sigma, Disa, Freddie, Joey, Kubaney, Musart, Peerless, TTH, Ramex, WEA, Unisono Mediterraneo, Vedisco, Platano, Discomoda; Video: (Cassette & Disc) Sony, MP, Fonovisa, BMG.

BMG Distribution

1.5 450 Summit Ave., Ste. 185, Oakbrook Terrace, 60181, (630) 268-6400, Fax: (630) 268-6401. Branch Mgr.: Nate Wolk. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

Baker & Taylor Entertainment ★

8140 N. Lehigh Ave., Morton Grove, 60053, (847) 965-8060, Fax: (847) 965-8093; Web Site: www.btent.com. Exec. Vice Pres./Gen. Mgr.: Rich Czuba; Exec. Vice Pres. Purchasing: Stan Meyers; Vice Pres. Finance: Sherri Sawyer; Vice Pres. Sales: Chris Arns; Vice Pres. Mktg.: Carl Mann; Vice Pres. Bus. Devel.: A. Strutz; Spanish Markets Sales Mgr.: Kookie Medina. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fujii; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Baker & Taylor Entertainment

7000 N. Austin Ave., Niles, 60714(847) 647-0800, (800) 775-2800, Fax: (847) 647-7396. Sales Mgr.: Craig Stewart; Opns. Mgr.: Kevin Wheeler. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fujii; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

CAP Exports/C.W. Paas, Inc.

1039 W. Lake St., Chicago, 60607, (312) 733-1717, Fax: (312) 733-5819. Pres./Buyer (Pre-Rec. Music): Walter Paas. (Distributor)

Cargo Records America

1525 W. Homer St., Chicago, 60622, (773) 772-6005, Fax: (773) 772-5344; E-Mail: cargo@cargo-records.com; Web Site: www.cargo-records.com. Gen. Mgr.: Dirk Van Den Heuvel; Head Buyer: Gubby Szvoboda. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Cargo, Headhunter, Re-Constriction, Earth Music, Nemesis, Jump Up, Too Kool, Third Stone, Swarf Finger, Dorado, Filter, Enemy, Enraptured, Orange Egg, Pagoda, Second Skin, smiley, Grilled Checkers, Tone Casualties, Warlitzer Jukebox, Overground, Feel good all Over, Fistpuppet, Boldenrod, Tacklebox.
Labels Imported: Cherry Red, Trojan, On-U Sound Blood & Fire, Fire, Helen of Oi, Jungle, Mastercuts, R&S, These, Too Pure, Warp, World Serpent, Mo' Wax (UK); Kitty-Yo, QDK/Normal, Studio K7 (Germany); Yo Mama, Crippled Dick, City Slang

EMI Music Distribution (EMD)

145 E. Algonquin Rd., Arlington Heights, 60005, (847) 806-5000, Fax: (847) 806-6077. Market Dir.: David Saunders. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

Galgano Records

2015 W. Irving Park Rd., Chicago, 60618, (773) 327-4160, Fax: (773) 327-4362; E-Mail: jamiegagl@hotmail.com. Pres.: John Galgano; Mgr./Buyer: James Galgano. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (12-Inch, Singles), Cutouts) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Majors & Independents.

Products/Accessories: Blank Tape: Maxell, Sentry; CD Players: AIWA; Storage & Carrying Cases: Case Logic

HandiMan Co.-Chicago

423 Grace St., Addison, 60101, (630) 543-3700, Fax: (630) 543-0362. Branch Mgr.: Mark Brechler. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Hits Unlimited

2015 W. Irving Park Rd., Chicago, 60618, (773) 296-4487, Fax: (773) 296-0862. Pres.: Les Reid. (Compact Disc, Pre-Recorded Audio Tape, Computer Games) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Sunlight, Delmark, J.D.C., Pearl, Spectra, Tipitinas, Wildcat, Crosscountry, D.B., White Wolf, Van Buren, Alias, Avlon, Wenna, Mihi, Southport, Aim, Ejevim, Increase, Quicksilver, Canby, Best, Silver Shadow, Ambitious, Kellybrand, Third Coast, Music Format, Jazz Me Blues, LRG, Shel Tone, Vineyard Moon, Cajual, J.R., Promotion, Lake Shore Jazz, Orleans, Pinnacle.

Horizons Records ★

8863 Burlington, Brookfield, 60513, (708) 387-0086, Fax: (708) 387-0083; E-Mail: ron@horizons-music.com; Web Site: www.horizons-music.com. Owner: Ron Sinkuler. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games) (Distributor) Cutouts/Overstocks: LP's, CD's, Cassettes, 12", Singles.

Int'l Records Distribution ★

1217 W. 18th St., Chicago, 60608, (312) 421-1771, Fax: (312) 421-6819. Pres.: Guillermo Medina; Vice Pres.: Patricia Medina; Mgr.: Magdalena Perez. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony Discos, Fonovisa, TH-Rodven, Ramex, Luna, Musart, Garmex, M.P., Kubaney, EMI/Capitol, Freddie, WEA Latina, MAR Int'l, Disa Int'l, Joey, Globore, BMG, Vedisco PolyGram.

J.S.J. Tape Distributors

6620 N. Belmont Ave., Chicago, 60634, (773) 286-4444, Fax: (773) 286-0639. (Compact Disc, Pre-Recorded Audio Tape, Cutouts) (Distributor)
Labels Exported: Kent, Nashboro, United

La Voz Hispana, Inc.

2641 N. Kedzie, Chicago, 60647, (312) 252-5003, Fax: (312) 252-2215. Pres.: Nelson Cruz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Audio: Sony, Capitol, WEA, Rico, Freddie, Throeven, Musical Prodn., Musart, Sonotone, Fania.

Latin American Record Distributors

2490 S. Blue Island, Chicago, 60608, (773) 927-2500. (Distributor)

Levy Home Entertainment

4201 Raymond Dr., Hillside, 60162, (708) 547-4400, Fax: (708) 547-4503. Gen. Mgr.: Howard Reese. (Rackjobber)

MS Distributing Co. ★

6405 Muirfield Dr., Hanover Park, 61013, (630) 582-2888, (800) 688-3383, Fax: (630) 582-3388. Pres.: Anthony Dalesandro; Exec. Vice Pres.: John Saltonst; Vice Pres./Gen. Mgr. (Audio): Rick Chrzan; Vice Pres./Gen. Mgr. (Video): Rich Kujak; Controller: Ronald Litwin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (Distributor)

Labels Distributed: Audio: Alligator, Fantasy, Welk, Malaco, Tommy Boy, Warlock, Pow Wow, Disney, Hired Gun, Joey Boy/On Top, Chicago, Nu-Groove, UCC, Quality, Morgan Creek; Exec. Vice Pres.: AIP, BMG, CMV, CBS/Fox, Coliseum, Disney, FHE, Fox Hills, FRIES, Hanna-Barbara, HBO, LIVE, Lyons Group, MCA, Magnum, Maljack, MGM, NFL Films, Orion, Pacific Arts, Paramount, PolyGram, RCA, Republic, Rhino, CEMA, Sony, Vidmark, Warner, Best Films.

Pay-Per Transaction.

Products/Accessories: Accessories: Video Head Cleaners: Scotch, Geneva, Bibb; Batteries: Kodak; Blank Tape: Fujii, Scotch, Maxell, TDK; CD, Tape & Record Care Products: Alpha, Recoton; Storage & Carrying Cases: Alpha, Recoton

Major Video Concepts, Inc.

1380 Hamilton Pkwy., Itasca, 60143, (630) 250-9200, Fax: (630) 250-9291. Branch Mgr.: Gary Andry.

Multinational Distributors, Inc. ★

2377 N. Milwaukee Ave., Chicago, 60647-2924, (312) 376-6111, (800) 837-8085, Fax: (312) 376-8085. Pres.: Magdiel Remon; Mgr./Music Buyer: Juan Rodriguez; Music Buyer: Guadalupe de la Rosa. (Distributor)
Products/Accessories: Batteries: Video Head Cleaners: Scotch, Geneva, Bibb; Blank Tape: blank tape

Navarre Corp.

2832 N. Under Ave., #2RR, Chicago, 60641-4836, (312) 477-8079. Reg'l Sales Mgr.: Karen Paset. (Distributor, One-Stop)
Labels Distributed: Audio: See New Hope, MN for product distribution.

Nightingale-Conant Corp.

7300 N. Lehigh Ave., Niles, 60714, (847) 647-0300, Fax: (847) 647-7145. Pres.: Vic Conant; Vice Pres. Mktg.: Mark Boyle. (Distributor)
Labels Distributed: Audio: Spoken word and other motivational tapes.

PGD - PolyGram Group Distribution, Inc.

2800 River Rd., Ste. 120, Des Plaines, 60018, (847) 298-9700, (800) 323-4649, Fax: (847) 298-9711. Branch Mgr.: Bob Colosi. (Distributor)
Labels Distributed: Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

Paulstarr Distributing-Chicago Regl. Office

1801 Hartley Ave., Evanston, 60201, (847) 424-1928, Fax: (847) 424-1929. Regl. Mgr.: Bobby Wilcher. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: See Minnesota for product distribution.

Rotz Records Distribution ★

2211 N. Elston Ave., Chicago, 60614, (773) 862-6500, Fax: (773) 862-6592; E-Mail: rotz@rotz.com; Web Site: www.rotz.com. Pres.: Kai Dohm; Buyer: Rob Lowe. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Accessories, T-shirts, Stickers, Patches) (Distributor)

Ruby Sales Co., Inc. ★

4038 W. Armitage Ave., Chicago, 60639, (312) 276-5484, (312) 276-5485, Fax: (312) 276-4094. Pres./Buyer (Record/Tape): Jay S. Lawrence; Dir./Buyer (Record/Tape): Reuben W. Lawrence. (Records, Cutouts, Overstock) (Rackjobber, Exporter, Close Out)

Singer One Stop ★

2130 W. Chicago Ave., Chicago, 60622, (312) 772-3450, Fax: (312) 772-0255. Pres.: Sharon Tartof; Vice Pres./Mgr./Buyer: Jeff Tartof. (Compact Disc, Records (Singles)) (One-Stop)

Sony Music Distribution

2850 W. Golf Rd., Ste. 301, Rolling Meadows, 60008, (847) 640-5900, Fax: (847) 640-9619. Branch Mgr.: Sharon Nelson. (Distributor)

Strictly CDs

4500 W. Dickens Ave., Chicago, 60639, (773) 292-4496, (773) 292-4497, Fax: (773) 292-9069. Owner: John Newcomer; Buyer: Yvonn Newcomer. (One-Stop)

UNI Distribution

975 Hawthorn Dr., Itasca, 60143, (630) 285-1700, Fax: (630) 285-1720. Regl. Sales Mgr.: John Pervola; Regl. Mktg. Mgr.: Kathy Aderman; Regl. Video Dir.: Gary Pogachar. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) See California listing for product distribution; Video: See California listing for product distribution.

Worldwide Marketing Group Ltd.

303 E. Willow Rd., Prospect Heights, 60070, (847) 870-0885, Fax: (847) 870-8962. Pres.: Kurt Brydenhal; Sales Mgr./Mktg. Dir.: Barb White; Sales Mgr.: Christine Johnson. (Video - Cassette, Computer Games) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Plantron (HK) Ltd., Amtron Int'l; Video: (Cassette & Disc) Amtron Int'l Ltd., York Fit Micro Memory Ltd., Plantron (HK) Ltd., Hoon North America.
Labels Imported: (Cassette & Disc) Plantron, Hoon (Hong Kong); York Fit Micro Memory (Canada)
Labels Exported: (Cassette & Disc) Plantron, Hoon (Hong Kong); York Fit Micro Memory (Canada)

INDIANA**Ingram Entertainment, Inc.**

7315 Innovation Blvd., Fort Wayne, 46818, (219) 489-2022, Fax: (219) 489-8357. Branch Mgr.: Joe Patrick. (Distributor)

Major Video Concepts, Inc.

7998 Georgetown Rd., Ste. 1000, Indianapolis, 46268, (317) 875-8000, (800) 365-0150, Fax: (317) 872-4039. Pres.: Douglas Meadows. (Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Video: (Cassette) Disney, Paramount, Fox, Columbia, MCA, Warner, PolyGram, Hallmark, Vidmark.

Midwest Music Wholesalers, Inc. ★

2904 E. Cascade Dr., Valparaiso, 46383, (219) 465-1567, Fax: (219) 465-7635. Pres./Buyer (Pre-Rec. Music): Keith Lawrence; Sec./Treasurer: David A. Bagnall. (Pre-Recorded Audio Tape, Cutouts, Overstock, Accessories) (Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Capitol, EMI, BMG, Sony, Priority, UNI/MPA, Special Music.
Products/Accessories: Blank Tape: Memorex; Head Phones: Labtec

Or Records

5335 N. Tacoma Ave., Indianapolis, 46220, (317) 466-1352, Fax: (317) 466-0494; E-Mail: mink@iquest.net. Pres.: Stan Denksi; Vice Pres.: Rick Wilkerson. (Compact Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor)
Labels Distributed: Audio: (Disc) Sundazed, One Way, Collectables, Distortions, Rockadell, Or, Parallel World, Renaissance, Gates of Dawn, Kinesis, Bomb-Voxx, Kranky, Epilogue, Monster, Arf Arf, Get Hip, The Wild Places, Etiquette, Jerdan, Lost, Womb Tunes, Lone Starfighter, Lotus Sound, Aether, Lazarus Audio, Gallium Arsenide, Void, Monster, Touch and Go.

Labels Imported: (Disc) Repertoire, Delirium, Acme, Essex, Pseudonym, Spalax, Mantra, Eva, Line, Bellaphon, Kissing Spell, Magic Carpet, Lost Vinyl, SBM, See For Miles, BGO, Edsel, Sequel, Big Beat, PSF, Captain Jip, Second Battle, Magic, Penner, Ohrawaschl, Little Wing of Refugees, Think Progressive, Background
Labels Exported: (Disc) Or, Aether, Gallium Arsenide, Lazarus Audio, Bomb-Voxx, Lost, Void, Monster, Parallel World

Scott's One-Stop Records, Inc.

7117 McFarland Rd., Indianapolis, 46227-7863, (317) 639-5491, (800) 428-4165, Fax: (317) 639-5573. Pres.: Scott Jones; Sales Mgr.: Jerry Jacobson; Mktg. Mgr.: Dean Gobrecht; Buyers (Major Labels): Tracy Downing, C. Gregory; Buyer (Indy Labels): Elaine Klernesrud. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)
Products/Accessories: Accessories: Alpha Security Products; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Discwasher, Alltop; Storage & Carrying Cases: Case Logic, Jewel Cases

IOWA**Ingram Entertainment, Inc.**

7900 Hickman Rd., Des Moines, 50322, (515) 254-7000, Fax: (515) 254-7021. A.V.P. Telemarketing: David Solomon. (Distributor)

KANSAS**Acoustic Sounds ★**

1000 W. Elm St., Salina, 67401(785) 825-8609, Fax: (785) 825-0156. Owner: Chad Kassem. (Compact Disc, Records (LP's)) (Distributor)
Labels Distributed: Audio: Analogue Productions Revival Series.

Ingram Entertainment, Inc.

3114 S. 24th St., Kansas City, 66106, (913) 362-0391, Fax: (913) 362-0605. Sales Mgr.: Curt Myatt. (Distributor)

Kief's Audio/Video, Inc.

2429 Iowa St., Lawrence, 66046(913) 842-0191, Fax: (913) 842-0501; E-Mail: sales@kiefsav.com; Web Site: www.kiefsav.com. Pres.: John J. Kiefer; Mgr./Buyer: Steven J. Wilson. (One-Stop)

Sight & Sound Distributors

1144 Booth St., Kansas City, 66103, (913) 371-8152, (800) 366-6602, Fax: (913) 371-0428. Branch Mgr.: Mike Schwerner. (Distributor, Rackjobber)
Labels Distributed: Audio: See St. Louis, Mo., home office listing for product line; Video: See St. Louis, Mo., home office listing for product line.

KENTUCKY**John Hager Co.**

100 Highland Hollow, Ste. 112, Maysville, 41056-1403, (606) 564-5237. Pres.: John Hager. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Sugar Hill, Old Homestead, Rounder, IMG, Hollywood, Rebel, Pure White Dove, Rejoice (of Nashville), Inspire, Huge (Jim & Jesse) Double J.
Cutouts/Overstocks: Gospel cut-outs, overstock cassettes. Pay-Per Transaction.

The Music Connection

PO Box 19, Muldraugh, 40155, (502) 828-3770; E-Mail: mrcouldude@hotmail.com. Mgr.: Robert Riggs. (Pre-Recorded Audio Tape, Cutouts, Overstock, Computer Games) (Distributor)
Labels Distributed: Audio: (Cassette) Hollywood, King, Starday, Richmond, Special Music, Laserlight.
Cutouts/Overstocks: Deletions, Budget, Special products.

Wax Works/Video Works *

325 E. Third St., Owensboro, 42303, (502) 926-0008, Fax: (502) 685-0563. Pres.: Terry Woodward; Buyers (Pre-Recorded Music): Chuck Nicoll, Marilyn Ramsay; Buyers (Pre-Recorded Music): Kathy Roberts, Larry Shelton; Buyer (Pre-Recorded Music): Eric Vaughn; Buyer (Videos): Andrew Goetz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, (Singles), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Disney, Sony, BMG, PolyGram, Uni, WEA, Amer. Gramophone, Rounder, Sugarhill, Rebel, Ranwood, Flying Fish, Benson, Bainbridge, GNP, Telarc, TVT, CMH, EMD, RED, Caroline Collectables, Jewel/Paula, Mobile Fidelity, Navarre, Tommy Boy, Profile, AEC, Intersound; Video: Disney, Paramount, Orion, RCA/Columbia, CBS/Fox, MCA, Warner Bros., Republic, Vidmark, LIVE, MGM, Sony, Warner Music Video, PolyGram Music Video, Simitar, Celebrity, Turner, MTI, Rhino, HBO, Coliseum, Image, Hallmark, Playboy, Cabin Fever.
Pay-Per Transaction.
Products/Accessories: Accessories: All major lines of video games & laser disks; Blank Tape: TDK, Maxell, Fuji; CD, Tape & Record Car Products: Geneva, Discwasher, Allsop, Recoton; Head Phones: Koss; Storage & Carrying Cases: Lazerline, Casemakers, Alpha, Amaray, Perfect Case, Z Bag

LOUISIANA**Floyd's Wholesale Distributors Co., Inc.**

434 E. Main St., Ville Platte, 70586, (318) 363-2187, Fax: (318) 363-5622. Pres./CEO: Floyd Soileau; Vice Pres.: Jinver Soileau; Office Mgr.: Lou Ann Ortega; Sales: Terry Guillory; Buyer: Cynthia Fontenot. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (Distributor)
Labels Distributed: Audio: Swallow, Maison de Soul, Jin, RZ, La Louisiane, Great Southern, Kom-A-Day, ZBC, Montel Michelle, Mardi Gras, Goldband, Lanor.

Frankie's One Stop, Inc.

1533 Corporate Dr., Shreveport, 71107(318) 424-9441, Fax: (318) 424-8223. Pres./Buyer/Mgr.: Frankie Spano; Whse. Supvr./Buyer/Acct.: Lane Spano; Billing: Thomas Beebee. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Overstock, Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Ace, Avenue, Brutal, Creative Funk, Eve Jim, Ichiban, Joey Boy, La Jam, Malaco, Melendo, Miracle, MSS, On Top, Pandisc, Basic, Case Logic, Recoton, Air Int., Black Berry, Waldoxy, Ecko, Intersound.
Products/Accessories: Audio Playback Equip.: Case Logic; Blank Tape: Recoton, CD, Tape & Record Car Products: Recoton; Phonograph Needles: Pfanstiehl; Storage & Carrying Cases: Recoton

Goldband Record Distributors Corp. *

313 Church St., Lake Charles, 70601(318) 439-8839, Fax: (318) 491-0994. Pres./Buyer: Eddie Shuler; Mktg.: Edna Emmons. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Cutouts, Overstock) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Sun, A-Bear, Goldband, Anla, Jarod, Hollywood, King, DeLuxe, Lanor, Starday, Folk, Star, Jador, Collectables.
Pay-Per Transaction.
Labels Imported: Ace (UK)

Gonzales Music *

2104 S. Southland, Gonzales, 70737(504) 647-2133, Fax: (504) 647-2234. Buyers: Roy Shaw, Matt Kivett; Buyer: Wade Mire. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (One-Stop)

Lee Record Distributor

4546 S. Park Dr., Metairie, 70001, (504) 888-2406. Owner/Mgr./Buyer: Paul V. Lee. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts) (Distributor)

Saint Expedite Distribution Co.

PO Box 13977, New Orleans, 70185, (504) 482-4211. Gen. Mgr./Buyer: John Berthelot. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Alligator, Black Top, Blind Pig, Bullseye, Clean Cuts, Dixieland Jubilee, Flying Fish, GNP Crescendo, Great Southern, Jin, Kom-A-Day, Maison de Soul, Mardi Gras, Rounder, RZ, Swallow, ZBC.

Sight & Sound Distributors

5600 Jefferson Hwy., Ste. 284, New Orleans, 70123, (504) 734-1091, (800) 366-6630, Fax: (504) 734-7006. Branch Mgr.: Gladin Scott. (Distributor)
Labels Distributed: Audio: See St. Louis, Mo., home office listing for product line; Video: See St. Louis, Mo., home office listing for product line.

Sound of New Orleans

5584 Canal Blvd., New Orleans, 70124, (504) 484-7222, Fax: (504) 483-9018. Owner: Gary J. Edwards. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Sound of New Orleans.
Labels Exported: Sound of New Orleans (US)

MAINE**Portland America Distributing ***

49 Congress St., Portland, 04101(207) 828-0738, Fax: (207) 828-1209; E-Mail: pamerica@compuserve.com; Web Site: www.portlandamerica.com. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Lismor, KRL, Eclectic, Whirlie, Old Bridge, Survival, Singing Kettle, Greenrux, Temple, Culburnie, Ancient Music, Green Linner, Rounder, Groundswell, Ingold, Macmeanna, REL, Maggie's Music, Snow Goose Songs, Borealis, Rhybarb; Video: (Cassette & Disc) REL.

MARYLAND**BMG Distribution**

10001 Derehook Ln., Ste. 110, Lanham, 20706, (301) 731-3800. Branch Mgr.: Tom Flynn; Sales Mgr.: Ed Clime; Mktg. Mgr.: Rob Mansfield. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: See New York listing for product distribution; Video: See New York listing for product distribution.

EMI Music Distribution (EMD)

8840 Stanford Blvd., Ste. 1400, Columbia, 21045, (410) 872-2700, Fax: (410) 872-2742. Mktg. Dir.: Ray Gianchetti. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution; Video: See Woodland Hills, CA listing for product distribution.

Handleman Co.-Baltimore

521 McCormick Dr., Glen Burnie, 21061, (410) 553-9402, Fax: (410) 553-0845. Branch Mgr.: John Schlamp; Asst. Branch Mgr.: Dennis Johnson; Sales Mgr.: John Stroop; Audio Buyer: Kevin Rafferty; Video Buyer: Steve Coffey; Asst. Buyer: Peter Doherty. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Indie Distributors

8100 Professional Pl., Ste. 112, Landover, 20785, (301) 306-7900, (301) 306-7903, Fax: (301) 306-7904. Branch Sales: Rick Miller; Promo: Jay Johnson. (Distributor)
Labels Distributed: Audio: See INDI Malverne, NJ for product distribution.

Ingram Entertainment, Inc.

8779 Greenwood Pl., Savage, 20763, (301) 490-1166, Fax: (301) 490-0031. Facility Mgr.: Debbie Ecker. (Distributor)

Laurie Records

1411 W. Emily Ct., Abingdon, 21009, (410) 676-2001, Fax: (410) 676-2003. Pres.: Ron Bollon. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Laurie, Vision Quest, Nalli, Cafe, Kent, American, Juke Box, Black Dahlia Music, La Doir.

Liaison Records, Inc. *

9445 Washington Blvd. N., Ste. K, Laurel, 20723, (410) 880-6111, Fax: (301) 776-4566. Co-Owner: Becky Marcus; Co-Owner: Tom Goldfogle; Buyer: Nick Johnson. (Compact

Disc, Pre-Recorded Audio Tape, Records, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Cutting, Emotive, Future Sound, Maxi, Nervous, Raw Venture, Sound by Charlie, Street, Strictly Rhythm, Rey-D, Eight Ball, Freeze, Vibe, Phat Wax, Cajual, Slammin', Moonroof, After Dark, Underground Construction, Wreck, AV8, Henry Street, Basement Boys, Suburban, Power Music, BPM King Street, Vicious Musik, Siger, Aqua Boogie, Digital Dungeon.

Navarre Corp.

3026 Stonybrook Dr., Bowie, 20715-2238, (301) 805-7031, Fax: (301) 805-0079. Reg'l Sales Mgr.: Joseph Del Medico. (Distributor, One-Stop)
Labels Distributed: Audio: See New Hope, MN for product distribution.

RAS Records (Real Authentic Sound)

2447 Linden Ln., Silver Spring, 20910(301)588-9641, Fax: (301) 588-7108. Pres.: Gary Himelfarb; Vice Pres.: Steve Cornwell; Label Mgr./Mktg. Dir.: Mark Dickinson; Sales: Malcolm Allen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, Singles)) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) BMG, PGD, WEA, Mango, Coxson, Dynamic, Sonic Sounds, Esoldun, Pippier, Nubian, POW WOW, On U Sounds, Dee Jay Music, Tappa, Sky High, Techniques Profile, Jet Star, Ariwa, RAS, Heartbeat, Live & Learn, Nighthawk, Shanachie, Trojan, Moon Sunsplash, VP, Greensleeves, Mesa/Bluemoon, CE/MA, ROIR, Penthouse Music, Rynn, Rhythm Safari; Video: (Cassette & Disc) D & C, A*Vision, Island, Keeling, Rockers, Reggae Video Int'l.
Labels Imported: Jet Star, Greensleeves, Trojan, On-U, Twinkie, Shaka, Blackamix, Rynn, Pippier, Esoldun, Dynamic, Sonic, Tuff Goug (UK, France, Jamaica)

Salisbury Distribution *

440 E. Main St., Salisbury, 21804, (800) 729-6874, Fax: (410) 543-2509. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Air, Malaco, Savoy, Verity, CGI, Star Song, Intersand, Jewel, Tyscott, Gospocentrie, Word, Sony, Light Pulse, Warner Alliance, Sparrow, Blackberry, Altelo; Video: (Cassette) Verity, Savoy, Malaco, Gospocentrie, Word, Sony, Warner Alliance, Atlanta Int@1461, Tyscott, T.D. Jakes Ministries, Sparrow, Praise, Blackberry, CGI.

Sony Music Distribution

11785 Beltsville Dr., 9th Floor, Beltsville, 20705, (301) 572-2444, Fax: (301) 572-4697. Branch Mgr.: Bill Frohlich; Sales Mgr.: Valerie Aiyeola. (Distributor)

Vintage Distributing, Inc.

8211-R Cloverleaf Dr., Millersville, 21108, (410) 553-9300, Fax: (410) 553-6902. Pres.: Murray Graber. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Overstock, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Ace, Azra, BMP, Camden, Clifton, Collectables, Country Porn, Del-Fi, Deluxe, Forevermore, Fruit of the Tune, Hob, Img, Increase, Itzy, Jewel, King, Laughing Hyena, Music Club, Original Sound, Pair, Paula, Project3, Relic, Richmond, Rockin Mania, Ronn, Special, Stardust, Taragon.
Products/Accessories: Accessories: Corrugated Mailers, Stock & Custom Printed Sacks, Pegboard Wire Baskets, Divider Cards, Price Guides; Blank Tape: TDK, Memorex; CD, Tape & Record Car Products: Discwasher, TDK, Memorex, Spin Clean, Paper & Plastic Sleeves, Cardboard Jackets, Polylined Sleeves, Jewel Boxes; Head Phones: Memorex; Storage & Carrying Cases: Metal Storage Cabinets, Alpha, Lazerline, Corrugated Boxes, Perfect Case, Wall & Floor Displays

Wayside Music
PO Box 8427, Silver Spring, 20907, (301) 589-1819; E-Mail: cuneitway@aol.com. Owner: Steven Feigenbaum. (Distributor)
Labels Distributed: Audio: (Disc) Ambiances Magnetique, Artifact Recordings, Cuneiform, Experimental Intermedia, Lovely Music, H.C. Prods., New Albion, Nonsequiter, Rec Rec, ReR Megacorp, Rift, Victo, O.O. Discs.

MASSACHUSETTS**BMG Distribution**

45 Braintree Hill Office Park, Ste. 201, Braintree, 02184-8723, (617) 794-0200, Fax: (617) 794-0199. Branch Mgr.: Mike Tawa.

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(Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

Baker & Taylor Entertainment

960 Turnpike St., Canton, 02021(617) 621-2730, (800) 775-2600, Fax: (617) 821-1983. Sales Mgr.: Ric Ripley. (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All major labels and independents; Video: (Cassette & Disc) All major labels & most independents.

Bert and I, Inc.

53 S. Main St., Ipswich, 01938, (508) 356-0151. Pres.: Robert A. Bryan; Vice Pres./Mgr.: Faith L. Bryan. (Distributor)

Boston Latin Distributors

159-161 Essex St., Lawrence, 01840, (508) 975-0545, (508) 691-5809, Fax: (508) 975-4590. (Distributor)

Dick's Record Co., Inc.

76 Astor Ave., Norwood, 02062, (617) 769-8790, Fax: (617) 769-4304. Pres.: Richard Peach; Mgr./Buyer: James Bianco. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles)) (One-Stop)

Distribution North America (DNA)

One Camp St., Cambridge, 02140, (617) 661-4362, Fax: (617) 492-8863. Vice Pres., Sales: Pip Smith; Dir., Labor Rel.: John Ruch. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Arhoolie, Flying Fish, Delmark, Interworld, Blind Pig, Stash/Jazz, Waterlily Acoustics, Westbound, Rounder, RAS, Living Music, Acoustic Disc, Accurate, Ansonia, Burnside, Compass, Criss Cross Jazz, Eastern Front, Greenrux, Imprint, Intuition, JSP, Makoché, Moers Music, NYNO, Ocean Music, Q Division, Reservoir, Selva, Topic, World Music Network.

Labels Imported: Criss Cross Jazz, JSP, Moers Music, Topic, World Music Network

Labels Exported: Ace, Demon, B & W (UK); Bear Family (Germany); Criss Cross (Holland)

EMI Music Distribution (EMD)

242 W. Cummings Park, Woburn, 01801-6346, (617) 932-0409. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

Forced Exposure

226 Lowell St., Somerville, 02143, (617) 629-4773, Fax: (617) 629-4774; E-Mail: fe@shore.net; Web Site: www.forcedexposure.com. Buyer: Jimmy Johnson; Mgr.: Kristin Anderson. (Compact Disc, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: Black Label, Ecstatic Peace!, Forced Exposure, Poon Village, Twisted Village.

Labels Imported: A-Musik, Little Wing, Edition R2 (Germany); Alpha Marghen (Italy); Het Apollohuis (The Netherlands); Alchemy, Captain Trip, God Mountain, PSF (Japan); Emanem, Incus, Matchless, These (United Kingdom); Eva, INA-GRM, Mantra, Spalax (France); Corpus Hermeticum (New Zealand); Victo (Canada)

Ingram Entertainment, Inc.

400 Franklin St., Ste. LL3, Braintree, 02184-5534, (617) 843-7881, Fax: (617) 356-2336. Sales Mgr.: Steve Pennie. (Distributor)

JRB Music Distributor *

PO Box 1346, Melrose, 02176, (617) 979-0229, Fax: (617) 979-0367. Chief Exec./Buyer: Ron Bartolucci. (Compact Disc, (LP's, 12-Inch, Singles), Cutouts) (Distributor, Importer, Exporter)

Labels Imported: Wolf (Austria); Eagle (Germany); Charley (United Kingdom)

KOCH Int'l-New England Office

95 Massachusetts Ave., Ste. 6, Arlington, 02174(617) 643-5210, Fax: (617) 643-5310. East Coast Sales/Mktg. Mgr.: Liam King. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY listing for product distribution.

Limelight Productions, Inc.

471 Pleasant St., Lee, 01238, (413) 243-4950, (800) 243-4950, Fax: (413) 243-4993. Pres.: William Beautyman, Jr.; Mgr./Sales: Ginny Bentley; Rental Mgr.: Brad Rogers. (Distributor)

Products/Accessories: Cable types: speaker, interconnect, digital video; Head Phones: Beyer, Clear-Com; Storage & Carrying Cases: Calzone

Nert of New England

641 Haverhill St., Lawrence, 01841(508) 686-4293. Pres./Mgr./Buyer: Jerry P. Marcus. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (One-Stop, Exporter)

Northeastern

PO Box 3589, Framingham, 01705-3589, (508) 820-4440. (Distributor)

Off-Beat Records, Inc *

360 Cold Spring Ave., West Springfield, 01089, (413) 594-5105, (800) 395-2328, Fax: (413) 594-5233; E-Mail: sales@offbeatrec.com. CEO/Buyer/Nat'l Accts. Mgr.: Barry G. Clark; Sales Rep./Buyer: Victoria Lloyd; Sales Rep.: Mike Nichols; Admin. Asst.: Coleen Gallent. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Overstock, Deletions, Import CD Singles) (Distributor, Rackjobber, Importer, Exporter, Label)

Labels Distributed: Audio: (Cassette & Disc) Off-Beat, Sony Music SP Products, CEMA SP Products, MCA SP Products, PolyGram SP Products, All major & independent labels; Video: (Cassette) Music video and feature length films (overstock only), laserdiscs (overstocks only). Cutouts/Overstocks: All major label and independent label overstocks.

Labels Imported: All major label and independent label overstocks and deletions

Labels Exported: Off-Beat, All major label and independent label overstocks and deletions

PGD - PolyGram Group Distribution, Inc.

800 W. Cummings Park, Ste. 2900, Woburn, 01801, (617) 933-8155, Fax: (617) 933-2453. Sales Mgr.: Paul Foley. (Distributor)

Labels Distributed: Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

The REP Co. *

27 Congress St., Shetland Park, Salem, 01970, (800) 547-7715, (508) 825-3200, Fax: (508) 825-3290. Gen. Mgr.: Jim Cuomo; Dir., Sales-Eastern Region: Michael Neustadt; Dir., Sales-Western Region: Rob McDonald. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), CD-ROM) (Distributor)

Labels Distributed: Audio: Antone's/dos/DMZ, Baby Boom, Coconut Grove, Country Music Found., Dejadisc, Eastside Digital, Ellipsis Arts, Evidence Music, Bethlehem, Frontier, OH Boy/Byue Plate/Red Pajamas, Real Music, Relaxation Co., RYKODISC/Hannibal/Gramavision/Tradition, Voyager, Watermelon, Integrity, Barking Pumpkin, Blue Jacket, Green Linnet/Xenophile.

Sony Music Distribution

One Cranberry Hill, Lexington, 02173, (617) 861-6180, Fax: (617) 863-0053. Sales Mgr.: Jim Lucas. (Distributor)

MICHIGAN

Angott Music Sales *

2616 Puritan Ave., Detroit, 48238, (313) 341-7053, Fax: (313) 341-1511. Mgr.: Ken Walker; Buyer (Pre-Recorded Music): Steve Roberts. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: CD, Tape & Record Care Products: Plantone

Audio-Video Distributors

28044 Center Oaks Ct., Wixom, 48393, (800) 422-8866, (248) 348-8100, Fax: (248) 348-8777. Sales Mgr.: Daniel J. Kimmel; Asst. Sales Mgr.: Peggy Addington; Opns. Mgr.: Diane Bissonette. (Distributor)

Products/Accessories: Batteries: Sony; Blank Tape: Sony; Maxell, Quantasy, BASF, TDK, Fuji

BMG Distribution

5750 New King St., Ste. 150, Troy, 48098, (810) 952-6500, Fax: (810) 952-6508. Branch Mgr.: Bob Beam. (Distributor)

Labels Distributed: Audio: See New York Listing; Video: See New York Listing.

Children's Small Press Collection

719 N. Fourth Ave., Ann Arbor, 48104, (800) 221-8056, Fax: (313) 668-6308. Contact: Kathleen Baxter. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sister's Choice, Loveable Creature, Turn the Page.

Goldenrod Music, Inc. *

1310 Turner St., Lansing, 48906, (517) 484-1712, Fax: (517) 484-1771; E-Mail: music@goldenrod.com; Web Site: www.goldenrod.com. Owner: Terry Grant; Gen. Mgr.: Susan Frazier; Warehouse Mgr.: Lori English. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Flying Fish, Canyon, Lady Slipper, Olivia, Blix Street, Gift Horse, Rykodisc, Maggie's Music, Fabulous, Second Wave, Northstar, Mother of Pearl, Spinning, Righteous Babe, Feather Boa, Flirt, Fresh Fruit, Dink, Soar, Goldenrod, Dargason, Calico Tracke, Abbe Alice, Wolf Moon, Natural Visions, Tuizer.

Labels Imported: Audio: (Cassette & Disc) Guestar, Big Star, Missle; Video: (Cassette) Guestar, Big Star, Missle.

Labels Exported: Guestar, Big Star, Missle

Gueststar (Worldwide) Music Distributors *

17321 Ritchie Ave. NE, Sand Lake, 49343-9475, (616) 636-5068; E-Mail: decutlerwww@wingsisp.com; Web Site: www.wingsisp.com/decutler. Sr.Chief Exec.: Raymond G. Dietz; Mgr.: Colleen Decutler. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (Singles)) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Guestar, Big Star, Missle; Video: (Cassette) Guestar, Big Star, Missle.

Labels Exported: Guestar, Big Star, Missle

Handleman Co.

1291 Rickett Rd., Brighton, 48116, (810) 227-2231, Fax: (810) 227-5383. Sales Mgr.: Mark Griffins. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Handleman Int'l *

500 Kirts Blvd., Troy, 48084, (810) 362-4400, Fax: (810) 362-3615. Pres./CEO: Stephen Strome; Pres. Dist.: Peter Cline; Pres. Int'l: Arnie Gross; Exec. Vice Pres. Merchandising: Larry Hicks; Vice Pres. Music Pct.: Jerry Adams. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Rackjobber)

Ingram Entertainment, Inc.

27519 Schoolcraft Rd., Livonia, 48150, (313) 422-9955, Fax: (313) 422-1171. Branch Mgr.: Bill Zolman. (Distributor)

KOCH Int'l-Midwest Office

191 N. Woodward Ave., Ste. 200, Birmingham, 48009(810) 646-3944, Fax: (810) 646-4662. Midwest Sales/Mktg. Mgr.: Al Cohen; Contact: Megan Hughes. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

Laval Record Distributors

1327 Cobb St., Kalamazoo, 49007, (616) 342-5328. CEO: Vic LaVal; Mgr.: Vincent Taylor; Buyer (Pre-Recorded Music): Val Taylor. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Soul Set, Bay Tone, LaVal, Vic, Dooto, Lock, T&L, Harold, Partee, Funky, Funky Finger, Tico, Crew, Morap, Kamana.

Major Video Concepts, Inc.

37551 Schoolcraft Rd., Livonia, 48150-1009, (313) 591-0200, (800) 925-5855, Fax: (313) 591-7662. Sales Mgr.: Jim Coon. (Distributor)

Master Takes

PO Box 394, Whitehall, 49461, (616) 894-4088. Pres.: Chuck Nessa. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Chief, Delmark, Nessa, Okka Disk, Uptown.

PGD - PolyGram Group Distribution, Inc.

13260 E. Eleven Mile Rd., Warren, 48089, (810) 755-6400, Fax: (810) 755-6408. Branch Mgr.: Bill Schulte.

Labels Distributed: Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

Paulstarr-Great Lakes *

1250-D Rankin St., Troy, 48083, (248) 583-4678, Fax: (248) 583-3446. Branch Mgr.: Burt Levitt; Sales Rep.: Tjeja Shaver. (Compact Disc, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Baby Music Boom, Cannonball, Coneson, Crystal Clear Sound, Death Row, Earthsea, Gallery, IML, Laughing Hyena, Mama, CM, Metal Blade, Midder Music, New Moon, One Voice/Satellites, Paradigm, Power Station, Priority, Proton discs, Psychopathic, Roesch, Rothi, Taragon, Tasea, Westbound and all major label special products.

Sidestreet Distributing

1100 N. Washington, Lansing, 48906(517) 372-7888, Fax: (517) 372-5155; E-Mail: sidest@msen.com; Web Site: www.elderly.com/sidestreet. Owner: Stan Werbin; Mgr.: Doug Berch. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio: Rounder, Alligator, Ryko, Shanachie, Green Linnet, W/E/A, Fogarty's Cove, Oh Boy, Fossil, Rebel, Red House, Sugar Hill, Alcazar, Tara, CMH, Flying Fish, Hannibal, Delmark, Arhoolie, Folkway, Roheen, County, Copper Creek, Turquoise, Folk Legacy, Folk Era, Free Reed, Wild Goose Studios, Rhiannon, Borealis; Video: (Cassette) W/E/A, Shanachie, Yazoo, Green Linnet, Vestapoll, Kensington, Arhoolie, June Appal, Rhino, Culburnie, Folkways, Fairport. Pay-Per Transaction.

Spring Arbor Distributors *

10885 Textile Rd., Belleville, 48111, (313) 481-0900, Fax: (313) 483-9560. Pres.: Richard Pigott; Vice Pres., Purchasing: Dick Malone; Buyer (Print/Recorded): Bill Washburn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

Spring Arbor Distributors *

10885 Textile Rd., Belleville, 48111, (313) 481-0900, Fax: (313) 483-9560. Pres.: Richard Pigott; Vice Pres., Purchasing: Dick Malone; Buyer (Print/Recorded): Bill Washburn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor)

BMG Distribution

4570 W. 77th St., Ste. 101, Edina, 55435, (612) 896-1300, Fax: (612) 896-1304. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

MINNESOTA

BMG Distribution

4570 W. 77th St., Ste. 101, Edina, 55435, (612) 896-1300, Fax: (612) 896-1304. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

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Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

Brown Brothers, Inc.

2909 Hennepin Ave., Minneapolis, 55408-1909, (612) 821-9419, (800) 662-9419, Fax: (612) 821-9429. Pres.: Dick Brown; Mgr./Buyer (Music): Richard E. Brown. (Records (Singles)) (One-Stop)

Dart Distributing, Inc.

130 Columbia Ct., Chaska, 55318, (612) 368-3278, Fax: (612) 368-3255. Pres.: Merrill Kirsch; Mgr.: Dean Lindbloom; Opns.: Tony Kirsch; Buyer (Pre-Recorded Music): Joel Coryell; Buyer: Steve Weed. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Cutouts, Overstock, Computer Games, Accessories) (Rackjobber)
Products/Accessories: Blank Tape: TDK, Sony, 3M, Maxell, Memorex, Gemini; CD, Tape & Record Care Products: Dynasound, Phansteel, Memorex; Phonograph Needles: Phansteel; Head Phones: Labtec, Memorex; Storage & Carrying Cases: Case Logic

EMI Music Distribution (EMD)

6110 Blue Circle Dr., Ste. 120, Minnetonka, 55343, (612) 945-9594, Fax: (612) 945-0525. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

The Electric Fetus, Inc.

2000 Fourth Ave. S., Minneapolis, 55404, (612) 870-1747, Fax: (612) 870-4664. Pres.: Keith Covart; Mgr.: Ron Strabala; Buyer (Pre-Recorded Music): Bill Wade; Buyer (Jazz): Steve Pearson; Advertising Coord.: Dawn Jech. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: All Labels for the following: WEA, CEMA, Sony, PolyGram, BMG, UNI, MS, Important, Landmark, Caroline, Alstar, Eastside Digital, Koch, Encore, Rounder, ADA, DNA; Video: CEMA, Sony, BMG, WEA, UNI, PolyGram.

Products/Accessories: Blank Tape: Maxell; CD, Tape & Record Care Products: Discwasher, Jewel Boxes, Alpha Security; Storage & Carrying Cases: Case Logic

Ingram Entertainment, Inc.

4901 W. 81st St., Ste. 109, Minneapolis, 55437, (612) 897-1123, Fax: (612) 897-1218. Branch Mgr.: Steve Pechter. (Distributor)

KOCH Int'l Minneapolis Office

420 N. Fifth St., Fort Cir., Ste. 690, Minneapolis, 55401(612) 376-0466, Fax: (612) 376-0433. Contacts: John Kulstad, Michelle Chavez. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

Metacom, Inc.

5353 Nathan Ln. N., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. CEO: Phil Levin; Vice Pres. Special Markets: Diane Theis; Vice Pres. Sales: Jere Clune; Dir., Mktg.: Diane Dickmeyer. (Compact Disc, Pre-Recorded Audio Tape)

Labels Distributed: Audio: Nature's Harmony, CD Greetings, Just The Hits Music Station.

Mill City Music ★

3820 E. Lake St., Minneapolis, 55406, (612) 722-6649. Pres.: John Kolstad; Mgr.: Barry Elert; Buyer (Pre-Rec. Music/Videos): Jay Danz. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) American Gramophone, Solitudes, Moulin D'or, Revere, Canyon, Bankbeat, David Combs, Real Music, Time-Line Prods., Swallowtail, Minn. Public Radio, PGD, Rykodisc, BMG, Northwoods Sound, Green Hill.

Navarre Corp. ★

7400 49th Ave. N., New Hope, 55428, (612) 535-8333, Fax: (612) 533-2156; E-Mail: www.navarre.com. COO: Guy M. Marsala; Pres.: Eric Paulson; Vice Pres./Gen. Mgr.: Tom Lenaghan; West Coast Branch Mgr.: Frank Mooney. (Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Beacon, Canyon, DA Music Labels, Velvel, Archive, Domo, Drive Entertainment, Hearts of Space, Macola, Magnatone, Miromac, Artists Only, MoulinD'or, Quality, Sound Barrier, Spontaneous, SST, Thump, Cabana Boy, Del-Fi, Durkin-Hayes, Groove Daddy, Groove Nation, Jelly Bean, Midnight Fantasy, Oglio, React Ent., Salmon, Starbound, Unison, Vesper Alley, Word, V Wax, X:treme, Gold Coast.

PGD - PolyGram Group Distribution, Inc.

3800 W. 80th St., Bloomington, 55431, (612) 831-7847, Fax: (612) 835-6796. Branch Mgr.: Bob Colosi; Dir. Nat'l Sales: Mike Gleason. (Distributor)

Labels Distributed: Audio: See New York, NY for product distribution list; Video: See New York, NY for product distribution list.

Paulstarr Distributing ★

1660 Lake Dr. W., Chanhassen, 55317, (612) 361-6667, Fax: (612) 361-6936; E-Mail: paulstarr@aol.com. CEO: Joseph A. Cerami; Pres./Gen. Mgr.: Scott Haidle; Exec. Vice Pres.: "J.C." Cerami; Mktg. Dir.: Terrie Thompson; Mktg. Mgr.: Kerrie Goughnour; Buyer: Shawn Boyd. (Compact Disc, Pre-Recorded Audio Tape, Cutouts, Overstock) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Baby Music Boom, Cannonball, Celestial Harmonies, Chase Music Group, Cohesion, Crystal Clear, Sound, Death Row, Earthsea, Essence, Gallery, IMI, In-A-Minute, Laughing Hyena, Mama, Metal Blade, New Moon, One Voice/Satellites, Power Station, Priority, Proton Discs, Psychopathic, Random House, Red Vinyl, Roesch, Rohit, Taragon, Tassa, VP and all major label special products.

Paulstarr Merchandising

1660 Lake Dr. W., Chanhassen, 55317, (612) 361-6566, Fax: (612) 361-6936. Vice Pres., Sales: Jerry Berndt. (Compact Disc, Pre-Recorded Audio Tape, Overstock, Computer Games, Audio Books) (Rackjobber)

Similar Entertainment, Inc.

3850 Annapolis Lane N., Ste. 140, Minneapolis, 55447-5443, (612) 559-6000, (800) 559-3825, Fax: (612) 559-0210. Contact: Mark Effenbein. (Distributor)

Sony Music Distribution

7230 Metro Blvd., Edina, 55439, (612) 832-5210, Fax: (612) 832-0088. Contact: Nancy Helland. (Distributor)

MISSISSIPPI**Bennett Records Distributors**

3109 Medgar Evers Blvd., Jackson, 39213, (601) 981-4328, Fax: (601) 981-0054. Pres.: James Bennett. (Records) (Distributor, One-Stop)

Stackhouse Delta Record Distributors

232 Sunflower Ave., Clarksdale, 38614, (601) 627-2209, Fax: (601) 627-9861; E-Mail: rooster232@aol.com. Owner/Catalog Mgr.: Jim O'Neal; Mgr./Buyer: Selina E. O'Neal. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Al, Delmark, O.J.L., Rooster Blues, Rustron, Wilco, Airwax, Southern Culture, Okra-Tone; Video: (Cassette) Juke Joint Saturday Night.

MISSOURI**The Disc-Connection**

2743 Sutton Ave., Saint Louis, 63143, (314) 644-5174. Partner: Phil Steinberg; Buyers (Pre-Recorded Music): P. Steinberg/M. Enderle; Buyer: Sherre Birenbaum. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Saint Louis, Tokala, Quicksilver, Rivertown, San Francisco Sound, One Way, Renaissance, Wagon Wheel, All Majors & Most Indies.

Great Atlantic & Pacific Music Co. ★

3310 Samuel Shepard Dr., Saint Louis, 63103, (314) 531-4644, Fax: (314) 531-4646. Pres./Owner/CEO: Norman F. Hausfater; Sales Mgr./Buyer: Lester Neal; Office Mgr.: Bill Price. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor)
Cutouts/Overstocks: All kinds.

Handleman Co.

2901 NW Platte Rd., Riverside, 64150, (816) 746-0720, Fax: (816) 746-4207. Branch Mgr.: Patrice Compennolle; Buyer: Sharon Jones. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Rackjobber)

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San Diego, CA 92131
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Music Enterprises of Missouri

24 Montauk Dr., Saint Louis, 63146, (314) 991-8430, Fax: (314) 427-2229. Owner: Ken Schnitzmeier. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Cexton, GNP Crescendo, Interplay, Jazz Band, Jazz Hour, Kiel, Starline, Uptown, V.S.O.P., Quicksilver, Tantara, Astral Jazz, Aristry, Increase, Canby, High Note, Savant, Fedora, Mr. Music, Studio West.

Music Net, Inc.

660 Harding, Saint Louis, 63043, (314) 291-1550, Fax: (314) 291-0898. Pres.: Jim Kramer; Buyer: Chuck Shoup. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), Cutouts, Overstock, Accessories) (One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Starday, Gusto, King, Hollywood, Deluxe, Richmond, Federal, Good Time.
Products/Accessories: Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Pianstiel, IMG; Head Phones: Pianstiel, Maxell; Storage & Carrying Cases: Coast, Case Logic

Sight & Sound Distributors *

2055 Walton Rd., Saint Louis, 63114, (314) 426-2388, (800) 366-6601, Fax: (314) 426-1307. CEO/Pres.: J. D. Mandelker; Exec. Vice Pres.: Sales/Mktg.: John Jump; Vice Pres. Sales: Richard Dark; Vice Pres. Sales/Mktg.: Dave Dawson; Sr. Vice Pres. Opns.: Kevin Vogler. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber)
Labels Distributed: Audio: CBS, MCA, PolyGram & more; Video: AIP, Academy, Babe Winkelman, Buena Vista, CBS/Fox, CBS Music, Celebrity, Crocus, EMI, Fries, Goodtimes, Hanna Barbera, HBO, Imperial, IVE, J2, Lyons Group, Magnum, Maier Group, MCA/Universal, MGM/UA, MPI, Nelson/Orion, Paramount, Prism, RCA/Columbia, Republic Pictures, SGE Home Video, Sony, Southgate, Studio Ent., Turner Home Ent., Vestron Video, Vid America, Vidmark Ent., WEA, Wood Knapp.
Products/Accessories: Accessories: Wide assortment of NES video game titles

NEBRASKA**RTI ***

13533 "I" Cir., Omaha, 68137, (800) 383-3257, (402) 330-3013, Fax: (800) 807-2700. Pres.: Tom Weidner; Contact: Mike Pichik; Contact: Bill Ryan. (Used) (Distributor)
Products/Accessories: Accessories: Car Stereos, Fax Machines, Computers, T.V.s, B-Stock Products, T-Shirts/Hats, Incense, Home Security; Audio Playback Equip.: Sharp, Toshiba, Panasonic, Symphonic, Teac, Cerwin Vega, Sherwood, Advent, Jensen; Batteries: Sony, Eveready, Aztec, Toshiba; Blank Tape: Maxell, TDK, Sony, Fuji, Scotch, JVC, SKC; CD Players: Sharp, Teac, Sherwood, Panasonic; CD, Tape & Record Care Products: Alltop, Discwasher, Scotch, Reclon; Head Phones: Koss; Storage & Carrying Cases: Case Logic, Alpha, Z Bag; Video Cassette Recorders: Sharp, Toshiba, Panasonic, Symphonic, Samsung, Goldstar, GO Video

NEVADA**Americatone Int'l USA**

1817 Loch Lomond, Las Vegas, 89102, (702) 384-0030, Fax: (702) 382-1926; Web Site: www.amerusa.com/ameredl.htm. Pres.: Joe Jan Jaros; Vice Pres.: Pauline M. Jaros; Gen. Mgr.: Ken Brown. (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Christy Records Int'l, Americatone Rec. Int'l.
 Pay-Per Transaction.
Labels Exported: Christy Records Int'l, Americatone Int'l USA

Christy Records Int'l *

1817 Loch Lomond, Las Vegas, 89102, (702) 384-0030, Fax: (702) 382-1926; Web Site: www.amerusa.com/ameredl.htm. Pres.: Joe Jan Jaros; Vice Pres.: Pauline M. Jaros; Gen. Mgr.: Ken Brown. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Americatone, Christy Records Int'l.
 Pay-Per Transaction.
Labels Exported: Americatone Int'l USA, Christy Records Int'l

MS Distributing Co. (West Coast Shipping)

962-970 Spice Island Dr., Sparks, 89431, (702) 358-8400, Fax: (702) 358-9658. Warehouse Mgr.: Mike Chrzan. (Distributor)
Labels Distributed: Audio: See Illinois for product distribution; Video: See Illinois for product distribution.

NEW HAMPSHIRE**Creative Music Mktg.**

70 Rt. 202 N., Peterborough, 06458, (800) 677-8388.

NEW JERSEY**Alden Films ***

PO Box 449, Clarksburg, 08510, (732) 462-3522, Fax: (732) 294-0330; E-Mail: aldifilms@bellatlantic.net; Web Site: www.aldenfilms.com. Mktg. Dir.: Felicia Weinberg; Consultant: Peter Buechler; Contact: Paul Weinberg. (Video - Cassette) (Distributor)
Labels Imported: IFS (Israel)
Products/Accessories: Accessories: Gift Packs

Ansonia Records, Inc. *

380 Kamena St., Fairview, 07022, (201) 945-7600, Fax: (201) 945-9042. Pres.: Mercedes Perez Glass; Vice Pres.: Henry Glass. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Capitol, WEA, Ansonia, ARTEX, SEECO, Tumbao, Palladium, Rodven, PolyGram, Combo, MP, Vedisco, Disco Hit, Egrem and many more.

Artistic Music Distribution

29 Southern Slope Dr., Millburn, 07041, (973) 376-8686. Pres.: Al Cohen. (Compact Disc, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Disc) Xanadu; Video: (Cassette) Keeling Reggae.

Baker & Taylor Entertainment

101 Cottontail Ln., Somersett, 08873(908) 271-8100, (800) 775-2600, Fax: (908) 271-8131. Sales Mgr.: Don Goldberg. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Reclon; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Big Daddy Music Distribution Co.

71 Newark Way, Maple-wood, 07040, (201) 761-7000, Fax: (201) 761-7576. Pres.: Burt Goldstein; Vice Pres.: Doug Bal; Vice Pres. Sales: Nick Maria; Hip Hop: Jay Biz; Nat'l Accts.: Ann Guanci. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: Awesome, Beachwood, Dekomusic, Gazell, Kopaesthetics, Monkey Hill, Slikk, Cutting, Hot, Hippo, Waterdog, Whitehouse, Ugly Sisters, Metropolitan, Micmac, Under the Covers, Cuneiform, Adrenalin, Ripe&Ready, V-12, Restaurant, Fruit of the Tune, Aware One.

Business Education Films *

PO Box 449, Clarksburg, 08510, (908) 462-3522, Fax: (908) 294-0330; E-Mail: aldifilms@bellatlantic.net; Web Site: www.aldenfilms.com. Contact: Paul Weinberg. (Video - Cassette) (Distributor)
Labels Imported: Rank, Aldus (UK)

Dancefloor Distribution, Inc.

77-99 W. Sheffield Ave., Englewood, 07631, (201) 568-7066, Fax: (201) 568-8699. Pres.: Jeffrey Collins; Overseas Sales: Ralph Garcia; Accts. Mgr.: Shelley Silverman. (Compact Disc, Records (LP's, Singles), Cutouts, Overstock, Accessories) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Hot Wax, Music Station, Echo USA, Soul Creation, Soul Vibes, Echo Jazz, Vista Reggae, East Harlem, Music USA, Jazz Club, Smack, Echo Int'l, Choice, Pleasure, Sound of Detroit, Deep Groove, Front Page, Shale't, Jamdown.
 Cutouts/Overstocks: R&B, Rap, Dance Music, CDs, Cassettes & Vinyl.
Products/Accessories: Accessories: Disc-Tinct Street Gear, T-Shirts, Caps, Jackets, Posters & Accessories

Datetree Records, Inc. *

5694 Mays Landing S.P. Rd., Mays Landing, 08330, (609) 625-0397. Contact: Jeffrey Deitelbaum. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Datetree Records. Pay-Per Transaction.

Delfon Recording Society

426 Sunset Blvd., Cape May, 08204-4138, (609) 884-0820. (Distributor)

EMI Music Distribution (EMD)

3 University Plz., Ste. 604, Hackensack, 07601, (201) 342-4900, Fax: (201) 342-2319. Regl. Dir./North East: Kathy Aderman. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution (EMD)

1034 Laurel Oak Rd., Ste. 8, Voorhees, 08043, (609) 784-1955, Fax: (609) 784-1256. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

ETD, Inc.

370 Starke Rd., Carlstadt, 07072, (201) 896-1112, Fax: (201) 896-1177. Branch Mgr.: Sam Platt. (Distributor)

Essex Entertainment, Inc.

560 Sylvan Ave., Englewood Cliffs, 07632, (201) 894-8700, Fax: (201) 894-8630. Managing Partners: Sam Goff, Richard Greener; Sr. Vice Pres.: Sales/Mktg.: Jim Chiado; Dir., Mktg.: A.G. Gillis; Dir., Pdct. Devel.: Vinny Vero. (Compact Disc, Pre-Recorded Audio Tape, CD-ROM) (Distributor)
Labels Distributed: Audio: ESC, JCI, VoxBoxes, Vox Classics, Allegretto, Cameo Classics, Special Music, Pair, Project 3, HOB, Kem Disc, Four Star, Stradivari, Maestro.

Films of the Nations *

PO Box 449, Clarksburg, 08510, (732) 462-3522, Fax: (732) 294-0330; E-Mail: aldifilms@bellatlantic.net; Web Site: www.aldenfilms.com. Contact: Paul Weinberg. (Video - Cassette, 16 mm film) (Distributor)

Folkraft Record Distributors

PO Box 404, Florham Park, 07932, (201) 377-1885. Pres.: Gail Shifrin. (Distributor)

Front Row Entertainment

135 Fieldcrest Ave., Edison, 08837, (732) 225-8896, (800) 666-2800, Fax: (732) 225-8268. Pres./Buyer (Music): David Sutton; Vice Pres./Buyer (Video): Robert Janeczek. (Distributor)
Labels Distributed: Video: (Cassette) Musica Latina, Rock En Espanol, Musica Latina Las Bellas Damas, Musica Latina Alma y Corazon, Musica Latina Salsay Tropical, Juan Gabriel Es Mi Vida.

Gemini Industries, Inc.

215 Entin Rd., Clifton, 07014, (201) 471-9050. CEO: George Nebel; Exec Vice Pres. Sales: Norman Docteroff; Sr. Vice Pres. Sales: Alan Murry. (Accessories) (Distributor)
Products/Accessories: Blank Tape: Video, Cassette; CD, Tape & Record Care Products: CD Cleaner, Cassette Head Cleaner;

Head Phones: Stereo Head Phones; Storage & Carrying Cases: CD Cases, Audio Cassette Cases, CD Player Case

Ingram Entertainment, Inc.

25 Branca Rd., East Rutherford, 07073, (201) 933-9797, Fax: (201) 933-5139. Branch Sales Mgr.: Tom Harold. (Distributor)

Music World, Inc. *

G8555 Tonnelle Ave., North Bergen, 07047, (201) 662-7600, Fax: (201) 662-8060; E-Mail: musicworld@worldnet.att.net. CEO: Manny Galaris; Gen. Mgr./Buyer: Leo Panagakos; Pdct. Mgr.: Irv Lukin; Domestic Sales Mgr.: Irwin Beer; Sales: Winston Dwoze, George Weiss; Sales: Vernell Bayne. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) All labels; Video: (Cassette & Disc) All labels.
 Cutouts/Overstocks: publish catalog every 2 months.

Naxos of America, Inc.

8440 Remington Ave., Pennsauken, 08810-1348, (609) 663-4844, Fax: (609) 663-4764. Pres.: Henry O. Mayer; Managing Dir.: Mark Miller; Mktg. Dir.: Chuck Weigel; CAO: Joan Miller. (Compact Disc, Audio Book) (Distributor)
Labels Distributed: Audio: (Disc) Naxos, Naxos Int'l, Marco Polo, dacapo, Lydian, White Cloud, Yellow River, C.P.O., Orion, ABC Classics.

Performance Record & Tape Distributors

PO Box 156, New Brunswick, 08903-0156, (908) 545-3004, Fax: (908) 545-6054. Owners: Arthur Marko/Steve Kaplan; Mgr.: Jessica DiGirola; Buyer (Pre-Rec. Music/Supplies): Dave Weickert; Buyer (Videos): Steve Kaplan. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Delmark, Performance, Awareness, R.O.I.R., Bomp, Homestead, Rockville, Relic, Norton, Jerden, Dionysis, Collectable, Alternative Tentacles, Sundazed, Mirror, ESP, Empty, Estrus, One Way, Eggbert, Epitaph, Fireball, Bahoomba.
 Cutouts/Overstocks: LP, Cassettes, and CD's.

Products/Accessories: Accessories: Divider Cards, Blister Packs, Shrink Masters, Jewel & Norelco Boxes, Paper/Plastic Sleeves, Security; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Maxell; Head Phones: Maxell

Ritmo Latino *

3535 Rt. 66, Bldg. 1, Neptune, 07753, (908) 922-1141, Fax: (908) 922-1711. Pres.: David Massry. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony, PGD, EMD, BMG, K-Tel, Beast, Priority, Thump plus all major labels.

Products/Accessories: Accessories: Clothing, Apparel; Batteries: Duracell; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Sentry; Head Phones: Sony, Sentry; Storage & Carrying Cases: Case Logic, Laserline, Cast I

Henry Rosenberg & Associates

550 Sylvan Ave., Englewood Cliffs, 07632, (201) 569-6560, Fax: (201) 567-1565. Mgr.: Carol Green; Buyer (Pre-Recorded



**RARE DELETIONS
& OVERSTOCKS
IMPORT / EXPORT**

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DANCEFLOOR DISTRIBUTION
 77-99 West Sheffield Avenue
 Englewood, New Jersey 07631
Tel: 201-568-7066 Fax: 201-568-8699

Company headquarters are designated by a *

Music/Video(s): Bobette Johnson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Cutouts, Overstock) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Special Music, Deja Vu, Dove; Video: (Cassette & Disc) Anchor Bay, Starmaker, U.A.V., Orion, Xenon.
 Cutouts/Overstocks: MCA, Warner Bros., Atlantic, PolyGram.
Products/Accessories: CD, Tape & Record Care Products: Browser Pack

S Data Telecom Int'l *

67 Charles St., 2nd Floor, Jersey City, 07307, (201) 610-0988, Fax: (201) 610-9825; E-Mail: bellfast@worldnet.att.net; Web Site: www.bellfast.com. Pres.: Gani Pola. (Distributor, Importer, Exporter)
Products/Accessories: Storage & Carrying Cases: Gani Pola

Scorpio Music, Inc.

2500 E. State St., Trenton, 08619(609) 890-6000, Fax: (609) 890-0247; E-Mail: scorpiomusic@aol.com. Pres.: John T. Gervasoni; Mgr./Buyer (Music): Steven S. Pareiman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor, One-Stop, Rackjobber, Importer, Exporter)
Labels Distributed: Audio: (Disc) Jewel, Paula, Evidence, SST, ESP, Blue Plate, Cruz, Relix.
 Cutouts/Overstocks: CD's, Cassettes, LP's.
Products/Accessories: Blank Tape: Sentry, CD, Tape & Record Care Products: Discwasher, Alpha, Sentry, Recoton; Head Phones: Sentry; Storage & Carrying Cases: Discwasher, Alpha, Sentry, Recoton

Star Video Entertainment, L.P.

550 Grand St., Jersey City, 07302, (201) 333-4600, (800) 354-5432, Fax: (201) 333-1609. Pres.: Bernard Herman. (Distributor)

Suntan Records, Inc. *

PO Box 174, Rochelle Park, 07662, (201) 392-1274, Fax: (201) 864-0191. Pres.: Charles Cubides; Buyer: Heneyda Barbaro. (Distributor, One-Stop, Rackjobber, Exporter, Latin only)

Supermusic, Inc.

3919 Bergenline Ave., Union City, 07087, (201) 865-8606, (201) 865-5872, Fax: (201) 865-4425. Pres.: German Lopez; Vice Pres.: Ruth Romero; Sec.: Amparo Lloyd; Sales: Laura Lopez. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) TH-Rodven, Capitol, Sonotone, Fuentes, Codiscos, Sonolux, Combo, Kubaney, J & N, Secco, Noel, Leon, Top Ten Hits.
Labels Imported: Orquidea, Sonolux, Codiscos, Fuentes (Colombia)
Products/Accessories: Blank Tape: Maxell, Sony; CD, Tape & Record Care Products: Case Logic, Sentry, Laserline, Gemini, Maxell; Phonograph Needles: Phantiff; Head Phones: Alpha, Sony; Storage & Carrying Cases: Case Logic, Maxell, Sentry, Laserline

Surplus Record & Tape Distribution Enterprises

560 Sylvan Ave., Englewood Cliffs, 07632, (201) 894-8700, Fax: (201) 894-0429. Partner: Michael Maslin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, CD ROM) (Distributor)

U.S. Laser Video Distributors

831 State Rt. 10, Ste. 12, Whippany, 07981-1154, (201) 386-5525, (800) USA-DISC, Fax: (201) 386-0203. Pres.: David Goodman; Buyer (Laser Disc): Joan Goodman. (Video - Disc, Computer Games) (Distributor)
Labels Distributed: Video: (Disc) Columbia-Tir Star, Warner Home Video, MGM/JA, Criterion, MCA, BMG, PolyGram, Republic, Warner Elektra, Warner New Media, Pacific ARTs, Teldec, MPI, Hemdale, Sony Music, Laserdisc Entertainment, Sony Classics, Lumivision, New Vision, Image, APIX.
Products/Accessories: Accessories: Laser Disc Players-Pioneer, Panasonic, RCA

West Side Sound Distributors, Inc. *

1108 Grand Ave., North Bergen, 07047, (201) 866-5188, Fax: (201) 866-6219. Pres.: Arturo J. Saiz; Mgr.: Hector J. Varona. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Seeco, Tropical, Bronjo, West Side, Raiz, Discuba.

NEW MEXICO

Kobal

PO Box 70, Columbus, 88029, (505) 546-0857. Pres.: Peter Kobal. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Driftwood, Broadcast.

Linden Distributors *

7400 Osuna Rd. NE, Albuquerque, 87109, (505) 884-8103. Owner: L. Blaschke. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Cutouts, Computer Games) (Rackjobber)

NEW YORK

AAA Music Hunter Distributing Co.

347 Fifth Ave., Ste. 201, Manhattan, 10016, (212) 685-0819, Fax: (212) 685-8184. Gen. Mgr.: Jay Sonin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, (12-Inch, Singles), Accessories) (Distributor, One-Stop, Exporter)
Labels Distributed: Audio: BMG, EMD, PolyGram, Sony, UNI/MCA, WEA; Video: (Cassette & Disc) All labels.
 Pay-Per Transaction.
Labels Exported: World-wide
Products/Accessories: Blank Tape: All; CD, Tape & Record Care Products: All; Storage & Carrying Cases: All

A-1 Record Sales

528 W. 47th St., New York, 10036, (212) 246-1234. Mgr.: Otto Wilkerson. (Records (Singles)) (One-Stop)

African Record Centre *

1194 Nostrand Ave., Brooklyn, 11225, (718) 493-4500, Fax: (718) 467-0099. Mgr.: Robert Thomas; Buyer (LP/CD): John Williams; Buyer (Videos): Ade Osakalumi; Export Mgr.: Roberto Mendez; Import Mgr.: Tina Barrows. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Overstock) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Makossa/Makossa Int'l / R. Francis Entertainment; Video: (Cassette) Africapop, Megavision, R. Francis Entertainment.

Albany Music Distributors, Inc. *

915 Broadway, Albany, 12207, (518) 436-8814, (800) 752-1951, Fax: (518) 436-0643. Pres.: Peter Kermani; Mgr.: Susan Bush; Sales Mgr.: Kathleen Karcher. (Compact Disc) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) APR, Academy, Albany Rec., Altarus Rec., AmCam Recordings, Ambassador, American Rec. Guide, Analekta Distr., Arcadia Rec., Boston Rec., Calig Verlag, GMBH, Capstone Rec., Coda Inc., Disques, EDA, Folger Consort, Koss Classics, Gallo, ACA Digital, Jecklin, Jacklin, Melodram.

Alternative Distribution Alliance (ADA) *

72 Spring St., 12th Floor, New York, 10012, (818) 953-7920, (800) 239-3232, Fax: (818) 952-7924. Pres.: Andy Allen; Exec. Vice Pres.: Adam Somers; CFO: Keith Wood; Vice Pres. Sales: Bill Kennedy. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: 4AD, Atlantic, Elektra, Interscope, KK, Matador, Reprise, Restless, Sire, Slash, Spanish Fly, Twin/Tone, Warner Bros., Sub Pop, K, Flydaddy, Up, Mute, Beggars Banquet, Medicine, Seed, Epitaph, Tough & Go, AmRep, Rhino, Discovery, Will.

Antilla Record Distributors, Inc.

661 Tenth Ave., New York, 10036, (212) 582-4546, Fax: (212) 977-7581; E-Mail: antillarec@aol.com; Web Site: www.platanorecords.com. CEO: Jose Hernandez; Mgr.: Xavier E. Hernandez; Promo: Eddie Cruz, Roberto Prieto. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Capitol, GEMA, Antilla, Aro, MP, Th-Rodven, Rumba, Luna, MAR, Fonovisa, Globo, Warner Discos, GIL, Fania, AF, Musart, RMM, Platano, VGR, Vedisco, Disa, Combo, PolyGram, SAR, Seeco, Anamu, Denver, Parcha, Manga, A&E Latin; Video: (Cassette) Platano, Sony, Fonovisa, BMG, TH-Rodven, RMM, Bongo.
 Pay-Per Transaction.

Audiorama Records Corp.

658 Tenth Ave., New York, 10036, (212) 246-9858, Fax: (212) 459-8949. Pres.: Rafael Diaz Gutierrez; Vice Pres.: Hilda Diaz Gutierrez; Mgr.: Hilda Diaz; Buyer (Pre-Recorded Music): Hilda Luciano; Mktg.: Vicente Mercado. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Sonomax, Audiorama, Musical Productions, Sonotone, Sony, BMG, Ritmo, Sonido, MRT, Vediscos, PolyGram, Tiffany.

BMG Distribution

1540 Broadway, New York, 10036, Press: (212) 930-4000, Fax: Press: (212) 930-4398. Pres.: Pete Jones; Sr. Vice Pres., Mktg.: Rick Bleweiss; Sr. Vice Pres., Sales: Rick Conen; Sr. VP/Finance: Michael Benjamin; Vice Pres., Finance: George Clyne; Vice Pres., Mktg.: Barry Levine; Vice Pres., Dist.: Peter Paulson; Dir., Finance/Systems Planning: Theodore Chin; Dir., Nat'l Singles: Cary Fagan; Sr. Dir., Label Liaison: Bill Graham; Dir., Credit & Collections: Joe Heslin; Dir., Mktg. Urban: Karen Ross; Mgr., Branch Mktg. Sys.: Trudi Long; Dir., Independent Dist.: Bob Morelli; Dir., Main/Alt./Country Mktg.: Wendy Schlesinger; Dir., Nat'l Sales: Rick Wilcoxon; Prod. Dev. Coord./Rock-Metal: Ed Bunker; Mgr./College & Alt. Mkts.: Jeff Dodes; Assoc. Dir./Corp. Communicatio: Jim Kelly. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: Arista, Arista Nashville, LaFace, Rowdy, BMG Classics, Deutsche Harmonia Mundi, Eurodisc, BMG Ventures, BMG Kidz, Children's Group, Jim Henson Records, Lightyear, Rincon, Zoom Express, Private Music, Windham Hill, Dancing Cat, High Street, Rabbit Ears, RCA, Bluebird, BNA, Dedicated, I.D., Milan, Novus, Rendezvous, Reunion, Zoo Ent., Bantam Doubleday Deli Audio, JRS, Critique; Video: BMG Video, Miramar, Restless.
Labels Imported: BMG Int'l, Karen Publishing, U.S. Latin

Bethlehem Music Distribution

16 E. 40th St., New York, 10016, (212) 951-3041, Fax: (212) 779-7885. Dir., Sales: Stan White. (Distributor)

Buffalo One Stop

3500 Main St., Amherst, 14226, (716) 837-6984, Fax: (716) 837-7021. Pres.: Leonard Silver; Mgr./Buyer: Larry Ver Hagen; Buyer: Jim Primerano. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (One-Stop)

Campus Records

874 Albany-Shaker Rd., Latham, 12110, (518) 783-6698, Fax: (518) 783-6753. Pres./Head Buyer: Bob Ellenbogen; Gen. Mgr.: John Breen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), Cutouts, Overstock, Computer Games, Books) (Distributor, Rackjobber, Importer, Exporter)
 Cutouts/Overstocks: All major & independent labels.

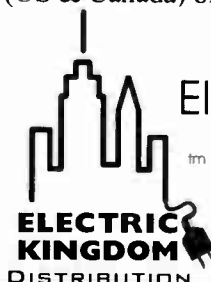
Caroline Records Distribution

104 W. 29th St., 4th Floor, New York, 10001, (212) 886-7500, Fax: (212) 643-5563; Web Site: www.carolinedist.com. CEO: Keith Wood; COO: Matt Flatt; Vice Pres. Sales/Mktg.: Rick Williams; Mktg. Mgr.: Dalton Ross; Distributed Label Liaison: Michael Bull; Western Region: Jill Swan. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Astralwerks, Cargo, Cleopatra, Dischord, EG, Gyroscope, Matador, Mordam, No. 6, Plan 9, Real World, Silent, Thrillscoke, Vernon Yard, City of Angeles, Mil, Moon, Invisible, Century, D.A., Ninja Tune, Nitro.

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Countrywide Tape & Record Distributor, Inc.

95 Oser Ave., Hauppauge, 11788, (516) 231-7171, Fax: (516) 231-8550. Pres./Buyer: Stanley Sirote; Sales Mgr.: Alan McLachlan. (Distributor)
Cutouts/Overstocks

Disc-O-Rama Music World Distributors ★

186 W. Fourth St., New York, 10014, (212) 206-8417, Fax: (212) 741-0809. Pres./Buyer: Felix Loo; Export Sales: Joe Bachalany. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Overstock, Accessories, DVD) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) CBS/Sony, Warner Bros., PolyGram, RCA, Arista, Geffen, Atlantic, Epic, Chrysalis, Capitol, EMI, London, Phillips, Elektra, Motown, SBK, A&M, Rhino, Reprise, Mercury, Telarc, MCA; Video: (Cassette & Disc) Vestron, RCA/Columbia, MCA, Buena Vista, Disney, CBS/Fox, Carolco, Paramount, Turner Video, MGM/UA, Warner Bros., Media, Republic, Embassy, Orion, HBO Video, Touchstone.
Pay-Per Transaction.
Products/Accessories: Accessories: Laser Discs all Mrs. including Image, Pioneer, PolyGram; Audio Playback Equip.: Magnavox, Fisher, RCA, Toshiba, Sony, Hitachi; Batteries: Duracell; Blank Tape: Maxell, TDK, Sony, Denon; CD Players: Sony, Technics, Aiwa, Denon, Fisher; CD, Tape & Record Care Products: Discwasher, Royal Sound, Lebo; Phonograph Needles: Pianstiehl, Stanton; Head Phones: Sony, Sennheiser, Aiwa; Storage & Carrying Cases: Case Logic, Napa Valley; Video Cassette Recorders: Sony, Magnavox, Fisher, Toshiba, Hitachi

Discomania Record Distribution

3883 Broadway, New York, 10032, (212) 927-1670, Fax: (212) 795-8901. (Distributor)

Distribuidora Nacional de Discos

PO Box 1844, Cathedral Station, New York, 10025, (718) 993-5551, Fax: (718) 993-5553. Mgr.: Dolores Vera; Mgr.: Ricardo Ordóñez. (Distributor, Exporter)

Dutch East India Trading ★

45 34th St., New York, 10001, (212) 630-0700, Fax: (212) 630-0878; E-Mail: info@dutch.east.com; Web Site: www.dutch.east.com. Pres.: Barry Tenenbaum; Vice Pres., Sales/Mktg.: Jack Sheehy; Pdct. Mgr./Export Mgr.: Arthur Nalis. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: Homestead, Rockville, Dutch East India, Mordam, Epitaph, ROIR, Touch & Go, Shimmy Disc, Ozone, New Red Archive, Look Out, Mute, Sub Rosa, Crammed, Extreme, Pork, incoming!, Touch, Iridial, Ash Int'l, Leaf, Sprawl, Dorobo, Soleilmoon, Downsall Plastics, Mego,

Cheap, Cold Spring, Dust 2 Dust, Scenario, Ninebar, Hydrogen Dukebox, Holistic, Setanta, Soup-Disk, Selektion, Zip Dog Etc.
Labels Imported: Various labels

East Coast Music Distributors

311 Willowbrook Rd., Staten Island, 10314, (718) 698-7552, Fax: (718) 761-6411. Mgr.: Ros Leung. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Apollo Jazz, Apollo Music, Athena Prodn's., Athena, Cardas, King Super Analogue, Mobile Fidelity, Wilson, Upscale, Bequest, Sun Sounds, Vernissage, Half Note, Jazz Lions, Young Lions, Pro Jazz, DCC, Reference Recordings, gws fourwinds.

Electric Kingdom Distribution ★

145 Palisade St., Suite 359, Dobbs Ferry, 10522, (800) 355-8584, Fax: (914) 693-1950, Web Site: www.electrickingdom.com. Pres./CEO: Gordon Bahary; Retail Mktg.: Greg Steffen; Asst. Mgr.: John Digilio. (Compact Disc, Pre-Recorded Audio Tape, Video-Cassette, Records, Accessories) (Distributor)
Labels Distributed: Audio: (Disc) Over 150 independent labels; Video: 10 video vendors.

Emotive Records Corp.

26 W. 17th St., 4th Floor, New York, 10011-5710, (212) 645-7330, Fax: (212) 645-7332. Pres.: David Chang; Dir., Sales/Mktg.: Ron Co. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, Exporter)
Labels Distributed: Audio: Emotive, Emotive Tracks, Clubhouse, Cajual, Goldtone, Thumpin.

David Eskin, Inc. ★

400 Riverside Dr., New York, 10025, (212) 749-4257, Fax: (212) 316-3795. Chief Exec.: Rajna Eskin; Mgr.: David Eskin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Cutouts) (Distributor, Importer, Exporter) Pay-Per Transaction.

Handleman Co.-Albany

3 Airport Park Blvd., Airport Park, Latham, 12110, (518) 783-5436, Fax: (518) 783-0178. Sales Mgr.: John Kardosz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Rackjobber)

Harbor Record Export Corp. ★

10 Chestnut St., Liberty, 12754, (914) 292-3334, Fax: (914) 292-1550. Pres.: Michael H. Knack. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Books) (Distributor, Export Only)
Labels Distributed: Audio: Jazzology, Reservoir, Fantasy Group, DoubleTime, Sharp Nine, Laserlight, Arkadia, Seabreeze,

Evidence, Biograph, Telarc, Sheffield, Relio, Starline, Jazz Hour, Jazzmania, PAIR, Special Music, 32 Records, Achemy, View, Kultur, Rhapsody, Lyric, Classic Records.

Hope Int'l Productions Ltd.

315 W. 57th St. Ste. 6-H, New York, 10019, (212) 247-3188, (212) 246-4980, Fax: (212) 307-0359. CEO: David King; Pres.: Hope J. King. (Distributor, Exporter)

Intercontinental Record & Cassette, Inc. ★

95 Oser Ave., Ste. E, Hauppauge, 11788, (516) 231-7171, Fax: (516) 231-8550. Pres.: Stanley Sirote; Sales Mgr.: Alan McLachlan. (Distributor, Importer)

J&N Distributors

766 10th Ave., New York, 10019, (212) 265-1313, Fax: (212) 265-1349. Mgr.: Brigida Torres. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Fuga, Jose Luis, Luis Rivera, Paime, remo, H.M.S., JGN, Sony Discos, BMG, Fonovisa.

J&N Distributors

39-19 103rd St., Corona, 11368, (718) 672-0978, Fax: (718) 478-7620. Mgr./Buyer (Music/Video): Julio Hidalgo. (Distributor)
Labels Distributed: Audio: Sony, BMG, Cema, WEA, Kubaney, Rico, Platano, MP, RMM, TH-Rodven, Fonovisa, TTH, Sigma.

J&R Music World

23 Park Row, New York, 10038, (212) 238-9080, Fax: (212) 238-9191. Contact: Marty Singer. (Distributor)

Jade Panther Corp. of America

239 W. 19th St., New York, 10011-4002, (212) 989-7200, (212) 989-7201, Fax: (212) 633-8022. Pres.: Ervin Litkei; Vice Pres.: Ethel Gabriel; Buyer: Adelida Gomez. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor, One-Stop, Rackjobber, Exporter)
Labels Distributed: Audio: (Cassette & Disc) RCA/BMG, CBS, CAP, MCA, PolyGram, WEA, Malverne, etc.
Labels Imported: All Labels.

Kingston Int'l

9 Cygnet Dr., Smithtown, 11787, (516) 724-7644, Fax: (516) 979-4511. Pres./Buyer (Music): Bob Szilagy; Buyer (Other): Maribeth Skotte. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Exporter, Cut-outs)
Labels Distributed: Audio: Domestic sales of cutouts, overstocks, etc., all labels.
Cutouts/Overstocks: Albums, CDs.

KOCH Int'l L.P. ★

2 Tri Harbor Ct., Port Washington, 11050, (516) 484-1000, Fax: (516) 484-4746. Pres.: Michael Koch. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) KOCH Int'l, KOCH Int'l Classics, KOCH Jazz, KOCH Schwann, Shanchie/Yazoo, DRG, Cooking Vinyl, Sugar Hill, Razor & Tie, Bar/None, Chandos, Smithsonian, Smithsonian Folkways, ASV, Pearl, Enja, Red House, Dreyfus, Candid, Hightone, Silva america,

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Lasers Unlimited, Inc.

1643 Fenmore Rd., Hewlett, 11557, (516) 295-1910, Fax: (516) 569-1266. Pres.: Andy Davis; Vice Pres./CFO: David Davis; Dir. Customer Servs.: Beth Davis. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop)

Don Liberatore ★

341 N. Wisconsin Ave., North Massapequa, 11758, (516) 752-1770, (800) 242-4469, Fax: (516) 752-1809. Pres.: Don Liberatore; Mgr.: Diane Bennenkemper. (Compact Disc, Records (Singles), Accessories) (One-Stop)

Lyrichord Discs

11 Perry St., New York, 10014, (212) 929-8234, Fax: (212) 929-8245; E-Mail: lyrichord@interport.net. Pres.: Nick Fritsch; Dir., Mktg.: Julio Lee Prospero. (Distributor)

M C M Distributors ★

3674 Nostrand Ave., Brooklyn, 11229, (718) 332-0343, Fax: (718) 332-0447. Pres.: Meyer Minyan; Mgr./Buyer (Music): David Lubin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LPs, 12-inch, Singles), Accessories) (One-Stop)

Labels Distributed: Audio: PolyGram, BMG, Sony, Uni, EMD, Profile, WEA, Salsoul, Word, All independent.

Products/Accessories: Audio Playback Equip.: Panasonic, Sony; Batteries: Energizer, Duracell; Blank Tape: Sony, TDK; CD Players: Pioneer, Panasonic, Sony; CD, Tape & Record Care Products: Panasonic; Head Phones: JVC; Video Cassette Recorders: Sony, Panasonic, Quasar

MS Distributing Co. (East Coast Sales)

35-37 36th St., Long Island, 11106, (718) 392-1930, Fax: (718) 392-2760. East Coast Sales Dir.: Harvey J. Rossen. (Distributor) **Labels Distributed:** Audio: See Illinois listing for product distribution; Video: See Illinois listing for product distribution.

Manhattan Latin Music Distributors

471 W. 42nd St., New York, 10036, (212) 563-4508, Fax: (212) 563-2042; Web Site: <http://www.kubaney.com>. Pres.: Tony San Martin; Dir.: Mateo San Martin; Int'l Sales Rep.: Jose Rojas; Sales: Fanny Roman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LPs, 12-inch, Singles), Accessories) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Kubaney, Fonovisa, Musart, Fuentes, Jose Luis, Combo, Microfon, Fania, Ansonia, PolyGram, Artex, MCR, Capitol, W.E.A., T.T.H., Rodven, Juan y Nelson, M.P., Karen, Platano, RCA, Sonolux, Codiscos, Victoria, FM, Peerless, Sigma, Luna, Ritmo, Disco Hits, Messidor.

Labels Imported: SAAR (Italy); Music Pdcts. (The Netherlands); Musarm (France)

Products/Accessories: Storage & Carrying Cases: Casic Lodge

Midnight Int'l Records, Inc.

255 W. 23rd St., New York, 10011, (212) 675-2768, Fax: (212) 741-7230. Pres./Buyer: J.D. Martignon; Mgr.: Claire Baksa. (Compact Disc, Records (LPs, 12-inch, Singles)) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Alternative Tentacles, Amoeba, Bomp + Vox, Boner, Crypt, DB Records, Dionysus, Dischord, GNP Crescendo, Link, Mammoth, Midnight, Mirror, Mordam, Poplana, Pravda, Reckless, Roir, Shimmy Disc, Sundazed, Skyklad, Star, Stash, Subterranean, Taang, Texas Hotel, Texas Archives, Touch & Go, Restless, SST (Export Only), Rhino, Get Hip.

Labels Imported: Eva, New Rose, Revenge (France); Bam Caruso, Demon, Edsel, Flyright, Jungle, Krazy Kat, See For Miles (U.K.); Citadel, Mushroom, Red Eye, Flaven, Waterfront (Australia); Amigo, Sunjay, Star, Mr R & B (Sweden); Resonance, Rock House, White Label (The Netherlands); Bear Family, Dee Jay, Repertoire, Line (Germany)

Labels Exported: Eva, New Rose, Revenge (France); Bam Caruso, Demon, Edsel, Flyright, Jungle, Krazy Kat, See For Miles (UK); Citadel, Mushroom, Red Eye, Raben, Waterfront (Australia); Amigo, Sunjay, Str, Mr R & B (Sweden); Resonance, Rock House, White Label (The Netherlands); Bear Family, Dee Jay, Repertoire, Line (Germany)

Multinational Music Group Distribution Corp.

853 Broadway, Ste. 1516, New York, 10003, (800) 422-8188, Fax: (212) 465-2666. Chrmn./CEO: Dwayne Haywood; Exec. Vice Pres.: Bob Goldberg. (Distributor)

Muscrama, Inc.

43-01 22nd St., 6th Floor, Long Island City, 11101, (718) 389-7818, Fax: (718) 383-5152. Pres.: Charles Jarzabek; Vice Pres.: G. Jarzabek; Vice Pres./Buyer: Mark Jarzabek. (Compact Disc) (Distributor, Importer)

Labels Distributed: Audio: Alcinter, Abilene, EMI, BMG, PolyGram, Sony, Atoll, Fononmusic, Trema, Sonodisc, Delphine. **Labels Imported:** Alcinter, Abilene, EMI, BMG, PolyGram, Sony, Atoll, Fononmusic, Trema, Sonodisc, Delphine

Navarre Corp.

299 Broadway, Room 603, New York, 10007-1901, (212) 293-7737, Fax: (212) 293-7689. Regl. Sales Mgr.: Mark Heyert. (Distributor, One-Stop) **Labels Distributed:** Audio: See New Hope, MN for product distribution.

Nervous, Inc. ★

1501 Broadway, Ste. 1314B, New York, 10036, (212) 730-7160, Fax: (212) 730-7210. Pres.: Michael Weiss; Vice Pres.: Sam Weiss. (Distributor)

Labels Distributed: Audio: Nervous, Wreck, Weeded, Strapped, Sorted, Sam, Nervous Dog, Nervous Chill, Disco Dolly.

North Country Distributors

Cadence Bldg., Redwood, 13679, (315) 287-2852, Fax: (315) 287-2860; E-Mail: northcountry@cadencebuilding.com. Mgr.: Larry Raye; Buyer (Pre-Rec. Music/Video): Larry Raye/Slim; Buyer (Audio Hardware): Vladimir Vastovich; Promo: Carl Ericson. (Compact Disc, Video - Cassette, Video - Disc, Records (LPs), Cutouts, Overstock, Accessories) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Disc) Asian Improv, Avant, B V Haast, Cadence Jazz, Chiaroscuro, Creative Improvised Music Projects (CIMP), DIW, Evidence, FMP, Gemini, Hat Art, India

Navigation, ITM, Jazz, Leo, Maya, Nine Winds, Random Acoustics, Silkheart, Sound Aspects, Unit, Venus, Victo, VSOP, Wenha, YAL, Philology, Matchless, Music&Arts, Zinnia; Video: (Cassette & Disc) Rosetta, Shanachie, VJC, Aero, Jazz Classics, Slash, View, Wenha, Incus, Mystic Fire, Pop City, Cutouts/Overstocks: Jazz & Blues LPs & CDs.

Pay-Per Transaction.

Labels Imported: Phontastic (Sweden); Hat Art, Plainisphere (Switzerland); Dossier, Ear Rational, FMP, Nabel, Sound Aspects, Nagel-Yufen (Germany); Gemini, Hot Club, Taurus (Norway); Olufsen, Stunk, Tutl (Denmark); BVHaast, Criss Cross, Limetree, Challenge, Timeless (The Netherlands); Cema, Splasch(h), Penta Flowers (Italy); Maya, Impetus, Cadillac, Upbeat, leo, Zephyr (UK)

Products/Accessories: Accessories: Cadence Crew Socks, Books; CD, Tape & Record Care Products: Last Cleaning Products; Storage & Carrying Cases: Jewel Box Replacement Covers/Boxes

North One Stop, Inc.

7 Northway Ln., Latham, 12110-4810, (518) 786-3530, (800) 289-4487, Fax: (518) 786-3546. Pres.: Louis J. DelSignore; Vice Pres.-Summit Entertainment: William Castle; Sales Mgr.: George Smith; Buyer: David Stanton; Buyers: Ted Newman, Dave Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LPs, 12-inch, Singles), Accessories) (One-Stop, Rackjobber)

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Case Logic; Head Phones: Sony; Storage & Carrying Cases: Case Logic

One Way Records, Inc. ★

15 Industrial Park Rd., Albany, 12206, (518) 489-3288, (800) 833-3553, Fax: (518) 489-3528; E-Mail: harkoz@aent.com; Web Site: www.aent.com/oneaway. Pres.: Harris Kozak; Sales Mgr.: Gina Kiddy; Sales Mgr.: Steven Schwachter; A&R Dir.: Terry Wachsmuth; Pdct. Specialist: Frank Robertson. (Compact Disc, Pre-Recorded Audio Tape, Cutouts, Overstock, Computer Games) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) One Way, Revue Collection. Cutouts/Overstocks: All Major & Independent Labels.

Overseas Audio & Visual, Inc.

62 W. 47th St., Ste. 803, New York, 10036, (212) 575-9670, Fax: (212) 575-9776. Contact: Maria Barros; Contact: Lidia Pires. (Distributor)

PGD - PolyGram Group Distribution, Inc.

825 Eighth Ave., 20th Floor, New York, 10019, (212) 333-8000, Fax: (212) 333-8495. Pres.: Jim Capararo; Sr. Vice Pres.: David Blaine; Sr. Vice Pres., Opns.: John Mangini. (Distributor) **Labels Distributed:** Audio: Abkco, A&M, Perspective, Tabu, Megaforce, Mercury, Big Life, Fontana, PWL, Wing, Morgan Creek, Motown, Mojazz, PLG, Atlas, FFRF, Fiction, Go Discs/London, Island, London, Next Plateau, Polydor, Victory, PolyGram Classics & Jazz, Antilles, Deutsche Gramophon, ECM, London Classics, Phillips, Verve, THG Music; Video: PolyGram Video.

PGD - PolyGram Group Distribution, Inc.

80-02 Kew Gardens Rd., Kew Gardens, 11415, (718) 261-2227, Fax: (718) 261-2850. Branch Mgr.: Ron Di Matteo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LPs, 12-inch, Singles)) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Mercury, A&M, Island, Motown, Hollywood, PolyGram Classics; Video: (Cassette & Disc) PolyGram.

Procanyn's Polka Palace ★

PO Box 770044, Flushing, 11377, (718) 458-7958. Pres.: Walt Procanyn. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-inch, Singles), Cutouts, Overstock) (Distributor, One-Stop) **Labels Distributed:** Audio: Eastwind Int'l Artists.

Quailton Imports Ltd. ★

24-02 40th Ave., Long Island City, 11101, (718) 937-8515, Fax: (718) 729-3239. Pres.: Otto Quittner; Vice Pres.: Anita Quittner; Vice Pres. Classics: Ron Mannarino; Vice Pres./Buyer: Judith Quittner; Mktg. Dir./Dir., Non-Classics: John Schultz. (Compact Disc, Video - Cassette, Records, Cutouts) (Distributor, Importer) **Labels Distributed:** Audio: (Disc) BIS, Hungaroton, Saydisc, Orfeo, Centaur, Christophorus, Jazz World, Jazz Hour, Replay, Arkadia, Globe, Accent, CMA, Dynamic, Memoir Classics, Novalis, Fonticenter, Bayer, Ars Musica, FNAC, Tactus, Signum, Jazz Hour, Movieplay. **Labels Imported:** BIS, Calliope, CRD, Hungaroton, Etcetera, Novalis, Bongiovanni, Saydisc, EBS, Simax, Amon Ra, Globe etc. **Labels Exported:** BIS, Calliope, CRD, Hungaroton, Novalis, Bongiovanni, Saydisc, EBS, Simax, Amon Ra etc.

R.A.I.E. Co. ★

108-10 Metropolitan Ave., Forest Hills, 11375, (718) 263-0125, (800) 264-8351, Fax: (718) 793-0941; E-Mail: val@escape.com. Vice Pres.: Yuri Tverdohlebov; Export Mgr.: Valentine Sherbin. (Compact Disc, Video - Disc) (Importer, Exporter) **Labels Imported:** (Russia) **Labels Exported:** Russia

RED Distribution

79 Fifth Ave., New York, 10003, (212) 337-5200, Fax: (212) 337-5252. Pres.: Sal Licata; Vice Pres. Pdct. Devel.: Alan Becker; Vice Pres. Sales: Dean Tabaac; Dir., Mktg.: Laura Giarratano. (Compact Disc, Records (LPs, 12-inch, Singles)) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Bellmark, Cherry Disc, Earache, Epitaph, Fat Wreck, Nitro, chord, Metal Blade, Relativity, Roadrunner, Ruthless, Shrapnel, Streetbeat, Loose Groove, Pan Disc, Triple X, Tristar, Moonshine, NZK Encoded Music, Fully Loaded, Victory, Unity label Group, Lil Joe.

Rashid Sales Co., Inc. ★

191 Atlantic Ave., Brooklyn, 11201, (718) 852-3295, (718) 852-3298, Fax: (718) 643-9522. Mgr./Buyer (Pre-Recorded Music): Raymond Rashid. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor, Importer) **Labels Distributed:** Audio: (Cassette & Disc) Sonar, Voix de L'Orient Lebanon, Americana, Voice of Beirut, Rotana, Sout el Jezira, Voice of Lebanon, Alem el Phan, Club Du Disc-ARABE, Music Masters, Sono Cairo, Relax-In, Alladin, Blue Silver,

Union, Music Box, High Quality, Farsan; Video: (Cassette & Disc) Sphinx Film Prodn., Video Cairo Prodn. Co., Arabian Video Entertainment.

Labels Imported: Voix du L'Orient, Voice of Lebanon, Relax-In, Music Box, Music Masters, Voice of Beirut (Lebanon); Alam el Phana, Americana, High Quality (Egypt); Rotana, Farsan, Sout el Jezira (Gulf Countries); Club du disque Arabe, Blue Silver, Alladin (France);

Labels Exported: Voix du L'Orient, Voice of Lebanon, Relax-in, Music Box, Music Masters, Voice of Beirut (Lebanon); Alam el Phana, Americana, High Quality, Sonar (Egypt); Rotana, Farsan, Sout el Jezira (Gulf Countries); Club du disque Arabe, Blue Silver, Alladin (France)

Rego Irish Records & Tapes, Inc.

64 New Hyde Park Rd., Garden City, 11530-3909, (516) 328-7800, Fax: (516) 354-7768; E-Mail: kellsmus@pipeline.com. Pres.: Paddy Noonan; Vice Pres.: Margaret Noonan; Managing Dir.: Tom Horan. (Pre-Recorded Audio Tape, Video - Cassette, Records (LPs)) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Rego, Colleen, Kells Music, Copley, Narada, Celtic Heartbeat, BMG, Shanachie, Green Linnet, Hummingbird, Owl; Video: (Cassette) Anner, Appolo, Shoreway, Rego, Colleen, RTE.

Labels Imported: DARA, Dolphin, Lunar, RTE, Hummingbird, Owl (Ireland) **Labels Exported:** Kells Music, Rego Irish, Copley, Colleen

Relix Int'l

PO Box 98, Brooklyn, 11229, (718) 258-0009; E-Mail: relirec@aol.com. Pres.: Les Kippel. (Compact Disc, Accessories) (Distributor, Importer, Exporter)

Rincon Musical Distributors, Inc.

698 Tenth Ave., New York, 10019, (212) 397-4201, Fax: (212) 397-4205. Pres.: Amalio Santos, Jr.; Vice Pres.: Marilyn Santos; Buyer/Mgr.: Freddy Tavera; Dir.: Sales: Robert Santos; Exec. Admin. Asst.: Dora Lisa Abreu; Promos.: Elvis Polanco; Dir. Sales: Robert Santos. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Sony, BMG, Rodven, Mas Music, Disa, Fonovisa, WEA, PolyGram, CEMA, Marcas, Fonodiaz, Mar, Balboa, AFG Sigma, Hemisphono, Discomoda, Vedisco, Luis Rivera Records, Centro, Disco Fiesta, Messidor, Mundo Publishing, Musical Productions, Combo, Kubaney, Aponte, Fuentes, Asefa, Exclusivo. **Products/Accessories:** Storage & Carrying Cases: CaseLogic

Rite Lite Ltd. ★

260 47th St., Brooklyn, 11220, (800) 942-0707, Fax: (718) 439-5197; E-Mail: ritelite@aol.com. Vice Pres.: Rochelle Stern. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Judaica Music; Video: (Cassette) Animted Shabat.

S & J Record One Stop, Inc.

35 S. West St., Mount Vernon, 10550, (914) 668-3680, Fax: (914) 668-2709. Pres./Buyer (Pre-Rec. Music): James Scheffien; Vice Pres.: Sal LaRocca; Mgr.: Gene Rambolo. (Compact Disc, Pre-Recorded Audio Tape, Records (LPs, 12-inch, Singles)) (One-Stop)

Scott Distributing Corp. ★

4217 Austin Blvd., Island Park, 11558, (516) 432-1234, Fax: (516) 432-7908. Pres.: Kenneth Kruglick; Exec. Vice Pres.: Harvey Lefkowitz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber) **Labels Distributed:** Audio: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy; Video: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy.

Sony Music Distribution

550 Madison Ave., New York, 10022, (212) 833-8000, Fax: (212) 833-4818. Chrmn.: Paul Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LPs)) (Distributor)

Sony Music Distribution

95-25 Queens Blvd., Rego Park, 11374, (718) 286-4600, Fax: (718) 286-4690. Branch Mgr.: Bill Frohlich. (Distributor)

Sphere Marketing & Distribution, Inc. ★

Cargo Bldg. 80, #2A, JFK Int'l Airport, Jamaica, 11430, (718) 656-6220, Fax: (718) 244-1804; E-Mail: sphere1@ix.netcom.com. Pres.: Mr. Flavio Bonandrini; Mng. Dir./Dir., Mktg.: Mr. Frank Tafuri; Publicity Coord.: Mr. Rob Thacher. (Distributor, Importer)

Labels Distributed: Audio: (Disc) Black Saint, DIW, DDQ, Improvising Artists Int'l, Red, Ram, Avant, Sound Hills, GBW, Birdland, Fin. **Labels Imported:** Black Saint, DIW, DDQ, Improvising Artists Int'l, Red, Ram (Italy); DIW, Avant, Sound Hills, GBW, Fin (Japan); Birdland (Australia)

Spice Island Record, Inc.

128-08 Liberty Ave., Richmond Hill, 11419, (718) 848-0971. Owner: Trevor Walker. (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Spice Island, Blonde, Island Boy, Island Girl.

Star Video Entertainment, L.P.

2500 Walden Ave., Cheektowaga, 14225, (716) 683-8300, (800) 234-3880, Fax: (716) 683-8857. Mgr.: Noah Kronenberg. (Distributor)

Topline Record Distributors, Inc. ★

32-30 62nd St., Woodside, 11377, (718) 278-6211, Fax: (718) 932-1569. Pres./Owner: Larry Aboch; Vice Pres./Owner: Mitchell Aboch; Owner/Buyer: Richard Docyk. (Compact Disc, Pre-Recorded Audio Tape, Records (LPs, 12-inch)) (One-Stop) **Labels Distributed:** Audio: Sony, EMI, WEA, Uni, BMG, PGD, Nervous, T.V.T., V.P., Priority, Tommy Boy, Strictly Rhythm, AV8, Cutting, Emotive, Jelly Bean, Maxi, Profile, R.E.D., Z/YX. **Products/Accessories:** Audio Playback Equip.: Newmark Electronics

Company headquarters are designated by a ★

Touchwood Distribution ★

1650 Broadway, Ste. 1210, New York, 10019, (800) 333-9881, Fax: (212) 977-7963; Web Site: www.touchwood.com. Dir., Distribution: Irv Biegel; Dir., Sales: Andy Uterano; Nat'l Acct. Mgr.: Billy Bell. (Compact Disc, Pre-Recorded Audio Tape, 12-Inch, Singles) (Distributor)
Labels Distributed: Audio: Before Dawn, Pendulum Entertainment, Xenu, Megatone, Touchwood, Rising Records, Dance Floor, Gamma, Apchemy, Back 9, B.T. Puppy, After 9, Sound Bwoy, Lizard, Cash Only, Sha La, Entourage, Whirled, Apex Entertainment, Jason Becker Music.

Transcontinent Record Sales

1762 Main St., Buffalo, 14208, (716) 883-9520, Fax: (716) 884-1432, Pres.: Leonard Silver; Buyer (Pre-Recorded Music): Jim Primerano; Buyer (Videos): Bill Opanashuk; Buyer (Music/Accessories): David Colson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor)

Twinbrook Music, Inc.

227 W. 29th St., 5th Floor, New York, 10001, (212) 947-0440, Fax: (212) 947-4567. E-Mail: twinbrook@aol.com. Pres.: Jay Baney; Sales Mgr.: Ed Maquire; Buyer: Tom Jacobson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's, 12-Inch, Singles) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Australian Music Int'l, Adelphi/Genes, Chase Music, Clarity, Crystal Clear Sound, Day Eight Music, Gift Horse/Dara, GHB/Jazzology, Hindsight, K-Tel, MAMA Foundation, Satellites, Shattered, Sunnyside, Taragon, Top Ten Hits, VSOP, Rawkus, ANS, Delmark, Double-Time Jazz, Amherst, Cabaret/Elba, Bardo, Truspace, Marti Gras/Miss Butch, Manic, Beast/Simitar, Decibel, Uptown, D-Cide.
Labels Imported: Day Eight (Sweden); Bardo (Sweden); Dark Light (Canada); KRL (Scotland)

Twinbrook Music, Inc.

62 Van Steenbergh Ln., Shokan, 12481, (914) 657-8700, Fax: (914) 657-8700; E-Mail: twinbrook@aol.com. Vice Pres., Sales/Mktg.: Alan Marker. (Compact Disc, Pre-Recorded Audio Tape, (LP's), Computer Games) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Adelphi/Genes, American Choral, ANS, Asis, Australian Music, Big World, Chase Music, Clarity, Crystal Clear, Day Eight Music, Decibel, Del-Fi, Double Time Jazz, GHB/Jazzology, Gift Horse Music, Higher Octave, Hindsight, Jingle Cat Music, K-Tel, Mama Foundation, Manfred Mann, Phg, Roesch, Satellites, Simitar, Sunnyside, Tenacious, Taragon, Top Ten Hits.

UES, Inc.

One World Trade Ctr., Ste. 4645, New York, 10048-0476, (212) 775-7300, Fax: (212) 775-2055; E-Mail: tomofumi_suzuki@msn.com. Vice Pres.: Susumu Kugai; Gen. Mgr.: Tomotomi Suzuki. (Compact Disc, Video - Cassette, Computer Games, Accessories) (Distributor, Exporter)

Unique Music Corp. ★

110 Denton Ave., New Hyde Park, 11040, (516) 294-5900, Fax: (516) 741-3584; E-Mail: uniqueidist@junco.com; Web Site: www.uniqueidist.com. Pres.: Robert J. Miller; Gen. Mgr.: Steve Flaster; Gen. Mgr.: Michelle Wilson; Sales Mgrs.: Fran Each, Richard Deutsch; Buyers: Donna Russo, Milton Nazario. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, One-Stop)
Products/Accessories: Accessories: Hobby/trading cards, t-shirts, baseball/music caps; Batteries: Maxell; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Discwasher, Sony, Maxell; Phonograph Needles: Stanton; Head Phones: Stanton; Storage & Carrying Cases: Case Logic, Laserline, Alpha

V.P. Record Distribution ★

89-05 138th St., Jamaica, 11435, (718) 291-7058, Fax: (718) 658-3573; Web Site: http://www.vprecs.com. Treasurer: Christopher Chin; Vice Pres.: Patricia Chin; Mktg.: Vincent D. Chin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: Break a Dawn, Steeley & Cleve, Music Works, Dynamic Sounds, TSOJ, Nicole, Digital B, W.K.S., Sonic Sounds, Randy, Jet Star, Jammy's, Dennis Star, Tuff Gong, RAS, Shanachie & All Other Major Reggae Labels; Video: Sunsplash, Sting & All Other Reggae Video Labels.

Village Music World ★

197 Bleecker St., New York City, 10012, (212) 674-5463, Fax: (212) 674-5479; E-Mail: villagecd@aol.com. Pres./Buyer: Hakim Jarara. (Compact Disc, Cutouts, Overstock, Accessories) (Rackjobber, Importer, Exporter)
Labels Distributed: Audio: (Disc) Intera, Celluloid, Subharmonic, Skaloïd.
 Pay-Per Transaction.
Labels Imported: Duky (The Netherlands)
Labels Exported: Subharmonic (Saudi Arabia)
Products/Accessories: Batteries: Duracell; Blank Tape: Maxell, TDK, Coby; CD Players: Panasonic, Sony; CD, Tape & Record Care Products: Discwasher, Coby; Head Phones: Sony, Aiwa; Storage & Carrying Cases: Laserlight, Logic

Watts Music, Inc.

500 Ocean Ave., East Rockaway, 11518, (516) 596-1888, Fax: (516) 596-0961. Buyer (Pre-Recorded Music): D. Mena/J. MacDonald. (Compact Disc, Records (LP's, 12-Inch) (Distributor)
Labels Imported: Import from all over Europe; Independent Dance Pdc.
Labels Exported: Export worldwide, Independent Dance

Wilmi Sales Corp.

556 Westbury Ave., Carle Place, 11514, (516) 333-0275, (800) 722-0580, Fax: (516) 333-0232. Pres./Buyer (Pre-Recorded Music): Michael Smith; Mgr.: Dorinda Alossa; Library Specialist: Cathy Flynn; Contact: Rita M. Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Telarc, Mobile Fidelity, K-Tel, Rhino, Atlantic, Warner Bros., Sony, Capitol, Muse, Concord Jazz, EMI, UNI, GRP, Geffen, A&M, Arista, Jive, PolyGram, Mercury, Elektra, Impulse, RCA etc.; Video: (Cassette & Disc) All labels.
 Pay-Per Transaction.
Labels Exported: Most Labels
Products/Accessories: Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: Scotch, Maxell, TDK; CD, Tape & Record Care Products: Pro Wipes; Storage & Carrying Cases: Alpha, Shape-Flip File, Coast

World Music Distributors

311 Willowbrook Rd., Staten Island, 10314, (718) 698-2280, Fax: (718) 761-6411. Mgr.: Robert Marino. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Apollo Jazz, Apollo Music, Aramis, Athena Prods., Athena, Audioquest, Cardas, King Super Analogue, Mobile Fidelity, Wilson, DCC, Classics Reissues, Sun Sounds, Vernissage, gws four winds, Bequest, Jazz Lions; Video: (Cassette & Disc) Wildlife Entertainment.

Worldtone Music, Inc. ★

230 Seventh Ave., New York, 10011, (212) 691-1934, Fax: (212) 691-2554. Pres./Buyer: Kenneth Spear. (Pre-Recorded Audio Tape) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Syncoop, Cadans, Vivace, Atoll
Labels Imported: Syncoop, Vivace, Cadans (The Netherlands); Atoll (France); Alpana (Germany); TEMA (United Kingdom)
Labels Exported: Syncoop, Vivace, Cadans (The Netherlands); Atoll (France); Alpana (Germany); TEMA (United Kingdom)

Wurco, Inc.

908 Niagara Falls Blvd., North Tonawanda, 14120, (716) 694-6247, Fax: (716) 694-6287. Pres.: Robert D. Wilson; Vice Pres.: David Vystup; Office Mgr.: Judy Kindron. (Compact Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor, Mail Order)
Labels Distributed: Audio: (Cassette & Disc) MCA, Original Sound, Underground, Rhino, Eric, RCA, Collectables.
Products/Accessories: Accessories: Jukeboxes (Authorized Wurlitzer Dist.); CD Players: Rock/Ola CD Jukebox Distributor

Zim Records

18 Ivy Dr., Jericho, 11753, (516) 681-7102, Fax: (516) 822-7952. Owner: Arthur Zimmerman. (Pre-Recorded Audio Tape, Video - Cassette, Records (LP's) (Distributor, Importer, Exporter)
Labels Distributed: Audio: Aero Space, Aircheck, Ajazz, American Music, Arcadia, Aristry, Audiophile, Big Easy, Bravura, Broadway Intermision, Chiaroscuro, Circle,

Collectors Classics, Diamond Cut, Evening Star, GHB, IAJRC, Interplay, Jazz Hour, Jazzology, Joyce, Progressive, Pumpkin, Solo Art, Southern, Spokane, Star Line, Storyville, Sunbeam, V.S.O.P.; Video: Aero Space, Jazz Pioneers, Rosetta, Shanachie, Yazoo.
Labels Imported: Azure, Collectors Items, Cygnat, Frot, Halcyon, Hep, Magic, Old Bean, Retrieval, Status (UK); Teagarden, Jazz Oracle (Canada); Unique Jazz (Italy); Jazz Connaisseur (Switzerland); Ambassador, Ancha, Earth Angel, Gospel Jubilee, Jazz Document, Jazz Information, Juke Box Lil, Kenneth, Mr. R&B, Phontastic, Route 66, Saxophonograph, Tax, Whisye, Women and (Sweden)

NORTH CAROLINA

Baker & Taylor Entertainment

10709-Q Granite St., Brook-wood II, Charlotte, 28273(704) 588-5990, (800) 775-2600, Fax: (704) 588-5655. Sales Mgr.: Jeff Nesbit; Opns. Mgr.: Shirley Liska. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.
Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Bib Distributing Co., Inc.

6525 Morrison Blvd., Ste. 504, Charlotte, 28211, (704) 442-9600. Pres.: Bill Norman. (Distributor, One-Stop, Rackjobber)

ETD, Inc.

502 Radar Rd., Greensboro, 27410, (910) 854-5200, Fax: (910) 854-5269. Branch Mgr.: Leslie Remick. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Games) (Distributor) Pay-Per Transaction.

ExSell Marketing

500 Old Apex Rd., Cary, 27511(800) 334-2484, Fax: (919) 467-3314; E-Mail: sales@exsell.com; Web Site: www.exsell.com. COB: William C. Weiss; Pres.: C.F. Weiss, Jr.; Vice Pres.: Tim Weiss; Vice Pres.: Anne C. Daniel. (Accessories) (Distributor)

Products/Accessories: Accessories: Audio & Video Cassette Storage Boxes & Sleeves, CD Jewel Boxes; Audio Playback Equip.: Casio; Batteries: Duracell, Sony; Blank Tape: Maxell, TDK, Fuji, JVC, Sony; CD, Tape & Record Care Products: Alltop, Discwasher, Recoton; Phonograph Needles: Stanton; Head Phones: Sony, Maxell, Discwasher; Storage & Carrying Cases: Case Logic, Laserline, Naturals, Alpha, Discwasher, Tree Dimensions, Wood Technology

Major Video Concepts, Inc.

2940 Interstate St., Charlotte, 28208, (704) 399-4660, (800) 444-1340, Fax: (704) 398-0323. Opns. Mgr.: Larry Friend. (Video - Cassette, Video - Disc) (Distributor)

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Company headquarters are designated by a ★

Stark Record & Tape Distributor ★

628 South St., Mount Airy, 27030, (910) 786-2865.
Owner/Pres./Music Buyer: Paul E. Johnson; Mgr./Buyer:
Gertrude B. Johnson. (Pre-Recorded Audio Tape, Video -
Cassette, Video - Disc, Records (LP's, 12-inch, Singles))
(Distributor, One-Stop, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Broadcast, E.K.O.,
Spin, Modern.

Products/Accessories: Accessories: Stark Stereo Cassette,
Audio Test Tape, Blank Tape; Pilot & Stark Video, Cassettes & 8
Track Blank Tapes; CD, Tape & Record Care Products: Stark
Tape Head Cleaner; Video Cassette Recorders: Stark Video
Head Cleaner

Video Distributors, Inc.

Dixie Village Shopping Center, Gastonia, 28052, (704)
868-8953, Fax: (704) 868-2519. Dir., Mktg.: Ed Finman.
(Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette) Duke Family Series;
Video: (Cassette) Duke Family Series.

OHIO**Action Music Sales, Inc. ★**

6541 Eastland Rd., Cleveland, 44142, (440) 243-0300, Fax:
(440) 243-4063. Vice Pres.: Dennis Baker; Opns. Mgr.: John
Awariski; Buyer: Denny Sites. (Compact Disc, Pre-Recorded
Audio Tape, Video - Cassette, Video - Disc, Records (LP's,
12-Inch, Singles)) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Profile, Benson,
Alligator, Amherst, Celestial Harmonies, C.M.H., Disney,
Light/Savoy, Malaco, Mobile Fidelity, Savoy, S.S.T., Starsong,
Tommy Boy, Word Group, Adelphi, KTel Group, Alert, GNP, K,
Oneway, Nesak, Taang, Collectables, V.J.C., Voice, Trout, V.P.,
Jazz Classic's, Simitar, Maggie, Homeland, Taragon,
Sundazed, Beast; Video: (Cassette & Disc) Same as Audio plus
Simitar DVD.

Labels Imported: Charly, Renaissance (UK)
Products/Accessories: Phonograph Needles: Audio Technica;
Head Phones: Audio Technica

Arrow Distributing Co. ★

11012 Aurora Hudson Rd., Streetsboro, 44241, (216) 528-0410,
Fax: (216) 528-0423; E-Mail: info@arrids.com. Pres./CEO:
Harry Singer; Vice Pres., Merch./Video Mgr.: Ken Corum; Assoc.
Merch Mgr. Video: Diane R. Singer; Merchandise Mgr.-Audio:
Tom Becker. (Compact Disc, Pre-Recorded Audio Tape, Video -
Cassette, Video - Disc, Computer Games, Accessories)
(One-Stop, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Warner, Elektra,
Atlantic, Columbia, Epic, PolyGram, RCA, MCA, Geffen, Virgin,
Capitol, EMT, A & M, Arista, Priority, Polydor, Verve, Portrait,
Curb, Interscope; Video: (Cassette & Disc) Buena Vista,
Columbia, TriStar, Fox, Paramount, Turner, Warner, A-Vision,
Warner Vision, MCA.

Products/Accessories: Accessories: Jasco, Allsop, Video
Games, Sega, Nintendo, Camcorders, Laser Players; Batteries:
Maxell; Blank Tape: TDK, Maxell, Sony, Scotch, Memorex,
Certron; CD, Tape & Record Care Products: Memorex; Head
Phones: Sony, Memorex, Transcriber; Storage & Carrying
Cases: World Trade Marketing, Case Logic, Dynasound

The Audio Buff Co., Inc. ★

9 Kenny Rd., Athens, 45701-5428, (614) 593-3014, Fax: (614)
592-6693; E-Mail: mraudbuffco@delphi.com. Pres./Buyer:
Martin Rubin; Mgr.: Mary Boyer. (Compact Disc, Pre-Recorded
Audio Tape, Video - Cassette, Video - Disc, Records (LP's,
12-Inch, Singles), Accessories) (One-Stop)
Products/Accessories: Accessories: Replacement Tape & CD
Boxes; LP Inner Sleeves & Jackets

Audio-Technica, U.S., Inc.

1221 Commerce Dr., Stow, 44224, (330) 686-2600, Fax: (330)
688-3752. Exec. Vice Pres.: Phil Cajka. (Distributor)
Products/Accessories: Head Phones: Stereo Headphones

Audio/Video Rack Services, Inc.

2609 Venice Rd., Unit #3, Sandusky, 44871-2255, (419)
625-0028, Fax: (419) 625-2911; Web Site: www.aurisinc.com.
Gen. Mgr.: Joseph F. Vost, III; Buyer: William Lestock; Sales:
Herb Taylor. (Compact Disc, Pre-Recorded Audio Tape, Video -
Cassette, Cutouts, Overstock, Accessories) (Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) PolyGram, EMD,
WEA, UNI, BMG, Sony, All Special Market budget, Walt Disney,
K-Tel, Madacy, IMG; Video: (Cassette) Live, WEA,
MCA/Universal, MGM, Starmaker, Video Treasures, Turner,
Best, Parade, JTC, Cabin Fever, Republic, Anchor Bay, Xenon,
Columbia Tri-Star, Paramount, Disney, Hallmark, Lyric Studios,
Vidmark, Warner Home Video, 20th Century Fox, Simitar,
Madacy.

Cutouts/Overstocks: CD's, Cassettes, Videos.
Products/Accessories: Accessories: Memorex Accessories;
Blank Tape: Memorex, Maxell; Storage & Carrying Cases: Case
Logic

Baker & Taylor Entertainment

949 Hidden Ridge, Cincinnati, 45150(513) 576-0791, Fax: (513)
576-0793. Regl. Sales Dir.: Clay Baxter. (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels &
most independents; Video: (Cassette & Disc) All major labels &
most independents.

Campus Records, Inc.

5033 Transamerica Dr., Columbus, 43228, (614) 771-9222, Fax:
(614) 771-9226. Pres.: James P. Dawson. (Compact Disc,
Pre-Recorded Audio Tape, Video - Cassette, Video - Disc,
Records (LP's, 12-Inch, Singles), Accessories) (One-Stop)
Products/Accessories: Audio Playback Equip.: JVC, Philips,
Fisher, Magnavox, Quasar; Batteries: Maxell; Blank Tape: TDK,
Maxell; CD Players: JVC, Philips, Fisher, Magnavox, Quasar;
CD, Tape & Record Care Products: Maxell; Storage & Carrying
Cases: Case Logic, Leslie Dame, Highmark, Alpha; Video
Cassette Recorders: JVC, Philips, Fisher, Magnavox, Quasar

ETD, Inc.

7185 E. Kemper Rd., Cincinnati, 45249, (513) 489-8911, Fax:
(513) 489-8751.

Gentry II Corp.

2150 Hamilton Ave., Cleveland, 44114, (216) 348-1600, Fax:
(216) 348-1604. Pres.: Ron Schafer; Buyer (Pre-Recorded
Music): Nick Tranchito. (Pre-Recorded Audio Tape, Records
(LP's, 12-Inch), Cutouts, Overstock) (Rackjobber)

MCS Distributing (Div. of Paulstarr Enterprises)

23407 Felch St., Warrensville, 44128, (216) 663-7444, Fax:
(216) 663-6563. Regl. Office Mktg. Rep.: Shontel Brown.
(Distributor)

Note-Abby Yours

6865 Scarff Rd., New Carlisle, 45344, (513) 845-8232, Fax:
(513) 845-3773. Buyer/Co-Owner: Judy Ireton; Bookkeeping
/Co-Owner: Ed Ireton. (Compact Disc, Pre-Recorded Audio
Tape, Video - Cassette) (Importer)

Ohio Record Rack

72 S. Main St., Miamisburg, 45342(513) 866-3629. CEO: Chris
Kondoff. (Compact Disc, Pre-Recorded Audio Tape, Records
(LP's, Singles), Cutouts, Overstock) (Rackjobber, Exporter)

Sony Music Distribution

5005 Rockside Rd., Ste. 330, Independence, 44131, (216)
642-3206, Fax: (216) 642-0831. (Distributor)

Video Connection

3123 Sylvania Ave., Toledo, 43613, (419) 472-7727, Fax: (419)
472-2655. Chief Exec.: John G. Day. (Video - Cassette, Video -
Disc, Computer Games) (One-Stop)

OKLAHOMA**Frontier Records/Tapes, Inc. ★**

PO Box 157, Jenks, 74037. Buyer: Byrl R. Johnson. (One-Stop,
Mail Order)

Melody House Records ★

819 NW 92nd St., Oklahoma City, 73114, (405) 840-3383, Fax:
(405) 840-3384; E-Mail: mhpc@aol.com. CEO: Bud LeCrone;
Pres.: Stephen Fite. (Compact Disc, Pre-Recorded Audio Tape,
Records (LP's)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Melody House, Red
Rover.
Pay-Per Transaction.

OREGON**Allegro Corp.**

14134 NE Airport Way, Portland, 97230-3443, (503) 257-8480,
(800) 288-2007, Fax: (503) 257-9061; E-Mail: mailics@allegro-
music.com. Pres.: Joseph Micallef; Exec. Vice Pres./Opns./
Finance: Vincent A. Micallef; Exec. Vice Pres./Dist./MIS: Rico F.
Micallef; Mktg. Mgr.: Lee Knuth; Sales Mgr.: Ted Lambeth; Opns.
Mgr.: Joel Barnett. (Compact Disc, Pre-Recorded Audio Tape,
Video - Cassette) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Disc) Best of Jazz, Black Magic,
Black Saint, Buda Musique, Classics, Collins, Denon, Dorian,
EPM, Fahrenheit, Finer Arts, FM, Honest Entertainment,
Intuition, Jay, Kells, Kokopelli, Mapleshade, Marquis, Munich,
Nimbus, Oasia Productions, Playasound, Rego Irish, Savoy
Jazz, Seventh Wave, Soul Note, Steeplechase, Storyville,
Vanguard; Video: (Cassette) Bel Canto, 3-E, Scotdisc, Mel Bay,
Proscenium.

Labels Exported: Best of Jazz, Black Magic, Black Saint, Buda
Musique, Classics, Collins, Denon, Dorian, EPM, Fahrenheit,
Finer Arts, FM, Honest Entertainment, Intuition, Jay, Kells,
Kokopelli, Mapleshade, Marquis, Munich, Nimbus, Oasia
Productions, Playasound, Rego Irish, Savoy Jazz, Seventh
Wave, Soul Note, Steeplechase, Storyville, Vanguard

Baker & Taylor Entertainment

5769 NE Columbia, Portland, 97218(503) 249-8397, (800)
775-3300, Fax: (503) 282-5904. Sales Mgr.: Bob Warren; Opns.
Mgr.: Darren Swails. (Compact Disc, Pre-Recorded Audio Tape,
Video - Cassette, Video - Disc, Computer Games, Accessories)
(One-Stop)

Labels Distributed: Audio: (Cassette & Disc) All major labels &
most independents; Video: (Cassette & Disc) All major labels &
most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell,
TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head
Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva,
Alpha, Napa Valley, Case Logic

Burnside Distribution Corp. (BDC)

137 SE 28th, Ste. A, Portland, 97214, (503) 231-0876, Fax:
(503) 231-0420; E-Mail: music@burnsidedistribution.com; Web
Site: www.burnsidedistribution.com. Pres.: Terry Currier; Vice
Pres.: Bill McNally; Sec.: David Cobb. (Compact Disc,
Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Mah, Criminal,
Lazy S.O.B. Recordings, Holiaday, Rainforest, Cold Springs,
Foxglove, Gagliano, Bands We Like, Tombstone, Reigning,
Candlelight, Locals Only Recordings, Trails End Productions,
Undercover.

Entertainment Distributing, Inc. ★

2480 W. Seventh Pl., Eugene, 97402. Pres./Owner: Norm
Anderson; Nat'l Dir., Sales/Mktg.: Russ Martin. (Compact Disc,
Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Lifedance Distribution

3479 NW Yeon Ave., Portland, 97210, (503) 228-9430, Fax:
(503) 228-5039. CFO: Eleanor Ross; Buyer (Pre-Recorded
Music): Dan Gassaway. (Compact Disc, Pre-Recorded Audio
Tape) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Reverse,
Eartruntes, MagicMusic, Moulin D'Or, Phileo, Soulo Prodn.,
Fischer Wing, Narada, Real Music, Regina Musical Co.,
Soundings of the Planet, Dargason Music, Gourd Music, Joplin
& Sweeney, MSP, Talking Taco, Troubadour, Silver Wave, Hearts
of Space, Even Par, MagicMusic, Grace Note, Bankbeat.

Fred Meyer, Inc.

3800 SE 22nd Ave., Portland, 97242, (503) 797-5562, Fax:
(503) 797-5595. Vice Pres. Merchandise: Dennis Stephens;
Buyer (Videos): Brian Rinke; Buyer (Pre-Recorded Music):
Brant Berry. (Compact Disc, Pre-Recorded Audio Tape, Video -

Cassette, Video - Disc, (Singles), Cutouts, Overstock,
Computer Games, Accessories, DVD) (Rackjobber)

N.A.I.L., Inc. (Northwest Alliance of Ind. Labels)

17 SE Third Ave., Ste. 501, Portland, 97214-1026, (503)
736-3261, Fax: (503) 736-3264; E-Mail: nailinc@teleport.com.
Pres.: Mike Jones; Vice Pres./Gen. Mgr./Buyer: Alicia Rose;
Asst. Sales Mgr.: Ingrid V. Bartels; Asst. Buyer/Sales: April Sims;
Adv./Sales: Tanya Bishnell; Financial Controller: Lee Robbins.
(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette,
Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) W.I.N.,
Schizophonic, Space Age Bachelor Pad, Padre, Laundry Room,
Epitaph, Frontier, Bong Load, Spin Art, TAANG!, Dil, Flying Nun,
SST, Grant Royal, Nitro, Scat, Triple XXX etc.

Rentrak Corp.

7700 NE Ambassador Pl., Portland, 97220(503) 284-7581,
(800) 929-5656, Fax: (503) 288-1563. Pres./CEO: Ron Berger;
Vice Pres./Pdct. Devel.: Marty Graham. (Video - Cassette, Video
- Disc, Computer Games) (Distributor)
Pay-Per Transaction.

PENNSYLVANIA**Baker & Taylor Entertainment**

100 Business Center Dr., Pittsburgh, 15205(412) 787-8890,
(800) 775-2600, Fax: (412) 787-0368. Opns. Dir.: Ralph DiBucci,
Frank Arzenti; Sales Mgr.: Lori Molnar; Telemarketing Mgr.:
Kathleen Churchin. (Compact Disc, Pre-Recorded Audio Tape,
Video - Cassette, Video - Disc, Computer Games, Accessories)
(One-Stop)

Labels Distributed: Audio/Video: (Cassette & Disc) All major
labels & most independents.

Products/Accessories: Batteries: Maxell; Blank Tape: Maxell,
TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head
Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva,
Alpha, Napa Valley, Case Logic

Barnes Record Distributors

233 W. White Bear Dr., Summit Hill, 18250, (717) 645-2321.
Owner/Mgr./Buyer: Bill Barnes. (Pre-Recorded Audio Tape,
Video - Cassette, Video - Disc, Records (Singles), Cutouts,
Overstock, Accessories) (Distributor, Rackjobber)

Caprice/Canadian American Distributing Co.

39 Forney Dr., Litzitz, 17543, (717) 627-4800, Fax: (717)
627-4800. Founder: Leonard Zimmer; Pres.: Joey Welz;
Consultant: Gerry Granahan; Promo.: Rob Friday; Producer:
Gabriel Maciocia. (Compact Disc, Pre-Recorded Audio Tape,
Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles))
(Distributor, Exporter, Mail Order/Catalogue)

Labels Distributed: Audio: (Cassette & Disc) American Radio,
Juke Box, Monumental, Bat, Caprice, Lefevre, Canadian
American, Disc-Go, Music City, Palmer, Fraternity, Lecam,
Bold-1, Spirit, S-B, Sanity Check, Bounce, August, Zephyrus,
Golden Moon, Arctic, Red Moon, Guido, Wocket, Dome, S&M,
Big Noise, Orange, Trend, Pastel, Rocket, Norma, Saxe,
Peridot; Video: (Cassette & Disc) Peridot, Caprice, Bold-1.
Pay-Per Transaction.

Dutchland Distributing

499 N. Maple St., Ephrata, 17522, (717) 733-7842.
Owners/Buyers: Robert & Janice Miller. (Pre-Recorded Audio
Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Word, Zondervan,
Brentwood, Chordant; Video: Same as audio.

Eastern Music Systems ★

592 Winks Ln., Bensalem, 19020, (215) 627-1000, Fax: (215)
627-6019. Mgr./Buyer: Bruno Gidaro. (Compact Disc, Records
(Singles), Full Line 7" Oldies) (One-Stop)

Galaxy Music Distributors ★

2400 Josephine St., Pittsburgh, 15203-2446, (412) 481-8600,
(800) 542-5422, Fax: (412) 481-1969; E-Mail: info@ga-
laxymusic.com; Web Site: www.galaxymusic.com. Owner:
Gene Jakielka; Buyer: Kevin Jakielka. (Compact Disc,
Pre-Recorded Audio Tape, Video - Cassette, Records (LP's,
12-Inch, Singles), Accessories) (One-Stop)

Products/Accessories: Batteries: Maxell; Blank Tape: TDK,
Maxell; CD, Tape & Record Care Products: Discwasher,
Recoton, Plantone, Maxell; Phonograph Needles: Stanton,
Planstiehl; Head Phones: Stanton, Maxell, Recoton,
Discwasher; Storage & Carrying Cases: Case Logic, Alpha

Gotham Distributing Collectables Records ★

2320 Haverford Rd., Ardmore, 19003, (610) 649-7650, (800) 4
GOTHAM, Fax: (610) 649-0315; E-Mail: collectables@
mindspring.com; Web Site: www.olds.com. Co-Owner: Jerry
Greene; Co-Owner: Nina Greene; Vice Pres.: Melissa
Greene-Anderson; Vice Pres., Purchasing: Michael Greene;
Purchasing: Doug Sessoms; Purchasing: Steve Kaplan; Mktg.:
Kym Schwartz; Opns. Mgr.: Marcus Martin; Sales Mgr.: Joe
Tumolo. (Compact Disc, Pre-Recorded Audio Tape, Video -
Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cut-
outs, Overstock, Accessories, Music Related Books)
(Distributor, One-Stop, Label)
Labels Distributed: Audio: Collectables Records, All Major
Labels, & Hundreds of Independent Labels; Video: (Cassette)
Off Beat, Blank Oriented Action Films, Martial Arts, Budget
Classics.
Products/Accessories: Storage & Carrying Cases: Carrying
Cases for 7" Singles

JAT Distributors

78 Wiand Ln., Spring City, 19475, (610) 495-2098. Mgr.: John
Torrillo; Sales Mgr.: Debbie Kabas; Buyer (Videos): Pete Hillsee.
(Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette) Vivid, Cal Vista, Zane,
Caballero, Arrow, Venus 99, Video Exclusives, Heat Wave,
Midnight, Video Team, Intropics, Legend.
Products/Accessories: Accessories: Used VHS Movies;
Storage & Carrying Cases: Clear-Vu & Alpha

Company headquarters are designated by a ★

Jamie/Guyden Distribution Co.

2055 Richmond St., Philadelphia, 19125, (215) 426-4384, Fax: (215) 426-4385; E-Mail: info@universalonestop.com; Web Site: universalonestop.com. Pres.: Harold B. Lipsius; Vice Pres.: Frank Lipsius; Gen. Mgr.: Paul Fien. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Cutsouts) (Distributor)
Labels Distributed: Audio: Arctic, Dionn, First Amendment, Guyden, Jamie, M S L, Montel, Phil-L.A. of Soul, Sundi, Top & Bottom.

Mobile Record Service Co.

3938 Liberty Ave., 1st Floor, Pittsburgh, 15224-1421, (412) 391-8182, Fax: (412) 391-8117. Pres./Buyer (45s): Harvey M. Campbell; Buyer (Compact Disc): Jim Oseroff; Nat'l Sales Dir.: Deborah L. Goeller; Chrmn.: Maurice F. Oseroff. (Compact Disc, Records (Singles)) (Distributor, One-Stop)
Labels Distributed: Audio: (Disc) Memory Machine, Damon, Flat Baroque, HDH, Ripete, "Hit" Independents, "Oldies", All major labels.

Mt. Laurel Records *

1889 S. Mount Dr., Sinking Spring, 19608, (610) 478-4803; Web Site: http://www.mountainlaurel.com. Pres.: Dave Kline. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch)) (Exporter)
Labels Imported: Mt. Laurel

Music Video Distributors

N-1410 E. Circle Dr., 422 Business Ctr., Oaks, 19456(800) 888-0486, Fax: (610) 650-9102; E-Mail: musvidis@aol.com. Pres./Buyer (Video): Thomas Seaman; Sales Mgr.: Ed Seaman. (Video - Cassette, Video - Disc, Cutsouts, Overstock) (Distributor)
Labels Distributed: Video: (Cassette & Disc) Studio K7, Flipside, Turner, Atavistic, Cleopatira, Kultur, View, Epitaph, MPI, Cabin Fever, Image, Pioneer, Lumivision, all major labels.

Smith Record Sales, Inc.

1904 W. Cecil B. Moore Ave., Philadelphia, 19121, (215) 232-1054. Owner: Ulysses C. Smith; Mgr.: Stanley Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Audio, August, Behind's, Belesse, CH Special, Daystar, Dynamic, Pearl, Pulpit, Rasheeba, Redeemed, Sendys, Sweet Rain, Trystcot; Video: (Cassette & Disc) Audio, August, Behind's, Belesse, CH Special, Daystar, Dynamic, Pearl, Pulpit, Rasheeba, Redeemed, Sendys, Sweet Rain, Trystcot.

Star Video Entertainment, L.P.

102 Wharton Rd., Bristol, 19007, (215) 788-7800, Fax: (215) 788-7423. Vice Pres.: Phil Balsam. (Video - Cassette, Video - Disc) (Distributor)

Super Marketing Distributing *

655 Richard Rd., Ivyland, 18974, (215) 674-5410, Fax: (215) 674-5459. Pres.: Sylvan Gross; Gen. Mgr.: Barbara Dwyer. (Distributor, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) A & M, Atlantic, Elektra, Virgin PolyGram, Capitol, Sony, MCA, Angel, Geffen, BMG; Video: (Cassette) Silver Screen Video Treasures.

Universal One Stop

2055 Richmond St., Philadelphia, 19125, (215) 426-3333, Fax: (215) 426-2667; E-Mail: info@universalonestop.com; Web Site: universalonestop.com. Pres.: Harold B. Lipsius; Vice Pres.: Frank Lipsius; Buyer (Independent Labels): Dave Brown; Buyer (Major Labels): Sam Cass; Buyer (Singles, etc.): Sam Vogel. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (One-Stop)
Products/Accessories: Accessories: Recoton; Batteries: Duracell; Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Maxell, Allsop, Discwasher, Recoton; Head Phones: Recoton, Sony, Maxell; Storage & Carrying Cases: Case Logic, Laserline, Napa Valley, Tree Dimension, Discwasher, Alpha.

Universal Record Distributing Corp.

2055 Richmond St., Philadelphia, 19125, (215) 426-3333, Fax: (215) 426-2667; E-Mail: info@universalonestop.com. Pres.: Harold B. Lipsius; Buyer (Singles, etc.): Sam Vogel; Buyer (Pre-Recorded Music): Sam Cass; Buyer (Independent Labels): Dave Brown. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's, 12-inch, Singles), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Armerst, Alert, Aural, B.I.G., Collectable, Cutting, Disney, Evidence, FFRR, Golden, Hot Prod., Indigo, Jamie, Mango, Metropolitan, Pan Disc, Paula, Pow Wow, Shanachie, Singing Machine, Sony Discos, Warlock, Yazoo, Quality, Bethlehem, Salsoul, VP, TVT, Eclectic, Tommy Boy.

SOUTH CAROLINA

Carolina Record Distributors

103 Water St., Allendale, 29810, (800) 247-0289, Fax: (803) 584-2050.

TENNESSEE

BMG Distribution

1 Music Cir. N., Nashville, 37203, (615) 664-1200, Fax: (615) 664-1203. Distributions: Greg Saino. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: See New York BMG Listing For Product Line; Video: See New York BMG Listing For Product Line.

Benson Music Group

365 Great Circle Rd., Nashville, 37228, (615) 742-6800, Fax: (615) 742-6911. CEO/Gen. Mgr.: Steve Fret; Nat'l Accts. Dir.: Scott Chancey; Vice Pres., Sales: Allen Hardin. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)

Labels Distributed: Audio: Benson, Power Disc, Riversong, Frontline, ForeFront, Enigma; Video: Benson.

Central South Music Sales, Inc. *

3730 Vulcan Dr., Nashville, 37211, (615) 833-5960, (800) 251-3052, Fax: (615) 331-2501. Buyer (Pre-Recorded Music): John Bennett; Buyer: Joyce Gass; Buyer (Christian & Gospel): Judy Copeland. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (One-Stop)
Products/Accessories: Audio Playback Equip.: Magnavox, Emerson; Batteries: Duracell; Blank Tape: TDK, Maxell, Memorex, Fuji; CD Players: Magnavox; CD, Tape & Record Care Products: Maxell, Discwasher, Allsop, TDK, Calibron; Phonograph Needles: Planstiehl; Head Phones: Sony, Labtec, Memorex, Maxell; Storage & Carrying Cases: Case Logic, Napa Valley

Christec Media

PO Box 218042, Nashville, 37221, (615) 646-0524, Fax: (615) 646-9860. Owner: Larry Repasky. (Distributor)
Products/Accessories: Blank Tape: Maxell, Ampex, BASF, 3M, TDK, Sony

Custom Rack Service

7605 Hoff Ln., Knoxville, 37938, (423) 689-5273. Owner/Mgr.: Tommy V. Ayres. (Compact Disc, Pre-Recorded Audio Tape, Cutsouts, Overstock) (Rackjobber)

DixiRaks Records & Tapes *

121A 17th Ave. S., Nashville, 37212(615) 327-7988, Fax: (615) 321-0464. Pres.: Noel Gibson. (Exporter)

Michael Ginsburg Distribution

1430 Tittsworth Rd., Seymour, 37865, (423) 984-3803, Fax: (423) 977-5852; E-Mail: gburg@esper.com. CEO: Michael Ginsburg. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor, One-Stop, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Acorn, Combs Music, Dargason, Trikola, Gourd, Green Linnet, Higher Octave, Arylis, Maggie's Music, Moulin D'Or, Native Ground, Red House, Revere, Serenity, SFL, Shanachie, Smithsonian-Folkways, S.O.A.R., Sugar Hill, Temple, Essence, Global Pacific, Hearts of Space, Sugo, Real Music, Scherling, Steve Hall, Traditional, Waterbug, Xenophile, Magic Music, Magic Wing, Mike Strickland; Video: (Cassette & Disc) Shanachie, Yazoo, Beats of the Heart.

Horseshoe Distributors *

2937 Harlin Dr., Nashville, 37211, (615) 331-1125. Exec. Officer: Webb Foley; Mgr.: Ruth Brown. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor, One-Stop)
Labels Distributed: Audio: Fox, Goldcrest, M, Yoopers, Trac, Vortech, Renaissance, Disc Makers, Eagle, Momar, Amberlyn, SBH.

Hot Hits

PO Box 41600, Nashville, 37204-1600, (615) 259-3234, Fax: (615) 259-0930. Pres.: Alcy Baggott; CEO: Benny Baggott. (Distributor)
Labels Distributed: Audio: (Disc) All Major labels for CD Juicebox, Radio, Mobile DJ.

Imaginary Distribution

5324 Buena Vista Pk., Nashville, 37218(615) 299-9237. Proprietor: Lloyd E. Townsend, Jr. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor)
Labels Distributed: Audio: (Disc) Above Ground, AP-GU-GA, BWL, Imaginary, Lost Arts, Open Sky, 77, Longview, Eagle's Gold, Free Form, Makitrel, Back Porch, Otan Music, Ascencion Recordings.

Ingram Entertainment Inc.

Two Ingram Blvd., La Vergne, 37086, (615) 287-4000, Fax: (615) 287-4985. Chrmn.: David Ingram; Vice Pres./CFO: Donnie Daniel; Vice Pres./MIS: Mark Ramer; Sr. Vice Pres., Purch./Ops.: Bob Webb; Sr. Vice Pres., Sales: Vern Foss. (Video - Cassette, Video - Disc, Accessories, Audio Books) (Distributor)

Major Video Concepts, Inc.

5215 Linbar Dr., Nashville, 37211, (615) 781-6090, (800) 888-0682, Fax: (615) 781-0558. Branch Mgr.: Don Smith; Sales Mgr.: Ron Smithson; Credit Mgr.: Toni Neeley. (Video - Cassette, Video - Disc) (Distributor)

Brian Manor Enterprises of Memphis, Inc. *

726 E. McLemore Ave., Memphis, 38106, (901) 774-1817, Fax: (901) 947-2553. CEO/Pres.: Robert Karriem; Exec. Vice Pres.: Briana Catron Alicea; Vice Pres./Mgr.: Brandon Catron; Buyer: Byron Catron; Sec.: Claudette Karriem; Acct./Treasurer: Brenda Catron. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch), Cutsouts, Overstock, Accessories, Posters) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Echo, Katron, Brian Manor, Tip-Top, Skillet, Breezy, Southside, S.I.R., B&M, Street Smart, D.J. Pinky, Mack-La-Mor, D.J. Fila.
Cutsouts/Overstocks: S&G, Great A&P, Last Chance, American Music, Maine.

Products/Accessories: Accessories: All major lines of video games & laser disks; Audio Playback Equip.: Telex; Blank Tape: TDK, Sony, Memorex; CD Players: Sharp, CD, Tape & Record Care Products: Recoton; Phonograph Needles: Planstiehl; Head Phones: HE+; Storage & Carrying Cases: Case Makers

Music City Record Distribution, Inc. *

25 Lincoln St., Nashville, 37210, (615) 255-7315, (800) 467-1050, Fax: (615) 255-7329. Pres.: Bruce Carlock; Vice Pres.: Mike Wise; Buyer (Pre-Recorded Music): Hayes Carlock, VP, Purchasing; Vice Pres. Retail: Scott Perkins; Gen. Mgr./Buyer: Ted Adams; Buyer (Accessories): Yaacov Daniel. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (One-Stop, Exporter)
Labels Distributed: Audio: Most independents, All major labels; Video: (Cassette) Music Video only.
Products/Accessories: Accessories: Airs, Gonesh Incense; Batteries: Duracell; Blank Tape: TDK, Maxell, JVC; CD, Tape & Record Care Products: Allsop, TDK, Maxell, Mac-Tel, Elecom; Phonograph Needles: Audio Technica; Head Phones: Audio-Technica; Storage & Carrying Cases: Case Logic, Laserline, HY-Q, Napa Valley, Elecom, BMI/Case It



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Music Town Record Distributors

159 Village Green Dr., Nashville, 37217, (615) 361-7902, Fax: (615) 361-7600. Pres.: Cliff Ayers Ostermeyer; Mgr.: Hannah Onassis; Buyer (Pre-Recorded Music): Christopher Ostermeyer; Buyer (Videos): Bob Michel. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) American Sound, Emerald, Country World, Black Gold, Blue Chip, Big Mama, Bullseye, Canyon, Cardinal, Celebrity, Colt, Dart, DeLite, Film City, Gordy, Keen, Kenco, Lincoln, MRC, Major, Mecca, Rimrock, Silver Seal, Sims, Starday, Tamla, Variety, Way Out, Westport, Wingate, Worth.
 Pay-Per Transaction.

Nashville Music Sales *

306 Millwood Dr., Nashville, 37217, (615) 366-9999. Contact: Col. J.D. Lynch. (Compact Disc, Video - Cassette, Cassette Tapes) (Distributor)
 Pay-Per Transaction.

New Day Christian Distributors, Inc. *

126 Shivel Dr., Hendersonville, 37075, (615) 822-3633, Fax: (615) 822-5829. Pres.: Dottie Leonard; Buyer (Pre-Recorded Music): Lisa West. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Word, Sparrow, Diadem, Benson, Diamante, Integrity, Landmark, Starsong, Dayand, Star Tracks, Eddie Crook, Horizon; Video: (Cassette & Disc) First Day Video, Gold City Quartet, Word, Benson, Starson, Sparrow, Frontline, Landmark, Spectra.

Poplar Tunes Record Shop, Inc.

308 Poplar Ave., Memphis, 38103(901) 525-6348, Fax: (901) 525-3440. Buyer (Pre-Recorded Music): Cathy Reginelli; Accessories: Frank Berretta; Pres.: John T. Novarese, Jr.; Merchandise Mgr.: Jim Burge. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Accessories) (One-Stop)
Products/Accessories: Accessories: incense, Plantone products; Batteries: Eveready, Memorex; Blank Tape: TDK, Maxell, Memorex; CD, Tape & Record Care Products: Discwasher, Maxell, Memorex, Allsop, TDK; Phonograph Needles: Pfanstiel; Head Phones: Memorex; Storage & Carrying Cases: Savoy, LEBO

Select-O-Hits, Inc.

1981 Fletcher Creek Dr., Memphis, 38134, (901) 388-1190, Fax: (901) 388-3002. Pres.: Sam W. (Skip) Phillips; Vice Pres.: John Phillips; Buyer (Pre-Recorded Music): Tiffany Rubio; Adv. Mgr.: Kathy Gordon. (Distributor)
Labels Distributed: Audio: Alligator, AIR, Amherst, Blind Pig, Cheatah, CMH, Disney Collectables, Malaco, Hot, SOH Dist., Priority, Quality, K-Tel, Tommy Boy, SOG, OSR, Warlock, SST, Flying Fish, Evejrim, Vanguard (Wolk Group), Playback; GNP, Newtown, JoeyBoy, Acorn, Prophet, Hip Rock, Quicksilver, Interworld, Newtown.

Ernest Tubb Record Distributors, Inc. *

PO Box 500, Nashville, 37202, (615) 255-7503, Fax: (615) 255-2256. Pres./CEO: David McCormick; Buyer (Videos/Pre-Recorded Music): Terry Jones. (Pre-Recorded Audio Tape,

Video - Cassette, Video - Disc, Records (LP's, Singles), Cutouts) (Distributor, Importer, Exporter)
Labels Distributed: Audio: All major labels. Independent: Step One, Stony Plain, County Rebel, Sugar Hill, Dark Angel 800, Play-Per, etc.; Video: All Major.
 Pay-Per Transaction.
Labels Imported: Bare Family (Germany); RCA Int'l (UK); Montana (Switzerland); Longhorn (UK); Jupiter (Germany); Harry's (Japan); T.O.C.P. (Japan)
Labels Exported: Bare Family (Germany); RCA Int'l (UK); Montana (Switzerland); Longhorn (UK); Jupiter (Germany); Harry's (Japan); T.O.C.P. (Japan)

UNI Distribution Warehouse

3130 Tchulahoma Rd., Memphis, 38118, (901) 366-5000, Fax: (901) 795-7130. Dir., Opns.: Foss Webb. (Distributor)
Labels Distributed: Audio: See California listing for product distribution.

Warner Christian Distribution *

24 Music Sq. E., Nashville, 37203, (615) 248-3300, Fax: (615) 248-8777. (Distributor)

Wax Works-Video Works

4477 Winchester Rd., Bldg. C., Ste. 1, Memphis, 38118, (901) 366-4088, (800) 888-4088, Fax: (901) 366-0555. Pres.: Terry Woodard; Vice Pres.: Noel Clayton. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)
Labels Distributed: Audio: CBS, Celebrity, Disney-RCA Columbia, Fox, Forum, HBO, MCA, MCM, Media, New Star, New World, Orion, Paramount, Prism, Transworld, Vestron, Vidmark, Virgin, Warner Acadamy; Video: Academy, Cabin Fever, Columbia, Disney, Family Home Ent., Fox, HBO, Hemdale, IEC, Live, MCA, MGM, Lyons Group, MPI, Orion Home Video, Paramount, Pioneer, Prism, Republic, Rhino Video, Random House, Turner, Vestru, Vidmark, Warner, Xenon.
Products/Accessories: Blank Tape: Fuji, Maxell, TDK; CD, Tape & Record Care Products: Geneva, Phanstiel Chemical, Alpha, Recotzon; Storage & Carrying Cases: Amaray International, Alpha

Word, Inc. *

3319 West End Ave., Ste. 200, Nashville, 37203, (615) 385-9673, Fax: (615) 385-9696. Pres.: Roland Lundy; Exec. Vice Pres.: Loren Balman; Vice Pres./Gen. Mgr.: Mark Funderberg. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Word, Myrrh, Dayspring, Reunion, Word-Nashville, Everland Entertainment, gotee, Integrity, Marantha.

TEXAS**Alamo Record Distributors, Inc.**

PO Box 5276, San Antonio, 78201, (210) 308-8809, Fax: (210) 349-2313. Contact: Carlos Balido. (Distributor)

Alternative Distribution Alliance (ADA)

1301-B E. St. Johns, Austin, 78752, (512) 323-9484, Fax: (512) 323-9485; E-Mail: bosco@ada-music.com. Regl. Sales Rep.: Bosco. (Distributor)

Anderson Merchandisers

421 E. 34th St., Amarillo, 79103, (806) 376-6251, Fax: (806) 374-0010. Pres.: Bill Lardie. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Computer Games, Accessories) (One-Stop, Rackjobber)

Angelica Record Distributors

1023 Ave. M, Dallas, 75050, (972) 602-8476. (Distributor)

Austin Record Distributors

PO Box 312, Austin, 78767, (512) 451-9770. Owner: Susan Jarrett. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Broken Spoke, Fable, Rounder, Arhoolie, Step One, Austin, Watermelon, Deluxe/Starday, Jalapeno, Freedom, Stockade.

BMG Distribution

12160 Abrams Rd., Ste. 310, Dallas, 75243, (972) 480-5100, Fax: (972) 480-5130. Mgr.: Daryll Booth. (Distributor)

BMG Distribution

4605 Ave. H, Austin, 78751, (512) 454-6693, Fax: (512) 454-0188. Field Mktg. Rep.: Lauren Mashek. (Distributor)

BMG Distribution

5526 Foresthaven, Houston, 77066, (281) 893-6293, Fax: (281) 893-6294. Field Mktg. Rep.: Joel Stotts. (Distributor)

BMG US Latin

4415 W. Piedras Dr., Ste. 253, San Antonio, 78228, (210) 735-7700, Fax: (210) 737-2877. Central U.S. Mgr.: Mike Romero. (Distributor)

Baker & Taylor Entertainment

1825 Monetary Ln., Ste. 120, Carrollton, 75006(214) 242-3098, (800) 775-3300, Fax: (972) 242-8375. Sales Mgr.: Harvey Hoffner; Opns. Mgr.: Dave Conner. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (One-Stop)
Labels Distributed: Audio: (Cassette & Disc) All major labels & most independents; Video: (Cassette & Disc) All major labels & most independents.
Products/Accessories: Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recotzon; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

Big State One Stop/INDI

4830 Lakawana St., Ste. 121, Dallas, 75247, (214) 631-1100, Fax: (214) 630-2866. Pres.: Billy Emerson; V.P. Business Affairs: Mike Emerson; Vice Pres. Sales: L.H. Howell; Buyer: Gary Barnard. (Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) 4th & Broadway, American Gramophone, Belmark, Black Heart, Bust It, Caliber, Cheatah, Concord Jazz, Joey Boy, Luke, Mango, Maple Shade, CTI, DCC, FFRF, First Quake, GTS, Moonshine, Moonstone, Newtown, Next Plateau, Orig, Orig Blues Classics, Orig Jazz Classics, Pandisc, Pow Wow, Priority, Quality, Scarface,

Silverwave, Sindrome, Step One, Sugar Hill, Tommy Boy, Vanguard, Watermelon, White Cat.
Products/Accessories: Accessories: Car Stereo, Fax Machines, Computers, T.V., Video Games; Audio Playback Equip.: Hitachi; Batteries: Eveready; Blank Tape: TDK, Maxell; CD Players: Hitachi; CD, Tape & Record Care Products: Recotzon; Head Phones: Maxell; Storage & Carrying Cases: Case Logic, Nappa Valley; Video Cassette Recorders: Hitachi

Center For The Queen of Peace *

3350 Hwy. 6, Ste. 412, Sugar Land, 77478, (713) 774-1261, Fax: (713) 774-1261; E-Mail: marianland@webtv.net; Web Site: www.marianland.com. Mgr.: Rafael Brom. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Cosmotone, Cosmotone Music; Video: (Cassette & Disc) Ed Baker Prodn. Pay-Per Transaction.
Labels Exported: Cosmotone

Centro Musical R & N

209 S. 23rd St., McAllen, 78501, (210) 686-3009, Fax: (210) 686-7701. CEO: Ramiro Cavazos; Mgr.: Jose Juan Cavazos. (Distributor, One-Stop, Importer)

Crystal Clear Sound *

4902 Don Dr., Dallas, 75247, (214) 630-2957, Fax: (214) 630-5936; E-Mail: crstlcr@onramp.net. Owner: Sam Paulos; Dir., Distr.: Sherri Gestin. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Crystal Clear Sound, Steve, Rainmaker, Last Beat, Enythmic.

Disa Internacional

7824 Mainland Dr., Ste. 104, San Antonio, 78250, (210) 684-9563, Fax: (210) 684-9564. (Distributor)

EMI Music Distribution (EMD)

1231 Greenway Dr., Ste. 300, Irving, 75038, (214) 580-1700, Fax: (214) 550-8353. Market Dir.: Karen Alston; Office Admin.: Sandy Paine. (Distributor)
Labels Distributed: Audio: See Woodland Hills, CA listing for product distribution.

EMI Music Distribution

701 N. Post Oak, Ste. 204, Houston, 77024, (713) 683-9210, Fax: (713) 681-7290. Southwest Promos. Mgr.: Ann Carlross. (Distributor)

E & R One Stop

6653 San Pedro, San Antonio, 78270-1207, (210) 342-6935, Fax: (210) 377-0039. Pres./Mgr.: Doris Hengst; Sec.: La Vonnia Moses; Buyer (Music, Video): Brian Alston. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles)) (One-Stop)

ETD, Inc.

7171 Grand Blvd., Houston, 77054, (713) 748-2520, Fax: (713) 748-5103. CEO: Ron Eisenberg; Pres.: David Streusand; Exec. Vice Pres.: Jim Pollan; Asst. V.P. Purchasing (Video): Mike Russell; Asst. Vice Pres., Mktg./Adv.: Julie Cross; Spanish Video: Dan Malaguilla. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Disney, Random House, Silver Bells, One Way, Pilz, Budget CD & Audio Pcdt.; Video: Columbia/Tristar, Disney, Fox, Live, MCA, Paramount, Warner, MGM, HBO, Orion, Coliseum, Jz, New Horizons, Prism, Turner, Sony Music, Republic, Vidmark, Wood Knapp, VidAmerica, Xenon, WorldVision, PolyGram, Tiboro, Pacific Arts, Cabin Fever, All Major and Independent Video Labels; Most Independent Studio Labels.

ETD, Inc.

3409 Brinkman St., Houston, 77018, (713) 861-9251, Fax: (713) 861-0149. Branch Mgr.: Wes Daily. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)
Labels Distributed: Audio: Promotional Lines; Video: All Major Studios & Most Independents.
 Pay-Per Transaction.

Fine Print Distributors

500 Pampa, Austin, 78752, (800) 874-7082, Fax: (512) 452-8716; E-Mail: mags@fineprint.com; Web Site: www.fineprint.com. Pres.: Paul Brunson; Sales/Mktg. Mgr./Buyer (Video): Laura Renshaw; Magazine/Book Buyer: David Davison. (Compact Disc, Video - Cassette, Magazines) (Distributor)

Handleman Co.-Dallas

2625 N. Josey Ln., Ste. 109, Carrollton, 75007, (972) 242-7915, Fax: (972) 323-0780. Div. Mgr.: Johnny Zaragoza. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Herz Internacional, Inc. *

6114 Evergreen, Houston, 77081, (713) 995-0546, Fax: (713) 995-9924. (Distributor)

Ingram Entertainment, Inc.

1224 N. Post Oak Rd., Ste. 100, Houston, 77055, (713) 681-9951, Fax: (713) 681-2482. Branch Mgr.: Jim Westemeier. (Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor)

Ingram Entertainment, Inc.

1430 Bradley Ln., Ste. 102, Carrollton, 75007, (972) 245-6088, (800) 621-1333, Fax: (972) 323-3890. Field Sales Rep.: Charley Lee. (Distributor)

Jay Distributors

PO Box 191332, Dallas, 75219, (214) 526-1094. (Distributor)

KOCH Int'l Austin Office

2520 Longview, Ste. 307, Austin, 78705(512) 472-1850, Fax: (512) 472-1886. Southern Regl. Sales/Mktg. Mgr.: Michael Crockett; Contact: Kristen Anderson. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) See NY for product distribution list.

Mas Distributors

321 W. Mockingbird Ln., Dallas, 75247, (214) 634-4110.

Mas Distributors

819 Hogan, Houston, 77009, (713) 228-7773.

Midwest Records, Inc.

12225 Greenville Ave., Ste. 800, Dallas, 75243, (972) 479-8880, (800) 989-4487, Fax: (972) 479-8881. Pres.: Clay Thompson/Kim Bihari. (Distributor)

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Music Distributors, Inc. *

6504 Midway, Ste. 200, Haltom City, 76117, (817) 831-2982, Fax: (817) 831-3608. Pres.: Don F. Gillespie; Mgr.: Bebe Pulliam; Contact: Missy Query. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Channel Prod., Griffin Music, Hot, Ichiban, Innovative Bass, Jolly Bean, Joey Boy, K-Tel, Lake Shore, Lake Street, Legacy, Metropolitan, Numuzik, On Top, O.S.F., Shattered, summit, Tasmania, Ti amo, Upstairs, Velocity, Viper, Wise Guy, Wramp.

Navarre Corp.

2000 E. Lamar Blvd., Ste. 600, Arlington, 76006, (817) 588-3052, Fax: (817) 462-4053. Regl. Sales Rep.: Joseph Kulesa. (Distributor)

PGD - PolyGram Group Distribution, Inc.

5000 Quorum Dr., Ste. 200, Dallas, 75240, (972) 387-2797, Fax: (972) 387-8730. Branch Mgr.: Kyle Krause. (Distributor)
Labels Distributed: Audio: See PolyGram, New York, NY; Video: See PolyGram, New York, NY.

RED Distribution

8204 Elmbrook Dr., Ste. 174, Dallas, 75247, (214) 630-7087, Fax: (214) 630-7091. Sales Mgr.: Ron Backer; Sales Rep.: Phil Thomas. (Distributor)

RK Music Distributors, Inc.

1771 Upland, Ste. 106, Houston, 77043, (713) 932-1314, Fax: (713) 932-0416. Contact: Richard Kuranoff. (Compact Disc, Pre-Recorded Audio Tape) (Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) MCA, Sony, Essex.

Rangel Record Distributors

7001 Fairgrounds Pkwy., San Antonio, 78238-4541, (210) 543-8122, Fax: (210) 543-8605. Gen. Mgr.: Manuel E. Rangel; Buyer (Pre-Recorded Music): Delia Cereceres. (Rackjobber)

Regina Musical Co.

10720 Jones Rd., Houston, 77065, (713) 469-5221, Fax: (713) 469-5526. Pres.: Michael Sirota; Vice Pres., Finance/Admin.: Dennis Lonergan; Mgr., Mktg./Sales: Keith Hearn. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Regina Music Collection, Great American Player Piano, Serenity, Global Pacific, Brentwood, Dargason, Domo, Marzipan, Aubgroine, Real Music, Acorn, Hearts of Space, Magic's Music, Revere, Sonic Atmospheres, Time Line, Moulin D'or, Invincible, Simplicity, Magic Wing, Mystic Visions, Bankbeat, Sound Advice, Soundings of the Planet, Greenhill, Combs, MBC, SA.
Products/Accessories: Accessories: A line of interactive listening centers called "Sound Stations"

Ridge Runner Records & Video *

84 York Creek Dr., Driftwood, 78619-9732, (512) 847-8605, Fax: (512) 847-8833. Owner/Mgr.: Slim Richey; Owner/Mgr.: Francie Jo White. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Flying High, Grass Mountain, Ridge Runner, Tex Grass, Atomic Theory, Black Top, Bling Pig, Deluge, Earwig, Flying Fish, Green Linnet, Green Ways, Inviolable, Heartbeat, June Appal, Omrium, P-Hilo, redbird, Rooster, Rose Quartz, Rounder, Shanachie, Temple, Varrick, Watermelon, Xenophile, Yazoo; Video: Ridge Runner Home Lessons, Texas Music.

Shadow Play Records & Video *

4412 Spicewood Springs, Ste. 200, Austin, 78759, (512) 345-4664, Fax: (512) 345-9734. Pres.: Peter J. Markham. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's)) (Distributor)

Sony Music Distribution

8700 Stemmons Frwy., Ste. 309, Dallas, 75247, (214) 634-1700, Fax: (214) 634-6464. Mktg. Mgr.: Scott Wommack. (Distributor)

South Texas Wholesale Records & Tapes, Inc. *

3309 San Pedro, San Antonio, 78212, (210) 736-2803, Fax: (210) 736-2809. CEO: R.W. Powers. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (One-Stop, Rackjobber, Exporter)

Southwest Entertainment, Inc.

5415 Bandera, Ste. 504, San Antonio, 78238, (210) 523-2616, (800) 683-7389, Fax: (210) 684-6300; E-Mail: nhbalido@tdirect.net. Pres./CEO: Nelson I. Balido; Buyer (Pre-Recorded Music): Roberto Lopez. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, One-Stop, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Sony Discos, Fonovisa, Voltage Discos, Arista Texas, Hacienda, PolyGram, Disney-Spanish, Vedisco, Freddie, Balboa, AFG Sigma, Disa Int'l, Musical Prodn.s., Joey Int'l, UNI-TH, Rodven, Capitol EMI Latin, BMG Int'l, WEA Latina, Kubaney, Garmex, Mediterraneo, Manny Music, Muzart; Video: (Cassette) All Hispanic, UAV, Alpha.
 Cutouts/Overstocks: Latin.

Southwest Wholesale Records & Tapes

6775 Bingle Rd., Houston, 77092, (713) 460-4300, (800) 275-4799, Fax: (713) 460-1480; E-Mail: sww@neoSoft.com; Web Site: www.neoSoft.com/~sww. Pres.: Richard Powers; Vice Pres.: Robert Guillerman; Buyers: Tracy Hutson, Michelle Howard; Buyers: Shawn Hamilton, Norman Nessis; Buyer: Rene Foster; New Accts.: Mark Guillerman. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: AFG Sigma, Arista Latin, Balboa, Caiman, Disa Int'l, EMI Latin, Fonovisa, Freddy, Hacienda, Joey Int'l, Kubaney, Musical Production, Mar, PolyGram Latino, BMG Latin, Discos RMM, Vedisco, WEA Latin, Tejano Proud, Bravo, Toka, Tejano Discos Int'l, Musa Disc.
Products/Accessories: Batteries: Maxell; Blank Tape: TDK, Maxell, Memorex, Sony; CD, Tape & Record Care Products: Memorex, Discwasher, Alltop, Pfanstiehl, Maxell; Phonograph Needles: Stanton; Head Phones: Memorex, Maxell, Stanton; Storage & Carrying Cases: Case, Logic

Universal Music & Video Distribution

1501 LBJ Freeway, Ste. 550, Dallas, 75234, (972) 484-3001, Fax: (972) 484-0026. Regl. Coor.: Kelli Collins. (Distributor)

WEA (Warner/Elektra/Atlantic Corp.)

9451 LBJ Freeway, Ste. 107, Dallas, 75243, (972) 301-3750, (972) 234-6200, Fax: (972) 699-9343. (Distributor)

WEA (Warner/Elektra/Atlantic Corp.)

12747 Walnut Bend Ct., Missouri City, 77489, (281) 499-5015, Fax: (281) 499-5991. (Distributor)

Curtis Wood Records & Tape Distributors

RR 1, PO Box 172C, Telephone, 75488, (903) 664-3741, (800) 664-3740, Fax: (903) 664-3741. Owner/Mgr./Buyer: D.M. Haddock. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Distributor, Rackjobber, Importer, Exporter)
Labels Distributed: Audio: Eagle Int'l, Step One, CMH, Playback, Bradley Bros., Goldband, Hal-Kat, American Cowboy, Axbar, Honest, DejaDisc, Glad, BSW, Campfire, Behemoth.

UTAH**KSG Distributing**

901 E. Hwy. 193, Layton, 84040, (801) 771-4053, Fax: (801) 771-0890. Chief Exec.: Kevin S. Garn; Pres./Sr. Buyer: Greg Sanders; Asst. Buyer: Becky Evans; Controller: Kevin Yates. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Computer Games, Accessories) (Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) Cerna, Sony, UNI, PGD, BMG, WEA, American Gramophone and many independent labels; Video: (Cassette) Disney, Fox, MCA, Paramount, Warner, Columbia, Live, MGM, New Line, HBO, Orion, Republic, Lyrics.
Products/Accessories: Accessories: Seebro Wire Storage Racks & TV Tables; Blank Tape: Maxell, TDK, Memorex; CD, Tape & Record Care Products: Alltop; Storage & Carrying Cases: Case Logic, CD Projects

Major Video Concepts, Inc.

2796 S. Redwood Rd., West Valley City, 84119-2373, (801) 973-0900, Fax: (801) 973-0917. Branch Mgr.: Gary Wagner. (Distributor)

VERMONT**Alcazar Productions**

S. Main St., Waterbury, 05676, (802) 244-7856, Fax: (802) 244-6128; E-Mail: jennifer@silco-alcazar.com; Web Site: www.silco-alcazar.com. Pres.: Barry McVey; Vice Pres.: Jennifer Williams; Market Mgr.: Sage Chandler; Mgr., Vendor Rel.: Ann Tangney. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Alcazar!, Alcazar, Dunkeld, Fogarty's Cove, Mark Rubin Prodn.s., Mineral River, Round River, Tara, Well-In-Tune Prodn.s., Breakaway, Threshold, Bedlam, Leprechaun; Video: (Cassette) Mark Rubin Prodn.s., Dunkeld, Alcazar.
 Cutouts/Overstocks: Kellia Musique, Brambus.
Labels Imported: Dunkeld (Scotland); Tara (Ireland)

Rounder Kids

50 State St., Montpelier, 05602, (800) 223-6357, Fax: (802) 223-5303. Gen. Mgr.: Will Forest; Sales/Mktg. Dir.: Paul Smith; Purchasing Mgr.: Meredith Tredeau. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) All labels for children; Video: (Cassette) All labels for children.

Silo Music Distribution

Demeritt Pl., Waterbury, 05676, (802) 244-7856, Fax: (802) 244-6128. Pres.: Barry McVey; Vice Pres.: Jennifer Harwood; Vice Pres.: Dave Lovald; Mgr., Vendor Rel.: Ann Tangney. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's)) (Distributor)
Labels Distributed: Video: (Cassette) Disney.

VIRGINIA**Arauco Musica Latina ***

5555 Columbia Pk., Ste. 110, Arlington, 22204, (703) 671-8820, Fax: (703) 671-8822; E-Mail: araucos@araucos.com; Web Site: www.araucos.com. Pres.: Lorena Rio; Gen. Mgr.: Juan D. Tamayo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor, Importer, Exporter)

County Sales

PO Box 191, Floyd, 24091, (540) 745-2001, Fax: (540) 745-2008. Owner/Buyer: Dave Freeman. (Mail Order)

Dean's One Stop, Ltd.

2403 Chamberlayne Ave., Richmond, 23222(804) 321-7515, Fax: (804) 329-6123. Pres.: Dean Hogue; Vice Pres./Buyer/Mgr.: Glenn Hogue. (Compact Disc, Pre-Recorded Audio Tape, Video - Disc, Records (12-Inch, Accessories) (One-Stop)
Products/Accessories: Batteries: Eveready; Blank Tape: TDK; CD, Tape & Record Care Products: Alltop, TDK; Head Phones: Audiotechnica; Storage & Carrying Cases: Case Logic

Major Video Concepts, Inc.

1550 E. Parham Rd., Richmond, 23228, (804) 262-0394, (800) 876-0682, Fax: (804) 264-4709. Optrs. Mgr.: Kelley Young; Sales Mgr.: Keith Wood; Credit Mgr.: Robert Mitchell. (Video - Cassette, Video - Disc) (Distributor)

Record Depot

3646-3 Aerial Way Dr., Roanoke, 24018(540) 343-5355, Fax: (540) 343-3240; E-Mail: recdepot@aol.com. Owner: David Freeman; Mgr./Buyer: Chet Rhodes. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Rebel, County, Sugar Hill, Rounder, Flying Fish, Shanachie, Copper Creek, Brentwood, Webco, Alligator, Arhoolie, Pincastle, Hay Holler Harvest, CMF, Sierra, Biograph, CMH, Watermelon, Shiloh,

Vanguard, Mountain Home; Video: Central Sun, Sierra, Entertainment Direct, Shanachie, Yazoo, Brentwood, Vestapol. Pay-Per Transaction.

Labels Imported: SCR (The Netherlands)

Scott Distributing Corp.

3418 Azalea Garden Rd., Norfolk, 23513, (804) 855-0188, Fax: (804) 853-4667. Exec. Vice Pres.: Robert Kruglick. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Rackjobber, Military Sales)
Labels Distributed: Audio: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy; Video: (Cassette & Disc) Sony, Uni, PolyGram, BMG, CEMA, WEA, Priority, Tommy Boy.

WASHINGTON**BMG Distribution**

12720 Gateway Dr., Ste. 108, Seattle, 98168, (206) 241-9165, Fax: (206) 242-1671. Branch Mgr.: Charlie Brown. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records) (Distributor)
Labels Distributed: Audio: See New York Listing For Product Line; Video: See New York Listing For Product Line.

California Record Distribution, Inc.

6011 S. Roxbury, Seattle, 98118, (206) 723-0900, Fax: (206) 723-9040. Sales Mgr.: George Bigley. (Records) (Distributor)

City Hall Records

3038 21st Ave. W., Seattle, 98199, (206) 282-4820, Fax: (206) 284-4118; Web Site: http://www.linex.com/cityhall. Northwest Branch Mgr.: George Romancic. (Distributor, Importer, Exporter)

EMI Music Distribution (EMD)

1818 Westlake Ave. N., Ste. 228C, Seattle, 98109, (206) 284-3928, Fax: (206) 282-3817. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) See Woodland Hills, CA listing for product distribution.

General Record Service, Inc. *

6565 Seventh Ave. S., Seattle, 98108, (206) 767-7444, (800) 426-1621, Fax: (206) 762-4517. Gen. Mgr./Buyer (Pre-Rec Mus.): Russ Portteus; Buyer (Singles): Scott Geiver; Buyer (Blank Tape, Accessories): Terry Kearns. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (One-Stop, Rackjobber)
Products/Accessories: Blank Tape: Maxell, TDK; CD, Tape & Record Care Products: Alltop, Discwasher, Maxell; Storage & Carrying Cases: Case Logic, Alpha

Navarre Corp.

3228 13th Ave. W., Seattle, 98119, (206) 285-9655, Fax: (206) 285-0705. Field Sales Rep.: Teresa Sullivan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (12-Inch), Computer Games) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) See New Hope, MN for product distribution; Video: (Cassette) Lowrider Videos Volumes 1-6.

RED Distribution

5100 S. Dawson, Ste. 203, Seattle, 98118, (206) 722-8060, Fax: (206) 722-0462. (Distributor)

Ed Richter Marketing *

5025 California Ave. Sw., Ste. 106, Seattle, 98136, (206) 937-2782, Fax: (206) 932-1051. Owner: Ed Richter. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Alshire, Bescol, Madacy, Vox, GNP, Musicrama, Quick Silver, Fiesta, Phoenix, FTC, PPI, Big daddy, Chesky, Albany, Original Sound, ZYX, Total Recording; Video: (Cassette) Madacy, Best Film & Video.

WISCONSIN**Music Design, Inc. ***

4650 N. Port Washington Rd., Milwaukee, 53212, (414) 961-8380, Fax: (414) 961-8381; E-Mail: order@musicdesign.com. CEO: Wesley Van Linda; Gen. Mgr.: Dan Godden; Sr. Buyer: Liz Doan; Associate Buyer: Peter Plew. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Display Racks) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) American Gramophone, BMG, Canyon, Celestial Harmonies, Dargason, Domo, EMI, Ellipsis Arts, Etherean, Global Pacific, Green Linnet, Hearts of Space, Higher Octave, Living Music, Meistersinger/Nightengale, Mesa/Blue Moon/Atlantic, Narada

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Wolfram Video, Inc.

1700 S. 60th St., West Allis, 53214, (414) 546-1379, (800) 433-1652, Fax: (414) 546-4654; E-Mail: wolfram@excepc.com; Web Site: www.excepc.com/~wolfram. Pres./Buyer: Wolfram B. Zimmermann; Sales Assoc.: Mark B. Tibbitts. (Video - Cassette, Video - Disc, LaserDisc, Betacam SP, DVD) (Distributor)
Labels Distributed: Video: A&M, Atlantic, Sony, Arista, Capitol, Columbia, EastWest, Elektra, EMI, Epic, Geffen, Island, MCA, Mercury, Motown, PolyGram, RCA, Reprise, Sony 550, Universal, Virgin, Warner Bros., plus over 1,500 independents.

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PUERTO RICO

Aponte Distributors

Box 9687, Santurce, 00908, (787) 725-9208, Fax: (787) 723-1530. (Distributor)

Casa De Los Tapes, Inc.

233 Roosevelt Ave., San Juan, 00918(809) 765-1243, Fax: (809) 754-0644; Web Site: www.casatapes.com. Pres./Owner: Jorge Jover; Vice Pres./Owner: Anibal Jover; Gen. Mgr.: Fernando Ramos; Head Buyer: Eduardo Berrios; Jr. Buyer: Carlos Ayala. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (12-Inch, Singles), Accessories) (Distributor)

Labels Distributed: Audio: Sony, WEA, PolyGram, BMG, Cerna, VNI, WEA Latina, Messidor, Optimism, Concord, T.B.A., Telarc, Positive Music, Fantasy, Evidence, JVC, Mango, DMP; Video: Sony, WEA, PolyGram, BMG.
Labels Imported: Fania, Westside, Muzzart, Fonovisa, TH, MP, Sonotone (U.S.A.); Fuentes (Columbia); Karen (Dominican Rep.)

Labels Exported: CDT, Combo, Melodiscos, Frama (Puerto Rico)

Products/Accessories: Accessories: Laser Disc Players-Pioneer, Panasonic, RCA; Blank Tape: Maxell; CD Players: Denon; CD, Tape & Record Care Products: Discwasher, Allsop, Geneva; Head Phones: Koss; Storage & Carrying Cases: Case Logic, Savvy

Combo Records

622 Calle Cerra, Santurce, 00907, (809) 722-4407, Fax: (809) 722-3603. Pres.: Bobby Rodriguez; Sales: Robert Rodriguez; Promos.: Silvio Iglesias. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)

Labels Imported: Rico, Combo (US)

Disco Hit Productions

Calle Cerra 623, Santurce, 00907(787) 723-4942, Fax: (787) 724-2561. Pres.: Pablo Aponte; Gen. Mgr.: Ignacio Mena. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Disco Hit, Marvela, Island, Gema, Star, Artilleria, Montilla, Artornax, Tierrazo, Patty, Corfi, Memorias, Hit Parade, Heads Up.

Distribuidora Nacional de Discos, Inc.

Caguas Ind. Park, Lot #2, KM 34.7, Rd. 1, Bo. Baina, Caguas, 00725, (809) 721-4964, Fax: (809) 721-4965. Vice Pres.: Aida Nery Gonzalez; Buyer (Videos): Armando Gonzalez. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories, Closeout Items) (Distributor, One-Stop, Exporter)

Products/Accessories: Blank Tape: TDK, Sony, Memorex, Maxell, BASF; CD, Tape & Record Care Products: Savvy, Lebo, Laser Line, Spartan, Rolydisc, Coast; Head Phones: Memorex, Pickering, Sony; Storage & Carrying Cases: Savvy, Lebo Laser Line, Spartan, Case Logic

Green Distribution

Cerra 620, Santurce, 00908, (787) 722-7356. (Distributor)

Marcas Records

Ave. Ponce de Leon 1311, Ste. 608, Santurce, 00907, (809) 721-6887.

Multinational Distributors, Inc.

Call Cerra 613, Santurce, 00907, (787) 724-6250, Fax: (787) 723-3198. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony Discos, WEA, BMG; Video: (Cassette & Disc) Fania, WEA.

Musica Estival, Inc.

Romany St., Ste. 13, Rio Piedras, 00925, (787) 759-8001, Fax: (787) 759-6101. Pres.: Jose Noguera; Asst. Prodn.: Carlos G. Lee. (Distributor)

MUSIC & VIDEO ACCESSORY MANUFACTURERS

ARS Recording Studio & Tape Duplication

11626 S. Pulaski, Alsip, IL, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arsstudio@aol.com. Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook; Chief Engineer: Gary A. Cobb.
 CD/Record: CD/Record Care Products.
 Tape: Head Cleaners-Audio/Video.

Allsop, Inc. *

4201 Meridian, Bellingham, WA, 98226, (360) 734-9090, Fax: (360) 734-9858, Web Site: www.allsop.com/info. Pres.: Ivor Allsop; Vice Pres./Gen. Mgr.: Jim Allsop; Vice Pres.: Mike Allsop; Dir., Mktg.: Steve Alamin.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products.
 Tape: Head Cleaners-Audio/Video.

Alps, Inc. *

110 W. Wilson, Wendell, NC, 27519, (919) 365-3141, (800) 334-8363, Fax: (919) 365-3699. Pres.: Roy Rysdon; Sales Mgr./Mktg. Dir.: Joy G. Renfrow.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.)

52 Green Pond Rd., Rockaway, NJ, 07886, (800) 426-2729. Pres.: Ed Joyce, Jr.
 CD/Record: CD/Record Care Products.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.)

2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729, Fax: (415) 965-0435. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett.
 CD/Record: Carrying & Storage Cases, Other (CD Jewel Cases).
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

American Recorder Technologies, Inc.

4394 Los Angeles Ave., Simi Valley, CA, 93063, (805) 527-9580, Fax: (805) 527-1433. Pres.: Alan Adelstein.
 Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products.
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Audio (Cleaning Solutions, Cable), Other - Video (Cleaning Solutions).

R.B. Annis Co., Inc.

1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis.
 Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video.

Anvil Cases (A Calzone Co.)

15650 Salt Lake Ave., City of Industry, CA, 91745, (626) 968-4100, Fax: (626) 968-1703, Web Site: www.anvilcase.com. Pres.: Joe Calzone; Sales/Mktg. Mgr.: Art Foxall.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases.

Audico Label Corp. *

8343 W. Grand Ave., River Grove, IL, 60171, (800) 252-5667, Fax: (708) 456-0418, E-Mail: audicolabel@juno.com. Pres.: Barbara Deletzke; Mktg. Mgr.: Sandra Bert; Sales: Janice Lambrecht.
 Leader Tape-Video, Splicing Tape & Equipment-Video.

Audio File Co.

6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 422-9207, (800) 662-0224, Fax: (602)-242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.
 CD/Record: CD/Record Care Products, Turntable Mats.

Audio Images *

70 Oak Grove St., San Francisco, CA, 94107, (415) 957-9131, Fax: (415) 957-1531. Pres.: Ron Timmons; Mktg. Dir.: James Chen.
 Bulk Erasers-Audio, Demagnetizers-Audio, Leader Tape-Audio, Splicing Tape & Equipment-Audio.

Audio/Video Accessories Co. *

25 Connecticut Ave., Enfield, CT, 06082, (800) 741-6675. Sales Mgr.: John S. Maloney.
 Splicing Tape & Equipment-Audio/Video.

Audiolab Electronics, Inc.

5831 Rosebud Ln., Bldg. C, Sacramento, CA, 95841, (800) 624-1903, Fax: (916) 348-1512, E-Mail: info@audiolabelectronics.com, Web Site: www.audiolabelectronics.com. Pres.: Robert E. Stefan; Sales Mgr.: Ronald A. Stefan.
 Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video.
 Tape: Other - Audio (Degaussers & Erasers), Other - Video (Tape Degaussers & Erasers).

Audiopak, Inc.

255-1 Tyson Dr., Winchester, VA, 22603, (540) 667-8125, Fax: (540) 667-6379. Pres.: Nick Krassowski.
 Leader Tape-Audio/Video.

AudioSource, Inc.

1327 N. Carolan Ave., Burlingame, CA, 94010, (415) 348-8114, Fax: (415) 348-8083. Pres.: Norman Olson; Vice Pres. Sales/Mktg.: Lawrence Lurie; Nat'l Sales Mgr.: Geoffrey Marks; HWH Pub. Rel.: Russell Rowland.
 CD/Record: Other (Lens/Screen Cleaners).

Benjamin Int'l, Inc.

3677 23rd Ave. S., Lake Worth, FL, 33461, (561) 533-0064, Fax: (407) 547-2844. Pres.: Joseph N. Benjamin.
 Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Splicing Tape & Equipment-Audio/Video.

Blackbourn Media Packaging (Div. of Fey Industries)

5270 W. 84th St., Ste. 200, Bloomington, MN, 55437-1376, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Brady Precision Tape Co.

N. 144 W. 5690 Pioneer Rd., Cedarburg, WI, 53012, (800) 662-5688, (414) 436-6900, Fax: (414) 377-6789. Pdct. Specialist: Heike Heckel.
 Splicing Tape & Equipment-Audio/Video.
 Tape: *

Cal Oak Products *

1000 Cal Oak Rd., Oroville, CA, 95965, (916) 534-1426, Fax: (916) 534-0306, Web Site: caloak.com. Pres.: Bruce Hall; Sales Dir.: Todd Hall; Mktg. Dir.: Marlee Matios.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases.

CaseLogic, Inc.

6303 Dry Creek Pkwy., Longmont, CO, 80503, (303) 530-3800, Fax: (303) 530-3822. Pres.: Peter Storz; Vice Pres., Sales: Pat Stanley.
 CD/Record: Carrying & Storage Cases.

Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Certron Corp.

1545 Sawtelle Blvd., Ste. 12, Los Angeles, CA, 90025, (310) 914-0300, (800) 854-3943, Fax: (310) 914-0310. Pres./CEO: Marshall Kass; Vice Pres., Sales: Herb Bronsten.
 Bulk Erasers-Audio.
 Tape: Head Cleaners-Audio, Carrying & Storage Cases-Video, Tape Care Products.

Chicago One Stop/Browser Display *

401 W. Superior, Chicago, IL, 60610, (312) 822-4410, Fax: (312) 642-7880. Pres.: Howard Rosen.
 CD/Record: Other (CD, Video, Laserdiscs, etc.).

Coast Manufacturing Co.

200 Corporate Blvd. S., Yonkers, NY, 10701, (914) 376-1500, (800) 333-6282, Fax: (914) 376-0400. Pres.: William E. Moor; Exec. Vice Pres.: Floyd Barker; Vice Pres./Nat'l Sales Dir.: Richard Flashenberg.
 CD/Record: Carrying & Storage Cases, Other (Trays).
 Tape: Carrying & Storage Cases-Audio.

Core Systems, Inc.

130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio.

Creative Point, Inc./Laserline *

4121 Clipper Ct., Fremont, CA, 94536, (510) 659-8222, (800) 323-8222, Fax: (510) 659-8260. Pres.: Peter Palmer; Vice Pres., Sales: Edward Dougherty.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Leslie Dame Enterprises, Ltd.

111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919, Fax: (718) 793-8804. Pres.: Leslie Dame; Sales Mgr.: Steve Dame.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Home Storage Rack/CD Tower).
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Video (CD Storage Racks).

Dimension Music & Sound Effects, Inc. *

9 Merrill Way, Newnan, GA, 30263, (800) 634-0091, Fax: (770) 253-9388. CEO/Producer: John St. John; Pres./Sales Mgr.: Fran Bell; Mktg. Dir.: Rex M. Bell.
 CD/Record: Carrying & Storage Cases.

Editall, Div. of Xedit Corp.

218-31 97th Ave., Queens Village, NY, 11429, (718) 464-9400, Fax: (718) 464-9435. Pres.: Claude M. Karczmer.
 Splicing Tape & Equipment-Audio/Video.
 Tape: Other - Audio (Splicing Blocks), Other - Video (Splicing Blocks).

Emerald Technology, Inc. *

233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse.
 CD/Record: Carrying & Storage Cases.

Enor Corp.

245 Livingston St., Northvale, NJ, 07647, (800) 977-6427, Fax: (201) 750-1418, E-Mail: info@enor.com, Web Site: www.enor.com. Dir. Media Packaging: Marshall Weingarden.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products.

Euro Tronix, Inc. *

83 St. James St., Kingston, NY, 12401, (914) 338-8500, Fax: (914) 339-5835. Pres.: Stephen Marnell; Vice Pres.: Robert Marnell.
 CD/Record: Replacement Stylus.
 Tape: Head Cleaners-Audio/Video.

Fidelipac Corp.

2707 Black Lake Pl., Philadelphia, PA, 19154, (215) 464-2000, Fax: (215) 464-1234. Pres.: Dr. Arthur Riben; Ops. Mgr.: George Kuchmas; Sales/Mktg. Mgr.: David Strode; Sales Administrator: Francine Rementer.
 Bulk Erasers-Audio.
 Tape: *

Filam Nat'l Plastics, Inc.

151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jfloresiii@aol.com. Pres.: Vic Flores; Sales: Jon Flores.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio, Other - Audio (Norelco, Polyboxes).

Garner Industries *

4200 N. 48th St., Lincoln, NE, 68504, (402) 434-9100, (800) 228-0275, Fax: (402) 434-9133, E-Mail: smclain@garnerindustries.com, Web Site: www.garnerindustries.com. Vice Pres., Sales: Scott McClain.
 Bulk Erasers-Audio/Video.

Geneva Group of Companies, Inc.

7109 31st Ave. N., Minneapolis, MN, 55427, (612) 546-5620, Fax: (612) 546-0933. Pres.: Edward E. Griffin; Nat'l Sales Mgr.: Mark Schuster; Sales Rep.: Mark Williams; Sales Rep.: Kimberly Mosford.
 Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Splicing Tape & Equipment-Audio/Video.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products.
 Tape: Head Cleaners-Audio/Video, Other - Audio (Cables).

Good Swag Merchandising, Inc. *

80 Eighth Ave., Ste. 303, New York, NY, 10011, (212) 807-5728, Fax: (212) 242-4287. Pres.: David Stern.
 CD/Record: Turntable Mats, Other (Custom Slip Mats Printed).

Identity, Inc.

1468 Broadway, Ste. 900, New York, NY, 10036, (212) 719-1026, Fax: (212) 869-8101. Pres.: Lori B. Horowitz; Vice Pres.: Miki Kagan; Sales Mgr.: Jill Wiener.
 CD/Record: Turntable Mats.

Company headquarters are designated by a *

Int'l Cutterhead Repair Service, Inc.

571 Boulevard, Hasbrouck Heights, NJ, 07604, (201) 288-0106.
 Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi.
 CD/Record: Replacement Stylis, Other (Conversion Components).

Island Cases

1121-1 Lincoln Ave., Holbrook, NY, 11741, (516) 563-0633, Fax: (516) 563-1390. Pres.: Frank Maiella; Sales Mgr./Mktg. Dir.: Bruce PaPa.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases.

Jasco Products Co., Inc.

311 NW 122nd St., Oklahoma City, OK, 73114-7318, (405) 752-0710, (800) 654-8483, Fax: (405) 752-1537, E-Mail: jasco@jascoproducts.com. Pres./CEO: Steve Trice; Vice Pres., Mktg.: Kent Shiple; Vice Pres., Sales: Charles Trausch.
 Demagnetizers-Audio.
 CD/Record: CD/Record Care Products, Other (Inserts, Adaptors).
 Tape: Head Cleaners-Audio/Video.

Lebo Peerless Corp.

80 Business Park Dr., Ste. 207, Armonk, NY, 10504, (203) 968-0117, Fax: (203) 595-0137. Pres.: Patrick Mastronardo; Sales Mgr.: Stuart Glenwick.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

LIFT Display, Inc.

115 River Rd., Ste. 105, Edgewater, NJ, 07020, (201) 945-8700, Fax: (201) 945-9548, Web Site: www.liftonline.com. Export Mgr.: Brenda Pawson; Mktg./Sales Dir.: Susanna Seirafi.
 CD/Record: Carrying & Storage Cases.

MacTec Products ★

19770 Bahama St., Woodland Hills, CA, 91324, (818) 773-8238, (800) MACTEC-1, Fax: (818) 773-7495. Pres.: Brian McCracken; Mktg. Mgr.: Michelle Moir; Int'l Sales: Rocky Laucello.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products.
 Tape: Carrying & Storage Cases-Video, Tape Care Products, Other - Video (Multi Media Opener).

Magnetic Reference Lab (MRL)

229 Polaris Ave., Ste. 4, Mountain View, CA, 94043, (650) 965-8187, Fax: (650) 965-8548, E-Mail: jay_mcknight@citynet.org. Pres.: J. McKnight; Sales: Chuck Booye.
 Tape: Other - Audio (Calibration Tapes).

Main Tripp Records, Inc. ★

2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Matrix Associates, Inc. ★

1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppe; Administration Mgr.: Judith Shockey.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Laser lens cleaner discs).
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.

Media Communications Corp. ★

4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo.
 Tape: Head Cleaners-Video, Carrying & Storage Cases-Video, Tape Care Products, Other - Video (Tapes).

Metacom, Inc.

5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Nat'l Audio Co., Inc. ★

1841 E. Bergman, Springfield, MO, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown.
 Bulk Erasers-Audio/Video, Leader Tape-Audio/Video, Splicing Tape & Equipment-Audio/Video.
 Tape: Head Cleaners-Audio.

Neo Arte ★

1534 California St., Elk Grove Village, IL, 60007, (708) 939-9800, E-Mail: currnsed@aol.com. Pres./Mktg. Dir.: Steve Bator; Sales Mgr.: Steve Butirro.
 CD/Record: Other (Multimedia Storage Cabinets).

Northeast Fixture Corp. ★

117 Tripp St., Fall River, MA, 02724, (508) 672-8387, (800) 522-8724, Fax: (508) 677-4772, E-Mail: ne@ici.net. Pres.: James P. Curci; Sales Mgr./Mktg. Dir.: Vincent Ferla.
 CD/Record: Carrying & Storage Cases, Other (Display Fixtures - Wood/Wire).
 Tape: Other - Audio (Listening Stations).

Performance Distribution

2 Oak St., New Brunswick, NJ, 08903, (908) 545-3004, Fax: (908) 545-6054. Owner: Stephen Kaplan; Owner: Arthur Marko; Mgr.: Jessica DiGiora.
 Demagnetizers-Audio/Video.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Blislers).
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.

Pfanstiehl Corp.

3300 Washington St., Waukegan, IL, 60085, (847) 623-1360, Fax: (847) 623-9107. Pres.: Joseph J. Bissing; Mktg. Dir.: Beth Kerscher; Nat'l Sales Mgr.: Gordon Oakes.
 CD/Record: CD/Record Care Products, Replacement Stylis.
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio, Other - Audio (Access.Cables, Connectors), Other - Video (Access. Game Products).

Plastic Reel Corp. of America

Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100, Fax: (201) 933-9468. Pres.: Ben Zuk.
 Tape: Carrying & Storage Cases-Video, Tape Care Products.

Prestige Label Co., Inc. ★

960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, Fax: (718) 485-4403. Vice Pres.: Ernie Menkes; Vice Pres.: William Hildebrand.
 Splicing Tape & Equipment-Audio/Video.
 CD/Record: Other (Labels).
 Tape: Other - Audio (Labels), Other - Video (Labels).

ProLine (Div. of AMI Corp.) ★

3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Opns. Dir.: Bill Hanson.
 Bulk Erasers-Video, Demagnetizers-Audio/Video, Splicing Tape & Equipment-Audio/Video.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (CD Rom Caddies).
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products-Audio/Video.

R.P. Products, Inc.

75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rpink66740@aol.com. Pres.: Roy Pink; Sales Mgr.: Mary Ross.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

RTI-Research Technology Int'l

4700 Chase Ave., Lincolnwood, IL, 60646-1689, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311, E-Mail: wvolavka@rti-us.com, Web Site: www.rti-us.com. Pres.: Ray L. Short, Jr.; Vice Pres./Sales Mgr.: William Wolavka; Sales: Mel Green.
 Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Splicing Tape & Equipment-Audio/Video.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products.
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Video, Tape Care Products, Other - Audio (AV Equipment), Other - Video (Test equipment).

Record-Rama Sound Archives

4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recrama@musicmaster.com, Web Site: www.musicmaster.com. Curator: Paul C. Mawhinney.

CD/Record: Carrying & Storage Cases, CD/Record Care Products, Turntable Mats, Replacement Stylis, Other (Yellowjacket, CD Saver).

Recoton Corp.

145 E. 57th St., 10th Fl., New York, NY, 10022, (212) 644-0220, Fax: (212) 644-8205. Pres.: Robert L. Borchardt.
 Bulk Erasers-Video, Demagnetizers-Video, Leader Tape-Audio, Splicing Tape & Equipment-Video.
 CD/Record: CD/Record Care Products, Replacement Stylis, Other (Cartridges/CD StorageCase).
 Tape: Head Cleaners-Audio/Video.

Recoton Corp.

2950 Lake Emma Rd., Lake Mary, FL, 32746, (800) 223-6009, Fax: (407) 333-8903, Web Site: recoton.com. Pres.: Robert Borchardt; Sr. Vice Pres. Nat'l Sales: Peter E. Dayton; Vice Pres. Mktg.: Kevin Murphy; Vice Pres. Cor. Commun.: Peter M. Ildau; Vice Pres., Int'l: Alan Darby.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Turntable Mats.

Reston, Inc. (Posso Media Boxes)

PO Box 737352, Elmhurst, NY, 11373, (718) 592-0529, (800) 343-8140, Fax: (718) 592-3934. Nat'l Mktg. Mgr.: Edmund Harrison; Dir., Opns.: John Konvalin.
 CD/Record: Carrying & Storage Cases.
 Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Rome Recording Co. ★

3970 S. High St., Columbus, OH, 43207, (614) 497-3970, Fax: (614) 497-1012. Pres./Sales Mgr.: Jack Casey; Mktg. Dir.: Joyce Casey.
 Bulk Erasers-Audio, Demagnetizers-Audio, Leader Tape-Audio, Splicing Tape & Equipment-Audio.
 Tape: Head Cleaners-Audio, Carrying & Storage Cases-Audio.

S Data Telecom Int'l

67 Charles St., 2nd Floor, Jersey City, NJ, 07307, (201) 610-0988, Fax: (201) 610-9825, E-Mail: bellfast@worldnet.att.net, Web Site: www.bellfast.com. Pres.: Gani Pola.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Blank CD in Hi-Vol Basis).
 Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Video (Blank Tapes-Hi Vol.).

Seebro Products Co. ★

2416 S. Michigan Ave., Chicago, IL, 60616, (312) 842-8221, (312) 252-2266. Pres.: R. Siegal.
 CD/Record: Carrying & Storage Cases, CD/Record Care Products, Turntable Mats, Replacement Stylis, Other (Record racks/floor stands).
 Tape: Carrying & Storage Cases, Other - Audio (Display or Storage Rack).

Sennheiser Electric Corp. ★

6 Vista Dr., Old Lyme, CT, 06371, (860) 434-9190, Fax: (860) 434-1759, E-Mail: miclit@sennheiserusa.com. Pres.: Andrew Brakhan; Vice Pres., Mktg./Sales: John Falcone; Sales

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Company headquarters are designated by a ★

Mgr.-West: Albert Zang; Sales Mgr.-East: Scott Schumer; Professional Pkct. Mgr.: Joe Ciaudelli.

Sentry Industries, Inc. ★

29 S. Depot Plz., Tarrytown, NY, 10591, (914) 332-1660, Fax: (914) 332-4770. Pres.: Barry Rosen; Vice Pres.: Gene Weinberg; Vice Pres.: Daniel Rosen.
CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Headphones, CD Accessories).
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Audio (Speakers).

Spin-Clean Record Washer System

4981 McKnight Rd., Pittsburgh, PA, 15237, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recrama@musicmaster.com, Web Site: www.record-rama.com, Pres.: Paul C. Mawhinney.
CD/Record: CD/Record Care Products.

Stanton Magnetics, Inc.

101 Sunnyside Blvd., Plainview, NY, 11803, (516) 349-0235, Fax: (516) 349-0230, Web Site: stantonmagnetics.com, Pres.: Walter O. Stanton; Vice Pres.: Int'l Sales: Peter Untersaender; Vice Pres. Sales/Mktg.: Ed Maidel; Adv./Promos. Mgr.: Jean Kapen.
CD/Record: Turntable Mats, Replacement Styli, Other (Cartridges).

Star Title

1015 Park Ave., Lakewood, NJ, 08701, (908) 370-4044, Fax: (908) 364-4666, Pres.: Philip M. Falgares, Jr.
CD/Record: Other (Juke box title strips).

Tapemaker ★

48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com, Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff.
Leader Tape-Audio/Video, Splicing Tape & Equipment-Audio/Video.
Tape: Head Cleaners-Audio/Video, Other - Audio (Laser Labels), Other - Video (Sprinter Tape Wipes, TMD Leader).

Tapeponents Co., Inc. ★

5 Romaine Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640, Pres.: Timothy Anglum; Consultant: J. Clifford Anglum.
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Audio (Norelco-style Box, Polybox), Other - Video (Slip sleeves, VHS/BETA Sts).

Tesa Tape ★

5825 Carnegie Blvd., Charlotte, NC, 28209, (704) 554-0707, Fax: (704) 553-5677, Mktg. Mgr.: David Brower; Sales Mgr.: Gary Watkins.
Splicing Tape & Equipment-Audio/Video.

Tree Dimensions Manufacturing Corp. (Alpha Enterprise)

George Wilson Rd., Boone, NC, 28607, (704) 262-0220, Fax: (704) 262-0844, Plant Mgr.: Leslie Cook.
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Charles W. Trent & Co., Inc.

State Rd. 777 at 58 E., Martinsville, VA, 24115, (540) 638-3526, Fax: (540) 638-6317, Pres.: Kyle S. Trent; Sales Mgr.: Luanne Shuler; Mktg. Dir.: Charlie Trent.
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases.

United Audio Video Group, Inc. ★

6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273, Pres.: Miriam Newman; Vice Pres.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.
Bulk Erasers-Audio, Demagnetizers-Audio, Leader Tape-Audio, Splicing Tape & Equipment-Audio/Video.
CD/Record: Carrying & Storage Cases, CD/Record Care Products.
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.

Univenture CD Packaging & Systems

4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100, Fax: (614) 529-2110, E-Mail: sales@univenture.com, Web Site: www.univenture.com, Pres.: Ross O. Youngs; Vice Pres. Sales: Michele Cole; Mktg.: Andrew Blank.
CD/Record: Carrying & Storage Cases, Other (CD Jackets & Sleeves).

Vinylweld (Div. of PEN-TAB Industries)

2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020, Fax: (312) 942-0693, Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott.

Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

Visual Impact Products ★

9755 Independence Ave., Chatsworth, CA, 91311, (818) 407-0204, Fax: (818) 407-0850, Pres.: Kenneth R. Chane.
Tape: Head Cleaners-Video, Carrying & Storage Cases-Video, Tape Care Products.

Wide Range Electronics Corp.

16344 Westwoods Business Park Dr., Ellisville, MO, 63021, (314) 230-7178, Fax: (314) 230-7617, Pres.: Don Toone; Sales Mgr.: T. Toone; Mktg. Dir.: G. Stecker.
Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video.
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Video, Tape Care Products.

Woodruff Corp. ★

814 S. "L" St., Richmond, IN, 47374, (317) 935-2990, Fax: (317) 935-1083, Gen. Mgr.: Joe Price.
CD/Record: Other (LP & 45 Divider Cards).
Tape: Other - Audio (Cassette Divider Cards).

MANUFACTURERS: APPAREL & SPECIALTY ITEMS

AdTees Corp.

14 Stanley Ave., Thomasville, NC, 27360, (910) 472-3456, Fax: (910) 472-3446, Pres.: Tim Batten; Vice Pres.: Ted Bacon.
T-shirts.

B&F Plastic, Inc.

540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (765) 962-7170, Pres.: Paul Bertsch; Mktg. Dir.: Jari Snyder.
Posters, Other (Signs).

B & H Co.

120 W. 157th St., Gardena, CA, 90248, (310) 719-7004, Fax: (310) 719-9894, Pres.: Robert Binder; Vice Pres.: Hadi Salem.
T-shirts, Other (All clothing).

Brooklyn Zone Records Co. ★

203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466, Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca.
Hats/Caps, Jackets, T-shirts.

Creative Communications Workshop

1906 Chet Atkins Blvd., Apt. 502, Nashville, TN, 37212-2122, (615) 320-7678, Fax: (615) 321-5382, Pres.: Rusty Michael; Vice Pres.: G. Todd Smith.
Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Jewelry, Key Chains, Patches, Posters, Sunglasses, T-shirts, Trading Cards, Other (500 other items).

John M. Edmunds, A Professional Corp.

2294 Mountain Vista Ln., Provo, UT, 84606, (801) 375-4300, Fax: (801) 377-1122, Pres.: John M. Edmunds.
Belt Buckles, Hats/Caps, Key Chains, T-shirts, Other (Embroidery).

Albert Elovitz, Inc./AIM ★

3812 Penn Ave., Pittsburgh, PA, 15201, (800) 233-2800, (412) 683-2900, Fax: (412) 683-3110, Pres.: Albert Elovitz; Sales Mgr.: John Fullerton.
Buttons/Badges, Hats/Caps, Jewelry, Key Chains, Sunglasses, T-shirts.

Ephemera Buttons, Inc.

PO Box 490, Phoenix, OR, 97535, (800) 537-7226, (541) 535-4195, Fax: (541) 535-5016, E-Mail: ephemera@mind.net, Web Site: www.mind.net/ephemera, Pres./Sales Mgr.: Ed Polish.
Buttons/Badges, Other (Magnets, Wallclocks, Stickers).

Funky Enterprises, Inc. ★

132-05 Atlantic Ave., Richmond Hill, NY, 11418, (718) 441-5500, (800) 221-6730, Fax: (718) 847-2760, Pres.: Joel Weissman; Vice Pres.: Thomas Semmel; Sales Mgr.: Charles Cohen.
Posters.

GoCard Postcard Advertising

408 E. 65th St., Ste. 5G, New York, NY, 10021, (212) 772-8474, Fax: (212) 772-3017, Pres.: Alan Wolan; Vice Pres.: Natalia Wolan; Dir. Adv. Sales/Promos.: Donna Kavanagh.
Other (Postcards).

Good Swag Merchandising, Inc. ★

80 Eighth Ave., Ste. 303, New York, NY, 10011, (212) 807-5728, Fax: (212) 242-4287, Pres.: David Stern.
Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, T-shirts, Other (Apparel).

Gopher Products ★

2201 Lockheed Way, Carson City, NV, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959, Pres.: Valerie Perkins; Sales: Judith A. Meech.
Other (Signage).

Icon Apparel Design

24257 Detroit Rd., Cleveland, OH, 44145-1518, (440) 892-4095, Fax: (440) 892-4097, Mktg. Dir.: Allen Freeman; Credit Mgr.: Melissa Mantz.
Hats/Caps, Jackets, T-shirts, Other (Concert Apparel, etc.).

Identity, Inc.

1466 Broadway, Ste. 900, New York, NY, 10036, (212) 719-1026, Fax: (212) 869-8101, Pres.: Lori B. Horowitz; Vice Pres.: Miki Kagan; Sales Mgr.: Jill Wiener.
Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Sunglasses, T-shirts.

MacTec Products ★

19770 Bahama St., Woodland Hills, CA, 91324, (818) 773-8238, (800) MACTEC-1, Fax: (818) 773-7495, Pres.: Brian McCracken; Mktg. Mgr.: Michelle Moir; Int'l Sales: Rocky Laucello.
Key Chains.

Metacom, Inc.

5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424, Pres.: Phillip Levin; Vice Pres.: Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
Posters.

Nalpac Ltd.

1111 E. 8 Mile Rd., Ferndale, MI, 48220, (248) 541-1140, Fax: (248) 544-9126, Pres.: Ralph Caplan; Sales Mgr.: Ken Sahm.
Buttons/Badges, Hats/Caps, Jewelry, Key Chains, Patches, Posters, Sunglasses, T-shirts.

Performance Distribution

2 Oak St., New Brunswick, NJ, 08903, (908) 545-3004, Fax: (908) 545-6054, Owner: Stephen Kaplan; Owner: Arthur Marko; Mgr.: Jessica DiGiora.
Other (Novelty Items).

Regal, A Poly-Pak Industries Co.

125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767, Fax: (516) 454-6366, Pres.: Peter Levy.
Other (Giftwrap, printed plastic bags).

Poster Service, Inc.

10305 Reading Rd., Cincinnati, OH, 45241-3113, Fax: (513) 672-3280, Pres.: Daniel P. Regenold; Sales Mgr.-East Coast: Dana Gore; Sales Mgr./Mktg. Dir.: Lisa Bowen.
Posters, Other (Posterhangers/frames, Gallery Frame).

RHM Industries, Ltd.

180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222, Fax: (516) 567-7253, E-Mail: rhmimo@ibm.net, Pres.: Gerard V. Hughes; Customer Serv. Mgr.: Nick Tricarico; Credit Mgr.: Mary Ann McCoy.
Posters.

Ready For Duty Promotions

PO Box 918, New York, NY, 10113-0918, (212) 465-9755, Fax: (212) 594-9712, CEO: Toi Sojer; Vice Pres.: Koi Sojer; Sales Mgr.: Sandy Sojer.
Other (Custom Imprinted Merchandise).

Ross-Ellis Printing, Inc.

1133 Broadway, Ste. 825, New York, NY, 10010, (212) 645-6110, (800) 223-6105, Fax: (212) 645-9376, Pres.: Ken Peladeau; Mktg. Dir.: Nina Palmer Sheldon; Mktg. Dir.: Peter Kerr.
Posters.

S Data Telecom Int'l

67 Charles St., 2nd Floor, Jersey City, NJ, 07307, (201) 610-0988, Fax: (201) 610-9825, E-Mail: bellfast@worldnet.att.net, Web Site: www.bellfast.com, Pres.: Gani Pola.
Jackets.

Jasper Samuel Printing Co.

406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931, Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee.
Buttons/Badges, Hats/Caps, Key Chains, Patches, Posters, T-shirts.

Scorpio Posters, Inc.

63 19th St., Brooklyn, NY, 11232, (718) 499-2001, (800) 221-6328, Fax: (718) 788-0512, Pres.: Frank Scorpio; Sales Mgr./Mktg. Dir.: Eileen Paris.
Posters.

Starline Creations, Inc.

2158 Plainfield Pk., Cranston, RI, 02921, (401) 946-7273, Fax: (401) 948-1980, Pres.: Paul Mastrobuono.
Jewelry.

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The Billboard 200
Boyz II Men debuts at no. 1.
The Hot 100 Singles
Elton John's tribute to the late Princess Diana debuts at no. 1.
Top R&B Albums
Boyz II Men evolve to the no. 1 position this week.
Top Country Albums
LeAnn Rimes spends another week at No. 1.

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DAILY MUSIC UPDATE
October 7, 1997

Spice Girls Share Their 'Spiceworld'
The Spice Girls launched their second album, "Spiceworld," to press in Granada, Spain, last night. The album will be released worldwide Nov. 3; first single "Spice Up Your Life" bows next week. Click Here for the full story.

Inside News...
▶ **Spice Heaters** Get Names From 5...
▶ **Amy Grant Takes Orchestra On Tour**
▶ **Puffy Remakes 'Roxanne'** For Police Set

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Billboard Spotlight Reviews

BOB MARLEY / Dreams Of Freedom
PRODUCER: Bill Laswell
11360/Arista/Wet One, 524 419-2

Subtitled "Ambient Translations Of Bob Marley In Dub," this is a jaw-droppingly dazzling aural re-sensitization of the Tuff Gong's own remarkable vision. Laswell descends with maximum respect into the lush, otherworldly forest of Marley's original album masteries for island, parting the misty veil on many of his tracks to reveal un-dream-of avatars and magic vistas. Any overblows are subtle, reverent, and ingenious, or string conductor/singer Karl Berger applying spectral touches primarily to some listeners toward misty, sacred panoramas. Whether it's "The Heavens," "Exodus," or "The Women No Cry," the electronic tour guides will help you go where no drum line has gone before. If you can imagine buying only one reggae record between now and the dawn of the new year, make it "Dreams Of Freedom."

with Senegalese percussionist Ayto Dango, Japanese ambient artist Tetsu Inoue, or string conductor/singer Karl Berger applying spectral touches primarily to some listeners toward misty, sacred panoramas. Whether it's "The Heavens," "Exodus," or "The Women No Cry," the electronic tour guides will help you go where no drum line has gone before. If you can imagine buying only one reggae record between now and the dawn of the new year, make it "Dreams Of Freedom."

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110 W. Wilson, Wendell, NC, 27519, (919) 365-3141, (800) 334-8363, Fax: (919) 365-3699. Pres.: Roy Rysdon; Sales Mgr./Mktg. Dir.: Joy G. Renfrow. Display Racks-CD/Tape/Video.

