

Billboard 1979-1980

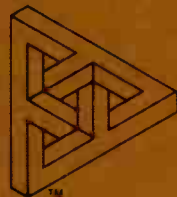
# international buyers' guide

World Radio History

SECTION TWO  
SEPTEMBER 29, 1979

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# international buyer's guide

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# Billboard international BUYER'S GUIDE

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# LOOKING FORWARD

TO  
ANOTHER  
GREAT  
YEAR.

**MCA RECORDS**

## SALES ANALYSIS

### U.S. \$4 BILLION PACES WORLD SALES

The U.S. prerecorded music market continues to pace world sales though it reflects dramatic shifts during the 1978 study period, most noticeably in the rise of cassette sales.

U.S. manufacturers' sales of recordings in 1978 show an 18% upsurge in retail list value hitting \$4.131 billion compared to \$3.5 billion in 1977 reflecting in part the rise to \$8.98 pricing.

However, were it not for tape unit sales, the unit sales barometer would have not remained on the up side. U.S. unit sales are up only 4% and LP unit sales actually slipped 1%.

Cassette, coming on strong in recent years with a 70% unit sales burst in 1977, continued with 1978 up 66% in units to 61.3 million units from 36.9. Thus, cassette drew closer to 8-track where the U.S. now remains as the only significant market. U.S. 8-track sales were up 5% in units for 1978. Cassette to 8-track ratio in 1978 was 2:1 compared to 4:1 a year prior and 6:1 six years ago.

In other highlights of world market sales, reported elsewhere, Japan and West Germany continue a competitive pace. To offset currency fluctuations, these world sales charts are now expressed in unit sales primarily focusing on LPs. This barometer shows West Germany gaining 14 million units during 1978 and Japan slightly over one million. The U.K. is up four million in LP unit sales.

### UNIT SALES ANALYSIS

	Dollar Volume	% Change From '77	Units Sales	% Change From '77
LPs	2,473.3	13%	341.3	-1%
Singles	260.3	6.2%	190	0 <sup>1</sup>
8-tr.	948	17%	133.6	5% <sup>2</sup>
Cassettes	449.8	80%	61.3	66%

<sup>1</sup> Approximately 5% 12-inch singles

<sup>2</sup> 8-track/cassette ratio 2:1 vs. 4:1 in 1977

Source: RIAA (all figures in millions)

### 1978 SALES BY REPERTOIRE

TYPE OF PRODUCT	% OF DOLLAR VOLUME
Rock	41.7%
Pop	13.1%
Country	10.2%
Disco	9.0%
Soul	8.5%
Middle of the Road	5.0%
Jazz	3.8%
Classical	3.4%
Children's	2.6%
Comedy	1.3%
Other (includes spoken word, ethnic, language)	1.4%
Budget/Economy Priced Product	8.0% <sup>1</sup>

<sup>1</sup> Of total gross dollar volume Source: NARM

## U.S. RECORDING SALES 1978-25

Year	Sales \$ Millions	% Change
1978	\$4131	18.00%
1977	3500	27.9%
1976	2737	16.0%
1975	2360	7.3%
1974	2200	9.1%
1973	1436	4.0%
1972	1383	10.6%
1971	1251	5.8%
1970	1182	1.0%
1969	1170	4.1%
1968	1124	6.9%
1967	1051	9.6%
1966	959	11.3%
1965	862	13.7%
1964	758	8.6%
1963	698	1.6%
1962	687	7.3%
1961	640	6.7%
1960	600	-0.5%
1959	603	18.0%
1958	511	11.1%
1957	460	22.0%
1956	377	36.1%
1955	277	30.0%
1954	213	-2.7%
1953	219	2.3%
1952	214	7.5%
1951	199	5.3%
1950	189	9.2%
1949	173	-8.5%
1948	189	-15.6%
1947	224	2.8%
1946	218	100%
1945	109	65.2%
1944	66	N.C.
1943	66	20%
1942	55	7.8%
1941	51	6.3%
1940	48	9.1%
1939	44	69.2%
1938	26	100%
1937	13	18.2%
1936	11	22.2%
1935	9	22.2%
1934	7	16.7%
1933	6	-45.5%
1932	11	-38.9%
1931	18	-60.9%
1930	46	-38.7%
1929	75	2.7%
1928	73	4.3%
1927	70	N.C.
1926	70	18.6%
1925	59	-13.2%

Source: Record Industry Association of America. Excise tax payments, estimates from other data.



## sales by configuration

### U.S. LP AND SINGLES SALES FOR 1970s

	1978	%	%	1977	%	%	1976	%	%	1975	%	%	1974	%	%	1973	%	%	1972	%	%	1971	%	%	1970	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
LPs	2,473.3	13.0	91	2,195.1	32	90	1,663	11.9	87.2	1,485	0.5	89.0	1,356	8.8	87.5	1,246	3.6	87.8	1,203	10.8	87.0	1,086	6.8	86.8	1,017	2.2	86.0
Singles	260.3	6.2	9	245.1	0	10	245	16.0	12.8	183	-5.7	11.0	194	2.1	12.5	190	5.6	13.2	180	9.1	13.0	165	0	13.2	165	-5.7	14.0
Total Sales	2,733.6	12.0	100	2,440.2	27.9	100	1,908	14.4	100.0	1,668	7.6	100.0	1,550	7.9	100.0	1,436	3.8	100.0	1,383	10.6	100.0	1,251	5.8	100.0	1,182	1.0	100.0

All figures in millions

SOURCE: RIAA

### TAPE BY CONFIGURATION FOR 1970s

	1978	%	%	1977	%	%	1976	%	%	1975	%	%	1974	%	%	1973	%	%	1972	%	%	1971	%	%	1970	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
8-Track	948.0	17.0	68	811	19.6	76.5	678.0	16.3	81.8	583.0	6.2	84.2	549.2	12.3	84.5	489	15.1	84.1	425	10.4	78.6	385	1.8	78.4	378	26.0	79.1
Cassettes	449.8	80.0	32	249.6	71.3	23.5	145.7	47.5	17.6	98.8	13.3	14.3	87.2	14.7	13.4	76	25.5	13.1	102	6.3	18.9	96	24.7	19.5	77	2.7	16.1
Reel to Reel	-	-	-	-	-	-	-	-	-	2.0	-23.4	.3	2.6	-35.0	.4	4	-50.0	.7	8	-33.3	1.5	12	-33.3	2.4	18	-10.0	3.8
4-5 & Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	-76.2	1.0
Quad 8T & Reel	-	-	-	-	-	-	5.1	-37.8	.6	8.2	-27.4	1.2	11.3	-5.8	1.7	12	100.0	2.1	6	-	1.0	-	-	-	-	-	-
Total Sales	1,397.8	32.0	100	1,060.6	15.9	100	828.8	19.8	100.0	692.0	6.4	100.0	650.3	11.9	100.0	581	7.4	100.0	541	9.7	100.0	493	9.7	100.0	478	14.9	100.0

All figures in millions

SOURCE: RIAA

### PRERECORDED MUSIC SALES FOR 1970s

	1978	%	%	1977	%	%	1976	%	%	1975	%	%	1974	%	%	1973	%	%	1972	%	%	1971	%	%	1970	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
Records	2,733.6	12.0	66	2,440.2	27.9	69.7	1,908	14.4	69.7	1,668	7.6	70.7	1,550	7.9	70.5	1,436	3.8	71.2	1,383	10.6	71.9	1,251	5.8	71.7	1,182	1.0	71.2
Tapes	1,397.8	32.0	34	1,060.6	15	30.0	829	19.8	30.3	692	6.5	29.9	650	11.9	29.5	581	7.4	28.8	541	9.7	28.1	493	3.1	28.3	478	14.9	28.8
Total Sales	4,131.4	18.0	100	3,500.8	27.9	100	2,737	15.9	100.0	2,360	7.3	100.0	2,200	9.1	100.0	2,017	4.8	100.0	1,924	10.3	100.0	1,744	5.1	100.0	1,660	4.7	100.0

All figures in millions

SOURCE: RIAA

# PLAYBACK

## RADIO 1979-1971

YEAR	AM STATIONS	FM STATIONS
1979	4526	4016
1978	4510	3903
1977	4497	3676*
1976	4471	3511
1975	4445	3299
1974	4395	3135
1973	4382	2965
1972	4374	2775
1971	4343	2624

\*1148 stereo  
SOURCE: Television Factbook, F.C.C.

## TOTAL U.S. MARKET OF SELECTED CONSUMER ELECTRONIC PRODUCTS (Estimated in Millions of Dollars)

End Of Year	Auto Radios	Tape Equipment	Components	Radios		
1978						
\$9,303	582	1,975	1,143	485		
1977						
\$8,119	534	1,388	1,275	509		
1976						
\$6,849	497	1,120	1,027	398		
1975						
\$4,955	355	687	652	369		
1974						
\$6,274	370	886	704	559		
1973						
\$6,934	391	998	702	572		
	1973	1974	1975	1976	1977	1978
Monochrome TV Receivers	\$ 560	\$ 543	\$ 371	\$ 528	\$ 542	\$ 572
Color TV Receivers	3,097	2,658	2,121	2,860	3,269	3,736
Phonographs	614*	554*	400*	491*	602	810

Totals above include television set sales  
\*Revised estimates.  
Data reflects products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

SOURCE: Consumer Electronics 1978 Annual Review

## U.S. PHONOGRAPH SALES

(Add 000 to figures)

YEAR	PORTABLE AND TABLE (Includes Compact and Component Systems)		CONSOLE		TOTAL	
	UNITS	DOLLARS	UNITS	DOLLARS	UNITS	DOLLARS
1978	4,116	650,000	682	160,000	4,798	810,000
1977	3,027	418,000	735	184,000	4,362	602,000
1976	3,021	145,000	654	172,000	3,855	491,000*
1975	2,641	133,000	523	132,000*	3,164	400,000*
1974	3,942	212,000	865	186,000	4,807	554,000*
1973	5,234	314,000	901	188,000	6,135	614,000*
1972	6,279	392,000	928	185,000	7,207	649,000*
1971 <sup>2</sup>	4,972	216,000	1,062	209,000	6,034	425,000
1970 <sup>1</sup>	4,572	160,000	1,048	216,000	5,620	376,000
1969	4,958	200,000	1,362	190,000	6,320	490,000
1968	4,925	184,000	1,570	319,000	6,495	503,000
1967	5,134	173,000	1,492	307,000	6,626	480,000
1966	4,504	181,000	1,799	347,000	6,303	528,000
1965	4,363	175,000	1,767	330,000	6,130	505,000
1964	3,455	146,000	1,704	294,000	5,159	440,000
1963	3,474	143,000	1,668	278,000	5,142	421,000
1962	3,329	137,000	1,625	252,000	4,954	389,000
1961	2,538	109,000	1,451	195,000	3,989	304,000
1960	3,075		1,448		4,523	359,000
1959	2,917		1,387		4,304	339,000
1958	2,758		1,215		3,973	259,000
1957	3,402		1,256		4,658	240,000

\*Revised  
<sup>1</sup> Prior to 1971, data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.  
<sup>2</sup> 1971 and years following data reflect products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

SOURCE: Consumer Electronics 1978 Annual Review



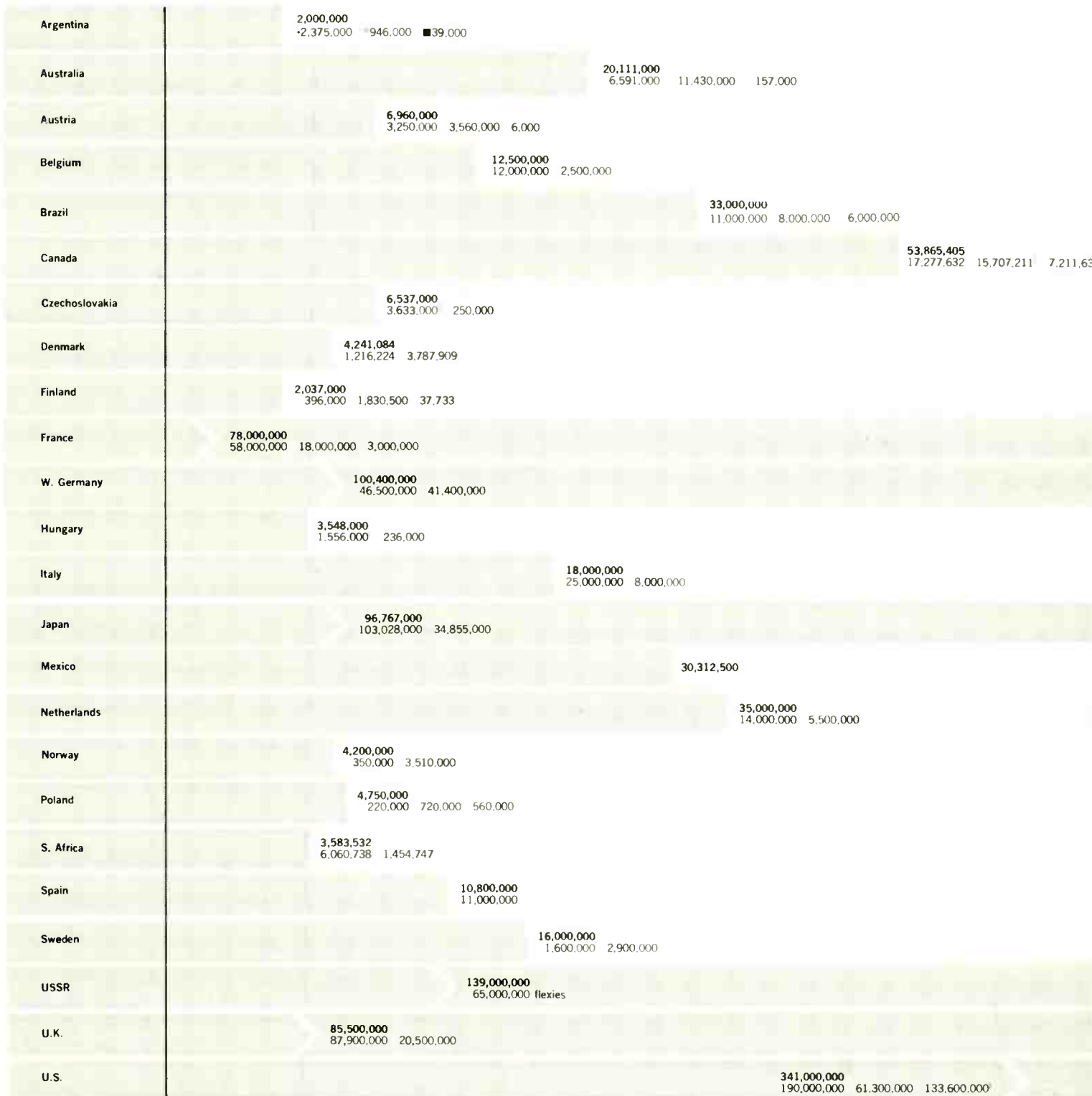
# HISTORICAL REVIEW

## RECORDED MUSIC REVIEW 1979-1877

<b>1979</b>	Label mergers and the energy/economy crunch rocked the industry just coming off an all-time 1978 sales surge that saw U.S. prerecorded volume shoot past \$4 billion. Major mergers: Paramount acquires 50% of EMI's music operations (earlier, Capitol Industries-EMI had acquired UA); Ariola-Eurodisc planned to acquire Arista; RCA acquired A&M distribution; and MCA acquired ABC.	Formation of Capitol Records.	<b>1942</b>
<b>1978</b>	As \$7.98 becomes the standard U.S. list price sales leap past \$3.5 billion in a recording boom that taxes the nation's pressing facilities. Movie soundtracks enjoy renewed popularity, and combined with the continuing disco rage, boost "Saturday Night Fever" to record-breaking sales levels. Digital recording enters the scene and video gains wider acceptance despite format confusion.	Record industry charts bow in Billboard. In Germany superior magnetic tape recorders are produced.	<b>1940</b>
<b>1977</b>	New Revised Copyright Law passes, the first since 1909. Direct-to-disk recording is revived. Visually-pleasurable concept in retail arrives, and death of Elvis Presley rocks industry.	First experimental FM goes on air.	<b>1939</b>
<b>1976</b>	Disco breaks as potent promotion and sales source. Columbia Records hints of higher-priced super act releases.	Popularity of jukeboxes boosts industry.	<b>1936</b>
<b>1975</b>	Spiraling inflation raises singles prices from \$1 to \$1.29, LPs and tapes jump \$1. Budget lines disappear from majors, replaced by \$4.98 lines of steady catalog sellers. Record/tape retail chains proliferate.	American Decca is launched. A record-player-radio combination is marketed inexpensively by RCA Victor.	<b>1934</b>
<b>1974</b>	Continuing material shortages elevate production costs by 35% for singles and 60% for LPs.	EMI forms through Gramophone Co. and Columbia Graphophone merger. First 33 1/3 long-playing record demonstrated by RCA.	<b>1931</b>
<b>1973</b>	Surge of state antipiracy statutes cuts illicit tape flow.	Depression adds to record industry decline but radio turns more and more to recordings.	<b>1930</b>
<b>1972</b>	RCA, Japan Victor Co. and Panasonic debut 4-channel discrete disk system. Sound recordings afforded greater federal protection against piracy.	Victor purchased by RCA. Warner Bros. buys Brunswick Radio Corp.	<b>1929</b>
<b>1971</b>	CBS/Sony preview the "SQ" disk, a compatible 4-channel disk system. First international conference on video recording (VIDCA).	Brunswick's all-electric Panatone bows. Columbia and Victor issue electrical recordings.	<b>1925</b>
<b>1970</b>	Compatible 4-channel 8-track cartridge system, Quad-8, introduced by RCA and Motorola.	Record boom shows due to radio. Electrical recording perfected by Bell Laboratories.	<b>1924</b>
<b>1969</b>	Trend toward bigness on all levels of the music business with all areas involved in the merger game.	First commercial radio broadcast over WEAFL, N.Y..	<b>1920</b>
<b>1967</b>	Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.	Victor releases first jazz record by Original Dixieland Jass Band, and the first Leopold Stokowski/Philadelphia Orchestra recording.	<b>1917</b>
<b>1966</b>	Breakthrough of tape cartridge.	Cylinder abandoned, many new labels formed.	<b>1912</b>
<b>1965</b>	U.S. excise tax on records rescinded.	Odeon issues first large-scale orchestral recordings.	<b>1909</b>
<b>1964</b>	U.S. record sales hit all-time high with Beatles invasion and great gains in LP sales.	Victrola, first enclosed-horn phonograph, appears.	<b>1906</b>
<b>1962</b>	Summer season one of best in history for singles. Racks register 24% gain over 1961.	First double-sided records issued by Odeon. Caruso becomes exclusive Victor artist.	<b>1904</b>
<b>1961</b>	FM stereo gets FCC okay; racks show gains.	First royalty system for compensation of recording artists. In Berlin, formation of International Talking Machine Co. (Odeon).	<b>1903</b>
<b>1960</b>	Stereo booms to offset singles dip. ("Persuasive Percussion" scores big.)	Columbia and Victor share patent on disk recordings, and cylinder drops from favor. Enrico Caruso records opera for the Gramophone Co..	<b>1902</b>
<b>1959</b>	LP sales surge ("Flower Drum Song," "Peter Gunn," "Kingston Trio At Large").	Marketing of disk recordings moves ahead with formation of Victor Talking Machine Co.	<b>1901</b>
<b>1958</b>	First stereo LPs.	Columbia Phonograph Co. opens London office.	<b>1900</b>
<b>1956</b>	First appearance of high quality stereophonic tape recordings. Elvis craze booms.	Deutsche Grammophon Gesellschaft, oldest record manufacturing company, established in Hanover.	<b>1899</b>
<b>1955</b>	Columbia starts record club, while other companies cut LP prices.	International expansion starts with American Graphophone's London office.	<b>1897</b>
<b>1954</b>	"Sh-Boom" by Crew-Cuts heralds dawn of rock n' roll, "Rock Around The Clock" is out, but sleeps a year.	National Phonograph Co. formed by Edison, manufacturing and distributing spring-driven phonographs for homes.	<b>1895</b>
<b>1952</b>	RIAA founded.	Berliner manufactures gramophones and disks in Washington, D.C. while Pathe brothers in France manufacture phonographs and cylinders.	<b>1894</b>
<b>1950</b>	78 r.p.m. sales dwindle as RCA announces intention to produce LPs.	Columbia Phonograph Co. founded to market American Graphophone products. In Germany, first commercial gramophones and records are manufactured.	<b>1889</b>
<b>1949</b>	45 r.p.m. introduced by RCA sets off battle of speeds. Three-speed phonograph introduced.	Edison improves phonograph, using wax, forms Edison Phonograph Works. First celebrity recordings made in Edison's laboratory. North American Phonograph Co. formed.	<b>1888</b>
<b>1948</b>	Columbia issues 33 1/3 r.p.m. LP, with 23 minutes per side.	Flat phonograph disk patent application by Emile Berliner and formation of American Graphophone Co. launch recording industry.	<b>1887</b>
<b>1947</b>	Limited use of magnetic tape recording in America and Europe. MGM Records bows.	Bell & Tainter patent "graphophone," replacing tinfoil cylinder with wax-coated cardboard.	<b>1885</b>
<b>1945</b>	Mercury Record Corp. is born.	Chichester A. Bell and Charles Sumner Tainter work on phonograph improvements.	<b>1881</b>
<b>1942</b>	Nationwide recording ban by AFM, lasting until Nov. 11, 1944. High fidelity technique used by English Decca.	Edison Speaking Phonograph Co. and London Stereoscope Co. formed. Phonograph interest in limbo.	<b>1878</b>
		First reproduction of sound by Edison on tinfoil cylinders and device called "phonograph." Microphone invented by Emile Berliner. France's Charles Cros writes paper describing process of recording and reproducing sound.	<b>1877</b>

# WORLD SALES

Configurations expressed in light face on second line are (1) singles, (2) tapes and (3) EPs. Where only two configurations appear, there are no EPs for that country. The broken bar for six nations indicates bar runs off page. The position of the bars indicate relative differences among the six nations.



□ also includes EPs  
 8 tracks  
 • = Singles  
 \* = Cassettes  
 ■ = EPs



# WORLD SALES

# 5 YEAR UNIT SALES PERSPECTIVE

Country	1977	1976	1975	1974	1973
Argentina	7,924,306	8,897,188	12,581,697 14,541,313	11,318,231	No Report
Australia	37,000,000 <sup>1</sup>	Imports** Exports	Imports <sup>1</sup> Exports	Imports <sup>1</sup> Exports	Imports <sup>1</sup> Exports
Austria	5,800,000 <sup>2</sup> 2,520,000	2,530,000 <sup>2</sup> 4,900,000	4,290,000 <sup>2</sup> 2,045,000	4,000,000 2,262,000	2,800,000 2,500,000
Belgium	8,000,000%	8,000,000	7,150,000 <sup>2</sup> 10,750,000	6,100,000	5,619,510 <sup>3</sup>
Brazil	30,000,000% 10,000,000	20,000,000% 9,000,000	15,000,000% 8,000,000	3,862,946 <sup>4</sup> 1,441,089	15,336,500
Canada	45,979,152 19,821,491	38,825,000 22,692,052	38,826,331 <sup>1</sup> 21,285,806	40,819,290 <sup>1</sup> 18,584,116	38,205,546 <sup>1</sup> 18,670,611
Czechoslovakia	5,696,000 <sup>2</sup> 3,477,000	5,378,000 <sup>2</sup> 2,522,000	5,964,000 <sup>1</sup> 4,075,000	5,571,000 <sup>1</sup> 4,347,000	4,454,000 <sup>1</sup> 5,862,000
Denmark	4,203,622 <sup>1</sup> 908,760	3,826,291 <sup>1</sup>	3,309,611 <sup>1</sup> 1,249,353	3,179,919 <sup>1</sup> 1,276,965 <sup>2</sup>	2,862,027 <sup>1</sup> 1,361,396 <sup>2</sup>
France	72,000,000 <sup>2</sup> 55,000,000 <sup>2</sup>	58,859,060	52,178,559 <sup>2</sup> 57,661,860	58,805,814 <sup>1</sup> 63,440,481	49,755,782 <sup>1</sup> 62,096,880
Finland	2,391,356 453,899	2,150,000 400,000	1,934,000 461,000	1,615,000 372,000	1,604,000 443,000
W. Germany	86,000,000 39,800,000	71,500,000 39,100,000	68,900,000 <sup>2</sup> 38,600,000	60,500,000 48,600,000	71,700,000 <sup>1</sup> 45,800,000
Italy	16,000,000 <sup>2</sup> 21,000,000	14,500,000 <sup>2</sup>	13,000,000 <sup>2</sup> 21,000,000	12,000,000 <sup>2</sup> 19,000,000	8,000,000 <sup>2</sup> 19,000,000
Japan	95,659,000 <sup>2</sup> 91,614,000	97,822,721 <sup>1</sup> 105,197,517	84,665,000 <sup>1</sup> 92,706,000	83,758,146 <sup>1</sup> 91,166,473	78,520,533 <sup>1</sup> 86,743,596
Mexico	30,312,500	22,917,000	25,065,000	17,284,000 19,013,964	14,195,000 17,978,381
Netherlands	25,000,000 <sup>2</sup>	23,000,000 <sup>2</sup>	7,000,000 21,000,000 <sup>2</sup>	7,000,000 18,000,000 <sup>2</sup>	16,000,000
Norway	3,600,000 <sup>2</sup> 370,000	3,500,000 <sup>2</sup> 500,000	2,779,113 <sup>2</sup> 507,513	2,000,000 <sup>2</sup>	1,775,000 <sup>2</sup>
Poland	2,162,070	3,430,000 420,000	2,560,000 140,000	3,757,054 145,192	6,000,000 260,000
S. Africa	4,305,000 <sup>2</sup> 6,091,659	3,385,380 <sup>2</sup> 2,734,837	3,142,888 <sup>2</sup> 2,943,546	2,685,467 2,956,178	2,463,681 3,182,059
Spain	11,600,000 <sup>2</sup> 13,000,000	10,000,000 <sup>2</sup>	5,200,000 <sup>2</sup> 14,700,000	4,650,000 15,150,000	4,908,000 14,000,000
Sweden	16,100,000 1,400,000	17,000,000	14,900,000 1,400,000	10,800,000 1,800,000	8,800,000 2,700,000
Switzerland	9,540,000 <sup>2</sup> 4,475,000	6,500,000	4,052,941 <sup>2</sup> 3,466,700	2,000,000 <sup>2</sup>	2,000,000
U.S.	344,000,000 245,100,000	273,000,000 245,000,000	282,000,000 183,000,000	276,000,000 194,000,000	208,000,000 190,000,000
U.S.S.R.	202,000,000 <sup>2</sup>	202,000,000 <sup>2</sup>	200,000,000 <sup>2</sup>	200,000,000 <sup>2</sup>	198,000,000 <sup>2</sup>
U.K.	81,500,000 59,000,000	85,000,000 55,000,000	107,140,000 <sup>2</sup> 58,400,000	117,116,000 <sup>1</sup> 60,530,000	100,000,000 <sup>1</sup> 60,700,000
Yugoslavia	3,500,000	3,500,000 <sup>2</sup>	3,500,000 <sup>2</sup>	4,500,000 <sup>1</sup>	1,800,000 <sup>1</sup>

<sup>1</sup>domestic and export  
<sup>2</sup>domestic and import  
<sup>3</sup>LPs and tapes  
<sup>4</sup>all units  
<sup>5</sup>Extrapolations from dollar sales  
<sup>6</sup>All imports/exports  
<sup>7</sup>Estimated  
<sup>8</sup>Import/Export U.S. only  
<sup>9</sup>EPs-singles

Because world currencies fluctuate continually, this chart now reflects unit sales. Spain's 1978 LP sales provide an excellent example: Whereas dollar value was up nearly \$4 million over 1977, unit sales were actually down 800,000. LPs are the top row and singles the bottom. In some cases, reports combine all units or combine some units. Consult individual notes. For an approximate dollar sales volume, consult the individual country by country listings where this figure is sometimes available. Also often available is the individual unit price for each configuration.

# CONSUMER ELECTRONICS U.S. IMPORTS/EXPORTS

## VIDEO TAPE EQUIPMENT IMPORTS

VIDEO RECORDERS AND PLAYERS			VIDEO PLAYERS			TOTAL VIDEO RECORDERS AND PLAYERS		
YEAR	UNITS	\$	YEAR	UNITS	\$	YEAR	UNITS	\$
1978	509	279,629	1978	77	19,422	1978	586	299,051
1977	250	140,947	1977	158	17,875	1977	408	158,822
1976	70	50,413	1976	221	14,109	1976	291	64,522
1975	40	26,532	1975	122	8,399	1975	162	34,931
1974	34	20,388	1974	104	4,889	1974	138	25,277
1973	76	23,960	1973	196	11,441	1973	272	35,401
1972	42	16,351	1972	na	na	1972	42	16,351
1971	29	8,138	1971	na	na	1971	29	8,138

(Add 000 to all figures)

## AUDIO TAPE EQUIPMENT IMPORTS

AUDIO RECORDERS AND PLAYERS (Cassettes)			AUDIO PLAYERS (Cartridges)			AUTOMOTIVE PLAYERS			TOTAL AUDIO RECORDERS AND PLAYERS		
YEAR	UNITS	\$	YEAR	UNITS	\$	YEAR	UNITS	\$	YEAR	UNITS	\$
1978	15,996	706,523	1978	3,305	83,835	1978	10,507	471,595	1978	29,808	1,261,953
1977	13,473	519,893	1977	4,199	106,941	1977	8,249	316,746	1977	25,291	943,580
1976	12,664	437,218	1976	4,143	98,766	1976	9,136	286,472	1976	25,943	822,456
1975	7,653	272,669	1975	3,100	78,316	1975	4,903	150,168	1975	15,656	501,153
1974	9,087	310,653	1974	4,488	133,001	1974	4,983	146,655	1974	18,558	590,309
1973	10,470	318,691	1973	7,181	235,522	1973	4,687	102,327	1973	22,338	656,540
1972	9,873	266,698	1972	8,263	244,257	1972	3,641	69,615	1972	21,777	580,570
1971	8,390	212,920	1971	5,158	145,298	1971	2,739	51,136	1971	16,287	409,354

(Add 000 to all figures)

## TOTAL U.S. IMPORTS

	Home Radios <sup>2</sup>		Automobile Radios		Phonographs		Tape Recorders		Home Tape Players		Auto Tape Players		Video Tape Recorders	
	Units	\$*	Units	\$*	Units	\$*	Units	\$*	Units	\$*	Units	\$*	Units	\$
1978	37,935	627,749	5,439	184,471	4,312	231,883	15,997	706,523	3,305	83,835	10,507	471,595	509	279,629
1977	37,782	579,456	5,423	175,686	3,309	173,176	13,473	519,893	4,199	106,941	8,249	316,746	250	140,947
1976	35,394	498,010	5,970	148,643	2,455	103,726	12,664	437,631	4,364	112,875	9,136	286,472	70	50,413
1975	27,945	374,561	3,996	102,786	1,299	47,750	7,653	272,669	3,222	86,715	4,903	150,168	40	26,532
1974	34,433	474,716	4,848	110,994	1,934	92,657	9,087	310,653	4,592	137,890	4,983	146,654	34	20,388
1973	40,907	448,736	4,459	91,271	2,423	95,690	10,470	318,691	7,377	246,963	4,687	102,327	76	23,960
1972	40,159	404,499	2,924	53,358	2,451	92,997	9,873	266,698	8,263	244,257	3,641	69,615	42	16,351
1971	30,988	306,825	3,150	51,263	1,926	61,951	8,390	212,920	5,158	145,297	2,739	51,136	29	8,138
1970	31,150	305,227	2,232	38,535	2,040	52,456	8,076	202,251	3,655	113,213	2,779	60,351	24	8,779
1969	34,577	305,544	1,791	30,592	2,063	44,400	6,254	142,744	2,505	61,117	2,527	58,090	13	5,186
1968	28,346	225,118	1,814	29,650	2,129	37,456	4,914	110,262	1,254	26,863	1,224	28,017	9	4,045

(Add 000 to all figures)

<sup>1</sup> Includes receivers for compact and component systems and receivers other than broadcast band.

<sup>2</sup> Dollar value is defined generally as the market value in the foreign country (FOB) and excludes U.S. import duties, freight charges from the foreign country to the U.S. and insurance.

## TOTAL U.S. EXPORTS

Year	Home Radios		Automobile Radios		Phonographs		Recorders <sup>1</sup>		Video Tape Recorders	
	Units	\$*	Units	\$*	Units	\$*	Units	\$*	Units	\$*
1978	836	21,891	795	55,827	336	55,049	278	36,962	4	51,693
1977	421	7,065	452	28,408	450	31,623	198	41,391	8	46,140
1976	328	4,607	472	24,648	333	28,863	171	33,163	15	51,513
1975	351	4,877	303	16,498	221	19,251	182	34,496	3	44,735
1974	405	5,516	333	14,742	196	17,353	209	31,711	3	49,510
1973	307	3,812	447	16,138	134	10,803	152	22,599	13	32,203
1972	248	3,644	566	15,644	112	7,966	92	16,343	2	27,083
1971	224	3,081	495	13,090	75	6,327	86	16,919	1	18,447
1970	245	4,007	432	9,399	55	4,926	98	22,679	3	16,651
1969	329	4,738	441	10,520	73	6,768	267	41,904	2	19,923
1968	385	4,960	258	6,637	59	6,006	320	31,586		13,806

(Add 000 to all figures)

<sup>1</sup> Excludes office type.

<sup>2</sup> Dollar value shown is defined generally as the value at the U.S. port of export, based on selling price including inland freight insurance, and other charges to the U.S. port of export.

Source: U.S. Department of Commerce and EIA.



A Record Co., 1608 Argyle, Hollywood, Calif. 90028. Tel. (213) 462-6608. Owner: George Jay.

A A Recs., 251 W. 57 St., New York, N.Y. 10019. Tel. (212) 765-3350. Pres.: A.I. Massler; Exec. VP: Robert L. Goemann; VP A&R: Ralph Stein. Labels: (Owned) Wonderland. (distributed) Wonderland/Capitol.

A A T, see American Album & Tape.

A B (Street Level), see Sonrise.

A C I, see Daytwo.

A D & A Recs., PO Box 1412, Hollywood, Calif. 90028. Tel. (213) 462-3745. Pres.: Ardrie Bryant, VP: Anne Bryant & G. see Domino Ltd.

A G I, see Centurian.

A J, see Ala Ents.

A & M Recs. Inc., 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel. (213) 469-2411. Cable: ALPERMOSS. Chm.: Jerry Moss; Vice-Chm.: Herb Alpert; Pres.: Gil Frieden; Sr. Exec. VP: Harold Childs; VP A&R: David Kershenbaum; VP Creative Servs. & Prod. Mgmt.: Jeff Ayeroff; VP Financial Affairs: Jolene Burton; VP Bus. Affairs: Ken Powell; VP Sales: Ernie Campagna; VP Promo.: Al Moinet; VP Quality Control/Quality Control Dir.: Marv Bornstein; VP Artist Development: Martin Kirkup; VP Horizon Recs.: Tommy LiPuma; VP Adv. & Mdsq.: Bob Reitman; Int'l Mng. Dir.: Jack Losmann; Sales Information & Analysis Dir.: Bob Elliott; Communications Dir.: Mike Gormley. (Distributed by RCA) Branch: New York, N.Y., 595 Madison Ave. Zip: 10022. Tel. (212) 826-0477. East Coast Opns. Dir.: Michael Leon; East Coast A&R Dir.: Mark Spector; East Coast Artist Development Dir.: Gail Davis; East Coast Pub. Dir.: Kathy Schenker.

Int'l branches: Canada, England, France.

Labels: (Owned) A&M, Horizon.

Int'l reps.: Argentina (EMI), Australia (Festival), Austria (CBS), Belgium (CBS), Bolivia (EMI), Brazil (EMI), Central America (Dideca) in Guatemala, Chile (EMI), Colombia (TH), Costa Rica (Dideca), Denmark (CBS), Ecuador (Ruices), El Salvador (Dideca), Finland (CBS), France (CBS), Germany (CBS), Greece (CBS), Hong Kong (PolyGram), India (EMI), Israel (CBS), Italy (CBS), Japan (Aifa), Korea (PolyGram), Malaysia (PolyGram), Mexico (EMI), Netherlands (CBS), New Zealand (Festival), Norway (CBS), Panama (Dideca), Paraguay (EMI in Argentina), Peru (EMI), Philippines (Dyna Prods.), Portugal (Valentim de Carvalho), Singapore (PolyGram), South Africa (RPM), Spain (CBS), Sweden (CBS), Switzerland (CBS), Taiwan (PolyGram), Uruguay (EMI in Argentina), Venezuela (Ruices), West Indies (West Indies Recs.), Yugoslavia (Radio Television Belgrade).

A M C (Brazil), see Brasilia.

A M G, see Mutual Group.

A M J Int'l Recs., 9000 Sunset Blvd., West Hollywood, Calif. 90069. Tel. (213) 550-0397. Pres.: Alice M. Jackson; VP: K.H. Smith; Gen. Mgr.: Eddie Hersher; A&R Dirs.: Horace Coleman, David N. Crawford.

A M P, see Ray Lawrence.

A N S A, see Ansap.

A P A, see TK.

A P I, see Alterram.

A R C (American Rec'g Co.), 9885 Charleville Ave., Beverly Hills, Calif. 90212. Tel. (213) 277-3111. (Distributed by CBS)

A R C Recs. (Artist's Rec'g Co.), 39199 Paseo Padre Pkwy., Fremont, Calif. 94538. Tel. (415) 656-8468. Pres.: Tom Sherrod; VP: Nat'l Mktg. & Dist'n: Roy Segal; Nat'l Promo. Dir.: Bob Saporiti.

A R V Int'l, see House of Falcon.

A/S, see Alshire.

A S A I Recs. Inc., PO Box 395, Oakwood, Va. 24631. Tel. (703) 498-3337/4556. Labels: (Owned) ASAI, ASI, ASSI, Modoc.

A S I Recs., 711 W. Broadway, Minneapolis, Minn. 55411. Tel. (612) 521-7631. (Also see Nautilus Rec'gs)

A S I, Va., see ASAI.

A S I I, see ASAI.

A S R, see Grapevine Opry.

A T V Music Corp., 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 462-6933. Branches: New York, N.Y., 115 E. 57 St. Zip: 10022. Tel. (212) 371-3810—Nashville, Tenn., 1217 16 Ave. S. Zip: 37212. Tel. (615) 327-2753.

Int'l branches: England, France.

A V I Recs. Inc., 7060 Hollywood Blvd., Suite 1212, Los Angeles, Calif. 90028. Tel. (213) 462-7151. Pres. & Treas.: Raymond Harris; VP & Sec'y: Ed Cobb; Gen. Mgr.: Nat'l Sales Mgr. & Disco Contact: John Jossey; Nat'l Promo. Dir.: George Sherlock; Eastern Sales Mgr.: Vito Samala. Labels: (Owned) AVI; (distributed) In Town, Master 5, Out of Town.

A Z O Recs. & Publ'g, 6806 Lincoln Dr., Philadelphia, Pa. 19119. Tel. (215) 843-9723. Contact: William P. Lightfoot.

Abbey (UK), see Worldwide Music Servs.

Abel, see Nashboro.

Abkco Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel. (212) 399-0300. Pres.: Allen Klein; VP: Joel Silver. Int'l rep.: UK (Decca).

Above All, see Rainbow Room.

Accent Recs., 71906 Hwy. 111, Rancho Mirage, Calif. 92270. Tel. (714) 346-0075. Owner: Scott B. Seely; A&R: Buddy Merrill; Art: Kempel; PR Dir.: Dolores Gulden. Labels: (Owned) Accent (distributed by GNP Crescendo), New Sound; (distributed) In Sound.

Int'l reps.: Australia (Festival), Canada (CTI, MCA), France (Vogue), Germany (DG), Italy (CGD).

Acorn, see Safari.

Acorn, Tex., see Freddie.

Acorn (UK), see Rounder.

AcoustoGraphic Recs., 1 Simpson's Ln., Edgartown, Mass. 02539. Tel. (617) 627-4639. Owner: Benjamin L. Hall. Labels: (Owned) AcoustoGraphic, AcoustoQuad, Beau-Brian, Benjamin Lambert, Newzophone.

AcoustoQuad, see AcoustoGraphic.

Acropole Corp. of America, 1410 York Ave., Suite 2D, New York, N.Y. 10021. Tel. (212) 628-6315. Pres. & Gen. Dir.: Bruno George Ronty. Labels: (Owned) Bruno, Colosseum.

Action Recs., PO Box 9470, Fort Worth, Tex. 76107. Tel. (817) 923-1111. Owner: Marvin Moore; Prods.: Lew Gillis, Bob Davis.

Adam, Wash. D.C., see Warren.

Adam Prod'ns Inc., 2501 S. Ocean Dr., Hollywood, Fla. 33022. Tel. (305) 925-1799. Pres.: Robert S. Taran; A&R: Mike Lewis.

Adelia, see Creative Funk.

Adelphi Recs. Inc., Box 288, Silver Spring, Md. 20907. Wash. D.C. Tel. (202) 723-6958. Pres.: Gene Rosenthal; VP's: Gayle Moore, Jack Heyrman, Promo.: Vicki Doyle.

Int'l reps.: Canada (Treble Clef), Denmark (CSA), Germany (Moers Music, Takim), Italy (Hi-Fi), Netherlands (Dutch Blues & Boogie), UK (Projection, Swift).

Ades (France), see Playette.

Advance, see Songs by Sommers.

Adventure One Recs. Inc., 799 1/2 Martin Luther King Dr., Atlanta, Ga. 30314. Tel. (404) 523-3582. Pres.: Jesse J. Jones; VP: Michael Cohen.

Aerospace, see Ray Lawrence.

Aesthetic Artist Recs., PO Box 144, Mid City Sta., Dayton, Ohio 45402. Tel. (513) 252-9426. Owner: Paul Wayne Beach.

Aferton Recs., 2234 Watson Rd., Springfield, Ill. 62704. Tel. (217) 528-7355. Contact: Dave Hoffman. (Distributed by IRDA)

Afro Request, see Request.

Agon, see Dragon.

Aileron, see QCA in Calif.

Air, see Chrysalis.

Airborne, see Discount.

Akashic Recs., 3622-C Mt. Diablo Blvd., Lafayette, Calif. 94549. Tel. (415) 283-5151. Owner: Stephen Jarvis.

Ak Ba, see Black Fire & Mustevic.

Aladdin Rec. Co., 835 N. Federal Hwy., Fort Lauderdale, Fla. 33304. Tel. (305) 763-9196. Pres.: Alan Franklin; VP: Paul Hughes, A&R: Frank Lovchettie; Sales & Mktg.: C. Franklin, Pub. Alan Hunt; Promo.: Pam Bennett. Labels: (Owned) Aladdin, Cassbah, China, China Doll, Dragon, Ecstasy, Genie, Head, Hong Kong, Horn, Kong, Penetration, Prayer Tower, Sheik.

Ala Ents. Inc., 4218 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel. (213) 737-1000. Pres.: Louis Drozen; VP: David Drozen; Exec. Admin'r: Shelby Meadows Ashford. Labels: (Owned) AJ, Ala, Blues Spectrum, Dingo, Hawk Sound, Laff.

Albatross Recs. Inc., PO Box 66558, Seattle, Wash. 98166. Tel. (206) 246-9400. Pres.: Ken Kinnear.

Albergo, see Vintage.

Albert Int'l Music, 1790 Broadway, New York, N.Y. 10019. Tel. (212) 757-4840. Cable: MARKBRO. Telex: 620 960. Label: (Owned) Albert Prod'ns.

Albert Prod'ns, see J. Albert.

Albradella, see Gwen.

Alchem, see Sounds of Winchester.

Alhambra Dist'g. Inc., 552 W. 27 St., Hialeah, Fla. 33010. Tel. (305) 885-4298. Pres.: Enrique Inurrieta Sr.; Exec. VP: Enrique Inurrieta Jr.; Gen. Mgr.: Miguel Estivill; Promos. Mgr.: Betty Diaz. Branches: Los Angeles, Calif., 2720 W. Pico Blvd. Zip: 90006. Tel. (213) 733-0137. Gen. Mgr.: Antonio Estevez—San Juan, P.R., Alhambra Recs., GPO Box 2702, Zip: 00936. Tel. (809) 724-0465/7654. Mgr.: Ricardo Fabregues. Labels: (Owned) Al Mex, Al Records, Alhambra, Libra.

Aljean Recs., RD 4, Myerstown, Pa. 17067. Tel. (717) 866-5067. Owner & Pres.: Jean Shade. Sales & Mktg. & Country Mgr.: Al Shade.

Aljo, see Page.

All Ears Recs., 7033 Sunset Blvd., Suite 322, Hollywood, Calif. 90028. Tel. (213) 465-3990. Pres.: Anthony Harrington.

Allegheny, see East Allegheny.

Allegre, see Fania & Mystic.

Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel. (502) 267-9658.

Alligator Recs., Box 60234, Chicago, Ill. 60660. Tel. (312) 973-7736. Pres.: Bruce Iglauer; Mktg. Dir.: Melinda Giles. Int'l reps.: Europe & UK (Sonet in Sweden), Japan (Trio), Sweden (Smokestack, Sonet).

All Platinum Rec. Co. Inc., 96 West St., Englewood, N.J. 07631. Tel. (201) 569-5170. Labels: (Owned) All Platinum, Cadet, Checker, Chess, MX, Stang, Turbo, Vibration; (distributed) Raticy.

Allstar, see National Music.

Almanac, N.Y., see American Themes.

Almanac Rec. Co., PO Box 13661, Houston, Tex. 77019. Dir.: Mack McCormick; Prod'r: J.D. Horn.

Almeria, see Red Greg.

Al Mex, see Alhambra.

Al Recs., see Alhambra.

Alsaman, see Dragon Int'l.

Alshire Int'l, PO Box 7107, Zip: 91510; 1015 Isabel St., Burbank, Calif. 91502. Tel. (213) 849-4671. Cable:

BUDSOUND TWX: (910) 498-2759. Pres.: Al Sherman; Gen. Mgr.: Dick Ceja.

Labels: (Owned) A/S, Alshire, Aria Senza Voce, Audio Spectrum, Oscar, Peter Rabbit, Somerset, Stereo Fidelity; (distributed) Azteca, Grit.

Int'l reps.: Argentina (Microfon), Australia (Astor), Brazil (Fermata), Canada (Rodyn), Colombia (Colombiana de Discos), Germany (Metronome), Greece (CBS), Israel (Hatakili), Japan (Trio-Kenwood), Mexico (Musart), New Zealand (New World), Philippines (Vicom), Portugal (Movieplay), Scandinavia (Montax), Singapore (Alshire), Spain (Movieplay), UK (Pye), Venezuela (Promus).

Alston, see TK.

Alternatives in American Music, 826 Kains Ave., Albany, Calif. 94706. Tel. (415) 524-0222, 647-9543.

Altone, see American Tape.

Alva Recs., 3929 Kentucky Dr., Los Angeles, Calif. 90068. Tel. (213) 980-7501. Owner & Pres.: Eddie Gurren; R&B Dir.: Barnett Williams; Promo. Co-ord.: Giannina Monroe.

Alvorado, see Penco.

Amazon, see TK.

Amerilee, see Doric.

Ameraba, see West End.

Americana, see Sine Qua Non.

American Album & Tape Inc., 850 Seventh Ave., New York, N.Y. 10019. Tel. (212) 247-3188. Pres.: David King; VP: Hope King; VP Int'l: Warren Ashley; Gen. Mgr.: George Curtiss. Labels: (Owned) AAT, American Album & Tape, American Entertainment, American Nostalgia, Hall of Fame Jazz.

American Entertainment, see American Album & Tape.

American Gramophone Int'l, see Centurian.

American Int'l, see Casablanca.

American Jazz, see Happy Jazz.

American Nostalgia, see American Album & Tape.

American Playboy, see Music Ents.

American Rhythm Music, see Rollin' Rock.

American Tape Corp., 1116 Edgewater Ave., Ridgefield, N.J. 07657. Tel. (201) 943-7860. Labels: (Owned) Altone, Remington.

American Theme, see American Themes.

American Themes & Tape Inc., 240 W. 55 St., New York, N.Y. 10019. Tel. (212) 247-3690. Cable: BENAN-TIMUS. Labels: (Owned) Almanac, American Theme, Fairyland, Jazz Kings, Urania.

American Voices Rec. Co. Inc., 216 Applewood Ln., Virginia Beach, Va. 23452. Tel. (804) 340-4582. Pres.: Heath Webb; VP: Connie Webb; Adv. Mgr.: David Utt; Country Mgr.: Jean Webb.

American Way, see Goliote.

Amherst Recs., 355 Harlem Rd., Buffalo, N.Y. 14224. Tel. (716) 826-9560; WATS (800) 828-7041. Pres.: Leonard Silver; A&R: David Parker. (Distributed by Infinity)

Am Rec. of America, Box 62263, Virginia Beach, Va. 23462. Tel. (804) 340-3366. Pres.: Alex Spencer; VP: George Crowley; Pub.: Nancy Strong. Label: (Owned) Dimension.

Anahuac (Discos), 6331 Santa Monica Blvd., Hollywood, Calif. 90019. Tel. (213) 462-0088. Int'l rep.: Mexico (Cisne).

Anamaze Recs., 1802 Ocean Pkwy., Suite 2A, Brooklyn, N.Y. 11223. Tel. (212) 627-8499. Pres., Prod'r & A&R: Cosmo Ohms; VP: Mktg. & Promo.: Dosa Tooner; Art & Graphics: Fae Ellen. Branch: Chicago, Ill., 7518 N. Winchester. Zip: 60626. Tel. (312) 761-7005. Exec. Prod'r: Michael Allen Tubin. Int'l rep.: UK (Rough Trade).

Lee Anderson Ents., PO Box 4141, North Hollywood, Calif. 91607. Tel. (213) 782-6915. Owner & Pres.: Lee Anderson; VP's: Betty & Bruce Dale Anderson. Labels: (Owned) Belltone, Country Capers, Greenbush, Sports.

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave., Newark, N.J. 07102. Tel. (201) 642-5991.

Angel, see Capitol.

Annuit Coeptis Music Recs. Tapes Ltd., 2933 River Rd., Croydon, Pa. 19020. Tel. (215) 785-1541.

Anomoly, see Jersey Coast.

Ansap Recs., PO Box 10612, Zip: 35202; 1005 Frank Nelson Bldg., 205 N. 20 St., Birmingham, Ala. 35203. Tel. (205) 252-8271. Pres.: Ann Scott; VP: Lee Burks; Pop A&R Dir.: Don Skipper; Sales & Mktg. Dir.: Bill Gowdy; Country Dir.: Rick Robbins. Labels: (Owned) ANSA, Ansap, Faith.

Ansonia Recs. Inc., 802 Columbus Ave., New York, N.Y. 10025. Tel. (212) 865-2121. Cable: ANSORECORD. Pres.: Mercedes Glass; Exec. VP: Herman Glass. Labels: (Owned) Ansonia, Superior.

Chuck Anthony Music Inc., PO Box 2000, Holbrook, N.Y. 11741. Tel. (516) 472-0900. Pres.: Chuck Anthony; A&R Dir.: Randy Irwin. Label: (Owned) CVR, Rocky.

Antilles, see Island.

Apollo, see Hilding.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City, N.Y. 11103. Tel. (212) 721-5599. Pres.: Andrew M. Poncic; Prod'r: Nick Kuzmick; Mktg. Mgr.: Don N. Zemarn; PR Mgr.: Donian Michaels. Labels: (Licensed) Amadeo (Austria), Harmonia Mundi (Germany), Hungaroton (Hungary), Supraphon (Czechoslovakia) (tape masters only).

Appalseed, see June Appal.

Applegate, see Fraternity.

April, see Dragon Int'l.

April Twenty-Two Prod'ns, 9000 Sunset Blvd., Suite 1119, Los Angeles, Calif. 90069. Tel. (213) 274-7877.

Aquila Rec. Corp., 6730 Taft St., Hollywood, Fla. 33024.



Tel: (305) 945-3738. Pres. & Exec. Dir., J. Gilday; Disco Contact: M. K. Pancoast; VP A&R Rufus Smith; Ass't A&R: Don C. Davis; Promo. Dir.: Dan Raymond. **Branch: North Miami Beach, Fla., PO Box 600516 Zip 33160; 9367 N 168 St. Zip 33161.** Labels: (Owned) Aquila, Gil's Funny Recs. Int'l reps.: Canada (Laurel), UK (Today).  
 Arbor, see Puritan.  
 Arc Recs., 3100 Mowry Ave., Suite 304, Fremont, Calif. 94531. Tel: (415) 796-4444. Contact: Thomas Sherrod. (Distributed by IRDA)  
 Arc. Hollywood, Calif., see Spina.  
 Arcade, see Arzee.  
 Arcano, see Caytronics.  
 Arch, see Dragon Int'l.  
 Archive of Folk & Jazz Music, see Everest.  
 Archive of Piano Music, see Everest.  
 Archiv Produktion, see Classics Int'l.  
 Arctic, see Jamie/Guyden.  
 Arctic (Norway), see SW5.  
 Argo, see London.  
 Argus Rec. Prod'ns (div. of Record Room), PO Box 58, Glendora, N.J. 08029. Tel: (609) 939-0034. Gen. Mgr.: Lem Harris; A&R Dir.: Eddie Jay Harris; Promo.: Patricia Cox. Labels: (Owned) Argus, Merry Elf, Never Ending Music, Record Room, (distributed) Black & Blue, Now.  
 Argyie, see Spina.  
 Arhoolie Recs. Inc., 10341 San Pablo Ave., El Cerrito, Calif. 94530. Tel: (415) 525-1495/4996. Pres.: Chris Strachwitz. Labels: (Owned) Arhoolie, Folklyric, (distributed) Blues Classics, Old Timey.  
 Int'l reps.: Canada (Almada), Finland (Quality), France (Musidic-Europe), Germany (Bellaphon), Italy (Hi-Fi), Netherlands (Agram/Nuis), Sweden (Sone), UK (Swift).  
 Aria Senza Voce, see Alshire.  
 Ariola Recs., 8671 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-6530. TWX: (910) 490-2569. Pres.: Jay Lasker, Exec. VP: Howard Stark; VP: Ous Smith; VP Promo., Sales & Mktg.: B. J. McElwee; VP LP Promo.: Bill Bartlett; VP Int'l. Finances: Edward Tawil; Nat'l A&R Dir.: Tim O'Brien; Nat'l Singles Promo. Dir.: Chuck Brown; Nat'l Pub. Dir.: Pamela Turbov; Nat'l Creative Servs. Dir.: Terry Barnes; Nat'l Mdsq. Co-ord.: Rich Fazekas; Nat'l Disco Promo. Dir.: Jack Witherby (Distributed by Capitol). Labels: (Owned) Ariola, (subsidiary) Ocean. Int'l reps.: Argentina (Microfon), Australia (RCA), Austria (Ariola), Belgium (Ariola), Canada (Quality), Colombia (Sonolux), Denmark (AEG Dansk Elektricitets), Dominican Republic (Distribuidora Dominicana de Discos), Ecuador (Fadisa), El Salvador (Leonic), Finland (Finlevy), France (Arabella), Germany (Ariola), Hong Kong (Studer-Revox), Italy (Dischi), Jamaica (Dynamic Sounds), Japan (King), Mexico (Discolorb), Netherlands (Ariola), Norway (Disco), Peru (ETA), Philippines (Home), Spain (Ariola), Sweden (CBS), Switzerland (Ariola), UK (Ariola), Venezuela (Velvet).  
 Arion, see Peters Int'l.  
 Aris, see Peters Int'l.  
 Arista Recs. Inc., 6 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-7400. Pres.: Clive Davis; Ass't to Pres.: Michael Friedman; Exec. VP: Elliot Goldman; Sr. VP Finance: Aaron Levy; VP Sales & Dist'n: Leonard Scheer; VP A&R: Bob Feiden; VP Singles Promo.: Richard Palmese; VP LP Promo.: Scott Jackson; VP Nat'l R&B Prod. Hank Talbert; VP Artist Development: Rick Disco; VP Pub. & Press Servs.: Dennis Fine; Nat'l Disco Promo. Dir.: Audrey Joseph. **Branch: Los Angeles, Calif., 1898 Eastern Park E. Suite 1510. Zip 90067. Tel: (213) 553-1777. Sr. VP Larkin Arnold; VP West Coast Opns.: Michael Lippman** Int'l branch: England. Labels: (Owned) Arista, Savoy, (distributed) Buddha. Int'l reps.: Canada (Capitol), Japan (Toshiba), rest of world (EMI).  
 Arlo Recs. Co., 7653 Telephone Rd., LeRoy, N.Y. 14482. Tel: (716) 584-3365. Label: (Owned) BHR.  
 Armada Recs. Inc., 5825 N. 96 St., Milwaukee, Wis. 53225. Tel: (414) 462-5590. Pres.: Timothy Brphy. Sec'y/ Mgr.: Bob Ambos. A&R: Jim Spencer.  
 Arrest Recs., 1420 K St. NW, Washington, D.C. 20005. Tel: (202) 347-1420. Mgr.: Sonia Karkenny; Prod'n Dir.: John Freeman; Chief Eng.: Tom McCarthy; Promo. Dir.: Cerphe Colwell.  
 Arriba Recs., 2525 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 487-2158. Pres. & Gen. Mgr.: Isaac Baly.  
 Arrival, see Moonstone.  
 Arrowhead, see Oakridge.  
 Art Attack Recs. Inc. 964 W. Grant Rd., Tucson, Ariz. 85705. Tel: (602) 622-8012. Pres.: William Cashman. Sales: Kaye Wells.  
 Artemis Recs. Ltd., PO Box 110, 157-52 96 St., Howard Beach, N.Y. 11414. Tel: (212) 738-4806. Pres.: John Giamundo; VP: Rocco Giamundo. Int'l reps.: Benelux (Supreme in Belgium), Japan (Polydor).  
 Arth, see TK.  
 Artic Recs. & Dist'g Co. Inc., 1806 Division St., Nashville, Tenn. 37203. Tel: (615) 329-3380. Pres.: Eddy Fox. Sales: Kaye Wells.  
 Artists House Inc., 40 W. 37 St., New York, N.Y. 10018. Tel: (212) 594-9435. Creative Dir.: John Snyder; Prod'n & Mfg.: Jim Gicking; Sales & Promo.: Chuck Schwartz; Accounting & Foreign Affiliate Liaison: Janet Radtke. Int'l rep.: Japan (King).  
 Art Recs. Mfg. Co., PO Box 15032, 991 SW 40 Ave., Fort Lauderdale, Fla. 33318. Tel: (305) 584-1904. Pres.: Harold E. Doane; Exec. Sr. VP: Vivian P. Doane; Pub. Dir.: David W. Dunn. Labels: (Owned) Art, Citadelle, Cuvree, Souvenir, Unity. Arzee, see Everest.  
 Arzee Music Co., PO Box 19518, Zip 19124; 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) 739-7501. 743-8549. Pres.: Rex Zario; Gen. Mgr.: Dave Wilson. Labels: (Owned) Arcade, Arzee, Lis, Regima, (distributed) Eastwood Sound.

Asch, see Folkways.  
 Asha, see Discount.  
 Ashley Rec. Co., 249 Bluegrass Dr., Hendersonville, Tenn. 37075. Tel: (615) 824-3573. Co-Pres.: Leon Ashley, L. S. Walton; VP: F. Case Walton; Pub. Adv. & Promo.: Linda Denny.  
 Aslan, see Consolidated Gospel.  
 Associated Rec'g Cos. (div. of Associated Inds.), 2250 Bryn Mawr Ave., Philadelphia, Pa. 19131. Tel: (215) 477-7122. Pres.: George Guess; Exec. VP: Marcus Levy; VP Opns.: Ted Brown; VP Nat'l Sales & Promo.: Alonzo Brooks; VP Reg'l Sales: Leonard Spratley; Gen. Mgr.: Sales & Mktg.: Oscar Blalock; Promo. Mgr.: Ronald Wil. Iiams; Promo.: Tom Goodman; James Boulding; James Wise. Labels: (Owned) Jaguar, Jengoes, Pearl Harbor.  
 Astro Recs., PO Box 30075, Eugene, Ore. 97403. Tel: (503) 485-0370. Pres.: James Egan.  
 Asylum, see Elektra/Asylum/Nonesuch.  
 Atco, see Atlantic.  
 Atlanna, see McKinnon.  
 Atlanta, see Trend Recs. in Ga.  
 Atlantic Rec'g Corp., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-6000. Cable: ATCOMUSIC. TWX: (710) 581-6023. Bd. Chm.: Ahmet Ertegun; Pres.: Jerry Greenberg; Exec. VP: Sheldon Vogel; Sr. VP & Gen. Mgr.: Dave Glew; Sr. VP Atlantic & Pres. Coalition: Henry Allen; VP's & Co-Dirs.: Nat'l Promo.: Tunc Erim; Vince Faraci; VP Special Markets: Eddie Holland; VP: Jim Delehant; VP Int'l Mgr.: Bob Kornheiser; VP & Exec. Ass't to Bd. Chm.: Noreen Woods; Pres.: Atco Recs. & Custom Labels: Doug Morris. **Branch: Los Angeles, Calif., 9229 Sunset Blvd. Zip 90069. Tel: (213) 278-9230. VP & Gen. Mgr.: Bob Greenberg.** Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Greenbelt, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; Kansas City, St. Louis, Mo.; Mount Laurel, N.J.; New York, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Dallas, Houston, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.). Int'l branches: See WEA Int'l. Labels: (Owned) Atco, Atlantic, Cotillion, (distributed) Big Tree, Finnadar, Hilltak, Little David,  $\pm$  1, Pacific, Rolling Stones, Scotti Bros., She, Swan Song, Virgin, Westbound, Zephyr. Int'l reps.: See WEA Int'l.  
 Atlantis Recs., 2460 Spring Lake Dr., Marietta, Ga. 30062. Tel: (404) 973-1170. Labels: (Owned) Atlantis, Star Song.  
 Atlas, see Velvet de Puerto Rico.  
 Atteram Prod'ns Inc. (API), PO Box 606, Marietta, Ga. 30061. Tel: (404) 522-8106. Pres. & Prod'r: Carl Queen; VP: Bob Abel; Sales & Mktg. Mgr.: Lamont Crenshaw; Mgr.: Randall Collins; Promo. & Tape Mgr.: Shirley Queen. **Branch: Atlanta, Ga., 190 Boulevard SE. Zip 30312** Labels: (Owned) Atteram, Lanta, Mars La Tour.  
 At the Copa, see SEI.  
 Audax, see Discocorp.  
 Audio Accessories Co., 38 W. 515 Deerpark Rd., Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney. (Tape product).  
 Audio Arts Inc., 5617 Melrose Ave., Los Angeles, Calif. 90038. Tel: (213) 461-3507. Labels: (Owned) Audio Arts, Audio Gospel.  
 Audio Fidelity, see Audiodefidelity Ents.  
 Audiodefidelity Ents., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIOFIDEL. Bd. Chm.: Herman D. Gumbel; Pres.: Harold Drayson; VP: Classical A&R & Int'l: Carl Shaw; Treas.: John Freitag; Promo. Mgr.: Mary H. Welch; Prod'n Mgr.: Philip Goldschmidt; Art Dir.: Ron Warwell. Labels: (Owned) Audio Fidelity, Audio Int'l, Audio Rarities, Chiaroscuro, First Component Series, Image, Karate, Mr. G., Thimble, (distributed) Harleguin, Improv, SMI. Int'l reps.: Argentina (Microfon), Australia (Carmina), Austria (Bellaphon), Benelux (Dureco), Brazil (Gravacoeas Electricas), Canada (Phonodisc), Central America (Indica in Costa Rica), Colombia (Philips), Costa Rica (Indica), Dominican Republic (La Guarachita), Finland (PSO), Germany (Bellaphon), Israel (Unatec), Italy (Fonti-Cetra), Japan (Teichiku), Mexico (Pren), New Zealand (Carmina in Australia), Philippines (Dyna), Scandinavia (Ad-Lib), South Africa (Gallos), Spain (Trova), Switzerland (Bellaphon), Thailand (Ching Thai), UK (Pye).  
 Audio Gospel, see Audio Arts.  
 Audio Int'l, see Audiodefidelity.  
 Audiophile, Tex., see Happy Jazz.  
 Audiophile, Ga., see Jazzology-GHB.  
 Auditorama Recs. Corp., 658 10 Ave., New York, N.Y. 10036. Tel: (212) 246-9858. Pres.: Rafael Diaz Gutierrez; Gen. Mgr.: Hilda Diaz Gutierrez. Labels: (Owned) Auditorama, Madely, Taurus.  
 Audio Rarities, see Audiodefidelity.  
 Audio Spectrum, see Alshire.  
 Audio-Technica US Inc., 33 Shawassee Ave., Fairlawn, Ohio 44313. Tel: (216) 836-0246. Pres.: Jon R. Kelly; VP Mktg.: Fred W. Nichols. Labels: (Distributed) Gale Maximum Fidelity (UK), RCA/RVC (Japan), Telarc, Toshiba-EMI (Japan).  
 Aural Explorer, see MMO.  
 Aurora Borealis, see Crimson Dynasty.  
 Aurum Recs. (div. of RBR Communications Inc.), 43 W. 61 St., New York, N.Y. 10023. Tel: (212) 757-8805. Pres.: Richard Bradley; VP & Gen. Mgr.: Bill Radics; A&R Dir.: Ron Beigel.  
 Aus-Tex, see Colonel Buster Doss.  
 Authentic, see Sonic Arts.  
 Autograph, see Sonic Arts.  
 Autumn, Calif., see R. Dean Taylor.  
 Autumn Hill Prod'ns, PO Box 844, Hendersonville, Tenn. 37075. Tel: (615) 824-4594. Pres.: Jim Voytek. Labels: (Owned) Autumn Hill, Country Moods.  
 Autumn Int'l Recs., 3810 Cavalier St., Garland, Tex. 75042. Tel: (214) 494-3494. Pres.: Phil Otten Jr., VP & Gen.

Mgr.: Glen Pace; Prod'rs: James Pritchett, Glen Pace. Avalanche, see Crimson Dynasty.  
 Avant, see Crystal.  
 Avante Recs., 8853 Sunset Blvd., Los Angeles, Calif. 90069.  
 Avant Garde Recs. Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres.: Frank Siegfried. Gen. Mgr.: Bobby McFarland. Int'l reps.: Australia (Move), UK (Mayhew-McCrimmon).  
 Avanti, see Reflection Sound.  
 Avoca Recs. & Tapes, 1404 Sun Flower Ln., New Port Richey, Fla. 33553. Tel: (813) 868-5196. Owner: Francis X. Cashin; Prod'n Mgr.: Anna M. Cashin. **Branch: Deer Park, N.Y., 194 Gleeland St. Zip 11729. Tel: (516) 242-3539. Sales Mgr.: Nora M. O'Neill.** Labels: (Owned) Avoca, Blarney Castle, IMI. Int'l rep.: Ireland (Dolphin).  
 Aztec, see Dorn.  
 Azteca Rec. Inc., 1015 Isabel St., Burbank, Calif. 91502. Tel: (213) 849-4671. Cable: BUDDSOUND. Pres.: Al Sherman; VP: Richard Ceja. (Distributed by Alshire Int'l)

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8-Atlas, see Jody.  
 8 B F, see Ray Lawrence.  
 B C L Ents. Inc., 1002 Hoefgen St., San Antonio, Tex. 78210. Tel: (512) 532-3216.  
 B G O Recs. Inc., 3297 Northcrest Rd., Suite 203, Doraville, Ga. 30340. Tel: (404) 491-0950. Pres.: Arnie Geller; VP: Buddy Bue; VP/Bus. Affairs: Gloria Bue. (Also see Polydor).  
 8 H R, see Arlo.  
 8 I, see Boliman.  
 8 I R C Recs., 601 E. Blackledge Dr., Tucson, Ariz. 85705. Tel: (602) 882-9016. Pres.: Joe Bidwell; Pop A&R: Erin Brooks; Country A&R: Joe Bidwell; Adv.: Joseph Ostrom. Sales & Mktg.: Bob Rollins.  
 8 L T Recs., PO Box 9830, 3507 W. Vickery, Fort Worth, Tex. 76107. Tel: (817) 737-9911. Pres.: J. P. Kimzey.  
 8 M A, see Jersey Coast & World Int'l.  
 8 M R, see Big Mack.  
 8 N A, see TK.  
 8 R C, see Brunswick.  
 Baby Boy, see Old Dominion.  
 Baby Girl, see Old Dominion.  
 Bach Guild, see Vanguard.  
 Back Door Recs., 909 Beacon St., Boston, Mass. 02215. Tel: (617) 136-8807. Pres.: Barry Glovsky; VP Promo.: Joel Bernstein; Pop A&R: Andy Doherty; Sales & Mktg.: Fred Margolis; Pub.: Amy Glovsky; Adv.: Nina Lanzillo. Promo.: Dawn De Angeles; Country Contact: Steve Morse. (Distributed by Rounder).  
 Backlash, see 8omp.  
 Backstreet, see MCA. (SEE ADVERTISEMENT).  
 BaKim Rec. & Music Group, 18447 W. Eight Mile Rd., Detroit, Mich. 48219. Tel: (313) 862-5870. Pres.: Kenneth W. Baker; VP Promo. & Sales: William J. Davis. Labels: (Owned) BaKim, Centaur, Odessa. (distributed) House Top.  
 Balboa Rec. Co., 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Owner: Larry Fotine.  
 Balkan Hi-Fi, see Balkan Music.  
 Balkan Int'l, see Balkan Music.  
 Balkan Music Co., 6917 W. Cermak Rd., Berwyn, Ill. 60402. Tel: (312) 484-6436. Owner: Slavko A. V. Hlad. Sales Mgr.: Louis J. Hlad. Labels: (Owned) Balkan Hi-Fi, Balkan Int'l.  
 Balkanton (Bulgaria), see Worldtone.  
 Bal Recs., Box 369, La Canada, Calif. 91011. Tel: (213) 790-1242. Pres.: Adrian P. Bal; Sec'y-Treas.: Berdella M. Bal.  
 Bambuco, see Discolando.  
 Banana, see Stacy-Lee.  
 Bandler, see Suncountry.  
 Bang Recs., 4488 N. Shallowford Rd. NW, Suite 1000, Atlanta, Ga. 30338. Tel: (404) 394-2264. Pres.: Ilene Berns; Exec. Ass't: Lynn Carroll; Nat'l Pop Promo.: Rick Rockhill; Nat'l R&B Promo.: Chester Simmons; A&R: James Stroud. (Distributed by CBS). Labels: Bang, Bullet, Shout, Solid Gold.  
 Banjar Recs. Inc., Box 32164, 7440 University Ave. NE, Minneapolis, Minn. 55432. Tel: (612) 633-7508. Pres.: LeRoy Larson; VP: Bert Woolfrey.  
 Banner Recs., c/o ERCU Inc., 6515 Sunset Blvd., Suite 300-A, Los Angeles, Calif. 90028. Tel: (213) 467-8172. Contacts: Don Gere, J. Clark Scott.  
 Barenreiter (Germany), see Worldwide Music Servs.  
 Barnaby Recs., 816 N. La Cienega Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-6150.  
 Barricade, see Sabre.  
 Nelson Barry Recs. Ltd., 319 E. 44 St., New York, N.Y. 10017. Tel: (212) 679-7900.  
 Bartone Studios, 1919 Tuolumne, Fresno, Calif. 93721. Tel: (209) 486-9082. Owner: Don Barton.  
 Bass, see Warren.  
 Bayou Blue, see Great Southern.  
 Bayou Boogie Recs. Inc., 913 Birmingham Dr., Baton Rouge, La. 70815. Tel: (504) 272-1420. Pres.: James M. Rogers; Promo. & Dist. Mgr.: Ricky J. Viator.  
 Bayou Classics, see Modern Sound.  
 Bay Recs., 1516 Oak St., Suite 320, Alameda, Calif. 94501. Tel: (415) 865-2040. Contact: Michael Cogan. Labels: (Owned) Bay, Silk Purse.  
 Int'l reps.: Australia (Folkways), Canada (Musimart), Japan (BOM), Sweden (SAM), UK (Free Reed, Swift).  
 Beam Junction Recs., 360 E. 72 St., New York, N.Y. 10021. Tel: (212) 288-5149.  
 Beantown Recs., 206 E. Jordan St., Pensacola, Fla. 32503. Tel: (904) 438-2763. Pres.: Gen. Mgr. & A&R: Earl Lett; Exec. Sec'y: Mattie Swann.  
 Bear Family (Germany), see Rounder.  
 Bearsville Recs. Inc., 8467 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 655-1177. Pres.: Albert Grossman; VP/Gen. Mgr.: Michael Pillot; Adm'n: Gen. Mgr. Susan Lee. (Distributed by Warner Bros.)





*Backstreet*  
101 RECORDS



- Branches:** Bearsville, N.Y., PO Box 135, Wittenberg Rd. Zip 12409. Tel: (914) 679-7303. A&R/Artist Development Dir.: Ian Kimmel—New York, N.Y., 75 E. 55 St. Zip: 10022. Tel: (212) 751-7030.
- Beau-Brian**, see AcoustoGraphic.
- Beau-Jim Agency Inc.**, PO Box 758, 301 Plantation Dr., Lake Jackson, Tex. 77566. Tel: (713) 297-4030, 393-1703.
- Bee Hive Jazz Recs.**, 1130 Colfax St., Evanston, Ill. 60201. Tel: (312) 328-5593. Owners: Susan L. & James R. Neumann.
- Int'l reps.:** Canada (Coda), Germany (Discofon), Italy (Hi-Fi), Sweden (Amigo), UK (Cadillac).
- Bee Jay Rec'g Studios**, 5000 Eggleston Ave., Orlando, Fla. 32810. Tel: (305) 293-1781. Pres.: Eric T. Schabacker; Gen. Mgr.: Jim Katt; A&R/Prod'r: Bill Vermilion; Prod'r/Arranger: George Atwell; Technical Supervisor: Andy de Ganahl.
- Labels:** (Owned) Hype, Immunity, Tener.
- Tom Bee Prod'ns**, PO Box 8207, Albuquerque, N.M. 87198. Tel: (505) 268-6110. Gen. Mgr.: Tom Bee; Ass't Mgr.: Mac Suazo; Sales & Mktg.: Dan Davis; Pub.: Vicki Bee; Adv.: Cheryl Walker; Tape: Tom Krull.
- Labels:** (Owned) Souled Out, Soul Roll, Tribal.
- Bego**, see Music Ents.
- Bel-Ad Recs.**, 4307 S. Broadway, Los Angeles, Calif. 90037. Tel: (213) 231-1416. (Distributed by Ray Lawrence)
- Bel Air**, see Boot.
- Belkin Prod'ns Inc.**, 28001 Chagrin Blvd., Cleveland, Ohio 44122. Tel: (216) 464-5990.
- Label:** (Owned) Sweet City.
- Belle**, see La Louisianne.
- Belltone**, see Lee Anderson.
- Belmont Recs.** (div. of John Penny Ents. Inc.), 259A Beech St., Belmont, Mass. 02178. Tel: (617) 924-6722. Pres.: John Penny.
- Ben-La-Rose**, see Heavy Sound.
- The Benson Co.**, 365 Great Circle Rd., Nashville, Tenn. 37228. Tel: (615) 259-9111; WATS (800) 251-8984. Pres.: Robert Benson Sr.; Sr. VP/ Great Circle Recs.: Robert Benson Jr.; Sr. VP/ Finance: Mike Cowart; Sr. VP/Mktg.: Eddy Messick; A&R Dir.: Phil Johnson; Promo. Mgr.: Matt Steinhauer.
- Int'l branch:** England.
- Labels:** (Owned) CrossCountry, Greentree, Heart-Warming, Impact; (distributed) Jim.
- Int'l reps.:** Australia (Rhema), Belgium (Universal Songs in Netherlands), Canada (Lawson-Fa'le), Luxembourg (Universal Songs in Netherlands), Netherlands (Universal Songs), UK (Kingsway).
- Bente Recs.**, 382 Central Park W., New York, N.Y. 10025. Tel: (212) 749-5613. Co-Pres.: Karin Mann, John Blount; Disco Mgr.: John Blount.
- Ivan Berg Cassettes**, see Communication Institute.
- Berlitz Publ'ns Inc.**, 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-2000.
- Berry Hill**, see Buzz Cason.
- Beserkley Recs.**, 1199-B, Spruce St., Berkeley, Calif. 94707. Tel: (415) 527-7664. Reigning Looney: Matthew Kaufman; Ass't Reigning Looney: Steve Levine; VP A&R: Gary Phillips; VP Int'l Affairs: John Doukas; Pub. & Adv. Dir.: Ken Baker.
- Int'l branch:** England.
- Labels:** (Owned) Beserkley (distributed by Elektra/Asylum), Home of the Hits, Organ
- Int'l reps.:** Australia (Festival), Austria (Teldec), Benelux (Ariola), France (Decca), Germany (Teldec), Japan (Teichiku), Sweden (Sonet), Switzerland (Teldec), UK (Polydor).
- Bethlehem**, see Salsoul.
- Beverly (Brazil)**, see Brasilia.
- Bicycle Music**, 8756 Holloway Dr., Los Angeles, Calif. 90069. Tel: (213) 659-6361. Pres.: David Rosner.
- Big Ben (UK)**, see Rounder.
- Big Boro Recs. Corp.**, 1700 Broadway, New York, N.Y. 10019. Tel: (212) 757-4534. Pres.: Jeff Lane; Pop A & R: Shot Lee.
- Big El**, see Rob-Lee.
- Big Fish**, see California Sun.
- Big Mack Recs.**, 1300 Robin Rd., Muskegon, Mich. 49445. Tel: (616) 744-0257. Pres.: Thomas E. Mack.
- Labels:** (Owned) BMR, Big Mack.
- Big Rock Rec'g Inc.**, 121 S. Lincolnway, North Aurora, Ill. 60542. Tel: (312) 859-3199. Pres. & Gen. Mgr.: John A. Montgomery; VP Promos & Sales: James C. Thompson; VP Studio Mgr.: Kent Minor.
- Big Sound Recs. Inc.**, Box 9, 10 George St., Wallingford, Conn. 06492. Tel: (203) 269-4465. Cable BIGSOD-REC. Pres. & A&R: Thomas Cavalier; Chief Eng.: Richard Robinson; Mktg., Mdsj & Promo. Dir.: Benjamin Gant; Promo. Co-ord.: Joel Webber.
- Branch:** New York, N.Y., Box 520, 175 Thompson St. Zip: 10012. Mng. Dir.: Jon Tiven.
- Label:** (Owned) Miracle.
- Int'l reps.:** Australia (EMI), Germany (Kuckuck), Japan (Decca), UK (Decca).
- Big Town**, see Cadet.
- Big Tree Recs.**, 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-8061. Pres.: Dick Vanderbilt; Nat'l Promo. Dir.: Reen Nalki (Distributed by Atlantic)
- Big Wheel**, see Long Neck.
- Big Willie**, see Forrest Recn.
- Bija**, see Rounder.
- Biograph Recs. Inc.**, 16 River St., Chatham, N.Y. 12037. Tel: (518) 392-3400. Pres.: Arnold S. Caplin; VP Barbara Caplin; A&R Dir.: Joel Bernstein; Adv. Dir.: Robert Biblo; Int'l Dir.: Robert Caplin.
- Labels:** (Owned) Biograph, Center, Melodeon.
- Int'l reps.:** Australia (Larrikin), Belgium (Parsifal), France (L'Oiseau Musicien), Japan (Shinsei), UK (EMI).
- Birch Recs.**, Box 92, Wilmette, Ill. 60091. Tel: (312) 251-7037, 583-0129. Pres.: Dave Wylie; VP: June Wylie; VP Promo.: Terry L. Walker; VP Pub.: Ellen Ginden; VP PR: Barbara Allgaier.
- Birdwing**, see Sparrow.
- Birthright Recs.**, 3101 S. Western Ave., Los Angeles, Calif. 90018. Tel: (213) 731-0907. Pres. & Gen. Mgr.: Byron Spears Jr.; VP Promo.: Carl Spears.
- Biscuit City Ents. Inc.**, 4027 E. 50 St., Minneapolis, Minn. 55417. Tel: (612) 722-6720/7844. Pres.: Laura Sunday.
- Int'l reps.:** Italy (Hi-Fi), Japan (Black Hawk, Disc Center).
- Bitter Sweet Jazz**, see Sine Qua Non.
- Blackbird**, see Lakco.
- Blackbird (Ireland)**, see Rounder.
- Black & Blue**, see Argus.
- Blackdisc**, see Blackjack.
- Black Fire Recs.**, PO Box 38054, Zip 20020: 4409 Douglas St. NE, Washington, D.C. 20019. Tel: (202) 396-0154. Pres.: James B. Gray; Exec. VP Plunky Nkabinde; Sales Mgr.: Jerome Gray; Bus. Mgr.: Sylvia Potts; Promo.: Jimmy Gray; Adv. & Graphics: Muzi Nkabinde; Layout & Graphics: Mary Greer.
- Labels:** (Owned) Black Fire, Cosmic Fire; (distributed) Ak Ba, IPS, Tribe.
- Black Foot**, see Startown.
- Black Fox**, see Rolashed.
- Black Hawk**, see Glenn.
- Blackjack Recs.**, PO Box 3367, Hollywood, Calif. 90028. Tel: (213) 761-9679. Mng. Dir.: Jeff Oxman; Dir.: Carl Todd; Mktg. Mgr.: K. Dossat.
- Labels:** (Owned) Blackjack; (distributed) Blackdisc.
- Int'l reps.:** UK (Contempo, Sun-Pacific).
- Blackland Recs.**, PO Box 7349, Tulsa, Okla. 74105. Tel: (918) 456-9541. Pres.: J.C. Garland; VP-Sec'y: Jelinda De Vorzon.
- Black Saint (Italy)**, see Rounder.
- Black Treasure**, see McKinnon.
- Black & White**, see Wildwood.
- Eubie Blake Music Rec'g**, 284-A Stuyvesant Ave., Brooklyn, N.Y. 11221. Tel: (212) 574-8511.
- Int'l reps.:** Canada (Coda), Japan (Shinsei)
- Blarney Castle**, see Avoca.
- Blaze Rec. Co.** (div. of Blaze Org.), PO Box 1899, Little Rock, Ark. 72203. Tel: (501) 375-2911. Pres.: James E. Handy II; Treas./Sec'y: Betty Hansberry; VP Promo.: Michael Bailey.
- Labels:** (Owned) Blaze, GMC, Hot City.
- Blind Pig Recs.**, 208 S. First, Ann Arbor, Mich. 48103. Tel: (313) 994-4780. Prod'n: Jerry Del Giudice.
- Branches:** Oakland, Calif., 4501 Reinhardt, Zip 94619. Tel: (415) 530-2933. Promo. Dir.: Edward Chmielewski—Chicago, Ill., 857 W. Wrightwood, Zip 60614. Tel: (312) 528-0171. Sales Rep.: Michael Del Giudice.
- Bloodleaf**, see Olivia.
- Blood Recs.**, 1152 Elm St., No. 203, Manchester, N.H. 03101.
- Blue Ash**, see Kare.
- Bluebird**, see RCA.
- Blue Bonnett**, see Jim Hall.
- Blue Candle**, see TK.
- Blue Canyon Recs.**, 1000 Granville Ave., Los Angeles, Calif. 90049. Tel: (213) 826-0649. Pres.: Jim Terr.
- Blue Diamond Co.**, Box 102C, Chubbuck Rd., Canonsburg, Pa. 15317. Tel: (412) 746-2540. Pres.: Joe Diamond; VP Cheryl Diamond; Gen. Mgr.: Jerry Walker; Sales & Mktg.: Ron Walker.
- Branch:** Nashville, Tenn., 3410 Dickerson Rd. Zip 37207. Tel: (615) 227-7843. Mgr.: Bob McCracken.
- Blue Flame**, see CJ.
- Blue Goose**, see Yellow Bee.
- Blue Horizon**, see Sire.
- Blue Mark**, see QCA in Ohio.
- Blue River Recs.**, 1741 N. Ivar, Suite 210, Hollywood, Calif. 90028. Tel: (213) 463-7661.
- Labels:** (Owned) Musi-Que, Musi-Que Contemporary, Solo Plus.
- Blues Classics**, see Arhoolie.
- Blue Sky Recs. Inc.**, 745 Fifth Ave., Suite 1803, New York, N.Y. 10022. Tel: (212) 751-3400 (Distributed by CBS)
- Blues Spectrum**, see Ala Ents.
- Blues Unlimited**, see Modern Sound.
- Bob**, see Surf City.
- Boblo Recs. & Sound Studio Inc.**, 3807 Norwich St., Brunswick, Ga. 31520. Tel: (912) 265-1817.
- Boddie Rec. Mfg. & Rec'g Inc.**, 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres.: Thomas Boddie; VP: Louise Boddie, A&R: Gerald Baxter; Sales Mgr.: Dennis Boddie.
- Labels:** (Owned) Bounty, Carib, Luau, Soul Mine
- Bold**, see TK.
- Boliva**, see Startown.
- Bollman Int'l Recs.**, PO Box 28553, Dallas, Tex. 75228. Tel: (214) 328-7770.
- Branch:** Lancaster, Calif., PO Box 4137, 42314 52 St. W. Zip 93534. Tel: (805) 943-2384.
- Labels:** (Owned) Bl. Gospel City.
- Bomp Recs. Inc.**, 2702 San Fernando Rd., Los Angeles, Calif. 90065. Tel: (213) 227-4141. Pres.: Greg Shaw; Gen. Mgr.: Meryl Hauser; Dirs.: Wolfgang Spegg, Phil Lubman; Promo. & Pub. Mgr.: Paul Goldberg.
- Labels:** (Owned) Bomp; (distributed) Backlash, Exhibit "J."
- Int'l reps.:** Australia (Phantom), Canada (Bomb, PJ), Denmark (Stiff), France (Music Box), Germany (Sun, Teledec), UK (Rough Trade).
- Bonnet**, see Country Stream.
- Booths**, see Katie the Great.
- Boot Master Concert**, see Boot.
- Boot Recs. Inc.**, PO Box 120478, Nashville, Tenn. 37212. Pres.: Jury Krytiuk; VP Tom C. Connors; Sales: Peter Krytiuk; Promo.: Mitch LePage.
- Home office:** Canada.
- Labels:** (Owned) Boot, Boot Master Concert, Cynda, Generation, (distributed) Bel Air.
- Boppin' Belle**, see Rollin' Rock.
- Borinquen (Discos) Inc.**, GPO Box 4785, San Juan, P.R. 00936. Tel: (809) 790-4286. Pres.: Dario Gonzalez; VP: Benito Valdes; Mgr.: Miriam Gonzalez; Promo.: Lidia Carrion; Sales: Victoria Fajardo; Eng.: Richard Stanley.
- Branches:** Miami, Fla., 1545 SW Eighth St. Zip: 33135. Tel: (305) 649-2110. Pres.: Jose Peniche—New York, N.Y., 200 W. 57 St., Suites 505-506. Zip 10019. Tel: (212) 581-0655. Mgr.: Edward Cuervo.
- Bounty**, see Boddie.
- Bouquet-Orchid Ents.**, PO Box 4220, Shreveport, La. 71104. Tel: (318) 686-7362. Pres.: Bill Bohannon.
- Bourne Co.**, 1212 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 575-1800. Cable: BOURNEMUS. Pres.: Bonnie Bourne.
- Label:** (Owned) Murbo (SEE ADVERTISEMENT)
- Boyd Recs.**, 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. Pres.: Bobby Boyd.
- Labels:** (Owned) Boyd, Saguaro.
- Boyzfriends**, see Frank Evans.
- Branch Int'l Recs.**, PO Box 31819, Dallas, Tex. 75231. Tel: (214) 690-8874. Owner: Bart Barton. (Distributed by Sunshine Country)
- Brand-X**, see Sivatt.
- Brasilia Recs. & Tapes Corp.**, 29 W. 38 St., New York, N.Y. 10018. Tel: (212) 354-5613. Telex: 666794. Pres.: Herbert Csanatik; Nat'l Sales Mgr.: Jim Demay.
- Labels:** (Owned) Brasilia, Brass; (distributed) AMC, Beverly, Building, Copacabana, Fontana, Discos Marcus Pereira, Philips, Phonogram, Polydor, Polygram, RCA, RGE/Fermata, Sabia, Som, Vision (all Brazil); Movieplay, Polygram (both Portugal); Emergency. (SEE ADVERTISEMENT)
- Brass**, see Brasilia.
- Brass Ring**, see JEMKL.
- Bnrar**, see Sierra.
- Briarmeade**, see Ken Keene.
- Bridge**, see Chapel/Bridge.
- Bridge the Gap Recs. & Tapes**, 909 W. Washington St., Petersburg, Va. 23803. Tel: (804) 732-3333. Pres.: William Ford McGee; Exec. VP: Francis Oliver; VP Mktg. & Mgmt.: Herman L. MacIn; VP Promo.: Lynnwood Jones; A&R Dir.: Ronald L. Smith; PR Dir.: Larry O. Tynes; Adv. Dir.: Michael Gray.
- Bright Orange**, see Cadet Recs.
- Bristol**, see Moonstone.
- Broadsides**, see Folkways.
- Broadway Baby**, see Take Home Tunes!
- Bronto Saurus**, see Crimmon Dynasty.
- Bronze**, see Chrysalis.
- Brooklyn Country Recs.**, 6666 Brookmont Terr., Suite 712, Nashville, Tenn. 37205. Tel: (615) 352-0138. Promo. & Gen. Mgr.: Linda Sinoris.
- Brookville Mktg. Corp.**, 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 687-3377.
- Labels:** (Owned) Brookville, TEJ.
- Brotherhood**, see SIPRA.
- Brother Recs Inc.**, 10880 Wilshire Blvd., Suite 306, Los Angeles, Calif. 90024. Tel: (213) 475-0361. Exec. VP: Janet Lent-Koop.
- Brownstone, Calif.**, see WILD.
- Brownstone, Fla.**, see TK.
- Bruboon**, see Gwen.
- Bruno**, see Acropole.
- Brunswick Rec. Corp.**, 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860.
- Branch:** Chicago, Ill., 1449 S. Michigan Ave. Zip 60605. Tel: (312) 427-0828.
- Labels:** (Owned) BRC, Brunswick, Dakar.
- Bryant Recs.**, 1 E. 42 St., New York, N.Y. 10017. Tel: (212) 682-2539.
- Buckboard**, see Springboard.
- Buckshot**, see Jere.
- Buddah Recs Inc.**, 1350 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-6900. Pres.: Arthur Kass; VP Chuck Walz; Controller: Mike Marone. (Distributed by Arista)
- Int'l reps.:** Argentina (Interdisc), Australia (RCA), Belgium (Vogue), Brazil (Som), Canada (Quality), Colombia (Sonolux), Denmark (Teldec in Germany), Finland (Teldec in Germany), France (Vogue), Germany (Teldec), Greece (Phonogram), Italy (RCA), Jamaica (Sonic Sounds), Japan (Nippon Phonogram), Luxembourg (Vogue in Belgium), Mexico (Musart), Netherlands (VIP), Norway (Teldec in Germany), Philippines (Disc Corp.), South Africa (Teal), Spain (Columbia), Sweden (Teldec in Germany), Switzerland (Teldec in Germany), UK (Pye), Venezuela (Palacio de la Musica).
- Building (Brazil)**, see Brasilia.
- Bulldog**, see Ember.
- Bullet**, see Bang.
- Burchette Bros.**, PO Box 1363, Spring Valley, Calif. 92077. Pres.: Kenneth W. Burchette; VP: Wilburn L. Burchette; Mktg.: Ralph Roufus.
- Burdette**, see First American.
- Burlap**, see Ken Keene.
- Busch Country Recs.**, 1002 W. Busch Blvd., Tampa, Fla. 33612. Tel: (813) 935-6289. Contact: Randall Bethencourt.
- Butterfly Recs. Inc.**, 9000 Sunset Blvd., Suite 617, Los Angeles, Calif. 90069. Tel: (213) 273-9600. Pres.: A.J. Cervantes; Exec. VP: Nancy Sam; Int'l Dir.: Judy Sawkay; Disco Promo. Dir.: Dee Joseph. (Distributed by MCA)
- Int'l reps.:** Australia (Festival), Brazil (Tapecar), Canada (RCA), Colombia (Fuentes), El Salvador (Boni), France (EMI), Germany (EMI), Greece (Polygram), Israel (CBS), Italy (Baby, CGD), Japan (King), Mexico (Gamma), Netherlands (Basari), Peru (IEMPASA), South Africa (Gallo), Spain (Hisavox), Sweden (Sounds of Scandinavia), UK (Chrysalis, Ember), Venezuela (Velvet in USA). (SEE ADVERTISEMENT)
- Buttermilk Recs.**, 1310 Tulane, Houston, Tex. 77008. Tel: (713) 869-0417. Owner & Pres.: Charles Bickley; Promo. Mgr.: Suzanne Bickley; A&R: Trent Burns.
- Labels:** (Owned) Buttermilk, Flatrock; (distributed) Fair Retail, Hamilton St.
- Buzz Recs.** (div. of Brightside Inc.), 50 Music Square W., Nashville, Tenn. 37203. Tel: (615) 329-0776. Contact: Lee Morgan.

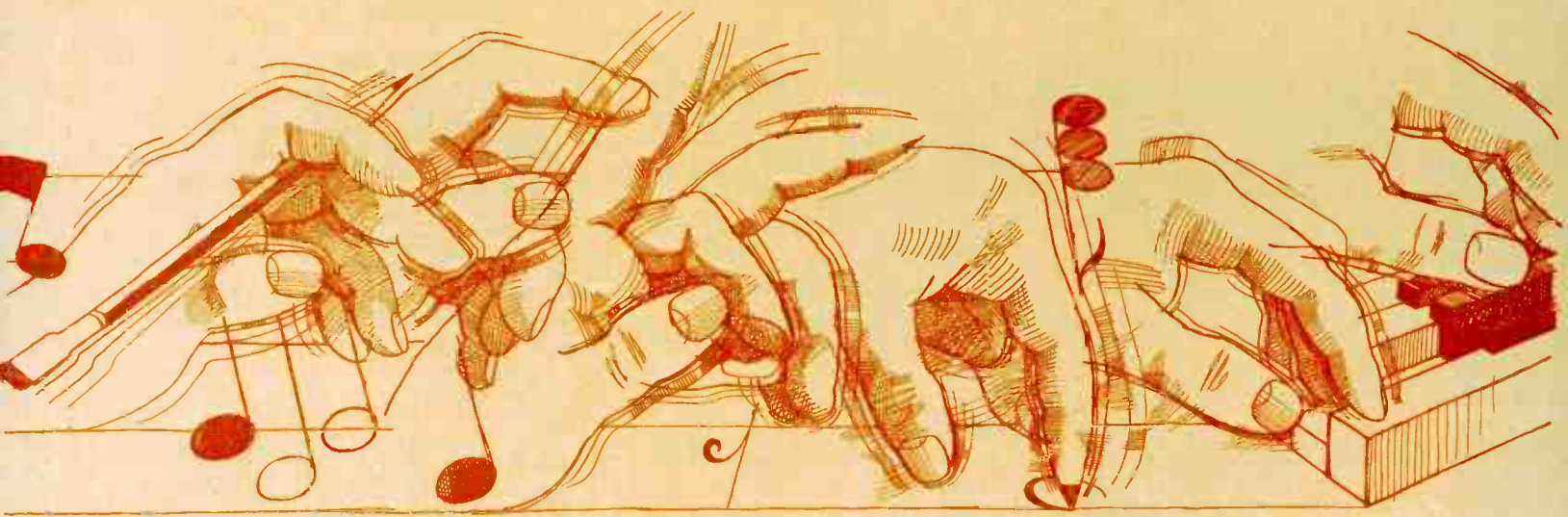


CBS Recs., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 975-4321. Cable COLRECORD. CBS Recs. Group: Pres.: Walter R. Yetnikoff; Sr. VP Ops: Albert B. Earl; Sr. VP Finance & Admin: Seymour Gartenberg; VP Press & Public Affairs: Robert Altshuler; VP Admin:



*Whenever  
and  
wherever  
a song is  
created...*

Si c'est un succès, nous avons notre doigt dessus Wenn es ein Schlager ist, können w



ir inn bekommen Si es un éxito, no se nos escapa Als het een succes is, dan zijn we erop gevallen Se för successo, este



*Anan Mardou*

na mão Se e successo, siamo noi che l'abbiamo ヒットすれば、我々のもの

*if it's a hit we've  
got our finger on it.*

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**Int'l branches & reps.:** see CBS Recs. Int'l

**CBS Recs. Int'l** (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel (212) 975-4321. Cable COLRECORD. Telex 424567. Pres. Richard Asher; VP John Dolan, VP Admin. Bernard DiMatteo; VP Finance Farrell Bushing Jr.; VP Creative Opns. Bernice Freidus; VP Bus. Development Frank J. Weitzer, VP Bus. Affairs Thomas Tyrell; VP Mfg./Eng. Servs. Michi Yoshimura, VP Int'l Artist Development & Promo.: Joe Senkiewicz.

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**C D C, see Commercial Dist'g Corp.**

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**C J Rec. Co.,** 4827 S. Prairie Ave. Chicago, Ill. 60615. Tel (312) 285-1616. Pres. Carl Jones, Mgr. R. C. Hillsman. **Local branch:** 7855 S. Halsted Zip 60621. Tel 224-5612. 787-8220.

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**C M H Recs. Inc.,** PO Box 39439, Los Angeles, Calif. 90039. Tel (213) 663-8073. Pres. Martin Haerle; Exec. Ass't Paul F. Wells.

**Branch:** Charlotte, N.C., 5457 Old Monroe Rd. Zip 28211. Tel (704) 536-0424. VP Arthur Smith.

**Int'l reps.:** Austria (Ariola Schallplatten), Canada (Trend), Germany (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc).

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**C O R I, see Continental Rec'gs.**

**C P Recs.,** PO Box 7142, Berkeley, Calif. 94707. Tel (415) 524-6977. Pres. Tom White; VP Sales Bob Dean; VP A&R Jay Erokan

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**Cadet Recs. Inc.,** 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel (213) 753-5121. Telex 67-3572. Pres. Jules Bihari, Gen. Mgr.: James Takeda; A&R George Matola, Sales & Mktg. & Int'l Donald Macmillan.

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**Caedmon, 1995 Broadway, New York, N.Y. 10023.** Tel (212) 580-3400. Pres. Carol Haubert, Exec. Prod'r Ward Botsford; Mktg. & Sales Dir. Robert D. Knox, Exec. Ass't Promo & Pub. Suesan L. Greenspan.

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**Cajun Classics, see Modern Sound.**

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**Caliente, see Caytronics**

**California, see LA Recs**

**California Mud Slide, see Crimson Dynasty.**

**California Sun Recs.,** 10811 Hesby St., North Hollywood, Calif. 91601. Tel (213) 766-7487. Co-Pres. Steve Goddard, Chuck Tennin; Exec. VP Prod'n Ray Thompson.

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**Calumet, see San-Lyn**

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**Candle, see Soundwaves**

**Candy Recs.,** 2716 Springlake Court, Irving, Tex. 75060. Tel (214) 259-4032. Owner & Gen. Mgr. Kenny Wayne Hagler.

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**Can Scor, see R&R**

**Canyon Recs. Inc.,** 4143 N. 16 St., Phoenix, Ariz. 85016. Tel (602) 266-4823

**Cap, see Cha-Cha**

**Capital City, see Centurian**

**Capital Star Artist Ent's Inc.,** 1458 Buffalo Rd., Rochester, N.Y. 14624. Tel (716) 328-5565. Pres. Don Bailes, VP & Sales & Mktg. Tony Powlowski; Mgr. Don Ranz.

**Branch:** Williamsport, Pa., 836 Franklin St. Zip 17702. Tel (717) 323-6951. Mgr. Pat Craven.

**Capitol Recs. Inc.-EMI,** 1750 N. Vine St., Hollywood, Calif. 90028. Tel (213) 462-6252. Cable CAPRECORDS. Telex 674051. Bd. Chm. & Chief Exec. Officer Bhaskar Menon; Exec. Pres. Don Zimmermann, VP Mktg. Dennis White; VP A&R Rupert Perry, VP A&R R&B Dr. Cecil Hale, VP Creative Servs. Dan Davis, VP Promo Bruce Wendell, VP Int'l: Helmut Fest, Bus. Affairs Dir. Arnold Holland, Mdsq. & Adv. Dir. Randall Davis, Talent Acquisition Dir. Bruce E. Garfield.

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**Distribution centers:** Los Angeles, San Francisco, Calif., Denver, Colo., Miami, Fla., Atlanta, Ga., Niles (Chicago Metropolitan Area), Ill., Germantown, Md. Westwood (Boston Metropolitan Area), Mass., Madison Heights (Detroit Metropolitan Area), Mich., Bloomington (Minneapolis-St. Paul Area), Minn., New York, N.Y., Cleveland, Ohio, Bala-Cynwyd (Philadelphia Metropolitan Area), Bethlehem, Pa., Nashville, Tenn., Dallas, Tex. (See Record & Tape Wholesalers section for complete listings)

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**Capricorn Recs. Inc.,** 535 Cotton Ave., Macon, Ga. 31201. Tel (912) 745-8511. Pres. Phil Walden, Exec. VP Frank Fenter, VP & Gen. Mgr. Don Schmitzler; VP Promo Phil Rush, Treas. Ted Senter; Nat'l Pub. Dir. Mark Pucci; Nat'l LP Promo Dir. Geary Tanner, A&R Dir. David Herscher, Artist Development Dir.: Carole Kinzel.

**Branch:** Hollywood, Calif., 6255 Sunset Blvd., Suite B14. Zip 90028. Tel (213) 462-7161. VP Special Projects Jon Scott, Adv./Creative Servs. Dir. Diana Kaylan.

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**Carwar, see Warren.**

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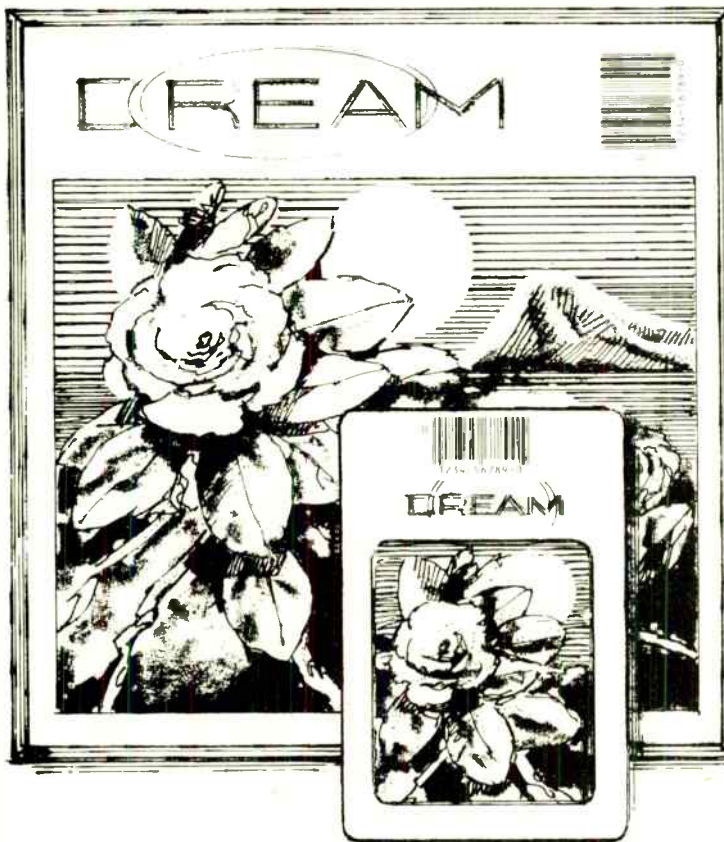
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 D M C, see Dimitri.  
 D R C I, see Discostar.  
 D R G Archive, see DRG Recs.  
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**Branches:** New York, N.Y., 665 Fifth Ave. Zip 10022. Tel: (212) 355-7610. East Coast Mgr.: Ralph Eberle—Nashville, Tenn., 1216 17 Ave. S. Zip 37212. Tel: (615) 320-7525. VP & Gen. Mgr.: Jimmy Bowen, Nat'l Country Promo. Dir.: Norm Osborne, Sales & Mktg. Dir.: Ewell Russell; Press Mgr.: Mike Hyland.  
**Distribution branches:** Los Angeles, San Francisco, Calif.; Denver, Colo.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Greenbelt, Md.; Boston, Mass. Detroit, Mich.; Minneapolis, Minn.; Kansas City, St. Louis, Mo.; Mount Laurel, N.J.; New York, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Dallas, Houston, Tex.; Seattle, Wash. (See Record & Tape Wholesale section for complete listings for Warner / Elektra / Atlantic Corp.)  
**Int'l branches:** See WEA Int'l  
**Labels:** (Owned) Asylum, Elektra, Nonesuch; (distributed) Berselky, Planet.  
**Int'l reps.:** See WEA Int'l.  
 Elektra / Everest Legacy Series, see Everest.  
 1108, see Point Blank.  
 Elm Recs. (div. of Edd L. McNeely Prod'ns), PO Box 1100, 14621 Allen, Westminster, Calif. 92683. Tel: (714) 898-7317.  
 Ember Recs. (div. of Ember Ent's Inc.), 747 Third Ave., 27th fl., New York, N.Y. 10017. Tel: (212) 688-8170. Pres.: Jeffrey S. Kruger; VP: Louis Zimman; VP Creative Affairs: Chris Denning; VP Int'l Sales & Artists Liaison: Leslie Lewis; VP Promos.: Howard Kruger; VP PR: Angela Mortimore.  
**Home office:** England.  
**Labels:** (Owned) Bulldog, Ember  
**Int'l reps.:** Argentina (Siamecarna), Australia (7 Recs.), Austria (Ariola), Belgium (Vogue), Brazil (Som, Companhia Ind'l de Discos), Canada (Almada, Quality), Costa Rica (Lyra), Czechoslovakia (Opus), Denmark (EMI), Finland (EMI), France (Ariola), Germany (Ariola-Eurodisc), Iceland (Hjoddaerhush Reikjarkur), Israel (CBS), Italy (Durium), Kenya (EMI), Netherlands (VPI), New Zealand (Music World), Philippines (Disco), Singapore (Decca), South Africa (David Gresham), Spain (Discophon), Sweden (EMI), Switzerland (Phonogram), Venezuela (Palacio de la Musica).  
 Emerald City Recs. Inc., 75 Rockefeller Plaza, New York, N.Y. 10021. Tel: (212) 484-6000. Owners: Charles Greene, Brian Stone.  
 Emergency Rec. & Film Works Inc., 29 W. 38 St., New York, N.Y. 10018. Tel: (212) 921-9760. Pres.: Sergio Cossa. (Distributed by Brasilia)  
 Emko, see Kool Kat.  
 Empire Recs. & Tapes, PO Box 265, Deerfield Beach, Fla. 33441. Tel: (305) 428-2644. Pres.: Josh Noland. VP: Jess Stansbury; Nat'l Promo.: Richie Johnson.  
 Empress, see Express.  
 Enchanted Knight, see Crimson Dynasty.  
 Encore Recs., PO Box 343, Santa Monica, Calif. 90406. Tel: (213) 394-5110. Pres.: Irvin A. Brock.  
 Encore Series, see Columbia Special Prods.  
 Endeavor Recs., 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 729-7836. Pres. & A&R: Hardie W. Daniel.  
 Enrica Recs. Inc., see Rae-Cox.  
 Enterprize, see Umpire.  
 Entertainment Systems Int'l, see ESI.  
 Entr'acte Rec's Society Inc., 1220 N. State, No. 410, Chicago, Ill. 60610. Tel: (312) 649-5768. Pres.: John Steven Lasher; Sec'y: Dennis Petersen  
**Labels:** (Owned) Celluloid Fanfare, Entr'acte.  
**Int'l reps.:** Australia (Janda), Canada (Trend), France (CWE), Japan (Sumiya), UK (Swift)  
 Epic, see CBS.  
 Epitaph, see Vee Jay.  
 Epitome, see Phono Rec. Dist'g  
 Epsilon, see Musitron.  
 Erastus Recs., Box 737, Rt. 2, Lizella, Ga. 31052. Tel: (912) 935-2129.  
 Eric Dynamic Ntro Recs., PO Box 14755, Zip 45214, 921 William Howard Taft Rd., Office 2A, Cincinnati, Ohio

45206. Tel: (513) 281-8645. Pres.: Eric Wilson Jr. VP: Tom Coleman  
**Label:** (Owned) Nitro.  
 Eric Recs. (div. of American Rec. Sales Inc.), 1120 Crown Point Rd., Westville, N.J. 08093. Tel: (609) 848-1900. Pres.: Bill Buster; VP: Anthony W. Colombet.  
 Erva Recs., 200 W. 57 St., Suite 1404, New York, N.Y. 10019. Tel: (212) 765-5722.  
 Esar, see Bill Rase.  
 Esca, see Rounder.  
 David Eskin Inc., 400 Riverside Dr., New York, N.Y. 10025. Tel: (212) 749-4257. (Exporter).  
 Esoteric Inc., 26 Clark St., East Hartford, Conn. 16108. Tel: (203) 528-4126. Pres.: Richard J. Godlewski; Classical A&R: Prof. M. Colette  
**Label:** Haydn Society.  
 Esoteric, Calif., see Everest.  
 Essar, see WILD.  
 Eterna, see Lyricord.  
 Eterna (East Germany), see Worldtone.  
 Etowah Recs., 414 Fourth St., Attalla, Ala. 35903. Tel: (205) 538-7788. (Distributed by Orbit)  
 Euclid, see Jam'79.  
 euphony Recs., PO Box 8037, Van Nuys, Calif. 91409. Tel: (213) 346-4505. Bd. Chm.: James C. Smith; Pres.: John Bossmann.  
 Euphoria Recs. Inc., 99A Centennial Ave., Revere, Mass. 02151. Tel: (617) 522-1924, 284-5729. Mng. Dir.: Howard A. Cook; Curtis Nahersey; Moss Lynch; Art Dir.: Donna Tessari.  
 Euphoria, Fla., see Request.  
 Europea Rec. Dist., 333 Seventh Ave., New York, N.Y. 10001. Tel: (212) 244-1442. Telex: 126207.  
**Int'l branches:** Canada, France-Canada, France, CADI.  
**Label:** (Owned) Rockland.  
 Frank Evans Recs. Group, 335 Hidenwood Dr., Newport News, Va. 23606. Tel: (804) 595-9000. Cable FRANKART. Pres. & Chief Exec. Officer: Frank Evans; Exec. VP: Tom Gregory; VP & Gen. Mgr.: Jon Michael Irey; Boyfriends Recs. A&R: Chris Newport; Century Artist Recs. A&R: Greg Cole; Continental Artist Recs. A&R: Ken Wheaton; GayArtist Recs.: Craig London; Premiere Artist Recs. A&R: Marc Shevlin; PR Dir.: Wayne Hampton, Dist'n Dir.: Avery Kincaid.  
**Branches:** Hollywood, Calif., 9155 Sunset Blvd. Zip 90069. Tel: (213) 278-0400. Cable FRANKART. West Coast PR Dir.: Timothy Norton, Dist. / Sales Dir.: Mark Hamilton—New York, N.Y., 919 Third Ave. Zip 10022. Tel: (212) 371-7100. N.Y. PR Dir.: Bruce Shapiro; Int'l Sales Dir.: Randy Coleman.  
**Labels:** (Owned) Boyfriends, Century Artist, Continental Artist, GayArtist, Premier Artist.  
 Event Recs., Rt. 302, Westbrook, Me. 04092. Tel: (207) 854-2044. Owner & Gen. Mgr.: Al Hawkes; Sales Dir.: Darleen Boullie; Promo./Adv. Dir.: Barbara Hawkes.  
**Labels:** (Owned) Down East, Event.  
 Event, N.Y., see Spring.  
 Eventide, see Dae-Bee.  
 Everest Rec. Group, 2020 Ave. of the Stars, Century City, Calif. 90067. Tel: (213) 557-0309.  
**Labels:** (Owned) Archive of Folk & Jazz Music, Archive of Piano Music, Arvee, La Comedie Francaise, Concert-Disc, Counterpoint, Elektra / Everest Legacy Series, Esoteric, Everest, Hi Fi, HiFi/Live, Period, Renaissance, Scala, Stradivari, Tradition.  
**Int'l reps.:** Argentina (Microphon, Trova), Australia (As-tor, W&G), Brazil (Fernata), Canada (Almada, Ampex, GRT, Keel), Chile (Goluboff), Denmark (Dansk), France (Barclay, Vogue), Germany (Baerenreiter, Bellaphon, Deutsche Vogue), Israel (Hataklit), Italy (Fonit-Cetra, Ricordi, Saar, Vedette), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Philips, Supertone), Spain (Belter, Discophon, Hispavox, Movieplay, Vergara), Sweden (Harbor), UK (Peerless).  
 Evergreen, see Dimitri.  
 Everyman Classics, see Vanguard.  
 Excello, see Nashboro.  
 Exhibit 'J', see Bomp.  
 Experience Anonymes, see Lyricord.  
 Express Recs., PO Box 3367, Hollywood, Calif. 90028. Tel: (213) 761-9679.  
**Labels:** (Owned) Empress, Express, Sweet Stuff.  
**Int'l reps.:** Greece (Seagull), UK (Gull, Sun-Pacific).  
 Express, Tex., see Pantego.



F E L Publ'ns Ltd., 1925 S. Pontius Ave., Los Angeles, Calif. 90025. Tel: (213) 478-0053. Pres.: Dennis J. Fitzpatrick; Treas.: James D. Boyd; Sec'y: Thomas L. Cook.  
 F F O Communications Inc., Box 313, Kingsbridge Sta., Bronx, N.Y. 10463. Tel: (212) 543-7770. Pres.: Bruce Hest; VP Recs.: Neil Freedman; Mktg. Dir.: Steve LeBow; Pub. Dir.: Barry Stevens.  
 F J M, see Montilla.  
 F S R, see Fidelity Sound.  
 F & W, see Rounder.  
 F W P, see Fred Weinberg.  
 Faces, see Cord.  
 FaderKat, see Holding.  
 Fairmont Recs., PO Box 3392, Santa Monica, Calif. 90403. Tel: (213) 391-7833. Partners: Dave Caughen, Cecily Spiller.  
**Int'l reps.:** Denmark (CSA), UK (Great Jazz).  
 Fair Retail, see Buttermilk.  
 Fair Wind, see Castalia.  
 Fairylend, see American Themes.  
 Faith, see Ansap & Country Stream.  
 Falcon, see House of Falcon.  
 Falconer Recs., PO Box 2217, Inglewood, Calif. 90205. Tel: (213) 644-8182. Pres.: L.S. Falconer.  
 Fama Recs., 1445 Knoll Circle, San Jose, Calif. 95112. Tel: (408) 289-1220.  
**Labels:** (Owned) Discos Fama, Discos Fuego.  
 Fame, see Vintage.  
 Famous Door Recs., PO Box 92, Sta. A, Flushing, N.Y. 11358. Tel: (212) 463-6281. Owner: Harry Lim.  
**Int'l rep.:** UK (Swift)



Fanfare Recs., PO Box 2501, 5311 SW Ninth, Des Moines, Iowa 50315. Tel: (515) 285-6564. Pres.: Art Stenstrom; Prod'r: Bob Parker.

Fania Recs. Inc., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 397-6730. TWX: (710) 581-6093. Pres.: Gerald Masucci; VP: Johnny Pacheco; Comptroller: Victor Gallo; Int'l: Jose Florez; Press/Promo.: Sergio Rozenblat.

Branch: Condado, P.R., 1400 Magdalena Ave. Zip: 00907. Tel: (809) 723-9208.

Labels: (Owned) Allegre, Cotique, Fania, Inca, International, Tico, Vaya; (distributed) Karen.

Fantasy/Prestige/Milestone/Stax, 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. TWX: (910) 366-7246. Bd. Chm.: Saul Zaentz; Pres.: Ralph Kaffel; VP Jazz A&R: Orrin Keepnews; VP Bus. Affairs: Al Bendich; VP Finance: Frank Noonan; VP Mktg.: Phil Jones; A&R Dirs.: Hank Cosby, Bill Belmont, Sales & Adv. Mgr.: David Lucchesi; Nat'l Promo. Dir.: Quincy McCoy; Nat'l Promo. Dir. Black Music: Bob Ursery; Secondary Nat'l Promo.: Nancy Levine; Art Dir.: Phil Carroll; Press & Public Information Dir.: Terri Hinte; Singles Sales Mgr.: Kirk Roberts; Chief Eng.: Jim Stern.

Branches: Los Angeles, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 462-6409. West Coast Promo.: Bob Mercer; West Coast Sales: Bob Kirstein—New York, N.Y., 1776 Broadway, Suite 617. Zip: 10019. Tel: (212) 757-2134. VP East Coast Opns.: Bernard Lieberman; East Coast Sales: Anthony Mascia; Eastern Promo.: Norm Gardner, Dennis Ganim—Memphis, Tenn., Stax Recs., Mid Memphis Tower, Suite 600, 1407 Union. Zip: 38104. Tel: (901) 726-6360. VP A&R & Talent: David Porter.

Int'l reps: Australia (Festival), Austria (Bellaphon), Brazil (Top Tape), Canada (BSR, Emerson, Motown), Denmark (EMI), Finland (EMI), France (Musidisc-Europe), Germany (Bellaphon), Greece (Music-Box), Guatemala (Discos de Centroamerica), Hong Kong (HK), Israel (Hatak-lit), Italy (Fonit-Cetra), Japan (Victor), Mexico (Gamma), Netherlands (EMI), New Zealand (Festival), Norway (EMI), Philippines (Vicor), Portugal (Radio Triunfo), South Africa (Teal), Spain (Hispanovox), Sweden (EMI), Switzerland (Bellaphon), UK (EMI—Fantasy, Stax; RCA—Prestige, Milestone), Venezuela (Allstar), West Indies (Record Specialists in Jamaica), Yugoslavia (Jugoton).

Labels: (Owned) Fantasy, Galaxy, Milestone, Prestige, Riverside, Stax; (distributed) Fantasy/WMDT.

Fantasy/WMDT, see Fantasy/Prestige/Milestone/Stax.

Farr Recs. (Farr Music Inc.), Box 1098, 350 Grove St., Somerville, N.J. 08876. Tel: (201) 725-3850. Bd. Chm.: Asa Farr; Controller-Mgr.: Candace Campbell.

Fayette, see Parr-X.

Federal, see Gusto.

Fee Bee Rec. Co., 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4554. Pres.: Joe Averbach; A&R & Arranger: Butch Martin; Promo.: Carl Hirce.

Labels: (Owned) Fee Bee, Sceptre.

Fee-Line Recs. Ltd., 604 E. Madison, Knoxville, Iowa 50318. Tel: (515) 842-3933/2135.

Fee Recs. Inc., 19025 Grand River, Detroit, Mich 48223. Tel: (313) 838-8100. Pres.: Woodrow Wilson; VP Opns.: Jay Butler.

Fenix, see Otao.

Maynard Ferguson Music Inc., PO Box 716, Ojai, Calif 93023. Tel: (805) 646-8715.

Label: (Owned) MFMI.

Fermata Int'l Melodies Inc., Sunset-Vine Tower Bldg., Suite 916, 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Cable: FERMATACAL TWX (910) 321-4063. Mgr. Debora Frenkiel.

Home office: Brazil.

Labels: (Owned) Discos Premier, Femata, Importa/Som, Peralta, Pick, RGE, Som/Maior, Young (all imported from Brazil).

Festival/Callopie Recs., 17711 Margate, Encino, Calif. 91436. Tel: (213) 344-4552 Gen Mgr. Chuck Edwards.

Festivo, see Classics Int'l.

Fiction Recs., PO Box 375, Wilmette, Ill. 60091 Contact: Cary Baker.

Labels: (Owned) Fiction, Stranger Than Truth; (distributed) 20th Fontery Sex.

Fiddlededoo, see Rounder.

Fiddler, see Rounder.

Fidelio Recs., 120 Kingston Pl., No. 30, Bloomington, Ind. 47401. Tel: (812) 339-2475.

Int'l rep.: UK (Henry Stave).

Fidelity Sound Rec'gs, 23 Don Court, Redwood City, Calif. 94062. Tel: (415) 366-3173. Owner & Mng Dir. Reginald McGovern; Promo. & Pub.: Jim Gallagher.

Int'l branch: New Zealand.

Labels: (Owned) FSR, Five Star.

Fiesta Rec. Co. Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-7760. Pres. Jose Morand; Sales Mgr.: Ed Kleinbaum.

Int'l branch: Canada.

Labels: (Owned) Dana, Fiesta, Grecophon.

Int'l reps.: Canada (Fiesta, Holborne).

Fifty-Fifty Prod'ns Inc., 11 E. 26 St., New York, N.Y. 10010. Tel: (212) 686-7010. Pres. Steve Martin.

50%, see Cord.

50 States Recs., 50 Music Square W., Suite 501, Nashville, Tenn. 37203. Tel: (615) 327-1500. Pres. Donald L. Riis; A&R Dir.: Johnny Howard; Pub. & Adv. Dir. Georgia Rayhons; Promo. Mgr. Richard P. Colanzi.

Filly Colt Recs. (div. of Pix-Russ Music), 49 Music Square W., Suite 513, Nashville, Tenn. 37203. Tel: (615) 320-5796. Pres.: Bobby Russell; Prod'r & Affairs Dir.: Michael Snow.

Final Connection, see Davida.

Finer Arts Recs./Transworld Recs., 295 Monaco Pkwy., Denver, Colo. 80220. Tel: (303) 355-4535. Contacts: Morris, Allan, Barry, Neil & Richard Bernstein.

Finnadar, see Atlantic.

Finnlevy (Finland), see Worldtone.

Fiorucci Inc., 127 E. 59 St., New York, N.Y. 10022. Tel:

(212) 751-1404. Telex: 666768. Exec. VP: Gianfranco Rossi; Music Dir.: Cico Colacicco; PR: Peggy Fincher.

Fre Sign Recs. Ltd., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 765-4495. Telex: 237224. Pres.: Billy Arnell; VP: Steve Loeb; Ass't VP: Ezra Cook; VP Finance: Jerold Kanik.

Labels: (Owned) Northern Light, Rock City.

Firma, see CJ.

First American Recs. Inc., 65 Marion St., Seattle, Wash. 98104. Tel: (206) 625-9992. Bd. Chm.: Jerry Dannon; Pres. Gil Bateman; VP: R.A. Harlan; Nat'l Accounts Mgr.: Stan Sulman; Nat'l Sales Mgr.: Linda Skore; Prod'n Co-ord.: Tanya Campana.

Labels: (Owned) First American, Great Northwest, Music Is Medicine, Piccadilly; (distributed) Burdette, Potato, Stony Plain.

First Artists Recs., 4000 Warner Blvd., Burbank Calif. 91522. Tel: (213) 843-6000. Tel. Fax: 698586. VP: Gary Le Mel; Ass't: Sandi Beach.

First Component Series, see Audiodefidelity.

First Edition, see Louisville Orchestra.

Fisherfolk, PO Box FF, Woodland Park, Colo. 80863. Tel: (313) 687-9237. Pres.: Grover T. Newman; VP: John P. Farra; Treas.: Lynn Hubbard; Sec'y: Margo Farra.

Int'l branch: England, Celebration Servs.

Labels: (Owned) Celebration, Fisherfolk, Fishermen Net.

Fishermen, see Fisherfolk.

Fist-O-Funk Recs., 293 Richard Court, Pomona, N.Y. 10970. Tel: (914) 634-2446, 354-7157. Pres. Kevin Misevis; Prof. Mgr.: Ulla Misevis; A&R: T.C. James; Promo.: Lewis Calabro.

Branch: New City, N.Y., 90 Collyer Ave. Zip: 10956.

Tel: (914) 634-2446. Studio Mgr.: Robert Misevis.

Int'l reps.: Canada (Quality), Italy (EMI), UK (EMI).

Five Star, see Fidelity Sound.

Flama, see Gas.

Flambo, see King Walk.

Flame, see Crimson Dynasty.

Flanigans Recs., 16565 NW 15 Ave., Miami, Fla. 33169. Tel: (305) 624-9681. Contact: Tony De Zago.

Flashlight, see Symposium.

Flatrock, see Buttermilk.

Flat Town Music Co., Floyd's Bldg., 434 E. Main, Ville Platte, La. 70586. Tel: (318) 363-2139. Owner: J. Floyd Soileau; Pub. & Promo.: Benny Graeff.

Labels: (Owned) Jin, Maison de Soul, Swallow.

Int'l reps.: France (Le Chant du Monde), UK (Oval, Swift).

Fleurette Recs., PO Box 34, Claymont, Del. 19703. Pres.: Alex Czarenko.

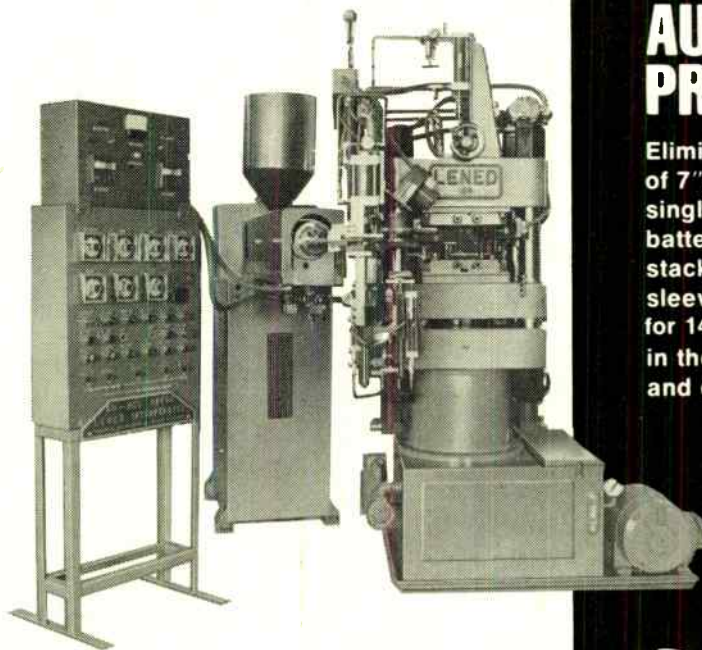
Flin-Flon Country, Box 103, Mullen, Neb. 69152. Tel: (308) 546-2293. Gen. Mgr.: L. E. Walker; Sales Mgr.: David L. Walker.

Label: (Owned) Garden of Eden.

Florida Independent Rec. Corp., PO Box 523790, Miami, Fla. 33152. Pres.: Joseph Stanzione.

Labels: (Owned) Magic Minstrel, Twelve O'Clock.

Flowers Rec'g Studio, Box 120A, Rt. 1, Swoope, Va.



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24479 Tel (703) 885-3309. Owner Charles A. Flowers; Sec'y/Treas. Barbara R. Flowers.  
Label: (Owned) Flowers  
Flying Disc, see JVC  
Flying Disco Disc, see Point Blank.  
Flying Fish Recs., 1304 W Schubert, Chicago, Ill 60614  
Tel (312) 528-5455. Pres.: Bruce Kaplan; VP Promo Charles Gutfield; Ass't VP Promo: Jennifer Bertram; VP Opns. & Sales, James Netter; Ass't VP Sales Peter Crawford; Ass't VP Opns./Disco Promo, Donald Goldman.  
Labels: (Owned) Flying Fish; (distributed) Kaleidostope, Mountain Railroad, Nessa  
Int'l reps.: Australia (Janda, Larrikin), Canada (Stony Plain, Trend), France (Free Bird), Italy (Hi-Fi), Japan (BOM, Disc Centre, G&G, Shinsei, Trio), UK (Mike's Country Music Room, Projection, Sonet, Swift)  
Flying Hawk, see Sirco.  
Flying High, see Richey  
Flyright (UK), see Rounder.  
Folk-Legacy Recs. Inc., Sharon Mountain Rd., Sharon, Conn 06069 Tel (203) 364-5661. Pres. Lee B. Haggerty, VP & Treas. Charles A. Paton; Sec'y Caroline A. Paton; Sales Mgr John P. Holland  
Int'l reps.: Australia (Larrikin), UK (Free Reed)  
Folklyric, see Arhoolie.  
Folkraft Publ'g Co. Inc., 10 Fenwick St., Newark, N.J. 07114. Tel (201) 243-8700.  
Folkways Recs. & Serv. Corp., 43 W 61 St., New York, N.Y. 10023 Tel (212) 586-7260. Dir. Moses Asch, Controller Marilyn Conklin.  
Labels: (Owned) Asch, Broadwaysides, Folkways, RBF  
Int'l reps.: Australia (Carnia), Belgium (Schott Freres), Canada (Almada), Denmark (Dansk), France (Chant du Monde), Germany (EMI-Electrola, Plane, Trikont), Italy (Editoriale Sciscia), Japan (Nippon Columbia), Norway (St Olav), Sweden (Omega)  
Fona, see Churchill.  
Fonodisco, see DGJ.  
Fono-Rex, see Discos Latin  
Fontana (Brazil), see Brasilia.  
Foot, see Red Diamond  
Forest Bay Rec. Co., 703 Canham Rd., Santa Cruz, Calif 95060 Tel (408) 438-0729.  
For Singers Only, PO Box 10, North Hollywood, Calif 91603 Tel (213) 274-5863 Pres. Phil Moore, VP Jack Tracy.  
Fortune & Hi-Q Recs., 3942 Third Ave., Detroit, Mich 48201. Tel. (313) 833-5383  
Labels: (Owned) Fortune, Hi-Q, Strate-B.  
415 Recs., 595 Castro St., San Francisco, Calif. 94114. Tel (415) 552-9828. Contacts: Howie Klein, Chris Knab, C.W. Bridges  
Four Leaf Clover, see Ozark Opry.  
Four Star Recs. Inc., 49 Music Square W., Nashville, Tenn 37203 Tel (615) 329-0444  
Labels: (Owned) Challenge, 4 Star.  
Fragoso, see Casa Fragoso.  
Framme Recs., PO Box 8135, Chicago, Ill. 60680 Tel (312) 787-8220. Pres.: Frank Howard Jr., Exec. VP R. C. Hillman, Nat'l Promo Mgr Howard Pittman, Int'l Mktg Mgr. Clayton Moore.  
Fraternity Rec'g Corp., 3744 Applegate Ave., Cincinnati, Ohio 45211 Tel (513) 661-5451. Cable FRATREC  
Pres. & A&R Shad O'Shea; VP Pat Doran  
Labels: (Owned) Applegate, Counterpart, Fraternity  
Freckle Recs., PO Box 31319, San Francisco, Calif. 94131.  
Branch: Seattle, Wash., Box 4005, Zip 98104 Tel (206) 329-4935. Sales Mgr Jack Burg.  
Freddie Recs., 6118 S. Padre Island Dr., Corpus Christi, Tex. 78412 Tel (512) 992-8411 Owner Freddie Martinez, Gen. Mgr. Lee Martinez, Sales & Promo, Jessie Salcedo, Sales: Rick Longoria, Engs Ruben Peralta, Hector Gutierrez.  
Labels: (Owned) Acorn, Freddie, Johnny, Rosita  
Freedom Recs. Ltd., PO Box 888, Easley, S.C. 29640 Tel (803) 269-7012.  
Free Flight, see RCA.  
Free Spirit, see Salsoul  
Free Style, see Vanguard  
Frey, see Fred Weinberg.  
Fretless, see Philo.  
Fretone Recs. Inc., 3114 Radford Rd., Memphis, Tenn. 38111 Tel (901) 327-8187.  
Fri, see Oiscolando.  
Friends & Co., 108 Sherman Ave., New York, N.Y. 10034 Tel (212) 567-5110  
Frisco Prod'ns, 1218 Hollister Ave., San Francisco, Calif 94124 Tel (415) 467-5157 Owners James B. & William C. Taylor  
Front Hall Recs., RD 1, Wormer Rd., Voorheesville, N.Y. 12186. Tel (518) 765-4193 Pres Kay L Spence  
Front Row, see Domino Ltd.  
Fuego (Discos), see Fama.  
Fuentes (Colombia), see Miami  
Full Moon Recs., 8380 Melrose Ave., Suite 307, Los Angeles, Calif. 90069. Tel (213) 658-6600 Pres Irving L. Azoff  
Full Sail Prod'ns, 1126 Boylston St., Boston, Mass 02215 Tel (617) 262-7880 Co-Pres. Fred Berk, Jeff Gilman  
Funnybone, see Horizon Publ'g  
Future Gold Recs. Inc., 1834 W. Cheltenham Ave., Philadelphia, Pa 19126 Tel (215) 424-0800.  
Future Shock, see Red Diamond.

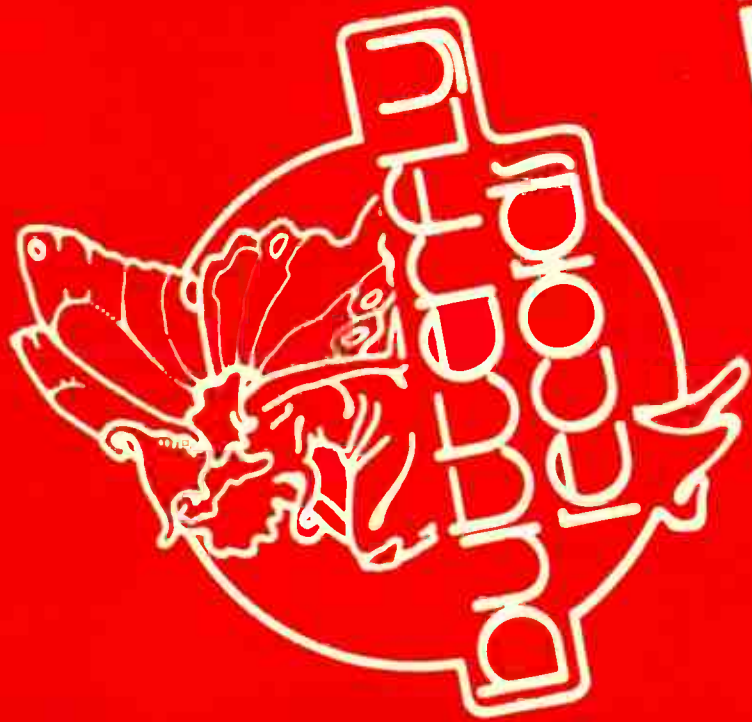


G M C. Ark., see Blaze.  
G M C. Tex., see General Music  
G M S-Disc, see Playette.  
G M T Recs. Inc., PO Box 25141, Honolulu, Hawaii 96825. Tel (808) 521-0041 Pres Gil M. Tanaka  
G N P Crescendo Recs., 8560 Sunset Blvd., Suite 603, Los Angeles, Calif 90069. Tel (213) 659-7433. Cable CRESREC. Pres. & Int'l. Gene Norman.  
Labels: (Owned) Oixieland Jubilee, GNP Crescendo, Largo; (distributed) Accent  
Int'l reps.: Argentina (Ovation), Australia (Festival), Benelux (Vogue), Brazil (Gravacoes Eletricas), Canada

(Almada), France (Vogue), Germany (Bellaphon), Italy (Font-Cetra), Japan (King), Mexico (Musart), Philippines (Home), Scandinavia (Sonet), South Africa (RPM), Spain (Discophon), Switzerland (Vogue), UK (Pye)  
G O, see Grapevine Opry.  
G P, see Glenn  
G R A M, see Great American Music  
G R I, see Gospel Recs  
G R S Music & Rec. Group Communications Co., 1236 E. India, Suite 223, Tampa, Fla. 33602  
G S I, see Progressive  
G T P, see Surf City.  
Gael-Linn (Ireland), see Rounder & Shanachie  
Gala, see Coco  
Gala Ball, see Jamie/Guyden  
Galaxie Recs., 11 Music Circle S., Nashville, Tenn 37203 Tel (615) 244-3961. Contact Jim Lusk (Distributed by IRDA)  
Galaxie III Studios, 118 Fifth St., Taylorsville, N.C. 28681 Tel (704) 632-4735. Owner & Pres. Harry Oeal  
Label: (Owned) Eclipse  
Galaxy, see Fantasy/Prestige/Milestone/Stax  
Gale Maximum Fidelity (UK), see Audio-Technica  
Gallup Recs., PO Box 56055, Los Angeles, Calif 90008 Tel (213) 731-4006.  
Gamma Recs. Inc., 10822 Overbrook, Houston Tex 77042 Tel (713) 721-3041, 781-2981 Pres David Bromberg.  
Garden of Eden, see Flin-Flon  
Garden Rec. Co., 9000 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 274-0615  
Garnet, see Michele  
Martin Gary Prod'ns, Box 131, Rt. 4, Louisa, Va 23093 Tel (804) 288-7288. Pres. Martin Gary, VP & Sec'y Kathleen Gary  
Gasparo Recs., PO Box 90574, Nashville, Tenn 37209 Tel (615) 383-3168 Owner Roy Christensen  
Gas Recs., 2716 W. Pico Blvd., Los Angeles, Calif. 90006 Tel (213) 731-7323  
Home office: Mexico, Oiscos Gas SA  
Labels: (Owned) Flama, Gas.  
Gateway, see Rite Rec & Gillette-Madison  
GayArtist, see Frank Evans  
Gear, see Progressive  
Gem Recs., Box 9726, West Gate Sta., San Jose, Calif 95117 Tel (408) 353-3284 Pres Dr John E Moran  
Gem Toby, see RCA  
General Music Corp., 3012 N. Main St., Houston, Tex 77009 Tel (713) 225-0450 Pres Jay Collier, Sales Mgr. Bettye Aldis, VP A&R Tommy Melder, Nat'l Promo Oir Beau James  
Label: (Owned) GMC  
Generation, see Boot.  
Genesis Rec'g Co., 1228 Reed St., Philadelphia, Pa 19147 Owner & Chief Operating Officer Grace Marchesani.  
Genesis Recs. Inc., 710 Wilshire Blvd., Santa Monica, Calif 90401 Tel (213) 393-9293  
Genie, see Aladdin  
Gestation, see International Mod Recs  
Getaway Recs., 228 Normandy Professional Bldg, St Louis, Mo. 63120. Tel: (314) 382-2202 Contact Jim Logan  
Ghost Recs., 1905 Pesos Pl., Kalamazoo, Mich 49008 Tel (616) 375-2641. Pres. Don Jobe; VP Bill Grody  
Labels: (Owned) Ghost, Jobie  
Gibson Ents., PO Box 2098, 4009 E 18 St., Vancouver, Wash. 98661. Tel (206) 695-2112 Pres. Gene Breeden, VP Ellis Miller, Sales & Mktg Blaine Allen Pub., Adv. & Promo Lorraine Walden  
Labels: (Owned) Charter, Portland Ltd., Ripcord  
Gillette-Madison Co., 600 Somerset St., North Plainfield, N.J. 07060 Tel (201) 753-0777. Cable GILMAOCO. Pres Robert W. Schachner; VP Sy Spiegelman  
Branch: Studio City, Calif., 11375 Ventura Blvd Zip 91604. Tel (213) 766-9419 Sales Rep. Michael Sasina  
Labels: (Owned) Dyno, Gateway, Personal Choice, (distributed) Thunderbird, Who's Who.  
Gilleynan Recs., 4736 Volunteer Dr., Antioch, Tenn 37013. Tel (615) 331-5379 Contact Doug Pierce (Distributed by IROA)  
Gil's Funny Recs., see Aquila  
Glades, see TK.  
Glad Hamp Recs. Inc., 1995 Broadway, New York, N.Y. 10023 Tel. (212) 787-1222.  
Glamour & Grease, see Dance-A-Thon  
Glenn Prod'ns & Promos, 157 W 57 St., New York, N.Y. 10010 Tel (212) 265-6585 Pres Ben J. Arrigo.  
Labels: (Owned) GP, (distributed) Black Hawk, Juno, Rebecca  
Glo, see Jody  
Gloite Ents., 827 Thomas, Memphis, Tenn 38107 Tel (901) 525-0540. Pres. William E. Glorie.  
Labels: (Owned) American Way, Gloite, Lunix, Memphis & It's Music, Prophecy, Tennessee Country, UFO  
Glori Recs. Inc., 246 Richmond Ave., Staten Island, N.Y. 10302 Tel (212) 720-6700 Pres Steven Herman, VP Bruce Herman; Gen. Mgr. Arnold McCloud, A&R Oir Bill Green  
Labels: (Owned) Glori, Reborn  
Int'l rep.: Europe & Africa (International Artist in Switzerland)  
Godell Music Co. Inc., 1545 SW Eighth St., Miami, Fla. 33135. Tel (305) 649-2110  
Labels: (Owned) Compas, Modiner, New-Mex  
Go Disco, see Disco Step by Step.  
Goldband Rec'g Studio, 313 Church St., Lake Charles La 70601. Tel (318) 439-8839. Owner Eddie Shuler.  
Golden Crest Recs. Inc., 220 Broadway, Huntington Station, N.Y. 11746 Tel (516) 423-7090  
Labels: (Owned) Crest, Golden Crest.  
Golden Cross, see Gusman  
Golden Hawk, see Crimson Dynasty  
Golden Moon Recs., 136 Maple Ln., Mooresville, Ind 46158 Tel (317) 831-5207 Pres William Haskett  
Golden Shield, see Rite Rec.  
Golden Soul, see Sonic Arts.  
Goldhawke, see MCA.  
Goldisc, see Timeless.  
Gold Mind, see Salsoul

Goldmont Music Inc., 24 Music Square E., Nashville, Tenn 37203. Tel (615) 254-3725  
Label: (Owned) Comet  
Gold Recs., 304 N. Point Dr., Stevens Point, Wis 54481 Tel (715) 344-8156 Pres. Norm Ombrowski, VP Lucille Ombrowski  
Goldrush Recs., PO Box 7189, Burbank, Calif 91510. Tel (213) 462-5993, 705-0892 Pres. Kathleen Williamson, VP Kellie Buchanan; VP Disco Promo Eli Vincente, Exec. Prod'r Major Lee Vincente  
Gold Seal, see RCA.  
Goldust Recs. Co., 115 E Idaho Ave., Las Cruces, N.M. 88001 Tel (505) 524-1889 Owner & Gen. Mgr. Emmit H. Brooks.  
Good News, see Word  
The Good Sound Factory, 1415 N. Lilac Dr., Minneapolis, Minn. 55422. Tel (612) 546-4343  
Labels: (Owned) Good Sound, (distributed) Hansen  
Good Sounds Recs. Inc., (sub. of Criteria Rec'g Studios), 1755 NE 149 St., Miami, Fla 33181. Tel (305) 947-5611 Pres Mack Emerman (Distributed by TK)  
Good Time Jazz, see Contemporary  
Marc Gordon Prod'ns, 1022 N. Palm Ave., Los Angeles, Calif 90069 Tel (213) 659-6034 Cable ROCKYREC  
Owner & Pres.: Marc Gordon; VP Maggie Monihan  
Label: (Owned) Colon-United  
Gordy, see Motown.  
Gospel, see Jim Hall  
Gospel City, see Bollman  
Gospel Media, see Consolidated Gospel.  
Gospel Recs. Inc., PO Box 90, Rugby Sta., 279 Buffalo Ave., Brooklyn, N.Y. 11213 Tel (212) 773-5910 Pres John R. Lockley, Treas. Connie M. Lockley, Mgr. Julius R. Lockley Jr., Promo Mgr. Bernice Reid  
Label: (Owned) GRI.  
Gospel Roots, see TK  
Gospel Time, see Ralph's Radio.  
Gotham Rec. Corp., 925 N. Third St., Philadelphia, Pa 19123 Tel (215) 627-2277  
Gothic Recs. Inc., PO Box 533, Murray Hill Sta., New York, N.Y. 10016  
Graduation-Agreement, see Graduation Recs  
Graduation Recs. Inc., 212 N. Kingshighway, St. Louis, Mo 63108 Tel (314) 361-4400 Pres Julian H. Miller II, VP Lynn Schweizer.  
Labels: (Owned) Graduation, Graduation-Agreement  
Graffiti, see Coco  
Graffiti, see Dawn  
Gramercy 5, see Grenadilla  
Gramophone Recs. (div. of Audio Int'l Inc.), Box 921, Beverly Hills, Calif 90213 Tel (213) 276-2726 Pres Oliver Berliner, VP & Sec'y V. A. Dorsey, Pop A&R Oir Bill Mundy  
Labels: (Owned) Gramophone, Tropicana  
Grandfalloon, see Jersey Coast  
I Grandi Interpreti, see Educational Media & Oiscocorp  
Grand Orgue, see Teleson-America  
Grand Prix, see Sunshine Group  
Granite Music Corp., see Criterion  
Granny White, see World Int'l  
Grape Rec. Co., PO Box 2466, Jackson, Miss. 39205. Tel (601) 956-6014 Pres R.A. Bridges (Distributed by Howard Knight)  
Grapevine, see Grenadilla  
Grapevine Opry, 308 Main St., Grapevine, Tex 76051 Tel (817) 481-3505 Owner Chisai Childs; Mgr. Johnnie High  
Labels: (Owned) ASR, GO  
Grass Mountain, see Richey  
Grassound, see Revonah  
Grassroots Project Unlimited, PO Box 4689, San Francisco, Calif. 94101 Tel (415) 922-3227 Owner James Heisterkamp  
Label: (Owned) Cable Car, Ragtime.  
Great American Music Machine Inc. (GRAM), 1130 W Evans, Denver, Colo 80223 Tel (303) 922-3668.  
Label: (Owned) GRAM.  
Great Circle Rec. Co., see Benson  
Great Northwest, see First American  
Great Southern Rec Co. Inc., PO Box 13977, New Orleans, La 70185 Tel (504) 482-4211 Pres John Berthelot  
Labels: (Owned) Bayou Blue, Great Southern, New Orleans Sound  
Grecophon, see Fiesta  
Greenbush, see Lee Anderson  
Green Dolphin, see Jeree  
Forrest Green Ents. Inc., 5004 W. Francis Rd., Clio, Mich 48420 Tel (313) 686-0189 Pres & Disco Contact Forrest Green, VP & Pub Mgr. David O. Norris, A&R Forrest Green, Rob Carter, Sales, Mktg & Adv Mgr Don F. Norris  
Labels: (Owned) Big Willie, Forrest Green, Ranger  
Green Linnet, see Innisfree  
Green Menu Recs. (div. of Green Menu Music Factory Inc.), 50 W 57 St., New York, N.Y. 10019 Tel (212) 489-0859/0806 Pres & A&R Henry Jerome, Ass't to Pres Don Castaldi, Treas. Wallace Barneke; Sales & Mktg Mgr Bob Blume, Pub. Marty Hoffman, VP Eng Ed Remusat  
Int'l reps.: Australia (Festival), France (Barclay), Italy (Sugar), UK (London)  
Green Tree, see Rounder.  
Grentree, see Benson  
Grenadilla Ents. Inc., 345 Park Ave S., New York, N.Y. 10010 Tel (212) 679-6090 Pres & A&R Dir. Richard Gilbert  
Labels: (Owned) Gramercy 5, Grapevine, Grenadilla, Rocking Horse  
David Gresham Prod'ns, 7033 Sunset Blvd., Suite 300, Los Angeles, Calif. 90028 Tel (213) 462-0833 Pres David Gresham, Exec. VP & Mng. Oir Patrick Boyle, VP Allan Goldswain.  
Label: (Distributed) Nitty Gritty (South Africa)  
Grit, see Alshire  
Groove Sound, see Talpro.  
Groove Soup, see Cookhouse.  
Groundhog, see Styletone.  
Grunt, see RCA  
Guild (UK), see Worldwide Music Servs.





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Guitar World, see MMO.  
Gule Recs., 7046 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 462-0502.  
Gusman Co., PO Box 9202, 1216 E. Broad St., Savannah, Ga. 31401. Tel: (912) 236-6733. Pres. Waymon A. Jones, VP Hattie J. Graham.  
Labels: (Owned) Golden Cross, Gusman, Pitch, Specs.  
Gusto Recs. Inc., 220 Boscobel St., Nashville, Tenn. 37213. Tel: (615) 256-1656. Pres. Moe Lytle, Gen. Mgr. Steve Koutzman, A&R/Studio Div. Tommy Hill, Nat'l Sales Mgr.: Col. Jim Wilson, Nat'l Promo Mgr. Peter Thomason.  
Labels: (Owned) Deluxe, Federal, Gusto, Hollywood, King, Power Pak, Starday.  
Int'l rep.: Canada (Quality).  
Guyden, see Jamie/Guyden.  
Gwen Rec. Serv., PO Box 3388, 319 Highland Ave., Albany, Ga. 31701. Tel: (912) 436-6508. Pres. Jesse Boone: VP Bruce Jones; VP Promo. Jesse Boone Jr., Gen. Mgr. Eric Boone, Sales, Mktg. & Pub. Regina Brone.  
Labels: (Owned) Albradella, Bruboon, Cozette, Keith, Soul-Po-Tion.

## H

H C P, see January.  
H D M, see TK.  
H & L Recs. Corp., 532 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 567-8100. TWX (710) 991-9372. Co-Pres. Luigi Creatoro, Hugo Peretti; VP A&R Landy McNeal.  
Int'l reps.: Europe, excluding UK (Teldec), Japan (Victor), UK (Phonogram).  
H L J Inc., 5031 French Creek Rd., Lorain, Ohio 44054. Tel: (216) 934-6189. Pres. Harry L. Jennings.  
H M R Prod'ns Inc., 574 W. Court, Scotch Plains, N.J. 07076. Tel: (201) 889-1767. Owner Harry M. Randal. Pres. Lillian M. Randal.  
H N H Recs. Inc., 820 Davis St., Suite 222, Evanston, Ill. 60201. Tel: (312) 866-8300. Telex 2B9495. Owner Harvey Neil Hunt.  
Labels: (Owned) HNH; (distributed) Unicorn (UK).  
Int'l rep.: Canada (Trend).  
H R B Music, 919 Third Ave., New York, N.Y. 10022. Tel: (212) 371-6040.  
H S E Recs. Inc., 1707 Church St., Nashville, Tenn. 37203. Tel: (615) 320-1561.  
Labels: (Owned) HSE, JSJ, Ken-Tone, Sav-All, Su-Ann. Half Breed, see WILD.  
Jim Hall-Gidget Starr Prod'ns, 5 Aldom Circle, West Caldwell, N.J. 07006. Tel: (201) 226-0035. Owners Jim Hall, Gidget Starr.  
Branches: Hollywood, Calif., 1680 N. Vine, Suite 1205. Zip: 90028. Tel: (213) 464-5875. Contact Dusty Rhodes—Fremont, N.C., Box 32B. Zip 27830. Tel: (919) 242-4793. Contacts: Ella Frances & Brenda Sullivan.  
Labels: (Owned) Blue Bonnett, Cactus, Deadwood, Dynamite, Gospel, Peek, Stardust, Tar Heel, True Love.  
John Hall Recs. Inc., PO Box 18344, Fort Worth, Tex. 76118. Tel: (817) 281-6605.  
Hall-Mark, see Vintage.  
Hall of Fame Jazz, see American Album & Tape.  
Halo, see Mark Five.  
Halpern Sounds, see SRI.  
Hamilton St., see Buttermilk.  
Hammar, see Sonar.  
Hanna Barbera, see Promotions West.  
Hanover Music Corp., PO Box 6296, Beverly Hills, Calif. 90212. Pres.: Paul Weston; VP Chester A. Kinzelberg, Sec'y-Treas.: Marvin Freedman.  
Label: (Owned) Corinthian.  
Hansen, see Good Sound Factory.  
Happy Day Recs. Inc., 800 N. Ridgeland Ave., Oak Park III. 60302. Tel: (312) 848-3322. Pres. Roger Pauly; VP A&R Vincent J. Ippolito; Nat'l Sales & Promo. Dennis J. Nowak.  
Happy Fox Recs., 7188 Sunset Blvd., Suite 204, Los Angeles, Calif. 90046. Tel: (213) 876-2551. Prod'r Ron Carson; Mgmt. Counselor Mickey L. Carson; Contact Admin'r Barbara Penney, Promo Dir. William Peele Jr.; A&R Dir./Mktg. Warren Sams Jr.; Eastern Promo Consultant: Valerie Stanley; Northwest Promo Consultant: Virginia Ford, Annie Meadows; Southern Promo Consultant: Ida Perine, Gwendolyn Lay, Southwest Promo Consultant: Linda Lonson.  
Happy Jazz Recs. Inc., PO Box 66, Zip 78291, 522 River Walk, San Antonio, Tex. 78205. Tel: (512) 225-6841.  
Labels: (Owned) American Jazz, Audiophile, Happy Jazz.  
Happy Tunes, see Springboard.  
Hard Times, see Pharaoh.  
Hardy, see Jersey Coast.  
Hardy Station Recs., Box 6A, Rt. 2, Grenada, Miss. 38901. Tel: (601) 226-7299/7725. Contacts W. C. Taylor Jr., Fancher Sargent. (Distributed by IRDA).  
Harem, see Polydor.  
Harlequin, see Audiofidelity.  
Harmony Club Recs., PO Box 925, Hollywood, Calif. 90068. Tel: (213) 465-6043. Admin. Mgr.: Sherry Barnett.  
Harvest, see Capitol.  
Haven Recs. Inc., 9220 Sunset Blvd., Suite 306, Los Angeles, Calif. 90069. Tel: (213) 278-8970. Cable MOS-SAC. Pres. Dennis Lambert; VP: Brian Potter.  
Hawk Sound, see Ala Ent's.  
Haydn Society, see Esoteric.  
Head, see Aladdin.  
Headliner Stars, see Robbins.  
Heartson, see IRDA.  
HeartWarming, see Benson.  
Heavy Sound Prod'ns, PO Box 2875, Washington, D.C. 20013. Tel: (202) 396-3009. Pres. & Prod'r Ben Smalls; VP Joe Holt; Prod'r & Arranger Keith Holmes.  
Label: (Owned) Ben-La-Rose.  
Helicon, see Spoken Arts.

Helidon (Yugoslavia), see Worldtone.  
Hello, see Stark.  
Hen Cackle, see Sonytone.  
James Hendrix Enters., PO Box 90639, 902 42 Ave. N., Nashville, Tenn. 37209. Tel: (615) 297-4174. Pres. & Dir. James Hendrix.  
Label: (Owned) Carrie.  
Henry Street Recs. Inc., 124 Montague St., Brooklyn, N.Y. 11201. Tel: (212) 237-0250. Pres. Bob Motta; VP/Sec'y Vin Traina, Treas. Al Koppel.  
The Herald Ass'n Inc., Box 218, Wellman Heights, Johnsonville, S.C. 29555. Tel: (803) 386-2600. Pres. & Treas. Eric Lewis, VP & Sec'y Frances B. Lewis.  
Labels: (Owned) Herald, Kleis; (distributed) Mark Five.  
Lawrence Herbst Investment Trust Fund, c/o Antejo Corp., PO Box 1659, Beverly Hills 90213, 3815 Ocean View Blvd., Montrose, Calif. 91020. Tel: (213) 248-1084. Rec. Div. Admin. Lawrence Herbst. Pres. J. Tomlinson.  
Labels: (Owned) Lawrence Herbst, Total Sound.  
Heritage, see Heritage Singers & MJ.  
Heritage Singers Gospel Heritage Foundation, PO Box 1358, 3777 Newtown Rd., Placerville, Calif. 95667. Tel: (916) 622-9369.  
Label: (Owned) Heritage.  
Hervin Recs. Inc., PO Box 306, Glen Cove, N.Y. 11542. Tel: (516) 676-5523. Pres. Bernard Klitzko.  
Int'l reps.: Denmark (CSA), UK (CRD).  
Hi, see Cream.  
Hickory Recs. Inc., 2510 Franklin Rd., Nashville, Tenn. 37204. Tel: (615) 385-3031. Telex 55-4366. Pres. Wesley H. Rose, VP/Gen. Mgr. John R. Brown; VP/Dir. Mel Foree, A&R/Prof. Dept. Dir. Ronnie Gant; Pop Div. Prof. Dept. David Kastle, Nat'l Promo Dir. Roy Acuff Jr., Nat'l Promo. Dick Kiser, Ray McClain, Peggy Lamb, Jimmy Holland (Distributed by MCA).  
Hi-Fi, see Everest.  
Hi-Fi/Life, see Everest.  
Hilding Int'l, PO Box 32111, San Jose, Calif. 95152. Tel: (408) 258-6000. Pres. Eric R. Hilding; VP John P. Pecorino.  
Labels: (Owned) Apollo, FaderKat, Hilding Int'l, Invader.  
Hillsdale Recs., 94B Studer Ave., Columbus, Ohio 43206. Tel: (614) 252-7116. Owner: Larry McKenzie.  
Hillsdale, Tenn., see Nationwide Sound.  
Hilltak, see Atlantic.  
Hilltop, see Nationwide Sound.  
Hindsight Recs. Inc., PO Box 7114, Burbank, Calif. 91510. Tel: (213) 841-3508. Pres. Wally Heider.  
Hi-O, see Fortune.  
Historical Anthology of Music, see Vanguard.  
Historical Recs. Inc., PO Box 4204, Jersey City, N.J. 07304. PO Box 109, Canaan, N.Y. 12029. Tel: (518) 392-3400. Pres. Arnold Caplin.  
Historical Series, see Moss.  
His-Way, see Mitchell.  
Hitbound Int'l, see Phono Rec. Dist'g.  
Hit Machine Recs. (div. of Diversified Mgmt. Group), PO Box 20692, San Diego, Calif. 92120. Tel: (714) 277-3141. Pres. & Prod'r Marty Kuritz; Prod'r's David Sanchez, David Compton, Clark Gault.  
Hit Recs. Inc., 576-B Goldsboro Rd. NE, Atlanta, Ga. 30307. Tel: (404) 577-3709, 688-0799.  
Hitstown-Disko Rec. Corp., 327 Uphur St. NW, Washington, D.C. 20011. Tel: (202) 882-7339. Pres. Clifton Thomas, VP & Exec. Sec'y Charles Farmer.  
Labels: (Owned) Disko, Hitstown.  
Hob Recs. Inc., 1733 Broadway, New York, N.Y. 10019. Tel: (212) 765-8840. Pres.: Nick Albarano.  
Label: (Owned) RS Int'l.  
Holl, see Candy.  
Hollywood, see Gusto.  
Hologram, Pa., see Crimson Dynasty.  
Hologram Recs., 888 Seventh Ave., 12th Fl., New York, N.Y. 10019. Tel: (212) 245-8170. (Distributed by RCA).  
Holy Cross, see McKinnon.  
Holy Spirit Recs., 27335 Penn St., Inkster, Mich. 48141. Tel: (313) 274-5905. Pres.: Otis G. Johnson.  
Home Comfort, see Ray Lawrence.  
Home of the Hits, see Beselekry.  
Home Run, see Solid Smoke.  
Homestead, see County.  
Honeydew Recs. Inc., 950 Third Ave., Suite 3000, New York, N.Y. 10022. Tel: (212) 752-3380. Cable HOPRESSAM. Pres. Donald Ross, VP Gayle Ross. (Distributed by Zim).  
Hong Kong, see Aladdin.  
Hooks, see Styletone.  
Hooks Bros., see Styletone.  
Horizon, Calif., see A&M.  
Horizon Publ'g Co., 13615 Victory Blvd., Suite 216, Van Nuys, Calif. 91401. Tel: (213) 997-9100.  
Labels: (Owned) Funnybone, Pedigree.  
Horn, see Aladdin.  
Horo (Italy), see Rounder.  
Robert Horwitz Org., PO Box 33073, Granada Hills, Calif. 91344. Tel: (213) 363-5800. Pres.: Robbie Horwitz; VP Brad Koepenick; A&R Patrick Wingham; Pub.: Ray Rayner.  
Hot City, see Blaze.  
Hotlanta Recs., Box 1358A, Sta. K, Atlanta, Ga. 30324. Tel: (404) 876-1073. Pres. George Aristotle Poulos; VP A&R Hamilton Underwood; Creative Servs. Dir.: Melanie Phillips, VP Mktg. & Sales Alexander Smart; Disco Promo. Co-ord. Vicki Crawley. (Also see Dance-A-Thon).  
Hot Lips, see RCA.  
Hottrax, see Dance-A-Thon.  
House of Falcon Inc., 821 N. 23, McAllen, Tex. 78501. Tel: (512) 687-7121. Cable FALCON. Pres. A. Ramirez Sr., Sec'y & Gen. Mgr. A. Ramirez Jr., Rec. Dir.: Mark A. Ramirez; Gen. Sales Mgr.: Ramiro Perez; Promo. Dir. Jean Le Norman, Int'l Rosario Grajales.  
Branches: Los Angeles, Calif., 2722 W. Pico Blvd. Zip 90006. Tel: (213) 731-7247. Mgr.: Sara Segovia; Promo. Mgr.: Juan Vila—San Antonio, Tex., 434 S. Main, Suite 207. Zip 78204. Tel: (512) 225-3415. Mgr. Elvia Casillas; Promo Mgr. Carlos Santa Cruz.  
Labels: (Owned) ARV Int'l, Falcon, RIC.  
Int'l reps.: Colombia (Corporacion Musical), Guatemala

(Dideca), Sinaloa (Discos & Sinfonolas), Venezuela (Fonodisco).  
House of Guitars, see Mirror.  
HouseTop, see Bakim.  
Hula Recs. Inc., Warehouse No. 3, 1020 Auahi St., Honolulu, Hawaii 96814. Tel: (808) 524-8606.  
Labels: (Owned) Hula, Surfside.  
Hungaria Recs. Inc., PO Box 2073, Teaneck, N.J. 07666. Tel: (201) 343-5240. Exec. Dir.: Kalman Magyar; Prod. Mgr.: Samuel Jackendoff.  
Hurricane, Pa., see Crimdon Dynasty.  
Hurricane Enters., PO Box 3547, 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-3049/4039, 255-8039. Pres.: Al Hurricane; VP: Tiny Morrie; Sec'y-Treas. Bennie L. Sanchez.  
Hype, see Bee Jay.

## I

I B C Recs., United Artists Tower, Penthouse Suite No. 902, 50 Music Square W., Nashville, Tenn. 37203. Tel: (615) 329-0714. Chief Exec.: William Sorenson; Exec. Prod'r & A&R Dir.: Walter Haynes; Nat'l Promo. Dir.: Bobby Fischer; Gen. Mgr.: Stan Cornelius.  
I C A, see Independence Corp.  
I C M C, see Promotions West.  
I G L, see Iowa Great Lakes.  
I L S Institute, see Institute for Language Study.  
I M I, see Avoca.  
I M M C O, see International Mktg. & Mgmt.  
I P A, see Desmar.  
I P S, see Black Fire.  
I R C, see International Rec'g Co.  
I R D A (International Rec. Dist'g Assocs.), 260 W. Main St., Suite 107, Hendersonville, Tenn. 37075. Tel: (615) 824-9100. Pres.: Hank Levine; VP: Mike Shepherd; Nat'l Promo. Dir.: Keith Stewart.  
Labels: (Represented) Alerton, Arc, Conestoga, Down Home, Galaxie, Gilleyann, Hardy Station, Heartson, Kard, ODC, Subbarao, Sure Fire, Tina, Triple III.  
I R M, see Sound Inc.  
Ibis Recs. Inc., 9701 Wilshire Blvd., Suite 1000, Beverly Hills, Calif. 90212. Tel: (213) 550-8115. Pres.: Alec R. Costandinos; VP/Communications: Sheryl Feuerstein. (Distributed by Casablanca).  
Icepac, see WILD.  
Ictus (Italy), see Rounder.  
Image, see Audiofidelity.  
Immunity, see Bee Jay.  
Impact, see Benson.  
Importa/Som (Brazil), see Fermata.  
Improv, see Tobill & Audiofidelity.  
Improving Artists Inc., 26 Jane St., New York, N.Y. 10014. Tel: (212) 243-2018. Cable: IMPROVART. Telex: 237166. Pres. & Int'l. Carol Goss; VP & A&R: Paul Bley; Sales & Mktg.: David Good; Artist Tour Dir.: Jim Silverman.  
Int'l reps.: Canada (Trend), France (Fire Bird), Germany (Phonogram), Italy (Hi-Fi), Japan (Nippon Phonogram), Sweden (Amigo), Switzerland (America Sound), UK (Projection).  
Inca, see Fania.  
Incentive Prod'ns (div. of Jevrt Music), 639 Bulen Ave., Columbus, Ohio 43205. Tel: (614) 258-7112. Pres.: Jeffrey V. Smith.  
Inchecronin (Ireland), see Shanachie.  
Independence Corp. of America, 1511 Chester St., Little Rock, Ark. 72202. Tel: (501) 376-4002.  
Label: (Owned) ICA.  
India Navigation Co., 60 Hudson St., New York, N.Y. 10013. Tel: (212) 962-3570. Owner: Bob Cummins.  
Int'l reps.: Canada (Trend), Germany (Moers), Italy (Hi-Fi), Japan (King), Netherlands (Hurlerhath), Sweden (Forsyte), Switzerland (America Sound), UK (Cadillac, Jazz Servs.).  
Indian House, Box 472, Taos, N.M. 87571. Tel: (505) 776-2953. Mgr.: Ida Isaacs; Prod'n: Tony Isaacs.  
Int'l rep.: Canada (Prairie Crafts).  
Indi Corp. (a/k/a Florida Indi), 790 NE 45 St., Fort Lauderdale, Fla. 33334. Tel: (305) 772-0013.  
Labels: (Owned) Indi, Ministri, Soul Deep, Storyteller Series; (distributed) Magic Minstrel, Ondas, RE, 12 O'Clock.  
Inergi Recs., 1300 Texas Ave., Houston, Tex. 77002. Tel: (713) 222-8561.  
Infinity Recs. Inc., 10 E. 53 St., New York, N.Y. 10022. Tel: (212) 888-9700. Pres.: Ron Alexenker; Sr. VP Bus. Affairs & Admin.: Barry Reiss; VP Mktg./Finance Gary Mankoff; VP Promo.: Peter Gidion; VP Field Promo.: Rick Swig.  
Branch: Universal City, Calif., 100 Universal City Plaza, Bldg. 469, Rm. 263. Zip: 91608. Tel: (213) 763-8283. VP & Gen. Mgr.: Bud O'Shea.  
Int'l branches: Canada, England.  
Labels: (Owned) Infinity; (distributed) Amherst. (SEE ADVERTISEMENT).  
Inner Circle, see Stacy-Lee.  
Inner City, see MMO.  
Innisfree Recs. Inc., 70 Turner Hill Rd., New Canaan, Conn. 06840. Tel: (203) 966-0864.  
Label: (Owned) Green Linnet.  
Int'l rep.: Shanachie Recs. in USA.  
Inphasion Recs., 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 553-6360. Bd. Chm.: Clancy Grass; Pres.: Danny Kessler; Prof. Mgr.: Jay Kessler; A&R Dir.: Dick Mondra; Exec. Ass't: Cathy Weissman; Pub.: Albeth Paris, Pr. Lynn Shannon. (Distributed by TK).  
Int'l reps.: Australia (7 Recs.), Benelux (CNR), Brazil (K-tel), Japan (SMS), UK (Pye).  
Inside, see Dee Prod'ns.  
In Sound, see Accent.  
Institute for Language Study, 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845.  
Labels: ILS Institute, Nutshell, Recordtime.  
Inter-Continental Music Corp., 816 Seventh Ave., Huntington, W. Va. 25701. Tel: (304) 523-3951.  
International, see Fania.  
International Folklore, see Sound Inc.



International Mktg. & Mgmt. Corp., 3310 Lebanon Rd., Hermitage, Tenn. 37076. Tel: (615) 889-7100. Chm. & Pres.: Dallas Corey; Treas.: William H. Daniel.  
**Labels:** (Owned) CIE, Corey; (distributed) Crescent, IMMCO, Monkey Joe.  
 International Mod Recs., 2510 Tarrytown Mall, Houston, Tex. 77057. Tel: (713) 695-3648. Contact: Jim D. Johnson.  
**Labels:** (Owned) Gestation, International Mod.  
 International Rec. Dist'g Assocs., see IRDA.  
 International Rec'g Co. Inc., 1649 W. Evergreen Ave., Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: Leonard March.  
**Label:** (Owned) IRC.  
 In Town, see AVI.  
 Invader, see Hilding.  
 Inwood, see Consolidated Gospel.  
 Iowa Great Lakes Rec'g Co. Inc., 906 Ninth St., Milford, Iowa 51351. Tel: (712) 338-4482.  
**Labels:** (Owned) IGL, Sonic.  
 Irma, see Melody.  
 Iron Horse, see Richey.  
 Island Recs. Inc., 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 355-6550. TWX: (710) 581-5293. Pres.: Marshall Blonstein.  
**Home office:** England.  
**Branch:** Los Angeles, Calif., 7720 Sunset Blvd. Zip: 90046. Tel: (213) 874-7760.  
**Labels:** (Owned) Island (distributed by Warner Bros.), Antilles, Mango; (distributed) True North.  
**Int'l rep.:** Canada (RCA).  
 Isle City Recs., 411 Kempner, Galveston, Tex. 77550. Tel: (713) 763-8344.  
 Ivan Berg Cassettes, see Communication Institute.  
 Ivory, see Hal Southern.

**J**

J 8 Recs. Int'l Inc., PO Box 7221, Mobile, Ala. 36607. Tel: (205) 342-6202. Pres.: John N. Blackburn; VP: Sara B. Smith; Sales & Mktg.: Lamar Walker, Promo. Mgr.: Mona Gill.  
 J C O A, see Jazz Composer's Orchestra.  
 J D C Recs., 610 S. Venice Blvd., No. 4284, Marina Del Rey, Calif. 90291. Tel: (213) 399-3984. Co-Admin'rs: Jim & Dale Callon.  
**Int'l reps.:** Australia (K-tel), Benelux (Dureco), Brazil (K-tel), Canada (Attic), France (Flarenasch), Germany (Jupiter), Israel (K-tel), Mexico (Gamma), Sweden (K-tel), UK (Gull/Miracle).  
 J E M K L Ents. Inc., PO Box 680460, 1100 NE 125 St., Miami, Fla. 33168. Tel: (305) 891-0633. Pres.: Emil Pettite; VP: Marlene Novak; A&R Prod'r: John Pettite. Adv. Mgr.: Rosalie Pettite; Promo. Mgr.: James Novak. Promo.: Karen Thurman; Int'l Rep.: Tiana Galanni.  
**Labels:** (Owned) Brass Ring, Children's World, Countryway, JEMKL, Moonstone.

J & J, see Styletone.  
 J S J, see HSE.  
 J V C Cutting Center Inc., 6363 Sunset Blvd., Suite 500, Hollywood, Calif. 90028. Tel: (213) 467-1166. Pres.: Saburo Watanabe; VP: Tom Nishida. (Also see Nautilus Rec'gs)  
**Labels:** (Owned) JVC; (distributed) East Wind, Flying Disc.  
 Jacksonville Gramophone Co., 4550 Attleboro St., Jacksonville, Fla. 32205. Tel: (904) 384-3878. Owner / Prod'r: Michael R. Fitzgerald; Talent Co-ord.: Phillip Price.  
 Jade, see Rob-Lee.  
 Jaguar, see Associated Rec'g Cos.  
 Jahrock, see PA.  
 Jam-A-Ditty Recs., PO Box 21931, Greensboro, N.C. 27420. Tel: (919) 272-7336/6392. Contacts: Edward Earl Gill, J. Cirt Gill III.  
 Jame, see Jamie/Guyden.  
 Jamie/Guyden Dist'g Corp., 919 N. Broad St., Philadelphia, Pa. 19123. Tel: (215) 232-8383. Pres.: Harold B. Lipsius; Sales & Mktg.: Paul Fien.  
**Labels:** (Owned) Arctic, Guyden, Jamie, Phil-L.A. of Soul, (distributed) Dion, Gala Ball, Top & Bottom. (SEE ADVERTISEMENT)  
 Jam Session, see Ray Lawrence.  
 Jam '79 Recs. (div. of 8RT Inds. Ltd.), 2501 S. Walter Reed Dr., No. 2, Arlington, Va. 22206. Tel: (703) 379-8761. Pres. A&R, Sales: Robert Wardrick; Ass't to Pres.: Janice Connor; Promo. Rep.: Randy Austin.  
**Labels:** (Owned) Euclid, Jam '79.  
 Jane, see R. Dean Taylor.  
 Jansco Recs., PO Box 807, Northridge, Calif. 91328. Tel: (213) 363-6000. Pres.: Jan Scobey; VP Promo. Gene Paleno.  
**Branch:** Witter Springs, Calif., 10755 Bachelor Valley Rd. Zip: 95493. Tel: (707) 275-2766.  
 January Recs., 5137 West Blvd., Los Angeles, Calif. 90043. Tel: (213) 296-4206. Pres.: Jean Wilbourn Carbo. (Distributed by WILD)  
**Labels:** (Owned) HCP, January.  
 Jay Bird Recs., PO Box 140, Parsons, Kan. 67357. Tel: (316) 421-1666.  
 Jay Jay Rec. & Tape Co., 35 NE 62 St., Miami, Fla. 33138. Tel: (305) 758-0000. Owner & Pres.: Walter Jagiello; Sec'y-Treas.: J. Jagiello. Chief Eng.: Larry Whitteck; Sales & Promo.: Walter Jay.  
**Labels:** (Owned) Jay Jay, Polka Tone.  
**Int'l rep.:** Canada (Almada).  
 Jayson, see Discostar.  
 Jazz Ala Carte, see Ray Lawrence.  
 Jazz Composer's Orchestra Ass'n Inc. (JCOA), 500 Broadway, New York, N.Y. 10012. Tel: (212) 749-6265. Pres.: Timothy Marquand; VP: Jack Jeffers; Exec. Dir.: Michael Mantler; A&R Dir.: Carla Eley; Sales & Mktg. Dir.: Jimmy Eigo; Sales & Mktg. Mgr.: Ashton Richards; Promos. Dir.: Kip Hanrahan; Adv.: Taylor Storer; Creative Consultant: Paul Haines.  
**Label:** (Owned) JCOA.

**Int'l reps.:** Canada (Trend), Europe, excluding UK (ECM in Germany), Japan (Trio), UK (Virgin).  
 Jazz Connoisseur (Italy), see Zim.  
 Jazzdance Recs., PO Box 5118, FDR Sta., New York, N.Y. 10022. Tel: (212) 758-8446. Contact: Robin Kenyatta.  
 Jazz Kings, see American Themes.  
 Jazzology-GH8 Recs., 3008 Wadsworth Mill Pl., Decatur, Ga. 30032. Tel: (404) 288-1310.  
**Labels:** (Owned) Audiophile, Circle, Southland  
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 Jersey Coast Agents Ltd., 72 Thorne Pl., West Keansburg, N.J. 07734. Tel: (201) 787-3891. Cable: JERSEYCOAST. Chief Exec. Officer: Joe McHugh; VP & Gen. Mgr.: Joshua Ericson; VP Contemporary A&R: D.W. Griffiths; Bluegrass A&R Dir.: John Conine; TV Prods. Mgr.: Larry Hanapole; Design & Graphics Mgr.: Babo Chamberlain; Design & Graphics Consulting Dir.: Lynn Lascaro; Video Prod'n Dir.: Paul Savonen.  
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 Jet Recs. Inc., 2049 Century Park East, Suite 414, Los Angeles, Calif. 90067. Tel: (213) 553-6801. Telex: 696170. Pres.: Don Arden; VP: Sharon Arden; Nat'l Pub. Dir.: Pat Siciliano; Assoc. Nat'l Publ. Dir.: Melissa Kojan; Nat'l Promo. Dir.: Kenny Ryback. (Distributed by CBS).  
**Int'l branch:** England.  
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 June Appal Rec'gs, Box 743, Whitesburg, Ky. 41858. Tel (606) 633-9958.  
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**K**

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 Kaleidoscope Recs., PO Box O, El Cerrito, Calif. 94530. Tel (415) 527-6242. Pres. Jeff Alexson; A&R Dir. Tom Diamant. (Distributed by Flying Fish)  
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**Labels:** (Owned) Kicking Mule, Sierra Wave, Sonet USA, Transatlantic 182  
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**L**

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 Lakco Rec. Co., 3235 W. Fullerton Ave., Chicago, Ill. 60647. Tel (312) 772-9444. Owner: Leon A. Kelert.  
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 Les-Ron Recs., PO Box 728, Sunland, Calif. 91040. Contacts Leslie Michaels, Reuben Katz  
 Lester Radio Corp., 515 Madison Ave., New York, N.Y. 10022. Tel (212) 688-1224. Partners: Sonny Lester, Bud Katzel. (Distributed by TK)  
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 Mark Levinson Acoustic Rec'gs Ltd., 131 Leederhill Rd., Hamden, Conn. 06517. Tel. (203) 281-6333  
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 Liberty/United Recs., see EMI-America/United Artists  
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 Library of Congress, Motion Picture, Broadcasting & Recorded Sound Div., Rec'g Laboratory, Washington, D.C. 20540. Tel (202) 426-5509. Chief: Erik Barnouw; Laboratory Servs. Head: Robert B. Carneal, Bus. Mgr. Samuel Brylawski  
 Lifesong/Goldiggers, see Lifesong Recs.  
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 Lifetime Rec'gs, 314 S. Goodman St., Rochester, N.Y. 14607. Tel (716) 244-7526. Owner: Lester W. Osband  
**Labels:** (Owned) Joker, Lifetime, Lyndell  
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 Lighthouse Prod'ns, 65 Lovel Ave., San Rafael, Calif. 94901. Tel (415) 454-7548  
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 Lindberg Recs., 1445 Sunset Ridge Rd., Glenview, Ill. 60025. Tel (312) 729-2047. Pres. Sven Lindberg; VP Bjorg Larsen; Pop A&R Elizabeth Lisa, Sales Mgr. Frank Three  
**Labels:** (Owned) Dansk-Disk, Lindberg, Norsk-Disk, Scandinavian, Svensk-Disk  
 Lineman, see Nationwide Sound  
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 Listening Library Inc., 1 Park Ave., Old Greenwich, Conn. 06870. Tel (203) 637-3616  
**Labels:** (Owned) Listening Library, (distributed) Argo, Caedmon, Columbia, Everest, Folkways, London, RCA, Spoken Arts (all educational product)  
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 Little Giant Recs., Box 205, White Lake, N.Y. 12786. Tel (914) 583-4471. Pres. Mickey Barnett



Little Giant Rec. Co., 1014 16 Ave. S., Nashville, Tenn. 37212. Pres.: Roy Sinkovich; VP: Mick Lloyd.

Little Nashville, see Don D. Sheets

Little Richie, see Little Richie Johnson

Little Star Recs. (div. of Barnum Entertainment), 723 N. Seaward, Los Angeles, Calif. 90038. Tel: (213) 462-0723.

Living Proof, see Mutual Group.

Loadstone & Open Rec. Co., 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres. & Gen. Mgr.: Walter C. Stone; Sales & Promos.: Charla Hines; Sales & Promos. Ass't: John E. Harris; Pub. & Assignment: Michael Moeller; Sec'y-Treas.: B.M. Stone.

Labels: (Owned) Loadstone, Open.

L'Oiseau-Lyre, see London.

London Pro Musica (UK), see Worldwide Music Servs.

London Recs. Inc., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) 675-6060. Cable: FULLRANGE. Pres.: D.H. Toller-Bond; Exec. VP: Terry McEwen; VP Pop A&R: Walt Maguire; Controller/Treas.: Nick Cosmos; Nat'l Sales Mgr.: Stu Marlowe; Classical Prod. Mgr.: Richard Rolfsen; Nat'l Classical Sales Mgr.: John Harper.

Home office: England, Decca

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Int'l reps.: Argentina (EMI-Odeon), Australia (EMI), Austria (Musica Schallplatten), Barbados (West Indies Recs.), Belgium (Fonior), Bolivia (Discolandia Dueri), Brazil (EMI-Odeon), Chile (EMI-Odeon), China (Infair), Colombia (Importaciones Dero), Costa Rica (Indica), Denmark (Nordisk Polyphon), Dominican Republic (La Guarachita), Ecuador (Emporio Musical), El Salvador (Indica), Finland (Finnlevy), France (Sofrason), Guatemala (Indica), Greece (Music Box), Honduras (Indica), Hungary (Kultura), India (Gramophone Co.), Ireland (Irish Rec. Factors), Israel (Symphonia), Jamaica (WIRL), Japan (King), Kenya (Phonogram), Korea (Sung Eum), Mexico (Peerless), Netherlands (Phonogram), New Zealand (EMI), Nicaragua (Indica), Norway (Phonogram), Pakistan (EMI), Panama (Indica), Peru (Industrias Electricas), Philippines (Super), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Electra), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Palacio de la Musica), Yugoslavia (Jugoton).

London Times, see Communication Institute.

Longevity, see Rounder.

Longhorn Ballroom Inc., 216 Corinth, Dallas, Tex. 75207. Tel: (214) 428-3128.

Long Neck Recs., 6004 Bull Creek Rd., Austin, Tex. 78757. Partner & Sales & Promo. Dir.: Bobby Earl Smith; Partner & A&R: Joe Gracey.

Labels: (Owned) Big Wheel, Long Neck.

Lorimar, see CBS.

Los Angeles, see LA Recs.

Lotus Music Corp., PO Box 2446, Toluca Lake, Calif. 91602. Tel: (213) 782-0988. Pres.: H. Lyman.

Branch: Nashville, Tenn., PO Box 2151. Zip: 37214. Mgr.: M. Michelle.

Lotus, N.J., see Stacy-Lee.

Louisiana Hayride Recs. Inc., 1708 Grand Ave., Nashville, Tenn. 37212. Tel: (615) 244-1322. Pres.: David Kent. (Distributed by World Int'l)

Louisville Orchestra First Edition Recs., 333 W. Broadway, Louisville, Ky. 40202. Tel: (502) 587-8681. (Distributed by Composers Rec'gs)

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Love (Finland), see SWS.

Loyal, see OK.

Loypriquan Ltd., 39 W. 55 St., New York, N.Y. 10019. Tel: (212) 586-3350. Cable: LLOYDPRICE. Pres.: Lloyd Price; A&R Dir.: Nathaniel Adams; Promo. Dir.: Rudy Lucas; Controller: Debra Martinez Franqui.

Labels: (Owned) LPG, TPM; (distributed) Marina.

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Labels: (Owned) LeRo, LuMar, Molly, Spiral.

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Lucky Man Music, The Homeplace, Mount Juliet, Tenn. 37122. Tel: (615) 444-8431. Owner: Alfred H. LeDoux; Sec'y & Treas.: Bonnie J. LeDoux.

Int'l reps.: Denmark (Montax), Germany (Siegel), UK (Westwood).

Lucky's Kum-Ba-Ya Recs., Box 6, Brohman, Mich. 49312. Tel: (616) 689-6886. Owner: Roswell H. Fulton Sr.

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Lyndell, see Lifetime.

Lyrichord Discs Inc., 141 Perry St., New York, N.Y. 10014. Tel: (212) 929-8234. Pres.: Peter Fritsch.

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Dir.: Larry White; Nat'l Secondary Promo.: Lorine Mendell; West Coast Pub. Dir.: Barbara Wyatt; Film & Video Serv. Dir.: Anne Lewis. **Backstreet Recs.**—Pres.: Danny Bramson; Songbird Recs.—Exec. Dir.: Michael Ehrman, A&R Dir.: Chris Christian; Promo. & Prod. Development Dir.: Doug Corbin.

Branches: **New York, N.Y.**, 445 Park Ave. Zip: 10022. Tel: (212) 759-7500. VP/East Coast Gen. Mgr.: Ray D'Arano; Artist Development & Pub.: Lynn Kellerman; East Coast Prod. Mgr.: Harold Fain; Nat'l Disco Co-ord.: Katherine McKilroy—Nashville, Tenn., 27 Music Square E. Zip: 37203. Tel: (615) 244-8944, 385-0840. Pres.: Jim Foglesong; VP Sales & Mktg.: Chic Doherty; VP A&R: Ron Chancy; Promo. Dir.: Erv Woolsey; Pub. Dir.: Jerry Bailey.

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Label: (Owned) Czech, Heritage.

M M G, see Moss.

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M M O Music Group Inc., 423 W. 55 St., New York, N.Y. 10019. Tel: (212) 245-4861. Pres.: Irving Kratika; VP: Morton C. Hillman; Prod'n Mgr.: Kevin Yatarola; Promo. Dir.: Andrew Sussman.

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Zip: 91605. Tel: (213) 765-6600. Mgr.: David Kratika.

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**Branch: Olympic Valley, Calif., PO Box 2157. Zip 95730. Tel (916) 583-2664.**  
 Mod-Art Recs. (div. of Mod-Art Prod'g Co. Inc.), 10358 S. Forest Ave., Chicago, Ill. 60628. Tel (312) 264-2463.  
 Modern, see Cadet Recs.  
 Modern Sound Studio Prod'ns Inc., 413 N. Parkerson Ave., Crowley, La. 70526. Tel (318) 783-1601  
**Labels:** (Owned) Bayou Classics, Blues Unlimited, Cajun Classics, Kajun, Part T. Showtime, Soul Unlimited, Tribute  
 Modiner, see Godell  
 Modoc, see ASA!  
 Molly, see Danny Luciano  
 Monica (Discos), see Peer-Southern.  
 Monitor Recs. Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel (212) 989-2323. Cable MONRECOIN  
**Int'l reps.: Argentina (Madrigal), Australia (Carinia), Belgium (Schott Freres), Canada (Almada), France (Chant du Monde), Germany (Electrola), Hong Kong (Jones), Italy (Sciascia), Japan (Nippon Columbia), Netherlands (Pastor), Portugal (Mundusom), Switzerland (Musikverlag Zum Pelikan), UK (Conifer).**  
 Monkey Joey, see International Mktg. & Mgmt.  
 Monmouth/Evergreen, see Monmouth Recs.  
 Monmouth Recs., 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel (212) 757-5105. Pres. William H. Borden; Sales Mgr. Claire R. Olivier.  
**Label:** (Owned) Monmouth/Evergreen.  
 Monta, see Warren.  
 Montage Recs. Inc., 2049 Century Park E., Suite 2240, Century City, Calif. 90067. Tel (213) 552-0134. Pres.: David Chackler; VP & Gen. Mgr. Arnie Orleans; VP. A&R. Stuart Love. (Distributed by MCA)  
 Montclair Recs., 13755 Bayliss Rd., West Los Angeles, Calif. 90049. Pres. Wallace Todd; A&R. Dir.: Miriam Todd.  
 Monterey Recs., PO Box 8497, Universal City, Calif. 91608. Tel (213) 243-3456. Owner Jack Daugherty  
 Montilla Recs. of Puerto Rico Inc., Carrera 185, Km. 0.7 Canovanas, P.R. 00629. Tel (809) 724-1434  
**Labels:** (Owned) FJM, Montilla, Montisa.  
 Montisa, see Montilla.  
 Montuno Recs. Inc., 1470 Broadway, BMT Mezzanine, Times Square, New York, N.Y. 10036. Tel (212) 254-4024  
 Monument Rec. Corp., 21 Music Square E., Nashville, Tenn. 37203. Tel (615) 244-6565. Cable: MONUWORLD. Pres. & A&R. Fred L. Foster; VP & Treas.: John Dorris; VP & Gen. Mgr.: Terry Fletcher; Nat'l C&W. Promo. Dir.: Tex Davis; Int'l & Prod'n. Mary Brewer. (Distributed by Phonogram)  
**Labels:** (Owned) Monument, Sound Stage 7.  
**Int'l rep.:** Worldwide (CBS Int'l).  
 Moogton Prod'ns, 290 West End Ave., New York, N.Y. 10023. Tel (212) 580-7326. Pres.: Mark Klingman; VP. David Klingman; VP. Artist Relations: Thomas Hamlin  
 Moonglow Recs., Box 317, 1610 N. Argyle Ave., Hollywood, Calif. 91031. Tel (213) 995-7611. Owner & Gen. Mgr. Ray Van Hogen; Promo. Mgr. Connie Van Hogen.  
**Labels:** (Owned) Moonglow, (distributed) Ronnex (Bellgium)  
 Moonridge, see Do-Tell.  
 Moonstone, Fla., see JEMKL.  
 Moonstone Int'l Recs., PO Box 946, Hollywood, Calif. 90028. Tel (213) 761-9679. Dirs. Jeff Oxman, Marko Perko; Mktg. Mgr. K. Dossat; Promo. Mgr. Chuck Siler; Int'l Mgr.: J. Billingsley.  
**Labels:** (Owned) Arrival, Moonstone Int'l; (distributed) Bristol, Kashmir  
**Int'l reps.: Greece (Seagull), UK (Contempo, Gull, Sun-Pacific).**  
 Morrhythm, see Outstanding.  
 The Moss Music Group Inc., 211 E. 43 St., New York, N.Y. 10017. Tel (212) 867-9360. TWX: (710) 581-5948. Pres. Ira Moss; VP. S. Gordon Strenger; Sales Mgr.: Tom DiVita; A&R: George H. de Mendelssohn-Bartholdy; A&R. Dir./Creative Servs.: Carol Marunas; Promo. Patricia Willard.  
**Int'l branch: Canada.**  
**Labels:** (Owned) Candide, Chamber Music Series, Concerto Live, Historical Series, MMG, Opera Live, Turnabout, Turn On, Vox, Vox Box; (distributed) Storyville Jazz.  
 Mother Cleo Prod'ns, PO Box 521, Sunset Blvd., Newberry, S.C. 29108. Tel (803) 276-0639. Studio Mgr. Polly Davis; Prod'r/Dir. Hayne Davis; Int'l: O.T. Hudson; Field Rep. Willard Brown.  
**Labels:** (Owned) Cleo, Cub, Mother Cleo.  
 Mother Goose, see Cadet Recs.  
 Motivation Recs., 6605 Hollywood Blvd., Suite 209, Hollywood, Calif. 90028. Tel (213) 469-4631. Pres. Randolph Stewart; VP. Bruce Stewart; VP & Nat'l Promo. & PR. Head: Richard Bernstein.  
 Motown Rec. Corp., 6255 Sunset Blvd., Los Angeles, Calif. 90028. Tel (213) 468-3500. Chm. Berry Gordy; Vice-Chm. & Chief Operating Officer: Michael Roskind; Exec. VP. Sales & Gen. Mgr. Mike Lushka; Sr. VP. Promo. A. Skip Miller; VP. Creative: Don Ellis; VP. Artist Relations: Shelly Berger; Nat'l LP & Tape Sales Mgr.: Steve Jack; Nat'l Sales & Singles Sales Mgr.: Miller London Jr.; Nat'l Press & Pub. Dir.: Bob Jones; Nat'l Disco Promo. Dir.: Barry M. Bluestein.  
**Int'l branches: Canada, England.**  
**Labels:** (Owned) Gordy, Motown, Natural Resources, Prodigal, Rare Earth, Soul, Tamla  
**Int'l reps.: Argentina (Microfon), Australia (Astor), Austria (EMI Columbia), Belgium (EMI), Brazil (Top Tape), Central America (Dideca in Guatemala), Colombia (Colombo-Venezolana), Czechoslovakia (Supraphon), Denmark (EMI), East Germany (Deutsche Schallplatten), Ecuador (Fedisco), Finland (EMI), France (Pathe Marconi-EMI), Germany (EMI Electrola), Ghana (Phonogram), Greece (Columbia-EMI), Guatemala (Dideca), Hong Kong (EMI), Hungary (Kultura), India (Gramophone), Israel (Eastronics), Italy (EMI), Japan (Victor), Malaysia (EMI), Mexico (EMI-Capitol), Netherlands (EMI-Bovema), New Zealand (EMI), Nigeria (EMI, Norway (EMI), Peru (Industrial Sono-Radio), Philippines (Nivoco), Singapore (EMI), South Africa (Teal), Spain (Aniolo-Eurodisc), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Turkey (Melodi), UK (EMI), Venezuela (Palacio de la Musica), Yugoslavia (Diskoton).**  
 Mount, see Outlet.  
 Mountain Railroad Recs. Inc., 2103 Pleasant Dr., Cambridge, Wis. 53523. Tel (608) 423-4358. Pres.: Stephen Powers; VP/Sales: Jeffrey C. Laramie; Promo. Dir.: Tom Van (Distributed by Flying Fish).  
 Movieland, see McKinnon.  
 Movieplay (Portugal), see Brasilia.  
 Movieplay (Spain), see Caytronics.  
 Mudist (Sweden), see SWS.  
 Mulberry Square Recs., 10300 N. Central Expwy., Dallas, Tex. 75231. Tel (214) 369-2430.  
 Mulligan (Ireland), see Rounder & Shanachie.  
 Mums, see Landers-Roberts.  
 Murbo, see Bourne.  
 Muscle Shoals Sound Recs., 1000 Alabama Rd., Sheffield, Ala. 35660. Tel (205) 381-2060. Owners: Jimmy Johnson, Barry Beckett, Roger Hawkins, David Hood. (Distributed by TK)  
 Muse Recs. (div. of Blanchris Inc.), 160 W. 71 St., New York, N.Y. 10023. Tel (212) 873-2020. Pres.: Joe Fields.



**Labels:** (Owned) Deluxe. Muse. (distributed) Timeless-Muse

**Mushroom Recs Inc.**, 9000 Sunset Blvd Suite 710 Los Angeles, Calif 90069 Tel (213) 550 4502 TWX (910) 490-2538 Creative Servs & Artist Development Dir Susie Gershon, Nat'l Prom Dir Liam Mullen A&R Dir Marc Gilutin, Bus Affairs Dir Rick Cope Prod'n Mgr Paul Stofferahn, Mktg Dir Mark Cope  
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**Labels:** (Owned) Chantrelle. Mushroom

**Music Adventures Recs Inc.**, 12501 Madison Ave Cleveland, Ohio 44107 Tel (216) 521-1222 Int'l Pres Jon J Baruth, USA Pres Oan Baruth Exec Ass't to Pres Terry Bruno, VP Nat'l A&R David Baruth VP Nat'l Promo Denny Corder, VP Artist Development Patrick Daley, VP Finance Terry Stovering Midwest Promo Mgr Denny Conrad Nat'l Pub Dir Donna Nichols  
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**Int'l branch:** Italy

**Label:** (Owned) Ohio

**Musicanza Corp.**, 2878 Bayview Ave Wantagh N.Y. 11793 Tel (516) 826-7335 Pres Al Rubin

**Music City, see Dawn**

**Music Ents Inc.**, 5626 Brock, Houston Tex 77023 Tel (713) 926-4431 Pres Huey P Meaux Treas Aaron Schechter, Sec'y Mary E Thornton Studio Mgr Mickey Moody  
**Labels:** American Playhwy, Begn Crazy Cajun Jet Stream, Pacemaker, Star Flite

**Music Factory Inc.**, 687 NW 27 St., Miami, Fla 33127 Tel (305) 576-2600 Pres Robert Archibald  
**Label:** (Owned) Platinum

**Music Inn.**, 169 W Fourth St., New York, N.Y. 10014 Tel (212) 243-5715

**Music Is Medicine, see First American**

**Music Machine, see Dawn**

**Music Mill Recs (div of Johnny Morris Prod'ns).** 21 Music Circle E Nashville, Tenn 37203 Tel (615) 256-0700 Pres Johnny Morris, Mktg & Promo George W Cooper III  
**Label:** (Owned) MMI

**Music Minus One, see MMO**

**Music of Many Lands, see Request**

**Music of Polynesia Inc.**, Ala Moana Bldg, Suite 1500 Honolulu, Hawaii 96814 Tel (808) 946 1677  
**Labels:** (Owned) Melway, Music of Polynesia

**Muscor, see Springboard**

**Muscrama Recs.**, 68 Box St Brooklyn, N.Y. 11222 Tel (212) 389-2477 (Exporter)

**Music Resources Int'l Corp.**, 161 W 54 St Suite 601, New York, N.Y. 10019 Tel (212) 265-6420 Pres Andy Hussakowsky, Gen Mgr Gene O'Brien, Bus Affairs Dir Joseph Leist, Controller Paul Kreindler  
**Branch:** Los Angeles, Calif., 1100 N Alta Loma Rd Zip 90069 Tel (213) 657-5000, 659-6692 Exec VP Steve Brodie  
**Labels:** (Owned) MRI, (distributed) Channel, Sahara Thunderbird

**Musimex, see Musitron**

**Musi-Poe, see Sid Kleiner**

**Musi-Que, see Blue River**

**Musique Circle Recs.**, PO Box 7991 Long Beach Calif 90807

**Musi-Que Contemporary, see Blue River**

**Musitron Inc.**, 2534 1/2 W Pico Blvd Los Angeles Calif 90006 Tel (213) 380-6840 Pres Erasmo C Dominguez, VP & Mktg, Sales, PR & Adv Dir Luis A Conte Gen Mgr Reginald Peacock A&R Edgar Galvis, Quality Control Dir Nora Dominguez  
**Labels:** (Owned) Discomex Epsilon, Musimex O-Key Sonotropic, Tamborin, Torres (distributed) OLV/USA Del Sol, Novodisc, Rovi  
**Int'l reps.:** Colombia (Discmoda) Mexico (Anola) Venezuela (Disco de Morda)

**Mustevic Sound Inc.**, 193-18 120 Ave St Albans N.Y. 11412 Tel (212) 527-1586 Pres Brenda Reid, Dir Steve Reid, Promo Dir Ayanna Kai Sales Dir Kahero Masemela, Pub Dir Edith Sheppard, A&R Chief Philip Paterson  
**Labels:** (Owned) Mustevic Sound, (distributed) Ak Ba  
**Int'l reps.:** Austria (International Jazz Federation) Belgium (Jazz Rec.), France (Musica) Germany (RFC Int'l, Ring, Vertrieb Jazz), Italy (Hi-Fi, La Bella Bella) Japan (DM), Netherlands (Replicars), UK (Projection)

**Mutual Group of Rec'g Cos.**, 130 E Sixth St Cincinnati Ohio 45202 Tel (513) 621-6233 Pres & Exec Prod'r Bill Stuth, Exec Prod'rs Bud Reneau Carl Edmondson, Promo Tim Ferguson, Diane Woehrmeyer  
**Branch:** Columbus, Ohio, 16 E Broad St., Suite 410 Zip 43215 Tel (614) 221-0660  
**Labels:** (Owned) AMG, Living Proof, Mutual Pilot Master

**Muza, see Polish Rec. Center**

**My Rec Co, see Suncat**

**Myrrh, see Word**

**Mystic Recs (div of Mystic Music Centre Inc.)** 6277 Selma Ave., Hollywood, Calif 90028 Tel (213) 464 9667 Pres Doug Moody, A&R & Special Projects Keith Pres. Adv., Pub. & Country Suzy Moore, Promo & Sales Steve Sautler  
**Labels:** (Owned) Allegre, Clock, Mystic, Sassafras Sn-lar

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**N A P Recs Inc.**, 3941 Don Juan, Abilene Tex 79605 Tel (915) 673-4843, 677-8601 Pres Charles D Griesom

**N D R, see New Dimensions**

**N F M, see Startown**

**N/J Int'l Rec Co.**, 2337 Neshaminy Blvd Cornwells Heights, Pa 19020 Contacts Nathaniel & J J Williams

**N J P Recs Inc.**, 1108 17 Ave S., Nashville Tenn 37212 Tel (615) 327-4571 Pres Dave Converse Mdsq Dir Jon Markus

**N M I Miss, see Startown**

**N M I Prnd'ns Corp.**, 516 W 75 St Kansas City Mo 64114 Tel (816) 333 9617 Pres Eugene Gold, VP Gilbert Riland Exec Dir Sales & Mktg Roy Boykins A&R Mike Green Country A&R Harold Stark Promo Dir C King Prno Charles Smith  
**Labels:** (Owned) Cory FBC NMI

**N S O, see Nationwide Sound**

**Nang Rec Co.**, PO Box 2069 Chapel Hill N.C. 27514 Nasro see Nashhorn

**Nashhorn Rec Co.**, 1011 Woodland St Nashville Tenn 37206 Tel (615) 277 5081 Pres Rud Howell VP Shannon Williams  
**Labels:** (Owned) Abet Creed Excelln Mankind Nasro Nashhorn (distributed) Kenwood

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**Branch:** Hollywood, Calif., 6255 Sunset Blvd Suite 1116 Zip 90028 Tel (213) 464-4260  
**Labels:** (Owned) Nashville Int'l Phoenix

**National Music Ents.**, PO Box 35855 Houston Tex 77035 Tel (713) 499 5943 Mgr Dan Mechura Sr Country A&R Danny James  
**Labels:** (Owned) Allstar Star

**National Recs.**, 3410 Ave R Lubbock Tex 79412 Tel (806) 744 5590 Pres Bud Andrews  
**Labels:** (Owned) Lemon National

**Natinwide Sound Dis'ts.**, PO Box 23262 Nashville Tenn 37202 Tel (615) 385 2704 Pres Jnr Gibson VP David Noel Gibson Nat'l Promo Dir & Sales Mgr Betty Gibsnn Ass't Promo Dir Debbie Gibson Promo Edie McCroskey Secondary Promo Jerry Dun can  
**Labels:** (Represented) Charita, Hillside Hilltop King Coal, Lineman NSD, Pantheon Desert Phono Prairie Dust Soundwaves Travel

**Natural Resources, see Motown**

**Nature's Music, see RCA**

**Nautilus Rec'gs**, 761 Shell Beach Rd Pismo Beach, Calif 93449 Tel (805) 773-1771 Mgr Bnh Jonte  
**Labels:** (Owned) Nautilus (distributed) ASI, Coherent Sound East Wind JVC Rnmar Sound 80 Trend

**Naw, see DK**

**Neliz, see Rico**

**Nemperor, see CRS**

**Neostat Music Co.**, 425 Bryn Mawr Birmingham Mich 48009 Tel (313) 647-1662 638 4444 Pres Harvey Yates

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**Int'l reps.:** Germany (Ring) Italy (Hi-Fi) Netherlands (Replicars) Sweden (Amigo), Switzerland (America Sound), UK (Projection)

**Net, see Fisherfink**

**Network Recs.**, Fifth Ave Plaza Des Moines, Iowa Tel (515) 243-3116

**Never Ending Music, see Argus**

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**Labels:** (Owned) Miller-Brody Prod'ns, Newbery Award

**New Day, see QCA in Ohio & Word**

**New Dimension Recs Inc.**, 218 W Broad St., Statesville, N.C. 28677 Tel (704) 873-0706, 872-7769 Pres H Cnwles Bristol, VP Parks Allen, Gen Mgr Jim Barlow  
**Label:** (Owned) NDR

**New Directions, see Dimitri**

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**New England Rec Co.**, Drawer 520, Stafford, Tex 77477 Contact Daniel Andrade  
**Int'l rep.:** France (Crypto)

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**New Orleans Soul, see King Walk**

**New Orleans Sound, see Great Southern**

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**Newport, see Old Dominion**

**New Sound, see Accent**

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**Nine, see Westbound**

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 Organ, see Beserkley  
 Orient, see Rashid & Rounder.  
 Original Cast, see Take Home Tunes!  
 Original Sound Recs., 7120 Sunset Blvd., Hollywood, Calif. 90046. Tel (213) 851-2500. Pres. Art Laboe, Opns Mgr. Joe Daigle.  
 Labels: (Owned) Now, Original Sound.  
 Orinda Rec'g Corp., 23 Altair Rd., Orinda, Calif. 94563. Tel (415) 254-7600. Telex 335448. Pres. Michael R. Phillips, VP's Robert Lindberg, John Hobberlin, Nat'l Sales Mgr.: Grant Richards; PR Dir. C. Bennett  
 Orion Master Recs. Inc., PO Box 4087, 5840 Busch Dr., Malibu, Calif. 90265. Tel (213) 457-3370. Pres. Givon Cornfield, Sec'y-Treas. Marion Cornfield, Mktg Consultants Earl Horwitz, Larry Sockell  
 Labels: (Owned) Orion, (distributed) CCC/Orion Int'l reps.: Italy (Sciascia), Spain (Dial), UK (Ember).  
 Orlando Recs., 7513 Lake Dr., Orlando, Fla. 32809. Tel (305) 855-8920. Contact Carroll Fulmer  
 Oro, see DGJ  
 Oryx (UK), see CMS.  
 Oscar, see Alshire  
 O'Sullivan's Inc. (div. of Yesterday's Inc.), PO Box 624, Taylors, S.C. 29687. Tel (803) 268-7743. Pres. James B. Rogers, Gen. Mgr. David Rowland, Promo. Dir. Gary O'Sullivan; Music Reproductions, Danny Lancianese.  
 Otisville, see McKinnon.  
 Otago Recs. Co. Int'l Ltd., 214 W. 96 St., New York, N.Y. 10025. Tel (212) 866-2469. Cable OTOARECO. Pres. L.R. Bernard, VP's B. & M. Bernard, Gen. Mgr. Rafael Sanabria  
 Labels: (Owned) Colony, ORC, Sugar-Soul, Taino, (distributed) Dimsa, Fenix  
 Outlet (Ireland), see Rounder  
 Outlet Recs., Box 594, 118 Main St., Rocky Mount, Va. 24151. Tel (703) 483-0689. Owner & Pres. W. Rod Shively  
 Labels: (Owned) Mount, Outlet  
 Out of Town, see AVI  
 Output, see Jersey Coast.  
 Outrageous Recs. Inc., 186 Willow Ave., Somerville, Mass. 02144. Tel (617) 354-0700. Co-Owner & Music Dir. Phil Wilson; Co-Owner & Promo. Dir. Al Julian (Distributed by Rounder)  
 Outstanding Recs., PO Box 2111, Huntington Beach, Calif. 92647. Tel (714) 842-8635. Owner Earl S. Beecher.  
 Labels: (Owned) Morrhythm, Outstanding, (distributed) Camerata Tokyo (Japan).  
 Intl reps.: Germany (Discofon), Japan (Camerata Tokyo), Sweden (Disc Music)  
 Ovation Inc., 1249 Waukegan Rd., Glenview, Ill. 60025. Tel (312) 729-7300. TWX (910) 651-4856. Pres. Richard L. Schory, Nat'l Sales. Margaret Schwiager, Nat'l Mktg. Dir. David Webb, Pop/AOR Promo. Dir. Greg Dodd; Nat'l Pub. Dir. Cary Baker  
 Branches: Beverly Hills, Calif., 9606 Santa Monica Blvd. Zip 90210. Tel (213) 275-4007—Nashville, Tenn., 803 18 Ave. Zip 37203. Tel (615) 327-4871  
 VP Nashville Opns., Brien Fisher, Gen. Mgr. Robert John Jones; Nat'l Country Promo. Dir. Michael Radford; Ass't Nat'l Country Promo. Dir. Skipper Stevens  
 Intl reps.: Australia (RCA), Canada (RCA), UK (Polydor) (SEE ADVERTISEMENT)  
 Overseas Wax, 1650 Broadway, New York, N.Y. 10019. Tel (212) 541-9198. Pres. Sales & Adv. Mgr. David Franklin  
 Owl Intermedia, see Owl Recs. in Ohio  
 Owl Rec. Co., PO Box 48, Lithia Springs, Ga. 30057. Owner Jeff Brannon.  
 Labels: (Owned) Legacy, New Horizon, Owl  
 Owl Recs., 2551 Sunbury Rd., Columbus, Ohio 43219. Tel (614) 475-7309. Pres. Ed Mikusa, A&R Mgr. Robin Jenney, Promo. Dir. Sterling Smith, West Coast A&R Dir. Tom Smith  
 Labels: Owl, Owl Intermedia  
 Oyster, see Polydor  
 Ozark Opry Inc., PO Box 242, Osage Beach, Mo. 65065. Tel (314) 348-2702/2270. Owner & Pres. Lee Mace, Gen. Mgr.: Harold Luick.  
 Labels: Kajac, Vision, (distributed) Four Leaf Clover, 2-J



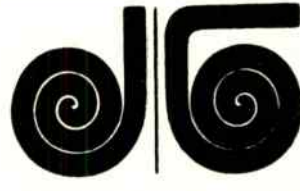
P A Ents Inc., John Hancock Center, Suite 5404, 875 N. Michigan, Chicago, Ill. 60611. Tel (312) 337-5643. Pres. Andy Pappas, VP Mktg. Bill Demis, Nat'l Promo. Les Davis; Int'l Promo., Mario Contreas  
 Labels: (Owned) Jahrock, PA, Pymy.  
 P B R Int'l, 7033 Sunset Blvd., Los Angeles, Calif. 90028. Tel (213) 462-0833. Mng. Dir. Patrick Boyle, Gen. Mgr. Maritta Boyle, Sales Mgr. Michael Russ.  
 Int'l reps.: Argentina (RCA), Austria (Ariola-Eurodisc), Canada (Trend), Germany (Ariola-Eurodisc), Mexico (Guitarra), Portugal (Radio Triunfo), Switzerland (Ariola-Eurodisc)  
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 Int'l branch: Canada, Post Meridien Prod'ns  
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 P V C Recs., c/o Jern Recs., 3619 Kennedy Rd., South Plainfield, N.J. 07080. Tel (201) 753-6100. Pres. Marty Scott; VP. Ed Grossi; Mktg. Servs. Mgr. Carol Green, Promo. Phillip Page  
 Pablo Live, see Pablo Recs. & RCA  
 Pablo Recs. Inc., 451 N. Canon Dr., Beverly Hills, Calif. 90210. Tel (213) 274-9831. Cable JAZPHIL. Pres. Norman Granz; Exec. VP Mktg. & Promo. Albert Bramy, VP Eng'g Val Valentin (Distributed by RCA)  
 Labels: (Owned) Pablo, Pablo Live, Pablo Today  
 Pablo Today, see Pablo Recs. & RCA.  
 Pacemaker, see Music Ents.  
 Pacific, see Atlantic.  
 Pacific Challenger, see Do-Tell  
 The Pacific Arts Corp. Inc., PO Box 5547, Carmel, Calif. 93921. Tel (408) 624-4704. Telex 351455. Pres. Michael Nesmith; VP. Kathryn Nesmith, Mktg. Dir.: Rick Orr; Promo. Dir.: David Bean; Prod'n Mgr. Ann Newhusch-Schwarz.  
 Pacific Recs., c/o Warner Bros. Music, 9200 Sunset Blvd., Hollywood, Calif. 90069. Tel (213) 273-3323. Pres. Ed Silvers; Exec. VP. Mel By. (Distributed by Atlantic)  
 Page Rec'g Co., 604 Broad St., Johnstown, Pa. 15906. Tel (814) 539-8117. Owner & Pres. Al Page, Promos. Anthony Page.  
 Labels: (Owned) Aljo, Page, Penderosa  
 Painted Smiles Recs. (sub. of Battery Recs. Inc.), 116 Nassau St., New York, N.Y. 10038. Tel (212) 964-3140. Pres. Ben Bagley.  
 Palace, see Caprice & Buzz Cason  
 Palladium Recs., 1650 Broadway, New York, N.Y. 10019. Tel (212) 581-6162. Contacts: Stephen Metz, Joseph Rapp.  
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 Palmer, Pa., see Dawn.  
 Palmer, Tenn., see World Int'l.  
 Palmto Recs., 741 NW 137 St., North Miami, Fla. 33168. Tel (305) 681-5336. Chief Exec. Gene Roy.  
 Pamlryn Recs., PO Box 6211, Cleveland, Ohio 44101. Pres. Robert Wright; Gen. Mgr. & Promo. Becky Strauss, Musical Dir. Otto Mann.  
 Labels: (Owned) Pamlryn, Tall Man.  
 Panama Recs., 831 W. 39, Kansas City, Mo. 64111. Tel (816) 531-6283. Pres. Chris Fritz, VP. Stan Koron.  
 Panama, N.Y., see Polydor  
 Pan Americana, see Pan American  
 Pan American Recs. Inc., 3751 W. 26 St., Chicago, Ill. 60623. Tel (312) 521-1100. Pres. Gustavo Silva, Sec'y Isabel C. Silva, Treas. J. Manuel Calvo, Buyer J. Noel Munoz.  
 Labels: (Owned) Pan Americana.  
 Panart Int'l Inc., 477 W. 27 St., Hialeah, Fla. 33010. Tel (305) 887-1391. Cable PANARTREC.  
 Int'l branch: Venezuela  
 Panini Recs./Panini Prod'ns Inc., PO Box 15808, Honolulu, Hawaii 96815. Tel (808) 947-4985. Pres. Steven O. Siegfried, VP. Witt H.P. Shingle; Sec'y-Treas. Lawrence N. Brown  
 Panorama, see RCA  
 Pantego Sound Studios, 2210 Raper Blvd., Pantego, Tex. 76013. Tel (817) 461-8481. A&R Charles Stewart.  
 Labels: (Owned) Express, Pantego, Plain.  
 Pantheon Desert Recs., 6325 N. Invergardon Rd., Scottsdale, Ariz. 85253. Tel (602) 948-5883. Owner Dennis R. Alexander, Prod'r Brent Burns, Sales & Mktg. Cheri Alexander, Steve Moore (Distributed by Nation-wide Sound)  
 Paradise Recs. Inc., 4720 W. Magnolia Blvd., Burbank, Calif. 91505. Tel (213) 980-5644. Pres. Leon Rossell, Mgr. Diane Sullivan (Distributed by Warner Bros.)  
 Paragon Assocs. Inc., 19 & Hayes, Nashville, Tenn. 37202. Tel (615) 327-2835. Pres.: Robert R. MacKenzie; Gen. Mgr. Wayne Erickson; Promo. & PR. Larry Black; Mfg. Greg Crouse. (Distributed by Word)  
 Labels: (Owned) Joy Song, NewPax, Paragon  
 Paramount-West Ents., PO Box B, Mira Loma, Calif. 91725. Tel (714) 735-5845.  
 Labels: (Owned) Constitution, Para-West, Podium, Rodeo, Soul Merchant  
 Parasound Inc., 680 Beach St., San Francisco, Calif. 94109. Tel (415) 673-4544. Cable DOOBYD00. Pres. Bernard Krause; VP. Sid Goldstein; Promo. Mgr. Jayne Winter  
 Para-West, see Paramount-West  
 Paredon Recs., 33 W. 17 St., New York, N.Y. 10011. Tel (212) 242-6001  
 Parlophone, see Discos Latin  
 Parquette, see Old Dominion  
 Parrot, see London  
 Parr-X Corp., 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel (215) 676-8992. Pres. Frank Virtue; Sec'y-Treas. Mary Jozzy; A&R Dir. Mary Ann Virtue; R&B/Soul A&R Bohanni Stiles, Promos. Linda Virtue, Melvin Wells  
 Labels: (Owned) Fayette, Rising Star, Virtue  
 Part T, see Modern Sound  
 Passport Recs. Inc., 3619 Kennedy Rd., South Plainfield, N.J. 07080. Tel (201) 753-6100. Telex 833438



Pres. Marty Scott; VP. Ed Grossi; Mktg Servs. Mgr. Carol Green; Int'l Co-ord. Phylis Pannone-Craig; Promo. Annie Handwerker  
**Labels:** (Owned) Passport, Visa.  
 Pastorate Music Co., 235 Sharon Dr., San Antonio, Tex. 78216. Tel. (512) 822-3593. Pres. Carolyn Cunningham; Mgr. W. Patrick Cunningham.  
 Patefonas, see Clay Pigeon.  
 Path, see McKinnon.  
 Pathe Marconi-EMI (France), see Connoisseur Society.  
 Pathways of Sound Inc., 102 Mt. Auburn St., Cambridge, Mass. 02138. Tel. (617) 354-6190. Pres.: Joe Berk; Mktg. Dir.: D. C. Littlefield.  
**Labels:** (Owned) Credo. Pathways of Sound.  
 Paula, see Jewel.  
 Pausa Inc., 9255 Sunset Blvd., Rm. 625, Los Angeles, Calif. 90069. Tel. (213) 274-6331.  
 Pavillion, see C8S.  
 Pax, see Tempo.  
 Peaceable Music, 3525 Encinal Canyon Rd., Malibu, Calif. 90265. Tel. (213) 457-4405. Pres. C. Randolph Nauer; Gen. Mgr.: Patricia Nauer; Mktg. & Art. Kathy Morphesis; Promo. R. Nauer; Country A&R. Larry Groce.  
**Peak, see Metrobeat.**  
 Peanut Country, see Legrand-Norfolk.  
 Pearl, see Delmark.  
 Pearl Harbor, see Associated Rec'g Cos.  
 Pearly Gates, see Startown.  
 Pedegree, see Horizon Publ'g.  
 Peek, see Jim Hall.  
 Peer-Southern Org., 1740 Broadway, New York, N.Y. 10019. Tel. (212) 465-3910. Cable. SOUTHMUSIC. Telex. 424361. Pres.: Monique I. Peer; VP's: Ralph Peer II, Mario Conti.  
**Branches:** Los Angeles, Calif., 6922 Hollywood Blvd. Zip. 90028. Tel. (213) 469-1667. Mgr. Roy Kohn—Miami, Fla., Northeast Airlines Bldg., Rm. 1409, 150 SE Second St. Zip. 33131. Tel. (305) 358-1488. Mgr.: Omar Merchant—Nashville, Tenn., 7 Music Circle N. Zip. 37203. Tel. (615) 244-6200. Prof. Assoc. Debbie Cobb.  
**Int'l branches:** Canada, England, Italy, Sweden.  
**Labels:** (Owned) Discos Monica, Pic sound, Spark; (distributed) Southern Library of Rec'd Music.  
 Pega, see Discos Latin.  
 Pelican Recs. Inc., 122 N. Kirkman Rd., Orlando, Fla. 32811. Tel. (305) 295-5079. Pres. Glenn Hamman Jr.  
 Pema (France), see DRG Recs.  
 Penco Recs. Inc., 428 Wood St., New Bedford, Mass. 02745. Tel. (617) 995-0595. Cable. PENRECO. Pres.: Francisco M. Penha; VP. Francisco A. Penha.  
**Int'l branch:** Canada  
**Labels:** (Owned) Coimbra; (distributed) Alvorada, Cleve, Lisboa, Ofir, Orfeu, Rapsodia, Roda, Telectra, Vadeca.  
 Peninsula, see Old Dominion.  
 Pennant Releasing Group (a P. F. B. & M. Co.), PO Box 371, Beverly Hills, Calif. 90213. Tel. (213) 652-9627. Gen. Mgr.: F. Stuart Wilson.  
**Branch:** Chicago, Ill., P. F. B. & M. (Phillips, Fountain, Bradshaw & Meade), 323 S. Franklin Ave., Suite 804 Zip. 60606. Bd. Chm./Pres.: C. Ross Bradshaw.  
**Labels:** (Owned) Pennant, Stripe 99.  
**Penetration, see Aladdin.**  
 Peralta (Brazil), see Fermata.  
 Perceptive, see Sine Qua Non.  
 Marcus Pereira (Discos) (Brazil), see Brasilia.  
**Perfect, see Timeless.**  
**Period, see Everest.**  
 Periscope Rec. Co., 129 Bishop St., Brockton, Mass. 02402. Tel. (617) 588-6348. Pres.: Edward M. Hurvitz; Rec'g Dir.: Ed Michaels; Mktg. Mgr. Linda Beraman.  
**Labels:** (Owned) Periscope, Streke.  
 Personal Choice, see Gillette-Madison.  
 Pesante Rec. Co., 744 W. 28, Norfolk, Va. 23508. Tel. (804) 623-5710.  
 Petco Int'l Inc., 88-20 Corona Ave., Elmhurst, N.Y. 11373. Tel. (212) 699-5258. Pres.: Robert Petrone.  
**Int'l reps.:** Colombia (Fonobosa), Costa Rica (Indica), Ecuador (IFESA), Mexico (Musari), Peru (Petco), Puerto Rico (Rio Piedras).  
 Pet Recs./Tapes, PO Box 1102, Burbank, Calif. 91507. Tel. (213) 874-7656. Pres.: Peter Tevis; Promo.: Gale Hawk; Sales Mgr.: Carol Haak.  
 Peter Pan Inds., 145 Komorn St., Newark, N.J. 07105. Tel. (201) 344-4214. Pres.: Martin Kasen; VP: Donald Kasen; Nat'l Sales Mgr.: James Monaghan; Southern Reg'l Sales Mgr.: Perry Sattler; Mid-West Reg'l Sales Mgr.: David Wulfsohn; Eastern Reg'l Sales Mgr.: Irving Rosing; Sales Admin'r: Adele Breitbarth.  
**Branch:** Paramount, Calif., 15714 Garfield Ave. Zip. 90723. Tel. (213) 663-1994. Pacific Reg'l Sales Mgr.: Robert Rice.  
 Peter Rabbit, see Alshire.  
 Peters Int'l Inc., 619 W. 54 St., New York, N.Y. 10019. Tel. (212) 246-2400. Cable. PETERSRECS. Telex: 666262. Pres.: Chris Peters Sr.; Exec. VP: James Bailey; VP: Chris Peters Jr.; Nat'l Sales Mgr.: Chris Spinosa; Licensing Dir.: Thomas Pappageorge; Mktg. Dir.: Pierre Bourdain; Mfg. & Purchasing Dir.: Mel Mager; Contemporary A&R Mgr.: Jim Koslowski.  
**Int'l branch:** Canada.  
**Labels:** (Owned) Aris, Cosmos, Kronos, Peters Int'l, West 54; (distributed) Arion, New World.  
 Petra, see Paul Johnson & Tempo.  
 Phantom, see Windfall.  
 Pharoah Recs. Corp., 1260 E. Main St., Meriden, Conn. 06450. Tel. (203) 728-5639. Cable. BELHOP. Pres.: Bruce Lloyd; VP & A&R Dir.: John Michalzone; VP: Sue Lloyd; Sales & Mktg.: Ted Berhan.  
**Labels:** (Owned) Hard Times, Pharoah.  
 Phase 4, see London.  
 Philadelphia Int'l Recs., 309 S. Broad St., Philadelphia, Pa. 19107. Tel. (215) 985-0900. Bd. Chm.: Kenneth Gamble; Vice Chm.: Leon Huff; Exec. VP: Harry J. Coombs; Ass't to Exec. VP: Parthena Graham; VP Finance: Larry Depte; Legal & Bus. Affairs Dir.: Philip Asbury; Pub./Adv./Mdsq./Promo./Artist Relations Mgr.: Becki Butler; A&R Co-ord. Jean Scott; Ass't

Comptroller Shirley Collins; Community Affairs Dir. Harold Preston. (Distributed by CBS)  
**Labels:** (Owned) Philadelphia Int'l, TSOP.  
 Philips, see Classics Int'l.  
 Philips (Brazil), see Brasilia.  
 Philips-Dutch Swing College Band, see Lakot  
 Phil-LA, of Soul, see Jamie/Guyden.  
 Philly World, see So. Philly.  
 Philo Recs. Inc., The Barn, North Ferrisburg, Vt. 05473. Tel. (802) 425-2111. Cable. PHILODISC. TWX: (510) 299-0029. Pres.: Michael Couture; VP A&R: William Schubarb; Finance: Robert Brenshaw; Prod'n: Carol Ford; Promo.: Nova Stats; Exec. Servs. Dir.: Charles Eller.  
**Labels:** (Owned) Fretless, Philo.  
**Int'l reps.:** Canada (Almada, London), France (SFPP), Germany (Bellaphon), Italy (Hi-Fi), Norway (Hjelgaard's Imports), UK (Projection).  
 Phoenix, Tenn., see Nashville Int'l.  
 Phoenix Jazz Recs. Inc., PO Box 3, Kingston, N.J. 08528. Pres. Tom Curry; Sec'y-Treas. Russ Chase.  
 Phono, see Soundwaves & Nationwide Sound.  
 Phonogram (Brazil), see Brasilia.  
 Phonogram Inc./Mercury Recs. (sub. of PolyGram Corp.), 1 IBM Plaza, Chicago, Ill. 60611. Tel. (312) 645-6300. Cable. PHONOGRAM. Bd. Chm. & Chief Exec. Officer: Irwin H. Steinberg; Pres. & Chief Operating Officer: Robert M. Sherwood; Sr. VP Mktg.: Lou Simon; VP/Finances: Dennis McCarthy; VP Sales: Mick Brown; VP R&B Prod.: Bill Hayward; VP Nat'l Promo.: Jim Jeffries; Controller: Jeannette Lindner; Nat'l Singles Promo.: Jay McDaniel; Nat'l LP Promo.: Jim Sotet; Midwest Pub.: George Kneemeyer.  
**Branches:** Los Angeles, Calif., 6255 Sunset Blvd. Zip. 90028. Tel. (213) 466-9771. Nat'l Pub. Dir. Eileen Bradley; Nat'l Promo./West Coast: Jim Fox—New York, N.Y., 810 Seventh Ave. Zip. 10019. Tel. (212) 399-7485. VP East Coast A&R: Steve Katz; East Coast Pub.: Sherrie Levy; Artist Tours/Press Liaison: Susan Scivoletti-Parks—Memphis, Tenn., 200 Madison Ave. Zip. 38104. Tel. (901) 726-6000. A&R: Judd Phillips—Nashville, Tenn., 10 Music Circle S. Zip. 37203. Tel. (615) 244-3776. VP Country A&R: Jerry Kennedy; Nat'l Country Promo.: Frank Leffel; Southern Pub. Mgr.: Janet Rickman.  
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**Physical, see Rounder.**  
 Piccadilly, see First American.  
 Pick (Brazil), see Fermata.  
 Pick-A-Hit, see SIPRA.  
 Pickin' Post Ent's., PO Box 51, Watertown Hwy., Lebanon, Tenn. 37087. Tel. (615) 449-1770, 444-3253. Owner & Pres.: Jewell W. Nave; VP: Joe W. Nave; Sec'y: Nancy Jewell Nave.  
**Labels:** (Owned) Jewell Tone, Pickin' Post.  
 Pickwick Recs. (div. of Pickwick Int'l), 7500 Excelsior Blvd., Minneapolis, Minn. 55426. Tel. (612) 932-7869. Gen. Mgr.: Richard Bibby; Mktg. Dir.: Ron Harvieux; A&R Mgr.: Steve Vining; Nat'l Sales Mgr.: Ken Yastic; Specialty Sales Mgr.: Dan Mounts; Opns. Dir.: Jim Tuller.  
**Branches:** Sun Valley, Calif., 11350 Sherman Way. Zip. 91352. Tel. (213) 764-5050. West Coast Div. Reg'l Sales Mgr.: Michael Mathewson—Atlanta, Ga., 365 Patton Dr. SW. Zip. 30336. Tel. (404) 696-1850. East Coast Div. Reg'l Sales Mgr.: Larry Menetier—Arlington, Tex., 2200 E. Randol Mill Rd. Zip. 76011. Tel. (817) 261-4281. Central Div. Reg'l Sales Mgr.: Tom Colley.  
**Labels:** (Owned) Mr. Pickwick, Pickwick, Quintessence (licensed—USA & Canada) Camden.  
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 Pic-Vue, see Vantage.  
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 Pilot, see Stark.  
 Pilot Master, see Mutual Group.  
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 Plantation, see Shelby Singleton.  
 Platinum, see Music Factory.  
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 Platinum Sound Recs., 502 1/2 S. Berendo St., Los Angeles, Calif. 90026. Tel. (213) 387-6450. Pres. K.H. Smith; VP: S.C. Scott.  
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**Labels:** (Owned) GMS-Disc, Wilmac, (distributed) Ades (France), Cetra (Italy), DGG-Green Label (Germany), Pleiade (France).  
 Playground Recs., PO Box 133, Ojai, Calif. 93023. Pres. Jim Pewter.  
 Playhouse Recs., 126 S. Main St., Monroe, N.C. 28110. Tel. (704) 289-4459.  
 Playme, see WILD.  
 Pleason Recs., 1727 Roanoke Ave., Sacramento, Calif. 95838. Tel. (916) 925-4886. Owner: Jerry Parker.  
 Pleiade (France), see Playette.  
 Pliant, see Vantage.  
 Podium, see Paramount-West.  
 Poema Music, 8996 Fruitridge Rd., Sacramento, Calif. 95826. Tel. (916) 383-4387. Gen. Mgr./Adv. Dir.: Vladimir Sirota; Prod'n Mgr.: Thomas Conrad.  
**Label:** (Owned) Rainbow.  
 Point Blank Prods., 2849 Granville, Los Angeles, Calif. 90064. Tel. (213) 478-8850. Pres.: Neil Avery; VP A&R/Opns. Dir.: Ronald L. Shaull; Promo. Co-ord. Michael Davis; Sales/Dist'n Co-ord.: Michael Bennett; Artist Development: Michael Walthus.  
**Branch:** Jackson, Mich., 1636 E. Michigan Ave. Zip. 49202. Tel. (517) 782-3445. Int'l Opns. Dir.: Hans Fruechtenicht; Eastern Opns. Dir.: Leon Hemminger.  
**Labels:** (Owned) 1108, Flying Disco Disc, Point Blank, Ultra-Audio; (distributed) Central Sounds, Polka-Rama.  
 Poki, see Tropical Music.  
 Polish Rec. Center of America, 3055 Milwaukee Ave., Chicago, Ill. 60618. Tel. (312) 772-4044.  
**Labels:** (Owned) Melodia, (distributed) Muza.  
 Polka-Rama, see Point Blank.  
 Polka Tone, see Jay Jay.  
 Polka Towne Music (div. of Polka Music Corp.), 211 Post Ave., Westbury, N.Y. 11590. Tel. (516) 334-6228.  
 Poltergeist, see Crimson Dynasty.  
 Polydor (Brazil), see Brasilia.  
 Polydor Inc., 810 Seventh Ave., New York, N.Y. 10019. Tel. (212) 399-7075. Bd. Chm.: Irwin H. Steinberg; Pres.: Fred Haaken; Exec. VP: Dick Kline; Sr. VP Bus. Affairs: Dr. Ekke Schnabel; Sr. VP Mktg.: Harry Anger; VP Finance: Steve Salmonson; VP Sales: Mario DiFilippo; VP A&R: Rick Stevens; VP Artist Development: Jerry Jaffe; VP/Special Projects: Sonny Taylor; VP Promo.:



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Jim Collins, Nat'l Promo Dir./Special Markets; Bob Frost, Bus Affairs Dir; Chris Whent; Nat'l Singles Sales Mgr Randy Roberts, Creative Servs Dir Bill Levy, Nat'l Pub Dir Carol McNichol, Nat'l AOR Dir Dir Bill McGathy, East Coast A&R Dir. Stu Fine, East Coast Reg'l Mktg Mgr Tony Orr, Nat'l Disco Promo, Mgr David Steel, Int'l Exploitation Mgr.; Jerry Voinin.  
Branch: Hollywood, Calif., 6255 Sunset Blvd. Zip 90028 Tel (213) 466-9574 VP & West Coast Gen Mgr Marty Goldrod, West Coast Pub Dir Len Epand West Coast A&R Dir Steve Duboff, West Coast Reg'l Mktg Mgr Robert Speisman  
Distribution branches: Los Angeles, San Francisco, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Greenbelt, Md.; Boston, Mass.; Detroit, Mich.; St Louis, Mo.; Cherry Hill, N.J. New York, N.Y.; Cleveland, Ohio, Dallas, Tex.; Seattle, Wash (See Record & Tape Wholesalers section for complete listings for Polygram Dist'n Inc.)  
Home office: Germany  
Labels: (Owned) MGM, Polydor, Verve, (distributed) BGO, Charisma, EG, Harlem, MVP, Magnet, Manken, Oyster, Panama, Radar, Spring  
Polygram (Brazil), see Brasilia  
PolyGram Corp., 450 Park Ave., New York, N.Y. 10022 Tel (212) 371-3000. Worldwide Pres Coen Solleveld, Exec. VP Irwin H. Steinberg; Sr VP Finance Edward Forrest, VP Law Arnold I. Rich, VP Taxes Peter Dordal. Operating companies: Capricorn Recs Casablanca Rec & FilmWorks, Chappell Music, Classics Int'l, Inter-song Music, Phonogram Inc/Mercury Recs, Polydor Recs., Polygram Dist. Inc., Polymusic, RSO Recs. (SEE ADVERTISEMENT)  
polygram (Portugal), see Brasilia.  
Ponderosa, see Page.  
Portland Ltd., see Gibson  
Portrait, see CBS.  
Pose, see Cord.  
Posh Boy Servs., 4205 W. Sixth St., Los Angeles, Calif. 90020. Tel: (213) 464-3001. Pres. & Sales: Robbie Fields; A&R Brendan Mullen; Art Dir Ginger Canzoner; Artist Relations Jennie Stern, Mktg Kendall Behnke  
Int'l branch: England  
Labels: (Owned) Meat Man, Posh Boy  
Positive Int'l Prod'ns Inc., 4323 Bluffview Blvd., Dallas, Tex. 75209. Tel: (214) 352-4821. Pres.: James Gribble III.  
Potato, see First American  
Power Pak, see Gusto.  
Prairie Dust Recs., PO Box 40364, Nashville, Tenn. 37204 Tel (615) 292-6677. Pres. Sam Kirkpatrick; A&R & Prod'r Larry Morton; Promos. Mgr Ann Morton, Promos./Sec'y Lynn Kirkpatrick. (Distributed by Nationwide Sound)  
Praise Recs., 1515 W. North St., Bellingham, Wash. 98225 Tel (206) 671-9562  
Home office: Canada  
Prayer Tower, see Aladdin  
Prelude Recs., 200 W. 57 St., New York, N.Y. 10019. Tel (212) 581-4890. Pres. Marvin Schlachter; Exec. VP Stanley Hoffman; Sales Mgr. Joe Kolsky  
Premier, see Steady  
Premier Artist, see Frank Evans.  
Premier (Brazil), see Fermata  
Prescription Co., 70 Murray Ave., Port Washington, N.Y. 11050. Tel: (516) 767-1929. Owner & Pres. David F. Gasman; Ass't Prod'r Charles Fischer; Ass't. Kirk Nordstrom.  
Prestige, see Fantasy/Prestige/Milestone/Stax  
Prime Cut Recs., 439 Tute Hill, Lyndonville, Vt. 05851 Tel (802) 626-3317. Pres. Bruce James.  
Primitive, see Ken Keene.  
Priority Recs., 2300 Lincoln Ave., Fort Worth, Tex. 76106. Owner: John Case.  
Prism Recs., 1700 Broadway, 40th fl., New York, N.Y. 10019. Tel (212) 582-6886  
Private Stock Recs. Ltd., 40 W 57 St., New York, N.Y. 10023 Tel (212) 397-1600. Cable PRIVATSTOX. Pres. Larry Uttal.  
Int'l branch: England  
Labels: (Owned) Private Stock, (distributed) Quality (Canada)  
Privilege, see Classics Int'l  
Pro-Arte, see Spanish Music Center  
Process, see Country Star.  
Prodigal, see Motown.  
Produktion Deutschmark, see Michele.  
Professional Artist, see Ken Keene  
Progressive Recs., Box 986, Rt 4, Tifton, Ga 31794 Tel (912) 382-8192. Pres. Gus P. Statiras, VP S. Genelle Perry G. & Glen Statiras  
Branch: New York, N.Y., 95 Christopher St., Apt 7C Zip: 10014. Tel: (212) 929-0890.  
Labels: (Owned) GSI, Gear, Progressive, Statiras.  
Int'l rep.: Japan (Sunkyo)  
Project 3, see Total Sound  
Promotions West Inc., PO Box 10287, Eugene, Ore 97440 Tel (503) 484-5812 Pres. M.S. Briggs.  
Labels: (Distributed) Hanna Barbera, ICMC.  
Proms, see CMS.  
Pronto, see Caytronics.  
Prophecy, see Glolite.  
Protone Recs., 970 Bel Air Dr., Los Angeles, Calif. 90024 Tel: (213) 472-5344 Dir. Jane Courtland Welton, Exec. Ass't. Laila Padorr Nilles.  
Labels: Laurel-Protone, Protone.  
Proud Cock, see King Walk  
Proud Earth, see Salt City.  
Providence, see Daytwo.  
Pulstrak, see Sceneville.  
Pumehana, see Tropical Music  
Pumkris Recs., 6753 Hollywood Blvd., Suite 206, Hollywood, Calif. 90028. Tel (213) 469-2008/5117. Contacts: Ralfi Pagan, Stephen Burke.  
Pure Gold, see SIPRA.  
Puritan Recs., Box 44, 512 Jewett St., Battle Ground, Ind 47920. Tel (317) 567-2273. Pres. Dave Samuelson, Sales Mgr., Jean McGroarty.  
Labels: (Owned) Arbor, Puritan.  
Int'l reps.: Japan (BOM, Towa), UK (Swift).

Pygmy, see PA.  
Pyramid Recs., 26177 Kinyon Dr., Taylor, Mich 48180 Tel (313) 292-5281 Pres. Peggy LaSorda  
Pyramid, N.Y., see Roulette  
Pyramid, N.J., see Rob-Lee



Q, see QCA in Calif  
QCA, PO Box 1127, Burbank, Calif. 91507 Tel (213) 769-6582 Pres.: Peter Skye  
Labels: (Owned) Aileron, Q, QCA, Skye, Software, Studio Q.  
Q C A Recs Inc., 2832 Spring Grove Ave., Cincinnati, Ohio 45225 Tel (513) 681-8400. Bd Chm Edward R Bosken, Pres. Frank Ruhl; VP & Gen Mgr. Daryl Kalmus, VP A&R Chuck Seitz; Sec'y & Office Mgr Betty Jennings; Radio Promo, Dennis Williams.  
Labels: (Owned) Blue Mark, New Day, QCA, Red Mark, Rejoice, Wildwood  
Q-Key, see Mustron  
Q M O Sales Inc., 2300 W Oakland Park Blvd., Fort Lauderdale, Fla. 33311. Tel (305) 485-0020 Pres. Margaret Goodman; VP/Treas. Everett Goodman; Sec'y Ron Rosenberg.  
Quadrasonic Talent Inc., PO Box 630175, Miami, Fla. 33163 Tel (305) 472-7757 Pres Jack P Bluestein; VP Ethel Kanter, Sec'y Dorothy Leonard.  
Label: (Owned) Twister  
Int'l rep.: Brazil (Pirarte).  
Quality (Canada), see Private Stock.  
Quickway, see Revonah.  
Quintessence, see Pickwick  
Quinto Recs., 4423 Ledge Ave., Toluca Lake, Calif. 91602 Tel (213) 985-8284 Owner Quint Benedetti  
Labels: (Owned) Quinto; (distributed) Crissy.



R B F, see Folkways.  
R C A (Brazil), see Brasilia.  
R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 598-5900. Pres.: Robert Summer; Div. VP RCA Recs.-USA Bob Fead; Div. VP Int'l Arthur Martinez; Div. VP Music Serv. Rodney Starmer, Div. VP Finance John Mangini, Div. VP Bus Affairs Mel Ilberman, Div. VP Int'l Creative Affairs Kelli Ross, Div. VP Creative Servs. Jack Chudhoff; Div. VP Int'l Relations William O'Grady; Div. VP Public Affairs, Herb Helman; Div. VP Red Seal A&R Thomas Z. Shepard; Div. VP Black Music Mktg. Ray Harris, Div. VP Pop Promo John Betancourt, Staff VP & Sr. Counsel Jon Walton  
Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip 90028 Tel: (213) 468-4000. Div. VP Pop A&R/West Coast Ed DeJoy; Div. VP Nat'l Field Promo. Chuck Thagard; Div. VP Prod. Mgmt. & Artist Tours. Don Burk-himer—Nashville, Tenn., 30 Music Square W Zip 37203 Tel (615) 244-9880. Div. VP Nashville Opns. Jerry Bradley, Div. VP Country Music Chet Atkins, Div. VP Mktg. Joe Galante.  
Distribution branches—RCA & A&M Assoc'd Labels: Los Angeles, San Francisco, Calif., Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Honolulu, Hawaii; Chicago, Ill.; Silver Spring, Md.; Boston, Mass.; Detroit, Mich.; Edina (Minneapolis-St. Paul Area), Minn.; St. Louis, Mo.; Maple Shade, N.J.; New York, N.Y.; Cincinnati, Cleveland, Ohio, Dallas, Tex., Seattle, Wash (See Record & Tape Wholesalers section for complete listings.)  
Int'l affiliates: Argentina, Australia, Brazil, Canada, England, France, Germany, Italy, Japan, Mexico, Netherlands, Spain  
Labels: (Owned) Bluebird, Camden, Free Flight, Gold Seal, RCA, Red Seal, Victor, Vocalina, (associated) A&M group, Tem Toby, Grunt, Hologram, Hot Lips, Nature's Music, New York Int'l, Pablo, Pablo Live, Pablo Today, Panorama, Roadshow, Salsoul group, Solar, Tortoise, 20th Century-Fox, Windsong.  
Int'l reps.: Angola (Telectra), Austria (Musica), Belgium (Inelco), Bolivia (Lauro), Chile (Industria de Radio & Television), China (Taiwan Pony), Colombia (Sonolux), Denmark (Hede Nielsen), Dominican Republic (Distribuidores Musicales del Caribe), Ecuador (Fadisa), El Salvador (Dicesa), Fiji Islands (Kumar), Finland (Discophon), Greece (Minos Matsas), Hong Kong (Cosdel), India (Gramophone), Israel (Eastronics), Jamaica (Federal), Kenya (AIT), Korea (Jigu), New Zealand (Radio Corp of New Zealand), Nigeria (Decca), Norway (Disco), Pakistan (EMI), Panama (Padisco), Peru (FTA), Philippines (Victor), Portugal (Telectra), Puerto Rico (Kelmator), Singapore (Cosdel), South Africa (Teal), Sweden (Electra), Switzerland (Musikvertrieb), Thailand (Central Trading), Turkey (Melodi), Uruguay (APSA), Venezuela (Cordica), Yugoslavia (Jugoton) (SEE ADVERTISEMENT)  
R C A/R V C (Japan), see Audio-Technica.  
R C I Recs., PO Box 126, Elmsford, N.Y. 10523 Tel (914) 592-7983. VP Ray Roberts.  
Labels: (Owned) RCI, Thomas  
R C S, see Record Company of the South  
R E, see Indi.  
R F C Recs., c/o Warner Bros. Recs. Inc., 3300 Warner Blvd., Burbank, Calif. 91510. Tel (213) 846-9090. Pres. Ray Caviano; VP A&R Vince Allett, VP & Gen Mgr Veronica Brice; Nat'l Disco Promo Dir. Craig Kostich (Distributed by Warner Bros.)  
R G E (Brazil), see Fermata  
R G E/Fermata, see Brasilia  
R I C, see House of Falcon  
R & R Recs. Inc./Ren Rome, 663 Fifth Ave., New York, N.Y. 10022 Tel (212) 757-3638 Pres. Rena L. Feeney, VP Bill Feeney, Sec'y Jerald West, Treas. Winston Burs, Prod'r Lenny J. Bailey, Billy Nichols; Promo Al H. Willen Jr.  
Labels: (Owned) Can Scor, Ren Rome.  
R R C, see Kool Kat.  
R R P, see Rite Rec.

R S Int'l, see Hob.  
R S O Recs Inc., 8335 Sunset Blvd., Los Angeles, Calif. 90069 Tel (213) 650-1234 Telex: 69-8130 Pres. Al Coury, Exec Ass't to Pres. Janis Lundy, VP Promo Richard Fitzgerald, VP Sales Mitch Huffman, Nat'l Promo Dir., Bob Smith; Nat'l Sales Mgr.: Mel DaKroob; Nat'l Pub. Dir. Ronnie Lippin; Creative Servs. Dir., Glenn Ross; Admin. Ass't Larime Ward; Controller, Peter Fassler  
Branch: New York, N.Y., 1775 Broadway Zip 10019 Tel (212) 975-0700 Telex 125779. Sr. VP & Gen. Mgr. Bob Edson.  
Int'l branch: England.  
Labels: (Owned) RSO; (distributed) Curtom  
R T P Int'l, see Rik Tinory.  
Radar, see Polydor  
The Radiola Co., Box C, Sandy Hook, Conn 06482 WATS Tel (800) 243-0987. Pres. J. David Goldin, Gen. Mgr. Eva Mester; Sales Mgr. Larry Sockell.  
Radio & Television Commission of the Southern Baptist Convention, 6350 W. Freeway, Fort Worth, Tex 76150 Tel (817) 737-4011. Cable BAPTCOM.  
Rae-Cox Recs Inc./Enrica Recs. Inc., 1697 Broadway, Suite 702, New York, N.Y. 10019. Tel (212) 586-9406. Pres. Theodore McRae; VP Fredia Staton, A&R William Gray; Pub Dir Tina Whitehead.  
Labels: (Owned) Enrica, Rae-Cox  
Ragdoll Recg Studio, 205A Television Circle, Savannah, Ga 31406 Tel (912) 927-1761 Contact David M. Evans  
Ragtime, see Grassroots  
Railroad Center, see Chi-Town.  
Rainbo Rec. Mfg. Corp., 1738 Berkeley St., Santa Monica, Calif. 90404 Tel (213) 829-3476. Pres. Jack G. Brown; VP James Doyle; Prod'n Supervisor Steve Sheldon.  
Rainbow, Calif., see Poema.  
Rainbow Room, 30 Rockefeller Plaza, New York, N.Y. 10020. Tel (212) 757-9090.  
Label: (Owned) Above All.  
Rainbow Sound Inc., 1322 Inwood Rd., Dallas, Tex. 75247. Tel (214) 638-7712. Pres. Bob Cline, Exec. VP Jim Grier; VP Jack Whitt.  
Rally, see Ralph's Radio.  
Ralph's Radio Music, Demorest, Ga. 30535. Tel (404) 778-9117.  
Labels: (Owned) Gospel Time, Rally, Zipcode.  
Ram (Ireland), see Rounder.  
Ram Recs., PO Box 2802, Corpus Christi, Tex. 78403. Tel (512) 992-5126 Pres. Bruce Taylor.  
Ram Recs., 4307 Saundersville Rd., Old Hickory, Tenn. 37138. Tel (615) 847-4419. Pres.: Mira Ann Smith; VP's Margaret Lewis, A. Alton Warwick.  
Int'l rep.: Canada (Mark-Ln)  
Ramblin', see Rounder.  
Ramex Recs. Inc., 202 S. Milby St., Houston, Tex. 77003. Tel (713) 223-3591. Pres. Emilio V. Garza; District Mgr. Juan Mendoza.  
Rampart Recs. (div. of Gordo Ent.), 255 N. New Hampshire, Los Angeles, Calif. 90004. Tel: (213) 384-9586. Owner & Nat'l Sales Mgr. Edward L. Davis.  
Int'l reps.: Mexico (Cronos), UK (Creole)  
Randall Recs., 29 Elaine Rd., Milford, Conn. 06460. Tel (203) 878-7383. Pres.: Gerard Randall; VP Howard Randall.  
Branches: Middletown, N.Y., 15 Randall Heights. Zip: 10940. Tel (914) 343-6918 A&R: Samuel Randall—Syracuse, N.Y., 1900 W. Genesee St. Zip 13204. Tel (315) 468-0161  
Range Buster, see Colonel Buster Doss  
Ranger, see Forrest Green.  
Rapsodia, see Penco.  
Rare Earth, see Motown.  
Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel (916) 929-9181 Owner & Pres. Bill Rase, VP Lon Rase; Sec'y Shirley Rase  
Label: (Owned) Esar  
Rashid Sales Co., 191 Atlantic Ave., Brooklyn, N.Y. 11201. Tel (212) 852-3295. Cable ALRASHID. Pres.: Albert Rashid; VP's: Raymond & Stanley Rashid.  
Label: (Owned) Radar.  
Rat Recs., 528 Commonwealth Ave., Boston, Mass 02215. Tel (617) 267-4156. Pres. James G. Harold, Exec. Ass't Judith A. Mintz; Staff Prod'r John Kalishes.  
Ratcity, see All Platinum.  
Rattler, see Sarg.  
Raven Rec. Co., PO Box 20037, Zip: 95820; 5930 Vista Ave., Sacramento, Calif. 95824 Tel (916) 422-5838.  
R Cade, see Phono Rec. Dist'g  
Reader's Digest Ass'n Inc., Pleasantville, N.Y. 10570. Tel (914) 769-7000; NYC (212) 972-4000.  
Reading, see McKinnon.  
RealTime, see Miller & Kreisell  
Real, see Sire.  
Rebecca, see Glenn  
Rebel Rec'g Co. Inc., Rt 12, Asbury, W.Va. 24916 Tel (304) 645-6650.  
Labels: (Owned) Rebel, Zap.  
Int'l reps.: Canada (Trend), France (Musmage), Japan (King), UK (Charmdale).  
Reborn, see Glor.  
Rectal Recs., 4640 E. Lewis, Phoenix, Ariz 85008 Tel (602) 959-2076 Owner L. John Twiford  
Rectal, Calif., see Educational Media & Discocorp.  
Reco-Flex, see Vantage.  
Recommended Viewing, see Jersey Coast.  
Record Company of the South (RCS), 5220 Essen Ln., Baton Rouge, La 70808. Tel (504) 766-3233. Pres. Cyril E. Vetter; VP/Gen. Mgr. John Fred, Promo. & Sales Ronnie Shaab.  
Record Dists. of America Inc., 780 W. 27 St., Hialeah, Fla. 33010. Tel (305) 887-2638. Pres. Eliseo C. Valdes; Sales Mgr. Angel Tamargo, Gen. Mgr.: Lazaro Fernandez  
Recorded Anthology of American Music (New World Recs.), 231 E. 51 St., New York, N.Y. 10022. Tel (212) 753-9820. Cable RECANTH. Pres. Herman E. Krawitz; A&R Dir.: Elizabeth Ostrow; Dist'n Mgr.: Jess Auerbach; Office & Promo. Mgr.: Christine McCarthy. (Distributed by Peters Int'l)



**Label:** (Owned) New World  
 Recorded Treasures Inc., PO Box 1278, North Hollywood Calif. 91604 Tel (213) 766-4693 Pres. Walter S Heebner  
**Label:** (Owned) Walte Legacy of Piano Treasures.  
 Record Guild of America, 144 Milbar Blvd., Farmingdale, N.Y. 11735. Tel (516) 293-5858. Pres. David Shchman.  
**Label:** (Owned) Simon Says  
 Record Haven Int'l, 545 W 45 St., New York, N.Y. 10036 Tel (212) 247-5900 Telex 666 754 HAVEN. (Importer/Exporter)  
 Recordland, see Kool Kat.  
 Record & Music People Inc., 635 Elm St., Birmingham, Mich. 48011 Tel (313) 645-0750. Pres. Jim Eisman.  
 Exec. VP. Andre Williams  
**Label:** (Owned) Underground  
 Record Rendezvous Inc., 134 S 20 St., Philadelphia, Pa. 19103. Tel (215) 561-7340 Pres., Edward R Marcus; VP: Frances Marcus.  
**Label:** (Owned) Rendezvous.  
 Record Room, see Argus  
 Recordtime, see Institute for Language Study  
 Red (Italy), see Rounder  
 Red Clay, see Sonytone.  
 Red Diamond Rec Co., 42 Chapman Ave., Auburn, N.Y. 13021. Tel (315) 253-4921  
**Labels:** (Owned) Future Shock, Red Diamond, (distributed) Disco 3, Foot  
 Red Dot, see Marullo.  
 Red Greg Ents. Inc., 1650 Broadway, New York, N.Y. 10019. Tel (212) 586-6543. Pres. Gregory Carmichael; VP & Gen. Mgr. Victor M. Carew  
**Labels:** (Owned) Almeria, Dance Disk, Red Greg, Shylden.  
 Red Mark, see QCA in Ohio  
 Red Onion, Ill., see Lakco  
 Red Onion Recs., PO Box 366, Dayton, Ohio 45401 Tel (513) 222-2413 Owner & Pres. Sharon Rethman  
 Red Rooster Recs., Box 300, Mount Marion, N.Y. 12456 Tel (914) 246-3266 Pres. Don Badgley, Sec'y Donn Adams; Pub & Promo Phil Crandon.  
 Red Seal, see RCA.  
 Red Star Recs. Inc., 200 W 57 St., New York, N.Y. 10019 Tel (212) 582-3585 Pres. Martin Thau; Information Minister: Roy Trakin; Press Officer: Miriam Linna  
 Redwood Recs., 3384 21 St., San Francisco, Calif. 94110. Tel (415) 821-1170. Quality Control/A&R: Marsha Cummings; Dist'n Co-ord.: Trudy Fulton 8us. Mgr. Carol Orshan; Promo: Dir. Tone Osborn.  
 Reference Recs. c/o Sumiko Inc., PO Box 5046, Berkeley, Calif. 94705. Tel (415) 843-4500  
 Reflection Sound Prod'n Inc., 1018 Central Ave., Charlotte, N.C. 28204 Tel (704) 377-4596. Pres. Wayne Jernigan; A&R: Roger Branch, Duke Hall  
**Labels:** (Owned) Avanti, Revelation, Southern Wing, Sugarbush.  
 Regency Recs., 9454 Wilshire Blvd., Suite 500, Beverly Hills, Calif. 90212. Tel (213) 274-5857. Cable SEGALAW. Pres. Lloyd Segal; VP: John Delgatto. (Distributed by Sierra/Bran)  
 Regima, see Arzee  
 Rego Irish Recs. & Tapes Inc., 84-48 62 Dr., Middle Village, N.Y. 11379. Tel (212) 476-1847. Pres. Paddy Noonan.  
 Reid's World, see TK  
 Rejoice, see QCA in Ohio  
 Reico, see Caprice  
 Release (Ireland), see Shanachie.  
 Release Recs., PO Box 234, St. Louis, Mo 63166 Tel (314) 296-9526. Pres. & A&R Dir. 8.J. 8ax.  
 Remington, see American Tape.  
 Renaissance, Calif., see Everest & Trend.  
 Renaissance Recs. & Film Works, PO Box 3501, 1182 E. Russell, Flint, Mich. 48505. Tel (313) 787-2694 8d. Chm.: M.D. Ruffin  
**Branches:** Detroit, Mich., 384 City Nat'l Bank Zip 48226. Tel (313) 963-0559—New York, N.Y., 114 Liberty St. Zip 10006 Tel (212) 227-5816  
 Rena Recs. Inc., PO Box 14743, Las Vegas, Nev. 89114 Tel (702) 870-8000. Pres. Raymond Girard. VP. Netta Rogers.  
 Rendezvous, see Record Rendezvous  
 Renegade, see Chuck Chillman  
 Renore, see Old Dominion.  
 Ren Rome, see R&R  
 Reo Tahiti, see Criterion.  
 Repertoire, see Sonic Arts  
 Reprise, see Warner Bros.  
 Republic Recs. Inc., 815 18 Ave. S., Nashville, Tenn. 37203. Tel (615) 329-9339. Pres. Dave Burgess. Nat'l Promo Dir. Gary Brandon; Nat'l Sales Mgr. Arnold Thers, Nat'l Country Promo. Barbara Kelly; Promo Co-ord.: Nancy Hirth; Mktg Ass't. Susie Hall  
**Int'l reps.:** Canada (RCA), UK (Decca).  
 Request Recs., 3800 S. Ocean Dr., Hollywood, Fla. 33019 Tel (305) 456-0847 TWX: (510) 954-9798. Pres. Gene Settler; Exec. VP: John Pudwell; Gen. Mgr. Ruth Gamba; Nat'l Promo. Dir. Larry Barnes; Mktg. Joe Martin  
**Branch:** Cos Cob, Conn., 28 Fado Ln. Zip 06807 Tel (203) 869-1988 Eastern Reg'l Mgr. George Saydoh.  
**Labels:** (Owned) Afro Request, Classical Excellence, Demand, Euphoria, No Holds Barred, Music of Many Lands, Oasis, Request, Sounds of the Caribbean  
**Int'l reps.:** Canada (Almada), Germany (Phonogram), Netherlands (Basart), Switzerland (Evasion)  
 Resco Recs., 2039 Antoine, Houston, Tex. 77055 Tel (713) 683-7171. Mgr. Russ Reeder. A&R Gene Watson.  
 Reuben Recs., 8537 Sunset Blvd., No. 2, Los Angeles, Calif. 90069. Tel (213) 657-8852.  
 Revelation, see Reflection Sound & Shiloh.  
 Review, see Starcrest  
 Revolver, see Dance-A-Thon  
 Revonah Recs., Box 217, Ferndale, N.Y. 12734 Tel (914) 292-5965 Owner & Chief Eng. Paul Gerry. Studio Mgr. & Promo. Patricia James  
**Labels:** (Owned) Quickway Revonah, Studio 17, Tel-E-Vue, (distributed) Grassound.

**Int'l reps.:** Canada (Almada), Japan (BOM, Pooch Yokochi), Netherlands (Only Yesterday), UK (String, Mike's Country Music)  
 Reynolds Recs., 260 Kearny St., No. 402, San Francisco, Calif. 94108 Tel (415) 421-2216 Pres. Paul Reynolds, Exec VP William A Parrish, Controller Alma F Lane, Sales Dir. Jack Spinnato; A&R Dir. Peggy J. Heath, Pub. Dir. Marie Porche, Promo Dir. Albert Marshall  
 Rhythms Prod'ns, 80x 34485, Whitney Bldg., Los Angeles, Calif. 90034 Tel (213) 836-4678 Pres. R.S. White. Exec. Prod'r David O White  
**Labels:** (Owned) Rhythms Prod'ns, Tom Thumb  
 Rice Recs. Inc., 49 Music Square W., Suite 303, Nashville Tenn. 37203 Tel (615) 242-2461  
 Richardson Recs. 1938 Old Annapolis Blvd., Annapolis, Md. 21401 Tel (301) 757-3733 Owner & Pres. Charles A. Richardson, VP Mary A. Richardson  
**Int'l reps.:** Australia (MR Acoustics), Canada (Andre Perraault), Germany (Audio Components).  
 Richey Recs., 7121 W. Vickery, Unit 118, Fort Worth, Tex. 76116 Tel (817) 731-7375. Owner & Int'l Rep. Slim Richey, Sales James Yanaway. Adv & Promo James Colegrove  
**Labels:** (Owned) Flying High, Grass Mountain, Ridge Runner, (distributed) Iron Horse, Kiamichi  
**Int'l rep.:** Japan (Trio)  
 Richtown/Gospel Truth Recs. & Tapes & Film Works Inc. PO Box 7552, Richmond, Va. 23231 Tel (804) 226-0424 8d Chm. Reginald A. Charity Sr. Musical Minister Joseph N. Sire  
**Labels:** (Owned) Cardinal, Charity, Richtown/Sire.  
 Richtown/Sire, see Richtown.  
 Rico Recs. Prod'ns Corp., 748 10 Ave., New York, N.Y. 10019 Tel (212) 247-6330  
**Labels:** (Owned) Combo, Neliz, Rico, Solo (distributed) EGC, PRAS  
 Ride Runner, see Richey  
 Right On! Recs. USA, 408 W 115 St., Suite 2-W, New York, N.Y. 10025. Tel (212) 222-8715 Cable RIGHTON. Pres. Bill Downs, A&R Carl Palmer, Mgr. Christopher Tchadje  
**Int'l reps.:** Austria (Crystal), Belgium (Crystal), Canada (Quality), France (Crystal), Germany (Crystal), Netherlands (Crystal), Switzerland (Crystal)  
 Rim Canyon Recs., 2616 Kendall Ave., Madison, Wis. 53705. Tel (608) 233-0347. Pres. V. Mordenti.  
 Riot, see Stacy-Lee  
 Ripcord, see Gibson  
 Ripsaw Rec. Co., 121 N. Fourth St., Easton, Pa. 18042 Tel (215) 258-5990 Pres. James Kirkhoff  
**Labels:** (Owned) New York, N.Y., 320 W 30 St Zip 10001. Tel (212) 564-3246 VP. Jon Strong  
 Rising Star, see Parr-X.  
 Rising Sun, see Scene Prod'ns  
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel (513) 733-5533. Pres. Carl J. Burkhardt, VP: Philip Burkhardt; Ass't Studio Mgr. Dan Burton.  
**Labels:** (Owned) Gateway, Golden Shield, RRP  
 Riva Recs. Inc., Hotel Navarro on the Park, Suite 705, 112 Central Park S., New York, N.Y. 10019. (Distributed by Phonogram)  
 Rivendell Recs./Star Song Recs., 2223 Strawberry, Pasadena, Tex. 77502 Tel (713) 472-5563, WATS (800) 231-3456, Texas WATS (800) 392-2088 Pres. Darrell Harris  
 Riverside, see Fantasy/Prestige/Milestone/Stax  
 Riviera, see Cadet Recs  
 Roadshow Recs. Corp., 1733 Broadway New York, N.Y. 10019 Tel (212) 765-8840. Pres. Fred Frank, Co-Pres. Sid Maurer, Exec. VP: Julie Lipsius (Distributed by RCA)  
 Roast, see Ray Lawrence  
 Robbins Recs., Box 277, Rt. 3, Leesville, La. 71446 Pres. Sherree Scott; Nat'l Reps. Virginia Angel, Virginia, Darrell & David Scott; Int'l Promo. Leonard Scott  
**Branch:** Magazine, Ark., PO Box 157 Zip 72943  
**Labels:** (Owned) Headliner Stars, Robbins  
 Robn Hood, see Cadet Recs  
 Rob-Lee Music, PO Box 1385, Merchantville N.J. 08109 Tel (609) 663-4540 Pres. Rob Russen Exec. VP Bob Russen, VP A&R Rodney Russen, Sales Mgr. Bob Harris; Pub. Mgr. Eric Russen; Adv. Mgr. Jeff Quig; Promo Mgr. Mark Porter; Tape Mgr. Gary Marlin; Country Mgr. Marc Tomiselli; Accounts Mgr. Barbara Russen.  
**Labels:** (Owned) 8ig El. Camden Soul, Castle, Jade, Pyramid, Rock Island, Silverbird, TC8.  
 Rockabilly Uprising, see Rollin' Rock.

Rock City, see Fire Sign.  
 The Rocket Rec. Co., 489 Fifth Ave., 32nd fl., New York, N.Y. 10017. Tel (212) 682-8427 Telex 428013. 8d. Chm. John Reid; Contact Janet Weber.  
**Branch:** Beverly Hills, Calif., 211 S Beverly Dr Zip 90212. Tel (213) 550-0144. TWX (910) 490-2586. Pres. Barney Ales; Nat'l Pub. Dir. Jane Ayer  
**Int'l branch:** England.  
 Rocking Horse, see Grenadilla.  
 Rockin' Ronny, see Rollin' Rock.  
 Rockin' Weiser, see Rollin' Rock.  
 Rock Island, see Rob-Lee.  
 Rockland, see Europea.  
 Rockland Road, see Superior Sound.  
 Rockmasters Inc., 177 Rt. 304, New City, N.Y. 10956. Tel (914) 634-5101 Cable ROCKMASTAS Pres. Frank J. Guida; Gen. Mgr. Perla Frank  
 Rock's Greatest Hits, see Surf City.  
 Rocky, see Chuck Anthony.  
 Roda, see Penco.  
 Rodeo, see Paramount-West.  
 Rodgers & Hammerstein, see Ziv.  
 Rogue Recs., 21315 Ibanez Ave., Woodland Hills, Calif. 91364. Tel (213) 992-4922. Pres. Ron Hitchcock.  
 Roi Recs., 4712 Elmwood Ave., Los Angeles, Calif. 90004. Tel (213) 467-1524. Pres. Joseph R. LeClair.  
 Rolashed Ents. Inc., 1408 Taylor, Memphis, Tenn. 38106. Tel (901) 942-1937.  
**Labels:** (Owned) Black Fox, Rolashed, Silver Shadow.  
 Rolling Stones Recs., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel (212) 484-8760. (Distributed by Atlantic)  
 Rollin' Rock Recs., 6918 Peach Ave., Van Nuys, Calif. 91406. Tel (213) 781-4805. Pres. Ronny Weiser; VP: Patricia Wesler; Promo.: David Zalkus.  
**Labels:** (Owned) American Rhythm Music, 8oppin Belle, Ollie, Rockabilly Uprising, Rockin' Ronny, Rockin' Weiser, Rollin' Rock, Tubby.  
**Int'l reps.:** Canada (Don Park), France (Rollin' Rock), Italy (Rollin' Rock), Netherlands (Diwa), Norway (Scandinavian Rock N' Roll Society), UK (Radar, Rollin' Rock)  
 Romar, see Nautilus.  
 Romona, see Jody.  
 Ronn, see Jewel.  
 Ronnex (Belgium), see Moonglow.  
 Room Service Prod'ns, Box 12457, Nashville, Tenn. 37212. Tel (615) 297-0266.  
 Roots, see TK.  
 Roper Recs. Inc., 45-15 21 St., Long Island City, N.Y. 11101 Tel (212) 786-2401. Pres. Franc Per. **Int'l reps.:** Canada (Trend), Germany (W. Gielow).  
 Rose Ents., PO Box 3443, Hollywood, Calif. 90028. Tel (213) 291-0539. Pres. & VP Rudy Aaron Rosales; Gen. Mgr. Willie E. Hoskins Jr.; Artist Development: Ester Rosales; PR Dianne Hoskins.  
 The Rose Hill Group Inc., 3929 New Seneca Tnpk., Marcellus, N.Y. 13108. Tel (315) 673-1117 Pres. & A&R Dir. Vincent Taft; VP: David R. Torrey.  
**Label:** (Owned) Star City.  
 Rose Recs. Co. Inc., 922 Canterbury Rd. NE, Atlanta, Ga. 30324. Tel (404) 237-1162. Pres. & A&R Mario W. Peralta; VP & Int'l Mgr.: Larry Marshall-Paul, VP: Frank P. Lappas; Controller: Rosalia P. Peralta.  
 Rosita, see Freddie  
 Ro Tab, see Marullo  
 Roulette Recs. Inc., 1790 Broadway, New York, N.Y. 10019 Tel (212) 757-9880. Pres. Morris Levy; VP: Howard Fisher, Controller Harvey Zucker.  
**Labels:** (Owned) Mainstream, Pyramid, Roulette, Vargo; (distributed) Tiger Lily.  
 Rounder Recs. Corp., 186 Willow Ave., Somerville, Mass. 02144. Tel (617) 354-0700. Pres. & Promo. Dir.: Marian Leighton; A&R: Ken Irwin; Sales Mgr.: Bill Nowlin.  
**Labels:** (Owned) Green Tree, Ramblin', Rounder; (distributed) Acorn (UK), Back Door, Bear Family (Germany), Big Ben (UK), Bija, Blackbird (Ireland), Black Saint (Italy), Cezame (France), Claddagh (Ireland), Cur-Non, Eckerworks, Esca, F&W, Fiddledeedoo, Fiddler, Fly-right (UK), Gael-Linn (Ireland), Horo (Italy), Ictus (Italy), Larrikin (Australia), Leader (UK), Longdivity, Maggie (UK), Major, Mulligan (Ireland), Ogham (Ireland), Orient Outlet (Ireland), Outrageous, Physical, Ram (Ireland), Red (Italy), Rubber (UK), Soulmate (Italy), Springwater (Canada), String (UK), Tangent (UK), Tara (Ireland), Topic (UK), Trailer (UK), Transatlantic (UK), Village Thing (UK), Xtra (UK).  
**Int'l reps.:** Australia (Larrikin), Belgium (Parsifal), Canada (Almada), Denmark (CSA), France (Free Bird), Germany (Plane), Hong Kong (Studer-Revov), Ireland (Mul-

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ligan), Italy (Hi-Fi), Japan (BOM, Disc Center, KYDA, Pooch Yokochi, Shinsei), Netherlands (Pastor), Norway (Sinar), Spain (Compania Fonografica), Sweden (Sonet), Switzerland (Evasion), UK (Mike's Country Music Room, Projection, Swift). (SEE ADVERTISEMENT)

Rovi, see Musimex.  
Royal Flush, see TK.  
Royalty (Canada), see Ray Lawrence.  
Rubber (UK), see Rounder.  
Rugby, see Dee Prod'n's.  
Rumble Recs., PO Box 84, Peoria, Ill. 61650 Contacts  
Craig Moore, Gary Becka, Bill Knight.  
Frank Russell Music & Recs. Group Inc., 170 Linwood Ave., Paterson, N.J. 07502. Tel: (201) 595-7557  
Russell Recs. Inc., 1403 Callens Rd., Ventura, Calif. 93003 Tel (805) 642-3555.  
Russell Street, see Daytwo.  
Rutabaga, see Old Homestead.

## S

S A M, see Utopia.  
S C M Recs., PO Box 2096, Clearwater, Fla. 33517.  
S C R, see Sunshine Country.  
S E I Recs., 3610 McKinley St. NE, Minneapolis, Minn 55418. Tel (612) 781-0600. Pres. & Promo. Oir Daniel G. Thompson; VP/PR/Artist Relations Charles C. Osowski.  
Labels: (Owned) At the Copa, SEI.  
S F M (Society for Forgotten Music), see Contemporary.  
S I D, see Discocorp.  
S I P R A (Small Independent Prod'n & Rec. Assocs.), 247 N. Wester Ave., Suite 6, Los Angeles, Calif. 90004. Tel: (213) 462-9355. Pres. Bobby Sanders; VP Ernie Freeman; A&R Cardella DeMilo; Sales Mgr. Marion Mitchell; Adv. Mgr. Carolyn Wiggs. Local branch: 6255 Sunset Blvd., Suite 1903, Hollywood 90028. Tel: (213) 466-3261.  
Labels: (Owned) Brotherhood, Community, Pick-A-Hit, Pure Gold, Soutdown, (distributed) Kris, Manton, Silver Sword, U.S. Silver, Wisconsin.  
S & M Recs., 6777 Hollywood Blvd., 9th fl., Hollywood, Calif. 90028. Tel: (213) 466-4352. Pres. Charles Emmons; VP & A&R John Condon.  
S M C, see Spanish Music Center.  
S M I, see Audiofidelity.  
S P E B S A (Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America Inc.), 6315 Third Ave., Kenosha, Wis. 53141. Tel: (414) 654-9111.  
S P Q R, see Legrand-Norfolk.  
S R I Recs. & Tapes/Halpern Sounds, PO Box 720, Zip 94302, 260 Sheridan Ave., Palo Alto, Calif. 94306. Tel: (415) 493-3344. Pres. Steven Halpern; Admin. Ass't: Joyus Allbright; PR: Joel Goldfus.  
Labels: (Owned) Halpern Sounds, Open Channel Sound Co., SRI.  
S S S Int'l, see Shelby Singleton.  
S W S Org. Inc., 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 737-8106, 586-1451. Telex 224600. Pres. Sverre Sundman.  
Int'l branches: Sweden—Bastun Studio AB, Scandinavian Music Dist'n AB, Scandinavian SWS Music AB. Labels: (Owned) SWS, (distributed) Arctic (Norway), Love (Finland), Mudist (Sweden), YTF (Sweden).  
Int'l reps.: Denmark (Metronome), Finland (Love), Germany (Bellaphon, Orron), Sweden (Scandinavian Music Dist'n).  
Sabia (Brazil), see Brasilia.  
Sabre Rec. Co., PO Box 90612, Nashville, Tenn. 37209. Tel: (615) 646-1974. Pres.: Ray Reeves.  
Labels: (Owned) Barricade, Sabre.  
Sacred, see Word.  
Safari Recs. Co., 139 Maryland St., El Segundo, Calif. 90245. Tel: (213) 322-5460.  
Labels: (Owned) Accion, Corito, Coro, Safari, (distributed) Calibre, Libelula, Magneto.  
Saga, see CMS.  
Sagittar, see Texas Sound.  
Saguaro, see Boyd.  
Sahara, see Music Resources.  
Salsoul Recs., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-7340. Telex: 236464. Bd. Chm. Stan Cayre; Pres. Joe Cayre, Exec. VP A&R: Ken Cayre, Sr. VP: Promo.: Chuck Gregory, Nat'l Artist Development Dir.: Priscilla Chatman; Nat'l R&B Promo. Dir.: Connie Johnson; Assoc. Nat'l Disco Promo.: David Rodriguez, Ellen Galloway, Nat'l Disco Radio Promo. Chuck Rush; Nat'l Secondary Promo.: Amy Rothlein. (Distributed by RCA)  
Labels: Bethlehem, Differant Drummer, Free Spirit, Gold Mind, Salsoul.  
Int'l reps.: Australia (RCA), Austria (Musica Schallplatten), Benelux (Phonogram), Brazil (Top Tape), Canada (RCA), Caribbean (Dynamic Sounds in Jamaica), Colombia (Codiscos), Denmark (Hede Nielsen), Dominican Republic (Dominica de Discos), Ecuador (IFESA), El Salvador (Leo), Finland (Discophon), Germany (Teldec), Greece (Minos Matsas), Guatemala (Leo), Hong Kong (Pro Grammy), India (EMI), Israel (K-Tel), Italy (RCA), Jamaica (Dynamic Sounds), Japan (Nippon Phonogram), Malaysia (Pro Grammy in Hong Kong), Mexico (Sonida & Ritmo), Norway (Disco), Panama (Promo), Peru (IEMPSA), Philippines (Disc Corp.), Singapore (Pro Grammy in Hong Kong), South Africa (CCP), Spain (Ariola-Eurodisc), Sweden (Electra), Turkey (Gruenberg Ticaret), UK (EMI), Venezuela (CBS).  
Salsoul (Salsa), see Mercana.  
Salt City Recs. Inc., PO Box 162, 3697 N. 600 East, Provo, Utah 84601. Tel: (801) 224-1775. Pres. Stan Bronson; VP: Steve Bronson; Sales Mgr.: Milt Fletcher.  
Labels: (Owned) Proud Earth, Salt City.  
Salt of the Earth Recs., 3282 Catalina Ave., Santa Clara, Calif. 95051. Tel: (408) 243-0168. Pres. Mark Aaron. VP A&R: Chris Aaron.  
Salvation, see Creed Taylor  
Sam Prod'n's, 41-43 39 St., Long Island City, N.Y. 11104. Tel: (212) 786-7667. Telex: 235976. Owner Sam

Weiss; Promo & Mktg. Dir. Daniel Glass (Distributed by CBS).  
Sami, see DGJ.  
Sandcastle Recs., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Owners: Mark Cosmedy, John Shoup; VP Tom Morgan.  
Branches: Studio City, Calif., 4045 1/4 Radford Ave. Zip 91604. Tel: (213) 985-7933—New Orleans, La., 337 Rue Chartres Zip 70130. Tel: (504) 529-4195.  
M R Sand & Co., PO Box 2255, 6211 Milan Rd., Sandusky, Ohio 44870. Tel: (419) 625-0028  
San-Lyn Group, Box 46, 414 Cortland Ave., Syracuse, N.Y. 13205 Tel: (315) 476-2779  
Labels: (Owned) Calumet, San-Lyn  
Sanskrit Recs., 4120 Excelsior Blvd., Minneapolis, Minn. 55416 Tel: (612) 920-9590. Pres. Keith Christianson  
Sarg (Rec'g Co.), 311 E Davis St., Luling, Tex. 78648. Tel: (512) 875-3350. Owner Charlie Fitch; Sales Mgr.: Sharon Mann; Promo.: Denise Fitch; A&R: Ben W. Fitch; Ass't Mgr. Celeste Fitch.  
Labels: (Owned) Double A, Rattler, Sarg.  
Sassafraz, see Mystic  
Sav-All, see HSE  
Savoy Recs. Inc., 342 Westminster Ave., Elizabeth, N.J. 07208 Tel: (201) 351-6800. NYC: (212) 962-3354. VP & Gen. Mgr. Fred Mendelsohn; Prod'r Milton Bigg-ham, Jazz Prod'r Robert Porter; Promo Mgr. Ben Middleton, Exec Ass't Helen Gottesman (Distributed by Arista).  
Scala, see Everest.  
Scandinavian, see Lindberg.  
Scaramouch Recs., PO Drawer 1967, Warner Robins, Ga. 31093. Tel: (201) 922-1955. Pres. R. Robert R. Kovach; Sec'y Judi L. Kovach.  
Scene Prod'n's, PO Box 1243, Beckley, W. Va. 25801. Tel: (304) 252-4836. Pres. Richard L. Petry; Gen. Mgr.: William Gent  
Labels: (Owned) Country Road, Rising Sun  
Int'l reps.: Philippines (Empire), Switzerland (Metronome)  
Scenerville Inds., 78-08 88 Ave., Woodhaven, N.Y. 11421. Tel: (212) 296-1877. Pres. & Mng. Dir. A. J. Kleinfeldt, VP & A&R R. L. Knudsen; A&R Dir. Jim Knudsen.  
Label: (Owned) Pulstrak.  
Sceptre, see Fee Bee.  
Don Schafer Promos., PO Box 57291, Dallas, Tex. 75207. Tel: (214) 339-5891/6166. Pres. Don Schafer; VP: Becky Schafer  
Labels: (Owned) Demand, Texas.  
Scolaron Recs., PO Box 441, Northridge, Calif. 91324. Tel: (213) 340-2752. Owner & Pres. David M. Seiden  
Scorgem Recs. (div. of LJO Ent. Co.), 152 W 42 St., Suite 406, New York, N.Y. 10036. Tel: (212) 840-3670. Pres. L. Johnson.  
Scorpio Ents. Inc., 38 Music Square E., Nashville, Tenn. 37203. Tel: (615) 256-3373. Pres. & A&R Dir. B.L. (Slim) Williamson; VP: Randy Moore; Promo.: Marty Williamson.  
Label: (Owned) Scorpion.  
Scorpion, see Scorpion Ents.  
Scotti Bros., see Atlantic.  
Scrimshaw Recs., 6943 Valjean Ave., Van Nuys, Calif. 91406 Tel: (213) 988-6746. Pres. Robert P. Gentile.  
Scripture in Song, see Tempo.  
Sea Cruise, see Ken Keene  
Sea-King, see Centaur in N.Y.  
Seal Prod'n's, 19 1/2 Free St., Skowhegan, Me. 04976. Tel: (207) 474-2375. Pres. Joel Ferris; Exec. Dir. Lunis Or-cutt.  
Labels: (Owned) New England Bay, Ocean.  
Sealsong, see Wormwood.  
Second Chance, see East Allegheny.  
Seeco, see Met Richmond.  
Ralph L. Seltzer Inc., 5243 Yarmouth Ave., Suite 26, Encino, Calif. 91316. Tel: (213) 705-1541. Pres. Ralph L. Seltzer; Ass't to Pres.: Shosh Byron  
Int'l branches: Australia, Germany, Spain, UK.  
Int'l firms represented: Dial (Spain), OctoArts (Philippines), Reveille (South Africa), Mal Sondock (Germany), Tapezar (Brazil), Trindade (Portugal).  
Semaphore, see Vantage.  
Seminar, see King Walk.  
Seminole, see Shiloh.  
Sequel, see Rik Tinory.  
Seraphim, see Capitol.  
Serenus Corp., PO Box 267, Hastings-on-Hudson, N.Y. 10706. Tel: (914) 693-9321. Pres. Paul Kapp  
Sesame Street Recs. (div. of Distinguished Prod'n's Inc.), 1 Lincoln Plaza, New York, N.Y. 10023. Tel: (212) 874-2700. Pres. Arthur Shimkin; VP Sales: Shy Raiken; Mktg. Dir. Arthur Denish. (SEE ADVERTISEMENT)  
Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St., Evansville, Ind 47711. Tel: (812) 423-1861. Pres. Edward W. Kretemeyer; VP: M. Lottes; Sec'y-Treas. Dorothy Pearce, Mgr. P. J. Hayden.  
Labels: (Owned) EKX, Seven Hills.  
1750 Arch Inc., 1750 Arch St., Berkeley, Calif. 94709. Tel: (415) 841-0216. Pres.: Tom Buckner, Exec. Dir.: Phil Sawyer; Concert Mgr.: Eva Soltes. Rec'g Eng.: Bob Shumaker  
Int'l rep.: Canada (Almada).  
Shadow Recs., 3346 Hennepin, Minneapolis, Minn. 55408 Tel: (612) 824-9491. Pres. Charles F. Campbell  
Shadybrook Recs. Ltd., 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-4782  
Shaffer, Hollywood, Calif., see Phono Rec Dist'g  
Shaffer Recs., 13412 Gladstone Ave., Sylmar, Calif. 91342. Tel: (213) 367-0214. Co-Owner & Chm.: Frank J. Jacobs; Co-Owner & Pres.: Mrs. F.J. Jacobs; Sales & Promo.: Deloris Ann.  
Shakin Recs., PO Box 10530, Jackson, Miss. 39209. Tel: (601) 922-5242, 981-8061. Bd. Chm. Joe Shamwell; Pres. Lee King; Dist'n Dir.: Julian Davis.  
Shanachie Recs., 1375 Crosby Ave., Bronx, N.Y. 10461. Tel: (212) 792-5388. Pres.: Daniel Michael Collins; Prod'n Richard Nevins.  
Labels: (Owned) Shanachie, (distributed) Claddagh (Ire-

land), Dolphin (Ireland), Gael-Linn (Ireland), Inchechronin (Ireland), Innisfree, Mulligan (Ireland), Oats (Ireland), Oldie Blues (Netherlands), Release (Ireland), Sonet (Sweden), Tara (Ireland), Topic (UK), Transatlantic (UK), Int'l reps.: Australia (Larrikin), Canada (Almada), France (DAM), Ireland (CBS, Tara), Netherlands (Munich), Sweden (Sonet), UK (Croisin, Spartan).  
Shawmut Recs., see Casa Grande.  
She, see Atlantic.  
Don D. Sheets Prod'n's, Box 212, Rt. 3, Nashville, Ind. 47448. Tel: (812) 988-2000. Co-Owners/Prod'r's: Don D. & Marti Mae Sheets.  
Labels: (Owned) CVS, Delmart, Little Nashville.  
Sheffield Lab Inc., PO Box 5332, Santa Barbara, Calif. 93108. Tel: (805) 969-4744; WATS (800) 235-5737. Pres. Douglas Sax; VP & Treas. Lincoln Blomhof; Sec'y Robert Louis.  
Int'l reps.: Australia (Megasound), Belgium (Mayorga), Canada (Gray), Denmark (SAC), France (Delta), Germany (Audio Int'l), Italy (Audio SNC), Japan (Marutani), Netherlands (Durob), Nigeria (Quintessence in UK), Norway (Mayco Agentur), Singapore (Singapore Audio), South Africa (Symphonia), Spain (Atoia), Sweden (Sven Eriksson), Switzerland (Young), Tahiti (Cida), UK (Regent). (SEE ADVERTISEMENT)  
Shelter Rec'g Co. Inc., 5112 Hollywood Blvd., Hollywood, Calif. 90027. Tel: (213) 660-1605. Telex 674981. Pres. Denny Cordell; Gen. Mgr. Bernadette Gorman; A&R Nick Basich.  
Int'l reps.: Australia (Festival), Austria (Ariola-Eurodisc in Germany), France (Arabella), Germany (Ariola-Eurodisc), Greece (CBS), Italy (Ariston), Japan (Nippon Phonogram), Netherlands (Ariola-Eurodisc), Scandinavia (Ariola-Eurodisc in Germany), South Africa (Gallo), South America (Phonogram in Netherlands), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc in Germany), UK (Island).  
Sherri, see Startown.  
Shiek, see Aladdin  
Shield, see TK.  
Shih Shih Wu A Recs. Inc., 8120 Oakland Ave. S., Bloomington, Minn. 55420. Pres. Milo Fine.  
Shiloh Recs., 215 Ave. Del Mar, San Clemente, Calif. 92672. Tel: (714) 498-4330. VP Sales Dale M. Davis; A&R Dir. Gene A. Humphrey; Nat'l Music Dir.: Floyd "Gib" Gilbeau; Creative Arts Dir.: Pete Kleinow.  
Labels: Revelation, Seminole, Vantage.  
Int'l reps.: Finland (Quality), Italy (Hi-Fi), Japan (Disc Center, Pooch Yokochi), Norway (Norsk Musikforlag), UK (Mike's Country Music Room, Projection).  
Shire, see Stormwood.  
Shooting Stars Recs. Co., PO Box 1294, Omaha, Neb. 68101. Tel: (402) 397-9052/7049. Pres. Edward Thomas Weldon; Exec. VP & Gen. Mgr. Clair Edward Weldon, VP Prod'n: James Monroe Walter, Treas.: Betty Lou Weldon; Mktg. Dir.: Gary Albert Weldon; Chief Eng. & A&R: Mike Mulaney.  
Shout, see Bang.  
Showcase, see World Int'l.  
Showstoppers, see Ziv.  
Showtime, PO Box 40074, Washington, D.C. 20016. Tel: (202) 397-6952. Exec. Pres.: C. Ables, Gen. Mgr.: B. Salles.  
Showtime, La., see Modern Sound  
Shylden, see Red Greg.  
Shur-Tinga, see Styletone.  
Sidewalk Hot Jazz Orch., see Lakco.  
Sierra/Briar Recs., PO Box 5853, Pasadena 91107; 11312 Santa Monica Blvd., Suite 7, Los Angeles, Calif. 90025. Tel: (213) 477-1438. Exec. Dir.: John M. Delgatto; Mng. Dir.: Marsha Necheles; Sales & Promo. Dir.: Rod Larnan; Art Dir.: Vicki Nadsady; Gen. Counsel: S.D. Ashley; Accounting Dir.: Steve Chapman; A&R Dir.: Gene Parsons.  
Labels: (Owned) Briar, Sierra, (distributed) Regency  
Int'l reps.: Austria (Ariola), Belgium (Ariola-Eurodisc), France (Arabella Eurodisc), Germany (Ariola-Eurodisc), Italy (Caru, Hi-Fi, Millerecords), Japan (BOM, Disc Center, Disc Union, Harmony House, Music Rec. Shop, Pooch Yokochi, Shinjuku, Tony's Recs.), Netherlands (Ariola-Eurodisc), Spain (Ariola-Eurodisc), Sweden (Country Music Center), Switzerland (Ariola-Eurodisc), UK (Mike's Country Music in Scotland, Swift).  
Sierra Wave, see Kicking Mule.  
Signature Gramophone Co. Ltd., 1414 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 751-0322. Contact: Bob Thiele.  
Silk Purse, see Bay.  
Silverbird, see Rob-Lee  
Silver Blue Recs., 220 Central Park S., New York, N.Y. 10019. Tel: (212) 586-3535. Pres. Joel Diamond. (Distributed by TK Prod'n's)  
Silver Cloud Recs., 65 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-4410.  
Silver Shadow, see Rolashed  
Silver Sword, see SIPRA.  
Simon Says, see Record Guild.  
Sinbad, see Crimson Dynasty.  
Sine Qua Non Prod'n's Ltd., 25 Mill St., Providence, R.I. 02904. Tel: (401) 521-2010. Pres.: Samuel S. Attenberg; VP: Joan Groves.  
Branch: Los Angeles, Calif., 1362 Lucile Ave. Zip: 90026. Tel: (213) 666-6082. Sales Mgr. John Ierardi.  
Labels: (Owned) Americana, Bitter Sweet Jazz, Masterpiece, Meet the Classics, Perceptive, Sine Qua Non, Superba.  
Sinergia Inc., 46-003 Alalao St., Kaneohe, Hawaii 96744. Tel: (808) 235-2940. Pres. & Treas. Peter Coraggio; VP & Sec'y: Sheryl Coraggio.  
Sing, see Skylite-Sing.  
Singcord, see Singspring.  
Shelby Singleton Corp., 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 385-1960. Cable SHELREC. Telex: 3711222. Pres.: Shelby S. Singleton Jr.; VP: John A. Singleton; VP Mktg.: Dick Bruce; Promo. Dir.: Tom McConnell.  
Labels: (Owned) Plantation, SSS Int'l  
Singspiration Rec'g's (div. of Zovendon Corp.), 1415 Lake Dr. SE, Grand Rapids, Mich. 49506. Tel: (616) 459-6900.



**Labels:** (Owned) Milk & Honey, Singcord, Supreme Sirco Recs. Inc. (sub. of Seabrook Int'l Corp.), 22 Pine St., Freeport, N.Y. 11520. Tel (516) 546-8008. Bd. Chm. Anthony Ferrante; Pres. Bill Seabrook; VP Mark Seabrook; VP Promo. Jolonda Aeyers

**Labels:** (Owned) Flying Hawk, Sirco.

**Int'l reps.:** Argentina (Circle Line), Benelux (Money Tree in Netherlands), Brazil (Tapecar), Chile (Circle Line in Argentina), Germany (Decca), Greece (Greek Communications), UK (Decca), Uruguay (Circle Line in Argentina).

**Sire Recs. Co.,** 165 W. 74 St., New York, N.Y. 10023. Tel (212) 595-5500. Cable BULHORIZON. Telex 62822 Pres.: Seymour Stein; Ass't to Pres. Michael Rosenblatt; VP Bus. Affairs Jonathan Brett; VP Artist Development Ken Kushnick; VP Sales & Mktg. John Montgomery; Singles Promo. Co-ord.: Sue Emil; Controller Nannette Rogoff; Press Officer Audrey Strahl; Creative Servs. Co-ord. Glona Robinson; Int'l & Prod'n Dir. John Gillespie. (Distributed by Warner Bros.)

**Branch:** Burbank, Calif., 3300 Warner Blvd Zip 91510. Tel (213) 846-9090. VP Promo. Mark Nathan; Nat'l Promo Dir.: Richard Sargent.

**Int'l branch:** England.

**Labels:** (Owned) Blue Horizon, Real, Sire.

**Int'l reps.:** Australia (WEA), Benelux (WEA), Brazil (WEA), Denmark (Metronome), France (Pathe Marconi), Germany (Ariola-Eurodisc), Greece (General Publ'g), Italy (RCA), Japan (Nippon Phonogram), New Zealand (WEA), Scandinavia (Phonogram), Spain (Hispanavox), UK (WEA), Yugoslavia (Jugoton).

**Sir Lion Recs. Co.,** 455 W. Hanover St., Trenton, N.J. 08618. Tel (609) 989-9202. Pres. O. Weather.

**Sister Sun, see Olivia.**

**Sivatt Music Co. Inc.,** PO Box 7172, Greenville, S.C. 29610. Tel (803) 269-5529. Pres.: Jesse B. Ewate.

**Labels:** (Owned) Brand-X, Pioneer.

**Six Shooter, see Colonel Buster Doss.**

**Skill Recs.,** 4154 NW 79 Ave., Miami, Fla. 33166. Tel (305) 591-2427. Pres. Laurence H. Shiller

**Branch:** New York, N.Y., 100W 57 St. Zip 10019.

**Skye, see QCA in Calif.**

**Sky-High, see King Rec. Dist.**

**Skylite, see Skylite-Sing.**

**Skyrite Country, see Skylite-Sing.**

**Skyrite-Sing Inc.,** 1008 17 Ave. S., Nashville, Tenn. 37212. Tel (615) 244-6116. Pres. Joel E. Gentry; VP Mktg. Carl L. Gentry.

**Labels:** (Owned) Christian Faith, Christian Folk, Sing, Skylite, Skylite Country, Stateswood, Temple.

**Slade Rec. Co.,** Box 536, Crookston, Minn. 56716. Tel (218) 281-3862. Owner: Gary Emerson.

**Sleeping Giant Recs.,** PO Box 451, 847 Springfield Hwy., Goodlettsville, Tenn. 37072. Tel (615) 859-2820. Pres. Sidney Prosen; Treas. Florence Heitowitz; Music Co-ord. Stan Free.

**Branch:** Jackson Heights, N.Y., 80-08 35 Ave. Zip 11372. Tel (212) 651-8213.

**Slide, see McKinnon.**

**Small Independent Prod'n & Rec. Assocs., see SIPRA.**

**Smile, see La Val.**

**Smithsonian Collection, see Smithsonian Institution.**

**Smithsonian Institution, Performing Arts Div.,** Washington, D.C. 20560. Tel (202) 381-6525.

**Label:** (Owned) Smithsonian Collection.

**Snowdrop Recs.,** 400 First National Bank Tower, Garland, Tex. 75040. Tel (214) 272-8536. Contact: Dick Roth.

**Soap Opera Recs.,** 9 E. 46 St., New York, N.Y. 10017. Tel (212) 661-2106. Pres.: Larry Levinson; Sec'y-Treas. Neil Warner; VP A&R: Phyllis Levinson; A&R: Irwin Finger.

**Society for Forgotten Music, see Contemporary.**

**Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America Inc., see SPEBSQSA.**

**Software, see QCA in Calif.**

**Solar, Calif., see Mystic.**

**Solar, N.Y., see RCA.**

**Solid Gold, see Bang.**

**Solid Recs.,** 6101 Ridgeview Ave., Baltimore, Md. 21206. Tel (301) 254-7354. Gen. Mgr. George Brigman.

**Solid Rock, see Word.**

**Solid Smoke Recs.,** PO Box 22372, San Francisco, Calif. 94122. Tel (415) 731-0500. Contacts: Marty Arbutich, Rick Tolmach.

**Label:** (Owned) Home Run.

**Solo, see Rico.**

**Solo Plus, see Blue River.**

**Soma Recs.,** 5105A Golden Ln., Las Vegas, Nev. 89119. Tel (702) 739-9606. Pres. Phil Gitelman; VP: Barry Goldsmith.

**Som (Brazil), see Brasilia.**

**Somerset, see Alshire.**

**Som/Maior (Brazil), see Fermata.**

**Sonar Recs. Corp.,** PO Box 455, Bronx, N.Y. 10463. Tel (212) 549-1770. Pres.: Norman E. Mendenhall; VP Jack W. Garner; Promo. Mgr. K. Marani.

**Labels:** (Owned) Hammar, Sonar.

**Sonata Recs.,** 4304 Del Monte Ave., San Diego, Calif. 92107. Tel (714) 222-3346. Pres. A&R Paul DiLella; VP Joseph DiLella; Sales Mgr.: Melba Lee Newberry; Promo. & Dist'n. Helen DiLella.

**Sonet (Sweden), see Shanachie.**

**Sonet USA, see Kicking Mule.**

**Songbird, see MCA.**

**Song Request Magazine, see Olenik.**

**Songs by Sommers, PO Box 322, Silver Spring, Md. 20907. Tel (301) 946-9039. Owner: Henry J. Sommers.**

**Labels:** (Owned) Songs by Sommers; (distributed) Advance.

**Sonic, see Iowa Great Lakes.**

**Sonicarts, see Sonic Arts.**

**Sonic Arts Corp.,** 665 Harrison St., San Francisco, Calif. 94107. Tel (415) 781-6307. Pres. Leo de Gar Kulka. Exec. VP: Herbert P. Haas; VP Artistic Development J.M. Speck; VP Direct Mail Kenneth Kew; Gen. Mgr. Admin. Lydia Terry; Creative Servs.: Leontine L. Kulka. Graphics: Wayne Pope.

**Int'l branch:** Germany.

**Labels:** (Owned) Authentic, Autograph, Captain, Dimension Six, Direkt to Disk, Golden Soul, Laboratory Series,

Nostalgia, Repertoire, Sonicarts, Super Dimension Six, Washboard, (distributed) Star (Switzerland).

**Sonido Int'l, see Marsal.**

**Sonolux, see Discolando.**

**Sonotropic, see Musitron.**

**Sonnre Mercantile Corp.,** PO Box 607, 22802 Pacific Coast Hwy., Malibu, Calif. 90265. Tel (213) 456-2460. Pres.: Bob Cotterell; Gen. Mgr. Dave Foster.

**Labels:** (Owned) Creative Sound, Sonrise; (distributed) AB (Street Level), Deep Roots, Lamb & Lion (selected), Mighty Wind

**Sonytone Recs.,** PO Box 567, Santa Barbara, Calif. 93102. Tel (805) 965-3784. Pres.: Peter F. Feldman; VP Toni Young

**Labels:** (Owned) Hen Cackle, Sonytone; (distributed) Red Clay.

**Int'l reps.:** Australia (Folkways), Germany (Bear), Japan (BOM).

**Soul, see Motown.**

**Soul City, see East Allegheny.**

**Soul City Recs.,** 10609 Budlong, Los Angeles, Calif. 90044. Tel (213) 779-7875.

**Soul Deep, see Indt.**

**Souled Out, see Tom Bee.**

**Soulin', see Warren.**

**Soulmate (Italy), see Rounder.**

**Soul Merchant, see Paramount-West.**

**Soul Mine, see Boddie.**

**Soul-Po-Tion, see Gwen.**

**Soul Roll, see Tom Bee.**

**Soul Set, see La Val.**

**Soul Sounds Unlimited Rec'g Co.,** PO Box 24230, Cincinnati, Ohio 45224. Tel (513) 681-1403. Co-Owner Alvin Don Chico Pettijohn

**Soutown, see SIPRA.**

**Soultrack, see Startown.**

**Soul Unlimited, see Modern Sound.**

**Soundbook, see Caedmon.**

**Sound 80 Inc.,** 2709 E. 25 St., Minneapolis, Minn. 55812. Tel (612) 721-6341. (Distributed by Nautilus)

**The Sound Environment Rec'g Series, 5421 S. 84 St.,** Lincoln, Neb. 68516. Tel (402) 423-8736. TWX: (910) 621-8240. Pres.: Bob Bailey; VP: Bill Hendrix.

**Branch:** St. Paul, Minnesota, 1236 Lincoln Ave. Zip: 55105. Tel (612) 690-2707. Prod'n/Eng'g: Russ Borud.

**Sound Inc.,** 56880 North Ave., New Haven, Mich. 48048. Tel: (313) 749-5182.

**Labels:** (Owned) Cupid, IRM, International Folklore, Keepsake, Trash, Universal Sound.

**Soundmate, see Caprice.**

**Sound-Off Recs.,** 200 N. Long Beach Blvd., Compton, Calif. 90221. Tel (213) 637-5845. A&R: Johnny Cannon.

**Sound of Money, see Vantage.**

**Sound Plus, see TK.**

**Sounds of the Caribbean, see Request.**

**Sounds of Winchester, 314 Lanny Dr.,** Winchester, Va. 22601. Tel: (703) 667-9379. Pres. Jim McCoy; VP: R.J. Alford Jr.; Sec'y Bertha McCoy.

**Labels:** (Owned) Alear, Winchester.

**Sounds Reasonable, 2000 P. St. NW, Washington, D.C.** 20036. Tel (202) 457-0852

**Sounds South Recs. Inc.,** 203 Culver Ave., Charleston, S.C. 29407. Tel (803) 766-2500. Pres.: Harold Thomas; VP/A&R: Michael Thomas.

**Labels:** (Owned) Sounds South, Wahr.

**Int'l rep.:** Belgium (Supreme)

**Sound Stage 7, see Monument.**

**Sound III, see Tempo.**

**Soundwaves Recs.,** 1204 Elmwood, Nashville, Tenn. 37212. Tel (615) 385-0900. (Distributed by Nationwide Sound)

**Labels:** (Owned) Candle, Phono, Soundwaves.

**Sountrak, see Sunbeam.**

**Source Recs. Inc.,** 1902 Fifth Ave., Los Angeles, Calif. 90018. Tel: (213) 731-0693. Pres. Logan H. Westbrook; (Distributed by MCA)

**Sourwood Mountain, see June Appal.**

**South Breeze Recs.,** 1018 16 Ave. S., Nashville, Tenn. 37212. Tel (615) 255-8635.

**Southern Bell, see East Allegheny.**

**Hal Southern Prod'ns, Box 4234, Panorama City, Calif.** 91412. Tel (213) 786-6957. Pres. Hal Southern; VP: Gracie Dee.

**Labels:** (Owned) Country Gold, Ivory.

**Southern Library of Rec'd Music, see Peer-Southern.**

**Southern Wing, see Reflection Sound.**

**Southland, see Jazzology-GHB.**

**So. Philly Prod'ns Inc.,** 1221 Bainbridge St., Philadelphia, Pa. 19147. Tel (215) 546-1808. Opns. Dir.: John N. D'Anastasio; A&R: Mike Forte, Bruce Weeden; Admin. Ass't: Cheryl Solem

**Label:** (Owned) Philly World

**Souvenir, see Art.**

**Sovereign Rec. Corp.,** 1619 Broadway, Suite 411, New York, N.Y. 10019.

**Space Recs.,** 2037 Alvarado Dr. NE, Albuquerque, N.M. 87110. Tel (505) 268-8405.

**Spanish Music Center Inc.,** Belvedere Hotel, 319 W. 48 St., New York, N.Y. 10036. Tel (212) 582-4280. Owner: Gabriel Oller.

**Labels:** (Owned) Coda, Pro-Arte, SMC.

**Spark, see Peer-Southern.**

**Sparrow Recs. Inc.,** 8587 Canoga Ave., Canoga Park, Calif. 91304. Tel (213) 998-1733. Pres. Billy Ray Hearn; Ass't to Pres. Adeline Griffith, Nat'l Mktg. Dir. Steven Potratz.

**Labels:** (Owned) Birdwing, Sparrow; (distributed) Spirit.

**Int'l reps:** Australia (Spotlight), Canada (Word), UK (Word).

**Specialty Recs. Inc.,** 8300 Santa Monica Blvd., Los Angeles, Calif. 90069. Tel (213) 656-7711. Pres. Art Rupe; VP Sales & Mktg. Rosemary Patterson.

**Specs, see Gusman.**

**Phil Spector Int'l, PO Box 69529, Los Angeles, Calif.** 90069. Tel (213) 846-9900. Pres.: Phil Spector; Admin. Dir. Donna Sekulidis; Bus. Admin. & Legal Counsel: Martin Machat; Int'l Dir. Tony Bramwell, Int'l Pub. Dir. Avril Giacobbi.

**Spectrum Recs.,** PO Box 757, San Carlos, Calif. 94070. Tel: (415) 593-9554. Pres.: Paul Weaver.

**Spider Recs. Inc.,** 20780 Winchester, Southfield, Mich. 48076. Tel: (313) 356-4989. Pres. Arnold E. Tencer; Exec. VP & Gen. Mgr. Joel H. Zuckerman.

**Spigot, see Spiral.**

**Spina Music, 2232 Vista Del Mar Pl., Hollywood, Calif.** 90068. Tel: (213) 467-6018. Pres.: Harold Spina; Sec'y-Treas.: Edith Spina.

**Labels:** (Owned) Arc, Argyle

**Spindrift Recs.,** PO Box A, Trezevant, Tenn. 38258. Tel: (901) 669-7087. Pres.: Bill Stottlemeyer.

**Spintl Recs.,** 3008 Belden Dr., Los Angeles, Calif. 90068. Tel (213) 469-2719. Pres.: Nick Therry; VP: Bud Mathis.

**Spinn Recs.,** Box 100-N, RFD 3, Stuart, Va. 24171. Tel: (703) 694-6128. Owners: Frank W. Singleton, John F. Williams.

**Spin-Out, see Wesley.**

**Spiral Recs. Inc.,** 17 W. 60 St., Rm. 423, New York, N.Y. 10023. Tel: (212) 581-6985. Pres.: Harry Finfer.

**Labels:** (Owned) Pilgrim, Spigot, Spiral.

**Spiral, Pa., see Danny Luciano.**

**Spre, see West End.**

**Spirit, Calif., see Sparrow.**

**Spoken Arts Inc.,** 310 North Ave., New Rochelle, N.Y. 10801. Tel: (914) 636-5482. Pres. Dr. Arthur Luce Klein, VP Dr. Luce A. Klein; Admin'r: Harold Kaplowitz; Sales Promo.: Janice Mallin; Mktg. Servs. Dir.: Daryl O'Rourke; Art Dir.: Barbara Flynn; A&R: Christopher King.

**Labels:** (Owned) Helicon, Spoken Arts.

**Spooked Recs.,** 21544 Rambla Vista, Malibu, Calif. 90265. Tel: (213) 456-8862.

**Sports, see Lee Anderson.**

**Spring Recs. Inc.,** 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: Jules Rifkind; VP: Bill Spitzsky; Sec'y-Treas.: Roy Rifkind.

**Labels:** (Owned) Spring (distributed by Polydor), Event.

**Springboard Int'l Recs. Inc.,** 947 US Hwy. 1, Rahway, N.J. 07065. Tel: (201) 574-1400. Cable: SPRINGMUS. TWX (710) 996-5874, (510) 224-6043 (Int'l). Pres.: Dante J. Pugliese; VP & Controller: Sid Yallowitz; Int'l Mktg. Dir.: Mrs. Winnie R. Pisano.

**Nat'l sales office:** Los Angeles Calif., 8295 Sunset Blvd. Zip: 90046. Tel: (213) 654-6240. VP Opns.: John Salas.

**Labels:** (Owned) Buckboard, Happy Tunes, Mace, Mist-tetoe, Musicor, Springboard, Trip, Upfront.

**Int'l reps.:** Australia (Astor—Springboard, Festival—Musicor), Brazil (Som—Musicor & Springboard), France (Musidisc—Springboard), Japan (Nippon Phonogram—Springboard, Victor—Musicor), Mexico (Capitol), New Zealand (Allied—Springboard, Festival—Musicor), Panama (Onda Nueva—Springboard), South Africa (EMI), Spain (Palobal—Springboard), Switzerland (Musidisc in France—Springboard).

**Springwater (Canada), see Rounder.**

**The Stacy-Lee Label, 425 Park St., Hackensack, N.J.** 07601. Tel: (201) 488-5211. Pres.: Johnny Miracle; VP: Frank Joy; Treas.: Warren Payne; Sec'y: Aileen Joy; A&R: Kenny Luv.

**Labels:** (Owned) Banana, Inner Circle, Joy, Lions Den, Lotus, Lybra, Riot, Stacy-Lee.

**Stage Prod'ns Recs. Ltd.,** 189 W. Madison, Chicago, Ill. 60602. Tel: (312) 346-3173. Pres.: Willie Nance.

**Standy Recs. Inc.,** 760 Blandina St., Utica, N.Y. 13501. Tel: (315) 735-6187. Pres.: Stanley Markowski; VP: Andy Cittadino; Sales & Mktg.: Joyce Markowski.

**Stang, see All Platinum.**

**Stanyan Rec. Co.,** 8440 Santa Monica Blvd., Hollywood, Calif. 90069. Tel (213) 656-7311. Owner: Rod McKuen; Pres. & Gen. Mgr.: Wade Alexander; VP Promo.: Pamela Burns; Sales Mgr.: Georgi Griffith.

**Labels:** (Owned) Discus, Stanyan.

**Star, see National Music.**

**Star City, see Rose Hill.**

**Starcrest Rec. Co.,** 23200 Chagrin Blvd., Cleveland, Ohio 44122. Tel: (814) 455-7729. A&R Dir.: Frank J. Sonzala; Dist'n Co-ord.: Janice Scheppner; Mktg. Dir.: Mart Conn; Financial Mgr.: Billy Lang.

**Branch:** Erie, Pa., 2314 Peach St., Suite 1. Zip: 16502. Tel (814) 455-7729.

**Labels:** (Owned) Starcrest; (distributed) Wide World of Music.

**Starcrest Recs. Ltd.,** Box 23333, Nashville, Tenn. 37202. Tel: (615) 244-7827.

**Labels:** (Owned) Review, Starcrest.

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 Stark Recs. & Tape Co., 628 South St., Mount Airy, N.C. 27030. Tel (919) 786-2865. Owner & Pres. Paul E. Johnson.  
**Labels:** (Owned) Hello, Pilot, Stark, Sugarbear  
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 Star Song of California, see Consolidated Gospel.  
 Star Song, Tex., see Rivendell.  
 Star (Switzerland), see Sonic Arts.  
 Startown Recs., Box 151-A, Rt. 3, Hwy 82 W., Columbus, Miss. 39701. Tel (601) 327-9977. Pres. Allen White; Bus. Mgr. Annie Mae White. Sales Rep. Aldean Clements; Promo.: Lanthrus Marshall.  
**Branch:** Louisville, Ky., 5341 Halsey Court, Washington Park. Zip 40214. Tel (502) 366-4882. Rep Ron Lewis.  
**Labels:** (Owned) Dove, NFM, Soultrack. (distributed) Black Foot, Boliva, Cynthia, Jody, Lamb, Mable, NMI, New World, Pearly Gates, Sherr.  
 Starwest Recs., PO Box 21, Longview, Wash. 98632. Tel (206) 423-9085. Gen. Mgr. Mike Poe; Chief Eng.: Joe Gibson.  
 Stash Recs. Inc., PO Box 390, 106 Prospect Park W., Brooklyn, N.Y. 11215 Tel: (212) 965-3407. Pres. Bernard Brightman.  
**Int'l reps.:** Australia (Larrikin), UK (Jazz Horizons).  
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 Stax, see Fantasy/Prestige/Milestone/Stax  
 Steady Recs., 846 Seventh Ave., New York, N.Y. 10019. Tel (212) 757-3800. Pres. Art Trefferson.  
**Labels:** (Owned) Casset Major, Phonosonic, Premier, Steady.  
 Stentorian Inc., 8525 Seminole St., Philadelphia, Pa 19118. Tel (215) 248-5380, 247-2994. Pres. Keith R. Chapman. Sec'y-Treas. Sally Ann Chapman  
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 Stereo Fidelity, see Alshire.  
 Stereo Spectrum, see Dance-A-Thon.  
 Stet, see DRG Recs.  
 Stiff/Columbia, see CBS  
 Stiff/Epic, see CBS.  
 Stinson Recs., PO Box 3415, Granada Hills, Calif. 91344 Tel (213) 368-1612. Pres. Jack M Kall  
**Int'l reps.:** Colombia (Ramirez), Mexico (Gomez), UK (Free Reed).  
 Stone Gold Recs., PO Box 1302, 906 W. Queen St., Hampton, Va. 23661. Tel (804) 380-9640. Pres. Daniel Goldstone; VP Quincy Lee; A&R/Promo Dir. Alex Goldstone; Sales Mgr. Hugh Wilks  
 Stonehedge, see Jersey Coast  
 Stone Post Rec. Co., Box 1213, Emporia, Kan. 66801 Tel (316) 343-2727. Pres. & A&R Dir. Richard Bisterfeldt; VP John Richard; VP Sales & Mktg. Jack Bisterfeldt, Mktg. & Disco Co-ord. Jann Bisterfeldt.  
 Stoneware Recs. Inc., 2817 Laura Koppe, Houston, Tex. 77093. Tel (713) 697-7867.  
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 Storyteller Series, see Indi.  
 Storyville Jazz, see Moss.  
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 Strata-East Recs. Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel: (212) 691-9294. Cable SEFONIC. Telex 234104. Chief Officers: Charles Tolliver, Stanley Cowell.  
 Strate-8, see Fortune.  
 Street Level, see Consolidated Gospel.  
 Streke, see Periscope.  
 String (UK), see Rounder.  
 Stripe 99, see Pennant.  
 Stud Guy, see Old Dominion.  
 Studio Q, see QCA in Calif.  
 Studio 7, see Vee Jay.  
 Studio 17, see Revonah.  
 Styletone Recs., 254 E. 29 St., Suite 7, Los Angeles, Calif. 90011. Tel (213) 748-6074. Pres. Jerry Hooks.  
**Labels:** (Owned) Groundhog, Hooks, Hooks Bros., J&J, Shur-Tinga, Styletone.  
 Su-Ann, see HSE.  
 Subbarao, see IRDA.  
 Sue Int'l, see Jupiter Jazz.  
 Sugarbear, see Stark.  
 Sugarbush, see Reflection Sound.  
 Sugar Hill Recs., PO Box 4040, Duke Sta., Durham, N.C. 27706. Tel: (919) 489-4349. Pres. Barry Poss. VP David Freeman; Promo. Chet Rhodes.  
**Int'l reps.:** Canada (Almada), Japan (80M), UK (Mike Craig).  
 Sugar Hill, Va., see County.  
 Sugar-Soul, see Otoo.  
 SuiteWinds Prod'n's Inc., PO Box 27344, Los Angeles, Calif. 90027. Tel (213) 665-6006.  
 Summer, see Cord.  
 Summit, see CMS.  
 Sunbeam Recs. Inc., 13821 Calvert St., Van Nuys, Calif. 91401. Tel (213) 994-7791.  
**Labels:** (Owned) Sountrak, Sunbeam.  
 Sunbird, see Waltnr.  
 Suncat Recs. (div. of Suncat Entertainment), PO Box 66, Manhattan Beach, Calif. 90266. Tel (213) 371-9578. Cable SUNREC. Pres. Gary Young; VP A&R Larry Thatt; VP Promo. James Morris, VP Sales Ed Cardinali, VP Adv. Mark McPhail, VP Country A&R Ken Saterlee; VP Special Prods.: Shaun Hicks, VP Disco A&R Craig Moulton; Tape Sales Mgr. Timothy Timm  
**Branch:** Oklahoma City, Okla., 3313 NW 41 St. Zip 73112. Tel (405) 947-5907. Pres. Ron Hicks, VP Gordon Johnston.  
**Int'l branches:** Canada, Venezuela  
**Labels:** (Owned) Suncat, Windi, Windi-South (Venezuela); (distributed) Calabass, My Rec Co., Nova-Sol Suncoast Recs., PO Box 5208, Clearwater, Fla. 33518 Tel (813) 446-2914. Pres. Earl Wagenseller.  
 Suncountry Prod'n's Inc., 14 E. Second St., Tucson, Ariz. 85705. Tel (602) 792-3194. Pres. Fred Knipe; VP Jim Bastin; A&R Dir. Steve Chandler  
**Label:** (Owned) Bandolier.  
 Sundown Recs., Box 258, Rt. 1, Carnere, Miss. 39426 Tel (601) 798-7099. Owner Vern Pullens, Pub. Ed Bruce Dixon.  
**Branch:** Nashville, Tenn., 1204 Elmwood Ave. Zip 37202. Tel (615) 385-2704. Owner Joe Gibson.  
 Sun Dyl Recs., 312 Sharon Ave., Marshalltown, Iowa 50158. Tel (515) 752-3198. Dirs. Allan Lund, David Hofer, Jerry Carberry.  
 Sun-Glo Recs. Inc., 12911 SW 82 Terr., Miami, Fla. 33183 Tel (305) 279-2523. Pres. Samuel Solomon Jr., Exec VP Willie W. Harvey  
**Labels:** (Owned) Sun-Glo, Tempus  
 Sun Int'l Corp., 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel (615) 385-1960. Cable SHELREC. Telex 311222. Pres. Shelby S. Singleton Jr., VP John A Singleton; VP Sales Richard Bruce. Promo Dir Tom McConnell.  
 Sunny Day Prod'n's, 1931 SE Morrison, Portland, Ore. 97214. Tel (503) 238-4525. Pres. Russell E Gorsline  
**Label:** (Owned) Criket.  
 Sunrise Recs., 1845 W. Empire Ave., Burbank, Calif. 91504. Tel (213) 843-4444.  
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 Sun-Scape Recs., PO Box 42725, Tucson, Ariz. 85719 Tel (602) 297-9422  
**Int'l branch:** Canada  
 Sunshine Country Recs., PO Box 31351, Dallas, Tex. 75231. Tel (214) 694-1155. Pres. Bart Barton, VP's B. C. Bramlett, Mike Anthony, Nat'l Sales Rusty James Yatahey  
**Labels:** (Owned) SCR; (distributed) Branch Int'l, Vertex, Yatahey  
 The Sunshine Group Ltd., 800 S. Fourth St., Philadelphia, Pa. 19147 Tel (215) 755-7000. Pres. & Gen. Mgr. Walter B. Kahn, Legal & Bus. Affairs Eric Lipman, Comptroller Barry Schwartz, A&R Rick Kums; Pub & Promo. Jackie Stone  
**Label:** (Owned) Grand Prix.  
 Sunshine Sound, see TK  
 Superba, see Sine Qua Non  
 Super Bad Recs., 14001 Mont Ave., Cleveland, Ohio 44118. Tel (216) 371-3965. Pres. Roger Hatcher, VP Janice Hatcher.  
 Super Dimension Six, see Sonic Arts  
 Super-8, see Cadet Recs.  
 Superior, see Ansonia  
 Superior Sound Studio, Rockland Rd., Hendersonville, Tenn. 37075. Tel (615) 824-5141.  
**Labels:** (Owned) Message, Rockland Road, Superior  
 Super Star, see Phono Rec. Dist'g  
 Supreme Rec. Co., 110 21 Ave. S., Nashville, Tenn. 37203 Tel (615) 327-1050. Owner Thomas H Walls, Promo Mgr. Allen B. Henson  
**Labels:** (Owned) Supreme, Timberhill  
 Supreme, Mich., see Singspiration  
 Sure Fire Recs., RFD 100, Lowell, Vt. 05447. Tel (802) 744-2710. Contact W. Warner. (Distributed by IRDA)  
 Sure Music & Rec. Co. Inc., PO Box 94, 39 N. Sprout Rd., Broomall, Pa. 19008. Tel (215) 356-2996.  
 Surf City Recs., Box 14, Hollywood, Calif. 90028 Tel (213) 851-3161. Pres. Gary M. Theroux, VP Robert L. Gilbert, Sales Mgr. Michael Slick, A&R Dir. Mark Charger, Opns. Mgr. Joan Holpuch, Creative Servs. Dusty Ann Smokie  
**Branch:** Northbrook, Ill., 4 Court of Harbinger Falls. Zip 60062. Tel (312) 564-3673. Mgr. M.E. Theroux.  
**Ass't Mgrs.** B.D. Prance  
**Labels:** (Owned) GTP, Rock's Greatest Hits, Surf City, (distributed) 80b  
 Surfside, see Hula  
 Surfside Hawaii Inc., 1365 Colburn St., Honolulu, Hawaii 96817. Tel (808) 847-0855  
**Labels:** (Owned) Lehua, Mahalo  
 Survivor Recs. Inc., 349 S. Lafayette Park Pl., No. 323, Los Angeles, Calif. 90057. Tel (213) 383-0720. Exec. Dir.: Jason Schwartz; Gen. Mgr. Richard Schulenberg  
 Susan, see Terock.  
 Svens-Disk, see Lundberg.  
 Swallow, see Flat Town.  
 Swallowtail Recs., Box 843, Ithaca, N.Y. 14850. Tel (607) 844-4535. Owner & Pres. Phil Shapiro.  
 Swan Song, see Atlantic.  
 Swedish Discophile (Sweden), see Worldtone  
 Sweet City, see Belkin  
 Sweetsong Recs., PO Box 2041, Parkersburg, W. Va. 26101. Tel (304) 485-0525. Pres. Roger L. Hoover  
**Labels:** (Owned) Mansion, Sweetsong.  
 Sweet Stuff, see Express.  
 Sweet Tooth, see Candy  
 Swinger, see Phono Rec. Dist'g.  
 Symposium Recs., 204 Fifth Ave. SE, Minneapolis, Minn. 55414. Tel (612) 331-5750. Pres. George Hanson  
**Labels:** (Owned) Flashlight, Symposium  
 Syntonic Research Inc., 175 Fifth Ave., New York, N.Y. 10010. Tel (212) 243-5434. Pres. Irv S. Teibel; VP Michael Kron; Prod. Mgr. Kip Kaplan; Research & Development Mgr. Russ Aarons; Adv. Mgr. M. Berman  
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 Syrnix (UK), see Worldwide Music Servs



- T C 8, see Rob-Lee  
 T E J, see Brookville  
 T H Rec. & Tapes Inc., 10124 NW 80 Ave., Hialeah Gardens, Fla. 33016. Tel (305) 558-2722. Pres. Wilhelm Ricken; VP Bernard Brecht; Gen. Mgr. & Sec'y Antonio Moreno Jr.; Int'l Co-ord. & Dir.: Carlos Vidal; A&R Dir.: Antonio Moreno Sr.  
**Branches:** Puerta de Tierra, P.R., 304 Fernandez Junco Ave. Zip 00906 Tel (809) 722-1344. Mgr. Frank Torres—San Antonio, Tex., 431 Linda Dr. Zip 78216. Mgr. Carlos Santa Cruz  
**Labels:** (Owned) Color, Lad. TH  
 T K D, see TK  
 T K Prod'n's, 495 SE 10 Court, Hialeah, Fla. 33010. Tel (305) 888-1685. Pres. Henry Stone, VP Steve Alaimo; VP Financial Affairs: Jack Krutish; Nat'l Sales Mgr. Jim Solmsom, Nat'l Mktg. & Mdsgr. Mgr.: Linda Fine, Prod. Affairs/Foreign & Domestic Dir. Katie Kahrs, Pub. Dir. Jae Zitzin, Prod'n Mgr. Ron Radom; Gospel Dir. Timothy Thomas; Nat'l R&B Promo. Mgr. George Chavous, R&B Promo Co-ord. Glynn Daniels, Nat'l Pop Promo. Moe Preskell, Pop/AOR Promo. Peggy Armstrong  
**Branches:** Los Angeles, Calif., 6464 Sunset Blvd., Suite 780. Zip 90028. Tel (213) 462-6238. West Coast Mktg. Mdsgr. & Sales Dir. Sandy Horn—New York, N.Y., 65 E. 55 St. Zip 10022. Tel (212) 752-0160. VP Special Projects & Nat'l Disco Promo Dir. Dan Joseph, Ass't to Nat'l Disco Promo Dir. Laurie Ingber, Mgr. Norman Rubin, Exec. Coast Mktg. Mdsgr. & Sales Dir. Steve Stephens  
**Labels:** (Owned) Alston, Amazon, Arth, Blue Candle, Bold, Brownstone, Cat, Clouds, Dash, Drive, Glades, Gospel Roots, Marlin, Reid's World, Roots, TK, TKD, Weird World, Wolf; (distributed) APA, 8NA, Chimneyville, Dial, Good Sounds, HDM, Inphasion, Juana, Kayvette, Konduko, LRC, Malaco, Muscle Shoals, Royal Flush, Sheld, Silver Blue, Sound Plus, Sunshine Sound  
 T M S Recs., 8833 Sunset Blvd., Penthouse, Los Angeles, Calif. 90069. Tel (213) 855-0881. Chief Exec. Thomas Schieno; Exec. VP Barney Fields  
 T-Neck, see CBS  
 T P M, see Loynpquan  
 T R Recs. Inc., 747 10 Ave., New York, N.Y. 10019. Tel (212) 582-5600.  
**Labels:** (Owned) Clave, Del Mundo Int'l, Disko-Mania, Latin Movement, Pina, TR  
 T R C Recs. (div. of TRC Corp.), TRC Mid-America Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel (317) 638-1491. Pres. R. Gary Schatzlein, VP & Gen. Mgr. K. Mark Clevenger, Prod'n Assoc.: George E. Wilson  
 T S K, see World Int'l  
 T S O P, see Philadelphia Int'l & CBS.  
 T 2 Topple, see Old Hat  
 T W C Entertainment Corp., GPO Box 2021, New York, N.Y. 10001. Tel (212) 691-4565. Pres. Thomas Schroeder, Sec'y & Rock Pop Promo. Mgr. Jerome Haggart; Treas. & Country Div. Mgr. Walter Balderson.  
 Tablighi, see Ray Lawrence.  
 Tabu, see CBS.  
 Tadarab, see Charma.  
 Taino, see Otoo.  
 Take Home Tunes' Rec. Co., Box 496, Georgetown, Conn. 06829. Tel (203) 544-8288. Prod'rs Bruce D. & Doris Chu Yeko  
**Branch:** Fort Lee, N.J., Box 15. Zip 07024. Tel (201) 224-5811  
**Labels:** (Owned) Broadway Baby, Original Cast  
 Takoma Recs. Corp., 9255 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 550-0171. Pres. Terry Ellis, A&R Denny Bruce, John Fahey, Nat'l Sales Mgr. Jon Monday (Distributed by Chrysalis)  
 Tall Man, see Pamlyn  
 Talpro Prod'n's Inc., 870 Seventh Ave., Suite 348, New York, N.Y. 10019. Tel (212) 581-4680. Cable AR-TALMADGE. Pres.: Art Talmadge, Promo. & Sales & Disco Contact Irwin Rawitz  
**Labels:** (Owned) Double Feature, Dynamo, Groove Sound, Talpro  
 Tamborin, see Musitron.  
 Tania, see Motown.  
 Tamm, see La Louisianne.  
 Tangent (UK), see Rounder  
 Tao Recs., PO Box 504, 4290 Acacia Ave., Bonita, Calif. 92002. Tel (714) 421-0865. Pres. & Gen. Mgr. Virginia Anderson; Exec. VP Robert Anderson Sr  
 Tappan Zee Recs. Inc., 100 W. 57 St., No. 20G, New York, N.Y. 10019. Tel (212) 765-0580. Pres. Bob James; Gen. Mgr. Peter Paul, Prod'r Jay Chattaway, Prod'r Eng. Joe Jorgensen; Prod'n Co-ord. Marion Orr, Prod. Mgr. J. Jaime Wilson. (Distributed by CBS)  
 Tara (Ireland), see Rounder & Shanachie  
 Tar Heel, see Jim Hall.  
 Tarheel, see McKinnon.  
 Taurus, see Auditorama.  
 Taxi Recs., 1740 Howard St., Chicago, Ill. 60626. Tel: (312) 274-5100. Owner Alan Krookrey.  
 Creed Taylor Inc., 1 Rockefeller Plaza, New York, N.Y. 10020. Tel (212) 489-6120. 80 Chm. Creed Taylor, Pres. Jerald Wagner, VP Sales & Mktg. Tom Wolff, Nat'l Promo. Dir. Bob Riley, Press Arnold J. Smith.  
**Labels:** (Owned) CTI, Kudu, Salvation, Three Brothers.  
**Int'l reps.:** Argentina (Microfon), Australia (Phonogram), Austria (Metronome), Belgium (Dureco), Brazil (Gravacoes Eletricas), Canada (RCA), Central America (Dideca), Colombia (Sonolux), Denmark (Metronome), Dominican Republic (Distribuidora Dominicana), Finland (Metronome), France (RCA), Germany (Metronome), Greece (Minos Matsas), Israel (Eastronics), Italy (CBS), Jamaica (Dynamic Sounds), Japan (King), Mexico (Gamma), Netherlands (Dureco), New Zealand (Phonogram), Norway (Metronome), Peru (Disco Casette), Philippines (Jem), Singapore (Phonogram), South Africa (Gallo), Spain (Hisvapak), Sweden (Metronome), Switzerland (Metronome), UK (Polydor), Venezuela (Velvet), West Indies (Dynamic Sounds)



R Dean Taylor Prod'ns, c/o RDT Prod'ns Inc., 6515 Sunset Blvd., Suite 309, Hollywood, Calif. 90028. Tel. (213) 464-9903.  
**Labels:** (Owned) Autumn, Jane.  
**See** Vee Recs. Inc., 1710 Grand Ave., Nashville, Tenn. 37212. Tel. (615) 327-4785. Gen. Mgr. Stephen Hawkins.  
**Home office:** Canada.  
**Telarc Recs.,** 23293 Commerce Park Rd., Cleveland, Ohio 44122. Tel. (216) 464-2313. Pres. & Chief Eng. Jack Renner; Prod'r Robert Woods; Mktg. & Promo. Dir. Albert Petrak. (Distributed by Audio-Technica)  
**Teletra,** see Penco.  
**Telefunken,** see London.  
**Telemark Dance Recs.,** 6845 Elm St., Suite 614, McLean, Va. 22101. Tel. (703) 356-9113. Pres.: Sheila M. Mason, VP Optrs. Richard S. Mason.  
**Int'l branch:** England.  
**Labels:** (Owned) Telemark; (distributed) Philips (UK), Al Pierson, Rediffusion, TM, Sydney Thompson (dance records only).  
**Teleson-America,** 333 Beacon St., Boston, Mass. 02116. Tel. (617) 353-1664. Dirs. Jacques Maigret, Kenneth Starr.  
**Home office:** France, Teleson.  
**Label:** Grand Orque.  
**Teleslar** (Sweden), see Worldtone.  
**Tel-E-Vue,** see Revomah.  
**Tell Int'l Rec'g Co.,** Box 368-A, Rt. 5, Yakima, Wash. 98903. Tel. (509) 966-6334. Pres. Jerry Merritt, VP's: Hiram White, Lloyd Jones. Eng.: Larry Merritt.  
**Temple,** see Skyline Sing.  
**Tempo Inc.,** 1900 W. 47 Pl., Mission, Kan. 66205. Tel. (913) 384-1266. Pres.: Jesse Peterson; VP: Kent Barber; Adv. & Promo. Dir.: Bill Rayborn; Special Markets Dir. & Co-ord. Don Klein.  
**Int'l branch:** Denmark.  
**Labels:** (Owned) Chrism, Sound III, Tempo. (distributed) Pax, Petra, Scripture in Song.  
**Int'l reps.:** Australia (Sacred), Canada (Beacon), Netherlands (Universal Songs), New Zealand (Concorde), South Africa (Bet-El), UK (Pilgrim).  
**Tempus,** see Sun-Glo.  
**Tener,** see Bee Jay.  
**Tennessee Country,** see Glolite.  
**Terock Recs.,** PO Box 4740, Nashville, Tenn. 37216. Tel. (615) 361-5356. Pres.: Wade Curtiss.  
**Label:** (Owned) Susan.  
**Texas,** see Don Schaffer.  
**Texas Re-Card Co. (div. of Western Head Music Co.),** Box 19, Bulverde, Tex. 78163. Tel. (512) 438-2465. Pres. Augie Meyers; Mgr.: Carol Meyers; Dir.: Lucky Tomlin.  
**Branch:** Austin, Tex., 2227 E. Ben White. Zip. 78741. Tel. (512) 444-7699.  
**Labels:** (Owned) Texas Re-Card, Texas Roc Co. (distributed) Crazy Meskin.  
**Texas Roc Co.,** see Texas Re-Card.  
**Texas Soul Recs.,** 3417 73 St., Suite F, Lubbock, Tex. 79423. Tel. (806) 795-1480, 747-7047. Contacts: Larry Corbin, Don Caldwell.  
**Texas Sound Inc.,** 1311 Candlelight Ave., Dallas, Tex. 751156. Tel. (214) 298-9576.  
**Label:** (Owned) Sagittar.  
**The Record Co.,** 8535 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 652-4487. Pres.: Steve Angelica.  
**Thavis,** see Dance-A-Thon.  
**Thumble,** see Audiofidelity.  
**Third Street Recs.,** 10 N. Third St., Philadelphia, Pa. 19106. Tel. (215) 627-3366. Pres. Jerry Gordon.  
**This is Country Music (div. of International Heritage Music Ass'n),** 133 Walton Ferry Rd., Hendersonville, Tenn. 37075. Tel. (615) 822-4827. Pres.: Ralph H. Compton.  
**This is It,** see Sid Kleiner.  
**Thomas,** see RCJ.  
**Thoroughbred Recs.,** PO Drawer 2176, Zip 78767; 910 Post Oak St., Austin, Tex. 78704. Tel. (512) 442-3375. Owner: Rex T. Sherry.  
**Thoth,** see Castalia.  
**Three Brothers,** see Creed Taylor.  
**3 G's Inds.,** 516 W. 75 St., Kansas City, Mo. 64114. Tel. (816) 333-9617. Pres. Eugene Gold; VP Prod'n Gilbert Roland; A&R Dir.: J. J. Gadsen; A&R Mike Green, Sales & Promos. Dir.: C. King.  
**Labels:** (Owned) Chris, 3 G's.  
**Threshold,** see London.  
**Thunderbird,** see Olivia, Music Resources & Gillette-Madison.  
**Thunder-Compute,** 6362 Hollywood Blvd., Suite 21B, Los Angeles, Calif. 90028. Tel. (213) 467-3619. Pres. Damon Albert; VP Sam Kleinman; Sec'y Marz Frost.  
**Thunder Lizzard,** see Crimson Dynasty.  
**Tico,** see Fania.  
**Tiger Lily,** see Roulette.  
**Tikal,** see Discolando.  
**Timberhill,** see Supreme.  
**Timberline Recs. Inc.,** 420 E. Frank St., Birmingham, Mich. 48009. Tel. (313) 646-1115. Contact: Paul Shubert.  
**Time,** see Charta.  
**Timeless Entertainment Corp.,** 160 E. 56 St., New York, N.Y. 10022. Tel. (212) 233-5949. Pres. Fred Balin.  
**Labels:** (Owned) Goldisc, Perfict.  
**Int'l rep.:** Austria, Germany & Switzerland (Ariola-Eurodisc).  
**Timeless-Muse,** see Muse.  
**Times Mgmt. Corp.,** 1216 Granby St., Norfolk, Va. 23510. Tel. (804) 625-0534. Pres. D.H. Burlage; VP Guy A. Burlage, Sec'y-Treas. Denis J. Burlage. Local branches: 107 E. 13 St. Zip 23510. Te. 625-0534.  
**Label:** (Owned) Waylon.  
**Tina Recs.,** PO Box 189, Antioch, Tenn. 37013. Tel. (615) 833-1287. Contact: Dale Vast. (Distributed by IRDA)  
**Rik Tinory Prod'ns,** 622 Rt. 3A, Cohasset, Mass. 02025. Tel. (617) 383-9494. VP Richard Tinory Jr., PR Claire L. Tinory.  
**Labels:** (Owned) Old Boston, RTP Int'l, Sequel, Venture.  
**Tobill Entertainment Corp., c/o Audiofidelity Ents.,** 221 W. 57 St., New York, N.Y. 10019. Tel. (212) 757-7111. Owners: William D. Hassett Jr., Tony Bennett. (Distributed by Audiofidelity)

**Label:** (Owned) Improv  
**Toll Free Recs. & Tapes,** see CDE.  
**Tomato Music Co. Ltd.,** 611 Broadway, New York, N.Y. 10012. Tel. (212) 477-2800. Pres. Kevin Eggers, VP Mktg. & Sales. Mel Fuhrman; A&R Dir. Heiner Stadler; Nat'l Promo. Dir.: Bob Gooding; Nat'l Pub. Dir. Marion Somerstein.  
**Int'l reps.:** Canada (GRT), Japan (Victor).  
**Tom 'n Jerry,** see Casablanca.  
**Tom Thumb,** see Rhythms Prod'ns.  
**Tool Room Recs.,** Box 118, Pewaukee, Wis. 53072.  
**Top & Bottom,** see Jamie/Guyden.  
**Topic (UK),** see Rounder & Shanachie.  
**Top-Star,** see Sid Kleiner.  
**Tornado,** see Crimson Dynasty.  
**Torres,** see Musimex.  
**Tortoise,** see RCA.  
**Toshiba-EMI (Japan),** see Audio-Technica.  
**Total Sound Inc.,** 1133 Ave. of the Americas, New York, N.Y. 10036. Tel. (212) 869-8260.  
**Label:** (Owned) Project 3.  
**Int'l reps.:** Argentina (Jorge Esperon), Australia (Festival), Brazil (Som), Canada (London), Mexico (Guitarra), Netherlands (Basart), Philippines (Dyna), Portugal (Radio Trunfo), South Africa (Teal), Spain (Hisvapox), Venezuela (BASF).  
**Total Sound, Calif.,** see Lawrence Herbst.  
**TownHall Recs.,** PO Box 5332, 1253 Coast Village Rd., Santa Barbara, Calif. 93108. Tel. (805) 969-3731. Pres. Lincoln Mayorga, Mgr. Linda Jones; A&R & Promo. Dir. Patricia Meredith.  
**Toy Recs.,** PO Box 219, Radio City Sta., Zip 10019; 400 W. 43 St., Suite 19H, New York, N.Y. 10036. Tel. (212) 695-6995. Pres.: N.L. King; VP Lawrence Lucie.  
**Tradition,** see Everest.  
**Trailer (UK),** see Rounder.  
**Transatlantic (UK),** see Rounder & Shanachie.  
**Transatlantic USA,** see Kicking Mule.  
**Transworld Recs.,** see Finer Arts.  
**Trash,** see Sound Inc.  
**Travel,** see Nationwide Sound.  
**Treasury Series,** see London.  
**Trend, Pismo Beach, Calif.,** see Nautilus.  
**Trend Rec. Corp.,** 117 N. Las Palmas Ave., Los Angeles, Calif. 90004. Tel. (213) 938-5482. Pres. Albert Marx, VP Dennis Smith; Promo. Pat Nickerson.  
**Labels:** (Owned) Discovery, Renaissance, Trend, Very-disc.  
**Trend Recs.,** PO Box 201, Smyrna, Ga. 30081. Tel. (404) 432-2454. Owner & Pres. Thomas E. Hodges; VP Frank D. Brannon; Assoc. VP Jerry Burke.  
**Labels:** (Owned) Atlanta, Stepping Stone, Trend, Trendsetter, Trendsides.  
**Trendsetter,** see Trend Recs. in Ga.  
**Trendsides,** see Trend Recs. in Ga.  
**Triangle Recs. Inc.,** 824 19 Ave S., Nashville, Tenn. 37203. Tel. (615) 329-1429. Pres. Buryl Red; VP & Gen Mgr. Elwyn Raymer.  
**Labels:** (Owned) Caelix, Triangle.  
**Tribal,** see Tom Bee.  
**Tribe,** see Black Fire.  
**Tribute,** see Modern Sound.  
**Trinity Sound,** see Consolidated Gospel.  
**Trip,** see Springboard.  
**Triple III Recs.,** 2601 Hillsboro Rd., Nashville, Tenn. 37212. Tel. (615) 385-3058. (Distributed by IRDA)  
**Trish Nugent,** see Olivia.  
**Trix Recs. Inc.,** Drawer AB, Rosendale, N.Y. 12472. Tel. (914) 687-9573. Pres. Pete Lowry.  
**Labels:** (Owned) Trix, (distributed) Kheba.  
**Int'l reps.:** Canada (Almada), Sweden (Smokestack), UK (Swift).  
**Tropical Music Inc.,** PO Box 1494, Honolulu, Hawaii 96806. Tel. (808) 521-6256. Pres.: Bill Murata.  
**Labels:** (Owned) Discos Tropical, Pckr, Pumehana.  
**Tropical, N.Y.,** see Met Richmond.  
**Tropicana,** see Gramophone.  
**True,** see World Wide Music Inc.  
**True Love,** see Jim Hall.  
**True North,** see Island.  
**Trutone Recs.,** 163 Terrace St., Haworth, N.J. 07641. Tel. (201) 385-0940. Pres. Louis Rowatt; Sec'y-Treas.: Chief Eng. & Studio Mgr. Carl Rowatt; Bus. Mgr. & Adv. Dir. Adrienne Lyne Rowatt; Disk Mastering Engs.: Phil Austin, Steve Robb.  
**Tubby,** see Rollin' Rock.  
**Tumbleweed Music Co. Inc.,** 200 Central Park S., New York, N.Y. 10019. Tel. (212) 586-8879. Pres. Artie Fisher.  
**Turbo,** see All Platinum.  
**Turnabout,** see Moss.  
**Turn On,** see Moss.  
**Turnstyle,** see Latin Percussion.  
**Twelve O'Clock,** see Florida Independent & Indi.  
**20th Century-Fox Rec. Corp.,** 8544 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 657-8210. Cable 20CENREC. Pres. Alan Livingston, Sr. VP Neil Portnow, VP Promo. Dave Parks; VP Black Prod. Promo. Bunky Sheppard; VP/Controller Monty Houdeshell, VP Bus. Affairs: Frank Molloy; Int'l Dir.: Liz Gardener; Sales & Mktg. Dir. Mort Weiner; Adm. Dir.: Caroline Molzan. (Distributed by RCA)  
**Int'l branch:** England.  
**Int'l reps.:** Argentina (Phonogram), Australia (RCA), Austria (Phonogram), Belgium (Phonogram), Brazil (Phonogram), Canada (RCA), Chile (Philips), Colombia (Philips), Denmark (Phonogram), Dominican Republic (Sonido), Ecuador (Fediscos), Ethiopia (Philips), Finland (Finnlevy), France (RCA), Germany (Phonogram), Ghana (Phonogram), Greece (Phonogram), Indonesia (Philips), Israel (Eastronics), Italy (Phonogram), Jamaica (Record Specialists), Japan (King), Lebanon (Philips), Mexico (Gamma), Netherlands (Phonogram), New Zealand (RCA), Nicaragua (Sonido), Norway (Phonogram), Parana (Discos Phonographicos), Peru (El Virrey), Philippines (Home Inds.), Portugal (RCA), Singapore (Phonogram), South Africa (Teal), Spain (RCA), Sweden (Phonogram), Switzerland (Phonogram), Turkey (Gruenberg Tcare), UK (RCA), Venezuela (Polydon).  
**20th Fontery Sex,** see Fiction.  
**Twister,** see Quadrasonic

2-J Recs. Inc., 1115 S. Lillian, Ottumwa, Iowa 52501. Tel. (515) 684-4195. Pres.: Jack Paris; Sec'y-Treas. Ivan Tennyson. (Distributed by Ozark Opry)  
**2-Mac Recs.,** 2097 Vistadale Court, Tucker, Ga. 30084. Tel. (404) 938-1210. Owners: Phil McDaniel, Joe McTamney.  
**2001 Recs.,** Great Southern Center, Bridgeville, Pa. 15017. Tel. (412) 221-2001.  
**Typhoon,** see Crimson Dynasty.

**U**

U F O, see Glolite.  
**U G R,** see Unlimited Gold.  
**U K Recs. Inc.,** 315 W. 57 St., Suite 3H, New York, N.Y. 10019. Tel. (212) 581-7577.  
**Home office:** England.  
**U S,** see SIPRA.  
**U S S,** see Utopia.  
**Ultra-Audio,** see Point Blank.  
**Ultragroove,** see Crystal Clear.  
**Umpire Enterprises,** 1824 Laney Dr., Longview, Tex. 75601. Tel. (214) 758-9855. Owner-Pres.: Jerry Haymes; Mgr.: Betty Jacobs; Sec'y: Sandy Wilson; Assoc. Mgr. & A&R: Jeff Johnson.  
**Branches:** Tucson, Ariz., 2806 N. Tucson Blvd. Zip. 85716. Tel. (602) 795-7433—Springfield, Ill., 3036 N. Peoria Rd. Zip. 62702. Tel. (217) 523-5039.  
**Label:** (Owned) Enterprise.  
**Uncle Bear,** see Ray Lawrence.  
**Underground,** see Record & Music.  
**Uncorn (UK),** see HNH.  
**Unidisc (France),** see Worldtone.  
**Union Label,** see United Rec'g.  
**Unique Jazz (Italy),** see Zim.  
**United,** see Cadet Recs.  
**United Artists Recs.,** see EMI-America/United Artists & Capitol.  
**United Artists (UK),** see DRG.  
**United Rec'g Group,** Fourth & Race Tower, Suite 520, Cincinnati, Ohio 45202. Tel. (513) 621-1446. Pres. & Exec. Prod'r Sanford S. Paris; VP & A&R & Artist Development Dir.: Tom Bass.  
**Labels:** (Owned) Union Label, Urge.  
**United States,** see Van Winkle.  
**Unity, Fla.,** see Art.  
**Unity Recs.,** PO Box 63, Colona, Ill. 61241. Tel. (309) 796-0752. Contact: Wanda Hurry.  
**Universal Sound,** see Sound Inc.  
**Unlimited Gold Recs. Inc. (UGR),** 12403 Ventura Court, Studio City, Calif. 91604. Tel. (213) 760-1665, 877-0535. Cable: UNLIMGOLD. Pres.: Barry White; Exec. VP Paul Politt; VP Gen. Mgr. & Int'l: Ralph L. Seltzer; VP Promo.: Elmer Hill; VP Prod'n: Tony Sipe; Ass't to Pres.: Frank Wilson; Controller: Laurie Fernandez. (Distributed by CBS)  
**Upfront,** see Springboard.  
**Up With People,** 3103 N. Campbell Ave., Tucson, Ariz. 85719. Tel. (602) 327-7351.  
**Urama,** see American Themes.  
**Urge,** see United Rec'g.  
**Utopian Ent's Inc.,** PO Box 5314, Macon, Ga. 31208. Tel. (912) 477-0415. Pres. & Gen. Mgr.: Randy L. Howard.  
**Utopia Ultra-Sound,** PO Box 718, Newark, Ohio 43055. Tel. (614) 345-9426. Pres.: Robert H. Kirk Jr.  
**Labels:** (Owned) SAM, UUS, Utopia.

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## V

Vadeca, see Penco.  
 Thomas J. Valentino Inc., 151 W. 46 St., New York, N.Y. 10036. Tel (212) 246-4675. Pres. Robert Valentino.  
 VP's: Thomas & Francis Valentino  
 Label: (Owned) Major. (SEE ADVERTISING)  
 Vandalia Recs., Box 32, Rt. 2, Quaker St., Vandalia, Mich. 49095. Tel: (616) 476-2110.  
 Vanguard Rec'g Society Inc., 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable VANMUSICA  
 Pres. & Classical A&R: Seymour Solomon; Sec'y-Treas. Maynard Solomon; Pop & Jazz A&R: Danny Weiss Nat'l Sales & Promo Dir. Nat. LatPatn; Pub. Dir. Laurel Dann, Foreign & Licensing Opns. Dir. Jo Inguano; Art Dir. Jules Halfant, Musicologist James Ringo.  
 Labels: (Owned) Bach Guild, Cardinal, Everyman Classics, Free Style, Historical Anthology of Music, Nomad, Vanguard.  
 Int'l reps.: Argentina (Sicamericana), Australia (Astor), Austria (EMI), Belgium (EMI), Brazil (Som), Canada (London), Chile (Quatro), Denmark (Sonet/Dansk), Finland (Sonet in Sweden), France (Musidisc), Germany (EMI Electrola), Greece (CBS), Iran (CBS), Israel (CBS), Italy (Ricordi), Japan (King), Mexico (Discos & Cintas), Netherlands (Pye), New Zealand (Ode), Nigeria (CBS), Norway (Arne Bendixsen), Portugal (Radio Triunfo), South Africa (Teal), Spain (Hispavox), Sweden (Sonet), Switzerland (Phonag), Turkey (Melodi), UK (Pye)  
 Vantage, Calif., see Shiloh.  
 Vantage Rec'g Co., 915 Queen St., Pottstown, Pa 19464. Tel (215) 323-3336.  
 Labels: (Owned) Jody, Pic-Vue, Plant, Reco-Flex, Semaphore, Sound of Money, Vantage, Zouvenir.  
 The Van Winkle Ent., 8533 Sunset Blvd., Suite 107, Hollywood, Calif. 90069. Tel. (213) 657-6026  
 Label: (Owned) United States.  
 Varese Sarabande Recs. Inc., 6404 Wilshire Blvd., Suite 1127, Los Angeles, Calif. 90048. Tel: (213) 853-3323  
 Varulven Recs., Box B3, Tufts Univ Branch, Medford, Mass 02153. Tel. (617) 646-9490. Pres. Joseph Allen Viglione; VP: Salvatore B. Viglione; VP A&R: Paul Lovell; A&R Chief: Joan McNulty; A&R Manuel Smith  
 Int'l rep.: France (Flamingo)  
 Vaya, see Fania.  
 Vee-8, see Cadet Recs  
 Vee Jay Int'l Music, 131 E. Magnolia Blvd., Burbank, Calif 91502. Tel. (213) 849-2469. Pres. Betty L Chiappetta; Sec'y-Treas. Frank J Chiappetta, A&R Dir. Patrick X. Britt; Special Prods. Dir.: Michael A. Ochs, Pub & Promo. Dir.: J.V. Barbieri II.  
 Labels: (Owned) Dynasty, Epitaph, Oldies 45, Vee Jay, A World of Jazz: (distributed) Catalyst, Studio 7  
 Int'l reps.: Japan (Teichiku).  
 Veevo Rec Co., 54 W. 74 St., Suite 402, New York, N.Y. 10023. Tel. (212) 362-2259. Pres.: Fredric Vonn  
 Vegas, Calif., see Ray Lawrence  
 Vegas Encore, see Vintage.  
 Velvet, Calif., see SIPRA.  
 Velvet de Puerto Rico Inc., Calle Cerra 627, Santurce, P.R. 00907. Tel: (809) 722-3191, 723-4640. Pres. Roberto Page.  
 Branches: Los Angeles, Calif., 2120 W. Eighth St., Suite 30B. Zip. 90057. Tel. (213) 487-3596. Mgr.: Tony Fernandez—Hialeah Gardens, Fla., 1012B NW 80 Ave. Zip 33016. Tel (305) 823-0812 Mgr. Ramon Castellanos—San Antonio, Tex., 181B Fredricksburg Rd. Zip 78201. Tel (512) 735-5739. Mgr. Manuel Gonzalez  
 Labels: (Owned) Velvet; (distributed) Atlas, DC, Disco Sur, Mercurio  
 Int'l reps.: Germany (Polydor), Netherlands (Phonogram).  
 Venture, see Rik Tinory.  
 Versatile Recs. Ltd., 39 W. 55 St., Penthouse North, New York, N.Y. 10019. Tel (212) 582-5784 Telex 426942. Pres.: Michael S. Gusick; VP/Gen. Mgr.: Vic Chirumbolo.  
 Vertex, see Sunshine Country.  
 Verve, see Polydor.  
 Verydisco, see Trend in Calif.  
 Vetco Recs., 5825 Vine St., Cincinnati, Ohio 45216. Tel (513) 242-8000. Pres. Lou Ukelson.  
 Vette Recs., 6290 Sunset Blvd., Suite 1809, Hollywood, Calif. 90028. Tel: (213) 462-5466. Pres. & A&R Dave Pell; VP: Larry Shayne.  
 Vibration, see All Platinum.  
 Vic, see La Val.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Village Recs. Inc., 6325 Guilford Ave., Suite 4, Indianapolis, Ind. 46220. Tel (317) 255-3116. Pres. Joe Halderman; VP & Gen. Mgr. Terry Barnes, Promo Ron Townsend; Sales & Mktg. Gary Below; Pub. Debbie Rubush.  
 Village Thing (UK), see Rounder.  
 Vimla, see Mitchell  
 Vintage Int'l Prod'ns Ltd., 5441 Paradise Rd., Las Vegas, Nev. 89119. Tel (702) 739-9266. Cable VIPENCO. Pres. & Exec. Prod'r: Leo A. Cirano; VP & Gen. Mgr.: Haven Dunn; Sec'y-Treas & Admin. Kim Cirano, PR Fiona Anderson; Prod'r/Eng. Bill Shostak; A&R John Caccamo.  
 Branch: Anaheim, Calif., 1631 N. Placentia Ave., No. D4, Zip 92806. Tel (714) 738-9026. Gen. Mgr. Parks Matthews.  
 Labels: (Owned) Albergo, Core, Fame, Hall-Mark, Orca, Vegas Encore.  
 Vintage One, Calif., see Ray Lawrence  
 Vintage One Recs., Box 576, Libertyville, Ill 60048. Tel (312) 367-9390. Pres./Creative Dir. Dr. John B. DeVos; VP/Musical Dir. Ken Miller. Sec'y Marya H. DeVos.  
 Virgin Recs., Inc., 43 Perry St., New York, N.Y. 10014. Tel (212) 243-6200. Telex. 666640. (Distributed by Atlantic)

Virginia Rec'g Co., 209 Main St., Fort Lee, N.J. 07024. Tel (201) 947-3900. Owner Al Thomas, A&R Tom Argiro. Pub & Promo.: Jim McCarty (Distributed by Johnson Rec Co.)  
 Virgo, see Roulette  
 Virtue, see Parr-X.  
 Visa, see Passport  
 Visconjon, see SIPRA  
 Vision, see Ozark Opry  
 Vision (Brazil), see Brasilia  
 Vista, see Disneyland/Vista.  
 Visual Recs. Inc., 1265 N. Grove St., Anaheim, Calif 92806. Tel (714) 632-8970 Contact Frank L Touch  
 Vocab Inc., 3071 S. Broad St., Chicago, Ill 60608. Tel (312) 254-8047.  
 Labels: (Owned) Vocab, Wordcraft.  
 Vokes Rec. Co., PO Box 12, New Kensington Pa 15068. Tel (412) 335-2775. Pres. Howard Vokes  
 Labels: (Owned) Country Boy, Vokes  
 Volare Recs. Inc., PO Box 325, Englewood, N.J. 07631. Tel (201) 567-7538. Pres. Clyde Otis. Prod'r David Wolford  
 Volunteer, see Howard Knight  
 Vox, see Moss  
 Vox Box, see Moss  
 Voyage Recs., 1700 Broadway, 40th fl., New York, N.Y. 10019. Tel (212) 541-7920  
 Voyager Rec'gs, 3727 Seattle-First Nat'l Bank Bldg., Seattle, Wash. 98154. Tel (206) 623-0110 Owners Philip L & Vivian T. Williams, A&R Allen Yonge, Sales & Mktg. Vivian T. Williams  
 Labels: (Owned) Crossroad, Voyager

## W

W A T T Works Inc., Willow, N.Y. 12495. Tel (914) 688-5373. Owners: Michael Mantler, Carla Bley  
 Int'l reps.: Europe (ECM), Japan (Trio)  
 W E A Int'l Inc., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel (212) 484-8100 Cable ATCOMUSIC  
 Pres. Nesuhi Ertegun, Opns. Dir. Jim Caradine, Exec. A&R Dir. Dan Loggins, Int'l Projects Dir. Manfred Bornmann; Press & Pub. Dir.: Tracy Nicholas Biedose  
 Admin. office: Burbank, Calif., 3330 Warner Blvd. Zip 91505. Tel (213) 843-6331 Cable WEALNT  
 Telex 181242 Exec. VP Phil Rose, VP Planning & Development Barry Stanley, VP & Treas. Ken Cooper, Controller Charles Wallace, EDP Dir. Bob McCormack, Royalties Dir. Don Phillips, Bus Affairs Dir. Lew Mendell, West Coast A&R Dir. Julie Sayres  
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 Int'l branches: see WEA Int'l.  
 Labels: (Owned) Reprise, Warner Bros., (distributed) Bearsville, Dark Horse, ECM, Island, Paradise, RFC, Sire, Warner Curb, Whitfield  
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 Warner Curb, see Warner Bros.  
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 Waylon, see Times Mgmt.  
 Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn. 06903. Tel (203) 322-5778. Pres. & Chief A&R Fred Weinberg, VP J. R. Weinberg, Classical A&R David Carey Lehman, Bus. Affairs M. Moller.  
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 Westbound Recs. Inc., 19631 W. Eight Mile Rd., Detroit, Mich. 48219. Tel (313) 255-7640. Pres. Armen Bolaian. Admin. Ass't to Pres. Carole Luedeman, A&R Bernard Mendelson (Distributed by Atlantic)  
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 White Rock Recs. Inc., 401 Wintermantle Ave., Scranston, Pa. 18505. Tel (717) 343-6718. Pres. Phil Ladd  
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 World Independent Label Dists., see WILD  
 World Int'l Group Inc., 2125 Eighth Ave. S., Nashville, Tenn. 37204. Tel. (615) 383-6540. Pres.: Gene Kennedy; VP: Linda Kennedy; Nat'l Promo. Dir.: Dave Allen.  
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 World (UK), see DRG Recs.  
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 Worldwide Music Servs., 1966 Broadway, New York, N.Y. 10023. Tel. (212) 724-4212.  
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**X**

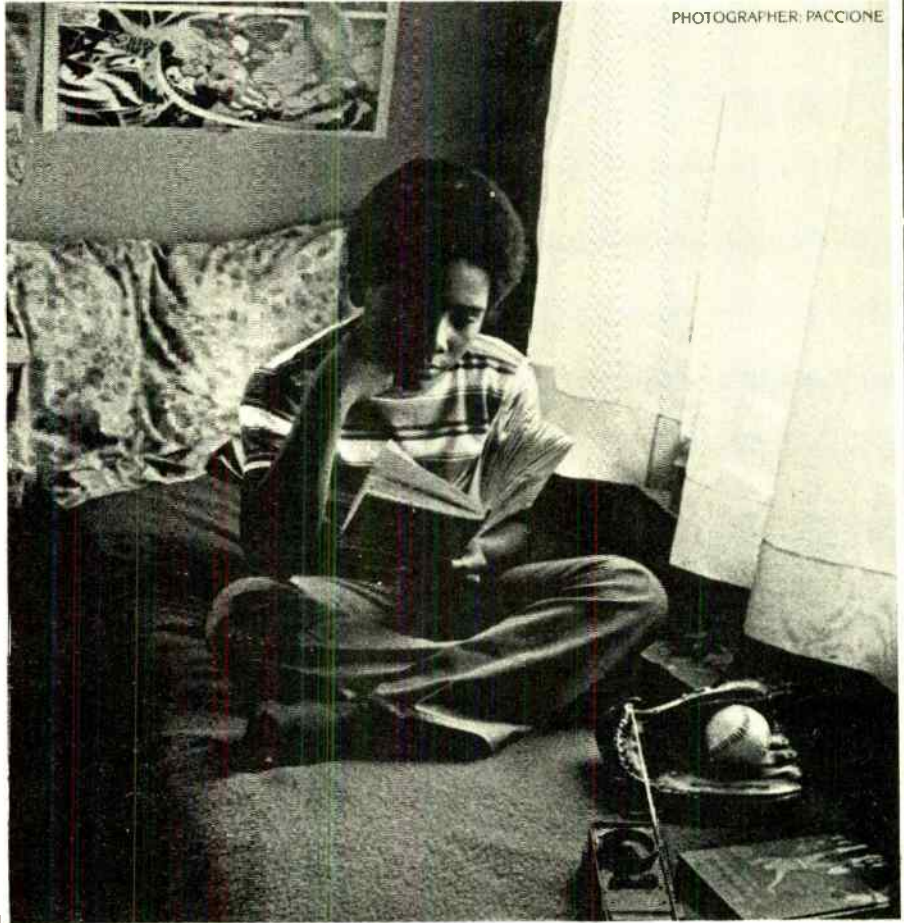
Xanadu Recs. Ltd., 3242 Irwin Ave., Kingsbridge, N.Y. 10463. Tel. (212) 549-3655. Pres.: Don Schlitten. (Distributed by Cream)  
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 Xtra (UK), see Rounder

**Y**

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 Young (Brazil), see Fermata.  
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**Z**

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 Zipcode, see Ralph's Radio.  
 Ziv Int'l Inc., 600 N. Sepulveda Blvd., Bel Air, Calif. 90049. Tel. (213) 476-7345. Cable ZIVINC. Telex: 698619.  
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 Zouvenir, see Vantage.  
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**Adult Music (BMI)**, see Hilaria

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 Avandia Music Inc. (BMI), see Shapiro Bernstein  
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 Roy Ayers (ASCAP), 390 Riverside Dr., Apt. 1C, New York, N.Y. 10025.  
 Ayler Desree Music (BMI), see United Int'l Copyright.  
 Azmort Music Co. (BMI), see Catra.  
 Azoy Publ'g (SESAC), see Inspirational Sounds.  
 Azure Music Co. (ASCAP), see Memnon.

B

B A S Music Publ'g (ASCAP), 5925 Kirby Dr., Suite 226, Houston, Tex. 77005. Tel: (713) 522-2713. Pres., Gen. & Prof. Mgr. Shelton Bissell  
 B B P Music (ASCAP), see Valgroup.  
 B C Ents. of Memphis Inc. (BMI), 726 E. McLemore, Memphis, Tenn. 38106. Tel: (901) 947-2553. Pres. Bob Catron Jr.; VP & Admin. Ass't: Byron Catron; VP: Claude Catron; VP & Gen. Mgr.: Linda Hillard.  
 B-Flat Music (BMI), see Copyright Serv. Bureau.  
 B L & H Music Corp. (ASCAP), see H.B. Webman.  
 B M G Publ'g (ASCAP), 517 N. Robertson Blvd., Los Angeles, Calif. 90048. Tel: (213) 273-9600. VP Publ'g Don Sorkin.  
 B N P Music Publ'g Co., see T.B. Harms—Bibo.  
 B O Cult Songs Inc. (ASCAP), 23 Green St., Huntington, N.Y. 11743. Tel: (516) 423-2227. Pres. Samuel Pearlman, Treas. & Gen. Mgr. Bruce Slayton.  
 B R S Inc., 15010 Ventura Blvd., No. 306, Sherman Oaks, Calif. 91403. Tel: (213) 990-1004.  
 B W Music, 114 W. Maiden Ln., Monroe, Conn. 06468. Tel: (203) 261-2979. Pres. Vincent E. Meyer II; VP: David Roberts; Gen. Mgr. James Lategano.  
 Branch: Wyckoff, N.J., Dartmouth St. Zip. 07481—Rensselaer, N.Y., 223 Broadway. Zip: 12144. Tel: (518) 434-2014.  
 Baby Chick (BMI), PO Box 12513, Nashville, Tenn. 37212. Tel: (615) 373-1255. Mgr. Anne Waller.  
 Baby Fingers (ASCAP), 1205 Koletta Dr., Harbor City, Calif. 90710. Tel: (213) 326-6140.  
 Baby Foxx Music (ASCAP), see Fred Foxx.  
 Baby Powder Music (ASCAP), see Paul Leka & Mietus.  
 Baby Tate Music Corp. (BMI), PO Drawer AB, Rosendale, N.Y. 12474. Tel: (914) 687-9573. Pres. Peter B. Lowry.  
 Bacchanalia Music Co. (BMI), PO Box 3201, Oak Ridge, Tenn. 37830. Tel: (615) 482-2752. Pres. Kit Haaland  
 Bach-Trac Music Inc. (ASCAP), 315 E. 86 St., New York, N.Y. 10028. Tel: (212) 348-4450.  
 Back Bay Music (BMI), see Mietus.  
 Back Porch Music (BMI), see Copyright Serv. Bureau.  
 Back to Mono Music Inc. (BMI), see Mother Bertha.  
 Back Yard Music (ASCAP), see Front Lawn & April/Blackwood.  
 Ba-Da-Me Music Inc. (BMI), see A. Schroeder.  
 Badco Music Inc. (ASCAP), see Stevens H. Weiss.  
 Bad Ju Ju Music (ASCAP), see Tintagel  
 Bagatelle Music Publ'g Co. (BMI), see Floyd Tillman  
 Bainbridge Music (BMI), see Jerden  
 Baked Alaska Music (BMI), see Beldock Levine & Hoffman  
 Baker's Lane (ASCAP)—Owner: Mike Reid—see Hal Bernard  
 Baker's Mule (BMI), see Kicking Mule.  
 Bakim Music Div., Bakim Rec. & Music Group, 18447 W. 8 Mile Rd., Detroit, Mich. 48219. Tel: (313) 342-4881. Exec. Dir. Kenneth W. Baker, Assoc. Dir. Ronald L. Kimbrough.  
 Bal & Bal Music Publ'g Co. (ASCAP), PO Box 369, La Canada, Calif. 91011. Tel: (213) 790-1242. Pres. Adrian P. Bal.  
 Bald Medusa Music (ASCAP), see Martin Cohen.  
 Bald Mountain Music Corp. (ASCAP), 2984 Goodview Trail, Los Angeles, Calif. 90068. Tel: (213) 876-7086. Pres. J. C. Phillips; VP: Daniel D. Fantz; Bus. Mgr.: V. Catala.  
 Baldy Baldwin Music (BMI), see April/Blackwood.  
 Russell Ballard Ltd. (ASCAP), see April/Blackwood.  
 BalloonHead Music (ASCAP), see Chicago Music.  
 Balloon Music (ASCAP), see Segel & Goldman.



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- Bambur Music Corp. (ASCAP), see Pickwick.
- Bandito Music Inc. (BMI), see Big Seven.
- Bandora Music Publ'g (BMI), see Sun-Bear.
- Bandy Music (BMI), see Jondora.
- Banff (BMI), see Jaspur.
- Banjar Publ'ns (ASCAP), Box 32164, 7440 University Ave. NE, Minneapolis, Minn. 55432. Tel: (612) 633-7508. Pres.: LeRoy Larson; VP: Bert Woolfrey.
- Bantu Music (ASCAP), see Martin Cohen.
- Baradat Music (BMI), 1310 E. Kern St., Tulare, Calif. 93274. Tel: (209) 686-2533. Owner & Pres.: Raymond A. Baradat; Gen. Mgr.: Pamela R. Baradat.
- Baray Music Inc. (BMI), 50 Music Square W., Suite 603, Nashville, Tenn. 37203. Tel: (615) 329-1323. Pres.: Ray Baker; Prof. Mgr.: Barbara Baker.
- Barbam (BMI), see Pickwick.
- Barbecue Bar Music (BMI) (div. of Jam '79 Recs.), 2501 S. Walter Reed Dr., No. 2, Arlington, Va. 22206. Tel: (703) 379-8761. Contact: Janice Connor.
- Barber-Picone Music Co. (BMI), see Copyright Serv. Bureau.
- Barberry Music (ASCAP), see Royalty Control Corp.
- Barclay Music Corp. (ASCAP), see Shapiro Bernstein.
- Barcone Music Co. Inc. (BMI), see Copyright Serv. Bureau.
- Peter Barden Songs (BMI), see Copyright Serv. Bureau.
- Bare Back Music (ASCAP), see Intercontinental Entertainment.
- Barenreiter Music Publ'rs—Gen. Mgr.: Eric Fletcher—see Worldwide Music Publ'rs & Dists.
- Bar Fox Sound (BMI), see April/Blackwood.
- Barking Spider Music (ASCAP)—Owners: Michael D. Aisner, Eric Holle—see Ferndock.
- Barmaus Music (BMI), see Mietus.
- Barmour Music Corp. (BMI), see Pickwick.
- Barmatompoh Musik (BMI), see Martin Cohen.
- Bar Music (ASCAP)—Contacts: Billy Fox, Souren Mozian—see MRI.
- Barney Music (BMI), see Blanchris.
- C. L. Barnhouse Co. (SESAC), 110 B Ave., Oskaloosa, Iowa 52577. Tel: (515) 673-8397. Pres.: C.L. Barnhouse III; Gen. Mgr.: Robert Barnhouse.
- Int'l reps.: Austria, Germany & Switzerland (Emil Ruh in Switzerland); Norway (Schlagerforlaget).
- Bar None Music, see Piccasso.
- Bar None Music, see Piccasso.
- M. Baron Co., PO Box 149, Oyster Bay, N.Y. 11771. Tel: (516) 922-3377. Mgr.: Virginia Baron.
- Baron Music Publ'g Co. (BMI), 1117 17 Ave. S., Nashville, Tenn. 37212.
- Barracks 9 Music Inc. (BMI), see Star Spangled.
- Barricade Music (ASCAP), see Rondor.
- Jeff Barry Music (ASCAP), see Broadside.
- Barstistic Music (BMI), 1921 Walnut St., Philadelphia, Pa. 19103. Tel: (215) 561-1283.
- Earl Barton Music Inc. (BMI), 1121 S. Glenstone, Springfield, Mo. 65804. Tel: (417) 869-6379. Pres. & Gen. Mgr.: E.E. Siman Jr.; Prof. Mgr.: Scott F. Siman. (Licensed through Publishers' Licensing Corp.).
- Barton Music Corp. (ASCAP), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 541-6103.
- Branch: Los Angeles, Calif.: 9220 Sunset Blvd. Zip: 90069. Tel: (213) 273-3590.
- Baruth Music (ASCAP) (div. of Baruth Prod'ns Inc.), PO Box 07120, Cleveland, Ohio 44107. Tel: (216) 521-1222. Pres.: Jon J.B. Baruth; Gen. Mgr.: Dan Baruth; Prof. Mgr.: David Baruth.
- Branch: Martinez, Calif.: PO Box 967. Zip: 94553. Tel: (415) 228-1971. Chief Exec.: Debbie Wolfe.
- Barwin Music Co. Inc. (ASCAP), see Edwin H. Morris.
- Diane Basie Music Corp. (ASCAP), see Big Seven.
- Basilone Music Inc. (SESAC), see Midsong.
- Baskin Music (BMI), see Open End—Open End.
- Bates Music Publ'g Co. Inc. (BMI), see Van-Jak.
- Bathurst Music (BMI), see Morning Music.
- Robin Bateau Music (ASCAP), see April/Blackwood.
- Mel Bay Publ'ns, 4 Industrial Dr., Pacific, Mo. 63069. Tel: (314) 257-3970. Pres.: Mel Bay.
- Int'l reps.: Canada (Leeds), Europe (Belwin-Mills).
- Bayou Boogie Music Co. (BMI), 913 Birmingham Dr., Baton Rouge, La. 70815. Tel: (504) 272-1420. Pres.: James M. Rogers.
- Beachtime Music (BMI), see Argonaut Music Group.
- Beacon Hill Music (SESAC), see Lillenas.
- Beagle Publ'g Co. (ASCAP), Gettysburg, Pa. 17325. Tel: (717) 334-2434. Contact: Craig Dayton.
- Bealin Music Publ'g Co., see T.B. Harms—Harry Von Tilzer.
- Beam Junction Music (BMI), see Mietus.
- Beantown Publ'g Co. (BMI), 206 E. Jordan St., Pensacola, Fla. 32503. Tel: (904) 438-2763. Pres. & Gen. Mgr.: Earl Lett; Prof. Mgr.: Matty Swain.
- Bear Brown Publ'g Co. (BMI), see R.A. Hodge.
- Beau-Di Music Inc. (BMI)—Tel: (713) 393-1703. Pres. & Gen. Mgr.: Buddy Hooper—see Beau-Jim.
- Beau-Jim Agency Inc. (ASCAP), PO Box 758, Lake Jackson, Tex. 77566. Tel: (713) 297-4030. Pres.: James E. Hooper.
- Beautiful Things Unlimited (BMI), see 20th Century.
- Beaver Music Publ'g Corp. (ASCAP), see H.B. Webman.
- Beckenhorst Press (ASCAP), PO Box 14273, 3841 N. High St., Columbus, Ohio 43214. Tel: (614) 268-3010. Owner: John Ness Beck.
- Beckie Publ'g Co. Inc. (BMI), see Sounds of Memphis.
- Bedivere Music Ltd.—Pres.: Brian Lane—see Beldock Levine & Hoffman.
- Bedrock Music Co. Inc. (BMI), see Chappell.
- Beechic (BMI), see Chicorel.
- Beechmont Music Corp. (BMI), see H.B. Webman & Co.
- Beechwood Music Corp. (BMI), 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 469-8371. VP & Prof. Activities Dir.: Paul Tannen; VP Creative Affairs: Ira Jaffe. (Administered by Screen Gems-EMI).
- Branch: Nashville, Tenn., 1014 17 Ave. S. Zip: 37212. Tel: (615) 244-2789. Gen. Prof. Mgr.: Richard Allen.
- Int'l branches: Canada, Beechwood Music of Canada.
- Bee Cool Publ'g Co. (BMI), see Jamie.
- Beeheart Music Co., see Martin Cohen.
- Beeff Baron Music Inc. (BMI), see Roger Talent.
- Bee State Publ'g Co. (BMI), Box 14267, Omaha, Neb
- 6B114. Tel: (402) 432-349B. Pres. & Gen. Mgr.: Fenton R. Isaacson; Prof. Mgr.: Chuck Penington.
- Jenny Bee Music (BMI), see Horse Creek.
- Bee Keeper (ASCAP), c/o Honey Recs., 4045 Bellevue Ave., No. 401, Oakland, Calif. 94610.
- Beekman Music Inc. (ASCAP), see Theodore Presser.
- Beelzebub Music (ASCAP), see Royalty Control Corp.
- Bee Ray Music (BMI), see Berry Lo.
- Beethoven Music Co. (ASCAP)—Pres.: Lincoln Myorga—see Harrison.
- Begonia Melodies Inc. (BMI), see Chappell.
- Bekson Music Publ'g Inc. (BMI), see Gene Kennedy.
- Beldock Levine & Hoffman, 565 Fifth Ave., New York, N.Y. 10017. Tel: (212) 490-0400. Cable: TELHOFFLAW. Telex: 422046. Gen. Mgr.: Elliot L. Hoffman; Prof. Mgr.: Peter S. Matorin.
- Int'l firm represented: William Tell Music Ltd (UK).
- Belinda Music Inc. (BMI), see Chappell.
- Belkin Music (BMI), see Stone-Rap.
- Belladonna Music (ASCAP), see Rondor.
- Bellboy Music (BMI), see Mighty Three.
- Bell Holding Music (ASCAP), 1260 E. Main St., Meriden, Conn. 06450. Tel: (203) 728-5639. Cable: BELHOP.
- Bellis Music Publ'g Co. (ASCAP), see Brunswick.
- Bell Kat Music (BMI), see Chappell.
- Bello Music Ltd. (ASCAP), see Copyright Serv. Bureau.
- BelMar Music (BMI), see Copyright Serv. Bureau.
- Belmont Music (BMI), see M.M. Cole.
- Belmont Music Publ'rs (ASCAP), PO Box 49961, Los Angeles, Calif. 90049. Tel: (213) 472-2557. Cable: BELMUSIC. Pres.: Lawrence A. Schoenberg; Dir.: Reiko Bisey.
- Int'l firms represented: B. Schott Sohne (Germany), Universal (Austria).
- Int'l rep.: Austria (Universal).
- Belton Music Inc. (ASCAP), see Vector.
- Belwin-Mills Publ'g Corp. (ASCAP), 1776 Broadway, New York, N.Y. 10019. Tel: (212) 245-1100. Cable: BELMILPUB. Pres.: Martin Winkler; VP & Gen. Mgr.: Burton L. Litwin.
- Branch: Melville, N.Y., Printed Product Sales Div., 25 Deshon Dr. Zip: 11747. Tel: (516) 293-3400. Telex 423665.
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- Int'l firms represented: Associated Board of the Royal School of Music (UK), Bessel (France), Bornemann (France), Casa Musicale Sonzogno (Italy), Quiroga (Spain). (SEE ADVERTISEMENT)
- Belzam Music Co. of Canada, see Martin Cohen.
- Bema Music (ASCAP)—Pres.: Carl Madurin; Prof. Mgr.: Gary Doberstyn—see Stone-Rap.
- Bendig Music Corp. (BMI), see Fermata Int'l.
- Benfel Music (BMI), 10th & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Mgr.: Jack L. Aho.
- Bengrad Ents. Inc. (BMI), see Mietus.
- Bennie Benjamin Music Inc. (ASCAP), see Chappell.
- Phil Bennett Music Co. (ASCAP), 1 E. 42 St., New York, N.Y. 10017. Tel: (212) 682-2539. Pres.: Phil Bennett; VP: Julia Lincoln.
- John T. Benson Publ'g Co. Inc. (ASCAP), 365 Great Circle Rd., Nashville, Tenn. 37228. Tel: (615) 259-9111. Pres.: Robert Benson Sr.; Gen. Mgr. & Music Publ'ns Dir.: Jim Van Hook; Catalog Admin.: Jackie Peters.
- Int'l branches: England, Benson Co. Publ'g Ltd.
- Int'l reps.: Australia (Rhema), Benelux (Universal Songs in Netherlands), Canada (Lawson-Falle), UK (Kingsway). (SEE ADVERTISEMENT)
- Berdoo Music (BMI), PO Box 8875, Universal City, Calif. 91608. Tel: (213) 985-2539. Pres.: George Clements; Prof. Mgr.: Jim McGuckin.
- Beresford Music Inc. (BMI), see Damila.
- Norman Bergen Music (BMI), see Ceborg.
- Bergstrom Music Ltd. (ASCAP), see Publishers' Licensing Corp.
- Berkeley Cooperative Publ'rs, PO Box 3233, Berkeley, Calif. 94703. Tel: (415) 452-1248. Mgr.: Ed Denson.
- Int'l reps.: Scandinavia (Sonet), UK (Sonet).
- Berkshire Music Inc. (BMI), see Copyright Serv. Bureau.
- Irving Berlin Music Corp. (ASCAP), 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 247-4200.
- Hal Bernard Ents. Inc., see listing under "H."
- Bern Doubt Music (BMI), see Richard Kaye.
- Bernerich Music (BMI), see DaAnn.
- Bernetia Music Co. (BMI), see Copyright Serv. Bureau.
- Bernice Music Inc. (ASCAP), see Copyright Serv. Bureau.
- Dave Bernie Music Co. (ASCAP), see Gordon.
- M. Bernstein Music Publ'g Co. (ASCAP), 295 Monaco Pkwy., Denver, Colo. 80220. Tel: (303) 355-4535. Pres.: Morris Bernstein; Gen. Mgr.: Allan Bernstein; Prof. Mgrs.: Barry, Neil & Richard Bernstein.
- Berry Hill Songs (BMI), see Southern Writers.
- Berry Lo Music (ASCAP), 7046 Hollywood Blvd., No. 410, Hollywood, Calif. 90028. Tel: (213) 462-0502. Owner, Pres. & Prof. Mgr.: Harry Gordon; Gen. Mgr.: Linda Gordon.
- Bertram (ASCAP), c/o William Robinson, 6255 Sunset Blvd., Hollywood, Calif. 90028.
- John Berthelot & Assocs. (ASCAP), PO Box 13977, New Orleans, La. 70185. Tel: (504) 482-4211. Pres.: John Berthelot.
- Besco Music (ASCAP), see Copyright Serv. Bureau.
- Beserkey, 1199 Spruce St., Berkeley, Calif. 94707. Tel: (415) 527-7664. Chief Execs.: Mathew King Kaufman, Steve Beserkey.
- Besson (ASCAP), see Boosey & Hawkes.
- Bestat Music (ASCAP), see Copyright Serv. Bureau.
- Best Bet Music (ASCAP), 106 W. Madison, Kirkwood, Mo. 63122. Tel: (314) 821-5537. Pres.: Russ Lewis.
- Int'l rep.: Canada (CMRRA).
- Betdolph Music (ASCAP), see Notable.
- Beth-Ann Music Co. (ASCAP), 615 Baldwin Ln., Wilmington, Del. 19803. Tel: (302) 762-2410. Pres.: Albert G. Teoli.
- Better-Half Music Co. (ASCAP), 1894 N. Stanley Ave., Hollywood, Calif. 90046. Tel: (213) 874-1707.
- Bett Lou Music (BMI), PO Box 2424, Muscle Shoals, Ala.
35660. Tel: (205) 381-4549. Pres.: Wayne Henderson.
- Beverly-Culver Music Inc. (ASCAP), see Shoestring & Copyright Serv. Bureau.
- Beverly Hills Music (BMI), c/o Lawrence Herbst Investment Trust Fund, PO Box 1659, Beverly Hills, Calif. 90213. Tel: (213) 248-1084. Pres. & Admin'r: Lawrence Herbst.
- Bevill Music Co. (BMI), see Arnold Mills.
- Bewalk Music (BMI), see Copyright Serv. Bureau.
- Bibo Music Publ'rs Inc. (ASCAP), see T.B. Harms.
- Bi-Circle Music (BMI), see Gopam.
- Bicycle Music Co., 8756 Holloway Dr., Los Angeles, Calif. 90069. Tel: (213) 659-6361.
- Johnny Bienstock Music (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170. Comptroller: Lester Boles.
- Bifern Music Publ'g (BMI), 3361 S. Blue Ridge Court, Westlake Village, Calif. 91361. Tel: (805) 495-8765. Owner: Bill Doane.
- Big Apple Music Co. (BMI), see The Entertainment Co.
- Big B Music Inc., see T.B. Harms—Harry Von Tilzer.
- Big Baby Music Inc. (BMI), see Copyright Serv. Bureau.
- Big Bass Music (BMI), see April/Blackwood.
- Big Bopper Music Co., see T.B. Harms—Hall-Clement.
- Big Boro Publ'g Corp., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 757-4534.
- Big C Music (ASCAP), see 20th Century.
- Big Diamond Publ'g (BMI), PO Box 15018, Tulsa, Okla. 74115. Tel: (918) 939-0641, 324-5553. Owner: Ken Holiday Garton.
- Big Little e Music (BMI), see Segel & Goldman.
- Big Elk (ASCAP), c/o James William Guercio, PO Box 310, Nederland, Colo. B0465.
- Big Fish Music (BMI), 10811 Hesby St., North Hollywood, Calif. 91601. Tel: (213) 766-7487. Co-Owners: Chuck Tennin, Steve Goddard.
- Big Five Music Inc. (BMI), see Copyright Serv. Bureau.
- Big Fuss Music (BMI), see Chappell.
- Big Heart Music Inc. (BMI), 9454 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 278-7020. Pres.: Sherman Bash; VP: Alan Mink; Gen. & Prof. Mgr.: Randy Bash.
- Big Hill (ASCAP), 41-A E. 74 St., New York, N.Y. 10021.
- Big Hurry Music Co. Inc. (ASCAP), 321 Commercial Ave., Palisades Park, N.J. 07650. Tel: (201) 224-8000. Telex: 135384. Pres.: Alfred Haber. (Represented by Mietus)
- Big Jim Music (SESAC), see Autumn Hill.
- Big Kitty Music (ASCAP), see Rondor.
- Big Mama Music (BMI), see Royalty Control Corp.
- Big Mike Music (BMI), 408 W. 115 St., New York, N.Y. 10025. Tel: (212) 222-8715. Cable: RIGHTON. Pres.: William H. Downs; Gen. Mgr.: Dolly Gilmore; Prof. Mgr.: Carl Palmer.
- Int'l firm represented: Minerva Music (Germany).
- Int'l rep.: France (Michel Meyer).
- Big Music (BMI), PO Box 9, 10 George St., Wallingford, Conn. 06492. Tel: (203) 269-4465. Cable: BIGSO-DREC. Pres.: Thomas Cavalier; Gen. & Publ'g Mgr.: Edyth L. Mercier.
- Branch: New York, N.Y., 2 Washington Square Village, Suite 7D. Zip: 10012. Tel: (212) 260-8645. Mng. Dir.: John Tiven.
- Int'l rep.: Worldwide excluding USA & Canada (Celestial Harmonies in USA).
- Big Seven Music Corp. (BMI), 1790 Broadway, New York, N.Y. 10019. Tel: (212) 582-4267. Cable: ROULREC. Telex: 422573. Pres.: Morris Levy; VP, Gen. & Prof. Mgr.: Phil Kahl.
- Int'l branches: Australia (Planetary-Nom), Belgium (Caradam Eds.), France (Caradam Eds.), Germany (Musikverlag Planetary), Netherlands (Caradam Eds.), South Africa (Planetary-Nom), Switzerland (Caradam Eds.), UK (Planetary-Nom).
- Int'l reps.: Brazil (Victor), Colombia (Sonolux), Denmark (Intersong), Finland (Intersong), Greece (Blackmark), Italy (Star), Japan (High Note), Mexico (EMLASA), Norway (Intersong), Portugal (Canciones del Mundo), Spain (Canciones del Mundo), Sweden (Intersong), West Indies (Record Specialists in Jamaica).
- Big Shoe Publ'g Co. (BMI), 1011 Fountain Rd., Jacksonville, Fla. 32205. Tel: (904) 781-4311. Pres.: Bruce Beard.
- Big Six Music Co. (BMI), see Chappell.
- Big Sky Music (ASCAP), PO Box B60, Cooper Sta., New York, N.Y. 10003. Tel: (212) 473-5900. Admin'r: Naomi Saltzman.
- Big Smoky Publ'g (BMI), PO Box 585, Central Sta., St. Louis, Mo. 63188. Pres.: George E. Patterson II.
- Big State Music Publ'g (BMI), 1311 Candlelight Ave., Duncanville, Tex. 75137. Tel: (214) 298-9576. Pres.: Paul S. Ketter.
- Big Swing (BMI), c/o L.D. Allen, 3120 S. Robinson, Oklahoma City, Okla. 73109.
- The Big 3 Music Corp., see United Artists.
- Big Willie Music (BMI), 5004 W. Francis Rd., Clio, Mich. 48420. Tel: (313) 686-0189. Pres.: Forrest Green; VP: David O. Norris.
- Bijou Ridge Music, PO Box 476, First & Montana Sts., Waukonda, S.D. 57073. Tel: (605) 267-2859. Owner: Douglas Sharples.
- Bikini Music Publ'g Corp. (ASCAP), see Jova.
- Bilt Publ'g (BMI), see Bug.
- Steve Binder Prod'ns, 1800 Century Park E., No. 418, Los Angeles, Calif. 90067. Tel: (213) 277-7855, 556-2777.
- Biograph Music Inc. (ASCAP), 16 River St., Chatham, N.Y. 12037. Tel: (518) 392-3400. Pres.: Arnold S. Caplin; Gen. Mgr.: Joel Bernstein.
- Birchfield Music, see Faron Young.
- Birch Island Music Press (ASCAP), see C.L. Barnhouse.
- Robert Fairfax Birch Publ'ns (ASCAP), see Theodore Presser.
- Benny Bird Co. (BMI), see Copyright Serv. Bureau.
- Birdees Music Corp. (ASCAP), see Cream.
- Birdseye Music (BMI), see United Int'l Copyright & Copyright Serv. Bureau.
- Birdsheet Music (BMI), 21350 Califa St., No. 224, Woodland Hills, Calif. 91367. Tel: (213) 884-9312. Pres.: Roger Jewell.



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Birdwing Music (ASCAP), see Sparrow Recs.

Birthday Music Inc. (BMI), see Music Music Music.

Birthing Music (ASCAP), 3101 S. Western Ave., Los Angeles, Calif. 90018. Tel: (213) 731-2460.

Bislar Music Publ'g (BMI), PO Box 23261, Nashville, Tenn. 37202. Tel: (615) 794-2949. Pres.: Ed Bislar III.  
Branch: El Sobrante, Calif., 3449 San Pablo Dam Rd. Zip: 94803. Tel: (415) 222-0385. Gen. Mgr.: D. De-Silva.

Bitter Wind Music (BMI), see Copyright Serv. Bureau.

Bizarr Music Inc. (BMI), see Martin Cohen.

Bill Black Music Inc. (ASCAP), see Lyn-Lou.

Black Board Music (BMI), see Faron Young.

Black Caviar Music Inc. (ASCAP), 540 Madison Ave., New York, N.Y. 10022. Tel: (212) 838-6670. Pres.: Ronnie Lyons. Gen. Mgr.: Fred Biehl.  
Int'l rep.: Worldwide excluding USA & Canada (Chappell Int'l).

Black Coffee Music Inc. (BMI), see Prophecy.

Black Ivy Music (BMI), see Mietus.

Black Kat Rec. Co. Publ'g (BMI), 542 S. Dearborn, Suite 1102, Chicago, Ill. 60605. Tel: (312) 939-9066, 486-2989. Bd. Chm., Admin'r & Nat'l Dir.: Hank Williams; Ass't Mgr. & Project Dir.: Barbara McNeal.  
Branch: Midfield, Ala., 544 Bessemer Super Hwy. Zip: 35228.

Blackland Music Co. (BMI), PO Box 7349, Tulsa, Okla. 74105. Tel: (918) 456-9541. Pres.: J.C. Garland; VP: Jelinda Devorzon.

Black Magic Music (BMI), 1109 Brooks Ln., Indianapolis, Ind. 46202. Tel: (317) 637-9498. Pres.: George Khaliq. Creative Dir.: Michael Whitaker.

Black Molasses (ASCAP), see Segel & Goldman.

Black Sheep Music (BMI), PO Box 22635, Nashville, Tenn. 37202. Tel: (615) 383-8318. Pres.: Audie Ashworth.

Black Stone Music (BMI), see Main Stone.

Milton Blackstone Music Corp. (ASCAP), see Copyright Serv. Bureau.

Black Tent Music (BMI), see Bug.

Black & White Music Co. (BMI), see Copyright Serv. Bureau.

Blackwood Music Inc. (BMI), see April/Blackwood.

Eubie Blake Music (ASCAP), 284-A Stuyvesant Ave., Brooklyn, N.Y. 11221. Tel: (212) 574-8511. Pres.: Eubie Blake. (Administered by Beldock Levine & Hoffman)

Blanchris Music (BMI), 160 W. 71 St., New York, N.Y. 10023. Tel: (212) 873-2020. Office Mgr.: Renee Steele.

Blanding Publ'g Co. (BMI), PO Box 162, Provo, Utah 84601. Tel: (801) 224-1775. Pres.: Stan Bronson.

Blatz Music (BMI), see Copyright Serv. Bureau.

Eric Blau Music Inc. (BMI), 251 W. 92 St., New York, N.Y. 10025. Pres.: Eric Blau.

Blaze Music Co. (BMI), Box 1899, Little Rock, Ark. 72203. Tel: (501) 375-2911. VP: Kenneth Baker.

Bleeker Street Music (BMI), see Katch Nazar.

Blendingwell Music Inc. (ASCAP), 488 Madison Ave., New York, N.Y. 10022. Tel: (212) 752-3033. Cable: PHIL KURN. Telex: 234128. Co-Pres.: Terry Cashman, Tommy West, VP & Gen. Prof. Mgr.: Bob Esposito; Gen. Mgr.: Stan Nowak. (Administered by Publishers Licensing Corp.)  
Branch: Nashville, Tenn., 812 19 Ave. S. Zip: 37203. Tel: (615) 329-9282. Prof. Mgr.: Karen Scott-Connard.

Blind Baby Music (BMI), see Rondor.

Blind Basement Music (BMI), PO Box 288, Silver Spring, Md. 20907. Wash. D.C. Tel: (202) 723-6958. Mgr.: Gene Rosenthal.

Blockbuster Music Inc. (BMI), see Jamie.

Blonde Lion Songs (BMI), see Martin Cohen.

Blue Ace Music (ASCAP) (div. of Bass-Goldstein Inc.), PO Box 497, Yonkers, N.Y. 10702. Tel: (914) 423-8789. Pres.: Bruce Bass; VP: Jay Goldstein. (Administered by Copyright Serv. Bureau.)

Blue Band Music (BMI), see Ray Griff.

Blue Book Music (BMI), 1225 N. Chester Ave., Bakersfield, Calif. 93308. Tel: (805) 393-1011. Owner: Buck Owens; Gen. Mgr.: Dorothy Owens; Prof. Mgr.: Jim Shaw.

Blue Bottle Music (BMI), see Copyright Serv. Bureau.

Blue Branch (BMI), see Erektion.

Blue Bros. Music (BMI), see AIRuby.

Blue Canyon Music (BMI), 1000 Granville Ave., Los Angeles, Calif. 90049. Tel: (213) 826-0649. Owner: Jim Terr.

Blue Coast Music Inc. (ASCAP), see Fairlyland.

Blue Dahlia/Parloras Music, 1901 Ave. Of The Stars, Suite 740, Los Angeles, Calif. 90067. Tel: (213) 277-2224. Pres.: Lauren Caplan.

Blue Echo Music (ASCAP), see Ray Griff.

Blue Fin Music Co. (ASCAP), see Robin Hood.

Blueford Music (ASCAP), see Mercantile.

Blue Fox Music (ASCAP), see Skip Taylor.

Blue Guitar Music Co. (ASCAP), see Chappell.

Blue Island Music (BMI), see South Breeze.

Blue Lick Music (BMI), see Bald Mountain.

Blue Mace Music (BMI), PO Box 62263, 2716 Sandy Valley Rd., Virginia Beach, Va. 23462. Tel: (804) 340-3366. Pres.: Alex Spencer.

Bluemark Music (ASCAP), see QCA.

Blue Max Music (BMI), see Americus.

Blue Melody Music (ASCAP), see Ray Griff.

Blue Menu Music Co. (BMI), see Green Menu.

Blue Monday Music (BMI), see Garrett.

Blue Moon Music (ASCAP), see Nashville Copyright.

Blue Rangers Music (ASCAP), see Greasy King.

Blue River Music Inc. (BMI), 1741 N. Ivar, Suite 210, Hollywood, Calif. 90028. Tel: (213) 463-7661. Pres.: Harry Bluestone; Gen. Mgr.: Ross J. Bluestone; Prof. Mgr.: Michael Reynolds.

Blue Rock Music (BMI), see Copyright Serv. Bureau.

Blue Sable Publ'g (BMI), see Fairchild.

Blueside Music (BMI), see April/Blackwood.

Blues Man Music (BMI), see Copyright Serv. Bureau.

Bluesome Lady Music (ASCAP), see Jondora Music—Delta R&E.

Bluestocking (ASCAP)—Owner: Annie Dinerman—see Hal Bernard.

Blue Umbrella Music Publ'g Co. (ASCAP), 3011 Beach 40

St., Sea Gate, Brooklyn, N.Y. 11224. Tel: (212) 372-6436. 449-5265. Owner: Kadish Millet.

Bobbin & Weavin Music (ASCAP), see Martin Cohen.

Bobby Anthony Music (ASCAP), see Chappell.

Bobby's Beat Music (SEAC), see Cross Country.

Bobcat Music (ASCAP), see PFX.

Bobob Music Corp. (ASCAP), see Clangde.

Bobrich Music Inc. (BMI), see Ashley.

Boca Music Inc. (ASCAP), 532 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 567-8100. TWX (710) 991-9372. Co-Pres.: Luigi Creatore, Hugo Peretti; Prof. Mgr.: Landy McNeal.  
Int'l reps: Australia (Festival), Belgium (Intersong in Netherlands), France (Radio Music), Germany (Melodie der Welt), Italy (Sugar), Japan (Victor), Netherlands (Intersong), Philippines (Lustre), South Africa (Leeds), Sweden (Sweden Music), UK (Carlin).

Bocephus Music Co. (BMI)—Pres.: J.R. Smith—see Singletree.

Fred Bock Music Co. (ASCAP), Box 333, Tarzana, Calif. 91356. Tel: (213) 996-6181.

Bo-Gal Music (BMI), PO Box 6687, Wheeling, W. Va. 26003. Ohio Tel: (614) 758-5812. Pres. & Gen. Mgr.: Robert H. Gallion.

Bohannon Phase II Music Publ'g Co. (ASCAP), see Chappell.

Bokirk Music (ASCAP), 6255 Sunset Blvd., Suite 1005, Hollywood, Calif. 90028.

Boldex Ent's. Inc. (BMI), see Copyright Serv. Bureau.

Bonac Publ'g Inc. (BMI), see Copyright Serv. Bureau.

Bomass (BMI), c/o Aucoin Mgmt., 645 Madison Ave., New York, N.Y. 10022.

Bombs Away Music Inc. (ASCAP), see Castle Hill.

Bonnie Music Co. (ASCAP), see Mietus.

Bonhomme Music (BMI), see Open End—New Times.

Bonniview Music Corp. (ASCAP), see Drive-In.

Bonton Music (ASCAP), 10441 Santa Monica Blvd., Los Angeles, Calif. 90025. Tel: (213) 279-1659.

Boogie Music (BMI), see Skip Taylor.

Boogie Nite Music (SEAC), see Red Greg.

Boomerang Music Co. (BMI), see S&R Music.

Boosey & Co. (ASCAP), see Boosey & Hawkes.

Boosey & Hawkes Inc. (ASCAP), 30 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-3332. Cable: SONOROUS. Pres. & Mng. Dir.: W. Stuart Pope. Copyright & Royalty Dept. Mgr.: Sylvia Goldstein.  
Home office: England.  
Int'l branches: Australia, Canada, France, Germany, South Africa, Sweden.  
Int'l firms represented: Ambersson Ent's. Artia (Czechoslovakia), Edwin Ashdown Ltd. (UK), Barry (Argentina), Carisch (Italy), Gehrmann (Sweden), IMI—Israel Music Institute (Israel), Kultura (Hungary), New Wind Music (UK), Norman Richardson Ltd. (UK), Suwini Zerboni (Italy), Josef Weinberger Ltd. (UK)  
Int'l reps.: Argentina (Barry), Austria (Theater-Verlag Erich), Denmark (Wilhelm Hansen), Italy (Carisch), Japan (Academia Music, Nippon Gakki), Netherlands (Albersen), Norway (Norsk Musikkforlag), Spain (Vidal Linares y Boceta), Sweden (Carl Gehrmann).

The Boppers Music (BMI), see Martin Cohen.

Border Brigands Music, 1101 E. Morehead St., No. 5, Charlotte, N.C. 28204. Owner: Ted Holland.

Border Star Music Inc. (BMI), PO Box 0107, Los Angeles, Calif. 90048. Tel: (213) 655-6189. Pres. & Gen. Mgr.: Roger B. Perry; Prof. Mgr.: Richard Perry.

Bornwin (BMI), see Beechwood.

Bosken Music Inc. (BMI), see QCA.

Boston Music Co. (ASCAP) (div. of Williamson Music Inc.), 116 Boylston St., Boston, Mass. 02116. Tel: (617) 426-5100. Gen. Mgr.: Warren W. Morris.  
Int'l reps.: Australia (Allens), UK (Chappell).

Botnik Music Co. (ASCAP), see Sulyn.

Bottom Line Music Co. (ASCAP), see Chappell.

Bouldin Music Publ'g Co. (BMI), PO Box 1375, Baltimore, Md. 21203. Tel: (301) 327-8236. Pres. & Prof. Mgr.: Ray Donahoe; Gen. Mgr.: Henry Donahoe.

Bourne Co. (ASCAP), 1212 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 575-1800. Cable: BOURNEMUS. Pres.: Bonnie Bourne; Prof. Dept. Dick Stone, Ken Brescia. (Sheet music distributed by G. Schirmer)  
Branch: Los Angeles, Calif., 6381 Hollywood Blvd. Zip: 90028. Tel: (213) 469-5101.  
Int'l branches: Canada (Bourne Music Canada), France (Bourne-France), UK (Bourne Music Ltd.).  
Int'l reps.: Australia (Boosey & Hawkes), Germany (Melodie der Welt), Italy (Galazzi), Japan (High Note), Mexico (Brambila), Netherlands (Basart), Portugal (Ivan Mogull), South America (Fermata in Brazil), Spain (Ivan Mogull), Switzerland (Melodie der Welt). (SEE ADVERTISEMENT)

Bovina Music Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019.

Bowling Green Music (BMI), see Trust Music.

Bow Man Music Corp. (BMI), see Sagittarius.

Bow Wow Music (BMI), see Stone-Rap.

Box (BMI), see MacArthur.

Boxcar Music Publ'g Co. (BMI), 13615 Pinerock Ln., Houston, Tex. 77079. Tel: (713) 468-6622. Pres.: Peter Breaz.

Boxer Music (BMI), Box 120501, Nashville, Tenn. 37212. Tel: (615) 383-5073. Pres.: Curtis L. Allen.  
Branch: North Hollywood, Calif., 10200 Riverside Dr., No. 202. Zip: 91602. Tel: (213) 766-3818. Gen. Mgr.: Mickey Gross.  
Int'l reps.: Worldwide excluding USA (Morning Music in Canada).

Tommy Boyce & Melvin Powers Music Ent's (ASCAP), 12015 Sherman Rd., North Hollywood, Calif. 91605. Tel: (213) 875-1711. Pres.: Melvin Powers; Gen. Mgr.: Tommy Boyce; Prof. Mgr.: Karen Sweeney.

Boy Wonder Music Co. (BMI), see Mietus.

Brackenjuice Music (BMI), see Chappell.

Bradshaw Music (BMI), see Beechwood.

Braeburn Music Co. (BMI), see Stoneway.

Brainstorm Music (BMI), see Bug.

Braintree Music (BMI), c/o Segel & Goldman, 9126 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-9200. Pres.: Richard Perry; Prof. Mgr.: Cathie Carey; Publ'g Admin'r: Paul Giger. (Administered by Segel & Goldman)

Int'l reps.: Australia (Rondor), Austria (Altus in Germany), Belgium (Pathe Marconi in France), Central America (CBS), Denmark (Sweden Music in Sweden), Finland (Sweden Music in Sweden), France (Pathe Marconi), Germany (Altus), Hong Kong (Pathe), Iceland (Sweden Music in Sweden), Ireland (Rondor in UK), Italy (RCA), Japan (Pacific), Luxembourg (Pathe Marconi in France), Malaysia (Pathe in Hong Kong), Mexico (CBS), Netherlands (Universal Songs), New Zealand (Rondor in Australia), Norway (Sweden Music in Sweden), Portugal (Penta/Quiroga in Spain), Singapore (Pathe in Hong Kong), South Africa (Music Publ'g Co.), South America (CBS), Spain (Penta/Quiroga), Sweden (Sweden Music), Switzerland (Altus in Germany), UK (Rondor).

Bramsdene Music Corp. (BMI), see Campbell Connolly.

Brand X Music, see Besekeley.

Branston Music Inc. (BMI), see Big Seven.

Brass Music Ltd. (ASCAP), see Brass Press.

Brass Press (BMI), 136 Eighth Ave. N., Nashville, Tenn. 37203. Tel: (615) 254-8969. Owner & Pres.: Stephen L. Glover; Sales Mgr.: James Vester.  
Int'l firm represented: Music Rama—Brass Eds (UK)  
Int'l reps: Australia (Brass & Reed), Norway (Norsk Brass), Switzerland (BMI).

Braun Music Inc. (SEAC), see Music Sales.

Brazos Valley Music Co. (BMI)—Pres.: Hank Thompson—see Jim Halsey.

Break of Dawn (BMI), PO Box 490, Bogalusa, La. 70427.

Breed Music (BMI), see Yuggoth.

Breeze Publ'g Co. (BMI), Box 1354A, Rt. 2, Cheyenne, Wyo. 82001. Tel: (307) 638-8733. Gen. Mgr.: Ray Alexander.

Bregman Vocco & Conn Inc. (ASCAP), see 20th Century Brial Music Co. (ASCAP), see The Entertainment Co.

Brian Music (BMI), see BC Ent's.

Briarhead Music Unlimited (ASCAP), PO Box 515, St. Louis, Mo. 63166. Tel: (314) 776-2278, 464-1773. Pres. & Prof. Mgr.: Ken Keene, VP: Frankie Ford.  
Branches: New Orleans, La., PO Box 3763. Zip: 70117. Prof. Mgr.: Wayne Keene—Nashville, Tenn., PO Box 24561. Zip: 37203. VP: Tom Pallardy.  
Int'l firms represented: Baby Snaker (UK), Southern Sound (UK)  
Int'l reps.: UK (Baby Snaker, Southern Sound)

Briarpatch Music (BMI)—Pres.: Edward T. Rabbitt. Gen. Mgr.: Keni Wehrman; see DebDave.

Brickbert Music (BMI), 6801 W. 76 St., Overland Park, Kan. 66205. Tel: (913) 642-9600. Owner & Gen. Mgr.: William E. Gilbert.  
Branch: St. Louis, Mo., 1843 Kennett Pl. Zip: 63104. Tel: (314) 772-2894. Gen. Mgr.: William J. Keyes.

Bridge Music (BMI), see The Herat Ass'n.

Bridge Music Publ'g Co. (BMI), (a div. of Pacific Press Publ'g Ass'n), 1350 Villa St., Mountain View, Calif. 94042. Tel: (415) 961-2323.

Bridgeport Music Inc. (BMI), 19631 W. Eight Mile Rd., Detroit, Mich. 48219. Tel: (313) 255-6740. Pres.: Armen Boladian; Asst. to Pres.: Carole Luedeman.

Brigantune Music (BMI), 23 Darby Rd., Cherry Hill, N.J. 08002. Pres.: Martin Dipolito; VP: Richard DeMarco. Treas.: Norman D. Cooper.

Briggsville-Taylortown Music, see Copyright Serv. Bureau.

Joan Brighthart (BMI), see Copyright Serv. Bureau.

Bright Moments (BMI), 40 Bulkeley Ave., Sausalito, Calif. 94965.

Bright Tunes (ASCAP), c/o Howard Sheldon, 292 Madison Ave., New York, N.Y. 10017.

Brim Music Inc. (SEAC), 38 Music Square E., Suite III, Nashville, Tenn. 37203. Tel: (615) 256-3373. Pres. & Prof. Mgr.: Marty Williamson. Gen. Mgr.: Dick Runyeon.

British Rocket Music Publ'g Co. (ASCAP), see Rocket Publ'g Broad River Press, see Brass Press.

Broadside Music Inc. (BMI), see Segel & Goldman.

Broadway/Hollywood Int'l Music Publ'rs, Box 496, Georgetown, Conn. 06829. Tel: (203) 544-8288. Contacts: Doris & Bruce Yeko.  
Branch: Fort Lee, N.J., PO Box 15. Zip: 07024.

Broadway Music Corp. (ASCAP), see Copyright Serv. Bureau.

Brodts Music Co. (ASCAP), PO Box 9345, Zip: 28299, 1409 E. Independence Blvd., Charlotte, N.C. 28205. Tel: (704) 332-2177. Owner: Gladys F. Brodt.  
Int'l firms represented: Ashdown (UK), Banks (UK), Forsyth (UK), Frederick Harris (Canada), Henle (Germany), Leduc (France), Leslie (Canada), Royal School of Church Music (UK)  
Int'l rep.: Canada (Leslie).

Broken Arrow Music Inc. (BMI), see Segel & Goldman.

Broken Bird Music (ASCAP), see Segel & Goldman.

Broken Soul Music Co. (BMI), see Copyright Serv. Bureau.

Bronjo Music (BMI), 1637 Utica Ave., Brooklyn, N.Y. 11234. Tel: (212) 253-4600. Cable: SEECODISC.  
Int'l rep.: UK (Sparta-Florida)

Samuel Bronston Music Publ'g Inc. (ASCAP), see TRO.

Bronze Music Co. Inc. (SEAC), see Sure-Fire.

Brookdale Music Inc. (BMI), see Copyright Serv. Bureau.

Brooklyn Heights Music Inc. (ASCAP), 124 Montague St., Brooklyn, N.Y. 11201. Tel: (212) 237-0250. Pres.: Bob W. Motta; VP & Sec'y: Vince Traina.

Brooklyn Music (ASCAP), see 20th Century.

Brooks Bros. Publ'rs (BMI), 311 Margot Ln., Nashville, Tenn. 37211. Tel: (615) 834-4124. Gen. Mgr.: Jake C. Brooks. (Affiliated with Enchantment Music).

Brookside Music Corp. (ASCAP), 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 541-7761. Pres.: Reid White-law.

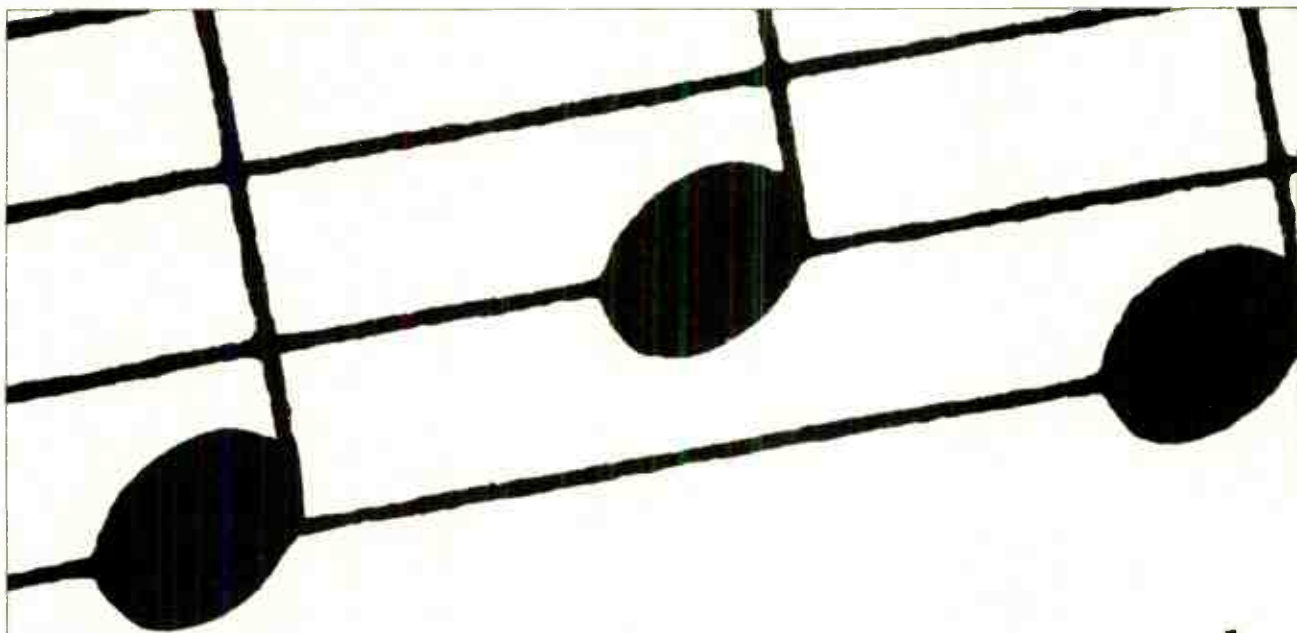
Brookville Music Inc. (BMI), see Mietus.

Brother Publ'g Co. (BMI), 10880 Wilshire Blvd., Suite 306, Los Angeles, Calif. 90024. Tel: (213) 475-0361. Exec. VP: Janet Lent-Koop.

Brothers Two Music (BMI), see Chappell.

Alexander Broude Inc., 225 W. 57 St., New York, N.Y. 10019. Tel: (212) 586-1674. Cable: ALBRO. Pres.: Robert J. Bregman; VP: Dean Streit; Sec'y-Treas.: Michael Leferts.  
Int'l firms represented: Breitkopf & Haertel, J&W Chester (Choral Works), Composers Library Eds., Continuo Music Press, J.B. Cramer & Co. Ltd., Deutscher Verlag fur Musik, Fenette Music, Fentone Music, Gemini





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Broude/Bregman Music Inc. (ASCAP), see Alexander Broude.

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Brujo Publ'g (BMI), see Western Head.

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Albert E. Brumley & Sons (SESAC), Powell, Mo. 65730. Tel (417) 435-2225. Pres.: Bill Brumley; Gen. Mgr. Bob Brumley

Brunswick Music Publ'g Co. (BMI), 136 S. Swall Dr., Bevely Hills, Calif. 90211 Tel: (213) 657-4895. Owner, Pres. & Gen. & Prof. Mgr.: Lee Silver.

Brushape Music Co. Inc. (BMI)—VP Gary S. Paxton—see Window.

Brut Music Publ'g (ASCAP) (div. of Brut Prod'ns Inc.), 1345 Ave of the Americas, New York, N.Y. 10019 Tel (212) 581-3114

Bryn Mawr Music Co. (ASCAP), see Accadia.

Bubble Gum Music Co. (ASCAP), see Mietus

Backboard Jazz Music (ASCAP), 1108 17 Ave. S., Nashville, Tenn 37212 Tel (615) 327-4571 Pres. Dave Converse

Buckeye Music Inc. (ASCAP), see Carlson

Buckhorn Music Publ'ns Inc. (BMI), 1007 17 Ave. S., Nashville, Tenn. 37212. Tel. (615) 255-0543. Pres. Marjorie Wilkin.

Int'l reps.: Australia (Castle), Jamaica (Woodwater), Japan (Tokyo Music), South Africa (Reveille), UK (Valentine).

Buckingham Music Co. (ASCAP), see Pavanne.

Bucksnot (BMI), PO Box 24265, Nashville, Tenn. 37203 Tel (615) 824-1169

Bucky Music (ASCAP), see Copyright Serv. Bureau (US rights)

Bucrenlis Music Co. (BMI), see Copyright Serv. Bureau (US rights).

Buddah Music Inc. (ASCAP), 1350 Ave. of the Americas, New York, N.Y. 10019. Tel (212) 582-6900. Dir. & Mktg. & Sales Charles K. Walz. (Administered by United Artists)

Int'l rep.: Worldwide (United Artists)

Budd Music Corp. (ASCAP), 1B531 Wells Dr., Tarzana, Calif 91356. Tel (213) 345-4204. Pres.: Buddy Kaye. Branch: Las Vegas, Nev., B50 Tam O'Shanter, Zip 89109

Int'l rep.: UK (Budd).

Bud-Don Music Co. (ASCAP), see Glad Music.

Budget Music (BMI), see Mietus

Buena Vista Publ'g Co. (BMI), PO Box 2B553, Dallas, Tex 7522B. Tel. (214) 328-7770. Owner B.L. Bollman

Buffalo Bill Music (BMI), 2501 S. Ocean Dr., Hollywood, Fla 33019 Tel (305) 921-6550. Pres. Robert S. Taran, Nat'l Sales Evelyn Geldon.

Bug Eyes Music (BMI), see Bug Music.

Bug Juice Music (BMI), see Bug Music.

Bug Music (BMI), see Bug Music Group

Bug Music Group, 6777 Hollywood Blvd., 9th fl., Hollywood, Calif 9002B Tel (213) 466-4352 Pres. Daniel Bourgoise; VP & Gen. Mgr. Fred Bourgoise. Copyright Admin'r Lydia Frazier, Prof. Mgr. Bruce Hoffman.

Int'l reps.: Australia (Matthews), Belgium (Ardmore & Beechwood), Germany (Roba), Italy (Chappell), Japan (Pacific), Scandinavia (Air in Sweden), Switzerland (EMI), UK (Warner Bros.).

Bullet-Proof Music (BMI), see Dozier

Bullfrog Ballades (ASCAP), see Folklore.

Bullfrog Music (ASCAP), see Skip Taylor.

Bull-Kent Music (ASCAP), see Mercantile.

Bull Pen Music Co. Inc. (BMI), see Perren-Vibes.

Bullwinkle Music Co. (ASCAP), PO Box 4B, Lithia Springs, Ga. 30057. Pres.: James F. Brannon Jr.

Bumpershoot Music Inc. (BMI), see Hal Bernard

Bundin Music (BMI), see Chappell

Fred Burch Music (BMI), see Cedarwood.

Burdette Music Co. (BMI), see Jerden.

Burlington Music Corp. (ASCAP), 539 W. 25 St., New York, N.Y. 10001 Tel (212) 675-6060 Cable FULL-RANGE. Mgr. Carolyn Kalet.

Int'l branches: Australia (Palace), Canada (Burlington), France & French Union (Palace), Germany (Burlington), Hong Kong (Burlington-Palace), Italy (Palace), Netherlands (Palace), South Africa (Burlington), Spain & Portugal (Burlington), Sweden (Palace), Switzerland (Burlington), UK (Burlington-Palace)

Burning Rope Publ'g Co. (BMI), 137 E. Sixth St., Austin, Tex 78701. Tel (512) 477-7100 Owners: Charles D. Tullios Jr., Leon Vernon Eagleson

Burniesci-Palmiter Music Prod'ns (ASCAP), 2B Cover Ave., Stewart Manor, N.Y. 11530. Tel (516) 328-1505. Co-Chm. Richard C. Burniesci, William L. Palmiter; Gen. Mgr. Donald T. Burniesci; Prof. Mgr.: Donald C. Burniesci.

Branch: Bellerose, N.Y., 73 Huron Rd. Zip 11426 Tel (516) 775-4656. Gen. Mgr. William L. Palmiter

Burthen Music Co. Inc. (ASCAP), see Chappell.

Burt Topper Music (BMI), see Chappell.

Buskirk Music (BMI), see Royalty Control Corp

Butler Music Publ'g Corp. (ASCAP), see Chappell.

Butterflygroup Music (BMI), see BMG

Buttermilk Sky Music Publ'g Corp. (BMI), 515 Madison Ave., Suite B08, New York, N.Y. 10022 Tel (212) 759-2275 Pres. Murray Deutch, Gen. Mgr. Stuart Cantor, Prof. Mgr. Jaime Vaughan.

Butter Music (BMI), see Cream

By Full Co. (BMI), see Kropotkin.

By-Genre Music (BMI), see Chappell & Sounds of Memphis

Bygosh Music Corp. (ASCAP), RD 1, Brookfield, Vt 05036 Tel (802) 276-3393. Pres. Bobby Gosh, Gen. Mgr. Al Weissman.

Byrdshire Music Co. (ASCAP), 1601 N. Orange Grove Ave., Hollywood, Calif. 90046 Tel (213) 874-0044 Partners Betty & Jack Carlton

Bytown Music (BMI), see Copyright Serv. Bureau.



C A M Prod'ns (BMI), 489 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-8400. Cable: CAMUSAINC. Telex: 236920. Pres. Vittorio Benedetto.

C A M (USA) Inc. (BMI), see CAM Prod'ns.

C B Music Inc. (BMI), see Big Seven.

C B G B's Music Inc. (ASCAP), see Larry Spier.

C B S, see April/Blackwood. (SEE ADVERTISEMENT)

C J Publ'g (BMI), 4827 S. Prairie Ave., Chicago, Ill. 60615. Tel. (312) 285-1616. Pres. Carl Jones.

C M G Music (ASCAP), see Music Music Music

C P W Music (ASCAP), see Chappell

C T I Recs. (div. of Creed Taylor Inc.), 1 Rockefeller Plaza, New York, N.Y. 10020. Tel: (212) 489-6120 Bd. Chm. Creed Taylor, Pres. Jerald Wagner, Prof. Mgr. Amy Roslyn.

Int'l reps.: Australia (Matthews), Austria (Schmolzi & Slezak), Benelux (Kluger), Colombia (Ivan Mogull), France (Sugarmusic), Germany (Schmolzi & Slezak), Italy (Sugarmusic), Japan (Seven Seas), Mexico (Gamma), Scandinavia (Multitone), South Africa (Gallo), Spain (Hisvapox), Switzerland (Schmolzi & Slezak), UK (Heathside)

Cabriolet Music (BMI), PO Box 7422, Shreveport, La. 71107. Pres. Mary Logan; Prof. Mgr.: Don Logan

Cachand Music (BMI), see Curton & Copyright Serv. Bureau

Caesar's Music Library (ASCAP), 1022 N. Palm Ave., Los Angeles, Calif 90069 Tel: (213) 659-6034 Pres. Marc Gordon Jr

Cafe Americana (ASCAP), B255 Sunset Blvd., Los Angeles, Calif 90046. Contact Andrea Starr.

Cajun Crawdad Music (BMI), see Bug

Cakewalk Music (BMI), see 20th Century

Caleb Music (ASCAP), see Rondor

Calelio Music (ASCAP), see April/Blackwood.

Calico (BMI), see Drive-In

California Music Press, see Copyright Serv. Bureau.

California's Blue-Rose (BMI), 4B3 Shadow Ln., Fontana, Wis 53125 Tel (414) 275-3369 Owner Felix Kubik Sr., Pres. Felix Kubik Jr., Gen. Mgr. Martha Arentsen

Caligula Inc. (ASCAP), 1 Hudson St., New York, N.Y. 10013. Tel (212) 962-5522. Pres. David Forman, VP & Gen. Mgr. Charles Baxter

Int'l rep: UK (Carlin)

Callee Music Corp. (ASCAP), see Fourth Floor

Callon-Love Music (BMI), 610 S. Venice Blvd., No. 42B4, Marina del Rey, Calif 90291 Tel (213) 399-39B4 Co-Admin'r Jim & Dale Callon.

Int'l reps.: Benelux (Dutchy), Canada (Abovewater), Germany (Seigel), UK (Carlin)

Calua Music Co. (BMI), see Copyright Serv. Bureau

Calumet Music (BMI), see M. M. Cole.

Calwest Songs (BMI), c/o Lee Anderson Ent's., PO Box 4141, North Hollywood, Calif 91607 Tel (213) 782-6915 Owner & Pres. Lee Anderson, VP Bruce Anderson; Pub. Dir. Beth Anderson.

Branch: Bellingham, Wash., 1602 Carolina St. Zip 98225 Tel (206) 671-2860 Gen. Mgr. Bob Wood

Camarillo Music Publ'g (BMI), see Golden West

Camelback Mountain Music Corp. (ASCAP), see Shapiro Bernstein

Camel's Hair (BMI), see KRPCO Music.

Camera Music Inc. (ASCAP), see CAM Prod'ns

Cameron Org. Inc., 320 S. Waiola Ave., La Grange Ill 60525 Tel (312) 352-2026 Prof. Mgrs. Scott A & Jean M. Cameron

Camex Music Inc. (BMI), see CAM Prod'ns

Camino Real Music (ASCAP), see Garrett

Campbell Connelly & Co. Inc. (ASCAP), 271 North Ave., New Rochelle, N.Y. 10802 Treas. Nathaniel Miller

Home office: England

Glen Campbell Music Inc. (BMI), 1900 Ave. of the Stars, Los Angeles, Calif 9006B. Tel (213) 553-8434. Pres. Glen Campbell; Prof. Mgr. Stanley B. Schneider

Int'l reps.: Europe, Orient & UK (all Florida Music)

Camp & Canyon Music Co., see T. B. Harms—Vogue.

Canaanland Music (BMI), see Word Music Inc.

Canaan Music Inc. (ASCAP), see Fourth Floor

Canal Publ'g Inc. (BMI), 6325 Guilford, Indianapolis, Ind 46220. Tel (317) 255-3116.

Can Do Music (BMI), see Mietus

Candue Music Inc., 19 S. Broadway, White Plains, N.Y. 10601 Tel (914) 682-8069 Pres. Richard Tannbaum (Administered by Copyright Serv. Bureau)

Candy Mountain Music (BMI), see Sweet Cherry

Cannes Music Inc. (BMI), see Ivan Mogull

Cannette Music Co. (BMI), see Mietus.

Cannlynn Music Co. (BMI), see Mietus.

Cannon Point Music Inc. (BMI), see Claridge

Can't Stop Music (BMI), 65 E. 55 St., Suite 302, New York, N.Y. 10022 Tel (212) 751-6177 Telex 427317 Pres. Henri Belolo.

Int'l firm represented: Scorpio (France)

Cantus Press (ASCAP)—Contact: Morgan Lowry—see Triune

Canyon Press Inc., PO Box 1235, Cincinnati, Ohio 45201 Tel (513) 852-7850. Pres.: G. W. Fahner Jr., VP Alison Fahner.

Capano Music (div. of Britone Inc.) (ASCAP), 237 Chestnut

St., Westville, N.J. 08093. Tel (609) 456-4402 Pres. Anthony J. Capano, Gen. Mgr. Patrick Capano, Prof. Mgr. Brian A. Capano

Capaquare Publ'g (ASCAP), 750 Kappock St., Suite 1015, Riverdale, N.Y. 10463 Tel (212) 796-2490 Chm. & Pres. Ms. P. J. Watts; Gen. Mgr. Januari Watts, Prof. Mgr. Queen Yahna

Cape Ann Music Inc. (BMI), PO Box 120128, Nashville, Tenn 37212 Tel. (615) 646-0279. Pres. John D. Richbourg; Gen. & Prof. Mgr.: Matt Richbourg

Int'l rep.: Worldwide excluding USA & Canada (Inter-song in UK)

Capella Music (ASCAP), see McAfee & Lorenz.

Cape May Music (BMI), see Cape Ann.

Capitol Dome Music (ASCAP), see Independence.

Caplin Music (BMI), see Biograph.

Cap-Onion Music Publ'g Co. Inc. (BMI), PO Box 12325, New Rochelle, N.Y. 10802 Tel (914) 961-7189 Gen. Mgr. Joe Messina.

Cappy Music Co. (ASCAP), see Cherry Lane.

Cap Quist Music (BMI), see Copyright Serv. Bureau.

Caprice (BMI), see Jaspur

Capricorn Music Co. (ASCAP), see Copyright Serv. Bureau.

Capri Music Corp. (BMI), see Alfred.

Captain Crystal Music (BMI), see Hamstead Heath.

Captain Marvel Music (BMI), see Chappell.

Captive Music (BMI) (div. of Aliases Inc.), Granny White Pike, Nashville, Tenn. 37204 Tel: (615) 383-6376.

Cara Publ'ns (ASCAP), 2000 W. Devon Rd., Columbus, Ohio 43212 Tel: (614) 486-3334. Owner: John Tattenhorst.

Cardio Music (BMI) (div. of Art Attack Recs. Inc.), 964 W. Grant Rd., Tucson, Ariz. 85705. Tel. (602) 622-8012, 881-6833. Pres. William Cashman.

Career Music (BMI), see Arista.

Caribbean Music Co. (BMI), see Copyright Serv. Bureau.

Carleen (ASCAP), 20 E. Huron, Chicago, Ill. 60611. Tel. (312) 943-0305.

Carleigh Music (ASCAP), see April/Blackwood.

Carlson Music Co. (BMI), 4625 NW 44 St., Fort Lauderdale, Fla. 33319 Tel. (305) 731-4669. Owner Harry Carlson.

Carlwood Music (SESAC), see Critique

Carlyle Music Publ'g Corp. (ASCAP), see H. B. Webman.

Carobell Music Corp. (BMI), see Mietus.

Carol Nan Music (ASCAP), see Coyote

Carrhorn Music Inc. (BMI), 111 Kentucky Ave., Sheffield, Ala. 35660. Tel (205) 383-9587 Owners: Pete & Jo Ann Carr

Carrington (BMI), see Curtis Wood

Carr Radio Music Co. (ASCAP), see Carrhorn

Alan Cartee Music Inc. (BMI), see Music Mill

Cartee III Music, 1111-17 Ave. S., Nashville, Tenn. 37212 Tel (615) 242-8600.

Carvon Music Inc. (BMI), see Croma.

Carwin Country Int'l., 13357 Lorain Ave., Cleveland, Ohio 44111. Tel (216) 476-2695 Pres. & Gen. Mgr. Carl French, Prof. Mgr. Gail Faught.

Carwin Publ'g Co. (BMI), see Carwin Country.

Cary & Mr. Wilson Music Inc. (BMI), PO Box 500, Nashville, Tenn. 37202. Tel (615) 242-5400

Casa Latina Inc. (ASCAP), see Mexican Music.

Don Casale Music (BMI), 377 Plainfield St., Westbury, N.Y. 11590 Tel (516) 333-789B. Pres. & Gen. Mgr. Don Casale.

Caseyem Music (BMI), see Triple H.

Buzz Cason Publ'ns Inc. (ASCAP), see Southern Writers

Cassan Music (ASCAP), see Wilhos.

Casserole Music Inc. (BMI), see RSQ & Chappell.

Castalia Music (BMI), PO Box 11516, Milwaukee, Wis. 53211 Pres. Jim Spencer; Sales & Promo. E.T. Caldwell

Castle Hill Publ'g Ltd (ASCAP), 635 Madison Ave., Suite 1003, New York, N.Y. 10022 Tel (212) 759-7294.

Catalpa Publ'g Co. (BMI), 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel (405) 942-0462 Pres. Bobby Boyd.

Catchup Music (BMI), PO Box 9B30, 3507 W. Vickery, Fort Worth, Tex 76107 Tel (817) 737-9911 Pres. J.P. Kimzey.

Cat Clothes Music (BMI), see Bug.

Cate Bros. Music (BMI), see Segel & Goldman

Catpach Music (BMI)—Pres. Michael Curtis, VP Richard L. Dew-Curtis—see Rondor

Cauldron Music (ASCAP), see Segel & Goldman

Cavendish (ASCAP), see Boosey & Hawkes.

Cayman Music Inc. (ASCAP), see Copyright Serv. Bureau

Cayton Publ'g, PO Box 367, Mayfield Rd., Orwell, Ohio 44076 Tel (216) 437-8422. Pres. Richard Rhodes; Bus. Mgr. Thomas Nordquist

Cayuga Music (BMI), see Chappell.

Ceberg Music Corp. (ASCAP)—Pres. Norman Bergen—see Brookside

Cecilian Music Publ'g (BMI), see Jaspur

Cedarwood Publ'g Co. Inc. (BMI), 39 Music Square E., Nashville, Tenn 37203 Tel (615) 255-6535 Pres. & Gen. Mgr. J. William Denny; Prof. Mgr. John E. Denny

Int'l rep.: Worldwide (Peer-Southern in USA)

Celann Music (BMI), see Pickwick

Celebration Press (ASCAP), see Fred Bock

Celeen Music (ASCAP), see Potnick.

Celestial Harmonies (div. of Mayflower Music), 20 W. 64 St., Suite 42-G, New York, N.Y. 10023 Tel (212) 595-6360

Celestine Music (BMI), see Mietus.

Cell (BMI), see C. F. Peters.

Cellamar Music (BMI), see Copyright Serv. Bureau

Centralia Music (ASCAP), see Martin Cohen

Cenci Music Publ'g Co. (ASCAP), see Slide.

Centaur Publ'g Corp. (ASCAP), see Sagittarius

Centerpoint Music Publ'g (BMI), see Rintom.

Centerstream Music (BMI), see April/Blackwood.

Central Songs (BMI), see Screen Gems-EMI

Century Music Publ'g Co. Inc. (SESAC), see Ashley

Century Songs (BMI), see Beechwood.

Certron Music Corp. (ASCAP), see Copyright Serv. Bureau

Cesta Music (ASCAP), see Copyright Serv. Bureau

C'est Music (ASCAP), see Quackenbush.

Cetra Music Corp. (BMI), 5B2B S. University Ave., Chicago, Ill 60637 Tel (312) 493-97B1 Pres. Morton A. Kaplan



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- Chacka Music, see R.A. Hodge.  
 Chain Gang Music (BMI), see 20th Century.  
 Chalco Music (ASCAP), see Copyright Serv. Bureau.  
 Chalice Music Group, 326 N. LaCienega Blvd., Los Angeles, Calif. 90048. Tel: (213) 658-7002. Cable: CHAL-PROD. Telex: 691187. Pres. & Gen. Mgr.: Leonard Hodes; Prof. Mgr.: Norman Sallitt.  
**Int'l firm represented:** Beautiful Sunday (UK), Robin Gibb (UK), Brian Morrison, Son Music.  
**Int'l reps:** Australia (Leeds), Benelux (Veronica), Italy (Sugar), Japan (Pacific), UK (Dick James).  
 Challove (BMI), c/o Love Songs Publ'g Group, PO Box 3720, Santa Barbara, Calif. 93105.  
 Chalmac (ASCAP), see PPX.  
 Champaign Music Corp. (ASCAP), see T.B. Harms.  
 Champion Music Corp. (BMI), see MCA Music.  
 Chandler Music Co. Inc. (ASCAP), see Loring.  
 Chandos Music (ASCAP), see Folklore.  
 Chan Music Publ'rs (BMI), see Real To Reel.  
 Chanson (Eds.) Co., see Stanyan.  
 Chantem Music Inc. (BMI), see Beldock Levine & Hoffman.  
 Chantry Music Press Inc. (SESAC), Box 1101, 32-34 N. Center St., Springfield, Ohio 45501. Tel: (513) 325-9942.  
 Chappbridge Music Publ'g Co. (ASCAP), see Bridge.  
 Chappell & Co. Inc. (ASCAP), see Chappell Music Co.  
 Chappell Music Co., 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 399-7373. Cable: SYMPHONY. Pres. Irwin Z. Robinson; Sr. VP, Creative: Irwin Schuster; VP Creative: Frank Military. (Sheet music distributed by Theodore Presser Co.)  
**Branches:** Hollywood, Calif., 6255 Sunset Blvd. Zip 90028. Tel: (213) 469-5141. VP & Gen. Mgr.: Roger Gordon—Nashville, Tenn., 21 Music Circle E. Zip 37203. Tel: (615) 244-3382. VP & Mgr.: Henry Hurt.  
**Int'l branches:** Australia, Belgium, Canada, England, France, Germany, Italy, Japan, Netherlands, New Zealand, South Africa, Spain, Sweden, Switzerland.  
**Int'l firm represented:** Snowblind Music (Canada).  
 Chappell-Styne Inc. (ASCAP), see Chappell.  
 Char Barb Music (BMI), Rt. 1, Box 120A, Swoope, Va. 24479. Tel: (703) 885-3309. Pres. & Gen. Mgr.: Barbara R. Flowers; Prof. Mgr. Charles A. Flowers.  
 Char-Belle Music (BMI) (sub. of Anspac Recs. Inc.), 10D5 Frank Nelson Bldg., 205 N. 20 St., Birmingham, Ala 35203. Tel: (205) 252-8271.  
 Charing Cross Music Inc. (BMI), 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 751-6590. Gen. Mgr.: Ian E. Hobblyn.  
**Int'l firms represented:** DeShufflin (UK), Pattern (UK).  
**Int'l reps:** UK (DeShufflin, Pattern).  
 Charkel Music (BMI), see Mietus.  
 Char-Liz Music Inc. (BMI), see CTI (US rights) & Ivan Mogull (Int'l rights).  
 Charlotte Sounds (ASCAP), see Meteorina.  
 Charmlee (BMI), see Peaceable Kingdom.  
 Charys Music, see Tree.  
 Charter Publ'ns Inc. (ASCAP) (div. of J.W. Pepper & Son), PO Box 850, Valley Forge, Pa. 19482. Tel: (215) 666-0363.  
 Chartgap (BMI), 3307 Laurel Dr., Glenshaw, Pa. 15116. Tel: (412) 487-6156. Owner: James Grimes.  
 Chatawa Music (ASCAP), see Copyright Serv. Bureau.  
 Chatham Music Corp. (ASCAP), see 20th Century.  
 Cheavoria Music Co. (BMI), PO Box 1304, Brewton, Ala 36426. Tel: (205) 867-2228. Pres.: Roy Edwards.  
 Cheezburger Music Inc. (BMI), see Copyright Serv. Bureau.  
 Cheren-Klshins Music Corp. (ASCAP), 254 W. 54 St., New York, N.Y. 10019. Tel: (212) 757-0695.  
 Cherie Music (BMI), 3621 Heath Ln., Mesquite, Tex. 75150. Tel: (214) 279-5858. Owners: Jimmy Fields, George McCoy.  
 Cherio (BMI), c/o Lee Eastman, 39 W. 54 St., New York, N.Y. 10019.  
 Cherry Lane Music Co. (ASCAP), 50 Holly Hill Ln., Greenwich, Conn. 06830. Tel: (203) 661-0707; NYC Tieline (212) 824-7711. Partner: Jean Dinagar.  
**Branch:** Beverly Hills, Calif., 9744 Wilshire Blvd. Zip 90212. Tel: (213) 550-7100. Contacts: Milton Okun, Colin Slater.  
**Int'l branches:** Australia, Japan, South Africa.  
**Int'l reps:** Albania (Ivan Mogull in USA), Austria (Schmolzi) & Slezak (Germany), Belgium (Interworld in Netherlands), Bulgaria (Ivan Mogull in USA), Czechoslovakia (Ivan Mogull in USA), France (Skofly Prod'ns), Germany (Schmolzi & Slezak), Hungary (Ivan Mogull in USA), Ireland (Inter Hill in UK), Netherlands (Interworld), Poland (Ivan Mogull in USA), Romania (Ivan Mogull in USA), Scandinavia (Air in Sweden), Switzerland (Skofly Prod'ns in France), UK (Inter Hill); **Accabonac catalog only**—Austria & Germany (Roads of Music in USA), Ireland & UK (Odeplid Ltd. in UK).  
 Cherry Pie Music (ASCAP), see R.A. Hodge.  
 Cherry River Music Co. (BMI), see Cherry Lane.  
 Cherry Wood Music Co. (ASCAP), see Cherry Lane.  
 Chesdel Music Co. (BMI), see Alshire.  
 Cheshire Music Inc. (BMI), see TRO.  
 Jerry Chesnut Music Inc. (BMI), 40 Music Square E., Nashville, Tenn. 37203. Tel: (615) 244-0270. Pres., Gen. & Prof. Mgr.: Jerry Chesnut.  
 Chess Music Inc. (ASCAP), see Pi-Gem.  
 Chesyl Publ'g (BMI), see April/Blackwood.  
 Chevis Music Inc. (BMI), see Shada.  
 Chex Music Ltd. (BMI), see Copyright Serv. Bureau.  
 Chez D Music (ASCAP), see Cap-Orion.  
 Chic (BMI), c/o Martin Itzler, 110 E. 59 St., New York, N.Y. 10022.  
 Chicago Music Publ'g, c/o Greene & Reynolds, 1900 Ave. Of The Stars, Suite 1424, Los Angeles, Calif. 90067. Tel: (213) 553-5434.  
 Chicorel Music Corp. Inc., 4447 N. Oakland Ave., Milwaukee, Wis. 53211. Tel: (414) 964-4888.  
 Chichory Music Co. (BMI), see Claridge.  
 Chilly Winds Music (BMI), see Chappell.  
 Chinga Music Ltd. (BMI), see Copyright Serv. Bureau.  
 Chinnichap (BMI), c/o Leance & Kastner, 9401 Wilshire Blvd., Suite 610, Beverly Hills, Calif. 90212.  
 Chinwah Songs (SESAC), see Birthright.  
 Chinoval Music Inc. (BMI), see Sulyn.  
 Chip 'N' Dale Music Publ'g Inc. (ASCAP), see Gene Kennedy.  
 Choice Music Inc. (some copyrights), see T.B. Harms—Bibo.  
 Choral Art (ASCAP), see Sam Fox.  
 Chris Music Publ'g Co. (BMI), PO Box 268, Manistique, Mich. 49854. Pres. R.B. Christensen.  
 Christace Music (BMI), see Martin Cohen.  
 Christian Gnt Music Press (ASCAP), see Paragon Assocs.  
 J. Christopher Music Co. (ASCAP)—Pres. Vaclav Nelhybel—see Charter Publ'ns.  
 Chrysalis Music Corp. (ASCAP), see Chrysalis Music Group.  
 Chrysalis Music Group, 9255 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 550-0171. Pres. Terry Ellis; Gen. Mgr. Ann Munday; Prof. Mgrs.: (east) Frank D'Amico, (west) Steve Morr.  
**Home office:** England.  
 Chu-Fin Music Inc. (BMI), see Shelby Singleton.  
 John Church Co. (ASCAP), see Theodore Presser.  
 Churn Music (ASCAP), see Cream.  
 Ciano Publ'g Co. (BMI), PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935. Pres. Ron Luciano.  
 Cifi Publ'g Co. (BMI), 3966 Standish Ave., Cincinnati, Ohio 45213.  
 Cigar (ASCAP), PO Box 80218, World Way Postal Center, Los Angeles, Calif. 90080.  
 Cincinnati Music Co. (BMI), Schwartz Bldg., Rm. 405, 906 Main St., Cincinnati, Ohio 45202. Tel: (513) 241-3447. Pres. Michael S. Schwartz; Gen. Mgr. Robert L. Schwartz.  
 Cindy Lee Music (SESAC), see Universal.  
 Cin-Kay Publ'g Co. (BMI), see Shen Kay.  
 Circle R (ASCAP), 9885 Charleville Blvd., Beverly Hills, Calif. 90212. Tel: (213) 277-3111.  
 Circoc Music Inc. (BMI), see Jondora.  
 Cissi Music Inc. (BMI), see Copyright Serv. Bureau.  
 Cityside Songs (BMI), PO Box 371, Beverly Hills, Calif. 90213. Tel: (213) 652-9627. Gen. Mgr.: F. Stuart Wilson.  
 Clamike Music Publ'g Co. Inc. (BMI), see Mietus.  
 Clara Music Publ'g Corp. (ASCAP), c/o Leventhal, 250 W. 57 St., Suite 2017, New York, N.Y. 10019. Tel: (212) 586-6553. Pres. Harry Belafonte.  
 Clardige Music (ASCAP), 6381 Hollywood Blvd., Suite 318, Hollywood, Calif. 90028. Tel: (213) 469-8149. Pres. Frank Slay; Prof. Mgr. Vic Catala.  
 Clarity Music Inc. (BMI), see Copyright Serv. Bureau.  
 Clarke Music (BMI) (div. of Contemporary Artist Ent. Inc.), 8500 Wilshire Blvd., Suite 829, Beverly Hills, Calif. 90211. Tel: (213) 652-6220. Pres. Stanley Clarke, Exec. Dir. Carolyn Clarke.  
**Int'l reps:** Europe (Intersong), Japan (Taiyo).  
 Gene Clark Music (BMI), see Chappell.  
 Clark Musical Prod'ns (BMI), PO Box 299, Watske, Ill. 60970. Tel: (815) 432-5601. Pres. Dr. Paul E. Clark, Gen. Mgr. Michael K. Spitzer, Prof. Mgr. Mark Peterson.  
 Clark Music Publ'g (BMI), see Clark Musical Prod'ns.  
 Roy Clark Music (BMI), see Chappell & Jim Halsey.  
 Clay Music Corp. (BMI), PO Box 220551, Zip 28222, 5457 Old Monroe Rd., Charlotte, N.C. 28211. Tel: (704) 536-0552. Chm. Arthur Smith; Pres. R. Clayton Smith.  
**Int'l reps:** House of Cash & Song of Cash catalogs only—Worldwide excluding US & Canada (Screen Gems-EMI in USA), Other catalogs—Worldwide excluding USA & Canada (CBS Int'l in USA).  
 Clayton-Davis & Assocs. Inc. (BMI), 8229 Maryland, St. Louis, Mo. 63105. Tel: (314) 862-7800. Pres. Irvin Davis, Gen. & Prof. Mgr. Adele K. Solt.  
 Norman Clayton Publ'g Co. (SESAC), see Word Inc.  
 Clear Light Prod'ns Inc. (ASCAP), PO Box 391, Newton St., Waltham, Mass. 02158. Tel: (617) 893-5860.  
 Clear Profit (ASCAP)—Tel: (213) 988-6746. Gen. Mgr. Eddie Gurren, Prof. Mgr. Robert Gentile—see E. J. Gurren.  
 Clear Sky Music Inc. (BMI) (sub. of Ampex Corp.), 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000.  
 George Clements Publ'g (ASCAP), see Berdoo.  
 Cling Publ'g (ASCAP), see Soprano.  
 Clita Music Inc. (BMI), see Mietus.  
 Clockus Music Co. (BMI), Star Rt., Milford, Calif. 96121. Tel: (916) 253-3689. Owner Ed Marmor.  
 Closed Door Publ'g Ltd. (ASCAP), see Castle Hill.  
 Clothe Music Inc. (BMI), see Beldock Levine & Hoffman.  
 Coal Miners Music Inc. (BMI), 7 Music Circle N., Nashville, Tenn. 37203. Tel: (615) 259-9448. Pres. & Prof. Mgr. O.V. Lynn Jr., Gen. Mgr. Meredith Stewart.  
**Int'l reps:** Australia (Allans Music), Canada (RCA), France (Frances Day), Japan (Watanabe), Netherlands (Intersong Basart), Sweden (Sonet), UK (Carlin), West Germany (Siegel).  
 Coat of Arms Music (BMI), Box 217, Oak Hill, Ohio 45656. Tel: (614) 682-7771. Pres. D. Howell.  
 Cobblehill Music (BMI), see McAfee & Lorenz.  
 Cochise Publ'g Co. (BMI), PO Box 1415, Athens, Tex. 75751. Tel: (214) 675-5683.  
 Cocinando Music (BMI), see Mietus.  
 Cocroach Music Inc. (BMI), see Copyright Serv. Bureau.  
 Coco Music Inc. (BMI), 1700 Broadway, New York, N.Y. 10019. Tel: (212) 582-6886. Pres. Harvey Averno, Gen. Mng. Partner Sam Goff.  
 Coconut Grove Music (BMI), see Martin Cohen.  
 Coeptis Music Ltd. (BMI), see Annuet.  
 Cog Music (BMI), see Copyright Serv. Bureau.  
 George M. Cohen Music Publ'g Co. Inc. (ASCAP), see Edward B. Marks.  
 Martin Cohen, 6430 Sunset Blvd., Suite 1500, Los Angeles, Calif. 90028. Tel: (213) 463-1151. TWX (910) 323738. Cable: COBOLEX. Admin'r. Martin Cohen.  
 Bruce Cohn Music, PO Box 359, Sonoma, Calif. 95476. Tel: (707) 938-1212.  
 Coke Music (BMI), see Royalty Control Corp.  
 Colca Music Co. (BMI), see BC Ents.  
 Cold Zinc (BMI), see Dawnbreaker.  
 Cole-Arama Music (BMI), 9000 Sunset Blvd., Suite 503, Los Angeles, Calif. 90069. Tel: (213) 858-7755. Gen. Mgr. Frank Gould; Prof. Mgr. Olivia Bower.  
 M. M. Cole Publ'g Co. (BMI), 919 N. Michigan Ave., Suite 1602, Chicago, Ill. 60611. Tel: (312) 787-0804. Cable: MNCOLE.  
 Colgems-EMI Music Inc. (ASCAP), see Screen Gems-EMI.  
 Collbeck Publ'g Co. (BMI), PO Box 6390, Corpus Christi, Tex. 78411. Tel: (512) 854-7376. Pres. & Prof. Mgr.: Gary Beck; Gen. Mgr.: Jada Vaughan.  
 Collection Litoff (BMI), see C.F. Peters.  
 Collins/Saraceno Music Corp. (ASCAP, BMI), 6000 Sunset Blvd., Suite 201, Hollywood, Calif. 90028. Tel: (213) 462-6606. Pres.: Heyward Collins; VP: Joe Saraceno; Prof. Mgr. Cynthia Rosen.  
**Int'l reps:** Australia (M7 Recs.-Bellbird Music), Europe (JEP), Japan (Watanabe).  
 Columbia Music Co. (ASCAP), see Theodore Presser.  
 Columbia Pictures Music Corp. (ASCAP), see Shapiro Bernstein.  
 Columbia University Press, see Galaxy.  
 Column Music Co. (BMI), see Copyright Serv. Bureau.  
 Column One Music (ASCAP), PO Box 4086, Springfield, Mo. 65804. Tel: (417) 881-5150. Pres.: James M. Martin.  
**Int'l rep:** Worldwide excluding USA (Publisher's Licensing Corp. in USA).  
 Column Two Music (BMI), see Column One.  
 Combine Music Corp. (BMI) (div. of Monument Rec. Corp.), 35 Music Square E., Nashville, Tenn. 37203. Tel: (615) 255-0624. Pres. Robert J. Beckham; VP Johnny MacRae; Gen. Mgr. Al Cooley; Prof. Mgr.: Alan Rush.  
**Int'l reps:** Australia (Festival), France (Rideau Rouge), Germany (Rolf Budde), Italy (G. Ricordi), Japan (Taiyo), Netherlands (Basart), South Africa (Clan), Sweden (Air Scandinavia), UK (Keith Prowse).  
 Comet Music Corp. (ASCAP), see ATV Music.  
 Commander Publ'ns (ASCAP), 1209 N. Western Ave., Hollywood, Calif. 90029. Tel: (213) 469-3528. Gen. Mgr.: Marshall Robbins.  
 Commodore Entertainment Publ'g Corp. (ASCAP), c/o Ashburn Assocs., 39 W. 55 St., New York, N.Y. 10019. Tel: (212) 246-0385.  
 Com Music (ASCAP), see Chicago Music.  
 Complex Three Ltd. (BMI), see Copyright Serv. Bureau.  
 Composers Library Eds., see Alexander Brodeur.  
 Composers Music Corp. (ASCAP), see Carl Fischer.  
 Comreco Music Inc. (ASCAP), 3 Kensington Oval, New Rochelle, N.Y. 10805. Tel: (914) 235-1229. Pres. Mit Gabler.  
 Con Brio Music (BMI), PO Box 196, Nashville, Tenn. 37202. Tel: (615) 329-1944. Pres.: Bill Walker, Gen. Mgr.: Jeff Walker; Prof. Mgr. Jeanine Walker.  
**Int'l rep:** Worldwide excluding USA & Canada (Burlington).  
 Concert Music (BMI), see Stone-Rap.  
 Concert Music Publ'g Co. (ASCAP), see Studio P/R.  
 Con Conrad Music Co. Ltd. (ASCAP), see Denton & Haskins.  
 Concorde Publ'g Co. (SESAC), see Con Brio.  
 Concordia Music House (SESAC), 3558 S. Jefferson Ave., St. Louis, Mo. 63118. Tel: (314) 664-7000. Cable: CONPUBCO.  
 Concord Music Publ'g Co. Inc. (ASCAP), see Henri Elkan.  
 Conductive (BMI), c/o Stanley J. Diamond, 10850 Wilshire Blvd., Los Angeles, Calif. 90024.  
 Cone Music Co. (BMI), see Joe Keene.  
 Conley Music Inc. (ASCAP), see Claridge.  
 Connecticut Music Studios (BMI), see Mietus.  
 Mike Conner Music Corp. (BMI), see Loring.  
 Conn-Lang Publ'g (BMI), 23200 Chagrin Blvd., Cleveland, Ohio 44122. Tel: (814) 455-7729.  
 Conquest Music Corp. (ASCAP), see Copyright Serv. Bureau.  
 Conquistador Music (ASCAP), see Groovesville.  
 Con Conrad Music Co. Ltd. (ASCAP), see Denton & Haskins.  
 Conrad Music (BMI), see Goodman Group.  
 Consolidated Music Publ'rs (ASCAP), see Music Sales.  
 Consort Press—Ed. John Biggs—see Mark Foster.  
 Consue Music (BMI), see Copyright Serv. Bureau.  
 Contentium Music (SESAC), PO Box 824, Nashville, Tenn. 37202. Tel: (615) 244-8839. Pres. & Gen. Mgr. Ted Harris; Prof. Mgr. Jackie Harris.  
 Content Music (BMI), see Copyright Serv. Bureau.  
 Continuo Music Press Inc. (BMI), see Alexander Brodeur.  
 Controlled Sheet Music Serv. Inc., 112 Hudson St., Copiague, N.Y. 11726. Tel: (516) 842-8080. Pres.: Ronald Ravitz; Gen. Mgr. Linda Press; Sales: Edward Hurley.  
**Branch:** Fort Lauderdale, Fla., 2990 NW 46 Ave. Zip 33313. Tel: (305) 735-7777. Gen. Mgr.: Sol Ravitz.  
 Cookaway Music Inc. (ASCAP), see Dick James.  
 Cook County Music (ASCAP), see Chicago Music.  
 Cooke Box Music Inc. (BMI)—Pres. Phil Hurrst—see Lloyd Zane Remick.  
 Cool Duck Music (ASCAP), 2058 First St., Highland Park, Ill. 60035. Tel: (312) 432-0116. Pres.: David J. Dahl.  
 Martin Cooper Music (ASCAP), PO Box 3331, Beverly Hills, Calif. 90212. Tel: (213) 275-4508. Owner: Marty Cooper.  
**Int'l rep:** Germany (Francis Day & Hunter).  
 Copper Band Music Co. Inc., see T.B. Harms—Hall-Clement.  
 Copper Basin Publ'g Co., see Coal Miners.  
 Copper Robert Music (ASCAP), see Ivan Hoffman.  
 Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-5030/1188. Cable: COPYSEB. Chm. Walter Hofer; Pres. Gitte A. Hofer; Exec. Dir. & Prof. Mgr.: Jeri R. Spencer.  
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 Coral Blossom Music—Contact: Bobby Fischer—see Orange Blossom.  
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 Cora Music Co. (BMI), 6823 Leland Way, Hollywood, Calif. 90028. Tel: (213) 462-9510. Pres.: Major Lee Vicente; VP's: Paul Flynn, Annie Skelly.  
 Corcovado Music Corp. (BMI), see Helios.  
 Cordova Music Corp. (BMI), see Big Seven.  
 Cordova Publ'g Co. (BMI), see Alshire.  
 Cornsim Music (BMI)—Pres. Les Matthews. Tel: (816) 531-9290—see Wyandotte.



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 Don Costa Prod'ns Inc. (BMI), 9229 Sunset Blvd., Los Angeles, Calif. 90069 Tel (213) 550-8542  
 Costal Publ'g (ASCAP), see R A Hodge  
 Cotaba (BMI) c/o Ned Shankman 188B Century Park E Suite 662, Los Angeles Calif 90067  
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 Countless Songs Ltd. (BMI), see Ivan Mogull  
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 Crazy Crow Music (BMI), see Segel & Goldman  
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 Creative Corps., 6607 W. Sunset Suite E, Hollywood, Calif 90028 Tel (213) 462-6164 Pres Kurt Hunter  
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 Criga Music (BMI), 13450 Vanowen St., No. 222, Van Nuys Calif 91405  
 Crimson Dynasty (ASCAP), PO Box 271 Cedar & West Ave., Jenkintown Pa 19046 Tel (215) 757-8022 Pres Stan Peahota Exec VP Frank Mulvenna, VP Alan Meier, Sec'y-Treas Kathy Peahota

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 Criswell Music Press—Contact Eddie Farqason—see Triune  
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Int'l firm represented: Carlin (Europe).

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Domax Music Inc. (BMI), see Copyright Serv. Bureau

Domestic Music Co. (ASCAP), see Copyright Serv. Bureau

Dondee Music Co. (BMI), see Mietus.

Donna-Dijon Music (BMI), see April/Blackwood.

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Door Knob Music Publ'g (BMI), see Gene Kennedy.

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Drifter Music (BMI), see Bug.

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Dudzack Music (ASCAP), see April/Blackwood.

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811 Duniven Music (BMI), see Brarmade.

Dunwich Music (ASCAP), see Yuggoth.

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Dusty Roads Music Corp. (BMI), see Al Gallico

Dwarf Music (ASCAP), PO Box 860, Cooper Sta., New York, N.Y. 10003. Tel: (212) 473-5900. Gen. Mgr.: Naomi Saltzman.

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Dynamic Music (ASCAP), see Paragon Assocs

Dynatone Publ'g Co. (BMI), see Chappell.



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 E D M Music Publ'rs (ASCAP), see Clockus  
 E D W (ASCAP), see Edwn F. Kalmus.  
 E & M Publ'g Co. (BMI), 2674 Steele, Memphis, Tenn.



38127. Tel (901) 357-0064. Owner, Pres & Gen. Mgr. Marshall E. Ellis  
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 Earlon Music Corp. (ASCAP), see Chappell.  
 Early Bird Music (BMI), 14702 Canterbury, Tustin, Calif 92680. Tel (714) 731-2981. Owner & Pres. Steve Waltner; Sales, Mktg. & Promo Reggie South.  
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 Ear-Responsible Music, see Beserkley  
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77375 Tel (713) 351-1807. Pres.: Edmond A. Evey; Prof. Mgr. Michael D. Merchant.  
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 Entropy Ents. Ltd. (BMI), see Copyright Serv. Bureau  
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Mark Foster Music Co. (ASCAP, BMI), PO Box 4012, 10970. Tel (914) 354-7157. Pres.: Kevin Misevis, Gen. Mgr.: Ulla Misevis. (Administered by Mietus Copyright)

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Flatus Music (ASCAP), see Royalty Control Corp.  
 Fleetwood Music Inc. (BMI), see Mietus

Flem Music (BMI), 8986 Birwood, Detroit, Mich. 48204. Tel (313) 898-7006. Pres.: Arthur J. Fleming

Fle Publ'g, see Copyright Serv. Bureau  
 Fin-Fon Music (BMI), PO Box 103, Main St., Mullen, Neb. 69152. Tel (308) 546-2293. Gen. Mgr.: L. Earl Walker, Sales Mgr.: David L. Walker

Fling Music Inc. (BMI), see Don Costa  
 Flintlock (ASCAP), see Nashville Int'l

Flux Music Int'l Ltd. (BMI), see Alexander Brode  
 Florence Music Co. Inc. (ASCAP), see Chappell  
 Florentine Music (BMI), see Dawn Prod'ns

Floss Music (BMI), see Emko  
 Fluffo Tunes (BMI), see Cedarwood

Flying Address Music (BMI), see Musicways  
 Flying Dutchman Music (BMI), see Copyright Serv. Bureau  
 Flying Fish Music (BMI), 1304 W. Schubert, Chicago, Ill. 60614. Tel (312) 528-5455. Pres.: Bruce Kaplan, Dir.: Charles Gutfield

Int'l reps: Europe (Sonet), Japan (Pumpkin)  
 Flying Fox Music Ltd. (BMI), see Space Potato

Flying Spur Music Inc. (BMI)—Pres.: Eric Weissberg, Gen. & Prof. Mgr.: Richard Golub. Tel (212) 682-8620—see Jackelope

Focal Point Music Publ'g (BMI), 922 McArthur Blvd., Warner Robins, Ga. 31093. Tel (912) 923-6533. Pres.: Ray H. Melton, Gen. Mgr.: Jeanette C. Melton, Prof. Mgr.: Eugene Hatfield

Fog City Music Publ'g Co. (BMI), 44 Tucker Ave., San Francisco, Calif. 94124. Tel (415) 467-6567. Pres.: Samuel Powell Jr., Prof. Mgr.: Robert Powell, PR: Edlo Powell

Charles Foley Co. (ASCAP), see Carl Fischer  
 Folio Publ'ns Inc., see T.B. Harms—Hall-Clement  
 Folk-Legacy Recs., Publ'g Co. (BMI), Sharon Mountain Rd., Sharon, Conn. 06089. Tel (203) 364-5661

Folklore Music (ASCAP), see Folklore Prod'ns  
 Folklore Prod'ns Inc., 1671 Appian Way, Santa Monica, Calif. 90401. Tel (213) 451-0767. Pres. & Gen. Mgr.: Manuel Greenhill, Prof. Mgr.: Martha Seeger

Int'l reps.: Argentina (Melograf), Australia (Essex/Cromwell), Austria (Gloria, Rolf Budde in Germany), Benelux (Rolf Budde in Germany), Brazil (Mundo Musical), Central America (Mundo Musical in Costa Rica), Czechoslovakia (Supraphon), Finland (Sweden Music in Sweden), France (Claude Pascal), Germany (Rolf Budde), Greece (CBS), Iceland (Sweden Music in Sweden), Israel (CBS), Italy (G. Ricordi/Fama), Japan (Sunkyo), Mexico (Mundo Musical), Portugal (RCA in Spain), Scandinavia (Sweden Music in Sweden), Spain (RCA), Switzerland (Flora, Rolf Budde in Germany), UK (Carlin)

Folkstone Music Publ'g Co. (BMI), c/o Lynn Beckman Music Ents., So. Branch Charge, Rt. 42, Arthur, W. Va. 26816. Tel (304) 749-7688. Pres.: L. Lynn Beckman; Gen. & Prof. Mgr.: Mary Virginia Beckman

Folkways Music Publ'rs Inc. (BMI), see TRO  
 Folkworld Inc. (ASCAP), see Copyright Serv. Bureau

Fontain (BMI), see Jasper  
 Fontaine Music Corp. (ASCAP), see MCA Music  
 Fontoones (BMI), see Bug

Foojoonjoy Publ'g Co. (BMI), see R. A. Hodge & David Rubinson

Foolish Child Music (ASCAP), see 20th Century  
 Fool's Gold (ASCAP), see Segel & Goldman  
 Foo Music (ASCAP), see Skip Taylor

Fore Most Music Co. (BMI), see Copyright Serv. Bureau  
 Forest Bay Music (ASCAP), 703 Canham Rd., Santa Cruz, Calif. 95060. Tel (408) 438-0729

David Forest Music, see Crabshaw  
 Formula Music Inc. (ASCAP), see Muscle Shoals & Copyright Serv. Bureau

Forrest Hills Music Inc. (BMI), 25 Music Square E., Nashville, Tenn. 37203. Tel (615) 244-1060. Prof. Mgr.: Cecile Light; Sec'y-Treas.: Harold Bradley

Clinton H. Forsman Publ'g Co. (BMI), 210 E. Main, Robstown, Tex. 78380. Tel (512) 387-1615. Pres.: Clinton H. Forsman

Forrel Music (ASCAP), see Copyright Serv. Bureau  
 Fort Knox Music Co. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel (212) 489-8170. Partners: Jerry Leibner, Mike Stoller, Freddy Bienstock

Fortress Press (ASCAP), 2900 Queen Ln., Philadelphia, Pa. 19129. Tel (215) 848-6800

Forty Tunes Music (BMI), see Yuggoth  
 Fostco Music Press (ASCAP)—Ed J. McKelvey—see Mark Foster

Mark Foster Music Co. (ASCAP, BMI), PO Box 4012, 10970. Tel (914) 354-7157. Pres.: Kevin Misevis, Gen. Mgr.: Ulla Misevis. (Administered by Mietus Copyright)

Int'l reps.: Canada (RCA), UK (EMI)  
 Charlie Fitch Music Co. (BMI), 311 E. Davis, Luling, Tex. 78648. Tel (512) 875-3350. Pres. & Gen. Mgr.: Charlie Fitch; Prof. Mgr.: Celeste Fitch  
 Int'l firm represented: Liberty (Sweden)  
 Int'l rep.: Sweden (Liberty)

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 Flanka Music Corp. (ASCAP), see MCA Music  
 Flatcar Music (BMI), see Chappell

Flat Lizard Music (ASCAP), see Bruce Cohn  
 Flatriver Music (BMI), see Crazy Cajun  
 Flat Town Music (BMI), PO Drawer 10, 434 E. Main, Vile Platte, La. 70586. Tel (318) 363-2139. Pres.: Floyd Soileau

Flatus Music (ASCAP), see Royalty Control Corp.  
 Fleetwood Music Inc. (BMI), see Mietus

Flem Music (BMI), 8986 Birwood, Detroit, Mich. 48204. Tel (313) 898-7006. Pres.: Arthur J. Fleming

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 Fin-Fon Music (BMI), PO Box 103, Main St., Mullen, Neb. 69152. Tel (308) 546-2293. Gen. Mgr.: L. Earl Walker, Sales Mgr.: David L. Walker

Fling Music Inc. (BMI), see Don Costa  
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Flying Address Music (BMI), see Musicways  
 Flying Dutchman Music (BMI), see Copyright Serv. Bureau  
 Flying Fish Music (BMI), 1304 W. Schubert, Chicago, Ill. 60614. Tel (312) 528-5455. Pres.: Bruce Kaplan, Dir.: Charles Gutfield

Int'l reps: Europe (Sonet), Japan (Pumpkin)  
 Flying Fox Music Ltd. (BMI), see Space Potato

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Focal Point Music Publ'g (BMI), 922 McArthur Blvd., Warner Robins, Ga. 31093. Tel (912) 923-6533. Pres.: Ray H. Melton, Gen. Mgr.: Jeanette C. Melton, Prof. Mgr.: Eugene Hatfield

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Folklore Music (ASCAP), see Folklore Prod'ns  
 Folklore Prod'ns Inc., 1671 Appian Way, Santa Monica, Calif. 90401. Tel (213) 451-0767. Pres. & Gen. Mgr.: Manuel Greenhill, Prof. Mgr.: Martha Seeger



- Champaign, Ill. 61820. Tel: (217) 367-9932. Pres.: Dr. James McKelvy; Gen. Mgr.: Jane Menkhaus. Branch: Urbana, Ill., 710 S. Goodwyn, Zip. 61801. Tel. (217) 367-3939.
- Foundation Music (BMI), see Martin Cohen.
- Four Aces Music Inc. (BMI), see Dwarf.
- Four-Eleven Music (ASCAP), see Chappell.
- Four Four (BMI), 811 Point San Pedro Rd., San Rafael, Calif. 94901. Tel: (415) 456-9694. Pres.: Grace Tindell.
- Four Grand Music Publ'rs (BMI) (div. of Jeml Ent's. Inc.), PO Box 680460, Zip: 33168; 1100 NE 125 St., Miami, Fla. 33161. Tel: (305) 891-0633.
- Four Knights Music (BMI), 6000 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3484. Pres. & Prof. Mgr.: Nesbert Hooper Jr.; Gen. Mgr.: Tom Hooper.
- Four Seasons Music (ASCAP), see Nashville Int'l.
- Four Star Int'l Inc., 400 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-7444. Pres.: David B. Charnay; VP Bus. Affairs & Treas.: Hervey Shaw; VP & Sec'y: Martha Arnold; VP: Joseph J. Doyle.
- 4-Star Music Inc., see Copyright Serv. Bureau.
- 4 Star Sales (BMI), see Copyright Serv. Bureau.
- Four Tay Music (BMI), see Copyright Serv. Bureau.
- Fourtel Music Publ'g Co. (ASCAP), see Four Star.
- 14th Floor Music (BMI), see 20th Century.
- Fourth Floor Music Inc. (ASCAP), 75 E. 55 St., Suite 404, New York, N.Y. 10022. Tel: (212) 751-9560.
- Fourth Landing Music (BMI), see Martin Cohen.
- Fourth Phase Music (BMI), PO Box 39171, Denver, Colo. 80239. Tel: (303) 373-1498. Pres.: Jermaine Hill. Branch: Buffalo, N.Y., 241 N. Hampton, Suite 401. Zip: 14208.
- Wallace Fowler Publ'ns, see T.B. Harms-Vogue.
- Foxborough Jr. Music Inc. (ASCAP), see Mietus.
- Fox Fanfare Music Inc. (BMI), see 20th Century.
- Fox Music Publ'ns (ASCAP), see Fred Book.
- Sam Fox Film Rights (ASCAP), see Sam Fox Publ'g.
- Sam Fox Publ'g Co. Inc. (ASCAP), 73-941 Hwy. 111, Suite 11, Palm Desert, Calif. 92260. Tel: (714) 568-4144. Pres.: Frederick Fox; VP & Gen. Mgr.: Harry Fox Jr. Branch: Ft. Lauderdale, Fla., 170 NE 33 St. Zip 33334. Tel: (305) 563-1844. Int'l branch: England. Int'l rep.: Worldwide (United Artists).
- Fred Foxx Music Co. (BMI), 406 Kehoe Ave., Half Moon Bay, Calif. 94019. Tel: (415) 726-3725. Pres. & Gen. Mgr.: F.H. Nesbitt Jr.; Prof. Mgr.: Vicki Nesbitt.
- Foxy Tunes (BMI), see Kool Kat.
- Fram-Dee Music Ltd. (ASCAP)—Pres.: Dee Anthony—see Beldock Levine & Hoffman & Rondor.
- Frاندoro Music Inc. (BMI), 8 Heather Dr., St. Louis, Mo. 63123. Tel: (314) 843-9142. Pres.: Frank Daniels; Prof. Mgr.: Shawn Daniels.
- Frank & Nancy Music Inc. (BMI), 812 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2740. VP & Gen. Mgr.: Camille Shelton. (Administered by Hudson Bay). Int'l firm represented: Carlin (UK). Int'l rep.: UK (Carlin).
- Fraschetti (BMI), 9255 Sunset Blvd., Suite 526, Los Angeles, Calif. 90069.
- Frebar Music Co. (BMI), 5514 Kelly Rd., Brentwood, Tenn. 37027. Tel: (615) 373-4086. Pres. & Gen. Mgr.: Fred Kelly; Prof. Mgr.: Barbara Kelly.
- Fredmel Music (BMI), see Mietus.
- Fredola Music Publ'g Co. (BMI), 7-11 E. Genesee St., Auburn, N.Y. 13021. Tel: (315) 253-5380. Owners: Frank Mucedola, Fred G. Mammoliti.
- Foster Frees Music (BMI), see Rondor.
- Freeway Music (BMI), see Beechwood.
- Carl French Music (ASCAP), see Carwin Country.
- French Market Music (BMI), 915 Louisa St., New Orleans, La. 70117. Tel: (504) 949-2911. Partners: Clive Wilson, Paige Van Vorst.
- French Music Ltd. (ASCAP), see Chappell.
- Friendly Finley Music (BMI), see Shelby Singleton.
- Frito Bandito Music (BMI), see PA Ent's.
- Donnie Fritts Music (BMI), see Southern Writers.
- Frituna Music (ASCAP), see Publishers' Licensing Corp.
- Front Lawn Music (BMI), see April/Blackwood.
- Frontwheel Music (BMI), see Homefire.
- Frost Music Corp. (BMI), see Big Seven.
- Fruit Music (BMI), see Boxer.
- Fuente Music Co. (BMI), PO Box 1233, Santa Monica, Calif. 90406. Tel: (213) 822-9022. Owner: Bobby Manrique.
- Full House Inc., PO Box 931, Zip: 38101, 642 N. Second St., Memphis, Tenn. 38107. Pres.: William E. Taylor.
- Full House Music Co. (BMI), see Full House Inc.
- Fullness Music Co. (BMI), see April/Blackwood.
- Lowell Fulson Music (BMI), see ATV Music.
- Fu Manchu Music Ltd. (BMI), see Buttermilk Sky.
- Funk n' Roll Music (BMI), see Martin Cohen.
- Funky Acres Music Co., 145 W. 55 St., New York, N.Y. 10019. Tel: (212) 245-7179. Contacts: Warren Baker, Bob Krinsky. Branch: Seattle, Wash., United Pacific Bldg., Suite 927. Zip: 98104. Tel: (206) 625-9548.
- Funky Flamenco Music (BMI), see Peter Tevis.
- Funky PO Music (ASCAP), see Martin Cohen.
- Funway Prod'ns (ASCAP), see Copyright Serv. Bureau.
- Richie Furay Music (BMI), see Segal & Goldman.
- Furz Music Co. (ASCAP), see Chappell.
- Future Music Inc. (BMI), see Vanguard.



- G & C Music Corp. (ASCAP), see Chappell.
- G P Music Corp. (BMI), c/o PBR Music, 7033 Sunset Blvd., Suite 332, Los Angeles, Calif. 90028. Tel: (213) 462-0833. Pres.: Daniel J. Nenishkis; Gen. Mgr.: Patrick Boyle. Home office: Japan. Int'l firms represented: Seven Seas Music Co. Ltd., TV Asahi Music (Japan). G R S Music & Rec. Group (ASCAP), 416 E. Hugh St., Suite 22, Tampa, Fla. 33603. Tel: (813) 229-9495. Pres.: Russell Smith; Gen. Mgr.: Tony G. Soccio; Prof. Mgr.: Gregory A. Lewis. Int'l branch: Canada. G T P Music (BMI)—Pres. M.R. Slick—see Surf City. G W Jr. Music Inc. (ASCAP)—Pres.: Grover Washington Jr.—see Lloyd Zane Remick. G & W Publ'g (ASCAP), see Publishers' Licensing Corp. Gil Gad Music Publ'g Group Inc. (BMI)—Prof. Mgr.: C. King—see Eugene Gold. Gaff Music Inc. (BMI), 1245 N. Doheny Dr., Los Angeles, Calif. 90069. Gailantey Music (BMI), see Copyright Serv. Bureau. Gaither Music Co. Inc. (ASCAP), PO Box 300, Alexandria, Ind. 46001. Tel: (317) 724-4438. Pres.: William J. Gaither; Gen. Mgr.: Robert G. Huff; Mktg. Mgr.: Robert G. Rist. (Administered by Paragon Assocs.) Galahad Music Inc. (BMI), see September. Galamar Music Corp. (BMI), see Al Gallico. Galanco Music (BMI), 726 Elgin Rd., Newtown Square, Pa. 19073. Tel: (215) 356-0245. Pres.: Ed E. Colletta; VP: Damian Douglas. Galaxy Music Corp. (ASCAP), 2121 Broadway, New York, N.Y. 10023. Tel: (212) 874-2100. Represented companies: American Musicological Society, Columbia University Press, SUNY Binghamton Eds., University of Washington Press. Int'l firms represented: Augener Ed., Galliard, Stainer & Bell, Joseph Williams Ed., Yorke Ed. (UK); Delrieu, Les Eds. Ouvrieres (France). Gallagher Music (ASCAP), see Doheny. Gallatin Gateway Music (ASCAP), see Sounds Reasonable. Galleon Music Inc. (ASCAP), see Al Gallico. Gallery Square Publ'g Co. (BMI), 4524 283 St., Toledo, Ohio 43611. Tel: (419) 729-2908. Pres.: Phil Cray; Gen. & Prof. Mgr.: Don Malin; Ass't Mgr.: Mark Malin. Al Gallico Music Corp. (BMI), 120 E. 56 St., New York, N.Y. 10022. Tel: (212) 355-5980. Pres.: Al Gallico; VP Admin.: Linda Landi. Branches: Los Angeles, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 462-2251—Nashville, Tenn., 50 Music Square W. Zip: 37203. Tel: (615) 327-2773. Gen. Mgr.: Dan Darst. Int'l branch: England. Sammy Gallop Music Co. (ASCAP), see 20th Century. Gambol Music (ASCAP), see R.A. Hodge. Gammon & Gurren Music (ASCAP), see E. J. Gurren. Gandy Dancer Music (BMI), see Mainspring Watchworks. Gangland Music Inc. (ASCAP), see Chappell & Stone-Rap. Gang Music Publ'g Co. (BMI), see Mietus. Garage Music (BMI), 297 E. Reed St., No. 3, San Jose, Calif. 95112. Tel: (408) 289-1897. Garamoni Music Publ'g Co. (BMI), 676 N. La Salle St., Chicago, Ill. 60610. Tel: (312) 236-3632. Pres.: John Garamoni. Garden Music Publ'g Co., 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 274-0615. Garrett Music Ent's., 6255 Sunset Blvd., Suite 1019, Holly-

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Garson, Hilliard & Day Inc. (ASCAP). see Better-Half Gar-Tro Music (BMI), 5137 West Blvd., Los Angeles, Calif. 90043. Tel: (213) 296-4206. Pres. Jean Wilbourn Carbo.

Gately Publ'g Co. (BMI). see Briarmeade.

Gate Music Co. (ASCAP). see Sam Fox

Gates (BMI), 1 Marine Midland Plaza, Suite 1531, Rochester, N.Y. 14604. Contact: Chuck Mangione

Gator Music (SESAC)—Pres. Glen Ray—see Hallnote

Gatwick Music Co. (BMI). see Pavanne.

Gaucha Music (BMI), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres. Roy Rifkind, VP Bill Spitalisky; Gen. Mgr.: Julie Rifkind

Gaviota Music Inc. (BMI). see Manna

Gazabo Music (ASCAP). see Falls City.

Gear Publ'g (ASCAP) (div. of Hideout Prod'ns), 567 Purdy, Birmingham, Mich. 48009. Tel: (313) 642-0910.

Geeray Music (ASCAP). see Segel & Goldman.

Gee Whiz Music Inc. (BMI), 1202 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 383-8014.

Gele Music Publ'g (BMI). see Brunswick.

Gello-Cheby Music (ASCAP). see April/Blackwood

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Gemini Press Inc., see Alexander Broude.

Gem Music Corp. (ASCAP). see Denton & Haskins.

Gemo Music Ltd. (ASCAP). see Rondor.

Genelle Music Co. (BMI), Rt. 4, Box 986, Tifton, Ga. 31794. Tel: (912) 382-8192. Pres. Gus Stataris; Gen. Mgr. Genelle Stataris; Prof. Mgr. Glen & Perry Stataris  
Int'l rep: Japan (Sunkyo).

General Music Publ'g Co. Inc. (ASCAP), PO Box 267, Hastings-on-Hudson, N.Y. 10706. Tel: (914) 693-9321. Pres., Gen. & Prof. Mgr.: Paul Kapp.  
Int'l reps.: UK (Campbell Connelly, Chappell, Southern, Leeds).

General Words & Music Co. (ASCAP). see Neil A. Kjos

Generic Music (ASCAP). see Copyright Serv. Bureau.

Gentle Wind Publ'g Co. (BMI), 1030 48 St., Sacramento, Calif. 95819. Tel: (916) 451-3400. Owner, Pres. & Prof. Mgr.: Charles M. Brandt; Gen. Mgr.: Edna A. Brandt.

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Gentry Publ'ns (ASCAP). see Fred Bock & Theodore Presser.

Geoff & Eddie Music Co. Inc. (BMI). see MCA & April/Blackwood.

Gerid Music Publ'g (BMI). see Copyright Serv. Bureau.

Geronimo Music (BMI)—Pres. & Prof. Mgr. Jerry Chestnut; Gen. Mgr.: Billy Edd Wheeler—see Jerry Chestnut.

Gershwin Publ'g Corp. (ASCAP). see Chappell.

Ghost Creek Canyon Music, see Border Brigands.

Gigantic Publ'g (BMI). see Jonvis.

Gil Gilday Publ'g Co. (ASCAP), PO Box 600516, North Miami Beach, Fla. 33160. Tel: (305) 945-3738, 624-9014. Owner, Gen. & Prof. Mgr. J. Gilday.  
Int'l firm represented: Laurel (Canada).

Gil Music Corp. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 245-0110.  
Int'l branches: Australia, Pincus-Gil Music Ltd.; England, Ambassador Music Ltd (SEE ADVERTISEMENT)

Gimaro Publ'g Co. (ASCAP). see Andira.

Ginger Ale Music (BMI). see Nashville Int'l.

Gingham Music Co. (ASCAP). see Sugarplum

Ginseng Music (ASCAP). see Sutton/Miller.

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Give Me A Break Music Co. (ASCAP). see The Entertainment Co.

Glad Hamp Music Inc. (ASCAP), 1995 Broadway, New York, N.Y. 10023. Tel: (212) 787-1222. Contact: Bill Titone.

Glad Music Co. (BMI), 3409 Brinkman, Houston, Tex. 77018. Tel: (713) 861-3630.

Gladys Music (ASCAP). see Chappell.

Glamorous Music Co. (BMI). see Helios Music & Copyright Serv. Bureau.

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Glenn Regan Music Co. (BMI). see Terry.

Glenn To Glenn Publ'g (BMI), PO Box 1214, Hendersonville, Tenn. 37075.

Glenwood Music Corp. (ASCAP). see Beechwood & Screen Gems-EMI.

Global (ASCAP), Schillings Crossing Rd., Canaan, N.Y. 12029. Contact: Lyle K. Engel.

Glolar Music (BMI). see Martin Cohen.

Glolite Publ'g Co. (BMI), 827 Thomas, Memphis, Tenn. 38107. Tel: (901) 525-0540. Pres. William E. Glorie; Gen. Mgr.: Greg Oswald, Prof. Mgr. Frances Light.

Glori Gospel Music (BMI), 246 Richmond Ave., Staten Island, N.Y. 10302. Bd. Chm.: Mel Herman; Pres.: Steven Herman.

Glorious Music (BMI). see Chappell.

G-Major Music Ltd. (BMI). see Alpha-Omega.

Gnosso Music (ASCAP). see Segel & Goldman.

Gnostic Music Co. (ASCAP). see Green Menu.

Goblet Music (BMI). see Chalce.

Gold Book Music Inc. (ASCAP). see Blue Book

Gold Clef Music Publ'g Co. (BMI), PO Box 43, Chester, Pa. 19016. Tel: (302) 798-1048. Pres. Alexander Czarenko.  
Int'l rep: UK (Pedro).

Gold Coast Music Publ'g Co., 8268 NE Miami Court, Miami, Fla. 33138. Tel: (305) 758-1800. Partner: Danny Pato.

Goldcrest Music Publ'g Co. (ASCAP). see Jondora—Delta R&E.

Gold Dust Music (BMI). see Jack Music

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Golden Bells Prod'ns (ASCAP). see Hayseed Publ'g

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Golden Guitar Music Publ'g (BMI), PO Box 406D2, Tucson, Ariz. 85717. Pres. Jeff Johnson

Golden Spread Music (ASCAP). see Segel & Goldman

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Eugene Gold Music (BMI), (div. of NMI Prod'ns Corp.), 516 W. 75 St., Kansas City, Mo. 64114. Tel: (816) 333-9617. Pres. Eugene Gold, Gen. Mgr. Gilbert Roland, Prof. Mgr. Charles Smith

Gold Forever Music (BMI). see April/Blackwood

Goldfresh Music (BMI), 7033 Sunset Blvd., Suite 300, Los Angeles, Calif. 90028. Tel: (213) 462-0833. Pres. David Gresham, Exec. VP & Mng. Dir. Patrick Boyle.  
Int'l firms represented: Little Monster Music Ltd., Yackama Music Ltd. (both South Africa).

Gold Hill Music Inc. (ASCAP), 5032 Lankershim Blvd., North Hollywood, Calif. 91601. Tel: (213) 766-7142. Pres. Stephen Stills, Mng. Dir. Ken Weiss, Creative Servs. Dir. Malcolm J. Jones  
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Michael H. Golden Inc. (ASCAP). see Criterion

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Gold State Music (BMI). see Main State.

Gold Teak Music Co. (BMI). see Respect

Go! Publ'g Co. (BMI). see Chappell

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Goodman Group, 110 E. 59 St., New York, N.Y. 10022. Tel: (212) 751-7300. Gen. Mgr. Buddy Robbins

Good Music Co. (ASCAP). see Aunt Polly's.

Good Night Kiss Music (BMI)—Pres. Janet Fisher—see Border Star

Goodpay Music Co. (BMI). see Mietus.

Good Sam Music (BMI). see Rondor.

Good Sphere Songs (ASCAP). see Hilaria

Googles Music Inc. (ASCAP), 7800 Woodman Ave., No. 19A, Panorama City, Calif. 91402. Tel: (213) 786-3324. Pres. Jeffrey Wheat; Gen. & Prof. Mgr. Bob O'Brien.  
Branch: Pittsford, N.Y., 1265 Calkins Rd. Zip 14534. Tel: (716) 334-1700. Gen. Mgr.: Randy Wheat.

Goombay Music (ASCAP). see Copyright Serv. Bureau (US rights).

Goosepimple Music (BMI), RD 4, Myerstown, Pa. 17067. Tel: (717) 866-5067. Owner: Jean Shade, Mgr. Al Shade.

Gopam Ents Inc. (BMI), 11 Rwerside Dr., No. 13C-W, New York, N.Y. 10023. Tel: (212) 724-6120. Pres. John Levy; Mng. Dir. Laurie Goldstein.  
Int'l reps.: Australia (Jewel), Austria (Melodie der Welt in Germany), Bulgaria (Melodie der Welt in Germany), Czechoslovakia (Melodie der Welt in Germany), France & Monaco (Caravelle), Germany (Melodie der Welt), Hungary (Melodie der Welt in Germany), Italy (Suvini Zerboni), Japan (Shinko), Poland (Melodie der Welt in Germany), Portugal (Quiroga in Spain), South Africa (Laetrec), Spain (Quroga), Switzerland (Melodie der Welt in Germany), UK (Keith Prose), USSR (Melodie der Welt in Germany), Yugoslavia (Melodie der Welt in Germany)

Gordon Music Co. Inc. (ASCAP), 2680 Cherokee Way, Palm Springs, Calif. 92262. Tel: (714) 328-5312. Pres. David M. Gordon, Gen. & Prof. Mgr. Jeff Gordon.  
Int'l reps.: Australia, France, Germany, Netherlands (all TRO), Italy (Curci, TRO), UK (EMI, TRO)

David Gordon (BMI). see Sam Fox.

Gospel Birds Inc. (BMI), 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-0540. Pres. Vicki Wickham, Gen. Mgr. Ina Meibach

Gospel Clef Publ'g Co. (BMI), 279 Buffalo Ave., Brooklyn, N.Y. 11213. Tel: (212) 773-5910.

Gospel Int'l Publ'ns (BMI). see Eliebie

Gospel Message Music Co. (SESAC). see Full House

Morton Gould Catalog (ASCAP). see G. Schirmer

Goulgrns Music, see Kidada.

Goydish Music & Publ'g Co. (BMI), 331 Triangle Rd., Somerville, N.J. 08876. Tel: (201) 359-5520

Graceland Music Corp., PO Box 1318, Texarkana, Tex. 75501. Tel: (214) 793-0956. Pres. Glen Martin

Graduation Music Inc. (ASCAP), 212 N. Kingshighway, St. Louis, Mo. 63108. Tel: (314) 361-4400. Pres. Julian H. Miller II, Gen. Mgr. Lynn Schweizer

Graffiti Music Publ'g Co. (BMI). see Coco.

Roger Graham Music Publ'g (ASCAP). see Athon Music

Grajonca (BMI), c/o Bill Graham Presents, 201 11 St., San Francisco, Calif. 94103. Tel: (415) 864-0815.

Gramophone Music Co. (ASCAP). see Hall of Fame

Grand Artists Music (BMI) (div. of Paul Stevens Assocs. Inc.), 1033 Coral Way, Coral Gables, Fla. 33134. Tel: (305) 442-1635. Pres. & Prof. Mgr. Paul Stevens. Gen. Mgr. Jeannine Stevens.

Grand Commander Music Inc. (BMI). see Chappell

Grand Concourse (ASCAP). see Segel & Goldman

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Granny White Publ'g Co. (BMI), 428 Riverwood, De Soto, Tex. 75115. Tel: (214) 223-8999

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Gravenhurst Music (BMI), 105 Park Ln., Beaver Falls, Pa. 15010. Tel: (412) 843-2431. Pres. Jerry Reed, Prof. Mgr.: Roz Miller.  
Branch: New Brighton, Pa., 1469 Third Ave. Zip 15066. Tel: (412) 847-0111.

Gravy Publ'g Co. (BMI) (div. of Cookhouse Prod'ns), 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-5441

Grawick Music Publ'g (BMI). see James Hendrix Ents

Greasy King Music Inc. (ASCAP), PO Box 9245, Berkeley, Calif. 94709. Tel: (415) 526-8005. Pres. John Fogerty

Greasy Shift Music (BMI). see Bug.

Great American Music Machine Inc. (ASCAP), 1130 W. Evans, Denver, Colo. 80223. Tel: (303) 922-3668.

Great Auk Music (ASCAP), 6 University Mews, Philadelphia, Pa. 19104. Tel: (215) 471-8003. Owner & Pres. Julian Winston.

Great Honesty Music Inc. (BMI), Box 547, Larkspur, Calif. 94939. Tel: (415) 924-8778. Pres. Erik Jacobsen.

Great Leawood Music Inc. (ASCAP), 336 S. Cumberland, Lebanon, Tenn. 37087. Tel: (615) 444-3753/3865. Pres. Chester E. Johnson; Gen. & Prof. Mgr.: Orlene Johnson  
Branch: Leawood, Kan., 3012 W. 84 Pl. Zip: 66206. Tel: (913) 381-8165. Branch Mgr.: Irene Dierks

Great Legend Music (BMI), Box 448, Rt. 2, Hendersonville, Tenn. 37075. Tel: (615) 824-7011. Owners: Hank & Jeannie Seely Cochran. Local Branch: 903-C 18 Ave., Nashville 37212.

AI Green (BMI), 320B Winchester Rd., Memphis, Tenn. 38118.

Green Apple Music Co. (BMI), 9229 Sunset Blvd., Suite 811, Los Angeles, Calif. 90069. Tel: (213) 657-6752.  
Int'l rep.: UK (Carlin).

Greenbar Music Corp. (ASCAP), 7235 Hollywood Blvd., Los Angeles, Calif. 90046. Tel: (213) 874-4275. Pres. Ben Barton.

Green Door Music (BMI), PO Box 9470, Fort Worth, Tex. 76107. Tel: (817) 923-1111. Pres. & Gen. Mgr. Marvin Moore.

Greene Music Inc. (ASCAP). see Copyright Serv. Bureau.

Greene Pastures Music (BMI), 1022-15 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-3500. Partners: Lucinda Greene, Ann Stuckey.

Greene-Stone Music (BMI). see Copyright Serv. Bureau

Green Menu Music Co. (ASCAP) (div. of Green Menu Music Factory Inc.), 50 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-0859/DB06. Pres.: Henry Jerome, Ass't to Pres. Donald Castaldi; VPs: Edward Remusat, Wallace Barneke; Prof. Mgr. Bob Blume.

Green Mountain Music Corp. (BMI), 747 Pontiac Ave., Cranston, R.I. 02910. Tel: (401) 781-0554. Co-Pres. Stuart Wiener, Mike Lewis.

Green-Up Music (BMI). see Bo-Gal.

Greenoble Songs (BMI), Box 222, Groveport, Ohio 43125. Tel: (614) 837-7506. Gen. Mgr. Ed Graham.

Ray Griff Ents. (ASCAP), PO Box 15203, Nashville, Tenn. 37215. Tel: (615) 327-2197. Pres. Ray Griff; Ass't: Larry D. Hughes

Grimes Creek Music (ASCAP)—Gen. Mgr.: William H. Schubarth—see Other

Grimora Publ'g (ASCAP). see April/Blackwood.

Grob Music Co. (ASCAP). see Chappell.

Groovesville Music (BMI), 15855 Wyoming Ave., Detroit, Mich. 48238. Tel: (313) 861-2363. Publ'g Dir.: Brian A. Spears

Gross Den Ren Music (BMI). see Kicking Mule.

Grosvenor House Music (ASCAP), PO Box 1563, Hollywood, Calif. 90028. Tel: (213) 467-7644. Pres. & Prof. Mgr.: Arthur H. Benson, Gen. & Prof. Mgr. Hy Seaman. (Administered by Artrex).

Groundhog Publ'g (ASCAP), 254 E. 29 St., Los Angeles, Calif. 90011. Tel: (213) 748-6074. Owner: Jerry Hooks

Ground Round Music (BMI). see R.A. Hodge.

Grovemus (ASCAP). see Farr.

Growl Music (BMI). see LF Music.

Guard Music (BMI). see De Gar

Gudi Music (BMI), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Pres. John Shoup; Gen. Mgr.: Mark Cosmedy. (Administered by Music Music Music) Branch: Chicago, Ill., 205 W. Wacker Dr. Zip. 60606. Tel: (312) 368-0032

Guerrilla Music Inc. (BMI). see Segel & Goldman.

Frank Guida Publ'g Co. (BMI). see Rockmasters.

Guitar Player Books/Recs (div. of Guitar Player Magazine), PO Box 615, Saratoga, Calif. 95070. Tel: (408) 446-1105

Gullah Music Co. (ASCAP), PO Box 10, Talking Rock, Ga. 30175. Tel: (404) 337-2201. Pres. Curtis L. Smith.  
Branch: Hilton Head Island, S.C., 97 Fickling Pl. Zip: 29928. Tel: (803) 785-4432. Gen. & Prof. Mgr. Mike Taylor

E. J. Gurren Music (ASCAP), 3929 Kentucky Dr., Los Angeles, Calif. 90068. Tel: (213) 980-7501. Pres. Eddie Gurren, Gen. Mgr. Barnett Williams, Prof. Mgr. Gloriaanna Monroe (Administered by April/Blackwood)

Gusman Co. (BMI), 1216 E. Broad St., Savannah, Ga. 31401. Tel: (912) 236-6733. Pres. Waymon A. Jones

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Gwong Songs (BMI). see Copyright Serv. Bureau

Gypsy Family (BMI), c/o Ronald Geslin, 7311 Dogwood, Excelsior, Minn. 55331.

Gyrus Music Corp. (ASCAP). see Big Seven





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 Gen & Prof Mgr Glenn Martin—see Shade Tree  
 Hairtrigger Music (BMI), 2206 Belmont Blvd., Nashville,  
 Tenn 37212 Tel (615) 383-6649. Prof Mgr. Ms  
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 Hal Bernard Ents Inc., PO Box 6507 21B1 Victory Pkwy.,  
 Cincinnati, Ohio 45206 Tel (513) B61-1500 Pres  
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 Half & Half Music (BMI), see Mietus  
 Half-Owned Music (ASCAP) see Sea Three  
 Halkay Music Co (BMI), see Mietus  
 Albert Hall Music (BMI) (div. of Gilmore Prod Inc.), 11595  
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 76118 Tel (817) 281-6605 Pres John Hall, Sec'y-  
 Treas Theta Hall  
 Hallnote Music Co (BMI), PO Box 40209, Nashville, Tenn  
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 Opns Mgr Judi Simmons  
 Hall of Fame Music Co (BMI), PO Box 921, Beverly Hills,  
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 Hanover Music Corp (ASCAP), PO Box 6296, Beverly Hills,  
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 37203 Owner Joe Talbot  
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 Hannah Russell, Gen Mgr Molly Hyman Prof Mgr  
 Jeffrey Spirit.  
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 Hartline Music Inc. (BMI), 1901 Ave of the Stars, Suite 605,  
 Los Angeles, Calif 90067 Tel (213) 552-2124 Pres  
 Freddie Hart; Gen Mgr. Peter S Brown  
 Harvard Music Inc. (BMI), see Ivan Moguil.  
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 Hayseed Publ'g (BMI), PO Box 152B, Shreveport, La  
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 Heavy Jamin' Music (ASCAP), PO Box 4740, Nashville,  
 Tenn. 37216. Tel: (615) 361-5356. Pres Wade Cur-  
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 Heavy Metal Music, see Fourth Floor.  
 Heavy Music Inc. (BMI), 1286 Lawrence Station Rd., Sunny-  
 vale, Calif. 94086. Tel (408) 734-2910. Telex (910)  
 339-9201. VP. Bus. Affairs. Jim Levy.  
 Int'l reps.: Australia (Chappell), Brazil (Nova), New Zea-  
 land (Chappell in Australia), Scandinavia (Air in Swe-  
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 Helios Music Corp. (BMI), 1619 Broadway, Suite 603a, New  
 York, N.Y. 10019, Tel. (212) 581-0280 Pres. Claus  
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 James Hendrix Ents. (BMI), PO Box 90639, 902 42 Ave. N.,  
 Nashville, Tenn. 37209. Tel (615) 297-4174. Pres. &  
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 Henmar Press (ASCAP), see C.F. Peters  
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 60617. Tel: (312) 375-4276. Pres. Oscar Jackson;  
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 Hooperman Music (BMI). see Creative World.  
 Hoosier Hill Publ'g (BMI). 1309 Celesta Way. Sellersburg. Ind. 47172. Tel. (812) 246-2959. Owner & Mgr. Buddy Powell.  
 Hope Publ'g Co. (ASCAP). 380 S. Main Pl., Carol Stream. Ill. 60187. Tel. (312) 665-3200  
 Hornsby Music Co. (BMI). PO Box 13661. Houston. Tex. 77019. A&R Rep. Ezzard Topps; Promo.: J.D. Horn  
 Horse Creek Music. see T.B. Harms—Vogue  
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 Horrtor Music Co. (BMI). 313 El Tejon Ave., Oildale. Bakersfield. Calif. 93308. Tel. (805) 399-9028. Owner Robert L. Horrtor.  
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 Hot Damn Song Co. (ASCAP). see Skip Taylor.  
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 House of Bryant Publ'ns (BMI). PO Box 120608. Nashville. Tenn. 37212. Tel. (615) 385-3245. Gen. Mgr. Nona Thomas.  
 Int'l reps.: Australia (Chappell), Austria, Germany & Switzerland (Rudolf Slezak in Germany), Scandinavia (Safir Music in Sweden), UK (Showcase).  
 House of Cash Inc. (BMI). PO Box 508. Hendersonville. Tenn. 37075. Tel. (615) 824-5110. Co-Pres. John R. & June Carter Cash. (Administered by Clay Music).  
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 House of Diamonds (BMI). PO Box 449. Cleburne. Tex. 76031. Owner Jan Diamond.  
 House of Dreams Music (BMI). see Rondor  
 House of Gold Music Inc. (BMI). PO Box 50338. Belle Meade Sta., Nashville. Tenn. 37205. Tel. (615) 383-4667. Pres. Bobby Goldsboro. Exec. VP. Bob Montgomery. Prof. Mgr. Jeff Silbar; Promo & Pub. Dir. Linda McCoy

House of Hi Ho (BMI). PO Box 8135. Chicago. Ill. 60680. Tel. (312) 254-5612. 787-8220. Exec. VP. R.C. Hillman  
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 Hudmar Publ'g Co. (ASCAP). 24157 Lupin Hill Rd., Hidden Hills. Calif.  
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 Huffman Publ'g Co. (BMI)—Pres. Joe Huffman. Gen. Mgr. Erv Lewis. Prof. Mgr. Frances B. Lewis—see Herald Assn. & Township Group  
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**King of Spades Music Inc. (BMI)**, see Munka.  
**Kingsland Publ'g Co. (ASCAP)**, see Briarmeade.  
**Kingsley Music Inc. (ASCAP)**, see Copyright Serv Bureau  
**Kingsmen Publ'g Co. (BMI)**, see John T. Benson.  
**King Solomon Music (ASCAP)**, see Martin Cohen.  
**Kinlu Music (ASCAP)—Pres. N. L. King—see Playnote.**  
**Kiongazi Music (BMI)**, see Rondor.  
**Kipahulu Music Co. (ASCAP)**, c/o Colgems-EMI Music Inc., 711 Fifth Ave., New York, N.Y. 10022 Tel (212) 751-4400.  
**Charles Kipps Music Inc. (BMI)**, 1 Lincoln Plaza, New York, N.Y. 10023. Tel (212) 580-0154. Pres. Charles H Kipps Jr.  
**Branch:** Springfield, Va., 6901 Old Keene Mill Rd. Zip 22150. Tel (703) 569-5330 Gen Mgr.: Don Flynn  
**Int'l reps.:** Australia (Castle), Italy (Arstion), UK (EMI)  
**Kirshner/April Music Publ'g (ASCAP)**, see April/Blackwood  
**Kirshner/CBS Music Publ'g**, 1370 Ave of the Americas, New York, N.Y. 10019. Tel: (212) 489-0440. Pres. Don Kirshner; Exec. VP Herb Moelis; VP, Gen & Prof. Mgr. Wally Guld. Talent Development Felix Di Palma; Copyrights Dir. Sandy Kerrien.  
**Branch:** Los Angeles, Calif., 9000 Sunset Blvd. Zip 90069. Tel (213) 278-4160.  
**Int'l reps.:** Australia (Warner Bros.), Argentina (Melograf), Belgium (Kirshner), Brazil (ELAM), Central America (Mundo Musical), France (Warner Bros.), Germany (Kirshner), Italy (Kirshner), Japan (Shinko), Mexico (Mundo Musical), South Africa (Laetrec), Spain (April), Sweden (Don Kirshner), UK (Kirshner/Warner Bros.), Venezuela (Mundo Musical).  
**Don Kirshner/Blackwood Music Publ'g (BMI)**, see April/Blackwood  
**Kirshner Songs (ASCAP)**, see Don Kirshner  
**Kirzo Music (BMI)**, see Copyright Serv. Bureau.  
**Kisco Music Ltd. (BMI)**, see Copyright Serv Bureau  
**Kiss Me Music (SESAC)**, see Sing Me.  
**Kittyhawk Music (ASCAP)**, see 20th Century.  
**Neil A. Kjos Music Co. (SESAC)**, 4382 Tutland Dr., San Diego, Calif. 92117 Tel (714) 270-9800.  
**Branch:** Park Ridge, Ill., 525 Busse Hwy. Zip: 60068. Tel (312) 825-2168.  
**Kjos West (SESAC)**, see Neil A. Kjos  
**Kjos West La Jolla Music Publ'g Co. (BMI)**, see Neil A. Kjos  
**Klickiat Music (BMI)**, 1931 SE Morrison St., Portland, Ore 97214. Tel (503) 238-4525 Pres Russell E Gorsline.  
**Klondike Ent's Ltd (BMI)**, see Mietus.  
**Knee Trembler Music**, see Fourth Floor.  
**Howard Knight Music (SESAC)**, see Audway.  
**Knollwood Music Corp. (ASCAP)**, see Fred Ahlert  
**Know (ASCAP)**, PO Box 66558, Seattle, Wash. 98166. Tel (206) 246-9400.  
**Knowles Music (BMI)**, see Royalty Control Corp.  
**Knud-Feldt Music Co. (BMI)**, c/o Sceneville Inds., 78-08 88 Ave., Woodhaven, N.Y. 11421. Tel: (212) 296-1877. Pres. Robert L. Knudsen; VP: Arthur J. Kleinfeldt; Nat'l Publ'g Dir. James Knudsen.  
**Koala Music Inc (ASCAP)**, N.Y., see Music Music Music.  
**Koala Recs. Inc.**, 6253 Hollywood Blvd., Los Angeles, Calif 90028 Tel (213) 467-3203 Pres.: Irv Kessler; VP Mary Kessler.  
**Kodi Music (ASCAP)**, c/o Baron, Weiss & Singer, 9100 Wilshire Blvd., Suite 220, Beverly Hills, Calif. 90212. Tel (213) 278-3123  
**Kohaw Music Inc (ASCAP)**, see Bicycle  
**Koko Music (ASCAP)**, see Boxer  
**Kolber Publ'g Co. (BMI)**, 332 W. 14 St., Upland, Calif. 91786. Tel (714) 981-2783.  
**Kolormark Music (BMI)**, see QCA.  
**Kona Kai Publ'g Co.**, see Beechwood  
**Kool Kat Music (BMI)** (div. of Kool Kat Prod'ns Inc.), PO Box 176, Monsey, N.Y. 10952 Tel: (914) 425-6040 Pres. Edward Kaplan; Gen Mgr. Sy Kaplan.  
**Kool Music Inc. (BMI)**, see Buttermilk Sky.  
**Kool Soul Music (BMI)**, see Mietus.  
**Kooper Music Co (BMI)**, see Mietus.  
**Koppelman-Bandier Music Corp. (BMI)**, see The Entertainment Co.  
**Kortchma (ASCAP)**, 433 N. Camden Dr., Suite B60, Beverly Hills, Calif. 90210.  
**Kosmic Lady Music Publ'g Co (ASCAP)**, see Studio 10.  
**Kountry Kate Music Publ'g Co (BMI)—Contact Jim Little—see Acquire.**  
**Koussevitzky (Ed ) (ASCAP)**, see Boosey & Hawkes.  
**John Krachtus Co. (SESAC)**, see Vitak-Elsnic  
**Kradar Music Co. (ASCAP)**, see Sam Fox.  
**Krandon Music Co (BMI)**, see Copyright Serv. Bureau.  
**Kreimers (BMI)**, c/o Dennis Katz, 110 E 59 St., New York, N.Y. 10022.  
**Krishane Music Co. (ASCAP)** (div. of Kris Stevens Ent's. Inc.), 14241 Ventura Blvd., Suite 204, Sherman Oaks, Calif 91423. Tel: (213) 981-8255. Pres. & Gen. Mgr. Kris Eric Stevens, Prof. Mgr.: Michael Jordan  
**Kris Publ'g Co. (SESAC)**, see Kim-Pat  
**Kristina Music Publ'g Inc. (BMI)**, see April/Blackwood.  
**Sid & Marty Krofft Prod'ns Inc. (ASCAP)**, see April/Blackwood.  
**Kropotkin (ASCAP)**, 273 New York Ave., Huntington, N.Y. Tel: (516) 423-8328. Partner: Tom Pomposell.  
**Kryder Music Corp. (BMI)**, see Copyright Serv Bureau.  
**Kulka Music (SESAC)**, see De Gar Music.

many (J. Michel), Italy (RCA), Sweden (Sweden Music), UK (Andover).  
**L P S Corp.**, see Saka Music.  
**L S Music (ASCAP)**, see Universal.  
**LaBelle Music Publ'g (ASCAP)**, see Brunswick.  
**La Brea Music (ASCAP)**, see Rondor.  
**Laces & Boots Music (BMI)**, see Chappell.  
**La De Ole Music (BMI)**, see Don Williams.  
**Ladd Music Co. (BMI)**, 401 Wintermantle Ave., Scranton, Pa. 18505. Tel (717) 343-6718. Owner Phil Ladd  
**Lady Casey Music (BMI)**, see Trust Music.  
**Lady Jane Music (BMI)**, PO Box 614, Tahoe City, Calif 95730 Tel (916) 583-6587. Owner & Pres. Hoyt Axton; Gen. Mgr. Marlene Prins.  
**Branch:** Hendersonville, Tenn., PO Box 1077 Zip 37075. Tel (615) 824-9412. VP John B Axton  
**Int'l reps.:** Australia (Rondor), France (Marouani), Germany (Global), Hong Kong (Pathe-Far East), Japan (Pacific), Netherlands (Universal), South Africa (Music Publ'g Co. of Africa), Spain (Quiroga), Sweden (Sweden Music), UK (Rondor)  
**J R. LaFleur (ASCAP)**, see Boosey & Hawkes  
**Laie Publ'g (BMI)**, see Martin Cohen.  
**La Jolla Music Publ'g Co. (BMI)**, see Neil Kjos  
**Lake Country Music (BMI)**, PO Box 1073, Graham, Tex. 76046. Tel: (817) 549-5118. Pres. Larry Wooldndrge; Gen. & Prof Mgr.: Mark House.  
**Lakshmi Lakshmi Music Co (BMI)**, see Stonebass.  
**La Lou Music (BMI)**, PO Box 30072, Zip 70503; 711 Stevenson St., Lafayette, La 70501 Tel (318) 234-4118/5577 Pres. Carol J Rachou.  
**Lambert & Potter Music Co. (BMI)**, 9220 Sunset Blvd., Suite 306, Los Angeles, Calif. 90069. Tel (213) 278-8970. Cable MOSSAC Pres. Dennis Lambert; Ass't: Marsha Ingraham.  
**Lammations Music (ASCAP)**, see Chicago Music.  
**Lamplighter (BMI)**, 2227 Fifth Ave., Seattle, Wash 98121 Tel (206) 623-2030. Owner Kearney W. Barton.  
**Lamp Music (BMI)**, see Coco.  
**Landers-Roberts Music (ASCAP)**, 9255 Sunset Blvd., Los Angeles, Calif. 90048. Tel: (213) 550-8819. Co-Pres.: Hal Landers, Bobby Roberts; VP Jay Landers; Gen Mgr. Barry Jay Josephson  
**Landscape Music Co. (BMI)**, see Lion's Gate.  
**Langley Music Co. (BMI)—Prof. Mgr.: Eddie White—see White Way.**  
**Stuart Lanis Music Inc. (BMI)**, 1273 1/2 N. Crescent Heights Blvd., Los Angeles, Calif. 90046. Tel (213) 650-6500. Pres.: Stuart Lanis; VP's Adam, Jason & Nathan Bank.  
**Lantana Music Inc (BMI)**, PO Box 630175, Miami, Fla. 33103. Tel: (305) 472-7757. Pres. & Gen. Mgr. Jack P. Bluestein; Prof. Mgr. Kevin McManus.  
**Int'l reps.:** Brazil (Pirate), Canada (CMRRA)  
**Larbali Music (BMI)**, see Finchley.  
**Laredo Publ'ns (BMI)**, see Red River.  
**Lark Music Inc. (BMI)**, see Sidney A. Seidenberg  
**La Salle Music Publ'ns Inc. (ASCAP)**, see Peer-Southern.  
**Las Palmas Music (ASCAP)**, see Amestoy  
**Late Music**, see BVV Music.  
**Latimer Music**, see Copyright Serv. Bureau.  
**Latin American Music (LAM) (BMI)**, see TIM.  
**Laughing Duck Music Publ'g Co. (BMI)**, see Studio 10  
**Lauralan Music (ASCAP)**, see Chappell  
**Laurel Canyon Music Ltd (ASCAP)**, 75 E 55 St., New York, N.Y. 10022. Tel (212) 759-1610  
**Int'l reps.:** Australia (Penjane), Belgium (Hans Kusters), France (Intersong Tutti), Germany (Siegel), Italy (Curci), Mideast (Intersong), Japan (April), Netherlands (New Dayglow), South Africa (Intersong) Sweden (Intersong), UK (Intersong)  
**Lauren Kim Music (ASCAP)**, 16 Dundee Rd., Stamford, Conn. 06903. Tel (203) 322-5778, 329-9646. Pres.: Joan R. Weinberg; Gen. Mgr. Fred Weinberg.  
**Laurentian Music Ltd.**, see Copyright Serv Bureau.  
**Laure House Music**, see Schwartz.  
**Lawdy Publ'rs (BMI)**, see P.A.R.L.  
**Lawson Music Corp. (BMI)**, 49 Music Square E., Nashville, Tenn. 37212. Tel: (615) 244-3450. Pres.: Danny Davis; Prof. Mgr.: Lamar Morris.  
**Law Publ'g Co. (BMI)**, 305 N. Hwy. 43, Saraland, Ala. 36571. Tel. (205) 675-4431. Pres. Lois Anne Whiting; Gen. Mgr. Doc Whiting, Prof. Mgr.: Jamey Whiting.  
**Ray Lawrence Ltd.**, PO Box 1987, Studio City, Calif. 91604. Tel (213) 552-1000. Pres.: Ray Lawrence.  
**Ray Lawrence Music (ASCAP)**, see Ray Lawrence Ltd  
**Lawson-Gould Music Publ'rs Inc. (ASCAP)**, see G. Schirmer.  
**Mabel Lawton Music (BMI)**, see Mietus.  
**Layback Music (BMI)**, see RCS.  
**Lazy Libra Music (ASCAP)**, see April/Blackwood.  
**LeAire Music (BMI)**, see Martin Cohen.  
**Leandro Music (BMI)**, see Rondor  
**Lex Pocket Scores**, PO Box 138, Audubon Sta., New York, N.Y. 10032. Tel: (212) 866-4026. Pres.: F. Steinhart. (Distributed by European-American)  
**Int'l rep:** Austna & UK (Universal).  
**Lear Music Inc. (ASCAP)**, 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel (213) 273-4070 Pres Jack Rael, Gen. Mgr. Corinne Shayne.  
**Lebasongs (ASCAP)**, see Neil Sedaka.  
**Le Bill Music Co. (BMI)**, PO Box 11152, Fort Worth, Tex. 76110. Tel (817) 738-8843. Pres. Major Bill Smith.  
**Int'l branch:** UK.  
**Leblon Music Corp (BMI)**, see Copyright Serv. Bureau  
**Leecowan Music (BMI)**, see Yuggoth  
**Leeds Music Corp. (ASCAP)**, see MCA.  
**Kevin Lee Music (BMI)**, see listing under "K".  
**Legz Music (BMI)**, see Ciano.  
**Lehua Music Co. (ASCAP)**, 1365 Colburn St., Honolulu, Hawaii 96817. Tel (808) 847-0855 Pres. C. Robert Clarke.  
**Leigh Group Inc.**, 1650 Oak St., Lakewood, N.J. 08701. Tel (201) 367-0080. Pres. Milton Herson; Gen. Mgr.: David Muldowney; Prof. Mgr. Mitch Leigh  
**Paul Leka Music (BMI)**, 132 Merrimac Dr., Trumbull, Conn. 06611. Tel: (203) 261-9610 Pres Paul Leka, Gen Mgr Gary Regan, Prof Mgrs David Attenberg, Barbara Clabby. Local branch: (PO Box 9171, Bridgeport 06604 Tel 364-0254 (Administered by Mietus)  
**Branch:** Sharon, Conn., Amenia Rd Zip 06069



Lemco Music Publ'g Co. (BMI), PO Box 8013, 2518 Southview Dr., Lexington, Ky. 40503. Tel: (606) 277-1184.  
 Ty Lemley Music (ASCAP), see Tymena.  
 Lemor Music (BMI), see M.M. Cole.  
 Lenei Music Publ'g (ASCAP), see Moon Lake.  
 Len-Lon Music Publ'g Co. (BMI), c/o Sandra R. Newman, 1326 N. Flores St., Los Angeles, Calif. 90069. Tel: (213) 654-4601. Pres. Leonard C. Williams, Gen. & Prof. Mgr. Sandra R. Newman.  
 Int'l rep.: UK (Anchor).  
 Lenny Publ'g Co. Inc. (ASCAP), see Su-Ma.  
 Cecil Lenox Ltd. (BMI), see Copyright Serv. Bureau.  
 Leo Lou Publ'g (BMI), PO Box 161565, Sacramento, Calif. 95816. Tel: (916) 481-8018. Pres. Mitchal Stutes; Gen. Mgr. Jonathan Stars; Prof. Mgr. DeAnn Lindeboom.  
 Hal Leonard Publ'g Corp. (ASCAP), 960 E. Mark St., Winona, Minn. 55987. Tel: (507) 454-2920. Pres.: Harold Edstrom.  
**Branch: Milwaukee, Wis., 8112 W. Bluemound Rd. Zip 53213. Tel: (414) 774-3630. Exec. VP & Gen. Mgr. Keith Mardak.**  
 Int'l branches: England, Spain. (SEE ADVERTISE-  
 MENT)  
 Leonard Prod'ns Inc. (BMI), PO Box 222, Gainesville, Tex. 76240. Tel: (817) 466-4076. Pres.: Joe M. Leonard Jr.  
 Leo the Lion Music (BMI), see Chappell.  
 Lesgor Music (BMI), see Copyright Serv. Bureau.  
 Les-Ron Music Co. (ASCAP), PO Box 728, Sunland, Calif. 91040. Contacts: Leslie Michaels, Reuben Katz.  
 Lessa Music (BMI), see Copyright Serv. Bureau.  
 Leton Music (BMI), see Copyright Serv. Bureau.  
 Let There Be Music Inc. (ASCAP), see Southern Writers.  
 Levant Publ'g (ASCAP), see Inspirational Sounds.  
 Levine & Brown Music Inc. (BMI), see Finchley.  
 Irwin Levine Music (BMI), see Finchley.  
 Levites Music Inc., see Copyright Serv. Bureau.  
 Adam R. Levy & Father Ent's Inc. (BMI), see Big Seven.  
 Lou Levy Music Co. Inc. (ASCAP), 26 E. 63 St., New York, N.Y. 10021. Tel: (212) 223-0390. Cable LOU-LEVMUS. Pres. Lou Levy, Gen. Mgrs. George Levy, Sidney Catt, Prof. Mgr.: J.A. Watkins.  
 Jerry Lew Lewis (BMI), see Copyright Serv. Bureau.  
 Lewis Music Publ'g Co. Inc. (ASCAP), see Ashley.  
 Lewis & Sons Music (BMI), see April/Blackwood.  
 Lexicon Music Inc. (ASCAP), PO Box 296, Woodland Hills, Calif. 91365. Tel: (213) 884-0333. Pres.: Ralph Carmichael; VP: Carl Seal. (Distributed by Word Inc.)  
 Liberation Music (BMI), see Martin Cohen.  
 Libretto Music Co. (ASCAP), see Chappell.  
 Libris Music (BMI), see Lexicon.  
 Licette Music Corp. (BMI), see Fairlyland.  
 Lichelle Music Co. (ASCAP), 4215 Hood Ave., Burbank, Calif. 91505. Tel: (213) 849-7409. Pres.: Michelle Kay.  
 Larry Lick Music (BMI), see Sound Inc.  
 Lido (BMI), c/o Padell, Kaden, Nadell & Co., 405 Park Ave., New York, N.Y. 10022.  
 Liebstone Music (BMI), see Martin Cohen & Rondor.  
 Life & Times Music (BMI), see Live Music.  
 LifeSong Music Press (BMI), see Paragon Assoc.  
 Like A Movie Music (ASCAP), see 20th Century.  
 Li'Bo Blackheart Music (ASCAP), see Rondor.  
 Lillenas Publ'g Co. (SESAC), PO Box 527, Kansas City, Mo. 64141. Tel: (816) 931-1900.  
 Sonny Limbo Music (BMI), PO Box 9869, Atlanta, Ga. 30319. Tel: (404) 346-0700. Pres., Gen. & Prof. Mgr.: Sonny Limbo.  
**Int'l branch: Denmark.**  
 Lincoln Road Music Co. (BMI), see Joe Keene.  
 Lineage Publ'g Co. (BMI), PO Box 211, East Prairie, Mo. 63845. Tel: (314) 649-2211. Pres.: Tommy Loomas; Prof. Mgr. Archie Corlew.  
 Linsider Prod'ns Ltd. (BMI), see Rohm.  
 Linton Music Publ'g (BMI), 1232 Con Rapids Blvd., Coon Rapids, Minn. 55433. Tel: (612) 757-6666.  
 Sandy Linzer Music Co. (BMI), see Chappell.  
 Lion's Gate Films Inc., 1861 S. Bundy Dr., Los Angeles, Calif. 90025. Tel: (213) 820-7751. Pres. Robert B. Altman; VP: James W. Quinn; Publicist: Cathy Keller.  
 Lion's Gate Music Co. (ASCAP), see Lion's Gate Films.  
 Lion's Pride Music (ASCAP), see Martin Cohen.  
 Lion Tracks Music (BMI), see Chappell.  
 Lip-Pick Music (BMI), see Mietus.  
 Lisa Music (ASCAP), see Notable.  
 Mosie Lister Publ'ns (SESAC), 11306 Carrollwood Dr., Tampa, Fla. 33618. Tel: (813) 935-2988. Pres.: Mosie Lister.  
 Listi Music (BMI), see Mietus.  
 Lit Cal Music (BMI), see Copyright Serv. Bureau.  
 Litofol Music—Owner: Linda Gordon—see Berry Lo.  
 Lit'l David Music (ASCAP), see Songs of David.  
 Little Barnum Music (BMI), see Chappell.  
 Little City Publ'g Co. (BMI), 1922-F Prospect Dr., Charlotte, N.C. 28213. Tel: (704) 596-7142. Chm & Pres. Leon E. Stewart Sr., VP & Prof. Mgr. Wilbur E. Stewart; Gen. Mgr. Barbara A. Brooks.  
 Little D Music (BMI), see 20th Century.  
 Little Darlin' Music (BMI), see Martin Cooper.  
 Little David Music Inc. (BMI), c/o Jerry Chesnut, 40 Music Square E., Nashville, Tenn. 37203. Tel: (615) 244-0270.  
 Little Debbie Music (ASCAP)—Pres. Thomas Fausto—see Masterview.  
 Little Dickens Music Publ'rs (ASCAP), see Segel & Goldman.  
 Little Dipper Music Corp. (BMI), see Big Seven.  
 Little Dove Publ'g Co. (BMI), 1228 Reed St., Philadelphia, Pa. 19147. Owner & Chief Operating Officer: Grace Marchesani.  
 Little Elmo Songs Inc. (BMI), see Copyright Serv. Bureau.  
 Little Fishes Music (BMI), see Beldock Levine & Hoffman.  
 Little Foxborough Music Inc. (BMI), see Mietus.  
 Little Gino Music (BMI), see April/Blackwood.  
 Little Hurry Music Co. Inc. (BMI), see Big Hurry & Mietus.  
 Little Jack Music Co. (BMI), see Larry Spier & Trina Jill.  
 Little Jim Music (ASCAP), see Jim McCoy.  
 Little Joe Music (BMI), 604 Broad St., Johnstown, Pa. 15906. Tel: (814) 539-8117. Pres.: Al Page.  
 Little Johnno Music (BMI), see April/Blackwood.  
 Little Max Inc. (BMI), see April/Blackwood.

Little Mike Music (SESAC), see Buster Doss.  
 Little Otis Music (BMI), 101 Westchester Ave., Port Chester, N.Y. 10573. Tel: (914) 939-1066. Pres.: Carmine Riale.  
 Little People Music (BMI), see Chappell.  
 Little Switzerland Music (ASCAP), see Garrett.  
 Liturgical Press Inc., see Theodore Presser.  
 Live Music Publ'g Corp. (BMI), see Live Music Publ'g Group.  
 Live Music Publ'g Group, 793 Bingham Rd., Ridgewood, N.J. 07450. Tel: (201) 447-4700. Pres.: Ed Newmark, Gen. Mgr. Fran Schneider.  
 Living Music Inc. (BMI), see Chappell.  
 Lloyd & Logan Music Inc. (BMI), see Copyright Serv. Bureau.  
 Mick Lloyd Music (SESAC), PO Box 17125, Nashville, Tenn. 37217. Tel: (615) 244-1630.  
 Lloyd Music (SESAC), see Rondor.  
 Lloyd Price Music (ASCAP), see Lori-Joy & Copyright Serv. Bureau.  
 Loaded Music (BMI), see Copyright Serv. Bureau.  
 Loaves & Fishes Music Co. Inc. (BMI), see Bicycle.  
 Lodestar Music Publ'g (SESAC), see Gene Kennedy.  
 Loena Music Publ'g Co. (ASCAP), 239 W. 18 St., New York, N.Y. 10011. Tel: (212) 989-7200.  
 Lollipop Music Corp. (BMI), 132 E. 45 St., New York, N.Y. 10017. Tel: (212) 288-8728. Pres.: Ed Miller; VP: Trade Martin.  
 Lombardo Music Inc. (ASCAP), see 20th Century.  
 Londontown Music (ASCAP), see Garrett.  
 Lone Grove Music Inc. (BMI), 6004 Bull Creek Rd., Austin, Tex. 78757. Tel: (512) 451-6764. Pres. & Gen. Mgr.: Bobby Earl Smith.  
 Lone Lake Songs Inc. (ASCAP), PO Box 126, Elmsford, N.Y. 10523. Tel: (914) 592-7983. Pres.: Ron Carpenter.  
 Longhair Music (ASCAP), see Budd Music.  
 Longshot Music (SESAC), see Harrison Tyrner.  
 Longstreet Music (BMI), see Ironside.  
 Lonport Music Corp. (BMI), see Sidney A. Seidenberg.  
 Looking Glass Music Inc. (BMI), see Copyright Serv. Bureau.  
 Lookout Music Co. (ASCAP), see Excellere.  
 Loop Music Publ'g Co. (ASCAP), see Neil A. Kjos.  
 Lorber-Scheer Music (BMI), see Chappell.  
 Lord Byron Music (ASCAP), see Martin Cohen.  
 Lord Sutich Music (ASCAP), see Martin Cohen.  
 Lorenz Inds. (ASCAP), 501 E. Third St., Dayton, Ohio 45401. Tel: (513) 228-6118. Owners: Ed B., Geoffrey R. & Steven R. Lorenz.  
 Lorenzo Music (BMI), see Bug.  
 Lorenz Publ'g Co. (ASCAP), see Lorenz Inds.  
 Lori-Joy Music (BMI), 39 W. 55 St., New York, N.Y. 10019. Tel: (212) 586-3350. Cable LLOYDPRICE. Gen. Mgr. Debra Martinez Franqui; Prof. Mgr. Nathaniel Adams Jr.  
 Loring Music Co. (BMI), 1048 N. Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 276-7103. Pres.: Mike Conner.  
 Loucarray Music (BMI), see April/Blackwood.  
 Louise-Jack Music Inc. (ASCAP), see Sumac.  
 Lou-Lee Music Co. (BMI), see Lee Magid.  
 J. C. Love Publ'g Co. (BMI), see Beechwood.  
 Love Street Publ'g (BMI), PO Box 2501, Des Moines, Iowa 50315. Tel: (515) 285-6564. Pres.: Art Stenstrom.  
 Love That Music (BMI), see Bug.  
 Lowball Music (ASCAP), see Highball.  
 Low-Bam Music (BMI), see Lowery Group.  
 Low Down Music (BMI), see Alfieri.  
 Lower Arcade Music (ASCAP), see American Mutual.  
 Lowery Group, PO Box 49386, 3051 Clairmont Rd. NE, Atlanta, Ga. 30329. Tel: (404) 325-0832. Pres.: Bill Lowery. (SEE ADVERTISEMMENT)  
 Lowlands Music (BMI), see Bug.  
 Low-Note Publ'g Co. (BMI), see Crazy Cajun.  
 Low-Sal Music Inc. (BMI), see Lowery Group.  
 Low-Twi Music Inc. (BMI), see Lowery Group.  
 Loyola Music (BMI), see Mietus.  
 Lucky Man Music (ASCAP), The Homeplace, Mount Juliet, Tenn. 37122. Tel: (615) 444-8431. Owner: Alfred H. LeDoux.  
 Lucky's Kum-Ba-Ya Publ'g Co. (ASCAP), PO Box 6, Broham, Mich. 49312. Tel: (616) 689-6886. Owner: Ross Fulton.  
 Lucky Star Music (BMI), see Lori-Joy.  
 Lucky Stroke Music (ASCAP), see Jamil.  
 Lucky Three Music Publ'g Co. (BMI), see Salsoul & Larry Spier.  
 Luckyu (BMI), c/o Jess S. Morgan & Co., 6420 Wilshire Blvd., Los Angeles, Calif. 90048.  
 Lu-Cor Music (ASCAP), 7357 S. Euclid Ave., Chicago, Ill. 60649. Tel: (312) 471-2035.  
 Ludix Publ'g Co. Inc. (BMI), see Mietus.  
 Ludlow Music Inc. (BMI), see TRO.  
 Lujac Music Inc. (ASCAP), see Chappell.  
 Luminar Music (SESAC), see Lexicon.  
 Luristan Music Inc. (ASCAP), see A-Mark.  
 Lu-Tex Publ'g Co., see Jack Redick.  
 Luxury Music Co. (BMI)—Pres.: Elliot L. Hoffman—see Beldock Levine & Hoffman.  
 Lynda Songs, see Copyright Serv. Bureau.  
 LyndseyAnne Publ'g Co. (BMI), see Sheryln.  
 Lyn-Lou Music Inc. (BMI), 1518 Chelsea, Memphis, Tenn. 38108. Tel: (615) 725-1400.  
 Lynnstorm Publ'g Co. (ASCAP), see Irving Mills.  
 Lyra Music Co. (ASCAP), 133 W. 69 St., New York, N.Y. 10023. Tel: (212) 874-3360. Owner: Don Henry.  
 Lyresong Inc. (BMI), 1227 Spring St. NW, Atlanta, Ga. 30309. Tel: (404) 873-6425. Pres.: Harry Karras; VP: Robert B. Richardson; Sec'y-Treas.: Babs Richardson.  
 Lyrical World Co. (BMI), see Copyright Serv. Bureau.

MUSICOR. Pres.: Salvatore T. Chiantia. Contacts: Mark Koren, John McKellen, Leeds Lev.  
**Branches: Los Angeles, Calif., East Tower, Suite 530, 9100 Wilshire Blvd. Zip 90212. Tel: (213) 550-3913.—Nashville, Tenn., 1106 17 Ave. S. Zip: 37212. Tel: (615) 242-3551. Contact: Jerry Crutchfield.**  
**Int'l branches: Australia (Leeds), Belgium (MCA), Brazil (MCA), Canada (Leeds), France (MCA), Germany (MCA), Italy (Pickwick), Japan (MCA), Netherlands (MCA), UK (Leeds).**  
**Int'l firms represented: Le Chant du Monde (France), Hans Gerig/Arno Volk (Germany), Suvini Zerboni (Italy), Int'l reps.: Argentina (Korn), Mexico (EMLASA), Spain (Southern Music Espanola), Sweden (Sweden Music).**  
 M D K Music Ltd., 515 E. Sprigat St., No. 1, Bluffton, Ind. 46714. Pres.: Malcolm Kiger. (Administered by Copyright Serv. Bureau).  
**Home office: Brazil.**  
 M-E Music Co. (ASCAP), 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel: (212) 757-5105. Co-Owners: William H. Borden, Claire R. Oliver.  
 M E W G Music Inc. (BMI), see Sidney A. Seidenberg & Copyright Serv. Bureau.  
 M f Music Inc. (ASCAP), see Copyright Serv. Bureau.  
 M J O Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6667. Pres.: John Lewis, Gen. Mgr.: Paul Schwartz.  
 M M O Music Group Inc., 423 W. 55 St., New York, N.Y. 10019. Tel: (212) 245-4861. Pres.: Irving Kratka; VP: Morton C. Hillman; Prof. Mgr.: Kevin Yatarola.  
**Branch: North Hollywood, Calif., 13012 Saticoy St. Zip 91605. Tel: (213) 765-6600. Gen. Mgr.: David Kratka.**  
 M P L Communications Inc. (ASCAP), c/o Eastman & Eastman, 30 Park Pl., East Hampton, N.Y. 11937.  
 M R C Music Inc. (BMI), see Chappell.  
 M R E Publ'g (ASCAP), see Copyright Serv. Bureau.  
 M R I Music (ASCAP) (div. of Music Resources Int'l Corp.), 161 W. 54 St., Suite 601, New York, N.Y. 10019. Tel: (212) 265-6240. Pres.: Andy Hussakowsky; Gen. Mgr.: Gene O'Brien; Prof. Mgr.: Joseph Voce (Administered by Copyright Serv. Bureau).  
**Branch: Los Angeles, Calif., 110 N. Alta Loma Rd. Zip 90069. Tel: (213) 657-5000, 659-6692. Exec. VP: Steve Brodie.**  
**Int'l reps.: Australia, Brazil, England, France, Germany, Japan (all Copyright Serv. Bureau in USA).**  
 Mabrak Music (BMI), see Bug.  
 MacArthur Music (BMI), PO Box 82, 1659 Sweetbriar St., Palmdale, Calif. 93550. Tel: (805) 947-1232. Pres. & Gen. Mgr.: Glen MacArthur.  
 Macaulay Music (ASCAP), see Rondor.  
 Mac Lean (BMI), see ATV.  
 MacLen Music Inc. (BMI), see ATV.  
 Madelon Music (BMI), see Audio Arts.  
 Madison Music Ltd. (ASCAP), see Slide.  
 Mad Man's Drum Music (ASCAP), see Segel & Goldman.  
 Madrid Music Co. (ASCAP), PO Box 504, 4290 Acacia Ave., Bonita, Calif. 92002. Tel: (714) 421-0865. Pres. & Gen. Mgr.: Virginia B. Anderson, Exec. VP & Prof. Mgr.: Robert Lee Anderson Sr.  
 Maffy Music (BMI), see Speed.  
 Mafundi Music Co. (BMI), see Chappell.  
 Magic Castle Music (BMI), see April/Blackwood.  
 Magic Fleet Music Inc. (BMI), see Brookside.  
 Magicians Music (ASCAP), see April/Blackwood.  
 Magic Muffin Music (BMI), see 20th Century.  
 Lee Magid Inc., PO Box 532, Malibu, Calif. 90265. Tel: (213) 457-2056. Cable: LEEMAG. Pres.: Lee Magid.  
**Int'l firm represented: Point Music Ltd. (UK)**  
 Mag Music (BMI), PO Box 1493, Landover, Md. 21285. Tel: (301) 350-3458; Wash. D.C. (202) 232-3060. Pres.: Michael Angelo Graham.  
 Magnanimous Music Co. (ASCAP), see A. Schroeder.  
 Magnet (BMI), c/o Albert Gamse, 3313 Corsa Ave., Bronx, N.Y. 10469.  
 Magnum Music (SESAC), 1950 Gorman St., Naugatuck, Conn. 06770. Tel: (203) 729-2508. Pres.: George Ferdorick; Gen. Mgr.: Andrew C. Doback; Prof. Mgr.: George Csanka Jr.  
 Main Floor (BMI), see McRon.  
 MainMan Ltd. (ASCAP), 200 Central Park S., New York, N.Y. 10019.  
 Mainsail Music (BMI), 1126 Boylston St., Boston, Mass. 02215. Tel: (617) 262-7880. Pres., Gen. & Prof. Mgr.: Fred Berk.  
 Mainspring Music Corp. (ASCAP), see Al Gallico.  
 Mainspring Watchworks Music (ASCAP), PO Box 40133, San Francisco, Calif. 94140. Tel: (415) 626-4467. Gen. Mgr.: H.S. Carr.  
 Main Stage Music (ASCAP), PO Box 3763, Hollywood, Calif. 90028. Tel: (213) 761-9679. Pres.: Jeff G. Oxman; Exec. VP: Marko Perko; Copyright Mgr.: Gary Engel; Prof. & Royalty Mgr.: K.L. Dossat. (Affiliated with Mirsong Music).  
**Int'l reps.: Greece (Sun-Pacific), Japan (Pacific), Netherlands (Number One), South Africa (Sun-Pacific), UK (Sun-Pacific).**  
 Mainstay Music Inc. (BMI), see Al Gallico.  
 Makamillion Music (BMI), see Tree.  
 Makamint Music (ASCAP), see Makamillion & Tree.  
 Maka Music (ASCAP), see MacArthur.  
 Make Me Smile Music (ASCAP), see Chicago Music.  
 Makemore Music Publ'g Co. (BMI), 11201 Kling St., North Hollywood, Calif. 91602. Tel: (213) 760-3204. Pres. & Gen. Mgr.: John-Everett Beal.  
 Make Music (ASCAP), see Myrna March.  
 Malaco Music Co. (BMI), 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Pres.: Tom Couch; VP & Prof. Mgr.: Wolf Stephenson.  
 Malbiz (BMI), see Segel & Goldman.  
 Malcolm Music Ltd. (BMI), see Shawnee Press.  
 Mal & Rac Music Ent's. (ASCAP), 3308 Midway Dr., Suite 120, San Diego, Calif. 92110. Tel: (714) 223-5566 x. 120. Pres. & Prof. Mgr.: Robert Racouillat; Gen. Mgr.: Mal Warner.  
 Richard Maltby Inc., see T.B. Harms—Bibo.  
 Maltone Music (BMI), see Bug.  
 Mamma Sadie Music (ASCAP), see Chappell.



M A J Music (ASCAP), see Springboard.  
 M A M Music Publ'g Corp. (ASCAP), see MCA Music.  
 M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-2847. Pres.: Marc Brown; Corp. Sec'y: Richard Simon.  
 M B P Music (ASCAP), see Chappell.  
 M C A Music (div. of MCA Inc.) (ASCAP), 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Cable:



Manacor Music Co. Inc. (ASCAP), see Fred Ahlert.  
 Management Agency & Music Publ'g Inc. (BMI), see MCA Music.  
 Manasquon Prod'ns, see Marielle.  
 Mancuso Music (ASCAP), see Martin Cohen.  
 Mandan Music Corp. (BMI), see Big Seven.  
 Mandina Music (BMI), see Trust Music.  
 Mandrill Music Publ'g (ASCAP), see Chappell.  
 Mandy Music (ASCAP), see Frank & Nancy.  
 Manikin Music Co. (ASCAP)—Pres. Carl Maduri; Prof. Mgr.: Gary Doberstyn—see Stone-Rap & 20th Century.  
 Man-Ken Music Ltd. (BMI), 34 Pheasant Run, Old Westbury, N.Y. 11568. Tel. (212) 752-1330. Telex: 620400. (Administered by Stevens H. Weiss).  
 Int'l rep.: UK (St. Annes).  
 Manna Music Inc. (ASCAP), 2111 Kenmere, Burbank, Calif. 91504. Tel. (213) 843-8100.  
 Herbie Mann Music Corp. (ASCAP), see Mietus.  
 Mannman Music (BMI), see Segel & Goldman.  
 Mann & Weil (BMI), see ATV.  
 Man of Peace Music (ASCAP), 1155 N. Hyperion Ave., Hollywood, Calif. 90029. Tel. (213) 665-2807. Pres. James H. Freedner.  
 Mantoloking Music Corp. (ASCAP), see Marielle.  
 Mantra Music (BMI), 222 E. Garvey Ave., Monterey Park, Calif. 91754. Tel. (213) 280-8783. Owner & Pres.: Johnny Thompson.  
 Marwin Music (BMI), c/o Chapman Dist'g Co., 1212 Albany St., Los Angeles, Calif. 90015. Tel. (213) 749-9484. Owner: Al Chapman.  
 Maplehill Music (BMI), see T. B. Harms—Vogue.  
 Maple Leaf Music Publ'g (BMI), see H. B. Webman.  
 Maple Music Inc. (ASCAP), see Sure-Fire.  
 Mara-Lane Music Corp. (ASCAP), see Chappell.  
 Marantha! Music Inc. (ASCAP), 2902 W. Garry Ave., Santa Ana, Calif. 92704. Tel. (714) 546-9210. Pres.: Chuck Fromm; Gen. Mgr.: Ted Bleymaier; Prof. Mgr.: Tom Coomes.  
 Maranta Music Publ'g Co. (BMI), see Aguirre.  
 Maraville Music Corp. (ASCAP), see Barton Music.  
 Marbert Publ'g Co., 5763 Nassau St., Philadelphia, Pa. 19131. Tel. (215) 477-4417. Contacts: Robert & Mary M. Anstrom.  
 Marbill Music (BMI), see Le Bill.  
 Marble Music Publ'g (ASCAP), see Brunswick.  
 Marcella Music (BMI), see MBA.  
 Marcella Music (BMI), see Bug.  
 March First Music, see Farnedock.  
 March Music Inc., see T. B. Harms—Harry Von Tilzer.  
 Myrna March Music Inc. (ASCAP), 400 E. 56, Suite 12-P, New York, N.Y. 10022. Tel. (212) 758-7127. Pres.: Myrna March; Gen. Mgr.: Martin Hoffman.  
 Marcia Music Co. (BMI), see Ivan Mogull.  
 Marc-Jean Music Publ'g (BMI), see Elizabeth Music.  
 Mardanza Music (ASCAP), see Copyright Serv. Bureau.  
 Mardee Music (ASCAP)—Pres.: Dee Anthony—see Beldock Levine & Hoffman & Rondor.  
 Ma-Ree Music Inc. (ASCAP), see Jim Røevés.

Marfre Music Publ'g Co. (BMI), 6118 S. Padre Island Dr., Corpus Christi, Tex. 78412.  
 Margenia Music (BMI), see Gopam.  
 Marguerita Music Inc. (ASCAP), see H. B. Webman.  
 Marian Music Corp. (ASCAP), see Copyright Serv. Bureau.  
 Maribus Music Inc. (BMI), see Dick James.  
 Marielle Music Publ'g Corp. (BMI), PO Box 842, Radio City Sta., New York, N.Y. 10019. Tel. (212) 580-9723. Pres. & Gen. Mgr.: Don Seat; Gen. & Prof. Mgr.: A. Cole.  
 Branch: Chicago, Ill., PO Box 11012. Zip. 60611. Tel. (312) 266-9611.  
 Marlinwood Music Publ'g (ASCAP), see Jerden.  
 Mariposa Music Inc. (BMI), see Marty Robbins.  
 Marius Music (ASCAP), see Chappell.  
 Mar-Ken Music Co. (BMI), see Cherry Lane.  
 Marko Press (BMI)—Ed. J. McKelvy—see Mark Foster.  
 Edward B. Marks Music Corp. (BMI), 1790 Broadway, New York, N.Y. 10019. Tel. (212) 247-7277. Cable: MARK-BRO. Pres.: Joseph Auslander; VP Publ'ns Dir.: Bernard Kalban; VP & Prof. Mgr.: Barry Bergman.  
 Marlen Music Co. (ASCAP), see Gordon.  
 Bob Marley Music Ltd. (ASCAP), see Rondor.  
 Marmaduke Music (ASCAP), see Copyright Serv. Bureau.  
 Marmoney Music Co. Inc. (BMI), see Copyright Serv. Bureau.  
 Marmor Music Co. (BMI), see Clockus.  
 Marnel Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.  
 Marpet Music Corp. (ASCAP), see T. B. Harms—Bibo.  
 Marsaint Music Inc. (BMI), 3809 Clematis Ave., New Orleans, La. 70122. Tel. (504) 949-8386. Pres.: Allen Toussaint; Gen. & Prof. Mgr.: Marshall E. Sehorn. (Administered by Warner Bros. Inc.).  
 Marsmith Music (BMI), see Amestoy.  
 Marson Inc., 817 18 Ave. S., Nashville, Tenn. 37203. Tel. (615) 329-0212.  
 Martha Louise Music (BMI), see Nashville Copyright.  
 A. W. Marullo Music (BMI), 1121 Market St., Galveston, Tex. 77550. Tel. (713) 762-4590. Pres.: A. W. Marullo Sr.; Gen. Mgr.: A. W. Marullo Jr.  
 Marville Music Co. (ASCAP), see Lee Magid.  
 Marvin Music Co. (BMI)—Contact: Marvin Fisher—see Fisher Music Corp.  
 Josef Marx Music Co. (ASCAP), see McGinnis & Marx.  
 Marycords (ASCAP), Box 48, Powers Lake, N.D. 58773.  
 Maryhill Music, see Twin Tail.  
 Mary Jane Music Inc. (ASCAP), see Mietus.  
 Mary-Jo-Nic Music Publ'g (BMI), see Donna Marie.  
 Marzique Music (BMI), 5752 Bowcroft St., Los Angeles, Calif. 90016. Tel. (213) 295-0058. Pres.: Harold R. Battiste Jr.; Gen. Mgr.: Alviette M. Battiste.  
 Dave Mason Music (BMI), see April/Blackwood.  
 Masong Music (ASCAP), 6632 Belmar Ave., Reseda, Calif. 91335.  
 Master Fox Music Publ'g Co. (BMI), PO Box 90612, Nashville, Tenn. 37209. Tel. (615) 646-1974. Pres.: Ray Reeves.  
 Masterlease Music Publ'ns (BMI), PO Box 234, St. Louis, Mo. 63166. Tel. (314) 296-9526. Pres.: Bob J. Bax.  
 MasterSession Music (ASCAP), see Pablo.  
 Mastership Music Inc., 1017 N. LaCienega, Los Angeles, Calif. 90069. Tel. (213) 657-8730.  
 Masterview Music Publ'g Corp. (BMI), Ridge Rd. & Rt. 563, Perkaskie, Pa. 18944. Tel. (215) 257-9616. Pres.: John Wolf; Gen. Mgr.: Tom Fausto; Prof. Mgr.: Ann Fausto.  
 Matador Music Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau.  
 Matchmaker Music (BMI), see April/Blackwood.  
 Mathematical Music (ASCAP), see Blue Canyon.  
 Matragun Music Inc. (BMI), c/o Edward Poll, 9777 Wilshire Blvd., Suite 718, Beverly Hills, Calif. 90212. Tel. (213) 550-7201. Pres.: Rick Nelson; Gen. Mgr.: Edward Poll; Office Mgr.: Georgianna F. Matsuhara.  
 Matrix Publ'g Co. (ASCAP), PO Box 12246, Memphis, Tenn. 38112. Tel. (901) 274-7788. Contacts: Dane & Gala Sullivan.  
 Int'l rep.: Worldwide except USA & Canada (Ivan Mogull).  
 Mavid Music Inc. (BMI), see Copyright Serv. Bureau.  
 Max Fli Music Co. (ASCAP), see Copyright Serv. Bureau.  
 Maxim Music Inc. (ASCAP), see Croma.  
 Maximus Music, see Marielle.  
 Ray Maxwell Music Publ'g Co. (BMI), PO Box 317, 1610 N. Argyle Ave., Hollywood, Calif. 90028. Tel. (213) 995-7611. Cable: MOONGLOW. Owner & Gen. Mgr.: Ray Van Hogen.  
 Maybe Music (ASCAP), see Bruce Cohn.  
 Mayerling Prod'ns Ltd. (BMI), see Chappell.  
 Mayfield Music (BMI), see Curtom.  
 Mayflower Music Corp. (ASCAP), Lincoln Plaza, 20 W. 64 St., New York, N.Y. 10023. Tel. (212) 595-6360.  
 Mayhew Music Co. (BMI), see Copyright Serv. Bureau.  
 Mayon Music (ASCAP), see Val-Dare.  
 Maytime Music Inc., see T. B. Harms—Vogue.  
 Maz-Kap Music (ASCAP), see Country Stream.  
 McAfee Music Corp. (ASCAP), 300 E. 59 St., New York, N.Y. 10022. Tel. (212) 838-8721.  
 Jim McCoy Music (BMI), PO Box 574, Winchester, Va. 22601. Tel. (703) 667-9379. Pres. & Prof. Mgr.: Jim McCoy; Gen. Mgr.: R. J. Alford Jr.  
 Van McCoy Music Inc. (BMI), 6901 Old Keene Mill Rd., Suite 500, Springfield, Va. 22150. Tel. (703) 569-5330. Pres.: Van McCoy; Gen. Mgr.: Charles H. Kipps Jr. (Administered by Warner Bros.).  
 McCulloch Music (BMI), see Beechwood.  
 McDonald Music Co. (BMI), see Alkatraz Corner.  
 McDorsbov Music (BMI), see Rondor.  
 McGinnis & Marx Music Publ'rs (BMI), 201 W. 86 St., Apt. 706, New York, N.Y. 10024. Tel. (212) 799-5214. Owner: Mrs. Josef Marx; Mng. Ed.: Margaret Gresh. Int'l reps.: Europe excluding UK (Baerenreiter in Germany), UK (Peters).  
 Jimmy McHugh Music Inc. (ASCAP), 9301 Wilshire Blvd., Suite 400, Beverly Hills, Calif. 90210. Tel. (213) 271-1967, 272-4871. Pres. & Prof. Mgr.: Lucille Meyers.  
 McLaughlin Publ'g Co. Inc. (BMI), see Mietus.  
 McNeely Music Co. (ASCAP), see Elm.  
 McRon Music Co. (ASCAP), 521 Fifth Ave., New York, N.Y. 10017. Tel. (212) 682-5844. Pres.: Tsipora Miron; VP & Prod'n Dir.: Steve Monroe; VP & Int'l Mgr.: Thelma

Moore: Pub. Jon Arthur; Promo. Marie M. Gadreau.  
 McRovscod Music (ASCAP), see Rondor.  
 Meadowe Music (BMI), 1727 Roanoke Ave., Sacramento, Calif. 95838. Tel. (916) 925-4886. Owner: Jerry Parker.  
 Meadow Ridge (ASCAP), c/o Max Danzinger, 14755 Ventura Blvd., Sherman Oaks, Calif. 91403.  
 Meadows Music Co., see Eastwick.  
 Meager Music (BMI), see LF Music.  
 Me-Benish Music Inc. (ASCAP), see A. Schroeder.  
 Medad Music (BMI), see Rondor.  
 Medallion Avenue Music (ASCAP), see Sutton/Miller.  
 Media Interstellar Music (BMI), (div. of Clay Pigeon Int'l), PO Box 20346, Chicago, Ill. 60620. Tel. (312) 476-2553. Pres.: Vytautas Beleska; Sales: Rudy Markus.  
 Mediation Combine, PO Box 203, Evanston, Ill. 60204.  
 Medicine Hat Music (ASCAP), see Bicycle.  
 Medicine Music Publ'g Co. (SESAC), see Slide.  
 Mel Moo Music (BMI), see Copyright Serv. Bureau.  
 Melbourne Music Publ'g Co. (ASCAP), see Jaspur.  
 Meled Music Corp. (BMI), see Cheren-Kliskins.  
 Mella La Salle Publ'g Co. (ASCAP), see Shanga.  
 Robert Mellin Music Publ'g Corp. (BMI), 1841 Broadway, New York, N.Y. 10023. Tel. (212) 757-3287. Cable: MELLINMUS. Pres.: Robert Mellin; VP: Sanford Green.  
 Int'l branch: England.  
 Mellyric Music (ASCAP), PO Box 12009, Cleveland, Tenn. 37311. Tel. (615) 479-1415. Pres.: Donald B. Gibson.  
 Melodisong Music (BMI)—Pres.: Marko Perko—see Mirsong.  
 Melody Delux (ASCAP), c/o Gregory E. Fischbach, 2029 Century Park E., Los Angeles, Calif. 90067.  
 Melody House Music Publ'g (BMI), see House of Rock.  
 Melody Lane Publ'ns Inc. (BMI), see Peer-Southern.  
 Melody Ranch Music Co. Inc., see Golden West.  
 Melody Trails Inc. (BMI), see TRO.  
 Melomega Music Ltd. (ASCAP), see Chappell.  
 Melster Music (BMI)—Contact: Syble C. Richardson—see Woodrich.  
 Melway Music Inc. (ASCAP), Ala Moana Bldg., Suite 1500, Honolulu, Hawaii 96814. Tel. (808) 946-3244.  
 Memnon Ltd. (ASCAP), PO Box 84, Glen Cove, N.Y. 11542. NYC Tel. (212) 265-1292.  
 Int'l reps.: France (Bourne France), West Germany (Melodie der Welt).  
 Memory Lane Music Corp. (BMI), see Larry Spier.  
 Men of Progress (BMI), see Copyright Serv. Bureau.  
 Mentor Music Inc., 18 Broadview Rd., Brookfield, Conn. 06804. Tel. (203) 775-1358. Pres.: Robert Nagel.  
 Mercantile Music (BMI), PO Box 2271, Palm Springs, Calif. 92262. Tel. (714) 327-3271. Owner: Kent Fox.  
 Mercer Music (ASCAP), see Comander.  
 Mercury Bird Music (BMI), see Ivan Hoffman.  
 Mercury Music Corp. (SESAC), see Theodore Presser.  
 Meredith Music Inc. (ASCAP)—Pres. & Gen. & Prof. Mgr.: Ronnie Peterson—see Buchhorn.  
 Merion Music Inc. (BMI), see Theodore Presser.  
 Merjoda Music Inc. (BMI), see Chappell.  
 Mernee Music (ASCAP), see Woodrich.  
 Merritt & Norman Music (BMI), Box 368-A, Rt. 5, Yakima, Wash. 98903. Tel. (509) 966-6334. Pres.: Jerry L. Merritt; VP: Lloyd Jones; Gen. Mgr.: Hiram White; Prof. Mgrs.: Jerry & Larry Merritt.  
 Merrymount Music Inc. (BMI), see Theodore Presser.  
 Merry Sounds (ASCAP), (div. of Lisa Sue Music), PO Box 313, Kingsbridge Sta., Bronx, N.Y. 10463. Tel. (212) 543-7770. Pres.: Bruce Hest; Gen. Mgr.: Merry Salos; Prof. Mgr.: Neil Fredman.  
 Meryl Music (ASCAP), see Chappell.  
 Me & Sam Music (ASCAP), PO Box 40364, Nashville, Tenn. 37204. Tel. (615) 292-6677. Pres.: Ann J. Morton; Gen. Mgr.: Sam Kirk Patrick.  
 Meshugah Music (BMI), 3242 Irwin Ave., Kingsbridge, N.Y. 10463. Tel. (212) 549-3655. Pres.: Don Schlitten.  
 Int'l rep.: Japan (Pumpkin).  
 Mesquite Music Corp. (ASCAP), see Edwin H. Morris.  
 Metedeconk Music Corp. (BMI), see Marielle.  
 Meteorium Music Corp. (ASCAP), 210 Fifth Ave., New York, N.Y. 10010. Tel. (212) 679-9312.  
 Home office: Switzerland.  
 Int'l rep.: Denmark (Muitone).  
 Meteorina Publ'g Co. Inc. (BMI), 2624 Chesterfield Ave., Charlotte, N.C. 28205. Tel. (704) 377-3992. Pres.: John Roger Branch; Gen. Mgr.: Mike Branch.  
 Metronome Music Publ'g Co., 400 W. Glenwood Ave., Philadelphia, Pa. 19140. Tel. (215) 426-5017.  
 Metropolitan Music Co. (BMI), 4225 University Blvd., Houston, Tex. 77005. Tel. (713) 668-3279. Mgr.: J.R. Lee.  
 Metro Soul Sound Publ'g (BMI), see Little City.  
 Stephen Metz Music Ltd. (BMI), see Chappell.  
 Mexican Music Centre Inc. (ASCAP), 345 W. 58 St., Suite 2-P, New York, N.Y. 10019. Tel. (212) 582-5705. Cable: COPYRIGHT Mng. Dir. Gerard de LaChapelle.  
 Joseph Meyer (ASCAP), see Larry Spier.  
 Jun M'Hoon & Assocs. (ASCAP), 10519 S. Forest, Chicago, Ill. 60628. Tel. (312) 928-0778. Pres.: Wilbur L. M'Hoon Jr.; Gen. Mgr.: Joan M'Hoon; Prof. Mgr.: Jun M'Hoon. Local branch: 424 S. Maple, Oak Park 60302. Tel. 848-5935.  
 Michael Music (ASCAP)—Pres.: Michael Lloyd—see Triple H.  
 Michavin Music (BMI), PO Box 2061, Daytona Beach, Fla. 32015. Owner & Mgr.: Vincent L. Smith III.  
 Mi-Da-Mark Music (ASCAP), see AnnBen.  
 Mid-American Music Publ'g (ASCAP), (div. of Ozark Opry Inc.), 155 First St., Box B, Carlisle, Iowa 50047. Tel. (515) 989-0876. Contact: Harold L. Luick.  
 Midarich Music (BMI), see Schaffer Publ'g.  
 Midas Music Corp. (ASCAP), see Chappell.  
 Midday Music Publ'g (BMI), 233 E. Erie St., Chicago, Ill. 60611. Tel. (312) 664-9119. Pres.: Peter H. Wright.  
 Middle Eastern Music (ASCAP), see KRPCO Music.  
 Mideb (ASCAP), see Twin Music.  
 Midget Music (ASCAP), see Widget.  
 Midships Music (ASCAP), see Segel & Goldman.  
 Midsong Music Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel. (212) 541-5100. Cable: MIDSONG. Telex: 422308. Pres.: Bob Reno; VP Opns.: Harry Spero.  
 Int'l reps.: Worldwide excluding Canada, Germany &

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classical tradition*


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Midstream Music Publ'rs (BMI), Box 225A, Mountain Falls Rt., Winchester, Va. 22601. Tel: (703) 667-7102. Pres.: Max Mandel; VP: Pete Hand.

Midway Prod'ns publ'ns (ASCAP), see Cool Duck.

Midwood Music Corp. (BMI), see Barton Music.

Mietus Copyright Mgmt., 527 Madison Ave., Suite 317, New York, N.Y. 10022. Tel: (212) 371-7950. Admin'r: Leonard S. Mietus.  
Branch: Union, N.J., 2351 Laurana Rd. Zip: 07083. Tel: (201) 686-0716.

Milka Music (ASCAP), see Hairtriggers.

Mighty-Fine Music Co. (BMI), 4B Selden St., Dorchester, Mass. 02124. Tel: (617) 825-5227, 625-6327. Pres.: Jackson Whitehead.

Mighty Max Music (ASCAP), c/o Max's Kansas City, 213 Park Ave. S., New York, N.Y. 10003. Tel: (212) 777-7870. Pres.: Tommy Dean; Mktg. Dir.: Andy Husakowsky.

Mighty Mo Music (ASCAP), see A Dish-A-Tunes.

Mighty Music (BMI), 2901 W. Maryland, Phoenix, Ariz. 85017. Tel: (602) 276-8520. Pres.: Mike Lenaburg; Gen. Mgr.: Vero Duffins; Prof. Mgr.: Leila Freeman.

Mighty Ram Music (BMI), see Mighty Max.

Mighty Three Music (BMI), 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) 546-3510. Pres.: Earl Shelton; Prof. Mgr.: Ed Martinez; Publ'g Admin. Dir.: Constance Heigler.  
Branch: Seattle, Wash., 117 S. Main St., Suite 200. Zip: 98104. Tel: (206) 682-5278. Mng. Partner: Thom Bell; West Coast Opns. Dir.: Jodee O'mer.  
Int'l rep.: UK (Carlin). (SEE ADVERTISEMENT)

Mighty Twins Music (BMI), 9134 S. Indiana Ave., Chicago, Ill. 60619. Tel: (312) 264-5452. Pres. & Prof. Mgr.: Ron Scott; Gen. Mgr.: Pearl Duncan.  
Branch: New York, N.Y., 310 Greenwich St., Suite 16-A. Zip: 10013. Tel: (212) 962-3944.

Mijoy Music (BMI), see Show Biz.

Mike's Tune Shop (ASCAP), see Harold Thomas.

Milbern Music Inc. (BMI), see A-Mark.

Milene Music Inc. (ASCAP), see Acuff-Rose.

Earl Miles Publ'g Co. (BMI), 1119 Woodrow St., Redwood City, Calif. 94061. Tel: (415) 368-5619. Owner: Earl Miles.  
Int'l rep.: South Africa (RCA-Teal).

Milk & Honey Music (BMI), see Tune-Kel.

Milkman's Chivaree, see Fourth Floor.

Milk Money Music (ASCAP), see Segel & Goldman.

Eddy Miller Music, see Tree.

Roger Miller's Music (BMI), 1880 Century Park E., Suite 900, Los Angeles, Calif. 90067. Tel: (213) 553-1707. Pres.: Roger Miller.  
Int'l firm represented: Debar (Canada).  
Int'l rep.: Worldwide (Peer Int'l).

Million Seller Music (BMI), see Copyright Serv. Bureau.

Arnold Mills & Assocs., 8721 Sunset Blvd., Suite 201, Los Angeles, Calif. 90069. Tel: (213) 657-2024. Pres.: Arnold Mills.

Irving Mills Music Publ'rs, 9001 Lindblade, Culver City, Calif. 90066. Tel: (213) 870-7517.

Mills & Mills (BMI), c/o Theodore Life Jr., 1400 E. Weaver St., Philadelphia, Pa. 19150.

Mills Music Inc. (ASCAP), see Belwin-Mills.

Mimic Music (BMI), PO Box 201, Smyrna, Ga. 30081. Tel: (404) 432-2454. Pres. & Gen. Mgr.: Tom Hodges; Prof. Mgr.: Jerry Burke.

Minaret Music Inc. (BMI), see Martin Cohen.

Ministry Music (BMI), see Rondor.

Minniepaul Music Publ'g Co. (BMI), PO Box 22B, New Richmond, Wis. 54017. Tel: (715) 246-5410. Pres.: David Anthony; Gen. Mgr.: Patricia Wachter; Prof. Mgr.: Dennis Johnson.  
Branch: Minneapolis, Minn., 6724 Camden Ave. N. Zip: 55430. Tel: (612) 566-6454.

Minstrel Music Inc. (ASCAP), see Chappell.

Minta Music (BMI), 549 Cheyenne, Walnut Creek, Calif. 94598. Tel: (415) 932-6965. Pres.: Philip R. Jones.

Mint Julep Publ'g Co. Inc. (ASCAP), see Julep.

Mio Music Co. Ltd. (BMI), see Chappell.

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 Perfect Dream Publ'g (ASCAP), PO Box 25012, Lansing, Mich. 48909. Tel: (517) 482-3007. Owner: Greg Blackwell.  
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 Herb Reis Music Corp. (BMI), 15 E. 48 St., Rm. 801, New York, N.Y. 10017. Tel: (212) 759-2372. Mgr.: Margo Reis.  
 Relaxed Music (BMI), see Martin Cohen.  
 Reliance Music Corp., see T.B. Harms—Bibo.  
 Lloyd Zane Remick, 1529 Walnut St., 6th fl., Philadelphia, Pa. 19102. Tel: (215) 568-0500.  
 Renaissances (Eds.), see European American.  
 Renda Music Inc. (BMI), 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-1336. Pres.: Floyd M. Ramsey.  
 Leon Rene Publ'ns (ASCAP), 2124 W. 24 St., Los Angeles, Calif. 90018. Tel: (213) 737-5125. (Administered by The Harry Fox Agency).  
 Renleigh Music Inc. (BMI), see Leigh Group.  
 Republic Music Corp. (BMI), see World Music.  
 Repus Music (BMI), see Cap-Orion.  
 Resaca Music Publ'g Co. (BMI), see Combine.  
 Reservoir Music (ASCAP), see R.A. Hodge.  
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 Revelation Music Publ'g Corp. (ASCAP), see Tommy Valando.  
 Revolver Music (ASCAP), PO Box 11321, St. Petersburg, Fla. 33733. Tel: (813) 531-2576. Gen. Mgr.: Charles R. Klump; Prof. Mgr.: Elbert J. Higgins.  
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 Reynard Publ'g Co. Inc. (ASCAP), see Sam Fox.  
 William Rezey Music Co. (BMI), PO Box 1257, Albany, N.Y. 12201. Tel: (518) 462-4462. Pres.: William P. Rezey; Prof. Mgr.: John Conlin.  
 Rhinelander Music Inc. (BMI), see Marsaint.  
 Rhontana Music (ASCAP), see Martin Cohen.  
 Rhythm Valley Music (ASCAP), 1304 Blewett St., Graham, Tex. 76046. Tel: (817) 549-1641. Pres. & Prof. Mgr.: Orville Clarida; Gen. Mgr.: Doris Clarida.  
 Ribowin Music (ASCAP), see Mietus.  
 Charles Rich Music Inc. (BMI), 8229 Rockcreek Pkwy., Cordova, Tenn. 38018. Tel: (901) 382-2100.  
 Richmin Music (BMI), 1026 Columbia St., Kingston, N.Y. 12401. Tel: (914) 336-6080. Pres.: William J. Rich; VP: Brian J. Minasian; Gen. & Prof. Mgr.: Gary Lee Schwartz.  
 Rick's (BMI), see Cafe Americana.  
 Ridge Music Corp. (BMI), see Tannen.  
 Ridge Runner Publ'ns, 7121 W. Vickery, No. 11B, Fort Worth, Tex. 76116. Tel: (817) 731-7375. Pres.: Slim Richey; Gen. Mgr.: Jim Colegrove; Prof. Mgr.: Jim Yanaway.  
 Ridgeway Music Co. (BMI), see Golden West.  
 Right Good Music (BMI), see Richard Delvy.  
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 Rip Music Inc. (BMI), see Keca.  
 Ripparthur Music (ASCAP), see April/Blackwood.  
 Rising Sons Music Inc. (BMI), see Combine.  
 Ritchie Music Co. Inc. (ASCAP), see Barton Music.  
 Rite Music (BMI), 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel. (513) 733-5533. Pres.: Carl J. Burkhardt; VP: Philip Burkhardt.  
 Riva Music Inc. (ASCAP), c/o Mayer, Nussbaum & Katz, 75 Rockefeller Plaza, New York, N.Y. 10019. Tel. (212) 484-8350.  
 Rivers Music (ASCAP), see Copyright Serv. Bureau.  
 Rizzum Music (BMI), see Segal & Goldman.  
 Roadmaster Music Corp. (BMI), see Al Gallico.  
 Road Music (ASCAP), see Chappell.  
 Roadrunner Music (BMI), see Forrest Hills.  
 Roadshow Music Group, 850 Seventh Ave., Suite 502, New York, N.Y. 10019. Tel. (212) 765-8840. VP & Gen. Mgr.: Julie Lipsus.  
 Roads of Music Publ'g Corp. (BMI), 850 Seventh Ave., New York, N.Y. 10019. Tel. (212) 582-1250. Telex: 92-6444. Pres.: Niko Joel Andic; Prof. Mgr.: Susan Feilich.  
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**Int'l firms represented:** Filmkunst Musikverlag GmbH/Intervox Musikverlag GmbH (Germany), Ketchup Music (France).  
 Roaring Flame Publ'g Co. (BMI), 907 N. Front St., Harrisburg, Pa. 17102. Tel. (717) 232-8651. Pres.: Bruce Rohrbach; Gen. Mgr.: Bryan Rohrbach.  
 Robadon Music (BMI), PO Box 2094, Sheffield Lake, Ohio 44054. Tel. (216) 949-2078. Owner: Robert W. Sellers.  
 Marty Robbins Ents., 713 18 Ave. S., Nashville, Tenn. 37203. Tel. (615) 327-4940/3752. Pres.: Marty Robbins; Gen. Mgr.: James E. Farmer.  
 Robert Music Corp. (BMI), see Ivan Mogull.  
 Lee Roberts Music Publ'rs (ASCAP), see G. Schirmer.  
 Don Robertson Music Corp. (ASCAP), PO Box 4141, Thousand Oaks, Calif. 91359. Tel. (213) 889-0876. Pres.: Don Robertson  
 Int'l rep.: Worldwide except USA & Canada (Chappell-Morris).  
 Robin Hood Music Co. (BMI), 5531 Tuxedo Terr., Hollywood, Calif. 90028. Tel. (213) 465-9758. Pres.: John Marascalco.  
 Robin Sean Music Publ'g (BMI), 5635 Verona Rd., Verona, Pa. 15147. Tel. (412) 793-9503. Pres. & Gen. Mgr.: Jim O'Leary; Prof. Mgr.: Pat O'Leary.  
 Robin-Styne Music Corp. (ASCAP), see Chappell.  
 Rob-Lee Music (BMI), PO Box 1385, Merchantville, N.J. 08109. Tel. (609) 663-4540. Pres.: Rob Russen; Gen. Mgr.: Rodney Russen; Prof. Mgr.: Eric Justin Russen  
**Branch:** Spring Lake Park, Minn., 358 NE Rosedale Rd. Zip 55432. Gen. Mgr.: R.F. Russen; Prof. Mgr.: R. Richard.  
 Rocket Publ'g, 489 Fifth Ave., 32nd Fl., New York, N.Y. 10017. Tel. (212) 986-9361. Telex: 428013. Pres.: John Reid; Prof. Mgr.: Al Altman; Copyright Admin'r: Paula E. Pavlik  
 Int'l branch: England.  
 Rocket Songs Inc. (BMI), see Rocket Publ'g.  
 Rock Island Music (ASCAP), see Rob-Lee.  
 Rock Island Music Inc. (BMI), see Bald Mountain.  
 Rockmasters Inc. (BMI), 177 Rt. 304, New City, N.Y. 10956. Tel. (914) 634-5101. Cable: ROCKMASTAS. Pres. & Prof. Mgr.: Frank J. Guida; Gen. Mgr.: Perla Frank.  
**Branch:** Norfolk, Va., 317 Granby St. Zip 23510. Tel. (804) 623-5565, 625-3470. Gen. Mgr.: N. Gargano; Prof. Mgr.: F. Guida.  
**Int'l firm represented:** Pepe Music Ltd (UK)  
 Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Greece (Arion), Hong Kong (Pathe), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), South Africa (Ardmore & Beechwood), Spain (EGO), Sweden (Odeon), UK (Pepe, Ardmore & Beechwood).  
 Rockmore Music (BMI), 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel. (213) 933-6521. Owner & Gen. & Prof. Mgr.: Willie H. Rocquemore; Pres.: Perry Rocquemore.  
 Rock Music (BMI), see Beechwood.  
 Rockslam Music (BMI), see Bug.  
 Rocksmith Music (ASCAP), see Trust Music.  
 Rock Steady (ASCAP), 645 Madison Ave., New York, N.Y. 10022.  
 Rockwork Music (BMI), see Rondor.  
 Rodeheaver Co. (ASCAP) (div. of Word Inc.), PO Box 337, 100 Publishers Dr., Winona Lake, Ind. 46590. Tel. (219) 267-5116. Exec. VP: N.B. Howe Jr.  
 Rodeo (PRO), see Jaspas.  
 Roeday Prod'n's Inc. (BMI), see Mietus.  
 Rogan Publ'ns (BMI), 3316 Line Ave., Shreveport, La. 71104. Tel. (318) 861-0569.  
 Rogelle Music (BMI), see Schwartz.  
 Roger Music Inc. (ASCAP), 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel. (213) 553-8787. Pres.: Joseph S. Shribman.  
 Rogers & Van Buren (BMI), 1900 Fifth Ave., Los Angeles, Calif. 90018. Tel. (213) 626-5319. Pres.: Ted Brinson; Gen. Mgr.: Lurl Whiteside.  
 Roger Talent Ents., PO Box 120306, Nashville, Tenn. 37212. Tel. (615) 244-2222. Pres.: Roger Jaudon.  
 Winthrop Rogers, see Boosey & Hawkes.  
 Rohm Music (BMI) (div. of Perception Inc.), Box 57, 10 George St., Wallingford, Conn. 06492. Tel. (203) 265-0010. Cable: BIGSODREC. Pres.: Thomas Cavanaugh; Gen. & Publ'g Mgr.: Edyth L. Mercier; Prof. Mgr.: Theodore Fantazia.  
**Branch:** New York, N.Y., 2 Washington Square Vil-

lage, Suite 7-D Zip 10012. Tel. (212) 260-8645.  
 Mng. Dir.: John Tiven  
 Int'l rep.: Worldwide excluding US & Canada (Celestial Harmonies)  
 Roho Music (ASCAP), see Segal & Goldman.  
 Rokir Music (BMI), see Copyright Serv. Bureau.  
 Rolando Music Publ'g Co. (BMI), 1760 Osborne Dr., Memphis, Tenn. 38127. Tel. (901) 357-4431. Mgr.: Roland Janes.  
 Rollin Dice Music Publ'rs (ASCAP), see Real To Real.  
 Frances Rollins (ASCAP), see Mary Frances Odle.  
 Rollit Music (BMI), see Ivan Hoffman.  
 Rolls Royce Music (ASCAP), see Copyright Serv. Bureau.  
 Romance Music Inc. (BMI), see Wanessa.  
 Romar Today Music (BMI), see Chappell.  
 Richie Rome Music Inc. (ASCAP)—Pres.: Richard Rome—see Lloyd Zane Remick & April/Blackwood.  
 Romona Music (ASCAP), 702 S. 15 St., Newark, N.J. 07013. (Affiliated with Vado Music)  
 Roncom Music Co. (ASCAP), 305 Northern Blvd., Great Neck, N.Y. 11021. Tel. (516) 466-5810  
 Int'l firm represented: Roncom (UK).  
 Rondor Music Inc., 1358 N. La Brea Ave., Hollywood, Calif. 90028. Tel. (213) 469-2411. Cable: ALPERMOSS. Telex: 691282. TWX (910) 321-3593. Pres.: Charles B. Kaye; Exec. VP: Lance Freed; VP: Int'l & Bus. Affairs: Ewan R. Medow; Int'l Coord.: Margo Matthews.  
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 Int'l firm represented in the western hemisphere: Big Secret  
 Rone Gorse Publ'g Co.—Pres.: Charles E. Monday—see Al's Written Music.  
 Rongwen Music (BMI), see Brude Bros

Rontom Music Co. (ASCAP), 110 21 Ave. S., Nashville, Tenn. 37203. Tel. (615) 327-1050. Owner: Tom Walls.  
 Room 7 Music (BMI) (div. of Seven Arts Press), PO Box 649, Hollywood, Calif. 90028. Pres.: Walter E. Hurst; Gen. Mgr.: Sharon Marshall.  
 Rooney Publ'g Co. (ASCAP), see Spina.  
 Roots Music (BMI), PO Box 111, Seabright, N.J. 07660. Pres.: Jean Schweitzer; VP: Robert N. Bowden.  
 Rose Bridge Music Inc. (BMI), see Earl Barton & Publishers Licensing Corp.  
 Fred Rose Music Inc. (BMI), see Acuff-Rose.  
 Rose Music, 922 Canterbury Rd. NE., Atlanta, Ga. 30324. Tel. (404) 237-1162. Pres.: Mario W. Peralta; VP's: Larry M. Paul, Frank P. Lappas, Controller: Rosalia P. Peralta.  
 Rose Tree Music (ASCAP), see Mighty Three.  
 Brian Ross Prod'n's, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel. (213) 662-3121. Pres.: Brian Ross.  
 Jerry Ross Music (BMI), see April/Blackwood.  
 Roswell Music Co. (BMI), see Ivan Mogull.  
 Rosy Publ'g (ASCAP), see Cafe Americana.  
 Rotu Music (BMI), see Briarhead.  
 Rough Rider Music (SESAC), see Me & Sam.  
 Round Sound Music (BMI), 1918 Wise Dr., Dothan, Ala. 36303. Tel. (205) 794-9067. Pres.: Jerry Wise.  
 Routeen Music, see Martin Cohen.  
 RowChar Music (ASCAP), 716 W. 33 St., San Pedro, Calif. 90731. Tel. (213) 833-1233. Pres.: John Rowin; Gen. Mgr.: Charlotte Politte.  
 Ro Vest Music Co. (BMI), see Copyright Serv. Bureau.  
 R. D. Row Music Co. Inc. (ASCAP), see Carl Fischer.  
 Royal Oak Music (ASCAP), see Roger Miller's Music.  
 Royal Spin Music Inc. (BMI), 26 Cass Pl., Brooklyn, N.Y. 11235. Tel. (212) 743-3709. Pres.: Nat. Margolis; VP: William Rizzo.  
 Royal Tease Music (BMI), see Beldock Levine & Hoffman.  
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 Rubicon Music (BMI), 8319 Lankershim Blvd., North Hollywood, Calif. 91605. Tel. (213) 875-1775. Pres.: Freddie Piro; Gen. Mgr.: Ms. Teri Piro.  
 David Rubinson & Friends Inc., 827 Folsom St., San Francisco, Calif. 94107. Tel. (415) 777-2930. Telex: 340116. Pres.: David Rubinson; Gen. Mgr.: Bruce Good; Prof. Mgr.: Kathi Horton.  
 Rudall Carte (ASCAP), see Boosey & Hawkes.  
 Ru-Dot-To Music (BMI), see Derby.  
 Ruffin-Ready Music Inc. (BMI), see Mietus.  
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 Rush Sound Music (BMI), see Segel & Goldman.  
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 Russell/Cason Music, see T.B. Harms-Bibo.  
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 Rust Ents. Inc. (ASCAP), see Schwartz.  
 Ruster House Music, see Schwartz.  
 Rustron Music Prod'ns (BMI), 200 Westmoreland Ave., White Plains, N.Y. 10606. Tel: (914) 946-1689. Exec. Dir. & Prof. Mgr.: Rusty Gordon; Gen. & Prof. Mgr.: Ron Caruso.  
 Branch: Arcadia, Calif., Rustron Music West, 2804 S. Baldwin Ave. Zip: 91006. Tel: (213) 446-5855. Gen. & Prof. Mgr.: Mike Cohen.  
 Int'l firm represented: Sono Exit Rec. Co. (Colombia).  
 Int'l reprs.: Colombia (FM Discos & Cintas, Sono Exit).  
 Rustron Music West (BMI), see Rustron Music Prod'ns.  
 Ruthie Music (ASCAP), see Chappell.  
 Ryckman & Beck Music Publ'g & Sales Corp. (ASCAP, BMI), 3299 SW 11 Ave., Fort Lauderdale, Fla. 33319. Tel: (305) 763-9311. Pres. & Prof. Mgr.: Charles G. Ryckman; Gen. Mgr.: James F. Beck.  
 Rye-Boy Music, see Beserkley.  
 Rye Bread Music Corp. (ASCAP), see Chappell.

**S**

S F M Inc. (ASCAP), see McRorn.  
 S & J Music (ASCAP), see Schwartz.  
 S P Q R Music (ASCAP), 609 18 St., Union City, N.J. 07087. Tel: (201) 865-8866. Gen. Mgr.: Fausto Lucignani.  
 S & R Music Publ'g Co. (ASCAP), 39 Belmont, Rancho Mirage, Calif. 92270. Owner: Scott B. Seely.  
 S U N Y Binghamton Eds., see Galaxy.  
 S V G (ASCAP), 3203 36 Ave., Long Island City, N.Y. 11106. Tel: (212) 278-7832. Pres.: Guido Sgambellone; VP & Prof. Mgr.: Jim Pace.  
 S W S Music Inc. (ASCAP), 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 737-8106, 586-1451. Telex: 224600. Pres.: Sverre O. Sundman.  
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 Sacred Concert Publ'ns (SESAC), see Spectrum.  
 Sacred Music Press (ASCAP), see Lorenz Inds.  
 Sacred Songs (ASCAP), see Word Inc.  
 Saddle Song Music (BMI)—Pres.: Thomas Schroeder—see TWC.  
 Safari Music (BMI), see Bonton.  
 Saga Music Corp. (ASCAP), see Barton Music.  
 Saggiore Music (BMI), c/o Gelfand, Breslauer, Rennert & Feldman, PO Box 2202, 431 S. Palm Canyon Dr., Suite 104, Palm Springs, Calif. 92262. Tel: (714) 325-5095.  
 Sagittarius Entertainment Inc., 375 Park Ave., New York, N.Y. 10022. Tel: (212) 758-4530. Cable: SAGITTAR.  
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 St. Nicholas Music Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 582-0970. Pres.: Johnny Marks.  
 Saka Music (BMI), 3800 Ocean Dr., Hollywood, Fla. 33019. Tel: (305) 456-0847. TWX: (510) 954-9798. Pres.: Eugene Settler; Exec. VP: John Pudwell; Gen. Mgr.: Ruth Gamba; Net'l Promo Dir.: Larry Barnes.  
 Branch: Cos Cob, Conn., 28 Fado Ln. Zip: 06807. Tel: (203) 869-1988. Net'l Sales Mgr.: George Saydah.

Salabert Music Publ'r (ASCAP), 575 Madison Ave., New York, N.Y. 10022. Tel: (212) 486-9230. Pres. Mrs. Francis Salabert; Gen. Mgr.: Peter A. Salomone.  
 Home office: France.  
 Sally Music Co. (BMI), see White Way.  
 Salsoul Music Publ'g Corp. (ASCAP), 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-7340. Telex: 236464. Pres.: Joseph Cayre; Admin'r: Larry Spier.  
 Int'l reprs.: Australia (Ivan Mogull), Austria (Cyclus), Belgium (Anagon), Brazil (Copa), Germany (Cyclus), Italy (RCA), Japan (Ivan Mogull), Netherlands (Anagon), New Zealand (Ivan Mogull), Scandinavia (Air), UK (ATV).  
 Salt Water Music (BMI), see April/Blackwood.  
 Salvation Music Inc. (BMI), see Stanyan.  
 Sambo Music, see Publishers' Licensing Corp.  
 Samfred Music Inc. (BMI), see Sam Fox.  
 Sandbox Music (ASCAP), see Gaucho.  
 Sandburn Music (ASCAP)—Pres.: Charles W. Fields; Gen. Mgr.: Donald L. Riis—see Americus.  
 Sandclock Music Inc. (BMI), see Copyright Serv. Bureau.  
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 Sandman Music Publ'g Co. (ASCAP), 6 Morris Ave., Montville, N.J. 07045. Tel: (201) 334-0863. Prof. Mgr.: Sandy Nelson.  
 Sandonna Music (BMI), see Miuset.  
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 Sanga Music Inc. (BMI), 250 W. 57 St., Suite 2017, New York, N.Y. 10019. Tel: (212) 586-6553. Cable: LEMANAG. Pres.: Harold Leventhal; Gen. Mgr.: Joy Graeme.  
 San Juan Avenue Music, 8909 W. Olympic Blvd., Beverly Hills, Calif. 90211. Tel: (213) 657-8795.  
 San-Lyn Music (BMI), PO Box 46, 414 Cortland Ave., Syracuse, N.Y. 13205. Tel: (315) 476-2779. Pres. & Gen. Mgr.: Jack Swanson; Prof. Mgrs.: Jack Swanson, Bob King.  
 Int'l rep.: Canada (Kinghouse).  
 Sanskrit Publ'g Co. (ASCAP), 4120 Excelsior Blvd., Minneapolis, Minn. 55416. Tel: (612) 920-9590. Partner: Keith Christianson.  
 Sanson-Antobal (ASCAP), see Fred Ahlert.  
 Santa Lucia Music (BMI), see Segel & Goldman.  
 Santa Publ'g (SESAC), see Copyright Serv. Bureau.  
 Santee Music Press Inc. (ASCAP), see Pietro Deiro.  
 Saraceno/Collins Prod'ns Inc., see Collins/Saraceno.  
 Sarah (ASCAP), see David Music.  
 Saralee Music Publ'g Co. (BMI), see Chris.  
 Saran Music Co. (BMI), PO Box 17667, Dallas, Tex. 75217. Tel: (214) 428-3128. Pres.: Dewey Groom.  
 Sashay Music Inc. (ASCAP), see Morris Music & Chappell.  
 Satori Music Publ'g Inc. (ASCAP), see Symposium.  
 Satriyon Music (BMI), PO Box 75692, Los Angeles, Calif. 90075. Tel: (213) 666-6791. Owner: David Austin.  
 Satsong Music (ASCAP), PO Box 720636, Atlanta, Ga. 30328. Tel: (404) 252-4713. Contact: Michael Keck.  
 Saturday Night Music (ASCAP)—Pres.: James Barton—see Border Star.  
 Saucer Eyes Music (BMI), see El Paso.  
 Saul Avenue Publ'g Co. Inc. (BMI), see Hainat.  
 Savannah Music Inc. (ASCAP), see Denton & Haskins.  
 Sa-Vette Music Co. (BMI), see A. Schroeder.  
 Savgos Music (BMI), 342 Westminster Ave., Elizabeth, N.J. 07208. Tel: (201) 351-6800. VP & Gen. Mgr.: Fred Mendelsohn; Office Mgr.: Helen Gottesmann.  
 Savi Music (BMI), see Martin Cohen.  
 Savona Music (BMI), see Schiffman.  
 Sawgrass Music Publ'ns Inc. (BMI), 1722 West End Ave., Nashville, Tenn. 37203. Tel: (615) 327-4104. Pres. & Gen. Mgr.: Lonnie M. Tillis; Prof. Mgr.: Jimmy Darrell.  
 Saxon Music Corp. (BMI), see Copyright Serv. Bureau.  
 Scales of Justice Music Inc. (BMI), PO Box 2609, 119 1/2 E. Main St., Lafayette, La. 70502. Tel: (318) 235-3587. Pres.: J. Michael Fernandez.  
 Scallopini Marsala Music (ASCAP), see April/Blackwood.  
 Scarab Publ'g Corp. (BMI), see Famous.  
 Scarlet Stallion Music (BMI)—VP: R. Rees—see Rees Publ'g Group.  
 Scarsdale Music Corp. (ASCAP), see Shapiro Bernstein.  
 Scenerville Music (ASCAP), see Knud-Feldt.  
 Schabraf Music (BMI) (div. of Bee Jay Booking Agency & Rec'g Studios Inc.), 5000 Eggleston Ave., Orlando, Fla. 32810. Tel: (305) 293-1781. Pres.: Eric T. Schabacker; Gen. Mgr.: James A. Katt.  
 Peter Schaffer Music Corp. (BMI), see Copyright Serv. Bureau.  
 Schaffer Publ'g Group (BMI), 439 S. La Cienega Blvd., Los Angeles, Calif. 90048. Tel: (213) 225-2827. Pres.: Michael Schaffer; Exec. VP & Gen. Mgr.: Doris Schaffer; Prof. Mgrs.: Ben Brooks, Irwin Gonor. Local branch: 3888 Eldersburg Dr. Zip: 90031.