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16250 NW 48th Ave., Miami, FL, 33014, (305) 624-2333, Fax: (305) 621-4093, E-Mail: info@art-phyl.com, Web Site: www.art-phyl.com. Pres.: Art Hochman; Sales Mgr.: Barbara Calano; Mktg. Dir.: Barry Spatz. Display Racks-CD/Tape/Record/Video.

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6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602)-242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. Browser Boxes-CD/Video.

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2201 Lockhead Way, Carson City, NV, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech. Divider Cards-CD/Tape/Record/Video.

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225 S. Sepulveda Blvd., Ste. 300, Manhattan Beach, CA, 90266, (310) 937-3660, (800) 433-3543, Fax: (310) 937-2070, E-Mail: jdstore@ix.netcom.com. Chrmn.: John Maionello; Pres.: Wayne Hibner; Vice Pres., Customer Serv.: Chris Martinez; Vice Pres., East Region: Vic Vicari; Vice Pres., Central Reg.: Stewart Gershbaum; Sr. Project Mgr.: Bill Maionello. Browser Boxes-CD/Tape/Record/Video, Display Racks-CD/Tape/Record/Video, Divider Cards-CD/Tape/Record/Video.

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106 Reade St., New York, NY, 10013, (212) 233-1900, Fax: (212) 233-1998, E-Mail: jewelite@eclipse.net. Pres.: Robert

Bank; Vice Pres.: Joseph Bank; Sales Mgr.: Leah Bank; Mktg. Dir.: Dana Bank. Browser Boxes-CD/Tape/Record/Video, Display Racks-CD/Tape/Record/Video, Divider Cards-CD/Tape/Record/Video.

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1050 NW 229th Ave., Hillsboro, OR, 97124, (800) 426-6844, Fax: (503) 648-7500, Web Site: www.liftonline.com. Export Mgr.: Brenda Pawson; Mktg./Sales Dir.: Susanna Seirafi. Display Racks-CD/Tape/Record/Video.

MTI, Inc.

1050 NW 229th Ave., Hillsboro, OR, 97124, (800) 426-6844, Fax: (503) 648-7500, E-Mail: cdls@mti-interactive.com. Nat'l Sales Mgr.: Reggie Medford; Pdot. Mgr.: Brendan Scott.

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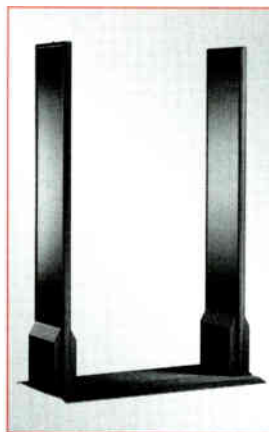
117 Tripp St., Fall River, MA, 02724, (508) 672-8387, (800) 522-8724, Fax: (508) 677-4772, E-Mail: ne@icf.net. Pres.: James P. Curci; Sales Mgr./Mktg. Dir.: Vincent Ferla. Browser Boxes-CD/Tape/Record/Video, Display Racks-CD/Tape/Record/Video.

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37 W. 20th St., New York, NY, 10011, (212) 229-1700, (800) 697-7392, Fax: (212) 229-9063, E-Mail: metromp@idt.net, Web Site: www.metromusicinc.com. Pres.: Mitch Coodley; Sales Mgr.: Joanne Morse.

The Music Bakery *

7522 Campbell Rd., Ste. 113-2, Dallas, TX, 75248, (800) 229-0313, (615) 790-9897, Fax: (972) 414-3160, E-Mail: jackw@musicbakery.com, Web Site: www.musicbakery.com. Pres./Exec. Producer: Jack Waldenmaier; Dir., Sales/Mktg.: Donna Gallaher; Accts. Mgr.: Kelly Andrews; Sales Mgr.: Mike Gallaher.

The Music Director Programming Service *

PO Box 51978, Indian Orchard, MA, 01151, (413) 783-4626, Fax: (413) 783-3168. Pres. & Gen. Mgr.: Budd Clair; Sales Mgr.: Bill Schoenborn; Country Consultant: Rick Garde; Chief Engineer: Richard Bosse.

Music 911

PO Box 57483, Sherman Oaks, CA, 91413, (818) 990-8000, Fax: (818) 990-8187. Contact: Tony Scudellari.

Muze, Inc.

304 Hudson St., New York, NY, 10013, (212) 824-0300, Fax: (212) 741-1246. Label Liaison: Dave Gil de Rubio.

NFL Films, Inc.

330 Fellowship Rd., Mount Laurel, NJ, 08054, (609) 778-1600, Fax: (609) 866-4848. Pres.: Steve Sabol; Music Dir.: Tom Hedden; Dir., Facility Sales: Rick Angeli.

OGM Production Music *

6922 Hollywood Blvd., Ste. 718, Hollywood, CA, 90028, (213) 461-2701, (800) 421-4163, Fax: (213) 461-1543, E-Mail: ogmmusic@ogmmusic.com, Web Site: http://www.ogmmusic.com. Pres.: Ole Georg; Sales/Mktg.: Curt Kendall.

Omnimusic

6255 Sunset Blvd., Ste. 917, Hollywood, CA, 90028, (800) 828-6664, Fax: (213) 962-4556. Pres.: Doug Wood; Nat'l Sales Mgr.: Stephanie Lovick.

One Hot Note Music, Inc.

308 Penn Estates, East Stroudsburg, PA, 18301. Pres.: Tito Batista; Vice Pres. A&R: Ted Reiter.

One World of Music *

17208 Braxton St., Granada Hills, CA, 91344-1515, (818) 360-8088, Fax: (818) 366-8353. Pres.: Bob Weiss.

Pop Record Research *

10 Glen Ave., Norwalk, CT, 06850, (203) 847-3085. Pres.: Gary Theroux; Sales Mgr.: Joan Holpuch; Mktg. Dir.: Mark N. Rick.

Promusic, Inc.

9414 Clint Moore Rd., Boca Raton, FL, 33487, (561) 995-0331, Fax: (561) 995-8434. Pres./Mktg. Dir.: Alain Leroux; Acct. Exec.: David Walters; Acct. Exec.: Cheryl Mathauer; Office Mgr.: Teena Wray.

Radio De Luxe *

13008 Marina Way, Portland, OR, 97231, (503) 285-7078, Fax: (503) 285-6483, E-Mail: info@radiodeluxe.com, Web Site: http://www.radiodeluxe.com. Pres./Owner: Don McCulloch; Sales Mgr.: Laura Fulton.

Radio Programming & Management, Inc. *

4198 Orchard Lake Rd., Orchard Lake, MI, 48323, (800) 521-2537, Fax: (248) 681-3936, E-Mail: rpormark@aol.com, Web Site: tophitsusa.com. Pres.: Thomas Krikorian; Music Dir.: Debbie Kaye.

Record-Rama Sound Archives

4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recrama@musicmaster.com, Web Site: www.musicmaster.com. Curator: Paul C. Mawhinney.

Record Research Inc.

W156 N8327 Pilgrim Rd., Fourth Floor, Menomonee Falls, WI, 53051, (414) 251-5408, Fax: (414) 251-9452, E-Mail: record@execpc.com, Web Site: http://www.recordsearch.com. Pres.: Joel Whitburn; Mktg. Dir.: Kim Bloxdorf; Records: William Hathaway.

SADAIC (Sociedad Argentina de Autores y Compositores)

825 S. Bayshore Dr., Tower 3, Ste. 1751, Miami, FL, 33131, (305) 381-9326, (305) 381-9327, Fax: (305) 358-2502, E-Mail: sadaicmia@aol.com. Gen. Mgr.: Hernan Beillard.

Southern Library of Recorded Music *

4621 Cahuenga Blvd., Toluca Lake, CA, 91602, (213) 752-1530, Fax: (213) 656-3298. Pres.: Ralph Peer, II; Sales Mgr./Mktg. Dir.: Roy Kohn.

TKO Communications *

15 Rolling Way, New City, NY, 10956, (914) 634-8282, Fax: (914) 634-5888. Contact: Jeffrey Kruger.

TM Century, Inc. *

2002 Academy Ln., Dallas, TX, 75234, (214) 247-8850, Fax: (214) 406-6890. Pres./CEO: Neil Sargent; Exec. Vice Pres.: Bob Shannon; Vice Pres., Sales/Mktg.: Rick Lemmo.

TRF Production Music Libraries *

747 Chestnut Ridge Rd., Chestnut Ridge, NY, 10977, (800)899-MUSIC, Fax: (914) 356-0895, E-Mail: trfemail@aol.com. Pres.: Michael Nurko; Sales Mgr.: Kenneth Gilman; Licensing Mgr.: Katherine Raia.

Valentino Music & Sound Effects Libraries

500 Executive Blvd., Elmsford, NY, 10523, (914) 347-7878, Fax: (914) 347-4764. Pres.: Thomas Valentino.

PUBLIC RELATIONS COMPANIES

Aarvak Marketing Communications

PO Box 750936, Petaluma, CA, 94975, (707) 766-9548, Fax: (707) 707-7387, E-Mail: aarvak@aol.com. Pres.: Christopher Butner.

Bob Abrams & Associates *

2030 Prosser Ave., Los Angeles, CA, 90025, (213) 475-7739, Fax: (213) 475-0369. Pres.: Bob Abrams; Mktg. Dir.: Josh Abrams.

Ace Group *

4126 Michael Ave., Los Angeles, CA, 90066-5616, (310) 822-2770, Fax: (310) 301-3332, E-Mail: vicsen@aol.com. Pres.: Victoria Claire; Mktg. Mgr.: Kevin Sepriano.

Allis Public Relations *

342 W. 21st St., Ste. 6C, New York, NY, 10011, (212) 242-4729, E-Mail: allis96@aol.com. Contact: Alexandra Saraspe; Contact: Lisa Yucht.

Amy Alter Assoc.

799 Broadway, Ste. 402, New York, NY, 10003, (212) 674-9505, Fax: (212) 353-9730. Pres.: Amy Alter Ross.

Amorosano Associates Public Relation *

411 N. Central Ave., Ste. 230, Glendale, CA, 91203, (818) 247-2900, Fax: (818) 247-3927, E-Mail: amorprla@aol.com. Pres.: Ken Amorosano.

Aristo Music Associates, Inc./AristoMedia, Inc.

1620 16th Ave. S., Nashville, TN, 37212, (615) 269-7071, Fax: (615) 269-0131, E-Mail: jwalker@aristomedia.com, Web Site: www.aristomedia.com. Pres.: Jeff Walker.

BS Promotions *

PO Box 130, New York, NY, 10024, (212) 787-8111, Fax: (212) 787-8112. Pres.: Billy Smith.

Bender, Goldman & Helper, Inc.

11500 W. Olympic Blvd., Ste. 655, Los Angeles, CA, 90064, (310) 473-4147, Fax: (310) 478-4727. Pres.: Lee A. Helper; Principle: Dean Bender; Principle: Larry Goldman.

Susan Blond, Inc.

250 W. 57th St., Ste. 622, New York, NY, 10107, (212) 333-7728, Fax: (212) 262-1373. Pres.: Susan Blond.

Henri Bollinger Public Relations *

PO Box 57227, Sherman Oaks, CA, 91413, (213) 274-8483, Fax: (213) 274-8479. Pres.: Henri Bollinger.

Brandy Co.

755 N. La Cienega Blvd., Ste. 202, Los Angeles, CA, 90069, (310) 657-8320, Fax: (310) 657-4765. Pres.: Howard Brandy; Mktg. Dir.: Julia Holmes.

Business Broadcast Systems

1901 Avenue of the Stars, 18th Floor, Los Angeles, CA, 90067, (310) 277-7859, Fax: (310) 277-6230. Pres.: Andrew Milder.

CRS, Inc. *

724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920, Fax: (215) 544-5921. Pres.: John Russo; Mktg.: Jack M. Shusterman; Sales Asst.: Caroline Hunt.

Carleton & Co. Public Relations *

110 W. 26th St., 3rd Floor S., New York, NY, 10001-6805, (212) 645-1600, Fax: (212) 989-6459, E-Mail: carleton@aol.com. Pres.: Gaye Carleton; Acct. Exec.: Paul Lockwood.

The Carter Group

839 Seventh Ave., Oakland, CA, 94606, (510) 835-4552, Fax: (510) 835-4553, E-Mail: michael.carter@mailexite.com. Managing Dir.: M. Evander Carter.

Cathcart Public Relations

3518 Cahuenga Blvd. W., Ste. 320, Los Angeles, CA, 90068, (213) 845-9918, Fax: (213) 845-9986.

Creative Communications Workshop

1906 Chet Atkins Blvd., Apt. 502, Nashville, TN, 37212-2122, (615) 320-7678, Fax: (615) 321-5382. Pres.: Rusty Michael; Vice Pres.: G. Todd Smith.

Creative Music Publicity

2575 Palisade Ave., Ste. 104, Bronx, NY, 10463-6149, (718) 884-9019, Fax: (718) 884-1571. Dir.: Lynda Bramble.

DMG Public Relation-A PPL Co. *

10 Universal City Plz., Universal City, CA, 91618, (818) 506-8533, Fax: (818) 506-8534, E-Mail: pplzmi@aol.com. Pres.: Santonio R. Scotti; Chrmn.: Samuel G. Goldback; Vice Pres.: Maxx Diamond; Vice Pres.: Roujae Browne.

Dassinger Creative *

32 Ardley Rd., Ste. 201, Montclair, NJ, 07042-5002, (201) 746-6474, Fax: (201) 746-5082. Pres.: George W. Dassinger; Vice Pres.: Isabel Dassinger.

Davidson, Choy, McWorter Publicity

4311 Wilshire Blvd., Ste. 202, Los Angeles, CA, 90010, (213) 954-7510. Partners: Judi Davidson, Tim Choy; Partner: Wayne McWorter.

Direct Presentations, Inc. *

367 Sequoia Ct., Howell, NJ, 07731. Pres.: Ralph J. Tortora; Sr. Vice Pres.: Jerry L. Tortora.

The FHL Co. *

19722 Trull Brook Dr., Tarzana, CA, 91356, (818) 343-2626, Fax: (818) 343-1007. Pres.: Frank H. Lieberman.

GP Productions

362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gilrpr@media-cafe.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton.

Gangwisch & Associates, Inc. *

207 Westport Rd., Kansas City, MO, 64111, (816) 931-8000, Fax: (816) 931-0289. Pres.: Kathy Gangwisch; Vice Pres.: Kent Arwood.

Richard Gersh Associates, Inc.

301 W. 53rd St., New York, NY, 10019, (212) 757-1101, Fax: (212) 245-6746, E-Mail: rgershr@aol.com. Pres.: Richard Gersh; Mktg. Dir.: Arlene Gersh; Acct. Exec.: Dana Rosen; Asst. Acct. Exec.: Jeanne Theurkauf.

Glodow, Coats & Nead Publicity Services

4034 20th St., San Francisco, CA, 94114, (415) 864-2333, Fax: (415) 864-2238, E-Mail: gcnprl@earthlink.net. President: John Glodow; Contact: Michael Coats; Contact: Jeffrey Nead.

Golden Loder Associates *

28 Prospect St., Westfield, NJ, 07090, (908) 233-2040, Fax: (908) 233-8192, E-Mail: pgloder@goldenloder.com or bloder@goldenloder.com. Partner: Pamela Golden Loder; Partner: Robert A. Loder.

Greenstein Law Offices *

22911 Crespi St., Woodland Hills, CA, 91364-2808, (818) 225-8917, Fax: (818) 225-9010, E-Mail: musiclawix.net.com. Sr. Partner: Robert S. Greenstein.

Ren Grevatt Associates, Ltd. *

209 Cooper Ave., Ste. 9 A-B, Upper Montclair, NJ, 07043, (201) 509-2801, Fax: (201) 509-2804. Pres.: Ren Grevatt; Acct. Exec.: Jon Grevatt; Acct. Exec.: Branch Gentile.

HWH Public Relations

1414 Avenue of the Americas, New York, NY, 10019, (212) 355-5049, Fax: (212) 593-0065. Chrmn./CEO: Eliot Hess; Pres.: Lois Whitman.

Hill & Knowlton, Inc.

6500 Wilshire Blvd., 21st Fl., Los Angeles, CA, 90048, (213) 966-5700, Fax: (213) 782-8190. Contact: Karen Begg.

Company headquarters are designated by a *

Hill & Knowlton Public Affairs Worldwide Co.

600 New Hampshire Ave. NW, Ste. 601, Washington, DC, 20007, (202) 333-7400, Fax: (202) 333-1638. Chrmn./Gen. Mgr.: Tom Buckmaster.

Hoopla Media & Public Relations *

120 N. Swail Dr., Ste. 102, Los Angeles, CA, 90048, (310) 274-4188, Fax: (310) 274-4010, E-Mail: hooplapub@sprintmail.com; hooplapub@aol.com.

IEG, Inc. *

640 N. LaSalle St., Ste. 600, Chicago, IL, 60610, (312) 944-1727, Fax: (312) 944-1897, E-Mail: ieg@sponsorship.com. Pres.: Lesa Ukman; Mktg. Dir.: Jon Ukman.

Bernie Ilson, Inc.

65 W. 55th St., New York, NY, 10019, (212) 245-7950, Fax: (212) 977-3093. Pres.: Bernie Ilson; Vice Pres.: Donna Malone; Sr. Consultant: Alan Baker.

Intero Promotions

2287 Lothrop St., Detroit, MI, 48206, (313) 894-0710, Fax: (313) 862-6719. Pres.: Ernest Kelley; Sales Mgr.: Irving R. Kelley; Mktg. Dir.: Jerome Cunningham.

Jensen Communications

230 E. Union St., Pasadena, CA, 91101, (818) 585-9575, Fax: (818) 564-8920. Pres.: Michael R. Jensen; Nat'l Dir.: Susan Stewart; Mgr.: Marilyn Wong; Writer: Ted Maron.

Little Richie Johnson Agency

318 Horizon Vista Blvd., Belen, NM, 87002, (505) 864-7441, Fax: (505) 864-7442. Pres.: Little Richie Johnson; Sales Mgr.: Theresa Smrt.

Kayos Productions, Inc. *

16 W. 19th St., 5th Floor, New York, NY, 10011, (212) 645-9178, Fax: (212) 727-8282. Pres.: Carol Kaye.

Known Artist Records & Promotions

PO Box 1304, Brewton, AL, 36427, (334) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Gus Grice; Mktg. Dir.: Shannon Edwards.

Dana Kornbluth Public Relations *

305 Powell Rd., Wynne-wood, PA, 19096, (610) 645-5156, Fax: (610) 645-5167, E-Mail: dkpr@aol.com. Pres.: Dana Kornbluth.

J. Lahm Consultants Inc.

2630 Coronado Dr., Fullerton, CA, 92835, (714) 738-8422, Fax: (714) 738-8460, E-Mail: jahmcons@aol.com. Pres.: James Lahm.

Bambe Levine Public Relations, Inc. *

355 Lexington Ave., New York, NY, 10017, (212) 490-6500, Fax: (212) 370-7174, E-Mail: bambe@earthlink.net or bambel@aol.com. Pres.: Bambe Levine.

Levinson Associates *

1440 Veteran Ave., Ste. 650, Los Angeles, CA, 90024, (213) 460-4545, Fax: (213) 663-2820. Pres.: Robert S. Levinson.

Lewis Co., Ltd.

32142 Lakemeadow Ln., Westlake Village, CA, 91361, (818) 707-7393, Fax: (818) 707-7394, E-Mail: blewis5108@aol.com. Pres.: Bud Lewis; Mktg. Dir.: Monika Winslow; Entertainment Dir.: John Lake; Music Dir.: Alexa Anastasia.

Loconto Productions/Sunrise Studio *

10244 NW 47th St., Sunrise, FL, 33351, (954) 741-7766. Pres.: Frank Loconto; Exec. Vice Pres.: Phyllis Finney Loconto.

Michelle Marx, Inc.

6308 W. 89th St. #338, Los Angeles, CA, 90045, (310) 645-9717, Fax: (310) 645-9590. Pres.: Michelle Marx; Publicist: Rishika Advant.

Middleberg & Associates (Music Div.)

130 E. 59th St., 12th Floor, New York, NY, 10022, (212) 888-6610, Fax: (212) 371-2851. Pres.: Don Middleberg; Exec. VP/Music Div.: Ida S. Langsam.

Miracle Public Relations *

Wolverton A 2014, Boca Raton, FL, 33434, (561) 487-3076. Owner: Harry "Tex" Fenster.

Mixed Media *

PO Box 20568, Cranston, RI, 02920, (401) 942-8025, Fax: (401) 942-5487, E-Mail: ginnyshea@aol.com. Pres.: Ginny Shea.

Nic Of Tyme Productions, Inc.

3203-4 Black Patridge Ln., Valparaiso, IN, 46383, (219) 477-4075. Pres.: Tony Nicoletto; Pub. Rel./Record Promoter: Nancy Nicoletto.

Slick Norris Artists & Promotions *

145 Kilgore Ave., Baytown, TX, 77520, (281) 424-4235. Pres.: Slick Norris.

PRP/The Group Public Relations *

723 1/2 N. La Cienega Blvd., Los Angeles, CA, 90069, (310) 657-2211, Fax: (310) 657-7750. Pres.: Patti Mitsui; Vice Pres.: Cori Chill; Vice Pres.: Erik Filkorn.

Park Avenue Productions/Alphamedia *

90 Thacher Brook Cir., Ste. 10, Attleboro, MA, 02703-5154, (617) 222-4837, E-Mail: alphamedia@gnn.com. Pres.: Richard D. Perez.

Porter/Novelli Public Relations

10960 Wilshire Blvd., Ste. 800, Los Angeles, CA, 90024, (310) 444-7000.

Prairie Sun Recording

PO Box 7084, Cotati, CA, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan.

Pro/Creatives *

25 W. Burda Pl., New City, NY, 10956-7116. Pres.: David Rapp.

RPS Communications *

41 Cedar Dr., Great Neck, NY, 11021, (516) 829-5234, Fax: (516) 829-5234. Pres.: Randolph P. Savicky; Vice Pres.: Dr. Barbara Panos-Savicky.

The Raleigh Group, Ltd.

1223 Wilshire Blvd., Ste. 502, Santa Monica, CA, 90403, (310) 998-0055. Pres.: Raleigh Pinsky.

Ray Roberts Promotions

PO Box 110802, Nashville, TN, 37222, (615) 833-2052, E-Mail: rcirecix@netcom.com, Web Site: http://www.wp.com/rcirec/. Pres.: Ray Roberts.

Rogers & Cowan *

1888 Century Park E., Ste. 500, Los Angeles, CA, 90067-1709, (310) 201-8849, Fax: (310) 788-6611, E-Mail: ttardio@shandwick.com. Co-Chrmn./Managing Dir.: Tom Tardio; Co-Chrmn.: Paul Bloch; Exec. Vice Pres.: Maureen O'Connor.

Rogers & Cowan

475 Park Ave. S., 32nd Floor, New York, NY, 10016, (212) 779-3500, Fax: (212) 447-9630. Sr. Vice Pres.: Paul Freundlich.

Howard Rubenstein Assoc., Inc.

1345 Avenue of the Americas, 30th Floor, New York, NY, 10105, (212) 843-8000.

K. Sandy Agency *

2347 Coldwater Canyon Dr., Beverly Hills, CA, 90210, (213) 278-3343, Fax: (213) 785-1999. Pres.: Sandra Karvelas; Sales Mgr.: Diane Peitek; Mktg. Dir.: Robert Cannon.

Scoop Marketing

8800 Sunset Blvd., 2nd Floor, West Hollywood, CA, 90069-2117, (310) 360-6060, Fax: (310) 360-0312. Contact: Larry Solters.

Scyne Records/Gold Fever Productions *

93 Garfield Ave., Lynn, MA, 01905, (617) 581-1931. Pres.: James D. Brennan; Vice Pres./Engineer: Scott Esty; Mktg. Dir.: Tom Flynn; Sales Mgr.: Brian Deon.

Dave Segel Promotions

5948 Little Brook Way Dr., Columbus, OH, 43232, (614) 755-9996, Fax: (614) 755-9435, E-Mail: dsegelpr@aol.com. Pres.: Dave Segel.

Serge Entertainment *

2800 Bentley Rd., Ste. 1809, Marietta, GA, 30067, (770) 850-9560, Fax: (770) 850-9646, E-Mail: sergeent@aol.com, Web Site: http://www.serge.org. Pres.: Sandy Serge.

Shefrin Co.

808 S. Ridgeley Dr., Los Angeles, CA, 90036, (213) 931-8200, Fax: (213) 939-4435. Pres.: Paul Shefrin.

Shore Fire Media, Ltd. *

193 Jorammon St., Brooklyn, NY, 11201, (718) 522-7171, Fax: (718) 522-7242. Pres.: Marilyn Laverty; Vice Pres.: Seth Cohen; Vice Pres.: Mark Satlof.

Harriette Smith Publicity & Promotion *

1244 S. LaJolla Ave., Los Angeles, CA, 90035, (213) 931-0855.

Tri-Son, Inc./Tri-Son Promotions/Tri-Son News

PO Box 40328, Nashville, TN, 37204, (615) 371-9596, Fax: (615) 371-9597, E-Mail: trison@ifco.org, Web Site: www.ifco.org. Pres.: Loudilla Johnson; Vice Pres.: Kay Johnson; Sec./Treas.: Loretta Johnson.

Trifecta Entertainment *

209 Tenth Ave. S., Ste. 302, Nashville, TN, 37203, (615) 254-3333, Fax: (615) 254-5488. Pres.: Dixie Carter; Vice Pres. Artist Devel.: Andy Barton; Gen. Mgr.: William Foushee; Mgr. Pub. Rel.: Karen Demarco.

Douglas Tuchman Talent & Entertainment Marketing *

417 E. 89th St., Ste. 1-B, New York, NY, 10128, (212) 427-3221, Fax: (212) 439-9109. Pres.: Douglas Tuchman.

Visionary Music Services

PO Box 65022, Los Angeles, CA, 90065, (213) 257-4012, Fax: (213) 257-3197, E-Mail: visionarymus@earthlink.net. Pres.: Amy Dresser.

Morton Dennis Wax & Associates, Inc. *

1560 Broadway, Room 907, New York City, NY, 10036, (212) 302-5360, Fax: (212) 302-5364. Pres.: Morton Dennis Wax.

Norman Winter/Associates *

6255 Sunset Blvd., Ste. 915, Los Angeles, CA, 90028, (213) 469-3434, Fax: (213) 469-6422. Pres.: Norman Winter.

Curtis Wood Record & Tape Distributing

Box 172-C, Telephone, TX, 75488, (903) 664-3741. Pres.: D.M. Haddock; Sales Mgr.: Durwood Haddock; Mktg. Dir.: D.B. Bolling.

RECORD PROMOTION COMPANIES

A G A Sales & Marketing, Inc.

14 Bond Street, Ste. 253, Great Neck, NY, 11021, (516) 482-8952, Fax: (516) 829-4830. CEO: Harvey J. Rosen.

Ace Group *

4126 Michael Ave., Los Angeles, CA, 90066-5616, (310) 822-2770, Fax: (310) 301-3332, E-Mail: vicsen@aol.com. Pres.: Victoria Claire; Mktg. Mgr.: Kevin Sepriano.

Addis, Wechsler and Assoc.

955 S. Carrillo Dr., 3rd Floor, Los Angeles, CA, 90048, (213) 954-9000, Fax: (213) 954-9009. Pres.: Nick Wechsler; Vice Pres./Mgr.: Jared Levine.

All Points Music

138 Arena St., Ste. A, El Segundo, CA, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfar; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.

All-Star Music Corp. *

9655 S. Dixie Hwy., Ste. 209, Miami, FL, 33156-2813, (305) 666-2747, Fax: (305) 666-2748. CEO: Richard N. Friedman.

BS Promotions *

PO Box 130, New York, NY, 10024, (212) 877-8111, Fax: (212) 877-8112. Pres.: Billy Smith.

Fred Benson Promotion (Western Region Country Record Promotion) *

3425 E. Ocean Blvd., Long Beach, CA, 90803-2650, (562) 987-4744, Fax: (562) 987-4768. Owner: Uncle Fred Benson.

Business Broadcast Systems

1901 Avenue of the Stars, 18th Floor, Los Angeles, CA, 90067, (310) 277-7859, Fax: (310) 277-6230. Pres.: Andrew Milder.

CRS, Inc. *

724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920, Fax: (215) 544-5921. Pres.: John Russo; Mktg.: Jack M. Shusterman; Sales Asst.: Caroline Hunt.

The Carter Group

839 Seventh Ave., Oakland, CA, 94606, (510) 835-4552, Fax: (510) 835-4553, E-Mail: michael.carter@mailexcite.com. Managing Dir.: M. Evander Carter.

Criss-Cross Industries

24016 Stratham St., West Hills, CA, 91304, (818) 710-6600, Fax: (818) 719-0222. Pres.: Doc Remer.

Dassingier Creative *

32 Ardsley Rd., Ste. 201, Montclair, NJ, 07042-5002, (201) 746-6474, Fax: (201) 746-5082. Pres.: George W. Dassingier; Vice Pres.: Isabel Dassingier.

Marvin Deane *

2126 E. Roble Ln., Beverly Hills, CA, 90210, (310) 858-6988, Fax: (310) 271-6612. Sole Bus. Operation: Marvin Deane.

East-2-West Promotions & Marketing *

559 Wanamaker Rd., Jenkintown, PA, 19046-2219, (215) 884-3308, Fax: (215) 884-1083. CEO/Pres.: Jackie Paul.

Euro Tec Promotions *

231 Glencrest Cr., Ventura, CA, 93003, (805) 658-2488, Fax: (805) 658-8241. Pres.: Bruce Caplin.

Fame & Fortune Enterprises

1719 West End Ave., Nashville, TN, 37203, (615) 244-4898. Pres./Producer: Jim Cartwright; Producer/Creative Dir.: Scott Turner.

GP Productions

362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gillrp@media-cafe.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton.

Hi Frequency Marketing *

26 Davie Cir., Ste. B, Chapel Hill, NC, 27514, (919) 942-9244, Fax: (919) 969-8807, E-Mail: hifrequency@aol.com, Web Site: www.hifrequency.com. Pres.: Ron Vos; Field Staff Coord.: Joby Brown.

Hithuggers

2937 Harlin Dr., Nashville, TN, 37211, (615) 331-1125. Pres.: Ruth Brown; Sales/Mktg.: Webb Foley.

Ron Huntsman Entertainment Marketing

1100 16th Ave. S., Nashville, TN, 37212, (615) 443-7300, Fax: (615) 255-1107. Pres.: Ron Huntsman.

Ed Hurvitz Music Promotions *

129 Bishop St., Brockton, MA, 02402, (508) 598-6348, Fax: (508) 559-9012. Pres.: Edward M. Hurvitz; Sales Mgr.: Linda Berman.

In Record Time

301 W. 53rd St., Ste. 17A, New York, NY, 10019, (212) 262-4414, Fax: (212) 262-4512, E-Mail: inrectime@aol.com. Pres.: Adam Cott; Customer Serv.: Lara Zalon.

Independent Music Assn.

76 N. Maple Ave., Ste. 371, Ridgewood, NJ, 07450, (201) 818-6789, Fax: (201) 818-6996, E-Mail: imamusic@nis.net, Web Site: http://www.imamusic.com. Exec. Dir.: Don Kulak; Sales Mgr.: Ken Easton; Mktg. Dir.: Christopher Kulak.

Intero Promotions

2287 Lothrop St., Detroit, MI, 48206, (313) 894-0710, Fax: (313) 862-6719. Pres.: Ernest Kelley; Sales Mgr.: Irving R. Kelley; Mktg. Dir.: Jerome Cunningham.

Interworld Music

RD 3, Box 395A, Brattleboro, VT, 05301, (800) 698-6705, Fax: (802) 257-9211, E-Mail: intwrld@sover.net, Web Site: www.interworldmusic.com. Pres.: Gerry James; Mktg. Dir.: Ben James; Sales Mgr.: Scott Snyder.

Jacknife Enterprises

PO Box 33370, Austin, TX, 78764, (512) 416-0003, Fax: (512) 416-7144.

Jewel Records *

1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9336, Fax: (513) 522-9915, Web Site: www.jewelrecords.com. Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins.

Little Richie Johnson Agency

318 Horizon Vista Blvd., Belen, NM, 87002, (505) 864-7441, Fax: (505) 864-7442. Pres.: Little Richie Johnson; Sales Mgr.: Theresa Smrt.

Ed Keeley Promotions

7420 Dunaway Dr., Nashville, TN, 37221, (615) 662-2208, (615) 662-2205, Fax: (615) 662-2215. Pres.: Edward L. Keeley; Mktg. Dir.: Fred M. Stewart III.

Ken Do Promotions

68-61 Yellowstone Blvd., Ste. 612, Forest Hills, NY, 11375, (718) 793-6628. Mgr./Promoter: Ken Shankman.

Gene Kennedy Enterprises, Inc. *

3950 N. Mt. Juliet Rd., Mount Juliet, TN, 37122, (615) 754-0417, Fax: (615) 754-0424, E-Mail: geneken@usit.net, Web Site: http://www.doorknob-rec.com/nash.html. Owner/Pres.: Gene Kennedy; Owner/Vice Pres.: Karen Jeglum Kennedy.

Known Artist Records & Promotions

PO Box 1304, Brewton, AL, 36427, (334) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Gus Grice; Mktg. Dir.: Shannon Edwards.

Lee Music & Video Promotions *

4546 S. Park Dr., Metairie, LA, 70001, (504) 889-1823, (504) 888-2406. Pres.: Paul Lee; Promo/Mktg. Dir.: Paul William Lee.

Loconto Productions/Sunrise Studio *

10244 NW 47th St., Sunrise, FL, 33351, (954) 741-7766. Pres.: Frank Loconto; Exec. Vice Pres.: Phyllis Finney Loconto.

Company headquarters are designated by a *

Main Street Marketing & Promotions, Inc. *

4517 Minne-tonka Blvd., Ste. 104, Minneapolis, MN, 55416, (612) 927-4487, Fax: (612) 927-6427, E-Mail: mainst@bitsream.net. Pres.: Tom Kay; Mktg. Dir.: Jane Dyson.

Main Tripp Records, Inc. *

2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.

Marco Promotions

1620 16th Ave., Ste. B, Nashville, TN, 37212, (615) 269-7074, Fax: (615) 269-0131. Pres.: Jeff Walker; Dir., Promos.: Jim Malito.

Jim McCoy Productions *

Rt. 2, Box 114, Berkeley Springs, WV, 25411, (304) 258-9381. Pres.: Jim McCoy; Sales Mgr.: Scott Jordan; Mktg. Dir.: Bertha McCoy.

Meek Recording & Publishing Co., Inc. *

7900 S. Prairie Ave., Chicago, IL, 60619, (773) 783-0038, Fax: (773) 783-7466, E-Mail: msyrup@ix.netcom.com, Web Site: www.meekrecords.com. CEO/Pres.: Maple Reddick; Mktg. Dir.: Latonya Drigo; A&R: Walter Howard.

Mia Mind Music

500 1/2 E. 84th St., Ste. 4B, New York City, NY, 10028, (212) 564-4677, Fax: (212) 564-4448, E-Mail: mimimus@aol.com, Web Site: www.thewebslinger.com/miamind.htm. Pres.: Stevie B., Dir., Publicity: Ashley Wilkes; Int'l Licensing: Anne St. James; Radio Promo.: Andy Gilchrist.

Dick Michaels Productions

PO Box 703326, Dallas, TX, 75370, (214) 348-4151. Contact: Dick Michaels.

Mixed Media *

PO Box 20568, Cranston, RI, 02920, (401) 942-8025, Fax: (401) 942-5487, E-Mail: ginnyshea@aol.com. Pres.: Ginny Shea.

Music Town Distributing & Promotions *

159 Village Green Dr., Nashville, TN, 37217, (615) 361-7902, Fax: (615) 361-7600. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Yvonne Mathews; Promos.: Buddy McDavid.

Musik Int'l *

154 Betasso Rd., Boulder, CO, 80302, (303) 444-9575, Fax: (303) 444-9122, E-Mail: musikintl@aol.com. Pres.: PJ Biorosik; Radio Mgr.: Becky Stephens; Retail Mgr.: Geoff Waltrip; Media Mgr.: Robert Newman.

New Art Promotions

33 Ascan Ave., Forest Hills, NY, 11375, (718) 261-6458, Fax: (718) 261-6458, E-Mail: newart@aol.com. Owner: Linda Kirshjian.

Nic Of Tyne Productions, Inc.

3203-4 Black Partridge Ln., Valparaiso, IN, 46383, (219) 477-4075. Pres.: Tony Nicoletto; Pub. Rel./Record Promoter: Nancy Nicoletto.

Slick Norris Artists & Promotions *

145 Kilgore Ave., Baytown, TX, 77520, (281) 424-4235. Pres.: Slick Norris.

Park Avenue Productions/Alphamedia *

90 Thacher Brook Cir., Ste. 10, Attleboro, MA, 02703-5154, (617) 222-4837, E-Mail: alphamedia@gnn.com. Pres.: Richard D. Perez.

Pioneer Recording Studio, Inc. *

11835 Eddleston Dr., Northridge, CA, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: galan2@aol.com. Pres.: Gary A. Rubin; Vice Pres.: Keith Edwards; Mktg. Dir.: Tom Connors.

Prairie Sun Recording

PO Box 7084, Cotati, CA, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Optrs. Mgr.: Jeffrey Sloan.

Jack Pride Promotions

5242 Edmondson Pk., Ste. 1222, Nashville, TN, 37211, (615) 331-3008, Fax: (615) 331-3009. Owner: Jack Pride.

Pro/Creatives *

25 W. Burda Pl., New City, NY, 10956-7116. Pres.: David Rapp.

The Promotion Dept. *

5859 Kanan Rd., Penitence Ste. 1010, Agoura Hills, CA, 91301, (818) 503-2220. Pres.: Kenny Ryback; Northwest Rep.: Calvin Lew.

Pro Motion/Lift

63 Greene St., Ste. 402, New York, NY, 10012, (212) 274-9800, Fax: (212) 274-9899, E-Mail: blbcompany@aol.com. Pres.: Brad LeBeau; Mgr. Gen.: Max Pedank; Dir. Alternative Promos.: Frank Blasucci.

RCI Records, Inc.

4721 Trousdale Dr., Ste. 118, Nashville, TN, 37220, (615) 833-2052, Fax: (615) 833-2101, E-Mail: rcirec@aol.com. Pres.: Ray Roberts.

Radio-Active Promotions & Marketing, Inc.

9901 SW 218th Terr., Lakes by The Bay, Miami, FL, 33190-1163, (800) 622-7529, (305) 255-9966, Fax: (800) 835-3299, E-Mail: radioactive@bellsouth.net, Web Site: www.liac.net/users/elements/radio. Pres.: Kristin Pearson.

Rage Records *

3528 NW 34th St., Lauderdale Lakes, FL, 33309, (954) 485-2640, Fax: (954) 486-4948. Pres.: Vincent M. Jeffers; Vice Pres. Promos.: Lawson Westerman.

Rising Acts Productions

1430 N. Harper Ave., Ste. 205, West Hollywood, CA, 90046-8419, (818) 716-5525, Fax: (818) 716-8272. Pres.: Yaredt E. Leon; Prodn. Dir.: Samuel Lopez.

Ray Roberts Promotions

PO Box 110802, Nashville, TN, 37222, (615) 833-2052, E-Mail: rcirec@ix.netcom.com, Web Site: http://www.wp.com/rcirec/. Pres.: Ray Roberts.

Round The Globe Music, Ltd. *

141 W. 28th St., Ste. 1202, New York, NY, 10001, (212) 947-5575, Fax: (212) 947-7557. Pres.: Neil Levine; Optrs. Mgr.: Christine Boock.

S Data Telecom Int'l

67 Charles St., 2nd Floor, Jersey City, NJ, 07307, (201) 610-0988, Fax: (201) 610-9825, E-Mail: bellfast@worldnet.att.net, Web Site: www.bellfast.com. Pres.: Gani Pola.

SRO Marketing *

PO Box 16431, Beverly Hills, CA, 90209-2431, (310) 652-9002, Fax: (310) 659-6317. Pres.: Scott Martin; Optrs. Mgr.: Debbie Chatfield.

Scyne Records/Gold Fever Productions *

93 Garfield Ave., Lynn, MA, 01905, (617) 581-1931. Pres.: James D. Brennan; Vice Pres./Engineer: Scott Esty; Mktg. Dir.: Tom Flynn; Sales Mgr.: Brian Deon.

Dave Segel Promotions

5948 Little Brook Way Dr., Columbus, OH, 43232, (614) 755-9996, Fax: (614) 755-9435, E-Mail: dsegelprom@aol.com. Pres.: Dave Segel.

The Space Co.

1643 Morningside Trail, Lindale, TX, 75771, (903) 882-1375, Web Site: www.spaceco.com. Pres.: Ed Spacek; Exec. Asst.: Tannie L. Myers.

Greg Steffen Nat'l Music Marketing Services *

629 Santa Rosa Ave., Berkeley, CA, 94707, (510) 527-1861, Fax: (510) 527-9262. Pres./Mktg. Dir.: Greg Steffen.

Skip Stevens Promotions *

1227-B 17th Ave. S., Nashville, TN, 37212, (615) 329-4499. Pres.: Skip Stevens.

Strata-East Records *

PO Box 36 GCS, New York, NY, 10163, E-Mail: info@serecs.com. Pres.: Charles Tolliver.

Peter Svendsen, Inc. *

822 N. Main St., Cleburne, TX, 76031, (817) 641-7875, Fax: (817) 641-7876. Owner/Pres.: Peter Svendsen.

Nick Thery Record Promotion

3008 Belden Dr., Los Angeles, CA, 90068, (213) 469-2719, Fax: (213) 469-2710. Mgr.: Nick Thery.

The 3J Co. (A PPL Co.)

10 Universal City, Universal City, CA, 91618, (702) 884-1946, Fax: (702) 882-6755, E-Mail: pplzim@aol.com. Pres.: Jaeson EJE Jarrett; Vice Pres./Admin.: Jeannette Ayala.

Rik Tinory Productions

180 Pond St., Cohasset, MA, 02025, Fax: (617) 383-9494. Pres.: Rik Tinory; Contact: Richard F. Tinory; Mktg. Dir.: Claire L. Babcock.

Trac Record Co. *

170 N. Maple, Fresno, CA, 93702, (209) 255-1717, Fax: (209) 255-1717. Owner: Stan Anderson.

VAAM Music Record Promotions

PO Box 29550, Hollywood, CA, 90029, (213) 664-7765. Pres.: Peter Martin.

Johnny Vee Promotions *

2751 W. Market St., Louisville, KY, 40212, (502) 778-5370, Fax: (502) 584-2895. Pres.: John V. Heath; Sales Mgr./Mktg. Dir.: Mae Health.

Visionary Music Services

PO Box 65022, Los Angeles, CA, 90065, (213) 257-4012, Fax: (213) 257-3197, E-Mail: visionarymus@earthlink.net. Pres.: Amy Dresser.

Morton Dennis Wax & Associates, Inc. *

1560 Broadway, Room 907, New York City, NY, 10036, (212) 302-5360, Fax: (212) 302-5364. Pres.: Morton Dennis Wax.

Bill Wence Promotions

2473 Rocky Fork Rd., Nolensville, TN, 37135, (615) 776-2060, Fax: (615) 776-2181, E-Mail: wencepromo@songs.com, Web Site: http://songs.com/wencepromo. Owner/Pres.: Bill Wence; Vice Pres.: Kathy Wence; Dir. of Promos.: Pam Courtney.

S. White and Co.

2383 Union St., Ste. 4, San Francisco, CA, 94123-3913, (415) 567-6935. Mgr. Promo.: S. White.

Curtis Wood Record & Tape Distributing

Box 172-C, Tele-phone, TX, 75488, (903) 664-3741. Pres.: D.M. Haddock; Sales Mgr.: Durwood Haddock; Mktg. Dir.: D.B. Bolling.

SCHOOLS & EDUCATIONAL INSTITUTIONS

American Music Co.

3830 Hwy. 78, Mount Horeb, WI, 53572, (608) 437-8970, Fax: (608) 437-4362. Pres.: Jim Kirshstein.

American Music Center, Inc.

30 W. 26th St., Ste. 1001, New York, NY, 10010, (212) 366-5260, Fax: (212) 366-5265, E-Mail: center@amc.net, Web Site: www.amc.net. Exec. Dir.: Richard Kessler; Membership Associate: David Matthews; Assoc. Dir.: Deborah Atherton. Music Training & Business.

The American University-Dept. of Performing Arts *

4400 Massachusetts Ave. NW, Washington, DC, 20016, (202) 885-2750. Music Dir.: Elizabeth K. Vrenios. Music Training & Business.

The Audio-Visual Buff, Inc. *

9 Kenny Rd., Athens, OH, 45701-5428, (614) 593-3014, Fax: (614) 592-6693, E-Mail: mraudbuffco@delphi.com. Pres.: Martin Rubin; Office Mgr.: Mary Boyer.

Austin Community College *

11928 Stonehollow Dr., Austin, TX, 78758, (512) 223-4806, (512) 832-4780, Fax: (512) 832-4867, E-Mail: dajones@austin.cc.tx.us. Dept. Head/Music Mgmt.: David Jones; Admin. Asst.: Chrissy Mason. Music Training & Business, Recording Engineering.

Austin School of Music

805-B W. Fifth St., Austin, TX, 78703, (512) 476-7666. Music Training & Business, Recording Engineering.

Belmont University (Curb Music Business Program)

1900 Belmont Blvd., Nashville, TN, 37212, (615) 460-5504, Fax: (615) 460-5516. Pres.: Dr. William E. Troutt; Associate Dean: Robert E. Mulloy.

Music Training & Business, Recording Engineering.**Berklee College of Music**

1140 Boylston St., Boston, MA, 02215, (617) 266-1400, Fax: (617) 536-2632. Pres.: Lee Eliot Berk; Dir., Admissions: Emily Woolf Economou. Music Training & Business, Recording Engineering.

Bowling Green State University

College of Musical Arts, Bowling Green, OH, 43403, (419) 372-2181, Fax: (419) 372-2938. Chief Admin.: Dr. H. Lee Riggins.

California Polytechnic State University

Music Dept., San Luis Obispo, CA, 93407, (805) 756-2406, Fax: (805) 756-7464, E-Mail: di545@oasis.calpoly.edu. Dept. Chrmn.: John Russell. Music Training & Business, Recording Engineering.

California Recording Institute

1137 Howard St., San Francisco, CA, 94103, (415) 324-0464, (415) 321-4772, Fax: (415) 261-0420, E-Mail: virtmixr@hooked.net. Chief Admin.: David A. Gibson; Office Mgr.: Donna Compton. Music Training & Business, Recording Engineering.

California State University, Chico *

Dept. of Music, Chico, CA, 95929-0805, (916) 898-5152, Fax: (916) 898-4082, E-Mail: kseppanen@oavax.csuchico.edu, Web Site: http://www.csuchico.edu/mus/rcrd. Co.-Dir., Recording Arts: Raymond Barker; Co.-Dir., Recording Arts: Keith Seppanen. Music Training & Business, Recording Engineering.

California State University, Dominguez Hills

1000 E. Victoria St., Carson, CA, 90747, (310) 243-3543. Music Dept. Chair: Dr. Rod Butler. Recording Engineering.

Capital University Conservatory of Music *

2199 E. Main St., Columbus, OH, 43209, (614) 236-6474, Fax: (614) 236-6411, E-Mail: zipay@capital.edu. Dean: Terry L. Zipay. Music Training & Business, Recording Engineering.

The Carter Group

839 Seventh Ave., Oakland, CA, 94606, (510) 835-4552, Fax: (510) 835-4553, E-Mail: michael.carter@mailexcite.com. Managing Dir.: M. Evander Carter. Music Training & Business.

Cayuga Community College *

197 Franklin St., Auburn, NY, 13021, (315) 255-1743, Fax: (315) 255-2690. Broadcasting Dept. Coord.: Steven Keeler. Recording Engineering.

Cedar Valley Community College

3030 N. Dallas Ave., Lancaster, TX, 75134, (972) 860-8200. Chief Admin.: Dr. Jerry Cotton.

College of St. Rose

432 Western Ave., Albany, NY, 12203, (518) 454-5278, Fax: (518) 438-3293. Program Dir.: Mary Ann Nelson. Music Training & Business, Recording Engineering.

Collin County Community College *

2800 E. Spring Creek Pkwy., Plano, TX, 75074, (972) 881-5973, Fax: (972) 881-5103, Web Site: www.ccccd.edu. Professor of Music: Keith Hays. Music Training & Business, Recording Engineering.

Conservatory of Recording Arts & Sciences *

2300 E. Broadway Rd., Tempe, AZ, 85282, (800) 562-6383, (602) 858-9400, Fax: (602) 829-1332, E-Mail: cras@amng.org, Web Site: cras.org. Administrator: Kirt R. Hamm. Recording Engineering.

Dallas School of Music, Inc.

2650 Midway Rd., Ste. 204, Carrollton, TX, 75006, (972) 380-8050, Fax: (972) 380-9112. Pres.: Robert Lawrence; Vice Pres.: Tamalyn Stone; Dir. of Public Relations: Eugene Cantera. Music Training & Business.

Dassinger Creative *

32 Ardley Rd., Ste. 201, Montclair, NJ, 07042-5002, (201) 746-6474, Fax: (201) 746-5082. Pres.: George W. Dassinger; Vice Pres.: Isabel Dassinger. Music Training & Business.

Dept. of Music & Sound Recording/Univ. Of New Haven

300 Orange Ave., West Haven, CT, 06516, (203) 932-7101, Fax: (203) 931-6097, E-Mail: menelaos@charger.newhaven.edu. Chrmn.: Michael G. Kaloyanides; Asst. Professor: Guillermo Mager.

Music Training & Business, Recording Engineering.**Duchess Community College Music School**

53 Pendell Rd., Poughkeepsie, NY, 12601, (914) 431-8916, Fax: (914) 431-8985, E-Mail: winograd@sunydutchess.edu. Dir.: David Winograd.

Duquesne University School of Music

600 Forbes Ave., Pittsburgh, PA, 15282, (412) 396-6080.

Eastman School of Music *

26 Gibbs St., Rochester, NY, 14604, (716) 274-1000. Acting Dir.: James Undercoflin.

Music Training & Business.**Elmhurst College Music Business Program ***

190 Pros-pect, Elmhurst, IL, 60126, (630) 617-3515, Fax: (630) 617-3738. Chrmn./Dir.: Tim Hays. Music Training & Business.

Entertainment Industry Center *

Box 5060, Univ. of N. Alabama, Florence, AL, 35632-0001, (205) 760-4342, Fax: (205) 760-4368. Associate Dir.: Mrs. Janna Malone.

Music Training & Business, Recording Engineering.**Finger Lakes Community College**

4355 Lake Shore Dr., Canandaigua, NY, 14424, (716) 394-3500, Fax: (716) 394-5005. Contact: Eleanor A. Rideout. Music Training & Business, Recording Engineering.

Company headquarters are designated by a *

Five Towns College *

305 N. Service Rd., Dix Hills, NY, 11746, (516) 424-7000, Fax: (516) 424-7006. Pres.: Dr. Stanley Cohen; Adm. Officer: Christina Kuhl; Assoc. Dean: Dr. Martin Cohen; Dir., Pub. Rel./Mktg.: Robert Epervary. Music Training & Business, Recording Engineering.

Full Sail Real World Education *

3300 University Blvd., Winter Park, FL, 32792, (800) 226-7625, Fax: (407) 679-6333. Founder/CEO: Jon Phelps; Sr. Vice Pres.: Garry Jones; Dir., Admissions: Mary Beth Mezo. Music Training & Business, Recording Engineering.

Fullerton College-Music Dept. *

321 E. Chapman Ave., Fullerton, CA, 92832, (714) 992-7296. Instructor: Alex Cima. Music Training & Business, Recording Engineering.

Georgia State University - School of Music - Haus-Howell Bldg.

PO Box 4097, Atlanta, GA, 30302-4097, (404) 651-1736, Fax: (404) 651-1583, E-Mail: musfjt@panther.gsu.edu. Chief Admin.: Frederick J. Taylor.

Golden West Community College

15744 Golden West St., Huntington Beach, CA, 92647, (714) 895-8780. Chief Admin.: David Anthony.

Indiana University *

School of Music, Bloomington, IN, 47405, (812) 855-1087, (812) 855-1900, Fax: (812) 855-2753. Chief Admin.: David A. Pickett.

Institute of Audio Research

64 University Pl., New York, NY, 10003, (212) 677-7580, Fax: (212) 677-6549, E-Mail: iarmy@aol.com. Pres.: Albert B. Grundy; Dir.: Miriam Friedman; Admissions Dir.: Mark Kahn. Recording Engineering.

Int'l Film & Television Workshops

2 Central St., Rockport, ME, 04856, (207) 236-8581. Pres.: David Lyman.

The Juilliard School

60 Lincoln Center Plz., New York, NY, 10023, (212) 799-5000, Fax: (212) 799-1993, E-Mail: news@juilliard.edu, Web Site: www.juilliard.edu. Pres.: Joseph Polisi; Commun. Dir.: Janet Kessin; Commun. Asst.: Jenna Soloie.

Lansing Community College - Media Technology Program

52-Media, PO Box 40010, Lansing, MI, 48901, (517) 483-1670. Prog. Dir.: Dr. James C. Greene.

Lebanon Valley College

College Ave., Annville, PA, 17003, (717) 867-6285, Fax: (717) 867-6124. Dir., Sound Rec. Tech.: Barry R. Hill. Recording Engineering.

Long Beach Community College *

4901 E. Carson St., Long Beach, CA, 90808, (310) 938-4309, (310) 938-4517. Chief Admin.: Priscilla Remeta; Chief Admin.: Dr. George Shaw. Music Training & Business, Recording Engineering.

Los Angeles City College Cinema-Television Dept.

855 N. Vermont Ave., Los Angeles, CA, 90029, (213) 953-4545, Fax: (213) 953-4505, E-Mail: clhtv@citymail.lacc.cc.ca.us, Web Site: citywww.lacc.cc.ca.us. Chrmn. Cin-TV: Vaughn Oberrn.

Los Medanos College - Recording Arts *

2700 E. Leland Rd., Pittsburg, CA, 94565, (510) 439-0200, Fax: (510) 427-1599. Chief Admin.: Frank Dorriete. Music Training & Business, Recording Engineering.

Loyola University *

Recording Studio, New Orleans, LA, 70118, (504) 865-3037, Fax: (504) 865-2075. Dir.: Sanford Hinderlie. Music Training & Business.

May Technical College *

1306 Central Ave., Billings, MT, 59102, (406) 259-7000, Fax: (406) 252-8120. Pres.: Michael W. May; Dir.: Rick Norine; Dir. Educ./Student Servs.: Belinda Holloway; Adm. Rep.: Cecelia Danielson. Recording Engineering.

McLennan Community College Commercial Music Program *

1400 College Dr., Waco, TX, 76708, (254) 299-8278, Fax: (254) 299-8242, E-Mail: dab@mcc.cc.tx.us, Web Site: http://www.mcc.cc.tx.us. Pres.: Dennis Michaels; Dir., Commercial Music: David Hibbard. Music Training & Business, Recording Engineering.

Michigan State University, Dept. of Telecommunication

409 Comm. Arts & Sciences Bldg., East Lansing, MI, 48824-1212, (517) 355-8372, (517) 355-9753. Chief Admin.: Gary A. Reid.

Middle Tennessee State University

1301 E. Main Street, Murfreesboro, TN, 37132, (615) 898-2578, Fax: (615) 898-5682, Web Site: mtsu.edu/~record. Interim Chrmn.: Robert Garfrerick. Music Training & Business, Recording Engineering.

The Music Bakery *

7522 Campbell Rd., Ste. 113-2, Dallas, TX, 75248, (800) 229-0313, (615) 790-9897, Fax: (972) 414-3160, E-Mail: jackw@musicbakery.com, Web Site: www.musicbakery.com. Pres./Exec. Producer: Jack Waldenmaier; Dir., Sales/Mktg.: Donna Gallahey; Accts. Mgr.: Kelly Andrews; Sales Mgr.: Mike Gallahey. Music Training & Business, Recording Engineering.

Musicians Institute

1655 McCadden Pl., Hollywood, CA, 90028, (213) 462-1384, Fax: (213) 462-6978. Pres.: Pat Hicks. Music Training & Business.

Nat'l Assn. of Schools of Music

11250 Roger Bacon Dr., Ste. 21, Reston, VA, 20190, (703) 437-0700, Fax: (703) 437-6312. Exec. Dir.: Samuel Hope.

New York University Dept. of Music & Business & Technology

1112 W. Fourth St., Rm. 777, New York, NY, 10003, (212) 998-5432, (212) 998-5424, Fax: (212) 995-4043. Director: Linda Beasley. Music Training & Business, Recording Engineering.

Oberlin Conservatory of Music-Timara Department *

Oberlin College, Oberlin, OH, 44074, (216) 775-8900, Fax: (216) 775-8942, E-Mail: gary.nelson@oberlin.edu, Web Site: http://timara.con.oberlin.edu. Dir.: Gary Lee Nelson; Music Engineer: John Talbert; Assoc. Professor: Richard Povall.

Ohio University - School of Telecommunications

9 S. College St., Athens, OH, 45701, (614) 593-4860, Fax: (614) 593-9184. Asst. Professor: Jeff Redefer. Music Training & Business, Recording Engineering.

Omega Studio's School of Applied Recording Arts & Sciences

5609 Fishers Ln., Rockville, MD, 20852, (301) 230-9100, Web Site: www.omegastudios.com. Pres.: Edward S. Petersen; Dir., Education: John W. Gardner; Dir., Admissions: Bill Terry. Recording Engineering.

William Paterson College of New Jersey

Music Dept./Audio Recording/Music Business, Wayne, NJ, 07470, (201) 595-2315, Fax: (201) 595-2217, E-Mail: marcone@frontier.wilpaterson.edu. Chrmn. Music Dept.: Dr. Stephen Marcone. Music Training & Business, Recording Engineering.

Portland Community College

Music Dept., Cascade, PO Box 19000, Portland, OR, 97280-0990, (503) 244-6111. Chief Admin.: Hal Lee.

Prairie Sun Recording

PO Box 7084, Cotati, CA, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan. Recording Engineering.

Recording Institute of Detroit, Inc. *

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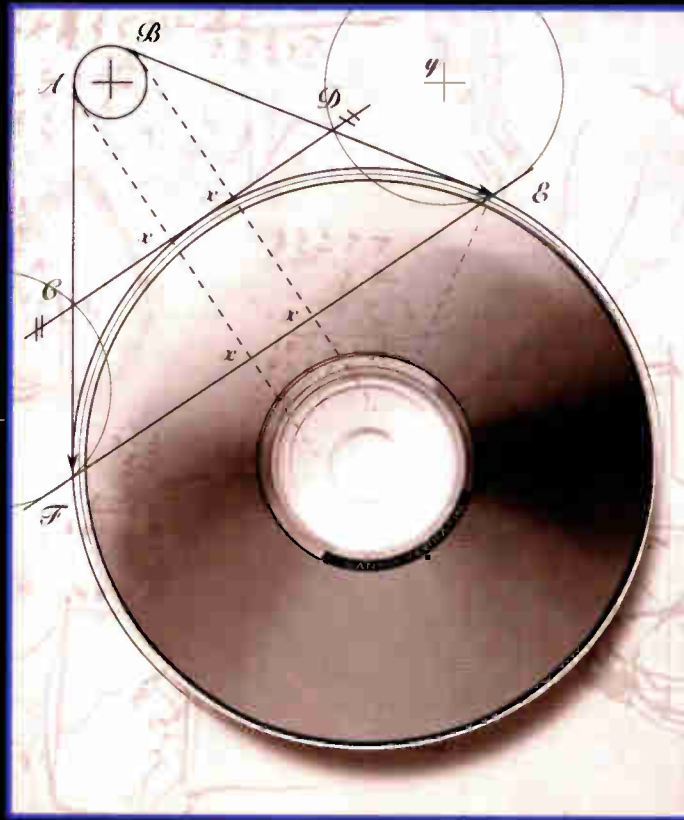
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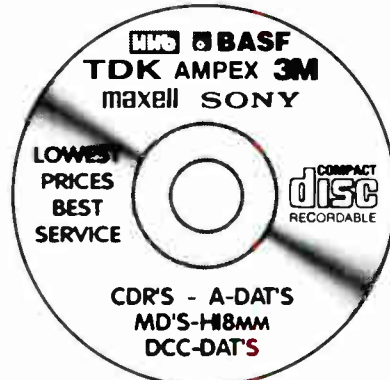
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1440 E. Arrow Hwy., Unit L, Irwindale, CA, 91706, (800) 344-6294, (818) 358-1644, Fax: (818) 357-1666, Pres.: Michael Aris.

Maxima Magnetics, Inc.

435 Jacksonville Rd., Hatboro, PA, 19040, (215) 443-0700, Fax: (215) 443-0761, Web Site: www.tapestock.com, Pres.: William R. Goss; Gen. Mgr.: Carol M. Moore.

NRS (Nat'l Recording Supplies, Inc.)

764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, Pres.: Domenick Salvatore; Vice Pres.: Michael Salvatore.

Nashville Record Production

469 Chestnut, Nashville, TN, 37203, (615) 259-4200, Fax: (615) 726-3284, Pres.: George Ingram; Nat'l Sales Mgr.: John Eberle.

Nat'l Multimedia Services, Div. of Ken-Dei Prods.

First State Prodn. Ctr., 1500 First State Blvd., Wilmington, DE, 19804-3596, (302) 999-1110, Fax: (302) 999-1656, E-Mail: nms@dca.net, Pres.: H. Edwin Kennedy; Mktg. Dir./Sales Mgr.: Shirli Lotz; Prodn. Mgr.: William Burgess.

Nat'l Tape & Disc Corp.

27 Music Sq. E., Nashville, TN, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031, E-Mail: ntcd@msn.com, Web Site: http://www.ntcd.com, Pres.: Jerry Hutchinson; Vice Pres., Sales: Tom Beid.

PAV

32 Chambers Bridge Rd., Lakewood, NJ, 08701, (908) 363-4141, Fax: (908) 363-4406, Pres.: Robert Kriss; Sales Mgr.: Al Reynolds.

Premiere America, Inc.

274 Jamie Ln., Wauconda, IL, 60084, (847) 526-1800, Fax: (847) 526-1828, Pres.: George M. Ricci.

Premiere America, Inc.

18080 NE 68th St., Ste. A-150, Redmond, WA, 98052, (206) 882-1400, Fax: (206) 867-0718, E-Mail: sales@premiereamerica.com, Web Site: www.premiereamerica.com, Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci.

Producers Tape Service

395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270, Web Site: http://www.producerstape.com, Pres.: William Guthrie; Sales Team Leader: Al Cruse.

Rome Recording Co.

3970 S. High St., Columbus, OH, 43207, (614) 497-3970, Fax: (614) 497-1012.

Sound Advice

9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvice@earthlink.net, Pres.: Scott Flynn; Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

SoundSpace, Inc.

845 Dayton St., Yellow Springs, OH, 45367-1737, (513) 767-7353, Fax: (513) 767-7348, Pres./Sales Mgr.: Chris Hertzler.

Taylor Video Corp.

12420 Montague St., Ste. B, Pacoima, CA, 91331, (800) 423-7779, Fax: (818) 763-2825, Sales Mgr.: John Northrop.

Taylor Video Corp.

14763 Keswick St., Van Nuys, CA, 91405, (818) 834-3311, (800) 423-7779, Fax: (818) 954-0770, Pres.: Rich Hall; Mktg. Dir.: Chris Sauer; Sales Mgr.: John Northrop; Export Mgr.: Pedro Martinez.

Total Media, Inc.

19 Wysocki Pl., Hackensack, NJ, 07601, (201) 489-3237, (800) 848-4118, Fax: (201) 489-7322, E-Mail: tmedia@ix.netcom.com, Pres.: Gerald J. Ghinelli.

Videotape Supply Co., Inc.

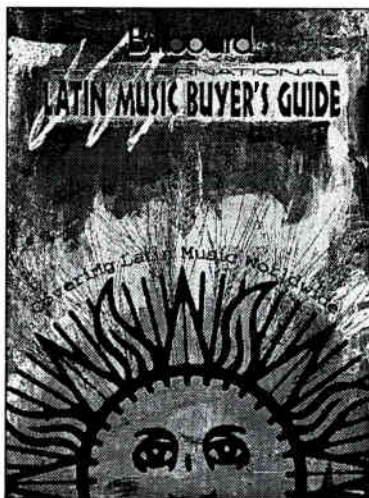
8049 Monetary Dr., Ste. D-7, Riviera Beach, FL, 33404, (561) 844-8480, Fax: (561) 844-2967, Owner: Dave Bawarsky; Opns. Mgr.: David Barry.

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BDLD3127

Pro Media Product Charts

The products listed are used for audio/video duplication of pre-recorded music and video. Other video products listed are used at post and pre-production facilities and/or for broadcast purposes. The suppliers of the audio and video media listed can be found in the Manufacturers of Pro-Industrial Audio & Video section, which lists each company's name, address, and specific contact.

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING
Aard Vark, Inc.		
JDT-1	C-0 to C-95	NB
JDT-5	C-0 to C-120	NB
JDT-10	C-0 to C-95	HB
Micro MAC	0 to 60	(NS)
Adams Magnetic Products, Inc. (AMP)		
D Leaderless	30,60,90	GF/O
SCF Standard Leader	30,60,90	GF/O
SCR Standard Leader	60,90	CrO2
BD/BSF	10,20,30,40,50,60,90	GF/O
BASF/Emtec Magnetics		
Ferro Extra I	46,60,90,100,120	FO
Chrome Extra II	46,60,90,100,120	CrO2
Reference Maxima II	10,20,30,60,90,100	CDFeO
Burlington A/V Recording Media, Inc.		
Leaderless	30,60,90,120	GF/O
Standard	30,60,90,120	GF/O
Standard Leader	30,60,90, Custom	CrO2
Certron Corp.		
Low Noise	60,90	LN/FeO
High Density	60,90,120	LN/FeO
High Bias	90	CrO2
Dictation	30,60,90,120	
Telephone/Endless	20 sec. to 60 min.	
Micro/Mini	30,60	
Deltamedia Int'l, Inc.		
Voice/Music	46,62,92 or custom	(NS)
Fidelipac Corp.		
Cobalt (NAB Type)	Various	BL
Audiomax 4000 (NAB Type)	Various	BL
Master Cart (NAB Type)	Various	BL
300 Series (NAB Type)	Various	BL

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high medal	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	evaporated	PO-premium oxide
BL-back lubricated	DC-double coated	HP-high performance	SF-standard ferric
BMA-black magnetite	EO-equitaxial oxide	LN-low noise	SFC-super
Bx-beridox	F-ferric	M-metal	ferricobalt
Cr-chrome/chromium	FC-ferric cobalt	ME-metal evaporated	SC-single coated
CAMP-ceramic armour	FCr-ferric chrome	MP-metal particle	SCG-submicro
metal particles	FCy-ferric crystal	MTX-metallic	cobalt gamma
CrB-chrome bias	FE-ferrite oxide	MY-metalloy	SFX-super finavinx
CDGFO-cobalt doped	FeO-iron oxide	(NS)-not supplied	T I-standard bias
GFO	FO-ferric oxide	NB-normal bias	T II-high bias
CF-cobalt ferric	GF/O-gamma	NDTM-nano dynamic	T IV-metal bias
CoG-cobalt gamma	ferric/oxide	tactoid metal	UFO-ultra ferric
CMA-cobalt magnetite	HB-high bias	O-oxide	oxide
CM-cobalt modified	HD-high density	PCr-pure chrome	
CG-crystal gamma	HE-high energy	PGF-pure-grained ferric	

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING
Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.		
DR-I	C-60,90	FX
DR-II	C-60,90,100	BRX
Z	C-60,90,100	BRX
Z-II	C-60,90,100	BRX
Metal Z	C-60,90,100	MTX
Gemini Industries, Inc.		
MP	60,90	HE
SE	60,90	NB
CS	76,100	HB
Hi-Tech Electronics		
Low Noise	60,90	NB
High Energy	All	(NS)
Super Dynamic	All	(NS)
Magnetic	All	(NS)
Magnetic Media Corp.		
HE	C-32,47,62,92	F
Maxell Corp. of America		
UR	60,90,120	T-I
UDII-CD	60,90,110	
XLII	60,90,100	T-II
XLII-S	60,90,100	T-II
MC (Micro)	5,60	
MX-S	60,90,100	T-IV
MemTek Products, Inc. (Memorex)		
dBS	46,60,90,110,120	T-I
CD2	60,90,110	T-II
Micro	60	T-I
Panasonic Co.-Magnetic Media Products		
Micro (2,4,8 Pack)	RT 60	
Micro	RT 90	
Quantegy Int'l, Inc.		
AVX	10,20,30,45,60,90,120	T-I
472	10,20,30,45,60,90	T-II
Recoton Corp.		
RC	C-60	F
XR (5&10 Pack)	C-90	HB
Sony Electronics, Inc.		
CDIT	54,74,90,100	CO
HF	60,90,120	O
UX	60,90,100	CO
UX-S	60,90	COFeO
UX-ES	60,90	COFeO

Pro Media Product Charts

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING
UX-Pro	60,90	COFeOHBO
Metal SR	60,90,100	M
Super Metal Master	90	M
EXIV	60,90,100	M
ESII	60,90,100	CO
MDV-Digital	30,60,75	CoFe
Micro	5,60,90	

TDK Electronics Corp.

AM (Acoustic Master)	30,46,60,90,120	NB
AL (Leaderless)	30,60,90	NB
SM (Sound Master)	10,20,30,60,90	HB
SM-X	10,20,30,60,90	
ZM	30,46,60,90,120	

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH(FT.)	COATING
BASF/Emtec Magnetics			
Studio Master 468	1/4", 1/2", 1", 2"	1250', 2500', 5000'	FO
Studio Master 900 (High Output)	1/4", 1/2", 1", 2"	1200', 2500', 5000'	FO
Studio Master 911	1/4", 1/2", 1", 2"	1180', 2500', 5000'	FO
Digital Master 931	1/4", 1/2", 1"	1200', 2400', 5000', 10000'	CrCOFE
Loopbin Master 526	1/4", 1/2", 1"	2400'	FO
Long Play Tape 35	1/4"	3600'	FO

Burlington A/V Recording Media, Inc.

Burlington	1/4", 1/2", 1", 2"	1200', 1800', 2400', 3600'	FO
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LG Electronics Alabama, Inc.

Ferric Oxide		8300', 11500', 12500', 17500'	F
Premium Ferric		8300', 11500', 12500', 17500'	PF

Maxell Corp. of America

UD Reel	1/4"	1800', 3600'	EO
XLI Back-Coated	1/4"	1800', 3600'	EO

Quantegy Int'l, Inc.

406 Studio Master	1/4", 1/2", 1", 2"	600' to 3600'	GF/O
456 GrandMaster	1/4", 1/2", 1", 2"	600' to 5000'	GF/O
499 GrandMaster Gold	1/4", 1/2", 1", 2"	1200' to 5000'	GF/O
478 Low Print	1/4", 1/2", 1"	600' to 2500'	GF/O
467 Digital OR	1/4", 1/2", 1"	1200' to 9700'	CM/O
632	1/4"	600' to 5000'	GF/O
642	1/4"	1800' to 7200'	GF/O
652	1/4", 1/2"	1200' to 7200'	GF/O
631	1/4"	600' to 5000'	GF/O
641	1/4"	900' to 7200'	GF/O

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH(FT.)	COATING
651	1/4"	1200' to 2400'	GF/O
661	1/4"	1800' to 3600'	GF/O

Sony Electronics, Inc.

D-730	1/4"	2390'	OCOFeO
D-1460	1/4", 1/2"	4790'	OCOFeO
D-2190	1/4"	7180'	OCOFeO
D-2920	1/2"	9580'	OCOFeO

DAT

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING
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BASF/Emtec Magnetics

DAT Master	15, 34, 49, 64, 94, 124	MP
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DIC Digital

HQ	10, 30, 60, 90, 120	MP
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Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

DAT	R-60, 90, 120	MTX Super Fine
Prof. DAT	R-15, 34, 64, 94, 124	MTX Super Fine
DCC	60, 90	
MD	60, 74	

Maxell Corp. of America

R-DAT	46, 60, 90, 120	CAMP
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Panasonic Co.-Magnetic Media Products

RTR	46, 60, 90, 120	MUltrafine
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Quantegy Int'l, Inc.

467 R-DAT	16, 34, 48, 64, 94, 124	MP
489 DM ADAT	42, 60	Dual Layer
488 Hi8 DTRS	30, 60, 113	MP
DDS Data 4MM	30, 60, 90	MP

Sony Electronics, Inc.

DARS	116	
DASV	40	
DARS MP	30, 60, 113	
PDP	15, 34, 48, 64, 94, 124	M
POP-A (Album Box w/1 Tape)	34, 64, 124	M

TDK Electronics Corp.

DA-R PRO	16, 30, 46, 60, 90, 120	
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DIGITAL U-MATIC

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING
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Quantegy Int'l, Inc.

467 Digital Audio	30, 60, 75, 83	CM/O
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Sony Electronics, Inc.

MDU	30, 60, 75	COFeO
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Pro Media Product Charts

AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	LENGTH(FT.)	TAPE WIDTH	COATING
Auriga Aurex, Inc.			
613/614	60:8300',10000',12500'; 90:11500',15000',17300'		SF
713/714	60:8300',10000',12500'; 90:11500' to 20000'		PF
717/718	60:8300',10000',12500'; 90:11500',15000'		Cr
747/748	60:12500'; 90:17300'		C

BASF/Emtec Magnetics

Ferro	60:8200',12300'; 110:12000',15000',20000'	3.81mm	FO
Ferro Plus	60: 8200',12300'; 100:12000',17300',20000' 120:14760,	3.81mm	FO
Chrome Plus	60:8200',12300'; 90:11500' to 20000'; 120:14760'	3.81mm	Cr
CP Super	60:8200'; 90:10800'	3.81mm	Cr

Burlington A/V Recording Media, Inc.

Burlington	Custom	1/8",1/4"	FO
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Cintas Technologies, Inc.

CMX 60	10000',12500'		NB
CMX 90	12500'		NB
C2X 60	10000',12500'		HB
C2X 90	12500',17300'		HB

Columbia Magnetics/Sony Music

Columbia Mag Tech	60:12500'; 90:15000',17300'	3.81mm	GFO
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Deltamedia Int'l, Inc.

Voice/Music (Pancake)	8200',10500'; 11000',15000'		
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Fidelipac Corp.

DYN-400X (NAB Type)	3600'	1/4"	BL
DYN-401X (NAB Type)	1800'	1/4"	BL

Magnetic Media Corp.

XM-2	60:10500'; 90:11500',14000'; 120:10600'	3.81mm	F
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AUDIO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	LENGTH(FT.)	TAPE WIDTH	COATING
XM-3	60:10500'; 90:14000'	3.81mm	F
S.K.M.A.			
GT	60:10500'; 90:11500',17300'	3.81mm	F
SX	60:10500',12500'; 100:11500',17300',20000'	3.81mm	F
SKXC	60:10500',12500'; 90:11500',17300',20000'	3.81mm	F
HXC	60:10500',12500'; 90:11500',17300'	3.81mm	FC (T-2)
UCR	60:10500',12500'; 90:11500',17300',20000'	3.81mm	CrO2

TDK Electronics Corp.

APD X60/90	12300',17300'		Pro DF
APG X60/90	12300',17300'		Pro SA Cobalt
APM X60/90 AD	12300',17300'		Pro M

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
BASF/Emtec Magnetics			
Pro VHS	30,60,120,160,180,200	VHS	
Broadcast VHS	30,60,120,180	VHS	
Broadcast S-VHS	30,60,120,180	S-VHS	
VHS-C	30	VHS-C	
8mm	120	8mm	
BetaCam SP Small	5,10,20,30		
BetaCam SP Large	30,60,90		

Burlington A/V Recording Media, Inc.

Burlington	5 to 120	VHS/Beta	
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Certron Corp.

Certron HQ Standard Grade	T-120	VHS	FE
Certron High Grade	T-120,160	VHS	FE
P6	120	8mm	

DIC Digital

MPX	15,30,60,90,120	8mm	MP
BSP	5,10,20,30	BetaCam SP	MP

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

ADC001	35,60,90,120	DCT	MTX
DP121	12,23,33,63,64,94,123	DVCPRO	MTX
H321E	BC-5,10,20,30,60,90	BetaCam	BRX
H471S	ST-30,60,120	S-VHS	BRX
H521E PRO/BR/SP	10,20,30,60	U-matic	BRX
M321SP	BC-5,10,20,30,60,90	BetaCam SP	MTX
M401 M-II	10,20,30,60,90	M-II	MTX
D321 Digital	6 to 124	Digital BetaCam	MTX
D2001 D-2 Digital	6 to 208	D-2	MTX

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high metal evaporated	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	HP-high performance	PO-premium oxide
BL-back lubricated	DC-double coated	LN-low noise	SF-standard ferric
BMA-black magnetite	EO-equiaxial oxide	M-metal	SFC-super ferricobalt
Bx-beridox	F-ferric	ME-metal evaporated	SC-single coated
Cr-chrome/chromium	FC-ferric cobalt	MP-metal particle	SCG-submicro cobalt gamma
CAMP-ceramic armour metal particles	FCr-ferric chrome	MTX-metallix	SFX-super finavinx
CrB-chrome bias	FCy-ferricyrystal	MY-metalloy	T I-standard bias
CDGFO-cobalt doped GFO	FE-ferrite oxide	(NS)-not supplied	T II-high bias
CF-cobalt ferric	FeO-iron oxide	NB-normal bias	T IV-metal bias
CoG-cobalt gamma	FO-ferric oxide	NDTM-nano dynamic tactoid metal	UFO-ultra ferric oxide
CMA-cobalt magnetite	Gf/O-gamma ferric/oxide	O-oxide	
CM-cobalt modified	HB-high bias	PCr-pure chrome	
CG-crystal gamma	HD-high density	PGF-pure-grained ferric	
	HE-high energy		

Pro Media Product Charts

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
D3001 D-3 Digital	5 to 180	D-3	MTX
M221E DC	30,60,120	Hi-8	MTX
M221MP Pro	30,60,120	Hi-8	MTX
Prof. VHS-PG & SG	30,60,120	VHS	BRX

Gemini Industries, Inc.

RT	120,240,360	VHS	
HG	120,240,360	VHS	High Grade
8mm	60,90	8mm	
VHSC	30	VHS-C	

Hi-Tech Electronics

NTSC System	T-30,60,90,120	VHS	(NS)
PAL/Socam System	E-120,180	VHS	(NS)

JVC Magnetics America Co.

SX	120,160	VHS	FO
EHG	120	VHS	FO
Pro HiFi	120	VHS	FO

Kolon Scen'a, Inc.

CM	T-120	VHS	CF
CX	T-90,120	VHS	CF

Maxell Corp. of America

GX-Silver	120,160	VHS	
HGX-Gold	120,160	VHS	
XL-HiFi	120	VHS	
XRS-Black	120,160,180	S-VHS	
XR-S	30	VHS-C	
HGX Gold TC	30,40	VHS-C	
GX-M	120	8mm	
HGX-M	30,60,90,120	8mm	
XR-Metal	120	Hi-8mm	MP
XD-ME	120	Hi-8mm	ME

MemTek Products, Inc. (Memorex)

High Standard (HS)	T-120,130,160	VHS	
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PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high medal evaporated	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	HP-high performance	PO-premium oxide
BL-back lubricated	DC-double coated	LN-low noise	SF-standard ferric
BMA-black magnetite	EO-eqitaxial oxide	M-metal	SFC-super ferricobalt
Bx-beridox	F-ferric	ME-metal evaporated	SC-single coated
Cr-chrome/chromium	FC-ferric cobalt	MP-metal particle	SCG-submicro cobalt gamma
CAMP-ceramic armour metal particles	FCr-ferric chrome	MTX-metallix	SFX-super finavinx
CrB-chrome bias	FE-ferrite oxide	MY-metalloy	T I-standard bias
CDGFO-cobalt doped GFO	FeO-iron oxide	(NS)-not supplied	T II-high bias
CF-cobalt ferric	FO-ferric oxide	NDTM-nano dynamic tactoid metal	T IV-metal bias
CoG-cobalt gamma	GF/O-gamma ferric/oxide	O-oxide	UFO-ultra ferric oxide
CMA-cobalt magnetite	HB-high bias	PCr-pure chrome	
CM-cobalt modified	HD-high density	PGF-pure-grained ferric	
CG-crystal gamma	HE-high energy		

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
High Grade (HG)	T-120	VHS	
Pro-HG	TC-30	VHS-C	
8mm	MP-120	8mm	

Panasonic Co.-Magnetic Media Products

NV-T (Premium Standard)	30,60,90,120,130,160	VHS	
NV-T (Super High Grade)	120,240,360	VHS	
NV-T (Super Hi-Fi)	120,240,360	VHS	
NV-TC (Compact High Grade)	20 to 60; 30 to 90; 40 to 120	VHS-C	
NV-ST (Super)	60,120,180,240,360	VHS	
NV-ST (Super)	20 to 60; 30 to 90	VHS-C	
AY-DVM	30,60,Cleaner	DVC (Mini)	ME

Quantegy Int'l, Inc.

208	5,10,20,30,30L,60L,90L	BetaCam	MP
398	5,10,20,30,30L,60L,90L	BetaCam SP	CM/O
Digital BetaCam	6,12,22,32,34L,40,64L,94L,124L	Digital BetaCam	MP
229 4:2:2	6,8,12,22,34,76,94	D1	CM/O
329 4FSC	6,12,22,32,34,64,94,126,156,188,208	D2	MP
187 Professional	5,12,15,20,20S,30,45,60	3/4" U-Matic	CM/O
197 Broadcast	5,5S,10,10S,20,20S,30,45,60	3/4" U-Matic	CM/O
297	10,10S,20,20S,30,60	3/4" U-Matic SP	CM/O
288	30,60,90,120	Hi8	MP
289	30,60,120,180	S-VHS	Dual Layer
HG	30,60,120	VHS	CM/O

Recoton Corp.

VT (1&3 Pack)	120,130		HG
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Sony Electronics, Inc.

BCT-D	6 to 40; 64 to 124	Digital/BetaCam	M
BCSX-S/SXL	12 to 60; 64 to 184	BetaCam	
BCT-G/GL	5 to 30; 5 to 90	BetaCam	COFeO
BCT-GNP	5 to 20	BetaCam	COFeO
BCT-MA/MLA	5 to 30; 5 to 90	BetaCam	M
BCT-MNPA	5 to 30	BetaCam	M
UVWT-MA	10 to 30; 60 to 90	BetaCam	M
LS (Bulk)	125 to 750	Beta	COFeO
TS/TS-S	T-15 to 127; T-15 to 60	VHS	COFeO
T-PM/PR/BA	T-30 to T-120	VHS	COFeO
KCA-BRS/KCS-BRS	5 to 60; 10,20	U-Matic	COFeO
KCA-XBR/KCS-XBR	10 to 60; 10,20	U-Matic	COFeO
KSP/KSP-S	5 to 60; 10,20	U-Matic	COFeO
D1S/D1M/D1L	6 to 94	D-1 Digital	COFeO
D2S-MNP	3 to 6	D-2	M

Pro Media Product Charts

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING
D2S-M/M-ML-M	6 to 32; 6 to 94; 105 to 208	D-2 Digital	M
DVC		Chip & Nonchip DVC	
DVCAM-MN/STD	12 to 60; 64 to 184	D-2 Digital	M
HMPX	P30,60,120	8mm	M
HMEX	E6 to 30,60,120	8mm	M
HMEAD	30,120,160	8mm	M
HCT	63	8mm	M
PHB (Bulk)	P6-30 to P6-135	8mm	M

TDK Electronics Corp.

T-VM (Visual Master)	30,60,120		
ST-CM (Colour Master)	30,60,120		
P6-HP PRO	30,60,90,120	Hi8	

VIDEO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH(FT.)	COATING
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Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

H621E	1"	1640' to 6070'	BRX
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LG Electronics Alabama, Inc.

Magnetite Plus		17100'	MaF
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Quantegy Int'l, Inc.

196	1"	320' to 9200'	CM/O
296	1"	320' to 9200'	CM/O

Sony Electronics, Inc.

V1-K-34AA (8" reel)	1"	869',1640'	COFeO
V1-K-66AA (9" reel)	1"	3084'	COFeO
V1-K-96AA (10 1/2" reel)	1"	4626',5052'	COFeO
V1-K-126AA (11 3/4" reel)	1"	6069'	COFeO
V1-66SPA	1"	3084'	COFeO
V1-K-34SPA (8" reel)	1"	869',1640'	COFeO
V1-K-96SPA (10 1/2" reel)	1"	4626',5052'	COFeO
V1-K-126SPA (11 3/4" reel)	1"	6069'	COFeO
V1-K-156SPA (12 1/2" reel)	1"	7513'	COFeO

VIDEO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH(FT.)	COATING
V1-K-188SPA (14" reel)	1"	9039'	COFeO
V-1/2M-2M,3M,4M	1/2"	492',885',1279'	M
HD-1,1D 33/48/63SP (9",11 3/4" reel)	1"	970',1410',1850'	M

VIDEO TAPE (Bulk Raw)

SERIES/LINE PRODUCT	LENGTH(FT.)	TAPE WIDTH	COATING
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BASF/Emtec Magnetics

VT19 SG	18000'	1/2"	Cr
VT19 SG BC	18000'	1/2"	Cr
VT19 SHG BC	18000'	1/2"	Cr
VT14 Thin Base BC	21000'	1/2"	Cr
VT16 Thin Base BC	19350'	1/2"	Cr
VT19 TMD SHG	16400'	1/2"	Cr
VT19 SPR SHG	16400'	1/2"	Cr
VT27 (Mirror Master)	400m	1/2"	Cr

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.

VHS UH-510	18000'	1/2"	BRX
VHS UH-610	18000'	1/2"	DC BRX

Kolon Scen'a, Inc.

HQ	16300',17100'	12.65mm	CF
SPHQ	16300',17100'	12.65mm	(NS)

Maxell Corp. of America

TF20-5000 SR7	16400'	1/2"	BMa
TF20-5340	17500'	1/2"	BMa
TF20-5416	17000'	1/2"	BMa
TF20-5490	18000'	1/2"	BMa

SKC America, Inc.

SPR	17100'	1/2"	CF
SPR (BC)	17100'	1/2"	CF
SPR (LP)	19200'	1/2"	CF
TMD	17100'	1/2"	Cr

S.K.M.A.

VDT	17100'	12.65mm	Co-Magnetite
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Sony Electronics, Inc.

V-1/2M-2M,3M,4M	492',885',1279'	1/2"	M
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TDK Electronics Corp.

Sprinter VPX S4998	16334'		
TMD MM400/800	1312',2624'		M
TMD VPC-S4998	16334'		Cr
VPR S4998	16334'		
VPR T6246	20427'		Thin Base

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high metal evaporated	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	HP-high performance	PO-premium oxide
BL-back lubricated	DC-double coated	LN-low noise	SF-standard ferric
BMa-black magnetite	EO-equitaxial oxide	M-metal	SFC-super ferricobalt
Bx-beridox	F-ferric	ME-metal evaporated	SC-single coated
Cr-chrome/chromium	FC-ferric cobalt	MP-metal particle	SCG-submicro cobalt gamma
CAMP-ceramic armour metal particles	FCr-ferric chrome	MTX-metallix	SFX-super finavinx
CrB-chrome bias	FCy-ferric crystal	MY-metalloy	T I-standard bias
CDGFO-cobalt doped GFO	FE-ferrite oxide	(NS)-not supplied	T II-high bias
CF-cobalt ferric	FeO-iron oxide	NB-normal bias	T IV-metal bias
CoG-cobalt gamma	FO-ferric oxide	NDTM-nano dynamic tactoid metal	UFO-ultra ferric oxide
CMA-cobalt magnetite	GFO-gamma ferric/oxide	O-oxide	
CM-cobalt modified	HB-high bias	PCr-pure chrome	
CG-crystal gamma	HD-high density	PGF-pure-grained ferric	
	HE-high energy		

Consumer Media Product Charts

The products listed are used for audio/video duplication of pre-recorded music and video. Other video products listed are used at post and pre-production facilities and/or for broadcast purposes. The suppliers of the audio and video media listed can be found in the Manufacturers of Pro-Industrial

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
BASF/Emtec Magnetics			
Ferro Extra I	46,60,90,100,120	FO	\$1.45-\$1.59
Chrome Extra II	46,60,90,100,120	CrO2	\$1.89-\$2.29
Reference Maxima II	10,20,30,60,90,100	CDFeO	\$2.79-\$3.99
Certron Corp.			
Low Noise	60,90	LN/FeO	
High Density	60,90,120	LN/FeO	
High Bias	90	CrO2	
Dictation	30,60,90,120		
Telephone/Endless	20 sec. to 60 min.		
Micro/Mini	30,60		
Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.			
DR-I	60,90	Pure Ferrix	\$1.49,\$1.99
DR-II	60,90,100	Beridox-DC	\$2.49,\$2.99,\$3.49
Z	60,90,100	Beridox-DC	\$3.49,\$3.99,\$4.49
ZII	60,90,100	Beridox-DC	\$4.49,\$4.99,\$5.49
Metal Z	60,90,100	Metallix	\$5.49,\$5.99,\$6.49
Maxell Corp. of America			
UR	60,90,120	T-I	\$1.39,\$1.59,\$2.79
UDII-CD	60,90,110		\$2.49,\$2.79,\$2.99
XLII	60,90,100	T-II	\$2.89,\$3.49,\$3.99
XLII-S	60,90,100	T-II	\$3.59,\$4.29,\$4.79
MC (Micro)	5,60		4-Packs: \$5.99-\$7.99
MX-S	60,90,100	T-IV	\$4.79,\$5.49,\$6.29
MemTek Products, Inc. (Memorex)			
dBS	46,60,90,110,120	T-I	\$.99-\$1.49
CD2	60,90,110	T-II	\$2.49-\$3.49
Micro	60	T-I	\$2.99
Olympus America, Inc.			
X8 Micro	15,60		
XZ Micro	90		
XT Telephone	60		
Panasonic Co.-Magnetic Media Products			
Micro (2,4,8 Pack)	RT 60		\$3.95,\$6.95,\$11.95
Micro	RT 90		\$4.95
Pfanstiehl Corp.			
HE-45,60,90	45,60,90	HE	\$1.59,\$1.79,\$1.99
Recoton Corp.			
RC	C-60	F	\$1.99
XR (5&10 Pack)	C-90	HB	\$6.99,\$13.99

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
S.K.M.A.			
GX	C-60,90,100	FO	
QX	C-90	CF	
CD	C-90,100	CrO2	
ZX	C-90	M	
Sony Electronics, Inc.			
CDIT	54,74,90,100	CO	\$1.79-\$3.99
HF	60,90,120	O	\$.99-\$2.49
UX	60,90,100	CO	\$1.99-\$2.99
NT	60,90,120	M	(NS)
Metal SR	60,90,100	M	\$2.49-\$3.49
MD	60,74		\$6.99,\$8.99
Micro	5,60,90		\$1.49-\$2.49
TDK Electronics Corp.			
D	30,50,60,90,120		\$1.49,\$1.69,\$1.69; \$1.99,\$2.99
DS-X	60,90,100		\$2.49,\$2.99,\$3.69
SD	50,60,90,100		\$2.49,\$2.49,\$2.99,\$3.69
SA	50,60,90,100		\$3.29,\$3.29,\$3.79,\$4.39
SA-X	50,60,90,100		\$3.99,\$3.99,\$4.49,\$4.99
MA	60,90,110		\$2.99,\$3.99,\$4.49
MA-X	60,90,100		\$4.39,\$5.29,\$5.99
MA-XG Type IV	60,90		\$16.99,\$18.99
MD-XG	60,90		\$13.99,\$17.49
DCC-XG	60,90		\$8.99,\$10.99
Universal Security Instruments, Inc.			
C	60,90,100		
DAT			
SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
BASF/Emtec Magnetics			
DAT Master	15,34,49,64,94,124	MP	
DIC Digital			
HQ	10,30,60,90,120	MP	
Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.			
DAT	R-60,90,120	Metallix	\$10.95,\$11.95,\$12.95
Maxell Corp. of America			
R-DAT	46,60,90,120	CAMP	\$9.69,\$10.99; \$12.49,\$13.99
Panasonic Co.-Magnetic Media Products			
RTR	46,60,90,120	M/Ultrafine	\$8.99,\$9.99; \$10.99,\$11.99

Consumer Media Product Charts

DAT

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	COATING	SUGG. LIST PRICE
Sony Electronics, Inc.			
DAT	60,74,90,120	M	\$7.99-\$10.99
TDK Electronics Corp.			
DA-R	16,60,90,120		\$8.99,\$10.99; \$12.99,\$14.99

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
BASF/Emtec Magnetics				
Pro VHS	30,60,120,160,180,200	VHS		
Broadcast VHS	30,60,120,180	VHS		
Broadcast S-VHS	30,60,120,180	S-VHS		
VHS-C	30	VHS-C		\$4.99
8mm	120	8mm		\$4.99
BetaCam SP Small	5,10,20,30			
BetaCam SP Large	30,60,90			
Certron Corp.				
Certron HQ Standard Grade	T-120	VHS	FE	
Certron High Grade	T-120,160	VHS	FE	
P6	120	8mm		
DIC Digital				
MPX	15,30,60,90,120	8mm	MP	\$3.49,\$3.99,\$4.99; \$5.99,\$6.99
BSP	5,10,20,30	BetaCam SP	MP	\$16.00,\$19.00; \$22.00,\$25.00
Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div.				
HQ	120,160	VHS	Beridox	\$6.99,\$7.99
Pro	120,160	VHS	Beridox-DC	\$7.99,\$8.99
Pro	30,40	VHS-C	Beridox-DC	\$9.99,\$10.99
Pro-S	60,120,160	S-VHS	Beridox-DC	\$16.99,\$17.99,\$19.99
Pro-S	30	S-VHS-C	Beridox-DC	\$17.99
Master	120	VHS	Beridox-DC	\$11.99
Metal MP	60,120	8mm	Metallix/ Beridox-DC	\$7.99,\$9.99

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
Metal MP SHG	60,120	8mm	Metallix/ Beridox-DC	\$9.99,\$12.99
Hi 8 MP	6-60,120	8mm	Metallix-Hi/ Beridox-Hi DC	\$12.99,\$17.99
Hi 8 ME	60,120	8mm	Metallix-Hi/ Beridox-Hi DC	\$19.99,\$25.99

JVC Magnetics America Co.

SX	120,160	VHS	FO	\$2.99,\$3.99
EHG	120	VHS	FO	\$3.99
Pro HiFi	120	VHS	FO	\$4.99

Konica USA

Super MP	60,90,120	8mm	MP	\$4.08,\$4.39,\$4.75
S-VHS	120	S-VHS	MP	\$7.06
Super HG	120	VHS	M	\$4.88
Super SR	120	VHS	MP	\$2.28
SVHS-C	20	VHS-C	MP	\$6.06
VHS-C	20,30	VHS-C	MP	\$4.21,\$5.00
Hi8 Super MP	P6-120	8mm	MP	\$7.87

Maxell Corp. of America

GX-Silver	120,160	VHS		\$3.59,\$4.99
HGX-Gold	120,160	VHS		\$4.49,\$6.99
XL-HiFi	120	VHS		\$5.79
XRS-Black	120,160,180	S-VHS		\$12.49 to \$24.29
XR-S	30	VHS-C		\$11.99
HGX Gold TC	30,40	VHS-C		\$5.99 & up
GX-M	120	8mm		\$5.99
HGX-M	30,60,90,120	8mm		\$5.49,\$6.79; \$7.69,\$7.99
XR-Metal	120	Hi-8mm	MP	\$10.99
XD-ME	120	Hi-8mm	ME	\$34.99

MemTek Products, Inc. (Memorex)

High Standard (HS)	T-120,130,160	VHS		\$1.99-\$2.49
High Grade (HG)	T-120	VHS		\$2.49
Pro-HG	TC-30	VHS-C		\$3.99
8mm	MP-120	8mm		\$3.99

Panasonic Co.-Magnetic Media Products

NV-T (Premium Standard)	30,60,90,120,130,160	VHS		\$2.99-\$6.99
NV-T (Super High Grade)	120,240,360	VHS		\$4.99
NV-T (Super Hi-Fi)	120,240,360	VHS		\$6.99
NV-TC (Compact High Grade)	20 to 60; 30 to 90; 40 to 120	VHS-C		\$4.99-\$9.99
NV-ST (Super)	60,120,180, 240,360	VHS		\$9.99-\$10.99
NV-ST (Super)	20 to 60; 30 to 90	VHS-C		\$7.99-\$8.99
AY-DVM	30,60,Cleaner	DVC (Mini)	ME	\$11.99-\$19.99

PRO MEDIA PRODUCT CHART KEY

ASC-anti-static colors	CO-cobalt oxide	HME-high medal evaporated	PM-pure metal
BC-bac coated	CrO2-chromium dioxide	HP-high performance	PO-premium oxide
BL-back lubricated	DC-double coated	LN-low noise	SF-standard ferric
BMA-black magnetite	EO-equitaxial oxide	M-metal	SFC-super ferricobalt
Bx-beridox	F-ferric	ME-metal evaporated	SC-single coated
Cr-chrome/chromium	FC-ferric cobalt	MP-metal particle	SCG-submicro cobalt gamma
CAMP-ceramic armour metal particles	FCr-ferric chrome	MTX-metallix	SFX-super finavinx
CrB-chrome bias	FCY-ferricyrystal	MY-metalloy	T I-standard bias
CDGFO-cobalt doped GFO	FE-ferrite oxide	(NS)-not supplied	T II-high bias
CF-cobalt ferric	FeO-iron oxide	NB-normal bias	T IV-metal bias
CoG-cobalt gamma	FO-ferric oxide	NDTM-nano dynamic tactoid metal	UFO-ultra ferric oxide
CMA-cobalt magnetite	GF/O-gamma ferric/oxide	O-oxide	
CM-cobalt modified	HB-high bias	PCr-pure chrome	
CG-crystal gamma	HD-high density	PGF-pure-grained ferric	
	HE-high energy		

Consumer Media Product Charts

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
Polaroid Corp. (Consumer Video)				
SuperColor	120	VHS	Standard	\$3.99
VHS-HG	120	VHS	High Grade	\$4.99
8mm	30,60,90,120	8mm	MT	\$4.99/\$5.99; \$6.99/\$7.99
Recoton Corp.				
VT (1&3 Pack)	120,130		HG	\$4.99/\$14.99; \$5.29/\$15.49
Sony Electronics, Inc.				
DVC		Chip & Nonchip DVC		
DVCAM-MN/STD	12 to 60; 64 to 184	D-2 Digital	M	\$19.95-\$69.00
VHS	120,160	VHS	O	\$2.25/\$3.99
S-VHS	120,160	S-VHS		\$9.99/\$11.99
VHS-C-HG	30	VHS-C-HG		\$3.99
8mm/8mm HG	30,60,120,150	8mm	M	\$3.99-\$9.99
Hi 8 MP/Hi 8 ME	30,60,120,180	8mm	M	\$6.99-\$25.99
TDK Electronics Corp.				
HS	30,60,120,160	VHS		\$5.49/\$5.99; \$6.99/\$8.99

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME (MIN.)	FORMAT	COATING	SUGG. LIST PRICE
EHG	T-120,160,180,TC-30	VHS		\$8.99/\$13.99; \$18.99/\$12.99
HiFi	120,160	VHS		\$10.99/\$15.99
HD-XP	120	VHS		\$15.99
XP-SP	ST-120,160,C20,C30	S-VHS		\$18.99/\$26.99; \$16.99/\$21.99
HS	30,60,90,120,150	8mm		\$7.99/\$9.99/\$11.99; \$13.99/\$15.99
EHG	30,60,90,120	8mm		\$9.99/\$11.99; \$13.99/\$16.99
Hi8-MP	P6-30,90,P6/E6-60,120	Hi8		\$11.99/\$15.99; \$13.99/\$19.99
Hi8-ME	P6/E6-60,120	Hi8		\$27.99/\$37.99
Thomson Consumer Electronics (RCA/GE)				
GET120	T-120	VHS		
RCA	T-120	VHS		
RCA	T-120	8mm		
RCA	T-20	VHS-C		
Universal Security Instruments, Inc.				
V-2100 SHG	120	VHS	UFO	\$1.99
V-2240 SHG	120	VHS	UFO	\$.99
V-2300 SHG	120	VHS	UFO	\$11.95

DATA DISKETTES or MAILING LABELS

PRESSURE SENSITIVE or CHESHIRE

Specialized mailing labels will allow you to target potential customers. Labels are available for many categories listed in the following Billboard Directories:

- Record Retailing Directory
- International Tape/Disc Directory
- Nashville 615/Country Music Sourcebook
- International Buyer's Guide
- International Talent & Touring Directory
- International Latin Music Buyer's Guide

For complete details and information please contact:

Mike Sisto (NY) 212-536-5017

Or

Directory Central, Billboard
PO Box 24970
Nashville, TN 37202

ENVELOPES & MAILERS

- AGI, Inc.**, 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block. CD, Tape, LP, Video Tape, Video Disc.
- AGI, Inc.**, 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block; Vice Pres. Mktg.: Jim Oppenheimer; Vice Pres. Mktg.: Rich Oppenheimer. CD, Tape, LP, Video Tape, Video Disc.
- AVS Supply, Inc.**, 6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. CD, LP, Video Disc.
- Alpha Records, Inc.**, 1400 NW 65th Ave., Plantation, FL, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith. LP.
- Amaray Int'l Corp. (Div. of Joyce Molding Corp.)**, 52 Green Pond Rd., Rockaway, NJ, 07866, (800) 426-2729. Pres.: Ed Joyce, Jr. CD.
- Amaray Int'l Corp. (Div. of Joyce Molding Corp.)**, 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729, Fax: (415) 965-0435. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett. CD.
- Americ Disc, Inc.**, 1351 Larc Industrial Blvd., Burnsville, MN, 55337, (612) 882-8713, (800) 903-1770, Fax: (612) 882-8622. Plant Mgr.: David McKenzie; Cust. Serv. Mgr.: Tony Diplanetronio. CD.
- American Multimedia, Inc.**, 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield. CD, Tape, Video Tape, Video Disc.
- Ames Specialty Packaging** ★, 30 Dane St., Somerville, MA, 02143, (800) 521-2637, Fax: (617) 623-8895, E-Mail: aspules@ix.netcom.com. V. Pres. Nat'l Mktg. Mgr.: Gary Traynor. CD, Tape, Video Tape, Video Disc.
- Andol Audio Products, Inc.**, 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen. CD, Tape, Video Tape.
- Audio File Co.**, 6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 242-9207, (800) 882-0224, Fax: (602)-242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. CD.
- Audio/Video Accessories Co.** ★, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. Tape, Video Tape.
- Blackbourn Media Packaging (Div. of Fey Industries)**, 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437-1376, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. CD, Tape, Video Tape, Video Disc.
- Blue Sky Productions** ★, 628 Craig Woods, Saint Louis, MO, 63122, (314) 822-1615, Fax: (314) 531-9188. Pres.: Dan P. Thompson. LP.
- Bowers Record Sleeve**, 5331 N. Tacoma Ave., Indianapolis, IN, 46220, (317) 251-3918, Fax: (317) 254-5738. CEO: James E. Bowers; Pdct. Mgr.: Mark A. Oakley; Customer Serv.: Mary Vondersaar. CD, Tape, LP, Video Tape, Video Disc.
- Brooklyn Zone Records Co.** ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca. CD, Tape, LP.
- CEI Industries, Inc.**, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang. CD.
- Cassette Express**, 2882B Walnut Ave., Tustin, CA, 92780, (714) 731-5546, Fax: (714) 731-5871. Pres.: Les Kovacs. CD, Tape.
- Century Cassette Corp.**, 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. Tape.
- Cinram, Inc.**, 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valenine. CD.
- Color Film Corp.**, 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. CD, Tape.
- Communicase** ★, PO Box 194690, San Francisco, CA, 94119, (415) 512-7000, Fax: (415) 512-7002, E-Mail: communi@communinet.com, Web Site: www.communinet.com. CEO: Arthur Meyer. CD, Tape, LP, Video Tape, Video Disc.
- Communicase Smurfit Media Packaging**, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. CD, Tape, LP, Video Tape, Video Disc.
- Core Systems, Inc.**, 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas. Tape.
- Crown Magnetics, Inc.**, 1223 Bitner Blvd., Lebanon, PA, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615, E-Mail: crew@crownmagnetics.com, Web Site: www.cwd.com/crownmagnetics. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Audio Sales: Dan Shenk. CD, Tape, Video Tape.
- Disc Graphics, Inc.** ★, 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Ops. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi. CD, Tape, Video Tape.
- Disctronics**, 3800 Barham Blvd., Ste. 102, Los Angeles, CA, 90068, (213) 851-7300, Fax: (213) 851-7579. Sr. Vice Pres., Sales: Sandy Richman; Vice Pres., Sales: Andrew DaPuzzo. CD.
- Disques RSB Disc, Inc.**, Demeritt Pl., Waterbury, VT, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. CD, Tape.
- Dubs, Inc.** ★, 1220 N. Highland Ave., Hollywood, CA, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson; Prod. Prod. Sales: Sandie Cam. Video Tape.
- Duplication Factory** ★, 4275 Norex Dr., Chaska, MN, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson. CD, Video Tape.
- Dynamic Reproductions, Inc.**, 639 Cleveland St., Ste. 220, Clearwater, FL, 34615, (813) 461-7518, (888) DYNA-REP, Fax: (813) 449-9539. Pres.: R. Cassano; Sales/Mktg. Dir.: Rich Riechel. Tape.
- E Media Int'l**, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Setuke; Bus. Mgr.: Susan Lejonhud. Video Tape.
- Emperor of Emperors**, 16133 Fairview Ave., Fontana, CA, 92336, (909) 355-2372. Pres.: Stephen V. Mann; Sales Mgr.: A.K. Mann; Mktg. Dir.: M.S. Mann; Exec. Producer: Inderjit S. Mann. CD.
- Envelopes Printing & Supply Corp.** ★, 205 Tohmas St., Newark, NJ, 07114, (201) 491-0900, Fax: (201) 491-0070. Pres.: Michelle Barrett; Contact: Nick Sicora. CD, Tape, LP.
- Erika Records, Inc.** ★, 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733, E-Mail: erikarec@ix.netcom.com. Pres.: Erzsebet (Liz) Dunster. CD, LP.
- Evermark Tape, Inc.**, 1201 W. Olympic Blvd., Santa Monica, CA, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayot. Video Tape, Video Disc.
- Filam Nat'l Plastics, Inc.**, 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jlfloresiii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. CD, Tape, Video Disc.
- Full Compass Systems, Ltd.**, 8001 Terrace Ave., Middleton, WI, 53662-3194, (608) 831-7330, Fax: (608) 831-6330, Web Site: www.fullcompass.com. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. Tape.
- GP Productions**, 362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267, E-Mail: gillrp@media-cape.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton. CD, Tape, LP, Video Tape, Video Disc.
- HCV, Inc.** ★, 12229 Montague, Arleta, CA, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins. Video Tape.
- Int'l Historic Films, Inc.**, 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-2900, Fax: (773) 927-9211. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne; Mktg. Dir.: John Williams. Video Tape.
- Intervideo Duplication Servs., Inc.**, 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne. Video Tape.
- Ivy Hill Corp.**, PO Box 3189, Terre Haute, IN, 47803, (812) 466-9851, Fax: (812) 466-4676. Vice Pres.: Donald Ford. CD, Tape, LP.
- Ivy Hill Corp.** ★, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8246. Pres.: Ellis Kern; Exec. Vice Pres.: Arthur Kern; Sr. Vice Pres.: Rick Dixon. CD, Tape, Video Tape, Video Disc.
- JVC Disc America Co.** ★, 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbvfv@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith. CD.
- JVC Disc America, Inc.**, 71 Deer Hill Dr., Ridgefield, CT, 06877, (203) 431-3889, Fax: (203) 431-3881. Pres.: Kaz Hosono; Vice Pres., Mktg.: Lisa Schraml. CD, Video Disc.
- KAO Info Systems** ★, 40 Grissom Rd., Plymouth, MA, 02360-4841, (800) 525-6575, Fax: (717) 872-2172, E-Mail: kaoinfo.com. Vice Pres., Multimedia: Jim Boyer; DVD/Multimedia Sales Mgr.: Tracy Files; CD Pdct. Mgr.: Avrum Mayman. CD.
- Keystone Printed Specialties Co., Inc.**, 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280, Fax: (717) 383-7765, E-Mail: keyasales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop. CD, Tape, LP, Video Tape, Video Disc.
- CD, Tape, LP, Video Tape, Video Disc.**
- Klarity Cassette & CD**, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. CD, Tape, LP.
- LME Music Services**, 9811 Owensmouth Ave., Ste. 3, Chatsworth, CA, 91311-3800, (818) 882-5693, Fax: (818) 882-5793, E-Mail: makecds@lmeonline.com, Web Site: www.lmeonline.com/services.html. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barocas. CD, Tape.
- Laserfile, Inc.**, 7083 Hollywood Blvd., Ste. 303, Hollywood, CA, 90028, (213) 465-0840, Fax: (213) 465-1780, E-Mail: andria@laserfile.com, Web Site: www.laserfile.com. Chrmn.: Michael Dubelko; Pres.: Andria McClellan; Vice Pres. Sales: Michelle Harmon Maddsen; Acct. Rep.: Jennifer Alvarez. CD, Video Disc.
- Letter Packaging Equipment, Inc.** ★, 3669 Seventh Ave., Los Angeles, CA, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867, Web Site: www.letter.com. Pres.: Mel Letter; Admin. Asst.: Cherry Navarro. CD, Tape, LP.
- Lenco, Inc.-PMC** ★, 10240 Deer Park Rd., Waverly, NE, 68462-0590, (402) 786-2000, Fax: (402) 786-5050. Dir., Mktg./Sales: Daryl Chapelle; Customer Serv. Mgr.: Gary Knaub. Tape.
- Magnetix Corp.** ★, 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Vice Pres., Sales: Rob Parapinto; Mgr., Customer Serv.: Jim Baker. Tape.
- Majestic Duplicating Service** ★, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 763-2825. CEO: Richard Haas; Sales Mgr.: John Northrop; Mktg. Dir.: Chris Saver. Video Tape.
- Mason Box Co.** ★, 521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, Fax: (508) 695-3210. Pres.: Hugh D. Mason; Mgr., Sales/Mktg.: Dell Atkinson. CD, Tape.
- Matrix Video**, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. Tape, Video Tape.
- Maxi Cassette Productions, Inc.** ★, 1440 E. Arrow Hwy., Unit L, Irwindale, CA, 91706, (818) 358-1644, (800) 344-6294, Fax: (818) 357-1666, E-Mail: maxi-cd@greenheart.com, Web Site: www.greenheart.com/maxi-cd. Pres.: Michael T. Aris. CD, Tape.
- Media Communications Corp.** ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Tape, Video Tape.
- Melody Productions**, 7712 23rd Ave. NW, Seattle, WA, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad. Tape.
- Memcom Corp.** ★, 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memcompro@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock. CD, Video Disc.
- Metacom, Inc.**, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. CD, Tape, Video Tape, Video Disc.
- Miami Tape, Inc.**, 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: garcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon. CD, Tape, LP.
- Michelex Industrial Group**, Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616, Fax: (315) 764-9412, E-Mail: michelex@northnet.org, Web Site: www.michelex.com. Pres.: Tom Gramuglia; Vice Pres., Sales/Admin.: Sharon Bishop. CD.
- Moon Valley Cassette**, 10409 N. 21st Ave., Ste. 1, Phoenix, AZ, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: casset@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Rick Wallis. Tape.
- Musical Recording Studios**, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. Tape, LP.
- NRS (Nat'l Recording Supplies, Inc.)**, 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore. Tape.
- Opryland Duplicating Services**, 916 Twin Elms Ct., Nashville, TN, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davenport; Sales Rep.: Ron Hansen. Tape.
- Optimax Disc, Inc.** ★, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang. CD.
- PMDC, Inc. (PolyGram Manufacturing & Distribution Centers)**, US Hwy. 29, Grover, NC, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Salley E. Meicle. CD.
- PRC of America**, 8140 Webb Ave., North Hollywood, CA,

Company headquarters are designated by a ★

- 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker. Tape, Video Tape.
- Poly-Matrix, Inc.** ★, 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom. CD.
- Polyline Corp.** ★, 1401 Estes Ave., Elk Grove Village, IL, 60007, (800) 701-7689, Fax: (800) 816-3000. Mktg. Dir.: Ray Kaiser; Contact: Jeanette Keogh. CD, Tape, Video Tape.
- Regal, A Poly-Pak Industries Co.**, 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767, Fax: (516) 454-6366. Pres.: Peter Levy. CD, Tape, LP, Video Tape, Video Disc.
- Premier Multimedia** ★, 200 NE Juniper St., Issaquah, WA, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farnhey. CD, Tape.
- Premiere America, Inc.** ★, 18080 NE 68th St., Bldg. A-150, Redmond, WA, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718, E-Mail: sales@premiereamerica.com, Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. CD, Video Tape.
- Pressure Sensitive Tape & Label Corp.** ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. CD.
- Producers Color Service, Inc.**, 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. Video Tape, Video Disc.
- Producers Tape Service**, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Gutherie; Vice Pres.: James Champion, Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. Tape, Video Tape.
- Progressive Label & Litho Co.** ★, 200F Executive Dr., Edgewood, NY, 11717, (516) 242-0201, Fax: (516) 242-7310. Pres.: Bernard Stein; Vice Pres.: Larry Locks; Prodn. Mgr.: Mike Cutrone; Sales Mgrs.: Tony Cutrone, Ron Locks. CD, Tape, LP, Video Tape, Video Disc.
- Progressive Music Studios**, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. CD, Tape, Video Tape, Video Disc.
- ProLine (Div. of AMI Corp.)** ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Opns. Dir.: Bill Hanson. CD, Video Disc.
- Protech Entertainment Group, Inc.** ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez. CD.
- R.P. Products, Inc.**, 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rpink66740@aol.com. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. CD, Tape, LP, Video Tape, Video Disc.
- RTI-Research Technology Int'l**, 4700 Chase Ave., Lincolnwood, IL, 60466-1689, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311, E-Mail: wwoavka@rti-us.com, Web Site: www.rti-us.com. Pres.: Ray L. Short, Jr.; Vice Pres./Sales Mgr.: William Wolavka; Sales: Mel Green. CD, Tape, Video Tape, Video Disc.
- Rainley Disc** ★, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: erodrig103@aol.com. Pres.: Ralph Rainley; Vice Pres.: Belinda Rainley; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez. CD.
- Resolution, Inc.**, 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8891, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. Video Tape.
- Rose Packaging & Design, Inc.** ★, 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose. CD, Tape, Video Tape, Video Disc.
- S.D.S. Productions**, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. CD, LP.
- SF Video, Inc.** ★, 930 Montgomery St., Ste. 301, San Francisco, CA, 94113-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410, E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead. CD, Tape, Video Tape, Video Disc.
- Sanyo-Verbatim CD Company** ★, 1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648, Fax: (765) 935-0174, Web Site: www.sanyo-verbatim.com. Pres./CEO: Tom Ryan; Sr. Vice Pres.: H. Nakai; Vice Pres., Sales/NE: Tom Van Gessel; Mktg. Mgr.: Ross Josephson; Customer Serv. Mgr.: Mike Glover; Dir. Sales-SouthernRegion: Joe Bradley. CD.
- Shorewood Packaging of Georgia**, 1707 Shorewood Dr., LaGrange, GA, 30240, (706) 884-3036, Fax: (706) 884-7213. Vice Pres.: Charles Wardlaw; Multimedia Prodn. Mgr.: Terry Hesketh. CD, Video Tape, Video Disc.
- Shorewood Packaging of California**, 7080 Hollywood Blvd., Ste. 304, Hollywood, CA, 90028-6936, (213) 463-3000, Fax: (213) 465-4300, E-Mail: jpalmer@shorpak.com. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer. Video Tape, Video Disc.
- Sifford Media** ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kay Keller. Video Tape.
- Something Special Enterprises** ★, PO Box 74, Allison Park, PA, 15116-0074, (412) 487-2626, Fax: (412) 487-3369. Pres.: James Fries; Mktg. Dir.: John David. CD, Tape, LP, Video Disc.
- Sonopress, Inc.**, 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. CD, Tape, Video Tape, Video Disc.
- Sound Advice**, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. Tape, Video Tape.
- Sound Recorders, Inc.**, 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. Tape.
- Tape Warehouse A/K/A The Sound Investment Co., Inc.**, 2688 Peachtree Sq., Atlanta, GA, 30360, (770) 458-1679, (800) 659-8273, Fax: (770) 458-0276. Pres.: Lisa Wilmer; Gen. Mgr./Buyer: W. Louis Simmons, Jr.; Mktg. Dir.: Lori Albert. Video Tape.
- Tapepoints Co., Inc.** ★, 5 Romaine Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: Timothy Anglum; Consultant: J. Clifford Anglum. CD, Video Disc.
- Tri-Plex Packaging Corp.**, 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon. CD, Tape.
- Turned Edge America**, 2649 Cherry Ln., Denver, NC, 28037, (704) 483-4393, Fax: (704) 483-3834, E-Mail: pearcepak@aol.com. Pres.: Jerry W. Pearce; Vice Pres.: Robin R. Pearch. CD, Tape.
- US Media Disc, Inc.** ★, 4051 Redwood Ave., Los Angeles, CA, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmedisc@aol.com, Web Site: usmedisc.com. Pres.: Mark Stewart; Mktg. Dir.: Paul Chong. CD.
- Union Bay Label** ★, 3668 Albion Pl. N., Seattle, WA, 98103, (206) 545-1850, Fax: (800) 284-3834. Contact: Customer Serv. CD, Video Disc.
- United Ad Label Co., Inc.** ★, 650 Columbia St., Brea, CA, 92821, (714) 990-2700, (800) 998-7700, Fax: (800) 998-7701. Pres.: Cal Laird; Mktg. Dir.: Susan Irish; Mktg. Mgr.: Beverly Kieswetter. CD, Tape, Video Disc.
- United Audio Video Group, Inc.** ★, 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin. CD, Tape, Video Tape.
- Univentre CD Packaging & Systems**, 4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100, Fax: (614) 529-2110, E-Mail: sales@univentre.com, Web Site: www.univentre.com. Pres.: Ross O. Youngs; Vice Pres. Sales: Michele Cole; Mktg.: Andrew Blank. CD.
- Vaughn Communications, Inc.**, 1434 NW 17th Ave., Portland, OR, 97209, (503) 224-3835, (800) 772-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price. Video Tape.
- Vaughn Communications, Inc.**, 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. Tape.
- Vaughn Communications, Inc.**, 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. Video Tape.
- Vaughn Communications, Inc.**, 305 Madison Ave., Ste. 1357, New York, NY, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Olzenak. Tape, Video Tape.
- Vaughn Communications, Inc.**, 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastoriza. CD, Tape, Video Tape.
- The Video-Matic Group, Inc.**, 2470 S. Redwood Rd., Salt Lake City, UT, 84119, (801) 975-1116, Fax: (801) 975-1129. Pres.: Ken Rasmussen; Vice Pres. Sales: Richard Mucha. Video Tape.
- WEA Manufacturing, Inc./Warner Media Services**, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson. CD, Tape, Video Tape.
- WRS Motion Picture & Video Lab**, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. CD, Tape, Video Tape, Video Disc.
- World Class Tapes**, 670 Airport Blvd., Ste. 1, Ann Arbor, MI, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis. Tape.

JACKET/SLEEVE MANUFACTURERS

- AGI, Inc.**, 5055 Wilshire Blvd., Ste. 410, Los Angeles, CA, 90036, (213) 937-0220, Fax: (213) 937-2710. Sales Mgr.: Rich Oppenheimer. CD, LP.
- AGI, Inc.**, 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block. CD, Tape, LP, Video Tape, Video Disc.
- AGI, Inc.**, 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block; Vice Pres. Mktg.: Jim Oppenheimer; Vice Pres. Mktg.: Rich Oppenheimer. CD, Tape, LP, Video Tape, Video Disc.
- ASG** ★, 1362 E. 3345 S., Salt Lake City, UT, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson. CD, Tape, Video Tape.
- AVS Supply, Inc.**, 6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. CD, LP, Video Disc.
- A to Z Audio Services, Inc.** ★, 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zarnoski. CD, Tape.
- Accupress**, 700 S. Chataignier St., Ville Platte, LA, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncmdm@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot. CD, Tape, Video Tape.
- Amaray Int'l Corp. (Div. of Joyce Molding Corp.)**, 52 Green Pond Rd., Rockaway, NJ, 07866, (800) 426-2729. Pres.: Ed Joyce, Jr. CD.
- Amaray Int'l Corp. (Div. of Joyce Molding Corp.)**, 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426 2729, Fax: (415) 965-0435. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett. CD.
- Americ Disc, Inc.**, 1351 Larc Industrial Blvd., Burnsville, MN, 55337, (612) 882-8713, (800) 903-1770, Fax: (612) 882-8622. Plant Mgr.: David McKenzie; Cust. Serv. Mgr.: Tony Dipietrantonio. CD.
- American Multimedia, Inc.**, 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield. CD, Tape, Video Tape, Video Disc.
- Ames Specialty Packaging** ★, 30 Dane St., Somerville, MA, 02143, (800) 521-2637, Fax: (617) 623-8895, E-Mail: aspules@ix.netcom.com. V. Pres. Nat'l Mktg. Mgr.: Gary Traynor. CD, Video Tape, Video Disc.
- Andol Audio Products, Inc.**, 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen. CD, Tape, Video Tape.
- Arizona Media Duplication, Inc.**, 4840 S. 35th St., Phoenix, AZ, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 276-4441, E-Mail: azvideo@aol.com. Gen. Office Mgr.: Jacqueline Olson. Tape.
- Atlanta Manufacturing Group** ★, 1100 Spring St., Ste. 340, Atlanta, GA, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson. CD, Tape, Video Tape, Video Disc.
- Audio File Co.**, 6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. CD, Video Disc.
- Azra Int'l**, 4343 E. 58th St., Maywood, CA, 90270-2817, (213) 560-4223. Pres.: David Richards; Distr.: Al Martinez; Design: Manual Labore; Indie Buyer: Theo. CD.
- BJM Audio Duplication**, 6821 Tujunga, North Hollywood, CA, 91605, (818) 761-2924, (800) 256-9000, Fax: (818) 761-2715. Contact: Eric Dominguez. CD, Tape.
- Blackbourn Media Packaging (Div. of Fey Industries)**, 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437-1376, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. CD, Tape, Video Tape, Video Disc.
- Bowers Record Sleeve**, 5331 N. Tacoma Ave., Indianapolis, IN, 46220, (317) 251-3918, Fax: (317) 254-5738. CEO: James E. Bowers; Pdct. Mgr.: Mark A. Oakley; Customer Serv.: Mary Vondersaar. CD, Tape, LP, Video Tape, Video Disc.
- Brooklyn Zone Records Co.** ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca. CD, Tape, LP.
- C & C Duplicators, Inc.** ★, 220 Knickerbocker Ave., Bohemia, NY, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich. CD, Tape, LP, Video Tape, Video Disc.

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CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crtcustomproducts@worldnet.att.net, Web Site: www.crtcustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner. CD, Tape, LP, Video Tape, Video Disc.

Cassette Express, 2882B Walnut Ave., Tustin, CA, 92780, (714) 731-5546, Fax: (714) 731-5871. Pres.: Lee Kovacs. Tape, Video Tape.

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. Tape.

Classic Video Duplication, Inc., 463 Union Ave., Westbury, NY, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves. Tape.

Color Film Corp., 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701, Fax: (301) 459-9347. E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. CD, Tape.

Communicase, PO Box 194690, San Francisco, CA, 94119, (415) 512-7000, Fax: (415) 512-7002. E-Mail: communi@communitnet.com, Web Site: www.communitnet.com. CEO: Arthur Meyer. CD, Tape, LP, Video Tape, Video Disc.

Communicase Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. CD, Tape, LP, Video Tape.

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, PA, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615. E-Mail: crew@crownmagnetics.com, Web Site: www.cwd.com/crownmagnetics. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Audio Sales: Dan Shenk. Tape, Video Tape.

Design Plastics, Inc., 3550 N. Keystone Dr., Omaha, NE, 68134, (402) 572-7177, Fax: (402) 572-0500. Pres.: John Nepper; Vice Pres./Sales Mgr.: Sylvio Rebolloso. CD, Tape.

Disc Graphics, Inc., 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Opns. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebeck. CD, Tape, Video Tape.

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, VT, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. CD, Tape.

Dubs, Inc., 1220 N. Highland Ave., Hollywood, CA, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson; Post Prodn. Sales: Sandie Cam. Video Tape.

Duplication Factory, 4275 Norex Dr., Chaska, MN, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson. CD, Tape, Video Tape.

EMA, 12407 N. Mopac, Ste. 100-213, Austin, TX, 78758, (512) 388-1998, (800) 701-1998, Fax: (512) 388-9443. E-Mail: ema@cdmaker.com, Web Site: cdmaker.com. Pres.: Carolyn Curtis. CD, Tape.

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejohnd. CD.

Edison Press, 986 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798. E-Mail: edisonpr@gwi.net. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers. CD, Tape.

Emperor of Emperors, 16133 Fairview Ave., Fontana, CA, 92336, (909) 355-2372. Pres.: Stephen V. Mann; Sales Mgr.: A.K. Mann; Mktg. Dir.: M.S. Mann; Exec. Producer: Inderjit S. Mann. CD.

Enor Corp., 245 Livingston St., Northvale, NJ, 07647, (800) 977-6427, Fax: (201) 750-1418. E-Mail: info@enor.com, Web Site: www.enor.com. Dir. Media Packaging: Marshall Weingarden. CD, Video Disc.

Erika Records, Inc., 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733. E-Mail: erikarec@ix.netcom.com. Pres.: Erzsebet (Liz) Dunster. CD, LP.

Filam Nat'l Plastics, Inc., 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210. E-Mail: jlfloresiii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. CD, Tape, Video Disc.

Forge Recording Studios, Inc., Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, PA, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940. E-Mail: forgerec@aol.com, Web Site: www.forgerecording.com. Pres.: Warren Wilson. CD, Tape.

Full Compass Systems, Ltd., 8001 Terrace Ave., Middleton, WI, 53562-3194, (608) 831-7330, Fax: (608) 831-6330, Web Site: www.fullcompass.com. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. Tape.

GP Productions, 362 Third Ave., Ste. 1B, New York, NY, 10016-9012, (212) 686-5267. E-Mail: gilpr@media-cafe.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton. CD, Tape, LP, Video Tape, Video Disc.

Gopher Products, 2201 Lockheed Way, Carson City, NV, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech. LP.

Graphline, 676 W. Wilson, Unit G, Glendale, CA, 91203, (888) 545-8655, Fax: (818) 545-0523. Owner/Pres.: Norik Aghajanian; Designer: Zareh; Film Stripper: Zaw Hia; Sales: Jim Tittle, Katie Childe. CD, Tape, LP, Video Tape.

Imperial Paper Box Corp., 252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125. Pres.: Louis Sukoff; Vice Pres./Sales Mgr.: Ira Sukoff; Mktg. Dir.: Steven Sukoff. CD, Tape, LP, Video Tape, Video Disc.

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, TX, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172. Web Site: www.intlcass.com. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: "Rocky" E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. Video Tape.

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne. Video Tape.

Ivy Hill Corp., PO Box 3189, Terre Haute, IN, 47803, (812) 466-9851, Fax: (812) 466-4676. Vice Pres.: Donald Ford. CD, Tape, LP.

Ivy Hill Corp., 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8246. Pres.: Ellis Kern; Exec. Vice Pres.: Arthur Kern; Sr. Vice Pres.: Rick Dixon. CD, Tape, LP, Video Tape, Video Disc.

JVC Disc America Co., 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392. E-Mail: drsnjbvfv@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith. CD.

KAO Info Systems, 40 Grissom Rd., Plymouth, MA, 02360-4841, (800) 525-6575, Fax: (717) 872-2172. E-Mail: kaoinfo.com. Vice Pres., Multimedia: Jim Boyer; DVD/Multimedia Sales Mgr.: Tracy Files; CD Pdct. Mgr.: Avrum Mayman. CD.

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280, Fax: (717) 383-7765. E-Mail: keysales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop. CD, Tape, LP, Video Tape, Video Disc.

Klarity Cassette & CD, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924. E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. CD, Tape, LP.

LME Music Services, 9811 Owensmouth Ave., Ste. 3, Chatsworth, CA, 91311-3800, (818) 882-5693, Fax: (818) 882-5793. E-Mail: makecds@imeonline.com, Web Site: www.meonline.com/services.html. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. CD, Tape.

Lamon Records Int'l, PO Box 25371, Charlotte, NC, 28229, (704) 882-6134, Fax: (704) 882-2063. Pres.: David B. Moody; Mktg. Dir.: Mike Evans. CD, Tape, LP.

Lenco, Inc.-PMC, 10240 Deer Park Rd., Waverly, NE, 68462-0590, (402) 786-2000, Fax: (402) 786-5050. Dir., Mktg./Sales: Daryl Chapelle; Customer Serv. Mgr.: Gary Knaub. Tape.

Litho Express, 1336 Energy Park Dr., Saint Paul, MN, 55108, (612) 644-9136, Fax: (612) 644-9776. Acct. Mgr.: Tom Scherckenbach. CD, Tape.

Lundy Recording & Tape Duplicators, PO Box 408, Heidrick, KY, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy. Tape.

Macolla Record Group, Inc., 115 W. Torrance Blvd., Ste. 200, Redondo Beach, CA, 90277, (310) 937-3789, Fax: (310) 937-3793. Pres.: Donald MacMillan; Office Mgr.: Altheda Damian; Mktg. Dir.: Amy Bliss. CD, Tape, LP.

Magnetic Products, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman. Video Tape.

Magnetix Corp., 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Vice Pres., Sales: Rob Panepinto; Mgr., Customer Serv.: Jim Baker. Tape.

Majestic Duplicating Service, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 763-2825. CEO: Richard Haas; Sales Mgr.: John Northrop; Mktg. Dir.: Chris Saver. Video Tape.

Marsal Productions, Inc., 1735 Castrovilla Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera. CD, Tape.

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 200, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crooker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick. CD, Tape, LP.

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298. E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike. CD.

Mason Box Co., 521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, Fax: (508) 695-3210. Pres.: Hugh D. Mason; Mgr., Sales/Mktg.: Dell Atkinson. CD, Tape.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppe; Administration Mgr.: Judith Shockley. CD.

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. Tape, Video Tape.

Media Communications Corp., 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Video Tape.

Memcom Corp., 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029. E-Mail: memcomcorp@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wetherlock. CD, Video Disc.

Metacom, Inc., 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. CD, Tape, Video Tape, Video Disc.

Miami Tape, Inc., 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873. E-Mail: qcgarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon. CD, Tape, LP.

Miracle Press & Graphics, Inc., 169 Paris Ave., Northvale, NJ, 07647, (201) 768-2306, Fax: (201) 768-3324. Pres.: Anthony Giulini; Sec./Treasurer: Laura Giulini Voorhees. Video Tape.

Modern of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157. Pres.: William S. Pine; Sales: Joshua Pine, Jack Bratell. CD, Tape, LP, Video Tape, Video Disc.

The Music Connection, Inc., 419 Park Ave. S., New York, NY, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen; Vice Pres.: J. Ralton; Vice Pres., Graphic: Erik Ralton. CD, LP.

Musical Recording Studios, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. Tape, LP.

Opryland Duplicating Services, 916 Twin Elms Ct., Nashville, TN, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davanport; Sales Rep.: Ron Hansen. CD, Tape, Video Tape.

Optimax Disc, Inc., 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867. Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang. CD.

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker. Video Tape.

Polyline Corp., 1401 Estes Ave., Elk Grove Village, IL, 60007, (800) 701-7689, Fax: (800) 816-3000. Mktg. Dir.: Ray Kaiser; Contact: Jeanette Keogh. CD, Video Tape.

Premier Multimedia, 200 NE Juniper St., Issaquah, WA, 98027, (425) 391-1690, Fax: (425) 392-4610. E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farney. CD, Tape.

Premiere America, Inc., 18080 NE 68th St., Bldg. A-150, Redmond, WA, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718. E-Mail: sales@premiereamerica.com, Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. CD, Video Tape.

Pressure Sensitive Tape & Label Corp., 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. Video Tape.

Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48083, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. Tape, Video Tape.

Progressive Label & Litho Co., 200F Executive Dr., Edgewood, NY, 11717, (516) 242-0201, Fax: (516) 242-7310. Pres.: Bernard Stein; Vice Pres.: Larry Locks; Prodn. Mgr.: Mike Cutrone; Sales Mgrs.: Tony Cutrone, Ron Locks. CD, Tape, LP, Video Tape, Video Disc.

Progressive Music Studios, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. CD, Tape, Video Tape, Video Disc.

ProLine (Div. of AMI Corp.), 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818. E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Opns. Dir.: Bill Hanson. CD, Tape, Video Tape, Video Disc.

Protech Entertainment Group, Inc., 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez. CD, Tape.

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, OH, 45225, (800) 859-8401, Fax: (513) 681-3777. E-Mail: qca@pol.com, Web

Company headquarters are designated by a ★

Site: www.pol.com/qca. Pres.: Jim Bosken; Sales Mgr.: Amber Hines.
CD, Tape, LP

Queens Group Indiana, Inc., 620 S. Belmont Ave., Indianapolis, IN, 46221, (317) 635-7777. Pres.: Len Verebay; Exec. V Pres. Sales/Mktg.: Richard Roth; Exec. Vice Pres.: Manny Ungar; Sr. Vice Pres./Nat'l Mgr.: Jack Sims; Vice Pres./Gen. Mgr.: Stanley Bryan.
CD, Tape, LP, Video Tape, Video Disc.

Queens Group Kentucky, Inc., 4501 Almond Ave., Louisville, KY, 40209, (502) 368-7777. Fax: (502) 361-3500. CEO: Eric Kaltman; Pres.: Len Verebay; Exec. V Pres. Sales/Mktg.: Richard Roth; Sr. Vice Pres.: Jack Sims; Vice Pres./Gen. Mgr.: Dennis Kaltman.
CD, Tape, LP, Video Tape, Video Disc.

Queens Group California, Inc., 6430 W. Sunset Blvd., Ste. 505, Hollywood, CA, 90028, (213) 464-7700. Fax: (213) 464-7711. E-Mail: qpak@queens.com. Pres.: Len Verebay; Exec. Vice Pres.: Richard Roth; Sr. Vice Pres. Ent. Pkg.: Jack Sims.
CD, Tape, LP, Video Tape, Video Disc.

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, NY, 11104, (718) 457-7700. Fax: (718) 457-9285. E-Mail: marketing@queens.com. CEO: Eric Kaltman; Pres.: Leonard Verebay; Exec. VP Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims.
CD, Tape, LP, Video Tape, Video Disc.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222. Fax: (516) 567-7253. E-Mail: rhmno@ibm.net. Pres.: Gerard V. Hughes; Customer Serv. Mgr.: Nick Tricarico; Credit Mgr.: Mary Ann McCoyd.
CD, Tape, LP, Video Tape, Video Disc.

Ralliney Disc ★, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281. Fax: (305) 382-3126. E-Mail: erodrig@aol.com. Pres.: Ralph Ralinye; Vice Pres.: Belinda Ralinye; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez.
CD.

Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, PA, 15237-3407, (412) 367-7330. Fax: (412) 367-7388. E-Mail: recrama@musicmaster.com. Web Site: www.musicmaster.com. Curator: Paul C. Mawhinney.
CD, LP.

Resolution, Inc., 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881. Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks.
Video Tape.

Richardson Tape & Sound, Inc. ★, HC 71, Box 231, Mountain View, AR, 72560, (501) 269-3908. Fax: (501) 269-3048. E-Mail: richtape@mtel.net. Pres.: Aubrey Richardson.
Tape.

Rocky Mountain Recording, 8305 Christensen Rd., Cheyenne, WY, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander.
LP.

Rose Packaging & Design, Inc. ★, 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003. Fax: (303) 773-1041. Mktg. Dept.: Rob Rose.
CD, Tape, Video Tape, Video Disc.

Ross-Elis Printing, Inc., 1133 Broadway, Ste. 825, New York, NY, 10010, (212) 645-6110, (800) 223-6105. Fax: (212) 645-9376. Pres.: Ken Peladeau; Mktg. Dir.: Nina Palmer Sheldon; Mktg. Dir.: Peter Kerr.
CD, Tape, LP.

Ross-Elis Printing Co.

8300 Tampa Ave., Ste. L, Northridge, CA, 91325, (818) 993-4767. Fax: (818) 993-4760. Pres.: Kenneth Peladeau; Mktg. Dir.: Peter Kerr; Mktg. Dir.: Nina Palmer Sheldon; Gen. Sales Mgr.: Francois Olivier.
CD, Tape, LP, Video Tape, Video Disc.

S.D.S. Productions, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie.
CD, LP.

SF Video, Inc. ★, 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400. Fax: (415) 288-9410. E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead.
CD, Tape, Video Tape, Video Disc.

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544. Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee.
CD, Tape, LP, Video Tape, Video Disc.

Sanyo-Verbatim CD Company ★, 1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648. Fax: (765) 935-0174. Web Site: www.sanyo-verbatim.com. Pres./CEO: Tom Ryan; Sr. Vice Pres.: H. Nakai; Vice Pres., Sales/NE: Tom Van Gessel; Mktg. Mgr.: Ross Josephson; Customer Serv. Mgr.: Mike Glover; Dir. Sales-Southern Region: Joe Bradley.
CD.

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, GA, 30240, (706) 884-3036. Fax: (706) 864-7213. Vice Pres.: Charles Wardlaw; Multimedia Prodn. Mgr.: Terry Hesketh.
CD, Tape, Video Tape, Video Disc.

Shorewood Packaging of California, 7080 Hollywood Blvd., Ste. 304, Hollywood, CA, 90028-6936, (213) 463-3000. Fax: (213) 465-4300. E-Mail: jpalmer@shorpak.com. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer.
CD, Tape, LP, Video Tape, Video Disc.

Shorewood Packaging Corp., 277 Park Ave., New York, NY, 10172-0124, (212) 371-1500. Fax: (212) 752-5610. CEO/Pres.: Marc Shore; Sr. Vice Pres., Sales: Kenneth M. Rosenblum; Exec. Vice Pres., Mktg.: Floyd Glinert.
CD, Tape, LP, Video Tape, Video Disc.

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009. Fax: (615) 244-5712. E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller.
Video Tape.

Something Special Enterprises ★, PO Box 74, Allison Park, PA, 15116-0074, (412) 487-2626. Fax: (412) 487-3369. Pres.: James Fries; Mktg. Dir.: John David.
CD, Tape, LP, Video Disc.

Sonpress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668. Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Cobb Regehr.
CD, Tape, Video Tape, Video Disc.

Sound Recorders, Inc., 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270. Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann.
CD, Tape.

Speed Graphics ★, 342 Madison Ave., 228 E. 45th St., New York, NY, 10173-1062, (212) 682-6520. Pres.: Ron Krivoshiw; Sales Mgr.: John Sheehan; Mktg. Dir.: Christine Krivoshiw.
CD, Tape, Video Tape, Video Disc.

Sunrise Packaging, Inc. ★, 9937 Goodhue St. NE, Blaine, MN, 55449-4433, (800) 634-8160. Fax: (612) 785-2210. E-Mail: sales@sunpack.com. Web Site: www.sunpack.com. Pres.: D. Mark Hector; Dir., Purchasing: Ted Frank; Dir., Mktg.: Mike Stewart; Sales Mgr.: Mert Schaub; Sales: Ed O'Phelan.
CD, Tape, Video Tape, Video Disc.

TAM Packaging Systems, 143E Shaker Rd., East Longmeadow, MA, 01028, (413) 525-0216. Fax: (413) 525-7827. Gen. Mgr.-American Opns.: Lee C. Brown.
CD.

Tri-Plax Packaging Corp., 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon.
CD, Tape.

Turned Edge America, 2649 Cherry Ln., Denver, CO, 82037, (704) 483-4393. Fax: (704) 483-3834. E-Mail: pearcepak@aol.com. Pres.: Jerry W. Pearce; Vice Pres.: Robin R. Pearce.
CD, Tape.

United Audio Video Group, Inc. ★, 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700. Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.
CD, Tape, Video Tape.

Univenture CD Packaging & Systems, 4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100. Fax: (614) 529-2110. E-Mail: sales@univenture.com. Web Site: www.univenture.com. Pres.: Ross O. Youngs; Vice Pres. Sales: Michele Cole; Mktg.: Andrew Blank.
CD.

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, OR, 97209, (503) 224-3835, (800) 772-2251. Fax: (503) 224-2703. Regl. Mgr.: Neil Dentslinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price.
Video Tape.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609. Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.
Tape.

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546. Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen.
Video Tape.

Vaughn Communications, Inc., 305 Madison Ave., Ste. 1357, New York, NY, 10017, (212) 922-0858. Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Oizenak.
Tape, Video Tape.

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480. Fax: (206) 343-9497. E-Mail: mcnamer@vaughn.com. Web Site: www.vaughn.com. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastoriza.
CD, Tape, Video Tape.

The Video-Matic Group, Inc., 2470 S. Redwood Rd., Salt Lake City, UT, 84119, (801) 975-1116. Fax: (801) 975-1129. Pres.: Ken Rasmussen; Vice Pres. Sales: Richard Mucha.
CD, Tape, Video Tape.

Vinaseal Co., Inc. ★, 25 Prospect St., Newark, NJ, 07105, (201) 589-0850. Fax: (201) 589-6440. Vice Pres.: David Artman.
CD.

Vinyield (Div. of PEN-TAB Industries), 2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020. Fax: (312) 942-0693. Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott.
CD, Tape, LP, Video Tape, Video Disc.

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, NY, 10014, (212) 741-1404. Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson.
CD, Tape, LP, Video Tape.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536. Fax: (301) 428-9953. Regl. Sales Mgr.: Larry A. Singer.
CD, Tape, Video Tape, Video Disc.

Wagar Associates, Inc. ★, 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472. Fax: (860) 564-5654. E-Mail: orders@wagarassoc.com. Web Site: wagarassoc.com. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes.
CD, LP.

Tape, LP, Video Tape, Video Disc.

AVS Supply, Inc., 6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 662-0224. Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.
CD, Tape, LP, Video Disc.

Accupress, 700 S. Chataignier St., Ville Platte, LA, 70586, (318) 363-2104, (800) 363-2105. Fax: (318) 363-6934. E-Mail: cajuncmdm@centuryinter.net. Pres.: J. Floyd Solleau; Mgr.: Chris Solleau; Sec.: Peggy Fontenot.
CD, Tape.

Ace Label Systems, Inc. ★, 7100 Madison Ave. W., Golden Valley, MN, 55427, (612) 933-3105. Fax: (612) 545-8771. E-Mail: info@acelabel.com. Web Site: www.acelabel.com. Pres.: Art Bakshian; Vice Pres./Sales Mgr.: Linda Rundell.
CD, Tape, Video Tape, Video Disc.

Alshire Int'l, Inc., 1015 W. Isabel St., Burbank, CA, 91506, (800) 423-2936. Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman.
CD, Tape, LP.

Americ Disc, Inc., 1351 Larc Industrial Blvd., Burnsville, MN, 55337, (612) 882-8713, (800) 903-1770. Fax: (612) 882-8622. Plant Mgr.: David McKenzie; Cust. Serv. Mgr.: Tony Dipietrantonio.
CD.

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554. Fax: (910) 570-2439. E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield.
CD, Tape, Video Tape, Video Disc.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578. Fax: (718) 853-2589. E-Mail: andolaudio@aol.com. Web Site: www.andolaudio.com. Pres.: Mark Silfen.
CD, Tape, Video Tape, Video Disc.

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739. Fax: (954) 563-2844. E-Mail: apexm1@aol.com. Web Site: www.apexmachine.com. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.
CD, Tape, Video Tape, Video Disc.

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, CT, 06608, (203) 338-0699, (800) 338-0118. Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus.
Tape.

Athena Records ★, 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225. Fax: (718) 761-6411. Client Advisor: Robert Marino.
LP.

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, GA, 30309, (404) 892-1036. Fax: (404) 724-0889. E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson.
CD, Tape, Video Tape, Video Disc.

Audico Label Corp. ★, 8343 W. Grand Ave., River Grove, IL, 60171, (800) 252-5667. Fax: (708) 456-0418. E-Mail: audicotabel@juno.com. Pres.: Barbara Deletzke; Mktg. Mgr.: Sandra Bell; Sales: Janice Lambrecht.
CD, Tape, Video Tape.

Audio/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney.
Tape, Video Tape.

Avery Dennison, 15939 Industrial Pkwy., Cleveland, OH, 44135, (216) 267-8700. Fax: (216) 676-2730. Market Devel. Mgr.: Mark Darby.
CD, Video Disc.

BJM Audio Duplication, 6821 Tujunga, North Hollywood, CA, 91605, (818) 761-2924, (800) 256-9000. Fax: (818) 761-2715. Contact: Eric Dominguez.
CD, Tape, Video Tape, Video Disc.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466. Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca.
CD, Tape, LP.

C & C Duplicators, Inc. ★, 220 Knickerbocker Ave., Bohemia, NY, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich.
LP.

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887. Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang.
CD.

Cassette Express, 2882B Walnut Ave., Tustin, CA, 92780, (714) 731-5546. Fax: (714) 731-5871. Pres.: Lee Kovacs.
CD, Tape, Video Tape.

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688. Fax: (213) 268-2828. Contact: Jennifer H. Chu.
Tape.

Cinram, Inc., 660 White Plains Rd., Ste. 400, Tarrytown, NY, 10591, (914) 631-2800. Fax: (914) 631-9281. Exec. V.P., Sales/Mktg.: Hugh T. Landy.
CD, Tape, Video Tape, Video Disc.

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300. Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.
CD.

Classic Video Duplication, Inc. ★, 463 Union Ave., Westbury, NY, 11590, (516) 334-1441. Fax: (516) 334-2968. Pres.: Raymond Nieves.
Tape.

Color Film Corp., 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701. Fax: (301) 459-9347. E-Mail: don@colorfilm.com. Pres.: Aidon Lareaux; Sales Mgr.: Don Payne.
CD, Tape.

LABEL MANUFACTURERS

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100. Fax: (708) 344-9113. Pres.: Richard Block.

Company headquarters are designated by a ★

- Crown Magnetics, Inc.**, 1223 Bittner Blvd., Lebanon, PA, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615, E-Mail: crew@crownmagnetics.com, Web Site: www.cwd.com/crownmagnetics. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Audio Sales: Dan Shenk. Tape, Video Tape.
- Curtis, Inc.** ★, 2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: curtisinc@fuse.net, Web Site: www.curtisinc.com. Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller. Tape.
- Custom Tape Duplicators, Inc.** ★, 1045 Firestone Pkwy., La Vergne, TN, 37086-3506, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant. CD, Tape.
- Digital Excellence**, 300 York Ave., Saint Paul, MN, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet. CD, Tape, Video Disc.
- Disc Graphics, Inc.** ★, 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Ops. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi. CD, Tape, LP, Video Tape, Video Disc.
- Dubs, Inc.** ★, 1220 N. Highland Ave., Hollywood, CA, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson; Prod. Prod'n. Sales: Sandie Can. Video Tape.
- Duplication Factory** ★, 4275 Norex Dr., Chaska, MN, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson. CD, Tape, Video Tape.
- Duplication Specialists, Inc.**, 843 Merrick Rd., Baldwin, NY, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz. CD, Tape, Video Tape, Video Disc.
- Dynamic Reproductions, Inc.**, 639 Cleveland St., Ste. 220, Clearwater, FL, 34615, (813) 461-7518, (888) DYNA-REP, Fax: (813) 449-9539. Pres.: R. Cassano; Sales/Mktg. Dir.: Rich Riechel. Tape.
- E Media Int'l**, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. CD.
- ESP (Eastern Standard Productions, Inc.)**, 37 John Glenn Dr., Buffalo, NY, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller. CD, Tape, Video Disc.
- Edison Press** ★, 986 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: edisonpr@gwi.net. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers. CD.
- Emperor of Emperors**, 16133 Fairview Ave., Fontana, CA, 92336, (909) 355-2372. Pres.: Stephen V. Mann; Sales Mgr.: A.K. Mann; Mktg. Dir.: M.S. Mann; Exec. Producer: Inderjit S. Mann. CD.
- Envelopes Printing & Supply Corp.** ★, 205 Tohmas St., Newark, NJ, 07114, (201) 491-0900, Fax: (201) 491-0070. Pres.: Michelle Barrett; Contact: Nick Sicora. CD, Tape, LP.
- Erika Records, Inc.** ★, 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733, E-Mail: erikarec@ix.netcom.com. Pres.: Erzebet (Liz) Dunster. CD, LP.
- Forge Recording Studios, Inc.**, Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, PA, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940, E-Mail: forgerec@aol.com, Web Site: www.forgerecording.com. Pres.: Warren Wilson. CD, Tape.
- Funkytown Music, Inc./SSEG**, 3255 Wilshire Blvd., Ste. 1734, Los Angeles, CA, 90010, (213) 386-8710, Fax: (213) 386-5328. Pres.: Charlie Ann; Gen. Mgr.: Kevin Muto; Vice Pres. A&R: P.B. Floyd; G.U.: Nicole Shin; S.M.: Anna Sim. CD.
- HCV, Inc.** ★, 12229 Montague, Arleta, CA, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins. Video Tape.
- Ian Media Manufacturing** ★, 13 Ray Ave., Burlington, MA, 01803, (617) 229-7500, Fax: (617) 229-5777, E-Mail: iancom@aol.com. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Opns.: Kentaro Furutani. CD, Tape.
- Imperial Tape Co., Inc.**, 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Ariene Descargar. CD, Tape.
- Int'l Cassette Corp. (ICC)**, 5888 Hwy. 66 W., Greenville, TX, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, Web Site: www.intlcass.com. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: "Rocky" E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. Tape.
- Intervideo Duplication Servs., Inc.**, 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne. Video Tape.
- JVC Disc America Co.** ★, 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbovf@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith. CD.
- Keval Real Time Tape Duplicators**, 77 Bay Shore Rd., Bay Shore, NY, 11706, (516) 586-2486, (800) 67-KEVAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. CD, Tape.
- Keystone Printed Specialties Co., Inc.**, 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280, Fax: (717) 383-7765, E-Mail: keysales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop. CD, Tape, LP, Video Tape, Video Disc.
- Klarity Cassette & CD, Maple St.**, North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. CD, Tape, LP.
- LME Music Services**, 9811 Owensmouth Ave., Ste. 3, Chatsworth, CA, 91311-3800, (818) 882-5693, Fax: (818) 882-5793, E-Mail: makecds@lmeonline.com, Web Site: www.lmeonline.com/services.html. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. CD, Tape.
- The Little Warehouse, Inc.**, 4705 Van Epps Rd., Brooklyn Heights, OH, 44131, (216) 398-0022, Fax: (216) 398-9980, Web Site: www.ltwape.com. Pres.: Jim Lesnick; Sales Mgr./Mktg. Dir.: Joe Kaufman. Tape, Video Tape.
- Lundy Recording & Tape Duplicators** ★, PO Box 408, Heidrick, KY, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy. Tape.
- Macolia Record Group, Inc.**, 115 W. Torrance Blvd., Ste. 200, Redondo Beach, CA, 90277, (310) 937-3789, Fax: (310) 937-3793. Pres.: Donald MacMillan; Office Mgr.: Athena Damian; Mktg. Dir.: Amy Bliss. CD, Tape, LP.
- Magnetic Products**, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman. Video Tape.
- Magnetix Corp.** ★, 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Vice Pres., Sales: Rob Panepinto; Mgr., Customer Serv.: Jim Baker. Tape.
- Majestic Duplicating Service** ★, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 763-2825. CEO: Richard Haas; Sales Mgr.: John Northrop; Mktg. Dir.: Chris Saver. Video Tape.
- Marsal Productions, Inc.**, 1735 Castroville Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera. CD, Tape.
- Martin Audio Duplication**, 1219 Westlake Ave. N., Ste. 200, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crocker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick. Tape.
- Marubeni America Corp.**, 2000 Town Cir., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike. CD.
- Matrix Video**, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. Tape, Video Tape.
- Media Automation** ★, 3408 South 1400 West, Salt Lake City, UT, 84119, (801) 973-0455, Fax: (801) 975-8340. Pres.: Joseph A. Babic; Vice Pres., Engineering: B.K. Klopfer. CD, Tape, LP, Video Tape, Video Disc.
- Media Communications Corp.** ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Tape, Video Tape.
- Memcom Corp.** ★, 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memcompro@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock. CD, Video Disc.
- Metacom, Inc.**, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. CD, Tape, Video Tape, Video Disc.
- Miami Tape, Inc.**, 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: gcarria182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon. CD, Tape, LP.
- Music, Inc.**, 1012 17th Ave. S., Nashville, TN, 37212-2202, (615) 327-4369, Fax: (615) 321-3863. CEO: Cecil Scaife; Pres.: LaQuela Barnett; Office Mgr.: Mary Jo Hamilton. CD, Tape.
- Musical Recording Studios**, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. Tape.
- NEATO LLC** ★, 250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: http://www.neato.com. Pres.: Peter Tracy; Mktg. Dir.: Karen Brand; Sales Mgr.: Antonio Bussio; Advertising Mgr.: Jennifer Butler.
- CD, Video Disc.
- Nat'l Audio Co., Inc.** ★, 1841 E. Bergman, Springfield, MO, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown. Tape.
- Opryland Duplicating Services**, 916 Twin Elms Ct., Nashville, TN, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davanport; Sales Rep.: Ron Hansen. Video Tape.
- Optimax Disc, Inc.** ★, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang. CD.
- Premier Multimedia** ★, 200 NE Juniper St., Issaquah, WA, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farhney. CD, Tape.
- Premiere America, Inc.** ★, 18080 NE 68th St., Bldg. A-150, Redmond, WA, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718, E-Mail: sales@premiereamerica.com, Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci. CD, Video Tape.
- Pressure Sensitive Tape & Label Corp.** ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. CD, Tape, Video Tape, Video Disc.
- Prestige Label Co., Inc.** ★, 960 Alabama Ave., Brooklyn, NY, 11207, (718) 227-2600, Fax: (718) 485-4403. Vice Pres.: Ernie Menkes; Vice Pres.: William Hildebrand. CD, Tape, LP, Video Tape, Video Disc.
- Producers Color Service, Inc.**, 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. Video Tape, Video Disc.
- Producers Tape Service**, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Guthrie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. Tape, Video Tape.
- Progressive Label & Litho Co.** ★, 200F Executive Dr., Edgewood, NY, 11717, (516) 242-0201, Fax: (516) 242-7310. Pres.: Bernard Stein; Vice Pres.: Larry Locks; Prodn. Mgr.: Mike Cutrone; Sales Mgrs.: Tony Cutrone, Ron Locks. CD, Tape, LP, Video Tape, Video Disc.
- Progressive Music Studios**, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. Video Tape, Video Disc.
- Protech Entertainment Group, Inc.** ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez. CD, Tape, LP.
- RHM Industries, Ltd.**, 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222, Fax: (516) 567-7253, E-Mail: rhmino@ibm.net. Pres.: Gerard V. Hughes; Customer Serv. Mgr.: Nick Tricairico; Credit Mgr.: Mary Ann McCoy. Tape, LP, Video Tape.
- Rainey Disc** ★, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: erodrig103@aol.com. Pres.: Ralph Rainey; Vice Pres.: Belinda Rainey; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez. CD.
- Resolution, Inc.**, 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. Video Tape.
- Rimage Corp.**, 20251 Sealprint Cir., Apt. 104, Huntington Beach, CA, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com, Web Site: rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Suden; Vice Pres. Sales: Ken Kinck; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum. CD, Video Disc.
- Rocky Mountain Recording**, 8305 Christensen Rd., Cheyenne, WY, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander. LP.
- S.D.S. Productions**, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. CD, LP.
- SF Video, Inc.** ★, 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410, E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead. CD, Tape, Video Tape, Video Disc.
- Jasper Samuel Printing Co.**, 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee. CD, Tape, LP, Video Tape, Video Disc.
- Sanyo-Verbatim CD Company** ★, 1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648, Fax: (765) 935-0174, Web Site: www.sanyo-verbatim.com. Pres./CEO: Tom Ryan; Sr. Vice Pres.: H. Nakai; Vice Pres., Sales/NE: Tom Van Gessel; Mktg. Mgr.: Ross Josephson; Customer Serv. Mgr.: Mike Glover; Dir. Sales-Southern Region: Joe Bradley. CD.
- Seal-O-Matic Co.** ★, 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Ortner. CD, Tape, LP.

Company headquarters are designated by a ★

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. Video Tape.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. CD, Tape, Video Tape, Video Disc.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. Tape.

Sound Recorders, Inc., 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270. Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. CD, Tape, LP, Video Tape, Video Disc.

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc., 900 Passaic Ave., East Newark, NJ, 07029, (973) 482-6749, (212) 349-0977, Fax: (973) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno. LP.

Tapemaker ★, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Bruswer; Mktg. Dir.: Matt Polakoff. CD, Tape, Video Tape.

Tri-Plex Packaging Corp., 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon. CD.

Union Bay Label ★, 3668 Albion Pl. N., Seattle, WA, 98103, (206) 545-1850, Fax: (800) 284-3834. Contact: Customer Serv. CD, Tape, LP, Video Tape, Video Disc.

United Ad Label Co., Inc. ★, 650 Columbia St., Brea, CA, 92821, (714) 990-2700, (800) 998-7700, Fax: (800) 998-7701. Pres.: Cal Laird; Mktg. Dir.: Susan Irish; Mktg. Mgr.: Beverley Kieswetter. CD, Tape, Video Tape, Video Disc.

United Audio Video Group, Inc. ★, 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin. CD, Tape, Video Tape.

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, OR, 97209, (503) 224-3835, (800) 772-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price. Video Tape.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. Tape.

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. Video Tape.

Vaughn Communications, Inc., 305 Madison Ave., Ste. 1357, New York, NY, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Ozenack. Tape, Video Tape.

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastoriza. CD, Tape, Video Tape.

The Video-Matic Group, Inc., 2470 S. Redwood Rd., Salt Lake City, UT, 84119, (801) 975-1116, Fax: (801) 975-1129. Pres.: Ken Rasmussen; Vice Pres. Sales: Richard Mucha. Video Tape.

Virco Recording Co., Inc., 700 S. Date Ave., Alhambra, CA, 91803, (626) 570-4540, Fax: (626) 281-5109. Pres.: Virginia C. Watts. CD, LP.

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson. CD, Tape.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. CD, Tape, Video Tape, Video Disc.

PRINTING

ARIZONA

Packaging Supplies, Inc., 11259 E. Via Linda, Ste. 100-968, Scottsdale, 85259, (602) 614-0170, (800) 234-8700, Fax: (602) 614-0172. Pres.: Fred Cohen; Sales Mgr.: Tom Kandl.

CALIFORNIA

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131, E-Mail: asrrecord@aol.com, Web Site: http://www.asrfca.com. Exec. Vice Pres.: Jeff Schor.

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang.

Communicase ★, PO Box 194690, San Francisco, 94119, (415) 512-7000, Fax: (415) 512-7002, E-Mail: communi@communinet.com, Web Site: www.communinet.com. CEO: Arthur Meyer.

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pdct. Info (SF): Steve Urquhart.

Disc Makers, 3445 Cahuena Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (310) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr. (LA): John Moyer; Mktg. Mgr.: Carolyn Ballen; Sales: Kathy Fry. (Cassiacards, CD books).

Erika Records, Inc. ★, 12031 Regentview Ave., Downey, 90241, (310) 904-2701, Fax: (310) 904-2733, E-Mail: erikarec@ix.netcom.com. Pres.: Erzsebet (Liz) Dunster.

Graphland ★, 676 W. Wilson, Unit G, Glendale, 91203, (888) 545-8655, Fax: (818) 545-0523. Owner/Pres.: Norik Aghajanian; Designer: Zareh; Film Stripper: Zaw Hla; Sales: Jim Tittle, Katie Childe.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Ariene Descargar.

LME Music Services, 9811 Owensmouth Ave., Ste. 3, Chatsworth, 91311-3800, (818) 882-5693, Fax: (818) 882-5793, E-Mail: makecds@imeonline.com, Web Site: www.meonline.com/services.html. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barocas.

Optimax Disc, Inc. ★, 3420 Pomona Blvd., Pomona, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang.

Queens Group California, Inc., 6430 W. Sunset Blvd., Ste. 505, Hollywood, 90028, (213) 464-7700, Fax: (213) 464-7711, E-Mail: qpack@queens.com. Pres.: Len Verebay; Exec. Vice Pres.: Richard Roth; Sr. Vice Pres.: Jack Sims.

Rimage Corp., 20251 Sealpint Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com, Web Site: rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Suden; Vice Pres. Sales: Ken Klinck; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum.

SF Video, Inc. ★, 930 Montgomery St., Ste. 301, San Francisco, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410, E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead.

Shorewood Packaging of California, 7080 Hollywood Blvd., Ste. 304, Hollywood, 90028-6936, (213) 463-3000, Fax: (213) 465-4300, E-Mail: jpalmer@shorpak.com. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer. (Booklets, Inserts etc).

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

Third Wave Media Ltd., 5225 Wilshire Blvd., Ste. 700, Los Angeles, 90036, (213) 931-1746, (800) WAVE-CD1, Fax: (213) 931-1748, E-Mail: thirdwav@pacbell.com, Web Site: www.thirdwavemedia.com. Pres.: Andrew A. Melzer; Sales Mgr.: Mark H. Menaker; Contact: Martin L. Cohen.

United Ad Label Co., Inc. ★, 650 Columbia St., Brea, 92821, (714) 990-2700, (800) 998-7700, Fax: (800) 998-7701. Pres.: Cal Laird; Mktg. Dir.: Susan Irish; Mktg. Mgr.: Beverley Kieswetter.

United Audio Video Group, Inc. ★, 6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.

V-Corp. ★, 1044 E. Edna Pl., Covina, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: Roland Tiangco; Sales: Irene Arevalo.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.

CONNECTICUT

NEATO LLC ★, 250 Dodge Ave., East Haven, 06512-3350, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: http://www.neato.com. Pres.: Peter Tracy; Mktg. Dir.: Karen Brand; Sales Mgr.: Antonio Bussio; Advertising Mgr.: Jennifer Butler. (CD Label Printing).

DELAWARE

Nat'l Multimedia Services (Div. of Ken-Del Prodn., Inc.), First State Production Ctr., 1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1110, (800) UNL-ISTE, Fax: (302) 999-1656, E-Mail: nms@dca.net. Pres./Gen. Mgr.: Edwin Kennedy; Sales Mgr./Mktg. Dir.: Shirl Lotz; Opns. Mgr.: William Burgess III; Technical Dir.: Paul Janocha.

Company headquarters are designated by a ★

FLORIDA

Miami Tape, Inc., 550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.

Protech Entertainment Group, Inc. ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez.

Rainley Disc ★, 14385 SW 62nd St., Miami, 33183, (305) 580-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: erodrig103@aol.com. Pres.: Ralph Rainley; Vice Pres.: Belinda Rainley; Gen. Mgr.: Eisa Obaldia; Sales Coord.: Melissa Rodriguez.

GEORGIA

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson. (CD inserts, posters, B/W photos).

ILLINOIS

AGI, Inc., 1950 N. Ruby St., Melrose Park, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block.

Kammann Machines, Inc., 3811 Illinois Ave., Saint Charles, 60174, (630) 513-8091, Fax: (630) 377-7759. Pres.: Steven B. Agler.

KENTUCKY

Queens Group Kentucky, Inc., 4501 Allmond Ave., Louisville, 40209, (502) 368-7777, Fax: (502) 361-3500. CEO: Eric Kaltman; Pres.: Len Verebay; Exec. V. Pres. Sales/Mktg.: Richard Roth; Sr. Vice Pres.: Jack Sims; Vice Pres./Gen. Mgr.: Dennis Kaltman.

LOUISIANA

Accupress, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncdman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot.

MAINE

Edison Press ★, 986 Main St., Sanford, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: edisonpr@gwi.net. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers.

Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. (Offset & Digital).

MARYLAND

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer.

MASSACHUSETTS

Ames Specialty Packaging ★, 30 Dane St., Somerville, 02143, (800) 521-2637, Fax: (617) 623-8895, E-Mail: aspsules@ix.netcom.com. V. Pres. Nat'l Mktg. Mgr.: Gary Traynor.

Teca-Print USA Corp., 10 Cook St., Billerica, 01821, (508) 667-8655, Fax: (508) 670-6023. COO: Stephan Braig; Pdct. Mktg. Mgr.: Lawrence Kosiba; Graphics Pdct. Mgr.: Bryan Whorton.

MICHIGAN

Producers Tape Service, 395 E. Elmwood Ave., Troy, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Gutierrez; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. (VHS Cassettes).

MINNESOTA

Ace Label Systems, Inc. ★, 7100 Madison Ave. W., Golden Valley, 55427, (612) 933-3105, Fax: (612) 545-8771, E-Mail: info@acelabel.com, Web Site: www.acelabel.com. Pres.: Art Bakshian; Vice Pres./Sales Mgr.: Linda Rundell.

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet.

Duplication Factory ★, 4275 Norex Dr., Chaska, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson.

Litho Express, 1336 Energy Park Dr., Saint Paul, 55108, (612) 644-9136, Fax: (612) 644-9776. Acct. Mgr.: Tom Scherkenbach.

NEBRASKA

Memcon Corp. ★, 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memconcp@aol.com. Pres.: Gerald C. Korin; Mktg. Dir.: Terry Wherlock.

NEVADA

Gopher Products ★, 2201 Lockheed Way, Carson City, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech.

NEW JERSEY

Cavaliert & Partners ★, 60 Tyson Dr., Fair Haven, 07704, (732) 530-0064, Fax: (732) 219-0325, E-Mail: cavpart@worldnet.att.net. Pres.: John Cavalieri.

Colorscan Services, Inc. ★, 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729, Fax: (201) 436-0903, E-Mail: colorscan@grainery.105.com. Pres.: Jesse G. Principato.

Direct Presentations, Inc. ★, 367 Sequoia Ct., Howell, 07731. Pres.: Ralph J. Tortora; Sr. Vice Pres.: Jerry L. Tortora.

Disc Makers, 7905 N. Rte. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Mgr. Pdc. Info (NJ): Steve Cunnion; Mktg. Mgr.: Carolyn Ballen.

Envelopes Printing & Supply Corp. ★, 205 Tohmas St., Newark, 07114, (201) 491-0900, Fax: (201) 491-0070. Pres.: Michelle Barrett; Contact: Nick Sicora.

Megasoft, Inc., 819 Hwy. 33 E., Freehold, 07728, (908) 431-5300, (800) 222-0490, Fax: (908) 866-9376.

Miracle Press & Graphics, Inc. ★, 169 Paris Ave., Northvale, 07647, (201) 768-2306, Fax: (201) 768-3324. Pres.: Anthony Giulini; Sec./Treasurer: Laura Giulini Voorhees.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3654, E-Mail: rplmedia.com. Pres.: Ron Olliano; Sales Mgr.: Lisa Olaino-Gross.

Vinaseal Co., Inc. ★, 25 Prospect St., Newark, 07105, (201) 589-0850, Fax: (201) 589-6440. Vice Pres.: David Artman.

NEW YORK

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com. Web Site: www.andolaudio.com. Pres.: Mark Siffen.

Athena Records ★, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca. (12 inch).

C & C Duplicators, Inc. ★, 220 Knickerbocker Ave., Bohemia, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich.

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.

Disc Graphics, Inc. ★, 10 Gilpin Ave., Hauppauge, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Ops. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi.

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein.

The Dupe Coop ★, 229 W. 26th St., Ste. 1C, New York, 10001, (212) 989-9341, Fax: (973) 669-5172. Pres.: John Palermo; Sales: David Grant.

Duplication Specialists, Inc., 843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz.

ESP (Eastern Standard Productions, Inc.), 37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller.

GP Productions, 362 Third Ave., Ste. 1B, New York, 10016-9012, (212) 686-5267, E-Mail: gilppr@media-cafe.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton.

Adam Greiss Design, 127 W. 25 St., 8th Floor, New York, 10001, (212) 229-9823, Fax: (212) 229-0305. Contact: Adam Greiss.

Imperial Paper Box Corp., 922 Newport St., Brooklyn, 11212, (718) 346-6100, Fax: (718) 952-1125. Pres.: Louis Sukoff; Vice Pres./Sales Mgr.: Ira Sukoff; Mktg. Dir.: Steven Sukoff.

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, 11706, (516) 586-2486, (800) 67-KEWAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager.

Play It Productions, 106 W. 32nd St., Third Floor, New York, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: playitt@aol.com. Pres.: Tony Tyler.

Pressure Sensitive Tape & Label Corp. ★, 1290 Motor Pkwy., Hauppauge, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. (Letterpress, Offset).

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, 11104, (718) 457-7700, Fax: (718) 457-9285, E-Mail: marketing@queens.com. CEO: Eric Kaltman; Pres.: Leonard Verabay; Exec. VP Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, 11716, (516) 567-7222, Fax: (516) 567-7253, E-Mail: rhmno@ibm.net. Pres.: Gerard V. Hughes; Customer Serv. Mgr.: Nick Tricarico; Credit Mgr.: Mary Ann McCoyd.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. (Booklets, Calays, Etc.).

Speed Graphics ★, 342 Madison Ave., 228 E. 45th St., New York, 10173-1062, (212) 682-6520. Pres.: Ron Krivosiew; Sales Mgr.: John Sheehan; Mktg. Dir.: Christine Krivosiew.

Tapemaker ★, 48 Urban Ave., Westbury, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff. (Custom colors).

Tri-Plex Packaging Corp., 245 Fifth Ave., New York, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon.

Vaughn Communications, Inc., 305 Madison Ave., Ste. 1357, New York, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Oizenak.

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson.

NORTH CAROLINA

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mailard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield.

Main Tripp Records, Inc. ★, 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.

OHIO

A to Z Audio Services, Inc. ★, 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zarnoski. (B/W Through 4-Color).

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com. Web Site: www.pol.com/qca. Pres.: Jim Bosken; Sales Mgr.: Amber Hines.

OREGON

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, 97209, (503) 224-3635, (800) 772-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price.

PENNSYLVANIA

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, 18434, (717) 383-3280, Fax: (717) 383-7765, E-Mail: keysales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop. (Litho, Flexo).

Pleiger Plastics Co. ★, Crile Rd., Washington, 15301, (412) 228-2244, (800) 753-4437, Fax: (412) 228-2253, E-Mail: pleiger@sgi.net. Sales: Ron Beiersdorf.

Roberts Technology Group, Inc. (Sollas Div./FlexFilm Div.), 146 Keystone Dr., Montgomeryville, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheatle, Jr.; Pres. (Sollas Div.): Robert S. Cheatle, Sr.; Dir. (FlexFilm Div.): Bud Zollewicz.

TENNESSEE

CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crtcustomproducts@worldnet.att.net. Web Site: www.crtcustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner.

Mediaworks Int'l, Inc., 1719 West End Ave., Ste. 100, Nashville, 37203, (615) 327-9114, (800) 211-4689, Fax: (615) 327-3438, E-Mail: jimloyd@aol.com. Pres.: Jim Loyd; Sales: Tyson Wetzel.

Nashville Compact Disc Manufacturing ★, 1105 Myatt Blvd., Madison, 37115, (615) 865-7909, Fax: (615) 865-8550, E-Mail: artilex@artilex-ucd.com. Web Site: www.artilex-ucd.com. Pres./CEO: Peter Miller; Gen. Mgr.: Tommy James.

Oryland Duplicating Services, 916 Twin Elms Ct., Nashville, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davanport; Sales Rep.: Ron Hansen.

Sifford Media ★, 121 Lytle Ln., Nashville, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller.

TEXAS

Hepcat Graphics, 815-A Brazos, Ste. 446, Austin, 78701, (512) 707-8716, Fax: (512) 707-2818, E-Mail: hepcat@texas.net.

Marsal Productions, Inc., 1735 Castrovile Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera.

Music Graphics, 14003 Muirfield Ln., Houston, 77095, (281) 550-7560, (281) 894-1377, Fax: (281) 550-7560.

UTAH

ASG ★, 1362 E. 3345 S., Salt Lake City, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson.

VERMONT

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. (J&U Cards, CD Folders).

VIRGINIA

SAS Industries, Inc. ★, 1148 Corporate Park Rd., Forest, 24551, (800) 955-7271, (800) 727-7181, Fax: (804) 585-3575, E-Mail: sasmedia@earthlink.net. Graphics/Printing Mgr.: Sabrina Y. Tomlin; Office Mgr.: Kimberly Younger.

WASHINGTON

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 200, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crooker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick.

Premier Multimedia ★, 200 NE Juniper St., Issaquah, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com. Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farnhey.

Premiere America, Inc. ★, 18080 NE 68th St., Bldg. A-150, Redmond, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718, E-Mail: sales@premiereamerica.com. Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci.

Union Bay Label ★, 3668 Albion Pl. N., Seattle, 98103, (206) 545-1850, Fax: (800) 284-3834. Contact: Customer Serv.

US TERRITORY

PUERTO RICO

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen.

GRAPHIC DESIGN

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131, E-Mail: asrrec@aol.com. Web Site: http://www.asrfca.com. Exec. Vice Pres.: Jeff Schor.

AVS Supply, Inc., 6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.

A to Z Audio Services, Inc. ★, 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zarnoski.

Accupress, 700 S. Chataignier St., Ville Platte, LA, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncndman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot.

Alshire Int'l, Inc., 1015 W. Isabel St., Burbank, CA, 91506, (800) 423-2936, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com. Web Site: www.andolaudio.com. Pres.: Mark Siffen.

Athena Records ★, 311 Willowbrook Rd., Staten Island, NY, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino.

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, GA, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson.

Blackbourn Media Packaging (Div. of Fey Industries), 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437-1376, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca.

Company headquarters are designated by a ★

C & C Duplicators, Inc. ★, 220 Knickerbocker Ave., Bohemia, NY, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich.

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang.

CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crctustomproducts@worldnet.att.net, Web Site: www.crctustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner.

Cavaliere & Partners ★, 60 Tyson Dr., Fair Haven, NJ, 07704, (732) 530-0064, Fax: (732) 219-0325, E-Mail: cavpart@worldnet.att.net. Pres.: John Cavaliere.

Colocars Services, Inc. ★, 241 Stuyvesant Ave., Lyndhurst, NJ, 07071, (201) 438-6729, Fax: (201) 438-0903, E-Mail: colocars@grainercy.105.com. Pres.: Jesse G. Principato.

Communicase ★, PO Box 194690, San Francisco, CA, 94119, (415) 512-7000, Fax: (415) 512-7002, E-Mail: communi@communinet.com, Web Site: www.communinet.com. CEO: Arthur Meyer.

Custom Tape Duplicators, Inc. ★, 1045 Firestone Pkwy., La Vergne, TN, 37086-3506, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant.

db5 digital, Inc., 720 Monroe St., Ste. E4-15, Hoboken, NJ, 07030, (201) 222-2727, (800) 222-2090, Fax: (201) 222-0909, E-Mail: db5digital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker.

Digital Domain ★, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, FL, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@digidio.com, Web Site: digidio.com. Vice Pres.: Mary Kent.

Disc Makers, 7905 N. Rte. 1300, Pennsauken, NJ, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mgr. Pdto. Info (NJ): Steve Cunnion; Mktg. Mgr.: Carolyn Ballen.

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Pa, PR, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen.

Disc Makers, 42650 Christy St., Fremont, CA, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pdto. Info (SF): Steve Urquhart.

Disc Makers, 11 W. 17th St., Ground Floor, New York, NY, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein.

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, CA, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr. (LA): John Moyner; Mktg. Mgr.: Carolyn Ballen; Sales: Kathy Fry.

ESP (Eastern Standard Productions, Inc.), 37 John Glenn Dr., Buffalo, NY, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller.

Edison Press ★, 986 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: edisonpr@gwi.net. Pres.: Robert Rosenfield; Sales Mgr.: Pam Ewers.

Forge Recording Studios, Inc., Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, PA, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940, E-Mail: forgerec@aol.com, Web Site: www.forgerecording.com. Pres.: Warren Wilson.

Good Vibrations Recording/RJR Digital ★, 4050 Troon Way, Bonita, CA, 91902, (619) 267-0307, Fax: (619) 267-1339, E-Mail: gvjr@aol.com, Web Site: http://www.diabloweb.com/goodvibrations. Owner: Don Marshall; Mastering Engineer: Lawrence Czoka; Art Dir.: Greg Raymond.

Graphland ★, 676 W. Wilson, Unit G, Glendale, CA, 91203, (888) 545-8655, Fax: (818) 545-0523. Owner/Pres.: Norik Aghajanian; Designer: Zareh; Film Stripper: Zaw Hla; Sales: Jim Tittle, Katie Childre.

Adam Greiss Design, 127 W. 25 St., 8th Floor, New York, NY, 10001, (212) 229-9823, Fax: (212) 229-0305. Contact: Adam Greiss.

Heppcat Graphics, 815-A Brazos, Ste. 446, Austin, TX, 78701, (512) 707-8716, Fax: (512) 707-2818, E-Mail: heppcat@texas.net.

Ian Media Manufacturing ★, 13 Ray Ave., Burlington, MA, 01803, (617) 229-7500, Fax: (617) 229-5777, E-Mail: iancom@aol.com. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Opns.: Kentaro Furutani.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Arlene Descargar.

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280, Fax: (717) 383-7765, E-Mail: keysales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop.

Klarity Cassette & CD, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler.

Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, VA, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: lion@lionrecording.com, Web Site: www.lionrecording.com. Pres.: Harold Lion; Vice Pres.: Richard Lion.

Main Tripp Records, Inc. ★, 2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.

Marsal Productions, Inc., 1735 Castrovilla Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera.

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 200, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crooker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick.

Maxi Cassette Productions, Inc. ★, 1440 E. Arrow Hwy., Unit L, Irwindale, CA, 91706, (818) 358-1644, (800) 344-6294, Fax: (818) 357-1666, E-Mail: maxi-cd@greenheart.com, Web Site: www.greenheart.com/maxi-cd. Pres.: Michael T. Aris.

MedicineMan Graphic Design Studio, Inc., 401 S. Main St., Rockford, IL, 61101, (815) 969-0960, Fax: (815) 969-0657, E-Mail: medmanmail@aol.com. Pres.: Mike Bunjan; Sales Mgr.: Brent Shelton.

Memcom Corp. ★, 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memcompro@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock.

Miami Tape, Inc., 550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarciar182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.

Miracle Press & Graphics, Inc. ★, 169 Paris Ave., Northvale, NJ, 07647, (201) 768-2306, Fax: (201) 768-3324. Pres.: Anthony Giulini; Sec./Treasurer: Laura Giulini Voorhees.

The Music Connection, Inc. ★, 419 Park Ave. S., New York, NY, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen; Vice Pres.: J. Ralton; Vice Pres., Graphic: Erik Ralton.

Music Graphics, 14003 Muirfield Ln., Houston, TX, 77095, (281) 550-7560, (281) 894-1377, Fax: (281) 550-7560.

NEATO LLC ★, 250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: http://www.neato.com. Pres.: Peter Tracy; Mktg. Dir.: Karen Brand; Sales Mgr.: Antonio Bussio; Advertising Mgr.: Jennifer Butler.

Opryland Duplicating Services, 916 Twin Elms Ct., Nashville, TN, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davanport; Sales Rep.: Ron Hansen.

Optimax Disc, Inc. ★, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cel.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang.

Pen & Pixel Graphics ★, 2400 Central Pkwy., Ste. M, Houston, TX, 77029, (713) 680-3354, (888) 680-3554, Fax: (713) 680-3316, E-Mail: sales@penandpixel.com, Web Site: penandpixel.com. Pres.: Aaron Brauch.

Premier Multimedia ★, 200 NE Juniper St., Issaquah, WA, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farnley.

Premiere America, Inc. ★, 18080 NE 68th St., Bldg. A-150, Redmond, WA, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718, E-Mail: sales@premiereamerica.com, Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci.

Pressure Sensitive Tape & Label Corp. ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper.

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek.

Protech Entertainment Group, Inc. ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez.

Rainey Disc ★, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: erodrig103@aol.com. Pres.: Ralph Rainey; Vice Pres.: Belinda Rainey; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez.

SAS Industries, Inc. ★, 1148 Corporate Park Rd., Forest, VA, 24551, (800) 955-7271, (800) 727-7181, Fax: (804) 585-3575, E-Mail: sasmedia@earthlink.net. Graphics/Printing Mgr.: Sabrina Y. Tomlin; Office Mgr.: Kimberly Younger.

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee.

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller.

Sound Recorders, Inc., 4031 Guadalupe, Austin, TX, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wedemann.

Speed Graphics ★, 342 Madison Ave., 228 E. 45th St., New York, NY, 10173-1062, (212) 682-6520. Pres.: Ron Krivoshiew; Sales Mgr.: John Sheehan; Mktg. Dir.: Christine Krivoshiew.

Studio Attic Graphics, 3617B Summit Bend, Austin, TX, 78756-8954, (512) 418-0989, E-Mail: mboomba@aol.com. Art/Mktg. Dir.: Steve Grill.

Third Wave Media Ltd., 5225 Wilshire Blvd., Ste. 700, Los Angeles, CA, 90036, (213) 931-1746, (800) WAVE-CD1, Fax: (213) 931-1748, E-Mail: thirdwav@pacbell.com, Web Site: www.thirdwavemedia.com. Pres.: Andrew A. Melzer; Sales Mgr.: Mark H. Menaker; Contact: Martin L. Cohen.

United Audio Video Group, Inc. ★, 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman;

Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, OR, 97209, (503) 224-3835, (800) 772-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.

World Media Group, Inc. (WMG, Inc.), 6737 E. 30th St., Indianapolis, IN, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: sales@wmg-inc.com, Web Site: www.wmg-inc.com. Pres.: J.A. Mellentine; Sales Rep.: Brad Cates; Sales Rep.: Holly Harrison.

POLYBAGS & SHRINKWRAP

AET Films, 15 Read's Way, New Castle, DE, 19720, (302) 326-5500, Fax: (302) 326-5501, E-Mail: info@aetline.com. Sr. Technical Sales Rep.: F.J. Roberts; Sr. Technical Sales Rep.: E.S. Forno; Bus. Dir.: J.J. Roisman. Polybag, Shrinkwrap.

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block. Polybag.

A J M Shrink Wrap Co., 1600 Wyatt Dr., Ste. 12, Santa Clara, CA, 95054-1525, (800) 845-6839, (408) 980-8631, Fax: (408) 980-0281, E-Mail: mfrug@ajm.com, Web Site: www.ajm.com. Pres.: Jackie Owens; Sales Mgr.: Mike Frug. Polybag, Shrinkwrap.

APS Packaging Systems, 1275 Bloomfield Ave., Fairfield, NJ, 07004, (973) 575-1040, Fax: (973) 575-6540. Pres.: Henry Verbeke; Sales Mgr.: Eric Verbeke. Shrinkwrap.

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131, E-Mail: asrrecrd@aol.com, Web Site: http://www.asrfca.com. Exec. Vice Pres.: Jeff Schor. Polybag, Shrinkwrap.

AVS Supply, Inc., 6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. Polybag.

A to Z Audio Services, Inc. ★, 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Larc Zarnoski. Shrinkwrap.

Americ Disc, Inc., 1351 Larc Industrial Blvd., Burnsville, MN, 55337, (612) 882-8713, (800) 903-1770, Fax: (612) 882-8622. Plant Mgr.: David McKenzie; Cust. Serv. Mgr.: Tony Dipietrantonio. Shrinkwrap.

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, NC, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield. Polybag, Shrinkwrap.

American Pro Digital, Inc. ★, 9772 State Hwy. 56, Massena, NY, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com. Pres.: Ken Richardson; Sales Rep.: Jo Ann Clark. Polybag, Shrinkwrap.

American Sound & Video (San Rafael), 122 PAUL Dr., San Rafael, CA, 94903, (415) 492-1300, (415) 492-1303, Fax: (415) 492-1601. Pres.: Joseph Wicker; Gen. Mgr.: Sherry Jones; Sales Mgr.: Joseph Abela. Shrinkwrap.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Siffen. Polybag, Shrinkwrap.

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739, Fax: (954) 563-2844, E-Mail: apexm1@aol.com, Web Site: www.apexmachine.com. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith. Shrinkwrap.

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, GA, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson. Shrinkwrap.

Audio File Co. ★, 6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. Polybag.

Audio/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. Polybag, Shrinkwrap.

Automated Packaging Systems, Inc. ★, 10175 Philipp Pkwy., Streetsboro, OH, 44241, (800) 331-4414, Fax: (216) 342-2400, E-Mail: info@autobag.com, Web Site: http://www.autobag.com. Nat'l Sales Mgr.: Brad Worman; Mktg. Mgr.: Thomas Nagy. Polybag.

Blackbourn Media Packaging (Div. of Fey Industries), 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437-1376, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. Shrinkwrap.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, NY, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca. Polybag, Shrinkwrap.

Company headquarters are designated by a ★

- C & C Duplicators, Inc.** ★, 220 Knickerbocker Ave., Bohemia, NY, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich. Shrinkwrap.
- CEI Industries, Inc.**, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang. Polybag, Shrinkwrap.
- CRT Custom Products, Inc.**, 7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crtcustomproducts@worldnet.att.net, Web Site: www.crtcustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner. Polybag, Shrinkwrap.
- Century Cassette Corp.**, 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. Shrinkwrap.
- Cinram, Inc.**, 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine. Polybag, Shrinkwrap.
- Classic Video Duplication, Inc.** ★, 463 Union Ave., Westbury, NY, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves. Shrinkwrap.
- Color Film Corp.**, 8300 Professional Pl., Landover, MD, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. Polybag, Shrinkwrap.
- Communicase Smurfit Media Packaging**, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. Polybag, Shrinkwrap.
- Crown Magnetics, Inc.**, 1223 Bittner Blvd., Lebanon, PA, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615, E-Mail: crew@crownmagnetics.com, Web Site: www.cwd.com/crownmagnetics. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Audio Sales: Dan Shenk. Polybag, Shrinkwrap.
- Curtis, Inc.** ★, 2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: curtisinc@fuse.net, Web Site: www.curtisinc.com. Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller. Shrinkwrap.
- Custom Tape Duplicators, Inc.** ★, 1045 Firestone Pkwy., La Vergne, TN, 37086-3506, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant. Shrinkwrap.
- D.S.M. Producers, Inc.** ★, 161 W. 54th St., Ste. 803, New York, NY, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Suzan Bader; V Pres./Nat'l Sales Dir.: Doris Kaufman; Dir. of Int'l Sales: Teri Bader; Dir., A&R: Elba T. Maldonado. Shrinkwrap.
- Digital Excellence**, 300 York Ave., Saint Paul, MN, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet. Shrinkwrap.
- Disc Makers**, 7905 N. Rte. 130, Pennsauken, NJ, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mgr. Pct. Info (NJ): Steve Cunio; Mktg. Mgr.: Carolyn Ballen. Shrinkwrap.
- Disc Makers**, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, PR, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. SalesMgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen. Shrinkwrap.
- Disc Makers**, 42650 Christy St., Fremont, CA, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pct. Info (SF): Steve Urquhart. Shrinkwrap.
- Disc Makers**, 11 W. 17th St., Ground Floor, New York, NY, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein. Shrinkwrap.
- Disques RSB Disc, Inc.**, Demeritt Pl., Waterbury, VT, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono. Shrinkwrap.
- Duplication Factory** ★, 4275 Norex Dr., Chaska, MN, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson. Polybag, Shrinkwrap.
- Duplication Specialists, Inc.**, 843 Merrick Rd., Baldwin, NY, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz. Shrinkwrap.
- Dynamic Reproductions, Inc.**, 639 Cleveland St., Ste. 220, Clearwater, FL, 34615, (813) 461-7518, (888) DYNA-REP, Fax: (813) 449-9539. Pres.: R. Cassano; Sales/Mktg. Dir.: Rich Riechel. Shrinkwrap.
- EMI Manufacturing (USA)**, 1 Capitol Way, Jacksonville, IL, 62650, (217) 479-2451, (888) 616-0600, Fax: (217) 243-6142. Pres.: Vic Beretta; Sr. Dir., Client Servs.: Mary Jo Black; Sales Mgr.: Ron Corya. Polybag, Shrinkwrap.
- ESP (Eastern Standard Productions, Inc.)**, 37 John Glenn Dr., Buffalo, NY, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller. Polybag, Shrinkwrap.
- Erika Records, Inc.** ★, 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733, E-Mail: erikarec@ix.netcom.com. Pres.: Erzsébet (Liz) Dunster. Polybag.
- Filam Nat'l Plastics, Inc.**, 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jlfloresii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. Polybag.
- Forge Recording Studios, Inc.**, Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, PA, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940, E-Mail: forgerec@aol.com, Web Site: www.forgerecording.com. Pres.: Warren Wilson. Shrinkwrap.
- Full Compass Systems, Ltd.**, 8001 Terrace Ave., Middleton, WI, 53562-3194, (608) 831-7330, Fax: (608) 831-6330, Web Site: www.fullcompass.com. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield. Shrinkwrap.
- HCV, Inc.** ★, 12229 Montague, Arleta, CA, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roo; Contact: Terry Figgins. Shrinkwrap.
- Imperial Tape Co., Inc.**, 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Arlene Descargar. Shrinkwrap.
- Intervideo Duplication Servs., Inc.**, 3533 S. Archer Ave., Chicago, IL, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne. Shrinkwrap.
- JVC Disc America Co.** ★, 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbov1@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith. Shrinkwrap.
- Keval Real Time Tape Duplicators**, 77 Bay Shore Rd., Bay Shore, NY, 11706, (516) 586-2486, (800) 67-KEVAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. Shrinkwrap.
- Klarity Cassette & CD**, Maple St., North Vassalboro, ME, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. Polybag, Shrinkwrap.
- LME Music Services**, 9811 Owensmouth Ave., Ste. 3, Chatsworth, CA, 91311-3800, (818) 882-5693, Fax: (818) 882-5793, E-Mail: makecds@meonline.com, Web Site: www.meonline.com/services.html. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas. Polybag.
- Latter Packaging Equipment, Inc.** ★, 3669 Seventh Ave., Los Angeles, CA, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867, Web Site: www.latter.com. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro. Shrinkwrap.
- Lion Recording Services, Inc.**, 7532 Fullerton Ct., Springfield, VA, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: lion@lionrecording.com, Web Site: www.lionrecording.com. Pres.: Harold Lion; Vice Pres.: Richard Lion. Shrinkwrap.
- Magnetix Corp.** ★, 770 W. Bay St., Winter Garden, FL, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Vice Pres., Sales: Rob Panepinto; Mgr., Customer Serv.: Jim Baker. Shrinkwrap.
- Main Tripp Records, Inc.** ★, 2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin. Shrinkwrap.
- Majestic Duplicating Service** ★, PO Box 11375, Burbank, CA, 91505-1375, (800) 423-7779, Fax: (818) 763-2825. CEO: Richard Haas; Sales Mgr.: John Northrop; Mktg. Dir.: Chris Saver. Shrinkwrap.
- Marsal Productions, Inc.**, 1735 Castrovilla Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera. Polybag, Shrinkwrap.
- Martin Audio Duplication**, 1219 Westlake Ave. N., Ste. 200, Seattle, WA, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crooker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick. Shrinkwrap.
- Marvell Packaging Co.** ★, 490 Rt. 46 E., Fairfield, NJ, 07004, (201) 882-9339, Fax: (201) 575-6637. Pres.: Richard Teich; Sales Mgr.: Barry Berman. Polybag, Shrinkwrap.
- Mason Box Co.**, 521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, Fax: (508) 695-3210. Pres.: Hugh D. Mason; Mgr., Sales/Mktg.: Dell Atkinson. Polybag.
- Matrix Associates, Inc.** ★, 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppe; Administration Mgr.: Judith Shockey. Polybag.
- Matrix Video**, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. Shrinkwrap.
- Media Automation** ★, 3408 South 1400 West, Salt Lake City, UT, 84119, (801) 973-0455, Fax: (801) 975-8340. Pres.: Joseph A. Babic; Vice Pres., Engineering: B.K. Klopfer. Polybag, Shrinkwrap.
- Media Communications Corp.** ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Shrinkwrap.
- Memcon Corp.** ★, 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memconcorp@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock. Polybag, Shrinkwrap.
- Metacom, Inc.**, 5353 Nathan Ln., Plymouth, MN, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. Shrinkwrap.
- Musical Recording Studios**, 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. Shrinkwrap.
- Nashville Compact Disc Manufacturing** ★, 1105 Myatt Blvd., Madison, TN, 37115, (615) 865-7909, Fax: (615) 865-8550, E-Mail: artifex@artifex-ucd.com, Web Site: www.artifex-ucd.com. Pres./CEO: Peter Miller; Gen. Mgr.: Tommy James. Shrinkwrap.
- Northstar Video Duplicators, Inc.**, 15941 Armita St., Van Nuys, CA, 91406, (818) 908-0894, Fax: (818) 904-9004. Contact: Vesko Jovicic; Contact: Dragan Mijalovic; Contact: Cheryl Melanson; Contact: Branko Pantelic. Shrinkwrap.
- Opryland Duplicating Services**, 916 Twin Elms Ct., Nashville, TN, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davanport; Sales Rep.: Ron Hansen. Shrinkwrap.
- Optimax Disc, Inc.** ★, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang. Shrinkwrap.
- PMDC, Inc. (PolyGram Manufacturing & Distribution Centers)**, US Hwy. 29, Grover, NC, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Salley E. Mreicle. Polybag, Shrinkwrap.
- Packaging Dynamics, Inc.**, 2084 Walnut Blvd., Walnut Creek, CA, 94596, (510) 938-2711, Fax: (510) 938-2713, E-Mail: package911@aol.com, Web Site: members.aol.com/package911. Pres.: Richard F. Novak; Technical Sales: Tom Hartline. Polybag, Shrinkwrap.
- Packaging Supplies, Inc.**, 11259 E. Via Linda, Ste. 100-968, Scottsdale, AZ, 85259, (602) 614-0170, (800) 234-8700, Fax: (602) 614-0172. Pres.: Fred Cohen; Sales Mgr.: Tom Kandl. Polybag.
- Regal, A Poly-Pak Industries Co.**, 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767, Fax: (516) 454-6366. Pres.: Peter Levy. Polybag.
- Premier Multimedia** ★, 200 NE Juniper St., Issaquah, WA, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlinc.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Ops.: Alvin Radley; Sales Mgr.: Dianne Farhney. Polybag, Shrinkwrap.
- Professional Duplications, Inc.**, 1075 Thousand Oaks Blvd., Greenville, SC, 29607, (803) 676-1041, (800) 355-3827, Fax: (803) 676-9677. Pres.: Nita Williams; Duplications Mgr.: Mark Young; Sales Mgr.: Jim Chandler; Technical/QC Mgr.: Derek Billingsley. Shrinkwrap.
- ProLine (Div. of AMI Corp.)** ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Ops. Dir.: Bill Hanson. Polybag, Shrinkwrap.
- Protech Entertainment Group, Inc.** ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, FL, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez. Shrinkwrap.
- Quadim Corp.** ★, 5356 Sterling Center Dr., Westlake Village, CA, 91361, (818) 706-8843, (800) 576-EDIT, Fax: (818) 706-8426. CEO: Guy A. Costa; Sales Mgr.: Paul Costa. Shrinkwrap.
- Quantum Performance Films**, 601 E. Lake St., Streamwood, IL, 60107, (800) 323-6963, (708) 830-6900, Fax: (708) 830-5610. Sales Dir.: Jane Day. Shrinkwrap.
- Queens Group, Inc.**, 52-35 Barnett Ave., Long Island City, NY, 11104, (718) 457-7700, Fax: (718) 457-9285, E-Mail: marketing@queens.com. CEO: Eric Kallman; Pres.: Leonard Verbay; Exec. VP Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims. Polybag.
- R.P. Products, Inc.**, 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rpink66740@aol.com. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. Polybag, Shrinkwrap.

Company headquarters are designated by a ★

Rainley Disc ★, 14385 SW 62nd St., Miami, FL, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: erodrig103@aol.com. Pres.: Ralph Rainley; Vice Pres.: Belinda Rainley; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez. Shrinkwrap.

Resolution, Inc., 19 Gregory Dr., South Burlington, VT, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks. Shrinkwrap.

Roberts Technology Group, Inc. (Sollas Div./FlexFilm Div.), 146 Keystone Dr., Montgomeryville, PA, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheate, Jr.; Pres. (Sollas Div.): Robert S. Cheate, Sr.; Dir. (FlexFilm Div.): Bud Zoltevic. Shrinkwrap.

S.D.S. Productions, 289 Norwood Ave., Youngstown, OH, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie. Polybag, Shrinkwrap.

SF Video, Inc. ★, 930 Montgomery St., Ste. 301, San Francisco, CA, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410, E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead. Polybag, Shrinkwrap.

Sil Pak-Tek, Ltd. ★, 595 N. First St., Lake Wales, FL, 33853, (941) 678-0291, Fax: (941) 676-1816. Pres./CEO: Ken Swanick. Shrinkwrap.

Seal-O-Matic Co. ★, 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Ortnor. Polybag, Shrinkwrap.

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. Shrinkwrap.

Something Special Enterprises ★, PO Box 74, Allison Park, PA, 15116-0074, (412) 487-2626, Fax: (412) 487-3369. Pres.: James Fries; Mktg. Dir.: John David. Polybag.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. Polybag, Shrinkwrap.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave. Polybag, Shrinkwrap.

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc., 900 Passaic Ave., East Newark, NJ, 07029, (973) 482-6749, (212) 349-0977, Fax: (973) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno. Shrinkwrap.

TAM Packaging Systems, 143E Shaker Rd., East Longmeadow, MA, 01028, (413) 525-0216, Fax: (413) 525-7827. Gen. Mgr.-American Opns.: Lee C. Brown. Polybag, Shrinkwrap.

Tapeponats Co., Inc. ★, 5 Romaine Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: Timothy Anglum; Consultant: J. Clifford Anglum. Polybag.

Tri-Plex Packaging Corp., 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon. Shrinkwrap.

United Audio Video Group, Inc. ★, 6855 Vineland Ave., North Hollywood, CA, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin. Polybag, Shrinkwrap.

V-Corp. ★, 1044 E. Edna Pl., Covina, CA, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: Roland Tiangco; Sales: Irene Arevalo. Shrinkwrap.

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, OR, 97209, (503) 224-3835, (800) 772-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price. Shrinkwrap.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, CA, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor. Polybag, Shrinkwrap.

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. Shrinkwrap.

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com. Web Site: www.vaughn.com. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastoriza. Shrinkwrap.

Vinylweid (Div. of PEN-TAB Industries), 2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020, Fax: (312) 942-0693. Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott. Shrinkwrap.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. Polybag, Shrinkwrap.

Wagar Associates, Inc. ★, 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654, E-Mail: orders@wagarassoc.com. Web Site: wagarassoc.com. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes. Shrinkwrap.

The Warehouse, 2071-20 Emerson St., Jacksonville, FL, 32207, (904) 399-0424, (800) 483-8273, E-Mail: warehouse@jax.jaxnet.com. Web Site: www.warehouse-studio.com. Sales: Al Stewart, Jon Farmer; Sales Engineer: Garf Cooper; Engineer/Producer: Dave Hauser; Engineer: Buster Morgenstern. Polybag, Shrinkwrap.

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, MI, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis. Shrinkwrap.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

ARS Recording Studio & Tape Duplication, 11626 S. Pulaski, Alsip, IL, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arsstudio@aol.com. Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook; Chief Engineer: Gary A. Cobb. Audio (Cassettes, Reels & Boxes).

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, CA, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131, E-Mail: asrrecrd@aol.com. Web Site: http://www.asrofca.com. Exec. Vice Pres.: Jeff Schor. Audio (Cassette Shells & Norelcos).

Aard-Vark, Inc. ★, 335 S. Jefferson, Springfield, MO, 65806, (417) 866-4104, Fax: (417) 869-1133. Pres.: Bill Jacobson. Audio (Cassettes-Audio & Micro).

Academy Precision Materials-APM ★, 5531 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441, E-Mail: apm@rt66.com. Web Site: www.apm.com. CEO: Keith Phillippi; Pres.: Dan Castilleja; Inside Sales Mgr.: Barbara Kubasek; Technical Consultant: George Wityak. Audio (Metals-Coating Surfaces, Evap. Materials), Video (Metals-Coating Surfaces, Evap. Materials).

Allison Industries Ltd., 2910 Expressway Dr. S., Islandia, NY, 11722, (516) 348-7900, Fax: (516) 348-7768. Pres.: R. Marc Ligatior. Audio (C-0's, Norelco Boxes), Video (V-0's, Custom Loaded VHS Cassettes).

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 52 Green Pond Rd., Rockaway, NJ, 07866, (800) 426-2729. Pres.: Ed Joyce, Jr. Audio (Norelco & poly audiocassette boxes, DVD boxes), Video (Boxes for Betacam, D-2, VHS, U-Matic).

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729, Fax: (415) 965-0435. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett. Audio (Norelco & poly audiocassette boxes, DVD Boxes), Video (Boxes for Betacam, D-2, VHS, U-Matic).

Amtron, Inc., 18557 E. Gale Ave., Industry, CA, 91748, (818) 854-8068, Fax: (818) 854-8066. Pres./Sales Mgr.: Stanley Wong; Sales Mgr.: Monisa Chan. Audio (C-0 Shell, C-10 to C-90), Video (V-0 Shell, T-5 to T-120).

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com. Web Site: www.andolaudio.com. Pres.: Mark Silfen. Audio (C-0's, Reels, Norelco), Video (Storage Boxes, Sleeves, Labels, Blank).

J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Colleen Koch; Mktg. Dir.: Tim Anglum. Audio (Norelco Style Cassette Boxes, Polybox), Video (VHS, Beta, Slip Sleeves, U-Matic).

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis. Audio (Bulk erasing equip., Head demagnetizers), Video (Magnetic field indicators).

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, CT, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus. Audio (CO Cassettes).

AstraTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, FL, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves. Audio (CD, CD-ROM, CD-I, CD-V, Cassettes).

Audico Label Corp. ★, 8343 W. Grand Ave., River Grove, IL, 60171, (800) 252-5667, Fax: (708) 456-0418, E-Mail: audicolabel@juno.com. Pres.: Barbara Delezick; Mktg. Mgr.: Sandra Birt; Sales: Janice Lambrecht. Audio (TMR/Rewinder Cassette).

Audico Specialist Group, Inc., 12 N. Main St., Mayfield, NY, 12117, (518) 661-6730, Fax: (518) 661-7639. Pres.: Linda Edwards; Vice Pres.: Robert Edwards. Audio (Blank cassettes-custom length & standard).

Audico/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. Audio (Hub Locks, Tab Plugs, Splicing Blocks), Video (Tab Plugs, Hub Locks, Splicing Blocks).

Audiopak, Inc., 255-1 Tyson Dr., Winchester, VA, 22603, (540) 667-8125, Fax: (540) 667-6379. Pres.: Nick Krassowski. Audio (Lubricated Tape, Broadcast Cartridges).

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794. Pres.: S.W. Park; Nat'l Sales Mgr.: Dennis B. Schleich. Audio (Norelco Boxes, C-0's).

B&F Plastic, Inc., 540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, Fax: (765) 962-7170. Pres.: Paul Bertsch; Mktg. Dir.: Jari Snyder. Audio (Divider Cards).

Bauer Communications, Inc., 1124 Barstow Ave., Eugene, OR, 97404, (800) 627-7277, Fax: (541) 689-0894. Pres.: Jim Bauer. Audio (Blank Audio Cassettes Custom Loaded).

Beres Industries, Inc., 1785 Swarthmore Ave., Lakewood, NJ, 08701, (908) 367-5700, Fax: (908) 363-5085. Pres./Sales Mgr.: Charles Beres, Jr.

Brady Precision Tape Co., N. 144 W. 5690 Pioneer Rd., Cedarburg, WI, 53012, (800) 662-5688, (414) 438-6900, Fax: (414) 377-6789. Pdc. Specialist: Heike Heckel. Audio (Mfg. of Audio/Video Splicing Tape), Video (Tapes/Sensing Tapes/Tape Cleaning Fabric).

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang. Audio (C-0, Norelco Box), Video (V-0, Blank Cassette, Library Case).

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu. Video (V-0).

Cinram, Inc., 1600 Rich Rd., Richmond, IN, 47374, (317) 962-9516, Fax: (317) 966-8041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. V.P., Sales/Mktg.: Rusty Capers; Exec. VP. Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Klocko. Audio (Cassettes, CD, DVD), Video (Cassettes, CD, DVD).

Cinram, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (302) 479-2500, (800) 433-3472, Fax: (302) 479-2527, Web Site: www.discmfg.com. Pres.: David Rubenstein; Exec. V.P., Mktg./Sales: Rusty Capers; Exec. VP. Bus. Devel.: Hugh Landy; Mktg. Mgr.: Nancy Klocko; Nat'l Sales Mgr.: Jill Croft; Latin America Sales Mgr.: Sharon Manley. Audio (Cassettes, CD's, DVD's), Video (Cassettes, CD's, DVD's).

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, GA, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090, Web Site: www.sonymusic.com. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson. Audio (C-0's (Gray, Clear, White, Black)-Sonic).

Core Systems, Inc., 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.

Curtis, Inc. ★, 2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 821-8895, Fax: (513) 621-0942, E-Mail: curtisinc@fuse.net. Web Site: www.curtisinc.com. Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller. Video (Custom Loading).

DER Duplicating Services, Inc. ★, 212 NW Fourth Ave., Hallandale, FL, 33009, (954) 458-7505, Fax: (954) 458-8554. Pres.: Mike Rubin; Sales Mgr.: Lerry Fein; DVD Devel.: Ron Osgarten; Customer Serv.: Sheila Hildago. Video (V-0's).

DIC Digital, 500 Frank W. Burr Blvd., Teaneck, NJ, 07666, (201) 692-7700, Fax: (201) 692-7757. Vice Pres. Mktg.: Kevin Kennedy.

Deltamedia Int'l, Inc., 2313 E. Philadelphia St., Ste. M, Ontario, CA, 91761, (909) 930-2144, Fax: (909) 930-2148. Vice Pres./Gen. Mgr.: Kenneth Cheung. Audio (Blank Audio Cassettes, Pancake Tapes, C2eros).

Digital Excellence, 300 York Ave., Saint Paul, MN, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet.

Disc Graphics, Inc. ★, 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Opns. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi.

Disc Makers, 7905 N. Rte. 130, Pennsauken, NJ, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Mgr. Pdc. Info (NJ): Steve Cunio; Mktg. Mgr.: Carolyn Ballen. Audio (Blank Cassettes).

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, PR, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen. Audio (Blank Cassettes).

Disc Makers, 42650 Christy St., Fremont, CA, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pdc. Info (SF): Steve Urquhart. Audio (Blank Cassettes).

Disc Makers, 11 W. 17th St., Ground Floor, New York, NY, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein. Audio (Blank Cassettes).

Disc Makers, 3445 Caluenga Blvd. W., Los Angeles, CA, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Regl. Sales Mgr. (LA): John Moyer; Mktg. Mgr.: Carolyn Ballen; Sales: Kathy Fry. Audio (Blank Cassettes, Pre-recorded Cassette/CD).

Donnak Industries ★, 240 Grand Ave., Leonia, NJ, 07605, (201) 461-0600, Fax: (201) 944-0404. Pres.: Marvin Donalds. Audio (Screws, pins, staking rod, liners, leader).

Company headquarters are designated by a ★

Dunn Industries, Inc.

123 Abby Rd., Manchester, NH, 03103, (603) 666-4800, Fax: (603) 666-4884, E-Mail: info@dunnindustries.com, Web Site: www.dunnindustries.com. CEO: Chet Dunn; Pres.: Duane Dunn; Opns.: Darlene Dunn.
Audio (Leader Lock Cassette Staking Rod, Styrene Window).

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. Video (Recycled Video Cassettes).

EI Mar Plastics, Inc., 840 E. Walnut St., Carson, CA, 90746-1215, (310) 327-3180, Fax: (310) 327-0491, E-Mail: elmraplastics@junio.com. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse. Audio (C-0's, CD Cases, CD Stamper Boxes, CD Spindles), Video (Video Storage Boxes).

Fidelipac Corp., 2707 Black Lake Pl., Philadelphia, PA, 19154, (215) 464-2000, Fax: (215) 464-1234. Pres.: Dr. Arthur Ribben; Opns. Mgr.: George Kuchmas; Sales/Mktg. Mgr.: David Strode; Sales Administrator: Francine Rementer. Audio (NAB Cartridges, Bulk Tape).

Filam Nat'l Plastics, Inc., 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: floresiii@aol.com. Pres.: Vic Flores; Sales: Jun Flores. Audio (C-0, Cassette/Norelco/Poly/ CD Jewel Boxes), Video (DVD Approved Trays).

Filmx, Inc., 20 Louisa Viens Dr., Dayville, CT, 06241, (800) 341-2224, Fax: (860) 779-3406. Sales Mgr.: Andrew Hogg. Audio (Leader Tape; Tear Tapes for Packaging), Video (Leader Tape; Tear Tapes for Packaging).

Gelardi Design ★, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Arlene Descargar. Audio (C-0 & Cassette Tape).

Integrated Components, LLC, 225-1 Tyson Dr., Winchester, VA, 22603, (540) 667-8125, Fax: (540) 667-6379. Dir.: Nick Krassowski. Audio (Cassette Components-Liners & Leader Tape for C-0's).

Int'l Cassette Corp. (ICC), 5888 Hwy 66 W., Greenville, TX, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, Web Site: www.intcass.com. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: "Rocky" E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann. Audio (Cust. Length Audio Cass., Various Grades), Video (Cust. Length VHS Cass. Blanks and Dupes).

Int'l Cutterhead Repair Service, Inc., 571 Boulevard, Hasbrouck Heights, NJ, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi. Audio (Stereo/Mono Cutterheads).

Int'l Packaging Corp., 5601 Industrial Rd., Fort Wayne, IN, 46825, (219) 484-9000, Fax: (219) 482-8941, E-Mail: npcipc@aol.com. Pres.: Philip M. Clemens; Exec. Vice Pres., Mktg.: Gene Hull; Sales Engineer: David R. Clemens; Sales Engineer: Matt Buchanan. Audio (Specialty Packaging including Digi-Tray), Video (Specialty Packaging Game market).

Jasco Products Co., Inc., 311 NW 122nd St., Oklahoma City, OK, 73114-7318, (405) 752-0710, (800) 654-8483, Fax: (405) 752-1537, E-Mail: jasco@jascoproducts.com. Pres./CEO: Steve Trice; Vice Pres., Mktg.: Kent Shiplet; Vice Pres., Sales: Charles Trausch.

KABA Audio Productions ★

24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaaudio.com, Web Site: www.kabaaudio.com. Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon. Audio (Audio Cassette Blanks).

KABA Research & Development, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaaudio.com, Web Site: www.kabaaudio.com. Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon. Audio (Audio Cassette Blanks).