Schaffer Songs (BMI), see Schaffer Publ'g.  
 Schaum Publ'ns Inc. (ASCAP), 2018 E. North Ave., Milwaukee, Wis. 53202. Tel: (414) 276-9984. Pres.: John W. Schaum; VP & Gen. Mgr.: Wesley Schaum.  
 Int'l rep.: Germany (Bosworth).  
 Schiffman Music Co. (BMI), 9200 Sunset Blvd. No. 620, Los Angeles, Calif. 90069. Tel: (213) 550-0200. Pres.: Todd Schiffman.  
 Int'l reprs.: France (Marouani), Germany (Meisel), Japan (Taiyo), Spain (Hispavox).  
 David Schine & Co. Inc., 626 S. Hudson Ave., Los Angeles, Calif. 90005. Tel: (213) 937-5000. Pres.: G. David Schine; Gen. Mgr.: Berndt Schine.  
 Schine Music (ASCAP), see David Schine.  
 E. C. Schirmer Music Co. (ASCAP), 112 South St., Boston, Mass. 02211. Tel: (617) 426-3137. Cable: SCHIRMUCO. Pres.: Robert MacWilliams.  
 Int'l firms represented: Camera (UK), Foetisch Freres (Switzerland).  
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 G. Schirmer Inc. (ASCAP), 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-5100. VP & Gen. Mgr.: Edward Murphy; Prof. Mgr.: Howard Scott; Adv. Mgr.: R. Pearce.  
 Subsidiary corp.: Associated Music Publ'ns Inc.  
 Int'l firms represented: Baerenreiter-Verlag (Germany), Bote & Bock (Germany), Breitkopf & Haertel (Germany), J. Curwen & Sons (UK), Ludwig Doblinger (Austria), Enoch & Cie. (France), Eds. Max Eschig (France), F.E.C. Leuckart (Germany), Faber Music Ltd. (UK), Mezhdunarodnaja Kniga (USSR), Adolph Nagel (Germany), D. Rahter (UK), G. Ricordi (France, Germany, Italy, South America), Eds. Salabert (France), Hans Sikorski (Germany), N. Simrock (UK), Union Music Espanola (Spain), VAAAP (USSR).  
 Schlager Music Publ'g Co. (BMI), see De Gar.  
 Schlok Publ'g, 1416 Boston Post Rd., Larchmont, N.Y. 10538. Tel: (914) 834-2145. Pres.: Kal Fagan.  
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 Schmitt Music Center Inc. (ASCAP), see Schmitt Publ'ns.  
 Schmitt Publ'ns (div. of Schmitt Music Centers Inc.) (SESAC), 110 N. Fifth St., Minneapolis, Minn. 55403. Tel: (612) 336-4367.  
 Schoochiebug Music (ASCAP), see Eddie Holman.  
 Schooner Sooner Songs (ASCAP), see Ivan Hoffman.  
 Schott Music Corp. (ASCAP), see European American.  
 Schroeder Music Co. (ASCAP), 2027 Parker St., Berkeley, Calif. 94704. Tel: (415) 843-2365. Owner: Nancy Schimmel; Mgr.: Ruth Burnstein.  
 A. Schroeder Int'l Ltd., 25 W. 56 St., New York, N.Y. 10019. Tel: (212) 582-8810. Cable: SCHROMUS. Pres.: Aaron Schroeder; VP: Abby Schroeder; Ass't to Pres.: James Krueger.  
 Schroeder & Gunther (ASCAP), see Associated Music.  
 Edward Schubert & Co. Inc. (SESAC), see Ashley.  
 Schwartz Music Co. Inc. (ASCAP), 20-F Robert Pitt Dr., Monsey, N.Y. 10952. Tel: (914) 425-7000. Pres.: Gene Schwartz; Gen. Mgr. & Treas.: Robert Schwartz; Prof. Mgr.: Ernie Maresca.  
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 Scor-Bra-Ario Music (BMI), see April/Blackwood.  
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 G. Scott Music Publ'g Co. (ASCAP), 345 S. Citrus Ave., Los Angeles, Calif. 90036. Tel: (213) 939-3630. Owner: James T. Lester.  
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 John Sebastian Music (BMI), c/o Mitchell, Silberberg & Knupp, 1800 Century Park E., Los Angeles, Calif. 90067. Tel: (213) 553-5000. Cable: SILMITCH. Telex: 691347.  
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 Seesaw Music Corp. (ASCAP), 1966 Broadway, New York, N.Y. 10023. Tel: (212) 874-1200. Pres. & Prof. Mgr.: Raoul R. Ronson; Gen. Mgr.: S.B. Kohn.  
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Select Music Inc. (ASCAP), see Copyright Serv. Bureau.

Ralph L. Seltzer Inc., 5243 Yarmouth Ave., Suite 26, Encino, Calif. 91316. Tel: (213) 705-1541. Pres.: Ralph L. Seltzer; Ass't to Pres.: Shosh Byron.

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Int'l firms represented: Matthews Music (Australia), OctoArts (Philippines), Quiroga (Spain), Reveille (South Africa), TC (Brazil), Toso Musikverlag (Germany), Trindade (Portugal).

Sema Music Ltd., see Alexander Broude.

Semenya Music (BMI), see Gopam.

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Senior Music (ASCAP), see Garrett.

Sephra Music (ASCAP), see Publishers' Licensing Corp.

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Seven Bells Music—Pres.: Eddie Kendrick; Co-Mgrs.: Mark Christini, Jeff Lane—see Arista.

Seven B Music, see Tune-Kel.

Seven-Eleven Music Corp. (BMI), see Shapiro Bernstein.

Sevengali Music see Copyright Serv. Bureau.

Seven Hills Publ'g Co. Inc. (BMI), 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres.: Ed Kriete-meyer; Gen. Mgr.: P.J. Hayden.

Seven Of Us Music (BMI), 26 Mountain Ave., Dover, N.J. 07801. Tel: (201) 361-2084. Pres.: Michael F. Matu-shin Sr.

Seven Songs (BMI), see A. Schroeder.

Seven Valleys (ASCAP), see Dawnbreaker.

Seven Winds Prod'ns (ASCAP), see Copyright Serv. Bureau.

Seyah Music (BMI), 1227 Spring St. NW, Atlanta, Ga. 30309. Tel: (404) 873-6425. Pres.: Barbara H. Richardson.

Shade Tree Music Inc. (BMI), PO Box 500, Bella Vista, Calif. 96008. Tel: (916) 547-3396. Pres. & Prof. Mgr.: Merle Haggard; VP: James L. Haggard.

Int'l rep.: Worldwide excluding USA & Canada (South-ern).

Shadow Fax Music (BMI), see OAS.

Shady Dell Music Inc. (SESAC), see Earl Barton.

Shady Grove Music Inc. (ASCAP), see Mietus.

Shakat Music (ASCAP), see April/Blackwood.

Shakin Music (ASCAP), see Copyright Serv. Bureau.

Shalli Music (ASCAP), see Curtis Wood.

Shalynn Music (ASCAP), PO Box 34131, Dallas, Tex. 75234. Tel: (214) 270-2678, 242-6152, 371-9881. Pres.: Stephen Kedlarchuk; Gen. Mgr.: Linwood Henderson; Prof. Mgr.: Rick Jackson.

Branch: San Diego, Calif., 3435 Camino Del Rio S., Suite 113. Zip: 92124. Tel: (714) 280-9803. Gen. Mgr.: David Sahl.

Shamga Publ'g Co. (BMI), 254 E. 29 St., Suite 7, Los Angeles, Calif. 90011. Tel: (213) 937-4540. Pres.: Duffy Hooks III.

Shapiro Bernstein & Co. Inc. (ASCAP), 10 E. 53 St., New York, N.Y. 10022. Tel: (212) 751-3395. Cable: BERN-STEIN. Pres.: Richard M. Voltter; Exec. VP: L.J. Brettler.

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Int'l reps.: Australia (Wallaby); Caribbean, Central America, Mexico, South America (Ivan Mogull).

Shari-Dayna Music (BMI)—Gen. Prof. Mgr.: Ed Michaels—see Periscope.

Shari Music Corp., see Clara.

Sharkey Music Inc. (ASCAP), see Cromia.

Sharp-Gannon Music (ASCAP), see Martin Cohen.

Shattering Publ'ns Inc. (ASCAP), see Copyright Serv. Bureau.

C. Shaw Music (BMI), see Copyright Serv. Bureau.

Eddie Shaw Music Corp. (ASCAP), see Barton Music.

Shawnee Press Inc. (ASCAP), Delaware Water Gap, Pa. 18327. Tel: (717) 476-0550. Pres. & Gen. Mgr.: Ernest R. Farmer; Sales Mgr.: Robert Kranendonk; Licenses Dir.: Steve Kanych.

Sheba Publ'g (BMI), see Copyright Serv. Bureau.

Sheepshead Bay Music (ASCAP), see Castle Hill.

Sheet Music Co. Inc. see T.B. Harms—Jack & Bill.

Sheffield Music Corp. (BMI), see Shapiro Bernstein.

Shekere Music (BMI), 4409 Douglas St. NE, Washington, D.C. 20019. Tel: (202) 396-0154. Pres.: Plunkly Nkabinde, VP & Gen. Mgr.: James Gray; Prof. Mgr.: Sylvia Potts.

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Shelview Publ'ns Co. (BMI), 4148 S. King Dr., Chicago, Ill. 60653. Tel: (312) 624-8060. Pres.: James W. Shelton Jr.

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John Sheppard Music Press, see European American.

Thomas Sheppard Publ'g Co. (BMI), see Slide.

Sheri Glen Publ'ns Inc. (BMI), 1316 Alford Ave., Birmingham, Ala. 35226. Tel: (205) 823-5602.

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Sherm Music (ASCAP), see Intercontinental Music.

Sherwin Music Publ'g Corp. (ASCAP), see Robert Mellin.

Sherwood Music Co. (ASCAP), see Copyright Serv. Bureau.

Shidel Music (BMI), see Bug.

Shingle Music (BMI), see Jarden.

Shoestrung Music Corp. (BMI), PO Box 4009, Hollywood, Calif. 90028. Tel: (213) 466-6038. Pres.: Morris I. Diamond. (Administered by Copyright Serv. Bureau).

Shoetunes (BMI), see Bug.

Shongs Music (ASCAP)—Pres.: Shaun Cassidy—see Triple H.

Short Pump Assocs. (BMI), PO Box 11292, 1901-E-N. Ham-ilton St., Richmond, Va. 23230. Tel: (804) 355-4117. Pres.: Ken Brown.

Shotgun Music Co. (BMI), 22 Pine St., Freeport, N.Y. 11520. Tel: (516) 546-8008. Pres.: Anthony Ferrante; Prof. Mgr.: Bill Seabrook.

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Show Biz Music Inc. (BMI), 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2532.

Shownote Music Co., see Showpiece.

Showoff Publ'g Co., see Showpiece.

Showpiece Prod'ns (BMI), PO Box 79, Main Sta., Yonkers, N.Y. 10702. Tel: (914) 965-0801, 968-5949. Pres.: Robert B. Schoen.

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Shroomtunes (ASCAP), see Mushroom.

Shun Francoty Music (BMI), see Martin Cohen.

Sid-Lee Music Corp. (BMI), see Copyright Serv. Bureau.

Sight & Sound Int'l Inc., 600 Larry Court, Waukesha, Wis. 53187. Tel: (414) 784-5850. Pres.: Zeb Billings; Exec. VP: Chuck Faas; Copyright Mgr.: Conrad W. Kish.

Int'l branch: Netherlands.

Sigma Alpha Iota (BMI), see C.F. Peters.

Signature Music Press (ASCAP), see Carl Fischer.

Silent Giant (ASCAP), see Curton.

Silhouette Music Corp. (ASCAP), see Copyright Serv. Bureau & The Herald Ass'n.

Silicon Music Inc. (BMI), 222 Tulane St., Garland, Tex. 75043. Tel: (214) 278-3079. Pres. & Gen. Mgr.: Gene & Dea Summers.

Int'l reps.: Netherlands (Collector Recs.), Switzerland (Lake County).

Silk Purse Music (BMI), 1516 Oak St., Alameda, Calif. 94501. Tel: (415) 865-2040. Owner: Michael Cogan.

Silverado Music (BMI), see Segel & Goldman.

Silver Blue Music Ltd. (ASCAP), 220 Central Park S., New York, N.Y. 10019. Tel: (212) 586-3535. Pres.: Joel Diamond.

Silver Chalice Music (ASCAP), see Martin Cohen.

Silver Cowboy Publ'g (BMI), PO Box 80032, Smithfield, Tex. 76180. Tel: (817) 498-3447. Pres.: D.M. Holliday.

Silver Dagger Publ'g Co. (ASCAP), see Owepar.

Silver Dollar Music (ASCAP), see Jack Music.

Silver Fiddle (BMI), see Segel & Goldman.

Silverhill Music (BMI), PO Box 39439, Los Angeles, Calif. 90039. Tel: (213) 663-8073. Exec. Ass't: Paul F. Wells.

Silver House Music Co. (ASCAP), see 20th Century.

Silverline Music Inc. (div. of Jim Halsey Co. Inc.), 329 Rock-land Rd., Hendersonville, Tenn. 37075. Tel: (615) 824-7273. Pres.: Jim Halsey; Prof. Mgr.: Noel Fox.

Branches: Los Angeles, Calif., 3046 W. Sunset Blvd. Zip: 90069. Tel: (213) 278-3397—Tulsa, Okla., 5800 E. Skelly Dr., Penthouse Suite. Zip: 74135. Tel: (918) 663-3883.

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SilverSongs Music (BMI), see Copyright Serv. Bureau.

Silver Soul Music (BMI), see Combine.

Silver Spur Publ'g (BMI), see R.A. Hodge.

Silver Steed Music Inc. (BMI), see Organic Mgmt.

Silver Stevens Music Inc. (BMI), see Copyright Serv. Bureau.

George Simon Inc. (ASCAP), 1850 S. Camino Real, No. 3, Palm Springs, Calif. 92262. Tel: (714) 327-4464. Pres.: George Simon.

Simon House Inc. (BMI), see George Simon.

Paul Simon (BMI), 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 752-2276. Gen. Mgr.: Ian Hoblyn.

Sinatra Songs (ASCAP), see Barton Music.

Since Music Publ'g Co. (BMI), see Copyright Serv. Bureau.

Sing & Dance Music (ASCAP), see Saka Music.

Renee Singer Music (BMI), see Benfel.

Singing River Publ'g Co. Inc. (BMI), 205 Acacia St., Bixoli, Miss. 39530. Tel: (601) 436-3927. Pres. & Prof. Mgr.: Marion Carpenter; Gen. Mgr.: Winona Carpenter.

Singing Wire Music (BMI), see Widget.

Shelby Singleton Music Inc. (BMI), 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 385-1960. Cable: SHELREC. Pres.: Shelby S. Singleton Jr.; VP & Gen. Mgr.: John A. Singleton.

Int'l reps.: Australia (Festival), Austria (Bellver), Bel-gium (Basart), France (Pathe-Marconi), Germany (Bell-ver), Netherlands (Basart), Portugal (Canciones del Mundo), South Africa (Cian), South America (Odeon), Spain (Canciones del Mundo), Sweden (Sweden Music), Switzerland (Bellver), UK (Peter Maurice).

Singletree Music Co. (BMI), 815 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-9339. Pres.: Dave Bur-gess; Office Mgr.: Vicki Branson.

Int'l rep.: Worldwide except Canada (Burlington).

Sing Me Music Inc. (ASCAP), 19 Music Square W. Nashville, Tenn. 37203. Tel: (615) 256-1886. Pres.: Jean Zim-merman; Prof. Mgr.: Mary Louise Smith.

Sing Me Prod'ns, see Sing Me Music.

Singspiration Inc. (SESAC) (div. of The Zondervan Corp.), 1415 Lake Dr. SE, Grand Rapids, Mich. 49506. Tel: (616) 459-6900. Exec. VP: John S. Helder; Music Publ'ns Dir.: Don Wyrzten.

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- Sirod Music Co. (ASCAP), see Copyright Serv. Bureau.
- Sister John Music (BMI), see Blendingwell & Publishers' Licensing Corp.
- Sivatt Music (BMI), PO Box 7172, Greenville, S.C. 29610. Tel. (803) 269-5529. Pres.: Jesse Evatte.
- Six Continents Music Publ'g Inc. (BMI), see Interworld Sixpence Publ'ns (BMI), 6115 Red Bird Court, Dallas, Tex. 75232. Tel. (214) 337-1272. Pres.: Roland Steele.
- Six Strings Music (BMI), 126 E. Mayland St., Philadelphia, Pa. 19144. Tel. (215) 849-2485. Owner & Pres.: Norman Harris; Prof. Mgr.: Caryle Blackwell. (Administered by Famous Music—Ensign Music)
- Sixth Floor Music (BMI), see Martin Cohen.
- Ski Cat Music (BMI), see Garrett.
- Skidmore Music Co. Inc. (ASCAP), see Shapiro Bernstein.
- Jimmie Skinner Music Publ'g (BMI), 5825 Vine St., Cincinnati, Ohio 45216. Tel. (513) 242-8000. Pres.: Lou Ukelson.
- Skinny Zach Music Inc. (ASCAP), 6430 Sunset Blvd., Suite 1104, Los Angeles, Calif. 90028. Tel. (213) 461-2988. Pres.: Zach Glickman.  
Int'l reps.: France (Criterion), Germany (Toledo), UK (Cyril Shane).
- Skip Jack Music (BMI), see Mimic.
- Skull Music (BMI), see Segel & Goldman & Rondor.
- Skunkster Publ'g (ASCAP), see Bruce Cohn.
- Sky Blue Music (ASCAP), see R.A. Hodge.
- Skydiver Music (ASCAP), 8255 Sunset Blvd., Los Angeles, Calif. 90046. Tel. (213) 650-8300.
- Skyforest Music Co. Inc. (BMI), see Sidney A. Seidenberg.
- Skyhill Publ'g Co. Inc. (BMI), 5112 Hollywood Blvd., Hollywood, Calif. 90027. Tel. (213) 660-1605. Telex 674981. Pres.: Denny Cordell; Gen. Mgr.: Gary Heaton; Domestic Admin.: Janet Smith; Int'l Admin.: Bernadette Gorman.  
Int'l reps.: Australia (Phil Matthews), France (Minotare), Germany (ERP), Japan (Shinko), Netherlands (New Day-glow), South Africa (Gallos), Sweden (Sonet), UK (Virgin).
- Sky's the Limit Music Inc. (SESAC), see Critique.
- Skyview Music Inc. (ASCAP), see Neil Music.
- Skyway Music Publ'g (BMI), PO Box 133, Hollywood, Calif. 90028. Owner: Everett L. Whenham.
- Slam Music (BMI), see Schaffer Publ'g.
- Sleepy Hollow (ASCAP), c/o Billy Ed Wheeler, Bee Tree Rd., Swannanoa, N.C. 28778.
- Slide Music Publ'g Co. (ASCAP) (a Lenny McKinnon Empire of Properties Co.), PO Box 691, Reading, Pa. 19601. Tel. (215) 372-7361. Pres.: Leonard McKinnon.  
Int'l reps.: Argentina (Julio Korn), Australia (Allans), Austria (Ludmilla), Belgium (Disco), Brazil (Copacabana), Canada (Jendale), Chile (Fermata), Denmark (Winckler), Finland (Coda), Germany (Paul C. Arends), Greece (Arion), Ireland (Segway), Israel (Israeli Music Publ'ns), Japan (Crown), Switzerland (Belmont), Sweden (Globe), UK (Cyril Shane, Soulsational Sounds).
- Slimbull Music (BMI), see Brim.
- Slingshot Music (BMI) (div. of TRC Corp.) c/o TRC Mid-America Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel. (317) 638-1491.
- Slipped Disc Music (BMI), see Segel & Goldman.
- Slippery Jack Song Co. (ASCAP), see Skip Taylor & Bug Music.
- Slow Dancing Music Inc. (BMI), see Buttermilk Sky.
- Ethel Smith Music Corp. (ASCAP), see Copyright Serv. Bureau.
- Harrison Smith (BMI), 31 Pleasant Pl., Brooklyn, N.Y. 11233. Tel. (212) 385-6699.  
Int'l reps.: France (Essex), Italy (Aromando & Fox), Netherlands (Basart), UK (Allegro).
- Smoke Shop Music (ASCAP), see Martin Cohen.
- Smorgaschord (ASCAP)—Owner: Rob Fetters—see Hal Bernard.
- Snoqualmie Music (BMI), see Kaye-Smith.
- Snorbly Music Inc. (ASCAP), see Copyright Serv. Bureau.
- Snow (BMI), c/o Jess S. Morgan & Co., 6420 Wilshire Blvd., Los Angeles, Calif. 90048.
- Snowblind Music (BMI), see Chappell.
- Snowdrop Music (BMI), 400 First National Bank Tower, Garland, Tex. 75040. Tel. (214) 272-8536. Pres.: Robert J. Roth; Gen. & Prof. Mgr.: R.M. "Dick" Roth.
- Snowflake (BMI)—Contact: "Bugs" Bower—see Pelton.
- Hank Snow Music Inc. (BMI), see Chappell.
- Snug Music (BMI), see Bruce Cohn.
- Snyder Music (ASCAP), see Beechwood.
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- Soft-Landing Music (BMI), see Mietus.
- Soft Music (BMI), see Valgroup.
- Sokit Music (BMI), 455 N. Snyder Rd., Dayton, Ohio 45427. Tel. (513) 854-2797. Pres.: Al Freeders.
- Sola Gratia Music (SESAC), see Schabrat.
- Solar Recs. Inc. (div. of Mystic Music Centre Inc.), 6277 Selma Ave., Hollywood, Calif. 90028. Tel. (213) 464-9667. Pres.: Doug Moody.
- Solar Systems Music (ASCAP), 441 E. 20 St., New York, N.Y. 10010. Tel. (212) 674-1143. Pres.: Sheila Davis; Prof. Mgr.: Hal Zachary.
- Solid Smoke Songs (ASCAP), PO Box 22372, San Francisco, Calif. 94122. Tel. (415) 731-0500.
- Solid State Music (ASCAP), see Copyright Serv. Bureau.
- Solo Music Inc. (ASCAP), 4708 Van Noord Ave., Sherman Oaks, Calif. 91423. Tel. (213) 762-2219. Pres. & Gen. Mgr.: Paul Mills.
- Somerset Press (ASCAP), see Hope.
- Henry J. Sommers (ASCAP), PO Box 322, Silver Spring, Md. 20907. Tel. (301) 946-9039. Owner: Henry J. Sommers. (SEE ADVERTISEMENT)
- Son-Deane Publ'rs (ASCAP), Hartsdale, N.Y. 10530. Tel. (914) 693-1590. Pres.: Howard Deanto, Gen. Mgr. Craig Deanto; Prof. Mgr.: Sondra Deanto.
- S'one Songs (BMI), 6101 Ridgeway Ave., Baltimore, Md. 21206. Tel. (301) 254-7354. Gen. & Prof. Mgr.: George Brigrman.
- Songfest Music Inc. (ASCAP), see Gil Music.
- Song Mountain Music Publ'rs (ASCAP), see Segel & Goldman.
- Song of Cash Inc. (ASCAP), see House of Cash & Clay Music.
- Songpower Music Publ'g (ASCAP)—VP's: Fred Bock, Bob Cotterell—see Fred Bock.
- Songs for Today Inc. (SESAC), 1300 Division St., Suite 303, Nashville, Tenn. 37203. Tel. (615) 254-9034. Pres.: Jeffrey Kruger; VP & Gen. Mgr.: Sylvia Mays.
- Songs of Bandier-Koppelman Inc. (ASCAP), see The Entertainment Co.
- Songs of Bobby & Ginny Music Co. (BMI), PO Box 302, Wilmington, N.C. 28401. Owners: Bobby & Ginny Stanley.
- Songs of David Inc., Box 22653, Nashville, Tenn. 37202. Tel. (615) 327-2331. Pres.: Dave Mathes.
- Songs Of Manhattan Island Music Co. (BMI), see Entertainment Co.
- Songs of Mexico Inc. (ASCAP), see Mexican Music.
- Song Yard Music (ASCAP), see Velvet Apple.
- Sonlife Music Co. (ASCAP) (div. of Paul Johnson Music Prod'ns Inc.), PO Box 552, Woodland Hills, Calif. 91365. Tel. (213) 703-6707. Pres.: Paul A. Johnson; Admin. Ass't: Cheryl Wilks.
- Son-Lo Publ'g Co. (BMI), see Fort Knox.
- Son Mike Music (BMI), see Sutton/Miller.
- Sonshine Prod'ns, see Lorenz.
- Sons of Ginza Publ'ns, see T.B. Harms—Vogue.
- Sophisticated Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel. (212) 757-2695. Pres.: Buddy Johnson; Gen. & Prof. Mgr.: Gil Miller, Pub. & Promo. Dir.: Jim McCarthy.  
Int'l rep.: Europe (Campbell Connelly).
- Soprano Music Publ'g (BMI), 4118 W. 106 St., Lennox, Calif. 90304. Tel. (213) 673-3562. Pres. & Prof. Mgr.: Tina L. Thompson; Gen. & Prof. Mgr.: Joseph Chryar.  
Int'l reps.: Belgium (Frankie), France (Michael Meyer).
- Soquel Songs (ASCAP), see Bruce Cohn.
- Sorority Fraternity Recs., Publ'ns (ASCAP), c/o Mayhams Colligiade Recs., Box 46, Morningside Sta., New York, N.Y. 10026. Tel. (212) 368-7275.
- Souci Music Co. (ASCAP), see Chappell.
- Soulbar Music (BMI), see Mietus.
- Soulet Music Co. (BMI), see Stonebass.
- Soul Syndicate Music (BMI), see Bug.
- Soultown Music Co. Inc. (BMI), see Allied Artists.
- Soul West Music Co. (BMI), 319 N. 85 St., Seattle, Wash. 98103. Tel. (206) 783-2524. Pres. & Gen. Mgr.: Richard Keefer; VP: Donna-Alexa Keefer.
- Sound Approach, 31 Penny Dr., Huntington Station, N.Y. 11746. Tel. (516) 421-3824. Pres.: Elaine M. Schoppe; Gen. Mgr.: William R. Schoppe Jr.
- Sound Attack Music (BMI), see Bug.
- Soundboosters Inc. (BMI), see Chappell.
- Sound City Music (ASCAP), see Regan.
- Sound Corp. Music (ASCAP), 907 Main St., Nashville, Tenn. 37206. Tel. (615) 226-0724. Pres.: R.E. Lewis; Admin. Mgr.: Barbara M. Lee.
- Sound Inc. Music (BMI), 56880 North Ave., New Haven, Mich. 48048. Tel. (313) 749-5182.
- Sound Investment Co. (BMI)—Pres.: Wilbur L. Mhoon Jr.; Gen. & Prof. Mgr.: Season Allegra Mhoon—see Jun Mhoon & Assoc.
- Sound Masters Commercial Rec'g Co., 4702 SW 75 Ave., Miami, Fla. 33155. Tel. (305) 264-5000.
- Sound Off Music (BMI), see Sound Corp. Music.
- Sound of Nolan Music (BMI), 211 S. Beverly Dr., Suite 108, Beverly Hills, Calif. 90212. Tel. (213) 278-7344. Pres.: Kenny Nolan; Gen. Mgr.: Peter C. Bennett.
- Soundpost Inc. (ASCAP), see Copyright Serv. Bureau.
- Sound-Screen Ltd. (BMI), see Ernie.
- Sounds Music Co. (ASCAP), PO Box 40-2947, Miami Beach, Fla. 33140. Tel. (305) 861-9396. Owner: Stanley Cooper.
- Sounds of Country (BMI), 1210 Palm St., Abilene, Tex. 79602. Tel. (915) 677-1508. Contact: George D. Young.
- Sounds of Lucille Inc. (BMI), see Sidney A. Seidenberg.
- Sounds of Memphis, 904 Rayner, Memphis, Tenn. 38114. Tel. (901) 725-5467.
- Sounds Reasonable Publ'g Inc. (BMI), 2000 P. St. NW, Washington, D.C. 20036. Tel. (202) 457-0852. Pres.: Edmund S. Barnett Jr.; Exec. VP: Elizabeth Garrett Bunker.
- Soundstage Studios Inc., 10 Music Circle S., Nashville, Tenn. 37203. Tel. (615) 256-2676.
- Sound Syndicate, 7769 Melrose Ave., Los Angeles, Calif. 90046. Tel. (213) 653-4818. Pres.: Al Durand; Gen. Mgr.: Donna Lee; Prof. Mgr.: Dick Gordon.
- Sound View Music (SESAC), see Sound Corp. Music.
- South Breeze Music Group & Filmworks Inc., 1018 16 Ave. S., Nashville, Tenn. 37212. Tel. (615) 255-8635. Exec. VP & Prof. Mgr.: B.T. VornDick; Gen. Mgr.: Donnie Cumming.
- Southern Crescent Publ'g (BMI), 121 N. Fourth St., Easton, Pa. 18042. Tel. (215) 258-5990. Contact: Jim Kirk.  
Branch: New York, N.Y., 320 W. 30 St., No. 5-J. Zip 10001. Tel. (212) 564-3246.
- Southern Love Music Co. (BMI), see Chappell.
- Southern Melody Publ'g Co. (BMI), 122 W. Woodridge Dr., Durham, N.C. 27707. Tel. (919) 489-4349. Pres.: Barry Poss.
- Southern Music Co. (ASCAP), 1100 Broadway, San Antonio, Tex. 78292. Tel. (512) 226-8167. Pres. & Gen. Mgr.: Arthur Gunwitz; Publ'ns Dir.: Arthur Ephross.  
Int'l rep.: UK (Belwin-Mills).
- Southern Music Publ'g Co. Inc. (ASCAP), see Peer-Southern.
- Southern Writers Group, Box 40764, 2804 Azalea Pl., Nashville, Tenn. 37204. Tel. (615) 383-8682. Pres.: Buzz Cason; VP: Bill Martin.
- Southfield Music Inc. (ASCAP), see Bridgeport.
- South Mountain Music Corp., see T.B. Harms—Vogue.
- Southtown Music Inc. (BMI), see Pickwick.
- Southwest Music Co. (ASCAP), see Dolly Bee.
- Southwest Words & Music (BMI), 14 E. Second St., Tucson, Ariz. 85705. Tel. (602) 792-3194. Pres.: Fred Kripe; Country Music Div. Mgr.: Tom Chandler; Gen. Mgr.: Steve Chandler.
- Spaceark Ents. (ASCAP), PO Box 4523, North Hollywood, Calif. 91607. Tel. (213) 761-6830. Pres.: Troy B. Raglin; Gen. Mgr.: J. McAllister; Prof. Mgr.: T. Dodds.



Space Cowboy Music (BMI), see April/Blackwood.  
 Space Potato Music Ltd. (ASCAP), 150 E. 58 St., New York, N.Y. 10022. Tel: (212) 752-9700. Pres.: David Nichtern; Gen. Mgr.: E. Judith Berger.  
 Spame Music, see Copyright Serv. Bureau.  
 Spanka Music Corp. (BMI), see MCA Music.  
 Sparrow Recs. Inc. (BMI), 8587 Canoga Ave., Canoga Park, Calif. 91304. Tel: (213) 998-1733. Pres.: Billy Ray Hearn; Publ'g Dir.: Greg Nelson; Mktg. Dir.: Steve Potratz; Ass't Adeline Griffith.  
 Sparrow Song (BMI), see Sparrow Recs.  
 Spartan Music Co., see T.B. Harms—Harry Von Tilzer  
 Speak Music Co. (BMI), see Window.  
 Special Rider Music (ASCAP), see Dwarf.  
 Specific Gravity Music (BMI), see Bug & Martin Cohen.  
 Spectacular Music Inc. (ASCAP), see Chappell.  
 Spectrum Publ'ns (SESAC), PO Box 757, San Carlos, Calif. 94070. Tel: (415) 593-9554. Dir.: Dr. Paul L. Weaver.  
 Speed Music (BMI), 8465 Shirley Ave., Northridge, Calif. 91324. Tel: (213) 885-7456. Pres.: Daniel Moore.  
 Spencer Music Co. (ASCAP), 507 Fifth Ave., New York, N.Y. 10017. Tel: (212) 697-5895. Pres.: J.C. Allgeier; Gen. Mgr.: Bruce Spencer; Prof. Mgr.: Alan Abel.  
 Spicy Music (BMI), see Martin Cohen.  
 Spider (SESAC), see World Wide Music Inc.  
 Larry Spier Inc. (ASCAP), 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 686-1777. Telex: 237322. Pres. Larry Spier; VP Dorothy Spier.  
 Int'l rep.: Australia (Leeds), Austria (Rolf Budde), Belgium (Kluger Int'l), Germany (Rolf Budde), Italy (Essex), Japan (Pacific), Mexico, Central & South America (CBS Int'l), Netherlands (Kluger Int'l), New Zealand (Leeds), Portugal (RCA), Spain (RCA), Switzerland (Rolf Budde), UK (Memory Lane).  
 Spikes Music (BMI), see Bruce Cohn.  
 Spina Music (ASCAP), 2232 Vista Del Mar Pl., Hollywood, Calif. 90068. Tel: (213) 467-6018. Pres. & Prof. Mgr.: Harold Spina; Gen. Mgr.: Edith Spina.  
 Int'l rep.: UK (Wilson).  
 Spin These Tunes (BMI), see Live Music.  
 Spiral Rec. Corp. Publ'rs (ASCAP), 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 581-6985. Gen. & Prof. Mgr.: Harry Finfer. (SEE ADVERTISEMENT)  
 Spitfire Music (BMI), see Rondor.  
 Spook Publ'g Co., see Cedarwood.  
 Sporo Music Co. (BMI), see Martin Cohen.  
 Springboard Music Publ'g Group, 947 US Hwy 1, Rahway, N.J. 07065. Tel: (201) 574-1400. NYC: (212) 233-7380. Telex (710) 996-5874. Pres. Dante J. Pugliese; Sec'y-Treas.: Margaret Johnson; Office Mgr.: C. Blackford.  
 Branch: Hollywood, Calif., 8295 Sunset Blvd. Zip 90048. Tel: (213) 654-6240  
 Springcreek Music Inc. (ASCAP), see Southern Writers.  
 Bruce Springsteen (ASCAP), c/o Ramrod Music, 36 E. 61 St., New York, N.Y. 10021.  
 Springtime Music (SESAC), see Springboard.  
 Sprinkle Publ'g (BMI), PO Box 13464, Austin, Tex. 78751. Owner: John Blandford.  
 Branch: Houston, Tex., PO Box 55584. Zip: 77055. Gen. Mgr.: James Rowe. Tel: (713) 464-4248.  
 Sreeby Music Co. (BMI), see Mietus.  
 Stable Music Co. (BMI), PO Drawer 2176, Zip: 78767; 910 Post Oak St., Austin, Tex. 78704. Tel: (512) 442-3375. Owner: Rex T. Sherry.  
 Stafree Publ'g Co. (BMI) (div. of Fretone Recs. Inc.), 3114 Radford Rd., Memphis, Tenn. 38111. Tel: (901) 327-8187. Pres.: Estelle Axton; Prof. Mgr.: Steve Gatlin.  
 Stage Door Music Publ'g Inc. (BMI), see Platinum.  
 Stairway Music Publ'g (BMI), see Tree.  
 Stallings Music (BMI), see Valgroup.  
 Stallion Music Inc. (BMI), see Tree.  
 Stallman Recs. Inc. (BMI), 333 E. 70 St., New York, N.Y. 10021. Tel: (212) 988-2873. Pres.: Lou Stallman.  
 Standard-Colonial Music Publ'g Co. (BMI), Bldg. B, 6 Gill St., Woburn, Mass. 01801. Tel: (617) 935-7500. Pres.: Robert D. Levinson.  
 Stanger Music Publ'g, PO Box 130, Glassboro, N.J. 08028. Pres.: George Stanger.  
 Stanton Music (ASCAP), see Lee Magid.  
 Stanwood Music Corp. (ASCAP), see Barton Music.  
 Stanyan Music Co. (ASCAP), 8440 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7311. Pres.: Rod McKuen; Gen. Mgr.: Wade Alexander.  
 Staple Music Inc., see Jun Mhoon.  
 The Staples Music, 255 E. 103 St., Chicago, Ill. 60628. Tel: (312) 785-3838.  
 Starbase Music (BMI), see April/Blackwood.  
 Starchild Inc. (ASCAP), see Copyright Serv. Bureau.  
 Starco Music Publ'g Co. (BMI), 3211 Park Ave., St. Louis, Mo. 63104. Tel: (314) 664-8888. Pres.: Jack Allison; Gen. Mgr.: Charles Allison; Prof. Mgr.: Marv Wilson.  
 Starcraft Music (ASCAP), PO Box 3415, Granada Hills, Calif. 91344. Tel: (213) 368-1612. Pres.: Jack M. Kall.  
 Star Data Music (BMI) (div. of Spindrift Recs.), PO Box A, Trezevant, Tenn. 38258. Tel: (901) 669-7087. Pres.: Bill Stottlemeyer.  
 Starfox Publ'g (BMI), PO Box 13584, 1957 Kilburn Dr., Atlanta, Ga. 30324. Tel: (404) 876-1073. Owner & Prof. Mgr.: Aleck Janoulis.  
 Starlet Music Co. (ASCAP), 7129 Augsburg Ave., Minneapolis, Minn. 55423. Tel: (612) 861-6516. Pres. Bradford Toy Nelson.  
 Star Mountain Publ'g & Rec'g (BMI), Box 421, Rt. 1, Monte Ne Rd., Rogers, Ark. 72756. Tel: (501) 636-6231. Pres. & Gen. Mgr.: Gladys M. Hunt; Prof. Mgr.: Guy Paul Hunt.  
 Star of David (SESAC), see Songs of David.  
 Starship Music Inc. (ASCAP), c/o David Chase, 6 E. 45 St., New York, N.Y. 10017. Tel: (212) 661-8720.  
 Startime Music (ASCAP), PO Box 643, La Quinta, Calif. 92253. Tel: (714) 564-4823. Pres.: Frederick H. Rice; Gen. Mgr.: Robert S. Rice.  
 Star Trip Music Ltd. (ASCAP), see Buttermilk Sky.  
 Star Tunes Music (BMI), see Grosvenor House.  
 Starwest Music (BMI), PO Box 21, Longview, Wash. 98632. Tel: (206) 423-9085. Pres.: Dustin Poe; Gen. Mgr.: Mike Poe; Prof. Mgr.: Derek Poe.  
 Stasny Music (ASCAP), see Bug.  
 Statiras Music Co. (ASCAP), see Genelle.

Stax Music (ASCAP), 10th & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Mgr.: Jack L. Aho.  
 Staysail Music (BMI), see Segel & Goldman.  
 Stazybo Music (BMI), see Mietus.  
 Steamboat Gothic (ASCAP), see R.A. Hodge.  
 Steecheest Music (ASCAP), see Skinny Zach.  
 Steel Plate Music (ASCAP), see T.B. Harms—Bibo.  
 Steeple Chase Music (BMI), see Segel & Goldman.  
 Steeplechase Music (SESAC), see Vector.  
 Stellar Music Co., see T.B. Harms—Vogue.  
 Stephanie Music Co. (BMI), see Mietus.  
 Geoff Stephens Music Inc., c/o Prager & Fenton, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 751-9660.  
 Stepping Stone Music (BMI)—VP: Jimmy H. Moore—see Mimic.  
 Sterling Music Co. Inc. (ASCAP)—Pres. Fred Ahlert Jr.; VP: Bones Howe—see Fred Ahlert.  
 Miriam Rose Stern Agency Inc., 301 E. 69 St., New York, N.Y. 10021. Tel: (212) 288-3979. (Administrators revolutionary rights emanating from United Kingdom, Canada, Australasia, Ireland, Union of South Africa, representing 189 estates of deceased songwriters. Also represents 75 writers, negotiating renewal & "additional years" agreements.)  
 Ray Stevens (BMI), 1707 Grand Ave., Nashville, Tenn. 37212.  
 Stigwood Music Inc. (BMI), see RSO & Chappell.  
 Robert Stigwood Org., see RSO.  
 Stephen Stills Music (BMI), see Gold Hill.  
 Stinger Music Corp. (BMI), see Firedrum.  
 Stone Agate Music Div. (BMI), see Jobete.  
 Stonebass Music Co. (BMI), 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres.: Walter C. Stone.  
 Int'l affiliate: Shark Music (Brazil).  
 Stonebridge Music (ASCAP), see Bicycle.  
 Stone Buffalo (ASCAP), see Copyright Serv. Bureau.  
 Stone Diamond Music Corp. (BMI), see Jobete.  
 Stoned Individual (BMI), c/o Joel A. Katz, 5775 Peachtree-Dunwoody Rd. NE, Atlanta, Ga. 30342.  
 Stoneforest Music (BMI), see Martin Cohen.  
 Stone Green Music (ASCAP), see Copyright Serv. Bureau.  
 Stonehill Music Co. (BMI), 50 Music Square W., Suite 201, Nashville, Tenn. 37215. Pres. & Gen. Mgr.: Bill Gatzimos; VP: Crystal Gayle.  
 Int'l rep.: Canada (Morning).  
 Stone Lane Music Corp. (BMI), see Lou Levy.  
 Stone Porch (BMI), 818-18 Ave. S., Nashville, Tenn. 37203.  
 Stone Post Music (BMI), PO Box 1213, Emporia, Kan. 66801. Tel: (316) 343-2727. Pres. Richard Bisterfeldt; Gen. & Prof. Mgr.: Jack Bisterfeldt.  
 Branch: Tulsa, Okla., 1201 E. 63 St., Suite A. Zip: 74136. Tel: (918) 747-2355.  
 Stone-Rap Music Co. Inc. (BMI), 28001 Chagrin Blvd., No. 205, Cleveland, Ohio 44122. Tel: (216) 464-5990. Pres.: Mike Belkin; Gen. Mgr.: Jules Belkin. (Administered by Chappell).  
 Stone Row Music Co. (BMI), 2022 Vardon Ln., Flossmoor, Ill. 60422. Tel: (312) 799-7194. Pres. Joanne Swanson.  
 Stonewall Publ'g Co. (BMI), see Cedarwood.  
 Stoneway Publ'g Co. (BMI), 2817 Laura Koppe, Houston, Tex. 77093. Tel: (713) 697-7867. Pres. Roy M. Stone.  
 Stop Light Music (ASCAP), 65 E. 55 St., New York, N.Y. 10022. Tel: (212) 751-6177. Telex: 427317. Pres.: Henri Belolo; Prof. Mgr.: Eileen Mohr.  
 Int'l firm represented: Scorpio Music (France).  
 Storming Music Inc. (BMI), see Sanga.  
 Storyville Publ'g Co. (BMI), see John Berthelot.  
 Straight Shooter Tunes Inc. (BMI), see Sone-Rap.  
 Strait James Music (BMI), see Bug.  
 Strange Music (SESAC), see Excellorec.  
 Stratford Music Corp. (ASCAP), see Chappell.  
 Strawberry Music (ASCAP), see Beechwood.  
 Strawberry Hill Music (ASCAP), see Earl Barton & Publishers' Licensing Corp.  
 Strawhat Music (ASCAP), see Copyright Serv. Bureau.  
 Streamline (BMI), c/o Bash, Barkin & Besas, 9401 Wilshire Blvd., Beverly Hills, Calif. 90212.  
 Street People Songs (BMI), see Fourth Floor.  
 Carl Strube Music (ASCAP), see Critique.  
 Struggle Music (ASCAP), see Mietus.  
 Stuckey Publ'g Co. (BMI), PO Box 102 Brentwood, Tenn. 37027. Tel: (615) 244-9412. Pres. Nat Stuckey; Gen. Mgr.: Ann Stuckey.  
 Studio P/R Inc. (BMI), 224 S. Lebanon St., Lebanon, Ind. 46052. Tel: (317) 482-4440. Pres.: James G. Houston; VP & Sales Mgr.: John F. Welch; VP Editing & Opns.: Tom Johns, Sec'y-Treas.: Ann Houston.  
 Studio 10 Inc. Ltd., 20 Sunnyside Ave., Mill Valley, Calif. 94941. Tel: (415) 383-8122.  
 Studio 224 (ASCAP), see Studio P/R.  
 Stygian Songs (ASCAP), see Rondor.  
 Sudden Rush Music Inc. (BMI), 750 Kappock St., Riverdale, N.Y. 10463. Tel: (212) 884-6014. Pres. Alan Korwin.  
 Creative Dir.: Michael Berman.  
 Int'l firm represented: Your Music Ltd. (UK). (SEE ADVERTISEMENT)  
 Suede Music Inc. (BMI), see Copyright Serv. Bureau.  
 Suelor Music (BMI), see Bill Rase.  
 Sueno Publ'g Co. (BMI), Rt. 2, Troutman, N.C. 28166. Tel: (704) 528-4843. Pres., Gen. & Prof. Mgr.: Don E. Moore.  
 Sufi Pipkin Music (BMI), PO Box 3991, Hollywood, Calif. 90028. Tel: (213) 276-2063. Owner: Linda R. Moxley; Prof. Mgr.: James Byron.  
 Sugarbush Music Inc. (ASCAP), see Gus Kahn.  
 Sugarfree Music (BMI), see Sugar N. Soul.  
 Sugar N. Soul Music, 3929 Carpenter Ave., Bronx, N.Y. 10466. Tel: (212) 655-8217. Pres.: Don Levy; Prof. Mgr.: Mark Sameth.  
 Sugarplum Music Co. (BMI), 1022 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-5711. Pres. Patsy Bruce.  
 Sug-Sug Music (ASCAP), see Red Greg.  
 Suite 7 (ASCAP), see Room 7.  
 Sujan Music, see Bronjo.  
 Suki (BMI), see JEDO.  
 SuLyn Publ'g Inc. (BMI), PO Box 28835, Memphis, Tenn.

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Sumac Music Inc. (BMI). 1697 Broadway, Suite 1209, New York, N.Y. 10019. Tel: (212) 246-0575. Pres. Susan McCusker; VP: Jerry Love; Gen. & Prof. Mgr.: Deirdre O'Hara.

Int'l reps.: Australia (April), Austria (Butterfly in Germany), Brazil (Fernata), Canada (April), Central America (Chappell in UK), France (Marouani), Germany (Butterfly), Italy (Sugar), Japan (Watanabe), Mexico (Chappell in UK), Scandinavia (Sweden Music in Sweden), Spain (Ego), UK (Carlin).

Su-Ma Publ'g Co. Inc. (BMI), PO Box 1125, Shreveport, La. 71163. Tel: (318) 222-0195. Pres.: Stanley J. Lewis; Gen. Mgr.: Laura Sutherland.

Summer Duck Publ'g Corp., 12116 Granby St., Norfolk, Va. 23510. Tel: (804) 625-0534. Pres.: D.H. Burlage.

Summerhome Music (ASCAP), Box 11B, Pewaukee, Wis. 53072. Tel: (414) 594-2846. Pres.: Bill Campkin.

Gene Summers Music Ltd. (BMI), see Silicon.

Summit Music Corp. (ASCAP)—Pres.: Margo Reis; Gen. Mgr.: Patricia Bente—see Herb Reis.

Summy-Birchard Music (ASCAP), Box CN-27, Princeton, N.J. 08540. Tel: (609) B96-1411. Pres.: David K. Sengstack.

Int'l firm represented: Zen-On (Japan).

Int'l reps.: Japan (Zen-On), UK (Boosey & Hawkes, Keith Prowse, EMI).

Sun-Bear Corp., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 765-4495. Telex: 237224. Pres.: Steve Loeb; VP & Dir.: Ezra Cook; VP: Billy Arnell. (Represented by Buzz Cason Ent.)

Int'l reps.: Australia (Castle), France (Pascal, Allo), Germany (Siegel), Japan (Shinko, Toshiba-EMI, Watanabe), Netherlands (Anagon, Intersong-Basart, Universal), Scandinavia (Sweden Music), UK (ATV, EMI, Heath Levy).

Suncat Recs., see Sundaze.

Suncountry Song Co. (ASCAP), see Southwest Words & Music.

Sunday Music Publ'rs (BMI), 1 N. LaSalle St., Chicago, Ill. 60602.

Sundaze Music (BMI), PO Box 66, Manhattan Beach, Calif. 90266. Tel: (213) 371-9578. Pres.: Gary Young; Gen. Mgr.: Jim Morris; Prof. Mgr.: Larry Thatt; Pub. Dir.: Linda Green.

Branch: Oklahoma City, Okla., 3313 NW 41 St., Zip: 73112. Tel: (405) 947-5907. Gen. Mgr.: Ron Hicks; Prof. Mgr.: Gordon Johnston.

Int'l rep.: Worldwide except USA & Canada (Sunbury in UK).

Sunflower Music (BMI), see Rondor.

Sung Words (ASCAP)—Owner: Adrian Belew—see Hal Bernard.

Sunie Day Music (BMI), see Chappell.

Sunlight Music, see April/Blackwood.

Sunny Blue Music (ASCAP), see Chappell.

Sunnybrook Music Co. (BMI), PO Box 775, Tyler, Tex. 75710. Tel: (214) 592-7677. Pres.: Robin H. Brians Jr.; Gen. Mgr.: Randy Fouts.

Int'l rep.: Worldwide (Mietus in USA).

Sunnyslope Music Inc. (ASCAP), see Hal Bernard.

Sunshine Country Entis. Inc. (BMI), 777 S. Central, Richardson, Tex. 75080. Tel: (214) 690-8875. Cable: SUNSHINE. Pres. & Gen. Mgr.: Bart Bantou; Prof. Mgr.: Pat McKool; Nat'l Sales Mgr.: Rusti James.

Sunshine Group Ltd., see Scully.

Sunshine Music Co. (BMI), see Gordon.

Sunsinger Music (BMI), see April/Blackwood.

Superhype Publ'g (ASCAP), see Cotillion.

Superscreen Music (ASCAP), see Dick James.

Super Songs (BMI), see A. Schroeder.

Superstar Music Ltd. (ASCAP), see Chappell.

Supreme Music Corp. (ASCAP), see 20th Century.

Sure-Fire Music Co. Inc. (BMI), 60 Music Square W., Nashville, Tenn. 37212. Tel: (615) 244-1401. Pres.: Doyle Wilburn; VP: Leslie Wilburn.

Sure Music & Rec. Co., PO Box 94, 39 N. Sproul Rd., Brookmail, Pa. 1900B. Tel: (215) 356-2996. Pres.: Leonard Rosen; Gen. Mgr.: Larry Stephens; Prof. Mgr.: 8eth Merle.

Sure Thing Music Co. (BMI), see Mietus.

Surething Music Publ'rs (ASCAP), see Real To Real.

Surface Tension Music (BMI), see Bug Music.

Surf City Music (ASCAP), Box 14, Hollywood, Calif. 90028. Tel: (213) 851-3161. Pres.: Gary M. Theroux; Exec. VP: Robert L. Gilbert; Sales Dir.: Mark Charger.

Branch: Northbrook, Ill., 4 Court of Harbinger Falls. Zip: 60062. Tel: (312) 564-3673. Gen. Mgr.: Marjorie Ann Prance.

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Susaper Music (ASCAP), see Invador Music.

Sutton/Miller Ltd. (ASCAP, BMI), 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-4782. TWX (910) 490-2565.

Int'l reps.: Australia (Image), France (Marouani), Germany (Roba), Italy (CBS-Sugar), Japan (Tokyo), Netherlands (Dutchy), Spain (Zafiro), UK (Chappell).

Swados Entis. Inc. (BMI), see April/Blackwood.

Swallow Turn Music (BMI), see Segel & Goldman.

Swamp Music Inc. (ASCAP), see Crazy Cajun.

Sweet Bucks Music (ASCAP), see Bald Mountain.

Sweet Cherry Music (ASCAP), (div. of New Vista Music Corp.), PO Box 801, Williamsville Branch, Buffalo, N.Y. 14221. Pres.: Dave Williams; Gen. Mgr.: John Watt.

Int'l firm represented: Maple Creek/Snowberry Music (Canada).

Sweet Cowboy Music, see Copyright Serv. Bureau.

Sweet Home Music (BMI), 16B35 Rinaldi St., Granada Hills, Calif. 91344. Tel: (213) 363-B253. Pres.: Manny Freiser; Gen. Mgr.: Patti McCarron.

Sweet Mary Music (BMI), see Dwarf.

Sweet 'n Low Music (BMI), see Madrid.

Sweet Polly Music (BMI), PO Box 521, Hwy. 76, Newberry, S.C. 2910B. Tel: (803) 276-0639. Dir.: Hayne Davis; Mgr.: Polly Davis; Relations: O.T. Hudson, Field Rep. Willard Brown.

Sweet River Music Inc. (BMI), see Clear Sky.

Sweet Stuff Music (BMI), see Main Stage.

Sweet Swamp Music (BMI), The Gables, Halcott Rd., Fleischmanns, N.Y. 12430. Tel: (914) 254-4565. Pres.: Gen. & Prof. Mgr.: Barry Drake.

Sweet Tooth Publ'g (BMI), 2716 Springlake Court, Irving, Tex. 75060. Tel: (214) 259-4032. Owner & Gen. Mgr.: Kenny Wayne Hagler.

Swell Sounds (ASCAP), c/o Gregory E. Fischbach, 2029 Century Park E., Los Angeles, Calif. 90067.

Swing Bee Publ'g, 1130 Colfax St., Evanston, Ill. 60201. Tel: (312) 328-5593. Owners: Susan L. & James R. Neumann.

Swing & Tempo Music Inc. (BMI), see Glad Hamp.

Swirl Lane (BMI), see WPN Music.

Sydo Music (BMI), see Copyright Serv. Bureau.

Sylco Music (ASCAP), see Chappell.

Sylvanian Music (BMI), see Mietus.

Sylverpride (ASCAP), see Chappell.

Sylverpride & Joy Music (BMI), see Chappell.

Symbol Music Inc. (BMI), see 8RS Inc.

Symposium Music Publ'g Inc. (BMI), 204 Fifth Ave. SE, Minneapolis, Minn. 55414. Tel: (612) 331-5750.

Synchroflex Background Music Library, see Sam Fox.

Syndicate Music Inc. (ASCAP), see Copyright Serv. Bureau.

Syndicore Music (BMI), see ESP.

Synergistic Music (SESAC), see Heavy Music.

Szyggy (ASCAP), see Bug.

## T

T E K Publ'g (BMI), see Nasetan.

T H E Publ'g Co. Inc., see Arref.

T I M (The International Music Co.) (ASCAP), 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-3112. Cable: OTTOARECO. Pres. L. Paul Bernard; Gen. Mgr.: Raul M. Bernard.

T R O (The Richmond Org.), 10 Columbus Circle, New York, N.Y. 10019. Tel: (212) 765-9889.

Int'l reps.: Australia (Essex), Canada (Essex), France (Essex), Germany (Essex), Italy (Marco Aromando), Japan (E. Japan (Essex), Mexico (Essex), Netherlands (Essex), Scandinavia (Essex in Sweden), South Africa (Essex), Spain (Essex), Switzerland (Essex), UK (Essex). (SEE ADVERTISEMENT)

T W C Music (SESAC), GPO Box 2021, New York, N.Y. 10001. Tel: (212) 691-4565. Pres.: Tommy Blue; Gen. Mgr.: Jerome Haggart; Prof. Mgr.: Walter Balderson.

Tablerock Music Inc. (BMI), see Publishers' Licensing Corp.

Table Top Music (ASCAP), see Leo Lou.

Tad Music Publ'g Co. (ASCAP), see Copyright Serv. Bureau.

Taeper Music (ASCAP), (div. of Barcus-Berry Inc.), 15461 Springdale St., Huntington Beach, Calif. 92649. Tel: (714) 898-9211. Pres.: L.M. Barcus; Prof. Mgr.: John F. Berry.

Taggie Music Co. (BMI), see Gopam.

Tahoe Rec. Corp. (ASCAP), see Chappell.

Tari Music (ASCAP), see Copyright Serv. Bureau.

Taj Music Co. (ASCAP), see Copyright Serv. Bureau.

Takalofme Music (ASCAP), see Paragon Assocs.

Take Home Tunes!, Box 496, Georgetown, Conn. 06829. Tel: (203) 544-B288. Contact: Bruce D. & Doris Yeko.

Takya Music Inc. (ASCAP), 265 W. 20 St., New York, N.Y. 10011. Tel: (212) 989-B048. Pres.: Stuart Scharf.

Int'l rep.: Worldwide (DeShufflin).

Talent Finders Inc. (BMI), see Copyright Serv. Bureau.

Tall Corn Publ'g Co. (BMI), see Mid-American.

Tall Texan Publ'g Co. (BMI), see Adams-Ethridge.

Tall Tunes Publ'g—Pres.: Max Gronenthal—see 3rd Street.

Tallyrand Music Inc. (BMI), see Bicycle.

Talmon (BMI), see Pickwick.

Tamara Music Publ'g Co. (ASCAP), see Slide.

Tamarin Music Inc. (ASCAP), see MBA.

Tam-Jet Music Publ'g (BMI), see 20th Century.

Tamkoda Music Co. (BMI), see Faro.

Tammi Music Publ'g Ltd. (BMI), see Rondor.

Tamrose Music (BMI), see Southern Writers.

Tancy Music Co. (ASCAP), see Don Costa.

Tandem Publ'ns (BMI), see No Exit.

Tannen Music Inc. (BMI), 1207 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 320-7700.

Tan Soul Music Inc. (BMI), see Chappell.

Tanta Music (ASCAP), see Chappell.

Tapestry Music Corp. (BMI), see T.B. Harms—Vogue.

Tapez Music Inc. (ASCAP), see Don Costa.

Tara Music (BMI), see Shoestring & Copyright Serv. Bureau.

Tarantula Music (ASCAP), see Segal & Goldman.

Tarik Music Co. (ASCAP), see Copyright Serv. Bureau.

Tarka Music (ASCAP), see Skyhill.

Tarsan Music Corp. (BMI), see Clay Music.

Tash-Tana Music (BMI), see Martin Cohen.

Tauro Music (BMI), see Collins/Saraceno.

Taupin Tunes (ASCAP), see Bruce Cohn.

Taurus Music Co. (BMI), see Sounds Music.

Tauvir Publ'g (BMI), see April/Blackwood.

Taya Music (ASCAP), see Copyright Serv. Bureau.

Creed Taylor Inc., see CTI.

Taylor House Of Music (BMI), see Joe Taylor.

Joe Taylor Music (ASCAP), 2401 Granny White Pike, Nashville, Tenn. 37204. Tel: (615) 385-0035.

Taylor Made Music (BMI), 2501 Franklin Rd., Nashville, Tenn. 37204.

Teakbird (ASCAP)—Owner: Pres. Chris Jolly—see Hal Bernard.

Teamuck Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Gen. Mgr.: Henry Cosby.

Teardrop Music (ASCAP), PO Box 40001, 4701 Trousdale Dr., Nashville, Tenn. 37220. Tel: (615) 385-3726. Pres.: Ronnie Hayes.

Tebo Music Ltd. (ASCAP), see JBP Music & Chappell.

Teddy Don't Dance Prod'ns, see Border Brngdons.

Teddy Jack Music (BMI), c/o William I. Hoyt, 9255 Sunset Blvd., No. 710, Los Angeles, Calif. 90069. Tel: (213) 278-2303. Owner: Leon Russell; Gen. Mgr.: William I. Hoyt.

Teena & Bobby Music Publ'g Co. (SESAC), see Songs of Bobby & Ginny.

Tektra Publ'g (BMI), 711 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 521-7631. Pres.: Dan R. Holmes; VP: Wes Hayne; Gen. Mgr.: Sandra Milani; Prof. Mgr.: Russ Oliver.

TeleFunk Music (ASCAP), see Tim Riley.

Telescope Music (BMI)—Gen. Prof. Mgr.: Ed Michaels—see Telescopes.

Tellaro Music Co. (BMI), see Pavanne.

Tellaro Music Co. (BMI), 133 W. 87 St., New York, N.Y. 10024. Tel: (212) 799-5557. Cable: TEMPICO.

Templeton Publ'g Co. Inc. (ASCAP), see Shawnee Press.

Tenalmis Music (ASCAP), see Audway.

Tennessee Swamp Fox Music Co. (ASCAP), see Combine.

Ten-Tex Music Co. Inc. (BMI), see Sure-Fire.

Tenuto Publ'ns (ASCAP), see Theodore Presser.

Tequila Music (BMI), see Garrett.

Terlawn Music (BMI), see Martin Cohen.

Terryra Music Publ'g Co. (BMI), 909 Keil Rd., Toledo, Ohio 43607. Tel: (419) 531-2271. Pres.: Porter Roberts.

Terrace Music Group, 1249 Waukegan Rd., Glenview, Ill. 60025. Tel: (312) 729-7300. TWX: (910) 651-4B56. Pres.: Dick Schory; Pub. Dir.: Cary Baker.

Branch: Nashville, Tenn., 50 Music Square W. Zip: 37203. Tel: (615) 327-4871. Publ'g Dir.: Mike Kossler.

Terry Music Co. (ASCAP), c/o Ben Arrigo, 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 265-6585. Mgr. & Dir.: Ben J. Arrigo.

Testcot Music Inc. (ASCAP), see Chappell.

Tessies Tunes (BMI), see Cross Country.

Tetra Music Corp. (ASCAP), see Alexander Broude.

Peter Tevis Music (BMI), PO Box 1102, Burbank, Calif. 91507. Tel: (213) 774-7656. Pres.: Peter Tevis; Prof. Mgr.: Scott Tevis.

Thank You, thank you, thank you Music Inc. (ASCAP), 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-4200. Pres.: Alan Amron; VP: Larry Halpern. (Administered by Arista).

Branch: Los Angeles, Calif., 8831 Sunset Blvd. Zip: 90069. Tel: (213) 855-7061.

Then (BMI), see Drive-In.

Theofilm Music Corp. (BMI), see Copyright Serv. Bureau.

Then Music Co. (BMI), see Copyright Serv. Bureau.

Thermostat Music Inc. (ASCAP), see Chappell & Stone-Rap.

Bob Thiele Music Ltd. (ASCAP), see Chappell.

Thin Ice Music (ASCAP), see Segel & Goldman.

Think Big Music (CAPAC), see Chappell.

Third Century Music (ASCAP), see Segel & Goldman.

Third Story Music Inc. (BMI), see Martin Cohen.

Third Stream Music Inc. (ASCAP), see MJQ Music.

3rd Street Music, PO Box 480048, Los Angeles, Calif. 90048. Pres.: Martin Wolf.

Thirst Music (BMI), see Martin Cohen.

This Is Country Music (ASCAP) (div. of International Heritage Music Assn.), 133 Walton Ferry Rd., Hendersonville, Tenn. 37075. Tel: (615) 822-4827. Pres.: Ralph H. Compton.

Thistle Prod'ns (ASCAP), 6560 Colbert St., New Orleans, La. 70124. Tel: (504) 482-9511. Owner & Pres.: James K. Morrison; Gen. Mgr.: Barbara Morrison; Prof. Mgr.: Roberta James.

Harold Thomas Music (BMI), 203 Culver Ave., Charleston, S.C. 29407. Tel: (803) 766-2500. Pres.: Harold Thomas.

Thom Thom Publ'g Co. (ASCAP), 2112 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 225-3270.

Thorkus Publ'g Co. (BMI), see Don Williams.

Thornbrook Publ'ns (BMI), see Pamlyn.

Three Bears Music (BMI), see Martin Cohen.

Three Bridges Music Corp. (ASCAP), see Chappell.

Three Brothers Music Inc. (ASCAP), see CTI (US rights) & Ivan Mogull (Int'l rights).

Three Cheers Music (ASCAP), see Cape Ann.

3-Deal Music (BMI), 2123 N. Seminary Ave., Chicago, Ill. 60614. Tel: (312) 348-3730. Pres.: Carl Bonafede; VP: Frank Pizani.

3' G's Music (ASCAP)—Contact: Gilbert Roland—see Eugene Gold.

3 H's Music (ASCAP), 1103 Neff Ave. S., West Covina, Calif. 91790. Tel: (213) 966-2535. Pres.: Henry Oakes; Gen. Mgr.: Loretta Oakes.

Int'l firms represented: Acetatos (Mexico), J. Albert & Sons (Australia).

Int'l reps.: Europe & UK (Cyril Shane in UK), Italy (Sider).

Three-Penny Music Publ'g (BMI), PO Box 755, Minneapolis, Minn. 55440. Tel: (612) 636-0841. Pres.: Mike Jann.

Threesome (ASCAP), 1801 Ave. of The Stars, Suite 911, Los Angeles, Calif. 90067.

Three & Three Music Inc. (BMI), see Big Seven.

Three W Music (ASCAP), see Bug.

Thrifty Music (ASCAP), see Jonvis.

Thruppence Music (ASCAP), see Chappell.

Thrush Music Publ'g (BMI), see Brian Ross.

Thunderbird Music Inc., see T.B. Harms—Bibo.

Thursday Music Corp. (BMI), see Fred Ahlert.



Tick Tock Music (ASCAP), 260 Kearny, No. 402, San Francisco, Calif. 94108. Tel: (415) 421-2216. Exec VP William A Parrish

Tideland Music Publ'g Corp. (BMI). see Copyright Serv. Bureau.

Tidewater Music Co., PO Box 4192, Huntsville, Ala. 35802. Tel (205) 881-7976. Owner George Wells.

Tiffany Music (ASCAP), see Peter Tevis.

Tight Corp (BMI), see Chappell.

Floyd Tillman Music Co. (BMI), 400 San Jacinto St., Houston, Tex. 77002. Tel (713) 225-6654. Pres.: Byron Benton, Gen. Mgr. Charles Benton; Prof. Mgr.: Floyd Tillman.

Timberjack Music (BMI), see Harrison Tyner.

Timberland Publ'g Co. (BMI), Forest City, Iowa 50436. Tel (515) 582-2992. Pres. Arlo C. Johnson

Timespann Music (BMI)—Contact Morgan Lowry—see Truene.

Times Square Music Publ'ns Co. (BMI), see Hudson Bay.

Time View Music Co. (BMI), see Jay Music.

Tim Music (ASCAP), see Copyright Serv. Bureau.

Timsonac Music Inc. (ASCAP), see Longing

Timtobe Music Ltd. (ASCAP), see Chappell

Triplot Music Co. Inc. (ASCAP), see Sidney A. Seidenberg.

Tippy Music Co. (BMI), see Copyright Serv. Bureau.

Tipsy! (ASCAP), 9 E. 40 St., New York, N.Y. 10016.

Tired Iron Publ'g (BMI), see Copyright Serv. Bureau.

Tisra Til Music (BMI), see Little Giant.

Tithonus Music Ltd. (BMI), see Memnon.

Tobey Music Corp. (ASCAP), see Chappell

Tobill Music (ASCAP), c/o AudioFidelity Ents., 221 W. 57 St., New York, N.Y. 10019. Tel (212) 757-7111

Lew Tobin Music, see GRS

Toeshoe Tunes (ASCAP)—Owners Michael D. Aisner, Keith D. Avedon—see Fermdock

Tomake Music Co. Inc. (ASCAP), see Window.

Tom Cabin Music (BMI), RD 2, Honesdale, Pa. 18431. Tel (717) 253-3779

Tomcat Music Publ'g Co. (BMI), see Tree.

Tom Music Co. (BMI), see Chappell

Tomjon Music (BMI), see 20th Century.

Tomlew Publ'g (BMI), 12202 Union Ave., Cleveland, Ohio 44105. Tel (216) 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

Tomorrow Morning Music (ASCAP), see Copyright Serv. Bureau.

Tompalland Music (BMI), 916 19 Ave. S., Nashville, Tenn 37212. Tel (615) 327-0005.

Tompaul Music Co. (BMI), 628 South St. Mount Airy, N.C. 27030. Tel (919) 786-2865. Owner: Paul E. Johnson.

Tom Thumb Music (ASCAP), (div. of Rhythms Prod'ns), Box 34485, Whitney Bldg., Los Angeles, Calif. 90034. Tel (213) 836-4678. Creative Dir.: R.S. White; Prod'r: David White.

Tone Craft (BMI), see Sure Music.

Tommar Music (BMI), see Mietus

Top Drawer Music (BMI), PO Box 8011, Mobile, Ala. 36608. Tel (205) 344-4250. Pres. M. Brown.

Top Five Songs (BMI), 20 Music Square W., Nashville, Tenn. 37203. Tel (615) 254-7553. Pres. Tony Moon.

Top of the Town Music Co. (ASCAP), see The Entertainment Co.

Topographic Music Inc. (BMI)—Pres.: Elliot L. Hoffman—see Beldock Levine & Hoffman.

Topsail Music (BMI), 1126 Boylston St., Boston, Mass 02215. Tel (617) 262-7880. Co-Pres. Fred Berk, Jeff Gilman.

Toreador Music (BMI), see Green Door.

Tor Musiccompany (ASCAP), see Gordon.

Torpin Music (ASCAP), see Mietus.

Total Music Servs. Inc. (BMI), see TRO.

Touchdown Music Co. (BMI), see Adventure

Touch Of Gold Music Inc. (BMI), see Lambert & Potter.

Touchstone Music Inc. (ASCAP), see Copyright Serv. Bureau.

Toulouse Music Publ'ns (BMI), PO Box 96, El Cerrito, Calif. 94530. Tel (415) 526-3491. Pres. Jacques Disraeli Bronson; Gen. Mgr. James Bronson Jr (Administered by Copyright Serv. Bureau)

TouPat Music Publ'g Co. Inc. (BMI), 402 Shotwell Ave., Monroe, La. 71202. Tel: (318) 322-2537. Pres. Toussaint L. McCall. Gen. Mgr. Patrick H. Robinson.

Gerard Tournier Inc. (BMI), see Copyright Serv. Bureau.

Town & Country Music Co. Inc. (BMI), see Copyright Serv. Bureau

Township Group Inc., 10 Michael Dr., Greenville, S.C. 29611. Tel (803) 269-3961

Track Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel (212) 582-6667. Pres. Kit Lambert; Gen. Mgr.: Paul Schwartz.

Int'l firm represented: Fabulous (UK)

Tradition Music Co. (BMI), 10341 San Pablo Ave., El Cerrito, Calif. 94530. Tel (415) 525-1495/4996. Pres.: C. Strachwitz. (Administered in USA, Canada, & Japan by Harry Fox Agency).

Int'l reps.: France (Fantasia), Central & South America (CBS Int'l), Germany (Aprli), Netherlands (Sonet), Sweden (Sonet), UK (Aprli)

Tragar Publ'g Co. Inc. (BMI), 799 1/2 Martin Luther King Dr. NW, Atlanta, Ga. 30314. Tel (404) 523-3582. Pres. & Prof. Mgr. Jesse J. Jones; Gen. Mgr. Michael Cohen.

Trails End Music, see Cedarwood.

Trajan Music Co. (ASCAP), 11 Harrison Court, South Orange, N.J. 07079. Tel (201) 762-2504. Pres. Jimmy Wisner; Gen. Mgr. Jane Berson.

Transaction Music Ltd., 225 E. 57 St., New York, N.Y. 10022. Tel (212) 838-2590. Cable: TRANSMUSIC. Telex 421943. Pres. Mildred Fields

Int'l firms represented: Australasia (Festival), Japan (Victor), Scandinavia (Sweden Music), UK (Bocu).

Transatlantic Music (BMI), PO Box 64, Davis, Calif. 95616. Tel (916) 758-2567. Pres. Fred de Rafois.

Tray Music Corp. (ASCAP), see Copyright Serv. Bureau.

Treasure Chest, see Ashley

Tree Publ'g Co. Inc. (BMI), PO Box 1273, 8 Music Square W., Nashville, Tenn. 37202. Tel (615) 327-3162. Chm. & Chief Exec. Officer Jack Stapp; Pres. Buddy Killen; Sr. VP Don Gant, VP's Donna Hilley, John Sturdivant, Prof. Mgrs. Cliff Williamson, Dan Wilson, Chris Dodson, Terry Choate.

Int'l reps.: Argentina (Musica Argentina), Australia (Essex), Belgium (Ardmore & Beechwood), Brazil (Itaipu), Chile (Sochem), Denmark (EMI), France (Francis Day), Germany (Melodie der Welt), Greece (EMI), Hong Kong (EMI), Italy (La Voce del Padrone), Japan (Toshiba-EMI), Mexico (Beechwood), Netherlands (EMI), South Africa (EMI-Brigadiers), Spain (Ego), Sweden (EMI), UK (EMI).

Treetop Music (BMI), see Brownleaf.

Tremor Music, see Beserleyk

Tres-Lynn Music Co. (ASCAP), see Atteiram.

Tribal-Country (BMI), see Fairchild.

Tribute Publ'g Inc. (BMI), see PPK.

Trice Publ'g Co. Inc. (BMI), 9006 S. Ridgeland, Chicago, Ill. 60617. Tel (312) 374-0331. Pres.: Milton Campbell; VP & Prof. Mgr. Pat Powell.

Branch: Chicago, Ill. 9006 S. Ridgeland. Zip: 60617. Tel (312) 374-0331.

Tri-Chappell Music Inc. (SESAC), see Chappell.

Tri-Circle Music (ASCAP), see Gopam.

Trick Music Inc. (ASCAP), see Big Seven.

Tridex Music Co. (BMI), PO Box 1646, Burbank, Calif. 91507. Tel (213) 849-5774. Owners: Robert L. Bogle, Donald L. Wilson; Gen. Mgr.: S. Rivera

Tri-Involve Music Co. (SESAC), see Involve Music Group.

Trillium Music Co. (ASCAP), see Chappell

Trina Jill Music Corp. (ASCAP), 240 Madison Ave., New York, N.Y. 10016. Tel (212) 889-7340. Pres. Joseph Cayre.

Trio Music Co. Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel (212) 489-8170. Co-Pres.: Jerry Leiber, Mike Stoller.

Triple H Music (BMI) (div. of Hank's Music Ents. Inc.), 11746 Goshen Ave., Suite 7, Los Angeles, Calif. 90049. Tel (213) 479-6091. Pres., Gen. & Prof. Mgr.: Hank Halderman

Int'l reps.: Worldwide excluding Canada, UK & USA (Artemis in UK); UK (Curb Carlin)

Triple K Music Inc. (BMI), 6290 Sunset Blvd., Suite 777, Los Angeles, Calif. 90028. Tel (213) 466-3521. Bd. Chm. Pete Kameron; Pres.: Ron Kass; VP: Bert Kameron.

Triple O Songs Inc. (BMI), see Roadshow.

Trippington Music Publ'g Corp. (BMI), see Copyright Serv. Bureau.

Tri-Song Music (ASCAP), see Collins/Saraceno

Tri-State Music Publ'g Co. (BMI), PO Box 121, 300 Court St., Soda Springs, Idaho 83276. Tel (208) 547-3715. Pres. Ronald Watts

Tritone Press (BMI), see Theodore Presser

Truene Music Inc. (ASCAP), 824 19 Ave. S., Nashville, Tenn. 37203. Tel (615) 329-1429. Pres. Buryl Red, VP & Gen. Mgr. Elwyn R. Naylor

Branch: New York, N.Y., 123 W. 57 St. Zip 10017. Tel (212) 582-7140

Trolley Music (ASCAP) (div. of the Trolley Group Inc.), Tower Place, Suite 2930, 3340 Peachtree Rd. NE, Atlanta, Ga. 30326. Tel (404) 252-3660. Pres.: Jim Healy.

Tromba Publ'ns—Pres.: Gerald Endsley; Gen. Mgr. Stephen L. Glover—see Brass Press

Troy Music Co. (BMI), see Chappell.

Troyville Music, 66 Highland Ave., Somerville, Mass. 02143. Tel (617) 625-9805. Pres.: James Murphy.

Truckin' Music Corp. (ASCAP), see Chappell.

True Blue Music Publ'g Co. (ASCAP), 16027 Sunburst St., Sepulveda, Calif. 91343. Tel (213) 892-0044. Pres.: Larry Fotine.

True Music Publ'g (BMI), 9902 Adams Ave., Cleveland, Ohio 44108. Tel (216) 851-6087/8492. Pres. & Gen. Mgr. William Spivery; Prof. Mgrs.: Michael & William Spivery.

True Note Music Publ'g (BMI), see Copyright Serv. Bureau.

True-Sound Music (ASCAP), see Jondora.

Trust Music Mgmt. Inc., 6255 Sunset Blvd., Los Angeles, Calif. 90028. Tel (213) 462-6933. Telex: 69-8356. Pres. & Gen. Mgr. Samuel S. Trust.

Trusty Publ'ns (BMI), Nebo, Ky. 42441. Tel (502) 249-3194. Pres. Elsie Childers.

Ernest Tubb Music Inc. (BMI), see Cary & Mr. Wilson.

Tuckahoe Music Inc. (BMI), see Jim Reeves.

Tucktate Music Co. (ASCAP), see Mietus

Tuff Enuff Music Publ'g (BMI), see BAS.

Tuff Gong Music (ASCAP), see Rondor.

Tuna Fish Music (BMI), see April/Blackwood.

Tune-Kel Publ'g Co. Inc. (BMI), PO Box 506650, New Orleans, La. 70150. Tel (504) 392-1525. Pres. Joseph Banashak

Tunesmith Music (BMI), see Caesar's Music Library & Segel & Goldman.

Turbine Music (BMI), see Gopam.

Turkey Creek Music (BMI), see Adventure

Tuskegee Music Press (SESAC), see Neil A. Kjos.

Twelve Tribes Music Co. Inc. (BMI), 1106 E. 17 Ave., Denver, Colo. 80218. Tel (303) 832-3999. Pres. & Gen. Mgr. Jim Ransom; Prof. Mgr.: Laura Benson.

20th Century Music Corp. (ASCAP), 8544 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 657-8210. Pres.: Herbert N. Eisenman; Creative Activities: Ron Vance; Catalog Exploitation: Rick Landy; Copyright Admin. Mgr. Barbara Brunow.

Int'l reps.: Argentina (Korn-Intersong), Australia (Chappell), Austria (Francis Day & Hunter, Centfox), Belgium (Kluger), Brazil (Intersong), Canada (Chappell), Colombia (Intersong), Denmark (Chappell), Finland (Chappell), France (Intersong, Francis Day), Germany (Francis Day & Hunter, Centfox), Iceland (Literatone), Italy (Curci), Japan (Chappell, Taiyo), Luxembourg (Kluger), Mexico (Intersong), Netherlands (Universal), New Zealand (Chappell), Norway (Chappell), Philippines (Chappell), Portugal (Canciones del Mundo), South Africa (Music Publ'g Co.), Spain (Canciones del Mundo), Sweden (Chappell), Switzerland (Francis Day & Hunter, Centfox), UK (Chappell, Francis Day & Hunter, Boosey & Hawkes, Keith Prowse), Venezuela (Intersong)

Twenty Eight East Music (BMI), see Mietus.

Twenty-Nine Songs (ASCAP), see Segel & Goldman.

Twiford Music (BMI), 4640 E. Lewis, Phoenix, Ariz. 85008. Tel (602) 959-2076. Owner: L. John Twiford

VP's Music Inc. (BMI), see Tree

Twin Music Inc. (BMI), 41-45 39 St., Long Island City, N.Y.

11104. Tel: (212) 786-7667. Telex: 235976. Pres.: Sam Weiss.

Twinsong Music Inc. (BMI)—Pres.: Oriene Johnson—see Great Leewood.

Twin Tail Music (BMI), 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel (215) 676-8992. Pres.: Frank Velupia.

Twister Music (ASCAP), see Pine Island.

Twitty Bird Music Publ'g Co. (BMI), 8 Music Square W., Nashville, Tenn. 37203. Tel: (615) 327-3162. (Administered by Tree).

Conway Twitty Music, see Tree.

Two Beat Music (BMI), see MCA Music.

Two-Day Music Inc. (ASCAP), see Copyright Serv. Bureau.

212 Music Co. (BMI), see The Entertainment Co.

Two Speed Music (BMI), see Speed.

Twogether Music (BMI), see April/Blackwood.

Two Toots Music (BMI), 5017 Bakman Ave., North Hollywood, Calif. 91601. Tel: (213) 506-6633. Pres.: Robert Stephen Moske; Gen. Mgr.: James Peland; Prof. Mgr.: Karen Daily. Local branch: 552 N. Windsor Ave., Los Angeles 90004. Tel: 464-8755.

Two World Leisure Time Corp. (ASCAP), see Copyright Serv. Bureau.

Two Wrongs Don't Make a Right Music Ltd. (ASCAP), see Castle Hill.

Tyler Publ'g Co. (BMI), PO Box 231, Tyler, Tex. 75710. Tel: (214) 597-2961. Mgr.: Curtis Kirk.

Tymena Music (BMI), 430 Pearce Rd., Pittsburgh Pa. 15234. Tel: (412) 341-0991. Pres.: Ty Lemley; VP & Treas.: Tolmena Lemley; Gen. Mgr.: Bud Lemley.

Tymer Music (BMI), PO Box 1669, Carlisle, Pa. 17008. Tel (717) 729-8406. Owner: Denny Tymer.

Harrison Tyner Int'l Inc., 38 Music Square E., No. 115, Nashville, Tenn. 37203. Tel: (615) 244-4224. Pres.: Harrison Tyner; Gen. Mgr.: Gene Leviner; Prof. Mgr.: Dallas Laird.

Tyner Music (ASCAP), see Harrison Tyner.

Tyree Music (ASCAP), see Martin Cohen.

Tyson South (ASCAP), see Morning.

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U S Arabella Music Publ'g (BMI), see Ariola.

U S Songs Inc. (ASCAP), see Trio.

Ultimate Recs. Music Publ'g (ASCAP, SESAC), 7087 Bark Ln., San Jose, Calif. 95129. Tel: (408) 257-2048. Pres. Earl B. Johnson.

Umbraego Music (BMI), see PA Ents.

Unart Music Corp. (BMI), see United Artists.

Uncanny Music (ASCAP), see Tree.

Uncle Albert Music (BMI), see Martin Cohen.

Underling Music Co. (ASCAP), see Mietus.

Unichappell Music Inc. (BMI), see Chappell.

Uncore Music (ASCAP), see ESP.

Uncorn Music Co. (ASCAP), see Sam Fox.

United Artists Music, 6920 Sunset Blvd., Los Angeles, Calif. 90028. Tel (213) 461-9141. Cables: UNARTMUS. ROBMUSIC. Pres.: Harold Seider; Exec. Ass't to Pres.: Frank Banyan; Copyright Mgr.: Silvia Blach; Professional Staff: Suzanne Logan, Peter Sternak.

Branch: New York, N.Y., 729 Seventh Ave. Zip: 10019. Tel: (212) 575-3000. VP & Legal: Sidney Sherman; Prof. Mgr. Stu Greenberg. (Print Div.: Big 3 Music Corp. Exec. VP: Herman Steiger.)—Nashville, Tenn., 1013 16th Ave. S. Zip: 37212. Tel: (615) 255-1161. Cable: UNARTMUS. VP & Prof. Mgr.: Jimmy Gilmer.

Int'l branches: Australia, Belgium, Canada, England, France, Germany, Italy, Japan, Mexico, Netherlands, South Africa, Sweden.

Int'l reps.: Argentina (Korn), Brazil (Meridional), Far East (Pathe), Israel (Subar), Spain (Hisvavox).

United Artists Music Co. Inc. (ASCAP), see United Artists Music.

United Methodist Publ'g House, see Abingdon Press.

United Mexican Music Publ'rs Inc. (BMI), see Mexican Music.

Universal Entertainment Corp., 120 Hickory St., Madison, Tenn. 37115. Tel: (615) 868-7172. Pres. Lee Stoller.

Universal Stars Music Inc. (BMI), 808 277, Rt. 3, Leesville, La. 71446. Pres.: Sherree Scott.

Branch: Magazine, Ark., Box 157, Rt. 1. Zip: 72943.

University of Miami Music Publ'ns (ASCAP), see Sam Fox.

University of Washington Press, see Galaxy.

Upam Music Co. (BMI), see Gopam.

Upswing Music Corp. (BMI), see Copyright Serv. Bureau.

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Upward Bound Music Co. (BMI), 12911 SW 82 Terr., Miami, Fla. 33183. Tel: (305) 279-2523. Pres.: Samuel Solomon Jr.  
 Up With People (ASCAP), 3103 N. Campbell Ave., Tucson, Ariz. 85719. Tel: (602) 327-7351. Pres.: J.B. Belk.  
 Urge Music (BMI), see April/Blackwood.  
 Utopia Music (ASCAP), PO Box 5314, Zip: 31208, 380 Riverside Rd., Macon, Ga. 31204. Tel: (912) 477-0415. Pres. & Gen. Mgr.: Randy L. Howard.

## V

V F A Music (ASCAP), see April/Blackwood  
 V I P (BMI), see MacArthur.  
 V-Love Music (ASCAP), 155 W. Hermosa Pl., Palm Springs, Calif. 92262. Tel: (714) 325-5177. Pres.: James Stuart.  
 Vaam Music (BMI), 3740 Evans Ave., Suite C-114, Los Angeles, Calif. 90027. Tel: (213) 665-6221. Pres.: Pete Martinez.  
 Vado Music Co. (ASCAP), 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 373-4468. Pres.: Vincent A. Velardi; Gen. Mgr.: Gloria Black.  
 Tommy Valando Publ'g Corp., 1270 Ave. of the Americas, Suite 2110, New York, N.Y. 10020. Tel: (212) 489-9896. Pres.: Tommy Valando, VP: A.J. Sullivan.  
 Valco Music Publ'g (BMI), 1327 Cobb Ave., Kalamazoo, Mich. 49007. Tel: (616) 342-5328. Pres.: Vic La Val; Gen. Mgr.: Val Taylor.  
 Val-Dare (BMI), PO Box 4234, Panorama City, Calif. 91412. Tel: (213) 786-6957. Pres.: Hal Southern.  
 Rocky Valdez Music, 640 W. 118 St., Hawthorne, Calif. 90250. Tel: (213) 676-8882. Pres.: Rocky Valdez.  
 Thomas J. Valentino Inc. (ASCAP), 151 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. Pres.: R.F. Valentino. (SEE ADVERTISEMENT)  
 Valeria Music (BMI), see Martin Cohen.  
 Valgroup Music (USA) Co. (BMI), 7033 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 462-0833. Mng. Dir.: Patrick Boyle, Gen. Mgr.: Maritta Boyle.  
 Home office: England, Valentine Music Group Ltd. Int'l firms represented: GP (Japan), Arthur's Mother, Bettyunes, Bulldog, Burnt Ash, Corner Stone, Eden Studios, Golora, Latchmere, Maiden, Marathon, Middle Eight, Monkton, Muggleton, Nutmeg, Pickle, Rainbow, Sally, Sapphire, Alan Tew (all UK).  
 Int'l rep.: Canada (BC Music).  
 Valise Music (ASCAP), see ATV Music.  
 Vallarta Music (ASCAP), see Martin Cohen.  
 Val song (ASCAP), see Ascension.  
 Valynn Music (BMI), see Alitha Jane.  
 Vanguard Music Corp. (ASCAP), 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres.: Frank Siegfried; Gen. Mgr.: Bobby MacFarland.  
 Int'l branch: England.  
 Vanguard Songs (BMI), see Beechwood.  
 Van Heusen Music Corp. (ASCAP), 301 E. 69 St., New York, N.Y. 10021. Tel: (212) 288-3979. Pres.: James Van Heusen; VP: Josephine Van Heusen; Sec'y-Treas.: Miriam Stern.  
 Van-Jak Music Corp. (ASCAP), 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIO-FI-DEL.  
 Vanlee Music Corp. (ASCAP), see Jova.  
 James R. Vanleer Music Inc. (BMI), see 20th Century.  
 Vaudell Music Publ'ns (ASCAP)—Gen. & Prof. Mgr.: V.E. Moss—see Apex.  
 Vau de Ville Music (BMI), see Mainman.  
 Vaya Publ'g Inc. (ASCAP), see Fania.  
 Vector Music (BMI), 1107 18 Ave. S., Nashville, Tenn. 37212. Tel: (615) 327-4161.  
 Vee Ve Music Corp. (BMI), see Mietus.  
 Velva Music Inc. (SESAC), see Chappell.  
 Velvet Apple Music (BMI), 4321 Esteswood Dr., Nashville, Tenn. 37215. Tel: (615) 292-0432. Gen. Mgr.: Carla Scarborough.  
 Int'l reps.: France (Francis Day), Germany (Siegel), Japan (Taiyo), Netherlands (Intersong-Basart), Scandinavia (April in Sweden), South Africa (EMI-Brigadiers), South America & Mexico (Southern in USA), UK (Carl).  
 Velvet Music Inc. (BMI), 10128 NW 80 Ave., Hialeah Gardens, Fla. 33016. Tel: (305) 823-0812.  
 Vemco Music (BMI), see Mietus.  
 Venice Music Inc. (BMI), 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711. VP & Prof. Mgr.: Dorothy D. Rupe.  
 Venox Music (BMI), see April/Blackwood.  
 Verde Vista Music (ASCAP), 2383 Union St., No. 4, San Francisco, Calif. 94123. Tel: (415) 567-6935. Pres.: S. White.  
 Vernon Music Corp. (ASCAP), see 20th Century.  
 Very Own Music Co. (BMI), see A. Schroeder, 20th Century & Martin Cohen.  
 Vette Music Co. (ASCAP), 6290 Sunset Blvd., Suite 1809, Hollywood, Calif. 90028. Tel: (213) 462-5466. Pres.: Dave Pell; VP: Larry Shayne.  
 Branch: New York, N.Y., 250 W. 57 St., Suite 2401. Zip: 10019. Tel: (212) 247-7080. Gen. Mgr.: Randy Irwin. Office Mgr.: Patricia Bente.  
 Int'l reps.: Austria (Compass), France (Francis O'Neil), Germany (Compass), Ireland (Larry Shayne), Iron Curtain Countries (Compass in Germany), Italy (Compass in Germany), Japan (Tone), Netherlands (Larry Shayne), Scandinavia (Compass in Germany), UK (Larry Shayne).  
 Via Rita Music (BMI), see Mietus.  
 Vibration Music Co. (BMI), PO Box 9726, West Gate Sta., San Jose, Calif. 95117. Tel: (408) 353-3284. Pres.: Dr. John E. Morlan.  
 Vicki Music (BMI), see Bug.  
 Andre Victor Publ'g (BMI), see Segel & Goldman.  
 Victory Music Co. (BMI), see Mietus.  
 Vidcon Music (BMI), see Bug.  
 Vidor Publ'ns Inc. (BMI), see Red River.  
 Viewcrest Music Inc. (BMI), see Copyright Serv. Bureau.  
 Vignette Music (BMI), see Mietus.  
 Village Music Co. (BMI), see Hometown.

Villa Reserve Music (BMI), Box 32, Rt. 2, Quaker St., Van-dalia, Mich. 49095. Tel: (616) 476-2110.  
 Norm Vincent Publ'g (BMI), 2110 The Woods Dr., Jackson-ville, Fla. 32216. Tel: (904) 246-3216. Pres.: Norman F. Vincent; Gen. Mgr.: Karen W. Vincent.  
 Stan Vincent Music (BMI), see April/Blackwood.  
 Vintage Music Inc. (BMI), see Combine.  
 Viper Music (BMI), see Bug.  
 Virginia Music Co. (BMI), 209 Main St., Fort Lee, N.J. 07024. Tel: (201) 947-3900. Pres.: Al Thomas, Gen. Mgr.: Mark Donald, Prof. Mgr.: Jim McCarthy.  
 Virtumusic (ASCAP), see Twin Tail.  
 Vitak-Elsnic Co. (SESAC), 6400A S. Woodward Ave., Down-ers Grove, Ill. 60515. Tel: (312) 963-0200. Pres.: Lawrence Musielak.  
 Jerry Vogel Music Co. Inc. (ASCAP), 58 W. 45 St., New York, N.Y. 10036. Tel: (212) 730-0478. Cable: TIN-PANALTY.  
 Vogue Music Inc. (BMI), see T.B. Harms. (SEE ADVERTISE-MENT)  
 Vokes Music Publ'g Co. (BMI), PO Box 12, New Kensington, Pa. 15068. Tel: (412) 335-2775. Pres. & Mgr. How-ard Vokes.  
 Volkwein Bros. Inc. (ASCAP), 117 Sandusky St., Pittsburgh, Pa. 15212. Tel: (412) 322-5100. Bd. Chm. Carl R. Volkwein; Pres.: Carl W. Volkwein; Gen. Mgr.: Walter E. Volkwein.  
 Harry Von Tilzer Music Publ'g Co. (ASCAP), see T.B. Harms.  
 Voytek Music (BMI), see Autumn Hill.

## W

W B Music Corp. (ASCAP), see Warner Bros.  
 W E M G Music Inc. (ASCAP), see Sidney A. Seidenberg & Copyright Serv. Bureau.  
 W E P Music Corp. (BMI), see Rondor.  
 W-G Music Corp. (ASCAP), see Chappell.  
 W I M O T Music Publ'g Co. (BMI), see Jondora Music—Parker.  
 W P N Music Co. Inc. (ASCAP), 10 Swirl Ln., Levittown, N.Y. 11756. Tel: (516) 796-3698. Pres.: Paul Friedberger; VP & Prof. Mgr.: Warren Schatz; Sec'y-Treas.: Nat Schnapf.  
 Branch: New York, N.Y., 723 Seventh Ave. Zip 10019. Tel: (212) 245-7640.  
 Int'l rep.: UK (Cyril Shane).  
 Wah Watson Music (BMI), see Ivan Hoffman.  
 Walden Music Inc. (ASCAP), see Cotillion.  
 Wall Music Publ'rs (BMI), see Real To Reel.  
 Walters Music (ASCAP), see Jay Jay.  
 Wanellen Music Inc. (BMI), see Wanessa.  
 Wanessa Music Inc. (BMI), PO Box 387, Radio City Sta., New York, N.Y. 10019. Tel: (212) 582-0543. Pres.: George Brown.  
 War Drum Publ'g Co. (BMI)—Pres., Gen. & Prof. Mgr. Ron-nie Sessions; VP: Ray D. Willis—see Buckhorn.  
 Warhawk Music (BMI), see Tree.  
 Warman Music Inc., see T.B. Harms—Vogue.  
 Warminster Music (BMI), see Mietus.  
 Warne Marsh, see Copyright Serv. Bureau.  
 Warner Bros. Music (ASCAP) (div. of Warner Bros. Inc.), 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-3323. Cable: WANG Chm. Ed Silvers; Pres.: Mel Bly; Gen. Mgr.: Bob Stabile; Prof. Mgrs. Michael Sandoval, Greg Penny; Copyright Dir.: Al Kohn.  
 Branch: New York, N.Y., 75 Rockefeller Plaza. Zip 10019. Tel: (212) 484-8000—Nashville, Tenn., 44 Music Square W. Zip: 37203. Tel: (615) 254-8777.  
 Int'l branches: Australia, Brazil, England, France, Ger-many, Italy, Netherlands, Scandinavia, South Africa.  
 Int'l firms represented: Bright, Bron Group, Fuse, Mog-gie, Pendulum, Pentangle, Skylark, Slim Chance, Sweet, Topographic, Winterfold.  
 Warner/Levenson Publ'g Co. (ASCAP), 9 E. 46 St., New York, N.Y. 10017. Tel: (212) 661-2106.  
 Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.  
 Warp Seven Music Co. (BMI), see Chappell.  
 Warus Music (BMI), 1410 E. 72 St., Chicago, Ill. 60619. Tel: (312) 752-7555. Pres.: U.S. Warren.  
 Waterhouse Music (BMI), 100 N. Seventh St., Minneapolis, Minn. 55403. Tel: (612) 332-6575.  
 Water Rose Publ'g Co. (BMI), see 20th Century.  
 Watertoons Music (BMI)—Pres.: McKinley Morganfield—see Camon.  
 Waterwheel Music Inc. (BMI), 13 Moore St., Bristol, Va. 24201. Tel: (703) 466-8675. Pres. & Prof. Mgr.: Joe Deaton.  
 Watt Works Inc. (BMI), Willow, N.Y. 12495. Tel: (914) 688-5373. Pres.: Michael Mantler.  
 Wa-Wa Music Inc. (ASCAP), see Shade Tree.  
 Wax Songs Inc. (BMI), see SWS.  
 Wayward Music Inc. (ASCAP), see Charing Cross.  
 Weatherly Music (BMI), 1415 N. Hudson Ave., Hollywood, Calif. 90028. Tel: (213) 464-0251. Pres.: Samuel L. Weatherly; Prof. Mgr.: Essra Weatherly.  
 H. B. Webman & Co., 1650 Broadway, Suite 701, New York, N.Y. 10019. Tel: (212) 586-0240. Cable: WEB-MANMUS.  
 Joel D. Webster Music (BMI), see Copyright Serv. Bureau.  
 Wedge Music Inc. (BMI), see Skinny Zach.  
 Wee-B (ASCAP), see World Wide.  
 Weeks Music Co. (BMI), see Mietus.  
 Wei Chi Music (BMI), see Rondor.  
 Weintraub Music Co., 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325.  
 Ron Weiser Publ'g (BMI), see Bug.  
 Weiss & Barry Copyrights Inc. (BMI), see Pickwick.  
 Sam Weiss Music Inc. (ASCAP), 6087 Sunset Blvd., Holly-wood, Calif. 90028. Tel: (213) 464-9251. Pres.: Sam Weiss.  
 Stevens H. Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 752-1330. Cable: SONGBIRD. Ad-min'r: Stevens H. Weiss; Ass't Admin'r: Shelley Kaye.  
 Welbeck Music Corp. (ASCAP), see ATV Music.  
 W. R. Welch Publ'g House—Pres.: W.R. Welch, Gen. Mgr.: Stephen L. Glover—see Brass Press.  
 Eddie Weldon Music Co. (BMI), PO Box 1294 DTS, Zip 68101; 8402 Blondo, No. D-13, Omaha, Neb. 68134.

Tel: (402) 397-9052. Pres.: Mr. Clair Weldon; Gen. Mgr.: Eddie Weldon. (Affiliated with Accadia Music).  
 Wellesley Music Co. (BMI), see Integrity.  
 Wells Drive Music (BMI)—Tel: (213) 987-1055—see Budd Music.  
 Wellsound Music Co. (BMI), see Mietus.  
 Welstro Music Co. (BMI), see Copyright Serv. Bureau.  
 Welz Music Co. (ASCAP), see Dawn Prod'ns.  
 Wembley Music Co. (BMI), see Chappell.  
 Wensley Music Ltd. (BMI), see Copyright Serv. Bureau.  
 We Prod'ns Inc., 14744 Puritan, Detroit, Mich. 48227. Tel: (313) 273-4635.  
 Wesjac Music (BMI), PO Box 743, 317 S. Church St., Lake City, S.C. 29560. Owner: William R. Bragdon Jr.  
 Weslou Music, PO Box 10044, Denver, Colo. 80210. Tel: (303) 777-9648. Owner, Gen. & Prof. Mgr.: W.L. Hor-ning.  
 Western Head Music Co. (ASCAP), PO Box 19, Bulverde, Tex. 78163. Tel: (512) 438-2465. Pres.: Augie Meyers; Gen. Mgr.: Carol Meyers; Dir.: Lucky Tomblin.  
 Western Hemisphere Music Co. (BMI), 252 Robby Ln., New Hyde Park, N.Y. 11040. Tel: (516) 627-8861. Pres.: Harvey Rachlin; Gen. Mgr.: Steve Rachlin; Prof. Mgr.: Craig Rachlin.  
 Western Hills Music Co. (BMI), see Jim Reeves.  
 Western Music Publ'g (ASCAP), see Golden West.  
 Robert Joseph Weston, see Copyright Serv. Bureau.  
 Wet Bull Music (ASCAP), see Martin Cohen & 20th Century.  
 We Three Music Inc. (BMI), see H.B. Webman.  
 Wet Paint Music, see Copyright Serv. Bureau.  
 We've Got Rhythm Music (BMI), see Rondor.  
 Wexford Music Ltd., see Copyright Serv. Bureau.  
 Whalen Music, see T.B. Harms—Harry Von Tilzer.  
 What You Need Music (BMI), see Martin Cohen.  
 When Music (ASCAP), c/o Stoy Inc., 279 E. 44 St., New York, N.Y. 10017. Tel: (212) 986-4994. Pres.: Norman Dolph; Prof. Mgr.: Elizabeth Henry.  
 Int'l rep.: Australia (Leeds).  
 Wheezer Music (ASCAP), 1701 Nichols Canyon Rd., No. 204, Los Angeles, Calif. 90046. Tel: (213) 874-6983. Owners: Howard & Beth F. Bloch; Gen. & Prof. Mgr.: Beth F. Bloch.  
 Int'l firm represented: Pathe (Italy).  
 Int'l rep.: Europe & Asia (Intersong).  
 Whiskey Drinkin' Music (BMI), see Bug.  
 Whispering Wind (ASCAP), see Copyright Serv. Bureau.  
 Whistle Music (BMI), see Coco.  
 Whitechurch Music Corp. (ASCAP), see Whitsett Churchhill.  
 Whitecap (BMI), see Jasper.  
 Don White Publ'g (ASCAP), 2020 Ridge Ave., Philadelphia, Pa. 19121. Tel: (215) 765-4889. Pres.: P. Donald White.  
 White Haven Music Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170.  
 White Light Music (BMI), see Copyright Serv. Bureau.  
 White Way Music Co. Inc. (ASCAP), 65 W. 55 St., Suite 11G, New York, N.Y. 10019. Tel: (212) 757-4317.  
 Cable: WHITPRODIN. Pres.: Edward R. White.  
 Whitewing Music (BMI), see Jamil.  
 Whitfield Music Inc. (BMI), see Copyright Serv. Bureau.  
 Whiting Music Corp. (ASCAP), see George Paxton.  
 Whitsett Churchhill Music Corp. (BMI), 4403 Manhattan Dr., Jackson, Miss. 39206. Tel: (601) 366-2076. Pres.: Tim Whitsett; VP: Chick Churchhill, Admin'r: Janis R. Whitsett.  
 Branch: New York, N.Y., 720 Fifth Ave. Suite 705. Zip: 10019. Contact: Rick Talmadge.  
 Int'l branches: England.  
 Int'l reps.: Australia (Rondor), Austria, Germany & Swit-zerland (Global), Benelux (Dutchy), New Zealand (Rondor), Scandinavia (Sweden Music).  
 Widget Publ'g (BMI) (div. of Widget Rec'g Inc.), PO Box 2448, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Pres. & Prof. Mgr.: Ron Ballew.  
 Widmont Music (ASCAP), see April/Blackwood.  
 Wilco Publ'g Inc. (BMI), see Copyright Serv. Bureau.  
 Shane Wilder Music (BMI), 1680 N. Vine St., Suite 313, Hollywood, Calif. 90028. Tel: (213) 467-1958. Pres.: Shane Wilder.  
 Int'l branches: Germany, Ireland, UK.  
 Wild Sanctuary (BMI), 680 Beach St., No. 411, San Fran-cisco, Calif. 94109. Tel: (415) 673-4544. Cable: DOOBYDOO. Pres.: Bernie Krause, VP: Sid Goldstein.  
 Wild Woman Music (ASCAP), see Martin Cohen.  
 Wilhos Music (BMI), PO Box 3443, Hollywood, Calif. 90028. Tel: (213) 291-0539. Pres. & Gen. Mgr.: Willie E. Hoskins Jr.  
 Wiljex Publ'g Co. (ASCAP), see Con Bro.  
 David Wilkes Music Corp. (BMI), see Copyright Serv. Bureau.  
 Will-Du Music Publ'g Co. (BMI), 833 N. Orange Grove Ave., Los Angeles, Calif. 90046. Tel: (213) 653-8358. Gen. Mgr.: Lou Dulfon.  
 Branch: New York, N.Y., 401 W. 56 St., Suite K. Zip: 10019.  
 Slim Willet Music (BMI), see Copyright Serv. Bureau.  
 Don Williams Music, see T.B. Harms—Vogue.  
 Don Williams Music Group, 1888 Century Park E., No. 1222, Los Angeles, Calif. 90067. Tel: (213) 556-2458. Owner & Gen. Mgr.: Don Williams; Prof. Mgr.: Gloria Jackman.  
 Dootsie Williams Publ'ns (BMI) (formerly Dooto Inc.), 800 W. First St., Los Angeles, Calif. 90012. Tel: (213) 628-7768. Pres. & Prof. Mgr.: Dootsie Williams; Gen. Mgr.: Jo Williams.  
 Jerry Williams Music (BMI), see Mietus & 20th Century.  
 Parker Williams Music (BMI), see April/Blackwood.  
 Williamson Music Inc. (ASCAP), see Chappell.  
 Willis Music Co. (SESAC), 7380 Industrial Rd., Florence, Ky. 41042. Tel: (606) 283-2050. Pres.: Edward R. Cran-ley, Controller. Fred N. Dittich.  
 Willong Music (BMI), see Pickwick.  
 Wilmit Music Prod'rs (BMI), Box 67, Rt. 7, Ridge Rd., Co-lumbus, Miss. 39701. Pres.: W.B. Mitchell.  
 Wilogarston Music (ASCAP), see Brother.  
 WillSing Music Publ'rs (BMI), Box 100-N. RFD 3, Stuart, Va. 24711. Tel: (703) 694-6128. Pres. & Gen. Mgr.: John F. Williams; Prof. Mgr.: Frank W. Singleton.  
 Wilsons (ASCAP), PO Box 66558, Seattle, Wash. 98166. Tel: (206) 246-9400.  
 Wilson/Kolber Music (ASCAP), see Kolber Publ'g



Marty Wilson Co. (BMI), see Chappell  
 Ron Wilson Music Prod'ns (BMI), PO Box 285, Beverly Hills, Calif. 90213. Tel: (213) 935-0355. Pres. Ron Wilson.  
 Tony Wilson Music Ltd. (ASCAP), see Fourth Floor  
 Wil-Too Music (ASCAP), 2405 Pennington Bend Rd., Nashville, Tenn. 37214. Tel: (615) 883-2457. Pres. Tom Wilkerson.  
 Wind Breeze Music Ltd. (ASCAP), see Sidney A. Seidenberg  
 Windchimes Music Inc. (BMI), see House of Gold.  
 Winddecor Music (BMI), see Bruce Cohn.  
 Windrow Music Publ'g Co. Inc. (BMI), 809 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3211. Pres.: Pete Drake, Gen. Mgr. Rose Trimble.  
 Winds & Dragons Publ'g Co. (BMI), see R.A. Hodge.  
 Windsea Music (BMI), see Cherry Lane  
 Windsor Music Co. (BMI), see Newport.  
 Windstar Music (ASCAP), see Cherry Lane  
 Windy City Music Co., see T.B. Harms—Harry Von Tilzer.  
 Windy Jenny Music (BMI), see Cherry Lane.  
 Mike Wing Music Publ'g (BMI), PO Box 171, Bellevue, Wash. 98009. Tel: (206) 828-3642. Owner: Mike Wing.  
 R. P. Winkelman Songs (ASCAP), see Bruce Cohn.  
 Winnor Music Inc. (BMI), see Edwin H. Morris.  
 Winner Music (BMI), c/o International Rec'g Co., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: Leonard March.  
 Winsor Music (BMI), see Bug.  
 Winter Blues Music Inc. (BMI), see Organic Mgmt.  
 Winthrop Rogers (ASCAP), see Boosey & Hawkes.  
 Wishbone Music (ASCAP), see Skyhill & Don Williams.  
 Within Reach Music (ASCAP), see Martin Cohen  
 Wizardom Music Co. (ASCAP), 11 Harrison Court, South Orange, N.J. 07079. Tel: (201) 762-2504. Pres.: Jimmy Wisner; Gen. Mgr.: Jane Berson.  
 Lanny Wolfe Music (SESAC), see John T. Benson.  
 Wonderland Music Co. Inc. (BMI), see Walt Disney.  
 Curtis Wood Music (ASCAP), 1010 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-8076. Pres. Curtis Wood.  
 Wooden Bear Music (ASCAP), see Big Heart.  
 Wooden Nickel Music Inc. (ASCAP), 9465 Wilshire Blvd., Suite 820, Beverly Hills, Calif. 90212. Tel: (213) 550-1010. Pres. James Golden; VP: Bill Traut.  
 Woodglen Publ'ns (BMI), PO Box 35855, Houston, Tex. 77035. Tel: (713) 499-5943. Owner & Gen. Mgr. Dan Mechura Sr.  
 Woodmont Music (BMI), see Valgroup.  
 Woodrich Publ'g Co. (BMI), George Wallace Park Dr., Lexington, Ala. 35648. Tel: (205) 247-3983. Pres. Gen. & Prof. Mgr.: W.P. Richardson  
 Int'l rep.: UK (Dick James).  
 Woodside Publ'g Co. (BMI), see Earl Miles.  
 Woolfsongs Inc. (BMI), see 20th Century & Rondor (certain copyrights).  
 Woolnough Music (BMI), see Rondor.  
 Woomeera see Jasper.  
 Word Inc. (ASCAP), 4800 W. Waco Dr., Waco, Tex. 76710. Tel: (817) 772-7650.  
 The Word of God Music (BMI) (div. of Charismatic Renewal Servs. Inc.), PO Box 8617, Ann Arbor, Mich. 48107.

Tel: (313) 761-8505. Pres.: George Martin; Dir.: James J. Cavnar; Mng. Ed.: Mark P. Mathias  
 Working Mans Music (BMI), 155 Walton-Nicholson Pk., Walton, Ky. 41094. Tel: (606) 356-3928. Pres.: Gen. & Prof. Mgr.: George W. Napier.  
 World Library Publ'ns Inc. (SESAC), 2145 Central Pkwy., Cincinnati, Ohio 45214. Tel: (513) 421-1090.  
 World Music Inc. (ASCAP), 18 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-6230. Pres.: Sammy Kaye; Prof. Mgr.: Marie Garbarine.  
 World Song Publ'g Inc. (ASCAP), see Interworld.  
 World War III Music (BMI), see Mighty Three.  
 World Wide Music Inc., 1300 Division St., Nashville, Tenn. 37203. Tel: (615) 256-7543. Pres. & Gen. Mgr.: Calvin H. Everhart.  
 Worldwide Music Publ'rs & Dists., 1966 Broadway, New York, N.Y. 10023. Tel: (212) 724-4212. Pres.: Eric Fletcher.  
 Int'l firms represented: Musica Rara (UK); Antico. Mapa Mundi, Emerson, Pro Musica.  
 Worldwide Music Servs. Inc. (ASCAP), see TRO.  
 Worthless Music (ASCAP), see JEDO & Chappell.  
 Worthy Music Co., 1909 Ave. K, Brooklyn, N.Y. 11230. Tel: (212) 377-4321. Owner: Gil Snapper.  
 Wren Music Co. Inc. (BMI), see Edwin H. Morris.  
 Writeahit Music (ASCAP), see Needahit.  
 Writers Music Publ'g Co. (BMI), see April/Blackwood.  
 Writer's Night (ASCAP), PO Box 22635, Nashville, Tenn. 37202. Tel: (615) 383-8318.  
 Writing Table Music Co. (ASCAP), see Spaceark Ents.  
 Wrytne Music Ltd. (PRS), see Copyright Serv. Bureau.  
 Wynne Music Corp. (ASCAP), see Copyright Serv. Bureau.  
 Wynwood Music (BMI), see Dawn Prod'ns

**Y**

Yahnita Music (BMI)—Mgr.: Gwendolyn Dennison—see Capaquarius  
 Yahweh Tunes Inc. (BMI), see Copyright Serv. Bureau.  
 Yankee Dog Music (ASCAP), see Copyright Serv. Bureau.  
 Yankee Hillbilly Music (BMI), see Bug.  
 Yankee Ingenuity (BMI), see Copyright Serv. Bureau.  
 Yankee Rose Music (ASCAP), see Martin Cohen.  
 Yarvar Music Co. (ASCAP), see Four Grand.  
 Yatahey Music (BMI), PO Box 31819, Dallas, Tex. 75231. Tel: (214) 690-4155.  
 Yatta Songs (BMI), see Ivan Mogull.  
 Ybarra Music (ASCAP), PO Box 665, Lemon Grove, Calif. 92045. Tel: (714) 462-6538. Owner: Richard Braun.  
 Yeah Inc. (ASCAP), see Rondor.  
 Year Round Music Co. (BMI), see 20th Century.  
 Yellow Bee Music (BMI) (div. of Yellow Bee Prod'ns Inc.), 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Perls.  
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City 1 Stop, 1810 W. Venice Blvd. Zip 90006. Tel: 737-7759. Owner Sam Billis; Mgr. Sol Zamek, Buyers Supervisor, Todd Ramcke; Albums, David Hoeltje, Tape, Gary Strong. (Rec. & Tape OS & E) (SEE ADVERTISEMENT)  
Frank Cooke Ents., 8052 Vineland Ave., Sun Valley 91352. Tel. 767-3205. Owners Frank & Tony Cooke. (Rec. & Tape D)  
Rec. labels: Cambridge, Chalfont, Citadel, Delos, Delos-FY, Desmar, Desmar IPA, Ensayo, Experiences, Anonymes, Gateway Dance, Genesis, Grenadilla, Haydn Society, Impromptu (Shony Alex Braun), Lyrichord, Pandora, Pelican, 1750 Arch, Telarc, Titanic  
Tape lines: Advent, Connoisseur Society, In Sync. (SEE ADVERTISEMENT)  
Discos Latin Int'l Inc., 1646 S. Vermont Ave. Zip: 90006. Tel. 734-1527. Owner Jose Garcia, Mgr. Oscar Boliver. (Rec. & Tape D)  
Branches: Hialeah Garden (Miami Metropolitan Area), Fla., Chicago, Ill., Fernando Vian.  
Rec. labels: Fono Rex, Latin Int'l, Microfon, Pega.  
Tape lines: Same as rec. labels.  
Distribution By Dave, 7220 Owensmouth Ave., Suite 103, Canoga Park 91303. Tel. BB7-7930. Mgr. & Buyer Dave Peters. (Rec. & Tape D—religious prod. only)  
Rec. labels: Asylum, Birdwing, Birthright, Bread N Honey, Calvary, Capitol, Chico Holiday, Columbia, Continental Singers, Cream, Cross Country, Day Spring, Dean Brown, Dynamic, Good News, Greentree, Heart Song, Heart Warming, Herald, Hi, Hobbs, Impact, Jimmy Swaggart, John Hall, Ken Copeland, Koala, Lamb & Lion, Light, Lightship, MCA, Manna, Maranatha, Master Disc, Mercury, Messianic, Mighty Wind, Milk & Honey, Myrrh, New Life, New Pax, New Song, New World, Paragon, Paul Johnson, Ranwood, Republic, Shalom, Singcord, Skylite, Solid Rock, Sunrise, Sparrow, Star Song, Tempo, United Artists, Vesper, Warner, Word  
Tape lines: Same as rec. labels  
Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Suite 916, Hollywood 90028. Tel. 462-7473. TWX: (910) 321-4063. Cable FERMATACAL. Owner: Enrique Lebendiger, Mgr. Debora Frenkiel (Rec. I)  
Rec. Labels imported: Discos Premier, Fermata, Imports/Som, Peralta, Pick, RGE, Som/Major, Young (all Brazil)  
G & G Rec. Dist's., see Musica Latina.  
Global Rec. Ents., PO Box 49345, Zip: 90049. Tel: 995-8627. Pres.: Randy Hoffman. (Rec. & Tape D)  
Distributes cut-outs, close-outs, deletions, accessories, videotape & imports.  
Greenworld Recs., 23703 Madison St., Torrance 90505. Tel: 373-8947. Telex: 181B92. Mng. Drs.: Steve Boudreau, William Hein; Avant Garde Repertoire Mgr. Archie Patterson; New Wave Repertoire Mgr.: Wesley Hein. (Rec. D, I & E)  
Labels: All Ears, Out Music, Ralph, Random Radar, Red, Siren, Windspell.  
Labels imported: Affinity (UK), Albert (Australia), Ambient (UK), Bead (UK), Bocaccio (Spain), Carrere (France), Champagne (Australia), Chapa (Spain), Charisma (UK), Charly (UK), Cinevox (Italy), Clearlight of Jupier (Australia), Cobra (France), Cramps (Italy), Demos (Denmark), Digit (Finland), Dischi Ricordi (Italy), Divergio (Italy), EMI (Australia, Finland, Italy, Netherlands, Sweden), Electric (UK), Energy Discs (Canada), Ensign (UK), Fetish (UK), Golden Hour (UK), Gong (Spain), Gull (UK), Hi-Hat (Finland), If (France), Industrial (UK), Infinity (Australia), Invisible (France), LTM (France), Love (Finland), MNW (Sweden), Manifest (Sweden), Mercury (Netherlands, UK), Mistlur (Sweden), Movieplay (Spain), Mushroom (Australia), Neutron Star (Australia), Numero Uno (Italy), Obscure (UK), Pathe Marconi (France), Philips (Italy, Netherlands, UK), Polydor (Canada, Italy, Netherlands, UK), Pye (UK), RCA (Italy), Re (UK), Silence (Sweden), Sordide Sentimental (France), Svenska Love (Sweden), Tapioca (France), Track (UK), Ultima Spiaggia (Italy), Valentim de Carvalho (Portugal), Vertigo (Netherlands, UK), WWA (UK), Zen (Japan) (SEE ADVERTISEMENT)  
Handleman Co., 1544 N. Knowles Ave. Zip: 90063. Tel. 261-0268. Mgr. George Rosenjack; Buyer Anita Ortez. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area), Mich.  
House of Falcon Inc./ARV Rec. Sales, 2722 W. Pico Blvd. Zip: 90006. Tel. 731-7247. Mgr. Sara Segovia; Promo: Juan Vila. (Rec. & Tape D)  
Home office: McAllen, Tex. (Rec. & Tape D, OS & RJ)  
Labels: ARV Int'l, Falcon, Ric.  
Inspirational Music, 1810B Parthenia St., Northridge 91329. Tel. 987-2911. Owner, Mgr. & Buyer: Hugh H. Edwards. (Rec. & Tape D)  
Distributes major religious labels.  
International Rec. Sales, 2820 W. Pico Blvd. Zip: 90006. Tel. 731-2331. TWX: (910) 321-4539. Gen. Mgr.: Andre Fontyn. (Rec. I & E)  
Int'l branch: Netherlands.  
Labels imported: Coreco (Netherlands), Haast (Netherlands), Kilgaron (UK), Plurex (Netherlands).  
J F & H Recs., 975 W. 43 Pl. Zip: 90037. Tel. 231-0518.

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Owners: Jeraldine Feltus, Jerry Hooks; Mgr. Jeraldine Feltus. **(Tape I & E)**  
**Lines imported:** Flyright (UK), Sonet (Denmark), Today (UK).  
**Jem Recs. West Inc.**, 18624 Topham, Reseda 91335. Tel: 996-6754. Gen. Mgr. Bob Say; Mgr. Mark Ferjulian. **(Rec. & Tape D & I)**  
**Home office:** South Plainfield, N.J., Jem Recs. Inc. (See for prod. distributed)  
**John's Music**, 11020 S. Main St. Zip: 90061. Tel: 755-1165. Owner John L. Jackson; Mgr. Marie Jackson; Buyers: Singles, Marie Jackson; Albums & Tape: John L. Jackson. **(Rec. & Tape OS)**  
**Kandamerica Inc.**, 5134 Walnut Grove Ave., San Gabriel 91776. Tel: 286-6611. Telex: 675337. Pres.: Toshi Fujimoto; VP: Birgitta Landmark; Mgr.: Y. Ujije. **(Rec. & Tape I & E)** (SEE ADVERTISEMENT)  
**Kester Mktg.**, 14614 Lanark, Panorama City 91402. Tel: 781-5488. TWX: (910) 495-1138. **(Rec. & Tape D, R, I & E)**  
**Distributes cut-outs.** (SEE ADVERTISEMENT)  
**Licorice Pizza Inc.**, 1747 Flower St., Glendale 91201. Tel: 240-6290. Owner: Jim Greenwood; Purchasing Dir.: Jana Brooks; Singles Buyer: Cary Mansfield. **(Rec. & Tape OS)**  
**M C A Dist'g Corp.**, 11312 Penrose St., Sun Valley 91352. Tel: 768-3200. Reg'l Dir.: Des Moines Green; Branch Mgr.: Les Silver. **(Rec. & Tape D)**  
**Rec. labels:** Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
**Tape lines:** Same as rec. labels  
**Marsal Prod'ns**, 2854 W. Pico Blvd. Zip 90006. Tel: 737-7771. **(Rec. & Tape D, OS, I & E)**  
**Home office:** San Antonio, Tex. (See for prod. distributed)  
**Molaman Rec. Dist'g**, 1650 21 St., Santa Monica 90404. Tel: 828-4295. Pres. Steve Gabor. **(Rec. & Tape OS & RJ)**  
**Musica Latina Inc. (G&G Rec. Dists)**, 2360 W. Pico Blvd. Zip: 90006. Tel: 385-2151. **(Rec. D, OS & RJ; Tape D)**  
**Rec. labels:** Ansonia, Arcano, Belter, Caytronics, Columbia, Discolando, Fuentes, Kubaney, Latin Int'l, Miami, Modiner, Orion, Panart, Parnaso, Regal, Remo, Rico, Rico-Vox, Son Art, Sono Lux, Sono Mex, Sono Radio, Top Hits, UA Latino, Velvet, El Zarape.  
**Tape lines:** Same as rec. labels.  
**Musical Recs. Co./Musical Tapes Inc.**, 2958 W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. **(Rec. & Tape D)**  
**Home office:** Miami, Fla.  
**Rec. labels:** Bueno, Dila, Discuba, Eco, Eli, Musart, Musidisc, Peerless.  
**Tape lines:** Same as rec. labels.  
**Musical Tapes Inc.**, see Musical Recs. Co./Musical Tapes Inc.  
**Music Brokers (div. of Rainbow Inds. Inc.)**, 2576 W. Pico Blvd. Zip: 90006. Tel: 386-4937. Owner: Webber & Assocs. Inc.; Mgr.: Hugh M. Behr; E Mgr.: Robert

McNellis; Albums & Tape Buyer: Helen Flower. **(Rec. & Tape D, OS & E)**  
**Distributes cut-out & overstock albums & tape.** (SEE ADVERTISEMENT)  
**Phono Rec. Dist'g Corp.**, 6425 Hollywood Blvd., Hollywood 90028. Tel: 464-4795. **(Rec. & Tape D)**  
**Rec. labels:** Hitbound Int'l, Shaffer, Sky High, Super Star.  
**Tape lines:** Same as rec. labels.  
**Pickwick Int'l Inc., Distribution Div.**, 9420 Telfair Ave., Sun Valley 91352. Tel: 875-3960. Branch Mgr. Bill Shaler; Opns. Mgr. Dennis Garvey; Sales Mgr. Rick Lacovara; Mktg. Coord. Paula Swartz; Buyer: Rich Lockwood. **(Rec. & Tape D)** **(Rec. & Tape RJ as Pickwick Int'l Inc., Rack Servs. Div.)**  
**Home office:** Minneapolis, Minn.  
**Rec. labels:** AVI, Ala, Argo, Arista, Buddah, CIME, CTI, Chrysalis, Deram, First American, GRP, Great North-western, Hi, Hob, Kudu, Laff, Le Joint, London, Mid-song, Mushroom, Music Is Medicine, L'Oiseau-Lyre, Ovation, Pacific Arts, Parrot, Passport, Piccadilly, Potato, Savoy, Sesame Street, Sun, Talisman, Telefunken, Threshold, Tomato, Treasury, UKS, Versatile.  
**Tape lines:** AVI, Ala, Argo, Arista, Buddah, CTI, Chrysalis, Deram, GRP, Hi, Hob, Kudu, Laff, Le Joint, London, Midsong, Mushroom, Ovation, Pacific Arts, Parrot, Savoy, Sesame Street, Sun, Threshold, Versatile. (SEE ADVERTISEMENT)  
**Pickwick Int'l Inc., Rack Servs. Div.**, 7100 Tujunga Ave., North Hollywood 91605. Tel: 764-5050. Prod. Mgr.: Paul Buetell; Sales Mgr.: Ray Reed. **(Rec. & Tape RJ)** **(Rec. & Tape D as Pickwick Int'l Inc., Distribution Div.)**  
**Home office:** Minneapolis, Minn.  
**PolyGram Dist'n Inc.**, 6255 Sunset Blvd., Suite 624. Zip: 90028. Tel: 466-4571. Reg'l VP: Emiel Petrone; Branch Mgr.: Kenny Hamlin; Sales Mgr.: Larry Smith. Depot: 11330 Sherman Way, Sun Valley 91352. Tel: 765-9650. Opns. Mgr. Dale Johnson; Ass't Opns. Mgr. Bob Reidy. **(Rec. & Tape D)**  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Lmeight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
**Tape lines:** Same as rec. labels.  
**Promo Rec. Dist'g Co. Inc. (Rec. & Tape D)**—Tel: 884-8668. Contact: David Greenman—see listing in Paterson, N.J., for prod. distributed.  
**Pyramid Dists.**, 527 Hill St., Santa Monica 90405. Tel: 399-2222. **(Rec. D)**  
**Labels:** Cheops, SRI, Unity.  
**R C A & A&M & Assoc'd Labels**, 6363 Sunset Blvd., Hollywood 90028. Tel: 468-4066. Reg'l Sales Dir. Bill Graham; Branch Sales Mgr. Jim Bego; Sales Mgr. Bill Meehan. **(Rec. & Tape D)**



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**Tapel lines:** Same as rec. labels.

Record Mdsq. Co. Inc., 1525 S. Berendo St. Zip 90006  
 Tel: 385-9161. Pres.: Sid Talmadge. (Rec. & Tape D), (Rec. & Tape OS, RJ & E as Record Rack Serv.)

Branches: San Francisco, Calif., Denver, Colo.  
 Labels: Abkco, All Platinum, Alston, Ameraba, Amherst, Arctic, Bang, Barnaby, Brunswick, CTI, Cash, Cat, Chimneyville, Claridge, DJM, Dakar, Dana, Dash, Disneyland, Dore, Drive, Era, Fantasy, Fiesta, 49th State, GRT, Glades, Gold Plate, Gordy, H&L, Hi Oldies, Hitsville, Improv, JAS, Jamie, Janus, Kayvette, Kudu, LA, Mainstream, Malaco, Marlin, Metronome, Milestone, Mojo, Motown, Old Town, Original Sound, Phil-L-A. of Soul, Phoenix, Prestige, Private Stock, Produgal, Rare Earth, Roulette, Salvation, Sesame Street, Shadybrook, Shield, Soul, Sound Bird, Specialty, Stang, Stax, Sundt, TK, TMS, Tamlam, Three Brothers, Tomato, Turbo, Vibration, Weird World, West End.

**Tapel lines:** Abkco, Bang, Brunswick, CTI, Cat, Dakar, Hob, Kudu, Mainstream, Marlin, Metronome, Milestone, Motown, Original Sound, Prestige, Rare Earth, Salvation, Soul, Tamlam, Three Brothers, TK (SEE ADVERTISEMENT)

Record Rack Serv., 1532 S. Berendo St. Zip 90006. Tel: 487-6440. Owner: Sid Talmadge; Gen. Mgr.: Malcolm Talmadge. (Rec. & Tape OS, RJ&E), (Rec. & Tape D as Record Mdsq. Co. Inc.) (SEE ADVERTISEMENT)

Record Sales Co. Inc., 1015 Isabel St., Burbank 91502. Tel: 849-4671. Owner: Al Sherman; Mgr.: Dick Ceja; Sales: Jim Wilson (Rec. D), (Rec. & Tape E as Aldisc Int'l)  
**Rec. labels:** A/S, Alshire, Aria Senza Voce, Audio Spectrum, Azteca, Grit, Oscar, Peter Rabbit, Somerset, Stereo-Fidelity.

Record Shack of Los Angeles, 300 W. Carob Ave., Compton 90220. Tel: 537-7000. Branch Mgr.: Howard Schmuckler. (Rec. & Tape OS, I & E)

Home office: Woodside (New York Metropolitan Area), N.Y., Record Shack of New York City Inc. (SEE ADVERTISEMENT)

Records Ltd. Import/Export, 2818 W. Pico Blvd. Zip 90006. Tel: 737-2611. (Rec. D, OS, I & E)

Labels: AEI, Broadway Baby, Entr' Acte, Starlog, THT, Saturn Ents., 2707 W. Pico Blvd. Zip 90006. Tel: 737-0616. Pres.: Gale Phelps; Mgr.: Ken Richmond; Buyer: Jack Frost. (Rec. OS, I & E)

Sound Music Sales, 2546 W. Pico Blvd. Zip 90006. Tel: 381-6054. Owner: M.J. Pinto, Gen. Mgr.: Jerry Eggert; Buyer: Duncan Brown. (Rec. & Tape OS & E)

M. Stewart & Co., 10289 W. Pico Blvd. Zip 90064. Tel: 879-0644. Pres.: Mendel Stewart; Export Mgr.: Louise King. (Rec. & Tape E)

Sun State Music Dists. Inc., 2654 W. Pico Blvd. Zip: 90006  
 Tel: 383-4137. Mgr.: George Morte; Buyers: George Morte, Ted Ray. (Rec. & Tape OS)

Trackdown Rec. Dists., 5658 Irvine Ave., North Hollywood 91601; 8409 Remmet, Canoga Park 91304; 1113 1/2 Beachwood Dr., Hollywood 90038. (Rec. & Tape D, OS, RJ, I & E)

Home office: Chicago, Ill. (See for prod. distributed)  
 Ultra Specialty Inc., 20700 Belshaw Ave., Carson 90746. Tel: 979-0338. Cable: ULTRASPEC. Telex: 1945666  
 Ultraspec Crsn. Pres. Don Wong; Pres. Ultraspec Int'l: Gary Lyle; VP Mktg.: Bill Dawson.  
**Exports:** CBS cassette & 8-tr. tape, du Pont chromium film, Ultrasonic film splicers.  
**Imports:** Ultrasound consumer tape prods.

W I L D. See World Independent Label Dists.

Warner/Elektra/Atlantic Corp., 3330 Warner Blvd., Burbank 91505. Tel: 843-6311. Pres.: Henry Droz. Local branch: 4510 Vanowen St., Burbank 91505. Tel: 849-3941. Mgr. George Rossi. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Fonnadur, Little David, Loma, Manticore, Nipper, Oneness, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
**Tapel lines:** Same as rec. labels.

Well-sound One Stop, 11254 Blythe St., Sun Valley 91352. Tel: 765-7303. Owner: George A. Blackwell Jr.; Mgr.: Kay Thomas; Buyers: Singles, Terry Blackwell, Albums, Mike Blackwell, Tape, Gwendolyn Blackwell. (Rec. & Tape OS)

West Coast Music Sales, 727 Venice Blvd. Zip: 90015. Tel: 748-5591. Owner, Mgr., Singles, Albums & Tape Buyer: Joel Miller. (SEE ADVERTISEMENT) (Rec. & Tape OS)

World Independent Label Dists. (WILD), 3711 W. Pico Blvd. Zip 90019. Tel: 733-7131 (Rec. & Tape D)  
**Rec. labels:** Brownstone, Cordak, Essar, Reynolds.  
**Tapel lines:** Same as rec. labels.

Y S L Recs., PO Box 8330, Van Nuys 91409; 18308 Rayen St., Northridge 91325. Tel: 886-4432. Pres.: Brian Ashley. (Rec. D & I—Japanese prod. only)

● **POMONA (Area Code 714)**

Corsair-Continental Corp., 1433 E. Mission Blvd. Zip: 91766. Tel: 629-0814. VP & Gen. Mgr.: Larry W. Berger. (Rec. D & E)

Distributes all square & round dance labels.

● **ROSEVILLE (Area Code 916)**

Le-Jc Recs. (River City Recs. Inc.), 212-F Harding Way. Zip: 95678. Tel: 782-7348. Owners: John Radakovitz, Ed Lewis. (Rec. & Tape OS & RJ)

● **SAN DIEGO (Area Code 714)**

EURPAC San Diego Inc. (div. of EURPAC Serv. Inc.), 9360-62 Cabot Dr. Zip 92126. Tel: 566-7661. Mgr.: Thom Brown; Buyer: Myrt D'Onofrio. (Rec. & Tape OS, RJ & E—civilian & military sales).

Folk Arts Rare Recs., 3611 Adams Ave. Zip: 92116. Tel: 282-7833. Owners: Lou & Virginia Curtiss; Mgr.: Lou Curtiss; Buyers: Singles, Wilmer Watts; Albums, Ishman Bracy. (Rec. D)

Labels: ARC, Advent, Banner, Black Patti, Black Swan, Blues Classics, Challenge, Champion, Claxnola, Clear-tone, Conqueror, Continental, Crazy Water, Dial, Dill-pickle, Domino, Gennett, Gilikin, Globe, Grey Gull, Herwin, Homestead, Hytone, Jewel, Khrome Kazoo, Little Wonder, Lyric, Madison, Melotone, Milestone, Moxie, Munchkin, Muse, Muskadine, Noble Turkey, Nome, Okah Oriole, Paramount, Perfect, Phonolamp, Phontippia, Pickle, Puritan, Pyrzqxl, Quadling, Radiex, Regal, Romeo, Scoodler, Silvertone, Supertone, Van Dyke, Vintage, Vocalion, Zonophone.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

All Rec. Serv., 425 Alice St., Oakland 94607. Tel: 465-4783. Owners: Michael S. Paikos, Robert Sarenpa; Mgr.: Singles, Albums & Tape Buyer: Sandy Skeie. (Rec. OS & E; Tape D, OS & E)

**Tapel lines:** GRT catalog.  
 Back Room Rec. Dist'g Co. (div. of Arhoolie Recs.), 10341 San Pablo Ave., El Cerrito 94530. Tel: 525-4996. Pres.: Chris Strachwitz; Mgr.: Singles, Albums & Tape Buyer: Bob Greenberg; Sales & Promo: Bob Greenberg, John Swift, Jeff Alexson. (Rec. D & I, Tape D)

**Rec. labels:** Advent, Arhoolie, Azteca, BRI, Baker, Bandy, Bay, Berkeley Rhythm, Bertram Int'l, Blue Goose, Blues Classics, Blues Maker, Briar/Sierra, Broadway, Bullfrog, Cabbage, Collectors Classics, Country Turtle, County, Crazy Cajun, Crown, D, DLB, Davis Unlimited, Delmark, Oemo, Disco Grande, Doric, Eckerworks, Esca, F&W, Flying Crow, Flying High, Flyright, Folk Legacy, Folklyric, Folkways, Freckle, Fretless, Front Hall, Gaviota, Goldband, Golden Country, Grass Mountain, Grassound, Helios, Herwin, Hot Times in Tucson, Hush, Iron Horse, JEMF, Jack Rabbit, Jalyn, Jessup, Jin, Juke Joint, Kaleidoscope, Kaleidoscope, Kiamichi, Kicking Mule, King Bluegrass, Kris, La Louisianne, Lanor, Lariat, Lehua, Lemco, Lion & Lamb, Lira, Lo Ball, Long Sleeve, Maggie, Maison de Soul, Mamlush, Mardi Gras, Minstrel, Missouri Friends of Old Time Music, Mr. Blues, Montel/Michelle, Muskadine, NCTA, Night-hawk, Norteno, Old Homestead, Old Timey, Omac, Outlet, Owl, P-Vine, Pearl, Philo, Physical, Pine Mountain, Pine Tree, Puritan, Ramblin', Rebel, Red Clay, Revonah, Ridge Runner, Roi de Blues, Roots, Rounder, Safo, Seventy Seven, Shiloh, Sierra/Briar, Smoky Mary, Solid Smoke, Sombbrero, Sonet, Sonet/Spacely, Son-yatone, Specialty, Spivey, Steel Guitar Club, Stoneway, Storyville, String, Sugar Hill, Swallow, Teardrop, Temple, Thunderhead, Top Soil, Trix, Troika, Troubadour, Veeco, Voyager, Wagon Tracks, Westwind, Windham Hill, Yazoo

**Rec. labels imported:** America (France), Festival (France), Musidisc (France), RCA (France), Swaggie (Australia).



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**Tape lines:** Arhoolie, Maison de Soul, Rounder.  
 Rick Ballard Music, PO Box 5063, Berkeley 94705. Tel: 849-3852. Owner: Rick Ballard. (Rec. D, I & E)  
**Labels:** Adelphi, Aeco, Airborne, Ak Ba, All Seasons, Andrew's Music, Arcana, Asha, Aten, Auricle, B.I.J.A. Boobob, Bee Hive, BetCar, Big City, Birth, Bisharra, Black Fire, Briko, Carousel, Composer's Collective, Contemporary, Dobre, Emanem, Evidence, FKT, Fourth Stream, Freelance, Gramercy 5, Grapevine, Grits, Hat Hut, Hugo's Music, IBMS, IPS, Ibedon, Improvising Artists, Independent, India Navigation, JCOA, Jam Session, Jazz a la Carte, Jim Lowe, Kabell, Kromel, Labor, Laissez-Faire, Lovely, Madonna, Mary, Masterscores, Metalanguage, Moonbeam, Mozown, Musicworks, Mustevic, Nessa, New Jazz, Nimbus, Ninewinds, Omnisonid, Otic, PBR, PM, PZ, Parachute, Passin' Thru, Philly Jazz, Productions of Kharma, Progressive, Pyramid, Quark, Re-entry, Rise, SRP, Segue, Shiah, Strata-East, Sunrise, Survival, Sweet Earth, Tablighi, Third Street, 360 Music, Tiwa, Tomorrow Int'l, Trans Museq, Tribe, Trident, Triumph, Universal Justice, WATT, Wizard, World Artists, Zoar.

**Labels Imported:** Circle (Germany), Classic Jazz Masters (Sweden), Companhia Ind' de Discos (Brazil), Compendium (Norway), ECM (Germany), ENJA (Germany), FMP (Germany), Falcon (UK), First Heard (UK) Fluid (France), Horo (Italy), Ictus (Italy), Japo (Germany), Jazz Society (Sweden), Marge (France), Musica (France), Onari (Canada), RCA (France), Sackville (Canada), Saj (Germany), Saravah (France), Sonet (UK), Spottite (UK), Steeplechase (Denmark), Storyville (Denmark), Sun (France), Swing Classics (Sweden), Swing House (UK), Tax (Sweden), Timeless (Netherlands), Trio (Japan), Wave (UK), Yoko (Mexico).

**Bay Area Recs. & Tapes Express,** 760 Bryant St. Zip: 94107. Tel: 777-3870. Owners: Joe Gispán, Carroll Littlejohn; Mgr. & Buyer: Ed O'Neill. (Rec. & Tape OS, R, J & E)

**C B S Recs.,** 120 Howard St., Suite 740. Zip: 94105. Tel: 495-6910. Branch Mgr. Jerry Pitts. (Rec. & Tape D)  
**Rec. labels:** Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.

**Tape lines:** Same as rec. labels.  
**California Rec. Dist. Inc.,** 41 Brookdale Ave., San Rafael 94901. Tel: 459-0851. Sales Mgr. Walt Calloway; Promo. Mgr.: Ted Higashioka. (Rec. D)  
**Home office:** Glendale (Los Angeles Metropolitan Area), Calif.

**Labels:** Abattoir, Advent, Arcane, Archive of Folk & Jazz, Archive of Piano Music, Artist House, Ashtree, Audio Fidelity, Audio Rarities, Bean, Big Band Int'l, Big Town, CRD, Caedmon, Candice, Century, Chiaroscuro, Coco, Columbia Special Prods., Concert Disc, Concord, Corinthian, Counterpoint, Creative World, Criterion, Demand, Discus, Dooto, Electric Lemon, Everest, First Heard, Folkways, Fremont, Gala, Giants of Jazz, Glendale, Golden Age, Golden Era, Graffiti, Granite, Greentree, HNH, Harlequin, Hawaii Calls, History in Sound, IRDA, Jazz Treasury, King, Legacy, Los Angeles, Mark 56, Muskadine, Nessa, New Orleans Jazz, Nostalgia, Nostalgia Lane, Old Homestead, Olympic, Orion, Palm, Period, Plantation, Polaris, RGB, RVL-RDC, Radiola, Republic, Request, Retrospect, Revelation, Ridge Runner, Roper, Sackville, Sandcastle, Scala, Semaphore, Shoestring, Sounds, Sountrak, Standing Room Only, Stanton, Starday, Stash, Sun, Sunbeam, Survival, Syntonic Research, Tahiti, Taz-Jaz, Telarc, Testament, Tradition, Trix, Turnabout, Umbrella, Unicorn, Varese, Vox, Vox Box, World Jazz, Zafiro. (SEE ADVERTISEMENT)

**Capitol Recs.,** 185 Berry St., Suite 4805. Zip: 94107. Tel: 543-3202. (Rec. & Tape D)  
**Rec. labels:** Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.

**Tape lines:** Same as rec. labels.  
**China Books & Periodicals Inc.,** 2929 24 St. Zip: 94110. Tel: 282-2994. Mgr.: Henry Noyes. (Rec. I)  
**Branches:** Chicago, Ill.; New York, N.Y.  
**Imports from People's Republic of China.**

**City Hall Recs.,** PO Box 1B294, Zip: 94118; 254 Scott St. Zip: 94117. Tel: 431-4312/1050. Owner, Mgr. & Albums Buyer: Robin Cohn; Singles Buyer: Jeff Richardson. (Rec. D, I & E; Tape D)  
**Branches:** Beverly Hills (Los Angeles Metropolitan Area), Calif.; Seattle, Wash.

**Rec. labels:** AEI, AF, Ace of Spades, Adelphi, Advent, Aircheck, Ajax, Ajaz, Alternative Energy, Ambrosia, Arcadia, Aries, Audiophile, Audio Precision, Aviva, Bald Ego, Ballard, Bandstand, Bandy, Barrelhouse, Barron, Beet, Bent, Big Band Int'l, Big Star, Bio-Centennial, Biograph, Big Lives, Blue Angel Jazz Club, Blue Koala, Blue Lantern, Bomp, Bopalacious, Bountiful, Breakwater, Broadway, Broadway Baby, Bullfrog, CFH, CIF, Cachet, Cadillac, Cassandra, Celtic, Center, Charly, Chatham Square, Cianco, Club of Spade, Columbia Special Prods., Cook, Corinthian, Country Turtle, Cowboy Carl, Crown, Cue, Curtain Calls, Daffodil, Dirty Shame, Dreamstreet, DRG/Stet/Capitol, Eclectic, Ekotse, Emanon, Emily, Enigma, Escape, Eubie Blake, Euphonic, Fairmont, Famous Door, Fanfare, Fat Cat, Fidelity Sound, Filmscore, Flying Crow, Folk Legacy, Front Hall, GHB, GP, Giants of Jazz, Golden Age, Golden Era, Golden Legends, Good Time, Good Time Jazz, Grassroots, Green Linnet, Halcyon, Hamilton, Harrison, Hat Hut, Hefty Jazz, Hep, Herwin, Hidden Meaning, Historical, Hollywood Soundstage, Home Spun, Houndstooth, IAJRC, ID, Incheconin, Instant Joy, Interplay, Jamey Aebersold, Jazz Archives, Jazz Classic, Jazz Connoisseur, Jazz Guild, Jazzology, Jefferson, Jewel, Jim Taylor Presents, Joliet, Joyce, Juke Joint, Jump, June Appal, Kally-Ope, Kaydee, King, Laureate, Lee, Legends, Levathan, Library of Congress, Longhorn, Lumiere, Lunar 2, MF, MFC, Magi, Makossa, Mamlish, Master Jazz, Melodeon, Merry-makers, Messaround, Michigan Archives, Milneburg, Mr. Blues, Monmouth/Evergreen, Morningstar, Motherlode, Musicraft, Muskadine, NOJC, Natural Organic, Newworld, New Orleans, Nighthawk, Old Homestead, Onari, Original Cast, Origin Jazz Library, Outline, PMP, Painted Smiles, Pathfinder, Pelican,

Phoenix Jazz, Progressive, Pumpkin, Radio Archives, Radiola, Ram, Rambler, Rebecca, Release, Retrospect, Rhino, Rhino-Payola, Rollin' Rock, San Diego Jazz Club, Sandy Hook, Shadow, Shamrock, Shanachie, Smoky Mary, Solid Smoke, Sounds Reasonable, Sountrak, Southland, Spitalball, Spokane, Standing Room Only, Stardust, Starfire, Starlog, Stash, Straight Ahead, Sunbeam, Sunburn, Take Home Tunes, Take Two, Tandem, The Sirens, Totem, Traditional, Traveler's, Trix, Trout, Uptown Lowdown Jazz, Vantage, Virgin Vinyl, Wagon Tracks, Whid-Isle, Wild Eye, Wvins, World Jazz, Zim.

**Rec. labels imported:** AM (UK), Affinity (UK), Amigo (Sweden), Banff (Canada), Blackbird (Ireland), Black Panther (UK), Black Saint (Italy), Bluebeat (Germany), Blue Parrot (UK), CBS (UK), Capitol (UK), Chess (UK), Chiswick (UK), Claddagh (Ireland), Comhaitas (Ireland), DJM (UK), Dawn Club (Germany), Dial (UK), Dolphin (Ireland), EMI (UK), Eagan (Ireland), First Heard (UK), Flyright (UK), Fountain/Retrieval (UK), Frog (UK), Gael-Linn (Ireland), Grassroots (Australia), Hawk (Ireland), Jazz Galore (Italy), JSP (UK), Le Roi du Blues (Canada), London (UK), Lyric (Australia), MCA (UK), MCA Coral (UK), MGM (UK), Magpie (UK), Mulligan (Ireland), Oats (Ireland), Odeon (UK), Ogham (Ireland), Oldie Blues (UK), Oxford (Italy), Philips (UK), Polydor (Ireland), Pye (UK), RCA (UK), Rarities (Sweden), Red Lightning (UK), Red Vedette (Italy), Redwood (UK), Roller Coaster (UK), Route 66 (Sweden), Sackville (Canada), Shaskeen (Ireland), Silver Hill (Ireland), Soul Note (Italy), String (UK), Sun (UK), Sunset (UK), Swing House (UK), Syndicate Chapter (UK), Tara (Ireland), Topic (UK), Traler/Leader (UK), Transatlantic (UK), Triskel (Ireland), Union Pacific (UK), Unique Jazz (Italy), United Artists (UK), Vocalion (UK), World (UK), Xtra (UK).

**Tape lines:** Cachet, Charly, Columbia Special Prods., DRG, Fidelity Sound, Stet.

**La Val Dist. of California,** 121B Hollister Ave. Zip: 94124. Tel: 467-5157. Owner & Buyer: Brad Taylor. (Rec. & Tape D)

**Rec. labels:** Bay-Tone, Comedian Inc., La Val, Soul Set, Vic.  
**Tape lines:** Bay-Tone, Comedian Inc., La Val, Soul Set, Vic.

**M C A Dist'g Corp.,** 185 Berry St. Zip: 94107. Tel: 543-6880. Branch Mgr.: Guy Covington. (Rec. & Tape D)  
**Rec. labels:** Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.

**Tape lines:** Same as rec. labels.  
**Major Dist.,** 4191 First St., Space 10B, Livermore 94550. Tel: 455-686B. Mgr.: Don Thurman. (Rec. & Tape D & R)

**Home office:** Tukwila (Seattle Area), Wash.  
**Rec. labels:** Alshire, Camden, Disneyland, Pickwick, Stoneway.

**Tape line:** GRT  
**Playback equip. & phonographs:** BSR, Hitachi, Mitsubishi, Panasonic

**Accessories:** Batteries (Duracell), blank tape (Ampex).

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BASF, Memorex, Scotch), needles (Transcriber): Le-Bo, Vanco prods.

Mighty Fine Dist'g, 99 Park Ln., Brisbane 94005. Tel: 468-4000. Pres.: Sterling Lanier; Mgr.: Ferd Skribeleit; Buyers: Singles, Steve Scott; Albums, Barry Paschall. (Rec. OS)

Music People Inc., 1025 W. MacArthur Blvd., Oakland 94608. Tel: 653-5811. Pres.: Elliot Blaine; Exec VP & Gen. Mgr.: Jason Blaine; Buyers: Singles, Ken Hudson; Albums & Tape, Elliot & Jason Blaine. (Rec. & Tape OS)

Pacific Rec. & Tape Dists. Inc., 5800 Christie St., Emeryville 94608. Tel: 653-8727. Owners: Robert Saranpa, Michael S. Paikos, Sandy Skeie; Mgr.: Michael S. Paikos; Buyer: Tom Larson. (Rec. & Tape D)

Branch: Seattle, Wash.

Labels: AVI, Ala, Alligator, Alston, Artist House, Aural Explorer, Barnaby, Beserkley, Big Sound, Birthright, Blind Pig, Blues Spectrum, CMH, Canaan, Cat, Channel, Chanterelle, Charlie Parker, Chimneyville, Choice, Classic Jazz, Clouds, Con Brio, Cream, Creed, Dash, Dial, Discovery, End, Entr' Acte, Excello, Fantasy, Flying Fish, GNP Crescendo, GRT, Galaxy, Gee, Glades, Good News, Good Sounds, Gospel Roots, Gospel Truth, Hi, Inner City, Janus, Jewel, Jolie, Juana, Kayvette, Kenwood, Koko, LA, LRC, LS, Label 21, Laff, Lamb & Lion, Light, Mainstream, Malaco, Maranatha, Martin, Milestone, Mountain Railroad, Muse, Mushroom, Myrrh, NSD, Nashboro, Nessa, New Sound, Ode, Paragon, Paula, Prelude, Prestige, Pyramid, Ranwood, Riverside, Ronn, Roots, Roulette, Royal Flush, Seed, Seeds & Stem, Shadow, Shadybrook, Shock, Sierra/Bnair, Solid Rock, Sonet, Sound Bird, Specialty, Stax, Sunshine Sound, TK, Takoma, Texas Re-Card, Theresa, Timeless, Tomato, Vanguard, Versatile, Vesper, Visa, Waterhouse, Wee, Weird World, Word, Xanadu.

Parallax Corp., PO Box 838, Orinda 94663. Tel: 254-6300. Mgr. & Buyer: M.R. Phillips. (Rec. D)

Label: Orinda.

Pickwick Int'l Inc., Distribution Div., 375 Sutter, Zip 94108. Tel: 981-8787. Branch Mgr.: Jack Campbell. (Rec. & Tape D) (Rec. & Tape RJ) as Pickwick Int'l Inc., Rack Servs. Div.)

Home office: Minneapolis, Minn.

Labels: ASI, Argo, Arista, Aspekte, Big Sound, Buddha, CTI, Cherry, Chrysalis, Cime, Con Brio, Deram, First American, Freedom, GRP, Great Northwestern, Hi, Hob, Kudu, L'Oiseau Lyre, Le Joint, London, Midsong Int'l, Music Is Medicine, Novus, Ovation, Pacific Arts, Parrot, Passport, Picadilly, Potato, Roadshow, Savoy, Sesame Street, Seeds & Stems, TVLP, Talisman, Telefunken, Threshold, Tomato, UK. (SEE ADVERTISEMENT)

Pickwick Int'l Inc., Rack Servs. Div., 11 Gutterd Rd., Burlingame 94010. Tel: 697-6800. Sales Mgr.: Ted Lambeth. (Rec. & Tape RJ), (Rec. & Tape D as Pickwick Int'l Inc., Distribution Div.)

Home office: Minneapolis, Minn.

PolyGram Dist'n Inc., 1700 Montgomery St., Suite 211, Zip: 94111. Tel: 433-8755. Mgr.: Bill Follett. (Rec. & Tape D)

Home office: New York, N.Y.

Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, DeLite, DeutscheGrammophon, Emarcy, Festivo, Fontana, Lmelight, MGM, Mercury, Monument, Oasis, Parachute, Phillips, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.

Tape lines: Same as rec. labels.

RCA & A&M & Assoc'd Labels, The Showplace, Suite 441, 2 Kansas St. Zip: 94103. Tel: 864-7900. Sales Mgr.: Charlie Rice. (Rec. & Tape D)

Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.

Tape lines: Same as rec. labels.

Record Mdsq. Co. Inc., 70 Dorman Ave., No. 3, Zip: 94124. Tel: 285-0959. Sales Mgr.: Earl Martis; Promo. Mgr.: Larry Karp. (Rec. D)

Home office: Los Angeles, Calif.

Labels: Abkco (singles), Brunswick, CTI, Cash, Church-ill, Claridge, Dakar, Disneyland, Fiesta, Gordy, H&L, Hi Oldies, Hitsville, JAS, Jamie, Jupar, Kudu, Mojo, Motown, Original Sound, Phil-L-A, of Soul, Phoenix, Private Stock, Prodigal, Quality, Rare Earth, Soul, Sundi, Tama, Three Brothers. (SEE ADVERTISEMENT)

Rivera Ents., 1908-1910 Mission St. Zip: 94103. Tel: 626-1212. Owner: M. Castillo Rivera; Mgr.: L. Vargas Rivera; Buyers: Singles, Fatima Escobar; Albums, M. Castillo Rivera. (Rec. & Tape D, I & E)

Labels: Discos America, Melodias, RKG.

Trackdown Rec. Dists., PO Box 514, Oakland 94605. (Rec. D, OS, RJ, I & E)

Home office: Chicago, Ill. (See for prod. distributed).

Warner/Elektra/Atlantic Corp., 680 Beach St. Zip: 94109. Tel: 441-6111. Sales Mgr.: Bill Perasso. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Mantecore, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.

Tape lines: Same as rec. labels.

Western Rec. Sales, 1416 62 St., Emeryville 94608. Tel: 655-4320. Owner & Mgr.: Vern Cupples. (Rec. & Tape D & RJ). (Also see Pacific Rec. Servs., Tukwila (Seattle Area), Wash.)

Distributes: Disneyland, Living Language.

Accessories: Recotone.

• **SAN JOSE (Area Code 408)**

Luna Recs., 85 S. Second St. Zip: 95448. Tel: 295-3203. Mgr. & Buyer: Glada Medina. (Rec. & Tape OS, RJ, I & E)

Home Office: Healdsburg, Calif.

• **SAN LUIS OBISPO (Area Code 805)**

Square Deal Rec. Co., 169 Prado Rd. Zip: 93406. Tel: 543-3636 TWX (910) 351-6700. Owner: Richard Ferris. (Rec. & Tape D, OS & E)

Rec. labels: A&M, Bomp, Columbia, Golden, MDA, Pickwick, RCA, Rhino, Rolling Rock, Shiloh, Sierra/Briar., 20th Century, Varese/Sarabande, Windham Hill (budget labels & cut outs).

Tape lines: Same as rec. labels.

Accessories: BASF, Capitol I, Scotch, TDK.

• **SCOTT'S VALLEY (Area Code 408)**

Earth Music Sales, 30 Janis Way, No. H. Zip: 95066. Tel: 438-2025. Mgr. & Buyer: S. Rice. (Rec. & Tape OS).

**COLORADO**

• **DENVER AREA (Area Code 303)**

A & N One Stop, PO Box 2671, Zip: 80201. Tel: 572-9099. Owner: James C. Scott Sr.; Mgr.: L. Dean; Buyers: Singles, James C. Scott Jr.; Albums, M.A. Scott. (Rec. OS). (Rec. RJ as James Sales Co.)

Alpha & Omega, 70100 Broadway, Bldg. 6, Unit H. Zip: 80221. Tel: 429-4046. Owner: Mel Berg; Mgr.: Bob Dyer. (Rec. & Tape D)

Labels: Alexandria House, Benson, Consolidated Gospel, Good Life, Foster Co., Messianic, New Life, Sing-spiration, Sparrow, Star Song, Tempo, Word.

CBS Recs., 5680 S. Syracuse Circle, Suite 418, Englewood 80110. 837-8333. Branch Mgr.: Mike Waggoner. (Rec. & Tape D)

Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starlite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited, Gold.

Tape lines: Same as rec. labels.

C M D Sales Co., 1855 W. Dartmouth Ave., Englewood 80110. Tel: 761-1715. Owner, Mgr. & Singles Buyer: Ronald J. Staggs. (Rec. & Tape OS & RJ)

Phonographs: BSR, Garrard, Marantz, Sanyo, Sharp. Playback equip.: Akai, Kenwood, Marantz.

Accessories: Le-Bo, Maxell, Savoy, Soundsaver, TDK, Tracs, Transcriber.

Capitol Recs., 4725 W. Quincy Ave. Zip: 80236. Tel: 794-5555. (Rec. & Tape D)

Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.

Tape lines: Same as rec. labels.

Christy Rec. Sales Dist., PO Box 367, Westminster 80030. Tel: 429-2429. Owner, Mgr. & Buyer: Christina Marquez. (Rec. OS)

D L M Music Dists., 4990 Nome, No. 3D, Zip: 80239. Tel: 371-3260. VP: Larry Gentry; Mgr.: Mel Nimon; Buyers: Albums, Bill Hesselbach; Tape, Tom Satriano. (Rec. & Tape OS)

Accessories: Discwasher, Le-Bo, Maxell, Scotch, TDK, Watts.

Danjoy Music Inc., 10625 E. 47 Ave. Zip: 80239. Tel: 373-1760. Owner: Phil Lasky; Buyer: Roger Adcock. (Rec. & Tape OS)

Branch: Tukwila (Seattle Area), Wash., PJJ Corp.

Handelman Co., 4860 Nome St. Zip: 80239. Tel: 373-1420. Mgr.: Ed Cook; Buyers: Ron Alanis, Ed Cook. (Rec. & Tape RJ)

Home office: Clawson (Detroit Metropolitan Area), Mich.

House Dists., 1855 S. Sherman St. Zip: 80210. Tel: 733-1420. Mgr.: Bob Ake. (Rec. & Tape D)

Home office: Kansas City, Mo. (See for prod. distributed) (SEE ADVERTISEMENT)

Infal Recs. Inc., 2144 Champa St. Zip: 80205. Tel: 892-7141. Owner & Buyer: Victor M. Hernandez. (Rec. & Tape OS, RJ & I)

James Sales Co., 2327 E. 28 Ave. Zip: 80205. Tel: 572-9099. Owner: C.W. James; Mgr.: James C. Scott Sr.; Buyers: Singles, Jim Scott; Albums, M.A. Scott. (Rec. RJ), (Rec. OS as A&N One Stop.)

Lieberman Ents. Denver, 11000-A E. 51 Ave. Zip: 80239. Tel: 371-2190. Mgr.: Jack Goodman; Ops. Mgr.: Bruce Voigt; OS Mgr.: Richard Weiner; Buyers: Singles, Cheryl Brungardt; Albums, Rod Schleicher. (Rec. & Tape OS & RJ)

Home office: Minneapolis, Minn. (SEE ADVERTISEMENT)

MCA Dist'g Corp., 288 Clayton St., No. 305. Zip: 80206. Tel: 388-9218. Branch Mgr.: Leroy Sather. (Rec. & Tape D)

Rec. Labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.

Tape lines: Same as rec. labels.

Mile Hi One Stop Inc., 150 Rio Grande Blvd. Zip: 80223. Tel: 629-1960. Mgr.: Bob Jacobs. (Rec. & Tape OS, RJ & I). (Rec. & Tape D as Pan American Rec. Supply)

Home office: Skokie (Chicago Metropolitan Area), Ill., Sound Unlimited.

Accessories: Blank tape (Ampex, BASF, Maxell, Memorex, Scotch, TDK), carrying & storage cases (Hagers-town, Le-Bo, Savoy), needles (Planstiehl), Discwasher, Sound Guard & Watts prods.

Mountain Dists., 50 Rio Grande Blvd. Zip: 80223. Tel: 629-6804. Mgr.: Marty Cerin; Singles Buyers: Clem Diedrich, Mary Krug. (Rec. OS)

Pan American Rec. Supply, 150 Rio Grande Blvd. Zip: 80223. Tel: 629-1960. Mgr.: Bob Jacobs. (Rec. & Tape D), (Rec. & Tape OS, RJ & I as Mile Hi One Stop)

Home office: Chicago, Ill., Sound Unlimited (Rec. & Tape OS, RJ & I)

Labels: Artist House, CTI, Caedmon, Conversa-phone, Concord Jazz, GNP Crescendo, Impact, Inner City, Light, Living Language, Mainstream, Monitor, Muse,



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Pickwick Int'l Inc., Rack Servs. Div., 4675 Kingston St. Zip: 80239. Tel: 371-0900. Opns Mgr.: Larry Thurl; Sales Mgr.: Al Wask; Buyer: Lydia Quigley. (Rec. & Tape RJ) Home office: Minneapolis, Minn.

PolyGram Dist'n Inc., 2160 S. Holly St., Suite 201. Zip: 80222. Tel: 756-8317. (Rec. & Tape D)—sales office only) Home office: New York, N.Y.

Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Lumeight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.

Tape lines: Same as rec. labels.

RCA & A&M & Assoc'd Labels, 50 Steele St. Zip: 80209. Tel: 759-8181. Sales Mgr.: Mike Ketchum. (Rec. & Tape D)

Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millenium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.

Tape lines: Same as rec. labels.

Record Mdsgr. Co. Inc., 2186 S. Holly St. Zip: 80222. Tel: 797-5491. (Rec. D)

Home office: Los Angeles, Calif.

Labels: Abkco, Alarm, All Platinum, Alston, Ameraba, Apa, Black Forum, Blue Candle, CTI, Cadet, Cat, Checker, Chess, Chimneyville, Clouds, Dash, Disneyland/Vista, Dore, Drive, Fiesta, Glades, Good Sounds, Gordy, Highland, Hi oldies, JAS, Juana, Jupar, Kudu, MC, Mainstream, Malaco, Malcolm X, Martin, Motown, Old World, Original Sound, Prodigal, Rare Earth, Roots, Sesame Street, Soul, Stang, Stone Dogg, Sunshine Soul, TK, Tamla, Turbo, Vibration, Wanderick, Weird World, West End, Wicked. (SEE ADVERTISEMENT)

Ron's Dists. of Denver, 5201 N. Federal Blvd. Zip: 80221. Tel: 477-3611. Owners: Rod Lujan, Wayne Gerken; Mgr.: Wayne Gerken; Buyers: Wayne Gerken, Rod Lujan. (Rec. RJ)—Spanish prod. only, Tape RJ)

Twirl Town Toys, 2355 W. 27 Ave. Zip: 80211. Tel: 455-2984. (Rec. & Tape D & RJ)

Home office: Salt Lake City, Utah, Western Toy & Hobby Inc.

Labels: Disneyland, Gusto.

Tape line: Pickwick.

W M Dist'g, 4105 Holly St. Zip: 80216. Tel: 320-4660. Mgr.: Bob Krug; D Buyer: Ken Haughey, OS & RJ Buyer: Jim Reymann. (Rec. & Tape D), (Rec. & Tape OS & RJ as Western Mdsrs. Inc.)

Home office: Amarillo, Tex., Western Mdsrs. Inc.

Labels: AVI, Abkco, Amerama, Amherst, Arista, Artists of America, Audio Fidelity, Aspen, Bang, Butterfly, CTI, Caytronics, Chelsea, Chrystalis, Churchill, Claridge, Cream, Disneyland, Fantasy, GRT, H&L, IRDA, Improv, Inner City, LA Int'l, London, Mushroom, Nashboro, October, PA-USA, PBR, Panama, Plantation, Private Stock, Prelude, Ranwood, Republic, Romero Brothers, Shelby Singleton, Soul City, Sound Bird, TMS, Vanguard.

Warner/Elektra/Atlantic Corp., 1582 S. Parker Rd., No. 204. Zip: 80231. Tel: 750-4850. Sales Mgr.: Bob Stevens. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.

Tape lines: Same as rec. labels.

Western Mdsrs. Inc. (Rec. & Tape OS & RJ), see WM Dist'g.

bia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.

Tape lines: Same as rec. labels.

Central Rec. & Tape Dists. Inc., 145 S. Suttle Rd., South Windsor 06704. Tel: 528-2171. Owner: Edward E. Stein; Mgr.: Robert L. Hoyt; Buyers: Singles, Steve Chamberlain; Albums, Robert L. Hoyt. (Rec. & Tape OS & RJ)

M C A Dist'g Corp., 381 Governors Hwy., Unit C, South Windsor 06074. Tel: 289-9555. Branch Mgr.: Harry Borrelli. (Rec. & Tape D)

Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.

Tape lines: Same as rec. labels.

One-Stop Music Serv. Inc., PO Box 321, 24-26 Clark St., East Hartford 06108. Tel: 528-4126. Owner & Mgr.: Richard J. Godlewski; Owner & Buyer: Frank Sutter. (Rec. D)

Labels: Advent, Audio Components, Audio Fidelity, BBP, Bert & I, CMH country, Camden, Chiaroscuro, Children's Recs. of America (Sesame Street), Columbia Special Prods., Contemporary, Conversa-Phone, Corinthian, Creative World, Dana, Delmark, Delos, Desmar, Direkt Disk, Discovery, Dobre, Dyno, ENJA, Education Media (Bruno Walter), Electric Lemon, Environment, Erato, Euphoria, Everest, Excellence, Fiesta Grecophon, First Heard, Golden Age of Radio, Haydn Snc., Improv, JRC, Jazz, Labb, Living Language, Mark 56, Milagro, Monitor, Muse, Orion, PA/USA, Pelican, Peter Pan, Pickwick, Quintessence, Rego, Republic, Request, Sheba, Sound Effects, Stan Kenton, Stanyon, Thimble, Varese, Vox, World Jazz.

Accessories: Blank tape (Memorex, Sony), rec. care prods. (Sound Guard)

Tin Pan Recs. Inc., 157 Charter Oak Ave. Zip: 06106. Tel: 278-5222. Owner & Mgr.: Thomas Markoski. (Rec. & Tape D, OS & RJ)

Rec. labels: GP, Juno, 'Little Darlin'', Peerless Classics, Rebecca, SoCon.

Tape lines: All major lines.

Accessories: Carrying cases (Peerless), needles (Electro-Voice), Recoton prods.

Warner/Elektra/Atlantic Corp., 851 Marshall Phelps Rd., Windsor 06095. Tel: 688-7581. Sales Mgr.: Mike Fontecchia. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.

Tape lines: Same as rec. labels.

• NEW CANAAN (Area Code 203)

The MusicSmith, 103 Main St. Zip: 06840. Tel: 972-0002. (Rec. OS, RJ & E; Tape OS & RJ)

• NOANK (Area Code 203)

Dean Wallace Rec. Dist. Ltd., PO Box 162. Zip: 06340. Tel: 536-4749. Pres. Dean Wallace Jr. Warehouse: 17 Pearl St. Zip: 06340. (Rec. D & I)

Labels: Adelphi, Advent, Afka, Alligator, Arhoolie, Aztec, Bay, Bert & I, Big Star, Biograph, Blind Pig, Blue Canyon, Blue Goose, Blues Classics, Briar, Bullfrog, CMH, CP Prod'n, Cardinal, Celest, Chelsea House, Clearwater, Collegium, County, Dobre, East River, Everest, F&W, Flying Fish, Folk-Legacy, Folk Lyric, Folkways, Fretless, Front Hall, Giants of Jazz, Gilead, Grass Sound, Green Linnet, Green Mountain, Historical, Impact, Improvising Artists, Innisfree, JCOA, Jay, Jay Round, June Appal, Kaleidoscope, Kicking Mule, Legacy, Living Folk, Meadowlands, Michiagn Archives, Minstrel, Morgan Prod'n, Muskadine, Old Timey, Orchard, Orinda, PM, Paredon, Philo, Physical, Piedmont, Rebel, Red Rooster, Redwood, Revonah, Ridge Runner, Rounder, Rumbleseat, Sackville, Seed, Shanachie, Shiloh, Shoostyng, Sierra/Briar, Skyline, Sonory, Spivey, Stash, Stinson, Strata-East, Swallowtail, Symposium, Syntonic Research, Takoma, 360 Degrees, Titanic, Tradition, Traditional, Trix, Troubadour, Voyager, Waterhouse, Watt, Windham Hill, Zap.

Labels imported: Banff, Big Ben, Blackbird, Breakwater, Celtic, Cezame, Chyne, Claddagh, Comhaltis, Dolphin, Fogarty's Cove, Free Reed, Gael-Linn, Hawk, Horselips, Id, Inchechronin, Leader/Trailer, Mulligan, Oldie Blues, Outlet, Philips, Polydor, Release, Rubber, Stof, Tangent, Tara, Topic, Transatlantic, Triskell, Xtra.

Accessories: Limberjacks, Cedar Ridge Crafts.

DISTRICT OF COLUMBIA

• WASHINGTON (Area Code 202)

Black Fire Dists., PO Box 38054. Zip: 20020; 4409 Douglas St. NE. Zip: 20019. Tel: 396-0154. Owner & Pres.: James B. Gray; VP & Gen. Mgr. Plunky Nkabinde; Albums Buyer: Jimmy Gray. (Rec. D)

Labels: AKBA, Black Fire, Divine, Freelance, IPS, India Navigation Co., Mbari, Nodlew, SRP, Strata, Sun, Survival, Third World, Tribe, Trident, Triumph, Ujamaa.

District Recs. Inc. (Rec. & Tape RJ)—Tel: 832-3600. Mgr.: James Schwartz—see Schwartz Bros.

Schwartz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Owners: James, Bertram & Stuart Schwartz; VP Sales: Jerry Jacobs; Sales Mgr.: Eugene Horn; Buyer: Steve Schwartz. (Rec. & Tape D), (Rec. & Tape RJ as District Recs. Inc.)

CONNECTICUT

• GEORGETOWN (Area Code 203)

Take Home Tunes, PO Box 496. Zip: 06829. Tel: 544-8288. Owners: Bruce & Doris Yeko; Buyer: Doris Yeko. (Rec. D)

Branch: Fort Lee, N.J.

Labels: Broadway Baby, Broadway/Hollywood, Film Music, Original Cast, Take Home Tunes, also distributes demos, original soundtracks, rare records.

• HAMDEN (Area Code 203)

Roger Brouso Phonograph Recs., 24 Scott St. Zip: 06514. Tel: 288-3838. Owner & Buyer: Roger Brouso. (Rec. OS)

• HARTFORD AREA (Area Code 203)

Alpha Dist'g Corp., 30 Elizabeth St., Vernon 06066. Tel: 872-8411. Contact: Frank Berman. (Rec. & Tape D) Home office: New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)

Aquarius Dists. of New England Inc., 479 Park Ave., East Hartford 06108. Tel: 278-4061. Pres. Marvin Ginsburg; Sales Mgr.: Sam Diacosavas; Promo.: Tracy Garneau. (Rec. & Tape D)

Labels: Alston, Antilles, Arista, Barnaby, Cat, Classic Jazz, Clouds, Cyclone, Dash, Disneyland, Fantasy, GRT, Glades, Inner City, JDC, Janus, K-Tel, Kayvette, Laurie, MMO, Malaco, Milestone, Mushroom, Nostalgia, Peter Pan, Prestige, Ranwood, Riverside, Savoy, Shadybrook, Stax, Superscope, TEC, TK, Tomorrow, Visa, Vista, West End, Wonderland.

Accessories: Blank tape (Maxell).

CBS Recs., 60 Washington St., Suite B05. Zip: 06106. Tel: 522-7151. Branch Mgr.: Phil Balsam. (Rec. & Tape D) Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Colum-

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Contact LYNDA STONE

TONE DISTRIBUTORS, INC. P.O. BOX 1447/HIALEAH, FLA. 33010/(305) 888-1685

**Branches:** Philadelphia, Pa.; Norfolk, Va.; Tidewater One Stop (Rec. & Tape OS).  
**Rec. labels:** Alston, Arista, Barnaby, CTI, Century, Chrysalis, Crystal Clear, Dictation Disc, Direct to Disc, Disneyland, Everyman, Fantasy, Flying Fish, Glades, Gordy, Gospel Roots, GRT, Hitsville, Hob, Janus, Jewel, Kudu, Light, Living Language, London, Milestone, Motown, Mushroom, Myrrh, Nashboro, Orinda, Ovation, Pacific Arts, Paula, Prelude, Prestige, Prodigal, Rare Earth, Savoy, Sesame Street, Shadybrook, Sound Bird, Sparrow, Speciality, TK, Taml, Tomato, Vanguard, Word.  
**Tape lines:** All lines.  
**Accessories:** Ampex, BASF, Maxell, Memorex, Pickering, Reoton, Scotch, Sony, Sound Guard, TDK, Watts. (SEE ADVERTISEMENT)

boro, New Pax, Paragon, Plantation, Pyramid, QCA, Rebel, SSS Int'l, Shadeway, Sparrow, Springboard/Trip, Stoneway, Sun, Supreme, Tempo, Vesper, WIG, Word.  
**Phonographs:** BSR, Dejay, Sharp.  
**Playback equip.:** Akai, Sharp.  
**Accessories:** Audio prods. (CalCo), batteries (Panasonic), blank loaded tape (WALF, Tracs, XHE), cases (Savoy), needles (Pageant, WALCO), phono cartridges (Electro-Voice), rec. & tape racks (Royal), rec. care prods. (Calco, Fidelitone).  
 Lieberman Ent's. Southeast, 9603 N. Main St. Zip: 32218. Tel: 751-2600. Opns. Mgr.: V.J. Forrest. (Warehouse only, also see listing in Atlanta, Ga.)

M C A Dist'g Corp., 7370 NW 36 St., Suite 133. Zip: 33166. Tel: 592-5140. Branch Mgr.: Larry Glaser. (Rec. & Tape D)  
**Rec. labels:** Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
**Tape Lines:** Same as rec. labels.  
 M J S Entertainment Corp., 8228 NW 56 St. Zip: 33166. Tel: 592-6085. Telx: 51-9739. Cable: MJSMU-SICMA. Pres. Michael J. Spector; VP Sales & Opns.: Al Zamora; Sales Mgr.: David Colburn; Export Sales Mgr.: Willy Ramos; Albums & Tape Buyers: Robin Hood, Peter Dunn. (Rec. & Tape D & OS), (Rec. & Tape RJ as MJS Rack Inc.), (Rec. & Tape I & E as MJS Int'l Inc.)  
**Rec. labels:** Alishire, Canaan, Disneyland, Increase, Light, Spector Int'l, Word.  
**Tape lines:** ABC, Anchor, Arista, Cadet, Charisma, Chess, Dot, Dunhill, GRT, Janus, Jewel, Paramount, Paula, Private Stock, Ranwood, Roulette, Vanguard.  
**Accessories:** Capitol, Duotone, GRT, Le-Bo, Maxell, Memorex, Reoton, Scotch, TDK.  
**Imports recs. & pre-recorded tapes from England.**  
 M & M Recs. Dist. Inc., 501 W. 28 St., Hialeah 33010. Tel: 887-4522. Owner & Buyer: Manuel J. Mato; Mgr.: Mariano Rodriguez. (Rec. & Tape D, OS & RJ)  
**Rec. labels:** Atlas, Lad, TH, Velvet.  
**Tape lines:** Same as rec. labels.

**FLORIDA**

• **FORT LAUDERDALE (Area Code 305)**

Raven Recs., 6421 Blvd. of Champions, Suite R. Zip: 33068. Tel: 974-2841. Pres.: Daryl Toor; VP: Hal Brodsky. (Rec. D—cutouts)  
 Sid's Recs. & Tapes Inc., 2900 E. Sunrise Blvd. Zip: 33304. Tel: 563-9278, 565-5855. Owner: Sidney Debin; Mgr. & Buyer: Skip Asbury. (Rec. OS)

• **GULF BREEZE (Area Code 904)**

King Rec. Dist., 800 E. Gulf Breeze Pkwy. Zip: 32561. Tel: 932-2525. Owner: S. Burke; Mgr. & Buyer: Jody Wallace. (Rec. D & OS, Tape OS)  
**Labels:** Aspen, Crazy Baby, Detroit Sound, Dilo, Excel, Holiday, King, Record Push, Sonic, Soulwish.

• **JACKSONVILLE (Area Code 904)**

CalCo Dist. Inc., 7656 Lem Turner Rd. Zip: 32208. Tel: 768-4883. Owner & Mgr.: Calvin Davis; Buyers: Singles, Jan Morrison; Albums & Tape, B.B. Cubbedge. (Rec. & Tape D & OS)  
**Rec. labels:** Abet, Atina, Boblo, Calvary, Canaan, Creed, Disneyland/Vista, Ernie's, Excello, Good News, Green Tree, Gusto/Starday, HSE, Heart Warming, IRDA, Image Three, Impact, Jewel/Paula, Jim, Jimmie Davis, KCP, Kenwood, Light, Mankind, Michele Audio, Myrrh, Nashboro, New Pax, Paragon, Plantation, Pyramid, QCA, Rebel, SSS Int'l, Shadeway, Sparrow, Spirit of 21st Century, Springboard/Trip, Stoneway, Su-Ann, Sun, Supreme, Tempo, Vesper, WIG, Word.  
**Tape lines:** Abet, Calvary, Canaan, Creed, Excello, GRT, Good News, Green Tree, Gusto/Starday, HSE, Heart Warming, Image Three, Impact, Jim, Jimmie Davis, KCP, Kenwood, Light, Mankind, Michele Audio, Nash-

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Alhambra Dist'g Inc., 552 W. 27 St., Hialeah 33010. Tel: 885-4298. Gen. Mgr.: Miguel Estivill; Singles, Albums & Tape Buyer: Ted Santana. (Rec. & Tape D)  
**Labels:** Alhambra, Al, Al Mex, Libra.  
 B B Recs., 4441 NW 74 Ave. Zip: 33166. Tel: 592-7385. Pres.: Bernard Binnick. (Rec. E—closeouts)  
 C B S Recs., Executive Bldg., Suite 605-606, 1175 NE 125 St., North Miami 33161. Tel: 893-7030. Branch Mgr.: Jim Urie. (Rec. & Tape D)  
**Rec. labels:** Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nempeur, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
**Tape lines:** Same as rec. labels.  
 Capitol Recs., 7425 NW 48 St. Zip: 33166. Tel: 592-3810. (Rec. & Tape D)  
**Rec. labels:** Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
**Tape lines:** Same as rec. labels.  
 Cayre Dist. of Florida Inc., 10002 NW 80 Ave., Hialeah Gardens 33015. Tel: 822-6967. Mgr. & Buyer: Pepe Mora. (Rec. & Tape D)  
**Home office:** New York, N.Y.: Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed)  
 Discos Latin Int'l Inc., 10104 NW 80 Ave., Hialeah Gardens 33016. Tel: 557-2135. (Rec. & Tape D)  
**Home office:** Los Angeles, Calif.  
**Rec. labels:** Fono Rex, Latin Int'l, Microfon, Pega.  
**Tape lines:** Same as rec. labels.  
 Florida Independent Promos., 8228 NW 56 St. Zip: 33166. Owner: Joseph Stanzione. (Rec. I & E—cut-outs)  
 Guinness Rec. Group Inc., 1401 Brickell. Zip: 33131. Tel: 373-1234. Pres., Mgr. & Buyer: Marvin L. Popkin. (Rec. D)  
**Label:** Dellwood.  
 Handleman Co., 2346 NW 147 St., Opa Locka 33054. Tel: 681-4618. Mgr.: Hal Scovill; Buyers: Hal Scovill, Connie Goigschea, Joe Reilly. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.  
 Latin Recs. Dist. (Rec. D), see Musical Recs. Co.

Musical Recs. Co./Musical Tapes Inc., 780 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tarmargo. (Rec. & Tape D), (also Rec. D as Latin Recs. Dist.)  
**Branches:** Los Angeles, Calif.; San Antonio, Tex.  
**Rec. labels:** Bueno, Dila, Discuba, Eco, Eli, Musart, Musedisc, Peerless.  
**Tape lines:** Alegre, Alhambra, Borinquen, Caytronics, Columbia, Cotique, Dila, Discuba, Eco, Eli, Fania, Fuentes, Funny, Gema, Inca, International, Kubaney, Latin Int'l, Marvela, Mate, Modiner, Musart, Musidisc, Orion, Orion, Panart, Parnaso, Peerless, RCA, Remy, Rico-Vox, Seeco, Sonolux, Spanoram, Tico, United Artists, Vaya, Velvet.  
 Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.  
 O P One Stop, 1543 NW 163 St. Zip: 33169. Tel: 625-3122. Zip: 33169. Mgr. & Singles Buyer: Paul Yoss. (Rec. OS, I & E)  
 Pickwick Int'l Inc., Distribution Div., 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Mgr. Bob Wilder; Buyers: Singles, Gay Levine; Albums: Ben Schlafke; Classical, Leo Nunez. (Rec. & Tape D), (Rec. & Tape RJ as Pickwick Int'l Inc., Rack Servs. Div.)  
**Home office:** Minneapolis, Minn.  
**Labels:** ABC/GRT, AVI, Abcco, Argo, Arista, Arista House, Aspetke, Audio Treasury/GRT, Barnaby, Birthright, Blue Thumb/GRT, Buddha, Buena Vista, Buk, Butterfly/GRT, CMH, CRA, CTI, Camden, Chanterelle, Chery, Chrysalis, Cime, Coconut Grove, Concord Jazz, Connoisseur Society, Cream, Deram, Disneyland, Dot/GRT, Dunhill/GRT, Fiesta, First American, Flying Fish, GNP Crescendo, GRP, GRT, Golden Age, Gordy, Great Northwestern, H&L, Hi, Hob, Janus, Jem, Kaleidoscope, Kudu, Le Joint, Living Language, L'Oiseau Lyre, London, Midson, Mike Curb, Motown, Mountain Railroad, Muse, Mushroom, Music Is Medicine, NTSU Lab Jazz, Natural Resources, Nessa, Ovation, Pacific Arts, Paramount/GRT, Parrot, Passport, Peacock/GRT, Picadilly, Pickwick, Potato, Private Stock, Prodigal, Project 3, Quintessence, Ranwood, Rare Earth, Salvation, Savoy, Sesame Street, Shadybrook, Shelter/GRT, Sierra Brnr, Sire/GRT, Songbird/GRT, Stiff, Stony Plain, Syntonic Research, Takoma, Talisman, Taml, Telefunken, Three Brothers, Threshold, Tomato, UK, Visa/Import, Voyage, Xanadu.  
**Accessories:** American Lighting, Columbia Magnetics, Dynasound, Memorex, Music Master, Paramount Wire, Service Mfg., Scotch, Soma. (SEE ADVERTISEMENT)  
 Pickwick Int'l Inc., Rack Servs. Div., 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Opns. Mgr.: Manny Pereira; Sales Mgr.: Vince Ferial; Buyer: George Biddle. (Rec. & Tape RJ), (Rec. & Tape D as Pickwick Int'l Inc., Distribution Div.)  
**Home office:** Minneapolis, Minn.  
 PolyGram Dist'n Inc., 8400 NW 52 St., Suite 103. Zip: 33166. Tel: 592-7970. Mgr.: Larry Hensley. (Rec. & Tape D)  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Lighthouse, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
**Tape lines:** Same as rec. labels.  
 R C A & A&M & Assoc'd Labels, 7220 NW 36 St., Suite 103. Zip: 33166. Tel: 592-4646. Sales Mgr.: Jerry Silhan. (Rec. & Tape D)  
**Rec. labels:** A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
**Tape lines:** Same as rec. labels.  
 Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625. Owner: Lynda Stone; Mgr.: Robert DeFreitas; Buyers: Singles, Ron Sansone; Albums & Tape, Norman Nassis. (Rec. & Tape OS, RJ & E)  
**Accessories:** Duotone, Fidelitone, Le-Bo, Savoy, Tracs.  
 Specialty Dist. Inc., PO Box 4155, Normandy Sta., Miami Beach 33141. Tel: 758-0000. Pres.: W. Jay. (Rec. & Tape D)  
**Distributes all polka labels.**  
**Accessories:** Blank tape (Ampex).  
 Tone Dist., PO Box 1447, Hialeah 33011. 495 SE 10 Court, Hialeah 33010. Tel: 888-1685. Gen. Mgr.: Lynda Stone; Sales Mgr.: Fred Heid. (SEE ADVERTISEMENT)  
 Trackdown Rec. Dist., 6940 NW 186 St., Suite 330, Hialeah 33015. (Rec. & Tape D, OS, RJ, I & E)  
**Home office:** Chicago, Ill. (See for prod. distributed)

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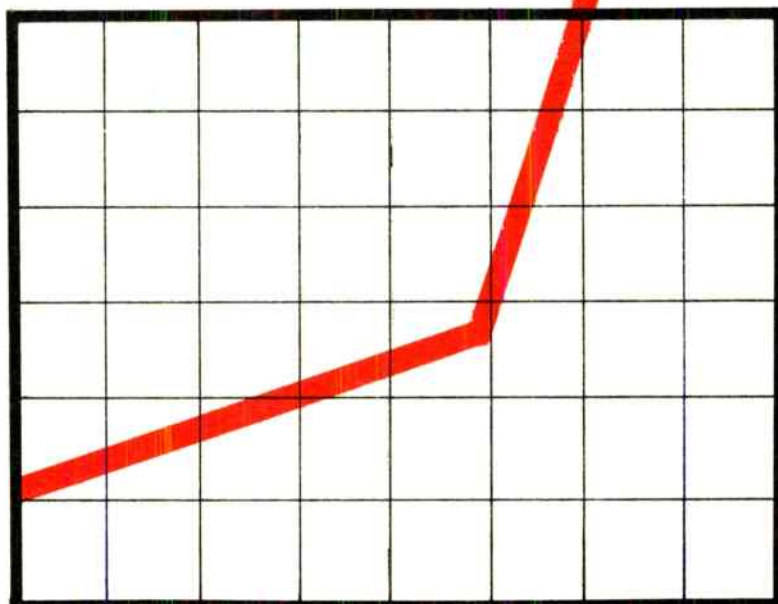
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## MJS ENTERTAINMENT OF GA., INC.

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404/448-7772 Telex: 70-0598

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Album Buyer—JOHN NORWOOD  
Singles Buyer—GENEVIEVE ELLIOTT  
Sales—BRAD GILSTRAP  
Sales—MARY JANE MERLANO

United Rec. & Tape Inds. Inc., 9880 NW 77 Ave., Hialeah Gardens 33016. Tel: B21-3100. Bd. Chm., Allan Wolk; VP Mktg. & Sales: Sydney Silverman; VP Ops.: David Jackowitz; Buyers: Marcia Funk, Brad Harrison. (Rec. & Tape RJ)  
 Branch: Atlanta, Ga. (SEE ADVERTISEMENT)  
 Vibrations, 14700 Biscayne Blvd., North Miami 33181. Tel: 949-7055. Owner: Larry Schaffer. (Rec. & Tape OS, RJ, I & E)  
 Warner/Elektra/Atlantic Corp., 1065 NE 125 St., North Miami 33161. Tel: B91-4511. Sales Mgr.: Dave Benjamin. (Rec. & Tape D)  
 Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
 Tape lines: Same as rec. labels.

● **ORLANDO AREA (Area Code 305)**

Mountain Rec. Serv. Inc., 4936 S. Orange. Zip: 32806. Tel: B59-1472. Pres. & Sales Mgr.: H. Holliday; Buyer: Tommy Flisek. (Rec. & Tape OS)  
 Southern Music, 30 S. Orange Ave. Zip: 32801. Tel: 422-8671. Owner: Ron Hood; Mgr.: George Brymer; Buyers: Singles, Steve Flesher; Albums, George Brymer. (Rec. OS)  
 Sunshine Music, 290 Iris Rd., Casselberry 32707. Tel: 831-3330. Owner & Mgr.: Richard Stultz; Buyers: Singles, Richard Stultz; Albums, Barry Dean; Tape, Jim Boylston. (Rec. & Tape OS & RJ)

● **PALM BEACH (Area Code 305)**

Victor Kislak Ent's., 307 Chilian Ave. Zip: 33480. Tel: 832-1201. Pres. Victor Kislak. (Rec. & Tape D)  
 Distributes cut-outs, budget recs. & tapes.

● **PLANT CITY (Area Code 813)**

Sunshine Tapes Inc., PO Box T; 802 E. Reynolds St. Zip: 33566. Tel: 754-2618. (Rec. & Tape OS & RJ)

● **SARASOTA (Area Code 813)**

Distributors Inc., 25B Shopping Ave. Zip: 33577. Tel: 953-3797. Owner: Gary Kuban. (Rec. OS & RJ)

● **TALLAHASSEE (Area Code 904)**

Community Literature Inc., see Looking Forward Dists. Looking Forward Dists. (Community Literature Inc.), 730 W. Gaines St. Zip: 32304. Tel: 224-9490. Mgr.: Richard Shapiro; Sales Mgr.: Tom Baxter; Buyers: Albums, Richard Shapiro; Tape, Tom Baxter. (Rec. & Tape OS)  
 Mobile Rec. Serv. Co., 5505 Debbie Dr. Zip: 32304. Tel: 385-3330. Mgr.: John Montgomery. (Rec. OS—singles only)  
 Home office: Pittsburgh, Pa.

● **TAMPA (Area Code 813)**

Mobile Rec. Serv. Co., 7311 Filbert Ln. Zip: 33617. Tel: 988-8468. Mgr.: Stephen Kozakoff. (Rec. OS—singles only)  
 Home office: Pittsburgh, Pa.  
 Records Unlimited Dist. Inc., PO Box 952. Zip: 33601; 2110 W. Main St. Zip: 33607. Tel: 251-1186. Mgr. & Rec. Buyer: Joe B. Brown; Tape Buyer: Linda L. Santos. (Rec. OS & RJ, Tape OS)  
 Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314. Owner & Buyer: S. Delgado. (Rec. & Tape RJ—Latin prod. only)

● **WEST PALM BEACH AREA (Area Code 305)**

Mobile Rec. Serv. Co., 417 San Mateo Dr., Palm Springs 33460. Tel: 965-4498. Mgr.: Rolan J. Eder. (Rec. OS—singles only)  
 Home office: Pittsburgh, Pa.

**GEORGIA**

● **ALBANY (Area Code 912)**

Gwen Rec. Serv., 319 Highland Ave. Zip: 31706. Tel: 436-6508. Owner, Mgr. & Buyer: Jesse Boone. (Rec. & Tape OS)

● **ATLANTA METROPOLITAN AREA (Area Code 404)**

CBS Recs., 18 Executive Park Dr. NE. Zip: 30329. Tel: 321-4553. VP Southeast Region: Roger Metting; Reg I Coord.: Barbara Savage; Branch Mgr.: Dave Swengros. (Rec. & Tape D)  
 Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
 Tape lines: Same as rec. labels.  
 Capitol Recs., 1670 NE Freeway Access Rd. Zip: 30329. Tel: 321-5441. (Rec. & Tape D)  
 Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
 Tape lines: Same as rec. labels.  
 Duplex Rec. Dist. of Atlanta, 699 McDaniel St. SW. Zip: 30310. Tel: 524-9174. (Rec. D)  
 Labels: Arno, Dove, Duplex Startown, Esprit, Rocksoul, Sidetrack, Soultrack, Spacetown.  
 Phonographs: Admiral, Magnavox, Masterworks, Motorola, RCA, Zenith.  
 Accessories: Carrying cases (Peerless), cleaners

(Watts), needles, cartridges (E-V); phono jacks & plugs (RCA).  
 Georgia Music Supply Inc., PO Box 490331. Zip: 30349. Tel: 996-3385. Owner: Richard F. DeCourcy; Buyer: Linda Galgano.  
 Handleman Co., 1578 Litton Dr., Stone Mountain 30083. Tel: 938-9467. Mgr.: Mike Negrin; Buyers: Mike Negrin, Rick Tully. (Rec. & Tape RJ)  
 Home office: Clawson (Detroit Metropolitan Area), Mich.  
 Jacyn Sales Inc., 7185 Cane Leaf Dr., Fairburn 30213. Tel: 964-3837; Owner, Mgr. & Buyer: James H. Alexander. (Rec. & Tape D & RJ)  
 Rec. labels: Atteiram, Gusto, King, Starday.  
 Tape lines: Same as rec. labels.  
 Lieberman Ent's. Southeast, 2700 Cumberland Pkwy., Suite 260, Zip: 30339. Tel: 432-0306. Mgr.: Dennis Nichols; Buyers: Singles, G. Black; Albums, J. Scaglione. (Rec. & Tape RJ—sales & purchasing only, also see listing in Jacksonville, Fla.)  
 Home office: Minneapolis, Minn. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)  
 MCA Dist'g Corp., 6403 Warren Dr., Norcross 30093. Tel: 448-5584. Reg I Mgr.: Glenn Hornor; Branch Mgr.: Ron Warren. (Rec. & Tape D)  
 Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
 Tape lines: Same as rec. labels.  
 M J S Entertainment Corp. of Georgia Inc., 2775-E Bankers Industrial Dr. Zip: 30360. Tel: 448-7772; WATS (800) 241-5390. Telex: 700598. Pres.: Christopher Barr; Buyers: Singles, Genevieve Elliot; Albums & Tape, John Norwood, Ted Williams. (Rec. D & OS, Tape OS)  
 Rec. labels: Canaan, Creed, Disneyland, Jewel, Kenwood, Light, Myrrh, Nashboro, Paula, Ronn, Springboard, Trip, Word.  
 Accessories: BASF, Capitol, Discwasher, Le-Bo, Maxell, Memorex, Recoton, Scotch, TDI.  
 Music & Video Mds. Inc., 1424 Keltton Dr. 30083. Tel: 296-1440. Owner & Pres.: John F. Langlois; Ops. Mgr. & Singles Buyer, Gerald M. Hood; Albums, Tapes & Promotions Buyer: John F. Langlois; Ass't Albums, Tape & Promotions Buyer: Gerald M. Hood. (Rec. & Tape RJ)  
 One-Stop Rec. House Inc., 1872 Marietta Blvd. Zip: 30318. Tel: 351-9140. Pres.: S. R. Freeman; Gen. Mgr.: Hugh West; Buyers: Singles, Carol Sanford; Albums & Tape, Sandy Carter. (Rec. & Tape OS)  
 Accessories: Blank tape (BASF, Capitol, Magnetic, Memorex), needles (Pfanstiehl); Le-Bo prods.  
 Pickwick Int'l Inc., Distribution Div., 115 Villanova Dr. Zip: 30336. Tel: 349-5200. Mgr.: Jack Mesler; Ops. Mgr.: Lynn Wood; Sales Mgr.: Tom Beckwith; Buyer: Vaughan Jones. (Rec. & Tape D), (Rec. & Tape RJ as Pickwick Int'l Inc., Rack Servs. Div.)  
 Home office: Minneapolis, Minn.  
 Labels: APA, AVI, Abet, Abkco, Accent, Ala, Alexander Street, Alston, Amazon, Argo, Arista, Arch, Artist House, At Home, BMA, Barnaby, Birthright, Buck, Buddha, Buffalo, CMH, CTI, Camden, Cat, Chimneyville, Chrystalis, Clashes, Con Brio, Connoisseur Society, Cream, Creed, Dash, Deram, Dial, Dixie Jubilee, Drive, Ernie's, Fantasy, First American, Flying Fish, GNP Crescendo, GRP, GRT, Galaxy, Glades, Good Sound, Gospel Roots, Gospel Truth, Gryphon, HDM, H&L, Heart Warming, Hi, Hilltop, Hitsville, Hob, Inphasion, Janus, Jazzworld, Juana, Ju-Par, Kaleidoscope, Kayvette, Kenwood, Kudu, LRC, Laff, Le Joint, Little Star, Live Wire, Living Language, L'Oiseau Lyre, London, Lyons, Malaco, Marlin, Messenger, Metronome, Midsong Int'l, Milestone, Motown, Mountain Railroad, Muse, Mushroom, Music Is Medicine, Namara, Nashboro, Natural Resources, Novus, Orinda, Ovation, Pacific Arts, Parrot, Passport, Piccadilly, Pickwick, Potato, Prestige, Prodigal, Project 3, Roadhouse, Ranwood, Rare Earth, Riverside Jazz, Roundtop, Salvation, Savoy, Seeds & Stems, Sesame Street, Shadybrook, Shield, Silver Blue, Soul, Sound Bird, Sound South, Stax, Stiff, Sunnyvale, Sunshine Sound, Synchronic Research, TK, Talisman, Tamla, Telefunken, Threshold, Tomato, Venture, Versatile, Wanderlück, Weird World, Wicked, Wolf, Xanadu. (SEE ADVERTISEMENT)  
 Pickwick Int'l Inc., Rack Servs. Div., 365 Patton Dr. SW. Zip: 30336. Tel: 696-1850. Ops. mgr.: Marge Celt; Sales Mgr.: Bernie Hoen; Buyer: Dave Helner. (Rec. & Tape RJ), (Rec. & Tape D as Pickwick Int'l Inc., Distribution Div.)  
 Home office: Minneapolis, Minn.  
 Pisces Rack Serv. & Dist'g Co., 1994 Candler Rd., Decatur 30032. Tel: 288-5864. Mgr.: Evelyn Foster. (Rec. & Tape RJ)  
 PolyGram Dist'n Inc., 294 Interstate North, Suite 160. Zip: 30339. Tel: 955-2025. Reg I VP: Herb Heldt; Branch Mgr.: Tim Monning; Sales Mgr.: Lanny Estes. (Rec. & Tape D)  
 Home office: New York, N.Y.  
 Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, DeutscheGrammophon, Emarcy, Festivo, Fontana, Limglight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
 Tape lines: Same as rec. labels.  
 R C A & M & Assoc'd Labels, 3395 Northeast Expwy. Zip: 30341. Tel: 455-3636. Reg I Sales Div.: Charlie Hall; Branch Sales Mgr.: Harry Clark; Sales Mgr.: George Jackson. (Rec. & Tape D)  
 Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
 Tape lines: Same as rec. labels.  
 Record Dist'n Amalgamated (div. of The Group Inc.), 1957 Kilburn Dr. Zip: 30324. Tel: 872-0266. Mgr.: Scott Markshausen; Buyer: Oliver Cooper. (Rec. & Tape D)  
 Rec. labels: Banned, Dance-A-Thon, Glamour & Grease, Hotiana, Hottrax, Screaming Grease, Stereo Spectrum, Thevis.

Tape lines: Banned, Dance-A-Thon, Hottrax.  
 Record Dists. Inc., 6427 Warren Dr., Norcross 30093. Tel: 449-6035. Gen. Mgr.: Gene Donley, Opns. Mgr.: Norman Botterton; Sales Mgr.: Robert Newell; Buyer: Al Moore; Controller: Lisa Walters. (Rec. & Tape OS)  
 Accessories: Discwasher, Maxell, Savoy.  
 Record Shack of Atlanta, 3123 Oak Cliff Ind'l St. Zip: 30340. Tel: 455-8886. Telex: 707336. Mgr.: James O'Rourke. (Rec. & Tape OS, I & E).  
 Home office: Woodside (New York Metropolitan Area), N.Y., Record Shack of New York City Inc. (SEE ADVERTISEMENT)  
 Tara Rec. & Tape Dist'g Co. Inc., PO Box 13939, 582 Armour Circle NE. Zip: 30324. Tel: 875-8272. Nationwide WATS: (800) 241-5538. Georgia WATS: (800) 282-4060. Pres.: Gwen M. Kesler; Mgr.: Steve Begor; Buyers: Singles, James Waters; Albums & Tape, Joe Terrebone, James Waters; Promo: Jamie Miller. (Rec. & Tape D & OS)  
 Labels: AVI, Abattoir, Adelphi, Alston, Audio Book, BMA, Big Town, Bright Orange, Calvary, Canaan, Caprice, Cat, Champ, Charta, Chimneyville, Choice, Church Door, Classic Jazz, Cloude, Country Artist, Creed, Dash, Dictation Disc, Disneyland, Door Knob, Dove, Drive, E & B, Ernie's, Fona, 4 Star, Generation Int'l, Glades, Giori, Gospel Roots, Granny, Groovy, HSE, Heart Warming, Jewel Bee, ICA, IRDA, Illusion, Inner City, Jamie, Jerri, Jewel, Jim, Juana, Jupiter, Kayvette, Kent, Kentone, Kenwood, Kid Stuff, King, Konkudo, LRC, Light, Living Language, Magic Disc, Malaco, Marlin, Memorial, Merry, Messenger, Midtown, Muscle Shoals, Myrrh, Nashboro, Nelson Barry, Nostalgia Lane, One-Two-Three, Page Boy, Paula, Photo, Ronn, Plantation, Prairie Dust, Prélude, Reborn, Republic, Rice, Ronn, Roots, Roulette, Rounder, SSS Int'l, Savoy, Scorpio, Scrimshaw, Silver Blue, Sound Plus, Sound Waves, Specialty, Spire, Starday, Su-Ann, Sunshine Sounds, Supreme, TK, Takoma, Tiger Lily, United, Visa, West End, Wicked, Wonderland, Word.  
 Accessories: Capitol Magnetics, Disc-Washer, Le-Bo, Savoy Leather, Sound Guard.  
 Trac Rec. Inc., 2070-G Boston Dr. Zip: 30337. Tel: 997-2263. Buyer: Ken Jernigan. (OS)  
 Trackdown Rec. Dists., 615 Watling Ln., No. 4, Stone Mountain 30083. (Rec. & Tape D, OS, RJ, I & E)  
 Home office: Chicago, Ill. (See for prod. distributed)  
 United Rec. & Tape Inds. Inc., 4300-B Bankers Circle, NE Atlanta Ind'l Park. Zip: 30360. Tel: 448-1500. Branch Mgr.: John Brenner; Buyers: Jack Roberge, Herman Watkins. (Rec. & Tape RJ)  
 Home office: Hialeah Gardens (Miami Metropolitan Area), Fla. (SEE ADVERTISEMENT)  
 Warner/Elektra/Atlantic Corp., 250 Villanova Dr., Atlanta Gateway Park. Zip: 30336. Tel: 344-4933. Mgr.: Bill Biggs. (Rec. & Tape D)  
 Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.

● **AUGUSTA (Area Code 404)**  
 Big G Platter Shop, 209 Ninth St. Zip: 30902. Tel: 722-9306. Owner, Singles, Albums & Tape Buyer: Robert Gordon. Local branch: Pyramid Music & More, 826 Broad St. Zip: 30902. Tel: 724-1508. Mgr.: Jephrey Gordon. (Rec. & Tape OS)

● **CLARKESVILLE (Area Code 404)**  
 Clarkesville Rec. Sales Co. Inc., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Pres.: Peter J. Rosety; Mgr.: James Stockton; Singles & Tape Buyer: Wanda Stockton. (Rec. & Tape OS & RJ)  
 Accessories: Audio Vox, Automatic Radio, Conic, Electro Brand, Tenna.

● **COLUMBUS (Area Code 404)**  
 Trackdown Rec. Dists., 6612 Foxboard Dr. Zip: 31907 (Rec. D, OS, RJ, I & E)  
 Home office: Chicago, Ill. (See for prod. distributed)

**HAWAII**

● **HONOLULU (Area Code 808)**

CBS Recs., 1580 Makaloa St., Suite 840. Zip: 96814. Tel: 955-0774. Branch Mgr.: Kelly Conway. (Rec. & Tape D)  
 Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
 Tape lines: Same as rec. labels.  
 Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96826. Tel: 946-6522. Owner, Mgr. & Buyer: Irving Pinensky. (Rec. & Tape D)  
 Rec. labels: Asylum, Cream, Elektra, Mele, TK, Trim, Warner Bros.  
 Tape lines: Same as rec. labels.  
 Hailona Dists. Inc., 663 Sheridan St. Zip: 96814. Tel: 949-4118. Owner: Peter Moon; Mgr. & Buyer: Harvey Roessler. (Rec. & Tape D&E)  
 Rec. labels: First Break, HanaOla, Impact, Ka Leo, Naka-hili, Panini, Pocholinga, RLM, Seabird Sound.  
 Tape lines: Same as rec. labels.  
 Island 1-Stop (Rec. & Tape OS & RJ)—Buyer: Norm Winter—see Surfside Dist.  
 Major Dists. Inc., 1007 Dillingham Blvd. Zip: 96817. WATS: (800) 845-3884. Sales: Scott Ferrand. (Rec. & Tape D & RJ)



Home office: Tukwila (Seattle Area), Wash. (see for prod. distributed)

Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa; Sales & Promo.: Paul Fujii. (Rec. & Tape D, I & E)

Rec. labels: Atco, Atlantic, Barnaby, Berlitz, Big Tree, Cotillion, Disneyland, Fiesta, GRT, Golden, Inner City, Janus, Little David, Living Language, Prelude, Ranwood, Rolling Stones, Roulette, Scotti Bros., Shadybrook, Springboard, Swan Song, Trip, Vista, West End. Tape lines: Atco, Atlantic, Big Tree, Dooto, GRT, Little David, Nemperor, Prelude, Rolling Stones, Swan Song, Trip, West End

Rec. labels & tape lines imported: Viking (New Zealand), all Japanese labels.

Accessories: Le-Bo, Royal

Music Craft Dist. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (Rec. & Tape D)

Rec. labels: AVI, Ansonia, Arcano, Arista, Artist House, Audio Fidelity, CTI, Cadet, Caytronics, Coco, Concord Jazz, Contemporary, Discovery, Flying Fish, Folkways, 49th State, Hawaii Sons, Kicking Mule, Kudu, Laff, Laurie, Mark 56, Meridian, Miami, Milestone, Monitor, Monmouth Evergreen, Muse, Nashboro, Nashville Jazz, Orfeon, Original Sound, Orinda, PAUSA, PBR Int'l, Paradise, Parnaso, Plantation, Poki, Polynesia, Prestige, Prism, Private Stock, Project 3, Request, Roper, Rounder, SSS Int'l, Sun, Tradewinds, Vanguard, Waikiki, Word, Yazoo

Tape lines: Arcano, Arista, CTI, Caytronics, Kudu, Milestone, Original Sound, Plantation, Prestige, Project 3, SSS Int'l, Tradewinds, Vanguard, Waikiki

Nylen Bros. & Co. Ltd., 820 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Gen. & Sales Mgr.: Ed Nielsen. (Rec. & Tape D)

Rec. labels: Black Jazz, Chrysalis, Coco Palms, Creative World, Delilah, Earl, Fantasy, First American, GNP Crescendo, Gordy, Hana Ho, Hirtsville, Hui, Kahana, Kihei, Kobe, Kudu, Laka, Makaha, Motown, Mowest, Mushroom, Music Minus One, Ovation, Pacific Arts, Pickwick, Prodigal, Pumehana, Rare Earth, Sesame Street, Silvercloud, Sinergia, Soul, Stax, Syntonic Research, Tamla, Tomato, Turnabout, Varese/Sarabande, Vox

Tape lines: Chrysalis, Fantasy, Motown, Mushroom, Ovation, Pumehana, Sesame Street, Tamla

Playback equip. & phonographs: Fisher, Sylvia. Accessories: Electro-Voice

Pickwick Int'l Inc., Rack Servs. Div., 2298 Alahoa Pl., No. B. Zip: 96819. Tel: 847-2258. Optrs. Mgr.: Neal Chong; Sales Mgr.: Tim McNeil; Buyer: Sterling Foster. (Rec. & Tape R)

Home office: Minneapolis, Minn.

RCA & A&M & Assoc'd Labels, 1221 Kapiolani Blvd., Suite 512. Zip: 96814. Tel: 524-3030. Mgr.: Robert Haas. (Rec. & Tape D)

Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong

Tape lines: Same as rec. labels

Rack Serv. Hawaii Inc., 2320-A S. King St. Zip: 96814. Tel: 946-7737. (Rec. & Tape OS & R)

Surfside Dist., 1365 Colburn St. Zip: 96817. Tel: 841-0414. Gen. Mgr.: Mac Larris. (Rec. D). (Rec. & Tape OS & R) as Island 1-Stop

Labels: Lehua, Mahalo

World Wide Dist. Ltd., 1132 Auahi St. Zip: 96814. Tel: 531-0133. Pres.: Paul Spengler Jr. (Rec. & Tape D)

Rec. labels: Melway, Mountain Apple, Music of Polynesia

Tape lines: Same as rec. labels

**IDAHO**

• **IDAHO FALLS (Area Code 208)**

Slusser Whse. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: N.M. Bradley; Buyer: Tecla Corbit. (Rec. & Tape R)

**ILLINOIS**

• **CHICAGO METROPOLITAN AREA (Area Code 312)**

Antares Dist., 3235 W. Fullerton Ave. Zip: 60647. Tel: 772-9444. Owner, Mgr. & Buyer: Leon A. Keleert. (Rec. D & I)

Labels: Adelphi, Amalgamated, Arcadia, Arcane, Aries, Audiophile, Barron, Bent, Big Band Archives, Birch, Blackbeard, Blackbird, Black Eagle, Blue Flame, Blue Goose, Blue Lantern, Bountiful, Briar, Broadway, Claremont, Command Performance, Cook, Daffodil, Dirty Shame, Echoes of Hollywood, Eubie Blake Music, Euphonic, Euphoria, Famous Door, GHB, Giants of Jazz, Golden Era, Herwin, Homespun, IAJRZ, Jazz Archives, Jazz Guild, Jazzology, Jewel, Jim Taylor Presents, Kanawha, Land O Jazz, Merry Makers, Mod-Art, Musicraft, Nessa, New Orleans, No Gap, Old Homestead, Origin, PM, Pa Da, Palm Tree, Pelican, Peter Pan, Phorion, Piedmont, Power, Premiere, Progressive, Pumpkin, Puritan, Red Onion, Retrospect, San Diego Jazz Club, Sandpiper, Shoestring, Smoky Mary, Sounds of Swing, Southland, Spitball, Stash, Straight Ahead Jazz, Swing Era, Takoma, Testament, Triad, Uptown Lowdown, Varese Int'l, West Coast, Yazoo, Zim

Labels imported: Big Bear (Netherlands), Dawn Club (Germany), Jazz Studies (Canada), Munich (Nether-

lands), Oldie Blues (Netherlands), Sidewalk Hot Jazz (Germany)

Balkan Music Co., 6917 W. Cermak Rd., Berwyn 60402. Tel: 484-6436. Owner Slavco A.V. Had; Mgr.: Cynthia Hlad, Singles & Albums Buyer: Louis J. Hlad. (Rec. & Tape D)

Branch: Beaver Falls (Pittsburgh Metropolitan Area), Balkan Rec. Dist'g Co.

Rec. Labels: Balkan Int'l, Czech, Delta Int'l, Greyko, Marjor, Monitor

Tape lines: Balkan Int'l, Delta Int'l, Greyko, Monitor

Barney's One Stop, 3400 W. Ogden Ave. Zip: 60624. Tel: 521-6300. (Rec. & Tape OS)

CBS Recs., The Tower, Suite 301, 2850 E. Golf Rd., Rolling Meadows 60008. Tel: 640-5900. VP Midwest Region: Don Van Gorp. Reg'l Co-ord.: Judy Lucas; Branch Mgr.: Jim Scully. (Rec. & Tape D)

Rec. labels: Arc. Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold

Tape lines: Same as rec. labels

C N S Co. Inc., 10614 S. Mackinaw Ave. Zip: 60617. Tel: 375-4052. Owner Charles N. Stephens. (Rec. & Tape R)

Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. (Rec. & Tape D)

Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists

Tape lines: Same as rec. labels

Casa Pan-Americana, see Pan American Recs.

Chicago One Stop Inc., 444 N. Lake Shore Dr. Zip: 60611. Tel: 822-9815. Pres. & Mgr.: Irving Rothblatt; VP: Howard M. Rosen. (Rec. & Tape OS)

China Books & Periodicals Inc., 174 W. Randolph. Zip: 60601. Tel: 782-6004. Mgr.: Mr. Kapczynski. (Rec. I)

Home office: San Francisco, Calif.

Imports from People's Republic of China.

Downtown Recs. Mgmt. Corp. (Rec. & Tape OS), see Mid-America Specialty

Ernie's One Stop Recs. Inc., 1827 S. Michigan Ave. Zip: 60616. Tel: 842-4100. Owner: Ernie Leaner; Mgr.: Bill Leaner. (Rec. OS)

Fletcher's 1 Stop Recs. & Tapes, 450 E. 75 St. Zip: 60619. Tel: 874-4484. (Rec. & Tape OS)

Galvano Dist'g Corp., 4147 W. Armitage Ave. Zip: 60639. Tel: 235-3800. Owner: Anthony Galvano; Mgr.: John Galvano; Buyers: Singles, Vinnie Leva; Albums, Joyce Vermilyer; Tape, Gene Gorjaczew. (Rec. & Tape OS)

Playback equip. & phonographs: Hitachi, Pioneer

Accessories: GRT, Le-Bo, Maxell, Memorex, Recoton, Scotch, TDK (SEE ADVERTISEMENT)

Tony Galvano Recs. Inc., 4134 W. Armitage Ave. Zip: 60639. Tel: 278-8300. Mgr. & Buyer: Tony Ignoffo. (Rec. & Tape OS)

Gibson's Town & Country One Stop, 1956 W. 51 St. Zip: 60609. Tel: 776-0700. Owners: Gregory & Kathie Gibson; Mgr. & Buyer: G.G. Gibson. (Rec. & Tape OS)

H N H Dist. Ltd., 820 Davis St., Suite 222, Evanston 60201. Tel: 492-9555. Owner: Harvey Neil Hunt; Gen. Mgr.: David C. Town. (Rec. D & I)

Labels: HHN, Unicorn

Handleman Co., 801 Lunt Ave., Elk Grove Village 60007. Tel: 364-0230. Mgr.: Gary Bankston; Buyers: Gary Bankston, Bill & Jim Guler. (Rec. & Tape R)

Home office: Clawson (Detroit Metropolitan Area), Mich.

House Dist., 3410 Lake Shore Dr., Suite 7-E. Zip: 60657. Tel: 549-4614. Mgr.: Carole Bernstein. (Rec. & Tape D)

Home office: Kansas City, Mo. (See for prod. distributed) (SEE ADVERTISEMENT)

J S J Tape Dist. Inc., 6620 W. Belmont. Zip: 60634. Tel: 227-0550. Owner, Mgr. & Buyer: Joseph Swiatek. (Tape OS—cut-outs) (SEE ADVERTISEMENT)

K R P C O Kiderian Rec. Dist., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Owner: Raymond Peck; Mgr.: George Peck; Buyers: Singles, Vince Hartnet; Albums, Ray Peck. (Rec. O)

Labels: Armenian, Black Beauty, Camels Hair, Chicago Sound Factory (CSF), Centaur Talent, Dick/Hike, Ghetto, Glenoaks, Illinois Prod'g Corp., Kid, Kiderian, LRM, Middle Eastern, Newberry, Paw Print, Ray Peck Prod'ns, Recordgraph, Ruby, ST Lewis, Trinity, Virgin Vinyl, Wind City

Kiderian Rec. Dist., see KRPCO

Kinnara Rec. & Tape Dist., 4323 N. Elston Ave. Zip: 60641. Tel: 588-7735, 583-5085. Owner & Mgr.: Raeborn Flerlage. Albums & Tape Buyer: Steven Gusler. (Rec. D & I, Tape D)

Rec. labels: Adelphi, Advent, Aerospace, Airways, Alligator, Archive of Folk & Jazz, Archive of Piano Music, Arhoolie, Asch, Atlas, Audio Arts, Avant, Baobab, Bar-rehouse, Bartok, Bay, Bet-Car, Blind Pig, Blue Goose, Blue Labor, Blue Ridge, Blues Classics, Blues Factory, Bornand, Briar, Broadside, Bullfrog, CMH, CRI, Cal, Cambridge, Classic Jazz Masters, Clay Pigeon, Con Brio, Contemporary, Conversa-Phone, County, Cowboy Carl, Crystal, Daffodil, Delos, Delos imports, Desmar, Desmar imports, Dictation Discs, Discovery, Dobre, Emily, Ensayo, Erato, Everest group, FKT, Flying Fish, Flying High, Folk Legacy, Folk Lyric, Folkways, Fox Fire, Fretless, Front Hall, GNP Crescendo, Giants of Jazz, Golden Age, Good Time, Good Time Jazz, Gramercy-5, Grapevine, Grenadilla, Grits, Guitar Player, Halcyon, IPS, improvising Artists, India Navigation, Innisfree, International Piano Archives, Interplay, JCOA, Jazz a la Carte, Jazz Archives, Jazz Society, Jin, June Appal, Kaleidoscope, Kicking Mule, Knee Deep, Labor, Lariat, Legend, Leviathan, Lovely Music, Lyricord, MGD, Maison de Soul, Makossa, Mary, Mbari Messaround, Mr. Blues, Monmouth-Evergreen, Morning Glory, Morning Star, Mountain Railroad, Nashville Jazz, Nessa, New-orld, New Orleans, Nimbus, North Texas State Lab Jazz, Oats imports, Oblivion, Old Timey, Orion, PM, PMP, Pandora, Paredon, Pearl, Pelican, Philly Jazz, Philo, Philomel, Phoenix, Physical, Piedmont, Progressive,

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Mable Recs. (div. of Magendie Ents Inc.), 1127 S Mannheim Rd., Suite 212, Westchester 60153 Tel 681-4746. Pres. W.F. Martin (**Rec. OS**)

**Branches:** Columbus, Miss.; Gray Court, S.C.  
Mid-America Specialty Dist. Inc., 444 N. Lake Shore Dr Zip 60611. Tel 822-0822. Pres. Howard M. Rosen (**Rec. & Tape RJ**), (**Rec. & Tape OS** as Downtown Recs Mgmt. Corp.)

Mr T's Volume Rec. & Tape Sales, 1728 E. 87 St Zip 60617. Tel: 375-8445 Owner Max Tannenbaum, Sales Mgr. Johnny Johnson (**Rec. & Tape D, OS & RJ**)

**Distributes** cut-outs, overstocks, promotional material.  
Multinational Dists. Inc., 3514 W. 26 St Zip 60623. Tel 522-1877 Mgr. Miguel Remon, Singles, Albums & Tape Buyer Adelqui Boue. **Local branch:** 1454 N. Milwaukee Ave. Zip: 60622. Tel 227-8181 (**Rec. & Tape OS, RJ, I & E**)

One Way Recs., 3220 W. Cermak Rd Zip 60623. Tel 522-9238 Owner & Albums Buyer Ofte Reese, Mgr & Singles Buyer Norma Reese (**Rec. OS**)

Pan American Recs. Inc. (Casa Pan Americana), 3751 W. 26 St Zip 60623. Tel 521-1100 Pres. Gustavo Silva. (**Rec. & Tape D, OS & RJ**)

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**Tape lines:** Ansonia, Antilla, Arcano, Arriba, Audio Latino, Audiomex, Audiovox, Bego, Bernal, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Columbia, Cotique, Crazy Cajun, Del Rio, Del Sur, Del



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Pickwick Int'l Inc., Rack Servs. Div., 779 Church Rd., Elmhurst 60126. Tel 832-8850. Opns. Mgr. Stewart Gershbaum; Sales Mgr.: Bill Silverthorne; Buyer John Costellanos. (Rec. & Tape RJ)  
Home office: Minneapolis, Minn.

Polish Rec. Center of America, 3055 N. Milwaukee Ave. Zip: 60618. Tel: 772-4044. Owner: Jan Wojewodka. (Rec. & Tape I)  
Imports from Poland.

PolyGram Dist'n Inc., 4825 N. Scott St., Bldg. 2, Suite 206, Schiller Park 60176. Tel 671-5380. Reg'l VP: Harry Losk; Branch Mgr.: Ralph Kick. (Rec. & Tape D)  
Home office: New York, N.Y.  
Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Lmelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
Tape lines: Same as rec. labels.

Progress Rec. Dist'g Inc., 930 Lee St., Elk Grove Village 60007. Tel: 593-5955. Pres. Joe Simone; VP & Gen. Mgr.: Harold Davis; Buyer Chuck Spiedel. (Rec. & Tape D)  
Branch: Indianapolis, Ind.—also see listing in Highland Heights (Cleveland Metropolitan Area), Ohio  
Labels: Abkco, Argo, Aries II, Barnaby, Beserkley, Birthright, CTI, Churchill, Cime, Concord Jazz, Cream, Creed, Cyclone, Disneyland, Excello, Fantasy, Galaxy, Gordy, Gospel Truth, GRT, Hi, Janus, Kudu, Le Joint, L'Oiseau Lyre, London, Mango, Midsong, Milestone, Motown, Muse, Nashboro, Pacific Arts, Parrot, Prelude, Prestige, Prodigal, Ranwood, Rare Earth, Richmond, Riverside, Scorpion, Shadow, Shadybrook, Shock, Soul, Stax, Tamla, Telefunken, Threshold, Tomato, UK, Venture, Vista, Waterhouse, Xanadu.

RCA & A&M & Assoc'd Labels, 1415 W. 22 St., Suite 300, East Oak Brook 60521. Tel: 986-8300. Reg'l Sales Dir.: Bill Swearingen; Branch Sales Mgr.: Tom Potter. (Rec. & Tape D)  
Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
Tape lines: Same as rec. labels.

Rac A Recs., 1801 S. Lumber. Zip: 60616. Tel: 666-3828. Owner & Buyer: William Knapp; Mgr.: Charles Knapp. (Rec. & Tape RJ & E)

Rainbow Recs., 144 W. Northwest Hwy., Palatine 60067. Tel: 991-7373. Gen. Mgr.: Norm Rosenthal; Buyer Chris Lynde. (Rec. & Tape OS)

Ruby Sales Co. Inc., 4038 W. Armitage. Zip: 60639. Tel: 276-5484. Owner, Mgr. & Buyer: R.W. Lawrence. (Rec. & Tape RJ)

Chet Schafer Prod'ns, 864 N. Ashland Ave. Zip: 60622. Tel: 421-4372. Owner & Buyer: Chet Schafer. (Rec. & Tape D)  
Rec. labels: Bel-Aire, Chicago Polkas, Dyno, Gold, Halo, Ram, Sound, Starr, Steljo.  
Tape lines: Bel-Aire, Chicago Polkas, Dyno, Halo, Sound, Steljo.

Sound Unlimited, 5404 W. Touhy, Skokie 60077. Tel: 674-0850. Pres.: Noel Gimbel. (Rec. & Tape OS, RJ & I)  
Branches: Denver, Colo.—Mile Hi One Stop (Rec. & Tape OS & RJ), & Pan American Rec. Supply (Rec. & Tape D)  
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Surplus Recs. & Tapes, 1801 S. Lumber St. Zip: 60616. Tel: 421-1003. Pres.: Merrill Rose; Gen. Mgr. & Buyer: Jack Rose. (Rec. D), (Rec. RJ & OS as M&A Rec. Whslers.)  
Branch: Rochelle Park, N.J. (Rec. D & E, Tape E)  
Distributes cut-outs & surplus. (SEE ADVERTISEMENT)

Trackdown Rec. Dists., 542 S. Dearborn St., Suite 1102, Zip: 60605. Tel: 486-2989. Owner: S.T. Williams. Local branches: PO Box 295, 1950 Division St., Chicago Heights 60411; PO Box 33, Markham 60426. (Rec. D, OS, RJ, I & E)  
Branches: Midfield (Birmingham Area), Selma, Ala.; Phoenix, Ariz.; Canoga Park, Hollywood & North Holly-wood (Los Angeles Metropolitan Area), Oakland (San Francisco & Bay Area), Calif.; Hialeah (Miami Metropolitan Area), Fla.; Columbus, Stone Mountain (Atlanta Metropolitan Area), Ga.; Cheneyville, La.; Greenville, Moss, Miss.; Jersey City, N.J.; Albuquerque, N.M.; Asheville, Laurinburg, Lillington, Raleigh, N.C.; Greenville, S.C.; Taylor, Tex.; Richmond, Va.  
Labels: Black Kat, Cash in Today, Cherub, Cowody, Full Speed Ahead, PM, Rhythm, Trackdown.

Fernando Vian, 2151 N. Humboldt Blvd. Zip: 60647. Tel: 278-7613. (Rec. & Tape D)  
Home office: Los Angeles, Calif., Discos Latin Int'l.  
Rec. labels: Fono Rex, Latin Int'l, Microfon, Pega.  
Tape lines: Same as rec. labels.

Warner/Elektra/Atlantic Corp., 222 W. Sivert Court, Bensenville 60106. Tel: 595-6000. Mgr.: Al Abrams. (Rec. & Tape D)  
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
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**Tape lines:** All lines.  
**Accessories:** Capitol, Fidelitone, Le-Bo, Memorex, Savoy.

Is Music Inc., 8700 W. Judge Perez Dr., Chalmette 70043. Tel: 279-1120. Mgr. & Buyer: Gary J. Edwards. (Rec. & Tape D & E)

Rec. labels: Bourbon 641, Crescent Country, Dulai, Fat Tuesday, Nobility, Second Line, Sound of New Orleans. **Tape lines:** Same as rec. labels. (SEE ADVERTISEMENT)

Lean Rec. Dist'g Co., 2815 Octavia St. Zip: 70115. Tel: 866-3478. Owner & Buyer: Lou Welsh Jr. (Rec. & Tape D)

Rec. labels: All American group, Biograph, Blue Beat, Con Brio, Cross Country, Deluxe, Dobre, Federal, Firecracker, First Generation, Folly, Golden Moon, Gold Rush, Gusto, Hollywood, Jam Session, Lab Jazz, Little Gem, Ludu Kay, Milagro, Nationwide Sound group, One-Way, Pilot, Power Pak, QCA, Rainbow, Rice, Rob

Chris, SCR, SSS Int'l, Sapphire, Second Generation, Sounds of Music, South Breeze, Starday/King, True, World Int'l group.

**Tape lines:** Biograph, Gold Rush, Plantation, Power Pak, Starday/King, SSS Int'l, Sun.

Lee Rec. Dist., 4546 S. Park Dr. Metairie 70001. Tel: 888-2406. Owner, Mgr. & Buyer: Paul V. Lee. Local branch: 122 Focis St. (Rec. D)

Labels: ABC, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Peacock, ABC-Songbird, Alligator, Benjie, Blue Goose, Delmark, Era, Federal, Fire, Fury, Goldies-45, Riverside, Souffle, Soul-Po-Tion, Specialty, Springboard, Starday-King, Symposium, Takoma, Trip, Trix, Up Front, Yazoo. One Stop Rec. Shop Inc., PO Box 50833. Zip: 70150; 1400 N. Broad St. Zip: 70119. Tel: 821-1061. Owner & Mgr.: Joe Assunto; Buyer: Lloyd Legendre. (Rec. OS) Record Sales of New Orleans, 1525 Airline Hwy., Metairie 70001. Tel: 837-8110. Gen. Mgr. & Buyer: Dave Shtrick. (Rec. & Tape OS).

• **SHREVEPORT (Area Code 318)**

B & B Sales Inc., PO Box 7038, 1014 Joseph St. Zip: 71107. Tel: 226-0105. Owner & Mgr.: Al Bell; Buyers: Karen Wasserman, Al Bell. (Tape D) **Tape lines:** Adam VIII, Capitol, MCA, Pickwick/Camden, Power Pak, RCA, Starday-King, United. **Playback equip.:** Electra Radio, Arthur Fulmer, Pioneer. Stan's Rec. Serv., 728 Texas St. Zip: 71101. Tel: 222-7182. Owner: Stanley J. Lewis; Mgr.: Ronnie Lewis;

Buyers: Singles & Albums, Ronnie Lewis, Jesse Camp, Frankie Spano; Tape, George Willis. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

• **SULPHUR (Area Code 318)**

Keene & Mashburn Inc., 1625 Arizona St. Zip: 70663. Tel: 625-4276. Mgr. & Buyer: Keith Lawrence; Ass't Buyer: Mark Thompson. Local branch: PO Box 1075, 1401 Cypress St. Zip: 70663. Tel: 527-6333. (Rec. & Tape OS & RJ)

• **VILLE PLATTE (Area Code 318)**

Floyd's Whole. Dist. Co., PO Drawer 10, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner: j. Floyd Soileau; Mgr.: Ray Lafleur; Buyer: Terry Lafleur. (Rec. D, OS & E, Tape D, OS & RJ)

Rec. labels: American Playboy, Arctic, Arhoolie, Bayou, Boo Ray, Cajun Classics, Cajun Jamboree, Canaan, Crazy Cajun, D, Dooto, Eric, GRC, Goldband, Jewel, Jin, Joliette, Lanor, Lyric, Maison de Soul, NSD, Original Sound, Partee, Paula, Rebel, Rounder, Showtime, Specialty, Springboard, Starbarn, Starlite, Swallow, Trash, Tripp, Word. **Tape Lines:** Arhoolie, Crazy Cajun, D, Dooto, GRT, Goldband, Jin, Original Sound, Partee, Specialty, Swallow, Trash. **Playback equip.:** General Electric, Hitachi, Panasonic. **Accessories:** GRT, Le-Bo, Pfanstiel, Seebro.

**MAINE**

• **AUGUSTA (Area Code 207)**

D I S C Inc., PO Box 2207, 10 Front St. Zip: 04370. Tel: 623-3566. Owner: H.J. Wilder; Mgr.: Singles & Albums Buyer: Glen Peabody. (Rec. & Tape D, OS & RJ) Labels: CBS, Capitol-EMI, MCA, Newworld, Polygram, RCA/A&M, Sine Qua Non, WEA. **Accessories:** Discwasher, Hollywood, Maxell, Memorex, Sound Guard.

• **PORTLAND (Area Code 207)**

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 774-5362. Owners: Jack & Herbert Holmes; Gen. Mgr.: Bill Hemmens; Opns. Mgr.: Bill Tiffany; Buyers: Singles, Ron Hawkes; Albums & Tape, Bill Tiffany. (Rec. & Tape D, OS & RJ) Rec. labels: CBS, Capitol, London, MCA, MGM, Motown, RCA, United Artists, WEA group. **Tape lines:** All lines. **Accessories:** Recotone, Savoy, Watts. East Coast Dists., 200 Anderson St. Zip: 04101. Tel: 772-5665. Owner: John Jannace; Mgr.: David Gonyer; Buyers: Singles, Dick Horton; Albums & Tape, David Gonyer. (Rec. & Tape RJ) **Phonographs & Playback equip.:** Sony.

**MARYLAND**

• **BALTIMORE METROPOLITAN AREA (Area Code 301)**

Action Dist'g Co., 3921 Hollins Ferry Rd., Lansdowne 21227. Tel: 242-5055. Owners: Sam & Mark Anoff; Mgr. & Buyer: Sam Anoff; Sales: Mark Anoff. (Rec. & Tape D) Labels: Abattoir, Alshire, Artist Rec'g Co., Audio Arts, Audio Gospel, Award, Blue Canyon, Blue Diamond, Bobco, Boblo, Boyd, Brogan, Burgundy, CDC, CIE, CJ, Candle, Charts, Checkmate, Commercial, Con Brio, Concordo, Corona, Crescent, Crusader, Current, DER, Dale, Dallas, Darko, DeeMora, Denim, Dharmas, Door Knob, Doyle, Eagle, Edge, Erin, Essar, Fabolus, Farm, Farview, Favorite Song, 50 States, First Generation, Flick, 4 Star, Fretone, From the Country, G-Bar, GC, GMC, Gemini, Genesis, Gil's Funny Recs., Goddess, Golden Angel, Graceland, Group 5, HSE, Heart Warming, Hilltop, Hit & Run, IRDA, Impact, Inergi, It's Just Country, Jade, Jemki, Jim, KBA, Kansa, Kansas City, King's Music City, Linco, Little Nashville, Little Ritchie, MMI, Marlo, Maverick, Mercantile, Monitor, NSD, Nashville Country, Nu-Trayl, Ortega, Pantheon Desert, Papa Joe's, Phono, Pickwick, Pinnacle, Pot'o' Gold, Prairie Dust, QCA, RDS, Rebel, Renegade, Resco, Roundtable, Royal American, Scorpion, Scrimshaw, Silver Sword Audio, Solid Smoke, Soul Town, Soundwaves, South Breeze, Spirit, Spring River, Starday, Stoneway, Su Ann, Sunshine Country, Superior, TAO, TNB, Teddy Bear, 3J, Title, Travel, True, WILD, World Wide Sound, Yahoo. Artistic Music Dists., 9033-C Red Branch Rd., Columbia 21045. Tel: 997-1060. Owner & Buyer: Ed Fitch. (Rec. I) Imports from Europe & Japan. Ellis Dist'g Corp., 33 New Plant Court, Owings Mill 21117. Tel: 363-1212. Owner: Edgar H. Ellis; Gen. Mgr. & Buyer: Florence Cohen; Warehouse Mgr.: Greg Geslosi. (Rec. & Tape RJ) Handleman Co., 8320 Sherwick Court, Washington Ind'l Park, Jessup 20794. Tel: 953-1771. Mgr.: Herman Knight; Buyers: Herman Knight, John Schlem. (Rec. & Tape RJ) Home office: Clawson (Detroit Metropolitan Area), Mich. Largo Music Corp., 9195 Red Branch Rd., Columbia 21045. Tel: 995-1776. Owner: Lawrence M. Goldberg; Mgr.: Raymond L. Creighton; Singles, Albums & Tape Buyer: Justin Dudley. (Rec. & Tape OS & RJ) Branch: Garden Grove, Calif.

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**Rec. labels:** Backstreet, Butterfly, Coral Infinity, LAX, MCA, Songbird, Source, Vocalion.  
**Tape lines:** Same as rec. labels.

Mar Matic Sales Co. Inc., 1140 E. Cold Spring Ln. Zip: 21239. Tel: 435-1477. Owner: Maurice Sykes. Mgr.: Joseph S. Barranco, Singles Buyer: Phyllis Farinholt. (Rec. OS & E)

Marshall-Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip: 21215. Tel: 542-7214. Owner: Manny Goldberg; Mgr.: Sandy Miller. (Rec. D & RJ)  
**Rec. labels:** Archive of Folk & Jazz, Camden, Design, Disneyland, Everest, Peter Pan, Pickwick, Up Front.  
**Tape line:** Disneyland.

Musical Sales Mobile Serv. (Rec. & Tape RJ), see Musical Sales One Stop Inc.

Musical Sales One Stop Inc., 49 W. Oliver St. Zip: 21201. Tel: 837-5757. Pres.: Milton Bereson; Gen. Mgr.: Mashe Mehlman; Buyers: Singles, Walter Meineke; Albums, Joe Stinett; Tape, Allen Martin. (Rec. & Tape OS & E), (Rec. & Tape RJ as Music Sales Mobile Serv.)

Pickwick Int'l Inc. Rack Serv. Div., 142 Alco Pl. Zip: 21227. Tel: 247-2550. Opns. Mgr. & Buyer: Victor Tremmel; Sales Mgr.: Tommy Lenaghan. (Rec. & Tape RJ)  
**Home office:** Minneapolis, Minn.

Potomac Music & Rec. Serv. Inc., 1009 Cathedral St. Zip: 21201. Tel: 837-7726. Mgr.: John Kaminski; Buyer: Regina Schwaab. (Rec. & Tape OS)  
**Home office:** Hyattsville, Md.

Wollman's Music, 233 S. Broadway. Zip: 21231. Tel: 675-7990. Owner & Buyer: Helen Wollman; Mgr.: Sharon Botkin. (Rec. OS)

Zamoiski Co., 1101 De Soto Rd. Zip: 21223. Tel: 644-2900. Owner: Calman J. Zamoiski Jr.; D & OS Mgr.: Joyce Heider; RJ Mgr.: Jim Lavis; Promo. Dir.: Ted Zlatin; Buyers: Singles, Cindy Rowcaw; Albums, Joyce Heiders. (Rec. D & RJ; Rec. OS & RJ)  
**Rec. labels:** ASI, AVI, Abkco, Advant, All Platinum, Amherst, Bar B-Q, Big Sound, Big Town, Biograph, Blue Heaven, Brunswick, Cadet, California, Calliope Festival, Camden, Channel, Checker, Chess, Cin/ Kay, Claridge, Classic Jazz, Con Bro, Concord Jazz, Connoisseur Society, Corral, Country Porn, Cream, Crosswind, Dakar, Dictation Disc, Dooto, Drive, EFS, Ems, Everest, Fiesta, GNP Crescendo, Glori, Greedy, Grenadilla, Gryphone, H&L, Hi, Hickory, Hit Int'l, Hob, Humpin Int'l, ICA, IJE, Inner City, Island, JDC, Jupiter, Kent, LA, LA Int'l, LRC, Libra, Little Darlin', Major Marketing, Malcolm X, Mango, Nostalgia Lane, Olde Worlde, PA/USA, Pacific Arts, Panama, Pickwick, Prism, Project 3, Pyramid, QCA, Quintessence, Rebecca, Red Rooster, Request, Roadshow, Roulette, Sahara, Sandcastle, Shelby Singleton, Signature, Stang, Strawberry, Sun, Syntonic Research, TEC, TK, TPI, Turbo, United, Versatile, West End, Zebra.  
**Tape lines:** Same as rec. labels.  
**Phonographs:** Zenith.  
**Accessories:** Ampro, Le-Bo, Maxell, Memorex, Pacific, Porputune, Recoton, Service, TDK. (SEE ADVERTISEMENT)

● **GERMANTOWN (Area Code 301)**

Capitol Recs., Century XXI, 20030 Century Blvd. Zip: 20767. Tel: 428-0790. (Rec. & Tape D)  
**Rec. labels:** Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
**Tape lines:** Same as rec. labels.

● **GREENBELT (Area Code 301)**

PolyGram Dist'n Inc., 9111 Edmonston Rd., Suite 201. Zip: 20770. Tel: 474-3700. Mgr.: Harvey Rosen. (Rec. & Tape D)  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
**Tape lines:** Same as rec. labels.

Warner/Elektra/Atlantic Corp., 9200 Edmonston Rd., Suite 305-306. Zip: 20770. Tel: 474-6505, 792-7540. Mgr.: J. Del Medico. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
**Tape lines:** Same as rec. labels.

● **HAGERSTOWN (Area Code 301)**

Interstate Rec. Dist. Inc., 211 S. Locust St. Zip: 21740. Tel: 733-1378. Owners: Richard M. & Melvin C. Greenwald; Mgr.: Carlton Smith. (Rec. & Tape OS & RJ)

● **HYATTSVILLE (Area Code 301)**

C & M One Stop (div. of LDS Inc.), 5405 Lafayette Pl. Zip: 20781. Tel: 699-5888. Owner: Murray A. Berman; Mgr.: Linda Lochte; Buyers: Singles, Lisa Hunter; Albums & Tape, Murray A. Berman, Lisa Hunter. (Rec. & Tape OS). (SEE ADVERTISEMENT)

Drum Major Music Dist., 5611 Landover Rd. Zip: 20784. Tel: 864-3935. Owner: Michael P. Mackulics; Mgr.: Singles, Albums & Tape Buyer: Tom Hodges. (Rec. & Tape OS)

Potomac Music & Rec. Serv. Inc., 2122 Beaver Rd., Landover 20785. Tel: 322-3666. Owner: John E. Kmiec Jr.; Mgr.: Mano Caputo; Buyer: William Coates. (Rec. & Tape OS)  
**Branch:** Baltimore, Md.

● **SILVER SPRING AREA (Area Code 301)**

C B S Recs., 8720 Georgia Ave. Zip: 20910. Tel: 587-5000. Branch Mgr.: Jim Chiado. (Rec. & Tape D)  
**Rec. labels:** Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nempor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
**Tape lines:** Same as rec. labels.

R C A & A&M & Assoc'd Labels, 8630 Fenton St., Suite 120. Zip: 20910. Tel: 585-5575. Sales Mgr.: Bob Heatherly. (Rec. & Tape D)  
**Rec. labels:** A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
**Tape lines:** Same as rec. labels.

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Alpha Dist'g Corp., 5 Priscilla Circle, Weymouth 02188. Tel: 266-0354. Contact: Paul Maged. (Rec. & Tape D)  
**Home office:** New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)

Boston Rec. Dist. Inc., 24 Ashmont Rd., Wellesley 02181. Tel: 235-7865. Owner, Mgr. & Buyer: Jerry Flatto. (Rec. & Tape OS & RJ)

C B S Recs., 470 Totten Pond Rd., 4th fl., Waltham 02154. Tel: 890-3814. Branch Mgr.: George Ryan. (Rec. & Tape D)  
**Rec. labels:** Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nempor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
**Tape lines:** Same as rec. labels.

Capitol Recs., 420 Providence Hwy., Rm. 113, Westwood 02090. Tel: 329-5770. (Rec. & Tape D)  
**Rec. labels:** Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
**Tape lines:** Same as rec. labels.

Dick's Rec. Co. Inc., 890 Providence Hwy., Dedham 02026. Tel: 326-8790. Owner: Richard Mitchell; Mgr.: Richard Peach; Buyers: Singles, Richard Peach Albums & Tape, Melvin Robrish. (Rec. & Tape OS)

Disco Inc., 651 Washington St., Brookline 02146. Tel: 734-1900. VP & Buyer: G. Margolis. (Rec. & Tape OS & RJ)

E-Z One Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171. Tel: 328-7900. Owner & Mgr.: Aaron H. Gross; Buyer: Robert Levin. (Rec. & Tape OS), (Rec. & Tape D & RJ as Royal Dist.)

Federated Rec. Co. Inc., 24 Munroe St., Newtonville 02160. Tel: 969-1773. Pres.: Warren Kastner. (Rec. & Tape OS, RJ & E)

Hot Cakes Music Inc., 24 Munroe St., Newtonville 02160. Tel: 969-1773. Pres., Mgr. & Buyer: Michael J. Driscoll. (Rec. & Tape OS, RJ & I—budget labels & cut-outs)

M C A Dist'g Corp., 429 Marrett Rd., Lexington 02173. Tel: 862-5100. Branch Mgr.: Paul Brousseau. (Rec. & Tape D)  
**Rec. labels:** Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
**Tape lines:** Same as rec. labels.

Malco Inds. (div. of Malden Mop & Brush Co.), 266 Broad St., Lynn 01901. Tel: 595-7500. Gen. Mgr.: A. T. Goldstein. (Rec. RJ)

Malverne Dist. Inc. of Boston, 77 Summer St. Zip: 02110. Tel: 423-3820. Sales Mgr.: Stan Goodman. (Rec. & Tape D)  
**Home office:** Long Island City (New York Metropolitan Area), N.Y., Malverne Dist. Inc.  
**Rec. labels:** AVI, Abet, Alston, Artist House, Biograph, Blue Candle, Cat, Century, Channel, Chrysalis, Cloud, Concord Jazz, Creed, Dash, Drive, Fantasy, Galaxy, Glade, Gryphon, Hob, Janus, Juana, Kayvette, Kenwood, Konduko, LRC, Light, Malaco, Marlin, Milestone, Muse, Mushroom, Myrrh, Nashboro, Ovation, Penthouse, Prelude, Prestige, Prism, Pyramid, Ranwood, Red Star, Riverside, Roulette, Savoy, Shadybrook, Signature, Specialty, Spy, Stax, Strawberry, Sunshine Sound, TK, Talisman, Weird World, Wolf, Word, Zebra.  
**Tape lines:** AVI, Chrysalis, Fantasy, Milestone, Prestige, Pyramid, Roulette, Specialty. (SEE ADVERTISEMENT)

Massachusetts Rec. Dist'g Co., 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. (Rec. & Tape OS & RJ)

Music Suppliers Inc., 77 Wexford St., Needham Heights 02194. Tel: 444-9310. Owner: Gordon Dinerstein; Mgr.: Ed Calmus; Buyers: Singles & Albums, Vahan Ag-hajanian, Tape, Ken Handelman. (Rec. & Tape OS & RJ)

Peter's Rec. One-Stop Inc., 880 Providence Hwy., Dedham 02026. Tel: 329-5210. Owner, Mgr. & Singles Buyer: Peter McDermott; Albums Buyer: Donald Moscatelli. (Rec. & Tape OS)

Plums Dist'g, 290 Moody St., Waltham 02154. Tel: 894-4801. Owner & Buyer: Elliot E. Stone. (Rec. D)  
**Label:** Pickwick.  
**Accessories:** Blank Tape (TDK), rec. & tape carrying & storage cases (Pickwick).

PolyGram Dist'n Inc., 200 W. Cummings Park, Suite M-50, Woburn 01801. Tel: 933-8155. Mgr.: Paul Wennik. (Rec. & Tape D)  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privi-

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**Labels:** Same as rec. labels.

**RCA & A&M & Assoc'd Labels, 65 Williams St., Wellesley 02181. Tel: 237-6663. Sales Mgr.: Rich Atkinson. (Rec. & Tape D)**

**Rec. labels:** A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong. **Tape lines:** Same as rec. labels.

**Rounder Recs. Corp., 186 Willow Ave., Somerville 02144. Tel: 354-0700. Owners:** Marian Leighton, Ken Irwin, Bill Nowlin; **Mgrs.:** Kathy Kete, Scott Billington; **Singles & Albums Buyer:** Glenn K. Jones. **(Rec. D; Rec. & Tape 1 & E)**

**Labels:** ASI, Ace of Spades, Adelphi, Advent, Affinity, Ahura Mazda, Airborne, Airway, Alligator, American Heritage, Americanto, Arhoolie, Artist House, Ashish, Atteimar, Attic, Auricle, 8MA, BRI, Back Door, Banff, Baobab, Barrelhouse, Bay, Bear Family, Bee Hive, Bee Hole, Bent, BetCar, Bija, Biscuit City, Black Eagle, Blind Pig, Blue Canyon, Blues Classics, Boll Weevil, Breakwater, Briar, Broadway, Bullfrog, CCE, CMH, Carawan, Celeste, Celtic, Cezanne, Chelsea House, Clockwerke, Collector, Columbia Special Prods., Concord Jazz, Contemporary, Country Life, Country Turtle, County, Country Carl, Crazy Cajun, Creative World, Crown, Davis Unlimited, Delmark, Dharm, Dirty Shame, Discovery, Dolphin, Dominion, Dreamstreet, EMI, EPI, ERC, ESCA, East Virginia, Eckerworks, Eddie Shaw, El Saturn, Emanem, Ember, Equinox, Eubie Blake, Euphonic, FKT, F&W, Fiddledeedoo, Fiddler, First Heard, Flying Crow, Flying Fish, Flying High, Folk Legacy, Folk Lyric, Folkways, Fremar, Fretless, Front Hall, GNP Crescendo, Gateway, Georgie, Gillian, Glendale, Goldband, Grand River, Granite, Grassound, Grass Roots, Green Linnet, Green Mountain, Gusto, HDS, Half Blind's Choice, Hamilton, Harbor, Hawk, Hep, Herald, Herwin, Hoiles, Homestead, Honey Dew, IBMS, ID, IPS, Improvising Artists, Inchechronin, India Navigation, JCOA, JEMF, Jack Rabbit, Jazz Archives, Jessup, Jewel, Jin, Joliet, Juke Joint, June Appal, Just Like Real, Kaleidophone, Kaleidoscope, Kicking Mule, King, Lady of Carlisle, La Louisianne, Lanark, Lariat, Lemco, Le Roi du Blues, Leviathan, Lira, Living Folk, Lo-Ball, Longdivity, MM&R, Maison de Soul, Mamlish, Mar Bren, Mark 56, Mbari, Messaround, Michigan Archives, Midland, Mill City, Mill Wheel, Mineral River, Minstrel, Mr. Blues, Monitor, Morning Glory, Morning Star, Mountain Railroad, Music Is Medicine, Muskadine, NRG, Nama, Nessa, Neworld, Nighthawk, Nimbus, Nymphs & Satyrs, Oats Moo, Okhedokee, Old Homestead, Oldie Blues, Old Timey, Omac, Origin Jazz Library, Outlet (US), Outrageous, PA/USA, PHS, PM, P-Vine, Pardon, Passin' Thru, Pathfinder, Paula, Peaceable, Pearl, Philly Jazz, Philo, Physical, Pine Breeze, Pine Tree, Plantation, Plant Life, Polisar, Poplar, Power Pak, Progressive, Puritan, Quest, Radiola, Rainbow Snake, Ramblin', Rebel, Red Record,

Red Rooster, Relic, Revonah, Rich-R-Tone, Ridge Runner, Rockhouse, Rollin' Rock, Rounder, Rural Rhythm, SJC, Sackville, Sacred Harp, Safo, Sail, Salem, Sandy Hook, Sanskrit, Sequatchie, Seventy Seven, Shadow, Shanachie, Shaskeen, Shiah, Shuloh, Sierra, Sierra Wave, Siens, Solid Smoke, Sombrero, Sonat (US), Sonory, Sonyatone, Southland, Specialty, Spivey, Starday, Stash, Steel Guitar Rec. Club, Straight Ahead, Streetside, String, Sugar, Sugar Hill, Sun, Sunny Mountain, Swallow, Swallowtail, Sweet Earth, Sweet Jane, Symposium, Takoma, Temple, Tennvale, Testament, Texas Re-Cord, Thistle, Three Sixty, Thumbs Up, Thunderhead, Tradition, Transatlantic (US), Trend, Triskel, Trix, Troubadour, Turnaround, Vetco, Vintage Classics, Voyager, WATT, Waterhouse, Waylon, Western Heritage, Wet Soul, Windham Hill, Wins, Woodbine, Would'N Shoe Xanadu, Yankee Rhythm Kings, Yazoo, Zap, Zim.

**Rec. labels & tape lines imported:** Acorn, Big Bear, Big Ben, Blackbird, Black Saint, Charly, Claddagh, Dell'Isola, Flyright, Free Reed, Gael-Linn, Horo, Ictus, Impact, Isle, Leader/Trailer, Leaf, Maggie, Mulligan, One-Up, Osiris, Outlet, Phillips, Polydor, Ram, Release, Rubber, Silver Hill, Sonet, Springwater, Stal, Starline, Steeplechase, Tangent, Tara, Topic, Towa, Transatlantic, Xtra, Village Thing. (SEE ADVERTISEMENT)

**Royal Dists., 96 Sagamore St., North Quincy 02171. Tel: 328-1822. Owner & Mgr.: Aaron H. Gross. (Rec. & Tape D & RJ). (Rec. & Tape OS as E-Z One Stop Rec. Serv. Inc.)**

**Rec. labels:** Contessa, Crown, Custom, Mother Goose, overstocks. **Tape lines:** Clair 30, Modern; overstocks. **Accessories:** Recoton.

**Sound Sellers Inc., 80 Independence, Quincy 02169. Tel: 472-3660. Owner:** James Lawson; **Buyer:** Arthur Rich. **(Rec. & Tape OS & RJ)**

**Warner/Elektra/Atlantic Corp., 110H Commerce Way, Woburn 01801. Tel: 935-5170. Mgr.: Don Dumont. (Rec. & Tape D)**

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitefield, Wing & a Prayer, Zephyr. **Tape lines:** Same as rec. labels.

**• BROCKTON (Area Code 617)**

**RH Country Promos. Inc., 28 Empire Ave. Zip: 02402. Tel: 587-2685. Pres: Ron Hopkins. (Rec. & Tape D)**

**Labels:** Age of Woman, Appalosa, Audem, BMA, Battlewood, Bell Meade, Boblo, Brand X, CMA, Candle, Caprice, Cayton, Cee Cee Int'l, Centennial, Charta, Churchill, Comstock, Co-Star, Country Detroit, Country Showcase America, Creole Gold, Day-Dan, Dee Bee, Deltune, Derbytown, Donahue Country, Donjim, Door

Knob, Double Heart, Dove, Doylen, El Dorado, 50 States, 4 Star, Giro, Golden Jubilee, Grammy Groovy, Hill Country, Hilltop, Hop-a-long, Inergy, JAM, J-Bird, JED, Jannell, King Coal, Little Darlin', Lucky Man Music, MRC, MRI, Memory, Multi-Media, NSD, New Age, Nu-Sound, Nu-Travel, Orlando, Pilot, Poo, Panda, Pantheon Desent, Peter Pan, Phono, Pilot, Pinnacle, Player Int'l, Prairie Dust, RAV, Ragamuffin, Raincoat, Red Eagle, Reuben, Richmar, Roseway Int'l, SCR, Sand Mountain, Scott-J, Shangrila, Snapp, Solitaire, Soundwaves, Spirit, TAM, T&G, Tao, J.J., Time, Trayson, True, Vulcan, WIG, WRC, Webb Hollow, Wenco, Win, Woodchoppersound, Wooden, Woodsmoke, World Int'l, World Wide Music, Yucca.

**• LAWRENCE (Area Code 617)**

**N E R T of New England, PO Box 268, 641 Haverhill St. Zip: 01841. Tel: 686-4293. Owner, Mgr. & Buyer:** Jerry P. Marcus. **(Rec. & Tape OS, 1 & E)**

**• NEW BEDFORD (Area Code 617)**

**Penco Rec. Co., 428 Wood St. Zip: 02745. Tel: 995-0595. Owner:** Francisco A. Penha. **(Rec. & Tape 1 & E)** **Rec. labels imported:** Alvorada, Belter, Clave, Estudio, Interdisco, Lisboa, Ofir, Onda, Orfeu, Rapsodia, Roda, Telectra (all Portugal). **Tape lines imported:** Alvorada, Coimbra, Ofir, Onda, Orfeu, Rapsodia, Roda (all Portugal). **Exports pre-recorded tapes.**

**• SHREWSBURY (Area Code 617)**

**Music Machine, PO Box 262. Zip: 01545. Owner:** Paul Brough; **Mgr & Buyer:** M. Faddoul. **(Rec. & Tape OS)**

**• SOMERSET (Area Code 617)**

**Pickwick Int'l Inc., Rack Servs. Div., 185 Riverside Ave. Zip: 02725. Tel: 676-3061. Ops. Mgr.: Jim Curci; Sales Mgr.: Richard Barube; Buyers: Gerri Costa, Geri Chase. (Rec. & Tape RJ)** **Home office:** Minneapolis, Minn.

**• WEBSTER (Area Code 617)**

**Gay Time Rec. Dist., PO Box 381. Zip: 01570. Quinebaug, Conn. Tel: (203) 935-5172. Owner:** Edward J. Wojcischanski. **(Rec. & Tape D)**

**Rec. labels:** Ampol, Bel-Aire, Chicago, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rim, Rola, Sound, Starr, Steljo, WAM. **Tape lines:** Ampol, Bel-Aire, Chicago, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rim, Rola, Sound, Starr, Steljo, WAM.

**MICHIGAN**

**• BRIGHTON (Area Code 313)**

**Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 1279 Rickett Rd. Zip: 48116. Tel: 963-4376. Gen. Mgr.: Tom Schlesinger; Sales Mgr.: Mike McKenzie; Sales AdMn.: Pauline Fras. (Rec. & Tape D)**

**Rec. labels:** ASI, AVI, Abattoir, Abkco, Accent, Adamo, Advent, Alexander Street, All Platinum, Alston, Amazon, Amerama, American Variety, Amherst, Apa, Arista, Arth, At Home, Bach Guild, Barnaby, Bee Gae, Beserkley, Big Town, Birthright, Blue Candle, Bold, Bomp, Buddha, CTI, Cadet, Cadet Concept, Calliope, Cardinal, Cat, Catalyst, Celestial, Chanterelle, Checker, Chelsea, Chess, Chrysalis, Churchill, Clouds, Commercial, Contrast, Country Porn, Cream, Creative World, Crescendo, Cyclone, Dash, Dharma, Dial, Dixieland Jubilee, Dobre, Dore, Drive, Dynamite, Era, Everyman, Fantasy, Farr, Festival, First American, Freedom, Future, GNP, GRP, GRT, Galaxy, Generation Int'l, Glades, Good Sounds, Gordy, Gospel Roots, Great Northwest, Gusto, HDM, Hi, Hitsville, Hollywood, IRDA, Import, Improv, Improving Artists, Inphasion, JRC, Jan Session, Janus, Jay Jay, Jem, Juana, Jucu, Kayvette, Kent, King, Koko, Konduko, Krugerand, Kudu, LRC, LS, Lab, Largo, Laurie, Malaco, Malcolm X, Marina, Marlin, Metric, Midsong Int'l, Milagro, Milestone, Motown, Mushroom, Music Is Medicine, Mustard Seed, NSD, Natural Resources, Nostalgia Lane, Olde World, Original Sound, Outstanding, Ovation, Pacific Arts, Panama, Passport, Plantation, Platinum, Post, Potato, Prestige, Prima, Private Stock, Prodigal, Pyramid, Ramwood, Rare Earth, Rat City, Reid's World, Republic, Rice, Roast, Roots, Roulette, Rounder, Roxbury, Royal Flush, Salvation, Savoy, Scorpion, Seeds & Stems, Shadybrook, Shield, Silverblue, Simtone, Sketches in Black, Soul, Soundbird, Stang, Starday, Stax, Stiff, Stone Dogg, Sun, Sunshine Sound, Synonic Research, TK, Tablighi, Tamla, Tiger Lily, Tomato, Turbo, Vanguard, Vee Jay, Versatile, Vesper, Vibration, Vintage, Vintage Jazz, Visa, WIG, Wanderick, Weird World, Wolf.

**Tape lines:** AVI, Abkco, Alexander Street, Alston, Amazon, American Variety, Amherst, Apa, Arista, Arth, At Home, Barnaby, Beserkley, Big Town, Birthright, Blue Candle, Bold, Buddha, CTI, Calliope, Cat, Chanterelle, Chelsea, Chrysalis, Clouds, Creative World, Crescendo, Cyclone, Dash, Dial, Drive, Fantasy, Farr, Festival, First American, GNP, GRP, GRT, Galaxy, Generation Int'l, Glades, Good Sounds, Gordy, Gospel Roots, Great Northwest, Gusto, HDM, Hitsville, Hollywood, Inphasion, JRC, Janus, Jay Jay, Jem, Jewel, Kayvette, Kent, King Gusto, Koko, Konduko, Kudu, LRC, LS, Largo, Malaco, Marina, Marlin, Midsong Int'l, Milestone, Motown, Mushroom, Music Is Medicine, Natural Resources, Nostalgia Lane, Olde World, Original Sound, Ovation, Pacific Arts, Panama, Passport, Paula, Plantation, Prestige, Prodigal, Pyramid, Rare Earth, Reid's World, Republic, Rice, Roast, Ronn, Roots, Roulette, Rounder, Roxbury, Royal Flush, Salvation, Savoy, Scor-



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● **CADILLAC (Area Code 616)**  
8 & R Music, 2400 E. 30 Rd. Zip: 49601. Tel: 775-3145. Owner, Mgr. & Buyer: Roy Newland. (Rec. & Tape RJ)

● **CHARLOTTE (Area Code 517)**  
State-Wide Dist g, 2370 Brookmead Way. Zip: 48813. Tel: 543-0097. Owner & Mgr.: Norman E. Martens. (Tape OS)

● **DETROIT METROPOLITAN AREA (Area Code 313)**

Ami Dist. Corp., 34411 Industrial Rd., Livonia 48150. Tel: 525-7600. Owners & Buyers: Harry Manoochin, Carl Mooradian, Bernard Schwarz. (Rec. & Tape D)  
Rec. labels: AVI, Ala, Amherst, Argo, Arista, Brunswick, Buddha, Converse-Phone, Dana, Fantasy, Fiesta, Golden, Gospel Truth, H&L, LA, Laff, Living Language, London, Midsong, Milestone, Monitor, Muse, Ode, Prestige, Project 3, Riverside, Savoy, Stax.  
Tape lines: Ala, Brunswick, Converse-Phone, Fantasy, Fiesta, H&L, Monitor, Muse, Onyx, Prestige, Standard.  
Accessories: Audio Magnetics, Memorex, Panasonic, Sony, TDK, Toshiba.

Angott Rec. & Tape Sales, 2616 Puritan St. Zip: 48238. Tel: 341-7053. Owners: Ron Rogers, Allen Walker, Rec. Mgr. & Buyer: Ron Rogers. (Rec. OS; Tape D, OS & RJ)  
Tape lines: All lines.  
Accessories: Le-Bo.

C B S Recs., 24681 Northwestern Hwy., Suite 32, Southfield 48075. Tel: 354-0470. Branch Mgr.: John Farr. (Rec. & Tape D)  
Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nempor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
Tape lines: Same as rec. labels.

Cadet Dist. Co. Inc., 13380 Capitol Ave., Oak Park 48237. Tel: 548-3171. Owners: Harry & Isadore Levin; Buyer: Leo Cheslak. (Rec. & Tape OS). (Rec. & Tape RJ as Cornell Recs. Inc.)  
Accessories: Blank tape (Capitol Magnetics), rec. & tape care kits (Recoton).

Capitol Recs., 550 E. Mandoline St., Madison Heights 48071. Tel: 583-9600. (Rec. & Tape D)  
Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
Tape lines: Same as rec. labels.

Cornell Recs. Inc. (Rec. & Tape RJ), see Cadet Dist. Co. Inc.  
Gransin Dists., 13731 Woodward Ave., Highland Park 48203. Tel: 867-4500. Mgr. & Buyer: Gary Carpenter. (Rec. & Tape OS—gospel prod. only)

Handleman Co., 1055 W. Maple Rd., Clawson 48017. Tel: 435-3100. Chm.: David Handleman; VP & Rec. Buyer: John S. Kaplan. (Corporate Headquarters).

Dist'n branches: Los Angeles, Calif.; Denver, Colo.; Opa Locka (Miami Metropolitan Area), Fla.; Stone Mountain (Atlanta Metropolitan Area), Ga.; Elk Grove Village (Chicago Metropolitan Area), Ill.; Jessup (Baltimore Metropolitan Area), Md.; North Kansas City (Kansas City Area), Mo.; Latham (Albany Area), N.Y.; Charlotte, N.C.; Blue Ash (Cincinnati Area), Ohio; Youngstown, Ohio; Memphis, Tenn.; Dallas, Tex.; Tukwila (Seattle Area), Wash.

Int'l branches: Canada—Calgary, Alta.; Moncton, N.B.; Toronto, Ont.; St. Laurent (Montreal Metropolitan Area), P.Q.

Inter/Soul Rec. Dists. (div. of Inter/Soul Ents. Inc.), 18329 W. McNichols. Zip: 48219. Tel: 533-1550. Owner & Buyer: Ernest Kelley; Gen. Mgr.: Irving R. Kelley; Mgr.: Jerome Cunningham. (Rec. D)  
Labels: Big Hit, Booman, Capsoul, Geneva, Great Joy, Grill, Inter/Soul, Sunburst, Underground.

Jan's One-Stop, 10243 Puritan St. Zip: 48238. Tel: 862-3571. Owner, Mgr. & Buyer: Charles L. Young. (Rec. & Tape OS—gospel prod. only)

Joyline Dist. Inc., 29305 Southfield Rd., Southfield 48076. Tel: 557-4888. Owner: Jay Kravetz; Mgr.: Danny Angott. (Rec. & Tape OS)

Len's One Stop, 3415 Chrysler. Zip: 48201. Tel: 833-5299. Owner & Buyer: Edward Leonard; Mgr.: Lloyd Leonard. Local branch: State Song Shop, 9246 Mack Ave. Zip: 48214. Tel: 923-2506. Mgr.: Bootsie Dingle. (Rec. & Tape OS & E)

M C A Dist g Corp., 20300 Civic Center Dr., Suite 210, Southfield 48075. Tel: 352-2790. Branch Mgr.: Rod Linnum. (Rec. & Tape D)  
Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
Tape lines: Same as rec. labels.

Martin & Snyder One Stop, 8880 Hubbell Ave. Zip: 48228. Tel: 272-7800. (Rec. OS & RJ, Tape OS)

Music Peddlers Inc., 1755 E. Maple, Troy 48064. Tel: 524-2800. Pres.: Carl Thom; Gen. Mgr.: Jerry Adams; Buyers: Singles & Pop Albums, Linda Powers; Classical Albums, Bill Close; Tape, Tom Henderson; Accessories, John Beers. (Rec. & Tape OS)  
Accessories: Le-Bo, Pfanstiehl.

Music & Video Trend Inc., 24611 Crestview Court, Farmington 48018. Tel: 474-0300. Owner, Mgr. & Buyer: Gene Silverman. (Rec. & Tape D)  
Rec. labels: APA, Abet, Alarm, Alston, Amazon, Am-raba, Arth, Barnaby, Beserkley, Blue Candle, Bold, Candid Jazz, Carnival, Cat, Chimneyville, Clouds, Contempo, Cream, Creed, Dash, Dial, Disneyland/Vista, Doctor Jazz, Dracula, Drive, Excello, GRT, Genesis, Glades, Good Sounds, Gospel Roots, Gryphon, Hi, Honey Bee, Increase, Jam, Janus, Jewel, Juana, Kay-vette, Kid Stuff, Konduko, LRC, Little Darlin', Lorio, Malaco, Marlin, Nashboro, Paula, Peter Pan, Power, Prelude, Rebecca, Red Star, Ronn, Roots, Sesame Street, Shield, Silverblue, Signature, Soul Power, Sunshine Sound, TK, Tomato, Vanguard, Wanderick, Weird World, West End, Wolf, XL, Xanadu, Zebra.

Tape lines: Same as rec. labels.  
Video tape lines: ABC Films, Avco Embassy, Magnetic Video, 20th Century Fox, Viscom Int'l.  
Phonographs: Panasonic.  
Accessories: Plasti-Plex, Savoy, Scotch, TDK.  
Pickwick Int'l Inc., Rack Servs. Div., 26010 Pinehurst, Madison Heights 48071. Tel: 398-0400. Opts. Mgr.: John Frie; Sales Mgr.: Mike Neville; Buyer: Donna Mazur. (Rec. & Tape RJ)  
Home office: Minneapolis, Minn.

Piks Corp., Mark Plaza, 21411 Civic Center Dr., Suite 108, Southfield 48076. Tel: 353-3230. (Rec. & Tape D)  
Home office: Cleveland, Ohio.

Labels: Adkorp, Age of Woman, Alexander Street, Alligator, Amerama, American Gramophone, Antilles, Antonio, Armada, Artist House, Asteroid, Avanti, Axe, BRO, Banner, Barracuda, Bicycle, Buffalo, Busch Country, Butterfly, C-Town, California Gold, Celestial, Century, Century 21, Champion, Chrysalis, Citadel, Covert, Crystal Clear, DG, Denim, Derrick, Direct Disk Labs, Disciple, Dyan, Earthwood, Entr' Acte, Eyes, Farr, Fiddlers Wind, First American Music, Flying Fish, Fotoplay, 4 Star, GMC, Gangster, Gateway, Glacier, Gold Rush, Gosco, Gramercy, Grape, Grapevine, Great Northwest, Grenadilla, H&K, Heat, Heavy, Hit Int'l, Hob, Housetop, IBC, ICA, IPM, Import, JDC, Jem, Jeremiah, Karat, LCR, Lamb, Little Darlin', Little Star, Locust, Lucky Man, MCM, Mango, Manila, Mar Bremn Metric, Midas, Music is Medicine, NCS, NSD, Neostat, Network, Ninth Note, Nostalgia Lane, Orlando, Ovation, Pacific Arts, Progressive, QCA, Randa On, Rhino, Ridge Runner, Ridgetop, Riverboat, Roadshow, Robert Lee, Rocking Horse, Rocky, Schubart, Scorpion, Scrimshaw, Shadow, Skyline, Snowdrop, Spoonfed, Starlog, Star Mountain, Strawberry, Sugar Hill, TMS, Talisman, Talpro, Taxi, 3 M's, Timberline, Tomorrow, Versatile, Vista, Waterhouse, Wizard, World Int'l.

PolyGram Dist'n Inc., 755 W. Big Beaver, Suite 508, Troy 48084. Tel: 362-4420. Mgr.: Bill Shulte (Rec. & Tape D)  
Home office: New York, N.Y.

Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limeight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/8GO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
Tape lines: Same as rec. labels.

Progress Rec. Dist'g Inc., 19025 W. Ten Mile Rd., Southfield 48075. Tel: 358-3132. Mgr.: Bill Allen. (Rec. & Tape D)  
Home office: Highland Heights (Cleveland Metropolitan Area), Ohio.

Labels: Bomp, CTI, Cream, Discovery, GRR, Gordy, Hi, Hitsville, Kudu, Motown, Natural Resources, Prodigal, Rare Earth, Ross, Soul, Tamla, Tomato, Venture, Xanadu.

R C A & A&M & Assoc'd Labels, 22255 Greenfield, Suite 140, Southfield 48075. Tel: 569-5980. Sales Mgr.: Mike Duggan. (Rec. & Tape D)  
Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Sal-soul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
Tape lines: Same as rec. labels.

Simpson's Whisle, Inc., 16540 James Couzens Hwy. Zip: 48221. Tel: 341-1885. Mgr.: Tommy Jackson. (Rec. & Tape OS)  
Accessories: BASF, Bib, Le-Bo, Maxell, Memorex, Pfanstiehl, Recoton, Sony, TDK.

Warner/Elektra/Atlantic Corp., 17500 Northland Park Court, Southfield 48075. Tel: 569-4822. Sales Mgr.: Gil Roberts. (Rec. & Tape D)  
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnader, Little David, Loma, Manticore, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sirs, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
Tape lines: Same as rec. labels.

● **EAST LANSING (Area Code 517)**

Old Fogey Dist g, 541 E. Grand River. Zip: 48823. Tel: 337-7503. Owner & Mgr.: Stanley Werbin; Singles & Albums Buyer: Bob Blackman. (Rec. D)

Labels: Acorn, Adelphi, Alligator, American Heritage, Archive of Folk Music, Arhoolie, Artist House, Attic, BRI, Banff, Bay, Bear Family, BetCar, Bill & Doc, Biograph, Blackbird, Black Saint, Blind Pig, Blue Goose, Blue Ridge, Blues Classics, Briar, CCE, CMH, Cabbage, Celeste, Celtic, Cezame, Chyme, Claddagh, Country Turtle, County, Davis Unlimited, Dolphin, Everest, F&W, Fiddler, Flying Fish, Flying High, Folk Legacy, Folk Lyric, Folkways, Free Reed, Fretless, Front Hall, Gael-Linn, Golden Age, Grass Mountain, Green Linnet, Guitar World, Gusto, Hawk, Heritage, Historical, Horo, Id, Inchechronin, Innisfree, Iron Horse, June Appal, KBA, Kaleidoscope, Kicking Mule, King, King Bluegrass, Leader/Trailer, Lemco, Leviathan, Major, Memlish, Melodeon, Michigan Archives, Minstrel, Morning Glory, Morning Star, Mountain, Mountain Railroad, Mulligan, Music Minus One, Nessa, Nirc, Oats, Ogham, Old Homestead, Oldie Blues, Old Timey, Olympic, Outlet (Ireland), Outrageous, Owl, Philo, Physical, Plant Life, Polydor, Power Pak, Ramblin', Rebel, Red Clay, Red Goose, Ridge Runner, Rounder, Rubber, Rural Rhythm, Shanachie, Shaskeen, Shiloh, Sierra, Sierra Wave, Silver Hill, Snowflake, Sonet, Sonystone, Starday/King, Stash, Stoop, String, Sugar Hill, Tangent, Tara, Temple, Thunderhead, Topic, Tradition, Transatlantic, Troubadour, Vetco, Weiser, Wheeland, Xtra, Yazoo.

● **GRAND HAVEN (Area Code 616)**  
Tant Ents. Inc., 205 Washington St. Zip: 49417. Tel: 846-

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6930. Owners: Billie & Ellen Thomas. Mgr. & Buyer: Billie Thomas. (Rec. D, I & E)  
 Labels: Adelphi, Advent, Ajax, Alligator, Arcadia, Bay, Bee Hive, Big Band Archives, Big Band Landmarks, Big Star, Birch, Bix Lives, Black Bird, Black Eagle, Blind Pig, Blue Canyon, Blue Goose, Blue Hour, Blue Labor, Blue Lantern, Blues Classics, Bountiful, Briar, Broadway, Bull Frog, Chiaroscuro, Choice, Cinema, Claremont, Classic Jazz Masters, Columbia Special Prods., Command Performance, Cowboy Carl, Curtain Calls, Delmark, Dirty Shame, Discocopy, Dogwood, Empire, Entr' Acte, Eubie Blake, Euphonic, Eurodisc, Everest, Extreme Rarities, First Time, Flying Fish, Folk Legacy, Folkways, Fretless, Front Hall, Genesis, Glendale, Golden Era, Green Linnet, Halcyon, Harmony, Herwin, High Street Station, IAJRC, Idiomi, Improv, Improvising Artists, India Navigation, Innisfree, JRC, Jazz Archives, Jazz Showcase, Jazz Studies, Jazz Treasury, Jim Taylor Presents, Joker-Biology, Joliet, Joyce, June Appal, Kaleidoscope, Kicking Mule, Klavier, Kneedeep, Labor, Log Cabin, Mamlish, Mar Bren, Mark 56, Mary, Michigan Archives, Mill City, Mountain Railroad, Mozown, Mug Time, Muskadine, Nashville Jazz, Nessa, New Orleans, Nighthawk, Old Homestead, Oldie Blues, Onari, PM, Packo, Pearl, Pelican, Pharaoh, Philo, Phoenix, Piedmont, Prairie Schooner, Premier, Puritan, Rebel, Red Onion, Retrospect, Revelation, Ridge Runner, Rounder, Sackville, San Jacinto, 1750 Arch, Shanachie, Shoestring, Skyline, Sounds of Swing, Soundtrack, Spotlight, Startone, Stash,

Sunbeam, Swallowtail, Swing Era, Takoma, Titanic, Topic, Traditional, Trailer, Trix, Vetco, WATT, World Jazz, Yazoo, Yorkshire, Zim.

• **GRAND RAPIDS (Area Code 616)**

Kent One-Stop, 41 S. Division Ave. Zip: 49503. Tel: 459-2670. Owner: William Van Gessel. Mgr.: & Buyer: Don Stickroe. (Rec. & Tape OS)  
 Mid-America Music Corp., 505 Jefferson Ave. SE. Zip: 49503. Tel: 774-9444. Pres.: Robert L. Hawley; Gen. Mgr.: Robert Reus; Opns. Mgr.: William Castle. (Rec. & Tape OS & RJ)  
 Mobile Rec. Serv. Co., Tel: 399-0283. Mgr.: Steve Brownell. (Rec. OS—singles only)  
 Home office: Pittsburgh, Pa.  
 Monroe Dist'g Co. Inc., PO Box 8458, 3970 Roger B. Chaffee Mem. Dr. Zip: 49508. Tel: 247-3833. Pres.: Herman Rubin; Mgr.: Alan Rubin; Buyer: Charlie McLaughlin. (Rec. & Tape RJ)

• **KALAMAZOO (Area Code 616)**

La Val Rec. Dist., 226 N. Burdick St. Zip: 49006. Tel: 342-5328. Owner: Vic La Val; Mgr. & Buyer: Vincent Taylor; Promo: Harry Whited, Val Taylor. (Rec. D)  
 Labels: Ball, Bay Tone, Boss, Comedian, Dooto, Funky Finger, Funny, La Val, Luck, Partee, Soul Set, T&L, Trash, Vic, Weird World.

Vinyl Vendors Inc., 7870 Sprinkle Rd. Zip: 49002. Tel: 323-0131. WATS: (800) 632-0870. Owner & Buyer: Jeff Boyd; Owner & Sales Mgr.: Craig Heeden; Singles Buyer & Rack Servs.: Jim Frazee. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

**MINNESOTA**

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

Amity Books (div. of North Western Prods. Inc.), 3255 Spring St. NW, Minneapolis 55413. National WATS: (800) 328-8628, Minnesota WATS: (800) 462-5302. Owner: Robert Cutshall; Mgr.: Al Martinsen. (Rec. & Tape D)  
 Labels: Alexandria House, Benson, Birdwing, Lillinus, Messianic, New Life, Singspiration, Sparrow, Tempo, Word.  
 Brown Bros. Inc., 3346 Washington Ave. N., Minneapolis 55412. Tel: 522-6648. Pres.: Raymond W. Brown. (Rec. OS)  
 C B S Recs., 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 831-8626. Branch Mgr.: Bob Ewald. (Rec. & Tape D)  
 Rec. labels: Arc, Bang, Blue Sky, CBS, Carbou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starlite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
 Tape lines: Same as rec. labels.  
 Capitol Recs., 10800 Lyndale Ave., South Bloomington 55420. Tel: BB4-0444. (Rec. & Tape D)  
 Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
 Tape lines: Same as rec. labels.  
 Dart Recs. Inc., 1815 W. River Rd. N., Minneapolis 55411. Tel: 529-9571. Pres.: Dick Daly; Buyers: Singles, Irv Gorsen; Albums & Tape, Joel Coryell. (Rec. & Tape RJ)  
 Gamco, 858 Decatur Ave. N., Minneapolis 55427. Tel: 545-0129. Owner: Ira Heilicher; Buyer: Jan Jordon. (Rec. & Tape OS & RJ)  
 House Dists., 4027 E. 50, Minneapolis 55417. Tel: 722-7844. Mgr.: Laura Sunday. (Rec. & Tape D)  
 Home office: Kansas City, Mo. (See for prod. distributed) (SEE ADVERTISEMENT)  
 Jim's Rec. Shop, 1724 University Ave., St. Paul 55104. Tel: 646-3357. Owner & Buyer: James Christensen. (Rec. OS)  
 Lieberman Ents. Inc., 9549 Penn Ave. S., Minneapolis 55431. Tel: 887-5300. Bd. Chm.: David Lieberman; Pres.: Harold Okinow; VP Opns.: Dick Moerbitz; OS Mgr.: Doug Ackerman; Nat'l Buyers: Singles, Larry Ruegger; Albums & Tape, Sylvester Vanyo. Local branch: Opns. Mgr.: Dianne Rasmussen; Buyers: Singles, Sherry Williams; Albums, Pat Weiser. (Rec. & Tape OS & RJ)  
 Branches: Denver, Colo. (Rec. & Tape OS & RJ); Jacksonville, Fla./Atlanta, Ga. (Rec. & Tape RJ); Elk Grove Village (Chicago Metropolitan Area), Ill. (Rec. & Tape RJ); Indianapolis, Ind. (Rec. & Tape OS & RJ); Kansas City, Hazelwood (St. Louis Metropolitan Area), Mo. (Rec. & Tape OS & RJ); Omaha, Neb. (Rec. & Tape OS & RJ); Mount Laurel, N.J. (Rec. & Tape OS & RJ); Cleveland, Ohio (Rec. & Tape OS & RJ); Portland, Ore. (Rec. & Tape OS & RJ); Dallas, Tex. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)  
 M C A Dist-g Corp., 4640 W. 77 St., Suite 212, Edina 55435. Tel: 835-6020. Branch Mgr.: Bob Schneiders. (Rec. & Tape D)  
 Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
 Tape lines: Same as rec. labels.  
 Pickwick Int'l Inc., Distribution Div., 7500 Excelsior Blvd., Minneapolis 55426. Tel: 932-7548. Sr. VP: Gene Patch; VP & Gen. Mgr.: Jack Mishler; Nat'l Prod. Coord.: Barb Grossman. Local branch: Mgr.: Lu Dahle; Sales Mgr.: Mike Meyer; Buyer: Ruff Hoof. (Rec. & Tape D), (Rec. & Tape RJ as Pickwick Int'l Inc., Rack Serv., Div.)  
 Branches: San Francisco, Sun Valley (Los Angeles Metropolitan Area), Calif.; Opa Locka (Miami Metropolitan Area), Fla.; Atlanta, Ga.; St. Louis, Mo.; Memphis, Tenn.; Arlington (Fort Worth Area), Houston, Tex.  
 Labels: ASI, AVI, Abkco, Accent, Alligator, Alston, Amherst, Argo, Arista, BUK, Bach Guild, Barnaby, Birthright, Buddah, CMH, CTI, Chrysalis, Clouds, Cognito, Con Brio, Concord Jazz, Conversa-Phone, Cream, Creative World, Dash, Deram, Dore, Drive, ERA, Fantasy, First American, Flying Fish, GNP Crescendo, GRT, Galaxy, Glades, Good Sound, Gordy, HNH, Happy Fox, Hi, Import, Juana, Ju Par, Kaleidoscope, Kayvette, Kudu, LRC, LS, London, Malaco, Marlin, Milestone, Motown, Mulberry Square, Muse, Mushroom, Music Is Medicine, NBR TK, L'Oiseau-Lyre, Onyx, Ovation, PA-USA, Pacific Arts, Panaural, Parrot, Passport, Prestige, Prodigal, Project 3, Ranwood, Rare Earth, Republic, Request, Riverside, Roulette, Rounder, Salvation, Sanscrit, Savoy, Shadow, Shadybrook, Sheffield, Soma, Soul, Sound Bird, Stax, Stiff, Syntonic, TK, Takoma, Tama, Telefunken, Threshold, Tiger Lily, Tomato, UK, Unicorn-HNH, Vanguard, Vee Jay, Virgo, Wicked.  
 Phonographs: APF, Audiovox, BSR, Craig, Emerson, Glenburn, Hitachi, Lloyds, McDonald, Panasonic, Royce, Sanyo, Soma, Superscope, Weltron.  
 Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma. (SEE ADVERTISEMENT)  
 Pickwick Int'l Inc., Rack Servs. Div., 7500 Excelsior Blvd., Minneapolis 55426. Tel: 932-7548. Sr. VP: Gene Patch; VP & Gen. Mgr.: Jack Mishler; Nat'l Rack Buyer: Bob Dahle. Local branch: Sales Mgr.: Chuck Gilbertson; Buyers: Kathy Dosall, Bob Theisen. (Rec. & Tape RJ), (Rec. & Tape D as Pickwick Int'l Inc., Distribution Div.)  
 Branches: Phoenix, Ariz.; Burlingame (San Francisco &

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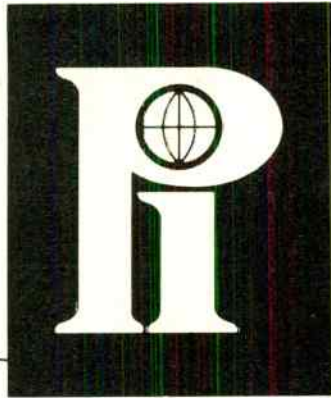
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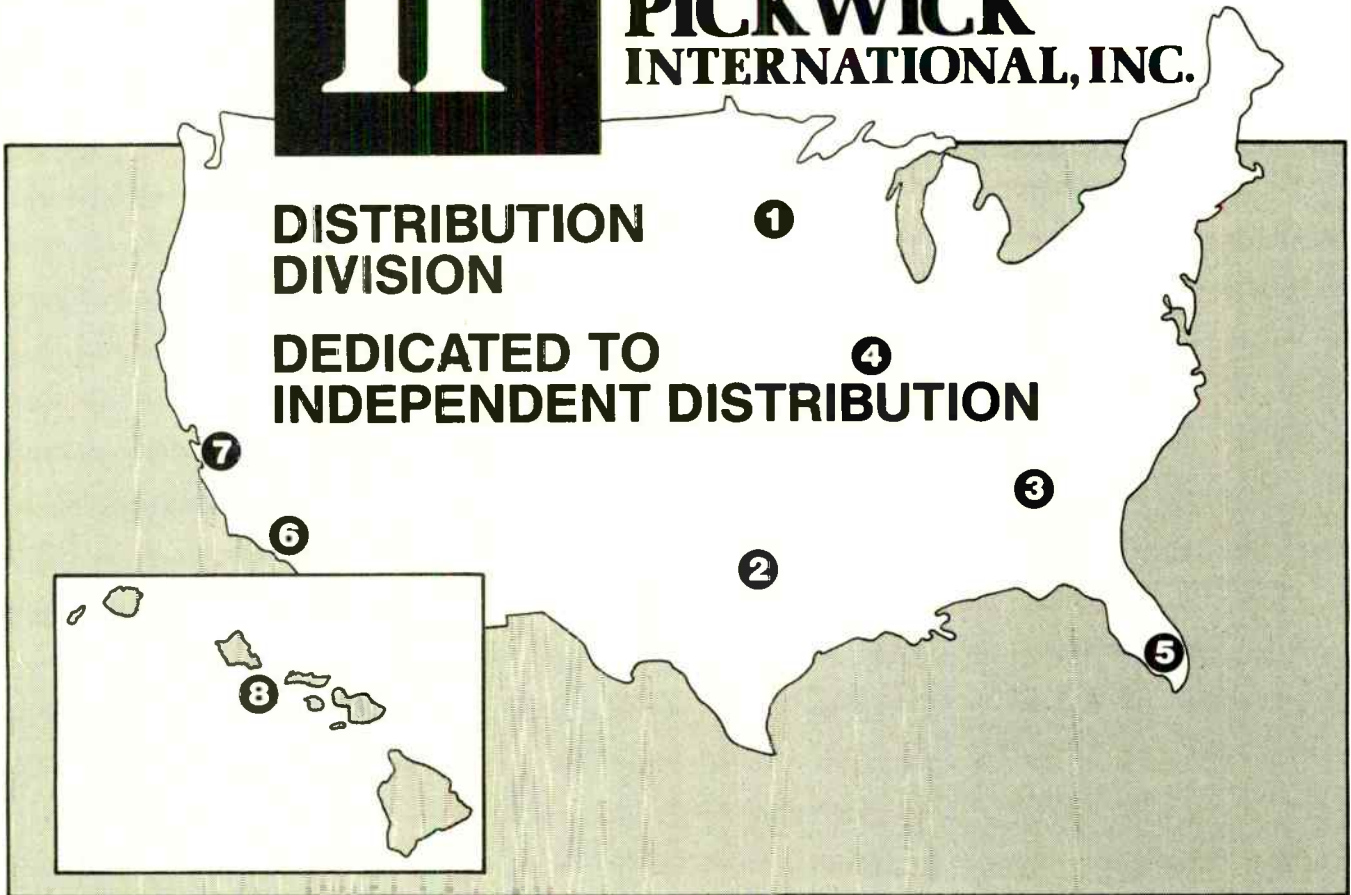
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RCA & A&M & Assoc'd Labels, 4620 W. 77 St., Edina 55424. Tel: 831-5404. Sales Mgr.: John Swenson. (Rec. & Tape D)

Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong. Tape lines: Same as rec. labels.

Re-Mark-Co., 2444 Cavell Ave. S., Minneapolis 55426. Tel: 545-1211. Owner & Mgr.: J. L. Goldstein; Mail Order: Mark Goldstein; Buyer: Joan Y. Ostrin. (Rec. & Tape D, OS, RJ & E)

Distributes & exports cut-outs, overstocks & promotional material.

Warner/Elektra/Atlantic Corp., 4930 W. 77 St., Suite 235, Edina 55435. Tel: 835-7255. Sales Mgr.: Chester Sieva. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curton, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire,

Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr. Tape lines: Same as rec. labels.

**MISSISSIPPI**

● **COLUMBUS (Area Code 601)**

Mable Recs. (div. of Magendie Ents. Inc.), Box 151-A-82, West Columbus 39701. Tel: 327-9977. Promo Dir.: Allen White. (Rec. OS) Home office: Westchester (Chicago Metropolitan Area), Ill.

● **GREENVILLE (Area Code 601)**

Trackdown Rec. Dists., 476 Muscadine. Zip: 38701 (Rec. D, OS, RJ, I & E) Home office: Chicago, Ill. (See for prod. distributed)

● **JACKSON (Area Code 601)**

Bennett's Rec. Dists. Inc., Delta Mart Shopping Center,

3152 Delta Dr. Zip: 39213. Tel: 981-4328. Owner & Mgr.: James Bennett; Buyers: Singles, Janice Tolbert; Albums, Doris Ellis; Tape, Annie Ervins. (Rec. & Tape OS)

Playback equip.: Craig. Accessories: Capitol, Finetone

● **MOSS (Area Code 601)**

Trackdown Rec. Dists., PO Box 530. Zip: 39563. (Rec. D, OS, RJ, I & E) Home office: Chicago, Ill. (See for prod. distributed)

**MISSOURI**

● **COLUMBIA (Area Code 314)**

BTR Rec. Serv., 25 S. Ninth. Zip: 65201. Tel: 442-7316. Owner: Phil Bourne; Mgr.: Chris Fiorello; Buyers: Singles, Doug Carr; Albums & Tape, Denise White-Cavanaugh. (Rec. & Tape OS & RJ)

● **JOPLIN (Area Code 417)**

Gospel Music Dists., 1705 Jackson. Zip: 64801. Tel: 624-6713. Owner, Mgr. & Buyer: Larry E. Yeager. (Rec. & Tape D)

Rec. labels: AB, Calvary, Canaan, Chime, Chrism, Creative Sound, DIP, Dayspring, Deep Roots, Eternal, 4 Star, Freedom, Good News, Gusto, Harvest, Herald, Heritage, Hosanna, Image VII, Jim, John Hall, KCP, King, Lamb & Lion, Light, Lighthouse, Maranatha, Messianic, Mighty Wind, Myrrh, New Day, New Pax, New Song, Paragon, Pax, Petra, Power Pak, Pure Joy, QCA, Rainbow, Sacred, Scripture in Song, Seed, Shilo, Sing, Skyline, Solid Rock, Songs of Faith, Sunrise, Sound III, Starday, Street Level, Superior, Supreme, Tempo, Word. Tape lines: Same as rec. labels.

Legg Supply Co., PO Box 2368, 1028 W. Seventh. Zip: 64801. Tel: 781-1491. Owner & Mgr.: Gene F. Legg. (Rec. & Tape OS & RJ)

● **KANSAS CITY AREA (Area Code 816)**

Friends II Music Inc., 3101 Mercier. Zip: 64111. Tel: 931-1505. Mgr.: Joel Seaman. (Rec. & Tape OS & RJ) Home office: Wichita, Kan.

Handleman Co., 1125 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr.: Gary Hancock; Buyers: Gary Hancock, Diana Tate, John Ditch. (Rec. & Tape RJ) Home office: Clawson (Detroit Metropolitan Area), Mich.

House Dists., 3101 Mercier, No. 427. Zip: 64111. Tel: 561-2744. WAATS: (800) 821-3324. Owner: Harold S. Brody; Sales Mgr.: Kevin Papuga; Buyer: Lane Turner; Opns. Mgr.: Dave Conn; Promo.: Mindy Farber. (Rec. & Tape D)

Branches: Denver, Colo.; Chicago, Ill.; Minneapolis, Minn.; Austin, Tex.

Labels: ASI, Accent, Adelphi, Advent, Aeco, Airborne, Aircheck, Ajax, Alligator, American Gramophone, American Heritage, Archive of Folk & Jazz, Archives, Archhoolie, Artist House, Audio Directions, Aviva, Bandstand, Barrelhouse, Bay, Beehive, Beet, BetCar, Bija, Biograph, Biscuit City, Bix Lives, Black Saint, Blind Pig, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Brandywine, Briar, Bullfrog, CMH, CRD, CRI, Caedmon, Candy Apple, Center, Century, Chalfont, Chiaroscuro, Choice, Citadel, Classical Excellence, Classical Int'l Filmicals, Collector's Classics, Concord Jazz, Contemporary, Contrast, Corinthian, Cornographic, Country Porn, Country Turtle, County, Cowboy Carl, Crazy Cajun, Creative World, Crystal Clear, Curtain Calls, Delmark, Delos, Demo, Denon, Desmar, Direkt to Disk, Dirty Shame, Discovery, Discwasher, Dobre, Dreamstreet, EPI, ESCA, Eckerworks, Entr' Acte, Epiphany, Epitaph, Equinox, Eubie Blake, Euphoria, Everest, F&W, Fairmont, Famous Door, Famous Owl, Famous Personality, Fanfare, Farm, Fiddledeedoo, Finite, First Heard, Flashlite, Flying Fish, Flying High, Folk Legacy, Folk Lyric, Folkways, Freckle, Fretless, Front Hall, GNP Crescendo, Gael Linn, Giants of Jazz, Glendale, Golden Age, Golden Country, Golden Legends, Gold Mine, Good Time Jazz, Gramercy 5, Grapevine, Grass Mountain, Grenadilla, Guitar Player, Guitar World, Gusto, HNH, Halcyon, Hawk, Hep, Herwin, Historical, Hollywood Soundstage, Homespun, Honey Dew, Horo, Horselips, Improv, Improving Artists, Inchechronin, India Navigation, Innisfree, JCOA, Jam Session, Jazz Archives, Jazz Classics, Jazz Connoisseur, Jazz Guild, Jessup, Jim Taylor Presents, Jin, Joliet, Joyce, June Apple, Kaleidoscope, Kaycee Jazz, Kaydee, Kicking Mule, King, Klavier, Labor, Lamb & Lion, Legacy, Legends, Le Roi du Blues, Leviathan, Light, Lisa, Lo Ball, Log Cabin, Lost, Lyricord, MCA/JVC, M&K Real Time, Maison de Soul, Mamlish, Mar Bren, Mark 56, Mark Levinson, Melodeon, Merry Makers, Messaround, Michigan Archives, Midland, Mission Music, Mr. Blues, Monitor, Monmouth Evergreen, Mozown, Mulligan, Musicraft, Muskadine, Myrrh, Nashville Jazz, Natural Organic, Nessa, New World, Nighthawk, North Country Band, Nostalgia Lane, Oblivion, Old Homestead, Oldie Blues, Old Timey, Olympic, Omac, Omnisound, Onari, Origin Jazz Library, Orion, Outrageous, Outstanding, PA-USA, PM, Pandora, Pelican, Philly Jazz, Philo, Philomel, Phoenix Jazz, Plantation, Power Pak, Professional Music Prods., Progressive, Pumpkin, Puritan, RE/SE, Radiola, Ramblin', Rebel, Red Rooster, Request, Retrospect, Revelation, Rhino, Ridge Runner, Rounder, Sackville, Sagoma, San Diego Jazz Club, Sandy Hook, Sanskrit, Scala, 1750 Arch, Shadow, Shanachie, Sheepsteater, Shiah, Shiloh, Shoestring, Sierra Wave, Sine Qua Non, Sirens, Skyline, Solid Smoke, Sonet, Soundtrack, Spitball, Spivey, Spokane, Spotlight, Standing Room Only, Stanyon, Starday, Starlite, Stash, Stet, Straight Ahead Jazz, String, Studio 7, Sugar Hill, Sun, Sunbeam, Sun-

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Lieberman Ent's. Inc., 6131 Deramus Rd. Zip: 64120. Tel: 231-2470. Mgr.: Bob Pockrandt; Opns. Mgr. Tony Burasco; OS Mgr.: Dennis Price; Buyers: Singles, Nick Simon; Albums, Steve Miller. (Rec. & Tape OS & RJ) Home office: Minneapolis. (SEE ADVERTISEMENT)

Warner/Elektra/Atlantic Corp., Plaza Center Bldg., Suite 323, 800 W. 47. Zip: 64112. Tel: 561-5623. Mgr.: Jim McAuliffe. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
**Tape lines:** Same as rec. labels.

Windy Dist. Co. Inc., 13624 E. 50 Hwy. Zip: 6413B. Tel: 524-8766. Pres. & Albums Buyer: Jane M. Longmire. Mgr.: Weldon Tyler. (Rec. D)  
**Labels:** Aslan, Benson, Birdwing, Calvary, Canaan, Chris, Dayspring, Good News, Greentree, Heart Warming, Heritage, Lamb & Lion, Light, MCA, Maranatha, Mercury, Myrrh, New Pax, New Song, Paragon, RCA, Seed, Singcord, Solid Rock, Sparrow, Sparrow, Spirit, Star Song, Tempo, Warner Bros., White Horse, Word.

● **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

C B S Recs., 7711 Carondelet Ave., Clayton 63105. Tel: 727-5100. Branch Mgr.: Ron Peek. (Rec. & Tape D)  
**Rec. labels:** Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor Odyssey, Philadelphia Int'l, Portrait, Starlite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
**Tape lines:** Same as rec. labels.

Great Atlantic & Pacific Music Co., 3310 Lucas Ave. Zip: 63103. Tel: 531-4644. Pres.: Norman Hausfater (Rec. & Tape D)  
**Distributes cut-outs.** (SEE ADVERTISEMENT)

L & R Dist'g Inc., 1901-05 Delmar Blvd. Zip: 63103 Tel: 421-3622/5633. (Rec. OS)

Lieberman Ent's. Inc., 5610 Anglum Court, Hazelwood 63042. Tel: 731-7171. Mgr.: Darrell Creekmur; Opns. Mgr.: Steve Foerstal; OS Mgr.: Bruce Lowry; Buyers

Reg'l, Rich Martin; Singles, Doris Gravagna; Albums, Mike Brewer. (Rec. & Tape OS & RJ)  
**Home office:** Minneapolis, Minn. (SEE ADVERTISEMENT)

M C A Dist'g Corp., 9666 Olive St., Suite 490. Zip: 63132. Tel: 991-3015. Branch Mgr.: Mike Smith. (Rec. & Tape D)  
**Rec. labels:** Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
**Tape lines:** Same as rec. labels

M S Dist'g Co., 200 S. Hanley, Clayton 63105. Tel: 662-7575. Mgr.: Richard Presman. (Rec. & Tape D)  
**Home office:** Morton Grove (Chicago Metropolitan Area). Ill. (See for prod. distributed)

Middlewest Rec. Dist. Co., 1911 Washington Zip: 63103. Tel: 621-8350. (Rec. D)  
**Labels:** Ameraba, Big Town, Blue Heaven, Brunswick, Catalyst, Churchill, Commercial, Dakar, 1st Generation, Fretone, Gil's Funny Recs., Gospel Best, Gusto, ICA, Jewel, Kent, King, LRJ, Little City, MRC, NSD, Nostalgia Lane, Ortega, Paula, Ronn, Spire, Starday, Vee Jay, West End, Wig.

P-B One Stop Rec. Serv. Inc., 1919-21 Washington St. Zip: 63103 Tel: 231-2074. Owner: Patrick J. Blunda, Mgr. Perry F. Blunda; Buyers: Singles, Albums & Tape, John Gavin, Perry Blunda. (Rec. & Tape OS & RJ)  
**Playback equip. & photographs:** Rotel of America.  
**Accessories:** Blank tape (Audio Magnetics, Capitol Magnetic, Tracs), Le-Bo, Pfanstiehl & Savoy prods.

Pickwick Int'l Inc., Distribution Div., 1401 N. Price Rd. Zip: 63132. Tel: 997-1800. Branch & Sales Mgr.: Barry Raccoff; Buyer: Terry Donovan. (Rec. & Tape D). (Rec. & Tape RJ) as Pickwick Int'l Inc., Rack Servs. Div.)  
**Home office:** Minneapolis, Minn.  
**Labels:** APA, ASI, AVI, Abkco, Ala, Alarm, Alexander Street, Alston, American Variety, Argo, Aspekte, At Home, Barnaby, Beserkley, Big Sound, Birthing, Blue Candle, Bold, Butterfly, CMH, CTI, Cat, Chimneyville, Chrysalis, Cime, Clouds, Con Brio, Concord Jazz, Cream, DJM, Dana, Dash, Deram, Derrick, Dial, Dingo, Dixieland Jubilee, Drive, Fantasy, Fiesta, First American, Fotoplay, GNP Crescendo, GRT, Galaxy, Glades, Good Sounds, Gordy, Gospel Tone, Gospel Truth, Great Northwestern, Gusto, Hi, Hitsville, Hob, Honeybee, Import, Inphasion, Janus, Jazz World, Juana, Jupar, Kayvette, Kudu, LA Int'l, LRC, Laff, Le Joint, Little Darlin', Living Language, L'Oiseau Lyre, London, Mainstremm, Malaco, Mark 56, Marlin, Melodyland, Messenger Gospel, Midsong, Milestone, Motown, Muse, Mushroom, Music Is Medicine, Natural Resources, Ovation, Pacific Arts, Panama, Parrot, Picadilly, Potato, Prelude, Prestige, Prodigal, Project 3, Ranwood, Rare Earth, Republic, Richmond, Riverside, Roadshow, Roots, Roulette, Royal Flush, Salvation, Savoy, Scorpion, Sesame Street, Shadybrook, Shield, Silver Blue, Soul, Sound Bird, Starday, Stax, Stoney Plain, Sunshine Sound, Syntonic Research, TK, Talisman, Tamla, Telefunken, Threshold, Tiger Lily, Tomato, UK, Venture, Virgo, Visa, Vox, Voyage, Wanderick, Western Hemisphere,


Wicked, Wolf, World Jazz. (SEE ADVERTISEMENT)

Pickwick Int'l Inc., Rack Servs. Div., 1401 N. Price Rd. Zip: 63132. Tel: 997-1800. Opns. Mgr.: George Genovese; Sales Mgr.: John Rabe; Buyers: John Curran, George Genovese. (Rec. & Tape RJ). (Rec. & Tape D) as Pickwick Int'l Inc., Distribution Div.)  
**Home office:** Minneapolis, Minn.

PolyGram Dist'n Inc., 9666 Olive St. Zip: 63132. Tel: 991-4650. Mgr.: Paul Luckx. (Rec. & Tape D)  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Millennium, NY Int'l, Pablo, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
**Tape lines:** Same as rec. labels.

R C A & A&M & Assoc'd Labels, 12156 Lackland, Suite 1. Zip: 63141. Tel: 878-5454. Sales Mgr.: Don Swengros. (Rec. & Tape D)  
**Rec. labels:** A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
**Tape lines:** Same as rec. labels.

Record-Wide Dist. Inc., 1755 Chase Dr., Fenton 63026. Tel: 343-7100. (Rec. & Tape RJ)

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Sound Disk-tributors Inc., 34 S. Old Orchard, Webster Groves 63119. Tel: 726-6277. 961-7008. Pres.: John Mandelker; VP: Steve Ferzacca; Buyers: Singles, Tom Lunt; Albums, William Burkhardt; Tape, Terry Perkins. (Rec. OS)

Top Notch Rec. Co., 20 Country Fair. Zip: 63141. Tel: 991-0909. (Rec. & Tape RJ)

Uptown Music Inc., 4703 McPherson. Zip: 63108. Tel: 367-2602. Owner & Singles Buyer, Betty Dorrin, Mgr., Albums & Tape Buyer, Mike Dorrin. (Rec. & Tape OS)

Warner/Elektra/Atlantic Corp., 200 S. Hanley, Suite 417, Clayton 63105. Tel: 862-1030. Sales Mgr. Pete Pidduti. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemporer, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.

Tape lines: Same as rec. labels.

## MONTANA

- **BUTTE (Area Code 406)**  
C J Co., 1550 Harrison Ave. Zip: 59701. Tel: 792-0747. Owner: Craig Foley. (Rec. RJ)
- **GREAT FALLS (Area Code 406)**  
Holm-James Dists. Inc., Fourth Ave. & Sixth St. S. Zip: 59401. Tel: 761-2420. Owner: R.E. Holm; Buyer: J.E. Holm. (Rec. & Tape D & RJ)  
Rec. labels: Capitol, Columbia group, Disneyland, London, MCA group, Mercury, RCA, Ranwood, United Artists, WEA.  
Tape lines: Capitol, Columbia, GRT, MCA, RCA, United Artists, WEA.  
Playback equip.: Akai, Hitachi, Motorola.  
Phonographs: Hitachi.  
Accessories: Fidelitone, Koss, Le-Bo, Scotch.

## NEBRASKA

- **OMAHA (Area Code 402)**  
Lieberman Ents. Inc., 809 S. 25 St. Zip: 68105. Tel: 341-3056. Gen. Mgr.: Evelyn Dalrymple. (Rec. OS)  
Home office: Minneapolis, Minn. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)  
Records & Tapes Inc., 3124 Harney St. Zip: 68131. Tel: 344-3344. Mgr.: Brian Harden; Buyers: Curt McKean, Jim Rains, Bill Shearer. (Rec. & Tape OS & RJ)  
Research Servs. Inc., PO Box 31110. Zip: 68131. Tel: 393-0265. Owner: C.L. Wintz; Mgr.: R.P. Wintz; Buyer: Daniel J. Wintz. (Rec. & Tape RJ)

## NEVADA

- **LAS VEGAS (Area Code 702)**  
International Music Prod'n & Publ'g, 714 E. Sahara Ave., Suite 201. Zip: 89104. Tel: 457-3539. Owner: Joseph E. Zerga. (Tape I & E)  
Imports pre-recorded tape from Austria, Germany, Italy, Switzerland, UK.

## NEW HAMPSHIRE

- **LEBANON (Area Code 603)**  
World Wide Whse. Dist., 15 Parkhurst. Zip: 03766. Tel: 298-7953. Owner, Mgr. & Buyer: Earl Heath. (Rec. & Tape D & RJ)  
Rec. labels: American Heritage, Country, Jessup, Melody, Pine Tree, Rebel, Revonah, Rounder, Stoneway.  
Tape lines: Rebel, Rounder.  
Playback equip.: AITC, AR, Admiral, Aiko, BSR, Craig, Electrophone, Emerson, JVC, Juliette, Magnus, Morse, Panasonic, RCA, Sankyo, Sanyo, Solar, Sony, Sylvania.
- **NASHUA (Area Code 603)**  
R M E Inc., Simoneau Plaza, 300 Main St. Zip: 03060. Tel: 883-2454. Owner: Tom Plaut; Mgr. & Buyer: Craig Adams. (Rec. & Tape RJ)

## NEW JERSEY

- **CAMDEN AREA (Area Code 609)**  
M C A Dist'g Corp., 900 Haddon Ave., Suite 206, Collingswood 08108. Tel: 922-5659. Branch Mgr.: Ron De Marino. (Rec. & Tape D)

Billboard 1979-1980 International Buyer's Guide



**Rec. labels:** Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
**Tape lines:** Same as rec. labels.

● **CHERRY HILL (Area Code 609)**

PolyGram Dist'n Inc., 20 Brace Rd., Ellisburg Plaza. Zip 08034. Tel: 795-2400. Mgr.: Jack Iacchei. (Rec. & Tape D)  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
**Tape lines:** Same as rec. labels.

● **CINNAMINSON (Area Code 609)**

Alex Araco Co. Inc., 835 Industrial Hwy. Zip: 08077. Tel: 386-3288/3266. Owner: Alex Araco. VP: Vincent Dattilo; Sales Mgr.: Mark Friedman; Opns. Mgr.: Eddy Garrow. (Rec. & Tape D, OS & RJ)  
**Distributes** cut-out albums & tapes.

● **EAST BRUNSWICK (Area Code 201)**

P R O B Dists. Inc., 742 Hwy. 1B. Zip: 08816. Tel: 257-3336. Owners: Powell Gary Saks, Joseph P. Ingegno; Mgr.: Joseph P. Ingegno; Buyer: Powell Gary Saks. (Rec. & Tape D, OS & RJ)  
**Labels:** Caedmon, Camden, Candide, Connoisseur Society, Disneyland, Folkways, Gateway, Golden, Peter Pan, Pickwick, Quintessence, Quintessence/Jazz, RCA educational, Simon Says, Spoken Arts, Turnabout, Turn-On, Vox.  
**Accessories:** Maxell, Memorex, Recoton, TDK.

● **EDISON (Area Code 201)**

PolyGram Dist'n Inc., 180 Mill Rd. Zip: 08817. Tel: 287-3100. NYC Tel: (212) 962-4000. Opns. Mgr.: Dean White; Ass't Opns. Mgr.: Alan Dorfman. (Rec. & Tape D—depot)  
**Home office:** New York, N.Y.  
**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
**Tape lines:** Same as rec. labels.

● **ENGLEWOOD CLIFFS (Area Code 201)**

German Language Publ'ns Inc., 560 Sylvan Ave. Zip: 07632. Tel: 871-1010. (Rec. & Tape D, I & E)  
**Home office:** New York, N.Y. (See for prod. distributed)

● **FORT LEE (Area Code 201)**

Take Home Tunes, PO Box 15. Zip: 07024. Mgr. & Buyer: Doris Yeko. (Rec. D)  
**Home office:** Georgetown, Conn. (See for prod. distributed)

● **HILLSIDE (Area Code 201)**

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Owner: Sam Weiss; Pres.: Sol Gleit; Buyers: Singles, Joe Martinez; Albums, Howard Kollar. (Rec. & Tape D, OS & RJ)  
**Labels:** APA, Alarm, Alston, Bethlehem, Blue Candle, Bold, Cat, Chimneyville, Clouds, Contempo, Conversa-Phone, Dash, Desmar, Different Drummer, Dream, Drive, Earth, Fantasy, Free Spirit, Glades, Gold Mine, Good Sounds, Gospel Roots, IPA, Juana, Kayvette, Konduko, LRC, Malaco, Marlin, Milestone, Prestige, Reids World, Roots, Salsoul, Sam, Sandcastle, Shield, Silver Blue, Stax, Stone Dogg, Sunshine Sound, TK, Tom n' Jerry, Wanderick, Waird World, Wolf.  
**Accessories:** Amberg, Le-Bo, Maxell, Scotch, Sonic, Walco.

● **IRVINGTON (Area Code 201)**

Dierickx Vending Co. Inc., 1316 Springfield Ave. Zip: 07111. Tel: 371-0777. Owner: Anna C. Dierickx; Buyer: Richard Semple. (Rec. & Tape OS & RJ)

● **JERSEY CITY (Area Code 201)**

Trackdown Rec. Dists., PO Box 525. Zip: 07309. (Rec. & Tape D, OS, RJ, I & E)  
**Home office:** Chicago, Ill. (See for prod. distributed)

● **LINDEN (Area Code 201)**

Hit Recs. Inc., 300 W. Elizabeth Ave. Zip: 07036. Tel: B62-6336. Pres.: John Zilinski; VP: Jean Scherer.  
**Distributes** cut-outs, overstocks.

● **MAPLE SHADE (Area Code 609)**

R C A & A&M & Assoc'd Labels, 33A Maplewood Dr. Zip: 08052. Tel: 779-0920. Sales Mgr.: Art Weissman. (Rec. & Tape D)  
**Rec. labels:** A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
**Tape lines:** Same as rec. labels.

● **MONTCLAIR (Area Code 201)**

Belmont Rec. One Stop, 350 Bloomfield Ave. Zip: 07042. Tel: 744-5680. Pres. & Buyer: Frank Gottlieb. (Rec. OS—jukebox trade only)

● **MOUNT LAUREL (Area Code 609)**

Lieberman Ents. Inc., 823 Eastgate Dr., Unit 3. Zip: 08054.



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Tel: 234-9150. Mgr.: Steven Bartell; Opns. Mgr.: Jim Riddle; OS Mgr.: Bill Able; Buyers: Singles, Fred Weinstein; Albums, Ken Abrams. (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn. (SEE ADVERTISEMENT)

Warner/Elektra/Atlantic Corp., 106 Gaither Dr. Zip 08057. Tel: 234-5600. Mgr.: Peter Stocke. (Rec. & Tape D)  
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOt, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayers, Zephyr.  
Tape lines: Same as rec. labels.

### • NEWARK (Area Code 201)

Double B Recs. & Tape Corp., 16 Fenwick St. Zip: 07114. Tel: 242-6667; WATS (800) 631-8672. Mgr.: Fred Reimer; Tape Buyer: Zeke Lenga. (Rec. & Tape OS)  
Home office: Freeport, N.Y.

Euro-American Inds., 204 Vanderpool St. Zip: 07114. Tel: 243-0518. (Rec. RJ & E, Tape E)  
Folkraft/Dance Rec. Dists. (div. of Folkraft Publ'g Co. Inc.), 10 Fenwick St. Zip: 07114. Tel: 243-8700. Owner: Jerry Shifrin. (Rec. D, I & E; Tape E)  
Rec. labels: Belco, Blue Star, Bogen, Folkraft, Grenn, Hi

Hat, Hoctor, J-Bar K, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timey, Pilgrim, Pulse, Scope, Sets in Order, Square L, Tikva, Top, Wagon Wheel, Windsor, Xopo, Young People's Recs.  
Rec. labels imported: Tanz (Germany); Jugoton, RTB (Yugoslavia).  
Exports pre-recorded tape & playback equip.

### • NEW BRUNSWICK (Area Code 201)

Performance Rec. & Tape Dists., PO Box 1459, 382 George St. Zip: 08901. Tel: 545-3004. Principals: S. Kaplan, A. Marko, E. Zinis. (Rec. & Tape D—cut-outs, overstocks, promotional items) (SEE ADVERTISEMENT)

### • PATERSON (Area Code 201)

Promo Rec. Dist'g Co. Inc., 160 E. Fifth St. Zip: 07524. Tel: 279-2010. WATS: (800) 526-5266. West Coast Tel: (213) 884-8668. Contacts: Carl Post, Max Goldstein, Paul Livert; West Coast Contact: David Greenman. (Rec. & Tape D)  
Labels: Emus, Ghent, Golden Goodies; also distributes overstocks, cut-outs, TV prod. (SEE ADVERTISEMENT)

### • PENNSAUKEN (Area Code 609)

Bandstand Rec. Serv. (Rec. & Tape OS & RJ), see Chips Dist'g

Chips Dist'g (div. of Abkco Inds. Inc.), 9242 Commerce Hwy. Zip: 08110. Tel: 665-8200. Pres. & Gen. Mgr.: Ernie Santone; Sales Mgr.: Mario Daulerio. (Rec. & Tape D), (also Rec. & Tape D as Hitsville of Pennsylvania), (Rec. & Tape OS & RJ as Bandstand Rec. Serv.)  
Rec. labels: AVI, Abkco, Ameraba, Aries, Audio Fidelity, Audio Technica group, Bach Guild, Big Band Int'l, CMH, California Recs. group, Candide, Cardinal, Century, Chiaroscuro, Concord Jazz, Contemporary, Conversa-Phone, Cream, Deluxe, Direct Disc, Discovery, Disney, Dobre, Dyno, Environments, Everyman, Fiesta, First Component, GNP, Gateway, Glori, Golden Era, Good-time Jazz, Gordy, Grecophon, Gusto, Hi, Image, Improv, JDC, Jewel, Karate, Kent, Kid Stuff, King, Klavier, Kudu, LA, LRC, Largo, Lost Nite, MC, Mango, Motown, Muse, N.J.P., Natural Resources, Omnisound, PA-USA, Paula, Prodigal, QCA, Rampart, Rare Earth, Rebel, Reborn, Ronn, SMI, Sandcastle, Sesame Street, Shamrock, Soul, Spire, Starday, Sure, TEC, Tamla, Tandem, Timeless, Trend, Turnabout, Vanguard, Vantage, Vesper, Vista, Vox, West End, Who's Who in Jazz, World Jazz, Xanadu, Zap, Zebra.

Tape lines: All lines. (SEE ADVERTISEMENT)

Hitsville of Pennsylvania (Rec. & Tape D), see Chips Dist'g

Richman Bros. Recs. Inc., 6935 Airport Hwy. Ln. Zip: 08109. Philadelphia Tel: (215) 477-1742. Owners: Jerold, Allen & Richard Richman; Gen. Mgr.: Jerold Richman; Buyers: Singles, Mike Mix; Albums, Ted Neumann, Tim Comerford. (Rec. & Tape D & OS)  
Rec. labels: Adelphi, Alligator, Arhoolie, Biograph, Black Saint, Blue Goose, County, Delmark, Flying Fish, Flying High, Folk Legacy, Folkways, Fretless, Front Hall, Green Linnet, Harbor, June Appal, Kaleidoscope, Kent, Kicking Mule, Leader, Mountain Railroad, Mulligan, Nessa, Owl, Philo, Rounder, Shanachie, Sonyatone, Sugar Hill, Sure, Swallowtail, Takoma, Topic, Troubadour, Whid-Isle, Windham Hill, Yazoo.  
Tape lines: Capitol, Columbia, Folkways, GRT, Jubilee, Kent, Prestige, Rebel, Rounder, Savoy.  
Accessories: Blank tape (CMC, Memorex, Sony), head cleaners (Memorex); Discwasher, Le-Bo, Neushaefer, Peerless, Sound Guard & Watts prods.

Shulman Rec. Co. Inc. 7030 Colonial Hwy. Zip: 08109. Tel: 662-8870. Exec.: Edward Kochman. (Rec. & Tape RJ)

### • RAHWAY (Area Code 201)

Apex Recs. Inc., 947 US Hwy. 1. Zip: 07065. Tel: 574-1400; NYC Tel: (212) 233-7380. Telex (710) 996-5874. Pres.: Dante J. Pugliese; VP Sales: Al Schiefelbein. (Rec. & Tape D, I & E)

Springboard Int'l Recs. Inc., 947 US Hwy. 1. Zip: 07065. Tel: 574-1400; NYC Tel: (212) 233-7380. Telex (710) 996-5874. Pres.: Dante J. Pugliese; VP Sales: Al Schiefelbein; Mgr.: Vinnie Pisano. (Rec. & Tape D, I & E)  
Rec. labels: Buckboard, Forever Oldies, Happy Tunes, Hit Series, Mace, Memorabilia, Mistletoe, Musicor, Nutmeg, Springboard, Top 16, Trip, Up Front.  
Tape lines: Same as rec. labels.

Sutton Rec. Co., 960 E. Hazlewood Ave. Zip: 07065. Tel: 382-7770; NYC Tel: (212) 267-6662. Owners: James & David Sutton; Mgr. & Buyer: Jeff Sturman. (Rec. & Tape RJ, I & E)

Imports & exports cut-outs, over-runs & special prods. (SEE ADVERTISEMENT)

### • ROCHELLE PARK (Area Code 201)

New York Rec. & Tape Dists. Inc. (Rec. D & E, Tape E), see Surplus Rec. & Tape Dist.  
Surplus Rec. & Tape Dist./New York Rec. & Tape Dists. Inc., 68 W. Passaic St. Zip: 07662. Tel: 843-2670; NYC Tel: (212) 695-6117. Owners: Manny G. Wells, Merrill Rose; Buyers: Jack Rose, Pete Hyman. (Rec. D & E, Tape E)  
Home office: Chicago, Ill.  
Distributes cut-outs. (SEE ADVERTISEMENT)

### • SOMERVILLE (Area Code 201)

Polka Hits, 331 Triangle Rd. Zip: 08876. Tel: 359-5520. Owner & Buyer: B.L. Goydish; Mgr.: C. Goydish. (Rec. & Tape D, OS & RJ)  
Rec. labels: Alshire, Ampol, Bayway, Bel-Aire, Chicago Sound, Data, Dyno, Eastwind, Fantastik, Garden State, Goodwill, Ha-Lo, Jay Jay, Jody, Kerebo, L-Kay, Le Mans, MGM, Maxim, Rave, Rex, Ridge, Rim, Rola, Starr, Steljo, Stella, Tip, Usana, Wam.  
Tape lines: Same as rec. labels.

### • SOUTH PLAINFIELD (Area Code 201)

Jem Recs. Inc., PO Box 362, 3619 Kennedy Rd. Zip: 07080. Tel: 753-6100. Pres.: Martin Scott; VP: Ed Grossi; Treas.: Jeff Tenenbaum; Comptroller: Howard Herbitter; Gen. Mgr.: Rick Lawler; Sales Mgr.: Bob

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MOST OF WESTERN HEMISPHERE, HAVE A STAFF OF 2  
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APART FROM SPECIALS (AND WHO THE HELL CARES ABOUT  
THEM) ARE DEARER THAN YOU...SO I TOLD HIM POLITELY...:  
NO THANKS. IF HE'S THAT BIG HE CAN'T GIVE ME  
THE PERSONAL SERVICE THAT YOU CAN, AND HE ALSO  
DOESN'T NEED MY FEW BUCKS TO ADD TO HIS PILES  
KEEP TAKING THE TARTAN TABLETS.  
BEST WISHES, GORDON.

VIA WUI 1317 12/19:

IF I DON'T SPEAK WITH YOU AGAIN THIS WEEK HAVE  
A NICE XMAS AND TNKS FOR ALL YOUR HELP OVER  
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Labels distributed: Antilles, Big Sound, Egg, Mango, Mountain Railroad, PVC, Passport, Ralph, Rhino, Virgin, Visa.  
Labels imported: A&M (Canada, UK), Aquarius (Canada), Ariola (Germany), Arista (UK), Attic (Canada), Atlantic (France, Germany, UK), Barclay (France), Brain (Germany), CBS (Canada, Denmark, France, Germany, Netherlands, UK), Charisma (UK), Charley (UK), Chiswick (UK), Chrysalis (UK), Cobra (France), Contour (UK), Cramps (Italy), Cube (UK), Decca (Germany, UK), Deram (UK), EMI (France, Germany, UK), Egg (France), Electra (France, UK), Electric (UK), Ember (UK), Epic (UK), Free Reed (UK), Golden Hour (UK), Gull (UK), Harvest (UK), Isadora (France), Island (UK), MCA (UK), MFP (UK), Metronome (Germany), Mountain (UK), Nems (UK), Oats (Ireland), Obscure (UK), Phonogram (France, Germany, Italy, UK), Polydor (France, UK), Purple (UK), Pye (UK), RAK (UK), RCA (France, Germany, UK), RSO (UK), Rocket (UK), Sky (Germany), Sonet (UK), Stiff (UK), Sunset (UK), Threshold (UK), Topic (UK), Transatlantic (UK), Trojan (UK), United Artists (Canada, UK), Vertigo (Germany, UK), Virgin (UK), Warner Bros. (Germany, UK). (SEE ADVERTISEMENT)

### • SPRINGFIELD (Area Code 201)

Profit Sales Dist., PO Box 176, Zip: 07081, Tel: 379-9640  
Owner: S. Sherman; Mgr.: Joseph Howell; Albums Buyer: Nat Frapp. (Rec. RJ—budget gospel)  
Program One Stop Inc. (Rec. & Tape OS), see Program Recs. Inc.  
Program Recs. Inc., c/o Runyon Bldg., Rt. 22 E., Fadern Rd. Zip: 07081, Tel: 467-2760. Owners: Ralph Schechtman, Dave Casey; Mgr.: James Hall; Sales & Promo. Mgr.: William Scarborough; Buyers: Dave Casey, James Hall. (Rec. & Tape D), (Rec. & Tape OS as Program One Stop Inc.)  
Labels: Abet, Birthright, Canaan, Creed, Dingo, Excello, Glori, Good News, Gospel Way, Greentree, HSE, Heart Warming, Hob, Image VII, Impact, Inspirational Sounds, Jam Sessions, Jewel, Jubilation group, Kenwood Light, Locus, Mankind, Myrrh, Nasco, Nashboro, New Pax, Old World, Our World, Paragon, Paula, Peacock, QCA, Reborn, Richburg, Sacred, Savoy, Singa-record, Solid Rock, Song Bird, Specialty, Spire, Su-Ann, Word  
Accessories: Duotone, Le-Bo, Peerless.

### • TEANECK (Area Code 201)

Hungaria Recs. Inc., PO Box 2073, Zip: 07666, Tel: 343-5240. Exec. Dir.: Kalman Magyar; Prod. Mgr.: Samuel Jackendoff. (Rec. D, I & E)  
Labels: Hazam, Hungaria, Hungaroton, Magyar, Pepita, Qualiton, Saban, Supraphon.

### • UNION (Area Code 201)

One Way of New Jersey, 1080 Garden State Rd. Zip: 07083, Tel: 964-6222. VP & Gen. Mgr.: George Zarembo. (Rec. OS & Tape E)  
Branch: Cleveland, Ohio. (SEE ADVERTISEMENT)  
Transcontinent of New Jersey, PO Box 405, 1080 Garden State Rd. Zip: 07083, Tel: 964-6222. VP & Gen. Mgr.: George Zarembo; Buyer: Sharron Hall. Rec. & Tape OS & RJ  
Home office: Buffalo, N.Y., Transcontinent Rec. Sales.

### • WESTVILLE (Area Code 609)

American Rec. Sales Inc., 1120 Crown Point Rd. Zip: 08093, Tel: 848-1900. Pres. & Buyer: Bill Buster; VP: Antony W. Colombet; Mgr.: Bill Carlin; Singles Buyer: Bill Buster. (Rec. D, OS, I & E)  
Labels: Eric; all 45 rpm oldies. (SEE ADVERTISEMENT)

## NEW MEXICO

### • ALBUQUERQUE (Area Code 505)

Del Norte Rec. Dists., 1930 Gun Club SW. Zip: 87105, Tel: 877-2070. Owner & Buyer: Bennie Martinez; Mgr.: Margaret Martinez. (Rec. & Tape D & OS—Spanish & Indian prod.)  
Labels: Alta Vista, Apache Spirit, Christy, DLB, Del Norte, Hermanos, More, Navajo Sundowners.  
Hurricane Rec. Dists., PO Box 3547, 1927 San Mateo NE. Zip: 87110, Tel: 265-4039/3049. Owners: Al Morrie & B. Sanchez; Mgr.: Al Sanchez; Buyer: Morrie Sanchez. (Rec. & Tape D & RJ)  
Rec. labels: Alegre, Arcano, Buena Suerte, Casanova, Caytronics, Columbia, Cristy, DLV, Dimsa, Discuba, Disneylandia, Dominante, Eco, Falcon, Freddie, Gas, Good Luck, Hurricane, Keyloc, Magda, Marsol, Mex-Melody, Miami, More, Mother Lode, Musart, Musimex, Orfeon, Papatote, Parnaso, El Pato, Peerless, RJG, Rovi, Sonido Int'l, Sunglow, Teardrop, Tex-Mex, Tico, Torres, Tuna, UA Latino, El Zarape, Zaz, Zeida & most labels from Mexico, New Mexico & Texas.  
Tape lines: Same as rec. labels.  
Tocino Music Ents., 900 Fourth St. SW. Zip: 87102, Tel: 247-8051. (Rec. & Tape D & OS)  
Rec. labels: Casanova, Cristy, Del Norte, Hurricane, Kiva, Mother Lode.  
Tape lines: Same as rec. labels.  
Accessories: Recoton.  
Trackdown Rec. Dists., 7720 Central SE. Zip: 87108. (Rec. D, OS, RJ, I & E)  
Home office: Chigago, Ill. (See for prod. distributed)





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● **ALBANY AREA (Area Code 518)**

Bee Gee Dist. Corp., Shaker Park, Latham 12110. Tel: 785-1122. Owner: Leonard Smith; Mgr.: Lawrence Smith; Sales Mgr.: Herbert N. Dorfman; Buyers: Singles, Linda Barnum; Albums, Theron Heath, Dolores McCabe; Tape, Virginia Yaksta. (Rec. & Tape D & RJ). (Rec. & Tape OS as Leonard Smith Inc.)

Rec. labels: AA, Ace of Hearts, Alithia, Ambassador, Audio Fidelity, Berlitz, Bert & I, CMS, Cadet, Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone, Creative Sound, Crown, Dana, Daybreak, Dyno, ESP, Everest, Fiesta, First Component, Fleetwood, Golden, Grecophon, Greene Mountain, Hotline, Jay Jay, Juno, LMI, Light, Majestic, Mountain Dew, Music Minus One, Musico, Myrrh, Original Sound, Peter Pan, Pickwick, Plantation, Project 3, Ranwood, Rim-Rik, Sacred, Simon Says, Starr, Turnabout, Word, Vox.  
Tape lines: Berlitz, ESP, Fiesta, GRT, Original Sound, Sacred, Word.

Accessories: Blank tape (Capitol, Memorex, Scotch), carrying cases (Custom Case, Peerless); Crestmark, E-V Game, Le-Bo, Recoton, Savoy & Watts prods.

Handleman Co., 8 Northway Ln., Latham 12110. Tel: 783-5436. Mgr.: Aileen Browning; Buyers: Colleen O'Neil, Woody Howard. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area), Mich.

Jane's One Stop, 1241 Broadway, Zip: 12204. Tel: 434-8396. Mgr.: Jane Rey. (Rec. & Tape OS)  
Home office: Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape RJ)

Mobile Rec. Serv. Co., 587 Broadway, Bldg. B, Apt. 10, Menands 12204. Tel: 274-0492. Mgr.: Edward F. Palysviat. (Rec. OS—singles only)  
Home office: Pittsburgh, Pa.

One-Way Recs. Inc., 12 Commercial Rd. Zip: 12205. Tel: 489-3288. Owner & D Mgr.: David Schlang; OS Mgr.: Joe Paone; Tape & I & E Mgr.: Gerald McCarthy; Buyers: Cut-out & Overstock Albums, David Schlang; OS Albums, Joe Paone; OS Tapes, Gerald McCarthy. (Rec. & Tape D, I & E—cut-out, overstocks), (Rec. & Tape OS & E)

Accessories: Blank tape (Sony), Discwasher & TDK prods. (SEE ADVERTISEMENT)

Leonard Smith Inc. (Rec. & Tape OS), see Bee Gee Dist. Corp.

Trans World Music Corp., PO Box 11580. Zip: 12211; 874 Albany-Shaker Rd., Latham 12110. Tel: 783-5152. Owner & Pres.: Robert J. Higgins; Comptroller: Elliot Steinberg; Gen. Mgr.: Frank Griffin; Opns. Mgr.: Mike Raikowski; Sales Mgr.: Steve Kretser; Buyer, Bob Langford. (Rec. & Tape D & RJ). Rec. OS as Upstate Music)  
Rec. labels: AA, Audio Fidelity, Bert & I, CMS, CRI, Caedmon, Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone, Creative Sound, Crown, Dana, Desto, Disneyland, Dyno, Everest, Everyman, Fiesta, First Component, Folkways, GNP, Gateway, Golden, Grecophon, Greene Mountain, Heart Warming, Impact, Light, Lyricord, Monitor, Monmouth-Evergreen, Mountain Dew, Original Sound, Orion, Oryx, Peter Pan, Philo, Pickwick, Qualiton, Rim, Rounder, Sacred, Sesame Street, Sunnysvale, Supraphon, Thunderbird, Turnabout, Vanguard, Vox, Word.

Tape lines: Fiesta, GRT, Heart Warming, Impact, Original Sound, Pickwick, Project 3, Word.

Playback equip.: Clarion, Craig, Jensen.

Accessories: Capitol, Data Display Systems, Devon Design, Discwasher, Empire, Fidelitone, Le-Bo, Maxell, Memorex, Pacifica, Planstiehl, Ray-O-Vac, Recoton, Robins, Scotch, Shure, Sound Guard, TDK, Watts.

Upstate Music, PO Box 1677. Zip: 12201. Tel: 456-1232. Owner & Pres.: Robert J. Higgins; Exec. VP. Louis J. Del Signore. (Rec. OS). (Rec. & Tape D & RJ as Trans World Music)  
Branch: Providence, R.I.

● **AMSTERDAM (Area Code 518)**

Almor Playtime Co. Inc., 140 Guy Park Ave. Zip: 12010. Tel: 843-3801. Pres.: Albert A. Hyman; VP: Bruce Hyman; Buyer: Gloria Schlenki. (Rec. & Tape D, OS & RJ)  
Branch: South Burlington (Burlington Area), Vt.  
Labels: Disneyland, Pickwick Int'l.

Tape lines: Disneyland, GRT, Pickwick Int'l.  
Accessories: BASF, Le-Bo, Maxell, Memorex, Recoton, TDK.

● **BEDFORD HILLS (Area Code 914)**

Polyphon Rec. Co., PO Box 124. Zip: 10507. Tel: 666-5287. Owner: Olga Jirakova; Mgr.: Karel B. Weiss. (Rec. D & I)

Labels: Polyphon, Qualiton, Ultraphon.  
Labels imported: Supraphon (Czechoslovakia).

● **BUFFALO (Area Code 716)**

Agape Dist'n, 1685 Elmwood Ave., No 208-C. Zip: 14207. Tel: 874-6050. Owners: John Lilley, John Narraway; Sales Mgr.: John Narraway; Albums Buyer: John Lilley. (Rec. D & RJ, Tape D—gospel prod. only)

Labels: AB, Asian, Birdwing, Bread & Honey, Canaan, Christ, Dayspring, Fisher Folk, Good News, Greentree, Heartsong, Heart Warming, Impact, Jim, John Hall, Lamb & Lion, Maranatha, Mars Hill, Messianic, Mighty Wind, New Life, New Pax, New World, New Song, Paragon, Pax, Petra, Rainbow, Rock, Sangre, Scripture in Song, Seed, Solid Rock, Sunrise, Sparrow, Spirit, Star-song, Tempo, Word, Word of God.

Alpha Dist'g Corp., 32 Ripley Pl. Zip: 14213. Tel: 883-2936. Contact: Frankie Nestro. (Rec. & Tape D)  
Home office: New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)

Best & Gold Rec. Dist's., 355 Harlem Rd. Zip: 14224. Tel: 826-9560. Sales & Promo. Mgr.: Paul Bapst; Buyers:

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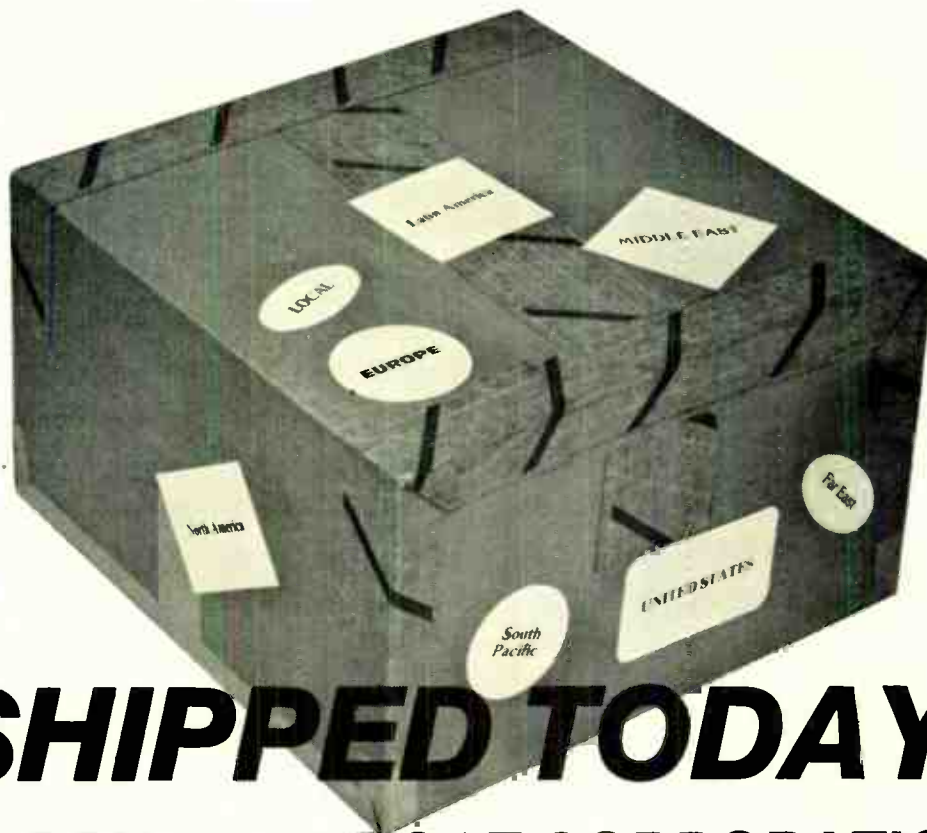
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Rec. labels: Amherst (W.N.Y. only), Arista, BMA, Bell Gold, Buddah, Century, Charta, Commercial, Con Brio, Con Rico, Crescendo, Cyclone, Dallwood, Door Knob, Entr' Acte, Farr, Fire Sign, First American, Flashback Oldies, Flying Fish, Free Spirit, GRP, Guinness, ICA, Image, Import, Improv, Kaleidoscope, L.S. Lil' Darlin', Mainstream, Muse, Nationwide Sound, Nessa, IX Chains, Panama, Passport, Prelude, Pyramid, Quality, Queen City Albums, Ranwood, Rebecca, Rebel, Red Star, Roulette, Rounder, St. Simon, Savoy, Shannon, Sierra Brier, Sound Waves, Stiff, Struttin', True, Virgo, Visa, Vista, Wig, Win.

Tape lines: Amherst (W.N.Y. only), Arista, Buddah, Butterfly, Dallwood, Farr, Fire Sign, Free Spirit, Guinness, Passport, Prelude, Pyramid, Savoy.

Accessories: Rec. care prods. (Vatts).  
Buffalo Ents. Inc., 100 McKesson Pkwy. Zip: 14225 Tel: 685-2400. Pres.: Carl Cavage; Mgr.: Elizabeth Cavage; Buyer: John Grandoni; Ass't Buyer: Tom Kreppenneck. (Rec. & Tape OS & RJ)

Buffalo One Stop, 1790 Main St. Zip: 14208 Tel: 882-0427. Mgr. & Buyer: Larry Ver Hagen. (Rec. & Tape OS, also see Transcontinent Rec. Sales)

Piks Corp., 182 Ashland, Zip: 14222. (Rec. & Tape D)  
Home office: Cleveland, Ohio

Rec. labels: ABC imports, A.J.'s, APA, ARC, Adkorp, Aerospace, Ala, Alanna, Alarm, Alexander Street, Alligator, Alston, Amazon, Ambassador, American Gramophone, American Mutual group, American Sound, American Variety, American Way, Amour, Antilles, Antonio, Appaloosa, Aquarian, Archive of Jazz, Armada, Artemis, Artist House, Audio Arts, Avanti, Axe, BLHE, BMA, BRO, Bam-Buu, Banana Tree, Banner, Bar-B-Q, Barnaby Candid, Barracuda, Beacon, Beck, Bel-Ad, Bella Linda, Belle Meade, Benton, Bertie, Bicycle, Big Town, Birthright, Black Blues, Blackland, Blue Ash, Blue Candle, Blue Heaven, Blue Max, Blues Spectrum, Bobby Robinson, Boblo, Bold, Boogie Man, Braintrust, Breakthrough, Briar, Brown Dogg, Brownstone, Buddah, Buffalo, Busch Country, Butterfly, CC, CRS, C-Town, California Gold, Cambria, Caprice, Carat, Casino, Cat, Catalyst, Celestial, Centennial, Century 21, Champion, Charade, Charmur, Charta, Checkmate, Chimneyville, Chrysalis, Cin-Kay, Citadell, Classical Excellence, Clouds, Commercial, Compass, Comstock, Con Brio, Contempo, Contrast, Co-Star, Counter Parts, Country Porn, Country Showcase of America, County Line, Covert, Cross Country, Crystal Clear, Cyclone, DG, DRG, Dash, Day & Dan, Dee Bee, Delmark, Delux, Demand, Denim, Derrick, Dial, Dingo, Disciple, Dixie Jubilee, Dobre, Don, Door Knob, Doral, Drive, Dyno, Earth, Earthwood, El Con, Elka, End-Gee, Entr' Acte, Epitome, Erotic, Essar, Euphoria, Eyes, Fairview, Farr, Fast Track, Fiddlers Wind, 50 States, First American, Flying Fish, Flying High, Fotoplay, 4 Star, Freedom, Free Form, Fretless, Fre-Tone, Funk, Fury, GMC, GNP, Crescendo, GRO, GRR, Gateway, Gillette-Madison, Gil's Funny, Glacier, Glades, Go-Dak, Golden Moon, Golden River, Gold Rush, Gold Star, Good Co., Good Sounds, Gosco, Gospel Tone, Grab Me, Gramercy, Granny White, Grape, Grapevine, Great Northwest, Greedy, Grenadilla, HDM, Hawkeye, Hawk Sound, Heat, Heavy, Hit Bound Int'l, Hit Int'l, Hob, Hobo, Homa, Hop-A-Long, Hoss, Housetop, Humorsonic, IBC, ICA, IMP, Import, Impulse, Inergi, Inphasion, Instant, Irish Rego, Iron Horse, JDC, JRC, Jazz Masters, Jefferson Boulevard, Jem, Jeremiah, Jerree, Jett Lagg, Jett Sett, Jo Don, Joel, Juana, Jucu, Kaleidoscope, Karat, Kayvette, Kid Stuff, Kimo, Konduko, LPG, LRC, LS, Laff, Lamb, Libbi, Libra III, Little City, Little Darlin', Little Richie, Little Star, Liz-Be, Los Angeles, Lotta, Love, Lucky Man, MCM, MF, MRC, MRI, Mainstream, Malaco, Mand, Mango, Manilla, Mantan, Mar Bren, Marlin, Masterpiece, Meridian, Messenger Gospel, Metric, Midas, Midsong, Milagro, Ministri, Miracle, Mogul, Monterey, Morrhythm, Mountain Railroad, Motown imports, Movie Star, Muse, Music Flow, Music Is Medicine, Mutt & Jeff, NTSU, Nami, Nashville, Rec. Prod'ns, Nationwide Sound, Ned, Neostat, Nessa, New Day, IX Chains, Ninth Note, Nostalgia Lane, Nu-Trayl, October, Ode, Olympus, Opus, Orinda, Orlando, Ovation, Owl, PVC, Pacific, Pacific Arts, Pageboy, Pantheon Desert, Paradox, Paragon, Payola, Peppo, Pharaoh, Philo, Phono, Picadilly, Pick-A-Hit, Pinnacle, Polydor imports, Potato, Prairie Dust, Predator, Prima, Progressive, Pure Silk, Pyramid, QCA, R&R, RS, Randa On, Ranwood, Redd Foxx, Reid's World, Request, Rhino, Rickwood, Ridge Runner, Ridgetop, Rim, Rising Star, Riverboat Roadshow, Roast, Robert Lee, Rocking Horse, Rocky, Roots, Roulette, Royal Flush, Rush, Sabre, St. Simon's Schaffer, Schubart, Scorpion, Scorpion, Scrimshaw, Seeds & Stems, Shadow, Shield, Shue, Sierra, Silver Blue, Silver Sword, Simko, Supra, Sirlon, Skyline, Snowdrop, Soc-A-Gee, Soul Deep, Souttown, Soundbird, Sounds Superb, Soundwaves, Spoonfed, Stanson, Starlog, Star Mountain, Stone Dogg, Stoney Plain, Stop, Storyteller, Strawberry, Studio B, Studio 7, Sugar Hill, Sunnyside, Sunshine, Sunshine Sound, Superstar, Swar, TK, TMS, Tablighi, Tailored Music, Takoma, Talisman, Talpro, Taxi, Teddy Bear, Thistle, 3M's, Timberline, Timeless, Tomorrow, Topco, True, 12-00 High, 20th Century, US, Underground, Unicorn, Unital, Vaya, Vase Jay, Venice, Versatile, Vintage, Virgo, Visa, Vista, Vistone, Vivo, WILD, WITG, Wanderick, Waterhouse, Weird World, West, Western Hemisphere, Wheeler, Wicked, Wide World Music, Wizard, Wolf, Woodsmoke, World Jazz, World Wide Music, Yucca.

Tape lines: APA, Ala, Alarm, Alexander Street, Alston, American Variety, Archive of Jazz, Barnaby Candid, Blue Candle, Bold, Buddah, Buffalo, Butterfly, Cat, Chimneyville, Chrysalis, Clouds, Con Brio, Contempo, Dash, Dingo, Drive, Dyno, Earth, End-Gee, First American, Flying Fish, 4 Star, GRT partial catalog, Gillette-Madison, Glades, Good Sounds, Gosco, Gospel Tone, Great Northwest, HDM, Hit int'l, Humorsonic, Import, Impulse, Inergi, Inphasion, Jazz Wold, Juana, Kayvette, LRC, LS, Laff, Little Darlin', Little Star, MF, MRC, Main-



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Ruda's Dist'g Co., 915 Broadway, Zip: 14212. Tel: 852-3121. (Rec. & Tape OS—polka prod.)

Soul Recs. One Stop Inc., 350 Broadway, Zip: 14204. Tel: 856-3051. Pres.: Del Broward; Mgr. & Buyer: Audrey A. Broward. (Rec. & Tape OS & RJ)

Transcontinent Rec. Sales Inc., 355 Harlem Rd. Zip: 14224. Tel: 826-9560. Owner: Leonard Silver; VP & Opns. Mgr.: Tom Colson; VP & Sales Mgr.: Steve Kugel; VP & Nat'l Buyer: David Colson; Singles Buyer: Larry Ver Hagen; Albums Buyer: Jim Primerano; Tape Buyer: Bob Mueckl. (Rec. & Tape RJ), (Rec. & Tape OS as Buffalo One Stop), (Rec. & Tape D as Best & Gold Rec. Dists.) Branches: Union, N.J., Transcontinent of New Jersey (Rec. & Tape OS & RJ); Albany, N.Y., Jane's One Stop (Rec. & Tape OS); Rochester, N.Y., Rochester One Stop (Rec. & Tape OS & RJ); Syracuse, N.Y., Syracuse One Stop (Rec. & Tape OS & RJ); Cincinnati, Ohio, Ambat Recs. (Rec. & Tape OS & RJ); Cleveland, Ohio, Northern Rec. Sales (Rec. & Tape OS & RJ); Dayton, Ohio, Ambat Recs. (Rec. & Tape OS & RJ)

● **CARLE PLACE (Area Code 516)**

Wilmi Sales, 556 Westbury Ave. Zip: 11514. Tel: 333-0275. Owner & Mgr.: Edward Smith. (Rec. OS & RJ, Tape OS)

● **FARMINGDALE (Area Code 516)**

Variety Audio (div. of Phoenix Inds. Corp.), 144 Millar Blvd. Zip: 11735. Tel: 293-585B. Owner: David Shichman; Buyer: Bill Kobrin. (Rec. & Tape RJ)

● **FREeport (Area Code 516)**

Candy Stripe Recs., 371 S. Main St. Zip: 11520. Tel: 379-5151 / 5760. NYC Tel: (212) 895-3930. Telex: 126B51. Owner & Bd. Chm.: Bernard Keil; Pres.: Stan Gecht; Buyers: Recs. & Tapes, Irving Chaffard; Accessories, Irving Glasser. (Rec. & Tape D, OS, RJ, I & E) Labels: ABC, A&M, AVI, Alston, Angel, Apple, Ariola, Arista, Asylum, Atco, Atlantic, Bearsville, Blue Note, Blue Thumb, Buddah, Butterfly, CTI, Capitol, Capricorn, Casablanca, Columbia, Dash, De-Lite, Deram, Dot, Drive, Dunhill, ECM, EMI, Elektra, Epic, Fantasy, Fiesta, Goldmine, Harvest, Hi, Impulse, Infinity, Island, Janus, LRC, Laff, London, London Int'l, MCA, Mainstream Mango, Marlin, Mercury, Midson, Milestone, Monument, Motown, Mushroom, Nashboro, Oasis, Odyssey, Parachute, Parrot, Peacock, Polydor, Prelude, Prestige, Prism, RCA, RSO, Ranwood, Red Greg, Reprise, Rolling



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Double B Recs. & Tape Corp., PO Box 229, 67 Albany Ave. Zip: 11520. Tel: 378-2222. Owner: Bernard Boorstein; Mgr., Singles & Albums Buyer: Don Liberatore; Tape Buyer: Zeke Lenga. (Rec. & Tape OS)  
 Branch: Newark, N.J.

Eloy Ent. Inc., 39 St. Mary's Pl. Zip: 11520. Tel: 223-3910. Pres.: Roy Imber; Buyers: Singles, V. Causeman; Albums, M. Lerner, Tape, S. Lerner; Accessories, M. Goldstein. (Rec. & Tape RJ)

● **GREAT NECK (Area Code 516)**

Plyette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. (Rec. & Tape I)  
 Rec. labels imported: Ades (France), Cetra (Italy), Chant du Monde (France), DG (Germany), Festival (France), GMS-Disc, Hachette, Hispavox (Spain), Lumen (France), Omnivox (France), Visaphon (Germany).

Tape lines imported: Ades (France), Cetra (Italy), Festival (France), Hispavox (Spain), Omnivox (France), Pleiade (France), Visaphon (Germany).

Record Warehouse, 16 Canterbury Rd. Zip: 11022. Tel: 487-8569. Telex ETLX 420001 x 222. Pres.: Arthur Danziger. (Rec. D)

Distributes collector's items, cut-outs, Latin prod., rare rock. (SEE ADVERTISEMENT)

● **HAUPPAUGE (Area Code 516)**

Big Red Ent., 40 Oser Ave. Zip: 11787. Tel: 231-7300. Pres.: Lou Sebok; VP, Charles Trepel; Sales Mgr.: Roger Weinand. (Rec. & Tape D)  
 Labels: Stereo Gold; also distributes promotional materials.

● **HICKSVILLE (Area Code 516)**

Export 33 1/2 Recs./Barry Weisfeld, PO Box 773. Zip: 11802. Tel: 931-7737. Owner: Barry Weisfeld. (Rec. D, I & E—catalog, cut-out, 50's, unavailable & collector's items)

● **HUNTINGTON (Area Code 516)**

Cut Corners Rec. Dists. of New York, 310-B, New York Ave. Zip: 11743. Tel: 423-9081. Sales: Kim Land; Buyer: Dave Witthaus. (Rec. & Tape D—cut-outs & overstocks) (SEE ADVERTISEMENT)

● **HUNTINGTON STATION (Area Code 516)**

Precision Electronics—The Stereo Center, 1335 New York Ave. Zip: 11746. Tel: 427-6900. (Tape OS)

● **ISLAND PARK (Area Code 516)**

Price Rite Rec. Corp., 4245 Austin Blvd. Zip: 11558. Tel: 431-8783. Telex: 126575. Pres. & Buyer: Lawrence Sonin. (Rec. & Tape I & E)

Exports current & close-out records & pre-recorded tape, all US labels.

Accessories: Blank loaded tape (Columbia), record & tape cases (Savoy), Le-Bo prods. (SEE ADVERTISEMENT)

Scott Dist'g Corp., PO Box 280, 4217 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick; Sales: Alma Lieber; Buyer: Bert Simmerlein. (Rec. & Tape D, I & E)

Branch: Norfolk, Va.  
 Distributes promotional recs. & tapes.

● **ITHACA (Area Code 607)**

Swallowtail Recs., PO Box 843. Zip: 14850. Tel: 844-4535. Owner, Mgr. & Buyer: Phillip Shapiro. (Rec. D)  
 Labels: Folk Legacy, Front Hall, Philo, Swallowtail, other folk music prod.

● **JERICHO (Area Code 516)**

Countrywide Tape & Rec. Dists. Inc., 200 Robbins Ln. Zip: 11753. Tel: 433-9550. NYC Tel: (212) 380-3900. Telex 126316. Pres. & Buyer: Stanley Sirote. (Rec. & Tape D, I & E)

Distributes cut-outs, overstocks, promotions. (SEE ADVERTISEMENT)

Zim Recs., PO Box 158, 1B Ivy Dr. Zip: 11753. Tel: 681-7102. Owner: Arthur Zimmerman. (Rec. I & E)

Labels imported: A (UK), Alpha (Netherlands), Amigo (Sweden), Atlixeras (Sweden), Blue Parrot (UK), Caracol (France), Dawn Club (Germany), Dragon (Sweden), East West (Sweden), FDC (Italy), Family (Italy), First Heard (UK), Flyright (UK), Fountain (UK), Four Leaf Clover (Sweden), Gaps (Netherlands), Gardenia (Netherlands), Grannyphone (Netherlands), Guida da Musica (Portugal), Hefty Jazz (UK), Hep (UK), Jackson (Germany), Jazz Connoisseur (Italy), Lee Lambert (UK), Magpie (UK), Mahogany (France), Munich (Netherlands), Oldie Blues (Netherlands), On the Loose (Italy), Queen Disc (Italy), Raretone (Italy), Rarities (UK), Redondel (Argentina), Retrieval (UK), Right Keyhole (Italy), Stooft (Netherlands), Tangent (UK), Texas Blues Piano (UK), Two Flats Disc (Italy), Unique Jazz (Italy), Vinyl (UK).

● **KAUNEONGA LAKE (Area Code 914)**

Harbor Rec. Export Corp., 66 Rt. 55. Zip: 12749. Tel: 583-4095. Pres.: Jerome Hornig. (Rec. & Tape E) (SEE ADVERTISEMENT)



● **NEW YORK METROPOLITAN AREA (Area Code 212)**

A A Rec. Hunter Dist'g Co., 507 Fifth Ave. Zip: 10017. Tel: 697-8970. Pres.: Jay Sonin. (Rec. & Tape OS & RJ). (Rec. & Tape E as All Brands Rec. & Tape Export Corp., 507 Export Corp.)

A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234/3330. (Rec. & Tape OS) (SEE ADVERTISEMENT)

A R C Rec. Dists. Ltd., 1194 Nostrand Ave., Brooklyn 11225. Tel: 772-5665. (Rec. D & E)

Labels: African Music Explosion, Fiesta, Jumbo Caribbean Disco, Kola, Makossa group.

All Brands Rec. & Tape Export Corp. (Rec. & Tape E)—Tel: 986-6077—see AAA Rec. Hunter Dist'g Co.

Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 397-1920. Owner: Harry N. Apostoleris; Mgr. & Buyer: Murray Viscoso; Sales Mgr.: Nick Campanella. (Rec. & Tape D)

Branches: Vernon (Hartford Area), Conn.; Weymouth (Boston Metropolitan Area), Mass.; Buffalo, N.Y.

Rec. labels: Abkco, Amherst, Arista, Buddah, CTI, Children's Recs. of America, Cream, First American, Hi, Living Language, London, M&R, Mainstream, Mango, Midson, Motown group, Pacific Arts, Passport, Republic, Tamla, Tomato, Vanguard, Venture, Visa.

Tape lines: All lines. (SEE ADVERTISEMENT)

American Album & Tape Dists./Hope Int'l, 850 Seventh Ave. Zip: 10019. Tel: 247-3188. Pres.: David King; VP: Hope King; Int'l VP: Warren Ashley; Gen. Mgr.: George Curtis. (Rec. & Tape D, I & E)

Rec. labels: Hall of Fame, Jazz Greats; also distributes cut-outs, overstocks.

Imports close-outs, surplus. Tape lines: Cut-outs, overstocks. (SEE ADVERTISEMENT)

Antilla Rec. Dist. Inc., 667 10 Ave. Zip: 10036. Tel: 582-4546. Mgr.: J. Hernandez. (Rec. & Tape D, OS & RJ)

Labels: Antilla, Aro, Bravo, Funny, Gema, Maype, Modiner, Musicalia, Musicuba, Orosound, Performance, Rumba, Suave, Tone Latino.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres.: Andrej M. Poncic; Sales Mgr.: Donald M. Zeemann. (Rec. & Tape I)

Rec. labels imported: Amadeo (Austria), Angelicum (Italy), Christophorus (Germany), Harmonia Mundi (Germany), Jugoton (Yugoslavia), Opus (Czechoslovakia), Panton (Czechoslovakia), Polyphon (Austria).

Tape lines imported: Amadeo (Austria), Christophorus (Germany), Harmonia Mundi (Germany), Jugoton (Yugoslavia), Opus (Czechoslovakia).

Archer Int'l, 1 Park Ave. Zip: 10016. Tel: 532-2323. VP Sales: Irwin Eisen. (Rec. & Tape I & E)

Argus Rec. Dist. Inc., 160 W. 46 St., Rm. 506. Zip 10036. Tel: 765-2585. Mgr.: Rose Saggio. (Rec. D)

Labels: Aries, August, Criterion, GP, Indian House, Juno, Mounted, Pa-Dik, Rex, Riccio, Spiral.

Arovax Rec. Corp. (Rec. & Tape RJ), see Olympia Rec. Ind. Inc.

Audio Dist. Inc., 1182 Broadway. Zip: 10001. Tel: 725-4570. Pres.: Al Antebi; VP: Buddy Antebi. (Rec. & Tape D)

Distributes cut-outs.

Audiorama Recs. Corp., 658 10 Ave. Zip: 10036. Tel: 246-9858. Owner: Rafael Diaz-Gutierrez; Mgr.: Hilda Diaz-Gutierrez. (Rec. D)

Labels: Accion, Atlas, Audiorama, Color, DC, Disco Sur, Duro, Fabuloso, Fonica, Lad, Legal, Madely, Preludio, Quisqueya, Taurus, Top-Hit, Velvet, Virtuoso.

Berklay Air Servs. Mktg., PO Box 665, JFK Airport, Bldg. 80, Jamaica 11430. Tel: 656-6066. Owner: Bernard Klainberg. (Rec. & Tape E)

Branch: Los Angeles, Calif. (SEE ADVERTISEMENT)

Beta Recs. Dists. Inc., 599 10 Ave. Zip: 10036. Tel: 239-0440. Pres.: John Halonka, Gen. Mgr.: Jim Demay; Buyer: Clement Cole. (Rec. D, OS, I & E; Tape D)

Labels: BRC, Big Town, Brunswick, Dakar, Dobro, Durium, Light, Plantation, QCA Jazz, Sun, Trojan.

Imports Caribbean, pop, R&B, disco, jazz & classical pop.

Brasilia Recs. & Tapes Corp., 29 W. 38 St., Bk fl. Zip: 10018. Tel: 354-5613. Telex: 666794 BRASREC.

Pres.: Herbert Cszasznik; Nat'l Sales Mgr.: Jim Demay. (Rec. & Tape D, I & E)

Rec. labels: Brasilia, Brass Emergency.

Rec. labels imported: AMC, Beverly, Building, Copacs-

bana, Fontana, Marcus Pereira, Philips, Phonogram, Polydor, Polygram, RCA, RGE/Fermata, Sabia, Sorn, Vision (all Brazil), Movie-Play, Polygram (both Portugal). Tape lines imported: Same as rec. labels. (SEE ADVERTISEMENT)

C B S Recs., 95-25 Queens Blvd., Rego Park 11374. Tel: 830-3600. VP Northeast Region: Ron Piccolo; Reg'l Coord.: Karen Padgett; Branch Mgr.: Bob Jamieson. (Rec. & Tape D)

Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.

Tape lines: Same as rec. labels.

Capitol Recs., 1370 Ave. of the Americas. Zip: 10019. Tel: 757-7470. (Rec. & Tape D)

Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.

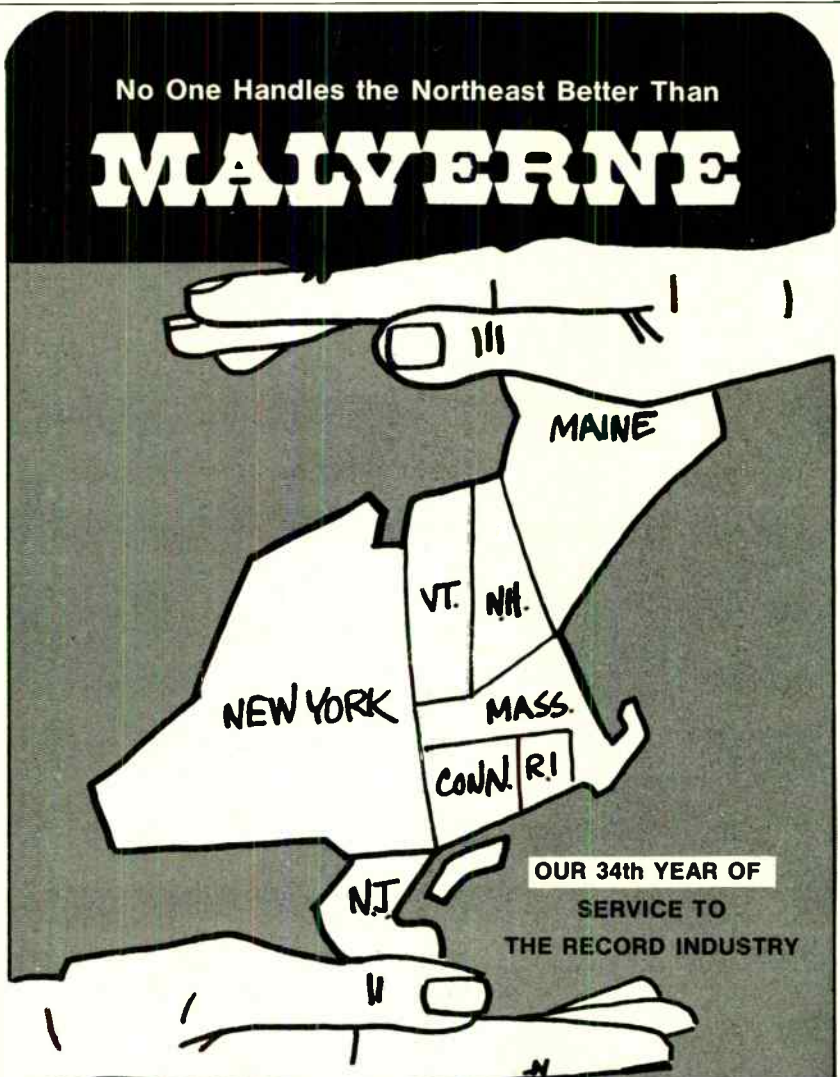
Tape lines: Same as rec. labels.

Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Owner: Arthur Lerner; Gen. Mgr.: Bernardo Golden. (Rec. & Tape E) (SEE ADVERTISEMENT)

Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; Chm., Gen. Mgr., Buyer & Sec'y-Treas.: Stanley Cayre; VP's: Ken Cayre, Chuck Gregory, David Kerner, Lee Shapiro, Rinel Sousa. (Rec. & Tape D, I & E). Local branch: Cayre Dists., 653 10

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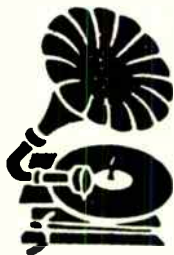
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Ave. Zip 10036. Tel 541-4090. Mgr. Fernando Iglesias. (Rec. & Tape OS & RJ)  
Branches: Los Angeles, Calif., Cayre Inds. of California Inc.; Hialeah Gardens, (Miami Metropolitan Area), Fla., Cayre Dist. of Florida Inc.; San Antonio, Tex., Cayre Dist. of Texas Inc. (All Rec. & Tape D)  
Rec. labels: Arcano, Bethlehem, Caliente, Carino, Caytronics, Free Spirit, Gold Mind, Mericana, Mericana-Melody, Normex, Pronto, Salsoul, Salsoul-Salsa.  
Tape lines: Same as rec. labels.  
Chapel-Tone Music, 93-12 Hollis Court Blvd., Queens Village 11428. Tel: 464-3642. Owner & Singles Buyer Ronald Blair; Mgr. & Albums Buyer: Thomas Lauria. Local branch: Street Corner Recs., 300 E. 39 St. Zip 10020. Tel: 733-8813. (Rec. D)  
Labels: Aljon, Chapel-Tone, Chrystal Ball, Clifton, Grafitti, J&J, Jason, Laurie, Maria, Mohawk, Street Corner.  
China Books & Periodicals Inc., 125 Fifth Ave. Zip: 10003 Tel: 677-2650. Mgr.: Ruth Micholoff. (Rec. I)  
Home office: San Francisco, Calif.  
Imports from People's Republic of China.  
Citywide Sales, 419 Park Ave. S. Zip: 10016. Tel 689-2700. Telex: 66332 Intel.  
Label: Direct to Disk.  
Accessories: Magnetic cartridges, rec. care prods., styli (ADC, Audio-Technica, Pickering, Shure)  
Daro Exports Ltd., 1468 Coney Island Ave., Brooklyn 11230. Tel: 252-4355. Pres.: Albert J. Okas; Mgr.: G. Okas. (Rec. & Tape E)  
Exports all rec. labels, pre-recorded tape, rec. & tape accessories. (SEE ADVERTISEMENT)  
Daylight Transport, 66-00 Long Island Expwy., Maspeth 11378. Tel: 335-8866. (SEE ADVERTISEMENT)  
Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip: 10025. Tel 866-2469. Pres. L. Raul Bernard; VP & Sec'y-Treas.: Blanca Bernard. (Rec. & Tape D), (Rec. & Tape I & E as Otoao Recs. Co. Int'l Ltd.)  
Rec. labels: Algo, Banny, Colony, Coqui, Dinsa, Fenix, Kelsa, ORC, Taino.  
Tape lines: Algo, Banny, Colony, Coqui, Kelsa, ORC, Taino.  
Dolian Prods. Corp., 307 Fifth Ave. Zip: 10016. Tel: 684-6274. Owner: David Robin; Mgr. John Robin (Rec. & Tape E)  
Downstairs Recs., 55 W. 42 St. Zip 10036. Tel 221-8989  
Eltron Export Co., 57 Leonard St. Zip 10013. Tel 966-4710. Telex: 421234. Pres. Werner T. Glaeser. (Rec. & Tape E) (SEE ADVERTISEMENT)  
David Eskin Inc., 400 Riverside Dr. Zip: 10025. Tel: 749-4257. Telex: 237460 ESKINUR. Pres. & Buyer: David Eskin. (Rec. & Tape OS & E)  
Exports: recs., tapes, video cassettes & disks. (SEE ADVERTISEMENT)  
Euroclass Rec. Dist. Ltd., 155 Ave. of the Americas, 11th fl. Zip: 10013. Tel: 741-1430. Owner: Marcos Klorman; Mgr.: Frank Burton; Sales Mgr.: Len Sultan. (Rec. & Tape D & I)  
Rec. labels: Audiophile, Audio Technica, Cambridge, Chalfont, Citadel, Delos, Desmar, Gale, HNH, International Piano Archives, Peican, RCA (Japan), Telarc, Titanic, Toshiba, Umbrella, Unicorn.  
Rec. labels imported: Ensayo (Spain), Zambra (Spain).  
Tape lines: Connoisseur Society/In Sync Labs  
507 Export Corp. (Rec. & Tape E)—Tel: 986-6078—see AAA Rec. Hunter Dist'g Co.  
German Language Publ'ns Inc., 75 Varick St. Zip: 10013. Tel: 736-7455. Pres.: Peter J. Perske; Rec. Div. Mgr.: Renate M. Finetto. (Rec. & Tape D, I & E)  
Branch: Englewood Cliffs, N.J.  
Rec. labels imported: Ariola, Baccarola, Diamant, EMI-Electrola, Europa, Europa-Klassik, Fontana, Hansa, Jupiter, M. Maritim, Metronome, Philips, Polydor, Sonic, Telefunken (all Germany); Amadeo, Polydor (both Austria).  
Tape lines imported: Ariola, EMI-Electrola, Eurodisc, Europa, Europa-Klassik, Hansa, Jupiter, Maritim, Metronome, Philips, Telefunken (all Germany).  
German News Co. Inc., 218 E. 86 St. Zip 10028. Tel 288-5500. (Rec. & Tape D & I)  
Rec. labels: Arch, DRG, Gemini Hall, MDP, OASI, Past Masters, RRS.  
Rec. labels imported: Acanta (Germany), Ariola (Germany), Baccarola (Germany), Bacillus (Germany), Baernteiter (Germany), Brain (Germany), CBS (Germany), Cantate (Germany), Caprice (Sweden), D Sound (Germany), DaCamera (Germany), Discophilia (Germany), EMI-Electrola (Germany), Erato (Germany), Eurodisc (Germany), Finlandia (Finland), Fontana (Germany), Harmonia Mundi (Germany), MPS (Germany), Metronome (Germany), Musik fur Alle (Germany), Pape (Germany), Philips (Germany), Polydor (Germany), Preiser (Germany), RCA (Germany), Schwann (Germany), Telefunken (Germany), Top Classic (Germany), Vista (UK), Wergo (Germany); Club 99.  
Tape lines imported: Ariola-Eurodisc, Metronome, Philips, Polydor, Telefunken (all Germany).  
Sam Goody Int'l Inc., (Rec. & Tape I & E)—Mgr. Sam Stolon—see SMG Dist.  
Gotham Dist., 21-51 44 Dr., Long Island City 11101. Tel: 786-5400. Owner: Joe Bostic; Mgr. Buddy Franklin; Singles, Albums & Tape Buyer Maxine Neely. (Rec. & Tape OS)  
Hope Int'l, see American Album & Tape.  
Victor Hotho & Co., 353 E. 72, Apt. 4-D. Zip: 10021. Tel 737-5749. (Rec. & Tape RJ)  
Home office: Fort Worth, Tex.  
House of Menorah Inc., 36 Eldridge St. Zip: 10002. Tel: 925-7573. Gen. Mgr. & Buyer: Sol Tischler; Nat'l Sales Mgr.: Jonathan Tischler (Rec. & Tape D & I—Hebrew & Yiddish prod. only)  
Rec. labels: Aderet, Artistic, Banner, CBS, Columbia, Elektra, Embassy, Emes, Epstein, Famous, GIL, Gal-Ton, Hataklit, Hed Arzi, IMF, Isradisc, Israelectra, Israphone, Kolophone, MG, Makolit, Maloh, Menorah, Monitor, Mor, Nachas, Neginah, Noam, Phonodor, Polydor, RCA, Record Collector's Guild, Request, Roulette, Rozanna, Tikva, Vanguard, Zimram, Zimray.  
Tape lines: Aderet, Ampis, Banner, CBS, Emes, Epstein, GIL, Gal-Ton, Hataklit, Hed Arzi, Isradisc, Israphone,



JEP, Magnatone, Marjanil, Menorah, Monitor, Musique Int'l, Nachas, Pirchei, Polydor, Record Collector's Guild, Tikva, Yc, Zimray.

Impex Int'l Co., 80 Wall St. Zip: 10005. Tel: 425-2770. Pres.: Erwin Lustfield. (Rec. & Tape E)

Important Rec. Dist. (Rec. & Tape I)—Contact: Barry Kobrin—see Raven Rec. Exports

International Book & Rec. Dist., 40-11 24 St., Long Island City 11101. Tel: 786-2966. Owners: V. Rudenjak, S. Simunovic, Mgr.: Kay Jackson. (Rec. I)

Labels imported: Chant du Monde (France), Durium (Italy), EMI Italiana (Italy), EMI Odeon (Spain), Hispavox (Spain), Jugoton (Yugoslavia), Music for Pleasure (France), Pathe Marconi EMI (France), Phonogram (Brazil, France, Spain), Polydor (France), RCA (France), RTB (Yugoslavia), Ri-Fi (Italy), Schwann (Germany), Sonodisc (France), Sunset France (France), Vogue (France).

J A S Co., 77-24 74 St., Glendale 11227. Tel: 456-0974. Owner: J. Allen Schwenn; Mgr.: Michael Jury. Buyers: Singles, J. Schwenn; Albums, M. Jury. (Rec. RJ & E)

J & R Music World, Export Div., 23 Park Row. Zip: 10038. Tel: 732-8600. Telex: 420001 ETLX. (Rec. & Tape E) (SEE ADVERTISEMENT)

King Karol Inc., 126 W. 42 St. Zip: 10036. Tel: 354-7684. Owners: Philip King, Benjamin Karol. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Known Artist Dist., 1619 Broadway. Zip: 10019. Tel: 265-1292. Mgr.: Krzysztof Z. Purzycki. (Rec. RJ & E) Home office: Brewton, Ala.

Herbert A. Linsky Assocs. Inc., 888 Seventh Ave. Zip: 10019. Tel: 582-2594. Pres.: Herbert A. Linsky. Distributes cut-outs.

M C A Dist'g Corp., 445 Park Ave. Zip: 10022. Tel: 759-7500. Reg'l Dir.: Bob Specia; Branch Mgr.: Tex Weiner. (Rec. & Tape D) Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion. Tape lines: Same as rec. labels.

Malverne Dist. Inc., 35-35 35 St., Long Island City 11106. Tel: 392-5700. Pres.: Jerry Winston; VP: Joe Grippo; Sales Mgr.: Stanley Drayson. (Rec. & Tape D) Branch: Boston, Mass., Malverne Dist. Inc. of Boston. Rec. labels: APA, AVI, Abet, Alston, Artist House, Biograph, Blue Candle, Cat, Century, Channel, Chrysalis, Cloud, Concord Jazz, Creed, Crescent, Dash, Drive, Excello, Fantasy, GRT, Galaxy, Glade, Gryphon, Hob, Janus, Juana, Kayvette, Kenwood, Konduko, LRC, Light, Malaco, Mankind, Marlin, Milestone, Muse, Mushroom, Myrrh, Nashboro, Ovation, Penthouse, Prelude, Prestige, Prism, Pyramid, Ranwood, Red Star, Riverside, Roulette, Savoy, Shadybrook, Shield, Signature, Silver Blue, Specialty, Stax, Strawberry, Sunshine Sound, TK, Talisman, Weird World, Wolf, Word, Zebra. Tape lines: AVI, Alston, Cat, Chrysalis, Creed, Excello, Fantasy, Glade, Marlin, Milestone, Nashboro, Prestige, Pyramid, Roulette, Savoy, Specialty, TK. (SEE ADVERTISEMENT)

Merchants Music Ltd., Time & Life Bldg., Rockefeller Center. Zip: 10020. Tel: 757-6800. Pres.: Lanny Lee; VP & Gen. Mgr.: Linda Tarter; Buyer: Jerry Silver. (Rec. & Tape D, RJ, I & E) Distributes cut-outs, auction close-outs, TV recs., premiums.

Met Richmond Latin Rec. Racks, 1637 Utica Ave., Brooklyn 11234. Tel: 253-4600. Owner: D. Last; Mgr.: Albito Velez; Buyers: Singles, B. Cohen; Albums, Don Erlichman; Tape, Eolides Corniel. (Rec. & Tape RJ), (Rec. & Tape E as Met Richmond Latin Rec. Sales) (SEE ADVERTISEMENT)

Met Richmond Latin Rec. Sales (Rec. & Tape E)—Mgr.: Bob Stack—see Met Richmond Latin Rec. Racks.

Music Streams Inc., 161 W. 54 St., Suite 1401. Zip: 10019. Tel: 247-5670. Pres.: Jean-Louis Tersiguel; Sec'y-Treas.: Victor W. O'Gilvie; Sales Mgr.: Andy Simonds. (Rec. I) (SEE ADVERTISEMENT)

N M C Corp., 1290 Ave. of the Americas. Zip: 10019. Tel: 765-1530. Bd. Chm.: Jesse Selter; Exec. VP: Maxwell Friedberg. (Rec. & Tape D) Distributes overstocks & surplus.

New Music Dist'n Serv. (div. of Jazz Composer's Orchestra Ass'n), 500 Broadway, 4th fl. Zip: 10012. Tel: 925-2121. Mgr.: Anton Fier; Sales: James Elgo, Taylor Storer, Spencer Richards; Promo.: Kip Hanrahan. (Rec. D & E) Labels: AKBA, Aardwoof, Adelphi, Advance, Advent, Aesthetic Research Center, Airborne, Allen Hauser, All Seasons, Altsax, Ananda, Andrew's Music, Anima, Arewea, Arise, Asha, Atman, Auricle, Avon Hill, Baker Street Studios, Badger, Baobab, Beep, Bent, BetCar, Beija, Birth, Birdseye, CJR, Capra, Carousel, Chatham Square, Concept, Cornpride, CP, CRI, CSP, Creative Consciousness, Crosswind, Dagget, Divine, Dogtown, EPI, Earth Forms, Earthquake, Eucalyptus, FKT, Finnadar, Folkways, Fourth Stream, Frammis, GTW, Gallery Eds., Grenadilla, Hat Hut, Hopo, Hugo's Music, IPS, Ibedon, Idibid, Independent India Navigation, JCOA, J. Jasmine, Joe's Smashing, Kabell, Kolimama, Kwela, Line, Lovely Music, Meridian, Metalanguage, Minn, Mission, Morning Sky, Mozown, Muntu, Music Gallery, Music Language, Muevistic NYAC, Nascent, Nessa, New Frontiers, New Jazz, Nine Winds, Nocturne, Oceanic Omnisound, Onari, One-Ten, Opus One, Otic Outcat Parachute, Passin' Thru, Performance, Philly Jazz, Polarix, Progressive, Pyramid, RE, Ralph, Random Radar, Reality Unit Concepts, Re Entry, SRP, Sackville, Sahara 1750 Arch, Shi Shi Wu Ai, Somnath, Sonory Sonus, Soundmasters, Spitbill Survival, Sweet Earth Tea Testament, 360 Music, Titanic, Iwa, Trans Music, Transonic, Tribe, Trident, Tritone, Twin Quests, Unanimous Anonymous, Universal Justice, WAIT, Wizard, Wranbeau, Zoar.

Olympia Rec. Ind. Inc., 239 W. 18 St. Zip: 10011. Tel: 989-7200. (Rec. & Tape D). (Rec. & Tape RJ as Atovox Rec. Corp.) Rec. labels: Capitol, Columbia, Disneyland Golden, Koli Aurora, MCA, MGM, Pickwick, Polydor, RCA, United Artists. Tape lines: Capitol, Columbia, Disneyland, Dot, Liberty, MCA, Pickwick, RCA, United Artists. Accessories: Le-Bo.

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Rec. labels imported: Gransa (Ecuador), Onix (Ecuador), RCA (Brazil), Sonolux (Colombia)

Tape lines imported: Same as rec. labels

Peters Int'l Inc., 619 W. 54 St. Zip: 10019. Tel: 246-2400. Cable: PETERS. Telex: 666262. Pres.: Chris Peters; Exec. VP: James N. Bailey, VP: Chris Peters Jr.; Mktg. Dir.: Pierre Bourdain. (Rec. D & I, Tape I)

Labels: Arion, Aris, Berlitz, Cosmos, Kronos, New World, Peters Int'l, West 54

Labels imported: Arion (France), Ariston (Italy), Barclay (France), CBS Int'l, CGD (Italy), EMI Int'l, Fomit Cetra (Italy), IPG (France), Minos Matsas (Greece), Music Box (Greece), Opus (Czechoslovakia), Phonogram Int'l, Polydor Int'l, RCA Int'l, Turicaphon group

PolyGram Dist'n Inc., B10 Seventh Ave. Zip: 10019. Tel: 399-7100. Pres.: John Frisoli; VP Sales: Jack Kiernan; VP Ops.: Bert Franzblau; VP Finance: Bob Cappiello; VP Planning: Jules Abramson; VP Mktg. Development: Jon Preisinger; Nat'l Singles Dir.: Rick Bleweiss; Nat'l Mdsgr. Mgr.: Rob Singer; Sales Admin. Dir.: Sterling Devers. (Nat'l office) Local dist'n branch: 15 Columbus Circle. Zip: 10023. Tel: 399-7461. Reg'l VP: Ed Jarman; Branch Mgr.: Shelly Rudin; Sales Mgr.: Jeff Brody. (Rec. & Tape D)

Distribution & sales branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Schiller Park (Chicago Metropolitan Area), Ill.; Greenbelt, Md.; Woburn (Boston Metropolitan Area), Mass.; Troy (Detroit Metropolitan Area), Mich.; St. Louis, Mo.; Cherry Hill, N.J.; Lakewood (Cleveland Metropolitan Area), Ohio; Dallas, Houston, Tex.; Seattle, Wash.

Depots: Sun Valley (Los Angeles Metropolitan Area), Calif.; Indianapolis, Ind.; Edison, N.J.

Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Mankan, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Varve, Zappa.

Tape lines: Same as rec. labels.

Procanyn's Polka Palace, 40-22 61 St., Woodside 11377. Tel: B9B-9346. Owner & Buyer: Walter Procanyn. (Rec. & Tape D)

Rec. labels: Amigo, Bayway, Bel-Aire, Chicago, Crystal-Tone, Cuca, Delta Int'l, Dyno, Eastwood Int'l Artists, Eurotone, Fantastic, Fiesta, Garden State, Goodwill, IRM, International Artists, Jay Jay, Le Mans, Maxim, Monitor, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Stemco, Starr, Stejlo, Stella, Studio 5, Tifton, Tip, Tric, Usana, V, Warn.

Tape lines: Bel-Aire, Chicago, Crystal-Tone, Delta Int'l, Dyno, Eastwood Int'l Artists, Eurotone, Fiesta, Goodwill, IRM, Jay Jay, Le Mans, Monitor, Polka, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Starr, Stejlo, Stella, Usana, V.

Qualiton Recs. Ltd., 39-2B Crescent St., Long Island City 11101. Tel: 937-8515. Owners: Otto & Judith Quittner; Pres.: Otto Quittner; Sales Mgr.: George Volckening; Albums & Tape Buyer: Judith Quittner. (Rec. & Tape D & I)

Labels imported: Aurora (UK), BIS (Sweden), Heritage (UK), Hungaroton (Hungary), Legend (UK), Pantone (Czechoslovakia), Pearl (UK), Repita (Hungary), Prelude (UK), Qualiton (Hungary), Royale (UK), Supraphon (Czechoslovakia), Symphonic (UK)

Tape lines imported: Aurora (UK), Hungaroton (Hungary), Supraphon (Czechoslovakia)

RCA & A&M & Assoc'd Labels, 529 Fifth Ave. Zip: 10017. Tel: 598-4276. Reg'l Sales Dir.: Bill Reilly; Branch Sales Mgr.: Steve Rifici; Sales Mgr.: Mary Beth Connors. (Rec. & Tape D)

Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.

Tape lines: Same as rec. labels

R & J Recs. Inc., 10B Sherman Ave. Zip: 10034. Tel: 942-B185. (Rec. & Tape D & OS)

Labels: Alegre, Coco, Cotique, Exitos, Fania, Inca, TR, Tico, Vaya.

Rashid Sales Co., 191 Atlantic Ave., Brooklyn 11201. Tel: B52-3295. Owners: Albert, Raymond & Stanley Rashid; Mgr. & Buyer: Stanley Rashid. (Rec. OS, Rec. & Tape I)

Labels imported: Cairophone, EMI (Arabic prod.), Parlophone, Regal Arabic, Sono Cairo, Sout el Phan, Voice of Lebanon.

Raven Rec. Exports Inc., 147-45 182 St., Jamaica 11413. Tel: 995-9200. Telex: 668694. VP: Brian Fletcher. (Rec. & Tape E), (Rec. & Tape I as Importer Rec. Dists.) (SEE ADVERTISEMENT)

Raymar Sales Co., 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Owner & Buyer: Samuel Keenholz; Gen. Mgr. & Buyer: Hal Kaufman. (Rec. & Tape OS, RJ & E).

Recorded Auditory Materials Inc., 160 W. 46 St. Zip: 10036. Tel: 765-2585. Mgr.: Rose Saggio. (Rec. & Tape D, OS & I)

Labels: AA, Acordia, Adelphi, Advance, Adevkian, Advent, Ajax, Alligator, Alshire, American Albums & Tape, Apollo, Apon, Arhoolie, Artist Direct, Audio Book, Audio Fidelity, Audiophile, Avant, Avant Garde, BJR, Bartok, Bay, Belwin Mills, Berlitz, Bert & I, Biography, Blue Goose, Blue Labor, Bornand, CMS, Caedmon, Cambridge, Canyon, Catalyst, Cayre, Chiaroscuro, Citadel, Colonial Williamsburg, Columbia Special Servs., Composer's Rec'g, Concordia, Connoisseur Society, Consortium, Conversa-Phone, Cook Lab, Cornell Bands, Cornell Bird Songs, Coronet, Country, Crystal, Curtain Calls, Daffodil, Dance, Delmark, Delos, Delphi, Desto, Dictation Disc, Dover, Droll Yankee, Duke University, Dyer-Bennet, Eastman Rochester, Educational Media Ass'n, Educo, Elay, Elysee, Entr'acte, ESP, Epsilon, Everest,



Fairmont, Fat Cat's Jazz, Flicker, Fidelity Sound Rec's, Fiesta, Flyright, Folk Dancer, Folk-Legacy, Folkways, GIA, GRC, Genesis, Dan Gibson, Gloria, GNP Crescendo, GRC, Golden Crest, Golden Era, Gregorian, Grenadilla Society, Guirak, Halcyon, Harvard University Band, Harvard University Press, Haydn Society, Hector, Historical, Houghton Mifflin, Howard Int'l, Hula, ILS, Indian House, Inner City, International Piano Archives, International Rec. Inds., JCOA, Jazz Archives, Joel Finna, Joyce, Kaleidophone, Kanawha, Key, Kilmarnock, Klavier, Koni-Kai, LIRS, Laurel, Lava Mountain, Legend, Limited Editions, Link, Living Language, Louisville, Lyricord, MJR, MMO, MRF, Mace, Mainstream, Major, Mar-Bren, Mark Educational, Mark 56, Master Jazz, Merry Makers, Mister Rogers, Mobile Fidelity, Monitor, Monmouth-Evergreen, Motivation, Murmill, Murray Hill, Musical Heritage, Music Library, Heritage, Muskadine, Nashboro, New Black Eagle, OASI, Oasis, Oblivion, Ogun, Olympic, Operatic Archives, Orion, Oryx, Outlet, Ovation, Owl, Pacific, Pacific Cascade, Painted Smiles, Peter Pan, Philo, Phoenix Jazz, Pckwick, Piper, Playhouse, Pleiades, Poseidon, Project 3, Radiola, Rebel, Red Onion, Redwood, Request, Ridgewood, Robin Hood, Roccoco, Roper, Rounder, Rural Rhythm, S&R, Saga Jazz, Scandinavian, Scholastic, Selva, Serenus, Sesame Street, Sheffield, Sine Qua Non, Small World, Sounds, Specialty, Speech Phone, Spivey, Spoken Arts, Spoken Language Serv., Spoken Word, Springboard, Standard Colonial, Stanyon, Stash, Steno Disc, Stinson, Stoneway, Sun, Sunbeam, Takoma, Tempo, Tikva, Trip, Tulip, Unique Opera, Vanguard, Vocab, Waikiki, Westminster, Wicks Organs, Wim, Xanadu, Young People's Recs., Yazoo, Zim

Record Haven, 636 11 Ave. Zip: 10036 Tel: 247-5900. Telex: 666754 Haven. Owners: Sam & Len Fichtelberg; Gen. Mgr.: Paul Freund; Buyer: Bill Moss; Sales Mgr.: Gary Hall; Export Div. Mgr.: Alex Neel. (Rec. & Tape OS, I & E) (SEE ADVERTISEMENT)

Record People, 66 Greene St. Zip: 10012 Tel: 226-7388. Telex: 425233 Amex Ul. Owner: Robert Friedman. (Rec. D)

Labels: Adelphi, Advent, Aeco, Airborne, Aircheck, Ajax, Alligator, Archive of Folk, Archive of Jazz, Archive of Piano, Arhoolie, Aries, Asch, Asha, Audiophile, Auricle, Aviva, Baron, Barrelhouse, Bay, Beehive, Beet, BetCar, Big Band Int'l, Biograph, Biscuit City, Blackbird, Blind Pig, Blue Angel Jazz Club, Blue Goose, Blue Labor, Blues Classics, Bomp, Briar, Broadway, Bullfrog, CMH, Caedmon, Car, Catalyst, Catamount, Center, Cetra, Citadel, Classical Excellence, Classic Int'l, Filimusicals, Comedie Francaise, Concert Disc, Contemporary, Copacabana, Corinthian, Counterpoint/Esoteric, Country Turtle, County, Cowboy Carl, Crazy Cajun, Creative Worlds, Crown, Curtain Calls, DRG, Dawn Club, Delmark, Demand, Dobre, Dream Dancer, Dream Street, East Coast, Entr' Acte, Epitaph, Eubie Blake, Euphoria, Everest, Excalibur, Experiences Anonymes, Family Owl, Fanfare, Finite, Firesign, First Heard, Flying Crow, Flying Fish, Flying High, Folk Legacy, Folk Lyric, Folkways, Fourth Wall, Fretless, Front Hall, GHB, GNP Crescendo, Giants of Jazz, Glendale, Golden Age, Golden Era, Golden Legends, Grassound, Green Linnet, Gusto, HDS, HP Music, Halcyon, Herwin, Hidden Meaning, Hollywood Sound Stage, Honey Dew, Hugo's Music, IPS, Improvising Artists, Inagua, Inchechronin, India Navigation, Jazz Archives, Jazz Classics, Jazz Guild, Jazzology, Jennie, Joliet, Joyce, Juke Joint, Jump, June Appal, Kaleidoscope, Kharma, Kicking Mule, King, Labor, Legacy, Legends, Le Roi du Blues, Leviathan, Lisa, Lo Bail, Lovely, Lyricord, MF, Mamlish, Marcus Pereira, Mark 56, Medical, Melodeon, Midland, Migraine, Mr. Blues, Monitor, Monmouth Evergreen, Morning Star, Mozown, Mulligan, Musicraft, Music Works, Muskadine, NRG, Natural Organic, Nervus Rex, Nessa, New World, Night Hawk, Northern Lights, OJL, Oats, Oblivion, Ogham, Old Homestead, Oldie Blues, Old Timey, Olympic, Omnisound, Onari, Orange Orion, Outrageous, Outstanding, PAUSA, PM, P-Vine, Paredon, Passin' Thru, Payola, Pearl, Period, Philly Jazz, Philo, Philomel, Phoenix, Phonogram, Pious, Plantation, Power Pak, Power Play, Progressive, Pumpkin, RCA (Brazil), RGE, RPE, Radio Archives, Ram, Rambler, Ramblin', Rebel, Red Lightnin', Red Rooster, Retrospect, Revelation, Request, Rhino, Rice, Ridge Runner, Rounder, Route 66, SRI, SRO, SSS, Sackville, Scala, Salco, Southland, Spokane, Spotlite, Stanyon, Starday, Starfire, Starlog, Stash, Stet, Straight Ahead, Strike, String, Studio Seven, Sugar Hill, Sun, Sunbeam, Survival, Sweet Earth, Symposium, Syndicate Chapter, Syntonic Research, Take Home Tunes, Take Two, Taxi, Testament, Texas ReCord, Third Street, Total Recording, Totem, Tradition, Transatlantic, Trix, Troubador, Two Dozen Plus, Union Pacific, VJ Int'l, Vantage, Varese Int'l, Vetco, Water House, Wins, Wolf, World Jazz, Xanadu, Xtra, Yazoo, Zap.

Record Shack of New York City Inc., 72-02 51 Ave., Woodside 11377. Tel: B99-0200. Telex: 62632. Owner & Pres.: Edward A. Portnoy; VP: Ed Seligman; Mgr.: Gene Fink. (Rec. & Tape OS, I & E)

Branches: Compton (Los Angeles Metropolitan Area), Calif., Record Shack of Los Angeles; Atlanta, Ga., Record Shack of Atlanta; Mentor (Cleveland Metropolitan Area), Ohio, Record Shack of Cleveland; Dallas, Tex., Record Shack of Dallas; Rutland, Vt., Record Shack of New England. Int'l branch: France, U.S. Sounds. (SEE ADVERTISEMENT)

Rego Irish Recs. & Tapes Inc., B4-4B 62 Dr., Middle Village 11379. Tel: 476-1847, 275-4991. Owner: Paddy Noonan. (Rec. & Tape OS & I)

Labels: El-Roy, Rego, Rego Irish Recs. & Tapes, Tifton Irish Party series, Irish Imports. (SEE ADVERTISEMENT) Release Recs. Inc., 4257 Katonah Ave., Bronx 10470. Tel: 325-6308. Owner: Daniel J. Ryan. (Rec. & Tape I).

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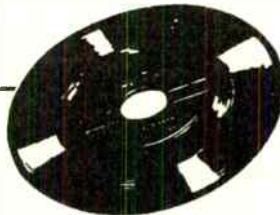
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Alex S. Roberts Assocs. Inc., 35 Blecker St. Zip: 10012. Tel: 533-3840. Pres.: Edward B. Thom. (Rec. & Tape E) (SEE ADVERTISEMENT)

Henny Rosenberg Co., New York Sheraton Hotel, 870 Seventh Ave., Suite 348. Zip: 10019. Tel: 541-5350. Pres.: Henry Rosenberg; Prod. Control: Ralph Smith. (Rec. & Tape D, I & E)

Distributes close-outs, surplus tape lines, cutouts, overstock

S M G Dist. Inc., 46-50 54 Ave., Maspeth 11378. Tel: 937-7200. VP's: Barry Goody, Sam Stolon, Bob Menasha, Buyers: Steven Sturm, David Deutsch. (Rec. & Tape D), (Rec. & Tape I & E as Sam Goody Int'l Inc.) Distributes: cut-outs & over-runs.

Albert Schultz Inc., 116 W. 14 St. Zip: 10011. Tel: 924-1122. Cable: ALBYREP. Telex: 236569. Pres.: Albert Schultz, Mgr.: Jorge Alban; Buyer: Ricardo Leon. (Rec. & Tape E)

Exports all current & cut-out rec. & tape labels, accessories, blank loaded tape, tape supplies for mfrs. of cassette & cartridges, high fidelity equip., blank & pre-recorded videocassettes. (SEE ADVERTISEMENT)

Sight & Sound, 20 W. 22 St. Zip: 10010. Tel: 989-6615. Owner: Robin Imandt. (Rec. D)

Labels: ARS Pro Femina, Bloodleaf, Cassandra, Deep River, Dream Machine, Galaxia, Gemini Hall, Lima Bean, Olivia, Open Door, Pacific Cascade, Paradox, Pleiades, Redwood, Schnarl, Sea Friends, Sea Wave, Sister Sun, Stash, Submaureen, Thunderbird, Urana, Windbag.

M. Sluis Co. Inc., 15 Park Row. Zip: 10038. Tel: 349-0590. Cable: CINAECO. Telex: 223068(RCA), 667670(WU). Pres.: M. Sluis; VP: H. Elion; Mgr.: Ms. M. Zylber. (Rec. & Tape E)

Exports all rec. labels, tape lines, blank tape, close-outs & stock lots. (SEE ADVERTISEMENT)

David Sternberg Int'l Sales Inc., 221-20 147 Ave., Jamaica 11413. Tel: 525-6747. Telex: 425129. Pres.: Helmut Marcuse. (Rec. E)

Stratford Dist. Inc., 184-23 Jamaica Ave., Hollis 11423. Tel: 454-8800. Telex: 427324. Pres.: Nathan Kaplan; Buyers: Irving & Allen Silverman. (Rec. & Tape OS, RJ, I & E)

Sunshine Rec. Dist., 710 12 Ave. Zip: 10019. Tel: 265-3530. Owner: Howard Rumack; Mgr.: Pat Monaco. (Rec. D)

Labels: Ameraba, Audio Fidelity, Big Sounds, Chiaroscuo, Dance Disk, Discovery, Electric Cat, Eric, GNP Disco, ICA, Improv, JDC, JRC, Jewel, Kick, LA, Little Darlin', Paula, Ralph, Ramparts, Red Greg, Ronn, Sandcastle, Spire, TEC, Trend, Vesper, West End, Will Power.

Superior Rec. Dist. (Rec. I & E, Tape E), see Win Recs. Inc. TS Recs. & Tapes, 666 10 Ave. Zip: 10036. Tel: 541-4770. (Rec. & Tape D, OS, I & E)

Home office: San Antonio, Tex., Marsal Prod'ns. Labels: Bernal, Del Rio, Del Topo, Dominante, Magda, Marsal, Son Int'l, Super Mex, West Mex.

Tape King Inc., 220 W. 19 St. Zip: 10011. Tel: 675-0800. Telex: 237891. Owner: Joseph Abady; Mgr.: David Abady; Buyers: Singles, David Abady, David Lubin; Albums: Joseph & David Abady, Claudia Huddleston, David Lubin; Tape: David Abady. (Rec. & Tape OS & E). (SEE ADVERTISEMENT)

Titan United Corp., 25 W. 43 St. Zip: 10036. Tel: 354-5005. (Rec. & Tape D—military sales only)

Town Hall Recs., 9131 Bedell Ln., Brooklyn 11236. Tel: 272-9702. Owner: Ben Reminick; Mgr.: Julius Reminick; Buyers: Singles, Mike Smokeler; Albums: Joe Tortorelli, Tape: Hattie Wilson. (Rec. & Tape OS & E) (SEE ADVERTISEMENT)

Unique Recs., 221-20 147 Ave., Jamaica 11413. Tel: 525-6747. Telex: 425129. Owner: Art Zimmerman. (Rec. E)

Wamid Inc., 200 Hudson St., 12th fl. Zip: 10013. Tel: 541-4490. Telex: 236941. Pres.: William Medeot; Mgr.: Christian Geldreich. (Rec. & Tape E) (SEE ADVERTISEMENT)

Warner/Elektra/Atlantic Corp., 75 Rockefeller Plaza. Zip: 10019. Tel: 484-8580. Mgr.: Bruce Tesman. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, Disc-Reet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, SHE, Sire, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.

Tape lines: Same as rec. labels.

West Side Sound Dist. Inc., 693 10 Ave. Zip: 10036. Tel: 586-2710. Pres.: Arturo J. Saiz; Gen. Mgr.: Hector Varona. (Rec. & Tape D)

Labels: Raiz, WS Latino, West Side.

Win Recs. Inc., 41-43 39 St., Long Island City 11104. Tel: 786-7667. Owner & Pres.: Sam Weiss; VP, Mgr. & Buyer: George Weiss. (Rec. & Tape OS & RJ), (Rec. I & E, Tape E as Superior Rec. Dist.)

Accessories: Amberg, Le-Bo, Recoton (SEE ADVERTISEMENT)

Worldtone Music Inc., 230 Seventh Ave. Zip: 10011. Tel: 691-1934. Pres.: Kenneth Spear. (Rec. & Tape D, I & E)

Labels: Hadarim, MIH, Worldtone.

Labels imported: Amiga (East Germany), Balkanton (Bulgaria), Chant du Monde (France), Electrecord (Romania), Eterna (East Germany), Finnlevy (Finland), Nova (East Germany), Swedish Society Discofil (Sweden), Telestar (Sweden).

Worldwide Music Dist., 1966 Broadway. Zip: 10023. Tel: 724-4212. Pres.: Eric Fletcher. (Rec. I)

Labels imported: Abbey (UK), GFH (UK), Guild (UK), Tactus (UK), Viking (UK).

Zemeran Trading Inc., 114 E. 25 St. Zip: 10010. Tel: 673-

2430. Owner: M. Kagen; Gen. Mgr. & Buyer: Hanna Bolick. Rec. & Tape D & I).

Labels: Gal-Ton, Hed Arzi, Isradisc. (Israeli prod.).

• **NYACK (Area Code 914)**

Knickerbocker Music Co., 101 Gedney St. Zip: 10960. Tel: 358-5086. Owner: Harry Warriner. (Rec. & Tape D) Distributes cut-outs, premiums.

• **PLAINVIEW (Area Code 516)**

Paramount Recs. Inc., 81 Sheer Plaza. Zip: 11803. Tel: 249-1990. Owner: Herb Shenkman; Mgr. & Buyer: Andrew Shenkman. (Rec. OS, RJ & E) (SEE ADVERTISEMENT)

• **POUGHKEEPSIE (Area Code 914)**

Toy House of Hudson Valley (div. of Kustas Bros. Inc.), Manchester Rd. Zip: 12603. Tel: 471-2740. Pres. & Mgr.: Louis J. Kustas. (Rec. OS & RJ; Tape D, OS & RJ)

Tape lines: Fiesta, GRT, Pickwick.

Accessories: Hagerstown, Le-Bo, Recoton.

• **ROCHESTER AREA (Area Code 716)**

House of Guitars Inc., 645 Titus Ave. Zip: 14617. Tel: 544-3500. Owner: Armand Schaubroek; Mgrs.: Jim Degman, John Fritch; Buyers: Singles, Mike Snowcone; Albums, Jim Degman. Local branch: 1 Grange Pl., Irondequoit 14617. Tel: 266-9584. (Rec. RJ & E), (Rec. D & OS as Kack Kick Inc.). (Rec. & Tape I & E as Mirror Inc.)

Labels: Blank, CBS/Sony (Japan), Capitol (France), GRT (Canada), House of Guitars, Mirror, Ozark, Polydor (Canada), Ralph, Sky Dog (France), Stiff (UK).

Phonographs: Craig, Kenwood, Sony.

Accessories: Memorex, RCA, Sony, Sound Guard, TDK.

Kack Klick Inc. (Rec. D & OS)—D Mgr.: Bruce Schaubroek; OS Mgr.: Kim Simons; Buyers: D Singles, Greg Prevost; OS Singles, Mike Snowcone; Albums, Kim Simons—see House of Guitars Inc.

Mirror Inc. (Rec. & Tape I & E)—Owner E)—Owner & Mgr.: Bruce Schaubroek—see House of Guitars Inc.

Rochester One Stop (div. of Transcontinent Rec. Sales), 3047 W. Henrietta Rd. Zip: 14623. Tel: 454-6968. Mgr. & Buyer: Bob Siigar. (Rec. & Tape OS & RJ)

Home office: Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape RJ)

• **RONKONKOMA (Area Code 516)**

Artie Lewis Ents. Inc., 59 Remington Blvd. Zip: 11779. Tel: 981-5111. Pres.: Artie Lewis; VP: Ita Lewis; Sales Mgr.: Nelson Arce. (Rec. & Tape D & RJ)

Distributes cut-outs, overstocks.

• **SYOSSET (Area Code 516)**

Larry Sockell Inc., 100 Colony Ln. Zip: 11791. Tel: 921-2821. Owner, Mgr. & Buyer: Larry Sockell. (Rec. & Tape sales rep.)

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**Tapeline:** Brasilia, Conversa-Phone, Everest, Folkways, GNP Crescendo, Givelo imports, Monitor.

• **SYRACUSE (Area Code 315)**

Mage Serv. Mdsq. Inc., 112 Ronnell Dr. Zip: 13219. Tel: 488-2512. Pres.: Mathew Orlando. Buyer: Gerry Orlando. (Rec. & Tape OS & RJ)  
Morris Dist'g Co. Inc., 1153 W. Fayette St. Zip: 13201. Tel: 475-6531. Mgr. & Buyer: Marcia Jakubowski. (Rec. & Tape D & OS)  
**Rec. labels:** Pickwick, RCA, Vox.  
**Tapeline:** GRT, RCA.  
**Accessories:** Blank tape (Memorex, Scotch), carrying cases (Le-Bo), rec. care prods. (Recotom, Watts), sleeves. Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip: 13202. Tel: 476-4019. Mgr. & Buyer: Jim Dombrowski. (Rec. & Tape OS & RJ)  
**Home office:** Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape RJ)

• **WANTAGH (Area Code 516)**

Musicanza Corp., 287B Bayview Ave. Zip: 11793. Tel: 826-2735. Owner, Mgr. & Albums Buyer: Al Rubin. (Rec. & Tape D—children's prod. only)  
**Labels:** CMS, Caedmon, Camden, Disneyland, Disneylandia (Spanish prod.), Folkways, Peter Pan, Pickwick, Sesame Street, Superscope (English, French, Italian, Portuguese & Spanish prod.), Ultra-Sound, Wonderland. **Playback equip.:** Superscope. (SEE ADVERTISEMENT)

• **WESTBURY (Area Code 516)**

All Rec. Dist. Inc., 44 Bond St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cono; Mgr.: Stan Schneider; Buyers: Singles, Cliff Fenster; Albums, Michael Mangiacapre. (Rec. & Tape OS & E)  
**Accessories:** Blank tape (Capitol Magnetic Music Tape, Memorex, TDK); Le-Bo prods.; rec. & tape cases. (SEE ADVERTISEMENT)  
Polka Towne Music, 211 Post Ave. Zip: 11590. Tel: 334-6228. Owner: Teresa Zapolska; Buyers: Teresa Zapolska, Paul Pater. (Rec. & Tape D & OS)  
**Rec. labels:** Adena, Alshire, Amerpol, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Chalet, Chicago, Cuca, D. Dana, Data, Dearborn, Delta Int'l, Don-Joe, Dyno, Eastwind Int'l, Elgin, Eurotone, Fantastik, Fiesta, Garden State, Gold, Goral, Halo, Happy Times, IRM, Imperial Sound, JBL, Jay Jay, Jody, K&B, Kay, Kerebo, L-Kay, Le Mans, Li-Dar Studio, Maxim, Melodia, Micro, Monitor, Muza, Polish Song, Polka Towne, Pronit, Rave, Ray, Request, Resound, Rex, Ridge, Ridgemoor, Rim, Rol, Rola, S&S, Select, Silverbell, Sound, Spectrum, Spotlite, Stamco, Starr, Steljo, Stella, Studio 5, Sure, Tifton, Trash, Usana, Veriton, Vicrom, Vista, Wam, Yar.  
**Tapeline:** Ampol, Bel-Aire, Chicago, Delta Int'l, Dyno, Fiesta, Halo, IRM, Jay Jay, Jody, Le Mans, Monitor, Muza, Polish Song, Polka Towne, Rave, Request, Rex, Ridge, Rim, Rola, Sound, Starr, Steljo, Stella, Trash, Usana, Wam.

• **WOODMERE (Area Code 516)**

Leonard Finkel Assocs., PO Box 39. Zip: 11598. Tel: 374-3221. Pres.: Leonard Finkel.  
Distributes 45 rpm adaptors, audio cables, blank loaded tape, bulk poly bags, carrying & storage cases, cartridges, headphones, microphones, needles, phonographs, playback equip., sleeves.

**NORTH CAROLINA**

• **ASHEBORO (Area Code 919)**

Kenway Sales, PO Box 1553. Zip: 27203. Tel: 625-6354. Owner: H. Wayne McDowell. (Rec. & Tape OS & RJ—gospel prod. only)

• **ASHEVILLE (Area Code 704)**

Trackdown Rec. Dist., 235 Pearson Dr. Zip: 28801. (Rec. & Tape D, OS, RJ, I & E)  
**Home office:** Chicago, Ill. (See for prod. distributed)

• **BREVARD (Area Code 704)**

Omega Music Inc., 105 E. Main St. Zip: 28712. Tel: 884-2320. Bus. Mgr. & Buyer: Linda B. Zuch. (Rec. & Tape D, OS & E)  
**Labels:** Alexandria House, Associated, Benson, Broadman, Calvary, Christian Dupl'ns, Christian World, Copeland, Creative Sound, Discovery, Edify, GNP Crescendo, Good Life, Hope, Intervarsity, Lillenas, MCA, Manna, Maranatha, Moody Press, New Life, North American Liturgy, Pacific Press, Pickwick, QCA, Rainbow Sound, Ranwood, Regal Press, Riverside, Savoy, Servant, Sing-spiration, Sparrow, Supreme, Tempo, Triune-Triangle, Weston Priory, Word, Word of God, Zondervan.

• **CHARLOTTE (Area Code 704)**

Bib Dist'g Co., 101 Yorkmont Rd. Zip: 28210. Tel: 527-0440. Pres. & Singles Buyer: Joe Voinow; Mgr. & Albums Buyer: Bill Norman. (Rec. & Tape D, OS & RJ)  
**Labels:** Alarm, Alston, Arista, Buddah, CTI, Canaan, Cat, Chimneyville, Cream, Creed, Dash, Drive, Fantasy, GRT, Glade, Gordy, Granite, Gusto, HSE, Heart Warming, Hi, Impulse, Laff, Light, Milestone, Motown, Mushroom, Nashboro, Prodigal, Rare Earth, Savoy, Su-Ann, TK, TMS, Tamlia, Tomato, Weird World, Word.  
**Accessories:** Le-Bo, Pageant.  
Dixie Tape & Rec. Co., 900 Atandt Ave. Zip: 28206. Tel: 376-0140. Owners: Dewitt & Othel Brown, Tim Bras-


well; Sales Mgr. & Buyer: John Towles. (Rec. & Tape RJ)  
General Music Corp., 1720 Toal St. Tel: 377-5623. Zip: 28206 (Rec. & Tape D—budget prod.)  
Handleman Co., 11626-F Wilmer Blvd. Zip: 28203. Tel: 372-1845. Mgr.: Larry Roe; Buyers: Larry Roe, Don Ratliff. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.  
M O R E Music Inc., 7814 Tyner St. Zip: 28213. Tel: 597-1860. Contacts: Charles A. Hartley, H. Grady Brown Jr. (Rec. & Tape RJ)  
Warner/Elektra/Atlantic Corp., Bldg. 2, 6101 Idlewild Rd. Zip: 28212. Tel: 568-0482. Mgr.: Roger Helms. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
**Tapeline:** Same as rec. labels.

• **DURHAM (Area Code 919)**

Disc Trading Co., PO Box 198. Zip: 27702. Tel: 682-9607. Telex: 579337. Pres.: Jim Enright; Mgr.: Chris Moak;


Buyer: Robert O'Reilly. (D, I & E) (SEE ADVERTISEMENT)  
• **FAYETTEVILLE (Area Code 919)**  
A A A Co. Inc., PO Box 5866, 6232 Bragg Blvd. Zip: 28303. Tel: 867-6111. Pres.: Al Metzger. (Rec. & Tape OS & RJ)  
• **LAURINBURG (Area Code 919)**  
Trackdown Rec. Dist., 318 McClelland St. Zip: 28352. (Rec. D, OS, RJ, I & E)  
**Home office:** Chicago, Ill. (See for prod. distributed)  
• **LILLINGTON (Area Code 919)**  
Trackdown Rec. Dist., PO Box 993. Zip: 28326. (Rec. D, OS, RJ, I & E)  
**Home office:** Chicago, Ill. (See for prod. distributed)  
• **MOUNT AIRY (Area Code 919)**  
Stark Recs., 62B South St. Zip: 27030. Tel: 786-2865. Pres.: Paul E. Johnson. (Rec. & Tape OS & RJ)  
• **RALEIGH (Area Code 919)**  
Trackdown Rec. Dist., 405 E. Martin St. Zip: 27601. (Rec. & Tape D, OS, RJ, I & E)  
**Home office:** Chicago, Ill. (See for prod. distributed)

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**• AKRON AREA (Area Code 216)**

Audio Technica US Inc., 33 Shiawassee Ave., Fairlawn 44313. Tel: 836-0246. Pres. & Gen. Mgr.: Jon R. Kelly; VP Mktg.: Fred W. Nichols (Rec. D, I & E) Label: Telarc.  
Labels imported: Gale (UK), RCA/RVC (Japan), Umbrella (Canada).

Lee Hall Prods., 2748 Canfield Rd. Zip: 44312. Tel: 784-8349. Owner: Lee Hall. (Rec. D & R; Tape RJ)  
Labels: Capitol, Phonogram & Polydor Group, RCA, Word.

Accessories: Capitol, EV Game, Le-Bo.

Twelgenn Ents. Inc., 2775 Yellow Creek Rd. Zip: 44313. Tel: 836-5591. Pres.: J. Hugh Macey, Mgr.: Cem Macey; Buyers: Mrs. C. Zavadny. (Rec. D & E—dance recs. only)

Rec. labels: Belco, Blue Ribbon, Blue Star, Bogan, CEM, Chicken Fat, Cross Roads, D & ET, D&R, Dance Along, Dance Ranch, Dancetime, E-Z Fun, Elite, FTC, Family Squares, Flutter Wheel, Folkraft, Ghost Town, Gold Star, Greenwood, Grenn, HAT, HMV, Hanf, HiHat, Hootor, J-Bar K, Jewel, Kalox, Kimbo, Lightring S, Lloyd Shaw, Longhorn, Lore, LouMac, Lucky, MacGregor, Magic, Marian, Marko, Mayflower, Mibs, Mustang, National, Old Timer, Parlophone, Pilgrim, Pioneer, Pulse, Rainbow, Red Boot, Rockin' A, Roper, Scope, Sets in Order, Slavjani, Square Dance USA, Square Tunes, Star Dust, Sunny Hills, Swinging Square, TOP, Telemark, Thunderbird, Tikva, Wagon Wheel, Wild West, Windsor, World of Fun, Worldtone.

Photographs: Newcomb  
Accessories: Carrying cases (Grenn, Newcomb); plastic sleeves for 45 rpm's.

**• CANTON AREA (Area Code 216)**

Praise Rec'gs, PO Box 8080. Zip: 44711. Pres.: J. Maas. (Rec. D)

Labels: Canaan, Diadem, Heart Warming, Impact, Joyous Melodies, Pickwick, Praise, Sacred, Singcord, Sword, Teen, Tot, Word.

Stark Rec. & Tape Serv. Inc., 8000 Freedom Ave. NW, North Canton 44720. Tel: 494-2282. Owner: Paul David; VP & Buyer: Joe Bressi. (Rec. & Tape RJ)

**• CINCINNATI AREA (Area Code 513)**

Ambet Recs. (div. of Transcendent Rec. Sales), 2350 Gilbert Ave. Zip: 45206. Tel: 751-5071. VP & Gen. Mgr.: Vernon Hawk; Sales Supervisor: Skip Hawk; OS Mgr. & Singles Buyer: Earl Schaefer; Albums Buyer: Dennis Isaacs; Tape Buyer: Ron Hawk. (Rec. & Tape OS & RJ)  
Home office: Buffalo, N.Y., Transcendent Rec. Sales. (Rec. & Tape RJ)

C B S Recs., Tri-County Office Park, 1313 E. Kemper Rd., Suite 302. Tel: 671-0310. Branch Mgr.: Chip DeNigris. (Rec. & Tape D)

Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nempor, Odyssey, Philadelphia Int'l, Portrait, Starfite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
Tape lines: Same as rec. labels.

Halper's One Stop, PO Box 37156. Zip: 45222. Mgr.: Saul Halper.

Handleman Co., 4550 Cornell Rd., Blue Ash 45241. Tel: 891-9633. Mgr.: Bob Prenatt; Buyers: Bob Prenatt, Tom Holwell, Chris Detwiler. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area), Mich.

M C A Dist'g Corp., Atkinson Square, 11750 Chesterdale Rd. Zip: 45246. Tel: 771-4870. Branch Mgr.: Jack Brown. (Rec. & Tape D)

Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
Tape lines: Same as rec. labels.

Mobile Rec. Serv. Co., 5286 E. Kemper Rd. Zip: 45241. Tel: 984-2730. Mgr.: Thomas M. Cross. (Rec. OS—singles only)  
Home office: Pittsburgh, Pa.

P & G Rec. Co., 1667 Central Pkwy. Zip: 45214. Tel: 381-2233. Owner: Paul Smith; Mgr.: Byron Russell; Buyers: Singles, Bill Rosenthal; Albums, Byron Russell; Tape: Kirk Stull. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Piks Corp., 3397 Erie Ave. Zip: 45208. (Rec. & Tape D)  
Home office: Cleveland, Ohio. (See for prod. distributed)

Progress Rec. Dist'g Inc., 11750 Chesterdale Rd., Bldg. 3, Suite 301. Zip: 45246. Tel: 771-4190. (Rec. & Tape D)

Home office: Highland Heights (Cleveland Metropolitan Area), Ohio.

Labels: Adelphi, Argo, Aspekte, Bomp, CTI, Cime, Cream, Deram, D'harna, Discovery, GRR, Gordy, Hi, Hitsville, JRC, Kris, Kudu, Le Joint, L'Oiseau Lyre, London, Motown, NCI, Natural Resources, Parrot, Prelude, Prodigal, Rare Earth, Richmond, Ross, Sirius, Soul, Tamla, Telefunken, Threshold, Tomato, Venture, Voyage, Xanadu.

Jimmie Skinner Music, 5825 Vine St. Zip: 45216. Tel: 242-8000. Owner: Lou Ukelson; Buyers: Singles, Laurie Ukelson; Albums & Tape, Lou Ukelson. (Rec. & Tape D & E)

Rec. labels: Arhoolie, Atteiram, Birch, Cook, County, Davis, Flying Fish, Gateway, IRMA, Jalyn, Jewel, Jordan, Kanawha, King Bluegrass, Lemco, Log Cabin, Melody, Old Homestead, Old Timey, Outhouse, Pine Tree, Puritan, QCA, Rebel, Revonah, Ridge Runner, Sugar, Takoma, Vetco, Zap.

Tape lines: Atteiram, Cook, Gateway, IRMA, Jalyn, Jewel, Jordan, Kanawha, King Bluegrass, Lemco, Old Homestead, Pine Tree, QCA, Rebel, Takoma, Vetco.

Supreme Dist'g Co. Inc., 1000 Broadway. Zip: 45202. Tel: 421-0747. Mgr.: Singles & Albums Buyer: Al Klayman. (Rec. & Tape D)

Rec. labels: APA, Alston, At Home, Audio Fidelity, Big Town, CMH, Cadet, Candide, Chiaroscuro, Chimneyville, Choice, Clouds, County, Creed, Dash, Deep Roots, Discovery, Disneyland, Dobre, Drive, ENJA, Fantasy, Flying Fish, Galaxy, Glades, Gospel Roots, H&L, HSE, JJE, IRDA, Illusion, Image, Improvising Artists, Inner City, Jamie Guyden, Jazz Forum, Juana, Kayvette, Kenwood, Kid Stuff, King Bluegrass, Ko Ko, LRC, Malaco, Marlin, Milestone, Muse, NSD, Nashboro, Nessa, North Texas State Lab Jazz, Old Town, Omni Sound, Original Sound, Philo, Plantation, Prestige, Progressive, Project 3, Ray Lawrence, Rebel, Riverside, Rounder, SSS Int'l, Scorpion, Sierra/Briar, Stax, Sun, Sunshine Sound, TK, Takoma, Turnabout, VSXB, Vetco, Vista, Vox, Vox Historical, Weird World  
Tape lines: Same as rec. labels, including GRT catalog.  
Accessories: Needles (Fidelitone).

Warner/Elektra/Atlantic Corp., 11750 Chesterdale Rd., Suite 3201. Zip: 45246. Tel: 772-5800. Sales Mgr.: Terry Cox. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, Disc-Reet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manicore, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner/Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
Tape lines: Same as rec. labels.

**• CLEVELAND METROPOLITAN AREA (Area Code 216)**

Action Music Sales Inc., 6541 Eastland Rd., Hayes Industrial Park. Zip: 44142. Tel: 243-0300. VP & Mgr.: Dennis Baker; Buyer: Clay Pasternack. (Rec. & Tape D)

Rec. labels: APA, AVI, Abet, Abkco, Ala, Alston, Amazon, Ameraba, Amherst, Archives of Jazz, Arth, Ashtree, At Home, Audio Arts, Audio Fidelity, Audio Int'l, Audio Rarities, Aural Explorer, Bach Guild, Barnaby, Bean, Betlar, Big Sound, Big Town, Biograph, Birthright, Blue Candle, Blues Spectrum, Bold, CMH, CRA, Canaan, Cardinal, Carnival, Cat, Century, Channel, Chanterelle, Chiaroscuro, Chimneyville, Choice, Churchill, Classic Jazz, Clouds, Cook, Cory, Concord Jazz, Contempo, Contemporary, Cook, Corinthian, Creative World, Creed, Dana, Dash, Dayspring, Dial, Dingo, Disneyland, Dr. Jazz, Dore, Drive, Dyno, Electric Lemon, Era, Ernie's, Everyman, Excello, Fairmont, Fantasy, Fiesta, First Component, First Generation, First Heard, Fona, GMC, GRT, Galaxy, Gateway, Giants of Jazz, Glades, Glendale, Gori, Golden, Golden Age, Good News, Good Sounds, Gospel Roots, Gospel Tone, Gospel Truth, Gramophon, Gregophon, Gryphon, Guitar World, Gusto, HDM, Halper, Happy Fox, Harlequin, Image, Impact Imports, Improv, Inner City, Inphasion, Inspirational Sounds, Janus, Jazz Chronicles, Jazz World, Jeremiah, Jewel, Juana, Karate, Kayvette, Kent, Kenwood, King, Konduko, LRC, Jaff, Lamb & Lion, Laurie, Light, Living Language, Malaco, Mankind, Maranatha, Mark 56, Marlin, Milestone, Mirror, Modern, Muscle Shoals, Mushroom, Myrrh, NJP, Nashboro, Neworld, Newpax, New Song, Nostalgia Lane, Original Sound, Outrageous, PM, Pacific Challenger, Paragon, PA-USA, Paula, Penthouse, Plantation, Power Pak, Prestige, Prism, Project 3, RGB, Radiola, Ramblin', Rampart, Reborn, Reeds World, Republic, Revelation, Reverence, Riverside, Ronn, Roots, Rounder, SMI, SSS, Sacred, Sandcastle, Sandyhook, Scorpion, Seed, Shadybrook, Shield, Signature, Silver Blue, Solid Rock, Sound Bird, Sound Effects, Sounds, Spire, Stanyon, Starday, Stax, Stone Dogg, Sun, Sunshine Sound, Sunnyvale, Syntonic Research, TEC, TK, Tazz Jazz, Testament, Thimble, Thunderbird, Vanguard, Varese, Vesper, Vista, Wanderick, West End, Who's Who in Jazz, Weird World, Wicked, Wolf, Word, World Jazz, ZIV, Zebra.

Tape lines: APA, AVI, Abet, Abkco, Ala, Alston, Amherst, Archives of Jazz, Arth, Ashtree, Audio Arts, Audio Fidelity, Audio Treasury, Blue Candle, Bold, CMH, CRA, Canaan, Cardinal, Cat, Chimneyville, Clouds, Contempo, Creed, Dash, Dayspring, Disneyland, Drive, Ernie's, Everyman, Excello, Fantasy, Fiesta, First Component, GRT catalog, Galaxy, Glades, Gori, Good News, Gospel Roots, Gospel Tone, Gospel Truth, Gryphon, Gusto, HDM, Inspirational Sounds, Jewel, Juana, Kayvette, Kent, Kenwood, King, Konduko, LRC, Lamb & Lion, Light, Living Language, Malaco, Mankind, Marlin, Milestone, Mushroom, Myrrh, Nashboro, Neworld, Newpax, New Song, Nostalgia Lane, Original Sound,

Orion, Paragon, Paula, Penthouse, Plantation, Power Pak, Prestige, Project 3, Radiola, Ronn, Roots, Rounder, SSS, Sandcastle, Seed, Shield, Silver Blue, Solid Rock, Spire, Starday, Stax, Stone Dogg, Sun, Sunshine Sound, TK, Thimble, Vanguard, Vesper, Vista, Wanderick, West End, Wicked, Weird World, Westminster Gold, Wolf, Word.

Accessories: GRT-Design, Maxell, Memorex, Sound Guard. (SEE ADVERTISEMENT)

Arrow Dist'g Co., 23690 Commerce Park, Beachwood 44122. Tel: 464-5095. Pres.: Don Weiss; Gen. Mgr.: J.W. Owens. (RJ)

C B S Recs., Park Center II, Suite 204, 3681 Green Rd., Beachwood 44122. Tel: 464-7020. Branch Mgr.: Rich Kudolla. (Rec. & Tape D)

Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nempor, Odyssey, Philadelphia Int'l, Portrait, Starfite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
Tape lines: Same as rec. labels.

Capitol Recs., Commerce Place, 7123 Pearl Rd., Suite 105. Tel: 888-8575. (Rec. & Tape D)

Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.

Tape lines: Same as rec. labels.

Cleveland One Stop Inc., 3628 Prospect Ave. Zip: 44115. Tel: 881-4393. Mgr.: Singles, Albums & Tape Buyer: Charles Young. (Rec. & Tape OS)

Lieberman Ents. Inc., 5613 Cloverleaf Pkwy. Zip: 44125. Tel: 524-9750. Mgr.: Ken Sattler; Optrs. Mgr.: John Holman; Buyers: Reg'l, Dusty Bowling; Singles, Linda Perron; Albums, Hugh Washemir. (Rec. & Tape RJ)

Home office: Minneapolis, Minn. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

Sherman Lieberman, 5923 Cantwell Dr., Mayfield Heights 44124. Tel: 461-3342. Owner & Mgr.: Sherman Lieberman. (Rec. D—also represents House Distis., Kansas City, Mo., see for prod. distributed)  
Labels: Alshire, Conversa-Phone, Everest, Qualitone imports, Telarc.  
Accessories: Fidelitone, Savoy.

M C A Dist'g Corp., 1721 Superior Ave. E. Zip: 44114. Tel: 621-9770. Branch Mgr.: Lew Zellman. (Rec. & Tape D)

Rec. labels: Backstreet, Butterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocalion.  
Tape lines: Same as rec. labels.

Northern Rec. Sales (div. of Transcendent Rec. Sales), 1811 E. 40 St. Zip: 44103. Tel: 361-2650. Gen. Mgr.: Dave Spaulding; Ass't Mgr.: Tom Hunter; Sales Supervisor: Jim Burns; Buyer: George Klimak; OS Mgr. & Singles Buyer: Sherry Weicheck. (Rec. & Tape OS & RJ)

Home office: Buffalo, N.Y., Transcendent Rec. Sales (Rec. & Tape RJ)

One Way Recs. of Ohio, 1801 E. 40. Zip: 44103. Tel: 391-9250. Branch Mgr.: William D. Spaulding. (Rec. OS & Tape E)

Branch: Union, N.J. (SEE ADVERTISEMENT)

Piks Corp., 2150 Hamilton Ave. Zip: 44114. Tel: 696-3155. Owners: Ron Schafer, Harvey Korman; Gen. Mgr.: Harvey Korman; Sales Mgr.: John Horn; Singles, Albums & Tape Buyer: Ken Antonelli. (Rec. & Tape D)

Branches: Southfield (Detroit Metropolitan Area), Mich.; Buffalo, N.Y.; Cincinnati, Ohio; Pittsburgh, Pa.  
Rec. labels: ABC imports, AJ's, APA, ARC, Adkorp, Aerospace, Ala, Alanna, Alarm, Alexander Street, Alligator, Alston, Amazon, Ambassador, American Gramophone, American Mutual group, American Sound, American Variety, American Way, Amour, Antilles, Antonio, Appaloosa, Aquarian, Archive of Jazz, Arista, Arista Freedom, Arista Novus, Armada, Artemis, Artist House, Audio Arts, Avanti, Axe, BLHE, BMA, BRO, Bambuu, Banana Tree, Banner, Bar-B-Q, Barnaby Band, Barracuda, Beacon, Beck, Bel-Ad, Bella Linda, Belle Meade, Benton, Bertie, Bicycle, Big Town, Birthright, Black Blues, Blackland, Blue Ash, Blue Candle, Blue Heaven, Blue Max, Blues Spectrum, Bobby Robinson, Bobbo, Bold, Boogie Man, Braintrust, Breakthrough, Briar, Brown Dogg, Brownstone, Buddha, Buffalo, Busch Country, Butterfly, CC, CRS, C-Town, California Gold, Cambria, Caprice, Carat, Casino, Cat, Catalyt, Celestial, Centennial, Century 21, Champion, Charade, Charmur, Charta, Checkmate, Chimneyville, Chrysalis, Cin-Kay, Citadel, Classical Excellence, Clouds, Commercial, Compass, Comstock, Con Brio, Contempo, Contrast, Co-Star, Counter Parts, Country Porn, Country Showcase of America, County Line, Covert, Crystal Clear, DG, DRG, Dash, Day & Dan, Dee Bee, Delmark, Delux, Demand, Denim, Derrick, Dial, Dingo, Direct Disk Labs, Disciple, Dixie Jubilee, Dobre, Don, Door Knob, Doral, Drive, Dyno, Earth, Earthwood, El Con, Elka, End-Ge, Entr' Acte, Epitome, Erotic, Essar, Euphoria, Eyes, Fairview, Farr, Fast Track, Fiddlers Wind, 50 States, First American, Flying Fish, Flying High, Fotoplay, 4 Star, Freedom, Free Form, Fretless, Fret-Tone, Funk, Fury, GMC, GNP Crescendo, GRO, GRP, GRR, Gateway, Gillette-Madison, Gil's Funny, Glacier, Glades, Go-Dak, Golden Moon, Golden River, Gold Rush, Gold Star, Good Co., Good Sounds, Gosco, Gospel Roots, Gospel Tone, Grab Me, Gramercy, Granny White, Grape, Grapevine, Great Northwest, Greedy, Grenadilla, HDM, Hawkeye, Hawk Sound, Heat, Heavy, Hit Bound Int'l, Hit Int'l, Hob, Hobbo, Homa, Hop-A-Long, Moss, Housetop, Humorsonic, IBC, ICA, IMP, Import, Impulse, Inergi, Inphasion, Instant, Irish Rego, Iron Horse, JDC, JRC, Jazz Masters, Jazz World, Jefferson Boulevard, Jem, Jeremiah, Jerree, Jett Lagg, Jett Sett, Jo Don, Joel, Juana, Jucu, Kaleidoscope, Karat, Kayvette, Kid Stuff, Kim, Konduko, LPG, LRC, LS, Laff, Lamb, Libbi, Libra III, Little City, Little Darlin', Little Richie, Little Star, Liz-Be, Los Angeles, Lora, Love, Lucky Man, MCM, MF, MRC, MRI, Mainstream, Malaco, Mand, Mando, Manilla, Mantan, MarBren, Marlin, Masterpiece, Meridian, Messenger Gospel, Metric, Midas, Midsong, Milagro, Ministri, Miracle, Mogul, Monterey, Morrhythm, Motown, Mountain Railroad, Movie Star, Muse, Music Flow, Music Is Medicine, Mutt & Jeff, NTSU, Nami, Nashville Rec. Prod'n, Nationwide Sound, Ned, Neostat, Nessa, New Day, IX Chains, Ninth Note, Nostalgia, Nu-Trayl, October, Ods, Olym-

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**Tape lines:** APA, Ala, Alarm, Alexander Street, Alston, American Variety, Archive of Jazz, Arista, Barnaby Candid, Blue Candle, Bold, Buddah, Buffalo, Butterfly, Cat, Chimneyville, Chrysalis, Clouds, Con Brio, Contempo, Dash, Dingo, Drive, Dyno, Earth, End-Gee, First American, Flying Fish, 4 Star, GRT partial catalog, Gilette-Madison, Glades, Good Sounds, Gosco, Gospel Tone, Great Northwest, HDM, Hit Int'l, Humoronic, Import, Impulse, Inergi, Inphasion, Jazz World, Juana, Kayvette, LRC, LS, Laff, Little Darlin', Little Star, MF, MRC, Mainstream, Malaco, Manilla, Marlin, Messenger Gospel, Mountain Railroad, Muse, Music Is Medicine, New Day, Nostalgia Lane, Ode, Ovation, Pacific Arts, Passport, Picadilly, PVC, Potato, QCA, Ranwood, Redd Fox, Reid's World, Rim, Royal Flush, Savoy, Seeds & Stems, Shield, Silver Blue, Soundbird, Soundwaves, Stiff, Stone Dogg, Stoney Plain, Strawberry, Sunshine Sound, TK, Tailored Music, Takoma, Talisman, Vee Jay, Versatile, Virgo, Visa, Wanderick, Weird World, Wheeler, Wicked, Wolf.

PonyGram Dist'n Inc., 14600 Detroit Ave., Suite 450, Lakewood 44107. Tel: 228-6412. Mgr.: Jack Kanne; Sales Mgr.: Bob Colosi. (Rec. & Tape D)  
Home office: New York, N.Y.

**Rec. labels:** American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, Limelight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO, Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Curtom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.

**Tape lines:** Same as rec. labels.  
Progress Rec. Dist'g Inc., 190 Alpha Park, Highland Heights 44143. Tel: 461-7880. Pres.: Joe Simone; Gen. Mgr.: Brent Marco; Buyer: Ben Delfino. (Rec. & Tape D)  
**Branches:** Southfield (Detroit Metropolitan Area), Mich.; Cincinnati, Ohio—also see listing in Elk Grove Village (Chicago Metropolitan Area), Ill.  
**Labels:** Adelphi, Argo, Aspekte, Bomp, CTI, Cime, Cream, Deram, D'harma, Discovery, Gordy, GRR, Hi, Hitsville, JRC, Kris, Kudu, Le Joint, L'Oiseau Lyre, London, Motown, NCI, Natural Resources, Parrot, Prelude, Prodigal, Rare Earth, Richmond, Ross, Sirius, Soul, Tamla, Telefunken, Threshold, Tomato, Venture, Voyage, Xanadu.

R C A & A&M & Assoc'd Labels, 601 Rockwell Ave., Rm. 514. Zip: 44114. Tel: 447-1400. Sales Mgr.: Dom Violini. (Rec. & Tape D)  
**Rec. labels:** A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
**Tape lines:** Same as rec. labels.  
Record Shack of Cleveland, 5976 Heisley Rd., Mentor 44060. Tel: 354-0700, 951-6650. Mgr.: Robert Wilcox. (Rec. & Tape OS, I & E)  
Home office: Woodside (New York Metropolitan Area), N.Y.; Record Shack of New York City Inc. (SEE ADVERTISEMENT)

S & M Sales, 4353 Cranwood Court, Warrensville Heights 44128. Tel: 662-6153. Owner: Ernest Furst. Gen. Mgr.: Mark Abram; Buyers: Singles, Mark Abram; Albums & Tape, Ernest Furst. (Rec. & Tape OS & RJ)  
Superior Recs. Inc., 11202 Superior Ave. Zip: 44106. Tel: 421-6770. Owner: Dolores Dean. (Rec. & Tape OS)  
Warner/Elektra/Atlantic Corp., 4560 Willow Pkwy. Zip: 44125. Tel: 271-3900. Gen. Mgr.: Mike Spence. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, Disc-Reet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
**Tape lines:** Same as rec. labels.

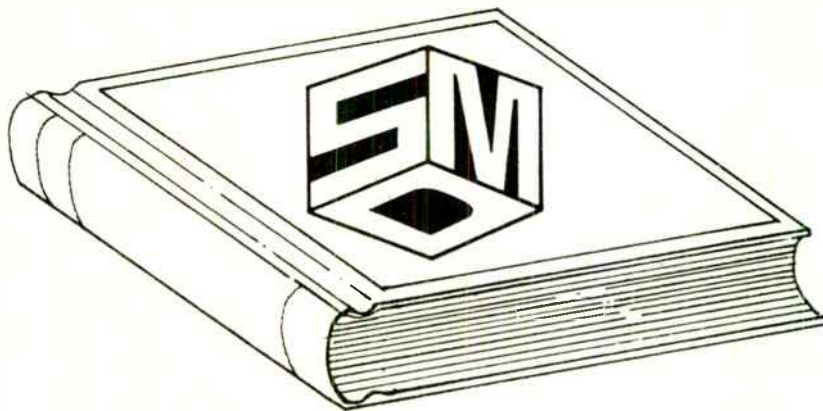
● COLUMBUS (Area Code 614)

E & L One Stop, 111 E. Town St. Zip: 43215. Tel: 221-2744. Mgr.: Ernestine Moore. (Rec. & Tape OS)  
One Stop Inc., 1185 N. High St. Zip: 43201. Tel: 291-3141. Mgr. & Buyer: Jeff Prince. (Rec. & Tape OS & RJ)  
Home office: Pittsburgh, Pa.  
Piks Corp., 4314 Astor Ave. Zip: 43227. Tel: 237-7148. (Rec. & Tape D)

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Home office: Cleveland, Ohio. (See for prod. distributed)  
 Robert & Co., 1910 Lockbourne Rd. Zip: 43207. Tel: 444-9842. Owner & Buyer: Robert M. Benjamin. (Rec. & Tape OS—also distributes oldies)

● **DAYTON AREA (Area Code 513)**

A & B Rec. Co. Inc., 40 Heid Ave. Zip: 45404. Tel: 236-4808. Pres.: Morris Kipner; Gen. Mgr.: Larry Frisby; Buyers: Singles, Terry Miller; Albums & Tape, Larry Frisby. (Rec. & Tape RJ)  
 Ambat Recs. (div. of Transcontinent Rec. Sales), 509 Xenia Ave. Zip: 45410. Tel: 256-4212. Mgr.: Pete Brown. (Rec. & Tape OS & RJ)  
 Home office: Buffalo, N.Y.; Transcontinent Rec. Sales (Rec. & Tape RJ)

Dayton Rec. Serv. Inc., 120 N. Main, Germantown 45327. Tel: 855-6010. (Rec. & Tape RJ)  
 Home office: Portsmouth, Ohio.

Ohio Rec. Rack Dists., 72 S. Main St., Miamisburg 45342. Tel: 866-3629. Owner, Mgr. & Buyer: Chris Kondoff. (Rec. & Tape D, OS, RJ, I & E)  
 Distributes overstocks, auction close-outs, cut-outs, promotional premium goods, pre-packs & 45 rpm oldies.

● **NEW ALBANY (Area Code 614)**

Mobile Rec. Serv. Co., 7809 Walnut St. Zip: 43054. Tel: 855-7970. Mgr.: Craig S. Gallagher. (Rec. OS—singles only)  
 Home office: Pittsburgh, Pa.

● **NEWARK (Area Code 614)**

Utopia Ultra-Sound, 38 & 40 S. First St. Zip: 43055. Tel: 345-9426. Pres. & Tape Buyer: Robert H. Kirk Jr.; Mgr.: Don Shannon. (Rec. & Tape D & RJ)  
 Labels: CSP, Capitol SM, Gusto, Jessup, Pickwick, Mac, Promo, SAM, UUS, Warner SP.

● **PORTSMOUTH (Area Code 614)**

Dayton Rec. Serv. Inc., 1020 Seventh St. Zip: 45662. Tel: 353-2115. Pres.: W.A. Carrington; VP, Mgr. & Buyer: Joe Taylor. (Rec. & Tape RJ)  
 Branch: Germantown (Dayton Area), Ohio.

● **SANDUSKY (Area Code 419)**

M. R. Sand & Co., PO Box 2255, 6211 Milan Rd. Zip: 44870. Tel: 625-0028. Owner, Mgr. & Buyer: Joseph F. Yost III. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

● **SOLON (Area Code 216)**

Allied Rec. Sales, 34240 Aurora Rd. Zip: 44139. Tel: 248-3090. Pres. R.A. Burke. (Rec. OS & RJ)

● **STEUBENVILLE (Area Code 614)**

Honeycomb Recs., 507 Cedar Ave. Zip: 43952. Tel: 283-

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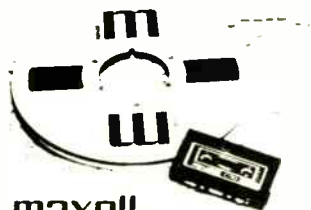
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● **TOLEDO (Area Code 419)**

Northwestern Distis, Inc., 4318 Monroe St Zip 43606. Tel 744-7787. Owner & Buyer: George A. LaCourse. (Rec. & Tape RJ)

● **YOUNGSTOWN (Area Code 216)**

Discount Recs. & Tapes, 545 Market St Zip 44502. Tel. 744-7787. Owner & Buyer Tony March. (Rec. OS & RJ; Tape OS)  
Handleman Co., 625 Bev Rd Zip 44512 Tel: 726-8121. Mgr. Sam Milicia, Buyers Sam Couch, Bill Lestock, Rick Carbine, Sam Milicia. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area). Mich

## OKLAHOMA

● **BROKEN ARROW (Area Code 918)**

Crossroads Dist'g Co., PO Box 283, 100B N Hickory Zip 74012 Tel 251-6212. Mgr. & Buyer John R Lepper (Rec. & Tape D)  
Rec. labels: Calvary, Canaan, Dip, Image VII, Jim, Jubilation, Light, Maranatha, Myrrh, Paragon/Newpax, Sparrow, Word  
Tape lines: Calvary, Canaan, Dip, Jim, Jubilation, Light, Maranatha, Myrrh, Paragon/Newpax, Sparrow, Word

● **NORMAN (Area Code 405)**

Oklahoma Tapes & Recs Inc., PO Box 946 Zip 73070 Tel 364-5034 Owner Bill Bodin. (Tape D—budget lines)

● **OKLAHOMA CITY (Area Code 405)**

All Recs Inc. 520 Classen Blvd Zip 73106 Tel 235-3381 Mgr. & Buyer Bill Hill (Rec. & Tape OS)  
Bromo Distis Inc., PO Box 60709, 2500 N. Walker Zip 73146 Tel 521-0301 Buyer Buster Bassett (Rec. & Tape OS & RJ)

Phil's One Stop Recs., PO Box 60349, 1736 Linwood Blvd Zip 73106. Tel 235-9671. Pres. & Mgr. Phil Buringame; VP: Wayne Dunbar; Buyer Susan Dubberstein (Rec. OS)

● **TULSA (Area Code 918)**

Bill's T Recs., 19 N Harvard Zip 74145 Tel 939-6305. (Rec. OS)  
Doc's One Stop, 820 E 36 St N Zip 74106 Tel 425-2643 Owner & Buyer Larry Eck; Mgr. Vicki Lane  
Oklahoma News Co., 909 W. 23 St. Zip 74107. Tel 584-4754 Mgr. Peter K. White, Ass't Mgr. Wayne Allen; Buyer Kathi Hayes. (Rec. & Tape RJ)  
Western Mdsrs. Inc., 8276 E. 41 St. Zip 74145 Tel 664-2540 Mgr. Howard Miller (Rec. & Tape RJ)  
Home office: Amarillo, Tex. (Rec. & Tape OS & RJ)

## OREGON

● **EUGENE (Area Code 503)**

Middle Man Distis., 865 Conger, No. 17 Zip 97402 Tel 484-0434. Co-owner & Mgr. Karl Manseth, Co-owner & Buyer John Marshall. (Rec. & Tape RJ)

● **PORTLAND (Area Code 503)**

Downpour Dist'g Ltd., 877B NE Sandy Blvd. Zip 97038. Tel 255-4805 Pres. Donald McCabe, Exec. VP Bruce Chisholm, Opns Mgr. Bob Cael, Warehouse Mgr. John DeWitt (Rec. & Tape OS)  
Lieberman Entis. Inc., 3014 N Wygant. Zip 97217. Tel 283-1293. Mgr. Ron Peterson; Opns. Mgr. Lee Sherry, OS Mgr. Bob Falleur, Buyers Singles, Cherie Clifford, Albums, Bob O'Neil (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn (SEE ADVERTISE-  
MENT)  
Northwest Recs. & Tapes Inc., 115 SE Ninth St. Zip 97214 Tel 232-3616 Owner Bert Bas, Mgr. Chrs Millegan (Rec. & Tape RJ)

## PENNSYLVANIA

● **BETHLEHEM (Area Code 215)**

Capitol Recs., 2980 Ave. B, Lehigh Valley Ind'l Park, No 1 Zip 18017 Tel 868-1401 (Rec. & Tape D)  
Rec. labels: Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists  
Tape lines: Same as rec. labels  
Rave, 415 Buchanan St Zip: 18015. Tel 865-1941 Owner & Mgr. Joe Timmer (Rec. & Tape D)  
Rec. labels: Czech, Fiesta, Haller, LeMans, Rave, Ray, Rex, Stella & all polka recs  
Tape lines: Fiesta, Jay Jay, Rave, Stella

● **ERIE (Area Code 814)**

Mobile Rec Serv Co., 520 W Sixth St, Apt 7 Tel 455-9865 Mgr. James Oseroff. (Rec. OS—singles only)  
Home office: Pittsburgh, Pa.



## ● HARMONY (Area Code 412)

Jesus Music Dist. Box 218, RR 2 Zip 16037 Tel 452-5556 Owner Louis P. Hancherick (Rec. & Tape D—contemporary Christian prod)  
**Rec. labels:** AB, Airborn, Destiny, Dharma, Good News, Greentree, Lamb & Lion, Lovrock, Mars Hill, Messianic, Myrrh, New Song, Solid Rock, Sonrise, Sparrow, Spirit, Star Song, White Horse.  
**Tape lines:** Same as rec. labels.

## ● HARRISBURG (Area Code 717)

A I M Dist. Inc., 4911 Jonestown Rd. (Rear), Zip 17109, Tel 652-8097 Owner & Buyer Endo Corsetti (Rec. & Tape RJ)

D & H Dist'g Co., 2525 N. Seventh St. Zip 17105 Tel 236-8001 Mgr. Gene Diveglia; Buyers Singles, Rick Prayer, Albums, Sharon Ruch (Rec. & Tape OS & RJ)

One Stop Inc., 3016 Pennwood Rd. Zip 17110 Tel 234-3048 Mgr. & Buyer Chris Lawrence. (Rec. & Tape OS & RJ)  
**Home office:** Pittsburgh, Pa.

## ● JOHNSTOWN (Area Code 814)

Page Rec'g Co., 604 Broad St. Zip 15906 Tel 539-8117 Owner & Mgr. Al Page (Rec. & Tape D & RJ)  
**Rec. labels:** Bel-Aire, Chicago Polkas, Dyno, Fiesta, Greyko, Hymntone, Jay Jay, Marjon, Nashville, Page, Power-Pak, Rave, Request, Sacred, Silverbell, Sing, Skylite, Sword, Tambura, Word  
**Tape lines:** Bel-Aire, Canaan, Chicago Polkas, Fiesta, Jay Jay, Lee, Marjon, Page, Power-Pak, Request, Word.  
**Playback equip.:** Granada, Sharp.

## ● LEHIGHTON (Area Code 717)

Barnes Rec. Dist., Box 103, RD 2, Zip 18235 Tel 645-2321 Owner & Mgr. William H. Barnes. (Rec. & Tape OS & RJ)

## ● LEWISTOWN (Area Code 717)

Mobile Rec. Serv. Co., 104 Logan St. Zip 17044, Tel 248-6442 Mgr. John Houser (Rec. OS—singles only)  
**Home office:** Pittsburgh, Pa.

## ● MILTON (Area Code 717)

Music Box, 205 Broadway, Zip 17847 Tel 742-7101 Owner Dale L. Reedy. (Rec. & Tape D)

## ● PHILADELPHIA METROPOLITAN AREA (Area Code 215)

(Also see listings in New Jersey)

Almacenes Asturias (Rec. & Tape D), see Villanueva Asturias Corp.

Asturias (Rec. & Tape OS), see Villanuevas Asturias Corp.  
 C 8 S Recs., 2 Bala Cynwyd Plaza, Bala Cynwyd 19004, Tel 839-0246 Branch Mgr. Irv Medway. (Rec. & Tape D)

**Rec. labels:** Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starflite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
**Tape lines:** Same as rec. labels.

Capitol Recs., 7 Bala Ave., Bala-Cynwyd 19004 Tel 835-2450 (Rec. & Tape D)

**Rec. labels:** Angel, Ariola America, Capitol, EMI America, Harvest, Liberty, Melodiya/Angel, Seraphim, United Artists.  
**Tape lines:** Same as rec. labels.

Chips Dist'g, see listing in Pennsauken, N.J.  
 Coliseum Recs. & Tape Ltd., 134 S. 20 St. Zip 19103, Tel 698-7710. Pres. Robert Morton (Rec. & Tape E)  
**Exports:** cut-outs, surplus, deletions.

Norman D. Cooper Inc., Presidential Apts. Complex, 1 Winding Dr. Zip 19131, Tel: 878-9591. Pres. Norman D. Cooper, Mgr. Bob Hamburg. Buyers: Singles, David Brown, Albums & Tape, Joe Altman. (Rec. & Tape OS, RJ & E) (SEE ADVERTISEMENT)

Foreign Ventures Corp., 8423 Ridgeway St. Zip: 19111 Tel: 725-6970. Owner: Ira Semanoff. (Rec. & Tape I & E)

Heller's Rec. Buyer-Exporter, 3149 Kensington, Zip: 19134, Tel: 634-5663. Owner: Robert Heller. (Dealer in rec. collections)

Richard Kastner Co. Inc., 1100 Virginia Dr., Fort Washington 19034, Tel: 628-4111. WATS (outside Pennsylvania) (800) 523-2318. Pres. Richard Kastner, Sales Mgr. Bill Klein. (Rec. & Tape D & E—cut-outs)

Music Scene, 2864 Limelink Pike, Glenside 19038, Tel: 885-7990. Owner Jerry Rappaport; Gen. Mgr. Lynn Stella; Buyer Kevin Bernhardt. (Rec. & Tape RJ)

National Rec. & Tape Co. Inc., see Serv-Rite  
 Record Rendezvous Inc., 134 S. 20 St. Zip: 19103, Tel 561-7340 (Rec. D, OS, RJ, I & E; Tape OS & RJ)  
**Labels:** Cinwitch, MVH, Oldies But Goodies, Pet-Rat, Psychophonic, Rendezvous, Rockin' Richie, sub-distributes Montgomerys, Scorpio, Tasty Licks, Times Square.

Richman Bros., see listing in Pennsauken, N.J.

Ron Del Dist'g Corp., 1100 Block Commerce St. Zip 19107, Tel: 923-8980. (Rec. & Tape RJ)

David Rosen Inc., 855 N. Broad St. Zip: 19123, Tel: 232-2900. VP: Louis Rosen. (Rec. & Tape OS)

A. I. Rosenthal Assocs. Inc., 1035 Louis Dr., Warminster 18974, Tel: 441-8900. Pres. Alfred Rosenthal.  
**Accessories:** Audio (Recoton), batteries (Duracell, Eveready), blank tape (Ampex, Capitol, Maxell, Memorex, Recoton, Sony, TDK, 3M), cartridges & styli (Audio Technica, Pickering, Shure), headsets (Audio Technica, Power Drive), needles (Recoton), rec. care prods. (Audio Technica, Black Magic, Clean Sound, Discwasher, Memorex, Sound Guard, Watts), tape cases (Dynasound, Savoy) (SEE ADVERTISEMENT)

Schwartz Bros. Inc., 1 Bala Cynwyd Plaza, Suite 227, Bala Cynwyd 19004, Tel: 667-2090. Mgr.: Richie Salvador. (Rec. & Tape D)

**Home office:** Washington, D.C.  
**Labels:** Alston, Arista, CTI, Casino, Cat, Catfish, Clouds, Dash, Dictation Disc, Direct to Disc, Drive, Friends & Co., GRT, Glades, Gospel Roots, Janus, Judiane, Kayvette, LPG, Laurie, Light, Mushroom, Malaco, Marlin,

Myrrh, Nashboro, Orinda, Ovation, Prelude, Red Greg, Roots, Savoy, Sesame Street, Shadybrook, Sound Bird, Starday, Stone Dagg, TK, Weird World, Wicked, Word. (SEE ADVERTISEMENT)

Scorpio Music Dist. Inc., PO Box 391, Cornwells Heights, 2933 River Rd., Croydton 19020 Tel 698-7707, 785-1541 Telex B433666 Pres. Michael Adler, VP & Gen Mgr. John T. Gervasoni (Rec. D, OS, RJ & E)  
**Distributes:** overstocks, close-outs, promotional materials (SEE ADVERTISEMENT)

Serv-Rite Rec. & Tape Co./National Rec. & Tape Co. Inc., 515 Andrews Rd., Trevoise 19047 Tel 364-1370/1372 Mgr. Sylvan Gross; Albums & Tape Buyers Sylvan Gross, Steve Weed. (Rec. & Tape RJ—cut-outs)

Slotkin Rec. Dist. Co., 111 Forrest Ave., Narberth 19072 Tel 667-1870 Owner Herbert Slotkin; Mgr. & Buyer Stuart Morris. (Rec. & Tape OS)

Third Street Jazz & Rock 10 N Third St. Zip 19106 Tel 627-3366. Buyer Jerry Gordon. (Rec. RJ—cut-out & overstock)

Universal Rec. Dist., 919 N. Broad St. Zip 19123 Tel 232-3333 Owner Harold Lipsius, Rec. Mgr. Len Rakliff; Tape Mgr. Robert Perloff; Buyers: Singles, Kathy Walsh, Albums, Len Rakliff, Tape, Robert Perloff (Rec. & Tape D & OS)

**Labels:** Ala, Amherst, Argo, Birthright, Chrysalis, Derram, Fantasy, First American, Galaxy, Gone, Impact, Jamie, Laff, Le Joint, Living Language, London, Mid-song, Milestone, Original Sound, Parrot, Passport, Prestige, Prism, Ranwood, Republic, Riverside, Roulette, Specialty, Stax, Tomato, Waterhouse  
**Tape lines:** Chrysalis, Fantasy, GRT, London group, Milestone, Original Sound, Prestige  
**Accessories:** Le-Bo (SEE ADVERTISEMENT)

V A C Dial (Rec. & Tape E), see Villanuevas Asturias Corp.  
 Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123 Tel 236-4544 Mgr. & Buyer Jack Villanueva (Rec. & Tape D). (Rec. & Tape E as VAC Dial) Local branches

Almacenes Asturias, 2331 N. Front St. Zip 19133, Tel 426-9810 Mgr. & Buyer Maria Villanueva (Rec. & Tape D)—Asturias, 1200 N. Fourth St. Zip 19123 Tel 236-4545. Mgr. Carlos Villanueva, Buyer J. Villanueva (Rec. & Tape OS)

**Labels:** Alma Hispana, Clubman Dial, VA  
**Accessories:** Needles & phono cartridges (EV Game) Vintage Recs. Inc., PO Box 251, Quarry & Hamilton Sts., Darby 19023, Tel 586-5200. Pres. Murray Graber (Rec. & Tape D & E)

**Labels:** Arctic, Audicon, Bright Orange, Buckboard, Crown Dionn, Eric, Forever, Jamie/Guyden, Kent, Laurie, Legrand, Lost Nite, MSL, Mac, Modern, Mohawk, Menter, Mother Goose, Muscor, Palomino, Peter Pan, Phil-LA of Soul, Pickwick, Radiola, Relic, Rust, Springboard, Sundi, Superscope, Teardrop, Top & Bottom, Trip, Truckstop, Tru-Gems, United, Up Front, Vee Eight, Video Yesteryear (video cassettes); cut-out singles, albums & tapes.

**Accessories:** Blank tape & tape accessories (Columbia, Memorex), carrying cases (Hartzell, Savoy), catalogs (Record Research), needles (Riverton), sleeves, spindles, wire racks (SEE ADVERTISEMENT)

William's One Stop, 817 N. Broad St. Zip 19123, Tel 232-2020 Owner Sid Williams (Rec. OS)

## ● PITTSBURGH METROPOLITAN AREA (Area Code 412)

A & C Tape Dist., 1031 Forbes Ave. Zip 15219 Tel 391-4676 Owners: Eugene T. Jakiela, John R. Hoebler; Buyers: Singles, Bill Holzer; Albums & Tape, Eugene T. Jakiela, Anthony Piotrowski, Walt Wilson. (Rec. & Tape OS & RJ)

Balkan Rec. Dist'g Co., RD 2, Concord Church Rd., Beaver Falls 15010 Tel 843-1962 Mgr. Ivan J. Krlick; Singles, Albums & Tape Buyer Stana Krlick. (Rec. & Tape D)

**Home office:** Berwyn (Chicago Metropolitan Area), Ill.  
**Rec. labels:** Balkan Int'l, Czech, Delta Int'l, Greyko, Marjon, Monitor.  
**Tape lines:** Balkan Int'l, Delta Int'l, Greyko, Monitor.

East Coast Dist., 633 Liberty Ave. Zip 15222, Tel 281-6344. Owner & Mgr. Nick Lomakin. (Rec. D, OS & RJ; Tape OS & RJ)

**Rec. labels:** Argos, Audiotope, Borderline, Contemporary, Dial, Dictation Disc, Dooto, Evergreen, GNP Crescendo, GTJ, Golden Crest, Humorsonic, K&H, Mardi Gras, Music Minus One, Russell Dance, Spotlite, Switchcraft.

Mobile Rec. Serv. Co., PO Box 2879, Zip 15230; 2716 Penn Ave. Zip 15222, Tel: 391-8182. Pres. Maurice F. Oseroff; VP: Harvey Campbell; Sales Mgr. Ted Howell; Sales Programming: Don Bray. Local branch: 9825 Presidential Dr., Allison Park 15101, Tel: 366-0689.

Branch Mgr. David Kotlinski. (Rec. OS—singles only)  
**Branches:** Tallahassee, Tampa, West Palm Beach, Fla.; Moline, Ill.; Evansville, Fort Wayne, Ind.; Grand Rapids, Mich.; Menands (Albany Area), N.Y.; Cincinnati, New Albany, Ohio; Erie, Lewistown, Pa.; Houston, Tex.

One Stop Inc., 1207 Fifth Ave. Zip: 15219, Tel: 232-0844. Owner Bill Lawrence; Sales Mgr. Mike Fortunato; Buyer: Rich Thomas. (Rec. & Tape OS & RJ)  
**Branches:** Columbus, Ohio; Harrisburg, Pa.

Piks Corp., 354 Cherrydell Dr. Zip 15220, Tel 341-5801. (Rec. & Tape D)  
**Home office:** Cleveland, Ohio (See for prod. distributed)

Record World-One Stop, 1332 Fifth Ave. Zip: 15219, Tel: 391-7429. Owner: Barney Stein; Buyers: Singles & Tape, Barney Stein; Albums, Evelyn Stein. (Rec. & Tape OS & RJ)

Sounds Dist'g Corp., 3701 Bigelow Blvd. Zip: 15213, Tel: 681-7611. Pres.: Norton L. Kalinsky; Buyers: E.A. McGrogan, George Kalinsky. (Rec. & Tape OS & RJ)

## ● SCRANTON (Area Code 717)

Rogers Rec. Dist'n, 2224 Pond Ave. Zip 18508 Tel 344-7587 Owner, Mgr. & Buyer Bob Rogers. (Rec. & Tape D)

**Rec. labels:** Avoca, Avoca Int'l Folk, Blarney Castle, IMI.

**Tape lines:** Same as rec. labels.

## ● WEXFORD (Area Code 412)

North Country Music, PO Box 311, Rt. 19 N. Zip 15090, Tel 935-1330. Owner, Mgr. & Buyer C. W. Abbott (Rec. D & RJ)

**Labels:** American Heritage, Biscuit City, County, Flying Fish, Folk Legacy, Folkways, Front Hall, Green Linnet, June Appal, Philo, Rebel, Rounder, Sugar Hill

## ● WILKES-BARRE (Area Code 717)

Record Town Inc., Wyoming Valley Mall Zip 18702 Tel 829-3603. Pres. & Mgr. Joe Nardone. (Rec. & Tape RJ)

# PUERTO RICO

## ● HATO REY (Area Code 809)

Carrillo Dist. (Tape D & I)—Tel 763-4595—see San Francisco Dist. Inc.

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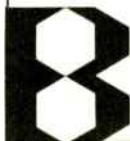
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New York Singing Teachers Ass'n, 425 E. 86 St., studio 2-C, New York, N.Y. 10028. Tel: (212) 289-6721. 598-3491. Pres.: Cesare Longo.

Ohio Country & Western Music Ass'n Inc., PO Box 15524, Columbus, Ohio 43215. Tel: (614) 272-7861. Pres.: Carl Wendelkin; State Sec'y: Jeanne Johnson.

Opera America Inc., 1010 Vermont Ave. NW, Suite 920, Washington, D.C. 20005. Tel: (202) 347-9262. Pres.: John O. Crosby; Exec. Dir.: Thomas A. Rowe; Admin. Ass't: Richard J. Balthazar.

Opportunity Resources for the Arts, 1501 Broadway, New York, N.Y. 10036. Tel: (212) 575-1688.

People-To-People Music Committee Inc., c/o John F. Kennedy Center, Washington, D.C. 20566. Tel: (202) 254-3654. Exec. Dir.: Ruth Sckafus.

Phi Beta Fraternity, Shorefront Park, South Norwalk, Conn. 06854. Tel: (203) 866-1212. Pres.: Mrs. Robert B. Miller.

Phi Beta Mu, 123 Oak Square S., Lakeland, Fla. 33803. Tel: (813) 644-2135. Pres.: Charles Minelli.

Phi Mu Alpha Sinfonia Fraternity, 10600 Old State Rd., Evansville, Ind. 47711. Tel: (812) 867-2433. Pres.: Dr. Lucien P. Stark; Exec. Dir.: Dr. Daniel E. Beeman; Office Mgr.: Esther G. Richardson.

Piano Technicians Guild Inc., 113 Dexter Ave. N., Seattle, Wash. 98109. Tel: (206) 283-7440, 682-9700. Exec. Dir.: Donald Santy; Mng. Ed. & Art. Dir.: Charlona Rhodes.

Pi Kappa Lambda, Northwestern Univ., School of Music, Evanston, Ill. 60201. Tel: (312) 492-7574. Pres.: Thomas W. Miller.

R I A A, see Recording Ind. Ass'n of America.

Radio Registry, 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-8800.

Recording Ind. Ass'n of America (RIAA), 1 E. 57 St., New York, N.Y. 10022. Tel: (212) 688-3778. Exec. Dir.: Henry Brief.

Branch: Los Angeles, Calif., 9200 Sunset Blvd., Suite 1005. Zip: 90069. Tel: (213) 278-5500. Pres.: Stan Gorkovik.

S P E S Q S A, see Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America.

Society for Ethnomusicology Inc., 201 S. Main St., Rm. 513, Ann Arbor, Mich. 48104. Tel: (313) 761-7787. Pres.: William P. Malin.

Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America (SPEBSQSA), 6315 Third Ave., Kenosha, Wis. 53140. Tel: (414) 654-9111. Exec. Dir.: Hugh A. Ingraham.

Society for the Preservation of the American Musical Heritage Inc., c/o Library of Congress, Music Div., Washington, D.C. 20540. Tel: (202) 287-5000. Founder & Dir.: Karl Krueger; Pres.: Henry H. Reichhold.

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The Sonneck Society, 69 Undine Rd., Brighton, Mass. 02135. Tel: (617) 787-2283. Pres.: Irving Lowens; 1st VP: Nicholas E. Tawa.

Southeastern Composers' League, c/o Radford College, Music Dept., Radford, Va. 24142. Tel: (703) 731-5000.

T U B A, see Tubist Universal Brotherhood Ass'n.

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Theatre Communications Group Inc., 355 Lexington Ave., New York, N.Y. 10017. Tel: (212) 697-5230. Dir.: Peter Zeisler.

Tubist Universal Brotherhood Ass'n (TUBA), c/o Southwest Texas State Univ., Music Dept., San Marcos, Tex. 78666. Tel: (512) 245-2111.

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United States Institute for Theatre Technology Inc., 1501 Broadway, Rm. 1408, New York, N.Y. 10036. Tel: (212) 354-5360. Pres.: Charles E. Williams; Exec. Sec'y: Herbert D. Greggs.

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**• CARLISLE (Area Code 515)**

Kajac Recs (div. of Ozark Opry Inc.), 155 First St. Zip: 50047. Tel: 989-0876. Contact: Harold L. Luick. (DES, PRT)

**• DES MOINES AREA (Area Code 515)**

Stenco Graphics, PO Box 2501, 5311 SW Ninth. Zip: 50315. Tel: 285-6564. Contact: Art Smart Stenstrom. (DES & PRT—customized tee-shirts only)  
Triad Prods. Inc., 1910 Ingersoll. Zip: 50309. Tel: 243-2125. (DES)

**KENTUCKY**

**• LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658. Pres.: Ray Allen; Adv. Mgr.: Carolyn Davidson. (DES)

**LOUISIANA**

**• BATON ROUGE (Area Code 504)**

The Record Company of the South (RCS), 5220 Essen Ln. Zip: 70808. Tel: 769-2996. Art Dir.: Agi Vajna.

**• VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip: 70586. Tel: 363-2104. Pres.: J. Floyd Soileau; Mgr.: J.K. Soileau; Sales Mgr.: Ronnie Soileau. (DES & PRT—record only)

**MARYLAND**

**• BALTIMORE AREA (Area Code 301)**

Sontec Corp., 10120 Marble Court, Cockeysville 21030. Tel: 628-2282. (DES—record only)

**• HYATTSVILLE (Area Code 301)**

The Shirt Xplosion Co. Inc., 5618 Lafayette Pl. Zip: 20781. Tel: 277-4400. (DES & PRT—customized tee-shirts only)

**• KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795. Tel: 946-4686. (DES)

**• WHEATON (Area Code 301)**

Big Ed's Unlimited, 11141 Georgia Ave., Suite A-1. Zip: 20902. Tel: 949-9500. Contact: Edward M. Chambers. (DES & PRT—customized tee-shirts only)

**MASSACHUSETTS**

**• BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Communications Co., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: V.P. Giarrusso; Sales Mgr.: Victor Mancini; Adv. Mgr.: Robin Samora. (DES, PRT)  
Ed Hurvitz Music Promos., 129 Bishop St., Brockton 02402. Tel: 588-6348. Pres. & Adv. Mgr.: Edward M. Hurvitz; Sales Mgr.: Linda Berman. (DES—record only)  
Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock. (DES, PRT)

The Word Guild, 119 Mount Auburn St., Cambridge 02138. Tel: 492-4656. Pres.: Zelda Fischer. (DES)

**• CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Shah; Exec. VP: Eric Craig Stahl. (DES, PRT)  
Just for the Record, 40 Marion St. Zip: 01013. Tel: 592-0457. Pres.: Robert S. Bator; Adv. Mgr.: C. St. Laurent Bator. (DES)

**• TURNERS FALLS (Area Code 413)**

Silver Screen Design, 88 Third St. Zip: 01376. Tel: 863-9171. Pres.: David Senior; Sales Mgr.: Ruth Miller; Adv. Mgr.: Sid Jensen. (DES)

**MICHIGAN**

**• DETROIT METROPOLITAN AREA (Area Code 313)**

Graphic Design Inc., 23800 Amber, Warren 48089. Tel: 758-0480. (DES, PRT)  
Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48073. Tel: 588-8281. (PRT)

**MINNESOTA**

**• MINNEAPOLIS (Area Code 612)**

Ark Rec'g Co. (div. of Fulton Electronics), 4428 Zane Ave. N. Zip: 55422. Tel: 537-7076. (DES)  
Bethany Fellowship Inc., 6820 Auto Club Rd., Zip: 55438. Tel: 944-2121. Pres.: T.A. Hegre; Sales & Adv. Mgr.: David W. Anthony. (DES—tape only)  
Esco Artist, 2613 NE Garfield St. Zip: 55418. Tel: 789-5650. Owner: Jo Esco. (DES)

**MISSOURI**

**• KANSAS CITY (Area Code 816)**

Stage 3 Sound Prod'ns Inc., 12 E. 39 St. Zip: 64111. Tel: 531-1375. Pres.: Don Warnock. (DES)

**• ST. LOUIS METROPOLITAN AREA (Area Code 314)**

Audio Precision Inc., 6 Grandview Park Dr., Arnold 63010. Tel: 464-2333. Pres.: Robert E. Blevins; VP Sales: Jim Cole. (PRT—record only)  
Grafic Traffic Inc., 9677 Page Ave. Zip: 63132. Tel: 427-4460. Pres.: William Mair; Sales Mgr.: Special Mkts.: Chris Pecsok. (DES & PRT—customized tee-shirts only)  
Ken Keene Int'l, PO Box 515. Zip: 63166. Tel: 776-2278, 464-1773. Pres. & Adv. Mgr.: Ken Keene; VP & Sales Mgr.: Gene Miller. (DES, PRT)  
Int'l branch: England, Seacruise.

**MONTANA**

**• MISSOULA (Area Code 406)**

Meadowlark Ventures—Graphic Design by Dolack, PO Box 7218. Zip: 59807. Tel: 728-2180. Pres. & Adv. Mgr.: Chris Roberts.

**NEW JERSEY**

**• ASBURY PARK (Area Code 201)**

Sound-Arts Co. Inc., 5 Cindy Ln. Zip: 07712. Tel: 493-8666. Pres.: Charles J. Gspann; VP: Francis M. Gspann. (DES, PRT)

**• CAMDEN (Area Code 609)**

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000; Phila. (215) 922-8558. Pres.: David H. Goodman; Sales Mgr.: Pat Landon; Adv. Mgr.: Edward J. Goodman. (DES, PRT)  
Sales office: New York, N.Y.

**• CARLSTADT (Area Code 201)**

Q-A-I Inc. (formerly Saxon Adhesive Prods.), 640 Dell Rd. Zip: 07072. Tel: 935-5100; NYC (212) 736-1980. Pres.: Steve Dauman; Sales Mgr.: George Ratowsky. (PRT)

**• FARMINGDALE (Area Code 201)**

Charlie Roberts Advertising & Promos. Inc., 346 Belmar Blvd. Zip: 07727. Tel: 938-4351. Pres.: Robert Schumann; Sales & Adv. Mgr.: Charlie Roberts. (DES)

**• GLENDORA (Area Code 609)**

Record Room, 308 E. Evesham Rd. Zip: 08029. Tel: 939-0034. (DES)

**• LEONIA (Area Code 201)**

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip: 07605. Tel: 947-6450. (DES)  
Home office: New York, N.Y., Video Corp. of America.

**• LYNDHURST (Area Code 201)**

Color Seps-Litho Preps Serv., PO Box 151. Zip: 07071. Tel: 438-6729. Pres.: J.G. Principato. (DES)

### ● MAPLE SHADE (Area Code 609)

A M P Rec'gs (div. of IPI), PO Box 14, 307 W. Main St. Zip: 08052. Tel: 667-1667. Pres.: Donald R. Marsh; Sales Mgr.: Gerald Tyson. (DES)

### ● MONTCLAIR (Area Code 201)

Linear Sound Rec'g, 211 Glenridge Ave. Zip: 07042. Tel: 744-0686. Pres.: M. Kroll; Sales Mgr.: Brad Clark; Adv. Mgr.: T. Steinmann. (DES)

### ● MOUNT LAUREL (Area Code 609)

Rand-El Advertising, 240 Burnam Wood Dr. Zip: 08054. Tel: 667-2739. Pres. & Creative Dir.: Eric Lipsman. (DES)

### ● NEWARK (Area Code 201)

Andira Rec. Corp., Custom Servs. Div., 16 Park Pl. Zip: 07102. Tel: 642-5991. (DES, PRT)

### ● PARK RIDGE (Area Code 201)

Cadet Recs. Inc., PO Box 176. Zip: 07656. Tel: 391-3676. VP Sales: Robert K. Herrington. (Sales office only) (DES, PRT)  
Home office: Los Angeles, Calif

### ● RAHWAY (Area Code 201)

Springboard Int'l, 947 US Hwy. 1. Zip: 07065. Tel: 574-1400. (DES, PRT)  
Branch: Los Angeles, Calif.

## NEW YORK

### ● CENTRAL ISLIP (Area Code 516)

Ramart Printing Corp., 3180 J Expwy. Dr. S. Zip: 11722. Tel: 234-0050. (PRT)

### ● CLARENCE (Area Code 716)

Mark Custom Rec'g Serv., 10815 Bodine Rd. Zip: 14031. Tel: 759-2600. Pres. & Sales Mgr.: Vincent S. Morette. (DES)

### ● FARMINGDALE (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7300. (DES, PRT)

### ● GREAT NECK (Area Code 516)

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. (PRT)  
Branches: Los Angeles, Calif.; Terre Haute, Ind.

### ● HAUPPAUGE (Area Code 516)

Disc Graphics (div. of Pickwick Int'l), 10 Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: Gus Thalasinis. (PRT)

Modern Album & Finishing Co. Inc., Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1100. NYC (212) 291-7600. Pres.: G. D. Thomas; Sales Mgr.: R.A. Froehlig. (PRT—record only)

Branches: Burbank (Los Angeles Metropolitan Area), Calif.; Modern Album of California Inc., Terre Haute, Ind.; Modern Album of Indiana Inc., Nashville, Tenn.; Modern Album of Tennessee Inc.  
Int'l branch: Canada, Modern Album of Canada Ltd.  
Pres-Tige Label Corp., 255 Oser Ave. Zip: 11787. Tel: 273-0020. (PRT)

### ● HOLBROOK (Area Code 516)

Goldisc Rec'gs Inc. (sub. of ElectroSound Group Inc.), Veterans Hwy. & Broadway. Zip: 11741. Tel: 589-0462; NYC (212) 895-6575. Pres.: Richard F. Meixner; Sales Mgr.: John Finnegan; Adv. Mgr.: Rich Renda. (PRT—record only)  
Sales offices: Sun Valley (Los Angeles Metropolitan Area), Calif.; ElectroSound Group Inc., New York, N.Y.; ElectroSound Group Inc.

### ● HUNTINGTON STATION (Area Code 516)

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090. (DES, PRT)

### ● LINDENHURST (Area Code 516)

Coastal Specialty Tapes Inc. (formerly Pratt-Spector Corp.), 274 Bangor St. Zip: 11757. Tel: 226-5900. Pres.: Tom Carroll; Sales Mgr.: Stanley Gilman; Adv. Mgr.: Dan Dobbs. (DES, PRT—tape only)

### ● NEW YORK METROPOLITAN AREA (Area Code 212)

A G I (Album Graphics Inc.), 125 W. 55 St. Zip: 10019. Tel: 489-0793. VP Mktg.: Richard Block; Sales Mgr.: Gary Sitzer. (DES, PRT) (Sales office only)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.

A. D. Adams Advertising Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A. D. Adams. (DES)  
Branch: Woodbury, N.Y.

Album Graphics Inc., see AGI.  
Ampro Prod'n Inc., 150 Fifth Ave. Zip: 10011. Tel: 243-7726. Cable: TAPEXXRON. Telex: 425233. Pres.: Manuel Kopelman; Exec. VP Mktg.: Susanne Tarter; VP: Arthur Lipton. (DES) (SEE ADVERTISEMENT)  
Anco Packaging Corp., 347 Madison Ave. Zip: 10017. Tel: 682-8076. (DES, PRT)  
Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599.

Pres.: Andrew M. Poncic; Sales Mgr.: Nick Kuzmick; Adv. Mgr.: Don Zemann. (DES—record only)

Atwater Press Inc., 207 W. 25 St. Zip: 10001. Tel: 675-2710. Pres.: Lester H. Dreyfuss; VP: Peter Dreyfuss. (DES, PRT)

James Bell Graphic Design Inc., 114 E. 28 St. Zip: 10016. Tel: 683-3280. Pres.: James Bell; VP: S. Campbell; Sales Mgr.: Jane Sapiro. (DES)

G. Benson & Co. Printers Inc., 116 Nassau St., Brooklyn 11201. Tel: 596-9100. Pres.: Gerald J. Benson; VP Sales: Gil Benson; Adv. Mgr.: Roxanne Evans. (DES, PRT)

Ely Besalel Ltd., 235 E. 49 St. Zip: 10017. Tel: 759-7820. Pres.: Ely Besalel. (DES)

Leo Bliok Advertising, 24 W. 57 St. Zip: 10019. Tel: 245-8938. Owner: Leo Bliok. (DES—record only)

Bob Bruce—Graphic Design, 108 Willow St., Brooklyn 11201. Tel: 852-2971. Creative Dir.: Bob Bruce. (DES—record only)

Edda Brusco Design, 1751 E. 16 St., Brooklyn 11229. Tel: 645-1794. Pres.: Edda Brusco; Sales Mgr.: Alexander Shakov. (DES)

Creative Media Agency, 227 E. 69 St. Zip: 10021. Tel: 472-0100. Owner & Dir.: Arthur Krieger; Sales Mgr.: Cindy Freeman; Adv. Mgr.: Al Douglas. (DES)

Crystal Magic Promos Inc., 130 W. 57 St., Suite 5-D. Zip: 10019. Tel: 247-4390. Pres.: Curtis Gunn; VP, Sales & Adv. Mgr.: Lee Heiman. (DES)

D R G Recs. Inc., 200 W. 57 St. Zip: 10019. Tel: 582-3040. Cable: STETRECS. Pres.: Hugh Fordin; Gen. Mgr.: Rick Winter; Sales Mgr.: Bob Stern; Admin. Dir.: Lorna St. Hill. (DES)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer; Art Dir.: Susan Murphy. (DES, PRT)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (DES) (SEE ADVERTISEMENT)

Electrosound Group Inc., 1290 Ave. of the Americas. Zip: 10019. Tel: 581-5641. (PRT—record only)  
Home office: Sun Valley (Los Angeles Metropolitan Area), Calif.

Plants: Sun Valley (Los Angeles Metropolitan Area), Monarch Rec. Mfg. Co., Holbrook, N.Y.; Goldisc Rec'gs Inc., Allentown, Pa.; Allentown Rec. Co. Inc.

Farmlett & Barsanti, 208 Fifth Ave. Zip: 10010. Tel: 686-8230. (DES)

Great American Screen Designs Ltd., 363 Seventh Ave. Zip: 10001. Tel: 688-9262. Pres.: Charles Taublib; Sales Mgr.: Mike Dymburt; Adv. Mgr.: Bruce Goodwin. (DES, PRT)

Guaranteed Printing Serv., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (DES, PRT)

Stephen P. Haas Advertising, 24 W. 57 St. Zip: 10019. Tel: 581-8442. Pres.: Stephen Haas. (DES)

Image Creators Inc., 310 E. 65 St. Zip: 10021. Tel: 535-0257. Contact: Leonard Brauner. (DES)  
Jewelrite Signs, 13 E. 31 St. Zip: 10016. Tel: 683-4474. (DES)

Laboratory Systems Corp., 37 W. 57 St. Zip: 10019. Tel: 753-9854. (PRT)

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. (DES, PRT) (SEE ADVERTISEMENT)

Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. (DES, PRT)  
Branches: College Park (Atlanta Metropolitan Area), Ga.; Data-Linear Prods. Inc., Puerto Nuevo, P.R.; Linear Prods. of Puerto Rico.

Love Unlimited, 15-32 127 St., College Point 11356. Tel: 359-8500. Pres.: Barry Kaminsky. (DES & PRT—customized tee-shirts only)

Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres.: Bernard Lerman. (DES, PRT)

Marathon Graphics Ltd., 147 W. 15 St. Zip: 10011. Tel: 924-3160. (DES)

Morninglight Prod'ns, 145 E. 52 St., Rm. 403. Zip: 10022. Tel: 751-2031. 675-8800. Pres. & Art Dir.: Spencer Drate. (DES—record only)

The Music Agency Ltd., 135 W. 50 St. Zip: 10020. Tel: 765-1616. Pres.: Jay Leipzig; VP: Joel Borowka. (DES)  
Olympic Litho Corp., 116 Nassau St., Brooklyn 11201. Tel: 522-2400. (PRT)

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1185 Ave. of the Americas. Zip: 10036. Tel: 997-1250. Pres.: Hugh Landy; VP & Sales Mgr.: David Grant. (PRT)  
Branch: Richmond, Ind.

Charlie Passantino Inc., 311 W. 43 St., 5th fl. Zip: 10036. Tel: 586-1469. Pres.: Charles V. Passantino; Adv. Mgr.: Bob Passantino. (DES & PRT—record only)

Pilgrim Press Corp., 36-01 43 Ave., Long Island City 11101. Tel: 937-9515. Pres.: Peter Strauss. (PRT)

Prestone Printing, 147 W. 42 St. Zip: 10036. Tel: 354-1871. (DES, PRT)

Home office: Los Angeles, Calif.  
Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. (DES, PRT) (SEE ADVERTISEMENT)

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel: 586-3770. Pres.: Lew Morris; Sales Mgr.: Jerry Present; Adv. Mgr.: Ron Parisi. (DES)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay. (DES, PRT)  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.  
R S V P Advertising Inc., 969 Third Ave. Zip: 10021. Tel: 535-9020. Pres.: Leonard R. Brauner; Adv. Mgr.: Lisa Brauner. (DES)

Recorded Publ'n Labs (div. of Recorded Publ'n Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Reg'l Sales Mgr.: Len Louis. (Sales office only) (DES, PRT)

Home office: Camden, N.J.  
Jasper Samuel Advertising & Recs., 97-28 57 Ave., Forest Hills 11368. Tel: 271-2418. Pres.: Jasper Samuel; Sales Mgr.: David Samuel; Adv. Mgr.: Joseph Samuel. (DES, PRT)

ServiSound Inc., 37 W. 57 St. Zip: 10019. Tel: 753-9888. (PRT)

Shepard Printing Corp., 111 Eighth Ave. Zip: 10011. Tel: 255-1930. Pres.: Philip M. Rosenbloom. (DES, PRT)  
Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; Exec. VP Mktg.: Floyd S. Gliner; VP Sales: Ken Rosenblum. (PRT)  
Branch: Los Angeles, Calif.

Soundtek Inc., 50 W. 57 St. Zip: 10019. Tel: 489-0806.  
Tri-Lon Color Lithographers Ltd., 54 W. 21 St. Zip: 10010. Tel: 255-6140. Pres.: Morris Strickler; VP: David Strickler. (PRT)

Video Corp. of America, 231 E. 55 St. Zip: 10022. Tel: 355-1600. (DES)

Branch: Leonia, N.J., S/T Videocassette Dupl'g Corp., Morton D. Wax & Assocs., 1650 Broadway. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax. Local branch: 200 W. 51 St. Zip: 10019. (DES) (SEE ADVERTISEMENT)

### ● RENNELAER (Area Code 518)

Wildwood Entertainment, 223 Broadway. Zip: 12144. Tel: 434-2014. VP: Erich Borden. (DES)

### ● SPRING VALLEY (Area Code 914)

Pro/Creatives Corp., 25 W. Burda Ln. Zip: 10977. Tel: 356-4623. Pres., Sales & Adv. Mgr.: David Rapp. (DES—record only)

### ● UTICA (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Joyce Markowski; Adv. Mgr.: Andrew Cittadino. (DES & PRT—record only)

### ● YONKERS (Area Code 914)

Crackerjack Studio (div. of Crackerjack Ent's. Inc.), 262 Rosedale Rd. Zip: 10710. Tel: 793-2649. Pres. & Art Dir.: Suzanne Newman; Sales Mgr.: Ralph M. Newman. (DES)

## NORTH CAROLINA

### ● CANTON (Area Code 704)

Recording Servs. of Western North Carolina, 10 Penland St. Zip: 28716. Tel: 648-6012. Owner: J. Ted Evans Jr.; Sales Mgr.: Don Barber; Adv. Mgr.: Kay Evans. (DES, PRT)

### ● THOMASVILLE (Area Code 919)

Adtees Corp., PO Box 608, Stanley Ave. Zip: 27360. Tel: 475-0111. Pres.: Tim L. Batten; Sales Mgr.: Glenn Brown; Adv. Mgr.: Bob Livengood. (DES & PRT—customized tee-shirts only)

## OHIO

### ● CINCINNATI (Area Code 513)

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. (DES)

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea; Adv. Mgr.: Marilyn Aker. (PRT)

Alex Gellen Design, 405 Executive Bldg. Zip: 45202. Tel: 651-1308. Pres.: Alex Gellen. (DES)

Jewel Rec'g Co., 1594 Kinney Ave. Zip: 45231. Tel: 522-9336. Pres.: Charles York; Sales Mgr.: Linda York; Adv. Mgr.: Harry Urschel. (DES—record only)

Rite Rec. Prod'n Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt; Sales Mgr.: Dan Burton. (DES, PRT)

### ● CLEVELAND METROPOLITAN AREA (Area Code 216)

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300, Willoughby 44094. Tel: 951-0910. Pres.: Alan M. Peabody. (DES)

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie. (DES, PRT)

### ● COLUMBUS (Area Code 614)

Graphics of Columbus Inc., 5211 N. High St. Zip: 43214. Tel: 846-6126. (PRT)

Hillside Recs., 948 Studer Ave. Zip: 43206. Tel: 252-7116. Owner & Pres.: Larry McKenzie. (DES)

Roach Inc., PO Box 16548, 2255 Westbelt Dr. Zip: 43216. Tel: 876-9951. WATS (800) 848-7970. Pres.: John H. Baird; VP Sales: Stuart Levine; Adv. Mgr.: Mary Ann MacLeod. (DES & PRT)—customized tee-shirts only  
Branch: Sun Valley (Los Angeles Metropolitan Area), Calif.

### ● NEWARK (Area Code 614)

Utopia Ultra-Sound, 38-40 S. First St. Zip: 43055. Tel: 345-9426. Pres.: Robert H. Kirk Jr. (DES)

### ● YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio, 5947 Stillson Pl. Zip: 44512. Tel: 758-5463. (DES)

## OKLAHOMA

### ● TULSA (Area Code 918)

I T T Studios (International Teaching Tapes), 4235 S. Memorial Dr. Zip: 74145. Tel: 663-7700. Pres.: Meridith R. Gray; Sales Mgr.: Sonny Gray. (DES, PRT)



**OREGON**

● **EUGENE (Area Code 503)**

Ad Creations & Consultants Inc., 696 Country Club Rd. Zip: 97401. Tel: 686-9669 (DES)

**PENNSYLVANIA**

● **ALLENTOWN (Area Code 215)**

Allentown Rec. Co. Inc. (sub. of Electrosound Group Inc.), 1002-10 Walnut St. Zip: 18102. Tel: 433-7405. Pres.: Sanford L. Wartell (PRT—record only)  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Electrosound Group Inc.; New York, N.Y.; Electrosound Group Inc.

● **CARLISLE (Area Code 717)**

Gail Sharon Gordens, HUB 783, Dickinson College. Zip: 17013 (DES)

● **MECHANICSBURG (Area Code 717)**

H R C Printing, 5252 E. Trindle Rd. Zip: 17055. Tel: 766-0943. Gen. Mgr.: Donald E. Baldwin. (DES, PRT) (SEE ADVERTISEMENT)

● **PHILADELPHIA (Area Code 215)**

Community Press, 6047-4th Woodland Ave. Zip: 19142. Tel: 729-4655. (DES & PRT—record only)  
Benjamin Johnson Jr. Ent's., 5025 Penridge St. Zip: 19143. Tel: 474-6613. Pres.: Benjamin Johnson Jr.; Sales Mgr.: Richard Simone. (DES—record only)  
Kalstein Graphics, 6128 York Rd. Zip: 19141. Tel: 549-5085 (DES)

● **PITTSBURGH (Area Code 412)**

Matthews Int'l Corp., 1910 Cochran Rd., Manor Oak Two. Zip: 15220. Tel: 344-9433. (PRT—film masters, symbol consultation & testing) (SEE ADVERTISEMENT)

● **SCRANTON (Area Code 717)**

Keystone Printed Specialties Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales & Adv. Mgr.: Martin C. Fischer. (DES, PRT) (SEE ADVERTISEMENT)

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd., Hermitage 16146. Tel: 347-4726. Pres.: John T. Krzancic; Sales Mgr.: Martha Krzancic; Adv. Mgr.: Ruth Toth. (DES, PRT)

**PUERTO RICO**

● **PUERTO NUEVO (Area Code 809)**

Linear Prods. of Puerto Rico, Old Long Bldg., Matadera Rd. Zip: 00936. Tel: (809) 783-4986. (DES, PRT—tape only)  
Home office: New York, N.Y.; Linear Prods. Inc.

**RHODE ISLAND**

● **WARWICK (Area Code 401)**

Great Graphics! PO Box 3, Zip: 02887; 151 Keeley Ave. Zip: 02886. Tel: 738-6914. Owner & Pres.: Bill Montella Jr. (DES, PRT)

**TENNESSEE**

● **FAYETTEVILLE (Area Code 615)**

Kim-Pat Ent's., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323/5661. Owner: Bill Trigg; Sales Mgr.: Rita Armstrong. (DES)

● **MEMPHIS (Area Code 901)**

T-Shirts Int'l, 239 S. Cooper St. Zip: 38104. Tel: 522-8383. (DES, PRT)

● **NASHVILLE AREA (Area Code 615)**

American Sound Recs., 62 Music Square W. Zip: 37203. Tel: 256-1693. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Chris Ostermeyer. Adv. Mgr.: Connie L. Wright. (DES & PRT)  
Chumley Prod'ns, PO Box 7195, 2802 Foster Ave. Zip: 37211. Tel: 833-6184. Pres.: P.E. Chumley. (PRT—record only)  
Color Graphics Inc., 305 Church St., Goodlettsville 37072. Tel: 859-4001. (PRT)  
Creative Concepts, Faron Young Exec. Bldg., 1300 Division St., Suite 106. Zip: 37203. Tel: 259-3790. Partners: Jim Kent, Vernell Hackett. (DES, PRT)  
Custom Tape Dupl'rs Inc., 141 Hill Ave. Zip: 37210. Tel: 256-1728. Pres.: L.C. Tant; Sales Mgr.: Mike Tant. (DES, PRT—tape only)  
International Rec. Dist'g Assocs. (IRDA), 260 W. Main St., Suite 107, Hendersonville 37075. Tel: 824-9100. Pres.: Hank Levine; Sales Mgr.: Mike Shepherd; Adv. Mgr.: Susie Johnson. (DES)  
M F P Inc., 453 Chestnut St. Zip: 37203. Tel: 256-6161 (PRT—record only)

Nashville Album Prod'ns Inc., 617 Seventh Ave. S. Zip: 37203. Tel: 256-0121. Pres.: Steve Botts. (DES, PRT)  
Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885/3271. (DES, PRT)  
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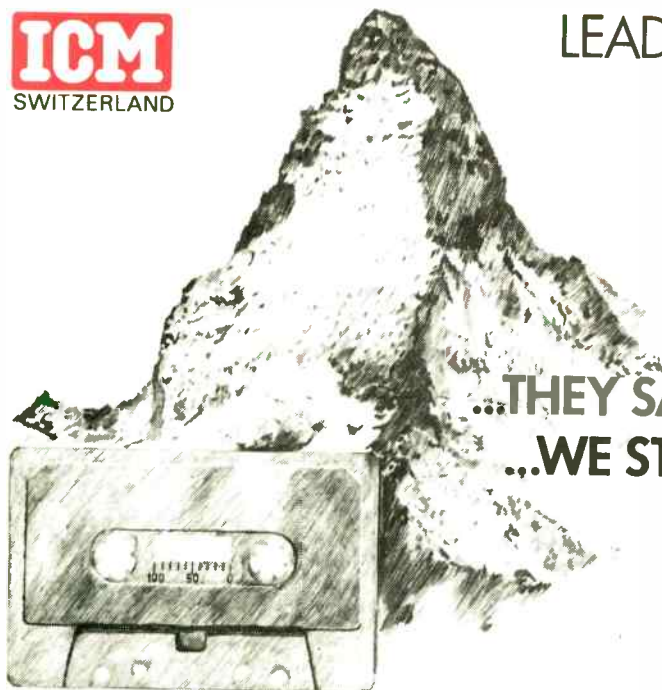
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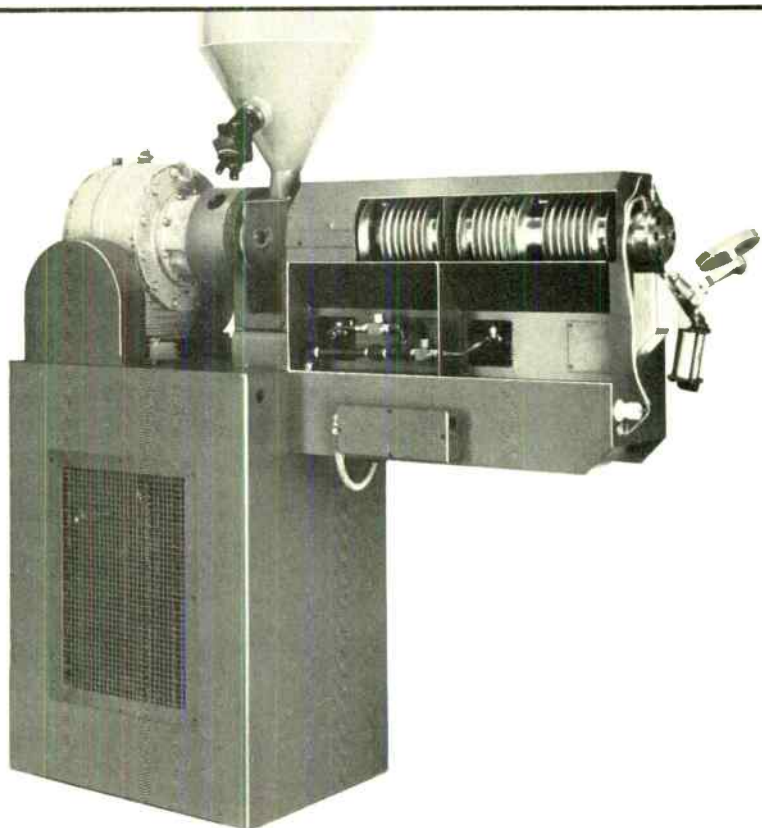
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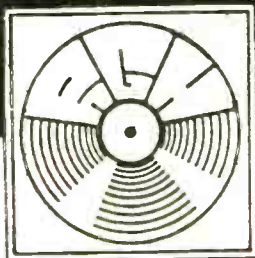
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Record Dists. of America, 780 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Etiseo Valdes; Gen. Mgr.: Angel Tamargo.

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Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
The Diskwerks, 1244 Remington Rd., Schaumburg 60195. Tel: 885-1330. Mgr.: Gary Hedden.  
Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. & Sales Mgr.: George Peck. (Pressing only)  
Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117.  
Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. VP & Gen. Mgr.: Dan Tynus. (Pressing only)  
Trackdown Record Dist. & Record Promo Co., 542 S. Dearborn, Suite 1102. Zip: 60605. Tel: 939-9066. Nat'l Dir. & Bd. Chm.: Hank Williams; Pres.: T.J. Wocker; Adv. Mgr.: J.V. Seldon.

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Sales offices: Century City (Los Angeles Metropolitan  
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4214. Pres.: Martin Kasen; VP: Donald Kasen; Sales  
Mgr.: James Monaghan; Sales Admin'r: Adele  
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Tel: 344-4214. (Pressing only)  
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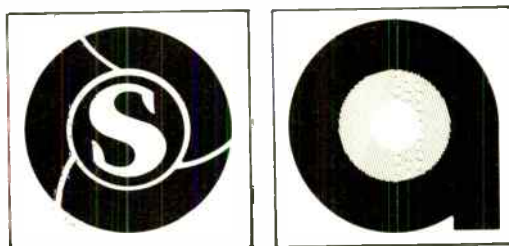
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Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif., ElectroSound Group Inc., New York, N.Y., ElectroSound Group Inc.

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Columbia Rec. Prod'ns, 49 E. 52 St. Zip 10022. Tel 975-4881. Div. VP Tom Van Gessel; East Coast Reg'l Sales Mgr. Donald Olesen. (Sales office only). (Pressing only)  
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Disc Communications Ltd., 743 Fifth Ave. Zip 10022. Tel 371-0390. Pres.: Jerome Boxer; Art Dir. Susan Murphy.

E R H Sales Corp., 221 W. 57 St. Zip. 10019. Tel 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Gen. Mgr. Michael Halpern; Sales Mgr.: Robert Shavelson. (SEE ADVERTISEMENT)

ElectroSound Group Inc., 1290 Ave. of the Americas. Zip. 10019. Tel 581-5641. Pres.: Richard H. Burkett; Sales Mgr.: Ron Roberto. (Sales office only)  
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Plants: Sun Valley (Los Angeles Metropolitan Area), Calif., Monarch Rec. Mfg. Co.; Holbrook, N.Y.; Goldisc Rec'gs Inc.; Allentown, Pa.; Allentown Rec. Co. Inc.; Europadisk Plating Co., 333 W. 52 St. Zip 10019. Tel 765-5571. (Plating & processing only)

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 Hodge Rec. Mfg. Co., 13141-24 S. Howard St. Zip: 19147. Tel: 334-5662. (Pressing only)  
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Art Benson Promos., 1560 N. La Brea, Suite M, Hollywood 90028. Pres.: Arthur H. Benson; Sales Mgr.: Howard Wormser.

Fred Benson Promo., PO Box 869, Hollywood 90028. Tel: 463-9311. Pres.: Fred Benson.

Bly/Hakim Org., 12457 Ventura Blvd., Studio City 91604. Tel: 760-0280. Contacts: Stan Bly, Jack Hakim.

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 Servs., Topper Schroeder.

Tony Richland Promo., 1680 N. Vine St., Hollywood  
 90028. Tel 467-2151. Pres. Tony Richland, VP Tom  
 Richland; Sales Mgr. Jo-Jo Richland, Adv. Mgr. Lizzie  
 Richland

Roach Inc., 8430 Tujunga Ave., Sun Valley 91352. Tel  
 767-8300. (Customized tee-shirts & hats only)  
 Home office: Columbus, Ohio.

Jon Roseman Prod'ns, 6218 W. Sixth St. Zip: 90048. Tel  
 934-4577.

Pete Senoff Ent's., 320 Wilshire Blvd., Suite 308, Santa  
 Monica 90401. Tel 395-8494. Pres. Pete Senoff.

Solters & Roskin Inc., 9255 Sunset Blvd. Zip 90069. Tel  
 275-5303.  
 Home office: New York, N.Y.

Steinberg Lipsman & Assocs., 8961 Sunset Blvd. Zip  
 90069. Tel 278-3838.

Surf City Recs., PO Box 14, Hollywood 90028. Tel 851-  
 3161. Pres. Gary M. Theroux, Admin. Ass't. Russell  
 Bidwell; Sales Mgr. Mark Charger, Adv. Mgr. Peter  
 Roberts

Tar Prod'ns Inc., 12029 Ventura Blvd., Studio City 91604.  
 Tel 985-3560. Nat'l Consultant Tom Ray.

Nick Therry Rec. Promo., 3008 Belden Dr. Zip 90068. Tel  
 469-2719. Pres. Nick Therry.

Whittemore Corp., 21608 Arcos Dr., Woodland Hills  
 91364. Tel 657-2327. Pres. Don Whittemore

Norman Winter/Assocs. Publicity, 6255 Sunset Blvd., Suite  
 714, Hollywood 90028. Tel: 462-7453. Pres. Norman  
 Winter.

● **SAN FRANCISCO & BAY AREA  
 (Area Code 415)**

Augie Blume & Assocs., PO Box 190, San Anselmo 94960.  
 Tel: 457-0215. Pres. August G. Blume; VP. Nancy D.  
 Blume; Mktg. Mgr. Carol Lee Keller, Northern Calif.  
 Promo. Mgr. John Tobin; LP Promo. Ron Middag.

Fred Foxx Music Co., 406 Kehoe Ave., Half Moon Bay  
 94019. Tel: 726-3725. Gen. Mgr. F.H. Nesbitt Jr.  
 Sales Mgr. V.A. Nesbitt.

Cathy Furniss & Assocs., 680 Beach St., Suite 445. Zip  
 94109. Tel 885-2807. Pres. Cathy Furniss, Sales  
 Mgr. Ruth Maas; Adv. Mgr. Michel Lipman.

Ice Promo, 544 Central Ave., Suite 302, Alameda 94501.  
 Tel 522-8131. Pres. Craig Walker.

Sonic Arts Corp., 665 Harrison St. Zip 94107. Tel 781-  
 6307. Pres. Leo de Gar Kulkka, Gen. Mgr. Herbert P.  
 Haas, Sales Mgr. Joseph Speck

Sylvia White, 2383 Union St., No. 4. Zip 94123. Tel 567-  
 6935.

● **STANTON (Area Code 714)**  
 Photo-Lith Int'l, 11816 Western Ave. Zip 90680. Tel 893-  
 5037. (Customized tee-shirts only)

● **COLORADO**

● **BOULDER (Area Code 303)**  
 Video/Audio Artistry Corp. (Vidaac Ltd.), PO Box 4571,  
 125B Bear Mountain Court. Zip 80302. Tel 499-  
 2001

● **CONNECTICUT**

● **GEORGETOWN (Area Code 203)**  
 Broadway Baby Rec. Covers, PO Box 496. Zip 06829. Tel  
 544-8288.

● **GREENWICH (Area Code 203)**  
 Hallahan Communications (Halcom), 35 Greenwich Hills Dr.  
 Zip 06830. Pres. Gene Hallahan.

● **MONROE (Area Code 203)**  
 Wildwood Entertainment, 114 W. Maiden Ln. Zip 06468

Tel 261-2979. Pres. Vincent E. Meyer Jr.  
 Branch: Rensselaer, N.Y.

● **WILTON (Area Code 203)**  
 Paradise Inc., PO Box X. Zip 06897. Tel 762-5188. Pres.  
 L. von Kleydorff, Mgr. Patricia Rowell

**DELAWARE**

● **BEAR (Area Code 52)**  
 Factors Etc. Inc., Geissler Park. Zip 19701. Tel 834-1625.  
 WATS (800) 441-7650. Pres. H. Lee Geissler, Sales  
 Mgr. Laurence H. Seeney. (Customized tee-shirts)

**DISTRICT OF COLUMBIA**

● **WASHINGTON (Area Code 202)**  
 Carwar Rec. Promo. Inc. (sub. of Carwar Co. Corp.), 1527 14  
 St. NW. Zip 20005. Tel: 332-1790. Pres.  
 C.A. Warren; VP. Charles H. Montague; Dir. & Gen  
 Mgr. Angie Bell.

**FLORIDA**

● **GULF BREEZE (Area Code 904)**  
 Prewitt Rose & Assocs. Box 652. Zip 32561. Tel 932-  
 6893. Promo Dir. Terry Rose

● **MIAMI METROPOLITAN AREA  
 (Area Code 305)**

Stu Chernoff Artist & Rec. Promo, 14920 NE 10 Ave., North  
 Miami 33161. Tel 949-6010. Pres. Stu Chernoff  
 Florida Independent Promos., 8228 NW 56 St. Zip 33166.  
 Tel 592-6085. Pres. Joseph Stanzone

Eddie Lambert, 985 NE 149 St., North Miami 33161. Tel  
 947-8140.

**GEORGIA**

● **ATLANTA (Area Code 404)**  
 C D E Promos, PO Box 41551, 3200 Stone Rd., Suite V-8  
 Zip 30331. Tel 344-2039. Pres. Charles Edwards.

Duplex Rec. Dist. & Rec. Promos., PO Box 4003. Zip  
 30303. Tel. 524-9174

Stan Green & Assocs., 34 Peachtree, No. 2410. Zip 30303.  
 Tel 233-1333. Pres. Stan Green

Wade Pepper Promos., 1195 Mount Paran Rd. NW. Zip  
 30327. Tel 233-5167. Pres. Wade G. Pepper.

Pro-Talent Consultants, Bldg. M, Suite 1, 162 Cranfill Rd.,  
 Marietta 30060. Tel 424-1684. Co-ord. J. Richard  
 Eckert, Prod. Mgr. Glen Elliott.

The T-Shirtery Inc., 1200 Menlo Dr. NW. Zip 30318. Tel  
 351-9850. WATS (800) 241-1052. Pres. Jay J. Co-  
 hen, Gen. Sales Mgr. Paul I. Katz. (Customized tee-  
 shirts only)

● **COLUMBUS (Area Code 404)**  
 Capricorn Sales, 4018 Buena Vista Rd. Zip 31907. Tel  
 563-5353. Owner. William Pellegrini. (Customized tee-  
 shirts only)

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA  
 (Area code 312)**

Ad-Vertising Unlimited, PO Box 8135. Zip 60680. Tel  
 787-8220. Pres. R.C. Hillsman, Sales Mgr. Frank  
 Howard Jr.; Adv. Mgr. Howard Pittman

Bedno/Wright Assocs., 233 E. Erie. Zip 60611. Tel. 664-  
 6054. Pres. Howard Bedno, Promo. Cy Gold, Adv.  
 Mgr. Peter Wright

Corinne Carpenter Communications, 2840 N. Lake View  
 Zip 60614. Tel 248-1478. Pres. Corinne Carpenter

M. M. Cole Publ'g Co., Playboy Bldg., Suite 1602, 919 N.  
 Michigan Ave. Zip 60611. Tel 527-2160. Pres.  
 Shephard Stern, Sales Mgr. J.C. Cole, Adv. Mgr. Mike  
 Louis Stern

Paul Gallis, 1801 Cree Lane, Mount Prospect 60056. Tel  
 827-6414

Tony Gideon Promos., PO Box 21413, 822 W. 71 St. Zip  
 60621. Tel 873-8774, 643-4117. Pres. Tony Gi-  
 deon

Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip 60630.  
 Tel 545-0861. Pres. Raymond Peck, Gen. & Sales  
 Mgr. George Peck

Musical Prods. Inc., 521 W. 26 St. Zip 60616. Tel 225-  
 9117

National Radiophone, PO Box 235, Highland Park 60035.  
 Tel 432-0116. Pres. David J. Dahl.

Planet Communications (div. of Clay Pigeon Int'l), PO Box  
 20346. Zip 60620. Tel 476-2553. Pres. & Gen.  
 Mgr. Vytautas Beleska, Sales mgr. Rudy Markus; Spe-  
 cial Projects Mgr. D. Jaras

Rainbow Bridge Studios Inc., 117 Rockland Rd., Libertyville  
 60048. Tel 362-4060. Studio Mgr. Ron Schwartz.

Trackdown Record Dist. & Record Promo Co., 542 S. Dear-  
 born, Suite 1102. Zip 60605. Tel: 939-9066. Nat'l  
 Dir. & Bd. Chm. Hank Williams; Pres. T.J. Wocker;  
 Adv. Mgr. J.V. Seldon

Wax & Assocs., 2200 Forestview Rd., Evanston 60201. Tel  
 328-8880. Chief Exec. Joyce Bresnahan

● **COLLINSVILLE (Area Code 618)**  
 Mar-Kay Rec. Co., 1 Scotch Pine Dr. Zip 62234. Tel 344-  
 4443. Exec. Pres. Mary Joyce; VP. Ron Allen; Sales &  
 PR Mgr. Les Darner, Adv. Mgr. Hubert Joyce

**INDIANA**

● **ANDERSON (Area Code 317)**  
 New Day Promos, 1109 Jackson St., No. 201. Zip 46016.  
 Tel 644-0934. Exec. Dir. Michael L. Breese

● **GARY (Area Code 219)**  
 Ron Wheeler Ent's., PO Box 1900, 4788 Connecticut Ave.  
 Zip 46409. Tel 887-0924. Pres. Ronald E. Wheeler.

● **INDIANAPOLIS (Area Code 317)**  
 Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip 46220.  
 Tel 251-3918. Pres. Robert C. Bowers, VP & Sales  
 Mgr. Charles H. Kaufman

**IOWA**

● **CARLISLE (Area Code 515)**  
 Iowa Sound Promos. & Advertising (div. of Kajak Recs.), 155  
 First St. Zip 50047. Tel 989-0876. Gen. Mgr. Harold  
 L. Luick

● **DES MOINES AREA (Area Code 515)**  
 Stenco Graphics, Box 2501, 5311 SW Ninth. Zip 50315.  
 Tel 285-6564. Pres. Art Stenstrom. (Customized tee-  
 shirts only)

● **OTTUMWA (Area Code 515)**  
 Operation Music Ent's., 233 W. Woodland Ave. Zip 52501.  
 Tel 682-8283. Pres. Nada C. Jones

**KANSAS**

● **OVERLAND PARK (Area Code 913)**  
 United States Promo. Group, 9431 Reeder. Zip 66214

**KENTUCKY**

● **LEXINGTON (Area Code 606)**  
 Joe Middleton, 2212 Clays Mill Rd. Zip 40503. Tel 278-  
 4194

**LOUISIANA**

● **NEW ORLEANS (Area Code 504)**  
 Sapphire Rec. Co., 2815 Octavia St. Zip: 70115. Tel 866-  
 3478. Pres. Lou Welsh Jr.

● **SHREVEPORT (Area Code 318)**  
 Stan's Rec. Dist., 728 Texas St. Zip 71102. Tel 222-7182.  
 Pres. Stanley J. Lewis; VP & Sales Mgr. Ronnie Lewis;  
 Adv. Mgr. Marcia Fuller


**MARYLAND**

● **BALTIMORE (Area Code 301)**  
 Charles von Nordeck Promos., 853 University Ave. Zip  
 21210. Tel 235-8028

● **GREENBELT (Area Code 301)**  
 Leo 13 Ltd., see Lion

Lion Prod'ns-Promos. & Leo 13 Ltd., 5829 Cherrywood  
 Terr., Suite 203. Zip 20770. Tel: 345-5587. Owner &  
 Pres. Lester L. Friedman; Sales & Adv. Mgr. Jim Jor-  
 dan

● **HYATTSVILLE (Area Code 301)**  
 The Shirt Xplosion Co. Inc., 5618 Lafayette Pl. Zip 20781.  
 Tel 277-4400. Pres. Sales & Adv. Mgr. Fred Fillah,  
 Opns. Dir. Bob Stolman. (Customized tee-shirts only)



**RICHARD GERSH ASSOCIATES, INC.**  
 Public Relations  
 200 West 57 Street, New York, N. Y. 10019  
 (212) 757-1101



● **KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795.  
Tel: 946-4686.

● **MARLOW HEIGHTS (Area Code 301)**

Promotional Mgmt. Unlimited Inc., 4400 Stamp Rd. Zip: 20031. Tel: 423-6772. Pres.: Clarence Williams.

● **WHEATON (Area Code 301)**

Big Ed's Unlimited, 11141 Georgia Ave., Suite A-1. Zip: 20902. Tel: 949-9500. (Customized tee-shirts only)

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Communications, 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent Giarrusso; Gen. Mgr. & Treas.: Raymond G. Samora; Sales Mgr.: Victor Mancini; Adv. Mgr.: Robin Samora.

Ed Hurvitz Music Promos., 129 Bishop St., Brockton 02402. Tel: 588-6348. Pres. & Adv. Mgr.: Edward M. Hurvitz; Sales Mgr.: Linda Berman.

Charles Martignette Mgmt., PO Box 9295. Zip: 02114. Tel: 734-5400. Pres.: Charles Martignette Jr.; Adv. Mgr.: Dudley Winchester.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.

● **BROCKTON (Area Code 617)**

Park Ave. Prod'ns, 180 Highland St., Suite 25. Zip: 02401.  
Home office: Eastchester, N.Y.

● **LAWRENCE (Area Code 617)**

NE RT (New England Rec. & Tape) (div. of PBN Survey), PO Box 268. Zip: 01842; 641 Haverhill St. Zip: 01841. Tel: (617) 686-4293. Pres.: Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus; Adv. Mgr.: B.J. Kankey.

**MICHIGAN**

● **DETROIT METROPOLITAN AREA (Area Code 313)**

Leo Cheslak, 25315 Lyndon Ave., Redford Township 48239. Tel: 548-3171. Pres.: Leo Cheslak.

Graphic Design Inc., 23800 Amber, Warren 48089. Tel: 758-0480.

Saul Star Promos. Unlimited, 6940 Carriage Hills Dr., Plymouth 48170. Tel: 525-7600. Pres.: Saul Star.  
Kelvyn Ventour Promos. Inc., 14234 Grandmont. Zip: 48227. Tel: 493-0210. Pres.: Kelvyn Ventour.

**MINNESOTA**

● **MINNEAPOLIS (Area Code 612)**

ASI Recs., 711 W. Broadway, Zip: 55411. Tel: 521-7631. Pres.: Dan R. Holmes. Sales Mgr.: Wes Hayne; Adv. Mgr.: Sandra Milani.

Doug Lee Midwest Promo., 4120 Excelsior Blvd. Zip: 55416. Tel: 929-6727. Owner: Doug Lee.  
Edwin Neuger & Assocs., 800 Baker Bldg, Zip: 55402. Tel: 335-6621.

**MISSISSIPPI**

● **COLUMBUS (Area Code 601)**

Startown Recs., Box 151-A, Rt. 3, Hwy. B2 W. Zip: 39701. Tel: 327-9977. Pres.: Allen White; Sales Mgr.: Annie Mae White; Adv. Mgr.: Bobby Little.  
Home office: Mable Recs., Gray Court, S.C.

**MISSOURI**

● **ST. LOUIS (Area Code 314)**

Graffic Traffic Inc., 9677 Page Ave., Zip: 63132. Tel: 427-4460. Pres.: William Moir; Sales Mgr.: Chris Pecosk. (Customized tee-shirts only)

Ken Keene Int'l, PO Box 615. Zip: 63166. Tel: 776-2278, 464-1773. Pres. & Adv. Mgr.: Ken Keene; VP & Sales Mgr.: Gene Miller.  
Int'l branch: England, Seacruise.

**NEVADA**

● **CARSON CITY (Area Code 702)**

Gopher Prods. Corp., PO Box 1812, 2201 Lockheed Way. Zip: 89701. Tel: 882-9333. Pres.: Warren Perkins. (SEE ADVERTISEMENT)

● **LAS VEGAS (Area Code 702)**

50 State Dist'g Co. Inc., 3044 S. Highland. Zip: 89109. Tel: 732-0333.  
Int'l branch: Canada, 7 Province Dist'g.  
Branch: Dallas, Tex.

**NEW JERSEY**

● **CHERRY HILL (Area Code 609)**

Fred DiSipio Assocs., 999 W. Marlton Pike, Suite 201. Zip: 08002. Tel: 795-6111.

● **FARMINGDALE (Area Code 201)**

Charlie Roberts Advertising & Promo Inc., 346 Belmar Blvd. Zip: 07727. Tel: 938-4351. Pres.: Robert Schumann; Sales & Adv. Mgr.: Charlie Roberts.

● **GLENDORA (Area Code 609)**

Record Room, 308 E. Evesham Rd. Zip: 08029. Tel: 939-0034.

● **MONTCLAIR (Area Code 201)**

Linear Sound Rec'g, 211 Glenridge Ave. Zip: 07042. Tel: 744-0686. Pres.: M. Kroll; Sales Mgr.: Brad Clark; Adv. Mgr.: T. Steinmann.

● **MOUNT LAUREL (Area Code 609)**

Rand-El Advertising, 240 Burnam Wood Dr. Zip: 08054. Tel: 667-2738. Pres.: Eric Lipsman.

● **NEW MILFORD (Area Code 201)**

Sol Abrams Assocs. Inc., 331 Webster St. Zip: 07646. Tel: 262-4111. Pres.: Sol Abrams.

**NEW MEXICO**

● **BELEN (Area Code 505)**

Little Richie Johnson Agency, 610 Dalies Ave. Zip: 87002. Tel: 864-7441. Pres.: Little Richie Johnson.

**NEW YORK**

● **BINGHAMTON (Area Code 607)**

American Renaissance Music (ARM) Int'l Consultants, PO Box 1124. Zip: 13902. Tel: 754-5748. Pres.: A.R. Moss.

● **BUFFALO (Area Code 716)**

Marty Angelo's Disco Promos. Inc., 19 Slate Creek Dr., No. 5. Zip: 14227. Tel: 668-3161. Pres.: Marty Angelo; Sales Mgr.: Louis Mersola; Adv. Mgr.: Alpine Randusco.

● **EASTCHESTER (Area Code 914)**

Park Ave. Prod'ns, 72 Tuckahoe Ave. Zip: 10707. Exec. Dir.: Richard Perez Jr.; Assoc. Dir.: David T. Weiss.  
Branch: Brockton, Mass.

● **LARCHMONT (Area Code 914)**

Tea Pot Prod'ns, 1416 Boston Post Rd. Zip: 10538. Tel: B34-2145. Pres.: Kal Fagan.

● **LE ROY (Area Code 716)**

Arlo Recs. Inc./BHR Recs. Inc., 7635 Telephone Rd. Zip: 14482. Tel: 442-9112. Pres.: Kenneth Bearce; Sales Mgr.: Jill Welzel; Adv. Mgr.: James L. Bearce.

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Sol Abrams Assoc. Inc., see listing under New Milford, N.J.  
A. D. Adams Advertising Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A.D. Adams.

Branch: Woodbury, N.Y.

Advanced Ventures Rec. Promo Agency, 200 W. 51 St. Zip: 11114. Zip: 10019. Tel: 765-1864. Pres.: Patrick Jenkins; Sales Mgr.: Rich Aronstein; Adv. Mgr.: Jim Samora.

Atwater Press Litho Corp., 207 W. 25 St. Zip: 10001. Tel: 675-2710.

B B Publicity, 3025 Ocean Ave., Brooklyn 11235. Tel: 646-0352. Pres.: Bob Bank; Sales Mgr.: Sheryl Krackow.

James Bell Graphic Design Inc., 114 E. 28 St. Zip: 10016. Tel: 683-3280. Pres.: James Bell; VP: S. Campbell; Sales Mgr.: Jane Sapiro.

J. Bingo Prod'ns Inc., 1456 Ohm Ave., Bronx 10465. Tel: 829-9117. Pres.: Joe Bingo.

Paul Brown, 507 Fifth Ave., Suite 100B. Zip: 10017. Tel: 687-3072.

Budd Prod'ns, 157 W. 57 St. Zip: 10019. Tel: 247-4896. Pres.: Budd Hellawell.

Lee Canaan Assocs. Ltd., 205 E. 42 St., Penthouse. Zip: 10017. Tel: 682-4155. Pres.: Lee Canaan; Promo. Dir.: Ruth Schechter

George Clark/USA, 127 E. 59 St. Zip: 10022. Tel: 421-1950. Pres.: George Clark.

Copy-Art Photographers (div. of James J. Kriegsmann Inc.), 165 W. 46 St. Zip: 10036. Tel: 757-0233. Pres. & Adv. Mgr.: James J. Kriegsmann.

Crystal Magic Promos Inc., 130 W. 57 St., Suite 5-D. Zip: 10019. Tel: 247-4390. Pres.: Curtis Gunn; VP, Sales & Adv. Mgr.: Lee Heiman.

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Sales Mgr.: Norman Levin.

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer; Art Dir.: Susan Murphy.

Juggy Gayles Inc., 67-45E 190 Ln., Fresh Meadows 11365. Tel: 454-6593. Pres.: Juggy Gayles.

Richard Gersh Assocs. Inc., 200 W. 57 St. Zip: 10019. Tel: 757-1101. (SEE ADVERTISEMENT)

Glenn Prod'ns & Promos., 157 W. 57 St. Zip: 10019. Tel: 265-6585. Pres.: Ben Arrigo.

Ren Grevatt Assocs. Ltd., 200 W. 57 St., Suite 907. Zip: 10019. Tel: 582-0252. Pres.: Ren Grevatt.

Bernie Ilson Inc., 65 W. 55 St. Zip: 10019. Tel: 245-7950.

Image Creators Inc., 310 E. 65 St. Zip: 10021. Tel: 535-0257. Contact: Leonard Brauner.

Steven Leeds Promos., 130 W. 57 St., Suite 12B. Zip: 10019. Tel: 765-8553.

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Neil Diamond, RSO Records, SATURDAY NIGHT FEVER (Robert Stigwood), Andy Gibb Tour (RSO), Paramount Pictures: HEAVEN CAN WAIT, GREASE, FOUL PLAY, DAYS OF HEAVEN, DEATH ON THE NILE, Paramount TV: HAPPY DAYS, BAD NEWS BEARS, Barbra Streisand, Marvin Hamlisch, A STAR IS BORN (soundtrack), THE SPY WHO LOVED ME (soundtrack), Carole Bayer Sager, Chick Corea, Millie Jackson, Joe Simon, Fatback Band, Famous Music Publishing, CBS International Music Group, Screen Gems-Colgems-EMI, RCA Records, Midsong International, Columbia Records, London Records, MCA Records, Chappell Music.

Levinson Assocs. Inc., 10 W. 66 St., Suite 126. Zip: 10023. Tel: 595-3336.

**Home office: Los Angeles, Calif.**

Peter Levinson Communications, 505 Park Ave. Zip: 10022. Tel: 935-1036.

M K Dence Promos., 1500 Broadway. Zip: 10036. Tel: 398-0511. Contacts: Tom Cossie, Cathy Jacobson.

**Branch: Beverly Hills (Los Angeles Metropolitan Area), Calif.**

Mahoney/Wasserman & Assocs. Inc., 510 Madison Ave. Zip: 10022. Tel: 751-2060. Exec. VP: Larry Eisenberg.

**Home office: Los Angeles, Calif.**

Morninglight Prod'ns, 145 E. 52 St., Rm. 403. Zip: 10022. Tel: 751-2031, 675-8800. Pres. & Art Dir.: Spencer Date.

Music Resources Int'l Corp., 161 W. 54 St., Suite 601. Zip: 10019. Tel: 265-8420. Pres.: Andy Hussakowsky; Exec. VP & Sales Mgr.: Steve Brodie.

Nostalgia Lane Inc., 211 W. 56 St., Suite 33J. Zip: 10019. Tel: 583-5390. Owners: Lee Helfern, Nine Mettikov; Customer Relations Supervisor: Yvonne Simpkins; Sales Mgr.: Paul Kehan.

Okun Sez. Promo. Consultants, 157 W. 47 St. Zip: 10036. Tel: 245-6090. Pres.: Henry Okun; Sales Mgr.: Cary Silkin; Adv. Mgr.: Phil Leon.

Myrna Post Assocs., 9 E. 53 St. Zip: 10022. Tel: 935-7122.

Programming Aids For Progressive Radio, 80-24 257 St., Floral Park 11004. Tel: 347-1208. Pres.: Jay Rosen.

**Adv. Mgr.: Jim Cohn.**

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel: 586-3770. Pres.: Lew Morris; Sales Mgr.: Jerry Present; Adv. Mgr.: Ron Perisi.

R S V P Advertising Inc., 969 Third Ave. Zip: 10021. Tel: 535-9020. Pres.: Leonerd R. Brauner; Adv. Mgr.: Lisa Brauner.

Rockbill Inc., 130 W. 57 St. Zip: 10019. Tel: 977-9680. Pres.: Jay I. Coleman; Mktg. Dir.: Lloyd Alan Silverman.

Richard H. Roffman Assocs., 697 West End Ave. Zip: 10025. Tel: 749-3647. Bd. Chm.: Richard Roffman;

**Sales Mgr.: Malvina Cohn; Adv. Mgr.: John Bowman.**

Jasper Samuel Advertising & Recs., 97-28 57 Ave., Forest Hills 11368. Tel: 271-2418. Pres.: Jasper Samuel; Sales Mgr.: David Samuel; Adv. Mgr.: Joseph Samuel.

Howard Sherman Public Relations, 682 Broadway. Zip: 10012. Tel: 777-4711. Pres.: Howard Sherman.

Billy Smith Public Relations, PO Box 130. Zip: 10024. Tel: 787-8111. Pres.: Billy Smith.

Solters & Roskin Inc., 62 W. 45 St. Zip: 10036. Tel: 840-3500. **Branch: Los Angeles, Calif.**

Fred Stuart Assocs., 45 E. 66 St. Zip: 10021. Tel: 988-4619. Pres.: Fredric R. Stuart; VP: Nancy Sanderson.

Morton D. Wax & Assocs., 1650 Broadway. Zip: 10119. Tel: 247-2159. Pres.: Morton D. Wax. **Local branch: 200 W. 51 St. Zip: 10019. (SEE ADVERTISEMENT)**

● **RENSSELAER (Area Code 518)**

Wildwood Entertainment, 223 Broadway. Zip: 12144. Tel: 434-2014. VP: Erich Borden.

● **SPRING VALLEY (Area Code 914)**

Pro/Creatives Corp., 25 W. Burda Ln. Zip: 10977. Tel: 356-4623. Pres., Sales & Adv. Mgr.: David Rapp.

● **UTICA (Area Code 315)**

Oneida Video-Audio Tape Cassette Corp., 760 Blendina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Joyce Markowski; Adv. Mgr.: Andrew Cittadino.

● **WOODBURY (Area Code 516)**

A. D. Adams Advertising Inc., Chemical Bank Bldg., 8243 Jericho Tnkp. Zip: 11797. Tel: 692-5044. VP & Gen. Mgr.: George Kovacs. **Home office: New York, N.Y.**

**NORTH CAROLINA**

● **THOMASVILLE (Area Code 919)**

AdTees, PO Box 608, Stanley Ave., Zip: 27360. Tel: 475-0111. Pres.: Tim Batten; Sales Mgr.: Glenn Brown; Adv. Mgr.: Bob Livengood. (Customized tee-shirts only)

● **WILMINGTON (Area Code 919)**

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**OHIO**

● **CINCINNATI (Area Code 513)**

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. Gen. & Sales Mgr.: Shad O'Shea; Adv. Mgr.: Merilyn Aker.

Jewel Rec'g Co., 1594 Kinney Ave. Zip: 45231. Tel: 522-9336. Pres.: Charles York; Sales Mgr.: Linda York; Adv. Mgr.: Harry Urschel.

Roosevelt Lee Int'l, 3966 Standish Ave. Zip: 45213. Tel: 793-8191. Pres.: Roosevelt Lee; Sales Mgr.: Robert William; Adv. Mgr.: Ronald Lee.

Q C A Custom Pressing, 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; VP & Gen. Mgr.: Frank E. Ruhl; Sales Mgr.: Keith Myers; Adv. Mgr.: D. Kalmus.

Record Promo. Serv., 1730 Losantiville Rd. Zip: 45237. Tel: 531-4317. Pres. & Sales Mgr.: Edward Saphier.

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt; Sales Mgr.: Dan Burton.

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300, Willoughby 44094. Tel: 951-0910. Pres. Alan M. Peabody.

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. Thomas R. Boddie; Sales Mgr. Dennis R. Boddie.

Bold Soul & GPI Jazz Prod'ns, 1605 Euclid Ave. Zip: 44115. Tel: 241-8288, 283-4582. Pres. Sam Baylor; Sales Mgr. William Merritt; Adv. Mgr. Anthony Luke.

Solid Soul Prod'ns & Promo. Consultants, 3282 E 119 St. Zip: 44120. Pres. Fred Fluellen; Sales Mgr. William Merritt; Adv. Mgr. & Exec. VP Tony Luke.

Perry Stevens, 29839 Cedar Rd., Mayfield Heights 44124. Tel: 461-3845. Pres.: Perry Stevens.

● **COLUMBUS (Area Code 614)**

Hillside Recs., 948 Studer Ave. Zip: 43206. Tel: 252-7116. Owner & Pres. Larry McKenzie.

Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy. Zip: 43229. Tel: 846-4494.

Roach Inc., PO Box 16548, 2255 Westbelt Dr. Zip: 43216. Tel: 876-9951. WATS (800) 848-7970 (except Ohio).

Pres. John Baird. (Customized tee-shirts only)

**Branch: Sun Valley (Los Angeles Metropolitan Area), Calif.**

Dave Segel Promos of Ohio, 1304 Cranwood Square S. Zip: 43229. Tel: 885-2789. Owner Dave Segel.

**OREGON**

● **EUGENE (Area Code 503)**

Ad Creations & Consultants Inc., 2100 W Broadway Zip: 97402. Tel: 686-9669

**PENNSYLVANIA**

● **PHILADELPHIA (Area Code 215)**

Dick Colanz, 1302 Sigel St. Zip: 19148. Tel: 334-7133.

Benjamin Johnson Jr. Ents., 5025 Pentridge St. Zip: 19143. Tel: 474-6613. Pres. Benjamin Johnson Jr.; Sales Mgr. Richard Simone.

London Debut Ents., 2201 Benjamin Franklin Pkwy., Suite 814. Zip: 19130. Tel: 567-0112.

● **PITTSBURGH (Area Code 412)**

Star Title Strip Co. Inc., 842 Western Ave. Zip: 15233. Tel: 231-4314. Pres. & Adv. Mgr. Norman W. Morgan; Sales Mgr. William P. Miller. (SEE ADVERTISEMENT)

● **SCRANTON (Area Code 717)**

White Rock Recs. Inc., 401 Wintermante Ave. Zip: 18505. Tel: 343-6718. Pres. Phil Ladd.

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd., Hermitage 16146. Tel: 347-4726. Pres. John T. Krzancic; Sales Mgr. Martha Krzancic; Adv. Mgr. Ruth Toth.

**SOUTH CAROLINA**

● **COLUMBIA (Area Code 803)**

Chardell Ent. Prom. Mktg., PO Box 1523. Zip: 29202. Tel: 254-5488. Pres. Charles Adell; Sales Mgr. Wanza Adell; Adv. Mgr. Charles Adell Jr.

● **GRAY COURT (Area Code 805)**

Mable Recs., Rt. 1, Box 80-A-1. Zip: 29645. Tel: 575-2541. Pres. M.D. Ralph; Sales Mgr. Allen White; Adv. Mgr. Annie Mae White.

**Branch: Startown Recs., Columbus, Miss.**

**TENNESSEE**

● **MEMPHIS (Area Code 901)**

H-O-W-E Country Prod'ns Inc., PO Box 38852. Zip: 38138. Pres.: Bucky Wooten; Sales Mgr. Jason Wooten.

Southern Rec. Promo., 3387 Poplar Ave., Suite 325. Zip: 38111. Tel: 458-1421. Pres.: Tim Riley; Mdsq. Janet Brotherton; Album Oriented Rock. Lee McLemore; Top 40. Lyn Jackson.

T-Shirts Int'l, 239 S. Cooper St. Zip: 38104. Tel: 522-8383. (Customized tee-shirts only)

● **NASHVILLE AREA (Area Code 615)**

American Promos. & Cross Country Prod'ns, 3422 Hopkins St. Zip: 37215. Tel: 244-7827. Gen. & Sales Mgr.: Bobby Fischer; Adv. Mgr.: L. Fischer.

American Sound Recs., 62 Music Square W. Zip: 37203. Tel: 256-1693. Pres.: Cliff Ayers Ostermeyer; Sales Mgr. Chris Ostermeyer; Adv. Mgr. Connie L. Wright.

Chuck Chellman Co. Inc., 1201 16 Ave. S. Zip: 37212. Tel: 320-7287.

Creative Concepts (div. of Specialized Office Servs.), 1300 Division St., Suite 106. Zip: 37203. Tel: 259-3790.

Partners. Jim Kent, Vernell Hackett.

Deltron Prod'n & Promo Co., United Artists Tower, Suite 309. 50 Music Square W. Zip: 37203. Tel: 327-3464.

Pres. Roger Ricker; Sales Mgr. Dennis Kehoe; Adv. Mgr. Bill Kehoe.

Disc-Play Promos, PO Box 60443. Zip: 37206. Tel: 226-2991. Pres.: Mike L. Hastings.

Bobby Fisher Ents., PO Box 23333. Zip: 37202. Tel: 244-7827. Pres. Bobby Fisher.

John Fisher Assocs. Inc., 1300 Division St. Zip: 37203. Tel: 259-3692. Owner: John Fisher; VP: Hayseed Wingham.

Horseshoe Dist. & Promos, 420 Welshwood Dr., Suite 14. Zip: 37211. Tel: 331-1125. Pres.: R.L. Brown; Sales Mgr. Webb Foley.

Don Houser, 907 Main. Zip: 37206. Tel: 226-0724.

I R D A (Int'l Rec. Dist'g Assocs.), City Square, Suite 107, 260 W. Main St., Hendersonville 37075. Tel: 824-9100. Pres.: Hank Levine; Exec. VP & Sales Mgr.: Mike Sheperd; Adv. Mgr.: Susie Johnson; Promo Dir.: Keith Stewart.

Kathy's Kountry Promos., PO Box 24407. Zip: 37202. Tel: 834-4789. Contact: Kathy Lawson.

**Branch: Slaton, Tex., Rt. 1, Box 123. Zip: 79364. Tel: (806) 828-6676.**

Gene Kennedy Ents., 2125 Eighth Ave. S. Zip: 37204. Tel: 383-6002.

Howard Knight Ents. Inc./Superior Rec. Dist'g Co., SESAC Bldg., 11 Music Circle S. Zip: 37203. Tel: 244-0461.

Pres. Howard A. Knight Jr.

Mull-Ti-Hit Promos, 50 Music Square W., Suite 604. Zip: 37203. Tel: 329-4487. Pres. Frank Mull.

Music City Mktg. Co., 1014 17 Ave. S. Zip: 37212. Tel: 327-4615. Owner: W. Lee Trimble.

Nashville Album Prod'ns Inc., 617 Seventh Ave. S. Zip: 37203. Tel: 256-0121. Pres. Steve Botts; Sec'y-Treas. Robbie McWey.

Nashville Int'l Prod., 20 Music Square W. Zip: 37203. Tel: 256-2885.

Nationwide Sound Dist. S., PO Box 23262. Zip: 37202. Tel: 385-2704. Pres. Joe F. Gibson; Sales Mgr. & Nat'l Promo Dir. Betty Gibson.

Pro Motions Plus Inc., PO Box 120691, 3106 Belmont Blvd. Zip: 37212. Tel: 385-1960. Pres. Jonathan E. Frnce.

Special Delivery Promos., 210 25 Ave. N., The Sound Seventy Suite. Zip: 37203. Tel: 327-1711.

Harrison Tyner Int'l Inc., 38 Music Square E., Suite 115. Zip: 37203. Tel: 244-4224. Owner & Pres. Harrison Tyner; Sales Mgr. Dallas Laird; Adv. Mgr. Gene Levine.

Curtis Wood Rec. Prom., 1010 17 Ave. S. Zip: 37212. Tel: 255-8076. Owner & Pres. Curtis Wood.

World Int'l Group (WIG), 2125 Eighth Ave. S. Zip: 37204. Tel: 383-6540.

World Wide Music Inc., 1300 Division St., Suite 201. Zip: 37203. Tel: 256-7543. Pres. Calvin H. Everhart; Sales Mgr. Debi Ward; Adv. Mgr. Shirley Sans.

**TEXAS**

● **CLEBURNE AREA (Area Code 817)**

P. Svendsen Promos., PO Box 297. Zip: 76031. Tel: 641-7875. Owner Peter Svendsen.

● **DALLAS (Area Code 214)**

Bollman Int'l Recs., PO Box 28553. Zip: 75228. Tel: 328-7770. Owner B.L. Bollman.

50 State Dist'g Co. Inc., 8383 Stemmons Fwy. Zip: 75247. Tel: 263-0742.

**Home office: Las Vegas, Nev.**

Scotty McKay Promos, 3424 Winged Foot. Zip: 75229. Tel: 358-2318. Pres. Scotty McKay.

● **GAINESVILLE (Area Code 817)**

TanDen Prod'ns, PO Box 382. Zip: 76240. Tel: 665-6759. Pres. Bobby Dennis; Sales Mgr. Gregg Ballew; Adv. Mgr. Roger Christian.

● **HOUSTON (Area Code 713)**

Slick Norris Artists & Promos, PO Box 653, Highlands 77562. Tel: 424-4235. Pres.: Slick Norris.

● **SAN BENITO (Area Code 512)**

Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr.: Lionel C. Betancourt; Sales Mgr.: John F. Phillips.

● **WACO (Area Code 817)**

Charles Wallis Inc., 4708 W. Waco Dr. Zip: 76710. Tel: 776-5113.

**UTAH**

● **SALT LAKE CITY (Area Code 801)**

Covenant Rec'g Inc., 1345 Major St. Zip: 84115. Tel: 487-1096. Pres. & Sales Mgr.: V. Lewis Kofford; Adv. Mgr. Jeff Lund.

**VERMONT**

● **SPRINGFIELD (Area Code 802)**

Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr. G.N. Ficara; Sales Mgr.: Patty de Greenia; Adv. Mgr.: Greg Ficara.

**WEST VIRGINIA**

● **BERKELEY SPRINGS (Area Code 304)**

Ruppenthal Ents., PO Box 235. Zip: 25411. Tel: 258-2627. Pres. & Music Dir. Virgil H. Ruppenthal.



## WISCONSIN

### ● MILWAUKEE (Area Code 414)

Holubek Studios Inc., 4712 N. 125 St., Butler 53007 Tel: 781-4800; WATS (800) 558-0566. Pres.: Verne Holubek; Sales Mgr.: R.C. Presendofer; Adv. Mgr.: Michael Dillon. (Iron-on heat transfers & customized tee-shirts only)

## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

## ALABAMA

### ● MUSCLE SHOALS (Area Code 205)

Fame Rec'g Studios Inc., 603 E. Avalon Ave. Zip: 35660. Tel: 381-0801.  
Audio: Cassette, open reel.

### ● OPELIKA (Area Code 205)

Ampex Corp., Magnetic Tape Div., PO Box 190. Zip: 36801. Tel: 745-7643. (Plant only) (PKG)  
Home office: Redwood City (San Francisco & Bay Area), Calif.  
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel, open reel quadruphonic.

## ARIZONA

### ● PHOENIX (Area Code 602)

Audio-Video Rec'rs of Arizona Inc., 3830 N. Seventh St. Zip: 85014. Tel: 277-4723.  
Audio: Cassette, open reel.  
Video: ¼" cassette.

Cre'8 Video Servs. Ltd., PO Box 5136, Zip: 85010; Embassy Square, 805 N. Fourth Ave. Zip: 85003. Tel: 257-1978. (PKG)  
Video: 1" open reel, ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

General Cassette Corp., 1324 N. 22 Ave. Zip: 85009. Tel: 257-1880. Pres.: Bill Johnson; Sales Mgr.: William Wallace. (PKG)  
Audio: 8-tr., cassette, open reel.

Universal Audio Corp., 6540 E. Lafayette Blvd., Scottsdale 85217. Tel: 949-7577. Pres.: John A. Michaelson; Sales Mgr.: James Noonan; Adv. Mgr.: A.K. Gardner.  
Audio: 8-tr., cassette, open reel.

### ● TUCSON (Area Code 602)

Kyric Corp., 2111 E. 20 St. Zip: 85719. Tel: 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian. (PKG)  
Audio: 8-tr., cassette, open reel.

## ARKANSAS

### ● LITTLE ROCK (Area Code 501)

Pinnacle Sound Prod'ns Inc., 1 Warren Dr. Zip: 72209. Tel: 565-2800.  
Audio: Cassette, open reel.

## CALIFORNIA

### ● ANAHEIM (Area Code 714)

Harry McCune Sound Serv. Inc., 1773 W. Lincoln Ave. Zip: 92801. Tel: 533-7650; LA (213) 656-0112. Pres.: Harry McCune Jr.; Mgr.: Herbert Shor. (Sales office only) (PKG)  
Home office: San Francisco, Calif.  
Audio: Cassette, open reel.  
Video: 1" open reel, ¾" cassette, ½" EIAJ open reel.

### ● CAMPBELL (Area Code 408)

Nestape, 503-C Vandell Way. Zip: 95008. Tel: 379-0871. Sales Mgr.: Mike Papp.  
Audio: Cassette, open reel.

### ● CUCAMONGA (Area Code 714)

Phylco Audio, 8111D Foothill Blvd. Zip: 91730. Tel: 982-5996. Owner: Robert Deates.  
Audio: Cassette, open reel.

### ● GARDEN GROVE (Area Code 714)

Tapette Corp., 7221 Garden Grove Blvd., Suite K. Zip: 92641. Tel: 638-7960. Pres.: Jim Neiger II; Sales Mgr.: Patrick Kenny; Customer Servs. Mgr.: Mary Deery.  
Audio: Cassette.  
Video: ¾" cassette, ½" Beta & VHS cassette.

## ● LOS ANGELES METROPOLITAN AREA (Area Code 213)

A G I (Album Graphics Inc.), 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821. VP: Ed Dwyer; Sales Mgr.: Jim Palmer. (Sales office only) (PKG)

A S R Rec'g Servs. Inc., 8960 Eton Ave., Canoga Park 91304. Tel: 341-1124. VP Sales: Howard Shapiro; Gen. Mgr.: Robert Goldman. (PKG)  
Home office: Fairfield, N.J.  
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel, open reel quadruphonic. (SEE ADVERTISEMENT)

A T & T (Able Turntable & Tape) Rec'g Inc., 725 N. Highland Ave., Hollywood 90038. Tel: 933-5701. (PKG)  
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel, open reel quadruphonic.

Abbey Tape Dupl'rs, 5358 Cartwright Ave., North Hollywood 91601. Tel: 985-3136. Gen. Mgr.: Norman C. Cooke. (PKG)  
Audio: Cassette, open reel.

Able Turntable & Tape, see AT&T.  
Album Graphics Inc., see AGI.

American Sound Corp., 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Gen. Mgr.: Michael S. Emerson; Reg'l Sales Mgr.: Richard Hutchinson. (PKG)  
Home office: Warren (Detroit Metropolitan Area), Mich.  
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel, open reel quadruphonic.

American Video Prod'ns, 4265 Marina City Dr., Marina del Rey 90291. Tel: 823-1228. Pres.: Michael Huemmer; Sales Mgr.: Joseph Camacho; Adv. Mgr.: Joseph Gerbino.  
Video: ¾" cassette.

Ampex Corp., Magnetic Tape Div., 500 Rodier Dr., Glendale 91201. Tel: 240-5000. (Sales office only) (PKG)  
Home office: Redwood City (San Francisco & Bay Area), Calif.

Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel, open reel quadruphonic.

Audio Encounter, 9614 Cozycroft Ave., Unit H, Chatsworth 91311. Tel: 998-7455. Pres.: Elinore Freeland.  
Audio: Open reel.

Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan. (PKG)  
Branch: Park Ridge, N.J.  
Audio: 8-tr., cassette.

Capitol Recs. Inc., 6920 Sunset Blvd., Hollywood 90028. Tel: 461-9141. Nat'l Plant Mgr.: Curt Kendall.  
Branch: Council Bluffs, Iowa, Liberty/UA Tape Dupl'g. (SEE ADVERTISEMENT)

Certron Corp., 8920 Wilshire Blvd., Beverly Hills 90211. Tel: 659-5950. Dupl'g Div. Sales Mgr.: Lester P. Edwards.

Columbia Rec. Prod'ns, 1801 Century Park West, Century City 90067. Tel: 556-4820. West Coast Reg'l Sales Mgr.: Mike Coolidge. (Sales office only)

Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.

Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel.  
Custom Dupl'n Inc., 6330-36 Arizona Circle. Zip: 90045. Tel: 670-5575, 776-4810. Pres.: Leonard Gross; Sales Mgr.: Frank Rohloff; Prod'n: Jeri Gonzales. (PKG)

Audio: 8-tr., cassette  
Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; VP: James Takeda. (PKG)

Audio: 8-tr.  
D A K Inds. Inc., 10845 Vanowen St., North Hollywood 91605. Tel: 984-1559; WATS (800) 423-2636. Pres.: Drew Alan Kaplan. (PKG)

Audio: Cassette.  
E M C Corp., 6855 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. (Sales office only) (PKG)  
Home office: St. Paul (Minneapolis-St. Paul Area), Minn.

Audio: Cassette, open reel.  
H I Ents. Inc., 9537 Telstar Ave., Suite 121, El Monte 91731. Tel: 444-9224. (PKG)

Audio: Cassette, open reel.  
J & I Cassette, 23947 Ventura Blvd., Calabasas 91302. Tel: 992-6200. Pres.: John F. Brennan; Sales & Adv. Mgr.: Ivy Brennan. (PKG)

Audio: 8-tr., cassette  
Ray Jacobs Audio Inc., 2739 Signal Pkwy., Long Beach 90806. Tel: 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro; Adv. Mgr.: Robert Ellsworth. (PKG)

Audio: Cassette.  
M L Tape Dupl'g, 16834 Superior St., Sepulveda 91343. Tel: 988-2737. Owner & Pres.: Bill Ball. (PKG)

Audio: 8-tr., cassette.  
Magtec Corp., 8125 Lankershim Blvd., North Hollywood 91605. Tel: 768-6200.

Audio: Open reel.  
Musirom Inc., 2534 ½ W. Pico Blvd. Zip: 90006. Tel: 380-6840

R C A Recs., 6363 Sunset Blvd., Hollywood 90028. Tel: 468-4000. (Sales office only)  
Home office: New York, N.Y.

Plant: Indianapolis, Ind.  
Audio: 8-tr., 8-tr. quadruphonic, cassette.

Radio Central, 427 W. Fifth St., Suite 611. Zip: 90013. Tel: 626-9891. Owner: David B. Sigler; Gen. & Sales Mgr.: Carl Hampson. (PKG)

Audio: Cassette, open reel.  
Martin Roberts & Assocs. Inc., 9171 Wilshire Blvd., Beverly Hills 90210. Tel: 273-0381. (PKG—audio only)

Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Marc Shore. (PKG only—audio).

Home office: New York, N.Y.  
Springboard Int'l, 8295 Sunset Blvd. Zip: 90046. Tel: 654-6240. (PKG)  
Home office: Rahway, N.J.

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 Tape-A-Thon Corp., 502 S. Isis, Inglewood 90301. Tel: 776-7933. Pres.: Lee Tate; Exec. VP & Sales & Mktg. Dir.: Wally Rubin (PKG)  
 Audio: Open reel, NAB cartridge.  
 Tape Specialty Inc., 13411 Satcoy St., North Hollywood 91605. Tel: 873-5400, 786-6111. Contact: Len Feldman.  
 Trans-American Video Inc., 1541 N. Vine St., Hollywood 90028. Tel: 466-2141. Pres.: Murray Schwartz; VP Sales: Harvey Plotnick, Lou Selener; VP Comm'l Sales: Jeff Ross. (PKG—video only)  
 Video: 1/2" quad.  
 Video Dup'n Inc., 1136 N. Highland Ave., Hollywood 90038. Tel: 464-7579. Pres.: Andy McIntyre; VP & Sales Dir.: Robert Creamer. (PKG—video only).  
 Video: 2" quad & helical scan; 3/4" cassette, 1/2" Beta & VHS cassette.  
 Vine Street Video Centre, 1224 N. Vine St., Hollywood 90038. Tel: 462-5860.  
 Mgr.: John Alden.  
 Video: 1" open reel, 3/4" cassette, 1/2" EIAJ cartridge.  
 Whitney Studios, 1516 W. Glenoaks Blvd., Glendale 91201. Tel: 245-6801. (PKG)  
 Audio: Cassette, open reel, open reel quadrasonic.

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**• SACRAMENTO (Area Code 916)**

Alpha Media Inc., PO Box 254452. Zip: 95825. Tel: 383-4385. Owner: Vladimir Sirota. (PKG)  
 Audio: Cassette, open reel.  
 Bill Rase Prod'n Inc., 955 Venture Court. Zip: 95825. Tel: 929-9181. Owner & Pres.: Bill Rase. (PKG—audio only)  
 Audio: Cassette, open reel.  
 Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" Beta & VHS cassette.

**• SAN DIEGO (Area Code 714)**

Studio West, 5042 Ruffner St. Zip: 92111. Tel: 277-4714.  
 Owner: LeRoy H. Carrou.  
 Audio: Cassette.

**• SAN FRANCISCO & BAY AREA (Area Code 415)**

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City 94063. Tel: 367-2011. Pres.: A.H. Hausman; Sales Mgr.: R.A. Antonio; Adv. Mgr.: A. Fisher. (PKG)  
 Sales offices: Glendale (Los Angeles Metropolitan Area), Calif.; Denver, Colo.; Orlando, Fla.; Atlanta, Ga.; Overland Park, Kan.; Baton Rouge, La.; Bethesda, Md.; Framingham (Boston Metropolitan Area), Mass.; Hackensack, N.J.; Pittsford, N.Y.; Dallas, Tex.; Salt Lake City, Utah.  
 Plants: Opelika, Ala.; Elk Grove Village (Chicago Metropolitan Area), Ill.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Coast Rec's, 1340 Mission St. Zip: 94103. Tel: 864-5200.  
 Pres.: M.T. Putnam; Gen. Mgr.: Steve Atkin. (PKG)  
 Audio: Cassette, open reel.  
 Cory Sound Co., 440 Brannan St. Zip: 94107. Tel: 543-0440. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair. (PKG)  
 Audio: Cassette, open reel, open reel quadrasonic.  
 Fred Fox Music Co., 406 Kehoe Ave., Half Moon Bay 94019. Tel: 726-3725. Pres.: F.H. Nesbitt; Sales Mgr.: V.A. Nesbitt.  
 Audio: 8-tr., cassette, open reel.  
 Cathy Furniss & Assocs., 680 Beach St., Suite 445. Zip: 94109. Tel: 885-2807. Pres.: Cathy Furniss; Sales Mgr.: Ruth Maas; Adv. Mgr.: Michel Lipman.  
 Audio: Cassette.  
 Geis Audio Tape Ents., 351 G St., San Rafael 94901. Tel: 456-8035. Pres.: Don Geis; Sales Mgr.: Mary Geis; Adv. Mgr.: John Geis.  
 Audio: Open reel.  
 Highland Labs., 90 Tehama St. Zip: 94105. Tel: 986-5480. (PKG—video only)  
 Video: 3/4" cassette, 1/2" Beta & VHS cassette.  
 Harry McCune Sound Serv. Inc., 951 Howard St. Zip: 94103. Tel: 777-2700. Pres.: Harry McCune Jr. (PKG)  
 Branch: Anaheim, Calif.  
 Audio: Cassette, open reel.  
 Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
 Sonic Arts Corp., 665 Harrison St. Zip: 94107. Tel: 781-6307. Pres.: Leo de Gar Kulka; Gen. Mgr.: Herbert P. Haas; Sales Mgr.: Joseph Speck. (PKG)  
 Audio: PCM-Digital Dupl'n.  
 Television Assocs. Inc., 2410 Charleston Rd., Mountain View 94043. Tel: 967-6040. Pres.: Ed Carlstone. (PKG)  
 Video: 2" quad, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" Beta cassette.

**• SAN JOSE (Area Code 408)**

Audiodyne Co., PO Box 825. Zip: 95106. Tel: 287-3520.  
 Pres.: Louis R. Chiaramonte.  
 Audio: 8-tr., cassette, open reel, open reel quadrasonic.

**• SUNNYVALE (Area Code 408)**

GRT Corp., 1286 N. Lawrence Station Rd. Zip: 94086. Tel: 734-2910. Pres.: Robert Jacobs; Opns. Mgr.: Fred Muhi.  
 Branch: Nashville, Tenn.  
 Audio: 8-tr., cassette.  
 Recortec Inc., 777 Palomar Ave., Zip: 94086. Tel: 735-8821. Pres.: Dr. Lester H. Lee; Sales Mgr.: Ron R. Troxell.  
 Audio: Cassette.

**COLORADO**

**• DENVER AREA (Area Code 303)**

Ampex Corp., Magnetic Tape Div., 2121 S. Birch. Zip: 80222. Tel: 757-6491. (Sales office only) (PKG)  
 Home office: Redwood City (San Francisco & Bay Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Aspen Ltd., PO Box 92, 77 E. Floyd Ave., Englewood 80110. Tel: 789-2239. Pres.: Sid Laks; Sales Mgr.: Bill Bystrom; Adv. Mgr.: K. Davis.  
 Audio: 8-tr.  
 Audicom Corp., 4950 Nome St., Unit C. Zip: 80239. Tel: 371-3076. Pres.: Jack H. Dunham. (PKG)  
 Audio: Cassette, open reel.

**CONNECTICUT**

**• ANSONIA (Area Code 203)**

Reel to Reel Custom Servs., 98 Benz St. Zip: 06401. Tel: 735-5883. Bd. Chm.: Martin G. Kugell.  
 Audio: 8-tr., cassette, open reel, open reel quadrasonic.

**• DARIEN (Area Code 203)**

George Alexander Group Inc., 1063 Post Rd. Zip: 06820.  
 Tel: 655-7791; NYC (212) 886-5600. Pres.: Kev Devonian. (PKG—audio only)

**• NORWALK AREA (Area Code 203)**

Cook Labs. Inc., 375 Ely Ave., South Norwalk 06854. Tel: 853-3641. Pres.: Emory Cook; Adv. Mgr.: Frank Stall. (PKG)  
 Audio: Cassette.

**• STAMFORD (Area Code 203)**

P & P Studios Inc., 17 Viaduct Rd. Zip: 06907. Tel: 327-9204. Bd. Chm.: Terry L. Puffer; Pres.: John R. Fishback. (PKG)  
 Audio: Cassette, open reel.  
 Tapecom Inc., 45 Jefferson St. Zip: 06902. Tel: 325-1541; NYC (212) 581-9855. Pres.: Gene Tornatore; Sales Mgr.: Carm Tornatore; Adv. Mgr.: Fred Luminoso. (PKG)  
 Audio: 8-tr., cassette, open reel. (SEE ADVERTISE-  
 MENT)

**• UNION CITY (Area Code 203)**

A.C. Hampson Printing Co. Inc., PO Box 97. Zip: 06770.  
 Tel: 729-2294. (PKG—audio only)

**DELAWARE**

**• WILMINGTON (Area Code 302)**

E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., Old du Pont Airport, Bldg. 1. Zip: 19898. Tel: 999-4251. Pres.: Edward R. Kane; Mktg. Mgr.: E. Richard Buckley; Adv. Mgr.: Griff Harrison. (PKG)  
 Ken-Del Prod'n Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy; Sales Mgr.: Shirley Kay. (PKG)  
 Audio: 8-tr., cassette, open reel, open reel quadrasonic.  
 Video: 3/4" cassette.  
 National Tape Dupl'rs, see Ken-Del.

**DISTRICT OF COLUMBIA**

**• WASHINGTON (Area Code 202)**

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002.  
 Tel: 832-7883. Pres.: Harold H. Lion; Sales & Adv. Mgr.: Jim Fox. (PKG)  
 Audio: Cassette, open reel.

**FLORIDA**

**• FORT LAUDERDALE AREA (Area Code 305)**

Cassettes Inc., Cook Consultants Inc., PO Box 22857, 2510 SW Third Ave. Zip: 33315. Tel: 522-0222. (PKG)  
 Audio: Cassette, open reel.  
 Cook Consultants Inc., see Cassettes Inc.  
 Trackmaster Inc., 1310 S. Dixie Hwy., West Pompano Beach 33060. Tel: 943-2334. Pres.: Roy Parsons; Sec'y-Treas.: Lupe Parsons.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel. (SEE ADVERTISEMENT)

**• MIAMI METROPOLITAN AREA (Area Code 305)**

Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens 33015. Tel: 558-9211. Pres.: Carlos Garcia; Sales Mgr.: Mirella Tunon. (PKG)  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.  
 Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. Pres.: John R. Urgell; Sales Mgr.: Alberto Mestre. (PKG)  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.  
 Video City (div. of Record Dists. of America), 12100 NE 16 Ave., North Miami 33161. Tel: 895-6400.  
 Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.

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 (212) 581-9855



Video Music Corp., 770 W. 27 St., Hialeah 33010. Tel: 885-9156. Gen. Mgr.: Angel Tamargo.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

**• ORLANDO AREA (Area Code 305)**

Ampex Corp., Magnetic Tape Div., PO Box 15008-B, Zip: 32808. Tel: 423-2962. (Sales office only) (PKG)  
Home office: Redwood City (San Francisco & Bay Area), Calif.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Christian Dupl'n's Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363. (PKG)  
Audio: Cassette.  
Magnetics Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory. (PKG)  
Audio: 8-tr., cassette, open reel.

**GEORGIA**

**• ATLANTA (Area Code 404)**

Ampex Corp., Magnetic Tape Div., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: 451-7112. Southeast Reg'l Sales Mgr.: R.E. Douglass Jr. (Sales office only) (PKG)  
Home office: Redwood City (San Francisco & Bay Area), Calif.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R. Don Comstock; Gen. Mgr.: Matt Polakoff.  
Audio: 8-tr., cassette.  
Doppler Studios Inc., 1922 Piedmont Circle NE. Zip: 30324. Tel: 873-6941. Pres.: Pete Caldwell.  
Audio: Open reel.  
Project 70 Audio Servs. Inc., 1127 Spring St. NW. Zip: 30309. Tel: 875-7008. Pres.: Jerry L. Connell. (PKG)  
Audio: Cassette, open reel.  
Video Dupl'n's Inc., 5891 New Peachtree Rd. NE. Zip: 30340. Tel: 458-6111. Contact: Carl Marxer.  
Video: All formats.

**ILLINOIS**

**• CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I (Album Graphics Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres.: Donald W. Kosterka; Sales Mgr.: Charles Eaton. (PKG only)  
Sales offices: Los Angeles, Calif.; New York, N.Y.  
Album Graphics Inc., see AGI.  
Ampex Corp., Magnetic Tape Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000. (PKG)  
Home office: Redwood City (San Francisco & Bay Area), Calif.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Audio Accessories Co., 38 W 515 Deerpath Rd., Batavia 60510. Tel: 879-5998. Sales Mgr.: John S. Maloney. (PKG)  
Audio: 8-tr., cassette, open reel.  
Audio Artists Ltd., PO Box 7, Wheaton 60187; 429 S. Charles Rd., Carol Stream 60187. Tel: 668-6682. Gen. Mgr.: Doug Lazzara. (PKG)  
Audio: Cassette, open reel.  
Bell & Howell Video Div., 720 Landwehr Rd., Northbrook 60062. Tel: 291-1150. Pres.: T.J. Wheeler; Nat'l Sales Mgr.: John Borger. (PKG)  
Video: 2" quad, 1" open reel, 3/4" cassette, 1/2" Beta & VHS cassette.  
Boulevard Rec'g Studios Inc., 609 N. La Salle St. Zip: 60610. Tel: 944-2752. Pres.: Hal Kaichuck.  
Audio: Cassette, open reel.  
Century Audio & Development Inc., 1018 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 696-0675. Pres. & Sales Mgr.: Carol Anspaugh. Adv. Mgr.: Roberta Genovese. (PKG)  
Audio: Cassette.  
Chicago Stereo Mastering, 626 W. 26 St. Zip: 60616. Tel: 326-3400. (Mastering only)  
Audio: 8-tr.  
Columbia Rec. Prod'ns, 630 N. McClurg Court. Zip: 60611. Tel: 944-6000. Reg'l Sales Mgr. (Central States): Dick Hutter. (Sales office only)  
Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. (PKG)  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
International Rec'g Co., 1649 W. Evergreen Ave. Zip: 60622. Tel: 227-2000. Pres.: Leonard March.  
Audio: Cassette, open reel.  
M S Rec'g Studio, 228 S. Wabash. Zip: 60604. Tel: 939-0866. Dir. & Pres.: Fred Robbins.  
Audio: 8-tr., cassette, open reel.  
Media Int'l Inc., 425 N. Michigan. Zip: 60611. Tel: 467-5430. Pres. & Sales Mgr.: Duane Lundeen. Adv. Mgr.: Margaret Lundeen. (PKG)  
Audio: 8-tr., cassette, open reel, open reel quadrasonic.  
Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. (PKG)  
Audio: 8-tr., cassette, open reel.  
Poly Com Group, 4 E. Huron St. Zip: 60611. Tel: 337-2040. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen; Adv. Mgr.: Carmen Trombetta.  
Video: 2" quad, 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
Pro I Prods., PO Box 33, Highland Park 60035. Tel: 432-5536. Pres.: Roy Pink; Sales Mgr.: Martin Pink; Adv. Mgr.: Deena Pink. (PKG only—audio)

Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Jerry Markham; VP & Gen. Mgr.: Dan Tynus. (PKG)  
Audio: Cassette.  
T D K Electronics Corp., 2906 W. Peterson Ave. Zip: 60645. Tel: 274-6661. (PKG)  
Home office: Garden City, N.Y.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Video: 3/4" cassette, 1/2" VHS cassette.  
Tono-Tapes Inc., 5932 N. Northwest Hwy. Zip: 60631. Tel: 763-0980. (PKG)  
Audio: 8-tr., cassette, open reel, open reel quadrasonic.  
Vinyl-Weld Inc., 1900 S. Western Ave. Zip: 60608. Tel: 243-0606. (PKG)

**• JACKSONVILLE (Area Code 217)**

Capitol Inds., 104 Bypass. Zip: 62650. Tel: 245-9631.  
Audio: 8-tr., 8-tr. quadrasonic.

**• KANKAKEE (Area Code 815)**

Imperial Int'l Learning Corp., PO Box 548. Zip: 60901. Tel: 933-7735.  
Mgr.: David Anderson.  
Audio: Cassette, open reel.

**• SPRINGFIELD (Area Code 217)**

TeleVisual Prod'ns, 1414 S. Fifth. Zip: 62703. Tel: 525-1238. Pres.: Dave Beatty; Sales Mgr.: Bill Beatty; Adv. Mgr.: Kevin Beatty.  
Audio: 8-tr., cassette, open reel.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" Beta & VHS cassette.

**INDIANA**

**• GOSHEN (Area Code 219)**

Precision Audio Inc., 16722 County Rd. 40. Zip: 46526. Tel: 642-3852. Pres.: Sanford Swartzendruber. (PKG)  
Audio: 8-tr., cassette, open reel.

**• INDIANAPOLIS (Area Code 317)**

Commercial Features Inc., 3650 N. Washington Blvd. Zip: 46205. Tel: 926-5570. Pres.: Paul R. Bender.  
Audio: Cassette, open reel.  
R C A Recs., 6550 E. 30 St. Zip: 46219. Tel: 542-6301. Div. VP: Ernest Ruggieri.  
Home office: New York, N.Y.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.  
Rutgers Packaging Corp. (div. of Queens Lithographic Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777.

Pres.: Abe Garde; Sales & Adv. Mgr.: Morton D. Shecter. (PKG only)  
Home office: Long Island City (New York Metropolitan Area), N.Y.; Queens Lithographic Corp.

**• MICHIGAN CITY (Area Code 219)**

Infonics Inc., PO Box 1111, 238 Hwy. 212. Zip: 46360. Tel: 879-3381. Pres.: Paul C. Lloyd.  
Audio: 8-tr., cassette, open reel.

**• RICHMOND (Area Code 317)**

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip: 47374. Tel: 962-9511. (PKG)  
Home office: New York, N.Y.  
Audio: 8-tr., cassette.

**• TERRE HAUTE (Area Code 812)**

Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-8125.  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill.; New York, N.Y.; Nashville, Tenn.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

**IOWA**

**• CARLISLE (Area Code 515)**

Kajac Recs. (div. of Ozark Opry Inc.), 155 First St. Zip: 50047. Tel: 989-0876. Contact: Harold L. Luick.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

**• COUNCIL BLUFFS (Area Code 712)**

Liberty/UA Tape Dupl'g Inc. (div. of Capitol Recs. Inc.), 2101 S. 35 St. Zip: 51501. Tel: 328-8060. Gen. Mgr.: Marv King.  
Home office: Los Angeles, Calif.; Capitol Recs. Inc. (SEE ADVERTISEMENT)

Moss Rec'g Serv., PO Box 417, 708 W. Broadway. Zip: 51501. Tel: 322-4513. (PKG)

**• DES MOINES (Area Code 515)**

Studio 2000 Ltd., 515 28 St. Zip: 50312. Tel: 282-8306. Dir.: Robert Dow; Sales Mgr.: Karen Winchester; Adv. Mgr.: Doyle Smith.  
Audio: Cassette, open reel.  
Triad Prods. Inc. 1910 Ingersoll. Zip: 50309. Tel: 243-2125. (PKG)  
Audio: Cassette, open reel.

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**KANSAS**

● **OVERLAND APRK (Area Code 913)**

Ampex Corp., Magnetic Tape Div., PO Box 7282, Zip: 66207, Tel: 383-1951. (Sales office only) (PKG)  
 Home office: Redwood City (San Francisco & Bay Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

● **WICHITA (Area Code 316)**

High Fidelity Rec'g Inc., 1059 Porter, Zip: 67203, Tel: 262-6456. Pres.: James Strattan. (PKG)  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 Video: ¼" cassette, ½" Beta & VHS cassette.

**KENTUCKY**

● **LEXINGTON (Area Code 606)**

Lemco Custom Rec'g, 2518 Southview Dr, Zip: 40503, Tel: 277-1183  
 Audio: Cassette, open reel.

● **LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd, Zip: 40299, Tel: 267-9658. Pres.: Ray Allen; Adv. Mgr.: Carolyn Davidson.  
 Audio: Cassette.

**LOUISIANA**

● **BATON ROUGE (Area Code 504)**

Ampex Corp., Magnetic Tape Div., PO Box 421, Zip: 70808, Tel: (504) 766-6270. (Sales office only) (PKG)  
 Home office: Redwood City (San Francisco & Bay Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

**MARYLAND**

● **BETHESDA (Area Code 301)**

Ampex Corp., Magnetic Tape Div., 10215 Fernwood Rd, Zip: 20034, Tel: 530-8800. (Sales office only) (PKG)  
 Home office: Redwood City (San Francisco & Bay Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

● **KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave, Zip: 20795, Tel: 946-4686.  
 Audio: 8-tr., cassette, open reel.

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Ampex Corp., Magnetic Tape Div., PO Box 1020, Framingham 01701, Tel: 877-8060. (Sales office only) (PKG)  
 Home office: Redwood City (San Francisco & Bay Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

Continental Rec'gs Inc., 210 South St, Zip: 02111, Tel: 426-3131. Pres., Sales & Adv. Mgr.: L. Daniel Flynn. (PKG)  
 Audio: Cassette, open reel.

Data Packaging Corp., 205 Broadway, Cambridge 02139, Tel: 868-6200. Exec VP: Greg Mathus; VP Mktg: Jere R. Hill; Nat'l Sales Mgr.: Gene Hull. (PKG only—audio (SEE ADVERTISEMENT))

Fleetwood Communications Co., 321 Revere St., Revere 02151, Tel: 289-6800. Pres.: V.P. Giarrusso, Sales Mgr.: Victor Mancini; Adv. Mgr.: Robin Samora. (PKG)  
 Audio: 8-tr., cassette, open reel.  
 Video: 1" open reel, 1" cartridge, ¼" cassette

Rik Tynory Prod'ns, 622 Rt. 3A, Cohasset 02025, Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.  
 Audio: 8-tr., cassette, open reel.

● **CHICOPEE (Area Code 413)**

Dielelectrics Inc., 6 Second Ave, Zip: 01020, Tel: 598-8308. Pres.: Earl S. Stahl, Exec. VP, Sales & Adv.: Eric Craig Stahl. (PKG only)

● **NORTH MARSHFIELD (Area Code 617)**

Eastern Audio Rec'g (EAR), PO Box 173, Zip: 02059, Tel: 834-8117. Owner: Lambert W. Brandes.

**MICHIGAN**

● **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp., 3319 E. Ten Mile Rd., Warren 48091, Tel: 539-2900. Pres.: Frank Day, VP & Sales Mgr.: Paul E. Adams. (PKG)  
 Branches: North Hollywood (Los Angeles Metropolitan Area), Calif.; Demarest, N.J.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

Artie Fields Prod'ns, 9430 Woodward Ave, Zip: 48202, Tel: 873-8900. (PKG)  
 Audio: Open reel.

General Television Network, 13225 Capital Ave., Oak Park 48237, Tel: 548-2500. Pres.: R. Randolph Hippler. (PKG)

Video: 2" quad, 1" open reel, 1" cartridge, ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

Magnetic Video Corp., 23434 Industrial Park Court, Farmington Hills 48024, Tel: 477-6066. Pres.: Andre A. Blay; VP Consumer Prods.: Bob Vandegrift; Sales Mgrs.: (audio) Kevin Youngs, (video) Al Eicher.  
 Audio: 8-tr., cassette.

Video: 1" open reel, ¾" cassette, ½" EIAJ open reel, ½" Beta (I&II) & VHS cassette.

Sound Patterns DXM, 38180 Grand River, Farmington Hills 48018, Tel: 477-6444. Pres.: Dan Dallas.  
 Audio: Cassette, open reel.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48073, Tel: 588-8281.  
 Audio: 8-tr., cassette.

● **MOUNT CLEMENS (Area Code 313)**

Bazzy Electronics Corp., 39 N. Rose, Zip: 48043, Tel: 463-2592. Pres.: L. Allan Bazzy; Gen. Mgr.: Mike Tattan. (PKG)  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.

**MINNESOTA**

● **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

A S I (Audiotech Systems Inc.), 711 W. Broadway, Minneapolis 55411, Tel: 521-7631. Pres.: Dan R. Holmes; Sales Mgr.: Wes Hayne; Adv. Mgr.: Sandra Milani.  
 Audio: Cassette, open reel.

Bethany Fellowship Inc., 6820 Auto Club Rd., Minneapolis 55438, Tel: 944-2121. Pres.: T.A. Hegre; Sales & Adv. Mgr.: David W. Anthony. (PKG)  
 Audio: Cassette.

Communication Arts Inc., 2526 27 Ave. S., Minneapolis 55406, Tel: 721-5357. Pres.: Roger F. Kietz; Gen. Mgr.: Kathleen Dale; Sales Mgr.: Mike Pallansch.  
 Audio: Cassette.

E M C Corp., 180 E. Sixth St., St. Paul 55101, Tel: 227-7366. Pres.: David E. Feinberg; Sales Mgr.: Richard T. Stevens. (PKG)

Sales office: Hollywood (Los Angeles Metropolitan Area), Calif.  
 Audio: Cassette, open reel.

Metacomp Inc., 1401-B W. River Rd. N., Minneapolis 55411, Tel: 588-2781. Pres.: James I. McCann; Sales Mgr.: Philip T. Levin; Adv. Mgr.: J.J. Binsfeld. (PKG)  
 Audio: Cassette, open reel.

**MISSISSIPPI**

● **JACKSON (Area Code 601)**

Malaco Sound Rec'g (div. of Malaco Int.), 3023 W. Northside Dr, Zip: 39213, Tel: 982-4522.  
 Audio: Open reel.

**MISSOURI**

● **KANSAS CITY (Area Code 816)**

Warren C. Moore & Assocs., PO Box 8451, Zip: 64114, Tel: 333-7654. Owner: W.C. Moore.  
 Audio: 8-tr., cassette.

N M I/Master Sound Studios, 516 W. 75 St, Zip: 64114, Tel: 333-9617. Pres.: Mike Green; Sales Mgr.: Eugene Gold; Adv. Mgr.: Charles Smith.  
 Audio: 8-tr., cassette, open reel.

Stage 3 Sound Prod'ns Inc., 12 E. 39 St, Zip: 64111, Tel: 531-1375. Pres.: Don Warnock. (PKG)  
 Audio: Cassette, open reel.

● **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

K B K Earth City Sound Studio, 4288 Riverline, Earth City 63045, Tel: 291-4840. Pres.: Kent Kesterson, VP: Jim Lake.  
 Audio: Cassette, open reel.

Technisound Studios Inc., 1201 S. Brentwood Blvd, Zip: 63131, Tel: 727-1055. Pres.: Edward H. Canter.  
 Audio: Cassette, open reel.

● **SPRINGFIELD (Area Code 417)**

Aard-Vark Rec'g, 335 S. Jefferson, Zip: 65806, Tel: 866-4104. Owner: John Jacobson.  
 Audio: Cassette.

National Audio Co. Inc., 1911 S. Stewart, Zip: 65804, Tel: 883-5377.  
 Audio: Cassette, open reel.

**MONTANA**

● **HELENA (Area Code 406)**

Valtron Rec'g Studio, 305 Allen St, Zip: 59601, Tel: 442-0734. Pres. & Adv. Mgr.: Lester Liedle; Sales Mgr.: Sandy Liedle.  
 Audio: Cassette, open reel.

**NEW JERSEY**

● **ASBURY PARK (Area Code 201)**

Sound-Arts Co. Inc., 5 Cindy Ln, Zip: 07712, Tel: 493-

8666. Pres.: Charles J. Gspann; VP: Francis M. Gspann. (PKG)  
 Audio: Cassette, open reel.

● **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St, Zip: 08105, Tel: 963-3000; Philly (215) 922-8558. Pres.: David H. Goodman; Sales Mgr.: Pat Landon; Adv. Mgr.: Edward J. Goodman. (PKG)  
 Sales office: New York, N.Y.  
 Audio: 8-tr. quadrasonic, cassette, open reel quadrasonic, special cartridges for background music & audio/visual.

● **CRESSKILL (Area Code 201)**

Unaworld Corp., 210 Knickerbocker Rd, Zip: 07626, Tel: 871-0555. Pres.: Fred Cooper.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.

● **DEMAREST (Area Code 201)**

American Sound Corp., 18 Christie, Zip: 07627, Tel: 767-9033.  
 Home office: Warren (Detroit Metropolitan Area), Mich.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

● **FAIRFIELD (Area Code 201)**

A S R Rec'g Servs. Inc., 344 Kaplan Dr, Zip: 07006, Tel: 575-7010. Co-Pres.: Allen Weintraub, Sani Rothberg; VP Sales: Charles Cerasia. (PKG)  
 Branch: Canoga Park (Los Angeles Metropolitan Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)

● **HACKENSACK (Area Code 201)**

Ampex Corp., Magnetic Tape Div., 65 Commerce Way, Zip: 07601, Tel: 489-7400. (Sales office only) (PKG)  
 Home office: Redwood City (San Francisco & Bay Area), Calif.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

● **LEONIA (Area Code 201)**

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd, Zip: 07605, Tel: 947-6450. (PKG)  
 Home office: New York, N.Y.; Video Corp. of America.  
 Video: 2" quad, 2" helical, 1" open reel, ¾" cassette, ½" Beta & VHS cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

● **MAPLE SHADE (Area Code 609)**

A M P Rec'gs (div. of IPI), 307 W. Main St, Zip: 08052, Tel: 667-1667. Pres.: Donald R. Marsh; Sales Mgr.: Gerald Tyson.  
 Audio: Cassette, open reel.

● **MONTCLAIR (Area Code 201)**

Linear Sound Rec'g, 211 Glenridge Ave, Zip: 07042, Tel: 744-0686. Pres.: Mike Kroll; Sales Mgr.: Brad Clark; Adv. Mgr.: T. Steinmann. (PKG)

● **NEWARK (Area Code 201)**

Andira Rec. Corp., Custom Servs. Div., 16 Park Pl, Zip: 07102, Tel: 642-5991.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Audio: 2" quad, 2" open reel ¾" cassette.

● **PARK RIDGE (Area Code 201)**

Cadet Recs., PO Box 176, Zip: 07656, Tel: 391-3676. VP Sales: Robert K. Herrington. (Sales office only) (PKG)  
 Home office: Los Angeles, Calif.  
 Audio: 8-tr., cassette.

● **PITMAN (Area Code 609)**

Columbia Rec. Prod'ns, Lambs & Woodbury Rds, Zip: 08071, Tel: 589-8000.  
 Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill.; New York, N.Y.; Nashville, Tenn.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

● **RAHWAY (Area Code 201)**

Springboard Int'l, 947 US Hwy 1, Zip: 07065, Tel: 574-1400. (PKG)  
 Branch: Los Angeles, Calif.  
 Audio: 8-tr.

● **RIDGEFIELD (Area Code 201)**

American Tape Corp., 1116 Edgewater Ave, Zip: 07657, Tel: 943-7860. Pres.: Donald H. Gabor; VP Mktg.: K.M. Marani; Plant Mgr.: Francis A. Dermody. (PKG)  
 Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

● **SCOTCH PLAINS (Area Code 201)**

H M R Prod'ns Inc., 574 W. Court, Zip: 07076, Tel: 889-1767. Owner: Harry M. Randel; Pres.: Lillian M. Randel.  
 Audio: Cassette.

● **UPPER SADDLE RIVER (Area Code 201)**

Cassette Prod'ns Inc., 118 Rt. 17, Zip: 07458, Tel: 327-1707. Pres.: Julius A. Konins. (PKG)  
 Audio: Cassette. (SEE ADVERTISEMENT)



## ● WEST CALDWELL (Area Code 201)

R K O Nat'l Tape Serv., 3 Fairfield Crescent, Zip: 07006. Tel: (201) 575-8484. VP & Gen. Mgr.: Hugh Wallace; Sales Mgr.: Lee Gray. (PKG)  
Audio: Cassette, open reel.

## ● WEST ORANGE (Area Code 201)

House of Music, 1400 Pleasant Valley Way, Zip: 07052. Tel: 736-3062, NYC Tel: (212) 964-7444. Pres.: C.E. Conrad.  
Audio: 8-tr., cassette, open reel.

## NEW YORK

### ● BOHEMIA (Area Code 516)

Studio Magnetics Co. Inc., 83 Carloway Rd, Zip: 11716. Tel: 589-4300. Pres.: George Clahane; VP: Craig M. Balaban. (PKG only)

### ● CLARENCE (Area Code 716)

Mark Custom Rec'g Serv., 10815 Bodine Rd, Zip: 14031. Tel: 759-2600. Pres. & Sales Mgr.: Vincent S. Morette.  
Audio: Cassette.

### ● FARMINGDALE (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd, Zip: 11735. Tel: 293-7300. (PKG)

### ● FRANKLIN SQUARE (Area Code 516)

Master Sound Prod'n's Inc., 921 Hempstead Tnkp, Zip: 11010. Tel: 354-3374. Pres.: Ben Rizzi; VP: Maxine Chrein.  
Audio: Cassette.  
Video: ¾" cassette.

### ● GARDEN CITY (Area Code 516)

T D K Electronics Corp., 755 Eastgate Blvd, Zip: 11530. Tel: 746-0880. VP: Ken Kohda; Nat'l Mktg. Mgr.: Bud Barger; Ass't Adv. Mgr.: Bob Miller. (PKG)  
Branch: Chicago, Ill.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Video: ¾" cassette, ½" Beta & VHS cassette.

### ● HAUPPAUGE (Area Code 516)

Allison Audio Prods. Inc., 1290 Motor Pkwy, Zip: 11787. Tel: 234-2010, NYC (212) 895-6449.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.  
Pres-Tige Label Corp., 255 Oser Ave, Zip: 11787. Tel: 273-0020. (PKG—audio only)

### ● HUNTINGTON STATION (Area Code 516)

Shelley Prods. Ltd., 220 Broadway, Zip: 11746. Tel: 423-7090.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### ● LE ROY (Area Code 716)

Ario Recs. Inc./BHR Recs. Inc., 7635 Telephone Rd, Zip: 14482. Tel: 442-9112. Pres.: Kenneth Bearce; Sales Mgr.: Jill Wetzel; Adv. Mgr.: James L. Bearce.  
Audio: 8-tr. quadrasonic, open reel.

### ● LINDENHURST (Area Code 516)

Coastal Specialty Tapes Inc. (formerly Pratt-Spector Corp.), 274 Bangor St, Zip: 11757. Tel: 226-5900. Pres. Tom Carroll; Sales Mgr.: Stanley Gilman; Adv. Mgr.: Dan Dobbs. (PKG only—audio)

### ● MAMARONECK (Area Code 914)

Cine Magnetics Video, 650 Halstead Ave, Zip: 10543. Tel: 698-3434; NYC (212) 542-0700, WATS (800) 431-1102. Contacts: Bob Orzack, June Johnston.  
Plant: Rye, N.Y., Cine Magnetics Audio.  
Video: ¾" cassette, film to tape transfers.

### ● MASSENA (Area Code 315)

Michele Audio Corp., Andrew Street Rd, Zip: 13662. Tel: 769-2448. Pres.: Ginette Cormier; Sales Mgr.: Harold Friedman; Adv. Mgr.: Jack Daniels. (PKG)  
Audio: 8-tr., cassette.

### ● MOUNT VERNON (Area Code 914)

Sentry Inds. Inc., 221 N. Macquesten Pkwy, Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen. (PKG—audio only)

### ● NEW YORK METROPOLITAN AREA (Area Code 212)

A G I (Album Graphics Inc.), 125 W. 55 St, Zip: 10019. Tel: 489-0793. VP Mktg.: Richard Block; Sales Mgr.: Gary Sitzer. (Sales office only) (PKG)  
Adwar Video Corp., 100 Fifth Ave, Zip: 10011. Tel: 691-0976. Pres.: Samuel Adwar; Sales Mgr.: Ken Levy; Adv. Mgr.: Claudia Kane.  
Video: ¾" cassette, ½" Beta & VHS cassette.  
Album Graphics Inc., see A G I.  
Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn 11219. Tel: 435-7322. Pres. Anthony A. Maniere; Sales Mgr.: Rocco Salvatore; Adv. Mgr.: Domenick Salvatore. (PKG)  
Audio: 8-tr., cassette

Audio-Tech Labs., 2819 Newkirk Ave., Brooklyn 11226. Tel: 469-7134. Owner: Joseph Giovannielli.

Audio: Cassette.  
Nelson Barry Corp., 319 E. 44 St, Zip: 10017. Tel: 679-7900. Pres.: Franklin B. Lieberman; Sales Mgr.: Rosilyn Schlesinger. (PKG—video only)  
Audio: Cassette.  
Video: 2" quad, ¾" cassette.  
Broadcasting Foundation of America, 52 Vanderbilt Ave., Rm. 1810, Zip: 10017. Tel: 986-6448. VP & Exec. Dir.: Howard L. Kany; Program Dir.: Catherine Probst. (PKG)  
Audio: Open reel.

Cassette Rec'g Corp., see National Rec'g Studios.  
Columbia Rec. Prod'n's, 49 E. 52 St, Zip: 10022. Tel: 975-4881. VP: Tom Van Gessel; Reg'l Sales Mgr.: Donald Olesen. (Sales office only)  
Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
Cue Rec'gs, 1156 Ave. of the Americas, Zip: 10036. Tel: 757-3641. Pres.: Mel Kaiser. (PKG—audio only)  
Audio: Cassette, open reel.

Video: ¾" cassette.  
Delta Rec'g Corp., 16 W. 46 St, Zip: 10036. Tel: 840-1350.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
Direct Rec'gs Inc., 18 E. 50 St, Zip: 10022. Tel: 759-7979. Pres. & Sales Mgr.: Norman Levin (PKG)  
Audio: Cassette, open reel.

Disc Communications Ltd., 743 Fifth Ave, Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer; Art Dir.: Susan Murphy. (PKG)

Audio: 8-tr., 8-tr. quadrasonic, open reel.  
E R H Sales Corp., 221 W. 57 St, Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (PKG)

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel. (SEE ADVERTISEMENT)

E U E/Screen Gems, 222 E. 44 St, Zip: 10019. Tel: 867-4030.  
Video: 2" quad, ¾" cassette.

Intercontinental Televideo Corp., 10 W. 66 St., Suite 11-F, Zip: 10023. Tel: 595-9454. Pres.: Gerald Citron; VP: Nigel Toovey.

Video: ¾" cassette, ½" Beta & VHS cassette.  
Marvel Packaging Co., 230 W. 17 St, Zip: 10011. Tel: 929-8435. (PKG)

National Rec'g Studios Inc. & National Video Center, 730 Fifth Ave, Zip: 10019. Tel: 757-6440. Pres.: Harold Lustig; VP & Gen. Mgr.: Jeff Pastolove. (PKG—audio only)

Audio: 8-tr., cassette, open reel.  
Video: 1" open reel, ¾" cassette.

National Video Center, see National Rec'g Studio.  
P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1185 Ave. of the Americas, Zip: 10036. Tel: 997-1250. Pres.: Hugh Landy; VP & Sales Mgr.: David Grant. (PKG)

Plants: Compton (Los Angeles Metropolitan Area), Calif.; Richmond, Ind.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

Professional Video Servs., 145 E. 52 St, Zip: 10022. Tel: 759-2515.  
Video: 2" quad, ¾" cassette, ½" cartridge, ½" EIAJ open reel European TV standards conversion.

Queens Lithography Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay. (PKG only—audio & video)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Indianapolis, Ind., Rutgers Packaging Corp.

R C A Recs., 1133 Ave. of the Americas, Zip: 10036. Tel: 598-5900. (Sales office only)  
Sales offices: Los Angeles, Calif.; Indianapolis, Ind.; Nashville, Tenn.

Plant: Indianapolis, Ind.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

Recorded Publ'n's Labs. (div. of Recorded Publ'n's Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500, Zip: 10001. Tel: 868-3115. Reg'l Sales Mgr.: Len Louis. (Sales office only) (PKG)

Home office: Camden, N.J.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic, special cartridges for background music & audio/visual.

Regent Sound Studios Inc., 25 W. 56 St, Zip: 10019. Tel: 245-2630. (PKG)  
Audio: Cassette, open reel, open reel quadrasonic.  
Video: ¾" cassette.

Reliance Audio Visual Corp., 550 W. 43 St, Zip: 10036. Tel: 736-0700. Pres.: S. Sanford Schlitt; Exec. Ass't: Carol Lynn.

Audio: Cassette, open reel, open reel quadrasonic.  
Video: ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

Rombex Prod'n's Corp., 245 W. 55 St, Zip: 10019. Tel: 757-3681. Pres.: Richard Marcus; Mktg. Dir.: Joel Willis. (PKG—video only)

Video: 2" quad, 1" open reel, ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge, ½" Beta & VHS cassette.  
Sadler Rec'g, 120 W. 44 St, Zip: 10036. Tel: 575-0295. Pres.: John Sadler.

Audio: Cassette, open reel.  
Jasper Samuel Advertising & Recs., 97-28 57 Ave., Forest Hills 11368. Tel: 271-2418. Pres.: Jasper Samuel; Sales Mgr.: David Samuel, Adv. Mgr.: Joseph Samuel. (PKG only—audio & video)

ServiSound Inc., 37 W. 57 St, Zip: 10019. Tel: 753-9888. (PKG)  
Audio: Cassette, open reel, open reel quadrasonic.

Shorewood Packaging Corp., 10 E. 53 St, Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; Exec. VP Mktg.: Floyd S. Glinert; VP Sales: Ken Rosenblum. (PKG only)

Branch: Los Angeles, Calif.  
T V R Inc., 333 W. 52 St, Zip: 10019. Tel: 541-4030. VP Mktg.: Allen Schulman; Opns. Mgr.: James C. Mahoney.

Video: 2" quad, ¾" cassette.

Video Corp. of America, 231 E. 55 St, Zip: 10022. Tel: 355-1600. (PKG)

Branch: Leonie, N.J., S/T Videocassette Dupl'g Corp.  
Video: ¾" cassette, ½" Beta & VHS cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

Visual Information Systems, 15 Columbus Circle, Zip: 10023. Tel: 541-8080.  
Video: All formats.