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, NY, 11706, (516) 586-2486, (800) 67-KEWALL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kern Baker; Bookkeeper: Dorothy Gutschwager. Audio (Cassettes, Supplies), Video (Blank VHS Tapes).

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280, Fax: (717) 383-7765, E-Mail: keysales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop. Video (Boxes).

Kyric Corp. ★, 2111 E. 20th St., Tucson, AZ, 85719, (800) 528-4840, Fax: (520) 624-9163. Pres.: Kevin Mokhtarian; Sales Mgr.: Kyle Mokhtarian. Audio (C-0, Boxes), Video (V-0).

Lenco, Inc.-PMC ★, 10240 Deer Park Rd., Waverly, NE, 68462-0590, (402) 786-2000, Fax: (402) 786-5050. Dir., Mktg./Sales: Daryl Chapel; Customer Serv. Mgr.: Gary Knaub. Audio (Cassette, CO, Sonic, Five Screw, Colors), Video (Display Boxes, Soft Poly, Crystal, Norelco).

Lobo Recording ★, 2103 Deer Park Ave., Deer Park, NY, 11729, (516) 242-0266, (516) 243-2983, Fax: (516) 243-3964, Web Site: www.loboaudio.com. Pres./CEO: Carlos E. Aviles; Mktg. Exec.: Amada C. Lama; Administrator: Gerardo Nieves.

Loran Cassettes and Audio Products, 2715 Pennsylvania Ave. W., Warren, PA, 16365, (814) 726-4010, (800) 633-0455,

Fax: (814) 726-1117, E-Mail: loran@penn.com, Web Site: www.loranger-mfg.com. Gen. Mgr.: James Munksgard; Sales: Randy Britton. Audio (Hubs, Idler Wheels).

Magnetic Media Corp., 150 Broad Hollow Rd., Melville, NY, 11747, (516) 424-7580, Fax: (516) 424-7621. Pres.: Aaron Wasserstrom; Gen. Mgr.: Tom Fitzgerald. Audio (C-0 Cassettes 5-Screw/Sonic, Bulk Audio).

Magnetic Products, 27712 Avenue Mentry, Valencia, CA, 91355, (805) 295-8448, Fax: (805) 295-8278. Managing Dir.: Robert Goldman. Video (V-0's, L-0's, P-0's).

Maiden America Corp., 3971 Arbutle Dr., San Jose, CA, 95124, (408) 978-8857, Fax: (408) 978-3336, E-Mail: mark@worldnet.att.net, Web Site: www.maidenamerica.com. Pres.: Domenic Giusto. Audio (Blank tapes).

Marsal Productions, Inc., 1735 Castrovilla Rd., San Antonio, TX, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera. Audio (Cassette Blanks).

Master Recording Supply, 220 N. Glenoaks Blvd., Ste. D, Burbank, CA, 91502, (818) 841-7500, Fax: (818) 841-8134. Pres.: Blair LaGrandeur; Sales: Tom LaGrandeur. Audio (C-0's, Norelco Boxes, Pancakes).

Matrix Associates, Inc. ★, 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppel; Vice Pres., Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppel; Administration Mgr.: Judith Shockey. Audio (Accessories for CD's and cassettes), Video (VHS cassettes, V-0's, accessories for video).

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, CA, 90024-3702, (310) 306-2600, Fax: (310) 306-2299. Pres.: Kathy Carmel; Vice Pres., Mktg.: Kathy Boag. Video (Recorded VHS & Blank VHS Tapes).

Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, AZ, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo. Video (All Formats).

Media Concepts, Inc., 559 49th St. S., Saint Petersburg, FL, 33707-2690, (813) 321-2122, (800) 330-3873, Fax: (813) 321-2272, E-Mail: cwrs@aol.com, Web Site: www.mediaconceptsflorida.com. Pres.: Bob Skidmore; Vice Pres.: John P. Gallagher; Vice Pres.: Richard E. Smith; Opns. Mgr.: Scott Richardson; Prodn. Mgr.: Tod Bower. Video (Licensed JVC Loader).

Media Logic, Inc., 310 South St., Plainville, MA, 02762, (508) 695-2006, Fax: (508) 695-8593. Vice Pres. Sales: Ed Fitzgibbons. Audio (Removable media evaluators for cartridge).

Mellex Int'l Corp. ★, 150 St. James Ave., Saint James, NY, 11780, (516) 862-6829, Fax: (516) 862-1903. Pres.: John Cristiano. Audio (C-0 cassettes, bulk loaded cassettes, splicing tape), Video (splicing tape).

Memcon Corp. ★, 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memconpro@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wierlock. Audio (CDs), Video (CDs).

Michelex Industrial Group, Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616, Fax: (315) 764-9412, E-Mail: michelex@northnet.org, Web Site: www.michelex.com. Pres.: Tom Gramuglia; Vice Pres., Sales/Admin.: Sharon Bishop. Audio (C-0s, CD Jewel Boxes, Cassette Boxes, CDR's), Video (Video Boxes, CDR's, Splicing Tape).

Modern of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157. Pres.: William S. Pine; Sales: Joshua Pine, Jack Bratel. Audio (Cassette Boxes), Video (VHS Boxes).

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore. Audio (C-0, Tape, Norelco-Poly Boxes, CD Jewel Boxes, DAT, CDR, A-DAT, DTRS), Video (1/2", 3/4", Beta-SP).

NRS (Nat'l Recording Supplies, Inc.), 145 Lauro Pinero Ave., Ceiba, PR, 00735, (809) 885-2316.

Nat'l Audio Co., Inc. ★, 1841 E. Bergman, Springfield, MO, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susie Brown. Audio (Cassettes, Open Reel).

Olanon Industries, Penobscot Indian Nation, 25 River Rd., Indian Island, Old Town, ME, 04468, (207) 827-8051, Fax: (207) 827-8495. Pres.: Al Marquis; Vice Pres., Sales/Mktg.: Kristin Stidworthy Taylor; Sales Rep.: Susan Paul. Audio (Audio Boxes, CO's, Sonic Crystal/Opake, Screw Crystal).

Optimax Disc, Inc. ★, 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang. Audio (C-0), Video (V-0).

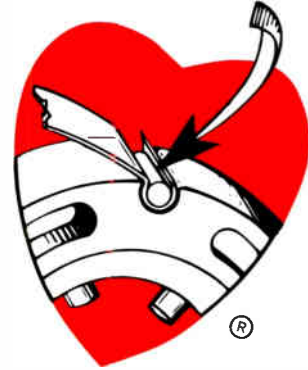
Overland Products Co. ★, 1687 Airport Rd., Fremont, NE, 68025, (402) 721-7270, Fax: (402) 721-2678. Vice Pres./Sales Mgr.: Jim Pearson; Vice Pres./Mktg. Dir.: Jack Ekeler. Audio (Spring Pressure Pads), Video (Pressure Springs).

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker. Audio (Reels), Video (Cassettes, Reels).

PSI Industries, Inc. ★, 135 Ludlow Ave., Northvale, NJ, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spialotta.

Play It Productions, 106 W. 32nd St., Third Floor, New York, NY, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: playit@aol.com. Pres.: Tony Tyler.

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Polyline Corp. ★, 1401 Estes Ave., Elk Grove Village, IL, 60007, (800) 701-7689, Fax: (800) 816-3000. Mktg. Dir.: Ray Kaiser; Contact: Jeanette Keogh. Audio (Spot Reels, Program Reels, Albums), Video (Spot Reels, Albums, Molded Boxes).

Ponica Industrial Co., Ltd., 425 N. Smith Ave., Corona, CA, 91720, (909) 371-5781, (800) 336-5533, Fax: (909) 371-2869, E-Mail: ponicaind@aol.com. Pres.: Joseph Chien; Exec. Mgr.: William Huang; Sales Mgr.: Judith Masura. Audio (Shells (C-O), Box, Pancake, CDBOX/Tray, SmartBox etc.) Video (Shells (V-O), Video Pancakes).

Precision Tapes, Inc., 911 S. Second St., Minneapolis, MN, 55415, (612) 333-9111, Fax: (612) 332-9200, E-Mail: dan@power-house.com. Pres.: Dan Piepho; Customer Serv. Mgr.: Warren Shore; Mktg. Dir./Sales Mgr.: Buddy Cohen.

Premier Multimedia ★, 200 NE Juniper St., Issaquah, WA, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farhney. Audio (Cassettes, Video Boxes).

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, MI, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. Video (Lightweight Video Cassette).

Professional Duplications, Inc., 1075 Thousand Oaks Blvd., Greenville, SC, 29607, (803) 676-1041, (800) 355-3827, Fax: (803) 676-9677. Pres.: Nita Williams; Duplications Mgr.: Mark Young; Sales Mgr.: Jim Chandler; Technical/QC Mgr.: Derek Billingsley. Audio (Duplication), Video (Duplication).

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Opns. Dir.: Bill Hanson. Audio (Cassette Boxes, Cleaner), Video (Cleaning Systems, Albums).

Rose Packaging & Design, Inc. ★, 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose.

SII Pak-Tek, Ltd. ★, 595 N. First St., Lake Wales, FL, 33853, (941) 678-0291, Fax: (941) 676-1816. Pres./CEO: Ken Swanick. Audio (C-O Cassettes, C-O Library Boxes).

SKMA, Inc. ★, 4041 Via Oro Ave., Long Beach, CA, 90810, (310) 830-6000, Fax: (310) 830-0646. Vice Pres., Sales/Mktg.: Mike Ingalls; Nat'l Sales Mgr.: J. Jerry Shields; Technical Servs. Mgr.: Peter Piotrowski. Audio (C-O, Pancake).

Shape, Inc. - Consolidated Products Group, 3 Meadow Ln., Kennebunk, ME, 04043, (207) 282-6155, (800) 462-4165, Fax: (207) 985-4617, E-Mail: info@shapeglobal.com, Web Site: shapeglobal.com. Pres./CEO: Thomas Parkinson; Nat'l Acct. Mgr., Audio: Patti Ellsworth. Audio (C-O's, DAT D-O's, DAT Boxes, DAT Loading).

Shape, Inc. - Video Products Group, 3 Meadow Ln., Kennebunk, ME, 04043, (207) 282-6155, (800) 462-4165, Fax: (207) 985-4617, E-Mail: info@shapeglobal.com, Web Site: shapeglobal.com. Pres./CEO: Thomas Parkinson; Vice Pres., Sales/Video: Tim Bushwood; Customer Serv. Rep.: Susan Mason. Video (VHS T-O Cassettes, G-Zero Cassettes, DVD Packaging).

Sifford Media ★, 121 Lyle Ln., Nashville, TN, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller. Video (All Components).

Siltech Manufacturing Ltd. USA Corp., 3768 Rockwell Ave., El Monte, CA, 91731, (818) 279-2889, Fax: (818) 279-1762. Pres.: Daniel Wong; Mktg. Dir.: Chi Wing Ho; Office Mgr.: Andrew Lin. Audio (CO's, Norelco Box, Pre-Load Cassette).

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, NY, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr. Audio (Cassettes).

Sony Disc Manufacturing, 1800 N. Fruitridge Ave., Terre Haute, IN, 47804, (812) 462-8195, Fax: (812) 462-8866. CEO: James Frische; VP Custom Enter. Group: Scott Bartlett; Dir., Mktg. Servs.: John Page; Dir. Custom Enter. Group: Michael Strange.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvise@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

Sprague Magnetics, Inc., 12806 Bradley Ave., Sylmar, CA, 91342, (818) 364-1800, Fax: (818) 364-1810, E-Mail: smiav@spague.magnetics.com. Pres.: Dorothy Sprague; Vice Pres./Mktg. Dir.: Darrell Sprague; Vice Pres., Audio Dept.: John Austin. Audio (Magnetic Heads & Parts).

Stanton Magnetics, Inc., 101 Sunnyside Blvd., Plainview, NY, 11803, (516) 349-0235, Fax: (516) 349-0230, Web Site: stantonnMagnetics.com. Pres.: Walter O. Stanton; Vice Pres., Int'l Sales: Peter Untersauder; Vice Pres. Sales/Mktg.: Ed Maidei; Adv./Promos. Mgr.: Jean Kapen. Audio (Stereo Cartridges, Headphones, Record Care).

Success Specialty Sales Corp. ★, 620 N. Queens Ave., Lindsenhurst, NY, 11757, (516) 798-2311, Fax: (516) 888-7105. Sales Mgr.: Ray Eriksen; Asst. Sales Mgr.: Ken Gordon. Audio (Splicing/Sensing/Tape Wipes), Video (Splicing/Sensing/Tape Wipes).

Tape Warehouse A/K/A The Sound Investment Co., Inc., 2688 Peachtree Sq., Atlanta, GA, 30360, (770) 458-1679, (800) 659-8273, Fax: (770) 458-0276. Pres.: Lisa Wilmer; Gen. Mgr./Buyer: W. Louis Simmons, Jr.; Mktg. Dir.: Lori Albert.

Audio (Reels, Boxes, C-O's, Pancake Tapes), Video (Reels, Boxes, Sleeves etc.).

TapeMaker ★, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff. Audio (All types of tape), Video (VHS, 3/4", 4MM/TMD Leader Tape, 8MM FDAT).

Tapeponents Co., Inc. ★, 5 Romaine Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: Timothy Anglum; Consultant: J. Clifford Anglum. Audio (Poly & Norelco Boxes, Hubs), Video (VHS/Beta Storage Case, Slip Sleeves, DVD).

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, NY, 11746, (516) 667-1616. Pres.: Michael Thaler; Vice Pres./Sales Mgr.: Glenn Thaler; Gen. Mgr.: Craig Thaler. Audio (C-O, Norelco Boxes), Video (V-O, Custom Loaded VHS Blanks).

Titron Media Co US ★, 6310 San Vicente Blvd., Ste. 408, Los Angeles, CA, 90048, (213) 525-1122, Fax: (213) 525-1125. Pres.: Will Halm; Sr. Vice Pres.: Roy G. Lunel; Admin. Asst.: Sue Moravec. Video (Cassette Shells).

Tomei Industries (America), Inc. ★, 19330 E. San Jose Ave., City of Industry, CA, 91748, (909) 598-9993, Fax: (909) 598-5195. Vice Pres./Mktg. Dir.: Terry Yuen; Sales: Elizabeth Arellano; Sales: Phil Li. Audio (C-O, Preload cass, C-1 - C-122, Norelco Box), Video (V-O, Preload vid, T-1 - T126, Library Case).

UAV Corp., 2200 Carolina Pl., Fort Mill, SC, 29715, (803) 548-7300, Fax: (803) 548-3335. Pres.: Jerry Pettus, Jr.; Sales Mgr.: John Peterson. Video (V-O's & pancakes).

V-Corp. ★, 1044 E. Edna Pl., Covina, CA, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: Roland Tiangco; Sales: Irene Arevalo. Audio (High Speed Digital Duplication), Video (King Loader for Video Cassettes).

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, FL, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. Video (Duplication-High Speed & Real Time).

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNamee; Customer Serv.: Kristin Pastoriza. Video (VHS, 1", Betacam, Digital Betacam, D-2).

Video Duplication Services, Inc., 54 Westchester Dr., Ste. 5, Youngstown, OH, 44515, (330) 792-3827, Fax: (330) 792-9526. Salesman: Lewis Martin.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, MD, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer.

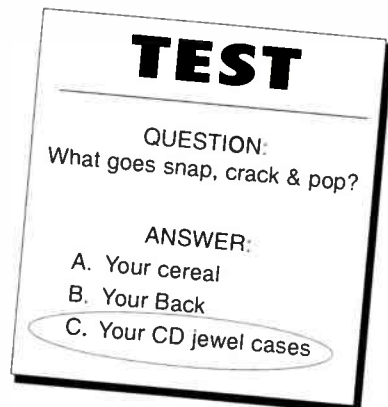
Wagar Associates, Inc. ★, 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654, E-Mail: orders@wagarassoc.com, Web Site: wagarassoc.com. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes. Audio (Slimlines, Cassettes/Game Rental/3.5 Floppy Boxes), Video (Rental Boxes).

Waxxon Int'l Development (USA), Inc., 246 Clary Ave., San Gabriel, CA, 91776, (818) 285-6883, Fax: (818) 285-2363, E-Mail: waxxon@juno.com. Pres.: Jackson Ng; Sales Exec.: Vicky Wong. Audio (Preloaded Tapes, C-O, Norelco Box), Video (V-O).

Wide Range Electronics Corp., 16344 Westwoods Business Park Dr., Ellisville, MO, 63021, (314) 230-7178, Fax: (314) 230-7617. Pres.: Don Toone; Sales Mgr.: T. Toone; Mktg. Dir.: G. Stecker. Video (Custom loaded VHS tape).

Worldwide Marketing Group, Ltd., 303 E. Willow Rd., Prospect Heights, IL, 60070-1335, (847) 870-0885, Fax: (847) 870-8962. Pres.: Kurt Brydental; Mktg. Dir.: B. White; Sales Mgr.: Christine Johnson. Audio (C-O's, pancakes, audio & video cassettes), Video (V-O's, magnetic tape).

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All Points Music, 138 Arena St., Ste. A, El Segundo, CA, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.

Allison Industries Ltd., 2910 Expressway Dr. S., Islandia, NY, 11722, (516) 348-7900, Fax: (516) 348-7768. Pres.: R. Marc Ligatort.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 52 Green Pond Rd., Rockaway, NJ, 07866, (800) 426-2729. Pres.: Ed Joyce, Jr.

Amaray Int'l Corp. (Div. of Joyce Molding Corp.), 2480 Porterfield Ct., Mountain View, CA, 94040, (800) 426-2729, Fax: (415) 965-0435. Pres.: Edward Joyce; Nat'l Sales Mgr.: Ron Garrett.

American Pro Digital, Inc. ★, 9772 State Hwy. 56, Massena, NY, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com. Pres.: Ken Richardson; Sales Rep.: Jo Ann Clark.

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J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Collen Koch; Mktg. Dir.: Tim Anglum.

Audio File Co., 6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602)-242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794. Pres.: S.W. Park; Nat'l Sales Mgr.: Dennis B. Schleich.

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang.

Cinram, Inc., 1600 Rich Rd., Richmond, IN, 47374, (317) 962-9516, Fax: (317) 966-8041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. VP, Sales/Mktg.: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Kloock.

Cinram, Inc., 660 White Plains Rd., Ste. 400, Tarrytown, NY, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. VP, Sales/Mktg.: Hugh T. Landy.

Cinram, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (302) 479-2500, (800) 433-3472, Fax: (302) 479-2527, Web Site: www.discmtg.com. Pres.: David Rubenstein; Exec. VP, Mktg./Sales: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Mktg. Mgr.: Nancy Kloock; Nat'l Sales Mgr.: Jill Croft; Latin American Sales Mgr.: Sharon Manley.

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, GA, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090, Web Site: www.sonymusic.com. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson.

Core Systems, Inc., 130 W. 25th St., New York, NY, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.

Leslie Dame Enterprises, Ltd., 111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919, Fax: (718) 793-8804. Pres.: Leslie Dame; Sales Mgr.: Steve Dame.

deVille Integrated, 29 Hall Ave., Somerville, MA, 02144, (617) 666-9332, Fax: (617) 666-6395. Pres.: Andrew Powell.

Disc Graphics, Inc., 10 Gilpin Ave., Hauppauge, NY, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Opns. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi.

Disc Packaging Corp., 419 Lafayette St., 4th Floor, New York, NY, 10003, (212) 634-4526, Fax: (212) 473-3717. Pres.: David Cowan.

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud.

El Mar Plastics, Inc., 840 E. Walnut St., Carson, CA, 90746-1215, (310) 327-3180, Fax: (310) 327-0491, E-Mail: elmarplastics@juno.com. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.

Filam Nat'l Plastics, Inc., 151 W. Rosecrans Ave., Gardena, CA, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jflorosii@aol.com. Pres.: Vic Flores; Sales: Jun Flores.

Gelardi Design, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Int'l Packaging Corp.

5601 Industrial Rd., Fort Wayne, IN, 46825, (219) 484-9000, Fax: (219) 482-8941, E-Mail: npicp@aol.com. Pres.: Philip M. Clemens; Exec. Vice Pres., Mktg.: Gene Hull; Sales Engineer: David R. Clemens; Sales Engineer: Matt Buchanan.

Jasco Products Co., Inc., 311 NW 122nd St., Oklahoma City, OK, 73114-7318, (405) 752-0710, (800) 654-8483, Fax: (405) 752-1537, E-Mail: jasco@jascoproducts.com. Pres./CEO: Steve Trice; Vice Pres., Mktg.: Kent Shiplet; Vice Pres., Sales: Charles Trausch.

Kyric Corp., 2111 E. 20th St., Tucson, AZ, 85719, (800) 528-4840, Fax: (520) 624-9163. Pres.: Kevin Mokhtarian; Sales Mgr.: Kyle Mokhtarian.

Laserfile, Inc., 7083 Hollywood Blvd., Ste. 303, Hollywood, CA, 90028, (213) 465-0840, Fax: (213) 465-1780, E-Mail: andria@laserfile.com, Web Site: www.laserfile.com. Chrmn.: Michael Dubelko; Pres.: Andria McClellan; Vice Pres. Sales: Michelle Harmon Madsen; Acct. Rep.: Jennifer Alvarez.

Lebo Peerless Corp., 80 Business Park Dr., Ste. 207, Armonk, NY, 10504, (203) 968-0117, Fax: (203) 595-0137. Pres.: Patrick Mastronardo; Sales Mgr.: Stuart Glenwick.

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike.

Master Recording Supply, 220 N. Glenoaks Blvd., Ste. D, Burbank, CA, 91502, (818) 841-7500, Fax: (818) 841-8134. Pres.: Blair LaGrandeur; Sales: Tom LaGrandeur.

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppel; Vice Pres., Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppel; Administration Mgr.: Judith Shockey.

Memcon Corp., 2430 S. 156th Cir., Omaha, NE, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memcomcpo@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock.

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Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616, Fax: (315) 764-9412, E-Mail: michelex@northnet.org, Web Site: www.michelex.com. Pres.: Tom Gramuglia; Vice Pres., Sales/Admin.: Sharon Bishop.

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenick Salvatore.

NRS (Nat'l Recording Supplies, Inc.), 145 Lauro Pinero Ave., Ceiba, PR, 00735, (809) 885-2316.

Olamon Industries, Penobscot Indian Nation, 25 River Rd., Indian Island, Old Town, ME, 04468, (207) 827-8051, Fax: (207) 827-8495. Pres.: Al Marquis; Vice Pres., Sales/Mktg.: Kristin Stidworthy Taylor; Sales Rep.: Susan Paul.

Optimax Disc, Inc., 3420 Pomona Blvd., Pomona, CA, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang.

PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400, Fax: (818) 504-0946. Pres.: Pat Baccarella; Vice Pres., Western Div.: Carole Pinker.

Poly-Matrix, Inc., 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3500, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom.

Ponica Industrial Co., Ltd., 425 N. Smith Ave., Corona, CA, 91720, (909) 371-5781, (800) 336-5533, Fax: (909) 371-2869, E-Mail: ponicaind@aol.com. Pres.: Joseph Chien; Exec. Mgr.: William Huang; Sales Mgr.: Judith Masura.

ProLine (Div. of AMI Corp.), 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Opns. Dir.: Bill Hanson.

Recoton Corp., 2950 Lake Emma Rd., Lake Mary, FL, 32746, (800) 223-6009, Fax: (407) 333-8903, Web Site: recoton.com. Pres.: Robert Borchardt; Sr. Vice Pres. Nat'l Sales: Peter E. Dayton; Vice Pres. Mktg.: Kevin Murphy; Vice Pres. Cor. Commun.: Peter M. Ildau; Vice Pres., Int'l: Alan Darby.

SII Pak-Tek, Ltd., 595 N. First St., Lake Wales, FL, 33853, (941) 678-0291, Fax: (941) 676-1816. Pres./CEO: Ken Swarick.

Shape, Inc. - Consolidated Products Group, 3 Meadow Ln., Kennebunk, ME, 04043, (207) 282-6155, (800) 462-4165, Fax: (207) 985-4617, E-Mail: info@shapeglobal.com, Web Site: shapeglobal.com. Pres./CEO: Thomas Parkinson; Nat'l Acct. Mgr., Audio: Patt Ellsworth.

Shape, Inc. (Southern Div.), 100 Rice Ave., Dadeville, AL, 36853, (205) 825-7041, Fax: (205) 825-9298. Plant Mgr.: Wayne Jaye; Vice Pres., Sales Southern: Betsy Gibson.

Tapeponents Co., Inc., 5 Romaine Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: Timothy Anglum; Consultant: J. Clifford Anglum.

Titron Media Co US, 6310 San Vicente Blvd., Ste. 408, Los Angeles, CA, 90048, (213) 525-1122, Fax: (213) 525-1125. Pres.: Will Halm; Sr. Vice Pres.: Roy G. Lunel; Admin. Asst.: Sue Moravec.

Tomel Industries (America), Inc., 19330 E. San Jose Ave., City of Industry, CA, 91748, (909) 598-9993, Fax: (909) 598-5195. Vice Pres./Mktg. Dir.: Terry Yuen; Sales: Elizabeth Arellano; Sales: Phil Li.

Wagar Associates, Inc., 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654, E-Mail: orders@wagarassoc.com, Web Site: wagarassoc.com. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes.

Waxxon Int'l Development (USA), Inc., 246 Clary Ave., San Gabriel, CA, 91776, (818) 285-6883, Fax: (818) 285-2363, E-Mail: waxxon@juno.com. Pres.: Jackson Ng; Sales Exec.: Vicky Wong.

Worldwide Marketing Group, Ltd., 303 E. Willow Rd., Prospect Heights, IL, 60070-1335, (847) 870-0885, Fax: (847) 870-8962. Pres.: Kurt Brydenhal; Mktg. Dir.: B. White; Sales Mgr.: Christine Johnson.

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Academy Precision Materials-APM, 5531 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441, E-Mail: apm@rt66.com, Web Site: www.apm.com. CEO: Keith Phillip; Pres.: Dan Castilleja; Inside Sales Mgr.: Barbara Kubasek; Technical Consultant: George Wityak, (SputterTargets-SurfaceCoatingDisc,SpecialGoldforCDR).

American Polystyrene Corp., 1225 W. 196th St., Torrance, CA, 90502, (310) 329-6379, Fax: (310) 329-9191. Gen. Mgr.: Carolyn Tan; Asst. Gen. Mgr.: Newton Mapua; Sales Mgr.: Stephen Monaghan, (Crystal Polyethylene Thermoplastic Resin).

Andoi Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen.

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(Mastering Tape, DAT, Cassette Blanks).

Auriga Aurex, Inc., 10205 Wooster Pk., Creston, OH, 44217, (330) 435-6343, Fax: (330) 435-4794. Pres.: S.W. Park; Nat'l Sales Mgr.: Dennis B. Schleich.
(Audio Cassette Tape).

Automated Packaging Systems, Inc. *, 10175 Philipp Pkwy., Streetsboro, OH, 44241, (800) 331-4414, Fax: (216) 342-2400, E-Mail: info@autobag.com, Web Site: http://www.autobag.com. Nat'l Sales Mgr.: Brad Worman; Mktg. Mgr.: Thomas Nagy.
(Pre-formed polybags & CD packaging equipment).

BASF/Emtec Magnetics *, 25050 Ave. Kearny, Ste. 102, Valencia, CA, 91355-1256, (888) 295-5551, Fax: (805) 295-5554, E-Mail: regolim@jrpro.com, Web Site: www.emtec-usa.com. Pres.: Joe Ryan; Nat'l Sales Mgr.: Jean Tardibuono; Nat'l Sales Mgr.: Mike Engalis; Administrative Asst.: Mette Regoli.
(Bulk Pancake/Audio Mastering/Video Broadcast Tape).

BF Goodrich Corp. - Specialty Polymers & Chemicals Div., 9911 Brecksville Rd., Cleveland, OH, 44141, (216) 447-5000, (800) 331-1144, Fax: (216) 447-5750. Mktg. Devel. Mgr.: Daryl G. Davis; Sr. Commun. Mgr.: Mike Marasch.
(Estane-Magnetics Polyurethane Binder & Solution Coating).

Chevron Chemical Co. (Aromatics & Derivatives Div./Styretic Polymers), PO Box 3766, Houston, TX, 77253, (713) 754-4197, Fax: (713) 754-2016. Sales Mgr.: H. Wade Little; Bus. Mgr./Styretic Polymers: George Avdey.
(Styretic polymers for shells and jewel boxes).

Design Plastics, Inc., 3550 N. Keystone Dr., Omaha, NE, 68134, (402) 572-7177, Fax: (402) 572-0500. Pres.: John Nepper; Vice Pres./Sales Mgr.: Sylvio Rebollosa.
(CD/Cassette/VCR/Custom Blister Packaging).

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Saluke; Bus. Mgr.: Susan Lejunhud.

GE Plastics, One Plastics Ave., Pittsfield, MA, 01201, (413) 448-7110. Pres./CEO: Gary L. Rogers; Vice Pres./Gen. Mgr.: Nani Beccali; Vice Pres. Commercial: Charles Crew; Gen. Mgr., Mktg.: Robert Fines.
(LEXAN polycarbonate resin).

Keysor-Century Corp. *, 2600 Springbrook, Saugus, CA, 91350, (805) 259-2360, Fax: (805) 259-7937. CEO: Howard Hill; Mktg.: Ken Law; Sales: Jack Ciccerello.
(Phonograph record compounds).

Kolon-Scen'a, Inc., 3 Sperry Rd., Fairfield, NJ, 07004, (201) 575-2550, Fax: (201) 575-1332. Contact: J.B. Yoon.

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike.
(Daicure Lacquer for CD Protective Coating).

Marubeni America Corp., 450 Lexington Ave., New York, NY, 10017, (212) 450-0507, Fax: (212) 450-0791. Vice Pres./Gen. Mgr.: Mr. T. Sei; Mgr.: Mike Ikoma; Sales Mgr.: Kevin Woosley; Sales Coord.: Ron Weber.
(Teijin Panlite Polycarbonate).

Matrix Associates, Inc. *, 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres.: Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppe; Administration Mgr.: Judith Shockey.
(Suction Cups for Auto Machinery).

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopyl.
(CD-R Media Discs/Labeling Devices/Labels).

Morton Int'l, 100 N. Riverside Plz., Chicago, IL, 60606, (800) 828-9878, Fax: (312) 807-3439. Domestic Sales/Mktg. Mgr.: Steve Quijiri; Int'l Sales/Mktg. Mgr.: Robert L. Markley.
(Binder Materials).

NRS (Nat'l Recording Supplies, Inc.), 145 Lauro Pinero Ave., Ceiba, PR, 00735, (809) 885-2316.

New Hampshire Plastics, Inc. *, One Bouchard St., Manchester, NH, 03103, (800) 258-3036, Fax: (603) 622-4888. Mktg. Dir.: Ivar Weberg.
(Supply HIPS material to thermofomers of pkg.).

Nor-Cote Int'l *, 506 Lafayette Ave., Crawfordsville, IN, 47933, (317) 362-9180, Fax: (317) 364-5408. CD Technical Mktg.: John Greavu; Nat'l Sales Mgr.: Jerry Connor.
(UV Screening/print ink for compact disc).

Roberts Technology Group, Inc. (Sollas Div./FlexFilm Div.), 146 Keystone Dr., Montgomeryville, PA, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheate, Jr.; Pres. (Sollas Div.): Robert S. Cheate, Sr.; Dir. (FlexFilm Div.): Bud Zoltewicz.
(Film for outside wrapping).

Carl M. Rodia & Associates, Inc. *, 13 Locust St., Trumbull, CT, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlorodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Vice Pres., Tech. Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzen; Dir., Commun.: Becky J. Rodia.
(Organic Dye Materials for CD-R&DVD-R Manufacturing).

SKC America, Polyester Film Div., 850 Clark Dr., Mount Olive, NJ, 07828, (201) 347-7000, Fax: (201) 347-7522. Dept. Mgr.: Donald E. Focht.
(Polyester base film, various treatments/grades).

Seal-O-Matic Co. *, 1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, Fax: (303) 651-1115. Pres.: Mel Orner.
(Shrink Film, Pallet Wrap Film).

Soleras Ltd., 589 Elm St., Biddford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118, E-Mail: soleras@soleras.com, Web Site: soleras.com. CEO: Alan Plaisted; Pres.: Dean Plaisted; Vice Pres., Sales: Traci Langevin.
(CD SPITTER target, masks, cooling plates, repairs).

Tapemaker *, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff.
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Tosoh SMD, Inc., 3600 Gantz Rd., Grove City, OH, 43123, (614) 875-7912, Fax: (614) 875-0031. Pres.: R.L. Kidner.
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CD, CDV, DVD, Other (CD-ROM, CD-i, Photo CD).
Other services: Warehouse.

JVC Disc America Co., #2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111, Fax: (205) 554-5505. Pres.: Kaz Hosono; Sr. Vice Pres./Gen. Mgr.: Jack Kiernan; Vice Pres., Mktg.: Lisa Schraml.
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Other services: Direct Response-800 Services, Credit Card Clearance Services.

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Other (Laserdisc Accessories).
Other services: Warehouse, Direct Response-800 Services, Credit Card Clearance Services.

Audio File Co., 6721 N. Black Canyon Hwy., Glendale, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty.
Other (Laserdisc Accessories).
Other services: Warehouse, Direct Response-800 Services, Credit Card Clearance Services.

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CD, CDV, DVD.

Other services: Warehouse, MIS (Inventory), Freight, Macrovision, Other (Film Output).

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.
CD.

Other services: Warehouse, MIS (Inventory), Freight.

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Other services: Cassette Duplication

Americ Disc, Inc., PO Box 1336, Salida, 95368, (209) 545-7360, (888) 545-7350, Fax: (209) 545-7370. Plant Mgr.: Peter Kelly; Cust. Serv. Mgr.: Pam Giannosa.

American Sound & Video Corp., 5 Whetnar Rd., Irvine, 92618, (714) 588-7000, Fax: (714) 859-7801, E-Mail: asvc@asvc.com, Web Site: http://www.asvc.com. Pres.: Joe Wicker; Gen. Mgr.: Phil Cook; W. Coast Regl. Sales Mgr.: Jim Neiger.
CD, Other (CD-ROM).

Other services: Warehouse, MIS (Inventory), Freight.

American Sound & Video Corp., 1111 Chestnut St., Burbank, 91506-1624, (818) 841-1996, Fax: (818) 841-1998. Gen. Mgr.: George Preston; Sr. Vice Pres.: Peter Thomason; Sales Mgr.: Pamela Steed.
CD, Other (CD-ROM, Diskette).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

Azra Int'l, 4343 E. 58th St., Maywood, 90270-2817, (213) 560-4223. Pres.: David Richards; Distr.: Al Martinez; Design: Manual Labore; Indie Buyer: Theo.
Other (Shaped CD's).

BASF/Emtec Magnetics *, 25050 Ave. Kearny, Ste. 102, Valencia, 91355-1256, (888) 295-5551, Fax: (805) 295-5554, E-Mail: regolim@jrpro.com, Web Site: www.emtec-usa.com. Pres.: Joe Ryan; Nat'l Sales Mgr.: Jean Tardibuono; Nat'l Sales Mgr.: Mike Engalis; Administrative Asst.: Mette Regoli.
Other (MOD, CD-R Masters).

BJM Audio Duplication, 6821 Tujunga, North Hollywood, 91605, (818) 761-2924, (800) 256-9000, Fax: (818) 761-2715. Contact: Eric Dominguez.
CD, Other (CD-ROM).

Other services: Freight.

Blown' Smoke Productions, Inc., 7438 Shoshone Ave., Van Nuys, 91406-2340, (818) 881-9888, Fax: (818) 881-0555. Pres.: Lawrence Weisberg; Int'l Sales Mgr.: Barry Knight; Nat'l Sales Dir.: Cheryl Hoyt; Mktg. Dir.: Colin Walkden.
CD.

Other services: Credit Card Clearance Services.

BROOKSHAWARD Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks.
CD, Videodisc, DMM, DVD.
Other services: Warehouse, MIS (Inventory), Freight.

CD Labs, Inc. *, 12517 Chandler Blvd., Ste. 107, North Hollywood, 91607, (818) 505-9581, Fax: (818) 985-7088. Pres.: Fred Tushinsky; Office Mgr.: Elaine Parker.
CD, Other (Cassette).

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang.
CD.

CMS Digital, Inc., 182 S. Raymond Ave., Pasadena, 91105, (818) 405-8002, Fax: (818) 796-4319. Pres.: Gene Shiveley; Sales Mgr.: Stacey Stanley.
CD.

Ricardo Ceja & Associates, 7100 Tujunga Ave., North Hollywood, 91605, (818) 782-7100, Fax: (818) 782-7111. Contact: Ricardo Ceja.
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Future Media Productions, 25136 Anza Dr., Valencia, 91355, (800) 600-4770, Fax: (217) 587-4631. Nat'l Sales Dir.: Tom Peterson.
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 Other services: Warehouse, MIS (Inventory).

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 CD.

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 CD, CDV, DVD, Minidisc, Other (CD-ROM, Sega CD).
 Other services: Warehouse, MIS (Inventory), Direct Response-800 Services, Macrovision.

KABA Audio Productions ★, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaudio.com, Web Site: www.kabaudio.com. Pres.: Lois Bacon; Vice Pres.: Sales/Mktg.: Lauraine Bacon.
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 CD.

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Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, 91604, (818) 767-7333, Fax: (818) 762-3074, E-Mail: steve_accd@earthlink.net, Web Site: www.acdd-cdr.com. Pres.: Steve Katz; Pres.: Steve Mitchell.
 CD.

Nimbus CD, Inc., 1515 W. 190th St., Ste. 152, Gardena, 90248, (800) 625-3723, Fax: (310) 769-1680, E-Mail: mw@nimbuscd.com, Web Site: www.nimbuscd.com. Vice Pres.: Sales: Mort Weiner; Dir., Mktg.: Lorri Haney.
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 Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Other (Packaging/Pre Press).

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 Other services: Warehouse, MIS (Inventory), Freight, Other (Packaging).

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 CD, Videodisc, DVD, Minidisc.

Optimax Disc, Inc. ★, 3420 Pomona Blvd., Pomona, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com. Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang.
 CD, Other (CD-R).
 Other services: Warehouse, MIS (Inventory), Other (Fulfillment).

Prima International ★, 3350 Scott Blvd., Bldg. 7, Santa Clara, 95054, (408) 272-2600, (800) 724-3000, Fax: (408) 727-2435, E-Mail: gitte@prima-intl.com, Web Site: www.prima-intl.com. CEO: Gene Hellar; Mktg. Coord.: Gitte Hermann.
 Other services: Direct Response-800 Services, Other (Master Distr. for PCMCIA PC memory cards).

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 CD, CDV.
 Other services: Warehouse.

Rank Video Services America, Inc., 11150 Santa Monica Blvd., Ste. 700, Los Angeles, 90025, (310) 477-7755, Fax: (310) 477-7088, E-Mail: djones@wla.rusa.com. Vice Pres. Mktg.: E. Dean Jones II.
 CD, Videodisc, CDV, DVD.
 Other services: Warehouse, MIS (Inventory), Freight, Macrovision.

Record Factory, 2931 W. Central Ave., Ste. H, Santa Ana, 92704, (800) 3RE-CORD, (714) 241-0951, E-Mail: record@earthlink.net. Owner: Sheri Neville; Customer Rel.: Jason Jones; Chief Engineer: Jim Haltn.

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 Other services: Warehouse, MIS (Inventory), Freight.

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 CD, Videodisc, CDV, DVD, Other (CD-ROM).
 Other services: Warehouse, MIS (Inventory), Freight.

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 CD.
 Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

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Sonopress, Inc., 14 Muirfield, Dove Canyon, 92679-3420, (714) 858-1314, Fax: (714) 858-1428. Sales Mgr.: Southern CA: Jon King.
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US Media Disc, Inc. ★, 4051 Redwood Ave., Los Angeles, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmdisc@aol.com, Web Site: usmediadisc.com. Pres.: Mark Stewart; Mktg. Dir.: Paul Chong. CD, CDV, Other (CD-G).
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Vaughn Communications (Certified Media Div.), 48541 Warm Springs Blvd., Ste. 505, Fremont, 94538, (510) 249-0600, Fax: (510) 249-0606, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com. CD, CDV.

Virco Recording Co., Inc., 700 S. Date Ave., Alhambra, 91803, (626) 570-4540, Fax: (626) 281-5109. Pres.: Virginia C. Watts. CD.

Warner Media Services, 1265 Los Angeles St., Glendale, 91204, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon. CD.

Other services: Warehouse, MIS (Inventory), Freight.

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Vaughn Communications, Inc., 4850 Nome St., Denver, 80239, (303) 576-9447, Fax: (303) 576-9028, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com. CD, CDV.

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Other services: Warehouse, MIS (Inventory).

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AstralTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves. CD, CDV.

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Other services: Direct Response-800 Services, Credit Card Clearance Services.

Digital Domain ★, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@digido.com, Web Site: digido.com. Vice Pres.: Mary Kent. CD, Other (CD-ROM).

Other services: Warehouse, MIS (Inventory), Freight.

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214. Chrmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson. CD, Other (Replicate CD&CD-ROM).

Other services: Warehouse, MIS (Inventory), Freight.

Intervideo Productions Corp., 4618 SW 74th Ave., Miami, 33155, (305) 262-0500, Fax: (305) 262-9008. Pres.: Joe Alonso. CD, Other (CD-ROM).

Magnetech Corp., 3941 SW 47th Ave., Fort Lauderdale, 33314, (800) 683-3873, (305) 791-6711, Fax: (305) 791-6788, E-Mail: mlpardo@ix.netcom.com. Pres.: Hugh Coppen; Dir., Nat'l Accts.: Andrew Green; Dir., Nat'l Accts.: Chip Viering; Acct. Exec.: Michael L. Pardo. CD, Videodisc, CDV, Minidisc, Other (CD-I, CD-ROM, CD-3DO).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision, Other (Fulfillment Servs.).

Magnetix Corp. ★, 770 W. Bay St., Winter Garden, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Vice Pres., Sales: Rob Panepinto; Mgr., Customer Serv.: Jim Baker. Other services: Warehouse, MIS (Inventory), Direct Response-800 Services, Credit Card Clearance Services.

Music Brokers

8567 Coral Way, Miami, 33155, (305) 229-1900, Fax: (305) 229-9300, E-Mail: music@discs.com, Web Site: www.discs.com. Pres.: Joe Alonso. CD, DVD.

Progressive Music Studios, 2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra. CD.

Other services: Warehouse.

Protech Entertainment Group, Inc. ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez. CD, CDV, Other (CD-I, CD-ROM).

Other services: Warehouse, Freight.

Rainey Disc ★, 14385 SW 62nd St., Miami, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: erodrig103@aol.com. Pres.: Ralph Rainey; Vice Pres.: Belinda Rainey; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez. CD, Videodisc, Other (CD-ROM).

Trackmaster, Inc. ★, 4701 NE 12th Ave., Oakland Park, 33334, (954) 776-6603, (954) 776-6613, Fax: (954) 776-5534, E-Mail: trkmaster@aol.com. Pres.: Roy D. Parsons; Sales Mgr./Mktg. Dir.: Lupe Parsons. CD.

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen. Other (Video Cassette).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

The Warehouse, 2071-20 Emerson St., Jacksonville, 32207, (904) 399-0424, (800) 483-8273, E-Mail: warehouse@jax.jaxnet.com, Web Site: www.warehouse-studio.com. Sales: Al Stewart, Jon Farmer; Sales Engineer: Garl Cooper; Engineer/Producer: Dave Hauser; Engineer: Buster Morgenstern. CD.

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Other services: Warehouse, MIS (Inventory).

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090, Web Site: www.sonydisc.com. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson.
CD.
Other services: Warehouse, MIS (Inventory).

Denon Digital Ind., Inc., 1380 Monticello Rd., Madison, 30650, (706) 342-3425, Fax: (706) 342-3064. Pres.: Masakazu Kimura. CD, CDV.

Score Productions, Inc., 3340 Peachtree NE, Ste. 1800, Atlanta, 30326, (404) 266-8990, Fax: (404) 266-8683. Pres.: Mike Mjehovich. CD.

HAWAII

Cosmo, 2639 S. King St., Ste. 208, Honolulu, 96826, (808) 949-2811, Fax: (808) 949-5998.

ILLINOIS

ARS Recording Studio & Tape Duplication, 11626 S. Pulaski, Alsip, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arsstudio@aol.com. Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook; Chief Engineer: Gary A. Cobb.

Anvid Recording Co., 69 S. LaSalle, Aurora, 60505, (630) 837-9840, Fax: (708) 859-7576. Pres.: David Schuler. CD.

Audico Label Corp. ★, 8343 W. Grand Ave., River Grove, 60171, (800) 252-5667, Fax: (708) 456-0418, E-Mail: audicolabel@juno.com. Pres.: Barbara Deletzke; Mktg. Mgr.: Sandra Bert; Sales: Janice Lambrecht.
Other (Mfg. CD Laser Labels).
Other services: Warehouse, Credit Card Clearance Services.

Audio Images Plus/Compdisk ★, 6228 Oakton St., Morton Grove, 60053, (847) 965-8401, Fax: (847) 965-8426, E-Mail: lauren@compdisk-inc.com, Web Site: www.compdisk-inc.com. Pres.: Lauren Leifer; COO: Anne Carney; Acct. Exec.: Shirley Conley. CD.



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1 Capitol Way, Jacksonville, 62650, (217) 479-2451, (888) 616-0600, Fax: (217) 243-6142. Pres.: Vic Beretta; Sr. Dir., Client Servs.: Mary Jo Black; Sales Mgr.: Ron Corya. CD, CDV, Other (CD-ROM, Cassettes).
Other services: Warehouse, MIS (Inventory), Freight.

46 Productions ★, 42W557 Hawk Cir., Saint Charles, 60175, (800) 850-5423, Fax: (800) 203-1725, E-Mail: 46p@www.com, Web Site: http://www.beaches.net/46p. Pres./CEO: Dave Jeziorski; Vice Pres. Mktg.: Scott Jeziorski.
Other (CD Replication).

Meek Recording & Publishing Co., Inc. ★, 7900 S. Prairie Ave., Chicago, 60619, (773) 783-0038, Fax: (773) 783-7466, E-Mail: msyrup@ix.netcom.com, Web Site: www.meekrecords.com. CEO/Pres.: Maple Reddick; Mktg. Dir.: Latonya Drigo; A&R: Walter Howard. CD.

Vaughn Communications, Inc., 900 Lively Blvd., Wood Dale, 60191-1204, (630) 595-3900, Fax: (630) 595-6267, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com. CD, CDV.

Worldwide Marketing Group, Ltd., 303 E. Willow Rd., Prospect Heights, 60070-1335, (847) 870-0885, Fax: (847) 870-8962. Pres.: Kurt Brydenthal; Mktg. Dir.: B. White; Sales Mgr.: Christine Johnson. CD.
Other services: Warehouse, Freight.

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317) 962-9516, Fax: (317) 966-8041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. V.P., Sales/Mktg.: Rusty Capers; Exec. V.P., Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Klocko. CD, CDV, Minidisc, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Macrovision.

Sanyo-Verbatim CD Company ★

1767 Sheridan St., Richmond, 47374-1811, (800) 704-7648, Fax: (765) 935-0174, Web Site: www.sanyo-verbatim.com. Pres./CEO: Tom Ryan; Sr. Vice Pres.: H. Nakai; Vice Pres., Sales/NE: Tom Van Gessel; Mktg. Mgr.: Ross Josephson; Customer Serv. Mgr.: Mike Glover; Dir. Sales-SouthernRegion: Joe Bradley. CD, DVD, Other (CD-ROM, CD-I, CD-G).
Other services: Warehouse, MIS (Inventory), Freight, Other (Dropship/Fulfillment).

Sony Disc Manufacturing

1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 462-8195, Fax: (812) 462-8866. CEO: James Frische; VP Custom Enter. Group: Scott Bartlett; Dir., Mktg. Servs.: John Page; Dir. Custom Enter. Group: Michael Strange. CD, Videodisc, CDV, DVD, Minidisc, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Other (Distr./Fulfillment).

World Media Group, Inc. (WMG, Inc.), 6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: Sales@wmg-inc.com, Web Site: www.wmg-inc.com. Pres.: J.A. Mellentine; Sales Rep.: Brad Cates; Sales Rep.: Holly Harrison. CD, DVD.
Other services: Warehouse, Direct Response-800 Services.

IOWA

Audio Development, 5335 Merle Hay Rd., Ste. 4, Johnston, 50131, (515) 254-9494, Fax: (515) 254-0733, E-Mail: maria.asinto@audiodev.com, Web Site: www.audiodev.com. Pres.: Scott Gerger; Mktg. Dir.: Maria Asteberg. CD.

KANSAS

Mercy Recording Studios, 735 1/2 New Hampshire., Lawrence, 66044, (785) 843-4141, (888) 843-4141, Fax: (785) 843-4148, E-Mail: mercyrec@aol.com. Pres.: Brian Byers; Studio Mgr.: Doug Byers; Chief Engineer: Robert Rebeck.

R.S.R.T., Inc., 7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: rsrtinc@earthlink.net. Pres.: Royal Scanlon; Prod. Mgr.: Chauny Folsom; Customer Serv.: Peggy Scanlon. CD, DVD.

KENTUCKY

Krauss-Maffei Corp. ★, 7095 Industrial Rd., Florence, 41042, (606) 283-0200, Fax: (606) 283-9631. Exec. Vice Pres. Sales: Mike Santa; Sales Coord.: Virginia Mattmann; Sales Coord.: Betsy Williams. CD, DVD.

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Accupress, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncmdan@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot. CD, Other (Design, CD Graphics).
Other services: Warehouse.

MAINE

E Media Int'l, Col. Gelardi Dr., Kennebunk, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. CD, CDV, DVD.

First Light Technology, Inc.

77 Industrial Park Dr., Saco, 04072, (207) 282-4698, Fax: (207) 282-9884, E-Mail: sales@fit.com. Pres.: Arthur LeBlanc; Engineering Dir.: Don Parent; Sales Dir.: Wesley Phillips. CD, CDV, DVD, Other (Photo CD, CDI, etc.).
Other services: Warehouse, Freight.

Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. CD, CDV.
Other services: Warehouse, MIS (Inventory), Freight.

U.S. Optical Disc, Inc., 1 Eagle Dr., Sanford, 04073, (207) 324-1124, Fax: (207) 490-1707. Chief Exec. Officer: Sheldon Horowitz; Dir. of Sales/Mktg.: Susan G. DeRoy; Sr. Acct. Mgr.: Debra J. L'Heureux; Sr. Acct. Mgr.: Lisa A. Carroll; Dir. of Sales/Mktg.-Nash: Wendy Holt. CD, CDV, Other (All CD multimedia).
Other services: Warehouse, MIS (Inventory), Other (Custom Packaging).

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft. CD, CDV.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

Color Film Corp., 8300 Professional Pl., Landover, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. CD, CDV.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. CD.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

MASSACHUSETTS

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273 Commonwealth Ave., Boston, 02116, (617) 424-0670, Fax: (617) 424-0657, E-Mail: cdsonicrom@aol.com. Pres.: Jules Seabra. CD, CDV, CD-ROM.

Color Film Corp., 100 Maple St., Stoneham, 02180, (617) 279-0080, Fax: (617) 438-7957. Contacts: Pat Jayson, Nancy Levy; Contact: John Lenba. CD, CDV, DVD, Other (Diskette, Videocassette, 35mm slides).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

Ian Media Manufacturing ★, 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777, E-Mail: iancom@aol.com. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Opns.: Kentaro Furutani. CD.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

KAO Info Systems ★, 40 Grissom Rd., Plymouth, 02360-4841, (800) 525-6575, Fax: (717) 872-2172, E-Mail: kaoinfo.com. Vice Pres., Multimedia: Jim Boyer; DVD/Multimedia Sales Mgr.: Tracy Files; CD Pct. Mgr.: Avrum Mayman. CD, DVD, Other (CD-ROM).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

M Works, 432 Columbia St., Ste. B-14, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: 71242.2661@compuserve.com, Web Site: www.m_works.com. Pres./Mastering Engineer: Jonathan Wyner; Vice Pres.: William Volk; Studio Mgr.: Michelle Jaeger; Engineer: David Merullo. CD, DVD.

Omni MultiMedia Group, Inc., 50 Howe Ave., Milbury, 01527, (800) 343-7620, Web Site: www.ommg.com; www.4cdfs.com.

Teca-Print USA Corp., 10 Cook St., Billerica, 01821, (508) 667-8655, Fax: (508) 670-6023, COO: Stephen Braig; Pct. Mktg. Mgr.: Lawrence Kosiba; Graphics Pct. Mgr.: Bryan Whorton.

Other (Printing CDs-AllForm).
Other services: Warehouse, Other (Printing Systems).

MICHIGAN

American Sound & Video Corp. ★, 7290 Miller Dr., Warren, 48092-4727, (810) 795-1900, (810) 268-5558, Fax: (810) 795-1904. Pres.: Joseph M. Wicker; Vice Pres., Mktg./Sales: Jeffrey L. Bauman; Gen. Mgr./Plant: Michael Pugliese; Sales Mgr./Plant: Don Armstrong.
CD, Other (CD-ROM, Diskette).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

Integral Vision/AID ★, 38700 Grand River Ave., Farmington Hills, 48335, (248) 471-2660, Fax: (248) 615-2971, E-Mail: vision@medar.com, Web Site: www.medar.com. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Sales Mgr.: Mark Fisher; Mktg. Mgr.: Lisa Supper.
CD, Videodisc, CDV, DVD, Minidisc, Other (QC Inspection Equip.).

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike.
CD, DVD.

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, 48017, (810) 288-9000, Fax: (810) 433-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek.
CD, Videodisc, Other (CD-ROM, CD&G).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis.
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CD, DVD.

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweek.
CD, Videodisc.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

Duplication Factory ★, 4275 Norex Dr., Chaska, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson.
CD, CDV.

Other services: Warehouse, MIS (Inventory), Freight.
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CD, Videodisc, CDV, DVD.

Other services: Warehouse, MIS (Inventory), Freight.
Metacom, Inc., 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
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Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

Microboards Technology, Inc. ★, 1480 Park Rd., Chanhassen, 55317, (612) 470-1848, Fax: (612) 470-1805, Web Site: www.microboards.com. Mng. Dir.: Chuck Alcon.
CD.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.
CD, Other (CD-ROM).
Other services: Production Services.

Rimage Optical Group, 9701 Penn Ave. S., Ste. 101, Minneapolis, 55431-2544, (612) 881-0106, Fax: (612) 881-0507, E-Mail: mhill@rimage.com, Web Site: http://www.rimage.com. Pres.: Bernie Aldrich; Vice Pres., Optical Group: Michael Hill; Mktg./Administrative Mgr.: Claire Shin; Sales Engineer: Troy Cunningham.
CD, DVD, Other (CD-ROM).

Vaughn Communications, Inc., 7951 Computer Ave. S., Minneapolis, 55435, (800) 323-0281, Fax: (612) 832-3179, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com. Pres.: Don Drapeau; Vice Pres./Sales Mgr.: Doug Olzenak; Mktg. Dir.: Paul Nicholas.
CD.

Zomax Optical Media, Inc. ★, 5353 Nathan Ln., Plymouth, 55442, (612) 553-9300, Fax: (612) 553-0826. Pres./CEO: James Anderson; Exec. Vice Pres.: Mikki Bedard; Dir., Sales Software Grp.: George Esbensen.
CD, Other (CD-ROM, CD-I, CD-Video).
Other services: Warehouse, MIS (Inventory), Freight, Other (Printing, Packaging).

MISSOURI

Acme Distributors, 4000 E. 137th Terr., Kansas City, 64030, (816) 444-8123, Fax: (816) 767-0000. Pres.: Ward Black; Sales Mgr.: S.M. Black.
CD.

Other services: Warehouse, MIS (Inventory), Freight.

Audio Duplication & Services, Inc. ★, 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schaumberger.
CD.

Audio-VideoGraphics, Inc., 17501 E. US Hwy. 40, Ste. 219, Independence, 64055, (800) 322-2832, Fax: (816) 350-0804, E-Mail: mail@avginc.com, Web Site: www.avginc.com. Pres.: Greg Azorsky; Video Duplication Mgr.: Steve Dowling; Sr. Acct. Consultant: Jeff Propst; Chief Engineer: Kevin Davis.
CD.

Other services: Warehouse, Freight, Direct Response-800 Services.

NEBRASKA

Memcon Corp. ★, 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memcompro@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock.
CD, DVD, Minidisc.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

NEW HAMPSHIRE

Sonopress, Inc., 10 Kelly Brook Ln., East Hampstead, 03826, (603) 382-0147.

NEW JERSEY

American Sound & Video Corp., 15 Brown Ave., Springfield, 07081-2901, (201) 379-8877, Fax: (201) 379-3022. Gen. Mgr.: Michael Thompson; Sales Mgr.: Hugh Wallace.
CD, Other (CD-ROM, Diskette).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

dsb digital, inc., 720 Monroe St., Ste. E4-15, Hoboken, 07030, (201) 222-2727, (800) 222-2090, Fax: (201) 222-0909, E-Mail: dsbdigital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker.
CD.

Disc Makers, 7905 N. Rte. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mgr. Pdct. Info (NJ): Steve Cunnion; Mktg. Mgr.: Carolyn Bailen.
CD, Other (CD-ROM).

Full Perspective Video Services, Inc., 150 S. Mountain Ave., Montclair, 07042, (973) 746-0421, Fax: (973) 509-1498, E-Mail: selden@fpvid.com, Web Site: fpvid.com. CEO: Charles J. Selden; Pres.: Steve Whetzel; Mktg. Coord.: Tanya Cross; Customer Serv. Mgr.: Warren Smith; Telemarketing Mgr.: Martie Schneider.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

Int'l Cutterhead Repair Service, Inc., 571 Boulevard, Hasbrouck Heights, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi.
Other (Stereo & Mono Cutterheads).

Other services: Repair of Stereo & Mono Cutterheads.
Megasoft, Inc., 819 Hwy. 33 E., Freehold, 07728, (908) 431-5300, (800) 222-0490, Fax: (908) 866-9376.

Nimbus CD, Inc.

225 Millburn Ave., Ste. 303, Millburn, 07041, (800) 451-8725, Fax: (973) 379-4883, E-Mail: rsherman@nimbuscd.com, Web Site: www.nimbuscd.com. Vice Pres., Sales: Ric Sherman; Dir., Mktg.: Lorri Haney.
CD, CDV, DVD, Other (CDI, CD-ROM, Enhanced CD).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Other (Packaging/Pre-Press).

PSI Industries, Inc. ★, 135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spitalotta.
CD.
Other services: Warehouse, Freight.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854, E-Mail: rplmedia.com. Pres.: Ron Olaino; Sales Mgr.: Lisa Olaino-Gross.

CD, Other (CD-ROM).
Other services: CD ROM Development.

Trutone, Inc., 310 Hudson St., Hackensack, 07601, (201) 489-9180, Fax: (201) 489-1771, E-Mail: trutone@aol.com. Pres.: Carl Rowatt; Gen./Mktg. Mgr.: Adrianna Rowatt; Sales Mgr.: Dennis Ostrom.
CD, DVD.

NEW YORK

A to Z Music Services, Inc., 611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Pres.: Paddy Prendergast; Sales Mgr.: Andy Dowling; Sales/Mktg.: Yalitz Ferreras.
CD, CDV, DVD, Minidisc.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision, Other (Design).

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Sr. Vice Pres. Bus.Dev.: Steven Granat.
CD.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

American Pro Digital, Inc. ★, 9772 State Hwy. 56, Massena, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com. Pres.: Ken Richardson; Sales Rep.: Jo Ann Clark.
CD, Other (CD-ROM).

Other services: Warehouse, Direct Response-800 Services, Other (Sound Solutions).

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 361-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen.
CD, Minidisc.

Other services: Warehouse, Freight, Direct Response-800 Services, Credit Card Clearance Services.

Athena Records ★, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino.
CD, DVD.

Other services: Warehouse, Freight.

Audio Matrix, Inc. ★, 655 Park Ave., New York, 10021-5397, (212) 861-0670, Fax: (212) 472-4332. Pres.: Milton B. Gelfand.
CD, CDV, DVD.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca.
CD, Other (12 inch vinyl).
Other services: Macrovision.

C & C Duplicators, Inc. ★, 220 Knickerbocker Ave., Bohemia, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich.
CD.

Other services: Warehouse, MIS (Inventory), Freight.

Cine Magnetics Video & Digital Laboratories, 100 Business Park Dr., Armonk, 10504, (914) 273-7500, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cminfo@cinemagnetics.com, Web Site: www.cinemagnetics.com. Pres.: Joseph J. Barber, Jr.; Vice Pres.: Robert Orzack; Gen. Mgr.: Kenneth Wynne.
CD.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

Cinram, Inc., 660 White Plains Rd., Ste. 400, Tarrytown, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. V.P., Sales/Mktg.: Hugh T. Landy.
CD, DVD, Other (CD-ROM).

Other services: Warehouse.

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.

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CD, DMM, DVD, Other (CD-ROM, CD-i, Photo CD, Enchanted CD).
Other services: Warehouse, MIS (Inventory), Freight.

Columbia Record Productions ★, 550 Madison Ave., New York, 10022, (212) 833-8203, (609) 256-3458, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez.
CD, Videodisc, Minidisc, Other (CD ROM, Laserdisc).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Other (Fulfillment).

Core Systems, Inc., 130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.
CD.

DB Plus Digital Services, Inc., 250 W. 57th St., Ste. 725, New York, 10107, (212) 397-4099, Fax: (212) 397-2207. Sales Contacts: Tony, Philip and Randy.
CD, Other (CD Production).

D.S.M. Producers, Inc. ★, 161 W. 54th St., Ste. 803, New York, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Suzan Bader; V Pres./Nat'l Sales Dir.: Doris Kaufman; Dir. of Int'l Sales: Teri Bader; Dir., A&R: Elba T. Maldonado.
CD.

Digital Force, 149 Madison Ave., 12th Floor, New York, 10016, (212) 252-9300, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com. Pres.: Jerome Bunke; Engineer: Steve Schwartz; Gen. Mgr.: Robert L. Johnston; Prodn. Mgr.: Greg Reeves.
CD, DVD, Other (CD-ROM, Enhanced CD).
Other services: Warehouse.

Disc Graphics, Inc. ★, 10 Gilpin Ave., Hauppauge, 11788, (516) 234-1400, Fax: (516) 234-1460. Pres./CEO: Donald Sinkin; Opns. Vice Pres.: Steve Frey; Mktg. Vice Pres.: John Rebecchi.
Other services: Warehouse, MIS (Inventory), Freight.

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein.
CD, Other (CD-ROM).

DiscArt, Inc., 100 Red Schoolhouse Rd., Ste. C-5, Chestnut Ridge, 10977, (914) 426-2590, Fax: (914) 426-1255, E-Mail: info@discart.com. Pres.: Martin J. Mair.

Duplication Specialists, Inc., 843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz.
CD.

ESP (Eastern Standard Productions, Inc.)

37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller.

CD, Videodisc.
Other services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Eastco Pro A/V Corp. ★, 40 Gardenville Pkwy. W., West Seneca, 14224, (800) 365-8273, Fax: (716) 656-1589, E-Mail: eastco@eastcopro.com, Web Site: www.eastcopro.com. Pres./CEO: Holt Vaughn; Sr. Acct. Exec.: Peter Szalay.
CD, DVD, Minidisc, Other (CD-ROM).

Europadisk Ltd.

75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cyberdisk.com, Web Site: www.europadisk.com. Pres.: James P. Shelton; Sales: Russ Paladino, Karl Rizzo.
CD, DMM, CDV, DVD, Minidisc, Other (Glass Mastering).
Other services: Warehouse, MIS (Inventory), Freight.

Frankford/Wayne Mastering Labs, Inc., 130 W. 42nd St., Ste. 1000, New York, 10036, (212) 302-8300, Fax: (212) 764-3466. Pres.: Thomas S. Steele; Gen. Mgr.: Tracy Steele; Opns. Mgr./Mktg. Dir.: Carol J. Steele.
CD.

Fuji Photo Film U.S.A., Inc.-Magnetic Markets Div. ★, 555 Taxter Rd., Elmsford, 10523, (914) 789-8100, Fax: (914) 789-8490. Vice Pres., Sales: John Bock; Mktg. Dir.: William N. Drysdale.
Minidisc.

In Record Time, 301 W. 53rd St., Ste. 17A, New York, 10019, (212) 262-4414, Fax: (212) 262-4512, E-Mail: inrecltime@aol.com. Pres.: Adam Cott; Customer Serv.: Lara Zalon.
CD, CDV, DVD, Minidisc.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

Int'l Digital Centre/Int'l Duplication Centre, Inc., 321 W. 44th St., Ste. 908, New York City, 10036, (212) 581-3940, Fax: (212) 581-3979. Pres./CEO: Marcy Gilbert; Vice Pres., Engineering: Tom McCormick; Vice Pres., Sales/Mktg.: Rosanna Napoli-Cushman.
CD, Videodisc, CDV, DVD.

Kewall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, 11706, (516) 586-2486, (800) 67-KEWAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager.
Other services: Freight, Credit Card Clearance Services.

Mitsui Advanced Media, Inc., 2500 Westchester Ave., Ste. 110, Purchase, 10577, (800) 682-2377, (914) 253-0777, Fax: (914) 253-0790, E-Mail: mtc-a@ix.netcom.com, Web Site: www.mitsuigold.com. Pres.: S. Aoki; Nat'l Sales Mgr.: Mike Warman; Sales Mgr.: Mia Boetius.
CD, Other (CD-R (Recordable CD)).

David Moldauer Manufacturing, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer.
CD.

The Music Connection, Inc. ★

419 Park Ave. S., New York, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen; Vice Pres.: J. Ralton; Vice Pres., Graphic: Erik Ralton.
CD, DVD.
Other services: Warehouse, Freight.

Nettmedia ★, 632 Broadway, Ste. 301, New York, 10012, (212) 477-8198, Fax: (212) 477-6874, E-Mail: info@nettmedia.com. Pres.: Lane Dunlop; Bus. Devel.: Nick Gutfreund.
Other (Enhanced CD).

Play It Productions, 106 W. 32nd St., Third Floor, New York, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: playitt@aol.com. Pres.: Tony Tyler.
CD, Other (CD-R).

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr.
CD.

Other services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

TDK Electronics Corp., 12 Harbor Park Dr., Port Washington, 11050, (516) 625-0100, Fax: (516) 625-0171. Vice Pres./Sales: Koyo Yokoi.
Other (CD-R (Recordable CD)).

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, 11746, (516) 667-1616. Pres.: Michael Thaler; Vice Pres./Sales Mgr.: Glenn Thaler; Gen. Mgr.: Craig Thaler.
CD.

Other services: Warehouse.

Tri-Plex Packaging Corp., 245 Fifth Ave., New York, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon.
CD.

Universal Beat, Inc., 134 W. 32nd St., Ste. 602, New York, 10001, (212) 330-1806, (718) 479-8766, Fax: (718) 479-8766. Dir., Creative Servs.: Michele O'Bryan.
Other (Enhanced CD).

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson.
CD, DVD, Other (CD-ROM, SD).
Other services: Warehouse, MIS (Inventory), Freight.

Wings Digital Corp., 10 Commercial St., Hicksville, 11801, (516) 933-2500, Fax: (516) 933-2506, E-Mail: 6273983@mcimail.com. Pres.: Manny Sethi; Dir., Sales: Randy Hudson; CD-Audio Sales: Ray Kissel; CD-ROM Sales: Karen Michelini.
CD, Videodisc, CDV, DVD, Other (CD-ROM, CD-i, Photo CD).
Other services: Warehouse, MIS (Inventory), Freight, Other (6 Color Printing, Fulfillment).

NORTH CAROLINA

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

PMDC, Inc. (PolyGram Manufacturing & Distribution Centers), US Hwy. 29, Grover, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Salley E. Mreicle.
CD, CDV, Other (CD-ROM).

Sonopress, Inc., 108 Monticello Rd., Weaverville, 28787-9442, (704) 658-2000, Fax: (704) 658-2093.

OHIO

A to Z Audio Services, Inc. ★, 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zarnoski.
CD.
Other services: Warehouse.

Cleveland Data-Sound Solution-Music Distribution ★, 9821 Olde Eight Rd., Ste. I, Northfield Center, 44067. Pres.: Mr. John Kramer; Dir., Sales/Mktg.: Mr. Terry Spisak.
Other (CD-ROM).

Metatec/Discovery Systems, 7001 Metatec Blvd., Dublin, 43017, (614) 761-2000, Fax: (614) 766-3140. Pres.: Jeffrey Wilkins.
CD.

Musical Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull.
Other (CDR).

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com, Web Site: www.pol.com/qca. Pres.: Jim Bosken; Sales Mgr.: Amber Hines.
CD.

S.D.S. Productions, 289 Norwood Ave., Youngstown, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie.
CD.

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Northwestern, 3732 SW Moody Ave., Portland, 97201-4413.
Contact: Jeanne Allredge; Contact: Ken Thompson.
CD, Other (CD-Rom).

Phylco Audio Duplication Co. ★, 11693 Old Stage Rd., Gold Hill, 97525-9706, (800) 348-6194, Fax: (541) 855-7581, E-Mail: phylcol@aol.com. Sales Mgr.: Gail Husa; Prodn. Mgr.: Ken Husa.
CD.

Other services: Warehouse, MIS (Inventory), Freight, Other (Print Service).

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, 97209, (503) 224-3835, (800) 772-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

PENNSYLVANIA

The Dering Corp., 1857 Colonial Village Ln., Lancaster, 17601, (717) 394-4200, Fax: (717) 394-3696, E-Mail: ddering@redrose.net, Web Site: www.dering.com. Pres.: David D. Dering; Dir., Opns.: Beth E. Eller; Dir., Technology: Joseph A. Liantonio; Dir., Administration: Michele M. Mellott.
CD, Other (CD-ROM).
Other services: Warehouse, Freight.

Digital Dynamics Audio, Inc., 816 Fifth Ave., Bethel Park, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info.ddai@jirmi.net. Pres.: Thomas J. Kikta, Jr.; Vice Pres.: Francisco Rodriguez; Sales Mgr.: Christopher Koch.
CD, Other (Short Run CD).
Other services: Graphics.

Forge Recording Studios, Inc., Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940, E-Mail: forgerc@aol.com, Web Site: www.forgerc.com. Pres.: Warren Wilson.
CD, Other (Cassette).

Other services: Warehouse, Credit Card Clearance Services.

Int'l Helix, Inc., 1857 Colonial Village Ln., Lancaster, 17601, (717) 394-4200, Fax: (717) 394-3696, E-Mail: ddering@redrose.net, Web Site: www.dering.com. Pres.: David D. Dering.
Other (CD-R).

Other services: Warehouse, Freight.

Roberts Technology Group, Inc. (Sollas Div./FlexFilm Div.), 146 Keystone Dr., Montgomeryville, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheate, Jr.; Pres. (Sollas Div.): Robert S. Cheate, Sr.; Dir. (FlexFilm Div.): Bud Zoltevic.
Other services: Warehouse.

WEA Manufacturing, Inc., 1400 E. Lackawanna, Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme.
CD, Videodisc.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

WRS Motion Picture & Video Lab, 1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, Fax: (412) 922-1020. Pres.: Jack Napor; Sales Mgr.: Ed Janow; Mktg. Dir.: David Simpson.
Other services: Warehouse, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

SOUTH CAROLINA

Custom Recording, Inc. ★, 26 Draper St., Greenville, 29611, (803) 295-2011. Pres.: Charles Cain; Vice Pres.: Ricky Dixon; Mktg. Dir.: Chris Cooper; Sales Mgr.: Ms. Laur Wells.
CD.

Mirror Image Replication Services, 2200 Carolina Pl., Fort Mill, 29715, (803) 548-7300, (800) 486-6782, Fax: (803) 548-6072.
CD.

Professional Duplications, Inc., 1075 Thousand Oaks Blvd., Greenville, 29607, (803) 676-1041, (800) 355-3827, Fax: (803) 676-9677. Pres.: Nita Williams; Duplications Mgr.: Mark Young; Sales Mgr.: Jim Chandler; Technical/QC Mgr.: Derek Billingsley.
Other services: Warehouse, Freight.

TENNESSEE

CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crtcustomproducts@worldnet.att.net, Web Site: www.crtcustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner.
CD, Videodisc.

Mediaworks Int'l, Inc., 1719 West End Ave., Ste. 100, Nashville, 37203, (615) 327-9114, (800) 211-4689, Fax: (615) 327-3438, E-Mail: jimloyd@aol.com. Pres.: Jim Loyd; Sales: Tyson Wetzel.
CD, Other (CD-ROM).

Nashville Compact Disc Manufacturing ★, 1105 Myatt Blvd., Madison, 37115, (615) 865-7909, Fax: (615) 865-8550, E-Mail: artifex@artifex-ucd.com, Web Site: www.artifex-ucd.com. Pres./CEO: Peter Miller; Gen. Mgr.: Tommy James.
CD, Minidisc, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory).

Nashville Record Productions, Inc., 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle.
CD.

Nat'l Tape & Disc, 27 Music Sq. E., Nashville, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031, E-Mail: ntdc@msn.com. Pres.: Jerry Hutchinson; Vice Pres., Sales: Thomas J. Beld; Gen. Mgr.: Fred Muhl.
CD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Other (Graphics/Packaging).

L. Nix and Co., Inc. ★, 2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011. Pres.: Larry Nix.
CD.

U.S. Optical Disc, Inc., 1213 16th Ave. S., Nashville, 37212-2901, (615) 255-0063, Fax: (615) 255-1707, E-Mail: jackman88@aol.com. CEO: Sheldon Horowitz; Regl. Mgr.: Jack Miller; Dir., Sales/Mktg.: Susan G. DeRog.
CD, CDV, Other (All CD multimedia).
Other services: Warehouse, MIS (Inventory), Other (Custom Packaging).

TEXAS

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II.
CD.

Allied Digital Technologies, 6305 N. O'Connor Rd., Ste. 111, Irving, 75039-3510, (972) 869-0100, Fax: (972) 869-2117, Web Site: www.allied-digital.com. Div. Mgr.: Tom Williams; Prod. Mgr.: Zahid Ali; Sales Mgr.: Gale Corley.
CD.

Other services: Warehouse, MIS (Inventory), Freight, Macrovision.

Allied Digital Technologies, 4140 B Director's Row, Houston, 77092, (713) 682-8600, Fax: (713) 682-7253. Sales: Stan McCann.
CD, Videodisc, CDV.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision, Other (Fulfillment Servs.).

Cinram, Inc., 5307 La Viva Ln., Arlington, 76017, (817) 465-2210, Fax: (817) 465-1074. Contact: Kathleen Kimmel.

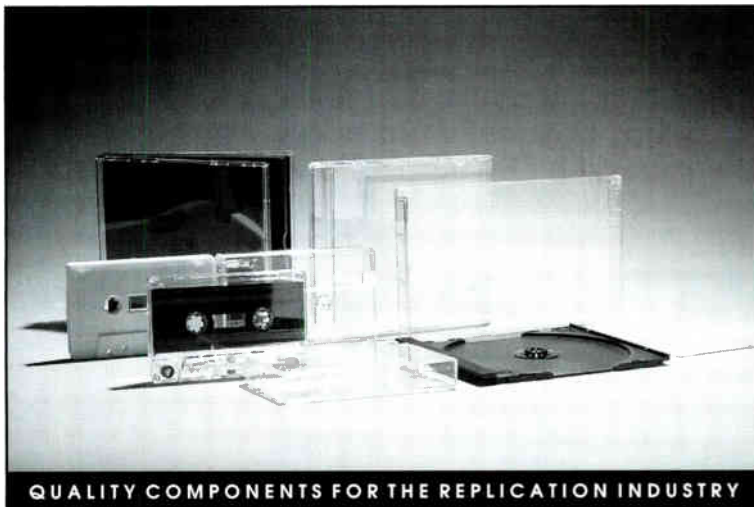
Crystal Clear Sound ★, 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819, E-Mail: crstclcr@onramp.net. Pres.: Sam Paulos; Studio Mgr.: Keith Rust; Distribution Mgr.: Sherri Gesin; Mfg. Sales Dir.: Jim Cocke.
CD, Other (Audio Cassette).

EMA, 12407 N. Mopac, Ste. 100-213, Austin, 78758, (512) 388-1998, (800) 701-1998, Fax: (512) 388-9443, E-Mail: ema@cdmaker.com, Web Site: cdmaker.com. Pres.: Carolyn Curtis.
CD, CDV.

Guerilla Audio, 1307 Corona Dr., Austin, 78723, (512) 302-1677, (888) 763-8234, Fax: (512) 302-4724, E-Mail: imix4u@io.com, Web Site: www.io.com/guerilla.

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Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, Web Site: www.intlcass.com. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: "Rocky" E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann.
CD.
Other services: Warehouse, Freight.

Marsal Productions, Inc., 1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera.
CD, Videodisc.
Other services: Warehouse, Freight, Macrovision.

Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 451-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann.
CD.
Other services: Warehouse, Freight.

UTAH

ASG ★, 1362 E. 3345 S., Salt Lake City, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson.
CD.

Cassette Productions (Div. of The Duplication Group), 4910 Amelia Earhart Dr., Salt Lake City, 84116, (800) 622-6036, (801) 531-7555, Fax: (801) 531-0740. Pres.: Mark Hanks; Sales/Mktg. Mgr.: Steve Aldous.
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Macrovision.

Nimbus CD, Inc., 85 E. Bay Blvd., Provo, 84606, (800) 298-3201. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman. CD, CDV, DVD, Other (CDI, CDROM, Enhanced CD).
Other services: Warehouse, MIS (Inventory), Freight, Other (Packaging).

Sonopress, Inc., 9025 South 3605 E., Sandy, 84093, (801) 942-0798, Fax: (801) 942-0896.

VERMONT

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono.
CD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

RSB Disc, 22 Cliff St., Montpelier, 05602, (888) 227-1121, E-Mail: lafed@aol.com. Pres.: Richard Belanger; Dir., Customer Servs.: Pierina Nero; Dir., US Sales: Lefe Dutton.
CD, CDV, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

VIRGINIA

Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: lion@lionrecording.com, Web Site: www.lionrecording.com. Pres.: Harold Lion; Vice Pres.: Richard Lion.
Other (Package & wrap CD's).

Other services: Warehouse, Credit Card Clearance Services.

Nimbus CD, Inc. ★, 623 Welsh Run Rd., Ruckersville, 22968, (800) 231-0778, Fax: (804) 985-4625, E-Mail: lhane@nimbuscd.com, Web Site: nimbuscd.com. Dir., Mktg.: Lorri Haney.
CD, CDV, DVD, Other (CDI, CD-ROM, Enhanced CD).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Other (Packaging, Pre-Press).

Oasis CD & Cassette Duplication ★, PO Box 721, Flint Hill, 22627, (800) 697-5734, Fax: (540) 675-2500, E-Mail: info@oasiscd.com, Web Site: www.oasiscd.com. Pres.: Micah Solomon; Sr. Mgr.: Eileen Joyner.
CD, CDV, Minidisc, Other (CD-ROM, Enhanced CD).
Other services: Warehouse, MIS (Inventory), Freight.

SAS Industries, Inc. ★, 1148 Corporate Park Rd., Forest, 24551, (800) 955-7271, (800) 727-7181, Fax: (804) 585-3575, E-Mail: sasmedia@earthlink.net. Graphics/Printing Mgr.: Sabrina Y. Tomlin; Office Mgr.: Kimberly Younger.
CD, Other (CD-ROM).

WASHINGTON

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 200, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crooker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick.
CD.
Other services: Credit Card Clearance Services.

Melody Productions, 7712 23rd Ave. NW, Seattle, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad.
Other services: Warehouse, MIS (Inventory), Freight.

Premier Multimedia ★, 200 NE Juniper St., Issaquah, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farhney.
CD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory).

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastoriza.
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

WISCONSIN

American Music Co., 3830 Hwy. 78, Mount Horeb, 53572, (608) 437-8970, Fax: (608) 437-4362. Pres.: Jim Kirchstein.
CD.

U.S. TERRITORY

PUERTO RICO

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen.
CD, Other (CD-ROM).

PLATING & PRESSING PLANTS

CALIFORNIA

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131, E-Mail: asrrecord@aol.com, Web Site: www.asrfca.com. Exec. Vice Pres.: Jeff Schor.
Plating, Pressing.

Aishire Int'l, Inc., 1015 W. Isabel St., Burbank, 91506, (800) 423-2936, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman.
Plating.
LP.

BROOKSHOWARD Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks.
Plating, Pressing.
LP, Videodisc.

Creative Sound Corp., 25429 Malibu Rd., Malibu, 90265, E-Mail: csound@csoundcorp.com, Web Site: [csoundcorp.com](http://www.csoundcorp.com). Pres.: Bob Cotterell; Mgr. (East): John Condon; Mgr. (West): Brad Matherly.
Plating, Pressing.

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pdct. Info (SF): Steve Urquhart.
Plating, Pressing.

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr. (LA): John Moyer; Mktg. Mgr.: Carolyn Ballen; Sales: Kathy Fry.
Plating, Pressing.
LP.

Emperor of Emperors, 16133 Fairview Ave., Fontana, 92336, (909) 355-2372. Pres.: Stephen V. Mann; Sales Mgr.: A.K. Mann; Mktg. Dir.: M.S. Mann; Exec. Producer: Inderjit S. Mann.
Plating, Videodisc.

Erika Records, Inc. ★, 12031 Regentview Ave., Downey, 90241, (310) 904-2701, Fax: (310) 904-2733, E-Mail: erikarec@ix.netcom.com. Pres.: Erzsébet (Liz) Dunster.
Plating, Pressing.
LP.

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayot.
Plating, Pressing.

JVC Disc America Co. ★, 9255 Sunset Blvd., Ste. 717, Los Angeles, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbovf@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith.
Plating, Pressing.

James G. Lee Record Processing, 145 W. 154th St., Gardena, 90248, (213) 321-2187, (310) 768-1001, Fax: (310) 768-1002. Pres.: Donald Wheelon; Sales Mgr.: Edward Tobin, Jr.
Plating.
LP.

Nimbus CD, Inc., 1515 W. 190th St., Ste. 152, Gardena, 90248, (800) 625-3723, Fax: (310) 769-1680, E-Mail: mweiner@nimbuscd.com, Web Site: www.nimbuscd.com. Vice Pres., Sales: Mort Weiner; Dir., Mktg.: Lorri Haney.
Plating, Pressing.

Rainbo Records & Cassettes ★, 1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon.
Plating, Pressing.
LP.

Record Technology, Inc. (RTI), 486 Dawson Dr., Ste. 4S, Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owner: Don MacInnis; Sales: Linda Pierce Ferguson; Sales: Reid MacInnis; Sales: Jane Coulson.
Plating, Pressing.
LP.

Rimage Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com, Web Site: www.rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Suden; Vice Pres. Sales: Ken Klinck; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum.
Plating, Pressing.

Bill Smith Custom Records ★, 127 Penn St., El Segundo, 90245, (310) 322-6386, Fax: (310) 322-1813. Pres.: William C. Smith; Vice Pres./Sales Mgr.: Kevin Smith.
Plating, Pressing.
LP.

Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6628, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti.
Plating, Pressing.
Videodisc.
Type: CED.

Technicolor ★, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280, E-Mail: carrie_bissell@technicolor.com. Pres.: Orlando Raimondo; Sr. Vice Pres. Sales/Mktg.: Paul Scott; Vice Pres. Sales/Mktg.: Pierre Loubet; Dir., Sales: Paul Chabot; Mktg.: Carrie Bissell.
Plating, Pressing.

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez/Jim Pagliaro.
Plating, Pressing.

US Media Disc, Inc. ★, 4051 Redwood Ave., Los Angeles, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmdisc@aol.com, Web Site: www.usmediadisc.com. Pres.: Mark Stewart; Mktg. Dir.: Paul Chong.
Pressing.

Vinyl Fidelity Records, 380C Morris St., Sebastopol, 95472, (707) 824-0581, Fax: (707) 824-0781. Owner: Alan Noll.
Plating, Pressing.

Virco Recording Co., Inc., 700 S. Date Ave., Alhambra, 91803, (626) 570-4540, Fax: (626) 281-5109. Pres.: Virginia C. Watts.
Plating, Pressing.

Warner Media Services, 1265 Los Angeles St., Glendale, 91204, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon.
Plating, Pressing.
LP.

CONNECTICUT

Cyberdisk Manufacturing, 69 Brunswick Ave. Ext., Moosup, 06354-1133, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654, E-Mail: cyberdisk@wagarassoc.com. Vice Pres., Sales: Peter Baldes.
Plating, Pressing.
LP.

Carl M. Rodia & Associates, Inc. ★, 13 Locust St., Trumbull, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Vice Pres., Tech. Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process

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Cinram, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, 19803, (302) 479-2500, (800) 433-3472, Fax: (302) 479-2527, Web Site: www.discmfg.com. Pres.: David Rubenstein; Exec. V.P., Mktg./Sales: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Mktg. Mgr.: Nancy Klocko; Nat'l Sales Mgr.: Jill Croft; Latin America Sales Mgr.: Sharon Manley.
Plating, Pressing.

FLORIDA

Allied Digital Technologies, 4364 35th St., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: flrskl@allied.mhs.computer.com, Web Site: www.allied-digital.com. Vice Pres. Sales: Richard Skillman.
Pressing.
LP, Videodisc.

Alpha Records, Inc., 1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith.
Pressing.
LP.

AstralTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves.
Plating, Pressing.

Caribbean Records Manufacturing ★, 3081 NW 24th St., Miami, 33142, (305) 633-4322, Fax: (305) 634-3775. Pres.: Juan B. Fernandez; Vice Pres.: Jose Armada Sr.; Sec.: Elvira Freyre.
Pressing.
LP.

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214. Chrmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson.
Plating, Pressing.

Miami Tape, Inc., 550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarcia182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.
Plating, Pressing.
LP.

GEORGIA

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson.
Pressing.

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317) 962-9516, Fax: (317) 966-8041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. V.P., Sales/Mktg.: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Klocko.
Plating, Pressing.

Sanyo-Verbatim CD Company ★, 1767 Sheridan St., Richmond, 47374-1811, (800) 704-7648, Fax: (765) 935-0174, Web Site: www.sanyo-verbatim.com. Pres./CEO: Tom Ryan; Sr. Vice Pres.: H. Nakai; Vice Pres., Sales/NE: Tom Van Gessel; Mktg. Mgr.: Ross Josephson; Customer Serv. Mgr.: Mike Glover; Dir. Sales-Southern Region: Joe Bradley.
Plating, Pressing.

World Media Group, Inc. (W.M.G., Inc.), 6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: Sales@wmg-inc.com, Web Site: www.wmg-inc.com. Pres.: J.A. Mellentine; Sales Rep.: Brad Cates; Sales Rep.: Holly Harrison.
Pressing.
LP.

MAINE

U.S. Optical Disc, Inc., 1 Eagle Dr., Sanford, 04073, (207) 324-1124, Fax: (207) 490-1707. Chief Exec. Officer: Sheldon Horowitz; Dir. of Sales/Mktg.: Susan G. DeRoy; Sr. Acct. Mgr.: Debra J. L'Heureux; Sr. Acct. Mgr.: Lisa A. Carroll; Dir. of Sales/Mktg.-Nash.: Wendy Holt.
Plating.

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft.
Plating, Pressing.
Videodisc.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer.
Plating, Pressing.

MINNESOTA

Imation Enterprises Corp., 1185 Wolters Blvd., Optical Storage Solutions, Vadnais Heights, 55110, (612) 704-5050, Fax: (612) 704-5007, E-Mail: info@imation.com. Sales Mgr.: Gary Stillwell; Mktg. Mgr.: Dave Iverson.
Pressing.
Videodisc.
Type: LV.

Metacom, Inc., 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres., Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
Plating, Pressing.
Type: CED.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhill@rimage.com, Web Site: <http://www.rimage.com>. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb.
Pressing.

MISSOURI

Audio Duplication & Services, Inc. ★, 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schamberger.
Plating, Pressing.
LP.

NEBRASKA

Memcon Corp. ★, 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memcompro@aol.com. Pres.: Gerald C. Korth; Mktg. Dir.: Terry Wherlock.
Plating, Pressing.

NEW JERSEY

D & G Mastering, 232 N. Pond Vidw Blvd., Cranbury, 08512, (609) 409-0151. Pres./Owner: Don Van Gorden.
Plating.
LP.

Disc Makers, 7905 N. Rte. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mgr. Pdct. Info (NJ): Steve Cunnion; Mktg. Mgr.: Carolyn Ballen.
Plating, Pressing.
LP.

Hub-Servall Record Manufacturing ★, Cranbury Rd., Cranbury, 08512, (609) 655-2166, Fax: (609) 655-8749. Sales Mgr.: Barry Ruegg; Dir., Customer Serv.: Jo Ann Corbett.
Pressing.
LP.

Nimbus CD, Inc., 225 Millburn Ave., Ste. 303, Millburn, 07041, (800) 451-8725, Fax: (973) 379-4883, E-Mail: rsherman@nimbuscd.com, Web Site: www.nimbuscd.com. Vice Pres., Sales: Ric Sherman; Dir., Mktg.: Lorri Haney.
Plating, Pressing.

Sun Plastics Co., Inc. / Dynamic LP Stereo Record Pressing Co., Inc.

900 Passaic Ave., East Newark, 07029, (973) 482-6749, (212) 349-0977, Fax: (973) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno.
Plating, Pressing.
LP.

Tracy-Val Corp., 201 Linden Ave., Somerdale, 08083, (609) 627-3000, Fax: (609) 627-3002. Pres.: James Miller.
Plating, Pressing.
LP.

Trutone, Inc., 310 Hudson St., Hackensack, 07601, (201) 489-9180, Fax: (201) 489-1771, E-Mail: trutone@aol.com. Pres.: Carl Rowatti; Gen./Mktg. Mgr.: Adrianna Rowatti; Sales Mgr.: Dennis Ostrom.
Plating, Pressing.
LP.

NEW YORK

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Sr. Vice Pres. Bus. Dev.: Steven Granat.
Pressing.
Videodisc.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Siffen.
Plating.

Athena Records ★, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino.
Plating, Pressing.
LP.

Audio Matrix, Inc. ★, 655 Park Ave., New York, 10021-5397, (212) 861-0670, Fax: (212) 472-4332. Pres.: Milton B. Gelfand.
Plating.
Videodisc.
Type: CED, LV, VHD.

Brooklyn Zone Records Co. ★, 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo./Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca.
Plating, Pressing.
LP.

Dick Charles Mastering, 130 W. 42nd St., Ste. 1106, New York, 10036, (212) 819-0920, Fax: (212) 768-7822. Pres.: Dick Charles.
Plating.
LP.

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.
Plating, Pressing.

Columbia Record Productions ★, 550 Madison Ave., New York, 10022, (212) 833-8203, (609) 256-3458, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez.
Plating, Pressing.
Videodisc.
Type: CED.

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein.
Plating, Pressing.
LP.

ESP (Eastern Standard Productions, Inc.), 37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller.
Pressing.

Europadisk Ltd., 75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cyberdisk.com, Web Site: www.europadisk.com. Pres.: James P. Shelton; Sales: Russ Paladino, Karl Rizzo.
Plating, Pressing.
LP.

In Record Time, 301 W. 53rd St., Ste. 17A, New York, 10019, (212) 262-4414, Fax: (212) 262-4512, E-Mail: inrectime@aol.com. Pres.: Adam Cott; Customer Serv.: Lara Zalon.
Plating, Pressing.
LP.

David Moldauer Manufacturing, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer.
Plating, Pressing.
LP.

The Music Connection, Inc. ★, 419 Park Ave. S., New York, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen; Vice Pres.: J. Ralton; Vice Pres., Graphic: Erik Ralton.
Plating, Pressing.
LP.

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212)



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OHIO

Metatec/Discovery Systems, 7001 Metatec Blvd., Dublin, 43017, (614) 761-2000, Fax: (614) 766-3140. Pres.: Jeffrey Wilkins. Pressing.

Musicol Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. Pressing. LP.

PENNSYLVANIA

WEA Manufacturing, Inc., 1400 E. Lackawanna, Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme. Plating, Pressing. LP.

TENNESSEE

Nashville Record Productions, Inc., 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle. Plating, Pressing. LP.

U.S. Optical Disc, Inc., 1213 16th Ave. S., Nashville, 37212-2901, (615) 255-0063, Fax: (615) 255-1707. E-Mail: jackman88@aol.com. CEO: Sheldon Horowitz; Regl. Mgr.: Jack Miller; Dir., Sales/Mktg.: Susan G. DeRoy. Plating.

TEXAS

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II. Pressing. LP.

Marsal Productions, Inc., 1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera. Plating, Videodisc.

VIRGINIA

Nimbus CD, Inc., 623 Welsh Run Rd., Ruckersville, 22968, (800) 231-0778, Fax: (804) 985-4625. E-Mail: lhaney@nimbuscd.com. Web Site: nimbuscd.com. Dir., Mktg.: Lorri Haney. Plating, Pressing.

WISCONSIN

American Music Co., 3830 Hwy. 78, Mount Horeb, 53572, (608) 437-8970, Fax: (608) 437-4362. Pres.: Jim Kirchstein. Pressing. LP.

WYOMING

Rocky Mountain Recording, 8305 Christensen Rd., Cheyenne, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander. Plating, Pressing. LP.

U.S. TERRITORY

PUERTO RICO

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554. E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen. Plating, Pressing. LP.

MASTERING FACILITIES

ALABAMA

Cinram, Inc. (Plant), 4905 Moores Mill Rd., Huntsville, 35811, (205) 851-0380, Fax: (205) 852-8354. Dir., Bus./Serv. Devel.: Phillip Busk. Audio. Specializing in: CD Prep Services.

JVC Disc America Co., #2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111, Fax: (205) 554-5505. Pres.: Kaz Hosono; Sr. Vice Pres./Gen. Mgr.: Jack Kiernan; Vice Pres., Mktg.: Lisa Schraml. Audio. Specializing in: CD Prep Services.

ARIZONA

AAAA A/V Duplicators, Inc., 1110 E. Missouri Ave., Ste. 340, Phoenix, 85014, (602) 212-1765, (888) 641-2202, Fax: (602) 212-1769. E-Mail: sales@aaztec.com. Pres./CEO: Ron Briskman. Audio.

Terry Lessig Sound, 1626 N. Seventh St., Phoenix, 85006-2203, (602) 255-0155, Fax: (602) 255-0158. Pres.: Terry W. Lessig. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

Moon Valley Cassette, 10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, Fax: (602) 870-8570. E-Mail: casset@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Rick Wallis. Audio. Specializing in: Analog Cassette Mastering.

ARKANSAS

Richard Tape & Sound, Inc., HC 71, Box 231, Mountain View, 72560, (501) 269-3908, Fax: (501) 269-3048. E-Mail: richtape@mviel.net. Pres.: Aubrey Richardson. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

CALIFORNIA

ASR Recording Services of California, 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131. E-Mail: asrrec@aol.com. Web Site: http://www.asrfca.com. Exec. Vice Pres.: Jeff Schor. Audio.

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (800) 346-3827, Fax: (818) 407-5900. Pres.: Norman C. Cooke; Sr. Vice Pres., Music Div.: William Cooke; Vice Pres., Opns.: Jill Cooke. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

Alshire Int'l, Inc., 1015 W. Isabel St., Burbank, 91506, (800) 423-2936, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman. Audio.

American Sound & Video Corp., 5 Whitney Rd., Irvine, 92618, (714) 588-7000, Fax: (714) 859-7801. E-Mail: asvc@asvc.com. Web Site: http://www.asvc.com. Pres.: Joe Wicker; Gen. Mgr.: Phil Cook; W. Coast Regl. Sales Mgr.: Jim Neiger. Audio.

Amtron, Inc., 18557 E. Gale Ave., Industry, 91748, (818) 854-8068, Fax: (818) 854-8066. Pres./Sales Mgr.: Stanley Wong; Sales Mgr.: Monisa Chan. Audio, Video.

Audio Mechanics, 6735 Forest Lawn Dr., Ste. 200, Los Angeles, 90068-1032, (213) 874-4422, Fax: (213) 874-8413. E-Mail: john@audiomechanics.com. Web Site: www.audiomechanics.com. Pres.: John Polito; Vice Pres.: Doug Schwartz. Audio.

BJM Audio Duplication, 6821 Tujunga, North Hollywood, 91605, (818) 761-2924, (800) 256-9000, Fax: (818) 761-2715. Contact: Eric Dominguez. Audio.

BROOKSHOARD Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks. Audio, Video.

CD Labs, Inc., 12517 Chandler Blvd., Ste. 107, North Hollywood, 91607, (818) 505-9581, Fax: (818) 985-7088. Pres.: Fred Tushinsky; Office Mgr.: Elaine Parker. Audio.

CMS Digital, Inc., 182 S. Raymond Ave., Pasadena, 91105, (818) 405-8002, Fax: (818) 796-4319. Pres.: Gene Shiveley; Sales Mgr.: Stacey Stanley. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Cassette Express, 2882B Walnut Ave., Tustin, 92780, (714) 731-5546, Fax: (714) 731-5871. Pres.: Lee Kovacs. Audio.

Cassette Productions Unlimited, 7 Holland, Irvine, 92718, (714) 454-1400, Fax: (714) 457-1812. Pres.: Jeff Baker; Exec. Vice Pres.: Rick Gulty; Exec. Vice Pres.: Mark Ashland; Vice Pres., Opns.: Joel Brooks. Audio.

Ricardo Ceja & Associates, 7100 Tujunga Ave., North Hollywood, 91605, (818) 782-7100, Fax: (818) 782-7111. Contact: Ricardo Ceja. Audio.

Chaos Group, Inc., 345 N. Maple Dr., Ste. 185, Beverly Hills, 90210, (310) 246-0426, Fax: (310) 246-1749. E-Mail: webmaster@chaosrecords.com. Web Site: www.chaosrecords.com. CEO/Chrmn.: W.M. Reynolds. Audio, Video.

Command Productions, 480 Gate Five Rd., Sausalito, 94965, (415) 332-3161. Pres.: Warren Weagant. Audio.

Creative Sound Corp., 25429 Malibu Rd., Malibu, 90265, E-Mail: csound@csoundcorp.com. Web Site: csoundcorp.com. Pres.: Bob Cottrell; Mgr. (East): John Condon; Mgr. (West): Brad Matherly. Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Crestron National Digital Media Complex, 1000 N. Highland Ave., Hollywood, 90038, (213) 860-1300, (800) 309-DISC, Fax: (213) 466-7128. E-Mail: info@crestron.com. Web Site: www.crestron.com. Pres.: Ron Stein; Exec. Vice Pres., Sales: John Walker; Gen. Mgr., Optical: Robert Freedman; Gen. Mgr., Video: Roy Rubaker. Audio, Video.

Damian F/X Studios, 8033 Sunset Blvd., Ste. 980, Hollywood, 90046, (310) 373-3323, Fax: (310) 373-3697. E-Mail: eyesinc1@aol.com. Pres.: Aldy Damian. Audio.

DigiPrep, Inc., 1425 N. Cole Pl., Hollywood, 90028, (213) 461-1709, Fax: (213) 461-8890. E-Mail: digiprep@aol.com. Pres.: Daniel A. Hersch; Vice Pres.: Warren R. Salyer. Audio.

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455. E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pcdt. Info (SF): Steve Urquhart. Audio.

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724. E-Mail: discman@discmakers.com. Web Site: www.discmakers.com. Regl. Sales Mgr. (LA): John Moyer; Mktg. Mgr.: Carolyn Ballen; Sales: Kathy Fry. Audio.

Dubs, Inc., 1220 N. Highland Ave., Hollywood, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson; Post Prodn. Sales: Sandie Cam. Video.

Emperor of Emperors, 16133 Fairview Ave., Fontana, 92336, (909) 355-2372. Pres.: Stephen V. Mann; Sales Mgr.: A.K. Mann; Mktg. Dir.: M.S. Mann; Exec. Producer: Inderjit S. Mann. Audio, Video.

Enterprise DVD/Interactive/Post, 4620 W. Magnolia Blvd., Burbank, 91505, (818) 505-6000, Fax: (818) 766-7003. DVD Mgr.: J.D. Sussman; Interactive Mgr.: Adrian van Velsen; Post Prodn. Mgr.: Brian Murray. Video.

Erika Records, Inc., 12031 Regentview Ave., Downey, 90241, (310) 904-2701, Fax: (310) 904-2733. E-Mail: erikarec@ix.netcom.com. Pres.: Erzsebet (Liz) Dunster. Specializing in: Vinyl Disc Mastering.

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayat. Audio, Video.

F.D.S. Labs, Inc., 4007 W. Sixth St., Los Angeles, 90020, (213) 383-2155, Fax: (213) 383-2158. Pres.: Hank Waring; Sales Mgr.: Joani Waring; Mgr.: David Bard. Audio.

Fast Forward, 1025 Sansome St., San Francisco, 94111, (415) 989-6245, Fax: (415) 989-0349. Owner: Mark O'Brien; Pres.: Paul Grippaldi; Contact: Kathy Ringgold. Video.

Specializing in: Analog Cassette Mastering.

Funkytown Music, Inc./SSEG, 3255 Wilshire Blvd., Ste. 1734, Los Angeles, 90010, (213) 386-8710, Fax: (213) 386-5328. Pres.: Charlie Ann; Gen. Mgr.: Kevin Muto; Vice Pres. A&R: P.B. Floyd; G.U.: Nicole Shin; S.M.: Anna Sim. Video.

Future Disc Systems, Inc., 3475 Cahuenga Blvd. W., Hollywood, 90068, (213) 876-8733, Fax: (213) 876-8143. Pres.: Gary Rice; Sales Mgr.: Susan West. Audio.

Company headquarters are designated by a ★

Specializing in: CD Prep Services, Vinyl Disc Mastering, DCC Prep Services, Analog Cassette Mastering.

John Golden Mastering, 2373 Teller Rd., Ste. 103, Newbury Park, 91320, (805) 498-3490, Fax: (805) 499-1633. Contact: April Golden.

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Good Vibrations Recording/RJR Digital ★, 4050 Troon Way, Bonita, 91902, (619) 267-0307, Fax: (619) 267-1339, E-Mail: gvjr@aol.com, Web Site: <http://www.diabloweb.com/goodvibrations>. Owner: Don Marshall; Mastering Engineer: Lawrence Czoka; Art Dir.: Greg Raymond.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Highland Laboratories ★, 747 Front St., San Francisco, 94111-1945, (415) 981-5010. Pres.: Barry J. Brose.

Audio, Video.
Specializing in: Vinyl Disc Mastering, Film to Video Transfer.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Arlene Descargar.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

JVC Disc America Co. ★, 9255 Sunset Blvd., Ste. 717, Los Angeles, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbv@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith.

Audio, Video.
Specializing in: CD Prep Services.

KABA Audio Productions ★, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaudio.com, Web Site: www.kabaudio.com. Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon.

Audio.
Specializing in: CD Prep Services.

KABA Research & Development, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaudio.com, Web Site: www.kabaudio.com. Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon.

Audio.
Specializing in: CD Prep Services.

KAO Info Systems, 800 Corporate Way, Fremont, 94539, (800) 288-4526, E-Mail: kaoinfo.com. Pres.: David D. Dering.

Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

LME Music Services, 9811 Owensmouth Ave., Ste. 3, Chatsworth, 91311-3800, (818) 882-5693, Fax: (818) 882-5793, E-Mail: makecds@meonline.com, Web Site: www.meonline.com/services.html. CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Lord & Morris, Inc., PO Box 3249, Torrance, 90510-3249, (310) 533-4800, Fax: (310) 533-1993. Pres.: Dawn Morris; Gen. Mgr.: Mark Williams; Mktg. Dir.: Roger Casas.

Video.
Specializing in: CD Prep Services.

The Mastering Lab ★, 6033 Hollywood Blvd., Hollywood, 90028, (213) 466-8589, Fax: (213) 465-7570. Pres.: Doug Sax; Traffic: Monique Smith.

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Maxi Cassette Productions, Inc. ★, 1440 E. Arrow Hwy., Unit L, Inwindale, 91706, (818) 358-1644, (800) 344-6294, Fax: (818) 357-1666, E-Mail: maxi-cd@greenheart.com, Web Site: www.greenheart.com/maxi-cd. Pres.: Michael T. Aris.

Audio.
Specializing in: CD Prep Services.

Mirror Image, 7315C Sunset Blvd., Hollywood, 90046, (213) 876-1666, (800) 246-1111, Fax: (213) 876-7831. Pres.: Dean Acheson.

Audio.
Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering.

Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, 91604, (818) 767-7333, Fax: (818) 762-3074, E-Mail: steve_acdc@earthlink.net, Web Site: www.acdc-cdr.com. Pres.: Steve Katz; Pres.: Steve Mitchell.

Audio.
Specializing in: CD Prep Services.

NRG Recording Services, 1128 Weddington St., North Hollywood, 91601, (818) 760-7841, Fax: (818) 760-7930, E-Mail: kit@nrgrecording.com. Studio Mgr.: Kit Mitchell.

Nimbus CD, Inc., 1515 W. 190th St., Ste. 152, Gardena, 90248, (800) 625-3723, Fax: (310) 769-1680, E-Mail: mwneier@nimbuscd.com, Web Site: www.nimbuscd.com. Vice Pres., Sales: Mort Weiner; Dir., Mktg.: Lorri Haney.

Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

Nimbus CD, Inc., 520 Almanor Ave., Sunnyvale, 94086, (800) 300-9369, (800) 625-3723. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman.

Audio.
Specializing in: CD Prep Services.

Ocean Development America, Inc., 13453-A Brooks Dr., Baldwin Park, 91706, (818) 856-2183, Fax: (818) 338-9194. Pres.: Alice Zhang.

Audio.

Ocean View Digital Mastering ★, 2323 Corinth Ave., Los Angeles, 90064, (310) 444-9904, Fax: (310) 478-0659. Pres./Chief Engineer: Joe Gastwirt; Vice Pres.: Ira Gastwirt; Engineer: Ramon Breton.

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Optical Disc Corp. ★, 12150 Mora Dr., Santa Fe Springs, 90670, (562) 946-3050, Fax: (562) 946-6030, E-Mail: sales@optical-disc.com, Web Site: www.optical-disc.com. Pres.: Richard Wilkinson; Vice Pres., Sales/Mktg.: Ken Shrimplin.

Audio.
Specializing in: Film to Video Transfer.

Tom Parham Audio Productions, 1140 S. Cypress, Unit D, La Habra, 90631, (800) 246-5667, Fax: (714) 871-5126. Owner: Tom Parham.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Pioneer Recording Studio, Inc. ★, 11835 Edlestone Dr., Northridge, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: galanz2@aol.com. Pres.: Gary A. Rubin; Vice Pres.: Keith Edwards; Mktg. Dir.: Tom Connors.

Audio.
Specializing in: Analog Cassette Mastering.

Prairie Sun Recording, PO Box 7084, Cotati, 94928, (707) 795-7011, Fax: (707) 795-1259. Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Quadim Corp. ★, 5356 Sterling Center Dr., Westlake Village, 91361, (818) 706-8843, (800) 576-EDIT, Fax: (818) 706-8426. CEO: Guy A. Costa; Sales Mgr.: Paul Costa.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Radio Central, 548 S. Spring St., Ste. 815, Los Angeles, 90013, (213) 623-7589, Fax: (213) 623-7590. Pres.: David B. Sigler; Sales Mgr.: C.T. Hampson.

Audio.
Specializing in: Vinyl Disc Mastering, Analog Cassette Mastering.

Bill Rase Productions, Inc., 955 Venture Ct., Sacramento, 95825, (916) 929-9181, Fax: (916) 929-4751. Owners: Bill Rase, Shirley Rase; Mgr.: Kip Hall; Mgr./Tape Duplicating Dept: Lin Ho.

Audio, Video.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, Film to Video Transfer.

Record Technology, Inc. (RTI), 486 Dawson Dr., Ste. 4S, Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owner: Don Macinnis; Sales: Linda Pierce Ferguson; Sales: Reid Macinnis; Sales: Jane Coulson.

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Rimage Corp., 20251 Sealpint Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com, Web Site: www.rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Suden; Vice Pres. Sales: Ken Klinck; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum.

Audio.
Specializing in: CD Prep Services.

Rocket Lab, 51 Federal St., Ste. 100, San Francisco, 94107, (415) 495-2297, Fax: (415) 495-2684, E-Mail: blastoff@rocketlab.com, Web Site: www.rocketlab.com. Studio Mgr.: Fred Baysinger; Contact: Nancy Baysinger.

Audio, Video.
Specializing in: CD Prep Services, Laserdisc Mastering, Vinyl Disc Mastering, DCC Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Rose Recording Studios, 1098B Rose Ave., El Centro, 92243, (760) 352-5774, Fax: (760) 353-1339. Owner: Danny Berg.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

SF Video, Inc. ★, 930 Montgomery St., Ste. 301, San Francisco, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410, E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead.

Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Bill Smith Custom Records ★, 127 Penn St., El Segundo, 90245, (310) 322-6386, Fax: (310) 322-1813. Pres.: William C. Smith; Vice Pres./Sales Mgr.: Kevin Smith.

Audio.
Specializing in: Vinyl Disc Mastering.

Sonopress, Inc., 14 Muirfield, Dove Canyon, 92679-3420, (714) 858-1314, Fax: (714) 858-1428. Sales Mgr.-Southern CA: Jon King.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6628, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti.

Audio, Video.
Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.

Audio.
Specializing in: Analog Cassette Mastering.

THX - Lucasfilm Ltd., 1023 N. Hollywood Way, Burbank, 91505, (818) 295-2431, Fax: (818) 526-0458.

Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Technicolor ★, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280, E-Mail: carrie_bissell@technicolor.com. Pres.: Orlando Raimondo; Sr. Vice Pres.

Sales/Mktg: Paul Scott; Vice Pres. Sales/Mktg.: Pierre Loubet; Dir., Sales: Paul Chabot; Mktg.: Carrie Bissell.

Audio, Video.
Specializing in: CD Prep Services.

Technicolor, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280. Pres.: Orlando Raimondo; Vice Pres., Sales: Jim Pagliaro; Dir., Sales: Paul Chabot; Mktg. Servs. Mgr.: Carrie Bissell; Acct. Exec.: Dan Owen; Acct. Exec.: Sharron Ames.

Audio, Video.
Specializing in: CD Prep Services.

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez/Jim Pagliaro.

Video.
Specializing in: CD Prep Services.

Tower Mastering, 1750 N. Vine St., Hollywood, 90028, (213) 871-5003, Fax: (213) 871-5008.

Triptych CD, 1250 Aviation Ave., Ste. 150, San Jose, 95110, (408) 271-7373, Fax: (408) 271-7370. Chrmn.: Bert Zallaria; Vice Pres., Sales: Rick Polhemus; Dir., Special Programs: Jim Landrum.

US Media Disc, Inc. ★, 4051 Redwood Ave., Los Angeles, 90066, (310) 574-9888, Fax: (310) 574-9889, E-Mail: usmdisc@aol.com, Web Site: www.usmediadisc.com. Pres.: Mark Stewart; Mktg. Dir.: Paul Chong.

Audio, Video.
Specializing in: CD Prep Services.

United Audio Video Group, Inc. ★, 6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.

Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

V-Corp. ★, 1044 E. Edna Pl., Covina, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: Roland Tiangco; Sales: Irene Arevalo.

Audio.
Specializing in: Analog Cassette Mastering.

Howard Valentine Sound Services ★, 4932 Sunnyslope Ave., Sherman Oaks, 91423-1406, (818) 990-2569. Owner: Howard Valentine.

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.

Video.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Warner Media Services, 1265 Los Angeles St., Glendale, 91204, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon.

Audio.
Specializing in: Analog Cassette Mastering.

Waxxon Int'l Development (USA), Inc., 246 Clary Ave., San Gabriel, 91776, (818) 285-6883, Fax: (818) 285-2363, E-Mail: waxxon@juno.com. Pres.: Jackson Ng; Sales Exec.: Vicky Wong.

Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Western Media Systems, Inc. ★, 30941 W. Agoura Rd., Ste. 302, Westlake Village, 91361, (818) 889-7350, E-Mail: gary@westernmedia.com, Web Site: <http://www.westernmedia.com>. Pres.: Gary Guenot; Mgr.: Jo Rasmussen.

Video.
Specializing in: Analog Cassette Mastering.

COLORADO

Jackson Sound Productions, Ltd., 3301 W. Hampden, Unit C, Englewood, 80110, (303) 761-7940, (800) 621-6773, Fax: (303) 769-0557. Pres.: Joseph Jackson; Sales Mgr.: Linda Rodriguez; Chief Engineer: Doug Brand; Prodn. Mgr.: Mark Sisler.

Audio.
Specializing in: CD Prep Services.

Penguin Digital Recording Co., Inc. ★, 1300 S. Potomac St., Ste. 116, Aurora, 80012-4526, (303) 755-9978, Fax: (303) 755-9984, E-Mail: pendigital@aol.com, Web Site: <http://www.penguidigital.com>. Pres.: Robert Berglund; Sales Mgr.: Earl Berglund.

Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

CONNECTICUT

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Audio/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney.

Audio.
Specializing in: Analog Cassette Mastering.

Cyberdisk Manufacturing, 69 Brunswick Ave. Ext., Moosup, 06354-1133, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654, E-Mail: cyberdisk@wagarassoc.com. Vice Pres., Sales: Peter Baldes.

Audio.

Company headquarters are designated by a ★

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

JVC Disc America, Inc., 71 Deer Hill Dr., Ridgefield, 06877, (203) 431-3889, Fax: (203) 431-3881. Pres.: Kaz Hosono; Vice Pres., Mktg.: Lisa Schraml.

Specializing in: CD Prep Services.

Carl M. Rodia & Associates, Inc. ★, 13 Locust St., Trumbull, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Vice Pres., Tech. Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzeni; Dir., Commun.: Becky J. Rodia.

Specializing in: CD Prep Services.

DELAWARE

Cinram, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, 19803, (302) 479-2500, (800) 433-3472, Fax: (302) 479-2527, Web Site: www.discmtg.com. Pres.: David Rubenstein; Exec. V.P., Mktg./Sales: Rusly Capers; Exec. VP, Bus. Devel.: Hugh Landy; Mktg. Mgr.: Nancy Klocko; Nat'l Sales Mgr.: Jill Croft; Latin America Sales Mgr.: Sharon Manley.

Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Nat'l Multimedia Services (Div. of Ken-Del Prods., Inc.), First State Production Ctr., 1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1110, (800) UNL-ISTE, Fax: (302) 999-1656, E-Mail: nms@dca.net. Pres./Gen. Mgr.: Edwin Kennedy; Sales Mgr./Mktg. Dir.: Shirf Lotz; Opls. Mgr.: William Burgess III; Technical Dir.: Paul Janocha.

Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

FLORIDA

Allied Digital Technologies, 4364 35th St., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: flrskt@allied.mhs.compuserve.com, Web Site: www.allied-digital.com. Vice Pres. Sales: Richard Skillman.

Video.

Specializing in: CD Prep Services, Laserdisc Mastering, Film to Video Transfer.

Alpha Records, Inc., 1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Pat Appleson Studios, Inc. ★, 757 SE 17th St., Ste. 358, Fort Lauderdale, 33316-2960, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net. Pres.: Patrick G. Appleson; Sales Mgr.: Alan Muller; Mktg. Dir.: Brenda Mayer.

Audio, Video.

Specializing in: Analog Cassette Mastering, Film to Video Transfer.

AstralTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001. Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves.

Audio.

Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering.

Audio Recording & Duplicating, 4341 Santa Villa Dr., Milton, 32571, (850) 994-4799. Pres.: Ty Bracken; Sales Mgr.: Glenda Bracken.

Audio.

Specializing in: Analog Cassette Mastering.

Audio Sphere ★, 360 N. Lake Franklin Dr., Mount Dora, 32757, (800) 750-7155, (352) 383-1343, Fax: (352) 383-4108. Sales Mgr.: Christine Kelem.

Specializing in: CD Prep Services.

Caribbean Records Manufacturing ★, 3081 NW 24th St., Miami, 33142, (305) 833-4322, Fax: (305) 634-3775. Pres.: Juan B. Fernandez; Vice Pres.: Jose Armada Sr.; Sec.: Elvira Freyre.

Audio.

Specializing in: Analog Cassette Mastering.

Criteria, 1755 NE 149th St., North Miami, 33181.

DER Duplicating Services, Inc. ★, 212 NW Fourth Ave., Hallandale, 33009, (954) 458-7505, Fax: (954) 458-8554. Pres.: Mike Rubin; Sales Mgr.: Larry Fein; DVD Devel.: Ron Ohsbarten; Customer Serv.: Sheila Hildago.

Video.

Digital Domain ★, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@digido.com, Web Site: digido.com. Vice Pres.: Mary Kent.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Dynamic Reproductions, Inc., 639 Cleveland St., Ste. 220, Clearwater, 34615, (813) 461-7518, (888) DYNA-REP, Fax: (813) 449-9539. Pres.: R. Cassano; Sales/Mktg. Dir.: Rich Riechel.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214. Chrmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson.

Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Fullersound, Inc. ★, 1755 NE 149th St., Miami, 33181, (305) 945-6697, Fax: (305) 949-4864. Pres.: Michael Fuller.

Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Kinura Records Mastering ★, PO Box 660236, Miami Springs, 33266-0236, (305) 887-5329. Pres./Sales Mgr.: C.R. Hertzburg.

Audio.

Specializing in: Vinyl Disc Mastering.

Magnetech Corp., 3941 SW 47th Ave., Fort Lauderdale, 33314, (800) 683-3873, (305) 791-6711, Fax: (305) 791-6788, E-Mail: mipardo@ix.netcom.com. Pres.: Hugh Coppen; Dir., Nat'l Accts.: Andrew Green; Dir., Nat'l Accts.: Chip Viering; Acct. Exec.: Michael L. Pardo.

Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Magnetix Corp. ★, 770 W. Bay St., Winter Garden, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres., Sales: Ellen Ziegler; Vice Pres., Sales: Rob Panepinto; Mgr., Customer Serv.: Jim Baker.

Audio.

Media Concepts, Inc., 559 49th St. S., Saint Petersburg, 33707-2690, (813) 321-2122, (800) 330-3873, Fax: (813) 321-2272, E-Mail: cwrs@aol.com, Web Site: www.mediaconceptsflorida.com. Pres.: Bob Skidmore; Vice Pres.: John P. Gallagher; Vice Pres.: Richard E. Smith; Opls. Mgr.: Scott Richardson; Prodn. Mgr.: Tod Bower.

Video.

Specializing in: Film to Video Transfer.

Miami Tape, Inc., 550 W. 84th St., Hialeah, 33114, (305) 558-9211, Fax: (305) 825-9873, E-Mail: cgarcial82@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.

Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Mirror Image Sound & Recording, Inc. ★, 619 S. Main St., Gainesville, 32601, (352) 376-8742. Pres.: Robert McPeck; Sales Mgr.: Ray Valla.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Progressive Music Studios, 2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Veenstra.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Rainey Disc ★, 14385 SW 62nd St., Miami, 33183, (305) 380-1280, (800) 340-3281, Fax: (305) 382-3126, E-Mail: eroding103@aol.com. Pres.: Ralph Rainey; Vice Pres.: Belinda Rainey; Gen. Mgr.: Elisa Obaldia; Sales Coord.: Melissa Rodriguez.

Audio.

Trackmaster, Inc. ★, 4701 NE 12th Ave., Oakland Park, 33334, (954) 776-6603, (954) 776-6613, Fax: (954) 776-5534, E-Mail: trkmaster@aol.com. Pres.: Roy D. Parsons; Sales Mgr./Mktg. Dir.: Lupe Parsons.

Audio, Video.

Specializing in: Analog Cassette Mastering, Film to Video Transfer.

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen.

Video.

WRS Motion Picture & Video Lab, 105 Pineapple Ln., Altamonte Springs, 32714, (407) 774-6442. Contact: Jim Caron.

Audio, Video.

Specializing in: Analog Cassette Mastering, Film to Video Transfer.

The Warehouse, 2071-20 Emerson St., Jacksonville, 32207, (904) 399-0424, (800) 483-8273, E-Mail: warehouse@jax.jaxnet.com, Web Site: www.warehouse-studio.com. Sales: Al Stewart, Jon Farmer; Sales Engineer: Gari Cooper; Engineer/Producer: Dave Hauser; Engineer: Buster Morgenstern.

GEORGIA

American Sound & Video Corp., 2225 Faulkner Rd. NE, Atlanta, 30324-4224, (404) 633-4577, Fax: (404) 728-9744. Gen. Mgr.: Jimmy Hicks; Sales Mgr.: Stan Lester.

Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opls.: Kris Larsson.

Audio.

Catspaw Productions ★, 560 Dutch Valley Rd. NE, Atlanta, 30324, (404) 876-2287, Fax: (404) 881-8409, E-Mail: catspaw@alt.mindspring.com. CFO: Sharon Paul; Pres.: Doug Paul; Studio Mgr.: Tom Race; Asst. Studio Mgr.: Douglas Dautin.

Audio.

Specializing in: CD Prep Services.

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090, Web Site: www.sonydisc.com. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opls. Dir.: Cher Anderson.

Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

HAWAII

Cosmo, 2639 S. King St., Ste. 208, Honolulu, 96826, (808) 949-2811, Fax: (808) 949-5998.

ILLINOIS

ARS Recording Studio & Tape Duplication, 11626 S. Pulaski, Alsip, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arsstudio@aol.com. Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook; Chief Engineer: Gary A. Cobb.

Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Acme Recording, Inc., 1708 W. Belmont Ave., Chicago, 60657, (312) 477-7333, Fax: (312) 472-7806. Gen. Mgr.: Paul Smith; Office Mgr.: Fran Kondorf; Staff Engineer: Reza Ebrahimi; Graphics/Duplication: Cameron Blietz.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Anvid Recording Co., 69 S. LaSalle, Aurora, 60505, (630) 837-9840, Fax: (708) 859-7576. Pres.: David Schuler.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Audio Images Plus/Complisk ★, 6228 Oakton St., Morton Grove, 60053, (847) 965-8401, Fax: (847) 965-8426, E-Mail: lauren@compdisc-inc.com, Web Site: www.compdisc-inc.com. Pres.: Lauren Leifer; COO: Anne Carney; Acct. Exec.: Shirley Conley.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Chicago Masterworks, 11 Maple St., Crystal Lake, 60014, (815) 356-9005, Fax: (815) 356-9066, E-Mail: cmasterw@aol.com. Pres.: Jeff Dear.

Audio.

Specializing in: CD Prep Services.

Domain Communications LLC ★, 289 Main Pl., Carol Stream, 60188, (630) 668-5300, Fax: (630) 668-0158. Pres.: R. David Morris; Sales Mgr.: James Draper.

Audio.

Specializing in: Analog Cassette Mastering.

Duplicates, Inc. ★, 11 E. Hubbard St., 4th Floor, Chicago, 60611-3536, (312) 822-0305, Fax: (312) 822-0267, E-Mail: duplicates@aol.com. Pres.: Michael R. Freeman; Mgr.: Tom Elferdink.

Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

EMI Manufacturing (USA), 1 Capitol Way, Jacksonville, 62650, (217) 479-2451, (888) 616-0600, Fax: (217) 243-6142. Pres.: Vic Beretta; Sr. Dir., Client Servs.: Mary Jo Black; Sales Mgr.: Ron Corya.

Audio.

Specializing in: CD Prep Services, Film to Video Transfer.

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne.

Video.

Specializing in: Analog Cassette Mastering, Film to Video Transfer.

Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (630) 653-1919, Fax: (630) 665-4966. Sales Mgr.: Anna Jordan.

Audio.

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062-1909, (847) 498-4610, E-Mail: diskman@ripco.com; info@major-media.com, Web Site: www.major-media.com. Pres.: Jay Steinberg.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317) 962-9516, Fax: (317) 966-8041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. V.P., Sales/Mktg.: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Klocko.

Audio, Video.

Specializing in: CD Prep Services, DCC Prep Services, Analog Cassette Mastering.

Sanyo-Verbatim CD Company ★, 1767 Sheridan St., Richmond, 47374-1811, (800) 704-7648, Fax: (765) 935-0174, Web Site: www.sanyo-verbatim.com. Pres./CEO: Tom Ryan; Sr. Vice Pres.: H. Nakai; Vice Pres., Sales/NE: Tom Van Gessel; Mktg. Mgr.: Ross Josephson; Customer Serv. Mgr.: Mike Glover; Dir. Sales-SouthernRegion: Joe Bradley.

Audio.

Specializing in: CD Prep Services.

Sony Disc Manufacturing, 1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 462-8195, Fax: (812) 462-8866. CEO: James Frische; VP Custom Enter. Group: Scott Bartlett; Dir., Mktg. Servs.: John Page; Dir. Custom Enter. Group: Michael Strange.

Audio, Video.

Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering.

World Media Group, Inc. (WMG, Inc.), 6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: Sales@wmg-inc.com, Web Site: www.wmg-inc.com. Pres.: J.A. Mellentine; Sales Rep.: Brad Cates; Sales Rep.: Holly Harrison.

Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

IOWA

RMS Recording & Electronics, 114 Stanley Dr., Gilbert, 50105-0332, (515) 232-7464, Fax: (515) 232-1595. Pres.: Randall M. Slocum.

Audio.

Specializing in: CD Prep Services.

Company headquarters are designated by a ★

KANSAS

High Fidelity, 1059 Porter, Wichita, 67203, (316) 262-6456. Pres.: James Strattan. Audio, Video.

R.S.R.T., Inc., 7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: rsrtinc@earthlink.net. Pres.: Royal Scanlon; Prod. Mgr.: Chaiy Folsom; Customer Serv.: Peggy Scanlon. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

KENTUCKY

Lundy Recording & Tape Duplicators ★, PO Box 408, Heidrick, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy. Audio. Specializing in: Analog Cassette Mastering.

Trusty Tuneshop Recording Studio, 8771 Rose Creek Rd., Nebo, 42441, (502) 249-3194, Fax: (502) 249-3818, E-Mail: trusty@wko.com, Web Site: www.wko.com/business/trusty/trusty.html. Pres.: Elsie Childers; Engineers: Mike Cain/Bill Porter; Engineers: Don Cottrell, Barry Howard. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

LOUISIANA

A & C Recording, 208 N. Main St., Loreauville, 70552, (318) 229-0710, Fax: (318) 229-4602. Owner: Jacque Louviere. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering. **Accupress**, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering. **Synthesis 2000 Music Productions-STR Digital Records**, 6363 St. Charles Ave., Box 82, New Orleans, 70118, (504) 865-2773, Fax: (504) 865-2075, E-Mail: hinder@beta.loyno.edu, Web Site: www.strdigital.com. Pres.: Sanford Hinderlie; Vice Pres.: Reid Wick. Audio. Specializing in: CD Prep Services.

MAINE

Downeast Duplicating, Inc., 412 Hill St., Airport Industry Park, Biddeford, 04005, (207) 282-1319, Fax: (207) 282-7138. Pres.: Fred Wiegleb. Audio, Video.

Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. Audio. Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft. Audio, Video.

Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering, Film to Video Transfer.

LSP Cassette Duplication, 1635 Generals Hwy., Annapolis, 21401, (800) 886-8008, Fax: (410) 849-2111. Pres.: Leslie Louis Lentz; Sales Mgr.: Jason W. Stull. Audio.

Specializing in: Analog Cassette Mastering.

Multitape ★, 7101 Wisconsin Ave., Ste. 105, Bethesda, 20814, (301) 652-6333, Fax: (301) 652-5914, E-Mail: multitape@pipeline.com. Pres./Mktg. Dir.: Bruce Moyer; Sales Mgr.: Julie Ney; Chief Engineer: Joe Gelchion. Audio.

Specializing in: Analog Cassette Mastering, Film to Video Transfer.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

MASSACHUSETTS

CD Sonic, 273 Commonwealth Ave., Boston, 02116, (617) 424-0670, (888) CD-SONIC, Fax: (617) 424-0657, E-Mail: cdsonicrom@aol.com. Pres.: Jules Seabra. Audio.

Specializing in: CD Prep Services.

Color Film Corp., 100 Maple St., Stoneham, 02180, (617) 279-0080, Fax: (617) 438-7957. Contacts: Pat Jayson, Nancy Levy; Contact: John Lenba. Video.

Specializing in: CD Prep Services.

Continental Recordings, Inc. ★, 230 Adams St., Newton, 02158, (617) 630-0007, Fax: (617) 630-0019, E-Mail:

danf39@idt.net. Pres./Sales Mgr.: L. Daniel Flynn; Creative Dir.: Richard H. Durante. Audio.

Specializing in: Analog Cassette Mastering.

Ian Media Manufacturing ★, 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777, E-Mail: iancom@aol.com. Pres.: Richard Berberian; Vice Pres.: Mfg.: Paul Mooradian; Vice Pres., Techn. Opns.: Kentaro Furutani. Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering.

KAO Info Systems ★, 40 Grissom Rd., Plymouth, 02360-4841, (800) 525-6575, Fax: (717) 872-2172, E-Mail: kaoinfo.com. Vice Pres., Multimedia: Jim Boyer; DVD/Multimedia Sales Mgr.: Tracy Files; CD Pdot. Mgr.: Avrum Mayman. Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

M Works, 432 Columbia St., Ste. B-14, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: 71242.2661@compuserve.com, Web Site: www.m_works.com. Pres./Mastering Engineer: Jonathan Wyner; Vice Pres.: William Wolk; Studio Mgr.: Michelle Jaeger; Engineer: David Merullo. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

West Mastering ★, 321 Stow Rd., Marlborough, 01752, (508) 303-6500, Fax: (508) 303-0083, E-Mail: henkk@aol.com. Pres.: Henk Koistra. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Northeastern Digital Recording, Inc., 2 Hidden Meadow Ln., Southborough, 01772, (508) 481-9322, Fax: (508) 624-6437, E-Mail: cdndr@aol.com, Web Site: www.cdndr.com. Pres.: Dr. Toby Mountain; Sales Mgr.: Anne Shepard; Mastering Engineer: Laurie Flannery. Audio.

Specializing in: CD Prep Services.

Omni MultiMedia Group, Inc., 50 Howe Ave., Millbury, 01527, (800) 343-7620, Web Site: www.ommg.com; www.4cdfs.com.

Sound Mirror, 76 Green St., Jamaica Plain, 02130, (617) 522-1412, Fax: (617) 524-8377, E-Mail: soundmir@world.std.com. Owner/Chief Engineer: John Newton. Audio, Video.

Specializing in: CD Prep Services, Laserdisc Mastering, Vinyl Disc Mastering, DCC Prep Services, Analog Cassette Mastering, Film to Video Transfer.

MICHIGAN

A & F Music Services ★, 2834 Otsego, Waterford, 48328-3244, (810) 682-9025, (810) 333-7177. Owner: Frank C. Merwin. Audio.

Audio Graphics ★, 1516 Ferris Ave., Royal Oak, 48067, (810) 544-1793, Fax: (810) 544-8999, E-Mail: audiograph@aol.com. Pres.: Edward J. Wolfrum; Sales/Mktg.: Louis D. Wolfrum. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Marubeni America Corp., 2000 Town Ctr., Ste. 2150, Southfield, 48075, (810) 355-6448, Fax: (810) 353-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike. Audio.

Merus Media, Inc., 2557 Knapp St. NE, Grand Rapids, 49505, (616) 364-0022, Fax: (616) 364-1988. Pres.: Ron Harkai. Audio.

Playtown Sound Productions ★, 625 Connable Ave., Petoskey, 49770, (616) 347-0063, Fax: (616) 347-8563, E-Mail: rboll@freeway.net. Pres.: Robert Bollinger. Audio.

Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering.

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chick; Gen. Mgr.: David Balousek. Audio, Video.

Specializing in: CD Prep Services, Laserdisc Mastering, Film to Video Transfer.

Sound Enterprises, 34540 Sims Ave., Wayne, 48184, (313) 728-5070, Fax: (313) 728-5177. Pres.: Ron Murphy. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering.

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

MINNESOTA

Americ Disc, Inc., 1351 Larc Industrial Blvd., Burnsville, 55337, (612) 882-8713, (800) 903-1770, Fax: (612) 882-8622. Plant Mgr.: David McKenzie; Cust. Serv. Mgr.: Tony Dipietrantonio. Specializing in: CD Prep Services.

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jane Tweet. Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Imation Enterprises Corp., 1185 Wolters Blvd., Optical Storage Solutions, Vadnais Heights, 55110, (612) 704-5050, Fax: (612) 704-5007, E-Mail: info@imation.com. Sales Mgr.: Gary Stillwell; Mktg. Mgr.: Dave Iverson. Audio, Video.

Specializing in: CD Prep Services, Laserdisc Mastering.



▶ Innovative Engineering Concepts for CD, Cassette and Vinyl.
 ▶ State of the Art Digital & Analog Mastering Suites.
 ▶ Cassette Duplication (High Speed/Real Time)
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 ▶ Vinyl Record Pressing
 ▶ CD Replication

TRUTONE INC.
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Company headquarters are designated by a ★

Metacom, Inc., 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres.: Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer.
Audio.
Specializing in: CD Prep Services.

Precision Tapes, Inc., 911 S. Second St., Minneapolis, 55415, (612) 333-9111, Fax: (612) 332-9200, E-Mail: dan@powerhouse.com. Pres.: Dan Piepho; Customer Serv. Mgr.: Warren Shore; Mktg. Dir./Sales Mgr.: Buddy Cohen.
Audio, Video.
Specializing in: CD Prep Services, Laserdisc Mastering, Vinyl Disc Mastering, Analog Cassette Mastering.

Vaughn Communications, Inc., 7951 Computer Ave. S., Minneapolis, 55435, (800) 323-0281, Fax: (612) 832-3179, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com. Pres.: Don Drapeau; Vice Pres./Sales Mgr.: Doug Otzenak; Mktg. Dir.: Paul Nicholas.
Specializing in: CD Prep Services.

Westmark Productions, 8345 Duluth St., Golden Valley, 55427, (612) 544-3050, Fax: (612) 544-2443. Pres./Mktg. Dir.: DuWayne Kloos; Sales Mgr.: Joann Kloos.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

MISSOURI

Acme Distributors, 4000 E. 137th Terr., Kansas City, 64030, (816) 444-8123, Fax: (816) 767-0000. Pres.: Ward Black; Sales Mgr.: S.M. Black.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Audio Duplication & Services, Inc., 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schamberger.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Audio-VideoGraphics, Inc., 17501 E. US Hwy. 40, Ste. 219, Independence, 64055, (800) 322-2832, Fax: (816) 350-0804, E-Mail: mail@avginc.com, Web Site: www.avginc.com. Pres.: Greg Azorsky; Video Duplication Mgr.: Steve Downing; Sr. Acct. Consultant: Jeff Propst; Chief Engineer: Kevin Davis.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Blue Sky Productions, 628 Craig Woods, Saint Louis, 63122, (314) 822-1615, Fax: (314) 531-9188. Pres.: Dan P. Thompson.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Imagitrax Recording Co., 264 East Ave., Saint Louis, 63119, (314) 963-0155, Fax: (314) 963-1865, E-Mail: imagitrax@earthlink.net. Mew Bus. Devel. Rep.: Chris Collins.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

MONTANA

Jester Sound & Video, 423 Kuhlman Dr., Billings, 59105, (406) 248-5896, Fax: (406) 245-5658. Owner/Mgr.: Grace Fillmore; Pres.: Bob Hale; Prod./Mgr.: Wade Larson.
Audio, Video.
Specializing in: Analog Cassette Mastering.

NEBRASKA

Master Track Productions, Inc., 1045 W. Bond St., Lincoln, 68521-3630, (402) 474-4985, Fax: (402) 474-2535. Pres.: Don Enns; Mktg. Mgr.: Carol Dowling.
Audio.
Specializing in: Analog Cassette Mastering.

Memcon Corp., 2430 S. 156th Cir., Omaha, 68130, (402) 333-3100, Fax: (402) 333-2029, E-Mail: memconcp@atn.com. Pres.: Gerald C. Korih; Mktg. Dir.: Terry Wherlock.
Specializing in: CD Prep Services.

NEW HAMPSHIRE

Captain Fiddle Music, 4 Elm Ct., Newmarket, 03857, (603) 659-2658, E-Mail: cfiddle@tiac.net, Web Site: www.tiac.net/users/cfiddle. Owner/Pres.: Ryan Thomson; Sales Mgr.: Rominy Jurgens.
Audio.
Specializing in: Analog Cassette Mastering.

NEW JERSEY

Audio Plus Video Int'l, Inc., 235 Pegasus Ave., Northvale, 07647, (201) 767-3800, Fax: (201) 784-2769. Pres.: Andre' Macaluso; Exec. Vice Pres.: Beth Simon; Sr. Vice Pres.: Tony Beswick; Sr. Sales Exec.: Dina Sylvester; Dir., Sales: Dianne Falcio.
Specializing in: Film to Video Transfer.

db's digital, Inc., 720 Monroe St., Ste. E4-15, Hoboken, 07030, (201) 222-2727, (800) 222-2090, Fax: (201) 222-0909, E-Mail: dbdigital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker.
Audio.
Specializing in: CD Prep Services.

D & G Mastering, 232 N. Pond Vidw Blvd., Cranbury, 08512, (609) 409-0151, Pres./Owner: Don Van Gorden.
Audio.
Specializing in: Vinyl Disc Mastering.

Disc Makers, 7905 N. Rte. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mgr. Pdct. Info (NJ): Steve Cunnion; Mktg. Mgr.: Carolyn Ballen.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Int'l Cutterhead Repair Service, Inc., 5716 Boulevard, Hasbrouck Heights, 07804, (201) 288-0106. Pres.: Sharon Rand Mizrachi; Sales Mgr./Mktg. Dir.: Moty Mizrachi.
Audio.
Specializing in: Vinyl Disc Mastering.

Mardee Video, Inc., 242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319. Pres.: Mariano De Santis; Customer Rel.: Chung Vo-Williamson.
Audio, Video.
Specializing in: Analog Cassette Mastering.

Megasoft, Inc., 819 Hwy. 33 E., Freehold, 07728, (908) 431-5300, (800) 222-0490, Fax: (908) 866-9376.

Nimbus CD, Inc., 225 Millburn Ave., Ste. 303, Millburn, 07041, (800) 451-8725, Fax: (973) 379-4883, E-Mail: rsherman@nimbus.com, Web Site: www.nimbuscd.com. Vice Pres.: Sales: Ric Sherman; Dir., Mktg.: Lorri Haney.
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

PSI Industries, Inc., 135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spitalotta.
Audio, Video.
Specializing in: Analog Cassette Mastering.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854, E-Mail: rpimedia.com. Pres.: Ron Oliano; Sales Mgr.: Lisa Olaino-Gross.
Audio.
Specializing in: Analog Cassette Mastering.

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc., 900 Passaic Ave., East Newark, 07029, (973) 482-6749, (212) 349-0977, Fax: (973) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno.
Audio.

Trutone, Inc., 310 Hudson St., Hackensack, 07601, (201) 489-9180, Fax: (201) 489-1771, E-Mail: trutone@aol.com, Web Site: www.trutone.com. Pres.: Carl Rowatti; Gen. Mgr.: Adrianna Rowatti; Sales Mgr.: Dennis Ostrom.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

VideoLab Cassette, Inc., 506 Jersey Ave., New Brunswick, 08901, (800) 876-1891, (908) 418-1020, Fax: (908) 418-1230. Vice Pres., Sales: Jan F. Sotnikoff.
Video.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Winthrop Productions, 257 Warren Ave., Fort Lee, 07024, (212) 539-8800, Fax: (201) 886-1809. Pres.: Susan Winthrop.
Audio.
Specializing in: CD Prep Services.

NEW MEXICO

Rainbow Cassette Studio, 27 Valencia Rd., Taos, 87571, (800) 748-1540, Fax: (505) 776-2804. Pres.: Tony Isaacs; Mgr.: Judy Lujan.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

NEW YORK

A to Z Music Services, Inc., 611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Pres.: Paddy Prendergast; Sales Mgr.: Andy Dowling; Sales/Mktg.: Yalitz Ferreras.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Sr. Vice Pres. Bus. Dev.: Steven Granat.
Audio, Video.
Specializing in: Film to Video Transfer.

American Pro Digital, Inc., 9772 State Hwy. 56, Massena, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com. Pres.: Ken Richardson; Sales Rep.: Jo Ann Clark.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

AMtech (Analogue Media Technologies, Inc.), 430 Stuart Rd. (Cross Lewis), Chateaugay, 12920, Web Site: www.amtechdisc.com. Pres.: George Frehmer; Sales Rep.: Guy Campeau.
Audio.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen.
Audio.
Specializing in: Analog Cassette Mastering.

Athens Records, 311 Willowbrook Rd., Staten Island, 10314, (718) 698-7225, Fax: (718) 761-6411. Client Advisor: Robert Marino.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

Brooklyn Zone Records Co., 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca.

Audio.
Specializing in: Vinyl Disc Mastering.

Adrian Carr Music Designs Recording, 630 Ninth Ave., 12th Floor, New York, 10036, (212) 977-5390, Fax: (212) 489-0050. Dir.: Adrian Carr; Office Mgr./StudioBooking: Jheri Allen.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Dick Charles Mastering, 130 W. 42nd St., Ste. 1106, New York, 10036, (212) 819-0920, Fax: (212) 768-7822. Pres.: Dick Charles.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Cine Magnetics Video & Digital Laboratories, 100 Business Park Dr., Armonk, 10504, (914) 273-7500, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cminfo@cinemagnetics.com, Web Site: www.cinmagnetics.com. Pres.: Joseph J. Barber, Jr.; Vice Pres.: Robert Orzack; Gen. Mgr.: Kenneth Wynne.
Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Cinema Sound Ltd., 311 W. 75th St., New York, 10023, (212) 799-4800, Fax: (212) 799-2057. Pres.: Joan S. Franklin; Studio Mgr.: John S. Rockwell.
Audio.
Specializing in: Analog Cassette Mastering.

Cinram, Inc., 660 White Plains Rd., Ste. 400, Tarrytown, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. V.P., Sales/Mktg.: Hugh T. Landy.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Peter Valentine.
Audio.
Specializing in: CD Prep Services.

Classic Sound, Inc., 211 W. 61st St., New York, 10023, (212) 262-3300, E-Mail: info@csound.com. Co-Pres.: Tom Lazarus; Co-Pres.: Tim Martyn; Post Prodn. Engineer: Carl Talbot; Post Prodn. Engineer: Steven Deur.
Audio.
Specializing in: CD Prep Services.

Classic Video Duplication, Inc., 463 Union Ave., Westbury, 11590, (516) 334-1441, Fax: (516) 334-2968. Pres.: Raymond Nieves.
Video.

Columbia Record Productions, 550 Madison Ave., New York, 10022, (212) 833-8203, (609) 256-3458, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez.
Audio, Video.
Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering.

Core Systems, Inc., 130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas.
Audio.
Specializing in: Analog Cassette Mastering.

DB Plus Digital Services, Inc., 250 W. 57th St., Ste. 725, New York, 10107, (212) 397-4099, Fax: (212) 397-2207. Sales Contacts: Tony, Philip and Randy.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, Film to Video Transfer.

D.S.M. Producers, Inc., 161 W. 54th St., Ste. 803, New York, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Suzan Bader; V. Pres./Nat'l Sales Dir.: Doris Kaufman; Dir. of Int'l Sales: Teri Bader; Dir., A&R: Elba T. Maldonado.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Digital Force, 149 Madison Ave., 12th Floor, New York, 10016, (212) 252-9300, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com. Pres.: Jerome Bunke; Engineer: Steve Schwartz; Gen. Mgr.: Robert L. Johnston; Prodn. Mgr.: Greg Reeves.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Regl. Sales Mgr. (NY): Jeff Epstein.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Duplication Specialists, Inc., 843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupeSpec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

ESP (Eastern Standard Productions, Inc.), 37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Europadisk Ltd., 75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cyberdisk.com, Web Site: www.europadisk.com. Pres.: James P. Shelton; Sales: Russ Paladino, Karl Rizzo.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Executive Recording Ltd., 300 W. 55th St., New York, 10019, (212) 247-7434. Owner/Pres.: Lucille Sayet.
Audio.
Specializing in: Vinyl Disc Mastering.

Frankford/Wayne Mastering Labs, Inc., 130 W. 42nd St., Ste. 1000, New York, 10036, (212) 302-8300, Fax: (212) 764-3466. Pres.: Thomas S. Steele; Gen. Mgr.: Tracy Steele; Opons. Mgr./Mktg. Dir.: Carol J. Steele.

Company headquarters are designated by a ★

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, DCC Prep Services, Analog Cassette Mastering.

G Prime Limited ★, 1790 Broadway, 4th Floor, New York, 10019-1412, (212) 765-3415, Fax: (212) 581-8938, E-Mail: info@gprime.com, Web Site: www.gprime.com. Pres.: Jerry Graham.

Ross Gaffney Video ★, 72 Madison Ave., 6th Floor, New York, 10016, (212) 213-0426, Fax: (212) 213-0736, E-Mail: rg@bway.net. Pres.: C.Y. Chang; Gen. Mgr.: Grace Jao; Mktg. Dir.: Richard De Sina.
Video.
Specializing in: Analog Cassette Mastering.

The Hit Factory Mastering Studios, 421 W. 54th St., New York, 10019, (212) 245-0200, Fax: (212) 245-5987. Pres.: Edward Germano.

Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

In Record Time, 301 W. 53rd St., Ste. 17A, New York, 10019, (212) 262-4414, Fax: (212) 262-4512, E-Mail: inrectime@aol.com. Pres.: Adam Cott; Customer Serv.: Lara Zalon.
Specializing in: CD Prep Services, Laserdisc Mastering, Vinyl Disc Mastering, Analog Cassette Mastering.

Intercontinental Televideo, Inc. ★, 29 W. 38th St., New York, 10018, (212) 719-0202, Fax: (212) 391-2993. Pres.: Gerald Citrom; Vice Pres./Gen. Mgr.: Nigel Toovey; Vice Pres. Sales: Elliott Widolok.
Video.
Specializing in: Film to Video Transfer.

Int'l Digital Centre/Int'l Duplication Centre, Inc., 321 W. 44th St., Ste. 908, New York City, 10036, (212) 581-3940, Fax: (212) 581-3979. Pres./CEO: Marcy Gilbert; Vice Pres., Engineering: Tom McCormick; Vice Pres., Sales/Mktg.: Rosanna Napoli-Cushman.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708-5620, (914) 337-5726. Pres./Sales Mgr.: Claire M. Rie.
Audio.
Specializing in: Vinyl Disc Mastering.

Kevall Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, 11706, (516) 586-2486, (800) 67-KEWAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Master Cutting Room, Inc., 250 W. 49th St., Third Floor, New York, 10019, (212) 765-8496, Fax: (212) 765-8630. Pres.: Joseph Brescio.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Masterdisk Corp. ★, 545 W. 45th St., New York, 10036, (212) 541-5022, Fax: (212) 265-5645, E-Mail: dlevine@masterdisk.com, Web Site: dlevine@masterdisk.com. Pres.: Doug Levine; Studio Mgr.: Stephanie Goldberg.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Media Technologies Ltd., 80 Orville Dr., Bohemia, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopfy.
Audio.
Specializing in: CD Prep Services, DCC Prep Services.

David Moldauer Manufacturing, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Nat'l Video Center/Recording Studios ★, 460 W. 42nd St., New York, 10036, (212) 279-2000, Fax: (212) 947-6439, E-Mail: nvcsales@nationalvideocenter.com, Web Site: nationalvideocenter.com. Pres./CEO: Hal Lustig; Vice Pres., Sales: Stephen Ostrow; Exec. Sales Dir.: Bob Sharelson; Mktg. Dir.: Laurence Master.
Video.
Specializing in: Film to Video Transfer.

QUIK-Cassette Corp. ★, 250 W. 57th St., Ste. 2214, New York, 10107, (212) 977-4411, Sales Mgr.: Ron Klipstein.
Specializing in: Analog Cassette Mastering.

Quintessential Sound, Inc., 1600 Broadway, Ste. 404, New York, 10019, (212) 586-4200, Fax: (212) 586-5339.
Audio.
Specializing in: CD Prep Services.

Reliance Audio Visual Corp. ★, 1600 Broadway, New York, 10019, (212) 586-5000, Fax: (212) 586-5002. Exec. (NJ): Norma E. Matthews.
Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Sonopress, Inc., 1540 Broadway, 28th Floor, New York, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regehr.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Sterling Sound, Inc.

1790 Broadway, New York, 10019, (212) 757-8519, Fax: (212) 757-4607, E-Mail: stringsnd@aol.com. COO/Managing Dir.: David E. Anderson; Technical Dir.: Robert A. Tis; Dir., Studio Ops.: Alex J. Kydd; Mastering Engineers: George Marino, Ted Jensen; Mastering Engineer: Tom Coyne; Mastering Engineer: Joseph M. Palmaccio; Mastering Engineer: Eugene Nastasi; Studio Mgr.: Larry Lachmann.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Variety Recording Studio, PO Box 8525, New York, 10150-8525, (212) 221-6625, Fax: (212) 382-1241. Pres.: Hernan Vargas; Sales Mgr.: Carlos Cervantes.
Audio.

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Wings Digital Corp., 10 Commercial St., Hicksville, 11801, (516) 933-2500, Fax: (516) 933-2506, E-Mail: 6273983@mcimail.com. Pres.: Manny Sethi; Dir., Sales: Randy Hudson; CD-Audio Sales: Ray Kissel; CD-ROM Sales: Karen Michelini.
Audio, Video.
Specializing in: CD Prep Services.

NORTH CAROLINA

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Porterfield.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

dLAB Studios, 7804 Conifer Cir., Indian Trail, 28079, (704) 882-6134. Pres.: David Moody; Sales Mgr.: Jeremy Hough.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

ICCA, Inc. ★, 4447 South Blvd., Charlotte, 28209, (704) 523-7219, (800) 624-5940, Fax: (704) 529-5277, E-Mail: tapeman@webserve.net, Web Site: www.iccanet.com. Vice Pres.: Harrel Canning; Sales Mgr.: John Firestone.
Audio, Video.

Main Tripp Records, Inc. ★, 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.
Audio, Video.

PMDC, Inc. (PolyGram Manufacturing & Distribution Centers), US Hwy. 29, Grover, 28073, (704) 734-4236, Fax: (704) 734-4280. Pres.: Henning Jorgensen; Dir. Cust. Serv.: Sally E. Mreicle.
Audio.
Specializing in: CD Prep Services.

OHIO

A to Z Audio Services, Inc. ★, 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Abarca; Mktg. Dir.: Greg Zarnoski.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

JCP ★, 15724 Lorain Ave., Cleveland, 44111, (216) 941-CDCD, Fax: (216) 941-0123. Proprietor: Jim Clevo.
Specializing in: CD Prep Services.

Jewel Records ★, 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336, Fax: (513) 522-9915, Web Site: www.jewelrecords.com. Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Musical Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com, Web Site: www.pol.com/qca. Pres.: Jim Bosken; Sales Mgr.: Amber Hines.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Rome Recording Co. ★, 3970 S. High St., Columbus, 43207, (614) 497-3970, Fax: (614) 497-1012. Pres./Sales Mgr.: Jack Casey; Mktg. Dir.: Joyce Casey.
Audio.
Specializing in: Analog Cassette Mastering.

SoundSpace, Inc., 845 Dayton St., Yellow Springs, 45387, (937) 767-7353, Fax: (937) 767-7348. Pres.: Chris Hertzler.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

OKLAHOMA

El Jay Audio/Video Duplication, 6540 E. 21st St., Ste. E, Tulsa, 74129, (800) 886-8273, (918) 836-8273, Fax: (918) 835-5359, E-Mail: el_jayent@juno.com. Pres.: Leon Whitman; Sales Mgr./Mktg. Dir.: Jean Whitman.
Audio.
Specializing in: Analog Cassette Mastering, Film to Video Transfer.

OREGON

Northwestern, 3732 SW Moody Ave., Portland, 97201-4413. Contact: Jeanne Alldredge; Contact: Ken Thompson.

Super Digital Ltd., 1634 SW Alder, Portland, 97205, (503) 228-2222, Fax: (503) 228-6819. Pres.: Rick McMillen; Sales: Arni May, Jeff Diagonale.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

PENNSYLVANIA

AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, 19406, (610) 272-8500, Fax: (610) 272-8604. Pres.: John L. Butterworth; Vice Pres.: Frank Matys.

Audio.
Specializing in: Analog Cassette Mastering.
Crown Magnetics, Inc., 1223 Bitner Blvd., Lebanon, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615, E-Mail: crew@crownmagnetics.com, Web Site: www.cwd.com/crownmagnetics. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Audio Sales: Dan Shenk.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

The Dering Corp., 1857 Colonial Village Ln., Lancaster, 17601, (717) 394-4200, Fax: (717) 394-3696, E-Mail: ddering@redrose.net, Web Site: www.dering.com. Pres.: David D. Dering; Dir., Ops.: Beth E. Eller; Dir., Technology: Joseph A. Liantonio; Dir., Administration: Michele M. Mellott.

Audio.
Specializing in: CD Prep Services, 816.
Digital Dynamics Audio, Inc., 816 Fifth Ave., Bethel Park, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info.ddai@jrrmi.net. Pres.: Thomas J. Kikta, Jr.; Vice Pres.: Francisco Rodriguez; Sales Mgr.: Christopher Koch.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Forge Recording Studios, Inc., Lincoln & Morgan Sts., Byrne Bldg., Third Floor, Phoenixville, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940, E-Mail: forgerec@aol.com, Web Site: www.forgerecording.com. Pres.: Warren Wilson.
Audio.
Specializing in: CD Prep Services.

Masterwork Recording, Inc., 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020. Pres.: Peter Humphreys; Sales Mgr.: Albert Oon.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

WEA Manufacturing, Inc., 1400 E. Lackawanna, Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165. Vice Pres., Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

WRS Motion Picture & Video Lab, 1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, Fax: (412) 922-1020. Pres.: Jack Napor; Sales Mgr.: Ed Janow; Mktg. Dir.: David Simpson.
Audio, Video.
Specializing in: Film to Video Transfer.

SOUTH CAROLINA

Mirror Image Replication Services, 2200 Carolina Pl., Fort Mill, 29715, (803) 548-7300, (800) 486-6782, Fax: (803) 548-6072.
Audio.

TENNESSEE

Black Dog Productions, LLC ★, 115 16th Ave. S., Nashville, 37203, (615) 255-3835, Fax: (615) 255-2444. Partner: James Frazier; Partner: Doug Belden; Partner: Sharon Frazier.

CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crtcustomproducts@worldnet.att.net, Web Site: www.crtcustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Disc Mastering, Inc., 30 Music Sq. W., Ste. 151, Nashville, 37203, (615) 254-8825, Fax: (615) 254-8826, E-Mail: wick@vol.com. Pres.: Randy Kling; Vice Pres.: Chad Kling.
Audio.
Specializing in: Vinyl Disc Mastering.

Georgetown Masters, Inc. ★, 33 Music Sq. W., Ste. 108, Nashville, 37203-3226, (615) 254-3233, Fax: (615) 254-3237. Pres./Chief Engineer: Denny Purcell; Engineers: Don Cobb/Carlos Grier; Engineer: Jonathan Russell; Studio Asst.: Cassandra Strahan; Contact: Loring Cain.
Audio, Video.
Specializing in: CD Prep Services, DCC Prep Services, Analog Cassette Mastering.

Magnetic Technology ★, 816 18th Ave. S., Nashville, 37203, (615) 254-7001, Fax: (615) 254-4685, E-Mail: widetrac@mindspring.com. Owner: Mack Evans.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Masterfonics, Inc., 28 Music Sq. E., Nashville, 37203, (615) 259-4452, Fax: (615) 242-0101. Mastering Engineer: Glenn Meadows; Mastering Engineer: Benny Quinn; Mastering Engineer: Tommy Dorsey; Mastering Coord.: Lois Walker.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Music Genesis, 909 18th Ave. S., Nashville, 37212, (615) 327-2750.

Nashville Record Productions, Inc., 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Nat'l Tape & Disc, 27 Music Sq. E., Nashville, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031, E-Mail: ntdc@msn.com. Pres.: Jerry Hutchinson; Vice Pres., Sales: Thomas J. Beld; Gen. Mgr.: Fred Muhl.
Audio.

Company headquarters are designated by a ★

Specializing in: CD Prep Services, Analog Cassette Mastering.
L. Nix and Co., Inc. ★, 2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011. Pres.: Larry Nix.
 Audio.
 Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.
Sound Impressions, 1855 Airline Dr., Nashville, 37210, (800) 489-7756, Fax: (615) 777-3636, E-Mail: si@soundimpressions.com, Web Site: soundimpressions.com. Pres.: Jim Lenahan; Office Mgr./Cust. Serv.: Charlotte Mitchell; Plant Mgr.: Ed Buckles; Sales/Mktg./Advertising: Lisa Sutton.
 Audio.
 Specializing in: CD Prep Services, Film to Video Transfer.
Wolf Mastering, 1024 16th Ave. S., Nashville, 37212, (615) 251-9653, Fax: (615) 742-9653, E-Mail: ewolf@accessus.net, Web Site: users.accessus.net/~ewolf. Owner: Erik Wolf.
 Audio.
 Specializing in: CD Prep Services.

TEXAS

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II.
 Audio.
 Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.
Allied Digital Technologies, 6305 N. O'Connor Rd., Ste. 111, Irving, 75039-3510, (972) 869-0100, Fax: (972) 869-2117, Web Site: www.allied-digital.com. Div. Mgr.: Tom Williams; Prod. Mgr.: Zahid Ali; Sales Mgr.: Gale Corley.
 Video.
 Specializing in: Film to Video Transfer.
Allied Digital Technologies, 4140 B Director's Row, Houston, 77092, (713) 682-8600, Fax: (713) 682-7253. Sales: Stan McCann.
 Audio, Video.
 Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.
CD Masterpro and Replication, 10310 N. Central Expressway, Dallas, 75231, (214) 363-8282, Fax: (214) 368-6453. CEO/Pres.: Dave Walsler; Administrative Mgr.: Sheryl Walsler.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Crystal Clear Sound ★, 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819, E-Mail: crstclcr@onramp.net. Pres.: Sam Paulos; Studio Mgr.: Keith Rust; Distribution Mgr.: Sherri Gesin; Mgt. Sales Dir.: Jim Cocke.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Digital Forest Audio Services, 8221 Montoya Cir., Austin, 78717, (512) 246-1400, Web Site: www.digitalforest.com.
Guerilla Audio, 1307 Corona Dr., Austin, 78723, (512) 302-1677, (888) 763-8234, Fax: (512) 302-4724, E-Mail: imix4u@io.com, Web Site: www.io.com/guerilla.
Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, Web Site: www.intlcass.com. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: "Rocky" E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann.
 Audio, Video.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Lake Sound, 129 Pecan St., Keller, 76248, (817) 431-1405, Fax: (817) 379-5103, E-Mail: lakesound@aol.com, Web Site: www.lakesound.com. CEO: Rex Lake; Pres.: Russell Lake.
 Audio.
 Specializing in: CD Prep Services.
Lorien Multimedia, 3214 Fort Worth Trail, Austin, 78748, (512) 282-6053, Fax: (512) 282-0769.
Manna Productions ★, 7811 LaCosa, Dallas, 75248, (972) 239-9636, Fax: (972) 239-4075. Owner: Michael Taylor.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Marsal Productions, Inc., 1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera.
 Audio, Video.
 Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering, Film to Video Transfer.
Mother Dubbers, 13626 Gamma, Dallas, 75244, (972) 980-4840, Fax: (972) 980-1731. Owner/Pres.: Arnett Peel.
 Audio.
The Musik Factory ★, 1812 Procter St., Port Arthur, 77640, (409) 982-7121, E-Mail: music@great-recordings.com, Web Site: www.great_recordings.com. Pres./Co-Owner: Floyd Badeaux; Co-Owner: Lois Badeaux.
 Audio.
Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Terra Nova Digital Audio, Inc., 3102 Bee Caves Rd., Ste. C, Austin, 78746, (512) 328-8010, Fax: (512) 328-8505.
Yorktown Digital Works, Inc., 1400 W. Irving Blvd., Ste. 301, Irving, 75061, (972) 254-8161, Fax: (972) 259-1716, E-Mail: yorktown@digital@airmail.net. Producer/Engineer: Phil York.

UTAH

Cassette Productions (Div. of The Duplication Group), 4910 Amelia Earhart Dr., Salt Lake City, 84116, (800) 622-6036, (801) 531-7555, Fax: (801) 531-0740. Pres.: Mark Hanks; Sales/Mktg. Mgr.: Steve Aldous.
 Audio, Video.
 Specializing in: CD Prep Services, Analog Cassette Mastering.

Nimbus CD, Inc., 85 E. Bay Blvd., Provo, 84606, (800) 298-3201. Vice Pres., Sales: Mort Weiner; Vice Pres., Sales: Ric Sherman.
 Audio.
 Specializing in: CD Prep Services.
Video West Productions, 1065 W. North Temple, Salt Lake City, 84116, (801) 575-4400, Fax: (801) 575-4419. Vice Pres./Gen. Mgr.: Jim Yorgason; Opns. Mgr.: Jeanne Longworth; Gen. Sales Mgr.: Nancy Graham; Dir., Purchasing/Acct.: Ken Collins.
 Audio, Video.
 Specializing in: CD Prep Services, Analog Cassette Mastering.

VERMONT

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos.: Pierre Munha; Sales: Giovanna Iacono.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
RSB Disc, 22 Cliff St., Montpelier, 05602, (888) 227-1121, E-Mail: lafed@aol.com. Pres.: Richard Belanger; Dir., Customer Servs.: Pierina Nero; Dir., US Sales: Lefe Dutton.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Resolution, Inc., 19 Gregory Dr., South Burlington, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks.
 Audio, Video.

VIRGINIA

CopyCass ★, 229 N. Henry St., Alexandria, 22314, (703) 549-4425, Fax: (703) 548-5423. Pres./Sales Mgr.: Katherine Monteith; Vice Pres.: Rod Monteith; Mktg. Dir.: Kit George; Technical Dir.: Joe Kaputa.
 Audio, Video.
 Specializing in: Analog Cassette Mastering, Film to Video Transfer.
Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: lion@lionrecording.com, Web Site: www.lionrecording.com. Pres.: Harold Lion; Vice Pres.: Richard Lion.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Musifex Video, MVI Post, 6320 Castle Pl., Falls Church, 22044, (703) 525-6476, Fax: (703) 525-0949, E-Mail: mvipost@chelsea.ios.com, Web Site: www.chelsea.ios.com/~mvipost. Pres.: Frank Maniglia; Vice Pres.: Craig Maniglia; Dir., Mktg./Sales: Becky Lambert.
 Audio, Video.
Nimbus CD, Inc. ★, 623 Welsh Run Rd., Ruckersville, 22968, (800) 231-0778, Fax: (804) 985-4625, E-Mail: ihaney@nimbuscd.com, Web Site: nimbuscd.com. Dir., Mktg.: Lorr Honey.
 Audio, Video.
 Specializing in: CD Prep Services, Film to Video Transfer.
SAS Industries, Inc. ★, 1148 Corporate Park Rd., Forest, 24551, (800) 955-7271, (800) 727-7181, Fax: (804) 585-3575, E-Mail: sasmedia@earthlink.net. Graphics/Printing Mgr.: Sabrina Y. Tomlin; Office Mgr.: Kimberly Younger.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.

WASHINGTON

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 200, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crocker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Melody Productions, 7712 23rd Ave. NW, Seattle, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad.
 Audio.
Premier Multimedia ★, 200 NE Juniper St., Issaquah, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwiink.com, Web Site: premier-multimedia.com. Pres.: Kirt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farnhey.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Premiere America, Inc. ★, 18080 NE 68th St., Bldg. A-150, Redmond, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718, E-Mail: sales@premiereamerica.com, Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci.
 Video.
Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastoriza.
 Video.
 Specializing in: Analog Cassette Mastering.

WEST VIRGINIA

Jim McCoy Productions ★, Rt. 2, Box 114, Berkeley Springs, 25411, (304) 258-9381. Pres.: Jim McCoy; Sales Mgr.: Scott Jordan; Mktg. Dir.: Bertha McCoy.
 Specializing in: Analog Cassette Mastering.

Company headquarters are designated by a ★

WISCONSIN

American Music Co., 3830 Hwy. 78, Mount Horeb, 53572, (608) 437-8970, Fax: (608) 437-4362. Pres.: Jim Kirchnstein.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.
Concept Productions, Inc., 7878 Big Sky Dr., Madison, 53719, (608) 833-8273, (800) 728-2731, Fax: (608) 833-7893, E-Mail: conceptpro@aol.com. Pres.: Rod F. Barelmann; V. Pres./Prodn. Serv. Dir.: C. Dan Geocarri.
 Audio.
 Specializing in: CD Prep Services, Analog Cassette Mastering.
Full Compass Systems, Ltd., 8001 Terrace Ave., Middleton, 53662-3194, (608) 831-7330, Fax: (608) 831-6330, Web Site: www.fullcompass.com. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield.
 Audio.
RSVP, Inc., 7701 N. Teutonia Ave., Milwaukee, 53209, (414) 354-6400, Fax: (414) 354-7303. Pres.: Larry Hansen; Sales Mgr.: Jim Schaefer; Mktg. Dir.: Linda Hanson.
 Audio, Video.

WYOMING

Rocky Mountain Recording, 8305 Christensen Rd., Cheyenne, 82009, (307) 638-8733. Owner/Mgr.: Ray Alexander; Sales Mgr.: Georgia Alexander.
 Audio.
 Specializing in: Vinyl Disc Mastering.

U.S. TERRITORY

PUERTO RICO

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen.
 Audio.
 Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

ARIZONA

AAAA A/V Duplicators, Inc., 1110 E. Missouri Ave., Ste. 340, Phoenix, 85014, (602) 212-1765, (888) 641-2202, Fax: (602) 212-1769, E-Mail: sales@aaztec.com. Pres./CEO: Ron Briskman.
 Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
 Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. Number of Slaves in Operation (118), Annual Unit Volume (1,500,000), States and/or Countries Services (All). Video Packaging Services-Inserting, Labeling, Mailing, Other Services-Warehouse, Direct Response - 800 Services, Credit Card Clearance Services.
Arizona Media Duplication, Inc., 4840 S. 35th St., Phoenix, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 278-4441, E-Mail: azvidoe@aol.com. Gen. Office Mgr.: Jacqueline Olson.
 Video: PAL, SECAM. Video High Speed Capability-Sprinter, SP, LP, EP. Other Services-Other (Fulfillment, Drop Shipping).
Kyric Corp. ★, 2111 E. 20th St., Tucson, 85719, (800) 528-4640, Fax: (520) 624-9163. Pres.: Kevin Mokhtarian; Sales Mgr.: Kyle Mokhtarian.
 Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
 Video: Stats-Number of Slaves in Operation (20), States and/or Countries Services (States). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.
Terry Lessig Sound, 1626 N. Saventh St., Phoenix, 85006-2203, (602) 255-0155, Fax: (602) 255-0158. Pres.: Terry W. Lessig.
 Audio: Cassette, Open Reel, DAT, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
 Video: Stats-Number of Slaves in Operation (14), Annual Unit Volume (650K), States and/or Countries Services (USA).
Media Communications Corp. ★, 4700 S. McClintock, Ste. 100, Tempe, 85282, (602) 820-8170, (800) 394-3827, Fax: (602) 820-9309. Pres.: Ann V. Bonanno; Prodn. Mgr.: Richard Taylor; Duplication: Kim DePaolo.
 Audio: Cassette. Audio Packaging Services-Labeling.
 Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Macrovision.
Moon Valley Cassette, 10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: casset@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Rick Wallis.
 Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
 Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA. Annual Unit Volume (2,000,000), States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

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In Michigan 1-313-464-4650, Los Angeles CA Sales Office 1-310-858-6328



Vaughn Communications, Inc., 4141 E. Raymond St., Ste. G, Phoenix, 85040-1932, (800) 228-7609, (602) 437-5344, Fax: (602) 437-3718. Branch Mgr.: Jim Lawson.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

ARKANSAS

Richardson Tape & Sound, Inc. ★, HC 71, Box 231, Mountain View, 72560, (501) 269-3908, Fax: (501) 269-3048, E-Mail: richtape@mvnet.net. Pres.: Aubrey Richardson.
Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling.
Video: Video Packaging Services-Inserting, Collating, Labeling.

CALIFORNIA

ASR Recording Services of California ★, 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124, (800) 852-3124, Fax: (818) 341-9131, E-Mail: asrrecord@aol.com, Web Site: http://www.asrofca.com. Exec. Vice Pres.: Jeff Schor.
Audio: Cassette, DAT, Other (High Speed - 120,000 daily). Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (O-card).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (800) 346-3827, Fax: (818) 407-5900. Pres.: Norman C. Cooke; Sr. Vice Pres.: Music Div: William Cooke; Vice Pres.: Opns.: Jill Cooke.
Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
Video: Other Services-Warehouse.

All Points Music, 138 Arena St., Ste. A, El Segundo, 90245, (310) 333-1733, Fax: (310) 333-1732. Pres.: Sean Sullivan; Sales Mgr.: George Renfro; Mktg. Dir.: Robert Sutter; Buyer: Nate Patrick.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Aishire Int'l, Inc., 1015 W. Isabel St., Burbank, 91506, (800) 423-2936, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman.
Audio: Cassette, Open Reel, DAT, DCC, Other (Digital Bin). Audio Packaging Services-Inserting, Collating, Labeling.
Video: Number of Slaves in Operation (15), States and/or Countries Services (US). Other Services-Warehouse, Freight.

American Recorder Technologies, Inc., 4394 Los Angeles Ave., Simi Valley, 93063, (805) 527-9580, Fax: (805) 527-1433. Pres.: Alan Adelstein.
Audio: Cassette, DAT.

American Sound & Video Corp., 5 Whetney Rd., Irvine, 92618, (714) 588-7000, Fax: (714) 859-7801, E-Mail: asvc@asvc.com, Web Site: http://www.asvc.com. Pres.: Joe Wicker; Gen. Mgr.: Phil Cook; W. Coast Regl. Sales Mgr.: Jim Neiger.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Other (Betamax I & II). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Other (Comp.DisketteDupl.-3 1/2", Mici, 5 1/4").

American Sound & Video (San Rafael), 122 PAUL Dr., San Rafael, 94903, (415) 492-1300, (415) 492-1330, Fax: (415) 492-1601. Pres.: Joseph Wicker; Gen. Mgr.: Sherry Jones; Sales Mgr.: Joseph Abela.
Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling, Other (CD Broker, Shrinkwrap).

American Sound & Video Corp., 1111 Chestnut St., Burbank, 91506-1624, (818) 841-1996, Fax: (818) 841-1998. Gen. Mgr.: George Preston; Sr. Vice Pres.: Peter Thomason; Sales Mgr.: Pamela Steed.
Audio: Cassette, Open Reel, DAT, Other (Digital Bin). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D-2, Digital Betacam). Video High Speed Capability-SP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Amtron, Inc., 18557 E. Gale Ave., Industry, 91748, (818) 854-8068, Fax: (818) 854-8066. Pres./Sales Mgr.: Stanley Wong; Sales Mgr.: Monisa Chan.
Video: Other Services-Freight.

BJM Audio Duplication, 6821 Tujunga, North Hollywood, 91605, (818) 761-2924, (800) 256-9000, Fax: (818) 761-2715. Contact: Eric Dominguez.
Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Freight, Macrovision.

Bamco Records, 221 N. Lawrence Ave., Fullerton, 92832, (714) 738-6197. Gen. Mgr.: George Baker.
Audio: Cassette, Open Reel.

Batish's, 1310 Mission St., Santa Cruz, 95060, (408) 423-1699, Fax: (408) 423-5172, E-Mail: batish@crucio.com. Sales Mgr.: Ravi Batish; Mktg. Dir.: Ashwin Batish.
Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
Video: 1/2" VHS Cassette.

Blowin' Smoke Productions, Inc., 7438 Shoshone Ave., Van Nuys, 91406-2340, (818) 881-9888, Fax: (818) 881-0555. Pres.: Lawrence Weisberg; Int'l Sales Mgr.: Barry Knight; Nat'l Sales Dir.: Cheryl Holt; Mktg. Dir.: Colin Walkden.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, PAL, SECAM, Other (NTSC). Video High Speed Capability-Sprinter. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Video Jacket Design).

BROOKSHOWARD Productions, Inc., 3211 Cahuenga Blvd. W., Hollywood, 90068, (213) 874-3121, Fax: (213) 874-3182. Pres.: Howard Shapiro; Exec. Vice Pres.: Karen Brooks.
Audio: Cassette, DCC. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Film Transfer, PAL. Video High Speed Capability-TMD, Sprinter, SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

CD Labs, Inc. ★, 12517 Chandler Blvd., Ste. 107, North Hollywood, 91607, (818) 505-9581, Fax: (818) 985-7088. Pres.: Fred Tushinsky; Office Mgr.: Elaine Parker.
Audio: .

CEI Industries, Inc., 3420 Pomona Blvd., Pomona, 91768-3236, (800) 785-8868, (909) 598-3887, Fax: (909) 598-6187. Sales Mgr.: Julia Sullivan; Sales Mgr.: Ken Chang.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Design).

Cassette Express, 2882B Walnut Ave., Tustin, 92780, (714) 731-5546, Fax: (714) 731-5871. Pres.: Lee Kovacs.
Audio: Cassette, Open Reel, DAT, Real-Time, Other (Custom Loaded Blank Tape). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Cassette Productions Unlimited, 7 Holland, Irvine, 92718, (714) 454-1400, Fax: (714) 457-1812. Pres.: Jeff Baker; Exec. Vice Pres.: Rick Gucht; Exec. Vice Pres.: Mark Ashland; Vice Pres.: Opns.: Joel Brooks.

Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, PAL. Video High Speed Capability-Sprinter, SP, LP, EP. Number of Slaves in Operation (1500), Annual Unit Volume (5-10 Mill), States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Ricardo Ceja & Associates, 7100 Tujunga Ave., North Hollywood, 91605, (818) 782-7100, Fax: (818) 782-7111. Contact: Ricardo Ceja.

Audio: Cassette.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

Celebrity Duplicating Services, Inc., 21540 Blythe St., Canoga Park, 91304, (818) 716-7755, Fax: (818) 716-8271. Gen. Mgr.: Sean McMillan; Gen. Mgr.: Linda Lewis.
Video: 3/4" U-Matic, 1/2" VHS Cassette, Other (1"). Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL. Number of Slaves in Operation (100), Annual Unit Volume (1000000), States and/or Countries Services (USA). Video Packaging Services-Inserting, Labeling, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Cine Magnetics Video, 1888 Century Park E., Ste. 1900, Los Angeles, 90067, (310) 284-6877, Fax: (310) 284-6855. Contact: Oscar Diaz; Contact: Cindy Payne.

Cinram, Inc., 16830 Ventura Blvd., Ste. 224, Encino, 91436, (818) 995-1336, Fax: (818) 995-1854, Web Site: www.discmf.com. Dir., Nat'l Sales: Spence Berland; Acct. Rep.: Jesse Marting.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling.

Video: Other Services-Warehouse, MIS (Inventory).

Command Productions ★, 480 Gate Five Rd., Sausalito, 94965, (415) 332-3161. Pres.: Warren Weagant.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video Packaging Services-Inserting, Collating, Labeling.

Creative Sound Corp., 25429 Malibu Rd., Malibu, 90265, E-Mail: csound@csoundcorp.com, Web Site: csoundcorp.com. Pres.: Bob Cotterell; Mgr. (East): John Condon; Mgr. (West): Brad Matherly.
Audio: Cassette.

Crest National Digital Media Complex ★, 1000 N. Highland Ave., Hollywood, 90038, (213) 860-1300, (800) 309-DISC, Fax: (213) 466-7128, E-Mail: info@crestnational.com, Web Site: www.crestnational.com. Pres.: Ron Stein; Exec. Vice Pres.: Sales: John Walker; Gen. Mgr., Optical: Robert Freedman; Gen. Mgr., Video: Roy Brubaker.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, Other (D/D Premastering). Video High Speed Capability-SP. Number of Slaves in Operation (1200). Video Packaging Services-Inserting, Collating, Labeling, Other Services-Warehouse, MIS (Inventory), Freight.

Custom Duplication, Inc., 3404 Century Blvd., Inglewood, 90303, (310) 670-5575, Fax: (310) 412-2731, E-Mail: customdup@earthlink.net, Web Site: www.customduplication.com. Pres.: Bob Hively; Vice Pres. Sales: Rick Hively.
Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Warehousing).
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, PAL, SECAM. Number of Slaves in Operation (1000), Annual Unit Volume (5000000), States and/or Countries Services (Nationwide). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Direct Video Imprinting/Warehousing). Other Services-Warehouse, MIS (Inventory), Freight, Macrovision.

Damian F/X Studios ★, 8033 Sunset Blvd., Ste. 980, Hollywood, 90046, (310) 373-3323, Fax: (310) 373-3697, E-Mail: eyesinc1@aol.com. Pres.: Aldy Damian.
Audio: Cassette, Open Reel, DAT, DCC, Other (Direct to Disc).

Video: Other Services-Credit Card Clearance Services.

Digital Int'l Corp., 7100 Tujunga Ave., North Hollywood, 91605. Pres.: Ricardo Ceja; Sec.: Al Weintraub.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Video Jacket Design).
Video: Number of Slaves in Operation (10).

Disc Makers, 42650 Christy St., Fremont, 94538-3135, (510) 226-0800, (800) 869-0715, Fax: (510) 226-0455, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Ballen; Mgr., Pdc. Info (SF): Steve Urquhart.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse.

Disc Makers, 3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (213) 876-1411, Fax: (213) 876-6724, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr. (LA): John Moyer; Mktg. Mgr.: Carolyn Ballen; Sales: Kathy Fry.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Dubs, Inc. ★, 1220 N. Highland Ave., Hollywood, 90038, (213) 461-3726, Fax: (213) 466-7406. Pres.: Vincent J. Lyons; Sales Mgr.: Shellie L. Yaseen; Mktg. Dir.: George Bibaz; Sales Exec.: Dave Dawson; Post Prodn. Sales: Sandie Cam.
Audio: Cassette, Open Reel, DAT, DCC, Other (DA88). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (D1, D2, DCT). Video High Speed Capability-SP. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

The Duplicator, 405 14th St., Ste. 612, Oakland, 94612, (510) 832-5178. Pres.: Glenn Davidson.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Emperor of Emperors, 16133 Fairview Ave., Fontana, 92336, (909) 355-2372. Pres.: Stephen V. Mann; Sales Mgr.: A.K. Mann; Mktg. Dir.: M.S. Mann; Exec. Producer: Inderjit S. Mann.
Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, Film Transfer, PAL, SECAM. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Other (Worldwide Distribution).

Eric Productions, 15705 E. Arrow Hwy., Unit 1, Irwindale, 91706, (818) 856-8625, Fax: (818) 856-1736.
Audio: Cassette.
Video: .

Evermark Tape, Inc., 1201 W. Olympic Blvd., Santa Monica, 90404, (310) 450-2898, (800) 428-6001, Fax: (310) 452-0807. Pres.: Mark Chayat.
Audio: Cassette.
Video: Other Services-Warehouse.

F.D.S. Labs, Inc., 4007 W. Sixth St., Los Angeles, 90020, (213) 383-2155, Fax: (213) 383-2158. Pres.: Hank Waring; Sales Mgr.: Joani Waring; Mgr.: David Bard.
Audio: Cassette, Open Reel, DAT, Real-Time, Other (DAT 96, Sample Rate, 24 Bit Storage).

Fast Forward, 1025 Sansome St., San Francisco, 94111, (415) 989-6245, Fax: (415) 989-0349. Owner: Mark O'Brien; Pres.: Paul Grippaldi; Contact: Kathy Ringgold.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D1, Digital Betacam, D-2, 1", Betacam SP). Number of Slaves in Operation (150), Annual Unit Volume (200,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Other (Master Vaulting).

Filam Nat'l Plastics, Inc., 151 W. Rosecrans Ave., Gardena, 90248, (310) 660-0200, Fax: (310) 660-0210, E-Mail: jlloresii@aol.com. Pres.: Vic Flores; Sales: Jun Flores.
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

Good Vibrations Recording/RJR Digital ★, 4050 Troon Way, Bonita, 91902, (619) 267-0307, Fax: (619) 267-1339, E-Mail: gvjr@aol.com, Web Site: http://www.diablobweb.com/goodvibrations. Owner: Don Marshall; Mastering Engineer: Lawrence Czoka; Art Dir.: Greg Raymond.
Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Other (Graphic Design & Printing).

HCV, Inc. ★, 12229 Montague Arleta, 91331, (818) 896-4321, Fax: (818) 890-2092. Pres.: Ed De Roa; Contact: Terry Figgins.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, PAL, SECAM, Other (CD ROM(Mastering)). Number of Slaves in Operation (1000), Annual Unit Volume (1500000). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

Highland Laboratories ★, 747 Front St., San Francisco, 94111-1945, (415) 981-5010. Pres.: Barry J. Brose.
Audio: Cassette, Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer.

Imperial Tape Co., Inc., 1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: hganz@ix.netcom.com, Web Site: www.nutunes.com. Pres.: Howard Ganz; Gen. Mgr.: Arlene Descargar.
Audio: Cassette, Open Reel, DAT, Real-Time, Other (High Speed Bin Loop, CD-R Duplication). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Intersound, Inc., 8746 Sunset Blvd., Los Angeles, 90069, (310) 652-3741, Fax: (310) 854-7290, E-Mail: admin@wedubem.com, Web Site: www.netcom.com/~ispost. Pres.: Kent Harrison Hayes; Vice Pres.: Gary Morris; Vice Pres.: Prodn.: Gerard Shadrack; Prodn. Mgr.: William Davis.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Hi-8, Video 8, D2, Betacam SP, Digital Betacam SP).

KABA Audio Productions ★, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaudio.com, Web Site: www.kabaudio.com. Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (High Speed). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: States and/or Countries Services (Int'l).

KABA Research & Development, 24 Commercial Blvd., Novato, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaudio.com, Web Site: www.kabaudio.com, Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon.

Audio: Cassette, Open Reel, Real-Time.

LME Music Services, 9811 Owensmouth Ave., Ste. 3, Chatsworth, 91311-3800, (818) 882-5693, Fax: (818) 882-5793, E-Mail: makecds@lmeonline.com, Web Site: www.lmeonline.com/services.html, CFO: David Levy; Exec. Dir.: Nissim J. Baly; Acct. Exec.: Efraim Barrocas.

Audio: Cassette, Audio Packaging Services-Inserting.

Latter Packaging Equipment, Inc. ★, 3669 Seventh Ave., Los Angeles, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867, Web Site: www.latter.com, Pres.: Mel Latter; Admin. Asst.: Cherry Navarro.

Audio: Audio Packaging Services-Labeling, Other (Shrinkwrap). Video: Other Services-MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Lord & Morris, Inc., PO Box 3249, Torrance, 90510-3249, (310) 533-4800, Fax: (310) 533-1993, Pres.: Dawn Morris; Gen. Mgr.: Mark Williams; Mktg. Dir.: Roger Casas.

Video: 3/4" U-Matic, 1/2" VHS Cassette, Other (1"). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

MEDIACOPY, 5730 Buckingham Pkwy., Culver City, 90230, (310) 641-7110, Fax: (310) 641-8140, Pres.: Herb Fischer. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, BETA, PAL, SECAM. Video High Speed Capability-TMD, SP, LP, EP. Number of Slaves in Operation (30,000), Annual Unit Volume (100,000,000), States and/or Countries Services (US, Canada, Mexico). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Packaging Procurement). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Design, Procurement, Pop Fulfill., Prod.).

Macola Record Group, Inc., 115 W. Torrance Blvd., Ste. 200, Redondo Beach, 90277, (310) 937-3789, Fax: (310) 937-3793, Pres.: Donald MacMillan; Office Mgr.: Athena Damian; Mktg. Dir.: Amy Bliss.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Magnetic Products, 27712 Avenue Mentry, Valencia, 91355, (805) 295-8448, Fax: (805) 295-8278, Managing Dir.: Robert Goldman.

Video: 1/2" VHS Cassette, BETA, Other (Licensed Custom JVC Loader). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse.

Majestic Duplicating Service ★, PO Box 11375, Burbank, 91505-1375, (800) 423-7779, Fax: (818) 763-2825, CEO:

Richard Haas; Sales Mgr.: John Northrop; Mktg. Dir.: Chris Saver.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. Annual Unit Volume (50,000,000), States and/or Countries Services (US, Canada, Italy, Spain). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Printing). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Mann Endless Cassette Industries Corp., 3200 Sacramento St., San Francisco, 94118, (415) 221-2000, Fax: (415) 387-2425, Web Site: http://www.ezone.com/endless, Sales (Domestic): Ken Deaton; Sales (Int'l): Don Mann; Opns.: Bob Wells.

The Mastering Lab ★, 6033 Hollywood Blvd., Hollywood, 90028, (213) 466-8589, Fax: (213) 465-7570, Pres.: Doug Sax; Traffic: Monique Smith.

Audio: Cassette, DAT.

Matrix Video, 10960 Wilshire Blvd., 10th Floor, Los Angeles, 90024-3702, (310) 306-2600, Fax: (310) 306-2299, Pres.: Kathy Carmel; Vice Pres.: Mktg.: Kathy Boag. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM, Other (NTSC). Video High Speed Capability-Sprinter, SP, EP, Other (Real Time SP). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (3rd Class Bulk Sorting of Mail). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Maxi Cassette Productions, Inc. ★, 1440 E. Arrow Hwy., Unit L, Irwindale, 91706, (818) 358-1644, (800) 344-6294, Fax: (818) 357-1666, E-Mail: maxi-cd@greenheart.com, Web Site: www.greenheart.com/maxi-cd, Pres.: Michael T. Aris.

Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting.

Video: 3/4" U-Matic. Video Packaging Services-Inserting. Other Services-Freight, Direct Response - 800 Services.

Microtech Conversion Systems, Two Davis Dr., Belmont, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com, Inside Sales Mgr.: Chris Kurss.

Mirror Image, 7315C Sunset Blvd., Hollywood, 90046, (213) 876-1666, (800) 246-1111, Fax: (213) 876-7831, Pres.: Dean Acheson.

Audio: Cassette, DAT, Real-Time, Other (Audio CD Demos). Audio Packaging Services-Labeling.

Video: 1/2" VHS Cassette.

Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, 91604, (818) 767-7333, Fax: (818) 762-3074, E-Mail: steve_acc@earthlink.net, Web Site: www.adcd-cdr.com, Pres.: Steve Katz; Pres.: Steve Mitchell.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD).

Video: 1/2" VHS Cassette.

North Hollywood Tape Duplicating/Audio Duplicating R-R/Cassette/DATS, 5014 Lankershim Blvd., North Hollywood, 91601, (818) 985-9737, Fax: (818) 508-6443, Pres.: Charlene Schulz.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (High Speed).

Northstar Video Duplicators, Inc., 15941 Arminta St., Van Nuys, 91406, (818) 908-0894, Fax: (818) 904-9004, Contact: Vesko Jovicic; Contact: Dragan Mijailovic; Contact: Cheryl Melanson; Contact: Branko Pantelic. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM. Video High Speed Capability-SP, LP, EP. States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Ocean Development America, Inc., 13453-A Brooks Dr., Baldwin Park, 91706, (818) 856-2183, Fax: (818) 338-9194, Pres.: Alice Zhang.

Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Optimax Disc, Inc. ★, 3420 Pomona Blvd., Pomona, 91768-3236, (800) 785-8868, Fax: (909) 598-3867, Web Site: www.optimax-cei.com, Sales Mgr.: Julia Sullivan; Sales: Clint Wood, Ken Chang.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Design).

Tom Parham Audio Productions, 1140 S. Cypress, Unit D, La Habra, 90631, (800) 246-5667, Fax: (714) 871-5126, Owner: Tom Parham.

Audio: Cassette, Real-Time, Other (Digital bin cassette dupl., sonic solution digital master). Audio Packaging Services-Inserting, Labeling.

Pioneer Recording Studio, Inc. ★, 11835 Eddleston Dr., Northridge, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: galan2@aol.com, Pres.: Gary A. Rubin; Vice Pres.: Keith Edwards; Mktg. Dir.: Tom Connors.

Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 1/2" VHS Cassette, 8 mm.

Ponica Industrial Co., Ltd., 425 N. Smith Ave., Corona, 91720, (909) 371-5781, (800) 336-5533, Fax: (909) 371-2869, E-Mail: ponicaind@aol.com, Pres.: Joseph Chien; Exec. Mgr.: William Huang; Sales Mgr.: Judith Masura.

Audio: Cassette. Video: 1/2" VHS Cassette, BETA. Other Services-Warehouse, MIS (Inventory).

Prairie Sun Recording, PO Box 7084, Cotati, 94928, (707) 795-7011, Fax: (707) 795-1259, Pres./Mktg. Dir.: Mark "Mooka" Rennick; Opns. Mgr.: Jeffrey Sloan.

Audio: Cassette, DAT, Real-Time.

Precise Media Services, 101 Exchange Pl., Pomona, 91768, (909) 594-6856, (800) 444-4217, Fax: (909) 594-0149, Pres.: Robert Miller.

Video: .

Premiere Video, Inc., 170 Woodridge Rd., Hillsborough, 94010, (800) 397-0262, Fax: (415) 579-1445, Dir., Sales/Mktg.: David Travis.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS. Video High Speed Capability-TMD, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other

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(Design/Printing), Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Direct-to-Customer/Distribution).

Pro Video, 2904A Colorado Blvd., Santa Monica, 90404, (310) 828-2292, Fax: (310) 828-1808, E-Mail: zyxzyx@primenet.com.
Pres.: Joel Webb.
Video: 3/4" U-Matic, 1/2" VHS Cassette, Film Transfer, Other (D-2, 1" NTSC Type-C).

Quadim Corp. * 5356 Sterling Center Dr., Westlake Village, 91361, (818) 706-8843, (800) 576-EDIT, Fax: (818) 706-8426.
CEO: Guy A. Costa; Sales Mgr.: Paul Costa.
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CDR).
Audio Packaging Services-Inserting, Labeling.
Video: Other Services-Credit Card Clearance Services.

Radio Central, 548 S. Spring St., Ste. 815, Los Angeles, 90013, (213) 623-7589, Fax: (213) 623-7590. Pres.: David B. Sigler; Sales Mgr.: C.T. Hampson.
Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Labeling, Mailing.

Rainbo Records & Cassettes *

1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse.

Rank Video Services America, Inc., 11150 Santa Monica Blvd., Ste. 700, Los Angeles, 90025, (310) 477-7755, Fax: (310) 477-7088, E-Mail: djones@wia.rusa.com. Vice Pres. Mktg.: E. Dean Jones II.

Video: 1/2" VHS Cassette, 8 mm, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, LP, EP. States and/or Countries Services (North America/Europe). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Macrovision.

Bill Rose Productions, Inc., 955 Venture Ct., Sacramento, 95825, (916) 929-9181, Fax: (916) 929-4751. Owners: Bill Rose, Shirley Rose; Mgr.: Kip Hall; Mgr./Tape Duplicating Dept.: Lin Ho.
Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Number of Slaves in Operation (50). States and/or Countries Services (West Coast (USA)). Video Packaging Services-Inserting, Collating, Labeling, Other Services-Freight, Other (Film-to-Video Transfer).

Record Factory, 2931 W. Central Ave., Ste. H, Santa Ana, 92704, (800) 3RE-CORD, (714) 241-0951, E-Mail: record@earthlink.net. Owner: Sheri Neville; Customer Rel.: Jason Jones; Chief Engineer: Jim Haltin.

Record Technology, Inc. (RTI), 486 Dawson Dr., Ste. 4S, Camarillo, 93012, (805) 484-2747, Fax: (805) 987-0508. Owner: Don MacInnis; Sales: Linda Pierce Ferguson; Sales: Reid MacInnis; Sales: Jane Coulson.
Audio: Cassette.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

Rimage Corp., 20251 Sealport Cir., Apt. 104, Huntington Beach, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com. Web Site: rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Sude; Vice Pres. Sales: Ken Kinck; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Other (RF Seal).
Video: 3/4" U-Matic, 1/2" VHS Cassette, Film Transfer. Video High Speed Capability-TMD. Annual Unit Volume (16,000,000). States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Rose Recording Studios, 1098B Rose Ave., El Centro, 92243, (760) 352-5774, Fax: (760) 353-1339. Owner: Danny Berg.
Audio: Cassette, Real-Time.
Video: 1/2" VHS Cassette.

SF Video, Inc. * 930 Montgomery St., Ste. 301, San Francisco, 94133-4637, (800) 545-5865, (415) 288-9400, Fax: (415) 288-9410, E-Mail: sfvideomb@aol.com. Pres.: Steven Feinberg; Vice Pres.: Michael Brandon; Media Consultant: Dawn Tognoli; Sales: James Olmstead.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, EP. Annual Unit Volume (360,000,000). States and/or Countries Services (NY, CA, FL). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

SKMA, Inc. * 4041 Via Oro Ave., Long Beach, 90810, (310) 830-6000, Fax: (310) 830-0646. Vice Pres., Sales/Mktg.: Mike Ingalls; Nat'l Sales Mgr.: J. Jerry Shields; Technical Servs. Mgr.: Peter Piotrowski.
Audio: Other (O.E.M. or Private Label Finished Audio Cassettes).

Sonopress, Inc., 14 Muirfield, Dove Canyon, 92679-3420, (714) 858-1314, Fax: (714) 858-1428. Sales Mgr.-Southern CA: Jon King.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Sony Disc Manufacturing, 875 S. Westlake Blvd., Ste. 114, Westlake Village, 91361, (805) 496-6628, Fax: (805) 496-5753. Dir., Sales-West: Jack Storti.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Video High Speed Capability-TMD, Sprinter, SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Sound Advice, 9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (909) 987-6930, (909) 987-6830, Fax: (909) 987-6977, E-Mail: soundadvize@earthlink.net. Pres.: Scott A. Flynn; Gen./Sales Mgr.: Kevin Jackson; Prodn. Mgr.: Brian Tomhave.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).
Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Tape Specialty, Inc. *

13411 Saticoy St., North Hollywood, 91605, (818) 786-6111, (800) 310-0800, Fax: (818) 904-0267, E-Mail: sales@cdmanufacturing.com, Web Site: www.cdmanufacturing.com. Pres.: Steven Feldman; Vice Pres.: Stuart Feldman; Sales Mgr.: Nancy Catapano.
Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Other Services-Warehouse, MIS (Inventory).

Technicolor * 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280, E-Mail: carrie_bissell@technicolor.com. Pres.: Orlando Raimondo; Sr. Vice Pres. Sales/Mktg.: Paul Scott; Vice Pres. Sales/Mktg.: Pierre Loubet; Dir., Sales: Paul Chabot; Mktg.: Carrie Bissell.

Video: 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Delta Cassette, LaminArt). Video High Speed Capability-Sprinter, SP, LP, EP, Other (QEP). Number of Slaves in Operation (60,000). Annual Unit Volume (300,000,000). States and/or Countries Services (North America, UK, Holland, Italy, France, Germany, Spain). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Complete fulfillment services). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Electronic Inventory Management).

Technicolor, 3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4280. Pres.: Orlando Raimondo; Vice Pres., Sales: Jim Pagliaro; Dir., Sales: Paul Chabot; Mktg. Servs. Mgr.: Carrie Bissell; Acct. Exec.: Dan Owen; Acct. Exec.: Sharon Ames.

Video: 1/2" VHS Cassette, PAL, SECAM, Other (Delta Cassette, LaminArt). Video High Speed Capability-Sprinter, SP, LP, EP, Other (QEP). Number of Slaves in Operation (60,000). Annual Unit Volume (5,000,000). States and/or Countries Services (CA, IL, NY, MI, The Netherlands, Italy, Spain, UK). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Complete Fulfillment Services). Other Services-Warehouse, MIS (Inventory), Freight, Other (Electronic Inventory Management).

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez/Jim Pagliaro.

Video: 1/2" VHS Cassette, 8 mm, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, LP, EP. Number of Slaves in Operation (60,000). Annual Unit Volume (300,000,000). States and/or Countries Services (North America, South America, Europe). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Third Wave Media Ltd., 5225 Wilshire Blvd., Ste. 700, Los Angeles, 90036, (213) 931-1746, (800) WAVE-CD1, Fax: (213) 931-1748, E-Mail: thirdwav@pacbell.com. Web Site: www.thirdwavmedia.com. Pres.: Andrew A. Melzer; Sales Mgr.: Mark H. Menaker; Contact: Martin L. Cohen.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Graphic Design, Printing).

Tomel Industries (America), Inc. * 19330 E. San Jose Ave., City of Industry, 91748, (909) 598-9993, Fax: (909) 598-5195. Vice Pres./Mktg. Dir.: Terry Yuen; Sales: Elizabeth Arellano; Sales: Phil Li.

Video: 1/2" VHS Cassette. Other Services-Warehouse.

United Audio Video Group, Inc. * 6855 Vineland Ave., North Hollywood, 91605, (818) 960-6700, Fax: (818) 508-8273. Pres.: Miriam Newman; Vice Pres., Opns.: Steve Newman; Sec./Treasurer: Laurie Newman; Sales Mgr.: Larry Martin; Prodn. Mgr.: Stacy McLaughlin.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (High speed bin loop). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, PAL, SECAM, Other (Hi8mm, Video 8, Betacam). Number of Slaves in Operation (250). States and/or Countries Services (Nationwide). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Credit Card Clearance Services.

V-Corp. * 1044 E. Edna Pl., Covina, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465. Pres.: Peter J. Villar; Vice Pres./Mktg. Dir.: Isandra Villar; Sales: Roland Tiangco; Sales: Irene Arevalo.

Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (Digital bin Duplication Telemetrics DB-1000). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, SVHS, Other (Regular VHS). Video High Speed Capability-SP. Number of Slaves in Operation (21). States and/or Countries Services (CA). Video Packaging Services-Inserting, Labeling, Mailing. Other Services-Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Vaughn Communications, Inc., 2465 Campus Dr., Ste. M, Irvine, 92715, (714) 252-0190, (800) 228-7609, Fax: (714) 252-0192. Branch Mgr.: Paul Taylor.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Betacam, 1", D2, M2, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. States and/or Countries Services (USA). Video Packaging Services-Inserting,

Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Vaughn Communications (Certified Media Div.), 48541 Warm Springs Blvd., Ste. 505, Fremont, 94538, (510) 249-0600, Fax: (510) 249-0606, E-Mail: vaughn@vaughn.com. Web Site: www.vaughn.com.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, M1, 1" Mini DV, DVCAM, DVCPR0). Video High Speed Capability-TMD, Sprinter, SP, EP. Number of Slaves in Operation (4000). Annual Unit Volume (35,000,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse.

Virco Recording Co., Inc., 700 S. Date Ave., Alhambra, 91803, (626) 570-4540, Fax: (626) 281-5109. Pres.: Virginia C. Watts.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Warner Media Services, 1265 Los Angeles St., Glendale, 91204, (818) 953-2941, Fax: (818) 843-6510. Sr. Vice Pres., Sales: Rick Dixon.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Waxxon Int'l Development (USA), Inc.

246 Clary Ave., San Gabriel, 91776, (818) 285-6883, Fax: (818) 285-2363, E-Mail: waxxon@juno.com. Pres.: Jackson Ng; Sales Exec.: Vicky Wong.
Audio: Cassette.
Video: 1/2" VHS Cassette. Other Services-Warehouse, MIS (Inventory).

Western Media Systems, Inc. * 30941 W. Agoura Rd., Ste. 302, Westlake Village, 91361, (818) 889-7350, E-Mail: gary@westernmedia.com, Web Site: http://www.westernmedia.com. Pres.: Gary Guenot; Mgr.: Jo Rasmussen.
Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (1"). Video High Speed Capability-SP. Number of Slaves in Operation (1000). Annual Unit Volume (4,000,000). States and/or Countries Services (Int'l). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

COLORADO

Advanced Audio/Video Productions, Inc., 4850 Nome St., Denver, 80239-2728, (303) 368-0406, Fax: (303) 368-0430. Contact: Philip Yun.

Denver Dubbing, 65 Inverness Dr. E., Englewood, 80112-5117, (303) 790-2232, Fax: (303) 790-2271. Vice Pres.: Lee Ann Hedenkamp.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, Digital Beta Cam, Beta Cam SP, 1"). Number of Slaves in Operation (1000). Annual Unit Volume (200,000). States and/or Countries Services (Worldwide). Video Packaging Services-Inserting, Labeling, Other Services-Warehouse, Macrovision. Other (Drop Shipping).

Jackson Sound Productions, Ltd., 3301 W. Hampden, Unit C, Englewood, 80110, (303) 761-7940, (800) 621-6773, Fax: (303) 789-0557. Pres.: Joseph Jackson; Sales Mgr.: Linda Rodriguez; Chief Engineer: Doug Brand; Prodn. Mgr.: Mark Sister.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Penguin Digital Recording Co., Inc. * 1300 S. Potomac St., Ste. 116, Aurora, 80012-4526, (303) 755-9978, Fax: (303) 755-9984, E-Mail: pengdig@aol.com, Web Site: http://www.pengdigital.com. Pres.: Robert Berglund; Sales Mgr.: Earl Berglund.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (ProTools D.A.W.). Audio Packaging Services-Inserting, Labeling, Mailing, Other (Shrinkwrapping).
Video: Other Services-Warehouse.

Tapes Again, 3080 Valmont, Ste. 280, Boulder, 80302, (303) 447-8787, (888) 745-0306, Fax: (303) 546-6617, E-Mail: tapesagain@aol.com. Web Site: harbormusic.com. Partner: Hugh Robertson; Partner: Mark Longear; Partner: Steve Hargroder.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (CDR). Audio Packaging Services-Labeling.
Video: Other (HiFi-VHS PCM audio to cassette or DAT or CD-R). Number of Slaves in Operation (50). Annual Unit Volume (30,000). States and/or Countries Services (US).

VU Videos/Arizona Video, 1420 Blake St., Denver, 80202, (303) 534-5503, Fax: (303) 595-4630.

Vaughn Communications, Inc., 4850 Nome St., Denver, 80239, (303) 576-9447, Fax: (303) 576-9028, E-Mail: vaughn@vaughn.com. Web Site: www.vaughn.com.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, M1, DVC PRO, 1" Mini DV DVCAM). Video High Speed Capability-TMD, Sprinter, SP, EP. Number of Slaves in Operation (4000). Annual Unit Volume (35,000,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Direct Response - 800 Services, Credit Card Clearance Services.

CONNECTICUT

Associated Audio/Video & Digital Services, 914 Arctic St., Bridgeport, 06608, (203) 338-0699, (800) 338-0118, Fax: (203) 338-0522. Pres.: D. Richard Kraus; Vice Pres.: Allen Johnson; Dir., Mktg.: Mason Jenkins; New Media Sales: Jeff Epstein; Customer Liason: Julie Kraus.

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Video: 1/2" VHS Cassette, Video High Speed Capability-Sprinter, SP, EP, Number of Slaves in Operation (40), Annual Unit Volume (1000000), States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

Audio/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney.
Audio: Cassette, Open Reel, Real-Time, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, Other (Repair Service VHS & Beta).

Color Film Corp. ★, 770 Connecticut Ave., Norwalk, 06854, (203) 866-2711, (800) 882-1120, Fax: (203) 854-3526, E-Mail: cdrom@colorfilm.com. Pres.: Aldon Lareau; Mktg.: Layne Rodney.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM. Video High Speed Capability-Sprinter, SP, Number of Slaves in Operation (1000), States and/or Countries Services (Continental US). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Bulk Mail Distribution). Other Services-Warehouse, MIS (Inventory), Freight, Macrovision, Other (Bulk Mail Distribution).

Cyberdisk Manufacturing, 69 Brunswick Ave. Ext., Moosup, 06354-1133, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654, E-Mail: cyberdisk@wagarassoc.com. Vice Pres.: Sales: Peter Baldes.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: , Other (DVD), Other Services-Warehouse, MIS (Inventory).

DELAWARE

Cinram, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, 19803, (302) 479-2500, (800) 433-3472, Fax: (302) 479-2527, Web Site: www.discmlg.com. Pres.: David Rubenstein; Exec. V.P., Mktg./Sales: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Mktg. Mgr.: Nancy Klocko; Nat'l Sales Mgr.: Jill Croft; Latin America Sales Mgr.: Sharon Manley.

Audio: Cassette, Open Reel, DCC, Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (1"). Video High Speed Capability-SP, LP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment). Other Services-Warehouse, MIS (Inventory), Macrovision.

Nat'l Multimedia Services (Div. of Ken-Del Prods., Inc.), First State Production Ctr., 1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1110, (800) UNL-ISTE, Fax: (302) 999-1656, E-Mail: nms@dca.net. Pres./Gen. Mgr.: Edwin Kennedy; Sales Mgr./Mktg. Dir.: Shiril Lutz; Opns. Mgr.: William Burgess III; Technical Dir.: Paul Janocha.

Audio: Cassette, Open Reel, DAT, Real-Time, Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap, Vaulting).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1" C-format, R-R, Hi-8mm). States and/or Countries Services (USA, Canada). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap, Vault Storage). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

FLORIDA

Allied Digital Technologies, 4364 35th St., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: first@allied.mhs.compuserve.com, Web Site: www.allied-digital.com. Vice Pres. Sales: Richard Skillman.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Video High Speed Capability-Sprinter, SP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Closed captioning).

Alpha Records, Inc., 1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039. Pres.: Richard A. Smith; Sales Mgr.: Barbara C. Smith.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, Freight.

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, 33334, (954) 565-2739, Fax: (954) 563-2844, E-Mail: apex1@aol.com, Web Site: www.apexmachine.com. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.
Audio: Cassette, Other (On Videocassette Printing). Audio Packaging Services-Inserting, Labeling, Other (Overwrapping).
Video: Other (On Videocassette Printing).

Pat Appleson Studios, Inc. ★, 757 SE 17th St., Ste. 358, Fort Lauderdale, 33316-2960, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net. Pres.: Patrick G. Appleson; Sales Mgr.: Alan Muller; Mktg. Dir.: Brenda Mayer.
Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (Elec. spot delivery). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Duplication). Video High Speed Capability-SP, Other (1"-MI-3/4" SP, Beta/SP). States and/or Countries Services (US, Caribbean). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Other (A/V Production).

AstraTech-Americas, Inc. ★, 5400 Broken Sound Blvd. NW, Boca Raton, 33487, (561) 995-7000, Fax: (561) 995-7001.

Pres.: Anthony Perez; Sales Dir.: Juan Estevez; Customer Serv. Mgr.: Tom Graves.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling.

Video: Other Services-Warehouse, MIS (Inventory), Freight.
Audio Recording & Duplicating, 4341 Santa Villa Dr., Milton, 32571, (850) 994-4799. Pres.: Ty Bracken; Sales Mgr.: Glenda Bracken.

Audio: Cassette, Audio Packaging Services-Inserting, Labeling, Other (ADAT Master Duplicating).

Caribbean Records Manufacturing ★, 3081 NW 24th St., Miami, 33142, (305) 633-4322, Fax: (305) 634-3775. Pres.: Juan B. Fernandez; Vice Pres.: Jose Armada Sr.; Sec.: Elvira Freyre.
Audio: Cassette, DAT.

Christian Video Int'l, 1720 Lee Rd., Orlando, 32810, (407) 299-7363, Fax: (407) 578-1880. Contact: Janet Work.

DER Duplicating Services, Inc. ★, 212 NW Fourth Ave., Hallandale, 33009, (954) 458-7505, Fax: (954) 458-8554. Pres.: Mike Rubin; Sales Mgr.: Lerry Fein; DVD Devel.: Ron Obsgarten; Customer Serv.: Sheila Hidalgo.

Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, PAL, Other (1"). Video High Speed Capability-TMD, Sprinter, SP, LP, EP, Other (Real Time 800). Number of Slaves in Operation (800), States and/or Countries Services (aLL). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Digital Domain ★, 931 State Rd. 434, Ste. 1201-168, Altamonte Springs, 32714, (212) 369-2932, (800) 344-4361, Fax: (212) 427-6892, E-Mail: bobkatz@digido.com, Web Site: digido.com. Vice Pres.: Mary Kent.
Audio: Cassette, Open Reel, DAT, Real-Time.

Dynamic Reproductions, Inc., 639 Cleveland St., Ste. 220, Clearwater, 34615, (813) 461-7518, (888) DYNA-REP, Fax: (813) 449-9539. Pres.: R. Cassano; Sales/Mktg. Dir.: Rich Rieche.

Audio: Cassette, Open Reel, Real-Time, Other (High Speed, also Digital). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, Annual Unit Volume (7,500,000), States and/or Countries Services (USA, Canada). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Eva-Tone, Inc. ★, 4801 Ulmerton Rd., Clearwater, 34622, (800) 382-8663, (813) 572-7000, Fax: (813) 572-6214. Chrmn.: R. Evan Evans; Pres.: Norman H. Welch; Nat'l Sales Mgr.: Joseph D. Demaso; Dir., Nat'l Sales/Mktg.: Patrick Augustine; Nat'l Adv. Mgr.: Laurence S. Johnson.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Audio Book Packaging).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

Instant Replay, Inc., 210 SW 15th Rd., Ste. 300-04, Miami, 33129-1122, (305) 593-2900, Fax: (305) 593-9050. Pres.: Gary Holmes.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, Other (Standard conversion, NTSC, PAL, SECAM).

Kinura Records Mastering ★, PO Box 660236, Miami Springs, 33266-0236, (305) 887-5329. Pres./Sales Mgr.: C.R. Hertzburg.
Audio: Cassette.

Magnetech Corp., 3941 SW 47th Ave., Fort Lauderdale, 33314, (800) 683-3873, (305) 791-6711, Fax: (305) 791-6788, E-Mail: mtpardo@ix.netcom.com. Pres.: Hugh Coppen; Dir., Nat'l Accts.: Andrew Green; Dir., Nat'l Accts.: Chip Viering; Acct. Exec.: Michael L. Pardo.
Audio: Cassette, DAT, Real-Time, Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP, Number of Slaves in Operation (1000), Annual Unit Volume (24,000,000), States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Fulfillment Servs.).

Magnetix Corp. ★, 770 W. Bay St., Winter Garden, 34787, (407) 656-4494, Fax: (407) 656-4825. COO: William Hohns; Pres.: Robert J. LeFort, Jr.; Vice Pres.: Sales: Ellen Ziegler; Vice Pres.: Sales: Rob Panepinto; Mgr., Customer Serv.: Jim Bakker.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services, Credit Card Clearance Services.

Media Concepts, Inc., 559 49th St. S., Saint Petersburg, 33707-2690, (813) 321-2122, (800) 330-3873, Fax: (813) 321-2272, E-Mail: cwrs@aol.com, Web Site: www.mediaconceptsflorida.com. Pres.: Bob Skidmore; Vice Pres.: John P. Gallagher; Vice Pres.: Richard E. Smith; Opns. Mgr.: Scott Richardson; Prod. Mgr.: Todd Bowler.
Audio: Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, Film Transfer, PAL, SECAM, Other (Digitals). Number of Slaves in Operation (200), States and/or Countries Services (USA, Germany, UK). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (SK Permaid Copy Protection System).

Miami Tape, Inc., 550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: gcgarciar182@aol.com. Pres.: Carlos O. Garcia; Sales Mgr.: Mirella Tunon.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling.

Mirror Image Sound & Recording, Inc. ★, 619 S. Main St., Gainesville, 32601, (352) 376-8742. Pres.: Robert McPeck; Sales Mgr.: Ray Valia.
Audio: Cassette, Real-Time, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Progressive Music Studios, 2116 Southwest Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050. Pres./Sales Mgr.: Ken Venstris.

Audio: Cassette, Open Reel, DAT, Real-Time.
Video: 1/2" VHS Cassette, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory).

Protech Entertainment Group, Inc. ★, 1631 W. 38th Pl., Ste. 1501-A, Miami, 33012, (305) 826-3157, Fax: (305) 827-3803. Pres.: Gil Martinez.
Audio: Cassette, Other (Digital Bin Loop). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, Freight.

Trackmaster, Inc. ★, 4701 NE 12th Ave., Oakland Park, 33334, (954) 776-6603, (954) 776-6613, Fax: (954) 776-5534, E-Mail: trkmaster@aol.com. Pres.: Roy D. Parsons; Sales Mgr./Mktg. Dir.: Lupe Parsons.
Audio: Cassette, Open Reel, DAT, Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video Packaging Services-Inserting, Mailing.

Vaughn Communications, Inc., 4710 Eisenhower Blvd., Ste. A2, Tampa, 33634-6308, (813) 886-3141, (800) 252-7564, Fax: (813) 889-0182. Regl. Gen. Mgr.: Ken Cheek; Opns. Mgr.: Scotte Kavanaugh.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Betacam, 1", D2, M2, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP, Number of Slaves in Operation (300), Annual Unit Volume (5000000), States and/or Countries Services (FL, MS (USA); Latin America; Caribbean). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Vaughn Communications, Inc., 10031 Pines Blvd., Ste. 248, Pembroke Pines, 33024, (954) 438-7026, (800) 866-8797, Fax: (954) 438-6721. Acct. Mgr.: Carole Williams.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Fulfillment, Captioning).

Vaughn Communications, Inc., 9460 Deligates Dr., Ste. 101, Orlando, 32837, (407) 240-3546, Fax: (407) 855-1653. Regl. Acct. Mgr.: Ron Hansen.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP, States and/or Countries Services (CO, FL, GA, NC, TX, MN, MO, WA, NC, OR, AZ, NY, CA, IL). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

WRS Motion Picture & Video Lab, 105 Pineapple Ln., Altamonte Springs, 32714, (407) 774-6442. Contact: Jim Caron.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-Sprinter, SP, LP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

The Warehouse, 2071-20 Emerson St., Jacksonville, 32207, (904) 399-0424, (800) 483-8273, E-Mail: warehouse@jax.jaxnet.com, Web Site: www.warehousestudio.com. Sales: Al Stewart, Jon Farmer; Sales Engineer: Garf Cooper; Engineer/Producer: Dave Hauser; Engineer: Buster Morgenstern.
Audio: Cassette, Open Reel.
Video: 1/2" VHS Cassette, Video High Speed Capability-SP, LP, EP.

GEORGIA

American Sound & Video Corp., 2225 Faulkner Rd. NE, Atlanta, 30324-4224, (404) 633-4577, Fax: (404) 728-9744. Gen. Mgr.: Jimmy Hicks; Sales Mgr.: Stan Lester.

Audio: Cassette, DAT, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Pal/Secam conversion). Video High Speed Capability-SP, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Atlanta Manufacturing Group ★, 1100 Spring St., Ste. 340, Atlanta, 30309, (404) 892-1036, Fax: (404) 724-0889, E-Mail: klarsson@mindspring.com. Vice Pres. Opns.: Kris Larsson.
Audio: Cassette, Audio Packaging Services-Inserting.
Video: Other Services-Warehouse, MIS (Inventory).

Catspaw Productions ★, 560 Dutch Valley Rd. NE, Atlanta, 30324, (404) 876-2287, Fax: (404) 881-8409, E-Mail: catspaw@alt.mindspring.com. CFO: Sharon Paul; Pres.: Doug Paul; Studio Mgr.: Tom Race; Asst. Studio Mgr.: Douglas Martin.
Audio: Cassette, Open Reel, DAT, Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Other (D2, Digi Beta). Number of Slaves in Operation (23).

Columbia Magnetics/Sony Music, 5152 Columbia Dr., Carrollton, 30117, (770) 836-2000, (800) 654-4277, Fax: (770) 836-2090, Web Site: www.sonydisc.com. Sr. Vice Pres.: Bob Myers; Vice Pres./Sales/Mktg.: Scott Bartlett; Sales Mgr.: Phil Deets; Opns. Dir.: Cher Anderson.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, Video High Speed Capability-Sprinter, SP, Video Packaging Services-Inserting, Collating, Labeling, Other Services-Warehouse, MIS (Inventory).

Doppler Studios ★, 1922 Piedmont Cir., Atlanta, 30324, (404) 873-6941, Fax: (404) 872-2160, E-Mail: doppleratl@aol.com. Pres.: Joe Neil; Vice Pres.: Bill Quinn.
Audio: Cassette, Open Reel, Real-Time.

Company headquarters are designated by a ★

Premiere America, Inc., 4025 Pleasantdale Rd., Ste. 260, Atlanta, 30340, (770) 448-1280, (770) 449-3337, Fax: (770) 447-1882. Contact: George Ross.

Sound Video Corp., 3125-A Gateway Dr., Norcross, 30071, (770) 448-5020, Fax: (770) 448-0112. Pres.: Bill Evans; Sales Mgr.: Billy McDaniel.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Digital Beta, 1", D2). Number of Slaves in Operation (280). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Tape Warehouse A/K/A The Sound Investment Co., Inc., 2688 Peachtree Sq., Atlanta, 30360, (770) 458-1679, (800) 659-8273, Fax: (770) 458-0276. Pres.: Lisa Wilmer; Gen. Mgr./Buyer: W. Louis Simmons, Jr.; Mktg. Dir.: Lori Albert. Audio: Cassette, Open Reel, Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer.

Vaughn Communications, Inc., 6514 Jimmy Carter Blvd., Norcross, 30071, (770) 441-3827, Fax: (770) 416-8880. Branch Mgr.: Rich Wogen; Sales Mgr.: Don Reggio.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Video Copy Services, Inc., 1699 Tullie Cir., Ste. 117, Atlanta, 30329, (800) 553-3616, (404) 321-6933, Fax: (404) 321-4876, E-Mail: videocopy@aol.com. Pres.: Tim Harris; Sales Mgr.: Judd Wesley.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM, Other (Beta Cam, 1", D2, M.II). Number of Slaves in Operation (200). Annual Unit Volume (350K). States and/or Countries Services (USA, Canada). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Int'l Standards Conversions).

WRS of Atlanta, One CNN Cir., Ste. 246, Atlanta, 30303, (404) 659-4000, Fax: (404) 577-2308. Contact: Bob Chirum.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Beta SP, Digital Detacam, D2). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Freight, Macrovision.

HAWAII

Cosmo, 2639 S. King St., Ste. 208, Honolulu, 96826, (808) 949-2811, Fax: (808) 949-5998.

ILLINOIS

AGI, Inc., 1950 N. Ruby St., Melrose Park, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight.

ARS Recording Studio & Tape Duplication, 11626 S. Pulaski, Alsip, 60658, (708) 371-8424, Fax: (708) 371-3958, E-Mail: arstudio@aol.com. Gen. Mgr./Sales: Don J. Pokorny; Duplication Dept. Mgr.: Geoff Cook; Chief Engineer: Gary A. Cobb.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Acme Recording, Inc., 1708 W. Belmont Ave., Chicago, 60657, (312) 477-7333, Fax: (312) 472-7806. Gen. Mgr.: Paul Smith; Office Mgr.: Fran Kondorf; Staff Engineer: Reza Ebrahimi; Graphics/Duplication: Cameron Blietz.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.

Arvid Recording Co., 69 S. LaSalle, Aurora, 60505, (630) 837-9840, Fax: (708) 859-7576. Pres.: David Schuler.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Other Services-Warehouse.

Audico Label Corp., 8343 W. Grand Ave., River Grove, 60171, (800) 252-5667, Fax: (708) 456-0418, E-Mail: audicolabel@juno.com. Pres.: Barbara Deletzke; Mktg. Mgr.: Sandra Bert; Sales: Janice Lambrecht.
Video: Video Packaging Services-Labeling, Other (Blank Labels). Other Services-Warehouse, Direct Response - 800 Services, Credit Card Clearance Services.

Audio Images Plus/Compdisk, 6228 Oakton St., Morton Grove, 60053, (847) 965-8401, Fax: (847) 965-8426, E-Mail: lauren@compdisc-inc.com, Web Site: www.compdisc-inc.com. Pres.: Lauren Leifer; COO: Anne Carney; Acct. Exec.: Shirley Conley.
Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Cassette Services, Inc., 111 N. Hickory Ave., Arlington Heights, 60004-6206, (847) 806-1100, Fax: (847) 806-1142. Pres.: Michael Connor; Sales Mgr.: Joe Giuliani.
Audio: Cassette, Audio Packaging Services-Inserting, Labeling, Mailing.

Domain Communications LLC, 289 Main Pl., Carol Stream, 60188, (630) 668-5300, Fax: (630) 668-0158. Pres.: R. David Morris; Sales Mgr.: James Draper.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Duplicates, Inc., 11 E. Hubbard St., 4th Floor, Chicago, 60611-3536, (312) 822-0305, Fax: (312) 822-0267, E-Mail: duplicates@aol.com. Pres.: Michael R. Freeman; Mgr.: Tom Efferdink.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

EMI Manufacturing (USA), 1 Capitol Way, Jacksonville, 62650, (217) 479-2451, (888) 616-0600, Fax: (217) 243-6142. Pres.: Vito Beretta; Sr. Dir., Client Servs.: Mary Jo Black; Sales Mgr.: Ron Corya.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

Int'l Historic Films, Inc., 3533 S. Archer Ave., Chicago, 60609, (773) 927-2900, Fax: (773) 927-9211. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne; Mktg. Dir.: John Williams.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, Other (1", Betacam SP, BTSC, SECAM). Video Packaging Services-Labeling.

Intervideo Duplication Servs., Inc., 3533 S. Archer Ave., Chicago, 60609, (773) 927-9091. Pres.: Peter Bernotas; Sales Mgr.: Frank Wayne.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, Other (Foreign Standard Conversions). Video High Speed Capability-SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse.

Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (630) 653-1919, Fax: (630) 665-4966. Sales Mgr.: Anna Jordan.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Kozin Communications, 836 Greenwood Ct., Carpentersville, 60110. Pres.: John Kozin; Sales Mgr.: Penelope Kozin; Mktg. Dir.: Thomas Schaefer.

Audio: Cassette.
Video: 3/4" U-Matic, 1/2" VHS Cassette. Video High Speed Capability-SP, LP, EP. Number of Slaves in Operation (120). Annual Unit Volume (2,500,000). States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling.

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062-1909, (847) 498-4610, E-Mail: diskman@ripco.com; info@major.media.com, Web Site: www.major-media.com. Pres.: Jay Steinberg.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD, Computer Disk). Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, BETA, Film Transfer. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap). Other Services-Warehouse, Freight.

Panasonic Broadcast & Digital Systems Co., 1707 N. Randall Rd., Naperville, 60123, (847) 468-5210, Fax: (847) 468-5161. Div. Mgr.: Tim Robert.

Video: 1/2" VHS Cassette, PAL. Video High Speed Capability-SP, LP, EP.

Premiere America, Inc., 274 Jamie Ln., Wauconda, 60084, (847) 526-1800, (800) 922-8080, Fax: (847) 526-1828. Pres.: George M. Ricci; Facility Mgr.: Greg Ricci; Sales Mgr.: Gary Ricci.

Video: 1/2" VHS Cassette. Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rpink66740@aol.com. Pres.: Roy Pink; Sales Mgr.: Mary Rossi.
Video: Other Services-Warehouse, Freight.

Renaissance Film & Video, 130 S. Jefferson, Chicago, 60661, (312) 930-5000, Fax: (312) 930-9030. Pres.: Diane Dere.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (1").

Vaughn Communications, Inc., 900 Lively Blvd., Wood Dale, 60191-1204, (630) 595-3900, Fax: (630) 595-6267, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, Mini D, Duplicor, 1" Mini DV, DUCAM). Video High Speed Capability-TMD, Sprinter, SP, EP. Number of Slaves in Operation (4000). Annual Unit Volume (35,000,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

INDIANA

Cinram, Inc., 1600 Rich Rd., Richmond, 47374, (317) 962-9516, Fax: (317) 966-8041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. V.P., Sales/Mktg.: Rusty Capers; Exec. V.P. Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Klocko.

Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).

Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (1"). Video High Speed Capability-SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment). Other Services-Warehouse, MIS (Inventory), Freight, Macrovision.

Full Perspective Video Services, Inc., 6902 Hawthorn Park Dr., Indianapolis, 46220, (317) 579-0400, Fax: (317) 579-0401, E-Mail: fpv1@worldnet.att.net, Web Site: www.fpvid.com. Mktg. Coord.: Tanya Cross.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA. Number of Slaves in Operation (1000). States and/or Countries Services (USA, Some Int'l). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Market Planning, Impact Analysis).

Infonics, Inc., 2302 E. Michigan Blvd., Michigan City, 46360, (219) 879-3381, Fax: (219) 879-3363. Pres.: Carol Lant; Sales Mgr.: David M. Smith.
Audio: Cassette, Open Reel.

Magnetech Corp., 4925 W. 86th St., Indianapolis, 46268-1666, (800) 757-4555, Fax: (317) 870-5701. Vice Pres.: Chip Viering; Dir., Nat'l Accts.: Andrew Green; Acct. Exec.: Michael L. Pardo.

Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. Number of Slaves in Operation (1000). Annual Unit Volume (24,000,000). States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Fulfillment Servs.).

Precision Audio, Inc., 18582 US 20, Bristol, 46507, (219) 295-7493, Fax: (219) 522-1369, E-Mail: pai@tin.net, Web Site: www.tin.net/pai/. Pres.: Sanford Swantzendruber; Prodn. Mgr.: Brenda S. Zook.

Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Labeling, Mailing.

Sony Disc Manufacturing, 1800 N. Fruitridge Ave., Terre Haute, 47604, (812) 462-8195, Fax: (812) 462-8866. CEO: James Frische; VP Custom Enter. Group: Scott Bartlett; Dir., Mktg. Servs.: John Page; Dir. Custom Enter. Group: Michael Strange.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

World Media Group, Inc. (WMG, Inc.)

6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, Fax: (317) 549-8480, E-Mail: Sales@wmg-inc.com, Web Site: www.wmg-inc.com. Pres.: J.A. Mellentine; Sales Rep.: Brad Cates; Sales Rep.: Holly Harrison.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette.

IOWA

RMS Recording & Electronics, 114 Stanley Dr., Gilbert, 50105-0332, (515) 232-7464, Fax: (515) 232-1595. Pres.: Randall M. Slocum.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (Mini Disk). Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Labeling, Mailing.

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Triad Studios, 1910 Ingersoll Ave., Des Moines, 50309, (515) 243-2125, Fax: (515) 243-2055. Pres.: Richard Trump; Duplication Mgr.: Greg Tracy. Audio: Cassette, Open Reel.

KANSAS

High Fidelity, 1059 Porter, Wichita, 67203, (316) 262-6456. Pres.: James Stratton. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM. Number of Slaves in Operation (200), Annual Unit Volume (300K). Video Packaging Services-Inserting, Collating, Labeling, Mailing.

MasterTape Audio, 1631 S. Gold, Wichita, 67213, (316) 264-0505, Fax: (316) 264-0528, E-Mail: mastertape@aol.com. Pres.: Paul Bliss. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Heat Shrink).

R.S.R.T., Inc., 7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: rsrtinc@earthlink.net. Pres.: Royal Scanlon; Prod. Mgr.: Chaimy Folsom; Customer Serv.: Peggy Scanlon. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (On Cassette Imprinting, Shrinkwrap). Video: 3/4" U-Matic, 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).

KENTUCKY

Lundy Recording & Tape Duplicators ★, PO Box 408, Heidrick, 40949, (606) 546-6650. Pres.: D. Lundy; Sales Mgr.: V. Lundy. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Trusty Tuneshop Recording Studio, 8771 Rose Creek Rd., Nebo, 42441, (502) 249-3194, Fax: (502) 249-3818, E-Mail: trusty@wko.com, Web Site: www.wko.com/business/trusty/trusty.html. Pres.: Elsie Childers; Engineers: Mike Cain/Bill Porter; Engineers: Don Cottrell, Barry Howard. Audio: Cassette, DAT.

LOUISIANA

A & C Recording, 208 N. Main St., Loreauville, 70552, (318) 229-0710, Fax: (318) 229-4602. Owner: Jacque Louviere. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Printing, Shrink-Wrapping, Freight). Video: , Other (VHS).

Accupress, 700 S. Chataignier St., Ville Platte, 70586, (318) 363-2104, (800) 363-2105, Fax: (318) 363-6934, E-Mail: cajuncman@centuryinter.net. Pres.: J. Floyd Soileau; Mgr.: Chris Soileau; Sec.: Peggy Fontenot. Audio: Cassette. Audio Packaging Services-Labeling, Other (Complete Design, Print F/C J-Card, Cassette Insert). Video: , Other (Video Box Design).

MAINE

Downeast Duplicating, Inc., 412 Hill St., Airport Industry Park, Biddeford, 04005, (207) 282-1319, Fax: (207) 282-7138. Pres.: Fred Wiegleb. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse.

Klarity Cassette & CD, Maple St., North Vassalboro, 04962-0160, (800) 458-6405, (207) 873-3911, Fax: (207) 873-3924, E-Mail: klarity@mint.net. Pres.: Paul McCormick; Gen. Mgr.: Paul Audette; Graphics Mgr.: Mike Hardy; Engineer Supvr.: Bill Wheeler. Audio: Cassette, Real-Time, Other (High Speed). Audio Packaging Services-Inserting, Collating, Labeling. Video: Number of Slaves in Operation (14), States and/or Countries Services (All), Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Color Separations Serv.).

MARYLAND

Allied Digital Technologies, Inc. (Washington D.C.), 819 Brightseat Rd., Landover, 20785-4723, (301) 808-6100, Fax: (301) 808-9585. Div. Mgr.: Jeffrey Kraft. Audio: Cassette, Open Reel, DAT, DCC, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. States and/or Countries Services (Int'l). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Color Film Corp., 8300 Professional Pl., Landover, 20785, (301) 577-8701, Fax: (301) 459-9347, E-Mail: don@colorfilm.com. Pres.: Aldon Lareau; Sales Mgr.: Don Payne. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2). Video High Speed Capability-Sprinter, SP, LP, EP. Number of Slaves in Operation (1500), Annual Unit Volume (5000000), States and/or Countries

Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (35mm Slide Duplication).

LSP Cassette Duplication, 1635 Generals Hwy., Annapolis, 21401, (800) 886-8008, Fax: (410) 849-2111. Pres.: Leslie Louis Lentz; Sales Mgr.: Jason W. Stull. Audio: Cassette, Real-Time. Video: Number of Slaves in Operation (40), Annual Unit Volume (30000), States and/or Countries Services (MD, PA, NY, NJ, DE, NC, RI, DC (USA)).

Multitape ★, 7101 Wisconsin Ave., Ste. 105, Bethesda, 20814, (301) 652-6333, Fax: (301) 652-5914, E-Mail: multitape@pipeline.com. Pres./Mktg. Dir.: Bruce Moyer; Sales Mgr.: Julie Ney; Chief Engineer: Joe Gelchion. Audio: Cassette, Open Reel, DAT, Other (CD). Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Number of Slaves in Operation (6), Annual Unit Volume (500,000), States and/or Countries Services (USA). Video Packaging Services-Labeling, Mailing.

WRS Motion Picture & Video Lab, 20410 Waters Point Ln., Germantown, 20874-1067, (301) 428-3536, Fax: (301) 428-0953. Regl. Sales Mgr.: Larry A. Singer. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (D1, D2, Digital Betacam, Standards Conversions). Video High Speed Capability-Sprinter, SP, LP, EP. Other (PAL/SECAM). Number of Slaves in Operation (14), Annual Unit Volume (24,000,000), States and/or Countries Services (Worldwide). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Fulfillment).

WRS Motion Picture & Video Lab, 344 Cottswold Pl., Riva, 21140, (410) 956-1070, Fax: (410) 956-1080. Regl. Sales Mgr.: Vicki Weagley. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-Sprinter, SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

MASSACHUSETTS

CD Sonic, 273 Commonwealth Ave., Boston, 02116, (617) 424-0670, (888) CD-SONIC, Fax: (617) 424-0657, E-Mail: cdsonicrom@aol.com. Pres.: Jules Seabra. Audio: Cassette, Open Reel.

Color Film Corp., 100 Maple St., Stoneham, 02180, (617) 279-0080, Fax: (617) 438-7957. Contacts: Pat Jayson, Nancy Levy; Contact: John Lenba. Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Printing).

Continental Recordings, Inc. ★, 230 Adams St., Newton, 02156, (617) 630-0007, Fax: (617) 630-0019, E-Mail: danj39@tdt.net. Pres./Sales Mgr.: L. Daniel Flynn; Creative Dir.: Richard H. Durante. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Number of Slaves in Operation (7), States and/or Countries Services (USA).

Ian Media Manufacturing ★, 13 Ray Ave., Burlington, 01803, (617) 229-7500, Fax: (617) 229-5777, E-Mail: iancom@aol.com. Pres.: Richard Berberian; Vice Pres., Mfg.: Paul Mooradian; Vice Pres., Techn. Opts.: Kentaro Furutani. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services, Credit Card Clearance Services, Other (In-House Commercial Printing).

M Works, 432 Columbia St., Ste. B-14, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: 71242.2661@compuserve.com, Web Site: www.m_works.com. Pres./Mastering Engineer: Jonathan Wyner; Vice Pres.: William Wolk; Studio Mgr.: Michelle Jaeger; Engineer: David Merullo. Audio: Cassette, Open Reel, DAT, Real-Time.

Poly-Matrix, Inc. ★, 40 Downing Pkwy., Pittsfield, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom. Video: Other Services-Freight.

Selcer Sound & Productions ★, 10 Vineyard St., Cambridge, 02138, (617) 547-7904, E-Mail: kselcer@tiac.net. Owner: Ken Selcer. Audio: Cassette, DAT, Real-Time.

MICHIGAN

A & F Music Services ★, 2834 Otsego, Waterford, 48328-3244, (810) 662-9025, (810) 333-7177. Owner: Frank C. Merwin. Audio: Cassette. Video: Other Services-Freight, Direct Response - 800 Services.

Allied Digital Technologies ★, 7375 Woodward Ave., Detroit, 48202, (313) 871-2222, Fax: (313) 871-5907. Contact: Jim Naito. Audio: Cassette, Other (CD Audio, CD-ROM). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. States and/or Countries Services (All States, Foreign Countries). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

American Sound & Video Corp. ★, 7290 Miller Dr., Warren, 48092-4727, (810) 795-1900, (810) 266-5558, Fax: (810) 795-1904. Pres.: Joseph M. Wicko; Vice Pres., Mktg./Sales: Jeffrey L. Bauman; Gen. Mgr.-Plant: Michael Pugliese; Sales Mgr.-Plant: Don Armstrong. Audio: Cassette, DAT, Other (Digital Bin). Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D-2, Digital Betacam). Video High Speed Capability-SP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Audio Graphics ★, 1516 Ferris Ave., Royal Oak, 48067, (810) 544-1793, Fax: (810) 544-8999, E-Mail: audiograph@aol.com. Pres.: Edward J. Wolfrum; Sales/Mktg.: Louis D. Wolfrum. Audio: Cassette. Audio Packaging Services-Other (Packaging Design).

Merus Media, Inc., 2557 Knapp St. NE, Grand Rapids, 49505, (616) 364-0022, Fax: (616) 364-1988. Pres.: Ron Harkai. Audio: Cassette, Open Reel.

Playtown Sound Productions ★, 625 Connable Ave., Petoskey, 49770, (616) 347-0063, Fax: (616) 347-8563, E-Mail: rboll@freeway.net. Pres.: Robert Bollinger. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Labeling.

Premiere Video, Inc. ★

35687 Industrial Rd., Livonia, 48150, (313) 464-4650, (800) 248-6646, Fax: (313) 464-8939. Pres.: Larry Bennett; Vice Pres., Finance: Cathy Youngs; Vice Pres., Sales/Mktg.: Michael Hartman; Dir., Sales/Mktg.: David Travis. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS. Video High Speed Capability-TMD, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design & Printing). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Direct-to-Customer & Distribution).

Producers Color Service, Inc., 1000 N. Crooks Rd., Clawson, 48017, (810) 288-9000, Fax: (810) 435-8540. Pres.: Ronald Balousek; Vice Pres., Sales: Leon Chik; Gen. Mgr.: David Balousek. Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Film Transfer. Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Lightweight Video Cassette). Other Services-Warehouse, MIS (Inventory), Freight, Other (Direct Mail Video).

Producers Color Service, Inc., 24242 Northwestern Hwy., Southfield, 48075, (810) 352-5353, Fax: (810) 352-1239. Pres.: Ron Balousek; Vice Pres., Mktg.: Elizabeth Ausman; Sales Mgr.: Tom Carey. Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Film Transfer, PAL. Video High Speed Capability-TMD, Sprinter, SP, EP. States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Lettershop, Fulfillment, Design).

Producers Tape Service, 395 E. Elmwood Ave., Troy, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 565-1270. Pres.: William Guthrie; Vice Pres.: James Champaign; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

The Transfer Zone ★, 13251 Northend, Oak Park, 48237-3261, (810) 548-7580, Fax: (810) 448-0924. Pres.: R. Nusholtz. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.

World Class Tapes, 670 Airport Blvd., Ste. 1, Ann Arbor, 48108, (313) 662-0669, (800) 365-0669, Fax: (313) 662-0997. Pres.: Rob G. Martens; Sales Mgr.: Sue Gillis. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

MINNESOTA

Digital Excellence, 300 York Ave., Saint Paul, 55101-4082, (612) 772-5100, Fax: (612) 771-5629, E-Mail: services@digx.com. Pres.: Paul Winter; Vice Pres.: Dick Stevens; Salespersons: Jack Nyquist, Lorna Graf; Salesperson: Cheryl Miller; Salespersons: Lisa Willey, Jana Tweet. Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Closed Caption).

Duplication Factory ★, 4275 Norex Dr., Chaska, 55318, (612) 448-9912, Fax: (612) 448-3983. Sales Mgr.: Mitch Waters; Contact: Barry Johnson. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, EP. Other (PAL, PAL/MN/R). Number of Slaves in Operation (500), Annual Unit Volume (24000000), States and/or Countries Services (US). Video Packaging Services-Inserting, Collating,

Company headquarters are designated by a ★

World Radio History

Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

Metacom, Inc., 5353 Nathan Ln., Plymouth, 55442, (612) 553-2000, Fax: (612) 553-0424. Pres.: Phillip Levin; Vice Pres.: Sales: Diane Thiese; Mktg. Dir.: Diane Dickmeyer. Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Precision Tapes, Inc., 911 S. Second St., Minneapolis, 55415, (612) 333-9111, Fax: (612) 323-9200, E-Mail: dan@power-house.com. Pres.: Dan Piepho; Customer Serv. Mgr.: Warren Shore; Mktg. Dir./Sales Mgr.: Buddy Cohen. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1", D2, Betacam SP, Hi-FIVHS Dupe, Digital Betacam). Video High Speed Capability-TMD, Sprinter, SP, EP. Number of Slaves in Operation (121), Annual Unit Volume (5,000,000), States and/or Countries Services (USA, Canada). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

Rimage Corp., 7725 Washington Ave. S., Minneapolis, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhll@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Sudeh; Vice Pres.: Optical Group: Michael Hill; Vice Pres.: Mktg.: Mac McCorkle; Vice Pres.: Sales: Michael Robb. Audio: DAT.

Telex Communications, Inc., 9600 Aldrich Ave. S., Minneapolis, 55420, (612) 884-4051, Fax: (612) 884-0043, E-Mail: prosound@telex.com, Web Site: www.telex.com. CEO: John Hale; Pres. (Pro Sound Group): Dan Wright; Sales Mgr.: Audio Tape: Sue Arrington; Mktg. Project Mgr.: Patti DuFresne. Audio: Cassette, Open Reel, Other (6x speed, 8x speed, 16x speed).

Vaughn Communications, Inc., 7951 Computer Ave. S., Minneapolis, 55435, (800) 323-0281, Fax: (612) 832-3179, E-Mail: vaughn@vaughn.com, Web Site: www.vaughn.com. Pres.: Don Drapeau; Vice Pres./Sales Mgr.: Doug Olzenak; Mktg. Dir.: Paul Nicholas.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", Betacam, 3/4" SP, Hi-8, M2). Video High Speed Capability-TMD, Sprinter, SP, EP. States and/or Countries Services (AZ, CA, CO, FL, GA, IL, MN, MO, NY, NC, OR, TX, WA, WI). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Westmark Productions, 8345 Duluth St., Golden Valley, 55427, (612) 544-3050, Fax: (612) 544-2443. Pres./Mktg. Dir.: DuWayne Kloos; Sales Mgr.: Joann Kloos. Audio: Cassette, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Co. prods. only). Video: 1/2" VHS Cassette.

Zomax Optical Media, Inc., 5353 Nathan Ln., Plymouth, 55442, (612) 553-9300, Fax: (612) 553-0826. Pres./CEO: James Anderson; Exec. Vice Pres.: Mikki Bedard; Dir., Sales Software Grp.: George Esbensen. Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Other Services-Warehouse, MIS (Inventory), Freight, Other (Printing, Packaging, Order Fulfill).

MISSOURI

Aard-Vark, Inc., 335 S. Jefferson, Springfield, 65806, (417) 866-4104, Fax: (417) 869-1133. Pres.: Bill Jacobsen. Audio: Cassette.

Acme Distributors, 4000 E. 137th Terr., Kansas City, 64030, (816) 444-8123, Fax: (816) 767-0000. Pres.: Ward Black; Sales Mgr.: S.M. Black.

Audio: Cassette, Real-Time, Other (Custom Blank Tape Loading). Audio Packaging Services-Inserting, Labeling, Mailing. Video: 1/2" VHS Cassette. States and/or Countries Services (US, Canada). Video Packaging Services-Inserting, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory).

Audio Duplication & Services, Inc., 1927 Boaz, Saint Louis, 63122, (314) 965-8895, Fax: (314) 838-3440. Pres.: Rick Schaubmerger. Audio: Cassette.

Audio-VideoGraphics, Inc., 17501 E. US Hwy. 40, Ste. 219, Independence, 64055, (800) 322-2832, Fax: (816) 350-0804, E-Mail: mail@avginc.com, Web Site: www.avginc.com. Pres.: Greg Azorsky; Video Duplication Mgr.: Steve Downing; Sr. Acct. Consultant: Jeff Propst; Chief Engineer: Kevin Davis.

Audio: Cassette, Open Reel, DAT, DCC. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (shrink wrapping, cassette printing).

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, Film Transfer, PAL, SECAM, Other (1" C Betacam SP, Int'l stand conv, Closed Captioning). Video High Speed Capability-TMD, SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (On Cassette Printing, shrink wrap). Other Services-Warehouse, Freight, Direct Response - 800 Services.

Blue Sky Productions, 628 Craig Woods, Saint Louis, 63122, (314) 822-1615, Fax: (314) 531-9188. Pres.: Dan P. Thompson.

Audio: Cassette, Open Reel, DAT, Real-Time. Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Freight.

Imagitrax Recording Co., 284 East Ave., Saint Louis, 63119, (314) 963-0155, Fax: (314) 963-1865, E-Mail: imagitrax@earthlink.net. Mew Bus. Devel. Rep.: Chris Collins. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling.

Video: Number of Slaves in Operation (7), Annual Unit Volume (1,000,000).

Nat'l Audio Co., Inc., 1841 E. Bergman, Springfield, 65802, (417) 863-1925, Fax: (417) 863-7825. Pres./Mktg. Dir.: Steve Stepp; Sales Mgr.: Susan Brown. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Labeling. Video: Number of Slaves in Operation (162), Annual Unit Volume (4,000,000).

Vaughn Communications, Inc., 13241 Tandem Dr., Creve Coeur, 63146, (800) 323-0281, (314) 576-6804, Fax: (314) 576-3070. Branch Mgr.: Pete Leverenz. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

MONTANA

Jester Sound & Video, 423 Kuhlman Dr., Billings, 59105, (406) 248-5896, Fax: (406) 245-5658. Owner/Mgr.: Grace Fillmore; Pres.: Bob Hale; Prod./Mgr.: Wade Larson.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

North Country Media Group, Inc., 721 Second St. S., Great Falls, 59405, (406) 761-7877, Fax: (406) 761-2029. Pres./CEO: Margaret Moddison; Sales Mgr./Mktg. Dir.: Marty Wilcox; Sales/Mktg.: Vicky Gabriel. Audio: Cassette, Open Reel, DAT, Real-Time. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (1", Betacam SP, 3/4" SP). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, Freight, Other (Direct/Informal Dupl. & Customizing).

NEBRASKA

Master Track Productions, Inc., 1045 W. Bond St., Lincoln, 68521-3630, (402) 474-4985, Fax: (402) 474-2535. Pres.: Don Enns; Mktg. Mgr.: Carol Downing. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Labeling, Mailing.

NEVADA

Gopher Products, 2201 Lockheed Way, Carson City, 89701, (800) 648-0958, (702) 882-9333, Fax: (702) 882-0959. Pres.: Valerie Perkins; Sales: Judith A. Meech. Video: Video Packaging Services-Collating, Labeling, Mailing, Other Services-Direct Response - 800 Services.

NEW HAMPSHIRE

Captain Fiddle Music, 4 Elm Ct., Newmarket, 03857, (603) 659-2658, E-Mail: cfiddle@tiac.net, Web Site: www.tiac.net/users/cfiddle. Owner/Pres.: Ryan Thomson; Sales Mgr.: Rominy Jurgens. Audio: Cassette. Audio Packaging Services-Labeling.

NEW JERSEY

American Sound & Video Corp., 15 Brown Ave., Springfield, 07081-2901, (201) 379-8877, Fax: (201) 379-3022. Gen. Mgr.: Michael Thompson; Sales Mgr.: Hugh Wallace.

Audio: Cassette, Open Reel, DAT, Other (Digital Bin). Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D-2, Digital Betacam). Video High Speed Capability-SP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

J.C. Anglum Co., Inc., 60 Midvale Rd., Mountain Lakes, 07046, (201) 263-1442, Fax: (201) 263-8640. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Collen Koch; Mktg. Dir.: Tim Anglum.

Audio: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Drop Ship). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Audio Plus Video Int'l, Inc., 235 Pegasus Ave., Northvale, 07647, (201) 767-3800, Fax: (201) 784-2769. Pres.: Andre' Macaluso; Exec. Vice Pres.: Beth Simon; Sr. Vice Pres.: Tony Beswick; Sr. Sales Exec.: Dina Sylvester; Dir., Sales: Dianne Falcioia.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1", D1, D2, D3, M1, Betacam (SP, 2", Digital), Digital Beta). Other Services-Warehouse, MIS (Inventory).

dbi digital, Inc., 720 Monroe St., Ste. E4-15, Hoboken, 07030, (201) 222-2727, (800) 222-2090, Fax: (201) 222-0909, E-Mail: dbidigital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker.

Audio: Cassette, DAT. Audio Packaging Services-Inserting, Labeling.

Disc Makers, 7905 N. Rte. 130, Pennsauken, 08110-1402, (609) 663-9030, (800) 468-9353, Fax: (609) 661-3458, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mgr. Pcdt. Info (NJ): Steve Cunnion; Mktg. Mgr.: Carolyn Bailen. Audio: Cassette, Other (Insert Design, Film, Printing). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Full Perspective Video Services, Inc., 150 S. Mountain Ave., Montclair, 07042, (973) 746-0421, Fax: (973) 509-1498, E-Mail: selden@fpvid.com, Web Site: fpvid.com. CEO: Charles J. Selden; Pres.: Steve Whetzel; Mktg. Coord.: Tanya Cross; Customer Serv. Mgr.: Warren Smith; Telemarketing Mgr.: Marie Schneider.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Number of Slaves in Operation (1500), States and/or Countries Services (USA, Some Int'l). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Market Planning, Impact Analysis).

JVC Professional Products Co., 41 Slater Dr., Elmwood Park, 07407, (201) 794-3900, Fax: (201) 523-2077. Pres.: Mike Yoshida. Video: 1/2" VHS Cassette, SVHS.

Mardee Video, Inc., 242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319. Pres.: Mariano De Santis; Customer Rep.: Chung Vo-Williamson.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, Other (1", Betacam SP, MII, Pal, Secam VHS Duplication). Video High Speed Capability-Sprinter, SP, EP, Other (Realtime, JVC). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Live Action Prodn.).

PAV, 32 Chambers Bridge Rd., Lakewood, 08701, (908) 363-4141, Fax: (908) 363-4406. Pres.: Robert Kriss; Sales Mgr.: Al Reynolds.

Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (Loading Blank VHS Cassettes). Video High Speed Capability-Sprinter, SP, LP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

PSI Industries, Inc., 135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314. Pres.: Stephanie L. Volpe; Vice Pres./Sales: Mary Ann Spitalotta.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. Number of Slaves in Operation (48). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

RPL, Inc., 1100 State St., Camden, 08105, (609) 963-3000, (800) 235-COPY, Fax: (609) 963-3854, E-Mail: rplmedia.com. Pres.: Ron Oliano; Sales Mgr.: Lisa Oliano-Gross.

Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, PAL, SECAM, Other (PAL-UTSC Conversions).

Sound Arts Co., Inc., 5 Cindy Ln., Ocean, 07712, (800) 862-8273, (908) 493-8666, Fax: (908) 493-0667. Vice Pres.: Donald Gspan.

Audio: Cassette, Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Sun Plastics Co., Inc./Dynamic LP Stereo Record Pressing Co., Inc., 900 Passaic Ave., East Newark, 07029, (973) 482-6749, (212) 349-0977, Fax: (973) 483-0031. Pres.: Vicky Salerno; Mktg./Sales Dir.: Jerry R. Salerno.

Audio: Cassette, Open Reel, DAT, DCC. Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, Freight, Other (Drop Ship).

Technicolor Video Services, Crossroads Corporate Ctr., 1 Int'l Blvd., Ste. 400, Mahwah, 07495, (201) 512-8766, Fax: (201) 512-8731. Contact: Jim Pagliaro.

Transco Products Corp., 609 W. Elizabeth Ave., Linden, 07036, (908) 862-0030, Fax: (908) 862-0035. Pres.: Robert S. Cosulich; Sales Mgr.: Frederick L. Buehler; Export Mgr.: Dick H. Lewent.

Audio: Cassette, Open Reel, DAT. Video: 3/4" U-Matic, 1/2" VHS Cassette. Number of Slaves in Operation (4), States and/or Countries Services (USA).

Trutone, Inc., 310 Hudson St., Hackensack, 07601, (201) 489-9180, Fax: (201) 489-1771, E-Mail: trutone@aol.com. Pres.: Carl Rowatti; Gen./Mktg. Mgr.: Adrianna Rowatti; Sales Mgr.: Dennis Ostrom.

Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video Dub, Inc., 240 Pegasus Ave., Northvale, 07647, (201) 767-7077, Fax: (201) 784-2873. Vice Pres./Gen. Mgr.: Michael Carney; Vice Pres.: Sales: Matthew Edelman; Dir., Opls.: Doris Zerna.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Beta I/II, Betacam, Betacam SP, M2, D2). States and/or Countries Services (USA). Video Packaging Services-Inserting, Labeling, Mailing.

VideoLab Cassette, Inc., 506 Jersey Ave., New Brunswick, 08901, (800) 876-1891, (908) 418-1020, Fax: (908) 418-1230. Vice Pres., Sales: Jan F. Sotnikoff.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (Standards Conversion). Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

WRS Motion Picture & Video Lab, 467 Bluehill Terr., Franklin Lakes, 07417, (201) 729-4881, Fax: (201) 729-8766. Video:

Winthrop Productions, 257 Warren Ave., Fort Lee, 07024, (212) 539-8800, Fax: (201) 886-1809. Pres.: Susan Winthrop. Audio: Cassette, DAT, DCC, Real-Time. Audio Packaging Services-Labeling, Other (J-Cards).

Company headquarters are designated by a ★

Wired 4 Sound, PO Box 683, Clifton, 07012, (201) 773-2565, Fax: (201) 773-3077. Pres.: Andre Grandnietti. Video: 1/2" VHS Cassette. Video Packaging Services-Labeling, Mailing.

NEW MEXICO

Rainbow Cassette Studio, 27 Valencia Rd., Taos, 87571, (800) 748-1540, Fax: (505) 776-2804. Pres.: Tony Isaacs; Mgr.: Judy Lujan. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling. Video: Other Services-Warehouse, Other (Composite color separations).

NEW YORK

A to Z Music Services, Inc., 611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Exec.: Paddy Prendergast; Sales Mgr.: Andy Dowding; Sales/Mktg.: Yalitza Ferreras. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design).

Allied Digital Technologies, 1301 Avenue of Americas, 14th Floor, New York City, 10019, (212) 757-6800, Fax: (212) 757-5230. Pres./Nat'l Sales: Donald Olesen; Exec. Vice Pres.: Brian Wilson; Sr. Vice Pres. Bus. Dev.: Steven Granat. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

A to Z Music Services, Inc., 611 Broadway, Ste. 915, New York, 10012, (212) 260-0237, Fax: (212) 260-0631, E-Mail: a2zmserv@aol.com. CEO: Sarah Robertson; Exec.: Paddy Prendergast; Sales Mgr.: Andy Dowding; Sales/Mktg.: Yalitza Ferreras. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design).

AMTECH (Analogue Media Technologies, Inc.), 430 Stuart Rd. (Cross Lewis), Chateaugay, 12920, Web Site: www.amtechdisc.com. Pres.: George Fehner; Sales Rep.: Guy Campeau. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting. Video: States and/or Countries Services (USA, Canada).

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen. Audio: Cassette, Open Reel, DAT, DCC, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. States and/or Countries Services (USA, South Central America, Europe). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen. Audio: Cassette, Open Reel, DAT, DCC, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. States and/or Countries Services (USA, South Central America, Europe). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Audio Image, 95 Little Tree Ln., Hilton, 14468, (716) 392-9500, Fax: (716) 392-2386. Owner: Norma Ellis; Opns. Mgr.: Lawrence Ellis. Audio: Cassette, Real-Time. Video: 3/4" U-Matic, 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services.

Brooklyn Zone Records Co., 203 Grand St., Manhattan, 10013, (212) 343-8466, Fax: (212) 343-8466. Pres.: Salvatore Tony Ortes; Chief A&R Dir.: Sharon Farina; Promo/Mktg.: A. Russo; Worldwide Dist. Mgr.: Nancy Micca. Audio: Cassette, DAT. Audio Packaging Services-Labeling.

C & C Duplicators, Inc., 220 Knickerbocker Ave., Bohemia, 11716-3138, (516) 244-0800. Contact: Frank Carroll; Contact: Susan Yacubich. Audio: Cassette, Open Reel, DAT, Other (High Speed). Audio Packaging Services-Inserting, Collating, Labeling. Video: Number of Slaves in Operation (14), Annual Unit Volume (2400000), States and/or Countries Services (US, Canada, Caribbean). Other Services-Warehouse, MIS (Inventory), Freight.

Dick Charles Mastering, 130 W. 42nd St., Ste. 1106, New York, 10036, (212) 819-0920, Fax: (212) 768-7822. Pres.: Dick Charles. Audio: Cassette, DAT, Real-Time.

Cine Magnetics Video & Digital Laboratories, 100 Business Park Dr., Armonk, 10504, (914) 273-7500, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cmfinfo@cinemagnetics.com, Web Site: www.cinemagnetics.com. Pres.: Joseph J. Barber, Jr.; Vice Pres.: Robert Orzack; Gen. Mgr.: Kenneth Wynne. Audio: Cassette. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (High Band Video 8). Video High Speed Capability-Sprinter, SP, EP, Other (1200 Real Time). Number of Slaves in Operation (1200), Annual Unit Volume (6,000,000), States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (A JVC Licensed Facility).

Cinemasound Ltd., 311 W. 75th St., New York, 10023, (212) 799-4800, Fax: (212) 799-2057. Pres.: Joan S. Franklin; Studio Mgr.: John S. Rockwell. Audio: Cassette, Open Reel, Real-Time.

Cinram, Inc., 660 White Plains Rd., Ste. 400, Tarrytown, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. V.P., Sales/Mktg.: Hugh T. Landy. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Number of Slaves in Operation (50), Annual Unit Volume (87,000,000), States and/or Countries Services (North America). Other Services-Warehouse, MIS (Inventory).

Columbia Record Productions, 550 Madison Ave., New York, 10022, (212) 833-8203, (609) 256-3458, Fax: (212) 833-8119. Dir., Sales East: Robert Fernandez. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video High Speed Capability-TMD, Sprinter, SP, LP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Core Systems, Inc., 130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548. Pres.: Dimitri Karas. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743-2755, (516) 421-0222, Fax: (516) 423-2226, E-Mail: cityrider@aol.com. Pres.: Frank Russo; Opns. Mgr.: Anthony Ricapito. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Full line scandia packaging). Video: 3/4" U-Matic, 1/2" VHS Cassette. Other Services-Warehouse.

DB Plus Digital Services, Inc., 250 W. 57th St., Ste. 725, New York, 10017, (212) 397-4099, Fax: (212) 397-2207. Sales Contacts: Tony, Philip and Randy. Audio: Cassette, Open Reel, DAT.

D.S.M. Producers, Inc., 161 W. 54th St., Ste. 803, New York, 10019, (212) 245-0006, Fax: (212) 265-5726. Pres.: Susan Bader; V Pres./Nat'l Sales Dir.: Doris Kaufman; Dir. of Int'l Sales: Teri Bader; Dir., A&R: Elba T. Maldonado. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling. Video: 3/4" U-Matic, 1/2" VHS Cassette. Annual Unit Volume (200000), States and/or Countries Services (USA). Video Packaging Services-Inserting, Labeling.

Devlin Video Service, 1501 Broadway, #408, New York, 10036, (212) 391-1313, Fax: (212) 391-2744. Sales Mgr.: John Kramps. Video: 3/4" U-Matic, 1/2" VHS Cassette.

Digital Force, 149 Madison Ave., 12th Floor, New York, 10016, (212) 252-9300, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com. Pres.: Jerome Bunke; Engineer: Steve Schwartz; Gen. Mgr.: Robert L. Johnston; Prod. Mgr.: Greg Reeves. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Graphic Design). Video: Other Services-Warehouse, Freight.

Disc Makers, 11 W. 17th St., Ground Floor, New York, 10011-5504, (212) 645-0312, (800) 446-3470, Fax: (212) 352-0573, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Mktg. Mgr.: Carolyn Bailen; Regl. Sales Mgr. (NY): Jeff Epstein. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video High Speed Capability-Sprinter, SP, EP, Video Packaging Services-Other (Sleeve design, film, printing).

The Dupe Coop, 229 W. 26th St., Ste. 1C, New York, 10001, (212) 989-9341, Fax: (973) 669-5172. Pres.: John Palermo; Sales: David Grant. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video Packaging Services-Labeling.

Duplication Specialists, Inc., 843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, E-Mail: dupespec@aol.com. Pres.: David Schwartz; Art Dir.: Melissa Schwartz. Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD Worm Recorder). Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (In-House Art & Prep Dept). Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1" Broadcast Spot). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Freight, Direct Response - 800 Services.

ESP (Eastern Standard Productions, Inc.), 37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732. Pres.: Mark Mekker; Vice Pres./Mktg. Dir.: Deborah Mekker; Sales Mgr.: Christine Ostolski; Acct. Rep.: Scott Keller. Audio: Cassette, Open Reel, DAT, DCC, Other (CD One-off Serv.). Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Warehousing). Video: 3/4" U-Matic, 1/2" VHS Cassette. Video High Speed Capability-TMD. Annual Unit Volume (10000000), States and/or Countries Services (Nat'l & Int'l). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Eastco Pro A/V Corp., 40 Gardenville Pkwy. W., West Seneca, 14224, (800) 365-8273, Fax: (716) 656-1589, E-Mail: eastco@eastcopro.com, Web Site: www.eastcopro.com. Pres./CEO: Hott Vaughn; Sr. Acct. Exec.: Peter Szalay. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Europadisk Ltd., 75 Varick St., New York, 10013, (212) 226-4401, Fax: (212) 966-0456, E-Mail: europadisk-cyberdisk.com, Web Site: www.europadisk.com. Pres.: James P. Shelton; Sales: Russ Paladino, Karl Rizzo. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design). Video: Annual Unit Volume (3000000). Other Services-Warehouse, MIS (Inventory), Freight.

GP Productions, 362 Third Ave., Ste. 1B, New York, 10016-9012, (212) 686-5267, E-Mail: gilrpp@media-cafe.com. Pres.: Gill R. Pessoa; Sales Mgr.: Daryl A. Pessoa; Mktg. Dir.: Yvette L. Walton. Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Film Transfer. Other Services-Warehouse.

Ross Gaffney Video, 72 Madison Ave., 6th Floor, New York, 10016, (212) 213-0426, Fax: (212) 213-0736, E-Mail: rg@bway.net. Pres.: C.Y. Chang; Gen. Mgr.: Grace Jao; Mktg. Dir.: Richard De Sina. Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Other (D-2, 1", Betacam).

GoodTimes Entertainment, 16 E. 40th St., New York, 10016, (212) 951-3100, Fax: (212) 213-9319. COO: Bill Follett. Video: 1/2" VHS Cassette. Video High Speed Capability-SP, LP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

The Hit Factory Mastering Studios, 421 W. 54th St., New York, 10019, (212) 245-0200, Fax: (212) 245-5987. Pres.: Edward Germano. Audio: Cassette, Open Reel, DAT, Real-Time.

In Record Time, 301 W. 53rd St., Ste. 17A, New York, 10019, (212) 262-4414, Fax: (212) 262-4512, E-Mail: inrecordtime@aol.com. Pres.: Adam Cott; Customer Serv.: Lara Zalon. Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette, 1/4" CVC Cassette, PAL. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Intercontinental TeleVideo, Inc., 29 W. 38th St., New York, 10018, (212) 719-0202, Fax: (212) 991-2993. Pres.: Gerald Citrom; Vice Pres./Gen. Mgr.: Nigel Toovey; Vice Pres. Sales: Elliott Widok. Audio: Real-Time. Video: 3/4" U-Matic, 1/2" VHS Cassette, Film Transfer, PAL, SECAM, Other (NTSC Broadcast standards conversion). Video Packaging Services-Inserting, Labeling, Mailing, Other (Film to tape transfers for video).

Int'l Digital Centre/Int'l Duplication Centre, Inc., 321 W. 44th St., Ste. 908, New York City, 10036, (212) 581-3940, Fax: (212) 581-3979. Pres./CEO: Marcy Gilbert; Vice Pres., Engineering: Tom McCormick; Vice Pres., Sales/Mktg.: Rosanna Napoli-Cushman. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Distribution). Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D1, D2, D3, DigBeta, Betasp, 1", 2" Quad). Video High Speed Capability-SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Distribution).

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708-5620, (914) 337-5726. Pres./Sales Mgr.: Claire M. Rie. Audio: Cassette, Real-Time. Video: 3/4" U-Matic, 1/2" VHS Cassette.

Keval Real Time Tape Duplicators, 77 Bay Shore Rd., Bay Shore, 11706, (516) 586-2486, (800) 67-KEVAL, Fax: (516) 586-2543. Pres./Mktg. Dir.: Keith A. Gutschwager; Gen. Mgr.: Kerri Baker; Bookkeeper: Dorothy Gutschwager. Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD-R Copies). Audio Packaging Services-Inserting, Labeling, Mailing, Other (High Speed Cassette Duplication). Video: 1/2" VHS Cassette, Other (Cassettes only). Video Packaging Services-Inserting, Labeling, Mailing. Other Services-Freight, Direct Response - 800 Services, Credit Card Clearance Services.

David Moldauer Manufacturing, 130 W. 42nd St., Ste. 514, New York, 10036, (212) 382-1234, Fax: (212) 382-1241. Sales Mgr.: David Moldauer. Audio: Cassette, Other (D.A.A.D.). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

The Music Connection, Inc., 419 Park Ave. S., New York, 10016, (212) 689-4000, Fax: (212) 689-1191. Pres.: Rich Ralton; Vice Pres., Sales: Ira Cohen; Vice Pres.: J. Ralton; Vice Pres., Graphic: Erik Ralton. Audio: Cassette. Video: 1/2" VHS Cassette.

NRS (Nat'l Recording Supplies, Inc.), 764 Fifth Ave., Brooklyn, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275. Pres.: Domenico Salvatore. Audio: Cassette, Open Reel, DAT, DCC. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA.

Nat'l Video Center/Recording Studios, 460 W. 42nd St., New York, 10036, (212) 279-2000, Fax: (212) 947-6439, E-Mail: nucsales@nationalvideocenter.com, Web Site: nationalvideocenter.com. Pres./CEO: Hal Lustig; Vice Pres., Sales: Stephen Ostrow; Exec. Sales Dir.: Bob Sharelson; Mktg. Dir.: Laurence Master. Audio: Cassette, Open Reel, DAT. Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Film Transfer.

Play It Productions, 106 W. 32nd St., Third Floor, New York, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: playlitt@aol.com. Pres.: Tony Tyler. Audio: Cassette, DAT, Real-Time.

QUIK-Cassette Corp., 250 W. 57th St., Ste. 2214, New York, 10017, (212) 977-4411. Sales Mgr.: Ron Klipstein. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Reliance Audio Visual Corp., 1600 Broadway, New York, 10019, (212) 586-5000, Fax: (212) 586-5002. Exec. (N.J.): Norma E. Matthews. Video: .

Jasper Samuel Printing Co., 406 W. 31st St., New York, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee. Audio: Cassette. Video: .

Silva Communications Corp., 71 Milbar Blvd., Farmingdale, 11735, (516) 420-7410, Fax: (516) 420-0014. Contact: Carlos Silva. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM. Video High Speed Capability-SP. Number of Slaves in Operation (500), Annual Unit Volume (1,000,000), States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Individual Mailing), Other Services-Warehouse, Freight, Credit Card Clearance Services.

Sonpress, Inc., 1540 Broadway, 28th Floor, New York, 10036-4039, (212) 782-7668, Fax: (212) 782-7650. Pres./CEO: Michael Harris; Vice Pres., Sales: Dieter Baier; Vice Pres., Finance: Jeff Mosley; Dir., Sales-East: Scott Wilker; Dir., Sales-West: Coby Regeh. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Studio Magnetics Co., Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3400, (800) 874-2202, Fax: (516) 289-1604. Pres.: Craig M. Balaban; Sales Mgr.: Douglas Young. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Tapemaker, 48 Urban Ave., Westbury, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: 76450.1770@compuserve.com. Pres.: Arthur Brandwein; Sales Mgr.: Mordy Brandwein; Mktg. Dir.: Matt Polakoff. Audio: Audio Packaging Services-Other (Custom Designed Labels/Audio/Video Laser Labels). Video: 1/2" VHS Cassette, Other (Laser Labels). Video High Speed Capability-Other (Sprinter Tape Wipes).

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, 11746, (516) 667-1616. Pres.: Michael Thaler; Vice Pres./Sales Mgr.: Glenn Thaler; Gen. Mgr.: Craig Thaler. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 1/2" VHS Cassette, 8 mm, SVHS, PAL. Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Direct Response - 800 Services, Credit Card Clearance Services.

Variety Recording Studio, PO Box 8525, New York, 10150-8525, (212) 221-6625, Fax: (212) 382-1241. Pres.: Hernan Vargas; Sales Mgr.: Carlos Cervantes. Audio: Cassette, Open Reel, DAT, Real-Time. Video: Other Services-Credit Card Clearance Services.

Vaughn Communications, Inc., 305 Madison Ave., Ste. 1357, New York, 10017, (212) 922-0858, Fax: (212) 922-0857. Pres.: Don Drapeau; Branch Mgr.: Lloyd Dorfman; Nat'l Mgr.: Doug Ozenak.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", M2, Betacam, 3/4" SP Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Graphic Design/Post Prodn./FX/ Edit).

Video Dimensions, 322 Eighth Ave., New York, 10001, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: Victor Kalant. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Film Transfer.

Video Dub, Inc., 423 W. 55th St., New York, 10019, (212) 757-9300, Fax: (212) 956-6528. Vice Pres.: David Micciulla; Gen. Mgr.: Steve Gabrielli. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Beta I/II, Betacam SP, M2, D2). States and/or Countries Services (USA).

WEA Manufacturing, Inc./Warner Media Services, 375 Hudson St., New York, 10014, (212) 741-1404, Fax: (212) 243-8255. Exec. Vice Pres.: Arthur Kern; Vice Pres., Sales: David A. Grant; Dir. Mktg. Servs.: Sandra Olson. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video High Speed Capability-Sprinter, SP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

NORTH CAROLINA

American Multimedia, Inc., 2609 Tucker St. Ext., Burlington, 27215, (910) 229-5554, Fax: (910) 570-2439, E-Mail: mallard@netpath.net. Pres.: Larry Hable; Sr. Vice Pres., Sales: Tim Mallard; Vice Pres./Asst. Gen. Mgr.: Todd Portierfeld. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA. States and/or Countries Services (US, Canada). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Fulfillment/Distribution).

CPU, 6 Commerce Way, Arden, 28704, (704) 684-4300, Fax: (704) 687-3558, E-Mail: jeff_baker@cpucorp.com. Pres.: Jeff Baker; Vice Pres. Sales: Doug Engelbrethson; Gen. Mgr.: Rick Guthy; Contact: Bruce Dowdy. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Package Design). Video: 1/2" VHS Cassette, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, LP, EP. Other (PAL Mastering). Number of Slaves in Operation (1400), Annual Unit Volume (800000), States and/or Countries Services (Worldwide). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Package Design). Other Services-

Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, Other (PAL Sprinter Mastering).

dLAB Studios, 7804 Conifer Cir., Indian Trail, 28079, (704) 882-6134. Pres.: David Moody; Sales Mgr.: Jeremy Hough. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

ICCA, Inc., 4447 South Blvd., Charlotte, 28209, (704) 523-7219, (800) 624-5940, Fax: (704) 529-5277, E-Mail: tapeman@webserv.net, Web Site: www.iccanet.com. Vice Pres.: Harrel Canning; Sales Mgr.: John Firestone. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 1/2" VHS Cassette, PAL. Video High Speed Capability-SP, LP, EP. Number of Slaves in Operation (675), Annual Unit Volume (34,000,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory).

Lamon Records Int'l, PO Box 25371, Charlotte, 28229, (704) 882-6134, Fax: (704) 882-2063. Pres.: David B. Moody; Mktg. Dir.: Mike Evans. Audio: Cassette, Real-Time. Audio Packaging Services-Mailing. Video: Other Services-Warehouse.

Main Tripp Records, Inc., 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp; Sales Mgr.: Wayne Ferrin.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Vaughn Communications, Inc., 101 S. Center Ct., Ste. 800, Morrisville, 27560, (919) 380-0550, (800) 899-1970, Fax: (919) 460-0730, Branch Mgr.: Cindy Verant. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

OHIO

A to Z Audio Services, Inc., 21929 Lorain Rd., Fairview Park, 44126, (216) 333-0040, Fax: (216) 333-0104. Pres.: Duane Arbarca; Mktg. Dir.: Greg Zarnoski. Audio: Cassette, DAT, Real-Time, Other (Low Speed Bin Loop). Audio Packaging Services-Inserting, Labeling, Other (Overwrapping, Imprinting).

Video: Number of Slaves in Operation (17), Annual Unit Volume (500,000), States and/or Countries Services (USA), Other Services-Warehouse, Other (CD & Cassettes booklets).

Cavalier Productions, 3412 Erie Ave., Cincinnati, 45208, (513) 871-8818, Fax: (513) 871-5358. Pres.: Edward H. Foss. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling.

Curtis, Inc., 2025 Reading Rd., Ste. 130, Cincinnati, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: curtisinc@fuse.net, Web Site: www.curtisinc.com. Pres./CEO: Curt Sellers; Dir., Sales/Mktg.: Keith Meyer; Client Servs.: Lisa Miller. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-SP. Number of Slaves in Operation (450), Annual Unit Volume (1,000,000+) States and/or Countries Services (Worldwide). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Electronix Corp., 313 W. Main St., Fairborn, 45324, (513) 878-1828, Fax: (513) 878-1972, E-Mail: elxcorp@aol.com. Pres.: David Kushner. Video: .

Jewel Records, 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9336, Fax: (513) 522-9915, Web Site: www.jewelrecords.com. Pres.: Rusty York; Sales Mgr.: Linda York; Mktg. Dir.: Sharon Woods; Studio Mgr.: Rick Hopkins. Audio: Cassette, Open Reel, Real-Time, Other (CD and Records—3 1/3 & 4 5/8). Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Number of Slaves in Operation (8), Annual Unit Volume (300,000), States and/or Countries Services (USA). Video Packaging Services-Inserting, Labeling.

The Little Warehouse, Inc., 4705 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022, Fax: (216) 398-9980, Web Site: www.littlewarehouse.com. Pres.: Jim Lesnick; Sales Mgr./Mktg. Dir.: Joe Kauffman.

Audio: Cassette, Open Reel, DAT, Other (CD-R). Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS.

Magnetic Studios, Inc., 1201 Olentangy River Rd., Columbus, 43212, (614) 291-9641, Fax: (614) 291-2938. Pres.: John R. Fippin. Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Metatec/Discovery Systems, 7001 Metatec Blvd., Dublin, 43017, (614) 761-2000, Fax: (614) 766-3140. Pres.: Jeffrey Wilkins.

Audio: Other (Multi-color printing & fulfillment). Video: 1/2" VHS Cassette.

Musical Recording Studios, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135. Pres.: John W. Hull; Sales Mgr.: Warren J. Hull; Mktg. Dir.: Charlene Hull. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling. Video: 1/2" VHS Cassette.

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: qca@pol.com, Web Site: www.pol.com/qca. Pres.: Jim Bosken; Sales Mgr.: Amber Hines.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Other Services-Warehouse, MIS (Inventory).

Rome Recording Co. *, 3970 S. High St., Columbus, 43207, (614) 497-3970, Fax: (614) 497-1012. Pres./Sales Mgr.: Jack Casey; Mktg. Dir.: Joyce Casey.

Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Number of Slaves in Operation (11), States and/or Countries Services (US & Int'l), Other Services-Direct Response - 800 Services, Credit Card Clearance Services.

S.D.S. Productions, 289 Norwood Ave., Youngstown, 44504, (330) 534-8260, (330) 744-4092. Pres.: Stevie Davis, Jr.; Sales Mgr.: Sherrie Currie.

Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse.

SoundSpace, Inc., 845 Dayton St., Yellow Springs, 45387, (937) 767-7353, Fax: (937) 767-7348. Pres.: Chris Hertzler. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling. Video: Other Services-Direct Response - 800 Services.

Suttman Productions, PO Box 72, Dayton, 45409, (513) 865-0501. Pres.: Eric J. Suttman. Audio: Cassette, Open Reel, DAT, Real-Time, Other (DCC). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video Duplication Services, Inc., 2882 S. Dixie Ave., Dayton, 45409, (937) 294-5883, (513) 381-3827, Fax: (937) 294-7087. Sales Mgr.: Michael DeVaney; Office Mgr.: Rex Sollar. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (MII, D2, 1" Type C). Video High Speed Capability-TMD, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services. Other (JVC licensed).

Video Duplication Services, Inc., 4485 W. 160th St., Cleveland, 44135-2625, (216) 676-3827, Fax: (216) 676-5800.

Sales Mgr.: Paul Sedivy. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Digital Betacam, D2, 1" Type C). Video High Speed Capability-TMD, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Other (JVC Licensed).

Video Duplication Services, Inc., 3827 Brookham Dr., Grove City, 43123-4827, (800) 837-3827, (614) 871-3827, Fax: (614) 539-5545. Vice Pres., Sales: Tom Carey; Gen. Mgr.: Michael Kearney; Customer Serv. Supvr.: Vickie Walker; Sales Mgr.: Don Parisson.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1" Type C). Video High Speed Capability-TMD, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services. Other (JVC licensed).

Video Duplication Services, Inc., 54 Westchester Dr., Ste. 5, Youngstown, 44515, (330) 792-3827, Fax: (330) 792-9526.

Salesman: Lewis Martin. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1" Type C). Video High Speed Capability-TMD, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services. Other (JVC licensed).

OKLAHOMA

Benson Sound, Inc., 3900 E. I-240, Oklahoma City, 73135, (405) 670-4461. Pres.: Larry R. Benson; Sales Mgr.: Linda Groves.

Audio: Cassette, Real-Time.

El Jay Audio/Video Duplication, 6540 E. 21st St., Ste. E, Tulsa, 74129, (800) 886-8273, (918) 836-8273, Fax: (918) 835-5359, E-Mail: el_jayent@juno.com. Pres.: Leon Whitman; Sales Mgr./Mktg. Dir.: Jean Whitman.

Audio: Cassette, Open Reel, DAT, Real-Time, Other (Digital Hi Speed, 2X KABA). Audio Packaging Services-Other (Shrink wrapping).

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, Other (Small Betacam, Hi 8).

OREGON

Bauer Communications, 1124 Barstow Ave., Eugene, 97404, (800) 627-7277, Fax: (541) 689-0894. Pres.: Jim Bauer. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Labeling, Mailing, Other (Shrinkwrap).

Northwestern, 3732 SW Moody Ave., Portland, 97201-4413. Contact: Jeanne Allredge; Contact: Ken Thompson.

Phyco Audio Duplication Co. *, 11693 Old Stage Rd., Gold Hill, 97525-9706, (800) 348-6194, Fax: (541) 855-7581, E-Mail: phycol@aol.com. Sales Mgr.: Gail Husa; Prodn. Mgr.: Ken Husa.

Audio: Cassette, Real-Time, Other (binloop). Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Print Service). Video: Other Services-Warehouse, MIS (Inventory), Freight.

Recording Associates, 5621 SE Powell Blvd., Portland, 97206, (503) 777-4621, Fax: (503) 777-4622. Owner: Jay Webster; Owner: Bob Stoutenburg; Owner: Chris Webster.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Production). Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, SVHS, BETA, Film Transfer. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Super Digital Ltd., 1634 SW Alder, Portland, 97205, (503) 228-2222, Fax: (503) 228-6819. Pres.: Rick McMillen; Sales: Arni May, Jeff Diagonal. Audio: Cassette, Open Reel, DAT, Real-Time, Other (Digitalog).

Vaughn Communications, Inc., 1434 NW 17th Ave., Portland, 97209, (503) 224-3835, (800) 727-2251, Fax: (503) 224-2703. Regl. Mgr.: Neil Dentlinger; Acct. Mgr.: John Chapman; Acct. Mgr.: Jeff Price.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Betacam, Betacam SP, SP U-Matic, D2, Digital Betacam). Video High Speed Capability-TMD, Sprinter, SP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

PENNSYLVANIA

AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, 19406, (610) 272-8500, Fax: (610) 272-8604. Pres.: John L. Butterworth; Vice Pres.: Frank Matys.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Number of Slaves in Operation (30), Annual Unit Volume (200,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Crown Magnetics, Inc., 1223 Bittner Blvd., Lebanon, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615, E-Mail: crew@crownmagnetics.com, Web Site: www.cwd.com/crownmagnetics. Pres./Sales Mgr.: Chuck Musser; Sales/Duplication: Judy Musser; Audio Sales: Dan Shenk.
Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Digital Dynamics Audio, Inc., 816 Fifth Ave., Bethel Park, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info.ddai@jrrm.net. Pres.: Thomas J. Kitta, Jr.; Vice Pres.: Francisco Rodriguez; Sales Mgr.: Christopher Koch.
Audio: Cassette. Audio Packaging Services-Inserting, Labeling.

Forge Recording Studios, Inc., Lincoln & Morgan Sts., Byrnes Bldg., Third Floor, Phoenixville, 19460, (610) 935-1422, (800) 331-0405, Fax: (610) 935-1940, E-Mail: forgerec@aol.com, Web Site: www.forgerecording.com. Pres.: Warren Wilson.
Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette. Other Services-Warehouse, Direct Response - 800 Services, Credit Card Clearance Services.

Loran Cassettes and Audio Products, 2715 Pennsylvania Ave. W. Warren, 16365, (814) 726-4010, (800) 633-0455, Fax: (814) 726-1117, E-Mail: loran@penn.com, Web Site: www.loranger-mfg.com. Gen. Mgr.: James Munksgard; Sales: Randy Britton.
Audio: Cassette, DAT, Real-Time, Other (Endless Loop Cartridges). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services, Other (DAT Loading, Custom Cass., DAT Blanks).

Masterwork Recording, Inc., 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020. Pres.: Peter Humphreys; Sales Mgr.: Albert Oon.
Audio: Cassette, Open Reel, Real-Time.

Record-Rama Sound Archives, 4981 McKnight Rd., Pittsburgh, 15237-3407, (412) 367-7330, Fax: (412) 367-7388, E-Mail: recrama@musicmaster.com, Web Site: www.musicmaster.com. Curator: Paul C. Mawhinney.
Video: Other Services-Warehouse, Direct Response - 800 Services, Credit Card Clearance Services.

WEA Manufacturing, Inc., 1400 E. Lackawanna, Olyphant, 18447, (717) 383-2471, Fax: (717) 383-2165, Vice Pres.: Sales: David A. Grant; Exec. Dir. CD-ROM Sales: Frank LoVerme.
Audio: Cassette.
Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services.

WRS Motion Picture & Video Lab, 1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, Fax: (412) 922-1020. Pres.: Jack Napor; Sales Mgr.: Ed Janow; Mktg. Dir.: David Simpson.
Audio: Cassette.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, Film Transfer, PAL, SECAM, Other (1", D2, D1). Video High Speed Capability-Sprinter, SP, EP, Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

SOUTH CAROLINA

Custom Recording, Inc. ★, 26 Draper St., Greenville, 29611, (803) 295-2011. Pres.: Charles Cain; Vice Pres.: Ricky Dixon; Mktg. Dir.: Chris Cooper; Sales Mgr.: Ms. Laur Wells.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Number of Slaves in Operation (100), Annual Unit Volume (300,000), States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse.

Mirror Image Replication Services, 2200 Carolina Pl., Fort Mill, 29715, (803) 548-7300, (800) 486-6782, Fax: (803) 548-6072.

Professional Duplications, Inc., 1075 Thousand Oaks Blvd., Greenville, 29607, (803) 676-1041, (800) 355-3827, Fax: (803) 676-9677. Pres.: Nita Williams; Duplications Mgr.: Mark Young; Sales Mgr.: Jim Chandler; Technical/QC Mgr.: Derek Billingsley.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Number of Slaves in Operation (110), States and/or Countries Services (Southeast US). Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

UAV Corp., 2200 Carolina Pl., Fort Mill, 29715, (803) 548-7300, Fax: (803) 548-3335. Pres.: Jerry Pettus, Jr.; Sales Mgr.: John Peterson.
Video: 1/2" VHS Cassette. Video High Speed Capability-TMD, SP, LP, EP. Video Packaging Services-Labeling. Other Services-Warehouse, MIS (Inventory), Freight.

TENNESSEE

Allied Digital Technologies, 370 J.D. Yarnell Industrial Pkwy., Clinton, 37716, (423) 457-7772, Fax: (423) 457-7799. Div. Mgr.: Mark Vinselmeier.

CRT Custom Products, Inc., 7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, Fax: (615) 876-4260, E-Mail: crtcustomproducts@worldnet.att.net, Web Site: www.crtcustomproducts.com. Pres.: Cheryl J. Hutchinson; Vice Pres. Sales/Mktg.: Kevin Wessner.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling.

Cassette Express (Div. of Al Jolson Enterprises, Inc.), 116 17th Ave. S., Nashville, 37203, (615) 244-5667, Fax: (615) 242-2472. Pres.: Albert Jolson; Dir., Opns.: Johnny Drake; Mgr.: Dan Griffin.
Audio: Cassette, DAT, Real-Time.

Custom Tape Duplicators, Inc. ★, 1045 Firestone Pkwy., La Vergne, 37086-3506, (615) 256-1728, Fax: (615) 256-6713. Pres.: Cliff Tant; Vice Pres./Gen. Mgr.: Mike Tant.
Audio: Cassette, DAT, DCC. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Magnetic Technology ★, 816 18th Ave. S., Nashville, 37203, (615) 254-7001, Fax: (615) 254-4885, E-Mail: widetrac@mindspring.com. Owner: Mack Evans.
Audio: Cassette, DAT, Real-Time.

Mediavox Int'l, Inc., 1719 West End Ave., Ste. 100, Nashville, 37203, (615) 327-9114, (800) 211-4689, Fax: (615) 327-3438, E-Mail: jimloyd@aol.com. Pres.: Jim Loyd; Sales: Tyson Wetzel.

Nashville Compact Disc Manufacturing ★, 1105 Myatt Blvd., Madison, 37115, (615) 865-7909, Fax: (615) 865-8550, E-Mail: artifax@artifax-uccd.com, Web Site: www.artifax-uccd.com. Pres./CEO: Peter Miller; Gen. Mgr.: Tommy James.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Mailing.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Nashville Record Productions, Inc., 469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle.
Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: States and/or Countries Services (US, Canada, Caribbean).

Nat'l Tape & Disc, 27 Music Sq. E., Nashville, 37203, (615) 244-2180, (800) 874-4174, Fax: (615) 244-7031, E-Mail: ntdd@msn.com. Pres.: Jerry Hutchinson; Vice Pres., Sales: Thomas J. Beld; Gen. Mgr.: Fred Muhi.
Audio: Cassette, Other (Digital Duplication). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

L. Nix and Co., Inc. ★, 2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011. Pres.: Larry Nix.
Audio: Cassette. Audio Packaging Services-Inserting.

Herb O'Mell Productions, 4124 Poplar Ave., Memphis, 38117, (901) 682-6811, Fax: (901) 682-8060. Pres.: Herbert S. O'Mell; Sales Mgr.: Randi Vangergrift; Mktg. Dir.: Laura O'Mell.
Audio: Cassette.

Opryland Duplicating Services, 916 Twin Elms Ct., Nashville, 37210, (615) 242-2483, (800) 554-2348, Fax: (615) 242-5898. Dir.: Don Parker; Asst. Mgr.: Lois Wilson; Sales Mgr.: Bobby Davanport; Sales Rep.: Ron Hansen.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (1", 2", 3/4" SP, Betasp, Digi-Beta). Video High Speed Capability-SP, LP, EP, Other (PAL, SECAM). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Macrovision.

S & S Cassette Duplication, 404 Bluegrass Ave., Madison, 37115, (615) 865-6380. Contact: Bob Frick.
Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

S & S Custom Tapes, Inc. ★, W. Carters Valley Rd., Church Hill, 37642, (423) 357-8273, Fax: (423) 357-1442. Pres.: S.M. Shipley; Sales Mgr.: Rose Stump.
Audio: Cassette, Open Reel, DAT.

Sifford Media ★, 121 Lyle Ln., Nashville, 37210, (800) 251-1009, Fax: (615) 244-5712, E-Mail: hortont@sifford.com. Pres.: Clay Sifford; Mktg. Dir.: Thomas Horton; Acct. Mgr.: Mike Shepherd; Customer Serv.: Kaye Keller.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Number of Slaves in Operation (450), Annual Unit Volume (500,000), States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Sound Impressions, 1855 Airline Dr., Nashville, 37210, (800) 489-7756, Fax: (615) 777-3636, E-Mail: si@soundimpressions.com, Web Site: soundimpressions.com. Pres.: Jim Lenahan; Office Mgr./Cust. Serv.: Charlotte Mitchell; Plant Mgr.: Ed Buckles; Sales/Mktg./Advertising: Lisa Sutton.
Audio: Cassette, Open Reel, DAT, DCC. Audio Packaging Services-Inserting, Collating.
Video: Number of Slaves in Operation (20), Annual Unit Volume (12,000,000), States and/or Countries Services (All). Other Services-Warehouse, MIS (Inventory), Freight.

Studer-Studer, 1449 Donelson Pk., Nashville, 37217, (615) 399-2199, Fax: (615) 367-9046, E-Mail: jbean@harman.com. Nat'l Sales Mgr.: Joe Bean.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

Writers Tape Copy Service, 1905 Division St. (Rear of Bldg.) Nashville, 37203, (615) 327-3196. Pres./Owner: Ted Harris.
Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (Imprinting (Cassette) Shrinkwrapping). Audio Packaging Services-Inserting, Other (Shrinkwrap).
Video: Number of Slaves in Operation (50), Annual Unit Volume (100,000), States and/or Countries Services (USA).

TEXAS

ACI Teletec, 4345 Avenue A., Beaumont, 77705-3512, (409) 892-2836, (800) 256-8273. Contact: Frances Fuentes.
Video: 3/4" U-Matic, Film Transfer.

A & R Record & Tape Manufacturing, 902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310. Pres.: Richard Sobel; Sales Mgr./Mktg. Dir.: Stanley P. Getz II.
Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Allied Digital Technologies, 6305 N. O'Connor Rd., Ste. 111, Irving, 75039-3510, (972) 869-0100, Fax: (972) 869-2117, Web Site: www.allied-digital.com. Div. Mgr.: Tom Williams; Prod. Mgr.: Zahid Ali; Sales Mgr.: Gale Corley.
Audio: Cassette.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-SP, States and/or Countries Services (TX, AR, LA, OK, NM, AZ (USA), Mexico). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment). Other Services-Warehouse, MIS (Inventory), Freight, Macrovision, Other (Standards Conversion, Closed Caption).

Allied Digital Technologies, 4140 B Director's Row, Houston, 77092, (713) 682-8600, Fax: (713) 682-7253. Sales: Stan McCann.

Audio: Cassette, Open Reel, DAT, DCC, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-SP, States and/or Countries Services (US, Canada, Mexico). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment Servs.). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Copytapes, Inc., 4392 Sunbelt Dr., Dallas, 75248, (972) 931-1850, (800) 727-4781, Fax: (972) 931-1881, E-Mail: copytapes@dataorg.com.

Creative Sound Productions, Inc., 8383 Commerce Park Dr., Ste. 604, Houston, 77036, (713) 777-9975, (800) 451-7034, Fax: (713) 774-3419, E-Mail: salesteam@creativesound.com, Web Site: www.creativesound.com. Pres.: Edward B. Smith; Sales Mgr.: Marilyn Smith.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette. Number of Slaves in Operation (100), Annual Unit Volume (2,000,000), States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Crystal Clear Sound ★, 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 880-0073, Fax: (214) 349-3819, E-Mail: crstlcr@onramp.net. Pres.: Sam Paulos; Studio Mgr.: Keith Rust; Distribution Mgr.: Sherri Giese; Mktg. Sales Dir.: Jim Cocke.
Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.

Int'l Cassette Corp. (ICC), 5888 Hwy. 66 W., Greenville, 75401, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, Web Site: www.intlcass.com. CFO: Dan Davis; Exec. Vice Pres./Gen. Mgr.: "Rocky" E. George; Prodn. Mgr.: Mike Davis; Acct. Exec.: John Brinkmann.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Other (Drop Ship If Necessary).
Video: 1/2" VHS Cassette. Video High Speed Capability-Sprinter, SP, EP. Number of Slaves in Operation (750), Annual Unit Volume (6MM), States and/or Countries Services (USA). Video Packaging Services-Inserting, Collating, Labeling, Other Services-Warehouse, Freight, Macrovision.

Lake Sound, 129 Pecan St., Keller, 76248, (817) 431-1405, Fax: (817) 379-5103, E-Mail: lakesound@aol.com, Web Site: www.lakesound.com. CEO: Rex Lake; Pres.: Russell Lake.
Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Annual Unit Volume (6,000,000).

Marsal Productions, Inc., 1735 Castrovilla Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973. CEO: Antonio J. Menendez; Pres.: Jose Menendez; Vice Pres./Mktg. Dir.: Teresa Menendez; Gen. Mgr.: Tracy Barrera.
Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Other (J Card Printing).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, LP, EP. States and/or Countries Services (USA, Mexico). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, Macrovision.

Midwest Records, Inc., 12225 Greenville Ave., Ste. 800, Dallas, 75243, (972) 479-8880, (800) 989-4487, Fax: (972) 479-8881. Pres.: Clay Thompson.
Audio: Cassette, DAT, Other (CD).

Mother Dubbers, 13626 Gamma, Dallas, 75244, (972) 980-4840, Fax: (972) 980-1731. Owner/Pres.: Arnett Peel.
Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS. Video High Speed Capability-SP, LP, EP. Video

Company headquarters are designated by a ★

Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping). Other Services-Warehouse, Freight.

The Musik Factory ★, 1812 Procter St., Port Arthur, 77640, (409) 982-7121, E-Mail: music@great-recordings.com, Web Site: www.great-recordings.com. Pres./Co-Owner: Floyd Badaeux; Co-Owner: Lois Badaeux. Audio: Cassette, Real-Time.

Sound Recorders, Inc., 4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594. Gen. Mgr.: Basil Thomas; Sales Mgr.: Matt Wiedemann. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Other Services-Warehouse, MIS (Inventory), Freight.

Vaughn Communications, Inc., 2009 McKenzie, Ste. 110, Carrollton, 75006, (972) 620-7977, (800) 486-1539, Fax: (972) 620-7978, Web Site: www.vaughn.com. Branch Mgr.: Bob Upton.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Digital Betacam, D2, 1", M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Vaughn Communications, Inc., 3694 Westchase Dr., Houston, 77042, (800) 394-4546, (713) 266-4269, Fax: (713) 266-9538. Sales Mgr.: Jessie Valdez.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1 inch, M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Number of Slaves in Operation (100), Annual Unit Volume (100,000), States and/or Countries Services (TX, LA (USA)). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Yorktown Digital Works, Inc., 1400 W. Irving Blvd., Ste. 301, Irving, 75061, (972) 254-8161, Fax: (972) 259-1716, E-Mail: yorktown@digital@airmail.net. Producer/Engineer: Phil York. Audio: Other (CD Mastering, Audio Restoration).

UTAH

ASG ★, 1362 E. 3345 S., Salt Lake City, 84106, (800) 955-5273. Pres./Sales Mgr.: Todd Anderson.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Video Packaging Services-Inserting, Collating, Labeling.

Cassette Duplicators, Inc. ★, 2211 West Printers Row 2300 S, Salt Lake City, 84119, (801) 977-0077, Fax: (801) 977-0120. Pres.: Gary Jackson; Sales Mgr.: Allen Webb. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 1/2" VHS Cassette, PAL, SECAM. Video High Speed Capability-SP, EP, Other (PAL). Number of Slaves in Operation (17), Annual Unit Volume (7,526,400). Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Cassette Productions (Div. of The Duplication Corp.), 4910 Amelia Earhart Dr., Salt Lake City, 84116, (800) 622-8036, (801) 531-7555, Fax: (801) 531-0740. Pres.: Mark Hanks; Sales/Mktg. Mgr.: Steve Aldous.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).

Video: 1/2" VHS Cassette, BETA, PAL, SECAM. Video High Speed Capability-TMD, SP, LP, EP. Number of Slaves in Operation (450), States and/or Countries Services (US, Canada, Mexico). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Macrovision, Other (Fulfillment).

Osborn Video, Inc. ★, 1226 S. 1480 W., Orem, 84058, (801) 226-2022, Fax: (801) 226-2104, E-Mail: info@osborn-video.com. Pres.: Warren Osborn; COO: Derek Rudo; CFO: Scott Parkinson; Sales: Beth Brummer; Sales: Stewart Johnson. Video: 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. Annual Unit Volume (10,000,000). Video Packaging Services-Inserting, Labeling, Mailing, Other (Fulfillment). Other Services-Warehouse, MIS (Inventory), Freight, Other ("Copy Not" copy protection service).

The Video-Matic Group, Inc., 2470 S. Redwood Rd., Salt Lake City, 84119, (801) 975-1116, Fax: (801) 975-1129. Pres.: Ken Rasmussen; Vice Pres. Sales: Richard Mucha.

Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, LP, EP. Number of Slaves in Operation (620). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

Video West Productions, 1065 W. North Temple, Salt Lake City, 84116, (801) 575-4400, Fax: (801) 575-4419. Vice Pres./Gen. Mgr.: Jim Yorganson; Opns. Mgr.: Jeanne Longworth; Gen. Sales Mgr.: Nancy Graham; Dir., Purchasing/Acct.: Ken Collins. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, PAL, SECAM. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

VERMONT

Disques RSB Disc, Inc., Demeritt Pl., Waterbury, 05676, (800) 361-8153, Fax: (514) 342-0401. Pres./Mktg. Dir.: Richard Belanger; Sales: Pierina Nero; Sales/Mktg./Promos: Pierre Munha; Sales: Giovanna Iacono.

Audio: Cassette, Other (Digital Audio Duplication). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

RSB Disc, 22 Cliff St., Montpelier, 05602, (888) 227-1121, E-Mail: lafad@aol.com. Pres.: Richard Belanger; Dir., Customer Servs.: Pierina Nero; Dir., US Sales: Lefe Dutton. Audio: Cassette, DAT, DCC, Other (Digital). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Resolution, Inc., 19 Gregory Dr., South Burlington, 05403, (802) 862-8881, Fax: (802) 865-2308. Pres.: William Schubart; Vice Pres. Mktg.: Linda Allen; Sales: Kellie Parks.

Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS. Video High Speed Capability-TMD, SP, EP. Annual Unit Volume (11,000,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (custom printing). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

VIRGINIA

CopyCass ★, 229 N. Henry St., Alexandria, 22314, (703) 549-4425, Fax: (703) 548-5223. Pres./Sales Mgr.: Katherine Monteith; Vice Pres.: Rod Monteith; Mktg. Dir.: Kit George; Technical Dir.: Joe Kaputa.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM. Video Packaging Services-Labeling, Mailing. Other Services-Freight.

Lion Recording Services, Inc., 7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: lion@lionrecording.com, Web Site: www.lionrecording.com.

Pres.: Harold Lion; Vice Pres.: Richard Lion.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Graphics, Printing).

Video: Number of Slaves in Operation (30), Annual Unit Volume (2,000,000). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Media Visions, 7400 Fullerton Rd., Ste. 105, Springfield, 22153, (703) 866-6100, (800) 628-3556, Fax: (703) 866-6109. Vice Pres.: Deborah Walker.

Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (1"). States and/or Countries Services (USA, Canada). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight.

Musifex Video, MVI Post, 6320 Castle Pl., Falls Church, 22044, (703) 525-6476, Fax: (703) 525-0949, E-Mail: mvipost@chelsea.ios.com, Web Site: www.chelsea.ios.com/~mvipost.

Pres.: Frank Maniglia; Vice Pres.: Craig Maniglia; Dir., Mktg./Sales: Becky Lambert. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Digital Beta). Number of Slaves in Operation (10), Annual Unit Volume (500,000). Video Packaging Services-Labeling, Mailing.

SAS Industries, Inc. ★, 1148 Corporate Park Rd., Forest, 24551, (800) 955-7271, (800) 727-7181, Fax: (804) 585-3575, E-Mail: sasmedia@earthlink.net. Graphics/Printing Mgr.: Sabrina Y. Tomlin; Office Mgr.: Kimberly Younger.

Audio: Cassette, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Other (Shipping).

WASHINGTON

APS ★, 2247 15th Ave. W., Seattle, 98119, (206) 282-1776, Fax: (206) 262-3535, E-Mail: nick@apsw.com, Web Site: www.apsw.com. Pres.: Conrad Denke; Sales Mgr.: Eric Denke; Audio Dept. Mgr.: Nicholas Denke.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Digital Betacam, Betacam SP, D1, D2).

Audio Recording, Inc., 4718 38th Ave. NE, Seattle, 98105, (206) 525-7372. Pres./Mktg./Sales Dir.: Kearney W. Barton.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Labeling.

Martin Audio Duplication, 1219 Westlake Ave. N., Ste. 200, Seattle, 98109, (206) 285-2642, (800) 553-8906, Fax: (206) 285-2394. Pres.: Paul Silver; Sales Mgr.: Curtis Crawford; Nat'l Sales: Mimi Crocker; Mastering Engineer: Max Rose; Graphic Dir.: Olivier Melnick.

Audio: Cassette, DAT, Real-Time. Video: Other Services-Warehouse, Credit Card Clearance Services.

Melody Productions, 7712 23rd Ave. NW, Seattle, 98117, (206) 783-8694, Fax: (206) 781-1765. Pres.: James A. Bostad, Sr.; Sales Mgr.: Sally J. Bostad; Mktg. Dir.: Melody Bostad.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling, Mailing.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm. Video Packaging Services-Inserting, Labeling, Mailing. Other Services-Warehouse, Freight.

Premier Multimedia ★, 200 NE Juniper St., Issaquah, 98027, (425) 391-1690, Fax: (425) 392-4610, E-Mail: premier@nwlink.com, Web Site: premier-multimedia.com. Pres.: Kurt Montage; Dir., Opns.: Alvin Radley; Sales Mgr.: Dianne Farhney.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, Film Transfer. Number of Slaves in Operation (100), Annual Unit Volume (4,000,000), States and/or Countries Services (USA, World). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment). Other Services-Warehouse, MIS (Inventory).

Premiere America, Inc. ★, 18080 NE 68th St., Bldg. A-150, Redmond, 98052, (425) 882-1400, (800) 922-8080, Fax: (425) 867-0718, E-Mail: sales@premiereamerica.com, Web Site: premiereamerica.com. Pres.: George M. Ricci; Sales Mgr.: Gary M. Ricci.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM. Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Direct Response - 800 Services, Credit Card Clearance Services.

Ruther Remote Recording, 108 N. Roosevelt St., Walla Walla, 99362, (509) 522-0438. Pres./Sales Mgr.: Bud Ruther.

Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNamer; Customer Serv.: Kristin Pastoriza.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", M2, Betacam, 3/4" SP, Hi-8, Digital Betacam). Video High Speed Capability-TMD, Sprinter, SP, EP. Number of Slaves in Operation (400), States and/or Countries Services (All). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging, Fulfillment). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

WEST VIRGINIA

Jim McCoy Productions ★, Rt. 2, Box 114, Berkeley Springs, 25411, (304) 258-9381. Pres.: Jim McCoy; Sales Mgr.: Scott Jordan; Mktg. Dir.: Bertha McCoy.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Labeling, Mailing.

Video: 1/2" VHS Cassette. Video High Speed Capability-TMD.

WISCONSIN

Concept Productions, Inc., 7878 Big Sky Dr., Madison, 53719, (608) 833-8273, (800) 728-2731, Fax: (608) 833-7893, E-Mail: conceptpro@aol.com. Pres.: Rod F. Bareimann; V Pres./Prodn. Serv. Dir.: C. Dan Geocaris.

Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling.

Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA. Video Packaging Services-Inserting, Labeling.

Full Compass Systems, Ltd., 8001 Terrace Ave., Middleton, 53562-3194, (608) 831-7330, Fax: (608) 831-6330, Web Site: www.fullcompass.com. Pres.: Jonathan Lipp; Sales Mgr.: Bob Sheffield.

Audio: Cassette. Audio Packaging Services-Inserting, Labeling. Video: 1/2" VHS Cassette.

RSVP, Inc., 7701 N. Teutonia Ave., Milwaukee, 53209, (414) 354-6400, Fax: (414) 354-7303. Pres.: Larry Hansen; Sales Mgr.: Jim Schaefer; Mktg. Dir.: Linda Hanson.

Audio: Cassette, Open Reel, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Freight, Direct Response - 800 Services.

Vaughn Communications, Inc., 5737 W. Hemlock St., Milwaukee, 53223-4712, (414) 276-6511, Fax: (414) 276-0555. Branch Mgr.: Tom Brunhart.

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (D2, 1 inch, M2, Betacam, 3/4" SP, Hi-8). Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

U.S. TERRITORY

PUERTO RICO

Disc Makers, Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (787) 795-5500, (800) 804-9588, Fax: (787) 795-5554, E-Mail: discman@discmakers.com, Web Site: www.discmakers.com. Regl. Sales Mgr.-Caribbean: David Rodriguez; Mktg. Mgr.: Carolyn Ballen.

Audio: Cassette, Open Reel, Other (Insert design, film, printing). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

NRS (Nat'l Recording Supplies, Inc.), 145 Lauro Pinero Ave., Ceiba, 00735, (809) 885-2316.

PACKAGING SERVICES - NON DUPLICATOR ONLY

AET Films, 15 Read's Way, New Castle, DE, 19720, (302) 326-5500, Fax: (302) 326-5501, E-Mail: info@aetline.com. Sr. Technical Sales Rep.: F.J. Roberts; Sr. Technical Sales Rep.: E.S. Forno; Bus. Dir.: J.J. Roisman.

Other (Polypropylene Film Supplier).

AGI, Inc., 5055 Wilsire Blvd., Ste. 410, Los Angeles, CA, 90036, (213) 937-0220, Fax: (213) 937-2710. Sales Mgr.: Rich Oppenheimer.

AGI, Inc., 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block; Vice Pres. Mktg.: Jim Oppenheimer; Vice Pres. Mktg.: Rich Oppenheimer.

Inserting, Collating, Labeling, Mailing.

Company headquarters are designated by a ★

AVS Supply, Inc., 6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602) 242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. Inserting, Other (Blister).

Ace Label Systems, Inc. ★, 7100 Madison Ave. W., Golden Valley, MN, 55427, (612) 933-3105, Fax: (612) 545-8771, E-Mail: info@acelabel.com, Web Site: www.acelabel.com. Pres.: Art Bakshian; Vice Pres./Sales Mgr.: Linda Rundell. Labeling.

Alpha Enterprises, Inc.-Security Products Div. ★, 6370 Wise Ave. NW, North Canton, OH, 44720, (330) 490-2000, (800) 442-5742, Fax: (330) 490-2012, E-Mail: alphacsr@neo.lrun.com. Pres./CEO: Jim Sankey; Nat'l Sales Mgr.: August Polito; Gen. Mgr. Security Pdccts.: Larry Yeager; Security Pdcct. Mgr.: Bob Michael. Other (Security-Anti Shoplifting).

Americ Disc, Inc., 1351 Larc Industrial Blvd., Burnsville, MN, 55337, (612) 882-8713, (800) 903-1770, Fax: (612) 882-8622. Plant Mgr.: David McKenzie; Cust. Serv. Mgr.: Tony Dipietrantonio. Inserting, Other (Shipping).

Amerimusic CD's & Tapes, RR 1, Box 172C, Telephone, TX, 75488, (800) 664-3740. CEO/Sales Mgr.: D.M. Haddock; Office Mgr./Sales: Dee Bolling; Mktg. Dir./Sales: Curtis Wood. Inserting, Collating, Labeling, Mailing, Other (CD, Tapes, Video).

Audio File Co., 6721 N. Black Canyon Hwy., Glendale, AZ, 85015, (602) 242-9207, (800) 662-0224, Fax: (602)-242-0788. Vice Pres./Sales Mgr.: Edward Lalli; Gen. Mgr.: John Doherty. Inserting, Other (Blister).

Audio Specialist Group, Inc., 12 N. Main St., Mayfield, NY, 12117, (518) 661-6730, Fax: (518) 661-7639. Pres.: Linda Edwards; Vice Pres.: Robert Edwards. Labeling, Other (Custom Package of Blank Audio Cass.).

Blackbourn Media Packaging (Div. of Fey Industries), 5270 W. 84th St., Ste. 200, Bloomington, MN, 55437-1376, (800) 842-7550, Fax: (612) 835-9060. Nat'l Sales Mgr.: Bill Griffin; Mktg. Mgr.: Michelle Mitchell. Inserting, Collating, Labeling, Mailing, Other (Complete Vinyl Media Packaging).

Communicase ★, PO Box 194690, San Francisco, CA, 94119, (415) 512-7000, Fax: (415) 512-7002, E-Mail: communi@communinet.com, Web Site: www.communinet.com. CEO: Arthur Meyer. Other (Design, Packaging Communication).

Communicase Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. Inserting, Collating, Labeling, Mailing, Other (Package/Point of Purchase Design).

dbd digital, inc., 720 Monroe St., Ste. E4-15, Hoboken, NJ, 07030, (201) 222-2727, (800) 222-2090, Fax: (201) 222-0909,

E-Mail: dbd.digital@aol.com. Pres.: Dave Steele; Prodn. Mgr.: Todd Parker. Other (Full graphic design services).

deVille Integrated, 29 Hall Ave., Somerville, MA, 02144, (617) 666-9332, Fax: (617) 666-9395. Pres.: Andrew Powell. Inserting, Collating, Labeling, Mailing.

Devlin Videoservice, 1501 Broadway, #408, New York, NY, 10036, (212) 391-1313, Fax: (212) 391-2744. Sales Mgr.: John Krans. Inserting, Collating, Labeling, Mailing.

Direct Presentations, Inc. ★, 367 Sequoia Ct., Howell, NJ, 07731. Pres.: Ralph J. Tortora; Sr. Vice Pres.: Jerry L. Tortora.

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. Inserting, Collating, Labeling.

Enor Corp., 245 Livingston St., Northvale, NJ, 07647, (800) 977-6427, Fax: (201) 750-1418, E-Mail: info@enor.com, Web Site: www.enor.com. Dir. Media Packaging: Marshall Weingarden. Inserting, Collating, Labeling, Mailing.

Gelardi Design ★, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Georgetown Masters, Inc. ★, 33 Music Sq. W., Ste. 108, Nashville, TN, 37203-3226, (615) 254-3233, Fax: (615) 254-3237. Pres./Chief Engineer: Denny Purcell; Engineers: Don Cobb/Carlos Grier; Engineer: Jonathan Russell; Studio Asst.: Cassandra Strahan; Contact: Loring Cain. Labeling, Mailing.

Hannecke Display Systems, Inc., 300G Rt. 17 S., Mahwah, NJ, 07430, (201) 529-5995, Fax: (201) 529-9343. Pres.: Bruce C. Dreher; Sales Mgr.: Hubertus von Bistram.

Imperial Paper Box Corp., 252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125. Pres.: Louis Sukoff; Vice Pres./Sales Mgr.: Ira Sukoff; Mktg. Dir.: Steven Sukoff. Inserting, Collating, Labeling, Mailing.

Ivy Hill Corp. ★, 375 Hudson St., New York, NY, 10014, (212) 741-1404, Fax: (212) 243-8246. Pres.: Ellis Kern; Exec. Vice Pres.: Arthur Kern; Sr. Vice Pres.: Rick Dixon.

JVC Disc America Co. ★, 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbvvl@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith. Inserting, Collating, Labeling, Mailing, Other (Fulfillment, Dist.).

JustDesign/Spencer Date ★, 160 Fifth Ave., Ste. 905, New York, NY, 10010, (212) 620-4672, Fax: (212) 727-1322. Creative Dir.: Spencer Date; Creative Dir.: Jutka Salavetz. Other (CD Packaging Designers).

KAO info Systems ★, 40 Grissom Rd., Plymouth, MA, 02360-4841, (800) 525-6575, Fax: (717) 872-2172, E-Mail: kaoinfo.com. Vice Pres., Multimedia: Jim Boyer; DVD/

Multimedia Sales Mgr.: Tracy Files; CD Pdcct. Mgr.: Avrum Mayman. Inserting, Collating, Labeling, Mailing.

KAO Info Systems, 800 Corporate Way, Fremont, CA, 94539, (800) 288-4526, E-Mail: kaoinfo.com. Pres.: David D. Dering. Inserting, Collating, Labeling, Mailing.

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280, Fax: (717) 383-7765, E-Mail: keysales@epix.net. Pres.: M.C. Fischer; Sales Mgr.: J.L. Lathrop.

Laserfile, Inc.

7083 Hollywood Blvd., Ste. 303, Hollywood, CA, 90028, (213) 465-0840, Fax: (213) 465-1780, E-Mail: andria@laserfile.com, Web Site: www.laserfile.com. Chrmn.: Michael Dubelko; Pres.: Andria McClellan; Vice Pres. Sales: Michelle Harmon Madsden; Acct. Rep.: Jennifer Alvarez. Inserting, Collating.

Marvel Packaging Co. ★, 490 Rt. 46 E., Fairfield, NJ, 07004, (201) 882-9339, Fax: (201) 575-6637. Pres.: Richard Teich; Sales Mgr.: Barry Berman. Inserting, Collating, Labeling, Mailing.

Modem of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157. Pres.: William S. Pine; Sales: Joshua Pine, Jack Brate.

NEATO LLC ★, 250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: http://www.neato.com. Pres.: Peter Tracy; Mktg. Dir.: Karen Brand; Sales Mgr.: Antonio Bussio; Advertising Mgr.: Jennifer Butler. Labeling, Other (CD & DVD Labeling).

Packaging Dynamics, Inc., 2084 Walnut Blvd., Walnut Creek, CA, 94596, (510) 938-2711, Fax: (510) 938-2713, E-Mail: package911@aol.com, Web Site: members.aol.com/package911. Pres.: Richard F. Novak; Technical Sales: Tom Hartline. Collating, Other (Tuck&Fold Overwrappers/Bundlers).

Pressure Sensitive Tape & Label Corp. ★, 1290 Motor Pkwy., Hauppauge, NY, 11788, (516) 582-8990, Fax: (516) 582-8994. Pres.: Daniel Cooper; Vice Pres.: Todd Cooper. Inserting, Collating, Labeling, Mailing.

ProLine (Div. of AMI Corp.) ★, 3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: amicorp@compuserve.com. Pres.: Tony Marcon; Opns. Dir.: Bill Hanson. Inserting, Other (Wrapping).

Queens Group California, Inc., 6430 W. Sunset Blvd., Ste. 505, Hollywood, CA, 90028, (213) 464-7700, Fax: (213) 464-7711, E-Mail: qpack@queens.com. Pres.: Len Verbay; Exec. Vice Pres.: Richard Roth; Sr. Vice Pres.: Jack Sims.

Queens Group, Inc., 52-35 Barnett Ave., Long Island City, NY, 11104, (718) 457-7700, Fax: (718) 457-9285, E-Mail: marketing@queens.com. CEO: Eric Kaltman; Pres.: Leonard Verbay; Exec. VP Sales/Mktg.: Richard Roth; Nat'l Sales Mgr.: Keith Kiedinger; Sr. Vice Pres. Ent. Pkg.: Jack Sims. Inserting, Collating, Other (Printing & Finishing of Cartons).

R.P. Products, Inc., 75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rpink66740@aol.com. Pres.: Roy Pink; Sales Mgr.: Mary Rossi. Inserting, Collating, Labeling, Mailing.

Rose Packaging & Design, Inc. ★, 6444 S. Quebec, Bldg. 7, Englewood, CO, 80111, (303) 773-1003, Fax: (303) 773-1041. Mktg. Dept.: Rob Rose. Other (Design&mkt. audio,video,cdpackaging).

Jutka Salavetz ★, 1241 Rose Glen Rd., Gladwyne, PA, 19035, (610) 896-7108. Creative Dir.: Jutka Salavetz. Other (CD Packaging Design).

Shape, Inc. (Southern Div.), 100 Rice Ave., Dadeville, AL, 36853, (205) 825-7041, Fax: (205) 825-9298. Plant Mgr.: Wayne Jaye; Vice Pres., Sales Southern: Betsy Gibson. Other (Replacement boxes/retail).

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, GA, 30240, (706) 884-3036, Fax: (706) 884-7213. Vice Pres.: Charles Wardlaw; Multimedia Prodn. Mgr.: Terry Hesketh. Other (Corrugated packaging).

Shorewood Packaging of California, 7080 Hollywood Blvd., Ste. 304, Hollywood, CA, 90028-6936, (213) 463-3000, Fax: (213) 465-4300, E-Mail: jpalmer@shorpak.com. Pres.: Marc Shore; Vice Pres. Sales: Jim Palmer. Collating, Mailing.

Shorewood Packaging Corp., 277 Park Ave., New York, NY, 10172-0124, (212) 371-1500, Fax: (212) 752-5610. CEO/Pres.: Marc Shore; Sr. Vice Pres., Sales: Kenneth M. Rosenblum; Exec. Vice Pres., Mktg.: Floyd Glinert. Inserting, Collating, Labeling, Mailing.

TAL Co.-Tuck Auto Labeler (Div. of Paris Art Packaging Co., Inc.), 7 Drew Ct., Ronkonkoma, NY, 11779, (516) 467-2600, Fax: (516) 467-2662. Vice Pres.: Damian DiVita. Labeling.

Tapeponents Co., Inc. ★, 5 Romaine Rd., Mountain Lakes, NJ, 07046, (201) 263-1442, (201) 263-1443, Fax: (201) 263-8640. Pres.: Timothy Anglum; Consultant: J. Clifford Anglum. Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap, Blister Packs).

Tri-Plex Packaging Corp., 245 Fifth Ave., New York, NY, 10016. Pres.: Ken Golden; Vice Pres. Opns.: Andy Napolitano; Prodn. Mgr.: John Risdon. Inserting, Collating, Labeling, Mailing.

Turned Edge America, 2649 Cherry Ln., Denver, NC, 28037, (704) 483-4393, Fax: (704) 483-3834, E-Mail: pearce@acol.com. Pres.: Jerry W. Pearce; Vice Pres.: Robin P. Pearce. Inserting, Collating, Labeling, Mailing, Other (Custom CD & Video Packaging).

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Vinylweld (Div. of PEN-TAB Industries), 2011 W. Hastings St., Chicago, IL, 60608, (800) 444-4020, Fax: (312) 942-0693. Dir., Sales/Mktg.: Charles Adams; Customer Serv. Mgr.: Jerry Pott. Inserting, Collating, Labeling, Mailing.

Wagar Associates, Inc. *, 69 Brunswick Ave. Ext., Moosup, CT, 06354-1417, (860) 564-1124, (800) 883-3472, Fax: (860) 564-5654. E-Mail: orders@wagarassoc.com, Web Site: wagarassoc.com. Pres.: Sherry L. Wagar; Vice Pres. Sales: Peter Baldes. Inserting, Labeling, Mailing, Other (Whse., Shipping, Fulfillment Servs.).

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Academy Precision Materials-APM *, 5531 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441. E-Mail: apm@rt68.com, Web Site: www.apm.com. CEO: Keith Philipp; Pres.: Dan Castilleja; Inside Sales Mgr.: Barbara Kubasek; Technical Consultant: George Wityak. (Sputter Targets-Surface Coating CD, CD-ROM, CD-R).

Accurate Sound Corp. *, 3475-A Edison Way, Menlo Park, CA, 94025, (415) 365-2843, Fax: (415) 365-3057, E-Mail: ron@accuratesound.com, Pres./Sales Mgr.: Ronald M. Newdell. (CD Recorders for audio/ROM-2X&6X&4X Speeds).

Audio Matrix, Inc. *, 655 Park Ave., New York, NY, 10021-5397, (212) 861-0670, Fax: (212) 472-4332. Pres.: Milton B. Gelfand. (DM Stand-Alone Electroforming System).

Dwight Cavendish Co. *, 3775 W. Arthur Ave., Lincolnwood, IL, 60465-4029, (847) 673-0937, Fax: (847) 673-1369. Pres.: Kent Kjellgren; Opns. Mgr.: Lary Sommers. (CD QC Systems).

Cinram, Inc., 1600 Rich Rd., Richmond, IN, 47374, (317) 962-9516, Fax: (317) 966-9041, Web Site: www.cinram.ca. Pres./CEO: David Rubenstein; Exec. V.P., Sales/Mktg.: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Latin American Sales Mgr.: Sharon Manley; Nat'l Sales Mgr.: Jill Croft; Mktg. Mgr.: Nancy Klocko. (Trace Optical).

Cinram, Inc., 660 White Plains Rd., Ste. 400, Tarrytown, NY, 10591, (914) 631-2800, Fax: (914) 631-9281. Exec. V.P., Sales/Mktg.: Hugh T. Landy. (CD Replicating).

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227, Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.

Cinram, Inc., 1409 Foulk Rd., Ste. 102, Wilmington, DE, 19803, (302) 479-2500, (800) 433-3472, Fax: (302) 479-2527, Web Site: www.discmfg.com. Pres.: David Rubenstein; Exec. V.P., Mktg./Sales: Rusty Capers; Exec. VP, Bus. Devel.: Hugh Landy; Mktg. Mgr.: Nancy Klocko; Nat'l Sales Mgr.: Jill Croft; Latin America Sales Mgr.: Sharon Manley. (Trace Optical).

Cinram, Inc. (Plant), 4905 Moores Mill Rd., Huntsville, AL, 35811, (205) 851-0380, Fax: (205) 852-8354. Dir., Bus./Serv. Devel.: Phillip Busk. (CD Mastering Equip., CD Test Equip.).

Cleveland Data-Sound Solution-Music Distribution *, 9821 Olde Eight Rd., Ste. 1, Northfield, OH, 44067. Pres.: Mr. John Kramer; Dir., Sales/Mktg.: Mr. Terry Spisak.

Clover Systems, 31642 S. Pacific Coast Hwy., Ste. 101, Laguna Beach, CA, 92677, (714) 499-9566, Fax: (714) 499-4844, E-Mail: info@cloversystems.com, Web Site: www.cloversystems.com. Pres.: Gordon Rudd; Sales: John Paul Ledesma. (CD Premaster Test System).

Concept Design Electronics & Manufacturing, Inc., 1105-A Pomeroy St., Graham, NC, 27253, (910) 229-6500, Fax: (910) 229-0063, E-Mail: condes@netpath.net, Web Site: http://www.netpath.net/condes. Pres.: Robert I. Farrow; Mktg. Dir.: Kathleen R. Farrow; Sales/Serv.: Robert Gaude. (ROM-LOAD).

EIT - Instrumentation Products Div. *, 108 Carpenter Dr., Sterling, VA, 20164, (703) 478-0700, Fax: (703) 478-0815, E-Mail: cd@eitinc.com, Web Site: www.eitinc.com. Pres.: Ed Murchie; Div. Mgr.: Robert D. Radcliff; Mktg. Rep.: Dawn Jackson. (CD Stack Counters, UV Radiometers).

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. (GIMA/HEKUMA).

Emerald Technology, Inc. *, 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse. (Insertion: Optical Disc, CD-ROM, CD 8000).

Erika Records, Inc. *, 12031 Regentview Ave., Downey, CA, 90241, (310) 904-2701, Fax: (310) 904-2733, E-Mail: erikarec@x.netcom.com. Pres.: Erzsebet (Liz) Dunster. (Dies, Centers & other parts for presses).

Fairchild Technologies, 47613 Warm Springs Blvd., Fremont, CA, 94539, (510) 659-8370, Fax: (510) 659-9407. Pres.: Bill Ward; Gen. Mgr. (CD Div.): Don Sturtz; Pub. Rel./Mktg.: Dave Black; Mktg. Dir. (CD Div.): Sheri Greenspan. (Complete prodn. line for CD-R, CD-ROM, CD).

First Light Technology, Inc., 77 Industrial Park Dr., Saco, ME, 04072, (207) 282-4698, Fax: (207) 282-9884, E-Mail:

sales@fit.com. Pres.: Arthur LeBlanc; Engineering Dir.: Don Parent; Sales Dir.: Wesley Phillips. (Uniline 3000 CD Mfg., Unijet, DVD, CD-R).

G Prime Limited *, 1790 Broadway, 4th Floor, New York, NY, 10019-1412, (212) 765-3415, Fax: (212) 581-8936, E-Mail: info@gprime.com, Web Site: www.gprime.com. Pres.: Jerry Grogan. (Weiss 102 Digital Processing, Gambit Series).

Galic Maus Ventures *, 5140 St. Moritz Dr., Columbia Heights, MN, 55421-1344, (612) 571-7961, Fax: (612) 572-2531. Managing Partner: George Galic. (CD Molds, Krauss Maffei CD86, Non Open Retrofits).

Gelardi Design *, Wildes District Rd., Kennebunkport, ME, 04046, (207) 967-0679, Fax: (207) 967-2820. Pres.: Anthony Gelardi; Admin. Asst.: Judy Crowley.

Integral Vision/AID *, 36700 Grand River Ave., Farmington Hills, MI, 48335, (248) 471-2660, Fax: (248) 615-2971, E-Mail: vision@medar.com, Web Site: www.medar.com. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Sales Mgr.: Mark Fisher; Mktg. Mgr.: Lisa Super. (Compact Disc Inspection Systems).

Int'l Cutterhead Repair Service, Inc., 571 Boulevard, Hasbrouck Heights, NJ, 07604, (201) 288-0106. Pres.: Sharon Rand Mizrahi; Sales Mgr./Mktg. Dir.: Moty Mizrahi. (HAECO SC-1&2 Stereo Cutterheads, Westrex, Gramplan).

JVC Disc America Co. *, 9255 Sunset Blvd., Ste. 717, Los Angeles, CA, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: drsnjbvvt@aol.com, Web Site: www.jvcdiscusa.com. Vice Pres., Sales/Mktg.: Sean Smith.

Krauss-Maffei Corp. *, 7095 Industrial Rd., Florence, KY, 41042, (606) 283-0200, Fax: (606) 283-9631. Exec. Vice Pres. Sales: Mike Santa; Sales Coord.: Virginia Mattmann; Sales Coord.: Betsy Williams. (CD2000Liner, Complete CD Prod. System).

MTI, Inc., 1050 NW 229th Ave., Hillsboro, OR, 97124, (800) 426-6844, Fax: (503) 648-7500, E-Mail: cds@mti-interactive.com. Nat'l Sales Mgr.: Reggie Medford; Pdct. Mgr.: Brendan Scott.

Marubeni America Corp., 2000 Town Cir., Ste. 2150, Southfield, MI, 48075, (810) 355-6448, Fax: (810) 355-2298, E-Mail: 2074291@mcimail.com. Dir., Sales: Toshio Koike. (Meiki Injection Molding Equip.).

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopyf. (Complete Line of CD Mfg. Equip.).

Microboards Technology, Inc. *, 1480 Park Rd., Chanhassen, MN, 55317, (612) 470-1848, Fax: (612) 470-1805, Web Site: www.microboards.com. Mng. Dir.: Chuck Alcon. (CD Recording Equipment).

Microtech Conversion Systems, Two Davis Dr., Belmont, CA, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurses.

NEATO LLC *, 250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: http://www.neato.com. Pres.: Peter Tracy; Mktg. Dir.: Karen Brand; Sales Mgr.: Antonio Bussio; Advertising Mgr.: Jennifer Butler. (NEATO CD Labeler Kit).

Netstal Machinery, Inc., 75 Lake George St., Fort Devens, MA, 01432, (508) 772-5100, Fax: (508) 772-5151. Mktg. Devel./Data Storage: Robert Hayes; Contact: Werner Christinger. (Uniline CD Replicating Equip./Discjet CD Molding Machine).

ODME, Inc., 7516 E. Independence Blvd., Ste. 106, Charlotte, NC, 28227, (704) 536-6363, Fax: (704) 536-6034, E-Mail: odmesa@charlotte.intl.net. Gen. Mgr.: Will Lammers; Sales Mgr.: Tandra L. Sullivan; Sales Mgr.: Tom McCrystie; Mktg.: Pierre van Dongen. (Stamper Making & Turn-Key System, CD&DVD Replication).

Optical Disc Corp. *, 12150 Mora Dr., Santa Fe Springs, CA, 90670, (562) 946-3050, Fax: (562) 946-6030, E-Mail: sales@optical-disc.com, Web Site: www.optical-disc.com. Pres.: Richard Wilkinson; Vice Pres., Sales/Mktg.: Ken Shrimplin. (CD/DVD Mastering Equipment).

Paktec Automation, Inc. *, 3223-C 164th St. SW, Lynnwood, WA, 98037-3214, (425) 745-5580, Fax: (425) 745-5871, E-Mail: compuserve.1041260,2407. Pres.: Darrell W. Zielke. (CD Dematizing Polycarbonate Reprocessor).

Ricoh Corp. *, 3001 Orchard Pkwy., San Jose, CA, 95134, (408) 954-5321, Fax: (408) 432-9266. Sales/Serv. Mgr.: Bob DeMoulin. (CD Mastering).

Rimage Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, CA, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com, Web Site: rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Suden; Vice Pres. Sales: Ken Klinck; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum. (4M).

Rimage Corp., 7725 Washington Ave. S., Minneapolis, MN, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhll@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCormick; Vice Pres., Sales: Michael Robb. (Mastering, Metalizing, Injection Molding).

Rimage Optical Group, 9701 Penn Ave. S., Ste. 101, Minneapolis, MN, 55431-2544, (612) 881-0106, Fax: (612) 881-0507, E-Mail: mhll@rimage.com, Web Site: http://www.rimage.com. Pres.: Bernie Aldrich; Vice Pres., Optical Group: Michael Hill; Mktg./Administrative Mgr.: Claire Shin; Sales Engineer: Troy Cunningham. (Metalizing, Injection Molding).

Robi-System, Inc., 1222 Forest Pkwy., Ste. 160, Paulsboro, NJ, 08066-1728, (609) 423-0300, Fax: (609) 423-1707, E-Mail: info@robisystem-inc.com. Opn.: Kim Cassidy; COO: Richard Nuffer. (All types of Optical Media).

Carl M. Rodia & Associates, Inc. *, 13 Locust St., Trumbull, CT, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlrodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Vice Pres., Tech. Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzeni; Dir., Commun.: Becky J. Rodia. (Galvanic Processes-HighSpeed Stamper Prodn.).

Singulus Technologies, Inc. *, 4290 Hayden Station Rd., Windsor, CT, 06095, (860) 683-8000, Fax: (860) 683-8010. Pres.: John Marcantonio; Vice Pres., Sales: Dale Butrymowicz. (Metalizing Systems, Sputtering Targets, Replication Link).

Soleras Ltd.

589 Elm St., Biddford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118, E-Mail: soleras@soleras.com, Web Site: soleras.com. CEO: Alan Plaisted; Pres.: Dean Plaisted; Vice Pres., Sales: Tracy Langevin. (Mask Cleaning Machine).

Studer Editech Corp., 6325 DeSoto Ave., Ste. 1, Woodland Hills, CA, 91367, (818) 703-1100, Fax: (818) 703-1179. Office Mgr.: Charlie Polacheck. (CD-Recorder).

Studer-Studer, 1449 Donelson Pk., Nashville, TN, 37217, (615) 399-2199, Fax: (615) 367-9046, E-Mail: jbean@harman.com. Nat'l Sales Mgr.: Joe Bean. (D740, D741 CD Recorder, D780 R-DAT, D950).

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, FL, 32819-8394, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com, Web Site: www.tapematic.com. Pres.: Luciano Perego; Gen. Mgr.: Bryan Ekus; North American Sales: Mark Nevejan; Int'l Sales: Ron Goodwin. (CD-R, DVD, CDA, CD Rom).

Technicolor Optical Media Services, 3301 E. Mission Oaks Blvd., Camarillo, CA, 93012, (805) 445-3000, (805) 445-1122, Fax: (805) 388-0389. Pres.: Ram Nomula; Vice Pres. Sales/Mktg.: Pierre Loubet; Acct. Execs.: Paul Chabot/Dan Owen; Acct. Execs.: John Carmichael, Ian Moss; Acct. Execs.: Jake Ramirez/Jim Pagliaro. (CD-ROM, CD-I, CD-Audio, Photo CD).

Tillis Associates, PO Box 2245, Danville, CA, 94526, (510) 736-1117. Pres.: Frances Tillis; Sales Mgr.: Robert Tillis. (Plastics Extrusion Equip. for Rec. Press).

Trace, 1040 E. Brokaw Rd., San Jose, CA, 95131, (408) 441-8040, Fax: (408) 441-3399. Pres.: Dennis McDonnell; N. American Vice Pres.: Fred Perez; Asia-Pacific Vice Pres.: Reed Thompson; European Vice Pres.: Chris Vangramberon; Vice Pres., Mktg.: David Weir.

Trace Optical *, 40 Robbie Rd., Avon, MA, 02322, (508) 584-7755, Fax: (508) 564-7761, E-Mail: bill@trace-optical.com, Web Site: www.trace-optical.com. Gen. Mgr.: Mike Rosengarten; Sr. Pdct. Mktg. Mgr.: Bill Ford; Controller: Steve Chinsky. (Galvanic Electroplating, CD Repl., DVD Bonding).

Wext Engineering *, 1109 N. Cedar St., Glendale, CA, 91207, (818) 242-0006. Pres.: Paul Wechsler. (Stamper Backfinishing/Workholders/Tools).

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS (HIGH SPEED & REAL TIME)

Accurate Sound Corp. *, 3475-A Edison Way, Menlo Park, CA, 94025, (415) 365-2843, Fax: (415) 365-3057, E-Mail: ron@accuratesound.com, Pres./Sales Mgr.: Ronald M. Newdell. (HighSpeedAudioDuplicatingElectronics/LoopBinSystem).

Aishire Int'l, Inc., 1015 W. Isabel St., Burbank, CA, 91506, (800) 423-2936, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman. (Gauss plus Digital Bin).

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen. (Sony, Telex, Audioblab).

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis. (Bulk Tape Erasers).

Audio/Video Accessories Co. *, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney.

Dwight Cavendish Co. *, 3775 W. Arthur Ave., Lincolnwood, IL, 60645-4029, (847) 673-0937, Fax: (847) 673-1369. Pres.: Kent Kjellgren; Opns. Mgr.: Lary Sommers. (Video Cassette Duplicators).

Concept Design Electronics & Manufacturing, Inc., 1105-A Pomeroy St., Graham, NC, 27253, (910) 229-6500, Fax: (910) 229-0063, E-Mail: condes@netpath.net, Web Site: http://www.netpath.net/condes. Pres.: Robert I. Farrow; Mktg. Dir.: Kathleen R. Farrow; Sales/Serv.: Robert Gaude. (MicroDAAD, DAAD, MAX, Master Making/Trans. Systems).

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seluke; Bus. Mgr.: Susan Lejonhud. (De-Wrapper).

Emerald Technology, Inc. *, 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse. (Insertion: Norelco, SoftPoly, O-Card).

Garner Industries *, 4200 N. 48th St., Lincoln, NE, 68504, (402) 434-9100, (800) 228-0275, Fax: (402) 434-9133, E-Mail: smclain@garnerindustries.com, Web Site: www.garnerindustries.com. Vice Pres., Sales: Scott McClain. (Degaussing Systems).

Company headquarters are designated by a *

Gauss/ESI, 9130 Glenoaks Blvd., Sun Valley, CA, 91352, (818) 504-3820, Fax: (818) 504-3828. Pres.: Jim Williams; Dir., Engineering: Bart Bingaman. (HighSpeedAudioTapeDupl., Video & Audio Loaders).

Infonics, Inc., 2302 E. Michigan Blvd., Michigan City, IN, 46360, (219) 879-3381, Fax: (219) 879-3383. Pres.: Carol Lant; Sales Mgr.: David M. Smith. (Reel-Reel/Cassette/Cassette-Cass/Speedwinders).

JRF Magnetic Sciences ★, 249 Kennedy Rd., Greendell, NJ, 07839, (201) 579-5773, Fax: (201) 579-6021. Pres.: John R. French; Head Technician: Doug Jennings; Treasurer: Cookie French. (Magnetic Recording Heads, T-Bar Assys, etc.).

KABA Research & Development, 24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: kaba@kabaudio.com, Web Site: www.kabaudio.com. Pres.: Lois Bacon; Vice Pres., Sales/Mktg.: Lauraine Bacon. (KABA Duplication System (Realtime & 2x)).

Magic Music Cassette Co. ★, 160 Abbott Dr., Wheeling, IL, 60090, (847) 459-6938, Fax: (847) 459-6615. Contact: Rainer Zopy. (Digital Bins for Analog & DCC Cassettes).

Media Logic, Inc., 310 South St., Plainville, MA, 02762, (508) 695-2006, Fax: (508) 695-8593. Vice Pres. Sales: Ed Fitzgibbons. (Floppy Duplication Systems).

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopy. (Dupl. Equip., Lyrec Dig. RAM up to 160:1 speedratio).

Microtech Conversion Systems, Two Davis Dr., Belmont, CA, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurss.

Moon Valley Cassette, 10409 N. 21st Ave., Ste. 1, Phoenix, AZ, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: casset@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Rick Wallis. (Versadyne 1000 Bin Loop).

Multitape ★, 7101 Wisconsin Ave., Ste. 105, Bethesda, MD, 20814, (301) 652-6333, Fax: (301) 652-5914, E-Mail: multitape@pipeline.com. Pres./Mktg. Dir.: Bruce Moyer; Sales Mgr.: Julie Ney; Chief Engineer: Joe Gelchion. (MAGNEFAX).

Nashville Record Productions, Inc., 469 Chestnut St., Nashville, TN, 37203, (615) 259-4200, Fax: (615) 726-3284. Pres.: George Ingram; Studio Mgr.: John Eberle. (KABA (Real Time)).

Otarl Corp. ★, 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900, Fax: (415) 341-7200. Pres.: Jack Soma; Mktg. Mgr.: James Goodman; Industrial Sales Mgr.: Robert LaViolette. (AV Duplication & Loading Systems).

Panasonic Broadcast & Digital Systems Co., 1707 N. Randall Rd., Panazip: E1C-3, Elgin, IL, 60123, (847) 468-5210, Fax: (847) 468-5161. Div. Mgr.: Tim Roberti. (High Speed&Real Time Duplication Recorders&Systems).

Rimage Corp., 20251 Sealpoint Cir., Apt. 104, Huntington Beach, CA, 92646-8565, (714) 536-0025, Fax: (714) 536-1700, E-Mail: djanus@rimage.com, Web Site: rimage.com. Pres./CEO: Bernie Aldrich; Vice Pres. Technology: Dave Suden; Vice Pres. Sales: Ken Kimo; Western Regl. Sales Mgr.: Deborah Janus; Mktg. Dir.: Mary Shellum. (RimageDupl., Degaussers, Labelers, CD-RProdn. Equip.).

Rimage Corp., 7725 Washington Ave. S., Minneapolis, MN, 55439, (612) 944-8144, Fax: (612) 944-7808, E-Mail: mhil@rimage.com, Web Site: http://www.rimage.com. Pres.: Dave Suden; Vice Pres., Optical Group: Michael Hill; Vice Pres., Mktg.: Mac McCorkle; Vice Pres., Sales: Michael Robb. (Dupl. Equip.: 1/4", 1/2", DDS/DAT, 8mm & CD).

Saki Magnetics, Inc., 26600 Agoura Blvd., Calabasas, CA, 91302, (818) 880-4054, Fax: (818) 880-6242. Pres.: Richard P. Drake; Sales Mgr. (Audio): Tracey Neff; Sales Mgr. (Realtime): Michael Rainville. (Analog/Mastermaker/Studio Heads).

Sony Education Systems Div., 3 Paragon Dr., Montvale, NJ, 07645, (800) 686-7669, Web Site: www.sony.com. Mktg. Mgr.: Ron Remschel. (Audio Cassette Duplication Equipment).

Sony Electronics, Inc., 3 Paragon Dr., Montvale, NJ, 07645, (201) 930-6130, Fax: (201) 930-7071. Dir., Video Distr.: Michael McCausland. (HighSpeedSprinter, Automated Realtime Syst.).

Sound Arts Co., Inc., 5 Cindy Ln., Ocean, NJ, 07712, (800) 862-8273, (908) 493-8666, Fax: (908) 493-0667. Vice Pres.: Donald Gspann. (Eris Court Recorders).

Sprague Magnetics, Inc., 12806 Bradley Ave., Sylmar, CA, 91342, (818) 364-1800, Fax: (818) 364-1810, E-Mail: smiav@spague.magnetics.com. Pres.: Dorothy Sprague; Vice Pres./Mktg. Dir.: Darrell Sprague; Vice Pres., Audio Dept.: John Austin. (Magnetic Heads for Duplicating Machines).

Studer Editch Corp., 6325 DeSoto Ave., Ste. 1, Woodland Hills, CA, 91367, (818) 703-1100, Fax: (818) 703-1179. Office Mgr.: Charlie Polachek. (MR-2 Track Recorder, A827-MR, D827-MR).

Studer-Studer, 1449 Donelson Pk., Nashville, TN, 37217, (615) 399-2199, Fax: (615) 367-9046, E-Mail: jbean@harman.com. Nat'l Sales Mgr.: Joe Bean. (A-827, D-827 Recorder).

Systek ★, 20957 E. Currier Rd., Ste. D, Walnut, CA, 91789, (909) 598-3660, Fax: (909) 594-7723. Contact: Blair LaGrandeur; Contact: James Langlais. (Video Tape Loader).

Telematics (A Versadyne Product)

504-D Vandell Way, Campbell, CA, 95008, (408) 866-4808, Fax: (408) 866-4921, E-Mail: tapes@versadyne.com, Web Site: www.versadyne.com. Pres.: Bob Kratt. (Digital Bin Systems. DB-640 Disk Based Systems).

Telex Communications, Inc., 9600 Aldrich Ave. S., Minneapolis, MN, 55420, (612) 884-4051, Fax: (612) 884-0043, E-Mail: prosound@telex.com, Web Site: www.telex.com. CEO: John Hale; Pres. (Pro Sound Group): Dan Wright; Sales Mgr.: Audio Tape: Sue Arrington; Mktg. Project Mgr.: Patti DuFresne. (High Speed Audio Tape Duplicating System).

Versadyne Int'l., Inc., 504-D Vandell Way, Campbell, CA, 95008, (408) 379-0900, Fax: (408) 379-0902, E-Mail: tapes@versadyne.com, Web Site: www.versadyne.com. Pres.: Bob Kratt. (Versadyne 1000 & 1500 Series Duplicating Systems).

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

American Recorder Technologies, Inc., 4394 Los Angeles Ave., Simi Valley, CA, 93063, (805) 527-9580, Fax: (805) 527-1433. Pres.: Alan Adelstein.

Audio (Cleaning Fluid, Applicators, Wipes), Video (Cleaning Fluid, Applicators, Wipes).

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Silfen.

Audio (Concept Design), Video (Concept Design).

R.B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres./Sales Mgr.: R.B. Annis.

Audio (Bulk Erasing Equipment, Han-D-Mag Head Demags.) Video (Bulk Erasing Equipment, Han-D-Mag Head Demags.).

Apex Machine Co. ★, 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739, Fax: (954) 563-2844, E-Mail: apexm1@aol.com, Web Site: www.apexmachine.com. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith.

Audio (Printing Equip. for Audio Cassettes, DAT, DCC), Video (Printing Equip. for Video Cassettes).

Audio/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney.

Audio (Custom length cassettes).

Concept Design Electronics & Manufacturing, Inc., 1105-A Pomeroy St., Graham, NC, 27253, (910) 229-6500, Fax: (910) 229-0063, E-Mail: condos@netpath.net, Web Site: http://www.netpath.net/condos. Pres.: Robert I. Farrow; Mktg. Dir.: Kathleen R. Farrow; Sales/Serv.: Robert Gauda.

Audio (CD 9000/9002/8500 Auto Audio Cassette Loaders), Video (ARC, CD 9000V Auto Video Cassette Loader).

DIC Digital, 500 Frank W. Burr Blvd., Teaneck, NJ, 07666, (201) 692-7700, Fax: (201) 692-7757. Vice Pres. Mktg.: Kevin Kennedy.

Audio (DAT), Video (8 MM, Betacam SP).

Dunn Industries, Inc., 123 Abby Rd., Manchester, NH, 03103, (603) 666-4800, Fax: (603) 666-4884, E-Mail: info@dunnindustries.com, Web Site: www.dunnindustries.com. CEO: Chet Dunn; Pres.: Duane Dunn; Optrs.: Darlene Dunn.

Audio (Assembly Machinery), Video (Assembly Machinery).

EAM Engineered Automation of Maine, Inc., 14 Washington Ave., Scarborough, ME, 04074, (207) 883-4183, Fax: (207) 883-4197. Contact: David Russell; Contact: Roland Wyman.

Audio (Stackers, Cartoners, Sleeving Mach., Jewel Box Equip.) Video (Stackers, Cartoners, Custom Automation).

Egan Davis-Standard, 36 S. Adamsville Rd., Somerville, NJ, 08876, (908) 722-6000, Fax: (908) 722-6444. Vice Pres.: Hassan Helmy; Industry Dir.: Richard Jablonski; Sr. Sales Engineer: Glenn W. Whitmore.

Audio (Coating Equip.-Audio Tape, Unwinds, Rewinds), Video (Coating Equip.-Video Tape, Coaters, Calenders).

LG Electronics, Inc., 2021 S. Archibald Ave., Ontario, CA, 91761, (800) 627-7262, Fax: (909) 930-2335, E-Mail: pankim@aol.com. Nat'l Sales Mgr.: Daniel Kim; Asst. Sales Mgr.: Lisa Russell.

Audio (Voice & Music grades audio p-cakes C60 & C90), Video (Standard grade pancake).

Mann Endless Cassette Industries Corp., 3700 Sacramento St., San Francisco, CA, 94118, (415) 221-2000, Fax: (415) 387-2425, Web Site: http://www.ezone.com/endlless. Sales (Domestic): Ken Deaton; Sales (Int'l): Don Mann; Optrs.: Bob Wells.

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopy.

Audio (Taches-90 & Krouos-5 High Speed Cass. Loaders).

Microtech Conversion Systems, Two Davis Dr., Belmont, CA, 94002, (415) 596-1900, Fax: (415) 596-1915, E-Mail: info@microtech.com. Inside Sales Mgr.: Chris Kurss.

Nortronics Company, Inc. ★, 1000 Superior Blvd., Wayzata, MN, 55391, (612) 476-7356, Fax: (612) 476-7316. Sr. Vice Pres./Gen. Mgr.: Donald A. Puls; Sales Mgr.: Donald Berglund.

Audio (Tape Heads).

Otarl Corp. ★, 378 Vintage Park Dr., Foster City, CA, 94404, (415) 341-5900, Fax: (415) 341-7200. Pres.: Jack Soma; Mktg. Mgr.: James Goodman; Industrial Sales Mgr.: Robert LaViolette.

Audio (Automatic Cassette Winders: Audio, R-Dat), Video (Automatic Cassette Winders: VHS, 8MM).

RTI-Research Technology Int'l., 4700 Chase Ave., Lincolnwood, IL, 60466-1689, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311, E-Mail: wvolavka@rti-us.com, Web Site: www.rti-us.com. Pres.: Ray L. Short, Jr.; Vice Pres./Sales Mgr.: William Wolavka; Sales: Mel Green.

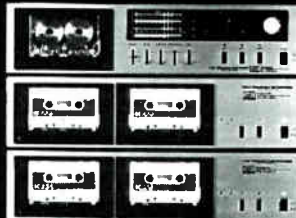
Video (Dropout Counters, Bulk Degaussers, Recycling Equip.).

Sprague Magnetics, Inc., 12806 Bradley Ave., Sylmar, CA, 91342, (818) 364-1800, Fax: (818) 364-1810, E-Mail: smiav@spague.magnetics.com. Pres.: Dorothy Sprague; Vice Pres./Mktg. Dir.: Darrell Sprague; Vice Pres., Audio Dept.: John Austin.

Audio (Magnetic Tape Heads for Recording & Film).

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Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Joey McNamer; Customer Serv.: Kristin Pastoriza.

Wide Range Electronics Corp., 16344 Westwoods Business Park Dr., Ellisville, MO, 63021, (314) 230-7178, Fax: (314) 230-7617. Pres.: Don Toone; Sales Mgr.: T. Toone; Mktg. Dir.: G. Stecker. Audio (Bulk Erasers), Video (Bulk Erasers).

SCREEN PRINTING EQUIPMENT

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Siffen. (Apex).

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.

Kammann Machines, Inc., 3811 Illinois Ave., Saint Charles, IL, 60174, (630) 513-8091, Fax: (630) 377-7759. Pres.: Steven B. Agler. (Screen Printing Machinery for Compact Discs).

Media Technologies Ltd., 60 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopyl. (SpecialInks-Offset Cass. Imprinting, ColorPrinters).

Microcircuit Engineering Corp., 192 Rancocas Rd., Mount Holly, NJ, 08060, (609) 261-1400, Fax: (609) 261-1679, E-Mail: salesmec@aol.com, Web Site: http://www.microcircuit.com. Pres.: Fred Cox; Nat'l Sales Mgr.: Ron Ecker; Inside Sales/Serv. Mgr.: Sherry Harrison; Dir., Mktg.: Art Dobie. (Screen Making Service-CD decorating ind.).

NEATO LLC, 250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5055, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: http://www.neato.com. Pres.: Peter Tracy; Mktg. Dir.: Karen Brand; Sales Mgr.: Antonio Bussio; Advertising Mgr.: Jennifer Butler. (Direct to CD & DVD Printing Software).

Pleiger Plastics Co., Crite Rd., Washington, PA, 15301, (412) 228-2244, (800) 753-4437, Fax: (412) 228-2253, E-Mail: pleiger@sgl.net. Sales: Ron Beiersdorf. (Mfg. polyurethane squeezees for screenprinting).

Roldex Industries, 8735 Bradley Ave., Sun Valley, CA, 91352-2702, (818) 504-6294, Fax: (818) 504-6833. Pres.: Ali M. Roldan; Vice Pres.: Yvonne M. Roldan; Contact: Brad Beaman. (VHS Silk Screener/Video & Supplies).

Systematic Automation, 109 W. Dudley Town Rd., Bloomfield, CT, 06002, (860) 242-2922, Fax: (860) 242-2928, E-Mail: samail@systauto.com, Web Site: www.systauto.com. Pres.: Joseph Gilberti; Gen. Mgr.: Wallace Shayer; Sales Engineer: Richard Sadownick; Sales: Patricia Suni; Mktg. Coord.: Susan Soucie. (Semi & Fully Automatic).

Teca-Print USA Corp., 10 Cook St., Billerica, MA, 01821, (508) 667-8855, Fax: (508) 670-6023. COO: Stephan Braig; Pcdt. Mktg. Mgr.: Lawrence Kosiba; Graphics Pcdt. Mgr.: Bryan Whorton. (CD Color Screen Printing Systems).

PACKAGING & LABELING EQUIPMENT

AGI, Inc., 1950 N. Ruby St., Melrose Park, IL, 60160, (708) 344-9100, Fax: (708) 344-9113. Pres.: Richard Block.

AGI, Inc., 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793, Fax: (212) 489-0829. Pres.: Richard Block; Vice Pres. Mktg.: Jim Oppenheimer; Vice Pres. Mktg.: Rich Oppenheimer.

A J M Shrink Wrap Co., 1600 Wyatt Dr., Ste. 12, Santa Clara, CA, 95054-1525, (800) 845-6839, (408) 980-8631, Fax: (408) 980-0281, E-Mail: mfrug@ajminc.com, Web Site: www.ajminc.com. Pres.: Jackie Owens; Sales Mgr.: Mike Frug. (Shrinkwrap Machines, Shrink Bags, Sealers, CD Spindle).

APS Packaging Systems, 1275 Bloomfield Ave., Fairfield, NJ, 07004, (973) 575-1040, Fax: (973) 575-6540. Pres.: Henry Verbeke; Sales Mgr.: Eric Verbeke. (Shrinkwrap machines).

Alpha Enterprises, Inc.-Security Products Div., 6370 Wise Ave. NW, North Canton, OH, 44720, (330) 490-2000, (800) 442-5742, Fax: (330) 490-2012, E-Mail: alphacs@neo.irun.com. Pres./CEO: Jim Sankey; Nat'l Sales Mgr.: August Polito; Gen. Mgr. Security Pcdts.: Larry Yeager; Security Pcdt. Mgr.: Bob Michael. (Security Packaging-Anti Shoplifting).

Aishire Int'l, Inc., 1015 W. Isabel St., Burbank, CA, 91506, (800) 423-2936, Fax: (818) 569-3718. Pres.: Al Sherman; Mgr.: Dick Sherman. (EAM Compact Disc Assembler).

Andol Audio Products, Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: andolaudio@aol.com, Web Site: www.andolaudio.com. Pres.: Mark Siffen. (Andol).

Apex Machine Co., 3000 NE 12th Terr., Fort Lauderdale, FL, 33334, (954) 565-2739, Fax: (954) 563-2844, E-Mail: apexm1@aol.com, Web Site: www.apexmachine.com. CEO: Alfred R. Coningsby, III; Pres.: Todd Coningsby; Sales Coord.: Debra Smith. (Insert/Over-Wrapping for Audio Cassettes).

The Archon Co., PO Box 385, Naples, NY, 14512, (716) 374-6471. Pres.: John Arcotta. (Arcoset audio cassette imprinting system).

Automated Packaging Systems, Inc., 10175 Philipp Pkwy., Streetsboro, OH, 44241, (800) 331-4414, Fax: (216) 342-2400, E-Mail: info@autobag.com, Web Site: http://www.autobag.com. Nat'l Sales Mgr.: Brad Worman; Mktg. Mgr.: Thomas Nagy. (Polybags & CD packaging equipment).

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.

Communicase Smurfit Media Packaging, 400 East North Ave., Carol Stream, IL, 60188, (630) 260-6537, (800) 416-5163, Fax: (630) 260-6558. Pres.: Jack Straw; Dir., Mktg./Sales: Wanda Bauer. (Auto Loading for Audio, Video Disc).

E Media Int'l, Col. Gelardi Dr., Kennebunk, ME, 04043, (207) 985-8800, Fax: (207) 985-8801. Pres.: Paul J. Gelardi; Nat'l Sales Mgr.: Michael P. Seulke; Bus. Mgr.: Susan Lejnhud. (Cricket/Gima).

Emerald Technology, Inc., 233 S. 13th St., Ste. 1706, Lincoln, NE, 68508, (402) 435-6464, Fax: (402) 435-7576. Pres.: Brad Harse. (High Speed Machine for Cassettes, CD).

Hannecke Display Systems, Inc., 300G Rt. 17 S., Mahwah, NJ, 07430, (201) 529-5995, Fax: (201) 529-9343. Pres.: Bruce C. Dreher; Sales Mgr.: Hubertus von Bistram. (Mfg. of Display Systems for AV, CD, CDDROM).

Integral Vision/AID, 38700 Grand River Ave., Farmington Hills, MI, 48335, (248) 471-2660, Fax: (248) 615-2971, E-Mail: vision@medar.com, Web Site: www.medar.com. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Sales Mgr.: Mark Fisher; Mktg. Mgr.: Lisa Super. (CD Printed Label Inspection).

Labeling Systems, Inc., 32 Spruce St., Oakland, NJ, 07436, (201) 529-5311, Fax: (201) 405-1179. Vice Pres., Opns.: Ron Ponzio. (Standard/Custom Systems, Standalones).

Latter Packaging Equipment, Inc., 3669 Seventh Ave., Los Angeles, CA, 90018, (213) 737-0440, (800) 582-7711, Fax: (213) 737-4867, Web Site: www.latter.com. Pres.: Mel Latter; Admin. Asst.: Cherry Navarro. (Shrink Packaging & Sealing Machines).

Matrix Associates, Inc., 1425 Monte Grande Pl., Pacific Palisades, CA, 90272, (310) 459-6913, Fax: (310) 459-6416. Pres.: Edward Koeppe; Vice Pres., Mktg.: Charles Shuman; Vice Pres. Finance: Karen Koeppe; Administration Mgr.: Judith Shockey. (Auto Assembly for Audio/Video Cassette).

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Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopyl. (Printing, Inserting & Overwrap Machines).

Moon Valley Cassette, 10409 N. 21st Ave., Ste. 1, Phoenix, AZ, 85021-1816, (602) 870-3987, Fax: (602) 870-8570, E-Mail: cassette@primenet.com. Pres.: Mark R. Bruno; Vice Pres.: Karen Bruno; Prodn. Mgr.: Rick Wallis. (Arcoset Printer).

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Netstal Machinery, Inc., 75 Lake George St., Fort Devens, MA, 01432, (508) 772-5100, Fax: (508) 772-5151. Mktg. Devel./Data Storage: Robert Hayes; Contact: Werner Christinger. (Netstal Jewel Box Mfg. Equip.).

No Tolerance, Inc., 8 Audrey Pl., Fairfield, NJ, 07004, (201) 244-6333, Fax: (201) 244-6334. Pres.: Raymond J. Gudelanis; Vice Pres.: Ray M. Gudelanis; Engineer: Paul R. Rolando. (CD, Cassette, VHS, Data Overwrapping).

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Performance Distribution, 2 Oak St., New Brunswick, NJ, 08903, (908) 545-3004, Fax: (908) 545-6054. Owner: Stephen Kaplan; Owner: Arthur Marko; Mgr.: Jessica DiGiora. (CD Blister Sealer, Retail Shrink Systems).

Poly-Matrix, Inc. ★, 40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610. Pres.: George Rufo, Jr.; Vice Pres., Sales/Mktg.: David Rufo; Vice Pres., Mktg.: Jon Strom. (Cassette & CD Automation).

Prestige Label Co., Inc. ★, 960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, Fax: (718) 485-4403. Vice Pres.: Ernie Menkes; Vice Pres.: William Hildebrand. (Pressure Sensitive Label Appl., Heat Shrink).

Producers Tape Service, 395 E. Elmwood Ave., Troy, MI, 48063, (810) 585-8273, (800) 969-6909, Fax: (810) 585-1270. Pres.: William Gulherie; Vice Pres.: James Champion; Data Div. Mgr.: Al Crouse; Nat'l Sales Dir.: Cub Tracy. (Custom Foil Stampers for VHS Cassettes).

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Roberts Technology Group, Inc. (Sollas Div./FlexFilm Div.), 146 Keystone Dr., Montgomeryville, PA, 18936-9637, (215) 283-3250, Fax: (215) 283-3254. CEO: Robert S. Cheate, Jr.; Pres. (Sollas Div.): Robert S. Cheate, Sr.; Dir. (FlexFilm Div.): Bud Zoltewicz. (Wrapping, Bundling, Banding Machinery).

Roldex Industries, 8735 Bradley Ave., Sun Valley, CA, 91352-2702, (818) 504-6294, Fax: (818) 504-6833. Pres.: Ali M. Roldan; Vice Pres.: Yvonne M. Roldan; Contact: Brad Beaman. (AV Automatic Imprinting & Plate Making Equipment).

Jasper Samuel Printing Co., 406 W. 31st St., New York, NY, 10001, (212) 239-9544, Fax: (212) 594-0931. Pres.: Jasper Samuel; Vice Pres.: Erick Samuel; Sales Mgr.: Claude Chamlee. (Printing, Graphic Design).

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Systematic Automation, 109 W. Dudley Town Rd., Bloomfield, CT, 06002, (860) 242-2922, Fax: (860) 242-2928, E-Mail: samail@systauto.com, Web Site: www.systauto.com. Pres.: Joseph Gilbert; Gen. Mgr.: Wallace Shayer; Sales Engineer: Richard Sadownick; Sales: Patricia Suni; Mktg. Coord.: Susan Soucie. (Supplier of CD Precision Screen Printers).

TAL Co.-Tuck Auto Labeler (Div. of Paris Art Packaging Co., Inc.), 7 Drew Ct., Ronkonkoma, NY, 11779, (516) 467-2600, Fax: (516) 467-2662. Vice Pres.: Damian DiVita. (O.E.M. Tuck Automatic Labeler).

TAM Packaging Systems, 143E Shaker Rd., E. Longmeadow, MA, 01028, (413) 525-0216, Fax: (413) 525-7827. Gen. Mgr.-American Opns.: Lee C. Brown. (Overwrapping, Cartoning, Bundling Equip.).

Tapematic USA, Inc., 5422 Carrier Dr., Ste. 300, Orlando, FL, 32819-8394, (407) 354-1310, Fax: (407) 363-7699, E-Mail: tapematic.com, Web Site: www.tapematic.com. Pres.: Luciano Perego; Gen. Mgr.: Bryan Ekus; North American Sales: Mark Nevejan; Int'l Sales: Ron Goodwin. (CD Packaging).

United Ad Label Co., Inc. ★, 650 Columbia St., Brea, CA, 92821, (714) 990-2700, (800) 998-7700, Fax: (800) 998-7701. Pres.: Cal Laird; Mktg. Dir.: Susan Irish; Mktg. Mgr.: Beverly Kieswetter. (Provides labels/packaging-audio/vidеоformal).

Univenture CD Packaging & Systems, 4707 Roberts Rd., Columbus, OH, 43228, (614) 529-2100, Fax: (614) 529-2110, E-Mail: sales@univenture.com, Web Site: www.univenture.com. Pres.: Ross O. Youngs; Vice Pres. Sales: Michele Cole; Mktg.: Andrew Blank. (CD inserters for sleeves).

Vanguard ID Systems Div., 436 Creamery Way, Exton, PA, 19341, (610) 524-7433. Pres.: Rick Warther. (Bar code labels).

Vaughn Communications, Inc., 208 Westlake Ave. N., Seattle, WA, 98109, (206) 343-7480, Fax: (206) 343-9497, E-Mail: mcnamer@vaughn.com, Web Site: www.vaughn.com. Regl. Mgr.: Jody McNameer; Customer Serv.: Kristin Pastoriza.

Verify Systems, Inc. (Formerly CMMPI), 5810 Gold Hill Rd., Placerville, CA, 95667, (800) 642-5151, (916) 626-9363, Fax: (916) 626-3935. Pres.: David Tucker; Gen. Mgr.: Don Pickrell. (CD Sleeves, Diskette D Labeler).

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ADE Tech, 1525 McCandless Dr., Milpitas, CA, 95123. (Mfg. instruments that measure thickness of CD Masters).

American Recorder Technologies, Inc., 4394 Los Angeles Ave., Simi Valley, CA, 93063, (805) 527-9580, Fax: (805) 527-1433. Pres.: Alan Adelstein. (Cleaning products for Audio/Video).

Audio Development, 5335 Merle Hay Rd., Ste. 4, Johnston, IA, 50131, (515) 254-9494, Fax: (515) 254-0733, E-Mail: maria.asinto@audiodev.com, Web Site: www.audiodev.com. Pres.: Scott Gerger; Mktg. Dir.: Maria Asteberg. (CDCATS-QC eqpt. for replication/master).

Audio/Video Accessories Co. ★, 25 Connecticut Ave., Enfield, CT, 06082, (860) 741-6675. Sales Mgr.: John S. Maloney. (Design & Build clean rooms).

Berkshire Corp., River St., Great Barrington, MA, 01230, (413) 528-2602, Fax: (413) 528-2614. Pres./CEO: Arnold B. Brandyberry; Vice Pres./CFO: George Dappert; Vice Pres. Sales/Mktg.: Ann Murtagh-Gitto; Vice Pres. Mfg.: Valerie Lorette; Dir., Quality Assurance: Lynn Stanard. (Wipers, Masks, Glove Liners, Swabs, Documentation Syst).

CD Associates, Inc., 15375 Barranca Pkwy., Ste. I-101, Irvine, CA, 92718, (714) 733-8580, Fax: (714) 453-0868, E-Mail: cda@cdassociates.com, Web Site: www.cdassociates.com. Exec. Vice Pres. Mktg.: Carolyn Gross; Vice Pres., Sales/Mktg.: Tim Johnson. (CD, CD-R, DVD & Stamper Test Equipment).

Century Cassette Corp., 2530 Corporate Pl., Ste. A102, Monterey Park, CA, 91754, (213) 268-6688, Fax: (213) 268-2828. Contact: Jennifer H. Chu.

Cinram, Inc., 441 Lexington Ave., Ste. 608, New York, NY, 10017, (212) 599-5300, Fax: (212) 599-3227. Vice Pres., Audio Sales: Richard Law; Sales Mgr.: Andrew Cotto; Sales Rep.: Petal Valentine.

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Cinram, Inc. (Plant), 4905 Moores Mill Rd., Huntsville, AL, 35811, (205) 851-0380, Fax: (205) 852-8354. Dir., Bus./Serv. Devel.: Phillip Busk. (CD Test Equip.).

Clover Systems, 31642 S. Pacific Coast Hwy., Ste. 101, Laguna Beach, CA, 92677, (714) 499-9566, Fax: (714) 499-4844, E-Mail: info@cloversystems.com, Web Site: www.cloversystems.com. Pres.: Gordon Rudd; Sales: John Paul Ledesma. (Q.C. Equip. for CD, CD-ROM & CD-R).

Data CD ★, 4872 Topanga Canyon Blvd., Ste. 201, Woodland Hills, CA, 91364, (818) 992-3200, Fax: (818) 992-4755, E-Mail: info@datacd.com, Web Site: datacd.com. Pres.: Tom Jenny; Western Regl. Mgr.: Vince Wells; Eastern Regl. Mgr.: Doug Beard. (Quality Control & Testing Equip.).

Fairchild Technologies, 47613 Warm Springs Blvd., Fremont, CA, 94539, (510) 659-8370, Fax: (510) 659-9407. Pres.: Bill Ward; Gen. Mgr. (CD Div.): Don Sturtz; Pub. Rel./Mktg.: Dave Black; Mktg. Dir. (CD Div.): Sheri Greenspan.

Gauss/ESI, 9130 Glenoaks Blvd., Sun Valley, CA, 91352, (818) 504-3820, Fax: (818) 504-3828. Pres.: Jim Williams; Dir., Engineering: Bart Bingaman. (1100 Series Type Evaluation System).

Integral Vision/AID ★, 38700 Grand River Ave., Farmington Hills, MI, 48335, (248) 471-2660, Fax: (248) 615-2971, E-Mail: vision@medar.com, Web Site: www.medar.com. Pres.: Charles Drake; Vice Pres., Sales/Mktg.: Arthur D. Harmala; Sales Mgr.: Mark Fisher; Mktg. Mgr.: Lisa Super. (Inspect Series).

Media Technologies Ltd., 80 Orville Dr., Bohemia, NY, 11716, (516) 244-1544, Fax: (516) 244-1543. Pres.: Rainer Zopyl. (Cassette QC Deck & PC Bases QC System).

ODME, Inc., 7516 E. Independence Blvd., Ste. 106, Charlotte, NC, 28227, (704) 536-6363, Fax: (704) 536-6034, E-Mail: odmusa@charlotte.infnet.net. Gen. Mgr.: Wil Lammers; Sales Mgr.: Tandra L. Sullivan; Sales Mgr.: Tom McCrystle; Mktg.: Pierre van Dongen. (CD (R) & DVD test equipment).

Carl M. Rodia & Associates, Inc. ★, 13 Locust St., Trumbull, CT, 06611, (203) 261-1365, Fax: (203) 268-1619, E-Mail: carlorodia@aol.com. Pres.: Carl M. Rodia; Vice Pres. Admin.: Helen M. Rodia; Vice Pres., Tech Devel.: Dr. Rodney J. Hurditch; Vice Pres. Sales/Mktg.: Adrian Garulay; Mgr., Process Engineering: Christopher A. Sanzeni; Dir., Commun.: Becky J. Rodia. (Engineering for CD Clean Rooms).

Soleras Ltd., 589 Elm St., Biddeford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118, E-Mail: soleras@soleras.com, Web Site: soleras.com. CEO: Alan Plaisted; Pres.: Dean Plaisted; Vice Pres., Sales: Traci Langevin. (Mask Cleaning Systems).

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NR-Music GmbH (Dance Lab Div.)

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d; c071 Wals/Salzburg, (+43) 662.850 034, Fax: (+43) 662.854 906; Dir.: Liza Eibl; Contact: Mag. Wolfgang Schramml. Labels Owned: Hip As Chaos, U.S.E.S.; Distributed: United Supermarket Electric.

Sony Music Entertainment (Austria)

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Servitengasse 24, 1090 Vienna, (+43) 1.707 3710, Fax: (+43) 1.707 8422.

WM Productions

Neulerchenfelder Strasse 3-7, 1160 Vienna, (+43) 1.4035 9910, Fax: (+43) 1.4035 99113; E-Mail: musik@weinberger.co.at; Web Site: www.weinberger.co.at.

Weltweit - Records

Hofgasse 2/13, 1050 Vienna, (+43) 1.545 7009, Fax: (+43) 1.545 7009.

West & East Music *

Mamiailiferstr, 124 Top 10, 1070 Vienna, (+43) 1.522 3206, Fax: (+43) 1.522 3206 - 19; Mng. Dir.: Harry Huber; Creative Dir.: Albert Huber.

Yedermann Productions

Riemergasse 14/29, 1010 Vienna, (+43) 1.512 2175, Fax: (+43) 1.5122 17520; E-Mail: schragmmel@game.at.

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Alpenfunk Musikverlag, Neidlinger Strasse 18, 3121 Karlstetten, 3121, (+43) 2741.7370, Fax: (+43) 2741.73704.

Aquarius Publishing, (AKM (AUSTRIA)) Servitengasse 24, 1090 Vienna, 1090, (+43) 1.768 43 80, Fax: (+43) 1.767 75 73, Contact: Peter Jordan.

Budde Musikverlag GmbH, Korneuburgerstrasse 86, 2103 Langenzersdorf, 2103, (+43) 2244.4580, Fax: (+43) 2244.458 020, E-Mail: indra@magnet.at.

Dance Lab (Div. of NR-Music GmbH), (AKM) Marktplatz 28, 6800 Feldkirch, 6800, (+43) 5522.81842-0, Fax: (+43) 5522.81842-4, E-Mail: dancelab@dancelab.com; Gen. Mgr.: Norbert Reichart.

Doblinger Music Publishers *, (BMI) Dorotheergasse 10, A-1010 Vienna, A-1010, (+43) 1.515 030, Fax: (+43) 1.515 0351, E-Mail: musik@doblinger.co.at.

Edition Helbling Verlagsgesellschaft m.b.H. *, Kaplanstrasse 9, ostfah 12, 6063 Rum bet Innsbruck Tirol, 6063, (+43) 512.262 333-0, Fax: (+43) 512.26 23 33-111, E-Mail: office@helbling.co.at; Gen. Mgr./Publisher: Spielmann Markus; Editor: Mayerl Klaus.

Gotfried Indra Musik- Und Bühnenverlags - Gesellschaft m.b.H., Korneuburgerstrasse 86, 2103 Langenzersdorf, 2103, (+43) 2244.4580, Fax: (+43) 2244.458 020, E-Mail: indra@magnet.at; Gen. Mgr.: Robert Indra.

Hey-U Music, Speisinger Strasse 121-127, 1236 Vienna, 1236, (+43) 1.888 5525, Fax: (+43) 1.888 5609, E-Mail: heyu-office@heyu.co.at; Web Site: www.heyu.co.at.

Honk Musik Musikverlag *, (AKM/AVME) Hormayrgasse 3/25, A-1170 Vienna, A-1170, (+43) 1.486 4287, Fax: (+43) 1.486 4287, Pres.: H. Gebetsroither. Administered: Dasparamas Music, Vollton MV.

Josef Weinberger Wien, Neulerchenfelder Strasse 3-7, 1160 Vienna, 1160, (+43) 1.4035 9910, Fax: (+43) 1.4035 99113, E-Mail: musik@weinberger.co.at; Web Site: www.weinberger.co.at.

Affiliated: Arends Music, Autobahn, Euro-Music, Euro-Pool, Fortissimo-Verlag Erwin Hauer, 4A Musikverlag, Glocken-Verlag, Jonny Musikverlag, Parageno, Solisten-Verlag, Wien Melodie, Wiener Arion Verlag, Wiener Musikproduktion.

Koch Music Publishing (Austria), Gewerbegebiet, Postfach 24, 6600 Hoefen, 6600, (+43) 5672.5500, Fax: (+43) 5672.5580.

MSM Musikverlag Wien, Zollergasse 13, 1070 Vienna, 1070, (+43) 1.523 0147, Fax: (+43) 1.523 3234, E-Mail: lemon@magnet.at; Web Site: http://www.nextmusic.com/nextmusic.

Peermusic Musikverlag Ges.m.b.H., Grinzingstrasse 76a, 1190 Vienna, 1190, (+43) 1.371 505, Fax: (+43) 1.375 453, E-Mail: peersars@peermusic.com; Web Site: www.peermusic.com; Managing Dir.: Johannes Loefler.

Trans-World Music Austria, Korneuburgerstrasse 86, 2103 Langenzersdorf, 2103, (+43) 2244.4580, Fax: (+43) 2244.458 020, E-Mail: indra@magnet.at; Gen. Mgr.: Robert Indra.

Vandor Austria, Siedlungsstr. 25/4, 2551 Enzesfeld, 2551, (+43) 664.435 0765, Exec. Dir.: George Rinder.

West & East Music, Marianiiferstr. 124 - Top 10, 1070 Vienna, 1070, (+43) 1.522 3206, Fax: (+43) 1.522 3206-19, Managing Dir.: Harry Huber; Creative Dir.: Albert Voler.

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Handelsagentur A. Lange, Auerspergstrasse 7/44, 1080 Vienna, (+43) 1.408 1314, Fax: (+43) 1.406 7892. Chief Exec.: Ms. Annetegret Lange. (Distributor)

Labels Distributed: Audio: Albany, Archiphon, Cala, Canterino, Dutton, ES-Dur, Four Hands Music, La Vergne, Melisma, memoir, NMC, Pierre Verany, Querstand, Talking Music, Upbeat Recordings, Vienna Modern Masters.

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LSG Leistungsschutzrechten Gesellschaft, Schreyvogelgasse 2/5, 1010 Vienna, (+43) 1.535 6035, Fax: (+43) 1.535 5191.

Literar-Mechana, Linke Wienzeile 18, 1060 Vienna, (+43) 1.587 2161, Fax: (+43) 1.5872 1619.

VBT Verwertungsgesellschaft Bild Und Ton, Schreyvogelgasse 2/5, 1010 Vienna, (+43) 1.535 6035, Fax: (+43) 1.535 5191.

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Koch Music Publishing (Austria), Gewerbegebiet, Postfach 24, 6600 Hoefen, (+43) 5672 5500, Fax: (+43) 5672 5580.

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CSM Production Ton & Datenträger GmbH, Fendigasse 14, A-1050 Wien, (+43) 01.545 9131/0, Fax: (+43) 01.545 9131/19. Managing Dir.: Christian Matula.

Cash and Carry, Endresstrasse 89, 1238 Vienna, (+43) 222.188 1234, Fax: (+43) 222.188 1234.

Feldbacher Musikhaus Studio, Gleichenberger Strasse 5, 8330 Feldbach, (+43) 3152.3520, Fax: (+43) 3152.6814.

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Perfect Sound Studio, St. Veiterstrasse 144, 8046 Graz, (+43) 316.694 490, Fax: (+43) 316.691 305.

Phillips Professionelle Elektronik, Gutheil Schoder Gasse 10, 1102 Vienna, (+43) 1.6010 11983, Fax: (+43) 1.6010 11038.

Publico Records, Hinterfeld 794, 6861 Alberschwende, (+43) 5579.4981, Fax: (+43) 5579.4981.

Ritt Sound Tonstudio, Suedhangweg 14, 4523 Neuzug, (+43) 7252.6592, Fax: (+43) 7252.656 924.

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Studio 3 Musikproduktion, Doktor Theodor Koerner Strasse 28, 3100 St. Poelten, (+43) 43.2742.71441, Fax: (+43) 43.2742.71441, E-Mail: goblin@noet.at.

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Audio, Specializing in: CD Prep Services.

Classic Sound Austria, Tannenweg 3, 5082 Fuerstenbrunn bei Salzburg, (+43) 6246.77038, Fax: (+43) 6246.77038.

SACOM - Sascha Goebel Communications, Silenegasse 8, Haus 6, 1229 Vienna, (+43) 1.257 36510, Fax: (+43) 1.257 36514, E-Mail: sacom@magnet.at, Web Site: members.magnet.at/sacom. Owner: Sascha Goebel.

Audio, Specializing in: CD Prep Services, Analog Cassette Mastering.

Ton Eichinger, Frauengasse 4, 1170 Vienna, (+43) 222.465 165, Fax: (+43) 222.465 165.

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CSM Production Ton & Datenträger GmbH, Fendigasse 14, A-1050 Wien, (+43) 01.545 9131/0, Fax: (+43) 01.545 9131/19. Managing Dir.: Christian Matula.

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Koch Digitaldisc, Elbigenalp 91, 6652 Elbigenalp im Tirol, (+43) 5634.6444, Fax: (+43) 5634.6105.

SACOM - Sascha Goebel Communications, Silenegasse 8, Haus 6, 1229 Vienna, (+43) 1.257 36510, Fax: (+43) 1.257 36514, E-Mail: sacom@magnet.at, Web Site: members.magnet.at/sacom. Owner: Sascha Goebel.

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Schwabel & Co, Neudorf 106, 8046 Graz, (+43) 316.691 558, Fax: (+43) 316.691 164.

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ARS Productions

Singel 5, 2550 Kontich, (+32) 3.457 5859, Fax: (+32) 3.457 5883; Mng. Dir.: Patrick Buschots; Bus. Affairs: Peter Decraene. **Labels Owned**: Hithouse, Space, U. Sound.

At The Crossroads

Kerkstraat 118 A, 9120 Vrasene, (+32) 3.775 2271, Fax: (+32) 3.775 8420; A&R: Ralph Broos; Mgr.: Robert Van Yper.

Banana Peel Records

Bruggestraat 14, 8755 Ruiselede, (+32) 51.688 067, Fax: (+32) 51.688 067.

Chain Reaction Records

Blijdchapstr. 63, 1070 Brussels, (+32) 2.522 7876, Fax: (+32) 2.522 7876; Managing Dir.: Thierry Meert.

Decode Records

Quai au Foin 35, 1000 Brussels, (+32) 2.227 6590, Fax: (+32) 2.227 6599; Managing Dir.: Pierre Mussche; Managing Dir.: Ernst Reinrath; Managing Dir.: Renaud Charlier.

Districast Int'l *

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Donor Productions *

Romeinse Steenweg 372, 1853 Strombeek-Bever, (+32) 2.269 8232, Fax: (+32) 2.267 7534.

Impuls Int'l

Churchillsteenweg 17, 9320 Erembodegem, (+32) 53.835 204, Fax: (+32) 53.835 274; E-Mail: impulsint@popost.eunet.be; Dir.: Mr. De Smedt; Mgr.: Mrs. Limbourg.

Inside Records

Bisschopstraat 25, 2060 Antwerp 6, (+32) 3.226 7719, Fax: (+32) 3.226 7805.

KK Records

Krijgsbaan 240, 2070 Zwijndrecht Antwerp, (+32) 3.253 1480, Fax: (+32) 3.253 1496; E-Mail: kknz@kkrecords.be; Web Site: www.inforamp.net/~na.

Klepto Records

Langdries 4, 9450 Haaltert, (+32) 53.836 298, Fax: (+32) 53.833 716.

Koch Int'l

De Villermontstraat 18, 2550 Kontich, (+32) 3.457 7357, Fax: (+32) 3.458 5091.

Lisa Records

Plaats 32; B-8950 Heuvelland, (+32) 57.44 85 11, Fax: (+32) 57.44 82 83; E-Mail: refuge.music@unicall.be.

Mac Records *

PO Box 8, 3620 Lanaken, (+32) 89.713 415; Pres./Producer: Mr. Mac Bouvrie.

Musiques Et Recherches

Place de Ransbeek 3, 1380 Ohain, (+32) 2.354 4368, Fax: (+32) 2.351 0094; E-Mail: musiques.recherches@skynet.be; Sales: France Dubois.

Labels Distributed: Disques, Empreinte Digitale, Sonic Arts. **Int'l Reps.**: Diffusion Media (Canada).

N.E.W.S. *

Dendermondssteenweg 140, 9000 Gent, (+32) 9.218 9442, Fax: (+32) 9.218 9450; Dir.: Liene van den Broeck; Dir.: Handel Tieter; A&R Mgr.: Stéfau van den Borghje.

Labels Owned: Extranova, Legato, Mindstar, Musicman, NEC, Yeti; **Distributed**: Bonzai, Deal, Jinx, Urban Sounds of Amsterdam.

US Reps.: Nemesis, Watts (NY).

Pavane Records

Rue Ravenstein 17, 1000 Brussels, (+32) 2.513 0965, Fax: (+32) 2.514 2194; E-Mail: dewouters.bam@skynet.be; Web Site: <http://www.pavane.com>; Mng. Dir.: Bertrand de Wouters.

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Woluwedal 34, 1200 Brussels, (+32) 2.775 8140, Fax: (+32) 2.770 5006; Mng. Dir.: Dirk De Clippeir; Finance/Personnel: Hugo Segers; Sales Mgr.: Wim De Mulder; Local A&R Mgr.: Luc Standaert; Pcdt. Mgr.: DGG; Mia Baudot; Pcdt. Mgr.: Decca: Stef Coninx; Project Mgr.: Ton van Peer; Pcdt. Mgr.: Polydor: Dirk van der Auwera; Pcdt. Mgr.: Mercury: Eric Lahay; Compilations/TV Pcdts.: Wim Coryn.

Private Life Music Benelux

Rue de Villegas de Clercamp 13, 1853 Grimbergen, SB, (+32) 2.267 3847, Fax: (+32) 2.267 2077; E-Mail: private.life@skynet.be; Mng. Dir.: Olivier Verhaeghe; Int'l Mgr.: Natalie Flohr. **Labels Distributed**: Gate, Gravy Factory, Krazee Alley, Noise Traxx, Urban Roots.

Quetzal Records

Schonenberg 1, 3040 Huldenberg, (+32) 2.687 9047, Fax: (+32) 2.687 9047; E-Mail: 100116.3307@compuserve.com; Web Site: <http://www.hebeat.com/quetzal>; Mgr.: Patrick Bajwens.

TMD Records

Overvloedstraat 82, 8400 Oostende, (+32) 59.508 270, Fax: (+32) 59.508 270.

Tessa Records

Stationsstraat 36 W2, 9160 Lokeren, (+32) 9.348 9638, Fax: (+32) 9.348 9638; Pres.: Marc De Block. **Labels Owned**: Detonation, Rock In' Belgium, Rock In' Flanders. **Int'l Reps.**: Black Mark (Germany); Swissteo Holding (Singapore); Bruno Quaino (Brazil); Ventura (Canada).

USA - Import Records *

Sint Jacobsmarkt 75, 2000 Antwerp, (+32) 3.232 0429 3, Fax: (+32) 3.226 2030; Dir.: Jose Pascual; A&R Mgr.: Frie Verhelst; Sales: Eddy Marien. **Labels Owned**: A-B Logic, ATM-Oz-Feak, Atom, Confettis, Liaison Dangereuse, NBG (Natural Born Grooves), Provision, Slipmats, USA, Worka.

Verbeeck Rainbow

Herentalsesteenweg 16, 2220 Heist op den Berg, (+32) 15.244 950 7, Fax: (+32) 15.241 470; E-Mail: harrys@aol.com; Promo./Dist.: Danny Coeckelberghs; Mgr.: Stan Verbeeck. **Labels Owned**: Color, Rainbow.

Viking Records

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Schelisstraat 2, 8370 Blankenberge, (+32) 50.417 206, (+32) 50.7524 8694, Fax: (+32) 50.411 161; E-Mail: picters@unicall.be.

Witlof Music *

Leernsesteenweg 168, 89800 Deinze, (+32) 9.282 9762, Fax: (+32) 9.282 9850; E-Mail: jean.tant@skynet.be; Managing Dir.: J.A.J. Tant; A&R: R. Reynaert; Sales/Promo.: M. Van Atrijve. **Labels Owned**: Witlof Music.

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Mama Linda (SABAM) A. Dansaertstraat 93, 1000 Brussels, 1000, (+32) 2.513 2772, Fax: (+32) 2.511 3338, E-Mail: mamalinda@glo.be; Web Site: www.glo.be/clouseau.

Ok Songs, Bisschopstraat 25, 2060 Antwerp 6, 2060, (+32) 3.226 7719, Fax: (+32) 3.226 7805.

Peermusic (Belgium), Harvest House, 12 Chaussee de Vleurgat, 1050 Brussels, 1050, (+32) 2.644 0656, Fax: (+32) 2.644 0483.

Private Life Records Publishing (SABAM) Rue de Villegas de Clercamp 13, 1853 Grimbergen, SB, 1853, (+32) 2.267 3847, Fax: (+32) 2.267 2077, E-Mail: private.life@planet.be; Managing Dir.: Olivier Verhaeghe; Int'l Mgr.: Flohr Nathalie.

Quetzal Music Publishing (SABAM) Schonenberg 1, 3040 Huldenberg, 3040, (+32) 2.687 9047, Fax: (+32) 2.687 9047, E-Mail: 100116.3307@compuserve.com; Web Site: www.netbeat.com/quetzal; Gen. Mgr.: Patrick Bauwens.

Refuge Music, Brulozestraat 2, B 8958 Loker, B 8958, (+32) 57.444 879, Fax: (+32) 57.444 283, E-Mail: refuge.music@unicall.be.

Rotondo-Music Publishing (SABAM) Overvloedstraat 82, 8400 Oostende, 8400, (+32) 59.508 270, Fax: (+32) 59.508 270, Pres.: Hugo Helsen.

Scorpion Music, Pijnderslaan 84, 9200 Dendermonde, 9200, (+32) 52.218 987, Fax: (+32) 52.225 260, Pres.: Deschuyteneer Hendrik.

Owned: B.M.P. JM 10, Pearl, Scorpion Music, Style; **Administered**: CDR, JVC Productions, Midget, Quartz, Snowball.

Sony/ATV Music Publishing (Belgium), Koninginneweg 34, 1217 LA Hilversum, 1217 LA, (+32) 31.3567 2747, Fax: (+32) 31.3567 2747.

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Stock Music Int'l, (SABAM/SIMIM/GVL) Paestebloekstraat 19, 3600 Genk, 3600, (+32) 89.350 221, Fax: (+32) 89.351 421, E-Mail: stock@belgium.online.be; Pres.: Arjan W. Bosheck. *Administered:* AV Music, Abaco, Connect, Focus, Match, Megatraz, Omni, Parry Music.

Supertonic Music, (SABAM) J Blockxstraat 33, 2640 Mortsel, 2640, (+32) 3.440 8012, Fax: (+32) 3.440 4679, Gen. Mgr.: Evert Verhees.

Templar Music, (SABAM) Victor Oudartstraat 3, 1030 Brussels, 1030, (+32) 2.735 0705, Fax: (+32) 2.734 2565, E-Mail: templarmusic@compuserve.com; Gen. Mgr.: Pierre Mossiat. *Administered:* AB, Alpha, Art Music France, Paul Beuscher, Budde Musikverlage, JRG, Play That Beat!, Rive Droite, Sugar.

Wax World Music Publishing, Schelvisstraat 2, 8370 Blankenberge, 8370, (+32) 50.417 206, (+32) 50.7524 8694, Fax: (+32) 50.411 161, E-Mail: ipieters@unicall.be.

Witlof Music ★, Leermsesteenweg 168, B9800 Deinze, B9800, (+32) 9.282 9762, Fax: (+32) 9.282 9850, E-Mail: jean.tant@skynet.be; Managing Dir.: J.A.J. Tant.

WHOLESALE & DISTRIBUTORS

BMG Ariola Belgium, Square Francois Rigas 30, 1030 Brussels, (+32) 2.240 2811, Fax: (+32) 2.240 2899.

Baltic, Rederijkerstraat 82, 2610 Wilrijk Antwerpen, (+32) 3.828 4084, Fax: (+32) 3.829 1068. Owner: Ben Gyselincx; Label Mgr.: Emile Garin. (Compact Disc) (Distributor)
Labels Distributed: Audio: (Disc) Baltic, Concord, Testament, Supraphon, Divox, Music & Arts, Multisonic, Arkadia, Panton, Butterfly, Guild, Di Music, Caprice, T.E.R., Gega New, Saydisc, Tudor, Phono Suescia.

Koch Int'l (Belgium), De Villermontstraat 18, 2550 Kottich, (+32) 3.457 7357, Fax: (+32) 3.458 5091.

Music & Words Belgium, Europalaan 7, 8970 Poperinge, (+32) 57.337 033, Fax: (+32) 57.337 603.

Prometheus Records ★, Astridlaan 171, 2800 Mechelen, (+32) 15.414 107, Fax: (+32) 15.433 610; E-Mail: sq@pophost.eunet.be. (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Disc) Legend, Screenrinx (Benelux only); Intrada, JOS, Prometheus.

Labels Imported: Intrada, JOS (US); Legend, Screenrinx (Italy)
Labels Exported: Prometheus (Belgium)

Sony Music Entertainment (Belgium), Rue Evenepoel 9, 1030 Brussels, (+32) 2.705 7020, Fax: (+32) 2.705 6412.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Auvibel S.C.R.L., Rue d'Arlon 75-77, 1040 Brussels, (+32) 2.286 8298, Fax: (+32) 2.230 6942. Managing Dir.: Jacques Lion; Contact: Serge Vloeberghs.

PERFORMING RIGHTS ORGANIZATIONS

Algemeen Nederlands Zangverbond, Baron Dhanislaan 20/2, 2000 Antwerp, (+32) 3.237 9392/964, Fax: (+32) 3.248 1605.

Carrera Records International, Rue de la Marliere 97, 7700 Mouscron, (+32) 56.331 539, Fax: (+32) 56.344 236.

SABAM, Rue d'Arlon 75-77, 1040 Brussels, (+32) 2.286 8211, Fax: (+32) 2.231 1800. Chrmn.: Jacques Leduc.

MUSIC LIBRARIES

Baltic, Rederijkerstraat 82, 2610 Wilrijk Antwerpen, (+32) 3.828 4084, Fax: (+32) 3.829 1068.

Caracol Music/K Par K, Rue due Cheneau 5, 6120 Ham sur Heure, (+32) 71.221 296, Fax: (+32) 71.221 313.

Dennis Music Recorded Music Library, Paeste Blookstraat 19, 3600 Genk, (+32) 89.350 221, Fax: (+32) 89.351 421.

EMI Music Publishing (Belgium), A Giraudlaan 95, 1030 Brussels, (+32) 2.245 0320, Fax: (+32) 2.245 3455.

Sony ATV Music Publishing (Belgium), Koningsnieweg 34, 1217 LA Hilversum, (+32) 31.3567 27474, Fax: (+32) 31.3567 27477.

Stock Music Int'l, Paeste Blookstraat 19, 3600 Genk, (+32) 89.350 221, Fax: (+32) 89.351 421.

Team for Action (TAA), Avenue van Goildsnoven 45b, 1180 Brussels, (+32) 2.346 0211, Fax: (+32) 2.346 6304.

POLYBAGS & SHRINKWRAP

AAA Cassette & Video Factory, Antwerpsesteenweg 62, 2950 Kapellen, (+32) 3.665 0578, Fax: (+32) 3.665 4253. Gen. Mgr.: Serge de Rycke; Asst.: Danielle De Coene; Asst.: Annica Degrotte. Shrinkwrap.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

A A C - Sonogam, Av. D. Poplimont 49, 1083 Brussels, (+32) 2.420 0904, Fax: (+32) 2.420 1254.

Bie Belgium, Rue Berkendaal 79, 1190 Brussels, (+32) 2.347 1620, Fax: (+32) 2.347 5105, E-Mail: bie.duplivoideo.gyc@skynet.

Caralbes Recording Studio, Rue de la Mutualite 49, 1180 Brussels, (+32) 2.346 3595/460, Fax: (+32) 2.346 4875.

Digipro, Rue Gachard 10, 1050 Brussels, (+32) 2.644 1515, Fax: (+32) 2.644 2424.

Disco-Press, Houwikerstraat 2, 3540 Herk de Stad, (+32) 13.553 111, Fax: (+32) 13.551 493. Pres.: A. Willems. CD, Other (Vinyl).

Ellipse's Studio, Rue Monroe 17, 1030 Brussels, (+32) 2.245 0436, Fax: (+32) 2.245 0278.

Euro Gospel Studio, Rue Sous l'Haye 16, 7100 Haine Saint-Pierre, (+32) 64.213 894, Fax: (+32) 64.264 070.

Foon Mastering Center, Baron Carolyaan 55-57, 2500 Lier, (+32) 3.480 4661, Fax: (+32) 3.489 3334. Contact: Paul van der Jonckheyd. CD.

Free Sound Studio, Rue Frans Halsstraat 64, 1070 Brussels, (+32) 2.520 8688, Fax: (+32) 2.520 9300.

Galvomat, Houwikerstraat 1, 3540 Herk-de-Stad, (+32) 13.553 111, Fax: (+32) 13.551 493.

Harry's, Herentalsesteenweg 16, 2220 Heist op den Berg, (+32) 15.244 950, Fax: (+32) 15.241 470, E-Mail: harrys@glo.be. Pres.: Renee Verbeek; Mgr.: Sabrina Goosens. CD.

Inter Service Press, Appelweg 88-94, 3221 Nieuwrode, (+32) 16.568 363, Fax: (+32) 16.569 477.

NV Sonare ★, Wechelsebaan 18, 2275 Lille, (+32) 14.880 440, Fax: (+32) 14.880 430, Web Site: sonare@innet.be. Other (CD, K7 Duplication).

PLATING & PRESSING PLANTS

Datafin, Heidenlaan 8a, 9620 Zottegem, (+32) 9.160 0014.

Disco-Press, Houwikerstraat 2, 3540 Herk de Stad, (+32) 13.553 111, Fax: (+32) 13.551 493. Pres.: A. Willems. Plating, Pressing. LP.

Foon Mastering Center, Baron Carolyaan 55-57, 2500 Lier, (+32) 3.480 4661, Fax: (+32) 3.489 3334. Contact: Paul van der Jonckheyd. LP.

Harry's, Herentalsesteenweg 16, 2220 Heist op den Berg, (+32) 15.244 950, Fax: (+32) 15.241 470, E-Mail: harrys@glo.be. Pres.: Renee Verbeek; Mgr.: Sabrina Goosens. Pressing. LP.

MASTERING FACILITIES

AAA Cassette & Video Factory, Antwerpsesteenweg 62, 2950 Kapellen, (+32) 3.665 0578, Fax: (+32) 3.665 4253. Gen. Mgr.: Serge de Rycke; Asst.: Danielle De Coene; Asst.: Annica Degrotte. Specializing in: Film to Video Transfer.

CBA Music International, Rue de Turin 14, 4020 Liege, (+32) 41.428 687, Fax: (+32) 41.428 687.

DK Recording Studio, Notaxiaan 37, 9070 Destelbergen, (+32) 9.228 9897, Fax: (+32) 9.228 9897. Owner/Engineer: Rudy De Keyser. Audio.

Delta Music Midl Studio & CD Mastering, Fort V Straat 12, 2650 Edegem, (+32) 3.440 2566, Fax: (+32) 3.440 2566, E-Mail: mill@glo.be. Managing Dir.: Marc Schellekens. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Disco-Press, Houwikerstraat 2, 3540 Herk de Stad, (+32) 13.553 111, Fax: (+32) 13.551 493. Pres.: A. Willems. Specializing in: Vinyl Disc Mastering.

Foon Mastering Center, Baron Carolyaan 55-57, 2500 Lier, (+32) 3.480 4661, Fax: (+32) 3.489 3334. Contact: Paul van der Jonckheyd. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering.

Galvomat, Houwikerstraat 2, 3540 Herk de Stad, (+32) 13.553 111, Fax: (+32) 13.551 493. Pres.: A. Willems. Audio.

Specializing in: Analog Cassette Mastering.

Jet Studios, Chaussee de Jette 218, 1081 Brussels, (+32) 2.411 9156, Fax: (+32) 2.414 0508. Audio.

Specializing in: CD Prep Services.

NV Sonare ★, Wechelsebaan 18, 2275 Lille, (+32) 14.880 440, Fax: (+32) 14.880 430, Web Site: sonare@innet.be. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Temple Of Tune, Grensstraat 17, 8520 Kuurne, (+32) 56.703 300, Fax: (+32) 56.703 333.

CUSTOM TAPE DUPLICATORS

AAA Cassette & Video Factory, Antwerpsesteenweg 62, 2950 Kapellen, (+32) 3.665 0578, Fax: (+32) 3.665 4253. Gen. Mgr.: Serge de Rycke; Asst.: Danielle De Coene; Asst.: Annica Degrotte. Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (High Speed). Audio Packaging Services-Inserting, Collating, Labeling, Other (Shrinkwrap).

Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (NTSC). Stats-Number of Slaves in Operation (220), Annual Unit Volume (200,000), States and/or Countries Services (Benelux). Video Packaging Services-Inserting, Collating, Labeling, Other (Shrinkwrap).

Delta Music Midl Studio & CD Mastering, Fort V Straat 12, 2650 Edegem, (+32) 3.440 2566, Fax: (+32) 3.440 2566, E-Mail: mill@glo.be. Managing Dir.: Marc Schellekens. Audio: Cassette, DAT, Real-Time, Other (CD-R).

Galvomat, Houwikerstraat 2, 3540 Herk de Stad, (+32) 13.553 111, Fax: (+32) 13.551 493. Pres.: A. Willems. Audio: Cassette.

NV Sonare ★, Wechelsebaan 18, 2275 Lille, (+32) 14.880 440, Fax: (+32) 14.880 430, Web Site: sonare@innet.be. Audio: Cassette.

Studio M, Sint Janstraat 46, 8700 Tielit, (+32) 51.405 204, Fax: (+32) 51.407 920.

Temple Of Tune, Grensstraat 17, 8520 Kuurne, (+32) 56.703 300, Fax: (+32) 56.703 333.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Beaurain, Woluwelaan 150, 1831 Diegem, (+32) 272.14802, Fax: (+32) 272.53644.

Heynen, De Koelen 6, 3530 Houthalen, (+32) 11.525 757, Fax: (+32) 11.525 777.

Inter Service Press, Appelweg 88-94, 3221 Nieuwrode, (+32) 16.568 363, Fax: (+32) 16.569 477.

Sony (Belgium), Rue de l'Aeronef/Luchtschipstraat 55, 1130 Brussels, (+32) 2.724 1711, Fax: (+32) 2.726 0475.

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS (HIGH SPEED & REAL TIME)

NV Sonare ★, Wechelsebaan 18, 2275 Lille, (+32) 14.880 440, Fax: (+32) 14.880 430, Web Site: sonare@innet.be. Specify (Real Time Tape Duplication).

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

AM Belgium, Raadsherengstraat 3, 2300 Turnhout, (+32) 14.400 611, Fax: (+32) 14.427 054.

Heynen, De Koelen 6, 3530 Houthalen, (+32) 11.525 757, Fax: (+32) 11.525 777.

Sony (Belgium), Rue de l'Aeronef/Luchtschipstraat 55, 1130 Brussels, (+32) 2.724 1711, Fax: (+32) 2.726 0475.

BULGARIA

RECORD LABELS

Balkanton

Haidoushka Polyana Street 6, 1612 Sofia, (+359) 2.517 247, Fax: (+359) 2.542 744; Gen. Mgr.: Georgi Vachav; Chief - CD Prod.: Bojidar Gruncharov. *Labels Distributed:* Capriccio/Delta Music. *Int'l Reps.:* Balkanton (Bulgaria).

Gega New

1 Acacia St., 1421 Sofia, (+359) 2.650 028, (+359) 2.669 103, Fax: (+359) 2.963 3243; E-Mail: gega@mail.techno-link.com; Web Site: www.techno-link.com/clients/tega/tega.htm; Managing Dir.: Juliana Marinova; Prodn. Mgr.: Michael Bojerianov; Sales Mgr.: Vily Nikolova. *US Reps.:* Qualiton Imports (NY). *Int'l Reps.:* King Int'l (Japan); S.A. Baltic N.V. (Belgium).

MUSIC PUBLISHERS

Balkanton, Haidoushka Polyana Street 6, 1612 Sofia, 1612, (+359) 2.517 247, Fax: (+359) 2.542 744, Gen. Mgr.: Georgi Vachav; Chief CD Prod.: Bojidar Gruncharov. *Affiliated:* Capriccio Music, Delta Music.

Mega Music, Trapezitsa St. 2, 1000 Sofia, 1000, (+359) 2.980 9331, Fax: (+359) 2.980 9344, Pres.: Dora Tcherneva.

PERFORMING RIGHTS ORGANIZATIONS

Jusautor, Place Bulgaria 1, 1463 Sofia, (+359) 2.51501, Fax: (+359) 2.873 740.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Balkanton, Haidoushka Polyana Street 6, 1612 Sofia, (+359) 2.517 247/542, Fax: (+359) 2.542 744.

Mega Music, Trapezitsa Street 2, 1000 Sofia, (+359) 2.465 105, Fax: (+359) 2.467 008.

Optimags Foreign Trade Enterprise, 10 Nikola Petkov Str., 6000 Stara Zagora, (+359) 42.35070, Fax: (+359) 42.55125/55122.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Croatia Records, Medjugorska 61, 10040 Zagreb, (+385) 1.266 622, Fax: (+385) 1.264 309.

CYPRUS

RECORD LABELS

A-R All Records Ltd.

10-12 Sophoulis St., PO Box 4556, Nicosia, (+357) 2.441 251, Fax: (+357) 2.365 051; Managing Dir.: Gregory Konyalian; Mktg. Dir.: Andrew Konyalian.

WHOLESALE & DISTRIBUTORS

A-R All Records Ltd., 10-12 Sophoulis St., PO Box 4556, Nicosia, (+357) 2.441 251, Fax: (+357) 2.365 051. Managing Dir.: Gregory Konyalian; Mktg. Dir.: Andrew Konyalian. (Distributor)

Company headquarters are designated by a ★

MUSIC & VIDEO ACCESSORY MANUFACTURERS

A-R All Records Ltd., 10-12 Sophoulis St., PO Box 4556, Nicosia, (+357) 2.441 251, Fax: (+357) 2.365 051. Pres.: Gregory Konyalian.
CD/Record Carrying & Storage Cases.
Tape Carrying & Storage Cases-Audio/Video, Tape Care Products.

STORE FIXTURE MANUFACTURERS

A-R All Records Ltd., 10-12 Sophoulis St., PO Box 4556, Nicosia, (+357) 2.441 251, Fax: (+357) 2.365 051. Pres.: Gregory Konyalian.
Browser Boxes-CD/Tape/Record/Video, Display Racks-CD/Tape/Record/Video.

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

A-R All Records Ltd., 10-12 Sophoulis St., PO Box 4556, Nicosia, (+357) 2.441 251, Fax: (+357) 2.365 051. Pres.: Gregory Konyalian.
Reusable Security Packaging (ProTec covers for CD, tape, video).

CZECH REPUBLIC

RECORD LABELS

BMG Ariola CR/SR

Hellichova 5, 118 00 Prague, (+420) 2.561 8188, Fax: (+420) 2.2451 0960.

Evro Music

Ul. Zarubova 1366, 25088 Celakovice, (+420) 202.92258, Fax: (+420) 202.92256.

Monitor-EMI

Kovarova 39, 150 00 Prague 5, (+420) 2.597 404, Fax: (+420) 2.596 608.

PolyGram Czech Republic

Na Vysluni 13/201, 100 00 Prague 10, (+420) 2.771 544, Fax: (+420) 2.778 283.

PolyGram Slovensko

Popradska 7, 821 06 Bratislava, (+420) 7.240 9966, Fax: (+420) 7.240 9964.

Supraphon *

Palackeho 1, 112 99 Prague 1, (+420) 2.2422 8024, Fax: (+420) 2.2422 8043; Managing Dir.: Jana Gonda.
US Reps.: Koch L.P. (NY).

MUSIC PUBLISHERS

A-Tempo Verlag, Stitneho 19, 130 00 Prague 3, 130 00, (+420) 2.277 9653, (+420) 2.9002 6683, Fax: (+420) 2.627 8372. Managing Dir.: Petr Belohlavek.
Administered: BBC Music, Edition Moderne, Edizioni Corgi, Kuka Media, Kosiusu, Music House, Rolf Budden Musikverlag, Sugar Music.

BC Publishing *, (OSA) Husinecka 2, 130 00 Prague 3, 130 00, (+420) 2.277 9653, (+420) 2.9002 6683, Fax: (+420) 2.627 8372, Pres.: Petr Belohlavek; Creative Mgr.: Marek Rapala.
Owned: BC Songs, BMC; Administered: Selected Sound Musikverlag.

Supraphon *, (OSA) Palackeho 1, 112 99 Prague 1, 112 99, (+420) 2.24 22 80 24, Fax: (+420) 2.24 22 80 43, Managing Dir.: Jana Gonda.

WHOLESALEERS & DISTRIBUTORS

Music Stop - Bonton (Budejovicka Street), Budejovicka 64, 140 00 Prague 4.

Music Stop - Bonton (Ceska Street), Ceska 27, 602 00 Brno.

Music Stop - Bonton (Ceske Budejovice), Lannova 20, 370 01 Ceske Budejovice.

Music Stop - Bonton (Cesky Krumlov), Latran 39, 381 01 Cesky Krumlov.

Music Stop - Bonton (Chomutov), Palackeho 2995, 281 01 Chomutov.

Music Stop - Bonton (Hradec Kralove), Svehlova 393, 500 00 Hradec Kralove.

Music Stop - Bonton (Karlova Street), Karlova 28, 110 00 Prague 1.

Music Stop - Bonton (Karlov Vary), Vridelni 27, 360 00 Karlov Vary.

Music Stop - Bonton (Liberec), Nam. E. Benese 1.2, 460 00 Liberec.

Music Stop - Bonton (Masarykova Street), Masarykova 8/5, 602 00 Brno.

Music Stop - Bonton (Olomouc), Dolni Nam. 16, 770 00 Olomouc.

Music Stop - Bonton (Pardubice), Trida Miru 450, 530 00 Pardubice.

Music Stop - Bonton (Tabor), Palackeho 349, 390 01 Tabor.

Music Stop - Bonton (Usti Nad Labem), Hrnčirska 2, 400 00 Usti nad Labem.

MUSIC LIBRARIES

A-Tempo Verlag, Stitneho 19, 130 00 Prague 3, (+420) 2.627 8871, Fax: (+420) 2.627 8372.

BC Publishing, Husinecka 2, 130 00 Prague 3, (+420) 2.277 9653, Fax: (+420) 2.627 8372.

LABEL MANUFACTURERS

Kiwi Studio *, Spytihnevova 4, 12800 Prague 2, (+420) 2.733 482, (+420) 2.0602 305123. Contact: Roman Steel.
CD, Tape.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Kiwi Studio *, Spytihnevova 4, 12800 Prague 2, (+420) 2.733 482, (+420) 2.0602 305123. Contact: Roman Steel.
Audio (CC, CD, DAT, ADAT, 16 Track).

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

CDC, Zarubova ul. 1678, 250 88 Celakovice, (+420) 202.92255, Fax: (+420) 202.92255.

Carmen, Jankovcova 2, Kovo House, 170 88 Prague 7, (+420) 2.2421 7036, Fax: (+420) 2.2422 9022.

Gramofonove Zavody, 267 12 Lodenice, (+420) 311.672 309, Fax: (+420) 311.672 143.

Kekr, Na Mustku 37, 58856 Telc, (+420) 66.962 979, Fax: (+420) 66.962 978.

Kiwi Studio *, Spytihnevova 4, 12800 Prague 2, (+420) 2.733 482, (+420) 2.0602 305123. Contact: Roman Steel.
CD, Other (DAT).

Prolimpex, Sokolska 32, 120 00 Prague, (+420) 2.294 409/249, Fax: (+420) 2.294 619.

Sonopress, Smichovska 323/36, 150 00 Prague 5, (+420) 2.528 421, Fax: (+420) 2.528 421.

MASTERING FACILITIES

Kiwi Studio *, Spytihnevova 4, 12800 Prague 2, (+420) 2.733 482, (+420) 2.0602 305123. Contact: Roman Steel.
Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Supraphon, Palackeho 1, 112 99 Prague 1, (+420) 2.2423 0072/26, Fax: (+420) 2.262 562/2422.

CUSTOM TAPE DUPLICATORS

Carmen, Jankovcova 2, Kovo House, 170 88 Prague 7, (+420) 2.2421 7036, Fax: (+420) 2.2422 9022.

Kiwi Studio *, Spytihnevova 4, 12800 Prague 2, (+420) 2.733 482, (+420) 2.0602 305123. Contact: Roman Steel.
Audio: Cassette, DAT.
Video: Stats-States and/or Countries Services (Czech, Sloviak, Germany).

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Audiosales, Plzenska 66, 151 24 Prague 5, (+420) 2.544 173, Fax: (+420) 2.544 173.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Audiosales, Plzenska 66, 151 24 Prague 5, (+420) 2.544 173, Fax: (+420) 2.544 173.

DENMARK

RECORD LABELS

BMG Denmark

Overgaden neden Vandet 17/2, 1414 Copenhagen K, (+45) 3157 9922, Fax: (+45) 3157 0790.

CMC Records Int'l

Hjulgagervej 21, 9490 Pandrup, (+45) 9973 3733, Fax: (+45) 9820 4175; Int'l Product Mgr.: Dennis Kronborg; Special Mktg. Mgr.: Per Dam; Int'l Sales Mgr.: Sylvain Jonkergouw; Managing Dir.: Benny Bach.
Labels Owned: CMC, CMC Special, Harlekin, Hothouse, Piccolo.

Elap Music *

Bransagervej 2-10, 9490 Pandrup, (+45) 9973 4000, Fax: (+45) 9824 6045; Mng. Dir.: Svend Jensen; A&R Mgr.: Lars Malling; Domestic Sales Mgr.: Torben Frisch; Export Sales Mgr.: Peter Skak.

Labels Owned: The Acoustic, Ballroom Dancing, Classical Collection, Collectors Choice, Country Greatest, Dance X-Tra, First Choice, Giants Of Jazz, His-N-Hits, Instrumental Memories, Moods, More Hits, Nature's Music, Prime, Rose Collection, The Sounds Of Nature, Starsign, Success, Wonderful World.

Intermusic *

Holssteinsgade 39, 8300 Odder, (+45) 8654 5677, Fax: (+45) 8654 5699; E-Mail: inter-ok@pip.dknet.; Web Site: http://www.petec.dk/intermusic/intermusic.htm; Pres.: Hans Jorn Henriksen; A&R: Birgitte Henriksen.
Labels Owned: Concertante, Popcorn, Right Tone; Distributed: GRAPPA, Traumton.

Kick Music A/S

Energivej 42-B, 2750 Ballerup, (+45) 44.651 413, Fax: (+45) 44.651 008; Mng. Dir.: Michael Quvang.

Labels Owned: Service, Spark Musik; Distributed: Pool.

Olga Musik

Boeltevvej 4, 8680 Ry, (+45) 86.892 428, Fax: (+45) 86.890 033; E-Mail: olgamusik@vip.cybercity.dk.

Progress Records

Vesterbro 110-1, 5000 Odense, (+45) 66.177 537, Fax: (+45) 66.129 336; E-Mail: diehard@cybernet.dk; Web Site: www.cybernet.dk/diehard.

Reca Music Productions

Nykobingvej 18, 4571 Grevinge, (+45) 5966 0866, Fax: (+45) 5966 0768; Dir.: Finn Reiner.
Labels Owned: Favorit.

Sony Music Entertainment (Denmark)

Vognmagergade 7, 1120 Copenhagen K, (+45) 3376 0300, Fax: (+45) 3376 0333.

Steeplechase Productions *

PO Box 35, 2930 Klampenborg, (+45) 3964 4244, Fax: (+45) 3964 5044; E-Mail: nils@steeplechase.dk; Web Site: http://www.steeplechase.dk; Pres.: Nils Winther.
Labels Owned: Canzone, Kontrapunkt, Steeple Chase.
US Reps.: Allegro Corporation (OR).

Zing Zing Music Production & Management

Kirkegaardsgade 3, 9000 Aalborg, (+45) 9816 6462, Fax: (+45) 9816 4536; E-Mail: interact@post2.tele.dk; Managing Dir.: Birgitte Rode; Producer: Claus Huuss.

MUSIC PUBLISHERS

CMC Music Publishing, Hjulgagervej 21, 9490 Pandrup, 9490, (+45) 9973 3733, Fax: (+45) 9820 4175, Mng. Dir.: Benny Bach; Int'l Pct. Mgr.: Dennis Kronborg.

EMI Casadilla Music Publishing A/S, (KODA/NCB) Vognmagergade 10, 1120 Copenhagen K, 1120, (+45) 33.935 222, Fax: (+45) 33.935 221, Gen. Mgr.: Stephen Horner.
Owned: EMI Music Publishing Denmark APS.

Elap Music A.S. *, Bransagervej 2-10, 9490 Pandrup, 9490, (+45) 99.734 000, Fax: (+45) 98.246 045, E-Mail: elap@elap.dk; Managing Dir.: Svend Jensen; Business Affairs Mgr.: Lars Malling; Creative Mgr.: Jens Schmidt.

Edel Scandinavia (Denmark), Bredgade 36C, 1260 Copenhagen K, 1260, (+45) 3332 3342, Fax: (+45) 3332 3341.

Steeplechase Music, (BMI/NCB/KODA) PO Box 35, 2930 Klampenborg, 2930, (+45) 3964 4244, Fax: (+45) 3964 5044, E-Mail: nils@steeplechase.dk; Web Site: http://www.steeplechase.dk; Pres.: Nils Winther.

Owned: Edition Kontrapunkt, Engstrom Sodring.

Warner/Chappell Music Denmark, Anker Heegaards Gade 2, 1572 Copenhagen V, 1572, (+45) 3313 3313, Fax: (+45) 3313 3330, E-Mail: mailbox@warner-chappell.dk.

Zing Zing Music Publishing, Kirkegaardsgade 3, 9000 Aalborg, 9000, (+45) 9816 6462, Fax: (+45) 9816 4536, E-Mail: interact@post2.tele.dk; Managing Dir.: Birgitte Rode; Producer: Claus Hvass.

WHOLESALEERS & DISTRIBUTORS

BMG Denmark, Overgaden neden Vandet 17/2, 1414 Copenhagen K, (+45) 3157 9922, Fax: (+45) 3157 0790.

Best Price Exports, Vestergade 17, 1456 Copenhagen K, (+45) 3315 9060, Fax: (+45) 3393 9070. Managing Dir./Buyer: Peter Larsen, (Exporter).

CMC Records Int'l, Hjulgagervej 21, 9490 Pandrup, (+45) 9973 3733, Fax: (+45) 9820 4175. Managing Dir.: Benny Bach; Sales Dir.: Normann Frenesen; Int'l Pct. Mgr.: Dennis Kronborg; Int'l Sales Mgr.: Sylvain Jonkergouw. (Distributor, Importer)

Danish Music Import, Nymberggade 29, 2300 Copenhagen S, (+45) 32.576 655, Fax: (+45) 32.957 593. Mgr.: Bjarne Jorgensen, (Importer)

Elap Music A/S *, Bransagervej 2-10, 9490 Pandrup, (+45) 9973 4000, Fax: (+45) 9824 6045; E-Mail: elap@elap.dk; Managing Dir.: Svend Jensen; Bus. Aff. Mgr.: Lars Malling; Export Mgr.: Peter Skak; Domestic Mgr.: Torben Frisch. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Overstock, Computer Games) (Distributor, Rackjobber)

Labels Distributed: Audio: (Cassette & Disc) Nature's Magic, Giants of Jazz, Instrumental Memories, Dance Extra, Prime Hits 'N' Hits, Wonderful World, Starsign, Ballroom Dancing, Moods, Collect Music, The Sound of Nature, Success, X-Tra, Rose Collection, Classical Collection, First Choice; Video: (Cassette) Universal, Paramount.

Krone Music & Leisure Products, 50 Skolekrogen, 3500 Vaerloose, (+45) 44486240, Fax: (+45) 44476240. Gen. Mgr.: Erik Adelkroner; Label Mgr.: Karen Fensen. (Compact Disc, Records (LP's, 12-inch), Cutsouts, Overstock) (Distributor)

Moskito Music, PO Box 35, 2750 Ballerup, (+45) 4497 5185, Fax: (+45) 4466 2530. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) Shanachie Ent., Koch Int'l, Smithsonian/folkways Melodie, Stern's Topic, Musicdisc, Keltia, Claddagh, Manzana, Mimos, Piranha, United One, Lismor, Al Sur.

Scandinavian Musik Distribution, Skindergade 24, 1st Floor, 1159 Copenhagen, (+45) 3314 1517, Fax: (+45) 3314 1406. (Distributor)

Street Dance Records *, Vestergade 17, 1456 Copenhagen, (+45) 3315 9070, Fax: (+45) 3393 9070; E-Mail: webmaster@streetdance.com; Web Site: www.streetdance.com. Dir., Imports/Exports: Peter Larsen; Dir. Accts.: Claus Hoeljung. (Compact Disc, Records (LP's, 12-inch, Singles)) (Distributor, One-Stop, Importer, Exporter, Retailer)

Voices of Wonder Records, Sankt Jorgens Alle 7, O.G. 1.th., 1615 Copenhagen V, (+45) 3121 0135, Fax: (+45) 3324 0495; E-Mail: vow@pip.dknet.dk; Web Site: www.vow.dk. Mgr./Buyer: Mr. Jan Schmidt. (Distributor, Exporter)
Labels Distributed: Audio: (Disc) Alias, All Saints, Earache, Good Looking, Language, Matador, Ninja Tune, Nova, Zambia, Ntone, Nuclear Blast, Soma, SSR, Vision Soundcarriers, Wall of Sound, Young God, KK.

Company headquarters are designated by a *

Labels Exported: AGM Music, April, Cloudland, Crunchy Frog, Edward Davenport, Serious Entertainment, TBA (Denmark); Beat Service, Head Not Found, Origo Sound, Voices of Wonder (Norway)

PERFORMING RIGHTS ORGANIZATIONS

KODA, Maltegaardsvej 24, 2820 Gentofte, (+45) 3168 3800, Fax: (+45) 3168 3813, Managing Dir.: Niels Bak.

NCB (Nordisk Copyright Bureau), Frederiksgade 17, 1265 Copenhagen K, (+45) 3336 8700, Fax: (+45) 3336 4690, E-Mail: ncb@ncb.dk, Web Site: www.ncb.dk.

MUSIC LIBRARIES

Albertslund Bibliotek, Bibliotekstorvet 2, 2620 Albertslund, (+45) 4364 0198, Fax: (+45) 4364 5798.

Brøndby Bibliotekerne, Nygårds Plads, 2605 Brøndby, (+45) 4328 2000.

Copenhagen City Library, Krystalgade 15, 1172 Copenhagen K. The Danish Jazz Center, Borupvej 66B, 4683 Ronede, (+45) 5671 1327, (+45) 5671 1381, Fax: (+45) 5671 1749, E-Mail: jazzcent@inet.uni-c.dk.

Frederikshavn Bibliotek, Parallevej 721, 9900 Frederikshavn, (+45) 9843 1500/6608.

Gledeaxe Biblioteksvesen, Soborg Hovedgade 220, 2860 Soborg, (+45) 3954 7777.

Helsingør Bibliotek, Marienlyst Alle 4, 3000 Helsingør, (+45) 4921 7300.

Herlev Bibliotek, Herlev Bygade 70, 2730 Herlev, (+45) 4494 0961.

Herning Centralbibliotek, Braendegardvej 2, 7400 Herning, (+45) 9712 1811.

Holbaek Bibliotek, Nygade 9-11, 4300 Holbaek, (+45) 5343 0549.

Ishøj Bibliotek, Ishøj Store Torv 1, 2635 Ishøj, (+45) 4357 7171.

Kolding Kommunebibliotek, Jernbanegade 25, 6000 Kolding, (+45) 7550 1500.

Match Music Int'l, Mosedalvej 11B, 2500 Valby, (+45) 3645 9111, Fax: (+45) 3645 9100.

Silkeborg Bibliotek, Hostrupgade 41a, 8600 Silkeborg, (+45) 8682 0233.

Sonderborg Kommune Biblioteker, Kongevej, 6400 Sonderborg, (+45) 7442 2631.

Viborg Bibliotek, Vesterbrogade 15, 8800 Viborg, (+45) 8725 3132.

ENVELOPES & MAILERS

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144, Tape, Video Tape.

JACKET/SLEEVE MANUFACTURERS

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144, Tape, Video Tape.

LABEL MANUFACTURERS

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144, Tape, Video Tape.

PRINTING

Johnson & Johnson, Aldersrosgade 8, 2100 Copenhagen, (+45) 3129 8686, Fax: (+45) 3129 5005.

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144.

GRAPHIC DESIGN

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144.

POLYBAGS & SHRINKWRAP

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144, Shrinkwrap.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Air Play Recording Studio, Montanagade 29 D-E, 8000 Århus C, (+45) 8619 1212/72, Fax: (+45) 8619 1212.

Ama'ryt Lyd, Olymposvej 21, 2300 Copenhagen S, (+45) 3258 3253.

CMC Production, 21 Hjulmagervej, 9490 Pandrup, (+45) 9973 3733, Fax: (+45) 9820 4450.

Dandise Production, Skifervej 2, 4990 Sakskøbing, (+45) 5470 4400, Fax: (+45) 5470 4499.

Holm Cassette, Gadelandet 20, 2700 Brønshøj, (+45) 3889 1333, Fax: (+45) 3889 0912.

Marsk Music, Farupkirkevej 27, 6780 Ribe, (+45) 7542 1758, Fax: (+45) 7542 3536.

Medley Studios, Vesterbrogade 107 E, 1620 Copenhagen V, (+45) 3131 7507, Fax: (+45) 3123 9596.

Per Meistrup Productions, Karlslunde, (+45) 5314 6677, Fax: (+45) 5314 5144.

SDC DanDisc A/S, Skifervej 2, 4990 Sakskøbing, (+45) 5470.4400, Fax: (+45) 5470.4499, E-Mail: info@sdc-dandisc.dk. Vice Pres.: Knud Foldshack. CD, CDV, DVD.

Tam Studio, Svenstrupvaenget 3, 5260 Odense S, (+45) 6615 0430, Fax: (+45) 6615 0887. Owners: Tony/Myrtle Batchelor. CD, Minidisc.

Tocano Multimedia, Hassellunden 16, 2765 Smørum, (+45) 4466 3867/6200, Fax: (+45) 4466 4033.

Top Tunes Studio, Tomervej 14, 6710 Esbjerg V, (+45) 7515 6700, Fax: (+45) 7515 6705.

Werner Studios, Rentemestervej 23-25, 2400 Copenhagen NV, (+45) 3834 3405, Fax: (+45) 3834 3406.

PLATING & PRESSING PLANTS

Figaro Lydproduktion, Fr. Obelsvej 21, 9000 Aalborg, (+45) 9812 8244.

Salut Audio & Video, Dortheavej 10, 2400 Copenhagen NV, (+45) 3110 5756.

MASTERING FACILITIES

Ditto Music & LYD ★, Kongeslusen 21, 2610 Rodovre, (+45) 3641.5342. Pres.: Ole Steen; Mktg. Dir.: Calle Sand. Audio.

SB Studio, Hoffdingsvej 18, 2500 Valby, (+45) 3644 0402, Fax: (+45) 3644 0409.

SDC DanDisc A/S, Skifervej 2, 4990 Sakskøbing, (+45) 5470.4400, Fax: (+45) 5470.4499, E-Mail: info@sdc-dandisc.dk. Vice Pres.: Knud Foldshack. Audio, Video.

Steeplechase Digital Mastering, Slotsallen 16, 2930 Klampenborg, (+45) 39.644244, Fax: (+45) 39.645044, E-Mail: studio@steeplechase.dk, Web Site: www.steeplechase.dk. Pres.: Nils Winther. Audio.

Tam Studio, Svenstrupvaenget 3, 5260 Odense S, (+45) 6615 0430, Fax: (+45) 6615 0887. Owners: Tony/Myrtle Batchelor. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

Techpoint Studio, Birkebakken 8, 2500 Valby, (+45) 3645 3535, E-Mail: nils_harbo@online.pol.dk. Audio.

CUSTOM TAPE DUPLICATORS

Backstage Studio, Orstedsgade 10-18, 5000 Odense C, (+45) 6617 8181.

Ditto Music & LYD ★, Kongeslusen 21, 2610 Rodovre, (+45) 3641.5342. Pres.: Ole Steen; Mktg. Dir.: Calle Sand. Audio: Cassette, Open Reel, DAT.

Per Meistrup Productions, Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: 1/2" VHS Cassette. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight.

SDC DanDisc A/S, Skifervej 2, 4990 Sakskøbing, (+45) 5470.4400, Fax: (+45) 5470.4499, E-Mail: info@sdc-dandisc.dk. Vice Pres.: Knud Foldshack. Audio. Video: Video High Speed Capability-TMD, Stats-Number of Slaves in Operation (8000), Annual Unit Volume (40,000,000), States and/or Countries Services (Europe). Video Packaging Services-.

Tam Studio, Svenstrupvaenget 3, 5260 Odense S, (+45) 6615 0430, Fax: (+45) 6615 0887. Owners: Tony/Myrtle Batchelor. Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (CD, MD).

PACKAGING SERVICES - NON DUPLICATOR ONLY

Man Over Bord (Man Over Board), Amagervej 1/1, 1160 Copenhagen K, (+45) 3313 0397, Fax: (+45) 3315 0397.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Lyrec Manufacturing, Mileparken 22, 2740 Skovlunde, (+45) 4453 2522, Fax: (+45) 4453 5335.