Windsor Total Video, 565 Fifth Ave, Zip: 10017. Tel: 725-8080. Pres.: B.B. Goodman; Sales Mgr.: R.J. Henderson. (PKG)  
Video: 2" quad, 1" open reel, ¾" cassette, ½" Beta & VHS cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

### ● NORTH BELLMORE (Area Code 516)

Telephone Dynamics Corp., 2473-A Jerusalem Ave, Zip: 11710. Tel: 221-9470.  
Audio: Cassette.

### ● PITTSFORD (Area Code 716)

Ampex Corp., Magnetic Tape Div., PO Box 175, Zip: 14534. Tel: 586-2580. (Sales office only) (PKG)  
Home office: Redwood City (San Francisco & Bay Area), Calif.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### ● PORT CHESTER (Area Code 914)

Associated Audio Servs. Inc., 14-16 Willett Ave, Zip: 10573. Tel: 837-5129. (PKG)  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### ● ROCHESTER (Area Code 716)

Visual Horizons, 208 Westfall Rd, Zip: 14623. Tel: (716) 442-3600.  
Home office: Park Ridge (Chicago Metropolitan Area), Ill., Studio West Inc.

Audio: Cassette.

### ● RYE (Area Code 914)

Cine Magnetics Audio, Nursery Ln, Zip: 10580. Tel: 698-3434; NYC (212) 542-0700. Sales Mgr.: Bob Orzack. (Plant only)

Home office: Mamaroneck, N.Y., Cine Magnetics Video.  
Audio: 8-tr., cassette, open reel.

Preferred Sounds (a CMI Group Co.), Nursery Ln, Zip: 10580. Tel: 967-7701. Pres.: Sal Nastro; VP Opns. & Admin.: Dave Goldstein; VP Sales: Bob Schultz; VP Mfg.: Baron Lee. (PKG)

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

### ● STONY POINT (Area Code 914)

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr, Zip: 10980. Tel: 942-0100. (PKG—audio only)

### ● YONKERS (Area Code 914)

Cassette Masters Corp., 2 Bashford St, Zip: 10701. Tel: 968-1605.  
Audio: Cassette.

Video Software & Prod'n Center Inc., 165 Tuckahoe Rd, Zip: 10710. Tel: 423-4400. Pres.: Stanley Rosenberg; Sales Mgr.: Steve Hoffman. (PKG)

Video: 2" quad, 1" open reel, ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge, ½" Beta & VHS cassette.

## NORTH CAROLINA

### ● CANTON (Area Code 704)

Recording Servs. of West North Carolina, 10 Penland St, Zip: 28216. Tel: 648-6012. Owner: J. Ted Evans Jr.  
Audio: 8-tr. quadrasonic, cassette, open reel.

### ● CHARLOTTE (Area Code 704)

Arthur Smith Studios, PO Box 17551, 5457 Old Monroe Rd, Zip: 28212. Tel: 536-0424. Pres.: Arthur Smith; Sales Mgr.: Clay Smith; Adv. Mgr.: Jean Hyman.

Audio: Open reel.

## OHIO

### ● CINCINNATI (Area Code 513)

Audiocraft Rec'g Co., 915 W. Eighth St, Zip: 45203. Tel: 241-4304. Pres.: Earl T. Herzog Jr. (PKG)  
Audio: 8-tr., cassette, open reel.

Video: 1" open reel, ¾" cassette, ½" Beta & VHS cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

Counterpart Creative Studios Inc., 3744 Applegate Ave, Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea; Adv. Mgr.: Marilyn Aker. (PKG)  
Audio: 8-tr., cassette, open reel.

Q C A Custom Pressing, 2832 Spring Grove Ave, Zip: 45225. Tel: 681-8400. Pres.: Edward R. Boeken; VP & Gen. Mgr.: Frank E. Ruhl. Sales Mgr.: Keith Myers; Adv. Mgr.: D. Kalmus. (PKG)

Audio: 8-tr., cassette. (SEE ADVERTISEMENT)  
Rite Rec. Prod'n's Inc., 9745 Lockland Rd, Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt; Sales Mgr.: Dan Burton. (PKG)

Audio: 8-tr., cassette, open reel.

### ● CLEVELAND METROPOLITAN AREA (Area Code 216)

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300.

Willoughby 44094. Tel: 951-0910. Pres.: Alan M. Peabody.  
**Audio:** Cassette.  
 Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip 44105. Tel: 752-3440. Pres.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie. (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel  
 The Little Warehouse Inc., 1820 W. Schaaf Rd. Zip 44109. Tel: 398-9438. Pres.: James D. Lesnick. (PKG)  
**Audio:** 8-tr., cassette.

● **COLUMBUS (Area Code 614)**

Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy. Zip: 43229. Tel: 846-4494.  
**Audio:** 8-tr., cassette, open reel.  
 Magnetic Studios, 4784 N. High St. Zip: 43214. Tel: 262-8607. Pres.: Nils Lindquist; Chief Eng.: John Fippin.  
**Audio:** Cassette, open reel.  
 Mus-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Owners: John W. Hull, Boyd P. Niederlander.  
**Audio:** 8-tr., cassette, open reel.

● **NEWARK (Area Code 614)**

Utopia Ultra-Sound, 38-40 S. First St. Zip: 43055. Tel: 345-9426. Owner: Robert H. Kirk Jr. (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette.

● **YOUNGSTOWN (Area Code 216)**

United Audio Rec'g Studio, 5947 Stillson Pl. Zip 44512. Tel: 758-5463.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

**OKLAHOMA**

● **TULSA (Area Code 918)**

C E S Rec'g Inc., 4960G S. 83 East Ave. Zip 74145. Tel: 627-8474. (PKG)  
**Audio:** 8-tr., cassette.  
 I T T I Studios (International Teaching Tapes); 4235 S. Memorial Dr. Zip: 74145. Tel: 663-7700. Pres.: Meridith R. Gray; Sales Mgr.: Sonny Gray. (PKG)  
**Audio:** 8-tr., cassette, open reel.

**OREGON**

● **PORTLAND (Area Code 503)**

Northwestern Inc., Motion Pictures & Rec'g, 1224 SW Broadway. Zip: 97205. Tel: 226-0170. Pres: Robert M. Lindahl; Sales Mgr.: Paul A. Buescher.  
**Audio:** Cassette, open reel.  
 Victory Press Inc., 600 SW 10, Suite 502. Zip 97205 Tel: 222-6138. Pres.: Dan E. Gordon; Sales Mgr.: J.E. Gordon; Adv. Mgr.: S.R. Gordon. (PKG)  
**Audio:** Cassette.

**PENNSYLVANIA**

● **BROOMALL (Area Code 215)**

E. J. Stewart Inc., 388 Reed Rd. Zip 19008. Tel: 543-7600. Pres.: Eric R. Address; Gen. & Adv. Mgr.: Howard S. Lipman; Sales Mgr.: Kathleen DeBay. (PKG—video only)  
**Video:** 2" broadcast; 3/4" cassette

● **NEW PROVIDENCE (Area Code 717)**

The King's Place Inc., PO Box 148. Zip: 17560. Tel: 284-4165. Pres. & Sales Mgr.: John O. Yoder.  
**Audio:** 8-tr., cassette, open reel.

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

AudioVisual Communications Inc., 435 Crooked Ln., King of Prussia, Pa. 19406. Tel: 272-8500. Pres.: John Ballentyne; VP Sales: John Butterworth. (PKG)  
**Audio:** Cassette, open reel.  
 Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277, NY Tel: (212) 966-3185. Pres. Morris Ballen; VP: Larry Ballen.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 MarketDyne Int'l, 1600 Arch St. Zip: 19101. Tel: 241-2935. (PKG)  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

● **PITTSBURGH (Area Code 412)**

Audio Innovators Inc., 216 Blvd. of the Allies. Zip: 15222. Tel: 281-9605. Pres. & Gen. Mgr.: Norman J. Cleary; Opns. Mgr.: Martha J. Wilson.  
**Audio:** Cassette, open reel.

● **WARREN (Area Code 814)**

Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St. Zip: 16365. Tel: 723-8600. Pres.: J. Albert Loranger; VP: Robert Loranger. (PKG only—audio) (SEE ADVERTISEMENT)

**SOUTH CAROLINA**

● **GREENVILLE (Area Code 803)**

Duplication Serv. (div. of Custom Rec'g & Sound Inc.), PO

Box 7647, 1225 Pendleton St. Zip 29611. Tel: 269-5018. Pres.: Robert W. Edwards. (PKG)  
**Audio:** 8-tr., cassette, open reel.

● **MOORE (Area Code 803)**

Southern Charisma, PO Box 267. Zip 29369. Tel: 576-5553. Pres.: Edward L. Bayro.

● **MYRTLE BEACH (Area Code 803)**

Dee-Bee Rec'g Serv., 704 Ninth Ave. S. Zip: 29577. Tel: 448-8091. Pres. Stan Deppen Jr.; Sales Mgr.: Kenneth Deppen; Adv. Mgr.: Pat Gerrick. (PKG)

**TENNESSEE**

● **FAYETTEVILLE (Area Code 615)**

Kim-Pat Ents., PO Box 654, Hillwood Dr. Zip 37334. Tel: 433-2323/5661. Owner: Bill Trigg; Sales Mgr.: Rita Armstrong. (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

● **MEMPHIS (Area Code 901)**

Shoe Prod'ns Inc., PO Box 12025, 485 N. Hollywood. Zip: 38112. Tel: 458-4496. (PKG)  
**Audio:** Cassette, open reel.

● **NASHVILLE AREA (Area Code 615)**

Columbia Rec. Prod'ns, 34 Music Square E. Zip: 37203. Tel: 259-4321. Acct. Exec.: Jerry Parkins. (Sales office only)  
**Plants:** Terre Haute, Ind.; Pitman, N.J.  
**Audio:** 8-tr. quadraphonic, cassette, open reel.  
 Custom Tape Dupl'rs Inc., 341 Hill Ave. Zip 37210. Tel: 256-1728. Pres.: L.C. Tant; Sales Mgr.: Mike Tant. (PKG)  
**Audio:** 8-tr., cassette.  
 Fanta Professional Servs., 1213 16 Ave. S. Zip 37212. Tel: 327-1731. Pres.: Johnny Rosen.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
**Video:** 2" quad, 3/4" cassette.  
 G R T Rec. Pressing/Tapes, 1110 48 Ave N. Zip 37209. Tel: 383-7881. VP & Opns. Mgr.: Chuck Duncan  
**Home office:** Sunnyvale, Calif.  
**Audio:** 8-tr. cassette.  
 Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip 37207. Tel: 226-0811. Gen. Mgr.: Jim Maxwell, Sec'y-Treas.: Glenna Maxwell.  
**Audio:** Cassette, open reel.  
 Nashville Album Prod'ns Inc., 617 Seventh Ave S Zip 37203. Tel: 256-0121. Pres: Steve Botts (PKG)  
**Audio:** 8-tr., cassette.  
 Nashville Int'l Corp., 20 Music Square W. Zip 37203. Tel: 256-2885/3271. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 R C A Recs., 30 Music Square W. Zip: 37203. Tel: 244-9880. VP: Jerry Bradley.  
**Home office:** New York, N.Y.  
**Plant:** Indianapolis, Ind.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.  
 Sound of Nashville Inc., 1207 Demonbreun St. Zip 37203. Tel: 256-2521. Pres. John Ivanits; Sales Mgr. Gary W. Moore. (PKG only—Audio)

**TEXAS**

● **DALLAS (Area Code 214)**

Ampex Corp., Magnetic Tape Div., 1615 Prudential Dr. Zip: 75235. Tel: 637-5100. (Sales office only) (PKG)  
**Home office:** Redwood City. (San Francisco & Bay Area), Calif.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.  
 Mother Dubbers Inc., 2537 Carlisle. Zip 75201. Tel: 651-9544. (PKG)  
**Audio:** 8-tr., cassette, open reel.

● **FORT WORTH AREA (Area Code 817)**

Oakridge Music Rec'g Serv., 2001 Elton Rd., Haltom City 76117. Tel: 838-8001. Eng. Homer Lee Sewell.  
**Audio:** 8-tr., cassette, open reel.

● **SAN ANTONIO (Area Code 512)**

A S I (Abadon/Sun Inc.), PO Box 6520, 10330 Kotzebue. Zip: 78209. Tel: 824-8781. Pres.: Galen Carol.  
**Audio:** Cassette.  
 B C L Ents. Inc., 1002 Hoefgen St. Zip: 78210. Tel: 532-3216. Pres.: C. Foy Lee; Sales Mgr.: Jimmy Burton; Adv. Mgr.: Jeannie Hill. (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic.  
 Marsal Prod'ns, 2015 Castrovilla Rd. Zip: 78237. Tel: 433-9351. Pres.: Antonio J. Mendez.

● **SAN BENITO (Area Code 512)**

Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr. Lionel C. Betancourt; Sales Mgr.: John F. Phillips.  
**Audio:** 8-tr., cassette.

● **WACO (Area Code 817)**

Creative Communications Inc. (sub. of SMI), 918 N. Valley Mills. Zip 76710. Tel: 776-6553. (PKG)  
**Audio:** Cassette.

**UTAH**

● **PROVO (Area Code 801)**

Sound Concepts Corp., PO Box 299, 108 W. Center. Zip 84601. Tel: 375-7333. Pres: Michael Jensen; Sales Mgr. Kaye Jensen (PKG)  
**Audio:** Cassette.

● **SALT LAKE CITY (Area Code 801)**

Ampex Corp., Magnetic Tape Div., 2880 S. Main St., Suite 105. Tel: 84115. Tel: 487-8181. (Sales office only) (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.  
 Bonneville Prod'ns, 130 Social Hall Ave. Zip 84111. Tel: 237-2400. Gen. Mgr.: Dick Alsop; Sales Mgr.: Dave Whipple; Studio Mgr.: Dave Michelsen.  
**Audio:** Cassette, open reel.  
 Chase Media Inc., Beneficial Life Tower, Suite 1723. Zip 84111. Tel: 363-5858. Pres. & Adv. Mgr.: Randal S. Chase; Sales Mgr.: Irel L. Chase.  
**Audio:** 8-tr., cassette, open reel, open reel quadraphonic.  
 Covenant Rec'gs Inc., 1345 Major St. Zip: 84115. Tel: 487-1096. Pres. & Sales Mgr.: V. Lewis Kofford; Adv. Mgr.: Jeff Lund. (PKG)  
**Audio:** Cassette.

**VIRGINIA**

● **MANASSAS (Area Code 703)**

Memory Makers, 9202 Amelia Court. Zip 22110. Tel: 631-9465. Pres.: Jim Corrado; VP: Donna Corrado. (PKG)  
**Audio:** 8-tr., cassette, open reel, open reel quadraphonic.

**WASHINGTON**

● **OLYMPIA (Area Code 206)**

Sound Preservers Co., 911 E. Fourth Ave. Zip 98506. Tel: 352-9097. Owner: Allen P. Giles  
**Audio:** 8-tr., cassette, open reel.

● **SEATTLE (Area Code 206)**

Cinema Sound Corp., see Investment Technology.  
 Investment Technology Inc., 1940 124 Ave. NE., Bellevue 98005. Tel: 454-7720. Pres. David P. Hilliard. VP: George Woodley  
 Music Farm Inc., 615 E. Pike St. Zip 98122. Tel: 323-6847. Pres. Jim Wolfe.  
**Audio:** Open reel.

**WISCONSIN**

● **MILWAUKEE (Area Code 414)**

Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip 53203. Tel: 273-5720. Pres. Dave Kennedy; Chief Eng.: Larry Drydyk. (PKG—labeling service only)  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 Orange Prod'n House, 6055 W. Fond du Lac. Zip 53218. Tel: 461-3600. Pres. Larry Lee Hansen; Sales Mgr.: Ellen Westendorf. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

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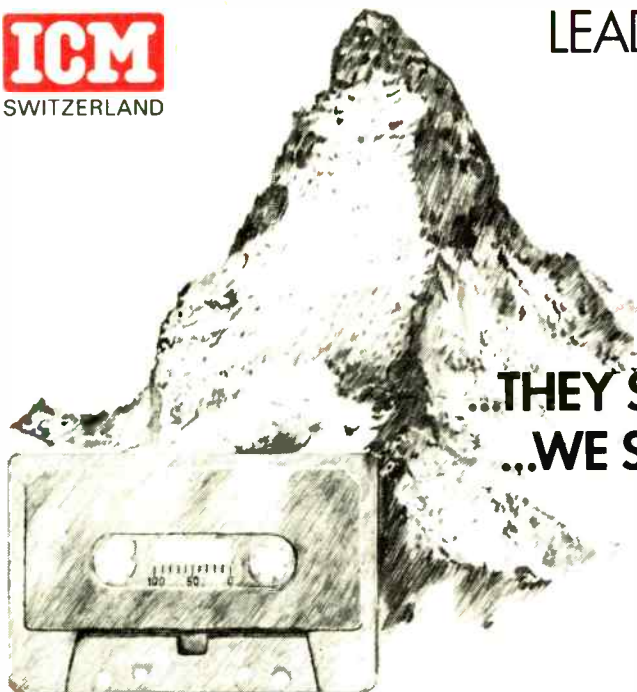


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Bazy Electronics Corp., 39 N. Ross, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazy; Gen. Mgr.: Mike Tattan.  
Audio: 8-tr. parts.  
Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466. Pres.: Ruth Schwartz; VP, Sales & Adv. Mgr.: Rudy Schwartz.  
Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan.  
Branch: Park Ridge, N.J., PO Box 176. Zip: 07656. Tel: (201) 391-3676. VP Sales Robert K. Herrington.  
Audio: 8-tr.  
Capitol Magnetic Prods (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Mktg. Dir. Harry Preston; Prof. Prods. Sales Mgr. Larry Hockemeyer.  
Sales offices: Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—Germantown, Md., Century XXI, 20030 Century Blvd. Zip 20767. Tel: (301) 428-0795—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—Cleveland, Ohio, 7123 Pearl Rd. Zip 44130. Tel: (216) 888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
Int'l branches: England, Singapore.  
Audio: 8-tr. parts.  
Centron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280; WATS (800) 854-3943. Pres. Edwin Gamson; VP Mktg.: Ray Allen; Adv. Mgr.: Hal Wilde.  
Audio: 8-tr. & cassette parts.  
Custom Cartridge Inc., 341 Hill Ave., Nashville, Tenn. 37210. Tel: (615) 244-5668. Pres. Cliff Tant.  
Audio: 8-tr. (SEE ADVERTISEMENT)  
D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: 984-1559; WATS (800) 423-2636. Pres. Drew Alan Kaplan.  
Audio: Cassette liners, hubs, housings, pins, rollers & pressure pads.  
Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Exec. VP: Greg Malthus; VP Mktg.: Jere R. Hill; Nat'l Sales Mgr.: Gene Hull.  
Audio: 8-tr. & cassette parts. (SEE ADVERTISEMENT)

Dixon Inds. Corp. (a Bundy Co.), 386 Metacom Ave., Bristol, R.I. 02809. Tel: (401) 253-2000. Telex: 92-7706. Pres.: Bert Katzanek; Sales Mgr.: John F. McCurdy Jr.  
Audio: Cassette shims, acetal post rollers, cartridge top rings & teflon thrust washers.  
Video: U-matic, Beta & VHS cassette tabs, guides & teflon thrust pads. (SEE ADVERTISEMENT)  
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Chet Dunn Assocs. Mfg. Rep., 20 Locke Rd., Billerica, Mass. 01821. Tel: (617) 663-2000. Pres.: Chet Dunn.  
Audio: Staking rods, leader locks. (SEE ADVERTISEMENT)  
Dyna/Day Plastics Inc., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 755-2530. Pres.: Frank Day; VP: Paul M. Hayes; Plant Mgr.: Phil Kelly.  
Audio: Cassette hubs, rollers, shells.  
El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor.  
Audio: 8-tr. & cassette parts. (SEE ADVERTISEMENT)  
Filam Nat'l Plastics, 416 W. El Segundo, Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres.: Vic Flores; VP Sales: Mike Bolong.  
Audio: Hub locks, 1/4" NAB hubs  
Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.  
Adv. Mgr.: William Meyer.  
Audio: Hubs, pins, rollers, shells.  
Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027.  
Audio: Cassette shims & pressure pads.  
Horan Eng'g Inc., 12381 Schaefer Hwy., Detroit, Mich. 48227. Tel: (313) 933-6900. Pres.: Richard C. Horian; Sales Mgr.: Robert L. Horian; Adv. Mgr.: Claudette Orr.  
Audio: 8-tr. & cassette shells.  
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Audio: Elastomeric pinch rollers.  
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Audio: All cassette parts  
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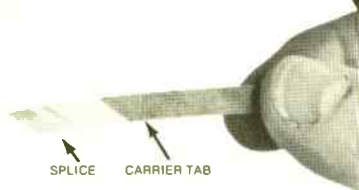
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 Athenia Inds. Inc., 2200 Industrial Way S., Toms River, N.J. 08753. Tel: (201) 244-8500. Pres.: Sales & Adv. Mgr.: Charles Beres Jr.  
**Audio:** Cassette, & sub-assemblies of cassette parts. (SEE ADVERTISEMENT)  
 Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; Customer Serv.: Michael Kates  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419. Pres.: Milton B. Gelfand; VP Customer Servs.: Carolyn T. DeVries; Adv. Mgr.: J.P. Lohman.  
**Int'l branch:** France.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466. Pres.: Ruth Schwartz; VP & Sales & Adv. Mgr.: Rudy Schwartz.  
**Audio:** Reels.  
**Brand name:** Olympic.  
 Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan  
**Branch:** Park Ridge, N.J., PO Box 176. Zip: 07656. Tel: (201) 391-3676. Sales Mgr.: Robert K. Herrington.  
**Audio:** 8-tr.  
 Carter Corp., 1916 11 St., Rockford, Ill. 61101. Tel: (815) 397-3200. Pres.: Robert L. Fleming; VP Sales & Mktg.: Sandra L. Fleming; Adv. Mgr.: Janet K. Ratner.  
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 Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605.  
**Audio:** Screw-type cassettes  
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**Audio:** 8-tr., cassette, reels  
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 Dyna/Day Plastics Inc., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 755-2530. Pres.: Frank Day; VP: Paul M. Hayes; Plant Mgr.: Phil Kelly.  
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**Audio:** NAB cartridges (A, B & C sizes).  
**Brand names:** Fidelipac, Master Cart  
 Filam Nat'l Plastics, 416 W. El Segundo Blvd., Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres.: Vic Flores; VP Sales: Mike Bolong  
**Audio:** 8-tr.  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.  
**Audio:** Cassette  
 I P S, 107 Bridge Rd., Hauppauge, N.Y. 11787. Tel: (516) 234-3322. Contacts: Bill Prechtel, Richard Diamond.  
**Audio:** Cassette. (SEE ADVERTISEMENT)  
 I T I, see Investment Technology  
 Investment Technology Inc., 1940 124 Ave. NE, Bellevue, Wash. 98005. Tel: (206) 454-7720. Pres.: David P. Hilliard; VP: George Woodley.  
**Audio:** Cassette.  
**Brand name:** ITI  
 Ray Jacobs Audio Inc., 2739 Signal Pkwy., Long Beach, Calif. 90806. Tel: (213) 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro; Adv. Mgr.: Robert Ellsworth.  
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 Kyric Corp., 2111 E. 20 St., Tucson, Ariz. 85719. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.  
**Audio:** Cassette.  
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**Branch:** Indianapolis, Ind., Box 507, Rt. 2, Zip 46231. Tel: (317) 839-6673. Mgr.: Scott Bartlett.

**Audio:** Cassette.  
 Loranger Mfg. Corp. Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; VP: Robert Loranger.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 M I P, see Molded Ind'l Plastics  
 M J S, 2514 Seaboard Ave., San Jose, Calif. 95131. Tel: (408) 262-8793. Pres.: Michael Steiner.  
**Audio:** 8-tr., cassette, reels.  
 M M C, see Magnetic Mktg.  
 Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge.  
**Audio:** 8-tr., cassette.  
**Brand name:** MMC. (SEE ADVERTISEMENT)  
 Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, N.Y. 11735. Tel: (516) 293-1010. Pres.: Aaron Waserstrom; Gen. Sales Mgr.: Douglas Scott.  
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 Master Cart, see Fidelipac.  
 Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Macafferri.  
**Audio:** 8-tr., cassette.  
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**Audio:** Cassette.  
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**Video:** Open reel for ½", 1", & 2" tape.  
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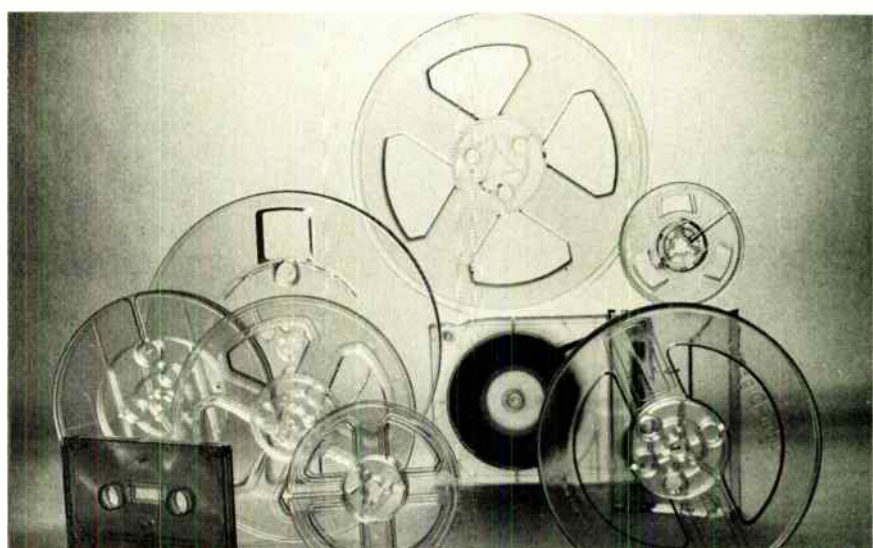
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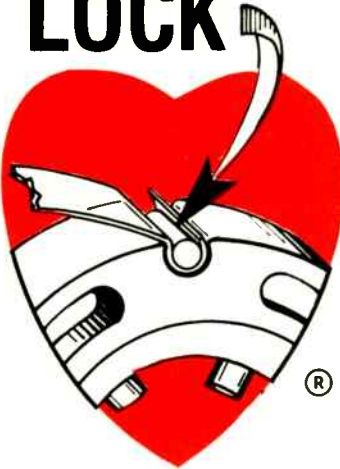


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**Audio:** 8-tr.  
Recording Supply Co. (div. of Polyline Corp.), 1233 Rand Rd., Des Plaines, Ill. 60016. Tel. (312) 297-0955. Pres. John Kaiser  
**Audio & video:** Reels.  
Robins Inds. Corp., 75 Austri Blvd., Commack, N.Y. 11725. Tel. (516) 543-5200. Pres. Herman Post. Nat'l Sales & Adv. Mgr. Stu Caine  
**Audio:** Cassette, open reel.  
**Brand name:** Brand 5.  
Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel. (516) 868-2880. Pres. Mervin A. Dayan.  
**Audio:** 8-tr., cassette.  
Scotch, see 3M  
Seca, see Dalsung.  
Sentry Inds. Inc., 221 N. Macquesten Pkwy., Mount Vernon, N.Y. 10550. Tel. (914) 664-2909. Pres. Harold Rosen; Sales & Adv. Mgr. Barry Rosen  
**Audio:** 8-tr., cassette, open reel. (SEE ADVERTISE-  
MENT)  
Shape Inc., PO Box 366, Biddeford Ind'l Park, Biddeford, Me. 04005. Tel. (207) 282-6155. Pres. Anthony L. Gelardi; Sales & Mktg. Mgr. Joe Ciccone, Adv. Mgr. Bob MacLeod.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
Sofla, see Dalsung  
Studio Magnetics Co. Inc., 83 Carlowgh Rd., Bohemia, N.Y. 11716. Tel. (516) 589-4300. Pres. George Clahane; VP. Craig M. Balaban  
**Audio:** Screw-type cassette.  
Swire-Intermagnetics Co., 1311 Colorado Ave., Santa Monica, Calif. 90404. Tel. (213) 393-9281. Pres. George Johnson; VP Sales & Mktg. Robert Dunn; VP Communications Bruce Weber  
**Audio:** 8-tr. & cassette.  
Tape-A-Thon Corp., 502 S. Isis, Inglewood, Calif. 90301. Tel. (213) 776-7933. Pres. Lee Tate; Exec VP & Sales & Mktg. Dir. Wally Rubin.  
**Audio:** NAB cartridge.  
**Brand name:** Jet-Pak, Trak-4.  
Tape Packaging Assocs., 740 W. Collins Ave., Orange, Calif. 92667. Tel. (714) 997-4173/4177. Pres. William L. Starling Jr.; Adv. Mgr. Joyce A. Starling.  
**Audio:** 8-tr.  
Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel. (612) 884-4051. Pres. Ansel Kleiman; VP Mktg. James S. Arrington; Adv. & Sales Promo. Dir. Peter Schwarz  
**Audio:** NAB broadcast cartridges.  
3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel. (612) 733-1110. Div. VP. John E. Povolny; Mktg. Dir. Bill Madden; Retail Prods. Mgr. D.E. Rushin; Nat'l Sales Mgr. S.R. Frederickson; Mkt. Communications & Mdsq. Su-

pervisor Vicki Hanson; Mkt. Development Mgr. R.F. Burnett; Adv. Mgr. Peter M. Gavin.  
**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip 99502. Tel. (907) 276-2363—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel. (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel. (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel. (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel. (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip 30360. Tel. (404) 447-7000—Honolulu, Hawaii, 2880 Ualena St. Zip 96819. Tel. (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip 60501. Tel. (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip 02194. Tel. (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel. (313) 477-5000—Eagan, Minn., PO Box 3211, St. Paul 55133, 3130 Lexington Ave. S. Zip: 55121. Tel. (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel. (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel. (201) 575-2000—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel. (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 4413D. Tel. (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip 19120. Tel. (215) 728-5300—Dallas, Tex., 2121 Santa Anna Ave. Zip 75228. Tel. (214) 324-3100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip 98188. Tel. (206) 244-7200.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** Reels for 2" & 1" tape.  
**Brand name:** Scotch.  
Trak-4, see Tape-A-Thon.  
Trans-Am Inds. Inc., 845 Broad Ave., Ridgefield, N.J. 07657. Tel. (201) 945-2000. Pres. Marvin Donalds; VP. Rudolph J. Puntillo; Customer Serv. Michael Kates.  
**Audio:** Sonic & screw-type cassette. (SEE ADVERTISE-  
MENT)  
U T C, see Universal Tape.  
Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel. (213) 327-3203. Pres. Edward O. Praeger.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** A/V Paragon, UTC, Universal.

## ENVELOPES & MAILERS

The key to the abbreviations following the listing is: (M) Manufacturer, (D) Distributor, (I) Importer.

### CALIFORNIA

#### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

The Bert-Co Ent's. Inc., 1855 Glendale Blvd. Zip 90026. Tel. 665-5137 (M)  
**Branch:** New York, N.Y.  
Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel. 893-9721 (M)  
Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401 (M)  
Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 587-3131. Div. Exec VP Russell Muir, Sr. VP's Jack Sclar, Arthur Kern. (M)  
**Home office:** Great Neck, N.Y.  
Kalny Mdsq., 4700 S. Santa Fe Ave. Zip 90058. Tel. 587-1164. Customer Serv.: Arte Hirsch  
Prestone Graphics Inc., 1930 Century Park W. Zip. 90067. Tel. 552-9671.  
**Branch:** New York, N.Y.  
Westland Graphics, 2237 N. Hollywood Way, Burbank 91505. Tel. 846-1205. (M)

### FLORIDA

#### • FORT LAUDERDALE (Area Code 305)

Esmond Inds. Inc., 2455 E. Sunrise Blvd. Zip 33304. Tel: 564-6435. Pres. Bennett Asquith; Sales Mgr. Jeff Asquith; Adv. Mgr. Shirlee Duffy. (M)

### ILLINOIS

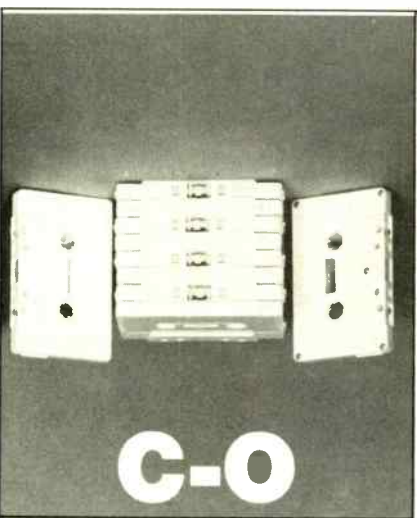
#### • CHICAGO METROPOLITAN AREA (Area Code 312)

Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Tel. 583-2818. Pres. Joseph Halperin. (M)  
M. M. Cole Publ'g Co., Playboy Bldg., Suite 1602, 919 N. Michigan Ave. Zip: 60611. Tel. 527-2160. Pres.: Sheperd Stern. (7" & 12" mailers) (MD)  
Forest Packaging Corp., 542 Factory Rd., Addison 60101. Tel. 543-7035. Pres. John R. Kiscock; VP Sales: R.H. Napp. (Mailers only).  
Pro I Prods., PO Box 33, Highland Park 60035. Tel. 432-5536. Pres. Roy Pink; Sales Mgr. Martin Pink, Adv. Mgr. Deena Pink. (MD)

### INDIANA

#### • INDIANAPOLIS (Area Code 317)

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip 46220. Tel. 251-3918. Pres. Robert C. Bowers. VP & Sales Mgr. Charles H. Kaufman. (MD)



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● **TERRE HAUTE (Area Code 812)**

Ivy Hill Communications Inc., Fort Harrison Ind'l Park, Fruitridge Ave. Zip: 47805. Tel: 466-9851. (M)  
Home office: Great Neck, N.Y.

**MASSACHUSETTS**

● **CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308.  
Pres.: Earl S. Stahl; Exec. VP & Nat'l Sales & Adv. Mgr.: Eric C. Stahl.

**NEVADA**

● **CARSON CITY (Area Code 702)**

Gopher Prods. Corp., Box 1912, 2201 Lockheed Way. Zip: 89701. Tel: 882-9333. Pres: Warren Perkins. (M) (SEE ADVERTISEMENT)

**NEW JERSEY**

● **BLOOMFIELD (Area Code 201)**

Ever-Ready Packaging & Assembly (div. of Reliance Folding Carton Corp.) 225 Belleville Ave. Zip: 07003. Tel: 748-6677. (M)

● **ELIZABETH (Area Code 201)**

Lened Int'l Corp., 489 Henry St. Zip: 07201. Tel: 354-5205. Pres.: Joseph Flusfeder. (M)

**NEW YORK**

● **ALBANY (Area Code 518)**

Pak-Wik Corp., 128 Tivoli St. Zip: 12207. Tel: 465-4556.  
Pres.: Samuel A. Strasser; Sales Mgr.: Myron S. Strasser Jr. (Mailers only). (SEE ADVERTISEMENT)

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. (M)  
Branches: Los Angeles, Calif.: Terre Haute, Ind.

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

G. Benson & Co. Printers Inc., 116 Nassau St., Brooklyn 11201. Tel: 596-9100. Pres.: Gerald J. Benson; VP Sales: Gil Benson; Adv. Mgr.: Roxanne Evans. (M)  
Bert-Co Ent's. Inc., 241 E. 34 St. Zip: 10016. Tel: 683-6300. (M)  
Home office: Los Angeles, Calif.  
Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. (MD)  
Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer; Art Dir.: Susan Murphy. (M)  
E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (M)  
Gem-Built Container Corp., 48-20 50 Ave., Woodside 11377. Tel: 784-8800. (M)  
Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (M)  
Prestone Printing Co., 147 W. 42 St. Zip: 10036. Tel: 354-1871.  
Home office: Los Angeles, Calif.  
Edward R. White Inc., 18 E. 41 St. Zip: 10017. Tel: 687-2167. Pres. & Sales Mgr.: Lawrence Goldstein. (MD)

**OHIO**

● **TOLEDO (Area Code 419)**

Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620.  
Mgr.: Lowell P. Amos  
Chief products: Envelopes, mailers, backer boards, mailer cartons.

**WYOMING**

● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. Pres.: Ray Alexander; Sales & Adv. Mgr.: Georgia Alexander. (MD)

**JACKETS & SLEEVES**

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

**CALIFORNIA**

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

AGI, 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821.

VP: Edward Dwyer; Sales Mgr.: Jim Palmer. (Sales office only) (M)

Home office: Melrose Park (Chicago Metropolitan Area), Ill.

Album Graphics Inc., see AGI.

Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 725-6900. Pres.: Samuel M. Broadhead; VP & Gen. Mgr.: John F. Wegner; Customer Serv. & Quality Assurance Dir.: Stephen R. Broadhead. (Sleeves only) (M)

The Bert-Co Ent's. Inc./Bert-Co Graphics, 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. (M)

Branch: New York, N.Y.

Bluebelle Shoppe, PO Box 14466, Long Beach 90803. Dir.: Mark Slater. (Holographic custom work).

Electrosound Group Inc., 9545 San Fernando Rd., Sun Valley 91352. Tel: 767-8833. Pres. & Adv. Mgr.: Richard H. Burkett; Gen. Sales Mgr.: Scott Ross. (Sales office only) (Sleeves only) (M)

Branch: New York, N.Y.

Plant: Hicksville, N.Y.: Andrews-Nunnery Envelope & Paper Corp.

Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. (M)

Imperial Pacific Sales Corp., 4528 Brazil St. Zip: 90039. Tel: 245-8583. VP: A.W. Fink; Sales Mgr.: Lincoln Stegman. (Jackets only) (M)

Home office: Brooklyn (New York Metropolitan Area), N.Y.; Imperial Paper Box Corp.

Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 587-3131. Div. Exec. VP: Russell Muir; Sr. VP's: Jack Sclar, Arthur Kern. (M)

Home office: Great Neck, N.Y.

Kdisc (sub. of Keysor Century Corp.), 6550 Sunset Blvd., Hollywood 90028. Tel: 365-3991. Pres.: Eugene R. Schutz; Gen. Mgr.: Bill Lightner; Sales Mgr.: Dick Maxwell (Jackets only).

Plant: Saugus, Calif. (SEE ADVERTISEMENT)

K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel: 841-3400. Pres.: Glade Merkle; VP Custom Serv.: Jim Auctherlonie; Sales & Adv. Mgr.: Bruce Leek. (Jackets only)

Modern Album of California Inc., 3104 Vanowen St., Burbank 91505. Tel: 845-7655. Pres.: William S. Pine; Gen. Mgr.: Raymond Gardocki. (Jackets only)

Home office: Hauppauge, N.Y.; Modern Album & Finishing Co. Inc.

Pedersen Label Printing Co., 11152 Fleetwood St., Sun Valley 91352. Tel: 768-3122. Pres.: Herman A. Fredriks; Prod. Mgr.: S. Kadonaga. (M) (SEE ADVERTISEMENT)

Prestone Graphics Inc., 1930 Century Park W. Zip: 90067. Tel: 552-9671.

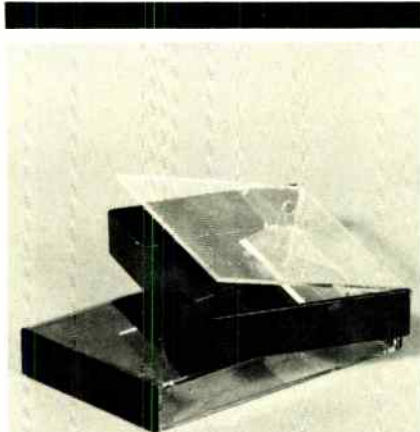
Branch: New York, N.Y.

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700. (M)

Home office: Long Island City (New York Metropolitan Area), N.Y.

Plant: Indianapolis, Ind.: Rutgers Packaging Corp.

Raynor Sales Co. Inc., 2698 W. Pico Blvd. Zip: 90006. Tel: (213) 737-3737. Pres.: Ray Abrams. (Gift sleeves only)



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NEW YORK 11787**

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Shorewood Packaging of Calif., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Marc Shore. (M)  
Home office: New York, N.Y.

● **SAN FRANCISCO & BAY AREA  
(Area Code 415)**

Conlan Creative Lithographers, PO Box 2763, 800 Forbes Blvd., Suite 260, South San Francisco 94080. Tel: 761-7617. (Jackets only) (M)

● **SAN JOSE (Area Code 408)**

M J S, 2514 Seaboard Ave. Zip: 95131. Tel: 262-8793. Owner: Michael Steiner. (Jackets only) (M)

● **SAUGUS (Area Code 805)**

Kdisc (sub. of Keysor Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres.: Eugene R. Schutz; Gen. Mgr.: Bill Lightner. Sales Mgr.: Dick Maxwell. (Jackets only) (M)  
Office: Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)

**CONNECTICUT**

● **UNION CITY (Area Code 203)**

A.C. Hampson Printing Co., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: Augustus D. Hampson; Sales Mgr.: John W. Berry. (Jackets only)

**DELAWARE**

● **WILMINGTON AREA (Area Code 302)**

Ken-Del Prod'n's Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy. Sales Mgr.: Shirley Kay. (Jackets only) (M)  
National Tape Dupl'rs. see Ken-Del.

**FLORIDA**

● **MIAMI METROPOLITAN AREA  
(Area Code 305)**

Prosound Inc., 8194 NW 103 St., Hialeah 33015. Tel: 558-0152. (Jackets only) (M)  
Tropical Paper Box Co., 7000 NW 25 St. Zip: 33122. Tel: 592-5520. Rec. Div. Mgr.: Dale Quartin. (Jackets only)

**GEORGIA**

● **ATLANTA METROPOLITAN AREA  
(Area Code 404)**

Tres-Lanta Rec. Pressing Co., 190 Boulevard SE. Zip: 30312. Tel: 522-8106.

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA  
(Area Code 312)**

A G I, 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres.: Donald W. Kosterka; Sales Mgr.: Charles Eaton. (M)  
Sales offices: Los Angeles, Calif.; New York, N.Y.  
Fine Design Prods. Inc., 1433 S. Wabash Ave. Zip: 60605. Tel: 939-5420. (Jackets only)  
Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. (Jackets only) (M)

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert C. Bowers; VP & Sales Mgr.: Charles H. Kaufman. (Sleeves only) (MD)  
Imperial Packaging Co. Inc., 7800 Records St. Zip: 46226. Tel: 545-7476. (Jackets only)  
Home office: Brooklyn (New York Metropolitan Area), N.Y.; Imperial Paper Box Corp.  
Reco-Sleeve Packaging, 620 S. Belmont. Zip: 46221. Tel: 635-7777. Pres.: Leonard Verebay; Sales & Adv. Mgr.: Len Dimond. (M)  
Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Pres.: Abe Garde; Sales & Adv. Mgr.: Morton D. Shecter. (M)  
Home office: Long Island City (New York Metropolitan Area), N.Y.; Queens Lithographing Corp.

● **TERRE HAUTE (Area Code 812)**

Ivy Hill Communications Inc., Fort Harrison Ind'l Park, Fruitridge Ave. Zip: 47805. Tel: 466-9851. (M)  
Home office: Great Neck, N.Y.  
Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: 235-6001. (Jackets only)  
Home office: Hauppauge, N.Y.; Modern Album & Finishing Co. Inc.  
Woodburn Printing Co., 25 S. Sixth St. Zip: 47808. Tel: 466-6822. Pres.: Donald P. Pendergast; Sales Mgr.: John Avelis; Adv. Mgr.: John Crippen. (Jackets only) (M)

**LOUISIANA**

● **VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip: 60586. Tel: 363-2104. Pres.: J. Floyd Soileau; Mgr.: J. K. Soileau; Sales Mgr.: Ronnie Soileau. (Jackets only) (M)

**MASSACHUSETTS**

● **CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; Exec. VP & Nat'l Sales & Adv. Mgr.: Eric C. Stahl.

**MICHIGAN**

● **DETROIT METROPOLITAN AREA  
(Area Code 313)**

Archer Rec. Pressing Co., 7401 E. Davison. Zip: 48077. Tel: 365-9545. (Jackets only) (M)  
Horan Eng'g Inc., 12381 Schaefer Hwy. Zip: 48227. Tel: 933-6900. Pres.: Richard C. Horan; Sales Mgr.: Robert L. Horan; Adv. Mgr.: Claudette Orr. (Sleeves only)

**MISSOURI**

● **ST. LOUIS (Area Code 314)**

Ken Keene Int'l, PO Box 515. Zip: 63166. Tel: 776-2278. 464-1773. Pres. & Adv. Mgr.: Ken Keene; VP & Sales Mgr.: Gene Miller. (MD)  
Branch: Nashville, Tenn., TP Prod'n.  
Int'l branch: England, Seacruise.

**NEVADA**

● **CARSON CITY (Area Code 702)**

Gopher Prods. Corp., Box 1812, 2201 Lockheed Way. Zip: 89701. Tel: 882-9333. Pres.: Warren Perkins. (Sleeves only) (M) (SEE ADVERTISEMENT)

**NEW JERSEY**

● **ELIZABETH (Area Code 201)**

Lened Int'l Corp., 489 Henry St. Zip: 07201. Tel: 354-5205. Pres.: Joseph Flusfeder. (M) (SEE ADVERTISEMENT)

● **LYNDHURST (Area Code 201)**

Colorseps-Lithopreps Serv., PO Box 151. Zip: 07071. Tel: 438-6729. Pres.: J.G. Principato. (M)

**NEW YORK**

● **COMMACK (Area Code 516)**

Robins Inds. Corp., 75 Austin Blvd. Zip: 11725. Tel: 543-5200. Pres.: Herman Post. Sales & Adv. Mgr.: Stu Caine. (M)

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. (M)  
Branches: Los Angeles, Calif.; Terre Haute, Ind.

● **HAUPPAUGE (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, 10 Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: Gus Thalasinis (Jackets only). (M)  
Modern Album & Finishing Co. Inc., Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1100; NYC (212) 291-7600. Pres.: G.D. Thomas; Sales Mgr.: R.A. Froehlig. (Jackets only)  
Branches: Burbank (Los Angeles Metropolitan Area), Calif.; Modern Album of California Inc.; Terre Haute, Ind.; Modern Album of Indiana Inc.  
Int'l branch: Canada, Modern Album of Canada Ltd.

● **HICKSVILLE (Area Code 516)**

Andrews-Nunnery Envelope & Paper Corp. (sub. of Electro-sound Group Inc.), 74 Alpha Plaza. Zip: 11801. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John F. Muller Jr.; Ass't Plant Mgr.: Robert J. Andrews. (Sleeves only) (M)  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Electro-sound Group Inc.; New York, N.Y.; Electro-sound Group Inc.

● **NEW YORK METROPOLITAN AREA  
(Area Code 212)**

A G I, 125 W. 55 St. Zip: 10019. Tel: 489-0793. VP Mktg.: Richard Block; Sales Mgr.: Gary Sitzer. (Sales office only) (M)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
Album Graphics Inc., see AGI.  
G. Benson & Co. Printers Inc., 116 Nassau St., Brooklyn 11201. Tel: 596-9100. Pres.: Gerald J. Benson; VP Sales: Gil Benson; Adv. Mgr.: Roxanne Evans. (M)  
Bert-Co Ent's. Inc., 241 E. 34 St. Zip: 10016. Tel: 683-6300. (M)  
Home office: Los Angeles, Calif.



Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. (MD)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer, Art Dir.: Susan Murphy. (M)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern, Sr. Exec. VP: Howard Roseff; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (M)

Electrosound Group Inc., 1290 Ave. of the Americas. Zip 10019. Tel: 581-5641. Pres.: Richard H. Burkett; Sales Mgr.: Ron Roberto. (Sales office only) (Sleeves only) (M)

Home office: Sun Valley (Los Angeles Metropolitan Area), Calif.

Plant: Hicksville, N.Y., Andrews-Nunnery Envelope & Paper Corp.

Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (M)

Imperial Paper Box Corp., 252 Newport St., Brooklyn 11212. Tel: 346-6100. Pres.: L. Sukoff. (Jackets only)

Branches: Los Angeles, Calif., Imperial Pacific Sales Corp.; Indianapolis, Ind., Imperial Packaging Co. Inc.

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth 11378. Tel: 894-5155. Chm.: Peter Dayton; Pres.: Al Alexander; Mktg. Dir.: Gary Schwarz; Nat'l Sales Mgr.: Arthur Klein. (Sleeves only) (M) (SEE ADVERTISEMENT)

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. (M) (SEE ADVERTISEMENT)

Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres.: Bernard Lerman. (M)

Pilgrim Press Corp., 36-01 43 Ave., Long Island City 11101. Tel: 937-9515. (Jackets only) (M)

Prestone Printing Co., 147 W. 42 St. Zip: 10036. Tel: 354-1871.

Home office: Los Angeles, Calif.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. (Jackets only) (M) (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht, VP: Leonard Verebay. (M)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.

Shepard Printing Corp., 111 Eighth Ave. Zip: 10011. Tel: (212) 255-1930. (Jackets only) (M)

Home office: Edison, N.J.

Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; Exec. VP: Mktg.: Floyd S. Glinert; VP Sales: Ken Rosenblum. (M)

Branch: Los Angeles, Calif.

● **PLAINVIEW (Area Code 516)**  
Delrama Int'l, 37 Newtown Rd. Zip: 11803. Tel: 293-8740 (M)

**NORTH CAROLINA**

● **CANTON (Area Code 704)**  
Recording Servs. of Western North Carolina, 10 Penland St. Zip: 28716. Tel: 648-6012. Owner: J. Ted Evans Jr.; Sales Mgr.: Don Barber; Adv. Mgr.: Kay Evans. (Jackets only)

**OHIO**

● **CINCINNATI (Area Code 513)**  
Aristis Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. (Jackets only) (M)

Jewel Rec'g Co., 1514 Kinney Ave. Zip: 45231. Tel: 522-5808/9336. Pres.: Charles York; Sales Mgr.: Linda York; Adv. Mgr.: Harry Urschel. (Jacket fabrication & high speed LP shrinkwrapping only)

Q C A Custom Pressing, 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; VP & Gen. Mgr.: Frank E. Ruhl; Sales Mgr.: Keith Myers; Adv. Mgr.: D. Kalmus. (Jackets only) (M)

Studio Pressing Serv., 320 Mill St. Zip: 45215. Tel: 761-8294. Pres.: Joseph Sluder; Sec'y: Connie Sluder. (Jackets only) (M)

**PENNSYLVANIA**

● **MECHANICSBURG (Area Code 717)**  
H R C Printing, 5252 E. Trindle Rd. Zip: 17055. Tel: 766-0943. Gen. Mgr.: Donald E. Baldwin. (M) (SEE ADVERTISEMENT)

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**  
Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: 729-4655.

Hodge Rec. Mfg. Co., 1314024 S. Howard St. Zip: 19147. Tel: 334-5662. (Sleeves only) (MD)

● **PITTSBURGH METROPOLITAN AREA (Area Code 412)**  
Record-Rama, 635 Butler St. Zip: 15223. Tel: 781-2155.

Owner: Paul C. Mawhinney; Sales Mgr.: Mark Mawhinney; Adv. Mgr.: Colette Mawhinney. (Jackets—D, 45 rpm copyrighted record history sleeves—M)

● **SCRANTON (Area Code 717)**  
Keystone Printed Specialties Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales Mgr.: Martin C. Fischer. (M) (SEE ADVERTISEMENT)

● **SHARON (Area Code 412)**  
Marjon Recs. Inc., 159 Easton Rd., Hermitage 16146. Tel:

347-4726. Pres.: John T. Krzancic; Sales Mgr.: Martha Krzancic; Adv. Mgr.: Ruth Toth. (Jackets only) (M)

**PUERTO RICO**

● **SAN JUAN (Area Code 809)**  
Rio Piedras Rec. Mfg. Inc., GPO Box 4785. Zip: 00936. Tel: 790-4286/3726/2188. Pres.: Dario Gonzalez Fajardo. (M)

**TENNESSEE**

● **NASHVILLE (Area Code 615)**  
Color Graphics Inc., 305 Church St., Goodlettsville 37072. Tel: 859-4001. Pres.: Randal L. Miller. (Jackets only) (M)

Nashville Album Prod'ns Inc., 617 Seventh Ave. S. Zip: 37203. Tel: 256-0121. Pres.: Steve Botts; Sec'y: Treas.: Robbie McWey. (M)

Nashville Int'l Prod., 20 Music Square W. Zip: 37203. Tel: 256-2885 (M)

Pinwheel Art & Photography Studios Inc., 1211 16 Ave. S. Zip: 37212. Tel: 327-9125.

T & P Prod'ns, PO Box 1561. Zip: 37202. Tel: 242-1037 (MD)

Home office: St. Louis, Mo., Ken Keene Int'l.

Williams Printing Co., 417 Commerce. Zip: 37219. Tel: 256-7151. Pres.: B.G. Johnson. (M)

**TEXAS**

● **DALLAS (Area Code 214)**  
Continental Graphics Inc., PO Box 5057. Zip: 75222. Tel: 741-3236. (Jackets only) (M)

● **FORT WORTH METROPOLITAN AREA (Area Code 817)**  
Wills Printing Co., PO Box 211, Arlington 76010. Tel: 572-1414. Pres.: Calvin Wills. (Jackets only) (M)

● **HOUSTON (Area Code 713)**  
Riverside Albums, 7400 Pinemont. Zip: 77040. Tel: 462-2700. Pres.: Earl Thomas; Sales Mgr.: Brenda Cox. (Jackets only)

● **WACO (Area Code 817)**  
Mike's Print Shop, 2507 Gnm. Zip: 76707. Tel: 752-2321. (Jackets only) (M)

**UTAH**

● **SALT LAKE CITY (Area Code 801)**  
Chase Media Inc., Beneficial Life Tower, Suite 1723. Zip: 84111. Tel: 363-5858. Pres.: Randal S. Chase; Sales Mgr.: Irel L. Chase. (MD)

**WYOMING**

● **CHEYENNE (Area Code 307)**  
Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. Pres.: Ray Alexander; Sales & Adv. Mgr.: Georgia Alexander. (Jackets only)

**LABELS**

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.*

**CALIFORNIA**

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**  
Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 725-6900. Pres.: Samuel M. Broadhead; VP & Gen. Mgr.: John F. Wegner; Customer Serv. & Quality Assurance Dir.: Stephen R. Broadhead. (M)

Award Rec. Mfg. Inc., 11016 La Cienega Blvd., Inglewood 90304. Tel: 645-2281. Pres.: Martin Ansoorian; Sales Mgr.: Bill Dryden; Adv. Mgr.: George Abajian.

The Bert-Co Ent's. Inc., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. (M)

Branch: New York, N.Y.

Bluebelle Shoppe, PO Box 14466, Long Beach 90803. Dir.: Mark Slater. (Holographic custom work)

Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 587-3131. Div. Exec. VP: Russell Muir; Sr. VP's: Jack Sclar, Arthur Kern. (M)

Home office: Great Neck, N.Y.

Kdisc (sub. of Keycor Century Corp.), 6550 Sunset Blvd., Hollywood 90028. Tel: 466-1323. Pres.: Eugene R. Schutz; Gen. Mgr.: Bill Lightner; Sales Mgr.: Dick Maxwell. (M)

Plant: Saugus, Calif. (SEE ADVERTISEMENT)

K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel:

841-3400. Pres.: Glade Merkley; VP. Custom Servs.: Jim Aucherlonie; Sales & Adv. Mgr.: Bruce Leek.

Mustron Inc., 2834 1/2 W. Pico Blvd. Zip: 90006. Tel: 380-6840.

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700. (M)

Home office: Long Island City (New York Metropolitan Area), N.Y.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Conlan Creative Lithographers, PO Box 2763, 800 Forbes Blvd., Suite 260, South San Francisco 94080. Tel: 761-7617. (M)

● **SAUGUS (Area Code 805)**

Kdisc (sub. of Keycor Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres.: Eugene R. Schutz; Gen. Mgr.: Bill Lightner; Sales Mgr.: Dick Maxwell. (M)

Office: Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)

**CONNECTICUT**

● **UNION CITY (Area Code 203)**  
A.C. Hampson Printing Co., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: Augustus D. Hampson; Sales Mgr.: John W. Berry.

**DELAWARE**

● **WILMINGTON AREA (Area Code 302)**  
Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Sales Mgr.: Shirley Kay. (M)

National Tape Dupl'rs, see Ken-Del.

**FLORIDA**

● **MIAMI METROPOLITAN AREA (Area Code 305)**  
Prosound Inc., 8194 NW 103 St., Hialeah 33015. Tel: 558-0152. (M)

● **SARASOTA (Area Code 813)**  
Vaughan Assocs., PO Box 5808. Zip: 33579. Tel: 924-3734.

**GEORGIA**

● **ATLANTA (Area Code 404)**  
Linear Prods. Inc., 4507 K Mills Pl. SW. Zip: 30336. Tel: 691-1254.

Home office: New York, N.Y.

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**  
A G I Plant Inc., see Album Graphics Inc.

Album Graphics Inc. (AGI Plant Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres.: Donald W. Kosterka; Sales Mgr.: Charles Eaton. (M)

Sales offices: Los Angeles, Calif.; New York, N.Y.

Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648. Tel: 647-8730.

Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. (M)

● **ROCKFORD (Area Code 815)**

Carter Corp., 1916 11 St. Zip: 61101. Tel: 397-3200.

Pres.: R.L. Fleming; VP Sales & Mktg.: S.L. Fleming; Adv. Mgr.: Janet K. Ratner.

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**  
Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Pres.: Abe Garde; Sales & Adv. Mgr.: Morton D. Schecter. (M)

Home office: Long Island City (New York Metropolitan Area), N.Y., Queens Lithographing Corp.

● **TERRE HAUTE (Area Code 812)**

Arco Press Inc., PO Box 1445. Zip: 47808. Tel: 232-0926.

Pres.: James S. Royse; Sales Mgr.: Don Wilson. (M)

Ivy Hill Communications Inc., Fort Harrison Ind'l Park, Fruitridge Ave. Zip: 47803. Tel: 466-9851. (M)

Home office: Great Neck, N.Y.

Woodburn Printing Co. (div. of Unique Graphics Corp.), 25 S. Sixth St. Zip: 47808. Tel: 466-6822. Pres.: Donald P. Pendergast; Sales Mgr.: John Avelis; Adv. Mgr.: John Crippen. (M)

**LOUISIANA**

● **VILLE PLATTE (Area Code 318)**  
Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip: 70586. Tel: 363-2104. Pres.: J. Floyd Soileau; Sales Mgr.: Ronnie Soileau; Mgr.: J.K. Soileau. (M)

**MASSACHUSETTS**

● **CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; Exec. VP & Nat'l Sales & Adv. Mgr.: Eric C. Stahl.

**MICHIGAN**

● **DETROIT METROPOLITAN AREA (Area Code 313)**

Archer Rec. Pressing Co., 7401 E. Davison. Zip: 48077. Tel: 365-9545. (M)

**NEW JERSEY**

● **JERSEY CITY (Area Code 201)**

Q-A-I Inc. (formerly Saxon Adhesive), 640 Dell Rd. Zip: 07072. Tel: 935-5100; NYC (212) 736-1980. Pres.: Steven Dauman; Sales Mgr.: George Ratowsky. (M)

● **LYNDHURST (Area Code 201)**

Colorseps-Lithopreps Serv., PO Box 151. Zip: 07071. Tel: 438-6729. Pres.: J.G. Principato. (M)

**NEW YORK**

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. (M)  
Branches: Los Angeles, Calif.; Terre Haute, Ind.

● **HAUPPAUGE (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, 10 Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: Gus Thalasin. (M)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

G. Benson & Co. Printers Inc., 116 Nassau St., Brooklyn 11201. Tel: 596-9100. Pres.: Gerald J. Benson; VP Sales: Gil Benson; Adv. Mgr.: Roxanne Evans. (M)  
Bert-Co Ents. Inc., 241 E. 34 St. Zip: 10016. Tel: 683-6300. (M)  
Home office: Los Angeles, Calif.

Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. (MD)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer; Art Dir.: Susan Murphy. (M)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (M)

Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (M)  
Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. (M) (SEE ADVERTISEMENT)

Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917.  
Branches: Atlanta, Ga.; Puerto Nuevo, P.R.

Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres.: Bernard Lerman. (M)

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. (M) (SEE ADVERTISEMENT)

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel: 586-3770. Pres.: Lew Morris; Sales Mgr.: Jerry Present; Adv. Mgr.: Ron Parisi. (Promotional tape & labels) (M)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay. (M)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Indianapolis, Ind.; Rutgers Packaging Corp.

● **UTICA (Area Code 315)**

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Joyce Markowski; Adv. Mgr.: Andrew Cittadino. (M)

**OHIO**

● **CINCINNATI (Area Code 513)**

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. (M)  
Q C A Custom Pressing, 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; VP & Gen. Mgr.: Frank E. Ruhl; Sales Mgr.: Keith Myers; Adv. Mgr.: D. Kalmus. (M)

**PENNSYLVANIA**

● **MECHANICSBURG (Area Code 717)**

H R C Printing, 5252 E. Trindle Rd. Zip: 17055. Tel: 766-0943. Gen. Mgr.: Donald E. Baldwin. (M) (SEE ADVERTISEMENT)

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Fenton Label Co., Coral & Buckus Sts. Zip: 19124. Tel: 288-2910.

● **SCRANTON (Area Code 717)**

Keystone Printed Specialties Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales Mgr.: Martin C. Fischer. (M) (SEE ADVERTISEMENT)

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd., Hermitage 16146. Tel: 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic; Adv. Mgr.: Ruth Toth. (M)

**PUERTO RICO**

● **PUERTO NUEVO (Area Code 809)**

Linear Prods. Inc., Old Long Bldg., Matadero Rd. Tel: 783-4986.  
Home office: New York, N.Y.

**TENNESSEE**

● **NASHVILLE (Area Code 615)**

M F P Inc., 453 Chestnut St. Zip: 37203. Tel: 259-9396. Owner: John Dunn; Pres.: Ozell Simpkins.  
Nashville Album Prod'ns Inc., 617 Seventh Ave. S. Zip: 37203. Tel: 256-0121. Pres.: Steve Botts; Sec'y-Treas.: Robbie McWey. (M)  
Nashville Int'l Prod., 20 Music Square W. Zip: 37203. Tel: 256-2885. (M)  
Pinwheel Art & Photography Studios Inc., 1211 16 Ave. S. Zip: 37212. Tel: 327-9125.  
United Rec. Pressing Inc., 453 Chestnut St. Zip: 37203. Tel: 259-9396. Pres.: Ozell Simpkins. (M)  
Williams Printing Co., 417 Commerce. Zip: 37219. Tel: 256-7151. Pres.: B.G. Johnson. (M)

**TEXAS**

● **FORT WORTH METROPOLITAN AREA (Area Code 817)**

Wills Printing Co., PO Box 211, Arlington 76010. Tel: 572-1414. Pres.: Calvin Wills. (M)

● **WACO (Area Code 817)**

Mike's Print Shop, 2507 Grim. Zip: 76707. Tel: 752-2321.

**UTAH**

● **SALT LAKE CITY (Area Code 801)**

Chase Media Inc., Beneficial Life Tower, Suite 1723. Zip:

84111. Tel: 363-5858. Pres.: Randal S. Chase; Sales Mgr.: Irel L. Chase. (MD)

**WISCONSIN**

● **ELKHART LAKE (Area Code 414)**

Sohn Mfg. Inc., Box X. Zip: 53020. Tel: 876-3361. Pres.: Wallace J. Baudry; Sales Mgr.: Deane Jenkins.

**WYOMING**

● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. Pres.: Ray Alexander; Sales & Adv. Mgr.: Georgia Alexander. (MD)

**POLYETHYLENE BAGS**

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.*

**CALIFORNIA**

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel: 893-9721. (M)  
Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 587-3131. Div. Exec. VP: Russell Muir; Sr VP's: Jack Sclar, Arthur Kern.  
Kalny Mds., 4700 S. Santa Fe Ave. Zip: 90058. Tel: 587-1164. Customer Serv.: Arte Hirsch.  
M. Latter Mfg. & Sales, 3208 W. Jefferson Blvd. Zip: 90018. Tel: 737-0440. Owner: Mel Latter.  
Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700. (M)  
Home office: Long Island City (New York Metropolitan Area), N.Y.  
Plant: Indianapolis, Ind.; Rutgers Packaging Corp.

● **SAN JOSE (Area Code 408)**

M J S. 2514 Seaboard Ave. Zip: 95131. Tel: 262-8793. Owner: Michael Steiner. (M)

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Tel: 583-2818. Pres.: Joseph Halperin. (M)

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert C. Bowers; VP & Sales Mgr.: Charles H. Kaufman. (MD)  
Reco-Sleeve Packaging, 620 S. Belmont. Zip: 46221. Tel: 635-7777. Pres.: Leonard Verebay; Sales & Adv. Mgr.: Len Dimond. (M)  
Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Pres.: Abe Garde; Sales & Adv. Mgr.: Morton D. Shecter. (M)  
Home office: Long Island City (New York Metropolitan Area), N.Y.; Queens Lithographing Corp.

**NEW YORK**

● **COMMACK (Area Code 516)**

Robins Inds. Corp., 75 Austin Blvd. Zip: 11725. Tel: 543-5200. Pres.: Herman Post; Sales & Adv. Mgr.: Stu Caine. (M)

● **HAUPPAUGE (Area Code 516)**

Arista Ents Inc., 35 Hoffman Ave. Zip: 11787. Tel: 234-7000. Pres.: Alan E. Leifer. (I)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. (MD)  
Copy-Art Photographers (div. of James J. Kriegsmann Inc.), 165 W. 46 St. Zip: 10036. Tel: 757-0233. Pres.: James J. Kriegsmann.  
Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Jerome Boxer; Art Dir.: Susan Murphy. (M)  
E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (M) (SEE ADVERTISEMENT)  
Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth 11378. Tel: 894-5155. Chm.: Peter Dayton; Pres.: Al Alex-

BERNIE STEIN      JERRY ROOD  
**TEL. (212) 497-2320**

**PROGRESSIVE LABEL & LITHO CO.**  
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**8**

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ander; Mktg. Dir.: Gary Schwarz; Nat'l Sales Mgr.: Arthur Klein (M) (SEE ADVERTISEMENT)  
 Poly Plastic Packaging Co. Inc., 44-80 11 St., Long Island City 11101. Tel: 392-8670.  
 Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay. (M)  
 Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
 Plant: Indianapolis, Ind.; Rutgers Packaging Corp. Recoton Corp., 46-23 Crane St., Long Island City 11101. Tel: 392-6442. Pres.: Robert Borchardt; Sales Mgr.: George Calvi; Adv. Mgr.: Peter Wish. (MD)  
 Tong Dah Plastics Co. Ltd., 663 Fifth Ave. Zip 10022. Tel: 688-1268. (M)  
 Home office: Republic of China.

● **PLAINVIEW (Area Code 516)**

Delrama Int'l, 37 Newtown Rd. Zip: 11803. Tel: 293-8740. (M)

**TENNESSEE**

● **NASHVILLE (Area Code 615)**

Nashville Album Prod'ns Inc., 617 Seventh Ave. S. Zip: 37203. Tel: 256-0121. Pres.: Steve Botts; Sec'y-Treas.: Robbie McWey. (M)

**RAW MATERIALS  
 MANUFACTURERS &  
 IMPORTERS**

Alcoa, PO Box 9158, Alcoa, Tenn. 37701. Tel: (615) 977-2011.  
 Product: Aluminum substrates.  
 Allied Rec'g, 3232 Greenpoint Ave., Long Island City, N.Y. 11101. Tel: (212) 784-2318.  
 Product: Blank disks.  
 J. C. Anglum Co. Inc./Tapeponents Inc., Box 236, 36 Midvale Rd., Mountain Lakes, N.J. 07046. Tel: (201) 263-1442. Pres.: J. Clifford Anglum.  
 Product: Vinyl resin & compounds, styrene resin & compounds, color concentrates.  
 Audiocdiscs, see Capitol Magnetic.  
 Cabot Corp., 200 Raritan Center Pkwy., Edison, N.J. 08817. Tel: (201) 225-1000.  
 Product: Carbon black.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252.  
 Product: Blank disks.  
 Brand name: Audiocdiscs.  
 Celanese Plastics, 26 Main St., Chatham, N.J. 07928. Tel: (201) 635-2600.  
 Product: Celanar polyester film.  
 Gotham Audio Corp., 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411.  
 Product: Blank disks.  
 Brand name: Pyral.  
 Lenahan Inc., PO Box 397, Pitman, N.J. 08071. Tel: (609) 589-5755.  
 Product: Custom milling compounds.  
 Pyral, see Gotham Audio.  
 Rainville Co. Inc., 200 Clay Ave., Middlesex, N.J. 08846. Tel: (201) 752-8100. Pres.: Dewey Rainville; Sales Mgr.: Donald Rainville.  
 Product: PVC/carbonblack conveying systems; size reduction & silos.  
 Randolph Prods. Co., Box 67, Carlstadt, N.J. 07072. Tel: (201) 438-3700. Pres.: John H. Randolph.  
 Product: Record lacquer.  
 Richardson Co., Polymeric Systems Div., 15 Meigs Ave., Madison, Conn. 06443. Tel: (203) 245-0441. Gen. Mgr.: A.J. Raiche; Prod. Mgr.: D.J. Alacons.  
 Product: Injection molding, polystyrene compounds—standard black & custom transparent colors.  
 Tenneco Chemical Corp., Turner Pl., Piscataway, N.J. 08854. Tel: (201) 981-5170. (adv.) 646-3882. Mktg. Dir.: G.E. Disch; Adv. Dir.: Don Beyer.  
 Product: Record compounds. (SEE ADVERTISEMENT)  
 Transco Prods. Corp., 609 W. Elizabeth Ave., Linden, N.J. 07036. Tel: (201) 862-0030.  
 Product: Blank disks. (SEE ADVERTISEMENT)

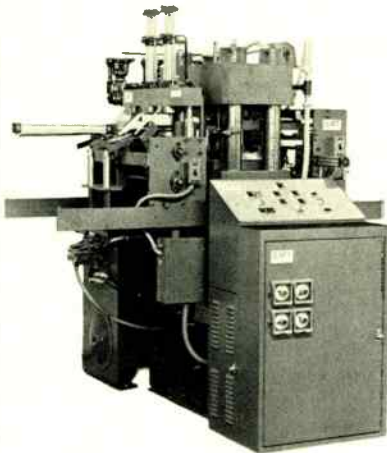
**RECORD PROCESSING  
 EQUIPMENT MANUFACTURERS/  
 IMPORTERS**

Al-Be Incls. Inc., 16633 Minnesota Ave., Paramount, Calif. 90723. Tel: (213) 636-2563. Pres.: D.J. Shaw, VP: M.L. McLaren.  
 Chief product: Matic preplasticizer.  
 Aragon, see Certain-Teed Machinery.  
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419.  
 Pres.: Milton B. Gelfand; VP Customer Serv.: Carolyn T. DeVries; Adv. Mgr.: J.P. Lohman.  
 Int'l branch: France.

Chief product: Presses, plating systems. (SEE ADVERTISEMENT)  
 Audio Matrix Inc., 915 Westchester Ave., Bronx, N.Y. 10459. Tel: (212) 589-3500. Pres.: Milton B. Gelfand; VP Plating Processes: Carl M. Rodia; Sales Mgr.: Martin Feder; Adv. Mgr.: J.P. Lohman.  
 Chief product: Phonograph & videodisk processing equip. (SEE ADVERTISEMENT)  
 Certain-Teed Machinery Corp., PO Box 279, 5501 N. 119 St. W., Maize, Kan. 67101. Tel: (316) 722-2811. Pres.: Ken McKown; Sales Mgr.: William Hoebener.  
 Chief product: Extruders.  
 Brand name: Aragon.  
 D D W, 533 Hagan St., Nashville, Tenn. 37203. Tel: (615) 256-2183.  
 Chief product: Extruder.  
 Brand name: Sure Shot.  
 Diacoustic Lab., 23958 Craftsman Rd., Calabasas, Calif. 91302. Tel: (213) 888-8010. Owner & Pres.: Ernest Knight; Sales Mgr.: K.D. Vredenburg.  
 Chief product: Disk recording styli, blank disks, stereo disk cutting lathes.  
 Diskmakers Inc., 925 N. Third St., Philadelphia, Pa. 19123. Tel: (215) 627-2277, NYC (212) 966-3185. Pres.: Morris Ballen.  
 Chief product: Used equip. (SEE ADVERTISEMENT)  
 E P I, see Extruda-Prod'ns.  
 Europa Film, see Gotham.  
 Extruda-Prod's Inc., 100 S. Washington Ave., Dunellen, N.J. 08812. Tel: (201) 752-2144. Pres.: Robert Tillis; Adv. Mgr.: Abe Schwartz.  
 Chief product: Compounding extruders & preplasticizers.  
 Brand name: EPI. (SEE ADVERTISEMENT)  
 Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzaglou.  
 Chief product: Pressing equip., nickel matrix production units.  
 Gentry Machine Corp., Somerdale Ind'l Park, 201 Linden Ave., Somerdale N.J. 08083. Tel: (609) 627-3000. Pres.: Paul Miller.  
 Chief products: Presses, extruders.  
 Brand names: Hydramold 150, Miller Compounder.  
 Gotham Audio Corp., 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411. Pres.: Stephen F. Temmer; VP: Eli Passin.  
 Product: Plating equip.  
 Brand name: Europa Film.  
 Hamilton Mfg. (div. of Valley Metallurgical Processing Co. Inc.), 510 First Ave., West Haven, Conn. 06516. Tel: (203) 933-1625.  
 Chief product: Manual & automatic record presses, 7", 10" & 12" molds, insert molds & frame assemblies, mold accessories & accessory equip. (SEE ADVERTISEMENT)  
 Hydramold 150, see Gentry Machine.  
 I C R, see Ransteel.  
 M. Latter Mfg. & Sales, 3208 W. Jefferson Blvd., Los An-



**EXTRUDERS**

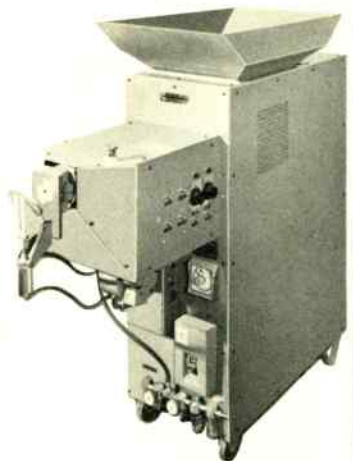


**MODEL 3600  
 DUAL 7" AUTOMATION**

**The world's finest 7" & 12" record manufacturing systems, extruders, hydraulic presses, complete matrix manufacturing equipment, automatic material loading equipment and other related items.**

**Ask about 70 record pressing plants in the U.S. and 10 other countries who use our automation and extruders.**

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 (615) 256-2183**

TLX: 554302  
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geles, Calif. 90018. Tel: (213) 737-0440. Owner, Mel Latter.  
**Chief product:** Shrink packaging equip. & plastic shrink film.  
 James G. Lee Rec. Processing Inc., 145 W. 154 St., Gardena, Calif. 90247. Tel: (213) 321-2187.  
**Chief product:** Record matrices, masters, mothers, stampers.  
 Lened Int'l Corp., 489 Henry St., Elizabeth, N.J. 07201. Tel (201) 354-5205. Pres.: Joseph Flusfeder.  
**Chief product:** Automatic record pressing systems. (SEE ADVERTISEMENT)  
 Maple Clamp Corp., 1278 Underwood Ave., San Francisco, Calif. 94124. Tel: (415) 822-8855. Pres.: Paul Joulsohn.  
**Chief product:** Record trimmers.  
 Mastercraft Rec. Plating Inc., 609 W. 51 St., New York, N.Y. 10019. Tel: (212) 265-6040. Gen. Mgr.: David Moldauer.  
**Chief product:** Plating equip.  
 Micro-Point Inc., 8 Westchester Plaza, Elmsford, N.Y. 10523. Tel: (914) 592-7627. TWX (710) 567-1223. Gen. Mgr.: Edward Schwartz.  
**Chief product:** Matrix tool. (SEE ADVERTISEMENT)  
 Miller Compounder, see Gentry Machine.  
 Musical Prods. Inc., 521 W. 26 St., Chicago, Ill. 60616. Tel: (312) 225-9117.  
**Chief product:** Plating equip.  
**Brand name:** Vans.  
 Nelson Machine Works Inc., Hydraulic Div., 12615 S. Main St., Los Angeles, Calif. 90061. Tel: (213) 754-2823.  
**Chief product:** Pneumatic hydraulic & compression presses.  
 Ranstele Audio Inc., 1697 Broadway, New York, N.Y. 10019. Tel: (212) 265-5563. Pres. Thomas S. Steele.  
**Chief product:** Disk mastering equip., cutterheads, cutterhead driver pre-amplifiers, power amplifiers, cutting lathe control systems, variable pitch & depth control computers, meter-monitor switching analyzers, custom control consoles, lathe rebuilding, customizing & updating of equip.  
**Brand names:** ICR, Ranstele.  
 Record Prods. of America Inc., 700 Sherman Ave., Hamden, Conn. 06514. Tel: (203) 248-6371. Pres.: Stanley Roczynski; VP & Sales Mgr.: Steve Suzanski.  
**Chief products:** Record molds & accessories.  
 S M T, see Southern Machine  
 Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 473-6100.  
**Chief product:** Packaging machinery for wrapping, cartoning, labeling & shrinking. (SEE ADVERTISEMENT)  
 Schiff Machine Co. Inc., 28 E. Hanover Ave., Morris Plains, N.J. 07950. Tel: (201) 539-5100.  
**Chief product:** Pneumatic label cutting press.  
 Southern Machine & Tool Corp., 533 Hagan St., Nashville, Tenn. 37203. Tel: (615) 256-2183.  
**Chief product:** 7" & 12" completely automatic presses.  
**Brand name:** SMT. (SEE ADVERTISEMENT)  
 Standard Paper Box Machine Co. Inc., 476 Broome St., New

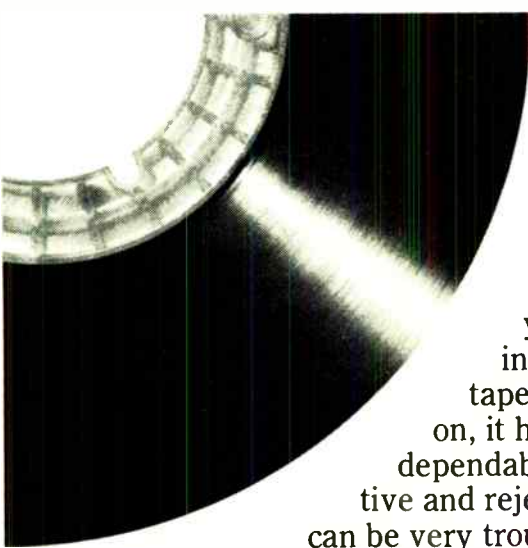
York, N.Y. 10013. Tel: (212) 925-9818. Pres.: Paul Adams; Treas.: Aaron Adams; Adv. Mgr.: Bruce Adams.  
**Chief product:** Jacket machines.  
 Transco Prods. Int'l, 875 Merrick Ave., Westbury, N.Y. 11590. Tel: (516) 333-2000. Pres. Arthur A. Singer; Admin. Mgr.: Richard Ermolovich; Adv. Mgr.: Sheldon M. Berman.  
**Chief product:** Master record blanks  
 Vans, see Musical Prods.  
 Wordex Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel: (213) 466-3324. Pres. Louis R. Baptista.  
**Chief product:** Record presses, electroplating plants, dies, edging machines.

2803 Butterfield Rd., Suite 200. Zip: 60521. Tel: (312) 242-1915. Zone Mgr.: Fred Schaezing—Lexington, Mass., Lexington Office Center, Hayden Ave. Zip 02173. Tel: (617) 890-5430. Reg'l Mgr.: R. Kleine—Waldwick, N.J., 150 Hopper Ave. Zip: 07463. Tel: (201) 444-8500—New York, N.Y., 1 Penn Plaza, Rm. 3527. Zip: 10001. Tel: (212) 279-2560—Dallas, Tex., 3003 LBJ Fwy., Suite 100. Zip: 75234. Tel: (214) 243-7315.  
**Video:** 2" quad, 3/4" U-matic cassette, 1/2" cassette. (SEE ADVERTISEMENT)  
 Aiwa America Inc., 35 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-5220. Pres.: Shigeru Inagaki; VP Sales: Bill Hoard; Nat'l Sales Mgr.: Bob Fisher.  
**Audio:** Cassette (60, 90, 120).  
**Brand name:** AMP.  
 American Sound Corp., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres. Frank S. Day; Group VP: Paul M. Hayes; VP Mktg.: Paul E. Adams (PKG)  
**Branches:** North Hollywood, Calif., 8120 Webb Ave. Zip: 91605. Tel: (213) 768-6100. Gen. Mgr.: Michael S. Emerson; Reg'l Sales Mgr.: Richard Hutchinson—Demarest, N.J., 18 Christie. Zip: 07627. Tel: (201) 767-9033.  
**Audio:** 8-tr. & cassette (custom lengths), open reel.  
 American Tape Corp., 1116 Edgewater Ave., Ridgefield, N.J. 07657. Tel: (201) 943-7860. Pres. Donald H. Gabor; VP Mktg.: K.M. Marani; Plant Mgr.: Francis A. Dermody.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Remington.  
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Pres.: A.H. Hausman; Sales Mgr.: R.A. Antonio; Adv. Mgr.: A. Fisher.  
**Sales offices:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Denver, Colo., 2121 S. Birch. Zip: 80222. Tel: (303) 757-6491—Orlando, Fla., PO Box 15008-B. Zip: 32808. Tel: (305) 423-2962—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Overland Park, Kan., PO Box 7282. Zip: 66207. Tel: (913) 383-1951—Baton Rouge, La., PO Box 14754. Zip: 70808. Tel: (504) 766-6270—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800. District Mgr.: Max McCollough—Framingham, Mass., PO Box 1020. Zip: 01701. Tel: (617) 877-8060—Hackensack, N.J., 65 Commerce Way. Zip: 07601. Tel: (201) 489-7400—Pittsford, N.Y., PO Box 175. Zip: 14534. Tel: (716) 586-2580—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100—Salt Lake City, Utah, 2880 S. Main St., Suite 105. Zip: 84115. Tel: (801) 487-8181.  
**Plants:** Opelika, Ala., PO Box 190. Zip: 36801. Tel:

## TAPE, BLANK LOADED, MANUFACTURERS

*The numbers in parentheses following the 8-track & cassette configurations show recording time in minutes; those following open reel configurations show length of tape in feet.*

A A, see Audio Accessories.  
 A M P, see Alpha Media.  
 A T-Pro, see Abbey Tape.  
 A T & T (Able Turntable & Tape) Rec'g Inc., 725 N. Highland Ave., Hollywood, Calif. 90028. Tel: (213) 933-5701.  
**Audio:** Cassette (1-122).  
 A/V Paragon, see Universal Tape.  
 Aard-Vark Rec'g, 335 S. Jefferson, Springfield, Mo. 65806. Tel: (417) 866-4104. Owner: John Jacobson.  
**Audio:** 8-tr., cassette.  
 Abbey Tape Duplicators, 5358 Cartwright Ave., North Hollywood, Calif. 91601. Tel: (213) 985-3136. Gen. Mgr. Norman C. Cooke.  
**Audio:** Cassette (2-120).  
**Brand name:** AT-Pro.  
 Able Turntable & Tape, see AT&T.  
 Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100; NYC (212) 279-2560. Pres. Robert Coppenrath; Nat'l Sales Mgr.: Maria A. Curry; Adv. Mgr.: Miles Adler.  
**Sales offices:** Burlingame, Calif., 1633 Old Bayshore Hwy. Zip: 94010. Tel: (415) 692-2432. Reg'l Mgr.: James Heller—Glendale, Calif., 1025 Grand Central Ave. Zip: 91201. Tel: (213) 245-8886—Atlanta, Ga., 380 Interstate N., Suite 200. Zip: 30339. Tel: (404) 955-4326. Zone Mgr. Forrest Cole—Oak Brook, Ill.,



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And our High Speed bulk cassettes give you AudioMagnetics Low-Noise/High-Density tape in our premium cassette housing. They feature specially engineered components and assembly, designed for high speed duplicating.

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So whether you buy tape or bulk cassettes from AudioMagnetics, you're getting the best quality tape available.

When you buy our cassette tape or 1/4 inch lubed tape you get a combination of ultra high-density gamma ferric oxide particles and an advanced binder system that gives AudioMagnetics tape the characteristics necessary for creating the finest quality recordings.

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 New York, New York 10001, 2 Penn Plaza, Suite 1500, (212) 757-1244  
 Toronto, Ont. M9W 5M9, Canada, 1180 Martingrove Road, Rexdale, Ontario, (416) 245-4400  
 Geneva, Switzerland 2 Route des Acacias CH 1227 (022) 435115 Telex: 845-27152

- (205) 745-7643—**Elk Grove Village, Ill.**, 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (1200',1800',2500',3600') broadcast (600',900',2500',3600',5000').  
**Video:** 1" open reel, 1/4" cassette (10-60), 1/4" EIAJ open reel (1250',2400'), 1/2" Beta cassette (30,60,120).
- Ampro Prod'n's Inc.**, 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726. Cable: TAPEXXRON. Telex: 425233. Pres.: Manuel Kopelman; Exec. VP Mktg.: Susanne Tarter; VP: Arthur Lipton.  
**Audio:** 8-tr. (40,60,80), cassette (30,60,90,120). (SEE ADVERTISEMENT)
- Andol Audio Prods. Inc.**, 4212 14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Rocco Salvatore; Adv. Mgr.: Domenico Salvatore.  
**Audio:** 8-tr. & cassette (1-90).
- Arista Ents. Inc.**, 35 Hoffman Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-7000. Pres.: Alan Leifer.  
**Audio:** 8-tr. (40,45,80,90), cassette (60,90).
- Arrow Trading Co. Inc.**, 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-7688. (Audio only)
- Athana Audio Prods. (div. of Arber Inds.)**, PO Box 3696, 1815 Mullin Ave., Torrance, Calif. 90510. Tel: (213) 320-1451.  
**Audio:** Cassette (custom lengths).
- Athenia Inds. Inc.**, 2200 Industrial Way S., Toms River, N.J. 08753. Tel: (201) 244-8500. Pres., Sales & Adv. Mgr.: Charles Beres Jr.  
**Audio:** Cassette (custom lengths). (SEE ADVERTISEMENT)
- Audicom Corp.**, 4950 Nome St., Unit C, Denver, Colo. 80239. Tel: (303) 371-3076. Pres.: Jack H. Dunham.  
**Audio:** Cassette & open reel (custom lengths).
- Audio Accessories Co.**, 3B W.515 Deerpath Rd., Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
**Audio:** 8-tr., cassette, endless loop cassette (custom lengths).  
**Brand name:** AA.
- Audiodyne Co.**, PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520. Pres.: Louis R. Chiaromonte.  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).
- AudioFax**, see Cassettes Inc.
- Audio Inds. Inc.**, Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; Customer Serv.: Michael Kates.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)
- Audio Magnetics Corp.**, 2602 Michelson Dr., Irvine, Calif. 92716. Tel: (714) 833-0020. Pres.: Isidore Philospho; VP Sales: James W. Lantz; VP Ind'l Prods.: Stewart B. Schlosberg.  
**Audio:** 8-tr., cassette (45,60,90,120), open reel (1200',1800',2400').  
**Brand names:** Tracs, High Performance. (SEE ADVERTISEMENT)
- Audiopak**, see Capitol.
- Audiotrack**, see Little Warehouse.
- AudioVisual Communications Inc.**, 435 Crooked Ln., King of Prussia, Pa. 19406. Tel: (215) 272-8500. Pres.: John Ballantyne; VP Sales: John Butterworth.  
**Audio:** Cassette (custom lengths up to 120 minutes), open reel (up to 10 1/2" reels).
- B A S F Systems**, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000.  
**Branches:** **Santa Monica, Calif.**, 1307 Colorado Ave. Zip: 90404. Tel: (213) 451-8781—**Melrose Park, Ill.**, 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—**Clifton, N.J.**, 149 Rt. 48. Zip: 07011. Tel: (201) 546-9111—**Dallas, Tex.**, Dallas Petroleum Center, 13610 Midway, Suite 255. Zip: 75240. Tel: (214) 233-6607.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (7"—1800',2400',3600'; 10 1/2"—3600').  
**Brand names:** Performance, Professional, Studio.
- Kenneth A. Bacon Assocs.**, 216 Montego Key, Novato, Calif. 94947. Tel: (415) 883-5041. Contact: Kenneth A. Bacon.  
**Audio:** Cassette. (SEE ADVERTISEMENT)
- Bazzy Electronics Corp.**, 39 N. Rose, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazzy; Gen. Mgr.: Mike Tattan.  
**Audio:** 8-tr. & cassette (custom lengths).
- Betamax**, see Sony.
- Bethany Fellowship Inc.**, 6820 Auto Club Rd., Minneapolis, Minn. 55438. Tel: (612) 944-2121. Pres.: T.A. Hegre; Sales & Adv. Mgr.: David W. Anthony.  
**Audio:** Cassette (custom lengths up to 120 minutes).
- Boddie Rec. Mfg. & Rec'g Inc.**, 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie.  
**Audio:** 8-tr., cassette (custom lengths).
- Bonneville Prod'n's**, 130 Social Hall Ave., Salt Lake City, Utah 84111. Tel: (801) 237-2400. Gen. Mgr.: Dick Alsop; Sales Mgr.: Dave Whipple; Studio Mgr.: Dave Michelsen.  
**Audio:** Cassette (30,45,60,90,120).
- Brand 5**, see Robins.
- Broadcast Electronics Inc.**, 4100 N. 24 St., Quincy, Ill. 62301. Tel: (217) 224-9600. Pres.: Lawrence J. Cervon; VP Mktg.: Curtis I. Kring; Adv. Mgr.: Robert C. Davis.  
**Brand name:** Spotmaster.
- C E S Rec'g Inc.**, 4960G S. 83 East Ave., Tulsa, Okla. 74145. Tel: (918) 627-8474.  
**Audio:** 8-tr., cassette (custom lengths up to 90 min.) (SEE ADVERTISEMENT)
- C L C**, see International Audio.
- Capitol Magnetic Prods. (div. of Capitol Recs. Inc.)**, 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Mktg. Dir.: Harry Preston; Prof. Prods. Sales Mgr.: Larry Hockemeyer.  
**Sales offices:** **Niles, Ill.**, 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—**Germentown, Md.**, Century XXI, 20030 Century Blvd. Zip: 20767. Tel:
- (301) 428-0795—**New York, N.Y.**, 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—**Cleveland, Ohio**, 7123 Pearl Rd. Zip: 44130. Tel: (216) 888-6010—**Dallas, Tex.**, 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
**Int'l branches:** England, Singapore.  
**Audio:** 8-tr. (45,60,90,100), cassette (45,60,90,120); open reel (600',900',1200',2400').  
**Brand name:** Audiopak, Capitol, Music Tape by Capitol.  
**Carter Corp.**, 1916 11 St., Rockford, Ill. 61101. Tel: (815) 397-3200. Pres.: Robert L. Fleming; VP Sales: Sandra L. Fleming; Adv. Mgr.: Janet K. Ratner.  
**Audio:** Cassette  
**Cassette Masters Corp.**, 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605.  
**Audio:** Cassette  
**Video:** 1/4" cassette  
**Cassettes Inc.**, Cook Consultants Inc., PO Box 22857, 2510 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 522-0222.  
**Audio:** Cassette (30,45,60,90,120).  
**Brand name:** AudioFax.  
**Century Audio & Development Inc.**, 101B Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 696-0675. Pres. & Sales Mgr.: Carol Anspaugh; Adv. Mgr.: Roberta Genovese.  
**Audio:** Cassette (47,62,92,122).  
**Certron Corp.**, 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280. WATS (800) 854-3943. Pres.: Edwin Gamson; VP Mktg.: Ray Allen; Adv. Mgr.: Hal Wilde.  
**Audio:** 8-tr., cassette & open reel (custom lengths).  
**Chase Media Inc.**, Beneficial Life Tower, Suite 1723, Salt Lake City, Utah 84111. Tel: (801) 363-5858. Pres. & Adv. Mgr.: Randal S. Chase; Sales Mgr.: Irel L. Chase.  
**Audio:** 8-tr. (standard lengths), cassette, open reel (custom lengths).
- Christian Dupl'n's Inc.**, 1710 Lee Rd., Orlando, Fla. 32810. Tel: (305) 299-7363.  
**Audio:** Cassette, open reel (custom lengths).
- Columbia Magnetics (div. of CBS Inc.)**, 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn Hart.  
**Branch:** **Century City, Calif.**, 1930 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.  
**Plant:** **Danbury, Conn.**, 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.  
**Audio:** 8-tr. (40-100), cassette (40,60,90,120).
- Comsette Corp.**, 12417 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W. Moore; Sales Mgr.: J.A. Buchanan.  
**Audio:** Cassette (10-120).
- Continental Electronics**, 4087 Glencoe Ave., Marina del Rey, Calif. 90291. Tel: (213) 822-2045. Sales Mgr.: John Adams.  
**Audio:** Cassette (45,60,90,120).  
**Cook Consultants Inc.**, see Cassettes Inc.

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Bill Dawson, Vice President, Marketing  
Ultra Specialty Inc.

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**DAWSON:** We have the complete series of quality *Ultra-sound Cassette tapes*, manufactured to our specifications, at a budget price. We also import a complete line of *duplicator quality cassettes* as well as C-O's. And we have the facility to warehouse them here.

**Q:** So when you receive an order?

**DAWSON:** We can ship them immediately.

**Q:** Is this the only venture Ultra Specialty deals with?

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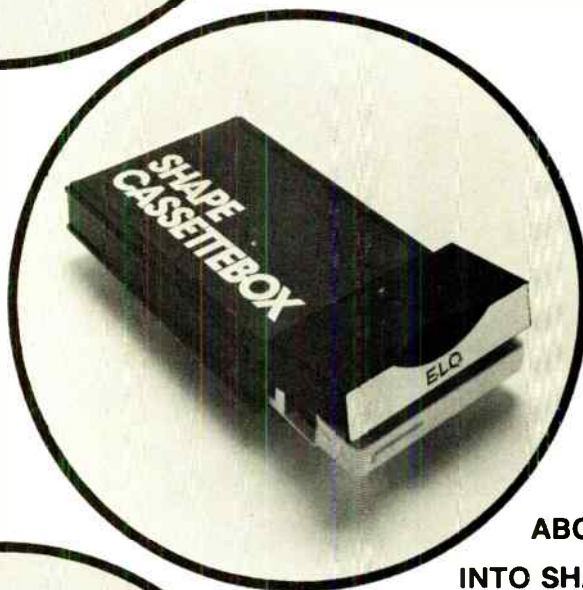
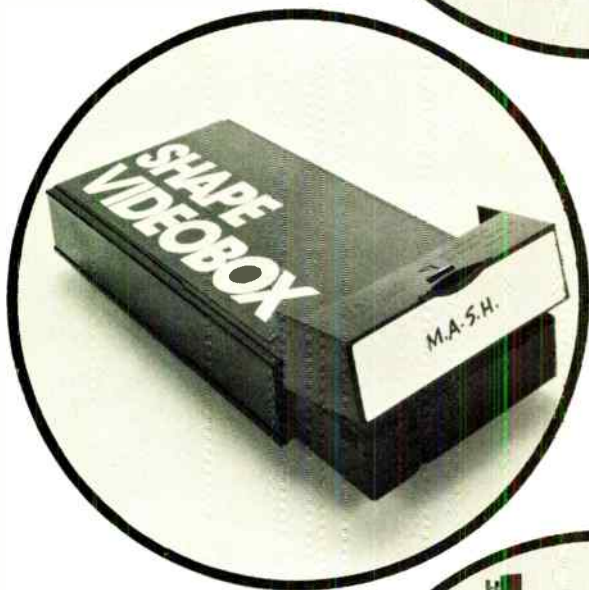
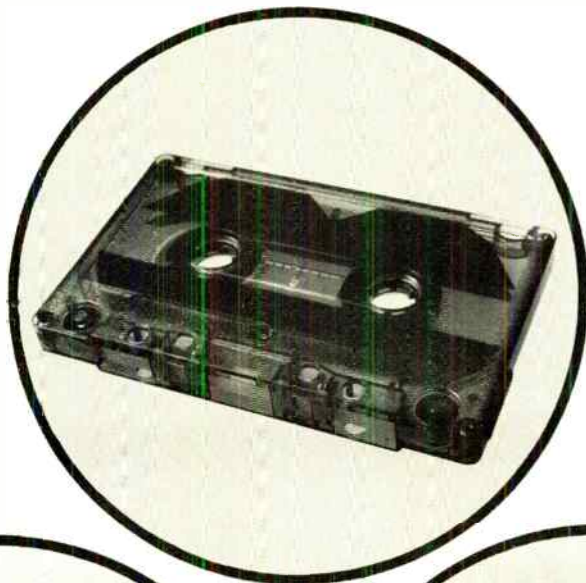


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# Get into Shape



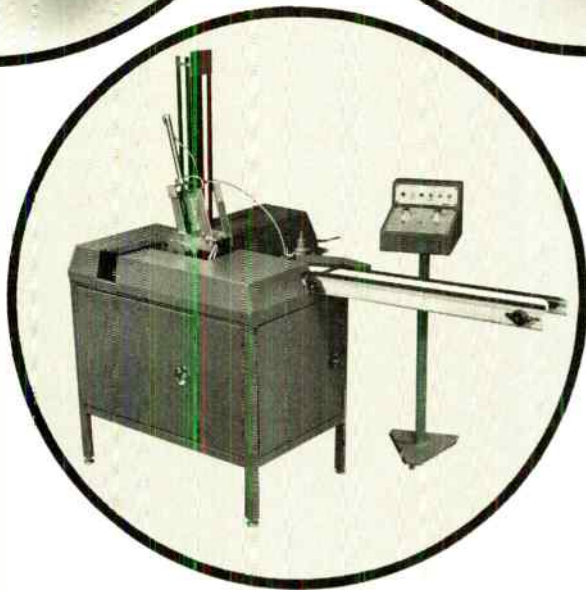
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- VIDEOBOXES
- MULTISTANDS
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Cory Sound Co., 440 Brannan St., San Francisco, Calif. 94107. Tel: (415) 543-0440. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair.  
**Audio:** Cassette, open reel & broadcast (custom lengths).

Creative Communications Inc. (sub. of SMI), 920 N. Valley Mills, Waco, Tex. 76710. Tel: (817) 776-6553.  
**Audio:** Cassette.

Cre'8 Video Servs. Ltd., PO Box 5136, Zip: 85010; Embassy Square, 805 N. Fourth Ave., Phoenix, Ariz. 85003. Tel: (602) 257-2978.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge (custom lengths).

Criterion, see Lafayette.

Crolyn, see E.I. du Pont.

Custom Dupl'n Inc., 6330-36 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 670-5575, 776-4810. Pres.: Leonard Gross; Sales Mgr.: Frank Rohloff; Prod'n: Jeri Gonzales.  
**Audio:** 8-tr., cassette.

Custom Tape Dupl'rs Inc., 341 Hill Ave., Nashville, Tenn. 37210. Tel: (615) 256-1728. Pres.: L.C. Tant; Sales Mgr.: Mike Tant.  
**Audio:** 8-tr. (5-90), cassette (5-120).

D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2636. Pres.: Drew Alan Kaplan.  
**Audio:** Cassette (30, 60, 90, 120), open reel.  
**Video:** 1/2" EIAJ open reel.

Dalsung America Inc., 51 E. 42 St., New York, N.Y. 10017. Tel: (212) 682-6045.  
**Home office:** Korea.  
**Audio:** 8-tr., cassette (30, 60, 90, 120), open reel.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Exec. VP: Greg Malthus; VP Mktg.: Jere R. Hill; Nat'l Sales Mgr.: Gene Hull.  
**Audio:** 8-tr. & cassette (custom lengths) (SEE ADVERTISEMENT)

Delta Magnetics, 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556.  
**Audio:** 8-tr. (40, 64, 80, 100, 120), cassette (60, 90, 120), open reel (7"-1200', 1800' 2400', 3600'; 5"-1200'; 1800')

Duotone Co. Inc., 6875 SW 68 Ave., Miami, Fla. 33143. Tel: (305) 665-1121. Pres.: Stephen Nester Sr.; Sales & Adv. Mgr.: Stephen Gibson Nester.  
**Audio:** 8-tr. (35, 70, 80), cassette (30, 60, 90, 120).

Duplicator Premium, see Recordex Corp.

E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., Old du Pont Airport, Bldg. 1, Wilmington, Del. 19898. Tel: (302) 999-4251. Pres.: Edward R. Kane; Mktg. Mgr.: Richard Buckley; Adv. Mgr.: Grif Harrison.  
**Audio:** Cassette (60, 90, 120).  
**Video:** 3/4" cassette (10-90), 1/2" EIAJ open reel (1250', 1800', 2400', 3600'); 1/2" Beta (60-180 min.) & VHS (60-360 min.) cassette.  
**Brand name:** Crolyn.

Duratape, see Mallory.

Electronic Homes Co., 24-64 Crescent St., Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Paula Saddler; Sales Mgr.: Elias Smyrnakis.  
**Audio:** 8-tr., cassette, mini-cassette, open reel.  
**Video:** 3/4" cassette.  
**Brand names:** Mr. Cassette, Toyota.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180.  
**Audio:** 8-tr. (1-90). (SEE ADVERTISEMENT)

Elvitra Rec'g Music Publ'g Co. & Music Makers Network of America-Prod'ns, PO Box 3022, Wilmington, N.C. 28401. Tel: (919) 762-0474/4706/0539. Pres.: John Lewis Jones; VP: Betty F. Scavilla; Sales Mgr.: James L. Wheeler; Adv. Mgr.: J.D. Johnson.  
**Audio:** Cassette, open reel.  
**Brand name:** Excellence.

Emerald, see Irish Magnetic.

Exactime, see SSK.

Excellence, see Elvirue.

Ferrodyn, see Westape.

Fidelipac (div. of Harvell Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: Roger Cappello; Sales & Mktg. Mgr.: Anhur Constantine.  
**Audio:** Broadcast cartridge (all lengths).

Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; Sales Mgr.: Joseph Bouzaglou.  
**Audio:** 8-tr., cassette, open reel.

Fleetwood Communications Co., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800. Pres.: V.P. Giarrusso; Sales Mgr.: Victor Mancini; Adv. Mgr.: Robin Samora.  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).

4 Starr, see Le-Bo.

Fuji Photo Film USA Inc., Magnetic Tape Div., 350 Fifth Ave., 70th fl., New York, N.Y. 10001. Tel: (212) 736-3335. VP & Gen. Mgr.: John Dale; Sales Mgr.: (audio) Gary Conway, (video) Al Bedross; Adv. Mgr.: Paul Kaufman.  
**Audio:** 8-tr. (45, 90), cassette (46, 60, 90, 120), open reel (900', 1200', 1800', 3600'), broadcast (2200', 3400', 66600', 9600')

**Video:** 1" open reel, 3/4" cassette (10, 15, 20, 30, 60), 1/2" Beta & VHS cassette.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.  
**Audio:** 8-tr. (10-60), cassette (1-120).

Heritage, see International Audio.

High Fidelity Rec'g Inc., 1059 Porter, Wichita, Kan. 67203. Tel: (316) 262-6456.  
**Audio:** 8-tr., cassette.

High Performance, see Audio Magnetics.

Hilo, see Magnetic Mktg.

Hitachi Sales Corp. of America, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-8383. Pres.: I. Kawamoto; Sales Mgr.: J. Henricks; Adv. Mgr.: B. Tygenhof.

**Audio:** Cassette (60, 90).

Infonics Inc., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).  
**Brand name:** Phoenix. (SEE ADVERTISEMENT)

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill 60005. Tel: (312) 956-6030.  
**Audio:** 8-tr. (45, 64, 90), cassette (1-120), broadcast (10 sec.-12 min.).  
**Video:** 3/4" cassette (5, 10, 20, 30, 60).  
**Brand names:** CLC, Heritage, International Audio, Videospot.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-5582. Cable: MORHANEX. Telex: 96-7880. Pres.: Sol Zigman; Sales Mgr.: George Krug; Adv. Mgr.: George Taub.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta cassette.  
**Brand names:** Emerald, Irish.

Itera Ltd., 1535 Broad St., North Bellmore, N.Y. 11710. Tel: (516) 785-6480.  
**Audio:** 8-tr. (35-80), cassette (30-120).

J & I Cassette, 23947 Ventura Blvd., Calabasas, Calif. 91302. Tel: (213) 992-6200. Pres.: John F. Brennan; Sales & Adv. Mgr.: Ivy Brennan.  
**Audio:** 8-tr. & cassette (custom lengths).

J V C Inds. Co., 58-75 Queens Midtown Expwy., Maspeth, N.Y. 11378. Tel: (212) 476-8010.  
**Video:** 3/4" cassette (15, 20, 30, 60), 1/2" EIAJ open reel, 1/2" VHS cassette.

Ray Jacobs Audio Inc., 2739 Signal Pkwy., Long Beach, Calif. 90806. Tel: (213) 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro; Adv. Mgr.: Robert Ellsworth.  
**Audio:** 8-tr., cassette, open reel (standard & custom lengths).  
**Brand name:** RJA.

Javelin Electronics, 6357 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 641-4490.  
**Video:** 1/2" EIAJ open reel.

Jet Pak, see Tape-A-Thon.

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy; Sales Mgr.: Shirley Kay.  
**Audio:** 8-tr., cassette, open reel & broadcast (standard & custom lengths).

Kim-Pat Ent's., PO Box 654, Hillwood Dr., Fayetteville, Tenn. 37334. Tel: (615) 433-2323/ 5661. Owner: Bill Trigg.  
**Audio:** 8-tr. (custom lengths).

King's Place Inc., PO Box 148, New Providence, Pa. 17560. Tel: (717) 284-4165. Pres. & Sales Mgr.: John O. Yoder.  
**Audio:** 8-tr. (1-60), cassette (1-90).

Kyric Corp., 2111 E. 20 St., Tucson, Ariz. 85719. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.

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**Audio:** 8-tr., cassette, open reel  
**Brand name:** Criterion  
 Lear Jet Stereo, see Electronic Homes.  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel. (212) 894-5155. Chm., Peter Dayton, Pres.; Al Alexander, Mktg. Dir.; Gary Schwarz, Nat'l Sales Mgr.; Arthur Klein.  
**Audio:** 8-tr. (30.40, 45.80, 90), cassette (60, 90, 120)  
**Brand names:** Le-Bo, 4 Starr (SEE ADVERTISEMENT)  
 Lecture Brand, see Robins  
 Leda, see Continental Electronics  
 Little Warehouse Inc., 1820 W. Schaaf Rd., Cleveland, Ohio 44109. Tel (216) 398-9438. Pres. James D. Lesrick  
**Audio:** 8-tr. (1-100), cassette (1-120), open reel.  
**Brand name:** Audiocast  
 M J S, 2514 Seaboard Ave., San Jose, Calif. 95131. Tel (408) 262-8793. Pres. Michael Steiner  
**Audio:** 8-tr. (46, 60, 90, 100), cassette (46, 62, 92, 120), open reel (1800'), broadcast (1-22 min.)  
 M M C, see Magnetic Mktg  
 M R S, see M.R. Sand  
 Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel (201) 694-3502. Pres. Thomas J. Hofbauer; Sales Mgr. Brendan F. Browne, Adv. Mgr. M. Judge.

**Audio:** 8-tr., cassette (60, 90, 120), open reel, broadcast.  
**Brand name:** Hilo, MMC. (SEE ADVERTISEMENT)  
 Magnetix Corp., 770 W. 84th St., Winter Garden, Fla. 32787. Tel (305) 656-4494. Pres. John Lory.  
**Audio:** 8-tr., cassette, open reel, broadcast.  
**Video:** 1" open reel; 1/2" EIAJ open reel  
 Mallory Dist. Prods. Co., 4760 Kentucky Ave., Indianapolis, Ind. 46222. Tel (317) 856-3731  
**Audio:** 8-tr. (45, 90), cassette (30, 45, 60, 90, 120)  
**Brand name:** Duratape  
 Mann Endless Cassette Inds. Corp., PO Box 1347, San Francisco, Calif. 94101. Tel (415) 221-2000. Pres.: Donald Mann, Sales Mgr. Robert Wells, Adv. Mgr. Bob Kline.  
**Audio:** Endless cassette (standard Phillips type)  
 Marmac, see Mastro.  
 Mastro Inds Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel (212) 547-5600. Pres. Mario Maccaferri  
**Audio:** 8-tr. (45, 90), cassette (30, 45, 60, 90, 120)  
**Brand name:** Marmac (SEE ADVERTISEMENT)  
 Maxell Corp. of America, 60 Oxford Dr., Moonachie, N.J. 07074. Tel (201) 440-8020. Pres. T. Okada, VP Consumer Audio/Video Gene LaBrie; Nat'l Sales Mgr. Professional/Industrial Prods. Jim Ringwood, Adv. & Prod. Mgr.: Paul Miller.  
**Audio:** 8-tr. (46, 60, 90), cassette (46, 60, 90, 120), open reel (1200', 2400', 2500', 3600')  
**Video:** 3/4" cassette (30, 60), 1/2" EIAJ open reel (1200', 2400'), 1/2" VHS cassette (60-120 min.)  
 Media Int'l Inc., 425 N. Michigan, Chicago, Ill. 60611. Tel (312) 467-5430. Pres. & Sales Mgr. Duane Lundeen, Adv. Mgr. Margaret Lundeen.  
**Audio:** 8-tr., cassette, open reel, broadcast (custom lengths)  
 Memorex Corp., 1600 Memorex Dr., Santa Clara, Calif. 95052. Tel: (408) 987-1752. Pres. Robert C. Wilson; Sales Mgr. John R. Humphreys; Promo Co-ord. Elizabeth D. Nash. Local branch: 2400 Kifer Rd. Zip 95052. Tel: 987-2620.  
**Branches:** Los Angeles, Calif., 11340 W. Olympic Blvd. Zip 90064. Tel (213) 478-3051—Lombard, Ill., 335 Eisenhower Ln. S. Zip 60148. Tel (312) 620-3240—Southfield, Mich., 24681 Northwestern Hwy., Suite 24. Zip 48075. Tel: (313) 354-0240, 353-2670—New York, N.Y., 1700 Broadway. Zip 10019. Tel (212) 541-7780—McLean, Va., 7798 Old Springhouse Rd. Zip 22101. Tel (703) 821-3300  
**Audio:** 8-tr. (45, 60, 90), cassette (30, 45, 60, 90, 120), open reel (1200', 1800', 2400', 3600')  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
**Brand name:** Memorex Pro. (SEE ADVERTISEMENT)  
 Memory Media Prods., 1417 E. Edinger Ave., Santa Ana, Calif. 92705. Tel (714) 835-0317. Pres.: Edward A. Contr. Sales & Adv. Mgr. Michael Bartlett  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta & VHS Cassette.  
**Brand name:** Spectrum  
 Metacom Inc., 1401-8 W. River Rd. N., Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres. James I. McCann, Sales Mgr. Philip T. Levin, Adv. Mgr. J. J. Binsfeld.  
**Audio:** Cassette (33, 60, 63, 90, 93, 120, 123)  
**Brand name:** Rezoom  
 Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens, Fla. 33015. Tel (305) 558-9211. Pres. Carlos Garcia, Sales Mgr. Mirella Tunon  
**Audio:** 8-tr. (40, 60, 90), cassette (40, 60, 90, 120)  
 Michele Audio Corp., Andrew Street Rd., Massena, N.Y. 13662. Tel (315) 769-2448. Pres. Ginette Cormier, Sales Mgr. Harold Friedman, Mgr. Jack Daniels  
**Audio:** 8-tr. (40, 60, 80, 90), cassette (60, 90, 120)  
**Brand names:** Michele, Michele  
 Mr. Cassette, see Electronic Homes.  
 Warren C. Moore & Assocs., PO Box 8451, Kansas City, Mo. 64114. Tel: (816) 333-7654. Owner W. C. Moore.  
**Audio:** 8-tr. cassette & broadcast (custom lengths).  
 Mother Dubbers Inc., 2537 Carlisle, Dallas, Tex. 75201. Tel (214) 651-9544.  
**Audio:** 8-tr., cassette & open reel (custom lengths)  
**Brand name:** Motherlode  
 Motherlode, see Mother Dubbers  
 Music Tape by Capitol, see Capitol  
 Musitron Inc., 2534 1/2 W. Pico Blvd., Los Angeles, Calif. 90006. Tel. (213) 380-6840  
**Audio:** 8-tr., cassette.  
 N M I/Master Sound Studios, 516 W. 75 St., Kansas City, Mo. 64114. Tel: (816) 333-9617. Pres. Mike Green; Sales Mgr. Eugene Gold, Adv. Mgr. Charles Smith.

**Audio:** 8-tr., cassette.  
 Nagra Magnetic Rec'rs Inc., 19 W. 44 St., New York, N.Y. 10036. Tel (212) 840-0999.  
**Audio:** Open reel.  
 Nakamichi Research (USA) Inc., 1101 Colorado Ave., Santa Monica, Calif. 90401. Tel: (213) 451-5901. Pres.: E. Nakamichi; Mktg. Dir. Ted Nakamichi; Sales Dir.: Ken Ohba; Technical Dir. Harron K. Appleman.  
**Audio:** Cassette (60, 90).  
 Nassau, see Telephone Dynamics.  
 National Audio Co. Inc., 1911 S. Stewart, Springfield, Mo. 65804. Tel (417) 883-5377.  
**Audio:** 8-tr. (42, 84), cassette (42, 60, 90, 120 & custom lengths), open reel, broadcast.  
 Northwestern Inc., 1224 SW Broadway, Portland, Ore. 97205. Tel (503) 226-0170. Pres. Robert M. Lindahl; Sales Mgr. Paul A. Buescher.  
**Audio:** Cassette (custom loaded)  
 Olson Electronics Inc., 260 S. Forge St., Akron, Ohio 44327. Tel (216) 535-1800. Pres. W.R. Wolf; VP, Mds. Jack D. Hardke; Sales Mgr. Tom Wilkinson; Adv. Mgr.: John Gaylor.  
**Audio:** 8-tr. (45, 90), cassette (45, 60, 90, 120), open reel.  
**Brand names:** Olson, Shield, Teledyne.  
 P S C Prod'ns, 1754 Lustrana St., Honolulu, Hawaii 96813. Tel (808) 537-1251  
**Audio:** Cassette (30, 45, 60, 90 & custom lengths), open reel (1200', 1800').  
 Panasonic Co. (div. of Matsushita Electric Corp. of America), 1 Panasonic Way, Secaucus, N.J. 07094. Tel: (201) 348-7000.  
**Branches:** Duluth, Ga., 2 Meca Way. Zip 30136. Tel: (404) 448-5683. Video Systems Div. Mgr. Leroy Wright—Elk Grove Village, Ill., 1098 Greenleaf Ave. Zip: 60007. Tel (312) 593-0710. Video Systems Div. Mgr. Gary Olsen—Irving, Tex., 1825 Walnut Hills Ln. Zip: 75062. Tel: (214) 256-1388. Video Systems Div. Mgr. Terry Conner.  
**Audio:** Cassette (60, 90).  
**Video:** 3/4" cassette, 1/2" VHS cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Park, see Robins.  
 Pentagon Inds Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel (312) 867-9200. Pres. Tom Horton; VP Mktg. James R. Dow; Sales Mgr.: Joe Hollenkamp.  
**Audio:** Cassette (10-120). (SEE ADVERTISEMENT)  
 Performance, see BASF.  
 Philips High Fidelity Labs. Ltd., 1700 Magnavox Way, Fort Wayne, Ind. 46801. Tel: (219) 432-8516. Pres. & Adv. Mgr. Gerald Orbach; Nat'l Sales Mgr. Phil Welch.  
**Audio:** Cassette (60, 90).  
 Phoenix, see Infonics  
 Pro, see Memorex  
 The Pro, see Utopia Ultra-Sound  
 Professional, see BASF  
 Project 70 Audio Servs. Inc., 1127 Spring St. NW, Atlanta, Ga. 30309. Tel (404) 875-7008. Pres. Jerry L. Connell.  
**Audio:** Cassette (custom lengths for duplicators)  
 Quantitape, see Sound Studios  
 R J A, see Ray Jacobs Audio  
 R K O Nat'l Tape Serv. Inc., 3 Fairfield Crescent, West Caldwell, N.J. 07006. Tel (201) 575-8484. Pres. George Cabalbo, VP & Gen. Mgr. Hugh Wallace.  
**Audio:** Cassette (60, 90).  
 Radio Shack (div. of Tandy Corp.), 1 Tandy Center, Fort Worth, Tex. 76102. Tel: (817) 390-3011. Pres. Lewis Kornfeld; Sales Mgr. Bernard Appel, Adv. Mgr. David Beckerman; Nat'l Publ. & Promo. Mgr. Hy Siegel.  
**Audio:** 8-tr. (45, 90), cassette (30, 45, 60, 90, 120), open reel (900', 1200', 1800', 2400', 3600').  
**Brand names:** Realistic, Supertape  
 Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Owner & Pres.: Bill Rase.  
**Audio:** Cassette (custom lengths).  
 Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel (213) 737-3737. Pres. & Adv. Mgr. Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Audio:** 8-tr.  
 Realistic, see Radio Shack  
 Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel (404) 351-7062. Pres. Tom Allen  
**Audio:** Cassette (5-120).  
**Brand name:** Duplicator Premium.  
 Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel (408) 735-8821. Pres. Lester H. Lee, Sales Mgr. Ron R. Troxell.  
**Audio:** Cassette (custom lengths).  
**Video:** 3/4" cassette (5-60 min.). (SEE ADVERTISEMENT)  
 Reconton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel (212) 392-6442. Pres. Robert Borchart; Sales Mgr. George Calvi; Adv. Mgr. Peter Wish  
**Audio:** 8-tr. (40, 45, 80, 90, 100), cassette (45, 60, 90, 120), open reel (5" reel—600', 900', 1200', 1800', 7" reel—1200', 1800', 2400', 3600')  
 Redding Radio (div. of SJ Inds. Inc.), PO Box 344, Fairfield, Conn. 06430. Sales Mgr. Sascha Deale, Adv. Mgr. P. Barnum  
**Audio:** Cassette (60, 90), open reel (1200', 1800', 2500', 3600'), broadcast.  
 Remington, see American Tape  
 Rezoom, see Meta-Com  
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres. Carl J. Burkhardt; VP Philip M. Burkhardt; Sales Mgr. Dan Burton  
**Audio:** 8-tr., cassette, open reel (custom lengths).  
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel (516) 543-5200. Pres. Herman Post; Nat'l Sales & Adv. Mgr. Stu Caine.  
**Audio:** 8-tr. (40, 64, 80), cassette (60, 90, 120), mini-cassette (30), open reel (300', 900', 1200', 1800', 2400', 3600').  
**Brand names:** Brand Five, Lecture, Park  
 Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel (516) 868-2880. Pres. Mervin A. Dayan.  
**Audio:** Cassette (60, 90).  
 S D S Tape Inc., 6730 Santa Barbara Court, Baltimore, Md.

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S S K Ents. Inc., 248B Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214.  
**Audio:** 8-tr. (1-99).  
**Brand name:** Exactime.

M. R. Sand & Co., PO Box 2255, 6211 Milan Rd., Sandusky, Ohio 44870. Tel: (419) 625-0028. Pres. & Sales Mgr.: Joseph F. Yost III.  
**Audio:** 8-tr. (30,45,60,90).  
**Brand name:** MRS.

Sankyo Seiki (America) Inc., 149 Fifth Ave., New York, N.Y. 10010. Tel: (212) 260-0200.  
**Audio:** Cassette.

Scotch, see 3M.

Sentry Inds. Inc., 221 N. Macquesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.  
**Audio:** 8-tr. (40,80,100), cassette (30,60,90,120), open reel (1200',1800',2400'). (SEE ADVERTISEMENT)

Shield, see Olson Electronics.

Sony Corp. of America, 9 W. 57 St., New York, N.Y. 10019. Tel: (212) 371-5800. **Local branch:** 47-47 Van Dam St., Long Island City 11101. Tel: 361-8600.  
**Sales & distribution branches:** Brisbane, Calif., Crocker Ind'l Park, 230 W. Hill Pl. Zip: 94005. Tel: (415) 467-4900.—Compton, Calif., 700 W. Artesia Blvd. Zip: 90220. Tel: (213) 537-4300.—Miami, Fla., 5125 NW 165 St. Zip: 33014. Tel: (305) 624-1651.—Atlanta, Ga., 2300 Peachford Rd., Suite 2131. Zip: 30338. Tel: (404) 451-7501.—Honolulu, Hawaii, 1020 Auahi St. Zip: 96814. Tel: (808) 531-5981.—Niles, Ill., 6801 W. Jarvis St. Zip: 60648. Tel: (312) 792-3600.—Ferndale, Mich., 10610 Galaxie. Zip: 48220. Tel: (313) 548-9325.—Cleveland, Ohio, 4650 W. 160 St. Zip: 44135. Tel: (216) 433-7722.—Dallas, Tex., 9004 Ambassador Row. Zip: 75247. Tel: (214) 631-3431.  
**Audio:** 8-tr. (40,60,80), cassette (45,60,90,120), open reel.  
**Video:** 2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta cassette.  
**Brand name:** Betamax, U-matic.

Sound/Pro Inds. Inc., 347 Culver Blvd., Playa del Rey, Calif. 90291. Tel: (213) 822-0510. Pres.: Donald K.M. Rothery; Sales Mgr.: Pierre Babouss; Adv. Mgr.: Linda Newton.  
**Audio:** 8-tr. (45,60,90), cassette (45,60,90). (SEE ADVERTISEMENT)

Sound Studios, 230 N. Michigan Ave., Chicago, Ill. 60601. Tel: (312) 236-4814. Pres.: Jerry Markham; VP & Gen. Mgr.: Dan Tynus.  
**Audio:** Cassette, open reel, broadcast (custom lengths).  
**Brand name:** Quantitape.

Spectrum, see Memory Media.

Spotmaster, see Broadcast Electronics.

Studio, see BASF.

Studio Magnetics Co. Inc., 83 Carlough Rd., Bohemia, N.Y. 11716. Pres.: George Clahane; VP: Craig Balaban.  
**Audio:** Cassette (custom lengths), open reel.  
**Video:** 3/4" cassette (custom lengths).  
**Brand names:** Studio Magnetics, Studio Master, Studio Pro, Studio Standard.

Super Avilyn, see TDK.

Superscope Inc., 20525 Nordhoff St., Chatsworth, Calif. 91311. Tel: (213) 998-9333.  
**Branches:** Itasca, Ill., 1300 Norwood Ave. Zip: 60143. Tel: (312) 569-2147.—Troy, Mich., 591 Executive Dr. Zip: 48084. Tel: (313) 588-7200.—Woodside, N.Y., 56-08 37 Ave. Zip: 11377. Tel: (212) 446-7227.—Bellevue, Wash., 12842 NE 15 Pl. Zip: 98005. Tel: (206) 454-5162.  
**Audio:** 8-tr. (45,90), cassette (62,92,122).  
**Supertape, see Radio Shack.**

Swire-Intermagnetics Co., 1311 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres. George Johnson; VP Sales & Mktg: Robert Dunn. VP Communications: Bruce Weber.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120).

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP: Ken Kohda; Nat'l Mktg. Mgr.: Bud Barger; Ass't Adv. Mgr.: Bob Miller.  
**Branches:** Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811. Div. Sales Mgr.: Sandy Cohen.—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120,180), open reel (1200',1800',3600').  
**Video:** 3/4" cassette, 1/2" VHS cassette.  
**Brand name:** Super Avilyn (SEE ADVERTISEMENT)

Tape-A-Thon Corp., 502 S. Isis, Inglewood, Calif. 90301. Tel: (213) 776-7933. Pres.: Lee Tate; Exec. VP & Sales & Mktg. Dir.: Wally Rubin.  
**Audio:** Super cassette (16 hours).  
**Brand name:** Jet Pak, Trak-4.

Tape Dupl'rs of Florida Inc., 785 W. B3 St., Hialeah, Fla. 33014. Tel: (305) 822-7585. Pres. John R. Urgell; Sales Mgr.: Alberto Mestre.  
**Audio:** 8-tr., cassette

Tape Head Co Inc., 665 S. State St., Salt Lake City, Utah 84111. Tel: (801) 521-3838. Pres. Stan Schubach.  
**Audio:** 3/4" cassette, 1/2" Beta & VHS cassette.  
**Brand name:** Teleprosys.

Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres. Arthur Brandwein; Sales Mgr.: M. Medina.  
**Video:** 1/2" Beta & VHS cassette.

Tape Packaging Assocs., 740 W. Collins, Orange, Calif. 92667. Tel: (714) 997-4173/4177. Pres. & Sales Mgr.: William L. Starling Jr.; Adv. Mgr.: Joyce A. Starling.  
**Audio:** 8-tr., cassette.  
**Video:** 3/4" cassette, 1/2" EIAJ open reel (30,60), 1/2" Beta & VHS cassette.

Tape Specialty Inc., 13411 Saticoy St., North Hollywood,

Calif. 91605. Tel: (213) 873-5400, 786-6111. Contact: Len Feldman.  
**Audio:** Cassette (2-122).

Tapette Corp., 7221 Garden Grove Blvd., Suite K, Garden Grove, Calif. 92641. Tel: (714) 638-7960. Pres.: Jim Neiger II; Sales Mgr.: Patrick Kenny; Customer Servs. Mgr.: Mary Deery.  
**Audio:** Cassette (1-94).

Teledyne, see Olson Electronics.

Telephone Dynamics Corp., 2473-A Jerusalem Ave., North Bellmore, N.Y. 11710. Tel: (516) 221-9470.  
**Audio:** Cassette, open reel (custom lengths).  
**Brand name:** Nassau.

Teleprosys, see Tape Head.

3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: John E. Povolny; Sales Mgr.: S.R. Frederickson; Adv. Mgr.: Peter M. Gavin.  
**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363.—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534.—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300.—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663.—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900.—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30360. Tel: (404) 447-7000.—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147.—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500.—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300.—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000.—Eagan, Minn., PO Box 3211, St. Paul 55133; 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300.—St. Louis, Mo., PO Box 510, 10725 Bair Blvd. Zip: 63166. Tel: (314) 991-1320.—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100.—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313.—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800.—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 728-5300.—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 324-3100.—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (1200',1800',2400',3600'), broadcast.  
**Video:** 2" quad, 1" helical, 1" open reel, 3/4" cassette (5,10,15,20,30,40,50,60), 1/2" VHS cassette (60-120 & 120-240 min.), 1/2" Beta cassette (30-60 & 60-120 min.)  
**Brand name:** Scotch. (SEE ADVERTISEMENT)

Tracs, see Audio Magnetics.

Trak-4, see Tape-A-Thon.

Triad Prods. Inc., 1910 Ingersoll, Des Moines, Iowa 50309. Tel: (515) 243-2125.  
**Audio:** Cassette (5-94).

U-matic, see Sony.

U T C, see Universal Tape.

Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746. Tel: (213) 979-0338. Cable: ULTRASPEC. Telex: 194566 Ultraspec Crsn. Pres.: Don Wong. Pres. Ultraspec Int'l: Gary Lyle; VP Mktg.: Bill Dawson.  
**Audio:** Exports—CBS 8-tr., cassette, duPont chromium film; imports—Ultrasound consumer tape prods., duplicator cassettes. (SEE ADVERTISEMENT)

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.  
**Audio:** 8-tr., cassette & open reel (custom lengths).  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge (custom lengths).  
**Brand name:** A/V Paragon, UTC, Universal.

Utopia Ultra-Sound, 38-40 S. First St., Newark, Ohio 43055. Tel: (614) 345-9426. Pres.: Robert H. Kirk Jr.  
**Audio:** 8-tr., cassette.  
**Brand name:** The Pro.

Victory Press Inc., 600 SW 10, Suite 502, Portland, Ore. 97205. Tel: (503) 222-6138. Pres.: Dan E. Gordon; Sales Mgr.: J.E. Gordon; Adv. Mgr.: S.R. Gordon.  
**Audio:** Cassette (custom lengths).

Video Music Corp., 770 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 885-9156. Gen. Mgr.: Angel Tamargo.  
**Audio:** 8-tr., cassette.

Videospot, see International Audio.

Westape, 503-C Vandell Way, Campbell, Calif. 95008. Tel: (408) 379-0871. Sales Mgr.: Mike Papp.  
**Audio:** 8-tr. (90), cassette (custom lengths in 1 minute increments).  
**Brand name:** Ferrodyne.

Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill. 60639. Tel: (312) 745-2000.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120).

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A/V Paragon, see Universal Tape.

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100; NYC: (212) 279-2560. Pres. Robert Copenrath; Nat'l Sales Mgr.: Maria A. Curry; Adv. Mgr.: Myles Adler.  
**Sales offices:** Burlingame, Calif., 1633 Old Bayshore Hwy. Zip: 94010. Tel: (415) 692-2432. Reg'l Mgr.: James Heller.—Glendale, Calif., 1025 Grand Central Ave. Zip: 91201. Tel: (213) 245-8886.—Atlanta, Ga., 380 Interstate N., Suite 200. Zip: 30339. Tel: (404) 955-4326. Zone Mgr.: Forrest Cole.—Oak Brook, Ill., 2803 Butterfield Rd., Suite 200. Zip: 60521. Tel: (312) 242-1915. Zone Mgr.: Fred Schaezting.—Lexington, Mass., Lexington Office Center, Hayden Ave. Zip: 02173. Tel: (617) 890-5430. Reg'l Mgr.: R. Kleine.—Waldwick, N.J., 150 Hopper Ave. Zip: 07463. Tel:

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(201) 444-8500—**New York, N.Y.**, 1 Penn Plaza, Rm. 3527. Zip: 10001. Tel: (212) 279-2560—**Dallas, Tex.**, 3003 LBJ Fwy., Suite 100. Zip: 75234. Tel: (214) 243-7315.

**Audio:** Cassette, broadcast. (SEE ADVERTISEMENT)  
Amplex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Pres.: A.H. Hausman; Sales Mgr.: R.A. Antonio; Adv. Mgr.: A. Fisher.

**Sales offices:** **Glendale, Calif.**, 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—**Denver, Colo.**, 2121 S. Birch. Zip: 80222. Tel: (303) 757-6491—**Orlando, Fla.**, PO Box 15008-B. Zip: 32808. Tel: (305) 423-2962—**Atlanta, Ga.**, 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—**Overland Park, Kan.**, PO Box 7282. Zip: 66207. Tel: (913) 383-1951—**Baton Rouge, La.**, PO Box 14754. Zip: 70808. Tel: (504) 766-6270—**Bethesda, Md.**, 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800. District Mgr.: Max McCollough—**Framingham, Mass.**, PO Box 1020. Zip: 01701. Tel: (617) 877-8060—**Hackensack, N.J.**, 65 Commerce Way. Zip: 07601. Tel: (201) 489-7400—**Pittsford, N.Y.**, PO Box 175. Zip: 14534. Tel: (716) 586-2580—**Dallas, Tex.**, 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100—**Salt Lake City, Utah**, 2880 S. Main St., Suite 105. Zip: 84115. Tel: (801) 487-8181.

**Plants:** **Opelika, Ala.**, PO Box 190. Zip: 36801. Tel: (205) 745-7643—**Elk Grove Village, Ill.**, 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000.

**Audio:** 8-tr., cassette, open reel.

Andol Audio Prods. Inc., 4212-14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Rocco Salvatore; Adv. Mgr.: Domenick Salvatore.

**Audio:** 8-tr., cassette.

Associated Audio Servs. Inc., 14 Willett Ave., Port Chester, N.Y. 10573. Tel: (914) 937-5129. Pres.: D. Richard Kraus; Sales & Adv. Mgr.: Robert Pinchbeck.

**Audio:** Cassette.

Audicom Corp., 4950 Nome St., Unit C, Denver, Colo. 80239. Tel: (303) 371-3076. Pres.: Jack H. Dunham. Richard Sanders; Chief Eng.: David Howard.

**Audio:** Cassette, open reel.

Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; Customer Serv.: Michael Kates.

**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)

Audio Magnetics Corp., 2602 Michelson Dr., Irvine, Calif. 92716. Tel: (714) 833-0020. Pres.: Isidore Philosphie; VP Sales: James W. Lantz; VP Ind'l Prods.: Stewart B. Schlosberg.

**Audio:** 8-tr., cassette, open reel.

**Brand names:** Tracs, High Performance. (SEE ADVERTISEMENT)

Autiotape, see Capitol.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000.  
**Branches:** Santa Monica, Calif., 1307 Colorado Ave.

Zip: 90404. Tel: (213) 451-8781—**Melrose Park, Ill.**, 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—**Clifton, N.J.**, 149 Rt. 48. Zip: 07011. Tel: (201) 546-9111—**Dallas, Tex.**, Dallas Petroleum Serv., 13610 Midway, Suite 255. Zip: 75240. Tel: (214) 233-6607.

**Audio:** Cassette.

Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466. Pres.: Ruth Schwartz; VP, Sales & Adv. Mgr.: Rudy Schwartz.

**Audio:** 8-tr., cassette, open reel, broadcast.

**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

**Brand name:** Olympic.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Mktg. Dir.: Harry Preston; Prof. Prods. Sales Mgr.: Larry Hockemeyer.

**Sales offices:** **Niles, Ill.**, 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—**Germantown, Md.**, Century XXI, 20030 Century Blvd. Zip: 20767. Tel: (301) 428-0795—**New York, N.Y.**, 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—**Cleveland, Ohio**, 7123 Pearl Rd. Zip: 44130. Tel: (216) 888-6010—**Dallas, Tex.**, 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.

**Int'l branches:** England, Singapore.

**Audio:** 8-tr., cassette.

**Brand Name:** Audiotape.

Centron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280; WATS (800) 854-3943. Pres.: Edwin Gamson; VP Mktg.: Ray Allen; Adv. Mgr.: Hal Wilde.

**Audio:** 8-tr., cassette, open reel.

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn Hart.

**Branch:** **Century City, Calif.**, 1930 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.

**Plant:** **Danbury, Conn.**, 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.

**Audio:** 8-tr., cassette.

Comsette Corp., 12417 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W. Moore; Sales Mgr.: J.A. Buchanan.

**Audio:** Cassette.

Cory Sound Co., 440 Brannan St., San Francisco, Calif. 94107. Tel: (415) 543-0440. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair.

**Audio:** Cassette, open reel, broadcast.

Crolyn, see E.I. du Pont.

D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2636. Pres.: Drew Alan Kaplan.

**Audio:** 8-tr., cassette, open reel, broadcast.

**Video:** 1/2" EIAJ open reel.

Delta Magnetics, 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556.

**Audio:** 8-tr., cassette, open reel.

Donnak Inds., PO Box 422, Ridgefield, N.J. 07657. Tel: (201) 945-6820. Pres.: Marvin Donalds; VP: Rudolph Puntillo; Customer Serv.: Michael Kates.

**Audio:** Cassette. (SEE ADVERTISEMENT)

E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., Old du Pont Airport, Bldg. 1, Wilmington, Del. 19898. Tel: (302) 999-4251. Pres.: Edward R. Kane; Mktg. & Sales Mgr.: E. Richard Buckley; Adv. Mgr.: Grif Harrison.

**Audio:** Cassette.

**Brand name:** Crolyn.

Electronic Homes Co., 24-64 Crescent St., Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Paula Saddler; Sales Mgr.: Elias Smyrnakis.

**Audio:** 8-tr., cassette, open reel.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 237-3180.

**Audio:** 8-tr. (SEE ADVERTISEMENT)

Fidelipac (div. of Harvell Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: Roger Cappello; Sales & Mktg. Mgr.: Arthur Constantine.

**Audio:** Broadcast cartridge.

Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzoglou.

**Audio:** 8-tr., cassette.

**Video:** 3/4" cassette, 1/2" EIAJ cartridge.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.

**Audio:** 8-tr., cassette.

High Performance, see Audio Magnetics.

Hilo, see Magnetic Mktg.

Infonics Inc., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.

**Audio:** Cassette. (SEE ADVERTISEMENT)

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainville, N.Y. 11803. Tel: (516) 293-5582. Cable: MORHANEX. Telex: 96-7880. Pres.: Sol Zigman; Sales Mgr.: George Krug; Adv. Mgr.: George Taub.

**Audio:** 8-tr., cassette, open reel.

**Video:** 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta cassette.

M M C, see Magnetic Mktg.

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge.

**Audio:** 8-tr., cassette, open reel, broadcast.

**Brand name:** Hilo, MMC. (SEE ADVERTISEMENT)

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, N.Y. 11735. Tel: (516) 293-1010. Pres.: Aaron Wasersstrom; Gen. Sales Mgr.: Douglas Scott.

**Int'l branch:** Korea, IPO Box 5006, Seoul.

**Audio:** Cassette.

**Brand name:** TM-100.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory.

**Audio:** 8-tr., cassette, open reel, broadcast.

**Video:** 1" open reel, 1/2" EIAJ open reel.

Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens, Fla. 33015. Tel: (305) 558-9211. Pres.: Carlos Garcia; Sales Mgr.: Mirella Tunon.

**Audio:** 8-tr., cassette.

Olympic, see Burlington.

Scotch, see 3M.

Sentry Inds. Inc., 221 N. Macquessen Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.

**Audio:** 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Swire-Intermagnetics Co., 1311 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres.: George Johnson; VP Sales & Mktg.: Robert Dunn; VP Communications: Bruce Weber.

**Audio:** 8-tr., cassette.

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP: Ken Kohda, Nat'l Mktg. Mgr.: Bud Barger; Ass't Adv. Mgr.: Bob Miller.

**Branches:** **Irvine, Calif.**, 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811. Div. Sales Mgr.: Sandy Cohen—**Chicago, Ill.**, 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.

**Audio:** 8-tr., cassette, open reel.

**Video:** 3/4" cassette, 1/2" cassette. (SEE ADVERTISEMENT)

T M-100, see Magnetic Media

Tape Packaging Assocs., 740 W. Collins Ave., Orange, Calif. 92667. Tel: (714) 997-4173/4177. Pres. & Sales Mgr.: William L. Staring Jr.; Adv. Mgr.: Joyce A. Staring.

**Audio:** 8-tr., cassette.

3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: John E. Povolny; Sales Mgr.: S.R. Fredrickson; Mkt. Development Mgr.: R.F. Burnett; Adv. Mgr.: Peter M. Gavin.

**Branches:** **Anchorage, Alaska**, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363—**Burbank, Calif.**, 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—**Los Angeles, Calif.**, 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300—**South San Francisco, Calif.**, 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—**Washington, D.C.**, 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—**Atlanta, Ga.**, 2860 Bankers Ind'l Dr. Zip: 30360. Tel: (404) 447-7000—**Honolulu, Hawaii**, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—**Argo, Ill.**, 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—**Needham Heights, Mass.**, 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—**Farmingington, Mich.**, 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—**Eagan, Minn.**, PO Box 3211. St. Paul 55133. 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300—**St. Louis, Mo.**, PO Box 510, 10725 Baird Blvd. Zip: 63166. Tel: (314) 991-1320—**West Caldwell, N.J.**, PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100—**Cincinnati, Ohio**, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—

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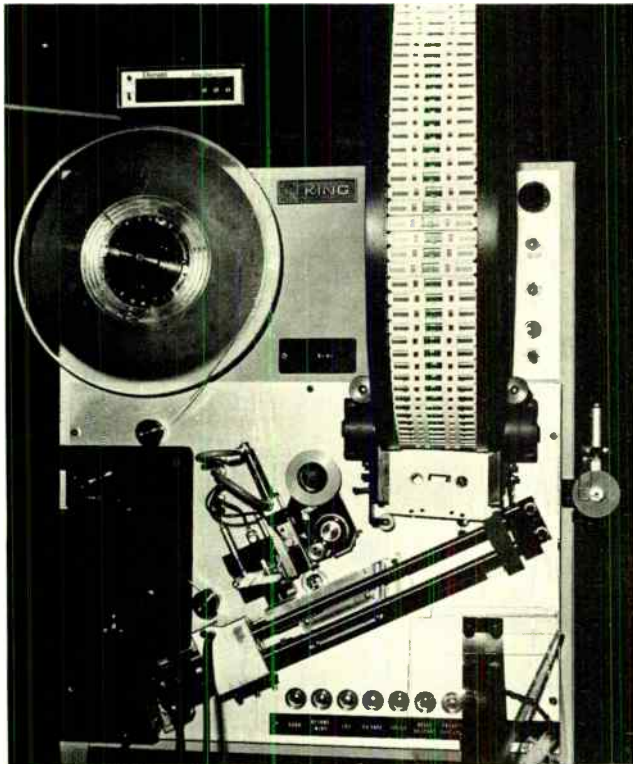
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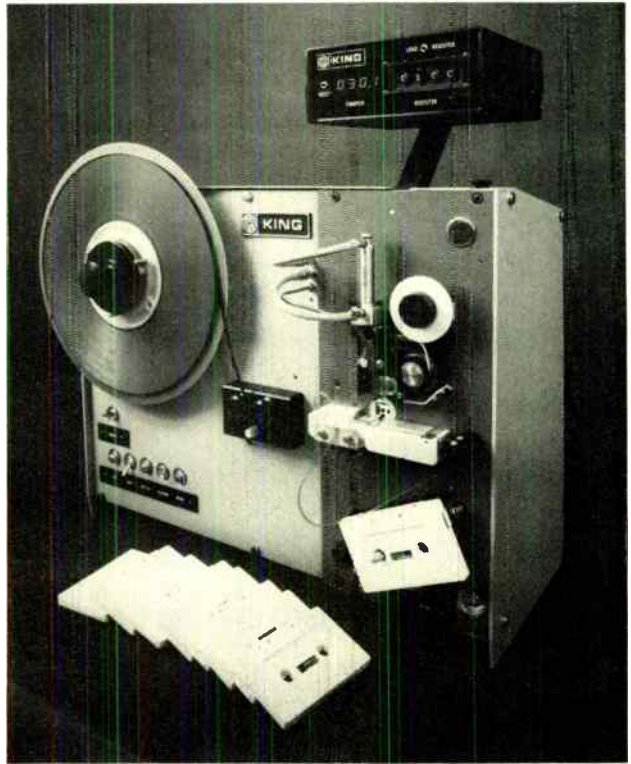


# The Self Feed King



This Self Feed King automatically positions, loads and ejects blank or pre-recorded tape cassettes faster and more reliably than any cassette loader made. And you need fewer operators. Companies around the world depend on this King.

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- Fast and Simple — Full electric motor drive, self contained vacuum. Only 5 simple manual switches to produce precise length blank or pre-recorded tapes at high production speeds.
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All King Instruments are manufactured under one or more of the following patents: U.S. Pat. Nos. 3637153, 3753834, 3787270, 3737358, 3717314, 3753835, 3825461. Other U.S. and foreign patents pending.

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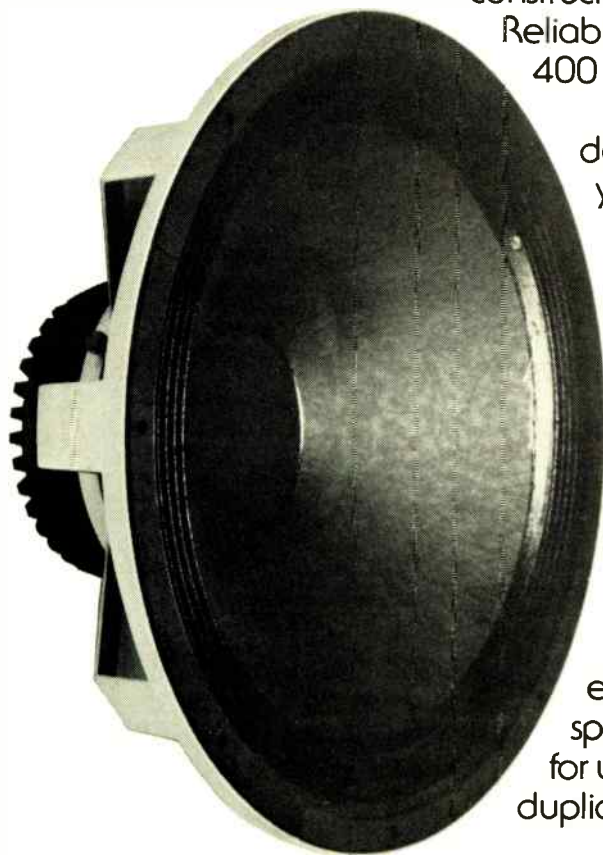


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Audio: 8-tr. cassette, open reel  
Video: 1/4" cassette, 1/2" EIAJ open reel, 1/2" Beta & VHS cassette

Brand name: Scotch. (SEE ADVERTISEMENT)

Tracs, see Audio Magnetics.

U T C, see Universal Tape Corp.

Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746 Tel (213) 979-0338 Cable ULTRASPEC  
Telex 194566 Ultraspec Crsn Pres. Don Wong,  
Pres. Ultraspec Int'l Gary Lyle, VP Mktg. Bill Dawson  
Audio: Cassette (in web form)

Universal Tape Corp. Inc., 281 E Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres. Edward O Praeger.

Audio: 8-tr., cassette, open reel  
Video: 1" open reel, 1/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge

Brand name: A/V Paragon, UTC, Universal

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Audio: Tape transport-duplicator

Brand name: Asco

Air Bin, see Investment Technology

Alpha, see International Audio

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063 Tel (415) 367-2011 Pres. A.H. Hausman, Sales Mgr. R.A. Antonio, Adv. Mgr. A. Fisher

Sales offices: Glendale, Calif., 500 Rodier Dr. Zip 91201 Tel (213) 240-5000—Denver, Colo., 2121 S Birch Zip 80222 Tel (303) 757-6491—Orlando, Fla., PO Box 15008-B Zip 32808 Tel (305) 423-2962—Atlanta, Ga., 3135 Chestnut Dr., Suite 101, Zip 30340 Tel (404) 451-7112—Overland Park, Kan., PO Box 7282 Zip 66207, Tel (913) 383-1951—Baton Rouge, La., PO Box 14754 Zip 70808 Tel (504) 766-6270—Bethesda, Md., 10215 Fernwood Rd Zip 20034 Tel (301) 530-8800 District Mgr. Max McCollough—Framingham, Mass., PO Box 1020 Zip 01701 Tel (617) 877-8060—Hackensack, N.J., 65 Commerce Way Zip 07601 Tel (201) 489-7400—Pittsford, N.Y., PO Box 175 Zip 14534. Tel (716) 586-2580—Dallas, Tex., 1615 Prudential Dr. Zip 75235 Tel (214) 637-5100—Salt Lake City, Utah, 2880 S. Main St., Suite 105, Zip 84115 Tel (801) 487-8181

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Audio: Bin-loop duplicators, master reproducers

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Audio: Duplicators, cassette loaders, cassette rewinders & timers, cartridge winders  
Video: Loaders & unloaders (1/2", 3/4")

Audiodyne Co., PO Box B25, San Jose, Calif. 95106 Tel (408) 287-3520 Pres. Louis R. Chiaramonte

Audio: 8-tr., cassette & open reel winders & rewinders.

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019 Tel (212) 582-4870. Telex 126419 Pres. Milton B. Gelfand, VP Customer Servs. Carolyn T. DeVries, Adv. Mgr. J.P. Lohman  
Int'l branch: France.

Audio: Automated cassette assembly modules, magnetic tape manufacturing systems, plastic molding systems, tape duplicating systems & accessories, tape loaders, quality control reproducers, in-cassette duplicators

Brand names: Electro Sound, Infonics. (SEE ADVERTISEMENT)

Audio/Tek Inc., 502-D Vandell Way, Campbell, Calif. 95008 Tel (408) 378-5586 Pres. Robert W. Kratt

Audio: 8-tr., cassette & open reel duplicators, 8-tr. & cassette loaders

Kenneth A. Bacon Assocs., 216 Montego Key, Novato, Calif. 94947 Tel (415) 883-5041 Contact Kenneth A. Bacon

Audio: Cassette, loading, duplicating & A/V equip. & supplies, cassette testing equip. (SEE ADVERTISEMENT)

Auto-Tec, see United Research.

Bazzy Electronics Corp., 39 N. Rose, Mount Clemens, Mich. 48043 Tel (313) 463-2592 Pres. L. Allan Bazzy, Gen. Mgr. Mike Tattan

Audio: Cassette rewinders, in-cartridge duplicators

Beucart, see UMC

Capitol Recs. Inc., 2101 S. 35 St., Council Bluffs, Iowa 51501 Tel (712) 328-8060 Gen. Mgr. Marvin L. King, Sales Mgr. Jim Cook

Audio: Duplicators, loaders

Cetec Gauss (div. of Cetec Corp.), 13035 Saticoy St., North Hollywood, Calif. 91605 Tel (213) 875-1900 Pres. W. Mort Fujii

Audio: High speed tape duplicating systems & quality control reproducers

Brand name: Gauss. (SEE ADVERTISEMENT)



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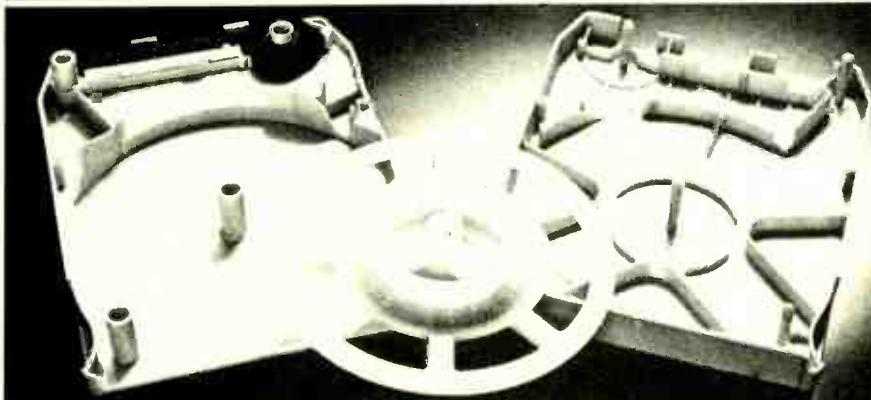
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Ed-Pic, see Pickering Audio-Tronics.

Electro Sound Inc. (sub. of ElectroSound Group Inc.), 160 San Gabriel Dr., Sunnyvale, Calif. 94086. Tel: (408) 245-6600. Pres. Raymond J. Schaaf.

**Branch:** Omaha, Neb., Electro Sound Midwest, 3528 Dodge St. Zip 68131. Tel: (402) 344-4114. Mktg. Mgr. Jim Cook. (Sales office).

**Audio:** Duplicators, QC reproducers, automatic 8-tr. & cassette winders, loaders, splicers & recorders/reproducers.

**Brand names:** Electro Sound, Liberty.

Ferroxcube Corp., 5083 Kings Hwy., Saugerties, N.Y. 12477. Tel: (914) 246-2811.

**Audio:** 8-tr., 8-tr. quadraphonic & cassette duplicating head assemblies.

Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres. Alwin P. Schmid; VP. Joseph Bouzaglou.

**Audio:** Magnetic tape coaters & slitters, test equip.

Gauss, see Ceteq.

Gotham Audio Corp., 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411. Pres.: Stephen F. Temmer; VP. Eli Passin.

**Audio:** Duplicators, cassette tape winders.

**Brand name:** Magnetophon, Telefunken.

Grandy, see MTI.

I E M, see International Electro-Magnetics.

I T I, see Investment Technology.

Infonics Inc., PO Box 1111, 23B Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres. Paul C. Lloyd.

**Audio:** Duplicators.

**Brand names:** Infonics, Phoenix. (SEE ADVERTISEMENT)

Intermagnetics Corp., 1311 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres.: Terry C.T. Wherlock; VP. Sales. Doug Rowlands, VP. Communications. Bruce Weber.

**Audio & video:** Coaters, slitters, calendars, assembly & test equip. (SEE ADVERTISEMENT)

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030.

**Audio:** In-cassette duplicators.

**Brand name:** Alpha.

International Electro-Magnetics Inc., 350 N. Eric Dr., Palatine, Ill. 60067. Tel: (312) 358-4622. Pres.: John Pretto; Sales & Adv. Mgr. Tony Pretto.

**Audio:** Heads, tape transports.

**Brand name:** IEM

Investment Technology Inc., 1940 124 Ave. NE, Bellevue, Wash. 98005. Tel: (206) 454-7720. Pres. David P. Hilliard; VP. George Woodley.

**Audio:** Air-driven loop bin.

**Brand names:** Air Bin, ITI.

Ray Jacobs Audio Inc., 2739 Signal Pkwy., Long Beach.



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Calif 90806 Tel (213) 595-6811 Pres Ray Jacobs.  
Sales Mgr Larry Stagnaro, Adv Mgr Robert Ellis-  
worth  
Audio: High-speed duplicators.  
Brand name: Wollensak

King Instrument Corp., 80 Turnpike Rd., Westboro, Mass.  
01581 Tel (617) 366-9141 Pres James L King, VP  
Sales William E Cline Mktg Dir Paul McGonigle.  
Audio: Automatic tape tailoring equip., self-feed cas-  
sette loaders.  
Video: 1/4" loaders (U-matic), 1/2" (Beta & VHS) cassette  
winders & loaders (SEE ADVERTISEMENT)

Liberty, see Electro Sound

M M C, see Magnetic Mktg

M O C, see Magnetic Mktg

M T D, see Magnetic Mktg

MTI Corp., 124 Montclair Ave., Montclair, N.J. 07042 Tel:  
(201) 744-2220 Pres Timothy A. Cole  
Audio: High-speed duplicators & loaders  
Brand name: Audio/Tek, Grandy (SEE ADVERTISE-  
MENT)

Magnecord, see Telex.

Magnetic Mktg Corp., 29 Valley View Terr., Wayne, N.J.  
07470 Tel: (201) 694-3502 Pres. Thomas J. Hof-  
bauer Sales Mgr Brendan F Browne, Adv Mgr. M  
Judge.  
Audio: In-cassette duplicators & loaders, pancake dupli-  
cator, degaussers.  
Brand name: MMC, MOC, MTD. (SEE ADVERTISE-  
MENT)

Magnetophon, see Gotham Audio.

Mini Max, see Recordex Corp.

Otari Corp., 981 Industrial Rd., San Carlos, Calif 94070  
Tel: (415) 593-1648 Pres Jack Soma, Sales Mgr. S.  
Krampf, Adv Mgr. David McClurg.  
Audio: In-cassette duplicators, open reel & cassette du-  
plicators

P C E, see Professional Cassette Equip

Passavant Corp., PO Box 2503, Birmingham, Ala. 35201.  
Tel (205) 853-6290.  
Audio & Video: Unwinders, conditioning units, coaters,  
dryers, calendars, rewinders, slitters (SEE ADVERTISE-  
MENT)

Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill.  
60656 Tel (312) 867-9200 Pres Tom Horton; VP  
Mktg. James Dow, Sales Mgr. Joe Hollenkamp  
Audio: In-cassette, reel-to-reel & reel-to-cassette dupli-  
cators. (SEE ADVERTISEMENT)

B. F. Perkins (div. of Roehlen Inds.), PO Box 366, 939 Chi-  
copee St., Chicopee, Mass. 01021. Tel. (413) 536-  
1311.  
Audio: Magnetic tape calendars, filled & nylon shell  
rolls, cooling rolls, unwinds, rewinds, splice jumping &  
edge guiding.

Phoenix, see Infonics.

Pickering Audio-Tronics Inc., 7625 E. Rosecrans Blvd., Unit  
34, Paramount, Calif 90723. Tel: (213) 531-3454.  
Pres Edward F Pickering. (Exported by Singer Prods.)  
Audio: Duplicating systems (all formats), tape winders



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The indispensable machine to audio-test pre-recorded tapes before loading, and to align and maintain any duplicating system.

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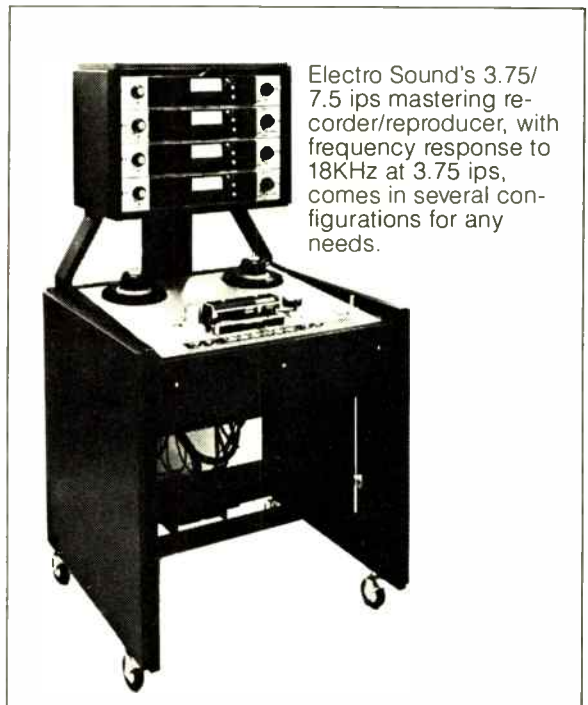
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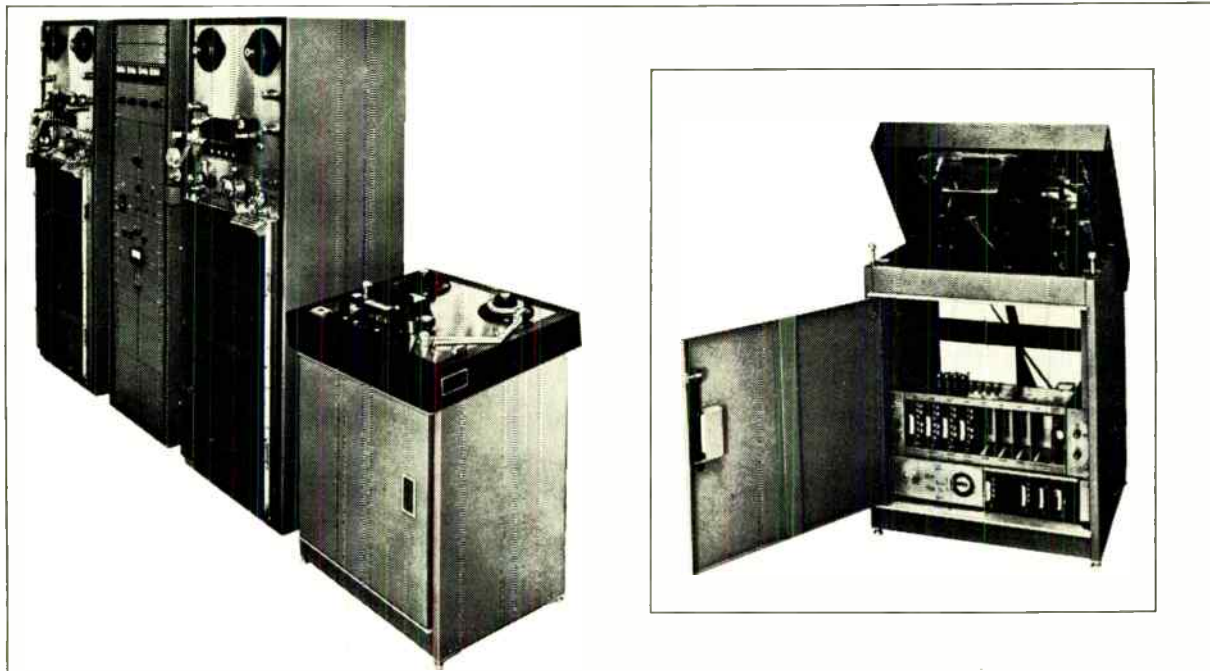
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 Professional Cassette Equip. Co. (PCE), 1660 20 St., Santa Monica, Calif. 90404 Tel: (213) 829-2282.  
**Audio:** Cassette loader.  
 Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318 Tel: (404) 351-7062. Pres.: Tom Allen. (Also see Pickering Audio-Tronics & Singer Prods.)  
**Audio:** Cassette & reel to cassette duplicators, in-cassette duplicating systems.  
**Brand name:** Mini Max, Recordex, Super Pro  
 Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel: (408) 735-8821. Pres.: Lester H. Lee, Sales Mgr.: Ron R. Troxell.  
**Audio:** Automated cassette duplicators & loaders. (SEE ADVERTISEMENT)  
 Rockford Automation, 3381 Forest View Rd., Rockford, Ill. 61109. Tel: (815) 398-7601. Prod. Mgr.: Jay Treadway.  
**Audio & Video:** Cassette automatic assembly systems.  
 S S K Ents. Inc., 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214.  
**Audio:** Reel to cassette, reel to hub & continuous loop to pancake for 8-tr.  
 Shape Inc., PO Box 366, Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres.: Anthony L. Gelardi; Sales & Mktg. Mgr.: Joe Ciccone; Adv. Mgr.: Bob MacLeod.  
**Audio:** Automatic & semi-automatic cassette & 8-tr. assembly equip., automatic 8-tr. spicers & winders. (SEE ADVERTISEMENT)  
 Singer Prods. Co. Inc., 875 Merrick Ave., Westbury, N.Y. 11590. Tel: (516) 333-2000. Pres. Arthur A. Singer; Sales Mgr.: Steven Schiffman; Adv. Mgr.: S.M. Berman. (Export only)  
**Audio:** Tape winders & duplicators.  
**Brand name:** Recordex  
 Studer Revox America Inc., 1819 Broadway, Nashville, Tenn. 37203. Tel: (615) 329-9576. Pres.: Bruno Hochstrasser; Nat'l Sales Mgr.: Rob Robinson.  
**Audio:** Master recorders, quality control recorder/reproducer. (SEE ADVERTISEMENT)  
 Super Pro, see Recordex Corp.  
 Superscope Tape Dupli'g Prods. Inc. (sub. of Superscope Inc.), 20525 Nordhoff St., Chatsworth, Calif. 91311. Tel: (213) 998-9333 x.2294. Pres. Joseph S. Tuchinsky; Mktg. & Sales Mgr.: Jerry Epstein.  
**Audio:** Automatic cassette loader.  
 T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP: Ken Kohda, Nat'l Mktg. Mgr.: Bud Barger; Ass't Adv. Mgr.: Bob Miller.  
**Branches:** Irvine, Calif., 17072 Daimler St. Zip 92705. Tel: (714) 979-5811. Div. Sales Mgr.: Sandy Cohen—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.  
**Audio:** Cassette & open reel pancakes.  
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Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.  
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 Telectro Systems Corp., 96-18 43 Ave., Corona, N.Y. 11368. Tel: (212) 651-8900. Pres.: Harry Sussman.  
**Audio:** High speed duplicators  
 Telefunken, see Gotham Audio  
 Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres. Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. & Sales Promo. Dir.: Peter Schwarz.  
**Audio:** Cassette & open reel modular duplicators/copiers, broadcast reel & cartridge recorders/reproducers.  
**Brand name:** Magnecord, Telex.  
 Trackmaster Inc., 1310 S. Dixie Hwy. West, Pompano Beach, Fla. 33060. Tel: (305) 943-2334. Pres.: Roy Parsons; Sec'y-Treas.: Lupe Parsons.  
**Audio:** 8-tr. duplicators. (SEE ADVERTISEMENT)  
 U M C Electronics Co., 460 Sackett Point Rd., North Haven, Conn. 06472. Tel: (203) 288-7731.  
**Audio:** 8-tr. tape machine.  
**Brand name:** Beaucart.  
 United Research Lab. Corp., 681 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-2663. Pres. George Adams; Sales Mgr.: Lee Rand; Adv. Mgr.: Anita Adams.  
**Audio:** Exact duplicate replacement parts for professional recorders  
**Brand name:** Auto-Tec.  
 Verbatim Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres. Dr. Peter McCuen; Sales Mgr.: Scott Cochran; Adv. Mgr.: Linda Mancini.  
**Audio:** Cassette tension monitors, head & guide gauge, torque tester.  
 Wollensak, see Ray Jacobs.

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 Anco Packaging Co., 347 Madison Ave., New York, N.Y. 10017. Tel: (212) 682-8076.  
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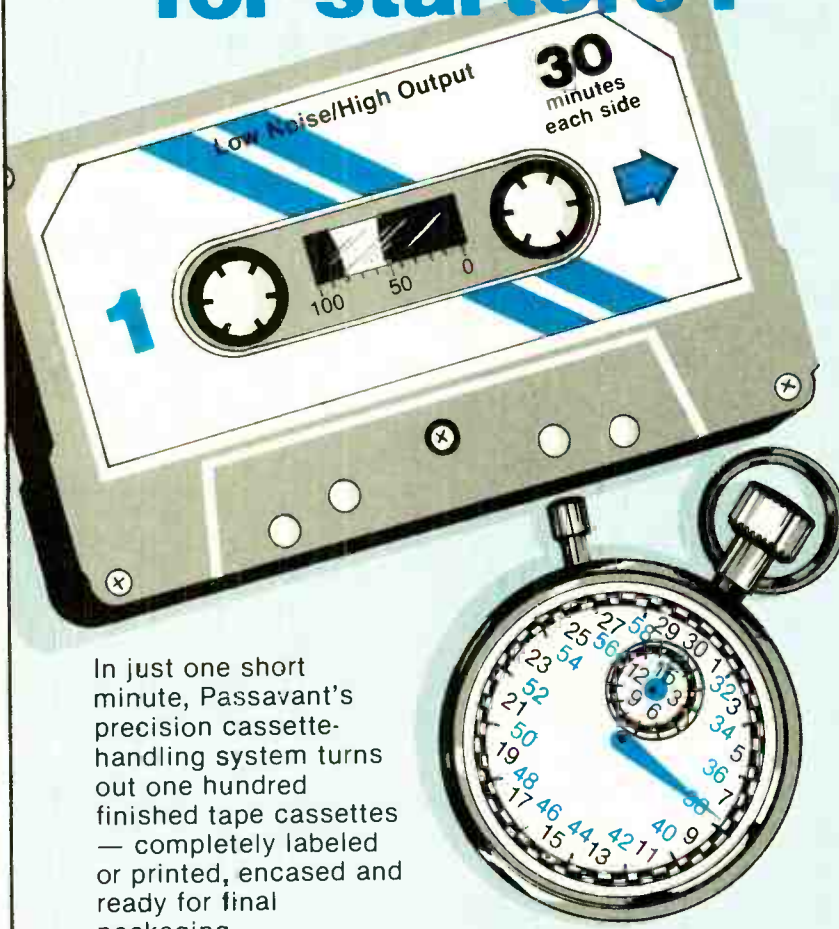
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**Product:** Cassette folders.
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**Product:** Norelco-style cassette boxes. (SEE ADVERTISEMENT)
- Audico Ltd., 219 Crossen Ave., Elk Grove Village, Ill. 60007. Tel: (312) 640-1030. Pres.: J.W. Holmes; VP Sales: Claudia Yarbrough; Sales Mgr.: Norman Deletzke.  
**Product:** Cassette labels
- Audicom Corp., 4950 Nome St., Unit C, Denver, Colo. 80239. Tel: (303) 371-3076. Pres. Jack H. Dunham  
**Product:** Cassette labels & custom packages.
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**Product:** Norelco-style boxes. (SEE ADVERTISEMENT)
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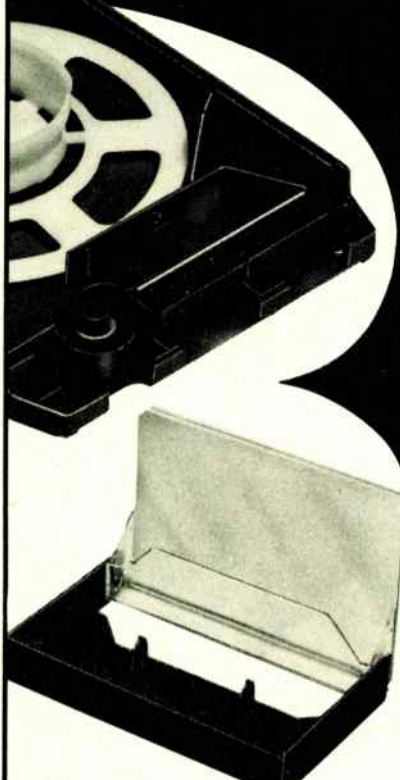
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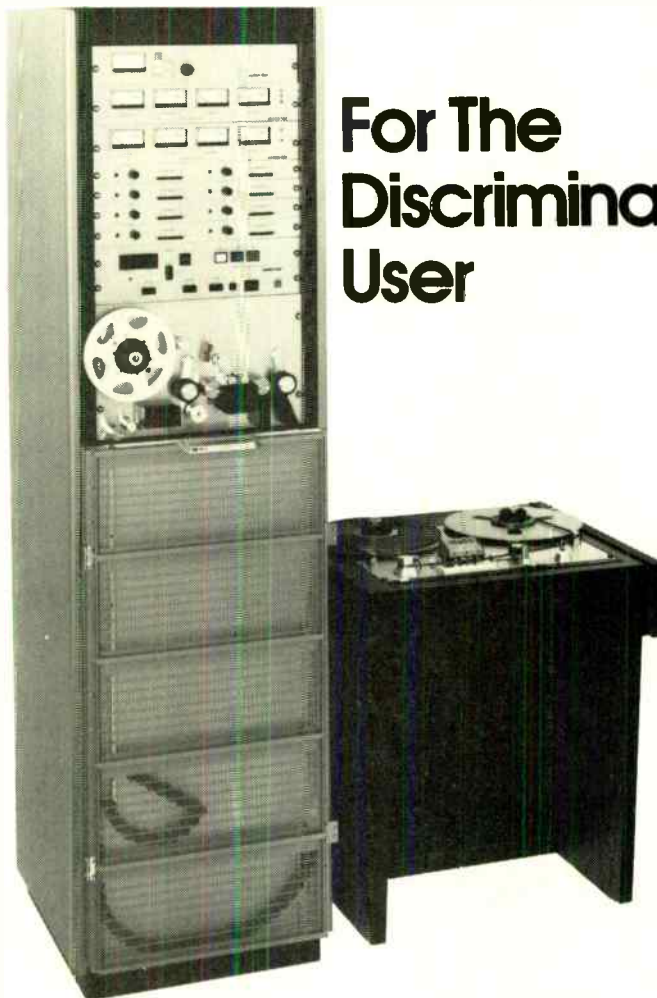
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**Product:** Cassette labeler, label printing equip  
**Brand name:** ITI.
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**Product:** 8-tr. & 4-tr. labels. (SEE ADVERTISEMENT)
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**Product:** Cassette labeler.  
**Brand name:** MMC. (SEE ADVERTISEMENT)
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**Product:** Ampex & Norelco-style boxes. (SEE ADVERTISEMENT)
- Mike's Print Shop, 2507 Grim, Waco, Tex. 76707. Tel: 752-2321.  
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**Branches:** San Mateo, Calif., 307 S. B St. Zip: 94401. Mgr.: T.A. Paul—Des Plaines, Ill., 2720 Des Plaines Ave. Zip: 60018. Tel: (312) 296-1021. Mgr.: E. Kristensen.  
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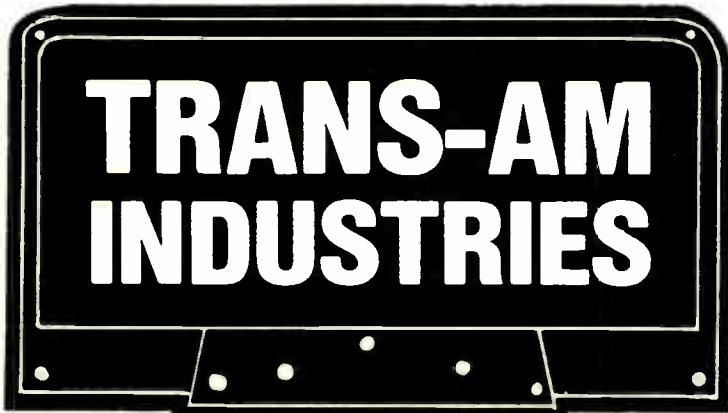
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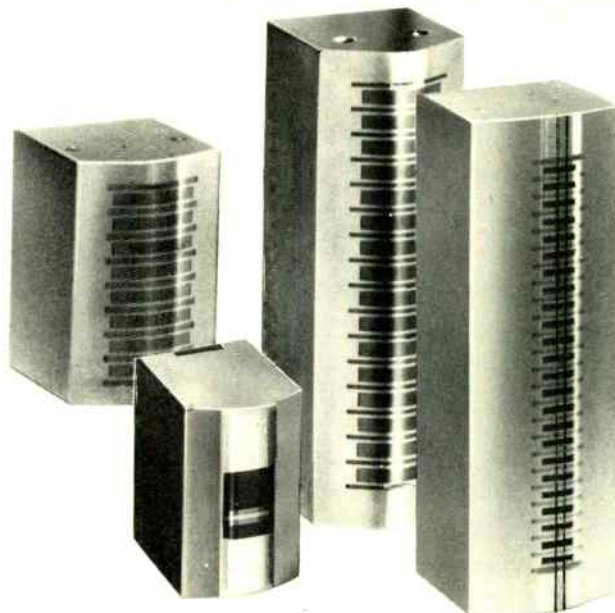
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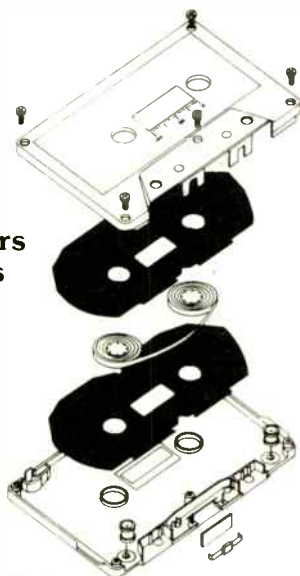
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Q-A-I Inc. (formerly Saxon Adhesive Prods.), 640 Dell Rd., Carlstadt, N.J. 07072. Tel: (201) 935-5100; NYC (212) 736-1980. Pres.: Steve Dauman, Sales Mgr. George Ratowsky.  
Product: 8-tr. & cassette labels.  
Brand name: Adhere-on.  
Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City, N.Y. 11104. Tel: (212) 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay.  
Branch: Hollywood, Calif., 6290 Sunset Blvd., Suite 304. Zip 90028. Tel (213) 464-7700.  
Plant: Indianapolis, Ind., Rutgers Packaging Corp., 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Plant Mgr. William Swanson.

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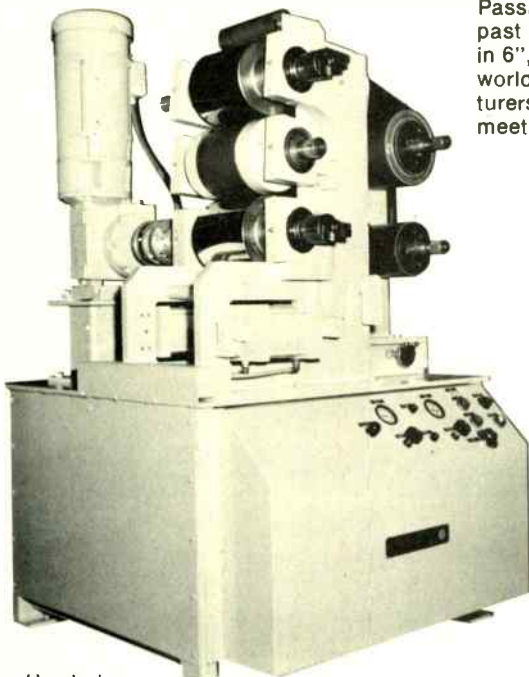
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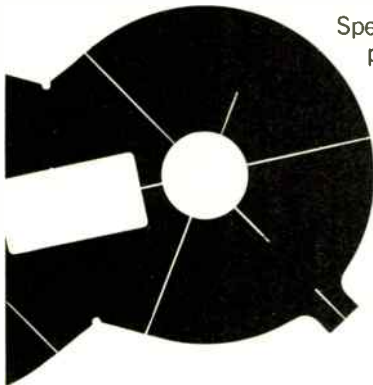
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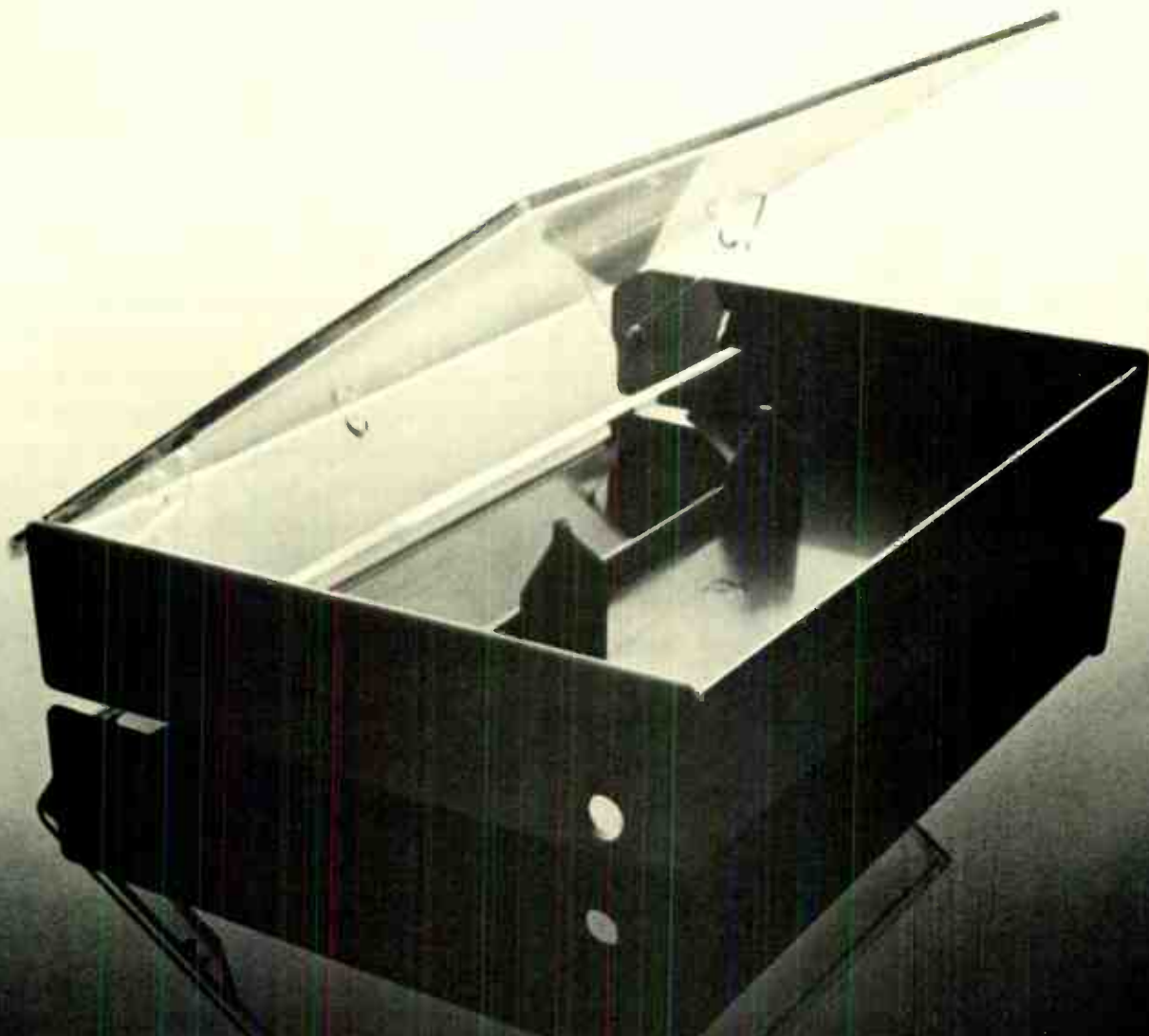
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- Product: 8-tr. & cassette labels, boxes, inserts, slipcases & collars.
- Ramart Printing Corp., 3180 J Expwy. Dr. S., Central Islip, N.Y. 11722. Tel: (516) 234-0050.
- Product: 8-tr. & cassette inserts & labels.
- Recording Supply Co. (div. of Polyline Corp.), 1233 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 297-0955. Pres.: John Kaiser.
- Product: Open reel & cassette boxes.
- Reco-Sleeve Packaging, 620 S. Belmont, Indianapolis, Ind. 46221. Tel: (317) 635-7777. Pres.: Leonard Verebay; Sales & Adv. Mgr.: Leonard Dimond.
- Product: Cassette inserts.
- Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden; Sales Mgr.: Alison Knaperek; Adv. Mgr.: Barbara Weingarden.
- Product: Audio & video cassette corrugated mailers.
- Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Sales & Adv. Mgr.: Stu Caine.
- Product: Cassette mailers, & boxes, open reel boxes.
- Rotex, see Gopher.
- Rutgers Packaging Corp., see Queens Lithographing.
- Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 473-6100.
- Product: Packaging machinery for wrapping, cartoning, labeling & shrinking. (SEE ADVERTISEMENT)
- Shape Inc., PO Box 366, Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres.: Anthony L. Gelardi; Sales & Mktg. Mgr.: Joe Ciccone; Adv. Mgr.: Bob MacLeod.
- Product: Automatic cassette packaging machines, automatic 8-tr. & cassette labelling equip. (SEE ADVERTISEMENT)
- Shorewood Packaging Corp., 10 E. 53 St., New York, N.Y. 10022. Tel: (212) 371-1500. Pres.: Paul Shore; Exec. VP Mktg.: Floyd S. Glinert; VP Sales: Ken Rosenblum.
- Branch: Los Angeles, Calif., 1830 Glendale Blvd. Zip: 90026. Tel: (213) 660-3043. Sales Mgr.: Marc Shore.
- Product: 6" x 6" 8-tr. & cassette package.
- Stoddard, see MTI.
- Studio Magnetics Co. Inc., 83 Carrough Rd., Bohemia, N.Y. 11716. Tel: (516) 589-4300. Pres.: George Clahane; VP: Craig M. Balaban.
- Product: Cassette soft plastic Ampex & Norelco-style boxes, pressure-sensitive labels & mailing envelopes.
- T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP: Ken Kohda; Nat'l Mktg. Mgr.: Bud Barger; Ass't Adv. Mgr.: Bob Miller.
- Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811. Div. Sales Mgr.: Sandy Cohen—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.
- Product: Labels & cartons.
- Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.
- Product: Cassette labels.
- Tape Packaging Assocs., 740 W. Collins Ave., Orange, Calif. 92667. Tel: (714) 997-4173/ 4177. Pres. & Sales Mgr.: William L. Starling Jr.; Adv. Mgr.: Joyce A. Starling.

**Q: Which companies in New Jersey handle cassette duplication?**

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**Product:** Shrink wrapping systems, videocassette (Beta & VHS) shipping cases  
 Thalco, 2 Dickens Ave., Dix Hills, N.Y. 11746. Tel: (516) 667-1616.

**Product:** 8-tr. & cassette Norelco-style boxes.  
 Tri-Lon Color Lithographers Ltd., 54 W. 21 St., New York, N.Y. 10010. Tel: (212) 255-6140. Pres.: Morris Strickler, VP: David Strickler.

**Product:** 8-tr. & cassette inserts & labels.  
 Tropical Paper Box Co., 7000 NW 25 St., Miami, Fla 33122. Tel: (305) 592-5520. Rec. Div. Mgr. Dale Quartin.

**Product:** 8-tr. & cassette boxes.  
 Troy Hills Mfg. Corp., 501 Division St., Boonton, N.J. 07005. Tel: (201) 334-2020. Pres. Edward F. Joyce Sr.; Sales Mgr., Edward F. Joyce Jr.

**Product:** Norelco-style cassette boxes. (SEE ADVERTISEMENT)

Uniline, see Gopher.  
 Universal Marking Systems Inc., 2320 E. 26 St., Minneapolis, Minn. 55406. Tel: (612) 721-7466. Pres.: Ken Lawrence; Mktg. & Sales Mgr., Rick Muscolat.

**Product:** Audio & video cassette labels  
 Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel: (205) 672-2241. VP: R. Denison Parker; Sales Mgr. Dudley Pendleton III; Adv. Mgr. B.R. Cummings  
**Product:** Audio & video cassette albums.

**TAPE, PROFESSIONAL SUPPLIES, MANUFACTURERS**

J.C. Anglum Co. Inc. / Tapeponents Inc., Box 236, 36 Midvale Rd., Mountain Lakes, N.J. 07046. Tel: (201) 263-1442. Pres.: J. Clifford Anglum.

**Audio:** Cassette boxes  
 Audiolab Electronics, 3725 Esperanza Dr., Sacramento, Calif. 95825. Tel: (916) 485-0500. Pres.: R.E. Stefan; Sales & Adv. Mgr.: J. Hodges.

**Audio:** Degaussers.  
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex 126419. Pres. Milton B. Gelfand; VP Customer Servs. Carolyn T. DeVries; Adv. Mgr.: J.P. Lohman.

**Int'l branch:** France  
**Audio:** Splicing, cleaning & leader tapes. (SEE ADVERTISEMENT)

Beaucart, see UMC.  
 Bogen—Germany, see International Rec'g.  
 W. H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis.

53201. Tel: (414) 332-8100. A/V Prods. Mgr.: John Arnold; Sales Mgr.: John Griffies.  
**Audio:** 8-tr. & cassette leader & splicing tape, 8-tr. sensing tape, master splicing tape.  
 Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466. Pres.: Ruth Schwartz; VP. Sales & Adv. Mgr.: Rudy Schwartz.

**Brand name:** Olympic  
 Celanese Plastic Materials Co., Hood Rd., Greer, S.C. 29651. Tel: (803) 877-8471. Pres.: J. Mitchell; Sales Mgr. John Sten; Adv. Mgr. Jack Lazar.

**Audio & video:** Celanar polyester film tape base.  
 Cetec Broadcast Group, Mark Ave., Carpinteria, Calif. 93013. Tel: (805) 684-7686.

**Audio:** Bulk erasers.  
 Coastal Specialty Tapes Inc. (formerly Pratt-Spector Corp.), 274 Bangor St., Lindenhurst, N.Y. 11757. Tel: (516) 226-5900. Pres.: Tom Carroll; Sales Mgr. Stanley Gilman; Adv. Mgr.: Dan Dobbs.

**Audio:** Splicing & sensing tape, splicer, paper leader tape  
**Video:** Helical video lead-in splicing tape.  
 Columbia Magnetics (div. of CBS Inc.), 11 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn Hart.

**Branch: Century City, Calif.,** 1930 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.

**Plant: Danbury, Conn.,** 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.  
**Audio:** Splicing & abrasive tape, liquid magnetic pattern detecting kit (Magna See).

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3780.  
**Audio:** 8-tr. & cassette splicing tape. (SEE ADVERTISEMENT)

Filam Nat'l Plastics, 416 W. El Segundo Blvd., Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres.: Vic Flores; VP Sales: Mike Bolong.

**Audio:** Cassette boxes (Norelco type), 1/4" NAB hubs, cassette hub locks.  
 Fuji Photo Film USA Inc., Magnetic Tape Div., 350 Fifth Ave., New York, N.Y. 10001. Tel: (212) 736-3335. VP & Gen. Mgr. John Dale; Sales Mgr. (audio) Gary Conway, (video) Al Bedross; Adv. Mgr. Paul Kaufman.

**Product:** Fire retardant plastic shippers for 1" & 2" tape.

Gotham Audio Corp., 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411. Pres.: Stephen F. Temmer; VP: Eli Passin.

**Audio:** Splicing & editing equip. (Gotham), precision tape timer (Lyrec).  
 Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. Pres.: John R. French; Adv. Mgr.: Jesse Rosenzweig.

**Audio:** Studio duplicating & ferrite replacement heads. (SEE ADVERTISEMENT)  
 Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027.

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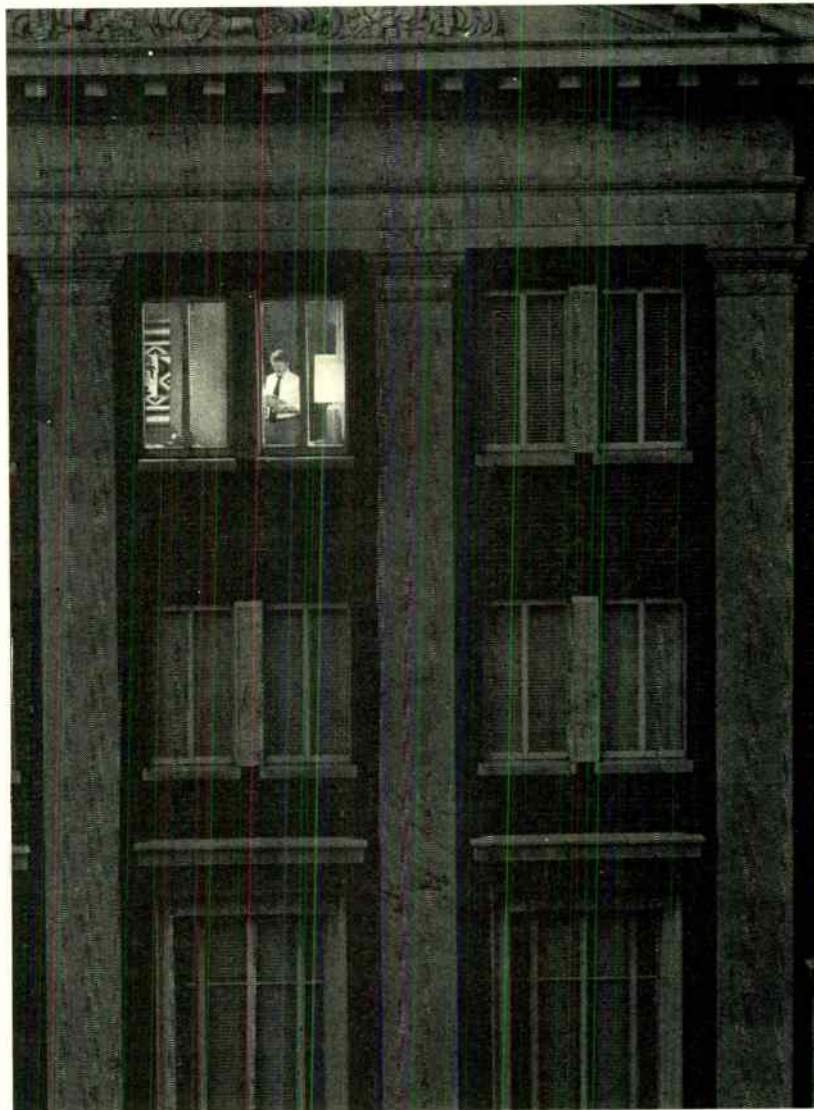
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**Audio:** Cassette leader tape.  
**ICI United States Inc.,** Plastics Div., New Murphy Rd., Wilmington, Del. 19897. Tel: (302) 575-3000.  
**Audio & video:** Polyester film tape base.  
**Brand name:** Melinex.  
**Infonics Inc.,** PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.  
**Audio:** Alignment tapes, kits, duplicator peripherals. (SEE ADVERTISEMENT)  
**International Rec'g Co.,** 49 Desmond Ave., Bronxville, N.Y. 10708. Tel: (914) 337-5726. Pres.: Claire Rie.  
**Audio:** Heads (Bogen—Germany).  
**Lafayette Radio Electronics Corp.,** 111 Jericho Trnkp., Syoset, N.Y. 11791. Tel: (516) 921-7700.  
**Audio:** Tape splicers.  
**Lenco Co.,** PO Box 29128, 3901 N. 69 St., Lincoln, Neb. 68507. Tel: (402) 464-7488. Pres.: Don Leonhardt; Sales & Adv. Mgr.: Daryl O. Chapelle.  
**Branch: Indianapolis, Ind.,** Box 507, Rt. 2. Zip: 46231. Tel: (317) 839-6673. Mgr.: Scott Bartlett.  
**Audio:** Cassette leader tape.  
**Lapps Inc.,** 1630 Euclid St., Santa Monica, Calif. 90404. Tel: (213) 450-1324. Pres.: Bernard D. Lipps; Mktg. Dir.: Lorne R. Law.  
**Audio:** Magnetic heads.  
**Lyrec,** see Gotham.  
**M P M (div. of Pfizer Inc.),** 640 N. 13 St. Easton, Pa. 18042. Tel: (215) 253-6261. Pres.: J.P. Bartels; Int'l Mktg Mgr.: C. Alan Lindquist Jr.; Adv. Mgr.: H.F. Stolte.  
**Audio & video:** Magnetic iron oxide for tape coating.  
**M R L,** see Magnetic Reference Lab.  
**Magna See,** see Columbia Magnetics.  
**Magnetic Reference Lab. Inc.,** 229 Polaris Ave., Suite 4, Mountain View, Calif. 94043. Tel: (415) 965-8187. Pres.: John G. McKnight.  
**Audio:** Test tapes (MRL).  
**Mastro Inds. Inc.,** 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri.  
**Audio:** Reels for bulk cassette tape. (SEE ADVERTISEMENT)  
**Melinex,** see ICI.  
**Nortronics Co. Inc.,** 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-9837.  
**Audio:** Magnetic heads.  
**Olimpic,** see Burlington Audio.  
**Permatap Prods. Co. Inc.,** Rt. 1, Social Circle, Ga. 30279. Tel: (404) 787-1910. Pres.: W.B. Thompson.  
**Audio:** Splicing tape & pre-cut tabs.  
**Phoenix Ents.,** see Infonics.  
**Q/Splice,** see Webtek.  
**Q-A-I Inc. (formerly Saxon Adhesive Prods.),** 640 Dell Rd., Carlstadt, N.J. 07072. Tel: (201) 935-5100; NYC (212) 736-1980. Pres.: Steven Dauman; Sales Mgr.: George Ratowsky.  
**Audio:** Cueing & splicing tapes, end tabs.  
**S T L,** see Standard Tape Lab. & Taber Mfg  
**Saki Magnetics Inc.,** 1649 12 St., Santa Monica, Calif. 90404. Tel: (213) 450-1551.  
**Audio:** Magnetic recording heads.  
**Speedex Electronics,** 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661.  
**Audio:** Head demagnetizers, test tape, bulk erasers, splicing & editing equip.  
**Spicette,** see Webtek.  
**Standard Tape Lab. Inc.,** 26120 Eden Landing Rd., Hayward, Calif. 94545. Tel: (415) 786-3546.  
**Audio:** Test tapes (STL).  
**Studio Magnetics Co., Inc.,** 83 Carlough Rd., Bohemia, N.Y. 11716. Tel: (516) 589-4300. Pres.: George Clahane; VP: Craig M. Balaban.  
**Audio:** 1/4" ferro dynamic mastering tape, cassette editing kit, splicing, sensing & leader tape.  
**Switchcraft Inc.,** 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700.  
**Audio:** Connectors, cable assemblies, adapters, patch cord systems, jacks & plugs.  
**T D K Electronics Corp.,** 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP: Ken Kohda; Nat'l Mktg. Mgr.: Bud Barger, Ass't Adv. Mgr.: Bob Miller.  
**Branches: Irvine, Calif.,** 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811. Div. Sales Mgr.: Sandy Cohen—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222. (SEE ADVERTISEMENT)  
**Tabererasers,** see Taber Mfg.  
**Taber Mfg. & Eng'g Co.,** 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831. Pres.: Veldon Leverich; Gen. Mgr.: R.H. Kearns.  
**Audio:** Heads (Taber), bulk erasers (Taber-erasers), test tapes (STL).  
**Tape-maker Sales Co. Inc.,** 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres. Arthur Brandwein; Sales Mgr.: M. Medina.  
**Audio:** Splicing & sensing tape, pre-cut Q-tabs.  
**Video:** Splicing tabs & leader tape.  
**Tapeponents Inc.,** see J.C. Anglum.  
**U M C Electronics Co.,** 460 Sackett Point Rd., North Haven, Conn. 06472. Tel: (203) 288-7731.  
**Audio:** Heads, motors (Beaucart).  
**Veritas Electronics Corp.,** 22 Grand Ave., Farmingdale, N.Y. 11735. Tel: (516) 541-5373.  
**Audio:** Head demagnetizers, bulk erasers, cassette & open reel splicers.  
**W R E,** see Wide Range Electronics.  
**Webtek Corp.,** 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein; VP & Prod. Mgr.: John A. Pace; Sales Mgr.: Ken George.  
**Branch: Northfield, Ill.,** 778 Frontage Rd., Suite 115. Zip: 60093. Tel: (312) 446-6046.  
**Audio:** Pre-cut tape splices (Q/Splice for 8-tr., Spicette for cassettes), cassette splicing & splicing/sensing roll tape. (SEE ADVERTISEMENT)  
**Wide Range Electronics Corp.,** 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366.  
**Audio:** Bulk erasers, degaussers, magnetic erasing pencil (WRE).  
**Xcel Corp.,** 290 Ferry St., Newark, N.J. 07105. Tel: (201) 344-2300.  
**Product:** Acetate film base.

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# ACCESSORIES / SUPPLIES

Manufacturers & Importers / For The Record & Tape Dealers

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

- A A, see Audio Accessories
- A B C Schwann Publ'ns Inc., 137 Newbury St. Boston Mass 02116 Tel (617) 261-3143 Pres & Chief Exec Officer William Schwann  
**Branch: Great Barrington, Mass.,** Zip 01230 Tel (413) 528-1300 Adv. Mgr. Robert Ur  
**Product:** Record & tape catalog servs
- A-Bee Syndicate Inc., 230 Fifth Ave., New York, N.Y. 10001 Tel (212) 684-7850  
**Product:** Record & tape carrying & storage cases (M)
- A/V Paragon see Universal Tape
- Add 'n Stac, see Royal Sound & Studio Magnetics  
 Adhere on see Q-A-1
- Advance Prods Co Inc., 1101 E. Central, Wichita, Kan 67201 Tel (316) 263-4231 Pres William D DeVore, Sales & Adv. Mgr. Paul Keck  
**Product:** Storage cabinets (Pikmobile), (M)
- Akro-Mils, 1293 S. Main St., Akron, Ohio 44319 Tel (216) 253-5593  
**Product:** Record & tape carrying & storage cases (Record-Mate, Tape-Mate) (M)
- Aldshir Mfg Co Inc., 63 E Sandford Blvd., Mount Vernon, N.Y. 10552 Tel (914) 668-1297 Pres & Adv Mgr Gerald Shirley, Sales Mgr Lindley Nichols  
**Product:** 45 rpm adapters (Televox) (M)
- George Alexander Group Inc., 1063 Post Rd., Darien, Conn 06820 Tel (203) 655-7791 NYC (212) 886-5600 Pres Kev Devejan  
**Product:** Record & tape catalog servs
- Allsop Automatic Inc., 4201 Meridian, Bellingham, Wash 98225 Tel (206) 734-9090 Pres Ivor Allsop Sales & Adv Mgr Jim Allsop, Ass't Sales Ron Morgan  
**Product:** Cassette deck cleaners
- Amaray Int'l Corp., 1901 Old Middlefield Way, Suite 11, Mountain View, Calif 94043 Tel (415) 968-2840 Pres Lloyd L Neal, Sales & Mktg Dir Ron Garrett  
**Product:** Video cassette carrying & storage cases (M) (SEE ADVERTISEMENT)
- Amberg, see Vernon McMillan
- American Lighting Specialties Inc., 1942 W. Artesia Blvd., Torrance Calif 90504 Tel (213) 532-9262  
**Product:** Record & tape carrying & storage cases (M)
- American Sound Corp., 3319 E Ten Mile Rd., Warren, Mich 48091 Tel (313) 539-2900 Pres Frank S Day Group VP Paul Hayes, VP Mktg Paul E Adams  
**Branches: North Hollywood, Calif.,** 8120 Webb Ave Zip 91605 Tel (213) 768-6100 Gen Mgr. Michael S. Emerson, Reg'l Sales Mgr Richard Hutchinson—**Demarest, N.J.,** 18 Christie Zip 07627 Tel (201) 767-9033
- Product:** Head cleaners (M)  
 Ampex Corp., Magnetic Tape Div., 401 Broadway Redwood City, Calif 94063 Tel (415) 367-2011 Pres A H Hausman, Sales Mgr R A Antonio Adv Mgr A Fisher  
**Sales offices: Glendale, Calif.,** 500 Rodier Dr. Zip 91201 Tel (213) 240-5000—**Denver, Colo.,** 2121 S Birch Zip 80222 Tel (303) 757-6491—**Orlando, Fla.,** PO Box 15008-8 Zip 32808 Tel (305) 423-2962—**Atlanta, Ga.,** 3135 Chestnut Dr. Suite 101 Zip 30340 Tel (404) 451-7112—**Overland Park, Kan.,** PO Box 7282 Zip 66207 Tel (913) 383-1951—**Baton Rouge, La.,** PO Box 14754 Zip 70808 Tel (504) 766-6270—**Bethesda, Md.,** 10215 Fernwood Rd Zip 20034 Tel (301) 530-8800 District Mgr Max McCollough—**Framingham, Mass.,** PO Box 1020 Zip 01701 Tel (617) 877-8060—**Hackensack, N.J.,** 65 Commerce Way Zip 07601 Tel (201) 489-7400—**Pittsford, N.Y.,** PO Box 175 Zip 14534 Tel (716) 586-2580—**Dallas, Tex.,** 1615 Prudential Dr. Zip 75235 Tel (214) 637-5100—**Salt Lake City, Utah,** 2880 S. Main St. Suite 105 Zip 84115 Tel (801) 487-8181  
**Plants: Opelika, Ala.,** PO Box 190 Zip 36801 Tel (205) 745-7643—**Elk Grove Village, Ill.,** 2201 Lunt Ave Zip 60007 Tel (312) 593-6000  
**Product:** Head cleaners, demagnetizers, leader & splicing tape (M)
- Ampro Design Prod'ns Inc. (sub. of GRT Corp.) 1624 Toal St., Charlotte, N.C. 28206 Tel (704) 334-5341 VP & Gen Mgr Fred E Martinutz  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes (Dustbuster) (M)
- R B Annis Co., 1101 N. Delaware St., Indianapolis Ind 46202 Tel (317) 637-9282 Owner R B Annis  
**Product:** Demagnetizers (Han-D-Mag), pocket magnetometer (Annis) (M)
- Arista Ents Inc., 35 Hoffman Ave., Hauppauge N.Y. 11787 Tel (516) 234-7000 Pres Alan E Leifer  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape
- Aspen Ltd., PO Box 92, 77 E Floyd Ave., Englewood Colo 80110 Tel (303) 789-2239 Pres Sid Laks; Sales Mgr Bill Bystrom Adv Mgr K Davis  
**Product:** Head cleaners & demagnetizers, test tape, stylus cleaner, dustcover wax (M)
- Athena Inds. Inc., 2200 Industrial Way S., Toms River N.J. 08753 Tel (201) 244-8500 Pres Sales & Adv Mgr Charles Beres Jr
- Product:** Cassette head cleaners (M) (SEE ADVERTISEMENT)
- Audio Accessories Co., 38 W 515 Deerpath Rd., Batavia, Ill 60510 Tel (312) 879-5998 Sales Mgr John S Maloney  
**Product:** Splicing block, cassette hub locks (AA), cassette repair kit (Sav-A-Tape)
- Audio Aids, see Audio Works
- Audio Buff, see Elpa
- Audio Groome, see Empire
- Audio Inds Inc., Broad & Linden Aves., Ridgefield, N.J. 07657 Tel (201) 945-4545 Pres. M Donalds, Customer Serv Michael Kates  
**Product:** Head cleaners, leader tape (M) (SEE ADVERTISEMENT)
- Audio-Kare (div. of Hammond Inds Inc.), 155 Michael Dr., Syosset, N.Y. 11791. Tel (516) 364-1900. Pres. Colin E. Hammond, Prod Mgr Morton Leslie  
**Product:** Cleaners (Quietone), head cleaners (TPC), turntable level (M)
- AudioLab Electronics, 3725 Esperanza Dr., Sacramento, Calif 95825 Tel (916) 485-0500  
**Product:** Demagnetizers (MD)
- Audiomatic Corp., 1290 Ave of the Americas, New York N.Y. 10019 Tel (212) 582-4870 Telex 126419 Pres Milton B Gelfand VP Customer Servs Carolyn T DeVries, Adv Mgr J.P. Lohman  
**Int'l branch:** France  
**Product:** Leader & splicing tape (SEE ADVERTISEMENT)
- Audio-Stac, see Stac-All
- Audio-Technica U S Inc., 33 Shawassee Ave., Fairlawn, Ohio 44313 Tel (216) 836-0246 Pres & Gen Mgr Jon R Kelly, Sales Mgr Paul A McGuire, Mkt Communications Dir Don Kirkendall, VP Mktg Fred Nichols  
**Product:** Cleaners, cloths, brushes, needles (M) (SEE ADVERTISEMENT)
- Audiotex (div. of GC Electronics), 400 S. Wyman St., Rockford, Ill 61101 Tel (815) 968-9661 Pres Anthony C Valulis, VP Mktg Ken Rolnicki, VP Sales Ed Crockett, Adv Mgr William S Sutherland, Adv & Sales Promo Mike Smith  
**Product:** Cleaners (Record Basic, Record Plus), cloths (Blue Max, Record Purifier), cleaner & Destaticizer, 45 rpm adapters, head cleaners, demagnetizers, splicers, anti-static turntable mat (M)
- Audio Works, 840 Piner Rd., Suite 14, Santa Rosa, Calif 95401 Tel (707) 528-0422 Pres Tim Bynon, Nat'l Sales Mgr Melody Bynon

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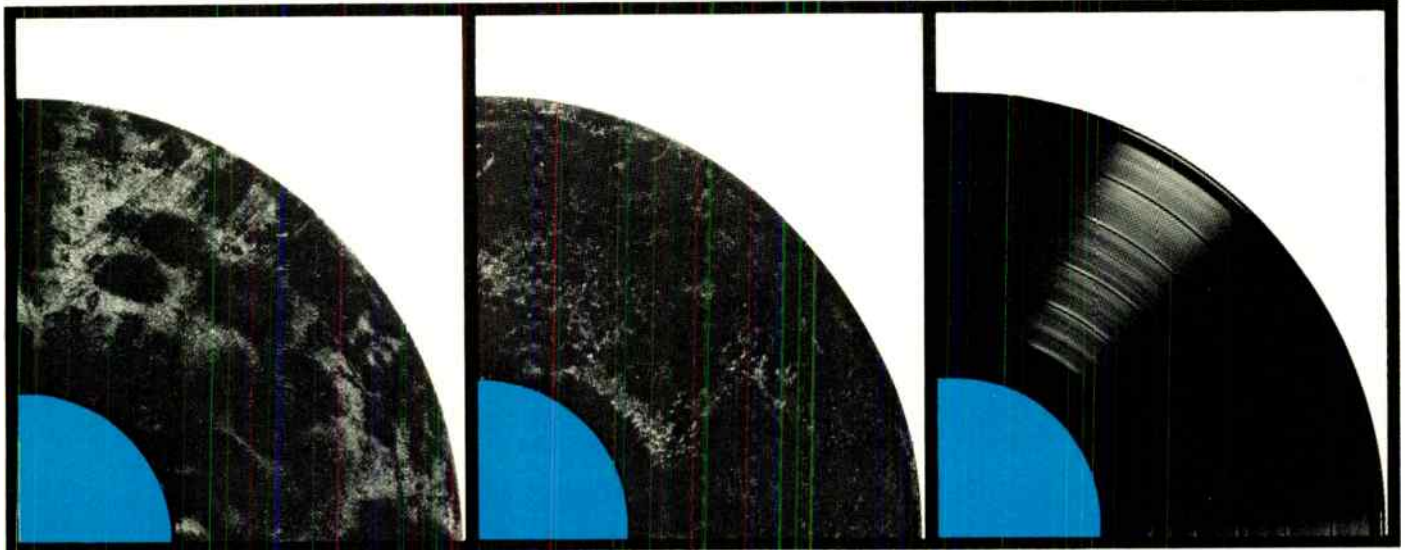
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**Branches:** Santa Monica, Calif., 1307 Colorado Ave. Zip 90404. Tel (213) 451-8781—Melrose Park, Ill., 1800 No. 30 Ave. Zip 60160. Tel (312) 343-6618—Clifton, N.J., 149 Rt. 48. Zip 07011. Tel (201) 546-9111—Dallas, Tex., Dallas Petroleum Center, 13610 Midway, Suite 255 Zip 75240. Tel (214) 233-6607.

**Product:** Tape carrying & storage cases, head cleaners. (M)

**Kenneth A. Bacon Assocs.,** 216 Montego Key, Novato, Calif 94947. Tel (415) 883-5041. Contact: Kenneth A. Bacon.

**Product:** Splicing blocks. (SEE ADVERTISEMENT)

**Ball Corp.,** 345 S. High St., Muncie, Ind. 47302. Tel (317) 747-6247. Pres. Richard M. Ringoan. Nat'l Sales Mgr. Stephen L. Oseman; Adv. Mgr. Jay W. Troyka.

**Product:** Record preservative & cleaner sprays (Sound Guard). (SEE ADVERTISEMENT)

**Bazzy Electronics Corp.,** 39 N. Rose, Mount Clemens, Mich. 48043. Tel (313) 463-2592. Pres.: L. Allan Bazzy; Gen. Mgr. Mike Tattan.

**Product:** Head cleaners & demagnetizers.

**Bib Hi Fi Accessories Inc.,** 3363 Garden Brook Dr., Dallas, Tex. 75234. Tel (214) 243-8971. Pres. & Sales Mgr. Trevor Glander.

**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, splicing tape.

**Blackbourn Inc.,** 1821 University Ave., St. Paul, Minn. 55104. Tel (612) 646-2781. Pres. & Adv. Mgr. George F. Snelgrove; Sales Mgr. Thomas F. Sabow.

**Product:** Carrying & storage cases. (M)

**Black Magic,** see Recoton.

**Blue Max,** see Audiotex.

**Bowers Rec. Sleeve Co.,** 5331 N. Tacoma Ave., Indianapolis, Ind. 46220. Tel (317) 251-3918. Pres. Robert Bowers, VP & Sales Mgr. Charles H. Kaufman.

**Product:** Replacement record sleeves (Lifetime Protectors, Protect Your Records), LP & tape gift packages, polyethylene jacket covers. (M)

**W. H. Brady Co.,** 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel (414) 332-8100. AV Prods. Mgr. John Arnold; Sales Mgr. John Griffies.

**Product:** Leader & splicing tape.

**Burlington Audio Tapes Inc.,** 10 Commercial St., Hicksville, N.Y. 11801. Tel (516) 433-4466. Pres. Ruth Schwartz; VP. Sales & Adv. Mgr. Rudy Schwartz.

**Product:** Head cleaners, leader & splicing tape. (M)

**C. D. I.,** see Custom Dupl'n.

**C. M. C.,** see Coastal Specialty.

**Calibron,** see Horian.

**Carola,** see Devon Design.

**Carter Corp.,** 1916 11 St., Rockford, Ill. 61101. Tel (815) 397-3200. Pres. Robert L. Fleming; VP. Sales & Mktg. Sandra L. Fleming; Adv. Mgr. Janet K. Ratner.

**Product:** Cleaners, cloths & brushes, head cleaners & demagnetizers.

**Clean Sound,** see Recoton.

**Clean-Sweep,** see Horian.

**Clean-Track,** see Horian.

**Coastal Specialty Tapes Inc. (formerly Pratt-Spector Corp.),** 274 Bangor St., Lindenhurst, N.Y. 11757. Tel (516) 226-5900. Pres. Tom Carroll; Sales Mgr. Stanley Gilman; Adv. Mgr. Dan Dobbs.

**Product:** Leader tape, splicing tape (CMC).

**Comsette Corp.,** 12417 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel (213) 826-4528. Pres. Richard W. Moore; Sales Mgr. J. A. Buchanan.

**Product:** Head cleaners. (M)

**Continental Electronics,** 4087 Glencoe Ave., Marina del Rey, Calif. 90291. Tel (213) 822-2045. Sales Mgr. John Adams.

**Product:** Record cleaners, cloths & brushes, head cleaners, splicing tape (Leda).

**Crestmark Inds.,** 500 Eighth Ave., New York, N.Y. 10018. Tel (212) 947-9166. Pres. Leon Beda.

**Product:** Record & tape carrying & storage cases. (M)

**Custom Case Mfg. Co.,** 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel (919) 867-4106. Pres. Al Metzger; Nat'l Sales Mgr. Judy Harris.

**Product:** Record & tape carrying & storage cases. (M)

**Custom Dupl'n Inc.,** 6330-36 Arizona Circle, Los Angeles, Calif. 90045. Tel (213) 670-6675, 776-4810. Pres. Leonard Gross; Sales Mgr.: Frank Rohloff; Prod'n: Jen. Gonzales.

**Product:** Head cleaners (CDI) (M)

**D A K Inds. Inc.,** 10845 Vanowen St., North Hollywood, Calif. 91605. Tel (213) 984-1559. WATS (800) 423-2636. Pres. Drew Alan Kaplan.

**Product:** Tape carrying & storage cases, auto-sensing & mylar leader tape.

**D. M. I.,** see Display Media.

**D-Stat II,** see Discwasher.

**Data Packaging Corp.,** 205 Broadway, Cambridge, Mass. 02139. Tel (617) 868-6200. Exec. VP. Gregory Mathus; VP. Mktg. Jere R. Hill; Nat'l Sales Mgr. Gene Hull.

**Product:** Record & tape carrying & storage cases (Dynosound) (M) (SEE ADVERTISEMENT)

**Delrama Int'l.,** 37 Newtown Rd., Plainview, N.Y. 11803. Tel (516) 293-8740.

**Product:** Tape carrying & storage cases, cleaners, cloths & brushes. (M)

**Dielectrics Inc.,** 6 Second Ave., Chicopee, Mass. 01020. Tel (413) 598-8308. Earl S. Stahl, Exec. VP. Eric Craig Stahl.

**Product:** Record & tape carrying & storage cases (custom fabrication). (M)

**DISContinued Recs.,** 444 S. Victory Blvd., Burbank, Calif. 91502. Tel (213) 849-4791. Owner: Les Szarvas.

**Product:** Reference library of out-of-print recorded material.

**DiscTraker,** see Discwasher.

**Discwasher Group of Cos.,** 1407 N. Providence Rd., Columbia, Mo. 65201. Tel (314) 449-0941. Pres. Bruce R. Maier; Nat'l Sales Mgr.: James D. Hall; Adv. Mgr. Vickie Hargrove.

**Product:** Record cleaner (Discwasher System), stylus cleaner (SC-1), piezoelectric anti-static gun (Zerostat), audio connector cables (Gold-ens), anti-static turntable mat (D-Stat II), tonearm/cassette damper (DiscTraker) (SEE ADVERTISEMENT)

**Display Media Inc.,** 120 Laura Dr., Addison, Ill. 60101. Tel (312) 543-8330.

**Product:** Carrying & storage cases (DMI) (M)

**Donnak Inds.,** PO Box 422, Ridgefield, N.J. 07657. Tel (201) 945-6820. Pres. Marvin Donalds; VP. Rudolph Puntilio; Customer Serv.: Michael Kates.

**Product:** Head cleaners, leader tape (SEE ADVERTISEMENT)

**Dosix,** see Double Sixteen.

**Double Sixteen Co.,** PO Box 1616, Wheaton, 407 Gunderson Ave., Carol Stream, Ill. 60187. Tel (312) 653-1616.

**Product:** Tape carrying & storage cases (Dosix) (M)

**Duotone Co. Inc.,** 6875 SW 68 Ave., Miami, Fla. 33143. Tel (305) 665-1121. Pres. Stephen Nester Sr.; Sales & Adv. Mgr. Stephen Gibson Nester.

**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, splicing tape. (M)

**Dustbuster,** see Ampro.

**Dynosound,** see Data Packaging.

**EV Game Inc.,** 186 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 378-0440. Pres. Michael Damsky; Nat'l Accounts Mgr. Bill Ranshous; Sales Mgr. Syl Landro; Adv. Co-ord. Charlotte Larson.

**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners (EV Game); needles (Electro-Voice). (M) (SEE ADVERTISEMENT)

**Editall,** see Elpa.

**Electronic Homes Co.,** 24-64 Crescent St., Astoria, N.Y. 11102. Tel (212) 545-3094. Chm. George T. Saddler; Pres. Paula Saddler; Sales Mgr. Elias Smyrnakis.

**Product:** Tape storage cases; head cleaners, demagnetizers (Toyota) (M)

**Electro-Voice,** see EV Game.

**El Mar Plastics Inc.,** 821 E. Artesia Blvd., Carson, Calif. 90746. Tel (213) 327-3180. Pres. Harry Schor; VP. Sales Allen Schor.

**Product:** Cassette storage box, head cleaners, demagnetizers, splicing tape. (M) (SEE ADVERTISEMENT)

**Elpa Mktg Inds. Inc.,** Thornes & Atlantic Aves., Garden City Park, N.Y. 11040. Tel (516) 746-3002.

**Branch:** Scottsdale, Ariz., 7301 E. Evans Rd. Zip 85260. Tel (602) 948-1070.

**Product:** Cleaners, cloths, brushes (Audio Buff, Watts Recordcare); splicing block & tape (Editall). (M)

**Empire Scientific Corp.,** 1055 Stewart Ave., Garden City, N.Y. 11530. Tel (516) 222-1400. Exec. VP & Gen. Mgr. Kenneth Busch; Adv. Mgr.: John Hegquist; Tech. Dir. Mitch Ravitz.

**Product:** Cleaners & brushes (Audio Groome, Watts) (M)

**Erase-Sure,** see Magnisonics.

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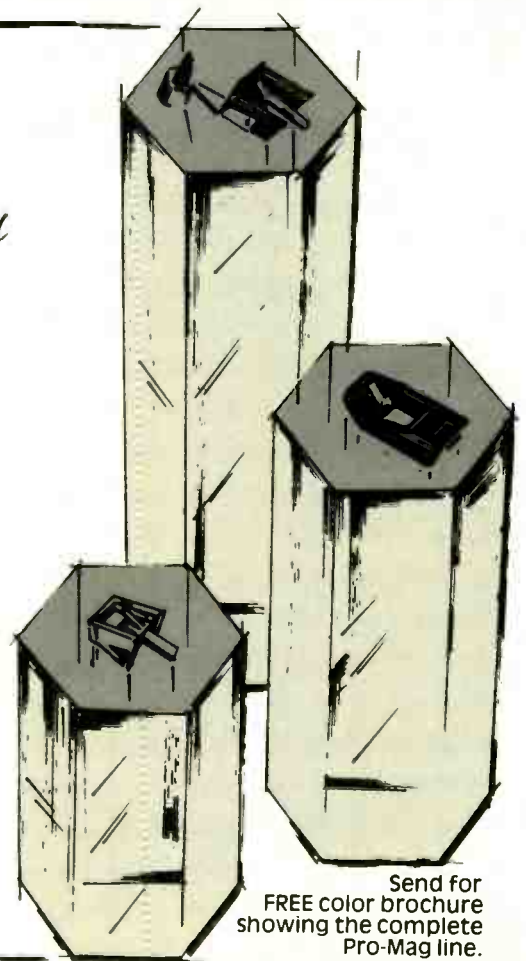
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 Pfantone, see Pfanstiehl.  
 Phonolog, see Trade Serv.  
 Pickwick Mfg. Co., 7500 Excelsior Blvd., Minneapolis, Minn. 55426. Tel: (612) 932-7641. Pres.: C. Charles Smith; Nat'l Sales Mgr.: Duane Halter.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes, head cleaners, needles. (M)  
 Pixmobile, see Advance Prods.  
 Pixoff, see Sonic Research.  
 Plasti Plex Corp., 1209 Chicago Rd., Troy, Mich. 48084. Tel: (313) 589-1771. Pres.: Joseph E. Stanton.  
**Product:** 8-tr. & cassette storage cases.  
 Port-A-Tune (div. of Action Leathercraft Inc.), 5340 E. Harbor, Commerce, Calif. 90040. Tel: (213) 728-1155. VP & Gen. Mgr.: Arnold Gilden; Sales & Adv. Mgr.: Andy Livian; Customer Serv. Mgr.: Cathy Burgess.  
**Product:** Record & tape carrying & storage cases.  
 Pro 1 Prods., PO Box 33, Highland Park, Ill. 60035. Tel: (312) 432-5536. Pres.: Roy Pink; Sales Mgr.: Martin Pink; Adv. Mgr.: Deena Pink.  
**Product:** Record & tape carrying & storage cases.  
 Protect Your Records, see Bowers.  
 Q-A-I Inc. (formerly Saxon Adhesive Prods.), 640 Dell Rd., Carlstadt, N.J. 07072. Tel: (201) 935-5100; NYC (212) 736-1980. Pres.: Steve Dauman; Sales Mgr.: George Ratowsky.  
**Product:** Splicing & cueing tape (Adhere-On).  
 Q R K Electronic Prods. Inc., 1568 N. Sierra Vista Ave., Fresno, Calif. 93703. Tel: (209) 251-4213.  
**Product:** Needles.  
 Quad Inc. Publ'g Co., PO Box 19, Capron, Va. 23829. Tel: (804) 653-2671. Ed. & Publ'r: Larry Clifton.  
**Product:** Catalog servs.  
 Quietone, see Audio-Kare.  
 R M S Electronics Inc., 50 Antin Pl., Bronx, N.Y. 10462. Tel: (212) 892-6700. Pres.: Arthur A. Fink; Sales Mgr.: Seymour Goldberg.  
**Product:** Tape carrying & storage cases. (M)  
 R N S Inc., 7 Manor Dr., Oak Ridge, N.J. 07438. Tel: (201) 697-2212. Pres.: Robert N. Schwartz; Customer Serv. Mgr.: Elizabeth Schwartz.  
**Product:** Tape carrying & storage cases; cleaners, cloths & brushes (Metrocare, Metrosound); head cleaners, leader & splicing tape. (I)  
 Radio Shack (div. of Tandy Corp.), 1 Tandy Center, Fort Worth, Tex. 76102. Tel: (817) 390-3011. Pres.: Lewis Kornfeld; Sales Mgr.: Bernard Appel; Adv. Mgr.: David Beckerman; Nat'l Pub. Mgr.: Hy Siegel.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape, 8-tr. & cassette repair kits (Realistic). (M)  
 Rapid-Winder, see Magnesonics.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres. & Adv. Mgr.: Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, record gift sleeves, leader & splicing tape.  
 Realistic, see Radio Shack  
 Record Basic, see Audiotech.  
 Record-Mate, see Akro-Mils.  
 Record Plus, see Audiotech.  
 Record Purifier, see Audiotech.  
 Record Research Inc., PO Box 200, Menomonee Falls, Wis. 53051. Tel: (414) 251-4508. Pres.: Joel Whitburn.  
**Product:** Record chart compilation servs.  
 Recotone Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres. Robert Borchardt; Sales Mgr.: George Calvi, Adv. Mgr.: Peter Wish.  
**Product:** Record & tape carrying & storage cases, 45 rpm adapters, needles, leader & splicing tape (all Recotone); cleaners, cloths & brushes (Black Magic, Clean Sound); head cleaners & demagnetizers (Black Magic & Recotone). (M)  
 Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden; Sales Mgr.: Alison Knaperek; Adv. Mgr.: Barbara Weingarden.  
**Product:** Record & audio & video cassette vinyl storage cases. (M)  
 Rivertone Corp., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, needles (custom plastic & rubber injection molding only)  
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Sales & Adv. Mgr.: Stu Caine  
**Product:** Tape carrying & storage cases, cleaners, cloths & brushes, 45 RPM adapters, head cleaners, demagnetizers, leader, splicing & sensing tape, bulk erasers, tape cleaners (Soundtrack Scrubber); splicing & editing equip., cassette & 8-tr. repair kits, cassette tension winder, tape clips, stylus pressure gauge (Gramex); ionic static neutralizing gun (Rob-O-Stat); stylus microscope, phono pads & cushions.  
 Rotel of America Inc., 1055 Saw Mill River Rd., Ardsley, N.Y. 10502. Tel: (914) 693-3355.  
**Product:** Cleaners & brushes. (M)  
 Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan.  
**Product:** Record & tape carrying & storage cases (Add 'n Stack) (M); head cleaners & demagnetizers (Royal Sound) (I).  
 S C I, see Discwasher.  
 S S K Entz Inc., 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214. Pres.: Mrs. S.F. Kara.  
**Product:** Head cleaners. (M)  
 M. R. Sand & Co., PO Box 2255, 6211 Milan Rd., Sandusky, Ohio 44870. Tel: (419) 625-0028. Pres. & Sales Mgr.: Joseph F. Yost III.  
**Product:** Head cleaners (MRS). (M)  
 Sav-A-Tape, see Audio Accessories.  
 Savoy Leather Mfg. Corp., PO Box 176, Ward Hill Ind'l Park, Neck Rd., Haverhill, Mass. 01830. Tel: (617) 374-0351. Pres.: Norman E. Savoy; Sales Mgrs.: (USA) Frank Rockman, Ed Dougherty; (Canada) George Kosmes.  
**Sales office:** Newton Upper Falls, Mass., 1039 Chestnut St. Zip: 02164. Tel: (617) 964-0530.  
**Product:** Record & tape carrying & storage cases.  
 Saxton Prods. Inc., 215 N. Rt. 303, Congers, N.Y. 10920. Tel: (914) 268-6846.  
**Product:** Demagnetizers (DI), needles (M).  
 Scotch, see 3M.  
 Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.  
**Product:** Record & tape carrying & storage cases, wire record racks, pole record racks, record carts. (M)  
 Sentry Inds. Inc., 221 N. Macquestun Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.  
**Product:** Cleaners, cloths, brushes, head cleaners, demagnetizers, leader & splicing tape. (MDI) (SEE ADVERTISEMENT)  
 Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel: (914) 476-1700. Pres.: Joseph L. Berkman; VP Sales: Richard Rosenberg.

**Product:** Record & tape carrying & storage cases, video-cassette storage cabinets. (M)  
 Shape Inc., PO Box 366, Biddelford Ind'l Park, Biddelford, Me. 04005. Tel: (207) 282-6155. Pres.: Anthony L. Gelardi Jr.; Sales & Mktg. Mgr.: Joe Ciccone; Adv. Mgr.: Bob MacLeod.  
**Product:** Audio & Video carrying & storage cases. (SEE ADVERTISEMENT)  
 Snap Jack Inc., 805 Clifton Ave., Clifton, N.J. 07013. Tel: (201) 779-0225.  
**Product:** LP jacket wall frames.  
 Sonic Research Inc., 27 Sugar Hollow Rd., Danbury, Conn. 06810. (203) 792-8822. Pres.: Peter E. Pritchard; Mktg Mgr.: George Petetin.  
**Product:** Cleaners (Pixoff) (I), cartridges & needles (Sonus) (M).  
 Sonus, see Sonic Research.  
 The Sound Bug, see Trans Continental.  
 Sound Containers Corp., 1425-A N. Manzanita St., Orange, Calif. 92667. Tel: (714) 771-1080. Pres.: Maxine J. Knorr.  
**Product:** 8-tr. & cassette storage systems (Soundstacker).  
 Sound Furniture Co., PO Box 11499, Clayton, Mo. 63105. Tel: (314) 241-1759. Pres.: Bernie Hochman.  
**Product:** Tape carrying & storage cases (The Spinner). (M)  
 Sound Guard, see Ball.  
 Sound/Pro Inds. Inc., 347 Culver Blvd., Playa del Rey, Calif. 90291. Tel: (213) 822-0510. Pres.: Donald K.M. Rothgery; Sales Mgr.: Pierre Basbous; Adv. Mgr.: Linda Newton.  
**Product:** Tape carrying & storage cases, head cleaners. (SEE ADVERTISEMENT)  
 Soundstacker, see Sound Containers.  
 Soundtrack Scrubber, see Robins.  
 Speaker Uppers, 20946 Currier Rd. Zip 91789. Tel: 598-1906. Pres.: Steve Karsh; Sales Mgr.: Bruce Gellis; Adv. Mgr.: Dick Gary.  
**Branch: Downers Grove, Ill.,** Audiocore, 2460 Wisconsin Ave. Zip: 60515. Tel: (312) 960-1616. Eastern Reg'l Sales Mgr.: Dave Larson.  
**Product:** Speaker stands.  
 Speedex Electronics, 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: Anthony C. Valiulis; VP Mktg.: Ken Rolnicki; VP Sales: Ed Crockett; Adv. Mgr.: William S. Sutherland; Adv. & Sales Promo.: Mike Smith.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, tape erasers & spicers (M)  
 The Spinner, see Sound Furniture.  
 Stac-All Inc., PO Box 771, Rochester, Mich. 48063. Tel: (313) 652-9711.  
**Product:** Tape carrying & storage cases (Audio-Stack). (MD)  
 Stack-Rack, see Audio Works.  
 Stanton Magnetics Inc., 200 Terminal Dr., Plainview, N.Y. 11803. Tel: (516) 681-0200. Pres.: Walter O. Stanton; VP Prof. Prods.: Jim Fox; Prof. Prods. Nat'l Sales Mgr.: Peter Bidwell.  
**Product:** Antistatic record preservative (PermOstat). (SEE ADVERTISEMENT)  
 Staticmaster, see Nuclear Prods.  
 Sterling Prods. Co. Inc., 1689 Oakdale Ave., West St. Paul, Minn. 55118. Tel: (612) 455-6691.  
**Product:** Tape carrying & storage cases.  
 Studio Magnetics Co. Inc., 83 Carluog Rd., Bohemia, N.Y. 11716. Tel: (516) 589-4300. Pres.: George Clahane; VP: Craig M. Balaban.  
**Product:** Non-abrasive cassette head cleaners, aerosol head cleaners, cassette storage modules (Add 'n Stack). (M)  
 T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP: Ken Kohda; Nat'l Mktg. Mgr.: Bud Barger; Ass't Adv. Mgr.: Bob Miller.  
**Branches: Irvine, Calif.,** 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811. Div. Sales Mgr.: Sandy Cohen—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers. (M) (SEE ADVERTISEMENT)  
 T P C, see Audio-Kare.  
 Taberaser, see Taber Mfg.  
 Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831. Pres.: Veldon Leverich; Gen. Mgr.: R.H. Kearns.  
**Product:** Demagnetizers (Taberaser) (M)  
 Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.  
**Product:** Audio & video head cleaners, leader & splicing tape, video leader tape & splicing tabs. (M)  
 Tape-Mate, see Akro-Mils.  
 Tape Servs. Inc., Cherry Hill Ind'l Park, 1 Keystone Ave., Cherry Hill, N.J. 08003. Tel: (609) 424-9450. Sales Mgr.: Michael T. Mulcahy.  
**Product:** Cleaners, cloths, brushes (private label), head cleaners, demagnetizers. (M)  
 Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: Norio Tamura; Sales Mgrs.: Barry Goldman, David Oren, Bill Mohrhoff; Adv. Mgr.: Tay Hotta.  
**Product:** Head cleaners & demagnetizers. (M)  
 Televex, see Aldshire.  
 Tempo (div. of Hagerstown Leather Goods Co.), 858 Willow Circle, Hagerstown, Md. 21740. Tel: (301) 797-6600. Pres.: Dr. H.N. Taylor; VP Mktg.: David L. Handler.  
**Product:** Record, tape & videocassette carrying & storage cases.  
 3 M Co., Magnetic Audio/Video Prods. Div., 3M Center Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1466. Div. VP John E. Povolny; Sales Mgr.: S.R. Fredrickson; Adv. Mgr.: Peter M. Gavin.  
**Branches: Anchorage, Alaska,** 5531 Minnesota Dr.

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(Continued on page 424)



The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

A-Bee Syndicate Inc., 230 Fifth Ave., New York, N.Y. 10001. Tel: (212) 684-7850  
**Product:** Record & tape display racks. (M)  
 AL-Len Cutting Co., 11 E. Fourth St., New York, N.Y. 10003. Tel: (212) 254-7864. Pres. Sam Lempert.  
**Product:** Record & tape divider cards. (SEE ADVERTISEMENT)  
 George Alexander Group Inc., 1063 Post Rd., Darien, Conn. 06820. Tel: (203) 655-7791; NYC (212) 886-5600. Pres.: Kev Devejian.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.  
 Ampro Inc. (sub. of GRT Corp.), 1624 Toal St., Charlotte, N.C. 28206. Tel: (704) 334-5341 VP & Gen. Mgr. Fred E. Martiniz.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards. (M)  
 Art-Phyl Creations, 162-50 NW 48 Ave., North-Miami, Fla. 33127. Pres. Art Hochman; Adv. Mgr.: Lori Sidlar  
**Product:** Record browser boxes, record display racks. (M)  
 Ted Bushman Signs, 627 Broadway, Massapequa, N.Y. 11758. Tel: (516) 798-8590. Owner: Ted Bushman.  
**Product:** Record & tape divider cards & signs. (M)  
 C E S Rec'g Inc., 4960G S. 83 East Ave., Tulsa, Okla 74145. Tel: (918) 627-8474.  
**Product:** Tape display racks. (M)  
 Carter Corp., 1916 11 St., Rockford, Ill. 61108. Tel: (815) 397-3200. Pres.: Robert L. Fleming; VP Sales & Mktg.: Sandra L. Fleming; Adv. Mgr.: Janet K. Ratner  
**Product:** Record display racks (Carter-Craft) (M)  
 Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721.  
**Product:** Record & tape browser boxes, record & tape display racks.  
 Creative Store Equip. Inc., PO Box 933, 1000 Airport Rd., Terrell, Tex. 75160. Tel: (214) 563-5869, 226-7248  
 Pres. Jerry G. White; Sales Mgr.: John Bowen, Adv. Mgr. Jackie Featherston.  
**Product:** Record & tape display racks. (SEE ADVERTISEMENT)  
 Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-4106. Pres.: Al Metzger; Nat'l Sales Mgr. Judy Harris.  
**Product:** Record & tape divider cards (M)  
 Dajim Corp., 1 Park St., Amsterdam, N.Y. 12010. Tel: (518) 842-4800.  
**Product:** Record browser boxes, record & tape display racks (Monark). (M)

Design Fabrications, 1215 Wheaton St., Troy, Mich 48084. Tel: (313) 689-8206 Pres.: Bruce R. Dych.  
**Product:** Record & tape display racks. (M)  
 Dielectrics Inc., 6 Second Ave., Chicopee, Mass. 01020. Tel: (413) 598-8308. Pres.: Earl S. Stahl; Exec. VP: Eric C. Stahl.  
**Product:** Record & tape divider cards (custom fabrication)  
 Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 543-8330.  
**Product:** Tape Display racks (Securette) (I)  
 EV Game Inc., 186 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 378-0440.  
**Product:** Record & tape display racks. (M) (SEE ADVERTISEMENT)  
 Elpa Mktg. Inds. Inc., Thornes & Atlantic Aves., Garden City Park, N.Y. 11040. Tel: (516) 746-3002.  
**Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip 85260 Tel: (602) 948-1070.**  
**Product:** Record display racks, record divider cards.  
 Fidelipac (div. of Harvell Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511 Pres. Roger Cappello; Sales & Mktg. Mgr.: Arthur Constantine.  
**Product:** Tape display racks (M)  
 Fixture Concepts Inc. (formerly Display Equip. Mfg. Co.), 104 Nelson Pl., Tukwila, Wash. 98188. Tel: (206) 226-1450. Gen. Mgr. Jerry Schoeler, Sales Mgr. Peter Scott; Adv. Mgr.: Lynda Hobson.  
**Product:** Record & tape fixtures, tables, counters & related items for display & merchandising  
 Freedman Aircraft Eng'g Corp., PO Box 228, Charlevoix, Mich 49720. Tel: (616) 547-6501 Pres. Jack C. Grubaugh; Sales Mgr. L.L. Espich; Adv. Mgr. Max E. Hosmer.  
**Branch: City of Industry, Calif., 14424 Bonellist. Zip 91744 Tel: (213) 968-9591. Sales & Opns. Mgr.: Ron Lloyd.**  
**Product:** Record & tape browser boxes, record & tape display racks  
 Gopher Prods Corp., PO Box 1812, 2201 Lockheed Way, Carson City, Nev. 89701 Tel: (702) 882-9333 Pres. Warren Perkins.  
**Product:** Record & tape divider cards. (M) (SEE ADVERTISEMENT)  
 Hamilton Fixture Co., PO Box 658, Zip: 45012; 4805 Hamilton-Middletown Rd., Hamilton, Ohio 45011. Tel: (513) 868-2144. Pres.: John Schlegel, Sales Mgr. John Overmann.

**Product:** Record & tape browser boxes, record & tape display racks. (MD) (SEE ADVERTISEMENT)  
 Ivy Hill Communications Inc., 4800 S. Santa Fe Ave., Los Angeles, Calif. 90058. Tel: (213) 587-3131. Exec. VP: Russell Muir; Sr. VP's: Jack Sclar, Arthur Kern.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.  
 Kajac (div. of Ozark Opry Inc.), 155 First St., Carlisle, Iowa 50047. Tel: (515) 989-0876. Contact: Harold L. Luick.  
**Product:** Record & tape display racks. (M)  
 Kalny Mdsq., 4700 S. Santa Fe Ave., Los Angeles, Calif. 90058. Tel: (213) 587-1164. Customer Serv.: Arte Hirsch.  
**Product:** Record browser boxes, record display racks, record divider cards.  
 Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, N.Y. 11206. Tel: (212) 387-1747. Sales Mgr.: Samuel Kobrin.  
**Product:** Record & tape browser boxes, record & tape display racks. (M)  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Chm.: Peter Dayton; Pres.: Al Alexander; Mktg. Dir.: Gary Schwarz; Nat'l Sales Mgr.: Arthur Klein.  
**Product:** Record & tape divider cards. (M) (SEE ADVERTISEMENT)  
 Liberty Fixture Inc., 2467 Mariposa Rd., Stockton, Calif. 95206. Tel: (209) 948-1176. Pres., Sales & Adv. Mgr.: Leonard Semler.  
**Product:** Browser boxes, display racks. (M)  
 Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; VP: Robert Loranger.  
**Product:** Tape Browser boxes (M) (SEE ADVERTISEMENT)  
 Mallory Dist. Prods. Co., 4760 Kentucky Ave., Indianapolis, Ind. 46222. Tel: (317) 856-3731.  
**Product:** Tape display racks. (M)  
 Monark see Dajim.  
 N E R T (New England Record & Tape) (div. of P8N Survey), PO Box 268, 641 Haverhill St., Lawrence, Mass. 01841. Tel: (617) 686-4293. Pres. Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus; Adv. Mgr. 8 J. Kankey.  
**Product:** Record browser boxes, record display racks.  
 Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-9837.  
**Product:** Tape display racks.  
 Nostalgia Lane Inc., 211 W. 56 St., Suite 33J, New York, N.Y. 10019. Tel: (212) 583-5390. Owners: Lee Hal-

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pern, Nina Mattikow; Customer Relations Supervisor: Yvonne Simpkins; Sales Mgr.: Paul Kahan.  
**Product:** Record browser racks, record display racks, record divider cards.

Paramount Housewares, 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 570-1601. Pres.: Joseph D. Winston; Sales & Adv. Mgr.: Charles W. Holmes.  
**Product:** Record browser boxes, record display racks, tape storage cases. (M)

Pickwick Mfg. Co., 7500 Excelsior Blvd., Minneapolis, Minn. 55426. Tel: (612) 932-7641. Pres.: C. Charles Smith; Nat'l Sales Mgr.: Duane Halter.  
**Product:** Browser boxes, display racks. (M)

Pro 1 Prods., PO Box 33, Highland Park, Ill. 60035. Tel: (312) 432-5536. Pres.: Roy Pink; Sales Mgr.: Martin Pink; Adv. Mgr.: Deena Pink.  
**Product:** Tape display racks.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres. & Adv. Mgr. Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.

Record Wide Dists., 1755 Chase Dr., Fenton, Mo. 63026. Tel: (314) 343-7100. Contact: Jim Adams.  
**Product:** Record & tape browser boxes, record & tape display racks.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Peter Borchardt; Sales Mgr.: George Calvi; Adv. Mgr.: Peter Wish.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.

Rockford Central Plastics, see Central Plastics.  
Scotch, see 3M.  
Securette, see Display Media.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.  
**Product:** Record display racks, wire pegboard baskets.

Ster Title Strip Co., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres. & Adv. Mgr.: Norman W. Morgan; Sales Mgr.: William P. Miller.  
**Product:** Record divider cards. (MD) (SEE ADVERTISEMENT)

3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: John E. Povolny; Mktg. Dir.: Bill Madden; Retail Prods. Mgr.: D.E. Rushin; Nat'l Sales Mgr.: S.R. Frederickson; Mkt. Communications & Mdsq. Supervisor: Vicki Hanson; Mkt. Development Mgr.: R.F. Burnett; Adv. Mgr.: Peter M. Gavin.  
**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l

Dr. Zip: 30360. Tel: (404) 447-7000—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—Eagan, Minn., PO Box 510, St. Paul 55133; 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 575-2000—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 728-5300—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 324-3100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
**Product:** Tape display racks (Scotch). (M) (SEE ADVERTISEMENT)

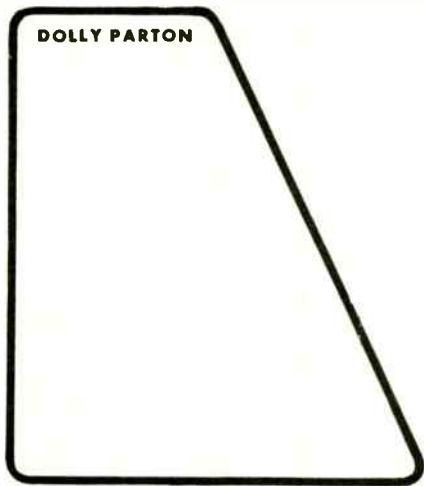
Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel: (205) 672-2241. VP: R. Denson Parker; Sales Mgr.: Dudley Pendleton III; Adv. Mgr.: B.R. Cummings.  
**Product:** Tape display racks. (M)

Westland Graphics, 2237 N. Hollywood Way, Burbank, Calif. 91505. Tel: (213) 846-1205.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.

Wiremaid Prod. Corp. (div. of Cove Four Slide), 60 West Ave., Patchogue, N.Y. 11772. Tel: (516) 475-0193. Pres.: Barry Jaffe; Sales Mgr.: A. Boden; Adv. Mgr.: Leigh Boden.  
**Product:** Record & tape display racks (M)

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Rowe Int'l Inc. (sub. of Triangle Inds. Inc.), 75 Troy Hills Rd., Whippany, N.J. 07981. Tel: (201) 887-0400. Pres.: Merrill Krakawer; Sales Mgr.: Paul Huebsch; Adv. Mgr. & Communications Dir.: Walter Koch.

**Branches:** Phoenix, Ariz., 2911 W. Fairmount Ave. Zip: 85017. Tel: (602) 279-2314—Los Angeles, Calif., 1433 W. Pico Blvd. Zip: 90015. Tel: (213) 747-9326—San Francisco, Calif., 1400 Minnesota St. Zip: 94107. Tel: (415) 285-0300—Denver, Colo., 2830 W. Ninth St. Zip: 80204. Tel: (303) 534-6308—Jacksonville, Fla., 60 Riverside Ave. Zip: 32202. Tel: (904) 356-0256—Miami, Fla., 1160 NW 163 Dr. Zip: 33169. Tel: (305) 625-8307—Tampa, Fla., 1725 W. Cypress. Zip: 33606. Tel: (813) 251-1801—New Orleans, La., 1601 S. Gayoso. Zip: 70125. Tel: (504) 822-0050—Dedham, Mass., 888 Rear Providence Hwy. Zip: 02026. Tel: (617) 329-3300—Kansas City, Mo., 2900 Main St. Zip: 64108. Tel: (816) 531-5715—St. Louis, Mo., 2832 Washington Ave. Zip: 63103. Tel: (314) 533-5575—Omaha, Neb., 8603 G St. Zip: 68127. Tel: (402) 339-2520—Albany, N.Y., 47A Railroad Ave. Zip: 12205. Tel: (518) 489-8501—Cheektowaga, N.Y., 92 Benbro Dr. Zip: 14225. Tel: (716) 681-3010—Syracuse, N.Y., PO Box 103, Salina Sta., 1901 Lemoyne Ave. Zip: 13208. Tel: (315) 455-5611—Columbia, S.C., 1104 Shop Rd. Zip: 29201. Tel: (803) 799-3540—Memphis, Tenn., 628 Madison Ave. Zip: 38103. Tel: (901) 525-3609—Nashville, Tenn., 1010 Foster Ave. Zip: 37211. Tel: (615) 244-6646—Dallas, Tex., 3115 Halifax. Zip: 75247. Tel: (214) 638-4280—Houston, Tex., 91 Dennis St. Zip: 77006. Tel: (713) 523-7464.

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Seeburg Prods. (div. of Seeburg Inds. Inc.), 1500 N. Dayton St., Chicago, Ill. 60622. Tel: (312) 642-0800.

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Don's Title Strip Co. Inc., 1146 W. Montrose Ave., Chicago, Ill. 60613. Tel: (312) 271-7290. Pres.: Don Cihak.

Ray Lawrence Ltd., PO Box 1987, Studio City, Calif. 91604. Tel: (213) 552-1000. Pres. & Sales Mgr.: Ray Lawrence; Adv. Mgr.: Connie Lawrence.

Hit Program Serv., see Sterling Title Strip.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres. & Adv. Mgr.: Norman W. Morgan; Sales Mgr.: William P. Miller. (SEE ADVERTISEMENT)

Sterling Title Strip Co. Inc., 1175 Broad St., Newark, N.J. 07114. Tel: (201) 243-0222. Pres.: Dick Steinberg; Sales Mgr.: William Thomas.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. 02025. Tel: (617) 383-9494. Pres.: Richard F. Tinory. Artist Relations: Claire L. Babcock.

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**Rate of exchange:** \$1 (US) = 1352 pesos.  
**Per capita income:** \$3,450.

**Holidays:** January 1, February 14 & 15, Carnival Monday & Tuesday (40 days before Easter), Holy Thursday, Good Friday, May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), June 20 (Flag Day), July 9 (Independence Day), August 15 (Assumption), August 17, October 12 (Discovery of America), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25.

**RECORDS:**

**Records sold domestically:** LP's 1978—\$22,800,000; EP's 1978—\$156,000; Singles 1978—\$7,600,000.  
**Average retail price per record:** LP's—\$11.50; EP's—\$4.00; Singles—\$3.20.

**TAPE:**

**Pre-recorded tape sold domestically:** 8-tr. 1978—\$1,900,000; Cassette 1978—\$10,000,000.  
**Average retail price per tape:** 8-tr.—\$13.00; Cassette—\$12.50.

● **record & tape manufacturers / distributors / importers**

Accord, see Musidisc.  
America, see Musidisc.  
Angel, see EMI-Odeon.  
Archiv, see Phonogram.  
Ariel, see Famous.

Artaria-Kotrona S.r.l., Esmeralda 459, Buenos Aires 1007. Tel: 392-2683. Cable: ARIADISC. Execs: Ingrid Roehre, Elizabeth Kallay, Bruno Iannice; A&R: Marta Alicia Blejer; Sales Mgr.: Claudio Davila.  
**Home office:** Germany, Artaria.  
**Labels:** (Owned) Arteria, Kontrast, Kotrona, Proplei. Specialty: (licensed) Amerindian (Germany), Arion (France), Cetra (Italy), Deutche Harmonia Mundi (Ger-

many), Fono (Germany), Scorpis (France), Supraphon (Czechoslovakia), Wergo (Germany).  
**Int'l rep.:** Germany (Amerindian)

Bang Bang, see Circle Line.  
CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel 922-4041. Cable COLRECORD. Telex 17091 Pres. Juan Truden; Mng. Dir.: Hecio Cuomo.

**Labels:** (Owned) CBS, Columbia, Epic, Odyssey, Orfeo, Portrait; (licensed) Aguamanda (Italy), Amber Antique (USA), Astarte (Spain), Black Magic (UK), Blue Sky (USA), Bus (Italy), CGD (Italy), Cannel (USA), Caribou (USA), Cartwheel (USA), Cleveland Int'l (USA), Dan (Mexico), Daniel (Mexico), Devel (USA), Dimeca (Mexico), La Discoteca (Venezuela), Douglas (USA), Erre (Italy), Fillmore (USA), Freddie (USA), Full Moon (USA), Goodear (UK), Great Western Gramophone (USA), Heriba (Bolivia), Jet Pad (Switzerland), Kinetic (USA), Kirshner (USA), Le Cam (USA), Libra (Italy), Lifesong (USA), Lozano (Mexico), Memo (USA), Monument (USA), Movieplay (Spain), Mums (USA), Nempor (USA), New Design (USA), Norteno (Mexico), Ode (USA), PIR (USA), Prophesy (USA), Shakat (USA), Sherbet (Australia), Smash (Italy), Som (Brazil), Sondor (Uruguay), Sono-Radio (Peru), Spindizzy (USA), Splash (Italy), Sweet City (USA), TK (USA), T-Neck (USA), Tabu (USA), Tappan Zee (USA), Unlimited Gold (USA), Windfall (USA), Zarape (USA).

Calmex S.r.l., Cuidad de la Paz 2506, 3rd fl., 1428 Buenos Aires. Tel 982-3037.

**Int'l branch:** USA.  
**Labels:** (Owned) Calmex, Top; (licensed) Eagle (USA), Insieme (Italy), PPX (USA), Sirocco (USA), Yep (Italy).

Camden, see RCA.  
Capitol, see EMI-Odeon.

Carmusic SAIC, Mexico 2833, Buenos Aires. Tel 97-7185. Pres.: Laura Roma Casella; Gen. Mgr.: Alba Casella.  
**Labels:** (Owned) Carmusic; (represented) Monica (USA), Europa (Germany).  
**Int'l rep.:** Uruguay (APSA)

Cauce, see Trova.  
Circle Line Producciones S.r.l., Aguro 1920, 8th fl., 18, 1425 Buenos Aires. Tel: 826-0034. Cable: CIRCLE-LINE BAIREs. Gen. Dir.: J. Olzevicki Fried; Gen. Mgr. A.M. Hernandez.

**Labels:** (Owned) Bang Bang, Circle Line; (licensed foreign) Albatros (France), Dial (Spain), Elver (Belgium), lbach (France), Multipix (UK), Tommy (Uruguay), Victoria (Germany).  
**Domestic labels represented:** Alos (worldwide), Arfon (worldwide except Uruguay), Argentina Prod'ns (worldwide except UK), Campo (worldwide except Bolivia),

Mburucuya (worldwide), Paraguari (worldwide), TK (Europe, Japan), Tonodisc (Europe, Japan).  
**Int'l reps.:** Chile (Quatro), Colombia (Codiscos), Ecuador (Fadisa), France (Elypeyrot), Japan (Musicamigos), Spain (Dial), Uruguay (Maloa, Tommy).

Columbia, see CBS.  
D G, see Phonogram.  
Discolandia Dueri & Cia. Ltda., Ave. Belgrano 3459, 3rd fl., Dept. 15, Buenos Aires.

**Home office:** Bolivia.  
E M I-Odeon SAIC (IFPI), Mendoza 1660, 1428 Buenos Aires. Tel: 781-4061/9. Cable: TURNTABLE. Telex 22796. Pres. & Mng. Dir.: Luis Aguado; Label Mgr.: Adolfo San Martin; Sales Mgr.: Alfredo Porcini; Finance & Admin. Dir.: Carlos Benveniste; Comm'l Dir.: Norberto Tejero.

**Labels:** (Owned) Angel, Capitol, EMI, Harvest, Odeon, Odeon Pops, Parlophone; (licensed) A&M (USA), Arista (USA), Decca (UK), Discomoda (Venezuela), London (USA), Magnet (UK), PDU (Italy), Private Stock (USA), Rocket (UK), United Artists (USA).  
**Int'l reps.:** Bolivia (Discolandia), Ecuador (IFESA), Peru (IEMPASA), Uruguay (R.&R. Giosia), USA (Discos Latin), Venezuela (Los Ruices).

E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Roma Casella. (Distributor—Tape only)

Epic, see CBS.  
Famous S.r.l., Anasco 1015, Buenos Aires. Tel: 59-2918.

**Labels:** (Owned) Ariel; (represented) EMI (UK).  
Festival, see Musidisc.

Fontana, see Phonogram.  
Harvest, see EMI-Odeon.  
Heliodor, see Phonogram.  
Jazz Anthology, see Musidisc.

Kontrast, see Artaria-Kotrona.  
Kotrona, see Artaria-Kotrona.

Linea Tres, see RCA.  
M G M, see Phonogram.

Mercury, see Phonogram.  
Microfon Argentina SA, Lavalle 1430, 4th fl., Buenos Aires.

Tel: 49-6128, 40-9728. Cable: MICROFON BAIREs. Telex: 17774 MIFON AR. Pres.: Mario Ruben Kaminsky; VP: Norberto Kaminsky.  
**Labels:** (Owned) Micca; (licensed foreign) Alshire (USA), Ariola (Mexico, Spain), Audio Fidelity (USA), Coco (USA), Coro (Mexico), Gamma (Mexico), Continental (Brazil), Hispavox (Spain), Infopesa (Peru), Motown (USA), Orfeon (Mexico), Ri-Fi (Italy), Vogue (France), Velvet (Venezuela).  
**Int'l reps.:** Brazil (Continental), Bolivia (Heriba), Central

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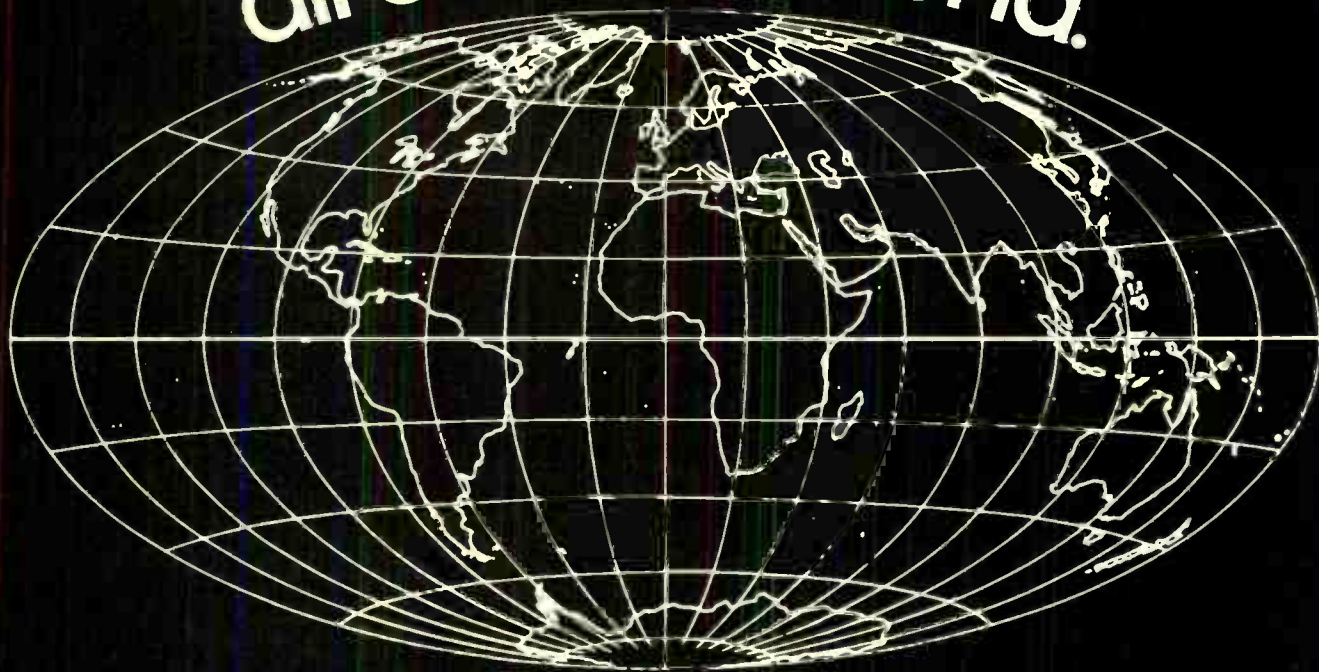


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At CBS Records International (CRI) we have nearly 8,000 people around the world fluent in that language.

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Because of all this, CRI has been able to grow in new ways each year. Toto, Cheap Trick, Bob Dylan, Earth, Wind & Fire, Billy Joel, Meat Loaf, The Jacksons, Art Garfunkel, Frank Zappa, Supertramp\*, Anita Ward\*\* and Julio Iglesias are just a few of the artists who have grown with us this year — to new levels of international success.

In short, we speak music all over the world. And that's real communication.

## CBS Records International

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America (Lyra), Colombia (Codiscos), Ecuador (IFESA), Mexico (Ariola), Peru (Infopesa), Spain (Ariola), Uruguay (EDISA), Venezuela (Velvet).

Micsa, see Microfon

Music Hall, see Sicomericana

Musidisc Europe Sudamericana SAICF, Uruguay 1037, 4th fl., 1037 Buenos Aires Tel. 41-0464/7091 Cable MUSIDISC BAIRES Pres. Juan M.L. Fano; Gen. Mgr. J. Olszewicki

Home Office: France

Labels: (Owned) Accord, America, Festival, Jazz Anthology, Musidisc, Score, Visadisc; (licensed—domestic) Circle Line Prods

N G, see Tonodisc

Odeon, see EMI-Odeon

Odeon Pops, see EMI-Odeon

Odyssey, see CBS

Orfeo, see CBS

Parlophone, see EMI-Odeon

Philips, see Phonogram

Phonogram SAIC, Calle Moreno 2038, Buenos Aires Tel. 48-7709/5524/6728, Mng. Dir. John Lear

Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Verve; (represented) Casablanca (USA), Charisma (UK), Chrysalis (UK), Disney-Vista (USA), Island (UK), MCA (USA), Pablo (USA), RSO (USA), 20th Century (USA), Vertigo (UK), Virgin (UK), Zafiro (Spain)

PhonoMusical (Argentina), Zapata 121, 1426 Buenos Aires Polydor, see Phonogram

Portrait, see CBS

Prodisco, see Tonodisc

Promusica, see Tonodisc

Propile, see Artaria-Kotrona

Pure Gold, see RCA

R C A Ltd. (Sucursal Argentina), Paroissien 3930, 1430 Buenos Aires, Tel. 70-4171 Cable RCAAR 0113 Gen. Mgr. Jorge Oscar Schutt; Sales Mgr. Horacio Luis Bulnes; Creative Mgr. Osmar Mario Pizzorno

Labels: (Owned) Camden, Linea Tres, Pure Gold, RCA, Red Seal, Victrola, Vik, (licensed) Barclay (France), Can't Stop Prod'n (USA), Erato (France), Fantasy (USA), Hansa (Germany), Mellow (Netherlands), Ricordi (Italy)

Red Seal, see RCA

Rhombus, see Trova

Ritmo, see Sicomericana

Rondo Musical S.R.L., La Pampa 2586, 1428 Buenos Aires Tel. 784-0747, Gen. Mgr. Jorge C. Esperon

Score, see Musidisc

Sheraton, see Sicomericana

Sicomericana SACIFI (IFPI), Jose E. Uriburu 40-42, Buenos Aires, Tel. 46-9800, Pres. Nestor Selasco

Labels: (Owned) Music Hall, Ritmo, Sheraton, (licensed) ABC group (USA), Ariston (Italy), Belter (Spain), Charly (UK), Durium (Italy), Ember (UK), Musart (Mexico), Pye (UK), Vanguard (USA), WEA group (USA)

Specialty, see Artaria-Kotrona

Tema, see Trova

Tonodisc SA (IFPI), Culpina 375, 1406 Buenos Aires Tel. 612-4873/5107 Pres. Natalio Garber, Gen. Mgr. Francisco Vidal; Sales Mgr. Luis Pissolito; Promo. Mgr. Julio Garcia

Labels: (Owned) NG, Prodisco, Promusica, Tonodisc, (licensed) Chantecler (Brazil), Continental (Brazil), Project 3 (USA), Saar (Italy)

Int'l reps.: Colombia (Boni), Japan (Victor), Mexico (Musart), Venezuela (BASF), Yugoslavia (Ljubljana)

Top, see Calmex

Trova Inds. Musicales SA (IFPI), Cangallo 4378/80/82, Buenos Aires Tel. 811-0890/0990/2810 Pres. Felix Horowicz; Gen. Mgr. & A&R. Nahun Roberto Rudaeff

Labels: (Owned) Cauce, Rhombus, Tema, Trova, Vernal, (distributed—not licensed) CID (Brazil), Carosello (Italy), Erre TV (Italy), Gravacoas Electricas (Brazil), Phonogram (Brazil), Som Livre (Brazil)

Int'l reps.: Brazil (CID, Continental, Phonogram, RGE/Fermata, Sigla), Chile (Cuatro), France (Pathe Marconi-EMI), Italy (Carosello), Japan (Victor), Mexico (Gamma), Spain (CBS), Uruguay (Clave), Venezuela (BASF)

Vernal, see Trova

Verve, see Phonogram

Victrola, see RCA

Vik, see RCA

Visadisc, see Musidisc

## ● music publishers

Accorde (Ed.), see Edami

Calmex S.R.L., Ciudad de la Paz 2506, 3rd fl., 1428 Buenos Aires, Tel. 782-3037

Int'l firms represented: Intersong (Germany), Sugar Music (Italy)

Edami S.R.L. (Ed. Argentina de Musica Int'l), Lavalle 1494, Buenos Aires, Tel. 40-1613/8853

Int'l firms represented: EMMI (Mexico), PHAM (Mexico), Peer (USA), SEMI (France), Southern (Italy, Spain, UK, USA)

Edifon S.R.L., Tucuman 1455, 9th fl., A, Buenos Aires Tel. 45-7142, Cable MICROFON BAIRES Telex 17774 MIFON AR, Pres. Mario Ruben Kaminsky; Gen. Mgr. Beatriz Lupo

Int'l firms represented: Arabella (Spain), Black Bull (USA), Jobete (USA), Ollantay (Peru), Stone Diamond (USA)

Int'l reps.: Peru (Ollantay), USA (Pampa)

Korn SAIC (Ed. Musical), Av. Cordoba 1351, 2nd fl., Buenos Aires, Tel. 44-0611/5142/9798, Cable EDIKORN, Gen. Mgr. Nelida Lopez French

Int'l firms represented: United Artists group (USA)

M A I (Musica Argentina e Internacional) SA Ed., Talcahuano 68, 1391 Buenos Aires, Tel. 37-9441 Cable EDIMAI Telex: 22796, Pres.: Luis S. Aguado; Gen. Mgr. Maria Hajdenwurcel

Int'l firms represented: Discorama (Spain), EGO (Spain), EMI (UK), Ecomus (Colombia), ITAIPU (Brazil), Sochem (Chile), Unimusic (Venezuela)

Int'l reps.: Brazil (ITAIPU), Spain (EGO)

Melograf S.R.L. (CBS Music Publ'g), Suipacha 476, Buenos Aires, Tel. 49-3551, Gen. Mgr. Beatriz Lupo

Int'l firms represented: ATV/Maclen, B O Cult, Blue Seas/Jac, Doors, Frank, Garrett, Albert Hammond Ents., Heirophant, Lady Jane, Robert Mellin, Mighty Three, Mine, Music Maximus, Neighborhood, Petra, Playboy, Sheryl, Third Story, Tuna Fish (all USA), Northern Songs, RAK (both UK)

Int'l reps.: Australia (April), Brazil (ELAM, Mundo Musical), Canada (April/Blackwood), Colombia (Mundo Musical), Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April), Sweden (April), UK (April), USA (April/Blackwood), Venezuela (Mundo Musical)

Mundo Musical S.R.L. (Eds.), see Melograf

Musica Argentina e Internacional, see MAI

Odeon (Ed.), see MAI

Jaime Olszewicki, Aguro 1920, 8th fl., 18, 1425 Buenos Aires Tel. 826-0034 Cable CIRCLE LINE BAIRES, Gen. Dir. J. Olszewicki Fried, Gen. Mgr. A.M. Hernandez

Int'l firms represented: Paul Beuscher (France), Bretagne (France), Claude Carrere (France), Coda (Belgium), Elypeyrot (Europe), Isabelle (France), Melodie der Welt (Germany), Johann Michel (Germany), Storzard (France), Tremplin (France)

P A M S C O SAC (Pan American Music Serv. Corp.), Jose E. Uriburu 40-42, 3rd fl., Buenos Aires, Tel. 49-0399, 46-9807/00 Cable PAMESCO

Int'l firms represented: CAM (Italy, Spain), Curci (Italy), Comme il Vento (Italy), Constand DeFourry (Belgium), Durium (Italy), Marouam (France), Orbemusa (Venezuela), Pema (France), Pham (Mexico), Pull (Italy), G. Ricordi (Italy), Sparta Florida group (UK)

Int'l rep.: Colombia (Exitos), Mexico (Pham), Venezuela (Orbemusa)

Puma (Publicaciones Musicales Americanas) S.R.L., Culpina 375, Buenos Aires Tel. 611-4819, Pres. Lila T. Nunez

Relay SAIC, Paroissien 3930, Buenos Aires Tel. 70-4171 Cable RCAAR, VP Jorge Oscar Schutt, Mgr. Buddy McCluskey

Int'l firms represented: Arabella (Spain, USA), Ariola America (USA), Cherry Lane (USA), Erasmus (USA), Infinity (USA), Ivan Mogull (USA), Jondora (USA), RCA affiliates (worldwide), Sheryl (USA)

Int'l reps.: Worldwide (RCA affiliates)

S I G E M (Sistema Globo de Edoicos Musicais), 683 Florida, Buenos Aires Tel. 392-9962

Trompos Publ'g, S.R.L., see Edifon

Ultramoderna (Ed.), see MAI

## ● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Wagneriana de Buenos Aires, Santa Fe 1243, 1st fl., Buenos Aires

Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires

Comar (Corp. Argentina), Montevideo 641, Buenos Aires

Mozarteum Argentino, Rodriguez Pena 1882, Buenos Aires Tel. 44-4836 Pres. Jeannette Arata de Erize

## DESIGN & ARTWORK

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires Tel. 392-2683, Cable ARIADISC, Gen. Mgr. Bruno Iannice; Sales Mgr. Claudio Davila

## LICENSING ORGANIZATION, MUSIC

S A D A I C (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires. (Mechanical & performing rights)

## LICENSORS, RECORD & TAPE

T A T S A SA, Florida 239, Buenos Aires Tel. 49-6936/5801, Telex 122322 AT/COR.

## PLATING, PROCESSING & PRESSING PLANTS

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires, Tel. 922-4041 Cable COLRECORD, Telex 17091, Pres. Juan Truden, Mgr. Hecio Cuomo

EMI-Odeon SAIC (Industrias Electricas & Musicales), Montaneses 2150, 1428 Buenos Aires, Tel. 781-4061/69 Cable TURNTABLE Telex 22796 (Pressing only)

Galvadis S.R.L., 11 de Septiembre 481, Ramos Mejia, Buenos Aires, Tel. 653-6844/6826 Cable MICROFON BAIRES, Telex 17774 MIFON AR, Pres. Mario Ruben Kaminsky, VP Norberto Kaminsky; Gen. Mgr. Raul Iglesias

## PRINTERS & LITHOGRAPHERS

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr. Bruno Iannice; Sales Mgr.: Claudio Davila

## RECORD PROMOTION

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr. Bruno Iannice; Sales Mgr. Claudio Davila

## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

American Rec'g SAICFIA, Manuela Pedraza 2649/51,

Buenos Aires Tel. 701-2159/8954, Cable AUTORRADIO, Pres.: Claudio Mario Nadal, VP: Francisco Herba; Gen. Mgr. Miguel Angel Pettinato; Sales Mgr.: Luis Galvez Santana

Audio: 8-tr., cassette, open reel

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr. Bruno Iannice; Sales Mgr. Claudio Davila (PKG)

Audio: Cassette, open reel, open reel quadraphonic.

E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires, Tel. 93-8316, 97-4609 Pres. & Gen. Mgr. Laura Roma Casella

Audio: 8-tr., cassette, open reel.

Phonogram SAIC, Moreno 2038, Buenos Aires Tel. 48-7709/5524 Mng. Dir. John Lear

## ● supplies

### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, Tel. 701-2159/8954 Cable AUTORRADIO, Pres. Claudio Mario Nadal, VP Francisco Herba; Gen. Mgr. Miguel Angel Pettinato; Sales Mgr. Luis Galvez Santana

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr.: Bruno Iannice; Sales Mgr. Claudio Davila

Audio: 8-tr., cassette.

### TAPE, RAW & BLANK LOADED

Agfa-Gevaert Argentina SACI, Bme. Mitre 1902/10, Buenos Aires Tel. 45-9012/7726/8465 Cable ARGEVA

Audio: Blank—compact cassette, open reel; raw—cassette, broadcast, studio

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires Tel. 701-2159/8954, Cable AUTORRADIO, Pres.: Claudio Mario Nadal, VP: Francisco Herba; Gen. Mgr. Miguel Angel Pettinato; Sales Mgr.: Luis Galvez Santana. (Blank only)

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr.: Bruno Iannice; Sales Mgr. Claudio Davila. (Blank only)

Audio: Cassette, open reel

B A S F (Argentina) SA, PO Box 4800, Av. Corrientes 327, 1000 Buenos Aires, Tel. 32-9491/9496, Telex 121067

Audio & Video: Cassette, open reel.

### TAPE DUPLICATING & PROCESSING EQUIPMENT

B A S F (Argentina) SA, PO Box 4800, Av. Corrientes 327, 1000 Buenos Aires, Tel. 32-9491/9496, Telex: 121067

Product: Pancakes.

## ● accessories manufacturers

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, Tel. 701-2159/8954 Cable AUTORRADIO, Pres.: Claudio Mario Nadal, VP: Francisco Herba, Gen. Mgr. Miguel Angel Pettinato, Sales Mgr. Luis Galvez Santana

Product: Carrying & storage cases, catalog servs., leader tape.

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr.: Bruno Iannice; Sales Mgr.: Claudio Davila

Product: Carrying & storage cases, Catalog servs., cleaners, cloths & brushes, head cleaners, demagnetizers, needles, leader & splicing tape.

Brescia Electronica SAIC, Fitz Roy 1929, Buenos Aires, Tel. 771-0863

Product: Needles.

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires, Tel. 922-4041 Cable COLRECORD, Telex. 17091, Pres. Juan Truden; Mgr.: Hecio Cuomo

Product: Catalog servs.

Holimar S.R.L., Cespedes 2670, Buenos Aires, Tel. 73-8127 (Importer)

Product: Needles (Ortofon).

Ortofon, see Holimar.

## ● store fixtures & merchandising aids

Artaria-Kotrona S.R.L., Esmeralda 459, 1007 Buenos Aires, Tel. 392-2683, Cable ARIADISC, Gen. Mgr.: Bruno Iannice; Sales Mgr. Claudio Davila

Product: Record browser boxes, display racks, divider cards

# AUSTRALIA

Population: 14,000,000  
 Rate of exchange: \$1 (US) = 0.86 Australian dollars.  
 Per capita income: \$5,540.  
 No. of homes with record players: 95%.  
 Holidays: January 1, January 26 (Australia Day), Good Friday, Easter Monday, April 25 (Anzac Day), Queen's Birthday, December 25, December 26 (Boxing Day)



**RECORDS & TAPE:**

**Total records & pre-recorded tape sold:** \$200,000,000.  
**Average retail price per record:** LPs \$8.50; singles—\$1.50.  
**Average retail price per tape:** Cassette—\$8.50.  
**Stereo sales:** 99% of total.  
**Quadraphonic sales:** 1% of total.  
**Record club sales:** 3.5% of total.  
**Discounting:** Approximately 5% of total.  
**Type of distribution:** Manufacturer-to-retailer predominates.  
 Rack jobbing is virtually unknown. Budget racking has all but disappeared in the last three years. EMI is the only company that runs its own retail outlets (Palings stores).  
**Type of promotion:** Radio exposure predominates, but TV film clips have usually been very effective and discos have had an increasing influence. The music press is still relatively unimportant, but its influence is increasing. Free-form government rock radio station 2JJ (Sydney) can have a large influence on out-of-mainstream product sales.  
**Jukeboxes:** 5,000.

**RADIO STATIONS:**

No. of commercial 126; No. of government 88.  
**Comment:** Primarily independent operations, with specialized programming occurring only in metropolitan areas. Pop/rock stations are usually dominant in the metropolitan areas, with MOR and country stations dominating elsewhere. Jazz and black music is nonexistent. There's a 20% local performance content regulation.

**TELEVISION STATIONS:**

No. of commercial 50; No. of government 87.  
**Comment:** American and English shows are dominant, with locally produced shows accounting for approximately 20% of programming.

**IMPORT/EXPORT REGULATIONS:**

Import duty is 35% on tapes; there is no import duty on records. Government sales tax: 27 1/2% imports, 27 1/2% local manufacturer.

**MARKET ANALYSIS:**

1978 in Australia was the year of the "gorilla." The record market was dominated by a small number of multi-platinum sellers which effectively took away the bucks from standard hit sellers and back catalog.  
 Despite this proliferation of "gorillas," actual growth in the overall market was stagnant if—in fact—it did not actually regress. PolyGram, which handled the two biggest selling albums of the year ("Saturday Night Fever" and "Grease"), estimated a nil growth, as did the independent Festival Records.  
 Such was the huge gap between the sales of the top three albums and the remainder of the chart that No. 1 became a somewhat inadequate term of achievement.  
 1978 also saw radio lose a great deal of its hitmaking power as more and more singles were broken by discs and television. Disco itself grew enormously in the Australian marketplace during 1978, accounting for approximately a quarter of all hits.  
 Not so dramatic, however, was the chart action of local artists. 1978 was the worst year since 1968 for the number of Australian singles in the top 100 (only 10) and likewise for albums (only nine), ironically, 1978 was the year when Australian recording truly came of age on the world's charts. **Glenn Baker**

**● record & tape manufacturers / distributors / importers**

A O, see Recording Industry Mktg. Servs.  
 A T A Recs., 96 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3466. Cable: SHOWBIZ Telex 22429. Mng. Dirs.: Kevin Jacobsen, Col. Joye. (Distributed by Festival)  
 A W A, Ashfield Div., 554 Parramatta Rd., Ashfield, NSW 2131.  
**Label: (Represented) Denon PCM (Japan).**  
 Aboriginal Arts, see Larrikin.  
 J. Albert & Son Pty. Ltd., 139 King St., Sydney, NSW 2000. Tel: (02) 232-2144. Cable: MUSIC Mng. Dir. Edward F. Albert. (Licensed to EMI)  
**Label: (Owned) Albert Prod'n's.**  
 Albert Prod'n's, see J. Albert & Son.  
 Archiv, see PolyGram.  
 Arrival Recs., 390 Eastern Valley Way, Roseville East, NSW 2069. Tel: (02) 407-3201. Contact: Phil Israel.  
 Astor Recs. Pty. Ltd. (IFPI), 1092 Centre Rd., Clayton, Melbourne, Vic. 3168. Tel: (03) 544-2444. Cable: SCHUH Telex 31244. Gen. Mgr.: Rex M. Barry. Mktg. Mgr.: Vin A. Forbes.  
**Labels: (Owned) Astor, W&G; (licensed—domestic) Fable, Image, Indigo, Pisces; (licensed—foreign) Alshire (USA), Attic (Canada), Casablanca (USA), Chelsea (USA), Cream (USA), Europa (Germany), Everest (USA), Lismor (UK), MCA (USA), Motown (USA), Playboy (USA), Pye (UK), Rediffusion (UK), Sommerset (Germany), Springboard (USA), Vanguard (USA).**  
**Int'l rep.: New Zealand (Music World).**  
 Asylum, see WEA.  
 Atco, see WEA.  
 Atlantic, see WEA.  
 Avan-Guard Music Pty. Ltd. (IFPI), 524 Kent St., Sydney, NSW. Tel: (02) 61-3278. Mng. Dir. Ali Knoll; Gen. Mgr.: Judith Knoll; Sales Mgr.: Stuart Emanuel; A&R: Rosemond Johnson.  
**Labels: (Owned) Avan-Guard, Pepito; (licensed foreign) Five Star (New Zealand), Meridian (UK), Muse (USA), Nina (USA), Ode (New Zealand), Tifton (Germany), (Netherlands); (distributed—not licensed) Arjone (Netherlands), CBS Int'l (worldwide), Epic Int'l (worldwide), Hed Arzi (Israel), Hungaroton (Hungary),**

Murray Hill (USA), Pepita (Hungary), Qualiton (Hungary), Tempo, Vanguard (USA).  
**Int'l reps:** Fiji (Morris Headstrom), Hong Kong (Hong Kong Recs.), Hungary (Kultura), New Zealand (Ode).  
 Axis, see EMI.  
 Banner, see Dal Myles.  
 Batfolk, see Batyman.  
 Batgas, see Batyman.  
 Batjazz, see Batyman.  
 Batyman Recs. Australia, PO Box 94, 101 William St., Bathurst, NSW 2795. Tel: (063) 315-708, 312-062. Cable: BATRECORDS. Proprietor: Christopher Batten; A&R: Tony Ansell; Sales Mgr.: Ian Frame; Adv. & Album Cover Design: Marc Battye. (Also see RCA)  
**Labels: (Owned) Batfolk, Batgas, Batjazz**  
 Big Time, see Wizard.  
 Bluebird, see RCA.  
 Blue Goose, see 7 Recs.  
 Bootleg, see Fable.  
 Bullet, see Recording Industry Mktg. Servs.  
 Bunyip Recs., 1/17 Wilgar St., Bondi, NSW 2026. Tel: (02) 2718. Contact: Ian B. McLeod.  
 C B S Recs. Australia Ltd. (IFPI), PO Box 941, 15 Blue St., North Sydney, NSW 2060. Tel: (02) 31-0255. Cable: COLRECORD. Telex 21246. Mng. Dir. William Smith; Gen. Mgr.: Alfred Watts; Mktg. Mgr.: Barry Bull.  
**Labels: (Owned) CBS, Epic, Harmony, Odyssey, Portrait; (licensed) Bethlehem, Blue Sky, Caribou, GTO, Jet, Kirshner, Nempor, Philadelphia Int'l, TK, T-Neck, Tabu, Tappan Zee, Unlimited Gold.**  
**Int'l rep.: Worldwide (CBS).**  
 Camden, see RCA.  
 Candle/Basket, see Larrikin.  
 Capitol, see EMI.  
 Carinia Co. Pty. Ltd., PO Box 126, Carinia House, 6 Artarmon Rd., Willoughby (Sydney), NSW 2068. Tel: (02) 95-2005. Cable: CARINIA Mng. Dir.: Mrs. N. Kulakowski; Gen. Mgr.: C.R. Barlow.  
**Labels: (Owned) Carinia, Chic, Classics-For-All, Line 99, Opera-For-All; (represented) Ariola (Germany), Audio Fidelity (USA), Baccarola (Germany), Belter (Spain), Candide (USA), Chiaroscuolo (USA), Elje Special (Switzerland), Eurodisc (Germany), Fiesta (USA), Folkways (USA), Fonit-Cetra (Italy), Grecophone (USA), Harmonia Mundi (Germany), Jugoton (Yugoslavia), MPS (Germany), Metronome (Germany), Monor (USA), PWM (Poland), RTB (Yugoslavia), C.N. Rood (Netherlands), Sciascia (Italy), Telefunken (Germany), Turnabout (USA), Viking (New Zealand), Vox (USA).**  
**Int'l rep.: New Zealand (Viking).**  
 Caronna & Cromaphon Recs. Ltd., GPO Box 1414M, Melbourne, Vic. 3001. Tel: (03) 318-3258. Cable: CACROMAPHON. Owner & Gen. Mgr. Carmelo Alessi; Sales Mgr. Bill Willis; Int'l Mktg. Carmelo Vafreddo.  
**Int'l branch: Italy, Colossal & Caronna.**  
**Int'l reps.: France (Phonodisc), Italy (A&C, Ala, Bruzia, Capitan, Colossal, Galatea).**  
 Cascade, see Delron.  
 Casino, see Delron.  
 Chaluz Ents. Pty. Ltd., 748 Trafalgar St., Annandale, NSW 2038. Tel: (02) 660-0385. Mng. Dir.: Charles Fisher; Gen. & Sales Mgr.: Michael McMartin, Ass't Mgr.: Donna Reed.  
**Label: (Owned) Trafalgar.**  
 Cherry Pie Recs. (Graeme Dawn Assocs.), PO Box 84, Turramurra 2074; 28 Paling St., Thornleigh, NSW 2120. Tel: (02) 84-5506. Mng. Dir.: Graeme Rule. (Distributed by 7 Recs.)  
 Chic, see Carinia.  
 Clarion Recs., 17 Airlie St., Unit 1, Peppermont Grove, WA 6011. Tel: 384-6491. Mng. Dir.: Martin Clarke.  
 Classics-For-All, see Carinia.  
 Classics For Pleasure, see EMI.  
 Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003. Tel: (03) 329-0316. Mng. Dir.: Mimmo Lo Prete; Sales Mgr.: Steve Colombo; Branch Mgr.: Sam Lo Prete.  
**Labels: (Owned) Colossal, DEMA; (licensed) Ala, Alpha, Ariston, Carosello, Durium, Phonogram, Ricordi, Ri-Fi, WEA (all Italy); D'Amato (Malta); Columbia, Marferr, Zafiro (all Spain); Galaxy, President (both UK).**  
 Columbia, see EMI.  
 Columbia Studio Two, see EMI.  
 Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.  
**Home office: USA**  
**Labels: (Owned) Concert, Moonlight.**  
 Copperfield Sound Prod'n's, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824.  
**Labels: (Owned) Copperfield; (represented) Symphony Tone (Switzerland)**  
**Int'l rep.: UK (Spark).**  
 Cotillion, see WEA.  
 Country Music Ents., PO Box 41W, West Tamworth, NSW 2340.  
**Label: (Represented) Sierra/Briar (USA).**  
 Crest, see Recording Industry Mktg. Servs.  
 Crest Int'l, see Recording Industry Mktg. Servs.  
 D E M A, see Colossal.  
 D G, see PolyGram.  
 Delron Recs. (div. of Ibanate & Co. Pty. Ltd.), PO Box 64, 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-3193/6334. (Importer/Exporter as World Wide Rec. Imports)  
**Labels: (Owned) Cascade, Casino, Delron, Solid Gold; (distributed) Dewdrop, Peter Par, Tiny Tot; (represented) DG, Rickatik, Vee Jay (USA).**  
 Dewdrop, see Delron.  
 Discurio, York House Basement, 294 Little Collins St., Melbourne, Vic. (Distributor/Importer)  
 Dyna House Pty. Ltd., 107 Walker St., North Sydney NSW 2060. Tel: (02) 222-2444.  
 E M I Recs. Australia (IFPI), 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 2-0912. Cable: EMIRECORD. Telex 24182. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Brian Harris; Prod. & Promos Mgr.: Rob Walker.  
**Branches: Adelaide, SA 5007, 96 Rundle St., Kent**

Town. Tel: (08) 42-7771. Telex: 88312. Sales Mgr.: Andrew Eves—Brisbane, Qld. 4006, 83 Robertson St., Fortitude Valley. Tel: (07) 52-5271. Telex: 41912. Sales Mgr.: Peter Minty—Melbourne, Vic. 3122, 109/123 Burwood Rd., Hawthorn. Tel: (03) 818-0211. Telex: 33359. Sales Mgr.: Geoff Greensill—Perth, WA 6104, 94 Daly St., Belmont. Tel: (09) 277-5433. Telex: 93146. Sales Mgr.: Larry O'Brien.  
**Home office: UK**  
**Labels: (Owned) Axis, Capitol, Classics For Pleasure, Columbia, Columbia Studio Two, EMI, EMI America, EMI Int'l, Electrola, Harvest, His Master's Voice (HMV), Listen For Pleasure, Odeon, Oz, Parlophone, Pathe, Pathe Marconi, Regal, Regal Zonophone, Stateside, Studio 301, Toshiba; (licensed domestic) Albert Prod'n's; (licensed foreign) Argo (UK), Arista (USA), Big Sound (USA), Brunswick (USA), Cube/Fly (UK), Decca (UK), Deram (UK), Logo (UK), London (USA), MAM (UK), Magnet (UK), Private Stock (USA), Purple (UK), RAK (UK), Rolling Stones (UK), Sesame Street (USA), T-Rex (UK), Threshold (UK), Waverley (UK).**  
**Int'l reps.: France (Pathe Marconi), Germany (Electrola-EMI), Japan (Toshiba), Netherlands (Bovera-EMI), New Zealand (EMI), Philippines (Dyna), UK (EMI), USA (Capitol).**  
 E M S Sound Inds. Pty. Ltd., 18-20 Deeds Rd., Camden Park, SA 5038. Tel: (08) 294-6577. Mng. Dirs.: John Evans, Graham Morphett.  
 Earth Media Rec'g Co., 14 Glen St., Milsons Point, NSW. Tel: (02) 929-8669.  
 Electrola, see EMI.  
 Elektra, see WEA.  
 Epic, see CBS.  
 Eureka Recs., PO Box 113, North Ryde, NSW 2113. Tel: (02) 888-6470. Mng. Dir.: Les Simmonds; Mktg. Mgr.: Helen Matthews. (Distributed by RCA)  
**Labels: (Owned) Eureka, Stockade; (licensed foreign) Adelphi (USA), Rounder (USA), Sonet (UK).**  
 Fable Rec. Co. Pty. Ltd., 137 Moray, South Melbourne, Vic. 3205. Tel: (03) 699-9999. Telex: 33609. Mng. Dir.: Ron Tudor. (Distributed by Astor)  
**Labels: (Owned) Bootleg, Fable.**  
 Festival Recs. Pty. Ltd. (IFPI), 63-79 Miller St., Pyrmont, NSW 2009. Tel: (02) 660-4022. Cable: FESTIVAL. Telex: 25686. Mng. Dir.: Allan Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel W. Brown.  
**Int'l branches: England, New Zealand, USA**  
**Labels: (Owned) Festival, Festival Int'l, Infinity, Interfusion; (distributed) ATA, Mushroom, Mushroom Int'l, Razzle, Regular; (represented) A&M (USA), Barclay (France), Bearsville (USA), Berserker (USA), Bronze (UK), Butterfly (USA), Chrysalis (UK), Crescendo (USA), DJM (UK), Fantasy (USA), Hispavoc (Spain), Island (UK, USA), Monument (USA), Musicor (USA), Project 3 (USA), Shelter (USA), Shelby Singleton (USA), Stiff (UK), United Artists (UK, USA), Virgin (UK). (SEE ADVERTISEMENT)**  
 Fiddling Fool Prod'n's, 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203.  
 Focus, see Spotlight.  
 Folkways, PO Box 162, Paddington, NSW 2021. Tel: (02) 33-3980.  
**Labels: (Represented) Adelphi, Bay, Folk-Legacy, Stinson (all USA).**  
 Fontana, see PolyGram.  
 Fontana Gold, see PolyGram.  
 44, see PolyGram.  
 Gold Seal, see RCA.  
 Grass Roots Recs., PO Box 243, Epping, NSW 2121. Tel: (02) 86-3817. Owners: Phil & Chris Matthews. (Distributed by PolyGram)  
 Ron Gray, 12 Sheffield St., Merryland, NSW 2160.  
**Label: (Represented) Jazzology-GHB (USA).**  
 Grevillea, see Larrikin.  
 H M V, see EMI.  
 Hadley Recs., Egret Pl., Calala, Tamworth, NSW 2340. Tel: (067) 65-7813. Mng. Dir.: Eric W. Scott; Gen. Mgr.: Hilary B. Scott.  
**Labels: (Owned) Hadley; (licensed) Vokes (USA); (distributed—not licensed) Opal.**  
**Int'l reps.: New Zealand (EMI, Master, Viking).**  
 Hammond Recs., 21 Wanganatta St., Richmond, Vic. 3121. Tel: (03) 42-1618. Contact: Sino Guzzardi.  
 Happening Prod'n's Pty. Ltd., Uniline House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061. Tel: (02) 922-4100. Cable: SEMUS. Telex: 26405  
 Harbour, see 7 Recs.  
 Harmony, see CBS.  
 Harvest, see EMI.  
 Heliodor, see PolyGram.  
 His Master's Voice, see EMI.  
 Billy Hyde Inds., 100 Mt. Alexander Rd., Flemington Vic. Telex: 35739. Pres.: Gary Hyde; Gen. Mgr.: Ivor McGuffin.  
**Label: (Represented) Latin Percussion Ventures (USA).**  
 Image Recs. Pty. Ltd. (IFPI), 137 Moray St., South Melbourne, Vic. 3205. Tel: (03) 699-9999. Cable: IMAGE-RECORD. Telex: 33609. Mng. Dir.: John E. McDonald; Gen. Mgr.: Keith Colias; Sales Mgr.: Dick Barnes; Promo. & A&R Mgr.: Steve Rawlins. (Licensed to Astor).  
**Int'l branch: USA, American Image Music Inc.**  
**Labels: (Owned) Image, Music Plus; (licensed) Ampro Prod'n's (USA), Axe (Canada), Boot (Canada), Emerald (UK), Gateway (USA), Hawk (Ireland), Jupiter (Germany), MWC (Canada), Midsong (USA), Music World (New Zealand), Palette (Belgium), Release (Ireland) Shadybrook (USA), Speciality (USA), Takoma (USA), Sydney Thompson (UK), Who's Who in Jazz (USA).**  
**Int'l reps.: Canada (Axe, Boot), France (Michel Laguens), Germany (Telefunken), Netherlands (Basart), New Zealand (Phonogram, Music World), South Africa (Record & Tape), UK (Emerald).**  
 Indigo Recs., 22 Bendigo St., Richmond 3121, Melbourne. Vic. Tel: (03) 429-4299. Telex: 31413. Gen. Mgrs.: Christopher Baynes, Barry Coburn. (Distributed by Astor)  
**Labels: (Owned) Indigo, Seabird; (licensed) Re/Sa (USA).**  
 Infinity, see Festival.  
 Interfusion, see Festival.



J & B Recs., 501/107 Walker St., North Sydney, NSW 2060. Tel: (02) 929-5977. Mng. Dir.: Brian Nicholls; Dir.: John Evans; Sales Mgr.: Tony Paris.  
 Janda Recs., 47 Wellington St., Rozelle, NSW 2039 Tel: (02) B2-0628. Contact: Andrew Steele. (Distributor)  
 Jazz & Jazz, see PolyGram.  
 Jazznote, see Larrikin.  
 Junction, see 7 Recs.  
 K G C Magnetic Tape Pty. Ltd., PO Box 118, 40 Applebee St., St. Peters, Sydney, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Gen. Mgr.: W. Gordon.  
**Labels: (Owned) KGC: (licensed foreign) Bartlett Bliss (UK). Federal (USA), Gusto (USA), King (USA), Pinnacle (UK), RK (UK), Starday (USA).**  
 K-tel Int'l, PO Box 121, 46 Pyrmont Bridge Rd., Pyrmont, NSW 2009. Tel: 660-0011. Telex: (790) 24810.  
**Home office: USA.**  
 Karussell, see PolyGram.  
 Krass, see Wizard.  
 L & S Educational Equipment Pty. Ltd., 259 E. Boundary Rd., East Bentleigh, Vic. 3165.  
**Label: (Represented) Caedmon (USA)**  
 Larrikin Recs. Pty. Ltd., 282 Oxford St., Paddington, NSW 2021. Tel: (02) 319-567. Mng. Dir.: Warren Faney; Sales Mgr.: Alex McCubbin.  
**Labels: (Owned) Larrikin: (licensed—domestic) Aboriginal Arts, Candle/Basket, Customs, Grevillea, Jazznote: (licensed—foreign) Alligator, Arhoolie, Biograph, County, Flying Fish, Hexagone, Jazz Archives, Kicking Mule, Lyrichord, Rounder, Stash (all USA); Melodiya (USSR), Sonet (UK), Topic (UK).**  
**Int'l reps.: New Zealand (Kiwi), USA (Rounder).**  
 Laser, see Living Sound & RCA.  
 Line 99, see Carinia.  
 Listen For Pleasure, see EMI.  
 Living Sound Recs., 3 Lancelote Pl., Artarmon, Sydney, NSW 20. Tel: (02) 438-1488.  
**Labels: (Owned) Laser, Living Sound.**  
**Int'l rep.: USA (RCA).**  
 Lyonom Trading, PO Box 517, Crows Nest, NSW 2065.  
**Label: (Represented) Crystal (USA).**  
 M G M, see PolyGram.  
 M R Acoustics, PO Box 110, Albion, Brisbane 4010 Tel: 48-7598, 284-6764, 265-1582 Contact: Colin H. Robertson.  
**Label: (Represented) Richardson (USA).**  
 Megasound Pty. Ltd., 220 West St., Crows Nest, Sydney, NSW.  
**Label: (Represented) Sheffield Lab (USA).**  
 Mercury, see PolyGram.  
 Mercury/Emarcy, see PolyGram.  
 Mercury Golden Imports, see PolyGram.  
 Metro, see PolyGram.  
 Midi, see WEA.  
 Minstrel (Italian) Recs., PO Box 142, Roseberry, NSW 2018. Tel: (02) 699-2720 Contact: Peter Ciani.  
 Miracle, see Wizard & RCA.  
 Missing Link Recs. Pty. Ltd., 247 Collins St., Melbourne,

Vic. 3000. Tel: (03) 63-5507 Mng. Dir.: Keith Glass; A&R: Ross Wilson.  
**Labels: (Owned) Missing Link: (distributed—not licensed) Ralph (USA), Regular.**  
**Int'l reps.: 8omp (USA), Rough Trade (UK)**  
 Moonlight, see Concert.  
 Move Recs., PO Box 266, Carlton South 3053. Tel: (03) 497-3105. Partners: Nicholas Alexander, Martin Wright.  
**Labels: (Owned) Move: (represented) Avant Garde (USA), Reflection (UK).**  
 Mushroom Recs. Holdings Pty. Ltd., 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Cable: MUSH-REC. Telex: 31738. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans; Gen. Mgr.: Gary Ashley. (Distributed by Festival)  
**Labels: (Owned) Mushroom, Mushroom Int'l.**  
**Int'l rep.: New Zealand (Festival). (SEE ADVERTISE-MENT)**  
 Music Plus, see Image.  
 Dal Myles Ents. (div. of Damyn Holdings Pty. Ltd.), 694-696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433.  
**Label: (Owned) Banner.**  
 Nonesuch, see WEA.  
 Ode Record Co. Ltd., 12 Barrack St., Sydney NSW 2000.  
**Int'l branch: New Zealand.**  
 Odeon, see EMI.  
 Odyssey, see CBS.  
 Old Tyme Recs., 350 Centre Rd., Bentleigh, Vic. 3204.  
**Label: (Represented) DRG (USA).**  
 Opera-For-All, see Carinia.  
 Outlet Rec'g Co. Ltd., 1 Jane St., Smithfield, Sydney, NSW.  
**Home office: UK—Northern Ireland**  
 Oz, see EMI.  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Pathe Marconi, see EMI.  
 Pepito, see Avan-Guard.  
 Peter Pan, see Delron.  
 Philips, see PolyGram.  
 Philips Int'l, see PolyGram.  
 Pisces, see Astor.  
 Polydor, see PolyGram.  
 PolyGram Recs. Pty. Ltd., PO Box 314, Westfield Towers, 2nd fl., 100 William St., Kings Cross, NSW 2011. Tel: (02) 357-3277. Cable: PHONREC. Telex: 26856. Mng. Dir.: Ross Barlow; Mktg. Mgr.: Graham Newman; A&R Mgr.: Dermot Hoy; Admin. Mgr.: A. Waller.  
**Labels: (Owned) Archiv, DG, Fontana, Fontana Gold, 44, Heliador, Karussell, MGM, Mercury, Mercury/Emarcy, Mercury Golden Imports, Metro, Philips, Philips Int'l, Polydor, Polyphong, Polystar, Privilege, RSO, Resonance, Vertigo, Verve: (distributed) Grass Roots, Jazz & Jazz, Warm & Genuine: (licensed) 88C (UK), CTI (USA), Capricorn (USA), Charisma (UK), Chess (USA), Gladdy (UK), Kudu (USA), Mercury/Delite (USA), Mercury/Lone Star (USA), Pablo (USA), Pablo Live (USA), Polydor/EG (UK), Polydor/Kolob (USA), Polydor/MVP**

(USA), Polydor/Oyster (USA), RSO/Curtom (USA), Rocket (UK), Salvation (USA), Phil Spector Int'l (UK), Track (UK), Universe.  
 Polyphon, see PolyGram.  
 Polystar, see PolyGram.  
 Portrait, see CBS.  
 Powderworks, see 7 Recs.  
 Privilege, see PolyGram.  
 Pumpkins Recs. Pty. Ltd., PO Box 83, Westgate 2048; 215 Parramatta Rd., Annandale, NSW.  
 Pure Gold, see RCA.  
 R C A Ltd., 11 Khartoum Rd., North Ryde, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook. Gen. Mgr.: Brian Smith.  
**Home office: USA.**  
**Labels: (Owned) Bluebird, Camden, Gold Seal, Pure Gold, RCA, Victor, Victrola, Vintage: (licensed—domestic) Laser: (licensed—foreign) ABC (USA), ABC/Blue Thumb (USA), ABC/Command (USA), ABC/Dot (USA), ABC/Impulse (USA), ABC/Paramount, ABC/Westminster (USA), AVI (USA), Anchor (UK), Ariola (USA), Ariola Eurodisc (Germany), BTM (UK), Bluesway (USA), Buddha (USA), Can't Stop (USA), Direction (Canada), Equinox (USA), Erato (France), Flying Dutchman (USA), GRT (USA), Grand Award (USA), Grunt (USA), Gryphon (USA), Gusto (USA), Hansa (Germany), LTD Exchange (USA), Lifesong (USA), Lollipop (Germany), Mericana (USA), Midsong (USA), Neon (UK), Numero Uno (Italy), Ovation (USA), Phantom (USA), Polar (Sweden), Prelude (USA), Probe (USA), RKM (Belgium), Signature (USA), Solar (USA), TMI (USA), Teal (South Africa), 80b Thiele Music (USA), Utopia (USA), Windsong (USA); (distributed) Battyman Recs. group, Eureka group, 7 Recs. group, Wizard group.**  
 R S O, see PolyGram.  
 Ramrod, see Johnny Rebb.  
 Raven Recs., PO Box 261, Baulkham Hills, NSW 2153. Contact: Glenn A. Baker.  
 Razzle, see Festival.  
 Reader's Digest Servs. Pty. Ltd., 26-32 Waterloo St., Surry Hills, Sydney, NSW 2010. Tel: (02) 699-0111. Cable: READIGEST. Telex: 20260. Rec. & Tape Dept. Mgr.: Richard P. Sammon.  
**Home office: USA.**  
 Johnny Rebb Ents. Pty. Ltd., PO Box 341, 370A Port Hacking Rd., Caringbah, NSW 2229. Tel: (02) 525-7124, 522-7139. Pres.: Johnny Rebb; Gen. Mgr.: Syd McDonagh; Music Co-ord.: Russ Kruger.  
**Label: (Owned) Ramrod.**  
 Record Dists. (Australia) Pty. Ltd., 32 Railway Parade, Granville, NSW 2142. Tel: (02) 637-3087. Cable: IBNATE. (Distributor)  
 Recording Industry Mktg. Servs. Pty. Ltd., PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 531-1588. Mng. Dir.: Marcus Herman; Chief Consultant: Don Fraser.  
**Labels (Owned) AO, Bullet, Crest, Crest Int'l.**  
 Regal, see EMI.  
 Regal Zonophone, see EMI.  
 Regular, see Festival & Missing Link.

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Reprise, see WEA.  
 Resonance, see PolyGram.  
 Rhema Recs., PO Box 52, Redfern 2016. Tel: (02) 699-6957.  
**Label: (Represented) Benson Co. (USA).**  
 Scala Rec. Import Co., 504-520 Pacific Hwy., St. Leonards, NSW 2065. Tel: (02) 43-0243. Mng. Dir.: George Polgar.  
 Seabird, see Indigo.  
 7 Recs. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Cable: SEVENRECS. Chief Exec.: Ken Harding; A&R Mgr.: Tony Wade-Ferrell; Nat'l Mktg. Mgr.: Mike Delauney. (Also see RCA)  
**Labels: (Owned) Junction, Powderworks, 7; (licensed domestic) Harbour; (licensed foreign) Acrobat (UK), Aura (UK), Change (Canada), Con Brio (USA), Ember (UK), Ibach (France), Inphasion (USA), Penny Farthing (UK), Rampage (UK), Transatlantic (UK); (distributed—not licensed) Blue Goose, Cherry Pie.**  
**Int'l rep.:** New Zealand (RCA).  
 Solid Gold, see Delron.  
 Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182.  
**Label: (Represented) CMH (USA).**  
 Spotlight Music Pty. Ltd., 262 Pitt St., Sydney, NSW 2000. Tel: (02) 235-7922. Dir.: Michael J. O'Neill.  
**Labels: (Owned) Focus; (licensed) Celebration Servs. (UK), Image VII (Canada), Messianic (USA), Sparrow/Birdwing (USA); (distributed—not licensed) Worldwide Ventures (Canada).**  
**Int'l reps.:** New Zealand (Osborn Inds.), UK (Kingsway).  
 Stateside, see EMI.  
 Stockade, see Eureka.  
 Studio 301, see EMI.  
 Summit Recs., 176 S. Creek Rd., Dee Why West, NSW 2099. Tel: (02) 982-6577. Mng. Dir.: Simon Comperz.  
 Swaggie Recs., PO Box 125, South Yarra, Vic. 3141. Tel: (03) 288-6280. Exec.: Nevill L. Sherburn.  
 Tempo, see Avant-Guard.  
 Tennessee Toons, 62 Alfred St., Suite 36, Milsons Point, NSW. Tel: 922-1277.  
 Tiny Tot, see Delron.  
 Together Ents. Pty. Ltd., 79-81 Berry St., North Sydney, NSW 2060. Tel: (02) 922-7720.  
 Toshiba, see EMI.  
 Trafalgar, see Chaluz.  
 Vertigo, see PolyGram.  
 Verve, see PolyGram.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Viking Rec. Co. Pty. Ltd., B.O. Smith & Son, ANZ Bank Bldg., 20th fl., 68 Pitt St., Sydney, NSW 2000. Tel: (02) 233-6933. Cable: BABRUC. Telex: 22929. (Sales office only)  
**Home office:** New Zealand, Viking Sevenses Ltd.  
 Vintage, see RCA.  
 WEA Recs. Pty. Ltd. (IFPI), 7/9 George Pl., Artarmon, Sydney, NSW 2064. Tel: (02) 428-3633. Cable: WEAREC. Telex: 24653. Mng. Dir.: Paul M. Turner; Mktg. Mgr.: Peter Ikin.  
**Home office:** USA, WEA Int'l.  
**Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Midi, Nonesuch, Reprise, WEA Int'l, Warner Bros.; (licensed) Bearsville (USA), Beggars Banquet (UK), Big Tree (USA), Black Lion (UK), Brother (USA), Clean (USA), Damont (UK), Dark Horse (UK, USA), DiscReet (USA), Finnadar (USA), Lightning (UK), Little David (USA), Manticore (USA), Pacific (USA), Paradise (USA), Planet (USA), Pogo (UK), Radar (UK), Riva (UK, USA), Rolling Stones (USA), Scotti Bros. (USA), Sire (USA), Swan Song (USA), TDS (UK), Target (UK), Warner Curb (USA), Westbound (USA), Whitfield (USA).**  
 W & G, see Astor.  
 Warm & Genuine, see PolyGram.  
 Warner Bros., see WEA.  
 Wizard Recs. Pty. Ltd., 2 Dind St., 9th fl., North Sydney, NSW 2061. Tel: (02) 929-0244. Mng. Dir.: Tony Hogarth; Exec. Dir.: Robie G. Porter; PR Mgr.: Alan Blake. (Also see RCA)  
**Labels: (Owned) Big Time, Krass, Miracle, Wizard; (licensed foreign) Big Bear (UK).**  
**Int'l reps.:** Canada (Polydor), Hong Kong (WEA), New Zealand (RCA), UK (Logo).  
 Word Recs. Australia, 18-26 Canterbury Rd., Heathmont, Vic. 3135. Tel: (03) 729-3777. Gen. Mgr.: Stanley R. Moulton.  
**Branch: Sydney, NSW 2000, 309 Pitt St. Tel: (02) 212-5977.**  
**Labels: (Licensed) Jim, Koala, Lamb & Lion, Paragon, Tempo, Word (all USA).**  
 WorldWide Rec. Imports—Tel: (02) 80-6631—see Delron.

● music publishers

Abigail Music (Australia) Pty. Ltd., see Penjane.  
 Accolade Music Pty. Ltd., see Leeds.  
 Acuff-Rose Publ's Pty. Ltd., see Allans.  
 Albert Int'l Music, see J. Albert.  
 J. Albert & Son Pty. Ltd. (APRA), 139 King St., Sydney NSW 2000. Tel: (02) 232-2144. Cable: MUSIC  
 Allans Music Australia Pty. Ltd., PO Box 513, Melbourne 3001; 276 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-0451. Cable: PIANOFORTE. Mng. Dir.: P.J. Green; Music Dir.: F.I. Baxter.  
**Int'l firms represented:** Alfred (USA), Associated (USA), Beacon (USA), Belwin-Mills (USA), Boston (USA), Box & Cox (UK), Breitkopf & Hartel (Germany), Canadian Music Sales (Canada), J. & W. Chester (UK), J.B. Cramer (UK), Eds. Durand (France), Edu-Tainment (USA), William Elkin (UK), Carl Fisher (USA), Handy Bros. (USA), Hargail (USA), Frederick Harris (UK), Heugel (France), Jobete (USA), Alfred A. Kalmus (UK), Leduc (France), F.E.C. Leuckart (Germany), Novello (UK), Robertson (UK), G. Schirmer (USA), Schott Eulenburg (UK), Suvini Zerboni (Italy), Gordon V. Thompson (Canada), Willis (USA).  
 Angle Music, see July.

Antipodes Music Pty. Ltd., see Tumbleweed.  
 April Music Pty. Ltd., 15 Blue St. North, Sydney, NSW 2060. Tel: (02) 31-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Mgr.: John Anderson.  
**Int'l firms represented:** Alotogood, Blackwood, Canopy/White Oaks, Country Road, Dickiebird, Frank, Gold Hill, Albert Hammond, Inaba, Joelongs, Kool, Manhattans, Oceans Blue, Ron Powell, RSVP/Westbrook, Saybrook, Sheryl, Silver Blue, Stephen Stills, Sumac (all USA).  
 Associated Music Pty. Ltd., 306/30 Glen St., Milsons Point, NSW 2061. Tel: 929-6787. Telex: 21474. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Barry Kimberley.  
**Int'l firms represented:** Alaska (UK), American Broadcasting (USA), Ampar (USA), Ampco (USA), Anchor (UK), Apt (USA), Ariola America (USA), Artists Music (USA), Birth (UK), Blendingwell (USA), California (USA), Cents & Pence (USA), Cherry Lane (USA), Chicago (USA), Contempo (UK), Coulgiris, Crabshaw, Cyclus, Miki Dallon (UK), Daywin (USA), Don (USA), Dunbar (USA), Egg (USA), Erva (USA), 57th Street, Global, Green Mountain (USA), Horse Hairs (USA), Imagination (USA), Kiddada (USA), Kimilyn (USA), Ladsmyth (UK), Laetrec (South Africa), Lion (USA), Lynnally (USA), Melcher (USA), Joni Mitchell (USA), Naked Snake (USA), One of a Kind, Owepar (USA), Pamco (USA), Papa Joe's (USA), Porgie (USA), RCA (Argentina, Brazil, Canada, France, Germany, Italy, Mexico, Spain, UK), Rabbit, Rashida (USA), Sailor (USA), Scorpio (France), Seagrape, Bobby Sherman (USA), Silver Dagger (USA), Silver Fiddle/Neil Young (USA), Siren, Al Stewart (USA), Summit (UK), Artie Wayne (USA), Westpar (USA), Windsong (USA), Windstar (USA), Wingate, Winter Hill (USA), York, Young Blood (UK), Zevon.  
**Int'l reps.:** Argentina, Brazil, France, Germany, Italy, Mexico, Spain (all RCA); Japan (Global), South Africa (Laetrec), UK (Sunbury), USA (Interworld).  
 Bankisa Music, see Larrikin.  
 Barrelhouse Music, see Image & July.  
 Barton Music Pty. Ltd., see Chappell.  
 Batgas & Co. Publ'g, PO Box 94, 101 William St., Bathurst, NSW 2795. Tel: (063) 315-708, 312-062. Cable: BATRECORDS. Proprietor: Christopher Battye; A&R: Tony Ansell.  
 Belinda Music, see Castle.  
 Bellbird Music Publ'g Co. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Chief Exec.: Ken Harding.  
**Int'l firms represented:** Creole (UK), Quality (UK).  
 Belwin-Mills Music Pty. Ltd., see Leeds.  
 Better Half Music, see Together.  
 Breakfast Music Publ'g (APRA), PO Box 767, Surfers Paradise, Qld. 4217. Tel: (075) 31-2107.  
**Int'l rep.:** USA (TRO).  
 Bruzia Music Ed. Musicali, GPO Box 1414M, Melbourne, Vic. 3001. Tel: (03) 318-3258. Cable: BRUZIAMUSIC. Owner: Carmelo Alessi; Gen. Mgr.: Carmelo Viafreddo.  
**Int'l firms represented:** Alessi, Bruzia, Colossal, Derna, Morgans (all Italy).  
**Int'l reps.:** Italy (Alessi, Bruzia, Colossal, Derna, Morgans).  
 Campbell Connelly (Australia) Pty. Ltd., see Norman Whitely.  
 Canyon Realty Pty. Ltd., see Essex.  
 Castle Music Pty. Ltd. (APRA), 120 Christie St., St. Leonards, Sydney, NSW 2065. Tel: (02) 439-6688. Cable: BELL MUSIC. Telex: 22872. Mng. Dir.: Frank Donley.  
**Int'l firms represented:** Big Pig (UK), Black Bull (USA), Compass (USA), Walt Disney (USA), EMI (UK), Al Gallico (USA), Noel Gay (UK), Heath Levy (UK), Magnet (UK), RAK (UK), Stonebridge/Prophet (USA).  
**Int'l reps.:** UK (EMI), USA (Screen Gems-EMI).  
 Cellar Music, see Eparaima.  
 Chappell & Co. (Australia) Pty. Ltd. (APRA), GPO Box 1486, Sydney 2001; 225 Clarence St., 7th fl., Sydney, NSW 2000. Tel: (02) 290-3500. Cable: SYMPHONY. Telex: 25799. Mng. Dir.: Colin Cornish; Financial Dir.: Ron Preston.  
**Int'l firms represented:** ABC Dunhill (USA), Ralf Arnie (Germany), Artemis (Netherlands), Barn (UK), Barn-Slade (UK), Berna/Blaise (USA), Irving Berlin (USA), Stephen Bishop (USA), Brut (USA), Bullhorn (USA), CTA Carlin (UK), Chess (USA), Clarke (USA), Crazy (UK), Davray (USA), Dynaton-Belinda (USA), Famous (USA), Fleetwood Mac (USA), Fuse (UK), Gershwin (USA), Happy (Germany), Heavy (USA), Hensley (UK), Hobbitron (USA), House of Bryant (USA), Justin Case (USA), Kamakazi (France), Kenya (UK), Kiss Songs (USA), Kolob (USA), Leros (France), Litha (USA), Lowery (USA), Lucky (USA), Midsong (USA), Mooncrest (UK), Music Publ'rs Holding (USA), Music Ways (USA), New Dayglow (Netherlands), Newkeys (USA), Normal (USA), Pabito (USA), Pi-Gems (USA), RSO (UK, USA), Cyril Shane (UK), Subiddu (UK), Sparkle (UK), Sweet (UK), 20th Century (USA), Tommy Valando (USA), Joseph Weinberger (UK), Westcraft (USA).  
**Int'l reps.:** Germany (Intersong), UK & USA (Chappell, Intersong).  
 Chart Music, see Festival.  
 Cherry Pie Music, PO Box 84, Turramurra 2074; 28 Paling St., Thornleigh, NSW 2120. Tel: (02) 84-5506. Mng. Dir.: Graeme Rule.  
 Cherry River Music Pty. Ltd., 30 Glen St., Suite 304, Milsons Point, NSW 2061. (Administered by Associated Music)  
**Home office:** USA, Cherry Lane.  
 Christmas Music, see Together.  
 Coburn Music Ltd., see Sundowner.  
 Coburn Songshop Ltd., see Sundowner.  
 Comet Music (Australia) Pty. Ltd., see Chappell.  
 Cromwell Music of Australia Pty. Ltd., see Essex.  
 Crown Music Publ'g Pty. Ltd., see Festival.  
 Crystal Clear Music, see July.  
 Dale Music, see Image.  
 Hary Dart Music, see Rondor.  
 Davidson Music, see Rondor.  
 D. Davis & Co. Pty. Ltd., see Allans.  
 Walt Disney Prod'ns Pty. Ltd., 149 Castlereagh St., Sydney, NSW 2000. Tel: (02) 61-8942. Cable: MICKMOUSE. Contact: Walter Granger.

**Int'l firm represented:** Walt Disney (USA).  
 Doo Dah Music Pty. Ltd., see Tumbleweed.  
 Du Monde Music, see Festival.  
 Eastman Publ'rs Pty. Ltd., see Chappell.  
 Eparaima/Cellar Music, 19 Adolphus St., Balmain, NSW 2041. Tel: (02) 827-2203. Chief Exec.: Angus McNeil; Gen. Mgr.: Mr. Dalvanius. (Affiliated with Ephraim Music)  
 Ephraim Music, PO Box 867, Potts Point, NSW 2011. Tel: (02) 660-5218. Cable: FESTIVAL. Telex: 25686. Chief Exec.: Mr. Dalvanius; Gen. Mgr.: Barletta Prime.  
**Int'l branch:** New Zealand.  
 Essex Music Group (APRA), Unitine House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061. Tel: (02) 922-4100. Cable: SEMUS. Telex: 26405. Gen. Mgr.: Bruce Powell.  
**Int'l firms represented:** Baby Chick (USA), Early Morning (Canada), Essex group (UK), Garrett (USA), House of Gold (USA), Purple (USA), St. Anne's (UK), TRO (USA), Tree (USA).  
**Int'l reps.:** USA (TRO), rest of world (Essex).  
 Eureka Music (APRA), PO Box 113, North Ryde, NSW 2113. Tel: (02) 888-6470. Mng. Dir.: Les Simmonds; Gen. Mgr.: Phil Matthews.  
**Int'l firm represented:** Happy Valley (USA).  
 Festival Music Pty. Ltd. (APRA), Festival House, 1st fl., 1 Bulwarra Rd., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-5218. Cable: FESTIVAL. Telex: 25686. Gen. Mgr.: Peter Habbes; Prof. Mgr.: Ray Farley; Nat'l Promos. Mgr.: David Hayes.  
**Int'l branch:** England.  
**Int'l firms represented:** Andorra (USA), Andustin (USA), Antisia (USA), Beserick group (USA), Blackwing (Canada), Blue Gum (UK), Boca (USA), British Lion (UK), Carlin (UK), Cherry (UK), Chrysalis (UK), Combine (USA), Danor (USA), Dawnbreaker (USA), Decoy (UK), Frank & Nancy (USA), Gannet (UK), Golden Mountain (Canada), Gold Forever (USA), Lee Hazelwood (USA), Interior (USA), Island (UK, USA), Jaco-Damoc (USA), Josley (UK), Kaiser (USA), Levine & Brown (USA), Louvigny (UK), Magic Land (USA), Mine (USA), Neighborhood (USA), Neil (USA), Newkeys (USA), Playboy (USA), Prestige (UK), Prophecy/Black Coffee (USA), Purple (UK), Resaca (USA), Safari (UK), Shelby Singleton (USA), Skyhill (USA), Song Tailors/'ve Got The Music (USA), Story Songs (USA), Tahia (UK), Teddy Jack (USA), Tembo (UK), Times Square (USA), Touch of Gold (USA), United Artists (UK, USA), Larry Weiss (USA), Bruce Welch (UK), Window (USA), Xavier Music (UK).  
**Int'l rep.:** USA (Canberra).  
 Firewater Music, see Associated.  
 Sam Fox, see Southern.  
 John J. Francis Music Publ'g Co. (APRA), 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824.  
 Goodman Music, see Festival.  
 Happening Prod'ns Pty. Ltd., see Essex.  
 Hayloft Music, see July.  
 Image Music (APRA), 137 Moray St., South Melbourne, Vic. 3205. Tel: (03) 699-9999. Cable: IMAGERECORD. Telex: 33609. Mng. Dir.: John E. McDonald; Gen. Mgr.: Terry Dean.  
**Int'l branch:** USA, American Image Music Inc.  
**Int'l firms represented:** Joe Allen Music (USA), American Image (USA), Axi (Canada), Backyard-Frontlawm (USA), Blue Echo (USA), Butterfly-Meridian (Germany), Brian Cadd (USA), Contagious (South Africa), Cumberland group (USA), Emerald (Ireland), Gold Dust (USA), Homewood House (USA), Jack (USA), Jando (USA), Intro Gebr. Meisel (Germany), Morning group (Canada), Nimbus Nine (Canada), Pacific (Japan), Prodigal Son (USA), Rip/Kecca (USA), Hal Shaper (UK), Siegel (Germany), Squirrel (Ireland).  
**Int'l reps.:** Canada (Morning), Japan (Pacific), Netherlands (Intersong-Basart group), South Africa (Contagious), UK (Angle), USA (American Image).  
 Intersong Music Pty. Ltd., see Chappell.  
 Interworld Music Pty. Ltd., see Associated Music.  
 J. O'K Music Pty. Ltd., see Festival.  
 Kurt Jacob & Co. Pty. Ltd., PO Box 91, 74-78 Brandling St., Alexandria, NSW 2015. Tel: (02) 519-4916.  
**Int'l firms represented:** Ed. Melodie (Switzerland), Hohner (Germany, UK, USA), Pelikan (Switzerland).  
 Dick James Music Pty. Ltd., see Leeds.  
 Jonathan Music (Australia) Pty. Ltd., 30 Glen St., Suite 306, Milsons Point, NSW 2061. Tel: (02) 929-6787. Cable: JONATHAN. Telex: 21474. Dir.: Barry & Vicki Kimberley.  
**Int'l firms represented:** Stephen Bishop, Martin Cooper, Ghandarva Edzectly, Bob James, Roland Kluger, Raydio, Paul Simon, Bruce Springsteen, Topanga.  
**Int'l reps.:** Belgium (Roland Kluger), Japan (Pacific), Luxembourg (Roland Kluger).  
 Joye Publ'g, 98 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3166. Cable: SHOWBIZ. Telex: 22429.  
 July Music (APRA), 137 Moray St., South Melbourne, Vic. 3205. Tel: (03) 699-9999. Telex: 33609. Mng. Dir.: Ron Tudor.  
 Kangaroo Music Corp. Pty. Ltd., see Leeds.  
 Larrikin Music Ltd., PO Box 162, Paddington, NSW 2021. Tel: (02) 333-980. Mng. Dir.: Warren Fahey; Gen. Mgr.: Phil Matthews.  
**Int'l firms represented:** Kicking Mule (USA), Ewan MacColl (UK), Pickin' (USA), Sing Out (USA), Traditional (UK).  
 Leeds Music Pty. Ltd., Universal House, 23 Pelican St., Darlinghurst, Sydney, NSW 2010. Tel: (02) 61-6088. Cable: LEEDSMUSIC. Telex: 25687. Mng. Dir.: Jack Howard Argent.  
**Home office:** USA, MCA.  
**Int'l firms represented:** Churn (USA), Cookhouse (USA), East Memphis (USA), Everblue (UK), Far Out (France), First (UK), First Artists (USA), Goblet (UK), Mother Tongue (USA), Theodore Presser (USA), Satril (UK), Valley (UK), Vector (USA).  
 Leeway Music Pty. Ltd., see Leeds.  
 Leiber-Stoller Music (Australia) Pty. Ltd., see Penjane.  
 Leosong Copyright Serv., 30 Glen St., Suite 304, Milsons



Point, NSW 2061. Telex: 21474. Contact: Barry Kimberley  
**Int'l firm represented:** Copyright Serv. Bureau (USA).  
 Living Sound Music (APRA), 3 Lancelotti Pl., Artamon, Sydney, NSW 20 Tel. (02) 438-1488  
 Lupus Music (Australia) Pty. Ltd., see Penjane.  
 M A M Music Pty. Ltd., see Leeds  
 Martin-Coulter Music (Australia) Pty. Ltd., see Penjane.  
 Martins Music, 17 Airline St., Unit 1, Peppermint Grove, WA 6011, Tel. 384-6491. Mng. Dir.: Martin Clarke.  
**Int'l rep.:** Worldwide (Festival).  
 Matthews Music (APRA), PO Box 243, Epping, NSW 2121. Tel. (02) 86-3817. Cable: MATTMUS. Telex: 21641. Owners: Phil & Chris Matthews.  
**Int'l firms represented:** Air & Graces (UK), Arcade (USA), Big Secret (UK), Bug (USA), Char-Liz (USA), Barry Mason Music (UK), Plangent Vision (UK), Rock (UK), Skyhill group (USA), Three Brothers (USA).  
 McGarrett Music (APRA), see Chaluz.  
 Midnight Music, see Together.  
 Ivan Mogull Music (Australasia) Pty. Ltd., see Essex.  
 Moonlight Music, see Rondor.  
 Merton Music, see Rondor.  
 Mushroom Music, 59 Wellington St., Windsor, Vic. 3181. Tel. (03) 51-9821. Cable: MUSHREC. Telex: 3173B. Mng. Dir.: Michael Gudinski; Gen. Mgr.: Gary Ashley.  
**Int'l firms represented:** Blackhill, Street, Virgin, Zomba (all UK).  
**Int'l rep.:** UK (ATV).  
 Musical Rights (Australia) Pty. Ltd., see Chappell.  
 Music Music Pty. Ltd., see Sundowner.  
 Music Publ'g of Australia, see Southern.  
 Music Sales Australia Pty. Ltd., 27 Clarendon St., Artamon, Sydney, NSW 2064. Tel. (02) 439-8855. Gen. Mgr.: Neville Prentice.  
**Home office:** England.  
 Natures Music, see Tumbleweed.  
 Northern Songs Pty. Ltd., see Leeds.  
 Pamper Music of Australia Pty. Ltd., see Penjane.  
 Pear Int'l, see Southern.  
 Penjane Music (Australia) Pty. Ltd. (Norman Whiteley Holdings Pty. Ltd.) (APRA), PO Box 159, Uniline Bldg., 4th fl., 5-13 Northcliff St., Milsons Point, NSW 2061. Tel. (02) 922-6540/6503. Cable: ABISONG. Telex: 22859. Chm. & Mng. Dir.: Kathleen M. Whiteley; Gen. Mgr.: Penny J. Whiteley.  
 Pincus-Gil Music Pty. Ltd., see Leeds.  
 Planetary-Nom (Australia) Pty. Ltd., see Penjane.  
 R P M Prod'ns Pty. Ltd., see PJ.  
 Rainbird Music (APRA), see Image.  
 Rang Music Pty. Ltd., see Castle.  
 Razzle Music, 76 Spring St., Bondi Junction, NSW 2022. Tel. (02) 389-5011. Telex: 23482. Contact: Roger Davies.  
 Ready Mister Music, see Cellar.  
 Johnny Rebb Ents. Pty. Ltd. Publ'g (APRA), PO Box 341, 370a Port Hacking Rd., Caringbah, NSW 2229. Tel. (02) 525-7124, 522-7139. Gen. Mgr.: Syd McDonagh; Mgr.: Russ Kruger.  
 Rondor Music (Australia) Pty. Ltd. (AMPAL, APRA), 104-10B Mount St., North Sydney, NSW 2060. Tel. (02) 92-0666. Cable: IRVINGALMO. Mng. Dir.: John Bromell; Gen. Mgr.: Jane Moore.  
**Int'l firms represented:** Arnakata, Forever, GH Music, RMO, Riva, Rondor, Strange, Whitsett-Churchill (all UK), Alchemical, Almo, Big Bay, Big Hill, Blue Street, Braintree, Doors, John Farrar, Fifth Floor, Four Knights, Fourth Floor, Hibiscus, Hollenbeck, India, Irving, Jowcol, Jumbuck, Lady Jane, Bob Marley, Medicine Hat, Muscle Shoals Sound, Pal Dog, Porchester, Saggifire/Pamjokeen, Boz Scaggis, John Sebastian, Shillelagh, Wolfsongs (all USA); Almo (Canada), Gallo (South Africa), Global (Germany), Interchange (Canada), Irving (Canada).  
 Saints Music, see Together.  
 Sandy Music Co. Ltd., see Sevenses.  
 A. Schroeder Music (Australia) Pty. Ltd. (APRA), ADC House, 12th fl., 99 Elizabeth St., Sydney, NSW 2000. Tel. (02) 233-1588.  
**Home office:** USA.  
**Int'l firms represented:** Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvurs Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile W de River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tijuca, Va-Detta, Vancouver, Very Own, Wrath, Yameta, Zekefield Follies.  
 Sevenses Publ'g Pty. Ltd., c/o B.O. Smith & Sons, ANZ Bank Bldg., 20th fl., 68 Pitt St., Sydney, NSW 2000. Tel. (02) 233-6933. Cable: BABRUC.  
**Int'l firms represented:** Modo (USA), Revolution (USA).  
**Int'l rep.:** UK (Emerald, MCPS).  
 Songways Serv. of Australia Pty. Ltd., see Essex.  
 Soul Music, 10-14 W. Parade, West Ryde, NSW 2114.  
 Southern Music Publ'g Co. Australasia Pty. Ltd., Carlton House, 38-40 York St., Sydney, NSW 2000. Tel. (02) 29-2547. Cable: SOUTHMUSIC.  
**Home office:** USA. Peer-Southern Org.  
 Sparrmac Music, 2 Dind St., 9th fl., North Sydney, NSW 2061. Tel. (02) 929-0244.  
 Spoon Music Pty. Ltd., see Leeds.  
 Spotlight Music Pty. Ltd. (AMPAL), 262 Pitt St., Sydney, NSW 2000. Tel. (02) 235-7922. Dir.: Michael J. O'Neill.  
**Int'l firms represented:** Birdwing, Candle, Latter Rain, Shaundra, Sparrow (all USA).  
 Sugarmusic Australasia Pty. Ltd., see Allians.  
 Sundowner Music Pty. Ltd. (APRA), PO Box 215, Armadale, Melbourne, Vic. 3143. Tel. (03) 509-4031. Dir.: Barry M. Coburn.  
**Int'l firms represented:** Collins (UK), No Exit (USA), Rear Exit (USA), Spaniel Music (UK).

**Int'l rep.:** UK (Spainel).  
 Swaggie Music (APRA), 21 Renown St., Burwood, Vic. 3125. Tel. (03) 288-6280. Exec.: Nevill L. Sherburn.  
 Sweet City Songs Pty. Ltd., see Associated Music.  
 Sydney Tree Pty. Ltd., see Essex.  
 Tangerine Music Pty. Ltd., see Leeds.  
 Tasty Music, see July.  
 Together Ents. Pty. Ltd., 79-B1 Berry St., North Sydney, NSW 2060. Tel. (02) 922-7720.  
**Int'l reps.:** Scandinavia (Air), UK (ATV).  
 Trafalgar Music, 74B Trafalgar St., Annandale, NSW 2038. Tel. (02) 660-0385. Mng. Dir.: Charles Fisher; Gen. Mgr.: Michael McMartin.  
 Tumbleweed Music Pty. Ltd. (APRA), 8B Richardson St., Albert Park, Vic. 3206. Tel. (03) 699-5366. Cable: OZRECORDS. Telex: 35906. Mng. Dir.: Glenn Wheatley; Gen. Mgr.: Paul Wheatley.  
**Int'l branch:** USA, Australian Tumbleweed  
**Int'l firms represented:** Arista/Careers (USA), Billabong (UK).  
**Int'l reps.:** Belgium (Martin-Coulter), France (Pathe Marconi), Germany (Melodie der Welt, Siegel Musikverlage), Japan (Taiyo), Luxembourg (Martin-Coulter), Netherlands (Anagon), Scandinavia (Air), UK (EMI).  
 United Artists Music (Australia) Pty. Ltd., see Festival.  
 Wallaby Music Pty. Ltd., see Chappell.  
 Warner Bros. Music (Australia) Pty. Ltd. (APRA), 319B Penrith St., Willoughby, Sydney, NSW 2068. Tel. (02) 406-5322. Cable: WARNERMUSE. Telex: 24653. Mng. Dir.: Bill Flemming; Gen. Prof. Mgr.: Joanne Dolan.  
**Int'l firms represented:** Big Bang, Blue Oyster Cult, Brokenport, Broken Bird, Cest, Chinmoy, Cotillion, Curtom, Daly City, Diamondback, Divine's, Douglas, East, Evansongs, Feckless, Flat Lizard, Fozbass, Giving Room, Guerilla, Hightree, Ice Age, Ice Nine, Jefferson Starship, Jump Tunes, Know, Kru, Mad Man's Drum, Marsaint, Martin-Coulter, Maybe, Mews, Play My, Primal Energy, Pronto, Quackenbush, Quark, Rosebud, Sergeant, Skunkster, Snug, Soquel, Somerset, Southfield, Staysall, Stoneflower, Superhype, Tauripin, Tessa, Thin Ice, Topographic, Viva, Walden, Warner Bros., Wilsons, Windecor, Wow & Flutter.  
**Int'l reps.:** Brazil, France, Germany, Italy, Netherlands, Scandinavia, South Africa, UK, USA (all Warner Bros.).  
 Hans Wewerka (Australia) Pty. Ltd., see Penjane.  
 Wheel Publ'g, see Joye Publ'g.  
 Norman Whiteley Holdings Pty. Ltd., PO Box 159, Uniline Bldg., 4th fl., 5-13 Northcliff St., Milsons Point, NSW 2061. Tel. (02) 922-6540/6503. Cable: ABISONG. Telex: 22859. Chm. & Mng. Dir.: Kathleen M. Whiteley; Gen. Mgr.: Penny Whiteley.  
**Int'l firms represented:** Big Seven (USA), Fame (USA), Gale (UK), Gambi (USA), Jump (Italy), Larball (USA), Laurel Canyon (USA), Lupus (UK), Penjane (UK), Pink Floyd (UK), Rudolf Slezak (Germany), Time (USA), Tree Int'l (USA), Trio/Hudson Bay (USA), Venice (USA), Hans Wewerka (Germany), Wizard (UK).  
**Int'l reps.:** Japan (Intersong), South Africa (Intersong), UK (Penjane), USA (Royalty Control, Venice).  
 Ross Wilson Publ'g Pty. Ltd., see Tumbleweed.  
 Woomeera Music Co. (APRA), 17-19 Radford Rd., Reservoir, Vic. 3073. Tel. 460-4522. Cable: DUALSCALE  
**MELBOURNE**  
**Int'l branch:** USA, Jasper.  
**Int'l firms represented:** Banff (Canada), Hansa (Germany), Rodeo (Canada), Sparta-Florida (UK).  
**Int'l rep.:** Worldwide (Jasper).  
 Word Books Australia, 18-26 Canterbury Rd., Heathmont, Vic. 3135. Tel. (03) 729-3777. Gen. Mgr.: Stanley R. Moulton.  
**Int'l firm represented:** Word (USA)  
 World Music, see Southern.  
 Yeldah Music (APRA), Egret Pl., Calala, Tamworth, NSW 2340. Tel. (067) 65-7813. Mng. Dir.: Eric W. Scott; Gen. Mgr.: Hilary Scott.  
**Int'l rep.:** Worldwide excluding New Zealand (Robert Mellin).

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel. (02) 20912. Cable: EMIRECORD. Telex: 24182. Music Opns. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Brian Harris.  
 Hadley Recs., Egret Pl., Calala, Tamworth, NSW 2340. Tel. (067) 65-7813. Mng. Dir.: Eric W. Scott; Gen. Mgr.: Hilary Scott.  
 Kettle Art, 3 Systum St., Ultimo, NSW 2007. Tel. (02) 211-0835. Contact: Rick Godfrey.  
 Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel. (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch. (Tape only).  
 Move Recs., PO Box 266, Carlton South 3053. Tel. (03) 497-3105. Partners: Nicholas Alexander, Martin Wright.  
 Mushroom Art, 59 Wellington St., Windsor, Vic. 3181. Tel. (03) 51-9821. Cable: MUSHREC. Telex: 3173B. Mng. Dir.: Michael Gudinski; Gen. Mgr.: Alan Scholz.  
 Gary Pearton, 42 NW Arm Rd., Gynea, NSW. Tel. (02) 29-2824, 521-5485.  
 Recording Industry Mktg. Servs. Pty. Ltd., PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel. 531-1588. Mng. Dir.: Marcus Herman; Chief Consultant: Don Fraser.  
 W & G Rec. Processing Co. Pty. Ltd., 17 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel. (03) 460-4522. Cable: DUALSCALE. Dir.: R.J. Gillespie; Gen. Mgr.: A.E. White.

**LICENSING ORGANIZATIONS, MUSIC**

A P R A (Australasian Performing Right Ass'n) Ltd., 25-27 Albany St., Crows Nest, Sydney, NSW 2065. Tel. (02) 439-8666. Mng. Dir.: J.L. Sturman. (Performing rights only)  
**Int'l branch:** New Zealand.  
 Phonographic Performance Co. of Australia Ltd., 222 Pitt St., Sydney, NSW 2000. Tel. (02) 233-5677. Gen. Mgr.: John L. Hayes. (Performing rights only)

**PLATING, PROCESSING & PRESSING PLANTS**

C B S Recs. Australia Ltd., 15 Blue St., North Sydney, NSW 2060. Tel. (02) 31-0255. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts. (Pressing only).  
 E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel. (02) 20912. Cable: EMIRECORD. Telex: 24182. Music Opns. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Brian Harris.  
 Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel. (02) 660-4022. Telex: 25686.  
 R C A Ltd., 11 Khartoum Rd., North Ryde, NSW 2113. Tel. (02) 888-5444. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Brian Smith.  
 7 Recs. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel. (02) 938-2200. Cable: SEVENRECS. Chief Exec.: Ken Harding; Nat'l Mktg. Mgr.: Mike Delauney.  
 W & G Rec. Processing Co. Pty. Ltd., 17 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel. (03) 460-4522. Cable: DUALSCALE. Dir.: R.J. Gillespie; Gen. Mgr.: A.E. White. (Plating & processing only)

**PRINTERS & LITHOGRAPHERS**

C B S Recs. Australia Ltd., 15 Blue St., North Sydney, NSW 2060. Tel. (02) 31-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts.  
 E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel. (02) 20912. Cable: EMIRECORD. Telex: 24182. Music Opns. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Brian Harris.  
 Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel. (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch. (Tape only).  
 R C A Ltd., 11 Khartoum Rd., North Ryde, NSW 2113. Tel. (02) 888-5444. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Brian Smith.

**RECORD PROMOTION**

Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel. (02) 660-4022. Telex: 25686.  
 Patch Prod'ns Pty. Ltd., B Yeo St., Sydney, NSW 2089. Tel. (02) 909-2584.  
 Recording Industry Mktg. Servs. Pty. Ltd., PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel. 531-1588. Mng. Dir.: Marcus Herman; Chief Consultant: Don Fraser.

**TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING**

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

C B S Recs. Australia Ltd., 15 Blue St., North Sydney, NSW 2060. Tel. (02) 31-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts.  
**Audio:** Cassette.  
 Caras Emporium Pty. Ltd., 215 Lonsdale St., Melbourne, Vic. 3000. Tel. (03) 663-3605. Telex 31501. (Manufacturers' rep.)  
**Audio:** B-tr, B-tr quadraphonic, cassette, open reel.  
**Brand name:** Trackmaster.  
 Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel. (02) 29-2824.  
**Audio:** Cassette, open reel  
 E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel. (02) 20912. Cable: EMIRECORD. Telex: 24182. Music Opns. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Brian Harris.  
**Audio:** Cassette

**● sheet music jobber / supplier**

Music Sales Australia Pty. Ltd., 27 Clarendon St., Artamon, Sydney, NSW 2064. Tel. (02) 439-8855. Gen. Mgr.: Neville Prentice  
**Home office:** England.

**● services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

A R I A (Australian Rec. Ind. Ass'n), 222 Pitt St., Sydney, NSW 2000. Tel. (02) 233-5677. Cable: PHONOCORD. Exec. Dir.: John L. Hayes.  
 Australian Copyright Council Ltd., 24 Alfred St., Milsons Point, NSW 2061. Tel. (02) 92-1151. Chm.: G. O'Donnell.  
 Australian Music Publ'rs Ass'n Ltd., 215-217 Clarence St., Sydney, NSW 2000. Tel. (02) 29-7631. Dir.: A.J. Turner.  
 Musica Viva Australia, 68-70 Clarence St., Sydney, NSW 2072. Tel. (02) 29-8441. Concerts Mgr.: Kim Williams, Admin. & Int'l Tours Mgr.: Suzanne Gleeson.  
 Recording Society of Australia, 4 Harston Ave., Mosman, Sydney, NSW.

**DESIGN & ARTWORK**

A T A Sound, 96 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel. (02) 660-3372. Cable: SHOWBIZ. Telex 22429. (Rec. only)  
 Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel. 631-6189.  
**Home office:** USA, Los Angeles, Calif.  
 Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel. (02) 29-2824.





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**Example:**

Recording artists, performers, attorneys, academics in industry

- 1 Retail merchandisers of pre-recorded & blank tapes, playback & communication hardware & accessories
- 2 Rack jobbers, record & tape distributors, one-stops, juke box operators, exporters, & importers of records & tapes
- 3 Radio & TV station personnel, programmers & music directors, independent programmers, air personalities, Discos including owners, managers, disco DJ's, manufacturers of light and sound
- 4 Record companies, independent producers, pressing plants & manufacturers of software, hardware, pro equipment, recording studios, motion picture industry personnel
- 5 Recording artists, performers, attorneys, agents & managers
- 6 Buyers of talent, concert promoters, impresarios, clubs, hotels, auditoriums, arenas & concert facilities
- 7 Schools, colleges, students, faculty, libraries, music fans & audiophiles
- 8 Investment houses, banks, federal, state and international departments of government, embassy officials, non music industry firms
- 9 Music publishers, songwriters, performing unions, licensing & rights organizations
- 10 Writers & reviewers, photographers, public relations organizations, newspaper & magazine personnel, advertising agencies & independent art house.
- 11 Other \_\_\_\_\_

Name \_\_\_\_\_

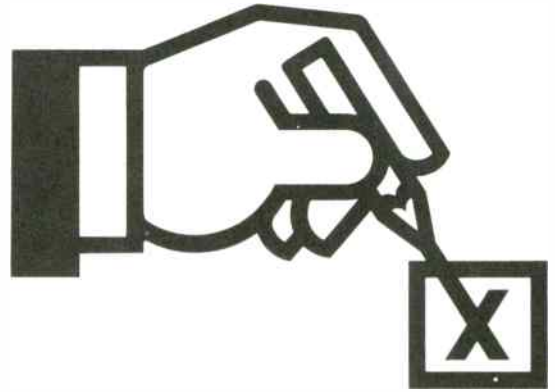
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Recording artists, performers, attorneys, agents, managers

- 1 Retail merchandisers of pre-recorded & blank tapes, playback & communications hardware & accessories
- 2 Hack jobbers, record & tape distributors, one-stops, juke box operators, exporters & importers of records & tapes
- 3 Radio & TV station personnel, programmers, & music directors; independent programmers, air personalities, Discos including owners, managers, disco DJs, manufacturers of light and sound
- 4 Record companies, independent producers, pressing plants & manufacturers of software, hardware, pro-equipment, recording studios, motion picture industry personnel
- 5 Recording artists, performers, attorneys, agents & managers
- 6 Buyers of talent, concert promoters, impresarios, clubs, hotels, auditoriums, arenas & concert facilities
- 7 Schools, colleges, students, faculty, libraries, music fans & audiophiles
- 8 Investment houses, banks, federal, state and international departments of government, embassy officials, non-music industry firms
- 9 Music publishers, songwriters, performing unions, licensing & rights organizations
- 10 Writers & reviewers, photographers, public relations organizations, newspaper & magazine personnel, advertising agencies & independent art houses
- 11 Other \_\_\_\_\_

Name \_\_\_\_\_

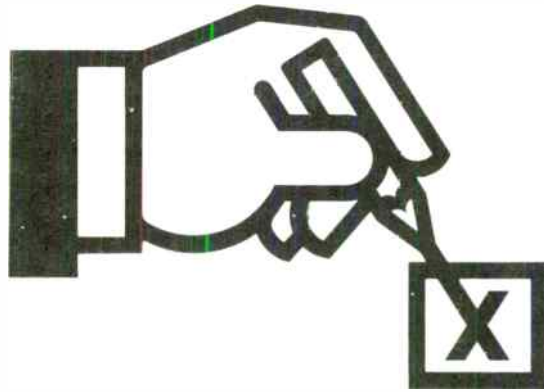
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63-79 Miller Street,  
PYRMONT, 2009  
Tel: (02) 660 4022 Telex: 25686

## LONDON

FESTIVAL RECORDS INTERNATIONAL LTD.  
14 Harley House,  
Upper Harley St.  
LONDON, NW1 4PZ  
Tel: (01) 486 4182  
Telex: 269036

## NEW ZEALAND

FESTIVAL RECORDS (N.Z.) LTD.  
69 Carlton Gore Road,  
AUCKLAND 1, N.Z.  
Tel: 33885  
Telex: 21057

## NEW YORK

FESTIVAL MUSIC PTY. LTD.  
C/- TRANSACTION MUSIC LTD.  
225 East 57th Street,  
NEW YORK  
NEW YORK, 10022 U.S.A.  
Tel: (212) 838 2590 Telex: 421943

E M S Sound Inds. Pty. Ltd., 18-20 Deeds Rd., Camden Park, SA 5038. Tel: (08) 294-6577. Mng. Dir.: John Evans, Graham Morphett.

**Audio:** Cassette.

Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 25686.

K G C Magnetic Tape Pty. Ltd., PO Box 118, 40 Applebee St., St. Peters, Sydney, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Gen. Mgr.: W. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: Carlo Ferrante.

**Audio:** 8-tr., cassette, open reel.

**Video:** ¼" cassette, ½" cassette VHS, Beta, Philips.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch.

**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel.

**Video:** ¼" cassette.

R C A Ltd., 11 Khartoum Rd., North Ryde, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Brian Smith.

**Audio:** cassette.

Recording Industry Mktg. Servs. Pty. Ltd., PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 531-1588. Mng. Dir.: Marcus Herman; Chief Consultant: Don Fraser. (PKG only)

Tape Duplicators Pty. Ltd., 3 Chard Rd., Brookvale, NSW 2100. Tel: (02) 938-1539. Dir.: Don Thomson.

Caras Emporium Pty. Ltd., 215 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-3605. Telex: 31501. (Manufacturers' rep.)

**Audio:** 8-tr., cassette.

**Brand name:** Trackmaster.

**Crescendo**, see KGC.

Crest Int'l, see Recording Industry Mktg. Servs.

G-tape, see Greencorp.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.

**Int'l branches:** Hong Kong, Israel, UK.

**Audio:** 8-tr., cassette, open reel.

**Video:** ½" EIAJ open reel, ¼" cassette.

**Brand names:** G-tape, Greencorp, Opus.

K G C Magnetic Tape Pty. Ltd., PO Box 118, 40 Applebee St., St. Peters, Sydney, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Gen. Mgr.: W. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: Carlo Ferrante.

**Audio:** Blank—8-tr., cassette.

**Video:** Raw—¼" cassette, ½" cassette VHS, Beta, Philips.

**Brand name:** Crescendo.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch.

**Audio:** Blank—cassette, open reel; raw—8-tr., cassette, open reel.

**Brand names:** Audiotope, Klarion.

Opus, see Greencorp.

R C A Ltd., 11 Khartoum Rd., North Ryde, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Brian Smith. (Blank only)

**Audio:** Cassette.

Recording Industry Mktg. Servs. Pty. Ltd., PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 531-1588. Mng. Dir.: Marcus Herman; Chief Consultant: Don Fraser. (Blank only)

**Audio:** Cassette.

**Brand name:** Crest Int'l.

Trackmaster, see Caras.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

B A S F Australia Ltd., PO Box 4705, Melbourne, Vic. 3001. Tel: 329-9555. Telex: 30448. Sales Mgr.: N. Price.

**Audio:** Pancakes.

Caras Emporium Pty. Ltd., 215 Lonsdale St., Melbourne, Vic. 3000. (Manufacturers' rep.)

**Audio:** Winders, exercisers, 8-tr. duplicators, verifiers, 8-tr. & cassette loaders.

**Brand name:** Trackmaster.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch.

**Audio:** Checkers, duplicators, loaders.

**Brand name:** Otari.

Otari, see Klarion.

Trackmaster, see Caras.

## accessories manufacturers

Ampex Australia Pty. Ltd., 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: (02) 439-4077. Cable: VIDEOTAPE. Mgr./Dir.: Greg Nixon; Magnetic Tape Div. Mktg. Mgr.: Richard Blackett.

**Branch:** West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

**Product:** Head cleaners & demagnetizers, leader & splicing tape.

Bib Hi-Fi Accessories Australia Pty. Ltd., PO Box 755, North Sydney, NSW 2060. Tel: (02) 922-3495. Dir.: R.A. Archer. (Distributor/Importer)

**Home office:** England.

**Product:** Tape carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers, splicing & editing equipment, test tape.

Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003. Tel: (03) 329-0316. Mng. Dir.: Mimmo Lo Prete; Sales Mgr.: Steve Colombo.

**Product:** Carrying & storage cases.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.

**Int'l branches:** Hong Kong, Israel, U.K.

**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, leader & splicing tape.

K G C Magnetic Tape Pty. Ltd., PO Box 118, 40 Applebee St., St. Peters, Sydney, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Gen. Mgr.: W. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: Carlo Ferrante.

**Product:** Head cleaners, demagnetizers, leader & splicing tape.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch.

**Product:** Head cleaners, demagnetizers, leader & splicing tape.

## store fixtures & merchandising aids manufacturers

Ampex Australia Pty. Ltd., 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: (02) 439-4077. Cable: VIDEOTAPE. Mgr./Dir.: Greg Nixon; Magnetic Tape Div. Mktg. Mgr.: Richard Blackett.

**Branch:** West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

**Product:** Tape display racks.

Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003. Tel: (03) 329-0316. Mng. Dir.: Mimmo Lo Prete; Sales Mgr.: Steve Colombo.

**Product:** Display racks.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.

**Int'l branches:** Hong Kong, Israel, UK.

**Product:** Divider cards.

# AUSTRIA

**Population:** 7,508,400.

**Rate of exchange:** \$1 (US) = 13.70 schillings.

**Per capita income:** \$7,012.

**No. of homes with record players:** 1,350,000.

**Holidays:** January 1 (New Year's), Easter Monday, May 1 (Labor Day), Ascension Day, Pentecost, Corpus Christi, August 15 (Assumption), October 26 (National Holiday), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25, 26 (Christmas).

## RECORDS

**Records sold domestically including imports (retail value):** LP's 1978—6,960,000 units, \$48,233,000; 1977—5,800,000 units, \$38,670,000. EP's 1978—6,000 units, \$24,000; 1977—12,000 units, \$44,800. Singles 1978—3,250,000 units, \$10,660,000; 1977—2,520,000 units, \$7,560,000.

**Records imported from USA (factory value):** 1978—\$303,723; 1977—\$249,000.

**Records exported to USA (factory value):** 1978—\$60,438; 1977—\$37,400.

**Records imported from countries other than USA (factory value):** 1978—\$17,177,900; 1977—\$14,387,000.

**Records exported to countries other than USA (factory value):** 1978—\$3,101,000; 1977—\$2,617,000.

**Average retail price per record:** LP's—\$6.93; EP's—\$4.09; singles—\$3.28.

**Stereo sales:** 99.5% of total.

**Record club sales:** 18% of total.

**Discounting:** Frequent.

**Type of distribution:** The manufacturer-to-retailer system predominates with a market share of approximately 82%; the manufacturer-to-wholesaler-to-retailer system has 14%; rack jobbing has 4%.

**Type of promotion:** Austrian TV and the broadcasting system owned by the government is the main source, followed by newspapers and fan clubs.

**Jukeboxes:** 10,000.

**TAPE:**

**Market:** The music cassette system continues to dominate in tape, posting a 20% increase over last year. The market for 8-track is virtually nonexistent.

**Pre-recorded tape sold domestically:** 8-tr. 1978—2,000 units, \$22,000; 1977—6,000 units, \$61,200. Cassette 1978—3,560,000 units, \$37,665,000; 1977—2,970,000 units, \$28,710,000.

**Average retail price per tape:** 8-tr.—\$11.17; cassette—\$10.58.

## RADIO STATIONS:

No. of government 3 (2 AM & 3 FM).

## TELEVISION STATIONS:

No. of channels 2 government; 85% color (PAL).

## IMPORT/EXPORT REGULATIONS:

Record imports from EFTA (European Free Trade Ass'n) and EWG (European Common Market) countries are tax free; those from the USA are taxed 18%. Tape imports from EFTA countries and EWG countries are tax free; those from the USA are taxed 10%.

## MARKET ANALYSIS:

1978 was a good year for the cartel dominated Austrian record and tape industry. The cartel member companies showed a strong yearly sales increase amounting to 20%, while the non-member firms and the increasingly important record clubs both posted an 18% average increase. Unit sales of singles are on the rise, posting an impressive 29% jump over 1977. Pop and country categories accounted for 82% of sales, while classical rounded out the remaining 18%. As in recent years, direct imports continue to gain importance.

Although pre-recorded cassette sales increased almost 20% over 1978, sales of blank cassettes are becoming more prominent, outselling their pre-recorded cousins by almost 3 to 1. Even with the jump in both formats, it is felt that the market is still not saturated.

As is the case for most of the rest of the world, the incidence of piracy is on the rise even though the industry is attempting to combat the problem in the courts via test cases.

Manfred Schreiber

## record & tape manufacturers / distributors / importers

A V O Schallplatten GmbH, Kohlgrasse 23, A-1050 Vienna. Tel: (0222) 55 13 57. Telex: 77307. Gen. Mgr.: Picco Pacher.

**Labels:** (Owned) AVO; (distributed—not licensed)

**Billboard 1979-1980 International Buyer's Guide**

## supplies

### CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.

**Int'l branches:** Hong Kong, Israel, UK.

### EMPTY CARTRIDGES, CASSETTES & REELS

Ampex Australia Pty. Ltd., 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: (02) 439-4077. Cable: VIDEOTAPE. Mgr./Dir.: Greg Nixon; Magnetic Tape Div. Mktg. Mgr.: Richard Blackett.

**Branch:** West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

**Audio:** 8-tr., cassette, open reel.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price.

**Int'l branches:** Hong Kong, Israel, UK.

K G C Magnetic Tape Pty. Ltd., PO Box 118, 40 Applebee St., St. Peters, Sydney, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Gen. Mgr.: W. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: Carlo Ferrante.

**Audio:** cassettes, 5" & 7" reels.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Sales Mgr.: R. Welch.

**Audio:** Open reel.

## LABELS

E M I Recs. Australia, 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMIRECORD. Telex: 24182. Music Opns. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Brian Harris.

R C A Ltd., 11 Khartoum Rd., North Ryde, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Brian Smith.

W & G Rec. Processing Co. Pty. Ltd., 17 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Dir.: R.J. Gillespie; Gen. Mgr.: A.E. White.

## RECORD PROCESSING MACHINERY

Nylex Corp. Ltd., Pine Rd., Yennora, NSW 2165. Tel: (02) 632-0155. Dir.: Peter J. Derham; Gen. Mgr.: Douglas Weir; Sales Mgr.: M. Scott.

**Chief product:** Vinyl compound (dry blend, granules or biscuit).

## PROFESSIONAL TAPE SUPPLIES

Ampex Australia Pty. Ltd., 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: (02) 439-4077. Cable: VIDEOTAPE. Mgr./Dir.: Greg Nixon; Magnetic Tape Div. Mktg. Mgr.: Richard Blackett.

**Branch:** West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

**Product:** Audio & video mastering tape.

## TAPE, RAW & BLANK LOADED

Agfa Carat, see Agfa-Gevaert.

Agfa-Gevaert Ltd., PO Box 48, Whitehorse Rd. 372-380, Nunawading, Vic. 3131. Tel: 878-8000. Cable: AGFAGEVAERT. Telex: 30702 Melbourne.

**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

**Video:** Cassette, open reel.

**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Agfa Stereochrom, see Agfa-Gevaert.

Agfa Videochrom, see Agfa-Gevaert.

Ampex Australia Pty. Ltd., 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: (02) 439-4077. Cable: VIDEOTAPE. Mgr./Dir.: Greg Nixon; Magnetic Tape Div. Mktg. Mgr.: Richard Blackett.

**Branch:** West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

**Audio:** 8-tr., cassette, open reel.

**Audiotope**, see Klarion.

B A S F Australia Ltd., PO Box 4705, Melbourne, Vic. 3001. Tel: 329-9555. Telex: 30448. Sales Mgr.: N. Price.

**Audio & Video:** Cassette, open reel.



Baca (Germany), Concord (Germany), Earl, Image (Switzerland), Opp (Germany), Topsound (Germany), Trio (Switzerland).

Accord Schallplatten Produktion GmbH & Co. KG, Herzog Friedrich Str. 8, A-6020 Innsbruck. Tel: (05222) 27 3 64. Gen. Mgr.: Wolfgang Lochbihler.

Air, see Musicland.

Aktuell, see Musicland.

Amadeo Oesterreichische Schallplatten GmbH (IFPI), Mariahilferstr. 127, A-1060 Vienna. Tel: (0222) 56 35 60, 56 35 68. Cable: AMADEODISC. Telex: 75261. Mng. Dir.: Dominique Dauphin-Meunier, Sales Mgr.: Julius Payer.

**Labels: (Owned) Amadeo, Atom: (distributed domestic—not licensed) Mojam, WM Produktion: (distributed foreign—not licensed) Brain (Germany), CTI (USA), Can't Stop (USA), Chiswick (UK), Christophorus (Germany), Cream (USA), DJM (UK), Elite Special (Switzerland), Intercord (Germany), Kudu (USA), Lat / Far Out (USA), Logo (UK), MCA (USA), MPS (Germany), Metronome (Germany), Nems (UK), Ricordi (Italy), Scepter (USA), Storyville (Sweden), Tempo (Germany), Toledo (Germany), Transatlantic (UK), Tudor (Switzerland), WAM (Germany).**

Int'l reps.: Belgium (Polydor), Finland (Finnlevy), France (Phonogram), Germany (Metronome), Italy (Ricordi), Luxembourg (Polydor), Japan (Phonogram), Netherlands (Polydor), Norway (Norsk Phonogram), Portugal (Phonogram), South Africa (EMI), Spain (Hispafox), Sweden (Sonet), Switzerland (Metronome), UK (Sonet), USA (Aron).

Angel, see EMI.

Archiv, see Polydor.

Ariola Schallplatten GmbH (IFPI), Hofmoklgasse 1-5, A-1150 Vienna. Tel: (0222) 83 56 05. Mng. Dir.: Stephan von Friedberg, Mktg. Mgr.: Erich Kräpfenbacher. Home office: Germany, Ariola-Eurodisc.

**Labels: (Owned) Ariola, Baccarola, Eurodisc, Pan: (licensed) Albion (UK), Bronze (UK), CMH (USA), Caroline (UK), Clan Celentano (Italy), Dawn (UK), Ember (UK), Front Line (UK), Golden Hour (UK), Hansa (Germany), Island (UK), Jupiter (Germany), Lifesong (USA), Manit-core (UK), Marble Arch (UK), Maritim (Germany), Mediodia (USSR), Montana (Germany), Musiz (Italy), Oasis (Germany), PBR (USA), President (UK), Pye (UK), Real (UK), Roulette (USA), Shelter (USA), Sire (USA), Supraphon (Czechoslovakia), Sky (Germany), Tomato (USA), Virgin (UK). (distributed—not licensed) Arcade (Germany).**

Int'l reps.: See Ariola-Eurodisc listing in Germany.

Artone, see CBS.

Atom, see Amadeo.

Baccarola, see Ariola.

Bacillus, see Bellaphon.

Bellaphon Recs., Grundsteingasse 5-7, A-1160 Vienna. Tel: (0222) 43 61 22. Telex: 75922. Gen. Mgr.: Gunther Zitta; A&R Mgr.: Josef Offenboeck. Home office: Germany.

**Labels: (Owned) Bellaphon, Bacillus, Pfliffikus: (licensed) Acenta (Germany), America (France), Arhoolie (USA), Barclay (France), Casablanca (USA), Chant du Monde (France), Charly (UK), Chelsea (USA), Concord Jazz (USA), Contour (France), Deesse (France), Disneyland (USA), ECM (Germany), ENJA (Germany), Fantasy (USA), FMP (Germany), Festival (France), Happy Bird (Germany), Immediate (UK), JAPO (Germany), Kaleidoscope (France), Lyrrichord (USA), Milestone (USA), Musidisc (France), Penny Farthing (UK), Prestige (USA), Riverside (USA), Riviera (France), Roulette (USA), Saga (UK), Sastruphon (Germany), Schwann (Germany), Stanyan (USA), SteepleChase (Denmark), Sun (USA), Trojan (UK), Vogue (France).**

Blue Danube, see Musidisc.

A. Burkl oHG Schallplatten Gross & Einzelhandel, Reisnerstr. 32, A-1030 Vienna. Tel: (0222) 72 14 59. (Distributor).

CBS Schallplatten GmbH (IFPI), Hofmoklgasse 1-5, A-1150 Vienna. Tel: (0222) 83 56 08. Cable: COLRECORD. Telex: (8470) 12123. Gen. Mgr.: Jaroslav Sevcik; Sales Mgr.: Friedrich Graf; Mktg. Mgr.: Stefan Hajek.

**Labels: (Owned) Artone, CBS, Embassy, Epic, Harmony, Maestro, Masterworks, Odyssey, Portrait, Robbi: (licensed) A&M (USA), Blue Sky (USA), CGD (Italy), Caribou (USA), GTO (UK), Horizon (USA), Invictus (USA), Jet (UK), Kirshner (USA), Monument (USA), Philadelphia Int'l (USA), TK (USA).**

Capitol, see EMI.

Columbia, see EMI.

Comunica, Schottengasse 1, A-1010 Vienna. Tel: (0222) 63 55 52, 63 24 45. Chief Exec.: Wolf-Dieter Hugelmann. (Distributed by Ariola, Discotrade & Phonogram). Int'l rep.: Germany (Intercord).

Court Opera Classics, see Otto G. Preiser.

D C M, see Johann Kaplan.

D G, see Polydor.

Dacapo, see EMI.

Discotrade Gesellschaft mbH, Neulerchenfelderstr. 12, A-1160 Vienna. Tel: (0222) 43 89 45. Telex: 75967. Gen. Mgrs.: Erich Kahr, Peter Winkler. (Distributor/Importer)

**Labels: (Distributed—not licensed) Amati, Bella Musica, Clear Sound, Delta, Europa, Jet, Multisound, SST, Sonic, Song, Supertone (all Germany).**

DisqueD'Autriche, see Musidisc.

Donauton, see Musidisc.

E M I America, see EMI Columbia.

E M I Columbia Austria GmbH (IFPI), Webgasse 43, A-1060 Vienna. Tel: (0222) 57 36 76. Cable: EMICO. Telex: 1-13386. Mng. Dir.: Frank W. Beh, Sales Mgr.: Roland Beck; Finance & Admin. Dir.: W. Hawlik; PR & Artist Promo. Mgr.: Joe Artner; Int'l Label Mgr.: Christine Hruska. Local branch: Kaerntnerstr. 30. Tel: (0222) 52 36 75.

Branch: A-5020 Salzburg, Universitätsplatz 15. Tel: (06222) 43 215.

**Labels: (Owned) Angel, Capitol, Columbia, Dacapo, EMI, EMI America, Electrola, Harvest, His Master's Voice, Odeon, Pathe, Regal, Seraphim, Sidewalk, Stimme Seines Herrn, Talisman, (licensed) AVI (USA), Aladin (Germany), Apple (UK), Arista (USA), Artists**

House (USA), Blue Note (USA), Butterfly (UK), Chandlers (Germany), Claves (Switzerland), Colorit (Germany), Crystal (Germany), Folkways (USA), Gordy (USA), Harmonia Mundi (Germany), Hoer Zu (Germany), Kaleidoskop (Germany), Kling Klang (Germany), MAM (UK), MFP (UK), MRC (Germany), Magnet (UK), Motown (USA), Negram (Netherlands), OZ (Australia), One Up (UK), Passport (USA), Prisma (Germany), Prodigal (USA), RAK (UK), Rare Earth (USA), Red Bus (UK), Rolling Stones (UK), Ruesel Raekords (Germany), Savoy (USA), Songbird (Germany), Soul (USA), Sunburst (UK), Tamla (USA), Unicorn (UK), United Artists (UK, USA), Vanguard (USA), Zoom (UK).

Earl Recs., Goldschmiedgasse 3, A-1010 Vienna. Tel: (0222) 52 13 41. Chief Exec.: Renate A. Herzog.

Electrola, see EMI.

Embassy, see CBS.

Epic, see CBS.

Eurodisc, see Ariola.

Euroton Austria GmbH, Nobilgasse 40 42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.

**Labels: (Owned) Optima, Souvenir: (distributed) Olympia, Rex Royal: (represented) ASA (Germany), Ampex (Italy), BYG (France), Boulevard (UK), Camden (UK), Clear Sound (Germany), Documentary Series (Germany), Enterprise (UK), Eurosound (Germany), Europa (Germany), Everest (USA), Falcon (Germany), Flag (UK), Gala (Germany), Golden Sound (Germany), Hallmark (UK), Hit (Germany), Intercord (Germany), International Artists (UK), Interdisc (Sweden), Melodic (Germany), Monkey (France), Musidisc (France), PIT (Germany), Pickwick (France, USA), Plaene Platten (Germany), Rondo (Germany), Silver Sound (Germany), Topas (Germany), Windmill (UK).**

Fontana, see Phonogram.

Galaxy, see Toka.

Gig Sound Recs., Favoritenstr. 72, A-1040 Vienna. Tel: (0222) 65 91 46. Telex: 133906. Mng. Dir.: Markus Spiegel; Import Mgr.: Wolfgang Strobl. (Importer)

Harmony, see CBS.

Harvest, see EMI.

Heliodor, see Polydor.

Help Int'l, see Help Recs.

Help Recs., Johann Schaschweg 9, A-9020 Klagenfurt. Tel: (04222) 31 558. Chief Exec.: Eddy Korsche.

**Labels: (Owned) Help, Help Int'l, Life.**

His Master's Voice, see EMI.

Intraton, see Musidisc.

H. Joehler, PO Box 22, A-6425 Haiming, Tirol.

K-tel Int'l GmbH, Mariannengasse 32, A-1090 Vienna. Telex: 076923. Pres.: Philip Kives; Gen. Mgr.: Wolfgang Simon.

Kabarett aus Wien, see Otto G. Preiser.

Johann Kaplan Schallplattenvertrieb, Schonbrunnerstr. 46, A-1050 Vienna. Tel: (0222) 55 78 304. Gen. Mgr.: Johann Kaplan.

**Labels: DCM, Offers, Vienna.**

Karussell, see Polydor.

Lebendige Vergangenheit, see Otto G. Preiser.

Lesborne, see Musicland.

Life, see Help.

M G M, see Polydor.

Maestro, see CBS.

Masterworks, see CBS.

Mercury, see Phonogram.

Metro, see Polydor.

Migo Schallplatten, Fuchsthallergasse 11, A 1090 Vienna. Tel: (0222) 31 54 96. Gen. Mgr.: Rudolf Matiasovics. (Distributor/Importer)

**Labels: All labels from UK & USA.**

Mojam, see Amadeo & Montego.

Montego Mgmt. (IFPI), Kohlenhofgasse 4/8, A-1150 Vienna. Tel: (0222) 83 05 52. Gen. Mgr.: Lance Lumsden; Promo. Ass't: Alice Gautier.

**Label: (Owned) Mojam.**

Musica Schallplatten Vertrieb GmbH (IFPI), Neustiftgasse 3, A-1071 Vienna. Tel: (0222) 93 65 48. Cable: MUSICA. Gen. Mgr.: Franz J. Wallner; Sales Mgr.: Franz Brenner. (Distributor)

**Labels: (Distributed—not licensed) Aquarius, Argo, Anon, Audion, Aves, BBZ, BTM, Beggar's Banquet, Berskerly, Big Mouth, Box, Buddha, CNR, Cantgallo, Contempo, Creole, Cube, DRG, Decca, Delphine, Deram, Diamant, EMG, Electric, Erato, Flying Dutchman, Fuer Dich, GEM, Gold Mind, Good Earth, Grunt, Heimat-Melodie, Ibach, Janus, Kama Sutra, Kayvette, Kick, Line, Lollipop, London, London-Crossover, Malaco, Midland, Millennium, Nova, Nova-Goodeer, Numero Uno, Opus, Phantom, Pinball, Pool, Produttori Associati, RCA, Rialto, Roadshow, Saga, Salsoul, Soul Train, Spaghetti, Spark, Stiff, Storyville, Stranc, Tattoo, Telefunken, Threshold, Tomato, Trojan, Vinyl, Windsong, Wooden Nickel, Zerolandia.**

Musidisc GmbH, Franzosenweg 14, A-1100 Vienna. Tel: (0222) 68 53 27. Telex: 135309. Pres.: Gian Carlo Astore; Gen. Mgr.: Herbert Lebeda; Sales Mgr.: Peter Brunner.

Home office: Switzerland.

**Labels: (Owned) Air, Aktuell, Musicland, Vega: (distributed—not licensed) K-tel, Lesborne, Sexy.**

Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.

**Labels: (Owned) Blue Danube, Disque D'Autriche, Donauton, Intraton, Musidisc, Popcord, Viewtone.**

Odeon, see EMI.

Odyssey, see CBS.

Offers, see Johann Kaplan.

Olympia, see Euroton.

Optima, see Euroton.

Paltram Prod'n, Gebr. Lang-G 11/1B, A-1150 Vienna. Tel: (0222) 83 89 154. Gen. Mgr.: Evelyn Sperker. (Distributed by Phonogram)

**Labels: Paltram, Roots, Soundbird, Truth.**

Pan, see Ariola.

Pathe, see EMI.

Pfliffikus, see Bellaphon.

Philips, see Phonogram.

Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.

Phonogram, Mariahilfer Guertel 32, A-1061 Vienna 6. Tel: (0222) 57 62 41, 57 62 77. Telex: 012512. Pres.: Gerald J. Jacobs; A&R Mgr.: Horst Bichler.

**Labels: (Owned) Fontana, Mercury, Philips, Vertigo: (distributed) Paltram, Roots: (licensed) Charisma (UK), Chrysalis (UK), 20th Century (USA).**

Polydor GmbH (IFPI), Mariahilfer Guertel 32, A-1061 Vienna 6. Tel: (0222) 57 05 94. Cable: POLYDOR DISC.

**Labels: (Owned) Archiv, DG, Heliodor, Karussell, MGM, Metro, Polydor, Verve: (represented) Barn (UK), Capricorn (USA), Carissima (France), Carrere (France), Curtom (USA), Disco Train (Germany), EG (UK), GTO (UK), Harlekin (Netherlands), Hispafox (Spain), Karma (Germany), Pablo (USA), Polar (Sweden), RSO (UK), Spring (USA).**

Polygram Musikunternehmen GmbH, Mariahilfer Guertel 32, A-1061 Vienna 6. Tel: (0222) 57 63 66. Telex: 12512. Pres.: Wolfgang Arming; Procurist: Franz Raucher.

Polyhymnia, Goldschmiedgasse 3, A-1010 Vienna. Tel: (0222) 52 13 41. Chief Exec.: Renate A. Herzog.

Popcord, see Musidisc.

Portrait, see CBS.

Otto G. Preiser & Co., Fischerstiege 9, A-1010 Vienna. Tel: (0222) 63 62 28, 63 18 53. Pres.: Otto G. Preiser.

**Labels: (Owned) Court Opera Classics, Kabarett aus Wien, Lebendige Vergangenheit, Preiser: (licensed) Turnabout (USA), Vox (USA)**

Int'l reps.: France (Dave), Germany (EMI-Electrola), Japan (Nippon Columbia), Switzerland (Jecklin). UK (EMI Int'l). USA (German News).

Regal, see EMI.

Rex Royal, see Euroton.

Robbi, see Paltram & Phonogram.

Roots, see Paltram & Phonogram.

S A M Produktion, Erdbergstr. 27/V, A-1030 Vienna. Tel: (0222) 73 35 64. Chief Exec.: Manuela Stinauer; Prod'r: Peter Lossack.

Seraphim, see EMI.

Sexy, see Musicland.

Sidewalk, see EMI.

Sonotrade, Gumpendorferstr. 13, A-1060 Vienna. Mng. Dir.: Alfred Kretschmer. (Rec. Wholesaler)

Soundbird, see Paltram.

Souvenir, see Euroton.

Stimme Seines Herrn, see EMI.

Talisman, see EMI.

Teldec/Musica Austria, Neustiftgasse 3, A-1071 Vienna. Tel: 93 65 68. Telex: 13274. Mng. Dir.: Franz J. Wallner. (Distributor)

Toka Vertriebsgesellschaft mbH, Rienoeslgasse 9, A-1040 Vienna. Tel: (0222) 57 91 64. Pres.: Hugo von Blumenthal; Gen. Mgr.: Helmut Zak.

Home office: Switzerland.

**Labels: (Owned) Galaxy, Toka.**

Truth, see Paltram.

V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischerstiege 4, A-1010 Vienna. Tel: (0222) 63 91 65.

Vega, see Musicland.

Vertigo, see Phonogram.

Verve, see Polydor.

Vienna, see Johann Kaplan.

Viewtone, see Musidisc.

W E A Music, Florianigasse 50, A-1080 Vienna. Tel: (0222) 43 46 30. Gen. Mgr.: Gunther Zitta; Promo. Mgr.: Jeff Maxian.

W M Produktion, see Wiener & Amadeo.

Wiener Musikproduktion (IFPI), Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Cable: WMPRODUKTION. Gen. Mgrs.: Thomas Albrecht, Richard Toeman, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka. (Distributed by Amadeo).

**Label: (Owned) WM Produktion.**

## ● music publishers

Aberbach Musikverlag, see Arna.

Allround Music, Goldschmiedgasse 3, A-1010 Vienna. Tel: (0222) 52 13 41. Chief Exec.: Renate A. Herzog.

Arena Musikverlag, Gluckgasse 1, A-1010 Vienna. Tel: (0222) 52 63 46.

Arends Music KG, Goldschmiedgasse 3, A-1010 Vienna. Tel: (0222) 52 13 41. Gen. Mgr.: Renate A. Herzog.

Int'l firms represented: Paul C. Arends, Burlington, Hazyland, Shirley, Trumpf (all Germany).

Austro-Gerig, see Edith Hochmuth.

Bellver Music, Grundsteingasse 5, A-1160 Vienna. Tel: (0222) 43 61 22. Gen. Mgr.: Gunther Zitta.

Int'l branch: Germany.

Bosworth & Co. Ltd. GmbH, Dr. Karl Lueger Platz 2, A-1010 Vienna. Tel: (0222) 52 81 40.

Int'l branches: England, Germany.

Franz Christ Wiener Arion Verlags-GmbH, Schoenbrunnerstr. 124, A-1050 Vienna. Tel: (0222) 55 83 92. Gen. Mgrs.: Gottfried Indra, Margaretha Hrubec. (Affiliated with Feuerschwert [Ed.])

Columbia Music (Austria) Verlags GmbH, Webgasse 43, A-1060 Vienna. Tel: (0222) 57 36 76. Telex: 1-13386. Gen. Mgr.: Herbert Kefeder.

Int'l firms represented: ERP Musikverlag, Global Music Group, Montana (Ed.) (all Germany).

Int'l reps.: Germany (ERP, Global, Montana), UK (EMI).

Condor Musikverlag GmbH, PO Box 591, A-6021 Innsbruck. Siemensstr. 4, A-6041 Neu-Rum/Innsbruck. Tel: (05222) 63 45 10. Cable: MUSIKDEMATE. Telex: (05) 4222.

Int'l firms represented: Arnie Musikverlag (Germany).

Dacapo Musik & Buehnenverlag Eva Hein, see Josef Weinberger.

Danubius Musikverlag GmbH, Wurmsergasse 28/1B, A-1150 Vienna. Tel: (0222) 95 13 52. Gen. Mgrs.: Rudolf Slezak, Gottfried Indra.

Int'l firms represented: ABC/Dunhill (USA), Barn (UK), Ben Ghazi (USA), Big Secret (UK), Bruno (UK), Carbro (UK), Catrine (UK), Char-Liz (USA), Cirrus (Canada), Fenario (USA), Fiddler's (UK), GH (UK), Gamba (UK), Robin Gibb (UK), Grever (Mexico), Heathside (UK), JGK (UK), Joyride (USA), Katzenjammer (Canada), Lambda (Germany), Lollipop (Germany), Luddington House



(UK), Macauley (UK), No Exit (USA), Ornum (Germany), Penjane (Australia), Pippin the Friendly Ranger (UK), RGS (Germany), Rear Exit (USA), Ryerson (USA), Schmolzi & Slezak (Germany), Silver Cloud (UK), Slane (UK), Rudolf Slezak (Germany), Strange (UK), Stratus (Canada), Sunspot (Canada), Tembo (UK), Three Bros. (USA), Trillium (Canada), Verice (USA).

Ludwig Doblinger (Bernhard Herzmannsky) KG, Dorotheergasse 10, A-1010 Vienna. Tel: (0222) 52 35 04. Cable: MUSICDOB. Com'l Mgr.: Christian Wolff.

Int'l firms represented: Associated (USA), Bote & Bock (Germany), Henle (Germany).

Int'l reprs.: France (BMB Mario Bois), Germany (MGS-Zimmerhansl), Italy (Messageria), South Africa (Criterion), UK (Alfred A. Kalmus), USA (Associated).

Eberle-Verlag, see Edith Hochmuth.

Eddyton Ed. Johann Schashiwag 9, A-9020 Klagenfurt. Tel: (0422) 31 558.

Feuerschwert (Ed.), Hofmohlgasse 1-5, A-1150 Vienna. Tel: (0222) 83 56 05. Mng. Dir.: Stephen von Friedberg; Gen. Mgr.: Gottfried Indra. (Affiliated with Franz Christ).

Gloriette Verlag, see Thomas Sessler.

Helbling KG E. Harm & Co. (Ed.), PO Box 416, A-6021 Innsbruck; Kaplanstr. 9, A-6064 Neu-Rum/Innsbruck. Tel: (05222) 62-333. Cable: HELBLINGMUSIK. Chief Exec.: Helmut Winkler.

Int'l firms represented: Michael Jary (Germany), Hans Sikorski (Germany).

Edith Hochmuth Verlags GmbH, Seilergasse 12, A-1010 Vienna. Tel: (0222) 52 27 51, 52 21 42, 52 27 14. Telex: 75049.

Int'l firms represented: Peer-Southern Org. (USA), Siegel Musikverlage (Germany).

Josef Hochmuth Musikverlag, see Edith Hochmuth.

Gottfried Indra Musik & Bühnenverlags GmbH, Wurmsergasse 2B, A-1150 Vienna. Tel: (0222) 95 13 52. Cable: INDRAMUSIK. Chief Exec.: Gottfried Indra. Local branch: Schulstr. 109, A-2103 Langenzersdorf. Tel: (02244) 25 37.

Int'l firms represented: Big Three Music, Metric Music, UA Music Int'l.

Jenisch (Musikverlag), Alberichgasse B, A-1150 Vienna. Tel: (0222) 92 32 62, 92 56 50. Contact: Erwin H. Jenisch Jungbrunnen (Verlag), PO Box 583, Rauensteingasse 5, A-1011 Vienna. Tel: (0222) 52 12 99.

Johann Kliment, Kolingasse 15, A-1090 Vienna. Tel: (0222) 34 51 47.

Ludwig Krenn GmbH, Reindorfasse 42, A-1150 Vienna. Tel: (0222) 839-9474.

M M S-Music, Erdbergstr. 27, A-1030 Vienna. Tel: (0222) 72 35 64. Gen. Mgr.: Manuela Stinauer.

Georg Marton Verlag, see Thomas Sessler.

Meisel Produktion Musikverlag Winkler & Harm oHG, Box 591, A-6021 Innsbruck; Siemensstr. 4, A-6041 Neu-Rum/Innsbruck. Tel: (05222) 63 45 10. Cable: MUSIKEMATTE. Telex: (05) 4222. Chief Exec.: Helmut Winkler.

Int'l firm represented: Meisel (Germany).

Metron, see Edith Hochmuth.

Montego Mgmt., Kohlenhofgasse 4/B, A-1150 Vienna. Tel: (0222) 83 05 52. Gen. Mgr.: Lance Lumsden.

Novaton, see Helbling.

Oesterreichischer Bundesverlag, Schwarzenbergstr. 5, Vienna 1.

Papageno Buch & Musikalienverlag & Bühnenvertriebs GmbH, see Josef Weinberger.

Adolf Robitschek, Graben 14, A-1011 Vienna. Tel: (0222) 52 32 89.

Int'l branch: Germany.

Rubato, Hollandstr. 1B, A-1020 Vienna. Tel: (0222) 33 92 42.

Hermann Schneider Musik, Gluck 1, A-1010 Vienna. Tel: (0222) 52 63 46.

Screenmusic Musikverlags GmbH, Penzingerstr. 66, A-1140 Vienna. Tel: (0222) 82 26 B4, 82 73 58. Gen. Mgrs.: Gerhard Heinz, Karl Spiehs, Gottfried Indra.

Thomas Sessler Verlag GmbH, Johannessgasse 12, A-1010 Vienna. Tel: (0222) 52 32 84.

Int'l branch: Germany.

Solisten-Verlag, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Telex: 113705. Gen. Mgr.: Thomas Albrecht; Ass't Mgrs.: Hans Granzer, Peter Jirka.

Int'l firm represented: Jemara Musikverlag (Germany).

Step Two Musikverlag GmbH, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Cable: STEPTWO. Telex: 113705. Gen. Mgrs.: Ralph Siegel, Thomas Albrecht.

Symphonia, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 44 4B.

Universal Ed., Karlsplatz 6, A-1010 Vienna.

V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischerstiege 4, A-1010 Vienna. Tel: (0222) 63 91 65.

Int'l reprs.: Germany (Johann Andree), USA (Dr. Fred Schadler).

Josef Weinberger Vienna, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Telex: 113705. Cable: WEINJOS. Gen. Mgrs.: Thomas Albrecht, Richard Toeman, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka.

Int'l firms represented: Josef Weinberger—ATV (USA), AVI (USA), Ackee (UK, USA), After Dark (USA), Fred Ahlert (USA), Alien (USA), Alienecho (USA), Alshire (USA), Aran Prod'ns (Switzerland), Associated (Australia), BL&H (USA), Baby Chick/La De Da (USA), Backfin (USA), Baldham (Germany), Bay City (UK), Beaver (USA), Beechmont (USA), Big Secret (UK), Blue Mountain (UK), Boca (USA), Bosso Fatata (UK), Bourne group (USA), Bowling Green (USA), Butterfly (Germany), Cannon group (USA), Carlyle (USA), Carmen (UK), Christabel (UK), Claudielle (USA), Co Jac (USA), Colour Me Gone (UK), Compass (Germany, Netherlands, UK, USA), Conducive (USA), Cosima (Germany), Creedmore (UK), Crusty (UK), Cuckoo (UK), Curtis (UK), Cycilus (Germany), Diamondback (USA), Dog Soldier (USA), Dump (USA), Dunbar (Canada), Eurocord (Germany), Famous group (USA), Far Out (USA), Festival Attraction (USA), Firesky (USA), Fish-Scent (USA), Frabjous (USA), Freedom (UK), Give Me A Break (USA), Global (Japan), God Tunes (USA), Great Honesty (USA),

Gull (UK), Icebag (USA), Interart (UK), Island group (UK), Jana (USA), KBL Assocs (USA), Kaiser (USA), Keca (USA), Kiddada (USA), Klatons (Canada), La Cienga (USA), Lady Casey (USA), Larball (USA), Ledacian (USA), Le Rideau Rouge (France), Leviathan (UK), Libra (UK), Light (USA), Little Dragon (USA), Lucky Three (USA), Lunatones (USA), MPL Communications (UK, USA), Mandina (USA), Manciore (UK), Marksman (UK), Mar/Vista (USA), Metal Machine (USA), Mews (UK), Micache (USA), J. Michel (Germany), Milwaukee (USA), Mole (USA), Montauk (USA), Montunes (USA), Morgen (Germany), Musical Crusaders (USA), Myriad (USA), Nightwind (USA), Nineteen Eighty Five (USA), Nobile (Germany), Oakfield Ave. (USA), One Time (USA), Panache (UK), Peach Cobbler (USA), Pearlized (USA), Petra (USA), Playboy (USA), Plurkran Krunde (USA), Pods (USA), Princess (USA), RCA group (Argentina, Brazil, France, Italy, Mexico, Spain, USA), Rashida (USA), Rip (USA), Rocksmith (USA), Leonard Sachs (USA), Salsoul (USA), Cyril Shane (USA), Songs of Manhattan Island (USA), Sugar (France, Germany, Italy), Sunbury (Canada, UK), Supertop (Germany), Sure Enough Tunes (Canada), 34 Music (UK), Tone/Carlin (UK), Tree (USA), Tumbleweed (Australia), Utopia (UK), Warfare (UK), H. B. Webman (USA), We Three (USA), Wicked Fly (UK), Widomaker (UK), Wildflowers (USA), R.P. Winkelman Tunes (USA); Wiener Musikproduktion group—Cheap Thrills (UK), Cheerio (USA), Chinnichap (UK), Martin Cohen (USA), Covered Wagon (UK), Diamond (UK), Hubtones (USA), Alexis Korner (USA), Levine & Brown (USA), Lee (USA), Martin-Coulter (UK), Munchkin (USA), Pic (USA), Ring Musik (Germany), Rytovk (USA), Third Story (USA), Warlock (USA), Frank Zappa (USA); Wien Melodie group—Aunt Polly's (USA), Background (UK), Bathurst (USA), Blue Seas (USA), Canadian Brass (Canada), Copper (USA), Cornbread (USA), Crown Vetch (Canada), Evening (USA), First Floor (USA), Gale (UK), Gold Dust (USA), Good (USA), Alex Groshak (Canada), Jac (USA), Jack (USA), Jando (USA), Melodie der Welt (Germany), Morning (Canada, USA), Mountain Wood (USA), Programme (UK), Pulleybone (USA), Ring (Germany), Silver Dollar (USA), Skinner's Pond (Canada), Speckled Bird (Canada), Stonehill (USA), Strzelecki (USA), Time Being (Canada), Tyson South (USA), V Music (Canada).

Int'l reprs.: Papageno—Germany (Heros), UK (Josef Weinberger); Josef Weinberger—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger); Wiener Musikproduktion—Germany (Melodie der Welt); Wien Melodie—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger).

Wiener Boheme Verlag, Erdbergstr. 27, A-1030 Vienna. Tel: 72 35 64. Mgr.: Manuela Stinauer.

Wiener Musikproduktion, see Josef Weinberger.

Wiener Verlagsanstalt, see Thomas Sessler.

Wien Melodie GmbH, see Josef Weinberger.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Austrian Music Publ'rs Union (Musikverleger Union Oesterreich), Baumannstr. 10, A-1030 Vienna. Tel: (0222) 73 15 55.

Austrian Society for Contemporary Music, Parking 4, A-1010 Vienna 1.

Austrian Society for Music (Oesterreichische Gesellschaft fuer Musik), Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99.

European Jazz Federation, PO Box 671, A-1011 Vienna; Andreegasse 10/17, A-1070 Vienna. Tel: (0222) 93 54 29.

I G J—Internationale Gesellschaft fuer Jazzforschung (Int'l Society For Jazz Research), Leonhardstr. 15, A-B010 Graz. Tel: (03122) 32 0 53.

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.

International Bruckner Society, Backerstr. 1B, A-1010 Vienna 1.

Internationale Gesellschaft fuer Alte Musik (International Society for Old Music), Minoritenplatz 2, A-1010 Vienna. Tel: (0222) 63 55 31. Cable: ANTIEMUSIC. Chief Execs.: Bernhard Klebel, Hans Radbauer. Gen. Mgr.: Gerald Seidl.

International Gustav Mahler Society, Wiedner Guertel 6/2, A-1040 Vienna 4. Tel: (0222) 65 08 355, 82 73 75.

International Hugo Wolf Society, Backerstr. 1B, A-1010 Vienna 1.

International Jazz Federation, Andreegasse 10/17, A-1070 Vienna.

International Society for Contemporary Music, Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99.

Mediacult (International Institute for Audio-Visual Communication & Cultural Development), Metternichgasse 12, A-1030 Vienna. Tel: (0222) 72 53 44, 75 12 B6. Cable: MEDIA CULT.

Mozart Society of Vienna, Boesendorferstr. 12, A-1010 Vienna.

Mozart Union, Metternichgasse B, A-1030 Vienna 3.

Musikalische Jugend Oesterreichs (Jeunesses Musicales), Boesendorferstr. 12, A-1010 Vienna. Tel: (0222) 65 63 56.

Musikergewerkschaft (Gewerkschaft Kunst, Medien, Freie Berufe), Maria Theresienstr. 11, A-1090 Vienna.

O R F (Austrian Radio & Television Broadcasting), Wurzburggasse 30, A-1137 Vienna. Tel: (0222) B2010. Telex: (01) 3601.

Society of the Friends of Music in Vienna (Gesellschaft der Musikfreunde in Wien), Boesendorferstr. 12, A-1010 Vienna. Tel: (0222) 65 B6 B1.

LICENSING ORGANIZATIONS, MUSIC.

A K M Gm. mbH (Staatlich genehmigte Gesellschaft der Autoren, Komponisten & Musikverleger), Baumannstr. B-10, A-1030 Vienna. Tel: (0222) 73 15 55. Cable: MUSIKAUTOREN. Pres.: Dr. Marcel Rubin; Gen. Mgr.: Ernst Huemer. (Performing rights only).

Austro-Mechana GmbH (Gesellschaft zur Verwaltung & Aus-

wertung mechanisch-musikalischer Urheberrechte), Baumannstr. 10, A-1031 Vienna. Tel: (0222) 72 62 62. Bd. Pres.: Herman Schneider; Gen. Mgr.: Helmut Steinmetz.

Literar-Mechana GmbH (Wahrnehmungsgesellschaft fuer Urheberrechte), Linke Wienzeile 1B, A-1060 Vienna 6. Tel: (0222) 57 21 61. Dir.: Franz-Leo Popp.

Symphonia Tone Prod'ns, Konzerthaus, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 57 54 B2, 72 44 4B. Cable: IMROSA. Pres.: Imre Rozsa; Gen. Mgr.: L. Manhart; Gen. Sec'y: Margarete Spevak. (Performing rights only).

Int'l branch: Switzerland.

PLATING, PROCESSING & PRESSING PLANTS

A K G (Akustische Tontraeger Gesellschaft), A-2433 Margarethen am Moos/Burgenland. Tel: (02230) 454. (Pressing only).

Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45. Gen. Mgr.: Dr. Helmut Hofmann.

Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.

Otto G. Preiser & Co., Fischerstiege 9, A-1010 Vienna. Tel: (0222) 63 62 2B. 63 1B 53. Pres.: Otto G. Preiser.

RECORD PROMOTION

Communica, Schottengasse 1, A-1010 Vienna. Tel: (0222) 63 55 52, 63 24 45. Chief Exec.: Wolf-Dieter Hugelmann.

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.

Point Promo, Poetsch, Hofmohlgasse 1-5, A-1151 Vienna. Tel: (0222) 83 56 05. Telex: 11862. Gen. Mgr.: Wolfgang Poetsch.

TAPE CUSTOM DUPLICATORS

Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.

Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45. Gen. Mgr.: Dr. Helmut Hofmann.

Audio: Cassette.

Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.

Audio: Cassette.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

C C T (Compact Cassettes Trading)/Toka Vertriebsgesellschaft mbH, Riesenosselgasse 9, A-1040 Vienna. Tel: (0222) 57 91 64. Gen. Mgr.: Helmut Zak.

Home office: Switzerland.

Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer).

CARTRIDGE & CASSETTE PARTS

C C T (Compact Cassettes Trading)/Toka Vertriebsgesellschaft mbH, Riesenosselgasse 9, A-1040 Vienna. Tel: (0222) 57 91 64. Gen. Mgr.: Helmut Zak.

Home office: Switzerland.

LABELS

Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45. Gen. Mgr.: Dr. Helmut Hofmann.

POLYETHYLENE BAGS

Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer).

TAPE, RAW & BLANK LOADED

Agfa-Gevaert GmbH, Mariahilferstr. 19B, A-1153 Vienna 15. Tel: 83 36 41, 83 23 41. Telex: 2715. Mng. Dir.: H.-J. Kaminski; Sales Mgr.: A. Pollatschek.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Audio Magnetics, see Inter Import.

B A S F (Austria) GmbH, Hauptstr. 50, Hietzinger, A-1131 Vienna 13. Tel: B2 36 61, B2 94 31. Telex: 12B30, 1120B. Sales Mgr.: Hans Kempter.

Audio: Cassette, open reel.

Video: Blank—1" open reel, 3/4" cassette, 1/2" EIAJ cartridge.

Brand names: BASF, Philips.

Inter Import oHG, Czerningasse 6, A-1020 Vienna.

Audio: B-tr., cassette, open reel.

Brand name: Audio Magnetics.

Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer) (Blank only).

Philips, see BASF.

● accessories manufacturers / importers

A K G-Akustische & Kinogeräte GmbH, Brunnhildgasse 1, A-1150 Vienna. Tel: (0222) 92 16 47. Telex: 11839. Mng. Dir.: L. Steinkellner; Sales Mgr.: H.J. Schnabel.

Product: Needles.

Boyd & Haas, Rupertsplatz 3, A-1170 Vienna. Tel: (0222) 47 27 015.

Product: Needles.

Euroton Austria GmbH, Nobilegasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.

Product: Carrying & storage cases, 45 rpm adapters.

Migo Schallplatten, Fuchsthalergasse 11, A-1090 Vienna. Tel: (0222) 31 54 96. Gen. Mgr.: Rudolf Matiasovics.

Product: Catalog servs., cleaners, cloths & brushes.



Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)  
Product: Carrying & storage cases, cleaners, cloths & brushes.

## ● store fixtures & merchandising aids manufacturers / importers

Euroton Austria GmbH, Nobilgasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.  
Product: Browser boxes, display racks.  
Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)  
Product: Display racks.

## BAHAMAS

Population: 210,000.  
Rate of exchange: \$1 (US) = 1.0 Bahamian dollars.  
Per capita income: \$3,000.  
Holidays: January 1, Good Friday, Easter Monday, Whit Monday, May 24 (Commonwealth Day), First Friday in June (Labor Day), first Monday in August (Emancipation Day), Thursday & Friday before first Monday in August, October 12 (Columbus Day), December 25, 26.  
Records, record blanks & pre-recorded media imported from USA: 1977—\$205,813.

## ● record & tape manufacturers / distributors / importers

International House of Music Ltd., PO Box N8208, Mackey St., Nassau, N.P. Tel: (809) 325-0331. Cable: MUSIC. Pres.: Bradley B. Roberts. (Distributor/Importer).  
O H B Recs. Co., Box 521, Nassau, N.P.  
Home office: USA.

## BELGIUM

Population: 9,890,000  
Rate of exchange: \$1 (US) = 32.8 Belgian francs.  
Per capita income: \$5,851.  
Holidays: January 1, May 1 (Labor Day), Whit Monday, Ascension, July 21 (Independence Day), August 15 (Assumption), November 11 (Armistice Day), November 15 (King's Birthday), December 25.

### RECORDS:

Records sold domestically: Pop LP's 1978—11,500,800 units; Classical LP's 1978—1,000,000 units; Singles 1978—17,000,000 units.  
Records, record blanks & pre-recorded media imported from USA: 1977—\$1,270,040.  
Average retail price per record: LP's—\$5.12; EP's—\$3.00; singles—\$2.30.  
Stereo sales: 100% of total.  
Type of distribution: Manufacturer/licensor/importer-to-retailer—57% of all sales; wholesaler-to-retailer—25%; rackjobbing—18%.  
Type of promotion: Records are promoted mainly either through radio and TV or personal appearances by the artists.  
Jukeboxes: 30,000.

### TAPE:

Classical cassettes sold domestically: 1978—2,500,000 units.  
Market: Most pre-recorded tape is sold for car players. 8-track cartridge sales are declining because European manufacturers are not producing enough 8-track hardware.  
Import sales: 90% of total.  
Average retail price per tape: 8-tr. & cassette—\$8.59.

## ● record & tape manufacturers / distributors / importers

A R S A, see Anvers Radio.  
A R S Recs. PvbA, 52 Hopland, B-2000 Antwerp. Tel: (031) 33-31-55. Owners: P. Busschots, L. Vercommen.  
A Z, see Polydor.  
Adele, see Phonogram.  
Ades, see Polydor.  
Albatros, see Phonogram.  
Alpha, see Leman & Gorle.  
Alpha Recs., 116 Ledesteenweg, B-9410 Erpe-Mere. Tel: (053) 70-43-23. (Distributor)  
Animato, see Basart.  
Anvers Radio SA (IFPI), 10 Place de l'Yser, B-1000 Brussels. Tel: (02) 218-7400. Cable: ANRAD. Telex: 62526. Admin'r-Dir.: Y. Jordens; Admin'r W. Goldschmidt; Sales Mgr.: Jan Kolsteren; PR: Vidal Miquel.  
Labels: (Owned) ARSA; (distributed) Hebra, Olympia, WB Sound (distributed—not licensed) Audion, (Ger-

many), Buckboard (USA), Carabine (France), Cellier (Switzerland), Christophorus (Germany), Deesse (France), De Plein Vent (France), Documentary (Liechtenstein), Dynamic/Mustang (France), Elite (Switzerland), Musicor (USA), Springboard (USA), Storyville (Germany), Strand/Cantagallo (Germany), Telefunken (Germany), Trip (USA), Up Front (USA), Vinyl (Germany), Warwick (UK), World Jazz (UK).

Apollo SA (Disques), Av. Louise 384, Brussels. Tel: (02) 640-0600, 649-1733. Telex: 24247.  
Int'l reps.: Austria (EMI), Canada (Gamma), France (Carrere), Germany (EMI Electrola), Netherlands (Phonogram), Portugal (Imavox), Switzerland (Carrere).  
Arcade, see PMP.  
Archiv, see Polydor.  
Ariola Benelux NV (IFPI), 75 Rode Kruislaan, B-1020 Brussels. Tel: (02) 267-2140. Telex: 62354. Gen. Mgr.: Martin Kleinjan; Sales Mgr.: Bernard Carbonez; Financial Mgr.: Wim Peynenburg. (Distributed by Record Serv. Benelux)  
Labels: (Owned) Ariola, Ariola-Eurodisc, Baccarola; (licensed) Anchor (UK), Ariola America (USA), Ariola-Clan Celentano (Italy), Beserkley (USA), Bronze (UK), Chiswick (UK), Chrysalis (UK), Fleet (Netherlands), Hansa (Germany), Island (UK), Jupiter (Germany), Lifesong (USA), M-Recs. (Germany), Maritim (Germany), Melodiya (USSR), Shelter (USA), Tomato (USA), Virgin (UK).  
Arribano (Disques), 55 Rue Delfosse, B-6538 Marne. Tel: (064) 55-25-04. Dir. Gen.: Benedetto Artibano.

Asylum, see WEA.  
Atco, see WEA.  
Atlantic, see WEA.  
B E A M Int'l, Leopoldstr. 6, B-2000 Antwerp. Tel: (031) 33-45-37. Cable: BEAMAUDIO. Telex: 33941. (Distributor/Importer/Exporter)

B R M, see Baltic.  
Baccarola, see Ariola-Eurodisc.  
Baltic-Dictat, see Baltic.  
Baltic PvbA-Brian Millan Int'l Foundation (IFPI), 105 bus 20 Carnotstraat, B-2000 Antwerp. Tel: (031) 36-38-56, 28-40-84. Telex: 33140. Pres.: M. Wuyts; Gen. Mgr.: Ben Gyselincx; Sales Mgr.: Ronald Dom.  
Labels: (Owned) BRM, Baltic, Baltic-Dictat; (licensed) Carlton (UK), Gold Star (UK), Panton (Czechoslovakia), Rediffusion (UK), Soul Vista (USA), Supraphon (Czechoslovakia), (distributed—not licensed) Aurore (UK), Fidelio (Netherlands), Heritage (UK), Legend (UK), Prelude (UK), Rim (UK), Royale (UK), Symphonica (UK), Themes (UK); (not licensed—distributed by PMP) Agram (Netherlands), Arhoolie (USA), Concord Jazz (USA), ENJA (Germany), Electrecord (Romania), Hungaroton (Hungary), Intercord (Germany), Melodiya (USSR), Muza (Poland), Nimbus (UK), Opus (Czechoslovakia), Pepita (Hungary), Qualiton (Hungary), Saphir (Germany), Spotlite (USA), Unicorn (UK), Xanadu (USA).

Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, B-1000 Brussels. Tel: (02) 511-8197. Telex: 23379.  
Home office: France.  
Labels: (Owned) Barclay, Riviera, Triangle; (distributed) Horizons, Pims; (represented) Buddha (USA), CNR (Netherlands), Chant du Monde (France), Dakar (USA), Explosive (France), Kama Sutra (USA), Intercord (Germany), Melodiya (USSR), Metronome (Germany), ORTF (France), PES (France), Saphir (Germany), Zapa (France).

Basart Recs. Belgium PvbA (IFPI), 91-97 Maurice Lemonnierlaan, B-1000 Brussels. Tel: (02) 513-0592/1137. Telex: 61354.  
Labels: (Owned) Europhon, Goldstar, Groovy, Papillon, Park, Poker, Vier Wieken; (distributed) Animato, Canto di Vangelo; (represented) Axe (Canada), Candide (USA), Durium (Italy), Folkways (USA), Turnabout (USA), Vox (USA).

Belgram, see Sinus.  
Bestseller, see International Bestseller.  
Biac Recs. SA, 76 Av. Sobieski, B-1020 Brussels. Tel: (02) 478-9209. Telex: 2518B.

Labels: (Owned) Biac, JSEC; (licensed) Disco, Moon-glow, Ronnex & Teeny; (distributed—not licensed) Carabine (France), Guide du Disques (France), Jacques Canetti (France), Mirliton (France), Napoleon (Italy), PBR (USA), Pickwick (France), SERP (France), Sorriso (Italy), Vee Jay (USA), Vernou (France).

Biram Recs., 86 Av. Molere B3, B-1180 Brussels. Tel: (02) 345-4129/4203. Telex: 26350 (c/o RKM). Chief Exec.: Jean Kluger. (Distributed by Phonogram)  
Bizet Prod'ns & Publ'ns SprL (IFPI), 13 Madeleine St.,

B-1000 Brussels. Tel: (02) 511-5120, 512-1583. Pres. & Gen. Mgr.: Felix R. Faecq; VP's: J.P. & V. Bizet.  
Labels: (Owned) Bravo, Expo, IMC, Jazz Club, Sphinx; (licensed) Guarani (Brazil).

Black & Blue, see Polydor.  
Black Tulip, see Rec Track.  
Blomhof SA (Ets.), 172a Rue Brogniez, B-1070 Brussels. Tel: (02) 522-1813. Cable: BLOMRAD. Gen. Mgr.: C. Janssen; Sales Mgr.: W. Menge.  
Labels: (Licensed foreign) Approche (France), Century (USA), Crystal Clear (USA), Gale (UK), Sheffield Lab (USA).

Blue Jeans, see Brauer-Hebra.  
Brauer-Hebra Recs. SprL (IFPI), 30 Rue St. Christophe, B-1000 Brussels. Tel: (02) 512-7361/9375. Pres. & Mgr.: Mrs. H. Brauer; Gen. Mgr.: Jean Darlier.  
Labels: (Owned) Hebra (dist. by Anvers Radio), Blue Jeans, Costa Brava, Folklore, Horizons, Leo, Meteor, New Fly, New Music Corp., Vedette; (licensed foreign) Carisch (Italy), De Wolfe (UK), Epervier (France), Hudson (UK), Rouge (UK).  
Int'l reps.: Brazil (Scorpius), Lebanon (Melody).  
Bravo, see Bizet.

C B A Music (Connection Business Artists Inc.), 23 Rue Aristide Briand, B-4100 Seraing. Tel: (041) 36-85-24. Mng. Dir.: Tomis Chilaren; Sales Mgr.: Alan Desutter; Copyright Serv.: Patrick Lalou.

C B S Disques/Grammofonplaten SA/NV, 20 Rue Adolphe Lavallee, B-1080 Brussels. Tel: (02) 428-8007. Telex: 22642. Gen. Mgr.: Alain J.P. Olivier; Sales Mgr.: Ali Janty; Int'l A&R Mgr.: Frank Devos; Mktg. Ass't: Claude Geller.  
Labels: (Owned) CBS, Epic, GTO, Portrait; (distributed—not licensed) A&M (USA), Arion (France), CGD (Italy), Caribou (USA), DJM (UK), Escargot (France), Jet (USA), PIR (USA), TK (USA).

Cannon, see PMP.  
Canto di Vangelo, see Basart.  
Capitol, see EMI.  
Capricorn, see Polydor.  
Caravan, see Cardinal.  
Cardinal Recs. Int'l, 13 bis Wouter Haecklaan, B-2100 Deurne. Tel: (031) 21-78-74. Dir.: Rocco Granata.  
Labels: (Owned) Cardinal, Caravan, Dolphin.

Charisma, see Phonogram.  
Classics for Pleasure, see Music for Pleasure & International Bestseller.  
Clown Music NV (IFPI) (div. of Johnny Hoes Benelux Music Inds.), PO Box 24, 93-bus 30 Van Eycklaan, B-3680 Maaseik. Tel: (11) 56-59-13. Dir.: Jacques Hoes; Gen. Mgr.: Joseph Verbiest.  
Labels: (Owned) Clown, Gnome, Start.

Columbia, see EMI.  
Costa Brava, see Brauer-Hebra.  
Cotillion, see WEA.  
Cube, see Polydor.  
Curling, see Discosoul.

Davoli Krundaal Benelux/SprL, 357 Av. Rogier, B-1030 Brussels. Tel: (02) 733-4568.  
Labels: (Licensed) Davoli (Italy), Ef-Ef (Italy), Elgam (Italy), Gi-Esse (Italy), Grassi (Italy), Iida (Japan), Soprani (Italy), Terada (Japan), Vox (UK), Wonder (Japan).

Decibel Music, 15 Europalaan, Industriezone 2, B-9800 Deinze. Tel: (091) 86-48-81. Telex: 12197. Mng. Dirs.: Chris R. Van Oost, Jules G. Callebaut Sr.

Delphine, see Polydor.  
Deutsche Grammophon, see Polydor.  
Disco, see Biac.  
Discobell SA, 50 Regentlaan, Brussels. Tel: (02) 13-39-45.  
Labels: (Owned) Discostar, Saturnus; (represented) Europa (Germany), Hallmark (UK), Killroy (Netherlands), Somersat (Germany), Sonic (Germany), Telstar (Netherlands).

Discosoul Int'l, 31 Nationalestraat, B-2000 Antwerp. Tel: (031) 31-11-47. Telex: 31635. Dirs.: H. Lelieu, Jeffrey Maes.  
Label: (Owned) Curling.

Int'l rep.: USA (Radio Shack). (SEE ADVERTISEMENT)  
Discostar, see Discobell.  
Discovery, see Rec Track.  
Dolphin, see Cardinal.  
Domino (Disques), 6 Route de Charleroi, B-7140 Ressaix-lez-Binche, Hainaut. Tel: (064) 33-35-86.

Dwarf, see International Bestseller.  
E M I Belgium SA (IFPI), 65 Rue de la Clinique, B-1070 Brussels. Tel: (02) 524-0090. Telex: 24769. Mng. Dir.: E. J. de Klerk; Deputy Mng. Dir.: A. Sarboer; Gen. Mgr.: E. J. Garin; Sales Mgr.: H. Hendricks; Label Mgrs.: B. Robert, J. Govaerts, L. Arys; Classical Label Mgr.: J. Langlois;

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**Labels:** (Owned) Capitol, Columbia, Electrola, HMV, Harvest, Odeon, Parlophone, Pathe, Punch, Regal-Zonophone; (Licensed) Arista (USA), Blue Note (USA), Harmonia Mundi (Germany), Infinity (USA), Liberty (USA), MAM (UK), MCA (USA), MPS (USA), Magnet (UK), Motown (USA), Private Stock (UK), Purple (UK), RAK (UK), Rebel (UK), Red Bus (UK), Rocket (UK), United Artists (USA), Vanguard (USA).

Electrola, see EMI.  
 Elektra, see WEA.  
 Elver Recs., 97 Rue de la Marliere, B-7700 Mouscron Tel (056) 33-15-45. Gen. Mgr.: Marcel de Keukeleire; Int'l Mgr.: Pierre Vandemaële. (Distributed by Fonior)

Epic, see CBS.  
 Eurorec, see Euroco.  
 Euroco PvbA, 88 Av. Charles Quint, B-1080 Brussels. Tel: (02) 25-63-29.  
**Labels:** (Owned) Euroco, Euroco, Tyrec; (represented) BRT Prod'n (Netherlands), Enterprise (UK), Honold Prod'n (Germany), Jump (Italy), Pure Joy Prod'n (Germany), Reight Prod'n (Netherlands).  
 Int'l reps.: Australia, Ireland, New Zealand, South Africa, UK (all Enterprise).

Eurodisc, see Ariola-Eurodisc.  
 Europhon, see Basart.  
 Explorer, see WEA.  
 Expo, see Bizet.  
 Fabeldis SA (IFPI), 4-10 Rue Ste. Marie, B-1080 Brussels. Tel: (02) 426-8317, 425-6501.  
 Fiesta, see Fonior.  
 Flandria, see Monopole.  
 Fleche, see Phonogram.  
 Fleet Benelux, Kenastr. 3, Haarlem. Tel: (023) 31-35-43. Owners: Robert A. Aardse, Peter Meisel.  
 Flemish Import Whslrs., 118 Zegersdreef, B-2130 Brasschaat. Tel: (031) 51-74-37.  
 Folklore, see Brauer-Hebra.  
 Fonior SA, 26/28 Quai des Charbonnages, B-1080 Brussels. Tel: (02) 25-40-10. Pres.: E.W. Pelgrims de Bigard; Gen. Mgr.: A.E. Palmans; Sales Mgr.: R. Daww.  
**Labels:** (Owned) Fiesta, GIP, Omega Int'l, Week-End; (distributed) Elver; (represented) Ace of Clubs (UK), Ace of Hearts (UK), CTI (USA), Carrere (France), Charles Talar, (France), Decca (UK), Deram (UK), ECM (Germany), Eif Provincien (Netherlands), Keystone (USA), Kudu (USA), Milestone (USA), O La La (Netherlands), Penny Farthing (UK), Storyville (Sweden), Te Deum (Netherlands), Temporel (France), Threshold (UK), Vega (France).

Fontana, see Phonogram.  
 Frankie Music PvbA, 74 Greinstr., Antwerp. Tel: (03) 32-24-85, 31-60-60, 33-65-99. Cable: FRASUPREME.  
**Labels:** (Owned) Fiesta, GIP, Omega Int'l, Week-End; (represented) DJM (UK), Dolphin (UK), Ember (UK), Evolution (UK), Mabel (Switzerland), Music-O (USA), Page One (UK), Pama (UK), Norman Petty Prod'n (USA), Redifusion (UK), Republic (USA), Swampfire (USA), W&G (Australia).  
 Int'l reps.: Australia (W&G), Germany (Ariola), Netherlands (Phonogram), UK (Dick James), USA (Norman Petty).

G I P, see Fonior.  
 G T O, see CBS.  
 Gamma-Rec., Lange van Bloerstraat 78/80, B-2000 Antwerp. Tel: (031) 35-21-11. Telex: 33713. Gen. Mgrs.: Leo Felsenstein, Stonne Holmgren (One Stop/Importer/Exporter).  
**Labels:** (Licensed domestic) JW's Snow; (licensed foreign) Ogun (UK).

Gnome, see Clown.  
 Golden Music, see Moniople.  
 Goldstar, see Basart.  
 Groovy, see Basart.  
 H M V, see EMI.  
 Hans, see Hans Kusters & Phonogram.  
 Harlekijn, see Phonogram.  
 Harvest, see EMI.  
 Hebra, see Brauer-Hebra & Anvers Radio.  
 Hifi Home Produkties PvbA, 67 Gulden Vliestaan, B-8000 Brugge. Tel: (050) 33-95-16.  
**Labels:** (Owned) Hifi Home Produkties, Indigo, Parsifal; (distributed—not licensed) Cezame (France), ENJA (Germany), FMP (Germany), Kicking Mule (UK), Leader/Trailer (UK), Oldie Blues (Netherlands), Red Rag (UK), Rounder (USA), Sonet (UK), Specialty (UK), Storyville (Denmark), Sydney Thompson (UK), Tangent (UK), Topic (UK), Transatlantic (UK), Vogel, X-tra (UK).

Hispavox, see Polydor.  
 Honey Bee Recs., PO Box 1448, B-1000 Brussels, 93 Rue de la Cambre, B-1150 Brussels. Tel: (02) 218-6747. Gen. Mgr.: J. Bagno.  
**Labels:** (Owned) Honey Bee; (distributed—not licensed) Charly (UK). (Also imports cutouts from UK & USA).

Horizons, see Brauer-Hebra & Barclay.  
 Hurrah, see Palette.  
 I M C, see Bizet.  
 Ibach, see Phonogram.  
 Indigo, see Hifi Home.  
 Inelco Belgium SA (IFPI), 68 Chaussee de Vilvorde, B-1120 Brussels. Tel: (02) 241-6570. Cable: INELCOBEL. Telex: 22090. Pres.: Pierre-Jean Goemaere; Recs. & Tapes Div. Mgr.: Roger Colpin.  
**Labels:** (Owned) Lark; (licensed) BTM (UK), Bluebird (USA), Bob Thiele (USA), Camden (USA), Cavalier (France), Erato (France), Fiori Musicali (France), Flying Dutchman (USA), Grove (UK), Grunt (USA), Gryphon (USA), Kangaroo (Italy), Millennium (USA), Phantom (USA), Prelude (USA), RCA (USA), Red Seal (USA), Saravah (France), Satril (UK), Signature (USA), Solar (USA), Tabu (USA), Tattoo (USA), Tortoise (USA), Victor (USA), Victrola (USA), Windsong (USA); (distributed—not licensed) AZ (France), BBZ (France), BTM (UK), Crypto (France), Ecoute S'il Pleut (France), Equinox (USA), 57th Street (USA), Free Flight (USA), FY (France), Gem (UK), Gold Seal (USA), Grove (UK), Gryphon (USA), IB (France), International (USA), Kebec Disc (Canada), Lineatre (Italy), Numero Uno (Italy), Prelude (USA), Roadshow (USA), Salsoul (USA), Soon

Germany), Solar (USA), Tomato (USA), Wooden Nickel (USA).

Inside Recs. NV, Berendrechtstraat 92-94, B-2020 Antwerp. Tel: (031) 16-06-60.  
 Interclub Belgium (International Rec & Music Business), 3 Kleine Barelstraat, B-2800 Mechelen. Tel: (015) 41-13-31. (Distributor/Importer)  
 International Bestseller Co. (IFPI), 65 Rue de la Clinique, B-1070 Brussels. Tel: (02) 524-0900. Telex: 24769. Mng. Dir.: E.J. de Klerk; Deputy Mng. Dir.: A. Sarboer; A&R & Mktg. Mgr.: H. Heymans; Promo. & Label Mgr.: U. Declerck.  
**Labels:** (Owned) Bestseller, (licensed domestic) Dwarf, Palette, RKM; (licensed foreign) Big Bear, Negram, Trojan; (distributed—not licensed) Classics for Pleasure, Fantasy, PFP, Perides, Saga, Sonic, Sounds Superb, Stax.

J S E C, see Biac.  
 J W's, see Gamma.  
 Jazz Club, see Bizet & Palette.  
 K-tel Int'l Inc., 158 Ave. de Tervuren, B-1150 Brussels. Tel: (322) 762-4000. Telex: 22088. Pres.: Raymond Kives. Gen. Mgr.: George Lukan.  
 Roland Kluger Music (RKM), 8 Fernand Neuray St., B-1060 Brussels. Tel: (02) 344-4840. Pres. Roland Kluger; Int'l Mgr.: Ida Halila; Exploitation Mgr.: Herman van Laar. (Dist. by Vogue)  
**Label:** (Owned) RKM.  
 Int'l reps.: Australia (RCA), France (Vogue), Germany (Hansa), Greece (Music-Box), Italy (Durum), Netherlands (WEA), South Africa (RPH), Spain (EMI-Odeon), UK (Sire), USA (Sire).  
 Hans Kusters Music PvbA, 9A Langestraat, B-1700 Assel. Tel: (02) 452-7203/8963. Cable: KUSTERMUSIC. Telex: 62228. Pres. Hans-P. Kusters.  
**Label:** (Owned) Hans.  
 Lark, see Inelco.  
 Leman & Gorle SprL, 52 Av. Notre Dame de Lourdes, Brussels 9. Tel: (02) 27-33-72.  
**Labels:** (Owned) Alpha, Monumenta Belgicae Musicae—MBM; (represented) Argo (UK), Edici (France), L'Oiseau Lyre (UK).  
 Int'l reps.: Netherlands (Negram-Delta), Switzerland (Musikverlag zum Pelikan).  
 Leo, see Brauer-Hebra.  
 M B M, see Leman & Gorle.  
 M F P, see Music for Pleasure.  
 M G M, see Polydor.  
 Maison Bleue SA, 34/36 Rue du Midi, Brussels Tel: (02) 12-16-84. (Rack Jobber)  
 Mercury, see Phonogram.  
 Meteor, see Brauer-Hebra.  
 Midi, see WEA.  
 Monopole Recs., 7 Kwadenplasstraat, B-3100 Heist o/d Berg. Tel: (015) 24-16-25.  
**Labels:** (Owned) Flandria, Monopole, Paprika; (distributed) Golden Music, Passe-Partout.  
 Monumenta Belgicae Musicae—MBM, see Leman & Gorle.  
 Moonglow, see Biac.  
 Mountain, see Phonogram.  
 Music for Pleasure (Belgium) NV (IFPI), 65 Rue de la Clinique, B-1070 Brussels. Tel: (02) 524-0090. Telex: 24769. Mng. Dir.: E. J. de Klerk; Gen. Mgr.: A. Sarboer; Mgr.: J. Brunel; Label Mgr.: H. Heymans (Distributed by International Bestseller)  
**Labels:** (Owned) Classics for Pleasure, MFP, PFP, Sounds Superb.  
 Music Radio Promos. Benelux, Postbus 31, Luchtbal, B-2030 Antwerp 3. Tel: (031) 64-73-08. Dir. Louisa Eyckmans; Gen. & Sales Mgr.: Jozef Segers. (Distributor/Importer)  
 New Fly, see Brauer-Hebra.  
 New Music Corp., see Brauer-Hebra.  
 Nonesuch, see WEA.  
 Odeon, see EMI.  
 Olympia Music Publ'g, PO Box 1, 99 Marie de Hongrie, B-1080 Brussels. Tel: (02) 425-2810. (Distributed by Anvers Radio)  
**Label:** (Owned) Olympia.  
 Omega Int'l, see Fonior.  
 Oyster, see Polydor.  
 P F P, see Music for Pleasure & International Bestseller.  
 P M P PvbA (IFPI), 82 Rederykerstraat, B-2610 Wilryk. Tel: (031) 28-40-84. Cable: EUROHOUSE. Pres. Louis Van Rymentant; Gen. Mgr.: Ben Gyselinc.  
**Labels:** (Owned) Arcade, Cannon; (distributed—not licensed) Abbey (UK), Balkanton (Bulgaria), Bis (Sweden), Black Lion (Germany), CRD (UK), Concord (USA), Double Twelve (UK), Electrecord (Romania), Flyright (USA), Freedom (Germany), Hungaroton (Hungary), Intercord (Germany), Muza (Poland), Oryx (UK), Peerless (UK), Pepita (Hungary), Polska Nagrania (Poland), Qualiton (Hungary), Rarities (UK), Red Lightnin' (USA), Saphir (Germany), Spottle (UK), Star Portrait (Germany), Starpower (Germany), Supraphon (Czechoslovakia), Unicorn (UK), Velvet (UK), Vista (UK), Xanadu (USA).

Pablo, see Polydor.  
 Palette Recs., 8 Rue Fernand Neuray, B-1060 Brussels. Tel: (02) 344-4840. Telex: 26350. Pres. Felix Faecq, VP & A&R: Roland Kluger (Licensed to International Bestseller)  
**Labels:** (Owned) Hurrah, Jazz Club, Palette, Sphinx.  
 Papillon, see Basart.  
 Paprika, see Monopole.  
 Park, see Basart.  
 Parlophone, see EMI.  
 Parsifal, see Hifi Home.  
 Passe-Partout, see Monopole.  
 Pathe, see EMI.  
 Perides, see International Bestseller.  
 Philips, see Phonogram.  
 Phil Spector, see Polydor.  
 Phonogram, (div. of Polygram Recs.), 215 Rue Victor Hugo, B-1040 Brussels. Tel: (02) 733-9690. Gen. Mgr.: Charles Licoppe.  
**Labels:** Adele, Albatros, Biram, Charisma, Fleche, Fontana, Hans, Harlekijn, Ibach, Mercury, Mountain, Philips, Rocket, Telstar, Trema, 20th Century, Vertigo, Zadora.  
 Pims, see Frankie & Barclay.

Poker, see Basart.  
 Polydor (div. of Polygram Recs.), 215 Rue Victor Hugo, B-1040 Brussels. Tel: (02) 733-9170. Gen. Mgr. Maurice Mertens  
**Labels:** AZ, Ades, Archiv, Black & Blue, Capricorn, Cube, Delphine, Deutsche Grammophon, Hispavox, MGM, Oyster, Pablo, Phil Spector, Polydor, RSO, Topkapi, Verve, Walt Disney.  
 Polygram Recs., 215 Rue Victor Hugo, B-1040 Brussels. Tel: (02) 733-9724. Mng. Dir.: Hans G. Gout. (See Phonogram & Polydor)  
 Portrait, see CBS.  
 Punch, see EMI.  
 R F C, see WEA.  
 R K M, see Roland Kluger.  
 R S O, see Polydor.  
 Radar, see WEA.  
 Recommended Recs., 4 Chemin de D'Hodimont, B-7498 Brane le Comte. Tel: (067) 63-76-71. Dirs.: E. Faes, M. Hollander.  
**Home office:** England.  
 Rec Track PvbA, Kipdorp 21, Antwerp  
**Home office:** Netherlands  
**Labels:** (Owned) Black Tulip, Discovery  
 Regal-Zonophone, see EMI.  
 Reprise, see WEA.  
 Riviera, see Barclay.  
 Rocket, see Phonogram.  
 Ronnex & Teeny, see Biac.  
 Saga, see International Bestseller.  
 Saturnus, see Discobell.  
 Schott Freres SprL, 30 Rue St. Jean, B-1000 Brussels. Tel: (02) 512-3980. Mgr.: J.J. Junne. (Distributor/Importer)  
**Labels:** (Imported) Astree, Barenreiter-Musicaphon (Germany), Candide, Claves (Switzerland), Da Camera (Germany), Folkways (USA), Harmonia Mundi (France), Jecklin (Switzerland), Monitor (USA), Music Minus One (USA), SFP, Schwann (Germany), Toccata, Turnabout, Vox Box, Werg (Germany)

Selection, see Will.  
 Shiva SprL/PvbA, Merodestraat 56, B-1060 Brussels. Tel: (02) 53-87-54. Telex: 63084. Gen. Mgr. Jack Maurer.  
 Sinus Music (AFM Group), 17 Rue de Brabant, B-1030 Brussels. Tel: (02) 217-8986, 218-4774. Telex: 62596. Gen. Mgrs.: Alfie Falckenbach, Claude Arnou; Financial Dir.: Hubert Declerck.  
**Labels:** (Owned) Sinus (dist. by Barclay), Surprise, Surprise Deluxe (dist. by Barclay), (represented) Ariston (Italy), Baby (Italy), MC (USA), Psycho (UK), Redwood (Canada).  
 Int'l reps.: France (Societe Phonogramme Int'l), Netherlands (VIP).  
 Snow Music, Berendrechtstraat 92/94, B-2020 Antwerp. Tel: (031) 16-06-60, 35-21-11. (Licensed to Gamma)  
 Sonic, see International Bestseller.  
 Sonobel, Sonobel Bldg., 15 Pl. Rouppe, B-1000 Brussels. Tel: (02) 512-0928.  
**Labels:** (Owned) Sonobel; (represented) AFA (France), BYG (France), Camden (USA), DOM (France), EPN (France), Everest (USA), Harmony (Italy), Joker (Italy), Motors (France), National (France), Pickwick (USA), President (France), Tradition (USA), Vedette (Italy).

Sounds Superb, see Music for Pleasure & International Bestseller.  
 Sphinx, see Bizet & Palette.  
 Start, see Clown.  
 Supreme, see Frankie.  
 Surprise, see Sinus.  
 Telstar, see Phonogram.  
 Topkapi, see Polydor.  
 Trema, see Phonogram.  
 Triangle, see Barclay.  
 Tyrec, see Euroco.  
 20th Century, see Phonogram.  
 V-King, see Vogue.  
 Vedette, see Brauer-Hebra.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Vier Wieken, see Basart.  
 Vogel, see Hifi Home.  
 Vogue PIP SA, (IFPI), 35 Blvd. Barthelemy, B-1000 Brussels. Tel: (02) 511-7991. Cable: VOGDISC. Telex: 22560.  
**Home office:** France  
**Labels:** (Owned) V-King, Vogue; (licensed) Buddha (USA), Casablanca (USA), Copacabana (Brazil), Ember (UK), Fonit Cetra (Italy), GNP Crescendo (USA), Laurie (USA), Motors (France), Parachute (USA), Pye (UK), Pyramid (USA), Roulette (USA), Safari (UK), Satril (UK), Sonet (UK), VIP (Netherlands).  
 Int'l reps.: Netherlands (VIP), Switzerland (Vogue).

W B Sound, see Anvers-Radio.  
 WEA European Coordinating Inc., 363 Ave. Louise, B-1050 Brussels. Tel: (064) 79-963. Telex: 62030. Mng. Dir.: Brigitta Peschko.  
**Home office:** USA  
 WEA Recs. SA/NV, (IFPI), 79 Blvd. Lambertom, B-1030 Brussels. Tel: (02) 242-5757. Mng. Dir.: Ben Bunders; Gen. Mgr.: Ted Sikkink; Sales Mgr.: Jean Marie Somie; Prod. & Label Mgr.: Dirk de Vries; Promo. Mgr.: Herman Schueremans  
**Labels:** (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Explorer, Midi, Nonesuch, RFC, Radar, Reprise, WEA, Warner Bros.; (licensed foreign) Bearsville (USA), Big Three (USA), Curb (USA), Lollipop (Germany), Malignator (France), Planet (USA), Real (UK), Riva (UK), Sire (USA), Swan Song (UK), Westbound (USA)

Walt Disney, see Polydor.  
 Warner Bros., see WEA.  
 Week-End, see Fonior.  
 Will Recs., 42 Av. Clays, B-1030 Brussels. Tel: (02) 241-4186. Dir. Gen.: Pierre Pletincx.  
**Labels:** (Owned) Selection, Will; (represented) Canopo (Italy), Gemilli (Italy), MP 2000 (France), Moniophone (France), Musique pour l'Image (France), New Times (France), Orly (France), Production Mad Unity, Tele Music (France), A. Verchuren (France).



Zagora, see Phonogram.

## ● music publishers

A A Music, 77 Rue de Louvreix, B-4000 Liege.  
 Acuff-Rose Benelux, see World Music Group.  
 Afterglow Music Publ'g Co., 27 Rue Fontaine d'Amour, B-1030 Brussels Tel (02) 41-51-64.  
 Angus Music PvbA, see Eurovox.  
 Apollo Music SA, 384 Av. Louise, Brussels. Tel (02) 649-1733, 640-0600. Telex: 24247.  
 April Music Belgium SA/NV, 20 Rue Adolphe Lavallee B-1080 Brussels Tel (02) 428-8007. Telex: 22642  
 Gen. Dir.: Alain Olivier  
**Int'l firms represented:** Alessi (USA), April/Blackwood (worldwide), Bovina (USA), CRI (USA), Albert Hammond (USA), Joel (USA), Kirshner (USA), Light (USA), Notas Magicas (Spain), Oceans Blue/Silver Blue (USA), Sheryl (USA).  
**Int'l rep.:** Worldwide (April/Blackwood).  
 Ardmore & Beechwood SA, 65 Rue de la Clinique, B-1070 Brussels. Tel (02) 524-0090. Telex: 24769. Mng. Dir.: E. J. de Klerk.  
**Int'l firms represented:** Algee (USA), Amphonic (UK), Beechwood (USA), Big Ben (UK), Budd (USA), Chibell (UK), Colgems (USA), EMI (Scandinavia), ERM Int'l (UK), Easy Listening (USA), Al Gallico (USA), Hearts Delight (USA), Hurricane (UK), Jobete (USA), KPM group (UK), Mother Goose (UK), My Songs (UK), New Town Sound (UK), Our Music (UK), Rebel (UK), Red Bus (UK), Screen Gems (USA), Stein & Van Stock (USA), Stone Diamond (USA).  
**Int'l reps.:** Argentina (Musica Argentina & Int'l), Australia (Castle), Canada (Beechwood), France (Pathe-Marcioni), Germany (Accord), Italy (Voce del Padrone), Mexico (Beechwood), Netherlands (Anagon), South Africa (Ardmore & Beechwood), Spain (EGO Musical), UK (Ardmore & Beechwood).  
 Artibano (Eds.), 55 Rue Delfosse, B-6538 Manage Tel (064) 55-25-04. Dir. Gen. Benedetto Artibano.  
 Audio-Video Music Co., see World Music Group.  
 Balance Music, see Bizet.  
 Baltic Publ'ns, 105-bus 20 Carnotstraat, B-2000 Antwerp. Tel: (031) 36-38-56, 31-81-83, 87-65-11/60-20. Pres.: Ke Riemas; Gen. Mgr.: Ben Gijssels.  
**Int'l branches:** Canada (Brian Millan Corp.), Netherlands.  
**Int'l firms represented:** Vincent Chiarelli (USA), Lemmel (UK), Mason (UK), Brian Millan (Canada), Rimusic (UK), Supraphon (Czechoslovakia).  
 Basart Belgium (Eds.) PvbA, 91-97 Maurice Lemonnierlaan, B-1000 Brussels Tel (02) 512-5034. Gen. Mgr. Alain Lelievre.  
**Int'l firms represented:** Black Sheep (UK), Burlington (UK), Combine (USA), Ray Fenwick (UK), Muscle Shoals (USA), Palace (UK), Resaca (USA), Shelby Singleton (USA), Sparta Florida (UK), Valentine (UK).  
 Bens (Eds. Musicales), 1 Av. J.-P. Ballings, B-1090 Brussels. Tel: (02) 479-9984. Cable: BENSMUSIC.  
 Biram Benelux Sprl, see Jan Kluger.  
 Bizet Music Group, 13 Madeleine St., B-1000 Brussels. Tel (02) 511-5720, 512-1583. Pres.: Felix R. Faecq; Gen. Mgr.: Lucienne Bizet-Hegelbach.  
**Int'l firms represented:** Balance (Luxembourg), IMC (France), Mangione (Brazil).  
**Int'l reps.:** France (IMC), Italy (Sweet Melody), Switzerland (Bizet), UK (Bizet), USA (Bizet).  
 Bospel Music, see Bens.  
 Brian Trust Music (SABAM), 54A Victor Jacobslei, B-2600 Berchem (Antwerp). Tel (031) 39-54-91  
 Herman Brauer, see New Music.  
 Bruxelles Music, see New Music.  
 Budde Basart, see Basart.  
 C B A Music (Connection Business Artists Inc.), 23 Rue Aristide Briand, B-4100 Seraing. Tel (041) 36-85-24. Mng. Dir. Tomis Chilaran, Sales Mgr. Alan Desutter. Copyright Serv. Patrick Lalou.  
 Capitol Music, see New Music.  
 Carola Music, see New Music.  
 Champs-Elysees, see Francis-Day.  
 Chappell Ed. Musicales, see Intersong-Primavera.  
 Chapska Music, 104a Rue Beekman, B-1180 Brussels. Tel (02) 43-73-73.  
 Clowin Music (div. of Johnny Hoes Benelux Music Inds.), 93-bus 30 Van Eycklaan, B-3660 Maaaseik. Tel: (1) 56-59-13. Dir.: Jacquie Hoes; Gen. Mgr.: Joseph Verbiest.  
**Int'l firm represented:** Benelux Music (Netherlands).  
 Coda (Eds.), 97 Rue de la Marliere, B-7700 Mouscron. Tel (056) 33-15-39. Owner Elaine Verhoyen  
 Connelly Basart BV, see Basart.  
 A. Cranz, see New Music.  
 Crescendo, see Metropolis.  
 Cupido, see Metropolis.  
 Debmar Music, see Bens.  
 Decibel Music, 15 Europalaan, Industriezone 2, B-9800 Deinze. Tel (091) 86-48-81. Telex: 12197. Mng. Dirs. Chris R. Van Oost, Jules G. Callebaut Sr.  
 Derby Belgique, see New Music.  
 Digit, Lange van Bloerstraat 78/80, B-2000 Antwerp. Tel: (031) 35-21-11. Telex: 33373. Gen. Mgrs. Leo Felsenstein, Stionne Holmgren, Luc Ardijns.  
 Discosoul Int'l, 31 Nationalestraat, B-2000 Antwerp. Tel (031) 31-11-47. Telex: 31635. Dir. H. Lelievre. (SEE ADVERTISEMENT)  
 Eurovox Music PvbA (SABAM), 82 Rederykersstraat, B-2610 Wilryk Tel (031) 28-40-84. Cable EURO-HOUSE. Telex 33140. Owner & Pres. Louis Van Rymenant; Gen. Mgr. Maria Wuyts.  
**Int'l firms represented:** Big Bopper (USA), Bixio (Italy), Dave Brubeck (USA), Glen Campbell (USA), Tom T. Hall (USA), Mews (UK), New Keys (USA), Charlie Rich (USA), Sparta Florida (UK), Valentine group (UK).  
 Feldman, see Francis-Day.  
 Fleet Benelux, see World Music Group.  
 Fleet Publ'g SA, B-10 Rue Fernand Neury, B-1060 Brussels. Tel (02) 344-4840. Mng. Dirs. Robert A. Aardse, Roland Kluger.  
**Int'l firm represented:** Intro (Germany).

Focus Music PvbA, see Eurovox.  
 Fonior SA, 26/28 Quai Charbonnages, B-1080 Brussels. Tel: (02) 25-40-10.  
 France-Melodie, see Francis-Day.  
 Francis-Day SA (Eds.), 65 Rue de la Clinique, B-1070 Brussels. Tel (02) 524-0090. Telex: 24769. Mng. Dir.: E. J. de Klerk; Admin. Mgr.: A. Devaux.  
**Int'l firms represented:** Big Pig, Kate Bush (UK), Cross Keys (USA), Herman Darewski, Dix, Donna, EMI, Feldman (France), B. Feldman, France Melodie (France), Francis Day (France), Francis Day & Hunter, Hermusic, Kennedy Street, Kipahula (USA), Manchester, Marouani (France), Queen, Roar, Robbins, Rolling Stones (UK), Screen Gems/EMI, Tree (USA).  
 Fri Fri Music (SABAM), see Zoom.  
 Glorious Music Ent's. PvbA, see Eurovox.  
 Gnome Music, see Clowin.  
 Gold Crown Music (SABAM), Box 10, Blvd. Louis Mettwie 11, B-1080 Brussels. Tel: (02) 426-2256. Pres. & Gen. Mgr.: Roger D. Feinberg.  
 Granata Music Eds., 13 bis Wouter Haecklaan, B-2100 Deurne. Tel (031) 21-55-81. Dir.: Rocco Granata.  
 Hebra Music, see New Music.  
 Intermision Music (SABAM), see Rakk.  
 Intersong-Primavera SA (SABAM), 45 Place de Jamblinne de Meux, B-1040 Brussels. Tel (02) 733-9789. Telex 24516. Mng. Dir. Tim Vistern.  
**Int'l firms represented:** Aurlius, Bron, Carmen, Chappell (Africa), Chappell (Australia), Chappell (Canada), Chappell (Germany), Chappell (Italy), Chappell (Netherlands), Chappell (Spain), Chappell (Sweden), Chappell (Switzerland), Chappell (USA), French Music, Gorima, Harbot/Sesac/Contention, Intersong Basart, Intersong Music Ltd., Intersong Paris, Intersong USA, Melodie, Melody Nelson, S. Miller, Nouvelles Prod'ns Michel Legrand, Progressive, Rocket, St. Annes. Eds. & Prod'ns Theatres Train, Truchappell (USA), Unichappell (USA), J. Weinberger; Belinda/Artemis group—Blue Gum, CTA/Carlin, Davray, Elvis/White Heaven, Fast Western, Getaway, Harlene/Donna/Dijon, Leon Henry, Hudson Bay, Josley, Kama Sutra, Lark, Jeff Lynne/United Artists-Jet, Marson, Midsong/Diagonal/ Midland, Mountan/Carlin, Noma/Schelfrn Zager, Peterman, Pickwick Int'l, Noma/Ryan, Sam, Ten East/Five West, Tomezja/Ramsel, Ryan, Sam, Ten East/Five West, Tomezja/Elbomo, Tone, Trio, Roy Wood, Yellow Dog; Belinda/Carlin group—AMP, Abacus, Alton, Avon, Big Top/K, Lynch, Carlin, Cathy & Tomat, Davray, Design, Dukelodge, Escor, Fluke/Enquiry, GTO, Getaway, Glona, Gold Side, Joaneline, Lynn, Marlyn, Miracle, Oaktree, Peterman, Alan Price, Pulsar, Ryan, Shadows, Slamina, Swansong, Sweet City, Warland, Waterloo, Crown, Dollie, European, Plays & Fredrick & Katrina, Gladys, Hill & Range, Home Folks, Intersong USA/ Gaucho/Belinda, Kentucky, MEC Milano, Monument, Mother Bertha, Noma, Noma & Marziona, Noma & Marty's, Elvis Presley, Progressive, Quintet, Anne Rachel, Red River, Resteveld, Rumbalero, SPR, St. Louis, Sino, Hank Snow, & Open Road, Southwind, TM, Tee Pee, Ernest Tubb, US, Venice, Vicki, Bob Willis; Chappell group—AM, A&R, Algonquin Ambassador, Admiral, Advanced, Alexcar, Ample, Andrew, Anton, Ameb, American Int'l Pictures, Arden, Ascherberg Hopwood & Crew, Athenaue, Athenase, David Ball, Bar-Nona, Barton, Avocet, BAM, BBC, BDM, John Marshall Austin, Avenue, Beautiful, Bedrock, Begonia, Bema, Bennie Benjamin, Alan Benson, Benton, Irving Berlin, Big Fuss, Big Sandy, Big Six, Big Wind, Bitter Suite, Bleu Disque, Karl Blore, Boston, Brackenjuice, Bradbury Wood, Bregman Vocco & Conn, Britanna, Miquel Brown, Brown Shoes, Brown Trout, Burdina, Burthen, Butler, John Cameron, Fergie Alpina, Carmichael, Carnaby, Captain Beaky, Carvold, Celenia, Cepcor, Chandler, Carolintone, Carvold, Celenia, Cepcor, Chandler, Charlin, Chappell, Chappell-Stryker, Clara, Alan Clare, Roy, Brian Chatton, Chilly Winds, Cloud, Cloud Cookee, Clark, Gene Clark, Claurus, Clondyke, Cloud Cookee, Clover, Alan Coates, Tanta & Susan Collins Communicated, Coop, Garden Rake, Cortab, Cosmic Echoes, Crawford, Crazy, Robert Cross, Tony Crombie, Cyma, DBH, Trevor Darko, Deane & Doo, Delaware, Delev, Delory, Delstone, Denis, De Sylva Brown & Henderson, Dirk, Dobbins, Dr. Music, Dorella, Double R, Douglas, EFDS, Earlon, Echoes of the Cosmos, Elbomo, Eldee, Empire Consul, Enschede-sche, Era, Erle, Esco, European, Evie, Fairlane, Fama, Featherbed, Fiber, Fiddleback, Finger, Fred Fischer, Florence, Wayne Fontana, Four-Eleven, Frank, Freedom, Furze, G&C, Galaneye, Galoping Films, Garden Rake/Coop, Kay Garner, General, Gershwin, Gimcrack, Glorious, Green Dream, Green & Szept, Grob Chappell, Mike Guichron, Hael, Hamcaria, Halmel, Handle, Hanna Barbera, Bo Hansson, Eddie Hardin, Harms, T.B. Harms, Graham Hart, Heritage, James Jane & Roger Hindsight, Brian Holloway, Amanda Jane & Roger Holman, Homemade, House of the Living, Jay Hugely, Hummit, Horace Hutchinson, Ivanhoe, Raymond Ivor, Ivy, JP, Jabern, Jacmar, Jamarite, J.W. Jenkins, John Jennings, Jilbern, Jubilee, Julie, Kalmba, Kalmar & Ruby, Kander & Ebb, Kandidate, Joidi Karo, Steve Kazan, George Keady, Brian Keith, Jerome Kern, Paul King, G. Jonah Koslen, Labrador, Langham, Lauralan, Lee, Leslie, Marysia Lessnau, Le Vian, Lou Levy, Sandy Lombar, Little Gravel, Little People, Living Music, Lombardo, Loring, Low, Lowery Chappell, Sal Low, Thom Low, Tui Low, Lujac, M&P, ME, MRC, Paul MacDonnel, Machtetta, Mac Hugh & Adamson, Robert MacLeod, Mafundi, Magic Mough, Manger, Mara-Lane, Marius, Martin, Mashy, Massey, Mauren, Maxana, Maxey, Mburu, Megus, Merjoda, Meryl, Stephen Metz, Midsa, Glen Mikkelsen, Milene, Millrose, Minstrel, Mio, Ivan Mogul, Moutie & Coyote, Mud Int'l, Muhon, Murdoch, Music Machine, Mutual, Namrac, Near North, Nemsong, Newkeys, New Morning, Newtonville, Night, Northern, Nurock, Terry Oates, Ohio Players, Olo, Olyoma, Omar Osmond, Oxygen, Pabloito, Pamela, Andy Park, Jim Parker, John

Paul, George Paxton, Paxwin, Pearl, Pee Wee Valley, Pendulum, John Dallas Phelps, Phonogram Int'l, Picasso, Pillow, Pink Pelican, Pippin the Friendly Ranger, Planetary, Play One, Please & Thank, Shlimer Poe, Polyscope, Cole Porter, Portfolio, Producers, Promco, Pure Noise, Quintet, R&R, Bul, Fred Raphael, Maurice Rodgers, Rolando, Romano, David Rose, Fred Rose, Rosemeadow, Rumbalero, Paul Ryan, Rye Bread, Saggiore, Sahara, Douglas Sahn, Salmon, Chris Sanford & Bob Saker, Sarah, G. Schirmer, Scorpio, Scotia, Selbnon, Sesac, Set to Music, J. & J. Shakespear, Shari, Jules Shear, Paul Melvin Shuttleworth, George Simon, Christopher Simpson, Songs of Faith, Souci, Southern Love, Spectacular, Larry Spier, Springfield, Stafree, Michael Stanley, Starshine, Steampower, J. Stokkermans & B. Bos, Storybook, Stratford, Subiddu, Sunflower, Sunny Day, Superficial, Superior, Supreme, Sylenepride, Sylenepride & Joy, Tahoe, Tanglewood, Tebo, Tee Kaye, Tee Pee, Tesco, The Ritz, Thiele, Think Big, Three Bridges, Tight Corporation, Tin Lid, Tivoli, Tobey, Henry Tobias, Tomezja, Tom Tom, Top Hat, Triangle, Tri-Chappell, Trillium, Tropical Soundtracks, Truckin', Keith Turner, 29th & Dearborn, Unichappell, Tommy Valando, John Vallins, Vernon, Victoria, Vogue Choice, W.G. Wardo, Warnes, Warp Seven, Weltzheim, Wembley, White Cloud, White Lie, David Williams, Kathryn Williams, Williamson, Marty Wilson, Windchime, Murray Wizzel, Wombat, Wonder, Graham Wyzill, Yachts, Victor Young, Jim Yule, Zargon, Zethus, Znarg, Chappell Morris group—Adams Strouse, Aee Cee, Albums, Amino, Alphanture, Anvil, Ardmore, Balladeer, Banas, Barwin, Bedack, Beechwood, Beldock & Kushnick, Betaventure, Bibo, Big B, Big H, Big L, Bobwhite, Bradshaw, Breezy Willow, Breshanan, Buddha, Bullfrog, Burke-Van Heusen, Burning Bush, Carwin, Champagne, Charles, Cherrybell, Cinema, Clover, Country Music, Creative, Crestview, Darian, Joe Davis, Degar, De Vorzan, Educational Music Serv., Fancy Space, Wes Farrell, Fenwood, Jose Ferrer, Foo, Frank, Georgia, Simon George, Graphle, Gramophone, Grayfriar, Guard, Hall of Fame, Harwin, Hit, Holly Vine, Hot Damn, Iero, Iron March, JAF, Jerryco, Les John, KFK, Kittyhawk, Ledgefild, Leonia, Lero, Lin-Da, Lion, MRC, Mara, March, Mayfair, Melrose, Mercedes, Mercer & Morris, Meridian, Mesquite, Momar, Monopoly, Montecito, Morley, E.H. Morris, Motion Picture, Mount Royal, Muirfield, Music for Albums, New Christy, Oriole, PK, Patricia, Peak, Picturetone, Quail, Ralton, Rango, Ravenswood, Reis, Reis Dard, Herb Reis, Rondell, Strycon, Schlager, Sherbourne, Simon House, Slippery Jack, South Mountain, Space, Sparrow, Spartan, Spina, Stanwood, Streeterville, Suchan, Summit, TC, TPI, Tamerlane, Televok, Thunderbird, Toluca, Truck, Upario, Valeness, Van Winkle & Darian, Vogue, Harry Von Tizer, Warner Tamerlane, Welcome, Whalen, Whiskey Joe, White Smith, Windy City, Winnore, Wren, Zianne; Famous Chappell group—AH, Accadia, Addax, Ampco, Beverly, Blue Fame, Boo, Brazmout, Brind, Brougham, Bruin, Burke-Van Heusen & Assocs., Burvan, Charles Gilsenan, Chrissica, Crofoot, Daverdian, Diplomat, Directors Company, Engagement, Ensign, Fameville, Famous, Fat Mama, Forrest Hills, Freehewled, Charles Gilsenan, Gomalco, Grand Theft, Heorss, Higher, High Sierra, Infinite, Kaiser, Love Lies Bleeding, Mario, Matler, Meadowlane, David Melia, Mother Mistro, Para-Andi, Parabut, Para-Ed, Para-Kim, Paramount, Paramount/Thy Rogers, Para-Nowgen, Para-Sac, Parathal, Para-Thomb, Para-Tracs, Para-Wag, Popular Melodies, Robert Rigby, Roxbury, Same Old Songs, Scarab, Scrolie of the North, Silbury Hill, Snowden Spier & Caslow, Sun Vine, Martin Tetlow, Tinker Street, Tomake, Top Floor, Universal, Vin Sun, Window; Intersong Int'l group—A Deshe, Ajay, Argus, Roy Ayers Ubiquity/Ayers Bird, Baron, Bear Brown, John Beland & Kings Point, Beni & Medulla, William Bell & Bell-Kat, Big Shorty, Black Bud & Omaha, Blue Oyster Cult, Hamilton Bohannon, Breeze, Brite House, Brother, Bulk, Bull Horn, CAM USA, Cafe Americana, Cape Ann/Three Cheers/Cape May/John Richbourg, Charlotte/Timtoe, Cherry, Stanley Clarke/Clarkee, Laurie Kaye Cohen/ Skyforest, Mike Curb/Caseyem, Davray, Dog Solid, Double Exposure, Double Trouble, Doughboy, Betty Earland, Fabel, Wes Farrell, Wes Farrell/Wescraft, Fairfield, Father, Father/Claffusa, Fifth

for the Benelux:



**UNIVERSAL SONGS**  
 26, AVENUE PALMERSTON  
 1040 BRUSSELS, BELGIUM  
 PHONE: 2-230 4159



## RECORDS:

Records sold: LP's 1978—33,000,000 units; EP's 1978—6,000,000 units; Singles 1978—11,000,000 units.  
**Records, record blanks & pre-recorded media imported from USA: 1977—\$870,966**  
**Records exported to USA: 1978—121,827 units, 1977—\$199,467**  
**Average retail price per record: LP's—\$7.70; EP's \$3.00; singles—\$2.70.**  
**Jukeboxes: 100.**

## TAPES:

Tapes sold: Cassettes 1978—8,000,000 units.  
**Average retail price per tape: Cassettes—\$8.00.**

## RADIO &amp; TELEVISION STATIONS

No. of TV stations: 75.  
 No. of radio stations: 903 AM, 98 FM.

## ● record & tape manufacturers / distributors / importers

A E S C R J, see Top Tape.

Alvorada, see Gravacões Chantecler.

Amazon Recs., Rua Alice 121, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: (021) 285-2780. Telex (21) 23923 Dir. Jose R. Sobrinho.

Angel, see EMI-Odeon.

Aquarela, see Top Tape.

Archiv, see Polygram.

Arco-Iris, see Top Tape.

Asylum, see WEA.

Atco, see WEA.

Atlantic, see WEA.

Bandeirantes, see WEA.

Bemol, see TapeCar.

Building, see Som Industria & Comercio.

C B S Industria & Comercio Ltda. (Discos), Rua Buenos Aires 2, 7th fl., 20000 Rio Janeiro. Tel: (021) 221-5956. Cable: COLRECORD. Mng. Dir.: Juan Truden; Ass't Mgr.: Jose Victor Rosa Jr.  
**Labels: (Owned) CBS, Entrec, Epic, Odyssey, Okeh, Tropicana, Uirapurú; (licensed foreign) TK (USA).**  
**Int'l rep.: Worldwide (CBS).**

C I D, see Companhia Ind'l de Discos.

Caboclo, see Gravacões Elétricas.

Camden, see RCA.

Campeão Discos, Rua Otavio Correia 202/102, 20000 Rio de Janeiro. Tel: (021) 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito; Sales Mgr.: Gilda C. Falcao.  
**Labels: (Owned) Campeão; (represented) Alcore (USA), BPL (Germany), Beat (Italy), Colt (USA), Destiny (USA), Dixie (Germany), Espirit (USA), Firma (USA), Gallo (USA), Genuine (USA), Jody (USA), K-Arc (USA), Mayhams (USA), Milsmi (USA), Mishawaka (USA), Northland (USA), Novelty (USA), Panorama (Germany), R&R (USA), TJB (Germany), Unity (Germany).**  
**Int'l reps.: Angola (Vadeca), Argentina (Jow), Belgium (Vadeca), France (Vadeca), Germany (Vadeca), Mexico (Panamusic), Netherlands (Parade), Portugal (J.C. Donas), South Africa (RPM), Venezuela (Favedica).**

Capitol, see EMI-Odeon.

Carrussell, see Companhia Ind'l de Discos.

Chantecler, see Gravacões Chantecler.

Charger, see Som Industria & Comercio.

Cirandinha, see IBC.

Clack, see WEA.

Companhia Ind'l de Discos (IFPI), Rua 7 de Marco 331, Bon-suceno, 20000 Rio de Janeiro. Tel: (021) 280-9222. Cable: CIDISCOS. Pres.: Hermann Zuckermann; VP Int'l: Harry Zuckermann; Gen. Mgr.: Rodolfo Zuckermann.  
**Labels: (Owned) CID, Carrussell, Crazy Cat, Itamaraty, Magna Music Square; (licensed) Embry (UK), Oasis (Germany), Pickwick (USA), Saar (Italy).**  
**Int'l reps.: Argentina (Sicamericana), France (Barclay), Venezuela (BAS).**

Concorde, see Gravacões Elétricas.

Continental, see Gravacões Elétricas.

Copacabana, see Som Industria & Comercio.

Copa Musical, see Top Tape.

Coronado, see EMI-Odeon.

Cotillon, see WEA.

Crazy Cat, see Companhia Ind'l de Discos.

Crazy Gravadora & Ed. Ltda., Alameda Dos Arapanes 1384, 04524 Sao Paulo.

D G, see Polygram.

Dark Horse, see WEA.

Discao, see Gravacões Elétricas.

Disc Test, see Mangione, Filhos & Cia.

Disquinho, see Gravacões Elétricas.

Dragon, see WEA.

E M I-Odeon Fonográfica Industrial & Eletrônica SA, Caixa Postal 2752, ZC-00: Rua Mena Barreto 151, Botafogo, 20000 Rio de Janeiro. Tel: (021) 286-1212. Cable: TURNTABLE Telex. 367B. Mng. Dir. Rolf Dihlmann; Mktg. Mgr. Roberto Augusto; Int'l A&R Mgr. Antonio Duncan.  
**Labels: (Owned) Angel, Capitol, Coronado, EMI, Harvest, Imperial, Odeon, Parlophone; (licensed) A&M (USA), Arista (USA), Decca (UK), London (UK, USA), Magnet (UK), Passport (USA), Pathe (France), Private Stock (USA), Pyramid (USA), RAK (UK).**  
**Int'l rep.: Worldwide (EMI).**

Elektra, see WEA.

Elenco, see Polygram.

Emblema, see Padrao.

Entre, see CBS.

Epic, see CBS.

Equipe, see Padrao.

Fermata, see RGE/Fermata.

Festa, see Polygram.

Fontana, see Polygram.

Formula, see Gravacões Elétricas.

Galinho, see Gravacões Chantecler

Gold Seal, see RCA

Gravacões Chantecler Ltda., Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811 Telex (11) 22329. Chm. Alberto Jackson Byington Neto; Comm'l Mgr.: Victor Setanni, Int'l Mgr. Geraldo L. Loewenberg  
**Labels: (Owned) Alvorada, Chantecler, Galinho, Rosicler, Scramble, Sertanejo; (licensed) Pye (UK), Radio Triunfo (Portugal), Roda (Portugal), Teldec (Germany).**  
**Int'l rep.: Portugal (Radio Triunfo)**

Gravacões Elétricas SA (IFPI), Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811 Telex (11) 22329. Chm. Alberto Jackson Byington Neto, Comm'l Mgr.: Wilson Rodrigues Poso, Label Mgr. Angelo Penedo; Int'l Mgr.: Geraldo L. Loewenberg  
**Labels: (Owned) Caboclo, Concorde, Continental, Discao, Disquinho, Formula, Musicolor, Strawberry, Surf; (licensed) Audio Fidelity (USA), Cream-Hi (USA), Gamma (Mexico), Hispavox (Spain), Ri-Fi (Italy).**  
 Groove, see RCA.

Guarani, see Mangione, Filhos & Cia.

Hara Internacional Musica & Filmes Ltda., Rua Joaquim Silva 56, 5th fl., Rio de Janeiro. Tel: (021) 252-4256, 222-0972 Dir.: Nilo S. Pinto; Gen. Mgr. Ruth de Castro Savaget.  
**Labels: (Owned) Musidisc, Oxala.**  
**Int'l reps.: Bolivia (Heriba Ltda.), Colombia (Fonogramas), Ecuador (Famoso), El Salvador (Boni), Mexico (Guitarra), Peru (FTA), USA (Musical Recs.), Venezuela (Fonografica del Caribe).**

Harvest, see EMI-Odeon.

Heliodor, see Polygram.

I B C Discos (IBC Audio Comunicacoes Ltda.), Rua Senador Pompeu 229-A, Centro, 20221 Rio de Janeiro. Tel: (021) 223-3134. Cable: INDISCO. VP Finance & Admin.: Amadeu da Silva Resende; Int'l Mgr.: Fernando Mattos; A&R Mgr.: Sergio Abreu; Gen. Mgr.: Alberto Ingber, Sales Mgr. Peter Schneider.  
**Labels: (Owned) IBC, Super Show, Tropical; (licensed foreign) Casino (USA), Junction Int'l (USA), Orange (Germany) Revival (Italy); (distributed—not licensed) Cirandinha.**  
**Int'l reps.: France (International Shows), Spain (Belter), USA (JDC).**

I N A, see WEA.

Imperial, see EMI-Odeon.

International, see RCA.

Itamaraty, see Companhia Ind'l de Discos.

Joiás Musicais, see Mangione, Filhos & Cia.

K-tel do Brasil Comercial Ltda., Rua Tobias do Amaral 46, Cosme Velho, Rio de Janeiro RJ. Tel: (021) 205-4545. Gen. Mgr.: Alan Joel Cordover; Sales Dir.: Bernd Peter Vogel; Artistic Dir. Ricardo Barley  
**Labels: (Owned) K-tel, Kelo; (licensed foreign) Antler (USA), Attic (Canada), Creole (UK), Ibach (France), Ibis (USA), Inphasion (USA), JDC (USA), Key Seven (Canada), Malaco (USA), Quality (Canada), Splash (UK), State (UK).**

Kelo, see K-tel.

M G M, see Polygram.

Magic Music, see Companhia Ind'l de Discos.

Mangione, Filhos & Cia. Ltda., Rua do Ouvidor 183, 1st fl., Suites 14-19a, 20000 Rio de Janeiro ZC-00. Tel: (021) 242-3223/3698. Cable: EDMANGIONE. Pres. Estevam Sciangula Mangione; Sales Mgr.: Ubaldio S. Mangione.  
**Labels: (Owned) Disc Test, Guarani, Joiás Musicais, Red Lips.**  
**Int'l reps.: Europe (Bizet), Japan (Uni Music), USA (Bizet).**

Master, see WEA.

Mercury, see Polygram.

Mis, see Som Industria & Comercio.

Musicolor, see Gravacões Elétricas.

Musidisc, see Hara.

News, see Som Industria & Comercio.

Nonesuch, see WEA.

Odeon, see EMI-Odeon.

Odyssey, see CBS.

Okeh, see CBS.

One Way RBR, see Top Tape

Oxala, see Hara.

Padrao Distribuicao de Fonogramas Ltda., Rua Sao Francisco Xavier 961, 20000 Rio de Janeiro. Tel: (021) 284-1332/1992.  
**Labels: (Owned) Emblema, Equipe, Padrao, Spot; (licensed) Alshire Int'l (USA), Arrowtabs (UK), Candide (USA), International Artists (UK), Turnabout (UK), Vox (USA).**

Parlophone, see EMI-Odeon.

Peralta, see RGE/Fermata.

Marcus Pereira Ltda. (Discos), Rua Minas-Gerais 201, 01244 Sao Paulo. Tel: (011) 257-1622. (Distributed by Som Industria & Comercio).

Philips, see Polygram.

Phonodisc Industria & Comercio de Discos & Fitas Ltda., Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811. Telex: (11) 22329. Chm.: Alberto Jackson Byington Neto; Comm'l Mgr.: Wilson Rodrigues Poso; Int'l Mgr.: Geraldo L. Loewenberg  
**Labels: (Owned) Phonodisc; (licensed) Elite Special (Switzerland), Fonit Cetra (Italy).**

Pick, see RGE/Fermata.

Polydor, see Polygram.

Polyfar, see Polygram.

Polygram Discos Ltda., Av. Rio Branco 311, 4th fl., 20040 Rio de Janeiro. Tel: (021) 252-6195, 242-2895. Cable: POLYGRAM. Mng. Dir.: Antonio Coelho Ribeiro; Sales Mgr.: Heleno de Oliveira, Int'l Dept.: Maria Creusa.

Branch: Sao Paulo, Av. Nove de Julho 3766, Jardim, America. Tel: 881-6111.

**Labels: (Owned) Archiv, DG, Elenco, Festa, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyfar, Polystar, Sinter, Vertigo, Verve; (licensed) Capricorn (USA), Casablanca (USA), Charisma (UK), Chrysalis (UK), Haven (USA), Island group (UK), MCA (USA), Mountain (UK), Pablo (USA), RSO (UK), Rocket (UK), 20th Century (USA), Virgin (UK).**

Polystar, see Polygram.

Premier, see RGE/Fermata.

Pure Gold, see RCA

R C A Electronica Ltda. (IFPI), Rua Santa Clara 50, Cobertura 01, 22041 Rio de Janeiro. Tel: (021) 255-7225. Telex: (21) 224225. Pres. Adolfo Pino. Int'l: Helcio A. Carmo, Mktg. Gen. Mgr. Oswaldo Gurzoni.  
**Labels: (Owned) Camden, Gold Seal, Groove, International, Pure Gold, RCA Victor, Red Seal, Vic, Victrola; (licensed—domestic) Sigla, Som Livre, (distributed—not licensed) Anola America (USA), Ariston (Italy), Audio Latino (USA), Barclay (France), Bronze (UK), Can't Stop (USA), Disques Jbach (France), Erato (France), Gem (UK), Good Earth (USA), Grunt (USA), Hansa (Germany), Millennium (USA), Larry Page (UK), Pickwick (UK), Polar (Sweden), Ricordi (Italy), Roadshow (USA), Roulette (USA), Soul Train (USA), Tortoise (USA), Vanilla (Italy), Weiman (France).**

R G E/Fermata (Discos) (IFPI), Rua do Triunfo 177, 01212 Sao Paulo. Tel: (011) 220-9480/9308/0537/8839. Cable: FERMATABRASIL Telex 1121735 Pres. Enrique Lebendiger, Gen. Mgr. Marcos Silva; A&R Dirs.: Helio Eduardo Costa Manso, Yehuda Szapiro; Sales Mgr.: Carlos Claro

**Int'l branches: Chile, USA.**  
**Labels: (Owned) Fermata, Peralta, Pick, Premier, RGE, Som/Maior, Young; (licensed foreign) AB Prod'n (France), Alshire (USA), Amadeo (Austria), BBC (UK), Carosello (Italy), Coombe (UK), Countdown (Germany), Cube (UK), Durium (Italy), Everest (USA), Fediscos (Ecuador), Galaxy (UK), Hansa (Germany), Dick James (UK), Jupiter (Germany), Miller Int'l (Germany), Nems (UK), Noeland (UK), Odyssey (USA), Pick (Switzerland), President (UK), Promus (Venezuela), Ranwood (USA), Sonet (Sweden), Symphony Tone (Switzerland), Vadeca (Portugal), Victor (Japan).**

**Int'l reps.: Mexico (Musart), Switzerland (Int'l Melodies Geneve).**

Red Lips, see Mangione, Filhos & Cia.

Red Seal, see RCA.

Reprise, see WEA.

Rolling Stones, see WEA.

Rosicler, see Gravacões Chantecler.

Rural, see TapeCar.

Sabia, see Som Industria & Comercio.

Saci, see Som Industria & Comercio.

Scramble, see Gravacões Chantecler.

Sertanejo, see Gravacões Chantecler.

Sigem (Sistema Globo de Edicoes Musicais), Rua Joao Afonso 15, Botafogo, Rio de Janeiro. Tel: (021) 286-5244/3846. Cable: TEVEGLOBO Telex (21) 22795. Pres. Bruno Quaino.

**Branch: Sao Paulo, Rua Augusta 2945. Tel: (011) 282-5533. Mgr. Victor Francisco Mello.**  
**Int'l branches: Argentina, France.**  
**Label: (Owned) Sigem; (licensed) Albatros (France), BBZ (France), Crisler (Italy), Fonit-Cetra (Italy), Motors (France), Polydor (France), Sirocco (France), Societe Creations Artistiques (France), Spot (France), Tremat (France), 23 (Eds.) (France).**

Sigla, see RCA.

Sinter, see Polygram.

Som Industria & Comercio SA (IFPI), Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Telex: (11) 24569. Pres.: Adiel Macedo de Carvalho; Mng. Dir.: Olavo Antonio Bianco, Gen. Mgr. Gunter Casznik; Sales Mgr.: Rosvaldo Cury; Plant Mgr. Joao F. Blumenschein.

**Int'l distributor: USA, Brasilia Recs & Tapes Corp.**  
**Labels: (Owned) Building, Charger, Copacabana, News, Sabia, Saci, Som, Underground, Vision; (licensed) Abbey Road (UK), Baby (Italy), Buddha (USA), Columbia (Spain), Contagious (South Africa), Delphine (France), Eleven (Italy), Fuentes (Colombia), Harmonia Mundi (Germany), IBACH (France), Intermusique (Luxembourg), MPS (Germany), PPX (USA), Prelude (USA), Project 3 (USA), Quatro (Chile), Springboard (USA), Supraphon (Czechoslovakia), Vanguard (USA), Vogue (France), West One (USA), West Side Latino (USA), Yep (Italy); (distributed—not licensed) Mis, Marcus Pereira.**

**Int'l reps.: Argentina (CBS, Interdisc), Australia (RCA), Benelux (Vogue), Canada (Brasilia in Italia), Chile (Quatro), Colombia (Fuentes), France (Vogue), Germany (Metronome, Teldec), Greece (CBS), Israel (CBS), Italy (Baby, Eleven), Japan (Global, RCA), Korea (RCA), New Zealand (RCA), Philippines (Victor), Portugal (Radio Triunfo, Rossil), Scandinavia (Metronome), Spain (Columbia, Hispavox), Switzerland (Vogue), Turkey (Onkupaik), UK (Decca), USA (RCA, Salsoul, West One, West Side Latino), Venezuela (Grabaciones Mondiales).**

Som Livre, see RCA.

Som/Maior, see RGE/Fermata.

Sosniba, see TapeCar.

Spot, see Padrao.

Square, see Companhia Ind'l de Discos.

Strawberry, see Gravacões Elétricas.

Super Show, see IBC.

Surf, see Gravacões Elétricas.

Swan Song, see WEA.

T C, see TapeCar.

Tepecar Gravacões SA (IFPI), Rua Aguar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres. & Dir.: Manuel Valls Camero, Gen. Mgr. Fernando de Araujo Neves; Sales Mgr. Ary Perdigao; Int'l Mgr.: Paulo Roberto Correa de Araujo.

**Labels: (Owned) Rural, Sosamba, TC, TapeCar; (distributed) Bemol; (represented) Bareback (USA), Basart (Netherlands), Cinevox (Italy), Count Down (Germany), D&M (USA), Damil (UK), Disques Direction (Canada), Everest (USA), Fonior (Belgium), Honeybee (USA), Mainstream (USA), Parachute (USA).**

Top Tape Musica SA, Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: (021) 205-5552. Cable: MUSI-TOP. Telex: (21) 23923 VP A&R & Promo Joel B. Lebovitz; VP Int'l Opns.: Myrian Sylvia Avanzi; VP Sales: Salomao Sobrinho; VP Prod.: Teresa Brito.

**Branch: Sao Paulo, Rua Osorio Duque Estrada 39, Vila Nova Tupi, Ibrapuera, 04001 Sao Paulo. Tel: (011) 287-8676. Sales Mgr.: Alberto Bantotti Neto, Promo. Mgr.: Dorival Rosa.**



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**Int'l reps.:** Argentina (RCA), Portugal (Imavox).

Tropical, see IBC.

Tropicana, see CBS.

Uirapuru, see CBS.

Underground, see Som Industria & Comercio.

Vertigo, see Polygram.

Verve, see Polygram.

Vic, see RCA.

Victrola, see RCA.

Vision, see Som Industria & Comercio.

**W E A Discos Ltda.** (IFPI), Rua Itaipava 44, Jardim Botânico, 20000 Rio de Janeiro, Tel: (021) 246-2215. Mng. Dir.: Haidar Midani; Gen. Mgr.: Michael Gregory; Sales Mgr.: Paulo Genaro; A&R Mgr.: Marco Aurelio de Silva.

**Labels:** (Owned) Asylum, Atco, Atlantic, Cotillion, Dark Horse, Elektra, Nonesuch, Reprise, Rolling Stones, Swan Song, WEA, WEA Int'l, Warner Bros.; (licensed-domestic) Bandeirantes, Clack, Dragon, INA, Master.

**Int'l rep.:** Worldwide (WEA).

Warner Bros., see WEA.

Young, see RGE/Fermata.

## ● music publishers

**A M O R (SICAM),** see Fermata.

**Alvorada (Grupo Ed.),** Rua dos Gusmos 235, 01212 Sao Paulo, Tel: (011) 221-7855. Cable: SONDISCOS. Dir.: Olavo Antonio Bianco; Gen. Mgr.: Antonio D'Almeida Santos.

**Int'l firms represented:** Contagious (South Africa), Robbins (USA), Televis (Italy), Tremplin (France), United Artists (USA).

**Int'l reps.:** Argentina (Melograf), Canada (Bevorada, Meridional), Central America (EMLASA), Chile (Equus), Colombia (EMLASA), Ecuador (EMLASA), France (Vogue), Italy (Televis), Japan (Gobal), Mexico (EMLASA), Peru (EMLASA), Portugal (Sociedade Portuguesa de Autores), Spain (Notas Magicas), UK (Burlington), USA (Bevorada, Meridional), Venezuela (EMLASA).

**Alvorada Ltda.** (Ed. Musical), see Alvorada Grupo.

**Amazon Musica Ltda.,** Rua Alice 121, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: (021) 285-2780. Telex: (21) 23923.

**Arapua (SBACEM),** see Fermata.

**Arlequim Ltda.** (Ed. Musical), Caixa Postal 3264, Villa Biarque, Rua Frederico Steidel 267, 01225 Sao Paulo, Tel: (011) 220-3494/1343.

**Ata (UBC),** see Fermata.

**Augusta Ltda.** (Ed.) (SICAM), Av. Ipiranga 1123, 9th fl., 01039 Sao Paulo, Tel: (011) 229-3411. Pres.: Enrique Lebendiger; Gen. Mgr.: David Vogel.

**Avenida (UBC),** see Fermata.

**Balaio Ltda.** (Ed. Musical), see Sigem.

**Bandeirante (UBC),** see Fermata.

**Bela Musi (Ed.),** see Top Tape.

**Betina Edicoes & Promocoos Ltda.,** see CID.

**Beverly Ltda.** (Ed. Musical) (UBC), see Alvorada.

**C A M Brazil,** see Arlequim.

**C I D Edicoes & Promocoos Ltda.** (UBC/ASCAP), Rua 29 de Julho 152, 20000 Rio de Janeiro, Tel: (021) 280-9222. Cable: CIDISCOS. Gen. Mgr.: Harry Zuckerman.

**Campeao (Ed.),** see Falcao.

**Carioca Ed. Musical Ltda.** (SBACEM), Av. do Estado 4667, 01515 Sao Paulo, Tel: (011) 279-6811. Telex: (11) 22329. Chm.: Alberto Jackson Byington Neto; Int'l Mgr.: Geraldo L. Loewenberg; Publ'g Co-ord.: Vitor Martins.

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**Int'l reps.:** Chile (Fermata), Switzerland (Int'l Melodies Geneva), USA (Bendig, Fermata Int'l).

**G G Producoes Ltda.,** see Intersong.

**Gapa Ltda.,** see Intersong.

**Viuva Gurreiro (Ed.) (UBC),** see Mangione.

**Helo Ltda. (Ed. Musicais),** see Intersong.

**ITAI P U Eds. Musicais Ltda. (UBC),** Caixa Postal 2752, ZC-00, Rua Mena Barreto 151, Botafogo, 20000 Rio de Janeiro, Tel: (021) 286-1212. Cable: TURNTABLE. Mng. Dir.: Rolf Dihlmann; Gen. Mgr.: Romeo Brayner Nunes Dos Santos.

**Int'l firms represented:** Bull Pen-Perren Vibes (USA), Colgems-EMI (USA), EMI group (UK), Earl Barton (USA), Hal-Nat (USA), Lupus (UK), Our (UK), Pink Floyd (UK), Red Bus (UK), Rondor (USA), Screen Gems-EMI (USA), Sug-Sug Music (USA), Wizard (UK).

**Int'l rep.:** Worldwide (EMI group).

**Indus Ltda. (Ed. de Musica),** see Editora de Musica Intersong Ltda. (Eds.), Av. Rio Branco 277, Grupo 708/710, 20047 Rio de Janeiro, Tel: (021) 252-2502/6549. Cable: EDISINTER. Gen. Mgr.: Jose Loureiro.

**Int'l firms represented:** ABC, ATV, Aurelia, Baarn, Bicycle, Bregman Vocco & Conn, Carlin, Casablanca, Chappell, Charisma group, Famous, Fuse, Gambi, Gentoo, Hanna Barbera, T. B. Harms, Heath Levy, Hit & Run, Island, Kamakazi, Man-Ken, Edwin H. Morris, Pocketful of Tunes, RSO, 20th Century.

**Int'l reps.:** Worldwide (Chappell, Intersong).

**Irmaso Vitale SA, Rua Franco Pinto 42, Sao Paulo, Japeri (Ed. Musical),** see TC.

**Latino Ed. Musical Ltda. (SICAM),** Av. do Estado 4667, 01515 Sao Paulo, Tel: (011) 279-6811. Telex: (11) 22329. Chm.: Alberto Jackson Byington Neto; Int'l Mgr.: Geraldo L. Loewenberg; Publ'g Co-ord.: Vitor Martins.

**Lotus Ltda. (Eds. Musicais),** Rua Tobias do Amaral 46, Cosme Velho, Rio de Janeiro RJ, Tel: (021) 205-4545. Mgr.: Robert Liot Backer.

**Luciana Ltda. (Ed. Musical),** see Sigem.

**Lyra Ltda. (Ed. de Musica),** see Editora de Musica.

**M C A do Brasil Ed. Musical Ltda.,** Rua Aurora 964, 01209 Sao Paulo, Tel: (011) 222-0273. Cable: EDITAMUS.

**Home office: USA.**

**Int'l firms represented:** Belwin Mills (USA), Big Pig (UK), Groovy (UK), Isaye (Belgium), Joaneline (USA), Kalmus (USA), Leeds (USA), MAM (UK), Melanie (UK), Northern (USA), Shaftesbury (UK), Spanka (USA), Threshold (UK), Valley (UK).

**Int'l rep.:** Worldwide (MCA).

**M D K Music Ltd. (SICAM),** Caixa Postal 13030, 01000 Sao Paulo, Rua Parque da Fonte 194, 02345 Barro Branco, Sao Paulo, Tel: (011) 203-6692. Cable: CAMPUSBRASIL. Pres.: Malcolm Kigar.

**Int'l branch: USA.**

**Int'l firms represented:** Apanacea, Art in Space, Birthright, Bodi, Chinwah Songs, Dirty Martha, Early Bird, Edwood, Good Luvin, Gudi, House of Talley, Lambourne, Lantana, Marullo, Mid-America, Music Designers, New Chatham, James P. O'Brook & Boot, Provo, Glenn Regan, Shelvisey, Spaceack, George W. Stith, Stenbass, Till Corn, Vibration, Whalebone (all USA); Centraum, Montrose (both Canada).

**Int'l rep.:** Worldwide, excluding Brazil (Copyright Serv. Bureau in USA).

**Mangione Filhos Ed.,** Rua do Ouvidor 183, 1st fl., Suites 14-19-a, 20000 Rio de Janeiro ZC-01. Tel: (021) 242-3223/3698. Cable: EDIMANGIONE. Pres.: Estevam Scianguila Mangione.

**Int'l firms represented:** Bizet (Belgium, USA), International Music (France), Uni (Japan).

**Int'l reps.:** Belgium (Bizet), France (International Music), Japan (Uni), USA (Bizet).

**Marajo (Sadembra),** see Fermata.

**Marajoara Ltd. (Eds.),** see ITAI P U.

**Melodias Americana (UBC),** see Fermata.

**Melograf (Ed.) Ltda.,** see Mundo Musical.

**Meridional Ltda. (Eds. Musicais) (SICAM),** see Alvorada.

**Mundo Musical Ltda. (Ed.) (div. of CBS),** Rua Buenos Aires 2, 16th fl., 20000 Rio de Janeiro, Tel: (021) 231-2957. Cable: SAMIRE. Mng. Dir.: Juan Truden; Gen. Mgr.: Rotterdam Salomao.

**Int'l firms represented:** Blackwood, Burlington, Chandos, Fourth Floor, Fulness Music/Gabriel Eall, Garrett, Kool, Lowery, Robert Mellin, Miles Ahead, Naccopy, Paul Simon, Strong Arm, Tuna Fish, Venice (all USA).

**Int'l rep.:** Worldwide (CBS group).

**Musica Brasileira Moderna (UBC),** see Fermata.

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Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira.

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S I A E, Rua Evaristo da Veiga 35, Rio de Janeiro. Tel: (021) 222-7219. (Mechanical rights only).

S I C A M (Sociedade Independente de Compositores & Autores Musicais), Largo Paissandu 51, 10th-16th fls., 01034 Sao Paulo. Tel: 35-0374. Cable: MUSAU-TORES. Pres.: A.T. Godoy; Gen. Mgr.: Rosa Palma. (Mechanical & performing rights)

U B C (Uniao Brasileira de Compositores), Rua Visconde Inhauma 134, Rio de Janeiro. Tel: 23-1693.

**PLATING, PROCESSING & PRESSING PLANTS**

Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, 20000 Rio de Janeiro. Tel: (021) 280-9222. Pres.: Herman Zuckermann; VP Int'l Harry Zuckermann; Gen. Mgr.: Rodolfo Zuckermann.

E M I-Odeon Fonografica Industrial & Electronica SA, Caixa Postal 2752, ZC-00, Rua Mena Barreto 151, Botafogo, 20000 Rio de Janeiro. Tel: (021) 286-1212. Cable: TURNTABLE. Mng. Dir.: Rolf Dhlmann; Studio Mgr.: Zoltan Merky; Pressing Plant Mgr.: Hamilton Dos Santos.

Gravacoes Eletricas SA, Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811. Telex: (11) 22329. Chm.: Alberto Jackson Byington Neto; Comm'l Mgr.: Wilson Rodrigues Poso; Int'l Mgr.: Geraldo L. Loewenberg (Pressing only)

Polygram Discos Ltda., Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)

R C A Electronica Ltda., Av. Engenheiro Billings 2227, Sao Paulo. Tel: (011) 268-2133. Pres.: Adolfo Pino; Ind'l Mgr.: Marco Antonio Altafini.

R G E/Ferмата (Discos), Rua Josef Kryss 90, Sao Paulo. Tel: (011) 826-5359/5559/5548/5438. Cable: FERMATABRASIL. Telex: 1121735. Pres.: Enrique Lebendiger; Gen. Mgr.: Morency B. Monte; Sales Mgr.: Carlos Claro.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Rosvaldo Cury.

Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira.

**PRINTERS & LITHOGRAPHERS**

Lidervideo Comunicacao Audiovisual SA, Rua da Assembleia 58, 12th fl., 20000 Rio de Janeiro. Tel: (021) 231-0327, 232-9047. Pres.: Antonio Luiz Mendes de Almeida; Gen. Mgr.: Ricardo Jorge Nick; Sales Mgr.: Helio Nogueira; Development Mgr.: Gustavo Moraes Rego.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Rosvaldo Cury.

Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira.

**RECORD PROMOTION**

Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira.

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Audio: 8-tr., cassette.

Lidervideo Comunicacao Audiovisual SA, Rua da Assembleia 58, 12th fl., 20000 Rio de Janeiro. Tel: (021) 231-0327, 232-9047. Pres.: Antonio Luiz Mendes de Almeida; Gen. Mgr.: Ricardo Jorge Nick; Sales Mgr.: Helio Nogueira; Development Mgr.: Gustavo Moraes Rego. Video: 2" open reel, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

R G E/Ferмата (Discos), Rua Josef Kryss 90, Sao Paulo. Tel: (011) 826-5359/5559/5548/5438. Cable: FERMATABRASIL. Telex: 1121735. Pres.: Enrique Lebendiger; Gen. Mgr.: Morency B. Monte; Sales Mgr.: Carlos Claro. Audio: Cassette.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Rosvaldo Cury. Audio: Cassette.

Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira. (PKG) Audio: Cassette.

**supplies**

**CASSETTE PARTS**

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Audio: Housings, hubs, pins, press pads, rollers, shields, shims.

Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Rosvaldo Cury.

**EMPTY CARTRIDGES, CASSETTES & REELS**

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Audio: Cassette.

B A S F Brasileira SA, Av. Sao Luis 86, 01000 Sao Paulo. Tel: (011) 257-0011. Telex: 1122745. Magnetic Prods. Div. Gen. Mgr.: Hector Urbina; Sales Mgr.: Mauricio Parise; Prod. Mgr.: Joao Carlos Gaya. Audio: Cassette & open reel.

Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Rosvaldo Cury. Audio: Cassette.

**POLYETHYLENE BAGS SLEEVES**

Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Rosvaldo Cury.

**LABELS**

Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira.

**RECORD PROCESSING EQUIPMENT**

R C A Electronica Ltda., Av. Engenheiro Billings 2227, Sao Paulo. Tel: (011) 268-2133. Pres.: Adolfo Pino; Ind'l Mgr.: Marco Antonio Altafini. Product: 7" & 12" molds.

**TAPE, RAW & BLANK LOADED**

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Audio: Cassette, open reel. Brand names: Blank—Ampex, Hitec, XHF; Raw—Ampex.

B A S F Brasileira SA, Av. Sao Luis 86, 01000 Sao Paulo. Tel: (011) 257-0011. Telex: 1122745. Magnetic Prods. Div. Gen. Mgr.: Hector Urbina; Sales Mgr.: Mauricio Parise; Prod. Mgr.: Joao Carlos Gaya. Audio: Cassette & open reel. Video: 1" open reel & 3/4" cassette.

Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Rosvaldo Cury. (Blank only) Audio: Cassette. Brand name: Beverly.

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES**

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Product: Philips boxes.

B A S F Brasileira SA, Av. Sao Luis 86, 01000 Sao Paulo. Tel: (011) 257-0011. Telex: 1122745. Magnetic Prods. Div. Gen. Mgr.: Hector Urbina; Sales Mgr.: Mauricio Parise; Prod. Mgr.: Joao Carlos Gaya. Product: Cassette snap boxes.

**PROFESSIONAL TAPE SUPPLIES**

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Product: Duplicating & mastering tape. Brand name: Ampex.

B A S F Brasileira SA, Av. Sao Luis 86, 01000 Sao Paulo.

Tel: (011) 257-0011. Telex: 1122745. Magnetic Prods. Div. Gen. Mgr.: Hector Urbina; Sales Mgr.: Mauricio Parise; Prod. Mgr.: Joao Carlos Gaya. Audio: 3/4" tape. Video: 1" tape.

**● accessories manufacturers**

A P G Electronica SA, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721, 212-4337. Telex: (011) 24278. Pres.: Sebastiao R. Bastos; Superintendent: William Schaefer Jr.; Consumer Sales Mgr.: Richard Banfield; Industrial Sales Mgr.: Maria Antonieta Chalmers. Product: Head cleaners, demagnetizers, leader tape.

B A S F Brasileira SA, Av. Sao Luis 86, 01000 Sao Paulo. Tel: (011) 257-0011. Telex: 1122745. Magnetic Prods. Div. Gen. Mgr.: Hector Urbina; Sales Mgr.: Mauricio Parise; Prod. Mgr.: Joao Carlos Gaya. Product: Leader & splicing tape.

Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Rosvaldo Cury. Product: Carrying & storage cases, catalog servs., head cleaners.

Tapcar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5282. Pres.: Manuel Valls Camero; VP: Fernando de Araujo Neves; Plant Dir. & Sales Mgr.: Ademir Pereira. Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, leader & splicing tape.

**BULGARIA**

Population: 8,800,000. Rate of exchange: \$1 (US) = 0.96 leva. Per capita income: \$1,770. Holidays: January 1, May 1, September 9 (Liberation Day).

**● record & tape manufacturers / distributors / importers**

Balkanton Rec., 6 Haydoushka Polyana St., 1612 Sofia. Tel: 52-54-51/31-96/23-00. Gen. Dir.: Alexander Yossifov; Gen. Mgr.: Konstantin Dragnev; Int'l Mgr.: Gizella Sorsich. Int'l reps.: Argentina (Planeta), Canada (Archambault), France (Harmonia Mundi), Italy (Fonit-Cetra), Spain (Ediga), USA (Monitor).

**● services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

National Committee of the Int'l Music Council, c/o Bulgarian Composers' Union, 2 ul Ivan Vazov, Sofia. Union of Bulgarian Composers, 2 ul Ivan Vazov, Sofia. Cable: COMPOSITORI. Union of Musicians in Bulgaria, Alabin 52, Sofia.

**PRESSING PLANT**

Balkanton Rec., 6 Haydoushka Polyana St., 1612 Sofia. Tel: 52-54-51/31-96/23-00. Gen. Dir.: Alexander Yossifov; Gen. Mgr.: Konstantin Dragnev; Int'l Mgr.: Gizella Sorsich.

**CANADA**

Population: 23,500,000. Rate of exchange: \$1 (US) = \$1.12 (Canadian). Per capita income: \$5,838. Holidays: January 1, Good Friday, Easter Monday, May 22 (Victoria Day & Queen's Birthday), July 1 (Dominion Day), September 4 (Labor Day), October 9 (Thanksgiving Day), November 11 (Remembrance Day), December 25 (Christmas Day). Additional holidays observed in P.Q. only: January 6 (Epiphany), February 8 (Ash Wednesday), May 4 (Ascension Day), June 24 (St. John Baptist), November 1 (All Saints' Day), December 8 (Conception Day).

**RECORDS**

Records sold domestically: LP's 1978—53,865,405 units; 1977—45,979,151 units. Singles 1978—17,277,632 units; 1977—19,821,491 units. Records, record blanks & pre-recorded media imported from USA: 1977—\$10,720,369. Records exported to USA (factory value, FOB): LP's 1978—2,764,989 units. Singles, EP's & blanks 1978—835,975 units. Stereo sales: 99% of total. Quadraphonic sales: 1% of total. Record club sales: 8% of total. Discounting: Frequent. Type of distribution: Approximately 91% of all distribution operates through manufacturer to sub-distributor (rack jobbers & one stops) to retailer arrangements. The remaining 9% is manufacturer to retailer. Type of promotion: Radio still stands as the major



promotional vehicle in English Canada. Television has some music shows but they appeal to minority record buying audiences, such as ethnic, MOR & country. Artists on these shows generally are not picked because of outstanding record sales. The major daily newspapers are devoting an increasing amount of space to music coverage. Quebec, which is predominately French speaking, receives complete support from all the media for local and international acts.

## TAPE:

**Pre-recorded tape sold domestically:** 8-tr. 1978—15. 707,211 units; 1977—15,003,376 units. Cassette 1978—7,211,635 units; 1977—4,480,458 units. **Average retail price per tape:** All configurations: \$7.98.

## ● record & tape manufacturers

**A & M Recs. of Canada Ltd.**, 939 Warden Ave., Scarborough, Ont. M1L 4C5. Tel: (416) 752-7191. Telex 06-963652. Pres.: Gerry Lacoursiere; Sr. VP & Gen. Mgr.: Joe Summers; VP Promo.: Doug Chappell; VP Finance.: Gary Hubbard; Nat'l Promo. Mgr.: J.P. Guilbert; Nat'l Sales Mgr.: Bill Ott; A&R Co-ord.: Michael Godin; Nat'l Pub. Mgr.: James Monaco; Mushroom Nat'l Pub.: Lorna Richards; Nat'l Opns. Mgr.: Alex Fedorow; Creative Servs. Mgr.: David Andoff; Local Branch Mgr.: Ray Rosenberg. **Home office:** USA. **Branches:** Calgary, Alta., 6812A Sixth St. SE. Postal Code: T2H 2K4. Tel: (403) 253-8411. Telex: 03-825736. District Mgr.: Paul McClure; Branch Mgr.: Al Harrison—Lachine, P.Q., 9434 Cote de Liesse. Postal Code: H8T 1A1. Tel: (514) 636-9741. Telex: 05-821659. Branch Mgr.: Gary Kouri; Eastern Promo. Mgr.: Nick Carbone. **Labels:** (Owned) A&M, (licensed foreign) Horizon; (distributed—not licensed) Mushroom. **Int'l reps.:** See listing in USA.

**A R C / Grayson Publ'ns & Rec'gs**, PO Box 3044, Vancouver, B.C. V6B 3X5. Tel: (604) 291-8992. Dir.: J. Grayson. **A R C (USA)**, see CBS.

**A V I**, see Quality.

**Abkco**, see London.

**Able Recs. Co. Ltd.**, 450 Beaumont St. E., St-Bruno, P.Q. J3V 2R3. Tel: (514) 653-7838. Pres.: Christian Lefort; Gen. Mgr.: Louis Lefort. **Labels:** (Owned) Able (distributed by London), Domino, Eden, Emotion, VIP (distributed by Atlanta Musique). **Int'l reps.:** France (Albatros, BBZ, Disc'AZ, Ibach, International Shows), USA (Can't Stop).

**Ace of Clubs**, see London.

**Ace of Diamonds**, see London.

**Adelphi**, see TCD.

**Aredale**, see London.

**Alouette**, see Archambault.

**American Century**, see Brian Millan.

**Angel**, see Capitol.

**Anthem Recs. of Canada**, c/o Oak Manor, PO Box 1000, 12261 Yonge St., Cask Ridges, Ont. L0G 1P0. Tel: (416) 881-3212. Telex: 06-986530. Chm.: Ray Daniels. Pres.: Vic Wilson; Mng. Dir.: Tom Berry. (Distributed by Capitol).

**Apex**, see MCA.

**Aquarius Recs. of Canada Ltd.**, 354 Youville St., Montreal P.Q. H2Y 2C3. Tel: (514) 284-1001. Telex: 055-60958. Pres.: Terry Flood; VP: Dan Lazare; VP Pub. & Adv.: Bob Lemm; VP Promo.: Don Tarleton; Sec'y-Treas.: Jack Lazare; A&R: Bob Rags. Keith Brown. (Distributed by Capitol).

**Aquitaine**, see CBS.

**Archambault Inc. (Ed.)**, 500 St. Catherine St. E., Montreal, P.Q. H2L 2G6. Tel: (514) 849-6201. Cable: ARCH-MUSIC. Co-Proprietor: Rosaire Archambault Sr.; Gen. Mgr.: Rosaire Archambault Jr.; Sales Mgr.: John Damant; Adv. & Promo. Mgr.: Celine Gravel. **Labels:** (Owned) Alouette, Select; (licensed foreign) Studio SM (France); (distributed—not licensed) Assimil Language Courses, Chant du Monde, Deesse, Eurodisc, Music For Pleasure, Trianon, Unidisc.

**Arc Sound Co. Ltd.**, 142 Sparks Ave., Toronto, Ont. M2H 2V9. Tel: (416) 499-5000.

**Argo**, see London.

**Arniola**, see Quality.

**Aris**, see Peters Int'l.

**Arista**, see Capitol.

**Arofonic Ltd.**, 6275 2E Ave., Montreal, P.Q. H1Y 2Z3. Tel: (514) 272-7734. Pres.: Jean De Ladurantaye; Gen. Mgr.: Yvon Martineau. (Distributed by RCA). **Label:** (Owned) Musicus. **Int'l rep.:** USA (RCS Audio).

**Ashtree**, see Phonodisc.

**Assimil Language Courses**, see Archambault.

**Asylum**, see WEA.

**Atco**, see WEA.

**Atlantic**, see WEA.

**Attic Recs. Ltd. (IFPI)**, 9B Queen St. E., Suite 3, Toronto, Ont. M5C 1S6. Tel: (416) 862-0352. Telex: 06-219B15. Pres.: Alexander Maier; VP & Sales Mgr.: Tom Williams. (Distributed by CBS). **Labels:** (Owned) Attic; (licensed foreign) EMI (UK), RKM (Netherlands), Rockburgh (UK), Safari (UK). **Int'l reps.:** Australia (Astor), Mexico (Musart), New Zealand (Phonogram), France (Sonopresse), South Africa (RPM), UK (CBS, Mirallo).

**Audat**, see World.

**Audiofidelity**, see Phonodisc.

**Axe Recs. Ltd.**, 70 Craighurst Ave., Toronto, Ont. M4R 1J8. Tel: (416) 481-2922. Pres.: Greg Hambleton. (Distributed by London).

**B S S T**, see London.

**Baby**, see RCA.

**Banff**, see London.

**Bang**, see RCA.

**Barclay**, see Polygram.

**Bearsville**, see WEA.

**Beggar's Banquet**, see WEA.

**Beltona**, see London.

**Berandol Recs.**, 11 St. Joseph St., Toronto, Ont. M4Y 1J8. Tel: (416) 924-8121.

**Beta**, see London.

**Big Tree**, see WEA.

**Birchmount**, see Quality.

**Black & White**, see RCA.

**Bleu (Disque)**, see London.

**Bluebird**, see RCA.

**Blue Note**, see Capitol.

**Blue Sky**, see CBS.

**Bluestime**, see RCA.

**Bomb Recs.**, 1635 Sismet Rd., Unit 30, Mississauga, Ont. L4W 1W5. Tel: (416) 624-0510. Telex: 06-961479. Principals: Wolfgang Spegg, Phil Lubman. **Labels:** (Owned) Bomb; (licensed foreign) Bomp (USA).

**Bomp**, see Bomb.

**Boot Recs. Ltd.**, 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Cable: BOOT-GROUP. Telex: 06-960-250. Pres.: Jury Krytiuk; VP: Tom Connors; Gen. Mgr.: Peter Krytiuk. **Int'l branch:** USA. **Labels:** (Owned) Boot, Cynda, Generation, MOR (all distributed by London); Boot Master Concert Series.

**Bouquet**, see PCRL.

**Bridge**, see Chapel/Bridge.

**Broadland**, see Quality.

**Buckshot**, see Condor.

**Buddah**, see Quality.

**Buffalo**, see Calart.

**Bullet**, see RCA.

**Butterfly**, see RCA.

**C A M Canada Ltd.**, 1180 W. St. Antoine, Suite 600, Montreal, P.Q. H3C 1B4. Tel: (514) 861-9917. Telex: 05-24111. VP: Alain Leroux; Label Mgr.: Luc Martel. (Distributed by London).

**C B S Recs. (Canada) Ltd.**, 1121 Leslie St., Don Mills, Ont. M3C 2J9. Tel: (416) 447-3311. Telex: 06-966792. TWX: (416) 492-1366. Chm.: Arnold Gosewich; Pres.: Terry Lynd; Exec. VP: Jack Robertson; VP Bus. Development: Stan Kulin; VP Finance: Fred Rich; VP Mfg.: Martin Keyes; VP Personnel: Glen Lane; VP Sales: Bert Dunsheith; VP Mktg.: Jean Desjardins; Bus. Affairs Dir.: Richard Aaronson; Nat'l Account Sales Dir.: Ed Colero; Columbia Label Mktg. Dir.: Bill Bannon; E/P/A Labels Mktg. Dir.: Graham Powers; Artist Development, Nat'l Press & Pub. Dir.: Terry McGee; Creative Servs. Dir.: Marty Herzog; Columbia Label Nat'l Promo. Mgr.: Graham Thorpe; E/P/A Labels Nat'l Promo. Mgr.: Brad Weir; Admin. & Mktg. Dir.: Maurice Kissel; English A&R Dir.: Bob Gallo; English A&R Mgr.: Don Lorusso; CBS Disques A&R Dir.: Paul Hebert; CBS Disques A&R Admin.: Francine Fiore. **Local branch:** 5621 Finch Ave. E., Scarborough M1B 2T9. Tel: (416) 444-6651. TWX: (610) 421-3509. Telex: 06-966792. Ontario Reg'l Dir.: Don Oates; E/P/A Promo.: Peter Budge; Columbia Promo.: Mike Watson. **Branches:** Calgary, Alta., Glenmore Centre, 7004M Fifth St. SE. Postal Code: T2H 2G3. Tel: (403) 253-8719. Telex: 03-825827. Western Region Dir.: Bill Bouvette; E/P/A Promo.: Bill Neily; Columbia Promo.: Karen Lakey—Vancouver, B.C., 1847 W. Broadway, Suite 101. Postal Code: V6J 1Y6. Tel: (604) 734-5151. Telex: 04-55350. Reg'l Sales Mgr.: Gary Newman; E/P/A Promo.: Dave Chesney; Columbia Promo.: Frank Giolitti—Winnipeg, Man., 1625 Dublin Ave., Suite 130. Postal Code: R3H 0W3. Tel: (204) 774-2536. Reg'l Sales Mgr.: Don Gunter; Promo. Rep.: Dave Brian—Moncton, N.B., 1133 St. George Blvd., Suite 350. Postal Code: E1C 8R9. Tel: (506) 386-3993. Reg'l Sales Mgr.: Jim Bradley; Promo. Rep.: Brian Horne—St. Laurent, P.Q., 1550 Rue Beaulac. Postal Code: H4R 1W8. Tel: (514) 342-2231. Quebec Region Dir.: Paul Gallant; E/P/A Promo.: Francis Tassart; Columbia Promo.: Alex Paterson. **Labels:** (Owned) CBS, CBS Direct, Columbia, Columbia Legacy collection, Columbia Masterworks, Epic, Odyssey, Okeh, Versailles; (distributed) ARC, Aquitaine, Attic, Blue Sky, Caribou, Chagnel, Cleveland Entertainment Int'l, L'Escargot, GTO, IMG, Invictus / Hot Wax, Jet, Kirshner, Lifesong, Magnet, Monument, Nemperor, Ode, Philadelphia Int'l, REL, Sweet City, TK, T-Neck, TSOP, Tabu, Tappan Zee, True North, Unlimited Gold.

**C B / Star**, see London.

**C T I**, see RCA.

**C T L**, see World.

**Calart Rec'g Studios Ltd.**, 156B Angus St., Regina, Sask. S4T 1Z1. Tel: (306) 352-6694. Chief Exec.: W.E. Brown. **Labels:** (Owned) Buffalo, Calart, Soundaround.

**Camden**, see Pickwick.

**Canada**, see World.

**Canadian Cavalcade**, see London.

**Canada Int'l**, see RCA.

**Canadian Talent Library**, 2 St. Clair Ave. W., Toronto, Ont. M4V 1L6. Tel: (416) 924-1411.

**Caparo**, see RCA.

**Capitol Recs.-EMI of Canada Ltd. (IFPI)**, 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: J.D. Evans; VP Finance: D. Williamson; VP Legal Counsel: W.J. MacLeod; VP & Retail Gen. Mgr.: B.T. Josling; VP Mktg.: R. Rowe; VP Sales: M. Rosicki; Talent Acquisition Dir.: D. Cameron; Special Products Mgr.: M. Zurba; Nat'l Mdsgr. & Adv. Mgr.: D. Elliot; Artist Relations Mgr.: S. Irwin; Press & Pub. C. Mulhern; Mfg. Dir.: H. Weits; Tape Plant Mgr.: W. Gow. **Branches:** Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823. Western Reg'l Sales Mgr.: A. Andruchow; Western Reg'l Mktg. Mgr.: W. Franchuk; Promo.: O. Kornelson—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales: D. Bensch; B. Manlove; Promo.: P. Taylor; L. Wilson—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. Eastern Reg'l Sales Mgr.: W. Rotari; Promo.: V. D'Amico, D. Morrison.

**Labels:** (Owned) Capitol; (licensed domestic) Daffodil; (licensed foreign) Angel (USA), Arista (USA), Blue Note (USA), Chrysalis (USA), EMI America (USA), Harvest (UK), Imperial (USA), Liberty (USA), Muse (France), Pacific Jazz (USA), Pathe (France), Seraphim (USA), Sunset (USA), United Artists (USA), World Pacific (USA); (distributed—not licensed) Anthem, Aquarius.

**Caprice**, see London.

**Capricorn**, see Polygram.

**Carats**, see PCRL & London.

**Caribou**, see CBS.

**Carriere**, see RCA.

**Carrusel**, see RCA.

**Casablanca**, see Polygram.

**Celebration**, see Quality.

**Celtic**, see London.

**Centennial**, see RCA.

**Century**, see Word.

**Chair-Man Mills**, see London.

**Champagne**, see RCA.

**Champion**, see RCA.

**Change**, see MCA.

**Channel**, see CBS.

**Chanterelle**, see Mushroom.

**Chant du Monde**, see Archambault.

**Chapel/Bridge Recs. (div. of Pacific Press Publ'g Ass'n)**, PO Box 39B, Oshawa, Ont. L1H 7N4. Tel: (416) 579-2311. **Home office:** USA. **Labels:** (Owned) Bridge, Chapel.

**Charisma**, see GRT.

**Charity**, see Intermodal.

**Chiaroscuro**, see Phonodisc.

**Chi-Sound**, see RCA.

**Chocolate City**, see Polygram.

**Chouette**, see London.

**Chrysalis**, see Capitol.

**Circa**, see Bruce Thompson.

**Cleveland Entertainment Int'l**, see CBS.

**Club Series**, see RCA.

**Coach**, see Holborne.

**Colgems**, see RCA.

**Columbia**, see CBS.

**Columbia Legacy collection**, see CBS.

**Columbia Masterworks**, see CBS.

**Con Brio**, see Quality.

**Condor Music Corp. Ltd.**, 1145 Bellamy Rd., Scarborough, Ont. Tel: (416) 438-9211. **Labels:** (Owned) Buckshot, Condor.

**Cosmic Recs. of Canada**, 292 Lorraine Dr., Baie d'Urfe, P.Q. H9X 2R1. Tel: (514) 457-5959. Pres. & A&R Dir.: Hugh D. Dixon; VP & Controller: Clementine Dixon; Promo. Co-ord.: C.M.A. van Ogtrop. **Labels:** (Owned) Cosmic, Crunch, DED, Happinessville, Hexagon, Nemo, Pamplemousse.

**Cosmos**, see Peters Int'l.

**Cotillion**, see WEA.

**Crossover**, see London.

**Crunch**, see Cosmic.

**Cubbyhole**, see Rising.

**Cynda**, see Boot & London.

**D E D**, see Cosmic.

**D G**, see Polygram.

**D J M**, see GRT.

**D R G**, see RCA.

**Daffodil**, see Capitol.

**Damon Prod'n Ltd.**, 6844 76 Ave., Edmonton, Alta. T6B 0A8. Tel: (403) 465-1071. Telex: 037-3764. Pres., A&R & Prod'r: Garry L. McDonald; Sec'y-Treas.: Wallis Petruk. (Distributed by RCA). **Labels:** (Owned) Damon, Mustard.

**Dark Horse**, see WEA.

**Dawn Club**, see Sackville.

**Dayspring**, see Word.

**Decca**, see London.

**Deesse**, see Archambault.

**De-Lite**, see Polygram.

**Deram**, see London.

**Dice**, see Phonodisc.

**Dipper 7 Ents.**, 1414 Hillside Ave., Suite 101, Victoria, B.C. V8T 2B8. Tel: (604) 595-6709. Owner: Lou Jean Mollin; Gen. Mgr.: Arthur Trolley; Sales Mgr.: Robert Paul Mollin. **Label:** (Owned) Expo.

**Direction**, see Polygram.

**DiscRoot**, see WEA.

**Disneyland**, see Walt Disney.

**Walt Disney Music Canada Ltd.**, 2323 Yonge St., Toronto, Ont. M4P 2C9. Tel: (416) 486-1166. **Int'l branch:** USA, Disneyland/Vista Recs. **Labels:** (Owned) Disneyland, Vista.

**Domino**, see Able.

**Durium**, see London.

**Dynacom Communications Int'l**, PO Box 702, Snowdon Sta., Montreal, P.Q. H3X 3X8. Tel: (514) 342-5200. Pres.: David Leonard. **Labels:** (Owned) Dynacom, Monticane.

**Dynamic**, see Holborne.

**E C M**, see WEA.

**E G G**, see Polygram.

**E M I America**, see Capitol.

**E M I (UK)**, see Attic.

**Enhanson**, see London.

**Eden**, see Able.

**Edmar**, see Holborne.

**Elektra**, see WEA.

**Emotion**, see Able.

**Enigma**, see London.

**Epic**, see CBS.

**Erato**, see RCA.

**L'Escargot**, see CBS.

**Eurodisc**, see Archambault.

**Expo**, see Dipper 7.

**F P Series**, see Holborne.

**Faith**, see Praise.

**Famous Charisma**, see WEA.

**Fantasy**, see GRT.

**Fantel**, see RCA.

**Festivo**, see Polygram.

Fiesta Rec. Corp. of Canada, 1420 Sherbrooke St. W., Montreal, P.Q. H3G 1K5. (Also see Holborne)  
Home office: USA.

Finnadar, see WEA.

Fleur, see PCRL.

Flying Fish, see Stony Plain & London.

Fontana, see London.

Force One, see London.

Foreign Exchange, see PCRL & London.

Formule 1, see RCA.

Free Flight, see RCA.

Frontenac, see Phonodisc.

G-Clef Rec. & Music Ltd., 21 Vaughan Rd., Toronto, Ont. M6G 2N2. Tel: (416) 653-7102.

G E M, see RCA.

G R T of Canada Ltd., 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Tel: (416) 497-2340. Acting Gen. Mgr.: Claude Sassoon; VP & Gen. Mgr. Magnum Recs.: Jeff Burns; Mktg. & Sales Dir.: Alex Petchkin; Prod'n Mgr.: Liz Nox; Nat'l Press: Nancy Oldam; Eastern Reg'l Promo. Mgr.: Perry Goldberg.

Branches: Calgary, Alta., 70038 Fifth St. SE. Postal Code T2H 2G2. Tel: (403) 259-5252. Western Reg'l Mgr.: Doug Byrne; Western Reg'l Promo. Mgr.: Neil MacGonigall—Sales Rep.: Randy Stark—Vancouver, B.C., 181 W. Broadway, Suite 8. Postal Code: V5Y 1P4. Tel: (604) 879-0646. Sales Reps.: Don Grant, Gerry MacKay—Winnipeg, Man., 388 Donald St., Suite 200. Postal Code: R3B 2J4. Tel: (204) 944-7274. Sales Rep.: Rick Vivier—Montreal, P.Q., 59 W. St. James St., Suite 302. Postal Code: H2Y 1K9. Tel: (514) 844-3062. Eastern Reg'l Sales Mgr.: Ken Dion; Quebec Promo.: Sylvia Oman.

Labels: (Owned) GRT, Magnum; (licensed foreign) Charisma (UK), DJM (UK), Fantasy (USA), Passport (USA), Tomato (USA), Vogue (France).

G T O, see CBS.

Gaiety Recs. Ltd., 55 S. Cumberland St., Thunder Bay, Ont. P7B 2T6. Tel: (807) 344-7963. Pres., A&R, Pub. & Promo. Don Grashey.

Gala, see Pickwick.

Galaxy Recs. & Tapes Ltd., 744 Polson Ave., Winnipeg, Man. R2X 1M2. Tel: (204) 582-3371.

Gamma Recs. Ltd., 9375 Meaux St., St.-Leonard, P.Q. H1R 3H3. Tel: (514) 327-5010. Cable: GAMREC. Telex: 05-828592. Pres.: Jack Lazare; Gen. Mgr.: Daniel Lazare; Promo. Dir.: Francine Audette.

Gem Toby, see RCA.

Generation, see Boot & London.

Golden Greats, see RCA.

Gold Mind, see RCA.

Gold Seal, see RCA.

Good Earth, see RCA.

Good News, see Word.

Gordy, see Motown.

Grapevine, see Pilgrim Recs.

Grit, see RCA.

Grunt, see RCA.

Gull, see Phonodisc.

Gusto, see Quality.

H & L, see Quality.

Hansa, see Quality.

Happinessville, see Cosmic.

Harvest, see Capitol.

Hexagon, see Cosmic.

Hilltop, see Pickwick.

Hitsville, see Motown.

Holborne Dist. Co. Ltd., PO Box 9, Mount Albert, Ont. L0G 1M0. Tel: (416) 294-9398. Pres. Frank P. Swain; Gen. Mgr.: H. Littlejohn; Sales Mgr.: Ray Johnston; West Indian Repertoire Mgr.: Stanley Gittens.  
Labels: (Owned) FP Series, Island Series; (licensed foreign) Dynamic (Jamaica), Edmar (Bermuda), Merrydisc (Barbados), Wirl (Barbados); (distributed—not licensed) Coach (UK), Fiesta (USA), Ica (UK), Murril (USA), Penny.  
Int'l rep.: Bermuda (Edmar).

Hologram, see RCA.

Honey Dew, see London.

Horizon, see A&M & Praise.

I G M, see CBS.

Ibis, see RCA.

Ice, see Holborne & London.

Image, see Phonodisc.

Image VII, see Word.

Imperial, see Capitol.

Improv, see Phonodisc.

Infinity Recs. Canada, 2450 Victoria Park Ave., Toronto, Ont. M2J 4A2. Tel: (416) 491-7770. Telex: 06-966876. TWX: (610) 492-5204. VP & Gen. Mgr.: James Onrot; Nat'l Promo. Dir.: Jean-Marie Heimrath.  
Home office: USA.

Interdisk, see London.

Intermodal Prod'ns Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres.: John Rodney; VP Optrs.: Evelyn Rodney.

Labels: (Owned) Laser, Lassoo, Ranch House, (distributed) Charity, Pops Update.

Invictus/Hot Wax, see CBS.

Island, see RCA.

Island Series, see Holborne.

Jake Recs., 50 Peach Willoway, Toronto, Ont. M2J 2B6. Tel: (416) 869-1937. (Distributed by London)

Janz, see Word.

Jare Int'l, see RCA.

Jet, see CBS.

Jim, see Word.

Le Joint, see London.

K-tel Int'l Ltd., 1670 Inkster Blvd., Winnipeg, Man. R2X 2W8. Tel: (204) 633-8860. Telex: 07-587597. Gen. Mgr.: Morley Myren; Sales Mgr.: Ken Paige.  
Branch: Montreal, P.Q., 6665 St. James St. W. Tel: (514) 487-2382. Telex: 05-268800.  
Home office: USA.

Kama Sutra, see Quality.

Kebe Disc, 2322 Sherbrooke E., Montreal, P.Q. H2K 1E5. Tel: (514) 527-2397.

Kicking Mule (USA), see TCD.

King, see Quality.

Kiras Musical Works, see Musicorp.

Kirshner, see CBS.

Kneptune Int'l Recs. Ltd., Box 5236, Vancouver, B.C. V6B 4B3. Tel: (604) 531-9331, 522-2711. Pres.: Kenny Harris.

Int'l rep.: USA (Kneptune Int'l).

Kosmos, see London.

Kronos, see Peters Int'l.

Kudu, RCA.

Lamb & Lion, see Word.

Lars, see Peters Int'l.

Laser, see Intermodal.

Lassoo, see Intermodal.

Legendary Performers, see RCA.

Liberty, see Capitol.

Lifesong, see CBS.

Light, see Word.

Lirys, see RCA.

Listen Foundation, see Praise.

Little David, see WEA.

Little Pilgrim, see Pilgrim Recs.

Living Water, see Bruce Thompson.

Lollipop, see London.

London Recs. of Canada (1967) Ltd. (IFPI), 6265 Cote de Liesse, St.-Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRANGE. Telex: 05-824570. Pres.: F.C. Jamieson; VP: A. Koury; VP Mktg. & English Div. A&R: K. Verdoni; Admin. Chief.: G. Ayliffe; Western Reg'l Mktg. Mgr.: A. Bilodeau; Eastern Reg'l Mktg. Mgr.: A. Guadagno; French Div. A&R: G. Bonneville; Classical A&R: F. Dans; Controller/Sac'y-Treas.: S. Christie; Local Branch Mgr.: Fred Refica; Local Sales Mgr.: Yves Dupuis.

Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: 038-22572. Mgr.: D. McBeth—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: 04-354544. Mgr.: Q. L. Jones—Winnipeg, Man., 15-1100 Waverley St. Postal Code: R3T 3X9. Tel: (204) 452-7918. Telex: 07-57695. Mgr.: G. Young—Scarborough, Ont., 1630 Midland Ave. Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: 06-963754. Mgr.: Armand Beaudin—Quebec City, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: 051-3799. Mgr.: Fred Refica.

Labels: Abkco (tape only), Able, Ace of Clubs, Ace of Diamonds, Airedale, Argo, Axe, BSST, Banff, Beltana, Beta, Bleu, Boot, CAM, CB/Star, Canadian Cavalcade, Caprice, Carats, Celtic, Chair-Man Mills, Chouette, Crossover, Cynda, Decca, Deram, Durium, Echanson, Enigma, Flying Fish, Fontana, Force One, Foreign Exchange, Generation, Honey Dew, Ice, Interdisk, Le Joint, Jake, Kosmos, Lollipop, London, Magique, Manibelle, Morning, Musinter, Nuage, L'Oiseau-Lyre, Owl Blues, Parrot, Phase 4, Philips, Philo, Pingouin, Project 3, Quatre Saisons, Richmond, Riot, Rodeo, Rosa, Sky, Stereo Treasury, Stony Plain, Talisman, Telefunken, Telson, Threshold, UK, VIP, Vinyl, WAM, Wonderland, Wow.

Lone Star, see Polygram.

Lotus, see RCA.

MCA Recs. (Canada) (div. of MCA Canada Ltd.) (IFPI), 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. TWX: 610-492-5204. Telex: 06-966876. VP Mktg.: Scott Richards; Nat'l Promo. Mgr.: Keith Patten; Nat'l Mktg. Mgr.: Herb Forgie.  
Branches: Calgary, Alta., 5737 Burbank Rd. SE. Postal Code: T2H 1Z5. Tel: (403) 253-0401. Sales Mgr.: Geoff Gibbons—Vancouver, B.C., 1200 W. 73 Ave., Suite 506. Postal Code: V6P 6G5. Tel: (604) 263-1761. Sales Mgr.: William Tait—Winnipeg, Man., 365 Hargrave St., No. 300A. Postal Code: R3B 2K3. Tel: (204) 942-2413. Sales Mgr.: Jack Skelly—Montreal, P.Q., 8444 St. Laurent Blvd. Postal Code: H2P 2M3. Tel: (514) 382-8475. Sales Mgr.: Robert Hamel.  
Labels: (Owned) Apex, MCA, Source, (licensed) Change.

M G M, see Polygram.

M O R, see Boot & London.

M W C, see Quality.

Magique, see London.

Magnet, see CBS.

Magnum, see GRT.

Malaco, see RCA.

Mango, see RCA.

Manibelle, see London.

Manna, see Word.

Mantecore, see WEA.

Maranathal, see Praise.

Master's Collection, see Pilgrim Recs.  
Ben McPeck Ltd., 131 Haleson Ave., Toronto, Ont. M5R 2E4. Tel: (416) 923-3316.

Mercury, see Polygram.

Merrydisc, see Holborne.

Metronome, see RCA.

Michele Audio Canada Ltd., 491 Brimly Rd., Scarborough, Ont. M1J 1A4. Tel: (416) 264-4181. Pres.: Clyde McGregor.

Home office: USA.

Midsong Int'l, see RCA.

Brian Millan Music Corp., PO Box 1905, Succ. Postal Place d'Armes, Montreal, P.Q. H2Y 1S6. Tel: (514) 288-4950. Pres.: Brian Millan; Gen. Mgr.: Steve Voros; Artist Relations & Art Dir.: Eileen Haines.  
Home office: Belgium, Baltic-Brian Millan Int'l Foundations.

Labels: (Owned) American Century, Soul Vista, Int'l reps.: Belgium (Eurovox), Germany (Bosworth), Switzerland (Musikproduktionen).

Mr. Pickwick, see Pickwick.

Monticana, see Dynacom.

Monument, see CBS.

Morning, see London.

Moss Music Group (Canada) Inc., 510 Coronation Dr., West Hill, Ont. M1E 4X6. Tel: (416) 284-0126. Pres.: John Leatham.

Home office: USA.

Motown Recs. (Canada) Ltd., 1960 Ellesmere Rd., Unit 9, Scarborough, Ont. M1H 2V9. Tel: (416) 438-2855. Telex: 065-25387. VP: Gordon Prince; Gen. Mgr.: Denis Fenwick; Sales Mgr.: Leo DeRoche; Promo. Mgr.: Jerry Hochberg.  
Labels: (Owned) Gordy, Hitsville, Motown, Prodgal, Rare Earth, Soul, Tamla.

Murril, see Holborne.

Muse, see Capitol.

Mushroom Recs. Canada Inc., 1234 W. Sixth Ave., Vancouver, B.C. V6H 1A5. Tel: (604) 736-7207. Telex: 04-54667. Pres. & Gen. Mgr.: Wink Vogel; Nat'l Sales & Promo. Dir.: Jay Gold; Bus. Affairs Dir.: Rick Block. (Also see A&M)

Int'l branch: USA

Labels: (Owned) Chanterelle, Mushroom.

Music For Pleasure, see Archambault.

Music in Medicine, see Stony Plain.

Musicorp Ltd., 3015 Kennedy Rd., No. 10, Scarborough, Ont. M1V 1E7. Tel: (416) 292-9619. Pres.: Douglas Hill; Gen. Mgr.: Paul A. Gross.

Label: (Owned) Kiras Musical Works.

Int'l rep.: Worldwide (Discwasher).

Musicus, see Artofonic.

Musinter, see London.

Mustard, see Damon & RCA.

Myrrh, see Word.

Nemo, see Cosmic.

Nempcor, see CBS.

New Life, see Praise.

NewPax, see Word.

New Song, see Word.

New Ventures, see Phonodisc.

Nonesuch, see WEA.

Nuage, see London.

Ode, see CBS.

Odyssey, see CBS.

L'Oiseau-Lyre, see London.

Okeh, see CBS.

Onari, see Sackville.

Ovation, see RCA.

Owl Blues, see London.

P C R L (Productions Carole Risch Ltd.), 2364 Sherbrooke St. E., Montreal, P.Q. H2K 1E6. Tel: (514) 526-2831.

Ass'n: Irene Burdy. (Distributed by London)

Labels: (Owned) Bouquet, Carats, Fleur, Foreign Exchange, Quatre Saisons, Sterling.

P M, see Post Meridien.

Pablo, see RCA.

Pablo Live, see RCA.

Pacific, see WEA.

Pacific Jazz, see Capitol.

Pamplemousse, see Cosmic.

Parachute, see Polygram.

Paradise, see WEA.

Paragon, see Word.

Parrot, see London.

Passport, see GRT.

Pathe, see Capitol.

Penny, see Holborne.

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Periwinkle Recs., 1262 Don Mills Rd., Suite 3A, Don Mills, Ont. M3B 2W7. Tel: (416) 445-0878.  
 Peters Int'l Canada Ltd., 160B The Queensway, Toronto, Ont. MBZ 1V4. Tel: (416) 259-5029.  
**Home office: USA.**  
**Labels: (Owned)** Aris, Cosmos, Kronos, Lars, Peters Int'l

Petra, see Praise.  
 Phase 4, see London.  
 Philadelphia Int'l, see CBS.  
 Philips, see London & Polygram.  
 Philly Groove, see RCA.  
 Philo, see London.  
 Phonodisc Ltd., 30 Malley Rd., Scarborough, Ont. M1L 2E3. Tel: (416) 751-9610. Telex: 06-963-629. Pres.: Jim Trainor; Gen. Mgr.: Laurence Heseltine.

**Branches: Calgary, Alta., 4718 14 St. NE. Postal Code: T2E 6L7. Tel: (403) 276-5543. Sales Rep.: Brian Burrows—St-Laurent, P.Q., Place Trans Canada, Suite 223A, 7033 Trans Canadienne. Postal Code: H4T 1S2. Tel: (514) 337-1022. Sales Rep.: Pierre St. Georges.**  
**Labels: (Owned)** Frontac, New Ventures, Phonodisc; **(licensed foreign)** Ashtrac, Audiodiffidely, Chiaroscuro, Gull, Image, Improv, Pye, Radar, Sydney Thompson; **(distributed—not licensed) Dice**

Pickwick Recs. of Canada Ltd., 106-10B McMaster Ave., Ajax, Ont. L1S 2E7. Tel: (416) 683-1466. Telex: 06-98137B. Gen. Mgr.: Alan Reid; Nat'l Mdsgr. Mgr.: Allan Matthews.

**Labels: (Owned)** Hilltop, Mr. Pickwick, Pickwick, Quintessence; **(licensed)** Camden, Gala, Sesame Street.  
 Pilgrim Praise, see Pilgrim Recs.  
 Pilgrim Recs., Box 189, Sta. W, Toronto, Ont. M6M 4Z9. Tel: (416) 746-1991. Mng. Dir.: Paul J. Young.  
**Branch: New Westminster, B.C., 231 Queens Ave., Postal Code: V3L 1J7. Tel: (604) 524-3565. Mktg. Consultant: Sandford E. Tompson.**  
**Labels: (Owned)** Grapevine, Little Pilgrim, The Master's Collection, Pilgrim, Pilgrim Praise, Sharon.

Pingouin, see London.  
 Planet, see WEA.  
 Plantation, see Quality.  
 Playboy, see Quality.  
 Pleiade, see WAM.  
 Polydor, see Polygram

Polygram Inc., 6000 Cote de Liesse, St.-Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: 05-B25690. TWX: (610) 421-3509. Pres.: Tim Harold; VP Finance: Peter Erdmann; VP Sales & Mktg.: Dieter Radecki; VP Prod. Mgmt.: Leo da Silva; Classical Mktg. Dir.: Vassilios Pollakis; Eng. A&R Mgr.: Larry Mayson; French Prod. A&R Dir.: Yvan Gadoua; Prod. Mgrs.: Derek Steede, Michael Theriault; Nat'l Promo. Mgr. & Disco Contact: Bob Ansell; General Opns. & Systems: Don Wedge; Eastern Region Sr. Mgr.: Gaston Careau; Promo. Mgr.: Pierre Parent.

**Branches: Calgary, Alta., 105 Bow Valley Square 1, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: 03-821B59. Sr. Reg'l Mgr.: Ken Graydon, Promo. Mgr.: Harry Hrabinsky—Vancouver, B.C., 805 W. Broadway, Mezzanine. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: 045-4410. Branch Mgr.: Peter Behnke, Promo.: Monica Netupsky—Winnipeg, Man., 3 Donald St., Suite 304. Postal Code: R3L 2P6. Tel: (204) 453-4048. Telex: 07-55306. Promo.: Nancy Pellick—Toronto, Ont., Etobico Tower, 7th flr., 555 Burnhamthorpe Rd. W., Etobicoke M9C 2Y3. Tel: (416) 622-6680. Telex: 06-967755. Nat'l Accounts Dir.: Alun Elias; Reg'l Sales Mgr.: Herb Bradley; Reg'l Promo.: Wendy Lockwood, Gerry Young.**  
**Labels: Barclay (France), Capricorn (USA), Casablanca (USA), Chocolate City (USA), DG (Germany), De-Lite (USA), Direction, EGG (France), Festivo, Lone Star (USA), MGM (USA), Mercury (USA), Parachute (USA), Philips (Netherlands), Polydor, RSO (USA), Raal (France), Resonance, Riviera (France), Rockland (USA), Spring (USA), TGO, Verve (France), Virgin (UK), Voyage (France), Zappa (USA).**

Pos Update, see Intermodal.  
 Portrait, see CBS.  
 Posterity, see TCD.  
 Posterity/Woodshed, see TCD.  
 Post Meridiam Prod'ns Ltd., PO Box 103, Sta. A, Toronto, Ont. M5W 1A2. Tel: (416) 534-7951. Pres.: Gene Perla, Dir.: Lois Oki.  
**Home office: USA, PM.**  
**Label: (Owned) PM.**

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5T 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk.  
**Labels: (Owned)** Faith, Horizon, Praise, Quest, Quest Organ Master; **(licensed—foreign)** Listen Foundation, Maranathal, New Life, Petra (all USA).  
 Int'l reps.: UK (Fisher Folk), USA (Creative Sound, Herold, Lamb, Star Song).

Prelude, see Quality.  
 Private Stock, see Quality.  
 Prodigal, see Motown.  
 Project 3, see London.  
 Psi Recs., 1747 W. Third Ave., Vancouver, B.C. V6J 1K7. Tel: (604) 732-3761.

Pure Gold, see RCA.  
 Pye, see Phonodisc.  
 Q C A, see RCA.  
 Quadradisc, see RCA.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Finance: David Ford; VP Mfg. Ron Gardner; Mktg. Dir.: Barry Stafford; A&R Dir.: John Driscoll; Bus. Affairs Mgr.: Nadine Langlois.  
**Branches: Calgary, Alta., 4524 Manilla Rd. SE. Postal Code: T2G 4B7. Tel: (403) 243-0252. Mgr.: John Davies—Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Chuck Porter—Toronto, Ont., 130 Mack Ave. Postal Code: M1L 4P5. Tel: (416) 698-5643. Mgr.: Barry Stafford; Promo.: Frank Daller—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: M4A 2G9. Tel: (514) 481-1167. Promo. & A&R: Gaston Gravel.**  
**Labels: (Owned)** Birchmount, Broadland, Celebration,

Quality, Ringside; **(licensed domestic)** MWC, Skyline; **(licensed foreign)** AVI, Ariola, Buddha, Con Brio, Gusto, H&L, Hansa, Kama Sutra, King, Millennium, Plantation, Playboy, Prelude, Private Stock, Ranwood, Roulette, SSS Int'l, Scorpion, Starday.

Quatre Saisons, see PCRL & London.  
 Quest, see Praise.  
 Quest Organ Master, see Praise.  
 Quintessence, see Pickwick.

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 Para-Tracs Music Corp., see Chappell—Chappell.  
 Para-Wed Music Corp., see Chappell—Chappell.  
 Par-Eag Music Co., see Chappell—Chappell.  
 Sheldon Park Music, see Chappell—Chappell.  
 Pasqua/Namrak Music, see Chappell—Chappell.  
 Patricia Music Publ'g Corp., see Chappell—Edwin H. Morris.  
 George Paxton, see Chappell—Chappell.  
 Paxwin Music Corp., see Chappell—Chappell.  
 Peer Int'l (Canada) Ltd. (PRO), see Peer-Southern.  
 Peer-Southern Org. (Canada) Ltd. (PRO, CAPAC), 4 New St., Suite 107, Toronto, Ont. M5R 1P6. Tel: (416) 924-5781. Cable: SOUTHMUSIC. Mng. Dir.: Matthew Heft.  
**Home office:** USA.  
 Pelew Music, see Chappell—Chappell.  
 Pet-Mac Publ'g (PRO), 6844 76 Ave., Edmonton, Alta. T6B 0A8. Tel: (403) 465-1071. Pres.: Garry L. McDonald; Gen. Mgr.: Wallis A. Petruk; Prof. Mgr.: Leonard A. Petruk.  
 Philimela Music Ltd., see Chappell—Chappell.  
 Phillet/MacIver Music (PRO), see Manhole.  
 Pig-Weed Music (PRO), see Bob Hahn.  
 Pilgrim Recs., PO Box 189, Sta. W. Toronto, Ont. M6M 4Z9. Tel: (416) 746-1991. Mng. Dir.: Paul J. Young.



Int'l firm represented: Parchment Music (UK).  
 Pillow Musical Prods., see Chappell—Chappell.  
 Pilot Music Ltd., see Chappell—Chappell.  
 George Pincus Music Corp., see Chappell—Chappell.  
 Pine Woods, see Chappell—Chappell.  
 Pink Pelican Music, see Chappell—Chappell.  
 Pippa the Friendly Ranger, see Chappell—Chappell.  
 Pitta Patta Music (PRO), see Morning  
 Play, see Chappell—Chappell.  
 Play One Publ'g Co., see Chappell—Chappell.  
 Pocus Plum Publ'g (CAPAC), see Intermede.  
 Poly-Sonne Entr. (CAPAC), see Intermede.  
 Pondwater Music Inc. (CAPAC), see Attic  
 Cole Porter Music Inc., see Chappell—Chappell.  
 Sarah Porte (PRO), see Intermede.  
 Portrush Music (CAPAC), see Antrim.  
 Presqu'île (CAPAC), see Intermede.  
 Promco Music Co., see Chappell.  
 Pyros Publ'g Co., see Danboro.  
 Q T S Music, see Chappell—Chappell.  
 Quaker Ridge, see Chappell—Chappell.  
 Quality Music Publ'g Ltd. (PRO), 380 Birchmount Rd.,  
 Scarborough, Ont. M1K 1M7 Tel. (416) 691-2757.  
 Pres.: George R. Struth; Gen. Mgr.: William B. Kearns;  
 Bus. Affairs Mgr.: Nadine Langlois.  
 Int'l firms represented: AVI Music Publ'g, Editions In-  
 tro, Emerald Music, Koobla Music, Kool Music, Owepar  
 Music, Rycha Music; Shediac Catalog only—Alota-  
 good Music, Old Shanty  
 R & R, see Chappell—Chappell.  
 R S O Publ'g Inc., see Chappell—Chappell  
 Radview Ent's., see Chappell—Chappell.  
 Rags, see Chappell—Chappell.  
 Rainy River Music Ltd. (PRO), see Halben.  
 Rainy Wednesday, see Chappell—Chappell.  
 Raj Kumer, see Chappell—Chappell.  
 Bill Ramal Music, see Chappell—Chappell.  
 Ramitory Music Corp., see Chappell—Chappell.  
 Rand Double (PRO), see Intermede.  
 Fred Raphael, see Chappell—Chappell.  
 Ravel (CAPAC), see Intermede.  
 Red Cow Music Inc., see Chappell.  
 Redheads, see Chappell—Chappell.  
 Redwood Music, 1015 Burrard St., Suite 502, Vancouver,  
 B.C. V6Z 1Y5. Tel. (604) 669-4834. Contact: Graham  
 Wood.  
 Revelation Music, see Chappell—Chappell.  
 Rich Harvest Music Inc., see Chappell—Chappell.  
 Rideau Music Ltd. (CAPAC), see Bob Hahn.  
 Ringo Pasta, see Chappell—Chappell.  
 Rising Recs. Ltd., 111 Peter St., Suite 204, Toronto, Ont.  
 M5V 2H1. Tel. (416) 363-4343. Pres.: Robert H.  
 Hahn.  
 Int'l reps.: CanCon—Ireland & UK (Valentine), Elsi-  
 nore—World excluding Canada (Belwin Mills).  
 Riverson (PRO), see Aquarius.  
 Robgal Music (PRO), see Gallant Robertson.  
 Robinson Music, see Chappell—Chappell.  
 Rock Island, see Chappell—Bregman Vocco & Conn.  
 Lelan Rogers Music, see Chappell—Chappell.  
 Rojan, see Chappell—Chappell.  
 Rolyn, see Chappell—Chappell.  
 Romar Today Music Inc., see Chappell—Chappell.  
 David Rose, see Chappell—Bregman Vocco & Conn.  
 Rosemeadow, see Chappell—Bregman Vocco & Conn.  
 Andre Roussel (Ed.) (CAPAC), see Match.  
 Rye Bread Music Corp., see Chappell—Chappell.  
 S L S Music, see Chappell—Chappell.  
 S M C L Inc. (Les Prod'ns), 450 Beaumont E., St. Bruno, P.Q.  
 J3V 2R3. Tel. (514) 653-7838. Pres.: Christian Lefort;  
 VP & Gen. Mgr.: Louis Lefort.  
 Int'l firms represented: Bagatelle, Bretagne, Le Mira-  
 otaire, Rideau Rouge, Scorpio, Tremplin-Delphine  
 (all France), Durium (Italy).  
 Sad Music, Ltd., see Chappell—Chappell.  
 Douglas Sahn, see Chappell—Chappell.  
 St. George Music, see Chappell—Chappell.  
 Sam-Sam Music Ltd., see Brian Millan.  
 Sandstorm Music Inc., see Chappell—Chappell.  
 Sans Nom (PRO), see Intermede.  
 Sarah Music, see Chappell.  
 Satrycon Music Co., see Chappell—Edwin H. Morris.  
 Scarab Publ'g Corp., see Chappell.  
 Schumann-Roberts Music, see Midnight Blue.  
 Scorpio Music, see Chappell—Chappell.  
 Scotia Songs, see Chappell—Chappell.  
 Scrolie of the North Music, see Chappell—Chappell.  
 Jason Sean Music, see Chappell—Bregman Vocco & Conn.  
 Sebonds, see Chappell—Bregman Vocco & Conn.  
 Senor George Music, see Chappell—Chappell.  
 Sergeant Music Co., see Chappell—Edwin H. Morris.  
 Set to Music Ltd., see Chappell—Chappell.  
 Sevy Music (PRO), see Halben.  
 Shari, see Chappell—Chappell.  
 Sharrill Music Publ'rs (PRO), see Empire  
 Shediac Music Publ'g Ltd. (CAPAC), see Quality.  
 Shee Gwee Publ'g (PRO)—Pres.: Wil R. Millar—see Antrim.  
 Sherbourne, see Chappell—Edwin H. Morris.  
 Shetland Music Ltd., see Chappell—Chappell.  
 Silver House, see Chappell—Bregman Vocco & Conn.  
 George Simon Inc., see Chappell—Edwin H. Morris.  
 Simon House Inc., see Chappell—Edwin H. Morris.  
 Skinners Pond Music (PRO), see Morning.  
 Slalom (PRO), see Aquarius.  
 Snowberry Music (CAPAC) (div. of Northern Light & Sound  
 Entertainment Corp. Ltd.), 1659 Bayview Ave., Toronto.  
 Ont. M4G 3C1. Tel. (416) 485-1157. Pres.: David  
 Coutts; VP: Brian Ayres; Prof. Mgr.: John D. Watt.  
 Int'l reps.: Australia (Leeds), UK (ATV), USA (Candy  
 Mountain/Sweet Cherry).  
 Snowblind Music, see Chappell—Chappell.  
 Snycor Publ'g, see Chappell—Edwin H. Morris.  
 Soundboosters Inc., see Chappell—Chappell.  
 Southern Love Music, see Chappell—Chappell.  
 Space Music, see Chappell—Edwin H. Morris.  
 Sparkel, see Chappell—Chappell.  
 Sparwood Music Publ'ns (PRO), see Chinook.  
 Speckled Bird Music (CAPAC), see Morning.  
 Springdrift Music Ltd., see Chappell—Chappell.  
 Springwater Prod'ns Ltd. (CAPAC), 56 Clinton St., Guelph,

Ont. N1H 5G5. Tel. (519) 824-7885. Pres.: Homer Ho-  
 gan; VP Gen. & Prof. Mgr.: Dorothy Hogan  
 Int'l branch: USA  
 Squamish (PRO), see Corinth Music.  
 Square Root Music (PRO), PO Box 581, Adelaide St. Sta.,  
 Toronto, Ont. M5C 2J6. Tel. (416) 364-3815. Cable:  
 DBSMUSIC. Pres.: Don Bell.  
 Stage & Screen, see Chappell—Chappell.  
 Steel River Music (PRO), see Morning  
 Stigwood Music, see Chappell—Chappell.  
 Stirling Music (CAPAC), see Black & White  
 Stone Rag Music Inc., see Chappell—Chappell.  
 Stony Plain Music (CAPAC), see Kitchen Table.  
 Stown, see Chappell—Chappell.  
 Stratford, see Chappell—Chappell.  
 Stratus Music (CAPAC), see Cirrus.  
 Styne & Cahn Music Corp., see Chappell—Edwin H. Morris.  
 Subiddu Music, see Chappell—Chappell.  
 Suchan Music, see Chappell—Edwin H. Morris.  
 Sud, see Peer-Southern.  
 Sunbury/Dunbar Music (Canada) Ltd. (PRO), 101 Duncan  
 Mill Rd., Suite 305, Don Mills, Ont. M3B 1Z3. Tel.  
 (416) 449-4346. Telex: (06) 966577. Pres.: John R.  
 Feeney, Admin. Mgr.: Vicki Walters.  
 Int'l firms represented: Associated Music (Australia),  
 Coal Miner's Music (USA), Fist-O-Funk Ltd. (USA), Freb-  
 rar Music (USA), Global Music (Japan), Golden West  
 Melodies (USA), Ovation Inc. (USA), RCA (Brazil,  
 France, Italy, Spain), Relay (Argentina), Scott-Wolfe  
 Songs Ltd. (UK), Singletree (USA), Sunbury (UK).  
 Int'l reps.: Belgium (Universa), Colombia (Sonolux),  
 Finland (Coda), Israel (Musicor), Netherlands (Univer-  
 sal), Norway (A/S Disco), Philippines (Marco), South  
 Africa (Laetrec), Sweden (Liberty), Switzerland (Musik-  
 vertrieb).  
 Sunie Day Music, see Chappell—Chappell.  
 Sunspot Music (PRO), see Cirrus.  
 Sun-Vine, see Chappell—Chappell.  
 Superstar Music Ltd., see Chappell—Chappell.  
 Supreme, see Chappell—Bregman Vocco & Conn.  
 Surprise (CAPAC), see Intermede.  
 Frank Swain Music (PRO), PO Box 9, Mount Albert, Ont. L0G  
 1M0. Tel. (416) 884-2320. Pres.: Frank P. Swain.  
 Syljohn Music, see Chappell—Chappell.  
 Sylverpride, see Chappell—Chappell.  
 Synchron Publ'g Co., see Danboro.  
 T M C Publ'g (CAPAC), see Pilgrim Recs.  
 T P I, see Chappell—Edwin H. Morris.  
 Talmisan Music Corp., see Chappell—Chappell.  
 Tamerlane Music Inc., see Chappell—Edwin H. Morris.  
 Tansoul Publ'g Co., see Chappell—Chappell.  
 Tanta Music, see Chappell—Chappell.  
 Taradem Music Inc., see Chappell—Chappell.  
 Tarana Music (CAPAC), see Corinth.  
 Taurus Music Ltd., see Chappell—Chappell.  
 Tebo Music, see Chappell—Chappell.  
 Tee-Pee Music Corp., see Chappell—Chappell.  
 Tesco, see Chappell—Chappell.  
 Thermostat Music Inc., see Chappell—Chappell.  
 Bob Thiele Music, see Chappell—Chappell.  
 Think Big Music (CAPAC), see WAM & Chappell.  
 Gordon V. Thompson Ltd. (CAPAC), 29 Birch Ave., Toronto,  
 Ont. M4V 1E2. Tel. (416) 923-7329. Cable: GOR-  
 THOM. Pres. & Gen. Mgr.: John C. Bird; Prof. Mgr.:  
 Jack Denton Illingworth.  
 Int'l firms represented: Aden Music Co., Amidan Music  
 Co., Anacrusis Music Publ'g Co., Aream Music, Avas  
 Music Publ'g Co., Abel Baer Music Corp., Balleff, Bar-  
 ton, Benson Co., Big Seven, Big 3, Boca Music Inc.,  
 Fred Book Music Co., Bourne Co., Michael Brent Publ'ns  
 Inc., Bulls-Eye Music Inc., George M. Cohen, Creston  
 Music Co., Deerhaven Music Corp., Carl Fischer, Fred  
 Fisher, Four Jays Music Co., Forster, Gaither Music,  
 Gamble-Hinged Music, George Music Inc., Hollywood  
 Music Ent's. Ltd., Hope Publ'g Co., Hy-Lo Music, Kohn  
 Music Corp., Laertes Music Co., Lansdowne Music  
 Publ'rs, L'Aries Music Corp., Leo Talent Inc., Lichelle  
 Music Co., Lido Music Inc., Lincoln Music Corp., Lorenz  
 Publ'g Co., Marpet, Milene, Montgomery, Music-Music  
 Music, Oakland Music Inc., Pattern Music Inc., George  
 Pincus & Sons, Plymouth, Rocket Music Co., Rodehea  
 ver Co., Royal Music Publ'rs, St. Nicholas, G. Schirmer,  
 Andrew Scott Inc., Shapiro Bernstein, Larry Spier, Tam-  
 bitene Music Publ'g Co., Top Notch Music Corp., Trina  
 Jill Music Corp., True Blue Music Publ'g Co., Walton,  
 H.B. Webman, Wendy Music Inc., Winston Music  
 Publ'rs, Word Inc.  
 Three Bridges Music Corp., see Chappell—Chappell.  
 Three Eagles Music Inc., see Chappell—Chappell.  
 3 PM Music (CAPAC), see Pet-Mac.  
 Throat Music Ltd., see Chappell—Chappell.  
 Thruppence Music, see Chappell—Chappell.  
 Tight Corporation, see Chappell—Chappell.  
 Time Being Music Co. (PRO), see Morning.  
 Tinker Street Tunes, see Chappell—Chappell.  
 Tivoli, see Chappell—Bregman Vocco & Conn.  
 Tobey Music Corp., see Chappell—Chappell.  
 Tobin-Ann, see Chappell—Chappell.  
 Henry Tobias Music Co., see Chappell—Chappell.  
 Tomato Tunes (CAPAC), 1050 Baxter Rd., Ottawa, Ont. K2C  
 3P1. Tel. (613) 820-1224. Pres.: Harvey Glatt.  
 Tomi Music Co., see Chappell—Chappell.  
 Tom Tom Music, see Chappell—Chappell.  
 Top Hat Music Ltd., see Chappell.  
 Transfusion (CAPAC), see Intermede.  
 Travis, see Chappell—Edwin H. Morris.  
 Triangle, see Chappell—Bregman Vocco & Conn.  
 Triangle (CAPAC), see Intermede.  
 Triboro Music Corp., see Chappell—Chappell.  
 Tri-Chappell, see Chappell—Chappell.  
 Triumph Songs (CAPAC), see Attic.  
 Troika Music (PRO), 1262 Don Mills Rd., Suite 3A, Don  
 Mills, Ont. M3B 2W7. Tel. (416) 445-0878.  
 Truckin' Music Corp., see Chappell—Chappell.  
 Tuneville, see Chappell—Chappell.  
 Twentieth Century Music Corp., see Chappell—Bregman  
 Vocco & Conn.  
 Conway Twitty Music, see Chappell—Chappell.  
 Two Brothers Music (PRO), see Condor

U A Music (Canada) Ltd. (CAPAC), 2180 Yonge St., Toronto,  
 Ont. M4S 2B9. Tel. (416) 482-3599.  
 U P A, see Chappell—Edwin H. Morris.  
 Unart Music (Canada) Ltd. (PRO), see UA Music.  
 Uner-Bubble, see Chappell—Chappell.  
 Unichappell Music Inc., see Chappell—Chappell.  
 United Artists, see UA Music.  
 Universal Songs Ltd., see Chappell.  
 Unversol (CAPAC), see Intermede.  
 Upario, see Chappell—Edwin H. Morris.  
 V Music Publ'g Co. (CAPAC), see Morning.  
 Val D'Espoir (CAPAC), see Intermede.  
 Valley Spring, see Chappell—Chappell.  
 Vanessa Music (CAPAC), see Halben.  
 Vanguard Music Corp., see Chappell—Chappell.  
 Vani Music (CAPAC), see SMCL.  
 Vaughn, see Chappell—Chappell.  
 Velero Americana Music Publ'g (VAMP) (CAPAC), 79 Lun-  
 ness Rd., Toronto, Ont. M8W 4M7. Tel. (416) 259-  
 9182. Mng. Dir.: Jose Osana.  
 Vent Qui Vire (CAPAC), see Intermede.  
 Vernon, see Chappell—Bregman Vocco & Conn.  
 Vert Pays (CAPAC), see Intermede.  
 Very Own Music, see Chappell—Bregman Vocco & Conn.  
 Vibrations (CAPAC), see Intermede.  
 Victory Music Ltd., see Chappell—Chappell.  
 Vingit-Deux / 22 Music (CAPAC), see Intermede.  
 Vin-Sun, see Chappell—Chappell.  
 Vision, see Chappell—Chappell.  
 Vogue, see Chappell—Edwin H. Morris.  
 Vogue-Choice Ltd., see Chappell—Chappell.  
 W A M Music Corp. Ltd., 901 Kenilworth Rd., Montreal, P.Q.  
 H3R 2R5. Tel. (514) 341-6721. Gen. Mgr.: Leon Aron-  
 son. (Publishing administered by Chappell Music.)  
 Waldheim Music (PRO), see Bob Hahn.  
 Wedge Publ'g, see Chappell—Chappell.  
 Weiss & Barry Inc., see Chappell—Chappell.  
 Larry Weiss Music, see Chappell—Chappell.  
 Welbeck Music of Canada Corp., see ATV.  
 Welcome, see Chappell—Edwin H. Morris.  
 Welzheim, see Chappell—Bregman Vocco & Conn.  
 West Bound, see Chappell—Chappell.  
 Westend Music (PRO), see Halben.  
 White Cloud Music, see Chappell—Chappell.  
 White Light Music, see Chappell—Chappell.  
 Whitney-Kramer-Zaret, see Chappell—Chappell.  
 Williamson Music Inc., see Chappell—Chappell.  
 Marty Wilson Music Co., see Chappell—Chappell.  
 Windchime Music Inc., see Chappell—Chappell.  
 Windmill Music Ltd., see Chappell—Chappell.  
 Windy Bay Music (PRO), see Halben.  
 Winnor Music, see Chappell—Chappell.  
 Woodbine Music Inc., see Chappell—Edwin H. Morris.  
 Wren Music, see Chappell—Chappell.  
 Y D (CAPAC), see Intermede.  
 Year Round, see Chappell—Bregman Vocco & Conn.  
 York, see Chappell—Chappell.  
 Young Ideas, see Chappell—Bregman Vocco & Conn.  
 Victor Young, see Chappell—Chappell.  
 Zax Music Publ'g, see Morning.  
 Zethus Music, see Chappell—Chappell.  
 Znarg Music Inc., see Chappell—Chappell.

## ● sheet music jobbers / suppliers

Academy Music Studios Ltd., 146 N. Christina St., Sarnia,  
 Ont. N7T 5T8. Tel. (519) 344-14D1. Pres.: R.F. Need-  
 ham; Gen. Mgr.: G. Ivany. Local branch: 1249 London  
 Rd. Postal Code: N7S 4T3. Tel. 344-3923.  
 Algold Music Ltd., 372A Yonge St., Toronto, Ont. M5B 1S6.  
 Tel. (416) 597-0066. Pres., Gen. & Sales Mgr.: Edward  
 G. Hough.  
 Chappell & Co. Ltd., 14 Birch Ave., Toronto, Ont. M4V 1C9.  
 Tel. (416) 922-2159. Pres. & Gen. Mgr.: Jerry Renew-  
 ych; Sales Mgr.: John Loweth.  
 Empire Music Co. Ltd., 8553 Main St., Vancouver, B.C. V5X  
 3M3. Tel. (604) 324-7732.  
 Frederick Harris Music Co. Ltd., 529 Speers Rd., Oakville,  
 Ont. L6K 2G4. Tel. (416) 845-3487.  
 E. C. Kerby Ltd., 198 Davenport Rd., Toronto, Ont. M5R  
 1J2. Tel. (416) 922-9934.  
 Leslie Music Supply, PO Box 471, Oakville, Ont. L6J 5A8.  
 Tel. (416) 844-3109.  
 Morning Music Ltd., 1343 Matheson Blvd. W., Mississauga,  
 Ont. L4W 1R1. Tel. (416) 625-2676. Cable: BOOT-  
 GROUP. Telex: 06-96D250. Pres.: Jury Kriyuk; VP  
 Tom C. Connors; Gen. Mgr.: Mark Altman.  
 Gordon V. Thompson Ltd., 29 Birch Ave., Toronto, Ont. M4V  
 1E2. Tel. (416) 923-7329. Pres.: John C. Bird.

## ● record & tape wholesalers

*The wholesale function(s) of all companies is set in bold face and parentheses after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.*

### ALBERTA

#### ● CALGARY (Area Code 403)

A & M Dists. (Calgary), 6812-A Sixth St. SE. Postal Code:  
 T2H 2K4. Tel. 253-8411. District Mgr.: Paul McClure;  
 Branch Mgr.: Al Harrison. (Rec. & Tape D).



- Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada Ltd. (See for prod. distributed)
- A R S Recs. Canada (div. of CBS Recs. Canada Ltd.), 4532 Manilla Rd. SE. Postal Code: T2G 4B7. Tel: 287-2679. Mgr.: Dennis Theary. (Rec. & Tape OS & RJ).  
Home office: Agincourt (Toronto Metropolitan Area), Ont.
- C B S Recs. Canada Ltd., 7004-M Fifth St. SE, Glenmore Centre. Postal Code: T2H 2G3. Tel: 253-8719. Telex: 03-825827. Western Mktg. Dir.: Bill Bouvette. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Capitol Recs.-EMI of Canada Ltd., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: 287-0823. Western Sales Mgr.: A. Andruchow. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)
- D J's Music Servs. Ltd., (Rec. OS). See Dee Jay's Music Dists.
- Dee Jay's Music Dists. Ltd., 4524 Manilla Rd. SE. Postal Code: T2G 4B7. Tel: 243-0252. Owners: J. Davies, M. Stech; Mgr.: Singles & Albums Buyer: J. Davies; Sales Mgr.: M. Stech. (Rec. D), (Rec. OS as DJ's Music Servs. Ltd.)  
Label: Quality.
- G R T of Canada Ltd., 7003-8 Fifth St. SE. Postal Code: T2H 2G2. Tel: 259-5252. Western Reg'l Mgr.: Doug Byrne; Western Promo. Mgr.: Neil MacGonigal; Sales Rep.: Randy Stark. (Rec. & Tape D).  
Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Handlman Co. of Canada Ltd., 1135 64 Ave. SE, No. 106. Postal Code: T2H 3K7. Tel: 259-2806. Mgr.: Wayne Johnson; Buyer: Nigel Higginbottom. (Rec. & Tape RJ).  
Home office: USA—Crawson (Detroit Metropolitan Area), Mich.
- London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: 243-1313. Telex: 038-22572. Mgr.: D. McBeth. (Rec. & Tape D).  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)
- M C A Dist'n (Canada) (div. of MCA Canada Ltd.), 5737 Burbank Rd. Postal Code: T2H 1Z5. Tel: 253-0401. TWX: 610-821-6408. Sales Mgr.: Geoff Gibbons. (Rec. & Tape D).  
Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- M C T R Dists. Ltd. 4604 13 St. NE. Postal Code: T2E 6M3. Tel: 276-4776. (Rec. & Tape RJ)  
Home office: Winnipeg, Man.
- Phonodisc Ltd., 4718 14 St. NE. Postal Code: T2E 6L7. Tel: 276-5543. Mgr.: Brian Burrows. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Polygram Inc., 105 Bow Valley Square 1, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: 265-5007. Telex: 03-821859. Sr. Reg'l Mgr.: Ken Graydon. (Rec. & Tape D).  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)
- R C A Ltd., Rec. Div., 4432 10 St. NE. Postal Code: T2E 6K3. Tel: 276-8231. District Sales Mgr.: J. Fotheringham. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)
- W E A Music of Canada Ltd., 6325 12 St. SE, Unit 7. Postal Code: T2H 2K1. Tel: 259-3000. Mgr.: Alex Clark. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- **EDMONTON (Area Code 403)**  
Northland Music Dists. Co. Ltd., 6846 76 Ave. Postal Code: T6B 0A8. Tel: 469-5066. Telex: 037-3764. Pres., Gen. Mgr. & Buyer: Bill Maxim. (Rec. D, OS & RJ).  
Branch: Vancouver, B.C.  
Rec. label: Disneyland.  
Accessories: Cecil Watts, Le-Bo.  
Word Recs. Ltd., 4332 114 St. Postal Code: T6S 1N7. Tel: 436-5956. (Rec. & Tape D)  
Home office: Vancouver, B.C. (See for prod. distributed)

## BRITISH COLUMBIA

- **VANCOUVER AREA (Area Code 604)**  
A & M Dists., 1234 W. Sixth St. Postal Code: V64 1A5. Tel: 736-7207. Sales Rep.: Rudy Levalley; Mdsr.: Louise Lavoie. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada Ltd. (See for prod. distributed)
- A R S Recs. Canada (div. of CBS Recs. Canada Ltd.), 4125 McConnell Dr., Burnaby V5A 3A7. Tel: 420-3920. Telex: 04-354722. Mgr.: Fred Hatchard. (Rec. & Tape OS & RJ).  
Home office: Agincourt (Toronto Metropolitan Area), Ont.
- Almada Corp., 1010 Nanton Ave. Postal Code: V6H 2C2. Tel: 738-8275. Mgr.: Jack Sparton. (Rec. & Tape D & I).  
Home office: Montreal, P.Q. (See for prod. distributed)
- C B S Recs. Canada Ltd., 1847 W. Broadway, Suite 101. Postal Code: V6J 1Y6. Tel: 734-5151. Telex: 04-55350. Reg'l Sales Mgr.: Garry Newman. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Capitol Recs.-EMI of Canada Ltd., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: 689-8667. Sales Rep.: D. Bertsch. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)
- Emerson Short, 1599 W. Fourth Ave. Postal Code: V6J 1L6. Tel: 733-0415. Owner & Sales Mgr.: Emerson Short. (Rec. & Tape D, I & E), (Rec. OS & RJ as One Stop Rec'g Supplies).  
Rec. labels: Advent, Ajax, All Ears, Alligator, Apon, Aviva, Blind Pig, Briar, Briko, Bullfrog, CMH, CMS, Cabot, Crystal Clear, DRG, Desmar, Dobre, Emus, Entr' Acte (Canada), Entr' Acte imports, Fanfare, Four Leaf

- Clover, First American, Flying Fish, Gryphon, HNH, Improvising Artists, India Navigation, JCOA/ WATT, Jazz Archives, Jazz Guild, Joyce, Mother Necessity, Muse, Music Minus One, Musicraft, Muskadine, Nessa, Onari, P8R, Peter Pan, Potato, Rebel, Retrospect, Rocking Horse, Roper, Sackville, Spottite, Stash, Suite, Tifton, Unicorn, Varese/Sarabande, Versatile, Zim.  
Rec. labels imported: Black Saint (Italy), Varese/Sarabande (Japan, USA).  
Tape lines: Apon, CMH, CMS, Gryphon, Peter Pan, Rebel.  
Accessories: Plastic-lined envelopes.
- G R T of Canada Ltd., 181 W. Broadway, Suite 8. Postal Code: V5Y 1P4. Tel: 879-0646. Sales Reps.: Don Grant, Gerry MacKay. (Rec. & Tape D)  
Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- La-Go Ents. (div. of Rembrandt Holdings Ltd.), 3446 Bridge-way St. Postal Code: V5K 1B6. Tel: 294-6226. (Rec. & Tape D).  
Rec. labels: Audio Fidelity, BASF, Black Lion, Camden, Chiaroscuro, Dawn, Enja, Folk & Jazz, Golden Hour, Hill-top, Marble Arch, Pickwick, Pye, Quad, Quintessence, Sesame Street, Thunderbird, World Jazz.  
Tape lines: Audio Fidelity, BASF, Black Lion, Camden, Dawn, Marble Arch, Pickwick, Pye, Thunderbird.  
Accessories: Le-Bo.
- London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby V5A 3A4. Tel: 298-6471. Telex: 04-354544. Mgr.: O. L. Jones. (Rec. & Tape D).  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)
- M C A Dist'n (Canada) (div. of MCA Canada Ltd.), 506-1200 W. 73 Ave. Postal Code: V6P 6G5. Tel: 263-1761. TWX: 610-922-1625. Sales Mgr.: William Tait. (Rec. & Tape D).  
Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Northland Music Dists. Co. Ltd., 3206-1733 Cornox. Postal Code: V6G 9Z9. Tel: 689-5914. Mgr.: Debbe Petryga. (Rec. D, OS & RJ)  
Home office: Edmonton, Alta.  
Rec. label: Disneyland.  
Accessories: Cecil Watts, Le-Bo.
- One Stop Rec'g Supplies. (Rec. OS)—Tel: 732-7313—see Emerson Short.
- Pindoff Rec. Sales Ltd., 8048 Winston St., Burnaby V5A 2H5. Tel: 299-4394. Mgr.: Bud Farquharson. (Rec. & Tape RJ)  
Home office: Rexdale (Toronto Metropolitan Area), Ont.
- Polygram Inc., 805 W. Broadway, Mezzanine. Postal Code: V5Z 1K1. Tel: 873-2466. Telex: 045-4410. Mgr.: Peter Behnke. (Rec. & Tape D).  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)
- Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby V5J 4V6. Tel: 438-8266. (Rec. & Tape D)  
Branch: Toronto, Ont.  
Int'l branch: USA—Bellingham, Wash.  
Rec. labels: Faith Fisher Folk, Harald, Horizon, Little People, Maranatha, New Born, New Life, Praise, Son-rise, Starsong.  
Tape lines: Same as rec. labels
- R C A Ltd., Rec. Div., 2876 Rupert St. Postal Code: V5M 3T7. Tel: 438-7172. District Sales Mgr.: L. Alden. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)
- Shannock Mktg. Assocs., Box 82314, 294 E. First Ave. Postal Code: V5C 5P8. Tel: 684-9625. Pres.: W. McCartney. (Rec. & Tape D)  
Labels: Disneyland, direct-to-disk labels.  
Accessories: Dynasound, Recotone, Savoy, TDK.
- W E A Music of Canada Ltd., 40 E. Fifth Ave. Postal Code: V5T 1G8. Tel: 879-8681. Western Reg'l Mgr.: Alex Clark. (Rec. & Tape D).  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Word Recs. Ltd., PO Box 6900, 250 SW Marine Dr. Postal Code: V6R 4B5. Tel: 321-6785. Pres. & Adv. Dir.: Gerry B. Scott; VP: J. E. Scott; Sales & Mktg.: Phil Crofton, Lowden Ashley, Dwayne Daku, Doug Stark, Don Harbridge, Carl Teeple. (Rec. & Tape D).  
Affiliate: USA, Word Inc.  
Branches: Edmonton, Alta., London, Ont.  
Rec. labels: Birdwing, Canaan, Century, Dayspring, Good News, Image VII, JIM, Janz, Lamb & Lion, Light, Manna, Myrrh, New Pax, New Song, Paragon, Sacred, Solid Rock, Sparrow, Spirit, Summit, Word.  
Tape lines: Canaan, Good News, Image VII, JIM, Lamb & Lion, Light, Manna, Myrrh, Newpax, New Song, Paragon, Sacred, Solid Rock, Sparrow, Spirit, Summit, Word.

## MANITOBA

- **WINNIPEG (Area Code 204)**  
A & M Dists. (Manitoba), 118 Campbell St. Postal Code: R3N 1B2. Tel: 944-1872. Sales/Promo.: Tom Jones. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada. (See for prod. distributed)
- A R S Recs. Canada (div. of CBS Recs. Canada Ltd.), 1415 Church Ave. Postal Code: R2X 1G5. Tel: 632-5524. Mgr.: Peter Anderson. (Rec. & Tape RJ)  
Home office: Agincourt (Toronto Metropolitan Area), Ont. (Rec. & Tape OS & RJ)
- C B S Recs. Canada Ltd., 1625 Dublin Ave., Suite 130. Postal Code: R3H 0W3. Tel: 774-2536. Reg'l Sales Mgr.: Don Gunter. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- G R T of Canada Ltd., 388 Donald St., Suite 220. Postal Code: R3B 2J4. Tel: 944-7274. Sales Rep.: Rick Vivier. (Rec. & Tape D)  
Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Laurel Recs. Ltd., 120 Isabel St. Postal Code: R3A 1G4. Tel: 783-0436, 774-1052. Telex: 07-587504. Pres.: W. V. Sokulsky; Sales: Al Wolfman (Man. & Sask.). Darryl

- Cope (Alta.), Roy Rindahl (B.C.), Customer Serv.: Rick Dmytrychyn, Marie-Ann Zikman; Promo. Dir.: Glen Gore-Smith. (Rec. & Tape D)  
Rec. labels: JC Ent's., Motown, Total.  
Tape lines: Same as rec. labels.  
Accessories: Memorex, Savoy.
- London Recs. of Canada (1967) Ltd., 15-1100 Waverley St., Postal Code: R3T 3X9. Tel: 452-7918. Telex: 07-57695. Mgr.: Gerry Young. (Rec. & Tape D).  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)
- M C A Dist'n (Canada) (div. of MCA Canada Ltd.), 365 Hargrave St., No. 300A. Postal Code: R3B 2K3. Tel: 942-2413. TWX: 610-671-8120. Sales Mgr.: Jack Skelly. (Rec. & Tape D).  
Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- M C T R Dists. Ltd., 1733 St. Matthews Ave. Postal Code: R3H 0V8. Tel: 783-7201. (Rec. & Tape RJ).  
Branch: Calgary, Alta.
- Metrodisc Dists., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: 943-6563. Mgr.: Chuck Porter. (Rec. & Tape D)  
Home office: Toronto, Ont. (See for prod. distributed)
- National Rec. Dist. Ltd., 8 Plymouth St. Postal Code: R3C 2K9. Tel: 633-1412. Pres.: S. Sodomsky. Exec. VP: R. L. Lauze; Sales Mgr.: K. J. Grouette Sr.; Buyer: G. Postnikoff. (Rec. & Tape RJ).
- Polygram Inc., 3 Donald St., Suite 304. Postal Code: R3L 2P6. Tel: 453-4048. Telex: 07-55306. (Rec. & Tape D)  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)
- R C A Ltd., Rec. Div., 1320 Church Ave. Postal Code: R2X 1G4. Tel: 633-2666. Sales Rep.: Robert Tait. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)
- W E A Music of Canada Ltd., 24 Stevenson Rd. & St. James. Postal Code: R3H 0H8. Tel: 633-9284. Mgr.: Don Coward. (Rec. & Tape D).  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)

## NEW BRUNSWICK

- **MONCTON (Area Code 506)**  
C B S Recs. Canada Ltd., 1133 St. George Blvd., Suite 350. Postal Code: E1C 8R9. Tel: 386-3993. Reg'l Sales Mgr.: Jim Bradley. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)
- Handlman Co. of Canada Ltd., 450 Edinburgh Rd. Postal Code: E1C 3B2. Tel: 389-9141. Mgr.: David Manship; Buyer: Georgena LeBlanc. (Rec. & Tape RJ).  
Home office: USA—Crawson (Detroit Metropolitan Area), Mich.
- Trans-Canada (div. of Les Distributions Quebecor Inc.), 770 Main St., Compartment 6001, Suite 204-8. Postal Code: E1C 1E7. Tel: 854-5510. Mgr.: Carole Coulombe. (Rec. & Tape D & OS)  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

## NEWFOUNDLAND

- **ST. JOHN'S (Area Code 709)**  
A R S Recs. Canada (div. of CBS Recs. Canada Ltd.), 58 Kenmore Rd. Postal Code: A1B 3M9. Tel: 726-6970. Mgr.: Paul Azzema. (Rec. & Tape RJ)  
Home office: Agincourt (Toronto Metropolitan Area), Ont. (Rec. & Tape OS & RJ).

## NOVA SCOTIA

- **DARTMOUTH (Area Code 902)**  
A R S Recs. Canada (div. of CBS Recs. Canada Ltd.), 100 Wright Ave., Burnside Industrial Park. Postal Code: R3B 1L2. Tel: 463-9344. Mgr.: William Edgcombe. (Rec. & Tape RJ)  
Home office: Agincourt (Toronto Metropolitan Area), Ont. (Rec. & Tape OS & RJ).
- **HALIFAX AREA (Area Code 902)**  
A & M Dists. (Marimies), PO Box 3173, Postal Sta. Halifax South. Postal Code: 83J 1P4. Tel: 423-6533. Mgr.: Blake Clark. (Rec. & Tape D)  
Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada. (See for prod. distributed)
- R C A Ltd., Rec. Div., 3611 Commission St. Postal Code: 83J 2X1. Tel: 455-8015. District Sales Mgr.: Hanson Josey. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)

## ONTARIO

- **LONDON (Area Code 519)**  
Word Recs. Ltd., 152 Wellesley Crescent. Postal Code: N5V 1J7. Tel: 455-2097. (Rec. & Tape D).  
Home office: Vancouver, B.C. (See for prod. distributed)
- **MOUNT ALBERT (Area Code 416)**  
Holborne Dist'g Co. Ltd., PO Box 9. Postal Code: L1G 1M0. Tel: 294-9398. Mgr. & Buyer: Frank P. Swain. (Rec. & Tape D & I).  
Rec. labels: Dynamic, Edmar, Elite, Fiesta, Grecophone, Island series, Merrymen, Murray Banks, Pebblegroove, Penny-REC, Trinidad.  
Tape lines: Edmar, Fiesta, Grecophone, Merrymen, Pebblegroove, Penny.  
Imports: Caribbean prod.
- **OSHAWA (Area Code 416)**  
Word Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St. Postal Code: L1H 3X1. Tel: 576-0250. Mgr.: R. Stone. (Rec. & Tape D & I).



● **OTTAWA (Area Code 613)**

Cash One Stop Ltd., 1050 Baxter Rd. Postal Code: K2C 3P1. Tel: 820-4522. VP Sales: Ivor Liss. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Eastern Ontario Rec. Dist. Ltd., 383 Winona Ave. Postal Code K1Z 5H8. Tel: 722-1000. Pres.: Jack Slumkoski; Mgrs.: Jan & James Slumkoski; Buyer: Jan Slumkoski. (Rec. & Tape RJ)

Accessories: Ampex, Le-Bo.

T C D Recs. & Tapes Ltd., 1050 Baxter Rd. Postal Code: K2C 3P1. Tel: 820-1224. Pres.: Harvey Glatt; Bus. Mgr.: Neil McVean; Sales Mgr.: Colin Cross; Buyer: Richard Spearman. (Rec. & Tape D, I & E).

Labels: Amber, Appela, Barnswallow, Black Tie, Breakwater, Cherry Hill Music, Cine Sources, Clode Sound, Cubby Hole, Cut Throat, Dalrymple, Dapah, Diana, Duck Tail, Eagle Creek, Fist, Fogarty's Cove, Glencoe Music, Good Day, Honeybee, Impulse Magazine, Ixtlan, Jade, Kinck, Knight II, Likeable, Manohar, Marc Prod'ns, Marigold, Matrix, Metro, Music Gallery Eds., Naja, Nelvana, Nick, North Track, PM Jazz, Parklane, Posterity, Posterity/Woodshed, Ram, Red Squirrel, Redwood, Royalty, Rumour, Rutabaga, SRM, Salt, Second Avenue Songs, Sevate, Singwell, Snocan/ Icicle, Solar, Springwater, Squash, Sunshine, T-Bow, Truly Fine, Ultra, Viper, Will-O-Wind, World.

Labels imported: Adelphi (USA), Kicking Mule (USA), Syntonic Research (USA), Transatlantic (UK).

● **TORONTO METROPOLITAN AREA (Area Code 416)**

A & M Recs. of Canada Ltd., 939 Warden Ave., Scarborough M1L 4C5. Tel: 752-7191. Telex: 06-963652. Pres.: Gerry Lacoursiere, VP & Gen. Mgr.: Joe Summers; Nat'l Sales Mgr.: Bill Ott; Branch Mgr.: Ray Rosenberg. (Rec. & Tape D)

Home office: USA.

Branches: Calgary, Alta.; South Burnaby (Vancouver Area), B.C.; Winnipeg, Man.; Halifax, N.S.; Lachine (Montreal Metropolitan Area), P.Q.

Rec. labels: A&M, Horizon, Mushroom, Troubadour.

Tape lines: Same as rec. labels.

A R S Recs. Canada (div. of CBS Recs. Canada Ltd.), 160 Miller Ave., Agincourt M1S 3B2. Tel: 293-1941. VP Mktg.: Jerry Wipf; VP Opn.: Ron Irwin; Gen. Mgr.: Jacques Gagne; Dist'n Branch Mgr.: Lyle Drake. (Rec. & Tape OS & RJ)

Branches: Calgary, Alta. (Rec. & Tape OS & RJ); Burnaby (Vancouver Area), B.C. (Rec. & Tape OS & RJ); Winnipeg, Man. (Rec. & Tape RJ); St. John's, Nfld. (Rec. & Tape RJ); Dartmouth, N.S. (Rec. & Tape RJ); St-Laurent (Montreal Metropolitan Area), P.Q. (Rec. & Tape OS & RJ)

Aldis Dist. Ltd., 64 Bullock Dr., Markham L3P 3P2. Tel: 294-9298. Pres.: Tony R. Frank; Gen. Mgr.: Paul Bordonaro. (Rec. & Tape OS & RJ)

Almada Corp., 321 Chaplin Crescent, Suite 606. Postal Code: M5P 1B2. Tel: 489-1173. Mgr.: Jonathan Lipsin. (Rec. & Tape D & I)

Home office: Montreal, P.Q. (See for prod. distributed)

Beaches Recs. & Tapes Ltd., 250 Don Park Rd., Markham L3R 2V1. Tel: 495-1175/1585. Pres.: Bernie Letosky; VP: Willie Sportello. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Black & White Sales Consultants Ltd., 121 Don Park Rd., Markham L3R 1C2. Tel: 495-1905. Telex: 06-986816. Pres.: Gary Salter; VP Finance: Rick Sobottka; VP Int'l: Doreen Elminowski. (Rec. & Tape E), (Rec. & Tape I as Inter Global Music)

Labels imported: Jupiter (Germany), Ariola Eurodisc (Germany).

C B S Recs. Canada Ltd., 5621 Finch Ave. E., Scarborough M1B 2T9. Tel: 447-3311. Cable COLRECORD. Telex: 06-966792. Reg'l Dir.: Don Oates. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Moncton, N.B.; St. Laurent (Montreal Metropolitan Area), P.Q.

Rec. labels: Aquitaine, Arc-American, Attic, Blue Sky, CBS, CBS Direct, Caribou, Channel, Cleveland Entertainment Int'l, Columbia, Columbia Legacy collection, Columbia Masterworks, Jet, L'Escargot, GTO, IGM, Inivictus/Hot Wax, Jec, Kirshner, Lifesong, Magnet, Monument, Nemperor, ODE, Odyssey, Okeh, Philadelphia Int'l, Portrait, REL, Sweet City, TK, T-Neck, TSOP, Tabu, Tappan Zee, True North, Unlimited Gold, Versailles.

Tape lines: Same as rec. labels.

Canada Rec. Sales, 686 Richmond St. W. Postal Code: M6J 1C3. Tel: 363-1019. Owner: Herbert Berne. (Rec. & Tape OS & RJ).

Cantrade, 18 Spadina Ave. Postal Code: M5V 2H6. Tel: 364-7766. Pres.: Gabby Gottlieb.

Distributes cut-outs

Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Malton L4V 1B2. Tel: 677-5050. VP Mktg.: R.H. Rowe. (Rec. & Tape D)

Rec. labels: Angel, Anthem, Aquarius, Arista, Capitol, Chrysalis, EMI, EMI-America, Harvest, Melodiya, Muse, Pathe, Savoy, Seraphim, United Artists group.

Tape lines: Same as rec. labels.

Coda Publ'ns, 337 King St. W. Postal Code: M5V 1J5. Tel: 368-3149. (Rec. D)

Rec. labels: Black Saint, Blue Angel, Bountiful, Broadway, Cat, Circle, Dawn Club, EBM, FMP, Jazz Society, Jazz Studies, Jim Taylor Presents, Jump, Kabbell, Ogun, Progressive, Pumpkin, Queen Disc, Tax.

Continental Prod'ns Recs., PO Box 2103, Bramalea L6T 3S3. Tel: 792-2048. Owner & Buyer: Neil Patte. (Rec. D, OS, I & E)

Distributes oldies, RCA collector's series.

G R T of Canada Ltd., 3816 Victoria Park Ave., Willowdale M2H 3H7. Tel: 497-2340. Pres.: Gordon R. Edwards; Mktg. & Sales Dir.: Alex Petchkin. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Montreal, P.Q.

Rec. labels: Barnaby, Charisma, Chess, Churchill, Cream, DJM, Fantasy, GRT, Galaxy, Gospel Thrill, Hi,

Import/Visa, Janus, Magnum, Milestone, Passport, Prestige, Riverside, Smile, Stax, Tomato, Vogue.

Tape lines: Same as rec. labels.

Handleman Co. of Canada Ltd., 2358 Midland Ave., Scarborough M1S 4A9. Tel: 298-0411. Buyer: Jane Bell. (Rec. & Tape RJ)

Home office: USA—Clawson (Detroit Metropolitan Area), Mich.

Inter Global Music (Rec. & Tape I), see Black & White Sales Consultants.

Ital Rec. Dist' Co., 1339 St. Clair Ave. W. Postal Code: M6E 1C3. Tel: 654-8272. Owner: Pasquale Colangelo; Mgr.: Ettore Colangelo. (Rec. & Tape D, I & E)

Rec. labels: CP, Ital, Moon, Venus.

Rec. labels imported: CBS, CGD, Durium, Fonit Cetra, Phonogram, RCA, Ricordi.

Tape lines: Same as rec. labels.

London Recs. of Canada (1967) Ltd., 1630 Midland Ave., Scarborough M1P 3C2. Tel: 755-3373. Telex: 06-963754. Mgr.: Armand Beaudin. (Rec. & Tape D)

Home office: St. Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

M C A Dist'n (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale M2J 4A2. Tel: 491-3000. TWX 610-492-5204. Telex: 06-966876. VP Dist'n: George Burns; Local Sales Mgr.: Mike McKeivie. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Montreal, P.Q.

Rec. labels: Coral budget, Cycle, Infinity, MCA, Source, Vocalion.

Tape lines: Same as rec. labels.

Metrodisc Dist., 130 Mack Ave. Postal Code: M1L 4P5. Tel: 698-5643. Mgr.: B.J. Stafford. (Rec. & Tape D)

Branches: Winnipeg, Man.; Montreal, P.Q.

Labels: AVI, Alshire, Ariola, Attack, Birchmount, Broadland, Buddha, Celebration, Con Brio, Evolution, Grand Slam, H&L, Hansa, Karma Sutra, Kanata, King, Mego, Millennium, Musicor, Plantation, Playboy, Poppy, Prelude, Private Stock, Pyramid, Quality, Rainbow, Ringside, Roulette, Rounder, SMI, SSS Int'l, Scorpion, Semaphore, Skyline, Starday, Sun, Track, Vera Cruz.

P J Imports, 1635 Sismet Rd., Unit 30, Mississauga L4W 1W5. Tel: 624-0510. Telex: 06-961479. Principals: Wolfgang Spegg, Phil Lubman. (Rec. D, I & E)

Labels: Airwaves, Anubis, Bomb, Brain, MPS, Metro-nome, PM, Rebel, S&M, Stageflight.

Labels imported: CBS/Sony, Charly, ECM, EMI, Polydor, RCA, Radar, Stiff, Teldec, WEA.

Phonodisc Ltd., 30 Malley Rd., Scarborough M1L 2E3. Tel: 751-9610. Telex: 06-963629. Pres.: Jim Trainor; Gen. Mgr.: Laurie Heseltine. (Rec. & Tape D)

Branches: Calgary, Alta.; St. Laurent (Montreal Metropolitan Area), P.Q.

Rec. labels: Ashtree, Audio Fidelity, Black Lion, Chiaroscu, Frontenac, Image, Improv, MWS, Phonodisc, Pye, Radar, World Jazz.

Tape lines: Same as rec. labels.

Accessories: Le-Bo.

Pindoff Rec. Sales Ltd., 37 Haas Rd., Rexdale M9W 3A1. Tel: 741-4182. Pres.: K. Pindoff; VP & Gen. Mgr.: E.T. Campbell. (Rec. & Tape RJ)

Branches: Burnaby (Vancouver Area), B.C.; St. Laurent (Montreal Metropolitan Area), P.Q.

Polygram Inc., Etobicoke Tower, 7th fl., 555 Burnhamthorpe Rd. W., Etobicoke M9C 2Y3. Tel: 622-6680. Telex: 06-967755. Nat'l Accounts Dir.: Alun Elias; Reg'l Sales Mgr.: Herb Bradley. (Rec. & Tape D)

Home office: St. Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

Praise Recs. of Canada Ltd., 3194 Dundas St. W. Postal Code: M6P 2A3. Tel: 767-2510. (Rec. & Tape D)

Branch: Vancouver, B.C.

Int'l branch: USA—Bellingham, Wash.

Rec. labels: Faith, Fisher Folk, Harald, Horizon, Little People, Maranatha, New Born, New Life, Praise, Sonrise, Star song.

Tape lines: Same as rec. labels.

R C A Ltd., Rec. Div., 101 Duncan Mill Rd., Don Mills M3B 1Z3. Tel: 449-9500. Mktg. Servs. Mgr.: Wayne R. Jordan. Sales office: 680 Progress Ave., Unit 1, Scarborough M1H 3E5. Tel: 438-0982. District Sales Mgr.: G. Murphy. (Rec. & Tape D)

Labels: Baby, Bang, Bazaar, Black & White, Bluebird, Bluestone, Bullet, Butterfly, CTI, Canada Int'l, Caparo, Carriere, Carousel, Centennial, Champagne, Champion, Chi Sound, Club series, Colgems, DRG, Damon, Erato, Fantel, Formule 1, Free Flight, GEM, Gem Toby, Golden Gates, Gold Mind, Gold Seal, Gold Standard, Good Earth, Grit, Grunt, Hologram, Ibis, Island, Java Int'l, Kudu, Legendary Performers, Lyris, Lotus, Malaco, Mango, Metronome, Midsong Int'l, Mustard, Ovation, Pablo, Pablo Live, Philly Groove, Pure Gold, QCA, Quadradisc, RCA, Red Seal, Republic, Roadshow, Salsoul, Salvation, Saravah, Sesame, Sirocco, Solar, Special, Tattoo, Tembo, 36 Three Brothers, Tom 'n Jerry, Torisite Int'l, Trema, 20th Century, Vault Treasure, Victor, Victrola, Vik, Windsong, Wooden Nickel, Zagora.

Records on Wheels Ltd., 21 Progress Ave. No. 9-12, Scarborough M1P 4S8. Tel: 293-4911. Owners & Buyers: Vito & Don Ierullo. Local branch: 629 Yonge St., Toronto M4Y 1Z5. Tel: 961-4957. Mgr.: Rosa Ierullo; Buyer: Alan McKinlay. (Rec. OS, I & E; Tape OS)

Roblan Dist. Ltd., 274 Church St. Postal Code: M5B 1Z5. Tel: 363-2437. Telex: 06-225000. Pres.: Sam Sniderman, VP Robert Sniderman; Export Mgr.: Terry Gilhooly. (SEE ADVERTISEMENT)

Sound 21 Ltd., 1224 Dundas St. E., Unit 6, Mississauga L4Y 4A2. Tel: 279-7682. Mgr.: Jim Lemyre; Buyer: Bruce MacKenzie. (Rec. & Tape OS & RJ).

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga L4X 2E2. Tel: 625-8311. Pres.: R.B. Kerr; Sales Mgr.: W.J. Laing. (Rec. & Tape D)

Rec. labels: Impact, Starpak.

Tape lines: Arrow, Dynapak, Impact, Starpak.

Accessories: Dynapak blank cartridges & head cleaners.

Sunrise Rec. Dist., 602 Gordon Baker Rd., Willowdale M2H 3B4. Tel: 498-6601. Pres.: Malcolm Perlman. (Rec. OS & RJ)

Trend Recs. & Tapes Ltd., 1655 Sismet Rd., Unit 25, Mississauga L4W 1Z4. Tel: 223-3720. Owners: Jack Inhaber, Allan Freedman; Mgr.: Lyne McLean; Singles, Albums & Tape Buyer: Howard Cramer. (Rec. & Tape D & I)

Labels: Acanta, Advent, Ajax, All Ears, Alligator, Apon, Aviva, Blind Pig, Briar, Briko, Bullfrog, CMH, Cabot, Chalfont, Citadel, Contemporary, Crystal Clear, Curtain Calls, DRG, Desmar, Dobre, Entr' Act, Famous Personality, Fantare, First American, Flying Fish, Four Leaf Clover, Gryphon, HNH, Harmonia Mundi, Improvising Artists, India Navigation, Interplay, JCOA, Jamey Abersold, Jazz Archives, Jazz Chronicle, Jazz Guild, Joyce, MNM, Muse, Music Minus One, Musicraft, Muscadine, Nassa, Onari, PBR, Peican, Peter Pan, Philly Jazz, Potato, Rebel, Retrospect, Rocking Horse, Roper, Sackville, Spolite, Stash, Sugar Hill, Tifton, Unicorn, Varese/Sarabande, WATT, Zim.

W E A Music of Canada Ltd., 1810 Birchmount Rd., Scarborough M1P 2J1. Tel: 291-2073. Cable: WEATOR. VP Mktg.: Don Grant, Nat'l Sales Mgr.: Andy Abbate; Sales Mgr.: Mike Gantt. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Dorval (Montreal Metropolitan Area), P.Q.

Rec. labels: Asylum, Atco, Atlantic, Begg's Banquet, Big Tree, Cotillion, Dark Horse, DiscReet, ECM, Elektra, Famous Charisma, Finnadar, Little David, Manticore, Nonesuch, Pacific, Paradise, Planet, Rolling Stones, Scotti Bros., She, Sire, Swan Song, Warner Bros., Warner/Curb, Warner/Spector, Westbound, Whitfield, Wing & a Prayer.

Tape lines: Same as rec. labels.

Wilson Int'l Dist. Ent. (WIDE), PO Box 73B, Station A, Scarborough M1K 5C4; 544 Birchmount Rd., No. 902, Scarborough M1K 1P3. Owner: Patrick D. Wilson; Mgr.: Norman Wilson. (Rec. & Tape I & E)

Labels imported: Acanta (Germany), Amigo (Sweden), Ars Nova (Italy), Artia (Czechoslovakia), Attacca (Germany), Bellaphon (Germany), CRD (UK), Cassiopee (Italy), Classical (UK), Coronet (UK), Discophili (Germany), Ducale (Italy), Enigma Classics (UK), Exploring World (UK), Heritage (UK), Hungaraton (Hungary), Lyric (Sweden), Lyrita (UK), Muza (Poland), Nimbus (UK), Pepita (Hungary), Pronit (Poland), Quadrifoglio (Italy), Sonic (Germany), Unicorn (UK), Veriton (Poland), Vista (UK), Wergo (Germany).

● **WATERLOO (Area Code 519)**

Carl H. Sattler & Assocs. Ltd., 321 Weber St. N. Postal Code: N2J 3H8. Tel: 885-0670. Owner & Mgr.: Carl H. Sattler; Buyer: Doug Robinson. (Tape RJ)

**PRINCE EDWARD ISLAND**

● **CHARLOTTETOWN (Area Code 902)**

Watts Ent. Ltd., 97 St. Peters Rd. Postal Code: C1A 5N9. Tel: 894-7549. Owners: Edison, Robert & Dean Watts. (Rec. & Tape D, OS & RJ)

Rec. labels: Audio, Columbia, Impact, London, MCA, Praise, Quality, RCA, Tee Vee, World.

Tape lines: Columbia, London, MCA, RCA, Tee Vee, World.

Photographs: BSR, Sony, Yamaha.

Playback equip.: Sony, Lloyd's, Yamaha.

Accessories: BASF, TDK, Tracs, Watts.

**QUEBEC**

● **MONTREAL METROPOLITAN AREA (Area Code 514)**

A & M Dist. (Montreal), 9434 Cote de Liesse, Lachine H8T 1A1. Tel: 636-9741. Telex: 05-821659. Mgr.: Andre Gauthier. (Rec. & Tape D)

Home office: Scarborough (Toronto Metropolitan Area), Ont. A&M Recs. of Canada Ltd. (See for prod. distributed)

A R S Disques Canada (div. of CBS Recs. Canada Ltd.), 9429 Cote de Liesse, Dorval H9P 2N9. Tel: 636-9081. Mgr.: Jean Couture. (Rec. & Tape OS & RJ)

Home office: Agincourt (Toronto Metropolitan Area), Ont.

Almada Corp., 380 St. Antoine St. W. Postal Code: H2Y 1J9. Tel: 844-1127. Owners: Aaron Lipsin, Marv Drimer; Mgr.: Marv Drimer; Buyer: Aaron Lipsin. (Rec. & Tape D & I)

Branches: Vancouver, B.C.; Toronto, Ont.