Revox Denmark, Oddervej 123, 4500 Nykøbing SJ, (+45) 5932 1212, Fax: (+45) 5932 1512.

PERFORMING RIGHTS ORGANIZATIONS

NCB (Nordisk Copyright Bureau), Toompuiestee 7, 20010 Tallinn, (+372) 6.460 274, Fax: (+372) 6.460 275.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Theka, Lohu Street 12, EE 0026 Tallinn, (+372) 2.538 395, Fax: (+372) 2.537 086.

CUSTOM TAPE DUPLICATORS

Salmuusik, Tondi 17a, EE 0013 Tallinn, (+372) 2.556 547, Fax: (+372) 650 4888.

Company headquarters are designated by a ★

FINLAND

RECORD LABELS

Amigo Musik Finland

Launeenkatu 4, 15100 Lahti, (+358) 0.734 1334, Fax: (+358) 0.734 1335; Mng. Dir.: Mr. Jari Mykra. Labels: Distributed: ACT, Blind Fig, Enja, Fantasy, Green Linnet, Rhino, Stax, Tui, Vanguard.

BMG Finland Oy

Vattuniemenranta 2, 00210 Helsinki, (+358) 9.613 201, Fax: (+358) 9.613 0299.

Digelius Music

Laivuriniirne 2, 00120 Helsinki, (+358) 0.666 375, Fax: (+358) 0.628 950.

EMI Finland

Tallberginkatu 2 A, 00180 Helsinki, (+358) 0.348 426, Fax: (+358) 0.3484 2797.

K-Tel Int'l

Saynaslahentie 16, 00560 Helsinki, (+358) 9.757 1522, Fax: (+358) 9.750 653.

Olarin Musiikki ★

Ellipsikuja 3A, 02210 Espoo, (+358) 9.881 3227, Fax: (+358) 9.804 3469; Managing Dir.: Timo Narvainen; Promo.: Sirku Narvainen. Labels Owned: Ellipsikuja Levy-yhtio, Olarin Musiikki, What.

Ondine

Fredrikinkatu 77/A/2, 00100 Helsinki, (+358) 9.492 348, Fax: (+358) 9.493 956; E-Mail: ondine@ondine.fi.

Oy Fg-Naxos A.B.

Kamreerintie 10, 2krs, 02700 Espoo, (+358) 9615 3615, Fax: (+358) 9615 36299; E-Mail: jan-enik.lindqvist@fg-naxos.fi.

PolyGram Finland

Vattuniemenranta 2, 00210 Helsinki, (+358) 0.615 4677, Fax: (+358) 0.6154 6700.

Promotion House Oy/Mega

Iso Roobertinkatu 41, 00120 Helsinki, (+358) 9.622 80262, Fax: (+358) 9.622 80261.

Rubber Rabbit Rock'n'Roll Records

PO Box 47, 13211 Hameenlinna, (+358) 03.617 2653, Fax: (+358) 03.617 2656; E-Mail: rabbit@sr.com; Web Site: www.sr.com; Dir.: Miettinen. Labels Owned: SaiRioSol. US Reprs.: Pravda (IL).

Sony Music Entertainment (Finland)

Ahventie 4/B, 02170 Espoo, (+358) 9.613 700, Fax: (+358) 9.6137 0888.

WEA Records Finland

Melkonkatu 28/E, 00210 Helsinki, (+358) 9.662 1366, Fax: (+358) 9.675 531.

MUSIC PUBLISHERS

Jasemusikki, (TEOSTO) Lukiokatu 36, 13130 Hameenlinna, 13130, (+358) 3.682 3146, Fax: (+358) 3.653 2102, E-Mail: jarmo.sermila.sci.fi.

Olarin Musiikki, Ellipsikuja 3A, 02210 Espoo, 02210, (+358) 9.881 3227, Fax: (+358) 9.804 3469, Managing Dir.: Timo Narvainen.

Sulasol, Fredrikinkatu 51-53 B, 00100 Helsinki, 00100, (+358) 9.4136 1100, Fax: (+358) 9.4136 1122, Web Site: www.and.fi/sulasol; Exec. Dir.: Matti Apajalahti.

Suomen Saveltajat, Runeberginkatu 15/A/11, 00100 Helsinki, 00100, (+358) 9.445 589, Fax: (+358) 9.440 181, E-Mail: suomen.saveltajat -OR- compose.pp.fi; Web Site: http://personal.eunet.fi/pp/compose; Pres.: Mikko Heinio; Sec.: Annu Mikkonen.

Taurus Music/Ande Music, Tinantie 1, 02431 Masala, 02431, (+358) 9.297 7007, Fax: (+358) 9.297 7036, Pres.: A. Paivalainen; Professional Mgr.: V. Melart.

WHOLESALEERS & DISTRIBUTORS

BMG Finland Oy, Vattuniemenranta 2, 00210 Helsinki, (+358) 9.613 201, Fax: (+358) 9.6132 0299.

EMI Finland, Tallberginkatu 2 A, 00180 Helsinki, (+358) 0.348 426, Fax: (+358) 0.3484 2797.

Sony Music Entertainment (Finland), Ahventie 4/B, 02170 Espoo, (+358) 9.613 700, Fax: (+358) 9.6137 0888.

PERFORMING RIGHTS ORGANIZATIONS

Koplosto, Hietaniemenkatu 2, 00100 Helsinki, (+358) 0.406 197, Fax: (+358) 0.493 579.

NCB (Nordisk Copyright Bureau), Lauttasarentie 1, 00200 Helsinki, (+358) 0.681 011, Fax: (+358) 0.674 218.

TEOSTO (The Finnish Composers' Int'l Copyright Bureau), Lauttasarentie 1, 00200 Helsinki, (+358) 9.692 011, Fax: (+358) 9.677 134. Pres.: Henrik Otto Donner.

MUSIC LIBRARIES

BMS (Better Media Sound), 600 Kaakkomaki, 88999 Kajaani, (+358) 8.661 402.

Le Baron Music, Arinatie 8, 00370 Helsinki, (+358) 0.506 1877, Fax: (+358) 0.506 1486.

Bluebird Music/Blue Bubble, Arinatie 8, 00370 Helsinki, (+358) 0.506 1877, Fax: (+358) 0.506 1486.

PRINTING

Kirjapaino Kuronen Erkki, Arentiti 9, 00410 Helsinki 90, (+358) 0.504 433, Fax: (+358) 0.531 284.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Base Beat Studios, Viihtie 4c, 00700 Helsinki, (+358) 9.354 255, Fax: (+358) 9.358 920.

Disco-Press, PO Box 570, 33101 Tampere, (+358) 3.346 2522, Fax: (+358) 3.346 2532, E-Mail: discopress@sci.fi, Web Site: www.eurohit.sci.fi. Mgr.: Pentti Teravainen.

Finnvox, Arintatie 8, 00370 Helsinki, (+358) 0.554 521, Fax: (+358) 0.550 971.

PLATING & PRESSING PLANTS

Disco-Press, PO Box 570, 33101 Tampere, (+358) 3.346 2522, Fax: (+358) 3.346 2532, E-Mail: discopress@sci.fi, Web Site: www.eurohit.sci.fi. Mgr.: Pentti Teravainen. Pressing.

MASTERING FACILITIES

Recording Service Jouko Ahera, Lehtotie 4, 01730 Vantaa, Helsinki, (+358) 0.878 5805, Fax: (+358) 0.878 5805.

CUSTOM TAPE DUPLICATORS

AAC-Opisto, PO Box 355, 00101 Helsinki, (+358) 0.177 355.

PACKAGING SERVICES - NON DUPLICATOR ONLY

Studiotec, Kuusiniemi 2, 02710 Espoo, (+358) 0.592 055, Fax: (+358) 0.592 090.

FRANCE

RECORD LABELS

7th Records

101 avenue Jean Jaures, 93800 Epinay-sur-Seine, (+33) 1.4826 1027, Fax: (+33) 1.4827 6288; E-Mail: seventh@club-internet.fr.

Airplay Records/Network Music Group

39 rue de la Rochefoucauld, 92100 Boulogne-Billancourt, (+33) 1.4699 6262, Fax: (+33) 1.4603 4277.

Arion

36 Ave., Hoche, 75008 Paris, (+33) 1.4563 7670, Fax: (+33) 1.4563 7954; Gen. Mgr.: Manuela Ostrolenk. Labels Owned: Pierre Verany. US Reps.: Allegro Imports (OR).

Arkadia Records Int'l

2830 rue Mederic, 75017 Paris, (+33) 4267 1516, Fax: (+33) 4766 1908.

Atoll Music

18-20 rue du Borrego, 75020 Paris, (+33) 1.4366 6922, Fax: (+33) 1.4366 5221 5.

Back To Blues

16 boulevard Vital Bouhot, 92200 Neuilly-sur-Seine, (+33) 1.4637 3388, Fax: (+33) 1.4640 0434.

Boucherie Productions

15 bis rue du Plateau, 75019 Paris, (+33) 1.4452 9415, Fax: (+33) 1.4452 9416; E-Mail: hintzypb@imaginet.fr; Web Site: http://www.netbeat.com; Int'l Mgr.: Stan J. Hintzy; Gen. Mgr.: Luc Natali; A&R Mgr.: Francois Hadji-Lazaro.

Labels Owned: Abathrash, Acousteach, Chantons Sous Catrve.

Int'l Reps.: Crossover Music Dist., PIAS Belgique, (Bruxelles); Atracao (Bresil); Si-Wan Records (Seoul); A.D.A. (E. Yorkshire); I.R.D. (Milano); King Int'l Inc. (Japan); BMG Musique, Coeur de Lion, Distribution Pelleas (Canada).

Caravage

130 rue Marius Aulan, 92300 Levallois-Perret, (+33) 1.4759 9451, Fax: (+33) 1.4759 0965; Managing Dir.: Jean-Paul Smets. Labels Owned: Axis, Hyphen Music.

D.A.M. S.A.

17 rue du Parc, B.P. 13, 77301 Fontainebleau Cedex, (+33) 1.6469 5555, Fax: (+33) 1.6072 3600.

The Walt Disney Co.

44 ave., des Champs Elysees, 75008 Paris, (+33) 1.4420 5500, Fax: (+33) 1.4563 8111; Pres.: Pierre Sissman.

Disques Dreyfus

18 Rue De Tilsitt, 75017 Paris, (+33) 1.5381 4000, Fax: (+33) 1.5381 4030; Pres.: Francis Dreyfus.

Disques Forlane ★

15 rue de l'Antienne Mairie, 92100 Boulogne-Billancourt, (+33) 1.4825 0217, Fax: (+33) 1.4603 2547; Gen. Mgr.: Yves Roy. Labels Owned: Fioretti, Forlane.

Disques Merlin

49 Ave., de Brocellande, 35400 Saint-Malo, (+33) 2.9956 3251, Fax: (+33) 2.9940 5567.

Gam Int'l - Sephora, La Musique DL Vie

Z.A. a Pimpie - 1 rue Rene' Cassin, 26120 Montelieu, (+33) 4.75 59 9340, Fax: (+33) 4.75 59 9348; E-Mail: sephora@club-internet.fr.

IRS Records

1 rue d'Auneau, 28700 Chantseru, (+33) 3731 1131, Fax: (+33) 3731 4110; E-Mail: padovani@IRS.

Karamel Music

73 rue de Turbigo, 75003 Paris, (+33) 1.4271 7711, Fax: (+33) 1.4271 1391.

Loft Records

20 Rue du Golf, 03200 Vichy, (+33) 04.7098 5816, Fax: (+33) 04.7098 5793; Pres.: Di Natale-Ch.

MDP Music

PO Box 1777, 57804 Fleyming-Merlebach cedex, (+33) 3.8704 7073, Fax: (+33) 3.8787 1234.

Mara Productions ★

31420 Alan, (+33) 05.6198 7930, Fax: (+33) 05.6198 7938; Gen. Mgr.: Jean-Claude. Labels Owned: Mara.

Ocora Radio France

116 avenue du President Kennedy, Rm 1275, 75016 Paris, (+33) 1.4230 3804, Fax: (+33) 1.4230 4949; Dir.: Martine Filippi; Coord.: Serge Noel Ranaivo; Pub. Rel.: Isabelle Gerard; Logistics: Dagmara Girod.

PolyGram Classique

20 rue des Fosses St.Jacques, 75235 Paris Cedex 05, (+33) 1.4441 9494, Fax: (+33) 1.4441 9493.

PolyGram France (Rennes)

10 place du Marechal Juin, 35100 Rennes, (+33) 9931 1055, Fax: (+33) 9930 6441.

PolyGram Jazz (France)

22 rue des Fosses St.Jacques, 75005 Paris cedex, (+33) 1.4441 9393, Fax: (+33) 1.4441 9301.

PolyGram Projets Speciaux

14 rue Pierre et Marie Curie, 75005 Paris, (+33) 1.4441 9100, Fax: (+33) 1.4441 9101.

REM

4 rue Saint-Marie des Terreaux, 69001 Lyons, (+33) 7830 0571, Fax: (+33) 7827 3849.

Square Records

10-12 rue Richer, 75009 Paris, (+33) 1.4801 8181, Fax: (+33) 1.4246 7724; Gen. Mgr.: Fabrice Absis; Head, Pdct.: Rebecca Delanet; Int'l Mgr.: Fabienne Jorion; Promo. Mgr.: Muriel Valentin.

Tristar

131 avenue de Wagram, 75838 Paris Cedex 17, (+33) 1.4440 6713, Fax: (+33) 1.4440 6906.

Valotte Records Int'l

138 rue Nationale, PO Box 46, 75013 Paris, (+33) 1.4583 4500, Fax: (+33) 1.03862 60347.

WEA Music France

102 ave., du President Kennedy, 75016 Paris, (+33) 1.4430 4000, Fax: (+33) 1.4430 4050.

W.M.D.

101 rue du Cherche Midi, 75006 Paris, (+33) 1.4439 5100, Fax: (+33) 1.4439 5110.

Warner Classics France

14 avenue Albert Einstein, ZI du Coudray, 93151 Blanc Mesnil, (+33) 1.4814 5000, Fax: (+33) 1.4814 5161.

MUSIC PUBLISHERS

Atoll Music ★, 18-20 rue du Borrego, 75020 Paris, 75020, (+33) 1.4366 6922, Fax: (+33) 1.4366 5221, Pres.: Charles Ibgui, A&R: Rudy Lalargue; Export: Anne Marx; Finance/Admin.: Annie Genah.

BMG Music Publishing France, 4-6 Place de la Bourse, 75080 Paris Cedex 02, 75080, (+33) 1.4488 6969, Fax: (+33) 1.4488 6999, Managing Dir.: Stephane Berlow; Int'l Coord.: Sandrine Gaston.

Caravage, (SACEM/SDRM) 130 rue Marius Aulan, 92300 Levallois-Perret, 92300, (+33) 1.4759 9451, Fax: (+33) 1.4759 0965, Managing Dir.: Jean-Paul Smets. Owned: Caravage (SACEM/SDRM).

Francis Dreyfus Music, 18 Rue. De Tilsitt, 75017 Paris, 75017, (+33) 1.5381 40 00, Fax: (+33) 1.5381 40 30, Pres.: Francis Dreyfus.

EMI Music Publishing France, 20 rue Molitor, 75016 Paris, 75016, (+33) 1.4071 3200, Fax: (+33) 1.4077 6180, Gen. Mgr.: Fabrice Benoit.

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Elliot Music, 108 rue Damremont, 75018 Paris, 75018, (+33) 1.4226 1615, Fax: (+33) 1.4267 7999, E-Mail: elliot.music@wanadoo.fr; Pres.: Agnes Langella; Producer: Gerard Langella.

Metisse Music, (SACEM/SDRM) 1 Villa Juge, 75015 Paris, 75015, (+33) 1.4059 0473, Fax: (+33) 1.4575 0480, E-Mail: metisse@imaginet.fr; Pres.: Petra Gehrmann.

Administered: FCZ/Acoustii, Industrial Music, Owl Records.

My Gosh Music, (SACEM) Villa d'Amboise, 20 Rue du Golf, 03200 Vichy, 03200, (+33) 04.7098 5816, Fax: (+33) 04.7098 5793, Pres.: Di Natale-Ch.

Pas Mal Publishing, (ASCAP) 283 Faubourg-Saint-Antoine, 75011 Paris, 75011, (+33) 1.4348 5151, Fax: (+33) 1.4348 5753, Web Site: www.theyounggoods.com; Admin.: Patrick Jannes.

Peermusic France, 5 rue Lincoln, 75008 Paris, 75008, (+33) 1.5383 9250, Fax: (+33) 1.5383 9255, E-Mail: paris@peermusic.com.

PolyGram France, 20 rue de Fosses Saint Jacques, 75005 Paris, 75005, (+33) 1.4441 9494, Fax: (+33) 1.4441 9401.

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Sony Music Publishing, 131 ave. de Wagram, 75838 Paris Cedex 17, 75838, (+33) 1.4440 6764, Fax: (+33) 1.4440 6898.

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Editions de Plein Vent, 5 rue Jean Jaures, 07600 Vals les Bains, (+33) 7594 6355, Fax: (+33) 7537 6366. Contact: Gibaud Jean. (Distributor)

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Le Souffle D'or ★, PO Box 3, 05300 Barret le Bas, (+33) 9265 5224, Fax: (+33) 9265 0879. Mgr.: Yves Michel. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor) Labels Distributed: Audio; (Cassette & Disc) Oreade, Le Souffle D'or, Ciel et Terre, High Tide.

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Sony Music Entertainment (France), 8 rue Louis Armand, 92600 Asnieres, (+33) 1.4440 6060, Fax: (+33) 1.4790 6841.

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- Audio (CD, Cassette).
- Cabana Music**, 95 rue Roger Francois, 94700 Maison Alfort, (+33) 1.4376 7837.

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- Bamboo**, 1 chemin de Courtine, 84000 Avignon, (+33) 9085 7678, Fax: (+33) 9027 3606.
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- CNAL**, 256 rue Marcadet, 75018 Paris, (+33) 1.4229 2461, Fax: (+33) 1.4229 3598.
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- MPO Disque Compact**, Domaine de Lorgerie, 53700 Averton, (+33) 2.4308 3600, Fax: (+33) 2.4303 7933.
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- Studio De La Madeleine**, 27 boulevard Maiesherbes, 75008 Paris, (+33) 1.4265 1025, Fax: (+33) 1.4265 2119.
- Studio Du Carron**, Le Carron, PO Box 37, 01290 Grieges, (+33) 8531 7573/7262, Fax: (+33) 8531 7593.
- Top Master**, 4 square Gabriel Faure, 75017 Paris, (+33) 1.4754 0671, Fax: (+33) 1.4766 3546.
- ZL Les Franchises**, Rue de la Poudriere, PO Box 163, 52202 Langres, (+33) 2584 3232, Fax: (+33) 2584 3210.

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- Duplication France**, ZI des Paituotes - Sainte Marguerite, 88100 Saint-Die.

Parellis, 101 rue de Javel, 75015 Paris, (+33) 1.0145750766, Fax: (+33) 1.0160581633. Pressing.

PolyGram France, Avenue Maurice Ravel, Zone Industriale, 92160 Antony, (+33) 1.4674 2600, Fax: (+33) 1.4674 2674.

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- Digipro France**, 110 rue de la Boetie, 75008 Paris, (+33) 1.4256 0186, Fax: (+33) 1.4289 4308.
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- Agence Tam-Tam**, 61 cours de la Liberte, 69003 Lyon, (+33) 7284 9505, Fax: (+33) 7284 9500.
- CB Sound (France) ★**, Les Mayets, 33220 Riocaud, (+33) 5.5741 2480, Fax: (+33) 5.5741 2113, E-Mail: birkano@mail.opsion.fr. Pres./Dir.: Chris Birkett; Sales: Phylis Hewett; Mktg.: Janet Shaw. Audio: Cassette, DAT, Real-Time.
- Cabana Music**, 95 rue Roger Francois, 94700 Maison Alfort, (+33) 1.4376 7837.
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- Bauer Records**
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Int'l Reprs.: In-Akustik (Germany).
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Hermannsthal 43, 22119 Hamburg, (+49) 40.651 7184, Fax: (+49) 40.651 6125.
- Chrom Records GMBH**
Westermuehlstrasse 26, 80469 Munich, (+49) 89.202 394-50, Fax: (+49) 89.202 394-99; E-Mail: chrom-records@compuserve.com; Web Site: http://www.chrom.de; Mgr.: Carl D. Erling; Promo.: Gerlinde Gronow; A&R: Rudi Schable. Labels: Distributed: Daydream, Gymnastic, Gymnastic Classx.
- City Slang**
Borker Str. 4, c/o NTT Medien, 45731 Waltrop, (+49) 2309.91301, Fax: (+49) 2309.91306.
- clearspot**
Arnsburger Str. 70 c/o EFA Frankfurt Office, 60385 Frankfurt, (+49) 69.943 4240, Fax: (+49) 69.943 4242.
- Colossum Schallplatten GmbH - Musikstudios**
Bayernstrasse 100, 90471 Nuremberg, (+49) 911.474 0170, Fax: (+49) 911.474 0160; E-Mail: col@colossum.de; Web Site: http://www.colossum.de; Dir.: Luther Armin; A&R/Pub. Rel.: Francoise Rickert. Labels Owned: Colossum, Varese Sarabande, Varese Sarabande Jazz, Varese Sarabande Spotlight; Distributed: Beat, First Night, TER.
- Coolmusic Records**
Remscheider Str. 101, 42369 Wuppertal, (+49) 202.246 1363, Fax: (+49) 202.246 1364; Managing Dir.: Chris Cool; A&R Leitung: Mone Rathmann; A&R Dance: Anette Jorgens; A&R Rock: Hartmut Kies. Labels Owned: Keep Cool.
- Costbar**
BurgsiraBe 9, 48301 Nottuln, (+49) 2502 6151, Fax: (+49) 2502 1825.
- Countdown Music**
Harkshneider Weg 74, 25451 Quickborn, (+49) 4106.5041, Fax: (+49) 4106.67046; E-Mail: countdown@compuserve.com; Pres.: Reiner Eltzovdt; Licensing Mgr.: Karen Ross; Repertoire Mgr.: Claudia Nehls.
- Crippled Dick Hot Wat**
Postfach 3864, 78027VS Schwemningen, (+49) 7720.37070, Fax: (+49) 7720.22435.
- Crypt Records**
PO Box 304292, 20325 Hamburg, (+49) 40.4313 0310, Fax: (+49) 40.43 3065.
- DD-Records**
Stroofstrasse 4, 65933 Frankfurt, (+49) 69.380 8679, (+49) 69.177 2072349, Fax: (+49) 69.380 8679; E-Mail: hdd@rocketmail.mail; Contact: Daniel Wloka. Labels Owned: Free Culture Music.
- Danse Macabre**
Jean-Paul Str. 26, 95444 Bayreuth, (+49) 921.75 7690, Fax: (+49) 921.757 6932.
- Die Eigene Gesellschaft**
Spreewaldplatz 6, 10999 Berlin, (+49) 30.611 9376.
- Dogo Bros. Entertainment GmbH**
Erlanger Strasse 9, D-91083 Baiersdorf, (+49) 9133.777 555, Fax: (+49) 9133.6699; Managing Dir.: Jorg Dogondke; Opns. Mgr.: Tina Denas; A&R Dir.: Manlio Celotti; Mktg. Dir.: Ralph Dogondke. Offices: Hintern Vogelherd 22, Ahrensburg, D-22926, Germany, (49) 4102.51488, Fax: (49) 4102.51488. Labels: Distributed: Adams Rib, Labor, O.G. (Original Gangster), Viceroy Music.
- Dope Records**
Steindamm 21, 20099 Hamburg, (+49) 40.245613.
- Dossier**
Koloniestr. 25a, 13359 Berlin, (+49) 30.494 2081.
- Downbeat Records GmbH**
23 Hutensienstr., 12203 Berlin, (+49) 30.8410 9704; Managing Dir.: Norbert Rudnitzky.
- Dreamagic Music**
Fabrikstrasse 21-23, 64625 Bensheim, (+49) 6251.2525, Fax: (+49) 6251.63379; Managing Dir.: Strike Morris.
- ECM Records**
Pasinger Strasse 94, 82166 Graefelfing, (+49) 89.851 048, Fax: (+49) 89.854 5852; E-Mail: ecm@ecmrecords.com; Web Site: www.ecmrecords.com.
- EFA Medien**
Billwerder Neuer Deich 72, 20539 Hamburg, (+49) 40.789 1700, Fax: (+49) 40.782 783; E-Mail: 100434.1520@compuserve.com; Web Site: www.efamedien.com; Managing Dir.: Ulrich Vormehr; Managing Dir.: Werner Schrödl. Offices: Arnsburger Str. 70, Frankfurt am Main, 60385, Germany, (49) 69.943 4240, Fax: (49) 69.9434 2422.
- EMI Electrola, (Div. of The EMI Group)**
Maarweg 149, 50825 Cologne, (+49) 221.49020, Fax: (+49) 221.490 2100; Pres./EMI Music GSI/A: Helmut Fest; Vice Pres./EMI Electrola: Rudiges Fleige; Finance Dir./GSI/A: Jochau Fresc; Managing Dir./EMI: Marco Quirini; Mng. Dir./spin records: Peter Burtz; Managing Dir./Electrola: Michael Golla; Managing Dir./EMI scala: Roman Rybnikar; Dir./Human Resources GSA: Erich Grote; Dir./IT: Bernd Kopyciok; Dir./Planning GSA: Dr. Carl Mahmann; Dir./Distribution: Dr. Christian Femerling; Dir./Sales: Frank Hohenboken; Dir./Promo.: Horst Mittmann; Dir./Corp.PR/Internal Com: Birgit Kurth.
- Edel Records GmbH**
Wichmannstrasse 4, Haus 2; 22607 Hamburg, (+49) 40.890 850, Fax: (+49) 40.896 521; Chrmn.: Michael Haentjies; Managing Dir.: Chris Grogg; Int'l: Helge Trilck; Promo. Mgr.: Stefan Weikert; A&R/Mktg.: Hans-Martin Gutsch.
- Elisar Records ***
Hauptstrasse 66, 77652 Offenburg, (+49) 781.72041, Fax: (+49) 781.23406; E-Mail: konzertbuero.weber@baden-online.de; Owner: Irma Weber; Procuration: Ursula Junckes.
- Enja Records**
Frundsbergstrasse 36, 80634 Munich, (+49) 89.161 777, Fax: (+49) 89.167 8810; E-Mail: enjarecords@comway.net; Web Site: http://www.enjarecords.com; Contact: Matthias Winculmann; Contact: Olive Kemmerer; Contact: Hans-Jurgen Schaac. Labels Owned: Blues Beacon, Tiptoe. US Reps.: Koch Int'l (NY).
- Erdenklang Musikverlag ***
In der Habbecke 16-18, 59889 Eslohe, (+49) 2973.2088, Fax: (+49) 2973.2660; E-Mail: ruetzel@erdenklang.de; Web Site: www.erdenklang.de; Pres.: Ulrich Ruetzel. Labels Owned: Cross Culture, Prawda Plastinski. Int'l Reps.: Higher Octave Music, Real Music.
- Escapade Music**
Arnsburger Str. 70 c/o EFA Frankfurt Office, 60385 Frankfurt, (+49) 69.943 4240, Fax: (+49) 69.943 4242.
- Event Records**
Hildesheimer Strasse 111a, 30173 Hannover, (+49) 511.805 001, Fax: (+49) 511.805 004; E-Mail: event@music-satellite.de; Web Site: http://www.music-satellite.de; Pres.: Peter Knorr; A&R: Tomas Dueswiger; A&R: Susan Troske. Labels Owned: Bepicator, Picus.
- Eversongs ***
Firkenweg 7, 85774 Unterfoehring, (+49) 89.950 441 9, Fax: (+49) 89.950 3057; Pres.: Jorg Evers; A&R Mgr.: Susan Zimmermann.
- Extraplatte**
Melle Music, Rodenbergerstr. 22, 31655 Stadthagen, (+49) 5721.723 75, Fax: (+49) 5721.758 88.
- F.M.I. Records**
Schweizer Str. 23, 60594 Frankfurt, (+49) 63.603 2025, Fax: (+49) 63.603 2026.
- From Here To Fame GmbH**
Neue Maastrichter Str. 12-14, 50672 Cologne, (+49) 221.952 9510, Fax: (+49) 221.510 7399; E-Mail: office@fromheretofame.com; A&R: Akim Walla; Int'l: Ralf Kotthoff; Promo.: Frank Steinert. Labels Owned: Mzee. Int'l Reps.: Hip Hop MailOrder, From Here To Fame Dist. (Germany).
- GLM Georg Loeffler Musikverlag**
Kaiser Ludwig Platz 1, 80336 Munich, (+49) 89.544 045 34, Fax: (+49) 89.544 045 35; E-Mail: 100605.1067@compuserve.com; Web Site: http://www.system42.de/musicandmore; A&R/Publisher (Rock, Pop): Georg Loeffler; A&R/Label Mgr. (Jazz): Michele Claveau. Labels Owned: Edition Coll Age.
- Gee-Dee Music**
Luruper Chaussee 125, Gewerbehof, Haus 8A, 22761 Hamburg, (+49) 40.8996 3505, Fax: (+49) 40.8996 3506; E-Mail: gee-deeat@t-online.de; Owner: Gerd Dietrich. Labels Owned: Little Major; Distributed: Deluge, Jewel Paula Ronn, Orleans.
- Glasnost**
Glockengiefler Wall 17, 20095 Hamburg, (+49) 40.7691 0841, Fax: (+49) 40.7691 0842.
- Heatwave**
Heidelberger Str. 46, 69221 Dossenheim, (+49) 221.860164.
- Hi-Time Records**
Belgradstrasse 13, 80796 Munich, (+49) 89.304 028, Fax: (+49) 89.300 3032.
- High Gain Records**
Mulheimer Str. 7, 51375 Leverkusen, (+49) 214.85522-0, Fax: (+49) 214.85522-22; E-Mail: highgain1@aol.com.de; Managing Dir.: Dirk Ulrich; Managing Dir.: Holger Koch.
- Hot Wire**
Vorm Kreuz 6, 55592 Dostoch, (+49) 6753.94571, Fax: (+49) 6753.94572.
- Hydra Records**
Bruno Hofer Platz 1, 80937 Munich, (+49) 89.311 3918, Fax: (+49) 89.311 2931; Dir.: Mr. Kettmer.
- Intercord Tontraeger GMBH**
Alzheimer Strasse 26, 70619 Stuttgart, (+49) 711.47630, Fax: (+49) 711.476 3324; Pres./Mng. Dir.: Herbert R. Kollisch; Vice Pres., A&R/Mktg.: Mike P. Heisel. Labels Owned: Alternation, Blow Up, Bullet Proof; Distributed: Cheeky, Mute, XL.
- Jazzpoint Records ***
Entengasse 10, 74189 Weinsberg, (+49) 7134.21019, Fax: (+49) 7134.21118; E-Mail: jazzpointrecords@t-onlinede.
- Jochen Kraus Music & Consulting ***
Muehlbachweg 17, 83224 Grassau, (+49) 8641.598 853, Fax: (+49) 8641.598 854; E-Mail: jochen.kraus@t-online.de.
- Kinderzimmer Productions**
Frauenstr. 42, 89073 Ulm, (+49) 731.2965, Fax: (+49) 731.921 7551.
- Kodex**
Schuckingsstr. 7-9, 35037 Marburg, (+49) 6421.161433.
- Kurbel**
Dollmannstr. 17, 81541 Munchen, (+49) 89.652900.
- Lipstick/Jazzline**
Alex Merck Musik GmbH, Trajanstr. 18, 50678 Köln, (+49) 221.9319 5000, Fax: (+49) 221.931 9507.
- Lounge Records**
c/o Scoop Music, Oberhafenstr. 1, 20097 Hamburg, (+49) 40.3096 3450, Fax: (+49) 40.3252 5493; Contact: Helmut Heuer; Contact: Peter Hennecke.
- Lucertola**
Limbachstr. 82, 91126 Schwabach, (+49) 9122.77372.
- MCA Music Entertainment (Frankfurt)**
Petterweilstrasse 44, 60385 Frankfurt am Main, (+49) 69.9450 0790, Fax: (+49) 69.469 2049.
- MCA Music Entertainment (Berlin)**
Koenigsberger Strasse 27, 12207 Berlin, (+49) 30.7680 2211, Fax: (+49) 30.773 8089.
- MCA Music Entertainment (Cologne)**
Hansaring 68, 50670 Cologne, (+49) 221.139 1747, Fax: (+49) 221.139 1740.
- MCA Music Entertainment (Munich)**
Steinhauser Strasse 1-3, 81677 Munich, (+49) 89.413 6338, Fax: (+49) 89.413 6102.
- M O P S**
Koernerweg 5, 32139 Spenge, (+49) 5225.5991, Fax: (+49) 5225.3079; Dir.: Sissy Scheele. Labels Owned: ATOLL, Metal Voice, Teardrop, Touchtone.
- MZEE Records**
Aachener Str. 27, 50674 Köln, (+49) 221.925 9680, Fax: (+49) 221.258 1402.
- Magnetic Music**
Planie 22/C, 72764 Reutlingen, (+49) 7121.478 605, Fax: (+49) 7121.478 606; E-Mail: magnetic@magnetic-music.com; Web Site: www.magnetic-music.com; Managing Dir.: Petr Pandula.
- Marlboro Music / IDE GmbH**
Floesserstrasse 7, 81369 Munich, (+49) 89.7428 1430, Fax: (+49) 89.7428 1414; Label Mgr.: Matthias Kuerten; A&R Dir.: Stefan Peitz von Terzi; Mktg. Dir.: Tim Stichelbrucks; Promo. Dir.: Eberhard Pacak.
- Metalimbo Records**
Mousonstrasse 12, 60316 Frankfurt am Main, (+49) 69.9434 2422, Fax: (+49) 69.943 4240; E-Mail: ulrich@frankfurt.efamedien.de; Web Site: http://www.efamedien.com. Labels Owned: Clearspot, Escapade Music, Houses In Motion, Metalimbo, Roundtrip. Int'l Reps.: DNA, Hired Gun (Europe).
- Millie Pleaux**
Untermainkai 30, 60329 Frankfurt, (+49) 63.239918, Fax: (+49) 63.252280.
- Moers Music/Feuer & Eis**
PO Box 300120, 47445 Moers, (+49) 2841.7741, Fax: (+49) 2841.762 92.
- Moll Records**
Mittelweg 114b, 20149 Hamburg, (+49) 40.451944, Fax: (+49) 40.458654.
- Music Enterprises I**
Hauptstrasse 47, 67229 Grosskarlbach, (+49) 6238.989 161, Fax: (+49) 6238.989 162; Dir., A&R: Frank Matejcek; Promo.: Ulla Matejcek; Promo. Radio/TV: Petra Petry; A&R: Arno Martin.
- Musical Tragedies**
Erlanger Str. 7, 90765 Furth, (+49) 911.790 5338, Fax: (+49) 911.790 5543.
- Musikkurier ***
Nordbrocker Strasse 32, 46499 Hamminkeln, (+49) 2852.2482, Fax: (+49) 2871.46153; Dir./German Rock: Egon Eichener; Dir./Pop Music: Peter Weigel; Sales/Promo.: Gunter Lennig; Sales/Promo.: Thomas Schulte. Labels Owned: Bot-Beat; Distributed: Airborne, Barenmusik. Int'l Reps.: Clan Dilo (Argentina).
- Noiseworks Records**
PO Box 310, D-90928 Chemnitz, (+49) 371.429 866, Fax: (+49) 371.429 866; Dir./A&R: Karsten Ziwyk. Labels Owned: Nowo, Rauschen, Vinyljunkfood; Distributed: Vater & Sohne.
- Oasis Records**
Buelowstrasse 9, 81679 Munich, (+49) 89.982 7055, Fax: (+49) 89.982 7655; Mng. Dir.: George Nasolike.
- Obsession Records/Vertical Records ***
Atte Wipperfurter, Str. 64, 51065 Cologne, (+49) 221.240 8383, Fax: (+49) 221.240 8383; E-Mail: 100705.2647@compuserve.com; Web Site: www.obsession@inform.de.
- Overdrive-Beatsdisaster Records**
Pallawiesen Strasse 147, 64293 Darmstadt, (+49) 6151.899 943, Fax: (+49) 6151.899 974.
- Peppermint Park Records**
Weidendamm 8, 30117 Hannover, (+49) 511.768 600, Fax: (+49) 511.701 0326; E-Mail: peppark@aol.com; Web Site: http://www.peppermint-park.com; Owner: Wolfgang Sick A&R: Errol Rennals. Labels Owned: Lifetime, Peppermint Jam.

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Peregrina Music

Markgroeneringer Strasse 48, 71634 Ludwigsburg, (+49) 7141.22680, Fax: (+49) 7141.226 877.

Pink Tontraeger Produktion + Vertrieb

Muenstertaaler Strasse 23, 79219 Staufen im Breisgau, (+49) 7633.7265, Fax: (+49) 7633.50441; E-Mail: pink-tontraeger-gmbh@t-online.de; Web Site: http://home.t-online.de/home/pink-tontraeger-gmbh; Pres.: Elizabeth Magassy; A&R: Stephen Derek.
Labels Owned: Stieglitz.
US Reprs.: Allegro Imports (OR).

Piranha

Carmer Str. 11, 10623 Berlin, (+49) 30.3186 1413, Fax: (+49) 30.3186 1410.

PolyGram Klassik

Glockengieserwall 3, 20095 Hamburg, (+49) 40.308 701, Fax: (+49) 40.308 7283.

Porno Profan Records

Maybachufer 2, 12047 Berlin, (+49) 30.692 4316, Fax: (+49) 30.217 2630.

Public Propaganda *

Bramfelder Chaussee 238C, 22177 Hamburg, (+49) 40.642 1430, Fax: (+49) 40.6421 4343; Managing Dir./Mktg.: Oliver Wegener; Managing Dir./Dist.: Jens-M. Wegener; Dir./A&R: Lars Ehalt; Dir./Dist.: Jan Schluter.
Labels Owned: Comix, L.M.E., U.S.S.; **Distributed:** Compose, Compost, Freudenhouse, Infracom.

Repertoire Records Kumberger & Neelsen

Adlerhorst 17, 22459 Hamburg, (+49) 40.555 9190, Fax: (+49) 40.555 91920; Web Site: http://www.repertoire-records.com; Owner: Kelly Kumberger; Owner: Thomas Neelsen; Prods. Mgr.: Hank Beckmeyer; Licensing Mgr.: Caroline Hoel.
Labels Owned: Money to Burn.

Ritmo Tropical *

Fliederweg 8, 91207 Lauf a.d. Pegnitz, (+49) 9123.13458, Fax: (+49) 9123.13458; Managing Dir.: Peter Brand.

Roadrunner Records

Aachener Strasse 209, 50931 Cologne, (+49) 221.940 740, Fax: (+49) 221.408 881; E-Mail: rr@roadrun.de; Managing Dir.: Henk Hakker; Mktg. Dir.: Michael Bohl; TV/Radio Promo.: Stephanie Glockmann; Press Promo.: Andreas Darmann.

Roba Music GMBH

Feldbrunnenstrasse 50, 20148 Hamburg, (+49) 40.445 086, Fax: (+49) 40.443 272; E-Mail: robamusik@compuserve.com; Gen. Mgr.: Rolf Baierle; A&R: Christian Baierle; Royalties: Ute Behr; Promo.: Rainer Newman.

Royal Records of Germany (Div. of Royal Records Int'l)

Poehlenweg 29, D-40628 Duesseldorf, (+49) 211.679 9138, Fax: (+49) 211.679 9138; E-Mail: royalrec@hotmail.com. Managing Dir.: Andreas Bruns.

Schott-Wergo Music Media

Weihergarten 5; 55116 Mainz, (+49) 6131.246 890, Fax: (+49) 6131.246 212; Gen. Mgr.: Angelika Servatus.
Labels Owned: Alra, Ginkgo, MusicAVision, Spectrum, Weltmusik, Wergo, Wergo-J.
US Reprs.: Harmonia Mundi USA (CA).

Shava Musik Produktion & Verlag *

Taubenweg 6, 61462 Koenigstein, (+49) 30.834 5841, Fax: (+49) 30.834 5841; Mgr.: Florian Heteg.
Labels Owned: Shava.

Shock Wave

Postfach 538, 55529 Bad Kreuznach, (+49) 671.840 8484, Fax: (+49) 671.840 8485.

Skalde Musik

Am Dobben 3, 27330 Asendorf, (+49) 4253.92000, Fax: (+49) 4253.92002; E-Mail: skalde.musik@t-online.de; Web Site: http://taxim.com/skalde/hermans.htm; Owner: Illa Schuette.
Labels Owned: Herman's.
Int'l Reprs.: Mercer Group (CA).

Sony Classical

Nonnenstieg 1, 20149 Hamburg, (+49) 40.228 030, Fax: (+49) 40.456 816.

Sony Music Entertainment (Berlin)

Fasanenstrasse 46, 10719 Berlin, (+49) 30.885 9170, Fax: (+49) 30.885 1799.

Sony Music Entertainment (Cologne)

Burgmauer 60, 50667 Cologne, (+49) 221.912 6540, Fax: (+49) 221.912 6549.

Sony Music Entertainment (Hamburg)

Tesdorfstrasse 12, 20148 Hamburg, (+49) 40.450 1070, Fax: (+49) 40.450 0799.

Sony Music Entertainment (Munich)

Bavariaring 18, 80336 Munich, (+49) 89.544 6120, Fax: (+49) 89.544 1299.

Source Records

Am Kornmarkt 9, 69117 Heidelberg, (+49) 6221.162118, Fax: (+49) 6221.161572.

Spirit Zone Records

Gassir. 4, 22761 Hamburg, (+49) 40.890 7788, Fax: (+49) 40.892399.

Stewardess

Gibachstr. 3, 50672 Köln, (+49) 221.511501.

Sub Up/Disk B

Lindwurmstr. 71, 80337 München, (+49) 89.543 8230, Fax: (+49) 89.543 8441.

Subway Records

Grafrather Str. 124; 42329 Wuppertal, (+49) 202.736 806, Fax: (+49) 202.736 570; E-Mail: subway@theoffice.net; Web Site: http://www.system42.de/subway; Gen. Mgr.: Michael Schuster; Int'l: Tamsin Briggs; Head, Promo.: Nattes Hinger.
Labels Owned: Heartpunch Music, Pakaloto; **Distributed:** Birdnest, Bitcore, Dig It All, Do It, Onefoot, Patate, Skate.

Taxim Records

Am Dobben 3, 27330 Asendorf, (+49) 4253.1406, Fax: (+49) 4253.1407; E-Mail: taxim.records@t-online.de; Web Site: http://www.taxim.com; Owner: Hans-Herman Pohl.
Labels Owned: Taxim; **Distributed:** Herman's.
US Reprs.: Mercer Group Distr. (CA).

Tess Europe

PO Box 771, 36007 Fulda, (+49) 661.74204, Fax: (+49) 661.249420.

Think Progressive

Loherstr. 15, 36037 Fulda, (+49) 661.794 78, Fax: (+49) 661.79 47 85.

Tresor/KTM

Puckelstr. 34, c/o Weltrestaurant Markthalle, 10997 Berlin, (+49) 30.611 2646, (+49) 30.611 2503, Fax: (+49) 30.611 2691.

Tribehaus Recordings

Im Apen 1a, 44359 Dortmund, (+49) 231.933 0100, Fax: (+49) 231.332 345; A&R: Ansgar Glade; Label Mgr.: Oliver Roher; Mktg. Promo.: Wolfgang Finue.
Labels Owned: Community, Compiler; **Distributed:** Payola.

Tropical Music

Reitgasse 10, 35037 Marburg, (+49) 6421.28838, Fax: (+49) 6421.21791; E-Mail: tropical.music@t-online.de; Web Site: http://home.t-online.de/home/tropical; Gen. Mgr.: Claus Schreiner; Head, Promo.: Alexander Trottimow.
Labels Owned: Nektar, Tao.

Twahl!

Meierstr. 25a, 23558 Lubeck, (+49) 451.813 14 91, Fax: (+49) 451.813 10 98.

UBM Records

Hohenstaufenring 43-45, 50674 Cologne, (+49) 221.240 2234, Fax: (+49) 221.240 2310; E-Mail: largorec@aol.com; Web Site: http://www.largorecords.com; Pres.: Uwe Buschkoetter; A&R: Stephanie Padilla; Mng. Dir.: Lothar Braun.
Labels Owned: Button, Largo, UBM.
US Reprs.: Largo (NY); UBM (FL).
Int'l Reprs.: Button (Germany).

United One Music *

Koepenicker Strasse 154-156, 10997 Berlin, (+49) 30.612 800GR, Fax: (+49) 30.611 6390; E-Mail: unitedone@bln.de; Web Site: http://www.united-one.com; Mng. Dir.: Bvrgard Genz; A&R: Steffen "Jimi" Wunderlich.
Labels: **Distributed:** Musical Freedom.

Universal Music GmbH

Kaiser Wilhelm Strasse 93, 20355 Hamburg, (+49) 40.350 080, Fax: (+49) 40.3500 8299; Web Site: http://www.universalmusic.de; Managing Dir./Vice Pres., G/S/A: Heinz Canibol; Deputy Managing Dir./Finance Dir., G/S/A: Wolfgang Praetz; A&R Mgr.-Domestic: Uwe Meyer-Duerkop; Mgr.-Artist Mktg.: Frank Stroebel.
Labels Owned: Blue Thumb, Chess, DGC, GRP, Geffen, Impulse, MCA; **Distributed:** Almo Sounds, DreamWorks, Echo, RadioActive, SKG.

Veracity

Grafratherstr. 6, 81671 München, (+49) 89.49 00 32 45, Fax: (+49) 89.49 00 32 47.

Veiklang Musik

Forster Str. 4-5, 10999 Berlin, (+49) 30.612 6068, Fax: (+49) 30.618 9382.

Labels Owned: Nois-O-Lution, Pork Pie.

We Bite Records

Goenninger Strasse 3, 72793 Pfullingen, (+49) 7121.991 140, Fax: (+49) 7121.991 150; E-Mail: music@we-bite.de; Web Site: http://www.we-bite.de.

Labels Owned: Move.

Weisser Herbst

Rottlinstr. 94, 60389 Frankfurt, (+49) 69.45 72 98, Fax: (+49) 69.45 14 18.

Westpark Music

Rathenauplatz 4, 50674 Cologne, (+49) 221.247 644, Fax: (+49) 221.231 819; E-Mail: uhe21@aol.com.

X-Mist

Leonhardstr. 18a, 72202 Nagold, (+49) 7452 2848, Fax: (+49) 7452 4124.

ZYX Music

Benzstrasse, Industriegebiet, 35797 Merenberg, (+49) 6471.5050, Fax: (+49) 6471.505 199; E-Mail: ar@zyx.mbs.compuserve.com; Web Site: http://www.zyx.de; **Int'l Mgr.:** Reinhard Piel; Admin.: Christa Mikulski; A&R: Markus Klinkle.
Labels: **Distributed:** Boy, Contemporary, Dakota, Don, EBF, Fantasy, Fire, GNP, Pablo, Stax, Terra Zone, Vanguard, Village Jazz, Volt, ZYX.
US Reprs.: ZYX Dist. (NY).

Zillo

Sophienstr. 3, 23560 Lubeck, (+49) 451.811 54, Fax: (+49) 451.86 10 89.

73233.557@compuserve.com; Web Site: http://www.move.de/amm; Pres.: Alex Merch; Gen. Mgr.: Rea Outmann.

Apollo-Verlag Paul Lincke, (GEMA) Weihergarten 5, 55116 Mainz, (+49) 6131.246 300, Fax: (+49) 6131.246 861, Lawyer: Christian Sprang.

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H'Art Musik-Vertrieb GmbH, Lange Wanne 50, 45665 Recklinghausen, (+49) 2361.94850, Fax: (+49) 2361.42011. (Exporter)

Hydra Records, Bruno Hofer Platz 1, 80937 Munich, (+49) 89.311 3918, Fax: (+49) 89.311 2931, Dir.: Mr. Kettner. (Compact Disc, Video - Cassette, Records (LP's, 12-Inch, Singles), Accessories) (Distributor, One-Stop, Mail Order)

Labels Distributed: Audio (Disc) Rundell, Dig It, Cutouts/Overstocks: Oldies.

PolyGram Klassik, Glockengieserwall 3, 20095 Hamburg, (+49) 40.308 701, Fax: (+49) 40.308 7283.

PolyGram Vertrieb, Glockengieserwall 3, 20095 Hamburg, (+49) 40.308 701, Fax: (+49) 40.308 7202.

Ritmo Tropical ★, Fliederweg 8, 91207 Lauf a.d. Pegnitz, (+49) 9123.13458, Fax: (+49) 9123.13458, Managing Dir.: Peter Brand. (Distributor)

Semaphore GmbH, Andernacherstrasse 18, 90411 Nuremberg, (+49) 911.952 770, Fax: (+49) 911.952 7750, Managing Dir.: Markus Roeder. (Compact Disc, Records (LP's, 12-Inch)) (Distributor)

Labels Distributed: Audio (Disc) Epitaph, Burning Heart, Revelation, Triple X, Kickin, Power, Metropolitan, General Overseas, GPR, Hopeless.

Subway Records, Grafraher Str. 124, 42329 Wuppertal, (+49) 202.736 606, Fax: (+49) 202.736 570; E-Mail: subway@theoffice.net; Web Site: www.system42.de/subway. Gen. Mgr.: Michael Schuster; Int'l Mgr.: Tamsin Briggs; Head, Promo.: N. Hinger. (Compact Disc, Records (LP's, 12-Inch, Singles),

Company headquarters are designated by a ★

Computer Games, Accessories, Monitors, Merchandise) (Distributor)
Labels Distributed: Audio: (Disc) Onefoot, Pakalolo, Collision, Bitzcore, Do It, Skate, Shock, Plattenmeister, Birdnest, Patate, Slaughterhouse, Destroyer, Ox, Dig it all, Heartpunch, Erase-4er-Head, Nois-O-Lution, Dill.
Products/Accessories: CD Players: MB V-300-listening monitors for retailers

ZYX Music ★, Benzstrasse, Industriegebiet, 35797 Merenberg, (+49) 6471.5050, Fax: (+49) 6471.505 199; E-Mail: ar@zyx.mhse.compuserve.com; Web Site: www.zyx.de. Pres.: Bernhard Mikulski; Interim Mgr.: Reinhard Piel; Administration: Christa Mikulski; A&R: Markus Klinke. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Accessories) (Distributor)
Labels Distributed: Audio: Boy, Contemporary, Dakota, Don, ESP, Evidence, Fantasy, Fire, GNP, Memory, Mint, Milestone, MNF, Ohr, Today, Pablo, Prestige, Riverside, Shift Music, Specialty, Stax, Subcutan, Vanguard, Velvel, Village Jazz, Volt, ZYX, Golden Core, Terra Zone, K-Town.

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GEMA, Postfach 80 07 67, 81607 Munchen, (+49) 89.480 0300, Fax: (+49) 89.480 03969.

GVL, Heimhuder Strasse 5, 20148 Hamburg, (+49) 40.411 7070, Fax: (+49) 40.410 3866. Managing Dir.: Rolf Duennwald.

GVU German Anti-Piracy Federation, Bramfelder Strasse 102A, 22305 Hamburg, (+49) 40.690 6141/4, Fax: (+49) 40.690 6237.

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BMG Zomba Music Libraries, Falkenried 52, 20251 Hamburg, (+49) 40.422 5105, Fax: (+49) 40.422 2180.

Countdown Music, Harkscheider Weg 74, 25451 Quickborn, (+49) 4106 5041, Fax: (+49) 4106 67046.

DME Musikverlag, Von Millau Strasse 7, 85604 Zorneding, (+49) 8106 2790, Fax: (+49) 8106 29060.

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W&N Music-Center, 79774 Albruck-Gewerbegebiet, (+49) 7753.5063, Fax: (+49) 7753.2261.

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Berlin Optical Disc, Gustav Meyer Allee 25, 13355 Berlin, (+49) 30.467 0840, Fax: (+49) 30.463 4602.

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Daviton Recording Studios, An der Mosebecke 1, 32758 Detmold, (+49) 5231.92973/227, Fax: (+49) 5231.92974.

Digital Master Design, Am Stock 7, 91355 Hiltpoltstein, (+49) 9192.8449, Fax: (+49) 9192.8426.

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KMS Kalfitz Medienservice, Auf dem Postberg 7, 50169 Kerpen-Horrem, (+49) 2273.4038, Fax: (+49) 2273.2710.

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MMS Group Of Companies, Paul Ehrlich Strasse 17, 63322 Roedermark, (+49) 6074.89180, Fax: (+49) 6074.891 899.

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Online Studios, Im Schnellen Wind 9, 52156 Monschau, (+49) 2472.5599, Fax: (+49) 2472.4700.

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Thein Studios, Blumenthalstrasse 8, 28209 Bremen, (+49) 421.348 048, Fax: (+49) 421.348 049.

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Trixx Musikproduktion, Prinzessinnenstrasse 16, 10969 Berlin, (+49) 30.614 2059, Fax: (+49) 30.614 5037.

Tyrolis Schallplatten Grosshandel, Klammstrasse 27, 82481 Mittenwald, (+49) 8823.2759, Fax: (+49) 8823.4530.

Warner Music Manufacturing Europe, Max-Planck-Strasse 1, D-52477 Aisdorf, (+49) 240 4580, Fax: (+49) 2404 58203. Dir.: Int'l Servs.: Cappi Frenger.

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Kloek Audio Video Cassetten, Ballinstraße 16-18, 12359 Berlin, (+49) 30.683 9100, Fax: (+49) 30.685 7309.

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Bauer Studios, Markgroening Strasse 46, 71634 Ludwigsburg, (+49) 7141.22680, Fax: (+49) 7141.226 899, E-Mail: info@bauerstudios.de. Pres.: Reiner Oppelland; Studio Mgr.: Eva Bauer-Oppelland.

CD Compact Disc Albrechts, Buchnerweg 3, 2803 GR Gouda, (+49) 0182.533 355, Fax: (+49) 0182.533 377.

Coolmusic, Remscheider Str. 101, 42369 Wuppertal, (+49) 202.246 1363, Fax: (+49) 202.246 1364. Managing Dir.: Chris Kuhl.

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P+O Compact Disc, Auf dem Esch 51, 49356 Diepholz, (+49) 5441.9770, Fax: (+49) 5441.977 222, E-Mail: info@pallas-group.de. Pres.: Rolf Neumann; Sales Mgr.: Holger Neumann. Audio.

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Contec, Industriestrasse 9, 86551 Aichach, (+49) 8251.7011, Fax: (+49) 8251.81194.

DIC Europe, Immermannstrasse 65D, 40210 Duesseldorf, (+49) 211.164 341, Fax: (+49) 211.164 388.

Harmonia Mundl Acustica, in den Sigristmatten 6, 79115 Freiburg im Breisgau, (+49) 761.491 506, Fax: (+49) 761.491 842.

Hekuma Herbst Maschinenbau, Freisinger Strasse 3B, 85386 Eching, (+49) 8165.6330, Fax: (+49) 8165.63355.

Heyna, Storchenweg 2, 21217 Seevetal, (+49) 40.768 7999, Fax: (+49) 40.768 4364.

Leybold, Wilhelm Rohn Strasse 25, 63450 Hanau, (+49) 6181.341 406, Fax: (+49) 6181.341 090.

Sony Germany, Hugo Eckener Strasse 20, 50829 Cologne, (+49) 221.59660, Fax: (+49) 221.596 6349.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Bogen Electronic, Potsdamer Strasse 12-13, 14163 Berlin, (+49) 30.8100 0255, Fax: (+49) 30.8100 0260.

Copytec Mast Kassetendienst, Bruderrain 12, 70597 Stuttgart, (+49) 711.605 701, Fax: (+49) 711.649 4501.

Estemac Electronic, Alter Teichweg 67, 22049 Hamburg, (+49) 40.610 609, Fax: (+49) 40.610 660.

Georg Neumann, Ollenhauerstrasse 98, 13403 Berlin, (+49) 30.4177 2412, Fax: (+49) 30.4177 2450.

Heyna, Storchenweg 2, 21217 Seevetal, (+49) 40.768 7999, Fax: (+49) 40.768 4364.

KMS Kafitz Medienservice, Auf dem Postberg 7, 54578 Kerpen-Horrem, (+49) 2273.4038, Fax: (+49) 2273.2710.

Plus Audio, An den Drei Hasen 26, 61440 Oberursel, (+49) 6171.4026, Fax: (+49) 6171.4401.

Schmitz Electronic Vertriebs, Aussemer Strasse 10, 50737 Cologne, (+49) 221.599 4555, Fax: (+49) 221.599 3055.

Schmitt Communications Systems, Weinheimerstrasse 26, 69518 Absteinach, (+49) 6207.5777, Fax: (+49) 6207.81671.

Sony Germany, Hugo Eckener Strasse 20, 50829 Cologne, (+49) 221.59660, Fax: (+49) 221.596 6349.

SCREEN PRINTING EQUIPMENT

Kammann Maschinenfabrik GmbH, Postfach 2109, D-32221 Bunde, (+49) 5223.181-0, Fax: (+49) 5223.181 130.

PACKAGING & LABELING EQUIPMENT

Hekuma Herbst Maschinenbau, Freisinger Strasse 3B, 85386 Eching, (+49) 8165.6330, Fax: (+49) 8165.63355.

GREECE**RECORD LABELS****A & N Records ***

Agiou Sophias 71, 546 33 Salonika, (+30) 31.283 849, Fax: (+30) 31.227 039; Pres.: Nikos Vozikis; Mgr.: Anna Nikolaidou. Labels: *Distributed*: Alligator, Blind Pigs, Blue Jackal, Canyon, Heart of Space, Ice House, Shanachie, Silver Wave, Trioka, Vice Roy.

Minos EMI, Messogheion 245-247, 154 51 Neo Psihiko (Athens), (+30) 1.671 1811, Fax: (+30) 1.647 8968.

Music Box Int'l, Alimou 76, Argiroupoli, 164 52 Athens, (+30) 1.995 3613, Fax: (+30) 1.993 3525.

MUSIC PUBLISHERS

BMG Music Publishing, 230 Mesogion & Perikleous 1 Ave., 155 61 Athens, 155 61, (+30) 1.652 8401, Fax: (+30) 1.653 6880.

EMI-Virgin Music Greece LLC / EMI Songs Music Greece LLC, Herakliou Street 127, 111 42 Athens, 111 42, (+30) 1.251 3007, Fax: (+30) 1.252 9240, Managing Dir.: Maria Karidi.

Company headquarters are designated by a ★

WHOLESALEERS & DISTRIBUTORS

Greek Record Club, Akadimias 57, 106 79 Athens, (+30) 1.363 1819, Fax: (+30) 1.363 2277; E-Mail: grc@compulink.gr. Managing Dir.: Elsie Saratsis. (Distributor)

Velvet Music, Aitolias St., 23-25, Aghia Paraskevi, 153 41 Athens, (+30) 1.654 7466, (+30) 1.654 7235, Fax: (+30) 1.652 6852; E-Mail: velvet@ath.forthnet.gr. Import Mgr.: M. Papadakis; Accts.: H. Karapostolis; Dance Dept.: T. Fournarakis. (Compact Disc, Records (LP's, 12-Inch, Singles), Cutsouts, Overstock) (Distributor, Importer)

Labels *Distributed*: Audio (Disc) X:Treme, Ministry of Sound, Blue Room, 99, Messirod, Plastic, Ujammig, Firm, Bellaphone, Dreyfus, Hopi Mesa, Wotre, Gravity, Faraway, Family Affair, etc.

PERFORMING RIGHTS ORGANIZATIONS

AEPI, Fragoklisias & Samoy 51, 151 25 Amarousio, Athens, (+30) 1.685 7494, Fax: (+30) 1.685 1576. Pres.: Mimis Traiforos.

MUSIC LIBRARIES

Lillian Voudoury, Friends of Music Society, Vas Sofias & Kokkali St., 115 21 Athens.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Digital Press Hellas, Mesogion Avenue 275, 152 31 Halandri (Athens), (+30) 1.674 7449, Fax: (+30) 1.672 6258.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Kem Electronics, Katchaki Street 32, 115 25 Athens, (+30) 1.674 8514-5, Fax: (+30) 1.674 6384.

HUNGARY**RECORD LABELS**

BMG Ariola Hungary, Level U. 4, 1023 Budapest, (+36) 1.325 0468, Fax: (+36) 1.325 0445.

PolyGram Hungary, Steindl Imre u. 12, 1054 Budapest, (+36) 1.269 1142, Fax: (+36) 1.269 1140.

Sony Music Entertainment (Hungary), Tusnadi utca 5/A, 1125 Budapest, (+36) 1.155 5688, Fax: (+36) 1.155 5688; Web Site: www.sonymusic.hu.

Warner Music Hungary, Huvosvolgyi ut 54, 1021 Budapest, (+36) 1.202 2245, Fax: (+36) 1.202 2218.

WHOLESALEERS & DISTRIBUTORS

BMG Ariola Hungary, Level U. 4, 1023 Budapest, (+36) 1.325 0468, Fax: (+36) 1.325 0445.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Hungarian Music Council, PO Box 47, H-1364 Budapest, (+36) 1.117 9598, (+36) 1.118 4243, Fax: (+36) 1.117 8267, E-Mail: hmc@mail.c3.hu. Dir.: Eszter Vida.

PERFORMING RIGHTS ORGANIZATIONS

Artisjus, Meszaros Utca 15-17, 1016 Budapest, (+36) 1.212 1543, Fax: (+36) 1.212 1544. Pres.: Emil Petrovics.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

VTCD (Videon Compact Disc Factory), Aszalvolgyi ut 1, 8001 Szekesfehervar, (+36) 22.329 132, Fax: (+36) 22.329 133, E-Mail: vtcd@mail.catanet.hu. CD.

MASTERING FACILITIES

VTCD (Videon Compact Disc Factory), Aszalvolgyi ut 1, 8001 Szekesfehervar, (+36) 22.329 132, Fax: (+36) 22.329 133, E-Mail: vtcd@mail.catanet.hu. Specializing in: CD Prep Services.

PERFORMING RIGHTS ORGANIZATIONS

NCB (Nordisk Copyright Bureau), Laufasvegi 40, IS-101 Reykjavik, (+354) 1.561 6173, Fax: (+354) 1.562 6273.

STEF, Laufasvegi 40, 101 Reykjavik, (+354) 1.616 173, Fax: (+354) 1.626 273. Managing Dir.: Eirikur Tomasson.

MUSIC LIBRARIES

Iceland Music Information Centre, Sidumuli 34, 108 Reykjavik, (+354) 5.683 122, Fax: (+354) 5.683 124, E-Mail: icemic@vortex.is.

The Nordic House, Saemundargotu, 101 Reykjavik, (+354) 5.517 030, Fax: (+354) 5.526 476.

SCHOOLS & EDUCATIONAL INSTITUTIONS

Suzuki, Postholf 5325, 125 Reykjavik, (+354) 5.673 039, Fax: (+354) 5.615 777.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Hot Ice Studio, PO Box 3391, 123 Reykjavik, (+354) 5.651 877, Fax: (+354) 5.814 986.

IRELAND RECORD LABELS

Anew Records

66 S. William St., 2 Dublin, (+353) 1.679 0908, Fax: (+353) 1.679 0991; Managing Dir.: Shay Hennessy.

CMR Records

31 Schoolhouse Ln., 2 Dublin, (+353) 1.676 6718, Fax: (+353) 1.676 6482; Managing Dir.: Donie Cassidy.

Chart Records

5/6 Lombard St. E., 2 Dublin, (+353) 1.671 3426, Fax: (+353) 1.671 0237; Managing Dir.: Noel Cusack.

Cross Border Records

10 Deer Park, Ashbourne, County Meath, (+353) 835 0720, Fax: (+353) 835 0720; Managing Dir.: Oliver Sweeney.

Danceline

267 Crodaun Forest Park, Celbridge, County Kildare, (+353) 1.458 0578, Fax: (+353) 1.627 4404; A&R: Eddie Joyce. Labels Owned: Cascade.

Dara Records ★

Great Ship St., Unit 4, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143; Sales & Mktg.: Paul O'Reilly; A & R: Joe O'Reilly; Finance & General: David Cashell. Labels Owned: Dara. US Reprs.: Rego (NY).

Dolphin Traders ★

Great Ship St., Unit 4, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143; E-Mail: irishmus@iol.ie; Web Site: http://www.iol.ie/resources/irish/mall/dara; Sales & Mktg.: Paul O'Reilly; A & R/Mktg.: Joe O'Reilly; Financial: David Cashell. Labels Owned: Dolphin. US Reprs.: Celtic Corner Series (CA); Rego (NY).

Green Linnnet Records

10 Adelaide Rd., 2 Dublin, (+353) 1.478 3925, Fax: (+353) 1.478 3926; Promo. Mgr.: Amy Garvey.

Invisible Records

20 Lower Stephen St., 2 Dublin, (+353) 1.475 1387, Fax: (+353) 1.475 1324; E-Mail: pdevlin@homenet.ie; Dir.: Padraig Devlin; Dir.: Stephen O'Shaughnessy.

K-Tel Music & Entertainment Ltd.

30-32 Sir John Rogersons Quay, 2 Dublin, (+353) 1.679 0667 1, Fax: (+353) 1.679 0668; E-Mail: celtic@iol.ie; Web Site: http://www.celtic-collections.com; Mng. Dir.: Sharon Browne; Int'l: Jean Clancy; Sales/Customer Servs.: Elaine Massey; Pub. Rel./Admin.: Olive White. Labels Owned: Celtic Collections. US Reprs.: K-Tel Int'l (MN).

Lake Records

Cootehall, Boyle, Co. Roscommon, (+353) 079.67055, Fax: (+353) 079.67055; Pres.: Liam Cunningham.

Lunar/Unicorn Records

5-6 Lombard St., E., 2 Dublin, (+353) 1.677 4229 0.

MCA Records (Ireland)

30-32 Sir John Rogersons Quay, Dublin 2, (+353) 1.671 4011, Fax: (+353) 1.671 4554.

Murgatroid Records

The Foundry, Edward St., Limerick, (+353) 61.410 566, Fax: (+353) 61.401 310; E-Mail: mur@indigo.ie; Contact: Pearse Gilmore.

Nugget Records

5-6 Lombard St. E., 2 Dublin, (+353) 1.677 4229, Fax: (+353) 1.671 0421.

Sony Music (Ireland)

Carriglea, Naas Rd., 12 Dublin, (+353) 1.405 1900, Fax: (+353) 1.456 7998.

Tandem Records

137 Carrigwood, Firhouse, 24 Dublin, (+353) 1.494 4486, Fax: (+353) 1.494 4486; Managing Dir.: Michael Seaghdha.

Tara Music Co.

8 Anne's Ln., 2 Dublin, (+353) 1.677 6921, Fax: (+353) 1.679 1314; Mng. Dir.: John Cook. Labels Owned: Tara.

Treasure Island Records

2 Mohbi Dr., Glasnevin, 9 Dublin, (+353) 1.836 9668, Fax: (+353) 1.857 1508; Managing Dir.: Robert Stephenson.

Universal Records

30-32 Sir John Rogersons Quay, 2 Dublin, (+353) 1.671 4011, Fax: (+353) 1.671 4554; Managing Dir.: Dave Pennefather. Labels Owned: GRP, Geffen, MCA.

MUSIC PUBLISHERS

A & C Music, Gort House, Lifford, Co. Donegal, (+353) 74.41088, Fax: (+353) 74.41685.

Acorn Music, Roncalli, Claremont Pines, Carrickmines, 18 Dublin, 18, (+353) 1.289 6628, Fax: (+353) 1.289 5597, Dir.: Brendan Graham.

Asde Music, (ASCAP) Glenageary Office Park, Glenageary, County Dublin, (+353) 1.285 8711, Fax: (+353) 1.285 8928.

Bardis Music, (ASCAP) Glenageary Office Park, Glenageary, County Dublin, (+353) 1.285 8711, Fax: (+353) 1.285 8928, E-Mail: bardis@iol.ie; Web Site: http://homepages.iol.ie/~bardis/index.htm; Pres.: Peter Bardon.

Briar Music, 5-6 Lombard St. E., 2 Dublin, 2, (+353) 1.677 9762, Fax: (+353) 1.671 0421.

Danceline Music Publishing Co., 267 Crodaun Forest Park, Celbridge, County Kildare, (+353) 1.458 0578, Fax: (+353) 1.627 4404, Publishing Mgr.: Eddie Joyce.

Foxrock Music Productions, Alexandra House, Earlsfort Terrace, 2 Dublin, 2, (+353) 1.6762462, Fax: (+353) 1.6763549, Managing Dir.: Johnny Lappin.

Administered: Evolving Music 6, Sandi Music, Squirrel Music, Top Dog Music.

Frontier Music, 5-6 Lombard St. E., Dublin 2, (+353) 1.677 9046, Fax: (+353) 1.677 9386.

Gael Linn Music, 26 Merrion Sq., Dublin 2, (+353) 1.676 7283, Fax: (+353) 1.676 7030, E-Mail: eolas@gaelinn.ie; Web Site: irelandathome.iol.ie; Commercial Mgr.: Labhras Laighleis; Label Mgr.: Michael Ward.

McGuinness Whelan Music, 30-32 Sir John Rogerson's Quay, Dublin 2, (+353) 1.677 7330, Fax: (+353) 1.677 7276.

Mild Music, 8 Anne's Ln., Dublin 2, (+353) 1.677 6921, Fax: (+353) 1.679 1314, Managing Dir.: John Cook.

Mother Music, 30-32 Sir John Rogerson's Quay, Dublin 2, (+353) 1.677 7330, Fax: (+353) 1.677 7276.

Peermusic (Ireland), 26-27 Upper Pembroke St., The Peer Suite, 2 Dublin, 2, (+353) 1.662 9337, Fax: (+353) 1.662 9339, E-Mail: dublin@peermusic.com; Web Site: www.peermusic.com.

Planet X Publishing, Tokay, Castleknock Village, Dublin 15, (+353) 1.821 5689, Fax: (+353) 1.821 5689.

The Songworks, 3 Hanover St. E., 2 Dublin, 2, (+353) 1.679 3880, Fax: (+353) 1.679 3876, E-Mail: songwork@iol.ie; Managing Dir.: Tom Byrne.

Squirrel Music, 5-6 Lombard St. E., 2 Dublin, 2, (+353) 1.677 9762, Fax: (+353) 1.671 4021, Managing Dir.: Brian Molloy; Administrator: Johnny Lappin.

Wholesalers & Distributors

Gael Linn Records, 26 Merrion Sq., 2 Dublin, (+353) 1.676 7283, Fax: (+353) 1.676 7030; E-Mail: eolas@gaelinn.ie; Web Site: irelandathome.iol.ie; Commercial Mgr.: Labhras O. Laighleis; Label Mgr.: Michael Ward; Distribution Mgr.: Seamus O. Neill. (Distributor)

Global Force, Unit 29, W. Pkwy. Bus., Clr., Lower Ballymount Rd., Dublin, 12, (+353) 1.450 7565, Fax: (+353) 1.450 7552;

E-Mail: gforce@indigo.ie. Managing Dir.: Brian O'Kelly; Dance Buyer: Gregory Higgins. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Tommy Boy, Ministry of Sound, 3MV, PHD, SRD, Vital, RTM, Champion, Shell Shock, Earache, Almighty, Arcade, ZYX, ID+T, Various Irish Labels.

Harrison & Delahunty Int'l, 24 Upper Mount St., 2 Dublin, (+353) 1.661 8697, Fax: (+353) 1.676 7931; E-Mail: cdmvc@iol.ie. Dir.: Doreen Delahunty; Dir.: Noel Harrison; Purchasing Mgr.: Penny O'Donovan. (Distributor, Importer, Exporter)

MCA Records (Ireland), 30-32 Sir John Rogersons Quay, 2 Dublin, (+353) 1.671 4011, Fax: (+353) 1.671 4554.

PolyGram Ireland

9 Whitefriars, Aungier St., Dublin, 2, (+353) 1.475 7700, Fax: (+353) 1.475 7860. (Distributor)

Record Services ★, 30-32 Sir John Rogersons Quay, 2 Dublin, (+353) 1.671 4011, Fax: (+353) 1.671 4554. Managing Dir.: Brian Wynne; Dir.: Terry Wynne. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) MCA, Universal, Geffen, K-Tel, Jive, Zomba, V2, Total, Disky, Castle, MCI, First Night, U2; Video: (Cassette) Warner Home, Odyssey, BBC, PolyGram, RTE, Jive.

Sony Music Ireland, Carriglea, Naas Rd., 12 Dublin, (+353) 1.405 1900, Fax: (+353) 1.456 7998.

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

Autoradio Security Manufacturers, 38 Camden Row, Camden St., 2 Dublin, (+353) 1.478 3000, Fax: (+353) 1.478 4942.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Assn. of Irish Festival Events-AOIFE, Rear 32 Upper Main St., Administration Office, Arlow, County Wicklow, (+353) 402.32732, Fax: (+353) 402.39155.

PERFORMING RIGHTS ORGANIZATIONS

Irish Music Rights Organization (IMRO), 2 Pembroke Row, Lower Baggot St., Copyright House, 2 Dublin, (+353) 1.661 4844, Fax: (+353) 1.676 3125. CEO: Hugh Duffy.

MCPS Ireland, Pembroke Row, Lower Baggot St., 2 Dublin, (+353) 1.676 6940, Fax: (+353) 1.661 1316. Gen. Mgr.: Victor Finn.

MRI Music Retailers Of Ireland, c/o 5 Cope Street, Dublin 2, (+353) 1.671 4186, Fax: (+353) 1.671 8592.

MUSIC LIBRARIES

Contemporary Music Centre, 95 Lower Baggot St., 2 Dublin, (+353) 1.661 2105, Fax: (+353) 1.676 2639, E-Mail: info@cmc.ie.

RSE Music Publishing, 11 Station Rd., Raheny, 5 Dublin, (+353) 1.832 8688, Fax: (+353) 1.832 8988.

PUBLIC RELATIONS COMPANIES

Media Reach, 34 Belgrave Sq., Rathmines, 6 Dublin, (+353) 1.496 1494. Managing Dir.: Carmel White.

SCHOOLS & EDUCATIONAL INSTITUTIONS

Ballyfermot Rock School, Ballyfermot Road, Dublin 10, (+353) 1.626 9421, Fax: (+353) 1.626 6754.

Pulse Recording Studio, 1 Harrington Street, The Basement, Dublin 8, (+353) 1.478 4045/442, Fax: (+353) 1.478 3885.

PRINTING

KAO Infosystems Ireland, Cloverhill Industrial Est, Clondalkin, Dublin 22, (+353) 1.457 5966, Fax: (+353) 1.457 5970.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Apex Duplication, Great Ship Street, Unit 4, Dublin 8, (+353) 1.478 1891/345, Fax: (+353) 1.478 2143.

GSB Printers, 30 Blackwater Road, Dublin Ind. Estate, Glasnevin, Dublin 11, (+353) 1.830 8866, Fax: (+353) 1.830 8157.

KAO Infosystems Ireland, Cloverhill Industrial Est, Clondalkin, Dublin 22, (+353) 1.457 5966, Fax: (+353) 1.457 5970.

MPO Discus Compact, Blanchardstown Industrial Estate, Snugborough Rd., 15 Blanchardstown, Dublin, (+353) 1.822 1363, Fax: (+353) 1.822 1375.

Sulan Studios, Ballyvourney, Co. Cork, (+353) 26.45123, Fax: (+353) 26.45432.

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Philharmonic Sound ★, Schoolane, Crossmolina County Mayo, (+353) 96.31175. Contact: Philip Munnely; Contact: Tommy Murphy; Contact: Ann Munnely; Contact: Philip Munnely Jr.
Audio.
Specializing in: Analog Cassette Mastering.

The Songworks, 3 Hanover St. E., 2 Dublin 2, (+353) 1.679 3880, Fax: (+353) 1.679 3976, E-Mail: songwork@iol.ie. Sales Mgr.: Tomy Byrne; Producer: Colin Turner.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Advanced Video Duplication, 9 South Princes St., 2 Dublin, (+353) 1.671 3544, Fax: (+353) 1.671 0042.
Video

Tape Duplication Services, 18 Old Kilmainham, Dublin 8, (+353) 1.679 2366, Fax: (+353) 1.679 7074.

Totally Wired Recording, 35a Barrow Street, Ringsend, Dublin 4, (+353) 1.668 4918, Fax: (+353) 1.668 2383, E-Mail: twired@indigo.ie.

Trend Tape Duplication, 9 South Princes St., 2 Dublin, (+353) 1.671 3544, Fax: (+353) 1.671 0042.
Audio

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Peats Wholesale, 2 Chapel Lane, Parnell Street, Dublin 1, (+353) 1.872 2577, Fax: (+353) 1.872 2642.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Peats Wholesale, 2 Chapel Lane, Parnell Street, Dublin 1, (+353) 1.872 2577, Fax: (+353) 1.872 2642.

ITALY

RECORD LABELS

Alia Bianca Group ★

Via Mazzoni 34-36, 41100 Modena, (+39) 59.223 897 4, Fax: (+39) 59.219 218; Pres.: Toni Verona.

Amiata Records

Piazza N. Tommaseo 10/r, 50135 Florence, (+39) 55.697-696, Fax: (+39) 55.655 7807; E-Mail: amiata.records@amiata.meddia.it; Web Site: www.amiatamedia.it; Pres.: Matteo Caelletti; Export Mgr.: Tina Presti; Domestic Mktg. Mgr.: Livio Giacomini; Export Mgr. Asia: Tracy Liu.
US Reprs.: Allegro (OR).

Int'l Reprs.: Mediaphon GMHG (Germany); King Int'l Inc (Japan).

Arkadia Records

Via Montenapoleone 8, 20121 Milan, (+39) 2.799 571, Fax: (+39) 2.7600 8632.

BMG Ricordi (Rome)

Via Di S. Alessandro 7, 00131 Rome, (+39) 6.41995-282, (+39) 6.41995-230, Fax: (+39) 6.41995-459.

Bliss Corporation

Via Crevacuore 70, 10146 Turin, (+39) 11.796 100, Fax: (+39) 11.720 285; E-Mail: info@blisscorporation.com; Web Site: www.blisscorporation.com; Gen. Mgr.: Massimo Gabutti; Financial Mgr.: Luciatio Zucchet; A&R Dept.: Maurizio Loritha; Int'l: Gianfranco Randone.
Labels Owned: BLS, Groovexnext, Inprogress, World Bus.

Bongiovanni Dischi

Via Rizzoli 28/E, 40125 Bologna, (+39) 51.225 722, Fax: (+39) 51.226 128.

C.A.M. Records ★

Via Cola di Rienzo 152, 00192 Rome, (+39) 6.687 4220, Fax: (+39) 6.687 4046; E-Mail: cam-ost@uni.net; Web Site: http://www.cam-ost.it; Pres.: Francesca E. Campi; Prodn. Mgr.: Olga Tanferna.

Conte Max

Via Sciascia 4, 43100 Parma, (+39) 521.774 840, Fax: (+39) 521.772 868.

DWA Records

Viale Medaglie D'Oro 22, 54100 Massa (MS), (+39) 585.47629, Fax: (+39) 585.47266; E-Mail: dwainfo@dwarecords.it; Web Site: www.dwarecords.it; Gen. Mgr.: Zanetti Roberto.

Walt Disney Records Italia

Via S. Sandri 1, 20121 Milan (MI), (+39) 2.2908 5006, Fax: (+39) 2.2908 5259.

Dolphin Records - PDG

Via Biassa 73, 19121 La Spezia, (+39) 187.735 558, Fax: (+39) 187.738 595; Gen. Mgr.: Franco Amato; A&R Dir.: William Naraine.

EMI Italiana (Rome)

Via Montezebio 30, 00195 Rome (RM), (+39) 6.3600 1421/22, Fax: (+39) 6.3600 1562.

EMI Music Italy S.p.A.

Piazza San Babila 3, 20122 Milan, (+39) 2.777 971, Fax: (+39) 2.7779 74102.

FMA Edizioni Musicale E Discografiche

Via Boccaccio 47, 20123 Milan (MI), (+39) 2.435 093, Fax: (+39) 2.4819 4098; Gen. Mgr.: Mario Allione; A&R Int'l: Attilia Tosini; Gen. Mgr.: Davide Allione.
Labels Owned: Bull & Butcher, No Colors, Toueranza Zero.

Filippermusic

Piazza Prati Strozzi 31, 00195 Rome (RM), (+39) 6.372 2138, Fax: (+39) 6.3751 6970; E-Mail: primrose@mbox.vol.it; Pres.: Romano Di Bari; Int'l Mgr.: Stefano Tordigrone.

Fortuna Records

Via Cernaia 3, 14031 Calliano (AT), (+39) 141.928 174, Fax: (+39) 141.928 174.

Franton Records

Via S. Girolamo 7, 30174 Venice, (+39) 41.959 285, Fax: (+39) 41.959 991.

Gala Records Music

Via Garibaldi 2-2A, 35020 Albignasego PD, (+39) 49.862 5456, Fax: (+39) 49.862 5501.

Heinz Music

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Labels Owned: KLF Music Int'l, Movin' Ground, Red Rocket Coal, SDR-Strictly Dance, United Federation of Planets, Unknown Label.

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Labels Owned: JAB, Mascar, Reef, Under Pressure.

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Vlietberg 5-45, NL-6576 JB Ooy, (+31) 24.360 7709.

Cat Music B.V.

Herenweg 9, 2408 CW Rijnsaterwoude, (+31) 172.509 853, Fax: (+31) 172.507 642; Managing Dir.: Aart Mol.

Challenge Records ★

Breilnerstrout 88; 6813 HS Arnhem, (+31) 2635 17922, Fax: (+31) 2644 60502; E-Mail: challenge@diva.nl; CEO: A. de Jang; Pub. Rel. Mgr.: C. Pannemaus; Financial Consultant: U. ter Burg; Sr. Advisor: C. Ellis. **Labels Owned:** A, Retrieval; **Distributed:** Barracuda, DRP, India Navigation, Jazzline, Lipstick, Songlines, Storyville. **US Reps.:** Allegro (USA).

Int'l Reps.: Sunny Moon (Austria); Music & Words (Belgium); Allegro (Canada); Disques Concord (France); Sunny Moon (Germany); Jazzis (Israel); IRD (Italy); JVC (Japan); Music & Words (Luxemburg); Music & Words (Spain); Dargil (Portugal); Antar (Spain); Down Town Records (Switzerland); Direct (UK).

Chika Records

Wedderborg 27, 1028 SV Amsterdam, (+31) 20.661 0785, Fax: (+31) 20.681 0785; Managing Dir.: Queen Chinyere Akukwe.

Coco 3 Productions

Rynlede 10; 1382 GS Weesp, (+31) 2944 15304, Fax: (+31) 2944 13548; Mng. Dir.: W. Samson.

Count Orlok Music ★

PO Box 2738, 3000 CS Rotterdam, (+31) 10.477 6268, Fax: (+31) 10.476 7654; Mng. Dir.: E. W. Alderden. **Labels Owned:** Hosspaening, Sonovabitch.

DSFA Records

Bloemenlaan 181; 4383 TC Vlissingen, (+31) 118.465 208, Fax: (+31) 118.469 369; Managing Dir.: Anthony Van Den Berg; Promo. Mgr.: Marcel Dissem.

Deluxe Productions

Osdorperbaan 25b, 1068 LD Amsterdam, (+31) 20.610 8281, Fax: (+31) 20.610 6941; A&R Dir.: Hans W. VanPol.

Digidaance Records ★

Nicolaas Beetsstraat 2, 3131 GP Vlaardingen, (+31) 10.460 4316, Fax: (+31) 10.435 4940; Dir.: Jan Voermans; Dir.: Koen Groenewald. **Labels Owned:** Mo'Bizz.

Doe Records Benelux ★

PO Box 1525, 1000 BM Amsterdam, (+31) 20.683 8538, Fax: (+31) 20.683 8538; A&R Mgr.: Peter Rensen. **Labels Owned:** Almap, Stop.

EMI Music Holland

PO Box 206, 1200 AE Hilversum, (+31) 35.688 5900, Fax: (+31) 35.685 2979; Managing Dir.: Willem H. Starrenburg.

Feedback Records ★

Korte Haaksbergerstraat 5, 7511 JV Enschede, (+31) 53.436 0110; Dir.: Marcel Verheijen. **Labels:** **Distributed:** MOTOK, New Bulwark, Sun Sound Systems.

Fifth Dimension ★

PO Box 1050, 3300 BB Dordrecht, (+31) 7861 47359, Fax: (+31) 7861 34129; E-Mail: fifthdim@cybercomm.nl.

Fonky Fibre Records

P.O. Box 9584, 1006 GB Amsterdam, (+31) 20.488 4388, Fax: (+31) 20.488 0138; Mng. Dir.: Rob Boskamp. **Labels Owned:** Mighty High Musique, Point 44, Point X, Urban Sound Of Amsterdam, Urban Sounds, Volume.

Foursome Music

P.O. Box 131, 2150 AL Nieuw-Vennep, (+31) 252.674 253, Fax: (+31) 252.687 872; E-Mail: movmusic@pi.net; Web Site: www.movmusic.com; Dir.: Marcel Notdurff; Contact: Ton Vermeulen. **Labels:** **Distributed:** Green Sleeves, mt air, pssst Music.

Greenheart Music

Coenecoop 121 C; 2740 AD Waddinxveen, (+31) 1826 17653, Fax: (+31) 1826 17653; Managing Dir.: Rudy A.J. Krebaum. **Labels Owned:** Roxon.

Heartbeat/Ras

Vadaring 92 c/o Continental Record Service, NL-6702 EB Wageningen, (+31) 317.497654, Fax: (+31) 317.479119.

Increase

Marathon 11, 1213 PG Hilversum, (+31) 3568 85906, Fax: (+31) 3568 85982; Owner: L.Q. Meyer. **Labels Owned:** Absinteh, Lucho, PTSD; **Distributed:** Azucar.

Jeah Records

Osdorperbaan 25 B; 1068 LD Amsterdam, (+31) 20.610 8281, Fax: (+31) 20.610 6941; A&R: Hans van Pol.

Keytone Productions

Keizersgracht 700, 1017 EV Amsterdam, (+31) 20.638 3283, Fax: (+31) 20.624 4703; Pres.: Christlinze; Gen. Mgr.: Marianne Buijink. **Labels:** **Distributed:** Keytone.

Koch Benelux

Bredaseweg 108A, 4902 NS Oosterhout (NB), (+31) 162.470 999, Fax: (+31) 162.470 888; Gen. Mgr.: Ger van der Meys.

Lease Sound

P.O. Box 10.009, 6000 AH Weert, (+31) 4955 63234, Fax: (+31) 4955 62514.

MOTOK

Pollenbrink 64; 7504 RG Enschede, (+31) 53.476 3973; Dir.: Nico Selen; Preparer: Klaas van Dorp; Rap Dept.: Ewin Selen; Drums 'n Bass Dept.: Martin Selen. **Labels Owned:** MOTOK, New Bulwark, Sun Sound Systems.

Mascot Records

Industrieweg 82; 2651 RJ Berkel, (+31) 1051 20384, Fax: (+31) 1051 21170; E-Mail: mascot@globalxs.nl; Web Site: http://www.globalxs.nl/home/m/mascot; Owner: Ed Van Zyl; Promo. Mgr.: Yuo Tap. **Labels Owned:** Two Moons; **Distributed:** Cymerline, Foundation 2000.

Mercury Records (Holland)

Catharina van Renneslaan 10, 1217 CX Hilversum, (+31) 3562 61500, Fax: (+31) 3562 33291 8; Dir.: P.Brinkes; Mktg.: C. Havinga; A&R: M.Gelderblom; Controller: E.Y. Loon.

Million Records/Million Productions

Van Alkemadeleaan 1056; 2597 BJ The Hague, (+31) 70.354 5242, Fax: (+31) 70.354 5242; Pres.: Mr. Leslie L. Riel.

Mirasound Productions

Bergweg 30; 1217 SC Hilversum, (+31) 3562 40230, Fax: (+31) 3562 44321; Dir.: G. Voskuylen; Sales: H. Voskuylen. **Labels Owned:** Mirasound, Mirasound Classics, Musica Organum.

Movieplay Entertainment ★

Amsterdamsestraatweg 7b, 1411 AW Naarden, (+31) 3569 43596, Fax: (+31) 3569 46184; E-Mail: bcdv@worldonline.nl; Mgr.: Kees Klop; Pdct. Mgr.: Annemieke Valster; Sales Mgr.: Jeroen Uok; Press/Promo.: Leonie Bauer. **Labels Owned:** Movieplay Classics, Movieplay Music, Native Dance; **Distributed:** Fania, Interra, Right Tempo, Seeco Tropical, Soulicity, Subharmonic.

Mr. Cheng's Quality Tunes

Koggestraat 11, 1012 TA Amsterdam, (+31) 20.623 4862, Fax: (+31) 20.421 3011; E-Mail: fangd@euronet.nl; Managing Dir.: J.M. Knopper.

Mukti Music Productions

PO Box 1276, 1400 BG Bussum, (+31) 3569 38126, Fax: (+31) 3569 34877; E-Mail: euroworkQ@worldonline.nl; Mng. Dir.: Eric van Den Brink.

Munich Records B.V.

Vadaring 90, 6702 EB Wageningen, (+31) 8370 21444, Fax: (+31) 8370 22959; Managing Dir.: Bert Pijpers.

Mushroom Records Int'l

Strawinskylaan 1527, World Trade Center, 1077 XX Amsterdam, (+31) 20.675 1350, Fax: (+31) 20.675 2132.

Music Recording Service ★

Havenkade 6a, 2312 RT Leiden, (+31) 7151 42237, Fax: (+31) 7151 42237.

Music & Words / MW Records ★

Oversseelhaven 135; 3433 PH Nieuwegein, (+31) 3060 67674, Fax: (+31) 3060 67225; E-Mail: muswords@musicwords.nl; Web Site: http://www.musicwords.nl; A&R: Hans Peters. **Labels Owned:** Digit.

Native Dance Records ★

Willem Paaphoe 1, 2726 BS Zoetermeer, (+31) 3579 3200 180, Fax: (+31) 3579 3200 181; E-Mail: marlo@pi.net.

Oldie Blues Records

Maasdrifhof 175, 1106 NG Amsterdam-Zuidoost, (+31) 20.696 1111, Fax: (+31) 20.696 1111; Pres.: Martin van Olderen.

Orange Records

Prins Hendrikade 123, 1011 AM Amsterdam, (+31) 20.626 2734, Fax: (+31) 20.422 6227; E-Mail: orange@orange.nl; Web Site: www.orange.nl; Pres.: Jelle Oomes.

Optimo Records

PO Box 1050, 3300 BB Dordrecht, (+31) 7861 47359, Fax: (+31) 7861 34129; E-Mail: fifthdim@cybercomm.nl.

Peer-Southern Productions

Lareneweg 159, 1221 CL Hilversum, (+31) 3568 31214, Fax: (+31) 3568 30520; E-Mail: hilversum@peermusic.com.

Polydor (Holland)

Mozartlaan 25, 1217 CM Hilversum, (+31) 3562 61500, Fax: (+31) 3562 48126.

PolyGram Classics & Jazz (Holland)

Catharina van Renneslaan 10, 1217 CX Hilversum, (+31) 3562 61500, Fax: (+31) 3562 61639.

PolyGram Corp Market Research & Planning

Fortranweg 10, 3821 BK Amersfoort, (+31) 3345 02970, Fax: (+31) 3345 60080.

PolyGram Holland

Gerrit van der Veenlaan 4, 3743 DN Baarn, (+31) 3554 19911, Fax: (+31) 3554 16400.

PolyGram Manufacturing & Distr Centre

Fortranweg 10, 3821 BK Amersfoort, (+31) 3345 02811, Fax: (+31) 3345 60871.

PolyGram Nederland

Catharina van Renneslaan 10, 1217 CX Hilversum, (+31) 3562 61500, Fax: (+31) 3562 35508.

Precious Records

PO Box 986, 2501 CZ The Hague, (+31) 7034 61633, Fax: (+31) 7034 66849; Pres.: Armand Maters.

Proudly Records

Koggestraat 11, 1012 TA Amsterdam, (+31) 20.623 4862, Fax: (+31) 20.421 3811; E-Mail: fangd@euronet.nl.

Rams Horn-GW Productions B.V.

Nyverheidsweg 30; 2102 LL Heemstede, (+31) 23.529 2154, Fax: (+31) 23.529 3724; E-Mail: ramshorn.nl@wxs.nl; Pres.: Guido Weyprecht; A&R: Siegfried Weyprecht; Sales: Bjorn Weyprecht. **Labels Owned:** Blue Mood, Chilly Pilli, Dance Factory, Dream Factory, 5th Gear, Frankfurt Connection, GWP, #1 Choice, Okido, Rave Vox, Stamina, Street Dance, TRNC, T.T.F., Taurus, Trends; **Distributed:** Macola, Street Street, Streetwise.

Ray's Music

Utrechtchaven 6, 3433 PN Nieuwegein, (+31) 3060 68884, Fax: (+31) 3060 63454; E-Mail: rayscomm@worldaccess.nl; Web Site: http://www.raysmusic.nl; Pres.: Ray Dix; A&R Mgr.: Toine Van der Linden; Gen. Mgr.: Gilbert Dix; Sales Mgr.: Hans van der Wal.

Records Marketing Benelux b. v. ★

Groningenhaven 18, 3433 PE Nieuwegein, (+31) 3060 23605, Fax: (+31) 3060 23652; Mng. Dir.: Mr. Tien Van Hooydonk; Sales Asst.: Mrs. Linda Vuurens. **Labels:** **Distributed:** RMB Music, RMB Video.

Red Jungle Records

Zalkerbos 10, 2134 EM Hoofddorp, (+31) 23.562 7485, Fax: (+31) 23.562 7237; E-Mail: info@redjungle.com; Web Site: www.redjungle.com; Managing Dir.: Jan Groenewoud; Office Mgr.: Jacqueline Groenewoud.

Roadrunner Records

Bijldorp 2, 1181 MZ Amstelveen, (+31) 20.656 6666, Fax: (+31) 20.640 6126; E-Mail: rrp@roadrunner.nl.

Royal Records Int'l

Fossielenerf 102, NL-6413 Heerlen, (+31) 45.522 6827, Fax: (+31) 45.522 6827; E-Mail: royalrec@hotmail.com; Managing Dir.: Kurt Koening. **Labels Owned:** Royal.

Sony Music Entertainment (Holland)

Herenweg 115, 2105 MG Heemstede, (+31) 2354 62482, Fax: (+31) 2354 82199.

TNI Music

Haarlemmerstraat 116, 1013 EX Amsterdam, (+31) 20.623 3781, Fax: (+31) 20.638 4969; Dir.: Frank Natale; Asst. Dir.: Larene Kuntz.

Telstar Records

Uilenweg 38, 6006 SK Weert, (+31) 495.535 640, Fax: (+31) 495.535 684; Pres.: Jacqui Hoes; Gen. Mgr.: Mayke Vlaanderen.

Vanguard Classics ★

Groningenhaven 18, 3433 PE Nieuwegein, (+31) 3060 83601, Fax: (+31) 3060 83651; Exec. Vice Pres.: Gerry Hulsebosch; Gen. Optrs. Mgr.: Marcel Schopraane. **Labels Owned:** Fidelio, Sound, Vivace, WLS.

Vernoth Music

PO Box 131, 2150 AC Nieuw-Vennep, (+31) 252.674 253, Fax: (+31) 252.687 872; E-Mail: movmusic@pi.net; Web Site: movmusic.com; Managing Dir.: Marcel Notdurff; Financial Dir.: Tom Vermeulen; Licensing: Alex ud Voat. **Labels Owned:** Bio, Crescendo, Groove Alert, Red Labels, Rough Cut, Subspace, Touche, Vintage.

Virgin Benelux

Melkpad 29, 1217 KA Hilversum, (+31) 3562 12451, Fax: (+31) 3562 19357.

Company headquarters are designated by a ★

Vista Records ★

Industriestraat 4, 5331 HW Kerkdriel, (+31) 4186 34141, Fax: (+31) 4186 34141.

Labels Owned: Canto; **Distributed:** Aarton (Germany), Canterino (Germany), Daminus (Germany), Dux (Poland), Fuentes (Colombia), Monitor (USA), Ornament (Germany), Prezioso (Germany).

Wim Bosheck Music Productions

Wandelpad 32, 1211 GN Hilversum, (+31) 35.62 12761, Fax: (+31) 35.62 19862; E-Mail: dennis@dutchonl; Producer: Wim Bosheck.

Labels Owned: Cadans, HDCCD.

World Wind Music BV ★

Bergweg 30, 1217 SC Hilversum, (+31) 3562 40230, Fax: (+31) 3562 44321; Pub. Rel./Sales: H. Voskuylen; Dir.: G. Voskuylen.

Labels Owned: World Wide Music; **Distributed:** KMK, MBCD, US Repts.: Great Lakes Music Entertainment (OH).

Int'l Repts.: Toleyo M-Plus (Japan); Clavicerent (Amsterdam).

MUSIC PUBLISHERS

AAT Music a.v.v., Nyverheidsweg 30, 2102LL Heemstede, 2102LL, (+31) 23.52 92154, Fax: (+31) 23.52 93724, E-Mail: ramshorn.nl@wxs.nl; Pres.: Guido Weyprecht; Gen. Mgr.: Bjorn Weyprecht.

AKM, Eendekooi 28, 5151 RL Drunen, 5151 RL, (+31) 4163 74991, Fax: (+31) 4163 74075, Pres.: A. Kraamer.

Aia Blanca Benelux B.V., Hoge Naarderweg 6A, 1217 AE Hilversum, 1217 AE, (+31) 35.623 9611, Fax: (+31) 35.624 2344, Managing Dir.: Henry Lessing; A&R: R. Calis; Financial Controller: M. Pulles; Pct./Promo.: P. van Miusstede; Mktg./Pdct.: Barbara de Rooij.

All 4 One Music BV, Noorderkroonstraat 12, 1033 XD Amsterdam, 1033 XD, (+31) 20.633 5111, Fax: (+31) 20.631 2119, Managing Dir.: Peter J. van Horsen.

All Music Publishing, Van Beekstraat 9, 1121 ND Landsmeer, 1121 ND, (+31) 20.482 4027, Fax: (+31) 20.482 6951, Web Site: www.allmusic.nl; Dir.: Ferry van Beek.

Arcade Publishing ★, (BUMA/STEMRA) Groningenhaven 18, 3433 PE Nieuwegein, 3433 PE, (+31) 3060 88373, Fax: (+31) 3060 88352, Pres.: Andre' de Raaff; Vice Pres.: Robin Simonse; Gen. Mgr.: Mark Wijnstekers; Area Mgr.: Mars Marx.

Associated Artists Music Int'l (AAMI), (BUMA/STEMRA) Maarschalklaan 47, 3417 SE Montfort, 3417 SE, (+31) 3484 72860, Fax: (+31) 3484 72860, Managing Dir.: Joop Gerrits, Administered: D.J. Movement, Editions Musicales Gabric, Meg Mixx Publishing, Inc., Musica Cabana, Patty Boom Music B.V., SAIFAM Publishing Group SRL, Termidor Musikverlag GmbH.

BCS, Postbus 10,009, 6000 AH Weert, 6000 AH, (+31) 4955 63234, Fax: (+31) 4955 62514.

BMG Music Publishing BV, (BUMA/STEMRA) Lindenheuvel 3, 1217 JV Hilversum, 1217 JV, (+31) 35.623 2241, Fax: (+31) 35.623 4648, E-Mail: bmg-publ@universal.nl; Managing Dir.: Bram Keizer; Gen. Mgr.: Frank Bruens; Prof. Mgr.: Aram Walstra.

Benelux Music, Uilenweg 38, 6006 SK Weert, 6006 SK, (+31) 495.535 640, Fax: (+31) 495.535 684, Pres.: Jacqui Hoes; Gen. Mgr.: Mayke Vlaanderen.

Best Music, Crispijnstraat 9, 5171 CH Kaatshewel, 5171 CH, (+31) 4162 73270, Fax: (+31) 4162 73270, Pres.: Peter Van Best.

Cat Music B.V., Herenweg 9, 2408 CW Rijsaterwoude, 2408 CW, (+31) 172.509 853, Fax: (+31) 172.507 642, Managing Dir.: Aart Mol.

Chika Records & Music Publishing, Wedderborg 27, 1082 SV Amsterdam, 1082 SV, (+31) 20.661 0785, Fax: (+31) 20.661 0785, Managing Dir.: Queen Chinyere Akukwe; Sales Mgr.: Bas van Veen.

Come Again Music, Westkadyk 10, 3861 MB Nykerk, 3861 MB, (+31) 3324 54410, Fax: (+31) 3324 60431, E-Mail: brmusic@pi.net; Dir.: Bert van Breda; Asst.: Heidi Bouw.

Dennis Music Publishers, Wandelpad 32, 1211 GN Hilversum, 1211 GN, (+31) 35.621 2761, Fax: (+31) 35.621 9862, E-Mail: dennis@dutch.nl; Pres.: Wim Bosheck; Prof. Mgr.: Arjan Bosheck. Administered: Connect, Focus, Image/Fable, Intersound, Playasound, Sonoton, Stock Music, Telemusic, Vanguard Classics.

EMI Music Publishing (Holland) B.V., Schapenkamp 8a, 1211 PA Hilversum, 1211 PA, (+31) 35.621 8144, Fax: (+31) 35.621 6387, Managing Dir.: Arjen Witte; Repertoire Mgr.: Joop van Huizen; Prof. Mgr.: Silveer van Deinsen; Financial Dir.: Dirk Kayaert.

Fifth Dimension Publishing, Prins Hendriklaan 134, 3rd Floor, 1011 AR Amsterdam, 1011 AR, (+31) 20.625 6214, Fax: (+31) 20.420 1511, Web Site: http://clix.net; Pres.: J. Schorer; Creative Mgr.: Planet Janet. Administered: EMI/Ferret Music (MCPS), Warner Basart (BUMA).

Fonky Fibe Records, PO Box 9584, 1006 GB Amsterdam, 1006 GB, (+31) 20.488 4388, Fax: (+31) 20.488 0138, Managing Dir.: Rob Boskamp.

Greenheart Publishing, Coeneoep 121 C, 2740 AD Waddinxveen, 2740 AD, (+31) 1826.17653, Fax: (+31) 1826.17653, E-Mail: greenhr@pi.net; Pres.: Rudy A.J. Krebaum; Prof. Mgr.: Silvia Krebaum. Administered: BSC Music GmbH/cking BRD, SPM Publishing (Sweden).

Harmonia, Nieuw Loosdrechtsedijk 105, 1231 KN Loosdrecht, 1231 KN, (+31) 3558 27595, Fax: (+31) 3558 27675, E-Mail: harmonia@compuserve.com.

Koch Benelux B.V., Bredaseweg 108a, 4902 NS Oosterhout (NB), 4902 NS, (+31) 162.470 999, Fax: (+31) 162.470 888, Gen. Mgr.: Ger van der Meys.

La Norma Music, Nieuwe Kerkstraat 14, 1018 EA Amsterdam, 1018 EA, (+31) 2042 00052, Fax: (+31) 2042 00942, E-Mail: music@fmm.nl; Pres.: Rob van Rozenbarc.

Lease Sound, PO Box 10,009, 6000 AH Weert, 6000 AH, (+31) 4955 63234, Fax: (+31) 4955 62514.

Mask Entertainment, Kleeuw 5, 1396 HV Baambrugge, 1396 HV, (+31) 294.293 902, Fax: (+31) 294.293 335, Pres.: Albert Van Der Kroit.

Metro Muziek, Uilenweg 38, 6006 SK Weert, 6006 SK, (+31) 495.535 640, Fax: (+31) 495.535 684, Pres.: Jacqui Hoes; Gen. Mgr.: Mayke Vlaanderen.

Mukti Music Productions & Publishing, (STEMRA) PO Box 1276, 1400 BG Bussum, 1400 BG, (+31) 3569 38126, Fax: (+31) 3569 34877, E-Mail: eurowork@worldonline.nl; Managing Dir.: Eric van den Brink.

Music & Images Publishing BV, Franciscusweg 233, 1216 SG Hilversum, 1216 SG, (+31) 035.621 4222, Fax: (+31) 035.621 1369, E-Mail: 75337.163@compuserve.com.

Outland Songs, Oudezijdsdijk 9 (1st floor), 1012 AL Amsterdam, 1012 AL, (+31) 20.420 7141, Fax: (+31) 20.421 0422, E-Mail: office@outland.nl; Web Site: http://www.outland.nl; Pres.: Pieter Hoovers.

Ray's Music, Utrechtaven 6, 3433 PN Nieuwegein, 3433 PN, (+31) 3060 66884, Fax: (+31) 3060 63454, E-Mail: rayscomm@worldaccess.nl; Web Site: www.raysmusic.nl; Pres.: Ray Dix; Gen. Mgr.: Gilbert Dix; Creative Mgr.: Joine Van Der Linden.

Red Jungle Music Publishing, Zalkerbos 10, 2134 EM Hoofddor, 2134 EM, (+31) 23.562 7465, Fax: (+31) 23.562 7237, E-Mail: info@redjungle.nl; Web Site: www.redjungle.com.

Roba Music Benelux, Noorderkroonstraat 12, 1033 XD Amsterdam, 1033 XD, (+31) 20.633 5111, Fax: (+31) 20.631 2119, Managing Dir.: Peter J. van Horsen.

Somefour Publishing, (STEMVA/BUMA) PO Box 131, 2150 AL Nieuw Venne, 2150 AL, (+31) 252.6 74253, Fax: (+31) 252.6 87872, E-Mail: mormusic@pi.net; Web Site: mormusic.com.

Sony/ATV Music Publishing, Koninginneweg 34, 1217 LA Hilversum, 1217 LA, (+31) 3567 27474, Fax: (+31) 3567 27477.

Soss Music Publishers ★, Bontekoekade 89, 2516 LD The Hague, 2516 LD, (+31) 70.380 8044, Fax: (+31) 70.389 8020, Gen. Mgr.: Aad Link.

TBM Int'l C.V. ★, (BUMA/STEMRA) Min. Hartsenlaan 10, PO Box 2225, 1200 CE Hilversum, 1200 CE, (+31) 3562 13657, Fax: (+31) 3562 40432, Pres.: Tony Berk; Creative Mgr.: Rene Smit.

T M Publishing, (BUMA/STEMRA) PO Box 131, 2150AC Nieuw Venne, 2150AC, (+31) 252.6 74253, Fax: (+31) 252.6 87872, Web Site: mormusic@pi.net.

Team 3 Music Publishing, Rynkade 10, 1382 GS Weesp, 1382 GS, (+31) 2944 15304, Fax: (+31) 2944 13548, Managing Dir.: W. Samson.

2P's W Music, (BUMA/STEMRA/SABAM) Alexanderlaan 2, 1213 XS Hilversum, 1213 XS, (+31) 35.642 0888, Fax: (+31) 35.685 5559, E-Mail: twopsw@pi.net; Web Site: http://www.redbullet.nl/2pwmusic.html; Managing Dir.: Peter Schoonhoven; Managing Dir.: Pieter van Bodegraven.

Administered: Arc Music Group, Bowene Co., Champion Music, Hamstein Music, Harlem Hatwill & Amherst, Leosang Copyright Serv., Northcott/Henry St., Royalty Network, Tommy Boy Music, Warlock Records.

Universal Songs BV, (BUMA/STEMRA) Lindenheuvel 3, 1217 JV Hilversum, 1217 JV, (+31) 35.623 1680, Fax: (+31) 35.623 4648, E-Mail: bmg.publ@universal.nl; Managing Dir.: Bram Keizer; Prof. Mgr.: Raymond Duchateau; Prof. Mgr.: Peter Grasmeyer.

Warner Basart / Basart Int'l Music Publishers, Flevolaan 41, 1411 KC Naarden, 1411 KC, (+31) 3569 58580, Fax: (+31) 3569 40362, E-Mail: basart@strengthol.nl; Gen. Mgr.: Ducco Jansen; F&A Mgr.: Frek Dekker; Creative Mgr.: Ruud Kooijman; Creative Mgr.: Merijn Landman; Creative Mgr.: Juliette Slipebenek.

Zomba Music Holdings B.V., Nieuw Baarnstraat 99, 3743BP Baarn, 3743BP, (+31) 35.543 1991, Fax: (+31) 35.543 1717.

Zomba Music Holdings B.V., Hoefloot 24, 1251 EB Laren, 1251 EB, (+31) 3553 16314, Fax: (+31) 3553 16785, E-Mail: zomba@zomba-music.nl; Gen. Mgr.: Edith Severs; Library Mgr.: Martin v.d. Schagt.

WHOLESALE & DISTRIBUTORS

Bertus Distributie, Molenbaan 30, 2908 LM Capelle a/d IJssel, (+31) 10.264 1500, Fax: (+31) 10.264 1580; E-Mail: bertus@bertus.com; Web Site: www.bertus.com. Managing Dir.: Michiel de Ruiter; Buyer: Bram Apon; Buyer: Dirk van Huffel; Exp. Mgr.: Johan Cornelissen; Pub. Rel./Dist.: Jon van Ditsmarsch. (Distributor, One-Stop, Importer, Exporter)

Challenge Records ★, Breiutcrstraat 88, 6813 MS Arnhem, (+31) 2635 17922, Fax: (+31) 2644 60502; E-Mail: challenge@diva.nl. CEO: A. de Jong. (Compact Disc) (Distributor)

Labels Distributed: Audio: (Disc) Songlines, India Navigation, Lipstick, Jazzline, Barracuda, RTE/Troma, Storyville, Upbeat, DRP, High Note, Savant, Nagelheyer. Pay-Per Transaction.

Clavicerent DDD, Entrepotdok 78a, 1018 AD Amsterdam, (+31) 20.625 2858, Fax: (+31) 20.627 6212; E-Mail: clavidd@pi.net. Managing Dir.: Rob Schiff; Sales Mgr.: Toris de Wijs; Pdct. Mgr.: Michael Meijer Cluiven. (Distributor, Importer)

Doe Records Benelux, PO Box 1525, 1000 BM Amsterdam, (+31) 20.683 8538, Managing Dir.: Peter Rensen.

Dureco BV, 45 Pampuslaan, 1380 AA Weesp, (+31) 294.415 321, Fax: (+31) 294.418 725; E-Mail: dureco@publishnet.nl. Managing Dir.: Koen Junmaat; Gen. Mgr.: Harry Chun; Sr. Prod. Mgr.: Rob Ebbers; A&R Mgr.: Hans Diener. (Distributor)

EAC (Entertainment One Stop), Klepelhoek 13, 3833 GZ Leusden, (+31) 33.494 8300, Fax: (+31) 33.494 8709. (One-Stop)

Fifth Dimension ★, PO Box 1050, 3300 BB Dordrecht, (+31) 7861 47359, Fax: (+31) 7861 34129; E-Mail: fifthdim@cybercomm.nl. (Distributor)

ICU Distribution & Wholesale, The Hague, (+31) 7034 61633, Fax: (+31) 7034 66849. (Distributor)

Moxmusic, Boekweibstvaat 31, 2153 GN Nieuw Venne, (+31) 252.676 272, Fax: (+31) 252.676 244; E-Mail: info@amoxmusic.com; Web Site: www.moxmusic.com. Export: Ed Holden; Import: Aldo Visman; Sales: Eric Vwaast; Sales: Jerry Hoever.

Munich Records Distribution, Vadaring 90, 6702 EB Wageningen, (+31) 8370 21444, Fax: (+31) 8370 22959.

Music Net ★, Pampuslaan 45, 1382 JM Weesp, (+31) 2944 15345, Fax: (+31) 2944 15347; E-Mail: sales@musicnet.nl. Mgr.: Oene La Gro. (Distributor)

Music & Words ★, Overyssehaven 135, 3433 PH Nieuwegein, (+31) 306067674, Fax: (+31) 306067225; E-Mail: musicwords@musicwords.nl; Web Site: www.musicwords.nl. Dir.: A&R Imports: Hans Peters; Dir. Promo./Pub. Rel.: Liesbeth Puts. (Compact Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Green Linnet, Denmark, Original Music, Flying Fish, Blind Pig, Global Village, Swallow, Maison De Soul, Jinn Music of the World, Piranha, Temple, Greenrux, MW, Tara, Dolphin, Interstate, Topic, Gael Linn, Ruf, JSP.

Labels Exported: MW, Dig It!, Syncoop (The Netherlands)

Outland Distribution ★, c/o Zeedijk 22, 1012 AZ Amsterdam, (+31) 20.4207141, Fax: (+31) 20.4210422; E-Mail: office@outland.nl; Web Site: www.outland.nl. Mgr.: Rob Bouhuis. (Distributor, Importer)

Play It Again Sam Holland, Vaartweg 129, 1217 SN Hilversum, (+31) 3562 35480, Fax: (+31) 3562 84208; E-Mail: pias@xs4all.nl.

PolyGram Distribution, Fortranweg 10, 3821 BK Amersfoort, (+31) 3345.02811, Fax: (+31) 3345.60871.

Sam Sam Music, Langeveldelaan 41, 2204 BC Noordwijk, (+31) 71.522 0044, Fax: (+31) 252.376 876. (Distributor)

Sonic Rendezvous, Hermelynkoog 21, 1822 CA Alkmaar, (+31) 72.567 3030, Fax: (+31) 72.564 7237; E-Mail: sonic@euronet.nl; Web Site: www.euronet.nl/users/van_bree/index.htm. Chief Exec.: Joanna Mak; Mgr.: Lien Koon; Buyer: Marcel van der Pavvort. (Compact Disc, Video - Cassette, Records (LP's, 12-inch, Singles) (Distributor)

Labels Distributed: Audio: (Cassette) Fat Wreckchords, Cleopatra, Burning Heart, Revelation, Crype, Lost & Found, Taang, Hopeless, Victory Shadow, Instinct, Hightone, Bloodshot, Wreckage.

Vanguard Classics (Div. of Arcade), Groningenhaven 18, 3433 PE Nieuwegein, (+31) 3060 83601, Fax: (+31) 3060 83651; E-Mail: vanguard.classics@tip.nl. Exec. Vice Pres.: Gerry Hulshosen; Gen. Mgr./Dir. A&R: Marcel Schopman; Int'l Mktg.: Willem Wypers. (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Vanguard Classics, Naxos, Te Larc, Hyperion, Bis, Opera rara, NM Classics.

Labels Imported: Naxos, Hong Kong, Te Larc (US); BIS (Sweden); Hyperion, Opera Rara (UK); NM Classics (Holland)

Vista Records ★, Industriestraat 4, 5331 HW Kerkdriel, (+31) 4186 34141. (Compact Disc, Records (LP's, Singles) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Vista, Canto, Fire, Aarton, Canterino, Daminus, Dux, Fuentes, Monitor, Ornament, Prezioso, Sount Star Ton.

Windham Hill Records, Oude Enghweg 24, 1217 JD Hilversum, (+31) 3562 49970, Fax: (+31) 3562 49319.

World Wind Music ★, Bergweg 30, 1217 SC Hilversum, (+31) 3562 40230, Fax: (+31) 3562 44321. Mgr.: H. Voskuylen. (Compact Disc) (Distributor, Exporter)

Labels Distributed: Audio: (Disc) World Wind Music, KMK, MBCD.

Products/Accessories: CD, Tape & Record Care Products: Wind Music

ENTERTAINMENT ATTORNEYS

Gentle Consultancy BV, Gallenkamp Pelsweg 31, 3768 HT Soest, (+31) 35.601 0310, Fax: (+31) 35.601 0310. Contact: Eric Boom.

Van Horsen & Partners, Advisors, Noorderkroonstraat 12, 1033 XD Amsterdam, (+31) 20.633 5111, Fax: (+31) 20.631 2119, Managing Dir.: Peter J. van Horsen CB.

PERFORMING RIGHTS ORGANIZATIONS

BUMA / STEMRA, PO Box 725, 1180 AS Amstelveen, (+31) 20.540 7911, Fax: (+31) 20.540 7496. Managing Dir.: Hein Endlich.

DMA, Nieuwezijds Voorburgwal 130 K, 1012 SH Amsterdam, (+31) 20.620 3050, Fax: (+31) 20.620 3053. Chrmn.: Geert van Italie.

VMN, Westerduinweg 34, 2116 VH Bentveld, (+31) 3569 58555, Fax: (+31) 3569 46173. Sec. Gen.: Maurice W. Mensink.

MUSIC LIBRARIES

AAA Music Libraries, Wandelpad 32, 121 GN Hilversum, (+31) 3562 12761, Fax: (+31) 3562 19862, E-Mail: dennis@dutch.nl. Sales Mgr.: Dennis Bosheck; Prodn. Mgr.: Wim Bosheck.

AV Music Publishers, Grote Melmweg 31, 3764 AZ Soest, (+31) 3560 26226, Fax: (+31) 3560 10272.

All Music Publishing, Van Beekstraat 9, 1121 ND Landsmeer, (+31) 20.482 4027, Fax: (+31) 20.482 6951.

All Rock Music, Rotterdam, (+31) 1866 04266, Fax: (+31) 1866 04366.

Bibliotheek Arnhem, Koningstraat 26, 6811 DG Arnhem, (+31) 2635 43111, Fax: (+31) 2644 58616.

Dennis Music Publishers, Wandelpad 32, 1211 GN Hilversum, (+31) 3562 12761, Fax: (+31) 3562 19862.

Company headquarters are designated by a ★

EMI Music Publishing (Holland), Schapenkamp 8a, 1211 PA Hilversum, (+31) 3562 18144, Fax: (+31) 3562 16387.

Greenheart Publishing, Dotterweide 12, 2742 GD Waddinxveen, (+31) 1826 17653.

Intermusic, Frans Halslaan 54, 1213 BM Hilversum, (+31) 3562 44140.

Koch Benelux Music Publishing, Marathon 9b, 1213 PE Hilversum, (+31) 3568 39494, Fax: (+31) 3848 56560.

Music & Images, Eemnesserweg 138a, 1221 EC Hilversum, (+31) 3568 34070, Fax: (+31) 3568 59560.

Musica Moderna, Johan Willem Frisostraat 26, 3583 JT Utrecht, (+31) 3025 10059.

Nanada Music, Alexanderlaan 2, 1213 XS Hilversum, (+31) 3568 57841, Fax: (+31) 3568 34112.

Network Music Europe, Wilhelminalpark 1, 2012 KA Haarlem, (+31) 2353 12655, Fax: (+31) 2354 21325, E-Mail: tpfornat@euronet.nl.

Peter Stock Music (Former Omniumusic Eur), Gr. Melmweg 31, 3764 AZ Soest, (+31) 3562 35650, Fax: (+31) 3562 35654.

Top Format Productions, Wilhelminalpark 1, 2012 KA Haarlem, (+31) 2353 20640, Fax: (+31) 2354 21325, E-Mail: tpfornat@euronet.nl.

Zomba Music Holdings, Hoefloot 24, 1251 EB Laren, (+31) 3553 16314, Fax: (+31) 3553 16785.

ENVELOPES & MAILERS

EWS BV *, B. Krollaan 119, 5707 BC Helmond, (+31) 492.548429, Fax: (+31) 492.548381. Managing Dir.: M. Van Riesen; Sales: Francisco Romero. CD.

Walvis Plastics, Cannenburgerweg 59d, 1244 RH Ig Graveland, (+31) 3565 64757, Fax: (+31) 3565 64353. Pres.: Bob Schmidt. CD.

JACKET/SLEEVE MANUFACTURERS

EWS BV *, B. Krollaan 119, 5707 BC Helmond, (+31) 492.548429, Fax: (+31) 492.548381. Managing Dir.: M. Van Riesen; Sales: Francisco Romero. CD.

Walvis Plastics, Cannenburgerweg 59d, 1244 RH Ig Graveland, (+31) 3565 64757, Fax: (+31) 3565 64353. Pres.: Bob Schmidt. CD, LP, Video Tape.

LABEL MANUFACTURERS

Mirasound Productions *, Bergweg 30, 1217 SC Hilversum, (+31) 35.6240230, Fax: (+31) 35.6244321. Pres.: G. Voskuglen; Pdct. Mgr.: A. Kabalt. CD.

PRINTING

Arno Van Orsouw, Oostenburgervoorstraat 71/75, 1018 MP Amsterdam, (+31) 20.622 2898, Fax: (+31) 20.625 2113.

Saint Ives Multimedia BV, PO Box 8, 5400 AA Uden, (+31) 413.333 666, Fax: (+31) 413.333 695. Managing Dir.: S. Lushof.

Sonicon (Holland), Industrielaan 24, 5406 XC Uden.

Sony Music Entertainment Printing OPS., Waarderweg 1-5, 2031 BN Haarlem, (+31) 2351 82434, Fax: (+31) 2353 16879.

Stace Print Europe, Energielaan 2, 5405 AD Uden, (+31) 4133 33666, Fax: (+31) 4133 33699.

GRAPHIC DESIGN

Cut 'N' Clear Music, Hygieastraat 8A, 1076 RM Amsterdam, (+31) 2067.53703, Fax: (+31) 2067.69511. Dir.: Denise Anken.

Mirasound Productions *, Bergweg 30, 1217 SC Hilversum, (+31) 35.6240230, Fax: (+31) 35.6244321. Pres.: G. Voskuglen; Pdct. Mgr.: A. Kabalt.

Muziekfabriek *, Engelsweg 7, 4756 SE Kruisland, (+31) 1675.32613, Fax: (+31) 1675.33309. Pres.: Willem Steentjes.

POLYBAGS & SHRINKWRAP

Europoed Packaging, Industrieweg 9, 3958 VP Amerongen, (+31) 3434 56564, Fax: (+31) 3434 51949.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

EWS BV *, B. Krollaan 119, 5707 BC Helmond, (+31) 492.548429, Fax: (+31) 492.548381. Managing Dir.: M. Van Riesen; Sales: Francisco Romero.

Sony Music Entertainment Holland, Nijverheidsweg 26-42, 2031 CP Haarlem, (+31) 2351 82838, Fax: (+31) 2353 25530.

Walvis Plastics, Cannenburgerweg 59d, 1244 RH Ig Graveland, (+31) 3565 64757, Fax: (+31) 3565 64353. Pres.: Bob Schmidt. Video (Boxes).

JEWEL BOX MANUFACTURERS

EWS BV *, B. Krollaan 119, 5707 BC Helmond, (+31) 492.548429, Fax: (+31) 492.548381. Managing Dir.: M. Van Riesen; Sales: Francisco Romero.

Interlad, Venlo, (+31) 7738 70040, Fax: (+31) 7738 72979.

Nipper CV, 1st Passeoerdersdwarstraat 88, 1016 XD Amsterdam, (+31) 20.620 5100, Fax: (+31) 20.638 1058.

Sunkyo Netherlands, Koningin Wilhelminaplein 2-4, 1062 HK Amsterdam, (+31) 20.617 0571 or Fax: (+31) 20.615 0407.

Walvis Plastics, Cannenburgerweg 59d, 1244 RH Ig Graveland, (+31) 3565 64757, Fax: (+31) 3565 64353. Pres.: Bob Schmidt.

RAW MATERIALS MANUFACTURER

Phillips Key Modules, BU-Optics, Eindhoven, (+31) 40.786 360, Fax: (+31) 40.784 515.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

AJW Media, Zuideinde 40, 2371 BL Roelofarendsveen, (+31) 1713 17001, Fax: (+31) 1713 13170.

A-Records, Arnhem, (+31) 2635 19222, Fax: (+31) 2644 60502.

Advanced Optical Disc Holland, Hagenweg 7e, 4131 LX Vianen, (+31) 3473 68936, Fax: (+31) 3473 77639.

Basement Tapes, The, Van Diemenstraat 268, 1013 CR Amsterdam, (+31) 20.638 9253, Fax: (+31) 20.696 3791.

CD Music Factory, Veldweg 35 A, 6075 NL Herkenbosch, (+31) 4753 28333, Fax: (+31) 4750 5966.

CD-One, Lammert Majorlaan 56a, 1401 RP Bussum, (+31) 3569 22441, Fax: (+31) 3569 14294.

Canilena, Bouwmeestershoeve 322, 7326 RR Apeldoorn, (+31) 55.540 9409, Fax: (+31) 55.542 3600.

Channel Classics Studio, Jacob van Lennepkade 334e, 1053 NJ Amsterdam, (+31) 20.616 1775, Fax: (+31) 20.616 0528.

Chique Musique, Le, Zoetermeer, (+31) 7934 22089, Fax: (+31) 7934 22089.

Commercial Service Nederland *, Katwijkstraat 21, 5341 TA Oss, (+31) 4126.52131, Fax: (+31) 4126.50353. E-Mail: csn.oss@tip.nl, Web Site: www.tip.nl/users/csn.oss. Pres.: A. Mulders; Mktg. Dir.: M.U. Sommeren. CD, DVD, Minidisc.

Compact Disc Albrechts Benelux *, Houtwal 27, 8431 EX Oosterwolde, (+31) 516.520 815, Fax: (+31) 516.520 812. Pres.: Hans op't Landt. CD, DVD, Other (CD-Rom). Other services: Warehouse, MIS (Inventory), Freight.

Cyber Compact Disc, PO Box 2, 7050 AA Varsseveld, (+31) 3152 44009, Fax: (+31) 3152 44346.

Digipro Netherlands, Nieuwstraat 44a, 3762 TR Soest, (+31) 3560 21745, Fax: (+31) 3560 16714, E-Mail: digiposttheo@pi.net.

Duplicate, Rozenlaan 57, 2771 DC Boskoop, (+31) 172.217838. Managing Dir.: Kees van Dorth; P.M.: Menno Kolster. CD, Other (CD Copying).

Dureco Manufacturing, Pampuslaan 45, 1382 JM Weesp, (+31) 2944 15321, Fax: (+31) 2944 18923.

EMI Compact Disc (Holland), Industrielaan 24, 5406 XC Uden, (+31) 4132 85555, Fax: (+31) 4132 85900.

Europe Optical Disc, Dr. Paul Janssenweg 140, 5026 RH Tilburg, (+31) 1354 46444, Fax: (+31) 1346 85488. Dir., Sales/Mktg.: Mario Kruysse. CD.

Other services: Other (Fulfillment).

Holthoff Sound Productions, A. Kuyperlaan 63, 3038 PE Rotterdam, (+31) 10.466 4866, Fax: (+31) 10.466 5004.

Interactive Product Realization (IPR), Kraayveld 24-26, 1171 JH Badhoevedorp, (+31) 20.659 9828, Fax: (+31) 20.659 9511.

MMP Studio - Masseurs Music Productions, Industrieweg 56, 5145 PW Waalwijk, (+31) 4163 31548, Fax: (+31) 4163 41604.

Markant Recording Studios, Geldropseweg 114, 5591 ED Heeze, (+31) 4022 64130, Fax: (+31) 4022 65518.

Markland/Compact Disc Albrechts, Buchnerweg 3, 2803 GR Gouda, (+31) 1825 33355, Fax: (+31) 1825 33377, E-Mail: 106016.1272@compuserve.co.

Metronome Recordings, Staalstraat 10-12, 1011 JL Amsterdam, (+31) 20.624 7959, Fax: (+31) 20.620 8212.

Mirasound Productions *, Bergweg 30, 1217 SC Hilversum, (+31) 35.6240230, Fax: (+31) 35.6244321. Pres.: G. Voskuglen; Pdct. Mgr.: A. Kabalt. CD.

Other services: Freight.

Mirasound Studios, Bergweg 30, 1217 SC Hilversum, (+31) 3562 40230, Fax: (+31) 3562 44321.

Multidisk, Loosdrecht, (+31) 3558 27771, Fax: (+31) 3558 28929.

The Music Marketers, Nieuwe Kerksstraat 14, 1018 EA Amsterdam, (+31) 2042 00052, Fax: (+31) 2042 00942.

Muziekfabriek, De, Engelsweg 7, 4756 SE Kruisland, (+31) 1675 32613, Fax: (+31) 1675 33309.

PolyGram Manufacturing & Distribution Ctr., Fortranweg 10, 3821 BK Amersfoort, (+31) 3345 02811, Fax: (+31) 3345 60871.

Pyramide Records, Veemarktkade 8, A107, 5222 AE 's-Hertogenbosch, (+31) 7362 21337, Fax: (+31) 7362 30359.

Sallsbury Sound, Koninginneweg 62, 3331 CG Zwijndrecht, (+31) 78.620 0000, Fax: (+31) 78.619 7475, E-Mail: info@sallsburysound.nl, Web Site: www.sallsburysound.nl. Pres.: Fred Tollenaar; Sales Mgr.: Bas de Zwart. CD.

Sentinel, Oscar Romerolaan 3, 1216 TJ Hilversum, (+31) 3562 52700, Fax: (+31) 3562 35113.

Sonopresse Int'l *, Ochterveltstraat 43B, 3015 XL Rotterdam, (+31) 10.477 0060, Fax: (+31) 10.436 4170. Managing Dir.: Leo Ritmeester; Technician: Arthur J. Berger. CD, Videodisc, DMM, CDV, DVD, Minidisc. Other services: Freight.

Sony Music, ISC (Int'l Service Centre), Nijverheidsweg 30-40, Haarlem, (+31) 23.182 838.

TBA Record Services & Pressing, Nieuwe Loosdrechtse dijk 36, 1231 KZ Loosdrecht, (+31) 3558.26877, Fax: (+31) 3558.26877.

Van De Steeg Packaging, Lenteweg 8, 7532 RB Enschede, (+31) 5346 08888, Fax: (+31) 5346 08844.

Walvis Plastics, Cannenburgerweg 59d, 1244 RH 's Graveland, (+31) 3565 64757, Fax: (+31) 3565 64353.

Company headquarters are designated by a ★

PLATING & PRESSING PLANTS

Compact Disc Albrechts Benelux *, Houtwal 27, 8431 EX Oosterwolde, (+31) 516.520 815, Fax: (+31) 516.520 812. Pres.: Hans op't Landt. Plating, Pressing.

Duplicate, Rozenlaan 57, 2771 DC Boskoop, (+31) 172.217838. Managing Dir.: Kees van Dorth; P.M.: Menno Kolster. Pressing.

Eala Audio, Parmentierweg 3, 5657 EH Eindhoven, (+31) 4025 10484, Fax: (+31) 4025 70482.

SAS Audio/Visual Productions, Dorpstraat 6, 3732 HJ De Bilt, (+31) 3022 00118.

Sonopresse Int'l *, Ochterveltstraat 43B, 3015 XL Rotterdam, (+31) 10.477 0060, Fax: (+31) 10.436 4170. Managing Dir.: Leo Ritmeester; Technician: Arthur J. Berger. Plating, Pressing. LP, Videodisc.

MASTERING FACILITIES

CD-One, Lammert Majorlaan 56a, 1401 RP Bussum, (+31) 3569 22441, Fax: (+31) 3569 14294.

Cinram Nederland B.V., Fortranweg 10, 3821 BK Amersfoort, (+31) 3345.02811, Fax: (+31) 3345.60871. Managing Dir.: Johan Borren; Logistics Mgr.: Onno Klauer; Customer Rel. Mgr.: Annabel Francissen. Audio, Video. Specializing in: CD Prep Services, Analog Cassette Mastering.

Commercial Service Nederland *, Katwijkstraat 21, 5341 TA Oss, (+31) 4126.52131, Fax: (+31) 4126.50353, E-Mail: csn.oss@tip.nl, Web Site: www.tip.nl/users/csn.oss. Pres.: A. Mulders; Mktg. Dir.: M.U. Sommeren. Audio, Video. Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Cut 'N' Clear Music, Hygieastraat 8A, 1076 RM Amsterdam, (+31) 2067.53703, Fax: (+31) 2067.69511. Dir.: Denise Anken.

Duplicate, Rozenlaan 57, 2771 DC Boskoop, (+31) 172.217838. Managing Dir.: Kees van Dorth; P.M.: Menno Kolster. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

Farmsound Studio, Kabeljauw 8, 6866 NE Heesum, (+31) 3173 13405. Audio.

Mirasound Productions *, Bergweg 30, 1217 SC Hilversum, (+31) 35.6240230, Fax: (+31) 35.6244321. Pres.: G. Voskuglen; Pdct. Mgr.: A. Kabalt. Audio. Specializing in: CD Prep Services.

Muziekfabriek *, Engelsweg 7, 4756 SE Kruisland, (+31) 1675.32613, Fax: (+31) 1675.33309. Pres.: Willem Steentjes. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

Nob Audio, Sumatralaan 45, 1217 GP Hilversum, (+31) 3567 78060, Fax: (+31) 3562 46254.

Sallsbury Sound, Koninginneweg 62, 3331 CG Zwijndrecht, (+31) 78.620 0000, Fax: (+31) 78.619 7475, E-Mail: info@sallsburysound.nl, Web Site: www.sallsburysound.nl. Pres.: Fred Tollenaar; Sales Mgr.: Bas de Zwart. Audio. Specializing in: CD Prep Services, Analog Cassette Mastering.

Sonopresse Int'l *, Ochterveltstraat 43B, 3015 XL Rotterdam, (+31) 10.477 0060, Fax: (+31) 10.436 4170. Managing Dir.: Leo Ritmeester; Technician: Arthur J. Berger. Audio, Video. Specializing in: CD Prep Services, Laserdisc Mastering, Vinyl Disc Mastering, DCC Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Sound Factory Recording & Mastering, Nieuwstraat 44a, 3762 TR Soest, (+31) 3560.21745, Fax: (+31) 3560.16714, E-Mail: factory@worldaccess.nl. Pres.: Michel Damen; Managing Dir.: Max Mollinger. Audio. Specializing in: CD Prep Services.

Team 3 Productions/Music/Studio, Rijnkade 10, 1382 GS Weesp, (+31) 2944 15304, Fax: (+31) 2944 13548.

Willibrord Studio, Nieuwe Weg Noord 255, 3905 LW Veenendaal, (+31) 3185 29429, Fax: (+31) 3185 40677.

Wisseloord Studios, Catharina van Renneslaan 10, 1217 CX Hilversum, (+31) 3562 17256, Fax: (+31) 3562 44881.

CUSTOM TAPE DUPLICATORS

Cinram Nederland B.V., Fortranweg 10, 3821 BK Amersfoort, (+31) 3345.02811, Fax: (+31) 3345.60871. Managing Dir.: Johan Borren; Logistics Mgr.: Onno Klauer; Customer Rel. Mgr.: Annabel Francissen. Audio: Cassette. Video: PAL, SECAM. Video High Speed Capability-TMD. Video Packaging Services-Inserting, Collating, Labeling, Mailing.

Commercial Service Nederland *, Katwijkstraat 21, 5341 TA Oss, (+31) 4126.52131, Fax: (+31) 4126.50353, E-Mail: csn.oss@tip.nl, Web Site: www.tip.nl/users/csn.oss. Pres.: A. Mulders; Mktg. Dir.: M.U. Sommeren. Audio: Cassette, DAT, DCC. Video: 8 mm, SVHS, BETA, PAL, SECAM.

Creativity Lab/Creativity Productions, Tweede Reitse Dreef 24, 5233 JD 's-Hertogenbosch, (+31) 73.415 878, Fax: (+31) 73.415 878.

Duplicate, Rozenlaan 57, 2771 DC Boskoop, (+31) 172.217838. Managing Dir.: Kees van Dorth; P.M.: Menno Kolster. Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD). Audio Packaging Services-Inserting, Labeling. Video: Stats-Number of Slaves in Operation (60), Annual Unit Volume (300000), States and/or Countries Services (Europe).

Mirasound Productions *, Bergweg 30, 1217 SC Hilversum, (+31) 35.6240230, Fax: (+31) 35.6244321. Pres.: G. Voskuglen; Pdct. Mgr.: A. Kabalt.

Audio: Cassette, DAT, Other (CD-R). Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Muziekfabriek ★, Engelseweg 7, 4756 SE Kruisland, (+31) 1675.32613, Fax: (+31) 1675.33309. Pres.: Willem Steentjes. Audio: Cassette, Real-Time.
Video: Stats-Number of Slaves in Operation (100), Annual Unit Volume (150,000), States and/or Countries Services (Benelux).

Sallsbury Sound, Koninginneweg 62, 3331 CG Zwijndrecht, (+31) 78.620 0000, Fax: (+31) 78.619 7475, E-Mail: info@sallsburysound.nl, Web Site: www.sallsburysound.nl. Pres.: Fred Tollenaar; Sales Mgr.: Bas de Zwart.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (300), Annual Unit Volume (1,000,000), States and/or Countries Services (Europe). Other Services-Warehouse, MIS (Inventory).

PACKAGING SERVICES - NON DUPLICATOR ONLY

Amaray Video Packaging, Gooimeer 5-37, 1411 DD Naarden, (+31) 3569 50025, Fax: (+31) 3569 51789.

Amsterdam Video Postproductions B.V. (AVP), Biesbosch 225, 1181 JC Amstelveen, (+31) 20.347 2828, Fax: (+31) 20.347 2829, E-Mail: avp@xs4all.nl. Managing Dir.: Michael Lambrechtsen.

Europoort Packaging, Industrieweg 9, 3958 VP Amerongen, (+31) 3434 56564, Fax: (+31) 3434 51949.

Optical Disc Manufacturing Equipment, Vestdijk 55, 5611 CA Eindhoven, (+31) 4025 09700, Fax: (+31) 4025 09701, E-Mail: retour.

Sony Music Entertainment Holland, Nijverheidsweg 26-42, 2031 CP Haarlem, (+31) 2351 82838, Fax: (+31) 2353 25530.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Heynen, De Groote Heeze 11, 6598 AV Genneep, (+31) 4854 96111, Fax: (+31) 4854 96200.

Optical Disc Manufacturing Equipment, Vestdijk 55, 5611 CA Eindhoven, (+31) 4025 09700, Fax: (+31) 4025 09701, E-Mail: retour.

Phillips Coatings, Kantsingel 24, 5349 AJ Oss, (+31) 4126 82132, Fax: (+31) 4126 44210.

Phillips Key Modules, BU-Optics, Eindhoven, (+31) 40.786 360, Fax: (+31) 40.784 515.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Heynen, De Groote Heeze 11, 6598 AV Genneep, (+31) 4854 96111, Fax: (+31) 4854 96200.

NORWAY

RECORD LABELS

Arcade Music Co. Norway A/S
Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, (+47) 2280 9600, Fax: (+47) 2271 4125. Mng. Dir.: Ole Vidar Lien; Sales/Mktg. Mgr.: Leif Hemmingsen; CNR Music: Nina Lauritzen; Arca: TV Mgr.: Paul Brighton.
Labels Owned: CNR Music, Fresh, Trust Foundation, Vanguard Classics; *Distributed:* Grapevine, Private Life, Pulse 8, Steppin' Out, T-Productions.
Int'l Reprs.: Arcade Music Group (Worldwide).

Aurora Records
Tollbugate 28, 0157 Oslo, (+47) 2241 7171, Fax: (+47) 2241 7008; E-Mail: nofk@notam.uio.no; Exec. Dir.: Anne Rothing; Promo. Mgr.: Hege Imerlund.
Labels Owned: Hemera.
Int'l Reprs.: Musikkopparatoreme (Norway).

BMG Norway
Oslo, (+47) 2260 6100, Fax: (+47) 2260 6106.

Crema Records Norway A/S
Ebbelstgt.3, 0183 Oslo, (+47) 2220 2240, Fax: (+47) 2220 2203; E-Mail: spaal@online.no; Web Site: www.norgesnett.no/cdn; Managing Dir.: Pal Sigvaldsen; Sales Mgr.: Terje Lindstad; A&R: Arve Sigvaldsen; Mktg./Pub. Rel.: Linda Hagen.
Labels Owned: Talent; *Distributed:* FLC, Javelin, Mariann, True Trax.

EMI Norsk ★
Karl Johans Gate 12 J, 0154 Oslo, (+47) 2205 2700, Fax: (+47) 2242 2040; Managin Dir.: Michael Manasse; A&R Mgr./Local: Elvind Rolles; Mktg. Mgr.: Petter Krogsitt; Sales Mgr.: Frank Hauge.
Labels Distributed: ARK 21, Angel, Apple, Blue Note, C & C, Capitol, Capitol Nashville, Cooltempo, EMI Classics, Flex, Food, Frituna, Grand Royal, Guardian, HMV, Harvest, Hemisphere, Intercord, PMI, Parlophone, Positiiva, Rec 90, Remixed, Scandinavian, Virgin, Virgin Classics.

The Farm
c/o MBS, PO Box 337, 1301 Sandvika, (+47) 6754 0201, Fax: (+47) 6756 5531.

Gazell Christiania AS
Damplass 25; N-0852 Oslo, (+47) 22.607 270, Fax: (+47) 22.600 284; Pres.: Dag Haeggqvist.
Labels Owned: Gazell, Maypole, Vasco Da Gama.
Int'l Reprs.: Warner Music Norway AS.

IPE Records ★
Hakonsgate 11, 0652 Oslo, (+47) 2219 6078, Fax: (+47) 2219 6078; Dir.: Claudio Latini; Mktg.: Cristina Latini.

MD
Radhusgaten 30, 0151 Oslo, (+47) 2233 8300, Fax: (+47) 2233 8310.

MTG-Productions
PO Box 2500, 3003 Drammen, (+47) 3289 3450, Fax: (+47) 3289 3535; E-Mail: larry@mtgproductions.no; Managing Dir.: Larry Bringsjord.
Labels Owned: FTG, Funny Times Gap, MTG, Mind the Gap.

NY Musikk ★
Tollbugate 28, 0157 Oslo, (+47) 2233 7090, Fax: (+47) 2233 7095; E-Mail: ny-musikk@notam.uio.no; Web Site: http://www.notam.uio.no/ny-musikk; Exec. Dir.: Fredrik Glans.
Labels Owned: Albedo.

Naxos Norway A.S.
PO Box 4379, Torshov, 0402 Oslo, (+47) 22.796 500, Fax: (+47) 22.710 960; E-Mail: mudi@online.no.

Notabene Records
Wolffsgate 5, 0358 Oslo, (+47) 2269 1169, Fax: (+47) 2269 6305.

Oscar Records
PO Box 113 Boler, N-0620 Oslo, (+47) 2227 2902; Owner: Mr. Askerøi.

Prima Music AS
Prinsensgate 3-B, N-0152 Oslo, (+47) 22.424 640, Fax: (+47) 22.423 660; Managing Dir.: Irene Bergersen.

Ramalama Productions
Bispegate 12, 0191 Oslo, (+47) 2217 0940, Fax: (+47) 2217 0933; E-Mail: ramalama@sn.no; Gen. Mgr.: Vikan Steinar.
Labels Owned: Commercial Animal, Oh Yeah!

Weeping Willow
c/o MBS, PO Box 337, 1301 Sandvika, (+47) 6754 0201, Fax: (+47) 6756 5531.

MUSIC PUBLISHERS

Arcade Music Publishing Norway A/S ★, (NCB/STEMRA)
Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, 0401, (+47) 2280 9600, Fax: (+47) 2271 4125.

Gazell Christiania AS, (TONO/NCB) Damplass 25, N-0852 Oslo, N-0852, (+47) 22.607 270, Fax: (+47) 22.600 284, Pres.: Dag Haeggqvist.
Owned: Gazell Music AB (Sweden) (STIM/NCB).

MTG-Productions, PO Box 2500, 3003 Drammen, 3003, (+47) 3289 3450, Fax: (+47) 3289 3535, E-Mail: larry@mtgproductions.no; Managing Dir.: Larry Bringsjord.

Musikkverkstedet, Gutzeitsgate 4, 1610 Fredrikstad, 1610, (+47) 6931 6535, Fax: (+47) 6931 6535, E-Mail: forlag@online.no; Owner: Ragnar Evensen; Owner: Christin Z. Olsen.

Oas Music, Wolffsgate 5, 0358 Oslo, 0358, (+47) 2269 1169, Fax: (+47) 2269 6305.

PolyGram Publishing, Drammensveien 88/B, 0271 Oslo, 0271, (+47) 2243 6060, Fax: (+47) 2243 4430.

Tronderforlaget, Nordveien 6, 7002 Trondheim, 7002, (+47) 7393 3380, Fax: (+47) 7394 0633, E-Mail: tronderforlaget@s-m.no.

Warner/Chappell Music Norway, Nydal Sveien 15a, 0483 Oslo, 0483, (+47) 22 580 960, Fax: (+47) 2223 2396, Professional Mgr.: Jon Johannessen; Print Mgr.: Odd Steenberg.

WHOLESALE & DISTRIBUTORS

Arcade Music Company Norway A/S ★, Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, (+47) 2280 9600, Fax: (+47) 2271 4125. Managing Dir.: Ole Viadr Lien; Sales/Mktg. Dir.: Leif Hemmingsen; Int'l A&R: Frank Bakke. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Arcade, BIS, Castle, CNR, Dara, Denon, Disney, Dolphin, ECM/CMP, Essential, Grapevine, Grappa, Hip Bop, Machinery, Modern Music, MTM, Next Stop, Noise, Opus3, Origo Sound, Raw Power, Red Ant, Silva, Screen, Savoy, Snapper, T&T, Transatlantic, Varese Sarabande.

Crema Distribution Norway A/S, Ebbelstgt.3, 0183 Oslo, (+47) 2220 2240, Fax: (+47) 2220 2203; E-Mail: spaal@online.no; Web Site: www.norgesnett.no/cdn. Managing Dir.: Paul Sigvaldsen. (Compact Disc, Pre-Recorded Audio Tape, Computer Games) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Talent, Crema, Pancake, Mountain, Arco.

Music Distribution Ltd., Sandakerveien 76, N-0402 Oslo, (+47) 22.710 140, Fax: (+47) 22.710 960. Managing Dir.: Odd Gjelsnes. (Distributor)

Prima Music A.S., Prinsensgate 3B, N-0152 Oslo, (+47) 22.424 640, Fax: (+47) 22.423 660. Managing Dir.: Irene Berggren; Mktg./Sales Mgr.: Lars Overhalden. (Distributor)

Sony Music Entertainment Norway, Ostre Aker Veii 19, 0581 Oslo, (+47) 2288 0000, Fax: (+47) 2264 4133.

PERFORMING RIGHTS ORGANIZATIONS

Fono Foreningen Norske Plateselskaper, Rosenborggate 19, Oslo, (+47) 2248 2289, Fax: (+47) 2260 0789.

Gramart Grammofonartistenes Forening, Jørnstadveien 62, 1360 Nesbru, (+47) 6678 4778, Fax: (+47) 6679 0630.

Gramo, Osterhusgate 27, 0183 Oslo, (+47) 2200 7777, Fax: (+47) 2200 7778.

Kopinor, Siensersgate 1a, 0050 Oslo, (+47) 2217 0780, Fax: (+47) 2217 0160.

NCB (Nordisk Copyright Bureau), PO Box 9171, N-0134 Gronland, (+47) 22.170 500, Fax: (+47) 22.170 550. Managing Dir.: Cato Strom.

Nopa Norske Populaerautoror, Toyenbekken 21, Oslo, (+47) 2217 9669, Fax: (+47) 2217 2560.

Norwaco, Storgate 14, 0184 Oslo, (+47) 2217 1460, Fax: (+47) 2217 6426.

Tekstforfatterfondet, Jørnstadveien 62, 1360 Nesbru, (+47) 6678 4778, Fax: (+47) 6679 0630.

Tono, Toyenbekken 21, 0134 Oslo, (+47) 2217 0500, Fax: (+47) 2217 0550.

MUSIC LIBRARIES

Companion Music (Norway), Oslo, (+47) 2267 7111, Fax: (+47) 2267 7241, E-Mail: frostm@oslonett.no.

Frost Music, Karoline Kristiansensveij 5p, 0601 Oslo, (+47) 2267 7111, Fax: (+47) 2267 7241, E-Mail: frostm@oslonett.no.

Match Music Int'l, Lofotgatan 2, 1458 Oslo, (+47) 2238 2263, Fax: (+47) 2238 5869.

Norwegian Music Information Centre, Tollbugate 28, 0157 Oslo, (+47) 2242 9090, Fax: (+47) 2242 9091, E-Mail: nmic@notam.uoi.no.

SCHOOLS & EDUCATIONAL INSTITUTIONS

Norwegian State Academy Of Music, The, Gydas vei 6, 0363 Oslo, (+47) 2246 4055, Fax: (+47) 2246 7074.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Bel Produksjon, Osterdalsgt. 1 G, 0601 Oslo, (+47) 2267 2120, Fax: (+47) 2267 2660.

Dureco Norge, Svaddeveien 125, 3660 Rjukan, (+47) 3509 4545, Fax: (+47) 3509 4510.

Videokopi Norge A/S, Evjebakken 10, N-1346 Gjøttum, (+47) 6754 5580, Fax: (+47) 6756 9826.
Other (Video Cassettes).
Other services: Macrovision.

PLATING & PRESSING PLANTS

Kassett-Industri, Wernerholmsvagen 33, 5043 Hop.

Norsk Video, PO Box 13, 3170 Sem, (+47) 3333 3044.

Norstage Studio, PO Box 228, 5501 Haugesund, (+47) 52.714 310, Fax: (+47) 52.711 923. Managing Dir.: Lars K. Hustoft.

Pressing.

Tore Sandberg, Hvamsstubbten 17, 2013 Skjetten.

Video Workshop, Akersveien 25, PO Box 8316 Hammersborg, 0129 Oslo, (+47) 2211 3654.

CUSTOM TAPE DUPLICATORS

Arcade Music Company (Norway), Sandakerveien 24C, PO Box 4240 Torshov, 0401 Oslo, (+47) 2280 9600, Fax: (+47) 2280 9640.

Hit Company Studios, Skippergatan 28, 0154 Oslo 1, (+47) 2242 3310, Fax: (+47) 2242 4479.

Norstage Studio, PO Box 228, 5501 Haugesund, (+47) 52.714 310, Fax: (+47) 52.711 923. Managing Dir.: Lars K. Hustoft.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Sony Scandinavia, Nedre Kalbakkvei 88, 0181 Oslo, (+47) 2230 3530, Fax: (+47) 2232 3639.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Audlotron, Seidustgt. 25, 0505 Oslo, (+47) 2235 2096, Fax: (+47) 2238 4128.

Siemens (Norway), Oslo 5, (+47) 2263 3000, Fax: (+47) 2264 6446.

Sony Scandinavia, Nedre Kalbakkvei 88, 0181 Oslo, (+47) 2230 3530, Fax: (+47) 2232 3639.

POLAND

RECORD LABELS

PolyGram Polska
ul. Jagiellońska 78, 03-301 Warsaw, (+48) 22.118 061, Fax: (+48) 22.675 7278; E-Mail: polygram@wonet.com.pl; Web Site: www.polygram.com.pl; Managing Dir.: Andrzej Puczyński; Financial Controller: Marek Filipiak; Mktg. Dir.: Grzegorz Stabeusz; Sales Dir.: Jacek Jagtowski.
Labels Distributed: A&M, Decca/Philips, Def Jam, Deutche Grammophon, Island, London, Mercury, Polydor, Verve.
US Reprs.: PolyGram Holding, Inc. (NY).

Selles Records ★
ul. Jagielska 43, 02-886 Warsaw, (+48) 22.643 9159, Fax: (+48) 22.643 9160; E-Mail: selles@pol.pl; Pres.: Tomasz Bielski.
Labels Owned: Selles Magazine Classic, Selles Magazine Jazz, Selles Magazine Mix, Selles Magazine Opera, Selles Magazine Pop.
Int'l Reprs.: CDN-Polton (Poland).

Sonic
ul. Mscisławska 6, 01-647 Warsaw, (+48) 22.333 782 5, Fax: (+48) 22.335 784; Dir.: Marek Proniewicz.

Sound-Pol ★
ul. Pogonowskiego 30, 01-564 Warsaw, (+48) 22.639 0222, Fax: (+48) 22.394 069; E-Mail: soundpol@it.com.pl; Web Site: www.soundpol.com; Dir.: Damian Slonina.

Company headquarters are designated by a ★

Labels Owned: Klasyka Wieornie Młoda; Distributed: Olympia CD.

Warner Music Poland

ul. Odolanska 60, 02-562 Warsaw, (+48) 22.450 968/352, Fax: (+48) 22.455 474.

MUSIC PUBLISHERS

EMI Music Publishing Polska Sp. z o.o., Ul. Czarnomorska 13, 02-758 Warsaw, 02-758, (+48) 22.651 6010, (+48) ext. 171, Fax: (+48) 3912 0417, Publishing Mgr.: Joanna Awdziejczyk; Financial Dir.: Aileen MacQuarrie.

Good Music, Rybnicka 11B/9, 44-100 Gliwice, 44-100, (+48) 32.230 4785, Fax: (+48) 32.230 4786, Managing Dir.: Jarek Glić.

PolyGram Polska, ul. Jagiellonska 78, 03-301 Warsaw, 03-301, (+48) 22.118 061, Fax: (+48) 22.675 7278, E-Mail: polygram@wonet.com.pl; Web Site: www.polygram.com.pl.

WHOLESALEERS & DISTRIBUTORS

Co.Di Promotions ★, ul. Strzelecka 37, 62-050 Mosina, (+48) 61.8132 566, Pres.: Irena Walkowska; Managing Dir.: Dionizy Piatuowski. (Compact Disc, Video - Cassette) (Distributor) Pay-Per Transaction.

Eurosun Media ★, PO Box 82, 00-953 Warsaw 37, (+48) 22.635 4746, Fax: (+48) 22.635 4746; E-Mail: 00613.2647@compuserve.com; Web Site: eurosun.it.com.pl. Gen. Mgr.: Graham Hatch; Mktg.: Daryl Fidelak. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Epitaph, Rykodisc, Acid Jazz, Frontier, Hanibal, Restless, Sunshine, Swans (Young God).

GM Distribution, ul. Grochowska 112, 04-301 Warsaw, (+48) 22.612 0197, Fax: (+48) 22.612 0197. (Distributor)

PolyGram Polska, ul. Jagiellonska 78, 03-301 Warsaw, (+48) 22.614 5712, Fax: (+48) 22.118 061.

Selles Records ★, ul. Jagielska 43, 02-886 Warsaw, (+48) 22.643 9159, Fax: (+48) 22.643 9160; E-Mail: selles@pol.pl. Pres.: Tomasz Belski. (Distributor)

MUSIC LIBRARIES

Sound-Pol, ul. Pogonowskiego 30, 01-564 Warsaw, (+48) 22.639 0222, (+48) 22.639 0229, Fax: (+48) 22.394 069, E-Mail: soundpol@it.com.pl.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Megaus, ul. Chelmszyna 180, 04-464 Warsaw, (+48) 22.611 1130, Fax: (+48) 22.611 1120.

Polton Music Distribution, ul. Dantyszka 8, 02-054 Warsaw, (+48) 22.255 487/684, Fax: (+48) 22.252 705.

Selles Records, ul. Jagielska 43, 02-885 Warsaw, (+48) 22.643 9159/62, Fax: (+48) 22.643 9160/62.

Studio Dr, ul. Ogrodkowa 20, 43-460 Wisla, (+48) 3355 3620, Fax: (+48) 3355 3664, E-Mail: deorec@silesia.pik-net.pl.

MASTERING FACILITIES

Sonic, ul. Mscislawska 6, 01-647 Warsaw, (+48) 22.333 782/785, Fax: (+48) 22.335 784.

CUSTOM TAPE DUPLICATORS

P.Z. Polton, ul. Kolbielska 4, Stojadla, 05-300 Minsk-Mazowiecki, (+48) 22.256 4869/67, Fax: (+48) 22.2561 5263, E-Mail: www.polton@pol.pl.

Silverton Records, ul. Ogrodowa 16, 41-940 Piekary Slaskie, (+48) 32.287 3093, Fax: (+48) 32.287 3093.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Audiofan Electronics Professionals, ul. Regulska 5, 02-495 Warsaw, (+48) 22.667 7888/66, Fax: (+48) 22.667 7333.

PORTUGAL**RECORD LABELS****Andante Discos**

Avenida da Boavista, 1471-LB, 4100 Porto, (+351) 2.606 4585, Fax: (+351) 2.606 3416; Managing Dir.: Jean-Pierre Jongenelen.

BMG Ariola Portugal

Rua Joao Chagas, 53 A - 1, 1495 Alges, (+351) 1.414 8020, Fax: (+351) 1.414 2959.

Megamusica

Rua das Amendoeiras, Vivenda Julieta Cave, 2775 Carcavelos, (+351) 1.457 5786, Fax: (+351) 1.457 6173; Gen. Mgr.: Jose Santos; Head Promo. Sales: Jose Maria Sousa; Head Office: Luisa Silva.

Labels Owned: Disques Du Crepuscule, Elipsis Arts; **Distributed:** Alligator, Crammed Discs, Francis Dreyfuss, Network Medien, Numerica, PIAS, SPV, World Curcuit.

Visisco Comercio e Industria De Som, S.A. ★

Avenida Bombeiros Voluntarios 13, 1675 Pontinha, Lisbon, (+351) 1.479 3124, Fax: (+351) 1.479 6191; E-Mail: visisco@mail.telepar.pt; Gen. Mgr.: Jadavji Joad Pedro; Gen. Mgr.: Jose Manuel Jadavji; Int'l Mgr.: Antunes Artur.

Labels Distributed: Blanco Y Negro, Dance Street, Dureco, Edel, Energy, Strictly Rhythm, Time, ZYX.

Warner Music Portugal

Rua Constantino de Braganca 26a, 1400 Lisbon, (+351) 1.301 8684, Fax: (+351) 1.301 9662.

MUSIC PUBLISHERS

EMI Music Publishing Portugal Edicoes Musicais Lda., Praca Nuno Rodrigues dos Santos 7, 1600 Lisbon, 1600, (+351) 1.726 9011, Fax: (+351) 1.727 0233, Managing Dir.: Jan van Dijk.

Visisco Ed Musicais, (SPA) Av. Bombeiros Voluntarios, 13, 1675 Pontinha, 1675, (+351) 1.479 31 24, (+351) 1.479 61 91, E-Mail: visisco@mail.telepar.pt; Gen. Mgr.: Judusji Pedro; Int'l Mgr.: Antunes Artur.

WHOLESALEERS & DISTRIBUTORS

Andante Discos, Avenida da Boavista 1471 LB, 4100 Oporto, (+351) 2.606 4585, Fax: (+351) 2.606 3416; E-Mail: adante@mail2.esoterica.pt. CEO: Jean P. Jongenelen; Sales Mgr.: Jose Braga; Buyer: Jose Henriques. (Compact Disc, Pre-Recorded Audio Tape, Overstock) (Distributor)
Labels Distributed: Audio: Asterer, Avvidis, Concoro, Harmonia Mundi, Hyperion, Le Chant Du Monde, Naxos, Nimbus, Occorra, Opus III.

Edisco, Lda, Rua Dr. Alves da Veiga, 175, 4000 Porto, (+351) 2.564 201, (+351) 2.560 455, Fax: (+351) 2.580 349. Pres.: Armando Cerqueira. (Distributor)

Edisom Int'l, Rua Manuel Ferreira de Andrade 6-B, 1500 Lisbon, (+351) 1.778 3158, Fax: (+351) 1.778 0661. Chrmn.: Carlos Jorge; CEO: Rod Buckle; Int'l Mgr.: Monica Martins. (Distributor)

Megamusica ★, Rua das Amendoeiras, Vivenda Julieta Cave, 2775 Carcavelos, (+351) 1.457 5786, Fax: (+351) 1.457 6173. (Compact Disc, Cutdowns, Overstock) (Distributor, Importer)
Labels Distributed: Audio: (Disc) Topic, Park, Denon, Fie (UK); Super-Stop (Japan); Piranha, Records Verlagsges (Germany); material Sonori, Irma (Italy).
Products/Accessories: Accessories: T-Shirts

Simoes Nunes, Lda, Rua Cunha Espinha, 46, 4300 Porto, (+351) 2.510 4676, Fax: (+351) 2.510 4677. Deputy Mgr.: A. Simoes Nunes, Jr. (Distributor)

Simoes Nunes, Lda, Rua Alfredo Guisade, Late 1 S/L, 1500 Lisbon, (+351) 1.778 9788, Fax: (+351) 1.778 9774. Pres.: A. Simoes Nunes. (Distributor)

Valentim De Carvalho C.I., Rua S. Dinis 474, 4200 Porto, (+351) 2.814 471, (+351) 2.814 323, Fax: (+351) 2.830 0186. Deputy Mgr.: Antonio Reis. (Distributor)

Visisco, Avenida Bombeiros Voluntarios 13, 1675 Pontinha, Lisbona, (+351) 1.479 3124; E-Mail: visisco@mail.telepar.pt. Gen. Mgr.: Jadavji Joad Pedro. (Distributor, Importer)

PERFORMING RIGHTS ORGANIZATIONS

Fevip, Avenida Estados Unidos da America 51/4, 1700 Lisbon, (+351) 1.846 3733, Fax: (+351) 1.846 3735.

Sociedade Portuguesa De Autores, Ave. Duque de Loule 31, 1069 Lisbon Codex, (+351) 1.578 320/70, Fax: (+351) 1.353 0257. Pres.: Luis Francisco Rebelo.

MUSIC LIBRARIES

Dennis Music Recorded Music Library, Avenida Julio Dinis 10-4, 1000 Lisbon, (+351) 1.795 6195, Fax: (+351) 1.797 3817.

Strauss-Musica E Video, Rua Adelaide Cabete 3/A, 1500 Lisbon, (+351) 1.715 1551, Fax: (+351) 1.714 1723.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Valentim De Carvalho, Estrada de Paco D'Arcos 26, 2780 Oeiras, (+351) 1.441 3584, Fax: (+351) 1.441 7839.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Copisom, Rua Sebastao e Silva, Lote E 6, 2745 Queluz, (+351) 1.778 7977, Fax: (+351) 1.778 0882.

Sondex Comercio E Industria De Som, Rua D. Luis Furtado Albuquerque 23 B, 2835 Lavradio, (+351) 1.202 1887, Fax: (+351) 1.204 3830.

CUSTOM TAPE DUPLICATORS

Atlantico, Av. Bombeiros Voluntarios, 13-1 Pontinha, 1675 Lisboa, (+351) 1.4783053, Fax: (+351) 1.4783059. Audio: Cassette.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Teca-Print, Rua Sociedade Cruz Quebradense 29, 1495 Cruz Quebrada (Lisbon), (+351) 1.415 1621, Fax: (+351) 1.419 6622.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Teca-Print, Rua Sociedade Cruz Quebradense 29, 1495 Cruz Quebrada (Lisbon), (+351) 1.415 1621, Fax: (+351) 1.419 6622.

Company headquarters are designated by a ★

PACKAGING & LABELING EQUIPMENT

Teca-Print, Rua Sociedade Cruz Quebradense 29, 1495 Cruz Quebrada (Lisbon), (+351) 1.415 1621, Fax: (+351) 1.419 6622.

ROMANIA**RECORD LABELS****Electrocard ★**

Timisoara Blvd., 94, 78702 Bucharest, (+40) 1.778 6078, Fax: (+40) 1.778 6078; Gen. Dir.: Grigore Petreanu; Artistic Dir.: Cornelia Andrescu; Mktg. Dir.: Elena Rugina; Sales Mgr.: Florina Velicu.
Labels Distributed: Arc, King (JP), Olympia (G.B.), Selected Sound.

Eurostar Records

Str. General Berthelot Nr. 88, Sector 1, Bucharest, (+40) 1.220 4650, (+40) 1.638 4352, Fax: (+40) 1.638 4560; Gen. Mgr.: Paul Stinga.

Genius Enterprise

Batistei St., No. 15, Corp. D, St. 1, Ap. 1, Sector 2, Bucharest, (+40) 1.211 3855; Pres.: Alexandru Ganga.

ROTON Record Co.

69 Matei Basarab St., Bldg. L109, 74114 Bucharest, (+40) 1.323 4962, Fax: (+40) 1.321 6840; Pres.: Catalin Muraru.
Offices: Poliers St., Iasi, 6600, Romania, (40) 32.230 181, Fax: (40) 32.230 519.

Zone Records

5, Maria Hagi Moscu St., 1 Bucharest, (+40) 1.222 8200, (+40) 1.222 8520, Fax: (+40) 1.222 8152; Managing Dir.: Dorian Ciubuc.

WHOLESALEERS & DISTRIBUTORS

Alwa, 1, Nicolae Titulescu Blvd., Bl. A7, Ap. 59, 1 Bucharest, (+40) 1.211 5787, (+40) 1.210 5717, Fax: (+40) 1.211 5787. Gen. Mgr.: Adrian Moanga. (Distributor)

PRINTING

Electrocard ★, Timisoara Boulevard 94, 78702 Bucharest, (+40) 1.778 6078, Fax: (+40) 1.778 6078. Gen. Dir.: Grigore Petreanu; Artistic Dir.: Cornelia Andrescu; Mktg. Dir.: Elena Rugina; Sales Mgr.: Florina Velicu.

MASTERING FACILITIES

Electrocard ★, Timisoara Boulevard 94, 78702 Bucharest, (+40) 1.778 6078, Fax: (+40) 1.778 6078. Gen. Dir.: Grigore Petreanu; Artistic Dir.: Cornelia Andrescu; Mktg. Dir.: Elena Rugina; Sales Mgr.: Florina Velicu.
Audio.
Specializing in: Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Electrocard ★, Timisoara Boulevard 94, 78702 Bucharest, (+40) 1.778 6078, Fax: (+40) 1.778 6078. Gen. Dir.: Grigore Petreanu; Artistic Dir.: Cornelia Andrescu; Mktg. Dir.: Elena Rugina; Sales Mgr.: Florina Velicu.
Audio: Cassette.

Transglobal Media, Boulevard Uverturli 120, Bucharest, (+40) 0.312 1546/615, Fax: (+40) 0.312 1546.

RUSSIA**RECORD LABELS****BMG Russia**

Petrovsko-Razumovsky pr.7, 125083 Moscow, (+7) 095.212 4451, Fax: (+7) 095.212 4232; Managing Dir.: Denis Komarovskiy.

Feelee Record Co.

ul. Novozavodskaya 27, 121309 Moscow, (+7) 95.145 9842, Fax: (+7) 95.145 9845; E-Mail: feelee@aha.ru; Web Site: www.feelee.ru; CEO: Igor Tonkikh.

Soyuz Records

5 Nizhny Susatniy Side St., 103064 Moscow, (+7) 095.267 7780, Fax: (+7) 095.267 8803; E-Mail: 106444.2636@compuserve.com; Managing Dir.: Maxim Chvatchko; Mktg. Mgr.: Alena Mikhailova; Sales Mgr.: Alexander Botchkov; Int'l Mgr.: Andrei Riazanski.
Labels Owned: Electric, Master Sound, Metalagen, Zodiak; **Distributed:** AB Disques, Dig It, Disco Magic, Dunamic, Dureco, Ginger Music, Happy Music, Love This, Music Of Lifi, React, S+F Entertainment.

MUSIC PUBLISHERS

Soyuz Music Publishing, 5 Nizhny Susatniy Side St., 103064 Moscow, 103064, (+7) 095.267 7780, Fax: (+7) 095.267 8802, E-Mail: 106444.2636@compuserve.com; Managing Dir.: Alexey Safrin; Mktg. Mgr.: Liatn Stepanova.
Owned: Electric, Master Sound, Metalagen, Zodiak; **Administered:** AB Disques, Dig It, Disco Magic, Dunamic, Dureco, Ginger Music, Happy Music, Love This, Music Of Lifi, React, S+F Entertainment.

WHOLESALEERS & DISTRIBUTORS

Alphabeta Records, Ltd., PO Box 44, 115446 Moscow, (+7) 095.111-7298, Fax: (+7) 095.112-4188. Managing Dir.: Andrei Rubin. (Compact Disc) (Distributor, Rackjobber, Importer)

Labels Distributed: Audio: Collins Classics, Tring Int'l, Pickwick, Connaisseur, Casite Communications (UK); Elap (Denmark); SAAR (Italy).

Labels Imported: Collins Classics, Tring Int'l, Pickwick, Connaisseur, Casite Communications (UK); Elap (Denmark) SAAR (Italy)

Feelee Record Co., ul. Novozavodskaya 27, 121309 Moscow, (+7) 95.145 9842, Fax: (+7) 95.145 9845; E-Mail: feelee@aha.ru; Web Site: www.feelee.ru. CEO: Igor Tonkikh; Western Rep.: Rhodri Marsden. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Mute, 4AD, Warp, Ninja Tune, Beggars Banquet, XL, Play It Again Sam, Creation, Fiel, World Serpent, Coldspring.

COMPUTER SYSTEMS & SERVICES

Bograd, Schuhova Stz. 11, Moscow, (+7) 7.958-03-33, Fax: (+7) 7.958-16-65. Pres.: Bograd Anatoly; Sales Mgr.: Burganov Timur.

INT'L BROKERS/AGENTS OF MUSIC/VIDEO

Bograd, Schuhova Stz. 11, Moscow, (+7) 7.958-03-33, Fax: (+7) 7.958-16-65. Pres.: Bograd Anatoly; Sales Mgr.: Burganov Timur.

MUSIC LIBRARIES

Bograd, PO Box 146, 115573 Moscow, (+7) 095.958 0333, Fax: (+7) 095.958 1665.

PUBLIC RELATIONS COMPANIES

Bograd, Schuhova Stz. 11, Moscow, (+7) 7.958-03-33, Fax: (+7) 7.958-16-65. Pres.: Bograd Anatoly; Sales Mgr.: Burganov Timur.

RECORD PROMOTION COMPANIES

Bograd, Schuhova Stz. 11, Moscow, (+7) 7.958-03-33, Fax: (+7) 7.958-16-65. Pres.: Bograd Anatoly; Sales Mgr.: Burganov Timur.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Alkor Records, ulitsa 40 Let Vksm 26-161, 620072 Ekaterinburg, (+7) 3432.475 944, Fax: (+7) 3432.519 533/5.
Sonopress Russia, Petrovsko-Razumovskiy pr. 7, 125083 Moscow, (+7) 095.212 0161, Fax: (+7) 095.137 5863.

SLOVAK REPUBLIC

RECORD LABELS

Slovart Records
Prokopa Velkeho 21, 81104 Bratislava, (+42) 7.378 8046, Fax: (+42) 7.378 9529; E-Mail: slovartmusic@netax.sk; Managing Dir.: Valentin Zbynovsky.

MUSIC PUBLISHERS

Slovart Music Publishing, Prokopa Velkeho 21, 81104 Bratislava, 81104, (+42) 7.378 8046, Fax: (+42) 7.378 9529; E-Mail: slovartmusic@netax.sk; Managing Dir.: Valentin Zbynovsky.

CUSTOM TAPES DUPLICATORS

Opus Records & Publishing, Mlynske nivy 73, 827 99 Bratislava, (+42) 7.521 1021, Fax: (+42) 7.69091.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Audiosales, Nad Dunajom 6, 841 04 Bratislava, (+42) 7.722 249, Fax: (+42) 7.726 809.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Audiosales, Nad Dunajom 6, 841 04 Bratislava, (+42) 7.722 249, Fax: (+42) 7.726 809.

SLOVENIA

RECORD LABELS

ETP (Euro Trend Productions)
Kolomban 9f, 6280 Ankaran, (+386) 66.527 050, Fax: (+386) 66.527 049; E-Mail: info@mcmillan.si; Web Site: www.mcmillan.si; Managing Dir.: Milian Loncina.

McMillan Music Corp., Ltd.
Kolomban 9f, 6280 Ankaran, (+386) 66.527 048, Fax: (+386) 66.527 049; E-Mail: info@mcmillan.si; Web Site: www.mcmillan.si; A&R: Igor Mikolich; Int'l Dept.: Lucienne Loncina; Mktg. Sales Dept.: Zvonko Kern.

Labels Owned: ETP (Euro Trend Production); **Distributed:** DFC, Do It Yourself - Progressive, MXM, Media, Molotov - Red Alert, Nitelite, Progressiva, Slash Cut - Lips, Union - Gold Collection.

MUSIC PUBLISHERS

McMillan Music Corp. Ltd. *, Kolomban 9f, 6280 Ankaran, 6280, (+386) 66.527 048, Fax: (+386) 66.527 049, E-Mail: info@mcmillan.si; Web Site: www.mcmillan.si; Gen. Mgr.: Milian Loncina; Int'l Dept.: Lucienne Loncina.
Owned: ETP; **Administered:** Camaleonte, MXM, Media Songs, Saifam.

WHOLESALE & DISTRIBUTORS

Digital Music Distribution, Partizanska 3, 6300 Celje, (+386) 63.24646, Fax: (+386) 63.451 528. (Distributor)

SPAIN

RECORD LABELS

Arcade Music Company (Spain)
Paseo de la Castellana 13, 28046 Madrid, (+34) 1.310 4041, Fax: (+34) 1.310 3590.

BMG Entertainment Spain
Avenida de los Madroños 27, 28043 Madrid, (+34) 1.388 0002, Fax: (+34) 1.388 4910.

La Fabrica Magnetica
Doctor Fourquet 31 bajos, 28012 Madrid, (+34) 1.468 6040/648, Fax: (+34) 1.468 0545.

Oniria Int'l *
Calle Alzines 3, St. Quirze Parc, 08192 St. Quirze del Valles (Ba. (+34) 3.721 4247, Fax: (+34) 3.721 4610; E-Mail: oniria@neuronium.com; Web Site: www.neuronium.com; Pres.: Michel Huygen; Gen. Mgr.: Toni Brunet.
Labels Owned: Huygen Corp. Music, Neuronium Music.

Open Records, S.L.
Caballero 62, 08014 Barcelona, (+34) 3.444 8800, Fax: (+34) 3.444 8801; E-Mail: open@openrecords.com; Web Site: www.openrecords.com; Managing Dir.: Jose Manuel Gonzalez; Promo. Mgr.: Fernando Acebal; A&R Mgr.: Jose Monleon.
Labels Owned: Sono Trex.

RMM Records
Juan De Austria 17, 28010 Madrid, (+34) 1.594 4748, Fax: (+34) 1.594 1775; Mgr.: Angela Delgado; Mgr.: Carlos Borraro.

MUSIC PUBLISHERS

Frank Andrada Music, Petunia 24, 08860 Castelldefels, 08860, (+34) 3.636 3528, Fax: (+34) 3.665 7306, Gen. Mgr.: Frank Andrada; Prof. Mgr.: Frederique Briom; A&R Mgr.: Sebastian Andrada; A&R Mgr.: David Andrada.

Cancones Del Mundo/Warner Chappell Spain, Magallanes 25, 28015 Madrid, 28015, (+34) 1.448 2350, Fax: (+34) 1.447 6620, Managing Dir.: Alvaro De Torres; Finacial Dir.: Francisco Garcia; Head, Int'l: Santiago Menendez; Head, Copyrights: Guadalupe Luna.

EMI Music Publishing Spain, Paseo de la Castellana 93, 28046 Madrid, 28046, (+34) 1.556 2400, Fax: (+34) 1.555 3065, Managing Dir.: Fabrice Benoit.

Hispavox, Ctra. Boadilla KM 2,200/Ciudad Imagen, 28223 Pozuelo de Alarcon, Madrid, 28223, (+34) 1.512 9000, Fax: (+34) 1.518 6181.

MCA Music Publishing Espana, (SGAE) c/o Baibina Valverde 15, 28002 Madrid, 28002, (+34) 1.563 5200, Fax: (+34) 1.564 3122, Creative Mgr.: Dominic Gibson.

New Music Ediciones Musicales, S.L. *, (SGAE) Apartado 9.046, 28080 Madrid, 28080, (+34) 1.575 8784, Fax: (+34) 1.577 4367, Gen. Mgr.: Gerhard Haltermann.

Administered: BSM Bavarisioner Musikverlag, Dejohnette Music, Ediz. Mus. Beat Records Co., Global Musikverlage, Buddy Killen Music, MCI Music Publishing, Musikverlag Hans Wewerka, Rudolf Slezak Musikverlag, Termidor Musikverlag, Valentine Music Group.

PeerMusic Espanola, S.A., (SGAE) Paseo de la Castellana 95, 16-A, 28046 Madrid, 28046, (+34) 1.555 3047, Fax: (+34) 1.555 9829; E-Mail: madrid@peermusic.com; Managing Dir.: Luis Calvo; Int'l Creative Dir.: Rata Aguilar; Local Creative Dir.: Fernando Mitjavila; Admin. Dir.: Fernando Maria.

PolyGram Iberica (Publishing), Suero de Quinones 38, 28002 Madrid, 28002, (+34) 1.564 3310, Fax: (+34) 1.564 3235.

Sintonia, Abdon Terradas 3-5, 28015 Madrid, 28015, (+34) 1.549 2350, Fax: (+34) 1.543 9690, Pres.: Bartolome Espaozle; Dir.: Clifton J. Williams.
Owned: Spain Is Music, Visual Music; **Administered:** De Wolfe Ltd., Hudson Music, Rouge Music.

Sold Out Music Publishing, Alcalá 114/B, 28009 Madrid, 28009, (+34) 1.435 8478, Fax: (+34) 1.431 8185, Dir.: Fernando Zabala; Dir.: Amancio Malia.

Teddysound, Ronda del General Mitre 207-5-1, 08023 Barcelona, 08023, (+34) 3.417 8790, Fax: (+34) 3.418 4366, Vice Pres.: Teresa Alfonso.

WHOLESALE & DISTRIBUTORS

Disclub, S.A., Alava, 140 Bjos., 08018 Barcelona, (+34) 3.300 6000, Fax: (+34) 3.309 0363, Export Mgr.: Mario Garcia; Import Mgr.: Jose Chueca. (Importer, Exporter)

Eurotropical, PO Box 525, La Laguna, Tenerife, Canary Islands, (+34) 22.257 783, Fax: (+34) 22.263 268. (Distributor)

Kishore J. Advani Commercial NTH

San Vicente Ferrer, 46, 38002 Santa Cruz De Tenerife, (+34) 22.27-2005, Fax: (+34) 22.24-9364; E-Mail: kish@avvakis.es. Contact: M.D. Advani. (Compact Disc, Pre-Recorded Audio

Company headquarters are designated by a ★

Tape, Video - Cassette, Overstock, Accessories) (Distributor, One-Stop, Importer)

Labels Imported: Latino Reggea Pop & Dance
Labels Exported: Corovion Music, TDK
Products/Accessories: Accessories: Tee Shirts

Manzana Distribuciones Discograficas, Plaza del Carmen 3, 28013 Madrid, (+34) 1.522 1734, Fax: (+34) 1.532 6224, Contact: Maria Mesa. (Distributor)

PolyGram Iberica, Suero de Quinones 38, 28002 Madrid, (+34) 1.564 3310, Fax: (+34) 1.562 5893.

Rtve Musica, Casa de la Radio - Prado del Rey, 28223 Madrid, (+34) 1.346 7051, Fax: (+34) 1.346 1232; E-Mail: rme.secretariatrve.es. Sec.: Homero Valencia; Coord.: Maria Teresa Gimenez.

PERFORMING RIGHTS ORGANIZATIONS

Assoc De Musicos De Jazz De Catalunya, Ros de Olano 20 baixos, 08012 Barcelona, (+34) 3.415 7749, Fax: (+34) 3.415 7718.

Federacion Antipirateria, Alfonso XII 8, 28014 Madrid, (+34) 1.522 4645, Fax: (+34) 1.521 3742.

SGAE, Fernando VI, 4, 28004 Madrid, (+34) 1.349 9500, (+34) 1.349 9550, Fax: (+34) 1.310 2120, Managing Dir.: Enrique Loras.

MUSIC LIBRARIES

DUY, Plaza Lesseps 33, 08023 Barcelona, (+34) 3.217 4510, Fax: (+34) 3.217 6313, E-Mail: rduyos@upf.es.

Dennis Music Recorded Music Library, Costa rica 2, 1' AyB, 28016 Madrid.

Multimusic, Abdon Terradas 3, 28015 Madrid, (+34) 1.544 7880, Fax: (+34) 1.544 6554.

Trimusic, Via Augusta 298, 08017 Barcelona, (+34) 3.280 4159, Fax: (+34) 3.280 2188.

SCHOOLS & EDUCATIONAL INSTITUTIONS

Drum City Rocker, c/Jardin de San Federico, Metro O'Donell y Goya, Ma. (+34) 1.409 5118, Fax: (+34) 1.401 9356.

Instituto De Musica & Tecnologia, Cartagena 76, 28028 Madrid, (+34) 1.356 0977.

La Factoria, c/Luis Peidro 6, Madrid, (+34) 1.501 6852, Fax: (+34) 1.501 6852.

Taller De Musicos, Almendra, 5 bajo, 28005 Madrid, (+34) 1.366 9101/2, Fax: (+34) 1.364 2905.

PRINTING

Sony Music Entertainment (Spain/Factory), Avenida Olimpico Fernandez Ochoa s/n, 28925 Alcorcon (Madrid), (+34) 1.596 8474, Fax: (+34) 1.596 8477.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Sony Music Entertainment (Spain/Factory), Avenida Olimpico Fernandez Ochoa s/n, 28925 Alcorcon (Madrid), (+34) 1.596 8474, Fax: (+34) 1.596 8477.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Bocsa, Cuzco 19, 08030 Barcelona, (+34) 3.311 1811, Fax: (+34) 3.311 7206.

Estudios Gema, c/o Segre 4-5, Poligono Ind. Cadesbank, 08291 Ripollet (Barcelona), (+34) 3.580 8477, Fax: (+34) 3.580 9477. Mktg. Mgr.: Jose Miguel Burgos.

MPO Disc Compact, La Laguna, 33 Polig. Ind. Urtinsa, 28925 Alcorcon (Madrid), (+34) 1.643 1238, Fax: (+34) 1.643 0238. CD.

MPO Repittec, Bertran i Guell, 29 - Nave, 08850 Gava, Barcelona, (+34) 3.638 3445, Fax: (+34) 3.638 1572. CD.

Servicios Ibericos Entertainment, Carretera Leganes, PI Urtinsa, 28925 Alcorcon (Madrid), (+34) 1.643 1080, Fax: (+34) 1.643 0709.

Sonopress/bermemory, Avenida Fuentemar 35, P.I. de Coslada, 28820 Madrid, (+34) 1.671 2200, Fax: (+34) 1.671 3909, Pres.: Luis Carbo; Sales Mgr.: Alberto G. Obregon; Technical Dir.: Eusebio Rey; Int'l Sales: Luis Gonzaga Carbo. CD, DMM, CDV, DVD
Other services: Warehouse, Freight.

PLATING & PRESSING PLANTS

EMI Music Group, Ctra. de Boadilla, km. 2.2, 28243 Pozuelo de Alarcon (Madrid), (+34) 1.512 9000, Fax: (+34) 1.518 6181.

PDS Videogramas Y Fonogramas, Dr Esquerdo 184, 28007 Madrid, (+34) 1.410 3130.

Prosound, Gomez Tetour 20, 28033 Pozuelo de Alarcon, (+34) 3.525 365, Fax: (+34) 3.522 365.

Sonopress/bermemory, Avenida Fuentemar 35, P.I. de Coslada, 28820 Madrid, (+34) 1.671 2200, Fax: (+34) 1.671 3909, Pres.: Luis Carbo; Sales Mgr.: Alberto G. Obregon; Technical Dir.: Eusebio Rey; Int'l Sales: Luis Gonzaga Carbo. Plating, Pressing. LP.

MASTERING FACILITIES

Iberfon, Ave. Fuentemar 35, Poligono Industrial, 28820 Coslada, Madrid, (+34) 1.671 2204, Fax: (+34) 1.671 3909.

Kash Productions, Agastia 20, 28027 Madrid, (+34) 1.367 5222, Fax: (+34) 1.367 5209.

Sonopress/bermemory, Avenida Fuentemar 35, P.I. de Coslada, 28820 Madrid, (+34) 1.671 2200, Fax: (+34) 1.671 3909. Pres.: Luis Carbo; Sales Mgr.: Alberto G. Obregon; Technical Dir.: Eusebio Rey; Int'l Sales: Luis Gonzaga Carbo. Audio. Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Alta Tecnologia En Duplicacion, San Mari de l'Erm 10 Pol Ind Font Santa, 08970 San Joan Despi-Barcelona, (+34) 3.373 6353, Fax: (+34) 3.373 3382.

Discan, Calle Canalejas 61-1 izq, 35003 Las Palmas de Gran Canaria, (+34) 28.367 558, St. Fax: (+34) 28.382 525/383.

EMI Music Group, Ctra. de Boadilla, km. 2,2, 28243 Pozuelo de Alarcón (Madrid), (+34) 1.512 9000, Fax: (+34) 1.518 6181.

Estudios Gema, c/o Segre 4-5, Poligono Ind. Cadesbank, 08291 Ripollet (Barcelona), (+34) 3.580 8477, Fax: (+34) 3.580 9477. Mktg. Mgr.: Jose Miguel Burgos.

Soniduplex, Lepanto 171, bajos, 08013 Barcelona, (+34) 3.232 9057, Fax: (+34) 3.447 2559.

Sonopress/bermemory, Avenida Fuentemar 35, P.I. de Coslada, 28820 Madrid, (+34) 1.671 2200, Fax: (+34) 1.671 3909. Pres.: Luis Carbo; Sales Mgr.: Alberto G. Obregon; Technical Dir.: Eusebio Rey; Int'l Sales: Luis Gonzaga Carbo. Audio: Cassette. Video: 1/2" VHS Cassette, PAL. Video High Speed Capability-Sprinter. Status-Number of Slaves in Operation (500), Annual Unit Volume (10,000,000). Video Packaging Services-Inserting, Collating, Labeling.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Neotecnica, Marques de Urquijo 44, 28008 Madrid, (+34) 1.542 0900, Fax: (+34) 1.542 7742.

SWEDEN

RECORD LABELS

Amigo Musik
Norrbackgatan 47, Stockholm, (+46) 8.340 195, Fax: (+46) 8.340 698.

Blitz Records AB
PO Box 347, 101 26 Stockholm, (+46) 8.282 890, Fax: (+46) 8.290 122; E-Mail: staff@blitz.se; Web Site: www.blitz.se.

Cubivision Recordings
PO Box 7799, 103 96 Stockholm, (+46) 8.665 6062, Fax: (+46) 8.665 1082; Mng. Dir.: Dan Ekholm; A&R: Ingrid Rudofors.

Gazell Music AB *
Lutzengatan 1; S-10055 Stockholm, (+46) 8.660 0715, Fax: (+46) 8.663 7910.

HLT *
Husargsvägen 1, 840 93 Hede, (+46) 684.10920, Fax: (+46) 684.10920; E-Mail: mholm@arboga.se; Web Site: http://www.hlt-z.se.
Labels Owned: Tab.

Kommunikation Skivor
Box 4124, S-18140 Lidings, (+46) 8.767 6840, Fax: (+46) 8.767 3372; E-Mail: lars-olof.helen@helan.se; Managing Dir.: Lars-Olof Helen.
Labels: Distributed: Charly, Cobalt, Cohesion, Cooking Vinyl, Curb, Dick Bros., Grapevine, Jaro, Norskegram.

MNW Records Group
Glantvagen 2, 183 25 Taby, (+46) 8.630 1033, Fax: (+46) 8.630 1034; E-Mail: headq@mnw.se.

Naxos Sweden A.B.
Kryptogatan 6, 703 74 Örebro, (+46) 19.206 860, Fax: (+46) 19.206 865; E-Mail: con.naxos@crossnet.se.

TAB
PO Box 196, 732 24 Arboga, (+46) 589.15390, Fax: (+46) 589.15390.

Tambourine Records
Sofielundsvägen 57, 214 34 Malmö, (+46) 40.87088, Fax: (+46) 40.87080; E-Mail: tambourine@vibratlon.se; Pres.: Maurits Carlsson.

MUSIC PUBLISHERS

Air Chrysalis Scandinavia, Valhallavägen 134, 10055 Stockholm, 10055, (+46) 8.663 0720, Fax: (+46) 8.663 9235, Pres.: Lars Wiggmann; Creative Dir.: Pelle Lidell.
Administered: Primal Songs, Q Songs, Scratna Musik.

BMG Music Publishing Scandinavia, Box 2176, 10314 Stockholm, 10314, (+46) 8.412 1780, Fax: (+46) 8.412 1799.

EMI Music Publishing Scandinavia, Karlsbodavägen 20-B, 16170 Bromma, 16170, (+46) 8.635 6500, Fax: (+46) 8.986 028, E-Mail: emimp@mp.emi.se; Managing Dir.: Stefan Egmar; Prof. Mgr.-Local: Anders Engstrom; Prof. Mgr.-Int'l: Mathias Linder. Owned: Jobete Music; Administered: Abko Music, Lenono Music, MPL Communications, Real Songs, Rondor Music, 20th Century Fox.

EMI Music Services (Film & TV Licensing), (STIM/NCB) PO Box 12701, 11294 Stockholm, 11294, (+46) 8.617 2100, Fax: (+46) 8.617 2110, E-Mail: bskylling@emi.housework.se; Gen. Mgr.: Björn Skylling.

Administered: KPM Music, Music House, Selected Sound, Silver Point.

Elkan & Schindknecht, Emil Carellus, Kungsholmsgatan 15/5 trp, 112 27 Stockholm, 112 27, (+46) 8.651 5421.

Gazell Music AB *, (STIM/NCB) Lutzengatan 1, S-10055 Stockholm, S-10055, (+46) 8.6600715, Fax: (+46) 8.6637910, Chrmn.: Dage Haeggqvist; Managing Dir.: Rune Ötferman; Copyright: Vivia Key.
Owned: Alameda, Centerboard, Hot Dog, House of Kicks, Maypole, Plumber, Saxo, Sittel.

HLT Music Publishing, Husargsvägen 1, 840 93 Hede, 840 93, (+46) 684.10920, Fax: (+46) 684.10920, E-Mail: mholm@arboga.se; Web Site: www.hlt-z.se.
Owned: Tex Tab.

Jay Bee Music, c/o BMG Music Publishing, Stockholm, (+46) 8.412 1780, Fax: (+46) 8.412 1799.

Jimmy Fun Music *, (STIM) Klostergatan 23, 703 61 Örebro, 703 61, (+46) 19.192300, Fax: (+46) 19.192303.

Abraham Lundquist AB Musikforlag, Box 93, 182 11 Danderyd, 182 11, (+46) 8.732 9235, Fax: (+46) 8.732 9238.

MCA Music Scandinavia AB, Box 7170, Kungsgatan 17, 103 88 Stockholm, 103 88, (+46) 8.5872 7200, Fax: (+46) 8.5872 7210.

Match Music Scandinavia AB, Tappvagen 24, 16835 Bromma, 16835, (+46) 8.281 910, Fax: (+46) 8.281 920, Pres.: Lars Karlsson; Scandinavian Mgr.: Heidi Torneport.
Owned: Parry; Administered: Abalo, Atmosphere, Connect, JW Media Music, Killer Tracks, Koka Media, Match Music, Primrose, Tele Music.

N.E.W. Music Stockholm, Riddargatan 47, SE-100-55 Stockholm, SE-100-55, (+46) 8.667 7770, Fax: (+46) 8.661 7291, Pres.: Rofie Persson.
Owned: Annika, Gustafsson/Wikstrom, Hallstrom/Wallin, Hitvision, Leila K., Pandora, Martin Terefe.

Scandinavian Songs, PO Box 109, 182 12 Danderyd, 182 12, (+46) 8.755 9970, Fax: (+46) 8.755 8870, E-Mail: ssmg@scandinavian-songs.se; Pres.: Kaj Lunden-Welden.
Owned: Hawk Music, Our Songs, Trio-Forag; Administered: Ice-Cream Music, Roastinghouse Music, S.P.M. Music, Sing A Song Publishing.

Sony/ATV Music Publishing, Mariehallsvägen 40, 161 02 Bromma, 161 02, (+46) 8.475 4100, Fax: (+46) 8.296 917, Web Site: www.sonyatv.musiczone.se; Gen. Mgr.: Thomas Haggblom; Prof. Mgr.: Peter Lindholm; Admin. Mgr.: Conny Persson.

Sweden Music AB, Mariehallsvägen 35, 161 02 Bromma, 161 02, (+46) 8.629 5370, Fax: (+46) 8.629 5383, Managing Dir.: Ingemar Bergman.

Tab Music Publishing, PO Box 196, 732 24 Arboga, 732 24, (+46) 589.15390, Fax: (+46) 589.15390.

Warner/Chappell Music Scandinavia, (STIM) Vendebygen 85 B, 182 15 Danderyd, 182 15, (+46) 8.622 0900, Fax: (+46) 8.755 1596, Pres.: Lennart Desmond; Creative Dir.: Hans Desmond.

WHOLESALE & DISTRIBUTORS

Ad Lib Distribution *, PO Box 8338, 163 08 Spanga, (+46) 8.621 1310, Fax: (+46) 8.761 0765. Mgr.: Ivan Sundberg. (Compact Disc, Video - Cassette) (Distributor, Importer, Exporter)
Labels Imported: Phontastic, Tax-Ancha Labels, Kenneth Records (Sweden); Sarpila Records (Finland)
Labels Exported: Concord Records, Chiaro Ruro Records, Clahic Jazz, W.I.E.W. Video (USA); JVC, J&P Records, Jazzband (UK); Timeless (Netherlands)

Amigo Musik, Norrbackgatan 47, Stockholm, (+46) 8.340 195, Fax: (+46) 8.340 698.

Arcade/CNR Music (Sweden), Nordenflychtsvägen 55, 104 25 Stockholm, (+46) 8.441 3800, Fax: (+46) 8.137 030.

BMG Ariola Sweden, Norra Bancogrand 2, 103 13 Stockholm, (+46) 8.412 1700, Fax: (+46) 8.411 1770.

Virgin Records Sweden, Tritonvägen 17, 171 25 Solna, (+46) 8.629 5530, Fax: (+46) 8.985 712.

PERFORMING RIGHTS ORGANIZATIONS

NCB (Nordisk Copyright Bureau), Sandhamnsgatan 79, Box 27327, S-10254 Stockholm, (+46) 8.783 8800, Fax: (+46) 8.662 6275.

SCAPR, Dobelnsgratan 3, 11140 Stockholm, (+46) 8.402 3500, Fax: (+46) 8.402 3540, E-Mail: yngre@sami.se. Pres.: Ingve Akerberg.

MUSIC LIBRARIES

Abr. Lundquist Musikforlag, Danderyd, (+46) 8.732 9235, Fax: (+46) 8.732 9238.

Air Chrysalis Scandinavia, Valhallavägen 134, Stockholm, (+46) 8.663 0720, Fax: (+46) 8.663 9235.

EMI Music Publishing Scandinavia, Karlsbodavägen 20B, 161 70 Bromma, (+46) 8.635 6500, Fax: (+46) 8.986 028.

Gazell Music, Tappvagen 24, Bromma, (+46) 8.799 6900, Fax: (+46) 8.294 006.

Match Music Scandinavia AB, PO Box 20124, 16102 Bromma, (+46) 8.281 910, Fax: (+46) 8.281 920. Scandinavian Mgr.: Heidi Torneport.

Scandinavian Music Library, Danderyd, (+46) 8.755 9970, Fax: (+46) 8.755 8870.

Zomba Production Music Scandinavia, Box 17047, S-10462 Stockholm, (+46) 8.645 7080, Fax: (+46) 8.744 1080. Exec. Dir.: Eva Golert; Mktg. Dir.: Max Ljungquist.

PRINTING

Sib-Tryck, Segersbyvägen 5, 145 02 Norsborg, (+46) 8.5319 3500, Fax: (+46) 8.5317 3334.

Company headquarters are designated by a *

JEWEL BOX MANUFACTURERS

Swerack Storage Products, Linnegatan 5, 114 47 Stockholm, (+46) 8.663 5515, Fax: (+46) 8.663 3580.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Atlantis Studio, Karlbergsvägen 57, 113 35 Stockholm, (+46) 8.341 900, Fax: (+46) 8.343 027.

Audio Disc, PO Box 22, 970 00 Bro, (+46) 8.5824 6185, Fax: (+46) 8.5824 0044.

Audiolisc, Assursv I, 197 21 Bro, (+46) 8.5824 6185, Fax: (+46) 8.5824 0044.

Audiomix, Storgatan 21, 891 34 Ornskoldsvik, (+46) 660.13613, Fax: (+46) 660.55613.

CD Plant Manufacturing, Malmö, (+46) 40.312 400, Fax: (+46) 40.949 660.

DCM Disc & Cassette Manufactures, Ulvsundavägen 106, PO Box 11023, 161 11 Bromma, (+46) 8.802 000, Fax: (+46) 8.704 3087.

Logos, Lisa Sass Gata 1, 422 53 Hisings Backa, (+46) 31.585 090, Fax: (+46) 31.583 137.

Rockfile Mastering, Balsta Alle 2, 633 42 Eskilstuna, (+46) 16.145 859 or, Fax: (+46) 16.121 860, E-Mail: mats-olsson@rockfile.se.

Sib-Tryck, Segersbyvägen 5, 145 02 Norsborg, (+46) 8.5319 3500, Fax: (+46) 8.5317 3334.

MASTERING FACILITIES

Dream Machine Studio, Erstagatan 14, 116 36 Stockholm, (+46) 8.641 4302, Fax: (+46) 8.641 4302.

LT Audio, Suezgatatan 11, 211 21 Malmö, (+46) 40.121 403, Fax: (+46) 40.121 405.

Rockfile Mastering, P.O. Box 558, SE63342 Eskilstuna, (+46) 70.765 8286, Fax: (+46) 70.711 4186, E-Mail: mastering@rockfile.se, Web Site: www.rockfile.se/mastering/index.html. Pres.: Mats Olsson. Audio. Specializing in: CD Prep Services.

CUSTOM TAPE DUPLICATORS

Stude Ambassaden, Balstavägen 2, 631 03 Eskilstuna, (+46) 16.139 778, Fax: (+46) 16.134 611.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Audio Development, Kåbingatan 11, 212 39 Malmö, (+46) 40.287 170, Fax: (+46) 40.185 545.

Avac Applied Vacuum, PO Box 5047, 580 05 Linköping, (+46) 13.115 170, Fax: (+46) 13.104 190.

Toolux Alpha, Esplanaden 1, Sundbyberg, (+46) 8.289 030, Fax: (+46) 8.289 532.

Welcon Engineering, Bromma, (+46) 8.989 056, Fax: (+46) 8.627 5440.

SWITZERLAND

RECORD LABELS

BMG Ariola Switzerland
Letzigraben 89, 8047 Zurich, (+41) 1.404 3111, Fax: (+41) 1.491 3809.

Bellaphon Records
Farbhofstrasse 21, CH-8048 Zurich, (+41) 1.431 7402, Fax: (+41) 1.432 1382.

Brambus Records & Verlag
Berghalde, 8874 Muehlehorn, (+41) 55.614 1077, Fax: (+41) 55.614 1077; E-Mail: brambus@access.ch.

C.O.D. Music *
Biregg Halde 7, 6005 Luzern, (+41) 42.348-0070, Fax: (+41) 42.348-0079; Pres.: Hans Raymonda; Promo.: Therese Galli; Head, Sales Dept.: Rudolf Hasselblatt; Gen. Office: Felix Cotze.
Labels: Distributed: Absolute, Blue Flame, Buda, Chronological, Cobalt, Decoder, Decoder, Diabolo, Discipline, Discipline, ESD/USA, Fandangoo, Grammavision, Hightone, J.V.C. Jazzline, Kongo Dance, Lipstick, Lux Noise, Ninja Tune, Ozone, Riverboat, Riverboat, Ryko/USA, Yo Mama, Zabo.

Canaris Records
Tunicaphonstrasse 31, 8616 Riedikon/Uster, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

Disctrade
Langstrasse 64, 8026 Zurich, (+41) 1.242 7322, Fax: (+41) 1.241 9425; Pres.: Alec von Tavel; Gen. Mgr.: Ursula Rohr.
Labels Owned: Out of Tune Music.

EMI Records
Route de Chailly 242, 1814 La Tour de Petz, (+41) 21.977 2222, Fax: (+41) 21.977 2223.

EMI Records (Switzerland)
Buckhauserstrasse 24, PO Box, 8048 Zurich, (+41) 1.405 1515, Fax: (+41) 1.493 2255.

EMI Records Switzerland
Comte Gerard 5, 1213 Onex, Geneva, (+41) 22.793 5502, Fax: (+41) 22.792 0293.

Exit Records
PO Box 80, CH-8602 Wangen, Zurich, (+41) 1.888 2606, Fax: (+41) 1.888 2608; Pres.: Willy Viteka.

Gruezi Records

Oststrasse 2, 8854 Siebnen, CH, (+41) 55.450 21 00, Fax: (+41) 55.450 21 07; E-Mail: gruezi.ag@bluewin.ch; Gen. Mgr.: Jacob Baumgartner; Export Mgr.: Maggie Lehmann.
Labels Owned: Jaba, Magic, Rondo.

Jaxx Records

PO Box 135, 4153 Reinach 2, (+41) 061.713 0220, Fax: (+41) 061.713 0221; E-Mail: jaxxmusic@compuserve.com; Managing Dir.: Alexander Naepflin; Managing Dir.: Urs Guggisberg.

K-Tel Int'l

Riedstrasse 1, 6343 Rotkreuz, (+41) 41.799 5900, Fax: (+41) 41.799 5901; Managing Dir.: Martin Schiess; Financial Dir.: Walter Bestel.
Labels Owned: ARA, Blue Martin, Star Hunter; *Distributed:* Bellaphone, Chesky, Concord Jazz, Deutsche Austrophon, Disky, Narada.

Kein & Auber

Gotthardstr. 25, CH-8002 Zurich, (+41) 1.281 0904.

Koch Int'l

Poststrasse 13, 9202 Gossau, (+41) 71.856 861, Fax: (+41) 71.856 850.

MCA Music Entertainment (Switzerland)

Letzigraben 89, 8040 Zurich, (+41) 1.404 5252, Fax: (+41) 1.404 5200.

MSU Music Service Uster

Turicaphonstrasse 31, Riedikon, 8616 Uster, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

OBH Musikverlag

P.O. Box 2691, 6901 Lugano 1, CH, (+41) 91.649 5586, Fax: (+41) 91.649 5586; E-Mail: obh@swissonline.ch; Pres./Owner: Otto B. Hartmann.
Labels Owned: Expo, Kick, Okay.
Int'l Reps.: Hartmann Entertainment Ltd. (UK).

Phonag

Zuercherstrasse 77, 8401 Winterthur, (+41) 52.202 0151, Fax: (+41) 52.202 0337; Dir.: Peter Frei.

Plainisphere Productions

Route de Luins, 1267 Vich, (+41) 22.364 3290, Fax: (+41) 22.364 3584; Dir.: Knusel Rolf.
Labels Owned: Zone.
US Reps.: FTC (CA).

PolyGram (Switzerland)

Bahnhofstrasse 6, 8952 Schlieren, (+41) 1.732 4111, Fax: (+41) 1.732 4219.

PolyGram Switzerland

14 Rue du Roveray, PO Box 6038, 1211 Geneva 6, (+41) 22.736 9369, Fax: (+41) 22.786 5189.

Raben

Heinrichstr. 267, c/o Hoffmanns Verlag, CH-8037 Zurich, (+41) 1.446 3030, Fax: (+41) 1.446 3031.

RecRec Medien AG

Backerstrasse 52; 8006 Zurich, (+41) 1.297 1297, Fax: (+41) 1.297 1290; E-Mail: Vertrieb@recrec.ch; Web Site: http://www.recrec.ch; Mng. Dir.: Dieter Oswald; Mng. Dir.: Manfred Meyer.
Labels Distributed: Blood & Fire, City Slang, Cooking Vinyl, Crammed, Intakt, Lusafira, PIAS, SSR, World Circuit.

Sony Music Entertainment

Oberneuhofstrasse 6, 6341 Baar, (+41) 41.767 4700, Fax: (+41) 41.767 4710; Mng. Dir.: Norman Block; Dir.: Annelies Hopfan.

Sony Music Promotion GmbH *

Stampfenbachstrasse 6, 8001 Zurich, (+41) 1.267 1515, Fax: (+41) 1.262 0114; Managing Dir.: Norman Block; Head of Promo.: Michel Ganouchi.

Tudor Recording AG

Badenerstrasse 531, 8048 Zurich, (+41) 1.491 7250, Fax: (+41) 1.493 4574; E-Mail: info@tudor.ch; Web Site: www.tudor.ch; Owner/Pres.: Wadec Glowacz; A&R: Jaska Glowacz.

Turicaphon

Turicaphonstrasse 31, 8616 Riedikon/Uster, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

Universal Music AG

Letzigraben 89; 8003 Zurich, (+41) 1.404 5252, Fax: (+41) 1.404 5200.

Warner Music Switzerland

Ave. de Chillon 70, 1820 Montreux, (+41) 21.962 8050, Fax: (+41) 21.962 8057.

MUSIC PUBLISHERS

Belly Button Publishing, PO Box 135, 4153 Reinach 2, 4153, (+41) 061.713 0222, Fax: (+41) 061.713 0221, E-Mail: 101677.405@compuserve.com; Managing Dir.: Stephan Schener.

Check Point Music Publishing, Rainweg 6, 8967 Widen, 8967, (+41) 56.633 1917, Fax: (+41) 56.633 1917, Owner: Martin Schiess.

Edition Annabella, Turicaphonstrasse 31, 8616 Riedikon/Uster, 8616, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

Edition Intermelodie *, (SUISA) Brunnwiesenstrasse 26, 8049 Zurich, 8049, (+41) 1.344 3535, Fax: (+41) 1.344 3520, E-Mail: sfp@intermelodies.ch; Web Site: www.intermelodie.ch; Managing Dir.: Stephan F. Peterer; Professional Mgr.: Markus D. Peterer.
Administered: Act One Music, Bridgeport Music, Citoons Music, DPMC Music, Grape Vine Music, In-Time-Music, Liquid Pearl Music, Moonsong Music, Plexus Music, Southfield Music.

Eurosong Music, Sonnenberstr. 31, CH-8102 Oberengstringen, CH-8102, (+41) 1.750 5738, Fax: (+41) 1.750 5738, Managing Dir.: Jim Duncombe; Sales Mgr.: Jacky Woodridge.

Globe Art, (SUISA) PO Box 140, 8049 Zurich, 8049, (+41) 1.344 3535, Fax: (+41) 1.344 3520, E-Mail: sfp@musiccenter.ch; Web Site: www.musiccenter.ch; Managing Dir.: Stephan F. Peterer; Professional Mgr.: Markus Peterer.

Administered: Amazing Love Publishing, Camikai Sound, Citoons Music, Gemmarius Music, Globe Sound Music, Lunch Money Music, Mo Kids Music, Norah's Publishing, That's Right Publishing, Zukun Music.

Gruezi Records *, Oststrasse 2, 8854 Siebnen, 8854, (+41) 55.450 2100, Fax: (+41) 55.450 2107, E-Mail: gruezi.ag@bluewin.ch; Gen. Mgr.: Jacob Baumgartner; Export Mgr.: Maggie Lehmann.
Owned: Gruezi, JABA, Magic, Rondo.

Klick Verlag, Alte Steinhäuser Str. 5, 6330 Cham, 6330, (+41) 41.740 2082, Fax: (+41) 41.740 2083, Gen. Mgr.: C. Dierks-Fortmann.

Koch Records Music Publishing, Poststrasse 10, 9202 Gossau, 9202, (+41) 71.806 868, Fax: (+41) 71.806 888.

Leuberg-Edition, Leubergstrasse 16, 8615 Wermatswil, 8615, (+41) 1.905 7000, Fax: (+41) 1.905 7020, Pres.: Hans Oestreich; Managing Dir.: Helga Oestreich.
Affiliated: Edition Chappell, Edition Coda, Flora Musikverlag, Intersong Musikverlag.

Music Service, Gerberngasse 38-42, 3000 Bern 13, 3000, (+41) 31.326 1616, Fax: (+41) 31.326 1617, Pres./Gen. Mgr.: Adi Weiss; Professional Mgr.: Roland Roethlisberger.

Musik Musikverlag, Turicaphonstrasse 31, 8616 Riedikon/Uster, 8616, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

Musikverlag Und Buchvertrieb Zuerich A.G., (OTHER) Utoqual 41, 8008 Zurich, CH, 8008, (+41) 1.252 7788, Fax: (+41) 1.252 0730.

Nadine Music, (SESAC) Fronhof 20, 8260 Stein am Rhein, 8260, (+41) 52.7420 420, Fax: (+41) 52.7420 428, E-Mail: nadine@spectraweb.ch; Web Site: www.nadine.ch.

OBH Musikverlag Otto B. Hartmann, PO Box 2691, 6901 Lugano 1, 6901, (+41) 91.649 5586, Fax: (+41) 91.649 5586, E-Mail: obh@swissonline.ch; Pres.: Oho B. Hartmann.

PPK Publishing, (SUISA) Wieslachter 21, PO Box 131, 8053 Zurich, 8053, (+41) 1.383 7755, Fax: (+41) 1.383 7760.

Martin Pearson Music, Seestrasse 91, 8002 Zurich, 8002, (+41) 1.202 4077, Fax: (+41) 1.202 4077, Contact: Martin Pearson.

Redliss Music Publishing, Kreuzmattring 4, 6047 Kastanienbaum, 6047, (+41) 41.340 0075, Fax: (+41) 41.340 0076, Managing Dir.: Schuwy Hanspeter; Gen. Mgr.: Mark Wyss.

Rhythm Revolution, Brunnegasse 53, 6400 Winterthur, 8400, (+41) 52.212 1236, Fax: (+41) 52.213 5859.

Trachael Verlag, Alpenblickweg 1, 3714 Frutigen, 3714, (+41) 33.671 1407, Fax: (+41) 33.671 2449.

Turicaphon Edition, Turicaphonstrasse 31, 8616 Riedikon/Uster, 8616, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

Viteka Music AG, (SUISA) Sonnhalde 5, CH-8602 Wangen-Zurich, CH-8602, (+41) 1.888 2606, Fax: (+41) 1.888 2608, Pres.: Willy Viteka.
Affiliated: Music Association.

WHOLESALEERS & DISTRIBUTORS

Buch-Und Musikhandel, Brunnwiesenstrasse 26, 8049 Zurich, (+41) 1.344 3536, Fax: (+41) 1.344 3520, Managing Dir.: Stephan F. Peterer; Sales Mgr.: Franz Dopplemann; Label Mgr.: Markus Peterer. (Compact Disc, Computer Games, Sheet Music, Books) (Distributor)
Labels Distributed: Audio: (Disc) Pick, total, ACE, BGP Beat Goes Public, Kent, Big Beat, Globestyle, BGO Beat Goes On, See for Miles, Road Goes On, Westbound, Southbound, Aesersold, Original Blues Classics, Malaco, Bella Musica, Teubnes, Ed. Kunstlerreff.

Distrade, Langstrasse 64, 8026 Zurich, (+41) 1.242 7322, Fax: (+41) 1.241 9425, Gen. Mgr./Buyer: Alex von Tavel; Sales Mgr.: Daniele Campiogotto. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)
Labels Distributed: Audio: (Disc) 4AD, Amphetamine Reptile Europe, Antones, Beggar's Banquet, Black Mark, Blue Rose, Century Media, Distrade, Doctor Dream, Dynamica, Echo Beach, Electrolux, Energetic, Gangproductions, Glitterhouse, Hyperium, Indigo, Intergroove, K7, Lizard Discs, Mai Tai, M.O.S., Machinery, Mantra, Massacre, Megaforce, Metal Blade, Millennium, Mood, Munich, Music for Nations, Nation etc.

K-Tel Int'l (Switzerland) AG *, Riedstrasse 1, 6343 Rotkreuz, (+41) 41.799 5900, Fax: (+41) 41.799 5901, Managing Dir.: Martin Schiess; Financial Dir.: Walter Bestel; Sales Mgr.: Kurt Lehmann. (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) K-Tel, Blue Martin, Star Hunter, ARA, Bellaphone, Deutsche Austrophon, Narada, Chesky, Concord Jazz, Disky, Sattva, Ruf and many more.

Koch Int'l (Switzerland), Poststrasse 13, 9202 Gossau, (+41) 71.856 861, Fax: (+41) 71.856 850.

Plainisphere Productions & Distribution, Route de Luins, 1267 Vich, (+41) 22.364 3290, Fax: (+41) 22.364 3584, Dir.: Knusel Rolf. (Compact Disc, Video - Cassette, Records (LP's, 12-Inch)) (Distributor)
Labels Distributed: Audio: (Disc) Ad-Lib, Arhoolie, Audioquest, Biograph, Celp, Chiaroscuro, CPZ, Cross-Cross, Lymekob, Delmark, Dragon, Evidence, FMP, Fremaux, Gazell, Guajiro, Hasmick, HEP, In & Out, Irec, Justin, Leo, Mapleshade, Media-Sept, Mosaic, New-World, Night&Day, Parkwood, Reservoir, Sackville, Steeplechase, Storyville, Uptown etc.; Video: (Disc) K-Jazz, Storyville, View.

Tudor Music Oblige, Badenerstrasse 531, 8048 Zurich, (+41) 1.491 7250, Fax: (+41) 1.493 4574; E-Mail: info@tudor.ch; Web Site: www.tudor.ch. Owner/Pres.: Wadec Glowacz. (Distributor)

Tyrolis Musik AB, Essanestrasse 671, 9492 Eschen, (+41) 75.377 5050, Fax: (+41) 75.377 5051. (Distributor)

STORE FIXTURE MANUFACTURERS

Petaco AG, St. Gallerstrasse 3, CH-8353 Elgg, (+41) 52.364 2521, Fax: (+41) 52.364 1210, Owner: Othmar Bruhwiler; Sales Mgr.: Boda Blochlinger.

Company headquarters are designated by a ★

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

Petaco AG, St. Gallerstrasse 3, CH-8353 Elgg, (+41) 52.364 2521, Fax: (+41) 52.364 1210, Owner: Othmar Bruhwiler; Sales Mgr.: Boda Blochlinger.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Swiss Assn. of Music Publishers & Producers (SVMM), PO Box 80, CH-8602 Wangen, Zurich, (+41) 1.888 2606, Fax: (+41) 1.888 2608, Pres.: Willy Viteka.

PERFORMING RIGHTS ORGANIZATIONS

Suisa, Avenue du Grammont 11 bis, 1000 Lausanne 13, (+41) 21.617 4742, Fax: (+41) 21.617 4755.

Suisa, Bellariastrasse 82, 8036 Zurich, (+41) 1.485 6666, Fax: (+41) 1.482 4333.

The Swiss Assn. of Music Publishers & Producers (SVMM), PO Box 80, CH-8602 Wangen, Zurich, (+41) 1.888 2606, Fax: (+41) 1.888 2608, Pres.: Willy Viteka.

MUSIC LIBRARIES

Editions Lausanne Musique, Rue de L'Ale 31, 1009 Lausanne, (+41) 21.312 1154, Fax: (+41) 21.312 1134.

Koch Records Music Publishing, Poststrasse 10, 9202 Gossau, (+41) 71.806 868, Fax: (+41) 71.806 888.

Leuberg-Edition, Leubergstrasse 16, 8615 Wermatswil, (+41) 1.905 7000, Fax: (+41) 1.905 7020.

Maurice Et Ierre Foetlich, Rue de Bourg 6, 1002 Lausanne, (+41) 21.323 9444, Fax: (+41) 21.311 5011.

Moniamus/Koka Media, Rue de Hesse 8, 1211 Geneva 11, (+41) 22.311 1863, Fax: (+41) 22.311 1852.

Obh Musikverlag Otto B. Hartmann, .. 1 Lugano, (+41) 91.649 5586.

Phonothèque Nationale Suisse, Via Foce 1, 6906 Lugano, (+41) 91.526 596, Fax: (+41) 91.526 169.

Schola Cantum-Triton-Cantate Domino, Rue due Sapin 2a, 2114 Fleurier, (+41) 328.612 727.

Schweizerische Radio- Und Fernsehgesellschaft, Glacometstrasse 3, 3000 Bern.

SCHOOLS & EDUCATIONAL INSTITUTIONS

Schweizer Ton- Und Videoamateure, Riedernrain 264, 3027 Bern, (+41) 31.991 6240, Fax: (+41) 31.951 7679.

GRAPHIC DESIGN

Jaxx Productions, PO Box 135, 4153 Reinach 2, (+41) 061.713 0220, Fax: (+41) 061.713 0221, E-Mail: jaxxmusic@compuserve.com; Managing Dir.: Alexander Naepflin; Managing Dir.: Urs Guggisberg.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Koch International (Switzerland), Poststrasse 13, 9202 Gossau, (+41) 71.856 861, Fax: (+41) 71.856 850.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

ACC/MCC, St. Albanstrasse 9, 4133 Pratteln, (+41) 61.302 2800, Fax: (+41) 61.302 2800.

CD Plant Tecval, Zi Le Day, 1337 Vallorbe, (+41) 21.823 9511, Fax: (+41) 21.843 9512.

Intertape LTD, Spinnereistrasse 21, 8753 Mollis, (+41) 58.343 134, Fax: (+41) 58.344 259.

KPK Produktions, Industriestrasse 48, 8962 Bergdietikon, (+41) 1.741 4844, Fax: (+41) 1.741 3032.

OMD Productions, Rathard-Willisdorf, 8253 Diessenhofen, (+41) 52.646 1011, Fax: (+41) 52.646 1090.

Taurus Studio, Chemin des Plateries 34, 1219 Le Lignon, Geneva, (+41) 22.796 5218, Fax: (+41) 22.796 4342.

MASTERING FACILITIES

Damp Production, Erhard Borel 20, 2000 Neuchatel, (+41) 32.731 6518, E-Mail: damp@damp.ch, Web Site: damp.ch. Sound Engineer: Pascal Brunho; Designer: Thierry Surdez. Audio.

Martin Pearson Music, Seestrasse 91, 8002 Zurich, (+41) 1.202 4077, Fax: (+41) 1.202 4077. Pres.: Martin Pearson.

CUSTOM TAPE DUPLICATORS

BBH Videcopy, Schaffhauserstrasse 439, 8052 Zurich, (+41) 1.302 2311.

Koch International (Switzerland), Poststrasse 13, 9202 Gossau, (+41) 71.856 861, Fax: (+41) 71.856 850.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Audio Systems. Seestrasse 77, 8703 Erlenbach-Zurich, (+41) 1.910 4545, Fax: (+41) 1.910 3544.

Saropack. Seebleichstrasse 50, 9400 Rorschach, (+41) 71.427 777, Fax: (+41) 71.423 990.

Sinomec. Isenrietstrasse 20, 8617 Moenchaltorf, (+41) 1.949 1111, Fax: (+41) 1.948 1779.

Teca-Print. Bohlistrasse 17, 8240 Thayngen, (+41) 53.392 333, Fax: (+41) 53.392 596.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Gotham. Althardstrasse 238, 8105 Regensdorf, (+41) 1.840 0144, Fax: (+41) 1.841 0726.

TURKEY RECORD LABELS

Hades Records

Guneslibahce Sk., Isik Han. 52/3, 81300 Kadikoy, Istanbul, (+90) 216.347 7726, Fax: (+90) 216.348 7490; E-Mail: hades@ibm.net; Dir.: Volkan Olgun; Mgr.: Bora Cifte. Labels: Distributed: Roadrunner.

RKD Ltd.

Ferah Sok Ferah 1, Apt. 19/8-9, 80200 Nisantasi, Istanbul, (+90) 1.141 7636, Fax: (+90) 1.231 9673.

Yonca Music Int'l

IMC 6906, 34470 Unkapan, Istanbul, (+90) 212.513 3400 5, Fax: (+90) 212.513 3402 3; Mng Dir.: Ergin Bener. Labels: Distributed: Castle Communications, Domo, ECM, Enja, Higher Octave, Narada, Telarc, Toco Int'l.

WHOLESALE & DISTRIBUTORS

RKD Ltd., Ferah Sok Ferah 1 Apt. 19/8-9, 80200 Nisantasi, Istanbul, (+90) 1.141 7636, Fax: (+90) 1.231 9673.

Yonca Music Int'l, IMC 6206, Unkapan, 34470 Istanbul, (+90) 212.513 3400, (+90) 212.513 3401, Fax: (+90) 212.513 3402. Managing Dir.: Ergin Bener. (Compact Disc, Computer Games) (Distributor)

Labels Distributed: Audio; (Cassette & Disc) Tolo Int'l, Domo, ECM, Telarc, Narada, Higher Octave, Enja, CMP. Products/Accessories: Accessories: Distribution & Retailing Software

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Odeon CD. Isiklar Caddesi, Haramidere, 34840 Avclar (Istanbul), (+90) 212.690 1257/8, Fax: (+90) 212.690 1259.

Piaksan. Isiklar Caddesi, Haramidere, 34010 Avclar (Istanbul), (+90) 212.690 2005, Fax: (+90) 212.690 2006.

PLATING & PRESSING PLANTS

Alfa Compact Disc Centre. Mesrutiyet Caddesi 44/1, 06420 Ankara, (+90) 312.435 1237, Fax: (+90) 312.431 4340.

CUSTOM TAPE DUPLICATORS

Raks Muzik Yapim San. Korukent Sitesi A Blok, 80600 Levent (Istanbul), (+90) 212.274 4242, Fax: (+90) 212.274 4146.

UNITED KINGDOM RECORD LABELS

A Crosse The World *

11a Kensington Park Rd., London, W11 3BY, (+44) 171.263 0034; Contact: Jon X.

Aatw All Around The World

9-13 Penny Street, Blackburn, BB1 6HJ, (+44) 1254.264 120, Fax: (+44) 1254.693 768; E-Mail: matt@aatw.u-net.com.

AMC Records

8-10 Colebrooke Pl., London, N1 8JD, (+44) 171.704 8888, Fax: (+44) 171.704 2244.

AMP Records

PO Box 387, London, N22 6SF, (+44) 181.889 0616, Fax: (+44) 181.889 0616.

A&M Records (UK)

136-144 New Kings Rd., London, SW6 4LZ, (+44) 171.705 4343, Fax: (+44) 171.731 4606.

ARC Music Productions Int'l

P.O. Box 111, East Grinstead, W. Sussex, RH194F2, (+44) 1342.328 567, Fax: (+44) 1342.315 958; E-Mail: info@arcmusic.co.uk; Mng. Dir.: John Gourlay. Labels Owned: ARC Music.

ASV *

1 Beaumont Ave., London, W14 9LP, (+44) 171.381 8747, Fax: (+44) 171.385 2653; Mng. Dir.: Mywel Davies; Mktg. Mgr.: Ray Crick; Sales Mgr.: Richard Harrison; A&R Mgr.: Paulina Bednarczyk. Labels Owned: Guademus, Living Era, Quicksilva. US Reprs.: Koch (NY).

Abstract Sounds

10 Tiverton Rd., London, NW103HL, (+44) 0171.286 1106, Fax: (+44) 0171.286 1106; Mng. Dir.: Edward Christie. Labels Owned: Abstract Sounds, North South, Spit Fire.

Acce Records

42-50 Steele Rd., London, NW10 7A, (+44) 181.453 1311, Fax: (+44) 181.961 8725; E-Mail: info@accerrecords.co.uk; Web Site: www.accerrecords.co.uk; Managing Dir.: Roger Armstrong; Sales Dir.: Phil Stoker; Financial Dir.: Trevor Churchill; Origination Dir.: Carol Fawcett. Labels Owned: BGP, Big Beat, Chiswick, GlobeStyle, Kent; Distributed: Contemporary, Fantasy, Grateful Dead, Milestone, Pablo, Prestige, Southbound, Stax, Takoma, Vanguard, Westbound.

Acid Jazz

11 Greek St., London, W1V 5LE, (+44) 171.684 5777, Fax: (+44) 171.684 5666.

Acker's Int'l Jazz Agency (Acker Bilk)

Cambridge Rd., 53 Cambridge Mansions, London, SW114RX, (+44) 171.978 5885 6, Fax: (+44) 171.978 5882.

Aegean

60-A Highgate High St., London, N6 5HX, (+44) 181.340 9121, Fax: (+44) 181.340 9141; E-Mail: info@aegean.net; Pres.: Andreas Georgiou; Office Mgr.: Christine Aylott.

Almighty Records

PO Box 12173, London, N19 4SQ, (+44) 171.281-3212, Fax: (+44) 171.281-8002.

Amphonic Music

Kerchesters, Waterhouse Ln., Kingswood, Surrey, KT206HT, (+44) 1737.832 837, Fax: (+44) 1737.833 812; E-Mail: mail@amphonic.co.uk; Web Site: http://www.amphonic.co.uk; Mng. Dir.: Mr. Ian Dale.

Apollo Sound *

32 Ellerdale Rd., London, NW3 6BB, (+44) 171.435 5255, Fax: (+44) 171.431 0621; Dir.: Heinz Herschmann; A&R/Mktg.: Toby Herschman.

Aura Records

1 Liverpool Rd., London, W5 5NZ, (+44) 181.579 4333, Fax: (+44) 181.579 4333; Pres.: Aaron Sixx-Schmulewite.

Avex D.D., Inc.

22 Soho Sq., London, W1V 5FJ, (+44) 171.734 3682, Fax: (+44) 171.734 7765; Gen. Mgr.: Shinji Miyazaki; A&R Mgr.: James Cassay; Int'l Mgr.: Claude-France Dubois. Labels Owned: A-Dept, Avex Trax, Distinctive, R:Age.

B B C Music-Records

The Strand, London, WC2B 4PH, (+44) 171.557 1030, Fax: (+44) 171.557 1050; E-Mail: radio.international@bbc.co.uk.

BCE Records

21a Clifftown Rd., Southend-on-Sea, Essex, SS1 1AB, (+44) 01702.330 005, Fax: (+44) 01702.333 309; Pres.: Barry Collings.

BGS Productions

Newtown St., Kilsyth, Glasgow, Strathc, G65 0JX, (+44) 1236.821 081, Fax: (+44) 1236.826 900; E-Mail: nscott@scotdisc.co.uk; Web Site: www.scotdisc.co.uk; Mng. Dir.: Dougie Stevenson; Dir.: Bill Garden; Int'l Sales: Yvonne McKay; Mktg.: Norman Scott. Labels Owned: River, Scotdisc. US Reprs.: Allegro (OR). Int'l Reprs.: Elite Imports (New Zealand).

BMG Classics

69-79 Fulham High St., Bedford House, London, SW6 3JW, (+44) 171.384 7500, Fax: (+44) 171.371 9571.

BMG Interactive Entertainment - Int'l

69-79 Fulham High St., Bedford House, London, SW3 3JW, (+44) 171.384 7500, Fax: (+44) 171.304 4045.

Backs Records Label *

St Mary's Works, St Mary's Plain, Norwich, Norfolk, NR3 3AF, (+44) 1603.626 221, Fax: (+44) 1603.619 999; E-Mail: backs@mcmall.com; Managing Dir.: Jonathan Appel; A&R Dir.: Derek Chapman. Labels Owned: Backs, Haven.

Bad Habits Records *

P.O. box 111, London, W13 0ZH, (+44) 7000.243 243, Fax: (+44) 7000.566 7215; E-Mail: info@badhabitsent-group.com; Web Site: http://www.Badhabitsent-group.com; CEO: John S. Rushton; A&R: Steve Osborne. Labels Owned: Faith, Musica Eclectica.

Bandleader Records

7 Garrick St., London, WC2E9AR, (+44) 171.240 1628, Fax: (+44) 171.497 9242.

Barry Collings Entertainments

21 A Clifftown Rd., Southend-on-Sea, Essex, SS1 1AB, (+44) 1702.330 005, Fax: (+44) 1702.333 309; Head, Organization: Barry Collings. Labels Owned: B.C.E., Orbit.

Beat Goes On

7 Saint Andrews St. N.; Bury St. Edmunds, Suffolk, IP286XQ, (+44) 1284.724 406 7, Fax: (+44) 1284.762 433 2; Owner: Andy Gray; Label Mgr.: Mike Gott; Sec.: Hazel Armstrong. Labels: Distributed: Diamond, Fat Cat, Fledgling, Osmosis, Ozit, Prima, Red Sky, Road Goes On Forever, Weaving, Zing.

Beatfarm Recordings

416 Fulham Rd., Chelsea Studios, Std L, London, SW6 1HP, (+44) 171.386 8934, Fax: (+44) 171.381 6550; E-Mail: beatfarm@beatfarm.co.uk; Managing Dir.: Marco Perry.

Big Bear Music Group

PO Box 944, Birmingham, B16 8UT, (+44) 121.454 7020, Fax: (+44) 121.454 9996; Mng. Dir.: Jim Simpson; Dep. Mng. Dir.: Tim Jennings; Dir., Mktg.: Clare Jepson-Homer; A&R: Val Wiseman. Labels Owned: Big Bear.

Blanco y Negro

66 Golborne Rd., London, W10 5PS, (+44) 181.960 9888, Fax: (+44) 181.968 6715; E-Mail: glen@trade2demon.co.uk; Head, A&R: Geoff Travis; Head, A&R: Jeannette Lee.

Labels Owned: Banana.

Int'l Reprs.: Warner Brothers (NY).

Blue Rose Record Co.

10a The Mall, Ealing, London, W5 2PJ, (+44) 181.840 9411, Fax: (+44) 181.840 9422; E-Mail: info@blue-rose.com; Web Site: www.blue-rose.com; Pres.: Tom Hewson; A&R: Tracy Jackson. Int'l Reprs.: V2/BMG.

Broadley Records Ltd.

48 Broadley Terr., London, NW1 6LG, (+44) 171.258 0324, Fax: (+44) 171.724 2361; E-Mail: manny@broadley-group.demon.co.uk; Gen. Mgr.: Manny Elias.

The Brothers Organization

The Music Village, 11 B Osiers Road, London, SW181NL, (+44) 181.870 0011, Fax: (+44) 181.870 2101.

CMP

3 Prowse Pl. c/o Silva Screen Records, GB London, NW1 9PH, (+44) 171.428 5500, Fax: (+44) 171.428 2385.

CYP Children's Audio *

The Fairway, Bush Fair, Harlow, Essex, CM186LY, (+44) 1279.444 707, Fax: (+44) 1279.445 570; E-Mail: cyp@btinternet.com; Contact: John Bassett; Contact: Karen Mott.

Cadillac Music & Publishing *

61-71 Collier St., London, N1 9DF, (+44) 171.278 7391, Fax: (+44) 171.278 7394; Mng. Dir.: John M. Jack; Dir., Finance: Hazel Miller. US Reprs.: North County Dist. (NY).

Cala Records *

17 Shakespear Gardens, London, N2 9LJ, (+44) 181.883 7306, Fax: (+44) 181.365 3388; E-Mail: 100336.2446@compuserve.com; Web Site: http://www.calarecords.com; Artistic Dir.: Geoffrey Simon; Mgr.: Matt Hall. Labels Owned: Cala Artists, Cala Cascade, Cala-The Edge, Cala United. Int'l Reprs.: Allegro (OR).

Caleche Records

175 Bankside St., Leeds, West Yorkshire, LS8 5AD, (+44) 113.249 4941, Fax: (+44) 113.248 9243.

Candid Productions

16 Castelnau, Barnes, London, SW13 9R, (+44) 181.741 3608, Fax: (+44) 181.563 0013; E-Mail: 101733.1343@compuserve.com; Managing Dir.: Alan Bates; Web Site: http://www.candid.com; Artistic Dir.: Alan Bates; Int'l: Nieves Pascua; Promo: Jonathan Abbott; Int'l: Mariana Knezevic. Labels Owned: Celebrity, Choice, Why Not. US Reprs.: Koch Int'l (NY).

Caritas Records

28 Dalrymple Crescent, Edinburgh, EH9 2NX, (+44) 131.667 3633, Fax: (+44) 131.667 3633; Pres.: James Douglas; Gen. Mgr.: Katharine H. Douglas. Labels Owned: Caritas Classics, Caritas Music Library.

The Cdcard Company

29-39 Stirling Rd., Network House, London, W3 8DJ, (+44) 181.993 5966, Fax: (+44) 181.992 0340; E-Mail: cdcard@arab.co.uk; Mng. Dir.: Terry Winsor; Dir., Sales: Greg Warrington; Pct. Devel.: Chris Leaning. Labels Owned: Cdcard. Int'l Reprs.: Arabesque Dist., Network House, (UK).

Centaur Discs

40-42 Brantwood Ave., Dundee, DD36EW, (+44) 1382.776 595, Fax: (+44) 1382.736 702.

Chandos Records

Chandos House, Commerce Way, Colchester, Essex, CO2 8HQ, (+44) 1206.225 200, Fax: (+44) 1206.225 201; E-Mail: sales@chandos.u-net.com; Mng. Dir.: Brian Couzens; Opns. Dir.: Ralph Couzens; Financial Dir.: Sue Revitt; Sales/Mktg. Mgr.: Jon Bulcher. Labels Owned: Chaconne, Chandos, Chandos Brass, Collect, Enchant, Opera English. Int'l Reprs.: Kosh Int'l (NY).

Changing World Dist.

PO Box 19, Langport, Somerset, TA109YD, (+44) 1458.250317, Fax: (+44) 1458.250317; Owner/Mgr.: Susan Malleson.

Charly Records (UK)

1 Penarth St., London, SE151NT, (+44) 171.732 5642, Fax: (+44) 171.277 6250; Mng. Dir.: Samantha Richards.

Chimera Records Ltd.

Holyport Rd., 41 Rosebank, London, SW6 6LQ, (+44) 171.385 5724, Fax: (+44) 171.386 0701; Mng. Dir.: S. Sada; Dir.: Stephen W. Taylor; Bus. Affairs: Martin Stainton.

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Company headquarters are designated by a *

Circle Sound Services

Circle House, 14 Waverley Close, Bicester, OX6 8GP, (+44) 1869.240 051, Fax: (+44) 1869.240 051; E-Mail: john@circle.force9.net; Web Site: <http://www.circle.force9.co.uk>; Contact: John Willett.

Labels Owned: Circle.

Cleveland City ★

52A Clifton St., Wolverhampton, West Midlands, WV3 0QT, (+44) 1902.838 500, Fax: (+44) 1902.839 500; Contact: Mr. Mike Evans; Contact: Mr. Rob James.

Clubsene Records

PO Box 11, Bathgate West Lothian, EH481RX, (+44) 1506.636 038, Fax: (+44) 1506.633 900; E-Mail: clubsene@post.almac.co.uk; Web Site: www.clubsene.co.uk; Mng. Dir.: Bill Grainger; Dir., A&R: Jamie Raeburn.

Labels Owned: Academy Street, Fire Island.

Coalition Recordings Int'l, Ltd.

Electric Lighting Station, 46 Kensington Ct., London, W8 5DP, (+44) 171.591-5900, Fax: (+44) 171.591-5900; Managing Dir.: Peter Price; Sales/Mktg. Dir.: Tim Tuer; A&R Dir.: Caroline Tealins; Promos. Dir.: Myra MacPhail.

Corban Records

PO Box 2, Glasgow, Strathclyde, G44 3LB, (+44) 141.637 5277.

Creole Records

France Hill Dr., The Chilterns, Camberley, Surrey, GU15 3Q, (+44) 1276.686 077, Fax: (+44) 1276.686 055.

Culburnie Records

PO Box 13350, Jedburgh, TD8 6YA, (+44) 141.638 4414, Fax: (+44) 141.636 4415; E-Mail: culburnie@compuserve.com; Web Site: www.culburnie.com; Managing Dir.: Iain Fraser; Opns. Mgr.: Brenda McCulloch.

Int'l Reps.: DNA, Side Street, Silo, Portland America, Gourd, White Swan (USA).

DI Music (Disc Imports Ltd.)

13 Bank Sq., Wilmslow, Cheshire, SK9 1AN, (+44) 1625.527 844, Fax: (+44) 1625.536 101; E-Mail: dimus@aol.com.

Dash Records

PO Box 2186, Bath, BA2 4YJ; Sole Proprietor: Mo Nowington; A&R: Ben Williams.

Int'l Reps.: BMG (UK).

De-Mix Productions ★

7 Croyley Rd., London, W9 3HH, (+44) 181.960 1115, Fax: (+44) 181.969 9268; E-Mail: demix@nettec.co.uk; Web Site: <http://www.props.uk>; Dir.: Martin Lacelles; Project Mgr.: Ava McDowall.

Labels Owned: Props.

Demi Monde Records ★

Foel Studio, Llanfair Caereinion, North Welshpool, Powys, SY21 0DS, (+44) 1938.810 758, Fax: (+44) 1938.810 758; E-Mail: demi.monde@dial-pipe.com; Managing Dir.: Dave Anderson.

Demon Records

Stars Estate, Transport Ave., Brentford, Middlesex, London, TW8 9HF, (+44) 181.847 2481, Fax: (+44) 181.568 8223; Sales Dir.: Pete Macklin.

Labels Owned: Code 90, Diabolo, Drop Out, Edsel, Fiend, Mau Mau; *Distributed:* Hi.

Destiny Music

3 Bridge Approach, London, NW1 8BD, (+44) 171.734 3251, Fax: (+44) 171.439 2391; E-Mail: 101574.634@compuserve.com.

Devilish

38 Portland St., Clifton, Bristol, BS8 4JB, (+44) 117.923 8844, Fax: (+44) 117.973 5519.

Dice Music

3 Castleward Green, Cumberland House, Douglas, IM2 5PS, (+44) 1624.673 780, Fax: (+44) 1624.614 106; Dir.: Ken Brough; Dir.: Janis Brough.

Discovery Records

Kings Corner, Old Church Mission Room, Pewsey, Wiltshire, SN9 5BS, (+44) 1672.563 931, Fax: (+44) 1672.563 934.

Domo Records Europe Ltd.

The Quadrangle, 49 Alatala St., London, SW6 6TR, (+44) 171.381 6766, Fax: (+44) 171.381 8113; E-Mail: domoeurope@aol.com.

Down to Jam Records

112a/b Westbourne Grove, London, W2 5RU, (+44) 171.221 3292, Fax: (+44) 171.229 4810; Mng. Dir.: Paul Moore.

Dubious Music

PO Box 1745, London, W9 3QL, (+44) 181.968 0753, Fax: (+44) 181.968 0753; E-Mail: bootland@aol.com; Dir.: Steve Bootland.

Dunkeld Records ★

Cathedral St., Dunkeld, Perthshire, Scot, PH8 0AW, (+44) 1350.727 686, Fax: (+44) 1350.728 606; E-Mail: acumin@dunkeld.co.uk; Web Site: www.dunkeld.co.uk.

EMI Classics UK

64 Baker St., London, W1M 1DJ, (+44) 171.467 2000, Fax: (+44) 171.467 2200.

EMI Int'l

30 Gloucester Pl., London, W1A 1ES, (+44) 171.467 2000, Fax: (+44) 171.935 5473.

EMI Music Services (UK)

Hermes Close, Tachbrook Park, Leamington Spa, Warwicksh, CV34 6RP, (+44) 926.888 888, Fax: (+44) 181.479 5992.

EMI Records (UK)

EMI House, 43 Brook Green, London, W6 7EF, (+44) 171.605 5000, Fax: (+44) 171.605 5050.

ESR Records

40 Camperdown Terr., Exmouth, Devon, EX8 1EQ, (+44) 1395.223 577, Fax: (+44) 1395.223 577; Mgr.: John Greenslade; Sales: June Greenslade; A&R: Pete Watkinson.

Labels Owned: ESR.

Int'l Reps.: Nebo Records (AL).

ETP (Euro Trend Productions)

Paamount House, 162/170 Wardour St., London, W1V 3AT, (+44) 171.437 5702, Fax: (+44) 171.287 3269.

Eagle Records

Eagle House, 22 Armoury Way, Wandsworth, London, SW181EZ, (+44) 181.870 5670, Fax: (+44) 181.874 2333.

East West Records

46 Kensington Ct, Elec Lighting Station, London, W8 5DP, (+44) 171.938 2181, Fax: (+44) 171.937 6645.

Echo

13 Bramley Road, London, W10 6SP, (+44) 171.221 2213, Fax: (+44) 171.792 1299.

English West Coast Music ★

150 High St., The Old Bakehouse, Honiton, Devonshire, EX148JX, (+44) 1404.42234, Fax: (+44) 1404.45346; E-Mail: ewcm@dircon.co.uk; A&R Dir.: Hugh Jaynus.

Labels Owned: Boys in Bedrooms, Daylight, E.W.C.M., Voces.

Epic Records

10 Great Marlborough St., London, W1V 2LP, (+44) 171.911 8200, Fax: (+44) 171.911 8600.

Essence Records

124 Bold St., Liverpool, L1 4JA, (+44) 151.738 0910, Fax: (+44) 151.737 2634; E-Mail: cal@openmind.demon.co.uk; Web Site: www.superfly.co.uk/essence/.

F.A.M.E.

PO Box 608, Hailsham, Sussex, BN273UN, (+44) 0.1323849186, Fax: (+44) 0.1323840757; E-Mail: iainlogan@enterprise.net; Owner: B. Coward.

Faith Music Corporation

PO Box 111, London, W13 0ZH, (+44) 181.357 2337, Fax: (+44) 181.566 7215; E-Mail: info@faith-music-corp.com; Web Site: <http://www.faimusic-corp.com>; CEO: John S. Rushton; A&R: Steve Osborne.

Fantazia Ltd.

198 Gloucester Rd., Cheltenham, Gloucestershire, GL526XT, (+44) 1242.257 133, Fax: (+44) 1242.257 192; E-Mail: lost.generation@virgin.net; Managing Dir.: Andrew Gallagher.

Fifty First Recordings

61 Grange Rd., Alaska Works, London, SE1 3BA, (+44) 171.237 9453, Fax: (+44) 171.237 9444; E-Mail: fiftyfirst@zetnet.co.uk; Managing Dir.: Andrew Wood; Label Mgr.: Louise Smith; A&R: Dominic Butler.

Fire Records

21a Maury Rd., London, N16 7BP, (+44) 181.806 9922, Fax: (+44) 181.806 8021; Chrmn.: Chive Solomon; Dir., Mng.: Simon Lait; A&R: Jon Eyedman; Int'l: Alex Sanders; Export: Sean Biggins; Financial Controller: Michael Gordon.

Flat Records

5 Doods Rd., Reigate, Surrey, RH2 0NT, (+44) 1737.210 848, Fax: (+44) 1737.210 848; E-Mail: flat@dial.pipex.com; Web Site: <http://dialspace.dial.pipex.com/semal/>.

Free Reed Records

The Cedars, Field Ln., Belper, Derbyshire, DE561DD, (+44) 1773.824 157, Fax: (+44) 1773.825 573; E-Mail: neil_wayne@freedmus.demon.co.uk; Web Site: www.freedmus.demon.co.uk/frcdlist.htm; Owner: Neil Wayne.

GMG Music Group

169 W. Heath Rd., London, NW3 7TT, (+44) 181.455 3439, Fax: (+44) 181.455 0507.

GRP Records

33 Broadwick Street, London, W1V 1FR, (+44) 171.304 4455, Fax: (+44) 171.304 4459.

Gabadon Music

25 Fir St., Sheffield, South Yorkshire, S6 3TG, (+44) 114.233 2247, (+44) 114.272 0218, Fax: (+44) 114.272 7001; Web Site: <http://www.cheesybeas.demon.co.uk/turtle/>; Dir.: Chris McMahon; Dir.: Paul McMahon.

Int'l Reps.: Cydlops/GFT (UK).

Game Records UK

PO Box 11583, London, W13 0WP, (+44) 181.357 2337, Fax: (+44) 181.566 7215; CEO: John S. Rushton; Vice Pres., A&R: Steve Osborne; Vice Pres.: Carolina Giulini.

General Overseas Music Ltd.

Unit 7 Pepys Ct., 84 The Chase, Clapham Common, London, SW4 0NF, (+44) 171.498 0788, Fax: (+44) 171.498 3755; Managing Dir.: Bob Cunningham; Label Mgr.: Chantal Andrews; Alternative A&R: Jon Dyer; Dance A&R: Russell Cook.

Global Records

171 Southgate Rd., London, N1 3LE, (+44) 171.704 8541, Fax: (+44) 171.704 8540; E-Mail: peterknightjr@compuserve.com; Gen. Mgr.: Peter Knight, Jr.

Labels Owned: Deep Groove, Domicile, Global Satellite, Global Village, Musicom.

Graduate Records ★

St. Swithun's Institute, The Trinity, Worcester, Worcestershire, WR1 2PN, (+44) 1905.20882, Fax: (+44) 1905.20882; E-Mail: 106034.752@compuserve.com; Web Site: <http://www.davevale.demon.co.uk/graduate/>; Mng. Dir.: David Varr.

Labels Owned: Ready Steady Go!; *Distributed:* Backstage.

Greensleaves Records

Unit 14, Metro Centre, St. John's Rd., Isleworth, Middlesex, TW7 6NJ, (+44) 181.758 0564, Fax: (+44) 181.758 0811; E-Mail: greensleaves@easynet.co.uk; Web Site: <http://www.easynet.co.uk/greensleaves/>; Pres.: Chris Sedawick; Dir., A&R: Chris Cracknell; Bus. Dev. Mgr.: Ian Taylor; Promo. Mgr.: Liz Greader.

Labels Distributed: Alpha & Omega, Jah Shaka.

US Reps.: I.N.D.I. Dist. (US).

Greenxtr Recordings ★

Edinburgh Rd., Cockenzie Business Centre, Cockenzie, East Lothian, EH32 0HL, (+44) 1875.814 155, Fax: (+44) 1875.813 545; Contact: Ian David Green; Contact: Andrew Green.

US Reps.: Distr. North American (CA).

Gull Records ★

PO Box 10649, London, SW100ZU, (+44) 171.352 8393, Fax: (+44) 171.376 8412; Mng. Dir.: Irene Howells.

HWYL Records

2 The Sq., Yapham, York, YO4 2PJ, (+44) 1759.304 514, Fax: (+44) 1759.304 514.

Habana Music Entertainment

Fletcher Rd., 78 Church Path, London, W4 5BJ, (+44) 193.224 5177, Fax: (+44) 193.223 2011; CEO: Rod Buckle; Int'l Mgr.: Di Melbourne.

Hairy Hare

1, Old Barn, West Street Business Park, Stamford, Lincolnshire, PE92PS, (+44) 1780.481 353, Fax: (+44) 1780.481 353; Mng. Dir.: Brian Harris.

Harbourtown Records

PO Box 25, Ulverston, Cumbria, LA127UN, (+44) 1229.580 577, Fax: (+44) 1229.580 577; E-Mail: records@harbourtown.demon.co.uk; Web Site: www.rootsworld.com/harbourtown/.

Heart & Soul Record Company Ltd.

41, Blackhorse Rd., London, E17 7AS, (+44) 181.521 1499, (+44) 181.925 8421, Fax: (+44) 181.521 1499.

Higher State

95-99 North St., London, SW4 0HF, (+44) 171.627 5656, Fax: (+44) 171.627 5757; Contact: Marc Dillon; Contact: Marcus Fergusson; Contact: Patrick Dickens.

Labels Owned: Higher State, 99 Degrees, 99 North.

Int'l Reps.: Lasgo Export, Amato Disco, Windsong Int'l (UK).

Horatio Nelson Records & Tapes ★

76 Carlisle Mansions, Carlisle Pl., London, SW1P1HZ, (+44) 0171.828 6533, Fax: (+44) 0171.828 1271; Mng. Dir.: Derek Boulton.

Labels Owned: DBM.

Horny Records ★

PO Box 966, London, SE115SA, (+44) 171.582 5380, Fax: (+44) 171.582 5380; E-Mail: xtraxuk@dircon.co.uk; Managing Dir.: Alan Cross.

Int'l Reps.: RTM Dist. (UK).

Hydrogen Dukebox ★

Clink St., Winchester Wharf, London, SE1 9DG, (+44) 171.357 9799, Fax: (+44) 171.357 9750; E-Mail: hydrogen@dukebox.demon.co.uk; Web Site: <http://www.obsolete.com/hdb/>; Contact: Matt Lee; Contact: Doug Hart.

I & B Records

2a Wrentham Ave., London, NW10 3H, (+44) 181.960 9160 9, Fax: (+44) 181.968 7332; Dir.: Martin McDonald; Dir.: Bill Delaney.

Ice Records Ltd.

10 Molasses Row, Plantation Wharf, London, SW116TW, (+44) 171.978 6880, Fax: (+44) 171.978 6518.

Imaginary Music

7 Ruxley Close Wooton Bassett, Wiltshire, SN47 LB, (+44) 1793.85 3922.

Infinite Mass

107 Central Ave., Welling, Kent, DA163BG, (+44) 181.855 6073, Fax: (+44) 181.317 0835; E-Mail: trevaldte@aol.com; Mng. Dir.: Trevor Porter.

Infinity Records

70 Boyne Rd., London, SE13 5A, (+44) 181.852 4017, Fax: (+44) 181.852 4017.

Inner Harmonies Music

10 Cotswold Edge, Mickleton, Glos, GL556TR, (+44) 1386.438 889; Managing dir.: Annie Locke.

Island Records (UK)

22 St. Peters Sq., London, W6 9NW, (+44) 910 3333, Fax: (+44) 746 1998; Web Site: <http://www.island.co.uk>; Mng. Dir.: Marc Marot; Dir., A&R: Nick Angel.

Labels Distributed: Fruition, Island Jamaica, Island Jamaica Jazz, Mango, Tape 2, This Way Up.

JVC Musical Industries Europe

17-18 Henrietta Street, Covent Garden, London, WC2E 8QX, (+44) 171.240 3121, Fax: (+44) 171.240 2851.

Jet Star ★

155 Acton Ln., London, NW10 7N, (+44) 181.961 5818, Fax: (+44) 181.965 7008.

Jive Records

165-167 High Road, Zomba House, Willesden, London, NW10 2SG, (+44) 181.459 8899, Fax: (+44) 181.451 3900/4.

Jumpcut / Metaphor / Chemical Discs

41 Eton Ave., Wembley, Middlesex, HA0 3AZ, (+44) 181.902 3589, Fax: (+44) 181.902 3589.

Jungle Records (UK)

62 Chalk Farm Rd., Old Dairy Mews, London, NW1 8AN, (+44) 171.267 0171, Fax: (+44) 171.267 0912; Managing Dir.: Alan Hauser; Managing Dir.: Graham Combi.

Labels Owned: Fall Out, Mint; *Distributed:* Mortarhate.

K-Tel Entertainment (UK)

12 Fairway Dr., K-Tel House, Greenford, Middlesex, UB6 8PW, (+44) 181.566 6789, Fax: (+44) 181.575 2264; Mng. Dir.: Pat Broderick; Label Mgr.: Janie Webber.

Kinetix

DC Warehouse, Unit 6, Indus., Pk., Maple Cross, Herfordshire, WD3 2AS, (+44) 1923.777 011, Fax: (+44) 1923.774 334; Chrmn.: Jon Sharp; Business Affairs: Colin Howard.

Labels Owned: Blisstek.

Kingsway Music

Lothbridge Drive, Eastbourne, Sussex, BN236NT, (+44) 1323.410 930, Fax: (+44) 1323.411 970; E-Mail: music@kingsway.co.uk; Music Div.: Stuart Towneno; A&R Mgr.: Les Moir.

Kitchenware Records

St. Thoms St., Workshops, Newcastle Upon Tyne, NE1 4LE, (+44) 191.230 1970, Fax: (+44) 191.232 0262; E-Mail: k&p@kware.demon.co.uk.

Company headquarters are designated by a ★

- Koch Int'l**
24 Concord Rd., London, W3 0TH, (+44) 181.992 7177, Fax: (+44) 181.896 0817.
- Laerecords**
2 Jersey Rd., Poole, Dorset, BH124LQ, (+44) 1202.737 538, Fax: (+44) 1202.380 242.
- London Records**
Chancellors Rd., Chancellors House, London, W6 9SG, (+44) 181.910 5111, Fax: (+44) 181.910 5903.
- MCA Music Entertainment Int'l**
33 Broadwick St., London, W1V 1FR, (+44) 171.304 4500, Fax: (+44) 171.434 2940.
- MCA Records (UK)**
139 Piccadilly, London, W1V 0AX, (+44) 171.957 8667, Fax: (+44) 171.957 8561.
- Medium Productions**
74 St. Lawrence Rd., Uppminster, Essex, RM14 2U, (+44) 1708.228 016, Fax: (+44) 1708.640 291; E-Mail: info@medium.demon.co.uk; Web Site: http://www.demon.co.uk/medium-prod.; Co-Dir.: Debi Zornes.
US Reprs.: Caroline (US).
- Metronome Recordings**
Chapel Ln., Magdalen Studio, Farthinghoe, Brackley, Northants, NN13 5P, (+44) 1295.710 641, Fax: (+44) 1295.710 731; E-Mail: 106504.2417@compuserve.com; Mng. Dir.: Timothy Smithies.
US Reprs.: Quarion Imports Dist (NY).
Int'l Reprs.: Tokyo M-Plus (Japan); Pecceas (Canada).
- Mr. Bongo**
44 Poland St., London, W1B 3DA, (+44) 717.287 1887, Fax: (+44) 717.439 1828.
- Mr Modos**
The Workstation, Paternoster Row, Sheffield, S1 2BX, (+44) 114.249.4014, Fax: (+44) 114.249.4016; E-Mail: lode-prods@msn.com; Web Site: http://www.cyberwvs.co.uk/lode-stone/; Chrmn.: Adam Morris; Dir.: Steve Athey.
Labels Owned: Mr. Modos Alient, Mr. Modos Lunchtime Legends.
- Mobius Records**
120/A Coach Rd., Templepatrick, BT39 0HB, (+44) 18494.32619, Fax: (+44) 18494.32162; E-Mail: sales@mobiusrecords.com; Web Site: www.mobiusrecords.com; CEO: George Doherty.
- Modern Records**
120/A Coach Rd., Templepatrick, BT39 0HB, (+44) 18494.32619, Fax: (+44) 18494.32162; E-Mail: sales@mobiusrecords.com; Web Site: www.mobiusrecords.com; CEO: George Doherty; Musical Dir.: John Anderson.
- Mojo Records UK**
27 Poole Road, Upton, Poole, Dorset, BH16 5HX, (+44) 1202.631 912.
- Moonbeam Music**
Lindsaylands Cottage, Lindsaylands Rd., Biggar, ML12 6N, (+44) 1899.220 471, Fax: (+44) 1899.220 471.
- Music & Elsewhere**
6 Farm Ct., Farm Rd., Frimley, Camberley, Surrey, GU165TJ, (+44) 1276.684 209; Owner: Mick Magic; Contact: Sammi Taylor.
Int'l Reprs.: Else Dist. (UK).
- Music Galore ★**
105 Emlyn Rd., London, W12 9TG, (+44) 181.960 1871, Fax: (+44) 181.969 1694; E-Mail: brianleafe@aol.com; Contact: Brian Leafe.
Labels Owned: Red Hot, Shanghai.
- Musidisc UK**
32 Queensdale Rd., London, W11 4SB, (+44) 171.602 1124, Fax: (+44) 171.602 0704; E-Mail: musidiscuk@btinternet.com; Pres.: Francois Grandchamp; Head, A&R: Philip Tennant; Gen. Mgr.: Lucy Beacon.
Labels Owned: Big Star, Wowoka.
- Mute Records (UK)**
429 Harrow Rd., Lawford House, London, W10 4RE, (+44) 181.969 8666, Fax: (+44) 181.968 4977.
- Mystic Records**
60 Babbacombe Road, Bromley, Kent, BR1 3LW, (+44) 181.466 6333, Fax: (+44) 181.466 6333.
- Nation Records ★**
19 All Saints Rd., 1st Floor, Notting Hill, London, W11 1HE, (+44) 171.792 8167, Fax: (+44) 171.792 2854; E-Mail: nation.co.uk; Mng. Dir.: Ms. K. Canoville; Dir.: Mr. A. Nawaz.
Labels Owned: FLO, Five Civilized Tribes.
- Nectar Records**
PO Box 24, London, SW153NL, (+44) 181.874 7000, Fax: (+44) 181.874 0075; Dir.: T.G. Kent.
Labels Owned: Hi-Spot, Palais, Revue.
- Nervous Records**
7-11 Minerva Rd., London, NW10 6H, (+44) 181.963 0352, Fax: (+44) 181.963 1170; E-Mail: 100613.3456@compuserve.com; Web Site: http://www.nervous.co.uk; Mng. Dir.: Roy Williams.
Labels Owned: Rage; *Distributed:* Madhouse, Part, Ravcous, Rockhouse, Rumble.
- New Music Enterprises**
Reach Lane, 'Meredale' The Dell, Leighton Buzzard, Bedford, LU7 0AL, (+44) 152.523 7700.
- Nightlife Communications**
PO Box 50, Walton-on-Thames, Surrey, KT12 1EB, (+44) 1932.242 073, Fax: (+44) 1753.692 243.
- Numa Records**
86 Staines Rd., Wraysbury, N. Staines, Middlesex, TW195AA, (+44) 1784.483 589, Fax: (+44) 1784.483 211.
- Osmosy Records ★**
Unit 5, Cirrus, Glebe Rd., Huntingdon, Cambridgeshire, PE18-7DX, (+44) 1480.436 677, Fax: (+44) 1480.411 441; Label Man: Mr. C. Moore; Mng. Dir.: Mr. J. Garrad.
Labels Owned: Burlington, Cornerstone Productions, Osmosy, Plant Life, Plant Life Jazz.
- Int'l Reprs.:* Mechanizeo Dist. (Canada); IRD (Italy); Music Words (Netherlands); Topic (UK).
- Outlet Recording**
15-21 Gordon St. (Dunbar Link), Belfast, County Antrim, BT1 2LG, (+44) 1232.322 826, Fax: (+44) 1232.332 671; Chrmn.: Billy McBurney; Managing Dir.: Martin McBurney; Mktg.: James Toland.
Labels Owned: Cryme Music.
- Oval Records**
326 Brixton Rd., London, SW9 7AA, (+44) 171.326 4907, Fax: (+44) 171.737 0894; E-Mail: cgillett@oval.demon.co.uk; Dir.: Charlie Gillett; Dir.: Gordon Nelki.
- Ozone Recordings**
PO Box 49, Sheffield, South Yorkshir, S1 1SD, (+44) 1302.739 735, Fax: (+44) 1302.739 735.
- Pink-Whistle Records**
8 White Hart Rd., Orpington, Kent, BR6 0HD, (+44) 1689.826 314; Mgr.: David Walker.
- Pinnacle Labels ★**
Electron House, Cray Ave., St. Mary Cray, Orpington, Kent, BR5 3RJ, (+44) 1689.870 622, Fax: (+44) 1689.876 161; Managing Dir.: Tim Kelly; A&R: Dave Long; Int'l: Matt Osborne; Press: Luigia Minichello.
Labels Owned: Arctic, DLR, Dead Dead Good, Diverse, Rumble, Strange Fruit.
- Planet Studio's**
107 Central Ave., Welling, Kent, DA183BG, (+44) 181.855 6073, Fax: (+44) 181.317 0835; E-Mail: trevatdt@aol.com; Mng. Dir.: Trevor Porter.
- Plastic Surgery Limited ★**
Union St., Starnes Ct., Unit 16, Maidstone, Kent, ME14 1E, (+44) 1622.661 757, Fax: (+44) 1622.661 757.
- Polydor UK**
1 Sussex Pl., London, W6 9XS, (+44) 181.910 5000, Fax: (+44) 181.910 5555.
- PolyGram Classics & Jazz (UK)**
1 Sussex Pl., London, W6 9XS, (+44) 181.910 5000, Fax: (+44) 181.910 5411.
- PolyGram Int'l ★**
8 St. James's Sq., London, SW1Y 4J, (+44) 171.747 4000, Fax: (+44) 171.747 4499; Web Site: www.polygram.com.
- PolyGram UK**
1 Sussex Pl., PO Box 1420, London, W6 9XS, (+44) 181.910 5000, Fax: (+44) 181.741 4901.
- Polyphonic Reproductions**
77-79 Dudden Hill Ln., London, NW101BD, (+44) 181.459 6194, Fax: (+44) 181.451 6470; Mng. Dir.: Stan Kitchen; Mgr.: Janice Long; Distr.: Paul Williams.
- Portland International**
Barrister Pl., Lawford House, Raunds, Northamptonshire, NN9 6JN, (+44) 1933.624 755, Fax: (+44) 1933.460 628; E-Mail: 11324.1423@compuserve.com; CEO: Peter Malski.
Labels Owned: Tivoli.
- President Records, Ltd.**
Exmouth House, 11 Pine St., London, EC1R 0J, (+44) 171.837 5020, Fax: (+44) 171.837 4795; Managing Dir.: David Kassner; Copyright Mgr.: Victoria Haslam.
Labels Owned: Joy; *Distributed:* Rhapsody, Seville.
- Prestige Records**
34 Great James St., London, WC1N 3H, (+44) 171.405 3786, Fax: (+44) 171.405 5245; Mng. Dir.: Keith C. Thomas; Admin. Dir.: Darren Harner; Prodn. Controller: Chris Baldock.
- Prententious Moi? Records Limited ★**
PO Box 32, Cambridge, Cambridgeshire, CB1 4UQ, (+44) 1480.460 632, Fax: (+44) 1480.460 632; Web Site: www.musicians-net.co.uk/prententious-moi.html.
- Profile Records**
1A Hearn Rd., Strand On The Green, London, W4 3NJ, (+44) 181.995 6229, Fax: (+44) 181.742 8469; Mng. Dir.: Steve Ratnick; Int'l: Jon Sharp; Bus. Affairs: Alan Johnson; Label Mgr.: Haley Laurence.
Labels Owned: Another Planet, Astor Place Jazz, Smile.
- Pumphouse Sounds Inc. Ltd. FXU**
FXU 27 Advance House, London, W11 1PG, (+44) 0171.792 2361, Fax: (+44) 0171.792 2371; Mng. Dir.: Mark Beder; A&R: Tina Kelly.
Labels Owned: Astral, FXU.
- Pure Records ★**
PO Box 966, London, SE1155A, (+44) 171.582 5380, Fax: (+44) 171.582 5380; E-Mail: xtraxuk@dircon.co.uk; Managing Dir.: Alan Cross.
Int'l Reprs.: RTM Dist. (UK).
- RCA Records (UK)**
69-79 Fulham High Street, Bedford House, London, SW6 3JW, (+44) 171.384 7500, Fax: (+44) 171.371 9298.
- REL Records**
40 Sciennes, Edinburgh, Lothian, EH9 1NH, (+44) 131.668 3366, Fax: (+44) 131.662 4463; E-Mail: rel@relrecords.co.uk; Web Site: www.relrecords.co.uk.
- ReR**
179 Beulah Rd., GB Thornton Heath Surrey, CR76JG, (+44) 181.771 1063, Fax: (+44) 181.771 3138.
- Recordings of Substance**
Clink St., Winchester Wharf, London, SE1 9DG, (+44) 171.357 9799, Fax: (+44) 171.357 9750; E-Mail: hydrogen@dukebox.demon.co.uk; Contact: Matt Lee; Contact: Doug Hart.
- Red Bus Records**
34 Salisbury St., London, NW8 8QE, (+44) 171.402 9111, Fax: (+44) 171.723 3064.
Labels Owned: Excalibur, Saraja.
- Red Lightnin' Records**
The St., The White House, North Lopham, Diss, Norfolk, IP22 2L, (+44) 1379.687 693, Fax: (+44) 1379.687 559; Dir.: Peter Shertser.
Labels Owned: Red Lightnin' Ltd.
- Red Sky Records**
PO Box 27, Stroud, Gloucestershire, GL6 0YQ, (+44) 1453.836 877, Fax: (+44) 1453.836 877.
- Resurgence**
Sunrise House, Gas House Lane, BG Houghton le Spring, DH45AL, (+44) 191.512 1103, Fax: (+44) 191.512 1104.
- Retch Records ★**
49 Rose Crescent, Southport, Merseyside, PR8 3RZ, (+44) 1704.577 835; Owner: Mike Hines.
- Revolver Records**
152 Goldthorn Hill, Penn, Wolverhampton, West Midlands, WV2 3JA, (+44) 1902.345 345, Fax: (+44) 1902.345 155; Web Site: http://www.revolver-records.com; Managing Dir.: Paul Birch; Dir., A&R: Dan Rogers.
Labels Owned: Black, FM, Heavy Metal, Heavy Metal America, Heavy Metal Worldwide.
Int'l Reprs.: Sony Music (UK).
- Rhino Records**
France Hill Dr., The Chilterns, Camberley, Surrey, GU15 3Q, (+44) 1276.686 077, Fax: (+44) 1276.686 055.
- Rollercoaster Records**
London Rd., Rock House, St. Mary's, Chalford, Glo, GL6 8PU, (+44) 1453.886 252, Fax: (+44) 1453.885 361; Owner: John Beecher; Int'l Dir.: J.I. Allison; Gen. Mgr.: Yvonne Saunders.
Labels Owned: Rollercoaster, Swan, Thunder; *Distributed:* Bear Family, Bear Tracks, Zuzazz.
- Rumour Records**
15 Falcon Rd., Tempo House, London, SW112PJ, (+44) 171.228 6821, Fax: (+44) 171.228 6972; E-Mail: post@rumour.demon.co.uk; Web Site: www.rumour.demon.co.uk; Dir.: Anne Plaxton; Dir.: David Brooker.
Labels Owned: Branded, Club Buzz, Dust2Dust, Escapade, Klone, Tempo Tunes.
- Rykodisc**
78 Stanley Gardens, London, W3 7SZ, (+44) 181.746 1234, Fax: (+44) 181.746 2129; E-Mail: info@rykodisc.com.
- Sequel Records ★**
Colet Ct., 100 Hammersmith Rd., London, W6 7JP, (+44) 181.974 1021, Fax: (+44) 181.974 3700; Dir.: Roger Semon; Press & Promo: Noreen Allen.
Labels Owned: Deep Beats.
- Seriously Groovy Music, Ltd.**
28 D'Arbury St., 3rd Fl., London, W1V 3FH, (+44) 171.439 1947, Fax: (+44) 171.734 7540; E-Mail: seriouslygroovy@aol.com; Web Site: http://members.aol.com/seriouslygroovy; Managing Dir.: Dave Holmes; Dir.: Lorraine Snap.
Labels Owned: Saucer, Sofa, Spheric.
US Reprs.: Cargo (IL).
Int'l Reprs.: Cargo, World Music India (UK); Media 7 (France); Brainstorm (Germany); Birdwest/MD (Sweden); Valentine (Singapore).
- Shade Factor Productions**
4G Cleveland Square, Bayswater, London, W2 6DH, (+44) 181.402-6477, Fax: (+44) 181.402-7144; Mng. Dir.: Ann Symonds.
- Shanghai Records ★**
105 Emlyn Rd., London, W12 9TG, (+44) 181.960 1871, Fax: (+44) 181.969 1694; E-Mail: brianleafe@aol.com; Contact: Brian Leafe.
- Sharpe Music**
9A Irish St., Dungannon., (+44) 1868.724 621, Fax: (+44) 1868.752 195; Mng. Dir.: Raymond Stewart.
Labels Owned: Commercial, Paddys Land Music.
- Shattered Records (Div. of Spot-On Entertainment Ltd.)**
PO Box 612, Belfast, BT1 6DT, (+44) 1849.432 925, Fax: (+44) 1649.432 925; E-Mail: general@shatteredrecords.com; Web Site: www.shatteredrecords.com; Co-Managing Dir.: Christopher P. Kamar; Co-Managing Dir.: Joy Kamar; Label Mgr.: Paul Gough; Head, A&R: James Gray; Head, Design: Elizabeth Ratican; Office Admin.: Liz McCaul.
- Solent Records**
PO Box 22, Newport, Isle of Wight, PO301LZ, (+44) 1983.524 110, Fax: (+44) 1983.822 116; E-Mail: solrec@wightweb.demon.co.uk; Web Site: http://www.wightweb.demon.co.uk/solrec/; Owner: John Waterman.
- Some Bizarre**
124 New Bond St., London, W1Y 9AE, (+44) 171.495 2260, Fax: (+44) 171.495 2344; A&R Dir.: Colin Schaveres.
- Sonar Records**
82 London Rd., Coventry, West Midlands, CV1 2JT, (+44) 1203.220 749, Fax: (+44) 1203.257 255; E-Mail: 106251.2530@compuserve.com; Managing Dir.: G. Wale.
Labels: *Distributed:* Francic, Sonar.
Int'l Reprs.: V.M.P. Pty. Ltd. (Singapore).
- Sony Classical**
13 Great Marlborough Street, London, W1V 2LP, (+44) 171.911 8900, Fax: (+44) 171.911 8636/4.
- Sony Music Entertainment (UK)**
10 Great Marlborough St., London, W1V 2LP, (+44) 171.911 8200, Fax: (+44) 171.911 8600.
- Sony Music Operations (UK)**
PO Box 245, Rabens Lane, Aylesbury, Buckinghamshire, HP19 3UE, (+44) 1296.395151, Fax: (+44) 1296.81009.
- Sony Software Europe**
13 Great Marlborough Street, London, W1V 2LP, (+44) 171.911 8817, Fax: (+44) 171.911 8818.
- Sound and Media (Div. of The Virgin Group)**
New Battlebridge Ln., Wells Pl., Unit 3, Gattop Pk., Redhill, RH1 3DR, (+44) 1737.644 445, Fax: (+44) 1737.644 310; Chrmn.: Peter Collins; Mng. Dir.: Phil Worsford; Financial Controller: Gary Mazzotti; Labels Mgr.: Jon Williams.
Labels Owned: Calibre, Club Masters, More Music, Summit.

Company headquarters are designated by a ★

Soyuz (UK) Ltd.

PO Box 2450, London, W1M 7PG, (+44) 171.387 0562, Fax: (+44) 171.387 4877; E-Mail: 106444.2636@compuserve.com; Managing Dir.: Andrei Riazanski.

Splash Records

39 Moreland Court, Finchley Road, London, NW2 2PL, (+44) 171.431 9703, Fax: (+44) 171.431 9703.

Springthyme Records

Balmalcolm, Cupar, Fire; Kingskettle, Fife, KY157TJ, (+44) 1337.830 773, Fax: (+44) 1337.831 773; E-Mail: springthyme@zetnet.co.uk; Web Site: http://www.springthyme.co.uk.; Dir.: Peter Supleheard.

State Records

20 Watford Rd., Radlett, Hertfordshire, WD7 8LE, (+44) 1923.857 792, Fax: (+44) 1923.858 052; Chrmn.: Dr. Wayne Bickerton.

Labels Owned: State, State-Prima.

Stip/Blue Music ★

222 Kensal Rd., Canalot Studios, Unit 123, London, W10 5BN, (+44) 181.960 3857, Fax: (+44) 181.960 7646; E-Mail: nicola@stip.demon.co.uk; Web Site: www.stip.demon.co.uk; Managing Dir.: Hein van der Ree; Label Mgr.: Nicola Meighan. Labels Owned: Blue Music, Stip.

Sunny Records

29 Fife Rd., East Sheen, London, SW147EJ, (+44) 0181.876 9871, Fax: (+44) 0181.392 2371; Owner/Dir.: John Carter; Mng. Dir.: Gill Shakespeare.

Sylvantone Records

17 Allerton Grange Way, Leeds, West Yorkshire, LS176LP, (+44) 113.268 7788; Proprietor: Tony Goodacre.

TKO Records Ltd. ★

PO Box 130, Hove, East Sussex, BN3 6QU, (+44) 1273.550 088, Fax: (+44) 1273.540 969; E-Mail: studio@tkomusicgroup.co.uk; Pres.: Howard Kruger; Dir., Opns.: Peter Hazledine; Dir., A&R: Adam Clavering; Copyright/Licensing: L. Lewis. Offices: 15 Rolling Way, New City, NY, 10956, (914) 634-8282, Fax: (914) 634-5888; 4501 Connecticut Ave., NW, Ste. 711, Washington, DC, 20008, (202) 966-3280, Fax: (202) 364-1367. Labels Owned: Bulldog, Ember, Energy, Great Voices of the Century; Distributed: Fat Boy, United Entertainment.

Tabak Marketing

29-39 Stirling Rd., Network House, London, W3 8DJ, (+44) 181.993 5966, Fax: (+44) 181.992 0340; E-Mail: arab.co.uk; Mng. Dir.: Terry Winsor; Devel. Mgr.: Chris Leaning. Labels Owned: Baktabak, CDCard, CDclock, Music & Art, Our World of Nature, A Time To Remember.

Third Stone Records

PO Box 8, Corby, Northamptonshire, NN172XZ, (+44) 1536.202 295, Fax: (+44) 1536.266 246; Label Mgr.: Steve Kalidooksi; Mng. Dir.: Gerald Palmer. Labels Owned: Heavy Truth, Space Age, Tall Pop, Them's Good. US Reps.: Cargo Records America (IL); Fat Wreck Chords, WEA (CA).

Tommy Boy Music

206-208 Latimer Road, Parkhouse, Suite F, London, W10 6QY, (+44) 181.960 6808, Fax: (+44) 181.960 7202.

Touch and Go Records

PO Box 59, London, N22 1AR, (+44) 0181.889 6166.

Trade 2

66 Golborne Rd., London, W10 5PS, (+44) 181.960 9888, Fax: (+44) 181.968 6715; E-Mail: gien@trade2demon.co.uk; Head, A&R: Geoff Travis; Head, A&R: Jeannette Lee. US Reps.: Island Records (NY).

Tram Promotions/Gable Records

16 Pendle Ct., Astley Bridge, Bolton, Lancashire, BL1 6PY, (+44) 1204.596 648.

Triple Earth Records

24 Foley St., London, W1P 7LA, (+44) 171.636 5442, Fax: (+44) 171.636 5443; E-Mail: iain@triple-earth.co.uk; Mng. Dir.: Iain Scott; Sec.: Jay Chauhan. US Reps.: Rykodisc (MA); Sterns (NY).

Trojan Recordings

Regent House, 1 Pratt Mews, London, NW1 0AD, (+44) 171.267 6899, Fax: (+44) 171.267 6746; Managing Dir.: Frank Lea.

Tumi Music

8/9 New Bond Street Pl., Bath, BA1 1BH, (+44) 1225.464 736, Fax: (+44) 1225.444 870; A&R Dir./CEO: Mo Fini; Opns. Dir./Label Mgr.: Adrian Faiers.

Two-To-Tango Records Ltd.

8 Berwick St., Soho, London, W1V 3RG, (+44) 171.292 0000, Fax: (+44) 171.292 0010; Contact: R.O. Barclay.

Unda-Vybe Music

Alaska Works, 61 Orange Rd., London, SE1 3BA, (+44) 171.237 9453, Fax: (+44) 171.237 9444.

Upbeat Recordings

Restmor Way, Sutton Business Ctr., Wallington, Surrey, SM6 7AH, (+44) 181.773 1223 6, Fax: (+44) 181.669 6752; E-Mail: upbeat-recordings@compuserve.com; Mng. Dir.: Liz Biddle; Press/Pub. Rel.: Beryl Korman; Contact: Maureen Phillips. Labels Owned: Ossia Classics, Upbeat Classics, Upbeat Jazz, Upbeat Showbiz. US Reps.: Pete Samra (CA).

Valentine Music Group

7 Garrick St., London, WC2E9AR, (+44) 171.240 1628, Fax: (+44) 171.497 9242; Chrmn./CEO: John Nice; Vice Pres.: Martin Grimham. Labels Owned: OS Digital.

Vanessa Records

35 Tower Way, Dunkseswell, Devon, EX14OXH, (+44) 1404.891 598; Managing Dir.: Don Todd.

Virgin Classics

64 Baker Street, London, W1M 1DG, (+44) 171.467 2100, Fax: (+44) 171.467 2229.

Virgin Records U K

553-579 Harrow Road, Kensal House, London, W10 4RH, (+44) 181.964 6000, Fax: (+44) 181.968 6533.

Votp Records

164 Algernon Rd., London, SE13 7A, (+44) 181.690 8341, Fax: (+44) 181.690 8341; Admin.: Annie O'Neill; Art Dir.: Billy Jenkins. Labels Owned: All Music, Wood Warf; Distributed: Babel, DCM, Plymouth Sounds. Int'l Reps.: Cadillac (UK).

WGR Records

Gun Court, 70 Wapping Lane, London, E1 9RL, (+44) 181.780 1859, Fax: (+44) 181.780 5725.

Wanted Records

1, Crossing Rd., Witham, Essex, CM8 2NP, (+44) 01376.501 813, Fax: (+44) 01376.501 813.

Warner Classics Int'l (London)

83 Baker St., London, W1M 2LA, (+44) 171.486 1414, Fax: (+44) 171.935 9743.

Warner Music Europe

83 Baker Street, London, W1M 2LA, (+44) 171.486 1414, Fax: (+44) 171.935 3669.

Warner Music UK

Alpertone Lane, PO Box 59, Wembley, Middlesex, HA0 1FJ, (+44) 181.998 8844, Fax: (+44) 181.998 3429.

Warner Music UK (London)

28 Kensington Church Street, Warner Bld, London, W8 4EP, (+44) 171.937 8844, Fax: (+44) 171.938 3901.

Wild Cherry Productions

84 Robertson Rd., Eastville Bristol, BS5 6JW, (+44) 117.952 3330; Managing Dir.: Desmond Taylor. Labels: Distributed: Fat'N'Fas.

World Circuit Records

106 Cleveland St., London, W1P 5DP, (+44) 171.383 4907, Fax: (+44) 171.383 4908.

XL Recordings

17-19 Alma Rd., London, SW18AA, (+44) 181.870 9912, (+44) 181.870 7511, Fax: (+44) 181.871 4178; E-Mail: xl@xl-recordings.com; Managing Dir.: Richard Russell; Head of A&R: Nick Worthington; A&R Mgr.: Leo Silverman; Label Coord.: Jessica Ferrandiz.

Xtrax London ★

PO Box 966, London, SE115SA, (+44) 171.582 5380, Fax: (+44) 171.582 5380; E-Mail: xtraxuk@dircon.co.uk. Int'l Reps.: RTM Dist. (UK).

Zane Records

162 Castle Hill, Reading, Berkshire, RG1 7RP, (+44) 118.957 4567, Fax: (+44) 118.956 1261; E-Mail: info@zane-productions.demon.co.uk; Web Site: www.arkangel.com/zane; Managing Dir.: Peter Thompson.

Zomba Records

165-167 High Rd., Zomba House, Willesden, London, NW10 2S, (+44) 181.459 8899, Fax: (+44) 181.451 3900.

Zonespec ★

PO Box 770, London, EC1R 5A, (+44) 171.833 2149, Fax: (+44) 171.833 8014; Vice Pres.: James Diamond; Copyright Clearance: Shinya Ishikara. Labels Owned: Zonespec.

MUSIC PUBLISHERS

AKR Records ★, 24 Albion St., Hyde Park, London, (+44) 171.706 4688, Fax: (+44) 171.706 3433, Managing Dir.: Kevin Moran.

Ad-Chorel Music ★, (ASCAP/PRS) 40 Sciennes, Edinburgh, Lothian, (+44) 131.668 3366, Fax: (+44) 131.662 4463, E-Mail: rel@relrecords.co.uk; Web Site: www.relrecords.co.uk; Mng. Dir.: Neil Ross.

Addy Direction, Inc., 22 Soho Sq., 6th Floor, London, (+44) 171.734 4413, Fax: (+44) 171.734 4122.

All Boys Music, Sanctuary St., 4-7 The Vineyard, London, (+44) 171.403 0007, Fax: (+44) 171.403 8202.

Allied Music Co., Mansfield House, 9 Great Chapel St., London, (+44) 171.437 2551, Fax: (+44) 171.437 2295.

Alpadon Music, St Paul's Cray Rd., 9 Holbrook House, Chislehurst, Kent, (+44) 181.295 0310, Fax: (+44) 181.295 0311, Gen. Mgr.: Don Percival.

Amokshasong, PO Box 102, London, (+44) 181.555 5423, Fax: (+44) 181.519 6834, E-Mail: charles@moksha.demon.co.uk; Managing Dir.: Charles Cosh; Admin. Mgr.: Gwyneth Stenton. Administered: Tairona Songs Ltd.

Amphonic Music, (PRS) Kerchesters Waterhouse Lane, Kingswood, Surrey, (+44) 1737.832 837, Fax: (+44) 1737.833 812, E-Mail: music@amphonic.co.uk; Web Site: http://www.amphonic.co.uk; Managing Dir.: Ian Dale.

April Music, Ltd., Pinewood Rd., Pinewood Studios, Iver Heath, (+44) 1753.650 808, Fax: (+44) 1753.650 705, Contact: James Arlon.

Arena Music Co., Chertsey Rd, Hatch Farm Studios, Unit 16, Addlestone, Surrey, (+44) 19328.28715, Fax: (+44) 19328.29938, Managing Dir.: Brian Adams; Gen. Mgr.: Andy Melville.

Ariel Music, (PRS, MCPS) Sibford Ferris, Banbury, Oxfordshire, (+44) 1295.780 679, Fax: (+44) 1295.788 630, Managing Dir.: Jane Woolfenden.

Art & Soul Music ★, 64 Burlington House, Chiswick High Rd., London, (+44) 181.742 3366, Fax: (+44) 181.742 3311, Pres.: Hawk Wolinski; Pres.: Rod Gammons; Mgr.: Ali Stead; Creative Dir.: Helen Gammons.

Asterisk Music ★, (MCPS/PRS) London Rd., Rock House, Saint Mary's, Chalfont, (+44) 1453.886 252, Fax: (+44) 1453.885 361, Contact: John Beecher; Contact: Tony Atkins; Contact: Yvonne Saunders. Administered: Bon Temps Music, Dartsongs, Walter Neal Music, One Note Music, Rollercoaster Music, Snapper Songs, Spade Songs, Slinkhorn Music.

Aura Music Publishing, 1 Liverpool Rd., London, (+44) 181.579 4333, Fax: (+44) 181.579 4333, Pres.: Aaron Sixx-Schmulewitz.

BMG Music Publishing (UK), 69-79 Fulham High St., Bedford House, London, (+44) 171.384 7600, Fax: (+44) 171.973 0337.

BMG Music Publishing Int'l, 69-79 Fulham High St., Bedford House, London, (+44) 171.384 7600, Fax: (+44) 171.371 5620.

Bad Habits Music Publishing ★, (PRS) PO Box 111, London, (+44) 181.357 2337, Fax: (+44) 181.566 7215, E-Mail: info@badhabitsent-group.com; Web Site: badhabitsent-group.com; CEO: John S. Rushton; Vice Pres./A&R: Steve Osborne. Owned: East Meets West Music Publishing, Faith Music Publishing.

Bandleader Music, 7 Garrick St., London, (+44) 171.240 1628, Fax: (+44) 171.497 9242, Contact: John Nice.

Barking Green Music ★, (ASCAP) 1 Star St., London, (+44) 171.258 0093, Fax: (+44) 171.402 9238.

Bam Dance Publications, 62 Beechwood Rd., South Croydon, Surrey, (+44) 181.657 2813, Fax: (+44) 181.651 6080, Gen. Mgr.: Derek Jones.

Blue August Music, The Strongroom, 120 Courtain Rd., London, (+44) 171.426 5149, Fax: (+44) 171.739 4053.

Blue Mountain Music, 8 Kensington Park Rd., London, (+44) 171.229 3000, Fax: (+44) 171.221 8899, E-Mail: bluemountain@trading.co.uk; Mng. Dir.: Alistair Norbury.

Blue Rose Publishing Co., 10A The Mall, Ealing, London, (+44) 181.840 9411, Fax: (+44) 181.840 9422, E-Mail: info@bluerose.co.uk; Web Site: www.blue-rose.com; Pres.: Tom Herndon; A&R: Tracy Jackson.

Broadley Music (Int'l), 48 Broadley Terr., London, (+44) 171.258 0324, Fax: (+44) 171.724 2361, E-Mail: manny@broadley-group.demon.co.uk; Gen. Mgr.: Manny Elias.

The Brothers Organization, The Music Village, 11B Osiers Rd., Wandsworth, London, (+44) 181.870 0011, Fax: (+44) 181.870 2101, E-Mail: bros@keepcalm.demon.co.uk; CEO: Ian Titchener; Pres.: Nick Titchener; Gen. Mgr.: Joanna Underwood.

CTV Music, The Television Ctr., La Poqueville, St. Helier, Jersey, Channel Islands, (+44) 1534.816 888, Fax: (+44) 1534.816 889.

Cadillac Music & Publishing ★, 61-71 Collier St., London, (+44) 171.278 7391, Fax: (+44) 171.278 7394, Managing Dir.: John M. Jack; Financial Dir.: Hazel Miller.

Carlin Production Music ★, (BMI) 3 Bridge Approach, Iron Bridge House, London, (+44) 171.734 3251, Fax: (+44) 171.439 2391, E-Mail: 101574.634@compuserve.com; Web Site: www.carlinmusic.co.uk; Contact: Nick Farries.

Castle Hill Music (UK), 2 Laurel Bank, Lowestwood, Huddersfield, West Yorkshire, (+44) 1484.846 333, Fax: (+44) 1484.846 333, Managing Dir.: Ian R. Smith. Owned: F.I. Music (MCPS/PRS), Reggae Giant Music (MCPS/PRS).

Catharine Courage Music, 48 De Lisle Rd., Bournemouth, Dorset, (+44) 1202.241 508, Fax: (+44) 1202.241 508.

Cavalcade Music ★, (PRS) 22 Bristol Gardens, London, (+44) 171.289 7281, Fax: (+44) 171.289 2648, Managing Dir.: John Fogarty.

The Celtic Connection, 7 Argyle St., Bath, (+44) 1225.483 759, Fax: (+44) 1225.483 759.

Charisma Music Publishing ★, 24 Ives St., London, (+44) 171.581 0261, Fax: (+44) 171.584 5774, Chrmn.: Tony Smith; Managing Dir.: Jon Crawley; Creative/Int'l Dir.: Dave Massey; Dir., Bus. Aff./Copyright: Deborah Wood; Int'l Copyright Mgr.: Jatta Howell; Royalties Mgr.: Sandra Meintjes.

Charly Publishing, (OTHER) 37 Store St., Ste. 379, London, (+44) 7050-136143, Fax: (+44) 7050-136144, Dir.: Jan Friedmann.

Chestnut Music, Wishanger Ln., Churt, Farnham, Surrey, (+44) 1252.794 253, Fax: (+44) 1252.792 642, E-Mail: keynote@dia1.pipex.com.

Christel Music ★, (PRS) 173 Haydons Rd., Fleet House, Wimbledon, London, (+44) 181.241 6351, Fax: (+44) 181.241 6450, E-Mail: christel@cabeinet.co.uk; Web Site: wkweb4.cabeinet.co.uk/abcde/success.htm; Managing Dir.: Dennis Sinnott.

Barry Collings Entertainments, 21A Clifftown Rd., Southend-on-Sea, Essex, (+44) 1702.330 005, Fax: (+44) 1702.333 309, Contact: Barry Collings.

Come Again Music, 48 Broadley Terrace, London, (+44) 171.258 0324, Fax: (+44) 171.724 2361, E-Mail: manny@broadley-group.demon.co.uk.

Complete Music Ltd., 25-29 Fulham High St., 3rc Floor, Bishops Park House, London, (+44) 171.731 8595, Fax: (+44) 171.384 1854, E-Mail: complete@complete.ftech.co.uk.

Cotswold Music, Battersea Sq., 13 Cotswold Mews, London, (+44) 171.223 7265, Fax: (+44) 171.585 2830, E-Mail: mannygate@easynet.co.uk.

Creole Music, France Hill Dr., The Chilterns, Camberley, Surrey, (+44) 1276.666 077, Fax: (+44) 1276.666 055.

DI Music (Disc Imports, Ltd.), 13 Bank Sq., Wilmslow, Cheshire, (+44) 1625.527 844, Fax: (+44) 1625.536 101, E-Mail: dimus@aol.com.

DPP, The Music Village, 11B Osiers Rd., Ranelagh Gardens, London, (+44) 181.870 0011, Fax: (+44) 181.870 2101.

David-Julius Publishing, Tiller Rd., 11 Alexander House, Isle of Dogs, London, (+44) 171.987 8596, Fax: (+44) 171.987 8596, Pres.: Julius M. Pemberton; Vice Pres.: David M. Pemberton.

Deeay Music, 22 Westfield Dr., Forfar, Tayside, (+44) 1307.464 324, Fax: (+44) 1307.464 913.

Demi Monde Publishing ★, Foel Studio, Llanfair, Caereinion, North Welshpool, Powys, (+44) 1938.810 758, Fax: (+44) 1938.810 758, E-Mail: demi.monde@dia1.pipex.com; Managing Dir.: Dave Anderson.

Dennis Music Ltd., 788-790 Finchley Rd., London, (+44) 181.201 8998, Fax: (+44) 181.201 9448, E-Mail: dennis@dutch.nl; Pres.: Wim Boshech; Gen. Mgr.: Arjan Boshech. Administered: HDCC, Hibou, Soundart Library, Sysmo, Vanguard Classics.

Company headquarters are designated by a ★

Devilish, 36 Portland St., Clifton Bristol, (+44) 117.923 8844, Fax: (+44) 117.973 5519.
Owned: Shren-D.

Dice Publishing, 3 Castledward Green, Cumberland House, Douglas, (+44) 1624.673 780, Fax: (+44) 1624.614 106, Dirs.: Janis/Ken Brough.

EMI Music Publishing Continental Europe, 127 Charing Cross Rd., London, (+44) 171.412 9115, Fax: (+44) 171.287 5256, Exec. Vice Pres.: Terry Foster-Kay.

EMI Music Publishing (UK), 127 Charing Cross Rd., London, (+44) 171.412 9115, Fax: (+44) 171.434 3531, Managing Dir.: Peter Reichardt.

Eaton Music, 8 W. Eaton Pl., London, (+44) 171.235 9046, Fax: (+44) 171.235 7193, E-Mail: eatonmus@aol.com; Pres.: Terry Oates; Dir.: Mandy Oates; Prof./Creative Mgr.: John Boughwood.
Owned: Deekers Music Ltd. (PRS), Ixon Publishing Ltd. (PRS), Madena Publishing Ltd. (PRS), Sabre Music Ltd. (PRS), Shogun Music Ltd. (PRS), Witzend Music Ltd. (PRS), Wizz Bang Music Ltd. (PRS).

Equity Records, 112a/b Westbourne Grove, London, (+44) 171.221 3292, Fax: (+44) 171.229 4810, Managing Dir.: Paul Moore.

Eschenbach Editions, (PRS/MCPS) 28 Dalrymple Crescent, Edinburgh, (+44) 131.667 3633, Fax: (+44) 131.667 3633, Pres.: James Douglas; Gen. Mgr.: Katharine H. Douglas.
Owned: Cantas Music.

F.A.M.E., PO Box 608, Hailsham, Sussex, (+44) 1323.849 186, Fax: (+44) 1323.840 757, E-Mail: iainlogan@enterprise.net; Proprietor: B. Coward.

F&J Music ★, (PRS/MCPS) Stockwell Rd., 23 Thrayle House, London, (+44) 171.564 8476, Fax: (+44) 181.672 6158, Managing Dir.: Errol Jones.

Faber Music, 3 Queen Sq., London, (+44) 171.278 7436, Fax: (+44) 171.833 7939, E-Mail: info@fabermusic.co.uk; Web Site: www.fabermusic.co.uk.

Fairwood Music, 72 Marylebone Ln., London, (+44) 171.487 5044, Fax: (+44) 171.935 2270, E-Mail: westbury@dircon.co.uk; Dir.: Francis Pettican; Gen. Mgr.: Paul Brown.

Fiction Songs, (ASCAP) 4 Tottenham Mews, London, (+44) 171.323 5555, Fax: (+44) 171.323 5323.

Fireworks Music, Ickenham Manor, Ickenham, Uxbridge, Middlesex, (+44) 1895.672 994, Fax: (+44) 1895.633 264, E-Mail: fw@fireworks.demon.co.uk.

First Time Music Publishing UK, (PRS/MCPS) 12 Trewartha Rd., Sovereign House, Praa Sands, Penzance, Cor., (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com; Web Site: www.icn.co.uk/gisc.html; Managing Dir.: Roderick G. Jones.

Fyne Music, 2 Chester Ave., Southport, Merseyside, (+44) 1704.24666, Fax: (+44) 1704.24666.

G.A. Music, 11 Dover House, Park Rd., Beckenham, Kent, (+44) 181.658 9130, Fax: (+44) 181.658 9130, Managing Dir.: George Althaus.

Gas Music Publishing, Ltd., (PRS/MCPS) 65 George St., Suite 1, 2nd Fl., Oxford, (+44) 1865.798 791, Fax: (+44) 1865.798 792, Dir.: Dave Newton; Administrator: Mark Taylor.

General Overseas Music Ltd., Unit 7 Pepsy Ct., 84 The Chase, Clapham Common, London, (+44) 171.498 0788, Fax: (+44) 171.498 3755, Publishing Dir.: Bob Cunninghamham.

Global Music, (PRS, MCPS) 171 Southgate Rd., London, (+44) 171.704 8541, Fax: (+44) 171.704 8540, E-Mail: peterknight@compuserve.com; Gen. Mgr.: Peter Knight, Jr.
Owned: Fanfare Music, Tin Pan Alley Music; Administered: A & A Music, Easy Jam Music, Klynch Music, Mike Music, Preset Songs, Sharp End Music.

Go Ahead Music, (PRS) "Kerchesters" Waterhouse Ln., Kingswood, Surrey, (+44) 1737.832 837, Fax: (+44) 1737.833 812, Managing Dir.: Ian Dale.

Graduate Music ★, St. Swin's Institute, The Trinity, Worcester, Worcestershire, (+44) 1905.20882, Fax: (+44) 1905.20882, E-Mail: 106034.752@compuserve.com; Web Site: http://www.davevale.demon.co.uk/graduate/; Managing Dir.: David Verr.

Grapedime Music, 28 Hurst Crescent, Barrowby, Grantham, Lincolnshire, (+44) 1476.560 241.

Green Park Music, 32 Queensdale Rd., London, (+44) 171.602 1124, Fax: (+44) 171.602 0704, E-Mail: musidiscuk@btinternet.com; Pres.: Francois Grandcham; Head of A&R: Philip Tennant; Gen. Mgr.: Lucy Beacon.

Green Pepper Junction ★, 14 Hamilton Park Ave., Glasgow, (+44) 141.339 6745, Fax: (+44) 141.334 3919, Pres.: Asher Halle.

Greensleeves Publishing, Unit 14, Metro Centre, St. John's Rd., Isleworth, Middlesex, (+44) 181.758 0564, Fax: (+44) 181.758 0811, E-Mail: greensleeves@easynet.co.uk; Web Site: www.easynet.co.uk/greensleeves/; Pres.: Chris Sedgwick; Business Dev. Mgr.: Ian Taylor.
Administered: Dubplate, Liftmonen, Livingsting, Redrose, Tafari.

Grian Music, Edinburgh Rd., Cockenzie Business Centre, Cockenzie, East Lothian, (+44) 1875.814 155, Fax: (+44) 1875.813 545.

Gull Songs ★, PO Box 10649, London, (+44) 171.352 8393, Fax: (+44) 171.376 8412, Managing Dir.: Irene Howells.

H & B Webman & Co. Ltd., (PRS) 23 Bryanston Ct., George St., London, (+44) 171.402 4810, Fax: (+44) 171.262 4296, Dir.: Hal Webman; Dir.: Belle Webman; Sec.: Trevor Lyttleton.
Affiliated: see H&B Webman & Co. - USA listing.

Habana Music Publishing Ltd. ★, (BMI) Fletcher Rd., 78 Church Path, London, (+44) 0193.224 5177, Fax: (+44) 0193.223 2011, Chrmn.: Rod Buckle; Publishing Mgr.: Alan Whaley.
Administered: Edisom Publishing (Portugal), Eyeball Music (USA), Gazell Music (Sweden), Natasha Music (Brazil), Neil Music (USA), Pentangle Music (UK), Rimidi Music (USA), Skyview Music (USA).

Halcyon Music, 11 Howitt Rd., London, (+44) 171.586 0288, Fax: (+44) 171.710 616.

Harbourn Music, (ASCAP) PO Box 25, Ulverston Cumbria, (+44) 1229.580 577, Fax: (+44) 1229.580 577, E-Mail: records@hartown.demon.co.uk.

Hautboy Music, Berrister Pl., Lawford House, Raunds, Northamptonshire, (+44) 1933.460 628, Fax: (+44) 1933.460 628, E-Mail: 11324.1423@compuserve.com; CEO: Peter Malski.
Owned: Mousekey Music.

Hilder Music, 22 Gerard Rd., Barnes, London, (+44) 181.748 5868, Fax: (+44) 181.748 5868, E-Mail: waddy123@btinternet.com; Dir.: Derek Wadsworth; Dir.: Hilary Hayton.

Hit & Run Music Publishing Ltd. ★, 24 Ives St., London, (+44) 181.748 5868, Fax: (+44) 181.748 5868, Chrmn.: Tony Smith; Managing Dir.: Jon Crawley; Creative/Int'l Dir.: Dave Massey; Dir., Bus. Aff./Copyright: Deborah Wood; Int'l Copyright Mgr.: Jatta Howell; Royalties Mgr.: Sandra Meintjes.

Hot Lead Records, 2 Laurel Bank, Lowestwood, Huddersfield, West Yorkshire, (+44) 1484.846 333, Fax: (+44) 1484.846 333, Managing Dir.: Ian R. Smith; Gen. Mgr.: Francis Haywood; Creative Mgr.: Nicole O'Neill.
Owned: F.I. Recordings (MCPS/PRS).

Huge Music, 202 Fulham Rd., Chelsea, London, (+44) 171.351 5167, Fax: (+44) 171.352 1514, E-Mail: 100625.1611@compuserve.com; Chrmn.: Hugh Padgham; CEO: Dennis Muirhead; Gen. Mgr.: Giles Stanley; Prof. Mgr.: Angel Ferro.

Ice Music Ltd., 10 Molases Row, Plantation Wharf, London, (+44) 171.978 6880, Fax: (+44) 171.978 6518.

Int'l Music Network Ltd., (PRS/MCPS) 54 Larkshall Rd., Independent House, Chingford, London, (+44) 181.523 9000, Fax: (+44) 181.523 8888, Pres.: Ellis Rich.
Owned: Beat That Music (PRS/MCPS), JSE Music Pub Ltd. (PRS/MCPS), Music One Ltd. (PRS/MCPS), R&E Music Ltd. (PRS/MCPS), Supreme Songs Ltd. (PRS/MCPS).

Jester Song ★, (MCPS) PO Box 308, London, (+44) 171.736 5520, Fax: (+44) 171.731 4715, E-Mail: jestersong@msn.com; Dir.: Roland B. Rogers.

John Carter Music, (PRS) 29 Fife Rd., East Sheen, London, (+44) 181.876 9871, Fax: (+44) 181.392 2371, Owner/Dir.: John Carter; Finance Dir.: Gill Shakespeare.

Kanavar & Co., 6-8 James St., London, (+44) 171.495 6060, Fax: (+44) 171.495 3770.

Kassner Associated Publishers ★, (PRS) 11 Pine St., Exmouth House, London, (+44) 171.837 5020, Fax: (+44) 171.837 4795, Managing Dir.: David Kassner; Copyright Mgr.: Victoria Haslam.
Owned: AME Musikverlag Ed. Kassner GmbH (GEMA), Edward Kassner Music Co. Ltd. (PRS), Cecil Lennox Ltd. (PRS), Pan Musik Ltd. (PRS), Performance Music Ltd. (PRS); Administered: Bixio C.E.M.S.A. (SIAE), Broadway Music Corp. (ASCAP), Jayboy Music Corp. (BMI), Myers Music (ASCAP), Tideland Music Publishing Co., Inc. (BMI).

Keep Calm Music, The Music Village, 116 Osiers Rd., London, (+44) 181.870 0011, Fax: (+44) 181.870 2101, Gen. Mgr.: Carl Ward; P. Mgr.: Colin Peter.

Robert Kingston Music, 43 Fairfield Rd., Uxbridge, Middlesex, (+44) 1895.237 257, Fax: (+44) 1895.810 392, Pres.: Robert Kingston.

Kingsway Music, Lotbridge Drive, Eastbourne, Sussex, (+44) 1323.410 930, Fax: (+44) 1323.411 970, E-Mail: music@kingsway.co.uk; Music Div. Mgr.: Stuart Townend; A&R Mgr.: Les Mae.

Kitchen Music Publishing, St. Thomas St., The Stables, Newcastle Upon Tyne, (+44) 191.230 1970, Fax: (+44) 191.232 0262, E-Mail: k&p@kware.demon.co.uk.

Lionheart Music, 20 Grasmere Ave., London, (+44) 181.546 4047, Fax: (+44) 181.546 0468, Managing Dir.: Richard Gillinson.

Maecenas Europe/Concord Music, 5 Bushey Close, Old Barn Ln., Kenley, Surrey, (+44) 181.660 3914, Fax: (+44) 181.668 5273, Sales Mgr.: Alan Kirk; Mktg. Mgr.: Sandie Williams.

Mccasso Music Publishing, 9 Carnaby St., London, (+44) 171.734 3664, Fax: (+44) 171.439 2375, E-Mail: music@mccasso.com; Web Site: www.mccasso.com; Publisher: Lisa McCaffery.

McMillan Music Corp. Ltd., 162/170 Wardour St., London, (+44) 171.437 5702, Fax: (+44) 171.287 3269.

Memory Lane Music, (BMI) 22 Denmark St., London, (+44) 171.240 5349, Fax: (+44) 171.379 5205, Contact: Frank Coachworth; Contact: Lynne Coachworth; Contact: Jacqui Coachworth; Contact: Charlotte MacKenzie.
Administered: Abilene Music, Inc. (ASCAP), B&G Akst Music (ASCAP), Benny Davis Music (ASCAP), Erasmus Music Corp. (ASCAP), MAJ Music Group (BMI), Major Songs Co. (ASCAP), Jimmy McHugh Music (ASCAP), Larry Spier, Inc. (ASCAP), Unidisc Music, Inc. (SOCAN).

Menace Music Ltd., 2 Park Rd., Radlett Hertfordshire, (+44) 1923.853 789, Fax: (+44) 1923.853 318, Managing Dir.: Dennis Collopy; Dir.: Marilyn Worsley.
Owned: Menace Songs USA (BMI), Menace Tunes (ASCAP); Administered: Ace Eyed Music (PRS), Gaff Music (BMI), Gaff Songs America (ASCAP), F. Sharkey Ltd., Katsback Music (ASCAP), Pollywood Music Ltd. (PRS).

Minder Music ★, (PRS) 22 Bristol Gardens, London, (+44) 171.289 7281, Fax: (+44) 171.289 2648, Mng. Dir.: John Fogarty.
Owned: Cavalcade Records, Ltd. (PRS), Minder Music (USA) (ASCAP), Minder Music (Africa) (SAMRO), Published By Patrick (PRS), Taking Care of Business (BMI).

Miriamusic ★, (PRS/MCPS) 1 Gianleam Rd., Stanmore Middlesex, (+44) 181.954 2025, Fax: (+44) 181.954 2025, Pres.: Zack Lawrence.
Owned: Anna Music Ltd. (PRS/MCPS), Teleny Music Ltd. (PRS/MCPS).

Munnycroft ★, PO Box 10649, London, (+44) 171.352 8393, Fax: (+44) 171.376 8412, Managing Dir.: Irene Howells.

"Music & Elsewhere (Mmatteral)", 6 Farm Ct., Farm Rd., Frimley/Camberley/Surrey, (+44) 1276.684 209, Owner: Mick Magic; Contact: Sammi Taylor.

The Music Factor, (PRS) 61 Queen's Dr., London, (+44) 181.802 5984, Fax: (+44) 181.809 7436, Mng. Dir.: Paul Rodriguez.

Music Galore ★, 105 Emlyn Rd., London, (+44) 181.960 1871, Fax: (+44) 181.969 1694, E-Mail: brianleafe@aol.com; Contact: Brian Leafe.
Affiliated: Beijing Music Publishing.

Music of Life Records, Liscombe Park Soulbury, London, (+44) 1296.689 006, Fax: (+44) 1296.689 067, E-Mail: 100764.1534@compuserve.com; Managing Dir.: Charles France; Creative Dir.: Simon Harris.

Nectar Music, (PRS) PO Box 24, London, (+44) 181.874 7000, Fax: (+44) 181.874 0075, Dir.: T.G. Kent.

Neon Music, (ASCAP/BMI) Festival Business Ctr., 150 Brand St., Glasgow, (+44) 141.314 0051, Fax: (+44) 141.314 0055, E-Mail: neon.productions@oial.pipex.com; Prodn. Mgr.: Stephanie Pordage; Promos.: John Cavanagh; Producer: Robert Noakes.

Nervous Publishing, (PRS/MCPS/NCB) 7-11 Minerva Rd., Unit 6, London, (+44) 181.963 0352, Fax: (+44) 181.963 1170, E-Mail: 100613.3456@compuserve.com; Web Site: www.nervous.co.uk; Managing Dir.: R. Williams.
Owned: Nervous Music America (ASCAP).

The Notting Hill Music Group, (ASCAP/BMI/PRS) Bedford House, 8b Berkeley Gardens, London, (+44) 171.243 2921, Fax: (+44) 171.243 2894, E-Mail: 100435.1474@compuserve.com; Int'l Dir.: Peter Chalcraft.
Administered: George Martin Music.

Obelisk Music, 32 Elterdale Rd., London, (+44) 171.435 5255, Fax: (+44) 171.431 0621, Dir.: Heinz Herschmann.
Affiliated: Edition Yenzelmann (Switzerland).

Old Bridge Music, PO Box 7, Ilkley, West Yorkshire, (+44) 1943.602 203, E-Mail: obm@compuserve.com; Web Site: http://ounsof@compuserve.com/homepages.obm.

Oval Music Ltd., 326 Brixton Rd., London, (+44) 171.326 4907, Fax: (+44) 171.737 0894, E-Mail: cgillett@oval.demon.uk; Dir.: Charlie Gillett; Dir.: Gordon Nelki.

PXM Publishing, 45 Mount Ash Rd., London, (+44) 181.699 5835, Fax: (+44) 181.699 5835, Managing Dir.: Frank Rodgers; Gen. Mgr.: Carolyn Rodgers.

Panama Music Ltd., (PRS/MCPS) 12 Trewartha Rd., Sovereign House, Praa Sands, Penzance, Cor., (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com; Web Site: www.icn.co.uk/gisc.html; Managing Dir.: Roderick G. Jones.
Administered: Corelia (PRS/SACEM), Eventide Music (PRS/MCPS), Promo Sonor Int'l (PRS/SACEM).

Paradigm Music, 33 West Vale, Neston, South Wirral, Cheshire, (+44) 1978.790 509, Fax: (+44) 1978.790 509, E-Mail: bobbyorange@cix.compulink.co.uk; Managing Dir.: Andy Williams.

Patterdale Music, (PRS) Paramount House, 290/292 Brighton Rd., South Croydon, Surrey, (+44) 181.666 0201, Fax: (+44) 181.667 0037, Managing Dir.: Bob Barpatt.

Paul Rodriguez Music, Ltd., 61 Queen's Dr., London, (+44) 181.802 5984, Fax: (+44) 181.809 7436.
Administered: 5HG Music Publishing, Humph Music, Interstate Music, Music Box Publications, Musica Oscura, Pasadena Music, Tinrib.

Pechit (Music Publishing) Ltd., 1, Old Barn, West Street Business Park, Stamford, Lincolnshire, (+44) 1780.481 353, Fax: (+44) 1780.481 353, Managing Dir.: Brian Harris.

Peermusic (UK), 8-14 Verulam St., Peer House, London, (+44) 171.404 7200, Fax: (+44) 171.404 7004, E-Mail: london@peermusic.com.

Pentangle Music, 78 Church Path, Fletcher Rd., London, (+44) 181.746 1234, Fax: (+44) 181.740 9899.

Phoenix Music, Bryn Golau, Saron, Denbigh, Denbighshire, (+44) 1745.550 317, Fax: (+44) 1745.550 560, E-Mail: phoenixmus@aol.com; Web Site: www.printedd-music.com/phoenix.

Pink Floyd Music Publishers, 27 Noel St., London, (+44) 171.734 6892, Fax: (+44) 171.439 4613.

Plangent Visions Music, 27 Noel St., London, (+44) 171.734 6892, Fax: (+44) 171.439 4613.

PolyGram Int'l Music Publishing, 8 St. James's Sq., London, (+44) 171.747 4000, Fax: (+44) 171.747 4467.

PolyGram/Island Music Publishing, 47 British Grove, London, (+44) 181.910 3200, Fax: (+44) 181.910 3344.

Portland Int'l, Berrister Pl., Lawford House, Raunds Northamptonshire, (+44) 1933.624 755, Fax: (+44) 1933.460 628, E-Mail: 11324.1423@compuserve.com; CEO: Peter Malski.

Primrose Music Publishing, 49 Danehurst St., London, (+44) 171.736 5520, Fax: (+44) 171.731 4715, Managing Dir.: R.B. Rogers.

Priem Publishing ★, PO Box 39, Driffeldx, (+44) 1377.257 191, Fax: (+44) 1377.256 294, E-Mail: post@mindworld.co.uk; Managing Dir.: R. Webster.
Owned: Mindworld Music.

Protons Music, 1A Hearne Rd., Strand On The Green, London, (+44) 181.995 6229, Fax: (+44) 181.742 8469, Int'l Dir.: I. Sharp; Bus. Aff.: A. Johnson.

QFM Publishing ★, 19 All Saints Rd., Notting Hill, London, (+44) 171.792 8167, Fax: (+44) 171.792 2854, E-Mail: qfm@nation.co.uk; Contact: Ms. K. Canoville; Contact: Mr. A. Nowaz.

Rak Publishing Ltd., 42-48 Charlbert St., London, (+44) 171.586 2012, Fax: (+44) 171.722 5823.

Red Bus Music Int'l, 34 Salsbury St., London, (+44) 171.402 9111, Fax: (+44) 171.723 3064.
Affiliated: Associated Music Int'l Ltd., Grade One Music, OVC Ltd., R&B Division, Red Bus Music, Satellite Music Ltd., Sound & Vision Licensing Ltd.

Company headquarters are designated by a ★

Rhythm King Music, Bedford House, 69-79 Fulham High St., London, (+44) 171.384 7692, Fax: (+44) 171.384 8034, Managing Dir.: Martin Heath.

Rickim Music, (ASCAP) 1 Stevenage Rd., Big M House, Knebworth Hertfordshire, (+44) 1436.814 433, Fax: (+44) 1436.815 252, E-Mail: selectsand@compuserve.com; Managing Dir.: Joyce Wilde.

Robin Song Music (UK), Hammersley Ln., Hammersley Lodge, Penn, Buckinghamshire, (+44) 1494.816 987, Fax: (+44) 1494.815 524, Managing Dir.: Mike Collier; Creative Dir.: Joyce Collier.

Rock Music Co., 27 Noel St., London, (+44) 171.734 6892, Fax: (+44) 171.439 4613.

Rough Trade Publishing, (BMI) 81 Wallingford Rd., Goring, Reading, Berkshire, (+44) 1491.873 612, Fax: (+44) 1491.872 744, E-Mail: info@rough-trade.com; Web Site: www.rough-trade.com; Managing Dir.: Cathi Gibson; Gen. Mgr.: Traci Reader; Prof. Mgr.: Declan Allen.

Rumour Music, 15 Falcon Rd., Tempo House, London, (+44) 171.228 8821, Fax: (+44) 171.228 6972, E-Mail: post@rumour.demon.co.uk; Web Site: www.rumour.demon.co.uk; Partner: Anne Plaxton; Partner: David Brooker.

Rykomatic, (PRS) 78 Stanley Gardens, London, (+44) 181.746 1234, Fax: (+44) 181.746 2129, E-Mail: guy@rykodisc.com; Gen. Mgr.: Guy Morris; Prof. Mgr.: Celine Palavioux; Licensing Mgr.: Anne Harrison. Administered: Pubco (PRS).

SGO Music Publishing, Ltd. ★, (PRS) Church St., The Old Brewery, Tisbury, (+44) 1747.871 563, Fax: (+44) 1747.871 564, E-Mail: 100605.473@compuserve.com; Chief Exec.: Stuart Ongley; Admin. Mgr.: Liz Roberts; Gen. Mgr.: Frances Connolly. Administered: Clouseau Music (PRS), Dorling Kindersley (PRS), Old School Songs, Ltd. (PRS), Rhiannon Music (PRS), Swiggeroux Music, Ltd. (PRS), Danny Thompson Music (PRS), Zoo-Bee Music (PRS).

St. James Music, 34 Great James St., London, (+44) 171.405 3786, (+44) 171.405 5245, Mng. Dir.: Keith C. Thomas; Admin. Dir.: Darren Hamer.

Scamp Music Publishing, (PRS/MCPS) 12 Trewartha Rd., Sovereign House, Praa Sands, Penzance, Cor., (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com; Web Site: www.icn.co.uk/gisc.html; Managing Dir.: Roderick G. Jones.

Richard Schauer ★, (BMI) 220 The Vale, London, (+44) 181.731 6665, Fax: (+44) 181.731 6667, Managing Dir.: Irene Retford.

Owned: Anton J. Benjamin Ltd. (BMI), Musikverlag "City" (BMI), D. Richter (BMI), N. Sirmrock (BMI).

Scotcores, Muse Cottage, Allanton/Duns/Berwickshire, (+44) 189081.8884, Fax: (+44) 18908 18108, E-Mail: muscot@dial.pipex.com.

Seriously Groovy Music Ltd., 28 D'Arbury St., 3rd floor, London, (+44) 171.439 1947, Fax: (+44) 171.734 7540, E-Mail: seriouslygrv@aol.com; Web Site: members.aol.com/seriouslygrv; Dir.: Dave Holmes; Dir.: Lorraine Snape.

Silva Screen Music (Publishers) Ltd., 3 Prowse Pl., London, (+44) 171.428 5500, E-Mail: info@silvascreen.co.uk.

Sleeping Giant Music Int'l, 34 Great James St., London, (+44) 171.405 3786, Fax: (+44) 171.405 5245, Managing Dir.: Keith C. Thomas.

Solent Songs, PO Box 22, Newport, Isle of Wight, (+44) 1983.524 110, Fax: (+44) 1983.822 116, E-Mail: solsong@wightweb.demon.co.uk; Web Site: www.wightweb.demon.co.uk/sofrec; Owner: John Waterman.

Some Bizarre ★, 124 New Bond St., London, (+44) 171.495 2260, Fax: (+44) 171.495 2344, Head, A&R: Colin Schowierien.

Sonar Music, 82 London Rd., Coventry, West Midlands, (+44) 1203.220 749, Fax: (+44) 1203.257 255, E-Mail: 106251.2530@compuserve.com; A&R Mgr.: Jon Lord.

Songlife Music, (PRS) 15 St John's Church Rd., Folkestone, Kent, (+44) 1303.257 714, E-Mail: songlife@btinternet.com; Gen. Mgr.: Vernon Woodward; Prof. Mgr.: Darrell Woodward. Owned: Darrell Songs (PRS), Vienna Music (PRS), Woodward Bros. Music (PRS).

Sony/ATV Music Publishing, 13 Great Marlborough St., London, (+44) 171.911 8400, Fax: (+44) 171.911 8600.

Sound Ideas, "Kerchesters" Waterhouse Lane, Kingswood, Surrey, (+44) 1737.832 837, Fax: (+44) 1737.833 812, E-Mail: music@amphonic.co.uk; Contact: Gill Edwards Jones.

Sound Stage, "Kerchesters" Waterhouse Lane, Kingswood, Surrey, (+44) 1737.832 837, Fax: (+44) 1737.833 812, E-Mail: mail@soundstage.co.uk.

Sovereign Music UK ★, (PRS/MCPS) PO Box 356, Leighton Buzzard, Bedford, (+44) 1525.365 578, Fax: (+44) 1525.372 743, E-Mail: sovereign@aol.com.

Affiliated: Marilyn Baker Music, Christian Music Ministries, Millennium Dawn Music, Radical UK Music, Restoration Music, Sovereign Lifestyle Music.

Soyuz (UK) Ltd., PO Box 2450, London, (+44) 171.367 0562, Fax: (+44) 171.367 4877, E-Mail: 106444.2636@compuserve.com; Managing Dir.: Andrei Riazanski; Contact: Olga Rogers.

Split Music, 13 Sandys Rd., Barbourne, Worcester, Worcestershire, (+44) 1905.29809, Fax: (+44) 1905.613 023, Managing Dir.: Chris Warren.

Sprockitt Music Publishers, Lindsaylays Cottage, Lindsaylays Rd., Biggar, (+44) 1899.220 471, Fax: (+44) 1899.220 471.

St. James Music, 34 Great James St., London, (+44) 171.405 3786, Fax: (+44) 171.405 5245, Managing Dir.: Keith C. Thomas; Admin. Dir.: Darren Hamer.

State Music ★, (ASCAP) 20 Watford Rd., Radlett, Hertfordshire, (+44) 1923.857 792, Fax: (+44) 1923.858 052, Chrmn.: Dr. Wayne Bickerton. Owned: Bickerton Music, Inc., Odyssey Music, Reliable Source Music.

Stip/Blue Music, 222 Kensal Rd., Canalot Studios, Unit 123, London, (+44) 181.960 3657, Fax: (+44) 181.960 7646, E-Mail:

nicola@stip.demon.co.uk; Web Site: www.stip.demon.co.uk; Mng. Dir.: Hein van der Ree; Label Mgr.: Nicola Meighan.

Strung Out Songs, Henley Wood, Henley Lane, Box Near Corsham, Wiltshire, (+44) 966.452 886, (+44) 966.372 013, Fax: (+44) 966.12257 43158, E-Mail: rob@bozascorsham.co.uk; Contact: Rob Bozas; Contact: Zan Bozas.

Owned: Phenix Music; Administered: Alton B. Edwards Music. **Studio Music Co.**, 77-79 Dudden Hill Ln., London, (+44) 181.459 6194, Fax: (+44) 181.451 6470, Partner: Stan Kitchen; Distribution: Paul Williams; Music Editor: Philip Spark; Accounts Mgr.: Janice Long.

Owned: Janus Music, Neuschel Music, Polyphonic Reproductions, Ltd.; Administered: Midland Music, Ltd.

Sylvantone Music, 17 Allerton Grange Way, Leeds, West Yorkshire, (+44) 113.288 7788.

TKO Music Publishing, PO Box 130, Hove, East Sussex, (+44) 1273.550 088, Fax: (+44) 1273.540 969, E-Mail: tkomusicgroup@tkomusicgroup.co.uk; Managing Dir.: Jeffrey Kruger.

Rod Thompson Music, 73 Bromfelde Rd., London, (+44) 171.720 0866, Fax: (+44) 171.720 0866.

Trial Publishing, Unity House 19A Hunts Hill, Glemsford, Suffolk, (+44) 1787.881 887, Managing Dir.: Stephen Guy-Clarke.

Triple Earth Music, 24 Foley St., London, (+44) 171.636 5442, Fax: (+44) 171.636 5443, E-Mail: iain@triple-earth.co.uk; Managing Dir.: Iain Scott; Sec. Jay Chavhan.

Tuesday Music UK, 45 Mount Ash Rd., London, (+44) 181.699 5835, Fax: (+44) 181.699 5835, Managing Dir.: Frank Rodgers; Gen. Mgr.: Carolyn Rodgers.

Tumi Music (Editorial), Ltd., (PRS, MCPS) 8/9 New Bond St. Pl., Bath, (+44) 1225.484 736, Fax: (+44) 1225.444 870, Pres.: Mo Fini; Label Mgr.: Adrian Faiers; Pub. Rel./Label Asst.: Martin Morales.

Valentine Music Group, (PRS) 7 Garrick St., London, (+44) 171.240 1628, Fax: (+44) 171.497 9242, Chrmn./CEO: John Nice; Vice Pres.: Martin Grinham.

Owned: Bandleader Publications, Corner Stone Music; Administered: Addington State Music, Arthur's Mother Music Ltd., B.O.P. Music, Crossbar Music, Kayenne Music, Music To Picture, Rosette Music Ltd., Spiro Music.

Vanessa Music, (PRS) 35 Tower Way, Dunkeswell, Devon, (+44) 1404.891 598, Managing Dir.: Don Todd.

Vital Spark Music, 1 Waterloo, Breakish, Isle of Skye, (+44) 1471.822 484, Fax: (+44) 1471.822 673, CEO: Chris Harley.

Walf Music Publishing, 1 N. Worpole Way, Mortlake, London, (+44) 181.876 2533, Fax: (+44) 181.876 4229, Managing Dir.: Brian Wade; Gen. Mgr.: Geraldine Perry.

Wam Music, 48 Broadley Terr., London, (+44) 171.258 0324, Fax: (+44) 171.724 2361, E-Mail: manny@broadley-group.demon.co.uk; Gen. Mgr.: Manny Elias.

Warlock Music, 78 Stanley Gardens, London, (+44) 746 1234, Fax: (+44) 746 2129, E-Mail: guy@rykodisc.com; Gen. Mgr.: Guy Morris; Prof. Mgr.: Celine Palavioux; Licensing Mgr.: Anne Harrison.

Warner/Chappell Music (UK), 129 Park St., London, (+44) 171.514 5200, Fax: (+44) 171.514 5201, Managing Dir.: Ed Heine; Finance Dir.: Barry Hitchens; Gen. Mgr.-UK Repertoire: Sas Metcalfe; Gen. Mgr.-Int'l Repertoire: Annette Barrett.

Was Welch Music ★, (ASCAP) Marshall St., 84 Stirling Ct., London, (+44) 171.434 1839, Fax: (+44) 171.434 1839, Chrmn.: Bruce Welch.

Westbury Music, Ltd., (PRS) 496 Brixton Rd., London, (+44) 171.733 5400, Fax: (+44) 171.733 4449, E-Mail: rebis@easynet.co.uk; Managing Dir.: Caroline Robertson; A&R Mgr.: Lawson Higgins; Administration Mgr.: Lorraine Wonham.

Administered: Alpha Music (PRS), Darklands Music (PRS), Klub Zoo Music (PRS), Love Lane Music (UK) (PRS), Nice N' Ripe Music (PRS), Prophesy Music Publishing Co. (PRS), Reinforced Music (PRS), Rub Music (PRS), Tomi Music Co. (PRS), Trouble on Vinyl Music (PRS).

Westbury Music Consultants, 72 Marylebone Ln., London, (+44) 171.487 5044, Fax: (+44) 171.935 2270, E-Mail: westbury@dircon.co.uk; Dir.: Francis Pettican; Dir.: Peter Cornish; Gen. Mgr.: Sue Ollard.

Wienworld, 90 Old Church Ln., Stanmore, Middlesex, (+44) 181.954 8777, Fax: (+44) 181.954 2999, E-Mail: wworld@wienworld.com; Web Site: http://www.wienworld.com; Business Affairs Dir.: Anthony S. Broza.

Worldwide Broadcast Consultants, PO Box 12, Wilerby, Hull, Yorkshire, (+44) 1482.650 690, Fax: (+44) 1482.658 227, E-Mail: wbcradio@atlas.co.uk; CEO: Paul Rusling; Mktg.: Anne Pyrah; Editorial Dir.: Dawn Crystal. Owned: Eurobroadcast.

Zhdanov Music, 32 Kenton Ln., Kenton, Harrow Middlesex, (+44) 181.907 5583, Fax: (+44) 181.907 5583, Proprietor: Steve Lane.

Zonespec, PO Box 770, London, (+44) 171.833 2149, Fax: (+44) 171.833 8014, Vice Pres.: James Diamond; Copyright Clearances: Shinya Isuikara. Administered: Zonespec (EMI).

WHOLESALE & DISTRIBUTORS

Arabesque Distribution, 29-39 Stirling Rd., London, W3 8DJ, (+44) 181.992 0098, Fax: (+44) 181.992 0340; E-Mail: arab.co.uk; Managing Dir.: Terry Winsor; Import Mgr.: Brian Horn; Export Mgr.: Jan Bell; Sales Dir.: Greg Warrinton.

(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutsouts, Overstock) (Distributor, Importer, Exporter) **Labels Distributed:** Audio: (Disc) Baktabak, CD Card, Attr. Own, Musart, Drizzly, Overdose, Overdrive, Suck Mi, Plasma, Fog, Area, 3 Lanka, Jeisso, Space, Trax, Bonzai, Deal, Clockwork, Westwind, ITM, Pacific.

Arc Music Distribution UK ★, PO Box 111, East Grinstead, West Sussex, RH19AFZ, (+44) 1342.312 161, Fax: (+44) 1342.315 958; E-Mail: info@arcmusic.co.uk; Managing Dir.:

John Gourlay. (Compact Disc, Pre-Recorded Audio Tape) (Exporter)

Azure Records, 32 Kenton Ln., Kenton, HA3 8TX, (+44) 181.907 5583, Fax: (+44) 181.907 5583, Partner: Steve Lane. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch)) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Azure, VJM, Halcyon.

BMG Distribution, Lyng Ln., W. Bromwich, West Midlands, B70 7ST, (+44) 121.500 5545, Fax: (+44) 121.553 6880.

BMG Interactive Entertainment UK, 69-79 Fulham High St. Bedford House, London, SW6 3JW, (+44) 171.973 0011, Fax: (+44) 171.304 4044.

Backs Records Distribution ★, St. Mary's Work, St. Mary's Plain, Norwich, NR3 3AF, (+44) 1603.626 221, Fax: (+44) 1803.619 999; E-Mail: backs@mcmmail.com; Managing Dir.: Jonathan Apple; Distr. Mgr.: Derek Chapman; Export Mgr.: Chris Evans. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, Exporter)

Bad Habits Records ★, Po Box 111, London, W13 0ZH, (+44) 7000.243 243, Fax: (+44) 7000.566 7215; E-Mail: info@badhabitant-group.com; Web Site: badhabit-group.com; CEO: John S. Rushton; Vice Pres./A&R: Steve Osborne. (Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Game. **Labels Imported:** Game (Belgium) **Labels Exported:** Bad Habits, Faith, Musica Eccelesia

Cadillac Music Distribution ★, 61-71 Collier St., London, N1 9DF, (+44) 171.278 7391, Fax: (+44) 171.278 7394, Proprietor: John M. Jack. (Distributor, Importer, Exporter) **Labels Distributed:** Audio: (Cassette & Disc) Arbors, Burhaast, FMP, Gemini, Spottite, Reservoir, Dragon, Capress, Capri, Music Mecca, Slam, Gncus, Ogun, Cadillac; Video: Arbors, Peerless, Jaykazz.

D.I. Music (Distribution), 13 Bank Sq., Wilmslow Cheshire, SK9 1AN, (+44) 1625.549 862, Fax: (+44) 1625.536 101; E-Mail: dimus@aol.com. (Distributor)

Discovery Records, Kings Corner, Old Church Mission Road, S. Kings Corner, Pewsey Wiltshire, SN9 5BS, (+44) 1672.563 931, Fax: (+44) 1672.563 934, Chief Exec.: Mike Cox; Commercial Mgr.: Martin Cobb; Sales Mgr.: Bill Trythall. (Compact Disc) (Distributor, Importer)

Labels Imported: Arion, EMI, EPM, Fremaux, IMP, Keltia, Ligia, Melodie, Musicidisc, PolyGram, Sony, Studio SM, Virgin, Arcade (France); Fresh Sound (Spain); Cristophorus, BMG (Germany); Danacord, Steeplechase (Denmark); Cyres, Crepuscule, Ricercar (Belgium); Symphonia (Italy); Music & Words (Holland); Ode (New Zealand); Chesky, Elan (US)

Down to Jam Records, 112a/b Westbourne Grove, London, W2 5RU, (+44) 171.221 3292, Fax: (+44) 171.229 4810, Managing Dir.: Paul Moore.

EXO, Unit 6, 29 Broadway Ave., Twickenham, TW1 1RH, (+44) 171.394 7234, Fax: (+44) 171.394 7239, Managing Dir.: David West. (Distributor)

Edison Int'l, 788 Church Path, Fletcher Rd., London, W4 5BJ, (+44) 0193.224 5177, Fax: (+44) 0193.223 2011, CEO: Rod Buckle; Int'l Mgr.: Di Melbourne. (Distributor)

Fury Records, 7-11 Minerva Rd., Unit 6, London, NW10 6H, (+44) 181.963 0352, Fax: (+44) 181.963 1170, Contact: Derek Richardson. (Distributor)

GRS Distribution, 3 Chesham St., Canada House, Manchester, M1 5EN, (+44) 161.236 5368, Fax: (+44) 161.236 7287. (Distributor)

Greensleeves Records, Unit 14, Metro Ctr., St. John's Rd., Isleworth Middlesex, TW7 6NJ, (+44) 181.758 0564, Fax: (+44) 181.758 0811; E-Mail: greensleeves@easynet.co.uk; Web Site: www.easynet.co.uk/greensleeves/. Chief exec.: Chris Sedgwick; Dir.: Chris Cracknell. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles)) (Distributor) **Labels Distributed:** Audio: Greensleeves, Alpha & Omega; Jah shaka, Keyman, Seven Leaves, Tamokli-Wambesi, Blacka Dread.

Labels Imported: RAS, Heartbeac, Shanachie, VP (US); Melodia (France)

Jungle Records, 62 Chalk Farm Rd., Old Dairy Mews, London, NW1 8AN, (+44) 171.267 0171, Fax: (+44) 171.267 0912. (Compact Disc)

Labels Distributed: Audio: (Disc) Fall Out, Jungle, Mortarhate, Mint, Antidote, Middle Earth. **Labels Imported:** Cleopatra (US)

Lasgo Exports ★, #2, Chapmans Park, 378-388 High Rd., Industrial Estate, Willesden London, NW102DY, (+44) 181.459 8800, Fax: (+44) 181.451 5555; E-Mail: 100434.3573@compuserve.com. Chief Exec.: Peter Lassman; Sr. Dir.: Nick Lassman; Sales Mgr.: Paul Burrows; Sales Mgr.: martin O'Donnell; Video Mgr.: Robert Klein. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutsouts, Overstock, Computer Games, Accessories) (Distributor, Importer, Exporter)

Lightning Export, 3-4, Northgate Bus Ctr., Crowne Rd., Enfield, Middlesex, EN1 1TG, (+44) 181.805 5151, Fax: (+44) 181.805 5252; E-Mail: lightning@lightningexport.co.uk; Web Site: www.lightning.gmtnet.co.uk. (Distributor, Exporter)

Mr. Bongo, 42 Poland St., London, W1B 3DA, (+44) 171.2871887, Fax: (+44) 171.4391828. (Distributor)

Music Galore ★, 105 Emlay Rd., London, W12 9TG, (+44) 181.960 1871, Fax: (+44) 181.969 1694; E-Mail: brianleaf@aol.com. CEO: Brian Leaf. (Compact Disc, Records (LP's, Singles), Cutsouts, Overstock) (Distributor) **Labels Distributed:** Audio: Red Hot, Shanghai.

Nervous Records, 7-11 Minerva Rd., London, NW10 6H, (+44) 181.963 0352, Fax: (+44) 181.963 1170; E-Mail: 100613.3456@compuserve.com; Web Site: www.nervous.co.

Company headquarters are designated by a ★

uk. Managing Dir.: R. Williams. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor)
Labels Distributed: Audio: Nervous, Rage, Rockhouse, Rumble, Poytune, Raucous, Part, Madhouse, Meg Medien.
Labels Exported: Rage, Nervous, Pout Tone, Raucous, Madhouse (UK); Rumble, Part, Meg Medien (Germany); Rockhorse (Holland)
Products/Accessories: Accessories: T-shirts

New Note Distribution Ltd., #2, Orpington Trd. Estate, 7 Oaks Way, St. Mary Cray, Orpington, Kent, BR5 3SR, (+44) 1689.877 894, Fax: (+44) 1689.877 891; E-Mail: email@newnote.com. Mgr.: Eddie Wilkenson. (Distributor)

Outlet Records Distribution, 15-21 Gordon St., Belfast County Antrim, BT1 2LG, (+44) 1232.322 826, Fax: (+44) 1232.332 671. Chrmn.: Billy McBurney; Managing Dir.: Martin McBurney; Sales: James Toland. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (Distributor, One-Stop)
Labels Distributed: Audio: (Cassette & Disc) Outlet, Chyme, WEA, EMI, Sony, BMG, PolyGram.

Plastic Head Music Distribution, Bushell Business Estate, Unit 15, Hithercroft, Wallingford, Ox109DD, (+44) 1491.825 029, Fax: (+44) 1491.826 320; E-Mail: plastichead@compuserve.com. Dir.: Steve Beatty. (Distributor)

Portland Distribution Services, Berrister Place, Lawford House, Raunds Northamptonshire, NN9 6JN, (+44) 1933.624 755, Fax: (+44) 1933.460 628; E-Mail: 113224.1423@compuserve.com. CEO: Peter Malksi; Mgr.: Sally Daubany. (Distributor, Exporter)
Labels Distributed: Audio: (Cassette & Disc) DG; Video: (Cassette & Disc) DG.

Priory Records ★, Unit 9b, Upper Wingbury Courtyard, Wingrave, HP224LW, (+44) 1296.682 255, Fax: (+44) 1296.682 275. Proprietor/Sound Engineer: Neil Collier; Producer/A&R Mgr.: Caroline Paschalides; Sales/Finance Mgr.: C. Ross. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)
Labels Imported: Amfion, Athens, Beyer, Calif, Cramer, Datum, Dorian, Dynamic, Festivo, Guild, Ikon Cassettes, Isis Recordings, Kevin Mayhew, Leningrad Masters, Lindenburg, Motette Ursina, Multisonic, Olympia, Ottawa, Point Classics, Priory, Shellwood Productions, Stradivarius, Tahr, Tring Int'l (UK Only)

Rare Records, 13 Bank Sq., Wilmslow Cheshire, SK9 1AN, (+44) 1625.549 862, Fax: (+44) 1625.536 101.

Sony Music Operations (UK), PO Box 245, Rabens Ln., Aylesbury, Buckinghamshire, HP19 3U, (+44) 1296.395151, Fax: (+44) 1296.81009.

Springtime Records, Balmalcolm House, Balmalcolm, Cupar, Fife, KY15 7JJ, (+44) 1337.830 773, Fax: (+44) 1337.831 773; E-Mail: springtime@zetnet.co.uk; Web Site: springtime.co.uk. Dir.: Peter Shephard. (Distributor)

Swift Record Distributors ★, 3 Wilton Rd., Bexhill-On-Sea, East Sussex, TN401HY, (+44) 24.220028, Fax: (+44) 24.213440. Gen. Mgr.: Robin L. Gosden; Export Mgr.: Chris Russel. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles)) (Distributor)

Swoop Records ★, White House Farm, Shropshire, TF9 4HA, (+44) 1630.647 374, Fax: (+44) 1630.647 612. Owner: Xavier Lee; A/R: Cathrine Lee. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Swoop, Check, Zarg, Grenoville, Pogo; Video: (Cassette & Disc) Swoop, Check, Zarg, Grenoville, Pogo.
 Pay-Per Transaction.

T.H.E. Int'l, Horatio House, 77 Fulham Palace Rd., London, W6 6JC, (+44) 181.748 3444, Fax: (+44) 181.748 5652. Dir.: Marcello Tammaro; Sales Mgr.: Anthony Oliva; Mktg.: Nick Leese. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Computer Games) (Distributor, One-Stop, Exporter)
Labels Distributed: Audio: (Disc) Deja 2, Trugtax, Rondo, Gold Collection, Hot Stuff, Baker Street, MDG; Video: (Cassette) Deja 2, Trugtax, Rondo, Gold Collection, Hot Stuff, Baker Street, MDG.

Vivante London, Unit 4, 60 High St., Hampton Wick, KT1 4DB, (+44) 181.977 6600, Fax: (+44) 181.977 4445. Chief Exec.: Steven Carr. (Records (LP's, 12-Inch), Cutouts, Overstock, Accessories) (Distributor, One-Stop, Importer, Exporter, Mail Order)
Labels Distributed: Audio: Decca, Deutscher, Gramophone, London, King Super Analogue, EMI, REA Living, Stereo, Telefunken, Testament, Archiv, Easy.
Products/Accessories: Accessories: Decca 2&2 Cleaning Brush

Warner Music UK, Alperton Ln., PO Box 59, Wembley, Middlesex, HA0 1FJ, (+44) 181.998 8844, Fax: (+44) 181.998 3429.

Windsong Int'l, Cray Ave, Electron House, St Mary Cray, Orpington, Kent, BR5 3RJ, (+44) 1689.836 969, Fax: (+44) 1689.890 392; E-Mail: 100737.232@compuserve.com.

Word Music, 9 Holdom Ave., Bletchley, Milton Keynes, MK1 1QR, (+44) 1908.648 440, Fax: (+44) 1908.648 592.

Zoom Records, 162 Camden High St., Co. Store Basement, London, NW1 0NE, (+44) 171.284 3376, Fax: (+44) 171.485 0789.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

British Copyright Council, 29-33 Berners St., London, W1P 4AA, (+44) 181.371 9993, Fax: (+44) 181.359 1895, E-Mail: britishcopyright.council@dial.pipex.com. Sec.: Heather Rosenblah.

Fact Federation Against Copyright Theft, Worton Rd., 7 Victory Business Ctr., Isleworth, Middlesex, TW7 6DB, (+44) 181.568 6646, Fax: (+44) 181.560 6364.

The Society of Authors, 84 Drayton Gardens, London, SW10 9S, (+44) 171.373 6642, Fax: (+44) 171.373 5768, E-Mail:

authorsoc@writers.org.uk, Web Site: www.writers.org.uk/society/index.html.

PERFORMING RIGHTS ORGANIZATIONS

ASCAP (American Society of Composers, Authors & Publishers), 8 Cork St., London, W1X 1PB, (+44) 171.439 0909, Fax: (+44) 171.434 0073. Sr. Vice Pres., Int'l: Roger Greenaway; Asst. Vice Pres., Member: Michael Stack; Dir., Int'l (Europe/Afr.): David Safir; Member Rep.: Dan Britten.

BMI (Broadcast Music, Inc.), Marylebone Rd., 84 Harley Wood, London, NW1 5HN, (+44) 171.486 2036, Fax: (+44) 171.224 2036, E-Mail: london@bmi.com. Vice Pres.: Phillip R. Graham.

British Video Association, 22 Poland Street, London, W1V 3DD, (+44) 171.437 5722, Fax: (+44) 171.437 0477.

PPL (Phonographic Performance Ltd.), One Upper James St., London, W1R 3HG, (+44) 171.534 1000, Fax: (+44) 171.534 1111.

Performing Rights Society (PRS), 29-33 Berners St., London, W1P 4AA, (+44) 171.580 5544, Fax: (+44) 171.631 4138. Chrmn.: Wayne Bickerton.

Performing Rights Society (Scotland), 3 Rothesay Place, Edinburgh, Scotland, EH3 7SL, (+44) 131.226 5320.

SESAC Int'l, Gresham House, 53 Clarendon Rd., Watford, Hertfordshire, WD1 1LA, (+44) 1923.228 870, Fax: (+44) 1923.228 872, E-Mail: rights@sesac.co.uk.

MUSIC LIBRARIES

Amphonic Music Ltd., Kerchesters Waterhouse Ln., Kingswood, Surrey, KT206HT, (+44) 1737.832 837, Fax: (+44) 1737.833 812. Dir.: Ian Dale.

BBC Music Library, Rm. G065, Broadcasting House, Portland Pl., London, W1A 1AA, (+44) 171.765 3724, Fax: (+44) 171.765 5304. Mgr., Research Servs.: Rachel Ladyman.

British Library Nat'l Sound Archive, 96 Euston Rd., London, NW1 2DB, (+44) 171.412 7004, (+44) 171.412 7440, Fax: (+44) 171.412 7441, E-Mail: nsa@bl.uk, Web Site: www.bl.uk/collections. Dir.: Crispin Jewitt.

Broadley Music Library, 48 Broadley Terrace, London, NW1 6LG, (+44) 171.258 0324, Fax: (+44) 171.724 2361.

Bruton Music, 165-167 High Rd., London, NW102SG, (+44) 181.967 1100, Fax: (+44) 181.451 1307.

Chappell Recorded Music Library, 165-167 High Rd., London, NW102SG, (+44) 181.967 0150, Fax: (+44) 181.451 1307.

The Classic Song Co., 17 Carrington Ln., Ashton on Mersey, M335WD, (+44) 161.973 7162, Fax: (+44) 161.905 1598.

Coombe Music Int'l, 165-167 Willesden High Rd., London, NW102SG, (+44) 181.459 8899, Fax: (+44) 181.459 8727.

DI Music (Disc Imports), 13 Bank Sq., Wilmslow Cheshire, SK9 1AN, (+44) 1625.527 844, Fax: (+44) 1625.536 101.

Demi Monde Records & Publishing, Foel Studio, Llanfair, Caereinion, Pow, SY210DS, (+44) 1938.810 758.

Dennis Music, 788-790 Finchley Rd., London, NW117UR, (+44) 181.201 8998, Fax: (+44) 181.201 9448.

Express Music (London), 'The Studio', Yew Tree Farm, Charing Heath Kent, TN270AU, (+44) 1233.713 341, Fax: (+44) 1233.713 592.

John Fiddy Music, Fruit Farm House, Foxton, Cambridge, CG2 6RT, (+44) 1763.208 610, (+44) 1763.208 142, Fax: (+44) 1763.208 241.

Fireworks Music, Ickenham Manor, Ickenham, Uxbridge Middl, UB108QT, (+44) 1895.672 994, Fax: (+44) 1895.633 264.

Focus Music Library, 4 Pilgrims Ln., London, NW3 1SL, (+44) 171.435 8266, Fax: (+44) 171.435 1505. Managing Dir.: Paul Greudus.

Funtastik Music, 43 Seaford Gardens, Stoneleigh, Surrey, KT190LR, (+44) 181.393 1970, Fax: (+44) 181.393 2428.

Int'l Masters Network, 4 Birchfields Rd., Network House, Manchester, M13 0XR, (+44) 161.442 2480, Fax: (+44) 161.443 1379.

KPM Music, 127 Charing Cross Rd., London, WC2H0EA, (+44) 171.412 9111, Fax: (+44) 171.413 0061.

Kristannar Music, 33 Park Chase, Wembley Middlesex, HA9 8EQ, (+44) 181.902 5523.

Mæcenas Europe/Mæcenas/Concord Music, 5 Bushey Close, Old Barn Ln., Kenley Surrey, ER8 5AU, (+44) 181.660 3914, Fax: (+44) 181.668 5273.

Match Production Music, 21 Foley St., London, W1P 7LH, (+44) 171.323 0515, Fax: (+44) 171.323 0952.

Music for Films, 34 Batchelor St., London, N1 0EG, (+44) 171.278 4288, Fax: (+44) 171.704 9335.

Old Nick Music Group, 436 Essex Rd., Leroy Bus. Ctr., Ste. 4, London, N1 3QP, (+44) 171.226 8900, Fax: (+44) 171.354 9835.

PXM Publishing, 45 Mount Ash Rd., London, SE266LY, (+44) 181.699 5835.

Panama Music Library, 12 Trewartha Rd., Sovereign House, Praa Sands, Penzance, Cornwall, TR209ST, (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com, Web Site: www.iccn.co.uk/gisc.html. Managing Dir.: Roderick G. Jones.

Photoplay Music, 23 Bryanston Ct., George St., London, W1H 7HA, (+44) 171.402 4810, Fax: (+44) 171.262 4296.

Prism Publishing, Wansford Rd., Janus House, Skern Driffield East Y, YO259HS, (+44) 1377.257 191, Fax: (+44) 1377.256 294.

The Product Exchange UK, 45 Mount Ash Rd., London, SE266LY, (+44) 181.699 5835.

Red Bus Music, 34 Salisbury St., London, NW8 8QE, (+44) 171.402 9111, Fax: (+44) 171.723 3064.

Sound Stage, Kerchesters Waterhouse Lane, Kingswood, Surrey, KT206HT, (+44) 1737.832 837, Fax: (+44) 1737.833

812. Music Consultant: Christina Hobson; Music Consultant: Keith Roche.

Sparta Florida Music Group, 34 Great James St., London, WC1N3HB, (+44) 171.831 7353, Fax: (+44) 171.405 5245.

Standard Music Library, 11 Uxbridge St., London, W8 7TQ, (+44) 171.221 4275, Fax: (+44) 171.229 6893. Mgr.: Amanda Cockerton.

State Music, 20 Watford Rd., Radlett Hertfordshire, WD7 8LE, (+44) 1923.857 792, Fax: (+44) 1923.858 052.

Studio G Production Music Library, Ridgway House, Great Brington, Northants, NN7 4JA, (+44) 1604.770 511, Fax: (+44) 1604.770 022, E-Mail: library@studiog.demon.co.uk. Managing Dir.: John Gale.

Tuesday Music UK, 45 Mount Ash Rd., London, SE266LY, (+44) 181.699 5835.

United Music Publishers, 42 Rivington St., London, EC2A3BN, (+44) 171.729 4700, Fax: (+44) 171.739 6549, E-Mail: 100767.767@compuserve.com.

Vanessa Music, 66 Jenwood Rd., Dunkeswell Devon, EX140UZ, (+44) 1404.891 598.

West Lothian College of Further Educ., Marjoribanks St, West Lothian Cottage, Bathgate, Lothian, EH48 1Q, (+44) 1506.634 300, Fax: (+44) 1506.636 177.

Westminster Music Library, 160 Buckingham Palace Road, London, SW1W.

Zonespec, PO Box 770, London, EC1R5AQ, (+44) 171.833 2149, Fax: (+44) 171.833 8014.

PUBLIC RELATIONS COMPANIES

The Creativity Works, Yorkhouse, Empire Way, Wembley, Middlesex, HA9 0PA, (+44) 181.900 0355, Fax: (+44) 181.900 0305.

RECORD PROMOTION COMPANIES

The Creativity Works, Yorkhouse, Empire Way, Wembley, Middlesex, HA9 0PA, (+44) 181.900 0355, Fax: (+44) 181.900 0305.

Leopard Music, 23 Thrayle House, Stockwell Rd., London, SW90XU, (+44) 171.564 8476, Fax: (+44) 181.672 6158. Managing Dir.: Errol Jones.

Rush Release, The Music Village, 11b Osiers Rd., London, SW181NL, (+44) 181.870 0011, Fax: (+44) 181.870 2101, E-Mail: rush@keepcalm.demon.co.uk. Dir.: Ian Titchener.

Shattered Promotions (Div. of Spot-On Entertainment Ltd.), PO Box 612, Belfast, BT1 6DT, (+44) 1849.432 925, Fax: (+44) 1849.432 925. Co-Managing Dir.: Christopher P. Kamar; Co-Managing Dir.: Joy Kamar.

SCHOOLS & EDUCATIONAL INSTITUTIONS

European Cultural Centre, 7-9 Islington Green, London, N1 2XH, (+44) 171.359 3548, Fax: (+44) 171.359 3549.

Gateway Studio, Kingston Hill, Kingston Hill Centre, Kingston-upon-Thames, Sur, KT2 7LB, (+44) 181.549 0014, Fax: (+44) 181.547 7337.

Newry & Mounre Arts Collective, 81a Hill Street, Newry, Co. Down, BT34 1D, (+44) 1693.69070.

Nottingham School for The Recording Industry, 389-394 Alfred St. N., Nottingham, NG3 1AA, (+44) 115.947 0044, Fax: (+44) 115.941 8866. Recording Engineering.

ENVELOPES & MAILERS

RTS (Units M1 & M2), Albany Rd, Prescot Trade Ctr, Units M1-2, Prescot, Merseyside, L34 2SH, (+44) 151.430 9001, Fax: (+44) 151.430 7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. CD, Tape.

JACKET/SLEEVE MANUFACTURERS

Audioprint, Wolsey Ct., Woburn Rd., Ind. Estate, Kempston Bedfordshire, MK427AY, (+44) 1234.857 566, Fax: (+44) 1234.841 700. Dir./Gen. Mgr.: Peter Hull; Sales Dir.: Dick Coates; Mktg.: roy Benyer.

CD, Tape, Video Tape, Video Disc.

Chord Print, Argent Ct., Hook Rise S., Unit F, Surbiton, Surrey, KT6 7LD, (+44) 181.391 5857, Fax: (+44) 181.391 9068. Managing Dir.: Glenn Miller.

CD, Tape, LP, Video Tape.

RTS (Units M1 & M2), Albany Rd, Prescot Trade Ctr, Units M1-2, Prescot, Merseyside, L34 2SH, (+44) 151.430 9001, Fax: (+44) 151.430 7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. CD, Tape.

Triangle Press, North End Rd., Yatton, North Somerset, BS194AJ, (+44) 1934.832 880, Fax: (+44) 1934.835 442, E-Mail: sales@trianglegroup.co.uk.

CD, Tape, Video Tape, Video Disc.

LABEL MANUFACTURERS

Audioprint, Wolsey Ct., Woburn Rd., Ind. Estate, Kempston Bedfordshire, MK427AY, (+44) 1234.857 566, Fax: (+44) 1234.841 700. Dir./Gen. Mgr.: Peter Hull; Sales Dir.: Dick Coates; Mktg.: roy Benyer.

CD, Tape, LP, Video Tape, Video Disc.

Chord Print, Argent Ct., Hook Rise S., Unit F, Surbiton, Surrey, KT6 7LD, (+44) 181.391 5857, Fax: (+44) 181.391 9068. Managing Dir.: Glenn Miller.

Company headquarters are designated by a ★

CD, Tape, LP, Video Tape.

RTS (Units M1 & M2), Albany Rd, Prescott Trade Ctr, Units M1-2, Prescott, Merseyside, L34 2SH, (+44) 151.430.9001, Fax: (+44) 151.430.7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. CD, Tape.

PRINTING

A To Z Music Services, 12 Oval Road, London, NW1 7DH, (+44) 171.470.2828, Fax: (+44) 171.470.2829.

AWL Compact Disc Company, 356 Scraftoft Lane, Leicester, LE5 1PB, (+44) 116.241.3979, Fax: (+44) 116.243.3760.

AudioPrint, Wolsley Ct., Woburn Rd., Ind. Estate, Kempston Bedfordshire, MK42 7AY, (+44) 1234.857.566, Fax: (+44) 1234.841.700. Dir./Gen. Mgr.: Peter Hull; Sales Dir.: Dick Coates; Mktg.: Roy Benyer.

CMCS Print & Colour, Kennet Road, Unit 1, Dartford, Kent, DA1 4QN, (+44) 1322.555.652, Fax: (+44) 1322.553.741.

Chord Print, Argent Ct., Hook Rise S., Unit F, Surbiton, Surrey, KT6 7LD, (+44) 181.391.5857, Fax: (+44) 181.391.9068. Managing Dir.: Glenn Miller.

Creasant Printing, 30 Church Lane, Mansfield, Nottinghamshire, NG18 1A, (+44) 1623.21192.

Gothic Print Finishers, Airport Industrial Estate, Unit 3, Biggin Hill, Kent, TN16 3B, (+44) 1959.71316, Fax: (+44) 1959.76972.

Goughsound, 29 Beethoven Street, London, W10 4LG, (+44) 181.960.1871, Fax: (+44) 181.969.1694, E-Mail: brianleafe.aol.com.

Indie Pressing Services, 26 Sternhall Lane, Unit 4, Peckham, London, SE15 4N, (+44) 171.358.0058/9, Fax: (+44) 171.358.1084.

Key Production, 2 Hargrave Place, London, N7 0BP, (+44) 171.485.7499, Fax: (+44) 171.284.1151.

Metloc Printers, Church Road, Bates Industrial Estate, Harold Wood, Romford, Essex, RM3 0HU, (+44) 14023.40081.

Peter Grey Printers, Wellington, Bromley, Kent, BR2 9NG, (+44) 181.464.0827, Fax: (+44) 181.464.759.

R & B Litho Reproductions, 67 Rosoman Street, Tinsley House, London, E1R 0HY, (+44) 171.278.8054.

Rowley Marketing, 1 Christchurch Place, Hertford, Hertfordshire, SG14 3B, (+44) 1992.587.350/5, Fax: (+44) 1992.586.059.

Senol Printing, 6 Sandford Road, Kimpton Trading Estate, Sutton, Surrey, SM3 9RD, (+44) 181.641.3890, Fax: (+44) 181.641.3486.

The Shalford Press, 9 Crittall Dr., Springwood Ind Estate, Braintree, Essex, CM7 6RT, (+44) 1376.321.125, Fax: (+44) 1376.324.535. Managing Dir.: Rod Capon; Sales: Pauline Braithwaite.

Technimedia Graphics, 5 Kentish Town Road, London, NW1 8NH, (+44) 171.482.1095.

Tinsley Robor, Drayton House, Drayton, Chichester, West Sussex, PO20 6E, (+44) 1243.774.000, Fax: (+44) 1243.774.567.

Tinsley Robor Sales, 27 Sirdar Road, The Dolphin, London, W11 4EF, (+44) 171.221.2412, Fax: (+44) 171.221.8249.

Tracs (Tinsley Robor Audio & Computer), 27 Sirdar Road, The Dolphin, London, W11 4EF, (+44) 171.221.2412, Fax: (+44) 171.221.8249.

James Upton Printing Co., 98-138 Barford St., Birmingham, West Midlands, B5 6AP, (+44) 121.607.7300, Fax: (+44) 121.607.7400.

James Upton Ltd., Petersfield Ave., Albion Close, Slough, Berkshire, SL2 5DU, (+44) 1753.576.636, Fax: (+44) 1753.535.926.

Wearside Graphics, 41 Swan Road, District 9, Washington, Tyne & Wear, NE38 8J, (+44) 191.416.6639, Fax: (+44) 191.415.4671.

GRAPHIC DESIGN

AudioPrint, Wolsley Ct., Woburn Rd., Ind. Estate, Kempston Bedfordshire, MK42 7AY, (+44) 1234.857.566, Fax: (+44) 1234.841.700. Dir./Gen. Mgr.: Peter Hull; Sales Dir.: Dick Coates; Mktg.: Roy Benyer.

CMCS Print & Colour, Kennet Road, Unit 1, Dartford, Kent, DA1 4QN, (+44) 1322.555.652, Fax: (+44) 1322.553.741.

Chord Print, Argent Ct., Hook Rise S., Unit F, Surbiton, Surrey, KT6 7LD, (+44) 181.391.5857, Fax: (+44) 181.391.9068. Managing Dir.: Glenn Miller.

Mainarty Design ★, Unit 3, Park Mews, 213/215, Kilburn Lane, London, W10 4BQ, (+44) 181.968.0919, Fax: (+44) 181.968.0801. Managing Dir.: Jo Mirowski; Creative Dir.: Peter Hayward; Art Dir.: Steve Emery.

RTS (Units M1 & M2), Albany Rd, Prescott Trade Ctr, Units M1-2, Prescott, Merseyside, L34 2SH, (+44) 151.430.9001, Fax: (+44) 151.430.7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler.

The Shalford Press, 9 Crittall Dr., Springwood Ind Estate, Braintree, Essex, CM7 6RT, (+44) 1376.321.125, Fax: (+44) 1376.324.535. Managing Dir.: Rod Capon; Sales: Pauline Braithwaite.

POLYBAGS & SHRINKWRAP

RTS (Units M1 & M2), Albany Rd, Prescott Trade Ctr, Units M1-2, Prescott, Merseyside, L34 2SH, (+44) 151.430.9001, Fax: (+44) 151.430.7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. Shrinkwrap.

Shorewood Packaging Company, 38 Berwick Street, London, W1V 3RF, (+44) 171.434.0854, Fax: (+44) 171.434.0856.

Tinsley Robor, Drayton House, Drayton, Chichester, West Sussex, PO20 6E, (+44) 1243.774.000, Fax: (+44) 1243.774.567.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Indie Pressing Services, 26 Sternhall Lane, Unit 4, Peckham, London, SE15 4N, (+44) 171.358.0058/9, Fax: (+44) 171.358.1084.

RPL Records, 124-128 Barby Road, Unit 57, London, W10 6BL, (+44) 181.968.4590, Fax: (+44) 181.968.4562.

Real Recordings, Britannia Rd., Unit 1, Sale, Cheshire, M33 2AA, (+44) 161.973.1884, Fax: (+44) 161.905.2171. Managing Dir.: D. Greatbanks. Audio (Cassette Duplicators).

JEWEL BOX MANUFACTURERS

Crown Impex, 27 Glebe Hyrst, Sanderstead, S Croydon, S, CR2 9JG, (+44) 181.651.6136, Fax: (+44) 181.651.4904.

Magnetic Media, PO Box 35, Salisbury, Wiltshire, SP1 2JT, (+44) 1722.790.372, Fax: (+44) 1722.339.104.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

AES Pro Audio, Stonehill Road, North Lodge, Ottershaw, Surrey, KT16 0A, (+44) 1932.872.672, Fax: (+44) 1932.874.364.

A To Z Music Services, 12 Oval Road, London, NW1 7DH, (+44) 171.470.2828, Fax: (+44) 171.470.2829.

AWL Compact Disc Company, 356 Scraftoft Lane, Leicester, LE5 1PB, (+44) 116.241.3979, Fax: (+44) 116.243.3760.

Ablex Audio Video, Harcourt, Halesfield 14, Telford, Shropshire, TF7 4QR, (+44) 1952.680.131, Fax: (+44) 1952.583.501.

Alpha Recording & Marketing (ARMCO), Forest Ind Park, #1-2, Forest Road, Hainault, Essex, IG6 3HL, (+44) 181.500.1981, Fax: (+44) 181.501.1319.

Ashley Video, 3 Ashley Industrial Estate, Leeds, West Yorkshire, LS7 2HG, (+44) 113.262.5650, Fax: (+44) 113.237.4008.

Audio Services Ltd. (ASL), 6 Orsman Rd., London, N1 5JQ, (+44) 171.739.9672, Fax: (+44) 171.739.4070. Chrmn.: Steve Mason; Gen. Mgr.: Mel Gale. CD, DMM.

AudioPrint, Wolsley Court, Woburn Road Ind. Estate, Kempston, Bedfordshire, MK42 7A, (+44) 1234.857.566, Fax: (+44) 1234.841.700.

Berwick Street Studios, 8 Berwick Street, London, W1V 3RG, (+44) 171.734.5750, Fax: (+44) 171.494.1229.

Birmam CD ★, The Smiddy, Palace Road, Essendy Blairgowrie Pier, PH10 6SE, (+44) 1250.884.306, Fax: (+44) 1250.884.312, E-Mail: birncd@globalnet.co.uk, Web Site: www.users.globalnet.co.uk/~birncd. Partner: Martin Hadden; Partner: Karen MacMillan. CD.

Burkhead Print & Publicity Services, 13a Anlaby Road, Hull, North Humberside, HU1 2PJ, (+44) 1482.324.322, Fax: (+44) 1482.324.322.

CD Plant UK, 25 Fairview Ind. Est., Clayton Road, Hayes, Middlesex, UB3 1AS, (+44) 181.581.9200/9, Fax: (+44) 181.581.9248/9.

CYP, The Fairway, Bush Fair, Harlow, Essex, CM18 6L, (+44) 1279.444.707, Fax: (+44) 1279.445.570.

Canon Video UK Ltd., Main Dr., GEC Estate, East Ln., Wembley Middlesex, HA9 7FF, (+44) 181.908.4333, Fax: (+44) 181.904.5933.

Other services: Macrovision.

Cassette and Record Services, Wolsley Road, Kempston, Bedfordshire, MK42 7R, (+44) 1234.853.777, Fax: (+44) 1234.857.456.

Cavendish Cassettes, 11 Wigmore Street, London, W1H 9LA, (+44) 171.491.4117, Fax: (+44) 181.767.8525.

Chop Em Out, Trinity Mews, London, W10 6JA, (+44) 181.960.8128, Fax: (+44) 181.968.0341.

Chord Print, Argent Court, Hook Rise South, Unit F, Surbiton, Surrey, KT6 7LD, (+44) 181.391.5857, Fax: (+44) 181.391.9068.

Circle Sound Services, Circle House, 14 Waveney Circle, Bicester Oxfordshire, OX6 8GP, (+44) 1689.240.051, E-Mail: john@circle.forceq.net. Other (CD-R).

Clock House Recording Studio, The Clock House, Keele, ST5 5BG, (+44) 1782.583.301, Fax: (+44) 1782.583.301.

Constructive Video, Soho Square, 9-11 Bateman Buildings, London, W1V 5TW, (+44) 171.734.1563, Fax: (+44) 171.734.0015.

Cops, Barnhead Rd., The Studio, Kent House Stat., Beckenham, Kent, BR3 1JD, (+44) 181.778.8556, Fax: (+44) 181.676.9716, E-Mail: musicmanufacturer@cops.co.uk, Web Site: www.cops.co.uk/cops. Mng. Dir.: Elie Dahid; Sales Mgr.: Olivia Gold; Mktg. Dir.: Bobbie Dahid. CD, Minidisc.

Cornmeer Services, Warne Road, 2 Quadeast, Weston-Super-Mare, Avon, BS23 3U, (+44) 1934.628.219, Fax: (+44) 1934.624.630.

Cunnings Recording Associates, Brodrick Road, Brodrick Hall, London, SW17 7D, (+44) 181.767.3533, Fax: (+44) 181.767.8525, E-Mail: 100113.1007@compuserve.co.

Damont Audio, Blyth Road, Hayes, Middlesex, UB3 1BY, (+44) 181.573.5122, Fax: (+44) 181.561.0979.

Dictronics Manufacturing Limited, Worthing Rd., Southwater Business Park, Southwater, West Sussex, RH8 7YT, (+44) 1403.732.302, Fax: (+44) 1403.732.

Docdata UK Ltd., 250 York Rd., Battersea, London, SW11 3S, (+44) 171.924.1661, Fax: (+44) 171.924.2147.

EMI Compact Disc (UK), Penny Lane, Swindon, Wiltshire, FN3 3LP, (+44) 1793.567.000, Fax: (+44) 1793.567.001.

E S R Studio's, 40 Camperdown Terrace, Exeter, Devonshire, EX8 1EQ, (+44) 1395.223.577, Fax: (+44) 1395.223.577.

Exchange, The, 42 Bruges Place, Randolph Street, London, NW1 0TX, (+44) 171.485.0530, Fax: (+44) 171.482.4588.

Finesplice, 1 Summerhouse Lane, Harmondsworth, West Dravot, UB7 0AW, (+44) 181.564.7839, Fax: (+44) 181.759.9629, E-Mail: finesp@dircon.co.uk.

Fleetwood Mobile, 19a Commerce Way, Purley Way, Commerce Secure Park, Cro. CR9 4JA, (+44) 181.665.1000, Fax: (+44) 181.665.5466.

Floating Earth, 21 Wadsworth Road, Unit 14, Perivale, UB6 7JD, (+44) 181.997.4000, Fax: (+44) 181.998.5767.

foel Studio ★, Foel Studio, Llanfair, Caereinion Powys, SY21 0D, (+44) 1938.810.758, Fax: (+44) 1938.810.758, E-Mail: foel2studio@dial.pipex.com. Managing Dir.: Dave Anderson. CD.

Forward Sound & Vision, Freedex House, 4-10 North Rd., Islington, N7 9HN, (+44) 171.865.3800, (+44) 171.865.3838, Fax: (+44) 171.865.3803, E-Mail: gsv@cassette.win-uk.net, Web Site: www.fsv.co.uk. Sales Mgr.: Marianna Virides; Managing Dir.: Keith Lloyd.

CD, CDV, Other (CD-ROM, CD-I). Other services: MIS (Inventory), Freight, Credit Card Clearance Services, Macrovision.

Forward Sound & Vision (Video), Unit D, 2 Endeavor Way, Dunsford Estate, London, SW19 8U, (+44) 181.946.5388, Fax: (+44) 181.947.8992.

Gemini Recording Studios, Levington Road, Gemini House, Ipswich, Suffolk, IP3 0NJ, (+44) 1473.272.756/7, Fax: (+44) 1473.272.756.

Goughsound, 29 Beethoven Street, London, W10 4LG, (+44) 181.960.1871, Fax: (+44) 181.969.1694, E-Mail: brianleafe.aol.com.

Great Eccentric Company, The, 53 Lucerne Close, Cocoon House, Cherry Hinton, Cambridge, CB1 4YR, (+44) 1223.412.740, Fax: (+44) 1223.412.740.

Harbourn Duplication, PO Box 25, Ulverston, Cumbria, LA12 7U, (+44) 1229.580.577, Fax: (+44) 1229.580.577, E-Mail: records@hartown.demon.co.

ICC Studios, Silverdale Road, 4 Regency Mews, Eastbourne, East Sussex, BN20 7A, (+44) 1323.643.341/2, Fax: (+44) 1323.649.240.

Indie Pressing Services, 26 Sternhall Lane, Unit 4, Peckham, London, SE15 4N, (+44) 171.358.0058/9, Fax: (+44) 171.358.1084.

Isis Duplicating Company, 11 Shaftesbury Ind. Centre, The Runnings, Cheltenham, Gloucestershire, GL51 9N, (+44) 1242.571.818, Fax: (+44) 1242.571.315.

KG Engineering, Edgelands Lane, Ipplepen Bus Park # 6, Ipplepen, Devon, TQ12 5U, (+44) 1803.813.833, Fax: (+44) 1803.813.141.

Key Production, 2 Hargrave Place, London, N7 0BP, (+44) 171.485.7499, Fax: (+44) 171.284.1151.

Keynote Audio Services, Wishanger Ln., Churt, Farnham, Surrey, GU10 2JQ, (+44) 1252.794.253, Fax: (+44) 1252.792.642, E-Mail: keynote@dial.pipex.com.

Other services: Credit Card Clearance Services.

Logicon Sound And Vision, 1 Portland Drive, Willen, Milton Keynes, Bu, MK15 9J, (+44) 1908.663.848, Fax: (+44) 1908.666.654.

London Tape Company, The, Battersea, London, (+44) 171.720.6976, Fax: (+44) 171.498.1460.

MPO Disque Compact, 33 Acton Park Industrial Estate, The Vale, London, W37QE, (+44) 181.600.3900, Fax: (+44) 181.749.7057. CD.

Mainarty, 213-215 Kilburn Lane, Park Mews, Unit 3, London, W10 4BQ, (+44) 181.968.0919, Fax: (+44) 181.968.0801.

Masterpiece Mastering, Bagleys Lane, 13 The Talina Centre, London, SW6 2BW, (+44) 171.731.5758, Fax: (+44) 171.384.1750.

Metropolis Mastering, 70 Chiswick High Rd., London, W4 1SY, (+44) 181.742.3111, Fax: (+44) 181.742.3777. Studio Mgr.: Julie Selig. CD, DVD, Minidisc.

National Sound Reproducers, Lower Priory Farm, Clamp Hill, Stanmore, Middlesex, HA7 3JJ, (+44) 181.954.7677, Fax: (+44) 181.954.9329.

Nightlife Communications, PO Box 50, Walton-on-Thames, Surrey, KT12 1E, (+44) 1932.242.073, Fax: (+44) 1753.692.243.

Nimbus CD, Inc. (UK), Liantarnam Pk., Cwmbran Gwent, NP44 3AB, (+44) 1833.877.121, Fax: (+44) 1633.865.520, E-Mail: jdenton@nimbuscd.com, Web Site: www.nimbuscd.com. Commercial Dir.: John Denton.

CD, CDV, DVD, Other (CDI, CD-ROM, Enhanced CD). Other services: Warehouse, MIS (Inventory), Freight, Other (Packaging, PrePress).

Northdown Publishing, Bordon, Hampshire, (+44) 1420.489.474, Fax: (+44) 1420.488.797.

Old Smithy Recording Studios, The, 1 Post Office Lane, The Old Smithy, Kempsey, Worcester, WR5 3NS, (+44) 1905.820.659, Fax: (+44) 1905.820.015.

PR Records, 9 Endeavour Way, Hamilton House, Wimbledon, SW19 8U, (+44) 181.946.8686, Fax: (+44) 181.944.1165.

Pioneer Loco, Hollybush Hill, Stoke Poges, Slough, SL2 4QP, (+44) 1753.789.789, Fax: (+44) 1753.789.647.

PolyGram Manufacturing and Distribution Centres Ltd., Philips Rd., Blackburn, BB1 5RZ, (+44) 1254.52448, Fax: (+44) 1254.263.673. Sales/Mktg. Mgr.: Dave Wilson; Managing Dir.: Bill Beddows. CD, Other (CD-ROM).

Porky's Mastering, 55-59 Shaftesbury Avenue, London, W1V 7AA, (+44) 171.494.3131, Fax: (+44) 171.494.1669.

Producers, The, Vale Road, Pacific House, London, N4 1QB, (+44) 181.809.4445, Fax: (+44) 181.802.8840.

Company headquarters are designated by a ★

Professional Magnetics, 329 Hunslet Road, Cassette House, Leeds, West Yorkshire, LS10 1N, (+44) 113.270 6066, Fax: (+44) 113.271 8106.

RPM-Repeat Performance Mastering, 6 Grand Union Ctr., W. Row, London, W10 5AS, (+44) 181.960 7222, Fax: (+44) 181.968 1378, E-Mail: info@repeat-performance.co.uk, Web Site: www.repeat-performance.co.uk. Managing Dir.: Robin Springall; Prodn. Mgr.: Mark Powell.

RPM-Repeat Performance Mastering ★, 3A Drayson Mews, Kensington London, W8 4LY, (+44) 171.361 0011, (+44) 171.584 5840, Fax: (+44) 171.225 0113. Proprietor: Patrick Hayes. CD, Videodisc, DMM, CDV, DVD, Minidisc.

RTS (Units M1 & M2), Albany Rd, Prescot Trade Ctr, Units M1-2, Prescot, Merseyside, L34 2SH, (+44) 151.430 9001, Fax: (+44) 151.430 7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. CD. Other services: Warehouse, Freight, Credit Card Clearance Services.

Real Recordings, Britannia Rd., Unit 1, Sale, Cheshire, M33 2AA, (+44) 161.973 1884, Fax: (+44) 161.905 2171. Managing Dir.: D. Greatbanks. Other (Cassette).

Reflex Audio Systems, Unit 5 Cirrus, Glebe Road, Huntingdon, PE18 7D, (+44) 1480.434 333, Fax: (+44) 1480.411 441.

Rel Records, 40 Sciennes, Edinburgh, Lothian, EH9 1NH, (+44) 131.668 3366, Fax: (+44) 131.662 4463.

Repeat Performance, 6 Grand Union Centre, West Row, London, W10 5AS, (+44) 181.960 7222, Fax: (+44) 181.968 1378, E-Mail: info@repeat-performance.co.uk.

Rewind Studios/Aosis Studios, 131-151 Great Titchfield St, Media Centre, London, W1P 8AE, (+44) 171.577 7770, Fax: (+44) 171.577 7771.

SRT Sound Recording Technology, Edison Road, St. Ives, Huntingdon, Cam, PE17 4L, (+44) 1480.461 880, Fax: (+44) 1480.496 100.

Selecta Sound, 5 Margaret Road, Romford, Essex, RM2 5SH, (+44) 1708.453 424, Fax: (+44) 1708.455 565.

Shefford Press, The, 9 Crittall Drive, Springwood Ind Estate, Braintree, Essex, CM7 6RT, (+44) 1376.321 125, Fax: (+44) 1376.324 535.

Sonic Productions, 34b Haven Green, London, W5 2NX, (+44) 181.998 4508, Fax: (+44) 181.248 3481.

Sonopress UK, Kings Hill Business Park, Darlaston, Wednesbury, West Midlands, WS107SH, (+44) 121.502 7800, Fax: (+44) 121.502 7811.

Sound And Picturehouse, 2 Greenfield Crescent, Edgbaston, Birmingham, West Midlands, B73 6LB, (+44) 121.458 1429, Fax: (+44) 121.454 6427.

Sound Stage, Kerchesters Waterhouse Lane, Kingswood, Surrey, KT206HT, (+44) 1737.832 837, Fax: (+44) 1737.833 812. Music Consultant: Christina Hobson; Music Consultant: Keith Roche.

Sounds Good, 12 Chiltern Enterprise Centre, Station Rd., Theale, Berkshire, RG7 4AA, (+44) 1189.302 600, Fax: (+44) 1189.303 181, E-Mail: office@soundsgood.co.uk.

Spectel, 95 High Street, Kingswood, Bristol, Avon, BS15 4A, (+44) 117.967 6863, Fax: (+44) 117.960 6396.

Spool Multi Media (UK), Deeside Industrial Park, Unit 30, Deeside, CH5 2NU, (+44) 1244.280 602, Fax: (+44) 1244.288 581, E-Mail: admin@smmuk.demon.co.uk. Mng. Dir.: Roy Variet; Sales Dir.: Gill Allman. CD, Videodisc, CDV, DVD.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

Stable Recordings, Lochend, Beith, Strathclyde, KA152L, (+44) 1505.850 488, Fax: (+44) 1505.850 658.

TVP Videodubbing, 2 Golden Square, London, W1R 3AD, (+44) 171.439 7138, Fax: (+44) 171.434 1907.

Tapeline, York Street, York Works, Unit 2, Auddenshaw, Manchester, M34 5HD, (+44) 161.344 5438.

Tapestream Duplication, Hampers Green Industrial Estate, Unit 4, Petworth, West Sussex, GU28 9N, (+44) 1798.344 108, Fax: (+44) 1798.342 116.

Temple Studios, 97a Kenilworth Road, Edgware, Middlesex, HA8 8XB, (+44) 181.958 4332.

Timeless Studios, High Street, Mudginwell Farmhouse, Upper Heyford, Bicester, OX6 3LE, (+44) 1869.232 340.

Tinsley Robor, Drayton House, Drayton, Chichester, West Sussex, PO20 6E, (+44) 1243.774 000, Fax: (+44) 1243.774 567.

Tracs (Tinsley Robor Audio & Computer), 27 Sirdar Road, The Dolphin, London, W11 4EF, (+44) 171.221 2412, Fax: (+44) 171.221 8249.

Tribal Manufacturing & Tribal ROM, 18D Hillgate Place, Balham Hill, London, SW129ER, (+44) 181.673 0610, Fax: (+44) 181.675 8562, E-Mail: thetribe@tribal.co.uk, Web Site: www.tribal.co.uk. Contact: Nikki Salter; Contact: Alison Wilson; Contact: Terry Woolner. CD, Other (CD-ROM).

Unimagnetic Europe, 4 Villiers Road, Kingston-upon-Thames, Sur, KT1 3AR, (+44) 181.974 9862, Fax: (+44) 181.974 9863.

Video Duplicating Company, The, South Way, VDC House, Wembley, Middlesex, HA9 0EH, (+44) 181.903 3345, Fax: (+44) 181.900 1427.

Vinyl Cuts Records, Burford Road, The Workshops, Units 3-4, London, E15 2SP, (+44) 181.536 1214, Fax: (+44) 181.519 3112.

Vinyl Pressing, 308 High Street, Stratford, London, E15 1AJ, (+44) 181.519 4875, Fax: (+44) 181.519 5187.

WNE, Sovereign Centre, Unit 7, Lichfield IE, Tamworth, Staffordshire, B79 7XA, (+44) 1827.310 052, Fax: (+44) 1827 60868.

Warren Recordings, 59 Hendale Avenue, London, NW4 4LP, (+44) 181.203 0306.

Watershed Studios, Northumberland Rd, Un F4 Cumberland Ctr, Portsmouth, Hampshire Pos, PO5 1DP, (+44) 1705.839 224.

Whitfield Street Recording Studios, 31-37 Whitfield Street, London, W1P 5RE, (+44) 171.636 3434, Fax: (+44) 171.580 0543.

PLATING & PRESSING PLANTS

Audio Services Ltd. (ASL), 6 Orsman Rd., London, N1 5JQ, (+44) 171.739 9672, Fax: (+44) 171.739 4070. Chrmn.: Steve Mason; Gen. Mgr.: Mel Gale. Plating, Pressing. LP.

Cops, Barnmead Rd., The Studio, Kent House Stat., Beckenham, Kent, BR3 1JD, (+44) 181.778 8556, Fax: (+44) 181.676 9716, E-Mail: musicmanufacturer@cops.co.uk, Web Site: www.cops.co.uk. Cops. Mng. Dir.: Eilie Dahof; Sales Mgr.: Olivia Gold; Mktg. Dir.: Bobbie Dahof. Pressing. LP.

Duplication Express, 9 City Business Park, Bristol, BS5 0SP, (+44) 272.555 599.

EMI Music Services (Vinyl & Cassette), 43 Brookgreen, London, W67EF, (+44) 171.605 5000, Fax: (+44) 171.605 5050. Pressing.

Foel Studio ★, Foel Studio, Llanfair, Caereinion Powys, SY21 0D, (+44) 1938.810 758, Fax: (+44) 1938.810 758, E-Mail: foelstudio@dial.pipex.com. Managing Dir.: Dave Anderson. Pressing. LP.

Forward Sound & Vision, Sterling Industrial Estate, Rainham Rd. S., Dagenham, RM108HP, (+44) 181.592 0242, Fax: (+44) 181.595 8182. Pressing.

Forward Sound & Vision, Freedex House, 4-10 North Rd., Islington, N7 9HN, (+44) 171.865 3800, (+44) 171.865 3838, Fax: (+44) 171.865 3803, E-Mail: gsv@cassette.win-uk.net, Web Site: www.fsv.co.uk. Sales Mgr.: Marianna Virides; Managing Dir.: Keith Lloyd. Plating, Pressing. LP.

Leoyold UK, Waterside Way, Plough Lane, London, SW17 7A, (+44) 181.947 9744, Fax: (+44) 181.947 0210.

Nimbus CD, Inc. (UK), Llantarnam Pk., Cwmbarn Gwent, NP443AB, (+44) 1633.877 121, Fax: (+44) 1633.865 520, E-Mail: jdenton@nimbuscd.com, Web Site: www.nimbuscd.com. Commercial Dir.: John Denton. Plating, Pressing.

Tribal Manufacturing & Tribal ROM, 18D Hillgate Place, Balham Hill, London, SW129ER, (+44) 181.673 0610, Fax: (+44) 181.675 8562, E-Mail: thetribe@tribal.co.uk, Web Site: www.tribal.co.uk. Contact: Nikki Salter; Contact: Alison Wilson; Contact: Terry Woolner. Pressing.

MASTERING FACILITIES

Audio Services Ltd. (ASL), 6 Orsman Rd., London, N1 5JQ, (+44) 171.739 9672, Fax: (+44) 171.739 4070. Chrmn.: Steve Mason; Gen. Mgr.: Mel Gale. Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Bimam CD ★, The Smiddy, Palace Road, Essendy Blairgowrie Per, PH106SB, (+44) 1250.884 306, Fax: (+44) 1250.884 312, E-Mail: birncd@globalnet.co.uk, Web Site: www.users.globalnet.co.uk/~birncd. Partner: Martin Hadden; Partner: Karen MacMillan. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Brio Music, Cot Valley Lodge, Cot Valley, Saint Just, Penzance, Cor, TR19 7N, (+44) 1736.787 788, Fax: (+44) 1803.813 141.

British Library Nat'l Sound Archive, 96 Euston Rd., London, NW1 2DB, (+44) 171.412 7004, (+44) 171.412 7440, Fax: (+44) 171.412 7441, E-Mail: nsa@bl.uk, Web Site: www.bl.uk/collections. Dir.: Crispin Jewitt.

Canon Video UK Ltd., Main Dr., GEC Estate, East Ln., Wembley Middlesex, HA9 7FF, (+44) 181.908 4333, Fax: (+44) 181.904 5933. Video.

Specializing in: Analog Cassette Mastering, Film to Video Transfer.

Circle Sound Services, Circle House, 14 Waveney Close, Bicester Oxfordshire, OX6 8GP, (+44) 1869.240 051, E-Mail: john@circle.forceq.net. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Clock House Recording Studio, The Clock House, Keele, ST5 5BG, (+44) 1782.583 301, Fax: (+44) 1782.583 301.

Finesplice, 1 Summerhouse Ln., Harmondsworth, West Drayton, UB7 0AW, (+44) 181.564 7839, Fax: (+44) 181.759 9629, E-Mail: oafsp@dircon.co.uk, Web Site: www.finesplice.co.uk. Managing Dir.: Ben Turner. Audio.

Specializing in: CD Prep Services.

Floating Earth, 21 Wadsworth Rd., Unit 14, Perivale, UB6 7JD, (+44) 181.997 4000, Fax: (+44) 181.998 5767, E-Mail: record@floatingearth.com. Administrator: Rachel Harring; Sec.: Steve Long; Engineers: Mike hatch, Mike Clements; Producer: Stephen Johns; Producer: Stephen Frost. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Foel Studio ★, Foel Studio, Llanfair, Caereinion Powys, SY21 0D, (+44) 1938.810 758, Fax: (+44) 1938.810 758, E-Mail: foelstudio@dial.pipex.com. Managing Dir.: Dave Anderson. Audio.

Forward Sound & Vision, Freedex House, 4-10 North Rd., Islington, N7 9HN, (+44) 171.865 3800, (+44) 171.865 3838, Fax: (+44) 171.865 3803, E-Mail: gsv@cassette.win-uk.net, Web Site: www.fsv.co.uk. Sales Mgr.: Marianna Virides; Managing Dir.: Keith Lloyd. Audio, Video.

Herald Audio Visual Publications, 29 Alfred Road, The Studio, Farnham, Surrey, GU9 8ND, (+44) 1252.725 349, Fax: (+44) 1252.735 567.

Keynote Audio Services, Wishanger Ln., Churt, Farnham, Surrey, GU102QJ, (+44) 1252.794 253, Fax: (+44) 1252.792 642, E-Mail: keynote@dial.pipex.com. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Magmasters Sound Studios, 20 St. Anne's Court, Soho, London, W1V 3AW, (+44) 171.437 8273, Fax: (+44) 171.494 1281.

Marcus Recording Studios, 17-21 Wyfold Rd., London, SW6 6SE, (+44) 171.385 3366, Fax: (+44) 171.381 2680, E-Mail: marcus@marcus-music.co.uk. Studio Owner: Marcus Osterdahl; Studio Mgr.: Beverley Sharpe; Technical Mgr.: Paul Crowther; Chief Engineer: Tim Hart. Audio.

Masterpiece Mastering, Bagleys Ln., 13 The Talina Ctr., London, SW6 2BW, (+44) 171.731 5758, Fax: (+44) 171.384 1750, E-Mail: masterpiece_mastering@compuserve.com. Pres.: David Moore; Sales Mgr.: Tom Wagner; Mktg. Dir.: Jeff Young. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Metropolis Mastering, 70 Chiswick High Rd., London, W4 1SY, (+44) 181.742 3111, Fax: (+44) 181.742 3777. Studio Mgr.: Julie Selig. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Nimbus CD, Inc. (UK), Llantarnam Pk., Cwmbarn Gwent, NP443AB, (+44) 1633.877 121, Fax: (+44) 1633.865 520, E-Mail: jdenton@nimbuscd.com, Web Site: www.nimbuscd.com. Commercial Dir.: John Denton. Audio, Video.

Specializing in: CD Prep Services, Film to Video Transfer.

OxRecs Digital, Magdalen Farm Cottage, Standlake, Witney, Oxford, OX8 7RN, (+44) 1865.300 347, Fax: (+44) 1865.300 347, E-Mail: bernard.martin@oucs.ox.ac.uk. Managing Dir.: Bernard Martin. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

RPM-Repeat Performance Mastering, 6 Grand Union Ctr., W. Row, London, W10 5AS, (+44) 181.960 7222, Fax: (+44) 181.968 1378, E-Mail: info@repeat-performance.co.uk, Web Site: www.repeat-performance.co.uk. Managing Dir.: Robin Springall; Prodn. Mgr.: Mark Powell. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

RPM-Repeat Performance Mastering ★, 3A Drayson Mews, Kensington London, W8 4LY, (+44) 171.361 0011, (+44) 171.584 5840, Fax: (+44) 171.225 0113. Proprietor: Patrick Hayes.

RTS (Units M1 & M2), Albany Rd, Prescot Trade Ctr, Units M1-2, Prescot, Merseyside, L34 2SH, (+44) 151.430 9001, Fax: (+44) 151.430 7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Real Recordings, Britannia Rd., Unit 1, Sale, Cheshire, M33 2AA, (+44) 161.973 1884, Fax: (+44) 161.905 2171. Managing Dir.: D. Greatbanks. Specializing in: Analog Cassette Mastering.

Recording Architecture, 21-23 Greenwich Market, London, SE109HZ, (+44) 181.858 6883, Fax: (+44) 181.305 0601, E-Mail: ra@aaa-design.com, Web Site: www.aaa-design.com. Pres.: Roger D'Arcy; Mktg.: Paul Morrish; Sales: Nick Whitaker. Audio.

Revolution Studios, 11 Church Road, Cheadle Hulme, Cheadle, Cheshire, SK8 7JD, (+44) 161.485 8942, Fax: (+44) 161.488 4294.

Spool Multi Media (UK), Deeside Industrial Park, Unit 30, Deeside, CH5 2NU, (+44) 1244.280 602, Fax: (+44) 1244.288 581, E-Mail: admin@smmuk.demon.co.uk. Mng. Dir.: Roy Variet; Sales Dir.: Gill Allman. Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Surrey Sound Studios, 70 Kingston Rd., Leatherhead, Surrey, KT22 7B, (+44) 1372.379 444, Fax: (+44) 1372.363 360, E-Mail: surrey.sound@pncd.co.uk, Web Site: www.demon.co.uk/studiobase/surrey. Mng. Dir.: David Yorath; Booking Coord.: Zoe Wheeler. Audio.

Value For Money Productions (VFM), White House Farm, Shropshire, TF9 4HA, (+44) 1630.647 374, Fax: (+44) 1630.647 612. Producer: Ron Lee; Int'l A&R: Cathrine Lee; A&R Mgr.: Xavier Lee. Audio.

Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Watershed Studios, Northumberland Rd, Un F4 Cumberland Ctr, Portsmouth, Hampshire Pos, PO5 1DP, (+44) 1705.839 224.

Windings Residential Studios, Frwd Valley, Wrexham, LL129TH, (+44) 1978.720 420, Fax: (+44) 1978.720 503, E-Mail: windings@enterprise.net, Web Site: www.windings.co.uk. Studio Mgr.: Mr. M. Jones. Specializing in: CD Prep Services.

Company headquarters are designated by a ★

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CUSTOM TAPE DUPLICATORS

- A To Z Music Services**, 12 Oval Road, London, NW1 7DH, (+44) 171.470 2828, Fax: (+44) 171.470 2829.
- Airtime International**, 175 Piccadilly, London, W1V 9DB, (+44) 171.495 2559, Fax: (+44) 171.495 1884.
- Audio Services Ltd. (ASL)**, 6 Orsman Rd., London, N1 5JQ, (+44) 171.739 9672, Fax: (+44) 171.739 4070. Chrmn.: Steve Mason; Gen. Mgr.: Mel Gale. Audio: Cassette.
- Bimam CD ***, The Smiddy, Palace Road, Essendy Blairgowrie Per, PH106SB, (+44) 1250.884 306, Fax: (+44) 1250.884 312, E-Mail: birncd@globalnet.co.uk, Web Site: www.users.globalnet.co.uk/~birncd. Partner: Martin Hadden; Partner: Karen MacMillan. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
- Brio Music**, Cot Valley Lodge, Cot Valley, Saint Just, Penzance, Cor, TR19 7W, (+44) 1736.787 788, Fax: (+44) 1803.813 141.
- CYP**, The Fairy, Bush Fair, Harlow, Essex, CM18 6L, (+44) 1279.444 707, Fax: (+44) 1279.445 570.
- Canon Video UK Ltd.**, Main Dr., GEC Estate, East Ln., Wembley Middlesex, HA9 7FF, (+44) 181.908 4333, Fax: (+44) 181.904 5933. Audio: Audio Packaging Services-Inserting, Collating, Labeling. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, Film Transfer, PAL, SECAM, Other (NTSC). Stats-Number of Slaves in Operation (1,000), Annual Unit Volume (2,000,000). Other Services-Macrovision.
- Circle Sound Services**, Circle House, 14 Waveney Close, Bicester Oxfordshire, OX6 6GP, (+44) 1869.240 051, E-Mail: john@circle.forceq.net. Audio: Other (CD-R).
- Cormeer Services ***, Warne Rd., 2 Quadeast, Weston Super Mare Avon, BS23 3U, (+44) 1934.628 219, Fax: (+44) 1934.624 630. Audio: Cassette. Video: Stats-Number of Slaves in Operation (16), Annual Unit Volume (5,000,000).
- Cunnings Recording Associates**, Brodrick Rd., Brodrick Hall, London, SW17 7D, (+44) 181.767 3533, Fax: (+44) 181.767 8525, E-Mail: cunnings@compuserve.com. Mgr.: M. J. Cunnings. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Labeling, Other (Shrink Wrapping).
- Dubmaster Studios**, Wishanger Lane, Churt, Farnham, GU34 2Q, (+44) 1252.795 100, Fax: (+44) 1252.795 100.
- Essel Duplicating**, Kings Drive, Whitley Bay, NE26 2J, (+44) 191.297 0196, Fax: (+44) 191.251 0240.
- Forward Sound & Vision**, Freedex House, 4-10 North Rd., Islington, N7 9HN, (+44) 171.865 3800, (+44) 171.865 3838, Fax: (+44) 171.865 3803, E-Mail: gsv@cassette.win-uk.net, Web Site: www.fsv.co.uk. Sales Mgr.: Marianna Virides; Managing Dir.: Keith Lloyd. Audio: Audio Packaging Services-Inserting, Collating, Labeling. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, PAL, SECAM, Other (NTSC). Video Packaging Services-Inserting, Collating, Labeling, Other Services-MIS (Inventory), Freight, Credit Card Clearance Services, Macrovision.
- GAV Video Facilities**, 34-36 Bickerton Rd., London, N19 5JS, (+44) 171.263 9561, Fax: (+44) 171.272 0146. Managing Dir.: Robert Briancourt. Video.
- Herald Audio Visual Publications**, 29 Alfred Road, The Studio, Farnham, Surrey, GU9 8ND, (+44) 1252.725 349, Fax: (+44) 1252.735 567.
- Hi-Level Recording**, 18 Victoria Terrace, Whitley Bay, NE26 2Q, (+44) 191.297 1807, Fax: (+44) 191.251 3331.
- Homestead Studios**, 57a Main Street, Randalstown, County Antri, BT41 3B, (+44) 18494.73592, Fax: (+44) 18494.73707.
- ITD Cassettes**, Faraday Rd., Aylesbury, HP193RY, (+44) 1296.27211, Fax: (+44) 1296.392 019. Dir.: Roy Jackson Moore; Dir.: Mike McLoughlin. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Special Packaging).
- Indie Pressing Services**, 26 Sternhall Lane, Unit 4, Peckham, London, SE15 4N, (+44) 171.358 00589, Fax: (+44) 171.358 1084.
- Intervideo**, 87 Boundary Rd., London, NW8 0RG, (+44) 171.624 1711, Fax: (+44) 171.624 2683, E-Mail: inash@intervideo.co.uk. Managing Dir.: Trevor Nash; Technical Dir.: Gerry Wade; Accts. Mgr.: Clara Russell. Audio: Cassette, DAT. Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (NTSC).
- Isis Duplicating Co.**, 11 Shafesbury Ind. Ctr., The Runnings, Cheltenham, Gloucestershire, GL51 9N, (+44) 1242.571 818, Fax: (+44) 1242.571 315. Pres.: Douglas Brochie; Sales Mgr.: Glyn Ellis Evans. Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Stats-Number of Slaves in Operation (10), Annual Unit Volume (7,000,000), States and/or Countries Services (UK, Europe).
- Keystone Audio Services**, Wishanger Ln., Churt, Farnham, Surrey, GU102JQ, (+44) 1252.794 253, Fax: (+44) 1252.792 642, E-Mail: keystone@dia1.pipex.com. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.
- Magnetic And Memory Technology**, 11 Bridge Avenue, Maidenhead, Berkshire, SL6 1RR, (+44) 1628.778 117, Fax: (+44) 1628 778 539.
- Marcus Recording Studios**, 17-21 Wyfold Rd., London, SW6 6SE, (+44) 171.385 3366, Fax: (+44) 171.381 2680, E-Mail: marcus@marcus-music.co.uk. Studio Owner: Marcus Osterdahl; Studio Mgr.: Beverly Sharpe; Technical Mgr.: Paul Crowther; Chief Engineer: Tim Hart. Audio: Cassette, Open Reel, DAT, Real-Time, Other (2" & 1/2").

- Mayfair Studios**, 11a Sharpleshall Street, London, NW1 8YN, (+44) 171.566 7746, Fax: (+44) 171.566 9721.
- Metropolis Mastering**, 70 Chiswick High Rd., London, W4 1SY, (+44) 181.742 3111, Fax: (+44) 181.742 3777. Studio Mgr.: Julie Selig. Audio: Cassette, Open Reel, DAT, DCC, Real-Time.
- RPM-Repeat Performance Mastering**, 6 Grand Union Ctr., W. Row, London, W10 5AS, (+44) 181.960 7222, Fax: (+44) 181.968 1378, E-Mail: info@repeat-performance.co.uk, Web Site: www.repeat-performance.co.uk. Managing Dir.: Robin Springall; Prodn. Mgr.: Mark Powell. Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (Mini Disc). Audio Packaging Services-Inserting, Collating, Labeling.
- RPM-Repeat Performance Mastering ***, 3A Drayson Mews, Kensington London, W8 4LY, (+44) 171.361 0011, (+44) 171.564 5640, Fax: (+44) 171.225 0113. Prerietor: Patrick Hayes. Audio: Cassette, Open Reel, DAT, DCC, Real-Time. Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
- RTS (Units M1 & M2)**, Albany Rd., Prescott Trade Ctr, Units M1-2, Prescott, Merseyside, L34 2SH, (+44) 151.430 9001, Fax: (+44) 151.430 7441. Managing Dir.: John Fairclough; Financial Dir.: Jill Hodson; Sales Mgr.: Dave Wilks; Chief Engineer: Gary Butler. Audio: Cassette, Open Reel, DAT, Real-Time, Other (Loop Bin, CDR). Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Other Services-Warehouse, Freight, Credit Card Clearance Services.
- Real Recordings**, Britannia Rd., Unit 1, Sale, Cheshire, M33 2AA, (+44) 161.973 1884, Fax: (+44) 161.905 2171. Managing Dir.: D. Greatbanks. Audio: Cassette, DAT, Real-Time, Other (Loop Bin). Audio Packaging Services-Inserting, Labeling, Other (On Body Print).
- Red Bus Music**, 34 Salisbury St., London, NW8 8QE, (+44) 171.402 9111, Fax: (+44) 171.723 3064.
- Richmond Sound**, 509 Upper Richmond Rd West, Hillier Hse, London, SW14 7E, (+44) 181.948 4399.
- SBI Global**, Leighams Road, Oak Lodge Farm, Bicknacre, Chelmsford, Essex, CM3 4HF, (+44) 1245.323 382, Fax: (+44) 1245.329 113.
- SRL Cassettes**, 47 High St., Pinner, Middlesex, HA5 5PJ, (+44) 181.868 5555, Fax: (+44) 181.868 5555.
- Soho Studios**, 187 Wardour Street, London, W1V 3FA, (+44) 171.437 23947, Fax: (+44) 171.434 0648.
- Sonopress UK**, Kings Hill Business Park, Darlston, Wednesbury, West Midlands, WS107SH, (+44) 121.502 7800, Fax: (+44) 121.502 7811.
- Sony Music Operations (UK)**, PO Box 245, Rabens Lane, Aylesbury, Buckinghamshire, HP19 3U, (+44) 1296.395151, Fax: (+44) 1296.81009.
- Soundhouse**, The Forth House, Forth Street, Edinburgh, Scotland, EH1 3LF, (+44) 131.557 1557, Fax: (+44) 131.557 3899.
- Spool Multi Media (UK)**, Deeside Industrial Park, Unit 30, Deeside, CH5 2NU, (+44) 1244.280 602, Fax: (+44) 1244.288 581, E-Mail: admin@smuk.demon.co.uk. Mng. Dir.: Roy Variet; Sales Dir.: Gill Allman. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
- Townhouse Studios**, 150 Goldhawk Road, London, W12 8HH, (+44) 181.743 9313, Fax: (+44) 181.740 1180.
- Tribal Manufacturing & Tribal ROM**, 18D Hillgate Place, Balham Hill, London, SW129ER, (+44) 181.673 0610, Fax: (+44) 181.675 8562, E-Mail: thetribe@tribal.co.uk, Web Site: www.tribal.co.uk. Contact: Nikki Salter; Contact: Alison Wilson; Contact: Terry Woolner.
- Value For Money Productions (VFM)**, White House Farm, Shropshire, TF9 4HA, (+44) 1630.647 374, Fax: (+44) 1630.647 612. Producer: Ron Lee; Int'l A&R: Cathrine Lee; A&R Mgr.: Xavier Lee. Audio: Cassette, Open Reel, DAT, DCC, Real-Time. Audio Packaging Services-Labeling. Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL. Video High Speed Capability-SP, LP. Video Packaging Services-Labeling.
- Videocopy PLC**, 3 Buslingthorpe Green, Meanwood Rd., Leeds West Yorkshire, LS7 2HG, (+44) 113.262 5650, Fax: (+44) 113.237 4008. Managing Dir.: Roger Morley; Mktg. Dir.: Raymond Linton. Audio: Cassette, Open Reel, Real-Time. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (NTSC). Stats-Number of Slaves in Operation (100), Annual Unit Volume (250000).
- Windings Residential Studios**, Frwd Valley, Wrexham, LL129TH, (+44) 1978.720 420, Fax: (+44) 1978.720 503, E-Mail: windings@enterprise.net, Web Site: www.windings.co.uk. Studio Mgr.: Mr. M. Jones. Audio: Cassette, Open Reel, DAT.

PACKAGING SERVICES - NON DUPLICATOR ONLY

- CMCS Print & Colour**, Kenner Road, Unit 1, Dartford, Kent, DA1 4QN, (+44) 1322.555 652, Fax: (+44) 1322.553 741.
- Docdata UK Ltd.**, 250 York Rd., Battersea, London, SW11 3S, (+44) 171.924 1661, Fax: (+44) 171.924 2147.
- Magnan Products International**, 8 Pipers Lane Industrial Estate, Thatcham, Newbury, Berks, RG13 4N, (+44) 1635.65509, Fax: (+44) 1635.60050.
- Magnetic Media**, PO Box 35, Salisbury, Wiltshire, SP1 2JT, (+44) 1722.790 372, Fax: (+44) 1722.339 104.
- Nightlife Communications**, PO Box 50, Walton-on-Thames, Surrey, KT12 1E, (+44) 1932.242 073, Fax: (+44) 1753.692 243.
- Shorewood Packaging Company**, 36 Berwick Street, London, W1V 3RF, (+44) 171.434 0854, Fax: (+44) 171.434 0856.

Company headquarters are designated by a ★

World Radio History

- Tinsley Robor**, Drayton House, Drayton, Chichester, West Sussex, PO20 6E, (+44) 1243.774 000, Fax: (+44) 1243.774 567.
- Tinsley Robor Sales**, 27 Sirdar Road, The Dolphin, London, W11 4EF, (+44) 171.221 2412, Fax: (+44) 171.221 8249.
- Tracs (Tinsley Robor Audio & Computer)**, 27 Sirdar Road, The Dolphin, London, W11 4EF, (+44) 171.221 2412, Fax: (+44) 171.221 8249.
- James Upton Ltd.**, Petersfield Ave., Albion Close, Slough, Berkshire, SL2 5DU, (+44) 1753.576 636, Fax: (+44) 1753.535 926.
- Vinyl Cuts Records**, Burford Road, The Workshops, Units 3-4, London, E15 2SP, (+44) 181.536 1214, Fax: (+44) 181.519 3112.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

- Eastern Plastics Machinery**, Coggeshall Ind Park, Eastern House, Coggeshall, Essex, CO6 1TW, (+44) 1376.562 288, Fax: (+44) 1376.561 385.
- Eos Electronics**, Weston Square, Barry, South Glamorgan, CF63 2Y, (+44) 1446.741 212, Fax: (+44) 1446.746 120.
- Hayden Pro-Audio**, Chiltern Hill, Hayden House, Chalfont St. Peter, SL9 9UG, (+44) 1753.888 447, Fax: (+44) 1753.880 109.
- Leybold UK**, Waterside Way, Plough Lane, London, SW17 7A, (+44) 181.947 9744, Fax: (+44) 181.947 0210.
- Magnetic And Memory Technology**, 11 Bridge Avenue, Maidenhead, Berkshire, SL6 1RR, (+44) 1628.778 117, Fax: (+44) 1628 778 539.
- Mutronics Ltd.**, 27 Britton St., Farringdon, London, EC1M5NQ, (+44) 171.608 3636, Fax: (+44) 171.490 0474, E-Mail: 101611.562@compuserve.com, Web Site: www.mutronics.co.uk/mutronics. Sales/Mktg. Dir.: Mark Lusardi; Technical Dir.: James Dunbar; Sales/Mktg. Asst./Admin.: Sarah Ozelle.
- Nimbus Technology & Engineering**, Wyastone Leys, Monmouth, Gwent, NP5 3SR, (+44) 1600.890 682, Fax: (+44) 1600.890 779.
- Pilkington Micronics**, Fourth Avenue, Deeside Industrial Park, Deeside, Clwyd, CH5 2NR, (+44) 1244.288 337, Fax: (+44) 1244.288 935 0.
- Tapetek**, Hurricane Way, 13 Hurricane Close, Wickford, Essex, SS11 8Y, (+44) 1268.561 999, Fax: (+44) 1268.561 709.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

- Alice Soundtech**, Unit 34D, Hobbs Ind. Estate, New Chapel, Lingfield, Surrey, RH8 6HN, (+44) 134.283 3500, Fax: (+44) 134.283 3350.
- Magnetic Media**, PO Box 35, Salisbury, Wiltshire, SP1 2JT, (+44) 1722.790 372, Fax: (+44) 1722.339 104.
- Preco (Broadcast Systems)**, 3 Four Seasons Crescent, Sutton, SM3 9QR, (+44) 181.644 4447, Fax: (+44) 181.644 0474.
- TTV London Hire**, Unit 62/63 The Railway Arches, London, E1 8EU, (+44) 171.702 3833, Fax: (+44) 171.702 3089.
- Tapetek**, Hurricane Way, 13 Hurricane Close, Wickford, Essex, SS11 8Y, (+44) 1268.561 999, Fax: (+44) 1268.561 709.
- Winsted UK**, Wassage Way, H Lovett Ind Est, Unit 3/4, Droitwich, WR9 0NX, (+44) 1905.770 276, Fax: (+44) 1905.779 791.

PACKAGING & LABELING EQUIPMENT

- Audioprint**, Wolsley Ct., Woburn Rd., Ind. Estate, Kempston Bedfordshire, MK427AY, (+44) 1234.857 566, Fax: (+44) 1234.841 700. Dir./Gen. Mgr.: Peter Hull; Sales Dir.: Dick Coates; Mktg.: roy Benady. Specify (Self-adhesive label manufacturer).

YUGOSLAVIA

RECORD LABELS

- Komuna Records ***
Cakorska 2, 11000 Belgrade, (+381) 11.367 2424, Fax: (+381) 11.367 2525; E-Mail: info@komuna.com; Web Site: www.komuna.com; Mgr.: Maks Catovic; Contact: Kornell Kovach.

MUSIC PUBLISHERS

- Komuna Music Publishing**, (SOKOJ) Cakorska 2, 11000 Belgrade, 11000, (+381) 11.367 2424, Fax: (+381) 11.367 2525, E-Mail: info@komuna.com; Web Site: www.komuna.com; Gen. Mgr.: Maks Catovic; Creative Mgr.: Kornell Kovach.

WHOLESALE & DISTRIBUTORS

- Komuna Distribution ***, Cakorska 2, 11000 Belgrade, (+381) 11.367 2424, Fax: (+381) 11.367 2525; E-Mail: info@komuna.com; Web Site: www.komuna.com. Contacts: Maks Catovic, Kornell Kovach. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Exporter)

International Listings

ARGENTINA

RECORD LABELS

BMG Ariola Discos Ltda.

Talcahuano 750, Buenos Aires, 1013, (+54) 1.373 4051, Fax: (+54) 1.814 2415; Managing Dir.: Enrique Fogwill.

Babylon S.A.

Pasaje De Carmen 750, Piso 6, B. Buenos Aires, 1019, (+54) 1.814-1989, Fax: (+54) 1.814-1989.

Labels: *Distributed:* Ala Bianca, Avex DD Inc., Dance Street, Energy, S.A.I.F.A.M., To.Co. Int'l, 2YX. *Int'l Reprs.:* Valentine (Singapore); NMC (Israel); B. Co. Int'l (Holland).

Barca Discos

Escalada 2001, Buenos Aires, 1407, (+54) 1.635 5205.

Clan Dilo Music

Calle 37 #1018; La Plata, BA, 1900, (+54) 21.251 991, (+54) 21.270 802, Fax: (+54) 21.251 991; E-Mail: claudiolo@argentina-mail.com; Pres.: Di Lorenzo Giorgio; Vice Pres.: Quiroga Mirta Edith; Gen. Mgr.: Di Lorenzo Giorgio, Jr.; Int'l: Di Lorenzo Tiziana F.

Labels Owned: Clan Dilo Chilena Ltda., Clan Dilo Music; *Distributed:* Carosello-Curci, Clan Dilo Brazil-Eldorado, Clan Dilo Uruguay-Sapiens, El Virrey-Clan Dilo Peru, Fun Factory, Kicco, Nemo, New Music, Star Comic.

DBN

Zabala 3941, Buenos Aires, 1427, (+54) 1.555 6200, (+54) 1.555 6106, Fax: (+54) 1.555 6400.

EMI Odeon S.A.C

San Martin 3590, Florida, Buenos Aires, 1602, (+54) 1.760 0081, (+54) 1.730 6500, Fax: (+54) 1.760 0080; Pres.: Eduardo Hutt; Vice Pres.: Carlos Aparo; A&R Dir.: Hugo Casas; Mktg. Dir.: Julio Quintero; Sales Dir.: Luis Capomasi.

Labels Owned: Odeon, Pampa; *Distributed:* Abraxas, Ave.

EPSA Music

Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957 7777, Fax: (+54) 1.931 3872; Pres.: Laura Casella; Sales Mgr.: Alba Casella.

Labels: *Distributed:* AKC, Andinos, Butterfly, Clan Dilo, Musica Viva, Pepe Ureta, Profon, Sondor.

Fonovisa, Inc.

Ave. Madero N. 1020 P-14; Capital Federal, 1106, (+54) 1.312 5630, Fax: (+54) 1.315 5335; Dir. Gen.: Mario Faminsky; Dir. Mktg.: Victor Duejoro.

Interdisc S.A.

Boulevard 644, 2er Piso, Buenos Aires, 1000, (+54) 1.312-2046; Dir.: Gustavo Crisorio; Dir. Int'l/A&R Dept.: Karina Lopez; Local Repertoire: Patricia Lopez; A&R Dir.: Ronnie Buder. **Labels Owned:** CDA, Teka; *Distributed:* Applause, Motorcity. *US Reprs.:* EMI-Latin Capitol (New York, NY).

Leader Records

San Jose 277, Buenos Aires, 1424, (+54) 1.305 8292.

Melopea Records

Mafiano Acha 3037, Buenos Aires, 1430, (+54) 1.541 6156.

Microfon Argentina S.A.

Riobamba 286, #1025, Buenos Aires, CP 1025, (+54) 1.953-5710, (+54) 1.952-7180, Fax: (+54) 1.953-6759; Publicity: Paula Kaminsky.

Labels Owned: Micsa; *Distributed:* Compact Argentina, Fantasy, Fonomic, K-Tel, La Musik, Musika, Talent.

Milan Sur S.R.L.

Talcahuano 750-6 Piso, Buenos Aires, 1013, (+54) 1.374 4042, (+54) 1.374 4043, Fax: (+54) 1.374 4042; Pres.: Emmanuel Chamboredon; Gen. Mgr.: Lic. Alejandra Kaufman.

Labels Owned: Jade, Milan East, Milan Jazz, Milan Latino, Milan Sur, Ronnie Scott's Jazz House, Solesmes.

Musidisc Europe Sudamericana S.A.

Pasaje De Carmen 750, Piso 6, B. Buenos Aires, 1019, (+54) 1.814-1989, Fax: (+54) 1.814-1989; Managing Dir.: Jaime Olszewicki; Managing Dir.: Ana Maria Hernandez.

Labels Owned: Accord, Jazz Anthology; *Distributed:* Ala Bianca, B'Tech, Discomag, Energy, Full Time, Impact, J&N.

Oid Mortales

Emeralda 614, Buenos Aires, 1007, (+54) 1.322 3680, Fax: (+54) 1.394 3212; Pres.: Tutu Gianakis.

PolyGram Discos S.A.

Av. Cordoba 1345 Piso 14, Buenos Aires, 1055, (+54) 815 4890, Fax: (+54) 812 0034; Pres.: Ruben C. Aprile; A&R Mgr.: Adrian Muscari; Mktg. Dir.: Roberto Ploy.

RMM/Sum Records ★

Suipacha 280, 3 B Piso, Buenos Aires, 1008, (+54) 1.322 0980, (+54) 1.322 1127, Fax: (+54) 1.326 9682; Pres.: Santiago Uman; Label Mgr.: Sergio Leonart; Sales: Romina Tavora; Legal Dept.: Yanina Gluck.

Labels Owned: Sum; *Distributed:* Beppers Banquets, Carosello, Edel, Metal Blade, RMM, Roadrunner. *US Reprs.:* RMM, Baby Grand (NY); MP (FL). *Int'l Reprs.:* Paradox Music (Brazil).

Sony Music Entertainment (Argentina) S.A.

Bartolome Mitre 1986, Buenos Aires, 1039, (+54) 1.953 0105, (+54) 1.953 0199, Fax: (+54) 1.953 2030; Managing Dir.: Alberto Caldeiro; Vice Pres. A&R/Mktg.: Hugo Piombi; A&R Dir.: Sergio Garcia; Mktg. Dir.: Victor Ovejero.

Labels Owned: Columbia, Epic, Orfeo, Sony Classical.

Universal Music

Ave. Callao 1033, 4to Piso, Buenos Aires, 1023, (+54) 1.812 0038, Fax: (+54) 1.812 6788.

Warner Music Argentina S.A.

Castro Barros 848, Buenos Aires, 1217, (+54) 1.931 5409, Fax: (+54) 1.956 1147; Managing Dir.: Luis Mendez.

Labels Owned: ATCO/East West, A*Vision, Atlantic, CGD, Carrere, East West, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; *Distributed:* Anxious, Dead Dead Good, Eternal, Giant, Mavnick, Oval, PWL, Paisley Park, Red Dot, Rooot, Slam Jam, ZTT.

MUSIC PUBLISHERS

BMG Relay Ediciones S.A./Babylon S.A. ★, (SADAIC) Pasaje Del Carmen 750, Piso 6, B., Buenos Aires, 1019, (+54) 1.814 1989, Fax: (+54) 1.814 1989, Managing Dir.: Jaime Olszewicki; Gen. Mgr.: A.M. Hernandez.

Clan Dilo Music, (SADAIC) Calle 37, No. 1018, La Plata, 1900, (+54) 21.270 802, (+54) 21.287 524, Fax: (+54) 21.251 991, E-Mail: claudiolo@argentinamail.com; Pres.: Di Lorenzo Giorgio; Gen. Mgr.: Di Lorenzo Giorgio Jr.; Prof./Creative Mgr.: Di Lorenzo Tiziana; Contact: Di Lorenzo Antonella.

Owned: Clan Dilo Chilena Ltd.; **Administered:** Allione Edizioni, Atoll Music, Bianco E Nero Edizioni, Blue Kids Music, Carosello Music, Curci Music, Edizioni Straordinaria, Fermata De Chile, Kicco Music, Lapi Music, Pielie Edizioni, Sapiens Music, Star Comic.

EMI Music Publishing Argentina, (SADAIC) Av. Callao 289 - 1st Floor, Buenos Aires, 1022, (+54) 1.371 9740, Fax: (+54) 1.372 6837, Pres.: Nestor Emilio Casonu; Creative Mgr.: Roberto Galetto.

Editions Musicales Milan Music, (SACEM/SADAIC) Talcahuano 750, 6o Piso, Buenos Aires, 1013, (+54) 1.374 4042, (+54) 1.374 4043, Fax: (+54) 1.374 4043, Gen. Mgr.: Lic Alejandra Kaufman; Accounting: Juan H. Bosio Aragon.

Organizacion Musical Sud Americana (OMSA) S.R.L. ★, (SADAIC) Avda. R. Saenz Pena 1185, 8th Floor "N", Buenos Aires, 1035, (+54) 1.382 3230, (+54) 1.383 0745, Fax: (+54) 1.383 3946, Partner: Maria Luisa Cuevas; Partner: John E. Nathan; Admin.: Roberto F. Barry.

Administered: Arc/Regent (ASCAP/BMI), Ruben Blades Prods. (ASCAP), Walt Disney Music Co. (ASCAP), Dumvagen Music (ASCAP), Gallo Music Publishers (SAMRO), Gruppo Editoriale Sugar (SIAE), R20 (ASCAP), Paul Simon Music (BMI).

Peermusic Argentina, (SADAIC) Av. Rivadavia 4495, 1o Piso, Buenos Aires, 1205, (+54) 1.958 5551, Fax: (+54) 1.958 2711, E-Mail: 73070.563@compuserve.com; Managing Dir.: Elsa Villar; Int'l Consultant: Edward Villar.

Affiliated: Bourne Music, EDAMI/Acorde, Leeds Entertainment, MCA Music, Minder Music, Panther Music, Peer Int'l Corp., Elvis Presley Music, Southern Music, TRO-Essex Music Group.

Sony Music Publishing (Argentina) S.A., Bartolome Mitre 1986, Buenos Aires, 1039, (+54) 1.951 7443, (+54) 1.953 0105, Fax: (+54) 1.953 2030, Mgr.: Olinda Pascuali De Romera.

Warner Music Argentina, Castro Barros 848, Buenos Aires, 1217, (+54) 1.931 5409, Fax: (+54) 1.956 1147, Managing Dir.: Luis Mendez.

Wholesale Music Argentina, (SADAIC) Av. Rivadavia 4495, 1o Piso, Buenos Aires, 1205, (+54) 1.958 5551, Fax: (+54) 1.958 2711, E-Mail: 73070.563@compuserve.com; Managing Dir.: Elsa Villar; Int'l Consultant: Edward Villar.

Affiliated: Bourne Music, EDAMI/Acorde, Leeds Entertainment, MCA Music, Minder Music, Panther Music, Peer Int'l Corp., Elvis Presley Music, Southern Music, TRO-Essex Music Group.

Sony Music Publishing (Argentina) S.A., Bartolome Mitre 1986, Buenos Aires, 1039, (+54) 1.951 7443, (+54) 1.953 0105, Fax: (+54) 1.953 2030, Mgr.: Olinda Pascuali De Romera.

Warner Music Argentina, Castro Barros 848, Buenos Aires, 1217, (+54) 1.931 5409, Fax: (+54) 1.956 1147, Managing Dir.: Luis Mendez.

WHOLESALE & DISTRIBUTORS

DBN-Distribuidora Belgrano Norte s.r.l. ★, Zabala 3941, 1427 Capital Federal, Buenos Aires, (+54) 1.555 6100, (+54) 1.555 6200, Fax: (+54) 1.555 6400; E-Mail: dbn@sicoar.com; Web Site: www.dbnmusic.com.ar. CEO: Vicente Amorena;

Export Mgr.: Marcelo Canzani; Mktg. Mgr.: Luciano Areal; Dir., A&R: Ramiro Amorena; A&R Int'l: Gaston Marletta. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutsouts, Overstock, Accessories) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Alligator, RAS, Higher Octave Music, Narada, Miramar, Rykodisc, Blind Pig, Ripple, Varese Sarabande, Del Cielito, Old Mortales, DBN.

Handelman de Argentina, S.A., French 31 - 1646 San Fernando, Buenos Aires, (+54) 1.725 0122, Fax: (+54) 1.746 5772, Gen. Mgr.: Gary Van Valkenburgh. (Distributor)

Musidisc Europe Sudamericana / Babylon S.A. ★, Pasaje Del Carmen 750, Piso 6, B., Buenos Aires, 1019, (+54) 1.814 1989, Fax: (+54) 1.814 1989, Managing Dir.: Jaime Olszewicki. (Distributor, Importer, Exporter)

SyberVision Systems, Inc., Vigna SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

SyberVision Systems, Inc., Vigna SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

SyberVision Systems, Inc., Vigna SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

SyberVision Systems, Inc., Vigna SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

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SyberVision Systems, Inc., Vigna SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

SyberVision Systems, Inc., Vigna SRL, Viamonte 881, Buenos Aires, 1053, (+54) 1.322-7400, Fax: (+54) 1.394-7000. Mng. Partner: Ricardo Saragovi. (Distributor)

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(+54) 1.814 4357. Pres.: Jeannette A. de Erize; Gen. Mgr.: Gisela Timmermann.

Sociedad Argentina de Autores y Compositores (SADAIC) ★, Lavalle 1547, Buenos Aires, 1048, (+54) 1.379-8664, Fax: (+54) 1.11-1985. Pres.: Ariel Ramirez; Int'l Mgr.: Dario Rodriguez Miglio; Gen. Mgr.: Guillermo Ocampo.

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EPSA Electrical Products S.A., Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957-7777, Fax: (+54) 1.931-3872. Pres.: Laura Casella; Sales Mgr.: Alba Casella; Mktg. Dir.: Elba Casella; CD Div.: Laura Tesoriero.

Sonopress Argentina, Talcahuano 750, 6 Piso, Buenos Aires, 1013, (+54) 1.494 051, Fax: (+54) 1.811 2115.

MASTERING FACILITIES

EPSA Electrical Products S.A., Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957-7777, Fax: (+54) 1.931-3872. Pres.: Laura Casella; Sales Mgr.: Alba Casella; Mktg. Dir.: Elba Casella; CD Div.: Laura Tesoriero. Audio. Specializing in: Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

EPSA Electrical Products S.A., Mexico 2835, Capital Federal, Buenos Aires, 1223, (+54) 1.957-7777, Fax: (+54) 1.931-3872. Pres.: Laura Casella; Sales Mgr.: Alba Casella; Mktg. Dir.: Elba Casella; CD Div.: Laura Tesoriero. Audio: Cassette. Audio Packaging Services-Inserting, Collating.

AUSTRALIA

RECORD LABELS

ABC Music

GPO Box 9994, Sydney, NSW, 2001, (+61) 2.9950 3999, Fax: (+61) 2.9950 3989; Head, Contemporary Music: Meryl Gross.

AMC Records ★

9 Rangers Rd., Neutral Bay, Sydney, NSW, 2089, (+61) 02.9953 6038, Fax: (+61) 02.9953 1803; E-Mail: aimmusic@am.com.au; Web Site: http://www.bayweb.com.au/aim_mus; Managing Dir.: Peter Noble; Contact: Billie Kijad.

Labels Owned: AMC, Albert Productions.

Aim Records ★

PO Box 935, Byron Bay, NSW, 2481, (+61) 66.872033, Fax: (+61) 66.222588; E-Mail: aimmusic@am.com.au; Web Site: http://www.bayweb.com.au/aim_mus; Managing Dir.: Peter Noble; Contact: Billie Kijad.

Labels Owned: Aim Dance, Aim Live, Class Country Collection, Fip (Funk), LMS (Louisiana Music Series), Legendary Masters.

Au-Go-Go Records

GPO Box 542d, Melbourne, VIC, 3001, (+61) 3.9642 0545, Fax: (+61) 3.9602 5899; E-Mail: augogo@augogo.com; Web Site:

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http://www.augogo.com; Dir.: Greta Moon; Prodn. & Int'l: Fiona Allan; Promo. & Mktg.: Francesca Trimballi; Promo. & Publicity: Timothy Everist; Int'l Atty. & Art: Scott Menthorn.
Labels Owned: Ad Go, Giant Claw, Pearl Necklace.
US Reps.: Mordam (CA).

BMG Australia Ltd.

194 Miller St., North Sydney, NSW, 2060, (+61) 02.9900 7888, Fax: (+61) 02.9955 4825; E-Mail: tim.prescott@bertelsmann.de; Web Site: www.bmg.com.au; Managing Dir.: Tim Prescott; Mktg. Dir./Int'l: Richard Clarkson; Dir./Mktg. & Sales: Ken Outch; Nat'l Promos. Dir.: Tessa Morris.
Labels Owned: Arista U.K., Arista U.S., BMG/ARIELA/LOGIC, BMG Int'l, Deconstruction, Gotham, Private Music/Windham Hill, RCA U.K., RCA U.S., Volcano; **Distributed:** American Recordings, Restless, Time Bomb.

Bunyip Records ★

3 Hessel Pl., Emu Heights, NSW, 2750, (+61) 047.35 4369, Fax: (+61) 047.74 2047; Managing Dir.: Ian B. MacLeod; Producer: Jack Pledge; Sec.: Sheila A. Beswick.
Labels Owned: Pinewood, Rockabilly.

Castle Communications (Australia) Ltd.

194 Miller St., North Sydney, NSW, 2060, (+61) 02.9900 7877, Fax: (+61) 02.9955 5742; E-Mail: rebecca.king@bertelsmann.de; Licensing Mgr.: Rebecca King.

Central Australian Aboriginal Media Assn.

101 Todd St., Alice Springs, NT, 0870, (+61) 089.529 205, Fax: (+61) 089.529 212; E-Mail: caamal.ozemail.com.au; Web Site: www.ozemail.com.au-caamal; Head, Music: Ricard Micallef; Engineer: Stan Satour.

Colatal Music

19 Andrew Ave., Broadbeach Waters, QLD, 4218, (+61) 0755.388911, Fax: (+61) 0755.703434; Dir.: Bernie Stahl; Dir.: Suzanne Stahl; Dir.: Col Elliott; Dir.: Karen Elliott.

Copperfield Records ★

14 Summerland Key, Broadbeach, QLD, 4218, (+61) 7.5531-7152, Fax: (+61) 7.5531-7152; E-Mail: cspsond@hotmail.com; Managing Dir.: David Gibson; A&R: Leif Gibson; Pub. Rel.: Elke Gibson.

Dino Music Pty. Ltd. ★

Ste. W2/4, The Ultimo Centre, 42 Wattle St., Ultimo, NSW, 2007, (+61) 2.9660 3288, Fax: (+61) 2.9660 6776; E-Mail: dino@intercoast.com.au; Managing Dir.: John Harper; Label Mgr. (Crash Bang!): Christian Barker; A&R Mgr.: Chris Somerville; Mktg. Mgr.: Lorraine Drennan.
Labels Owned: Crash Bang, Dino, Jellyfish, Music For Less, Neeter, Ripe, Ultra Value; **Distributed:** Avex UK (some), Banksia, Cleveland City, Gallo (some), Kix, Laser (Aust), Massive (some), Megapop, Metacom (some), More Protein, Ouch!, Pro DJ, Stress.

EMI Music Australia ★

98-100 Glover St., Cremorne, NSW, 2090, (+61) 02.9908 0777, Fax: (+61) 02.9908 0666; Chrmn.: David Snell; Mng. Dir.: Australia: Tony Harlow; Sales Dir.: Mark Williams; Gen. Mgr.: Michael Manos.
Offices: PO Box 161, 102 York St., South Melbourne, VIC, 3205, Australia, (61) 613-9690-3022, Fax: (61) 613-9690-7325, VIC State Mgr.: Scott Mitchell; PO Box 3008, 142 Fullarton Rd., Norwood, SA, 5067, Australia, (61) 618-8332-9233, Fax: (61) 618-8332-4298, SA State Mgr.: Malcolm Maksimovic; 49 Railway Parade, Mount Lawley, WA, 6050, Australia, (61) 619-370-1688, Fax: (61) 619-370-4296, WA State Mgr.: Dixie Battersby; PO Box 311, 98-100 Glover St., Cremorne, NSW, 2090, Australia, (61) 2.9908 0777, Fax: (61) 2.9908 0666, NSW State Mgr.: Danny Carter; Ground Floor, Bldg. 2, Terrace Off. Pk., 527 Gregory Terrace, Fortitude Valley Bus Cir., QLD, 4006, Australia, (61) 7.3252 7744, Fax: (61) 7.3252 7995, QLD State Mgr.: Shay Reynolds.
Labels Owned: Axis, Capitol; **Distributed:** ABC, Albert Prodn., Avenue.