Rec. labels: AJ/ALA, AJP, ASA, Abbey, Aircheck, Anthology, Ararat, Archive of Folk, Archive of Jazz, Archive of Piano, Arcobaleno, Arhoolie, Attack, Aural Explorer, Aurora, BBC, Backdoor, Bay, Bear Family, Big Ben, Biograph, Blue Goose, Blues Classics, Blues Spectrum, Broadside, Broadway, Bulldog, CMS, Caedmon, Cameron, Canon, Center, Choice, Classic Jazz, La Comedie Francaise, Concord, Connoisseur Society, Conversa-Phone, Cook, Cooking Fat, Coran, Cosmopolitan, Country, Parn, Country, Deesse, Discourses, Dixieland Jubilee, Double Twelve, Dover, Dragon, Dyno, Electric Lemon, Elephant, Ember, Emery Cook, Esperance, Euphoria, Everest, Experiences Anonyms, Folklyric, Folkways, Fretless, Front Hall, GNP, Gateway, Golden Age, Gold Star, Gramplan, Green Linnet, Guter World, Gusto, Hall of Fame, Heritage, Historical, Inner City, Iron Horse, Ital, Jay Jay, Jazz World, Joker, Kaleidophone, Kicking Mule, King, Klavier, Laff, Legacy, Legend, Lismor, Living Language, Lowbite, Lyricbird, Major, Mark 56, McGill Univ., Melodone, Monitor, Monmouth-Evergreen, Mooncrest, Murray Hill, Music World, Nevis, No Holds Barred, L'Oiseau Musician, Old Homestead, Old Timey, Olympic, Om Kalsoum, Ornis, Oryx, Outrageous, Paredon, Passage, Pearl, Philo, Plantation, Power Pak, Prelude, Radio Archives, Radiola, Ramblin', Request, Revonah, Ridge Runner, Rim, Rock-Land, Rounder, Royale, SLD, Saga, Sandy Hook, 1750 Arch, Shanachie, Sierra Wave, Sonafix, Sono Cairo, Sounds Superb, Spokane, Starday, String, Sun, Supradisc, Syliphone, Takoma, Tangent, Ti, Topic, Totem, Tradition, Treteaux, Trix, Trojan, Tropical, Venus, Vetco, Who's Who in Jazz, Wildwood, Windham Hill, Yazoo.

Tape lines: American Entertainment, Archive of Folk,



Archive of Jazz, Archive of Piano, Betty White, Bright Orange, CMS, Conversa-Phone, Elephant, Everest, Folkways, GNP Crescendo, Golden Age, Gold Star, Insync, Legend, Lismor, Living Language, Monitor, Olympic, Party, RCA Camden, Radiola, Request, Rounder, Saga, Tradition.

**Accessories:** Jackets & sleeves, rec. cleaners (Disc-Stat).

Alta Musique Dist'n Ltee., 9375 Meaux St., St.-Leonard H1R 3H3. Tel: 327-5040. Telex: 05-B28592 Pres. Alain Guillemette; Sales Mgr.: Jehan Valiquet. (Rec. & Tape D)

**Labels:** Alta, Daisy, Domino, Emotion, Gamma, Heritage, Impact, Jade, Motown, MBW, Pickwick, Smash-Disco, Sonotel, Tamarois, 13 Aout.

**Accessories:** Memorex, Recoton.

C B S Recs. Canada Ltd./CBS Disques Ltee., 1550 Rue Beaulac, St.-Laurent H4R 1W8. Tel: 342-2231. Reg'l Dir.: Paul Gallant. (Rec. & Tape D)

**Home Office:** Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Capitol Recs.-EMI of Canada Ltd., 9245 Cote de Liesse Rd., Dorval H9P 2N9. Tel: 631-9073. Eastern Sales Mgr.: W. Rotari. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)

D J Recs. Ltd., 146 Francois, No. 304, Nuns Island H3E 1G3. Tel: 761-7118. (Rec. & Tape OS, RJ, I & E)

Downstairs Recs., 668 Deslauriers St., St. Laurent H4N 1W5. Tel: 334-2373. Telex: 05-B27542 Owners: G. Cucuzzella, G. Tortorici; Buyer: G. Cucuzzella. (Rec. & Tape OS & RJ), (Rec. & Tape I & E as Unidisc of Canada)

**Labels:** Broadway, Champagne, Dice, Glass, Igloo, Scorpio, Unidisc.

G R T of Canada Ltd., 751 Jarry St. E. Postal Code: H2P 1W3. Tel: 274-3587. Eastern Reg'l Mgr.: Ken Dion; Sales Rep.: Jacques Grandbois. (Rec. & Tape D)

**Home office:** Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Gamma Recs. Ltd., 9375 Meaux St., St.-Leonard H1R 3H3. Tel: 327-5010 Cable GAMREC. Telex: 05-B28592. Gen. Dir.: Daniel Lazare, Pres.: Jack Lazare. (Rec. I)

**Rec. labels:** Aavalanche, Cool Music, Cyclon, Hexagone, Sunset.

Handleman Co. of Canada Ltd., 4215 Poirier Blvd., St. Laurent H4R 2A4. Tel: 337-7040. Mgr.: Yvon LaBelle; Buyer: Robert Reboull. (Rec. & Tape RJ)

**Home office:** USA—Clawson (Detroit Metropolitan Area), Mich.

London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St.-Laurent H4T 1C3. Tel: 341-5350 Telex: 05-B24570. VP Mktg.: Kenneth Verdoni, Eastern Reg'l Mktg. Mgr.: Armand Guadagno; Western Reg'l Mktg. Mgr.: A. Bilodeau; Local Branch Mgr.: Fred Refica; Local Sales Mgr.: Yves Dupuis. (Rec. & Tape D)

**Branches:** Calgary, Alta.; Burnaby (Vancouver Area), B.C.; Winnipeg, Man.; Scarborough (Toronto Metropolitan Area), Ont.; Quebec City, P.Q.

**Labels:** Abkco (tape only), Able, Ace of Clubs, Ace of Diamonds, Airedale, Argo, Axe, BSST, Banff, Beltona, Beta, Boot, CB/Star, Canadian Cavalcade, Caprice, Carats, Celtic, Chair-Man Mills, Chouette, Crossover, Cynda, Decca, Deram, Disque Bleu, Durium, Echanson, Enigma, Flying Fish, Fontana, Force One, Foreign Exchange, Generation, Honey Dew, Ice, Interdisk, Jake, Kosmos, Le Joint, Lollipop, London, Magique, Mani-belle, Morning, Musinter, Nuage, Oiseau-Lyre, Owl Blues, Parrot, Phase 4, Philips, Plio, Pingouin, Project 3, Quatre Saisons, Richmond, Rio, Rodeo, Rosa, Sky, Stereo Treasury, Stony Plain, Talisman, Telefunken Telson, Threshold, UK, VIP, Vinyl, WAM, Wow, Wonderland.

M C A Dist'n (Canada) (div. of MCA Canada Ltd.), 8444 Blvd. St. Laurent. Postal Code: H2P 2M3. Tel: 382-8475 TWX: 610-421-3225. Sales Mgr.: Robert Hamel. (Rec. & Tape D)

**Home office:** Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Metrodisc Dists., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: 481-1167. Mgr.: Gary Kouri. (Rec. & Tape D)

**Home office:** Toronto, Ont. (See for prod. distributed)

Millbank Music Corp., 245 Montee de Liesse, Postal Code H4T 1N8. Tel: 341-4511. Telex: 05-B25621. MIL-BANKMUS. Contact: Jerry Shapiro. (OS, I & E)

Mr. Music of Canada Ltd., PO Box 1626, St. B. Postal Code H3B 3L3. Tel: 737-0557. Owner & Mgr.: Van H. Petteway. (Rec. RJ & I, Tape I)

**Imports rec. & tape cut-outs.**

Multidisc Inc., 9375 Meaux St., St.-Leonard H1R 3H3. Tel: 327-5070. Telex: 05-B28592. Pres.: Robert Corbin; Sales Dir.: Claude Dore; Buyers: Singles, Jean Baril; Albums & Tape, Richard Vincent. (Rec. & Tape OS & RJ)

**Branch:** Quebec City, P.Q. (Rec. & Tape I & E)

Phonodisc Ltd., Place Trans Canada, Suite 223-A, 7033 Trans Canadienne Rte., St. Laurent H4T 1S2. Tel: 337-1022. (Rec. & Tape D)

**Home office:** Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Pindoff Rec. Sales Ltd., 245 Montee de Liesse, St. Laurent H4T 1P5. Tel: 341-1210. Mgr.: Jacques Marquis. (Rec. & Tape RJ)

**Home office:** Rexdale (Toronto Metropolitan Area), Ont.

Polygram Inc., 6000 Cote de Liesse, St.-Laurent H4T 1E3. Tel: 739-2701. Telex: 05-B25690. TWX: 610-421-3509. VP Mktg. & Sales: Dieter Radecki; Eastern Sales Mgr.: Gaston Careau. (Rec. & Tape D)

**Branches:** Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Etobicoke (Toronto Metropolitan Area), Ont.

**Labels:** Barclay, Capricorn, Casablanca, Chocolate City, DG, De-Lite, Direction, Egg, Festivo, Lone Star, MGM, Mercury, Parachute, Philips, Polydor, RAAL, RSD, Resonance, Riviera, Rockland, Spring, TGO, Verve, Virgin, Voyage, Zappa.

R C A Ltd., Rec. Div., PO Box 987, Tour de la Cite, 300 Lbo Parizeau. Postal Code: H2W 2N1. Tel: 849-3251. District Sales Mgr.: R. Galibois. (Rec. & Tape D—see office in Toronto, Ont., for prod. distributed)

R M P Rec. Sales Co. Ltd., 300 Bates Rd. Postal Code: H3S 1A3. Tel: 739-5662. Owner & Buyer: Leslie Faludi. (Rec. & Tape OS & RJ)

Superior Electronics Inc., 1330 Trans Canada Hwy. S., Dorval H9P 1H8. Tel: 683-6331. Pres. R. Golick; Sr. VP: F. Lawrence Plotnick; VP & RJ Mgr.: Sydney Goldstein; D Buyer: B.R. Klemperer; RJ Buyer: P. Griffiths. (Rec. D & RJ, Tape RJ)

**Labels:** Concord Jazz, East Wind, Orinda, Philips, RCA direct-to-disc, Telarc, Toshiba-EMI.

Trans Canada (div. of Les Distributions Quebecor Inc.), 7033 Trans Canada Hwy., St. Laurent H4T 1S2. Tel: 336-7151. Dir. Gen.: Pierre Bovin; Sales Mgr.: Robert Brault; Buyer: Bruce Schneider. (Rec. & Tape D)

**Branches:** Moncton, N.B.; Quebec City, Rimouski, Rouyn, P.Q.

**Rec. labels:** Amour, Baccara, Bonanza, Catalogne, Chemin du Roi, Colibri, Disco 1, Discotel, Fleur, Fontane, Generation, Gyp Int'l, Jyto, Kebec-Disc, Martin, Melon-Miel, Mercure, Mirabel, NSB, Nobel, Parapluié, Pax, Reserve, Rico, SPPS, Safi, Tm-Pax, Total, Totem, Traffic, Unison.

**Tape lines:** Same as rec. labels

Unidisc of Canada (Rec. & Tape I & E), see Downstairs Recs. Varietes Musicales de l'Est Inc., 189 Rockland Rd. Postal Code: H3P 2W4. Tel: 735-1694. (Rec. OS—singles only)

W E A Music of Canada Ltd., 735 Renaud Ave., Dorval H9P 2N1. Tel: 636-8503. Mgr.: Richard Belec. (Rec. & Tape D)

**Home office:** Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)

### ● QUEBEC CITY (Area Code 418)

London Recs. of Canada (1967) Ltd., 1303 Rue Conway, Postal Code: G1J 3S3. Tel: 529-0261 Telex: 051-3799. Mgr.: Fred Refica. (Rec. & Tape D)

**Home office:** St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

Multidisc Inc., 2347 D'Alton, Parc Colbert. Postal Code: G1P 3S3. Tel: 653-6433. Mgr.: Bill Mathieu. (Rec. & Tape I & E)

**Home office:** Montreal, P.Q. (Rec. & Tape OS & RJ)

Trans Canada (div. of Les Distributions Quebecor Inc.), 2659 Watt St., Local G, Parc Colbert. Postal Code: G1P 3T5. Tel: 651-6512. Mgr.: Jacques Charest. (Rec. & Tape D & OS)

**Home office:** St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

### ● RIMOUSKI (Area Code 418)

Trans Canada (div. of Les Distributions Quebecor Inc.), 339 Rivard St., Plaza Industrielle G5L 7J6. Tel: 722-6333. Mgr.: Carol Coulombe. (Rec. & Tape D & OS)

**Home office:** St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

### ● ROUYN (Area Code 819)

Trans Canada (div. of Les Distributions Quebecor Inc.), 165 Dallaire. Postal Code: J9X 4T3. Tel: 764-6128. Mgr.: Robert Perusse. (Rec. & Tape D & OS)

**Home office:** St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

## SASKATCHEWAN

### ● SASKATOON (Area Code 306)

Radel Racking Ltd., Box 9200. Postal Code: S7K 3T4. Tel: 652-1977. Owner: W.A. Murphy; Mgr. & Buyer: P. Bateman. (Rec. & Tape RJ)

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A C T R A, see Association of Canadian Television & Radio Artists.

A F M, see American Federation of Musicians.

Academy of Country Music Entertainment, PO Box 574, Thornhill, Ont. L3T 4A2. Tel: (416) 225-8171. Pres.: David Charles; Exec. Ass't: Sheila Petersen

American Federation of Musicians (AFM), 101 Thorncliffe Park Dr., Toronto, Ont. M4H 1M1. Tel: (416) 425-1831.

Association of Canadian Orchs., 151 Bloor St. W., Suite 503, Toronto, Ont. M5S 1T6. Tel: (416) 961-1660. Exec. Sec'y: Betty Webster.

Association of Canadian Television & Radio Artists (ACTRA), 105 Carlton St., Toronto, Ont. M5B 1M2. Tel: (416) 363-6335.

British Columbia Touring Council, 575 Beatty St., Vancouver, B.C. V6B 2L7. Tel: (604) 669-2800. Exec. Dir.: Stephen Chitty.

C A M M A C (Canadian Amateur Musicians—Musiciens Amateurs du Canada), PO Box 353, Westmount, P.Q. H3Z 2T5. Tel: (514) 932-8755.

Canadian Amateur Music Making, 1165 Greene Ave., Westmount, P.Q. H3Z 2A2. Tel: (514) 932-8755.

Canadian Bureau for the Advancement of Music (CBAM), Exhibition Place, Queen Elizabeth Bldg., Toronto, Ont. M6K 3C3. Tel: (416) 366-7551. Mng. Dir.: Lt. Col. C.O. Hunt.

Canadian Folk Music Soc., c/o Societe Radio-Canada, PO Box 6000, Montreal, P.Q. H3C 3A8. Tel: (514) 285-3211.

Canadian League of Composers, 1263 Bay, Toronto, Ont. M5R 2C1. Tel: (416) 961-6601.

Canadian Music Centre/Centre de Musique Canadienne (CMC), 1263 Bay St., Toronto, Ont. M5R 2C1. Tel: (416) 961-6601. Cable: CENRECAN.

Canadian Music Council, c/o Guy Huot, 36 Elgin, Ottawa, Ont. K1P 5K5. Tel: (613) 238-5893. Sec'y-Gen.: Guy Huot.

Canadian Music Educators Ass'n (CMEA), Nat'l Resource Centre, PO Box 1461, St. Catharines, Ont. L2R 7J8. Pres.: Paul Murray; Exec. Sec'y: Wallace Laughton.

Canadian Music Publ's Ass'n, 111 Avenue Rd., Toronto, Ont. M5R 3J8. Contact: Matthew Heft.

Canadian Rec'g Ind. Ass'n, 89 Bloor St. E., Toronto, Ont.

M4W 1A9. Tel: (416) 967-7272. Pres.: Brian Robertson.

Council of Business & the Arts in Canada, PO Box B4, Toronto Dominion Centre, Suite 1B10, Toronto, Ont. M5K 1E7. Tel: (416) 869-3016.

Jeunesses Musicales du Canada, 5253 Ave. du Parc, Suite 600, Montreal, P.Q. H2V 4P2. Cable: JEUMUSICA. Tel: (514) 271-2566.

N A B E T, see National Ass'n of Broadcast Employees & Technicians.

National Ass'n of Broadcast Employees & Technicians (NABET), 1010 St. Catherine St. W., Montreal, P.Q. H3B 3R3. Tel: (514) 878-3141.

National Youth Orchestra of Canada (NYO), 76 Charles St. W., Toronto, Ont. M5S 1K8. Tel: (416) 922-5031. Gen. Dir.: John Brown.

Recording Arts & Sciences Institute of Canada, PO Box 865, Snowdon St., Montreal, P.Q. H3X 3X9. Tel: (514) 288-1853. Pres. & Exec. Dir.: David P. Leonard.

## DESIGN & ARTWORK

Cinram Ltd., 8355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Telex: (05) 827788.

Dynacom Communications Int'l, PO Box 702, Snowdon St., Montreal, P.Q. H3X 3XB. Tel: (514) 342-5200. Pres.: Dave Leonard. (Rec. & Tape only)

Global Prods., 350 Sorauron Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. Pres.: G. Kyrton. Gen. Mgr.: Jerry Stevens. (Tape only)

Golden Rec. Mfg. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9522.

Bill Hicks Design & Photography, 611 Gertie St., 2nd fl., Winnipeg, Man. R3A 1B5. Tel: (204) 943-1868.

Intermodal Productions Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney. Adv. Mgr.: Evelyn Rodney.

Sheldon Kagan & Assocs. Ltd., 2555 Cote Vertu, Montreal, P.Q. H4R 1Z6. Tel: (514) 331-7282. (Record only)

Kitsch, Baroque & Rococo Advertising Consultants, PO Box B5, Stoney Creek, Ont. LBG 3K7. Tel: (416) 544-7569. Pres. & Gen. Mgr.: Lawrence M. Bedder.

Lithobac Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (414) 388-1133.

Metro-Graphic Corp., 2800 Francis-Hughes Ave., Chome-dey, P.Q. H7L 3M4. Tel: (514) 663-0370. (Record only)

Oki Assocs., P.O. Box 103, Sta. A, Toronto, Ont. M5W 1A2. Tel: (416) 534-7951. Owner: Lois Oki; Art Dir.: Tom Oki.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V.W. Parr; Sales Mgr.: R.A. Gray.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk.

Promotivation Agency Inc., 354 Youville St., Montreal, P.Q. H2Y 2C3. Tel: (514) 284-0330.

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K2. Tel: (514) 861-2411. Pres.: L.E. Rossini; Gen. Mgr.: H.B. Ellis; Sales Mgr.: Shaun Bernard.

**Branch:** Markham, Ont., 227 Elm Rd. Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: (06) 22819. Sales Mgr.: Jim Austin.

Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 438-5300. Telex: (065) 25228.

**Branch:** Montreal, P.Q., 100 Alexis Nihon Blvd., Suite 5B3. Postal Code: H4M 2P1. Tel: (514) 748-7959/9024.

**Home office:** USA, New York, N.Y.

Studio Lorraine, 310 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2759. Telex: 05-267411.

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone.

## LICENSING ORGANIZATIONS, MUSIC

Canadian Musical Reproduction Rights Agency Ltd. (CMRRA), 111 Avenue Rd., Toronto, Ont. M5R 3J8. Tel: (416) 922-4170. Cable: MUSRITES. Pres.: Al Mair; Gen. Mgr.: C.C. Devereux. (Mechanical rights only)

Composers, Authors & Publ's Ass'n of Canada Ltd. (CAPAC), 1240 Bay St., Toronto, Ont. M5R 2C2. Tel: (416) 924-4427. Gen. Mgr.: John V. Mills. (Performing rights only)

**Branch:** Vancouver, B.C., 1 Alexander St. Postal Code: V6A 1B2. Tel: (604) 689-8871—Montreal, P.Q., 1245 W. Sherbrooke. Postal Code: H3G 1G2. Tel: (514) 288-4755. Mgr.: Michael Rock.

P R O Canada (Performing Rights Org. of Canada Ltd.), 41 Valleybrook Dr., Don Mills, Ont. M3B 2S6. Tel: (416) 445-8700. Cable: CANMUS TORONTO. Telex: (06) 966634. Pres.: Gordon F. Henderson; Mng. Dir.: S. Campbell Ritchie, Pub. & PR Mgr.: Nancy Gyokeres.

**Branches:** Vancouver, B.C., 1462 W. Pender St. Postal Code: V6G 2S2. Tel: (604) 688-7851—Montreal, P.Q., 2001 University St., Suite 1140. Postal Code: H3A 2A6. Tel: (514) 849-3294.

**PLATING, PROCESSING & PRESSING PLANTS**

Arc Sound Co. Ltd., 142 Sparks Ave., Willowdale, Ont. Tel: (416) 499-5000.

Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: J.D. Evans; VP Mktg.: R. Rowe; VP Sales: M. Rosicki; Nat'l Mdsq. & Adv. Mgr.: D. Elliot. (Pressing only)

**Branches:** Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823. Western Reg'l Sales Mgr.: A. Andrichow—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales: D. Bertsch, B. Manlove—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. Eastern Reg'l Sales Mgr.: W. Rotari.

Golden Rec. Mfg. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9522.



Holborne Dist. Co. Ltd., PO Box 9, Mount Albert, Ont. L0G 1M0. Tel: (416) 294-9398. Pres: Frank P. Swain; Custom Sales Mgr.: M.C. Swain. (Plating & Processing only)

Intermodal Prod'ns Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney.

Kneel Rec. Mfg. of Canada Ltd., 460 Fairall St., Ajax, Ont. L1S 1R6. Tel: (416) 683-1461. (Pressing only)

London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRANGE MONTREAL. Telex (05) 824570. Pres. F.C. Jamieson; VP: A. Koury.

Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572. Mgr.: D. McBeth—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: (04) 354544. Mgr.: O.L. Jones.—Winnipeg, Man., 15-1100 Waverly St. Postal Code: R3T 3X9. Tel: (204) 452-7918. Telex: (07) 57695. Mgr.: Gerry Young.—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex (06) 963754. Mgr.: Armand Beaudin—Quebec, P.Q., 1303 Rue Conway Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: (051) 3799. Mgr.: Fred Refica.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk. (Pressing only)

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres. George R. Struth; Sales Dir.: Barry J. Stafford; VP Mfg.: Ronald P. Gardner; VP Finance: David M. Ford. Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles Porter—Toronto, Ont., 130 Mack Ave. Postal Code: M1L 4P5. Tel: (416) 698-5643. Mgr.: Barry J. Stafford—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon. (Pressing only)

R C A Ltd., 101 Duncan Mill Rd., Suite 300, Don Mills, Ont. M3B 1Z3. Tel: (416) 449-9500. Telex: (06) 966577. TWX: (610) 492-4746. VP & Gen. Mgr.: J. Edward Preston; Opns. Servs. Dir.: K.R. Gillies.

Plant: Smiths Falls, Ont., 91 Cornelia St. Tel: (613) 283-4010.

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone. (Pressing only)

## PRINTERS & LITHOGRAPHERS

Capitol Recs. -EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: J.D. Evans; VP Mktg.: R. Rowe; VP Sales: M. Rosicki; Nat'l Mdsgr. & Adv. Mgr.: D. Elliot. Branches: Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823. Western Reg'l Sales Mgr.: A. Andruchow—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales: D. Bertsch, 8 Manlove—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. Eastern Reg'l Sales Mgr.: W. Rotari.

Global Prods., 350 Sorauer Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. Pres.: G. Kyrton; Gen. Mgr.: Jerry Stevens. (Tape only)

Golden Rec. Mfg. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9522.

Lithobac Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V.W. Parr; Sales Mgr.: R.A. Gray.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres. George R. Struth; Sales Dir.: Barry J. Stafford; VP Mfg.: Ronald P. Gardner; VP Finance: David M. Ford. Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles Porter—Toronto, Ont., 130 Mack Ave. Postal Code: M1L 4P5. Tel: (416) 698-5643. Mgr.: Barry J. Stafford—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon.

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K2. Tel: (514) 861-2411. Pres.: L.E. Rossini; Gen. Mgr.: H.B. Ellis; Sales Mgr.: Shaun Bernard.

Branch: Markham, Ont., 227 Idema Rd., Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: 06-22819. Sales Mgr.: Jim Austin.

Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough Ont. M1H 1H2. Tel: (416) 438-5301. Telex: (065) 25228.

Branch: Montreal, P.Q., 100 Alexis Nihon Blvd., Suite 583. Postal Code: H4M 2P1. Tel: (514) 748-7959/9024.

Home office: USA, New York, N.Y.

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone.

## RECORD PROMOTION

Don Bell Servs., PO Box 581, Adelaide St. Sta., Toronto, Ont. M5C 2J6. Tel: (416) 364-3815. Cable: DBSMUSIC. Mgr.: Don Bell.

Dynacom Communications Int'l., PO Box 702, Snowdon Sta., Montreal, P.Q. H3X 3X8. Tel: (514) 342-5200. Pres.: Dave Leonard.

Bill Hicks Design & Photography, 61 Gerlie St., 2nd fl., Winnipeg, Man. R3A 1B5. Tel: (204) 943-1868.

Inside Track, 583 Roosevelt Ave., Ottawa, Ont. K2A 2A2. Tel: (613) 224-7902. Gen. Mgr.: James A. Nichols.

Intermodal Prod'ns Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney.

Sheldon Kagan & Assocs. Ltd., 2555 Cote Vertu, Montreal, P.Q. H4R 1Z6. Tel: (514) 331-7282.

Kitsch, Baroque & Rococo Advertising Counsellors, PO Box 85, Stoney Creek, Ont. L8G 3X7. Tel: (416) 544-7569. Pres. & Gen. Mgr.: Lawrence M. 8edder.

Brian Millan Music Corp., PO Box 1905, Succ. Postal Place

d'Armes, Montreal, P.Q. H2Y 1S6. Tel: (514) 288-4950. Pres.: Brian Millan; Gen. Mgr.: Steve Voros; Art & Artist Relations: Ir. Eileen Haines.

Oki Assocs., PO Box 103, Sta. A, Toronto, Ont. M5W 1A2. Tel: (416) 534-7951. Owner: Lois Oki; Art Dir.: Tom Oki.

7 Province Dist'g, 185 Bay St., Suite 312, Toronto, Ont. M5J 1K6. Tel: (416) 869-0605.

Home office: 50 State Dist'g Co. Inc., Las Vegas, Nev.

## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Capitol Recs. -EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: J.D. Evans; VP Mktg.: R. Rowe; VP Sales: M. Rosicki; Nat'l Mdsgr. & Adv. Mgr.: D. Elliot. Branches: Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823. Western Reg'l Sales Mgr.: A. Andruchow—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales: D. Bertsch, 8 Manlove—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. Eastern Reg'l Sales Mgr.: W. Rotari.

Audio: 8-tr., 8-tr. quadraphonic, cassette.

Cinram Ltd., 8355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Telex: (05) 827788.

Plant: Scarborough, Ont., 225 Markham Rd., Postal Code: M1J 3C6. Tel: (416) 298-8190.

Audio: 8-tr. quadraphonic, cassette.

Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. M4W 1L4. Tel: (416) 920-2211. Gen. Mgr.: Salim Sachedina; Studio Mgr.: John Ellison.

Audio: Cassette, open reel.

Global Prods., 350 Sorauer Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. Pres.: G. Kyrton; Gen. Mgr.: Jerry Stevens. (PKG—audio)

Audio: 8-tr. & cassette.

Golden Rec. Mfg. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9527 (PKG)

Audio: 8-tr., cassette.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Chm. Eric H. Hardman; Pres.: Eric S. Hardman; Sales Mgr.: Walter Strilec. (PKG only—audio)

Intermodal Prod'ns Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney.

Audio: 8-tr., cassette.

L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3K 1J3. Tel: (416) 495-9378. Contact: Gordon Fraser. (PKG)

Audio: Cassette. (SEE ADVERTISEMENT)

London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRANGE MONTREAL. Telex (05) 824570. Pres.: F.C. Jamieson; VP: A. Koury.

Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572. Mgr.: D. McBeth—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: (04) 354544. Mgr.: O.L. Jones.—Winnipeg, Man., 15-1100 Waverly St. Postal Code: R3T 3X9. Tel: (204) 452-7918. Telex: (07) 57695. Mgr.: Gerry Young.—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex (06) 963754. Mgr.: Armand Beaudin—Quebec, P.Q., 1303 Rue Conway Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: (051) 3799. Mgr.: Fred Refica.

Audio: 8-tr., 8-tr. quadraphonic, cassette.

Magna-Tape Mfg. Inc., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393. Pres.: Eric H. Hardman; VP & Gen. Mgr.: John M. Morgan. (PKG—audio)

Audio: 8-tr., cassette.

Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. (PKG)

Piasetzki Recordatape Ontario Ltd. (PRT Tapes), 1489 Merivale Rd., Ottawa, Ont. K2E 5P3. Tel: (613) 224-6692. (PKG)

Polygram Inc., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: (05) 825690. Pres.: Tim Harrold; VP Mktg. & Sales: Dieter Radeck.

Branches: Calgary, Alta., 105 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: (03) 821859. Sr. Reg'l Mgr.: Ken Graydon—Vancouver, B.C., Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: (045) 4410. Promo.: Monica Netupsky—Winnipeg, Man., 3 Donald St., Suite 304. Postal Code: R3L 2P6. Tel: (204) 453-4048. Telex: (07) 55306. Mgr.: Don Ullman—Etobicoke, Ont., Etobicoke Tower, Suite 707. 555 Burnhamthorpe Rd. W. Postal Code: M9C 2Y3. Tel: (416) 622-6880. Telex: (06) 967755. Nat'l Ac. counts Dir.: Alun Elias.

Audio: 8-tr., cassette.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk.

Audio: 8-tr. cassette, open reel.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres. George R. Struth; Sales Dir.: Barry J. Stafford; VP Mfg.: Ronald P. Gardner; VP Finance: David M. Ford. Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles

Porter—Toronto, Ont., 130 Mack Ave. Postal Code: M1L 4P5. Tel: (416) 698-5643. Mgr.: Barry J. Stafford—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon. (PKG)

Audio: 8-tr., cassette.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. (PKG)

Audio: 8-tr., cassette.

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone.

Audio: 8-tr., cassette.

Video: 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

## TAPE DUPLICATOR / MARKETERS

Piasetzki Recordatape, Ontario Ltd. (PRT Tapes), 1489 Merivale Rd., Ottawa, Ont. K2E 5P3. Tel: (613) 224-6692.

Audio: 8-tr.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311.

8-tr. & cassette; Alshire.

## ● supplies

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.*

## CARTRIDGE & CASSETTE PARTS

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Magnetic Tape Div. Mgr.: J.R. Pariselli.

Branches: Calgary, Alta., 5421 11 St. NE, Suite 104. Postal Code: T2E 6K4. Tel: (403) 276-8523—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.

Audio: 8-tr. & cassette parts.

Capitol Recs. -EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: J.D. Evans; VP Mktg.: R. Rowe; VP Sales: M. Rosicki; Nat'l Mdsgr. & Adv. Mgr.: D. Elliot. Branches: Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823. Western Reg'l Sales Mgr.: A. Andruchow—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales: D. Bertsch, 8 Manlove—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. Eastern Reg'l Sales Mgr.: W. Rotari.

Audio: 8-tr.

Global Prods., 350 Sorauer Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. Pres.: G. Kyrton; Gen. Mgr.: Jerry Stevens.

Audio: 8-tr. & cassette.

Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2S5. Tel: (416) 495-0631. VP Canada: Brian Lundstrom.

Home office: USA.

## EMPTY CARTRIDGES, CASSETTES & REELS

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Magnetic Tape Div. Mgr.: J.R. Pariselli.

Branches: Calgary, Alta., 5421 11 St. NE, Suite 104. Postal Code: T2E 6K4. Tel: (403) 276-8523—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.

Audio: 8-tr., cassette, open reel.

Capitol, see Wilf Farrow Assocs. Ltd.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres. & Adv. Mgr.: Wilf Farrow; Sales Mgr.: Julie Thompson. (Canadian sales office for Capitol Magnetic Tape Div.)

Audio: 8-tr., cassette, open reel.

Brand name: Capitol.

Global Prods., 350 Sorauer Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Pres.: G. Kyrton; Gen. Mgr.: Jerry Stevens.

Audio: 8-tr., cassette.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393. Chm.: Eric H. Hardman; Pres.: Eric S. Hardman; Sales Mgr.: Walter Strilec.

Audio: 8-tr. shells & 5 screw cassette shells (sonic welded).

Pacific Int'l Magnetics Inc., 11031 Bridgeport Rd., Suite 200, Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Pres.: Paul Brown; Mktg. Dir.: Brian Larsen.

Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159.

Audio: All configurations.

Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2S5. Tel: (416) 495-0631. VP Canada: Brian Lundstrom.

Home office: USA.

## ENVELOPES & MAILERS

Golden Rec. Mfg. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9522. (M)

Metro-Graphic Corp., 2800 Francis-Hughes Ave., Chomey, P.Q. H7L 3M4. Tel: (514) 663-0370. (M)

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K2. Tel: (514) 861-2411. Pres.: L.E. Rossini; Gen. Mgr.: H.B. Ellis; Sales Mgr.: Shaun Bernard.

Branch: Markham, Ont., 227 Idema Rd. Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: (06) 22819. Sales Mgr.: Jim Austin.

Bruce Thompson Music Corp. Ltd., Box 2248, Calgary, Alta. T2P 2M7. Tel: (403) 269-7270. Pres. & Gen. Mgr.: Bruce Thompson.

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1.



(Colombia), Consorcio de Eds. Musicales Peruanas (Peru), EGO (Spain), EMI (UK), MAI (Argentina), Pathe Marconi (France), Toshiba (Japan), La Voce del Padrone (Italy), Universal (Venezuela).  
Southern Music Int'l., Cruz 1469, Santiago.  
Home office: USA, Peer-Southern Org.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Instituto de Extension Musical, Compania 1264, Santiago. Tel: 89-438.  
S A T C H (Sociedad de Autores Teatrales de Chile), San Diego 246, Santiago. Tel: 67-101, 66-2760.

### DESIGN & ARTWORK

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.

### LICENSING ORGANIZATION, MUSIC

D A I C (Departamento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago. Tel: 392-335. (Performing rights only)

### PLATING, PROCESSING & PRESSING PLANTS

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.  
E M I Odeon Chilena SA, Casilla 186D, Av. Vitacura 2899, Santiago. Tel: 287-118. Cable: TURNTABLE. Mng. Dir.: David H. Stockley. (Pressing only)

### PRINTERS & LITHOGRAPHERS

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.  
Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Telex: 40239.

### TAPE CUSTOM DUPLICATORS

Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Telex: 40239.  
Audio: Cassette.  
Utz Corp., Fernando Manterola 0453, Casilla 403-V, Santiago. Tel: 377-692. Cable: UTZCORP. Telex: SGO 260. Owner & Gen. Mgr.: Ramon Utz Monsalve; Int'l Liaison: Sonia Figari Letelier.  
Audio: 8-tr., cassette.

## ● supplies

### ENVELOPES & MAILERS JACKETS & SLEEVES LABELS

### POLYETHYLENE BAGS

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.

### TAPE, RAW & BLANK LOADED

Agfa-Gevaert Chilena de Productos Fonograficos Ltda., Casilla 139-D, Carlos Fernandez 260, Santiago. Tel: 50-051, 56-7548. Telex: 289.  
Audio: 8-track—compact-cassette, open reel; raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
Utz Corp., Fernando Manterola 0453, Casilla 403-V, Santiago. Tel: 377-692. Cable: UTZCORP. Telex: SGO 260. Owner & Gen. Mgr.: Ramon Utz Monsalve; Int'l Liaison: Sonia Figari Letelier.  
Audio: 8-tr., cassette.  
Brand name: UTZ.

## ● accessories & store fixtures & merchandising aids manufacturer

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.  
Product: Cleaners, cloths & brushes, record display racks.

## CHINA, REPUBLIC OF (TAIWAN)

Population: 16,171,569.  
Rate of exchange: \$1 (US) = 38.02 yuans.  
Per capita income: \$800.  
Records, record blanks & pre-recorded media imported from USA: 1977—\$259,394.

## ● record & tape manufacturers / distributors / importers

Baal Recs. (Taiwan) Ltd., PO Box 65, Chains Bldg., 66 Sec. 2, Taipei. Tel: 361-2151.

Labels: (Owned) Baal, Best of Everything; (licensed) ABC (USA).

Best of Everything, see Baal.

First Recs. Ltd., 116 Cheng-ye N. Rd., San-Chung City, Taipei 241. Tel: 971-2462

Label: (Licensed) Arrowtails (UK)

Fontana, see Philips.

Four Seas Rec. Publ'g Co. Ltd. (IFPI), 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Labels: (Owned) Four Seas; (licensed) Phonogram (Netherlands), WEA (USA).

Hsin Chao Childhood Education Publ'n Co., 115 Chung Hua Market, 2nd fl., Section 8, Taipei. Tel: (02) 331-7748, 361-1493.

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19, Chung Teh Rd., Taipei. Tel: (02) 541-3792, 571-4927. Plant: 9 Ln. 57, Hua Chang Rd., Hsin Chuang Chen.

Linfair Magnetic Sound Ltd. (IFPI), No. 7, 7th fl., Jen-Ai Rd., Sec. 2, Taipei. Tel: (02) 321-4455. Cable: LINFAIR. Telex: 22563. Pres.: Linfair L.F. Chang; Gen. Mgr.: Denis S.M. Chang.

Labels: (Licensed) Decca (UK), Polar (Sweden); (distributed—not licensed) Cam (Italy), Coombe (UK), Yupiteru (Japan).

Lucky Rec. Co. Ltd., No. 2-8, Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115, 521-8182. Cable: BAOJANG. Pres. & Gen. Mgr.: Chiu-San Tseng.

Mercury, see Philips.

Modern Musical Instruments Corp., PO Box 3811, Taipei. Tel: 391-7815/7817. Cable: MODRNMUSIC (Distributor/Importer)

Label: (Represented) MMO (USA).

Orient Trading & Ind. Ltd., PO Box 3240, 50 Nanking E. Rd., 5th fl., Section 1, Taipei. Tel: (02) 551-0484, 511-2415, 571-2379. Cable: OTCLTD. (Importer of tapes).

Pacific Int'l Music & Publ'g, PO Box 46-338, Taipei. Tel: (02) 511-4580. Telex: 11524. Chief Exec.: Harry Heide; Gen. Mgr.: Michael Chiang.

Labels: (Owned) Pacific; (licensed) EMI (Hong Kong, Singapore), Polar Int'l (Sweden)

Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Section 2, 7th fl., Taipei. Tel: (02) 571-3231. Cable: PHILCHINE. Telex: 21570.

Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (distributed—not licensed) All Platinum, Bang, Charisma, H&L, Sire, 20th Century (all Netherlands)

Pony, see Taiwan Pony.

R O C Corp., President Bldg., Rm. 602, 592 Linsheng N. Rd., Taipei. Tel: (02) 581-2603

Ring Ring Recs. Ind. Co. Ltd., 33 Ln. 190, Cheng-I N. Rd., Sanchung City, Taipei Hsien. Tel: (02) 971-2432.

Song Jwu Rec. Co., 19-7 Chung Hua II Rd., Kaohsiung. Tel: 273312.

Taiwan Electric Development Corp., Tedco House, 25 Chung Shan N. Rd., Section 2, Taipei 104. Tel: (02) 541-3525, 551-2525. Cable: TEDCO. Pres. & Gen. Mgr.: Chengchih Chen; Sales Mgr.: Weiyow Chen.

Labels: (Distributed—not licensed) Angel (USA), Capitol (USA), DG (Germany), Decca (Germany), Polydor (Germany), RCA (Germany), Seraphim (USA), Telefunken (Germany).

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei 100. Tel: (02) 381-7188.

Label: (Represented) EMI.

Int'l rep.: Worldwide (EMI).

Vertigo, see Philips.

## ● music publishers

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387.

Four Seas Publ'g Co. Ltd., 167 Si-Ning Rd., Taipei. Tel: (02) 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Pacific Int'l Music & Publ'g, PO Box 46-338, Taipei. Tel: (02) 511-4580. Telex: 11524. Chief Exec.: Harry Heide; Gen. Mgr.: Michael Chiang.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Taiwan Importers & Exporters Ass'n, Taipei. Tel: (02) 311-4049/1687.

Taiwan Regional Ass'n of Record Mfrs., 55 Chung Hwa Market, 3rd fl., Jen Section, Taipei. Tel: (02) 311-0276.

### DESIGN & ARTWORK

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188.

### PLATING, PROCESSING & PRESSING PLANTS

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. (Pressing only).

Four Seas Rec. Publ'g Co. Ltd., 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Gold Well Chemical Inds. Co. Ltd., 135 Chung XII Rd., Shih Lin District, Taipei. Tel: (02) 871-4556.

Linfair Eng'g & Trading Co., No. 7, 7th fl. Jen-Ai Rd., Sec. 2, Taipei. Tel: (02) 321-4455. Cable: LINFPAIR. Telex: 22563. Mng. Dir.: Linfair L.F. Chang.

Lucky Rec. Co. Ltd., No. 2-8, Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115, 521-8182. Cable: BAOJANG. Pres. & Gen. Mgr.: Chiu-San Tseng.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188. (Pressing only)

### PRINTERS & LITHOGRAPHERS

Kuo Fong Colored Printing Co., 231 Fu Chiang Rd., Tainan. Tel: 26900, 31688.

Linfair Eng'g & Trading Co., No. 7, 7th fl., Jen-Ai Rd., Sec. 2, Taipei. Tel: (02) 321-4455. Cable: LINFPAIR. Telex: 22563. Mng. Dir.: Linfair L.F. Chang. (Record only)

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188.

### RECORD PROMOTION

Four Seas Rec. Publ'g Co. Ltd., 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188.

### TAPE CUSTOM DUPLICATORS

Four Seas Rec. Publ'g Co. Ltd., 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Audio: Cassette.

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188.

Audio: 8-tr. & cassette.

Video: ¾" cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Four Seas Rec. Publ'g Co. Ltd., 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Liang Ming Trading Co. Ltd., 9-2 Hsin Sheng S. Rd., Section 3, Taipei. Tel: (02) 721-8436, 711-3061. Cable: MSETCO. (Importer).

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO.

### EMPTY CARTRIDGES, CASSETTES & REELS

Fuyuan Trading Co., PO Box 939, 22-1 Ln. 42, 2nd fl., Chung Shan N. Rd., Section 2, Taipei. Tel: (02) 511-3016. (Importer)

Liu Bros. (Taiwan) Ltd., PO Box 58534, 1 Ta Hu St., Nei Hu District, Taipei. Tel: (02) 711-0658. (Importer).

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei. Tel: (02) 381-7188.

Audio: Cassette.

### JACKETS & SLEEVES

### LABELS

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100. Tel: (02) 391-4823/4926/0215. Cable: EAGLECOLTD. Telex: 11387. (Sleeves & labels only)

Lucky Rec. Co. Ltd., No. 2-8, Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115, 521-8182. Cable: BAOJANG. Pres. & Gen. Mgr.: Chiu-San Tseng.

Pony, see Taiwan Pony.

R O C Corp., President Bldg., Rm. 602, 592 Linsheng N. Rd., Taipei. Tel: (02) 581-2603

Ring Ring Recs. Ind. Co. Ltd., 33 Ln. 190, Cheng-I N. Rd., Sanchung City, Taipei Hsien. Tel: (02) 971-2432.

Song Jwu Rec. Co., 19-7 Chung Hua II Rd., Kaohsiung. Tel: 273312.

Taiwan Electric Development Corp., Tedco House, 25 Chung Shan N. Rd., Section 2, Taipei 104. Tel: (02) 541-3525, 551-2525. Cable: TEDCO. Pres. & Gen. Mgr.: Chengchih Chen; Sales Mgr.: Weiyow Chen.

Labels: (Distributed—not licensed) Angel (USA), Capitol (USA), DG (Germany), Decca (Germany), Polydor (Germany), RCA (Germany), Seraphim (USA), Telefunken (Germany).

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei 100. Tel: (02) 381-7188.

Label: (Represented) EMI.

Int'l rep.: Worldwide (EMI).

Vertigo, see Philips.

Labels: (Owned) Baal, Best of Everything; (licensed) ABC (USA).

Best of Everything, see Baal.

First Recs. Ltd., 116 Cheng-ye N. Rd., San-Chung City, Taipei 241. Tel: 971-2462

Label: (Licensed) Arrowtails (UK)

Fontana, see Philips.

Four Seas Rec. Publ'g Co. Ltd. (IFPI), 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao; Sales Mgr.: C.Y. Tan.

Labels: (Owned) Four Seas; (licensed) Phonogram (Netherlands), WEA (USA).

Hsin Chao Childhood Education Publ'n Co., 115 Chung Hua Market, 2nd fl., Section 8, Taipei. Tel: (02) 331-7748, 361-1493.

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19, Chung Teh Rd., Taipei. Tel: (02) 541-3792, 571-4927. Plant: 9 Ln. 57, Hua Chang Rd., Hsin Chuang Chen.

Linfair Magnetic Sound Ltd. (IFPI), No. 7, 7th fl., Jen-Ai Rd., Sec. 2, Taipei. Tel: (02) 321-4455. Cable: LINFPAIR. Telex: 22563. Pres.: Linfair L.F. Chang; Gen. Mgr.: Denis S.M. Chang.

Labels: (Licensed) Decca (UK), Polar (Sweden); (distributed—not licensed) Cam (Italy), Coombe (UK), Yupiteru (Japan).

Lucky Rec. Co. Ltd., No. 2-8, Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104. Tel: (02) 511-8115, 521-8182. Cable: BAOJANG. Pres. & Gen. Mgr.: Chiu-San Tseng.

Mercury, see Philips.

Modern Musical Instruments Corp., PO Box 3811, Taipei. Tel: 391-7815/7817. Cable: MODRNMUSIC (Distributor/Importer)

Label: (Represented) MMO (USA).

Orient Trading & Ind. Ltd., PO Box 3240, 50 Nanking E. Rd., 5th fl., Section 1, Taipei. Tel: (02) 551-0484, 511-2415, 571-2379. Cable: OTCLTD. (Importer of tapes).

Pacific Int'l Music & Publ'g, PO Box 46-338, Taipei. Tel: (02) 511-4580. Telex: 11524. Chief Exec.: Harry Heide; Gen. Mgr.: Michael Chiang.

Labels: (Owned) Pacific; (licensed) EMI (Hong Kong, Singapore), Polar Int'l (Sweden)

Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Section 2, 7th fl., Taipei. Tel: (02) 571-3231. Cable: PHILCHINE. Telex: 21570.

Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (distributed—not licensed) All Platinum, Bang, Charisma, H&L, Sire, 20th Century (all Netherlands)

Pony, see Taiwan Pony.

R O C Corp., President Bldg., Rm. 602, 592 Linsheng N. Rd., Taipei. Tel: (02) 581-2603

Ring Ring Recs. Ind. Co. Ltd., 33 Ln. 190, Cheng-I N. Rd., Sanchung City, Taipei Hsien. Tel: (02) 971-2432.

Song Jwu Rec. Co., 19-7 Chung Hua II Rd., Kaohsiung. Tel: 273312.

Taiwan Electric Development Corp., Tedco House, 25 Chung Shan N. Rd., Section 2, Taipei 104. Tel: (02) 541-3525, 551-2525. Cable: TEDCO. Pres. & Gen. Mgr.: Chengchih Chen; Sales Mgr.: Weiyow Chen.

Labels: (Distributed—not licensed) Angel (USA), Capitol (USA), DG (Germany), Decca (Germany), Polydor (Germany), RCA (Germany), Seraphim (USA), Telefunken (Germany).

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei 100. Tel: (02) 381-7188.

Label: (Represented) EMI.

Int'l rep.: Worldwide (EMI).

Vertigo, see Philips.



East District, Taichung, Tel 224844, 236384. Cable TONDA. Local branch: 54 Shih Fu Rd. Tel 226688. Int'l branch: USA.  
 Tong Yi Plastic Co. Ltd., 3-5 Min Sheng Ln., San Min District, Kaohsiung, Tel: 225264, 295450.  
 Tytone Inds. (Taiwan) Ltd., PO Box 3608, 1B Ln 135, Chung Shan N. Rd., Section 1, Taipei. Tel: (02) 522-3237. Bd. Chm. H.N. Zee, Sec'y: Janny Shaw.  
 Plant: Tao Yuan, 3 Hsing Lu Rd., Kuei Shan Ind'l Zone.  
 Yih Cheng Plastic Factory Co. Ltd., 139 Chang Hsin Rd., Hsin Chuan Li, Ho Mei Chen, Changhua Hsien. Tel: 26203  
 Branch: Taipei, 23 Ln. 19, I-Tung St. Tel (02) 581-0566.

**RECORD PROCESSING MACHINERY**

Gold Well Chemical Inds. Co. Ltd., 135 Chung XII Rd., Shih Lin District, Taipei. Tel: (02) 871-4556.  
 Chief product: Vinyl rec. plates & compounds

**TAPE, BLANK LOADED & RAW**

A D I, see Oriental Trading.  
 Betamax, see Shinlee.  
 Liu Bros. (Taiwan) Ltd., PO Box 58534, 1 Ta Hu St., Nei Hu District, Taipei. Tel: (02) 711-0658 (Importer—audio, blank only).  
 Mercuries & Assocs. Ltd., PO Box 3155, 138-140 Chungking N. Rd., Section 4, Shih Lin District, Taipei. Tel: (02) 861-9471/80. Cable: MERCURY (Importer—audio, blank only).  
 Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel 581-6286. Cable: ORTACO.  
 Audio: 8-tr., cassette & open reel.  
 Brand name: ADI.  
 Overseas Friend Co. Ltd., PO Box 878, 144 Hankou St., Rm. 808, Section 1, Taipei. Tel. 331441. Cable IRVING-TONG (Importer—audio, blank only).  
 Brand name: Philips.  
 Philips, see Overseas Friend.  
 Shinlee Co. Ltd., 372 Lin Sen N. Rd., 2nd fl., Taipei. Tel (02) 521-0282. Telex: 11154. (Importer).  
 Audio: Blank—8-tr., cassette, open reel.  
 Video: Blank—1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 3/4" cassette; raw—3/4" U-matic, 1/2" EIAJ open reel.  
 Brand name: Betamax.  
 Taiwan Southeastern Asia Ent. Corp. Ltd., PO Box 670, 111 Chungking S. Rd., 2nd fl., Section 1, Taipei. Tel: (02) 311-6596, 361-4802. Cable: SEACO. Telex: 11175. (Importer—audio, blank only).

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Four Seas Rec. Publ'g Co. Ltd., 167 Si-Ning Rd., Taipei. Tel: 961-0187, 381-6142. Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: C.Y. Liao, Sales Mgr.: C.Y. Tan.  
 Kuo Yi Trading Co. Ltd., 12-2 Chang An Rd. E, Section 1, Taipei. Gen. Mgr. S.L. Lin. (Importer).  
 Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO.

**accessories manufacturers**

Linfair Eng'g & Trading Co., No. 7, 7th fl., Jen-Ai Rd., Sec. 2, Taipei. Tel: (02) 321-4455. Cable LINFAIR. Telex: 22563. Ming Dir., Linfair L.F. Chang.  
 Product: cleaners, cloths, & brushes, head cleaners & demagnetizers, needles.  
 Magellan Ent. Co. Ltd., 25 Chung Hua Rd., 3rd fl., Section 1, Taipei. Tel (02) 371-8331.  
 Product: Needles.  
 Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO  
 Product: Head cleaners & demagnetizers, leader & splicing tape.  
 Taiwan Pony Music Ent. Co. Ltd., Pony 8ldg., 5th fl., 92-1 Kum Minn. St., Taipei. Tel: (02) 381-7188. (Importer)  
 Product: Leader & splicing tape.

**store fixtures & merchandising aids manufacturers**

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei. Tel: (02) 581-6286. Cable: ORTACO.  
 Product: Display racks.

**COLOMBIA**

Population: 28,000,000.  
 Rate of exchange: \$1 (US) = 42.74 pesos.  
 Per capita income: \$515.  
 Holidays: January 1, March 19 (St. Joseph's Day), Good Friday, May 1 (Labor Day), Ascension Day, Corpus Christi, May 23, June 29 (Sts. Peter & Paul Day), July 20 (Independence Day), August 7 (Battle of Boyaca), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), November 11 (Independence of Cartagena), December 8 (Immaculate Conception), December 25.  
 Records, record blanks, & pre-recorded media imported from USA: 1977—\$103,651.

**record & tape manufacturers / distributors / importers**

Antillano, see Tropical.  
 Archiv, see Philips.  
 Atrix, see Chaves.  
 C B S SA (Discos), 10-A-23 Carrera 34, Bogota, D.E. Tel: (2) 77-24-00. Cable: COLRECORD. Mng. Dir.: Caslos A. Gutierrez T., Sales Mgr.: Fidel Jaramillo Finance Dir.: Juan Fernando Villamil.  
 Labels: (Owned) CBS, Epic, (licensed) Belter (Spain), Capitol (USA), DJM (UK), Disneyland (USA), EMI (UK), Sono-Radio (Peru).  
 Caliente, see Sonolux.  
 Candil, see Chaves.  
 Caribe, see Fuentes.  
 Carrizal, see Sonolux.  
 Chaves (Discos), PO Box 304, 18-43 Carrera 23, Pasto. Tel 20-51, 3138. Cable: DISCHAVES. Gen. Mgr.: Ramiro Chaves L., Sales Mgr. Iliia de Chaves.  
 Labels: (Owned) Atrix, Candil, Chaves, Emerald.  
 Int'l reps.: Costa Rica (Nueva Oia), Ecuador (Centenario), Netherlands (Duroco), Venezuela (BASF).  
 Codiscos (Compania Colombiana de Discos) SA, Apdo. Aereo 1428, 65-304 Calle 2, Medellin. Tel 55-08-35, 55-08-95. Cable: CODISCOS. Telex: 6570. Pres. Alfredo Diez M., VP: Alvaro Arango G., A&R Mgr.: Rafael Mejia P., A&R Dir.: Marco F. Eusse.  
 Labels: (Owned) Costeno, Famoso, Vereda, Zeida, (licensed) AVI (USA), Alshire (USA), Barclay (France), Continental (Brazil), Danny Daniel (Spain), Dila (Guatemala), Discuba (USA), Fantasy (USA), GYG (Argentina), Gamma (Mexico), Hispavox (Spain), IEMPSA (Peru), Ricardo Kleiman (Argentina), LEM (France), Macon (Argentina), Microfon America (USA), Musart (Mexico), Nicolas (Argentina), Peruvox (Peru), Proas (Argentina), Ri-Fi (Italy), Riviera (France), Salsoul-Mexicana (USA), Sicamericana (Argentina), Trova (Venezuela), Weyman (Italy).  
 Int'l reps.: Central America (Dideca), Mexico (Musart), Panama (Sono Mundi), Peru (IEMPSA), USA (TH, Venezuela (Discoeca)).  
 Corporacion Musical Ltda., Carrera 47, No. 52-62, Apdo Aereo 7011, Medellin. Cable: CONMUSICAL. Tel: 34-14-51. Gen. Mgr. Hernan Restrepo Duque.  
 Label: (Represented) House of Falcon (USA).  
 Costeno, see Codiscos.  
 D G, see Philips.  
 Daro Ltda. (Importaciones), 6-47 Calle 18, 11th fl., Bogota. Tel (91) 41-12-18, 43-36-66. Cable: IMPODARO. Pres. Simon Daro; Gen. Mgr. Dr. Carlos G. Navarro.  
 Int'l branch: USA, New York, N.Y.  
 Labels: (Licensed) Decca (UK), London (USA), Phase 4 (UK), Teldec (Germany), Vega (France).  
 Int'l reps.: Costa Rica (Indica), Ecuador (Fedisos), Mexico (Musart), Venezuela (La Discoteca, Top Hits).  
 Delujo, see Fuentes.  
 Discomoda de Colombia Ltda., 46-65 Avda. Caracas, Bogota, D.E. Tel (92) 85-03-11, 69-81-10. Cable: DISCOMODA. Telex: 29585. Pres. Cesar Roldan; Gen. Mgr. Enrique Estrada Duque, Sales Mgr. Alfonso Gaitan.  
 Home office: Venezuela, El Disco de Moda.  
 Labels: (Owned) Discomoda, (licensed) ABC group (USA), Alegre (USA), Belter (Spain), Discolando (USA), FTA (Peru), Favedica (Venezuela), Inca (USA), Lyra (Costa Rica), Mustron (USA), Tico (USA), West Side Latino (USA).  
 Int'l reps.: Central America (Lyra), Ecuador (Fedisos), Peru (FTA), USA (Discolando).  
 Emerald, see Chaves.  
 Epic, see CBS.  
 Extra, see Tropical.  
 Famoso, see Codiscos.  
 Fonoroie Ltda., Apdo. Aereo 83-03, 41-20 Calle 10, Medellin. Tel: 46-69-07. Gen. Mgr. Francisco J. Correa C. (Distributor/Importer)  
 Labels: (Distributed—not licensed) Amadeo (Austria), Asylum (USA), Centrocord (Austria), Columbia (USA), Elektra (USA), Ensayo (Spain), Harmonia Mundi (France), Hungaroton (Hungary), Inner City (USA), Lyrichord (USA), MMO (USA), Mace (USA), Melodiya (USSR), Pepita (Hungary), Pueblo (Mexico), Qualiton (Hungary), Springboard (USA), Supraphon (Czechoslovakia), Turnabout (USA), Vanguard (USA), Vox (USA), Warner Bros. (USA).  
 Fontana, see Philips.  
 Fuentes (Fabrica De Discos) Ltda. (IFPI), 13-223 Carrera 51, Medellin. Tel 35-13-00. Cable: DISFUENTES. Co. Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez; Sales Mgr. Jorge Gonzalez Botero; Int'l Dir. Javier Garcia Munoz.  
 Labels: (Owned) Caribe, Delujo, Fuentes; (licensed) Accion (Mexico), Ariston (Italy), Arrowtubs (UK), Auvi (Spain), Baby (Italy), Belter (Spain), Butterfly (USA), Casosello (Italy), Casablanca (USA), Cisne Raff (Mexico), Compania Fonografica Espanola (Spain), Continental (Panama), Copacabana (Brazil), Coritu (Mexico), Coro (Mexico), Corpodisco (Venezuela), Dial (USA), Disqueras Unidas (Venezuela), Doremi (Peru), Dynamic Sounds (Jamaica), Eleven (Italy), Fania (USA), Fonica (Guatemala), Hit Power (Peru), Jupiter (Germany), Lotus (Italy), Met Richmond (USA), Miami (USA), Palacio (Venezuela), Panart (USA), Peerless (Mexico), Quality (Canada), Seeco (USA), TK (Argentina), Vaya (USA), Velvet (USA, Venezuela), Verve (USA): El Virrey (Peru), (distributed—not licensed) Eva.  
 Int'l reps.: Bolivia (Lauro & Cia), Brazil (Copacabana), Ecuador (Fedisos), Guatemala (Itonica), Mexico (Peerless), Panama (Continental), Peru (El Virrey), USA (Miami), Venezuela (Disqueras Unidas).  
 H B, see Incolve.  
 Ideal, see Tropical.  
 Impacto, see Sonolux.  
 Incolve (Industria Musical Colombo Venezolana) Ltda., 21-73 Carrera 7a, 5th fl., Bogota. Tel: (02) 41-91-99, 83-

83-45. Cable: INCOLVE. Gen. Mgr. Fanny Frasser.  
 Home office: Venezuela, El Palacio de la Musica.  
 Labels: (Owned) HB, Solex; (licensed) A&M (USA), Cream (USA), Motown (USA).  
 Lyra, see Sonolux.  
 M G M, see Philips.  
 Mercury, see Philips.  
 Philips de Colombia SA (Industrias) (IFPI), Music Dept., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Cable: DISCOPHIL. Telex: 44776. Pres. Hank Retera; Gen. Mgr.: Alfonso Escolar N.; Sales Mgr.: Luis Garcia; Int'l Repertoire Label Mgr. Patrick Mildenberg.  
 Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, RSO, Vertigo, Verve; (licensed) Alhambra (Spain), All Platinum (USA), Capricorn (USA), De-Lite (USA), EG (UK), Fania (USA), H&L (USA), Pablo (USA), 20th Century (USA), Vaya (USA).  
 Int'l reps.: Worldwide (Phonogram, Polydor).  
 Polydor, see Philips.  
 R S O, see Philips.  
 Kamal Ramirez, Apdo. Aereo 18002, Cali. Tel: 89-18-55. (Importer/Distributor)  
 Real, see Sonolux.  
 Solex, see Incolve.  
 Sonolux Industria Electro-Sonora SA (IFPI), 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres. Sergio Berdugo Cuatas; Artist Dir.: Leon Cardona Garcia; Sales Mgr.: Juan Fernando Restrepo C.; Gen. Sec'y Eugenio Quintero Regino.  
 Labels: (Owned) Caliente, Impacto, Lyra, Real, Sonolux; (licensed domestic) Carrizal; (licensed foreign) Ariola America (USA), Ariola-Eurodisc (Spain), CTI (USA) DCM (Mexico), Dicesa (El Salvador), Fenix (Ecuador), Grunt (USA), Gryphon (USA), Hansa (Germany), Kudu (USA), Marfer (Spain), Melody (Mexico) Millennium (USA), Padisco (Panama), Polar (Sweden), Promus (Venezuela), RCA (worldwide), Ricordi (Italy), Salvation (USA), Sigla (Brazil), Sonoven (Venezuela), Trama (Spain), Trema (France), Turquesa (Spain), United Artists (worldwide), Vogue (France), WEA (USA).  
 Int'l reps.: Central America (Dicesa in El Salvador), Ecuador (Fedisos), Mexico (Discos & Cartuchos), Panama (Padisco), Peru (Prodems), USA (Discolando), Venezuela (Sonoven).  
 Swing, see Tropical.  
 Tropical (Discos) Ltda. (IFPI), 68-73 Calle 68-B, Barranquilla. Tel: 316-509, 325-858, 315-645, 325-362. Cable: RADIAG. Pres.: Emilio Fortou P., Gen. Mgr.: Jaime Cabrera M., A&R Mgr.: Jorge Fortou E.; Int'l Sales Mgr. Tony Fortou E.  
 Labels: (Owned) Antillano, Extra, Ideal, Swing, Tropical; (licensed) Amour (Canada), Ariola Eurodisc (Germany), Armada & Rodriguez (USA), Baby (Italy), Basart Int'l (Netherlands), Carrere (France), Contempo Int'l (UK), Countdown (Germany), Crystal (Germany), Fleche (France), Gema (Puerto Rico-USA), Hansa (Germany), Alfred D. Herger (Puerto Rico-USA), Image Magique (USA), Melodie Der Welt (Germany), Miami (USA), Satril (UK), Son'Art (Mexico), El Sonido (USA), Victor (Japan), West End (USA).  
 Int'l reps.: Mexico (Son'Art), USA (Miami), Venezuela (Fonodisco).  
 Universe, see Victoria.  
 Vereda, see Codiscos.  
 Vertigo, see Philips.  
 Verve, see Philips.  
 Victoria (Industrias Fonograficas) Ltda. Apdo 3308, Carrera 52 25144, Medellin. Tel: 35-06-52, 35-48-24. Pres.: Otoniel Cardona Uran, Gen. Mgr.: Otoniel Cardona Jr. Labels: (Owned) Universe, Victoria; (licensed) Borinquen (Puerto Rico), Suramericana del Disco (Venezuela).  
 Int'l rep.: Mexico (Ariola).  
 Zeida, see Codiscos.

**music publishers**

Ecomus (Ed. Colombiana & Int'l de Musica Ltda.), 11 A-40 Carrera 43-A, Medellin. Tel: 46-51-38. Cable: ECOMUS. Mgr.: Sylvia N. Arango Duque.  
 Int'l firms represented: Beechwood (Mexico), Brambila (Mexico), Prodems (Peru), Quiroga (Spain), SADRAM (Ecuador), Sochem (Chile).  
 Int'l reps.: Argentina (MAI), Chile (Sochem), Ecuador (SADRAM), Mexico (Brambila), Peru (Prodems), Spain (Quiroga), USA (Morro), Venezuela (Alfonso Sanchez Lopez).  
 Edimusic (Ed. Int'l de Musica Ltda.), 13-223 Carrera 51, Medellin. Tel: 35-45-90. Cable: DISFUENTES. Pres.: Gonzalo Pelez C.; Gen. Mgr.: Hugo Giraldo M.  
 Int'l firms represented: Conedisa (Peru), Fania (USA), Predis (Mexico), Vaya (USA), Vcary (Venezuela).  
 Int'l reps.: Mexico (Predis), Peru (Conedisa), Venezuela (Velvsa).  
 Fonoton Ltda. (Ed.), 51-39 Calle 13, Bogota. Tel: 60-06-00 x 259. Cable: DISCOPHIL. Telex: 44776. Mgr.: Alfonso Escolar N.; Gen. Mgr.: Bertha Alvarado.  
 Int'l firms represented: Intersong (Mexico).  
 Int'l rep.: Mexico (Intersong).  
 Mundo Musical, 10-A-23 Carrera 34, Bogota. Tel (2) 77-24-00. Cable: COLRECORD.  
 Int'l firms represented: Beechwood (USA), Blackwood (USA), EMI publ'g cos. (UK), ITAIPU (Brazil), Orffa (USA), Sadaic (USA).  
 Int'l reps.: Argentina (MAI, Melograf), Brazil (ELAM, ITAIPU), UK (Apple), USA (Blackwood).  
 Orbemusa, 46-65 Avda. Caracas, Bogota. Tel (92) 69-81-10. Dir.: Cesar Roldan; Gen. Mgr. Enrique Estrada Duque; Sales Mgr.: Alfonso Gaitan.  
 Home office: Venezuela, Orbe.  
 Peer de Colombia Ltda., 8-92 Calle 18, Bogota. Tel: 241-9864. Cable: PEERCO. Gen. Mgr. Marie Rojas.  
 Home office: USA, Peer-Southern Org.  
 Prodems (Promotora Colombiana de Musica) Ltda., Apdo. Aereo 1428, Medellin. Tel: 46-51-38. Cable: PRODEMUS. Mgr. Sylvia N. Arango Duque.  
 Int'l firms represented: Arabella (Spain), Conedisa (Peru), Continental (Peru), Discorama (Spain), Edimus

(Venezuela), Edimusa (Mexico), Maya (Guatemala), Rimo (Mexico), SOCHEM (Chile), Surmusica (Venezuela).  
**Int'l reps.:** Argentina (Relay), Chile (SOCHEM), Ecuador (SADRAM), Guatemala (Maya), Mexico (Edimusa), Peru (Conedisa), Spain (Quiroga), USA (Morro), Venezuela (Alfonso Sanchez Lopez).  
**Sonolux Int'l SA (Promotora),** 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Carlos Julio Ardiña Gaviña; Gen. Mgr.: Sergio Berdugo Cuartas.  
**Int'l firms represented:** Edicesa (El Salvador), Edim (Mexico), Jaguare (Brazil), Ivan Mogull (USA), RCA (Brazil, Italy), Leme (Brazil), Relay (Argentina), Victor (Brazil).  
**Int'l reps.:** Argentina (Relay), Brazil (Victor), Ecuador (Sadram), Italy (RCA), Mexico (Edim), Peru (Prodemsa), Spain (RCA), Venezuela (Orfra-Unimusic). USA (Morro).

● **sheet music jobber / supplier**

Fonoarte Ltda., Apdo. Aereo B3-03, 41-20 Calle 10, Medellin. Tel: 46-69-07. Gen. Mgr.: Francisco J. Correa C.

● **services**

**DESIGN & ARTWORK**

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.

Litho Plastics Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Cecilia de Fortou; Sales Mgr.: Tony Fortou E.

**LICENSING ORGANIZATION, MUSIC**

S A Y C O (Sociedad de Autores & Compositores de Colombia), 20-47 Carrera 12, Bogota. Tel: 43-93-50. (Performing rights only.)

**PLATING, PROCESSING & PRESSING PLANTS**

C B S SA (Discos), 10-A-23 Carrera 34, Bogota, D.E. Tel: (2) 77-24-00. Cable: COLRECORD. Mng. Dir.: Carlos A. Gutierrez.

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.

Litho Plastics Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Cecilia de Fortou; Sales Mgr.: Tony Fortou E.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

Sonolux Industria Electro-Sonora SA, 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Sergio Berdugo Cuartas; Gen. Mgr.: Leon Cardona Garcia; Sales Mgr.: Juan Fernando Restrepo C.

**PRINTERS & LITHOGRAPHERS**

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.

Litho Plastics Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Cecilia de Fortou; Sales Mgr.: Tony Fortou E.

Sonolux Industria Electro-Sonora SA, 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Sergio Berdugo Cuartas; Gen. Mgr.: Leon Cardona Garcia; Sales Mgr.: Juan Fernando Restrepo C.

**RECORD PROMOTION**

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Dir.: Javier Garcia Munoz.

Litho Plastics Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Cecilia de Fortou; Sales Mgr.: Tony Fortou E.

Promosonic Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509, 325-362. Cable: RADIAG. Gen. & Sales Mgr.: Tony Fortou E.

**TAPE CUSTOM DUPLICATORS**

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.  
**Audio:** Cassette.

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.  
**Audio:** Cassette.

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Pres. Manuel Drezner.

**Audio:** B-tr., cassette.  
 Litho Plastics Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Cecilia de Fortou; Sales Mgr.: Tony Fortou E.  
**Audio:** Cassette, open reel.  
**Video:** 1/2" Beta II cassette.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.  
**Audio:** Cassette.

● **supplies**

**CARTRIDGE & CASSETTE PARTS**

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.  
**Chief product:** Hubs, rollers, shields, base & cover.

**EMPTY CARTRIDGES, CASSETTES & REELS**

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Pres. Manuel Drezner.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

**Audio:** Cassette.  
 Singer Prods. Cia. Ltda., 19-64 Carrera 10, Of. 703-5, Bogota. Tel: B1-24-74, 34-74-37. Cable: COREGNIS.  
**Brand name:** Fidelipac.

**ENVELOPES & MAILERS**

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.

**JACKETS & SLEEVES LABELS**

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.

Litho Plastics Ltda., 6B-73 Calle 6B-B, Barranquilla. Tel: 316-509. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Cecilia de Fortou; Sales Mgr.: Tony Fortou E.

**POLYETHYLENE BAGS**

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 142B, 11A-40 Carrera 43A, Medellin. Tel: 46-51-3B. Cable: PRODEMUS. Pres.: Alfredo Diez M.; VP: Alvaro Arango G.

**RECORD PROCESSING EQUIPMENT**

Singer Prods. Cia. Ltda., 19-64 Carrera 10, Of. 703-5, Bogota. Tel: B1-24-74, 34-74-37. Cable: COREGNIS.  
**Chief product:** Lathe  
**Brand name:** Scully (USA).

**TAPE, BLANK LOADED**

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz. (Blank only)  
**Audio:** Cassette.

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Pres. Manuel Drezner.

**Audio:** B-tr. & cassette.

**Brand names:** Coronet, Myltext, Sonex.  
 Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

**Audio:** Cassette.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Pres. Manuel Drezner.

**Chief product:** Duplicators & winders.

● **accessories manufacturers**

Fonoarte Ltda., Apdo. Aereo B3-03, 41-20 Calle 10, Medellin. Tel: 46-69-07. Gen. Mgr.: Francisco J. Correa C.  
**Product:** Cleaners, cloths & brushes, head cleaners & demagnetizers, needles.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

**Products:** Carrying & storage cases, catalog servs., cleaners, cloths, brushes, head cleaners & demagnetizers.

Singer Prods. Cia. Ltda., 19-64 Carrera 10, Of. 703-5, Bogota. Tel: B1-24-74, 34-74-37. Cable: COREGNIS.  
**Product:** Tape carrying & storage cases, tape catalog

servs., head cleaners & demagnetizers, needles, leader & splicing tape.

● **store fixtures & merchandising aids manufacturer**

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.  
**Product:** Record display racks.

● **jukebox title strip manufacturer**

Fuentes (Fabrica de Discos) Ltda., 13-223 Carrera 51, Medellin. Tel: 35-13-00. Cable: DISFUENTES. Co-Pres.: Pedro & Jose Maria Fuentes Estrada; Gen. Mgr.: Dr. Conrado Dominguez H.; Sales Mgr.: Jorge Gonzalez Botero; Int'l Mgr.: Javier Garcia Munoz.

**COSTA RICA**

Population: 2,010,000.  
 Rate of exchange: \$1 (US) = B.47 colon.  
 Per capita income: \$899.  
 Holidays: January 1, Easter Festival, April 1 (Battle of Rivas), May 1 (Labor Day), May 26 (National Revolution Day), July 25 (Annexation of Guanacosta), August 2 (Our Lady of Angels), September 15 (Independence Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.  
**Records, record blanks & pre-recorded media imported from USA:** 1977—\$73,193.

● **record & tape manufacturers / distributors / importers**

Dideca (Discos de Centroamerica SA), Apdo. 6360, Edif. situado 50 varas al sur de la esq. de la Iglesia La Dolorosa, 1st fl., Apto. 1, San Jose. Tel: 21-92-19. Cable: RUSAF.

**Home office:** Guatemala (see for labels).  
 Indica (Industria de Discos Centroamericana) SA (IFPI), Apdo. 4093, San Jose. Tel: 35-93-22. Dir.: Guillermo Lopez; Gen. Mgr.: Eduardo Soto; A&R Mgr.: Luis N. Salas.

**Int'l branches:** El Salvador, Distribuidora Salvadorena de Discos SA; Guatemala, Distribuidora Guatemalteca de Discos SA; Honduras, Nicaragua, Panama, Distribuidora Panamena de Discos SA.  
**Labels:** (Owned) Indica; (Licensed) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Discoteca (Venezuela), Fonograma (Venezuela), Heriba (Bolivia), Lea (Panama), London (UK), Montilla (Spain), Music Hall (Argentina), Onix (Ecuador), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sono Radio (Peru), TK (USA).  
**Int'l rep.:** Worldwide (CBS).

● **music publisher**

Mundo Musical SA, Apdo. 4093, San Jose. Tel: 25-95-55.  
**Int'l firms represented:** April (USA), Blue Seas (USA), Four Star (USA), Jac (USA), Lowery (USA), Melograf (Argentina), Mundo Musical (Brazil, Mexico).  
**Int'l reps.:** Argentina (Melograf), Brazil (Mundo Musical), Mexico (Mundo Musical), USA (April).

● **services**

**ASSOCIATION & PROFESSIONAL ORGANIZATION**

Asociacion de Musicos & Compositores Costarricenses, Apdo. 4365, San Jose.

**DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT**

**PRINTER & LITHOGRAPHER RECORD PROMOTION**

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 35-93-22.

**TAPE CUSTOM DUPLICATOR**

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 35-93-22.  
**Audio:** B-tr., cassette.

● **accessories manufacturer**

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 35-93-22.  
**Product:** 45 rpm adapters.



# CYPRUS

Population: 660,000.  
 Rate of exchange: \$1 (US) = 0.37 Cypriot pound.  
 Per capita income: \$1084.  
 Holidays: January 1, January 6 (Epiphany), March 25 (Greek Independence Day), Good Friday, Easter Monday, April 14, August 15 (Independence Day), October 1, October 28 (OHI Day), October 29 (Turkish Republic Day), December 25, 26.

## ● record & tape manufacturer / distributor / importer

C B S UK Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian. Labels: (Owned) CBS, Epic; (represented) CBS / Columbia (worldwide), Epic (worldwide), GRT (USA), MCA (USA), Minos (Greece), Panvox (Greece), Phonogram (Greece, Netherlands), Pickwick / Hallmark (UK), RCA (UK), Ricordi (Italy), United Artists (USA), Vanguard (USA).  
 Int'l rep.: Worldwide (CBS).  
 Epic, see CBS.

## ● services

### RECORD PROMOTION

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.

### TAPE CUSTOM DUPLICATOR

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian. Audio: Cassette.

## ● supplies

### TAPE, BLANK LOADED

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian. Audio: Cassette.

## ● accessories manufacturer

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian. Product: Cleaners, cloths, brushes, head cleaners & demagnetizers, leader & splicing tape.

## ● store fixtures & merchandising aids manufacturer

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian. Product: Tape browser boxes, display racks.

# CZECHOSLOVAKIA

Population: 15,000,000.  
 Rate of exchange: \$1 (US) = 5.33 koruna.  
 No. of homes with record players: 30% of total.  
 Holidays: January 1, Easter Monday, May 1 (Labor Day), May 9 (Liberation Day), December 25, 26.

## RECORDS:

Records sold domestically including imports (retail value): LP's 1978—6,537,000 units, \$59,682,810; 1977—5,696,000 units, \$50,419,960. Singles & EP's 1978—3,633,000 units, \$8,174,250; 1977—3,477,000 units, \$7,718,940.  
 Records imported from countries other than USA: 1978—380,000 units; 1977—300,000 units.  
 Records exported to countries other than USA: 1978—1,390,000 units; 1977—1,439,000 units.  
 Average retail price per record: LP's—\$9.13; singles—\$2.25.

Stereo sales: 95% of total.  
 Record club sales: 20% of LP's.  
 Discounting: Rarely.  
 Type of distribution: Opus and Supraphon own a chain of specialized retail shops. Pantan also sells through these. This accounts for 75% of total sales. The remainder is done through the manufacturer-to-wholesaler-to-retailer system, with the importance of manufacturers' wholesale departments growing.  
 Type of promotion: Government-controlled radio plays an important role in the promotion of pop records. Supraphon Record Club, which also sells Opus and Pantan records, is important in the sale of classical and some jazz and rock records. Supraphon's monthly magazine "G" and the company's advertising in cinemas are notable means of promotion.  
 Jukeboxes: 2,500.

Billboard 1979-1980 International Buyer's Guide

## TAPE:

Market: There still is a lively interest in cassettes, but local production is low due to insufficient production capacities, and there is little importing. Both 8-track cartridge and pre-recorded video tapes are practically unknown.  
 Pre-recorded tape sold domestically including imports (retail value): Cassette 1978—250,000 units, \$3,047,500; 1977—286,000 units, \$3,540,680. Open reel 1977—7,700 units, \$170,170.  
 Average retail price per tape: Cassette—\$12.19.

## RADIO STATIONS:

No. of stations: 1 AM, 3 FM.  
 Comment: One radio station programs pop music almost exclusively, another is devoted to classical music. Almost 50% of broadcast music derives from records, mostly of domestic production. Regional programs may serve as talent scouts for new pop talent.

## TELEVISION STATIONS:

No. of channels: 2 government, 50% color (SECAM).  
 Comment: Easy listening and middle-of-the-road music predominates, with some emphasis also placed on local brass band music. Jazz and rock are featured in rare special youth programs. Most programs are of local production, some imported from other Socialist countries.

## IMPORT/EXPORT REGULATIONS:

Both license contracts and export/import deals are made with Socialist countries; importing of records from the West on a commercial basis is non-existent except for a minor amount of imports from India based on a governmental bilateral clearing agreement.

## MARKET ANALYSIS:

The demand for records and cassettes is growing faster than the supply from local production. Efforts are being made to increase the production capacities, but this will take some time. A more immediate solution is increasing imports and custom pressing from other Socialist countries.  
 Classical music forms the backbone of exports to the West. Cooperation with Nippon Columbia allows for some digital recordings. In pop music, the middle-of-the-road (MOR) orientation is moving toward more contemporary sounds. There also is an active interest in disco music. Nevertheless, the best selling items are still MOR-styled recordings by Karel Gott (a local phenomenon: 11 years the "number one" artist without any serious competition) or popular brass bands. Both types are successfully exported to Germany. However, export deals are more frequently done on a license basis rather than on a finished product basis.

Lubomir Doruzka

## ● record & tape manufacturers / distributors / importers

Artia (Foreign Trade Corp. for the export & import of cultural commodities), Ve Smeckach 30, Prague 1. Tel: 246-284 / 392. Cable: ARTIAGRAMO. Telex 121065. Pres. & Dir.: Ing. Miroslav Maruska; Ass't Dir.: Jirina Kancelikova; Sales Mgr.: Lubos Cmuchar. (All international licensing contracts are conducted in cooperation with Artia, sole exporter & importer of records.)  
 Labels: (Distributed—not licensed) Pantan, Supraphon.  
 Opus Recs. & Publ'g House (IFPI), Dunajska 18, 899 23 Bratislava. Tel: 532-41, 507-83, 531-57. Telex: 92219. Pres. Dr. Ivan Stanislav; VP Bus. Affairs: Alexius Aust; VP A&R: Marian Jurik; Int'l Relations Dir.: Oldrich Horak. (Exported by Slovian).

Labels: (Owned) Opus; (licensed) Polygram group (worldwide), RCA (worldwide); (distributed—not licensed) Balkanton (Bulgaria), Deutsche (East Germany), EMI (India), Electrecord (Romania), Hungaroton (Hungary), Jugoton (Yugoslavia), Melodija (USSR), Pantan (Czechoslovakia), Polskie Nagrania (Poland), Polydor (India), Supraphon (Czechoslovakia).  
 Int'l reps.: Worldwide (RCA) excluding Japan (Victor), Spain (Zafiro).

Pantan (Publ'rs of the Czech Music Fund), Ricni 12, 118 39 Prague 1. Tel: 538-151. (Distributed by Artia & Opus)  
 Slovart Co. Ltd. (Foreign Trade Corp. for the import & export of cultural commodities), Gottwaldovo nam. 6, 805 32 Bratislava. Tel: 488-41, 407-14. Telex: 93394. Gen. Mgr.: Vladimir Micauda; Rec. Dept. Mgr.: Peter Hroziancik; Pub. Dept. Mgr.: Juraj Jurasek.

Supraphon (IFPI), Palackeho 1, 112 99 Prague 1. Tel: 262-562, 261-608. Oir.: Viktor Kasak; Music Dir.: Dr. Olga Sotolova; Comm'l Dir.: Vladimir Vobornik; Int'l Dept. Mgr.: Dr. Pavel Smola. (Distributed by Artia & Opus)  
 Labels: (Owned) Supraphon; (distributed) Opus, Pantan; (represented) Amiga (East Germany), Ariola (West Germany), Barclay (France), CBS (France, USA), EMI (UK), Eterna (East Germany), Jugoton (Yugoslavia), Melodiya (USSR), Motown (USA), Muza (Poland), Polydor (West Germany), Qualiton (Hungary), WEA group (USA).  
 Int'l reps.: Austria (Ariola), Belgium (Baltic), Brazil (Som), Denmark (Hede Nielsen), Finland (Discophon), France (Arabella), East Germany (Deutsche), West Germany (Ariola), Italy (Ricordi), Japan (Nippon Columbia), Mexico (Gamma), Norway (Disco), Spain (Discophon), Sweden (Electra), Switzerland (Ariola), UK (Rediffusion), USA (Qualiton).

## ● music publishers

Dilia (Theatrical & Literary Agency), Vysehradská 28, 128 24 Prague 2. Tel: 296-651. Mng. Dir.: Robert Jurak. (Sole representative for music-dramatic works in Czechoslovakia).

Opus Music Publ'g House, Dunajska 18, 899 23 Bratislava. Tel: 532-41, 507-83, 531-57. Telex: 92219. Pres. Dr. Ivan Stanislav; VP Bus. Affairs: Alexius Aust; VP A&R: Marian Jurik; Int'l Relations Dir.: Oldrich Horak. Int'l firms represented: Page Full of Hits (UK), Rondor (Worldwide).  
 Int'l reps.: Austria, Germany & Switzerland (Classical—Baerenreiter); British Commonwealth, Canada, Mexico, UK, USA (Wilson/DI).  
 Pantan (Publ'rs of the Czech Music Fund), Ricni 12, 118 39 Prague 1. Tel: 538-151.  
 Int'l reps.: Austria, Benelux, Germany, Switzerland (all Baerenreiter in Germany), Canada, Mexico, Philippines (all General Music in USA).  
 Supraphon, Palackeho 1, 112 99 Prague 1. Tel: 262-562, 261-608. Dir.: Viktor Kasak; Music Dir.: Dr. Olga Sotolova; Comm'l Dir.: Vladimir Vobornik; Int'l Dept. Mgr.: Dr. Pavel Smola.  
 Int'l firms represented: ATV (UK), Barclay (France), Chappell (West Germany), Francis Day & Hunter (West Germany), Dicit Games (UK), Intersong (West Germany), Ivan Mogull (USA), Claude Pascal (France), RAK (UK), Hermann Schneider (Austria), Tree (USA).  
 Int'l reps.: Austria (Baerenreiter in West Germany), Belgium (Baltic), Denmark (Hansen), France (Boosey & Hawkes), West Germany (Baerenreiter), Japan (Yamaha), Netherlands (Baerenreiter in West Germany), Norway (Harald Lyche), South America (Ricordi Americana), Sweden (Nordiska), Switzerland (Baerenreiter in West Germany), UK (Alfred Kalmus), USA (Boosey & Hawkes).

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Slovak Composers & Concert Artists, Sladkovicova 11, Bratislava. Tel: 33-794. Pres.: Eugen Suchon.  
 Bratislavská Lyra (Int'l Pop Song Festival Bureau), Leningradská 5, Bratislava. Tel: 381-41, 349-48.  
 Czech Music Fund, Besedni 3, 118 00 Prague 1. Tel: 530-546. Dir.: Vladimir Sevcik.  
 Dilia (Theatrical & Literary Agency), Vysehradská 28, 128 24 Prague 2. Tel: 296-651. Mng. Dir.: Robert Jurak.  
 Guild of Czech Composers & Concert Artists, Valdejskne nam. 1, Prague 1. Tel: 531-814. Pres.: Lubomir Zelny; Gen. Mgr.: Dr. Vaclav Kucera.  
 Music Information Centre of the Czech Music Fund, Besedni 3, 118 00 Prague 1. Tel: 530-546.  
 Pragokonzert (Czechoslovak Art & Entertainment Agency), Maltezske nam. 1, 118 13 Prague 1. Tel: 537-248, 539-676. Telex: 12181. Dir.: Dr. Frantisek Hrabal. (Exclusive agency for all Czech & international artists & performers).  
 Slovak Music Fund, Fucikova 29, 801 00 Bratislava. Dir.: Alojz Stuska.  
 Slovkoncert (Czechoslovak Artistic Agency), Leningradská 5, 890 36 Bratislava. Tel: 381-41, 382-16. Telex: 93485. Co-Dir.: Hammel Pavol; (Exclusive agency for all Slovak artists & performers).

### LICENSING ORGANIZATIONS, MUSIC

O S A (Ochranný svaz autorů pro práva k dílu hudebním—Authors' Ass'n for Protection of Rights on Musical Works), Trida č. armady 20, 160 56 Prague 6. Tel: 325-341. Cable: OSAUTOR. Gen. Mgr.: Oldrich Flosman. (Mechanical & performing rights). (Affiliated with BIEM, OISAC).  
 S O Z A (Slovenský Ochranný Svaz Autorů), Zivnostenska 1, 883 27 Bratislava. Tel: 541-41, 557-96. Dir.: Andrej Gados; Gen. Mgr.: Kristina Nemcova. (Mechanical & performing rights).

# DENMARK

Population: 5,200,000.  
 Rate of exchange: \$1 (US) = 5.28 kroner.  
 Per capita income: \$6,245.  
 Holidays: January 1, Maundy Thursday, Good Friday, Easter Monday, Store Bededag (Danish Public Holiday—fourth Friday after Easter), Ascension Day, Whitmonday, June 5 (Constitution Day), December 25, 26.

## RECORDS:

Records sold domestically including imports (retail value): LP's 1977—4,203,622 units, \$34,000,000. Singles 1977—908,760 units, \$2,000,000.  
 Records, record blanks & pre-recorded media imported from USA: 1977—\$1,020,918.  
 Average retail price per record: LP's—\$8.21; singles—\$2.60.  
 No. of homes with record players: 1,180,000.  
 Stereo sales: 99% of total.  
 Quadraphonic sales: 0.1% of total.  
 Record club sales: 15% of total.  
 Discounting: Frequent.  
 Type of distribution: Manufacturer-to-retailer system predominates. There are two rack jobbers, the larger being owned by the five largest record companies. 80% of sales are through 600 retail shops; 11% through the rack jobbers; 9% through direct import.  
 Type of promotion: Radio and TV are the most important, followed by the two biggest national daily newspapers, which have regular information about the music business. Vi Unge (40,000 circulation), a monthly, and several very small papers cover the young music scene. One such small paper MM (10,000 circulation), covers the jazz and rock scene.

Jukeboxes: 8,000.

## TAPE:

Market: 8-tr. is virtually non-existent while the sale of both

# NADA MUSIC B.V. NEW DAYGLOW MUSIC B.V. RED BULLET PRODUCTIONS B.V.

## FOR HITS IN/FROM HOLLAND

NADA MUSIC B.V.  
NEW DAYGLOW MUSIC, B.V.  
RED BULLET  
PRODUCTIONS, B.V.  
Alexanderlaan 2,  
P.O. Box 231,  
1213XS  
HILVERSUM,  
HOLLAND  
Phone: 035-857841  
Telex: 43956

pre-recorded/blank cassettes and auto/home cassette players is growing. 60% of Danish households or 1,225,000 people own cassette recorders. The sales of cassette recorders are still around 180,000 per year. The cassette market increased by 27% in 1977.  
**Pre-recorded tape sold domestically (retail value):** Cassette 1977—3,592,294 units, \$24,000,000.  
**Average retail price per tape:** Cassette \$6.83

### RADIO STATIONS:

No. of government 1 (1 AM & 3 FM channels).  
**Comment:** Program 1: News & culture; Program 2: Culture; Program 3: News & stereo music (6am—2am) There are 2,000,000 radios in use

### TELEVISION STATIONS:

No. of channels: 1 government, 55% color.  
**Comment:** Danmarks Radio is the only national channel, but 50% are able to see the two Swedish channels, 30% the three German stations, and 5% the one East German channel. There are 1.9 million TV's in use, half of them color models.

### IMPORT/EXPORT REGULATIONS

There are no special regulations, but around 30% in tax and V.A.T. are added to the retail price of every record. 0075  
Knud Orsted

## ● record & tape manufacturers/ distributors/importers

A M Import, Jaegergaardsgade 43, DK-8000 Aarhus C. Tel: (06) 12-32-04. Mng. Dir.: John Landerholm. (Importer/Exporter)

Abra Cadabra, see Metronome.

Adelkrone Music, PO Box 5, DK-2750 Ballerup. Tel: (02) 97-08-90. Telex: 35342. Gen. Mgr.: Erik Lykke Jensen; Promo.: Karen Johansen. (Distributor/Importer)

**Labels: (Imported) Cut-outs.**

Agitpop, see Metronome.

Amar Recs., Strandlodsvej 85, DK-2300 Copenhagen S. Tel: (01) 59-12-00. Gen. Mgr.: Freddy Hansson; Sales Mgr.: Karsten Sommer.

**Labels: (Owned) Amar, Sweet Silence.**

Angel, see EMI.

Archiv, see Polydor.

Artist, see Ed. Wilhelm Hansen.

B A S F, see Badilin.

B B, see Oktav.

Badilin A/S (IFPI), Ved Stadsgraven 15, DK-2300 Copenhagen S. Tel: (01) 57-00-11. Telex: 16275. Label Mgr.: Ejvind Breck; Sales Mgr.: Ole Norkaer; PR: Peter Moeller.

**Home office:** Germany, BASF.

**Labels: (Owned) BASF; (distributed) Scan Folk; (licensed) Amadeo (Austria), Atom (Austria), Buk (UK), Buddha (USA), Cornet (Germany), Creole/Cactus (UK), Euronett (Norway), First Class (Germany), Four Leaf Clover (Sweden), Harmonia Mundi (France, Germany), Kama Sutra (USA), MPS (Germany), Marilla (Sweden), Punkt (Germany), Safari (UK), Splash (UK), Wind Mill (UK).**

Blue Fox, see Montax.

Bumbo, see Per Meistrup.

C B S Recs. ApS (IFPI), Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 71-31-33. Telex: 27520. Gen. Mgr.: Soren Nissen; Sales Mgr.: Jon Bremerskov; Int'l A&R Gary Williams; Comptroller: Jorgen D. Larsen.

**Labels: (Owned) CBS, Cupol, Embassy, Epic, Mona Lisa, Portrait; (licensed) A&M (UK, USA), Blue Sky, Caribou, Cleveland Int'l, Harmony, Horizon, Invictus, Jet, Kirshner, Lifesong, Monument, Odyssey, Okeh, Philadelphia Int'l, TK, T-Neck, Tappan Zee (all USA); GTO (UK), (distributed—not licensed) Fagot, Ferry, Kong Paere, Mandragora, Medley, Stuk.**

C F A, see FMS.

C S A Music ApS, Koebmagergade 59, DK-1150 Copenhagen K. Tel: (01) 11-10-15. Cable: CITAGENCY. Telex: 27204. Gen. Mgr.: Henning Schaedler.

**Labels: (Owned) CSA, Collectors Classics; (distributed—not licensed) America (France), Arhoolie (USA), Baerenreiter (Germany), Biograph (USA), Black & Blue (France), Black Lion (UK), Blue Goose (USA), Blue Classics (USA), CRD (UK), Center (USA), Chant du Monde (France), Contour (UK), Fairmont (USA), Folkways (USA), Hallmark (UK), Harmonia Mundi (France), Herwin (USA), Jazz Anthology (France), Jazz Panorama (Sweden), Jazum (USA), Joker (Italy), Kicking Mule (UK), Muse (USA), Onyx (USA), Ophelia (Denmark), Rarities (UK), Rounder (USA), Saga (UK), Savoy (USA), 77 (UK), Supraphon (Czechoslovakia), Topic (UK), Vogue (France), Wergo (Germany), Windmill (UK), Yazoo (USA).**

California, see Moerks.

Capitol, see EMI.

Circle, see Jacks.

Classics for Pleasure, see EMI.

Collectors Classics, see CSA.

Columbia, see EMI.

Crystal, see EMI.

Cupol, see CBS.

D G, see Polydor.

Dansk, see Sonet/Dansk.

Dansk Musik Antologi, see EMI.

Diplom, see Oktav.

Dita, see FMS.

Double Up, see EMI.

E M I (Electric & Musical Inds. Dansk-Engelsk) A/S (IFPI), Hoefdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Cable: GRAMMOPHONE. Telex: 16631. Mng. Dir.: Kurt Hviid Mikkelson; A&R Mgr.: Per Soerensen; Sales Mgr.: Ole Jersee; Labels Mgrs.: Cai Leitner, Kenneth Valet, Alan Dessau; Int'l Repertoire Mgr.: Jerry Ritz.

**Labels: (Owned) Angel, Capitol, Classics For Pleasure, Columbia, Crystal, Double Up, EMI, EMI Int'l, Electrola,**

Emidisc, HMV, Harvest, Hoerzu, Music for Pleasure, Negrin, Odeon, One Up, Parlophone, Pathe, Regal Zonophone, Seraphim, Starline; (licensed) Apple (UK), Arista (USA), Bell (UK), Blue Note (USA), Carrere (France), Casablanca (USA), Chisound (USA), Chocolate City (USA), Dansk Musik Antologi (Denmark), Ember (UK), Fantasy (USA), Gordy (USA), Grateful Dead (USA), Hitville (USA), Jet (USA), MAM (UK), MPL (USA), Magnet (UK), Milestone (USA), Motown (USA), Oasis (Germany), PDU (Italy), Parachute (USA), Passport (USA), Pickwick (USA), Polar (Sweden), Prestige (USA), Private Stock (UK), Prodigal (USA), Purple (UK), RAK (UK), Rare Earth (USA), Red Bus (UK), Roadshow (USA), Rocket (UK), Soul (USA), Sunset (USA), Tamla (USA), Unicorn (UK), United Artists (USA); (distributed—not licensed) Barclay (France), Mariann (Sweden), Sveriges Radio (Sweden).

E M I Int'l, see EMI.

Electrola, see EMI.

Embassy, see CBS.

Emidisc, see EMI.

Epic, see CBS.

Exlibris, see Metronome.

F M S Focus Music, Vejlegardsvej 59, DK-2660 Brøndby Strand. Tel: (02) 54-05-25, 73-46-77. Mng. Dir.: Carsten Broesch; Prod. & Mktg. Co-ord.: Aase Petersen.

**Labels: (Owned) FMS; (licensed domestic) CFA, Dita, Nikolaj, Point, Roy Music, Wedo; (licensed foreign) Caprice (Sweden), Falcon (Germany), Rikskonserten (Sweden).**

Fagot, see CBS.

Favorit, see Polydor.

Ferry, see CBS.

Fiasco, see Sonet/Dansk.

Fona Radio A/S, Marielundvej 28, DK-2730 Herlev. Tel: (01) 91-70-00. Sales Mgr.: J. Johansen.

**Labels: (Owned) Fona, Vibe.**

Fontana, see Phonogram.

Frode Herloef & Co., Borgergade 14, DK-1300 Copenhagen K. Tel: (01) 14-98-50. Cable: SELECTAHERLOEV. Pres.: Henning B. Petersen. Sales Mgr.: John Hansen. (Wholesaler/Importer)

Global Trading Recs. ApS, Stejlsvej 17, DK-4400 Kalundborg. Tel: (03) 51-42-00. Telex: 44366. Dir.: L.M. Bagai. (Wholesaler)

Gold Label, see Per Meistrup.

Grammo Serv. A/S, Sandtoften 25, DK-2820 Gentofte. Tel: (02) 88-04-33. Gen. Mgr.: Jørgen Seiero. (Importer, Rack Jobber as Music Rack A/S)

H M V, see EMI.

Hamlet Prod'n ApS (IFPI), Karlslunde Landevej 24, DK-2690 Karlslunde. Tel: (03) 15-22-24. Cable: TAJMERSHOW. Telex: 43140. Chief Exec.: Eugen Tajmer; Prod'r: Allan Mortensen.

Wilhelm Hansen (Ed.), Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88. Cable: MUSIK-HANSEN. Tel: 19912. Co-Pres.: Hanne & Lone Wilhelm Hansen; A&R: Svend Schat-Holm; Sales Mgr.: Allan Jeppesen. (Distributed by Metronome)

**Labels: (Owned) Artist, Ed. Wilhelm Hansen.**

**Int'l rep.: Norway (Artist, Norsk Musikforlag), Sweden (Artist, Nordiska)**

Harvest, see EMI.

Heliodor, see Polydor.

Hoerzu, see EMI.

Hookfarm, Brohusgade 6, DK-2200 Copenhagen N. Tel: (01) 39-18-08. Chief Exec.: Michael Krosgaard. **Int'l reps:** Germany (ENJA, Scan), Norway (Polydor), Sweden (Sonet).

J K, see Kleinerts.

Jacks Recs., Nedergaardsvej 48, DK-8200 Aarhus N. Tel: (06) 10-24-11. Pres. & Gen. Mgr.: Jack Fridthjof.

**Labels: (Owned) Circle, Jacks, Selskab.**

K B Musik ApS, PO Box 66, DK-2730 Herlev. Tel: (02) 84-47-69. Gen. Mgr.: Klaus Soerensen; Promo.: Janni Jensen. (Importer/Exporter)

K M F, see Kleinerts.

K-tel Int'l (Denmark) ApS, Tempovej 22, DK-2750 Ballerup. Tel: (02) 65-12-42. Telex: 35342. Pres.: Philip Kives; Gen. Mgr.: Erik Adelkrone; Financial Controller: Bjørn Hartmann.

**Home office: USA.**

**Labels: (Owned) K-tel; (licensed) Arrival (Sweden), Can't Stop Prod'n (USA), Chart (Sweden), Chimo (UK), Commonwealth (Netherlands), ERA (USA), Highlight (UK), Ibis (France), Imperial (Canada), Lotus (UK), Prelude (USA)**

**Int'l reps.: Worldwide (K-tel).**

Karussell, see Polydor.

Kleinerts Musik Forlag AS, Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Pres.: John Rasmussen. (Distributed by Metronome)

**Labels: (Owned) JK, KMF, Play; (licensed foreign) Cream/Hi (USA), Xanadu (USA) (SEE ADVERTISEMENT)**

Kong Paere, see Medley & CBS.

Life, see Sonet/Dansk.

M V, see Montax.

Mandragora, see CBS.

Mascot, see Sonet/Dansk.

Medium, see Moerks.

Medley Recs. ApS, Skelmosevej 10, DK-2500 Valby. Tel: (01) 17-14-11. Chief Exec.: Poul Bruun, Michael Ritto; Press Officer: Kit Nielsen. (Distributed by CBS)

**Labels: Kong Paere, Medley.**

Per Meistrup Prod'ns, Artillerivej 40-3, DK-2300 Copenhagen S. Tel: (01) 57-09-10. Cable: MUSICABLE. Pres.: Per Meistrup; A&R: Tony Waldron.

**Labels: (Owned) Bumbo, Gold Label, Ra, Rainbow.**

**Int'l rep.: Finland (Allstars).**

Melody, see Polydor.

Mercury, see Phonogram.

Metronome Recs. A/S, Jydeholmen 15, DK-2720 Vanlose. Tel: (01) 71-28-11. Cable: METRORECORDS. Telex: 27204. Mng. Dir.: Peter Abrahamson; A&R: Olav Benneke.

**Labels: (Owned) Metronome; (licensed) Asylum, Atco, Atlantic, Bearsville, Big Tree, Cotillion, Dark Horse, DiscReet, Elektra, Embryo, Hilltak, Nonesuch, Orbit, Pa-**



cific, Paradise, Planet, RFC, Reorise, Scotti Bros., Sire, Swan Song, Warner Bros., Westbound, Whitfield, (all USA); Lighting, Radar, Real (all UK); Hexagon (France); (distributed—not licensed) Abra Cadabra, Agitpop, Exlibris, Wilhelm Hansen, Kleinerts, Partner & Komp., Pentagon Prod'n, Quick, RECA.

Moerks Musikforlag (IFPI), Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Pres.: John Rasmussen.  
**Labels:** (Owned) California, Medium, Triola; (licensed) Durium (Italy), Explosion (UK), Flora (Norway), Im Press (USA), Megafon (Sweden), Ranwood (USA), Redifusion (UK).

Mcna Lisa, see CBS.  
Montax, Bransagerleje 4-6, DK-9491 Pandrup. Tel: (08) 24-76-77. Telex: 69868. Chm.: Mogens Villadsen; Gen. Mgr.: Willy Soerensen; Sales Mgr.: Ejnar Johansen; Export Mgr.: Finn Jaffe.

**Labels:** (Owned) Blue Fox, MV, Queen, Stopp; (licensed) Alshire Int'l.  
Int'l reps.: Norway (Montax), Sweden (Montax). (SEE ADVERTISEMENT)

Music for Pleasure, see EMI.  
Music Rack A/S, Sandtoften 25, DK-2820 Gentofte. Tel: (02) 88-04-33. Mgr.: Jorgen Seiero. (Rack Jobber. Importer as Grammo Serv. A/S)

Musikhuset, Algade 44, DK-4760 Vordingborg. Tel: (03) 77-08-37. Cable: CHRISMUSIC. Dir. & Gen. Mgr.: Einar Christiansen; Sales Mgr.: Erik Hansen.  
**Label:** (Represented) Music Minus One (USA).

Negram, see EMI.  
Hede Nielsen A/S (IFPI), Glentevej 708, DK-2400 Copenhagen NV. Tel: (01) 19-33-00. Cable: HENIGRAM. Telex: 22621. Gen. Mgr.: Leif Risell; Sales Mgr.: Ole Jochimsen; Promo. Mgr.: Bengt Svan.

**Labels:** (Licensed) Aura (UK), Black Lion (UK), Buddah (USA), Camden (USA), Contempo (UK), Erato (France), Freedom (UK), Free Flight (USA), Gem (UK), Grunt (USA), Intercord (Germany), Janus (USA), Kama Sutra (USA), Logo (UK), Millennium (USA), Pickwick (UK), Playboy (USA), RCA (worldwide), Roadshow (USA), Salsoul (USA), Solar (USA), Supraphon (Czechoslovakia), Swedish Society Discofil (Sweden), Telestar (Sweden), Transatlantic (UK), Victor (USA), Victrola (USA), Wind-song (USA).

Nikolaj, see FMS.  
Odeon, see EMI.  
Oktav Musik (IFPI), Lundely 12, DK-2900 Hellerup. Tel: (01) 61-10-44. Gen. Mgr.: Fru Ella Binderup; Music Adviser: George Swensson.  
**Labels:** (Owned) BB, Diplom, Oktav, Zac.

One Up, see EMI.  
Ophelia, see CSA.  
Parlophone, see EMI.  
Partner & Komp., see Metronome.  
Pathe, see EMI.  
Pentagram, see Pentagram.  
Pentagon Prod'ns, see Metronome.

Pentagram Prod'n ApS, Gl. Kongevej 47-B, DK-1610 Copenhagen. Tel: (451) 22-70-44. Telex: 16600. Chief Exec.: Michael Hobbs; Gen. Mgr.: Klaus Soerensen; A&R Mgr.: Michael Bevort.  
**Labels:** (Owned) Pentagram, Pentagram, Rose; (licensed) Hillechien.

Philips, see Phonogram.  
Phonogram A/S (IFPI), Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69-25-22. Telex: 19202. Mng. Dir.: Stefan Fryland. (Also see PolyGram).

**Labels:** (Owned) Fontana, Mercury, Philips, Vertigo; (licensed) Ace of Clubs (UK), Ace of Diamonds (UK), Ace of Hearts (UK), All Platinum (USA), Argo (UK), Baby (Germany), Beltona (UK), Biograph (USA), Chapter One (UK), Charisma (UK), Chess (USA), DJM (UK), Decca (UK), Deram (UK), Eclipse (UK), Emerald (UK), Ensign (UK), Haven (USA), Haworth (USA), Lansdowne (UK), London (UK), Mountain (UK), L'Oiseau Lyre (France), On Record (UK), Rex (UK), Rocket (UK), Tembo (UK), Threshold (UK), 20th Century (USA), Utopia (UK).

Pilot, see Royal.  
Play, see Kleinerts.  
Point, see FMS.

Polydor A/S, Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69-25-22. Telex: 19202. Gen. Mgr.: Hardy Larsen. (Also see PolyGram).

**Labels:** (Owned) Archiv, DG, Favorit, Heliodor, Karussell, Melody, Polydor, Resonance, Tip, Verve; (licensed) Barn (UK), Brain (Germany), Capricorn (USA), Walt Disney (USA), EG (UK), Hispavox (Spain), Karma (Germany), Kolob (USA), MCA (USA), MCA Coral (USA), MPS (Germany), Oyster (UK), Pablo (USA), Phil Spector Int'l (UK), RSO (UK), Ring-O' (UK), Spring (USA), Track (UK).

PolyGram Recs. A/S (IFPI), Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69-25-22. Telex: 19202. Mng. Dir.: Stefan Fryland.

**Affiliates:** Phonogram A/S, Polydor A/S.  
Popic Prod'ns, PO Box 1278, DK-2300 Copenhagen S. Tel: (01) 95-05-71. Dir.: O. Trosborg; Sales Mgr.: Otto Waldorf; A&R: Peer Ivan.

Portrait, see CBS.  
Queen, see Montax.  
Quick, see Metronome.

RECA Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr.: Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard. (Distributed by Metronome)

**Labels:** (Owned) RECA; (distributed—not licensed) Bestseller (Belgium), Jerome (Sweden), SMA (Sweden), Sounds Superb (Belgium).  
Int'l reps.: Austria (Scan), Belgium (Bestseller, Scan), Germany (Scan), Netherlands (Scan), Norway (Metronome), Sweden (Metronome, SMA), Switzerland (Scan).

Ra, see Per Meistrup.  
Rainbow, see Per Meistrup.  
Regal-Zonophone, see EMI.

Remi Music, Hedeparken 179, DK-2750 Ballerup. Tel: (02) 65-06-92. Pres.: Rene Gosvig.  
**Label:** (Owned) Remi.

Resonance, see Polydor.  
Rose, see Pentagram.

Royal (Forlaget), Kronprinsens Gade 7, Copenhagen.  
Home office: Sweden, Pilot Music AB.  
**Labels:** (Owned) Pilot; (licensed) Green Tree, Heart Warming, Impact, Lamb & Lion, Manna (all USA).

Roy Music, see FMS.  
S A C Audio ApS, Hellerupvej 78, DK-2900 Hellerup. Tel: (01) 62-00-55. Pres.: Sven Carl.  
**Labels:** (Distributed—not licensed) Century (USA), Crystal Clear (USA), Salsbury (Canada), Sheffield (USA), 2000 bc (USA).

Scan Folk, see Badilin.  
Selskab, see EMI.  
Seraphim, see EMI.  
Soe Hoeyem A/S, Alhambravej 12, DK-1826 Copenhagen V.

**Label:** (Represented) Denon PCM (Japan).  
Sonet/Dansk Grammfon A/S (IFPI), St. Kongensgade 40, DK-1264 Copenhagen K. Tel: (01) 12-01-12. Cable: DANRECORD. Telex: 15252. Mng. Dir.: Henning Schaedler; Gen. Mgr. & A&R: Paul Bach.

**Labels:** (Owned) Fiasco, Life, Mascot, Sonet, Storyville; (licensed) America (France), Amigo (Sweden), Beserkley (USA), Bronze (UK), Caroline (UK), Chiswick (UK), Chrysalis (UK), Frituna (Sweden), Grand Prix (Sweden), Island (UK), Kicking Mule (UK), Musidisc (France), Pye (UK), Roulette (USA), Savoy (USA), Sonet (UK), Sun (USA), Virgin (UK), Vogue (France).  
Int'l reps.: Austria (Teldec), Belgium (Musidisc), Finland (Scandia), France (Musidisc), Germany (Teldec), Japan (Teichiku), Netherlands (Sound Prods.), Norway (Arne Bendiksen), Sweden (Sonet), Switzerland (Teldec), UK (Musidisc), USA (Moss Prod'ns).

Starbox ApS (IFPI), Stora Kongensgade 40, DK-1264 Copenhagen K. Tel: (01) 12-01-12. Cable: STARBOX. Telex: 15252. Pres. & Gen. Mgr.: Johnny Reimar; Adm. Mgr.: Gerhard Rehling; A&R Mgr.: John Entlow; PR Mgr.: Birgit Jochimsen. (Distributed by Sonet/Dansk)

**Labels:** (Owned) Starbox, Superstar.  
Starline, see EMI.  
SteepleChase Recs. ApS (IFPI), Rosenvaengets Alle 5, DK-2100 Copenhagen O. Tel: (01) 26-01-44. Cable: STEEPCORDS. Pres. & Mng. Dir.: Nils Winther; Sales Mgr.: Per Hermansen. Booking & Promo. Mgr.: Mihoko Maruno.

**Labels:** (Owned) SteepleChase; (distributed—not licensed) Atlasxerox (Sweden), Black Saints (Italy), Circles (Germany), ECM (Germany), ENJA (Germany), Emanem (UK), Japo (Germany), Phoenix (UK), Queen Disc (Italy), Sackville (Canada), Spotlite (UK), Timeless (Netherlands), Watts (Germany).  
Int'l reps.: Austria (Bellaphon), Belgium (Do Re Mi), Finland (Discophon), Germany (Bellaphon), Italy (Hi-Fi & Rec. Center), Japan (Nippon Phonogram, Shinsei, Sound Trading), Netherlands (Wim Wigt), Norway (Disco), Portugal (Dargil), Switzerland (Phonag), UK (Spotlite), USA (Rick Ballard, Rounder).

Stoa Grammfonofonalskab, Midtgaardsvej 28, DK-8800 Viborg. Tel: 62-29-27.

Stopp, see Montax.

Storyville, see Sonet/Dansk.  
Strike Grammfon AB, Mikkelbryggersgade 10, DK-1460 Copenhagen K. Tel: (01) 12-15-58.

Home office: Sweden.  
Stuk, see CBS.  
Superstar, see Starbox.

Sun Music ApS (IFPI), Vallekildevej 10, DK-4534 Hoerlev. Tel: (03) 45-61-50. Pres.: Knud Thormod; Sales Mgr.: Bjarne Jensen; A&R Mgr.: Svend Christiansen.  
**Labels:** (Owned) Sun, Tip Top; (licensed) Jingles (UK), Scranta (Sweden), Talent (Norway).

Sweet Silence, see Amar.  
Telefunken, Roskildevej 8-10, DK-2620 Albertslund. Tel: 64-85-22.

Tempo Music of Scandinavia, Ved Gadekaeret 6, DK-3650 Olstykke. Tel: (03) 17-70-38.  
Home office: USA.

Tip, see Polydor.  
Tip Top Music, Vallekildevej 10A, DK-4534 Hoerlev. Tel: (03) 45-69-90. Dir.: Bjarne Jensen. (Licensed to Sun)

Tony's Recs., PO Box 955, DK-2400 Copenhagen NV.  
**Label:** (Represented) Delmark (USA).

Triola, see Moerks.  
Vertigo, see Phonogram.  
Verve, see Polydor.

Vibe, see Fona.  
Vilfort Music Import, 29 Nyrnberggade, DK-2300 Copenhagen S. Tel: 57-66-55. Cable: VILMUSIMP. Telex: 16600. Mng. Dir.: Per Victor Vilfort, Frank Obel; Ass't Mgr.: Kurt Wohler; Chief Accountant: Lizzie Poulsen.

**Labels:** (Distributed—not licensed) BBC (UK), Bis (Sweden), Cetra (Italy), Gold Star (UK), Hefty (UK), In-victa (UK), JVC (Japan), Lamime (Norway), Melodia (USSR), Rarities (UK), Redifusion (UK), Schwann (Germany), Springboard (USA), Sydney Thompson (UK), Tara (Ireland), Wam (Germany).

Wedo, see FMS.  
Gustav Winckler A/S, Mosede By, DK-2670 Greve Strand. Tel: (02) 61-03-25.

Zac, see Oktav.

## ● music publishers

Stig Anderson Musikforlag A/S, Vesterbrogade 6D, DK-1620 Copenhagen V. Tel: (01) 12-16-09.  
Home office: Sweden.

Ariston Music Inc., see EMI—United Artists.  
Ase Music Co., see EMI—United Artists.  
Avant Garde Music Publ'g Inc., see EMI—United Artists.  
Barneqat Music Corp., see EMI—United Artists.  
Bayberry Music Inc., see EMI—United Artists.  
Beaujolais Music (NS), see EMI—United Artists.  
Big Three Scandinavia, see EMI.  
Blue Horizon Music Inc., see EMI—United Artists.  
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Casadida, Skelmosevej 10, DK-2500 Valby. Tel: (01) 17-14-11. Chief Execs.: Poul Bruun, Michael Ritto.  
Int'l firm represented: Sonny Limbo (USA).  
Choral Art Publ'ns, see EMI—United Artists.  
Clown's Music Ltd., see EMI—United Artists.  
Reg Connolly Musik-Forklag A/S, see Ed. Wilhelm Hansen.  
Cuban Music Corp., see EMI—United Artists.  
Dacapo, Pilestræde 2, DK-1112 Copenhagen. Tel: (01) 15-95-49. Mgr.: Sven-Erik Joergensen.  
Detail Music Inc., see EMI—United Artists.  
Dobbe Publ'g Co., see EMI—United Artists.  
Dominion Mueed Music Ltd., see EMI—United Artists.  
E M I Music Publ'g (Denmark) A/S, Ny Oestergade 10, DK-1101 Copenhagen K. Tel: (01) 11-56-26. Gen. Mgr.: J. Joergensen, Prof. Mgr.: John Roger.  
Home office: Sweden.  
Int'l firms represented: Accord (Germany), Ambleside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Arion (Greece), Beechwood (Canada, USA), Belcas (New Zealand), Big Pig (UK), Black Swan (UK), Bowling Green (UK), Britten (UK), Castle (Australia), Central Songs (USA), Chanklin (UK), Coppa (UK), Coronado (UK), Donna (UK), EGO (Spain), EMI (Greece, Switzerland, UK), Elstree (UK), Episod (UK), Ferris (UK), First Floor (UK), Francis Day & Hunter (France, Germany, Scandinavia, UK), Genius (USA), Good Time (USA), Heart's Delight (USA), ITAIPU (Brazil), Initial (UK), KPM group (UK), Kipper Songs (UK), Macmelodies (UK), Manhattan (UK), Marouani (France), Peter Maurice (UK), Minta (USA), Mutual (UK), Nightingale (UK), Odeon (Argentina), Open Door (USA), Pathe (Far East), Pathe-Marcini (France), Pedro (UK), Pepe (UK), Keith Prowse (UK), Reynolds (UK), Saffron (UK), Saturday (USA), Cyril Shane (UK), Shanfidd (UK), Shanklin (UK), Sunlight (UK), Supersongs (UK), Telescope (UK), Top Top Songs (UK), Tomorrow's Tunes (USA), Toshiba-EMI (Japan), Univista (UK), Varda (UK), Voce del Padrone (Italy), W&R (UK), World Wide (UK).  
Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Far East (Pathe), France (Francis Day & Hunter), Greece (EMI), Germany (Accord), Francis Day & Hunter, Greece (EMI), Italy (Voce del Padrone), Japan (Toshiba-EMI), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (EMI), USA (Beechwood).  
Esteem Music Corp., see EMI—United Artists.  
Leo Feist Inc., see EMI—United Artists.  
Sam Fox Publ'g Co. Inc., see EMI—United Artists.  
Francis, Day & Hunter Scandinavia ApS, see EMI.  
Fresco Music Inc., see EMI—United Artists.  
Gaetana Music Inc., see EMI—United Artists.  
Gate Music see EMI—United Artists.  
Glasco Music, see EMI—United Artists.  
Golden Apple Music Inc., see EMI—United Artists.  
David Gomston, see EMI—United Artists.  
Groovesville/Conquistador, see EMI—Screen Gems-EMI.  
Wilhelm Hansen (Ed.), Gothersgade 9-11, DK-1123

Copenhagen K. Tel: (01) 11-78-BB. Cable: MUSIKHANSEN Telex: 19912. Co-Pres.: Hanne & Lone Wilhelm Hansen; Prof. Mgr.: Svend Schat-Holm. Branches: DK-8000 Aarhus, Graven 4-6—DK-5000 Odense, Klaregade 15.  
Int'l branches: England, Germany, Norway, Sweden, USA.  
Int'l firms represented: Anglo-Continental (UK), Ars Polona (Poland), Associated (USA), Boosey & Hawkes (France, UK), Campbell Connelly & Co. (UK), Cesky Hudebni Fond (Czechoslovakia), J.&W. Chester (UK), Durand & Cie. (France), Faber (UK), Israel Music Institute (Israel), Kultura (Hungary), Moeck (Germany), Nordic Songs (Norway, Sweden), Nordiska (Sweden), Norsk (Norway), Novello (UK), Oxford Univ. Press (UK), PWM (Poland), Schauer (UK), G. Schirmer (USA), Schott (Germany), Sonzogno (Italy), Union (Spain), Universal (Austria), Walton (USA).  
Int'l reps.: Andorra (Boosey & Hawkes in France), Argentina (Gerard), Australia (James), Austria (Universal), Belgium (Boosey & Hawkes in France), Brazil (Irmãos Vitale), Canada (Leeds), France (Boosey & Hawkes), Italy (G. Ricordi), Luxembourg (Boosey & Hawkes in France), Mexico (Ricordi), Monaco (Boosey & Hawkes in France), Morocco (Boosey & Hawkes in France), Norway (Nordic Songs, Norsk), Portugal (Vidal Limona & Boceta in Spain), South Africa (Criterion), Spain (Vidal Limona & Boceta), Sweden (Nordic Songs, Nordiska), Tunisia (Boosey & Hawkes in France), UK (J.&W. Chester), USA (Alexander Broude, Magna, G. Schirmer, Walton), Uruguay (Gerard in Argentina).  
Hastings Music Corp., see EMI—United Artists.  
Hip Trip Music Co., see EMI—United Artists.  
Hollywood Songs Inc., see EMI—United Artists.  
Homecoming Music/Summertime Music, see EMI—Screen Gems-EMI.  
House of Cash, see EMI—Screen Gems-EMI.  
Imudico A/S Musikforlaget, see EMI.  
Interior Music Corp., see EMI—United Artists.  
Justinian Music Inc. (NS), see EMI—United Artists.  
Kama Ripa Music Inc., see EMI—United Artists.  
Kama Sutra Music Inc., see EMI—United Artists.  
Kama Sutra Music Ltd., see EMI—United Artists.  
Kirola Musik & Grammotoplastdeforlag, Kobmager 45, Copenhagen. Tel: (01) 11-80-22.  
Kleinerts Musik Forlag A/S, Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. John Rasmussen.  
Int'l firms represented: Acuff-Rose Scandia (USA), Mel Bay (USA), Belwin-Mills (UK, USA), Birdes (USA), Butter (USA), Churn (USA), Franco Colombo (USA), East Memphis (USA), Fi (USA), J. Fischer (USA), H.W. Gray (USA), Jec (USA), Edwin H. Kalmus (USA), Panache (UK), Hans Sikorski (Germany), Southern (USA). (SEE ADVERTISEMENT)  
Buddy Knox Music, see EMI—United Artists.  
Kobenhavns Musikforlag se Viking, Frdborgg 46, Copenhagen. Tel: (01) 14-22-03.  
Legacy Music, see EMI—Screen Gems-EMI.  
Lion Music Corp., see EMI—United Artists.  
Per Meistrup Prod'ns, Artillerivej 40-3, DK-2300 Copenhagen 5. Tel: (01) 57-09-10. Cable: MUSICABLE. Pres.: Per Meistrup.  
Mermad Music, see EMI.  
Metric Music Co., see EMI—United Artists.  
Miller Music Corp., see EMI—United Artists.  
Moerks Musikforlag A/S, Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Co-Pres.: Jorgen Kleinert, John Rasmussen.  
Int'l firm represented: Reuter & Reuter (Sweden).  
Morro Music Corp., see EMI—United Artists.  
Movietone Music Corp., see EMI—United Artists.  
Multitone A/S, Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 74-85-09. Gen. Mgr.: Harry Jensen.  
Int'l firm represented: Multitone (Sweden).  
Int'l rep.: Sweden (Multitone).  
Nordic Songs ApS, see Wilhelm Hansen.  
Nordiska Teaterforlaget, see Wilhelm Hansen.  
Oktav Music, Lundely 12, DK-2900 Hellerup-Copenhagen. Tel: (01) 61-10-44. Gen. Mgr.: Fru Ella Binderup; Music Advisor: George Swenson.  
Pace Music Co., see EMI—United Artists.  
Parnes Music Ltd., see EMI—United Artists.  
Pauanne Music Inc., see EMI—United Artists.  
Penn Franklin Music Corp., see EMI—United Artists.  
Phonix Musikverlag GmbH, see EMI—United Artists.  
Pine Ridge Music Corp., see EMI—United Artists.  
Post Music Inc., see EMI—United Artists.  
Powder Music Inc., see EMI—United Artists.  
Presto Musikforlag, see Moerks.  
Ranbach Music, see EMI—Screen Gems-EMI.  
Remi Music, Hedeparken 179, DK-2750 Ballerup. Tel: (02) 65-06-92. Pres.: Rene Gosvig.  
Reynard Publ'g Co. Inc., see EMI—United Artists.  
Robbins Music Corp., see EMI—United Artists.  
Rogers Music Ltd., see EMI—United Artists.  
St. Martin Music Co. Inc., see EMI—United Artists.  
Samfundet Music Inc., see EMI—United Artists.  
Samfundet Til Udgivelse af Dansk Musik (Society for Publishing Danish Music), Valkendorfsgade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05. Chm.: Svend Erik Tarp; Gen. Mgr.: Kaethie Kirk.  
Int'l reps.: Chester (UK), Eriks (Sweden), Eschig (France), Harassowitz (Germany), C.F. Peters (USA).  
Sand B Music, see EMI—United Artists.  
Santiago Music Co. Inc., see EMI—United Artists.  
Screen Gems/Colgems, see EMI—Screen Gems-EMI.  
Screen Gems-EMI Music AB, see EMI.  
Skandinavisk Musikforlag A/S, see Wilhelm Hansen.  
So-Bur Music, see EMI—United Artists.  
Sonet/Dansk Musik, Jydeholmen 15, DK-2720 Vanlose. Tel: (01) 71-22-11. Mng. Dir.: Henning Schaedler; Gen. Mgr.: Paul Bach.  
Int'l firms represented: Black Sheep, Hawkana, Strawberry, Summerland (all UK).  
Spectrum VII Music, see EMI—United Artists.  
Starbox ApS, Store Kongensgade 40, DK-1264 Copenhagen K. Tel: (01) 12-01-12. Telex: 15252. Pres.: Johnny Reimar; Pop Mgr.: Birgit Jochimsen.

SteepleChase Music, Rosenvaengets Alle 5, DK-2100 Copenhagen O. Tel: (01) 26-01-44. Chief Exec.: Nils Vinther.  
Sun Music ApS, Vallekildevej 10, DK-4534 Hoerue. Tel: (03) 45-61-50. Pres.: Knud Thormod.  
Tempo Musikforlag, see Moerks.  
Tender Tunes Inc., see EMI—United Artists.  
Thorning Musicforlag ApS, see Wilhelm Hansen.  
Tree Publ'g Co., see EMI.  
U A Music Ltd., see EMI—United Artists.  
U A Music (Canada) Ltd., see EMI—United Artists.  
Unart Music (Canada) Ltd., see EMI—United Artists.  
Unart Music Corp., see EMI—United Artists.  
Unicorn Music Co., see EMI—United Artists.  
Unigold Music Inc., see EMI—United Artists.  
United Artists Music Co. Inc., see EMI—United Artists.  
United Artist Musikforlag AB, see EMI.  
United Artists Musik GmbH, see EMI—United Artists.  
University of Miami Music Publ'ns, see EMI—United Artists.  
Warry Musikforlag ApS, see Wilhelm Hansen.  
West Coast Music Publ'rs Co., see EMI—United Artists.  
Willow Way Music, see EMI—United Artists.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers' Society, Valkendorfsgade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05.  
Danish Music Dealers' Ass'n, Frederiksberg Alle 29, Copenhagen V.  
Danish Music Publ'rs Ass'n, Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-BB.  
Den Danske Gruppe af IFPI, Dag Hammarskjoldts Alle 14, DK-2100 Copenhagen. Tel: (01) 12-97-65. Sec'y: Johan Schlueter.  
Jazzcentret, Svennerupskov, DK-4683 Roseneide. Contact: Arvid Meyer.  
Musikforlaeggerforeningen af 1972 (The Association of Danish Music Publ'rs of 1972), Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88.  
National Committee of the International Music Council, Raadhustr. 1, Copenhagen.  
National Committee of the International Society for Contemporary Music, Montergade 6a, DK-1116 Copenhagen K.  
S C A W C (Scandinavian Country & Western Corp.), PO Box 1278, DK-2300 Copenhagen S. Tel: (01) 95-05-71.  
Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valkendorfsgade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05. Chm.: Svend Erik Tarp; Gen. Mgr.: Kaethie Kirk.  
Union of Danish Musicians, Vendersgade 25, DK-1363 Copenhagen K.

### DESIGN & ARTWORK

Jesper Kilde Design, Havenej 2, DK-3060 Espergaerde.  
Johnsen + Johnsen A/S, Aldersrosgade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.  
Notex Offset A/S, St. Kongensgade 63, DK-1264 Copenhagen K. Tel: (01) 11-97-00. (SEE ADVERTISEMENT)

### LICENSING ORGANIZATIONS, MUSIC

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K O D A, Rosenvaengets Hovedvej 14, DK-2100 Copenhagen O. Tel: (45) 138-9702. Cable: INTERKODA. Gen. Mgr.: H. Lund Christiansen. (Performing rights only)  
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United Rec. Mfg. Co., Frederikssundsvej 375, DK-2700 Copenhagen-Bronshoj. Tel: (02) 94-02-00. Mng. Dir.: Ib Sorensen. (Pressing only)

### PRINTERS & LITHOGRAPHERS

Borch Tryk A/S, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.  
Johnsen + Johnsen A/S, Aldersrosgade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.  
Notex Offset A/S, St. Kongensgade 63, DK-1264 Copenhagen K. Tel: (01) 11-97-00. (SEE ADVERTISEMENT)  
Printex, Oesterbrogade 72, DK-2100 Copenhagen O. Tel: (01) 26-22-71.

### RECORD PROMOTION

Danish Music Centre, Grundtvigsvej 27B, Copenhagen. Tel: (01) 21-00-99.  
Popic Prod'ns, PO Box 1278, DK-2300 Copenhagen S. Tel: (01) 95-05-71. Contact: Otto Waldfodt.  
R E C A Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr.: Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard.  
Scandinavian Sound Serv., Solhjoevaenger 32, DK-2750 Ballerup-Copenhagen. Tel: (02) 97-71-10.  
Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valdendorfsgade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05. Chm.: Svend Erik Tarp; Gen. Mgr.: Kaethie Kirk.  
Sun Mgmt., PO Box 3, DK-8362 Aarhus-Hoerning. Tel: (06) 13-17-66/78-09. Mgr.: Karl-Heinz Bartel.  
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**Audio:** Cassette  
 Per Meistrup Prod'ns, Artillerivej 40-3, DK-2300 Copenhagen 5. Tel (01) 57-09-10. Cable: MUSICABLE. Pres. Per Meistrup; Prod'n Supervisor Helle Hansen  
**Audio:** Cassette  
 Metronome Cassette A/S, Svanevej 12, DK-2400 Copenhagen NV. Tel: (01) 81-13-33. Cable: METROMUSIC. Telex: 27204. Mng. Dir. Bent Fabricius-Bjerre; Mgr.: Joergen Holm  
 Tocano Cassette ApS, Vallekildevej 103, DK-4534 Hoerve. Tel (03) 45-67-89. Gen. Mgr.: Alex Frederiksen; Studio Mgr.: Preben Graves.

## ● supplies

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**Audio:** Cassette.

### ENVELOPES & MAILERS

Borch Tryk A/S, Kogevaj 14, Ringsted. Tel. (03) 61-07-77. Pres.: P. Borch.  
 Johnsen + Johnsen A/S, B Aldersrogade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

### JACKETS

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 Knud Hansen, Hefrevej, Copenhagen.

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### PROFESSIONAL TAPE SUPPLIES

E M I (Dansk-Engelsk) A/S, Hoeffdingsvej 1B, DK-2500 Valby-Copenhagen. Tel. (01) 30-67-11. Cable: GRAMMOPHONE. Telex: 16631. Mng. Dir.: Kurt Hvid Mikkelsen; Sales Mgr.: Ole Jersoe.  
**Audio:** 1/4" & 2" hub & NAB reels.  
**Brand name:** Emtape.  
 Steen Hauerbach AS, Lyngbyvej 217, DK-2900 Hellerup-Copenhagen. Tel (01) 61-10-11. Cable: MAGNETS-TEN. Telex: 16600. Pres.: Steen Hauerbach; Gen. Mgr.: Allan Ramby; Sales Mgr.: Jorgen Thybro. (Importer)  
**Audio:** 2", 1" & 1/4" master tape.  
**Video:** 2", 1", 3/4" cassette, 1/2" & 1/4" tape.  
**Brand name:** Ampex.  
 Per Meistrup Prod'ns, Artillerivej 40-3, DK-2300 Copenhagen 5. Tel: (01) 57-09-10. Cable: MUSICABLE. Pres.: Per Meistrup.  
**Audio:** 2", 1", 1/2", 1/4" master tape  
**Brand name:** Racal-Zonal.

### RECORD PROCESSING MACHINERY

Ortofon Mfg. A/S, Mosedalvej 11B, DK-2500 Copenhagen-Valby. Tel: (01) 46-24-22. Cable: ORTOFON. Telex: 27587. Technical Mgr.: Ib Petersen; Gen. Mgr.: Erik Rohmann; Prof. Export Mgr.: Frits Nygaard; Financial Mgr.: Niels Bornhoej.  
 Chief product: Cutting heads & disk cutting systems

### TAPE, BLANK LOADED & RAW

Agfa-Gevaert A/S, Farverland, DK-2600 Glostrup. Tel 96-67-66. Telex: 19214. Mng. Dir.: H.W. Elbrecht; Sales Mgr.: E. Hendrup.  
**Audio:** Blank—compact-cassette open reel, raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat Agfa Stereochrom, Agfa Videochrom.  
 Ampex, see Steen Hauerbach  
 Audio Magnetics, see Schmidt & Blessing  
 B A S F, see Badelin.  
 Badelin A/S, Ved Stadsgraven 15, DK-2300 Copenhagen S. Tel (01) 57-00-11. Cable: BADILINAGENT. Telex: 31400. Sales Mgr.: Hans Noerland.  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, VCR, Betamax.  
**Brand name:** BASF.  
 E M I (Dansk-Engelsk) A/S, Hoeffdingsvej 1B, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Cable: GRAMMOPHONE. Telex: 16631. Mng. Dir.: Kurt Hvid Mikkelsen; Sales Mgr.: Ole Jersoe. (Blank only)  
**Audio:** Cassette, open reel  
**Brand name:** Emtape, Memorex.  
 Fuji, see Steen Hauerbach  
 Steen Hauerbach AS, Lyngbyvej 217, DK-2900 Hellerup-Copenhagen. Tel (01) 61-10-11. Cable: MAGNETS-TEN. Telex: 16600. Pres.: Steen Hauerbach; Gen. Mgr.: Allan Ramby; Sales Mgr.: Jorgen Thybro. (Importer)  
**Audio:** 8-tr., cassette, open reel  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta & VHS cassette.  
**Brand name:** Ampex, Fuji.  
 Per Meistrup Prod'ns, Artillerivej 40-3, DK-2300 Copenhagen 5. Tel: (01) 57-09-10. Cable: MUSICABLE. Pres.: Per Meistrup.  
**Audio:** Cassette, open reel.  
**Brand names:** Mastertape, Racal-Zonal.

Memorex, see EMI.  
 Schmidt & Blessing A/S, Motorgangen 7-9, DK-2690 Karlslunde.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Audio Magnetics, SB.

### TAPE DUPLICATING EQUIPMENT

E M I (Dansk-Engelsk) A/S, Hoeffdingsvej 1B, DK-2500 Valby-Copenhagen. Tel (01) 30-67-11. Cable: GRAMMOPHONE. Telex: 16631. Mng. Dir.: Kurt Hvid Mikkelsen; Sales Mgr.: Ole Jersoe.  
**Audio:** 15" C60 pancakes  
**Brand name:** Emtape.  
 Steen Hauerbach AS, Lyngbyvej 217, DK-2900 Hellerup-Copenhagen. Tel (01) 61-10-11. Cable: MAGNETS-TEN. Telex: 16600. Pres.: Steen Hauerbach; Gen. Mgr.: Allan Ramby; Sales Mgr.: Jorgen Thybro. (Importer)  
**Audio:** Cassette loaders.  
**Brand name:** TTL.

### TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

K-tel Int'l (Denmark) ApS, Tempovej 22, DK 2750 Ballerup. Tel (02) 65-12-42. Telex: 35342. Pres.: Philip Kives; Gen. Mgr.: Erik Adeltkrone.  
**Audio:** Cassette boxes.

## ● accessories manufacturers

Audioscan, Oester Farmagsgade 2B, DK-2100 Copenhagen O. Tel: (01) 76-80-00.  
**Product:** Needles  
**Brand name:** Pickering.  
 Hagen-Olesen, Torpenvej 56, DK-3050 Humlebaek. Tel. (03) 19-14-47.  
**Product:** Needles  
**Brand name:** Stanton.  
 Steen Hauerbach AS, Lyngbyvej 217, DK-2900 Hellerup-Copenhagen. Tel (01) 61-10-11. Cable: MAGNETS-TEN. Telex: 16600. Pres.: Steen Hauerbach; Gen. Mgr.: Allan Ramby; Sales Mgr.: Jorgen Thybro.  
**Product:** Tape carrying & storage cases, leader & splicing tape.  
 K-tel Int'l (Denmark) ApS, Tempovej 22, DK-2750 Ballerup. Tel: (02) 65-12-42. Telex: 35342. Pres.: Philip Kives; Gen. Mgr.: Erik Adeltkrone  
**Home office:** USA  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes.  
 Ortofon Mfg. A/S, Mosedalvej 11B, DK-2500 Copenhagen-Valby. Tel (01) 46-24-22. Cable: ORTOFON. Telex: 27587. Technical Mgr.: Ib Petersen; Gen. Mgr.: Erik Rohmann; Prof. Export Mgr.: Frits Nygaard; Financial Mgr.: Niels Bornhoej.  
**Product:** Needles.

## ● store fixtures & merchandising aids

Johnsen + Johnsen A/S, Aldersrogade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.  
**Product:** Record display racks.  
 K-tel Int'l (Denmark) ApS, Tempovej 22, DK-2750 Ballerup. Tel: (02) 65-12-42. Telex: 35342. Pres.: Philip Kives; Gen. Mgr.: Erik Adeltkrone.  
**Home office:** USA.  
**Product:** Record browser boxes.

## ● jukebox manufacturers

Bally-automater A/S, Roedager Alle 133, DK-2610 Roedovre. Tel: (01) 70-10-87. Cable: BALCOP. Mng. Dir.: Kaj Harders; Sales Mgr.: Jesper Maaloe.  
**Brand names:** Bally (USA), Midway (USA), NSM (Germany).  
 Broedr. Joergensen, Rygaards Alle 104, DK-2900 Hellerup. Tel: (01) 29-75-11.  
 Pan-Nordic Automatic A/S, Vesterbrogade 188, DK-1800 Copenhagen V. Tel: (01) 21-70-11.  
 Skandinavisk Grammofon Automat, Faborgvej 50, Himmelev, Roskilde. Tel: (03) 35-55-50.

## DOMINICAN REPUBLIC

Population: 4,840,000.  
 Rate of exchange: \$1 (US) = 1 peso.  
 Per capita income: \$702.  
 Holidays: January 1, January 21 (Altagracia Day), January 26 (Day of Duarte), February 27 (Independence Day), Good Friday, Corpus Christi, May 1 (Labor Day), August 16 (Restoration of Independence), September 24 (Mercedes Day), December 25.

## ● record & tape manufacturers / distributors / importers

Continental de Discos SA, Zona Ind'l Herrera, Calle I, Esq. L, Santo Domingo. Tel: 566-0511. Cable: CONTIDIS SANTO DOMINGO. Pres.: Miguel Angel Antor Yamin;



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Gen. Mgr.: Jose Antor Yamin; Sales Mgr.: Angel Antonio Alba B.; Promo. & Sales Rep.: Benjamin Bujosa M.

**Labels:** (Owned) Fonograma, Hermanos Antor; (licensed) CBS group (USA).  
**Int'l reps.:** USA (CBS), Venezuela (Fonorama, Hermanos Antor).

Discomundo SA, Calle El Conde 404, Santo Domingo. Tel: 685-2576.

**Labels:** (Owned) Discomundo; (licensed) Gas (Mexico), Mini (USA), Tecla (USA).

Distribuidora Dominicana de Discos CporA, Conde 464, Santo Domingo. Tel: 682-4058/2538. Cable: DISNADISCOS.

**Labels:** (Owned) Musicalia; (licensed) Alhambra (USA), Ansonia (USA), Borinquen (USA), CTI (USA), Casablanca (USA), Kubaney (USA), Movieplay (Spain), Musart (Mexico), Parachute (USA), Prelude (USA), Salsoul (USA), Seeco/Tropical (USA), TR (USA), Velvet (USA, Venezuela).

Fonograma, see Continental.  
La Guarachita (Empresas), PO Box 375, Calle El Conde 108, Santo Domingo. Tel: 689-2545. Pres.: Rhadames Aracena; VP: Zunilda Read de Aracena.

**Labels:** (Owned) Guarachita, Ketty, Lucienne, Madalit, Zuni; (licensed) Audio Fidelity (USA), Billo (Venezuela), Decca (UK), Dorado (USA), Fuentes (Colombia), London (USA), Mariel (USA), Mary Lou (USA), Muscor (USA), Peerless (Mexico), Sonolux (Colombia), Sonus (Venezuela), Starbright (USA), Suaritos (USA), Top Hits (Venezuela).

Hermanos Antor, see Continental.  
Ketty, see La Guarachita.  
Lucienne, see La Guarachita.  
Madalit, see La Guarachita.

Musicalia, see Distribuidora Dominicana de Discos.  
Productores Musicales CporA (Promuca), PO Box 174-9, Ave. Nunez de Caceres S/N, Santo Domingo. Tel: 567-1041. Cable: IEMCA. Pres.: Matilde Hasbun Vda. Selman; Gen. & Sales Mgr.: Ramon A. Blandino.

Salon de Estudios Mozart CporA, Calle El Conde 82, Santo Domingo. Tel: 682-2640. Mng. Dir.: A. Blandino Soto.  
**Labels:** (Licensed) Phonogram group.  
Zuni, see La Guarachita.

## ● services

### DESIGN & ARTWORK

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6 1/2, Santo Domingo. Tel: 565-5717.

Productores Musicales CporA (Promuca), PO Box 174-9, Ave. Nunez de Caceres S/N, Santo Domingo. Tel: 567-1041. Cable: IEMCA. Pres.: Matilde Hasbun Vda. Selman; Gen. & Sales Mgr.: Ramon A. Blandino.

### PLATING, PROCESSING & PRESSING PLANTS

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6 1/2, Santo Domingo. Tel: 565-5717.

Industrias Antor CporA, Zona Ind'l Herrera, Calle I, Esq. L, Santo Domingo. Tel: 566-8666. Cable: ANTOR SANTO DOMINGO. Pres.: Miguel Angel Antor Yamin; Gen. Mgr.: Juan Dahajre; Prod'n & Sales Mgr.: Angel Antonio Alba. (Plating & pressing only)

Productores Musicales CporA (Promuca), PO Box 174-9, Ave. Nunez de Caceres S/N, Santo Domingo. Tel: 567-1041. Cable: IEMCA. Pres.: Matilde Hasbun Vda Selman; Gen. & Sales Mgr.: Ramon A. Blandino. (Plating, processing & pressing only)

### RECORD PROMOTION

Productores Musicales CporA (Promuca), PO Box 174-9, Ave. Nunez de Caceres S/N, Santo Domingo. Tel: 567-1041. Cable: IEMCA. Pres.: Matilde Hasbun Vda Selman; Gen. & Sales Mgr.: Ramon A. Blandino.

## ● supplies

### JACKETS & LABELS

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6 1/2, Santo Domingo. Tel: 565-5717.

## ● accessories

Productores Musicales CporA (Promuca), PO Box 174-9, Ave. Nunez de Caceres S/N, Santo Domingo. Tel: 567-1041. Cable: IEMCA. Pres.: Matilde Hasbun Vda Selman; Gen. & Sales Mgr.: Ramon A. Blandino.  
Product: Record carrying & storage cases, needles.

## ECUADOR

Population: 7,310,000  
Rate of exchange: \$1 (US) = 28.02 sucres.  
Per capita income: \$577.

Holidays: January 1, March 1, 2 (Carnival), Easter, May 1 (Labor Day), May 24 (Battle of Pichincha), July 24 (Birthday of Simon Bolivar), August 10 (Independence Day), October 9 (Guayaquil Independence), October 12 (Columbus Day), November 3 (Cuenca Independence), December 6 (Founding of Quito), December 25 & religious holidays.

Records, record blanks & pre-recorded media imported from USA: 1977—\$83,541.

## ● record & tape manufacturers / distributors / importers

Aguilar (Discos) SA. Apdo. 933, Velez 409 of 203, Guayaquil. Tel: 352-248, 516-208. Cable: DISCFENIX. Pres.: Dr. Luis Aguilar Maldonado; Gen. Mgr.: Carlos E. Aguilar Maldonado; Sales Mgr.: Fernando Aguilar Maldonado; Ass't Mgr.: Roberto Aguilar Maldonado.  
**Labels:** (Owned) Aguilar, Fam. Fenix, Folklore; (licensed) IEMPSA (Peru), Remy (USA), Virrey (Peru).  
**Int'l reps.:** Colombia (Sonolux, Preludio), Mexico (DCM), Peru (IEMPSA, Virrey).

Centenario Recs Cia Ltda., Av. Quito 4014 & El Oro, Guayaquil, Guayas. Tel: 346-069. Cable: CENTERRECORDS. Gen. Mgr.: Medardo A. Silva; Sales Mgr.: Beatrice Lopez De Silva.  
**Labels:** (Owned) Centenario, Cosmos, Ecuatoriano, Mio; (licensed foreign) Orfeon (Mexico).  
**Int'l reps.:** Colombia (Chavez, Tropical), Peru (Cobos), USA (Dial), Venezuela (Promus).

Coloso, see Famoso.  
Cosmos, see Centenario.  
Ecuatoriano, see Centenario.  
Emporio Musical SA, Apdo. 1276, Lorenzo de Garaicoa 2803, Guayaquil. Tel: 514-174. Mgr.: Carlos Pino Plaza.  
**Labels:** (Represented) CBS, Columbia, Marfer Estelar, see IFESA.

Fadisa (Fabrica de Discos SA) (IFPI), Casillas 1339 & 2001, Kilometro 13 Via Los Chillos, Quito. Tel: 311-157.  
**Labels:** (Owned) Fadisa, Rondador; (licensed) Ariola (Spain), Ariola America (USA), Peerless (Mexico), RCA (USA), El Virrey (Peru), Zafiro (Spain).

**Int'l reps.:** El Salvador (Dicesa), Luxembourg (Inter Musique), Peru (IEMPSA), Spain (Columbia), USA (Borinquen).  
Fam, see Aguilar.  
Famoso Cia. Ltda. (Industrias) (IFPI), Capitan Ramos 623, Quito. Tel: 453-393, 248-033. Cable: FAMOSO. Telex: 2580 Gen. Mgr.: Gonzalo Jimenez Posada; Sales Mgr.: Fausto Carrera.

**Labels:** (Owned) Coloso, Famoso; (licensed) Barclay (France), Carosello (Italy), Cisne (Mexico), Codiscos (Colombia), Columbia (Spain), INS (Colombia), Infopesa (Peru), Melody (Mexico), Musart (Mexico), El Palacio de la Musica (Venezuela), Sicamericana (Argentina), TR (USA), Top Hits (USA, Venezuela).

**Int'l reps.:** Chile (Cuatro), Colombia (Codiscos), Guatemala (Dideca), Mexico (Melody), Peru (IEMPSA), USA (Top Hits), Venezuela (Suramericana del Disco).  
Fedisos (Fabrica Ecuatoriana de Discos SA), (IFPI), Apdo. 856, Kilometro 7 1/2 via a La Costa, Guayaquil. Tel: 350-100/309/861. Cable: FEDISCOS. Telex: 3606. Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Bronislaw Wierdak; Sales Mgr.: Mario Wierdak; Int'l Dept. Mgrs.: Lucila Feraud, Jacinto Aspizu, Jorge Macias.

**Labels:** (Owned) Festival, Onix, Teen, (licensed) A&M (USA), Casablanca (USA), Coco (USA), Discomoda (Venezuela), Fermata (Brazil), Fuentes (Colombia), Motown (USA), Philips (Netherlands), Polyord Int'l (Germany), Sonolux (Colombia), Velvet (Puerto Rico), Velvet (Venezuela), Victoria (Colombia), WEA Int'l.  
**Int'l reps.:** Central America (Indica in Costa Rica), Argentina (TK), Brazil (Fermata), Chile (Philips), Colombia (Fuentes), Peru (IEMPSA), USA (Discolando), Venezuela (Unidas).

Fenix (Discos) SA, see Aguilar.  
Festival, see Fediscos.  
Folklore, see Aguilar.

IFESA (Industria Fonografica Ecuatoriana SA) (IFPI), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 400-700, 401-930, 403-516. Cable: IFESA. Telex: 04-3512. Pres.: Luis Pino Yeroivi; Gen. Mgr.: Leticia Pino de Ortega; Mgr.: Augusto Villegas. (Distributed by Emporio)

**Labels:** (Owned) Estelar, Lluvia de Estrellas, Sona; (licensed) ABC (USA), Aquario (Canada), Arista (UK, USA), Baby (Italy), Capitol (USA), DJM (UK), Discos Latin (USA), EMI (UK), Fantasy (USA), Gamma (Canada, Mexico), Hispavox (Spain), Magnet (UK), Mericana (USA), Microfon (Argentina), Odeon (UK), PDU (Switzerland), Prelude (USA), Private Stock (UK), Salsoul (USA), Sono-Radio (Peru), Televis (Italy), Victor (Japan).

Lluvia de Estrellas, see IFESA.  
Mio, see Centenario.  
Mundo Musical Ltda., PO Box 6499, Quito. Tel: 242-912.  
Pres.: Bernardo Wright; Gen. Mgr.: Thomas Wright; Sales Mgr.: Ivan Puebla. (Distributor/Importer)  
**Labels:** (Licensed foreign) Continental (Brazil), PMA (Argentina), Trova (Argentina).

Onix, see Fediscos.  
Rondador, see Fadisa.  
Sona, see IFESA.  
Teen, see Fediscos.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Casa de la Cultura Ecuatoriana, Apdo. 67, Quito.  
Branches: Cuenca—Guayaquil, Casilla 3542.

### DESIGN & ARTWORK

Fedisos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

IFESA SA (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 400-700, 403-516, 401-930. Pres.: Luis Pino Yeroivi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Leticia Pino de Ortega; Mgr.: Augusto Villegas.

## LICENSING ORGANIZATION, MUSIC

S A D R A M (Sociedad Anonima de Representacion & Administracion Musical Cia. Ltda.), Apdo. 3456, Lorenzo de Garaicoa 2811. Tel: 523-676.

## PLATING, PROCESSING & PRESSING PLANTS

### PRINTERS & LITHOGRAPHERS

Aguilar (Discos) SA, Km. 16 via a Daule, Guayaquil. Tel: 352-248, 516-208. Cable: DISCFENIX. Pres.: Dr. Luis Aguilar Maldonado; Gen. Mgr.: Carlos E. Aguilar Maldonado; Sales Mgr.: Fernando Aguilar Maldonado; Ass't Mgr.: Roberto Aguilar Maldonado. (Plating, processing & pressing only)

Fedisos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

IFESA (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 400-700, 403-516, 401-930. Pres.: Luis Pino Yeroivi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Leticia Pino de Ortega; Mgr.: Augusto Villegas.

## TAPE CUSTOM DUPLICATORS

Fedisos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.  
Audio: Cassette

IFESA (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 400-700, 403-516, 401-930. Pres.: Luis Pino Yeroivi; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Leticia Pino de Ortega; Mgr.: Augusto Villegas.  
Audio: 8-tr., cassette.

## ● supplies

### JACKETS & SLEEVES LABELS

Fedisos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

## ● accessories manufacturer

Fedisos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.  
Product: Cleaners, cloths, brushes, 45 rpm adapters, needles.

## ● jukebox title strip manufacturer

Fedisos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

## EGYPT

Population: 38,070,000.  
Rate of exchange: \$1 (US) = 0.70 Egyptian pound.  
Per capita income: \$279.  
Holidays: April 11 (Moslem New Year), June 18 (Evacuation Day), July 23 (Anniversary of the Revolution), traditional Christian & Mohammedan holidays.

## ● record & tape manufacturers / distributors / importers

Sono Cairo Audio Video Co. (IFPI), Maspero TV Bldg., Kornish El Nil St., Cairo. Tel: 754-809, 749-311. Bd. Chm.: Taha Nasr; Gen. Mgr.: Mohamad Gomaa; Comm'l Mgr.: Michel Gerges.  
**Int'l reps.:** Austria, Canada, Switzerland, Tunisia, USA, Common Market (all Coffinex), Greece (EMI Greece), Kuwait (Buzed Phone), Libya (El Torkey), Morocco (Afrassia).  
Michael Yacoumopoulos, 28 Saad Zaghloul, Alexandria. Tel: 805-934. Cable: YALOS. Owner: Michael Yacoumopoulos; Sales Mgr.: George Yacoumopoulos. (Distributor/Importer).  
Branches: Alexandria, 9 Stamboul St.—Cairo, 24 Soliman Pacha.  
Labels: (Represented) EMI group (UK)

## ● services

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT

### PRINTER & LITHOGRAPHER

### RECORD PROMOTION

Sono Cairo Audio Video Co., Maspero TV Bldg., Kornish El Nil St., Cairo. Tel: 754-809, 749-311. Bd. Chm.: Taha Nasr; Gen. Mgr.: Mohamad Gomaa; Comm'l Mgr.: Michel Gerges.



# EL SALVADOR

Population: 4,120,000.

Rate of exchange: \$1 (US) = 2.50 colon.

Per capita income: \$382.

Holidays: January 1, Good Friday, Easter Sunday, May 1 (Labor Day), June 29, 30 (Bank Holidays), Fiesta (July-August), Worker's Day, September 15 (Independence Day), October 12 (Columbus Day), November 1 (First Cry for Independence), December 25, 30, 31.

Records, record blanks & pre-recorded media imported from USA: 1977—\$102,553.

## ● record & tape manufacturers / distributors / importers

Boni Discos, Apdo. (06) 1393, Blvd. del Ejercito Kilometro 5, San Salvador. Tel: 27-15-93, 27-05-20. Gen. Mgr. & Int'l Affairs: Manuel Lombardo Aguilar; Exec. Mgr.: Ana Enriqueta Aguilar; Promo. & Sales Mgr.: Fabio Alonso Aguilar.

Dicesa (Discos Centroamericanos SA) (IFPI), Apdo. 847, Blvd. del Ejercito Nacional Kilometro 5, Soyapango. Tel: 27-08-55. Pres.: Jose Antonio Hutt, Sales Mgr.: Alejandro Hutt; Opns. Dir.: Eduardo Hutt.

Int'l branches: Costa Rica, Honduras (Representante de Padisco en Honduras, Callejon Castillo Barahona 1219, Tegucigalpa), Nicaragua, Panama, Discos de Panama. Labels: (Licensed) Amanecer Del 76 (Spain), Atlantic (USA), Delphine (France), Disneyland (USA), Elektra/Asylum/Nonesuch (USA), Gas (Mexico), IEMPSA (Peru), Pye (UK), RCA (USA), Sonolux (Colombia), Trova (Spain), Warner Bros. (USA), Zafiro (Spain).

Int'l reps.: Colombia (Sonolux), Mexico (Gas), USA (Taurus Sound), Venezuela (Sono-Vent).

Dideca, see Musi Centro.  
Distribuidora Salvadorena de Discos SA, Apdo. (06) 960, San Salvador. Tel: 24-11-84, 24-38-46. Pres.: Eduardo Soto; Gen. Mgr.: Jose M. Chavarria.

Home office: Costa Rica, Indica (see for labels).

Indica, see Distribuidora Salvadorena de Discos SA.  
Mercado de Discos, Apdo. (06) 1393, Blvd. del Ejercito Kilometro 5, San Salvador. Tel: 27-15-93, 27-05-20. Exec. Mgr.: Ana Magdalena de Aguilar. (Importer/Distributor)

Musi Centro, Apdo. (06) 111, 47 Avda. Sur 118, San Salvador. Tel: 23-02-40, 23-78-98, Cable: MUSICENTRO. Gen. Mgr.: Rene Fuentes, Promo. Dir.: Wilfredo Fuentes.

Home office: Guatemala, Dideca (see for labels).

## ● music publisher

Edicesa (Ed. Centroamericana SA), Apdo. (06) 847, Blvd. Ejercito Nacional Kilometro 5, Soyapango. Tel: 27-08-55. Pres.: Jose Antonio Hutt; Exec. Dir.: Alejandro Hutt.

Int'l firms represented: Rambila (Mexico), Jaguare (Brazil), Mexicana de Musica (Mexico), Sono-Inter (Colombia).

Int'l reps.: Colombia (Sono-Inter), Mexico (Mexicana de Musica).

## ● services

### PRESSING PLANT

Estudio de Grabaciones & Impresiones SA de CV (EGEISA), Apdo. (06) 847, Blvd. Ejercito Nacional Kilometro 4 1/2, San Salvador. Tel: 27-08-55. Pres.: Jose Antonio Hutt.

### PRINTERS & LITHOGRAPHERS

El Bonito (Graficos), Apdo. (06) 1393, Blvd. del Ejercito Kilometro 5, San Salvador. Tel: 27-15-93, 27-05-20. Gen. Mgr.: Fabio Aguilar Murcia. (Lithographer)

# FINLAND

Population: 4,757,457.

Rate of exchange: \$1 (US) = 4.00 marka.

Per capita income: \$6,875.

No. of homes with record players: 500,000.

Holidays: New Year's Day, Epiphany, Good Friday, Easter Monday, May 1 (Labor Day), Ascension Day, Whitmonday, Midsummer Day, All Saints' Day, December 6 (Independence Day), December 25, 26.

### RECORDS:

Records sold domestically (IFPI member sales only; retail, including tax): 1978—2,037,000 units, \$17,880,000; 1977—2,347,000 units, \$18,236,000. EP's 1978—37,733 units, \$132,000; 1977—10,925 units, \$30,200. Singles 1978—396,000 units, \$990,000; 451,430 units, \$1,010,000.

Records imported from USA (factory value, CIF): 1978—\$880,000; 1977—\$750,000.

Records exported to USA (factory value, FOB): 1978—\$12,540; 1977—\$12,300.

Records imported from countries other than USA (factory value, CIF): 1978—\$4,200,000; 1977—\$3,880,000.

Records exported to countries other than USA (factory value, FOB): 1978—\$463,000; 1977—\$483,000.

Billboard 1979-1980 International Buyer's Guide

Average retail price per record: Full-priced LP's—\$9.95; EP's—\$3.75; singles—\$2.50.

Stereo sales: 99% of total.

Quadraphonic sales: .1% of total.

Record club sales: 10% of total.

Discounting: Frequent. The Aeaenilevytuottajat (IFPI) suggested retail prices were dropped on Jan. 1, 1977.

Type of distribution: Manufacturer-to-wholesaler-to-retailer system is becoming popular again with Finnscand, EMI Finland, Discophon and Polarvox as leading distributors. Aeaenilevytuottajat ry (The Finnish Group of IFPI) accounts for some 60 to 65 per cent of the total record and pre-recorded tape sales in Finland. Rackjobbers are responsible for 40 per cent of retail sales inside Aeaenilevytuottajat. Some 30 to 40 per cent of Aeaenilevytuottajat sales are through conventional record retail outlets. Direct imports, dumping and pirate sales are major problems.

Type of promotion: Government-controlled radio and TV networks are most important. Jukeboxes and discotheques (nearly 200) are other useful outlets. Radio Luxembourg with its good medium wave reception is quite popular among teenagers. Three summer rock and pop festivals feature many international acts. Three well established pop magazines: Musa, Soundi and Suosikki with a total circulation of 225,000 monthly copies give good coverage on both international and local artists. Television advertising is rather popular, though very expensive. There is no radio advertising. Newspaper and magazine advertisements are used regularly.

Jukeboxes: 3,500.

### TAPE:

Market: The sales ratio between records and pre-recorded tapes is 52 to 48 in favor of records. 8-track and open reel are now virtually non-existent. There are currently some 1,300,000 cassette recorder/players in consumer use. Most of these units are owned by teenagers, taxi drivers and other people on the move. Gasoline service stations are important retail outlets. Video is still on a small scale. Some 4 million blank loaded cassettes, mainly C-60, were sold in 1978.

Pre-recorded tape sold domestically (IFPI; retail, including tax): Cassette 1978—1,830,500 units, \$15,573,500; 1977—2,214,672 units, \$17,762,000.

Pre-recorded tape imported from USA (factory value, CIF): 1978—\$106,390; 1977—\$179,000.

Pre-recorded tape exported to USA (factory value, FOB): 1978—\$1,435; 1977—\$2,350.

Pre-recorded tape imported from countries other than USA (factory value, CIF): 1978—\$1,915,000; 1977—\$1,763,000.

Pre-recorded tape exported to countries other than USA (factory value, FOB): 1978—\$247,000; 1977—\$243,300.

Average retail price per tape: Full-priced cassette—\$10.50.

### RADIO STATIONS:

No. of government 3.

Comment: Program 1 is mainly spoken word, plays & topical shows. Program 2 is mostly popular, classical and jazz music with news and sports. Program 3 is Swedish language programming, available in coastal areas only. The share of music in the two Finnish language networks is about 60%, of which 30% is of domestic origin. Most musical programs, nonstop or with a DJ, are recorded. Live pop and rock concerts are rare.

### TELEVISION STATIONS:

No. of channels: 2 government; 80% color (PAL).

Comment: Oy Yleisradio AB, the parliamentary controlled broadcaster, is working on two channels nationwide. Television 1 is solely on VHF, while television 2 operates on both VHF and UHF. A private commercial company, Oy Mainos-TV-Reklam AB, buys time and sells it to advertisers (maximum 15% per hour). Programming is diversified and usually of high quality, though good musical shows are rarities. Private CATV broadcasting companies are operating here and there.

### IMPORT / EXPORT REGULATIONS:

There are no custom duties on imports from EFTA, United Kingdom, Denmark and the USSR. All imports, without regard to country of origin, bear an additional 2% surcharge. No licenses are needed, except for trading with Socialist Block countries. Exports are duty free.

### MARKET ANALYSIS

1978 was a big disappointment for the Finnish industry. Demand for domestic product declined badly, resulting in a 15% drop in IFPI group sales. Two IFPI members, both greatly dependent upon domestic material, encountered serious financial troubles, with one eventually going bankrupt. All this seemed to be closely connected to the recession.

Nevertheless, last year also saw the beginning of several independent record companies, with most being modestly run "workshops" that specialized in Sex Pistols-influenced new wave artists or talent despised by major companies. New firms making their chart debut in 1978 included Levytuottajat, Poko Records and Pekani Musiikki.

Television advertising of records and pre-recorded tapes hit high gear as a result of the launching of K-tel Int'l (Finland) Oy in January. Dealing with foreign material only, the company reportedly sold over 300,000 units by the end of 1978. Finnlevy and Scandia Musiikki, two pioneers of local television marketing, accepted the challenge by releasing many domestically compiled "foreign" tv-albums.

The first local tape pirate was caught last fall and will soon hear his sentence. Pirating is a serious problem and has prompted the music licensing organization TEOSTO and the local IFPI to begin an extensive search. It is estimated that one out of every ten pre-recorded cassettes sold in Finland is by some means dubious. Home taping is widespread and TEOSTO claims that composers and

artists are losing \$7.5 to \$10 million per year. Because local pressing plants can be easily controlled, however, record pirating is impossible. Kari Helopaltio.

## ● record & tape manufacturers / distributors / importers

A L R Musiikki Oy, c/o Hi-Hat Recs., Takomontie 1B, SF-00380 Helsinki 38. Tel: 556-501. Contact: Tommi Liihala.

Aanitemussiikki Oy, Kahakiya 8C, SF-02940 Espoo 94. Tel: 597-993.

Angel, see EMI.

Anuco, see Pekani.

Ape, see Finnisc.

Audiomark Oy, Hissajänkatu 5, 08100 Helsinki 81. Tel: (90) 782-011.

B A S F, see Mercantile Oy.

Blue Master, see PSO.

C B S Recs. Oy (IFPI), Hoylaamotie 18, Pitäjänmäki, SF-00380 Helsinki 38. Tel: (90) 556-506. Gen. Mgr.: Antti Holma.

Labels: (Owned) CBS, Cupol, Embassy, Epic; (licensed) Blue Sky (USA), Caribou (USA), Monument (USA), Philadelphia Int'l (USA), Young Blood (UK); (distributed—not licensed) A&M (USA), TK (USA).

C-Myynti Oy, Box 1503, Hameenpuisto 33 A 1, SF-33211 Tampere 21. Tel: (931) 33-506. Pres. & Gen. Mgr.: Lasse Martinen.

Labels: (Represented) Belter, Clave, Gaviota, Hispavox, Impacto, Olympos (all Spain).

Capitol, see EMI.

Columbia, see EMI.

Concert Hall Society, Hameentie 157, Helsinki 56. Tel: (90) 790-022. Mng. Dir.: Harry Soderholm.

Labels: (Owned) Concert Hall.

Cornet, see Mercantile Oy.

Cupol, see CBS.

Delta, see Finnisc.

Digelius Music Oy, Laurivirrinne 2, SF-00120 Helsinki 12. Tel: (90) 666-375. Gen. Mgr.: Ilkka Lehtinen. (Importer)

Labels: (Distributed—not licensed) O-Records.

Digit, see Finnlevy.

Disco-Lux Oy, Ulvilantie 5, SF-00350 Helsinki 35. Tel: 551-414.

Disophon Oy (AB) (IFPI), Lansiportti 4A, SF-02210 Espoo 21. Tel: (90) 880-022. Cable: DISCOY. Telex: (12) 2705. Mng. Dir.: Johan Vikstedt; A&R Mgr.: Narhi Majja; Sales Mgr.: Risto Kajanen.

Labels: (Licensed) ABC (USA), ABC-Impulse (USA), Buddha (USA), Erato (France), Flying Dutchman (USA), Grunt (USA), Mainstream (USA), Musica (Sweden), Polar (Sweden), RCA (USA), Salsoul (USA), Supraphon (Czechoslovakia), Swedish Society Discofil (Sweden), Telefunken (Germany), Telestar (Sweden), Viking (Sweden).

Discovox, see Fonovox.

EMI Finland AB (Oy) (IFPI), Arinatie 6 E, SF-00370 Helsinki 37. Tel: (90) 558-422. Cable: GRAMMOPHON Telex: (12) 2482. Mng. Dir.: Richard Lyttelton; A&R Mgr.: Raimo Henriksson; Gen. Sales Mgr.: Rolf Kronqvist.

Labels: (Owned) Angel, Capitol, Columbia, Electrola, HMV, Harvest, Odeon, Parlophone, Pathe, Regal, Starline; (licensed domestic) Love, Okay; (licensed foreign) AVI (USA), Air (UK), Arista (USA), Barclay (France), Blue Note (USA), Cactus (UK), Carrere (France), Casablanca (USA), Creole (UK), Ember (UK), EMG (UK), Fantasy (USA), Flamingo (Sweden), Four Leaf Clover (Sweden), Trituna (Sweden), Hungaroton (Hungary), MAM (UK), Magnet (UK), Marian (Sweden), Milestone (USA), Negram (Netherlands), PDU (Italy), Pickwick (USA), Platina (Sweden), Prestige (USA), Private Stock (USA), RAK (UK), Riviera (France), Rocket (UK), Rondo (Sweden), Stax (USA), Sunset (USA), Tamla Motown (USA), Target (UK), Tors (Sweden), Tyton (Sweden), United Artists (USA).

Electrola, see EMI.

Embassy, see CBS.

Epic, see CBS.

Fazerin Musiikkikerho AB (Oy) (Fazer Music Club) (IFPI), PL6, SF-00381 Helsinki 38. Tel: (90) 556-541. Telex: (12) 1738. Mng. Dir.: Pauli Leimio; Mktg. Mgr.: Seppo Lindqvist. (Distributor)

Labels: (Owned) Suomalainen Musiikkikirjasto (Finnish Music Library).

Fennica, see Society of Finnish Composers.

Finlandia, see PSO.

Finnisc AB (Oy) (IFPI), Takomontie 3C, SF-00380 Helsinki 38. Tel: (90) 556-811, 553-162. Telex: (12) 2782. Mng. Dir.: Jaakko Salo; Gen. Mgr.: John Eric Westoe; Label Mgr.: Robert Lindberg; Sales Mgr.: Georg Dahlstrom.

Labels: (Owned) Ape, Delta, Rondo; (licensed foreign) Ariola (Germany), MPA (Switzerland), O (Sweden).

Finn Gospel Oy, Roedbergsgatan 3, SF-00120 Helsinki.

Home office: Sweden, Pilot Music. Labels: (Owned) Pilot; (licensed) Green Tree, Heart Warming, Impact, Lamb & Lion (all USA); (distributed—not licensed) Manna (USA).

Finnish Music Library, see Fazerin.

Finnlevy AB (Oy) (IFPI), PO Box 584, SF-00101 Helsinki 10; Takomontie 3, SF-00380 Helsinki 38. Tel: (90) 558-797. Telex: 12-2782. Bd. Chm.: John Eric Westoe; Mng. Dir.: Hannu Stroem; Mktg. Dir.: Osmo Ruuskanen; Prod. Dir.: Kim Kuusi; PR Mgr.: Vesa Nuotio; Sales Mgr.: Timo Jokela.

Labels: (Owned) Digit, Finnlevy, Kraek, Rytmi, Savel, Shokki, Triola; (licensed) All Platinum (USA), Amadeo (Austria), Bis (Sweden), Capricorn (USA), Charisma (UK), Chess (USA), Columbia (Spain), DG (Germany), DJM (UK), Decca (UK), ECM (Germany), Ensign (UK), Fontana (Netherlands), H&L (USA), London (UK), MCA (USA), MGM (USA), Manhattan (USA), Manticore (UK), Melody (USSR), Mercury (USA), Metronome (Germany), Mountain (UK), Pablo (USA), Philips (Nether-



lands), Phil Spector Int'l (UK), Polydor Int'l (USA), RSO (UK), 20th Century (USA), UK (UK), Utopia (UK), Vertigo (UK), Walt Disney (USA).

Finnscaandia Musiikki Oy, Takomontie 1-3, SF-00380 Helsinki 3B. Tel: 558-797. Mng. Dir.: John Eric Westoe. Note: Finnscaandia is an administrative company for Finnlevy, Finndisc, Finlandia, Fazerin, Levytointe and Scandia.

Fonovox Recs., Uiskotie 10, SF-00950 Helsinki 95. Tel: 327-277. Mng. Dir.: Henry Haapalainen. Labels: (Owned) Discovox, Fonovox, Hitvox, (distributed—not licensed) Moondisc (Sweden). Int'l rep.: Sweden (Radio Soppen).

Frog Music/Salo, Tiuri & Co., Jivisniemenaukio 2A6, 02260 Espoo 26. Tel: (90) 885-494. Telex: (12)-3135. Chief Execs.: Harri Salo; Gen. Gen. Mgr.: Olli Pasonen. (Wholesaler/Importer)

Fuga Oy, Unioninkatu 2B, SF-00100 Helsinki 10. Tel: (90) 631-181. Mng. Dir.: Markku Nuotio. Labels: (Owned) Fuga; (distributed—not licensed) Abbey (UK), CRD (UK), Claves (Switzerland), Da Camera (Germany), Fermat (Sweden), Harmonia Mundi (France), Keyboard (UK), Konsertikeskus (Finland), Organum (Finland), SFPP (France), Studio SM (France), Unicorn (UK), Wergo (Germany).

Gold Disc, see Levytuottajat.

H M V, see EMI.

Harmonia Mundi, see Mercantile Oy.

Harvest, see EMI.

Hi-Hat (div. of Scandia-Musiikki Oy), Lapinlahdenkatu 21, SF-00180 Helsinki 1B. Tel: (90) 648-73B. Mgr.: Lasse Norres.

Historia, see Sauna.

Hitvox, see Fonovox.

Indigenous Recs., c/o Nils-Erik Valkeapaa, SF-99470 Karasuvanto.

J & J Kustannus Oy, Kammerintie 4B, 00750 Helsinki 75. Tel: 365-719. Mgr.: Jarmo Jylhä.

J P Musiikki Oy, Kammerintie 4B, SF-00750 Helsinki 75. Tel: 365-719. Mng. Dir.: Erkki Puumalainen.

Jack-Off, see Original.

K-tel Int'l (Finland) Oy, Hameentie 4A, 00530 Helsinki 53. Tel: 739-455. Telex: (12) 343B. Gen. Mgr.: Timo Fleming. Home office: USA.

Karas-Sana Oy, Pursimiehenkatu 26 I, SF-00151 Helsinki 15. Tel: (90) 650-655. Cable: LOGOS. Pres.: Mauri Tiilikainen; Gen. Mgr.: Bruno Salo; Sales Mgr.: Olli Johansson. Label: (Owned) Sana Ja Savel.

Karva-levy, Box 124, SF-48101 Kotka 10.

Kirjastopalevelu Oy, (Library Servs. Ltd.), Museokatu 1B, SF-00100 Helsinki 10. Tel: (90) 44-11-01. Mng. Dir.: Timo E. Karvinen. (Distributor)

Kiss, see Polarvox.

Koivu, see Sauna.

Kompass Recs. Oy (IFPI), Hakolahdenkuja 4B, 00200 Helsinki 20. Tel: (90) 676-445. Pres.: Christian Schwindt. Labels: (Owned) Kompass; (distributed—not licensed) Rounder (USA). Int'l rep.: Norway (Apollo), Sweden (Scranta).

Konsertikeskus, see Fuga.

Kotka, see Satsanga-Markkinointi.

Kraek, see Finnlevy.

Kustannuskeskus Paiva Oy, PO Box 10, SF-13101 Haemeenlinna 10. Tel: (917) 65-211. Dir.: Risto Kotkavuori.

Ladyland Oy, Vuolukiventie 11-L, 00710 Helsinki 71. Tel: 645-997. Mng. Dir.: Henrik Satohunsala. (Importer)

Levytointe, AB (Oy), Takomontie 3, SF-00380 Helsinki 3B. Tel: (90) 558-797. Telex: 12-2782. Mng. Dir.: Leif Lindblad. (Wholesaler/Rack Jobber)

Levytuottajat Kustannus Oy, Sakkottajankatu 2F, 00520 Helsinki 52. Tel: (90) 143-244. Mng. Dir.: Dennis Livson; Prod. Mgr.: Veksi Salmi. Labels: (Owned) Gold Disc, Mars, Rockin'. Lobo Recs., c/o Harri Saksala, Laaksotie 9, SF-00750 Helsinki 75. Tel: 384-466. Label: (Owned) Lobo.

Love, see EMI.

Lovebird, see Polarvox.

M P S, see Mercantile Oy.

M & T Prod'n Oy, Kaskenkatu 2B, 20100 Turku 10. Tel: (921) 330-323. Mng. Dir.: Matti Ruuhonen.

Mars, see Levytuottajat.

Mello-Musiikki, Valtakatu 3, SF-11110 Riihimäki II.

Mercantile Oy, Mannerheimintie 12, SF-00100 Helsinki 10. Tel: (90) 6-09-81. Telex: (12)-416. BASF Label Mgr.: Veikko Laiho. Labels: (Distributed) BASF, Cornet, Harmonia Mundi, MPS, Paradiso, Polyband.

Mika Mika, see Satsanga.

Minimusik Harry Aaltonen, Haapakylä, SF-03100 Nummela.

Music Radio Promos., Kierretie 10, SF-01650 Vantaa 65. Tel: (90) B46-721. Dir.: Antti Marvia. Int'l firm represented: Flashback Promos. (UK).

Musiikkikonsultit Ky (Music Consultants Co.), Kauppakuja 12, 11100 Riihimäki 10. Tel: (914) 30944. Chief Exec.: Juhani Lahti.

Nukku-Matti, see Polarvox.

O-Records, see Digelius.

Odeon, see EMI.

Okay, see EMI.

Olarin Musiikki Oy, Sämälkäntie 6 E 116, SF-02210 Espoo 21. Tel: BB2-334. Mng. Dir.: Timo Narvainen. Label: (Owned) Olarin Musiikki.

Organum, see Fuga.

Original Recs./Musiikkijoukko Oy, Aleksis Kivenkatu 10, SF-33210 Tampere 21. Tel: (931) 38-124. Mgr.: Jukka Keltto; Prod'r & A&R: Jorma-Veikko Sappinen. Labels: (Owned) Rokit; (licensed domestic) Jack-Off; (distributed not licensed) Free Reed (UK).

Osmo Kalpala (Oy)/Radio-Nord, Purpurinpolku 3-5, SF-00420 Helsinki 42. Tel: (90) 53-80-88. Label: (Owned) Silversound.

Otava, Uudenmaankatu B-12, SF-00120 Helsinki 12. Tel: (90) 170-471.

P L Recs. Oy, Ruoholahdenkatu 16B, SF-11080 Helsinki 1B. Contact: Pentti Lasanen.

P S O-Musiikki Oy (IFPI), Valimontie 13, SF-00380 Helsinki

3B. Tel: (90) 556-551. Cable: NEA. Mng. Dir.: Lauri Rokkanen; Gen. Mgr.: Arto Haekkinen; Sales Mgr.: Jari Lund. Labels: (Owned) Blue Master, Finlandia, Top Voice; (represented) Accordia (USA), Audio Fidelity (USA), Black Saint (USA), Butterfly (USA), Elite Special (Switzerland), MMO (USA), Moon Disc (Sweden), Muse (USA), Ri-Fi (Italy), Saga (UK), Vogue (France).

Paradis, see Mercantile Oy.

Parlophone, see EMI.

Pathe, see EMI.

Pekan Musiikki Oy, Aurakuja 5, SF-01630 Vantaa 63. Tel: B44-767. Mng. Dir.: Pekka Harkonen. Label: Anuco.

Pilot, see Finn Gospel.

Poko Rekords, PO Box 104, 33201 Tampere 20. Tel: (931) 20-500. Telex: 22460. Mng. Dir.: Kari Helenius. (Also see Unitor)

Polarvox Oy (formerly Reeb Oy), Arinatie 2, Helsinki. Tel: (90) 554-454. Cable: JUUVOX. Chief Exec.: Leena Juuranto; Sales Mgr.: Maija Eronen, Mgr. Boerje Wiik. Labels: (Owned) Kiss, Lovebird, Nukku-Matti, Polarvox; (licensed foreign) Charly (UK), Marilla (Sweden), Virgin (UK); (distributed—not licensed) DRG (USA), Impact (France), K-tel, Springboard (USA).

Polyband, see Mercantile Oy.

Polymusiikki Oy, Juhana Herttuantie 7 C, SF-00600 Helsinki 60. Tel: (90) 795-942. (Distributor)

Prisma, see Ristin Voitto.

Quality Recs. Oy, PO Box 216, SF-00531 Helsinki 53. Tel: (90) 603372. Pres.: Matti Laiho; Sales Mgr.: Jarmo Santavuori. Labels: (Owned) Quality; (distributed—not licensed) Advent, Delmark, Yazoo (all USA); Route 66 (Sweden).

Regal, see EMI.

Ristin Voitto Ry, Sinikellonpolku, SF-01300 Vantaa. Tel: (90) 826-377. Pres.: Eino O. Vanhala, Music Dept. Mgr.: Seppo J. Jaervinen. Label: (Owned) Prisma.

Rockin', see Levytuottajat.

Rokit, see Original.

Rondo, see Finnisc.

Rytmi, see Finnlevy.

Sana Ja Savel, see Karas-Sana Oy.

Satsanga-Markkinointi Oy, Pietarinkatu 5, SF-00140 Helsinki 14. Tel: (90) 62B-311. Mng. Dir.: Jukka Kuoppamäki; Sales Mgr.: Sirpa Kuoppamäki. Labels: (Owned) Kotka, Mika Mika, Satsanga.

Sauna-Musiikki Oy (Sauna Music Co. Ltd.), Alkutie 41, 00660 Helsinki 66. Tel: (90) 74B-559, 745-050. Cable: SAUNAMUSIC. Admin. Dir.: Anja Lehtinen; Gen. & Sales Mgr.: Rauno Lehtinen. Labels: (Owned) Historia, Koivu, Sauna, Sex-6. Yes-Jees, see Finnlevy.

Scandia-Musiikki Oy (Scandia-Music Co. Ltd.) (IFPI), Takomontie 1B, SF-00380 Helsinki 3B. Tel: (90) 556-501. Cable: SCANDIAMUSIC. Telex: (12)-173B. Bd. Chm.: John Eric Westoe; Mng. Dir.: Gugi Kokkijuschkin; WEA Label Mgr.: Ritva Karhula, Bronze, Chrysalis, Island, Pye & Sonet Label Mgr.: Perttu Rousi, Local Label Mgr.: Lasse Norres; Local A&R Mgr.: Olli Heikkilä, Tommi Luuhala; Sales Mgr.: Georg Dahlstroem. Labels: (Owned) Hi-Hat, Scandia; (licensed) Asylum (USA), Atco (USA), Atlantic (USA), Bronze (UK), Chrysalis (UK), Elektra (USA), Island (UK), Metronome (Sweden), Pye (UK), Reprise (USA), Sonet (Sweden, UK), Warner Bros. (USA). Int'l reps.: Scandinavia (Metronome & Sonet in Sweden).

Sex-6, see Sauna.

Sexyvox Oy, Raitalahdentie 11 B, SF-00570 Helsinki 57. Tel: (90) 68B-112.

Shokki, see Finnlevy.

Silversound, see Osmo Kalpala/Radio-Nord.

Society of Finnish Composers, Runeberginkatu 15 A 11, SF-00100 Helsinki 10. Tel: (90) 445-589. Label: (Owned) Fennica.

Sokeain Keskusliitto ry, Mäkeläenkatu 52, SF-00510 Helsinki 51. Tel: (90) 71B-622. Mng. Dir.: Pentti Lappalainen. (Cassette manufacturer for the blind)

Sokos Sound, see Suomen Osuuskauppojen Keskuskunta.

Sound Center Oy, Museokatu 8, Helsinki 10. Tel: (90) 440-301. Telex: (12)-3135. Mng. Dir.: Richard E. Woods. Labels: (Represented) Connoisseur (USA), Ensayo (Spain), Turnabout (USA), Vox (USA).

Starline, see EMI.

Suni Oy, Koulukatu 1, SF-53100 Lappeenranta 10. Tel: (953) 12-800. Cable: SUNI. Sales Mgr.: Viljo Suni. (Importer)

Suomalainen Musiikkikirjasto, see Fazerin.

Suomen Osuuskauppojen Keskuskunta (SOK), Vilhonkatu 7, SF-00100 Helsinki 10. Tel: (90) 650-611. Cable: KESKUKUNTA. (Distributor/importer)

Labels: (Owned) Sokos Sound; (licensed) Alshire (USA), Falcon (Germany), Oscar (USA), Pickwick (UK, USA).

Suuri Suomalainen Kirjakerho Oy, Koydenpunojankatu 2, SF-00180 Helsinki 18. Tel: (90) 601-522. Mng. Dir.: Pertti Aravita.

Suuri Suomalainen Musiikkikerho Oy, Arinatie 2 A, SF-00370 Helsinki 37. Tel: 554-532. Contact: Borje Wiik. (Record club)

Taborforlaget, Albertsgatan 31, 00180 Helsinki 1B. Tel: (90) 605-193. Chief Exec.: Freddy Rohde-Nielsen. Labels: (Represented) Dove (UK), Hemmets Harold (Sweden), Maranatha! (USA), Prim (Sweden), Word.

Teknopiste Oy, Kuusisaarentie 3, SF-00340 Helsinki 3A. Tel: (90) 480-011. Dir. & Gen. Mgr.: Risto Vayrynen; Sales Mgr.: Esko Vayrynen. (Distributor/Importer) Labels: (Distributed—not licensed) Roadstar, Sennsound (both Japan).

Tophits-Finnhits, Lemmikkite 19, SF-01350 Vantaa 35. Contact: Jorma Heikander.

Top Voice, see PSO.

Triola, see Finnlevy.

Unitor Oy, Hallituskatu 11 A, SF-33201 Tampere 20. Tel: (931) 20-500. Telex: 22-460. Mng. Dir.: Kari E. Helenius; Sales Mgr.: Jukka Hynninen, Prod'n Mgr.: Pertti

Palkoaho Labels: (Owned) Poko.

Vainon Soitin, Vainonkatu 32, SF-40100 Jyväskylä 10. Tel: 941-11015. (Importer/Mail Order)

Valimontalo Oy, PL 176, 00121 Helsinki 12. Tel: 602-011. Contact: Esko Koliseva. (Importer/Wholesaler)

Valitut Palat-Reader's Digest Ab (Oy), Helsingintie 4, SF-00420 Helsinki 42. Tel: (90) 563-2011. Telex: (12) 2489. Mng. Dir.: Martti Immonen; Prod. Mgr.: Martti Virtanen. (Mail Order)

Yes-Jees, see Sauna.

## ● music publishers

Coda (Ed.) (TEOSTO), Lansiportti 4A, SF-02210 Espoo. Tel: (90) B80-022. Cable: DISCOY. Telex: (12)-2705. Mng. Dir.: Johan Vikstedt.

Int'l firms represented: Add (Italy), Dunbar (USA), RCA (Italy), Sunbury (UK, USA).

Fazer-Musiik AB (Oy Musiikki) (TEOSTO), Takomontie 3 C, SF-00380 Helsinki 3B. Tel: (90) 558-991. Telex: 12-2782. Publ'g Mgr.: Arto Alaspaee.

Finnmusic (Ed), Ky Rauno Lehtinen, Osuuskunnantie 50A, 00660 Helsinki 66. Tel: (90) 74B-559. Cable: FINNMUSIC. Sec'y: Anja Lehtinen; Gen. Mgr.: Rauno Lehtinen.

Fonovox (TEOSTO), Alkutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir.: Henry Haapalainen.

Imudico Kuustannusliike, Arinatie 6 E, SF-00370 Helsinki 37. Tel: (90) 55B-421. Telex: (12) 30942. Mgr.: Raimo Henriksson.

Home office: Denmark.

J K C Music (Jukka Kuoppamäki & Co.) (TEOSTO), Pietarinkatu 5, SF-00140 Helsinki 14. Tel: (90) 62B-311. Dir.: Jukka Kuoppamäki; Gen. Mgr.: Sirpa Kuoppamäki. Branch: SF-02170 Haukilahti, Melsteninranta A 3. Tel: (90) 425-234.

Int'l firm represented: WPN (USA).

Int'l reps.: France (Bagatelle), USA (WPN).

Jasemusiiikki Ky, PO Box 136, 13101 Haemeenlinna 10. Tel: (917) 23146. Chief Exec.: Jarmo Sermiala.

Jee Jee Music Oy, Pakkamestarinkatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Chief Exec.: Timo Vaaenaenen.

Int'l rep.: Sweden (Sonet)

Jukka Kuoppamäki & Co., see JKC.

Karas-Sana Oy, Pursimiehenkatu 26 I, 00120 Helsinki 12.

Kirkon Nuorisoyön Keskus, Lusankatu 27-B, SF-00170 Helsinki 17.

Kompass Recs. Oy, Hakolahdenkuja 4B, 00200 Helsinki 20. Tel: (90) 676-445. Gen. Mgr.: Chris Schwindt.

Rauno Lehtinen, see Finnmusic.

Levysavel Oy, Valimontie 13, SF-00380 Helsinki 3B. Tel: 556-551. Mng. Dir.: Lauri Rokkanen.

Levytuottajat Oy Kustannus, Sakkottajankatu 2F, 00520 Helsinki 52. Tel: (90) 143-244. Gen. Mgr.: Dennis Livson; Contact: Kaisa Luuhala.

Erik Lindstrom Kustannus, Paivanklontie 7 A1, SF-02210 Espoo 21.

Musiikkikonsultit Ky, Kauppakuja 12, Valtakatu 3, SF-11110 Riihimäki 10. Tel: (914) 30944. Chief Exec.: Juhani Lahti.

Polarmusic Oy, Arinatie 2, Helsinki. Tel: (90) 554-454. Cable: JUUVOX. Chief Exec.: Leena Juuranto.

Ristin Voitto, Sinikellonpolku, SF-01300 Vantaa. Tel: (90) B26-377. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo J. Jaervinen.

Scandia-Kustannus Oy (Scandia Publ'g Co. Ltd.), Takomontie 3C, SF-00380 Helsinki 3B. Tel: (90) 556-51B. Telex: (12) 2782. Gen. Mgr.: Paavo Einioe.

Int'l firms represented: April, Warner Bros.

Sulasol Ry, Kluuvikatu 8, 00100 Helsinki 10.

Suomen Kanttori-Urkuriitto, Keskuskatu 44, SF-38700 Kankaanpää.

TopHits-FinnHits Oy, Kurmitie 27, SF-01300 Vantaa. Tel: B33-622.

X-Savel, Kummalaistontkatu 17 A-5, SF-00250 Helsinki 25.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Aeae-ja Kuvattalennetuottajat ry (Finnish National Group of IFPI), Takomontie 3, SF-00380 Helsinki 3B. Tel: (90) 558-991. Telex: (12) 2782. Contact: Arto Alaspaee.

Association of Finnish Musical Artists, Mannerheimintie 33, SF-00250 Helsinki. Tel: (90) 419-244.

Association of Finnish Music Institutes, Kampinkatu B C 30, SF-00100 Helsinki. Tel: (90) 644-094.

Automaattivokkuraajat ry (Renters of coin-operated machines ass'n), Orivedenkatu 12A, SF-33720 Tampere 72. Tel: (931) 170-500.

Composers of Film & Popular Music, Risto Rytintie 2B D, SF-00570 Helsinki 57. Tel: (90) 687-976. Chm.: Arthur Fuhrmann.

Elektronikaan Tukkuuappiaat (Importers & whstlers of electronic & hi fi installations & household appliances prods. org.), Fabianinkatu 23, SF-00130 Helsinki 13. Tel: (90) 171-806. Contact: Heikki Peutere.

Finnish Blues Society, Telakkakatu 2, SF-00150 Helsinki 15. Tel: 639-143.

Finnish Music Information Center, Runeberginkatu 15 A 1, SF-00100 Helsinki 10. Tel: (90) 409-134. Pres. Pekka Kallio, Exec. Sec'y: Kauko Karjalainen.

Finnish Rock Festivals Ass'n, Sepetlahdentie 14 B-10, SF-02230 Espoo 23. Pres.: Kan A. Elo.

Helsinki Festival, Unioninkatu 2B, SF-00100 Helsinki 10. Tel: (90) 659-68B. Cable: FINNFEST. Entertainment Dept. Mgr.: Tapani Naerhi.

I F P I, see Aeae-ja.

Laivamusikot ry (Ship Musicians), Manankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-21B.

Musiikkialan Ammattiyhdistysten Federaatio ry (MAF) (Federation of Trade Unions in the Field of Music), Manankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-21B.



Note: MAF is the controlling organization for Laivamuusikot, Popmuusikot, Ravintolamuusikot.

National Committee of the International Music Council, Vilkenintie 1, SF-00640 Helsinki 64. Sec'y: Anu Karlsson.

National Section of the International Society for Contemporary Music, Errotajankatu 1-3 A 10, SF-00130 Helsinki 13.

Popmuusikot ry (Pop Musicians), Mariankatu 15a A 12, 00170 Helsinki 17. Tel: (90) 662-218.

Radioliikkeiden Liitto ry (Retailers of electronic leisure prods. org.), Vuorimiehenkatu 21, SF-00140 Helsinki 14. Tel: (90) 174-233. Chm.: Erkki Raitala; Deputy Sec'y: Gen.: Risto Soeder.

Ravintolamuusikot ry (Restaurant Musicians), Mariankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-218.

Society of Finnish Composers, Runeberginkatu 15 A 11, SF-00100 Helsinki 10. Tel: (90) 445-589.

Suomen Jazzliitto (Finnish Jazz Federation), PL 54, SF-00101 Helsinki 10.

Suomen Muusikkojen Liitto (Finnish Musicians Union), Uudenmaankatu 36 D 21, SF-00120 Helsinki 12. Tel: (90) 669-160.

Suomen Postimyynti ja Suoramainontaliitto Ry (organization for mail order firms), Topeliuksenkatu 41a, SF-00250 Helsinki 25. Tel: 418-795.

Suomen Soitinteollisuusyhdistys (Musical instrument mfrs. ass'n), Mariankatu 26 B 23, SF-00170 Helsinki 17. Tel: (90) 170-322. Contact: Ilpo Tarjamo.

Suomen Työväen Musiikkiliitto, Hallituskatu 19, SF-33200 Tampere 20. Tel: 931-24957.

Tiskijukat ry (Professional disc jockey ass'n), Yrjön Katu 3A9, SF-15100 Lahti 10. Tel: (90) 662-218.

## DESIGN & ARTWORK

Moonshine Oy, Pakkamestarinkatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Gen. Mgr.: Timo Vaaenaenen; Prod'n Mgr.: Richard C. Stanley.

Rock-Along (Finland) Ltd., Sepetlahdentie 14 B-10, SF-02230 Espoo 23. Pres.: Kari A. Elo.

Rocking Turtle Studio, Haemeentie 30 D 45, SF-00530 Helsinki 53. Tel: (90) 761-099.

Saftra, Laivanvarustajankatu 3, SF-00140 Helsinki 14. Tel: (90) 666-718.

## LICENSING ORGANIZATIONS, MUSIC

Gramex, Runeberginkatu 15 A 11, 00100 Helsinki 10. Tel: (90) 494-280. Contact: Jukka Liedes. (Radio/TV performance fees)

Sulasol (Suomen Laulajain ja Soittajain Liitto ry), Fredrikinkatu 61, SF-00100 Helsinki 10. Tel: (90) 640-174. Contact: Ahti Sonninen; Gen. Mgr.: Jukka Kankainen.

T E O S T O ry (Saeveltaejaein Tekiaoneuokeustoimisto—Finnish Composers Int'l Copyright Bureau), Lautasaarentie 1, 00200 Helsinki 20. Tel: (90) 692-2511. Gen. Mgr.: Pekka Kallio. (Mechanical & performing rights)

## PLATING, PROCESSING & PRESSING PLANTS

Cutting Room Oy, Eliksentie 9, SF-00370 Helsinki 37. Tel: 552-331. Mgr.: Rauno Luukkunen.

Lejos Oy/Finnvox Studios, Arinatie 8, SF-00370 Helsinki 37. Tel: (90) 554-521. Gen. Mgr.: Kurt Juuranto; Mgr.: Erkki Ertesuo.

Mainos-TV-Reklam AB (Oy) (MTV), Pasilankatu 44, SF-00240 Helsinki 24. Tel: (90) 413-300. Cable: COM-TELE. Telex: (12) 1544. Gen. Mgr.: Pentti Hanski; Deputy Gen. Mgr.: Jaakko Paavela; Sales Mgr.: Matti Kemiläinen; Prod'n Mgr.: Kalevi Mattila.

Stereokasetti (Oy)-Stereolevy AB, PO Box 40, SF-11101 Riihimäki 10; Tehtaankatu 13, SF-11100 Riihimäki 10. Tel: (914) 307 31. Export, Import, Foreign Affairs Chief: Per-Eric Holmberg. (Pressing only)

## PRINTERS & LITHOGRAPHERS

Kirjapaino E. Kuronenky, Hoelyaeeaoentie 18, SF-00380 Helsinki 38. Tel: (90) 558-955. Gen. Mgr.: Erkki Kuronen; Contact: Risto Mehtonen.

Original Recs./Musiikkijussit Oy, Aleksis Kivenkatu 10, SF-33210 Tampere 21. Tel: (931) 38-124. Mgr.: Jukka Keltto.

Ristin Voitto, Sinikellonpolku, SF-01300 Vantaa. Tel: (90) 826-377. Pres.: Eino O. Vanhala; Gen. Mgr.: Seppo J. Jaervinen.

## RECORD PROMOTION

Moonshine Oy, Pakkamestarinkatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Gen. Mgr.: Timo Vaaenaenen; Prod'n Mgr.: Richard C. Stanley.

Music Radio Promos., Kierretie 10, SF-01650 Vantaa 65. Tel: (90) 846-721. Dir.: Antti Marvia.

Rock-Along (Finland) Ltd., Sepetlahdentie 14 B-10, SF-02230 Espoo 23. Pres.: Kari A. Elo.

## TAPE CUSTOM DUPLICATORS

Elektro-Audio Oy, Yhdistystie 1, SF-00320 Helsinki 32. Tel: 575-733.

Finnsandia Musiikkiosakeyhtio, PO Box 584, SF-00101 Helsinki 10; Takomontie 1-3, SF-00380 Helsinki 38. Tel: (90) 558-797. Telex: 12-2782. Mgr.: Hannu Linna.

Audio: Cassette.

Kasettimonistus Oy, Waino Aaltonentie 11 A, SF-00570 Helsinki. Tel: (90) 688-122

Audio: Cassette.

Lejos Oy/Finnvox Studio, Arinatie 8, SF-00370 Helsinki 37. Tel: (90) 554-521. Gen. Mgr.: Kurt Juuranto; Mgr.: Erkki Ertesuo.

Audio: Cassette.

Mainos-TV-Reklam AB (Oy) (MTV), Pasilankatu 44, SF-00240 Helsinki 24. Tel: (90) 413-300. Cable: COM-TELE. Telex: (12) 1544. Gen. Mgr.: Pentti Hanski; Deputy Gen. Mgr.: Jaakko Paavela; Sales Mgr.: Matti Kemiläinen; Prod'n Mgr.: Kalevi Mattila.

Audio: Cassette.

Video: ¾" cassette, ½" cassette.

## TAPE, BULK RAW

Mercantile AB (Oy), PO Box 29, Mannerheimintie 12, SF-

00100 Helsinki 10. Tel: 60-981. Telex: 12416. Sales Mgr.: Erik Martin.

Audio & Video: Cassette, open reel.

Brand name: BASF.

Teknillinen Hankkija, PO Box 80, Sähkökojeosasto, SF-00100 Helsinki 10. Tel: (90) 7-291. Cable: HANKKIJJA. Telex: (12) 660.

Audio: Cassette.

Video: ½" EIAJ open reel.

Brand names: JVC, Maxell, Memorex.

## TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Pyrkija Oy, Tastonie, SF-20380 Turku 38. Tel: (921) 779-555. Contact: Arto Palm.

T P-Tuotanto Oy, Kadetintie 106, SF-00330 Helsinki 33. Tel: (90) 488-544. Gen. Mgr.: Erkki Erbbi O. Hautanen.

## JACKETS & SLEEVES

Offset Oy, Tehtaankatu 27-29, SF-00150 Helsinki 15. Tel: 659-608. Mng. Dir.: K. Jarvinen.

Original Recs./Musiikkijussit Oy, Aleksis Kivenkatu 10, SF-33210 Tampere 21. Tel: (931) 38-124. Mgr.: Jukka Keltto.

Painomestari Oy, Kasarminkatu 15, SF-00130 Helsinki 13. Tel: (90) 13-061.

T P-Tuotanto Oy, Kadetintie 106, SF-00330 Helsinki 33. Tel: (90) 488-544. Gen. Mgr.: Erkki O. Hautanen. (Jackets only)

Tanner-Paino Oy, Sammonkatu 52, SF-33540 Tampere 54.

## LABELS

Original Recs./Musiikkijussit Oy, Aleksis Kivenkatu 10, SF-33210 Tampere 21. Tel: (931) 38-124. Mgr.: Jukka Keltto.

## POLYETHYLENE BAGS

Amerplast Suominen & Co., SF-33730 Tampere 73.

## PROFESSIONAL TAPE SUPPLIES

Mercantile AB Oy, PO Box 29, Mannerheimintie 12, SF-00100 Helsinki 10. Tel: 60-981. Telex: 12416. Sales Mgr.: Erik Martin.

Brand name: BASF.

Moonshine Oy, Pakkamestarinkatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Gen. Mgr.: Timo Vaaenaenen; Prod'n Mgr.: Richard C. Stanley.

Brand name: Metrosound.

3 M Oy (Suomen), Sinimaentie 20, SF-02180 Espoo 18. Tel: (90) 520-011. Gen. Mgr.: G. Persson; Sales Mgr.: C.E. Lindholm.

## TAPE, BLANK LOADED

Agfa-Gevaert AB (Oy), Suomenojantiel 1, SF-02270 Espoo 27. Tel: 803-8133. Telex: (12) 1187. Mng. Dir.: W. Staudinger; Sales Mgr.: B. Haestoe.

Audio: Compact-cassette, open reel.

Video: Cassette, open reel.

Brand name: Agfa.

B A S F, see Mercantile

E M I Finland AB (Oy), PL 28, Arinatie 6E, SF-00370 Helsinki 37. Tel: (90) 558-421. Telex: (12) 2482. Mng. Dir.: Richard Lyttelton; Gen. Sales Mgr.: Rolf Kronqvist.

Elektropostii Oy, Laentinen Papinkatu 6, SF-00530 Helsinki 53. Tel: (90) 753-6311. Telex: 12-1394. Mng. Dir.: Kalevi Oittinen.

Audio: Cassette.

Europa, see Telagat.

Finnlevy AB (Oy), Takomontie 3, SF-00380 Helsinki 38. Tel: (90) 558-797.

Audio: Cassette.

Fonovox, Alkutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir.: Henry Haapalainen.

Helectron AB (Oy), Purotie 1-3, SF-00380 Helsinki 38. Tel: (90) 558-906.

Audio: Cassette, open reel.

Video: 1" open reel, ¾" cassette, ½" EIAJ open reel.

Brand name: Sony.

Intertrade Oy, Toolonkatu 58, SF-00250 Helsinki 25. Tel: (90) 494-576. (Importer)

J V C, see Teknillinen Hankkija.

Memorex, see Sound Center.

Mercantile AB Oy, PO Box 29, Mannerheimintie 12, SF-00100 Helsinki 10. Tel: 60-981. Telex: 12416. Sales Mgr.: Erik Martin.

Audio & Video: Cassette, open reel.

Brand name: BASF.

Moonshine Oy, Pakkamestarinkatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Gen. Mgr.: Timo Vaaenaenen; Prod'n Mgr.: Richard C. Stanley.

Osmo Kalpala (Oy)/Radio-Nord, Purpurinpolku 3-5, SF-00420 Helsinki 42. Tel: (90) 53-80-88. (Importer)

Permaton, see Telagat.

Philips Oy, Kaivokatu 8, SF-00100 Helsinki 10. Tel: (90) 10-915.

Scotch, see 3M.

Sony, see Helectron.

Sound Center Oy, Museokatu 8, SF-00100 Helsinki 10. Tel: 440-301. Telex: (12) 3135. Mng. Dir.: Richard E. Woods. (Importer)

Audio: Cassette & open reel.

Brand name: Memorex.

Teknillinen Hankkija, PO Box 80, Sähkökojeosasto, SF-00100 Helsinki 10. Tel: (90) 7-291. Cable: HANKKIJJA. Telex: (12) 660.

Video: ¾" cassette.

Brand name: JVC.

Telagat Oy, Valimontie 2, SF-00380 Helsinki 38. Tel: (90) 554-596.

Brand names: Europa, Permaton.

3 M Oy (Suomen), Sinimaentie 20, SF-02180 Espoo 18. Tel: (90) 520-011. Gen. Mgr.: G. Persson; Sales Mgr.: C.E. Lindholm.

Audio: 8-tr., cassette & open reel.

Video: 1" open reel, ¾" cassette, ½" EIAJ open reel, ½" cassette.

Brand name: Scotch.

## TAPE, BULK RAW

Mercantile AB (Oy), PO Box 29, Mannerheimintie 12, SF-

00100 Helsinki 10. Tel: 60-981. Telex: 12416. Sales Mgr.: Erik Martin.

Audio & Video: Cassette, open reel.

Brand name: BASF.

Teknillinen Hankkija, PO Box 80, Sähkökojeosasto, SF-00100 Helsinki 10. Tel: (90) 7-291. Cable: HANKKIJJA. Telex: (12) 660.

Audio: Cassette.

Video: ½" EIAJ open reel.

Brand names: JVC, Maxell, Memorex.

## TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Pyrkija Oy, Tastonie, SF-20380 Turku 38. Tel: (921) 779-555. Contact: Arto Palm.

T P-Tuotanto Oy, Kadetintie 106, SF-00330 Helsinki 33. Tel: (90) 488-544. Gen. Mgr.: Erkki O. Hautanen.

## accessories manufacturers

Compass Recs. Oy, Hakolahdenkuja 4B, 00200 Helsinki 20. Tel: 676-445. Dirs.: Christe Schwindt, Lasse Martensson.

Product: Cleaners, cloths & brushes.

Finnlevy AB (Oy), Takomontie 3, SF-00380 Helsinki 38. Tel: (90) 558-797.

Product: Cleaners, cloths & brushes, headcleaners.

Finnmende Oy, Karvaamokuja 3, SF-00380 Helsinki 38. Tel: 558-858.

Product: Needles.

Brand name: Shure.

Moonshine Oy, Pakkamestarinkatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Gen. Mgr.: Timo Vaaenaenen; Prod'n Mgr.: Richard C. Stanley.

Product: Carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers, leader & splicing tape.

Musikki Mosse AB (Oy), Eerikkinkatu 9B, SF-20110 Turku 11. Tel: (921) 11-362. Gen. Mgr.: Mosse Seera. (Importer)

Product: Carrying & storage cases.

Original Recs./Musiikkijussit Oy, Aleksis Kivenkatu 10, SF-33210 Tampere 21. Tel: (931) 38-124. Mgr.: Jukka Keltto.

Product: Record catalog servs.

Sound Center Inc. (Oy), Museokatu 8, SF-00100 Helsinki 10. Tel: 440-301. (Importer)

Product: Needles.

Brand name: Pickering.

T P-Tuotanto Oy, Kadetintie 106, SF-00330 Helsinki 33. Tel: (90) 488-544. Gen. Mgr.: Erkki O. Hautanen.

Product: Carrying & storage cases.

R. Vikstrom Ltd. (Oy), Ulvilantie 29/4, SF-00350 Helsinki 35. Tel: (90) 551-647. (Importer)

Product: Needles.

Brand name: Stanton.

Finnlevy AB (Oy), Takomontie 3, SF-00380 Helsinki 38. Tel: (90) 558-797.

Product: Display racks.

Fonovox, Alkutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir.: Henry Haapalainen.

Product: Display racks.

Moonshine Oy, Pakkamestarinsatu 1, SF-00520 Helsinki 52. Tel: (90) 143-133. Telex: 123396. Gen. Mgr.: Timo Vaaenaenen; Prod'n Mgr.: Richard C. Stanley.

Product: Browser boxes, display racks.

T P-Tuotanto Oy, Kadetintie 106, SF-00330 Helsinki 33. Tel: (90) 488-544. Gen. Mgr.: Erkki O. Hautanen.

Product: Display racks.

Product: Display racks.

Product: Display racks.

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Product: Display racks.

Product: Display racks.

Product: Display racks.

Product: Display racks.

Product: Display racks.

Product: Display racks.

## FRANCE

Population: 53,103,000.

Rate of exchange: \$1 (US) = 4.50 francs.

Per capita income: \$5,639.

Holidays: January 1, May 1 (Labor Day), Ascension Day, Assumption Day, July 14 (Bastille Day), November 1 (All Saints Day), November 11 (Armistice Day), December 25.

Records: 1976—7,394,143 units (6,244,212 units of total from EEC).

Records, record blanks & pre-recorded media imported from USA: 1977—\$5,045,855.

Records exported: 1976—18,288,830 units (11,564,867 units of total to EEC).

Records exported to USA: 1977—598,272 units. \$1,406,689.

Type of promotion: The most important forms of promotion are radio, television, discoteques, and concert tours.

TAPE:

Pre-recorded tape sold domestically including imports: 8-tr. 1978—100,000 units; 1977—261,507 units. Cassette 1978—18,000,000 units; 1977—15,045,507 units. Open reel 1977—24,278 units.

Pre-recorded tape imported: 1976—1,066,366 units (1,014,283 of total from EEC).  
Pre-recorded tape exported: 1976—1,653,448 units (901,630 of total to EEC).

### RADIO STATIONS:

No. of commercial 6; No. of government 1; No. of AM 6; No. of FM 1.

### TELEVISION STATIONS:

No. of government 3; No. of commercial 2 (RTL, TMC).

### IMPORT/EXPORT REGULATIONS:

All imported records, cartridges and cassettes are subject to the French value added tax.

### MARKET ANALYSIS:

After a year and a half, with only one increase of 3 per cent granted in 1978, wholesale price fixing has been abandoned. Further, the government has refused to permit the record companies to use price coding at the wholesale level or to propose retail prices.

## ● record & tape manufacturers / distributors / importers

A B Prod'n SA, 55 Rue Pierre Charron, 75008 Paris. Tel: (01) 225.77.30. Telex: 660894. Pres. Dir. Gen.: Claude Berda; Gen. Mgr.: Jean Luc Azoulay; Sales Mgr.: Jean Bigot. (Distributed by CBS Disques).  
**Label: (Owned) AB.**  
Int'l reps: Benelus (Fleet), Brazil (Fermata), Israel (CBS), Portugal (Rossil).

A F A-Disca (Disques), 23 Rue Pierre Semard, 75009 Paris. Tel: (01) 526.52.47. Dir.: Freddy Carrara; PR: Florence Carrara. Local branch: 75019 Paris, 50 Blvd. Sérurier. Tel: (01) 205.68.19.  
**Labels: (Owned) AFA, Disca.**

A & M Recs. Europe (IFPI), 35 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 266.91.41. Mng. Dir.: Marcus Bicknell; Mktg. Mgr.: Russ Curry; Financial Dir.: David Clapham; Promo.: Cathy Oudemans. (Distributed by CBS).  
**Labels: (Owned) A&M, Horizon.**  
Int'l reps: Austria (CBS), Belgium (CBS), Denmark (CBS), Finland (CBS), France (CBS), Germany (CBS), Greece (CBS), Israel (CBS), Italy (CBS), Netherlands (CBS), Norway (CBS), Portugal (Carvalho), Spain (CBS), Sweden (CBS), Switzerland (CBS), Yugoslavia (RTB).

A M P, see SFPP.  
A Z, see Disc'AZ.

Abbey Road Recs., 94-96 Rue Lauriston, 75116 Paris. Tel: (161) 505.91.02. (Distributed by EMI Sonopresse.)  
Accord, see Musidisc.  
Acrobat, see Carrere.

Ades SA, 54 Rue St. Lazare, 75009 Paris. Tel: (01) 874.85.30. Telex: 280422.  
**Labels: (Owned) Ades (distributed by Polydor), Enfants Sages, Petit Menestrel, Safta-Anthologie Sonore; (distributed) Disneyland, Vista.**

Adria, see Daems.  
Affinity, see Charly.  
African, see Societe Francaise du Son.  
Aggy Music Prod'ns, 134 Rue d'Avron, 75020 Paris. Tel: (01) 373.66.75. Dir.: Tony Amaraggi; Sales Mgr.: Maria Amaraggi.  
**Label: (Owned) Aggy Music.**

Agorila (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne. Tel: 25.18.73. Dir.: Mr. Meyzenc. (Distributed by Chant du Monde)

Ajaccio, see Daems.  
Alamac Jazz Kings, see Societe Francaise du Son.  
Albatros Prod'ns, 43 Rue Fessart, 92100 Boulogne/Billancourt. Tel: 603.41.93. (Distributed by Discodis)  
**Label: (Owned) Albatros.**

Aldiana, see PAA.  
Allo Music SA, 17 Rue Ballu, 75009 Paris. Tel: (01) 280.61.07. Telex: 280245. Pres.: Max Amphoux; Int'l Mgr.: Maurice Bouchoux.  
**Label: (Owned) Contact.**

Alvares, see Disc'AZ.  
Ambient Music (Societe), 10 Rue Rene Bazin, 75016 Paris. Tel: (01) 224.84.96. (Mood music libraries)  
**Labels (Owned) Freesound, Musical Touch; (represented) Bosworth, Brull, Cinemusic, Harmonic.**

L'Arme de... see Hugues Desalle.  
America, see Musidisc.  
Anaxis, see Caravage.  
Antares, see Verseau.  
Aquarius, see CBS Disques.  
Arabella SarL, 136 Rue Perronet, 92200 Neuilly sur Seine. Tel: (01) 745.42.42. Telex: 613815. Mng. Dir.: Rene Cacheux; Prod'n Mgr.: Sylvain Lebel; Int'l Dir.: Jacques Chabiron.  
Home office: Germany, Ariola-Eurodisc.  
**Labels: (Owned) Eurodisc; (licensed) Nems (UK), Shelter (USA), Supraphon (Czechoslovakia), Tomato (USA).**  
Int'l reps.: Benelus, Germany, Spain, UK, (all Ariola-Eurodisc); Mexico, USA (both Ariola America).

Arcade Recs., 9 Rue Louis Armand, 92600 Asnieres. Tel: 790.45.70/92.41. Telex: 611281. Pres.: Larry Levine; Dir. Gens.: Larry Levine, Emmanuel Chamboredon; Press & Promo.: Patricia Bakcha.  
Arcane, see WEA Filipacchi.  
Arc En Ciel, see Studio SM.  
Arfolk, see Societe Bretonne d'Enregistrement.  
Argo, see Societe Francaise du Son.  
Arias, 75 Rue Porte Dieux, Bordeaux, Tel: (56) 48.74.16. Chief Exec.: Guy Arias; Sales Mgr.: Bernard Caubert (Importer)

Arion (Disques), 36 Av. Hoche, 75008 Paris. Tel: (01) 753.76.70. Mng. Dir. & A&R: Ariane Segal; Technical Dir.: Claude Morel; Co-ord. & Int'l: Frederic Segal; Art Suzanne Nonette; Mfg.: Beatrix Fariena; Promo.: Margareth Losowski. (Distributed by CBS).

**Labels: (Owned) Arion, Quintessence.**  
Int'l reps.: Argentina (Ariola), Australia (Discurio), Belgium (CBS), Brazil (CBS), Canada (J.M. Marchand), Germany (Teldec), Italy (Ducalle), Japan (Nippon Columbia), Mexico (Gamma), Norway (Durho), Netherlands (CBS), Spain (Hispanvox), Sweden (Electra), Switzerland (Disques Office), UK (Conifer), USA (MHS, Peters Int'l).

Ariston, see Carrere.  
Art & Musique, see Societe Bretonne d'Enregistrement.  
Assimil, 13 Rue Gay Lussac, 94430 Chennevieres Sur Marne. Tel: 933.87.37. Chm.: Jean Loup Cherel; Gen. Mgr.: Jean LeGal; Technical Mgr.: J.M. Simoni.  
**Label: (Owned) Assimil Langues Vivantes.**

Astree, see Baerenreiter & Chant du Monde.  
Asylum, see WEA Filipacchi.  
Atco, see WEA Filipacchi.  
Atlantic, see WEA Filipacchi.  
Atmosfera, see Musidisc.  
Atmosfera, see International Rec.  
Atoll, see RCA.

Audio Graphic Inds., 124 bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Pres.: Jean Berge; Dir. Gen.: Philippe Berge.

Auvidis, 14 Rue Jean-Baptiste Potin, 92170 Vanves. Tel: (01) 645.93.45. Gen. Mgr.: Louis Bricard; Sales Mgr.: Jean-Paul Lemaire; Prod'n Mgr.: Pierre Jacob.

8 A M, see Disc'AZ.  
8 Z (Prod'ns) (IFPI), 10 Rue la Boetie, 75008 Paris. Tel: (01) 265.27.46. Pres.: Rolande Bismuth; Int'l Mgr.: Denis Wolff. (Distributed by RCA).  
**Labels: (Owned) 88Z, Slim Pezin.**  
Int'l reps.: Austria (RCA), Belgium (Inelco), Canada (Able), Germany (RCA), Israel (Hatakit), Netherlands (Inelco).

8 Y G, see Promodisc.  
Baboo, see Vogue.  
Baby, see Carrere.  
Baccara Int'l, 7 Rue Saint-Germain, 31000 Toulouse. Tel: (61) 62.21.31.

Baerenreiter (Eds.), 1 Allee Jean de Ockeghem, 37170 Chambray les Tours. Tel: (47) 28.10.02. Dir.: Mr. Bernstein.  
**Labels: (Owned) Astree, Valois; (licensed) Cantate, Musisophon (both Germany).**  
Int'l rep.: Worldwide (Teldec).

Bagatelle SA, 10 Rue Washington, 75008 Paris. Tel: (01) 256.17.99, 359.42.56. Telex: 640328. Pres.: Denis Bourgeois; Gen. & Int'l Mgr.: Brigitte Bertholier-Spahn.  
**Labels: (Owned) Bagatelle, Sava, Studio 10.**

Ballon Noir, see CBS Disques.  
Barclay (Compagnie Phonographique Francaise), 143 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine. Tel: (01) 758.12.77. Cable: BARCLAYDISC. Pres.: Eddie Barclay; VP & Int'l Label Mgr.: Jean Fernandez; Gen. Mgr.: Roger Maruani; Sales Mgr.: Jean-Claude Corbineau; Int'l Sales Mgr.: Cyril Brillant; Finance Mgr.: Nicolas Tritz; Admin. Mgr.: Henri Rossi; Barclay A&R: Claude Right; Riviera A&R: Leo Missir.  
Int'l branches: Belgium, Netherlands, Switzerland.  
**Labels: (Owned) Barclay, Blue Star, EGG, Riviera (licensed domestic) Kuklos, Malypense, Mitchell, Nuages, ORTF, Sylvestre, Teme; (licensed foreign) (Chiswick (UK), De-Lite (USA), Sex Pistols (UK), Stiff (UK), Track 2 (UK).**  
Int'l reps.: Argentina (RCA), Australia (Festival), Austria (Bellaphon), Brazil (RCA), Canada (Polygram), Colombia (Codiscos), Denmark (EMI), Ecuador (Famoso), Finland (EMI), Germany (Metronome), Greece (Minos Matsas), Hong Kong (Shun Cheong), Israel (Hatakit), Italy (Ricordi), Japan (King), Malta (Exotique), Mexico (Musart), Netherlands (CNR), Nicaragua (Sonido), Norway (EMI), South Africa (Teal), Spain (Movieplay), Sweden (EMI), UK (Logo), USA (Jam, Peters), Venezuela (Suramericana), Yugoslavia (Jugoton).

Bearsville, see Carrere.  
Belior, see Radio Programmes.  
Bella, see Daems.  
Belles Plages, see Daems.  
Biram France, 9 Rue de Versailles, 92430 Marnes-La-Coquette. Tel: (01) 741.61.98. Cable: KLUGER. Telex: 203249. Mgr.: Hugueite Ferly-Kluger. (Distributed by Phonogram)  
**Labels: Biram, Topkapi, Zagora.**

Black & Blue, see Societe Francaise du Son.  
Bleu (Disques), 12 Blvd. Poissoniere, 75009 Paris. Tel: (01) 523.29.81  
**Labels: (Owned) Bleu, (distributed) Donal.**

Bluebird, see RCA.  
Blue Elephant, see Societe Francaise du Son.  
Blue Note, see Sonopresse.  
Blue Star, see Barclay.

Boite a Musique, 133 Blvd. Raspail, 75006 Paris. Tel: (01) 548.16.12.  
Bonnet, see Daems.  
Bouton d'Or, see Daems.  
Box Office, 58 Av. de Wagram, 75017 Paris. Tel: (01) 924.42.56.  
**Labels: (Owned) Box Office, Tube.**

C A D I, 143 Rue du Chateau, 75014 Paris. Tel: (01) 563.17.27, 322.47.82. Telex: 202270. Pres. Dir. Gen.: Raphael Ouskine. (Distributor/Importer/Exporter)

C A N F, see Verseau.  
C B, see Societe Francaise du Son.  
C B S Disques (IFPI), 3 Rue Freycinet, 75116 Paris. Tel: (01) 723.54.22. Cable: COLRECORD. Telex: 620646. Pres. & Mng. Dir.: Alain Levy; Gen. Mgr.: Jean Queinnec; Sales Mgr.: Jean-Francois Loury; Mktg. Mgr.: Jean-Claude Gastineau.  
**Labels: (Owned) Versailles; (licensed foreign) A&M (USA), CBS (USA), Epic (USA), GTO (UK), Jet (USA), Lifesong (USA), Monument (USA), Philadelphia Int'l (USA), Portrait (USA), TK (USA), Vox (USA); (distributed—not licensed) AB (France), Aquarius (France), Arion (France), Ballon Noir (France), DJM (UK), Deesse (France), Francis Dreyfus (France), Escargot (France), Meys (France), Charles Teler (France).**  
Int'l rep.: Worldwide (CBS).

C B S Int'l SA (European Regional Headquarters) (IFPI), 35 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 266-

91.41. Cable: EUROCRI. Telex: 640329. Sr. VP European Opns.: Peter de Rougemont. VP Opns.: Patrick W. Hurley; VP Creative Opns.: Alain Levy; Financial Controller: Jeremy Carter; Bus Affairs Dir.: Jeremy Pearce.

C B S Masterwork, 8 Rue Louis-Armand, 92600 Asnieres. Tel: 790.61.13. Telex: 610742. Dir.: Michel Boucays.

C E C E (Centre d'Enregistrement des Champs-Elysees), 15 Av. Montaigne, 75008 Paris. Tel: (01) 225.01.37, 359.62.35.  
**Label: (Owned) Charlin.**

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C I D I S (Polygram Inds. & Messageries) (IFPI), Av. Maurice Ravel, 92160 Antony. Tel: 666.21.65. Pres.: Edmond Lang; Int'l Dir.: Fernand Pasquier; Sec'y Gen.: Bruno d'Orgeval; Technical Dir.: Christian March; Factory Dir.: P. Capard; Comm'l Dir.: Jean-Michel Allays.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'les) (IFPI), 19 Rue Coyssevoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaing.  
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C T, see Disc'AZ.  
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Cam Film Music Collection, see Pama Music.  
Jacques Canetti, see Radio Programmes & Disc'AZ.  
Capriccio, see Music Control.

Carabine Music, 124 Rue la Boetie, 75008 Paris. Tel: (01) 225.80.30. Co-Pres.: Raymond Drouet, Nadege Labrue; Gen. & Sales Mgr.: Charles Ibgui; Artistic Dir.: Daniel Belolo; Promo.: Jean Distinghin.  
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Carissima, 71 Rue de Clichancourt, 75018 Paris. Tel: (01) 076.75.64, 252.21.90. Mng. Dir.: Mya Simile; Dir. Gen.: Michel Delancray. PR Mgr.: Claude Pierre-Bloch. (Distributed by Polydor)

Carlyne Music, 82 Rue Chardon-Lagache, 75016 Paris. Tel: 224.08.90, 709.69.51. Contact: Jeanne de Mirbeck.  
Caroline Melody, see Carrere.  
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Cavalier, see RCA.  
Centre d'Ant National Francais, see Disco Shop.  
Centre Culturel du Chateau, see Disco Shop.  
Centre d'Etudes & de Realisations Audio-Visuelles, see CERA.

Cereste, see Sopredim.  
Cezame, 2 Rue Flechier, 75009 Paris. Tel: (01) 878.45.23. Mng. Dir.: Jean-Michel Gallois Montbrun, Frederic Leibovitz; Sales Mgr.: Valerie Cacheux; Promo. Mgrs.: Alain Pons, Philippe Cadio. (Distributed by Carrere)  
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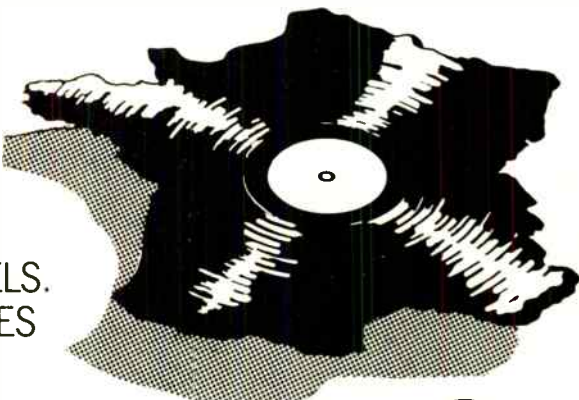
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I Rouge, see RCA.  
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 Labels: (Owned) Escargot, Petit Escargot; (licensed foreign) Le Nordet, Presqu'ile (both Canada).  
 Int'l reps.: Belgium (CBS), Canada (CBS), Spain (CFE), Switzerland (Evasion).  
 Sigem (Sistema Globo de Edicoes Musicais), 23 Rue Scheffer, 75016 Paris. Tel: (01) 704.12.20. Contact: Elyane Georgette Peyrot.  
 Home office: Brazil.  
 Sirenes Musique SarL, 13 Rue de l'Argenterie, 34000 Montpellier. Tel: (67) 72.83.40. Dir.: Robert Frances. (Distributor/Importer/Exporter)  
 Label: (Licensed foreign) Mark Lee (USA).  
 Sirocco, see Sforzando/Sirocco & Polydor.  
 Slim Pezin (Prod'n), see BBZ.  
 Sloughy, see SFPF.  
 Smack, see Charly.  
 Societe Bretonne d'Enregistrement/Arfolk, 14 Passage du Blavet, 56100 Lorient. Tel: (97) 21.23.91. Dir. Georges Gragnic; Sales & Promo. Mgr.: G. Bono.  
 Labels: (Licensed domestic) Arfolk, Art & Musique, Keltia III.  
 Int'l reps.: Belgium (Edibon), Germany (Discophon), Sweden (Engelbert), Switzerland (Disques-Office).  
 Societe Francaise du Son (Sofrason) (IFPI), 30 Rue Beaujon, 75008 Paris. Tel: (01) 766.01.01. Cable: DECCADIS Telex: 280150. Pres.: E.W. Peigrims de Bigard; Gen. Mgr.: X. Pelgrims de Bigard; Sales Mgr.: C. Boutin, Deputy Sales Mgr.: C. Filiard, Coordinating Dir.: Yves Roy.  
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 Int'l reps.: Belgium (Fonior), Colombia (Daro), Italy (CGD), Japan (King), Netherlands (Dureco).  
 Societe Volant, PO Box 436, 4 Rue de Picardie, 95310 Saint Ouen l'Aumone. Tel: (01) 464.57.87/58.14. Telex: TOPDISC 697064. Dir.: Guy Volant; Gen. Mgr.: Yves Volant.  
 Labels: (Licensed domestic) National, President, Roy, Vysson.  
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 Labels: (Owned) Soda; (licensed) Cotton (USA).  
 Sofradiam, 82 Rue Baudin, 92300 Levallois-Perret. Tel: 270.91.91, 292.03.95.  
 Sofrason, see Societe Francaise du Son.  
 Soleil Masque, see PALM.  
 Solstice, see FY.  
 Sonafric, see Sonodisc.  
 Sonart (Disques), PO Box 1, 38700 La Tronche. Tel: (76) 88.01.58. Dir.: Yves Chauvet.  
 Label: (Owned) Sonart.  
 Sonodisc (Societe Nouvelle de Distribution de Disques), 85 Rue Fondary, 75015 Paris. Tel: (01) 57.30.34. Telex: 204018. Gen. Mgr.: Marcel Perse; Sales Mgr.: Michel David.  
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 Studio Damiens, 7 Rue Damiens, 92100 Boulogne. Tel: 608.51.51. Dir.: Guy Boyer, Gen. Mgr.: Elaine Boyer; Studio Mgr.: Andy Scott.  
 Labels: (Owned) Cornelia, Fass Bee Int'l.  
 Studio SM (IFPI), 3 Rue Nicholas Chuquet, 75017 Paris. Tel: (01) 267.01.37/02.63. Pres.: Maurice Robreau; Gen. Mgr.: Marc Bonnin; Sales Mgr.: Monique Ewertz.  
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 Int'l branch: USA.  
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 Tuba, see Box Office.  
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 U S Sounds Int'l of Paris, 1 Rue Jean-Perrin, 93155 Le Blanc Mesnil. Tel: 931.31.02. Telex: 212073. Mgr.: Henri Halpern. (Distributor/Importer)  
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 Int'l reps.: Belgium (Edibon), Canada (Archambault), Germany (Oversea), Switzerland (Evasion).  
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 Verseau-Centre d'Art, PO Box 44, 31012 Toulouse Cedex; 76 Quai de Tounis, 31000 Toulouse. Tel: (61) 52.86.71. Mgrs.: Michel Barthes, Pierre Lavie.  
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 Voix de Son Maitre—VSM, see Pathe Marconi EMI.  
 Volta Symphonie, see Safari-Ambience.  
 Vysson, see Societe Volant.  
 W E A Filipacchi Music (IFPI), 70 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.12.90. Telex: 660B16. Pres.: Daniel Filipacchi; Gen. Mgr.: Bernard de Bosson; Sales Mgr.: Geoffroy du Laz, A&R Mgr.: Dominic Lamblin.  
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 Wilyban, see Daems.  
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- A R T Music-France, 62 Rue Pierre Charron, 75008 Paris. Tel: (01) 256.08.82. Cable: TREMATCH. Telex: 630170. Pres.: Regis Talar; Int'l Mgr.: Claude Ebrard; Prof. Mgr.: Adrian Pandra-Chapuis.  
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- Acuff-Rose SarL, see Chappell.
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- Agence Musicale Int'l, see Sonopresse.
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- Agoria (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne. Tel: 25.18.73. Dir.: Mr. Meyzenc.
- Louis Alberti (Musical EP), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 227.06.30, 924.43.70. Gen. Mgr.: Louis Alberti.
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- Ammo James, see Dick James.
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Int'l reps.: Austria (Universal), Canada (Kerby), Denmark (Wilhelm Hansen), Italy (Ricordi), UK (UMP).
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- Int'l reps.: Worldwide (April/Blackwood).
- April Music Europe, 35 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 266.91.41. Cable: EUROCRI. Telex: 640329. Dir.: Pierre Hebrard.
- Aquitaine, 52 Cours d'Alsace-Lorraine, 33000 Bordeaux. Tel: (56) 48.83.11.
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- Ayach Music, see Francis Dreyfus/Labrador.
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- Bacchanales (Eds.), 2 Rue de Puits-d'Affet, 77230 Moussey-le-Vieux. Tel: 430.93.53. Dir.: Alain Pommier.  
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- Baerenreiter (Ed.), 1 Allée Jean de Ockeghem, 37170 Chambray les Tours. Tel: (47) 28.10.02. Dir.: Mr. Bernstein.
- Pierre Baetz & Co, 52 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 607.45.91. Mgr.: Pierre Baetz.
- Bagatelle SA (SACEM), 10 Rue Washington, 75008 Paris. Tel: (01) 256.17.99, 359.42.56. Telex: 64032B.  
Branch: Denis Bourgeois; Gen. & Int'l Mgr.: Brigitte Bertholier-Spahn.  
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Int'l firms represented: Dawnbreaker (USA), EMP (USA), Franco London (UK), Ricordi (Italy).
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- Paul Beuscher (SACEM), 23-29 Blvd. Beaumarchais, 75004 Paris. Tel: (01) 271.22.11. Cable: ALLMUSIC. Telex: 670877. Artistic Mgr.: Guy Adamik; Gen. Mgr.: Philippe Seiller.  
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Int'l rep.: Belgium (Vedette).
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- Chant du Monde, 64 Rue Ampere, 75017 Paris. Tel: (01) 924.67.73. Pres. & Dir. Gen.: Jean Roire. Gen. Mgr.: Jean Mialhe.
- Chappell SA, 12 Rue de Penthièvre, 75008 Paris. Tel: (01) 266.40.42. Cable: SYMPHONY. Pres. & Dir. Gen.: Gerard Davoust.  
Int'l rep.: Worldwide (Chappell).
- Charly Music (France) SarL, 42 Rue Monge, 75005 Paris. Tel: (01) 633.33.28.
- Chiffre Neuf (Les Eds. du), 5 Rue d'Alsace, 75010 Paris. Tel: (01) 264.23.24. Gen. Mgr.: Helene Bignon.
- Choudens (Eds.), 38 Rue Jean Mermoz, 75008 Paris. Tel: (01) 225.17.21.
- Chouette Music, see Allo.
- Circle Eds. Internationales, 23 Rue Scheffer, 75016 Paris. Tel: (01) 727.04.07. Cable: ELYPEYROT.  
Home office: Argentina.
- Cirta (Eds.), see Marouani.
- Colline, see Eddie Barclay.
- Comesse, see Eddie Barclay.
- Comufra, see Michel Legrand.
- Cookaway Music, see Dick James.
- Cornelia (Eds.), see Presta.
- Costallat (Eds.), 60 Rue de la Chaussée d'Antin, 75009 Paris. Tel: (01) 280.69.19. Cable: COSTERAT. Pres.: Philippe Loury.
- Edward Cox Music, see Dick James.
- Crazy Horse, see Eddie Barclay.
- Crea Sound, 58 Rue Auguste Buisson, 92250 La Garenne-Colombe. Tel: 780.71.00, 780.08.67.
- Home office: Canada.  
Int'l firms represented: Montparnasse 2000, Multi-Sound, Tale (all Canada); Mondiphone, Neuilly (both Canada, USA).  
Int'l reps.: Belgium (Multisound), Germany (Sonoton), Portugal (Musiteca), Spain (Musiteca), Switzerland (Tefima).
- Crest Music, see Dick James.
- Criterion de Paris, 6 Rue Rukmkorff, 75017 Paris. Tel: (01) 380.34.62.  
Home office: USA.
- Cromwell (Eds.), see Essex.
- Crypto, 24 Blvd. de Lattre-de-Tassigny, 90000 Belfort. Tel: (84) 21.31.84/33.47. Gen. Mgr.: Jean-Claude Pogner.
- Crystal Music, see Dick James.
- Curci France, see Marouani.
- d'Annella (Eds.), 7 Rue St. Lazare, 75009 Paris. Tel: (01) 878.76.96. Pres.: Marcel D'Anella; PR & Pub.: Marc Degat.
- Dany Music, 28 Rue de la Reine Blanche, 75013 Paris. Tel: (01) 535.03.96. Dir.: Danyel Gerard.
- Dasora Prod'n, 6 Rue Saint-Charles, 75015 Paris. Tel: (01) 577.27.60. Telex: 660970. Dir.: Roland Dayan.
- Dauphine, see Eddie Barclay.
- Spencer Davis Music, see Dick James.
- Debonnaire Music, see Dick James.
- Decibel (Prod'n), 124 Rue La Boetie, 75008 Paris. Tel: (01) 225.80.30.
- De Clercq, 44 Rue du Colisee, 75008 Paris. Tel: (01) 359.46.89.
- Gilbert Delforge (Eds. Musicales), 62 Mail des Charmilles, 10000 Troyes. Tel: (25) 81.05.62. Gen. Mgr.: Gilbert Delforge.
- Delrieu (Ed.), 14 Rue Trachel, 06000 Nice. Pres., Gen. & Sales Mgr.: Gerard Delrieu.  
Int'l reps.: UK (Elkin), USA (Galaxy).
- Delta France, 12 Rue Ernest Paichari, 75007 Paris. Tel: (01) 555.01.78, 705.57.39. Mng. Dir.: Jacques Arnoul; Gen. Mgr.: Frederique Brion.
- Des Alouettes (Eds.), 36 Rue des Alouettes, 75019 Paris. Tel: 200.33.04. Dir.: Henri Spade.
- Detry Music, 11 bis Rue Cdt. Pilot, 92200 Neuilly. Tel: (01) 624.84.85. Telex: 610753. Pres.: Jean-Louis Detry.  
Discotheque de Paris, 55 bis Rue de Ponthieu, Paris. Tel: (01) 225.61.73.
- Walt Disney Prod'n France, 44 Av. des Champs-Élysees, 75008 Paris. Tel: (01) 359.17.80/02.20. Cable: MICKMOUSE. Telex: 64062. Pres. & Dir. Gen.: Armand Bigl.  
Home office: USA.
- Dominic Music, see Dick James.
- Francis Dreyfus Music/Ed. Labrador, 26 Av. Kleber, 75116 Paris. Tel: (01) 500.77.07, 500.68.03. Telex: 611130. Pres.: Francis Dreyfus; Int'l Mgr.: Stanislas Witold.
- Int'l firms represented: And Son (UK), Arista/Careers (USA), Arnakata (UK), Black Neon (UK, USA), Charly (UK), Sam Fox (USA), Fuse (UK), Al Jarreau (USA), Lupus (UK), Rockin' (UK).  
Int'l reps.: Belgium (Maxwell), Canada (Labrador), UK (Francis Dreyfus—Black Neon, Labrador—Fuse), USA (Francis Dreyfus—Black Neon).
- Du Levin (Eds. Musicales), 1 Rue de l'Abbe Gregoire, 75006 Paris. Tel: (01) 222.15.84. Gen. Mgr.: Daniel Truchot; Sales Mgr.: Christian Truchot; Technical Mgr.: Jean Truchot.  
Int'l firm represented: Centre Alpec (Canada).  
Int'l rep.: Belgium (Edibon), Canada (Serv. de Documentation Pastorale).
- Durand & Cie. (Eds.), 4 Place de la Madeleine, 75008 Paris. Tel: (01) 260.34.08. Pres.: Mme. Rene Dommange; Co-Dir.: Guy Kaufmann.
- E C A P, see Emilhenco.
- E M A S (Eds. Musicales Ariane Segal), 36 Av. Hoche, 75008 Paris. Tel: (01) 563.76.70. Mng. Dir.: Ariane Segal.
- E M C, see Emilhenco.
- E P O C (Eds. & Prod'n Musicales), see Francis O'Neill.
- Eco (Ed.), see Pathe Marconi.
- Eden-Roc (Societe), 35 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.08.93.
- Egg Music France, see Marouani.
- Emilhenco Music SarL, 143 Blvd. Lefebvre, 75015 Paris. Tel: (01) 250.64.46. Contact: Albert Cohen.  
Int'l firms represented: Beat (Italy), Boosey & Hawkes (UK), Cavendish (UK), New Music (Belgium).  
Int'l reps.: Belgium (New Music), Italy (Beat), Netherlands (Dennis), UK (ATV).
- Enoch, 27 Blvd. des Italiens, 75002 Paris. Tel: (01) 742.69.95.
- Epis, 14 Blvd. des Filles-du-Calvaire, 75011 Paris.
- Erkan, 3 Blvd. de la Liberation, 93 St. Denis. Tel: 752.50.58.
- Max Eschig (Eds.), 48 Rue de Rome, 75008 Paris. Tel: (01) 522.66.64. Dir. Gen.: Jean Marietti; Gen. Mgr.: Philippe Marietti.  
Int'l firms represented: Associated (USA), Bosworth & Co. (UK), Carisch (Italy), Ricordi (Italy), Schott & Co. (UK), B. Schott's Soehne (Germany).  
Int'l reps.: Germany (B. Schott's Soehne), Italy (Carisch, Ricordi), UK (Bosworth & Co., Schott & Co.), USA (Associated).
- Espace, 2 Rue du Marquis de Mores, 92380 Garches. Tel: 970.49.41.
- Esperance, see Sonodisc.
- Essex SA (Eds.), TRO—The Richmond Org., 34 Av. des



Champs-Elysees, 75008 Paris. Tel: (01) 225.69.60, 359.71.40. Pres. & Dir. Gen.: Ellen C. Nathan.  
**Home office:** England & USA.  
**Int'l firms represented:** Essex (Belgium, UK), TRO—The Richmond Org. (USA).  
**Int'l reps:** Worldwide including UK (Essex); Canada & USA (TRO—The Richmond Org.)  
 Europa, 34 Rue Truffaut, 75017 Paris. Tel: (01) 522.58.20.  
 Europasonor-Paris, see Futura-France  
 Experience, 8 Rue Emile-Allez, 75017 Paris. Tel: (01) 380.27.10, 924.27.88. Dir.: Philippe Doiteau; Gen. Mgr.: Jacques Galissant.  
**Int'l firms represented:** Experience (UK).  
 Famous Chappell Sarl, see Chappell.  
 Fantasia (Ed.), 13 Rue Pages, 92152 Suresnes. Tel: 772.70.36. Telex: 630946. Pres.: Jean Grandchamp des Raux.  
**Int'l firm represented:** Tradition (USA).  
 Fass Bee (Ed.), see Presta.  
 Feldman, see Francis-Day.  
 Fidsound, 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: J.C. Thuell-Chassaigne.  
**Int'l firms represented:** Calonn.  
 Film Music, see Dick James.  
 Fil Rouge, see Baboo.  
 Flamophone, 12-14 Blvd. de l'Hopital, 75005 Paris. Tel: (01) 707.11.83.  
 Formule 1 (Eds.), 89 Rue de la Boetie, 75008 Paris. Tel: (01) 359.76.54. Mgr.: Angele Salvat.  
 France-Etoile, 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.23.92.  
 France-Melodie (Eds.), 94-96 Rue Lauriston, 75116 Paris. Tel: (01) 505.91.02. Cable: FRANDAY. Telex: 61273B. Gen. Mgr.: Andre Hackiere.  
**Int'l firms represented:** Algee (UK), Al Gallico (USA).  
 France-Rec., 33 Rue Marc Seguin, 75018 Paris. Tel: (01) 206.71.08.  
 Francis-Day SA Publ'ns, 94-96 Rue Lauriston, 75116 Paris. Tel: 505.91.02. Cable: FRANDAY. Telex: 61273B. Gen. Mgr.: Andre Hackiere.  
**Int'l firms represented:** Big Pig (UK), Cam-Al (UK), Buzz Cason (USA), Coal Miners (USA), Cookhouse (USA), Alan Hawkshaw (UK), Marksmen (USA), Owpapar (USA), Pennine (UK), Window (USA), Zargon (USA).  
 French Music, see Chappell.  
 Frituna France SA, 11 bis Blvd. Delessert, 75016 Paris. Tel: (01) 520.08.98.  
**Home office:** Sweden.  
 Frizza, 56 Rue de Paradis, 75010 Paris. Tel: (01) 770.19.68.  
 Futura-France, 3 Rue Clotaire, 75005 Paris. Tel: (01) 325.13.88.  
**Int'l rep.:** Belgium (Hebra).  
**Int'l firms represented:** see Marouani.  
 J. Garson, 13 Rue de l'Equiquier, 75010 Paris. Tel: 770.39.15.  
 Louis Gaste (Eds.), 5 Rue du Bois de Boulogne, 75116 Paris. Tel: (01) 704.53.53.  
**Int'l firms represented:** K&L Music (USA).  
**Int'l rep.:** USA (Convention).  
 Gimnick, see Bagatelle.  
 Gleen Gleen Music, see MCA.  
 Goeland, see Eddie Barclay.  
 Gralto Music, see Dick James.  
 Grande Avenue (Les Eds. Musicales), 1 Av. Christophe Colomb, 94600 Choisy-le-Roi. Tel: (01) 853-11.12. Dir.: E.W. Pelgrims de Bigard; Gen. Mgr.: Alain Evans.  
 Groc Music, see Rideau Rouge.  
 Groupe "1", 8 Rue Balzac, 75008 Paris. Tel: (01) 723.45/47. Pres.: Jean-Philippe Iliesco; Gen. Mgr.: Jean-Pierre Imbrohons.  
 Guayki, see Syrinx.  
 Gwineth Music, see Dick James.  
 H S, 6 Av. Franklin Roosevelt, 75008 Paris. Tel: (01) 225.66.70. Dir. Gen.: Haim Saban.  
 Hamelle & Cie., 24 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.36.39.  
**Int'l reps.:** UK (United Music), USA (Theodore Presser).  
 Harmonic Music, see Brull.  
 Helian, 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 822.50.16.  
 Hexagone (Eds.) (SACEM), 19 Rue Galilee, 75116 Paris. Tel: (01) 723.72.72. Pres.: Rene Boyer; Int'l Mgr.: Gabriel Ibo.  
**Int'l firms represented:** Cibell, Grade One, Impact, Mother Goose, Nib, Our Music, Red Bus. (all UK).  
 Hohner, 19 Rue Van Loo, 75016 Paris. Tel: (01) 224.63.50.  
 Homere (Eds. Musicales), 3 Cite Magenta, 75010 Paris. Tel: (01) 208.93.80.  
**Int'l firms represented:** Berry (UK), Daedalian, Mikel Hooks (USA), New Music (Belgium).  
 Hortensia, 46 Rue de Douai, 75009 Paris. Tel: (01) 874.52.64.  
**Int'l rep.:** Italy (Sugarmusic).  
 L'illustration Musicale Sarl, 6 Rue Leon Bonnat, 75016 Paris. Tel: (01) 224.44.54. Gen. Mgr.: Eddie Warner.  
**Int'l firms represented:** Amphonic (UK), Beat (Italy), Berry (UK), Discant (Germany), Intersound (Germany), Jump (Italy), Studio One (Germany), Ultra Music Serv. (USA).  
**Int'l reps.:** Canada (Music People), Germany (Discant), Italy (Beat), South Africa (Plymouth), Switzerland (Tefima), UK (Amphonic).  
 Illustration Musical E. Warner, see Tabata.  
 Import Diffusion Music, 42-44 Rue de Fer a Moulin, 75005 Paris. Tel: (01) 535.44.25. Mng. Dir.: Alain Pierson; Gen. Mgr.: P. Ageon.  
**Int'l firms represented:** Big 3 (USA), Columbia (USA), EMI (USA), Hal Leonard (USA), Music Sales (UK), SPR (USA), Warner Bros. (USA).  
**Int'l reps:** Belgium (Marcrom), Switzerland (Songbook).  
 Industrial Music, see Marouani.  
 Intersong Paris, 6 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 225.66.70, 225.37.85. Telex: 270673. Pres. Dir. Gen.: Jean-Jacques Tiche.  
**Int'l firms represented:** Big Secret (UK), Blue Oyster Cult (USA), Blue Seas Music (USA), Burlington/Palace (UK), Carlin (UK), Casa David (USA), Caseyem (USA),

Cherry (UK), Chicago (USA), Dynatone (USA), 5th Floor (USA), Fort Knox (USA), Hill & Range (USA), Hit & Run (UK), Hudson Bay (USA), Jac (USA), Klarkee (USA), Lita (USA), Lollipop (Germany), MPL (UK), Magnet (UK), Michael (USA), Midland (USA), Midsong (USA), New York Times (USA), Open End (USA), Elvis Presley (USA), Rocket (UK), Rock Hopper (USA), Street (UK), TRO (USA), 20th Century Fox (USA), Yellow Dog (USA), Casa David (USA).  
 Intune Music, see Dick James.  
 Isabelle Musique, 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 651.46.41. Telex: 630295. Dir.: Nicole Lhuillier; Gen. Mgr.: Claude Francoise.  
**Int'l rep.:** Canada (CF).  
 Isadora, 69 Rue Rochecouart, 75009 Paris. Tel: 878.73.45. Pres.: Jean Louis Tersiguel; Dirs.: Agnes Lable, Jean Sabouraud.  
 Japp Music, see Dick James.  
 Dick James Music France, 1 Rue Lamennais, 75008 Paris. Tel: (01) 359.66.83. Gen. Mgr.: Rene Talar.  
**Int'l firms represented:** Alto, Ammo James, Arrgee, Casanova, Cookaway, Debonnaire, Dominic, Gralto, Gwineth, Intune, Maribus, Nuova, Pageant, Shair, Spencer Davis, Utopia.  
 Jamil Music, see Dick James.  
 Jamsham Music, see Dick James.  
 Janta Ponsa, see Dick James.  
 Jobert SA (Societe des Eds.), 44 Rue du Colisee, 75008 Paris. Tel: (01) 359.26.82.  
**Int'l firms represented:** Elkan Vogel, Merion, Theodore Presser (all USA).  
**Int'l reps.:** Canada (Theodore Presser in USA), Mexico (Theodore Presser in USA), UK (JUMP), USA (Theodore Presser).  
 Jo Biss Int'l, see Presta.  
 Johanna (Eds.)/K J C D Music (Ed.), 64 Rue Sadi-Carnot, 93170 Bagnolet. Tel: 360.95.52/54.74. Gen. Mgrs.: B. Kaufman, M. Cron.  
 Josephine, see Eddie Barclay.  
 Josid Music, see Dick James.  
 Joubert, 25 Rue d'Hauteville, 75010 Paris. Tel: (01) 770.15.73.  
 K J C D Music (Ed.), see Johanna.  
 Kalendour, see Sibecar.  
 Ketchup Music, 9 Rue Villebois Mareuil, 75017 Paris. Tel: (01) 755.78.18, 267.22.09. Mng. Dir.: Philippe Duwat; PR: Jean-Pierre Domboy.  
 Kiswell Music, see Francis Dreyfus/Labrador.  
 L M C E (Lido Music Champs Elysees), 78 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.53.30.  
 L S B (Lewis Show Business), 122 Rue du Faubourg-St. Martin, 75010 Paris. Tel: (01) 203.70.30. Telex: 280245. Gen. Mgr.: Willy Lewis; Int'l Relations: Gisela Clark.  
 Labrador (Eds.), see Francis Dreyfus.  
 Michel Laguens Org., 47 Av. Paul Doumer, 75016 Paris. Tel: (01) 520.37.53. Telex: 611650. Pres.: Michel Laguens.  
**Int'l firms represented:** Audiomasters Int'l (USA), Heremans (Belgium), Edi Masters (Spain), Polyband (Germany).  
 A. Lasry, 62 Blvd. de Clichy, 75018 Paris. Tel: (01) 606.53.00.  
 Alphonse Leduc (Eds. Musicales) (SACEM), 175 Rue St. Honore, 75040 Paris Cedex 01. Tel: (01) 260.62.47/48.61/65.26. Gen. Mgrs.: Claude & Gilbert Leduc.  
**Int'l reps.:** Brazil (Bruno Quaino), Japan (Buffet Crampon), UK (United Music Publ'rs).  
 Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 622.51.05. Pres.: Marcelle Legrand; Gen. Mgr.: Marcel Rothel. (Administered by Chappell).  
 Frederic Leobovitz (Eds.) (SACEM), 2 Rue Flechier, 75009 Paris. Tel: (01) 878.40.88.  
 Francis Lemarque, 18 Av. du Mesnil, 94 La Varenne, St. Maur. Tel: 883.34.21.  
 Henry Lemoine (Eds.), 17 Rue Pigalle, 75009 Paris. Tel: (01) 874.09.25. Dirs.: Max & Andre Lemoine.  
**Int'l reps.:** Belgium (Schott), Japan (Buffet-Crampon), UK (United Music Publ'rs), USA (Theodore Presser).  
 Lerors Music, see Allo.  
 Lords Music, see Dick James.  
 Louis III (Eds.), see Claude Pascal.  
 Love Song Music, see Dick James.  
 M A M, 1 Rue Lamennais, 75008 Paris. Tel: (01) 720.38.51, 359.66.83. Dir.: Charlie Ganen.  
**Int'l firms represented:** Spanka (USA).  
**Int'l reps.:** UK (MAM), USA (MAM).  
 M C A Music (France), 1 Rue Lamennais, 75008 Paris. Tel: (01) 359.66.83, 720.38.51. Dir.: Charlie Ganen; European Co-ord.: Michael Levine.  
**Int'l reps.:** UK (Leeds), USA (MCA).  
 M K (Eds. Musicales) (SACEM), 44 Rue Etienne Marcel, 75002 Paris. Tel: (01) 233.07.30. Pres. & Gen. Mgr.: Monique Knuchel.  
 M P D, 35 Rue du Bac, 94210 La Varenne. Tel: 883.53.29.  
 Madeline, see Intersong.  
 Majestic Sarl (SACEM/SDRM), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 563.69.70.  
 Major (Les Eds.), Rt. Nat'le 307, 78810 Feucherolles. Tel: (01) 461.45.11. Cable: COMODO.  
 Maneges, 35 Rue La Boetie, 75008 Paris. Tel: (01) 225.03.02. (Administered by Chappell).  
 Mangas Music, 3 Rue Freycinet, 75116 Paris. Tel: (01) 723.61.02.  
 Charles Maniatakis (SACEM), 118-130 Av. Jean Jaures, 75019 Paris. Tel: (01) 200.56.42, 201.59.81.  
 March Music, 62 Rue Pierre-Charon, 75008 Paris. Tel: (01) 256.08.82. Telex: 630170. Mng. Dir.: Marie-France Seyrat.  
 Maribus, see Dick James.  
 Marine, see Eddie Barclay.  
 Eddy Marnay, 91 Rue Lepic, 75018 Paris. Tel: (01) 254.77.89.  
 Marouani (Les Eds.), 37 Rue Marboeuf, 75008 Paris. Tel: (01) 723.54.51. Telex: 640578. Pres.: Gina Marouani; Technique Mgr.: Gilbert Marouani.  
**Int'l firms represented:** ABC (UK), ATV (UK, USA), Blendingwell (USA), Broken Arrow (USA), Broken Bird (USA), Bushka (USA), Canopy (USA), Charing Cross

(USA), Curci (Italy), Dino Di Laurentis (USA), East Memphis (USA), Gnosso (USA), Kiss (USA), Lady Jane (USA), Little Dickens (USA), Joni Mitchell (USA), Squibb (USA), Trane (USA).  
**Int'l reps.:** Europe (EMI) excluding Germany (Siegel).  
 Mary Melody, 6 Rue d'Heliopolis, 75017 Paris. Tel: (01) 754.73.37. Dirs.: Marie-Claude Lagarde, R.R. Itic.  
 Masouza Music, 9 Rue Goethe, 75116 Paris. Tel: (01) 723.61.02. Gen. Mgr.: O. Zameczkowski.  
 Masq (Prod'ns Eds. Musicales), 9 Passage Dagorno, 75020 Paris. Tel: (01) 370.88.32. Mgr.: Hervé Bergeret.  
 Masspacher SA (Eds.), 6 Rue Eugene Varlin, 75010 Paris. Tel: (01) 203.51.72. Gen. Mgr.: Jean Lecomte.  
 Peter Maurice (Eds.), see Pathe Marconi & Francis-Day.  
 Maybeline Music, see Francis Dreyfus/Labrador.  
 Medallion, see Dick James.  
 Melba, see Baboo.  
 Mellin, see Eddie Barclay.  
 Melorhin (Les Eds. Musicales), PO Box 22, 13 Rue Maurice Ravel, 68001 Colmar-Cedex. Tel: (89) 41.47.74, 41.80.01. Pres. & Gen. Mgr.: Fernand Erbsland.  
 Metropolitanians (Eds.), 11 Rue de Provence, 75009 Paris. Tel: (01) 246.60.33. Contact: Pierre Ribert.  
 Michel Meyer & Cie. (SACEM), 180 Rue de Billancourt, 92100 Boulogne. Tel: (01) 603.27.77.  
 Gerard Meys Eds. Musicales, see Alleluia.  
 Micro, 13 Rue Washington, 75008 Paris. Tel: (01) 225.43.03.  
 Minerva, 142 Rue Montmartre, 75002 Paris. Tel: (01) 236.92.03.  
 Minotaure (Eds.) (SACEM, SDRM), 21 Rue Jean Mermoz, 75008 Paris. Tel: (01) 265.27.46. Gen. Mgr.: Mrs. Rolande Bismuth; Int'l: Denis Wolff.  
**Int'l firms represented:** Audigram, Beggar's Banquet, Cat. Fania, Food, Number 11, Shelter group, Skyhill, Tarka, Vaya, Wishbone.  
**Int'l reps.:** Belgium (Roland Kluger), Canada (Christian LeFort), Germany (Montana), Israel (Illanot), Japan (Alfa), Netherlands (Araabella).  
 Mirabel, see Eddie Barclay.  
 Eddy Mitchell Music, 12 Av. George V, 75008 Paris. Tel: (01) 359.12.68. Mgr.: Jean-Pierre Sammut; PR Mgr.: Michel Bellamari.  
 Peggy Monclair (Prod'ns Musicales), 4 Rue du Bac, 78290 Croissy. Tel: 976.28.29.  
 Monia Music, c/o P. Witzig, 28 Av. Hoche, 75008 Paris. Tel: (01) 227.61.58.  
 Monica, see SEMI.  
 Montana, 71 Av. Kleber, 75016 Paris. Tel: (01) 727.04.05.  
 Montparnasse 2000, Rue Brea 27, 75006 Paris. Tel: (01) 325.02.02, 326.41.72. Dir. Gen.: Andre Farry.  
**Int'l firms represented:** Canciones del Mundo (Spain), Canopo group (Italy), Gemelli (Italy), Guitarra (Spain), Inmus (Germany), Lutto (Italy), Omega (Italy), Polyband (Germany), Prestation (Belgium), Sermi Films (Italy).  
**Int'l reps.:** Argentina (Annibal Libenson), Belgium (Prestation), Canada (Crea Sound), Germany (Inmus), Japan (Yanami), Lebanon (SMT Film), Scandinavia (Nordiska in Sweden), UK (United Artists), Uruguay (Annibal Libenson).  
 Edwin H. Morris Sarl, see Chappell.  
 Mouche Music, see Rideau Rouge.  
 Music Control (SACEM), 35 Rue La Boetie, 75008 Paris. Tel: (01) 225.90.89/17.44. Gen. Mgr.: C. Filmaux.  
 Music 18, 3 Rue Freycinet, 75016 Paris. Tel: (01) 723.61.02. Telex: 620646. Dir.: Jacques Plait.  
 Musique Pour l'Image, 77 Rue du Faubourg St.-Martin, 75010 Paris. Tel: (01) 926.48.34. Dir.: Robert Viger.  
**Int'l firms represented:** Charles Brull (UK), Multisound (Belgium), Sonoton (Germany).  
 N F C, see Essex.  
 NW 8 Music, 94-96 Rue Lauriston, 75116 Paris. Tel: (161) 505.91.02. Chief Exec.: Richard H. Cavassuto; Gen. Mgr.: Richard Lord.  
**Home office:** Monaco.  
**Int'l reps:** Worldwide (EMI group/Francis-Day).  
 Nautilus (Eds. Musicales), 39 Rue des Jeuneurs, 75002 Paris. Tel: (01) 236.63.68.  
 Melody Nelson Publ'g, see Chappell.  
 Neully, 11 Av. Bourgain, 92130 Issy les Moulineaux. Tel: 645.17.01. Gen. Mgr.: Claude Horvais; Promo.: Jean-Michel Benchie.  
 Normandy Music, see Masq.  
 Nouvelles Eds. Contemporaines (NEC), 23 Rue Pierre Semard, 75009 Paris. Tel: (01) 526.52.47. Chief Exec.: Freddy Carrara.  
 Nuages Music, 83 Av. de Segur, 75015 Paris. Tel: (01) 567.93.55. Gen. Mgr.: Frank Thomas.  
 Numera Int'l (Eds.), 52 Rue de Crimee, 75019 Paris. Tel: (01) 205.71.34.  
 Nuova, see Dick James.  
 Francis O'Neill Org. (FONO), 71 Rue de Provence, 75009 Paris. Tel: (01) 874.15.68. Cable: FONOMIC Pres.: Francis O'Neill; Mgrs.: Jean-Pierre Besson, Paul Ives.  
**Int'l firms represented:** Belwin-Mills France (UK, USA), Campbell Connelly (UK), Compass (UK, USA), Heathsie (UK).  
 Orfeus (Eds.), 38 Av. de l'Opera, 75002 Paris. Tel: (01) 633.66.10, 555.53.36. Chief Exec.: Stephan Tabakov; Gen. Mgr.: Irene Kulikowski.  
 Osha Music, see X Music.  
 Ouvrieres (Les Eds.), 12 Av. Soeur Rosalie, 75621 Paris Cedex 13. Tel: (01) 337.93.85. Gen. Mgr.: Max Pinchard.  
**Int'l firms represented:** Galaxy (USA), Stainer & Bell (UK).  
**Int'l rep.:** Belgium, Canada, & Germany (Chappell).  
 P A L M (Prod'ns Artistiques Litteraires & Musicales), 86 Rue du Faubourg St. Denis, 75010 Paris. Tel: 770.21.29. Chief Exec.: Jef Gilson.  
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 Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou. Tel: 071.38.80. Telex: 696040. Dir.: Jean Roubinet; Gen. Mgr.: Norman J. Garrod. (Sleeves only).  
 Imprimerie St-Roch, 144 Rue du Chemin-Vert, 75011 Paris. Tel: (01) 805.21.98.  
 Libet (Disques), 18 Rue Carnot, 76700 Harfleur. Gen. Mgr.: Guy Libet.  
 M K, 44 Rue Etienne Marcel, 75002 Paris. Tel: 233.07.30. Pres. & Gen. Mgr.: Monique Knuchel. (Jackets only).  
 Mood Duplication, RN 307, 78810 Feucherolles. Tel: 461.45.11. Telex: 600574. Pres. H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas.  
 Moulage Plastique de l'Ouest, 53700 Averton. Tel: 16.43.03.27/35. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix. (Jackets only).  
 Offset Press, 9 Rue Edouard Renault, 93000 Le Blanc-Mesnil. Tel: (01) 931.16.82. Telex: 641431. Chief Exec.: Yves Volant; Gen. Mgr.: Guy Volant.  
 Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel: 561.95.00. Pres.: Philip N. Brodie; Deputy Mng. Dir.: Michel P. Bonnet. (Jackets only).  
 Rolland, 82 Rue du Faubourg-St. Martin, 75010 Paris. Tel: (01) 208.76.83.  
 Satav, 44 Rue Pierre Joseph Proudhon, 78800 Houilles. Tel: 968.60.95. Bd. Chm. & Gen. Mgr.: Jean Apherghis.  
 A. Tempo, 14 Rue Mollien, 92100 Boulogne. Tel: 605.35.74.  
 Verdier (Les Ateliers), 142 Rue de Clignancourt, 75018 Paris. Tel: (01) 606.53.97, 606.54.48.  
 Vogue MPP (Manufacture de Prod'ns Phonographiques) 84 Maurice Grandcoing, 93430 Villetaneuse. Tel: (01) 826.55.00. Cable: VOGDISC. Telex: 620380. Pres.: Cesar Rossini. (Jackets only).

### LABELS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy-le-Roi. Tel: 853.11.12. Telex: 20869. Cable: AREADIS. Pres.: E.W. Pelgrims de Bigard; Gen. Mgr.: Xavier Pelgrims de Bigard; Gen. Sec'y: Jacques Marmouset.  
 Plants: 61190 Tourouvre, Rt. d'Alencon. Tel: Tourouvre 25.06.13. Telex: 170662—27130 Verneuil sur Avre, Z.I. Tel: 32.03.23. Telex: 180742.  
 C I D I S (Polygram Inds. & Messageries), Av. Maurice Ravel, 92160 Antony. Tel: (19) 666.21.02. Pres. & Dir.: Edmond Lang; Sec'y Gen.: Bruno d'Orgeval; Ind'l Dir.: Fernand Pasquier; Comm'l Dir.: Jean-Michel Allays; Dist'n Dir.: Christian Marchi; Factory Dir.: Pierre Crapard.  
 C N A I Fidsound (Compagnie Nationale d'Applications Ind'lles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.  
 Charmilles (Disques), 62 Mail des Charmilles, 10000 Troyes. Tel: (25) 81.05.62. Gen. Mgr.: S. Delforge.  
 Dorel (Les Procédés), 45 Rue de Tocqueville, 75017 Paris. Tel: (01) 227.70.50.  
 France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Cournaud.  
 Factory: 28260 Anet, Boite Postale 32, 28520 Sorel Mousse.  
 Glory Impression Cartonnage, 7 Rue Louis Armand, 92602 Asnières. Tel: 790.62.31. Pres. Dir.: Marcel Glory; Technical Mgr.: Jacques Lesueur; Sales Mgr.: Frederic Bussiere.  
 Grenouilleau-Landaïs & Les Fils, 18 Rue Dom.-Devienne, 33000 Bordeaux. Tel: (56) 91.49.56.  
 I M C I, 122 bis Rue Aristide-Briand, 92300 Levallois-Perret. Tel: 737.69.08.  
 Imprimerie Saint-Roch, 144 Rue du Chemin-Vert, 75011 Paris. Tel: (01) 805.21.98.  
 Mood Duplication, RN 307, 78810 Feucherolles. Tel: 461.45.11. Telex: 600574. Pres. H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas.  
 Moulage Plastique de l'Ouest, 53700 Averton. Tel: 16.43.03.27/35. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.  
 Offset Press, 9 Rue Edouard Renault, 93000 Le Blanc-Mesnil. Tel: (01) 931.16.82. Telex: 641431. Chief Exec.: Yves Volant; Gen. Mgr.: Guy Volant.  
 Rolland, 82 Rue du Faubourg-St. Martin, 75010 Paris. Tel: (01) 208.76.83.  
 Satav, 44 Rue Pierre Joseph Proudhon, 78800 Houilles. Tel: 968.60.95. Bd. Chm. & Gen. Mgr.: Jean Apherghis.  
 Verdier (Les Ateliers), 142 Rue de Clignancourt, 75018 Paris. Tel: (01) 606.53.97, 606.54.48.

### PROFESSIONAL TAPE SUPPLIES

Publion Audio Professional, 7-9 Rue Crespin du Gast, 75011 Paris. Tel: (01) 357.64.07. Dir.: Peter Dean; Gen. Mgr.: Dany Dean.  
 Audio: 1/4", 1/2", 1", 2" tape.  
 Brand names: Pyral, Scotch.

### RECORD PROCESSING MACHINERY

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel: (01) 333.30.90. Telex: 620282. Gen. Mgr.: Serge Doublin.  
 Home office: USA.  
 Product: Automatic & manual presses, record-planting equip.  
 Brand names: Audiomatic, Hamilton.  
 M A P (Materiel Applications Plastiques) (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Mng. Dir.: Jean Berge; Gen. Mgr.: J. Charviat.  
 Chief product: Automated injection-compression presses, automatic inking & bagging machines for 7" or 12" records.  
 Pyral SA, 47 Rue de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Chm.: R. Piani; Gen. Mgr.: Claude Goudal; Mgr.: Louis Delaistrier.  
 Product: Lacquers.

**TAPE, RAW & BLANK LOADED**

Audio Magnetics France, 147 Av. Charles de Gaulle, 92200 Neuilly. Tel: (01) 745.62.62. Telex: 611698. Gen. Mgr.: J. Arrighi de Casanova.

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Lavallois. Tel: 739.33.22. Telex: 620445. Comm'l Dir.: Robert Kaplan.

Audio & Video: Cassette & open reel.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuél-Chassaingne.

Audio: 8-tr., cassette, open reel.

M F P, see Music for Pleasure.

Moulage Plastique de l'Ouest, 53700 Averton. Tel: 16.43.03.27/35. Pres. & Dir. Gen.: Pierre de Poix. Sales Mgr.: Monique de Poix.

Audio: 8-tr., cassette.

Music for Pleasure, 57 Blvd. de la Republique, 78400 Chatou. Tel: (01) 071.30.79. Telex: 698730. Mng. Dir.: M.P. Bonnet; Gen. Mgr.: A. Peier; Mktg. Mgr.: J. Chazeau; Sales Mgr.: G. Durampart.

Audio: Cassette.

Brand name: MFP.

Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel: 561.95.00. Pres.: Philip N. Brodie; Deputy Mng. Dir.: Michel P. Bonnet.

Audio: Blank—cassette & open reel; raw—8-tr., cassette & open reel.

Publison Audio Professional, 7-9 Rue Crespin du Gast, 75011 Paris. Tel: (01) 357.64.07. Dir.: Peter Dean; Gen. Mgr.: Dany Dean.

Audio: 8-tr., open reel.

Video: Blank—1" open reel, 1/2" EIAJ open reel.

Brand names: Pyral, 3M.

Pyral SA, 47 Rue de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Chm.: R. Piani; Gen. Mgr.: Claude Goudal; Mgr.: Marc Lamotte.

Audio: Cassette & open reel.

Video: 1" & 1/2" EIAJ open reels.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel: (01) 333.30.90. Telex: 620282. Gen. Mgr.: Serge Doublin.

Home office: USA.

Product: On-cassette printers, high-speed & in-cassette duplicators, QC machines, loaders.

Brand names: Apex, ElectroSound, Infonics.

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Lavallois. Tel: 739.33.22. Telex: 620445. Comm'l Dir.: Robert Kaplan.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuél-Chassaingne.

**● accessories manufacturers**

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Lavallois. Tel: 739.33.22. Telex: 620445. Comm'l Dir.: Robert Kaplan.

Product: Leader & splicing tape.

Delta Magnetics, 41 Quai des Martyres de la Resistance, 78700 Conflans. Tel: 972.69.81.

Product: Needles (Stanton).

Impregna Sarl, 167 Rt. de St. Leu, Epinay Sur Seine. Tel: (01) 822.64.32. Contact: Jacques Fallard.

Product: Anti-static record cleaning material.

Lavainne, 62 Rue des Depontes, 45200 Montargis. Tel: (38) 85.24.17. Gen. Mgr.: M. Lavainne.

Product: Cleaners, cloths & brushes.

Ma-Co Sarl, 10 Rue Malakoff, 92600 Asnieres. Tel: 793.37.83. Gen. Mgr.: Ms. Benadon.

Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles.

Mageco Electronic, 119 Rue du Dessous des Berges, 75013 Paris. Tel: 583.65.19.

Product: Needles (Pickering).

Publison Audio Professional, 7-9 Rue Crespin du Gast, 75011 Paris. Tel: (01) 357.64.07. Dir.: Peter Dean; Gen. Mgr.: Dany Dean.

Product: Carrying & storage cases, catalog servs., head cleaners & demagnetizers, leader tape, splicing tape.

Pyral SA, 47 Rue de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Chm.: R. Piani; Gen. Mgr.: Claude Goudal; Mgr.: Louis Delaistiere.

Product: Leader & splicing tape.

Topodis, Le Petit Parc, Zone Industrielle, 78920 Ecquevilly. Tel: 475.50.21. Telex: 698074. Gen. Mgr. Andre Gervy.

Product: Rec. & tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers.

Vogue MPP (Manufacture de Prod'ns Phonographiques) 84 Rue Maurice Grandcoing, 93430 Villeneuve. Tel: (01) 826.55.00. Cable: VOGDISC. Telex: 620380. Pres.: Cesar Rossini.

Product: 45 rpm adaptors.

**● store fixtures & merchandising aids manufacturers**

Glory Impression Cartonnage, 7 Rue Louis Armand, 92602 Asnieres. Tel: 790.62.31. Pres. Dir. Gen.: Marcel Glory; Technical Mgr.: Jacques Lesueur; Sales Mgr.: Frederic Bussiere.

Product: Rec. browser boxes, divider cards.

Topodis, Le Petit Parc, Zone Industrielle, 78920 Ecquevilly.

Tel: 475.50.21. Telex: 698074. Gen. Mgr. Andre Gervy.

Product: Rec. & tape browser boxes, display racks, divider cards.

Vogue MPP (Manufacture de Prod'ns Phonographiques) 84 Rue Maurice Grandcoing, 93430 Villeneuve. Tel: (01) 826.55.00. Cable: VOGDISC. Telex: 620380. Pres.: Cesar Rossini.

Product: Display racks.

**GERMAN DEMOCRATIC REPUBLIC (EAST)**

Population: 17,700,000.

Rate of exchange: \$1 (US) = 8 ost-marks.

Per capita income: \$2,400.

Holidays: January 1, Good Friday, Easter Sunday, May 1 (Labor Day), May 8 (Liberation Day), Ascension, Whitsunday, October 7 (Republic Day), December 25, 26.

**RECORDS:**

Records sold domestically including imports: LP's & singles 1977—17,000,000 units

Average retail price per record: LP's—\$1.80. Singles—\$0.75.

**TAPE:**

Pre-recorded tape sold domestically including imports: Cassette 1977—1,000,000 units

Average retail price per tape: Cassette—\$2.50

**● record & tape manufacturers / distributors / importers**

Amiga, see Deutsche Schallplatten.  
Buchexport (Volkseigener Aussenhandelsbetrieb der Deutschen Demokratischen Republik), Leninstr. 16, DDR-701 Leipzig. Tel: (05611) 76-61.  
Deutsche Schallplatten (VEB), Reichstager 4/5, 108 Berlin. Tel: (0311) 220-9201.

Labels: (Owned) Amiga, Eterna, Litera, Nova.

Eterna, see Deutsche Schallplatten.

Litera, see Deutsche Schallplatten.

Nova, see Deutsche Schallplatten.

**● music publishers**

Breitkopf & Haertel Musikverlag (VEB), Karlstr. 10, DDR-701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Gunter Hempel, Gen. Mgr.: Werner Hennig.  
Int'l reps.: Austria (Globus), Canada (Alexander Broude), West Germany (Breitkopf & Haertel—Wesbaden), Mexico (Alexander Broude), Netherlands (De Eerste Muziekcentrale), UK (Breitkopf & Haertel), USA (Alexander Broude).

Deutscher Verlag fuer Musik (VEB), see Breitkopf & Haertel.  
Harth Musik Verlag / Pro Musica Verlag, Karl-Liebknechtstr. 12, DDR-701 Leipzig. Tel: (05611) 3-26-12.  
Int'l reps.: Australia, Canada, UK (Breitkopf & Haertel in UK); West Germany (Apollo).

Friedrich Hofmeister Musikverlag (VEB), see Breitkopf & Haertel.

Lied der Zeit (VEB), Postfach 10, Rosa-Luxemburgstr. 41, DDR-102 Berlin. Tel: (0311) 28-2-50-81

Litoff (Collection), see Peters.

Peer Musikverlag GmbH, PO Box 602129, 2000 Hamburg 60, Muhlenkamp 43. Tel: (040) 271-33-71 Cable SOUTHMUSIC. Telex: 213387

Peters (Ed.) (VEB), Postfach 746, Talstr. 10, DDR-701 Leipzig. Tel: (05611) 29-59-53.

Affiliate: Collection Litoff.

Int'l firms represented: (Loans only) EDSS & ZAMP (Yugoslavia), PWM (Poland), C.F. Peters/Belaieff (West Germany), Universal (Austria)

Int'l reps: (Purchase) Denmark (Engstrom & Soedring), Netherlands (Eerste Muziekcentrale), Switzerland (Eulenberg), West Germany (C.F. Peters), rest of the world (C.F. Peters in UK); (loans) West Germany (C.F. Peters), Yugoslavia (EDSS)

Pro Musica Verlag, see Harth

**● services****ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Association of Composers & Musicians of the German Democratic Republic, Leipzigerstr. 26, DDR-108 Berlin. Tel: 220-2051.

National Committee of the International Music Council, Leipzigerstr. 26, DDR-108 Berlin. Tel: 229-2772.

Neue Bachgesellschaft, Int'l'e Vereinigung, Karlstr. 10, DDR-701 Leipzig

Staatliches Komitee fuer Rundfunk (Radio & TV), Nalepastr. 18-50, DDR-116 Berlin Tel: 63-60. 6328-31

**LICENSING ORGANIZATION, MUSIC**

A W A (Anstalt zur Waehrung der Auffuehrungsrechte auf dem Gebiete der Musik), Storkowerstr. 134, DDR-1055 Berlin. Tel: 434-2757. Gen. Dir. Klaus Eisenbarth. (Mechanical & performing rights)

**GERMAN FEDERAL REPUBLIC (WEST)**

Population: 62,000,000.

Rate of exchange: \$1 (US) = 1.80 marks.

Per capita income: \$6,029

Holidays: January 1, Good Friday, Easter, May 1 (Labor Day), Ascension Day, Whit Monday, June 17, November (Repentance Day), December 25, 26

**RECORDS:**

Records sold domestically: LP's 1978—100,400,000 units, 1977—87,800,000 units. Singles 1978—46,500,000 units, 1977—39,800,000 units

Import sales: LP's & singles—additional 10% of total. Records imported from USA (factory value, CIF): 1977—2,815,324 units, \$3,982,000.

Records exported to USA (factory value, FOB): 1977—2,863,270, \$3,238,000.

Records exported worldwide (factory value, FOB): 1977—32,745,000 units, \$81,000,000.

Average retail price per record: LP's—\$6. Singles—\$3.30

Stereo sales: 100% of total.

Record club sales: 15% of total.

Discounting: Widespread.

Type of distribution: Manufacturer-to-retailer accounts for 70% of total sales. Manufacturer-to-wholesaler-to-retailer & rack jobbing (there are 2 rack jobbers) divide another 12%, and direct importing by retailers constitutes the remaining 18%. Total wholesale transactions have increased by 20%. Export sales to the United Kingdom and United States are increasing.

Type of promotion: All radio and TV stations are important sources. Also, there are about 1200 discotheques and 1000 key publications. Twelve radio stations have weekly hit parades; three TV channels carry weekly inter-national pop-shows. Second German Television (ZDF) has a monthly "Hit-parade" with 13 singers. All stations are controlled by representatives of private organizations, government and the public.

Jukeboxes: 90,000.

**TAPE:**

Pre-recorded tape sold domestically: 8-tr. 1977—6,000 units, 1976—8,000 units. Cassette 1978—41,400,000 units, 1977—36,300,000 units.

Average retail price per tape: Cassette—\$4.00; open reel—\$10.00.

Wolfgang Spahr

**● record & tape manufacturers / distributors / importers**

A A R, see Heinz Ulm.

A G M Schallplattenproduktion & Vertrieb, Kisslingweg 44, D-7130 Muehlacker. Tel: (07041) 47-66, 66-63. Telex: (07) 263721 Dir. Arno Graul

A M S Musica Sacra, see Schwann.

A S A Musikvertrieb GmbH, Potsdamer Str. 58, D-1000 Berlin 30. Tel: (030) 261-13-25 Telex (01) 83065

Abacca, see Inmus.

Abanori, see Mixtur.

Acanta, see Fonotem & MusiContact.

Ada, see Welaton.

Admiral, see Bellaphon.

Agil-Music Musikverlag GmbH, Karlstr. 36, D-8000 Munich 2. Tel: (089) 59-16-26. Contact: Franz Seelos.

Labels: (licensed) Help, Life, (represented) Video Rec. Albums (USA).

Ahorn, see Teldec.

Air, see All-Music.

Airlift Tontraeger Vertriebs GmbH (IFPI), Clausewitzstr. 4/III, D-1000 Berlin 12. Dir. Maria Kopp, Wolfgang Maeder; Prod'rs: Andy Novello, Lennie Partner, Alf Carde. (Distributor)

Branch: D-8400 Regensburg, Portnergasse 6 Tel: (0941) 56-13-51.

Labels: (Owned) Airlift, Fire Bird, (distributed—not licensed) IDS.

Aktuell, see All-Music.

Aladin (Peter Orloff) GmbH & Co KG, Rauhe Hecke 2, D-5000 Cologne 91. Tel: (0221) 86-23-02, 86-20-32 Telex (08) 873698. Mng. Dir. Peter Orloff.

Labels: (Owned) Aladin (Distributed by EMI Electrola), Black Prince (Distributed by Crystal).

Alcomusic, see Alcophon.

Alcophon Albinger KG, PO Box 1270, Reeperbahn 35, D-2058 Lauenburg Tel: (04153) 30-22 Telex: (02) 189612.

Labels: Alcomusic, Alcophon, Alcophon Super, Blacky, Multi, Multipack.

Alcophon Super, see Alcophon Albingen.

All-Music Vertriebs GmbH, Werner-Sombartstr. 21, D-7750 Konstanz. Tel: (07531) 55-03-6. Telex (07) 33239.

Pres.: Alfons Bocklet; Gen. Mgr.: Fredy P. Frei.

Home office: Switzerland.

Labels: (Owned) Air, Aktuell, MPV, Musicland, Vega 2000.

Des Alpes Schallplatten Produktion GmbH (IFPI), Theodor Koerner Str. 7, D-8700 Wuerzburg Tel: (0931) 73884, 71286 Telex: (06) 8810 Mng. Dir. Hans-Richard Danner (Distributor/Importer)

Labels: (Owned) DA, Echo, Lilliput, Main, (distributed) Amati, Bella Musica, Supertone, Welt Melodie

Die Alte Orgel, see Da Camera.

Alternum, see Thorofon.

Amati, see Supertone & Des Alpes.

Amaton, see Heinz Ulm.

Amayana, see Heinz Ulm.

Amerindian Recs., An Der Alte Muehle 9, D-5067 Wessel.



ing-Berzdorf, Tel. (02) 232-51780. Chief Exec. Ingrid Renate Rohere. (Distributor/Importer)  
**Labels: (Owned) Amerindian; (distributed) Artaria (Argentina), Kotrona (Argentina), Paganini/Eleven (Italy)**  
**Int'l reps.:** Argentina (Artaria, Kotrona).  
 Der Andere Song, see Hansa Musik.  
 Christian Anders Musikverlag & Produktion, on Hoerwarthstr. 26, D-8000 Munich 40. Tel. (089) 18-42-23. Pres.: Christian Anders; Gen. Mgr. Ann Busse. (Distributed by EMI Electrola)  
**Labels: (Owned) Chranders**  
 Angel, see EMI Electrola  
 Angel Musikverlag & Produktion A. Engel KG, PO Box 1124, Drakestr. 16, D-3280 Bad Pyrmont Tel. (05281) 5664. Chief Exec. & Gen. Mgr. Anneliese Engel; Sales Mgr. Bernd Plato, Vice Mgr. Guenter Engel.  
**Label: (Owned) Days**  
 Angelo, see EMI Electrola.  
 Antagon Musikgesellschaft Jens Michow (IFPI), Lenhartstr. 15, D-2000 Hamburg 20. Tel. (040) 48-44-43. Telex: (02) 173473. Mng. Dir. Jens Michow (Also see Music Distributor)  
 Aquarium 2000, see Polyband.  
 Arcade Recs. (Deutschland) GmbH (IFPI), Leimenrode 29, D-6000 Frankfurt/Main, Tel. (0611) 59-81-19/29. Telex: (04) 189319. Mng. Dir.: Michael Levene; Sales Mgr. Helmut Mohr; Mktg. Mgr. Ruediger Schaefer.  
**Home office: England.**  
**Label: (Owned) Arcade**  
**Int'l reps.:** Austria (Ariola), Switzerland (Phonag).  
 Archiv Produktion, see DGG & Polydor.  
 Arendo, see Jaguar.  
 Ariola, see Ariola-Eurodisc.  
 Ariola-Eurodisc GmbH (IFPI), Steinhäuserstr. 3, D-8000 Munich 80. Tel. (089) 4-13-61. Cable EURODISC. Telex: (05) 23487. Pres.: Monti Lueftner; Mng. Dir. Friedel Schmidt, Deputy Mng. Dir. Wolfgang Wegmann; VP Int'l Div.: Dorus Sturm; Sales Mgrs. Hans Knappe, Heinz Holle; Mktg. & Promo. Albert Czapski, Export Dept. Geiso Mampel Ariola Int'l Group—Pres. Monti Lueftner, Sr. VP Friedel Schmidt; VP A&R Mktg.: Wim Schipper; VP Latin America Activities Ramon Segura; VP Int'l Finance & Admin. Dr. Wolfgang Wegmann; VP Int'l Opns. Hardy Schuetze  
 Export Dept. Geiso Mampel  
**Int'l branches:** Austria, Belgium, France (Arabella), Mexico (Disco Libro), Netherlands, Spain, Switzerland, UK, USA (Ariola).  
**Labels: (Owned) Ariola, Eurodisc; (licensed domestic) Hansa, Jupiter, Oasis, Maritim; (licensed foreign) Albion (UK), Bronze (UK), CMH (USA), Clan Celentano (Italy), DJM (UK), Island (JCOA), Lifesong (USA), Mantecore (UK), Melodia (USA), Musiza (Italy), PBR (USA), Pinnacle (UK), President (UK), Pye (UK), Real (UK), Red Star (USA), Roulette (USA), Shelter (USA), Sierra Briar (USA), Sire (USA), Supraphon (Czechoslovakia), Tomato (USA), Virgin (UK).  
**Int'l reps.:** Argentina (RCA), Australia (Carnia, RCA), Bolivia (Lauro), Brazil (Gravaco, RCA/Copacabana), Canada (German-Canadian News, Interglobal), Colombia (Tropical), Czechoslovakia (Supraphon), Denmark (AEG), East Germany (VEB), Ecuador (Fadisa), El Salvador (Leo), Finland (Finndisc), France (Arabella, WEA), Greece (Veran, General Publ'g Co., CBS, Minos Matsas), Guatemala (Discos de Centroamericana), Hong Kong (Studer Revox), India (Grammophon of India), Indonesia (Studer Revox), Israel (Hed Arzi), Italy (Fonticetra, Disch Ricordi, Musik Import, RCA), Japan (Nippon Columbia), Kenya (Ait Recs.), Lebanon (Societe Libanaise du Disque), Malaysia (Studer Revox), Mexico (Discolibro), Nigeria (Phonogram), Norway (Disco A/S), Philippines (Studer Revox), Portugal (Phonogram), Rep. of China (Summit Enis), Singapore (Studer Revox), South Africa (Teal, Gallo), South Korea (Asia Rec. Co., Studer Revox), Sweden (CBS), Thailand (Studer Revox), UK (RCA, Pye), USA (German Language Publ'ns, Salsoul, German News), USSR (Meshduarodnaja Kniga), United Arab Emirates (Vithaldas V & Sons), Yugoslavia (Rec. Prod'ns of Radio-Television Belgrad). (SEE ADVERTISEMENT)**

Arminia Musikproduktion Erich Storz (IFPI), Hauptstr. 114, D-3360 Oesterde am Harz, Tel. (05522) 45-11. Telex: (09) 65154. Gen. Dir. Erich Storz, Gen. Mgr. Marianne Opitz; Sales Mgr.: Marianne Storz. (Also a Wholesaler as Storz GmbH)  
**Branches: D-2000 Hamburg, Heidenkampsweg 54. Tel. (040) 280-2939. Telex (02) 162989—D-3000 Hannover, Am Klagesmarkt 22. Tel. (0511) 15028. Telex. (09) 23814—Bielefeld, Am Kampchen 4. Tel. (0521) 25017. Telex. (09) 38058**  
**Labels: (Owned) Arminia, Storz.**  
**Int'l rep.:** Switzerland (Musicaland).  
 arOnda Schallplattenproduktion & Vertrieb, Frankfurter Landstr. 7, D-6380 Bad Homburg, Tel. (06172) 4-68-36. Dir. Gunther Mueller.  
**Labels: (Owned) arOnda; (represented) Kaibala (USA)**  
**Int'l reps.:** Argentina (CBS), Benelux (Dureco in Netherlands), Brazil (CBS), Central America (CBS), Italy (Saar), Mexico (CBS), Spain (Belter), Switzerland (Carex).  
 Arteg Prod'ns, Schanzenstr. 16-18, D-2000 Hamburg 6. Tel. (040) 43-44-42. Chief Exec. Arno H. van Vught Jr.; Prod'rs A.H. & W.B. van Vught.  
**Labels: (Owned) Arteg, Mentio Music Pop Sounds.**  
 Asfalt, see WPL.  
 Asylum, see WEA.  
 Atco, see WEA.  
 Atlantic, see WEA.  
 Attacca-Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel. (0203) 8-13-78.  
**Label: (Owned) Attacca**  
 Audio Components Vertriebs GmbH, PO Box 3822, Hegestr. 64, D-2000 Hamburg 20. Tel. (040) 46-51-00. (Importer)  
**Label: Richardson (USA)**  
 Audio Int'l, Gönzenheimerstr. 2b, D-6000 Frankfurt am Main, Tel. 50-47-33. Telex. (04) 13039 (Distributor)  
**Labels: (Distributed—not licensed) 1984 Recs., Real Time; (represented) Sheffield Lab (USA)**  
 Audiphon Classic, see Mutibrand.  
 Audite, see Fono & MusicContact.