Festival Records Pty. Ltd.

63-79 Miller St., Pyrmont, Sydney, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001; E-Mail: eop@festivalrecords.com.au; Managing Dir.: Bill Eeg; Deputy Managing Dir.: Warren Fahy.
Labels Owned: Larrikin Group; **Distributed:** Alligator, Almo Sounds, Avex, Concord, Fantasy, First Night.

Fiddling Fool Productions ★

29 Ray Road, Epping, NSW, 2121, (+61) 02.9668 5176; Dir.: Guy McNeil.
Offices: 29 Ray Rd., Epping, NSW, 2121, Australia.

Hadley Records ★

5 Egret Pl., Tamworth, NSW, 2340, (+61) 02.6765 7813, Fax: (+61) 02.6765 7813; Mng. Partner: Eric W. Scott; Partner: Hilary Scott.
Labels Distributed: Briar, Double J, Njalka, Opat, Salt Bush, Tasvic, Wildwood.

Id

3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207 0500, Fax: (+61) 2.9241 1560; Mgr.: Adam Yazhxi; Label Coord.: Megan Short.

The Image Music Group Pty. Ltd.

32 Boundary St., South Melbourne, VIC, 3205, (+61) 03.9682-4888, Fax: (+61) 03.9682-7444; E-Mail: image@werple.net.au; Managing Dir.: John McDonald; Dir.: Kay McDonald; Prodn. Mgr.: Keith Colias; Royalties Mgr.: Rose Few.
Labels Owned: Avenue, Fable, Harbour; **Distributed:** Image Library (Prodn. Music CDs).

Island Records

3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207 0500, Fax: (+61) 2.9241 1560; Label Mgr.: Robyn Way; Label Coord.: Katrina Ross.
Labels Owned: Antilles, Axiom, Blunted, 4th & Broadway, G-Zone, Gee Street, Guts & Grace, Island Jamaica, Mango, Quango, Tuff Gong.

Larrikin Entertainment Pty Ltd. ★

63-79 Miller St., Pyrmont, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001; E-Mail: larrikin@geko.net.au; CEO: Warren Fahy.
Labels Owned: Aborigine Music, Knot Rock, Lunadisc, Walsingham Classics.

US Reps.: Allegro Corp. (OR).

Int'l Reps.: CRS (The Netherlands).

MRA Entertainment Group ★

5 Dividend St., Mansfield, Brisbane, QLD, 4122, (+61) 07.3849 6020, Fax: (+61) 07.3349 8806; E-Mail: mragroup@gil.com.au; Managing Dir.: Ray Hartley; Sales Mgr.: Glen Navrali; Promo. Mgr.: Pam Van der Kooy.
Labels Owned: Australia Fare, Hart, Wizzard Entertainment; **Distributed:** American Gramophone, Baja/TSR, Canyon, Melbourne, Dara, Earthbeat, Escapade, Gae Linn, Hallmark Carlton, Hearts of Space, Higher Octave, JVC, Justice, Narada, Past Perfect, Prismic, Shanachie, Silcwave.

Makehift Music ★

13 Nowra St., Marayong, NSW, 2148, (+61) 02.9626 8991, Fax: (+61) 02.9626 8991; Mgr.: Peter Bales.
Labels Owned: Ia, Makehift Collection.

Mathews Music Pty. Ltd.

7 Denison St., Rozelle, NSW, 2039, (+61) 02.9555 1066, Fax: (+61) 02.9555 1301; Owner: Phil Mathews; Owner: Chris Mathews.

Mercury Records Australia

3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207 0500, Fax: (+61) 2.9241 1560; Dir. Mktg.: Clive Hodson; Dir., Promo.: Frances Georgeson.

Midnight Records Pty. Ltd. ★

Bratton Hall, 36 Pitt St., Kirribilli, Sydney, NSW, 2061, (+61) 02.9922 6077, Fax: (+61) 02.9922 6603; Managing Dir.: Peter Rix; Dir.: Philip Walker; Artist Liaison: Lisa Willows; Prodn. Mgr.: Adrienne Driscoll.
Labels Distributed: Paris Recording Partnership.

Move Records ★

10 Glen Dr., Eaglemont, VIC, 3084, (+61) 3.9497-3105, Fax: (+61) 3.9497-4426; E-Mail: move@co31.aone.net.au; Mgr.: Martin Wright.

Mushroom Records Pty. Ltd.

9 Dundas Ln., Albert Park, VIC, 3206, (+61) 3.9690 3399, Fax: (+61) 3.9695 7819; Chrmn./CEO: Michael Gudinski; Joint Managing Dir.: Warren Costello; Joint Managing Dir.: Simon Young; Gen. Mgr.: Eleanor McKay; Gen. Mgr.: Mark Opitz; Mgr. Mktg./Promos.: Sue McAulay.

Origen Records ★

6th Floor, 350 Kent St., Sydney, NSW, 2000, (+61) 2.9299-5966, Fax: (+61) 2.9299-3059; A&R Dir.: Philip Mortlock; Opns.: Marilyn Mortlock; Opns. Dir.: Philip Walker; Facilities Mgr.: Marilyn Mortlock; Royalties: Sally Galwey.
Labels Distributed: DRG, Laughing Stock.

Platypus Records

Woodstock, 1629 Bishopsbourne Rd., Longford, TAS, 7301, (+61) 0363.912 277, Fax: (+61) 0363.911 900; E-Mail: dougal@vision.net.au; Managing Dir.: Douglas Kelly.

Polydor Records Australia Ltd. ★

Level 1, 3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207-0500, Fax: (+61) 2.9241-1609; Managing Dir.: Adam Holt; Financial Controller: Tony Smith; A&R Dir.: Craig Kamber; Nat'l Promos. & Pub. Mgr.: Catherine Swan.
Labels Owned: Red Eye; **Distributed:** A & M, A & M (UK), Atlas/Polydor US, Go! Beat, Hollywood, London/FFRR, Motown, Polydor UK, The Really Useful Group.

Polyester Australian Music Co. ★

367 Brunswick St., Fitzroy, VIC, 3065, (+61) 3.94195137, Fax: (+61) 3.94194961; E-Mail: orders@polyester.com.au; Dir.: Paul Elliott; Dir.: Eddy Elliott; Mgr.: Bevan Roberts.

PolyGram Pty. Ltd.

3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207-0500, Fax: (+61) 2.9207-0599; Pres.: Tim Read; Vice Pres.: Paul Dickson; Finance Dir.: Frank Staebbe; Gen. Mgr./Sales: Sam Clarke; Legal & Business Affairs: Sue Cohen; Distribution Mgr.: Paul Green; Commercial Mgr.: Tim Prescott; GM/TV & Strategic Mktg.: Steve Carter; Nat'l Sales Mgr.: Richard Davies.
Offices: 111 Queensbridge St., South Melbourne, VIC, 3205, Australia, (61) 03.682 3644, Fax: (61) 03.682 4011, State Mgr.: Steve Viddicombe; Ste. 1, Taringa Centre, Taringa, QLD, 4068, Australia, (61) 07.870 3311, Fax: (61) 07.870 9199, State Mgr.: Michael Coates; 3 King William Rd., Unley, SA, 5061, Australia, (61) 08.272 7733, Fax: (61) 08.373 3205, State Mgr.: Sue Hill; 284 Rokeby Rd., Subiaco, WA, 6008, Australia, (61) 09.361 2447, Fax: (61) 09.360 4426, State Mgr.: Steve Young; 122 McEvoy St., Alexandria, NSW, 2015, Australia, (61) 02.9207 8733, Fax: (61) 02.9318 1278, State Mgr.: Tony McKenny.

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Labels Owned: ABC Classics, Akaba, Amadeo, Archiv, Argo, Artworks, Bran Nu Das, Burdan, DRG, Decca, Deutsche Grammophon, Discovery, Dureau, EmArcy, First Night, Funny Business, Icon, JMT, L'oiseau-Lyre, La Brava Music, London, MPS, Mercury "Living Presence", Move, Origin, Pacific Rim, Philips Classics, Point Music, Rufus, Shorelec, Tall Poppies, Varese Sarabande, Verve, Verve Forecast.

Rainbow Records Ltd.

Unit 4, 19 Rodborough Rd., Frenchs Forest, NSW, 2086, (+61) 9451-7577, Fax: (+61) 9452-1233; Managing Dir.: John Avakian; Mktg. Dir.: Ara Avakian; Sec.: Bruce Henry.
Labels Owned: Astor Budget, Music for Pleasure, Summit; **Distributed:** Alshire, Madacy, Peter Pan, Tring.

Red Eye Records ★

PO Box 689, Sydney, NSW, 2010, (+61) 02.318 1135, Fax: (+61) 02.318 1512; CEO: Janelle Glass; MD: John Foy; Contact: Petra Meyer.

Sandstock Music Pty. Ltd. ★

PO Box 557, Charlestown, NSW, 2209, (+61) 2.495 48379, Fax: (+61) 2.495 65849; Managing Dir.: Jill Gartrell.
Labels Distributed: Dara, Dolphin, Earthworks, Flamencovision, Grapevine, Outlet, Quinlan Road, Sterns, Topic.

Shock Records

24 High St., Northcote, VIC, 3070, (+61) 3.9482 3666, Fax: (+61) 3.9482 3873; E-Mail: charles@shock.com.au; CEO: Charles Caidas; Managing Dir.: David Williams; Managing Dir.: Andrew McGee; Managing Dir.: Francesco Falvo; Int'l Labels Mgr.: Harvey Saward; A&R: Sharon Ashworth.
Offices: Ste. 1/Level 7, 29-37 Bellevue St., Surry Hills, NSW, 2010, Australia, (61) 2.9211 6800, Fax: (61) 2.9211 6333, State Mgr.-NSW/QLD: Rob Lenehan; NSW Promos. Mgr.: Aaron Currow.
Labels Owned: Adrenalin, Concubine, Cortex, Current, Genre B, Goode, Green Balloon, Hypnotized, Laff Riot, Shagpile, Straight Up, Take One, Thrust, Torn & Frayed.

Sony Music Australia Ltd.

11-19 Hargrave St., East Sydney, NSW, 2010, (+61) 2.9363 8200, Fax: (+61) 2.9331 1377; Managing Dir./CEO: Denis Handlin; Gen. Mgr.: A&R: Peter Karpin; Gen. Mgr.: Finance: Alan Terrey; Gen. Mgr.: Nat'l Sales: Peter Caswell; Gen. Mgr.: Mktg.: Chris Moss; Dir., Nat'l Promos./Publ.: John Parker; Dir., Mktg.-Columbia: John Sackson; Dir., Mktg.-Epic: Steve Millard.
Offices: 60 Huntingwood Dr., Huntingwood, NSW, 2148, Australia, (61) 2.839 0222, Fax: (61) 2.839 0202, Gen. Mgr.: Opns.: Robin Kennedy; 23 Queensberry St., Carlton South, VIC, 3053, Australia, (61) 3.862 1822, Fax: (61) 3.663 4050, State Mgr.: Ian Tull; 5 Cribb St., Ground Floor, Milton, QLD, 4064, Australia, (61) 7.368 2811, Fax: (61) 7.368 2947, State Mgr.: Mick Delanty; 206 Fisher St., Malvern, Adelaide, SA, 5061, Australia, (61) 8.373 2311, Fax: (61) 8.373 2317, State Mgr.: Richard Ormerth; 143 Edward St., Perth, WA, 6000, Australia, (61) 9.227 7255, Fax: (61) 9.227 5732, State Mgr.: Greg Maybury.
Labels Owned: ARC, Alberts Prodn., Bang, Bid, Big Life, Blue Sky, Both Barrels, Caribou, Chaos, Chycago Int'l Music Works, Columbia, Creation, Curb, DW, Dance Pool, Disney, Emphasis, Epic, 415, Harmony, Ice, Jet, Kalimba Prod., Kat Family, Kirshner, LED, Murrum, Network, Ode (Carol King Only), Odyssey, Pasha, Pavillion, Philadelphia Int'l, Portrait, Relativity, Select, 6x6, Soho Square, Survival Music, Voltion.

Swagg Records ★

PO Box 125, South Yarra, VIC, 3141, (+61) 03.9808-6280; Pres.: Nevill L. Sherburn.
Labels Owned: The Jazz Makers.
US Reps.: Bay Side Record Dist., Arhoolie Records (CA).

Time Life (Australia) Pty. Ltd. ★

3 Talavera Rd., North Ryde, Sydney, NSW, 2113, (+61) 2.9856 2221, Fax: (+61) 2.9856 2202; Chrmn./Mng. Dir.: John D. Hall; CFO: Pearly Van Hutten; Mng. Dir.-Record Clubs: Jenny Steigenberger.
Labels Owned: Australian CD, Music Express, World Music.

Vollition Records ★

38 Thomson St., East Sydney, NSW, 2010, (+61) 2.9332 2270, Fax: (+61) 2.9360 1785; Managing Dir.: Andrew Penhallow; Gen. Mgr.: Chris Read.

Warner Music Asia Pacific ★

1 Macquarie Pl., The Gateway, Level 42, Sydney, NSW, 2000, (+61) 2.9241 8122, Fax: (+61) 2.9247 3909; Sr. Vice Pres.: Brian Harris.
Labels Owned: ATCO/East West, A*Vision, Atlantic, CGD, Garrere, EastWest, Elektra, Elektra Video; **Distributed:** Anxious, Dead Dead Good.

Word Australia ★

11-13 Moncrief Rd., Nunawading, VIC, 3131, (+61) 3.9894-2027, Fax: (+61) 3.9894-3099; E-Mail: wendy@worddirect.com.au; Mgr.: Wendy Mouton.
Labels Owned: Triune; **Distributed:** Everland, Gotee, HSH Educational Products, Image VII, Landmark, Myrrh, Reunion, Southland, Word UK.

MUSIC PUBLISHERS

ABC Music. GPO Box 9994, Sydney, NSW 2001, (+61) 2.9950 3999, Fax: (+61) 2.9950 3989, Head, Contemporary Music: Meryl Gross.

J. Albert & Son Pty. Ltd. ★ (ASCAP) 9 Rangers Rd., Neutral Bay, Sydney, NSW 2089, (+61) 02.9953 6036, Fax: (+61) 02.9953 1803, E-Mail: 100254.407@compuserve.com; Gen. Mgr.: Fila Riccobono; A&R Mgr.: Barry Andrews; Royalty Mgr.: Karen Sims; Sec.: David Renyard.
Administered: Air Music Scandinavia, BMG (South East Asia), EMI Music Publishing (Holland), EMI Music Publishing (Spain), EMI Music Publishing (Germany), EMI Music Publishing (Greece), Edward B. Marks Music Corp./Freddie Bienstock Ents. (USA), G. Ricordi & Co. (Italy), Warner/Chappell (France).

Alfred Publishing (Australia) Ltd. ★ (APRA/AMCOS) Unit 2, 20 Resolution Dr., Caringbah, NSW 2229, (+61) 2.9524 0033, Fax: (+61) 2.9524 0023, Gen. Mgr.: Dave Bolden.

Anton's Songs, 37 Railway Terrace, Milton, Brisbane, QLD 4064, (+61) 07.3367-0828, Fax: (+61) 07.3367-0831, Pres.: Houghton Hughes; A&R: Anton Hughes.

BMG Music Pty. Ltd. (APRA) 194 Miller St., North Sydney, NSW 2060, (+61) 2.9900 7880, Fax: (+61) 2.9955 5014, E-Mail: mruin@bmg.com.au; Managing Dir.: Mitchell Rubin; Gen. Mgr./Admin./Licensing: Jill Overmyer.
Administered: Famous Music, Fiction Music, Gibb Brothers Music, Lowery Music, Malaco Music, Memory Lane, Tom Petty Music, The Presidents of The United States of America Music, Zomba Music.

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Bright Spark Songs Pty. Ltd. (APRA) 20 Leila St., Prahran, VIC 3181, (+61) 03.9525 0222, Fax: (+61) 03.9525 0233, Managing Dir.: Richard East; Copyright Admin.: Sharyn Moran.

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Coastal Music, 19 Andrew Ave., Broadbeach Waters, QLD 4218, (+61) 07.5536-8911, Fax: (+61) 07.5570-3434, Dir.: Bernie Stahl; Dir.: Suzanne Stahl; Dir.: Karen Elliott.

EMI Music Publishing Australia Pty. Ltd. (APRA) One Gurrigal St., Level 1, Mosman, NSW 2088, (+61) 2.9960 5400, Fax: (+61) 2.9960 5122, Managing Dir.: John Anderson; Creative Servs. Mgr.: Belinda Yates; Print Music Mgr.: Caroline Riddell; A&R/Pdct. Mgr.: Diana Torossian; Int'l A&R Mgr.: Maree Hambour; Local A&R: Ann-Marie de Battenor.

Owned: Allans Music Australia Pty Ltd. (APRA), Belinda Music (Australia) Pty Ltd. (APRA), D. Davis & Co. Pty Ltd. (APRA), EMI Catalogue Partnership Australia Pty Ltd. (APRA), EMI Songs Australia Pty Ltd. (APRA), EMI Virgin Music Publishing Australia Pty Ltd. (APRA), TM Music (Australia) Pty Ltd. (APRA); **Administered:** ABKCO Music (APRA), Eastman Publishers Pty Ltd. (APRA), MPL Communications (Australia) Pty Ltd. (APRA).

Eagle's Ears, Inc., Locked Bag 21, Hawthorn, VIC 3122, (+61) 3.9553 4255, Fax: (+61) 3.9552 8098, E-Mail: kosma@ozemail.com.au; Managing Dir.: R.L. Eagle.

Administered: King of Spades Music (AMCOS).

Elbow Room Music ★, (APRA) 29 Ray Rd., Epping, NSW 2121, (+61) 02.9868 5176, Dir.: Gus McNeil.

Fable Music Pty. Ltd. ★, (APRA) 32 Boundary St., South Melbourne, VIC 3205, (+61) 03.9682 4888, Fax: (+61) 03.9682 7444, E-Mail: image@werple.net.au; Managing Dir.: John McDonald; Prof. Mgr.: Frank Sablotny; Copyright Admin.: Lee McDonald; Promos.: Paul Gildea.

Owned: Image Library (APRA); **Administered:** Dennis Music (STEMRA), Epervier Music (SACEM), Flipper Music (SIAE), Integrated Copyright Group (BMI), Koka Media (SACEM), Ring Musik (GEMA), September Music Corp. (BMI/ASCAP), Sintonia Music (SGAE), Telemusic (SACEM).

Festival Music Pty. Ltd. ★, (APRA/AMCOS) 63-79 Miller St., Pyrmont, NSW 2009, (+61) 02.9660-5218, Fax: (+61) 02.9692-8058, Gen. Mgr.: Bruce Powell.

Owned: Rosella Music Pty. Ltd.; **Administered:** Trafalgar Music Pty. Ltd.

Five Star Publishing, (ASCAP) PO Box 196, Glebe, Sydney, NSW 2037, (+61) 02.660-6881, Fax: (+61) 02.522-1312, Gen. Mgr.: Colin Jacobsen; Prof. Mgr.: Keith Jacobsen.

Affiliated: Joye Publishing Australia, Joye Publishing USA.

Genesis Music ★, (APRA) Shop 1/41 Maple St., Greystanes, NSW 2145, (+61) 02.9896 2111, (+61) 02.9636 3451, Fax: (+61) 02.9636 3451, Mgr.: Bob Goodfellow; Sales: David McGertigan.

Affiliated: BMG Sacred, Christian World, Inc., Collegium/Priority, Dino Music Sacred, EMI Sacred, Lillenas Music, Smith Music Group.

The Image Music Group Pty. Ltd., (APRA) 32 Boundary St., South Melbourne, VIC 3205, (+61) 03.9682 4888, Fax: (+61) 03.9682 7444, E-Mail: image@werple.net.au; Managing Dir.: John McDonald; Copyright Admin.: Lee McDonald; Prof. Mgr.: Frank Sablotny; Promos.: Paul Gildea.

Joye Publishing Co., (ASCAP) 98 Glebe Pt. Rd., Glebe, Sydney, NSW 2037, (+61) 02.692 9939, Fax: (+61) 02.552 1312, Pres.: Col Joye; Prof. Mgr.: Sandra Chambers.

Affiliated: Five Star Publishing.

Larrikin Music Publishing Pty. Ltd. ★, (APRA/AMCOS) 30-32 Carrington St., Lisgar House, 4th Floor, Sydney, NSW 2000, (+61) 02.9299 8877, Fax: (+61) 02.9299 6564, E-Mail: music@lrm.com.au; Managing Dir.: Norm Lurie; Prof./Creative Mgr.: Rob Dearlove.

Leosong Music Group (LMG) ★, (CMI) 350 Kent St., 6th Floor, Sydney, NSW 2000, (+61) 2.9299 5966, Fax: (+61) 2.9299 3059, Chrmn.: Philip Walker; Managing Dir.: Philip Mortlock; Copyright/Royalties Dir.: Sally Galwey.

Owned: Cue Mgmt., Walsing; **Administered:** Australian Screen Music, Currawong Music, Gorno Music, Leosong Copyright Serv., Midnight Music, Remix Music, Screensong, Pty. Ltd.

Logical Choice Music, 32 Foord Ave., Hurstville Park, NSW 2193, (+61) 02.9559 4959, Fax: (+61) 02.9516 5589, Managing Dir.: Greg Grant.

MCA Music (Australia) Pty. Ltd., 23 Pelican St., Darlinghurst, NSW 2010, (+61) 2.9267 6088, Fax: (+61) 2.9264 6543, Managing Dir.: Peter Hebbes; Creative Mgr.: Paul Nearhos; Licensing Mgr.: Denise Fraser.

Administered: Acuff-Rose, Eaton Music (APRA), Pincus Gil (APRA), Elvis Presley Music, Inc., Tangerine Music (APRA).

MMA Music Publishing ★, (APRA) 26 Bayswater Rd., Kings Cross, NSW 2011, (+61) 2.9326 9599, Fax: (+61) 2.9326 9641, E-Mail: office@roart.com.au; CEO: C.M. Murphy; Managing Dir.: Kim Frankiewicz; A&R/Licensing: Simon Kain.

Offices: 8570 1/2 Melrose Ave., West Hollywood, CA, 90069, United States, (310) 659-0596, Fax: (310) 659-0717, Mgr.: Donna Young; 8/F 100 Canton Rd., Kowloon, Hong Kong, 8522.377.2870, Fax: 8522.377.2871, Mgr.: Heather Kendrick.

Administered: B.A.D. Songs (UK), Complete Music (UK), Minder Music (UK), Momentum Music (UK), Mute Songs (UK), Somerset Songs (USA), Stone City Music (USA), Ten Ten/Coburn Music (USA), Tommy Boy (USA), Worldsong, Inc. (USA).

Marble Music Publishing Pty. Ltd., (APRA) 240 Exhibition St., Melbourne, VIC 3000, (+61) 03.9242 1000, Fax: (+61) 03.9242 1030, Gen. Mgr.: Lorraine Challis.

Matthews Music Pty. Ltd., 75 Denison St., Rozelle, NSW 2039, (+61) 02.9555 1066, Fax: (+61) 02.9555 1301, Managing Dir.: Chris Matthews.

Memory Lane Music (Australia) Pty. Ltd., (APRA) PO Box 1126, Dee Why, NSW 2099, (+61) 02.9971 2700, Fax: (+61) 02.9971 2878, Pres.: Larry Spier; Gen. Mgr.: Dorothy Spier.

Mushroom Music Pty. Ltd., (APRA) 9 Dundas Ln., Albert Park, Melbourne, VIC 3206, (+61) 03.9695-7832, Fax: (+61) 03.9695-7806, Chrmn.: Michael Gildinski; Managing Dir.: Ian James; Creative Mgr.: Jacqui Dennis; A&R/Professional Mgr.: Paul Costello; Copyright Mgr.: Kym Nicholson; Admin. Mgr.: Gerada McKenna.

Administered: Doo Dah Music, Flying Nun Music, Melodian Music, Picture This Music, Solid Music, Standard Music, ABC Music.

PD Music Publishing, (APRA) 240 Exhibition St., Melbourne, VIC 3000, (+61) 03.9242 1000, Fax: (+61) 03.9242 1030, Gen. Mgr.: Lorraine Challis.

Pearmusic Pty. Ltd., (APRA) Lawson House, Ste. 304, 10-12 Clarke St., Crows Nest, Sydney, NSW 2065, (+61) 2.9436 0799, Fax: (+61) 2.9437 5980, Managing Dir.: Matthew Donlevy.

Affiliated: Southern Music Publishing.

PolyGram Music Publishing ★, (BMI) 3 Munn Reserve, Millers Point, Sydney, NSW 2000, (+61) 2.9207 0585, Fax: (+61) 2.9252 0503, Managing Dir.: Roger Grierson; Creative Mgr.: Gary Seeger.

Owned: Black Pig Music, Gotham Music, Dick James Music, Lost In Music, Moo Chewns; **Administered:** Lenono Music.

Production Music Services Pty. Ltd., (APRA) Seven Ramsay Rd., Ste. 9, Pennant Hills, NSW 2120, (+61) 02.9484 2321, Fax: (+61) 02.9484 7316, E-Mail: pmsmusic@msn.com; Web Site: www.pmsmusic.com.au; Managing Dir.: Peter Baker.

Rondor Music Int'l (Australia) Pty. Ltd., (APRA) 78 Chandos St., St. Leonards, Sydney, NSW 2065, (+61) 02.9901 4600, Fax: (+61) 02.9901 4924, Managing Dir.: Bob Aird; Prof. Mgr.: Graham Thompson.

Affiliated: Almo Irving Music.

Sony/ATV Music Publishing Australia, (AMCOS) 11-19 Hargrave St., East Sydney, NSW 2010, (+61) 2.9383 6384, Fax: (+61) 2.9331 8164, Gen. Mgr.: Damian Trotter; Licensing/Admin. Mgr.: Wendy Richardson; Prof. Mgr.: Mark Callaghan.

Affiliated: Rubber Music, Tree Music Publishing.

Sundown Music Publishing, 11/4 Eveline St., Margate, QLD 4019, (+61) 7.3284 5750, Fax: (+61) 7.3284 0816, Pres.: Eleanor Briskey.

Transistor Music, 1st Floor, 67-69 Alexander St., Crows Nest, Sydney, NSW 2065, (+61) 2.9437 0474, Fax: (+61) 2.9437 0462, Managing Dir.: Chris Katzinger; Promo./Mktg. Mgr.: Vicki Gordon.

Vandor Australia, 36 William St., South Grafton, NSW 2460, (+61) 66.443 758, E-Mail: stevetw@nor.com.au; Vice Pres.: Steve Wainwright.

Warner/Chappell Music, 1 Cassins Ave., North Sydney, NSW 2060, (+61) 2.9954 5122, Fax: (+61) 2.9954 5115, Managing Dir.: John Bromell; Finance Dir.: Saville Abramowitz.

Woodstock Music, 1629 Bishopscourne Rd., Longford, TAS 7301, (+61) 0363.912 277, Fax: (+61) 0363.911 900, E-Mail: dougal@vision.net.au; Pres.: Dougal Kelly.

Word Publishing Australia, (APRA) 11-13 Moncrief Rd., Nunawading, VIC 3131, (+61) 03.9894 2027, Fax: (+61) 03.9894 3099, E-Mail: wendy@worlddirect.com.au; Mgr.: Wendy Moulton.

Affiliated: Addison Music Co., Gaither Music, Image VII, Regency Music, Sandi's Songs Music, Triune Music (APRA), Word Music, Word UK Ltd.

Yeldah Music, (APRA) 5 Egret Pl., Tamworth, NSW 2340, (+61) 02.6765-7813, Managing Partner: Eric W. Scott.

WHOLESALE & DISTRIBUTORS

Bandit Audio, 6/65 Muston St., Mosman, 2088, (+61) 2.9960-4598, Fax: (+61) 2.9960-3501, Managing Dir.: Brett Coupland. (Distributor)

Black Market Music, 1/143 Hawke St., West Melbourne, 3003, (+61) 3.9326-8886, Fax: (+61) 3.9326-8887, E-Mail: blackbiz@ozonline.com.au; Mgr.: John Durr. (Compact Disc) (Distributor)

Christian Marketing Communications Pty. Ltd., Unit 9, 147 Marshalltown Rd., Grovedale, 3216, (+61) 52.413288, Fax: (+61) 52.413290, Pres./CEO: John Muys; Sr. VP/Buyer (Pre-Rec Mus/Vid): Alan Kennedy; Buyer (Videos): Alan Kennedy. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Frontline Music Group, Kingsway Music, Warner Alliance, Brentwood Music, Scripture in Song, Laserlight, Vineyard Music, New Haven, Essential, N'Soul, Rex, Street Level, Tooth&Nail, Grrr, Word-Marantaha, Joyful Heart, RPI, Hillsongs, Slam of Gold, Diamante Music Group, Sparrow, Forefront; Video: (Cassette & Disc) McGee & Me, Kingdom Adventure, Tyndale House Video, Honey Creek Kids/Multnomah, Broadman & Holman, Brentwood Kids, Word-Marantaha, Christian Family Video.

Diverse System Music ★, PO Box 1161, Fitzroy North, Victoria, 3068, (+61) 3.9482-6660, Fax: (+61) 3.9482-6661, Managing Dir.: Tony Greene. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Higher Octave, Dar Gason, Sindrome, NYC, Fruit of the Tune, Blackbird, Plum, Org Town, Cyber Octave, Exit 9, Sheeba, Crammed discs, Melodie, Delta Man, Ripe N Ready.

Entertainment Distribution Co. (EDC), 58 Huntingwood Dr., Huntingwood, 2148, (+61) 2.9672 0888, Fax: (+61) 2.9672 1167, Gen. Mgr.: Jim Haddad. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Epic, Columbia, Sony, Warner, EMI; Video: Columbia Tristar, Buena Vista Home Entertainment (Walt Disney)

Indie Go Music ★, 32 Volante Elbow, Ocean Reef, 6027, (+61) 9.3004231, Fax: (+61) 9.3004597, Owner/Buyer: Cole Patterson; Gen. Mgr./Owner: Petra Patterson; Sales Mgr./Owner: Basil Galati. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (Singles), Cutsouts, Overstock) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Ethernal Music, Natural Symphonies, Creative Vibes, Stringy Bach, Classic Sound, Inc., Serenity, World Picture & Music Entertainment, Peter Pan Industries, Magi Product, Native Heart Music, Terrells Magic Flute, D.M., Vent, Wind, Duck, BR Music, Artifax.

Labels Imported: Ethernal, Classic Sound, Inc., Serenity, Artifax (USA); World Picture & Music Ent. (Germany); Duck (Italy); BR Music (Holland); Peter Pan Ind., Magi Prods., Native Heart Music, Terrells Magic Flute, DM, Vent, Wind (China)

MRA Entertainment Group ★, 5 Divident St., Mansfield, Brisbane, 4122, (+61) 07.3849 6022, Fax: (+61) 07.3349 8806; E-Mail: mragroup@gil.com.au; Managing Dir.: Ray Hartley; Sales Mgr.: Glen Navratil; Promo. Mgr.: Pam Van Der Kooy. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer)

Mushroom Record Distribution ★, 9 Dundas Ln., Albert Park, 3206, (+61) 3.9690 3399, Fax: (+61) 3.9695 7819, Chrmn.: Michael Gudinski; Joint Managing Dir.: Warren Costello; Export Mgr.: Scott Murphy; Head, Bus. Aff.: Luke Flynn. (Distributor, Record Co.)

New Age Media ★, 9 Holland St., Fremantle, 6160, (+61) 9.430-7777, Fax: (+61) 9.430-4305, Mgr.: Denis McCarthy; Asst. Mgr.: Cheryl Lange. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Access Music, Audio Alternatives, Fonix, Musik, Lind, Miramar, Oasis, Sona Gaia, Silver Wave, Sonic Atmospheres, Soundings of the Planet, Valley of the Sun, Heads Up Int'l, BSC Prudence, Waveform, Serenity, Interworld; Video: (Cassette & Disc) Miramar Recordings, Valley of the Sun.

Labels Imported: Fonix Music (Denmark), H'Art Music (Germany), Wolre Music Int'l (France)

Labels Exported: Fonix Music (Denmark); H'Art Music (Germany); Wolre Music Int'l (France)

New World Productions, 151 Boundary Rd., Bardon, 4065(+61) 7.3367-0788, Fax: (+61) 7.3367-2441, Managing Dir.: Andrew Watson; Financial Controller: Diane Bond; Dir.: Diane Lyall-Watson; Int'l Dir.: Katherine Lyall-Watson. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer, Exporter)

Labels Distributed: Audio: Real Music, Canyon, Blue Jackel, Demo, Ellipsisarts, Essence, Imagine, JVC, Maggies Music, New World Music, P&G, Russian Cd, Sattiva Music, Sound Department, Spring Hill Music, Sukay, Tumi, Valley of The Sun; Video: Valley of the Sun.

Rainbow Music Group ★, Unit 4, Forest Corp., Cen. 19 Rodborough Rd., Franks Forest, 2086, (+61) 2.9451-7577, Fax: (+61) 2.9452-1233, CEO/Mng. Dir.: John Avakian; Nat'l Mktg. Dir.: Ara Avakian; Gen. Mgr. (Home Video): Peter Fenley; Co. Sec./Financial Controller: Bruce Henry; Nat'l Acqs. Mgr.: Brad Hibben. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Alisha, Astor Budget, Music For Pleasure, Peter Pan, Rainbow, Summit, Tring, 101 Strings, Madacy; Video: (Cassette) BMG, Parade, Paramount, Universal, Rainbow.

Labels Imported: Tring (United Kingdom); 101 Strings, Madacy (Canada); Peter Pan (US)

Sandstock Music Pty. Ltd. ★, PO Box 557, Charlestown, 2290, (+61) 2.49548379, Fax: (+61) 2.49565849, Managing Dir.: Jill Gartrell. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-inch)) (Distributor, Importer)

Labels Distributed: Audio: (Disc) Sandstock Music, Topic, Dara, Dolphin, Claddagh, Tara, Chyme, Outlet, Lisamor Stiens, Earthworks, Grapevine, Quinlan Road, Flamencovisor, K-Tel Ireland, Grainne, Triple Earle, Fellside, Dunkeld, Piranha, Torc, Moidart, Gallo; Video: (Cassette) Lismor, K-Tel, Dara, Stiens, Grainne.

Shock Exports ★, 109-113 Helen St., Northcote, 3070, (+61) 3.9486 7044, Fax: (+61) 3.9486 8042; E-Mail: shockx@projectx.com.au. CEO: Charles Caldas; Head, Export Sales: Joel Whitford; Independent Label Sales: Sally Dickson; Pdct. Info.: Nick Thomson; Japanese Sales Rep.: Etsuko Watanabe; Dance Sales Rep.: Martin Kennedy; Warehouse Coord.: Jacqui Pejic. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records, Overstock, Computer Games) (Exporter)

Labels Distributed: Audio: (Cassette & Disc) See Shock Records Dist.-Northcote.

Shock Records Distribution ★, 24 High St., Northcote, 3070, (+61) 3.9482 3666, Fax: (+61) 3.9482 3873; E-Mail: shock@projectx.com.au. CEO: Charles Caldas; Managing Dir.: Andrew McGee; Managing Dir.: David Williams; Managing Dir.: Francesco Falvo; Sales Dir.: Sam Clarke; Int'l Pdct. Dir.: Harvey Saward; Dance Pdct. Mgr.: Nick Dunshea; Head, Australian A&R: Dianne Meyer; Nat'l Mktg. Mgr.: Bronwyn Rust; Nat'l Promos. Mgr.: Allyson Moore; Acct.: Mark Forsyth; Dist. A&R: Kim Parker, Tim Janes; Warehouse Mgr.: Andrew Viney; Promos.: Mishell Vreman, Geoff Grainger. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) 4AD, Ace, Atavistic, Alternative Tentacles, Bad Taste, Beechwood/Mastercuts, Beggars Banquet, Big Cat, BGO, Black Mark, Bottom Line, Burning Heart, Caroline, Dead Reckoning, Dischorch, Epitaph, E.S.P., Hightone, Holy Imago, Kid Rhino, KK Records/Nova Zembia, Lilo, Matador, Metal Blade, Metropole, Razor & Tie, Restless, Sugar Hill, Sundazed, Stony Plain, Swim, Think, and many more.

Labels Exported: (Cassette & Disc) Anchor & Hope, Au-Go-Go, CAAMA, Candyline, Cordero, Destroyer, Dog Meat, Dominator, Dr. Jim, Fish of Milk, Fellaheen, Half A Cow, Hardware, Helix, Pod, Prozaac, Reach'n, Rock N Roll High School, Sirius, Smelly, Spent, Strength, Valve, Viridian, Way Over There, WMINC, Zeus

Shock Records Distribution, Ste. 1/Level 7, 29-37 Bellevue St., Surry Hills, 2010, (+61) 2.9211 6800, Fax: (+61) 2.9211 6333. State Mgr.-NSW/QLD: Rob Lenehan; NSW Sales Mgr.: Kent Buchanan; NSW Promos. Mgr.: Aaron Curnow. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) See Shock Records Dist.-Northcote.

Sidetrack Distributor ★, PO Box 251, North Altona, 3025, (+61) 03.9314 1299, Owner/CEO: Peter M. Rech. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's), Cutsouts, Overstock, Accessories) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Van Der Linden, Blue Loon, Kenning, Blues Club, Rising Son, BSW, Brambus, Wolf, Strictly Country, Sidetrack Blues.

Cutsouts/Overstocks: LP & CD Cutsouts. Pay-Per Transaction.

Company headquarters are designated by a ★

Labels Imported: Rising Son, Bloon Loon, Vanderlinden, Ecko, Wood & Strings, BSW (USA); Black Magic, Strictly Country, Sidetrack Blues (Holland); Double Trouble (Belgium); Wolf (Austria); Brambus (Switzerland)
Products/Accessories: Accessories: Sidetrack Audio Supports, Vampire Wire, Audioplus Cables; CD, Tape & Record Care Products: Bundee, Compac Dynamics

Sony Music Distribution (Australia) Ltd., 11-19 Hargrave St., East Sydney, 2010, (+61) 2.339 0255, Fax: (+61) 2.331 1377, Mgr., Imports/Exports: Eytan Ben-David. (Distributor, Importer, Exporter)

Tempo Int'l Pty Ltd, 2 Buryag Ct., Osborne Park W.A. 6017, Innaloo, 6018, (+61) 09.445-2966, Fax: (+61) 09.446-5337, Managing Dir.: Joe Karam; Label Mgr.: Peter Budgen. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Joker, Blues Encore, Giants of Jazz, President, Patricia, Tempo, Tontrager, DA music, Music of the World, Salidos Amigos, Jazz Roots, Story of the Blues, CMA, Galaxy, Halley Records, Peter's Music Factory, Redline, Cameo, Flute Int'l, Sonora, Picture Disc; Video: (Cassette) Tempo, Moviemaster

Labels Imported: Jazz Roots, Blues Encore, Cameo, Giants of Jazz, Joker, Music of the World, Salidos Amigos (Italy); President (U.K.); Peters, Nalley (Holland); Tempo, Tontrager, DA Music, Red Line (Germany); Picture Disc (Holland)

Labels Exported: Jazz Roots, Blues Encore, Entertainers, Giants of Jazz, Joker, Lotus, Music of the World, Salidos Amigos (Italy); President, Flute (U.K.); Sound Solution Trace (Holland); Tempo, Tontrager, DA Music, Disco Budget (Germany); Picture Disc (Holland)
Products/Accessories: Blank Tape: SKC, Konica, Maxell, CD, Tape & Record Care Products: Wittner; Storage & Carrying Cases: Wittner

Walsingham Classics, 21 Maitland St., Davidson, 2085(+61) 2.9975-6102, Fax: (+61) 2.9975-6103; E-Mail: wenle@walsingham.com.au; Web Site: www.walsingham.com.au. Managing Dir.: Geoffrey K. Weule. (Exporter)

BLANK & MAGNETIC MEDIA MANUFACTURERS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (+61) 2.9661 6511, Fax: (+61) 2.9311 4222, E-Mail: stepheng@hutch.com.au, Web Site: www.greencorp.com, Pres.: Stephen L. Green.

Quantegy Int'l, Inc., Unit 104, 51 Rawson St., Epping, NSW, 2121, (+61) 2.869 0600, Fax: (+61) 2.868 5775, E-Mail: quantysd@ozemail.com.au, Asia-Pacific Mgr.: Greg Martin; Australia Sales Mgr.: Peter Hutt.

MUSIC & VIDEO ACCESSORY MANUFACTURERS

LIFT Australia Ltd., Unit 8/1, Vuko Place, Warriewood, NSW, 2102, (+61) 2.9970-6066, Fax: (+61) 2.9970-6121. Gen. Mgr.: Damien Beaumont.
 CD/Record: Carrying & Storage Cases.
 Case: Carrying & Storage Cases-Audio/Video, Tape Care Products.

MANUFACTURERS: APPAREL & SPECIALTY ITEMS

Australian Tour Merchandising ★, 55 Danks St., Port Melb, VIC, 3207, (+61) 3.9645 2133, Fax: (+61) 3.9645 1075, Managing Dir.: Rosalind Braham; Financial Controller: Richard Adnam.
 Belt Buckles, Buttons/Badges, Hats/Caps, Posters, T-shirts.

Sydney Posters, 60 Stanley St., East Sydney, NSW, 2010, (+61) 2.360-1714, Fax: (+61) 2.360-5624. Pres.: Adrian Tourle. Posters, Other (Offset Printing).

STORE FIXTURE MANUFACTURERS

LIFT Australia Ltd., Unit 8/1, Vuko Place, Warriewood, NSW, 2102, (+61) 2.9970-6066, Fax: (+61) 2.9970-6121. Gen. Mgr.: Damien Beaumont.
 Browser Boxes-CD/Tape/Video, Display Racks-CD/Tape/Video, Divider Cards-CD/Tape/Video.

SECURITY & SURVEILLANCE SYSTEMS MANUFACTURERS

LIFT Australia Ltd., Unit 8/1, Vuko Place, Warriewood, NSW, 2102, (+61) 2.9970-6066, Fax: (+61) 2.9970-6121. Gen. Mgr.: Damien Beaumont.
 Reusable Security Packaging (PATACO covers for CD, tape, video), Other Security Products (Store design, inventory mgt systems).

COMPUTER SYSTEMS & SERVICES

Artisan Management Consultancy Pty.Ltd., 1/7 Duke Place, Balmain, NSW, 2041, (+61) 2.(612)9555-8077, Fax: (+61) 2.(612)9818-4846. Pres.: Robert Scard.

Sony Computer Entertainment, 11-19 Hargrave St., East Sydney, NSW, 2010, (+61) 2.339 0255, Fax: (+61) 2.360 4216. Gen. Mgr.: Michael Ephraim.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AUSMUSIC ★, 62-74 Pickles St., Part Melbourne, VIC, 3207, (+61) 3.696-2422, Fax: (+61) 3.696-2879, E-Mail: ausmusic@iaccess.com.au, Web Site: http://www.ausmusic.org.au. Mng. Dir.: Sue Gillard.

Arts Law Centre of Australia ★, The Gunnery, 43-51 Cowper Wharf Rd., Sydney, NSW, 2011, (+61) 2.356-2566, Fax: (+61) 2.358-6475, E-Mail: artslaw@ozemail.com.au. Dir.: Ian Collie; Admin.: Genelle Ryan.

Australian Entertainment Industry Assn. Ltd., PO Box 423, Crows Nest, NSW, 2065, (+61) 2.9550 9129, Fax: (+61) 2.9564 6995. Pres.: Nigel Lampe; Treasurer: Doug Smith; Honorary Sec.: Barrie Heidenreich.

Australian Guild of Screen Composers, PO Box 42, Potts Point, NSW, 2011, (+61) 2.9332 2599, Fax: (+61) 2.9331 7145. Pres.: Martin Armiger; Admin.: Jo Smith.

Australian Record Industry Assn., Ltd. ★, 263 Clarence St., 8th Floor, Sydney, NSW, 2000, (+61) 2.9267 7996, Fax: (+61) 2.9267 7962. Exec. Dir.: Emmanuel Candi; Gen. Mgr.: Jim White; Finance & Admin. Mgr.: Lynne Small; Solicitor: Karen Don.

Central Australian Aboriginal Media Assn. (CAAMA), 101 Todd St., Alice Springs, NT, 0870, (+61) 089.529 205, Fax: (+61) 089.529 212. Head, Music: Ricard Micallef; Admin. Officer: Michelle Morton.

Community Broadcasting Assn. of Australia ★, Level 3, 44-54 Botany Rd., Alexandria, NSW, 2015, (+61) 2.9310 2999, Fax: (+61) 2.9319 4545, E-Mail: cbaa@peg.apc.org, Web Site: www.scu.edu.au.cbaa. Pres.: Kath Letch; Exec. Dir.: Michael Thompson.

Country Music Assn. of Australia (CMAA), 253 Marius St., Tamworth, NSW, 2340, (+61) 6.766 1577, Fax: (+61) 6.766-7314, E-Mail: cmaa@mpx.com.au, Web Site: http://www.countrymusic.asn.au. Chief Exec. Officer: Max Ellis; Chrmn.: Slim Dusty; Vice Chrmn.: Alan Caswell; Treasurer: Joy McKean.

Western Australian Music Industry Assn. ★, 58 James St., Northbridge, WA, 6003, (+61) 09.227 7962, Fax: (+61) 09.328 7711, E-Mail: wam@linet.net.au. Dir.: James Nagy.

ENTERTAINMENT ATTORNEYS

Arts Law Centre of Australia ★, The Gunnery, 43-51 Cowper Wharf Rd., Sydney, NSW, 2011, (+61) 2.356-2566, Fax: (+61) 2.358-6475, E-Mail: artslaw@ozemail.com.au. Dir.: Ian Collie; Admin.: Genelle Ryan.

Blake Dawson Waldron, Grosvenor Pl. - 225 George St., Sydney, 2000, (+61) 2.258-6000, Fax: (+61) 2.258-6999.

Corrs Chambers Westgarth, Comalco Place, 12 Creek St., Brisbane, QLD, 4001, (+61) 7.228-9333, Fax: (+61) 7.229-2844.

Dobbs & Andrews, Solicitors & Attorneys, PO Box 567, Edgecliff, NSW, 2027, (+61) 2.9328 1499, Fax: (+61) 2.9326 2912. Principal: Stephen Andrews.

Dwyer & Co., 116 Queensberry St., Carlton, VIC, 3053, (+61) 03.9347-2977, Fax: (+61) 03.9347-9895. Principal: Phil Dwyer.

Gariand Hawthorne Brahe, Level 12, 76-80 Clarence St., Sydney, NSW, 2000, (+61) 2.290-5000, Fax: (+61) 2.290-5008.

Gilbert & Tobin ★, Level 4, 50 Carrington St., Sydney, NSW, 2000, (+61) 2.9367 3000, Fax: (+61) 2.9367 3111, E-Mail: email@gtlaw.com.au, Web Site: http://www.gtlaw.com.au. Partner: Stephen Peach.

Cowley Hearne, Level 10, CIC Bldg., 60 Miller St., North Sydney, NSW, 2060, (+61) 2.9956 2100, Fax: (+61) 2.9959 3614, E-Mail: leguay@cowleyhearne.com.au. Partner: Jay Cassells; Partner: Andrew Buchanan; Sr. Associate: Peter LeGuay.

Kemp Strang & Chippindall, 55 Hunter St., Sydney, 2000, (+61) 2.334-9300, Fax: (+61) 2.334-9347.

Lyndon Sayer-Jones & Assoc., 185 Elizabeth St. - Ste. 216, Sydney, 2000, (+61) 2.283-1211, Fax: (+61) 2.283-1227.

Marshalls & Dent Lawyers ★, 459 Little Collins St., 12th Floor, Melbourne, VIC, 3000, (+61) 3.670 5000, Fax: (+61) 3.642 0409. Partner: Michael Dent; Partner: Greg Sitch.

Artisan Management Consultancy Pty.Ltd., 1/7 Duke Place, Balmain, NSW, 2041, (+61) 2.(612)9555-8077, Fax: (+61) 2.(612)9818-4846. Pres.: Robert Scard.

Roth, Warren ★, 121 Flinders Ln., Melbourne, VIC, 3000, (+61) 3.650-5888, Fax: (+61) 3.650-9440. Partner: Bryce Menzies.

Simpsons Solicitors ★, 56 Kellest St., Potts Point Sydney, NSW, 2011, (+61) 2.9 358 2464, Fax: (+61) 2.9 357 3112. Partner: Shane Simpson.

Owen Trembath & Associates, Australian Entertainment Lawyers ★, First Fl., 10 Ward Ave. Kings Cross, Sydney, NSW, 2011, (+61) 2.9358 5566, Fax: (+61) 2.9358 3930. Music/TV/Film/Sport: Owen Trembath; Music/Litigation: Mark Broomhead.

Tress, Cocks & Maddox ★, Level 20, 135 King St., Sydney, NSW, 2000, (+61) 2.9221-2744, Fax: (+61) 2.9221-4988. Partner: Peter Thompson; Partner: Jennifer Huby; Assoc. Partner: Clare Mirabello; Solicitor: Mark Bamford.

PERFORMING RIGHTS ORGANIZATIONS

Australasian Mechanical Copyright Owners Society, Ltd. (AMCOS), 56 Berry St., 14th Floor, North Sydney, NSW, 2059, (+61) 2.9954-3655, Fax: (+61) 2.9954-3664, E-Mail: info@amcos.com.au. Chief Exec.: Jeremy Fabinyi; Licensing Mgr.: Dominic Reichel; Commercial Recordings Mgr.: Judi Moore; Int'l Mgr.: Marion Farmer; Legal Officer: Cindy Laing; Prodn. Music Mgr.: Kathy Kenyon; Company Sec.: Britten Sutcliffe.

Australasian Performing Right Assn. (APRA) ★, 1A Eden St., Crows Nest, NSW, 2065, (+61) 2.9935 7900, Fax: (+61)

Company headquarters are designated by a ★

World Radio History

2.9935 7999, E-Mail: apra@apra.com.au. Chief Exec.: Brett Cottle; Co. Sec.: Nick Hampton; Dir., Licensing: Margaret Lovell.

Australian Mechanical Copyright Owners Society Ltd. (AMCOS), 14th Floor, 56 Berry St., North Sydney, NSW, 2060, (+61) 2.9954 36955, Fax: (+61) 2.9954 3664, E-Mail: info@amcos.com.au.

Phonographic Performance Co. of Australia Ltd., 9TH Floor, 263 Clarence Street, Sydney, NSW, 2000, (+61) 2.9267 7877, Fax: (+61) 2.9264 5589. Exec. Dir.: Emmanuel Candi; Gen. Mgr.: Jim White; Finance & Admin. Mgr.: Lynne Small; Solicitor: Karen Don.

MUSIC LIBRARIES

The Image Music Group Pty Ltd., 32 Boundary St., South Melbourne, VIC, 3205, (+61) 3.9682-4888, Fax: (+61) 3.9682-7444, E-Mail: image@werple.net.au. Managing Dir.: John McDonnald; Prodn. Mgr.: Keith Colias.

Nat'l Film & Sound Archive ★, McCoy Circuit, Acton, ACT, 2601, (+61) 02.6209 3111, Fax: (+61) 02.6209 3165, Web Site: www.aa.gov.au/nfsa/nfsa.htm. Dir.: Ron Brent; Mgr., Public Affairs: Tim Canfield-Smith.

PUBLIC RELATIONS COMPANIES

Gaynor Crawford Publicity, PO Box 927, Double Bay, NSW, 2028, (+61) 2.9332 2664, Fax: (+61) 2.9332 1787. Dir.: Gaynor Crawford.

IMMEDIAI Public Relations ★, 20 Hordern St., Newton, NSW, 2042, (+61) 2.9557 7766, Fax: (+61) 2.9557 7788, E-Mail: pr@immedia.com.au, Web Site: http://www.immedia.com.au. Managing Partner: Phil Tripp; Partner: Lisa Treen; Internet Pub. Rel.: Eva Zsigri.

Sydney Posters, 60 Stanley St., East Sydney, NSW, 2010, (+61) 2.360-1714, Fax: (+61) 2.360-5624. Pres.: Adrian Tourle.

Watts Happening Pty. Ltd., 4 James St., Northwood, NSW, 2066, (+61) 2.9428 4431, Fax: (+61) 2.9427 1138. Pres.: Michele Watts.

Annie Wright Publicity ★, 11 Carr St., Chatswood, NSW, 2067, (+61) 2.9419-2048, Fax: (+61) 2.9415-2240. Dir.: Annie Wright.

RECORD PROMOTION COMPANIES

Annie Wright Publicity ★, 11 Carr St., Chatswood, NSW, 2067, (+61) 2.9419-2048, Fax: (+61) 2.9415-2240. Dir.: Annie Wright.

ENVELOPES & MAILERS

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175, Web Site: http://www.pmi.com.au. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. CD, Tape.

JACKET/SLEEVE MANUFACTURERS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell. CD, Tape, Video Tape.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175, Web Site: http://www.pmi.com.au. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. CD.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. CD, Tape.

LABEL MANUFACTURERS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell. Video Tape.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175, Web Site: http://www.pmi.com.au. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. CD.

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PRINTING

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175, Web Site: http://www.pmi.com.au. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway.

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Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell.

POLYBAGS & SHRINKWRAP

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell. Shrinkwrap.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175. Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. Shrinkwrap.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. Polybag, Shrinkwrap.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

W. H. Brady Pty. Ltd., 2 Pat Devlin Close, Chipping Norton, NSW, 2170, (+61) 2.9616 2277, Fax: (+61) 2.9601 6048. Sales Mgr.: Kerry Brichall. Audio (Splicing Tape), Video (Splicing Tape).

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (+61) 2.9661-6511, Fax: (+61) 2.9311-4222. Pres.: Stephen Green. Audio (C-0, Pancakes, Cassettes), Video (V-0, Pancakes, Cassettes).

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell. CD.

Other services: Warehouse, Freight, Credit Card Clearance Services.

Digital Audio Technologies Australia, Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (+61) 2.9748-3144, Fax: (+61) 2.9748-4096. Gen. Mgr.: Ken Harding; Contact: Graham Monteith. CD.

Music Art Productions, 56 Baptist St., Redfern, NSW, 2016, (+61) 2.318-2465. Dir.: Ria Ortmann. CD.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175. Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. CD, DMM, CDV, Minidisc, Other (CD-I, CD-ROM, Photo CD).

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. CD, CDV, DVD, Minidisc, Other (CDI, CDR).

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

PLATING & PRESSING PLANTS

Music Art Productions, 56 Baptist St., Redfern, NSW, 2016, (+61) 2.318-2465. Dir.: Ria Ortmann. Plating, Pressing.

Pacific Mirror Image ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175. Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. Plating, Pressing.

Southern Star Duplitek, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. Plating, Pressing.

MASTERING FACILITIES

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering. **Digital Audio Technologies Australia**, Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (+61) 2.9748-3144, Fax: (+61) 2.9748-4096. Gen. Mgr.: Ken Harding; Contact: Graham Monteith. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering. **Festival Records Pty. Ltd.**, 63-79 Miller St., Pyrmont, Sydney, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001, E-Mail: edp@festivalrecords.com.au. Managing Dir.: William Armstrong Eg; Prodn. Mgr.: Mark Sequeira; Deputy Managing Dir.: Warren Fahey. Audio.

Grevillea Records, 26 Wallace St., Albion, QLD, 4010, (+61) 7.3262-8422, Fax: (+61) 7.3862-1422. Pres.: Rodney Jacobson. Audio.

Music Art Productions, 56 Baptist St., Redfern, NSW, 2016, (+61) 2.318-2465. Dir.: Ria Ortmann. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering. **Pacific Mirror Image** ★, 4-A Woodcock Pl., Lane Cove, NSW, 2066, (+61) 2.418-3044, Fax: (+61) 2.418-3175. Web Site: <http://www.pmi.com.au>. Sales/Mktg. Mgr.: Andrew Emery; Client Serv. Mgr.: Anne Reddaway. Audio.

Specializing in: CD Prep Services. **Southern Star Duplitek**, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. Audio, Video.

Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

CUSTOM TAPE DUPLICATORS

Dex Audio Pty Ltd. ★, 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2266, Fax: (+61) 3.9376 5118. Dir.: Daniel Desiere; Dir.: Greg Williams; Sales: Wes Bell. Audio: Cassette, Open Reel, DAT, Other (CDR). Audio Packaging Services-Inserting, Collating, Labeling.

Video: 1/2" VHS Cassette. Number of Slaves in Operation (40), Annual Unit Volume (5,000,000), States and/or Countries Services (New Zealand). Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services. **Digital Audio Technologies Australia**, Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (+61) 2.9748-3144, Fax: (+61) 2.9748-4096. Gen. Mgr.: Ken Harding; Contact: Graham Monteith. Audio: Cassette, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling.

Festival Records Pty. Ltd., 63-79 Miller St., Pyrmont, Sydney, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001, E-Mail: edp@festivalrecords.com.au. Managing Dir.: William Armstrong Eg; Prodn. Mgr.: Mark Sequeira; Deputy Managing Dir.: Warren Fahey. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling.

Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services. **Grevillea Records**, 26 Wallace St., Albion, QLD, 4010, (+61) 7.3262-8422, Fax: (+61) 7.3862-1422. Pres.: Rodney Jacobson. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling, Other (On-cassette printing).

Video: Other Services-Printing. **Southern Star Duplitek**, 122 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519-2677, Fax: (+61) 2.9517-2530. Sales/Mktg. Mgr.: Geoff Thurstan. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

Video: 1/2" VHS Cassette, Film Transfer, PAL Video High Speed Capability-Sprinter, SP. Number of Slaves in Operation (4500), Annual Unit Volume (15,000,000), States and/or Countries Services (Australia, New Zealand, South East Asia, South Africa). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

BAHAMAS

WHOLESALE & DISTRIBUTORS

House of Music, Ltd. ★, PO Box 9226, Nassau, (242) 325-0331, (242) 326-7444, Fax: (242) 323-3211. Pres./CEO: Bradley B. Roberts; Vice Pres.: Hartlyn M. Roberts. (Compact Disc, Pre-Recorded Audio Tape, Computer Games, Accessories) (Distributor, Importer)

BARBADOS

RECORD LABELS

Ice Records Ltd.
Bayleys Plantation, Saint Philip, 423 6286, Fax: 423 5154.

MUSIC PUBLISHERS

Ice Music Ltd., Bayleys Plantation, Saint Philip, 423 6286, Fax: 423 5154.

BERMUDA

RECORD LABELS

Edmar Records
PO Box 204 HMAX, Hamilton, (+809) 295 4839, Fax: (+809) 295 3914; Pres.: Eddy DeMello; Vice Pres. A&R: Duane DeMello. Labels Owned: Duane.

WHOLESALE & DISTRIBUTORS

Music Box, 58 Reid St., Hamilton, 5, (+809) 295-4839, Fax: (+809) 295-3914. Contact: Eddy Demello. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (Distributor, Importer)

BOLIVIA

RECORD LABELS

Discolandia
Calle Genaro Sanjines #348 - PO Box 422, La Paz, (+591) 2.355 015; Pres.: Ing. Henry Dueri.

Sony Music Entertainment (Bolivia) S.A.
Heriberto Gutierrez #2366; La Paz, (+591) 2.329 164, (+591) 2.370 199, Fax: (+591) 2.431 680; Gen. Mgr.: Andres Lopez; Label Mgr.: Mario De La Faye. Labels Owned: Chaos, Columbia, Epic, Sony Classical, Sony Discos, Sony Latin. Work: Distributed: Melody/Fonovisa (Mexico), Orfeon (Mexico), RMM (USA). Int'l Reps.: Sony Music Entertainment.

WHOLESALE & DISTRIBUTORS

Heriba Ltda. ★, Calle Abdon Saavedra, #2190, La Paz, (+591) 2.410744, Fax: (+591) 2.412333; E-Mail: eibanez@ceibo.entelnet.bo. Gen. Mgr.: Eduardo Ibanez. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's)) (Distributor) Labels Distributed: Audio: EMI Music Int'l, PolyGram Int'l, Rodven, Discos Fuentes.

Sony Music Entertainment (Bolivia) S.A., Calle Campos/Pasaje Villegas #1243, La Paz, (+591) 2.433 586, Fax: (+591) 2.431 680. Dir.: Eduardo Weise; Sales Mgr.: Carola Ramirez. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Sobodaycom-Sociedad Boliviana de Autores y Compositores de Musica, Figueroa 788-20 Piso Dept. 1, La Paz, (+591) 2.366 514. Pres./Dir. Gen.: Julio Martinez Arteaga; Mktg./Sec.: Victor Campos Ramos; Sec., Admin. Sobodaycom.: Fortunata Jallasi Condoni.

BRAZIL

RECORD LABELS

Aldisc Licenciamentos Internacionais Ltda. ★
Rua Augusta 1239 - Conj. 11; Sao Paulo, SP, 01305-100, (+55) 11.258 8733, Fax: (+55) 11.258 8063; Pres.: Geraldo L. Loewenberg; Gen. Mgr.: Odair Corona; A&R Mgr.: Fernando Falcoff.

Labels Owned: Aldisquinho, Allplay, Black Is Black, Scala; Distributed: Countdown, Prestige, Rounder, Timeless.

Atracao Fonografica Ltda. ★
Av. Sao Gualter, 1941 Alto De Pinheiros, Sao Paulo, 05455-022, (+55) 11.813 6944; Pres.: Wilson Souto, Jr.; Int'l Dir.: David McLoughlin.

BMG Brasil Ltda.
Praia do Flamengo, No. 200, 20 Andar, Rio de Janeiro, 22210-000, (+55) 21.557 1048, Fax: (+55) 21.285 7519; Gen. Mgr.: Mauro Scalabrini; A&R Dir.: Jorge Davidson; Mktg. Dir.: Guacira Abreu; Sales Dir.: Eduardo de Oliveira; A&R Mgr.: Torcuato Mariano; Int'l Expt. Mgr.: Fernando Camargo.

Bompastor Producoes Artisticas e Phonograficas Ltda. ★
Rua Pedro Vicente, 90, Sao Paulo, SP, 01109, (+55) 11.230 7888, Fax: (+55) 11.228 5890; E-Mail: bompastor@mandic.com.br. Web Site: www.bompastor.com.br; Pres.: Elias de Carvalho; Dir.: Roseli de Carvalho; Int'l Coord.: Sandra Helena. Labels: Distributed: Canzon Producoes, EMI - CMG, Pampin Entertainment, Provident Music Group, Spaceport.

Brazilian Touch Records
Rua Alice No. 106, Rio De Janeiro, RJ, 22241-020, (+55) 21.285-5444, Fax: (+55) 21.225-4042; E-Mail: drum@iis.com.br; Dir.: Celso Junto; A&R Int'l: Jose Lourenco De Araujo. Labels Owned: Boom Box, Brazilian Touch, Rio.

Cia Industrial de Discos
Rua 7 de Marco No. 331, Rio de Janeiro, RJ, 21040, (+55) 21.270-8788, Fax: (+55) 21.270-2786; Pres.: Harry Zuckermann; A&R/Int'l: Betina Zuckermann. Labels Owned: CID.

Comercial Fonografica RGE Ltda.
1584 Av. Marques de Sao Vicente, Sao Paulo, SP, 01139-002, (+55) 11.8613044, Fax: (+55) 11.8613354; Advertising/Promo.: Clayton Lazzarini; Sales Mgr.: Jose Marcio Pelense. Labels Owned: Peralta, RGE, Young; Distributed: RTE (France), Victor Entertainment (Japan).

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Company headquarters are designated by a ★

World Radio History

Continental (East/West Div.)

Av. Necoães Unidas, 11857, 4-6 Fl., Brooklin Novo, Sao Paulo, 04578-000, (+55) 11.5502 0222, Fax: (+55) 11.5505 1542.

EMI Music Ltda.

Rua Mena Barreto 151, Rio de Janeiro, RJ, 22271-100, (+55) 21.528.1212, Fax: (+55) 21.537 9213; Pres.: Aloysio Reis; Vice Pres.: A&R Joao Augusto.

Labels: Distributed: Capitol, EMI Latin, Virgin.

Editora E Produtora Fonografica Som Da Gente Ltda.

Rua Bocaina, 61, Perdizes, Sao Paulo, SP, 05013, (+55) 11.65-5282, Fax: (+55) 11.62-2771; Pres.: Tereza Souza; Vice Pres./A&R Rep.: Walter Santos; Opns. Exec./Int'l Dir.: Riffka Souza.

Labels Owned: Nandu Producao, SDG, Som Da Gente, Sonda, Sonda Discos E Edicoes Ltda., Sound of our People; Distributed: DSDG.

Fermata Do Brasil Ltda. *

Avenida Ipiranga, 1123, 6th Floor, Sao Paulo, CEP, 01039-905, (+55) 11.229-3411, Fax: (+55) 11.229-3612; Pres.: Enrique Lebendiger; Gen. Mgr.: Aldo E. Guimaraes.

Imagem

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Labels: Distributed: Everest.

Ipanema Records

Rua Visconde de Pirajá, 111 - Room 211, Rio de Janeiro, RJ, 22410-001, (+55) 21.521 9330, Fax: (+55) 21.521 9330; E-Mail: ipanema@iis.com.br; Owners: Bruno & Sergio Quaino.

Milan/Jade Chamboredon Empreendimentos Ltda.

Praia do Flamengo 200, 20 Andar, Rio de Janeiro, RJ, 22210-630, (+55) 21.285 4988, Fax: (+55) 21.285 4988.

Int'l Reps.: BMG (Worldwide); Feria del Discos (Chile); Sony (Costa Rica).

Movieplay Do Brasil Ind. E Com. Ltda.

Rua Major Diogo, #650, Sao Paulo, 01324-000, (+55) 11.605 3007, Fax: (+55) 11.607 1323.

Natasha Records *

Rua Dias de Barros, 43A-Sta. Teresa, Rio de Janeiro, RJ, 20241-040, (+55) 21.509 2798, (+55) 21.221 3726, Fax: (+55) 21.508 6424; E-Mail: natasharec@ax.apc.org; Web Site: www.natasha.com.br; Assoc. Dir.: Felipe Llerena; Assoc. Dir.: Connie Lopes; Assoc. Dir.: Paula Lavigne.

Labels: Distributed: Big Cat (UK), 4AD (UK), MNW (Sweden), Mammoth (USA), Moving Shadow (UK).

PolyGram Records *

Avenida Eriq Verissimo, 918, Barra Da Tijuca, Rio de Janeiro, RJ, 22621-80, (+55) 21.494 2626, (+55) 21.493 8593, Fax: (+55) 21.494 2601; Mgr.: Gonzalo Jimenez.

Progressive Rock Worldwide *

R. Artur de Azevedo 760; Sao Paulo, 05404-001, (+55) 11.881-5150, Fax: (+55) 11.852-1454; E-Mail: progressive@tecepe.com.br; Pres.: Marcio De Mello Moreira; Vice Pres.: Claudia R.C.V. Moreira; Mktg.: Renamidal Moreira; Sales: Almir Correia.

Labels Owned: Dharma Music, Megahard; Distributed: Garden Shed, Marquee, Musea, Repertoire.

Sony Music Entertainment (Brasil) Industria E Comercio Ltda.

Praia de Botafogo 300, 12th Floor, Rio de Janeiro, RJ, 22259-900, (+55) 21.553 4747, Fax: (+55) 21.553 1777; E-Mail: robertoaugusto@sonymusic.com; Pres.: Roberto Augusto; Vice Pres.: A&R-Columbia: Mihail Plogoski; A&R Mgr.-Epic: Ronaldo Viana; Int'l A&R Mgr.: Roberto Verta; Int'l A&R Devel. Mgr.: Cecilia MacDowell; Mktg. Dir.: Luis Calainho.

Labels Owned: Butiquim, Chaos, Columbia, Epic, Oasis; Distributed: Amigo, Copacabana, Eldorado, Globo Columbia, Polydisc.

Spotlight Discos

Rua Hilario de Gouveia, 36 - 5th Floor, Copacabana, Rio de Janeiro, 22040-020, (+55) 21.255 5275, Fax: (+55) 21.236 0746; Pres.: Carlos Leshyr; Pres.: Christovam Santos; Pres.: Rene Michel.

Offices: Av. Paulista, 807 - Gr. 818/819, Sao Paulo, 01311-914, Brazil, (55) 11.285 4099, Fax: (55) 11.285 4467.

Top Tape Records

Av. Olegario Maciel 135, Rio de Janeiro, RJ, CEP, 22621-200, (+55) 21.493 4457, Fax: (+55) 21.493 7904; E-Mail: toptape@unisy.com.br; Web Site: http://www.toptape.com.br; Pres.: Jose Sobrinho; Gen. Mgr.: Claudio Campos; Int'l Mgr.: Celia Rosenblit.

Offices: Av. Francisco Matarazzo 404, 6th Floor, Sao Paulo, SP, CEP, 05001, Brazil, (55) 11.626 3066, Fax: (55) 11.662 155.

United Musix Corp. Do Brasil Ltda.

Rua Uruguaçu #488 A, House 1, Tijuca, Rio de Janeiro, 20510-060, (+55) 021.571 6286, (+55) 021.268 1228, Fax: (+55) 021.258 5275; Pres.: Jorge Reis; Mgr. Int'l Dept.: Marcelo Braga.

Labels Owned: UMC Discos Musix; Distributed: American Gramophone (USA), Discos Fuentes, Ltda (Columbia), Ginger Music S.A. (Spain), Megabolt (USA), Sangy Productions (Italy), Tri-Lo Productions, Inc. (USA), UMC Publishing.

Universal Music

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Virgin Music Brasil

Rua Doutor Geraldo, Campos Moreira 240, 12th Floor, Sao Paulo, 04.571-020, (+55) 11.5505 2855; Contact: Joao Paulo Mello.

Warner Music Brasil Ltda.

Rua Marques de São Vicente 99, 7th Floor, 4 Andar-Gavea, Rio de Janeiro, CEP, 22.451-041, (+55) 21.511 5772, Fax: (+55) 21.511 1543; Managing Dir.: Warner Mus.: Luiz Boaventura; Managing Dir.-EastWest: Joao Rossini; Managing Dir.-WEA Music: Sergio Afonso.

Labels Owned: ATCO/EastWest, A*Vision, Atlantic, CGD, Carrere, EastWest, Elektra, WEA Music Brazil; Distributed: Anxious, Dead Dead Good.

VIDEO STUDIOS & PROGRAM SUPPLIERS & BUYERS

IPE Amarelo/Criacao Multimedia Ltda. *, Caixa Postal 92286, CEP 25740, Itaipava, Petropolis, Rio De Janeiro, RJ, 25741-970, (+55) 211 467, (+55) 212 297. Pres.: G. Calvi; Sales Mgr.: Lucia Martinez.

Supplies: Children's.

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Seeking: Instructional, Music Long Form, Children's.

MUSIC PUBLISHERS

Aldice Edicoes Musicais Ltda. *, (SOCINPRO) Rua Augusta 1239 - Conj. 11, Sao Paulo, SP 01305-100, (+55) 11.258 8733, Fax: (+55) 11.258 8063, Pres.: Geraldo L. Loewenberg; Gen. Mgr.: Odair Corona; Prof./Creative Mgr.: Roberto A. Loewenberg.

Atracao Producoes Ilimitadas Ltda., (SICAM/UBC) Av. Sao Gualter, 1941 Alto De Pinheiros, Sao Paulo, CEP 05455-002, (+55) 11.813 6944, Fax: (+55) 11.212 9707, Pres.: Wilson Souto, Jr.; Dir., Int'l Licensing: David McLoughlin; Publishing Mgr.: Roberto Ribeiro Mariani.

Administered: Ala Bianca Publishing (SIAE), 14 Productions (SACEM), Steve Gordon Music (BMI), Klick Verlag AG (SUISA), Milleville Edicoes (SIAE), Misty Music AB (STIM), Sterns (PRS).

CID Edicoes, (SICAM) Rua & de Marco, 331, Rio de Janeiro, 21043, (+55) 21.280-3838, Pres.: Harry Zuckermann; Prof. Mgr.: Antonio Agiero.

EMI Music Publishing Brazil *, (UBC) Praia do Flamengo, 200, 15th Floor, Flamengo, Rio de Janeiro, RJ, 22209-900, (+55) 21.558 7080, Fax: (+55) 21.558 7333, Managing Dir.: Jose Antonio Perdomo; Mgr. Int'l Af./Mus. Serv.: Aileen Schneider; Local Repertoire Coord.: Werner Jurish.

Editora E Produtora Fonografica Som Da Gente Ltda. *, (BMI) Rua Bocaina, 61-Perdizes, Sao Paulo, SP 05103, (+55) 11.65 5282, Fax: (+55) 11.62 2771, Pres.: Tereza Souza; Gen. Mgr.: Riffka Souza; Prof./Creative Mgr.: Walter Santos.

Editora Musical BMG Arabela Ltda., (UBC) Praia do Flamengo 200 - 17o Andar, Flamengo, Rio de Janeiro, CEP 22.210-030, (+55) 21.557 1048, Fax: (+55) 21.205 3497, Gen. Mgr.: Marcos Do Prado Juca; Int'l Publishing Supvr.: Luiz Claudio T. Moura; Local/Overseas Rep.: Rosangela Studoto.

Owned: Ricordi Brasileira S.A. (UBC), Tonga Editora Musical Ltda. (UBC); Administered: Editora Musical Escola De Samba Ltda. (UBC), Editora Musical Moleque Ltda. (UBC), Fieldzz Edicoes E Producoes Musicais Ltda. (UBC), Mamulengo Querubim Ed. Musicais Ltda. (AMAF), Top Tape Editora Musical Ltda. (UBC).

Fermata Do Brasil Ltda., (UBC) Av. Ipiranga, 1123, Sao Paulo, SP 01039-905, (+55) 11.229 3411, Fax: (+55) 11.229 3612, Pres.: Enrique Lebendiger; Vice Pres.: Lena Lebendiger.

Owned: Fermata Int'l Mewdies (ASCAP).

Intersound & Soft Music Publishing, Ave. Atlantica 994/302, Copacabana, Rio de Janeiro, 22010, (+55) 21.541 9117, Fax: (+55) 21.541 9117.

Natasha Music, (UBC) Rua Dias de Barros, 43A-Sta. Teresa, Rio de Janeiro, 20241-040, (+55) 21.1221-3726, Fax: (+55) 21.208-6424, E-Mail: natasharec@ax.apc.org; Web Site: www.natasha.com.br; Assoc. Dir.: Felipe Llerena; Assoc. Dir.: Connie Lopes.

Owned: Kid Abelma (Natasha); Administered: Boom Shaka Publishing, Chucho Merchar (BPI), Expression Music, UMS Music (Caetano Veloso) (UBC).

Peermusic Do Brasil Edicoes Musicais Ltda. *, Rua Visconde de Pirajá, 608 Conjunto 501, Ipanema, Rio de Janeiro, CEP 22410, (+55) 21.511 4495, Fax: (+55) 21.511 4542, Managing Dir.: Manoel Pinto.

Offices: Av. Angelica 501, 2 Andar Conjunto 206, Sao Paulo, CEP, 01227, Brazil, (55) 11.8255533, Fax: (55) 11.8250810, Copyright Mgr.: Graciela Pechetto.

Bruno Quaino Material Cultural Ltda., Rua Visconde de Pirajá, 111 - Room 211, Rio de Janeiro, RJ 22410-001, (+55) 21.521 9330, E-Mail: ipanema@iis.com.br; Owner: Bruno Quaino; Owner: Sergio Quaino Neto.

Sony Music Publishing (Brazil), S.A., Praia de Botafogo 300-12o Andar, Rio de Janeiro, RJ 22259-900, (+55) 21.553 4747, Fax: (+55) 21.553 1777, Mgr.: Andrea Tornilhon.

U.M.C. (United Musix Corp. Do Brasil), (ASCAP) Rua Uruguaçu 4088 A, House 1, Tijuca, Rio de Janeiro, RJ 20510-060, (+55) 021.571 6286, (+55) 021.268 1228, Fax: (+55) 021.258 5275, Pres.: Jorge Reis; Mktg. Dir.: Arnaldo S. Trindade.

Owned: UMC (UBC).

SHEET MUSIC & FOLIO SUPPLIERS

Fermata Do Brasil Ltda., Av. Ipiranga, 1123, Sao Paulo, 01039, (+55) 11.229 3411, Fax: (+55) 11.229 3612, Pres.: Enrique Lebendiger; Gen. Mgr.: Irene Lebendiger.

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WHOLESALEERS & DISTRIBUTORS

CD's Party, Av. Nossa Senhora de copacabana, 1137/904, Rio de Janeiro, 22070-010(+55) 21.521 7652, Fax: (+55) 21.512 7161; E-Mail: cdsparty@iis.com.br; Web Site: www.cdsparty.com. Owner: Roberto Pereira; Owner: Helios Lavrador; Mgr.: Simone Goes. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's), DVD) (Distributor)

Company headquarters are designated by a *

Calber Music Ltda, Rua Prof. Jose Horacio M. Teixeira, 975 - C.J.31, Sao Paulo, 05630-130, (+55) 11.844-9720, (+55) 11.978-6086, Fax: (+55) 11.844-9720. (Compact Disc, Video - Disc) (Distributor, Importer, Exporter)

Dream On Discos/Passion-Musica do Planeta Terra *, Rua Almirante Goncalves 50 - Gr.1.108 & 204, Copacabana, Rio de Janeiro, 22060-040, (+55) 21.521 0205, Fax: (+55) 21.521 5452, Dir.: Sergio Vid; Mgr.: Elvira Moore; Consultant: Elaine Neumeister; Music Consultant: Natasha Treuffan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Visom/WEA, Musea, New Earth, Digital Press Hellas, Golden Temple, Access, Canyon, Golden Harp, Higher Octave, India Archive, Nagam, Puppy, Raven, B&W, New Millenium, Black Dhalia, Imp, Voice Print, Sounds True.

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Exoterika Distribuidora, Av. Copacabana, 680-S/L 207, Rio de Janeiro, 22050-000, (+55) 21.235 7336, Fax: (+55) 21.255 3486. (Distributor, Importer)

Handlemen Do Brazil Comercial Ltda., Rua Bahia 277 - Alphaville, Barueri, Sao Paulo, 06465-110, (+55) 11.421 5454, Fax: (+55) 11.7295 1419, Gen. Mgr.: Jim Scott. (Distributor)

Laser@br/Eltz & CIA Ltda, Rua Presidente Lucena 1132, Sao Leopoldo, 93121-970, (+55) 51.568-1761, Fax: (+55) 51.568-2007; E-Mail: laserbr@pro.via-rs.com.br; Web Site: www.laserbr.com.br. Pres.: Paulo Ricardo Eltz; Financial Dir.: Solange de Oliveira. (Compact Disc) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) BMG-Ariola, WEA, PolyGram, EMI-Odeon, Continental, Independent Labels (Brazilian Music Only).

Liser Comercio E Representacoes Ltda, Avenida Marechal Floriano, 38-Sala 208, Rio de Janeiro, 20080-000, (+55) 21.263-8225, Fax: (+55) 21.233-4588; E-Mail: liserbrazil@inside.com. Dir.: Sergio Pechman; Dir.: Lydia Coutinho. (Compact Disc) (Exporter)

Labels Exported: PolyGram, Sony, Warner, BMI, EMI, Continental, Movie Play, Lumiar, Som Da Gente, Perill, L'Art, Eldorado, Imagem, Camerati, Velas, Visom, Baratos Afins, Albatroz, Natasha, Rock Company, Marcus Pereira, RGE, Som Livre

Natasha Distribuidora, Rua Dias de Barros 43A, Sta. Teresa, Rio de Janeiro, 20241-040, (+55) 21.509 2798, Fax: (+55) 21.222 6424.

Overseas Audio & Visual, Inc., Rua Senador Dantas, 75 Gr. 2111, Rio de Janeiro, 20.031-201(+55) 021.262 7252, Fax: (+55) 021.547 0192, Gen. Mgr.: Randall De Lima. (Distributor)

Planet Music *, Av. Rebouças, #2315, Sao Paulo, 05401-300, (+55) 11.3064 5922, (+55) 11.280 0305, Fax: (+55) 11.282 2526; E-Mail: tozinho@mtcnetsp.com.br. Pres./CEO: Carlos Branco; Opns. Dir.: Marcos Biltman; Financial Dir.: Luiz Nareto; Buyer: Marcelo Justa. (Compact Disc, Video - Cassette, Video - Disc, Cutsouts, Computer Games, Accessories) (Distributor, Importer)

Products/Accessories: Blank Tape: TDK, Maxell; CD Players: Pioneer, Panasonic; CD, Tape & Record Care Products: Discwasher, Reotone; Head Phones: Koss, Sony; Storage & Carrying Cases: Laserline, Case Logic; Video Cassette Recorders: Panasonic, Sony

RKR Import-Export e Com. Ltda. *, Rua Apamas, 44, Sao Paulo, 04084-030, (+55) 11.240-2000, Mgr.: Lembit Karouku; Buyer: Ricardo Ruggiero. (Compact Disc, Video - Disc) (Distributor, Importer)

Labels Distributed: Audio: (Disc) Gimell, Auvidis, Harmonia Mundi, Claves, Orfeo, Hansler, Thornton, Naxos, Marco Polo, Donau, Olympia, Opus III, CPO; Video: Naxos (Hong Kong).

Labels Imported: Claves (Swiss); Hansler, Orfeo, Thornton, Marco Polo, Maxos, Donau (Germany); Gimell, Olympia (UK); Auvidis, Harmonia Mundi, Opus III (France); CPO (Germany)

Serra Morena Comercial Importadora e Exportadora, Rua Min. Oscar Saraiva, 94 - Ipiranga, Sao Paulo, 04289-030, (+55) 11.6914 0855, Fax: (+55) 11.215 7658, Dir.: Claudinor Marchioli. (Importer, Exporter)

Labels Imported: U.S. Labels: PolyGram, Sony, Warner, BMG, EMI, MCA (Universal), Virgin

Labels Exported: Brazil Labels: RGE Fonografica, Velas Producoes Artisticas, Paradoxx, Sky Blue Music, Spotlight, Som Livre, Kuarup, Movieplay, Natasha, Eldorado, Outros

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Sony Music Entertainment (Brasil) Ind. Com. Ltda., Praia De Botafogo 300, 12th Floor, Rio de Janeiro, 22259-900, (+55) 21.553 4747, Fax: (+55) 21.553 1777. Mktg. Dir.: Luis Calainho. (Distributor)

WEA Music Brasil Ltda. * Rua Marques de Sao Vicente, 99, Rio de Janeiro, 22451-041, (+55) 021.511-5772, Fax: (+55) 021.511-1543. Managing Dir.: Warner Music; Luiz Roberto Fahl Boaventura; Managing Dir.-East/West: Joao Rossini Neto; Managing Dir.-WEA: Sergio Afonso Fernandes; Dir., Finance/Admin.: Rubens Ferreira Passos. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Associação Brasileira dos Produtores de Discos (ABPD), Rua Visconde de Pirajá, 608 s/905, Rio de Janeiro, RJ, 22410. Pres.: Luiz Roberto Boaventura.

PERFORMING RIGHTS ORGANIZATIONS

SOCINPRO (Soc. Brasileira de Adm. e Protecao de Direitos Intelectuais), Av. Beira Mar, 406/1205, Rio de Janeiro, RJ, 20021-060, (+55) 21.220 3580, Fax: (+55) 21.262 7625, E-Mail: socinpro@ax.apc.org. Pres.: Carlos Jose; Int'l Dept.: Silvia Oddone.

União Brasileira De Compositores, R. Visconde de Inhauma 107, Rio de Janeiro, 20091-000, (+55) 21.223 3233, Fax: (+55) 21.263 2884, E-Mail: ubc@ax.ibase.org.br. Pres.: Mr. Jose Antonio Perdomo; Chief Exec.: Mrs. Vanisa Santiago; Documentation & Distr. Mgr.: Frederico Lemos de Souza.

ENVELOPES & MAILERS

Sonopress-Rimo Ind. Com. Fonografico Ltda., R. Dr. Edgar Teotonio Santana, 351-B. Funda, Sao Paulo, 01140-030, (+55) 11.861-3399, Fax: (+55) 11.861-3364, E-Mail: bandeir@ibm.net, Web Site: <http://www.cybermind.com.br/sonopress>. Gen. Mgr.: Raul Joseph; Mktg. Mgr.: Elaine Bandeira; Sales Mgr.: Marcos Freire. CD, Tape.

JACKET/SLEEVE MANUFACTURERS

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PRINTING

Sonopress-Rimo Ind. Com. Fonografico Ltda., R. Dr. Edgar Teotonio Santana, 351-B. Funda, Sao Paulo, 01140-030, (+55) 11.861-3399, Fax: (+55) 11.861-3364, E-Mail: bandeir@ibm.net, Web Site: <http://www.cybermind.com.br/sonopress>. Gen. Mgr.: Raul Joseph; Mktg. Mgr.: Elaine Bandeira; Sales Mgr.: Marcos Freire.

POLYBAGS & SHRINKWRAP

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PLATING & PRESSING PLANTS

Sonopress-Rimo Ind. Com. Fonografico Ltda., R. Dr. Edgar Teotonio Santana, 351-B. Funda, Sao Paulo, 01140-030, (+55) 11.861-3399, Fax: (+55) 11.861-3364, E-Mail: bandeir@ibm.net, Web Site: <http://www.cybermind.com.br/sonopress>.

Gen. Mgr.: Raul Joseph; Mktg. Mgr.: Elaine Bandeira; Sales Mgr.: Marcos Freire. Plating, Pressing. LP.

MASTERING FACILITIES

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CUSTOM TAPE DUPLICATORS

Sonopress-Rimo Ind. Com. Fonografico Ltda., R. Dr. Edgar Teotonio Santana, 351-B. Funda, Sao Paulo, 01140-030, (+55) 11.861-3399, Fax: (+55) 11.861-3364, E-Mail: bandeir@ibm.net, Web Site: <http://www.cybermind.com.br/sonopress>. Gen. Mgr.: Raul Joseph; Mktg. Mgr.: Elaine Bandeira; Sales Mgr.: Marcos Freire. Audio: Cassette, Other (Vinyl) Disc. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design). Video: States and/or Countries Services (Brazil, Argentina, Chile). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, MIS (Inventory), Freight.

CANADA

RECORD LABELS

A&M/Island/Motown Records (Div. of PolyGram Group Canada, Inc.)

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A-tack Records *

3611 Mavis Rd., Unit 3, Toronto, ON, L5C 1T7, (416) 818-8845, Fax: (416) 920-6636; E-Mail: attack@interlog.com; Web Site: www.virtualnoise.com/arabian; Pres./CEO: Mark S. Berry; Vice Pres./Gen. Mgr.: Ean Sugarman.

Offices: 15 Gloria Ln., Fairfield, NJ, 07004, (201) 575-7460, Fax: (201) 575-2749, Vice Pres., Int'l A&R: Brian Drago; 126 E. 38th St., New York, NY, 10036, (212) 779-7977, Fax: (212) 779-7920, U.S. Rep.: Steven Scharf. Labels Owned: Attack/Dance.

Ardenne Int'l Music *

1800 Argyle Ste., Ste. 444, Halifax, NS, B3J 3N8, (902) 492-8000, Fax: (902) 423-2143; E-Mail: ardenne@fox.nstn.ca; Pres.: Michael Ardenne; Exec. Asst.: Sherry Beaudry. Labels: Distributed: ANC, Carina.

Artiste Records

154 Grande Cote, Rosemere, PQ, J7A 1H3, (514) 437-7625, Fax: (514) 430-9751; Pres.: Paul Levesque; Pdct. Mgr.: Claude Marcheterre. US Reps.: Arista/BMG (NY).

Arylis Corp.

31477 Jean Ct., Abbotsford, BC, V2T 5N9, (604) 854-1511, Fax: (604) 854-1722; Web Site: www.arylis.com; Pres.: Paul Musgrave; Purchasing/Pdct. Devel.: Machiko Yamane. Labels: Distributed: Consensus/Revere, Di Scherling, MSP, Magic Music, Pacific Line, Soulo Productions.

Attic Records Ltd.

102 Atlantic Ave., Toronto, ON, M6K 1X9, (416) 532-4487, Fax: (416) 532-9545; Pres.: Alexander Mair; Vice Pres., A&R: Brian Allen; Vice Pres., Sales/Mktg.: Peter Piasceki. Labels: Distributed: Chacra, Curb/Edel, Edel, First Night, Mammoth, Metal Blade, Roadrunner, Scotti Bros., Tommy Boy.

BMG Music Canada, Inc.

150 John St., 6th Floor, Toronto, ON, M5V 3C3, (416) 586-0022, Fax: (416) 586-0454; Pres./Gen. Mgr.: Paul Alofs; Vice Pres., Nat'l Sales: Tim Williams; Vice Pres., Bus. Affairs: Steven Ehrlich; Vice Pres., Strategic Mktg.: Norman Miller; Vice Pres., Artist Mktg.: Jim Campbell; Vice Pres., Nat'l Promo.: Larry Macrae; Vice Pres., Opn. Servs.: Ray Valade; Vice Pres., Finance: Liew Wong; Dir., BMG Musique Quebec: Ian Tremblay; Mgr., Nat'l Media Rel.: Marg Spence; BMG Kidz: Val Lapp. Offices: 1535 Birmingham St., 3rd Floor, Halifax, NS, B3J 2J6, Canada, (902) 455-0409, Reg'l Mgr.: Chris Jangaard; 5500 Royalmount Ave., Ste. 330, Montreal, PQ, H4P 1H7, Canada, (514) 735-6523, Branch Mgr.: Michel Turco; 1625 Dublin Ave., Ste. 120, Winnipeg, MB, R3H 0W3, Canada, (204) 774-4812, Reg'l Mgr.: Robert Tait; #145-2880 Glenmore Trail SE, Calgary, AB, T2C 2E7, Canada, (403) 236-2415, Branch Mgr.: Doug Kinascuk; 10215 178th St., Edmonton, AB, T5S 1M3, Canada, (403) 489-1059, Sales Rep.: Kendra Moore; 3640-A McNicoll Ave., Scarborough, ON, M1X 1G1, Canada, (416) 299-9000, Branch Mgr.: Terry Carson; BMG Musique Quebec, 4073 Rue St. Hubert, Montreal, PQ, H2L 4A7, Canada, (514) 597-2633, Managing Dir.: Ian Tremblay; 4299 Canada Way, Burnaby, BC, V5G 1H3, Canada, (604) 435-5766, Branch Mgr.: Michelle Stewart; 1504 Merivale Rd., Nepean, ON, K2E 6Z5, Canada, (613) 226-7618, Sales/Promo. Rep.: Paul Lever. Labels Owned: BMG Classics, BMG Video, BNA Entertainment, ECM, High Street, Miramar Prods., Novus, Private Music, Reunion, Windham Hill, Zoo Entertainment; Distributed: Bad Boy Entertainment, Blue Plate Music, Critique, Deconstruction Canada, Dedicated, Deutsche Harmonia Mundi, EPE, Fox, Gang Of Seven, Hansome Boy, Jim Henson, Ion, Iron Music Group, Jingle Cats Music, Jive, La Face, MESA, Milian, Multitone, Oh Boy, Rabbit Ears, Silvertone.

Barclay/Philips/Polydor Musique (Div. of PolyGram Group Canada)

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CBC Records

250 Front St. W., 2nd Floor, Room 2 H 110; Toronto, ON, M5V 3G6, (416) 205-3498, Fax: (416) 205-2376; Gen. Mgr.: George Laverock; Prod. Coord.: Paulette Bourget; Publicist: Devon Hanley. Labels Owned: Musica Viva, Perspective, SM5000. US Reps.: Allegro (OR). Int'l Reps.: Denon Canada Inc. (Ontario, Canada).

Cargo Records

7070 St.-Urbain, Ste. 200, Montreal, PQ, H2S 3H6, (514) 495-1212, Fax: (514) 495-1211; E-Mail: cargo@infobahnos.com.

Chacra Alternative Music

3155 Halpern St., Saint Laurent, PQ, H4S 1P5, (514) 335-0245, Fax: (514) 335-5037; Pres.: Bob Chacra; Dir., Mktg.: Alan Chacra.

The Children's Group, Inc. *

1400 Bayly St., Ste. 7, Pickering, ON, L1W 3R2, (905) 831-1995, Fax: (905) 831-1142; Managing Dir.: Michelle Henderson; Sales/Mktg. Dir.: Sandy Gardner. Labels Owned: Classical Kids; Distributed: Oak Street Music.

Deutsche Grammophon/London/Philips/Verve (Div. of PolyGram Group)

1345 Denison St., Markham, ON, L3R 5V2, (905) 415-9900, Fax: (905) 415-0847; Vice Pres./Gen. Mgr.: Vas Pollakis. Labels Owned: Archiv Produktion, Argo, L'Oiseau-Lyre, Mercury, Point Music; Distributed: McGill, Telarc.

EMI Music Canada

3109 American Dr., Mississauga, ON, L4V 1B2, (905) 677-5050, Fax: (905) 677-1651; Pres.: Deane Cameron.

Elephant Entertainment *

24 Ryerson Ave., 4th Floor, Toronto, ON, M5T 2P3, (416) 504-8387, Fax: (416) 504-3326; Gen. Mgr.: Brookes Diamond; Co-Mgr.: Stephen Menie. US Reps.: Drive Entertainment (CA).

Fanfara Records Ltd.

2 Forest Laneway, Ste.1402, Sheppard Centre, Willowdale, ON, M2N 5X8, (416) 733-3362, Fax: (416) 733-3362; Pres.: Julian Rice; Sec.: Larry Trudell; Partner: Abe Cooper. Labels Owned: Mastersound.

First Int'l Records

11602 75th Ave., Edmonton, AB, T6G 0J2, (403) 435-2650, Fax: (403) 421-9262; Pres.: Frank Phillet; Gen. Mgr.: R.N. Maciver.

Gamelon Music *

PO Box 525, Sta. P, Toronto, ON, M5S 2T1; Gen. Mgr.: Michael Kleniec.

Hitt Productions

4862 Mayfair Ave., Montreal, PQ, H4V 2E7, (514) 328-9348, Fax: (514) 328-6687; Pres.: Fred Berlin; Vice Pres. A&R: Curtis Patterson; Treas.: Peter Stocola. Labels: Distributed: Undercover.

Image 7 Music, Inc. *

PO Box 3040, Vancouver, BC, V6B 3X5, (604) 597-7000, Fax: (604) 597-5000; Pres.: Gerry Scott; Admin. Asst.: Kim Jackson.

Intersound, Inc.

1 Select Ave., Unit 10, Scarborough, ON, M1V 5J3, (416) 609-9718, Fax: (416) 609-9723.

Isba Music Entertainment

2860 bvd de la Concorde Est, Ste. 201, Laval, PQ, H7E 2B4, (514) 669-4088, Fax: (514) 669-5838; E-Mail: info@isbamusic.com; CEO: Maurice Velenosi; Pres.: Larry Mancini; A&R: Gene Geroly.

Jazz Focus Records *

2217-23 St. SW, Calgary, AB, T2T 5H6, (403) 244-0312, Fax: (403) 228-4895; E-Mail: jazz@canuck.com; Pres.: Philip Barker; Exec. Asst.: Richard Sutherland; Sec.: Thembi L. Barker. Labels Owned: Jazz Focus.

US Reps.: North Country Dist. (NY); Bayside Dist. (CA). Int'l Reps.: Cadillac Dist. (UK); Trend Music Grp. (Canada); PlanisPhare (Switzerland); Birdland (Australia); Ludwig Beck am Rathauseck (Germany).

Justin Time Records, Inc.

5455 Rue Pare, Ste. 101, Montreal, PQ, H4P 1P7, (514) 738-9533, Fax: (514) 737-9780; E-Mail: justin@interlink.net; Web Site: www.justin-time.com; Pres.: Jim West; Gen. Mgr./Sales Mgr.: Nancy Marley; Promo.: Jean Pierre Leduc; Promo.: Nadine Campbell. Labels Owned: Just A Memory, Just A Minute, Rising Sun; Distributed: Tomato. US Reps.: DNA (CA). Int'l Reps.: Distr. Fusion III (Canada).

KOCH Int'l, Inc.

1220 Ellesmere Rd., Unit 8, Scarborough, ON, M1P 2X5, (416) 292-8111, Fax: (416) 292-8833; Gen. Mgr.: Dominique Zgarka. Labels Owned: DRG, Ichiban, Koch Discover, Koch Int'l Classics, Koch Jazz, Koch Present, Koch Schwann, Koch Treasure, Snocochie; Distributed: TJSB. US Reps.: Koch Int'l L.P. (US). Int'l Reps.: Koch Int'l (Europe).

MPV Records, Inc. *

33 Prince, Ste. 263, Montreal, PQ, H3C 2M7, (514) 875-1680, Fax: (514) 393-9246; Pres.: Martine Prevost; Vice Pres.: Mark Vinet. Labels Owned: Disques M.P.V., M.P.V.

MaGaDa Int'l

9575 Illinois, Ste. 610, Brossard, PQ, J4Y 3A5, (514) 659-6560, Fax: (514) 659-4079; E-Mail: magada.com@total.net; Pres.: Robert LeMay; Gen. Mgr.: Daniele LeBlanc.

Magnum Records *

8607 128th Ave., Edmonton, AB, T5E 0G3, (403) 476-8230, Fax: (403) 472-2584; Pres./Gen. Mgr.: Bill Maxim.

Company headquarters are designated by a *

Maximum Records

200 Gateway Blvd., Ste. 1706, Toronto, ON, M3C 1B6, (416) 696-8413, Fax: (416) 696-9101; Pres./CEO: Atila C. Uyanik; Sr. Vice Pres.: Mike Sayman; Int'l Mktg./Promo.: John Akman; Nat'l Mktg./Promo.: Gus Skender; A&R: Deniz Oyman.

Mercury/Polydor (Div. of PolyGram Corp Canada, Inc.)

1345 Denison St., Markham, ON, L3R 5V2, (905) 415-9900, Fax: (905) 415-0850; Pres.: Doug Chappell; Dir. Nat'l Promo.: Ken Ashdown.

Labels Owned: Amadeo, Atlas, Barclay, Bird Ology, Def Jam, EmArcy, Ffrr, Fontana, Gol Discs, MPS, Next Plateau, Payday, Polydor, Talking Loud, This Way Up, Vertigo, Verve, Violator, rai; **Distributed:** Beggar's Banquet, 4AD, JMT, Situation Two, Tommy Boy, XL, Zulu.

Merlin Productions of Canada *

PO Box 5087 VMP0, Vancouver, BC, V6B 4A9, (604) 525-9194, Fax: (604) 525-9194; Pres.: Wolfgang R. Hamann; Vice Pres. A&R: Marty Hamann; Int'l Reprs.: TIS/East/West (Germany).

Music Connection *

PO Box 270, Bentley, AB, T0C 0J0, (403) 748-2673; Owner/Mgr.: Dick Damron.

Oak Street Music *

1067 Sherwin Rd., Winnipeg, MB, R3H 0T8, (204) 694-3101, Fax: (204) 697-0903; E-Mail: oak@oakstreetmusic.ca; Pres.: Gilles Paquin; Managing Dir.: Jane Eisdrenner; Dir., Media Rel.: Barb Chaba.

Labels Distributed: PEG Music.

Oasis Productions Ltd. *

76 Cadorna Ave., Toronto, ON, M4J 3X1, (416) 467-8820, Fax: (416) 467-9528; E-Mail: oasis@io.org; Pres./CEO: Grant Mackay; Sec./Treasurer/CFO: Ron Korb; Vice Pres., A&R: Gregory L. Przycok; **Labels Owned:** Mirage, New Heritage, World Masters Series; **Distributed:** Millenia.

Oliver Sudden Records

1258 B. Mont Royal E., Montreal, PQ, H2J 1Y3, (514) 393-1010, Fax: (514) 393-3173; Web Site: <http://www.netaxis.qc.ca/oliversudden>; Pres.: Paul Etch.

P&N Records *

61 Euphrasia Dr., Toronto, ON, M6B 3V8, (416) 782-5768, Fax: (416) 782-7170; Pres./A&R: Panfilo Di Matteo; Vice Pres.: Nicola Di Matteo.

Quality Music & Video *

410 Passmore Ave., Scarborough, ON, M1V 5L1, (416) 291-5590, Fax: (416) 291-7537; Pres.: Louis Kircos; **Labels Distributed:** Byte, Cleveland City, Cutting/SPG, Expanded, Fresh, Nervous, Profile/Smile/QPM, Souttown, Stress, Strictly Rhythmic.

Rel Records, Inc.

221 Sheppard Ave. W., North York, ON, M2N 1N2, (416) 222-3609, Fax: (416) 733-8717.

SPG Music Ltd. *

2410 Lucknow Dr., Units 25 & 26, Mississauga, ON, L5F 1V1, (905) 672-2411, Fax: (905) 672-2412; Vice Pres., Opns.: Tony Rebelo; Managing Dir.: Jeff Sprigg; Promo. Dir.: Jason Di Paolo; A&R: Ryan O'Conna, Bob Drue.

Saddlestone Int'l

6260 130th St., Surrey, BC, V3X 1R6, (604) 572-4232, Fax: (604) 572-4252; E-Mail: saddles@xl.ca; Web Site: <http://home.xl.ca/saddles>; CEO: Candice James; Vice Pres.: Rex Howard; A&R: Jack Nicholson; **Labels Owned:** Crazy Cat, Saddlestone; **Int'l Reprs.:** Canadian Music Ind. Corp. (Canada).

Sony Music Entertainment (Canada), Inc.

1121 Leslie St., North York, ON, M3C 2J9, (416) 391-3311, Fax: (416) 497-6973; Pres.: Richard Camilleri; Sr. Vice Pres., Sales: Don Oates; Sr. Vice Pres., Mktg.: Bob Campbell; Sr. Vice Pres., Finance: Alan Dyer; Vice Pres., Opns.: Laurie McRae; Vice Pres., A&R: Mike Roth; Vice Pres., A&R: Vito Luprano; Vice Pres., Int'l Mktg.: Richard Zuckerman; Dir., Columbia Records: Nat Merenda; Dir., Epic Records: Bruce MacTavish; Dir., Sony Classical: Faye Perkins; Mgr., Sony Wonder: Therese Garnett; Dir., Nat'l Promo/Video: Vel Omazic.

Offices: Sony Music Canada, Inc., 3333 Blvd. Graham, Ste. 802, Ville Mount-Royal, PQ, H3R 3L5, Canada, (514) 737-6896, Fax: (514) 737-0793, Regl. Dir.: Bill Rotari; Mktg. Rep.: Nancy Beaulieu; 1121 Leslie St., North York, ON, M3C 2J9, Canada, (416) 391-3311, Fax: (416) 391-7988, Regl. Dir.: Karen Hunter; Ontario Mktg. Mgr.: Greg Pappas; 1625 Dublin Ave., Ste. 133, Winnipeg, MB, R3H 0W3, Canada, (204) 786-1096, Fax: (204) 775-1225, Regl. Dir.: Gary McLeish; Mktg. Rep.: George Vincent; 221 62nd Ave. SE, Calgary, AB, T2H 2R5, Canada, (403) 253-8719, Fax: (403) 258-3819, Regl. Dir.: Gary McLeish; Mktg. Rep.: Murray Strang; Westmont Business Cir. 11420-142 St., Edmonton, AB, T5M 1V1, Canada, (403) 944-1621, Fax: (403) 944-1623, Regl. Dir.: Gary McLeish; Mktg. Rep.: Enza Fata; 2025 W. Broadway, Ste. 401, Vancouver, BC, V6J 1Z6, Canada, (604) 734-5151, Fax: (604) 734-2347, Regl. Dir.: Mark Abson; Mktg. Coord.: Darlene Anderson; **Labels Owned:** Columbia, Epic, Sony Classical, Sony Wonder.

Sony Plain Recording Co. Ltd.

9963-83 St.; Edmonton, AB, T6A3N3, (403) 468-6423, Fax: (403) 465-8941; E-Mail: sprecord@planet.eon.net; Pres.: Holger Petersen; Vice Pres., Finance: Alvin Johns; A & R: Anthony Pavlic; Admin.: Karen Buchholtz; **Labels Distributed:** Blind Pig, Justice, Watermelon. **US Reprs.:** DNA, Bayside (CA). **Int'l Reprs.:** CRS (Europe).

Sunny Days Records

6263 28th Ave., Montreal, PQ, H1T 3H8, (506) 241-0844, Fax: (514) 728-6180; Dir., A&R: Fadel Chidiac.

Tandem Music Group Corp.

1508 W. Second Ave., Ste. 270, Vancouver, BC, V6J 1H2, (604) 737-2347, Fax: (604) 737-2395; E-Mail: tandem@midsummer-music.com; Pres.: Graham Way.

Labels Owned: Artisan, Midsummer; **Distributed:** Indian Sounds, Malacoche, Melodone, Mythic Salmon, PacificLine, Sound Advice.

Tomcat Records (Div. of Bennetainment Group, Inc.)

PO Box 65400, Sta. F, Vancouver, BC, V5N 5P3, (604) 255-0374, Fax: (604) 255-0372; Pres.: Doug Bennett; Label Mgr.: Paul Wiggins; Exec. Asst.: Erin Madill; Controller: Peter Chen; **Int'l Reprs.:** Sound Solutions Dist. (Canada).

Total Sound *

10333 174th St., Edmonton, AB, T5S 1H1, (403) 483-3217, Fax: (403) 486-0589; Contact: P. Aria Horn; **Labels Distributed:** A&M, BMG, Capitol, MCA, PolyGram, RCA, WEA.

Universal Music (Div. of Universal Studios Canada)

2450 Victoria Park Ave., Willowdale, ON, M2J 4A2, (416) 491-3000; Pres.: Ross Reynolds; Sr. Vice Pres./Gen. Mgr.: Randy Lennox; Vice Pres./Mktg.: Sarah Norris; Vice Pres./Opns.: Les Houston; Dir./A&R: Brian Hetherman; **Labels Distributed:** Anthem, Cargo Music, Murder, Tanglewood, Troubadour, True North Music, Watch Music, Zero Musique.

Ventura Int'l Records, Inc. *

200 Gateway Blvd., Ste. 1706, Toronto, ON, M3C 1B6, (416) 696-8413, Fax: (416) 696-9101; Pres./CEO: Atila C. Uyanik; Vice Pres.: Aysa Uyanik; Gen. Mgr.: Canan Uyanik; Nat'l/Int'l Mktg. Mgr.: John Akman; **Labels Owned:** Eastendbul, Eltville, Freestyle, Futura Int'l, GT Productions, Maximum, Teselli Int'l; **Distributed:** Question.

Virgin Records (Canada)

514 Jarvis St., Rundle House, Toronto, ON, M4Y 2H6, (416) 961-8863, Fax: (416) 961-2750.

Warner Music Canada Ltd. *

3751 Victoria Park Ave., Scarborough, ON, M1W 3Z4, (416) 491-5005, Fax: (416) 491-6710; Pres.: Stanley Kulin; Sr. VP/CFO: Claude Sassoon; Sr. VP/Mng. Dir.-U.S.: Garry Newman; **Labels Distributed:** ATCO/EastWest, Atlantic, Discovery, Elektra, Erato, Revolution, Rhino, Teldec, WEA.

Warner Music Int'l Services Canada Ltd.

3755 Victoria Park Ave., Scarborough, ON, M1W 3Z4, (416) 758-1150, Fax: (416) 491-2809; Mgr.: Anne Ornuuk; **Labels Distributed:** ATCO/EastWest, Atlantic, Discovery, Elektra, Erato, Revolution, Rhino, Teldec, WEA, Warner Bros.

VIDEO STUDIOS & PROGRAM SUPPLIERS & BUYERS

BFS Entertainment & Multimedia Limited *, 350 Newkirk Rd., Richmond Hill, ON, L4C 9G7, (416) 884-2323, Fax: (416) 884-8292, E-Mail: info@bfsent.com, Web Site: <http://www.bfsent.com>; Pres.: Denis B.E. Donnelly; **Program Buyer:** William Delli Colli; Mktg. Mgr./Program Buyer: William Delli Colli; **Supplies:** Feature Films, Instructional, Sports, Children's; **Formats:** VHS; **Seeking:** Feature Films, Instructional, Special Interest Only, Sports, Children's.

Madacy Entertainment Group, Inc., 1865 TransCanada Hwy., Montreal, PQ, H9P 1J1, (614) 291-4252, Fax: (614) 291-4365; **Supplies:** Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentaries, Travel; **Formats:** VHS; **Seeking:** Exercise, Instructional, Special Interest Only, Sports, Children's, Documentaries, Travel.

Pathway Productions, Inc. *, 406-360 Bloor St. W., Toronto, ON, M5S 1X1, (416) 922-4506, Fax: (416) 922-7512; Pres.: Dr. F.G. Sommers; **Supplies:** Instructional, Special Interest Only; **Formats:** VHS, Beta; **Seeking:** Instructional, Special Interest Only.

Polygram Filmed Entertainment, 1345 Denison St. 80 Citizen Court Unit 1, Markham, ON, L6G 1A7, (905) 940-9700, Fax: (905) 940-5556; Pres.: Darryl Iwai; **Supplies:** Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries; **Formats:** VHS.

MUSIC PUBLISHERS

Attic Music Ltd. *, (SOCAN) 102 Atlantic Ave., Toronto, ON M6K 1X9, (416) 532-4487, Fax: (416) 532-9545, E-Mail: info@atticmusic.com; Pres.: Alexander Mair; Vice Pres.: Brian Allen; Prof./Creative Mgr.: Joe Frey; **Owned:** Abovewater Music (SOCAN), Pondwater Music (SOCAN); **Administered:** Any Kind of Music, Complete Music (PRS), Downchild Music (SOCAN), Hammer Musik, Happy Valley Music (ASCAP/BMI), Lido Music, Malaco Music (ASCAP/BMI), Secret Affair.

Axe Music, (SOCAN/ASCAP) 485 Duplex Ave., Ste. 22, Toronto, ON M4R 1V5, (416) 488-3782, Proprietor: Greg Hambleton; **Owned:** Belsize Park Music (SOCAN/BMI), Bluenose Music (SOCAN/ASCAP).

BMG Music Publishing Canada, Inc., (SOCAN) 151 John St., Ste. 803, Toronto, ON M5V 3C3, (416) 586-0850, Fax: (416) 586-0853, Vice Pres./Gen. Mgr.: Terry O'Brien; Copyright / Admin. Mgr.: Dianna Rybak; Publishing Asst.: Jana Cleland; **Affiliated:** Affiliated Music Publishers (BMI/ASCAP), Gene Autry Music Group (BMI/ASCAP), Bocephus Music, Inc. (BMI), Collins Music (BMI/ASCAP), Falling Sky Music (CAPAC), Gibb Bros. Music (BMI), Little Big Town Music Group (BMI/ASCAP), Oyster Music (CAPAC), Paz Junk Music (CAPAC).

Banff Music, (SOCAN) 1260 Gorham St., Newmarket, ON L3Y 7V1, (905) 773-6848, Fax: (905) 853-2955, Pres.: Frank P. Swain; Vice Pres.: Wayne Patton.

Branch Group Publishing, (BMI) 1067 Sherwin Rd., Winnipeg, MB R3H 0T8, (204) 694-3101, Fax: (204) 697-0903, E-Mail: oak@oakstreetmusic.ca; Pres.: Gilles Paquin; Managing Dir.: Jane Eisdrenner; Dir., Media Rel.: Jim Nicol; **Owned:** Forest Group.

Corp. Rock Music, Inc., (SOCAN) 154 Grande Cote, Rosemere, PQ J7A 1H3.

Affiliated: Savor Faire Music (ASCAP), Transfer Music (BMI); **EMI Music Publishing**, (SOCAN) 119 Spadina Ave., Ste. 1003, Toronto, ON M5V 2L1, (416) 340-9277, Fax: (416) 340-9286; Pres.: Michael McCarty; Creative Dir.: Barbara Sedun; Exec. Admin.: Towa Beer.

Gamelon Music *, (SOCAN) PO Box 525, Sta. P, Toronto, ON M5S 2T1, Gen. Mgr.: Michael Kleniec.

Gone Fishin' Music Ltd. *, (SOCAN) 12416 Whitestone Rd., Madeira Park, BC V0N 2H0, (604) 883-2120, Fax: (604) 883-2120, Pres.: Terry Jacks; Gen. Mgr.: Maggi Jacks; **Owned:** Rockfish Music (BMI).

Haibun Music Publishing, Inc. *, (SOCAN) PO Box 4985, Saint Laurent, PQ H4L 4Z6, (514) 938-1056, Fax: (514) 935-6098, Bus. Aff. Dir.: G. George Sand; **Administered:** Angebec Music (SOCAN), Betanne Music (SOCAN), CRB Music (SOCAN), CRDA Music (SOCAN), Kabale Music (SOCAN), Kayjam Music (SOCAN), Libbec Music (SOCAN), Rainy River Music Ltd. (SOCAN), Sunshot Music (SOCAN).

ISBA Music Publishing, Inc. *, (SOCAN) 2860 Boul de la Concorde E., Ste. 201, Laval, PQ H7E 2B4, (514) 669-4088, Fax: (514) 669-5838, E-Mail: info@isbamusic.com; Pres.: Larry Mancini; Vice Pres.: Maurice Velenosi; **Owned:** GABBRO Publishing (SOCAN).

Image 7 Music, Inc. *, (SOCAN) PO Box 3040, Vancouver, BC V6B 3X5, (604) 597-7000, Fax: (604) 597-5000; Pres.: Gerry Scott; Vice Pres.: Jan Scott; Admin. Asst.: Kim Jackson; **Affiliated:** Certain Image Publishing (CAPAC), Image VII Music (CAPAC).

Intermede Publishing, Inc., (SOCAN) 285, Place d'Youville, Ste. 3, Montreal, PQ H2Y 2A4, Pres.: Christopher J. Reed; **Owned:** Interlude Communications (SOCAN), Interlude Music Int'l (SOCAN).

JanJam Music Reg'd., (SOCAN) 5455 Rue Pare, Ste. 101, Montreal, PQ H4P 1P7, (514) 738-9533, Fax: (514) 737-9780, Pres.: Jim West; Gen. Mgr.: Nancy Marley; Administration: Denis Barnabe; **Owned:** Justin Time Publishing (SOCAN).

Justin Time Publishing, (SOCAN) 5455 rue Pare, Ste. 101, Montreal, PQ H4P 1P7, (514) 738-9533, Fax: (514) 737-9780, E-Mail: justin@interlink.net; Web Site: www.justin-tim.com; Pres.: Jim West; Gen. Mgr.: Nancy Marley; **Owned:** JanJam Music (SOCAN).

Lilly Music Group Publishing *, 61 Euphrasia Dr., Toronto, ON M6B 3V8, (416) 782-5768, Fax: (416) 782-7170.

Lilly Music Publishing *, (ASCAP/BMI/SOCAN) 61 Euphrasia Dr., Toronto, ON M6B 3V8, (416) 782-5768, Fax: (416) 782-7170, Pres.: Nicola DiMatteo; Gen. Mgr.: Panfilo DiMatteo; **Owned:** Paglieta Music Publishing (BMI/CMRRA), San Martino Music Publishing (ASCAP/CMR).

M.P.V. Records, Inc. *, (SOCAN) 33 Prince, Ste. 263, Montreal, PQ H3C 2M7, (514) 875-1680, Fax: (514) 393-9246, Pres.: Martyne Prevost; Vice Pres.: Mark Vinet.

Manhola Music, (SOCAN) 11602 75th Ave., Edmonton, AB T6G 0J2, (403) 435-2650, Fax: (403) 436-0527, Pres.: Neil MacIver; Gen. Mgr.: Frank Phillet; **Administered:** Phillet Maciver (SOCAN), Phillmac Music (SOCAN).

Morning Music Ltd. *, (SOCAN) 5200 Dixie Rd., Ste. 203, Mississauga, ON L4W 1E4, (905) 625-2676, Fax: (905) 625-2092, E-Mail: morning@myrna.com; Pres.: Mark Altman; Professional Mgr.: Kiril Kirov; **Owned:** Brownrigg Music (SOCAN), Jah Music Co. (SOCAN), Jenimar Music (SOCAN), Skippers Pond Music (SOCAN); **Administered:** Cabot Trail Music (SOCAN), Crown-Vetch Music (SOCAN), Fogo Music (SOCAN), SFL Music Publishing (SOCAN), Speckled Bird Music (SOCAN), UCM Music Publishing Co. (SOCAN).

Nettoverboard Publishing/NTWK Publishing Ltd. *, (BMI/ASCAP) 1250 W. 6th Ave., Vancouver, BC V6H 1A5, (604) 654-2929, Fax: (604) 654-1993, E-Mail: info@nettwork.com; Pres.: Terry McBride; Vice Pres., Publ.: Mark Jowett; Dir., Publ. Admin.: Katharine Perak; Dir., Publ./Bus. Affairs: Alexandria Stuart; Mgr., Publ.: Selim Sora; **Owned:** Tunnel Canary Music (ASCAP); **Administered:** Birdwatcher/Squelch Songs (ASCAP/BMI), Cow Zap Music (ASCAP), Esoteria Publishing (BMI), Giver Music (ASCAP), Grapesongs (ASCAP), Little Songs (ASCAP), Stainish Music (ASCAP), Tyde Music (BMI).

OMI Music, Inc. *, 71 Rosedale Ave., Unit A10, Brampton, ON L6X 1K4, (905) 457-7853, Fax: (905) 454-0199, E-Mail: omimusic@ibm.net; Pres.: Bhaskaran Menon; A&R Dir.: Lalitha Menon.

Peermusic Canada, Inc., (SOCAN) 130 Spadina Ave., Ste. 503, Toronto, ON M5V 2L4, (416) 364-1773, Fax: (416) 364-8272, E-Mail: peermusic@toronto.peermusic.com; Web Site: www.peermusic.com; Gen. Mgr.: Diane Buchanan; Creative Mgr.: Jodie Ferneyough; **Affiliated:** Peer Int'l, Southern Music Publishing Co.

PolyGram Music Publishing (Div. of PolyGram Group Canada, Inc.), (SOCAN) 1345 Denison St., Markham, ON L3R 5V2, (905) 415-7314, Fax: (905) 415-0850, Vice Pres./Gen. Mgr.: John Redmond; Prof. Mgr.: J.P. Pinheiro.

Quintan Road Music, (SOCAN/BMI) PO Box 933, Stratford, ON N5A 7M3, (519) 273-3876, Fax: (519) 273-4553.

Ramblin' Man Music Publishing *, (SOCAN/BMI) 8607 - 128th Ave., Edmonton, AB T5E 0G3, (403) 476-8230, Fax: (403) 472-2584, Pres.: Bill Maxim; **Owned:** High River Music Publishing (ASCAP); **Affiliated:** Ramblin' Man Music Publishing.

Shaggy Mane Music, PO Box 309, Mount Albert, ON L0G 1M0, (905) 473-4036, Fax: (905) 853-2955, E-Mail: swain00@ibm.net.

Sony Music Publishing Canada, Inc., (SOCAN) 1121 Leslie St., North York, ON M3C 2J9, (416) 391-3311, Fax: (416) 391-7997, Vice Pres., Music Publ.: Gary Furniss; Mgr., Music Licensing: Mark Lynch; Mgr., Copyright Admin.: Kevin Richards.

Company headquarters are designated by a *

Sparwood Music ★, (SOCAN) PO Box 270, Bentley, AB T0C 0J0, (403) 748-2673, Pres./Gen. Mgr.: Dick Damron. *Owned:* Chinook Music (SOCAN).

Stony Plain Music ★, (SOCAN) 9963-83 St., Edmonton, AB T6A 3N3, (403) 468-6423, Fax: (403) 465-8941, E-Mail: sprecord@planet.eon.net; Pres.: Holger Petersen; A&R: Anthony Pavlic. *Owned:* Eyeball Wine (SOCAN), Kitchen Table Music (SOCAN), Lobstick Music (SOCAN).

TMP: The Music Publisher, (SOCAN) 121 Bloor St. E., Ste. 1111, Toronto, ON M4W 3M5, (416) 966-7788, Fax: (416) 966-7777, E-Mail: tmp@alliance.ca; Pres.: Frank Davies; Vice Pres. Administration: Vicki Walters; Creative Asst.: Sean Mulligan. *Owned:* A Song For You (PROCAN), Dreaming In Public (SOCAN), FreeWheel Music (CAPAC), Gypsy Hymns (BMI), Love Lies Bleeding Music (PROCAN), Magnetic Movements (CAPAC), Madmenham Abbey Music (CAPAC), Nimby Music (ASCAP), Parisian Music (BMI), Reels Of Rhythm (PROCAN).

Tessell Music ★, (BMI) 200 Gateway Blvd., Ste. 1706, Toronto, ON M3C-1B6, (416) 696-8413, Fax: (416) 696-9101, Pres.: Aysel Uyanik; Copyright/Admin. Mgr.: Jan Beyazit. *Owned:* Kalite Muzik (BMI).

Time Lock, 89 Coppard Ave., Markham, Ontario, L3S 2S7, 905.472 3840.

Universal Music ★, (SOCAN) 2450 Victoria Park Ave., Willowdale, Toronto, ON M2J 4A2, (416) 491-3000, Fax: (416) 490-8206, Pres.: Ross Reynolds; Sr. Vice Pres./Gen. Mgr.: Randy Lennox; Vice Pres., Onps.: Les Houston; Vice Pres., Mktg.: Sarah Norris. *Administered:* Anthem Music, Attic Music, Cargo Music, Duke St. Music, Murder Music, Tanglewood Music, Troubadour Records, True North Music, Watch Music, Zero Musique.

Don Valley Music/Home Cooked Music, (SOCAN) 3751 Victoria Park Ave., Scarborough, ON M1W 3T4, (416) 491-5005, Fax: (416) 291-9253, Pres.: Stan S. Kulin; Gen. Mgr.: David Tollington; Prof./Creative Mgr.: Kim Cooke. *Affiliated:* Home Cooked (SOCAN), Don Valley Music (SOCAN).

Vandor Canada, 1290 Broad St., Victoria, BC V8W 2AS, (250) 558-6690, E-Mail: phil@islandnet.com; Vice Pres.: Phil McLaughlin.

W/A Music Corp., (SOCAN) PO Box 9, Sta. 0, Toronto, ON M4A 2M9, (416) 299-2222, Fax: (416) 299-2232, Gen. Mgr.: Joyce Love Matheson. *Owned:* Agincourt Music (SOCAN), West Hill Music (SOCAN).

Warner/Chappell Music Canada Ltd. ★, (SOCAN) 85 Scarsdale Rd., Ste. 101, Toronto, ON M3B 2R2, (416) 445-3131, Fax: (416) 445-2473, Gen. Mgr.: Pat Campbell; Copyright: Linda Worden; Licensing: Kenn Bannerman; Creative Mgr.: Anne Marie Smith. *Owned:* Chappell & Co., Gordon V. Thompson Music, Unichappell Music, inc.; *Administered:* All Spirit Publishing Ltd., Eternal Publishing, Green Sprouts Music, Colin Linden Publishing, Raise A Little Elf Publishing, Treat Baker Music, Inc.

Watch Music Co. Ltd. ★, (ASCAP) 123 Maurice Dr., Oakville, ON L6K 2W6, (905) 845-8202, Fax: (905) 845-9667, E-Mail: wlk@interlog.com; Pres.: Ross Munro.

Zauber Music Publishing, (SOCAN) PO Box 5087, VMPO, Vancouver, BC V6B 4A9, (604) 525-9194, Fax: (604) 525-9194, Pres.: Wolfgang R. Hamann; Prof./Creative Mgr.: Marty Hamann.

SHEET MUSIC & FOLIO SUPPLIERS

Music Box Dancer Publications, 2600 John St., Unit 220, Markham, ON L3R 3W3, (905) 475-1848, Pres.: John Loweth; Gen. Mgr.: Steve Loweth.

Musinfo Publishing Group, 2504 Mayfair Ave., Montreal, PQ, H4B 2C8, (514) 484-5419, Fax: (514) 484-9948, Pres.: Jehan V. Valiquet.

WHOLESALE & DISTRIBUTORS

Arylis Alternative Distribution ★, 31477 Jean Ct., Abbotsford, V2T 5N9, (604) 854-1511, Fax: (604) 854-1722, Pres.: Paul Musgrave; Buyer (Pre-Recorded Music): Machiko Yamane. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter) *Labels Distributed:* Audio: (Cassette & Disc) Arylis, Consensus, Di Scherling, Simplicity, Magic Music, MSP, Soulo. *Labels Imported:* Di Scherling, Consensus, Simplicity, MSP, Soulo (US) *Labels Exported:* Arylis (Canada)

Astral Home Entertainment ★, 889 Montee De Liesse, Saint Laurent, H4T 1P5, (514) 734-2500, Fax: (514) 333-7309, Pres.: Sidney Greenberg. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor, Importer) *Labels Distributed:* Audio: (Cassette & Disc) BMG, Cargo, EMI, PolyGram, PolyTel, Sony, MCA, Warner, Quality, Disney, GMA/Select; Video: (Cassette & Disc) A&R, Astral, Alliance, Buena Vista Home Video, C/F/P, Coliseum, Columbia TriStar, FoxVideo, HBO, HGV, Image, Ent., J.L. Bowerbank, LIVE, Malofilm, MCA, Morningstar, Paramount, Pioneer, Playboy, PolyGram, Rhino, SMA, Sater Films, Sony, Sullivan, Turner, Warner, Warner Vision, MGM/UA, Cannon.

Astral Home Entertainment, 6130 Fourth St. SE, Unit 12, Calgary, T2H 2B6, (403) 258-2131, Fax: (403) 253-3455, Branch Mgr.: Myles Toop. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment, 201 Brownlow Ave., Ste. 16, Dartmouth, B3B 1W2, (902) 468-3393, Fax: (902) 468-3197, Branch Mgr.: Barb Sullivan. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment, 11486 - 149th St., Edmonton, T5M 1W8, (403) 453-3007, Fax: (403) 452-8026, Branch Mgr.: Tim Heinze. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment, 1185 Caledonia Rd., North York, M6A 2X1, (604) 299-8484, Fax: (604) 299-8494, Branch Mgr.: Bill Hadcock. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Astral Home Entertainment, 1555 Dublin Ave., Unit 7, Winnipeg, R3E 3M8, (204) 772-0050, Fax: (204) 786-0076, Branch Mgr.: Sherra Papaioannou. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) See Saint Laurent, PQ for product distribution list; Video: (Cassette & Disc) See Saint Laurent, PQ for product distribution list.

Attic Records Limited, 102 Atlantic Ave., Toronto, M6K 1X9, (416) 532-4487, Fax: (416) 532-9545, Pres.: Alexander Mair; Vice Pres./Sales: Peter Piasecki; Vice Pres. Promo: Kevin Shea; Vice Pres. A&R: Brian Allen. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) Scotti Bros., Mammoth, First Night, Luke, Chacra, Roadrunner, Metal Blade, Edel.

BMG Music Canada, Inc., 150 John St., 6th Floor, Toronto, M5V 3C3, (416) 586-0022, Fax: (416) 586-0454, Pres.: Paul Aloss. (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) Arista, RCA, Jive, BMG Classics, BMG Kidz, Private Music, Zoo Entertainment, Imago, Windham Hill, Milan, Fox, Reunion, La Face, Novus, Miramar Prods., Gang of Seven, Jim Henson, Dedicated, ECM, BNA Entertainment, Rabbit Ears, Deutsche Harmonia Mundi, Critique, Silverstone, Deconstruction Canada, Bad Boy, Mesa, High Street, Blue Plate, EPE, Multitone, Ion, Oh Boy, Hansome Boy.

CMC Distribution, 590 York Rd., Niagara On The Lake, L0S 1J0, (905) 641-0631, Fax: (905) 641-8824, Pres./CEO/Buyer: Stephen L. Nicolle. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) Sparrow, Integrity, Star Song, Frontline, Forefront, Brentwood, New Haven, Warner Alliance, Delta, R.E.X., Vineyard; Video: (Cassette & Disc) Sparrow, Star Song, Hanna Barbera, Brentwood. Pay-Per Transaction.

Cargo Records Canada, Inc., 7070 St.-Urbain, Ste. 200, Montreal, H2S 3H6, (514) 495-1212, Fax: (514) 495-1211, Gen. Mgr.: I. Walker; U.S. Buyer: Gubby Szvoboda; U.S. Buyer: Dwayne Sheplavy; Euro Buyer: Serge Brodeur. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor) *Labels Distributed:* Audio: TVT, Restless, Touch & Go, Epitaph, Caroline, SST, Triple X, Headhunter, Black Mark.

The Children's Group, 1400 Bayly St., Ste. 7, Pickering, L1W 3R2, (905) 831-1995, Fax: (905) 831-1142; E-Mail: childsgroup@osha.igs.net. Managing Dir.: Michelle Henderson; Sales/Mktg. Dir.: Sandy Gardner. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Games) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) Classical Kids, Microforum; Video: (Cassette) Classical Kids., Owl/TV.

Denon Canada, Inc. ★, 17 Denison St., Markham, L3R 1B5, (416) 475-4085, Fax: (416) 475-8205, Nat'l Sales Mgr., Music Div.: Roger Graeme; Mgr. Music/Tape Div.: Doug Spence; Promo/Publicity, Music Div.: Michelle Silveria; Buyer/Supvr. Pct. Admin.: Vicki Howe; Mktg. Coord.: Valerie Helmer. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) Rykodisc, Hannibal, Nexus, Silva Screen, Varese Sarabonde, Kinetic, Marquis, CBC, Skylark, Denon Canada, Amber Music, Rounder, Denon, Darklight Music, Frontier, Ice, Ras, Sub Pop, Tommy Boy.

Diarmat Ltd. ★, 1150 Eglinton Ave. E., Ste. 205, Mississauga, L4W 2M6, (905) 238-0024, Fax: (905) 238-1674, Pres.: Raymond Ng; Vice Pres.: Clement Ng; Vice Pres.: Raymond Ng, Jr. (Distributor, Importer, Exporter)

Distribution Domino, 219 Rue Demers, Montreal, H2T 1K6, (514) 289-1843, Fax: (514) 844-0757. (Distributor, Importer)

Distribution Fusion III, Inc.

5455 Rue Pare', Ste. 101, Montreal, H4P 1P7, (514) 738-4600, Fax: (514) 737-9780, Pres.: Jim West; Mgr./Admin.: Nancy Marley; Buyer: Mike Lariviere; Buyer: Nicolas Bouchard; In'l Promo.: Jean-Pierre Leduc; A&R: Denis Barnabe. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer) *Labels Distributed:* Audio: Justin Time, Just A Memory, Les Productions, Fukinik, Disques Fonovox. *Labels Imported:* Arhoolie, Celestial Harmonies, Fortuna, Kuckuck, Ellipsis Arts, Vanguard, Bonaire, Giffthorse, Evidence, NYC, Green Linnet (USA), Messidor, Enja, Wergo, Timeless (Holland); Fresh Sound (Spain); Elap (Denmark); King, Avant, JVC (Japan); BGO, Act, Blue Jackal, Atoll (France); Hallmark, Play It Again Sam (UK); Mute, Wotre, Studio K7, etc.

Distribution Select, 500 Ste-Catherine E., Montreal, H2L 2C6, (514) 849-6201, Fax: (514) 849-0764, Pres.: Rosaire Archambault; Vice Pres.: Aomar Dahman; Mktg. Dir.: Mario Lefebvre. (Distributor, Importer) *Labels Distributed:* Audio: (Cassette & Disc) Audiogram, Star Record, Double, Productions Guy, Cloutier, Melon Miel, Pingouin, Productions Gilbert Morin, Kasma, Victoire, Kappa, Artiste, Ed. Leila, Tox, Musi-Art, Prodn. Yves Tremblay, Fukinik, Oxygene, Ricmar, Deauville, Montevideo, Passaport, Avantgarde, Tribal, Tacca, Big Bang, Plume, Chandelie Musique Quebec. *Labels Imported:* Club du disque Arabe, Musidisc, E.P.M., Milan, Viola

Products/Accessories: CD, Tape & Record Care Products: Rocelco, Napa Valley, BMI, Allisopp; Storage & Carrying Cases: Rocelco, Napa Valley, BMI, Allisopp

Festival Distribution, Inc., 1351 Grant St., Vancouver, V5L 2X7, (604) 253-2662, Fax: (604) 253-2634; E-Mail: fd@winse.com. Mgr./Buyer (Pre-Recorded Music): Jack Schuller; Asst. Mgr.: Rachel Rocco. (Distributor) *Labels Distributed:* Audio: Aural Tradition, Discos Fuentes, Flying Fish, Fogarty's Cove, Hightone, Jass, Mother of Pearl, Orleans, Pan, Red House, Redwood, Snowgoose, Sukay, Stash, Antones, Dos, Earthbeat, Music for Little People, Music of the World.

Handleman Co. ★, 10 Newgale Gate, Unit 4, Scarborough, M1X 1C5, (416) 298-0411, Fax: (416) 298-4716, Gen. Mgr.: Roberto Scappaticcio; Vice Pres. Mktg.: Craig Fujioka. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games) (Rackjobber)

Handleman Co., 4760 72nd Ave. SE, Calgary, T2C 3Z2, (403) 236-3868, Branch Mgr.: Mike Barker. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Computer Games) (Distributor, Rackjobber)

Handleman Co., 140 Barr St., Saint Laurent, H4T 1W6, (514) 341-1922, Fax: (514) 735-4003. (Rackjobber)

Holbome Distribution Co. Ltd., 1260 Gorham St., Newmarket, L3Y 7V1(905) 773-6848, Fax: (905) 853-2955, Pres.: J. Duncan Swain; Promo/Bus. Aff.: Wayne Patton; Sales Mgr.: David Giroux. (Distributor, Importer, Exporter)

KOPS Records, 229 Queen St. W., Toronto, M5V 1Z4, (416) 593-8523, Fax: (416) 598-4039, Owner/Buyer (Pre-Rec. Music): M. Koppel; Buyer (Pre-Recorded Music): R. Bowman; Buyer (Record/Tape): Rob Bowman. (Compact Disc, Records (Singles)) (One-Stop) *Labels Imported:* Goldmine, Soul Supply (UK)

KY-CAM Int'l Ltd., 1750 Plummer St., Unit 18, Pickering, L1W 3L7, (905) 420-8685, Fax: (905) 420-8790, Pres./Owner/Buyer: John Leatham; Office Mgr.: Mrs. Pat Gosling. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) *Labels Distributed:* Audio: Special Music, VoxBox, Sound RX, Dargason, Sequoia, Silver Wave, Serenity, Four Star Jazz, Vox/Cameo, Imagemaker, RHC Prod., Invincible, Raven, Midsummer Music, Canadian Naturescapes, Access Prod., Astromusic, Emerald Green.

KOCH Int'l, Inc.

1220 Ellesmere Rd., Unit 8, Scarborough, M1P 2X5, (416) 292-8111, Fax: (416) 292-8833; Web Site: www.kochcan.com. Gen. Mgr.: Dominique Zgarka, Ext.: 244 (dominique@kochcan.com); Comptroller: Lynnette Schneider, Ext.:

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(Ischneider@kochcan.com); Dir., Sales/Mktg.: Cyril Kaye, Ext.: 223 (cyril@kochcan.com); Sr. Label Mgr.: Angela Herens, Ext.: 222 (aherens@kochcan.com); Label Mgr./Strategic Mktg.: Beth Gibbs (beth@kochcan.com); Label Mgr., Ext. 228 (pwhite@kochcan.com); Paul White; Latin/Dance Music Pcdt. Mgr.: Rick Hill, Ext.: 265; Mgr., Bus. Aff.: Norma Barnett., Ext.: 237 (nbarnett@kochcan.com). (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch), Enhanced CD'S/CD Roms) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Acoustic Disc, Bar/None, Beggars Banquet, Berlin Classics, Bridge, Candid, CRI, Daemon, DM, Dreyfus, Eastern Front, Edel America, Edeltone, Entr'Acte, Feel Good All Over, Gothic, Imago, Intrada, jad, Kickin' Music, Knitting Factory, Label X, Lyricbird, Musical Productions Inc., Minor Music, Mode, Music & Arts, MCI, Northeastern, Oh Boy, Ondine, Paraclete Press, Revels etc.

KOCH Int'l, Inc., 167 Bannatyne Ave., Ste. 609, Winnipeg, R3B 0R4, (204) 947-9640, Fax: (204) 947-9643. Sales/Mktg. Rep.: Leslie Smaha. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 10923-34A Ave., Edmonton, T6J 2T9, (403) 436-4839. Sales/Mktg. Rep.: Mike Maze. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 2077 Nelson St., Ste. 501, Vancouver, V6G 2Y2, (604) 669-8363, Fax: (604) 669-8389. Sales/Mktg. Rep.: Michael Ryan. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 1555 Jean-Paul-Vincent, Ste. 241, Longueuil, J4N 1L6, (514) 448-3533, (800) 643-3533, Fax: (514) 448-2627; E-Mail: kocheque@accent.net. Branch Mgr.: Christian Perron; Promo/Publicity Rep.: Philippe Georgejades; Sales/Mktg. Rep.: Yves St-Onge; Customer Serv. Rep.: Stephanie Garceau. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 6607B Bilberry Dr., Orleans, K1C 4N5, (613) 841-0651, Fax: (613) 841-0652; E-Mail: hladi@magi.com. Sales/Mktg. Rep.: Morgan Hladik. (Distributor)
Labels Distributed: Audio: See Scarborough, ON for product distribution list.

KOCH Int'l, Inc., 204 Riverstone Pl. SE, Calgary, T2C 3W8, (403) 279-5698, Fax: (403) 236-3836. Sales/Mktg. Rep.: Graham Fleet. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) See Scarborough ON for product distribution list.

Leading Edge CD, Inc., 3719 98th St., Edmonton, T6E 5N2, (403) 465-0207, Fax: (403) 465-0209. Pres.: Randy Good; Sales: Kevin Redmond. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (Singles), Accessories) (Importer, Exporter)
Labels Imported: Over 2000 Record Labels-major and independent-from USA, Japan, United Kingdom and Germany
Products/Accessories: Accessories: Computer Software & Database for Wholesale & Record Retailers

Madacy Entertainment Group, Inc., 1865 Trans Canada Hwy., Montreal, H9P 1J1, (514) 683-9320, Fax: (514) 683-7848. Pres.: Amos Alter; Mgr./Buyer (Pre-Rec. Music): Ronald Brasseur. (Distributor)
Labels Distributed: Audio: Analekta, Canabel, DMI, Sound Sensation, Sound Effects, Collection Souvenir, Clasical Masterpieces, CDFX, Kiddie Collection.

MaGaDa Int'l

9575 Illinois, Ste. 610, Brossard, PQ, J4Y 3A5, (514) 659-6560, Fax: (514) 659-4079; E-Mail: magada@total.net. Pres.: Robert LeMay. (Compact Disc, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock) (Exporter)
Labels Distributed: Audio: (Disc) MaGaDa, AVA, Alert, Analekta, Aquarius, Attic, BMG, EMI/Virgin, Productions Guy Cloutier, Quinlan Rd., Unidisc, Sonic Unyon, Nettwerk, Outside, Coeur de Lion, DDM, De Music, Denon, Duke Street, Festival, Fringe, Fusion III, Guitarchives, Holborne, Ikauma, Isba, Koch, Magnetic Air, Sony, Universal, Polygram; Video: MaGaDa, Picture Music Int'l, Polygram, BMG.
 Cutouts/Overstocks: All major & independent labels.

Oasis Productions Ltd. ★, 76 Cadorna Ave., Toronto, M4J 3X1, (416) 467-8820, Fax: (416) 467-9528; E-Mail: oasis@io.org. Pres./CEO: Grant Mackay; Sec./Treas./CFO: Ron Korb; Vice Pres., A&R: Gregory L. Przygocki; Office Mgr.: Koduvayur Jayaraman. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Oasis, New Heritage, World Masters, Deep Cave, Essence, Gourd Music, Maggie's Music, Mirage, Rising Star, Seventh Wave Productions, Spotted Peccary Music, Sounds True, Starfire, Makoche, Miramar, Sonic Images, Domo.

Ostro Home Entertainment, 1185 Taletonia, North York, M6A 2X1, (416) 785-5580, Fax: (416) 785-1219. Branch Mgr.: Rusty Gilchrist. (Distributor, Importer)

Pindoff Record Sales Ltd. ★

166 Norseman St., Toronto, M8Z 2R4, (416) 234-9211, Fax: (416) 234-9213. Owner: K. Pindoff; Vice Pres., Retail Div.: Vic Goldman; Vice Pres. Trade Sales: P. Roy; Buyer (Audio/Accessories): B. MacKenzie; Buyer (Audio/Accessories): A. Bonar; Buyer (Video): B. Vernum. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Rackjobber, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) EMI, BMG, Warner, PGS, Sony, MCA, A&M, Various Indies, English and French, etc.; Video: (Cassette & Disc) Paramount, Disney, Fox, Malo, Columbia, HGV, Madacy, Warner, etc.

Products/Accessories: Blank Tape: BASF, Maxell, TDK, Sony; CD, Tape & Record Care Products: Koss; Storage & Carrying Cases: Ringo, CaseLogic, Laserline

R M P Record Sales Co. Ltd. ★, 300 Bates Rd., Montreal, H3S 1A3, (514) 739-5662, (514) 739-8988, Fax: (514) 735-9252. Pres.: Tom Faludi; Dir., Opns.: Ivan Fish; Mgr./Buyer: C. Faludi; Buyer: Jim Skewis. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records, Accessories) (One-Stop)

Products/Accessories: Blank Tape: TDK, Maxell, BASF, Sony, Denon, Fuji, Memorex; CD, Tape & Record Care Products: Discwasher, Maxell; Storage & Carrying Cases: Case Logic, Alpha

Record Peddler, 619 Queen St. W., Toronto, M5V 2B7, (416) 504-4041, Fax: (416) 504-4069. Pres.: Ben Hoffman; Sales Mgr.: Praveer Bajjal. (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles)) (Distributor, Importer)
Labels Imported: Dance, Alternative, Rock (UK); specialist in vinyl & CD singles

Records on Wheels Ltd. & R.O.W. Ent., 255 Shields Ct., Markham, L3R 8V2, (905) 475-3550, Fax: (905) 475-4163. Pres.: Vito Ierullo; Mgr.: Don Ierullo; Buyer (Pre-Recorded Music): Ron Abercrombie; Buyer (Videos): Bob Kerr; Buyer: Rose Knapp. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Computer Games, Accessories) (Distributor, One-Stop, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) WEA, Sony A&M, Poly, Quality, Capitol, BMG, MCA, all other majors; Video: (Disc) WH, Fox, MCA, Orion, Nova, IVE, Alliance, Vestron, Media and several others.
Labels Imported: Attic, Anthem, Quality, True North, Fringe, Network, Intrepid, Stony Plain, Star, Select, T.E. & several others.
Labels Exported: Attic, Anthem, Quality, True North, Fringe, Network, Intrepid, Stony Plain, Star, Select, T.E. & several others.

Roblan Distributors Ltd., 274 Church St., Toronto, M5B 1Z5, (416) 977-6490, Fax: (416) 977-3565. CEO: Sam Sniderman; Vice Pres.: Jason Sniderman; Mgr.: John McBride; Buyer (Videos): Catherine Carino. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Games, Accessories) (Distributor)

St. Clair Entertainment Group, Inc., 5905 Thimens Blvd., Saint Laurent, H4S 1V8, (514) 339-2732, Fax: (514) 339-2737; E-Mail: labelgay@total.net. Pres.: Miles Flood; Vice Pres.: Morey Richman; Controller: Kim Mac Nicoll; Nat'l Sales Mgr.: Frank Trimarchi; Dir., Mktg.: Graham Garrard; Label Mgr.: Gabriel Agboky. (Distributor, Importer, Exporter)
Labels Imported: American Gramophone, Castle USA, Dojo America, Sequel America, Transatlantic, Castle Communications, Castle Classics, Castle Collectors, Essential, Marble Arch, MBS, Pulse, Sequel, Century Media, Chesky, Cymbekoff, Earache, Fierce, Mayhem, Noise, Concord, Black Mark, Matin, Rotten, Relapse, Ruf, Viceroy, MIA, Pavement

Saturn Distributing, Inc., 25 Boelington Ct., Markham, L6G 1B6, (905) 470-2666, Fax: (905) 470-2672. (Distributor)

Shannock Corp., 4222 Manor St., Burnaby, V5G 1B2, (604) 433-3331, Fax: (604) 433-4815. Pres.: W.G. McCartney; Buyer (Videos): Carol Epp; Buyers: J. Ford, U. Schnack. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Overstock, Accessories) (Distributor, One-Stop, Rackjobber)
Labels Distributed: Audio: (Cassette & Disc) All major labels; Video: (Cassette & Disc) All major & independent.
Products/Accessories: Accessories: Complete Owned ACC Line, Protec; Blank Tape: TDK; CD, Tape & Record Care Products: Protec, Wittner; Storage & Carrying Cases: Casemaker, Satin, Storage King

Shannock Corp., 6120 Third St., #10 S.E., Calgary, T2H 1K4, (403) 253-2113, Fax: (403) 255-3359. Vice Pres., Accessories: Bill Bouvette. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, One-Stop, Rackjobber, Importer)

Products/Accessories: Accessories: Complete Owned ACC Line, Protec; Blank Tape: TDK; CD, Tape & Record Care Products: Protec; Storage & Carrying Cases: Storage King, Supreme

Shannock Corp., 1692 Buvlin Ave., Unit 2, Winnipeg, R3H 1A8, (204) 632-0581. Branch Mgr.: Linda Morris. (Distributor)

Sony Music Distribution, 1121 Leslie St., North York, M3C 2J9, (416) 391-3311, Fax: (416) 447-0801. Dir., Nat'l Dist.: Jeff Shannon. (Distributor)

Sony Music Distribution, 222 62nd Ave. SE., Ste. 210, Calgary, T2H 0R5, (403) 253-8719, Fax: (403) 258-3819. (Distributor)

Sony Music Distribution, 2025 W. Broadway, Ste. 401, Vancouver, V6J 1Z6, (604) 734-5151, Fax: (604) 734-2347. (Distributor)

Stony Plain Records, Box 861, Edmonton, T5J 2L8, (403) 468-6423, Fax: (403) 465-8941; E-Mail: spreCORD@planet.eon.net. Pres.: Holger Petersen. (Distributor)

Tandem Music Group Corp., 1508 W. Second Ave., Ste. 270, Vancouver, V6J 1H2, (604) 737-2347, Fax: (604) 737-2395; E-Mail: tandem@midsummer-music.com. Pres.: Graham Way. (Compact Disc, Pre-Recorded Audio Tape)

Labels Distributed: Audio: (Cassette & Disc) Moulin D'or, Silver Wave, Canyon, Invincible, Gentle Persuasions, Time Line Productions, IKAUMA, Soundings of the Planet, Epiphany, Ancient Echos, Magic Wing, Midsummer.
Labels Exported: Silver Wave, Canyon, Magic Wing, Thistlegate, Heavenly, Moulin D'Or, Invincible, Regine, Gentle Persuasions (USA); Canadian Naturescapes, Midsummer, Oasis, Ancient Echoes (Canada); Time Line Prods., IKAUMA, Soundings of the Planet, Epiphany
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Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, (888) 227-1121, Fax: (514) 342-0401, E-Mail: pierina@rsbdisc.com, Web Site: www.rsb.com. Pres.: Richard Belanger; Vice Pres.: Sabin Brun; Customer Serv. Mgr.: Pierina Nero; Sales-USA: Lefe Dutton; Internal Sales: Lisa Zeigler.

Ross-Elis Printing, Inc., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 388-2996, Fax: (514) 861-7610. Pres.: Ken Peladeau; Gen. Mgr.: Francois Olivier; Salesman: Peter Kerr; Salesman: Nina Palmer Sheldon.

Ross-Elis Printing, Inc., 7399 Cordner, Lasalle, PQ, H8N 2R5, (514) 595-7275, Fax: (514) 595-7772. Plant Mgr.: Fred Beeby; Asst. Plant Mgr.: Tom Mooney.

GRAPHIC DESIGN

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: info@amtechdisc.com, Web Site: www.amtechdisc.com. Pres.: George Fehner; Dir., Mktg.: Rick Dexter; Sales Rep.: Guy Campeau.

Canatron Corp., 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609, E-Mail: drake@fox.nstn.ca. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, E-Mail: publiart@in-fo.com, Web Site: www.in-fo.com/magra. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.

POLYBAGS & SHRINKWRAP

Ashland Video Corp., 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227, E-Mail: ashland@istar.ca. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry. Shrinkwrap.

Canatron Corp., 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609, E-Mail: drake@fox.nstn.ca. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles. Shrinkwrap.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Mktg. Mgr.: Mohan George; Contact: Rick Alcock. Shrinkwrap.

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, (888) 227-1121, Fax: (514) 342-0401, E-Mail: pierina@rsbdisc.com, Web Site: www.rsb.com. Pres.: Richard Belanger; Vice Pres.: Sabin Brun; Customer Serv. Mgr.: Pierina Nero; Sales-USA: Lefe Dutton; Internal Sales: Lisa Zeigler. Shrinkwrap.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, E-Mail: publiart@in-fo.com, Web Site: www.in-fo.com/magra. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy. Shrinkwrap.

Roberts Technology Group of Canada, Inc. (Solias Div./Flex Film Div.), 896 Brock Rd., Unit 1, Pickering, ON, L1W 2X9, (905) 831-2323, Fax: (905) 831-3050. Contact: Scott Brown. Shrinkwrap.

Targray Technology Int'l, Inc., 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. Shrinkwrap.

Company headquarters are designated by a ★

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown. Audio (C-O & Duplication), Video (Duplication).

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Mktg. Mgr.: Mohan George; Contact: Rick Alcock. Audio (CD, Jewel Cases), Video (Tape Library Cases).

English Plastics, 2 Finley Rd., Brampton, ON, L6T 1A9, (905) 451-6860, (800) 649-6518, Fax: (905) 451-7375, E-Mail: eplastic@idirect.com. Gen. Mgr.: Ravi Sharma; Prodn. Mgr.: Raj Patel. Video (Clam Shell/Presentation Cases, Trays).

Lee & Man Manufacturing Ltd., 13988 Cambie Rd., Ste. 323, Richmond, BC, V6V 2K4, (604) 278-6238, Fax: (604) 270-2157. Pres.: Patrick Lee; Gen. Mgr.: S.K. Wax; Sales Mgr.: Paul Wai. Audio (C-O, Preload, Cassette Boxes, Pancakes).

Multimedia Case Manufacturers, Inc. (MCM, Inc.), 110 Denison St., Units 7-10, Markham, ON, L3R 1B6, (905) 477-9702, Fax: (905) 475-6773, E-Mail: prepac@interlog.com. Sr. Partner: Raj Singhal. Audio (Custom Presentation cases), Video (DVD Clamshell, Presentation, Custom Cases).

My-Jor Enterprises, Inc., 91 Citation Dr., Unit 6, Concord, ON, L4K 2Y8, (905) 660-1172, Fax: (905) 680-8809. Pres.: Harvey Bear; Mgr.: Gayle Truman. Audio (C-O's, Boxes, Pancakes).

Omnisource (Div. of Targray Technology Int'l, Inc.), 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 668-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley. Audio (C-O's).

Summit Magnetics (Canada) Ltd., 120 W. Beaver Creek Rd., Unit 11, Richmond Hill, ON, L4B 1L2, (905) 771-7000, Fax: (905) 771-6904. Pres.: Mr. Luk Sung Lam; Sales Mgr.: Grace Siu; Opns. Dir.: Michael Siu. Audio (C-O, Slim Box, Library & Double Box).

Summit Media, Ltd., 21, 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 231-0797, Fax: (604) 270-2877. Gen. Mgr.: Nigel Scott-Brown. Audio (C-O, Preload, Cassette Boxes, CD, CDR, Diskette 3.5 Storage).

Targray Technology Int'l, Inc., 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. Audio (CDs, Norelco boxes).

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee. Audio (C-O's), Video (C-O's).

JEWEL BOX MANUFACTURERS

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Mktg. Mgr.: Mohan George; Contact: Rick Alcock.

Summit Magnetics (Canada) Ltd., 120 W. Beaver Creek Rd., Unit 11, Richmond Hill, ON, L4B 1L2, (905) 771-7000, Fax: (905) 771-6904. Pres.: Mr. Luk Sung Lam; Sales Mgr.: Grace Siu; Opns. Dir.: Michael Siu.

Summit Media, Ltd., 21, 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 231-0797, Fax: (604) 270-2877. Gen. Mgr.: Nigel Scott-Brown.

Targray Technology Int'l, Inc., 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson.

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee.

RAW MATERIALS MANUFACTURER

Plastichange Int'l, Inc., 770 Sherbrooke St. W., Ste. 580, Montreal, PQ, H3A 1G1, (514) 284-9850, Fax: (514) 284-9866. Dir., Mktg.: Sandra Hudon; Sales Mgr.: Michael O'Brien. (Thermoplastic).

Targray Technology Int'l, Inc., 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson. (CD, U-VLacquer, masteringglass, targets, nickel).

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Americ Disc, Inc. (Sales & Marketing), 7575 route Transcanadienne, Ste. 106, Saint Laurent, PQ, H4T 1V6, (514) 745-2244, Fax: (514) 745-7650, E-Mail: debbie.adams@americdisc.com, Web Site: www.americdisc.com. Pres.: Pierre A. Deschenes; Exec. Vice Pres.: Claude Fragan; Mktg. Dir.: Pierre Ranger. CD, DVD, Minidisks, Other (CD-ROM, CD-I).

Other services: Warehouse, Freight, Direct Response-800 Services.

AMtech (Analogue Media Technologies, Inc.)
55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: info@amtechdisc.com, Web Site: www.amtechdisc.com. Pres.: George Frehner; Dir., Mktg.: Rick Dexter; Sales Rep.: Guy Campeau.
CD, DVD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Ashland Video Corp., 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227, E-Mail: ashland@istar.ca. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry.
CD, DVD.

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

Canatron Corp., 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609, E-Mail: drake@fox.nstn.ca. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles.
CD.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612, Pres.: Isidore Philoippe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.
CD, DVD, Other (CD-ROM, CD-I, VHS).
Other services: Warehouse, MIS (Inventory), Freight, Macrovision.

Cinram New Media Group, 5590 Bench Ave. E., Scarborough, ON, M1B 1T1, (416) 332-9000, Fax: (416) 298-4314, Gen. Sales Mgr.: Sandy MacLean.
CD.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Mktg. Mgr.: Mohan George; Contact: Rick Alcock.
CD.

Other services: Warehouse.

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, (888) 227-1121, Fax: (514) 342-0401, E-Mail: pierina@rsbdisc.com, Web Site: www.rsb.com. Pres.: Richard Belanger; Vice Pres.: Sabin Brun; Customer Serv. Mgr.: Pierina Nero; Sales-USA: Lefe Dutton; Internal Sales: Lisa Zeigler.
CD, DVD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, E-Mail: publiart@in-fo.com, Web Site: www.in-fo.com/magra. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.
CD.
Other services: Direct Response-800 Services, Credit Card Clearance Services.

OmniSource (Div. of Targray Technology Int'l, Inc.), 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 888-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley. CD, Videodisc, DMM, CDV, Minidisc, Other (CD-ROM).
Other services: Warehouse, Freight.

Sonrise Audio Duplication Ltd., Unit 12 - 12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544, (888) 454-1544, Fax: (604) 278-3486. Contact: Lorne P. Klassen; Contact: Gregory J. Strom.
CD, DVD.

Summit Media, Ltd., 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 231-0797, Fax: (604) 270-2877. Gen. Mgr.: Nigel Scott-Brown.
Other services: Warehouse, MIS (Inventory).

Summit Sound, Inc., McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, Fax: (613) 273-7325. Pres./Chief Engineer: David Daw; Mktg. Dir./Prodn. Coord.: Kathy Daw.
CD.

Tri-Tec Industries, Ltd., 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee.

PLATING & PRESSING PLANTS

Americ Disc, Inc. (Sales & Marketing), 7575 route Transcandienne, Ste. 106, Saint Laurent, PQ, H4T 1V6, (514) 745-2244, Fax: (514) 745-7650, E-Mail: debbie.adams@americdisc.com, Web Site: www.americdisc.com. Pres.: Pierre A. Deschenes; Exec. Vice Pres.: Claude Fragan; Mktg. Dir.: Pierre Ranger.
Plating, Pressing.

Disques RSB Disc, Inc.
8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, (888) 227-1121, Fax: (802) 223-0471, E-Mail: pierina@rsbdisc.com, Web Site: www.rsb.com. Pres.: Richard Belanger; Vice Pres.: Sabin Brun; Customer Serv. Mgr.: Pierina Nero; Sales-USA: Lefe Dutton; Internal Sales: Lisa Zeigler.
Pressing.

OmniSource (Div. of Targray Technology Int'l, Inc.), 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 888-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley. Pressing.
Videodisc.

MASTERING FACILITIES

Americ Disc, Inc. (Sales & Marketing), 7575 route Transcandienne, Ste. 106, Saint Laurent, PQ, H4T 1V6, (514) 745-2244, Fax: (514) 745-7650, E-Mail: debbie.adams@americdisc.com, Web Site: www.americdisc.com. Pres.: Pierre A. Deschenes; Exec. Vice Pres.: Claude Fragan; Mktg. Dir.: Pierre Ranger.
Audio.
Specializing in: CD Prep Services.

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: info@amtechdisc.com, Web Site: www.amtechdisc.com. Pres.: George Frehner; Dir., Mktg.: Rick Dexter; Sales Rep.: Guy Campeau.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Ashland Video Corp., 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227, E-Mail: ashland@istar.ca. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry.
Video.

Audiobec Recording, 600 Port Royal W., Montreal, PQ, H3L 2C5, (514) 384-6667, Fax: (514) 388-1488. Pres.: T. Tubie; Sales Mgr.: Mike Tubie.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Canatron Corp., 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609, E-Mail: drake@fox.nstn.ca. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

The Cassette Plant, 1260 Gorham St., Newmarket, ON, L3Y 7V1, (905) 853-5248, Fax: (905) 853-2955, E-Mail: swain00@ibm.net. Pres.: Duncan Swain; Vice Pres. Sales: Ernest Lyons.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philoippe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.
Audio, Video.
Specializing in: CD Prep Services, DCC Prep Services, Analog Cassette Mastering.

Cinram New Media Group, 5590 Bench Ave. E., Scarborough, ON, M1B 1T1, (416) 332-9000, Fax: (416) 298-4314, Gen. Sales Mgr.: Sandy MacLean.
Video.

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, (888) 227-1121, Fax: (514) 342-0401, E-Mail: pierina@rsbdisc.com, Web Site: www.rsb.com. Pres.: Richard Belanger; Vice Pres.: Sabin Brun; Customer Serv. Mgr.: Pierina Nero; Sales-USA: Lefe Dutton; Internal Sales: Lisa Zeigler.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, Film to Video Transfer.

Evergreen Audio-Visual Ltd., 7170 Warden Ave., Unit 3, Unionville, ON, L3R 8B2, (905) 477-6322, Fax: (905) 477-9299, E-Mail: evgrn@ibm.net. Pres.: L.S. Green.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, E-Mail: publiart@in-fo.com, Web Site: www.in-fo.com/magra. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

McClear Pathe Recording & Post Production Studios, 225 Mutual St., Toronto, ON, M5B 2B4, (416) 977-9740, Fax: (416) 977-7147, E-Mail: instudio@mcclear.com. Pres.: Robert Richards; Sales Mgr.: Kevin Psek; Studio Mgr.: Pam Brookes.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

OmniSource (Div. of Targray Technology Int'l, Inc.), 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 888-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Sonrise Audio Duplication Ltd., Unit 12 - 12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544, (888) 454-1544, Fax: (604) 278-3486. Contact: Lorne P. Klassen; Contact: Gregory J. Strom.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Summit Sound, Inc., McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, Fax: (613) 273-7325. Pres./Chief Engineer: David Daw; Mktg. Dir./Prodn. Coord.: Kathy Daw.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Targray Technology Int'l, Inc., 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Andrew T. Richardson.
Audio.
Specializing in: CD Prep Services.

CUSTOM TAPE DUPLICATORS

AMtech (Analogue Media Technologies, Inc.), 55 Duke St., Montreal, PQ, H3C 2L8, (514) 878-8273, (800) 777-1927, Fax: (514) 878-3693, E-Mail: info@amtechdisc.com, Web Site: www.amtechdisc.com. Pres.: George Frehner; Dir., Mktg.: Rick Dexter; Sales Rep.: Guy Campeau.
Audio: Cassette, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

Ashland Video Corp., 2 Berkeley St., Ste. 300, Toronto, ON, M5A 2W3, (416) 368-5633, Fax: (416) 368-2227, E-Mail: ashland@istar.ca. Pres.: Brian Ash; Gen. Mgr.: Michael Ball; Mktg. Dir.-Video: Brian Litman; Int'l Sales/Distr.: Jennifer Forrest; Customer Serv.: Anne Perry.
Audio: Cassette. Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (1" Betacam SP). Number of Slaves in Operation (5500). Annual Unit Volume (1,250,000). States and/or Countries Services (UK, France, Germany, Australia, US, Mexico). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services. Other (Digital Standards Conversion).

Audiobec Recording, 600 Port Royal W., Montreal, PQ, H3L 2C5, (514) 384-6667, Fax: (514) 388-1488. Pres.: T. Tubie; Sales Mgr.: Mike Tubie.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

Canatron Corp., 4-35 Stafford Rd., Nepean, ON, K2H 8V8, (613) 726-1660, (800) 363-8273, Fax: (613) 726-1609, E-Mail: drake@fox.nstn.ca. Pres.: D.R. Drake; Sales Mgr.: Ian Drake; Mktg. Mgr.: Jamie Thompson; Chief Recordist: Chris Drake; Graphic Artist: Chris Giles.
Audio: Cassette, Open Reel, DAT, Real-Time, Other (Digital High Speed Cassette). Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (On-Cassette Color Print/Paper Label).
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (Closed & Unclosed Captioning). States and/or Countries Services (S America, Africa). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Other (Design Concept).

The Cassette Plant, 1260 Gorham St., Newmarket, ON, L3Y 7V1, (905) 853-5248, Fax: (905) 853-2955, E-Mail: swain00@ibm.net. Pres.: Duncan Swain; Vice Pres. Sales: Ernest Lyons.
Audio: Cassette, DAT. Audio Packaging Services-Inserting, Labeling.
Video: Number of Slaves in Operation (6). Annual Unit Volume (2,000,000). States and/or Countries Services (Canada, Caribbean, North USA).

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philoippe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.
Audio: Cassette, DAT, DCC, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, PAL, SECAM. Video High Speed Capability-TMD, Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Macrovision.

Cinram New Media Group, 5590 Bench Ave. E., Scarborough, ON, M1B 1T1, (416) 332-9000, Fax: (416) 298-4314, Gen. Sales Mgr.: Sandy MacLean.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Digital Betacam, 1", 2", D2, D3, Hi 8mm, 3/4" SP). Video High Speed Capability-Sprinter, SP, EP. Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping/Silk Screen/Pack). Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Pro-Tape Distributor-Maxell & 3M).

Disques RSB Disc, Inc., 8400 Cote De Liesse, Saint Laurent, PQ, H4T 1G7, (800) 361-8153, (888) 227-1121, Fax: (514) 342-0401, E-Mail: pierina@rsbdisc.com, Web Site: www.rsb.com. Pres.: Richard Belanger; Vice Pres.: Sabin Brun; Customer Serv. Mgr.: Pierina Nero; Sales-USA: Lefe Dutton; Internal Sales: Lisa Zeigler.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment, Digalog).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

Evergreen Audio-Visual Ltd., 7170 Warden Ave., Unit 3, Unionville, ON, L3R 8B2, (905) 477-6322, Fax: (905) 477-9299, E-Mail: evgrn@ibm.net. Pres.: L.S. Green.
Audio: Cassette. Audio Packaging Services-Inserting, Labeling, Mailing.
Video: Other Services-Warehouse, Freight.

Les Industries Magra Ltee, 55 W. Du Mont-Royal, Ste. 802, Montreal, PQ, H2T 2S6, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, E-Mail: publiart@in-fo.com, Web Site: www.in-fo.com/magra. Pres.: Mario Paquet; Sales Mgr.: Pauline Roy.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Direct Response - 800 Services, Credit Card Clearance Services.

McClear Pathe Recording & Post Production Studios, 225 Mutual St., Toronto, ON, M5B 2B4, (416) 977-9740, Fax: (416) 977-7147, E-Mail: instudio@mcclear.com. Pres.: Robert Richards; Sales Mgr.: Kevin Psek; Studio Mgr.: Pam Brookes.
Audio: Cassette, Open Reel, DAT, Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA.

OmniSource (Div. of Targray Technology Int'l, Inc.), 210 Brunswick Blvd., Pointe Claire, PQ, H9R 1A6, (514) 695-6395, (800) 888-0098, Fax: (514) 695-0593, E-Mail: info@targray.com. Pres.: Thomas A. Richardson; Sales Mgr.: Jason Finley.

Company headquarters are designated by a ★



Audio: Cassette, Audio Packaging Services-Inserting, Video: Other Services-Warehouse, Freight.

Praise Sound Productions ★, 3475 Seaforth Dr., Vancouver, BC, V5M 4C6, (604) 431-9887, Fax: (604) 431-9897. Pres.: Metro Yaroshuk; Mktg. Dir.: Jerry Yaroshuk; Sales Mgr.: Willy Yaroshuk.

Audio: Cassette, Open Reel, DAT, Real-Time. Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, Freight.

Sonrise Audio Duplication Ltd., Unit 12-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544, (888) 454-1544, Fax: (604) 278-3486. Contact: Lorne P. Klassen; Contact: Gregory J. Strom.

Audio: Cassette, Open Reel. Video: 1/2" VHS Cassette, States and/or Countries Services (Canada, USA).

Summit Sound, Inc., McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, Fax: (613) 273-7325. Pres./Chief Engineer: David Daw; Mktg. Dir./Prodn. Coord.: Kathy Daw. Audio: Cassette, DAT, Audio Packaging Services-Inserting, Collating, Labeling, Other (Design Servs. (In-House)).

Tri-Tec Industries, Ltd. ★, 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153. Pres.: Simon Lee. Video: Other Services-Warehouse.

VTR Video, Inc. ★, 34 Kern Rd., Don Mills, ON, M3B 1T1, (416) 443-0440, Fax: (416) 443-1319. Pres.: Jim King; Corp. Sales Rep.: Judy Charlton; Dir. Sales/Mktg.: Michael Zimmer; Bus. Devel. Mgr.: David Miller.

Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (Betacam SP, 1/2" Beta, D2, D3), Annual Unit Volume (9,000,000). Video Packaging Services-Inserting, Collating, Labeling, Mailing. Other Services-Warehouse, MIS (Inventory), Freight, Macrovision.

PACKAGING SERVICES - NON DUPLICATOR ONLY

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Mktg. Mgr.: Mohan George; Contact: Rick Alcock. Inserting, Labeling.

Edelstein Diversified Co. Ltd. ★, 21 Mount Vernon, Montreal, PQ, H8R 1J9, (514) 489-8689, (800) 461-8273, Fax: (514) 489-9707, E-Mail: info@edelstein.com, Web Site: www.edelstein.com. Pres.: Stan Edelstein; Vice Pres. Sales/Mktg.: Mike Grevatt; Sales Mgr.: Richard Edelstein; Dir., Adv.: Jill Rosman; Mktg. Dir.: Lucien Savard; Sales: Jim Roumeliotis; Sales: Peter Rozmovits; Sales: Sandor Segal. Other (Easy Opening Tear Tape).

Edelstein Diversified Specialties Ltd., 3857 Schaefer, Unit A&B, Chino CA, PQ, 91710, (909) 628-3799, (800) 350-3799, Fax: (909) 627-7150, E-Mail: info@edelstein.com, Web Site: www.edelstein.com. Gen. Mgr.: Stephen Grevatt; Sales Mgr.: Les Faludi. Other (Easy Opening Tear Tape).

English Plastics, 2 Finley Rd., Brampton, ON, L6T 1A9, (905) 451-6860, (800) 849-6518, Fax: (905) 451-7375, E-Mail: eplastic@idirect.com. Gen. Mgr.: Ravi Sharma; Prodn. Mgr.: Raj Patel. Inserting.

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell. Inserting, Collating, Labeling, Mailing, Other (Assembly, Packaging).

Multimedia Case Manufacturers, Inc. (MCM, Inc.), 110 Denison St., Units 7-10, Markham, ON, L3R 1B6, (905) 477-9702, Fax: (905) 475-6773, E-Mail: prepac@interlog.com. Sr. Partner: Raj Singhal. Inserting, Collating, Labeling, Other (Shrink/SkinWrap, Warehouse, BlisterPackaging etc.).

Ross-Ellis Printing, Inc., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 388-2996, Fax: (514) 861-7610. Pres.: Ken Peladeau; Gen. Mgr.: Francois Olivier; Salesman: Peter Kerr; Salesman: Nina Palmer Sheldon. Inserting, Collating, Labeling, Mailing.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

Concept Plastics, Ltd., 6575 Kestrel Rd., Mississauga, ON, L5T 1P4, (905) 670-2124, Fax: (905) 670-3403. Mktg. Mgr.: Mohan George; Contact: Rick Alcock. (Injection moulding of CD, Jewel Boxes, VHS Cases).

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS (HIGH SPEED & REAL TIME)

Cinram Ltd. ★, 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612. Pres.: Isidore Philosophe; Vice Pres., Bus. Devel.: C. William French; Mgr., CD Multimedia Servs: Des Farrell; Mgr., Videocassette Dupl.: Anne Brown.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Edelstein Diversified Co. Ltd. ★, 21 Mount Vernon, Montreal, PQ, H8R 1J9, (514) 489-8689, (800) 461-8273, Fax: (514) 489-9707, E-Mail: info@edelstein.com, Web Site: www.edelstein.com. Pres.: Stan Edelstein; Vice Pres. Sales/Mktg.: Mike Grevatt; Sales Mgr.: Richard Edelstein; Dir., Adv.: Jill Rosman; Mktg. Dir.: Lucien Savard; Sales: Jim Roumeliotis; Sales: Peter Rozmovits; Sales: Sandor Segal. Audio (Splicing Tapes, Numbered Splicing Tapes, Wiping Fabric), Video (Splicing Tapes, Numbered Splicing Tapes, Wiping Fabric).

Edelstein Diversified Specialties Ltd., 3857 Schaefer, Unit A&B, Chino CA, PQ, 91710, (909) 628-3799, (800) 350-3799, Fax: (909) 627-7150, E-Mail: info@edelstein.com, Web Site: www.edelstein.com. Gen. Mgr.: Stephen Grevatt; Sales Mgr.: Les Faludi. Audio (SplicingTapes, NumberedSplicingTapes, WipingFabric), Video (SplicingTapes, NumberedSplicingTapes, WipingFabric).

Summit Media, Ltd. ★, 12840 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 231-0797, Fax: (604) 270-2877. Gen. Mgr.: Nigel Scott-Brown. Audio (C-O, Preload, Norelco Boxes, CD, CDR, 3.5" Boxes).

PACKAGING & LABELING EQUIPMENT

Edelstein Diversified Co. Ltd. ★, 21 Mount Vernon, Montreal, PQ, H8R 1J9, (514) 489-8689, (800) 461-8273, Fax: (514) 489-9707, E-Mail: info@edelstein.com, Web Site: www.edelstein.com. Pres.: Stan Edelstein; Vice Pres. Sales/Mktg.: Mike Grevatt; Sales Mgr.: Richard Edelstein; Dir., Adv.: Jill Rosman; Mktg. Dir.: Lucien Savard; Sales: Jim Roumeliotis; Sales: Peter Rozmovits; Sales: Sandor Segal. (Easy Opening Pressure Sensitive TearTape).

Edelstein Diversified Specialties Ltd., 3857 Schaefer, Unit A&B, Chino CA, PQ, 91710, (909) 628-3799, (800) 350-3799, Fax: (909) 627-7150, E-Mail: info@edelstein.com, Web Site: www.edelstein.com. Gen. Mgr.: Stephen Grevatt; Sales Mgr.: Les Faludi. (Easy Opening Pressure Sensitive TearTape).

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell. (CD/Video tape packaging machiners design & mfg.).

Roberts Technology Group of Canada, Inc. (Solias Div./Flex Film Div.), 896 Brook Rd., Unit 1, Pickering, ON, L1W 2X9, (905) 831-2323, Fax: (905) 831-3050. Contact: Scott Brown. (Overwrappers, Bundling, Banding Machinery, Shrinkwrap).

COLLATING & CONVEYOR SYSTEMS

Langen-Kyoto, Inc., 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291. Gen. Mgr.: Peter S. Wardell. (Collators, Loaders, Conveyor Systems etc.).

Roberts Technology Group of Canada, Inc. (Solias Div./Flex Film Div.), 896 Brook Rd., Unit 1, Pickering, ON, L1W 2X9, (905) 831-2323, Fax: (905) 831-3050. Contact: Scott Brown. (Conveyors, Collators).

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Neutrik Instrumentation, Inc., 3520 Griffith St., Saint Laurent, PQ, H4T 1A7, (514) 344-5220, Fax: (514) 344-5221. Dir., Engineering: Herman Eibich; Sales Mgr./Mktg. Dir.: Vincent Desouza. (Audio Test Equip.).

CHILE

RECORD LABELS

Cami Records S.A., Pedro de Valdivia 3128 - Nunoa, Santiago, (+56) 2.225-4000, Fax: (+56) 2.2051193; Gen. Mgr.: Luis Venega; Artistic Dir.: Patricio O'Ryan; Promo. Dir.: Veronica Ulloa.

Clave Records, c/o Horreo 60, Santiago de Compostela, 15702, (+56) 81.588 822, Fax: (+56) 81.571 939.

EMI-Odeon Chilena S. A., Carlos Antunez 1959, Providencia, Santiago, (+56) 2.341 1313, (+56) 2.687 3410, Fax: (+56) 2.341 5443; Managing Dir.: Luigi Mantovani; Finance Dir.: Cameron Earle; Contact: Cristian Rodriguez. Labels Owned: Capitol, Chrysalis, Enigma, SBK; Distributed: Hispavox.

Musicavision, Ave. La Capitanía 1200, Las Condes, Santiago, (+56) 2.220 1131, Fax: (+56) 2.212 8978; Managing Dir.: Jaime Roman. Int'l Reps.: PolyGram Latino.

Musicland ★, Ave. Las Condes 6745, Santiago, (+56) 2.201 2519, (+56) 2.211 7000, Fax: (+56) 2.211 3259; Pres.: Eduardo Balazs; Mgr.: Maria Julieta Marzullo; Sales Mgr.: Soledad Garcia; Buyer (Pre-Recorded Music): Eugenio Llanos. Labels Distributed: Castle, DRG, Disky, Global Entertainment, Grapevine, Hearts of Space, Real Music, SPV, Shanachie, Silver Wave, Toff.

PolyGram Discos

Cruz Del Sur 133, Piso 9, Las Condes, Santiago, 6362, Fax: (+56) 2.206 5930. Labels: Distributed: RMM.

RMM/Sum Records

Suecia 84, Oficina 122, Providencia, Santiago, (+56) 2.234 2471, Fax: (+56) 2.335 2075; Mgr.: Marcelo Marambio.

Sonidos Ltda./SRC Ediciones Ltda. ★

Castilla 18412, Roman, (+56) 251 4352, Fax: (+56) 251 4352; Mgr./Dir.: Sergio Romano C.; Mgr.: Juan Carlos Rodriguez. Labels: Distributed: ANS, Acoustic Music - Germany, Arc Music - England, Bordemar-Arak Pacha, Divucsa - Espana, Essex - USA, Melopea - Argentina, Ultrason.

Sony Music Entertainment (Chile) Ltda. ★

Ave. Suecia 2323, Providencia, Santiago, (+56) 2.204 9044, Fax: (+56) 2.225 9237; Managing Dir.: Jose Eboli; Finance Dir.: Ramon Munoz; Mktg. Dir.: Alberto Gigli; Special Mktg. Mgr.: Purilo Gugliemetti; Sales Mgr.: Patricio Veliz; Int'l A&R Mgr.: Christine Castellon. Labels Owned: Columbia, Epic; Distributed: Fonovisa.

Warner Music Chile ★

Carmen Sylva 2449 Providencia, Santiago, (+56) 2.231 5581, (+56) 2.231 8135, Fax: (+56) 2.231 1951; Managing Dir.: Alfonso Carbone; Mktg. Mgr.: Inah Falcao; Sales Mgr.: Andres Escalona. Labels Owned: Atlantic, CGD, Eastwest, Elektra, PWL, WEA, Warner Bros.; Distributed: Carrere, Rhino.

MUSIC PUBLISHERS

BMG Chile, S.A., Avenida 11 De Septiembre 2353, 3rd Floor, Providencia, Santiago, (+56) 2.233-2740, Fax: (+56) 2.233-2742, Managing Dir.: Edgardo Larrazabal.

EMI Music Publishing Chile, Av. Andres Bello 2777 Of. 601, Edif. de la Industria, Las Condes, Santiago, (+56) 2.203 3750, Fax: (+56) 2.203 3753, Copyright Mgr.: Magdalena Vicuna.

Peermusic Chile Ltda., (SCD) Augusto Leguia Sur 79, Of. 1202, El Gold, Las Condes, Santiago, (+56) 2.335 0638, Fax: (+56) 2.335 0693, Managing Dir.: Claudia Vital.

Sony Music Entertainment (Chile) Ltda., Av. Suecia 2323, Providencia, Santiago, (+56) 2.204 9044, Fax: (+56) 2.225 9237, Publishing Mgr.: Luis Garay.

WHOLESALEERS & DISTRIBUTORS

Discos CNR de Chile, Augusta Leguia sur 79, #1801, Las Condes, Santiago, (+56) 335.3235, Fax: (+56) 335.3234.

EMI Odeon Chilena S.A., PO Box 186-D, Carlos Aiytunez 1959-Providencia, Santiago, (+56) 2.341 1313, Fax: (+56) 2.341 5443. Managing Dir.: Alejandro San Fuentes. (Distributor)

Musicavision, Ave. La Capitanía 1200, Las Condes, Santiago, (+56) 2.220 1131, Fax: (+56) 2.212 8978. Managing Dir.: Jaime Roman. (Distributor) Labels Distributed: Audio: (Cassette & Disc) Musicavision, Sonovision, Discomag, Nuevo Espacio.

Musicland ★

Ave. Las Condes 6745, Santiago, (+56) 2.201 2519, (+56) 2.211 7000, Fax: (+56) 2.211 3259. Pres.: Eduardo Balazs; Mgr.: Maria Julieta Marzullo; Sales Mgr.: Soledad Garcia; Buyer: Eugenio Llanos. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Masters Music, EWM, Sugo, Silva Screen, Toff, Silver Wave, Triloka, Hearts of Space, Real Music, Sound Rx, Alerce, EMI, Sony, BMG, PolyGram, Smashing, Griffin, DRG, Grapevine, Castle, MCI, Carlton, Disky, SPV, Snapper; Video: (Cassette) Smashing, Griffin. Labels Imported: Masters Music, EWM, Toff (Europe); Silver Wave, Triloka, Hearts of Space, Real Music, Silva Screen, Sugo, Sound Rx, Smashing, Sugo, Shanachie, Griffin, DRG (USA); Alerce, EMI, Sony, BMG, PolyGram (Chile); Grapevine, Castle, MCI, Carlton, Snapper (UK); Disky (Holland); SPV (Germany) Labels Exported: Alerce, EMI, Sony, BMG, PolyGram (Chile) Products/Accessories: Speaker/Interconnect/digital/video cables, speakers, electronic components; Blank Tape: TDK, Maxell, BASF; Storage & Carrying Cases: Alpha, Case Logic

Sony Music Distribution (Chile) Ltda., Av. Suecia 2323, Providencia, Santiago, (+56) 2.200 8400, Fax: (+56) 2.274 3216; E-Mail: sonymsee@ctic-mundo.net. Managing Dir.: Jose Antonio Eboli; Finance Dir.: Ramon Munoz. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Sociedad Chilena de Ediciones Musicales Ltda. (SOCHEM), Edificio "Torre El Bosque", El Bosque Norte 0177, Las Condes, Santiago, (+56) 2.332 0110, Fax: (+56) 2.332 0111. Gen. Mgr.: Tomas Toledo Lopez; Creative Mgr.: Fernando Briceno.

PERFORMING RIGHTS ORGANIZATIONS

Sociedad Chilena del Derecho de Autor (SCD) ★, Condell 346 - Providencia, Santiago, (+56) 2.341 3151, Fax: (+56) 2.341 3190, E-Mail: dgral@scd.cl. Pres.: Luis Adavis; Opns. Dir.: Tatiana Urrutia; Gen. Dir.: Santiago Schuster V.

CANADA
 (+86) 2206
 217

A
-ABELS

(HK) Ltd. Shanghai Office
 No. 59 Mao Ming Rd., Shanghai,
 62582582, Fax: (+86) 21.6415
 ninet.co.cn; Gen. Mgr./Chief Rep.:

it (PRC), Inc.
 ng Dart Business Complex, Beijing,
 39, Fax: (+86) 10.6503 2085; China
 & R: Douglas Chen.

10
 Rep.: Daniel

MUSIC PUBLISHERS

Pure Mind Publishing Corp., 61 Min-Chuang Rd., Kaohsiung
 Taiwan, 80749, (+86) 7.3848088, Fax: (+86) 7.3862052, E-Mail:
 puremind@ms17.ninet.net; Pres./Gen. Mgr.: Evan Wang; Mgr.:
 Sailor S.Y. Peng; Creative Mgr.: Ji Jan Tsai.
 Owned: Asia Recording Co., Ltd.

**CARTRIDGES, CASSETTES,
 REELS & VIDEO BOXES**

Vintex (Zhanjiang) Cassettes Ltd., No. 70 Ren Min Da Dao
 Zhong, Zhanjiang Guangdong, (+86) 759.3380302, (+86)
 759.3380710, Fax: (+86) 759.3380303. Pres.: Sung Wan Leung;
 Mktg. Dir.: Geoffrey K.W. Lee.
 Audio (C-O/C-10-C-100/Plastic Comp./Norelco Box).

**COMPACT DISC, CD-ROM &
 VIDEO DISC MANUFACTURERS**

Shanghai United Optical Disc Co. Ltd., 811 Heng Shan Rd.,
 Shanghai, 200030, (+86) 21.647-22137, (+86) 21.641-53385,
 Fax: (+86) 21.647-26781, E-Mail: yasuoaka@united.com.ca.
 Gen. Mgr.: Mashmi Yusuoka; Vice Gen. Mgr.: Wu Fu-Yan; Mktg.:
 Qun Huang; Chief Engineer: Yao Qin-y.
 CD, DMM, CDV, Minidisc, Other (CD-ROM).
 Other services: Warehouse, MIS (Inventory), Freight.

Sonopress Pan Asia Ltd.-Beijing Office, Beijing Hotel, Room
 1629, East Chang An Ave. No. 33, Beijing, 100004, (+86)
 10.65261655, Fax: (+86) 10.65225968, E-Mail: sonopress@
 public3.bta.net.cn.

PLATING & PRESSING PLANTS

Shanghai United Optical Disc Co. Ltd., 811 Heng Shan Rd.,
 Shanghai, 200030, (+86) 21.647-22137, (+86) 21.641-53385,
 Fax: (+86) 21.647-26781, E-Mail: yasuoaka@united.com.ca.
 Gen. Mgr.: Mashmi Yusuoka; Vice Gen. Mgr.: Wu Fu-Yan; Mktg.:
 Qun Huang; Chief Engineer: Yao Qin-y.
 Pressing.

**PACKAGING SERVICES - NON
 DUPLICATOR ONLY**

Vintex (Zhanjiang) Cassettes Ltd., No. 70 Ren Min Da Dao
 Zhong, Zhanjiang Guangdong, (+86) 759.3380302, (+86)
 759.3380710, Fax: (+86) 759.3380303. Pres.: Sung Wan Leung;
 Mktg. Dir.: Geoffrey K.W. Lee.
 Inserting, Labeling.

COLOMBIA
RECORD LABELS
BMG Ariola De Colombia, S.A.

Calle 67, No. 7-94, Piso 12, Santa Fe de Bogota, DC, (+57)
 1.347 1255, Fax: (+57) 1.212 2281; Gen. Mgr.: Gonzalo
 Gutierrez Grau.

Codiscos (Compania Colombiana de Discos S.A.)

Carrera 67 No. 1 Sur 92 Guayabal; Medellin, ANT, (+57) 4.255
 7011, (+57) 4.255 7074, Fax: (+57) 4.285 2621; Pres.: Cesar
 Vallejo; Vice Pres.: Alvaro Arango; Sales/Export Mgr.: Julio
 Patino; A&R Mgr.: Fernando Lopez.

Labels Owned: Costeno, De Oro, Famoso, Zeida; **Distributed:** La
 Discoteca, M.P., Musart, TH.
Int'l Reps.: Discos Musart (Mexico); Balboa (Venezuela).

Discos Fuentes *

Carrera 51 No. 13-233, Apartado Aero 1960, Medellin, (+57)
 265-7000, (+57) 265-7976, Fax: (+57) 265-2772; Gen. Mgr.:
 Conrado Dominguez.

Labels Owned: Tropical; **Distributed:** Egrem (Cuba), Intertape
 (Switzerland), Miramar (USA), Music Hall (Argentina), Ojala
 (Cuba), Onix Fediscos, Parnaso (USA), Velvet (Venezuela),
 Virrey (Peru).
US Reps.: Vedisco (USA).

Int'l Reps.: Balboa Records (Mexico); Salsa Productions
 (France); Fediscos (Fediscos (Ecuador)); El Virrey (Peru); Velvet,
 Discorona (Venezuela); Fonomusic (España); Heriba (Bolivia);
 Union Records (Chile); Industrias Fonograficas (Paraguay).

Discos MTM

C.C. Hacienda Santa Barbara, Of. 418, Zona D, Bogota, (+57)
 1.620 3717, (+57) 1.620 3737, Fax: (+57) 1.620 3660; E-Mail:
 discos.mtm@inter.net.com; Managing Dir.: Humberto Moreno.

Discos Victoria

Carrera 52, No. 25-144 Avda. Guayabal, Medellin, Antioquia,
 (+57) 4.265 7455, (+57) 4.265 7411, Fax: (+57) 4.265 1432;

E-Mail: discosvenus.interpla.net.co; Gen. Mgr.: Otoniel Cardona
 U.; Admin.: Gabriel Restrepo.

Labels Distributed: Ansonia, Borinquen, Camino, Disa, Guajiro,
 King, Lucas, Multimusic, S.A. de C.V., Suramericana del Disco.

EMI Colombia S.A.

Carrera 11A, No. 93, A-80, Piso 4, Santa Fe de Bogota, (+57)
 1.623 6049, Fax: (+57) 1.236 5937; Managing Dir.: Jaime
 Hernandez; Mktg. Mgr.: Ciro Vargas; Commercial Mgr.: Juan
 Carlos Torres.

FM Discos Y Cintas Ltda.

Calle 114 No. 6A-92 Ofc 419, Centro Comercial Hacienda,
 Santa Fe de Bogota, ; Pres.: Francisco Montoya; Vice Pres.:
 Juan Diego Montoya; Dir. A&R: Jorge Bernal; Dir. Mktg.: Martha
 Velandia; Dir. Promo.: Nestor Raul Camacho.
US Reps.: Musical Productions, Fania (USA).

G & M

Calle 114 No. 6A-92, Ofc. 419 Zona D, Santafe de Bogota D.C.,
 (+57) 1.620 2400, (+57) 1.620 3950, Fax: (+57) 1.620 0095;
 Gen. Mgr.: Javier Garcia M.; Promo.: Carlos Acosta; Ventas:
 Francisco J. Garcia; Asst.: Sandra Shibly.
Labels Distributed: Caiman, El Virrey, Felito Producciones,
 Gallo Music Int'l, Iemspa, Intersound, Sonex, Strictly Rhythm,
 Sunshine.

Nota Alterna Producciones Ltda. *

Calle 20N 5AN-44 Apt. 503; Cali, (+57) 2.339 7523, Fax: (+57)
 2.339 7523.
Labels Owned: Nota Alterna.
US Reps.: H&L, La Musica (FL).

PolyGram Colombia S.A.

Calle 99, No. 12-39, Piso 4, Santa Fe de Bogota, D.C., (+57)
 1.621 9721, Fax: (+57) 1.621 9671; Managing Dir.: Fidel
 Jaramillo; F&A Dir.: Sandra Sossa; Mktg. Dir.: German Rojas.

RMM Records

Calle 99 No. 12-39, Bogota, (+57) 1.621 9661, (+57) 1.621
 9651, Fax: (+57) 1.621 9671; Gerente General: Carlos Eduardo
 Hernandez; Gerente Promo.: Carlos H. Sarmiento; Dir.,
 Press/TV: Adriana Padilla.

Sonolux

Ave. De Las Americas 65-76, Santa Fe de Bogota, (+57) 1.414
 0077, Fax: (+57) 1.414 1402; Gen. Mgr.: Alvaro Duque;
 Commercial Mgr.: Martin Felipe Wohlgemuth; A & R: Hugo
 Gutierrez.
Labels Distributed: JXN, Toco Int'l.

Sony Music Entertainment (Colombia) S.A.

Calle 94A No. 11A-50, Bogota, D.C., (+57) 1.621 9151, (+57)
 1.621 9246, Fax: (+57) 1.621 9257; Managing Dir.: Carlos A.
 Gutierrez; Finance Dir.: Alvaro Ruiz; A&R Dir.: Gabriel Munoz;
 Mktg. Dir.: Pablo Vallecilla; Special Mktg. Mgr.: Hernan Guevara.
Labels Owned: Columbia, Epic; **Distributed:** Discomoda, Walt
 Disney, Fonovisa, Orfeon.
US Reps.: Sony Music Int'l (NY).

Warner Music Colombia S.A.

Calle 94, No. 11A-27, Piso 4, Santa Fe de Bogota, (+57) 1.622
 0530, (+57) 1.622 0309, Fax: (+57) 1.622 0385; Managing Dir.:
 Weiland Kafka; Mktg. Mgr.: Ivan Valenzuela; Financial Mgr.:
 Edgar Cruz.

MUSIC PUBLISHERS

BMG Ariola de Colombia, S.A., Calle 67 No. 7-94, Piso 12,
 Santa Fe de Bogota, (+57) 1.347 1255, Fax: (+57) 1.212 2281,
 Managing Dir.: Gonzalo Gutierrez Grau; Mktg. Dir.: Juan Antonio
 Caballero.

Administered: BMG Arabella/BMG Edim (Mexico), BMG Music
 Publishing Int'l Ltda. (UK), Ediciones Musicales BMG Ariola S.A.
 (Spain), Karen Publishing.

Editora Y Promotora Musical Colombiana Ltda.

"EDIPROM", Carrera 52 No. 25-144 Avda. Guayabal, Medellin,
 Antioquia, (+57) 4.265 7455, (+57) 4.265 7411, Fax: (+57) 4.265
 1432, Managing Dir.: Elba Johnson; Admin.: Gabriel Restrepo.

MTM Ltda.-Musica Talento & Mercadeo Ltda. *, (ACODEM)
 Cra. 7 No. 115-30/60, Of. 418 Zona D, Santafe de Bogota, (+57)
 1.620-3717, (+57) 1.620-3737, Fax: (+57) 1.620-3660, Pres.:
 Francisco Montoya; Gen. Mgr.: Humberto Moreno; Prof. Mgr.:
 Dora I. Ochoa.

Promotora Colombiana De Musica Ltda., Carrera 67 #1 sur

92, Medellin Antioquia, (+57) 94.255 7074, Fax: (+57) 94.361
 2628, E-Mail: codiscos@medellin.impasat.net.co; Gen. Mgr.:
 Sylvia N. Arango D.

Administered: Crab, EMI Music Publishing, Ediciones
 Musicales Hispanas, Edmusa, Flor De Cana, Jaen Music/Ole
 Music, M.R.T., Quiroga, Sadram.

Sony Music Entertainment (Colombia) S.A., (SONATA) Calle
 94A No. 11A-50, Santa Fe de Bogota, (+57) 1.621 9151, Fax:
 (+57) 1.621 9246, Managing Dir.: Carlos Gutierrez; Opns. Dir.:
 Gustavo Lopez; Finance Dir.: Alvaro Ruiz; A&R Dir.: Gabriel
 Munoz; Publishing Mgr.: Alfredo Vega J.

Administered: Walt Disney Music, Ediciones Musicales
 Orbe/Orbemusa, Hollywood Pictures Music, Marco Musical
 S.A. de C.V., Private Pleasure Music, Touchtone Pictures Music,
 Wonderland Music Co., Inc.

WHOLESALEERS & DISTRIBUTORS

Codiscos, S.A., Cra. 67 No. 1 Sur 92 A.A. 1428, Medellin, (+57)
 4.255-7074, Fax: (+57) 4.285-2621. Pres.: Cesar Vallejo; Pres.:
 Bernardo Upegui; A&R Vice Pres.: Alvaro Arango; Vice Pres.:
 Fernando Lopez; Sales Mgr.: Julio Patino. (Exportor)
Labels Distributed: Audio (Cassette & Disc) Zeida, Costeno y
 Famoso.

Discos MTM, Cra. 7a No. 115-30/60, Of. 418, Zona D, Bogota,
 (+57) 1.620 3717, (+57) 1.620 3737, Fax: (+57) 1.620 3660;
 E-Mail: discos.mtm@inter.net.com. Managing Dir.: Humberto
 Moreno; Mktg./Promo. Mgr.: William Escobar; Mktg. Coord.:
 Adriana Gil; Pcdt. Coord.: Gladys Ayala. (Compact Disc,
 Pre-Recorded Audio Tape, Video - Cassette, Video - Disc,
 Records (LPs, 12-Inch), Computer Games) (Distributor,
 Importer, Exporter)

Labels Distributed: Audio: Narada Media, Copa, Domo Music
 Group, Delphine, Sonografica, Queen Recording, Inc., Talento.

Industrias Fonograficas Victoria Ltda., Carrera 52 No. 25-144
 Avda. Guayabal, Medellin, Antioquia, (+57) 4.265 7455, (+57)
 4.265 7411, Fax: (+57) 4.265 1432; E-Mail: discosvenus.
 interpla.net.co. Gen. Mgr.: Otoniel Cardona U.; Admin.: Gabriela
 Restrepo. (Distributor)

Labels Distributed: Audio: Ansonia, Borinquen, Disa, King,
 Lucas, Multimusic, Guajiro, Suramericana del Disco, Camino.

**ASSOCIATIONS & PROFESSIONAL
 ORGANIZATIONS**

**Asociacion de Productores e Industriales Fonograficos de
 Colombia (ASINCOL)**, Av. 15, No. 123-39, Of. 208, Bogota, (+57)
 1.612 0390, (+57) 1.612 0370, Fax: (+57) 1.612 0310, E-Mail:
 asincol@ibm.net. Pres.: Alvaro Duque P.; Exec. Dir.: Orlando
 Parroc.

**PERFORMING RIGHTS
 ORGANIZATIONS**

Compania Colombiana de Discos SA "Codiscos", Carrera
 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)
 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando
 Lopez.

Industrias Philips de Colombia S.A./Business Unit Music,
 Calle 13, No. 51-39, Santa Fe de Bogota, (+57) 1.260 0600, Fax:
 (+57) 1.261 0139. Commercial Mgr.: Martin Wohlgemuth; Int'l
 Rep. Dir.: Diana Rodriguez; Hispanica Repertoire Dir.: Mauricio
 Montenegro; Artistic Dir.: Pablo Tedesch.

MUSIC LIBRARIES

Audiovisuales America Ltda. *, Carrera 54 No. 75-45,
 Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.345-6470. Pres.:
 Tony Fortou E.; Vice Pres.: Adelaida Reyes C.

PUBLIC RELATIONS COMPANIES

Audiovisuales America Ltda. *, Carrera 54 No. 75-45,
 Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.345-6470. Pres.:
 Tony Fortou E.; Vice Pres.: Adelaida Reyes C.

Compania Colombiana de Discos SA "Codiscos", Carrera
 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)
 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando
 Lopez.

**RECORD PROMOTION
 COMPANIES**

Audiovisuales America Ltda. *, Carrera 54 No. 75-45,
 Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.345-6470. Pres.:
 Tony Fortou E.; Vice Pres.: Adelaida Reyes C.

Compania Colombiana de Discos SA "Codiscos", Carrera
 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)
 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando
 Lopez.

Industrias Philips de Colombia S.A./Business Unit Music,
 Calle 13, No. 51-39, Santa Fe de Bogota, (+57) 1.260 0600, Fax:
 (+57) 1.261 0139. Commercial Mgr.: Martin Wohlgemuth; Int'l
 Rep. Dir.: Diana Rodriguez; Hispanica Repertoire Dir.: Mauricio
 Montenegro; Artistic Dir.: Pablo Tedesch.

ENVELOPES & MAILERS

Compania Colombiana de Discos SA "Codiscos", Carrera
 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)
 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando
 Lopez.

Disonex *, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57)
 1.610 2159, Fax: (+57) 1.201 6492, E-Mail: manueldr@
 openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David
 Drezner; Sales Mgr.: Guillermo Diaz.
 CD, Tape, LP.

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414
 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque;
 Sales/Mktg. Mgr.: Martin F. Wohlgemuth.
 CD, Tape, LP.

**JACKET/SLEEVE
 MANUFACTURERS**

Compania Colombiana de Discos SA "Codiscos", Carrera
 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)
 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando
 Lopez.

Disonex *, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57)
 1.610 2159, Fax: (+57) 1.201 6492, E-Mail: manueldr@
 openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David
 Drezner; Sales Mgr.: Guillermo Diaz.
 CD, Tape, LP.

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414
 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque;
 Sales/Mktg. Mgr.: Martin F. Wohlgemuth.
 CD, Tape, LP.

LABEL MANUFACTURERS

Compania Colombiana de Discos SA "Codiscos", Carrera
 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57)

Company headquarters are designated by a *

4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando Lopez.
Tape, LP.

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
CD, Tape, LP.

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.
CD, Tape, LP.

PRINTING

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.

GRAPHIC DESIGN

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.

POLYBAGS & SHRINKWRAP

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
Shrinkwrap.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
Audio (Cassettes, Records).

JEWEL BOX MANUFACTURERS

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

PLATING & PRESSING PLANTS

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando Lopez.
Plating, Pressing.
LP.

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
Plating, Pressing.
LP.
Type: CED.

MASTERING FACILITIES

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.345-6470. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando Lopez.
Audio.

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.
Audio.

CUSTOM TAPE DUPLICATORS

Audiovisuales America Ltda. ★, Carrera 54 No. 75-45, Barranquilla, (+57) 95.356-0977, Fax: (+57) 95.345-6470. Pres.: Tony Fortou E.; Vice Pres.: Adelaida Reyes C.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1/2" Beta). Video Packaging Services-Inserting, Labeling, Mailing. Other Services-Warehouse, Freight, Other (Shipments).

Compania Colombiana de Discos SA "Codiscos", Carrera 67 #1 Sur 92., Medellin, ANT, (+57) 4.255-7011, Fax: (+57) 4.285-2621. Pres.: Bernardo Upegui; Vice Pres.: Fernando Lopez.
Audio: Cassette.

Disonex ★, Calle 99 No. 8-53, Bogota, (+57) 1.257 2014, (+57) 1.610 2159, Fax: (+57) 1.201 8492, E-Mail: manueldr@openway.com.co. Pres.: Manuel Drezner; Mktg. Dir.: David Drezner; Sales Mgr.: Guillermo Diaz.
Audio: Cassette, Open Reel. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services.

Industrias Philips de Colombia S.A./Business Unit Music, Calle 13, No. 51-39, Santa Fe de Bogota, (+57) 1.260 0600, Fax: (+57) 1.261 0139. Comercial Mgr.: Martin Wohlgemuth; Int'l Rep. Dir.: Diana Rodriguez; Hispanic Repertoire Dir.: Mauricio Montenegro; Artistic Dir.: Pablo Tedesch.
Audio: Cassette.

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.
Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, Freight.

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS (HIGH SPEED & REAL TIME)

Sonolux, Avda De Las Americas 65-76, Bogota, (+57) 1.414 0077, Fax: (+57) 1.414 1402. Gen. Mgr.: Alvaro A. Duque; Sales/Mktg. Mgr.: Martin F. Wohlgemuth.

COSTA RICA

RECORD LABELS

Creditel S.A.

Edificio Herdocia, Ave. 3o Calle 4, Oficina 202, San Jose, (+506) 255 0028, (+506) 255 4455, Fax: (+506) 255 0030; Mgr.: Mario Pacheco.

Distribuidora Urbana ★

Pavas, Del Ins 50 Metros Oeste, Auco Disco, San Jose, (+506) 296-5864, Fax: (+506) 232-2292; Pres.: Enrique Salgado Z.

Sony Music Entertainment (Central America), S.A.

Contiguo a la Pegaso Ind., San Vicente de Moravia, Moravia, (+506) 297 2050, Fax: (+506) 297 2005; E-Mail: smentert@sol.racsa.co.cr; Managing Dir.: Rick Correo; Mktg. Dir.: Jorge Badilla.
Labels: Distributed: Caiman, Disco Moda, J&N, Karen, Korta, Kubaney, On Top, Palma Music, Spartakus, West Side Latino.

MUSIC PUBLISHERS

Sony Music Publishing (Central America), S.A., Contiguo a la Pegaso Ind., San Vicente de Moravia, San Jose, (+506) 297 2050, Fax: (+506) 297 2005, Managing Dir.: Ricky Correo; Royalty Mgr.: Roxana Umana.

WHOLESALEERS & DISTRIBUTORS

Auco Disco Ltda. ★, 50 Oeste del I.N.S., Pavas, San Jose, (+506) 220-2494, Fax: (+506) 232-2292. Pres.: Enrique Salgado. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (Distributor, Importer)

SF Distribuidora Digital Centroamericana, San Pedro de Montes de Oca, frente U.C.R., San Jose, (+506) 224 5231, (+506) 253 8255, Fax: (+506) 224 5231. Pres.: Juan Soto; Sales Mgr.: Laura Soto. (Compact Disc) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Higher Octave Music, ANS, SF Digital; Video: (Cassette) Higher Octave Music.
Labels Imported: ANS, Higher Octave ANS
Labels Exported: ANS, Higher Octave Music, SF Digital

Sony Music Entertainment (Central America), S.A., 700 Metros Norte de Novacento, Moravia, (+506) 297 2050, Fax: (+506) 297 2005; Web Site: www.smeacade@sol.racsa.co.cr. Managing Dir.: Ricky Correo; Finance/Opns. Dir.: Jose Candona; Promo. Dir.: Adonay Granados; Mktg. Dir.: Jorge Badilla. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) BMG, MCA, Geffen, GRP, Karen, RMM, Musart, TRP, J&N, Cayman.

JACKET/SLEEVE MANUFACTURERS

Sony Music Entertainment (Central America), S.A., 700 Norte de Nova Centro, Moravia, (+506) 297-2050, Fax: (+506)

Company headquarters are designated by a ★

297-2005, E-Mail: smentert@sol.racsa.co.cr. Managing Dir.: Ricky Correo; Mktg. Dir.: Jorge Badilla.
Tape.

LABEL MANUFACTURERS

Sony Music Entertainment (Central America), S.A., 700 Norte de Nova Centro, Moravia, (+506) 297-2050, Fax: (+506) 297-2005, E-Mail: smentert@sol.racsa.co.cr. Managing Dir.: Ricky Correo; Mktg. Dir.: Jorge Badilla.
Tape.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Sony Music Entertainment (Central America), S.A., 700 Norte de Nova Centro, Moravia, (+506) 297-2050, Fax: (+506) 297-2005, E-Mail: smentert@sol.racsa.co.cr. Managing Dir.: Ricky Correo; Mktg. Dir.: Jorge Badilla.
Audio (Cassettes, CD).

MASTERING FACILITIES

Sony Music Entertainment (Central America), S.A., 700 Norte de Nova Centro, Moravia, (+506) 297-2050, Fax: (+506) 297-2005, E-Mail: smentert@sol.racsa.co.cr. Managing Dir.: Ricky Correo; Mktg. Dir.: Jorge Badilla.
Audio.
Specializing in: Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Sony Music Entertainment (Central America), S.A., 700 Norte de Nova Centro, Moravia, (+506) 297-2050, Fax: (+506) 297-2005, E-Mail: smentert@sol.racsa.co.cr. Managing Dir.: Ricky Correo; Mktg. Dir.: Jorge Badilla.
Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory).

DOMINICAN REPUBLIC

RECORD LABELS

Juan & Nelson Records

Calle Emilio A. Morel, No. 35, Ensanche La Fe, Ed. Prof., Santo Domingo, 567 2164, Fax: 563 8353.

Jose Luis Records

Calle Duverge, #17, La Vega, (809) 573-4252.

RMM Records

Ave. Sabana Larga #48, Ensanche Ozama, Santo Domingo, (809) 412-2020, Fax: (809) 595-2666; Promo.: Franklin Marti.

RMM-Ringo Records

27 De Febrero, #238, Edif. Plaza Guridy, 3 Planta, Santo Domingo, (809) 565-6405, (809) 684-2275, Fax: (809) 567-0940; Mgr.: Ivelisse De Torres.

WHOLESALEERS & DISTRIBUTORS

Musicalia Distributors, Calle El Conde #464, Esq. Espailat, Santo Domingo, 221-8445. Contact: Gilberto Gonzalez. (Distributor)

OI Records & Management, Esq. Jose Contreras, 98 Edificio, Ste. 1, Santo Domingo, 539-5220, Fax: 533-5502. (Distributor)

Sony Dominicana S.A., Jose Desiderio Valverde, No. 103, Santo Domingo. (Distributor)

ECUADOR

RECORD LABELS

Dinediciones S.A.

Gonzalez Suarez 335 Y San Ignacio, Quito, (+593) 2.505 524, (+593) 2.505 525, Fax: (+593) 2.505 572.



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brokers

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8567 Coral Way • Miami, FL 33155 USA
Tel. 305.229.1900 • Fax 305.229.9300
Email: music@discs.com
Web Site: www.discs.com

No. 2069, Oficina 102, Quito, (+593) 2.250 568, Fax: (+593) 2.438 365; E-Mail: t.net; Contact: Gonzalo Jimenez; Contact: ict: Abad Paulina. Discos: Compacto Corp., FM Discos y Cintas, Catamarca, Leader Music, Sonografica.

a De Discos S.A. (FEDISCOS)

KM. 7-1/2 Via A La Costa; Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930; Pres.: Francisco Feraud Aroca; Gen. Dir.: Fausto Feraud Manssur; Sales Mgr.: Patricia Feraud de Silva. Labels Owned: Onix, Teen; Distributed: Musical Productions, Platano, Toco Int'l.

Famoso Discos

Capitan Famoso 623 Y Beethoven, Quito, (+593) 240 4332, (+593) 240 1574; Managing Dir.: Santiago Moran.

RMM Records

Av. Shyres, #134 Y Diego Almadro, Edif. Nova, 3o Piso, Of. 3B, Quito, (+593) 2.2502 30753; Mgr.: Claudia Olmedo.

Sonolux

V.E. Estrada No. 100 Y Cedros, Ed. Banco de Credito P-3 Off-2, Guayaquil, Contact: Raul Escalante.

Sony Music Entertainment (Ecuador) S.A.

Ave. Amazonas No. 4430 y Villalengua, Quito, (+593) 2.225 2154, Fax: (+593) 2.246 4445; Sales Mgr.: Rafael Arcos.

WHOLESALE & DISTRIBUTORS

Sony Music Distribution (Ecuador) S.A., Ave. Amazonas No. 4430 y Villalengua, Quito, (+593) 2.225 2154, Fax: (+593) 2.246 4445. Sales Mgr.: Rafael Arcos. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Productores e Industriales Fonograficos Ecuatorianos (APEIFE), Av. Carlos Luis Plaza No. 101, Casilla 1276, Guayaquil. Pres.: Carlos Pino Plaza.

PERFORMING RIGHTS ORGANIZATIONS

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur.

JACKET/SLEEVE MANUFACTURERS

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. Tape, LP.

LABEL MANUFACTURERS

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. Tape, LP.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. Audio (Shells, Roller Guide, Hubs, Norelco Box).

RAW MATERIALS MANUFACTURER

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. (Compounds, PBC).

PLATING & PRESSING PLANTS

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. Pressing. LP.

MASTERING FACILITIES

Arbol Records, Casilla 17-09-7370, Ave. La Prensa 4316, Quito, (+593) 2.598 889, (+593) 2.595 721, Fax: (+593) 2.598 457, E-Mail: rovogel@ecnet.ec; arbol@ecnet.ec, Web Site: www.genetic-id-services.com/arbol. Pres.: Bob Vogel; Musical Dir.: Freddy Moreno; Studio Mgr.: Saloman Fabara; Mktg.: Alexandra Fernandez.

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. Audio.

CUSTOM TAPE DUPLICATORS

Arbol Records, Casilla 17-09-7370, Ave. La Prensa 4316, Quito, (+593) 2.598 889, (+593) 2.595 721, Fax: (+593) 2.598 457, E-Mail: rovogel@ecnet.ec; arbol@ecnet.ec, Web Site: www.genetic-id-services.com/arbol. Pres.: Bob Vogel; Musical Dir.: Freddy Moreno; Studio Mgr.: Saloman Fabara; Mktg.: Alexandra Fernandez. Audio: Cassette, DAT. Audio Packaging Services-Video: SVHS.

Fediscos S.A., PO Box 856, Guayaquil, (+593) 4.872 140, (+593) 4.872 025, Fax: (+593) 4.873 930. Sales Mgr.: Patricia Feraud De Silva; Gen. Mgr.: Fausto Feraud Manssur. Audio: Cassette, DAT.

EL SALVADOR

RECORD LABELS

Media Productions/RMM Records

Apartado Postal 960, Santa Tecla, (+503) 288 7487, Fax: (+503) 288 7487.

Sony Music Entertainment (El Salvador), S.A.

Frente a Canal 2, Condominio Plaza Suiza, Local 6, San Salvador, (+503) 224 3846, (+503) 224 3950, Fax: (+503) 279 0016; Sales Mgr.: Ana Lillian Rodriguez.

WHOLESALE & DISTRIBUTORS

Sony Music Distribution (El Salvador) S.A., Frente Canal 2, Condo. Plz. Suiza, Loc. 6, San Salvador, (+503) 224 3846, (+503) 224 3950, Fax: (+503) 279 0016. (Distributor)

GHANA

RECORD LABELS

Achimoto Sounds Ltd. *

PO Box 7657, Accra-North, (+233) 21.400929, Fax: (+233) 21.401498; Managing Dir.: George Odartey; Sec./Promos.: Randy Odartey; A&R Mgr.: Sheldon Odartey. Labels Owned: Chairman, Coret.

WHOLESALE & DISTRIBUTORS

Jayzee Ventures Ltd. *, 1 Schwegles Bldg., Hospital Rd., Comm 11, Tema, (+233) 22.302338, (+233) 22.302344. Chief Exec.: Jay Zwennes; Mgr.: May Abaka; US Rep.: Kofi Abakah. (Compact Disc, Accessories) (Distributor) Labels Distributed: Audio (Disc) Heads Up, Positive Music, Tenacious, Mesa/Bluemoon, Sin-Drome, Ichiban, Warlock, Boulevard, Sheffield Lab, Par, Triloka, American Gramophone, Narda, Muse, Airbus, Silver Wave, Brainchild, NYC, Sanachie, K-tel. Products/Accessories: CD, Tape & Record Care Products: Allsp; Storage & Carrying Cases: Allsp

GUATEMALA

RECORD LABELS

Decibe, S.A./RMM Records

6a Calle 5-28 Zona 9, Edif. Torre Cristal, Ofic. 502, Guatemala Ciudad, (+502) 239 1642, Fax: (+502) 239 1644; Mgr.: Ernesto Casasola.

Discos De Centroamerica, S.A.

19 Avenida 15-62, Zona 10; Guatemala City, 01901, (+502) 2.332-9343, Fax: (+502) 2.368-1266; Pres.: Byron Galvez Thompson; Gen. Mgr.: Carlos A. Goody; A&R Mgr.: Juan Pablo Galvez; Admin. Mgr.: Blanca Avila. Labels Owned: Dideca; Distributed: EMI Odeon, Musical Productions, Inc., Peerless, Toco International, WEA International, Inc.

Sony Music Entertainment (Guatemala), S.A.

4a. Avenida 13-25 Zona 9, Guatemala, (+502) 234 3912, (+502) 232 8630, Fax: (+502) 231 6564; Sales Mgr.: Surama Theissen.

MUSIC PUBLISHERS

DIMASI - Editora Guatemalteca de Musica, 19 Avenida 15-62, Zona 10, Apartado Postal 2577, Guatemala City, CP 01901, (+502) 2.516 907, Fax: (+502) 2.537 457, Pres.: Byron Galvez Thompson; Mgr.: Lizbeth Woolfolk Ubico. Affiliated: BMG Arabella Mexico, S.A., EMI Music Publishing, Eagle's Ears, Inc., Edimusa, S.A. de C.V., Warner Chappell Music.

WHOLESALE & DISTRIBUTORS

Discos de Centroamerica *, 19 Avenida 15-62, Zona 10, Guatemala, (+502) 3329343-47, Fax: (+502) 3671266. Pres.: Byron Galvez Thompson; Gen. Mgr.: Carlos Arturo Godoy; Adm. Mgr.: Blanca Avila Valdez; Promo Mgr.: Juan Pablo Galvez. (Compact Disc, Video - Cassette) (Distributor, Importer, Exporter) Labels Distributed: Audio (Cassette & Disc) WEA Int'l, Toco Int'l, Fabrica de Discos Peerless, EMI Music Int'l, Musical Prod./NRT Inc., AFG Sigma; Video: (Cassette) WEA Int'l, Inc., PolyGram Int'l Music, B.V. Labels Imported: WEA Int'l, AFG Sigma, Musical Prods. (USA); EMI Music Int'l (United Kingdom); Toco Int'l (The Netherlands); Fabrica de Discos Peerless (Mexico)

Labels Exported: WEA Int'l, AFG Sigma, Musical Prods., (USA); EMI Music Int'l (United Kingdom); Toco Int'l (The Netherlands); Fabrica de Discos Peerless (Mexico)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Centroamericana de Productores Fonograficos (APROFONO), 19 Avenida 15-62, Zona 10, Guatemala City, 01901, (+502) 332 9343, Fax: (+502) 368 1266. Pres.: Byron Galvez Thompson.

INT'L BROKERS/AGENTS OF MUSIC/VIDEO

Asociacion Centroamericana de Productores Fonograficos (APROFONO), 19 Avenida 15-62, Zona 10, Guatemala City, 01901, (+502) 332 9343, Fax: (+502) 368 1266. Pres.: Byron Galvez Thompson.

HONDURAS

RECORD LABELS

Distribuidoras Asociados S.A./RMM Records

Apartado Postal No. 741, Tegucigalpa, M.D.C., (+504) 328 009, Fax: (+504) 324 163; Mgr.: Raul Chajtur.

Sony Music Entertainment (Honduras), S.A.

Barrio La Ronda, Edificio Guillen, 3er. Piso 12-A, Tegucigalpa, (+504) 373 568, Fax: (+504) 378 929; Sales Mgr.: Olga Sierra.

WHOLESALE & DISTRIBUTORS

Sony Music Distribution (Honduras) S.A., Barrio La Ronda, Ed. Guillen, 3er Piso 12A, Tegucigalpa, (+504) 373 568, Fax: (+504) 378 929. (Distributor)

HONG KONG

RECORD LABELS

Amo Record Corp. (IFPI) *

PO Box 95170 Tsim Sha Tsui PO, Kowloon, (+852) 710-8811, Fax: (+852) 710-7668; Gen. Mgr.: Paul Leung. Labels Owned: Paul Leung's Sing Song Learn, Musa.

Avex Asia Ltd.

Room 2410 Windsor House, 311 Gloucester Rd., Causeway Bay, (+852) 2504 2181, Fax: (+852) 2504 2007.

BMG Pacific Ltd.

58 Pak Tai St., 9/F Kai Tai Bldg., Kowloon, (+852) 2712 5251, Fax: (+852) 2761 0733.

Beaver Music

B2 10/F, Hong Yuen Ct., No. 1 Tak Shing St., Tsimshatsui, Kowloon, (+852) 2721-3974, (+852) 2739-0109, Fax: (+852) 2724-0509; Managing Dir.: Steve Beaver; Gen. Mgr.: Frenches Lin. Labels Owned: Asia; Distributed: BMS, FCF, Meal Power, Radiorama, S.O.S., Saifam, Sintetico, Structura.

Cross Communications Ltd.

577 Nathan Rd., Flat 11B, Ko's House; Hong Kong, (+852) 2780-1188, (+852) 2770-8282, Fax: (+852) 2770-6229; Gen. Mgr.: Alexander Y.C. Lee. Labels Owned: Amazing Grace, Tao's Foundation, The Witness; Distributed: Brentwood Communications Group, Kingsway Music, Sparrow, Star Songs.

Golden Pony Entertainment (HK) Ltd.

Mayfair Centre, 1/F, 4, Anchor St., Tai Kok Tsui, Hong Kong, (+852) 2789 0268, Fax: (+852) 2390 7630; Mng. Dir.: Keith Yip. Labels Distributed: Acid Jazz, Beggars Banquet, Canyon Int'l, Chesky, Dentaflower, Echo, Ladybird, MNW, Mammoth, Ocean, Open, Pony Canyon, Scotti Brothers. Int'l Reps.: Pony Canyon Inc. (Japan), Pony Canyon Taiwan (Taiwan), Pony Canyon Singapore (Singapore), Pony Canyon Malaysia (Malaysia), Golden Pony (China), Sampony (Korea), S. Stack Co. Ltd. (Thailand).

HNH Int'l Ltd. *

6th Fl., Sino Industrial Plaza, 9 Kai Cheung Rd., Kowloon, (+852) 2760 7818, Fax: (+852) 2760 1962; E-Mail: baxos@hnh.com; Managing Dir.: Klaus Heymann; Dir.: Anthony Anderson; Dir. A & R: Matthew Freeman. Labels Owned: Amadis, Artaria Editions, Donau, Linz, Lydian, Marco Polo, Marco Polo/Dacapo, Naxos Audio Books, Naxos International, Onefoot, Whitecloud, Yellow River; Distributed: ABC Classics, Celestial Court, Clarinet Classics, Continuum, Dillons, Fantasy, Lion, Orion.

JVC Musical Industries Hong Kong Ltd.

5 Canton Rd., Tsimshatsui, Kowloon, (+852) 2376 1789, Fax: (+852) 2375 3101; Pres.: Kaname Tajima.

The Media Rank Entertainment Group

1701 Kodak House 2, 321 Java Rd., Hong Kong, (+852) 2811 8861, Fax: (+852) 2580 9499.

PolyGram Far East

19/F., Railway Plz., 39 Chatham Rd. S., Kowloon, (+852) 2301-5678, Fax: (+852) 2312-6262; Pres./Polygram Far East: Norman Cheng; Vp. Reg'l Mktg./Int'l Pop: Robbie Dennis; Chrmn./Polygram M.K.: Douglas Chan; Exec. Vice Pres./Far East: Tim Read. Labels Owned: A & M, Capricorn, D.G.G., Decca, Decca Classics, Deram, Fontana, Fourth & Broadway, Island, London, Mercury, Motown, Philips, Philips Classics, Polydor, Vertigo, Verve; Distributed: Def Jam, Hollywood, Triloka.

Company headquarters are designated by a *

Shun Cheong Record Co. Ltd.

Rm #802-4 Bank Centre, 636 Nathan Rd., Kowloon, (+852) 2332 2397, Fax: (+852) 2388 4070; E-Mail: shunhkg@netvigator.com; Managing Dir.: Mr. Raymond Ng; Exec. Dir.: Mr. Clement Ng.

Labels Distributed: Concord Jazz, D M P Gecko, John Marks, Music & Arts, North Star, PAR, Real Music, Sheffield Lab.

Sony Music (Asia), Inc.

29/F Inchoape Tower, No. 3 Lockhart Rd., Wanchai, (+852) 2864 6200, Fax: (+852) 2864 6222; Sr. Vice Pres., Asia: Martin Davis; Dir., Mktg.: Andrew Yavasis.

Sony Music Entertainment (Hong Kong) Ltd.

Stes. 2901-6, Tower 1, The Gateway, 25 Canton Rd., Tsimshatsui, Kowloon, (+852) 2771 4391, Fax: (+852) 2780 3152; Co. Gen. Mgr.: Sonya Ho-Asjoe; Gen. Mgr.: Ronny Lou; Sr. Sales Mgr.: Andy Huen.

Top Music Int'l Ltd.

702 Cheong K. Bldg., 84-86 Des Voeux Rd., Central, (+852) 2544-2233, Fax: (+852) 2545-1221; Managing Dir.: Povee Chan.

Labels Owned: TOP MUSIC, Top Music; **Distributed:** Art Capital, BCD, Cafe, Cafe, Capriccio, Caprice, Classic Masters, Delos, Delta, Dorian, Dynamic, Gateway, Guild, Heads Up, Kome, Laserlight, Mobile Fidelity, Mobile Fidelity, Sukay.

Universal Music Asia Pacific Ltd.

61st Floor, 100 Canton Rd., TST, Kowloon, (+852) 2302 3700, Fax: (+852) 2302 3799.

Warner Music Hong Kong Ltd.

12/F, Pennsylvania Off. Twr., 18 Middle Rd., Tsimshatsui, Kowloon, (+852) 2369 7421, Fax: (+852) 2724 3256; Managing Dir.: Peco Wong; Financial Controller: Stephen Cheng; Gen. Mgr.: Gordon Cheng; Gen. Mgr.: Herman Ho.

Labels Owned: ATCO, A'Vision, Atlantic, CGD, Carrere, EastWest, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Vision, Warner Reprise Video; **Distributed:** Anxious, Dead Dead Good, Eternal, Giant, Maverick, Oval, PWL, Paisley Park, Red Dot, Roostat, Slam Jam, ZTT.

VIDEO STUDIOS & PROGRAM SUPPLIERS & BUYERS

Engineering Impact Ltd., 6/F, Blk. 2, Tien Chu Ctr., 1-E Mok Cheong, Tokawan, Kowloon, (+852) 2711 0222, Fax: (+852) 2761 0633, E-Mail: eimpact@hkstar.com. Sales Mgr.: Danny Lee.

MUSIC PUBLISHERS

BMG Music Publishing Hong Kong Ltd., 11th Floor, Peninsula Office Tower, 18 Middle Rd., Tsimshatsui, Kowloon, (+852) 2315 2888, Fax: (+852) 2721 2541, Gen. Mgr.: Irene Padilla Ho.

Beaver Music ★, B2 10/F, Hong Yuen Ctr., No. 1 Tak Shing St., Tsimshatsui, Kowloon, (+852) 2721 3974, (+852) 2739 0109, Fax: (+852) 2724 0509, Managing Dir.: Steve Beaver; Gen. Mgr.: Lowea Chung.

Administered: Aisha, Saifam, Sintetico.

Cross Communications Ltd., 577 Nathan Rd., Flat 11B, Ko's House, Kowloon, (+852) 2384-0880, (+852) 2780-1188, Fax: (+852) 2770-6229, Gen. Mgr.: Alexander Y.C. Lee.

Discovering Music Ltd. ★, (CASH) Haven Comm. Bldg. 20/F, Rm. A, Tsing Fung St., Hong Kong, (+852) 2807 1297, Fax: (+852) 2806 3204, Dir.: Y.F. Fu.

EMI Music Publishing (S.E. Asia) Ltd., Ste. 703-4, Tower 2, The Gateway, 25-27 Canton Rd., Tsimshatsui, Kowloon, (+852) 2956 5400, Fax: (+852) 2506 1007, Web Site: www.emimusicpub.com; Regl. Managing Dir.: Susanna Ng; Regl. Dir. Legal/Bus. Aff.: Jane English; Copyright/Licensing Mgr.: Gindy Cheng; Finance/Resources Mgr.: Richard Chiu; Regl. Creative/A&R Mgr.: Tony Chiu.

MMA Music Publishing, 8/F 100 Canton Rd., Kowloon, (+852) 22.377 2870, Fax: (+852) 22.377 2871, Mgr.: Heather Kendrigan.

The Media Rank Entertainment Group, 1701 Kodak House 2, 321 Java Rd., Hong Kong, (+852) 2811 5861, Fax: (+852) 2590 9499.

PolyGram Music Publishing Hong Kong Ltd., (CASH) 8/F, 100 Canton Rd., Kowloon, (+852) 2317 5155, Fax: (+852) 2735 9308, Pres.: Norman Cheng.

Song Power Ltd. ★, (CASH) PO Box 95170 Tsim Sha Tsui, Kowloon, (+852) 2710 8811, Fax: (+852) 2710 7668, Gen. Mgr.: Paul Leung.

Sony/ATV Music Publishing (Hong Kong), (CASH) Suites 2901-6, Tower 1, The Gateway, 25, Canton Rd., Tsimshatsui, Kowloon, (+852) 2771 4391, Fax: (+852) 2780 3152, Publishing Mgr.: Flora Yip.

Affiliated: Sony/ATV Cross Keys, Sony/ATV Epic Solar, Sony/ATV Music Publishing LLC, Sony/ATV Portrait Solar, Sony/ATV Songs LLC, Sony/ATV Timber, Sony/ATV Tree, Sony/ATV Tunes LLC.

Sony/ATV Music Publishing (Asia), Inc., (CASH) 29/F Inchoape Tower, No. 3 Lockhart Rd., Wanchai, (+852) 2864 6200, Fax: (+852) 2864 6222, Sr. Vice Pres., Asia: Martin Davis.

Valentine Music Productions, 20/20A Ashley Rd., Front Block, 1/F, Tsimshatsui, Kowloon, (+852) 2345 1968, Fax: (+852) 2345 0933, Gen. Mgr.: Spark Lam; Mktg. Mgr.: Alvin Chan; Promo. Exec.: Samuel Tung; Sales Exec.: Cable Yam.

WHOLESALE & DISTRIBUTORS

Cross Communications Ltd., 577 Nathan Rd., Flat 11B, Ko's House, Kowloon, (+852) 2780-1188, Fax: (+852) 2770-8282, CEO: Alexander Y.C. Lee; Buyer (Pre-Rec. Music/Video): A. Lee; Buyer (Other): Pauline Lu. (Compact Disc, Pre-Recorded Audio

Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Sparrow Distribution, Kingsway Music, Brentwood Communication Group.; Video: Sparrow Distribution.

Hong Kong King Yoko Ltd. ★, Far East Mansion, Flat K-17-5-6 Middle, Kowloon, (+852) 2366 6949, Fax: (+852) 2312 7777, Dir./Deputy Gen. Mgr.: Mr. Kenny Mok (Distributor)

Labels Distributed: Audio: JVC, Crepuscule, Landmark, Saude Brasil, Invitation, Victory, King, Firebird, Seven Seas, Paddle Wheel, Electric Bird, Crystal Bird, Star Child, Denon, Savoy, M-Train, Interface, Sittelle, Triad, Forte, Tokuma, Teichiku, GML, Meldac, Nippon Crown, Animage, Japan, Studio Ghibli.

The Media Rank Entertainment Group, 1701 Kodak House 2, 321 Java Rd., Hong Kong, (+852) 2.2811 5861, Fax: (+852) 2.2590 9499. (Distributor)

Rock (HK) Co., Ltd., Rms. 803-805, Mirror Centre, 61 Mody Rd., Kowloon, (+852) 7218882, Fax: (+852) 7242588; Web Site: www.rock.com.tw. Special Asst., Country Mgr.: Maria Yuen. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Disney, Rykodisc/Hannibal, Delphine, Varese Sarabande, Demon, Communique, Knitting Factory, Metal Blade, Raymond Lefevre, Restless, Mute, Jive, Pioneer, Videart, Avex, Roadrunner.

Shun Cheong Record Co., Ltd., Room 802-4, Bank Centre, 636 Nathan Rd., Kowloon, (+852) 2332-2397, Fax: (+852) 2388-4070, Managing Dir.: Raymond Ng; Exec. Dir.: Clement Ng. (Distributor)

Silk Road Music Co., Ltd. ★, 58 Tsun Yip St., Block A-2, 9th Floor, Kwun Tong Kowloon, (+852) 2793-0733, Fax: (+852) 2344-3243, Managing Dir.: Desmond Chan; Admin. Mgr.: Stanley Tse; Dir.: Myra Lai. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Licensee)

Labels Distributed: Audio: (Cassette & Disc) Disney, Rykodisc/Hannibal, Delphine, Varese Sarabande, Demon, Communique, Knitting Factory, Metal Blade, Raymond Lefevre, Restless, Mute, Jive, Pioneer, Videart, Avex, Roadrunner.

Top Music Int'l Ltd., 402, Cheong K. Bldg., 84-86 Veoux Rd., Central, (+852) 2544 2233, Fax: (+852) 2545 1221, Managing Dir.: Povee Chan. (Compact Disc, Records (LP's, 12-inch)) (Distributor, One-Stop, Importer, Exporter)

Labels Distributed: Audio: (Disc) Art Capital, BCD, Boulevard, Cafe, Cala, Capriccio, Coral, Delos, Delta, Discovery, Dorian, Elation, Gateway, Heads Up, High Land, High Harmony, Kome, Laserlight, Mobile, Redwood, Raven, Sukay, Shining Star, Top Music.

BLANK & MAGNETIC MEDIA MANUFACTURERS

Allen Industries Ltd., 10/F, Block A, Summit Bldg., 9 Sun Yip, Chaiwan, (+852) 2557 0107, Fax: (+852) 2897 0297, Pres.: T.L. Liu; Sales Mgr.: Joyce Tam.

Alliance Creation Industrial Ltd., 15/F Block B, Kam M. Fung Fac. Bldg. 6, Hong Man, Chaiwan, (+852) 2889 1217, Fax: (+852) 2889 1956, Pres.: Yip King Ming; Sales Mgr.-Pro: Herman Chan.

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813, Dir.: Gary Chow; Sr. Mktg. Exec.: Nelson Fung; Mktg. Mgr.: Nancy Lam.

Lee & Man Manufacturing Co. Ltd., 8/F, Liven Hse., 61-63 King Yip St., Kwun Tong, Kowloon, (+852) 2389-5299, Fax: (+852) 2341-9401, Pres.: Patrick Lee; Sales Mgr.: Erick Li.

Nice Pion Industrial Ltd., Unit 1, 4/F On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, NT, (+852) 2677 6999, Fax: (+852) 2682 2006, Pres.: Edmund Tam.

Prime Standard, Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813, Dir.: Gary Chow; Sr. Mktg. Exec.: Nelson Fung; Mktg. Mgr.: Nancy Lam.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Flat A1, Block A, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778.

Summit Magnetics Ltd., E Tat Factory Bldg., 21/F, 4, Heung Yip Rd., Wong Chuk Hang, Aberdeen, (+852) 2553-5223, (+852) 2553-5449, Fax: (+852) 2873-5049, Pres.: L.S. Lam; Mktg. Dir.: Betty Hung.

BLANK TAPE LOADERS

Inter-Cassette (Hong Kong) Ltd., 13/F, Flat A Man Foong Ind Bldg., 7 Cheung Lee St., Chaiwan, 2558 2121, Fax: 2897 0010, Managing Dir.: Terrace Ma; Vice Pres., Mktg.: Estella Ma.

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010, Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Leader Tape-Audio/Video, Splicing Tape & Equipment-Audio/Video.

CD/Record: Carrying & Storage Cases, CD/Record Care Products, Turntable Mats.

Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.

Company headquarters are designated by a ★

Nice Pion Industrial Ltd., Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (+852) 2677 6999, Fax: (+852) 2682 2006, Mktg. Mgr.: Edmund Tam.

Bulk Erasers-Audio/Video, Leader Tape-Audio/Video.

CD/Record: Carrying & Storage Cases.

Tape: Head Cleaners-Audio/Video, Other - Audio (Cassettes), Other - Video (Tapes).

Summit Magnetics Ltd., 4 Heung Yip Rd., E TAT Fty. Bldg., 21/F, Wong Chuk Hang Aberdeen, (+852) 2553 5223, (+852) 2553 5449, Fax: (+852) 2873 5049, Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung.

Bulk Erasers-Audio, Demagnetizers-Audio, Leader Tape-Audio, Splicing Tape & Equipment-Audio.

CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Jewel box).

Tape: Head Cleaners-Audio, Carrying & Storage Cases-Audio.

Superb (H.K.) Ltd., Unit 2, 2/F, Vogue Ctr., 696 Castle Peak Rd., Lai Chi Kok, (+852) 2307 6404, Fax: (+852) 2307 6005, Mktg. Dir.: Miss Danny Ho.

Leader Tape-Audio/Video.

CD/Record: CD/Record Care Products.

Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.

STORE FIXTURE MANUFACTURERS

Nice Pion Industrial Ltd., Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (+852) 2677 6999, Fax: (+852) 2682 2006, Mktg. Mgr.: Edmund Tam.

Browser Boxes-Tape/Video.

Summit Magnetics Ltd., 4 Heung Yip Rd., E TAT Fty. Bldg., 21/F, Wong Chuk Hang Aberdeen, (+852) 2553 5223, (+852) 2553 5449, Fax: (+852) 2873 5049, Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung.

Browser Boxes-CD/Tape.

ENVELOPES & MAILERS

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010, Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

Tape, Video Tape.

JACKET/SLEEVE MANUFACTURERS

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813, Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam.

CD, Tape, Video Disc.

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

CD, Tape, Video Tape, Video Disc.

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010, Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

CD, Tape, Video Tape.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778.

CD, Tape, Video Tape.

LABEL MANUFACTURERS

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

CD, Tape, Video Tape, Video Disc.

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010, Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

CD, Tape, Video Tape.

PRINTING

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636, Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon.

POLYBAGS & SHRINKWRAP

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

Polybag, Shrinkwrap.

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010, Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

Polybag, Shrinkwrap.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778.
Polybag, Shrinkwrap.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. Polybag, Shrinkwrap.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Allen Industries Ltd., 10/FL, Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (+852) 557-0107, Fax: (+852) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam. Audio (C-0, P-Box), Video (V-0).

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813. Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam. Audio (Component parts, microcassette-MC-30/60), Video (Component parts, 8mm cassette).

Cheong Wing Electric Ltd. ★, 8/Floor, Melbourne Industrial Bldg., 16 Westlands Rd., Quarry Bay, (+852) 2562 6117, Fax: (+852) 2811 0699. Pres.: C.M. Lee; Sales Mgr./Mktg. Dir.: Chito Lee. Audio (C-0s/Plastic Box/PreloadedTapes/Pancakes), Video (V-0s/Video Cases/Preloaded Tapes).

Frenson Industries Ltd. ★, Blk. A, 4/F, Kam Man Fung Fty. Bldg., 6 Hong Man St., Chai Wan, (+852) 2896 0421, Fax: (+852) 2558 0284. Mktg. Dir.: Tom Edwards. Audio (Cassettes,Cases,Cleaners,Storage Units), Video (Cassettes,Cases,Cleaners,Storage Units).

Hoon Ltd., 15/F,Flat A,Melbourne Ind. Bldg.,16 Westlands Rd., Quarry Bay, (+852) 563-4569, Fax: (+852) 563-2243. Managing Dir.: Albert H.P. Chan. Video (V-0 Shell).

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau. Audio (C-0's), Video (V-0's).

Jackin Int'l Holdings Ltd. ★, 10/F Riley House, 88 Lei Muk Rd., Kwai Chung N.T., Hong Kong, (+852) 2480-1398, (+852) 2481-2822, Fax: (+852) 2480-4295, E-Mail: jackin@asiansources.com, Web Site: http://www.asiansources.com/jackin.co. Mktg. Dir.: Hermia Ho; Asst., Mktg. Dir.: Ambrose Wong; Opns. Mgr.: Kenny Chung. Video (Video Cassette Housing (V-0's)).

Nice Pion Industrial Ltd., Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (+852) 2677 6999, Fax: (+852) 2682 2006. Mktg. Mgr.: Edmund Tam. Audio (C-0 Box, Audio Cassette), Video (V-0 & PP Box).

Summit Magnetics Ltd., 4 Heung Yip Rd., E TAT Fty. Bldg., 21/F, Wong Chuk Hang Aberdeen, (+852) 2553 5223, (+852) 2553 5449, Fax: (+852) 2873 5049. Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung. Audio (C-0, C-5 to C-92 Blank Tape, Norelco Box, Floppy Disc Box, etc.).

Superb (H.K.) Ltd., Unit 2, 2/F, Vogue Ctr., 696 Castle Peak Rd., Lai Chi Kok, (+852) 2307 6404, Fax: (+852) 2307 6005. Mktg. Dir.: Miss Danny Ho. Audio (C-0,Screws,Rods,Pads,Leader,Plate,Sheets), Video (V-0,Screws,Leader).

Vinco Plastic Industrial Co. Ltd. ★, 12th Floor,Unit B1, Fortune Factory Bldg.,40 Lee Chung St, Chai Wan, (+852) 2558-0115, Fax: (+852) 2897-3900. Exec. Dir./Gen. Mgr.: Laraine Chan; Sales Mgr./Dir.: Christopher Lee. Audio (C-0, Norelco boxes & loaded cassettes).

JEWEL BOX MANUFACTURERS

Allen Industries Ltd., 10/FL, Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (+852) 557-0107, Fax: (+852) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam.

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813. Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam.

Cheong Wing Electric Ltd. ★, 8/Floor, Melbourne Industrial Bldg., 16 Westlands Rd., Quarry Bay, (+852) 2562 6117, Fax: (+852) 2811 0699. Pres.: C.M. Lee; Sales Mgr./Mktg. Dir.: Chito Lee.

Frenson Industries Ltd. ★, Blk. A, 4/F, Kam Man Fung Fty. Bldg., 6 Hong Man St., Chai Wan, (+852) 2896 0421, Fax: (+852) 2558 0284. Mktg. Dir.: Tom Edwards.

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam.

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

Jackin Int'l Holdings Ltd. ★, 10/F Riley House, 88 Lei Muk Rd., Kwai Chung N.T., Hong Kong, (+852) 2480-1398, (+852) 2481-2822, Fax: (+852) 2480-4295, E-Mail: jackin@asiansources.com, Web Site: http://www.asiansources.com/jackin.co. Mktg. Dir.: Hermia Ho; Asst., Mktg. Dir.: Ambrose Wong; Opns. Mgr.: Kenny Chung.

Nice Pion Industrial Ltd., Unit 1, 4/F, On Hing Ind & Trade Ctr., 18 On Kui St., Fanling, (+852) 2677 6999, Fax: (+852) 2682 2006. Mktg. Mgr.: Edmund Tam.

Summit Magnetics Ltd., 4 Heung Yip Rd., E TAT Fty. Bldg., 21/F, Wong Chuk Hang Aberdeen, (+852) 2553 5223, (+852) 2553 5449, Fax: (+852) 2873 5049. Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung.

Superb (H.K.) Ltd., Unit 2, 2/F, Vogue Ctr., 696 Castle Peak Rd., Lai Chi Kok, (+852) 2307 6404, Fax: (+852) 2307 6005. Mktg. Dir.: Miss Danny Ho.

RAW MATERIALS MANUFACTURER

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813. Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam. (Metal Coating).

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813. Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam. Minidisc. Other services: Warehouse.

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. CD, Videodisc, CDV, Other (CD-ROM,CD-I,CDEncode). Other services: Freight.

Jackin Int'l Holdings Ltd. ★, 10/F Riley House, 88 Lei Muk Rd., Kwai Chung N.T., Hong Kong, (+852) 2480-1398, (+852) 2481-2822, Fax: (+852) 2480-4295, E-Mail: jackin@asiansources.com, Web Site: http://www.asiansources.com/jackin.co. Mktg. Dir.: Hermia Ho; Asst., Mktg. Dir.: Ambrose Wong; Opns. Mgr.: Kenny Chung. CD, Videodisc, Other (CD-ROM).

Melody Sound Ltd., 14/F, Capricorn Centre, 155 Sai Yeung Choi St. N, Mongkok, Kowloon, (+852) 8126 3228, Fax: (+852) 8126 3226, E-Mail: xizhiahao@netnavigator.com. Pres.: George C. Hai. CD, Videodisc, CDV, Minidisc. Other services: Freight, Credit Card Clearance Services.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. CD, Videodisc, DMM, DVD, Other (CD-ROM). Other services: Warehouse, Freight.

Sony Music Entertainment (Hong Kong) Ltd.-Operations Div., 22, Sze Shan Street, 1/F, UmItA, Mai Tong, Industrial Bldg, Yau Tong Kowloon, (+852) 2340-2811, Fax: (+852) 2772-7274. Sales K. Wong. CD.

PLATING & PRESSING PLANTS

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. Plating, Pressing. Videodisc.

Melody Sound Ltd., 14/F, Capricorn Centre, 155 Sai Yeung Choi St. N, Mongkok, Kowloon, (+852) 8126 3228, Fax: (+852) 8126 3226, E-Mail: xizhiahao@netnavigator.com. Pres.: George C. Hai. Pressing. Videodisc. Type: LV.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. Plating, Pressing.

MASTERING FACILITIES

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. Audio, Video. Specializing in: CD Prep Services, Laserdisc Mastering, Analog Cassette Mastering, Film to Video Transfer.

Melody Sound Ltd., 14/F, Capricorn Centre, 155 Sai Yeung Choi St. N, Mongkok, Kowloon, (+852) 8126 3228, Fax: (+852) 8126 3226, E-Mail: xizhiahao@netnavigator.com. Pres.: George C. Hai. Audio, Video. Specializing in: CD Prep Services, Laserdisc Mastering.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778. Audio, Video.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. Audio, Video. Specializing in: CD Prep Services, Film to Video Transfer.

CUSTOM TAPE DUPLICATORS

Benelux Manufacturing Ltd., 5 Dai Shun St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2660 3888, Fax: (+852) 2662 2813. Pres.: Gary Chow; Mktg. Mgr.: Nancy Lam. Audio: Cassette, Other (Audio Housing). Video: 8 mm, Other (Video Housing). Other Services-Warehouse, MIS (Inventory).

Harmonic Hall Limited, 19/F Wharf Cable Tower, 9 Hoi Shing Rd., Tsuen Wan, (+852) 2412 1388, Fax: (+852) 2414 2333, E-Mail: harmonic@hk.super.nett. Gen. Mgr.: George Luk; Sr. Mktg. Coord.-Overseas: Eva Lam. Audio: Cassette, Audio Packaging Services-Inserting, Labeling. Video: 3/4" U-Matic, 8 mm, Film Transfer, PAL. Video Packaging Services-Inserting, Labeling. Other Services-Freight.

Company headquarters are designated by a ★

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind. Bldg., 13/F Flat A, 7 Cheung Lee St., Chaiwan, (+852) 2558 2121, Fax: (+852) 2897 0010. Vice Pres., Mktg.: Estella Ma; Managing Dir.: Terrace Ma; Asst. Mktg. Mgr.: Allen Lau.

Audio: Cassette. Video: 1/2" VHS Cassette, PAL, SECAM. Number of Slaves in Operation (1000), Annual Unit Volume (1,500,000), States and/or Countries Services (Worldwide).

Melody Sound Ltd., 14/F, Capricorn Centre, 155 Sai Yeung Choi St. N, Mongkok, Kowloon, (+852) 8126 3228, Fax: (+852) 8126 3226, E-Mail: xizhiahao@netnavigator.com. Pres.: George C. Hai. Audio: Cassette, Open Reel, DAT. Audio Packaging Services-Labeling, Mailing. Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL. Video High Speed Capability-TMD, SP, Video Packaging Services-Labeling, Mailing. Other Services-MIS (Inventory), Freight, Credit Card Clearance Services.

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778. Audio: Cassette. Video: 1/2" VHS Cassette.

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing. Video: Video Packaging Services-Inserting, Collating, Labeling. Other Services-Warehouse, Freight.

Summit Magnetics Ltd., 4 Heung Yip Rd., E TAT Fty. Bldg., 21/F, Wong Chuk Hang Aberdeen, (+852) 2553 5223, (+852) 2553 5449, Fax: (+852) 2873 5049. Pres.: Lam Luk Sung; Gen. Mgr./Sales Mgr.: Betty Hung. Audio: Cassette.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Silver Star Magnetic Co., 40 Lee Chung St., 20/F, Blk. A, Room A-1, Chai Wan, Hong Kong, (+852) 2889 7782, Fax: (+852) 2889 6778. Audio (Injection/Welding/Screw/Packing/Dupl. Machines), Video (Injection/Welding/Screw/Packing/Dupl. Machines).

SCREEN PRINTING EQUIPMENT

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. (Kamann, DIC Offset Printer).

PACKAGING & LABELING EQUIPMENT

Allen Industries Ltd., 10/FL, Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (+852) 557-0107, Fax: (+852) 897-0297. Pres.: T.L. Liu; Sales Mgr.: Joyce Tam. (CD Cellowrapping Machine).

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. (Heino Isemann).

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Sonopress Pan Asia Ltd. ★, 9 Dai Hei St., Tai Po Industrial Estate, Tai Po New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636. Mng. Dir.: Dr. Fan Zhi-jian; Mktg. Mgr.: Lowlee Poon. (Koch, CD Assoc., Leica, Dr. Schrenk etc.).

INDIA

RECORD LABELS

The Gramophone Co. of India Ltd. ★

33 Jessore Rd., Dum Dum, Calcutta, 700 028, (+91) 33.551 4773, (+91) 33.551 5487, Fax: (+91) 33.551 2461; CEO: Dilip Mehta; Vice Pres., Sales/Mktg.: Harish Dayani; Vice Pres., Commercial: Ujjal Gupta; Mktg. Mgr.: Parag Kamani. Offices: 1-3, Uxbridge Rd., Hayes, Middlesex, UB4 0SY, United Kingdom, (44) (81) 581-5922, Fax: (44) (81) 561-3692, Gen. Mgr.: T. S. Sridhar. Labels: Distributed: Capitol, Chrysalis, Delphine, EMI, His Masters Voice, Silvertone, TVT, Toco Int'l, Virgin, Zomba.

The Gramophone co. of India

33 Jessore Rd., Dum Dum, Calcutta, 700 028, (+91) 33.552 9073 8, Fax: (+91) 33.552 9461.

Magnasound (India) Ltd. ★

Maharashtra: Santacruz (West), Bombay, 400 054, (+91) 22.649-7404, (+91) 22.649-7620, Fax: (+91) 22.646-2213; Managing Dir.: Shashi Gopal; Financial Controller: L.V. Shankaran; A & R Dir.: Atul Churamani. Labels: Distributed: Magnatronics Electronics (UAE), Omi Music, Inc. (Canada).

Magnasound (India)

25/E, Lorette Ville, Main Ave., Santacruz (West), Bombay, 400 054, (+91) 22.649 7620 4, Fax: (+91) 22.646 2213.

Pan Music

Compartment No. 82, Plot No. 6, Mathurdas Vassanji Rd., Andhri East, Bombay, 400 059, (+91) 2.636 6492, Fax: (+91) 2.117 8455; Managing Dir.: R.V. Pandit; Exec. Dir./A&R Mgr.: Bashir Sheikh; Financial Controller: P.R. Mama. Labels: Distributed: Columbia, Epic, Sony.

PolyGram India

Dr. Annie Besant Rd., 2/F Sterling Ctr., Worli, Bombay, 400 018, (+91) 22.493 2823 9, Fax: (+91) 22.493 2826.

MUSIC PUBLISHERS

Deep Emotions Publishing, (IPRS) B-23 Nizamuddin East, New Delhi, 110 013, (+91) 11.464 0882, Fax: (+91) 11.464 4380, E-Mail: achille@deepemotions.com; Web Site: www.deepemotions.com; Chrmn.: Achille Forler. *Administered:* Arvidia (France), CNJ (France), Gazell Music (Sweden), LX Editora (Portugal).

WHOLESALE & DISTRIBUTORS

Asia One Stop, Inc., 1, Kanchangad, Kanchangalli, Pune, 411004, (+91) 212.332 377, Fax: (+91) 212.332 377; E-Mail: narayan@ciapn01.vsnl.net.in. Chief Exec.: Shankar Narayan (Compact Disc) (Importer, Exporter) *Labels Distributed:* Audio: (Cassette & Disc) Sangeetha, Sangeetha Koel, Sangeetha Gold. *Labels Exported:* (Cassette & Disc) Sangeetha, Sangeetha Koel, Sangeetha Gold

BLANK & MAGNETIC MEDIA MANUFACTURERS

M/s Hindustan Magnetics Ltd., 6-2-913/914, 6th Floor, Progressive Towers, Khairatabad, Hyderabad, AP, 500 004, (+91) 040.316 752, (+91) 040.393 608, Fax: (+91) 040.393 602, Managing Dir.: Srinivas Koneru.

MASTERING FACILITIES

Super Recording Co. Ltd., 713, Anna Salai, Carex Centre, Madras Tamil Nadu, 600006, (+91) 44.852 4464, (+91) 44.852 0459, Fax: (+91) 44.852 3734. Contact: Navin Daswani; Contact: Rajkumar Kishnani; Contact: Ved Prakash Kishnani. Audio: Cassette. Audio Packaging Services-Other (Printing).

CUSTOM TAPE DUPLICATORS

Super Recording Co. Ltd., 713, Anna Salai, Carex Centre, Madras Tamil Nadu, 600006, (+91) 44.852 4464, (+91) 44.852 0459, Fax: (+91) 44.852 3734. Contact: Navin Daswani; Contact: Rajkumar Kishnani; Contact: Ved Prakash Kishnani. Audio: Cassette. Audio Packaging Services-Other (Printing).

INDONESIA**RECORD LABELS****PT Aquarius Musikindo**

Jl. Batu Tulis XIII/17, Jakarta, 10120, (+62) 21.380 7236, Fax: (+62) 21.344 0934.

PT Hemagita Tama Records

Kompleks Mangga Dua Plaza, Blok D, 12 A, Mangga Dua Selatan, Jakar, 10730, (+62) 21.612 8640 3, Fax: (+62) 21.612 1067.

MUSIC PUBLISHERS

Pt. Aquarius Music Publishing, Jalan Batu Tulis XIII, J7, Jakarta, 10120, (+62) 21.380 7236, Fax: (+62) 21.344 0934, Managing Dir.: J. Soerjoko.

WHOLESALE & DISTRIBUTORS

PT Aquarius Musikindo, Jl. Batu Tulis XIII/17, Jakarta, 10120, (+62) 21.380 7236, Fax: (+62) 21.344 0934.

P.T. Indo Semar Sakta Distribution, Jlam Jelambar Iir No. 2, Jakarta Barat, 11460, (+62) 21.619 0037, (+62) 21.619 1748, Fax: (+62) 21.566 4449. Managing Dir.: Iwan Sutadi Sidarta; Mktg. Dir.: Wendy Aji Sutanto. (Distributor) *Labels Distributed:* Audio: (Cassette & Disc) Sony Music Entertainment.

ISRAEL**RECORD LABELS****B.N.E.**

5 Hamerkava St., Holon, 58851, (+972) 3.550 0775, Fax: (+972) 3.556 5140; E-Mail: bne1@netvision.net.il.

BNE Records ★

Hamerkava St., Industrial Zone B, PO Box 481, Holon, 58851, (+972) 3.550 0775, Fax: (+972) 3.556 5140; E-Mail: bne1@netvision.net.il; Managing Dir.: Avi Brand; Int'l Mgr.: Avi Yossef; Import Mgr.: El Tan-Shavit; Promo. Mgr.: Mesda Choen. *Labels Owned:* Yo Yo; *Distributed:* Castle Communication, Crammed, Music For Nations, Play It Again Sam, Roadrunner, VCI Disc, Vital Distribution, Zomba/Jive.

Ecco Record Co.

Sokolov Street 58, Herzlia, 46497, (+972) 9.540 173, Fax: (+972) 9.542 642.

Hataklit

21 Betzalel St., Ramat-Gan, 52521, (+972) 3.575 8066, (+972) 3.575 8067, Fax: (+972) 3.751 4406; Managing Dir.: Dov Zeira; Sales: Yaron Levi; A & R: Oren Gar-El. *Labels Owned:* Carmel, Dance Vision, Folk 2000, Mega Hits, Super Disc, Teen; *Distributed:* Na Na Disc, Salfam. *US Reprs.:* Sisu Hole (NY).

Hataklit

21 Betzalel St., Ramat Gan, 52521, (+972) 3.575 8066-7, Fax: (+972) 3.751 4406.

Hed-Arzi (1973)

3 Hilazon St., Ramat Gan, 52522, (+972) 3.575 2020, Fax: (+972) 3.752 5906.

Helicon Records

7 Hamerkava, Holon, 58851, (+972) 3.556 2212, Fax: (+972) 3.556 0938; E-Mail: helicon@netvision.net.il.

Helicon Records Ltd. ★

7, Hamerkava St., Industrial Zone B, Holon., 58851, (+972) 3.556-2212, Fax: (+972) 3.556-0938; E-Mail: helicon@netvision.net.il; Managing Dir.: Ronnie Braun; Managing Dir.: Isaac Alishet; Int'l Dir.: Guy Aylon. *Labels Owned:* Big Fool, Canaan; *Distributed:* PolyGram, Virgin, XL.

IMP Dance

25 Keren Hayesod St., Jerusalem, 91488, (+972) 2.241 377, Fax: (+972) 2.241 378.

MCI Records

Habarzel St., 21, MCI House, Tel Aviv, 69710, (+972) 3.497 119, Fax: (+972) 3.497 129.

NMC Music Ltd. ★

50 Tahon St., Holon, 58811, (+972) 3.559-7888, Fax: (+972) 3.556-8880; Managing Dir.: Daniel Yadin; Dir., Int'l A&R/Mktg.: Moshe Morad; Dir. Bus. Aff.: Amiram Har-Even. *Labels Distributed:* Beggars Banquet, Capitol/EMI/Angel, Delphine, Dorado, 4AD, Mute, Pulse 8, React, S.O.U.R., Sony, Soul Jazz, Supraphon, Trema, ZYX.

NMC Music

50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 8880.

Yair Nitzani Music ★

61 Maze St., Tel Aviv, 65789, (+972) 3.566 4749, Fax: (+972) 3.566 4892; E-Mail: yair@nitzani.co.il; Web Site: www.musicnet.co.il; Contact: Mr. Yair Nitzani.

Phonokol ★

14 Raul Wallenberg St., Tel-Aviv, 69719, (+972) 03.649 8169, Fax: (+972) 03.648 3165; Managing Dir.: Avi Ben-Natan; Managing Dir.: Dov Fuchs; Int'l A & R: Oren Kristal.

Phonokol

14 Raul Wallenberg St., Tel Aviv, 69719, (+972) 3.649 8169, Fax: (+972) 3.648 3165.

MUSIC PUBLISHERS

Culture & Education Enterprises, 93 Arlozorov St., Tel Aviv, 62098, (+972) 3.691 6577, Fax: (+972) 3.696 3565.

Hataklit Music Publishing, 21 Betzalel St., Ramat-Gan, 52521, (+972) 3.575 8066, (+972) 3.575 8067, Fax: (+972) 3.751 4406, Managing Dir.: Dov Zeira.

Owned: Ilanot Music Publishing, Nana Music Publishing; *Administered:* Salfam Music Publishing Group.

Ilanot Music, 21 Betzalel St., Ramat Gan, 52521, (+972) 3.575 8066, Fax: (+972) 3.751 4406.

Israeli Music Publishing (IMP) ★, 25 Keren Hayesod, Jerusalem, 91488, (+972) 2.624 1377, Fax: (+972) 2.624 1378, Managing Dir.: Itamar Hovav.

Israeli Music Publications (IMP), 25 Keren Hayesod St., Jerusalem, 91488, (+972) 2.241 377, Fax: (+972) 2.241 378.

Israeli Music Publishing (IMP), 94 Dizengoff St., Tel Aviv, 64396, (+972) 3.527 0349.

NMC Music Publishing, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 880.

Na Na Music Publishers, 21 Betzalel St., Ramat Gan, 52521, (+972) 3.575 8066, Fax: (+972) 3.751 4406.

Yair Nitzani Music, (ACUM) 61 Maze St., Tel Aviv, 65789, (+972) 3.566 4749, Fax: (+972) 3.566 4892, E-Mail: yairgnitzani.co.il; Web Site: www.musicnet.co.il; Managing Dir.: Yair Nitzani. *Owned:* Will Light Publishing.

Or-Tav Music Publications ★, (ACUM) 7 Levona St., Kfar Sava, 44243, (+972) 9.767 9869, Fax: (+972) 9.766 2855, E-Mail: ortav@netvision.net.il; Gen. Mgr.: Yosef Zucker.

Phonokol Publishing Ltd. ★, (ACUM) 14 Raul Wallenberg, Tel-Aviv, 69719, (+972) 03.649 8081, Fax: (+972) 03.648 3165, E-Mail: phonokol@netvision.net.il; Managing Dir.: Dov Fuchs; Publishing Mgr.: Merle Fuchs. *Administered:* Music Sales Group, Muzieruitgeverij Artemis B.V., Opryland Music Group, Peermusic UK, Warner/Chappell Music, Windswept Pacific.

Subar Music Publishing Co. Ltd., (ACUM) 21 Any Ma'amin St., Ramat Hasharon, 47212, (+972) 03.5491323, Fax: (+972) 03.5403490, Gen. Mgr.: Ophira Bar-Elan. *Affiliated:* Pa'amoniim (ACUM), Sharon (ACUM).

WHOLESALE & DISTRIBUTORS

B.N.E., 5 Hamerkava St., Holon, 58851, (+972) 3.550 0775, Fax: (+972) 3.556 5140; E-Mail: bne1@netvision.net.il. Managing Dir.: Avi Brand; Import Mgr.: Eitan Shavit; Int'l Mgr.: Avi Yossef; Mktg. Mgr.: Eyal Nahumowitz. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories) (Distributor, Importer)

Labels Distributed: Audio: Zomba, Beggars Banquet, 4AD, Road Runner, Music for Nations, Castle, Crammed, Play It Again Sam, Vital dist., Disc/VCI, Disky, Matsuri, Ninja Tune, Platipus.

Labels Imported: Zomba, Beggars Banquet, 4AD, Road Runner, Music for Nations, Castle, Crammed, Play It Again Sam, Vital Dist., Disc/VCI, Disky, Matsuri, Ninja Tune, Platipus

Hed-Arzi (1973), 3 Hilazon St., Ramat Gan, 52522, (+972) 3.575 2020, Fax: (+972) 3.752 5906.

Helicon Records ★, 7 Hamerkava, Holon, 58851, (+972) 3.556 2212, Fax: (+972) 3.556 0938; E-Mail: helicon@netvision.net.il. Int'l Dir.: Guy Aylon; Managing Dir.: Ronnie Braun. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer) *Labels Distributed:* Audio: Virgin, PolyGram.

IMP Dance, 25 Keren Hayesod St., Jerusalem, 91488, (+972) 2.241 377, Fax: (+972) 2.241 378.

MCI Records, Habarzel St. 21, MCI House, Tel Aviv, 69710, (+972) 3.6497119, Fax: (+972) 3.6497129. Pres./Mng. Dir.: Ben Dror; Import Mgr.: Uri Zur; Mktg. Mgr.: Amit Arie; Int'l Dir.: Orit Aiviyan. (Compact Disc, Video - Cassette) (Distributor)

Labels Distributed: Audio: ECM, Naxos, Harmonia Mundi, Hyperion, Charly, Demon, Fantasy, Living Music, Madacy, Auidis, Enja, Channel classics, Linn, Glossa, Music Today.

MCI Records, Habarzel St. 21, MCI House, Tel Aviv, 69710, (+972) 3.497 119, Fax: (+972) 3.497 129.

NMC Music Ltd., 50 Tahon St., Holon, 58111(+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin; Dir. Bus. Aff.: Amiram Har-Even; Dir. Int'l A&R/Mktg.: Moshe Marad. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Exporter)

Labels Distributed: Audio: Atoll, Beggars Banquet, Chrysalis, Delphine, Disques Trema, Capitol/EMI, 4AD, Angel/EMI, Sony, Mute, ZYX, Acid Jazz, Pulse 8, Telarc.

NMC Music, 50 Tahon St., Holon, 58811, (+972) 559 7888, Fax: (+972) 556 8880.

PLC Ltd., PO Box 36572, Tel Aviv, 61364, (+972) 3.518 0288, Fax: (+972) 3.518 0855. Mgr.: Rosette Palatchi. (Distributor)

BLANK & MAGNETIC MEDIA MANUFACTURERS

The Quality Cassette (Industries) Ltd., 84, Ben-Zvi Rd. (Panrama Bldg.), Tel Aviv, 68104, (+972) 3.518 0290, Fax: (+972) 3.518 0855, Mgr.: Ezra Palatchi.

BLANK TAPE LOADERS

PLC Ltd., 84, Ben-Zvi Rd. (Panrama Bldg.), Tel-Aviv, 68104, (+7) 3.518 0288, Fax: (+7) 3.518 0855, Mgr.: Rosette Palatchi; Sales: Ron Rubinstein.

Palatchi (Israel) Ltd., 9 Shamgar St., Ramat-Hasharon, 47210, (+7) 3.518 0854, (+7) 3.540 4411, Fax: (+7) 3.518 0855, Managing Dir.: Edward I. Palatchi; Sales Mgr.: Stanley Levy.

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (+972) 3.540 4411, (+972) 3.518 0854, Fax: (+972) 3.518 0855. Managing Dir.: Edward I. Palatchi.

Demagnetizers-Audio, Splicing Tape & Equipment-Audio/Video, CD/Record: Carrying & Storage Cases, CD/Record Care Products. Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.

STORE FIXTURE MANUFACTURERS

Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (+972) 3.540 4411, (+972) 3.518 0854, Fax: (+972) 3.518 0855. Managing Dir.: Edward I. Palatchi. Display Racks-CD/Tape/Record/Video.

PERFORMING RIGHTS ORGANIZATIONS

ACUM (Society of Authors, Composers & Music Publishers in Israel) ★, 118 Rothschild Blvd., PO Box 14220, Tel Aviv, 61140, (+972) 3.684 1414, Fax: (+972) 3.685 0119, E-Mail: acum@acum.org.il. Dir. Gen.: Ran Kedat; Dir., Opns.: S. Sarig; Dir., Info. Systems: R. Ratson; Legal Service: N. Werker.

MUSIC LIBRARIES

Culture & Education Enterprises, 93 Arlozorov St., Tel Aviv, 62098, (+972) 3.691-9181, (+972) 3.691-6577, Fax: (+972) 3.696-3565. Dir.: Alon Resnick.

NMC Music Publishing, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 880.

RECORD PROMOTION COMPANIES

NMC Music, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin.

Company headquarters are designated by a ★

JACKET/SLEEVE MANUFACTURERS

NMC Music, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin. CD, Tape, LP, Video Tape, Video Disc.

PRINTING

NMC Music, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin.

POLYBAGS & SHRINKWRAP

NMC Music, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin. Polybag, Shrinkwrap.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Consultants, Nachalat Itzhak St. 58, Tel Aviv, 61330, (+972) 3.251 612, Fax: (+972) 3.265 546.

Palatchi (Israel) Ltd., PO Box 1198, Ramat-Hasharon, 47111, (+972) 3.540 4411, (+972) 3.518 0854, Fax: (+972) 3.518 0855. Managing Dir.: Edward I. Palatchi. Audio (C-O, Pancakes, Phillips Boxes), Video (V-O, Pancakes, Video Boxes).

JEWEL BOX MANUFACTURERS

Consultants, Nachalat Itzhak St. 58, Tel Aviv, 61330, (+972) 3.251 612, Fax: (+972) 3.265 546.

PLATING & PRESSING PLANTS

CDI-Compact Disc Int'l, Gan-Galram, Industrial Zone, Karmiel, 20101, (+972) 4.983 121, Fax: (+972) 4.983 124. Managing Dir.: Moshe Shomer; Managing Dir.: Nir Ashkenazy. Pressing.

DCD CD Manufacturing, PO Box 74, Industrial Park, Tefen, 24959, (+972) 4.987-3951, Fax: (+972) 4.987-3951. Pres.: Samson Karelitz. Pressing.

MASTERING FACILITIES

Izhar Ashdot Ltd. ★, Yosef Hanasi 12, Tel Aviv, 65236, (+972) 3.525 3392, E-Mail: ashdot@netvision.net.il, Web Site: <http://www.ashdot.co.il/studio/html>. Pres.: Izhar Ashdot; Mgr.: Yael Allin. Audio. Specializing in: CD Prep Services.

CUSTOM TAPE DUPLICATORS

CDI-Compact Disc Int'l, Gan-Galram, Industrial Zone, Karmiel, 20101, (+972) 4.983 121, Fax: (+972) 4.983 124. Managing Dir.: Moshe Shomer; Managing Dir.: Nir Ashkenazy. Video: Annual Unit Volume (12m, 3m).

Israphon Ltd., 7 Hamercava St., Holon, 58851, (+972) 3.556 2212, Fax: (+972) 3.556 0938. Managing Dir.: Itzhak Alshech. Audio: Cassette.

NMC Music, 50 Tahon St., Holon, 58811, (+972) 3.559 7888, Fax: (+972) 3.556 8880. Managing Dir.: Daniel Yadin. Video: Video Packaging Services-Labeling.

IVORY COAST

RECORD LABELS

EMI-Pathe Marconi Cote D'Ivoire S.A.

Avenue Jean Mermos - 06, B.P. 528, Abidjan, Cote D'Ivoire, (+225) 443 523, (+225) 443 478, Fax: (+225) 446 078; Managing

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ELMO LIMITED

5-16-31 Kaijin
Kaijin Bldg.
Funabashi-shi, Chiba 273
TEL: (0474)31-0400 FAX: (0474)31-0402

Dir.: Michel Jabre; Chief Accountant: Sylvain Kouame; Mktg. Mgr.: Claude Bassole.

Labels: Distributed: BMG, Island, MCA, Melodie, PolyGram, Serengeti, Sony, Toco, Virgin, W.E.A.

Showbiz Records

Rue Paul Langevin, 18-BP 1861 Abidjan 18, Abidjan, (+225) 251 168, (+225) 256 782, Fax: (+225) 256 458; Managing Dir.: Michel Jabre; A&R: Hana Jabre; Mktg. Mgr.: Constant Anagonou; Sales Mgr.: Konan Aboudou.

Labels: Distributed: Arc Music, Cobalt, Debs Music, Delphine, Gallo Music Int'l, Lusafrika, Sonodisc, Toco Int'l, World Circuit. **Int'l Reps.:** Toco Int'l (The Netherlands).

JAMAICA

RECORD LABELS

Advicdo Records

93 East St., Kingston, (876) 967-4513, Fax: (876) 967-4513.

Black Scorpio

30 Headley Ave., Kingston, 20, (876) 925-2363.

Blue Mountain Music

2-B Grove Rd., Kingston, 10.

Dynamic Sounds Recording Co. Ltd.

15 Bell Rd., Kingston, KGN 11, (876) 923-9139, (876) 923-9138, Fax: (876) 923-9130; Pres.: Byron A. Lee; Managing Dir.: Edward J. Lee; Vice Pres. Finance: Byron A. Lee, Jr.

Exterminator Records

40 S. Monterey Dr., Kingston, 6, (876) 927-1153, Fax: (876) 927-1153.

Fab 5, Inc.

11 Springvale Ave., Kingston, 10, (876) 925-4057, Fax: (876) 924-5025.

GG Records

1 Torrington Rd., Kingston, (876) 922-7518, Fax: (876) 967-2727.

Island Jamaica

8 Worthington Ave., Kingston, 5, (876) 968-6792, (876) 968-6794, Fax: (876) 968-6779; Label Head/Vice Pres. A&R: Maxine Stowe; Mktg.: Rie Barrett; Legal: Christopher Samula. Farrell.

Jammies Records

38 St. Lucia Rd., Kingston, 11, (876) 923-8880, Fax: (876) 923-8880.

Kariang Productions

Irie Beach, Ocho Rios, (876) 974-2457, Fax: (876) 974-8096.

Kingston Muzik Co. Ltd. ★

36 Garden Blvd., Kingston, 6, (876) 977-1503, Fax: (876) 977-0980; E-Mail: kmuzik@n5.com.jm; CEO: N. Blake; Int'l: Michael Blake; Mktg.: Rae Barrett; Legal: Christopher Samula.

Lines & Rhymes Record Co.

2-B Grafton Rd., Kingston, 3, (876) 938-1278, Fax: (876) 938-3419.

Main Street Records

12 Christopher Blvd., Kingston, 19, (876) 969-8932, Fax: (876) 969-8932.

One World Records

Ste. D6, Santa Maria; Ocho Rios, (876) 974-1686, Fax: (876) 974-5499; E-Mail: oneworld@inbochan.com; Managing Dir.: Maureen Sheridan.

Labels Owned: Earth; **Distributed:** Don't Test, Juice, Tres Belle, X-Rated.

Penthouse Recordings

56 Slipe Rd., Kingston, 5, (876) 929-7446, (876) 968-1222, Fax: (876) 968-2051; Producer: Donovan Germaine.

Shocking Vibes

56 Slipe Rd., Kingston, 5, (876) 960-3319, Fax: (876) 960-3377.

Star Trail Records

6 Stanmore Dr., Red Hills, (876) 944-0008; Contact: Richard Bell.

Tappa Int'l Records

42-A Eastwood Park Rd., Kingston, 10, (876) 929-8108, (876) 960-7059, Fax: (876) 929-3349; Managing Dir.: Tappa Zoukie.

Taxi Records

58 Dumbarton Ave., Kingston, 10, (876) 929-7362, (876) 929-0096, Fax: (876) 929-7229; Pres.: Sly Dunbar.

321 Strong Records

321 Molyne Rd., Kingston, 19, (876) 931-1313; Contact: Syl Gordon.

Tuff Gong Int'l

220 Marcus Garvey Dr., Kingston, 11, (876) 923-9380, (876) 923-9383, Fax: (876) 923-4657; Managing Dir.: Cedella Marley.

MUSIC PUBLISHERS

Dubplate Music Publishers Ltd., 7 Windsor Ave., Kingston, 7, (876) 978-2711, (876) 978-2712, Fax: (876) 978-2710.

Germaine Music Ltd., 56 Slipe Rd., Kingston, 5, (876) 929-7446, (876) 968-1222, Fax: (876) 968-2051.

Large, Medium & Small Music, 29 Grove Manner Dr., Kingston, 8, (876) 925-4552, Fax: (876) 925-4552.

Pink-Cam Music Ltd., (PRS) 4 St. Raphael Rd., Kingston, 2, (876) 931-1324, Fax: (876) 931-1324, E-Mail: dwhight@toj.com; Pres.: Dwight Pinkney; Gen. Mgr.: Calvin Cameron. **Owned:** Sanpink Music, Inc. (ASCAP).

Sheila Music, 15 Bell Rd., Kingston, 11, (876) 923-9138, (876) 923-9139, Fax: (876) 923-9130.

Specs/Shang, 5 Pawsey Pl., Kingston, 5, (876) 929-8895, (876) 929-8032, Fax: (876) 929-8895.

Tuff Gong Int'l Music Publishing, 220 Marcus Garvey Dr., Kingston, 11, (876) 923-9380, (876) 923-9384, Fax: (876) 923-4657.

Company headquarters are designated by a ★

Umbr Music / Ayton Bridge Music, (MCP/PRS) 34 Alphonso Ave., Kingston, 10, (876) 923-1066, Fax: (876) 923-1066, E-Mail: carl@toj.com; Owner: Carl Ayton.

Zonic Music, 25 Retirement Rd., Kingston, 5, (876) 926-1204, 968 6572, Fax: (876) 960-0159.

WHOLESALE & DISTRIBUTORS

Gone Clear Distributors, 7 Windsor Ave., Kingston, 5, (876) 978-2711, (876) 978-2712, Fax: (876) 978-2110. Contact: Gussie Clarke. (Distributor)

Junior One Blood Distributors, 1-B Lindsay Crescent, Kingston, 10, (876) 931-0538, Fax: (876) 924-7716. Pres.: Junior Reid. (Distributor)

Penthouse Record Distributors, 56 Slipe Rd., Kingston, 5, (876) 929-7446, (876) 968-1222, Fax: (876) 968-2051. (Distributor)

Sybil Distributors, 95 Constant Spring Rd., Shop 67, Kingston, 8, (876) 931-8488, (876) 905-0695, Fax: (876) 931-1313. Contact: Sylvester Gordon. (Distributor)

Tappa Int'l Record Distributors, 42-A Eastwood Park Rd., Kingston, 10, (876) 929-8108, Fax: (876) 929-3349. Owner: Tappa Zoukie. (Distributor)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

JAMPRO (Jamaica Film, Music & Entertainment Commission), 35 Trafalgar Rd., Kingston, 10, (876) 929 9450, (876) 926-4613, Fax: (876) 924-9650, E-Mail: film@investjamaica.com, Web Site: www.investjamaica.com.

JFM (Jamaica Federation of Musicians) ★, Surrey Local, 5 Balmoral Ave., Kingston, 10, (876) 926-8029, Fax: (876) 929-0485, E-Mail: jafedmusic@toj.com. Pres.: Desmond Young; Vice Pres.: Carl Ayton.

ENTERTAINMENT ATTORNEYS

Sandra Joy Alcott, 27 Parkington Plaza, Kingston, 10, (876) 906-1598, Fax: (876) 906-1599. L.L.B. (Hons.): Sandra Joy Alcott.

Brady & Co., 17 Ruthven Rd., Bldg. 3, Kingston, 10, (876) 960-2754, Fax: (876) 960-2753.

Grant, Stewart, Phillips & Co., 11-A Swallowfield Rd., Kingston, 5, (876) 926-1880, (876) 926-1889, Fax: (876) 926-5012.

Hart, Muirhead, Fatta, 30 Knutsford Blvd., Kingston, 5, (876) 929-9677, Fax: (876) 929-5755.

Myers, Fletcher & Gordon, 21 East St., Kingston, (876) 922-5860, Fax: (876) 922-8781, E-Mail: mfgja@toj.com, Web Site: www.mfglaw.com. Managing Partner: Stephen Shelton; Partner: B. St. Michael Hyllon; Attorney: Debbie Fraser.

Nunes, Scholefield de Leon & Co., 6-A Holborn Rd., Kingston, 10, (876) 960-9088, (876) 960-9089, Fax: (876) 968-9699.

Stanbury & Co., 16-A Worthington Terrace, Kingston, 5, (876) 929-4089, Fax: (876) 929-9688.

Woodham, Woodham & Co., 94-B Old Hope Rd., Kingston, 6, (876) 978-6000, (876) 927-9218, Fax: (876) 927-9228.

PERFORMING RIGHTS ORGANIZATIONS

Performing Rights Society (PRS), 3 Duke St., Kingston, (876) 922-8441, Fax: (876) 922-8441. Jamaica Agent: Donald Scott.

RECORD PROMOTION COMPANIES

New World Music, 15 Bell Rd., Kingston, KGN 11, (876) 923-9138, (876) 923-9139, Fax: (876) 923-9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee.

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Dynamic Sounds, 15 Bell Rd., Kingston, 11, (876) 923-9138, Fax: (876) 923-9130.

Sonic Sounds, 25 Retirement Rd., Kingston, 5, (876) 926-2036, Fax: (876) 929-9243.

PLATING & PRESSING PLANTS

New World Music, 15 Bell Rd., Kingston, KGN 11, (876) 923-9138, (876) 923-9139, Fax: (876) 923-9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee. Plating, Pressing. LP.

MASTERING FACILITIES

New World Music, 15 Bell Rd., Kingston, KGN 11, (876) 923-9138, (876) 923-9139, Fax: (876) 923-9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee. Audio.

CUSTOM TAPE DUPLICATORS

New World Music, 15 Bell Rd., Kingston, KGN 11, (876) 923-9138, (876) 923-9139, Fax: (876) 923-9130. Vice Pres. Finance: B.J. Lee; Sales Mgr./Mng. Dir.: Edward Lee. Audio: Cassette.

JAPAN

RECORD LABELS

Antinos Records, Inc.

8F New Aoyama Bldg. W., 1-1-1 Minami-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.3475 7400, Fax: (+81) 3.3475 7409; Dir.: Shigeo Maruyama.

Arista Japan

1-3-9, Shibuya, Shibuya-ku, Tokyo, 150, (+81) 3.3797 9020, Fax: (+81) 3.3499 3304; Managing Dir.: Jack Matsumura.

Avex D.D., Inc. ★

Sumisei Bldg., 3-1-30 Minam-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5413 8503, Fax: (+81) 3.5413 8803; Web Site: www.avex.co.jp/; Chrmn./CEO: Tom Yoda; Sr. Mng. Dir.: Max Matsuura; Dir., Int'l Div.: Haji Taniguchi; Dir., Int'l A&R: Harry Kaneko.

Labels Owned: ADDICT, avex ideak, avex trax, avex tune, Bareknuckle, cutting edge, MAXIMUM X, motorod.

BMG Japan, Inc. ★

1-3-9, Shibuya, Shibuya-ku, Tokyo, 150, (+81) 3.3797 9020, Fax: (+81) 3.3499 3304; Web Site: www.bmgjapan.com/; Pres.: Osamu Sato; Mng. Dir.: Fumi Kawahima; Mng. Dir.: Jack Matsumura; Mng. Dir.: Tomo Tashira.

Labels Owned: Ariola, Arista, Giant, RCA, Windham Hill, Zoo; *Distributed:* American, Jive, Private. *US Reps.:* BMG Entertainment, North America (NY).

Bad News Records ★

5-F EDIH-Tomigaya Bldg., 1-43-2 Tomigaya, Shibuya, Tokyo, 151, (+81) 3.3468 8110, Fax: (+81) 3.3468 8115; Pres.: Kazutoshi Chiba.

Labels Owned: People's, Sil; *Distributed:* Endangered Species, RMM, Gil Scott-Heron.

Blues Interactions, Inc. ★

2-41-10 Tomigaya, Shibuya-ku, Tokyo, 151, (+81) 03.3460-8611, Fax: (+81) 03.3460-8618; E-Mail: p-vine@bls-act.co.jp; Managing Dir.: Yasufumi Higurashi; Dir./Int'l Repertoire Mgr.: Akira Kochi; A&R Head/Asia Section: Atsushi Inoue; Admin./Int'l Bus. Aff.: Yoko Yamabe.

Labels Owned: Modern-Kent-Flair, P-Vine, P-Vine NonStop; *Distributed:* Black Top, Delmark, Fire-Fury-Enjoy, HDH-Hot Wax-Invictus, Malaco, Righteous Babe, Stax-Specialty.

Bomba Records, Inc.

25-9-101 Nishigotanda, 2-Chome, Shinagawa-ku, Tokyo, 141, (+81) 3.5434 6961, Fax: (+81) 3.5434 6963; Pres.: Naoto Kanazawa; Vice Pres.: Kumiko Sasaki; A & R: Keiko Yuasa. *Labels Owned:* Discoteca; *Distributed:* African Music, Ansonia, Codiscos, Musica, Sonolux, Sushi, W S Latino.

CTA Co. Ltd. ★

#53-5, Nagota 1-chome, Nakano-ku, Tokyo, 165, (+81) 3.3388-9111, Fax: (+81) 3.3388-7778; Pres.: Atsushi Katsumata; Mgr., Foreign Trade: Ichiro Saito. *Labels Owned:* Starpak, Task Force.

DIW Products Group (Disk Union Co. Ltd.)

Awaji-Cho Tosei Bldg., 6F, 2-3 Kanda Awaji-Cho, Chiyoda-Ku, Tokyo, 101, (+81) 3.5295-8828, Fax: (+81) 3.5295-8948; Pres.: Teruichi Hirohata; Gen. Mgr.: Yuichi Kikuta; Contact: Yoshiyuki Sato.

Labels Owned: Arcangelo, Avant, Black Hole, Nani, Phalanx; *Distributed:* Axel, DIW/Syun, Dragon, Tzadik, Tzadik.

EastWest Records

3-1-2 Kita-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5412 3516, Fax: (+81) 3.5412 3519; Pres.: Takeyasu Hashizume; A&R: Atsushi Kitamura.

Elmo Ltd.

Kajin Bldg. 5-16-31 Kajin, Funabashi-shi, Chiba, 273, (+81) 474.310 400, Fax: (+81) 474.310 402; Pres.: Hiromitsu Wada; Contact: Masako Omuro.

Labels Distributed: Amos, Bel Canto Society, Bvhaast, DHM, Legato, Lovely Music, Mark Custom, Mode, View, Zuk.

King Record Co. Ltd. ★

1-2-3, Otowa, Bunkyo-ku, Tokyo, 112, (+81) 3.3945 2134, Fax: (+81) 3.3945 4806; Pres.: Nobuo Ikeguchi; Dir., Int'l Projects: Sumio Ataruma; Mgr., Int'l Bus. Aff.: Minoru Fukuda.

Labels Owned: Bellwood, Crazy Rider, Crime, Crystal Bird, Electric Bird, Falcom, Fire Bird, Fruitgum Co., KMW, Konami, Nexus, Paddle Wheel, Raijin, Seven Seas, Star Child, Vinyl Solution.

MCA Victor, Inc.

52-2, Jinguiae 5-Chome, Shibuya-Ku, Tokyo, 150, (+81) 03.5467-9498, Fax: (+81) 03.5467-3761; Pres.: Hiroyuki Iwata; Int'l Opns.: Tomoko Itoki.

Labels Distributed: Dreamworks, GRP, Geffen, Interscope, Kransnow, Universal, Westminster.

Mercury Music Entertainment Co. Ltd.

Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo, 106, (+81) 3.3479 3714, Fax: (+81) 3.3408 1692; Pres.: Alexander Abramoff; Gen. Mgr., Int'l Dept.: Toshio Kanehako; Gen. Mgr., Sales/Promo: Sozo Iwasaki; Int'l Mgr.: Vanessa de Fabrega. *Labels Owned:* Brownswood; *Distributed:* Capricorn, Def Jam, Fontana, Island, Mercury, Philips, Talkin Loud.

OO Records, Inc.

7F, JS Ichigaya Bldg., 5-1 Goban-cho, Chiyoda-ku, Tokyo, 102, (+81) 3.3265 0025, Fax: (+81) 3.3265 0075; Dir.: Hiroshi Inagaki.

Polydor K.K.

1-8-4 Ohashi Meguro-ku, Tokyo, (+81) 3.3780 8545, Fax: (+81) 3.3780 8552; Web Site: <http://www.polygram.co.jp/>; Pres.: Ikuzo Orita; Division Mgr.: Hiromi Kudo; Gen. Mgr., Pub. Rel.: Kazu Koike.

Labels Owned: A&M, Decca, London, Motown, Polydor, Verve; *Distributed:* ECM, Rosebud, Verve.

Pony Canyon, Inc. ★

2-1-1 Inifune, Chuo-Ku, Tokyo, 104, (+81) 03.3555-6620, (+81) 03.3555-6767; Fax: (+81) 03.3555-6820; E-Mail: kokusai@ponycanyon.co.jp; Pres.: Akinori Inaba; Gen. Mgr./Int'l A&R: Masa Fukumoto; Mgr. Chief A&R/Int'l A&R: Jun Sato; GM/Int'l Bus. Aff.: Kaz Saito.

Labels Distributed: Acid Jazz, Bearsville, Canyon Int'l, Dicipine Global Mobile, The Dick Bros., Disney, Echo Label, Music For Nations, Neat, Neat, Peaceville, Scotti Bros., Scotti Brothers, Sweeca, World Domination, World Domination. *Int'l Reps.:* Golden Pony Ent. (Hong Kong); Sampony Dist. (South Korea); Ponycanyon Ent. (Singapore/Malaysia); Pony Canyon (Taiwan).

RCA Ariola Japan

1-3-9, Shibuya, Shibuya-ku, Tokyo, 150, (+81) 3.3797 9020, Fax: (+81) 3.3499 3304; Managing Dir.: Fumi Kawashima.

Sony Music Entertainment (Japan), Inc.

1-4 Ichigaya-tamachi, 7th Floor, Shinjuku-ku, Tokyo, 162, (+81) 3.3266 5823, (+81) 3.3266 5995, Fax: (+81) 3.3235 1725; Chrmn.: Toshio Ozawa; Pres.: Shugo Matsuo; Deputy Pres.: Hiroshi Inagaki; Deputy Pres.: Shigeo Maruyama; Managing Dir.: Hiroshi Nakano. *Labels Owned:* Epic/Sony, Ki/oon Sony, Sony Classical.

Sound Hills Records

Minoo Sound Hills Bldg., 1-15-6, Sembahigashi, Minoo, Osaka, 562, (+81) 0727-28-2351, Fax: (+81) 0727-27-0059; Dir.: Hirakazu Sasabe.

Super Stop, Inc.

Minoo Sound Hills, 1-15-6, Sembahigashi, Minoo, Osaka, 562, (+81) 0727-28-2351, (+81) 0727-30-2500, Fax: (+81) 0727-28 2358; E-Mail: superexp@ma.kcom.or.jp; Pres.: Hirakazu Sasabe; Export Mgr.: Tsuneo Fujisawa; Import Mgr.: Kazumi Murakami.

Labels Owned: Pannon Jazz, SoundHills; *Distributed:* Amosaya, Avant, Black Saint, Concord, Cool'n Blue, Criss Cross, DDQ, DIW, Double Time, EGO, Edition Collage, Fantango, Freelance, Fresh Sound, Futura, HEP, High Note, I.A.I., IN+OUT, IRD, Igmod, Jasmine, Jazz4Ever, Jazz Lab, Laika, Leo, Milano 2000, Moon, Mosaic, Nagel Heyer, Palladium, Philology, Plainisphere, RCD, Ram, Red, Reservoir, Right Tempo, Roots, Schema, Sittel, Soul Note, Splasc(h), Storyville, 32 Jazz, Timeless, Tutu, VSOP, Via Veneto, YVP.

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Victor Entertainment, Inc.

4-26-18 Jingumae, Shibuya-Ku, Tokyo, 150, (+81) 03.3746 5610, (+81) 03.3746 5697, Fax: (+81) 03.3746 5741; Pres.: Isamu Tomiyama; Int'l Dir.: Kaname Tijima.

Labels *Owned:* Avion (Japan), Invitation (Japan), Roux (Japan), Speedstar (Japan), Taishita (Japan), Victory (USA); *Distributed:* Allam (Japan), Blackheart (USA), Bronze (UK), Buddha/Kama Sutra (USA), Burning Heart (Sweden), Cirrus (UK), Contemporary (USA), Crepuscule (Belgium), Debut (USA), Delphine (France), Fantasy (USA), Living Music (USA), Metaphone (Japan), Milestone (USA), Nachural (UK), Noise Int'l (Germany), Opaz (UK), PRA (USA), Pablo (USA), Pierre Verany (France), Prestige (USA), Pye (UK), RGB (Brazil), Riverside (USA), Solar (UK), T&T (Germany).

WEA Music K.K.

3-1-2 Kita-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5412 3017, Fax: (+81) 3.5412 3519; Pres.: Mitsuaki Tsunekawa; A&R Dir.: Junichi Miyaji.

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MUSIC PUBLISHERS

BMG Music Publishing Japan, Inc., (JASRAC) Sempos Bldg. 1F, 1-5-6 Shibuya, Shibuya-Ku, Tokyo, (+81) 3.3797-9830, Fax: (+81) 3.3797-9628, Pres.: Osamu Sato; Sr. Dir.: Akira Yokota; Dir.-Int'l: Keiko Hida; Dir.-Domestic: Hideyoshi Kuroda.

DIW Music Publishing Co., (JASRAC) Awaji-Cho Tosei Bldg. 6F, 2-3 Kanda Awaji-Cho, Chiyoda-Ku, Tokyo, 101, (+81) 3.5295-8828, Fax: (+81) 3.5295-8948, Pres.: Teruichi Hirohata; Gen. Mgr.: Yuichi Kikuta; Prof./Creative Mgr.: Yoshiyuki Sato. *Administered:* Advance Systems Publishing Co., American Revelation Music Productions, Inc., Art Ensemble of Chicago Publishing Co., Bebob Music, Boronic Productions, DeMurray Music, Laliya Music, Lanikal Sound Publishing Co., Liberation Music, Theatre of Musical Optics.

EMI Music Publishing Japan Ltd., Shibuya Mitake Bldg., 3F, 1-19-5 Shibuya, Shibuya-Ku, Tokyo, 150, (+81) 3.5485 2131.

Fax: (+81) 3.5485 0323, Vice Pres./Gen. Mgr.: Aki Morishita; Dir./Int'l Servs.: Page Porrazzo.

Fujipacific Music, Inc. ★

(JASRAC) Otemachi Tatemono Aoyama Bldg., 9th Fl., 3-1-31 Minami, Minato-ku, Tokyo, 107, (+81) 3.3796 8603, Fax: (+81) 3.3796 0150, Pres.: Ichiro Asatsuma; Int'l: Sebastian Mair; Dir., Int'l: Tak Kitazawa.

Owned: Fujipacific (SE Asia) Ltd.; *Administered:* Windswept Pacific Entertainment Co. (ASCAP/BMI), Windswept Pacific Music.

Hara Int'l, Inc., (JASRAC) 3-7-21 Higashi Gotanda, Shinagawa-ku, Tokyo, 141, (+81) 03.3445 4545, Fax: (+81) 03.3445 7474, Chrmn.: Richard Noboru Uehara; Gen. Mgr.: Y. Egawa.

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Ital Music Ltd., (JASRAC) 3-28-8 Koenji-Minami, Suginami-ku, Tokyo, 166, (+81) 3.3311 8945, Fax: (+81) 3.3311 8945, Pres.: Yoichi Maeda.

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Jade Music Co. Ltd. ★, (JASRAC) 2-6-25 Kami-Ohsaki Shinagawa-Ku, Tokyo, 152, (+81) 03.3442-3451, Fax: (+81) 03.3442-3554, Pres.: Kazuo Daido; Gen. Mgr.: Caruzo Fuller; Prof./Creative Mgr.: Michael Duer. *Administered:* Complete Music, Creative Man Disc Music, IQ Music, Keeper of the Garden Music, Luanda Music, Man Ken Music, Maxwood Music Ltd., Momentum Music, Riddum Music, So Much Music.

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Pumpkin Music Ltd., (JASRAC) 3-28-8 Koenji-Minami, Suginami-Ku, Tokyo, 166, (+81) 3.3311 8945, Fax: (+81) 3.3311 8945, Pres.: Yoichi Maeda.

Affiliated: East End Music, Interplay Music, Ju-Bop Music Div., Meshugah Music, Warne Marsh Music.

Seven Seas Music Co. Ltd., (JASRAC) 1-2-3, Otowa, Bunkyo-ku, Tokyo, 112, (+81) 03.3945 2135, Fax: (+81) 03.5395 0902, Pres.: Takekatsu Akama.

Shinko Music Publishing Co. Ltd., (JASRAC) 2-1, Ogawa-Machi, Kanda, Chiyoda-Ku, Tokyo, 101, (+81) 03.3292 2865, Fax: (+81) 03.3295 5135, E-Mail: shinko-m@shinko-music.co.jp; Web Site: www.shinko-music.co.jp; Pres.: Shoo Kusano; A&R: Katsumi Kita.

Sony/ATV Music Publishing ★, 37th Floor, Yebisu Garden Place Tower, 4-20-3 Ebishi, Shibuya-ku, Tokyo, 150, (+81) 3.5448 9801, Fax: (+81) 3.5448 1411, Pres.: Hitoshi Yagi; Sr. Vice Pres.: Shuji Watanabe; Sr. Dir.: Ikkai Toshima; Creative Mgr.: June Shinozaki.

Sunkyo Music Co., Ltd. ★, (JASRAC) 2-87-6, Torochu, Omiya City, 330, (+81) 48.667-2075, Fax: (+81) 48.667-2076, E-Mail: sunkyo@mb.intoweb.or.jp; Pres.: Ichiro Takeuchi; Gen. Mgr.: Yoichi Takeuchi.

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Taiyo Music, Inc. ★, 3-5-15 Kita-Aoyama, Minato-Ku, Tokyo, 107-91, (+81) 03.3470-2751, Fax: (+81) 03.3470-2864, Pres.: Tatsuji Nagashima; Vice Pres.: Kay Ricketts; Prof./Creative Mgr.: Kiyoshi Mizukami.

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Blues Interactions, Inc., 2-41-10 Tomigaya, Shibuya-Ku, Tokyo, (+81) 3.3460 8611, Fax: (+81) 3.3460 8618; E-Mail: p-vine@bls-act.co.jp. Managing Dir.: Yasufumi Higurashi; Dir./Int'l Repertoire Mgr.: Akira Kochi; A&R Head/Asia Section: Aisushi Inoue; Admin., Int'l Bus. Affairs: Yoko Yamabe. (Distributor, Importer)

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Labels Distributed: Audio: (Disc) Mark Custom Recording, Bvhaast, Mode Records, Hans Pizka Edition, Golden Melodram, Legato, Zuk Records; Video: (Cassette) Lyric Distribution.

Ivy Corp. ★, Itohpa-Hisaya, #603, 14-23 Izumi, 1-Chome, Higashiku Nagoya, 461, (+81) 52.9712600, Fax: (+81) 52.9727078. (Compact Disc) (Distributor)

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Sony Music Entertainment (Japan), Inc., 1-4 Ichigaya-Tamachi, Shinjuku-Ku, Tokyo, 162, (+81) 3.3266 5830, Fax: (+81) 3.3235 2908. Managing Dir.: Osamu Goto. (Distributor)

Super Stop, Inc., 1-15-6, Sembahigashi, Minoo, Osaka, 562, (+81) 0727.282 351, Fax: (+81) 0727.282 358; E-Mail: superexp@ma.kcom.or.jp. (Distributor, Importer, Exporter)

Victor Musical Trading, Inc., Nakaya Bldg., 6th Floor, 3-17-14 Minami-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5770 1520, Fax: (+81) 3.5770 1521; E-Mail: vmt@blue.ocn.ne.jp. Managing Dir.: Shigeo Matsumoto; Chief Buyer: Koji Ueta. (Compact Disc, Records (LP's)) (Distributor, Importer)

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Vivid Sound Corp., 23-8, 2-Chome, Shimomoguro, Meguro-Ku, Tokyo, 153, (+81) 3.470 1070. Pres./CEO: Kazuo Nagano. (Distributor)

WEA (Wamer/Elektra/Atlantic Corp.), 3-1-2 Kita-Aoyama, Minato-ku, Tokyo, 107, (+81) 3.5412 3017, Fax: (+81) 3.5412 3519. Pres.: Mitsuki Tsunekawa. (Distributor)

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Victor Co. of Japan Ltd. (JVC), Media Products Sector, 1030, Motoyoshida-cho, Mito, Ibaraki, 310, (+81) 29.247 3111, Fax: (+81) 29.247 1570, Pres.: Takeo Shuzui; Gen. Mgr.: Sadao Ozaki; Planning Dept. Mgr.: Masayoshi Uchida. Contact: Katsurori Ogata.

Victor Co. of Japan Ltd. (JVC), 12, 3-Chome, Moriya-cho, Kanagawa-ku, Yokohama, 221, (+81) 45.450 2422, Fax: (+81) 45.450 2426, Pres.: Takeo Shuzui.

Victor Media Products, Inc., 5-1, 2-Chome, Akasaka, Minato-ku, Tokyo, 107, (+81) 3.3586 0521, Fax: (+81) 3.3582 4552, Pres.: Sadaaki Tanaka.

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Spartacus Discos SA de DV ★, Calle 13 #25 Colonia SanPedro DeLosPinos, Mexico, 03800, (+52) 5.272 4151, (+52) 5.277 8300, Fax: (+52) 5.277 8452; E-Mail: 74052.2646@compuserve.com. Dir. Gen.: Benjamin Backal; Dir.: Miguel

Backal; Export Mgr.: Alex Warman; Prodn.: Sergio Placencia; Clasico: Lazard Azar. (Distributor, Exporter)

Labels Distributed: Audio: Asi Canta Mexico, Tehuana, Agave, Phoenix, Sonidero, Pablo Milones (USA); Spartacus, Mastereo, Guia (Mexico); PM (Cuba). *Labels Imported:* PM (Cuba); Dorian (USA); Hyperion (UK) *Labels Exported:* Mastereo, Guia, Spartacus, Clasicos Mexicanos, Asi Canta Mexico

BLANK & MAGNETIC MEDIA MANUFACTURERS

Auriga Aurex S.A. de C.V., Av. Tlahuac 6710, San Francisco, Tlalenteo, DF, CP 13400, (+52) 5.726 4900, Fax: (+52) 5.726 4918, Pres.: Federico Valdes Krieg.

Auriga Aurex S.A. de C.V., Av. Tlahuac 5502, San Nicolas Tolentino, Mexico City, 09850, (+52) 5.726 6300, Fax: (+52) 5.656 1404, Pres.: Federico Valdes Krieg.

CintasVAC, S.A. de C.V., Netzahuapilli No. 77, Mexico City, DF, 11370, (+52) 5.566 8380, (+52) 5.535 1721, Fax: (+52) 5.703 3902, Pres.: Ing. Manuel Trigg; Sales Mgr./Mktg. Dir.: Ing. Jorge Vargas.

Delta Magnetics, S.A. de C.V., Insurgentes #45, Tepetzotlan, 54600, (+52) 5.876 0242, Fax: (+52) 5.876 0008, Pres.: Manuel Baptista; Gen. Mgr.: Cruz Roldan Ordenez.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AMPROFON (Asn. Mexicana de Productores de Fonogramas y Videogramas), Francisco Petrarca #223, Col. Chapultepec Morales, 11560, (+52) 2.254-1993, Fax: (+52) 2.203-8754.

ENTERTAINMENT ATTORNEYS

APDIF Mexico, Francisco Petrarca 223-404, Col. Chapultepec Morales, Mexico, DF, 11570, (+52) 5.531-3820, Fax: (+52) 5.203-6884, E-Mail: andifmex@mail.internet.com. Pres.: Gabriel Abaroa S.; Dir.: Manuel L. Fierro F.

PERFORMING RIGHTS ORGANIZATIONS

SACM (Sociedad de Autores y Compositores de Musica), Colonia Joco, DeLegacion Benito Juarez, Mayorazgo 129, Mexico City, DF, 03330, (+52) 5.604-7493, Fax: (+52) 5.604-7923, Principal: Roberto Cantoral Garcia; Contact: Felipe Gil; Contact: Alvaro Davila Alanis.

ENVELOPES & MAILERS

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. CD, Tape.

JACKET/SLEEVE MANUFACTURERS

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. CD, Tape.

LABEL MANUFACTURERS

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. CD, Tape.

PRINTING

Aviasa, Oriente 235-1019, Col. Agricola Oriental, Mexico City, DF, 08500, (+52) 5.558 5513, Fax: (+52) 5.758 1881, Contact: Antonio Garcia.

POLYBAGS & SHRINKWRAP

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. Shrinkwrap.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Auriga Aurex, Av. Tlahuac 5502, San Nicolas Tolentino, DF, 09850, (+52) 5.726-4900, (+52) 5.726-6300, Fax: (+52) 5.656-1404, CEO: S.W. Park; Pres.: Federico Valdes Krieg. Audio (C-0's (Opaque & Clear)/Norelco), Video (V-0'S (VHS)).

Company headquarters are designated by a ★

World Radio History

JEWEL BOX MANUFACTURERS

Auriga Aurex, Av. Tlahuac 5502, San Nicolas Tolentino, DF, 09850, (+52) 5.726-4900, (+52) 5.726-6300, Fax: (+52) 5.656-1404, CEO: S.W. Park; Pres.: Federico Valdes Krieg.

Polimex Disc S.A. De C.V. ★, Av. Ing. Eduardo Molina, No. 6688, Mexico, DF, 07820, (+52) 5.781 0601, (+52) 5.781 0676, Fax: (+52) 5.577 1869, E-Mail: ventas@polimex.spn.com.mx, Web Site: http://nueve.com.mx/polimex. Pres.: Esteban G. Polidura C.; Gen. Mgr.: Hugo Arenas B.; US Sales (800) 340-3281; Melissa Rodriguez.

RAW MATERIALS MANUFACTURER

Auriga Aurex, Av. Tlahuac 5502, San Nicolas Tolentino, DF, 09850, (+52) 5.726-4900, (+52) 5.726-6300, Fax: (+52) 5.656-1404, CEO: S.W. Park; Pres.: Federico Valdes Krieg. (Audio Tape, Video Tape)

COMPACT DISC, CD-ROM & VIDEODISC MANUFACTURERS

Auriga Aurex, Av. Tlahuac 5502, San Nicolas Tolentino, DF, 09850, (+52) 5.726-4900, (+52) 5.726-6300, Fax: (+52) 5.656-1404, CEO: S.W. Park; Pres.: Federico Valdes Krieg. Other services: Warehouse, Freight.

Fonovideogramas S.A., Cerro de Guadalupe 201, Tlalnepanitla, 54040, (+52) 5.370 3718, Fax: (+52) 5.370 0128, Pres.: Roberto Figueroa. CD.

Pollmex Disc S.A. De C.V. ★, Av. Ing. Eduardo Molina, No. 6688, Mexico, DF, 07820, (+52) 5.781 0601, (+52) 5.781 0676, Fax: (+52) 5.577 1869, E-Mail: ventas@polimex.spn.com.mx, Web Site: http://nueve.com.mx/polimex. Pres.: Esteban G. Polidura C.; Gen. Mgr.: Hugo Arenas B.; US Sales (800) 340-3281; Melissa Rodriguez. CD. Other services: Direct Response-800 Services.

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. CD.

PLATING & PRESSING PLANTS

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. Plating, Pressing.

MASTERING FACILITIES

Fonovideogramas S.A., Cerro de Guadalupe 201, Tlalnepanitla, 54040, (+52) 5.370 3718, Fax: (+52) 5.370 0128, Pres.: Roberto Figueroa. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

Polimex Disc S.A. De C.V. ★, Av. Ing. Eduardo Molina, No. 6688, Mexico, DF, 07820, (+52) 5.781 0601, (+52) 5.781 0676, Fax: (+52) 5.577 1869, E-Mail: ventas@polimex.spn.com.mx, Web Site: http://nueve.com.mx/polimex. Pres.: Esteban G. Polidura C.; Gen. Mgr.: Hugo Arenas B.; US Sales (800) 340-3281; Melissa Rodriguez. Audio.

Specializing in: CD Prep Services.

Promotora Fonografica S.A. (Promofon) ★, Sahuayo 82, Col. Janitzio, Mexico, DF, 15200, (+52) 5.789-2337, (+52) 5.795-3678, Pres.: Gabriel Gonzalez De Lao. Audio.

Specializing in: Analog Cassette Mastering.

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. Audio.

Specializing in: CD Prep Services, Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Audio Concepto, Mariposa 1034 Col. General Anaya, Mexico City, DF, 03340, (+52) 5.604 8809, Fax: (+52) 5.604 8744, Contact: Jose A. Sandoval.

Fonovideogramas S.A., Cerro de Guadalupe 201, Tlalnepanitla, 54040, (+52) 5.370 3718, Fax: (+52) 5.370 0128, Pres.: Roberto Figueroa. Audio: Cassette, DAT.

Video: States and/or Countries Services (Mexico, Central America, South America, USA). Other Services-Credit Card Clearance Services.

Mass Cassette S.A. de C.V., Matamoros 831 Pte., Monterrey, NL, 64000, (+52) 83.44-2250, Fax: (+52) 83.45-7127, Contact: Enrique de la Rosa. Audio: Cassette.

Promotora Fonografica S.A. (Promofon) ★, Sahuayo 82, Col. Janitzio, Mexico, DF, 15200, (+52) 5.789-2337, (+52) 5.795-3678, Pres.: Gabriel Gonzalez De Lao. Audio: Cassette, Other (Recording Studio).

Sonopress (A Unit of BMG Entertainment Mexico), Av. Cuiclahuac #2519, Mexico City DF, 02870, (+52) 5.341 7927, Fax: (+52) 5.396 7392, Pres.: Luis Arias Barrera; Sales Mgr.: Victor Vargas. Audio: Cassette.

MOZAMBIQUE

RECORD LABELS

Vidisco Mozambique

Av. Mohamed Slad Berre, 178 R/C, Maputo, (+258) 1.430 848, Fax: (+258) 1.425 885.

WHOLESALE & DISTRIBUTORS

Vidisco, Av. Mohamed Slad Berre, 178 R/C, Maputo, (+258) 1.430 848, Fax: (+258) 1.425 885. (Distributor, Importer)

NEW CALEDONIA

WHOLESALE & DISTRIBUTORS

Sun Music, 17, Ave. Gallieni, Noumea, (+687) 283570, Fax: (+687) 277864. (Distributor)

NEW ZEALAND

RECORD LABELS

Ambush Records

Box 68 425, Newton, Auckland, (+64) 09.358 3997; E-Mail: ok@iconz.co.nz; Managing Dir.: Eamon O'Kane.

BMG New Zealand Limited

Level 3, Corner Newton Rd. & Abbey St., Newton, Newton, Auckland, (+64) 09.378-0491, Fax: (+64) 09.378-0496; Managing Dir.: Morrie Smith; Finance Dir.: Susan Smith; Promos. Mgr.: D. Schnauer. Labels Owned: Arista, BNA, RCA, Windham Hill, Zoo; Distributed: American, Beggars Banquet, De Construction, Felix, Geffen, MCA, Southside/Westside.

Deepprooves Entertainment, Ltd.

Level 2/9 Victoria St., Auckland, (+64) 9.379-6362, Fax: (+64) 9.377-0462; E-Mail: info@deepprooves.co.nz; Web Site: http://www.deepprooves.co.nz; Dir.: Kane Massey. Labels: Distributed: Deepprooves.

EMI Music New Zealand

15 Hopton St., 9th Floor, Ponsonby, Auckland, (+64) 09.356 1570, Fax: (+64) 09.356 1900; Managing Dir.: Kerry Byrne; Mgr., Virgin Records: Christine McGavin; Nat'l Sales Mgr.: Jerry Lloyd; Finance Dir.: Andy Clark. Labels Owned: ABC, Alberts, Blue Note, Capitol, Capitol Nashville, Caroline, Chrysalis, EMI America, EMI UK, PMI, Pagan, Parlophone, SMK, Sparrow, Virgin.

Flying Nun Records

PO Box 677, Auckland, (+64) 9.377 4607, Fax: (+64) 9.366 0422.

Gazelle Music Ltd.

23 Gazelle Ave., Beachhaven, Auckland, 10, (+64) 9.483 5608, Fax: (+64) 9.483 9780; Dir./Mgr.: Edwina Thorne.

Hark Records

Box 1559, Wellington, (+64) 04.499 6644, Fax: (+64) 04.499 5544; E-Mail: smnet@netlink.co.nz; Mgr.: Richard Jones.

Jayrem Records Ltd.

PO Box 38-556, Wellington Mail Ctr., Petone Wellington, (+64) 04.568 8291, Fax: (+64) 04.568 8291; Managing Dir.: James Moss. Labels Owned: Fari, Rimu, Serengeti; Distributed: Legenz. Int'l Reprs.: Festival (Australia).

Kiwi Pacific Records Int'l Ltd.

6 Broomhedge St., Rainger House, Wellington, (+64) 4.389 6394, Fax: (+64) 4.389 6521; Chrmn.: John Ruffell; Prodn. Mgr.: Murray Vincent. Labels Owned: Hibiscus, Kiwi, Tartar.

Music World

Level, 205 Wairau Rd. Glenfield; Auckland, (+64) 09.444 6470, Fax: (+64) 09.444 6475; Gen. Mgr.: Ross Donohue. Labels Owned: Black 'n' Blues, Cassette Hour, Christmas Collection, Compact Hour, Encore, Golden Editions, Interstate Truckin', Kiddisc, Koala, Platinum Collection.

Ode Record Co. Ltd.

2 York St., Parnell; Auckland, (+64) 09.358-5491, Fax: (+64) 09.309-5132; E-Mail: terence@oderecords.co.nz; Managing Dir.: Terence O'Neill-Joyce; Contact: Anne Louise Hyde. Labels Owned: Five Star, Manu; Distributed: ASV, Bis, Chandos, Collegium, Gimell, Harmonia Mundi, Hyperion, Koch-Schwann. US Reprs.: Allegro Corp. (OR).

Pagan Records

Unit 5/62 Randolph St., Newton; Auckland, (+64) 09.302 3228, Fax: (+64) 09.302 3229; Managing Dir.: Trevor Reekie; Dir.: Sheryl Morris.

PolyGram Records

110 Mt. Eden Rd., Mount Eden, (+64) 9.630-9180, Fax: (+64) 9.630-4211; Managing Dir.: Victor Stent; Mktg. Mgr./Local A&R: Adam Holt; Nat'l Sales Mgr.: Ian Watson. Labels: Distributed: A & M, ARGO, Amadeo, Archiv, Atlas, Axiom, Belart, Birdology, DJM, Decca, Def Jam, Deram, Deutsche Grammophon, E.C.M., FFRF, Fiction, Fontana, Fourth & Broadway, Gee St, Glitane, Go! Discs, Island, JMT, Karussell, L'oiseau-lyre, Limgelint, London, MPS, Mango, Mercury, Mo Jazz, Mother, Motown, One Little Indian, Perspective, Philips, Pickwick, Point Music, Polydor, R.A.L., Red Eye, Rocket, Scotti Bros, Sonet (Atomic Swing), Success, Talkin' Loud, Tamla (Motown), Vertigo, Verve, Wing, hnh!

Rattle Records

37 Cowan St., Ponsonby, Auckland I, Auckland, (+64) 09.378 4389, Fax: (+64) 09.378 4389; Managing Dir.: Keith Hill; Dist. Mgr.: Kim Halliday. Labels: Distributed: Discipline Global Mobile, Rouge, Zulu.

Reaction Records

3 Norman Lesser Dr., St. Johns Park; Auckland, (+64) 9.5288-110, Fax: (+64) 9.5288-110; E-Mail: glyntucker@compuserve; Managing Dir.: Llyn Tucker.

Sacred Records (NZ) Limited

176 Queen St. W.; Levin, PM, 5500, (+64) 06.368-4403; E-Mail: peter.harris@clear.net.nz; Managing Dir.: Peter R. Harris.

Scoop de Loop

19 Wynyard Rd., Mount Eden Auckland, (+64) 9.630-9322, Fax: (+64) 9.630-9315; Dir.: Neil Hannan; Dir.: Jacqui Fitzgerald.

Someone Up There Records

39 Kensington Ave., Mount Eden Auckland, (+64) 9.630 8807, Fax: (+64) 9.630 8807; E-Mail: someone@xtra.co.nz; Web Site: http://www.someone.co.nz/someone; Pres.: Kevin Adair; Vice Pres.: Darlene Adair. Labels: Distributed: Little Misty Music, Sticky Music.

Sony Music Entertainment (New Zealand) Ltd.

110 Symonds St., 9th Floor; Auckland, (+64) 9.375 5330, Fax: (+64) 9.303 1515; Web Site: www.sonymusic.co.nz; Managing Dir.: Michael Glading; Dir., Mktg.: Michael Bradshaw; Gen. Mgr., A&R: Malcolm Black. Labels Owned: Columbia, Crave, Epic, 550 Music, Relativity, S2, Work; Distributed: Creation, Curb, V2.

Tangata Records

PO Box 3679, Shortland St., Auckland, (+64) 9.278-9444, Fax: (+64) 9.278-8944; Dir.: Neil Cruickshank; Dir.: Wyn Osborne; Dir.: William Jackson. US Reprs.: Hula (HI). Int'l Reprs.: Milan Music (France).

Universal Childrens Audio

PO Box 52-076, Titahi Bay, Wellington, (+64) 4.232-8000, (+64) 4.237-7009, Fax: (+64) 4.232-8333; Dir.: Tony Clark; Dir.: Radha Wardrop; Mktg. Dir.: Rick Sahar.

Viking Sevensense NZ Ltd.

23b Ihakara St.; Paraparaumu, (+64) 4.297-1990, Fax: (+64) 4.297-1990; Dir.: Murdoch Riley.

Warner Music New Zealand Ltd.

15 Hopton St., 7th Level, Babbage Bldg.; Ponsonby, Auckland, (+64) 9.377 1699, Fax: (+64) 9.307 0917; Managing Dir.: James Southgate; Mktg./Opns. Mgr.: Peter Andrews; Promo. Mgr.: David Rose. Labels Owned: ATCO, A Vision, Asylum, Atlantic, Atlantic Jazz, Atlantic Nashville, EastWest, Elektra, Elektra Explorer, Erato, Magnet, Nonamesuch, Qwest, Reprise, Sire, Teldec, Teldec Video, WEA Int'l, Warner Bros., Warner Music Vision; Distributed: Anxious, Big Beat, Cold Chillin', Colossal, Cotillion, Dark Horse, Delicious Vinyl, Delphine, Edge, Esparanza, Fiction, Finlandia, Interscope, Korova, Little David, Luaka Bop, Maui, Maverick, Megafone, Opal, P.W.L., RA, Real, Real Authentic Sound, Rhino, Riva, Roo-Art, Swansong, Tribal, Warrior Pacific, Z.T.T.

White Cloud Records

Box 41-043, Eastbourne, Wellington, (+64) 04.568 7738, Fax: (+64) 04.568 7738; Exec. Producer: Jon Mark; Mgr.: Thelma Burchell.

Offices: White Cloud/Naxos of America, 8440 Remington Ave., Pennsauken, NJ, 08110, (609) 663-4844, Fax: (609) 663-4764, Sales Mgr.: Mark Miller; MVD Music & Video, Obenweg 21C, Hauen, Unterhaching, Munich, D-82008, Germany, (49) 89.6650 320, Fax: (49) 89.6650 3210, Mgr.: Wolfgang Ruso.

Word Database Ltd.

176 Queen St. W.; Levin, PM, 5500, (+64) 06.368-4403, Fax: (+64) 06.368-4403; E-Mail: peter.harris@clear.net.nz; Mng. Dir./Vice Pres. A&R: Peter R. Harris. Labels Owned: Bibletone, Destiny, Sacred.

Yellow Bike Records

PO Box 1067, Nelson, (+64) 3.546 6918 (Day), (+64) 3.548 7366 (Ngt), Fax: (+64) 3.546 6918; E-Mail: valve@nelson.planet.org.nz; Dir.: Dave White. Labels Owned: N.C.A.C. Valve Magazine; Distributed: Lizard Muff.

MUSIC PUBLISHERS

Kiwi Music Ltd. (IFPI, APRA) 6 Broomhedge St., Rainger House, Wellington, (+64) 4.389 6394, Fax: (+64) 4.389 6521.

Mandrill Music, (APRA) 3 Norman Lesser Dr., St. Johns Park, Auckland, (+64) 9.5288-110, Fax: (+64) 9.5288-110, E-Mail: glyntucker@compuserve; Pres./Prof. Creative Mgr.: Glyn Tucker.

Pagan Music (AMCOS) PO Box 47290, Ponsonby, Auckland, (+64) 9.302-3228, Fax: (+64) 9.302-3229, Managing Dir.: Trevor Reekie.

Pegasus Music (APRA) 74 Mountain View Rd., Otorohanga, 2564, (+64) 7.873 6187, Fax: (+64) 7.873 6187, Pres.: Errol Peters; Creative Mgr.: Ginny Peters.

Sony Music Publishing (New Zealand) Ltd., (ASCAP/BMI) 9th Floor, 110 Symonds St., Auckland, (+64) 9.379 7508, (+64) 9.379 3000, Fax: (+64) 9.303 2111, Gen. Mgr.: Paul Ellis. Owned: Deepprooves (ASCAP), Morcat Music.

South Pacific Music Ass. Ltd., P.O. Box 47-088, Ponsonby, Auckland, (+64) 9.445-0457, (+64) 9.627-8362, Fax: (+64) 9.627-8362.

Word/Lexicon Music Group (APRA) PO Box 275, Levin, PM 5500, (+64) 06.368-4403, E-Mail: peter.harris@clear.net.nz; Pres.: Peter R. Harris.

WHOLESALE & DISTRIBUTORS

BMG New Zealand Ltd., Altos House, 3F, Newton Rd. & Abbey St., Newton Auckland, (+64) 9.378-0491, Fax: (+64) 9.378-0496. Mgr.: Morrie Smith; Mktg. Mgr.: George Spence; A&R Mgr.: Kirk Harding. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Computer Games, Accessories) (Distributor) Labels Distributed: Audio: Ariola, Arista, Baby, Beggars Banq., Big Screen, BMG, BNA, Camden, Castie, DDD, DGC, Eurodisc, Fox, Geffen, Giant, Gold Seal, GRP, Impulse, LaFace, Logic,

MCA, MCI, Novus, Ode, Private, RCA, Rowdy, Stretch, Uni, Victrola, Vogue, Windham Hill, Zoo, Hansa, Interscope, Southside, Felix, Deconstruction, Mushroom, XL, Mantra, Central Station, Startel; Video: (Cassette & Disc) 21st Century, New vision, Rainbow, BMG Video, CEL, Essential, Dino.

Christian Marketing Communications NZ Ltd., PO Box 949, Hastings, (+64) 6.878 4408, Fax: (+64) 6.878 5101. Chief Exec.: John Muys; Gen. Mgr.: Grant Nixon; Sales Coord.: Mike Coyle. (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Word Inc., Sparrow, Starsong, Integrity, Hosanna! Music, Frontline Music Group, Benson, Vineyard, Forefront, Diadem, New Haven, Brentwood Music, Warner Alliance.; Video: Word Inc., Sparrow, Starsong, Integrity, Hosanna! Music, Frontline Music Group, Benson, Vineyard, Forefront, Diadem, New Haven, Brentwood Music, Warner Alliance.

Labels Imported: Word Inc., Sparrow, Starsong, Integrity Hosanna! Music, Frontline Music Group, Benson, Vineyard, Forefront, Diadem, New Haven, Brentwood Music, Warner Alliance.

EMI Music New Zealand, Baycorp Hse, 9th Floor, 15 Hopton St., Auckland, (+64) 9.356-1570, Fax: (+64) 9.356-1900. Managing Dir.: Kerry Byrne; Finance Dir.: Andy Clark; Mktg. Dir.: Chris Caddick; Nat'l Sales Mgr.: Jerry Lloyd; Virgin Label Mgr.: Christine McGavin. (Distributor)

Elite Imports (NZ), 222 Nile St., Nelson, (+64) 3.548-7788, Fax: (+64) 3.548-7799. Managing Dir.: David Cole; Buyer: Julie McNair. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Importer)

Labels Distributed: Audio: (Cassette & Disc) Telarc, Rounder, Sugar Hill, Narada, Grapevine, Nimbus, Topic, World Circuit, Carlton, Scot Disc, Dolphin, Chart Records Services, Claddagh, Grainne; Video: (Cassette) Scot Disc, Carlton. Labels Imported: Grapevine, Nimbus, Topic, World Circ., Carlton (UK); Telarc, Ranger, Sugar Hill, Narada (US); dolphin, chart Rec. Serv., Claddagh, Grainne (Ireland)

Festival Records, 16-18 Ruru St., Auckland, 1, (+64) 9.303-3885, Fax: (+64) 9.303-7985. Gen. Mgr.: Darryl Parker; Sales Mgr.: Tony Reardon; Promos./A&R Mgr.: M. Ashbridge. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles)) (Distributor) Labels Distributed: Audio: Alligator, Concord, Deepprooves, Fantasy, First Night, Liberation, M&G, Mushroom, White, Larrikin, Rykodisc.

Flying In Distribution, ASB Bldg., 138 Queen St., Level 4, Auckland, (+64) 9.377 4607, Fax: (+64) 9.366 0422. Gen. Mgr.: Lesley Paris; Sales Mgr.: Sandra Hopping; Promo Mgr.: Paul McKessar. (Distributor)

Jayrem Records Ltd., Box 38-558, Petone Wellington, (+64) 4.568 8291. Managing Dir.: James Moss. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter) Labels Distributed: Audio: Ace, See for Miles, Beat Goes On, Repertoire, Jayrem, Fari, Reggae Rhythm, RPM, Instant, Ubiquity, Higher Octave, Studio Horizon, Bellamy Brothers.

King Exports (Tru-Tone Ltd.) (APRA) 36 Ireland St., Freemans Bay, Auckland, (+64) 9.378-8867, Fax: (+64) 9.378-8048. Managing Dir.: Gary Nuttall; Gen. Mgr.: Steve Popham; Sales Mgr.: Mark Smith. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Overstock) (Exporter)

Metro Marketing Ltd. (APRA) 201 Hobson St., 1st Floor, Auckland, (+64) 09.358-0701, Fax: (+64) 09.358-0501. Managing Dir.: Graeme Pethig. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Tempo, Scoop De Loop, Spinfield Prods., C.M.P., J.S.P., Massive, Ritz, DMP, Point Classics, New Edge, Movieplay, Positive Music, Magnum Music, Laughing Stock; Video: (Cassette) Magnum Video, SLMP, Mana, Tempo, Massive, Ritz. Pay-Per Transaction. Products/Accessories: Accessories: Music Books, T-Shirts; Storage & Carrying Cases: Wittner, CD & Cassette City

Out There Distribution, 37 Cowan St., Ponsonby, Auckland I, Auckland, (+64) 09.378 4389, Fax: (+64) 09.378 4389. Managing Dir.: Keith Hill; Dist. Mgr.: Kim Halliday. (Distributor)

STORE FIXTURE MANUFACTURERS

Aarkim Plastics, 14 Ashfield St., Glenfield, Greenhithe, Auckland, (+64) 9.444-1124. Display Racks-CD/Tape/Record/Video.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Australasian Mechanical Copyright Owners Society Ltd. (AMCOS) (APRA) 92 Parnell Rd., Auckland, (+64) 9.309-4258, Fax: (+64) 9.309-4200. New Zealand Mgr.: Jo Cleary.

Recording Industry Assn. of New Zealand, Inc., PO Box 9241, Wellington, (+64) 04.384 3523, Fax: (+64) 04.384 5060. Chief Exec./Sec.: Tony Chance.

PERFORMING RIGHTS ORGANIZATIONS

Phonographic Performances (New Zealand) Ltd., PO Box 9241, Wellington, (+64) 04.384 3523, Fax: (+64) 04.384 5060. Gen. Mgr.: Tony Chance.

JACKET/SLEEVE MANUFACTURERS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine South Island, (+64) 3.6938061. Pres.: Peter King. LP.

Company headquarters are designated by a ★

LABEL MANUFACTURERS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine South Island, (+64) 3.6938061. Pres.: Peter King. LP.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine South Island, (+64) 3.6938061. Pres.: Peter King. Other (Phono Records).

Stebbing Recording Centre Ltd., 108-114 Jerovis Rd., Herne Bay Auckland, 2, (+64) 9.376-2426, Fax: (+64) 9.378-1537. E-Mail: v.steggin@xtra.co.nz. Mng. Dir.: Eldred Stebbing; Dir.: Vaughan Stebbing; Dir.: Robert Stebbing; Admin.: June Maconaghie. Other (Production CD's).

PLATING & PRESSING PLANTS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine South Island, (+64) 3.6938061. Pres.: Peter King. Plating, Pressing. LP.

MASTERING FACILITIES

King Records World Wide, Woodside Rd., R.D. 21, Geraldine South Island, (+64) 3.6938061. Pres.: Peter King. Audio.

Stebbing Recording Centre Ltd., 108-114 Jerovis Rd., Herne Bay Auckland, 2, (+64) 9.376-2426, Fax: (+64) 9.378-1537. E-Mail: v.steggin@xtra.co.nz. Mng. Dir.: Eldred Stebbing; Dir.: Vaughan Stebbing; Dir.: Robert Stebbing; Admin.: June Maconaghie. Audio, Video. Specializing in: CD Prep Services, DCC Prep Services, Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

King Records World Wide, Woodside Rd., R.D. 21, Geraldine South Island, (+64) 3.6938061. Pres.: Peter King. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Labeling, Mailing. Video: States and/or Countries Services (All).

Stebbing Recording Centre Ltd., 108-114 Jerovis Rd., Herne Bay Auckland, 2, (+64) 9.376-2426, Fax: (+64) 9.378-1537. E-Mail: v.steggin@xtra.co.nz. Mng. Dir.: Eldred Stebbing; Dir.: Vaughan Stebbing; Dir.: Robert Stebbing; Admin.: June Maconaghie. Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping). Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM, Other (NTSC, Winding VHS Cartridges Custom Lengths). Video High Speed Capability-Sprinter, SP Annual Unit Volume (2,000,000), States and/or Countries Services (New Zealand, Australia, Island Territories). Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping). Other Services-Warehouse.

NICARAGUA

RECORD LABELS

Sony Music Entertainment (Nicaragua), S.A.
Calle Principal, Res.Los Robles, Tercera Etapa, Casa 206, Managua, (+505) 781 861, Fax: (+505) 781 861; Sales Mgr.: Silvia Gutierrez.

PANAMA

RECORD LABELS

RMM/Compania Nacional De Discos S.A.
Ave. Segunda, Al Fin De La Calle 30, Casa 1138, Panama, (+507) 293 6085, Fax: (+507) 266 8700; Contact: Javier Correa; Contact: Miguel Bonilla.

Sony Music Entertainment (Panama), S.A. *
Urb. Linares, Diagonal Al Teatro En Circulo, Duplex 5-E1; Panama, (+507) 261 0100, (+507) 261 0121, Fax: (+507) 261 1007; Gen. Mgr.: Eduardo Bragin; Sales Mgr.: Mario Martinez; Promo. Mgr.: Lorena Gomez; Tropical Promo.: Enilsa Vergara. Labels: Distributed: Discomoda, J&N, Karen, Kubaney, Orfeon, Palma Real Music, Penvel, Right Touch Productions, West Side Latino.

WHOLESALE & DISTRIBUTORS

Audio Foto Int'l Distribution, Ave. Central, No. 149, Panama City, 3R DEP, (+507) 621 277. (Distributor)

CD Collections Distribution, Calle 73 #16, Panama, (+507) (507) 223-5727, Fax: (+507) (507) 223-5732. Mgr.: Mario Mouynes; Dir.: Mirie DeLaGuardia; Sales: Jenny De Gracia. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: Heads Ups, Higher Octave, Sugo, Kokopelli, Schanachie, Chesky.
Labels Imported: Heads Ups, Higher Octave, Sugo, Kokopelli, Schanachie, Chesky (USA)

CD Place S.A. (Div. of Audiofoto Int'l S.A.), Ave. Balboa, Panama City, 3R, (+507) 621 277. (Distributor)

Maduro Electronica, S.A., PO Box 42-37 Free Zone, Colon, (+507) 414 566, Fax: (+507) 414 980. Pres.: Ernesto J. Maduro; Mgr.: Matthew M. Marlotte. (Compact Disc, Video - Disc, Accessories) (Distributor)
Labels Distributed: Audio: (Disc) Sony Music, Arista, BMG, RCA, CBS, Ariola, Musart, Throdevon, Sonotone, Kubaney, MP, Fonovisa, WEA Latina, Warner, Capital, MCA, Columbia, Geffen.

Products/Accessories: Accessories: The Chum Chart Book; Audio Playback Equip.: Sony, Toshiba, Philips; Batteries: Toshiba; Blank Tape: Sony, Samsung; CD Players: Sony, Toshiba, Sansui, Philips; CD, Tape & Record Care Products: Audiosource CD Cleaners; Phonograph Needles: Sansui; Head Phones: Sony; Storage & Carrying Cases: Case Logic; Video Cassette Recorders: Sony, Toshiba, Philips

Monalisa Zona Libro, S.A., PO Box 3187, Colon, Colon Free Zone, (+507) (507) 441-6680, Fax: (+507) (507) 441-3481; E-Mail: vesa@sinfo.net. Gen. Mgr.: Mike Waked. (Distributor)

Sony Music Entertainment (Panama) S.A., Urb. Linares, Res. 5-E1, Bella Vista, Panama City, (+507) 223 8918, Fax: (+507) 223 8919. Sales Mgr.: Javier Correa Chiu. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Sony Music Entertainment, BMG Music, MCA Int'l, Geffen, GRP, Arista, Walt Disney, RMM, Indica; Video: (Cassette & Disc) Sony Music Entertainment.

PERU

RECORD LABELS

Discos Hispanos del Peru S.A. *

Tacna 445, Miraflores, Lima, 18, (+51) 1.242 0960, (+51) 1.242 0980, Fax: (+51) 1.242 0960; CEO: Jorge Galarcep E.; Mktg. Dir.: Juan Alberto Mata B.; Admin. Mgr.: Marlene Sanchez G.; Dir. A&R: Jose "Pepe" Ortega.
Labels Owned: Hispanos; Distributed: Begui, Caiman, Delta, Disky, FM, Fania, Fuentes, MCI, Orfeon.

Discos Independientes S.A. *

Avenida Arenales No. 2586, Lima, 14, (+51) 1.471 0333, (+51) 1.471 0456, Fax: (+51) 1.421 8537; Managing Dir.: Augusto Sarria A.; Chief Admin./Accounting: Liana Urquiza; Int'l A&R: Julio Castillo; Promos.: Julio Castillo.
Labels Owned: Din; Distributed: Atlantic, Egrem, Elektra, Globo (Xuxa), RMM, Soho, Sonografica, Warner Music.

RMM Records

Ave. Arenales No. 2586, Lima, 14, (+51) 14.710 333, (+51) 14.710 456, Fax: (+51) 14.218 537; Mgr.: Alejandro Mejia.

Reimpex Orbe S.A. *

Av. Larco #437 - Miraflores, Lima, 18, (+51) 1.444 4344, Fax: (+51) 1.444 2188; Pres.: Manuel Garcia Larco; Gen. Mgr.: Manuel Garcia Cornejo; Dir.: Ida Cornejo De Garcia.
Labels: Distributed: American Gramophone, Arc, Arkadia, Concord, Divvusa, Duck, Essex Entertainment, Laser Light, Lift, Naxos.

MUSIC PUBLISHERS

Ediciones Internacionales Perumusic E.I.R.L., (APDAYC)

Emilio Althaus 121, 8th Floor, Of. 803, Lince, Lima, (+51) 1.470 4888, Fax: (+51) 1.470 4888, Gen. Mgr.: Ruben Alberto Salaberry; Sales Mgr.: Alberto Salaberry, Jr.
Affiliated: BMG Edim, Editorial Sarria A.; A&R Int'l: Julio Castillo; J&N Publishing, Lanfranco Music, Selemusica, Telearte, Unimusic, Inc.

Editorial "Luz" S.A., Av. La Molina 473, 475-Urbanizacion Vulcano, Ate-Vitarte, 3, (+51) 1.955-8775, (+51) 1.992-7806, Fax: (+51) 1.437-8765, Pres.: Monica Brenner.
Affiliated: Indochine Musique, Julio Korn, Love Music, Muziekuitgeveeri Artemis B.V., Sadram, Sonoeditora, Warner Chappell Music, Zomba Music.

WHOLESALE & DISTRIBUTORS

Disco Cassette S.A., Av. Nicolas De Pierola 243, 20 Piso, Lima, (+51) 14.444 344. (Distributor)

Discos Independientes S.A., Avenida Arenales 2586, Lima, 14, (+51) 1.471 0456, (+51) 1.471 0333, Fax: (+51) 1.421 8537. Managing Dir.: Augusto Sarria A.; A&R Int'l: Julio Castillo; Promo.: Alejandro Mejia; Acct.: Liana Urquiza. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) WEA Latina, RMM, Soho, Sonero, Tropijazz (U.S.A.); Egrem (Cuba); Sonografica (Venezuela).

Iempas, Torres Paz 1101 Sta. Beatriz, Lima, (+51) 11.470 1410. (Distributor)

Reimpex Orbe S.A. *, Ave. Larco #437 - Miraflores, Lima, 18, (+51) 1.444-4344, Fax: (+51) 1.444-2188. Pres.: Manuel Garcia Larco; Gen. Mgr.: F. Rotalde de Romana; Dir.: Ida Cornejo Battledorf; Financial Mgr.: Manuel Garcia Cornejo. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Computer Games, Accessories) (Distributor, Importer)
Labels Distributed: Audio: (Cassette & Disc) American Gramophone, Arc, Ahs, Arkadia, Concord, Divvusa, Duck, Essex, Kubaney, Montilla, Spartacus, Laser Light, Naxos.
Labels Imported: American Gramophone, Concord, Essex, Kubaney, Montilla, Laser Light, Naxos (US); Arc (UK); Arkadia, Duck (Italy); Divvusa, Transdisc (Spain); Spartacus (Mexico)

INT'L BROKERS/AGENTS OF MUSIC/VIDEO

Sociedad de Recaudacion de Derechos Fonomecanicos (Fonoperu) S.A., Emilio Althaus 121, 8th Floor, Of. 803, Lima, Lima, (+51) 1.470 4888, Fax: (+51) 1.470 4888, E-Mail: fonoperu@chavin.rep.net.pe. Pres.: Ruben Alberto Salaberry; Sales Mgr.: Cesar Ochoa; Database Operator: Rosa Vicuna.

Company headquarters are designated by a *

JACKET/SLEEVE MANUFACTURERS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. CD, Tape.

LABEL MANUFACTURERS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. Tape.

PRINTING

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

GRAPHIC DESIGN

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

JEWEL BOX MANUFACTURERS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro.

MASTERING FACILITIES

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. Audio.

CUSTOM TAPE DUPLICATORS

"El Virrey" Industrias Musicales S.A., Av. La Molina #473, Urbanizacion Industrial Vulcano, Ate Vitarte, 3, (+51) 348 7700, (+51) 348 7445, Fax: (+51) 348 7660. Pres./Gen. Mgr.: Monica Brenner; Mktg. Dir.: Juan Nunez; Financial Mgr.: Carlos Ferraro. Audio: Cassette. Audio Packaging Services-Inserting, Labeling.

PHILIPPINES

RECORD LABELS

Alpha Records Corp. *

1731 E. Rodriguez Sr. Ave., Cubao, Quezon City, 1102, (+63) 2.921-1952, (+63) 2.921-3164, Fax: (+63) 2.924-5818; E-Mail: alpharec@mnl.sequel.net; Pres.: Buddy O. de Vera; Exec. Vice Pres.: Alvin F. de Vera; Vice Pres., External Aff.: Roger O. de Vera; Finance Mgr.: Raymond C. de Villa; Vice Pres., Finance: Joy Macalintal; Vice Pres., Prod.: Ben C. Balboa; A&R: Manuel Salta; Int. Auditor: Minerva Bayudan; Advertising/Promo. Mgr.: Marjorie P. Bartolome.
Labels Owned: Alva, Excel, Fama, Fame, Jonal, Kinamaham, Mayon, Plum; Distributed: Astars.

Dyna Products, Inc.

11/F Strata 200 Bldg., Emerald Ave., Ortigas Ctr., Pasig City, Metro Manila, 1600, (+63) 02.632 1155, (+63) 02.632 1156, Fax: (+63) 02.632 9228; Managing Dir.: Howard Go Dy.
Labels: Distributed: Intersound Entertainment, Interstar Music Com. Ltd., Polystar Co. Ltd., Toco Int'l.

Infiniti Music *

10th Floor, Sagittarius Condominiums, De La Costa St., Saicedo Village, Makati, (+63) 816 3881, (+63) 818 4189, Fax: (+63) 816 4192; Pres./CEO: Joel Jimenez; A&R Mgr.: Kedy Sanchez; Mktg. Mgr.: Teena Beron; Adv. Consultant: Raymond Miranda.

Labels Owned: Burning Ash, Infiniti, Shadow.

Ivory Records Corp. *

80 Quadrad Bldg., Ortigas Ave., Greenhills, San Juan, MM, 1502, (+63) 2.721-6278, (+63) 2.721-0763, Fax: (+63) 2.722-7097; Pres./Gen. Mgr.: Antonio M. Ocampo; Exec. Vice Pres.: John C. Tan; Sales Mgr.: Gregorio G. Gruyal; Audition/Research Mgr.: Flordelisa C. Magcale.
Labels Owned: AVI, Ivory, Music Box, Peace Music, Small World, Stripes, Tone Def; Distributed: Randolph Prods., Inc.

Octo Arts EMI Music, Inc.

Octo Arts Bldg., 108 Panay Ave., Quezon City, Metro Manila, (+63) 2.968 191, Fax: (+63) 2.921 1339; Managing Dir.: Ricky R. Ilacad.

Quantum Music Corp. ★

Ventures I Bldg. 7849 Makati Ave. cor Gen Luna Sts., Makati Metro Manila, (+63) 2.899-3095, Fax: (+63) 2.899-3088; E-Mail: cnavarro@compass.com.ph; Pres.: Ramon P. Jacinto; Gen. Mgr.: Chola C. Navarro; Nat'l Sales Mgr.: Rodelio Salazar; Prodn./Recording Mgr.: Boyet Palisoc; Prodn.: Renan Ediza. Labels Owned: RJ; Distributed: A&W Int'l, American Gramophone, Daughters of St. Paul, LTM Rosa, Sony Music Entertainment, Warner Music Philippines.

Sony Music Entertainment (Philippines) Ltd.

No. 108 Panay Ave., Diliman, Quezon City, 1103, (+63) 2.352 150, (+63) 2.982 461, Fax: (+63) 2.361 9559; Managing Dir.: Wally Chamsay. Labels Owned: Columbia, Epic, Praise.

Universal Records ★

135 P. Sevilla St. cor. 3rd Ave., Grace Park, Caloocan, MM, 1400, (+63) 2.361-0248, (+63) 2.363-1162, Fax: (+63) 2.361-2995; E-Mail: universaltrec@netasia.net; Pres.: James G. Dy; Exec. Vice Pres.: Ramon Chuaying; Gen. Mgr.: Bella D. Tan; Sr. Label Mgr.: Peter Chan. Labels Owned: Verde, Vision; Distributed: Walt Disney, Ichiban, Perleberg, Pony Canyon, Silverwave, Tenacious, ZYX, Zomba Recording Corp.

MUSIC PUBLISHERS

BMG Music Philippines, 3/F-Equitable Banking Corp. Bldg., 898 Aurora Blvd., Cubao, Quezon City, Metro Manila, (+63) 2.911 0471, Fax: (+63) 2.911 1934, Managing Dir.: Rudy Tee; Publishing Mgr.: Nataníel Tan.

Octo Arts EMI Music, Inc., Oct Arts Bldg., 108 Panay Ave., Quezon City, Metro Manila, (+63) 2.968 191, Fax: (+63) 2.921 1339, Managing Dir.: Ricky R. Ilacad.

WHOLESALE & DISTRIBUTORS

New Oro Record Center ★, Tiano Bros. Street, Cagayan de Oro City, (+63) 8822.724936, Fax: (+63) 8822.726558. Chief Exec.: Mark Anthony Uy; Buyer: Ana Marie Uy. (Distributor, One-Stop)

Universal Records ★, 135 P. Sevilla St., Cor. 3rd Ave., Grace Pk, Caloocan City Manila, 1400, (+63) 2.361-0261, (+63) 2.361-0248, Fax: (+63) 2.361-2995; E-Mail: universaltrec@netasia.net. Pres./COB: James G. Dy; Exec. Vice Pres.: Ramon Chuaying; Gen. Mgr.: Bella D. Tan; Sr. Label Mgr.: Peter Chan; Sales/A&R Mgr.: William Lim. (Distributor, Importer, Exporter) Labels Distributed: Audio: Walt Disney, Avex D.D., Inc., PonyCanyon Entertainment, Form Private Ltd., Valentine Music, Zomba Music Group, Pandisc, Neurodisc, Newton, DM, JVC, 4AD, Rock, Sin-Drome, Sugo, Real Music, Shanachie, Sheffield Lab, PolyGram Int'l, Respect Music & Ent. Int'l, Universal, Bell, Verde, Icon, Vision, Rhythm, Dance Bug.

BLANK & MAGNETIC MEDIA MANUFACTURERS

BASF Philippines, Inc./Vitacolor Industries, Inc., Emerald Bldg., Ortigas Ctr., 1605 Pasig, Metro Manila, (+63) 2.631 1601, Fax: (+63) 2.631 3002, Pres./Managing Dir.: Jaime B. Mendoza; Sales Mgr., Magnetic Div.: Jessica S. Huang-Lara.

Dyna Products, Inc., 11/F Strata 200 Emerald Ave. Ortigas Ctr., Pasig, 1600, (+63) 2.632-1155, Fax: (+63) 2.632-9228, CEO: James Go Dy; Managing Dir./Vice CEO: Howard Go Dy; Gen. Mgr.: Ben Tan.

BLANK TAPE LOADERS

BASF Philippines, Inc./Vitacolor Industries, Inc., Emerald Bldg., Ortigas Ctr., 1605 Pasig, Metro Manila, (+7) 2.631 1601, Fax: (+7) 2.631 3002, Pres./Managing Dir.: Jaime B. Mendoza; Sales Mgr., Magnetic Div.: Jessica S. Huang-Lara.

RECORD PROMOTION COMPANIES

Alpha Records Corp. ★, 1731 E. Rodriguez Sr. Ave., Cubao, Quezon City, 1102, (+63) 921-1952, (+63) 921-3164, Fax: (+63) 924-5818, E-Mail: admin@alpharecords.com, Web Site: www.alpharecords.com. Pres.: Buddy O. De Vera; Exec. Vice Pres.: Alvin F. De Vera; Vice Pres./External Aff.: Roger O. De Vera; Vice Pres. Internal Aff.: Rey Cruz, Jr.; Controller: Minerva Bayudan.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Ortigas Complex, Pasig Metro Manila, 1600, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Mng. Dir.: Jaime B. Mendoza; Sales Mgr.: Jessica S. Huang-Lara. Audio (BASF cassettes C-O & snap packs, pancake), Video (Pancakes).

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221. Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan. Audio (Cassette C-O, Cassette Snap Pack).

JEWEL BOX MANUFACTURERS

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221. Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy;

Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan.

RAW MATERIALS MANUFACTURER

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221. Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan. (PVC Record Compound).

PLATING & PRESSING PLANTS

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221. Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan. Plating, Pressing. LP.

MASTERING FACILITIES

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Ortigas Complex, Pasig Metro Manila, 1600, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Mng. Dir.: Jaime B. Mendoza; Sales Mgr.: Jessica S. Huang-Lara. Audio.

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221. Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy; Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong; Treasurer: Gregorio Tan. Audio.

CUSTOM TAPE DUPLICATORS

Alpha Records Corp. ★, 1731 E. Rodriguez Sr. Ave., Cubao, Quezon City, 1102, (+63) 921-1952, (+63) 921-3164, Fax: (+63) 924-5818, E-Mail: admin@alpharecords.com, Web Site: www.alpharecords.com. Pres.: Buddy O. De Vera; Exec. Vice Pres.: Alvin F. De Vera; Vice Pres./External Aff.: Roger O. De Vera; Vice Pres. Internal Aff.: Rey Cruz, Jr.; Controller: Minerva Bayudan. Audio: Cassette.

BASF Philippines, Inc./Vitacolor Industries, Inc. ★, Ortigas Complex, Pasig Metro Manila, 1600, (+63) 2.631-1601, Fax: (+63) 2.631-3002, Pres./Mng. Dir.: Jaime B. Mendoza; Sales Mgr.: Jessica S. Huang-Lara. Audio: Cassette. Audio Packaging Services-Inserting, Collating, Labeling.

Dyna Products, Inc. ★, 135 Second Ave., Grace Park, Caloocan City, (+63) 2.362 0345, (+63) 2.362 1360, Fax: (+63) 2.362 2221. Pres.: Albert Tan; Exec. Vice Pres.: James G. Dy;

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Member

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Mktg. Dir.: Howard Dy; Sales Mgr.: Billy Ong Hua Chiong;
Treasurer: Gregorio Tan.
Audio: Cassette.

SAUDI ARABIA

RECORD LABELS

Modern Electronics Est.

PO Box 1228, Jeddah, 21431, (+966) 2.643 6026, Fax: (+966) 2.644 1833; E-Mail: sethi@meesony.ccmil.compuserve.com.;
Exec. Dir.: Anil Kumar Sethi; Managing Dir.: Rif O. Abou Richeh;
Gen. Mgr.: Medhat Ahmed Bakraa.
Labels Distributed: A & M, Columbia, Epic, Island, London, Mercury, Philips, Polydor, Polygram, Sony.

SINGAPORE

RECORD LABELS

Form Records Pte Ltd.

Form Industrial Bldg., 39 Tampines St. 92, Singapore, 528883,
(+65) 788 7888, Fax: (+65) 787 1238; E-Mail: formgr@form.com.sg; Marcom Int'l: Eddy Hass; Label Mgr.: Leslie; A&R Mgr.: Alan Tan; Purchasing Mgr.: Daryl Wong.
Labels Owned: Angales Diablo Corp.; Distributed: Big Life, Edel, Moonshine, Ninja Tune, React, Telestar, Zomba.

Kwang Sia Pte. Ltd.

302 Orchard Rd., #13-01/04 Tong Bldg., Singapore, 238862,
(+65) 738-9800, Fax: (+65) 738-9992; Dir.: Ricky Ang.

Life Records Industries (Pte) Ltd.

232 Serangoon Rd., Singapore, 0821, (+65) 02.2933404, Fax: (+65) 02.2930129; Managing Dir.: Ng Cheong Hock; Dir.: Ng Ay Na.

Labels Owned: HSP, Lerk Foong, Li Foong, Life.

Meistersinger Musik Singapore Pte. Ltd./Nightingale Records

Serangoon Central PO Box 587, Singapore, 915503, (+65) 483-5014, Fax: (+65) 383-4357; Dir.: Rudolf Hohenberger; Dir.: Serene Wee; Dir.: Yvonne Lesslar.
Labels Owned: Mona Lisa.

Naxos (Singapore) Pte Ltd.

215 Henderson Rd., #01-05/06, Henderson Ind. Park, Singapore, 0315; Managing Dir.: George Lim; Mktg. Mgr.: Sim Ai Cheng.
Labels Distributed: Celestial Court, Celestial Harmonies, Donau, Fantasy, Lipstick, Marco Polo, Mode, Opus III, Silva Screen.

Pony Canyon Entertainment(s) PTE Ltd.

Capital Bldg., 11 Stamford Rd., #02-05, Singapore, 178884,
(+65) 338-4855, Fax: (+65) 338-0905; E-Mail: pony@pacific.net.sg; Managing Dir./A&R: Jimmy Wee; Gen. Mgr., Sales: Kei Hosoji.

Labels Distributed: Acid Jazz, Beggars Banquet, Echo, Gallo, Hollywood, Mammoth, Music for Nations, Mute, Tommy Boy.

Rock Records Pte. Ltd.

No. 8 New Industrial Rd., #05-01/02/03, LHK 3 Bldg., Singapore, 536200, (+65) 286 5066, Fax: (+65) 281 6533; Pres.: Sam Duann; Country Mgr.: Chen Tuan Tuan.
Labels Owned: Culture, Diamond; Distributed: Avex, Delphine, Fantasy, Naxos, Restless, Rykodisc, Varese Sarabande.

Sony Music Entertainment (Singapore) PTE Ltd.

10, Upper Aljunied Link, #03-08, Singapore, 367 904, (+65) 282 1266, Fax: (+65) 286 1266; Managing Dir.: Terence Phung; Controller: Yee Cheau Wen; Int'l A&R Mgr.: Joseph Loo; Mktg. Mgr.: Ian Ng.

Labels Distributed: Columbia, Epic, Epic Assoc.

Unison Private Ltd. ★

24, Kingswear Ave., Singapore, 557205, (+65) 2785208, (+65) 2800909, Fax: (+65) 2735444; Managing Dir.: T.T. Quek; Mktg. Mgr.: Billy Kuek.
Labels Owned: Alshire.

MUSIC PUBLISHERS

BMG Music Publishing (Singapore) Pte. Ltd., 59 Jalan Pemimpin #01-01, L&Y Bldg., Singapore, 577218, (+65) 278 8388, Fax: (+65) 353 1771, Managing Dir.: Frankie Cheah; Dir., Finance: Edmund Lim; Publishing Mgr.: De Layla Sharif.

EMI Music Publishing Singapore, 213 Henderson Rd., 03-05 Henderson Industrial Park, Singapore, 159553, (+65) 270 9636, Fax: (+65) 270 5987, Managing Dir.: Peter Lau; Financial Dir.: Sok Hui Lee; Mgr.: Janet Keeg.

Peermusic Pacific Pte. Ltd., 20 Kramat Ln., #04-06 United House, Singapore, 0922, (+65) 737 2311, Fax: (+65) 737 5155, Mgr.: Paul Edwards.

Peermusic Pacific, 20 Kramat Ln., #04-06 United House, Singapore, 0922, (+65) 737 2311, Fax: (+65) 737 5155.

Rock Music Publishing Co. Pte Ltd., 8 New Industrial Rd., #05-01/02/03, LHK Bldg., Singapore, 536200, (+65) 286 5066, Fax: (+65) 281 6533, Country Mgr.: Chen Tuan Tuan.

Sony Music Publishing (Singapore) Pte. Ltd., 10, Upper Aljunied Link, #03-08, Singapore, 367 904, (+65) 282 1266, Fax: (+65) 286 1266, Pres.: Terence Phung; Prof./Creative Mgr.: Ong Wan Ling.

WHOLESALE & DISTRIBUTORS

Alshire (S) Pte Ltd., 1 Maritime Sq., #02-78, World Trade Center, 099253, (+65) 2744567, (+65) 2785208, Fax: (+65) 2735444, Managing Dir.: T.T. Quek; Mgr.: Billy Kuek. (Compact Disc, Pre-Recorded Audio Tape) (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Alshire, AIM, Cogent.

Cutouts/Overstocks: Compact Discs.

Asia Music Distribution Pte. Ltd., Block 605A Macpherson Rd., #03-04, Citimac Industrial Cmplx., 1440, (+65) 283 6168, Fax: (+65) 283 0363. Gen. Mgr.: Steven Ng, Boon Tee; Mgr.: Alex Ng; Buyer (Pre-Recorded Music): Vivien Ng; Buyer (Videos): Victor Ng. (Pre-Recorded Audio Tape, Video - Cassette, Video - Disc) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) LS, Brentwood, Sparrow, AM, Carla, HK, CRC, DMCD, SDCD, AKS, FLCD; Video: (Cassette & Disc) LS, Brentwood.
Pay-Per Transaction.
Labels Imported: Video (China, Taiwan, USA); CD (US, Europe, SE Asia)

Chiang Huat Co. Pte. Ltd./Around The World Music ★

Blk. 20, Outram Park, #01-195, Singapore, 0316, (+65) 220 3444, (+65) 222 2973, Fax: (+65) 224 7805. Pres.: Bob Weiss; Managing Dir.: Plelak Chang. (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Licensee)

Labels Distributed: Audio: (Disc) Amerisound, Aubergine, Aviator, Beacon, BrainChild, Baja/TSR, Canyon, Chesky, CTI, Fahrenheit, GNA, Golden Gate, GSP/Kamei, Higher Octave, Michele Audio, Miramar, M-K Sound, Narada, Omega/Vanguard Classics, Positive, Pure & Simple, Ranwood, Selva, Sonic Images, Soul Coast, Syner-Chi, Sound Designs of Arizona, Vanguard, Eclectic, Interworld, One Voice, Chacra Entertainment.
Labels Imported: USA, Australia, Canada, United Kingdom

Joyworld Music Pte Ltd., 30 Kallang Place #07-16/17, Singapore, 1233, (+65) 2911122, Fax: (+65) 2980478. Pres.: Steven Lim; Gen. Mgr.: Elhan Ho; Sales: Jessica Loh. (Compact Disc, Pre-Recorded Audio Tape, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Racso, San Ger, Wha Shing, Tony, RMB, YDG, BR, Star, Inc., Fun, Skyline.

Music Warehouse, 1 Maritime Sq., #02-137, World Trade Ctr., Harbour Promenade, 0409, (+65) 3751212, Fax: (+65) 3751219. Mng. Dir./Buyer: Steven Wong; Mgr./Buyer: Grace Pey. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Cutouts, Overstock, Accessories, CD ROM, CD-I) (Distributor, One-Stop)

Labels Distributed: Audio: (Cassette & Disc) ATR, Audio (Germany); Pierre Verany (France); Japan Audio Society, Three Blind Mice (Japan); Fonix Musik (Denmark); Shamrock (Austria); Audiofon, Valentino, Jondi, Sin Drome (U.S.); Dara, Grapewine Label (U.K.).

Labels Exported: Audiophiles, Jazz and New Age labels
Products/Accessories: CD, Tape & Record Care Products: Hadoka; Storage & Carrying Cases: J.D. Whitney, Case Logic

Pony Canyon Entertainment, 11 Stamford Rd., 2-5 The Capitol Bldg., Singapore, 178884, (+65) 338-4855, Fax: (+65) 338-0905; E-Mail: pony@pacific.net.sg, Managing Dir.: Jimmy Wee; Gen. Mgr.: Kei Hosoji. (Distributor)

Rock Records & Tapes Pte Ltd., 8 Industrial Rd., #05-01/02/03, LHK Bldg, Singapore, 536200, (+65) 286 5066, Fax: (+65) 281 6533. Country Mgr.: Chen Tuan Tuan. (Compact Disc, Records) (Distributor, Importer)

Labels Distributed: Audio: (Cassette & Disc) Delphine, VSD, Rykodisc.
Labels Imported: Delphine (France); VSD, Rykodisc (USA)

Swissteo Holding (S) Pte Ltd., Blk. 37 #03-45 Defu Lane 10, Singapore, 539214, (+65) 280-9033, Fax: (+65) 382-1733; E-Mail: sth@pacific.net.sg; Web Site: www.gs.com.sg/swissteo/. Managing Dir.: Swiss Teo S.K.; Gen. Mgr.: Alywin Wee Hun Kee; A&R Mgr.: Wong Chin Juan; A&R (Dance) Mgr.: Derek Ng Choon Teck; Sales Mgr.: Jolene Teo S.N.; Dir.: Nelson Teo S.T.; Import/Export Dir.: Edna Teo Ai Ling. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Cassette & Disc) Nimbus, DI Production, SNS Production, K-Tel Int'l (USA) Int'l, S&F Entertainment, SBI Global, Celebrity Licensing, Ryder Music, Les Disques, Dance Plant, Neurodis.
Labels Imported: K-Tel Int'l (USA), Inc., S&F Entertainment, SBI Global, Celebrity Licensing, Ryder Music, Les Disques, Dance, Neurodis

BLANK & MAGNETIC MEDIA MANUFACTURERS

Datapulse Technology Ltd., 15A Tai Seng Dr., Singapore, 535225, (+65) 382 7989, Fax: (+65) 382 8070, E-Mail: dtpulse@pacific.net.sg, Contact: Ng Leok Cheng.

General Magnetics Ltd., 625 Lorong 4, Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, E-Mail: genmag@singnet.com.sg, Web Site: http://www.asiainfo.com.sg/gm, CEO: Ho Loon Ming; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.

MUSIC & VIDEO ACCESSORY MANUFACTURERS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
Leader Tape-Video, Splicing Tape & Equipment-Video.
CD/Record: Carrying & Storage Cases, Other (Mfg. micro floppies).
Tape: Head Cleaners-Audio/Video.

Company headquarters are designated by a ★

COMPUTER SYSTEMS & SERVICES

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.

PERFORMING RIGHTS ORGANIZATIONS

Fox Agency Singapore, 10 Anson Rd., #17-24 International Plaza, Singapore, 079908, (+65) 222 6988, Fax: (+65) 222 9600.

RECORD PROMOTION COMPANIES

Music Distributors (S) Pte Ltd., #02-137 Harbour Promenade, World Trade Ctr., Singapore, (+65) 99253.3751213, Fax: (+65) 99253.3751219, E-Mail: musicwhs@pacific.net.sg, Dir.: Steven Wong.

ENVELOPES & MAILERS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
CD, Tape, Video Disc.

SwissTeo Holdings (Singapore) Private Ltd., Block 37, Defu Ln. 10, #03-45, Singapore, 539214, (+65) 280 9033, Fax: (+65) 382 1733. Managing Dir.: Swiss Teo; Managing Dir.: Nelson Teo. CD.

JACKET/SLEEVE MANUFACTURERS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
CD, Tape, Video Disc.

LABEL MANUFACTURERS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
CD, Tape, Video Disc.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
Audio (C-O Cassette, Norelco Box).

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, E-Mail: genmag@singnet.com.sg, Web Site: www.asiainfo.com.sg/gm, CEO: Ho Loon Ming; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.
Audio (Audio Tape in Web & Pancake Form).

Goldtron magmedia Pte Ltd., No. 5 Loyang Way, Singapore, 508720, (+65) 545-0848, Fax: (+65) 545-0843, Gen. Mgr.: Lim Siew Hwei; Mktg. Mgr.: Jean Wong; Sales Support Officer: Laila Jamali.
Video (V-O, Bulk Tape).

JEWEL BOX MANUFACTURERS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, E-Mail: genmag@singnet.com.sg, Web Site: www.asiainfo.com.sg/gm, CEO: Ho Loon Ming; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.

Swiss Teo Holdings (Singapore) Private Ltd., Block 37, Defu Ln. 10, #03-45, Singapore, 539214, (+65) 280 9033, Fax: (+65) 382 1733. Managing Dir.: Swiss Teo; Managing Dir.: Nelson Teo.

RAW MATERIALS MANUFACTURER

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dtpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.

Goldtron magmedia Pte Ltd., No. 5 Loyang Way, Singapore, 508720, (+65) 545-0848, Fax: (+65) 545-0843, Gen. Mgr.: Lim Siew Hwei; Mktg. Mgr.: Jean Wong; Sales Support Officer: Laila Jamali.
(Video & Audio Pancakes).

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
CD, Videodisc, DMM, CDV.
Other services: Warehouse, MIS (Inventory).

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, E-Mail: genmag@singnet.com.sg, Web Site: www.asiainfo.com.sg/gm. CEO: Ho Loon Ming; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen. CD.

SwissTeo Holdings (Singapore) Private Ltd., Block 37, Defu Ln. 10, #03-45, Singapore, 539214, (+65) 280 9033, Fax: (+65) 382 1733. Managing Dir.: Swiss Teo; Managing Dir.: Nelson Teo. CD.

PLATING & PRESSING PLANTS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
Pressing.

MASTERING FACILITIES

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, E-Mail: genmag@singnet.com.sg, Web Site: www.asiainfo.com.sg/gm. CEO: Ho Loon Ming; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

The Mastering Suite, 12 New Industrial Rd., #03-02, Thoran Technocentre, Singapore, 536202, (+65) 282 8261, Fax: (+65) 282 8973.

Rediffusion (Singapore) Pte. Ltd., 6 Harper Rd., #04.01/08 Leong Huat Bldg., Singapore, 369674, (+65) 383 2633, Fax: (+65) 383 2622, E-Mail: redifm@singnet.com.sg. Managing Dir.: Wong Ban Kuan; Commercial Prodn. Mgr.: Eddie Cheng; Mktg. Mgr.: Jackson Loke.
Audio.
Specializing in: Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Datapulse Technology Limited, 15A Tai Seng Dr., Singapore, 535225, (+65) 382-7989, Fax: (+65) 382-8070, E-Mail: dpulse@pacific.net.sg. Mng. Dir.: Ng Cheow Chye; Gen. Mgr.: Ng Leok Cheng.
Audio: Cassette, Open Reel, DAT, Real-Time. Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

General Magnetics Limited, 625 Lorong 4 Toa Payoh, Genmag Bldg., Singapore, 319519, (+65) 259 5511, Fax: (+65) 259 3723, E-Mail: genmag@singnet.com.sg, Web Site: www.asiainfo.com.sg/gm. CEO: Ho Loon Ming; Sales Mgr.-Audio: Gerald Tan; Sales Mgr.-CD: Steven Wee; Sales Mgr.-MFD: Max Yuen.
Audio: Cassette, Open Reel.

Goldtron magmedia Pte Ltd., No. 5 Loyang Way, Singapore, 508720, (+65) 545-0848, Fax: (+65) 545-0843. Gen. Mgr.: Lim Siew Hwei; Mktg. Mgr.: Jean Wong; Sales Support Officer: Laila Jamali.
Audio: Cassette, DCC. Audio Packaging Services-Inserting, Collating, Labeling.

Rediffusion (Singapore) Pte. Ltd., 6 Harper Rd., #04.01/08 Leong Huat Bldg., Singapore, 369674, (+65) 383 2633, Fax: (+65) 383 2622, E-Mail: redifm@singnet.com.sg. Managing Dir.: Wong Ban Kuan; Commercial Prodn. Mgr.: Eddie Cheng; Mktg. Mgr.: Jackson Loke.
Audio: Cassette, Open Reel, DAT, Real-Time.

PACKAGING SERVICES - NON DUPLICATOR ONLY

SwissTeo Holdings (Singapore) Private Ltd., Block 37, Defu Ln. 10, #03-45, Singapore, 539214, (+65) 280 9033, Fax: (+65) 382 1733. Managing Dir.: Swiss Teo; Managing Dir.: Nelson Teo.

MANUFACTURING EQUIPMENT TO PROCESS & PRODUCE RAW TAPE

Goldtron magmedia Pte Ltd., No. 5 Loyang Way, Singapore, 508720, (+65) 545-0848, Fax: (+65) 545-0843. Gen. Mgr.: Lim Siew Hwei; Mktg. Mgr.: Jean Wong; Sales Support Officer: Laila Jamali.
Video (Toshiba 600mm width).

SOUTH AFRICA

RECORD LABELS

BMG Records Africa (Pty) Ltd.

3rd Floor, Metal Box Ctr., 25 Owl St., Auckland Park, 2092, (+27) 11.482 1555, Fax: (+27) 11.482 1260; E-Mail: bmg@iafrica.com.
Labels Owned: Arista, RCA.

CCP Records

Box 99/315 Carlton Centre, Johannesburg, 2000, (+27) 331 3831, Fax: (+27) 331 6066; Dir.: Barry Guy; Gen. Mgr.: Harvey Roberts.
Labels Owned: Brenda, Flame, Fly (Family), Magic, Vuka Africa.

G.S.E. Claremont Records

55 Palmboom Rd., Newlands, 7700, (+27) 021.686-6915, Fax: (+27) 021.686-6043; Owner: Donald Graham; Admin./Acct.: Mary Graham.
Labels Owned: Claremont.
US Reprs.: Albany Music (NY).
Int'l Reprs.: Complete Record Co. (UK).

Gallo Record Co.

6 Hood Ave., Rosebank, Johannesburg, (+27) 11.788 0519, Fax: (+27) 11.442 5962; Managing Dir.: Charles Kuhn; Int'l Dir.: Karl Anderson.
Labels: Distributed: Almo, Beggars Banquet, Energy, Media, Naxos, Pulse 8, Steppin Out, Strictly Rhythm, Time, ZYX.

Grace Music ★

PO Box 997, Florida, 1710, (+27) 1205.51504, Fax: (+27) 1205.51504; Pres.: J. Crickmore-Thompson.
Labels Owned: Grace, Heard, Umusa.

David Gresham Record Co. (Pty) Ltd. ★

PO Box 46020, Orange Grove, 2119, (+27) 11.444 2630, Fax: (+27) 11.444 1932; CEO/Managing Dir.: David Gresham; Joint Managing Dir.: Allan Goldswain.
Offices: 30423 Canwood St., Ste. 135, Agoura Hills, CA, 91301, (818) 879-9070, Fax: (818) 879-0354, Pres.: David Gresham; Bus. Aff. Mgr.: Rick Nelson.
Labels: Distributed: CMR (Ireland), Castle Communications (UK), Dig It Int'l (Italy), Dome (UK), Dynamik (UK), K-Tel Entertainment (USA/UK), Love This (UK), Mega (Scandinavia), Mute (UK), Next Plateau (USA), React (UK), Roadrunner (Holland), Ultimatum (UK), X/ORE (UK).

Hit City Records

56 Donegal Ave., Greenside E., Johannesburg, 2193, (+27) 646 1068, (+27) 646 6217, Fax: (+27) 646 1068; E-Mail: hitecity@ace.net.co.za; Managing Dir.: John Galanakis; Gen. Mgr.: Jill Galanakis.
Labels Owned: Leopard, White Dove.

M.E.L.T. 2000

PO Box 3128, Parklands, 2121, (+27) 11.802 5421, Fax: (+27) 11.802 5414.

Mac-Villa Music (Pty) Ltd. ★

32 Chadwick Ave., Wynberg Sandton, 2090, (+27) 11.885 2005, Fax: (+27) 11.885 2684; Gen. Mgr.: Andre Viljoen.
Labels Owned: Challenger, UJU.

Mountain Records

9 Clifton Terrace; Observatory, 7925, (+27) 21.477358, Fax: (+27) 21.471359; Managing Dir.: Patrick Lee Thorp.
Labels Owned: Sea Jazz; *Distributed:* DAD, EDM, EWM, New Balance, 3, Tin Can.

Phase Two Music ★

3 Northcliff Office Park, 203 D.F. Malan Dr., Northcliff; Johannesburg, 2195, (+27) 11.888-7148, Fax: (+27) 11.888-7186; E-Mail: phase2cd@global.co.za; Managing Dir.: Terry Fairweather; A&R Dir.: Naomi Le Roux; A&R Mgr.: Lorraine Nortje.
Labels: Distributed: Alshire Int'l, Inc. (USA), Fable Music (Australia), First Night (UK), Four Seasons (Ireland), Freestyle (UK), Larry Page Prodn. (UK), Now Music (UK), Saja Music (USA), Start (UK), Telstar (UK).

PolyGram South Africa

1st Floor, Gallo House, Hood Ave.; Rosebank, Johannesburg, 2000, (+27) 11.788 2114, Fax: (+27) 11.788 8107; Managing Dir.: Harry Voerman; Mktg./A&R Dir.: Steve Harris; Nat'l Product: Lance Stehr.
Labels Owned: Dawn, Teal; *Distributed:* A&M/Island/Motown, Decca, Ghetto Ruff, Mercury, Philips, Polydor.

Reamusic Records ★

4 Wordsworth Ave., Senderwood; Bedfordview, Johannesburg, TVL, 2008, (+27) 11.453-1432, Fax: (+27) 11.453-2572; Proprietor: Clive Risko; A&R Mktg.: Sarie Fourie; Music Producer/A&R: Enoch Nondala.
Labels Owned: Boots, Brettian, Jaguar, Ream.
US Reprs.: Rounder Records (MA).
Int'l Reprs.: ARC Music (UK).

Shifty Music

49 Terrace Rd., Bertrams; Johannesburg, 2094, (+27) 11.624-1960, (+27) 11.614-9046, Fax: (+27) 11.624-1960; E-Mail: shifty@wn.apc.org; Managing Dir.: Lloyd Ross; Mktg. Mgr.: Warrick Swinney; Promo.: Janneke Strydom.
Labels Owned: Gross Nat'l Products.

Sony Music Entertainment (S.A.) Pty. Ltd.

230 Jan Smuts Ave., Dunkeld W., 2196; Johannesburg, (+27) 11.328 8500, Fax: (+27) 11.447 7180; Managing Dir.: Guy Henderson; Mktg. Dir./A&R: Duncan Gibbon.

Stave Record Productions (PTY) Ltd. ★

319 Delphinus St., Waterkloof Ridge, Pretoria, TVL, 0181; Pres.: Robert Schroder; Dir.: Anthony Bock; Dir.: Mervyn Mittel.

Trio Records (Pty) Ltd.

1. Simpan Rd.; Germiston, 1401, (+27) 11.873-1139, Fax: (+27) 11.873-1273; Managing Dir.: Gavin Gibb; Finance Mgr.: Sam Woolf; Whse. Mgr.: Farouk Ally.
Labels Owned: Venus; *Distributed:* Gazania, Inhouse.

Tusk Music Co. (Pty) Ltd.

PO Box 156, Crown Mines, Johannesburg, 2025, (+27) 11.839 2211, Fax: (+27) 11.837 9113; Managing Dir.: Michael Oldfield; Mktg. Dir.: Benji Mudie; Dir., Kariba: Kgomotso More.
Labels Owned: Kariba, One World; *Distributed:* Atlantic, Edel, Elektra, MNW, Warner Bros., Warner Music Int'l.

Vision Records

PO Box 10560, Lenasia, Johannesburg, 1820, (+27) 11.852 5040; Managing Dir.: A.A. Haffejee.
Labels Owned: Vision Music; *Distributed:* DRG Music, Magnum Music, PPD Entertainment Grp., Placenta Music, Roir.

MUSIC PUBLISHERS

Angela Music Publishing Co. Pty. Ltd. ★, (SAMRO) 49-A Kildare Ave. Parkview, Johannesburg, 2193, (+27) 486 3611, Fax: (+27) 646 2990, Managing Dir.: Terry Dempsey; Gen. Mgr.: Carrie Dempsey.
Owned: Goldrush Music, Lazer Songs, Storm Music.

BMG Africa Music Publishing, PO Box 91432, Auckland Park, Johannesburg, 2006, (+27) 11.482 1555, Fax: (+27) 11.482 1260, Managing Dir.: Keith Lister; Publishing Dir.: Peter Vee.

Chappell Music (Africa) Pty. Ltd., PO Box 6857, Johannesburg, 2000, (+27) 837 5571, Fax: (+27) 837 8280, Pres.: Kevin O'Hara; Gen. Mgr.: Kay Pillay.
Owned: WEA Music (South Africa).

De La Music C.C. ★, (SAMRO) One 11th St., Delarey, Johannesburg, 1700, (+27) 673 3012, (+27) 673 3013, Fax: (+27) 673 7873, Managing Dir.: Yvonne Pretorius; Dir.: Boet Pretorius.

EMI Music Publishing (South Africa) Pty. Ltd., (SAMRO) Riverwoods Office Park, Johnson Rd., Senderwood, 2145, (+27) 11.453 3463, Fax: (+27) 11.453 1012, Managing Dir.: Robbie Kallenbach; Creative Mgr.: Terry Meredith.
Owned: Music Piece (SAMRO); *Administered:* Acts Music (SAMRO), Ampelos Music (SAMRO), Blik Music (SAMRO), Clear Music (SAMRO), EMI Brigadiers Music (SAMRO), Passage One (SAMRO), Plymouth Music (SAMRO), Tan Music (SAMRO), Wendy O. Music (SAMRO).

David Gresham Music, PO Box 46020, Orange Grove, 2119, (+27) 11.444 2630, Fax: (+27) 11.444 1932; CEO/Managing Dir.: David Gresham.

Offices: 30423 Canwood St., Ste. 135, Agoura Hills, CA, 91301, (818) 879-9070, Fax: (818) 879-0354, Pres.: David Gresham.
Administered: Asdee Music (Ireland), Barking Green League Music (USA), Bellsize Music (UK), Chelsea Music (UK), Cherry Lane / DreamWorks (USA), Complete Music (UK), French Fried Music (France), Harrison Music Corp. (USA), Hitchings Music (USA), La Matta Publishing (Italy), Mega Songs (Scandinavia), Memory Lane Music (UK/USA), Minaret Music (UK), Nat'l League Music (USA), Neropub/SDM (USA), Nottingham Music (UK), Reformation Music (UK), Scorpio Music (France), Sweet Summer Night/Soft Summer Songs (USA), Valentine Music (UK), Warlock Music Group (USA).

Hit City Music, 56 Donegal Ave., Greenside East, Johannesburg, 2193, (+27) 646 1068, (+27) 646 6217, Fax: (+27) 646 1068, E-Mail: hitecity@acenet.co.za; Managing Member: John Galanakis; Financial Mgr.: Jill Galanakis.

Lister Publications, 17 Roderick Way, Constantia, Cape, 7800, (+27) 021.794 2031, Fax: (+27) 021.794 6902, E-Mail: ro@psypsi.uct.ac.za; Pres.: Kathleen Lister; Gen. Mgr.: Richard Octoby; Prof. Mgr.: Oliver Octoby.

Mac-Villa Music (Pty) Ltd. ★, (SAMRO) 32 Chadwick Ave., Wynberg, Sandton, 2012, (+27) 11.885 2005, Fax: (+27) 11.885 2684, Dir.: Andre Viljoen.

P.T.M. Publishers, (SARRAL/SAMRO/NORM) 3 Northcliff Office Park, 203 D.F. Malan Dr., Northcliff, Johannesburg, 2195, (+27) 11.888 7148, Fax: (+27) 11.888 7186, E-Mail: phase2cd@global.co.za; Managing Dir.: Terry Fairweather.
Owned: P.T. Music; *Administered:* Arabella Music (UK), British Lion Music Ltd. (UK), Deep Purple Management Ltd. (UK), Fable Music Pty. Ltd. (Australia), Four Seasons Music (Ireland), Ricky Gardiner Songs (UK), Purple Music Ltd. (UK), Sweet & Sour Songs (UK).



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Pelvic Music (Pty) Ltd., (SAMRO) PO Box 890505, Lyndhurst, Johannesburg, 2106, (+27) 11.8052500, Fax: (+27) 11.4921059, Pres.: Dr. John Griffith. **Owned:** John Ireland Music (SAMRO).

PolyGram South Africa, PO Box 9299, Johannesburg, 2000, (+27) 11.788 2114, Fax: (+27) 11.788 8107, Managing Dir.: Harry Voerman.

Roan Antelope Music, (SAMRO) PO Box 85, Leeuport, 0486, (+27) 014.735 774, Fax: (+27) 014.315 0599, Co-Owner: Teresa Edmond; Co-Owner: Jon Edmond; Creative Mgr.: Boudine Hametner; Prof. Mgr.: Grant Edmond. **Affiliated:** Ala Carte Music, California Phase Music, Eaton Music Ltd., MPI Music, Neil Music, Sing Music, Tammi Music Ltd.

Robroy Music ★, (SAMRO) 319 Delphinus St., Waterkloof Ridge, Pretoria, TVL 0181, (+27) 886-4141, Fax: (+27) 789-5237, E-Mail: stormy@smartnet.co.za; Pres.: Robert Schroder; Gen. Mgr.: Pat Schroder. **Affiliated:** Stave Music Publishing.

Songwrights Publishers, 9 Clifton Terrace, Observatory, Cape Town, 7925, (+27) 21.471358, Fax: (+27) 21.471359, Pres.: Patrick Lee-Thorp.

Sony Music Entertainment (S.A.) Pty. Ltd., PO Box 411463, Craighall, 2196, Johannesburg, (+27) 11.328 8500, Fax: (+27) 11.447 7180, Managing Dir.: Guy Henderson.

Tradellus & Co. ★, 191 Pine St., Durban, 4001, (+27) 31.304-3978, Fax: (+27) 31.304-2096, Pres.: H. Tradellus. Managing Dir.: E. Rasch. **Owned:** Alfred Publishers, Columbia Publishers, Hal Leonard Music, Warner Bros.; **Administered:** Music Sales.

Transistor Music (Pty.) Ltd., (SAMRO) PO Box 89433, Lyndhurst, Johannesburg, 2106, (+27) 11.726 6311, Fax: (+27) 11.726 5612, Managing Dir.: Chris Kritzing; Dir.: Doug Goetsch; Mktg./Promo. Mgr.: Dave Penhale; Publishing Mgr.: Betty Mordaunt.

Tusk Music Publishing (Pty) Ltd. ★, (SAMRO) PO Box 6857, Johannesburg, 2000, (+27) 837 5571, Fax: (+27) 837 8280, Pres.: Kevin O'Hara; Dir.: Kay Pillay.

Vandor South Africa, Box 1076, Sun Valley, CP 7985, (+27) 21.785 4288, Fax: (+27) 21.785 4287, Vice Pres.: Tilane Pieterse; Exec. Dir.: Ian Nolan.

Worldwide Music Publishing (Pty.) Ltd. ★, (SAMRO/SARRAL) 12 Upper Park Dr., Forest Town, Johannesburg, 2037, (+27) 11.646 6000, Fax: (+27) 11.646 4616, E-Mail: start@icon.co.za; singer@www.music.co.za; Web Site: www.music.co.za; Gen. Mgr.: Ron Singer; Music Mgr.: John Chapman.

Administered: Abaco Music (USA), Amphonic Music (UK), Bosworth Backgrounds (UK), Carin Music Library (UK), Castle Music (Australia), Cavendish Music (UK), Manhattan Music (USA), Megatrax Music (USA), Music House Intl (UK), Parry Music (Canada).

SHEET MUSIC & FOLIO SUPPLIERS

Tradellus & Co., 191 Pine St., Durban, 4001(+27) 31.304 3978, Fax: (+27) 31.304 2096. Pres.: H. Tradellus.

WHOLESALE & DISTRIBUTORS

Kohinoor Store's, 54 Market St., Johannesburg, 2000, (+27) 11.834-1361, (+27) 11.834-1362, Fax: (+27) 11.834-1363, Mgr.: R. Vally; Buyer: Suleiman I. Vally; Buyer: Yusuf I. Vally. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch), Cutouts, Overstock) (Distributor, One-Stop, Rackjobber, Importer, Exporter). **Labels Distributed:** Audio: (Cassette & Disc) African Echoes, Manola, The Sun, Kalamazoo, Souttown.

Maranatha Record Co., 450 Judith St., Glenstantia, Pretoria, 0010, (+27) 012.346 2138, Fax: (+27) 012.346 2519; E-Mail: maranatha@pixie.co.za. Managing Dir.: Lukie Carelsen; Financial Dir.: Brenda Carelsen; Gen. Mgr.: E. Erasmus. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories, Books) (Distributor). **Labels Distributed:** Audio: (Cassette & Disc) Chordant, Warner Alliance, Brentwood Music, Kle-Toi; Video: (Cassette) Chordant, Warner Alliance, Brentwood Music. **Labels Imported:** (Cassette & Disc) Chordant, Warner Alliance, Brentwood Music (USA); Kle-Toi (Canada).

Sheer Sound CC, 79 Churchill Ave., Wendybnd, Johannesburg, 2121, (+27) 11.802-5421, Fax: (+27) 11.802-5414. Mng. Dir.: Damon Forbes; Label Mgr.: Robert Crooking; Gen. Mgr.: Mark Conner. (Distributor). **Labels Distributed:** Audio: (Cassette & Disc) JVC, Higher Octave, Unity, World Circuit, Hardcastle Productions, Heads Up, Baja; Video: (Cassette) JVC, Higher Octave, Unity, World Circuit, Hardcastle Productions, Heads Up, Baja.

Vision Records, 155 Gembok St., Lenasia, Johannesburg, 1820, (+27) 11.852 5040. Managing Dir.: A.A. Haffjee. (Distributor)

WEA (Warner/Elektra/Atlantic Corp.), PO Box 6857, Johannesburg, 2000, (+27) 837 5571, Fax: (+27) 837 8280, Pres.: Kevin O'Hara; Gen. Mgr.: Kay Pillay. (Distributor)

MUSIC LIBRARIES

Worldwide Music Libraries Pty. Ltd., 12 Upper Park Drive, Forest Town, Johannesburg, 2037, (+27) 11.646 6000, Fax: (+27) 11.646 4616, E-Mail: singer@www.ca.za, Web Site:

www.music.co.za. Gen. Mgr.: Ron Singer; Music Mgr.: John Chapman.

SOUTH KOREA

RECORD LABELS

C & L Music, Inc. ★

Hyowon Bldg., 1474-3 Seocho-Dong, Seocho-Gu, Seoul, (+82) 02.522-1886, (+82) 02.583-2731, Fax: (+82) 02.522-5626; E-Mail: cnlr@hitel.net; Pres.: S.G. Choi; Vice Pres.: Tai Lee; Gen. Mgr.: K.H. Park; Sales Mgr.: Jae-Min Park.

Labels Owned: C&L, DJ Studio; **Distributed:** ASV, Accent, Accord, Act, Alfa, Amati, Audiolon, Audite, Bayer, Berlin Classics, CPO, Calig, Celestial Harmonies, Channel Classics, Chesky, Christophorus, Cisco, Claves, DCC, DMP, Divox, EBS, Enja, Etcetera, Fone, GTR, Gallo, Globe, Hannster, Inakustik, Instinct, Intuition, Jacklin, Klavier, Line, Live Classics, Majorskraft, Marophon, Materiali Sonori, Memoria, Mute, Music Masters, NYC, Nippon Crown, One Voice, Opus 111, Pan Classics, Repertoire, Ricercar, SPM, Shadow, Signum, Speakers Corner, Sundance, TRC, Testament, Thorlon, Timeless, VOX, Verabra.

PolyGram Korea

Sung Soo Bldg. 284-9, 2-Ka, Sung Soo-Dong, Sungdong-gu, Seoul, 133-123, (+82) 2.3408 8000, Fax: (+82) 2.468 4165.

Rock Records & Tapes (Korea) Co. Ltd.

834-34 Yeoksam-dong, Hongwu Bldg. B1, Kangnam-gu, Seoul, (+82) 2.569 3633, Fax: (+82) 2.569 3634; E-Mail: rockorea@bora.dacom.co.kr; Mktg. Mgr.: Juny Won-Suk; Country Mgr.: Gary Wu; Gen. Mgr.: Pei-Rong Wang; Dir.: Mktg.: Chan-Hee Lee. **Labels Distributed:** Alligator, Avex Trax, Beggars Banquet, Delphine, Fantasy, 4 AD, Metal Blade, Mute, Ryko, Tommy Boy.

Sampony Records, Inc.

Shin Art Space Bldg., 4th Floor, 705-17, Yoksam-Dong, Kangnam-Gu Seoul, (+82) 2.501 0812-5, Fax: (+82) 2.501-0816; E-Mail: sampony1@bora.dacom.co.kr; Pres.: Young-il Lee; Gen. Mgr.: Ja-mook Lee. **Labels Distributed:** Canyon Classic, Canyon Intl, Chima, Hollywood, Mammoth, Music for Nation, Quality, Tommy Boy, Windham Hill.

Sangjiwon, Inc.

#505 Kwangjin Bldg., 83-4 Guro 2-Dong, Seoul, 152-052, (+82) 2.867 4544, Fax: (+82) 2.868 5179; Pres.: Allen Saejeeb Oh; Managing Dir.: Sae-Hoon Oh; Intl Dir.: Hyesook Shin.

Seoul Records

2F, Hankuk Glass Bldg. #45-1, Yoido-dong, Youngdungpo-gu, Seoul, 150-010, (+82) 2.786 4521, Fax: (+82) 2.786 4923.

Seoul Records, Inc. ★

2F, Hankuk Glass Bldg., 45-1, Yoido-Dong Youngdungpo-Gu, Seoul, 150-010, (+82) 02.786 4521, Fax: (+82) 02.786 4923; Pres.: Hong-Hyun Shin; Exec. Dir.: Sung-Tae Kim; Vice Pres.: Mktg./Finance: Wi Chong Lee; Intl Dir.: Byung Chul Soh. **Labels Owned:** Cantabile; **Distributed:** Beaver, Capital Artists, Jimco, King, Legacy, Narada, Noise, Silva Screen.

Si-Wan Records

175-21 Dong-Gyo Dong Mapo-Gu, 1st Fl., Seoul, (+82) 2.325 3544 4, Fax: (+82) 2.338 3122.

Sony Music Entertainment (Korea), Inc.

985-19 Bangbae-dong, Seocho-ku, Seoul, (+82) 2.525 9011, (+82) 2.525 9017, Fax: (+82) 2.597 2301; Managing Dir.: Yeou-Eul Yoon; Mgr., A&R/Mktg.: Jong-Ran Park.

Warner Music Korea

5th Fl. Eunsong Bldg. 601-18 Yoksam-Dong, Kangnam-Ku, Seoul, 135-080, (+82) 2.557 1525, Fax: (+82) 2.563 1085.

Warner Music Korea Ltd.

265-21 Yangjae-Dong, 1-2/F, Youngdong Bldg., Seocho-Ku, Seoul, 137-130, (+82) 2.577 7670, (+82) 2.576 2417.

Dae Young Audio & Video ★

1-135 2KA Shinmoonyo Chungro-Ku; Seoul, 110-062, (+82) 2.786-3721, Fax: (+82) 2.786-0803; Pres.: You Jae Hak; Intl A&R/Asst. Mgr.: Jung Eun-Jung; Intl A&R/Asst. Mgr.: Park Shin-Chun.

Labels Owned: Country & Eastern Music, Incor, MGL, MNW Group AB, Majestic Entertainment, Musikverlag Progressive GmbH, Sundance, Timbuktu (UK), Ltd.; **Distributed:** Polystar.

MUSIC PUBLISHERS

EMI Music Publishing Korea Ltd., Ste. 609, Hyundai Goldentel III, 114, Gwangjang-dong, Gwangjin-gu, Seoul, (+82) 3437 8108, Fax: (+82) 3437 8102, Managing Dir.: David Cha; Creative Dir./Gen. Mgr.: James Cha; Copyright/Repertoire Mgr.: Steve Hong; Royalty Mgr./Admin. Asst.: Joan Lee.

Sam Ho Music Publishing Co., 718-9 Banpo 1 Dong Seocho-Gu, Seoul, 137-041, (+82) 02.512 3515, (+82) 02.512 3578, Fax: (+82) 02.512 3593, Managing Dir.: Kim Yoon Ki.

TAS & SISS ★, (BMI) 100-635, CPO Box 3569, Seoul, (+82) 2.298 5841, Fax: (+82) 2.298 5841, E-Mail: tassiss@nuri.net; Vice Pres.: Eun Kim; Gen. Mgr.: C.W. Hahn.

WHOLESALE & DISTRIBUTORS

Alpac Intl, Inc., Rm. 1514, Riverside Hanshin Core 350, Mapo-Dong, Mapo-Ku, Seoul, (+82) 2.701 3645, Fax: (+82) 2.701 3642, Managing Dir.: Kwon Seung R.; Gen. Mgr.: Yeom Si-Joong; Import Mgr.: Kang Mi-Hyun. (Compact Disc, Video - Cassette, Records (LP's)) (Importer). **Labels Imported:** Dynamic S.R.L. (Italy); Russian Compact Disc (Austria); Moulin D'Or Recordings, Pure & Simple, CTI, Crystal (USA); Media 7, Wotre Music Intl, Back To Blues (France);

Dabringhaus Und Grimm Audiovision GmbH, Magana Media CD Produktions GmbH (Germany); La Boite A Musique S.A. (Belgium)

Bukok Trading, Inc. ★, Rm.#316, Haenam Main Bldg.21 Bukchangdong, Choong-Ku, Seoul, (+82) 2.755-7644, Fax: (+82) 2.753-4587, Mgr.: H.S. Kim; Mgr.: H.S. Park; Rep.: B.B. Park. (Compact Disc, Video - Disc, Records (LP's), Overstock) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Denon, Japan; BIS, Sweden; Melodiya, Russia; Pickwick, Unicorn-Kanchana, UK; Madacy, Canada; Tudor, Switzerland; Pierre Verany, France; Russian Disc, USA; Multisonic Czech; Musica, Austria; Mediaphon, Germany; Nuovaera, Italy.

Labels Imported: Denon/Nippon Columbia, Ltd., Japan, BIS/Grammofon AB BIS, Sweden, Melodiya/Firma Melodiya, Russia, Pickwick/Pickwick Intl Ltd., UK

Labels Exported: Denon/Nippon Columbia, Ltd., Japan, BIS/Grammofon AB BIS, Sweden, Melodiya/Firma Melodiya, Russia, Pickwick/Pickwick Intl Ltd., UK

Dongwon Merchandise, Inc., Yeouido PO Box 1199, Seoul, 150-611, (+82) 02.706 9491, (+82) 02.706 9492, Fax: (+82) 02.706 9493. Managing Dir.: Young Ahn Kwon. (Compact Disc, Video - Disc, Records (LP's), 12-inch), Cutouts, Accessories) (Distributor, Importer, Exporter)

Labels Distributed: Audio: (Disc) Sheffield, Reference Recording, Delos, Simax, FXCD, Victoria.

Labels Imported: Sheffield Lab Reference Recordings, Delos Intl Inc. (USA); Kiskelig, Kulturverkstedt (North Europe)

Products/Accessories: Audio Playback Equip.: A Cappella, AMC, Retel; CD Players: Chuo Denki Inc., Retel Electronics, AMC

LG Soft Ltd., 891, Daechi-dong, Kangnam-gu, Seoul, 135-280, (+82) 2.3459 4637, (+82) 2.3459 4635, Fax: (+82) 2.3439 4620; E-Mail: itsme@star.lgsw.re.kr; Web Site: www.lgsw.re.kr. Entertainment Soft Team: Dae-Hyun Moon; Entertainment Soft Team: Hyo-Sung Kim; Entertainment Soft Team: Jae-Yun Chung/Man Yim; Entertainment Soft Team: Man Yim. (Compact Disc, Video - Disc, Computer Games, CD-ROM, CD-I, 3DO) (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Carlton Classics, Edel Co. (Germany); Atoll Music (France); Video: (Disc) PolyGram, BMG (Korea).

Rock Records & Tapes (Korea) Co. Ltd., 834-34 Yeoksam-Dong, Hongwu Bldg. B1, Kangnam Gu, Seoul, (+82) 2.569 3633, Fax: (+82) 2.569 3634; E-Mail: rock@bora.dacom.co.kr. Mgr.: Won-Suk Jung; Country Mgr.: Wury Gary; Gen. Mgr.: W. Pei-Rong; Dir., Mktg.: Lee Chan-Hee. (Compact Disc, Video - Cassette) (Distributor)

Labels Distributed: Audio: Avex Trax, Fantasy, Delphine, 4AD, Mute, Beggars Banquet, Mixator, Metal Blade, Ryko/Hannibal, Tonny Boy, Restless, Silva Screen.

Labels Imported: Fantasy, Alligator, Metal Blade, Ryko/Hannibal, Restless (US); 4AD, Mute, Beggars Banquet, Silva Screen, cooking Vinyl, Demon (UK); Avex Trax (Japan); Delphine (France); Clepuscule (Belgium)

Seoul Records, Inc. ★, Han-Kuk Glass B/D 2F,45-1, Yoido-Dong, Youngdungpo-Gu, Seoul, 150010, (+82) 2.786-4521, Fax: (+82) 2.786-4923. Pres.: Wi-Chong Lee; Exec. Dir.: Sung Tae Kim; Dir.: Sung Hun Song; Mgr., Intl Aff.: Moon-Sung Hwang. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Victor, Noise, Nadara, Sound Design, Arcadia, King, Dance Plant, LCP, Prestige, Double Dutch.

Seoul Records, Inc. ★, Han-Kuk Glass B/D 2F,45-1, Yoido-Dong, Youngdungpo-Gu, Seoul, 150010, (+82) 2.786-4521, Fax: (+82) 2.786-4923. Pres.: Wi-Chong Lee; Exec. Dir.: Sung Tae Kim; Dir.: Sung Hun Song; Mgr., Intl Aff.: Moon-Sung Hwang. (Compact Disc, Pre-Recorded Audio Tape) (Distributor) **Labels Distributed:** Audio: (Cassette & Disc) Victor, Noise, Nadara, Sound Design, Arcadia, King, Dance Plant, LCP, Prestige, Double Dutch.

LABEL MANUFACTURERS

Dongwon Merchandise, Inc. ★, Yeouido PO Box 1199, Seoul, 150-611, (+82) 2.706 9491, (+82) 2.706 9492, Fax: (+82) 2.706 9493. Pres.: Young Ahn Kwon. CD, Tape, LP.

POLYBAGS & SHRINKWRAP

Dongwon Merchandise, Inc. ★, Yeouido PO Box 1199, Seoul, 150-611, (+82) 2.706 9491, (+82) 2.706 9492, Fax: (+82) 2.706 9493. Pres.: Young Ahn Kwon. Polybag.

CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

Dongwon Merchandise, Inc. ★, Yeouido PO Box 1199, Seoul, 150-611, (+82) 2.706 9491, (+82) 2.706 9492, Fax: (+82) 2.706 9493. Pres.: Young Ahn Kwon. Audio (Cassette).

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Dongwon Merchandise, Inc. ★, Yeouido PO Box 1199, Seoul, 150-611, (+82) 2.706 9491, (+82) 2.706 9492, Fax: (+82) 2.706 9493. Pres.: Young Ahn Kwon. Other (Video CD). Other services: Warehouse.

LG Media Co. Ltd., 59-4, Banpo-Dong, Seocho-ku, Seoul, 137-040, (+82) 593 9363, (+82) 3480 6726, Fax: (+82) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Music Bus. Team Asst. Mgr.: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung; Music Bus. Team: Man Yim. CD, Videodisc, DVD, Other (CD-ROM, CD-I, 3DO).

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Youngdungpo-Gu, Seoul, 150-010, (+82) 2.786-4521, Fax: (+82) 2.786-4923. Pres.: Hong-Hyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Intl: Byung Chul Soh. CD, Videodisc, CDV. Other services: Warehouse, Freight, Other (Mail Order).

Company headquarters are designated by a ★



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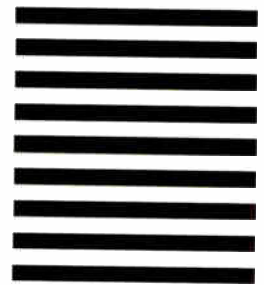
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PLATING & PRESSING PLANTS

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Plating, Pressing.
LP.

MASTERING FACILITIES

Dongwon Merchandise, Inc. ★, Yeouido PO Box 1199, Seoul, 150-611, (+82) 2.706 9491, (+82) 2.706 9492, Fax: (+82) 2.706 9493. Pres.: Young Ahn Kwon.
Specializing in: Analog Cassette Mastering.

LG Media Co. Ltd., 59-4, Banpo-Dong, Seocho-ku, Seoul, 137-040, (+82) 593 9363, (+82) 3480 6726, Fax: (+82) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Music Bus. Team Asst. Mgr: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung; Music Bus. Team: Man Yim.
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Yongdeungpo-Gu, Seoul, 150-010, (+82) 2.786-4521, Fax: (+82) 2.786-4923. Pres.: Hong-Kyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Int'l: Byung Chul Soh.
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

CUSTOM TAPE DUPLICATORS

Dongwon Merchandise, Inc. ★, Yeouido PO Box 1199, Seoul, 150-611, (+82) 2.706 9491, (+82) 2.706 9492, Fax: (+82) 2.706 9493. Pres.: Young Ahn Kwon.
Audio: Cassette, Audio Packaging Services-Labeling.
Video: Other Services-Warehouse.

LG Media Co. Ltd., 59-4, Banpo-Dong, Seocho-ku, Seoul, 137-040, (+82) 593 9363, (+82) 3480 6726, Fax: (+82) 593 4520. Music Bus. Team Mgr.: Dae-Hyun Moon; Music Bus. Team Asst. Mgr: Hyo-Sung Kim; Music Bus. Team: Jae-Yun Chung; Music Bus. Team: Man Yim.
Audio: Cassette, Open Reel, DAT.
Video: SVHS, BETA, Other (NTSC).

Seoul Records, Inc., Han-Kuk Glass B/D 2F, 45-1, Yoido-Dong, Yongdeungpo-Gu, Seoul, 150-010, (+82) 2.786-4521, Fax: (+82) 2.786-4923. Pres.: Hong-Kyun Shin; Vice Pres.: Wi Chong Lee; Dir. Mktg./Sales: Sung-Hun Song; Dir. Int'l: Byung Chul Soh.
Audio: Cassette, Open Reel, Real-Time Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, 1/4" CVC Cassette, Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other Services-Warehouse, Freight, Credit Card Clearance Services, Other (Mail Order).

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Robi-Korea Corp., Worldcup Bldg, Ste. 404, 441, Seongnae-Dong, Gangdong-Ku, Seoul, (+82) 2.485 0001, Fax: (+82) 2.487 2531. Pres.: Mr. Koo.
(CD Laser, Video, Mini-disc).

TAHITI

WHOLESALE & DISTRIBUTORS

Maison Wong Tac, Rue Paul Gauguin, Papeete, (+689) 428 395. Fax: (+689) 427 193. Pres.: Wong Christian. (Distributor)

TAIWAN

RECORD LABELS

Decca Records Taiwan

12F, 112 Chung-Hsiao E. Rd. Sec. 1, Taipei, 100, (+886) 2.394 1828, Fax: (+886) 2.396 9795; E-Mail: deccatwn@tpts1.seed.net.tw.

Himalaya Records Corporation

167 Fu-Shing N., Rd., 6th Fl., Taipei, (+886) 2.514 8988, Fax: (+886) 2.718 2883.

Pony Canyon Taiwan Co. Ltd.

8/F, 209 SEC 1, Fu Hsing South Rd., Taipei, ROC, (+886) 2.752 3290.

Rock Records Co. Ltd. ★

4F-1, No. 1, Lane 290 Kwang Fu S. Rd., Taipei, 10554, (+886) 2.731 1399, Fax: (+886) 2.775 1404; Pres.: Sam Duann.

Sony Music Entertainment (Taiwan) Ltd.

6th Floor, No. 35, Lane 11, Kwang-fu North Road, Taipei, (+886) 2.766 8900, Fax: (+886) 2.765 7680; Label Chief: Sharon Yang; Managing Dir.: Matthew Allison; Sr. Mktg. Dir.: Roger Lee; Local A&R Mgr.: Jerry Gin.

MUSIC PUBLISHERS

Ace Media Agency, P-Te Rd., Rm. 1, 6FL, No 5, Sec 1, Taipei, (+886) 2.395 5037, Fax: (+886) 2.394 1726.

BMG Music Taiwan, Inc., 99-19 Nan-Kang Rd., Section 2, Nan-Kang District, Taipei, (+886) 2.788 2121, Fax: (+886) 2.788 5710, Managing Dir.: Sweet Wong.

EMI Music Publishing Taiwan, 7th Floor, No. 35 Kwang Fu South Rd., Taipei, (+886) 62.768 0760, Fax: (+886) 62.747 6046, Managing Dir.: Chester Hsu; Copyright Mgr.: Chun-Yi Liu.

Peermusic Taiwan, 11/F, No. 396-1, Jen-Ai Rd., Section 4, Taipei, (+886) 2.705 8763, Fax: (+886) 2.705 8861.

WHOLESALE & DISTRIBUTORS

AIFA Publishing Co., Ltd. ★, 7F, No. 199, Tai Yuan Rd., Taipei, 103, (+886) 2.559 8382, (+886) 2.558 4693, Fax: (+886) 2.559-8922. Gen. Mgr.: Mr. Tsai Chi Lee; Mgr.: Ms. Li Chin Lin; Sec./Int'l Dept.: Ms. Chi Wen Lee; Sec./Int'l Dept.: Ms. Gloria H.T. Ma. (Compact Disc, Video - Cassette) (Distributor, Exporter, Wholesaler/Publisher)
Labels Distributed: Video: (Cassette & Disc) Buddhist Music, Traditional Auspicious & New Age Music.
Pay-Per Transaction.

Glory Music ★, PO Box 52-62/#5, Lane 8, Lin-Yee St., Taipei, 10046, (+886) 02.341 9438, Fax: (+886) 02.396 8234. Exec. Dir.: Luke Ju-Huai Chih; Gen. Mgr.: James Mu. (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's)) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Cassette & Disc) Word, Benson, Myrrh, Reunion, Maranathal, Brentwood, Lorenz, Diadem, J.W. Peterson.
Labels Imported: Word, Myrrh, Brentwood, Benson, Maranathal, Reunion, J.W. Peterson, Lorenz, Diadem
Labels Exported: Word, Myrrh, Brentwood, Benson, Maranathal, Reunion, J.W. Peterson, Lorenz, Diadem

Groove Records Ltd. ★, 5F #24, Lane 50, Sec. 3, Mu-Shin Rd., Mutza, Taipei, (+886) 02.9361 031, Fax: (+886) 02.9360791. Gen. Mgr.: Chou Tsu-Pin. (Compact Disc, (LP's)) (Distributor)

Himalaya Record Corp., 167 Fu-Shing North Rd., 6th Floor, Taipei, (+886) 2.514 8988, Fax: (+886) 2.718 2883.

Renaissance Records ★, No. 12, Lane 13, Kwang Fu South Rd., Taipei, (+886) 2.7460683, Fax: (+886) 2.7460747. Pres./Chief Exec.: Bob Chen. (Compact Disc, Records (LP's)) (Distributor, Importer)

Wind Records Co. Ltd., 5F, 14, Lane 130, Min Chuan Rd., Hsin Tien Taipei, 231, (+886) 2.218-7093, Fax: (+886) 2.218-9485. Pres.: Chin-Tsung (Ken) Yang; Int'l Mgr.: Chang Kuo-Yung (Joseph). (Compact Disc, Pre-Recorded Audio Tape) (Distributor, Importer, Exporter)
Labels Distributed: Audio: (Disc) Waterlily, The Soar Corp., Wai Lan Yoga (USA); SATTVA, Blue Flame, P&G media service, Schneelowe (Germany); King (Japan); Bailey (Hong Kong); Marshmellow, Whispering Willows (Canada).
Labels Imported: The Soar Corp., Wai Lan Yoga, Waterlily (USA); Clearaudio, In-Akustik, P&G media service, SATTVA, Blue Flame, Schneelowe (Germany); King (Japan); Bailey (Hong Kong); Whispering Willow, Marshmellow (Canada)

Wind Song ★, 6F-3, 16 Minshen Rd. West, Taipei, (+886) 2.565-2535, Fax: (+886) 2.537-1903. Gen. Mgr.: Telos Wang. (Compact Disc) (Distributor, Importer)
Labels Distributed: Audio: (Disc) Audite, Bayer, Calif, Christophorus, cpo, ebs, Nightingale (Germany); ASV, Carlton, Pearl (UK); Etocetera (Holland); GHA, Pavane (Belgium); Hungaraton (Hungary); Music & Art, MA, Crystal (USA); Ondine (Finland); Multisonic (Zechslavackia); MDG (Germany); Kock (Austria); Claves (Switzerland).
Labels Imported: Audite, Bayer, Calif, Christophorus, cpo, ebs, Nightingale (Germany); ASV, Pickwick (UK); Erasmus, Etocetera (Holland); GHA, Pavane (Belgium); Hungaraton (Hungary); Music 4 Art (USA); Ondine (Finland); Multisonic (Zechslavackia)

Wind Song ★, 6F-3, 16 Minshen Rd. West, Taipei, (+886) 2.565-2535, Fax: (+886) 2.537-1903. Gen. Mgr.: Telos Wang. (Compact Disc) (Distributor, Importer)
Labels Distributed: Audio: (Disc) Audite, Bayer, Calif, Christophorus, cpo, ebs, Nightingale (Germany); ASV, Carlton, Pearl (UK); Etocetera (Holland); GHA, Pavane (Belgium); Hungaraton (Hungary); Music & Art, MA, Crystal (USA); Ondine (Finland); Multisonic (Zechslavackia); MDG (Germany); Kock (Austria); Claves (Switzerland).
Labels Imported: Audite, Bayer, Calif, Christophorus, cpo, ebs, Nightingale (Germany); ASV, Pickwick (UK); Erasmus, Etocetera (Holland); GHA, Pavane (Belgium); Hungaraton (Hungary); Music 4 Art (USA); Ondine (Finland); Multisonic (Zechslavackia)

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Fox Agency Int'l, Inc. (Taiwan Branch), 14F-3 Capital Comm. Cir., No. 81 Cheng Teh Rd., Section 2, Taipei, (+886) 2.559 8770, Fax: (+886) 2.559 8771, E-Mail: faitwnp@MSB.hinet.net, Web Site: www.nmpa.org. Manager: Ronald R. Putnam.

LABEL MANUFACTURERS

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. CD.

POLYBAGS & SHRINKWRAP

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. Shrinkwrap.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. CD, Videodisc, DVD, Minidisc, Other (CD-ROM, CD-R/W, CD-R).

Company headquarters are designated by a ★

PLATING & PRESSING PLANTS

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. Pressing, Videodisc.

MASTERING FACILITIES

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. Audio, Video.
Specializing in: CD Prep Services.

MANUFACTURERS OF EQUIPMENT FOR CD MASTERING, METALIZING SYSTEMS & INJECTION MOLDING

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

SCREEN PRINTING EQUIPMENT

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

PACKAGING & LABELING EQUIPMENT

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu. (CD Packing).

CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT

Ritek Corp., 42 Kuangfu N. Rd., Industrial Park, Hsin Chu, 30316, (+886) 35.985 696, Fax: (+886) 35.985 136. Pres.: Gordon Yeh; Sales Dir.: Benny Lin; Sales Mgr.: Peter Tu.

THAILAND

RECORD LABELS

Bakery Music

29420-23 2nd Fl., Rama 1 Road, Bangkok, 10330, (+66) 2.251 2458 5, Fax: (+66) 2.251 1156; E-Mail: sukie@ksc11.th.com.

Epic Music (Thailand) Ltd.

1091/184-5 New Petchburi Rd., Payathai, Bangkok, 10400, (+66) 2.253 4542, (+66) 2.251 3659, Fax: (+66) 2.253 2016; Chrmn.: Ithivat Bhiralules; Managing Dir.: Peter Gan; Mktg. Mgr.: Nooj Piraphat.
Labels Owned: CBS Epic Portrait, Sony; *Distributed:* Ariola, Arista, BMG, Chrvsal, Delphine, Hansa, Jive, K-Tel, Motown, Mute, RCA, Virgin.

MUSIC PUBLISHERS

EMI (Thailand) Ltd., 1091/183 New Petchburi Rd., Makkasan, Payathai, Bangkok, 10400, (+66) 2.253 2187, Fax: (+66) 2.233 6465, Financial Controller: Somporn Sukthintat.

COMPACT DISC, CD-ROM & VIDEO DISC MANUFACTURERS

MPO Asia Co. Ltd., Cable Bldg. 2, 231/9 Rajdamri Rd., Lumpinee Pathumwan, Bangkok, 10330, (+66) 2.651 9151, (+66) 2.651 9152, Fax: (+66) 2.651 9154.

TRINIDAD

MUSIC PUBLISHERS

Studio 5 Music Publishing, (COTT) Four Christina Ct., Marval, (809) 628-8637 Fax: (809) 628-1903, E-Mail: trinittee@carib-link.net; Pres.: Kelvin C. Scoon.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Copyright Organization of Trinidad & Tobago, 45 C Jerningham Ave. Belmont, Port of Spain, (809) 623-6101, (809) 623-4755, Fax: (809) 623-4755. Chrmn.: Paul Trotman.

PERFORMING RIGHTS ORGANIZATIONS

Copyright Organization of Trinidad & Tobago, 45 C Jerningham Ave. Belmont, Port of Spain, (809) 623-6101, (809) 623-4755, Fax: (809) 623-4755. Chrmn.: Paul Trotman.

UNITED ARAB EMIRATES

RECORD LABELS

Music Box ★

Jamal Abdul Nasser Sq.; Deira Dubai, (+971) 4.624420, (+971) 4.233611, Fax: (+971) 4.698824; Pres.: Marwan Abou Al Ghanam; Managing Dir.: Mohammed Ali Abou Odeh.

Music Master - Ghassan S. El-Ajou Trading Corp.
PO Box 23076, Dubai, (+971) 421-9080, Fax: (+971) 427-7665; E-Mail: music@music-master.com; Web Site: www.music-master.com; Pres.: Ghassan S. El-Ajou; WEA Mgr.: Nicolas Alexandrou.
Labels Distributed: Delphine, Higher Octane, Tommy Boy, Virgin, Warner.

URUGUAY

RECORD LABELS

Chevere Productions

Rio Branco 1229, Oficina 201, Montevideo, (+598) 2.921 048, Fax: (+598) 2.930 905; Dir.: Ruben Yizmeyian; Dir.: Gerardo Iglesias; Promo.: Leonardo Rama.
Labels Owned: Chevere Discos.

Ediciones Ayui/Tacuabe ★

Plaza Independencia 838, Esc. 6, Montevideo, 11000, (+598) 2.925 552, (+598) 2.980 671, Fax: (+598) 2.925 552; E-Mail: ayui@nagmedia.com.uy; Web Site: http://www.nagmedia.com.uy/-ayui; Gen. Mgr.: Mauricio Ubai; Int'l: Carlos Da Silveira; A&R: Ruben Olivera.
Labels Owned: Ayui, Palma, Tacuabe; *Distributed:* Ciclo 3, Mellopea, Mn.

Edisa Editorial Fonografica S.A.

18 De Julio 1100, First Floor, Montevideo, 11.100, (+598) 2.920 919, Fax: (+598) 2.921 346; Dir.: Ricardo Gioscia; Dir.: A&R Dept.: Rossanna Gioscia; Commercial Mgr.: Alberto Bosca.

Monitor S.R.L.

Tacuarembó 1442/1019, Montevideo, (+598) 2.240 7121; Dir.: Daniel Lage; Mgr.: A&R: Tabare' Couto.
Labels Distributed: Distribuidora Belgrano Norte, Movieplay, Mute, Sonografica, Toco International.

MUSIC PUBLISHERS

Dacisa S.A., (AGADU) H. Yrigoyen 1491, Montevideo, (+598) 2.619 5143, Fax: (+598) 2.619 5143, Pres.: M.A. Queirolo.
Affiliated: Ruben Blades Prod. (ASCAP), Campbell Connelly & Co. Ltd., Walt Disney Music (ASCAP/BMI), Dunvagen Music (ASCAP), Goodman Music (ASCAP/BMI), Gruppo Editoriale Sugar (SIAE), Love Music, Music Sales (ASCAP), G. Schirmer (ASCAP), Paul Simon Music (BMI).

WHOLESALE & DISTRIBUTORS

MUUI / Perro Anduluz, Bosch St., 2460, Montevideo, 11600, (+598) 2.708 7755; E-Mail: muu@chasque.apc.org. Chief Exec.: Angel Ateienza; Int'l Mgr.: Gerardo Michelin. (Compact Disc, Video - Cassette, Accessories) (Distributor)

Senderos Distribudora/Milenium, 18 de Julio 1268 Local 35, Montevideo, 11100, (+598) 2.911 342, Fax: (+598) 2.911 342; E-Mail: milenium@netgate.com.uy; Web Site: www.netgate.com.uy/milenium. Chief Exec.: Norberto Spagnuolo. (Distributor)

Labels Distributed: Audio: (Cassette & Disc) Hearts of Space, Real Music, Higher Octave Music, Sound Rx, Laser Light, Narada, American Gramophone, Heads Up, Silver Wave. Pay-Per Transaction.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Camara Uruguaya del Disco (CUD), Colonia No. 954, Apdo. 502, Montevideo. Pres.: Enrique Abal Oliu.

Sociedad Uruguaya de Musica Contemporanea (SUMC), Casilla de Correo 7184, Montevideo, 11000, (+598) 2.361 513, E-Mail: graco@adinet.com.uy. Pres.: Diego Legrand; Sec.: Coriun Aharonian.

PERFORMING RIGHTS ORGANIZATIONS

Sociedad Uruguaya de Artistas Interpretes (SUDEI), Convencion 1204 Entre Canelones Y Soriano, Montevideo, (+598) 2.930 143, Fax: (+598) 2.902 464; E-Mail: sudei@adinet.com.uy. Pres.: Carlos J. Weiske; Mgr.: Guillermo Mario Cresci.

VENEZUELA

RECORD LABELS

Balboa Records de Venezuela, C.A.

Urb. Los Ruices Sur-Calle Millan 402, Edif. La Discoteca, Caracas, 1071, (+58) 2.226 422, Fax: (+58) 2.224 466; Mgr.: Susana Monge.
Labels Distributed: Discos Musart, Panart, TH.

El Palacio de la Musica, S.A. ★

Urb. Ind. La Trinidad, Calle El Arenal, Edif. Palacio; Caracas, DF, 1080, (+58) 02.934 311, Fax: (+58) 02.938 756; Pres.: Ernesto Aue; Vice Pres.: Carlos Von Einem; Gen. Mgr.: Nelida Pietri.
Labels Owned: Gramsa, HB, Palacio, Solax, Televen; *Distributed:* Ansonia, Delphine, Fania, Peerless.
Int'l Reps.: West Side Latino Records Corp. (NJ).

RMM Records

Av. San Felipe, 2da, Calle Jose Lamas, Piso 5 Ofic 54-56, La Castellana, Caracas, (+58) 2.201 9111, Fax: (+58) 2.201 9010; Mgr.: Jorge Esteves.
Labels Owned: Merengazo, RMM Int'l, Soho Latino, Sonero, Tropi Jazz.

Sonografica, C.A.

Calle Lima con Ave. La Salle, Torre Phelps, Piso No. 3, Caracas, (+58) 2.782 0220, Fax: (+58) 2.794 0512; Gen. Mgr.: Guillermo Urbano; Mgr. Int'l Affairs/Labels: Matilde Waizer; Head WEA Opts.: Tito Correa.
Labels Owned: Sonollanos; *Distributed:* FM Discos, MTM Colombia/MTM Ecuador, Taguapica, Warner Music.

Sony Music Entertainment (Venezuela) C.A.

Av. Principal Los Cortijos de Lourdes Edif. Los Hermanos; Caracas, 1071-A, (+58) 2.238 0044, (+58) 2.239 6106, Fax: (+58) 2.239 2996; Managing Dir.: Helcio Do Carmo; Deputy Dir.: Jose A. Asuaje; Mktg. Dir.: Enrique Rubio; Special Mktg.: Monica Guerrero; Int'l A&R: Ali Osse.
Labels Owned: Chaos, Columbia, Epic; *Distributed:* Korta (Venezuela), Melody (Mexico/USA), Orleon (Mexico).

MUSIC PUBLISHERS

Cirovega Editores, C.A., (SACVEN) PO Box 75943, Caracas, 1070, (+58) 2.284 3224, Fax: (+58) 2.285 5347, Gen. Mgr.: Ciro Vega Aguilera; Mgr.: Jordana Berliner Adjunta.
Affiliated: BMG (Mexico), Catalogo Cesar Del Avila, Catalogo Guillermo Castillo Bustamante, Catalogo Felix Madrigal, Catalogo Nubeluz, Catalogo Juan Vicente Torrealba, Catalogo Trio "Clarusuro", Obras Valentin Caruci, Obras de Steve Roitstein, Promusica (Colombia).

Peermusic de Venezuela, S.A., (SACVEN) Edif. Centro Parque Carabobo-Piso 18, Oficina 1813/1814, Caracas, (+58) 14.251 864, Fax: (+58) 2.573 1134, Mgr.: Ricardo Antequera Parilli.

Selemusica, C.A., (SACVEN) Urb. Ind. La Trinidad, Calle del Arenal, Edif. Palacio, Caracas, DF 1010-A, (+58) 02.939 767, Fax: (+58) 02.938 756, Pres.: Ernesto Aue; Gen. Mgr.: Nelida Pietri.

Sony Music Publishing (Venezuela) C.A., Av. Los Cortijos de Lourdes, Edif. Los Hermanos, Piso 3, Caracas, 1071-A, (+58)

2.239 6106, (+58) 2.239 2753, Fax: (+58) 2.239 2996, Publishing Mgr.: Carmen Campos.

WHOLESALE & DISTRIBUTORS

Balboa Records de Venezuela, C.A., Urb. Los Ruices Sur-Calle Millan 402, Edif. La Discoteca, Caracas, 1071, (+58) 2.226 422, Fax: (+58) 2.224 466. Mgr.: Susan Monge. (Distributor)
Labels Distributed: Audio: TH, Discos Musart, Panart.

Discorona, Apartado 5995, Caracas, (+58) 2 482 7334. (Distributor)

Discos Top Hits, Av. Milan 402, Edif. La Discoteca, Los Ruices, Caracas, 1071 A, (+58) 2.226 422, Fax: (+58) 2.226 033. (Distributor, Importer, Exporter)

Distribuidora Sonografica, Lima con Ave., La Salle, T. Phelps, No. 3, Caracas, (+58) 2.782 0220, Fax: (+58) 2.794 0512. Gen. Mgr.: Guillermo Urbano; Head WEA Opts.: Tito Correa; Mgr., Int'l Aff.: Matilde Waizer. (Distributor)
Labels Distributed: Audio: (Cassette & Disc) Taguapica, Warner, MTM Colombia, MTM Ecuador, FM Discos, Sonografica C.A.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Camara Venezolana de Productores Fonograficos, A.P. 19208, Caracas, 1010, (+58) 2.337 011, (+58) 2.329 120, Fax: (+58) 2.333 061. Pres.: Sussy Monge; Sec.: C. Espurragoza.

RECORD PROMOTION COMPANIES

Divensa ★, Apartado 141, Merida, (+58) 74.443 341, (+58) 74.444 062, Fax: (+58) 74.443 270. Pres.: Ing. Achim Wicke.

LABEL MANUFACTURERS

Divensa ★, Apartado 141, Merida, (+58) 74.443 341, (+58) 74.444 062, Fax: (+58) 74.443 270. Pres.: Ing. Achim Wicke. Tape.

PRINTING

Divensa ★, Apartado 141, Merida, (+58) 74.443 341, (+58) 74.444 062, Fax: (+58) 74.443 270. Pres.: Ing. Achim Wicke.

CUSTOM TAPE DUPLICATORS

Divensa ★, Apartado 141, Merida, (+58) 74.443 341, (+58) 74.444 062, Fax: (+58) 74.443 270. Pres.: Ing. Achim Wicke. Audio: Cassette, Open Reel, DAT, Audio Packaging Services-Inserting, Labeling, Mailing. Video: Number of Slaves in Operation (7), Annual Unit Volume (75000), States and/or Countries Services (Venezuela), Other Services-Warehouse, MIS (Inventory), Freight.

TAPE DUPLICATING, PROCESSING EQUIPMENT & DEGAUSSING SYSTEMS (HIGH SPEED & REAL TIME)

Divensa ★, Apartado 141, Merida, (+58) 74.443 341, (+58) 74.444 062, Fax: (+58) 74.443 270. Pres.: Ing. Achim Wicke. (Lyrec-19:1).

WEST INDIES

WHOLESALE & DISTRIBUTORS

Universal Productions ★, PO Box 71-Island Harbour, Anguilla British, 497-4826. Pres.: Tony Rivera. (Compact Disc, Pre-Recorded Audio Tape, Cutsouts) (Rackjobber)

ZIMBABWE

RECORD LABELS

Gramma Records

STD 249 Williams Way Msasa; Harare, (+263) 4.486-950, (+263) 4.486-940, Fax: (+263) 4.486-986; E-Mail: dbcdmusic@id.co.zw; Managing Dir.: Julian Howard; Sales/Mktg. Dir.: Emanuel Vori; Int'l A&R Mgr.: Dave Botha.
Labels Distributed: BMG, CCP S.A., EMI, Music Team S.A., Serengeti, Tusk S.A., Warner Int'l.

Zimbabwe Music Corp. Ltd.

Williams Way, Msasa; Harare, (+263) 4.487 187, (+263) 4.487 588, Fax: (+263) 4.486 986; E-Mail: cdmusic@id.co.zw; Chrmn./Managing Dir.: Julian Howard; A&R/Mktg. Dir.: Ralph Glover.
Labels Distributed: PolyGram Group, Sony.

The listings contained in this publication are based solely upon information supplied to Billboard prior to press time. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein. Efforts are made by questionnaire mailings and phone calls to obtain information on companies which are listed.

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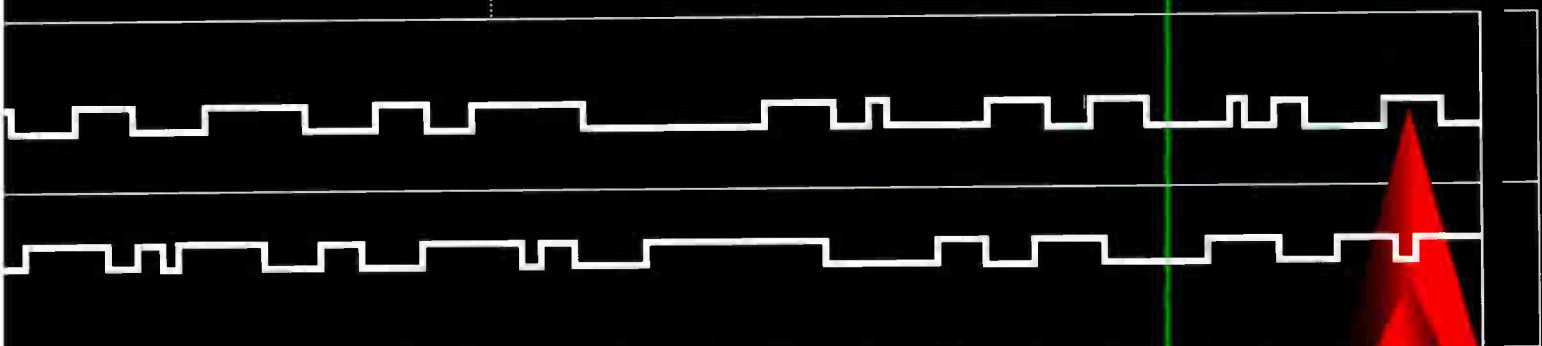
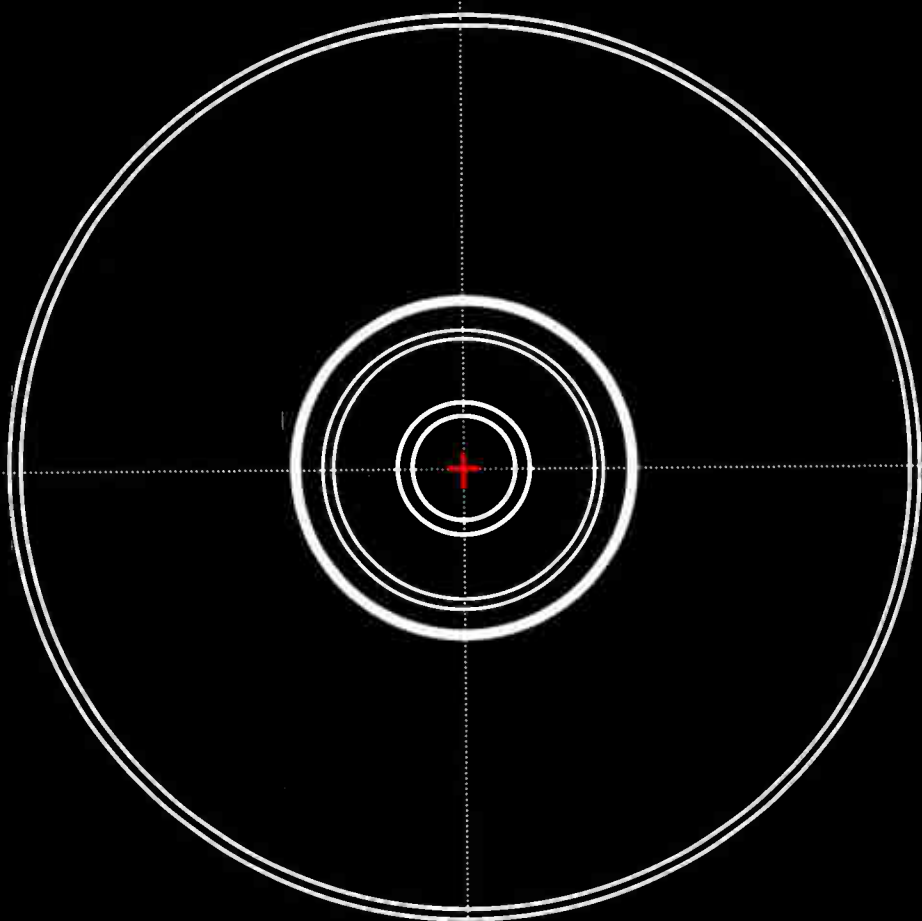
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