Audition, see Videothek & Teldec  
 Aulos, see Fono.  
 Autogram & Folk Recs., Burgstr. 9, D-4405 Nottuln (Kreis Muenster), Tel. (02502) 61-51. Gen. Mgr. Willy Schwenken.  
**Labels: Autogram, Doctor, Monogram**  
**Int'l reps.:** Austria (Eulenspiegel), Belgium (Parsifal), France (Discovale), Netherlands (Munich), Switzerland (Eulenspiegel), UK (Saydisc).  
 Autoplay, see Polyband.  
 Aves Recs. & Tapes, Harvesthuderweg 21, D-2000 Hamburg 13. Tel. (040) 44-60-21. Telex 21345. Owners Rudolf G. Slezak, Horst F. Schmolzi. (Distributed by InterCORD)  
**Labels: Aves, Avia, Beggar's Banquet, Cube, EMG, Electric Rec., Fania.**  
 Aw, see Peter Gleissner.  
 B F C Int'l Rec. Co., PO Box 350245, D-5000 Cologne 30. Tel. (0221) 50-36-47. Mktg. Dir. Rudolf E. Kamphausen; Gen. Mgr. Gunther R. Kamphausen.  
**Labels: (Owned) Compass; (licensed) Hookfarm (Denmark), Trutone (South Africa).**  
**Int'l reps.:** Philippines (Music World), Spain (Euterpe).  
 8abylon, see Membran & Music Distributor.  
 Bacillus, see Bellaphon.  
 Baerenreiter-Musicaphon, see Baerenreiter-Verlag & Disco-Center.  
 Baerenreiter-Verlag, Karl Voetterle KG, Heinrich-Schuetz-Alle 35, D-3500 Kassel/Wilhelmshohe, Tel. (0561) 300-1117. Telex: (09) 92376. Mng. Dir. Wolfgang Matthei.  
**Int'l branches:** England, France, Switzerland  
**Labels: (Owned) Baerenreiter-Musicaphon, Bosse Musik (Distributed by Disco-Center)**  
 Baltic-Recs., PO Box 4544, Holstenplatz 1-2, D-2300 Kiel. Tel. (0431) 9-11-04. Owner: Heinz Ziemann.  
 Barclay Schallplatten GmbH, Glockengießerwall 27, D-2000 Hamburg 1. Tel. (040) 33-08-17.  
 Bear Family Recs., (IFPI), Eduard Grunow Str. 12, D-2800 Bremen 1. Tel. (0421) 78874. Dir. & Gen. Mgr. Richard Weize; Sales Mgr.: Hermann Knuelle. (Licensed to Membran, distributed by Music Distributor)  
**Int'l branch: England.**  
**Label: (Owned) Bear Family.**  
**Int'l reps.:** Japan (King), USA (Back Room, County).  
 8ella Musica, see Supertone & Des Alpes.  
 Bellaphon Int'l, see Bellaphon.  
 Bellaphon Recs. GmbH & Co. KG Tontraegergesellschaft (IFPI), Mainzer Landstr. 87-89, D-6000 Frankfurt/Main 1. Tel. (0611) 23-08-0. Telex (04) 16046. Pres. Branko Zivanovic; Sales Mgr.: Wolfgang Sattler, Int'l Prod. Mgr. George Zeiss; Bellaphon Import Mgr. Winfried Merkle; Press Officer Wolfgang Fiedler.  
**Int'l branches:** Austria, Switzerland.  
**Labels: (Owned) Admiral, Bacillus, Bellaphon, Bellaphon Int'l, Panoptikum, Pflifikus, Pick Up, Schluessele, (licensed domestic) First Class, Peg, Peggy, (licensed foreign) Alaska (UK), Aristocrate (France), Audio Fidelity (USA), 8ang (USA), Black Bear (UK), Bullet (USA), Casablanca (USA), Charly (France), Direction (USA), Fantasy (USA), Greensleeves, Honeybee (UK), Jackson Sound (USA), King, Midnight Sun (USA), Milestone (USA), Penny Farthing (UK), Pick, Plantation (USA), Pompeii (USA), Power, Prestige (USA), RAK, Roadshow (USA), Roxbury (USA), SSS Int'l (USA), Shout, Starday-King (USA), Stax (USA), Stereo Dimension, Sun (USA), Swing, Tapestry, Youngblood, (distributed—not licensed) Concord Jazz, Free Bird, Free Music, Lynchrod, Riverside, Steeple Chase, Victory**  
**Int'l reps.:** Austria (Bellaphon), Greece (Columbia Grammophon), Italy (Fonticetra), Japan (Nippon Phonogram), Portugal (Imavox), Spain (RCA) Switzerland (Bellaphon), USA (Fantasy).  
 8erliten, see Mixtur-Schallplatten.  
 8erolina KG, Hallerstr. 76, D-2000 Hamburg 13. Tel. (04106) 7-13-16. (Also see Fonoteam)  
**Labels: Berolina, Peg, Peggy**  
 Das Beste GmbH (Verlag), Augustenstr. 1, D-7000 Stuttgart 1. Tel. (0711) 66-02-1. Telex (07) 23539. Mng. Dir. Werner Weidemann, Mktg. Dir. Helge Weisner; Prod'n Mgr. Klaus D. Mandl.  
 8ild am Sonntag Recs. (IFPI), Kaiser Wilhelm Str. 6, D-2000 Hamburg 36. Tel. 347-4254. Telex. (02) 11898. Gen. Mgr. Joachim Luedicke.  
 Bild & Funk, see Burda.  
 Bingola, see Rudolf Bohnen.  
 Black Prince, see Aladin & Crystal.  
 Blacky, see Alcopphon.  
 Blossom, see Intersound.  
 Blubber Lips Recs. GmbH, Sofienstr. 7a, D-6900 Heidelberg 1. Tel. (06221) 3-37-79. Telex (04) 61538. Chief Exec. & Sales Mgr. Ruediger Eggert (Distributed by Discovertrieb)  
**Labels: (Owned) Blubber Lips, Offers**  
 Blues Beacon, see Peter Gleissner, & Christmann/Schaaf  
 Boccaccio, see Jaguar.  
 Dieter Boek, Koelner Landstr. 179, D-4000 Duesse.dorf 13. Tel. (0211) 76-38-07. Gen. Mgr. Dieter Boek (Distributor/Importer/Exporter).  
**Label: (Owned) NPR**  
 Rudolf Bohnen (Musikverlag & Prod'n), Klenzestr. 65, D-8000 Munich 5. Tel. (089) 26-66-56  
**Labels: (Owned) Bingola, Peggy**  
 Bosse Musik, see Baerenreiter.  
 Braun, see Metronome.  
 G. Braun (Verlag), PO Box 1709, Karl-Friedrich-Str. 14-18, D-7500 Karlsruhe. Tel. (0721) 2-69-51. Telex (07) 826904.  
**Label: dhf-Testschallplatten**  
 Brigitte, see Maritim  
 Brockhoff (Ed.), see Fono  
 Brunswick, see DGG  
 Buena Vista, see Walt Disney.  
 Bunny, see WEA.  
 Bunte, see Burda.  
 Burda-Schallplatten-Vertrieb, Burda-Hochhaus, D-7600 Offenburg, Tel. (0781) 841  
**Labels (Owned) Bild & Funk, Bunte, Freundin, Freizeit & Raetsel-Revue, Freizeit-Magazin, Meine Familie & Ich, Mein Schöner Garten.**

Busch-Phonothek, see Polyband.  
 C A C, see Henry Fono.  
 C A M Germany Musikverlag GmbH, Rottalstr. 5, D-8000 Munich 80. Tel. (089) 40-35-73.  
**Home office: Italy**  
 C B S Schallplatten GmbH (IFPI), Bleichstr. 64-66a, D-6000 Frankfurt/Main 1. Tel. (0611) 1-30-51. Cable: COLRECORD. Telex 416735. Mng. Dir.: Rudolf Wolpert, Deputy Mng. Dir. Karl G. Arbenz  
**Home office: USA, CBS Recs Int'l**  
**Labels: (Owned) CBS, Embassy, Epic, GTO, Linda, Portrait, Robbi; (licensed domestic) Music, Scharwari; (licensed foreign) A&M, Blue Sky, Caribou, Invictus, Jet, Kirshner, Monument, Neighborhood, Philadelphia Int'l, TK (all USA); CGD (Italy)**  
 C C A-Schallplatten-Produktion, PO Box 2802, D-4500 Osnabrück Tel. (05406) 452. Owner: Hans Werner Kuntze  
**Labels: (Owned) CCA, Help (licensed to Agil-Music), Instrumental, Mami, Newcomer, Sextase.**  
 C D B, see Eurotape  
 C M S, see Christmann/Schaaf  
 C R P Musikproduktion, Am Gutleuthofhang 26a, D-6900 Heidelberg 1. Tel. (06221) 86-09-98, 80-10-10. Mng. Dir. Rüdiger Eck. (Distributed by Blubber Lips)  
**Labels (Owned) CRP, MOT.**  
 Cady, see OPP.  
 Caligula, see Calig Verlag.  
 Calig Verlag GmbH, Renatastr. 71, D-8000 Munich 19. Tel. (089) 16-34-76. Pres.: Wolfgang Walter; Prod. Mgr.: Doris Hagen; Mktg. Dir.: Manfred Steinberg. (Distributed by Disco-Center)  
**Labels: (Owned) Calig, Caigula**  
**Int'l reps.:** Austria (Cura), Italy (Hi-Fi Rec.), Japan (Universal Corp.), Switzerland (Metronome).  
 Camerata, Hoffman von Fallerslebenstr. 8, D-3340 Wolfenbuettel. Tel. (05331) 4-41-32. Owner: K.M. Moesler.  
 Cantagallo, see Teldec.  
 Cantate GmbH, Heinrich-Schultz-Allee 35, D-3500 Kassel-Wilhelmshohe. Tel. (0561) 3-00-13. Telex (09) 92376. Mng. Dir. Wolfgang Matthei. (Distributed by Disco-Center)  
**Labels: (Owned) Cantate, SDG.**  
 Canto Musikproduktion GmbH & Co. KG (IFPI), Harmstorfer Weg 11, D-2106 Bendsdorf, Tel. (04183) 62-46. Pres. & Gen. Mgr. Fred Christman. (Distributed by Bellaphon)  
**Label: (Owned) Pastels**  
 Capella, see Thorofon.  
 Capitol, see EMI Electrola.  
 Carsound, see Deutsche Austrophon.  
 Carus, see Fono.  
 Cassette, see Thomas Voigt Org.  
 Cassette Musik-Cassetten-Werk, Wallensteinstr. 2, D-8192 Geretsried 2. Tel. (08171) 42-40, 3-17-74. Telex (05) 26331. (Tape only)  
 Champ Recs., Gartenstr. 15a, D-8011 Baldham/Munich. Tel. (08106) 45-55. Contact: Robert Jung.  
 Cherry-Int'l, see Flower.  
 Chranders, see Christian Anders & EMI Electrola.  
 Chrischaablu, see Christmann/Schaaf.  
 Christmann/Schaaf (Musikproduktion) GmbH, Goerresstr. 3, D-5400 Koblenz 1. Tel. (0261) 3-61-23. Cable: CHRISCHAA. Chief Execs.: Siegfried A. Christmann, Harold P. Schaaf.  
**Labels: (Owned) CMS, Chrischaablu, Ornament; (licensed domestic) Blues Beacon**  
**Int'l reps.:** USA (Alligator, Blue Labor)  
 Christophorus-Verlag Herder GmbH, Hermann Herder Str. 4, D-7800 Freiburg im Breisgau. Tel. (0761) 27-171. Telex. (07) 72603. Mng. Dir. Herbert Mohr; Promo. Horst Newmann. (Distributed by Deutsche Austrophon).  
 Cine Art Int'l, see Jaguar  
 Cino, see Polyband.  
 Claudius-Verlag, see Disco-Center & Fono  
 Clear Sound, see Hanseatische  
 Coconut Music GmbH, 18 Wittelsbacherstr., D-1000 Berlin 13. Tel. 88 10 81. Telex 184174. Dirs. Kann Hartmann, Tony Hendrik  
 Coda, see Radio-Music-Recs.  
 Colonia Musik Produktion GmbH (IFPI), Mauriustienweg 5, D-5000 Cologne 1. Tel. (0221) 24-89-00. Mng. Dir. & Prod'r Peter Poner; Sales Mgr. Manfred Schmidt; Promo. Mgr. Ullly Jonas.  
**Label: (Owned) Colonia**  
 Colorit, see EMI Electrola.  
 Colosseum, see Fono.  
 Columbia, see EMI Electrola.  
 Comes, see Sweeney.  
 Compass, see BFC.  
 Concert Hall, Elbingstr. 1-3, D-6000 Frankfurt/Main.  
**Labels: (Owned) Concert Hall, Jazztone, Varieton.**  
 Concord, see Polyband.  
 Le Connaissance Schallplatten, Waldstr. 62, D-7500 Karlsruhe 1. Tel. (0721) 2-56-12. Gen. Mgr.: Klaus Obodda (Importer/Exporter/Mail Order).  
 Connyland, see Phon & Ton.  
 Cosmic Couriers, see Ohr & Cosmic News.  
 Cosmic Music, see Ohr & Cosmic News.  
 Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel. (0221) 68-25-74. Telex 8873445. Gen. Mgr. Rolf-Ulrich Kaiser.  
**Branch: D-1000 Berlin 31, Wittelsbacherstr. 18**  
**Labels: (Distributed—not licensed) Cosmic Couriers, Cosmic Music, Ohr, Piiz, Sound of the Cosmic Couriers, Starmaden.**  
 Cottillon, see WEA.  
 Coup, see Jaguar  
 Credo, see Junge Gemeinde.  
 Crystal Schallplatten GmbH, Pletschmuehlenweg 70-72, D-5024 Pulheim. Tel. (02338) 5-10-91. Telex (08) 881646. Mng. Dir. Dr. Bernhard Krajewski; Nat'l A&R Bernd Goeke; Int'l A&R, Mktg. & Promo. Mgr. Juergen Thernau, Sales Mgr. Siegfried Wozny; Admin. Mgr. Juergen Schall.  
**Labels: (Owned) Crystal, Emidisc, MFP Exclusiv, MFP Super, Prisma, Safari; (licensed domestic) Black Prince, Hoer Zu, Universe; (licensed foreign) Abbey Road (France), Bareback (USA), Capitol (USA), MAM (UK), Magnet (UK), Rebel (UK), Vanguard (USA).**  
**Int'l rep.:** Worldwide (EMI).



D A, see Des Alpes.  
 D C M Schallplatten & Musikkassettenproduktion (IFPI), Wisbacherstr. 1, D-8230 Bad Reichenhall. Tel. (08651) 47-60. Mgr.: Alfred Dostal.  
 D G, see DGG & Polydor.  
 D G G (Deutsche Grammophon GmbH) (sub. of Polydor Int'l GmbH) (IFPI), PO Box 301240, Hohe Bleichen 14-16, D-2000 Hamburg 36. Tel. (0411) 35-96-1. Telex (02) 163923. Pres.: Richard Busch; Exec. VP: Oskar Drechsler; Sr. VP: Reinhard Stehn.  
**Labels: (Owned)** Archiv Produktion, Brunswick, Deutsche Grammophon (DG), Heliodor, Karussell, MGM, Poly, Polydor, Verve, (licensed domestic) ECM, Karma; (licensed foreign) Capricorn (USA), Carrere (France), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), Splash Recs. (UK), Track (USA).  
 dhfi-Testschallplatten, see G. Braun.  
 Da Camera Schallplatten-Ed. GmbH (IFPI), Lameystr. 10/12, Mannheim. Tel. (0621) 1-34-45. Pres. Dr. Klaus Preis; Gen. Mgr.: Martin Engelhardt; Sales Mgr.: Nikolaus Sastruph. (Distributed by Disco-Center, Exported by MusiContact).  
**Labels: (Owned)** Die Alte Orgel, Da Camera, Impromptu, Sastruph.  
 Dacapo, see EMI Electrola.  
 Danny's Pan, see Membran & Music Distributor.  
 Days, see Angel.  
 Decca, see Teldec.  
 Delta Acoustic, see Membran & Music Distributor.  
 Delta Music GmbH (IFPI), Zur Muehle 2, D-5020 Frechen 4. Tel. (02234) 61015. Cable DEMUS. Telex (08) 89299. Pres. Dr. K.J. Moll; Gen. Mgr.: P.H. Sautot; Sales Mgr.: Dr. W. Ammel.  
**Labels: (Owned)** Delta, Pandora.  
 Derby, see Tonomatic.  
 Deutsche Austrophon GmbH (IFPI), Auf dem Esch 8, D-2840 Diepholz. Tel. (05441) 13-44. Telex (09) 41221. Gen. Mgr. Rolf Neumann; Sales Mgr. (south) Fritz Winterbur, (north) Peter Steinhoefer; Mktg.: Rainer Koppermann.  
**Labels: (Owned)** Cansound, Mandolino, Orchestrola, Racket, (licensed) Arriphon (Switzerland), ESP-Collection (Switzerland), Elite Special (Switzerland) (Distributed by Turicaphon); (distributed—not licensed) Christophorus, Plaene, Rillenschlange, Selected Sound, Sky, WAM.  
 Deutsche Buch-Gemeinschaft (C.A. Koch's Verlag Nachf.) Abt. Schallplatten-Gemeinschaft (IFPI), Berliner Allee 6, D-6100 Darmstadt. Tel. (06151) 866-1. Telex (04) 19261. Mng. Dir. Ernst Leonhard, Gen. & Sales Mgr. Hans Moeller.  
**Labels: (Owned)** Impression, Meteor.  
 Deutsche Grammophon, see DGG & Polydor.  
 Deutsche Grammophon Int'l Music Serv. (dept of DGG), Wendenstr. 29, D-2000 Hamburg 1. Tel. (040) 24-16-01. Telex 2163116. Mgr.: Michael Schalkle (Importer).  
 Deutsche Oversea Recs. GmbH (IFPI), Munipratstr. 18, D-7750 Konstanz. Tel. (07531) 245-17. Pres.: Michel Liber, Gen. Mgr.: Alice Liber; Sales Mgr. Armin Troesch.  
**Int'l branch: Switzerland**  
**Labels: (Owned)** Oversea (licensed) Athenee (Greece), Diskosan (Turkey), Durium (Italy), Equipe (Italy), Font-Cetra (Italy), Jugoton (Yugoslavia), Maietti (Italy), Opera Live (Italy), Palobal (Spain), Popular (Greece), Pull (Italy), SM (France), Said (Italy), Select (Greece), Sonor (Italy), Togo (Italy), Unidisc (France), Vanilla (Italy), Variety (Italy), Zephyr (Italy), (distributed—not licensed) Orange (Italy), Rubini (UK), Spark (Italy), Start (Italy), Taize (France).  
**Int'l rep.: Greece (Plomaritis).**  
 Deutscher Schallplatten-Club im Deutschen Buecherbund GmbH & Co., Libanonstr. 3-5, D-7000 Stuttgart 1. Tel. (0711) 2-17-91. Telex (07) 23829. Mng. Dir. Gerhard Fink.  
 Deutsches Rotes Kreuz, see Phonogram.  
 Deutsche Tanzmusik Produktion, Ohmstr. 9, D-8000 Munich 40. Tel. (089) 39-68-74. Mng. Dir. Hans Lang.  
**Label: (Owned)** Royal Splendid.  
 Dierks Studio/Venus Recs. (IFPI), Hauptstr. 33, D-5024 Pulheim 3. Tel. (2238) 2004, 3333. Telex 8883241. Pres. Dieter Dierks; Gen. Mgr.: Fred Hoock. Sales Mgr. Frieder Viehman; Prof. Mgr. Dagmar Wolf (Licensed to Membran, Distributed by Music Distributor).  
**Label: (Owned)** Venus.  
 Direkt to Disk, see Sonic Arts.  
 Disc Int'l GmbH, PO Box 120164, Bismarckstr. 66, D-6100 Darmstadt. Tel. (06151) 2-37-60. Mng. Dir. Gangolf Zimmermann, (Distributor/Importer/Exporter).  
 Disco-Center (Vereinigte Schallplatten-Vertriebs GmbH), Baerenreiterweg 6-8, Kassel-Wilhelmshoehe. Tel. (0561) 3-20-21. Telex (09) 92376. Mng. Dir. Wolfgang Matthei, PR. Eberhard Schoepner.  
**Labels: (Owned)** Disco-Center, Sastruph; (distributed) Baerenreiter-Musicaphon, Baltic Recs. Calig, Camera, Cantate, Christophorus, Claudius-Verlag, Da Camera, FidulaFon, Impromptu, Koegler, Quadrigaton, RBM-Musik, SDG, Sun live, Visaphon, (represented) Afrontone (USA), Albatros (Italy), Anthology (USA), BS (Sweden), Caprice (Sweden), Claves (Switzerland), Ethnosound (USA), Eurotone (USA), Hungaroton (Hungary), Muza (Poland), Panton (Czechoslovakia), Petca (Switzerland), Pepita (Hungary), Quadrifoglio (Italy), Qualiton (Hungary), Serenus (USA), Tikva (USA), Tudor (Switzerland), Zodiaco (Italy).  
 Discolon, Sandweg 113, D-6000 Frankfurt/Main 1.  
**Label: (Represented)** Bee Hive.  
 Discophon Tontragerproduktion & Vertrieb, Von-der-Floten-Str. 19, D-8000 Munich 21. Tel. (089) 580-30-69/60. Mng. Dir.: Gabriele Eckhardt-Jahr, Dir. Bernd Eckhardt.  
**Labels: Discophon, Weissblaues Schrammerl.**  
 Discopop GmbH & Co. KG, Industriest. 49, D-4044 Kaarst. Tel. (02101) 6-80-25. Telex: (08) 517424. Gen. & Sales Mgr.: Hans Rabe; Contact: Marcel Neidl (Distributor/Importer/Exporter).  
 Disco-Train, see Karma.  
 Discoverietrieb-Peter Steyner, Nordendstr. 8, D-8019 Moosach. Tel. (08091) 95-88. Pres. & Dir. Peter Steyner, Gen. Mgr.: Rudolf Sax; Dist'n Coord.: Sabine Spalke.

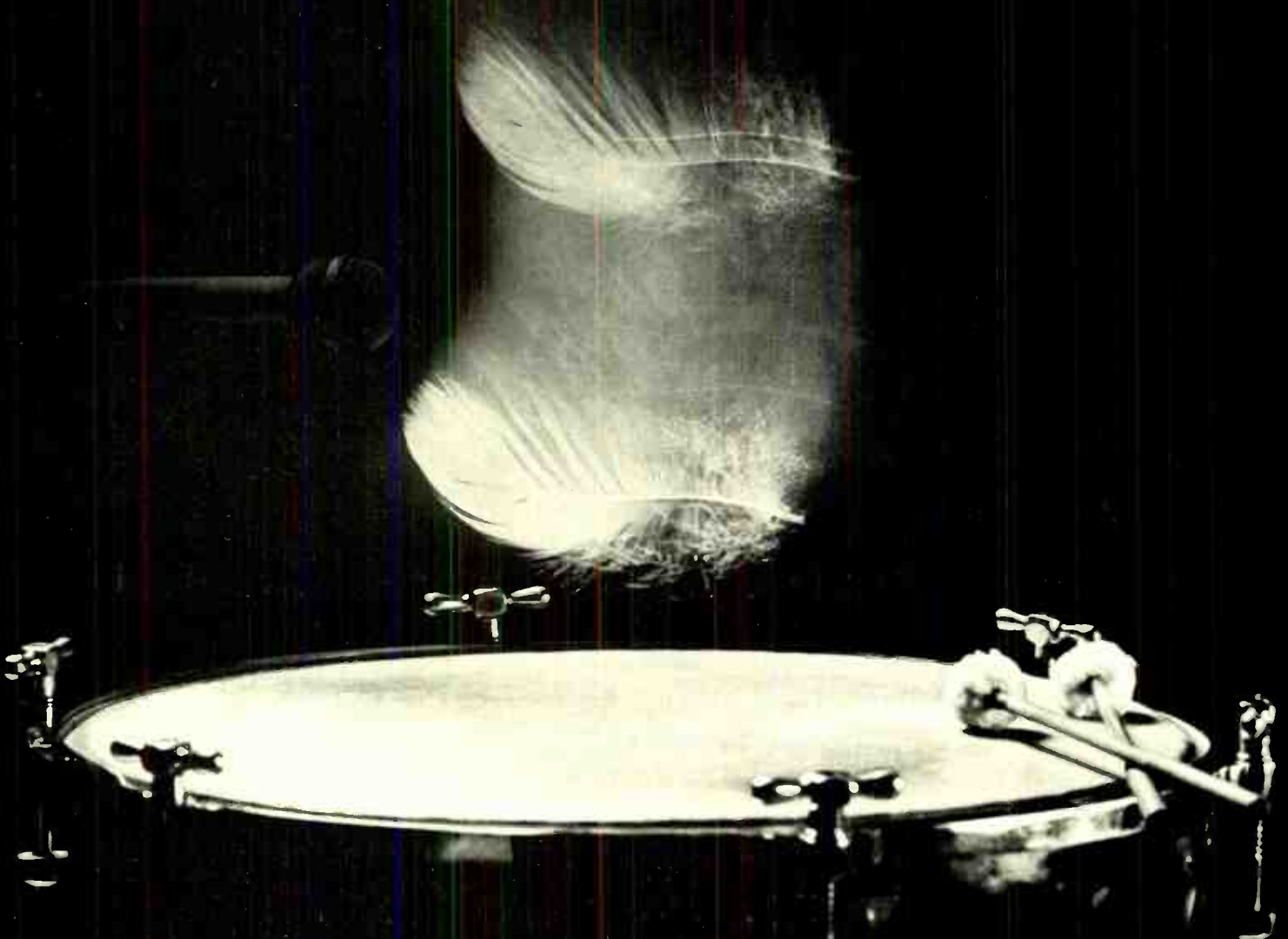
**Labels: (Owned)** Steyner-Disco (distributed—not licensed) Bluffer Lips, CRP, HOT, Hinterhof, Kingsound, Kingtone, Offers, Weissblaues Schrammerl.  
 Disneyland, see Walt Disney.  
 Walt Disney Prod'n GmbH, Savignystr. 76, D-6000 Frankfurt/Main. Tel. (0611) 74-77-74. Dir. Horst Koblicsek.  
**Labels: (Owned)** Buena Vista, Disneyland.  
 Divina, see Erich Jung.  
 Doctor, see Autogram.  
 Domino, see Membran & Music Distributor.  
 Double Up, see EMI Electrola.  
 Drive-In, see Saeue.  
 E B G, see Europaeische.  
 E C M Recs./Verlag GmbH (IFPI), Gleichmannstr. 10, D-8000 Munich 60. Tel. (089) 85-10-48. Cable ECMUSIC. Telex (05) 21717. Co-Pres.: Manfred Eicher, Karl Egger, Sales Mgr. Thomas Stoewand. (Distributed by DGG).  
**Labels: (Owned)** ECM, JAPO, (licensed) WATT (USA).  
**Int'l reps.:** Andorra (Establishments Comando), Australia (Janda), Austria (Bellaphon), Belgium (Fonior), Canada (Warner Bros.), Denmark (SteepleChase), Finland (PSO), France (Phonogram), Greece (EMI), Iceland (Budini), Italy (Giucar), Japan (Trio), Luxembourg (Dureco), Netherlands (Dureco), New Zealand (Phonogram), Norway (Polydor), Poland (International Jazz Federation), Portugal (Durgil), South Africa (Polydor), Sweden (Amigo), Switzerland (Phonag), UK (Virgin), USA (Warner Bros.), Yugoslavia (Mladost).  
 E H A, see Voggenreiter.  
 E J M, see Erich Jung Musik.  
 E M I America, see EMI Electrola.  
 E M I Electrola GmbH (IFPI), Maarweg 149, D-5000 Cologne 41. Tel. (0221) 4-90-21. Cable ELECTROLATON. Telex (08) 881290. Mng. Dir. Friedrich E. Wottawa, Nat'l A&R Dir. Manfred Zunkeller, Int'l A&R Dir. Helmut Fest, Sales Dir. Dr. B. Krajewski.  
**Labels: (Owned)** Angel, Angelo, Capitol, Columbia, Dacapo, Double Up, EMI, EMI America, Electrola, Emidisc, HMV, Harvest, Odeon, Parlophone, Pathe Marconi, Regal Zonophon, Starline, Stateside, Voce del Padrone, Voix de Son Maître, Die Volksplatt, La Voce di Su Amo, Waverly; (distributed) Aladin, Chandlers, Colorit, Hoer Zu, Kaleidoskop, Klingklang, Russel Raecords, Trebol (Mexico), Wien Melodie (Austria), (licensed domestic) Emly, Musician's Rec. Co. Satellit, Sunrise, (licensed foreign) AVI (USA), Acrobat (UK), Apple (UK), Arista (USA), Athenae (Greece), Avalon (Greece), BAM (France), Butterfly (USA), Carophon (Egypt), Catfish (Netherlands), Discophon (Greece), Encore (UK), Favort (Austria), Gordy (USA), Jugoton (Yugoslavia), Kabarett aus Wien (Austria), Lebendige Vergangenheit (Austria), Lyra (Greece), Ma. Magnet (UK), Miranda M (Greece), MAM (UK), Monitor (USA), Motown (USA), Musart (Mexico), Music Guild (USA), OZ (Australia), Panvox (Greece), Passport (USA), Polyphone (Greece), Preiser (Austria), Private Stock (USA), Prodigal (USA), RAK (UK), Rare Earth (USA), Red Bus (UK), Rhythmophone (Greece), Rolling Stones (UK), Salonica (Greece), Seraphim (USA), Sono Carro (Egypt), Soul (USA), Soutelph (Egypt), Stella (Greece), Sunburst (UK), Talisman (UK), Toshiba (Japan), Trianon (France), Unicorn (UK), United Artists (UK, USA), Vanguard (USA), Voix du Liban (Lebanon), Voiz de Dono (Portugal), World (UK), Zapple (UK).  
**Int'l rep.: Worldwide (EMI)**  
 E N J A, see European New Jazz & Heinz Ulm-Musik (tape only).  
 Echo, see Des Alpes.  
 Electric Bird, see Henry From.  
 Electrola, see EMI Electrola.  
 Elektra, see WEA.  
 Eltern, see Martim.  
 Elwephon Recs., Nord-Ost-Ring 11, D-7024 Filderstadt/Bernhausen 1. Tel. (0711) 70-27-49. Dir. Luciano Wurzbarger, Gen. Mgr. Jack Cunningham.  
 Embassy, see CBS.  
 Emidisc, see EMI Electrola & Crystal.  
 Emly, see EMI Electrola.  
 Emston Musikproduktion, Diekamp 19, D-4410 Warendorf. Tel. (02581) 34-39. Mng. Dir. Heinz Baggeroer.  
**Labels: (Owned)** Emston, Emston Int'l.  
 Epic, see CBS.  
 Eros, see Polyband.  
 Erotica, see Polyband.  
 Esplanade, see Welaton, Membran & Music Distributor.  
 Eurocassette GmbH & Co., Mehringdamm 32/34, D-1000 Berlin 61. Tel. (030) 251-0331. Telex (01) 83369 (Tape only).  
**Labels: Multicassette, SST**  
 Eurodisc, see Ariola-Eurodisc.  
 Europa, see Miller.  
 Europaeische Bildungsgemeinschaft Verlags GmbH, Lindenspuestr. 32, D-7000 Stuttgart 1. Tel. (0711) 6-68-31. Owner: Reinhard Mohn.  
**Labels: (Owned)** EBG, Opera, (distributed) Ariola, CBS, Deutsche Grammophon, EMI Electrola, Phonogram, Teldec, WEA.  
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 F S M, see Fono.  
 Falcon Schallplatten Rosner & Co., Gutenbergring 63, D-2000 Norderstedt. Tel. (040) 523-60-46. Telex (02) 174646.  
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 Far Musikverlag, 18 Wittelsbacherstr., D-1000 Berlin 13. Tel. 80-10-81. Telex 184174. Dir. Frank Farran.  
 Fass, see Phonogram.  
 FidulaFon, see Fidula-Verlag & Disco-Center.  
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Fire Bird, see Airlift.  
 First Class, see Bellaphon & Fonoteam.  
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 Folk Variety Recs., PO Box 110142, D-2800 Bremen (Distributor).  
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 Henry From Music Co., PO Box 321, D-8450 Amberg 2.  
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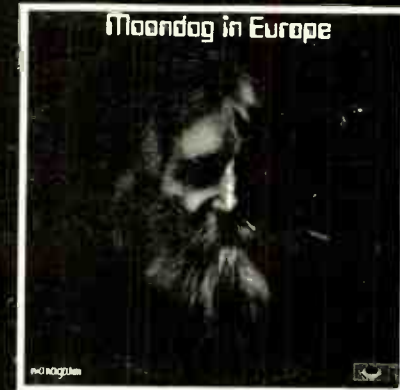
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Int'l reps.: Italy (Bongiovanni), Netherlands (Vista)  
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Mondo, see Rhenus  
Monogram, see Autogram  
Mowe, see Welaton.  
Multi, see Alcophon.  
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Labels: (Owned) Audiophon Classic, Gala, Silversound, Viola Classic  
Multicassette, see Eurocassette  
Multipack, see Alcophon  
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Musica, see Rhenus  
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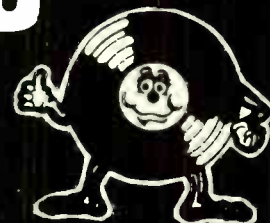
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Music Factory GmbH, PO Box 3640, Weihergarten, D-6500 Mainz. Tel: (06131) 10-741. Pres.: Dr. Peter Hanser-Strecker; Gen. Mgr.: Guenther Schneider-Schott. **Label: (Owned) Songbird.**

Musician's Rec. Co., see EMI Electrola.

Musicland, see All-Music.

Music Mobile, see Magna.

MusicContact GmbH, Wielandstr. 36, D-6900 Heidelberg. Tel: (06221) 4-40-90. Gen. Mgr.: Hanno Pfisterer. (Wholesaler & Exporter). **Labels: (Licensed worldwide) Kanton; (Licensed worldwide excluding Germany, Austria & Switzerland) Acanta; (Exclusive worldwide representation excluding Germany, Austria & Switzerland) Audite; (Exclusive representation in US, Canada & Israel) Harmonia Mundi (Germany); (Exclusive representation in US & Canada) Harmonia Mundi (France), Da Camera. (SEE ADVERTISEMENT)**

Music Radio Promos., Klingelhöhl 35, D-5600 Wuppertal 2. Tel: (0202) 50-12-78. Dir.: Peter Messingfeld. **Int'l firm represented: Music Radio Promos. (UK)**

NPR, see Dieter Book.

Nature, see Metronome.

New Blood Recs., Dauner Str. 14, D-5000 Cologne 41. Tel: (0221) 41-10-41. Owner: Manfred Wehrhahn; Sales Mgr.: Horst Graf; A&R Mgr.: Manfred Hemmersbach. **Labels: (Owned) New Blood, Sound Record; (licensed) Popcorn.**

Newcomer, see CCA.

Niederdeutsche Stimmen, see Schuster.

1984 Recs., see Audio Int'l.

Noa-Musikproduktion, PO Box 2550, Lindenstr. 8, D-4830 Gutersloh 1. Tel: (05241) 2-06-06, 2-06-26. Contact: Chris Fischer.

Nonesuch, see WEA.

Nostalgia, see Sonic Arts.

Nova, see Teldec.

O B H Musikverlag (Otto B. Hartmann) (IFPI), Koenigsbergerstr. 18, D-8130 Starnberg. Tel: (08151) 13432. Pres.: Otto B. Hartmann. (Distributed by RCA). **Labels: (Owned) Kick, OBH.**

O P Schallplatten GmbH, Bonnerstr. 311/313, D-5000 Cologne-Bayenthal. Tel: (0221) 38-54-28. Telex: 08-88262B. Mng. Dir.: Ellen Jurgens. **Labels: (Owned) Cady, Opp; (distributed—not licensed) Maerchenland, Polyband, Topsound, Top-sound-Classik.**

Oasis Recs., Arabellastr. 5/139, D-8000 Munich 81. Tel: (89) 92-32-30-00. Telex: (05) 22393 G. Gen. Mgr.: George Naschke. (Distributed by Ariola-Eurodisc). **Label: (Owned) Oasis.**

**Int'l reps.: Austria (Ariola-Eurodisc), Canada (Casablanca), Ireland (GTO), Mexico (RCA), Switzerland (Ariola-Eurodisc), UK (GTO), USA (Casablanca).**

Odeon, see EMI Electrola.

Offers, see Blubber Lips & Discovertrieb.

Ohr Musik Produktion GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Gen. Mgr.: Rolf-Ulrich Kaiser. (Distributed by Cosmic News). **Branch: D-1000 Berlin 31, Wittelsbacherstr. 18. Labels: (Owned) Cosmic Couriers, Cosmic Music, Ohr, Pliz, Sound of the Cosmic Couriers.**

Opera, see Europaische.

Orchestra, see Deutsche Austrophon.

Ornament, see Christmann/Schaaf.

Oversea, see Deutsche Oversea.

P A Schallplatten, PO Box 657, Hafendamm 46, D-2390 Flensburg. Tel: (0461) 2-71-90. Pres.: Jens Dieter Bardura. **Labels: (Owned) PA, P A Int'l, Pyramid, Werba Ton.**

Pallas GmbH (Schallplattenfabrik), PO Box 186, Auf dem Esch 8, D-2840 Diepholz. Tel: (05441) 22-93, 28-12. Telex: (09) 41221. Gen. Mgrs.: Rolf Neumann, Hans Oestreicher Sr.

Pan, see Golden 12.

Pandora, see Delta.

Panoptikum, see Bellaphon.

Pape-Orgel-Dokumente, see Fono.

Parlophone, see EMI Electrola.

Pastels, see Canto, Music Distributor & Membran.

Pathe Marconi, see EMI Electrola.

Pat Patmos, see Schwann.

Peg, see Bellaphon, Berolina & Fonoteam.

Peggy, see Bellaphon, Berolina, Rudolf Bohnen & Fonoteam.

Pergola, see Phonogram.

Piffikus, see Bellaphon.

Philips, see Phonogram.

Phonogram GmbH (IFPI), Roedingsmarkt 14, D-2000 Hamburg 11. Tel: (040) 36-09-1. Cable: PHONOGRAM. Telex: (02) 15024. Mng. Dir.: Roland Kommerell; Deputy Mng. Dir.: Dr. Gerhard Weber, Pop Nat'l Div. Mgr.: Juergen Sauermann; Pop Int'l Div. Mgr.: Louis Spillmann; Classical Div. Mgr.: Dr. Wilfried Daenicke; Sales Div. Mgr.: Claus Heesch; Mdsq. & Exploitation Div. Mgr.: Helmut Schalek; Finance & Admin. Div. Mgr.: Wingolf Mielke. **Branches: D-5000 Cologne 1, Hansaring 69-73. Tel: (0221) 13-50-13—D-6000 Frankfurt 16, Muenchenerstr. 7. Tel: (0611) 23-00-21—D-2000 Hamburg 1, Wendenstr. 29. Tel: (040) 280-13-61—D-8000 Munich 46, Ingolstaedterstr. 55. Tel: (089) 35-23-95. Import Serv.: D-6000 Frankfurt, Taunusstr. 40-42. Tel: (0611) 23-07-76. Labels: (Owned) Fass, Fontana, Mercury, Pergola, Philips, Polystar, Power Exchange, Star-Club, Vertigo; (licensed domestic) Deutsches Rotes Kreuz; (licensed foreign) Chasica (UK), Chrysalis (UK), DeLite (USA), Ensign (UK), Limglight, Lone Star (USA), Manhattan, Mountain Recs. (UK), Orpheus, Rocket (UK), Smash, Stable, Theatre Projects (Netherlands), 20th Century Fox (USA), Uno/World Festival (USA). **Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Phonogram), Belgium (Phonogram), Bo-****

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Phon & Ton Schallplatten KG (IFPI), Alte Dorfstr. 22, D-2000 Hamburg 65. Tel: (040) 605-0405. Gen. Mgr. Konrad Wolf; Sales Mgr.: Irmgard Nuding; Promo Mgr. Bernd Schroeder. **Label: (Owned) Connyland.**

Pick Up, see Bellaphon.

Pilot, see Spring.

Pliz, see Ohr & Cosmic News.

Pinball Recs. GmbH, Nithackstr. 5, D-1000 Berlin 10. Tel: (030) 342-2219. Mng. Dir.: Joachim Heider; Gen. Mgr.: Juergen Otterstein. (Licensed to Teldec).

Plaene, see Deutsche Austrophon.

plane GmbH (Verlag) (IFPI), PO Box 827, Braunschweigerstr. 20, D-4600 Dortmund 1. Tel: (0231) 81-89-25. Telex: (08) 22922. Gen. Mgr.: Wolfgang Frickenhaus; Sales Mgr.: Michael Poerschke; PR: Sonja Kappel. **Labels: (Owned) plane, (licensed) Dicap (Chile), (distributed—not licensed) Le Chant du Monde (France). Int'l reps.: Austria (Int'l Buch), Belgium (Agitap), France (Le Chant du Monde), East Germany (Deutsche), Netherlands (Pegasus), Switzerland (Pinks).**

Playstand, see Polyband.

Poly, see DGG.

Polyband Gesellschaft fuer Tontraeger GmbH & Co. KG, Sonnenstr. 20, D-8000 Munich 2. Tel: (089) 55-41-98, 59-41-00. Telex: (05) 22636. (Also see OPP) **Labels: Aquarium 2000, Autoplay, Busch-Phonothek, Clarino, Concord, Eros, Erotica, Floracion, Globeton, Henning, Maerchenland, Playstand, Polyband, Top-sound, Ynphon.**

Polydor Int'l GmbH (IFPI) (a Polygram Co.), PO Box 132266, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: 27133. Pres.: Dr. Werner Vogelsang; VP's: Frieda Haayen, Roland Kommerell, Classical A&R Dir.: Dr. Hans Hirsch; Pop Music Mgr.: Graham Haysom. Creative Servs. Mgr.: Pali Meller Marcovicz. **Labels: (Owned) Archiv Produktion, DG (Deutsche Grammophon), Heliodor, Karussell, MGM, Polydor, Verve; (licensed) Barn (UK), Capricorn (USA), EG (UK), Gold Hawke (UK), Oyster (USA), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), Ring O' Recs. (UK)**

Polygram GmbH, PO Box 132266, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Cable: POLYGRAM. Telex: (02) 12434. Pres.: Coen Solleveld. Exec. VP's: Johannes van der Velden, Kurt Kinkle, Dr. Wolfgang Hix, Sr. VP: Dr. Hermann Franz; VP's: Pieter R. Schellevis, Dr. Werner Vogelsang, Heinz T. Voigt, Willem L. Zalsman; PR Dir.: Herbert Winter. **Note: Polygram controls, among other companies, in the field of music: Phonogram Int'l, Baarn, and Polydor Int'l, Hamburg; in publishing: Chappell Int'l and Intersong Int'l; in TV-films: Polytel Int'l, and in video: Poly-media. (SEE ADVERTISEMENT)**

Polystar, see Phonogram.

Popcorn, see New Blood.

Popular, see Richter.

Portrait, see CBS.

Power Exchange, see Phonogram.

Primaphon, see Franke.

Prisma, see Crystal.

Pro, see Intersound.

Profi, (Walter Fritz & Fred Bertelmann KG), Eichenstr. 17, D-8033 Krailling. Tel: (089) 857-1454. **Labels: (Owned) Profi, Zwoelfler.**

Programm, see IDS.

Promoton Ton & Bildproduktionsges mbH & Co., Montglastr. 2, D-8000 Munich 80. Tel: (089) 98-61-07. Telex: (05) 22493. Mng. Dir.: Hans E. Haberfeld.

Prom Verlags GmbH (IFPI), Ohmstr. 1, D-8000 Munich 40. Tel: (089) 335-001. Telex: (05) 215456. Chief Exec. Bernd Majewski; Gen. Mgr.: Dr. Yehuda Zwick.

Pyramid, see PA Recs.

Quadriga-Ton, see Disco-Center.

R B M-Musik, see Disco-Center.

R C A Schallplatten GmbH (IFPI), PO Box 7613, Osterstr. 116, D-2000 Hamburg 19. Tel: (040) 49-02-1. Telex: (02) 14193. Mng. Dir.: Hans-Georg Baum; Finance & Admin. Mgr.: Helmut Hecht; A&R Mgr.: Manfred Helms; PR Mgr.: Leon Deane; Sales Mgr.: Harald Heilmann; Adv. Mgr.: Stefan Boehle; Int'l Pop Prod. Mgr.: Jimi Boyks; Pop Prod. Mgr. (UK & USA): Wolfgang Riehl. **Home office: USA. Labels: (Owned) Extra, Special (licensed domestic) Golden 12, Heimat Melodie, Sean Ulstein Music; (licensed foreign) Camden, Culture Classique, Culture Lyrique, Free Flight (USA), Gem (UK), Gold Seal, Grant, International, Italiana, Logo, Millennium, Neon, Red Seal, Salsoul (USA), Special, Toscanini Edition, Utopia, Victor, Victrola (all USA); ARC (France), Erato (France), Numero Uno (Italy).**

Racket Recs., see Deutsche Austrophon.

Radio-Music-Recs., Bregenzerstr. 13a, D-1000 Berlin 15. Tel: (030) 881-4280. Mng. Dir.: Paul Woltschach. **Labels: (Owned) Coda, Radio Music (RMC).**

Rainbow Rec. & Concert GmbH, Burgstr. 80, D-6000 Frankfurt/Main. Tel: (0611) 44-10-72. Telex: 413037. Gen. Mgr.: Datty Ruth; Ass't to Gen. Mgr.: Sibylle Kurz; Sales Mgr.: Klaus Mewes. (Distributor/Importer of UK labels). (SEE ADVERTISEMENT)

Raphael Recs., PO Box 107, Liebigstr. 1 1/2, D-8230 Bad Reichenhall. Tel: (08651) 32-19. Pres. Dr. Gustav Zagler; Gen. Mgr. Guenther Zagler; Sales Mgr.: Peter Siwek. **Labels: (Owned) Raphaelae, Zagler.**

Real Time, see Audio Int'l.

Recommended Recs. Germany, PO Box 103441, D-2800 Bremen 1. **Home office: England.**

Rnga, see Henry From.

Ringal Zonophone, see EMI Electrola.

Rlxax-Musikverlag, Kleekamp 44, D-2000 Hamburg 63. **Label: Knock Out.**

Rpertoire, see Sonic Arts.

Rprise, see WEA.

Resono Musikproduktion GmbH & Co. KG, Friesenwall 19, D-5000 Cologne. Tel: (0221) 23-60-36. Telex: (08) 881865.

Rhenus Gesellschaft Musikproduktion mbH & Co. KG, PO Box 511007, Caesarsstr. 6/10, D-5000 Cologne 51. Tel: (0221) 38-01-47. Telex: (08) 881404. Pres. & Gen. Mgr.: K.H. Muenchow. **Labels: (Owned) Mondial, Mondo, Musica, Spezi; (distributed) Jolly, MCR Soundstar, OPP, Weltmelodie.**

Richter GmbH (IFPI), Sittardberger Alee 95/99, D-4100 Duisburg. Tel: (0203) 70-00-34/42-36. Telex: (08) 55337. Mng. Dir.: Hans-Georg Michael. **Labels: (Owned) Luxor, Luxor Gold, Popular, Silberhit.**

Rillenschlange, see Deutsche Austrophon.

Rimpo Tontraeger GmbH Co. KG, Prinz-Regentstr. 50-60, D-4630 Bochum 1. Tel: (0234) 7-20-54. Telex: 825756. Gen. Mgr.: Herbert Ludwig; Import Mgr.: Jens Schoeneich; Sales Mgr.: Bernd S. Kowalzik. (Wholesaler/Importer/Exporter/Distributor) **Labels: (Distributed—not licensed) Kopf, Roof-Music. (SEE ADVERTISEMENT)**

Ring Recs., PO Box 1612, D-4130 Moers 1. (Distributor) **Labels: (Represented) Delmark, Mustevic Sound, Nessa.**

Rabbi, see CBS.

Rocamar Music, Gardeschutzenweg 61/63, D-1000 Berlin 45. Tel: (030) 834-5161. Chief Exec.: Annette Meier-Hardy. **Label: (Owned) Rocamar.**

Roof-Music Schallplatten & Verlags GmbH (IFPI), Hattinger Str. 344, D-4630 Bochum 1. Tel: (0234) 43-55-62. Telex: (08) 25756. Dir.: Horst Krause; Gen. Mgr.: Juergen Triebel; Sales Mgr.: Bernd Kowalzik. **Labels: (Owned) Kopf, Roof; (licensed) Potato (USA).**

Rotaria, see Simon.

Royal Splendid, see Deutsche Tanzmusik.

Ruessl Raecords, see EMI Electrola.

S A C-P C M Digital, see Sonic Arts.

S D G, see Cantate & Disco-Center.

S S T, see Eurocassetta.

Safari, see Crystal.

Sandmaennchen, see Magna.

Saphir, see Intercord.

Sa-truphon, see Da Camera & Disco-Center.

Saellit, see EMI Electrola.

Schott Wergo, see Wergo.

Schariwari, see CBS.

Hans-Juergen Schipper Musik-Produktion, PO Box 1161, Fritz Reuter Str. 52, D-2940 Wilhelmshaven. Tel: (04421) 6-08-82. Mng. Dir.: Hans-Juergen Schipper.

Schluesseloch, see Bellaphon.

Schmolzi & Slezak Music, see Aves.

Schuster (Verlag), PO Box 944, Muehlenstr. 17, D-2950 Leer/Ostfriesland. Tel: (0491) 27-73. Owner: Theo Schuster. (German dialects recs. only). **Labels: (Owned) Schuster, Niederdeutsche Stimmen.**

Schwann Paedagogischer Verlag GmbH (IFPI), Am Wehrhahn 100, D-4000 Düsseldorf. Tel: (0211) 36-03-01. Dir.: Dr. Paul Boehring; Gen. Mgr.: Wilhelm Biswanger; Sales Mgr.: Elyert Koch. **Labels: (Owned) AMS Musica Sacra, H&L (Hoeren & Lernen), Pat Patmos, Schwann Studio, VMS Musica Mundi.**

**Int'l reps.: Australia (Discurso), Austria (Bellaphon), Belgium (Schott), Canada (Polydor), France (Schott), Italy (Bongiovanni), Luxembourg (Schott), South Africa (Kramer Ltd.), Switzerland (Polydor), USA (German News).**

Schwann Studio, see Schwann.

Scout, see Texel.

Seas, see RCA.

Selected Sound Musikverlag GmbH & Co. KG (IFPI), Poessel-dorfer Weg 2, D-2000 Hamburg 13. Tel: (040) 410-5005. Telex: (02) 14909. Owner & Pres.: Peter M. Majewski. (Distributed by Deutsche Austrophon) **Labels: (Owned) Selected Sound, (represented) Tele-musica (France)**

**Int'l reps.: France (Sforzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), Spain (Phonorecord), UK (Brull), USA (Peer-Southern).**

777 Musik-Produktion-Verlag, Kirchstr. B, D-4100 Duisburg 14. Tel: (02135) 61-16-7. Cable: ACORN. Pres.: Lambertus B. de Jonge.

Sex, see Juke Box.

Sextase, see CCA.

Sherwood, see Peter Gleissner.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74. (Importer/Exporter)

Show Business (Ed.), Gunter Greffenius & Co. oHG, Schumannstr. 8, D-8000 Munich 80. Tel: (089) 47-10-95. **Labels: Beat, Carduin, Cenacolo, Duse, Music Parade, Nelson, Nereide, New Bingo, Penta Phon, Picci, Pony, Rhombus, Sevenman, Show Business.**

Sieg Ton, see WPL.

Sikrola Musik GmbH (Produktion & Musikverlag), Duisburgerweg 7, D-1000 Berlin 15. Tel: (030) 883-4845. Mng. Dir.: Elsa Sichert. **Labels: (Owned) Fortuna, Sikrola.**

Silberhit, see Richter.

Silversound, see Multibrand.

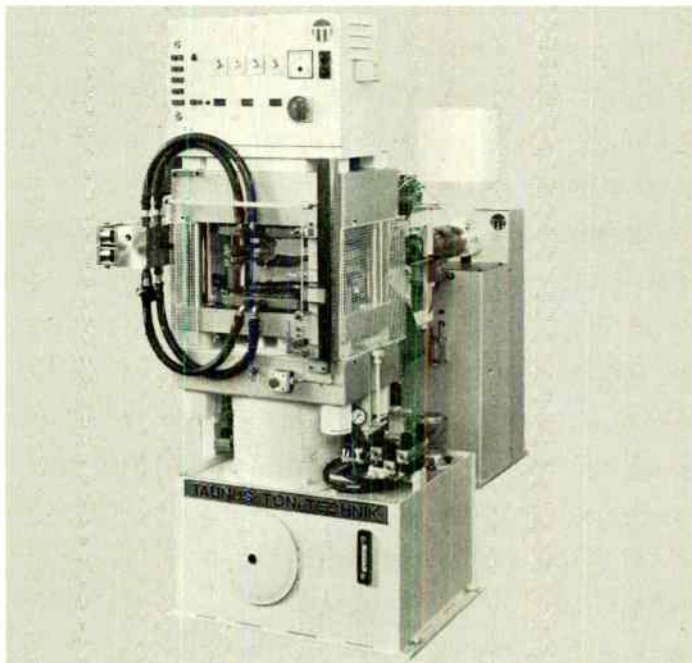
Simon Recs. (IFPI), Zigeunerweg 45, D-8102 Grainau. Tel: (08821) 88-71. Chief Exec.: Hans Arno Simon. **Labels: (Owned) Rotaria, Simon.**

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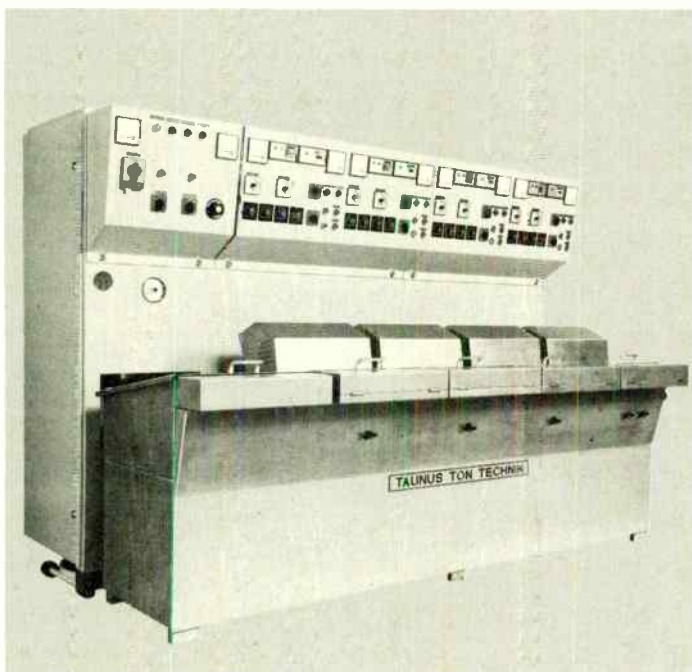
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SkyLab, see WPL.

Sky Recs. GmbH & Co. (IFPI), Nordhaeuser Weg 16, D-2000 Hamburg 61. Tel. (040) 551-2641. Owners: Guenter Koerber, Hans-Joachim Viehr, Frank-Michael Wingand. (Distributed by Deutsche Austrophon).  
Int'l reps.: Austria (Ariola), Belgium (Caroline), Canada (P.J. Imports), France (RCA), Hong Kong (Hong Kong Recs.), Italy (Discoteca Pick-Up), Japan (Teichiku), Netherlands (Bertus Dist.), Norway (Strawberry), Portugal (Valentim de Carvalho), Sweden (Sweetcont), Switzerland (Metronome), UK (Projection), USA (JEM).

Snoopy, see UBM.

Songbird, see Music Factory.

Sonic Arts Corp., Liebknechtstr. 91, D-6072 Dreieich Tel. (049) 63-746-921. Exec. VP Herbert P. Haas.  
Labels: (Owned) Direkt to Disk, Gillette, Golden Soul, Golden State, Nostalgia, Repertoire, SAC-PCM Digital, Sonic Arts, Super Dimension Six  
Int'l reps.: Switzerland (Star), USA (Golden State, Sonic Arts).

Soul City Rec. Shop, Budapeststr. 44, D-2000 Hamburg 4. Tel. (040) 439-79-19. Dir. & Sec'y: Karl B. Mills; Sales Mgr.: Katja Tiefert, Ass't Mgr. Elaine Davis (Distributor/Importer)  
Labels: (Distributed—not licensed) Cha Cha, D-Roy, Grove, Hawkeye (all UK).

Sound of the Cosmic Couriers, see Ohr & Cosmic News.

Sound Record, see New Blood.

Special, see RCA.

Spezi, see Rhenus.

Spiegel, see Intercord.

Spotlight, see Supertone

Spring Music-Verlag & Produktion GmbH (IFPI), Leyboldstr. 1, D-5000 Cologne 51. Tel. (0221) 38-44-48 Chief Exec.: Ursula Vogt; Gen. Mgr. Guenther Faust.

Labels: (Owned) Hammer, Pilot.

Star-Club, see Phonogram.

Starlet, see Supertone.

Starline, see EMI Electrola

Starmaiden, see Cosmic News.

Stateside, see EMI Electrola.

Johannes Staduda-Verlag GmbH, see Cantate

Labels: (Owned) Cantate, SDG  
David Sternberg Int'l Sales Inc., Thomasiusstr. 8, D-8000 Frankfurt 1.

Label: (Represented) DRG

Sternchen, see Stern & Mariim.

Stern Schallplatte, Pressehaus, D-2000 Hamburg 1 Tel. (040) 41-18-36-60. Telex: (02) 161757. Dir. Wilfried Achterfeld; Press: Andreas Odenwald.  
Labels: (Owned) Stern Musik, Sternchen

Steyrer-Disco, see Discovertrieb-Peter Steyrer.

Stockfisch Produktion, Verlag & Vertrieb, Sanddornweg 13b, D-3300 Braunschweig Tel. (0531) 5-10-38. Owners: Hans Dobrats, Gunter Pauler.

Storz, see Arminia.

Strand, see Teldec

Studio One, see Intersound.

Studio-Ton MusiCassetten & Schallplatten R Produktion, Jordanstr. 18-A, D-3000 Hannover Tel. (0511) 81-33-34.

Labels: (Owned) Hannoton, Studioton.

Studio Union im Lahn-Verlag, PO Box 140, Wiesbadenstr. 1, D-6250 Limburg/Lahn. Tel. (06431) 40-12-11. Mng. Dir.: Engelbert Tauscher, Press & PR Raimund B. Zoelner.

Suewe (Vertriebs & Dienstleistungs GmbH & Co.) KG, Pressezentrum 06, D-6800 Mannheim 2. Tel. (0621) 19 21. Chief Exec.: Ernst Feuser; Gen. Mgr. Klaus Messer; Sales Mgr.: Hans-Joachim Kerwer.

Labels: (Owned) Comes, Drive-In, Kiosk, LS (Leser-Service), LSK (Leser-Service-Kiosk).

Summer, see WAM.

Sun five, see Disco-Center.

Sunflower Prod'n AG & Co., Roddster 5, D-4400 Mun-ter Tel. (0251) 7-73-11, 7-73-12. Telex: (08) 92123. Mng. Dir.: Fritz Heymann, Mktg. & Sales Mgr. Ulrich Haverkamp.

Sunrise, see EMI Electrola.

Super Dimension Six, see Sonic Arts.

Supertone Schallplatten Vertrieb (IFPI), Alfonsstr. 9/11, D-8000 Munich 19. Tel. (089) 18-12-29, 18-37-88. Pres.: Juergen Rintschler; Gen. Mgr. Dr. Heinz Stein. (Distributed by Des Alpes)

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T T, see Hanseatische.

T V D, see Thomas Voigt Org.

T W R, see Trans World.

Teldec Import Serv., Max Nonne Str. 45, D-2000 Hamburg 62. Tel. (040) 531-1075. Telex (02) 174537 Import Div. Mgr.: Rolf Baehnk.

Labels: (Licensed) Contemp, Contemporary, Decca Group (UK), ERP, Produttori Associati (Italy), RCA, Salsoul (USA), Stiff (UK), Storyville (Denmark), Trojan/B&C (UK), WEA (USA) & all Teldec Telefonen-Decca labels.

Teldec (Telefonen-Decca) Schallplatten GmbH (IFPI), Heussweg 25, D-2000 Hamburg 19. Tel. (040) 40-19-1. Telex: (02) 13545. Mng. Dirs.: Kurt Richter, Gerhard Schulze; Gen. Mgr. Int'l Nobby Varenholz; Mktg. Dr.: Manfred Peter; Export Sales Mgr.: Elmar Hussing.

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Singapore (Studer-Revox), South Africa (Gallo), Spain (Columbia), Sweden (Electra), Switzerland (Musikvertrieb), UK (Decca/Selecta), USA (London), Yugoslavia (Helidon).

Teldec-Ed-Produktion, Tiedgestrane 5A, D-3000 Hannover 1. Tel. (0511) 81-60-41 Mng Dir Wolfgang Borges.

Label: UTV Film-Recs.

Telefunken, see Teldec.

Tempo (Schallplatten-Vertrieb) Meissner & Co., PO Box 226, Rotwandstr. 16, D-8023 Pullach-Grosshesselohe Tel. (089) 79-42-86/66. Telex (05) 212035. Mng Dir. Kurt Meissner.

Tennessee Studios GmbH, Wandbeker Zollstr. 85-87, D-2000 Hamburg 70. Tel. (040) 652-2981. Gen Mgr Ronald David. (Importer/Exporter)

Texel (Ed.), PO Box 1165, Burgstr. 4, D-7830 Emmendingen Tel. (07641) 21-78 Contacts Reinhard Egin, Eva Morgenstern.

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Toka Vertriebsgesellschaft mbH, Im Gaessle 13, D-7250 Leonberg 7 Tel. (06111) 73-20-71. Pres. Hugo von Blumenthal

Home office: Switzerland

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Top Hat, see Tonomatic

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Label: (Owned) TWR.

Trehton Studio, see Treptita.

Trend Recs., Heinrich Lanz Str. 33, D-6800 Mannheim. Tel. (0621) 44-84-33, 44-16-82 Gen Mgr Klaus R Nage.

Treptita-Film-Ton-Studio, Romerstr. 113, D-4234 Alpen Tel. (02802) 25-89

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Trimedia, see Junge Gemeinde

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U B M Prod'ns, Glockengasse 1, D-5000 Cologne 1 Tel. (0221) 21-08-18 Telex (08) 881935 Pres. Uwe Buschkotter; Dir. Harry Rosenstein

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U F A Int'l GmbH, Sonnenstr. 19, D-8000 Munich 2 Tel. (089) 55-79-57. Cable. UFATON Telex (05) 23265. Gen Mgr. Dr. Josef Bamberger

U T V-Film-Recs., see Promoton

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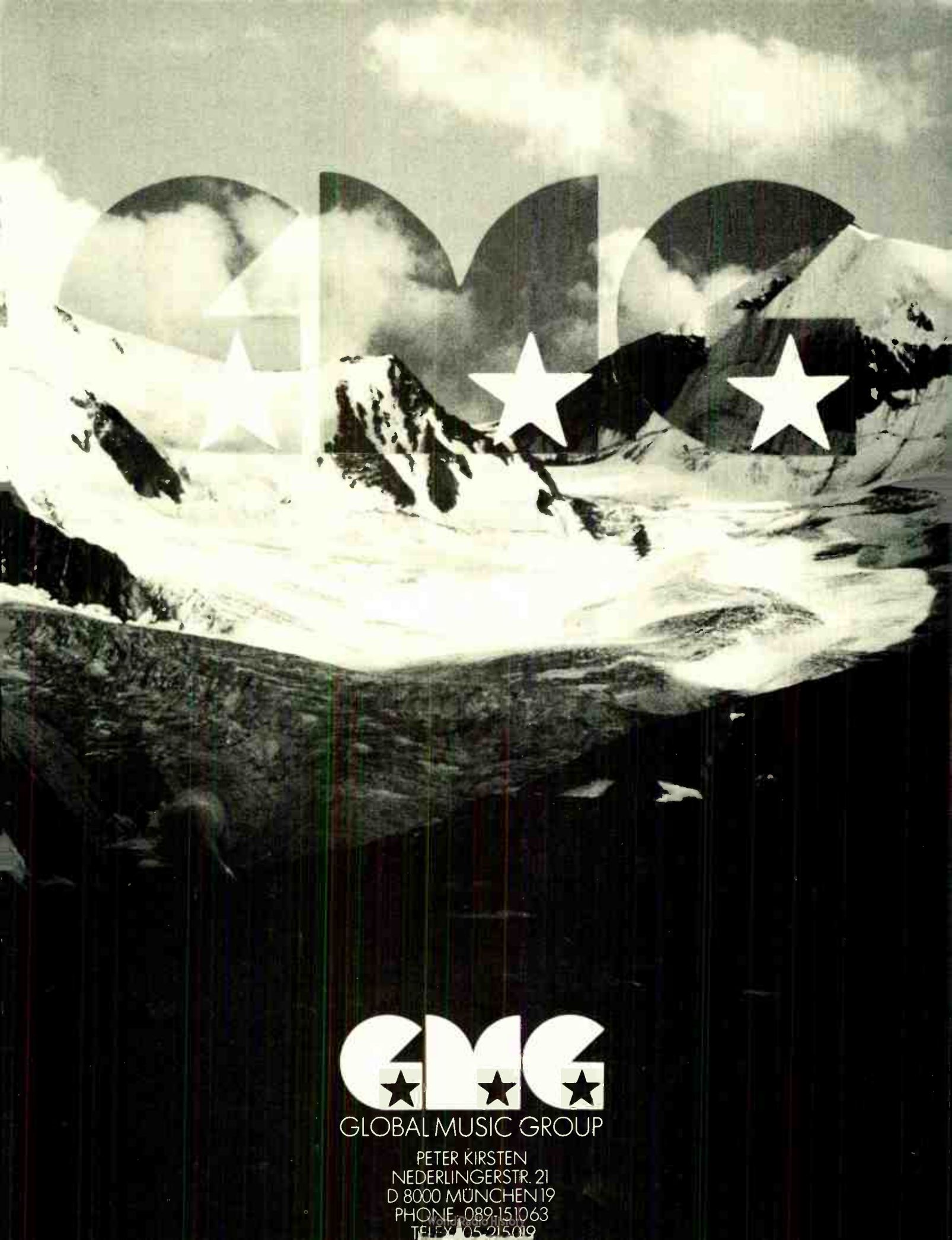
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 Casino Musikverlag Alfred Schacht, Adolfstr. 45, Hamburg. Tel: (040) 22-51-43. Chief Exec. & Gen. Mgr.: Alfred K. Schacht.  
 Catena KG, see Storz.  
 Cavendish Music, see Boosey & Hawkes.  
 Centfox Musikverlag GmbH, see Francis, Day & Hunter.  
 Chappell & Co. GmbH, Heinrich Barth Str. 30, D-2000 Hamburg 13. Tel: (040) 44-15-31. Telex: (02) 13211. Mng. Dirs.: Heinz T. Voigt, George Hildebrand; Nat'l Exploitation: Kuno Dreyse; Int'l: Willi Schloesser; Promo. Mgr.: Michael Koenig; Special Projects: Juergen Tegge.  
 Int'l firms represented: Belfern (UK), Disque Blue (USA), Early Morning/Moose (Canada), Frank (USA), Helmal (USA), T.8 Harms (USA), Lowery (USA), Morris-Chappell (UK), Pippin The Friendly Ranger (UK), RSO (UK), Saggi (UK), Williamson (USA).  
 Chrischaa/Ornament Musikverlag, Goerresstr. 3, D-5400 Koblenz 1. Tel: (0261) 3-61-23. Chief Exec.: Siegfried Christmann, Harold Schaal.  
 Int'l reps.: USA (Eyeball, Tradition).  
 Christana Music, see Europaton/Peter Schaeffers.  
 Fred Christmann (Musikverlag), Harmstorfer Weg 11, D-2106 Bendestorf. Tel: (04183) 62-46. Chief Exec. & Gen. Mgr.: Fred Christmann.  
 Int'l firms represented: John S. Hardy Music (USA), Windham Hill Music (USA).  
 Int'l rep.: UK (Wilson Eds.).  
 Cineton-Verlag GmbH, see Hans Sikorski.  
 City Irene Reitford (Musikverlag), see Anton J. Benjamin.  
 Clarino (Ed.), see Wolfgang G. Winkel.  
 Coconut Music GmbH, 18 Wittelsbacherstr., D-1000 Berlin 13. Tel: 88 10 81. Telex: 184174. Dirs. Karin Hartmann, Tony Hendrik.  
 Cocorda Musikverlag, see April.  
 Colorit Music-Hans Gerig KG, see Hans Gerig.  
 Compact Musik Verlag GmbH, Mauritiussteinweg 5, D-5000 Cologne 1. Tel: (0221) 24-25-49. (02972) 63-89. Telex (02) 11898. Gen. Mgr.: Willy Braeutgam.  
 Compass Musik GmbH, see Melodie der Welt.  
 Conga Musik, see Intro Gebr. Meisel.  
 Connelly Musikverlag Dr. Hans Sikorski KG, see Hans Sikorski.  
 Contella Sound, see Otvari.

Copyright Serv. Bureau Ltd., see CSB Kaminsky.  
 Cordial Musikverlag Rolf Budde, see Rolf Budde.  
 Corona (Ed.) Rolf Budde, see Rolf Budde.  
 Cortina-Musikverlag, see Siegfried Gabler.  
 Cosima Music-Hans Falkenberg, see Cyclus.  
 Cosmic News Musik Verlag GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: (08) 873445. Gen. Mgr.: Rolf-Ulrich Kaiser.  
 Branch: D-1000 Berlin 31, Wittelsbacherstr. 18.  
 Cosmoton Verlag, see Hans Wewerka.  
 Countdown Music, Dorfstr. 39, D-2081 Hasloh (Hamburg). Tel: (04106) 24-14, 6-73-37. Telex: 214534. Owner & Gen. Mgr.: Rainer Elzrodt.  
 Crescendo Theater & Musikverlag, see Ahn & Simrock.  
 Cyclus Musikverlage GmbH, Hallerstr. 76, D-2000 Hamburg 13. Tel: (040) 410-2071. Telex (02) 11389. Gen. Mgr.: Peter A. Ingwersen.  
 Int'l firms represented: Glandale/Ledaclan (USA), Keca/Rip (USA), Kidada/Rashida (USA), Marksmen Music (UK), Metal Machine (USA), RCA group, Salsoul/Lucky Three (USA), Songs of Manhattan Island (USA).  
 Int'l reps.: Worldwide excluding Austria (RCA), Austria (Josef Weinberger).  
 Des Alpes (Ed.), Simon-8reu-str. 32, D-8700 Wuerzburg. Tel: (0931) 71286. Telex: (06) 8810. Mng. Dir.: Hans Richard Danner.  
 Deutsche Tanzmusik, see Royal.  
 Diana Musikverlag GmbH, see Intro Gebr. Meisel.  
 Otto Dietrich (Musikverlag), see Rolf Budde.  
 Discant Musik, see Konrad Wolf.  
 Discoton (Music Ed.), see UFA.  
 Dominante (Musikedition), see Paul C.R. Arends.  
 Domino Musikverlag, see Hans Gerig.  
 Dreiklang-Dreimasken Buehnen & Musikverlag, see UFA.  
 Drei Ringe Musikverlag, see Rolf Budde.  
 E N J A (European New Jazz) Musik GmbH, Nymphenburgerstr. 209, D-8000 Munich 19. Tel: (089) 16-17-77. Chief Exec.: Horst Weber; Gen. Mgr.: Matthias Winckelmann.  
 Int'l firms represented: Colex, Cloudpash, Hocham, Pat Lab Music, Lemac, Lob Music III Co., Matron Music, Phoebe Music, Prinedcon, Stanshirt (all USA); Fly Rec. Ed. Music (Italy).  
 Int'l reps.: Italy (Fly Recs.), Japan (Sunkyo), USA (Mayflower).  
 E R P Musikverlag Eckart Rahn (GEMA), Habsburgerplatz 2/2, D-8000 Munich 40. Tel: (089) 33-20-78. Cable: RAHNPRODUCTIONS. Telex: (05) 215497. Pres.: Eckart Rahn.  
 Int'l branch: Switzerland.  
 Int'l firms represented: Candlewood (UK), Castle Hill (USA), d'Abo Songs (USA), De Wolfe (UK), Doraflo/8leu Disque (USA), Getaway (UK), Highgate (USA), Home Grown (USA), Immediate (UK), J&H (USA), Jasperilla (USA), Johi (USA), Leonardi (Italy), Mayflower (USA), Mystery (USA), Plan (UK), Sanah (UK), Skyhill (USA), Sympathy (UK), Toneshire (UK), Train (UK), Uncle Doris (UK), Windfall (USA).

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# Why magazines are

The tangible values of magazine advertising don't change from year to year. But times change. And whenever they do, the values take on a sense of importance that no advertiser can ignore.

## Price

Magazines aren't impulse items. The average magazine costs more than a dollar per copy.

## Readership

Magazines aren't easily ignored. Starch INRA Hooper finds that the increase in advertising pages has had no effect on the level of advertising readership. It's as high as ever.

## Recall

Magazines aren't easily forgotten. Gallup Robinson finds that magazine advertising recall is on the increase.

## Response

Magazines aren't passive. Opinion Research Corporation finds that the prime prospects for most products are more likely to respond to a magazine ad than to a television commercial.

## Depth

Magazines aren't limited by a stopwatch. A magazine ad can deliver its selling points, in depth, in as many words as it takes.

## Believability

Magazines aren't easily dismissed. In a recent Opinion Research Corporation study, no less than 60 percent of those surveyed rated magazine advertising believable. And less than 40 percent rated television advertising believable.

## Usefulness

Magazines aren't trivial. They satisfy the need to know—in depth. And they cater to special personal interests like no other medium.

## Tangibility

Magazines don't disappear before your eyes. A magazine ad can put a message, a coupon, an offer, a recipe right in a prospect's hands to be reread, saved, clipped, mailed, acted on.

## Long-Term

Magazines aren't short-lived. Direct-response advertisers have proved that a magazine ad can produce results six months, and even a year, after publication.

## Short-Term

Magazines don't work slowly. For instance, one of the most immediate and effective media weapons in a sluggish sales climate is a multi-page magazine effort that coincides with specific promotion dates.

# Magazines. The



# tough to put down.

## Efficiency

Magazines don't cost the earth. They've held their advertising rates below the Cost of Living Index and the Wholesale Price Index. And in the past five years, their CPMs have increased at about *half* the rate of television's.

## Selectivity

Magazines don't reach for the world. And when it comes to zeroing in on prime prospects who are in the market for specific products, they're the number-one medium.

## Compatibility

Magazines don't have to fight for attention in a constantly changing environment. They create environments of their own. As a result, the advertiser purchases a frame of mind as well as a frame of reference for his ads.

## Portability

Magazines aren't stationary. They're take-alongs that fit into briefcases and tote bags for the beach, the boat, the train, the plane.

## Accessibility

Magazines aren't relegated to easily missed time slots. They wait for their readers to turn to them in their own good time.

## Segmentation

Magazines aren't inflexible. Almost one out of every five magazine ads runs in either a regional or demographic edition.

## Relevance

Magazines aren't passing whims. They're considered purchases. And the relevance of every issue must pass the supreme test: repeat sales.

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# balance of power.



Int'l reps.: Austria (Weltmusik), Canada (Mayflower), UK (Getaway), USA (Doraffo/Bleu Disque).

Gerhard Ebeler Musikverlag, see Hans Gerig.

Egghed (Ed.), see Guenter Faust.

Ela Musikverlag, see Intro Gebr. Meisel.

Elbtal-Musikverlag, see OBH.

Elite (Musikverlag Ed.), Rhoenstr. 30, D-6204 Taunusstein 2, Tel. (06128) 2-33-62, 4-33-62. Gen. Mgr.: Dieter Poepping.

Erdo-Verlag, see Rolf Budde.

Esperanza/Casaria Musikverlag (Werner Triepke & Co.), Heimhuberstr. 73, D-2000 Hamburg 13, Tel. (040) 44-52-76. Gen. Mgr.: Werner Triepke.

Esplanade GmbH (Ed.), Alsterdorferstr. 365, D-2000 Hamburg 60, Tel. (040) 51-82-11. Chief Exec.: Lotar Olias. Gen. Mgr.: R. Liebe.

Essex Music Prod'n GmbH, see Hans Gerig.

Essex Musikvertrieb GmbH, see Hans Gerig.

Ernst Eulenbug GmbH, see B. Schott's Soehne.

Europan/Peter Schaeffers (Musik-Ed.), Petersplatz 11, D-8000 Munich 2, Tel. (089) 260-4091.

Branch: D-1000 Berlin 19, Reichstr. 4, Tel. (030) 302-2084.

Excelsior (Ed.): Hans Gerig KG, see Hans Gerig.

Far Musikverlag, 18 Wittelsbacherstr., D-1000 Berlin 13, Tel. 88 10 81, Telex. 1841774, Dir.: Frank Farran.

Fantare Musikverlag, see Global.

Guenter Faust, Leyboldstr. 1, D-5000 Cologne 51, Tel. (0221) 38-44-48.

Fidelio-Verlag, see Paul Woitschach.

Figurata Musikverlag-Musikproduktion-Rotheide Nahholz, see Sonoton.

Filmhansa (Musik-Ed.), see Europan/Peter Schaeffers.

Filmkunst Musik-Verlag GmbH, see Intervox.

Finger Music Cos., Kreuzweg 28, D-8131 Berg 2, Tel. (08131) 51-150, Cable. FIMUS, Telex. (05) 27759.

Owner & Pres.: Peter Peters; Gen. Mgr.: Annia Peters.

Int'l firms represented: Elbomo (USA), Finger (UK, USA), Joker (Italy), Paro (France), Pebo (USA), Ragmar (USA), Rittenhouse (USA), Robin Song (France), Society Hill (USA), Spacesongs/Alvin Lee (UK), Static (UK), Tomeja (USA), Voyage (UK), Waxstar (USA), Artie Wayne (USA), Wayne Art (USA), Malcolm West (UK).

Int'l reps.: Austria (MMS, Steinauer), Canada (Finger), Central & South America (Finger), France (Robin Song), Ireland (Finger), Switzerland (MCI), UK (Finger), USA (Finger).

Flensia-Music, see PA.

Floratan (Ed.), see Wolfgang G. Winkel.

Florida Musikverlag, see August Seith.

Folklore Musikverlag, see UFA.

Fortuna (Ed.), see Europan/Peter Schaeffers.

Francis, Day & Hunter GmbH Musikverlag, Harvestehuderweg 21, D-2000 Hamburg 13, Tel. (040) 44-30-61, Cable. ARPEGGIO, Telex. (02) 12530. Gen. Mgr.: Gerd Mueller.

Home office: England.

Friedrich Wilhelm Froehlich, Ansbacherstr. 52, D-1000 Berlin 30, Tel. (030) 24-13-77.

Fund of Music, see Global.

Heinz Funke Musikverlag, see Rolf Budde.

Siegfried Gabler (Cortina-Musikverlag), PO Box 1926, D-7500 Karlsruhe 1, Tel. (0721) 69-54-89.

Gabriel (Ed.) KG, Hahnenkampstr. 88, D-4970 Bad Oeynhausen 2, Tel. (05731) 5-12-00.

Gamma (Ed.), see Agil-Music.

Gammrock Musik GmbH, Herzog-Rudolf-Str. 3, D-8000 Munich 22, Tel. (089) 22-13-63, Cable: GAMMAROCK, Telex. (05) 29378. Co-Owners: Gerhard Augustin, Patrick Gammon; Gen. Mgr.: Werner Hauschildt.

Int'l reps.: USA (Jobete, United Artists).

Gustav Gerdes (Verlag), see Hans Gerig.

Hans Gerig (Musikverlage), Drusugasse 7-11, D-5000 Cologne 1, Tel. (0221) 23-48-33, Telex. (08) 881233. Mng. Dir.: Erwin Boche, Guenter Ilgner.

Int'l firms represented: AA Music (Belgium), Curci (Italy), RTV (Italy), Mondia Music (Switzerland), Sidem (Eds.) (Switzerland), Coda Music Ltd., Cromwell Music Ltd., Duchess Music Ltd., Eaton Music Ltd., Eel Pie Publ'g Ltd., Essex Music Int'l Ltd., Fabulous Music Ltd., Harmariene Music Ltd., Leeds Music Ltd., MAM Music Publ'g Ltd., Shawbury Music Ltd., Sundergrade Music Ltd., Tyler Music Ltd. (all UK); ABKCO, Cintercor Music Co., Cromwell Music Inc., Duchess Music Corp., Essex Music Inc., Evil Eye Music Inc., Folkways Music Publ'g Inc., Golden Syrup Music, Hollis Music Inc., Leeds Music Corp., Ludlow Music Inc., MCA Music Inc., TRO (all USA). (SEE ADVERTISEMENT)

German News Musikverlag-Guenter Koerber OHG, Nordhaeuser Weg 16, D-2000 Hamburg 61.

Int'l reps.: Austria (Allround), Japan (GP Music).

German Sound (Ed.), see Europan/Peter Schaeffers.

Global Musik GmbH, Niederlangerstr. 21, D-8000 Munich 19, Tel. (089) 15-10-63, Cable. GLOBALMUSIC, Telex. (05) 215019. Owner & Mng. Dir.: Peter Kirsten.

Int'l firms represented: Alaska, Alchemical, Earl Barton/Rose Bridge/Strawberry Hill, Big Heart/Wooden Bear, Big Smoke, Blue Chip, B-O-Cult Songs, Braintree/Porchester, Broken Arrow/Silver Fiddle, Broken Bird/Thin Ice, Canopy, Caesars/Tunesmith, Cashew, Chicago Music Publ'g, Crystal Jukebox, Crabshaw, Cram Rennaff/Brew Music, D'Accord, Danor, Dawnbreaker, Dixie Bow/Little Switzerland, Doors, Easy Music, Fifth Star/Balloon, 57th Street Entertainment/EMP/Music Maximus, Fotomaker/Adrian Leighton, Ganga, Gannet, Garrett, Gnosso, Guerilla/Staysail, Hancock, Harrisons, Hickory Grove, Hightree/Camwood, Ice Age, International Aten, Intune, Ja-Ma, Jacan/Darnoc, Dick James, Jasperilla, Justin Case, Kamakazi, Lady Jane, Lido, Little Dickens/Fool's Gold, Lornhole, MC/Mervyn, Rod McKuen, Medicine Hat, Miles Ahead, Minas, Joni Mitchell/Crazy Crow/Siquomb, Pixruss, Poco, Polo Grounds, Pondwater, Rain Forest, Remoji Music, Brian Rohan, Rondor, Rosy, David Rubinson & Friends, Sailor/Ohio River Valley, Boz Scaggs, John Sebastian, Paul Simon, Stevica BV/Richorony/Wobble, Time Step/Celestia, Topanga, Whitsett-Churchill, Wilsons/Know/Make Me Smile/Play My Music, Zevon; Fanfare

Musikverlag—Bron, Creole. (SEE ADVERTISEMENT)

Gloriette Verlag, see Thomas Sessler.

R. G. Gnauch (Musikverlag), see Paul Woitschach.

Goldberg (Ed.): Hans Gerig KG, see Hans Gerig.

Goldy-Musikverlag Hans Sikorski KG, see Hans Sikorski.

Willi Griesinger Musikverlag, Posthofenerstr. 27, D-8130 Starnberg, Tel. (08151) 1-36-17. Chief Exec. Willi Griesinger.

Adolf Hampe Musikverlag, see Rolf Budde.

Hansa Musik Produktion GmbH, see Intro Gebr. Meisel.

Hanseatic Musikverlag GmbH, see Intersong Musikverlag.

Happy Music Verlag GmbH & Co. KG, see Intersong Musikverlag.

Harmonie Verlagsgesellschaft mbH, see Intersong Musikverlag.

Hausmusik-Verlag, Kaekenflur 24, D-2000 Hamburg 62, Tel. (040) 527-6916. Owner: Irmgard Roenicke.

Hazyland (Ed.), see Paul C.R. Arends.

Joachim Heider Musikverlag, see Alfie & Intro Gebr. Meisel.

Heinrichsofen's Verlag, PO Box 620, Liebigstr. 16, D-2940 Wilhelmshaven, Tel. (04421) 2-65-55, Pres. Otto Heinrich Noetzel; Gen. Mgr. Dr. Viktor Kreiner; Sales Mgr. Florian Noetzel.

Int'l firms represented: Galaxy (USA), Galliard (UK), Highgate (USA), Israeli Music Publ'n's (Israel), Pegasus (Ed.) (Switzerland), Stainer & Bell (UK).

Int'l reps.: Austria (Friedrich Hofmeister-Figaro), Israel (Israeli Music Publ'n's), Italy (Hortus Musicus), Netherlands (Heinrichshofen), Switzerland (Heinrichshofen), UK (Peters), USA (C.F. Peters).

Helbing Prod'n, see Europan/Peter Schaeffers.

G. Henle Verlag, PO Box 710466, Forstniederer Allee 122, D-8000 Munich 71, Tel. (089) 75-40-96, Telex. (05) 216392.

Hitburger Musik GmbH, Geiselgastegstr. 80, D-8000 Munich 90, Tel. (089) 64-03-57, Pres. Andrea Andergast.

Homburg Musik-Hans Gerig KG, see Hans Gerig.

ID T Music GmbH, Reuterkaeserweg 6, D-4000 Duesseldorf, Tel. (0411) 32-67-71, Chief Exec. Dirk Tillen.

Idee Verlag, Bornickerstr. 39a, D-1000 Berlin 20, Tel. (030) 361-9019.

Imperator-Musikverlag, see Paul Woitschach.

Impero Verlag GmbH, see Heinrichshofen's.

Inter Musik/J. Michel KG, see Melodie der Welt.

Interphon (Ed.), Severusstr. 55, D-6000 Frankfurt/Main 50, Tel. (0611) 57-98-26. Contact: Gerlinde Engelhardt.

Intersong Int'l Musikverlag GmbH, Harvestehuderweg 1-4, D-2000 Hamburg 13, Tel. (040) 410-4061, Telex. (021) 2434. Pres. Heinz T. Voigt; VP's: Nick Finth, Ton Smits.

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Int'l reps.: See Int'l affiliates of Intersong Int'l.

Intervox Musikverlag GmbH (GEMA), Kaiserstr. 39, D-8000 Munich 40, Tel. (089) 34-10-41.

Interworld Musikverlag GmbH, c/o UFA-Musikverlage, Sonnenstr. 19, D-8000 Munich 2.

Intro Gebr. Meisel, see listing under "M".

Italmelodie (Ed.), see Paul C.R. Arends.

Iton Music (GEMA), Fichtenstr. 37, D-8043 Unterfoehring, Tel. (089) 39-77-95, 950-3532. Dir.: Juergen S. Korduetsch. Gen. Mgr.: Ingo Klingbeil.

Dick James Musikverlag GmbH, see Rolf Budde.

Peter Janssens Musik Verlag, Am Jaegerrahus 8, D-4404 Telgte, Tel. (02504) 24-74.

Int'l rep.: UK (Evelyn & Hilary Talbot-Ponsonby).

Michael Jary Produktion, see Melodie der Welt.

Jessica Musikverlag GmbH, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn, Tel. (04106) 50-01. Gen. Mgr.: Harald A. Kirsten.

Jowi-Pressediens, Sassnitzstr. 9, D-1000 Berlin 33, Tel. (030) 823-4875, Telex. (01) 84398. Chief Execs: Joachim Wilhelm, Horst Lindow.

Juicy People/J. Pratt (GEMA), Anklamer Ring 18, D-2000

Hamburg 73, Tel. (040) 647-6280, Telex. (02) 13540.

Owner: Jimmy Pratt.

Juke Box, Sternstr. 53, D-8000 Munich 80, Tel. (089) 48-79-30, Dir.: Harry Fox.

Junior Musikverlag Rolf Budde, see Rolf Budde.

Rudolf E. Kamphausen (Musik-Verlag) (GEMA), PO Box 350245, 7 Alfred Doeblnstr, D-5000 Cologne 30, Tel. (0221) 50-36-47, Mktg. Dir.: Rudolf Kamphausen; Gen. Mgr.: Gunther R. Kamphausen.

Kanon Musikverlag GmbH, Wielandstr. 26, D-6900 Heidelberg, Tel. (6221) 44030. Gen. Mgr.: Hagen Frank, Int'l Mgr.: H.S. Pfisterer.

Edward Kassner & Co. Musikverlag, see A.M.E.

Klawe Musikverlag, PO Box 40, Suedring 4, D-8069 Schwetenkirchen, Tel. (08444) 570. Owner: Klaus Weiss; Gen. Mgr.: Heide Weiss.

Otto H. Knoechel (Musikverlag), Gartenstr. 28, D-8711 Oberbreitl, Tel. (09331) 23-38, (09332) 619. Owner & Dir.: Edi Hornischer.

Konzept-Musik-Verlag, Heinrich-Vogl-Str. 9, D-8000 Munich 71, Tel. 79-91-28, 791-6480. Pres.: Joachim Ludwig.

Koster/Hanseatic Musikverlag (Ed.), Hallerstr. 40, D-2000 Hamburg 13, Tel. (040) 41-29-31. Chief Exec.: Horst Fuchs.

Kronen Musikverlag, see Quint.

Constantin Kuhl & Co. (Ed.), see Otto Kuhl.

Otto Kuhl Musikverlag, Am Hof 34-36, D-5000 Cologne, Tel. (0221) 21-22-76.

Michel Laguens Org., 22 Sonnenstr., D-8000 Munich, Tel. 55-41-98, Telex. 522636 VP. Wolfgang Winkel.

Lambda Musik GmbH (GEMA), see Rudolf Slezak.

Lappala Music, see Summerlea.

Leads Music-Hans Gerig KG, see Hans Gerig.

F. E. C. Leuckart (GEMA), Nibelungenstr. 48, D-8000 Munich 19, Tel. (089) 17-39-28.

Int'l reps.: Australia (Allans), Austria (Erich), Canada (AMP), Italy (Cansich), UK (Novello), USA (AMP).

Libraphon Music, see April.

Liedermacher Musikverlag Vivi Eickelberg GmbH, see Intro Gebr. Meisel.

Liliton Musikverlag GmbH & Co. KG, see Intersong Musikverlag.

Lollipop (Ed.) (GEMA), see Rudolf Slezak.

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M A M P F, see Siegel.

M C A Music GmbH, see Hans Gerig.

M I M (Ed.), Zur Muehle 2, D-5020 Frechen 4, Tel. (02234) 6101, Cable. DEMUS, Telex. (08) 89299. Pres.: Dr. W. Ammel.

M M M Verlags GmbH, see Peer.

Magazine-Musikverlag GmbH & Co. (GEMA), PO Box 302040, Mittelweg 180, D-2000 Hamburg 36, Tel. (040) 41-18-21-05, Telex. (02) 11850. Dirs.: Hubert Terheggen, John Jahr Jr., Gen. Mgr.: Wolf Bruennmeyer.

Int'l firms represented: Notas Magicas (Spain), Pilot (UK).

Int'l reps.: Belgium (RTM), France (Radio Music), Japan (LX), Netherlands (Radio Music), Spain (Radio Pop), UK (Louvigny Marquee), USA (Radmus).

Maisonette Music, see UBM.

Majestic (Ed.) Erwin Paeske, see Intro Gebr. Meisel.

Manta-Music, Widenmaeystr. 38, D-8000 Munich 22, Tel. (089) 22-41-45. Chief Exec.: Dieter Weidenfeld, Gen. Mgr.: Gerd Bartelt.

Marabu Musik/J. Michel KG, see Melodie der Welt.

Marbot GmbH (Ed.) (GEMA), see Peer.

Maredo Musikverlag GmbH, see Rolf Budde.

Marino Musikverlag-Produktion, Limbeckstr. 128, D-4600 Dortmund 72, Tel. (0234) 23-17-60. Owner: Heinz Meiser.

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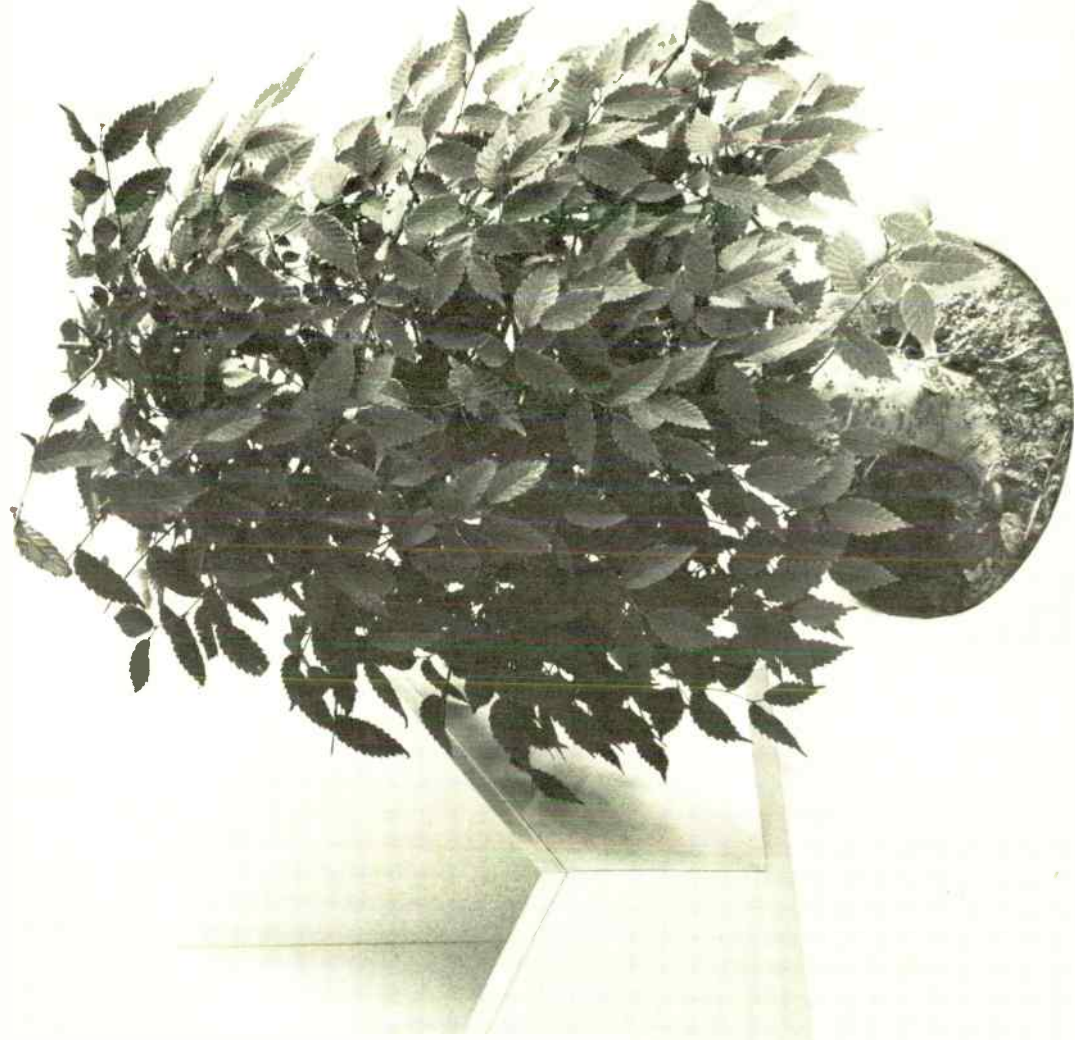
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Polygram Rec. Serv. GmbH, PO Box 1409, D-3000 Hannover 1. Tel: (0511) 73061. Telex: (09) 24077.

S W B Schallplattenpresswerk Bayern GmbH, Alpenstr. 29, D-8192 Geretsried. Tel: (08171) 68-39, 6-00-51. Dirs. Franz Woehrmueller, Stanislaus Zaoralek. (Pressing only)

Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl-Bertelsmann-Str. 161, D-4830 Guetersloh 1. Tel: (05241) 831. Telex: 933822. Gen. Mgr.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.

Teldec Telefunken-Decca Schallplatten GmbH, Heussweg 25, D-2000 Hamburg 19. Tel: (040) 40-19-1. Cable: TELDEC. Telex: (02) 13545. Mng. Dirs.: Gerhard Schulze, Kurt Richter; Comm'l. Opls. Dir.: John L. Schubach; Technical Dir.: Herbert Knothe.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

**PRINTERS & LITHOGRAPHERS**

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec.: Ingrid Renate Roehre.

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.

Blubber Lips Verlags GmbH, Sofienstr. 7a, D-6900 Heidelberg 1. Tel: (06221) 3-37-79. Telex: (04) 61538.

Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: (08) 873445. Pres.: Rolf-Ulrich Kaiser.

Branch: D-1000 Berlin 31, Wittelsbacherstr. 18.

Druck-Verlag-Werbung, Freiburgerstr. 21, D-6900 Heidelberg 1. Tel: (06221) 3-37-79. Telex: 61538.

I D S (International Disc Serv.), PO Box 140105, Siedlungsstr. 22, D-8500 Nuernberg 14. Tel: (09122) 8-64-40, (0911) 63-64-08. Telex: (06) 23987. Gen. Mgr.: Hans-Joachim Rabe; Sales Mgr.: D. Stecher.

Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13. Tel: (040) 44-62-45. Telex: (02) 11027. Co-Pres.: Dr. Hans & Hanna Sikorski.

Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl-Bertelsmann-Str. 161, D-4830 Guetersloh. Tel: (05241) 831. Telex: 933822. Gen. Mgr.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel: (08102) 81-36. Chief Exec.: Johann Winkler; Sales Mgr.: Margarethe Winkler.

The Wurzbürger Music Publ'g Co., Nord-Ost-Ring 11, D-7024 Filderstadt/Bernhausen 1. Tel: (0711) 70-27-49. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham.

**RECORD PROMOTION**

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec.: Ingrid Renate Roehre.

Antagon Musikgesellschaft mbH, Lenhartstr. 15, D-2000 Hamburg 20. Tel: (040) 48-44-43. Telex: (02) 173473. Mng. Dir.: Jens Michow.

Artist Serv. Eike R. Heitkamp, Eppendorfer Baum 13, D-2000 Hamburg 20. Tel: (040) 47-80-22. Telex: (02) 174471. Chief Exec.: Eike R. Heitkamp.

B F C Int'l Promo. Co., PO Box 350245, D-5000 Cologne 30. Tel: (0221) 50-36-47. Gen. Mgr.: Gunther R. Kamphausen; Mktg. Dir.: Rudolf E. Kamphausen.

Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel: (0611) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic; Sales Mgr.: Wolfgang Sattler.

Blubber Lips Verlags GmbH, Sofienstr. 7a, D-6900 Heidelberg 1. Tel: (06221) 3-37-79. Telex: (04) 61538.

Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: (08) 873445. Pres.: Rolf-Ulrich Kaiser.

Branch: D-1000 Berlin 31, Wittelsbacherstr. 18.

D & P Music Serv., Meteorstr. 11, D-2200 Elmshorn. Tel: (04121) 61532. Owner: Klaus Meyer.

Hoffman-Musikpubl'city, Savignystr. 51, D-6000 Frankfurt/Main.

I D S (International Disc Serv.), PO Box 140105, Siedlungsstr. 22, D-8500 Nuernberg 14. Tel: (09122) 8-64-40, (0911) 63-64-08. Telex: 0623987. Gen. Mgr.: Hans-Joachim Rabe; Sales Mgr.: D. Stecher.

Juke Box, Steinstr. 53, D-8000 Munich 80. Tel: (089) 48-79-30, 48-77-95. Dir.: Harry Fox.

Jumbo Prod'ns, Lempead 79, D-2000 Hamburg. Mgr.: Wilfried Mannes.

Mento Music Group KG, Schanzenstr. 16, D-2000 Hamburg 6. Tel: (040) 43-44-42. Gen. Mgr.: Arno H. van Vught Jr.

Offshore Spezialversand, Klingelhol 35, D-5600 Wuppertal 2. Tel: (0202) 50-12-78. Dir.: Peter Messingfeld.

Ohr Musik Produktion GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Pres.: Rolf Kaiser.

Oktave Musikverlag, Adolfsstr. 45, D-2000 Hamburg 76. Tel: (040) 22-51-43. Telex: (02) 13723.

Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13. Tel: (040) 44-62-45. Telex: (02) 11027. Co-Pres.: Dr. Hans & Hanna Sikorski.

Sternmaedchen (Starmaiden) Media Serv. GmbH, see Cosmic News.

TV-Thomas Voigt Org. GmbH, Boedekerstr. 53, D-3000 Hanover 1. Tel: (0511) 31-10-11. Mng. Dir.: Thomas Voigt.

Toger Musik GmbH, Leonrodstr. 42, D-8000 Munich 19. Tel: (089) 18-60-68. Owner & Gen. Mgr.: Jerry Toger.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel: (08102) 81-36. Chief Exec.: Johann Winkler; Sales Mgr.: Margarethe Winkler.

Triad Musicverlag, Guentzelstr. 54, D-1000 Berlin 31. Tel: (030) 87-07-40. Chief Exec.: Walter Ruff.

Heinz Ulm-Music & Promos., Voelkstr. 34, D-8900 Augsburg. Tel: (08202) 555. (0821) 51-55-55. Cable: HELMMUSIC. Dir.: Heinz Ulm.

The Wurzbürger Music Publ'g Co., Nord-Ost-Ring 11, D-7024 Filderstadt/Bernhausen 1. Tel: (0711) 70-27-49. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham.

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec.: Ingrid Renate Roehre.

Audio: Cassette, open reel.

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.

Auviss-Asona KG, Stollbergstr. 7, D-8000 Munich 22. Tel: (089) 22-50-57. Cable: ASONA. Telex: (05) 22084. Dir.: Alf Kuerzeder; Gen. Mgr.: Horst Koffmann.

Audio: Cassette, open reel.

Bauer GmbH & Co. KG (Tonstudio), Markgroeningenstr. 46, D-7140 Ludwigsburg-Eglosheim 10. Tel: (07141) 3-10-97. Telex: (07) 264806. Mng. Dir.: Rolf Bauer.

Audio: Cassette, open reel.

Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel: (0611) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic; Sales Mgr.: Wolfgang Sattler. (PKG)

Audio: Cassette

Cassette, Wallensteinstr. 22, D-8192 Geretsried 2. Tel: (08171) 42-40. Telex: (05) 26331.

Audio: Cassette.

E M I Electrola GmbH, Postfach 450363, Maarweg 149, D-5000 Cologne 41. Tel: (0221) 4-90-21. Cable: ELECTROLATON. Telex: (08) 881290. Mng. Dir.: Friedrich E. Wottawa; Sales Mgr.: B. Krajewski.

Audio: Cassette.

I D S (International Disc Serv.), PO Box 140105, Siedlungsstr. 22, D-8500 Nuernberg 14. Tel: (09122) 8-64-40, (0911) 63-64-08. Telex: (06) 23987. Gen. Mgr.: Hans-Joachim Rabe; Sales Mgr.: D. Stecher. (PKG only)

I T P Tonband-Produktions KG, Riwo Verwaltungen GmbH & Co., Ballistr. 16-18, D-1000 Berlin 47. Tel: (030) 684-80-69. Cable: 184378. Gen. Mgr.: Karl Blatz; Label Mgr.: Jutta Buschenhagen.

M C S Music & Cassette Supply GmbH, Lenzburgerstr. 2, D-7800 Waldshut. Tel: (07751) 32-58. Gen. Mgr.: Mario Taravella.

Audio: B-tr., 8-tr. quadraphonic, cassette.

M D R (Magnetic Disc Rec'g) GmbH Germany, PO Box 140105, D-8500 Nuernberg. Tel: (0911) 63-64-08; (09122) 8-64-40. Telex: (06) 23987. Dir.: Erich Rabe; Sales Mgr.: M. Rabe. (PKG-video only)

Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn. Tel: (04106) 50-01. Cable: MILIN. Telex: (02) 12386. Gen. Mgr.: Harald A. Kirsten.

Audio: Cassette.

Orchestra GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz. Tel: (05441) 2293, 1812. Cable: PALAS. Telex: (09) 41221. Gen. & Sales Mgr.: Rolf Neumann; Ass't: Ingeborg Grossmann.

Audio: Cassette.

Polyband Gesellschaft fuer Tontraeger mbH & Co. KG, Sonnenstr. 20, D-8000 Munich 2. Tel: (089) 55-41-98, 59-41-00. Telex: 522636.

Audio: Cassette.

Video: 3/4" cassette, 1/2" cassette.

Polydor Int'l GmbH, PO Box 1409, Podbielskistr. 164, D-3000 Hanover 1. Tel: (0511) 69-68-11. Telex: 922807.

Rhenus Music Fuer Fernseh, Film & Musicproduktion mbH & Co. KG, Otto Hahnstr., D-5000 Cologne 50. Tel: (0221) 38-01-47. Telex: 08881404. Gen. Mgr.: Karl-Heinz Muenchow.

Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

Audio: Cassette, open reel.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74.

Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl-Bertelsmann-Str. 161, D-4830 Guetersloh 1. Tel: (05241) 831. Telex: 933822. Gen. Mgr.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.

Audio: Cassette.

Teldec Telefunken-Decca Schallplatten GmbH, Heussweg 25, D-2000 Hamburg 19. Tel: (040) 40-19-1. Mng. Dirs.: Gerhard Schulze, Kurt Richter; Comm'l. Opls. Dir.: John L. Schubach; Technical Dir.: Herbert Knothe.

Audio: Cassette.

Video: Videodisk.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel: (08102) 81-36. Chief Exec.: Johann Winkler; Sales Mgr.: Margarethe Winkler.

Audio: Cassette.

Heinz Ulm-Music & Promos., Voelkstr. 34, D-8900 Augsburg. Tel: (08202) 555; (0821) 51-55-55. Cable: HELMMUSIC. Dir.: Heinz Ulm. (PKG)

Audio: Cassette.

W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchsschlag. Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185391. Owner: William-Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmairer; VP & Controller: Karl Schoon.

Video: 3/4" cassette, 1/2"; EIAJ open reel.

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C C M Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten 1. Tel: (07745) 75-08. Telex: 7921476. Pres. & Gen. Mgr.: Peter K. Wirz.

Audio: Cassette parts

Magna Tontraeger Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel: (030) 684-4028. Telex: 183845. Dirs.: Karl Moegsngang, Juergen Freidank.

Audio: Compact cassette parts.

Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

Audio: All cassette parts.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74.

3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.

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 Audio Club, see Magna.  
 C C M Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten 1. Tel: (07745) 75-08. Telex: 7921476. Pres. & Gen. Mgr.: Peter K. Wirz.  
 Audio: 8-tr., cassette.  
 Eurotape, PO Box 233, D-2408 Timmendorfer Strand. Tel: (04503) 38-49.  
 Audio: 8-tr., cassette.  
 M D A, see Dietrich Schar Schmidt.  
 Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel: (030) 684-4028. Telex: 183845. Dirs.: Karl Moegsngang, Juergen Freidank.  
 Audio: Open reel.  
 Video: VCR.  
 Brand names: Audio Club, Magna.  
 Dietrich Schar Schmidt Studioausrustung, Gernotstr. 11, D-8000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.  
 Audio: Cassette.  
 Scotch name: MDA.  
 Scotch, see 3M.  
 3M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.  
 Audio: 8-tr., cassette, open reel.  
 Video: Cartridge, cassette, open reel.  
 Brand name: Scotch.

### ENVELOPES & MAILERS

Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel: (061) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic; Sales Mgr.: Wolfgang Sattler.  
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.  
 Triad Musicverlag, Guentzelstr. 54, D-1000 Berlin 31. Tel: (030) 87-07-40. Chief Exec.: Walter Ruff.  
 The Wurzbürger Music Publ'g Co., Nord-Ost-Ring 11, D-7024 Filderstadt 1, Bernhausen. Tel: (0711) 70-27-49. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham.

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 Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel: (061) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic; Sales Mgr.: Wolfgang Sattler.  
 Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl-Bertelsmann-Str. 161, D-4830 Guetersloh 1. Tel: (05241) 831. Telex: 933822. Gen. Mgr.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kircheng. (Jackets only)

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.  
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Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.  
 Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel: (061) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic; Sales Mgr.: Wolfgang Sattler.  
 Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74.  
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.  
 Heinz Ulm-Music & Promos., Voelkstr. 34, D-8900 Augsburg. Tel: (08202) 555; (0821) 51-55-55. Cable: HELMMUSIC. Dir.: Heinz Ulm.  
 The Wurzbürger Music Publ'g Co., Nord-Ost-Ring 11, D-7024 Filderstadt/Bernhausen 1. Tel: (0711) 70-27-49. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham.

### POLYETHYLENE BAGS

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec.: Ingrid Renate Roehre.  
 Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.  
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

### PROFESSIONAL TAPE SUPPLIES

Audio Magnetics GmbH, PO Box 10226, Dieselstr. 13-15, D-6072 Dreieich 1. Tel: (06103) 37-06. Telex: 417913. Product: Cassette duplication tape.  
 Dietrich Schar Schmidt Studioausrustung, Gernotstr. 11, D-8000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.  
 Audio: Heads.  
 Brand name: Photovox-Vacodur.

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Zipperling Kessler & Co. (GmbH & Co.), PO Box 1464, Kornkamp 50, D-2070 Ahrensborg. Tel: (04102) 51201. Telex: (02) 189842. Chief Exec.: Juan Plass Giral.  
 Chief product: Presses, extruders & plating equip.  
 A E G-Telefunken, Lindenerstr. 15, D-3340 Wolfenbuettel. Tel: (05331) 83-287. Telex: 95651.  
 Chief product: Studio compander. (SEE ADVERTISE-MENT)

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Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel: (02172) 30-48-83. Telex: 8510871. Contact: Georg Rindfleisch.  
 Audio: Cassette.  
 Video: 1" open reel, 1/2" cassette.  
 Brand names: Agfa, Agfa Stereochrom, Agfa Videochrom.  
 Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec.: Ingrid Renate Roehre. (Blank only).  
 Audio: Cassette, open reel.  
 Ampex Europa GmbH, Walter Kolbstr. 9-11, D-6000 Frankfurt 70. Tel: (0611) 60581. Telex: 0413774. Gen. Mgr.: E. Sadele; Tape Sales Mgr.: B. Schwartz; Video Sales Mgr.: L. Nietsch; Audio Sales Mgr.: P. Classen.  
 Audio: Cassette, open reel.  
 Brand name: Grand Master/20/20+.  
 Video: Blank—2" open reel, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
 Audio Magnetics GmbH, PO Box 102226, Dieselstr. 13-15, D-6072 Dreieich 1. Tel: (06103) 37-06. Telex: 417913. (Also see Waltham)  
 Audio: 8-tr., cassette, open reel.  
 8 A S F Ag., Gottlieb-Daimlerstr. 10, D-6800 Mannheim 1. Tel: (0621) 40081. Telex: 462621. Chief Exec.: H. Thurn; Gen. Mgr.: H.J. Sresemann; Sales Mgr.: H.J. Seitz.  
 Audio: Cassette, open reel.  
 Video: Blank—1" open reel, 3/4" cassette, 1/2" cassette.  
 Casseton, Wallensteinstr. 22, D-8192 Geresried 2. Tel: (08171) 60840. Telex: (05) 26331.  
 Galaxy, see Toka.  
 Grundig AG, Kurgartenstr. 37, 8510 Furth/Bay. Tel: (0911) 70-31. Telex: (06) 23431.  
 I D S (International Disc Servs.), PO Box 140105, Siedlungsstr. 22, D-8500 Nuernberg 14. Tel: (09122) 8-64-40, (0911) 63-64-08. Telex: (06) 23987. Gen. Mgr.: Hans-Joachim Rabe; Sales Mgr.: D. Stecher.  
 Audio: Cassette.  
 Inter-Cassette Ltd., Poststr. 14, D-2000 Hamburg 36. Tel: (040) 35-30-79. (Blank only) (Importer)  
 Home office: USA.  
 Int'l branch: Hong Kong.  
 Audio: Cassette.  
 M C S Music & Cassette Supply GmbH, Lenzburgerstr. 2, D-7890 Waldshut. Tel: (07751) 32-58. Gen. Mgr.: Mario Taravella.  
 Audio: 8-tr., cassette.  
 Magna Tontraeger Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel: (030) 684-4028. Telex: 183845. Dirs.: Karl Moegsngang, Juergen Freidank.  
 Audio: Blank—cassette, open reel.  
 Video: Blank—3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Maxell Europe GmbH, Sresemannstr. 9, D-4000 Dusseldorf 1. Tel: (0211) 8-41-31. Telex: (08) 587288. Dir.: A. Matsumoto. Ass't Dir.: H. Hayashi.

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 Video: Blank— $\frac{3}{4}$ " cassette.  
 Memorex, see W.D. Warren.  
 Orchestrola GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz, Tel. (05441) 2293, 1812. Cable PALAS Telex (09) 41221. Gen. & Sales Mgr. Rolf Neumann, Ass't Ingeborg Grossman.  
 Audio: Cassette.  
 S.E.C.I., see Dietrich Schar Schmidt.  
 Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11 D-8000 Munich 40. Tel. (089) 30-65-46. Cable PROSTUDIO Pres. Dietrich Schar Schmidt.  
 Audio: Cassette, open reel.  
 Video: 1" open reel,  $\frac{1}{2}$ " EIAJ open reel.  
 Brand name: SECI.  
 Scotch, see 3M.  
 Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel. (040) 24-67-74. (Blank only)  
 Sony, see W.D. Warren.  
 T.D.K. Electronics Europe GmbH, Georg Glock Str. 14 D-4000 Dusseldorf.  
 Audio: Cassette.  
 3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1 Tel. (02101) 141. Gen. Mgr. 8o Ekman; Sales Mgr. Juergen Wagner.  
 Audio: 8-tr., cassette, open reel.  
 Video: 1" open reel, 1" cartridge,  $\frac{3}{4}$ " cassette,  $\frac{1}{2}$ " EIAJ open reel,  $\frac{1}{2}$ " EIAJ cartridge.  
 Brand name: Scotch.  
 Toka Vertriebsgesellschaft mbH, Im Gaeßle 13, D-7250 Leonberg 7. Tel. (0611) 73-20-71. Pres. Hugo von Blumenthal.  
 Audio: Cassette.  
 Brand names: Galaxy, Toka.  
 Triad Musikverlag, Guentzelstr. 54, D-1000 Berlin 31. Tel. (030) 87-07-40. Chief Exec. Walter Ruff.  
 Audio: Raw—cassette, open reel.  
 Video: Blank— $\frac{3}{4}$ " cassette.  
 Waltham Electronics GmbH, Anzingerstr. 1, D-8000 Munich 80.  
 Audio: 8-tr., cassette, open reel.  
 Brand name: Audio Magnetics.  
 W.D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag, Tel. (06103) 6-10-51. Cable WAMESCO Telex (04) 185391. Owner: William-Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmairer; VP & Controller: Karl Schoon.  
 Video:  $\frac{3}{4}$ " cassette,  $\frac{1}{2}$ " EIAJ open reel.  
 Brand names: Memorex, Sony.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel. (02172) 30-48-83. Telex 8510871. Contact: Georg Rindfleisch.  
 Audio: Calibration tapes, cutter sets.  
 Asona, see Auviv-Asona.  
 Auviv-Asona KG, Stollbergstr. 7, D-8000 Munich 22. Tel. (089) 22-50-57. Cable: ASONA. Telex (05) 22084. Dir.: Alf Kuerzeder; Gen. Mgr.: Horst Koffmane.  
 Audio: Turnkey cassette duplicating plants.  
 Brand name: Asona. (SEE ADVERTISEMENT)  
 Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel. (061) 23-08-01. Telex (04) 16046. Pres. Branko Zivanovic; Sales Mgr. Wolfgang Sattler; Technical Dir.: Helmut Schmiewski.  
 Machi, see Dietrich Schar Schmidt.  
 Magna Tontraeger Prod'ns GmbH, Juliusstr. 10/11, D-1000 Berlin 44. Tel. (030) 684-4028. Telex 183845. Dirs.: Karl Moegsnang, Juergen Freidank.  
 Audio: Cassette equip.  
 Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11 D-8000 Munich 40. Tel. (089) 30-65-46. Cable PROSTUDIO Pres. Dietrich Schar Schmidt.  
 Audio: Cassette screwing machines.  
 Brand name: Machi.  
 3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1 Tel. (02101) 141. Gen. Mgr. 8o Ekman; Sales Mgr. Juergen Wagner.  
 Audio: Cassette duplicators.  
 Brand name: Wollensak.  
 Eberhard Vollmer, Schillerstr. 7, D-7310 Plochingen/N. Tel. (07153) 2-10-04. Cable VOLLMERWERK. Gen. Mgr. & Eng. Eberhard Vollmer; Sales Mgr. Ms. I. Marcin. Wollensak, see 3M.

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES**

Heino Iseemann GmbH, Zum Panrepl 24, D-2800 Bremen 44. Tel. (0421) 48-30-83. Telex 244055 (SEE ADVERTISEMENT).  
 Magna Tontraeger Produktions GmbH, Juliusstr. 10/11 D-1000 Berlin 44. Tel. (030) 68-44-028. Telex 183845. Dirs.: Karl Moegsnang, Juergen Freidank.

**● accessories manufacturers**

Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel. (02172) 30-48-83. Telex 8510871. Contact: Georg Rindfleisch.  
 Product: Head cleaners, leader & splicing tapes.  
 Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel. (02232) 51780. Chief Exec. Ingrid Renate Roehre.  
 Product: Record & tape catalog servs., cleaners, cloths & brushes, needles, leader & splicing tape.  
 Ampex Europa GmbH, Walter Kolbstr. 9-11, D-6000 Frankfurt 70. Tel. (0611) 60581. Telex: 0413774. Gen. Mgr.: E. Sadeler; Tape Sales Mgr.: 8. Schwartz; Video Sales Mgr.: L. Nietsch; Audio Sales Mgr.: P. Classen.  
 Product: Head cleaners, demagnetizers.  
 Bellaphon Recs GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel. (061) 23-08-01. Telex (04) 16046. Pres. Branko Zivanovic; Sales Mgr. Wolfgang Sattler.

Product: Record & tape carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 RPM adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.  
 I.D.S. (International Disc Servs.), PO Box 140105, Siedlungsstr. 22, D-8500 Nuernberg 14. Tel. (09122) 8-64-40, (0911) 63-64-08. Telex (06) 23987. Gen. Mgr.: Hans-Joachim Rabe, Sales Mgr.: D. Stecher.  
 Product: Splicing tape.  
 Inter-Cassette Ltd., Poststr. 14, D-2000 Hamburg 36. Tel. (040) 35-30-79.  
 Home office: USA.  
 Int'l Home Office: Hong Kong.  
 Product: Record cleaners, head cleaners, record sweep arms.  
 D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1. Tel. (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr. Gertrud Drost.  
 Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, needles.  
 Magna Tontraeger Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel. (030) 684-4028. Telex 183845. Dirs.: Karl Moegsnang, Juergen Freidank.  
 Product: Tape carrying & storage cases, catalog servs., head cleaners, demagnetizers, leader & splicing tape.  
 Maxell Europe GmbH, Stresemannstr. 9, D-4000 Dusseldorf 1 Tel. (0211) 8-41-31. Telex (08) 587288. Dir.: A. Matsumoto; Ass't Dir.: H. Hayashi.  
 Home office: Japan.  
 Product: Head cleaners.  
 C. Melchers & Co., Schlichte 39-40, D-2800 Bremen Tel. (0421) 316-9323.  
 Product: Cartridges & needles.  
 Brand name: Pickering.  
 Orchestrola GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz. Tel. (05441) 2293, 1812. Cable PALAS. Telex (09) 41221. Gen. & Sales Mgr. Rolf Neumann; Ass't Ingeborg Grossman.  
 Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.  
 Pickering, see C. Melchers.  
 Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich 40. Tel. (089) 30-65-46. Cable PROSTUDIO. Pres.: Dietrich Schar Schmidt.  
 Product: Head cleaners & demagnetizers, leader tape.  
 Schweizer Design Eurosale GmbH, Koenigsweeg 3, D-4973 Vlotho. Tel. (05733) 50-41. Telex 971217. Mng. Dirs.: G. Deja, Dr. M. Gaier.  
 Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
 Stanton, see Teledyne.  
 Teac Tonband-Anlagen-Vertriebs GmbH, Egerstr. 2, D-6200 Wiesbaden-Erbenheim. Tel. (06121) 742-25. Telex: (04) 186159. Pres.: Katsuma Tani; Gen. & Sales Mgr.: Haruo Onda.  
 Product: Head cleaners & demagnetizers.  
 Teledyne Acoustic Research, Burgstr. 6-8, D-6200 Wiesbaden Tel. (06121) 3-91-71.  
 Product: Needles (Stanton)  
 3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel. (02101) 141. Gen. Mgr. 8o Ekman; Sales Mgr.: Juergen Wagner.  
 Product: Leader & splicing tape.  
 W.D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag, Tel. (06103) 6-10-51. Cable WAMESCO. Telex (04) 185391. Owner: William-Dirk Warren, Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmairer, VP & Controller: Karl Schoon.  
 Product: Tape carrying & storage cases, needles.

**● store fixtures & merchandising aids manufacturers**

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel. (02232) 51780. Chief Exec. Ingrid Renate Roehre.  
 Product: Record display racks & divider cards.  
 Bellaphon Recs GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt. Tel. (061) 23-08-01. Telex (04) 16046. Pres. Branko Zivanovic; Sales Mgr. Wolfgang Sattler.  
 Product: Browser boxes, display racks, divider cards.  
 D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1. Tel. (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr. Gertrud Drost.  
 Product: Display racks.  
 Schweizer Design Eurosale GmbH, Koenigsweeg 3, D-4973 Vlotho. Tel. (05733) 50-41. Telex 971217. Mng. Dirs.: G. Deja, Dr. M. Gaier.  
 Product: Browser boxes, display racks.  
 3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel. (02101) 141. Gen. Mgr. 8o Ekman; Sales Mgr.: Juergen Wagner.  
 Product: Display racks.  
 W.D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag. Tel. (06103) 6-10-51. Cable WAMESCO. Telex (04) 185391. Owner: William-Dirk Warren, Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmairer, VP & Controller: Karl Schoon.  
 Product: Display racks.

**GREECE**

Population: 9,170,000.  
 Rate of exchange: \$1 (US) = 37 drachmas.  
 Per capita income: \$2,500.  
 No. of homes with record players: 480,000.  
 Holidays: January 1, Epiphany, Carnival Monday, March 25 (National Day), Easter Monday, May 1, August 15

(Assumption), October 28 (National Day), December 25, 26.

**RECORDS:**

Total records & pre-recorded tape sold at the retail level: 1978—5,000,000 units \$32,400,000.  
 Records imported: 1978—\$1,344,573; 1977—\$617,937.  
 Records imported from USA: 1978—\$177,642; 1977—\$49,375.  
 Records exported: 1978—\$1,276,602; 1977—\$1,256,160.  
 Records exported to USA: 1978—\$164,483; 1977—\$128,887.  
 Average retail price per record: LP's \$5 13-\$7 83; max: singles \$3.24; singles \$1.62-\$1.75.  
 Stereo sales: 100% of LP's.  
 Discounting: Frequent.  
 Type of distribution: Manufacturer-to-retailer predominates, with manufacturer-to-one-stop a second favorite. All the major record companies have their own branch offices in Thessaloniki, the second largest market after Athens.  
 Type of promotion: Television and radio are considered the best media for boosting sales. Greek artists and popular international singers such as Raffaella Carrà, Joe Dassin, Julio Iglesias, among others, have seen an impressive rise of their record sales after appearing on local television to promote their new recordings. Very much desired from both television channels are film clips of international acts which are given on loan by the seven major record companies. The two radio networks allot 15 to 30 minutes of daily airtime to each company for playing and advertising their new local and international releases. Although considered very expensive, airtime is a must for its daily repetition of records. ERT's Second Program, from 5-8 P.M. on Saturday, has a large audience, with one major record company after another having their commercial shows. Pirate radio stations run by students in cities such as Athens and Thessaloniki are very popular, with their continuous music (rock, disco and local music) having proved influential in record sales. The number one radio show in Greece is "Pop Club," broadcast every afternoon by ERT's First Program. Of the magazines that feature music news, "Pop & Rock" is first in sales, followed by "Ehos," "Mousiki" and "18." The Greek Song Festival, held every September during the International Fair of Thessaloniki, is another important means of promoting new songs and artists. Some popular singers and composers have found national tours, which have become frequent in the past two years, to be most prosperous.  
 Jukeboxes: 6,000.

**TAPE:**

Market: Cassettes now command 98% of the local tape market while 8-track has the remaining 2%. Open reel is used only by recording studios, radio stations and a few audio enthusiasts. Most pre-recorded cassettes are bought for automobile playback equipment. During the past few years more people have been buying expensive playback equipment for their homes. Since most consumers prefer to record their own choice of music, blank cassettes are popular with the home models. Tape piracy has become the most important problem for record companies and artists.  
 Pre-recorded tape imported: 1978—\$153,229; 1977—\$87,083.  
 Pre-recorded tape imported from USA: 1977—\$5,209.  
 Pre-recorded tape exported: 1978—\$6,529,871; 1977—\$5,142,127.  
 Pre-recorded tape exported to USA: 1978—\$953,504; 1977—\$49,393.  
 Average retail price per tape: 8-tr. \$4.72-\$6.48; cassette—\$4.72-\$6.75.

**RADIO STATIONS:**

No. of government 22. No. of AM 22; No. of FM 3.  
 Comment: Seventy percent of all programs feature recorded music, although during the past three years more programs of live music are being broadcast. There are two networks: ERT (Greek Radio and Television) and YENED (Armed Forces Radio & Television Service) which have their main studios in Athens and smaller studios in other cities. These branches carry most of the Athens broadcast programs interspersed with local news, music & commercials. Three ERT stations broadcast simultaneously on AM and FM, and are heard nationwide.

**TELEVISION STATIONS:**

No. of channels: 2 government, 50% color (PAL & SECAM).  
 Comment: Programs now include Greek, American and British serials, cartoons, talk show, sports, news, educational lessons, etc., with frequent links to Eurovision for the televising of such events as the Eurovision Song Contest, the San Remo Song Festival, among others.

**MARKET ANALYSIS:**

Tape piracy, with an annual loss exceeding \$54,000,000 and mounting, is the main problem of the Greek market. Record companies, with the help of police and private detectives, have taken more severe measures by raiding illegal tape factories and depots, seizing thousands of unauthorized copies. Meanwhile, P. Mikrelis, a manager of AEPI (Societe Hellenique Pour La Protection de la Propriete Intellectuelle SA) is being held in prison, accused of receiving large amounts of money from tape pirates. Still under consideration is a new law that would prohibit tape piracy and provide stiff penalties for conviction, which the current 40-year-old law does not provide.  
 In 1978, the "Saturday Night Fever" soundtrack was the first international double album to sell over 50,000 copies, and "Grease" followed closely behind. "Lemon Popsicle," an Israeli film with two dozen hits of the late 1950's and early 1960's, gave CBS the best seller of the first half of 1979. Boney M., Abba, La Bionda, the Bee Gees, and Julio Iglesias also were winners in a market which is now dominated by disco product. The num-



ber of discos doubled in the last year, while in Athens, Thessaloniki, and the Aegean Sea Islands, records played by disk jockeys include almost the entire Billboard disco chart. An old trend, now gaining momentum, is the Greek version of international hits by artists such as Yiannis Parios, Yiannis Pouloupoulos, Antonis Kaloyiannis, among others. **Lefty Konglides**

## ● record & tape manufacturers / distributors / importers

Angel, see Columbia-EMI & EMIal.  
 Apollon, see Spiros Piperakis.  
 Apple, see Columbia-EMI & EMIal.  
 Archiv, see Polygram.  
 Astron, see Spiros Piperakis.  
 Boem, see Spiros Piperakis.  
 British Prod'n Import, 13 Third September St., Athens. Tel: 821-3918. Gen. Mgr.: D. Patrinos.  
 Label: New Sty (UK).  
 C B S (Diski) AEBE (IFPI), PO Box 2533, 19 Syngrou Ave., Makriyanni, Athens 403. Tel: (01) 922-3618, 923-7862. Cable: COLRECORD. Mng. Dir.: Sol Rabinowitz; A&R Dir.: Stelios Ellinidis; Int'l A&R: George Kyvelos.  
 Labels: (Owned) CBS, Epic, (licensed) AB (France), ABC (USA), A&M (USA), ARC (USA), Alshire (USA), Ariola (Germany), Audio (Germany), Baby (Italy), Boona (Switzerland), CGD (Italy), Gold Unlimited (USA), Jupiter (Germany), Lifesong (USA), Philadelphia Int'l (USA), Portrait (USA), Ricordi (Italy), Som (Brazil), Sonet (Sweden), TK (USA), United Artists (USA), Vanguard (USA).  
 Int'l rep.: Worldwide (CBS).

Calypso, see Music Box.  
 Capitol, see Columbia-EMI & EMIal.  
 Columbia-EMI Greece SA (IFPI), PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 251-6429. Cable: EMIRECORD. Tel: 214192. Mng. Dir.: Alan C. Boxer; Finance & Admin. Dir.: D. Gaetanakis; Sales Mgr.: E. Terzis; Mfg. & Studios Dir.: C. Kyriakos. (Also see EMIal).  
 Labels: (Owned) Angel, Apple, Capitol, Columbia, EMI, HMV, Harvest, MFP, Odeon, Parlophone, Pathe, Regal, Sonopresse, Toshiba; (licensed) Arista (USA), Ashark (Saudi Arabia), Baidaphon (Lebanon), Balkanton (Bulgaria), Bovema Negram (Netherlands), Bronze (UK), Buzaidphone (Kuwait), Byblos (Syria), Cairophon (Lebanon), DJM (UK), Duniaphon (Lebanon), ECM (Germany), El Fen (Tunisia), Ima (Libya), Island (UK), Koutoubiaphone (Morocco), MAM (UK), MCA (USA), Magnet (UK), Mellouliphone (Tunisia), Moriphon (Egypt), Nefertiti (Egypt), Olivia Newton-John (USA), PDU (Italy), Passport (USA), Private Stock (USA), Promotone (Netherlands), Queen (UK), RAK (UK), Rajaphone (Saudi Arabia), Red Bus (UK), Rocket (UK), Sono Cairo (UK), Souteloh (Egypt), Sout El Hayat (Egypt), Soutelaphon (Egypt), Sout El Rabee (Libya), Sout Omnia (Saudi Arabia), Tamlam/Motown (USA), Trema (France), Victor (Japan), Voice of Lebanon (Lebanon), Voix de l'Islam (Egypt), Voix de l'Orient (Lebanon), Wings (UK), Zida (Lebanon).  
 Int'l reps.: Canada (Peters Int'l), Cyprus (Electrosound), Netherlands (Pastor), USA (Peters Int'l), worldwide (EMI).

Control, see Spiros Piperakis.  
 Coronnet, see Spiros Piperakis.  
 Crete, see Panivar.  
 D. G., see Polygram.  
 Dionysos, see General.  
 Do-Re, see Spiros Piperakis.  
 E. M. I., see Columbia-EMI & EMIal.  
 Echo Ltd., 2 Korae St., Athens 132. Tel: (01) 323-4774.  
 Gen. Mgr.: Zgnon Themelis. (Distributor/Importer/Exporter).

Email SA (EMI-Lambropoulos Bros. Ltd.) (IFPI), 127 Heraclion St., Rizopolis, Athens 904. Tel: (021) 251-6924/6458. Cable: EMIDISC Greece. Tel: 214192.  
 Chm.: Alan C. Boxer; Mng. Dir.: Marco Bignotti; Sales Mgr.: George Petsilas; Adv. & PR: B. Apostolides; A&R Mgr.: S. Xanthopoulos; Finance & Admin.: S. Sgouras; Int'l Repertoire: Theo Sarantis; Classical Repertoire & Imports: Georgia Zissi. (Distributor/Importer).  
 Branch: Salonica, 18 Chrys. Smyrnis. Tel: (031) 263-110, 224-669. Mgr.: Basil Metaxopoulos.  
 Labels: (Licensed domestic) Angel, Apple, Capitol, Columbia, EMI, HMV, Harvest, MFP, Odeon, Parlophone, Pathe, Regal; (licensed foreign) Arista (USA), Balkanton (Bulgaria), Bovema Negram (Netherlands), Bronze (UK), DJM (UK), ECM (Germany), EMI America (USA), Island (UK), MAM (UK), MCA/ABC (USA), Magnet (UK), Olivia Newton-John (USA), PDU (Italy), Private Stock (USA), Promotone (Netherlands), Queen (UK), RAK (UK), Red Bus (UK), Sonopresse (France), Tamlam/Motown (USA), Toshiba-EMI (Japan), United Artists (USA), Victor (Japan), Wings (UK).

Epic, see CBS.  
 Fidelity, see Polygram.  
 Fontana, see Polygram.  
 Galaxy, see General.  
 General Publ'g Co. SA (IFPI), 11 Kriezotou St., Athens 134. Tel: (01) 361-5529/6798. Cable: LYRAHELLAS. Pres. & Mng. Dir.: Alexander Patsifas; Sales Mgr.: Kyriakos Maravelias; Int'l Mgr.: Takis Tsiros.  
 Branch: Thessaloniki, 64 Tsimiski St. Tel: (031) 277-306. Mgr.: Arsenis Stergiou.  
 Labels: (Owned) Dionysos, Lyra, Minerva, Notos, Zodiac; (licensed) Crocos (France); (distributed—not licensed) Galaxy, Polytron.  
 Int'l reps.: Australia (Politis), Canada (Peters Int'l), Cyprus (Electrocoustic Supply), USA (Peters Int'l).  
 Greek Communications Co., 17 Stournara St., Athens. Tel: 627-796. Int'l Mgr.: Alex G. Carras.

Greka, see Spiros Piperakis.  
 H M V, see Columbia-EMI & EMIal.  
 Harvest, see Columbia-EMI & EMIal.  
 Heliodor, see Polygram.  
 Independent Prod'rs, 13 Third September St., Athens. Tel:

(031) 522-7472. Cable: MELODY ATHENS. Pres.: Anthony Ploma; Sales Mgr.: Georges Plomaritis, PR: A. Plomaritis Jr.  
 Labels: (Owned) Independent, Lucky, Patrinos; (distributed—not licensed) Oversea (Switzerland).  
 Int'l reps.: USA (Dino Jannidis).  
 Lakis Kleopas Prod'ns, 10 Saleminos St., Thessaloniki. Tel: (31) 516-493. Telex: 418339. Pres. & Gen. Mgr.: Lakis Kleopas; Sales Mgr.: George Kleopas; Artistic Mgr.: Lefty Konglides.

Kyklades, 33 Veranzerou St., Athens.  
 Kyklos Recs., 3 Karageorgi Servias, Athens 126. Tel: (01) 323-2312. Gen. Mgr.: D. Themelis. (Distributor/Importer/Exporter).  
 Lucky, see Independent.  
 Lyra, see General.  
 M F P, see Columbia-EMI & EMIal.  
 M G M, see Polygram.  
 Macedonia, see Panivar.  
 Margo, see Minos Matsas.  
 Minos Matsas & Son Co. Ltd. (IFPI), 245-247 Messoghion Ave., Athens. Tel: (021) 671-1811. Cable: MINOSMAR. Bd. Chm.: Makis Matsas; Gen. Mgr.: Roula Matsa; Sales Mgr.: Antonis Vassiliatos; Int'l Dept. Mgr.: Mikis Corinthos.

Labels: (Owned) Margo, Minos, Standard; (licensed) Disc'AZ (France), Barclay (France), Casablanca (USA), Cream (USA), Dureco (Netherlands), Prelude (USA), RCA (USA), Salsoul (USA).  
 Int'l reps.: Australia (George Young), Canada (Peters Int'l), USA (Peters Int'l).  
 Melody, see Spiros Piperakis.  
 Mercury, see Polygram.  
 Minerva, see General.  
 Minos, see Minos Matsas.  
 Monitor, see Spiros Piperakis.

Music-Box Martin Th. Gesar (IFPI), 2 Nikis St., Athens 126. Tel: (021) 322-1574, 323-5391, 324-4591. Cable: THOMS. Pres.: Martin T. Gesar; Gen. Mgr.: Marika Gesar; Ass't Mgr.: Toula Akasoglou.  
 Labels: (Owned) Calypso, Music-Box, Pan-Vox; (licensed) Aris (Italy), Ariston (Italy), Biram (Belgium, France), Decca (UK), Durium (Italy), Fantasy (USA), Hansa (Germany), Hispavox (Spain), Jupiter (Germany), London (USA), Milestone (USA), Polar (Sweden), Prestige (USA), Pye (UK), RKM (Belgium), Satrii (UK), Springboard (USA), West End (USA).  
 Int'l reps.: Australia (Caras Emporium), Canada (Peters Int'l), Sweden (Zorbas), UK (KEAM, Andreas Patalis), USA (GFS, Peters Int'l).

Notes, see General.  
 Odeon, see Columbia-EMI & EMIal.  
 Olympia, see Panivar.  
 Olympic, see Polygram.  
 Panivar Recs. SA, 18 Pireos St., Athens 101. Tel: (021) 523-5867. Cable: PANIVAR. Pres.: Pavlos Vardoulakis; Gen. Mgr.: Noulis Vardoulakis; Sales Mgr.: Dimitri Vardoulakis. Local branches: 21 Zinonos St. Tel: 523-6384; 63 Athinas St. Tel: 324-2764.  
 Branches: Erakleion, Crete, 24 1978 St. Tel: 53765—Khanie, Crete, 1 Koraka St. Tel: 53765—Piraeas, 38 Akti Poseidonos. Tel: 417-8059.

Labels: (Owned) Crete, Macedonia, Olympia, Panivar, Special, Victory; (licensed foreign) Criminal (UK), Ri-Fi (Italy).  
 Int'l reps.: Australia (Theodoros Petropoulos, Salapatas), Belgium (Bullanis), Canada (Peters Int'l), Cyprus (Garabet Indjirjian), Germany (George Krakas, George Lazos/Do-Re-Mi, Stylianos Serafim), UK (KK, Nik. Andreas Patalis), USA (Peters Int'l).

Pan-Vox, see Music-Box.  
 Parlophone, see Columbia-EMI & EMIal.  
 Pathe, see Columbia-EMI & EMIal.  
 Patrinos, see Independent.  
 Philips, see Polygram.  
 Spiros Piperakis, 59 Miaouli St., Moscato-Athens 59. Tel: (021) 481-5508.  
 Labels: (Owned) Greka, (distributed) Apollon, Astron, Boem, Control, Coronnet, Do-Re, Melody, Monitor, Panivar, Revans, Venteta.  
 Polydor, see Polygram.

Polygram Recs. SA (IFPI), 296 Messoghion Ave., Cholargos, Athens Tel: (021) 652-4213. Cable: POLYGRAM ATHENS. Tel: 216124. Mng. Dir. & Gen. Mgr.: Nicolas Antipapas; Sales Mgr.: Pantelis Emmanuilidis; Foreign Repertoire Prod. Mgr.: John Petridis; PR Mgr.: Jacques Menahem.  
 Branch: Salonica, 15 Proxenou Koromila. Tel: (031) 267-121, 274-543. Mgr.: John Socratidis.  
 Labels: (Owned) Archiv, DG, Fidelay, Fontana, Heliodor, MGM, Mercury, Olympic, Philips, Polydor, Vertigo, Verve; (licensed) Baby (Italy), Buddha (USA), Butterfly (USA), Cadet (USA), Capricorn (USA), Charisma (UK), Charly (UK), Checker (USA), Chess (USA), Chrysalis (UK), EG (UK), H&L (USA), Kama Sutra (USA), King (USA), Mooncrest (UK), Orlando (France), Oyster (USA), Pablo (USA), Prosadif (France), RSO (UK), Splash (UK), Spring (USA), Stiff (UK), Track (UK), 20th Century (USA), Virgin (UK), Zagora (Belgium).  
 Int'l reps.: Cyprus (CBS), USA (Peters Int'l), worldwide (Polygram).

Polyphon, 2 Third September St., Athens. Tel: (021) 538-790.  
 Polytron, see General.  
 Regal, see Columbia-EMI & EMIal.  
 Revans, see Spiros Piperakis.  
 Seagull, 17 Stournara St., Athens.  
 Sonopresse, see Columbia-EMI.  
 Special, see Panivar.  
 Standard, see Minos Matsas.

Studio 1 Hi Fi, 51 Proxenou Koromila St., Thessaloniki. Tel: (031) 221-212, 262-989. Gen. Mgr.: Leandre Kupur.  
 Labels: (Distributed—not licensed) Crystal Clear (USA), Denon (Japan).  
 Toshiba, see Columbia-EMI.  
 Venteta, see Spiros Piperakis.  
 Vertigo, see Polygram.  
 Verve, see Polygram.  
 Victory, see Panivar.

W E A Recs. Ltd., PO Box 116, Psychico, 319 Mesogheion, Halandri, Athens. Mng. Dir.: Evdoros Demetriou.  
 Zodiac, see General.

## ● music publishers

Blackwood Music Publ'g Co. Ltd., PO Box 2533, 19 Syngrou Ave., Makriyanni, Athens 403. Tel: (01) 923-0771. Cable: COLRECORD. VP: Sol Rabinowitz; Gen. Mgr.: George Kyvelos.

Int'l firms represented: ABC, Agencia Autorska, Alotagood/Kool, American Broadcasting, Badboy/KYO, Earl Barton, Bengal Tunes, Benjaabone, Big Seven, Blendingtonwell, Blue Oyster Cult, Boom, Byrdland, Chandos, Claudine/Barnaby, Clay, Concentric, Country Road, Coverdale, Coyote/Jeryl Lynn/Carol Nan, Derringer, Desert Moon/Tash Howard, Destination, Dickiebird, Dog, Dolot, Drummer, Dunhill, Ether, Flying Crown, Gamma, Great Honesty, Albert Hammond, Heirophant, Joelsongs, Knob Hill, Knob Hill/Lio Dan, Lambert-Porter, Light, Mac Faye, Madison, Mainsail, Matzo Ball, Mecca/Kahlil/Gibran, Micache, Mine, Mouse House, Music Pool/Notes, Neighborhood, Nelchell, Nicoya, Northchester, Oceans Blue/Silver Blue, Owapar, PPI/Palopic, Petra, Quinvy, RSVP, Red Stick, Rhineland, Sailor/Haworth, Saybrook, Sherlyn, Sheronda, Silver Steed, Spangold—one song, Star Spangled/American Wordway, Strong Arm, Sweet Jenny, Teak, Triple O/Tash Howard, Tuna Fish, Twinbrook Nine, Weather Report, Westbrook, Winter Blues, Winter Wind, Zap, Zap/Aud-Lee (all USA); ATV (UK), Arabella—one song (Germany), Cielo (Italy), Robert Mellin (UK), Northern/Maclen (UK), Rondor/Inving/Armo (worldwide).

C S B/Greece, c/o Arc Music Ltd., 10 Kadmu Milioussion St., Nea Smyrni, Athens.  
 Int'l firm represented: Copyright Serv. Bureau (USA).  
 Cora (Ed.), 59 Miaouli St., Moscato-Athens 59. Tel: (021) 481-5508.

E M I Music Publ'g (Greece) Ltd., PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 251-8170. Cable: EMIRECORD. Tel: 214192. Gen. Mgr.: Marco Bignotti.

Int'l firms represented: Accord (Germany), Alkatraz (USA), Alpha (USA), Anagon (Netherlands), Ardmore & Beechwood (Belgium, UK), Art (France), Arvee (USA), Bagatelle (France), Beechwood (USA), Belriver (Italy), Big Pig (UK), Bron (UK), Castle (Australia), Colgems-EMI (USA), Dawn Prod'ns (USA), Donna (UK), EMI (Denmark, Sweden, Switzerland, UK), EMI-Brigadiers (South Africa), Eco (France), Ego (Spain), B. Feldman (UK), Francis Day (France), Francis, Day & Hunter (Denmark, Germany, UK), Dick James (UK), KPM (UK), Kipahulu (USA), MPL (UK), Peter Maurice (France, UK), Claude Pascal (France), Pathe-Marconi (France), Purple (UK), RFT (USA), Rebel (UK), Red Bus (UK), Robbins (UK), Rolling Stones (UK), Andrew Scott (USA), Screen Gems-EMI (USA), Toshiba (Japan), Virgin (UK), Voce del Padrone (Italy).

General Publ'g Co. Ltd., 11 Kriezotou St., Athens 134. Tel: (01) 361-5529/6798. Cable: LYRAHELLAS.  
 GrecoPhon (Eds. Musicales), 3 Karageorgi Servias St., Athens 126. Tel: (021) 322-5921. Cable: GRECO-PHONE. Tel: Marika Gesar.

Int'l firms represented: Boot (Canada), Walt Disney (USA), Valentine (UK).

Icaros Publ'g Co., see General.  
 International Publ'ns, see Select.  
 Intersong Hellas Ltd., 296 Messoghion Ave., Cholargos, Athens 142. Tel: (021) 652-4213. Cable: POLYGRAM. Tel: 216124. Mng. Dir.: Nicolas Antipapas; Gen. Mgr.: Costas Zougiris.

Int'l firms represented: Abigail (USA), Affinitia (USA), Alamenta (USA), Andustin (USA), Roy Ayers (UK), Bar-mour (USA), Barn (UK), Bellkat (USA), Berna (USA), Hamilton Bohannon (USA), Boomtown Rats (Switzerland), Brightwater (USA), Brown Sound (USA), CAM (USA), CTA (UK), Canopy (USA), Cape Anne (USA), Cape May (USA), Carlin (worldwide), Causho (UK), Chappell (worldwide), Charlotte (UK), Cherry (UK), Allan Clarke's (UK), Clarke's (USA), Bob Cor (UK), Cried (USA), Mike Kurb, Davray (UK), Eumir Deodato (USA), Diagonal (USA), Walt Disney (USA), Doraflo/Bleu Disque (USA), Double Exposure (USA), Francis Dreyfus (France), Dynatone (USA), Betty Earl (USA), Elbomo (USA), Elys (USA), Every Little Tune (USA), Fairfield (USA), Fantasia (France), Wes Farrell (USA), Fast Western (USA), Fescue (UK), Four Knights (USA), Fuse (UK), Golden Syrup, Good Morning (UK), Hazlan (UK), Hinky Dink (UK), Hit & Run (UK), I Ain't in It (UK), Island (UK), Jadar (UK), Jimpire (UK), Jiru (USA), Tom Johnston (USA), Josley (UK), KasKat (USA), Kenya (USA), Kingsley Sound (USA), Kings Point (USA), Kurley (USA), Laurel Canyon (USA), Litha (USA), Little Dickens (USA), Little Lasso (USA), Edward B. Marks (USA), Martin-Coulter (UK), McFleet (USA), Mews (UK), Midland (USA), Midsong (USA), Joni Mitchell (USA), Arnie Mogull (USA), Montunes (UK), David Mook (USA), Moonhill (USA), Mourbar (USA), Mountain (UK), Nineteen Eighty Four (USA), Omaha (UK), Open End (USA), Oyster (USA), Pants Down (USA), Peterman (UK), Pickwick Int'l (USA), Piedmont (USA), Pinson (USA), Pocket Full of Tunes (USA), Propane (UK), RSO (UK), Rare Bird (UK), John Richbourg (USA), Rockhopper (USA), Rockmere (UK), Steve Rowland (UK), Ryan (UK), Sam Songs (UK), Siquomb (USA), Sky Forest (USA), Song (UK), Stevca (USA), Strobe Light (USA), Sweet (UK), TH (USA), Taimont (USA), Tan Soul (USA), Third Story (USA), Three Cheers (USA), Tuff (UK), Wednesday Morning (USA), White Heaven (USA), R.P. Winkelman Tunes (USA), Yellow Dog (USA), Frank Zappa (USA).  
 Int'l rep.: Worldwide (Intersong).

Minos Matsas & Son Co. Ltd., 5 Harilaou Trikoupi, Athens 142. Tel: (021) 360-8806/1601. Cable: MINOSMAR. Mng. & Gen. Dir.: Makis Matsas; Sales Mgr.: B. Mihalides.

Mediterranean Publ'g, Biskini 29, Athens 622. Tel: 770-9994, 778-1830. Owner: Evangelos Pitsiliadis.  
 Int'l branch: Switzerland.

Melody Publ'g, see Select.



Ivan Mogull Music Assocs., c/o AEPI, 14 Delighianni St., Athens 14B.  
**Select Publ'rs**, 13 Epanissou Kypseli, Athens. Tel: (031) 821-3920. Gen. Mgr.: G.P. Lucky.  
**Int'l branches**: Canada, England, France, Italy, Switzerland, USA.  
**Int'l firms represented**: Ariston (Italy), Constantiniadis (Egypt), Cora (Italy), Curci (Italy), El Fan (Egypt), Haddad (Lebanon), King (Japan), Leonard (Italy), Melodia (Italy), Mohamed Nasr (Libya), Perou (France), G. Ricordi (Italy), Ri-Fi (Italy).  
**Int'l reps.**: Australia (Caras), Canada (Christofer Pappas, Parthenon Cassettes), France (Perou), Italy (Cora), South Africa (Gallo), USA (Dinos Constantinou, Dino Joannidis, Petropoulos).

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Greek Composers, 3B Mitropoleos St., Athens.  
 E I P T (Ethnikon Idyha Radiophonias-Tileoraseos—Hellenic Nat'l Radio-TV), 16 Mourouzi St., Athens 13B. Tel: 724-811. Cable: RADIOSTATHENS. Telex: 216066.  
 Federation of Musical Ass'n's of Greece, 3 Averoff St., Athens.  
 Jazz & Pop Club, Thessaloniki.  
 National Committee of the International Music Council, 3B Mitropoleos St., Athens. Tel: 223-302.  
 National Section of the International Society for Contemporary Music, 5 Rue Epanissou, Athens B01.  
 Panhellenic Musical Society, 24 Halkokondyli St., Athens.  
 Union of Greek Musicians, 3B Mitropoleos St., Athens.  
 Union of TV Viewers & Radio Listeners, 57 Panepistimou St., Athens.

### LICENSING ORGANIZATION, MUSIC

A E P I (Societe Hellenique pour la Protection de la Propriete Intellectuelle SA), 14 Delighianni St., Athens 14B. Tel: (021) 821-3917, B22-B006. Mng. Dir.: Constantin Macris.

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT

#### PRINTER & LITHOGRAPHER

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 251-6429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Finance & Admin. Dir.: D. Gaetanakis; Sales Mgr.: E. Terzis; Mfg. & Studios Dir.: C. Kyriakos.

### RECORD PROMOTION

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 251-6429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Finance & Admin. Dir.: D. Gaetanakis; Sales Mgr.: E. Terzis; Mfg. & Studios Dir.: C. Kyriakos.  
 Lakis Kleopas Prod'ns, 10 Salamino St., Thessaloniki. Tel: (31) 516-493. Telex: 41B339. Pres. & Gen. Mgr.: Lakis Kleopas; Sales Mgr.: George Kleopas; Artistic Mgr.: Lefty Kongalides.

### TAPE CUSTOM DUPLICATOR PACKAGING & LABELING

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 251-6429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Finance & Admin. Dir.: D. Gaetanakis; Sales Mgr.: E. Terzis; Mfg. & Studios Dir.: C. Kyriakos. (PKG)  
 Audio: B-tr., cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (01) 252-0696. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.  
 Chief product: All B-tr. & cassette parts.

### EMPTY CARTRIDGES, CASSETTES & REELS

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (01) 252-0696. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.  
 Audio: B-tr. & cassette.  
 Brand name: Intersonic.

### JACKETS & SLEEVES LABELS

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 251-6429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Finance & Admin. Dir.: D. Gaetanakis; Sales Mgr.: E. Terzis; Mfg. & Studios Dir.: C. Kyriakos.

### TAPE, RAW & BLANK LOADED

Agfa-Gevaert AE, PO Box 17, Stilianou Gonata 16, Athens-Peristeri. Tel: 574-2311. Gen. Mgr.: A. Nothdurft; Sales Mgr.: A. Boussoulas.  
 Audio: Blank—cassette, open reel; raw—cassette.  
 Brand names: Agfa Carat, Agfa Ferricolor, Agfa Stereochrome, Agfa Super Ferro Dynamic, Agfa Vidiochrom.  
 Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heracliou St., Rizopolis, Athens. Tel: (021) 251-6429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Finance & Admin. Dir.: D. Gaetanakis; Sales Mgr.: E. Terzis; Mfg. & Studios Dir.: C. Kyriakos.  
 Audio: Blank—B-tr. & cassette.

Dr. D.A. Delis AG, Paleologou Benizelou 5, Athens 117. Tel: 325-0301. Telex: 215336. Cable: DELICHIMIK. Chief Exec.: Antonios Fotopoulos; Sales Mgr.: T. Kokkino-poulos.  
 Audio & Video: Cassette.  
 Brand name: BASF.  
 Echo Ltd., 2 Korae St., Athens 132. Tel: (01) 323-4774. Gen. Mgr.: Zenon Themelis. (Distributor/Importer/Exporter)  
 Audio: Blank—cassette.  
 Magnetic Hellas Ltd., 6-B Frangon St., Thessaloniki.  
 Audio: B-tr., cassette, open reel.  
 Brand name: Audio Magnetics.  
 Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (01) 252-0696. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.  
 Audio: Blank—B-tr. & cassette.  
 Brand name: Intersonic.

## ● accessories manufacturers

Echo Ltd., 2 Korae St., Athens 132. Tel: (01) 323-4774. Gen. Mgr.: Zenon Themelis. (Distributor/Importer/Exporter)  
 Product: Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
 Kinotexnik OE, 47 Stourara, Athens. Tel: 360-6998.  
 Product: Needles.  
 Brand name: Stanton.  
 Spiros Piperakis, 59 Misouli St., Moscato-Athens 59. Tel: (021) 481-550B.  
 Product: 45 rpm adapters.  
 Plomaritis Prod'ns, 3rd September 13, Athens. Tel: (031) 527-472, B21-391B. Cable: MELODY. Pres.: Anthony Plomaritis; Sales Mgr.: Georges Plomaritis.  
 Product: Carrying & storage cases.  
 Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (01) 252-0696. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.  
 Product: 45 rpm adapters.

## GUATEMALA

Population: 6,260,000  
 Rate of exchange: \$1 (US) = 1.0 quetzal.  
 Per capita income: \$470  
 Holidays: January 1, May 1 (Labor Day), June 30 (Army Day), July 4 (Bank Holiday), July 15, August 15, September 15 (Independence Day), October 12 (Columbus Day), October 20 (Revolution of 1944), November 1, December 8, December 24, 25.  
 Records, record blanks & pre-recorded media imported from USA: 1977—\$79,031.

## ● record & tape manufacturers/ distributors/importers

Adan, see Dideca.  
 Casa Avelar—Grabadora Tikal, 1B Calle 3-59 & 6-61, Zone 1, Guatemala City. Tel: B0-243, 2B-545, B1-465. Gen. Mgr.: Salvador Avelar Guerra; Sales Mgr.: Jose Luis Martinez  
 Labels: (Owned) Leo, Tikal, Xelaju; (licensed) Sasian (Mexico).  
 Int'l reps.: Mexico (Rex), USA (Discolando).  
 Dideca (Discos de Centroamerica) (IFPI), Apartado Postal 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: B4-976, 510-442, 519-602. Cable: DIDECA. Telex: 5413. Pres.: Roberto Galvez Gutierrez; Admin. Mgr.: Juan Jose Pezarrossi; Gen. Mgr.: Byron Galvez Thompson; Sales Mgr.: Byron Hernandez.  
 Int'l branches: Costa Rica: El Salvador, Musi Centro; Honduras; Nicaragua; Panama, Sonomundi.  
 Labels: (Owned) Adan, Dideca, Eva, Sombbrero; (licensed) ABC (USA), A&M (USA), Capitol (USA), Caracol (Chile), Chrysalis (UK), Codiscos (Colombia), EMI (UK), EMI-Capitol (Mexico), Falcon (USA), Fantasy (USA), Gamma (Mexico), Guitarra (Mexico), Hispavox (Spain), JCV (Argentina), Melody (Mexico), Movieplay (Spain), Oscar Novo (Argentina), Phonogram (Netherlands), Picaro (El Salvador), Polydor (Germany), Suradisc (Venezuela), United Artists (USA), Virgin (Netherlands), M. Zalcberg (Argentina).  
 Int'l reps.: Mexico (Discos y Cintas), USA (Discolando).  
 Dila (Discos Latinoamericanos SA), Av. de las Americas 14-15, Zone 14, Guatemala City. Tel: 6B1-530. Pres.: Augusto Diaz-Duran; Gen. Mgr.: Marco Antonio Garcia; Sales Mgr.: Sylvia de Molina.  
 Labels: (Owned) Dila; (licensed) Alhambra (Spain), Musart (Mexico).  
 Int'l reps.: Argentina (Cordobesa), Colombia (Codiscos), Ecuador (Famoso), Mexico (Musart), Peru (IEMPSA), USA (Record Dists. of America).  
 Discos Centroamericanos SA, see Dideca.  
 Discos de Centroamerica, see Dideca.  
 Discos Latinoamericanos SA, see Dila.  
 Distribuidora Guatemalteca de Discos SA, 4 Ave. 13-25, Zone 9, Guatemala City. Tel: 31-65-64. Pres. Eduardo Soto; Gen. Mgr.: Arnold Calvo  
 Home office: Costa Rica, Indica (see for labels).  
 Int'l rep.: Worldwide (CBS).  
 Eva, see Dideca.  
 Indica, see Distribuidora Guatemalteca.  
 Leo, see Casa Avelar.

Musical Inc. M. & R. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala City. Tel: 29-645. Cable: MUSICAL. Telex: 5485. (Importer)  
 Sombbrero, see Dideca.  
 Tikal, see Casa Avelar.  
 Xelaju, see Casa Avelar.

## ● music publishers

Dimasi, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 519602. Cable: DIDECA. Telex: 5413. Gen. Mgr.: Otto Schwarz; Gen. Mgr.: Blanca Avila.  
 Maya Musical SA, Av. de las Americas 14-15, Zone 14, Guatemala City. Tel: 6B1-530. Pres.: Augusto Diaz-Duran; Gen. Mgr.: Luis Estrada Roy.  
 Int'l firms represented: ABC Dunhill (USA), Acapulco (Mexico), American Broadcasting (USA), Brambila (Mexico), Discorama (Spain), Edimusa (Mexico), Estrella (Mexico), Fermata (Brazil), Hnos. Marquez (Mexico), Morning (Canada), Prodemus (Colombia), Sadram (Ecuador).  
 Int'l reps.: Colombia (Prodemus), Ecuador (Sedram), Mexico (Edimusa).

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y C (Asociacion Guatemalteca de Autores & Compositores), 14 Calle 11-42, Zone 1, Guatemala City. Tel: B4-921/251.

### DESIGN & ARTWORK PRINTER & LITHOGRAPHER PLATING, PROCESSING & PRESSING PLANT

Discos de Centroamerica SA, Apdo. 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 519602, B4976, 510442. Cable: DIDECA. Telex: 5413. Gen. Mgr.: Byron Galvez Thompson; Sales Mgr.: Byron Hernandez.

### TAPE CUSTOM DUPLICATOR

Discos de Centroamerica SA, Apdo. 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 519602, B4976, 510442. Cable: DIDECA. Telex: 5413. Gen. Mgr.: Byron Galvez Thompson; Sales Mgr.: Byron Hernandez.  
 Audio: Cassette.

## HONG KONG

Population: 4,440,000  
 Rate of exchange: \$1 (US) = 5.16 Hong Kong dollars.  
 Per capita income: \$1300.  
 Holidays: January 1, Chinese New Year, April (Queen's Birthday), Mid-Autumn Festival & Christian holidays.  
 Records, record blanks & pre-recorded media imported from USA: 1977—\$525,542.

## ● record & tape manufacturers/ distributors/importers

Ace of Clubs, see Decca.  
 Ace of Diamonds, see Decca.  
 Amo Rec. Corp. (IFPI), PO Box 95170, Tsim Sha Tsui Sta., 6B Waterloo Rd., Flat A-1, Kowloon. Tel: (3) 039847.  
 Gen. Mgr.: Paul Leung.  
 Labels: (Owned) Amo, Kinder, Musa.  
 Angel, see EMI.  
 Archiv, see Polydor.  
 Argo, see Decca.  
 Baal Recs., Imperial Bldg., 2nd fl., 5B Canton Rd., Tsim Sha Tsui, Kowloon. Tel: 6B2168.  
 Labels: (Owned) Baal, Best of Everything; (licensed) ABC, H&L (both USA).  
 Beltone, see Decca.  
 Best of Everything, see Baal.  
 Capitol, see EMI.  
 Chapter One, see Decca.  
 Columbia, see EMI.  
 Cosdel (Hong Kong) Ltd. (IFPI), PO Box 2650, Central Sta., 1309-1310 Champion Bldg., 301-9 Nathan/Jordan Rd., Kowloon. Tel: (3) 302347. Cable: HKCOLTEK. Mng. Dirs.: Kenneth L. Cole, T.K. Whang; Dir. & Sales Mgr.: Robert Wong.  
 Reg'l branch: Singapore.  
 Labels: (Licensed) Bethlehem (USA), Colgems (USA), Flying Dutchman (USA), Gem Toby (USA), Grunt (USA), Hologram (USA), Millennium (USA), Phantom (USA), RCA group (USA), Roadshow (USA), Sigla (USA), Tabu (USA), Tattoo (USA), Tortoise Int'l (USA); distributed—not licensed Pickwick (UK).  
 Crown Rec. Co. (IFPI), 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845, 249534. Mng. Dir.: Tung Lau.  
 Labels: (Owned) Crown, Eagle; (licensed) Michelle (USA).  
 D. G., see Polydor.  
 Decca Orient (Pte.) Ltd., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Mgr.: Esther Lim. (Distributed by Moutrie & Co.)  
 Reg'l headquarters: Singapore.  
 Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltone, Chapter One, Decca, Deram, Eclipse, Emerald, Greenwich, Gull, Headline, London, London Globe, L'Oiseau Lyre, Nova, Qualiton, Rex, Threshold, Vocalion, Vox, York; (represented) All Platinum (USA).



Biograph (USA), Boot (USA), Capri (France), Coccinelle Varieties (France), Cynda (USA), Ember (UK), Horoscope (USA), London/ADO (USA), Maple (USA), O'Be (USA), Pye (UK), Spiral (UK), Stang (USA), Summus (USA), Sonet (UK), Sydney Thompson (UK), Turbo (USA), Vega (France).

Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Pakistan (EMI), Philippines (Super), Thailand (Kinexet).

Deram, see Decca.  
Diamond, see Polydor.  
Double Up, see EMI.

EMI I (Hong Kong) Ltd. (IFPI), 11 Fa Po St., Yau Yat Tsuen, Kowloon, Tel: (3) B10321. Cable: EMITRON. Telex: 63512. Mng. Dir.: Neil Sarsfield; Creative Dir.: K.K. Wong; Mktg. Mgr.: Joe Chen; Sales Mgr.: Joseph Koo.  
**Labels:** (Owned) Angel, Capitol, Columbia (UK), Double Up, EMI, Encore, HMV, Harvest, (MFP) Music for Pleasure, Odeon, One Up, Parlophone, Pathe, Phoenix, Regal, Regal Zonophone, Sounds Superb, Starline, Talisman, United Artists, Waverley; (represented) Arista (USA), Bronze (UK), Disneyland (USA), Island (UK), MAM (UK), Magnet (UK), Motown (USA), Private Stock (USA), RAK (UK).

Eagle, see Crown.  
Eclipse, see Decca.  
Emerald, see Decca.  
Encore, see EMI.  
Fontana, see Polydor.  
Greenwich, see Decca.  
Gull, see Decca.  
H K, see Studer-Revox.  
H M V, see EMI.  
Harvest, see EMI.  
Headline, see Decca.

Hong Kong King Yoko, Far East Mansion, Rm. K 17/F, 5-6 Middle Rd., Kowloon.  
**Label:** (Distributed—not licensed) Denon PCM (Japan).

Hong Kong Recs. Co. Ltd., Kai It Bldg., 9th fl., 5B Pak Tai St., Kowloon, Tel: (3) 02-52-51. Mng. Dir.: Klaus Heymann. (Distributor for Studer-Revox)

Jones Co., 722 Tung Ying Bldg., 7th fl., 100 Nathan Rd., Kowloon. (Distributor)

Kan's Int'l Co. Ltd., 90A Broadway, 20th fl., MFSC, Kowloon, Tel: (3) 72747B.  
**Label:** (Distributed) IAG (USA).

Kindler, see Amo.  
London, see Decca.  
London Globe, see Decca.  
M F P (Music For Pleasure), see EMI.  
M G M, see Polydor.  
Mercury, see Polydor.

Moutrie & Co. (Hong Kong) Ltd. (IFPI), PO box 404, Prince's Building, 5D, UG20 & UG23, Ice House St. Tel: (5) 239-305. Dir.: Samson Sun; Gen. Mgr.: Napoleon Ng; Sales Mgr.: C.T. Fung; Shops' Mgr.: Constance Chan. (Distributor/Importer)  
**Labels:** (Represented) Decca group (UK), London group (USA).

Musa, see Amo.  
Nova, see Decca.  
Odeon, see EMI.  
L'Oiseau Lyre, see Decca.  
One Up, see EMI.  
Parlophone, see EMI.  
Pathe, see EMI.  
Philips, see Polydor.  
Phoenix, see EMI.

Polydor Ltd., 1001 Garley Bldg., 10th fl., 233-239 Nathan Rd., Kowloon, Tel: (3) 674138. Mng. Dir.: Norman Cheng; A&R Dir.: Ricky Fung; Pop Mktg. Mgr.: Douglas Chan; Classical Mktg. Mgr.: Peter D'Almada e Castro.  
**Labels:** (Owned) Archiv, DG, Diamond, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) DJM (UK), Hansa (Germany), Jupiter (Germany), MCA (USA), RSO (USA).

Qualiton, see Decca.  
Regal, see EMI.  
Regal Zonophone, see EMI.  
Rex, see Decca.

Shun Cheong Trading Co., 120B/9 Bank Centre, 636 Nathan Rd., Kowloon, Tel: (3) 853007, 31655B. Cable: SHUNMARIO. Telex: 83314. Owner & Gen. Mgr.: Raymond K.P. Ng; Sales Mgr.: Mok Yip Ping. (Distributor/Importer/Exporter)  
**Labels:** (Represented) AVI (USA), Alshire (USA), Barclay (France), Can't Stop Prod'n (USA), Casablanca (USA), Chocolate City (USA), Egg (France), Elastic (Singapore), Prelude (USA), Transatlantic (UK), Vogue (France).

Sounds Superb, see EMI.  
Starline, see EMI.  
Studer-Revox (Hong Kong) Ltd., Kai It Bldg., 9th fl., 5B Pak Tai St., Kowloon, Tel: (3) 02-52-51. Cable: REVOXSOUND. Mng. Dir.: Klaus Heymann; Gen. Mgr.: John D. Bishop; Sales Mgr.: Thomas Yeung. (Distributed by Hong Kong Recs.)  
**Labels:** (Owned) HK, (licensed) Ariola/Eurodisc (Germany, UK, USA), Chrysalis (UK), Cream/Hi (USA), DJM (UK), Ekopa (Germany), Fantasy (USA), Hungaroton (Hungary), Intercord (Germany), Supraphon (Czechoslovakia), Turnabout (USA), Virgin (UK), Vox (USA); (distributed—not licensed) Erato (France), Hispavox (Spain), Inner City (USA), Melodiya (USSR), Rediffusion (UK), Sonet (UK), Unicorn (Germany).  
Int'l reps.: EEC except UK (Ariola/Eurodisc), Japan (Victor), UK (RCA), USA (RCA).

Talisman, see EMI.  
Threshold, see Decca.  
United Artists, see EMI.  
Vertigo, see Polydor.  
Verve, see Polydor.  
Vocalion, see Decca.  
Vox, see Decca.  
Watermelon Prod'ns, 70 Conduit Rd., Flat 1C, Hong Kong, Tel: (5) 451719. (Distributor/Importer)  
Waverley, see EMI.  
Yes Recs. Ltd., Sincere Insurance Bldg., 4th fl., West Wing.

Rm. 3, Wanchai, Tel: (5) 279531, 280795. Telex: B3429. (Distributor/Importer)  
York, see Decca.

## ● music publishers

Burlington-Palace Music Orient Ltd. (sub. of Burlington-Palace in UK), 1112 Star House, 3 Salisbury Rd., Kowloon, Tel: (3) 676310. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Far East Mgr.: Esther Lim.  
**Reg'l branches:** Malaysia, Singapore.

Int'l firms represented: Angela (UK), Bellbird (Australia), Burlington (UK), GH (UK), Tony Hiller (UK), Island (UK), Logo Music (UK), Ivan Mogull (USA), Palace (UK), Panache (UK), RAK (UK), Rocket (UK), Sparta Florida (UK), State (UK), Sunbury (UK), Union Songs (Sweden), Valentine Music (UK).

EMI Music Pub'g (S.E. Asia) Ltd., 11 Fa Po St., Yau Yat Tsuen, Kowloon, Tel: (3) B05373/5. Cable: EMIMUS. Telex: 63512. Dir. & Gen. Mgr.: Josephine Lau.  
**Reg'l branches:** Malaysia, Singapore.

Int'l firms represented: ABC/Dunhill (USA), ATV (UK), Admont (USA), J. Albert & Son (Australia), Alchemical (USA), Alfa (Japan), American Broadcasting (USA), Ardmore & Beechwood (UK), Arrgee (UK), Blythwood (Canada), Braintree (USA), Brent (USA), Bron (UK), Caleb (USA), Campbell Connelly (UK), Carlin (UK), Charing Cross (USA), Cheson (USA), Chibell (UK), Chrysalis (UK), Combine (USA), Cookaway (UK), Copyright Service Bureau (USA), Cream (USA), Spencer Davis (UK), Doors (USA), The Dreamers (UK), Dwarf (UK), EMI Music (UK), Early Morning (Canada), Edwardson (UK), Essex (Australia), B. Feldman (UK), Francis Day & Hunter group including Robbins & Donna (UK), Robin Gibb (UK), Golden Egg (UK), Grailo (UK), Gypsy Boy (USA), HEK (UK), Hollenbeck (USA), India (USA), Intune (UK), Dick James (UK), Jasperilla (USA), Kennedy Street (UK), Kupitillo (USA), Lady Jane (USA), Lupus (UK), Maribus (UK), Miles Ahead (USA), Mother Goose (UK), Northern Songs (UK), Our Music (UK), Purple (UK), Razzle (Australia), Red Bus (UK), Rondor (USA), Cyril Shane (UK), Shillelagh (USA), Smaadager (USA), Tic Toc (UK), United Artists (USA), Warner Bros. (UK), Walt Disney (USA), Wonderland (USA), Lawrence Wright (UK), Zambezi (USA).

Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), South Africa (Ardmore & Beechwood), Spain (EGO), Sweden (Odeon), UK (Ardmore & Beechwood), USA (Beechwood).

## ● services

### DESIGN & ARTWORK RECORD PROMOTION

Creative Workshop Ltd., 1105-1406 Korea Center, Tel: 447483, 436399, 436390. Mng. Dir.: Michael Pope.

### TAPE CUSTOM DUPLICATORS

Crown Rec. Co., 34A Kennedy Rd., 7th fl., Hong Kong, Tel: (5) 237845. Mng. Dir.: Tung Lau.  
Audio: Cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Ltd., B01 China Bldg., Pedder St., Hong Kong, Tel: (5) 254527. Telex: B35B3.  
Yorknetics Ltd., GPO Box 97B9, 313 Central Bldg., Pedder St., Hong Kong, Tel: (5) 23-29-72. Mgr.: G.K. Lau.  
Audio: Cassette.

### EMPTY CARTRIDGES, CASSETTES & REELS

Yorknetics Ltd., GPO Box 97B9, 313 Central Bldg., Pedder St., Hong Kong, Tel: (5) 23-29-72. Mgr.: G.K. Lau.  
Audio: Cassette.

### TAPE, RAW & BLANK LOADED

Crown Rec. Co. (IFPI), 34A Kennedy Rd., 7th fl., Hong Kong, Tel: (5) 237845.  
Audio: Cassette.

Greencorp Magnetics Ltd., B01 China Bldg., Pedder St., Hong Kong, Tel: (5) 254527. Telex: B35B3.  
Audio: B-tr., cassette & open reel.  
Video: ½" EIAJ open reel.

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind'l Bldg., Cheung Lee St., Chai Wan, Tel: (5) 5722B2. Telex: B593B. Dir.: Terrance Ma. (Blank only)  
**Home office:** USA.  
Audio: Cassette.

Jebsen & Co. Ltd., Agfa-Gevaert Dept., PO Box 97, Pedder Bldg., 6th fl., Hong Kong, Tel: (5) 253061. Telex: 73221. 73769.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Phoenix Audio Ltd., Tung Sun Commercial Centre, 200 Lockhart Rd., Hong Kong, Tel: (5) 74-72-99. Cable: PHNIXAUDIO. Telex: 65B55.  
**Brand name:** Agfa Gevaert.

Studer-Revox (HK) Ltd., Kai It Bldg., 9th fl., 5B Pak Tai St., Kowloon, Tel: (3) 02-52-51. Cable: REVOXSOUND. Mng. Dir.: Klaus H. Heymann; Gen. Mgr.: John D. Bishop; Sales Mgr.: David Ling; Service Mgr.: Peter Ling. (Raw only)  
Audio: Open reel.  
**Brand name:** Revox.

Yorknetics Ltd., GPO Box 97B9, 313 Central Bldg., Pedder St., Hong Kong, Tel: (5) 23-29-72. Mgr.: G.K. Lau. (Blank only)  
Audio: Cassette.  
**Brand name:** Aria.

## TAPE DUPLICATING & PROCESSING EQUIPMENT PROFESSIONAL TAPE SUPPLIES

Phoenix Audio Ltd., Tung Sun Commercial Centre, 200 Lockhart Rd., Hong Kong, Tel: (5) 74-72-99. Cable: PHNIXAUDIO. Telex: 65B55.  
Audio: Infonics duplicators.

## ● accessories manufacturers

Greencorp Magnetics Ltd., B01 China Bldg., Pedder St., Hong Kong, Tel: (5) 254527. Telex: B35B3.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, leader & splicing tape.

Inter-Cassette (Hong Kong) Ltd., Man Foong Ind'l Bldg., Cheung Lee St., Chai Wan, Tel: (5) 5722B2. Telex: B593B. Dir.: Terrance Ma.  
**Home office:** USA.

Product: Cleaners, cloths & brushes, head cleaners.  
Studer-Revox (HK) Ltd., Kai It Bldg., 9th fl., 5B Pak Tai St., Kowloon, Tel: (3) 02-52-51. Cable: REVOXSOUND. Mng. Dir.: Klaus H. Heymann; Gen. Mgr.: John D. Bishop; Sales Mgr.: David Ling; Service Mgr.: Peter Ling.

Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, leader & splicing tape.  
Yorknetics Ltd., GPO Box 97B9, 313 Central Bldg., Pedder St., Hong Kong, Tel: (5) 23-29-72. Mgr.: G.K. Lau.  
Product: Tape carrying & storage cases, cleaners, cloths, & brushes, head cleaners & demagnetizers, leader tape.

## ● store fixtures & merchandising aids manufacturers

Greencorp Magnetics Ltd., B01 China Bldg., Pedder St., Hong Kong, Tel: (5) 254527. Telex: B35B3.  
Product: Divider cards.

## ● jukebox importer

Cosdel (Hong Kong) Ltd., PO Box 2650, Central Sta. 1309-1310 Champion Bldg., 301-9 Nathan/Jordan Rd., Kowloon, Tel: (3) 302347. Cable: HKCOLTEK. Mng. Dirs.: Kenneth L. Cole, T.K. Whang, Dir. & Sales Mgr.: Robert Wong.  
**Brand name:** Wurlitzer (Germany).

# HUNGARY

Population: 10,500,000  
Rate of exchange: \$1 (US) = 18.94 forints.  
Per capita income: \$2,040.  
Holidays: January 1. Easter Monday, April 4 (Liberation Day), May 1 (Labor Day), November 7 (Russian October Revolution Day), December 25, 26.

### RECORDS:

**Records sold domestically including imports (retail value):**  
LP's 1978—3,548,000 units, \$14,876,700; 1977—3,759,000 units, \$15,557,900. EP's & Singles 1978—1,556,000 units, \$2,042,500; 1977—1,689,000 units, \$2,326,840.

**Records imported from USA (factory value—CIF):** 1978—300 units, \$1,060; 1977—280 units, \$994.

**Records exported to USA (factory value—FOB):** 1978—162,392 units, \$302,518; 1977—49,800 units, \$64,850.

**Records imported from countries other than USA (factory value—CIF):** 1978—1,005,000 units, \$2,325,000; 1977—1,276,148 units, \$1,910,000.

**Records exported to countries other than USA (factory value—FOB):** 1978—1,264,602 units, \$1,967,916; 1977—1,024,000 units, \$1,573,300.

**Average retail price record:** LP's—\$4.32; EP's & Singles—\$1.63.

**Stereo sales:** 100%.

**Discounting:** Rare.

**Type of distribution:** Manufacturer-to-retailer. There is only one record manufacturer in Hungary, and it controls all the distribution. It also owns some retail outlets. Most of the retail shops belong to Book Sales Ent., and all of them do not specialize in record and sheet music sales.

**Type of Promotion:** Several radio and television programs, announced by editors (disk jockeys), feature recorded music. A "hit list" is compiled by the weekly "Hungarian Youth" and the National Radio. Voting is done by mail and the list is not regarded as accurate.

**Jukeboxes:** 500.

### TAPE:

**Market:** Only classical music is available on pre-recorded cassettes, but blank tape is available, and there is a special radio program for owners of playback equipment who record broadcast music. There are no pre-recorded 8-track cartridges or open reels on the market.

**Pre-recorded tape sold domestically including imports (re-**

tail value): Cassette 1978—236,000 units, \$1,505,200; 1977—241,000 units, \$1,594,390.  
**Pre-recorded tape exported to USA (factory value—FOB):** 1978—4,317 units, \$8,893; 1977—1,530 units, \$3,200.  
**Pre-recorded tape imported from countries other than USA (factory value—CIF):** 1978—20,000 units, \$76,200; 1977—18,000 units, \$69,150.  
**Pre-recorded tape exported to countries other than USA (factory value—FOB):** 1978—10,100 units, \$22,200; 1977—3,210 units, \$6,742.  
**Average retail price per tape:** Cassette—\$7.50.

**RADIO STATIONS**

No. of AM 2, no. of FM 1 (all government).  
**Comment:** AM and FM are relayed through an FM network of 28 outlets.

**TELEVISION STATIONS:**

No. of government channels 2 (40% SECAM color).  
**Comment:** Many serials are of German (both the Federal and Democratic Republics), British and French origin. News, commentary, politics, and specials are presented. In addition, many sports are offered, with football (soccer) being the most preferred.

**IMPORT / EXPORT REGULATIONS:**

Records and pre-recorded cassettes can be exported and imported only by Kultura—Hungarian Foreign Trading Co., which has exclusive rights.

**MARKET ANALYSIS**

Since Hungaroton has its own factory / galvanoplast, printing plant, printing shop, etc., the demand for records has been increasing. A new development during the past year has been the receiving of royalties by performing artists for records sold.  
 Tourists traveling to Hungary can import five LP's per person. When sending records as a gift, one LP can be sent duty free; for two records the duty is \$7.50 (150 florints), and for the maximum of five that can be sent, the duty is \$15 (300 florints).

Paul Gyongy

**● record & tape manufacturers / distributors / importers**

Hungarian Gramophon Recs., Vorosmarty ter 1, Budapest V. Tel: 176-222. Cable: QUALITON. Gen. Dir.: Jenő Bors. (Distributed by Kultura)  
**Labels:** (Owned) Hungaroton, Pepita, Qualiton; (licensed) Barclay (France), Decca (UK), EMI (UK), Phonogram (Netherlands), Polydor (West Germany).  
 Hungaroton, see Hungarian Gramophon & Kultura.

Kultura—Hungarian Foreign Trading Co., PO Box 149, H-1389 Budapest 62. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Mrs. Wiszkidenszky.  
**Labels:** (Distributed) Hungaroton, Pepita, Qualiton; (licensed) Decca (UK), EMI (UK), Philips (Netherlands), Polydor (Germany).  
**Int'l reps.:** Argentina (Fonema), Australia (Avant Garde, Read & Co.), Austria (Libro-Disco), Belgium (Baltic), Canada (Alexander Trading), Denmark (Rocord), Egypt (General Egyptian Book Org.), Finland (EMI), France (Disc'AZ), Germany (Disco-Center), Greece (Music Box), Hong Kong (Studer-Revox), India (Gramophone), Italy (Carisch), Japan (King), Lebanon (Ste. Libanaise), Mexico (Gamma), Netherlands (Sound Prods.), Spain (Hispanovox), Sweden (EMI), Switzerland (Sade), Turkey (Faruk Erengul), UK (Selecta), USA (Qualiton), Yugoslavia (Forum, Jugoton). (SEE ADVERTISEMENT)  
 Pepita, see Hungarian Gramophon & Kultura.  
 Qualiton, see Hungarian Gramophon & Kultura.

**● music publishers**

Kultura—Hungarian Foreign Trading Co., PO Box 149, H-1389 Budapest 62. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Mrs. Kovacs.  
**Int'l reps.:** Australia (Boosey & Hawkes), Austria (Hofmeister), Canada (Boosey & Hawkes), Denmark (Engstrom), Finland (Musik Fazer), France (Boosey & Hawkes), West Germany (Boosey & Hawkes), Greece (Nakas), Israel (From Music Supply), Italy (Carisch), Japan (Nippon, Academia Music, Kawai), Luxemburg (Scala), Netherlands (Broekmans & van Poppel), Norway (Musik-Huset, Norsk), Spain (Real Musical), Sweden (Boosey & Hawkes), Switzerland (Eulenberg), UK (Boosey & Hawkes), USA (Boosey & Hawkes), Yugoslavia (Muzicka Naklada, Mladost). (SEE ADVERTISEMENT)  
 Musica Budapest (Ed.), Vorosmarty ter 1, H-1051 Budapest. Tel: 184-228. Cable: EDITIOMUSICA. Mng. Dir.: Laszlo Sáros.  
**Int'l firms represented:** Boosey & Hawkes (UK), Ricordi (Italy).  
**Int'l reps.:** Canada, France, Germany, Sweden, UK, USA (all Boosey & Hawkes), Austria (Universal), Finland (Fazer), Italy (Ricordi), Netherlands (Broekmans & van Poppel), Spain (Real), Switzerland (Eulenberg).

**● services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Budapesti Zenei Versenyek es Festivalok Irodaja (Budapest Office of Music Competitions & Festivals, Office of Bartok Seminar), PO Box 80, Vorosmarty ter 1, H-1366 Budapest V. Tel: 176-222. Cable: FESTIVALBURO. Dir.: Peter Gorog; Gen. Sec'y: Edith Galambos.

Institute for Musicology of the Hungarian Academy of Sciences (including Bartok Archives & Museum of History of Music), PO Box 28, H-1250 Budapest I. Tel: 161-522 / 208. Dir.: Prof. Jozsef Ujfalussy.  
 Interconcert (International Concert Mgmt.), Vorosmarty ter 1, H-1368 Budapest V. Tel: 176-222. Cable: INTER-KONCERT. Press Officer: Karoly Sailer.  
 Magyar Nepkoztarsasag Muveszeti Alapja (Artistic Foundation of the Hungarian Peoples Republic), Bathori utca 10, Budapest V. Chief Musical Section Vice Dir.: Paul Gyongy.  
 Magyar Zenemuveszek Szovetsege (Association of Hungarian Musicians), Vorosmarty ter 1, H-1364 Budapest V. Tel: 184-243. Cable: MUSICUNION. Sec'y Gen.: Istvan Lang.  
 O R I (Orszagos Rendezo Iroda—Hungarian Nat'l Mgmt. of Light Music), Vorosmarty ter 1, H-1815 Budapest. Tel: 176-353. Telex: 224121. Gen. Mgr.: Gyorgy Bali.  
 Union of Hungarian Musicians, Gorkij fasor 38, Budapest VI. Tel: 211-120. Cable: MU DOSZ.

**DESIGN & ARTWORK**

Kultura—Hungarian Foreign Trading Co., PO Box 149, H-1389 Budapest 62. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Mrs. Wiszkidenszky. (SEE ADVERTISEMENT)

**LICENSING ORGANIZATIONS, MUSIC**

Artisjus (Bureau Hongrois pour la Protection des Droits d'Auteur), Vorosmarty ter 1, H-1051 Budapest. Tel: (0361) 176-222, 184-629. Gen. Mgr.: Mihaly Ficsor; Dir. & Music Dept. Head: Dr. Imre Mora. (Mechanical & performing rights).  
 Kultura—Hungarian Foreign Trading Co., PO Box 149, H-1389 Budapest 62. Tel: 159-450. Telex 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Mrs. Wiszkidenszky. (SEE ADVERTISEMENT)

**PLATING, PROCESSING & PRESSING PLANT**

Villamoszigitelo es Muanyaggyar. Jozsef utca 120, Budapest XI. Tel: 450-950.

**PRINTER & LITHOGRAPHER RECORD PROMOTION**

Kultura—Hungarian Foreign Trading Co., P.O. Box 149, H-1389 Budapest 62. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Mrs. Wiszkidenszky. (SEE ADVERTISEMENT)

**● supplies**

**ENVELOPES & MAILERS JACKETS & SLEEVES**

Kultura—Hungarian Foreign Trading Co., PO Box 149, H-

**YOUR MUSICAL GUIDE FROM HUNGARY:**

**HUNGAROTON**

Beside the classical repertoire in the interpretation of talented new names, we can offer many **World Premiere Recordings** to music fans collecting unique releases. Looking through the Hungaroton catalogue you will come across quite a few releases that you cannot find in any other catalogue.

General distributor:

**Kultura Hungarian Foreign Trading Company**  
 H-1389 Budapest,  
 P.O. Box 149, Hungary

Represented in the U.S.A. by  
 Qualiton Records, Ltd.  
 39-28 Crescent Street,  
 Long Island City, N.Y. 11101





1389 Budapest 62. Tel: 159-450. Telex: 22-4441.  
Music Dept. Mng. Dir. Jozsef Meszaros; Export/Import  
Mgr. Mrs. Wiszkidenszky. (SEE ADVERTISEMENT)

## ● accessories manufacturer

Kultura—Hungarian Foreign Trading Co., PO Box 149, H-  
1389 Budapest 62. Tel: 159-450. Telex: 22-4441  
Music Dept. Mng. Dir. Jozsef Meszaros. Promo. Mgr.  
Gyorgy Sarai.  
Product: Catalog servs. (SEE ADVERTISEMENT)

## ICELAND

Population: 220,000.

Rate of exchange: \$1 (US) = 256.41 krona.

Per capita income: \$4,682.

Holidays: January 1, Easter Monday, May 1 (Labor Day),  
Whitsun, June 17 (National Day), December 1  
(Anniversary of Independence), December 25, 26

Records, record blanks & pre-recorded media imported  
from USA: 1977—\$168,014.

## ● record & tape manufacturers/ distributors/importers

Boka-og Bladautgavan, Hatuni 2, Reykjavik.  
Falkinn Ltd. (IFPI), PO Box 5420, Sudurlandsbraut 8,  
Reykjavik. Tel: (91) 8 46 70. Telex: 2078.

Labels: (Distributed—not licensed) A&M (UK),  
Atlantic (UK), B&C (UK), Chrysalis (UK), DJM (UK),  
Decca (UK), EMI (UK), Elektra (UK), Island (UK), Polydor  
(Germany, UK), RCA (UK), Teldec (Germany), Warner  
Bros. (UK).

Geimsteinn HF, Skolavag 12, 230 Keflavik. Tel: (92) 27 17.  
Hjodfaerhus Reykjavur HF., Laufavegi 96, Reykjavik. Tel:  
(91) 1 36 56. (Importer)

Radio Budin HF, Klapparstig 26, Reykjavik (Distributor/  
Importer)

Stal Ltd. (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik  
Tel: (91) 8 46 70. Cable: STALCO.

Labels: (Distributed—not licensed) CBS (UK), Epic  
(UK), Fontana (Netherlands, UK), Mercury  
(Netherlands, UK), Philips (UK, Netherlands), WWA  
(UK), Vertigo (Netherlands, UK).

## ● music publisher

Geimsteinn HF, Skolavag 12, 230 Keflavik. Tel: (92) 27 17.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Iceland Div. of Int'l Federation of the Phonographic Inds.  
(IFPI), Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70.

Icelandic Composers Society (Tonksaldafelag Islands),  
Laufasvegur 40, Reykjavik. Tel: (91) 1 61 73.

Iceland Music Information Center, Laufasvegur 40,  
Reykjavik. Tel: (91) 2 11 85.

Society of Icelandic Musical Artists (Felag islenskra  
tonlistarmanna), Skolagerdi 47, Kopavogi. Tel: 4 17  
40.

### LICENSING ORGANIZATION, MUSIC

S T E F (Samband Tonksklada og Eigenda Flutningsrettar),  
Laufasvegur 40, Reykjavik.

## ● accessories manufacturers

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46  
70. Telex: 2078.

Product: Carrying & storage cases, catalog servs.,  
cleaners, cloths, brushes, 45 rpm adapters, needles,  
leader & splicing tape.

E. Farestveit & Co. H.S., Bergstadastreti 10, Reykjavik. Tel:  
21565.

Product: Needles.  
Brand name: Pickering.

## ● store fixtures & merchandising aids manufacturer

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46  
70. Telex: 2078.

Product: Browser boxes, display racks, divider cards.

## INDIA

Population: 610,080,000.

Rate of exchange: \$1 (US) = 7.92 rupees.

Per capita income: \$136.

Billboard 1979-1980 International Buyer's Guide

(USA), Archive of Piano Music (USA), Arion (France),

Billboard 1979-1980 International Buyer's Guide

Holidays: January 1, January 26 (Republic Day), August 15  
(Independence Day), October 2 (Mahatma Gandhi's  
Birthday), December 25

Records exported to USA: LP's 1978—77,414 units. Sing-  
les, EP's & blanks 1978—41,892 units.

## ● record & tape manufacturers/ distributors/importers

Angel, see The Gramophone Co.

Archiv, see Polydor.

Capitol, see The Gramophone Co.

Columbia, see The Gramophone Co.

D G, see Polydor.

Fontana, see Polydor.

The Gramophone Co. of India Ltd., PO Box 699, Calcutta

700001, 33 Jessore Rd., Dum Dum, Calcutta 700028.

Tel: 57-2431/4163. Cable: EMITRON. Telex: (021) 7007.

Mng. Dir. Anil Sud; Sales Mgr. M.A. Rafique;

Nat'l A&R & Gen. Mgr. V.K. Dubey Mktg & Promo

Mgr. P.K. Banerjee; Export Mgr. G. Vijayakumar;

Rec'g, Copyright & Royalties Mgr. T.P. Roy Choud-  
hury. Local branch: 2 Ripon St.

Branches: Bombay, Calcutta, Delhi, Gauhati, Kanpur,  
Madras.

Labels: (Owned) Angel, Capitol, Columbia, HMV,  
Odeon, Regal, (licensed) A&M (USA), Bronze (UK),  
Decca (UK), Island (UK), Motown (USA), Pye (UK), RCA  
(USA), United Artists (USA), WEA (USA)

H M V, see The Gramophone Co.

Karussell, see Polydor.

M G M, see Polydor.

Mercury, see Polydor.

Odeon, see The Gramophone Co.

Philips, see Polydor.

Polydor of India Ltd. (IFPI), Sterling Centre, 16/2 Dr. Annie

Besant Rd., Worli, Bombay 400018. Tel: 39-5995, 37-

9556, 37-6645. Mng. Dir.: S.A. Parel, Mktg. & Sales

Mgr. V.J. Lazarus.

Home office: Germany.

Labels: (Owned) Archiv, DG, Fontana, Karussell, MGM,  
Mercury, Philips, Polydor, Vertigo, Verve, (represented)

BBC, GTO, Hispavox, Jet, Kolob, Metro, Pablo, RSO,  
Ring-O', State, Track.

Regal, see The Gramophone Co.

Vertigo, see Polydor.

Verve, see Polydor.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Ass'n, PO Box 1412, 53 Sir Thyagaraya  
Rd., T. Nagar, Madras 600017.

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT

The Gramophone Co. of India Ltd., PO Box 699, Calcutta

700001, 33 Jessore Rd., Dum Dum, Calcutta 700028.

Tel: 57-2431. Cable: EMITRON. Telex: (021) 7007.

Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.

### TAPE CUSTOM DUPLICATION

The Gramophone Co. of India Ltd., PO Box 699, Calcutta

700001, 33 Jessore Rd., Dum Dum, Calcutta 700028.

Tel: 57-2431. Cable: EMITRON. Telex: (021) 7007.

Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.

Audio: 8-tr., cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Vimal Ents. Ltd., 64 Industrial Estate, Umbergaon, Gujarat

396171. Tel: 342, 234, 338. Exec. Dir.: P.G. Sutaria,

Gen. Mgr.: J.M. Raja; Sales Mgr.: Mrs. R.V. Shah.

Tech. Exec.: M. Sajjad.

Audio: Cassette.

Brand name: Yogesh.

### EMPTY CARTRIDGES, CASSETTES & REELS

Vimal Ents., Ltd., 64 Industrial Estate, Umbergaon, Gujarat:

396171. Tel: 342, 234, 338. Exec. Dir.: P.G. Sutaria

Gen. Mgr.: J.M. Raja; Sales Mgr.: Mrs. R.V. Shah

Tech. Exec.: M. Sajjad.

Audio: Cassettes, reels.

Brand names: Vimaltape, Yogesh.

### JACKETS & SLEEVES

Vimal Ents. Ltd., 64 Industrial Estate, Umbergaon, Gujarat

396171. Tel: 342, 234, 338. Exec. Dir.: P.G. Sutaria,

Gen. Mgr.: J.M. Raja; Sales Mgr.: Mrs. R.V. Shah;

Tech. Exec.: M. Sajjad.

### TAPE, RAW & BLANK LOADED

B A S F India Ltd., PO Box 19108, Maybaker House, Sudam

Kalu Ahire Marg, Bombay 400025. Tel: 463-703

Cable: BASFINDIA. Telex: (011) 2538, 6223. Sales

Mgr.: H. E. Kizelbash.

Audio & Video: Cassette, open reel.

Vimal Ents. Ltd., 64 Industrial Estate, Umbergaon, Gujarat

396171. Tel: 342, 234, 338. Exec. Dir.: P.G. Sutaria;

Gen. Mgr.: J.M. Raja; Sales Mgr.: Mrs. R.V. Shah;

Tech. Exec.: M. Sajjad

Audio: Cassette, open reel.

Brand name: Vimaltape.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

B A S F India Ltd., PO Box 19108, Maybaker House, Sudam  
Kalu Ahire Marg, Bombay 400-025. Tel: 463-703  
Cable: BASFINDIA. Telex: (011) 2538, 6223. Sales  
Mgr.: H. E. Kizelbash.  
Audio: Pancakes.

## ● accessories manufacturer

The Gramophone Co. of India Ltd., PO Box 699, Calcutta  
700001, 33 Jessore Rd., Dum Dum, Calcutta 700028.  
Tel: 57-2431/4163. Cable: EMITRON. Telex: (021)  
7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.  
Product: Record catalog servs., needles.

## IRELAND

Population: 3,192,000.

Rate of exchange: \$2.07 (US) = 1 pound.

Per capita income: \$1,131.

Holidays: January 1, March 17 (St. Patrick's Day), Good Fri-  
day, Easter Monday, First Mondays in June & August,  
Last Monday in October, December 25, 26

### RECORDS:

Records, record blanks & pre-recorded media imported  
from USA: 1977—\$66,518.

Records exported to USA: 1977—55,293 units,

\$110,723. 1976—46,439 units, \$91,791

Average retail price per record: LP's \$6.37, singles \$1.55.

Stereo sales: 97% of total.

Quadrasonic sales: 2%.

Record club sales: Minimal.

Type of distribution: Manufacturer-to-wholesaler-to-retailer

predominates. There are two rack jobbers.

Type of promotion: Mainly radio and to a much lesser ex-  
tent, television. There are weekly, fortnightly and

monthly magazines.

### TAPE:

Market: 8-tr. is rapidly losing popularity, cassettes outselling

them by 9 to 1. Tape sales account for about 40% of the

industry. In rural areas tape exceeds record sales.

Average retail price per tape: 8-tr. & cassette—\$6.68.

### RADIO & TELEVISION STATIONS:

There is only one government-operated commercial radio

and television station, but there are many pirate radio

stations which continue on the air because of legal loop-  
holes.

### IMPORT/EXPORT REGULATIONS:

There is a 40% VAT rate, payable at the point of import on

the CIF value (30% of which is irrecoverable). For non-

members of the EEC there is an additional duty of 10%

which is levied before VAT and on which VAT is also pay-  
able.

Ken Stewart

## ● record & tape manufacturers/ distributors/importers

A R A, see EMI.

Archiv, see Polydor.

Avoca Musical Inds. Inc., Upper Market St., Ennis, County

Clare. Tel: Ennis 21644. Dir.: Sylvester Keane.

Int'l branch: USA.

Labels: (Owned) Avoca, Blarney Castle, IMI.

Blackbird, see CBS.

Blarney Castle, see Avoca.

Bonus, see Irish Rec. Factors.

C B S Recs. (IFPI), 111 Cork St., Dublin 8, Tel: 780-133/  
375/ 673. Gen. Mgr.: David E. Duke; Sales Mgr.:  
Jackie Hayden.

Labels: (Owned) CBS, Embassy, Epic, Harmony; (dis-  
tributed—not licensed) ABC, A&M, Anchor, Blackbird

(Ireland), CMR (Ireland), DJM, ID/Heritage (Ireland), Is-  
land, Jet, Mulligan (Ireland), Shanachie, Virgin.

C M R Ltd., Carrick Rd., Drumshanbo, Co. Leitrim. Tel: Drum-  
shanbo 13, Dublin 774229. Dir.: Paschal C. Mooney;

Gen. Mgr. & Dir.: Donie Cassidy.

Labels: (Owned) CMR; (licensed) RK (UK).

Capitol, see EMI.

Chyme Music Ltd., John F. Kennedy Dr., Dublin 12. Tel:  
514-044, 505-773. Chief Exec.: Robert McGrattan;

Gen. Mgr. Patrick Trundle. Sales Mgr.: Vincent Smia-  
lek.

Int'l reps.: Germany (Membran), Netherlands (Sound

Prods.), Northern Ireland (Outlet), UK (Spartan).

Claddagh Recs. Ltd. (IFPI), Dame House, Dame St., Dublin 2.

Tel: 778-034/943. Chm.: Garech Browne; Gen. Mgr.:  
Patricia Pretty.

Labels: (Owned) Claddagh; (distributed—not li-  
censed) Tara

Int'l rep.: Worldwide except Ireland (CBS)

Classics for Pleasure, see EMI.

Columbia, see EMI.

Comhaltas, see Irish Rec. Factors & Hawk.

D G, see Polydor.

Demesne Rec. Co. Ltd. (IFPI), 22 Ellis Quay, Dublin 7. Tel:  
(01) 720-411. Chm. John M. Walsh, Mng. Dir. & Gen.

Mgr. Patrick O'Neill; Dir. & Sales Mgr. Anthony

McEvoy. (Distributor/Importer)

Labels: (Licensed) Pickwick (UK); (distributed—not li-

## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio & Video lines indicate the configurations which the firms duplicate. Companies which offer packaging & labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

C 8 S Recs. Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Industrial Zone, Holon 58811. Tel. (972.3) 80.01.91  
Cable COLRECORD Telex 33422. Mng Dir Shirley Schmidt; Mktg Dir. Daniel Yadin  
Audio: Cassette

Domain Magnetics Ltd., PO Box 27085, Atarot, Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr. F.G. Kinney. (PKG—audio only)  
Audio: Cassette

Hed Arzi (1973) Ltd., 4 Hilazon St., Ramat Gan. Tel. 72-20-03. Telex 32470. Gen. Mgr. Zeev Lewin, Sales Mgr. Uzi Netanel.  
Audio: 8-tr., cassette

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Domain Magnetics Ltd., PO Box 27085, Atarot, Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr. F.G. Kinney  
Audio: Cassette, open reel

### EMPTY CARTRIDGES, CASSETTES & REELS

Domain Magnetics Ltd., PO Box 27085, Atarot, Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr. F.G. Kinney  
Audio: Cassette, open reel

Palatchi & Co., PO Box 36572, Tel Aviv, 111 Allenby St., Tamar Passage. Tel. (03) 61-56-14. Telex 341118 x 5998. Mng. Dir. Isaac E. Palatchi, Gen. Mgr. Yakov Bensinyor, Sales Mgr. Rosette Palatchi (Importer/Exporter)  
Audio: Cassette.

### ENVELOPES & MAILERS

Unatec Import Export Ltd., 29 Lilienblum St., Tel Aviv, Tel. (03) 5-57-76, 5-98-41. Cable UNAIMEX. Gen. Mgr. Jerry Janowski, Sales Mgr. Ronnie Janowski (Importer/Exporter)

### JACKETS & SLEEVES LABELS

C 8 S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel. (972.3) 80.01.91  
Cable COLRECORD Telex 33422. Mng Dir Shirley Schmidt; Mktg Dir. Daniel Yadin

Unatec Import Export Ltd., 29 Lilienblum St., Tel Aviv, Tel. (03) 5-57-76, 5-98-41. Cable UNAIMEX. Gen. Mgr. Jerry Janowski, Sales Mgr. Ronnie Janowski (Importer/Exporter)

### PROFESSIONAL TAPE SUPPLIES

Palatchi & Co., PO Box 36572, Tel Aviv, 111 Allenby St., Tamar Passage. Tel. (03) 61-56-14. Telex 341118 x 5998. Mng. Dir. Isaac E. Palatchi, Gen. Mgr. Yakov Bensinyor, Sales Mgr. Rosette Palatchi (Importer/Exporter)

Audio: Test & alignment cassette tapes.  
Brand name: TDK

### TAPE, BLANK LOADED & RAW

Agfa-Gevaert, see S. Getter

Aria, see Palatchi

Domain Magnetics Ltd., PO Box 27085, Atarot, 18 Hamagid St., Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr.: F.G. Kinney

Audio: Cassette, open reel.

Brand name: Opus

S. Getter (Photo) Ltd., 98 Jabotinsky Rd., Petah Tiqwa, Kiryat Arze. Tel. 92-69-12. Cable GETTERCO TELAVIV. Mng. Dir. Paul Heger.

Audio: Blank—Compact-cassette, open reel, raw—cassette, broadcast, studio

Video: Cassette, open reel

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Opus, see Domain

Palatchi & Co., PO Box 36572, Tel Aviv, 111 Allenby St., Tamar Passage. Tel. (03) 61-56-14. Telex 341118 x 5998. Mng. Dir. Isaac E. Palatchi, Gen. Mgr. Yakov Bensinyor, Sales Mgr. Rosette Palatchi (Importer/Exporter)

Audio: Blank—8-tr., cassette, open reel, Raw—Cassette

Video: Blank—1/2" EIAJ cartridge, VHS & Beta.

Brand names: Aria, TDK

T. D. K., see Palatchi.

### TAPE DUPLICATING & PROCESSING EQUIPMENT

Comhol Ltd., PO Box 39840, 24 Feinberg St., Tel Aviv. Tel. (03) 22-49-22, 41-03-40. Telex 341118 X 5518. Mng. Dir. Eddie Wiegandfeld (Importer)

Audio: High speed duplicators, 8-tr. & cassette loaders & tape exercisers

Brand names: Audiomatic, Electro Sound, Pentagon

Palatchi & Co., PO Box 36572, Tel Aviv, 111 Allenby St., Tamar Passage. Tel. (03) 61-56-14. Telex 341118 x 5998. Mng. Dir. Isaac E. Palatchi, Gen. Mgr. Yakov Bensinyor, Sales Mgr. Rosette Palatchi (Importer/Exporter)

Audio: Cassette pancakes.

## TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Domain Magnetics Ltd., PO Box 27085, Atarot, 18 Hamagid St., Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr. F.G. Kinney  
Audio: Cassette Boxes

## ● accessories manufacturers

Domain Magnetics Ltd., PO Box 27085, Atarot, Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr. F.G. Kinney

Product: Head cleaners, demagnetizers, leader & splicing tape

Electron Csilag Ltd., 107 Hachashmonaim St., Tel Aviv. Tel. 26-05-33

Product: Needles

Brand name: Pickering

Palatchi & Co., PO Box 36572, Tel Aviv, 111 Allenby St., Tamar Passage. Tel. (03) 61-56-14. Telex 341118 x 5998. Mng. Dir. Isaac E. Palatchi, Gen. Mgr. Yakov Bensinyor, Sales Mgr. Rosette Palatchi (Importer/Exporter)

Product: Tape carrying & storage cases, head cleaners & demagnetizers

Unatec Import Export Ltd., 29 Lilienblum St., Tel Aviv, Tel. (03) 5-57-76, 5-98-41. Cable UNAIMEX. Gen. Mgr. Jerry Janowski, Sales Mgr. Ronnie Janowski (Importer/Exporter)

Product: Record & tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adapters, head cleaners & demagnetizers

## ● store fixtures & merchandising aids manufacturers

Domain Magnetics Ltd., PO Box 27085, Atarot, Jerusalem, Tel. (02) 85-62-80. Dir. Warren Green, Sales Mgr. F.G. Kinney

Product: Tape divider cards.

Unatec Import Export Ltd., 29 Lilienblum St., Tel Aviv, Tel. (03) 5-57-76, 5-98-41. Cable UNAIMEX. Gen. Mgr. Jerry Janowski, Sales Mgr. Ronnie Janowski (Importer/Exporter)

Product: Record display racks

## ITALY

Population: 56,585,000  
Rate of exchange: \$1 (US) = 849 lire

Per capita income: \$3,000

No. of homes with record players: 7,000,000

Holidays: January 1, January 6 (Epiphany), Easter Monday, April 25 (Liberation Day), May 1 (Labor Day), August 15 (Assumption), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25, December 26 (St. Stephen's Day)

### RECORDS:

Records: sold domestically including imports (retail value): LP's 1978—18,000,000 units; 1977—16,000,000 units. Singles 1978—25,000,000 units; 1977—21,000,000 units

Average retail price per record (including 14% AVT): LP's—\$5.99, Singles—\$1.53

Stereo sales: 96% of total

Record club sales: 1% of total

Discounting: Frequent

Type of distribution: The manufacturer-to-retailer system predominates. There is no rack jobbing. Wholesalers account for about 30% of the market. About 800 of the nearly 1,500 to 2,000 specialist shops are seen as being fully reliable by the industry

Type of promotion: Radio and television are the most important promotion channels, tours and live appearances by the artists are also highly effective. A few consumer newspapers (one of them a weekly magazine) prove influential.

Jukeboxes: 20,000

### TAPE:

Market: 8-track is virtually disappearing. Open reel and videotape data are unavailable but sales appear to be growing. Cassettes dominate the market, with hardware sales constantly increasing. In addition to the figures reported below, at least eight million more units were sold in 1978 as pirated or counterfeited product, currently amounting to nearly \$33 million. In 1978, the share of the cassette market going to illegal manufacturers was estimated to be 50-55%. (The 1977 estimated data included pirated product.)

Pre-recorded tape sold domestically including imports: 8-tr 1978—800,000 units, 1977—1,000,000 units. Cassette 1978—8,000,000 units, 1977—13,500,000 units

Average retail price per tape: 8-tr & Cassette—\$5.89

### RADIO STATIONS:

No. of commercial 2,000, no. of government 3

Comment: Local radio stations mostly FM have established themselves through wide but fractionated audiences. A few are seen by the industry as powerful promotion channels. National radio stations (RAI) are more into talk shows.

### TELEVISION STATIONS:

No. of commercial 300; no. of government 2 (80% PAL color)

Comment: National television stations (RAI) program music shows with wide promotional impact. Local stations, mostly UHF, are a recent innovation and they rely on movie films for programming. Music, however, is gaining some time with them.

### IMPORT/EXPORT REGULATIONS:

No customs are charged to members of the European Economic Community, but a 14% VAT must be paid on imports from all countries.

### MARKET ANALYSIS:

1978 proved to be an important year in the recent history of the Italian record industry as it meant expansion for most of the leading companies, with an overall growth between 13% and 20%, which indicates the market is overcoming the previous years' slump. Greater interest in disco music and the success of the "Saturday Night Fever" and "Grease" films and relevant soundtracks contributed much to the sales increase, but in general, the demand for all kinds of music increased, and the trend continued during the early months of 1979.

Italian artists, producers and composers found wider acceptance abroad than ever before, both in the conventional melody song-easy listening field and in the latest music business development—Italian-made disco music. This helped to bring in foreign currency, with companies such as CGD, CBS, Baby, Goody Music, Ariston, and R-Fi especially taking advantage.

The industry had to face stronger competition from record importers who secured a 10% share of the record market that is destined to grow to nearly 20% in 1979. Major record companies are particularly hard hit by the importers' action, as they also see their profits being eroded by piracy that represents a limited percentage of the record market but heavily affects the pre-recorded tape market. During the last months of 1978 and in early 1979 the industry was hindered by strikes concerning the renewal of the workers' national contract, which was eventually signed in the summer of 1979. The Italian consumers showed they are open to various types of music, from classical to rock to jazz, and this diversification of tastes is intensifying in 1979.

Daniele Caroli

## ● record & tape manufacturers/ distributors/importers

Abici, see Fonit-Cetra

Ace of Clubs, see Decca

Ace of Diamonds, see Decca

Aguamanda Recs. Srl, Largo Carroli 2, 20121 Milan. Tel. (02) 803 750. Local branch: Int'l Dept., Via Montenanapoleone 29. Tel. (02) 782 159

Albatros, see Sciascia

Alpha, see CGD

America Recs. di Angeramo Nunzia, Galleria del Corso 2, 20122 Milan. Tel. (02) 704.006. Chief Exec. & Gen. Mgr. Giovambattista Samele, Sales Mgr. Sonia Samele (Distributed by CLS).

Analecta, see Polygram

Analogy, see Panarecord

Angel, see EMI

Angelicum, see Sciascia

Antenna Nord, see CGD

Antoniano, see R-Fi

Appaloosa, see IREC

Archivi Sonori, see Bella Ciao

Arcophon, see Sciascia

Area, see Studio G

Argo, see Decca

Argo Prod'n, see CGD

Ariete, see Carosello

Aris Eds. Musicali & Discografiche, Via Eleonora Pimentel 2, 00195 Rome. Tel. (06) 311.979, 312.296. Cable DISCARIS. Artistic Dir.: Aldo Pomilia; Musical Adviser & Label Mgr. Claudio Tallino  
Labels: (Owned) Aris; (licensed) Central Park (Brazil), Martin Meyer (Argentina), Productura Musical (Venezuela), Satril (UK) (distributed—not licensed) Dany, Peerless (UK), Picci, Pinciana  
Int'l reps.: Argentina (Martin Meyer), Brazil (Central Park), Spain (Columbia), Venezuela (Productura Musical).

Ariston Srl (IFPI), Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel. (02) 984.6974. Telex 321466. Pres. Alfredo Rossi, Sales Mgr. Riccardo Benini, Int'l Mgr. Graham Johnson. (Distributed by Ricordi)

Branch: 00195 Rome, Via Cantore 17, Tel. (06) 386 259. Telex 614509.

Labels: (Owned) Ariston, Auditorio Classico, Cultura Popolare, Jazz Story, Oxford; (licensed foreign) Charly (UK), Hexagone (France), Shelter (USA)

Int'l reps.: Argentina (RCA), Australia (Colossa), Brazil (RCA), Canada (Global), Chile (Cuatro), Colombia (Fuentes), Greece (Music Box), Japan (King), Mexico (Gamma), Portugal (Arnaldo Trindade), Switzerland (Musikvertrieb), Venezuela (Promus)

Ars Nova, see Sciascia

Ascolto, see CGD

Asylum, see WEA

Atlantic, see WEA

Atlas Recs., Corso Buenos Aires 10, 20124 Milan. Tel. (02) 271.5972, 273.163. Pres. & Gen. Mgr. Alessandro Coppola, Press & Promo Mgr. Daniela Festari (Distributed by Polygram)

Labels: (Owned) Atlas, Clover. (SEE ADVERTISEMENT)  
Audiogramm SpA, Via Vallosa 38, 20505 Passirano (Brescia). Tel. (030) 657.360. Telex 300260. Owner & Mng. Dir. Edoardo Cattaneo, Gen. Mgr. Francesco Nerv. Sales Mgr. Luciano Bassani



**Label: (Owned)** Audioson. (SEE ADVERTISEMENT)  
Audioson, see Audiogram  
Auditorio Classico, see Ariston.  
B C E: see WEA.  
Baby Recs. Srl, Piazza Della Repubblica 26, Milan. Tel. (02) 6571402/1491. Cable: BABYRECORD. Mng. Dir. Freddy Naggiar. (Distributed by CGD) (SEE ADVERTISEMENT)

Baffi, see CGD.  
Ballo, see Belmusic.  
Base Rec., Via Castiglione 109, Bologna. Tel. (051) 237.528, 504.095 Telex 511483. Dir. Giuseppe Nannucci; Gen. Mgr. Alberto Caroli; Sales Mgr. Antonio Foresti. (Distributed by Giucar)  
**Labels: (Owned) Base: (licensed foreign) ESP (USA), Uniteledisc (France).**  
Bazar Srl, Via Manfredi 5, 42100 Reggio Emilia. Tel. (0522) 36825. Mng. Dir. & Gen. Mgr.: Luigi Rinaldi.  
**Labels: (Owned) Bazar, Record Executive.**  
Beat Recs. Co. Srl (IFPI), Via Filippo Nicolai 16, 00136 Rome. Tel. (06) 348.497, 347.139. Gen. Mgr.: Franco de Gemini; Int'l Mgr.: Luciana Morello. (Distributed by Fonit-Cetra)  
**Labels: (Owned) Beat, Pentaphon, Perladisc, Pony Recs.; (distributed—not licensed) Amphonic (UK), ECAP (France), Eurobeat (UK), Euroson (UK), Show Business (Germany).**  
Int'l rep.: UK (Eurobeat)  
Bella, see Phototype.  
Bella Ciao Srl (Eds.), Via Melzo 9, 20129 Milan. Tel. (02) 228.192.  
**Labels: (Owned) Archivi Sonori, Dischi del Sole, Linea Rossa.**  
Belmusic Srl, Via Tolmezzo 18, 20132 Milan. Tel. (02) 282.8905. Gen. Mgr.: Severino Pecchenini; Sales Mgr. Domizia Gandolfi.  
**Labels: (Owned) Ballo; Belmusic; Gemini; Oh Bej, Oh Bej; Piggy; Snap.**  
Big, see Studio 7.  
Bla Bla Recs. Srl, Galleria del Corso 2, 20122 Milan. Tel. (02) 796.149.  
Black Saint, see IREC.  
Blue, see Ricordi.  
Blue Jean, see Spark  
Francesco Bongiovanni Recs., Via Rizzoli 2B-E, 40125 Bologna. Tel. (051) 225722. Gen. Mgr.: Giancarlo Bongiovanni.  
**Labels: (Owned) Bongiovanni, Il mito dell'opera; (licensed) Mizar, (distributed—not licensed) Adriano, Mixture (Germany).**  
Int'l rep.: Germany (Mixture).  
Broadway, see Ducale.  
C A M (Creazioni Artistiche Musicali) SpA, Via Virgilio B, 00193 Rome. Tel. (06) 382.021. Cable: CAMUSIC. Telex 611374. Pres. Giuseppe Campi; Prod'n Dir. Giuseppe Giacchi, Sales Mgr. Bruno Bianchi (Distributed by RCA).  
C B S Dischi SpA (IFPI), Via Amedei 9, 20123 Milan. Tel. (02) 809.521. Telex 332B06. Mng. Dir. Piero La

Falce; Sr. Dir. Ervin R. Veg; A&R & Publ'g Dir. Antonio Marrapodi; Controller: Ferdinando Magni. (Distributed by CGD-Messaggerie Musicali)  
**Labels: (Owned) CBS, Epic, Masterworks, Portrait; (licensed) A&M (USA), ARC (USA), Bang (USA), Blue Sky (USA), Caribou (USA), Full Moon (USA), GTO (UK), Jet-ELO, Kirshner (USA), Lifesong (USA), Monument (USA), Musica Columbia-Iglesias, Nempor (USA), Philadelphia Int'l (USA), Polar, TK (USA), Tappan Zee (USA), Unlimited Gold (USA).**  
C G D-Messaggerie Musicali SpA (IFPI), Via Quintilano 40, 20138 Milan. Tel. (02) 50.84. Cable: CIGIDISC. Telex 35063. Pres. Ladislao Sugar; Mng. Dirs. Piero Sugar, Franco Crepax; Exec. VP's Giuseppe Giannini, Sandro Delor; Financial Mgr. Cesare Vajani; Comm'l Mgr. Roberto Guerrazzi; Sales Mgr.: Romano Razzini; Admin. Dir.: Alberto Ferrari; Promo Mgr.: Johnny Porta; A&R Dir.: Alfredo Cerruti; A&R Co-ord.: Gianni Dal Dello; Prod'n Mgr.: Cesare Brunelli; Pressing Plant Mgr. Luigi Zemignani; Legal & Personnel Mgr.: Silvana Pervilli; Rome Office: Magda Reggiani.  
**Branches:** Bologna, Catania, Florence, Naples, Padua, Rome.  
**Labels: (Owned) Ascolto, CGD, CGD Classics, CGD Paradiso, Clan, Derby, Energy, Record Bazaar, VIP; (licensed) AVI / Derby (USA), Bareback / Derby (USA), Berserley / Derby (USA), Big Bear / Derby (UK), Buena Vista (USA), Butterfly / Derby (USA), CTI (USA), Cream (USA), DJM (UK), Disneyland (USA), Ibis / Derby (USA), Kudu (USA), Rockland, Vortex (UK); (distributed) Alpha, Antenna Nord, Argo Prod'n, Baby, Baffi, CBS, Centotree (103), Ciao, Clan, Della Quercia, Dig It, Disaster, Disco Piu, G&G, Goody Music, Il Disco, Insieme, Kontiki, Lasapa, Moon, New Polaris, L'Orchestra, Pacha, Pom, Ponzio, Real Music, SIF, Splash, Teen.**  
Int'l reps.: CGD—Japan (King), worldwide excluding Japan (CBS Int'l in USA); Clan—Europe (Ariola-Eurodisc in Germany), worldwide excluding Europe (CBS Int'l in USA).  
C L S Recs. SaS, Viale Sabotino 2, Milan. Tel. (02) 871.370. Pres. Detto Mariano; Gen. Mgr. Lina De Sutti; Sales Mgr. Silvio De Sutti. (Distributed by Ricordi)  
**Labels: (Owned) CLS, Camaleone, Love; (distributed—not licensed) America, Kris, MB.**  
C & M Discografica Cavalieri & C. Ed. Musicali Srl, Via Isonzo 206, Bari. Tel. (080) 224.610. Gen. Dir. Lino Cavalieri; PR: Giuseppe Accettura. (Distributed by Panarecord)  
**Labels: (Owned) C&M, Flop, Fonocomer, Sinusoid.**  
Int'l rep.: North & South America (Panarecord).  
C R A M P S, see Memoria.  
C R A M P S Diverso, see Memoria.  
C R A M P S Nova Musica, see Memoria.  
Cadis, see Phototype.  
Camaleone, see CLS.  
Canadian American, see Produttori Associati.  
Canopo (Gruppo Ed.), Via A. Riboty 22, 00195 Rome. Tel. (06) 315.615.

**Labels: (Owned) Canopo, Deneb, Flirt, Flower, Folk-music, Octopus; (represented) MP 2000 (France).**  
Capitol, see EMI.  
Car Juke Box, Viale Bianca Maria 5, 20122 Milan. Tel. (02) 795.444, 74.90.835.  
Carosello CEMED Srl (IFPI), Galleria del Corso 4, 20122 Milan. Tel. (02) 793.088. Cable: CURCIMUSIC. Telex: 332683. Pres. Giuseppe Gramitto Ricci; Gen. Mgr.: Luciano Monteson. (Distributed by Ricordi).  
**Labels: (Owned) Ariete, Carosello, Costanza, Curci, Frog; (licensed) Pyramid, Roulette (both USA)**  
Int'l reps.: Austria (Metronome), Brazil (RGE/Fermata), Colombia (Fuentes), Germany (Metronome), Spain (Ensayo), Switzerland (Metronome), Venezuela (Velvet). (SEE ADVERTISEMENT)  
Caru Dischi, Piazza Garibaldi 6B, 21013 Gallarate.  
**Label: (Represented) Sierra/Briar (Aralate).**  
Centotree, see 103 & CGD-Messaggerie.  
Cetra, see Fonit-Cetra.  
Chantalain, Via A. Riboty 22, Rome. Tel. (06) 314.030, 352.384. Exec. Dir.: Rolando D'Angeli; Gen. Mgr.: Paolo Ormi; Sales Mgr.: Dano Tiribello; Film Prod'r: Franco Vitolo. (Distributed by WEA)  
**Label: (Owned) Chantalain**  
Int'l rep.: Worldwide (WEA).  
Charter, see WEA.  
Ciao Recs. Srl (IFPI), Corso Buenos Aires 45, Milan. Tel. (02) 225.710/117, 220.490. Cable: CIAORECORDS. Mng. Dir. Giorgio Pertici; Ass't to Mng. Dir. Flora Brocchetti; Admin. Mgr.: Mario Turri; Sales Mgr.: Irma Faretina. (Distributed by CGD-Messaggerie Musicali)  
**Branch: Rome, Viale Mazzini 4. Tel. (06) 382.668, 383.532. Mgr.: Luciana Mazzoleni.**  
**Labels: (Owned) Ciao; (licensed) GRT. (SEE ADVERTISEMENT)**  
Cicala, see Durium.  
Cielo-Video (Ed. Musicali), Galleria del Corso 2, 20122 Milan. Tel. (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr. Dante Panzuti; Sales Mgrs. Dante & Virgilio Panzuti.  
**Labels: (Owned) Play, VIP, Video; (represented) Selected Sound (Germany), Tele-Music (France)**  
Int'l reps.: France (Sforzando), Germany (Selected Sound).  
Cinevox Recs. SpA (IFPI), Via Romeo Romei 15, Rome. Tel. (06) 311.280, 311.870. Pres. Carlo Bixio; Sales Mgr.: Gianni Dell'Orso. (Also see Ricordi)  
**Labels: (Owned) Cinevox, Rang.**  
Int'l reps.: Belgium (Barclay), Brazil (Top Tape), France (Barclay), Portugal (Imavox), Switzerland (Barclay).  
City Recs., Galleria del Corso 4, 20122 Milan. Tel. (02) 794.266. Gen. & Sales Mgr. Alessandro Friggieri; Artistic Mgr. Paolo Gatti.  
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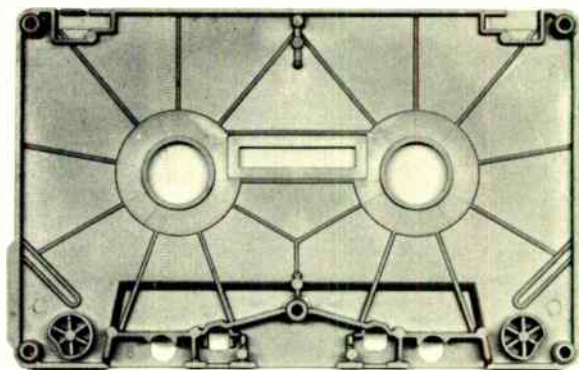
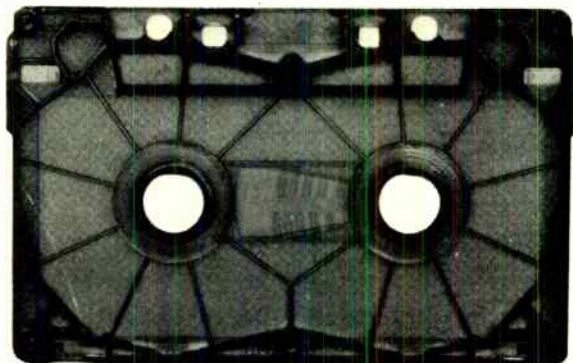
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**Int'l reps.:** Australia (Caronna), Brazil (Caravelle), France (Phonovox), UK (A&C).  
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 Combo, see Record Serv.  
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 Convention Music, see Fonit-Cetra.  
 Corsair, see Sciascia.  
 Costanza, see Carosello.  
 Cricket, see Fonit-Cetra.  
 Cronache del Sud, see Fonola.  
 Cultura Popolare, see Ariston & Sciascia.  
 Curci, see Carosello & Ricordi.  
 D D F, see Due Pi di Gianfranco Coda.  
 D G, see Polygram.  
 D K F, see Due Pi di Gianfranco Coda.  
 D S E Recs. (Ed. Musicali Edera di De Sanzuane Emilio), Casella Postale 103, 30100 Venice; Cannaregio 2954b, 30121 Venice. Tel: 924.431. Gen. Mgr.: Emilio De Sanzuane.  
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 Das Alte Werk, see Decca.  
 Decca Dischi Italia SpA (IFPI), Via Brisa 3, 20123 Milan. Tel: (02) 809.136. Cable: DECCITAL. Mng. Dir.: Romano Bacchini; A&R Mgr.: Paolo Tosi; Sales Mgr.: Luigi Negro.  
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 Delta, see RCA.  
 Deneb, see Canopo.  
 Deram, see Decca.  
 Derby, see CGD.  
 Devil, see Saar.  
 Diapasons, see Ecofina.  
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**Int'l reps.:** France (Eurodisc, Trema), Germany (Teldec).  
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 Dischi del Sole, see Bella Ciao & Sciascia.  
 Disco Action, see Saar.  
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 Divergo Srl, Piazza De Angeli 7, 20146 Milan. Tel: (02) 495.609. Pres. Sergio Lodi. (Distributed by Polygram).  
 Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 380231. Pres. & Gen. Mgr.: Davide Matalon. (Distributed by Sciascia).  
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 Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Chief Exec.: Mourad Sabet; Factory Technical Mgr.: Ronald F. Goodwin.  
**Factory:** Milan, Via Monviso 21. Tel: (02) 314.766.  
**Labels:** (Owned) Diapasons, Ecofina. (SEE ADVERTISEMENT)  
 Edibi, see Sviluppo Discografico del Mezzogiorno.  
 Edizioni Del Isola, see Sciascia.  
 Elektra, see WEA.  
 Eleven Music Co. Srl, Via Correggio 27, Milan. Tel: (02) 482.456, 656.553. Cable: PAGANMUSIC. Gen. Mgr. Aldo Pagani. (Distributed by Fonit-Cetra).  
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 Emidisc, see EMI.  
 Emilia, see Publilart.  
 Energy, see CGD.  
 Epic, see CBS.  
 Equipe, see Durium.  
 Excelsius, see Fonit-Cetra.  
 F M A Srl (Ed. Musicali & Discografiche), Galleria del Corso 2, 20122 Milan. Tel: (02) 796.823, 796.266. Mng. Dir.: Federico Monti Arduini.  
 F 1 Team, see Panarecord.  
 Fans, see Phonotype.  
 Fantasia, see Panarecord.  
 Feeling Rec. Italiana SpA, Via Bersezzo 7, 10152 Turin. Tel: (011) 287.829, 850.776. Gen. Mgr.: Renato Pent. (Distributed by Panarecord).  
 Fiammetta's, see Stereomaster.  
 Flag, see Studio 7.  
 Flirt, see Canopo.  
 Flop, see C&M.  
 Florence Int'l, Via Camillo Cavour 60, 50129 Florence. Tel: (055) 216.645. Cable: FLINT. Gen. Mgr.: Roberto Bartoli. (Distributor/Importer).  
**Labels:** (Distributed—not licensed) Da Camera Magna (Germany), Dynamic (Italy), Harmonia Mundi (France), Wergo (Germany).  
 Flower, see Canopo.  
 Fly, see Horo.  
 Folklore, see Due Pi di Gianfranco Coda.  
 Folkmusic, see Canopo.  
 Fonit-Cetra SpA (IFPI), Via G. Meda 45, 20142 Milan. Tel: (02) 843.2551. Pres.: Renato Zaccone; Gen. & Sales Mgr.: Mario Zanoletti; Dir.: Luigi Arduino; Int'l Mgr.: Dante Notti.  
**Branch:** 00153 Rome, Via Pietro Roselli 4. Tel: (06) 580.6159.  
**Labels:** (Owned) Cetra, Cricket, Excelsius, Fonit, International, (Distributed) Abici, Beat, Convention Music, Eleven, General Music, Patto, Pull, Vanilla, Voom-Voom; (Licensed foreign) Acania (USA), Audiofidelity (USA), Can't Stop Prod'ns (USA), Carabine (France), Carrere (France), Chiaroscuro (USA), Fantasy (USA), GNP Crescendo (USA), Galaxy (USA), Harmonia Mundi (Germany), Image (USA), Impact (Switzerland), Inter-music (Switzerland), Milestone (USA), Prestige (USA), Satril (UK), Stax (USA).  
**Int'l reps.:** Argentina (American Rec.), Australia (Carina), Brazil (Gravacoes Eletricas), France (Carrere), Israel (Hed-Arzi), Japan (King), Portugal (Rapsodia), Spain (Zafiro), Venezuela (BASF).  
 Fonocomer, see C&M.  
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**Labels:** (Owned) Cronache del Sud, Fonola, Fonomatic, Melody, Souvenir.  
 Fonomatic, see Fonola.  
 Fonorama C.A. Rossi Srl, Via Barletta 11, 20141 Milan. Tel: (02) 59.32.392.  
 Fontana, see Polygram.  
 Frog, see Carosello.  
 Futura, see Panarecord.  
 G & G, see CGD.  
 Gamin, see Belmusic.  
 General Music, Viale Liagi 41, 00198 Rome. Tel: (06) 850.358, 865.307. Gen. Mgr.: Enrico de Melis. (Distributed by Fonit-Cetra).  
**Label:** (Owned) General Music.  
**Int'l rep.:** France (WEA Filipacchi).  
 Giucar Rec., Via Ciamicini 3A, Bologna. Tel: (051) 504.095, 504.028. Telex: 511483. Dir.: Giuseppe Nannucci; Gen. Mgr.: Antonio Foresti; Sales Mgr.: Luca Nascetti; Sales Mgr.: Guerrino Lollì. (Distributor/Importer/Exporter).  
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 Golden Rec., Via San Paolo 15, 20121 Milan. Tel: (02) 874.460. Owner & Prod'r: Pericle Boschetti.  
 Goody, see CGD.  
 Green Light, see Saar.  
 Grog, see Studio G.  
 Harmony, see Saar.  
 Harvest, see EMI.  
 Hello, see RCA.  
 Horo Recs., Via Asiago 2, 00195 Rome. Tel: (06) 318.601. Pres.: Aldo Sinesio; Gen. Mgr.: Donald G. Adams; Sales Mgr.: Cristina Ripamonti.  
**Labels:** (Owned) Fly, Horo.  
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**Labels:** (Owned) Appaloosa, Black Saint, Soul Note, (Distributed—not licensed) Dire, Dischi Della Quercia, Modern Jazz, Queen Disc, Red.

**Int'l reps.:** Austria (Bellaphon), Denmark (Steeple-Chase), Finland (Audiovis), France (Musica), Germany (Bellaphon), Japan (Super Stop), Netherlands (Wim Wigt), Sweden (Amigo), UK (Projection), USA (Rounder). (SEE ADVERTISEMENT)

I T, see RCA.

Ictus Recs. SaS, PO Box 59, Via Tazzarina 11, 51100 Pistoia. Tel: (0573) 570.272, 24266, 22202. Gen. Mgr.: Carla Lugli; Prod'r & Art Dir.: Andrea Centazzo.

**Label:** (Owned) Ictus.

**Int'l reps.:** Austria (Bellaphon), Germany (Bellaphon), Juliana Hopp, Ring), Sweden (Forsyte), UK (Cadillac), USA (Rick Ballard, Daybreak).

Il Disco, see CGD.

Insieme Srl, Piazza Missori 3, 20123 Milan. Tel: (02) 799.515. (Distributed by CGD-Messaggerie Musicali)

Interbeat Srl Ed. Musicali, Via Alessio Nazari 4, Rome. Tel: (06) 532.767. Chief Exec. & Gen. Mgr.: Giuseppe Casia; Sales Mgr.: Marialuisa Coccia.

**Labels:** (Owned) Ellecci, Interbeat, Picci.

Interdisc Snc (formerly Ronchini), Via Buffolara 102, Parma. Tel: (0521) 967.80. Telex: 53660. Gen. Mgr.: M. Interlandi; Sales Mgr.: E. Asti. (Distributor/Importer).

International, see Fonit-Cetra.

Intingo Recs. Srl, Piazza Mirabello 1, 20121 Milan. Tel: (02) 651.753. Gen. Mgr.: Felix Piccardari; Ass't Mgr.: Alessandra Tosca. (Distributed by Ricordi)

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Italdisc, see Ducale.

Itwhy, see WEA.

Jazz Story, see Ariston.

Jet Sound, see Senn Sound.

Joker, see Saar.

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**Labels:** (Owned) Jump, Music Scene, (Licensed) Selection (Belgium), Themes (UK).

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Junghans, see Phonotype.

K-tel Int'l Italy Srl, Piazza Mirabello 1, 20121 Milan. Tel: (02) 657.2696/2791. Pres.: Raymond Kives; Gen. Mgr.: Victor Cordani; A&R Mgr.: Liliana Azzolini. (Distributed by RCA).

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Kings of Classic, see Omnia.

Kings of Jazz, see Omnia.

Kontiki, see CGD.

L D C Audiovisivi, Corso Francia 214, 10096 Leumann (Turin). Tel: (011) 95.80.555. Gen. Mgr.: Giuseppe Tabarelli; Sales Mgr.: Pietro Semprini.

**Label:** (Owned) LDC.

L G, see Studio 7.

Laboratorio, see Produttori Associati.

La Luna, see Produttori Associati.

La Pera, see Senn Sound.

Lasapa, see Studio 21 & CGD.

Las Vegas, see Sidet.

Leondisco, see Phonotype.

Leonsoico, see Stereomaster.

Linea Azzurra, see Senn Sound.

Linea Rossa, see Bella Ciao.

London, see Decca.

Libra, see EMI.

Lotus, see Saranbandas & Saar.

Love, see CLS.

Lunapark, see Kansas.

Lupus, see Ricordi.

M G M, see Polygram.

M R C, see Spark.

Magma, see Studio G.

Manhattan, see Panarecord.

Masterworks, see CBS.

Melody, see Fonola.

Memoria SpA, Via Leopardi 14, 20123 Milan. Tel: (02) 876.689. Pres. & Gen. Mgr.: Gianni Sassi. (Distributed by Polygram).

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Metro, see Polygram.

Metropol, see City.

Millenote, see Sidet.

Mirto, see Polygram.





Il mito dell'opera, see Francesco Bongiovanni.  
 Mizar, see Francesco Bongiovanni.  
 Modern Jazz, see IREC.  
 Moon, see CGD.  
 The Morgans, Via Marchesi Imperiali 26a, Manduria. Tel.: (099) 671.598. Gen. Mgr.: Enzo Morgante; Sales Mgr.: Anthony G. Morgante.  
 Music Collection, see Polygram.  
 Music for Pleasure, see EMI.  
 Music Power, see Saar.  
 Music Scene, see Jump.  
 N W A, see Polygram.  
 Napoleon, see Omnia.  
 Nastroteca, see Due Pl di Gianfranco Coda.  
 New Jazz Collection, see Sciascia.  
 New Polaris, see CGD.  
 Nonesuch, see WEA.  
 Numero Uno SpA, Galleria del Corso 2, 20122 Milan. Tel.: (02) 799.331/127. Cable: NUMERUNO. Pres.: Giuseppe Ornato. Gen. Mgr.: Antonio Coni. (Distributed by RCA)  
 Int'l rep.: Worldwide (RCA).  
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 Odeon, see EMI.  
 Off, see Produttori Associati.  
 Oh Bej, Oh Bej, see Belmusic.  
 L'Oiseau Lyre, see Decca.  
 Omnia SpA (IFPI), Galleria del Corso 4, 20122 Milan. Tel.: (02) 702.464, 701.168.  
 Labels: (Owned) Cobra, Kings of Classic, Kings of Jazz, Napoleon, Omnia, Showbusiness Kings.  
 Int'l reps.: Belgium (AFM), France (RCA), Germany (Alph), Switzerland (Finsterwald & Cantacuzene).  
 103 Ed. Musicali & Discografiche Srl, Piazza S. Eustorgio 6, 20122 Milan. Tel.: (02) 404.7574, (051) 911.163. Admin.: Luigi Barion. (Distributed by CGD-Messaggerie Musicali).  
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 L'Orchestra-Societa Cooperativa a Responsabilita Limitata, Via Moscova 13, Milan. Tel.: (02) 653.160, 657.5635. Pres.: Franco Fabbri; Sales Mgr.: Lidia Brasca; PR: Umberto Silvestri. (Distributed by CGD)  
 Int'l reps.: Germany (Neue Welt, Trikont), Switzerland (Voxpop), UK (Re).  
 Orizzonte, see Ricordi.  
 Out, see Ri-Fi.  
 Oxford, see Ariston.  
 P C C, see Pro Civitate Christiana.  
 P D U Italiana Srl (IFPI), Via Senato 12, 20121 Milan. Tel.: (02) 790.971, 783.114. Mng. Dir.: Germano Alberti; Gen. Mgr.: Vittorio Buffoli; Sales Mgr.: Renzo Gramagna. (Distributed by EMI)  
 Home office: Switzerland.  
 Label: (Owned) PDU.  
 Int'l reps.: Argentina, France, Greece, Spain (all EMI).  
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 Panarecord SpA, Via Cimarosa 4, 20144 Milan. Tel.: (02) 430.046, 485.609. Pres.: Sergio de Gennaro; Gen.

Mgr.: Mario Paroletti. Warehouse: Via Malaga 4. Tel.: (02) 479.405.  
 Labels: (Licensed domestic) Analogy, C&M, Clou, F1 Team, Fantasia, Feeling, Futura, Manhattan, Orange, La Strega, Symbol, Top, Wag, Wep, (licensed foreign) Albion (UK), Atomic Art (USA), Red Greg (USA); (distributed—not licensed) WEA classical—Calliope, Enigma, Nonesuch. (SEE ADVERTISEMENT)  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Patto, see Fonit-Cetra.  
 Penny, see Ri-Fi.  
 Pentaphon, see Beat.  
 Perladis, see Beat.  
 Petrus, see Stop.  
 Philips, see Polygram.  
 Phoenix, see Sarabandas & Saar.  
 Phonorama, see Stereomaster.  
 Phonotype Rec. dei Filii, Esposito SnC, Via Enrico de Marinis 4, 80134 Naples. Tel.: (081) 205.873, 206.642. (Distributed by RCA).  
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 Int'l reps.: Australia (Minstrel), Canada (International Rec'g), Japan (King), USA (L. Rossi), Venezuela (Radio Capri).  
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 Piggy, see Belmusic.  
 Pinciana Music Srl (IFPI), Via Giovanni Branca 35, 00153 Rome. Tel.: (06) 578.776.  
 Labels: (Owned) Dany, Pinciana.  
 Play, see Cielo-Video.  
 Polydor, see Polygram.  
 Polygram Dischi SpA (IFPI), Viale Regina Giovanna 29, 20129 Milan. Tel.: (02) 20484. Cable: COMINFON. Telex: 334140. Mng. Dir.: Alain C. Trossat; Admin. & Financial Mgr.: Luigi Sanvito; Gen. Affairs Mgr.: Lidia Cameroni Gallias; Mktg. Mgr.: Franco Cabrini; Creative Mgr.: Claudio Gobbi; A&R Mgr.: Claudio Fabi.  
 Branch: Rome, Viale Carso 20. Tel.: (06) 315.416, 360.9447. Promo. Mgr.: Aldo Patriarca.  
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 Int'l reps.: Worldwide (Phonogram, Polydor, Polygram).  
 Pom, see CGD.  
 Pony Recs., see Beat.  
 Ponzio, see CGD.  
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 Produttori Associati Srl (IFPI), Via General Fara 39, 20124 Milan. Tel.: (02) 666.176. Pres.: Antonio Casetta.  
 Labels: (Owned) Canadian American, Laboratorio, La Luna, Off, Produttori Associati.  
 Publiarti Srl, Via Manfredi 5, 42100 Reggio Emilia. Tel.: (0522) 36825. Mng. Dir.: Leda Ferranini; Gen. Mgr.: Ivano Burani.  
 Labels: (Owned) Emilia, Premier.  
 Publiscio, see Ri-Fi.  
 Pull Srl, Via della Camilluccia 701, 00135 Rome. Tel.: (06) 32.73.050. (Distributed by Fonit-Cetra)  
 Int'l rep.: (UK) Pye.  
 Quadrifoglio, see Sciascia.  
 Queen Disc, see IREC.  
 R C A SpA, Via San Alessandro 7, Rome. Tel.: (06) 43.661. Telex: 61428. Pres.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Mktg. Mgr.: Luciano Bernacchi; Int'l Dir.: Francesco Lamberto Fanti.  
 Home office: USA.  
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 Labels: (Owned) RCA Cinemathe, RCA Int'l, RCA Italiana, RCA Lineatre, RCA Original Cast, Red Seal, Victor, Victrola; (licensed domestic) CAM, Delta, Hello, IT, Numero Uno, Phonotype, Sidet, Spaghetti, Valiant; (licensed foreign) Buddah (USA), Chiswick (UK), Erato (France), Grunt (USA), Immediate (UK), The Label (UK), Midsong (USA), Millennium (USA), Nems (UK), Penny Farthing (UK), Prelude (USA), Red Star (USA), Roadshow (USA), Salsoul (USA), Savoy (USA), Sire (USA), Solar (USA), Stiff (UK).  
 Int'l rep.: Worldwide (RCA).  
 R R C (Roman Rec. Co.) Srl, Via San Martino della Battaglia 3, 00185 Rome. Tel.: (06) 49.56.682/366.  
 R T Club, see Record Serv.  
 Radio Recs., see Sidet.  
 Rally, see Senn Sound.  
 Rang, see Cinevox.  
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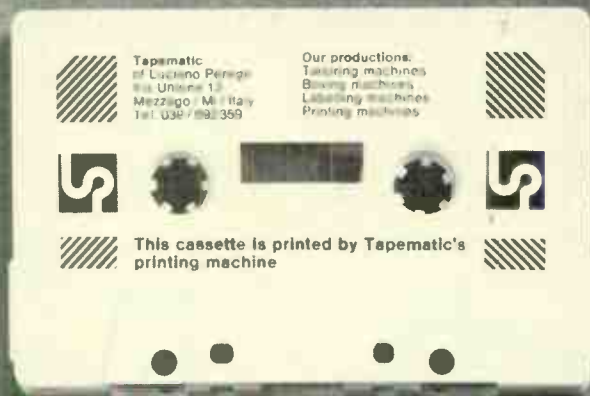


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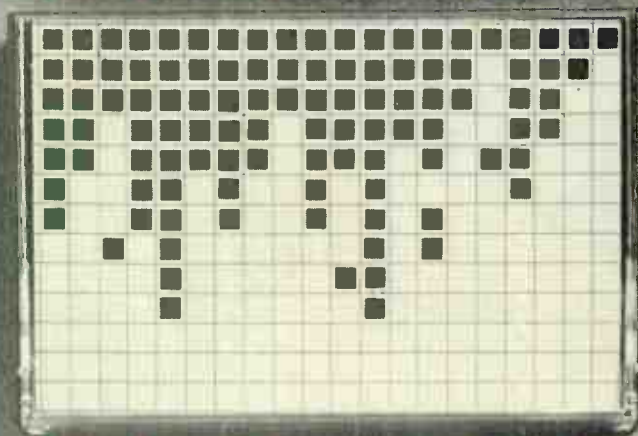


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**Int'l reps.:** Australia (Minstrel), Canada (Leon Vellone), South Africa (L'Edicola Mico), Spain (Marfer), USA (Carosello, Fiesta).  
 Red, see IREC.  
 Red Seal, see RCA.  
 Regal see EMI.  
 Regal Zonophone, see EMI.  
 Reprise, see WEA.  
 Ricordi SpA (Dischi) (IFPI), Via Berchet 2, 20121 Milan, Tel: (02) 88.81. Cable: IDROCI. Telex: 310777. Pres.: Gianni Babini; Mng. Dir.: Guido Rignano; Gen. Mgr.: Lucio Salvini; Sales Mgr.: Renzo Benini.  
**Labels: (Owned)** I Classici, Orizzonte, Ricordi; **(licensed domestic)** Cinevox, Curci, Kangaroo, Lotus, Lupus, Yep; **(licensed foreign)** ABC (USA), Amadeo (Austria), Ariola America (USA), Barclay (France), Blue Note (USA), Bronze (UK), Coral (USA), Egg (France), Infinity (USA), Island (UK), Liberty (USA), Logo (UK), Lollipop (Germany), MCA (USA), Mantecore (UK), Pye (UK), Riviera (France), Safari (UK), Sonet (Sweden), Sunset (USA), Supraphon (Czechoslovakia), Transatlantic (UK), Unicorn (UK), United Artists (USA), Vanguard (USA), Virgin (UK); **(distributed)** Ariston, Blue, CLS, Carosello, Intingo, Playphone.  
**Int'l reps.:** Argentina (RCA), Austria (Amadeo), Bolivia (Lauro), Brazil (RCA), Chile (IRT), Colombia (Industria Electro-Sonora), El Salvador (Discos Centroamericanos), Germany (Metronome), Greece (CBS), Japan (King), Mexico (RCA), Panama (Discos de Panama), Spain (Ariola), Switzerland (Metronome), Uruguay (American Prods.).  
 Ri-Fi Rec. Co. SpA (IFPI), Corso Buenos Aires 77, 20124 Milan, Tel: (02) 27.36.41. Cable: RIFIRECORD. Chm.: Giovanni Battista Ansoldi; A&R Mgr.: Antonio Ansoldi; Sales Mgr.: Mario Giampietro; Int'l Mgr.: Gianfranco Finamore; Export: Luigi Fedele; Promo. Mgr.: Wladimiro Albera.  
**Branch: Rome, Via A. Cantore 19. Tel: (06) 31.92.10.**  
 Contact: Gianfranco Soffiatti.  
**Labels: (Owned)** Antoniano, College, Out, Penny, Primary, Publisco, Ri-Fi, Studio, Variety; **(licensed)** Apollo (Belgium), Atoll (France), Attack (UK), Continental (Brazil), Direction (Canada), Everest (USA), Formula (Brazil), Horse (UK), Ibach (France), Karma (Germany), Miami (UK), Mooncrest (UK), RMP (Germany), Saga (UK), Trojan (UK), Victor (Japan).  
**Int'l reps.:** Argentina (Microfon), Australia (Minstrel), Austria (Bellaphon), Belgium (Lido), Brazil (Continental), Canada (Global), Chile (Quatro), Colombia (Codiscos), Ecuador (Codiscos), France (Atoll, Ibach), Germany (Metronome), Greece (Panivar), Israel (Gal Ron), Japan (King), Lebanon (SLD), Luxembourg (Discosol), Malta (Brizzi, D'Amato, Exotique, Vella), Netherlands (Sound Prods.), Peru (FTA), Portugal (Valentim de Carvalho),

South Africa (Mycos), Spain (Columbia), Switzerland (Disques-Office), USA (Fiesta, Little, Peters Int'l), Venezuela (Disco de Moda). (SEE ADVERTISEMENT)  
 Rusty Recs., Via Cuore Immacolato di Maria 10/A, 20141 Milan, Tel: (02) 849.0283.  
 S D M, see Sviluppo Discografico del Mezzogiorno.  
 S I F, see CGD.  
 Saar Srl (IFPI), viale di Porta Vercellina 14, 20123 Milan, Tel: (02) 46.96.251. Cable: SAAR. Pres.: Walter Guertler; Gen. & Sales Mgr.: Sergio Balloni.  
**Labels: (Owned)** Devil, Disco Action, Green Light, Harmony, Joker, Music Power, Signal, Up; **(distributed)** Lotus, Phoenix.  
 Sabrina, see Stereomaster.  
 Sarabandas Ed. Musicali & Produzioni Srl, Via Capocelatro 91, Milan, Tel: (02) 469.6251. Gen. Mgr.: Mario Rapallo. **(Distributed by Saar).**  
**Labels: (Owned)** Lotus, Phoenix.  
 Sciascia SaS (Ed.) (IFPI), Via Brodolini, 20089 Rozzano (Milan), Tel: (02) 82.58.041. Pres. & Gen. Mgr.: Armando Sciascia; Sales Mgr.: Sergio Sciascia.  
**Labels: (Owned)** Albatros, Angelicum, Arcophon, Ars Nova, Corsair, New Jazz Collection, Quadrifoglio, 6-Phase Superstereo, Spider, Vedette, Way Out, Zodiaco; **(distributed-not licensed)** Arion, Cultura Popolare, Dischi Del Sole, Ducale, ECP, EDM, Edizioni Del Isola, Red, Universo Musica; **(licensed)** Baerenreiter-Musicaphon (Germany), CRD (UK), Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), Lyr (Greece), Paredon (USA), Rounder (USA), UNESCO collection (Germany).  
**Int'l reps.:** Argentina (Kenia), Belgium (Sonobel), France (Dom Disques), Germany (Disco Center), Greece (Philodisc), Switzerland (Phonag). (SEE ADVERTISEMENT)  
 Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan), Tel: (02) 32.82.366/337. Chief Exec.: Francesco De Paola; Gen. Mgr.: Franco De Paolis.  
**Labels: (Owned)** Jet Sound, La Pera, Linea Azzurra, Rally, Senn Sound, Shocking, Vis Radio.  
 Seraphim, see EMI.  
 Shocking, see Senn Sound.  
 Showbusiness Kings, see Omnia.  
 Sidet Ed. Srl, Piazzetta Pattari 2, 20122 Milan, Tel: (02) 804.818, 861.165. Cable: MILLENOTE. Pres.: Emanuele Daniele; Gen. Mgr.: Franca Daniele; PR: Luciana Medini. **(Distributed by RCA).**  
**Labels: (Owned)** Las Vegas, Millenote, Radio Recs., Recordclam, Telespazio.  
**Int'l rep.:** Worldwide (RCA). (SEE ADVERTISEMENT)  
 Signal, see Saar.  
 Sinusoid, see C&M.  
 Sirio, see Sviluppo Discografico del Mezzogiorno.  
 6-Phase Superstereo, see Sciascia.  
 Smash, Via Umberto Moricca 33, 00167 Rome, Tel: 638.4369.  
 Snap, see Belmusic.  
 Sonorex SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia), Tel: (030) 725.382. Telex: 30826.

Pres.: Giuseppe Zani; Gen. Mgr.: Bruno Raineri; Sales Mgr.: Italo Capoferri.  
**Labels: Audiogramm, Sonorex.**  
 Soul Note, see IREC.  
 Souvenir, see Fonota.  
 Spaghetti Recs. & Tapes, Galleria del Corso 2, Milan, Tel: (02) 794.129/729. Pres.: Sandro Colombini; VP: Shel Shapiro. **(Distributed by RCA).**  
**Labels: (Owned)** Spaghetti, Spaghetti Blues.  
 Spark Italiana Srl (IFPI), Piazza del Liberty 2, 20121 Milan, Tel: (02) 796.180. Mng. Dir.: Alberto Carisch; Sales Mgr.: Romeo Frumanto; Admin.: Mrs. J. Olmi.  
**Labels: (Owned)** Blue Jean, MRC, Orange, Spark.  
 Spider, see Sciascia.  
 Splash SaS, Via Enea Zanfagna 7, Naples, Tel: (081) 635.183, 627.222. Chief Exec.: Peppino di Capri; Gen. Mgr.: Giuseppe Faiella. **(Distributed by CGD-Messaggerie Musicali)**  
 Sprint, see Durium.  
 Starmaker, see Stereomaster.  
 Start, see Durium.  
 Stereomaster & Phonographic Center Co. Srl, Galleria del Corso 2, 20122 Milan, Tel: (02) 790.096. Owner: Giuseppina Bagatta; A&R & Prod'n: Giuseppe De Vecchi; Press & Pub.: Yvonne Saltarelli.  
**Labels: (Owned)** Fiammetta's, Leonsolco, Phonorama, Sabrina, Starmaker, Stereomaster.  
 Stop Recs., Via Pineta Sacchetti 484, 00168 Rome, Tel: (06) 628.0210. Gen. Mgr.: Pietro Perdoni.  
**Labels: (Owned)** Petrus, Stop.  
 Storm, see Sviluppo Discografico del Mezzogiorno.  
 Storyville, see Decca.  
 Stradivarius Club, Via Stradivari B, 20131 Milan. (Importer)  
 Strand, see Decca.  
 La Strega Rec., Via San Lucifero 41, 09100 Cagliari, Sardinia, Tel: (070) 668.291, 667.769. Mng. Dir.: Margello Mazzella; Gen. Mgr.: Pierpaolo Pisano; Mgr.: Giancarlo Colombo. **(Distributed by Panarecord)**  
 Studio, see Ri-Fi.  
 Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa, Tel: (010) 301.920, 369.723. Pres.: G.B. De Scatzi; Gen. Mgr.: Gianni Basilio.  
**Labels: (Owned)** Biglio, Magma (both distributed by Fonti-Cetra); Arca.  
**Int'l reps.:** France (Arabella), Germany (Ariola Eurodisc), USA (Peters Int'l).  
 Studio 7, Via Santa Lucia 20, 80132 Naples, Tel: (081) 390.643.  
**Labels: (Owned)** Big, Flag, LG, Studio 7.  
 Studio 21 SpA, Via Zamenhof 21, 20136 Milan, Tel: (02) 839.7916, 837.5916. Pres.: Areggasc Savorelli Silvana; Procurator: Pier Quinto Cariaggi. **(Distributed by CGD-Messaggerie Musicali).**  
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**Int'l reps.:** Worldwide (CBS), except Brazil (Copacabana), Bulgaria (Bulkanton), Japan (RCA), Portugal (Rossi).  
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Labels: (Owned) Edibi, SDM, Sirio, Storm.

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Sympathy, see Record Serv.

Roy Tarrant, Via Prudenzianna 2B, 22100 Como. Tel: (031) 266.560. Mgr.: Roy Tarrant. (Importer/Exporter)

Int'l branches: England, Switzerland.

Tauro, see EMI.

Teen, see CGD.

Telefunken, see Decca.

Telespazio, see Sidet.

Theatre Project, see Polygram.

Threshold, see Decca.

Top, see Panarecord.

Transex Srl, Via Dogana 1, 20123 Milan. Tel: (02) 805.7645, 862.730. Cable: TRANSEXPORT. Telex: 320405. Gen. Mgr.: Edip Saban. (Distributor/Importer/Exporter)

Label: (Imported) Melodiya (USSR).

Unifunk Srl, Corso di Porta Romana 106, 20122 Milan. Tel: (02) 54.63.756.

Int'l reps.: Austria (Ariola-Eurodisc), Belgium (Canon), France (Arabella), Germany (Ariola-Eurodisc), Ireland (Contour), Japan (Herald), Luxembourg (Canon), Netherlands (Canon), Portugal (Ariola-Eurodisc), South Africa (Arrowtabs), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc), UK (Arrowtabs), USA (Capitol).

Universal, see Phonotype.

Up, see Saar.

V I P, see CGD & Cielo-Video.

Vallant, see RCA.

Vanilla Recs. Srl, Via Vittorio Veneto 7, 00187 Rome. Tel: (06) 463.294. Cable: VANILLAROMA. Gen. Sec'y: Alessandra Perlus; Artistic Co-ord.: Alberigo Crocetta. (Distributed by Fonit-Cetra)

Int'l reps.: Argentina (RCA), Austria (WEA), Benelux (Pema), Brazil (RCA), Chile (Industria de Radio & Television), Colombia (Sonolux), France (Pema), Germany (WEA), Japan (CAM), Spain (Hispano), Switzerland (WEA), Uruguay (APSA), Venezuela (Cordica).

Variety, see Ri-Fi.

Vedette, see Sciascia.

Vertigo, see Polygram.

Verve, see Polygram.

Victor, see RCA.

Victrola, see RCA.

Video, see Cielo-Video.

Vis Radio, see Senn Sound.

La Voce del Padrone, see EMI.

Voom-Voom, see Fonit-Cetra.

W E A Int'l, see WEA Italiana.

W E A Italiana SpA (IFPI), Via Milano (ang. via Cuneo), 20090 Redecesio di Segrate (Milan). Tel: (02) 213.8641/8551. Telex: 346B8. Mng. Dir.: Giuseppe Velona; Mktg. Mgr.: Franco Vincenzini; Int'l A&R Mgr.: Ernesto Tabarelli.

Branch: 00195 Rome, Via Cantore 17. Tel (06) 359.95.26, 388.317.

Home office: USA, WEA Int'l.

Labels: (Owned) Asylum, Atlantic, Charter, Elektra, Itwby, Nonesuch, Reprise, WEA Int'l, Warner Bros., (licensed) Big Tree (USA), Calliope (France), Curton (USA), Dark Horse (USA), Enigma (UK), Radar (UK), Scotti Brothers (USA), State (UK), Swan Song (UK), Westbound (USA); (distributed—not licensed) BCE.

W J R, see Yep.

Wag, see Panarecord.

Warner Bros., see WEA.

Way Out, see Sciascia.

Wep, see Panarecord.

Wesley Int'l, see Durium.

Yep Rec., Via della Giuliana 44, 00195 Rome. Tel (06) 389.361. (Distributed by Ricordi)

Int'l dept., Via Montenapoleone 29, 20121 Milan. Tel (02) 782.159, 700.725, 791.665.

Labels: (Owned) WJ R, Yep.

Zeus Rec. Srl (IFPI), Piazzetta Matilde Serao 15, 80132 Naples. Tel: (081) 406.791, 415.997. Contact: Ciro Barrucci; Gen. Mgr.: Antonio Barrucci.

Zodiaco, see Sciascia.

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A B R, see Sugarmusic.

Giuseppe Accettura, Viale de Laurentis 6, Bari. Tel: (080) 420.113, 363.964. Chief Exec.: Giuseppe Accettura.

Acqua Azzurra (Ed. Musicali), see Numero Uno.

Acuff-Rose, see Sugarmusic.

Adora Ed. Italia, see Cielo-Video.

Agenda Ed. Musicali, Via Castiglione 109, Bologna. Tel: (051) 237.528, 504.095. Telex: 511483. Mng. Dir. Alberto Caroli; Gen. Mgr.: Silvano Silvi

Int'l firms represented: United International Copyright

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Agumanda Eds. Musicali Srl, Largo Cairoli 2, 20121 Milan. Tel: (02) 803.750.

Allegro Srl, see Bixio Music Group.

Abramo Allione Eds. Musicali (SIAE), PO Box 1226, 20100 Milan; Via Enrico Toti 4, 20123 Milan. Tel: (02) 463.920, 435.093. Pres.: Abramo Allione; Gen. Mgr.: Italo Allione.

Apollo, see Sugarmusic.

April Music Srl, Via Amadei 9, 20123 Milan. Tel: (02) 809.521. Telex: 332806. Dir.: Antonio Marrapodi.

Home office: USA, April/Blackwood.

Int'l rep.: USA (April/Blackwood).

Argo Eds. Musicali (SIAE), Via Vittorio Veneto 7, 00187 Rome. Tel: (06) 463.294. Gen. Sec'y: Alessandra Perlus.

Aris Eds. Musicali & Discografiche, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311.979, 312.296. Cable: DISCARIS. Artistic Dir.: Aldo Pomilia; Int'l Publ'g Mgr.: Fulvio Corradini.

Int'l firms represented: Central Park (Brazil), Martin

Meyer (Argentina), Productora Musical (Venezuela).

Int'l reps.: Argentina (Martin Meyer), Brazil (Central Park), Venezuela (Productora Musical)

Ariston Ed. Musicali Srl, see Ariston Srl.

Ariston Srl (SIAE), Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974. Telex: 321466. Pres. Alfredo Rossi; Int'l Mgr.: Graham Johnson; Copyright Dept.: Fermo Tonali.

Branch: 00195 Rome, Via Cantore 17, Tel: (06) 386.259. Telex: 614509.

Int'l firms represented: Mister Mellow, RAK, Rocket, Valentine (all UK); Charles Kipps (all USA).

Aromando, see Sugarmusic.

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Atlas Music, Corso Buenos Aires 10, 20124 Milan. Tel: (02) 271.5972. Pres. & Gen. Mgr. Alessandro Coppola. (SEE ADVERTISEMENT)

Audisam di Angeramo Nunzia (Ed. Musicali), Galleria del Corso 2, Milan. Tel: (02) 704.006. Gen. Mgr.: Giovambattista Samele.

Baruth Music, Via Mulini 38, 38015 Lavis. Tel: (0461) 46.499. Europe Pres. Raymond Baruth Jr.; Europe Mgr.: Marta Sabastiani.

Home office: USA.

Beat Recs. Co. Ed. Musicali Srl (SIAE), Via Filippo Nicolai 16, 00136 Rome. Tel: (06) 348.497, 347.139. Gen. Mgr.: Franco de Gemini.

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Belriver Srl, see La Voce del Padrone.

Bixio CA, see Bixio Music Group.

Bixio CEMSA SpA, see Bixio Music Group.

Bixio Music Group (SIAE), Via Romeo Romei 15, Rome. Tel: (06) 311.280, 311.870. Pres.: Carlo Bixio.

Int'l reps.: Belgium, France, Germany, USA (all Bixio); Japan (Nippon Herald).

Bixio Sam, see Bixio Music Group.

Bla Bla Ed. Musicali Srl (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 796.149.

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Buffalo Bill, see Sugarmusic.

La Bussola Ed. Musicali, see Ariston.

C A M (Creazioni Artistiche Musicali) SpA (SIAE), Via Virgilio

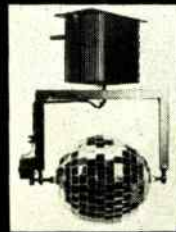
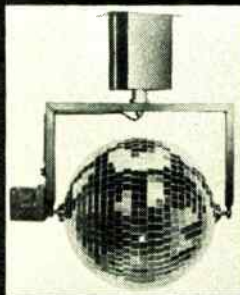
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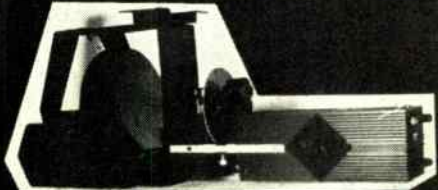
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cod. 500/2  
Vibrating half-ball in woody box covered by aluminium. It is moved by an impeller that receives a signal from acoustic boxes that is converted into an impulse that provokes the movement of olimpic. For the illumination of the half-ball we recommend the projector LX-3 with super optics focal mm 460 (cod. 100 5).



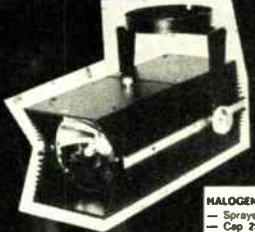
LITTLE ROLLING MIRROR BALL cod. 000/6



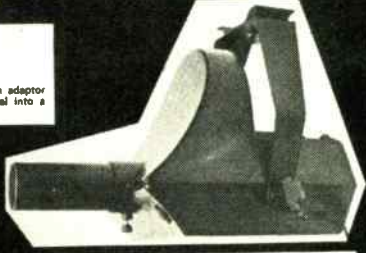
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— Sensitivity potentiometer  
— Fuse 0.5 A  
— It operates by a monochannel modulator, built in an adaptor connected to acoustic boxes, turns the sound signal into a changing intensity impulse, and moves the ray



ODISSEA ADAPTOR cod. 200/17  
— Five geometrical rays rolling on 180



HALOGEN SPOT cod. 100/8  
— Sprayed aluminium body  
— Cap 25  
— Halogen lamp V 24 W 150  
— Connected transformer



PROJECTOR LX-3  
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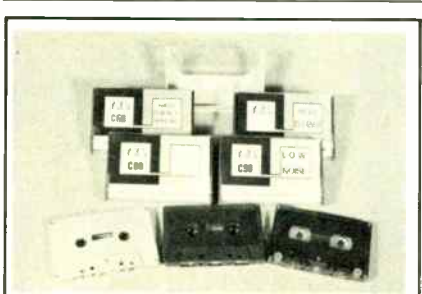
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Sidet (Ed.) (SIAE), Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 861.165. Cable: MILLENOTE. Owner: Emanuele Daniele; Gen. Mgr.: Franca Daniele.

**Int'l rep.:** Germany (Amalpa). (SEE ADVERTISEMENT)

Sofia, see Sugarmusic.

Southern Music (SIAE), Piazza del Liberty 2, 20121 Milan. Tel: (02) 796.473. Gen. Mgr.: Alberto Carisch.

**Home office: USA, Peer-Southern Org.**

**Int'l firm represented:** Southern (worldwide).

**Int'l rep.:** Worldwide (Southern).

Spaghetti Music, Galleria del Corso 2, Milan. Tel: (02) 794.129/729. Pres.: Sandro Colombini.

Sprint, see Durium.

La Strega (Eds. Musicali) (SIAE), see Carsalmaz.

Strum Ed. Musicali Srl (SIAE), Piazza Bonomelli 7, Milan. Tel: (02) 53.93.639. Mng. Dir.: Carmelo La Bionda.

**Int'l firm represented:** Strum (UK).

**Int'l rep.:** UK (Strum)

Successo, see Sugarmusic.

Sugarmusic Group (SIAE), Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 35063. Dirs.: Ladislao & Piero Sugar, Giuseppe Giannini, Ettore Carrera; Co-Pres.: Ladislao & Piero Sugar, Gen. Mgr.: Ettore Carrera; Int'l Promoter & Plugger: Alex Perucchini; Int'l Prof. Mgr.: Mariangela Roveda; Prod. Mgr.: Franco Dal Dello.

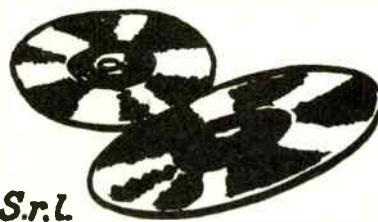
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Suono Ed. Musicali (SIAE), Via Manin 111, 30174 Venice/Mestre. Tel: (041) 984.991, 972.229. Gen. Mgr. Tony Tasinato. (Affiliated with Franton Music SRL)  
Int'l firms represented: Alucard, Excellency, Hawkana, Heat, Nicky James, Jonathan, March, Milmerran, Strange, Summerland Songs, Toneshire, Yessongs (all UK).

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Suzy Ed. Musicali, see Ducale.  
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Televis Eds. Musicali SRL, Piazza Missori 3, 20123 Milan. Tel: (02) 65.71.491. Gen. Mgr.: Freddy Naggiar.

Tender, see Sugarmusic.  
Tiber, see Sugarmusic.  
Tickle Ed. Musicali SRL, Piazzetta Pattari 2, Milan. Tel: (02) 861.165, 804.818. Cable: MILLENOTE. Owner Franca Daniele. (Affiliated with Sidet)

Tornado Ed. Musicali, see Sidet.  
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Tre Stelle, see C.A. Rossi.  
23 Italie SRL (Ed.) see listing under Venti.  
Unifunk SRL, Corso di Porta Romana 106, 20122 Milan. Tel: (02) 54.63.756.

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United Artists (Italy) Srl (Ed. Musicali), Corso Europa 5/7, 20122 Milan. Tel: 794.841.

Universale (Ed. Musicali), see Numero Uno.  
Usignolo Ed. Musicali, Via G. Meda 45, 20141 Milan. Tel: (02) 84.32.551. Chief Exec.: Wilma Battigelli, Gen. Mgr.: Ettore Minorotti.

23 Italie SRL (Ed.) (SIAE), Via Albani 7, 20149 Milan. Tel: (02) 49.86.449. Mng. Dir.: Liliana Azzolini.  
Int'l rep.: UK (Mansen).

La Voce del Padrone, Galleria del Corso 2, 20122 Milan. Tel: (02) 704.401/603. Cable: ARPEGGIO. Telex: 312679. Admin'r: John Bush; Gen. Mgr.: Alexis Rotelli; Deputy Gen. Mgr.: Roberto Citterio.  
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A I D E M (Associazione Italiana Degli Ed. di Musica), Piazza del Liberty 2, 20121 Milan. Tel: (02) 796.473. (Italian Music Publ'rs Ass'n)

U N E M I (Unione Editori di Musica Italiani), Via Berchet 2, Milan. Tel: (02) 88.81. Cable: IDROCI R. Telex: 31177. Pres.: Eugenio Clausetti. (Union of Italian Music Publ'rs).

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Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Cable: DUCALEMUSIC BREBBIA (VARESE). Telex: 380231. Pres. & Gen. Mgr.: Davide Matalon. (SEE ADVERTISEMENTS)

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CG D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Cable: CIGIDISC. Telex: 35063. Pres.: Ladislao Sugar; Mng. Dirs.: Piero Sugar, Franco Crepax; Exec. VP's: Giuseppe Giannini, Sandro Delor; Comm'l Mgr.: Roberto Guerrazzi; Sales Mgr.: Romano Razzini; Promo. Mgr.: Johnny Porta. (PKG)

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Cinevox Rec. SpA, Via Romeo Romei 15, Rome. Tel: (06) 311.280, 311.870.

**Branch:** Milan, Via Borgogna 7. Tel: (02) 701.107.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 380231. Cable: DUCALEMUSIC. Pres. & Gen. Mgr.: Davide Matalon. (PKG)

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Fiven, Via Di Bandecca 8, Galleria Giusti, Vecchiano (Pisa). Tel: (050) 868.079.  
**Audio:** Cassette, open reel.

Fonit-Cetra SpA, Via Giuseppe Meda 45, 20141 Milan. Tel: (02) 843.2551. Cable: FONITCETRA. Pres.: Giuseppe Piccione; VP: Giorgio Agosti; Gen & Sales Mgr.: Mario Zanoletti.

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904-8815. Telex: 31371, 37607.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette.

I R I (Industrie Riunite Italiane) Srl, Via Vespolate 22, 27030 Confienza (Pavia). Tel: (0384) 64.054.  
**Audio:** 8-tr., cassette.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. Battista de La Salle 4/A, 20132 Milan. Tel: (02) 256.9998. Gen. Mgr.: Roberto Arnoldi. (PKG)  
**Audio:** 8-tr., cassette.

M D A Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0914. Telex: 380426. Gen. Mgr.: Pinuccia Grassi.  
**Audio:** 8-tr., cassette.

Manplast Srl, Via G. Di Vittorio 307/6, 20099 Sesto San Giovanni (Milan). Tel: (02) 248-5019.  
**Audio:** 8-tr., cassette.

Phonoster SpA, Via G. Rossini, 20067 Tribiano (Milan). Tel: (02) 90.64.646.

Phonotype Rec. Srl, Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 206.642, 205.873. Chief Exec.: Vincenzo Esposito; Gen. Mgr.: Fernando Esposito; Sales Mgr.: Roberto Esposito.  
**Audio:** 8-tr., cassette.

R C A SpA, Via San Alessandro 7, Rome. Tel: (06) 43.661. Telex: 61428. Pres.: Giuseppe Ornato; Gen. Mgr.: Ennio Mellis; Comm'l Mgr.: Luciano Bernacchi.  
**Home office:** USA.  
**Audio:** 8-tr., cassette.

Ricordi SpA (Dischi) Via Barletta 11, 20100 Milan. Tel: (02) 539.2392. Admin. Mgr.: Giuseppe Maurelli.  
**Audio:** Cassette.

Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Ansoldi. (SEE ADVERTISEMENT)

Saar Srl, Via Gramsci 4, 20016 Pero (Milan). Tel: 353-0573/0564. Pres.: Walter Gurtler; Mgr.: Luigi Maurizio.  
**Audio:** Cassette.

Sciascia SaS (Ed.), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel: (02) 825-8041. Pres.: Armando Sciascia; Gen. & Sales Mgr.: Sergio Sciascia. (PKG—audio only) (SEE ADVERTISEMENT)

Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 328-2366/2337. Mng. Dir.: Francesco de Paola; Gen. Mgr.: Franco de Paolis.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette.

Start Inc., Corso Garibaldi 120, 20030 Seveso (Milan). Tel: (0362) 508.701. Telex: 312080. Pres.: Mario Colombo; Gen. Mgr.: Dario De Benedetti; Sales Mgr.: Luigi Cane. (PKG only—audio) (SEE ADVERTISEMENT)

3 M Italia SpA, San Felice-Segrate (Milan). Tel: (02) 75.451. Mng. Dir.: T.S. Skoog. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

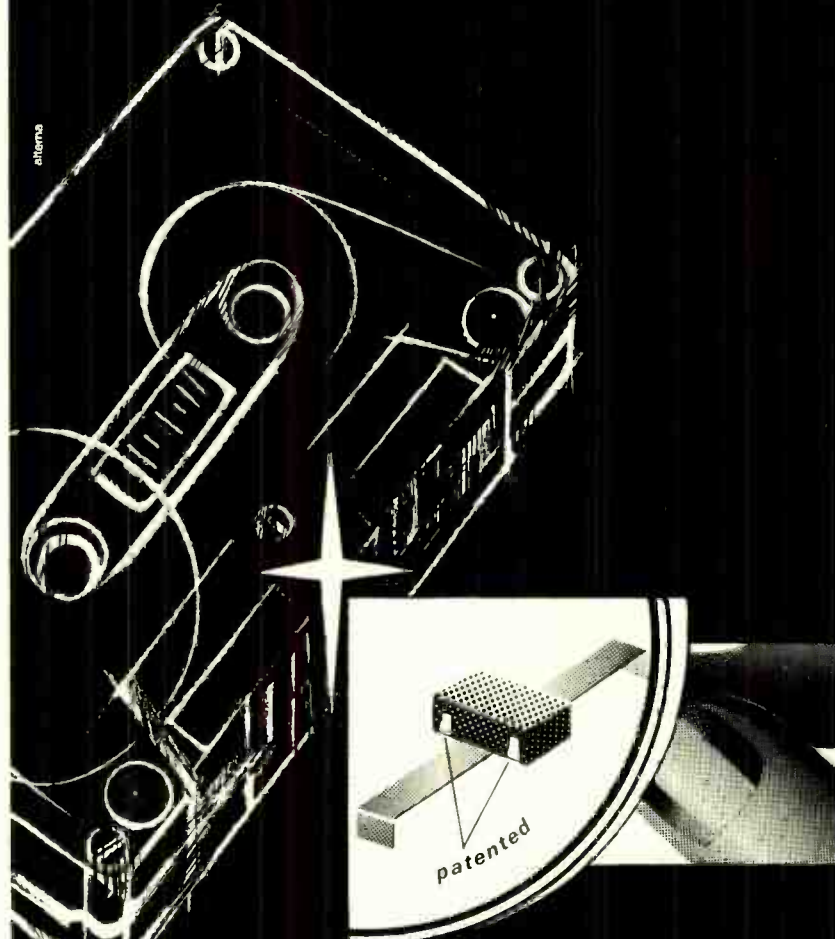
## ● supplies

### CARTRIDGE & CASSETTE PARTS

A T B SpA, Via Palmiro Togliatti 30, 20030 Senago (Milan). Tel: (02) 998-9976. Cable: ATIBISENAGO. Telex: 36479. Mng. Dir.: Abramo Bordignon.  
**Audio:** Single- & band-assembled components for cassettes, digital cassettes & 8-tr.; spring pads & antifriction liners; full, flat & flat-foam shields in any magnetic alloy; customer-designed supplies (SEE ADVERTISEMENT)

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**Audio:** Cassette bodies, hubs, rolls, foils, pads, shields, all cartridge parts, library cases.

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Ampex Italiana SpA, Via Riccardo Gigante 4, Rome, Tel (00396) 546.991. Cable: AMPEX ROME. Telex 61492. Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.  
**Home office: USA.**  
**Audio & Video: Plastic cassette parts.**  
 Audio Devices, see Neumannacustic.  
 Audiogram SpA, Via Vallosa 3B, 25050 Passirano (Brescia), Tel (030) 657.360. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo; Gen. Mgr.: Francesco Nervi; Sales Mgr.: Luciano Bassani. (SEE ADVERTISEMENT)  
 Avelca S.r.l., V. Emanuella 16, Saronno, Tel: (02) 960.5413/3248. Mng. Dir. & Gen. Mgr.: Sergio Moretti. (SEE ADVERTISEMENT)  
 Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan), Tel: (02) 618-B064. Pres. Corrado Bresolin.  
**Audio: All parts. (SEE ADVERTISEMENT)**  
 Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20154 Milan, Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani.  
 Genca (General Cassette) SaS, Don Minzoni 16, 20061 Carugate (Milan), Tel: (02) 904-BB15. Telex: 31371, 37607.  
**Audio: Hubs & rollers.**  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan, Tel: (02) 256-999B. Gen. Mgr.: Roberto Arnoldi.  
 M D A S.r.l., Via San Giuseppe 137, 21047 Saronno, Tel: (02) 962-0914. Telex: 380426. Gen. Mgr.: Pinuccia Grassi.  
 Neumannacustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan, Tel: (02) 228.120, 276.893. Cable: BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr. David Butterworth.  
 Branch: 00143 Rome, Via G. Armellini 31, Tel: (06) 591-4609. Contact: Livio Argentinii.  
**Brand name: Audio Devices.**  
 Nuova SIAT (Societa Italiana Articoli Tecnici) S.r.l., Via dell'Orto 21, 21047 Saronno (Varese), Tel: (02) 960-7485/7450. Cable: NSIAT. Telex: 334502. Mng. Dir. Edoardo Benetton. (SEE ADVERTISEMENT)  
 Polimek S.r.l., Via Pace 64, 20017 RHO (Milan), Tel: (02) 930.1742/9484. Telex: 330270, 330501. Chief Exec.: Rosario Mandina; Gen. Mgr.: Girolamo Magotti.  
**Audio: B-tr., cassette**  
 Sonorex Tape SpA, Via Bonfadina 14, Cazzago San Martino (Brescia), Tel: (030) 725.382. Telex: 30826. Chief Exec.: Dr. Giuseppe Zani; Sales Mgr.: Italo Capoferri.  
 T K L di F. Maga, Superstrada San Marino 149, Km. 6.300, 47040 Cerasolo di Coriano (Forly), Mng. Dir.: F. Maga. (SEE ADVERTISEMENT)

**EMPTY CARTRIDGES, CASSETTES & REELS**  
 A T B SpA, Via Palmiro Togliatti 30, 20030 Senago (Milan), Tel: (02) 998-9976. Cable: ATIBISENAGO. Telex 36479. Mng. Dir.: Abramo Bordignon. (SEE ADVERTISEMENT)

Alfapolymer S.r.l., Via Lamarmora 33, Milan, Tel: (02) 546-6986.  
**Audio: C-O cassettes.**  
 Ampex Italiana SpA, Via Riccardo Gigante 4, Rome, Tel (00396) 546.991. Cable: AMPEX ROME. Telex 61492. Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.  
**Home office: USA.**  
**Audio: B-tr., cassette, open reel.**  
**Video: 2", 1", 1/2", 1/4" open reel, 1/4" cassette, 1/2" Beta cassette.**  
**Brand names: Ampex, Shamrock.**  
 Audio Devices, see Neumannacustic.  
 Audiogram SpA, Via Vallosa 3B, 25050 Passirano (Brescia), Tel: (030) 657.360. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo; Gen. Mgr.: Francesco Nervi; Sales Mgr.: Luciano Bassani.  
**Audio: B-tr., cassette. (SEE ADVERTISEMENT)**  
 Avelca S.r.l., V. Emanuella 16, Saronno, Tel: (02) 960.5413. Mng. Dir. & Gen. Mgr.: Sergio Moretti.  
**Audio: B-tr., cassette. (SEE ADVERTISEMENT)**  
 Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan), Tel: (02) 618-B064. Pres. Corrado Bresolin.  
**Audio: B-tr., cassette. (SEE ADVERTISEMENT)**  
 Comp-Ray, see Start.  
 Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese), Tel: (0332) 770.784/189. Cable: DUCALEMUSIC BREBBIA (VARESE). Telex: 380231. Pres. & Gen. Mgr.: Davide Matalon. (SEE ADVERTISEMENT)  
 Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20154 Milan, Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani.  
 G T E (General Tape Equip.) S.r.l., Via dei Cybo 4, 20127 Milan, Tel: (02) 689-B065. Telex: 25046. Gen. Mgr.: Ottaviano Clerici Bagozzi.  
**Audio: B-tr., cassette.**  
 Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan), Tel: (02) 904-BB15. Telex: 31371, 37607.  
**Audio: Cassette.**  
**Brand name: King Sound**  
 King Sound, see Genca.  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan, Tel: (02) 256-999B. Gen. Mgr.: Roberto Arnoldi.  
 Lear Jet, see Start.  
 M D A S.r.l., Via San Giuseppe 137, 21047 Saronno, Tel: (02) 962-0914. Telex: 380426. Gen. Mgr.: Pinuccia Grassi.  
**Audio: B-tr., cassette.**  
 Magnex SpA, Via G.B. Grassi 97, 20157 Milan, Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres. Dr. Luigi Lang; Gen. Mgr. Dr. Roberto Sanzone; Sales & Mktg. Mgr.: Dr. Nikolay Karadjov.  
**Audio: Cassette, professional 1/4" open reel. (SEE ADVERTISEMENT)**  
 Neumannacustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan, Tel: (02) 228.120, 276.893. Cable:

BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr. David Butterworth.  
**Branch: 00143 Rome, Via G. Armellini 31, Tel: (06) 591-4609. Contact: Livio Argentinii.**  
**Brand name: Audio Devices.**  
 Nuova SIAT (Societa Italiana Articoli Tecnici) S.r.l., Via dell'Orto 21, 21047 Saronno (Varese), Tel: (02) 960-7485/7450. Cable: NSIAT. Telex: 334502. Mng. Dir. Edoardo Benetton.  
**Audio: B-tr., cassette & open reel, boxes.**  
**Brand name: SIAT. (SEE ADVERTISEMENT)**  
 S E C I, see Magnex.  
 S I A T, see Nuova  
 Scotch, see 3M  
 Shamrock, see Ampex  
 Sonorex SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia), Tel: (030) 725.382. Telex: 30826. Pres. Giuseppe Zani; Sales Mgr. Italo Capoferri.  
**Audio: B-tr., cassette**  
 Start Inc., Corso Garibaldi 120, 20030 Seveso (Milan), Tel: (0362) 508.701. Telex: 312080. Pres.: Mario Colombo, Gen. Mgr. Dr. Dario De Benedetti; Sales Mgr. Dr. Luigi Cane.  
**Audio: B-tr., cassette.**  
**Brand names: Lear Jet, Comp-Ray, Techno-Ray. (SEE ADVERTISEMENT)**  
 T K L di F. Maga, Superstrada San Marino 149, Km. 6.300, 47040 Cerasolo di Coriano (Forly), Mng. Dir.: F. Maga. (SEE ADVERTISEMENT)  
 Techno-Ray, see Start.  
 3 M Italia SpA, San Felice-Segrate (Milan), Tel: (02) 75.451. Mng. Dir.: T.S. Skoog.  
**Audio: Open reel.**  
**Brand name: Scotch**

**JACKETS & SLEEVES**  
 Barbieristampa, Via San Rocco 6, Milan, Tel: (02) 541.964 (Sleeves only)  
 C G D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan, Tel: (02) 50.84. Cable: CIGIDISC. Telex: 35063. Pres. Ladislao Sugar, Mng. Dirs.: Piero Sugar, Franco Crepax; Exec. VP's: Giuseppe Giannini, Sandro Delor; Comm'l Mgr. Roberto Guerrazzi; Sales Mgr. Romano Razzini; Promo Mgr. Johnny Porta.  
 Branches: Bologna, Catania, Florence, Naples, Padua, Rome.  
 Pizzi Amilcare, Via de Vizzi B6, Cinisello Balsamo (Milan), Tel: 92B BB/21 (Sleeves only)

**LABELS**  
 C G D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan, Tel: (02) 50.84. Cable: CIGIDISC. Telex: 35063. Pres. Ladislao Sugar, Mng. Dirs.: Piero Sugar, Franco Crepax; Exec. VP's: Giuseppe Giannini, Sandro Delor; Comm'l Mgr. Roberto Guerrazzi; Sales Mgr.: Romano Razzini; Promo Mgr. Johnny Porta.  
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 Branches: Bari, Bologna, Catania, Florence, Naples, Padua, Pescara, Rome, Turin.  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan, Tel: (02) 256-999B. Gen. Mgr.: Roberto Arnoldi

**PROFESSIONAL TAPE SUPPLIES**  
 Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan, Tel: (02) 307.401. Telex: 37182. Chief Exec.: Benito Chuchini; Sales Mgr.: Giorgio Dordon.  
**Product: Broadcast & studio tape, magnetic film, video tape & cassette, cassette bulk tape.**  
**Brand name: Agfa Videochrom.**  
 Magnex SpA, Via G.B. Grassi 97, 20157 Milan, Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres. Dr. Luigi Lang; Gen. Mgr. Dr. Roberto Sanzone; Sales & Mktg. Mgr. Dr. Nikolay Karadjov.  
**Audio: High speed duplicating tape. (SEE ADVERTISEMENT)**  
 S E C I, see Magnex  
 3 M Italia SpA, San Felice-Segrate (Milan), Tel: (02) 75.451. Mng. Dir.: T.S. Skoog.  
**Audio & Video: Open reel tape.**  
**Brand name: Scotch**

**RECORD PROCESSING MACHINERY**  
 Alpha Toolex, see Neumannacustic.  
 Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese), Tel: (0332) 770.784/189. Cable: DUCALEMUSIC BREBBIA (VARESE). Telex: 380231. Pres. & Gen. Mgr.: Davide Matalon. (Importeur) (SEE ADVERTISEMENT)  
 Europa Film, see Neumannacustic.  
 G B F Costruzioni Meccaniche, Via Vittorio Veneto 12/1B, 20091 Bresso (Milan), Tel: (02) 920-1641.  
 I D R A, Via Palestina 2, 20124 Milan, Tel: (02) 203.842. Fontana Luigi & Cia SaS, Via Briocsi 62, 20141 Milan, Tel: (02) 849-3231.  
**Chief product: Presses.**  
 Metalmeccanica Plast SpA, Via Ferloni B3, 22070 Bulgarograsso (Como), Tel: (031) 931.464. Cable: METALMEC. Telex: 381069. Gen. Mgr.: Franco Gianini; Sales Mgr.: Franco Fedriga.  
**Chief product: Record injection molding machines.**  
 Negri-Bossi SpA, PO Box 3784, 20100 Milan; Viale Europa 64, 20093 Cologno Monzese (Milan), Tel: (02) 254-7922/9751. Cable: NEGRIBOS. Telex: 33008.  
**Chief product: Injection molding machines.**  
 Neumannacustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan, Tel: (02) 228.120, 276.893. Cable: BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr. David Butterworth

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**Chief product:** Presses, plating & transfer equip.  
**Brand names:** Alpha Tooltex, Europa Film, Neumann.  
 O 8 M, Ripa di Porta Ticinese 55, 20143 Milan. Tel: (02) 832-3346  
 Philips SpA, Piazza IV Novembre 3, 20214 Milan. Tel: (02) 69.94.  
 Pressvit Srl, Via Voghera 20, 20144 Milan. Tel: 832-2141.  
**Chief product:** Pressure & injection moulds, trimmers, mastering equip., centering & punching machines, stamping shears.  
 Sandretto (Filli), Via de Amicis 44, 10097 Regina Margherita (Turin). Tel. 790 270.  
 Terenzio, Via Soffredini 34, 20126 Milan. Tel: (02) 257-2239/2242.

**TAPE, BLANK LOADED & RAW**

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Tel: (02) 307.401. Telex: 37182. Chief Exec. Benito Chiucchini; Sales Mgr. Giorgio Dordoni.  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel.  
 Ampex Italiana SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991. Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.  
**Home office:** USA.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** Blank—2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta cassette.  
 Audio Devices, see Neumannacoustic.  
 Audiogramm SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 657.360. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo; Gen. Mgr.: Francesco Nervi; Sales Mgr.: Luciano Bassani.  
**Audio:** Cassette. (SEE ADVERTISEMENT)  
 Audio Magnetics, see Melchioni.  
 Avelca Srl, V. Emanuella 16, Saronno. Tel: (02) 960-5413/3248. Mng. Dir. & Gen. Mgr.: Sergio Moretti.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 B A S F, see SASEA.  
 Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan). Tel: (02) 618-8064. Pres. Corrado Bresolin. (Blank only)  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 C G D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Cable: CIGIDISC. Telex: 35063. Pres.: Ladislao Sugar; Mng. Dirs.: Piero Sugar, Franco Crepax; Exec. VP's: Giuseppe Giannini, Sandro Delor, Comm'l Mgr.: Robert Guerrazzi; Sales Mgr.: Romano Razzini; Promo. Mgr.: Johnny Porta. (Blank only)  
**Branches:** Bari, Bologna, Catania, Florence, Naples, Padua, Pescara, Rome, Turin.  
**Audio:** Cassette.  
 Diamante, see Start.  
 Duplimatic Srl, Via Natale Battaglia 4, 20127 Milan. Tel: (02) 281.226. Gen. Mgr.: Guido Mezzadra; Sales Mgr.: Enrico Mezzadra.

**Audio:** 8-tr., cassette, open reel.  
 E M E C SpA, Via Baracchini 10, 20122 Milan. Tel: (02) 863.849. (Importer—blank only)  
**Audio:** Cassette.  
**Brand name:** Memorex.  
 Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 869-0121, 806.125. Chief Exec.: Mourad Sabet. **Factory:** Via Monviso 21. Tel: (02) 314.766. **Factory Technical Mgr.:** Ronald F. Goodwin. (Blank only)  
**Audio:** Cassette. (SEE ADVERTISEMENT)  
 Ellepielle Srl, Viale San Gimignano 11, 20146 Milan. Tel: (02) 418.315. (Blank only)  
**Audio:** 8-tr., cassette.  
 Fraem (Societa Individuale di Gaetani Cesari), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani. (Blank only)  
**Audio:** 8-tr., cassette, open reel.  
 G T E (General Tape Equip.) Srl, Via Ragusa 8, 20127 Milan. Tel: 689-8065. Telex: 25046. Gen. Mgr.: Ottaviano Clerici Bagozzi. (Blank only)  
**Audio:** 8-tr., cassette.  
 Gilberto Gaudi SpA, Corso di Porta Nuova 4B, 20121 Milan. Tel: (02) 664.981, 655.272. (Importer—blank only)  
**Audio:** Cassette, open reel.  
**Brand name:** TDK.  
 Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904-8815. Telex: 31371, 37607. (Blank only)  
**Audio:** 8-tr., cassette.  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.8. de La Salle 4/A, 20132 Milan. Tel: (02) 256-9998. Gen. Mgr.: Roberto Arnoldi.  
**Audio:** 8-tr., cassette, open reel.  
 M D A Cassettes Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0914. Gen. Mgr.: Pinuccia Grassi.  
**Audio:** 8-tr., cassette.  
 Magnex SpA, Via G.8. Grassi 97, 20157 Milan. Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres.: Dr. Luigi Lang; Gen. Mgr.: Dr. Roberto Sanzone; Sales Mgr.: Dr. Nikolay Karadjov.  
**Audio:** 8-tr., cassette, open reel. (SEE ADVERTISEMENT)  
 Melchioni SpA, Via P. Coletta 37, 20135 Milan. Tel: (02) 57.94. Telex: 320321. Pres.: Mario Melchioni; Gen. Mgr.: Aurelio Reali.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Audio Magnetics.  
 Memorex, see EMEC.  
 Neumannacoustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan. Tel: (02) 228.120, 276.893. Cable: BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr.: David Butterworth.  
**Branch:** 00143 Rome, Via G. Armellini 31. Tel: (06) 591-4609. Contact: Livio Argentinini.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Audio Devices.  
 Nuova SIAT (Societa Italiana Articolati Tecnici) Srl, Via dell'Orto 21, 21047 Saronno (Varese). Tel: (02) 960-

7485/7450. Cable: NSIAT. Telex: 334502. Mng. Dir.: Edgardo Benetton. (Blank only)  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 Panarecord SpA, Via Cimarosa 4, 20144 Milan. Tel: (02) 430.046, 485.609. Pres.: Sergio De Gennaro; VP: Mario Paoletti.  
**Branch:** Bologna, Disco Express, Via Barberia 13. Tel: (051) 276.697.  
**Audio:** Cassette.  
**Video:** 3/4" cassette. (SEE ADVERTISEMENT)  
 Polimek Srl, Via Pace 64, 20017 RHO (Milan). Tel: (02) 930.1742/9484. Telex: 330270, 330501. Chief Exec.: Rosario Mandina, Gen. Mgr.: Girolamo Magotti. (Blank only)  
**Audio:** 8-tr., cassette.  
 S A S E A (Societa Aniline Solventi & Affini) SpA, Via Vincenzo da Seregno 40/48, 20161 Milan. Tel: (02) 64.08. Telex: 37257. Sales Mgr.: Claudio Barlucchi.  
**Home office:** Germany, BASF.  
**Audio:** 8-tr., cassette.  
**Brand name:** BASF.  
 Scotch, see 3M.  
 S E C I, see Magnex.  
 Sonorex SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia). Tel: (030) 725.382. Telex: 30826. Pres.: Giuseppe Zani; Sales Mgr.: Italo Capoferri.  
**Audio:** 8-tr., cassette, open reel.  
 Start Inc., Corso Garibaldi 120, 20030 Seveso (Milan). Tel: (0362) 508.701. Telex: 312080. Pres.: Mario Colombo; Gen. Mgr.: Dr. Dario De Benedetti; Sales Mgr.: Dr. Luigi Cane. (Blank only).  
**Audio:** Cassette.  
**Brand name:** Diamante. (SEE ADVERTISEMENT)  
 T D K, see Gilberto Gaudi.  
 3 M Italia SpA, San Felice-Segrate (Milan). Tel: (02) 75.451. Mng. Dir.: T. S. Skoog.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
**Brand name:** Scotch.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

A E G-Telefunken SipA, Via Pirelli 12, 20124 Milan. Tel: (02) 61798. Cable: AEGITAL. Telex: 310473. Pres.: Dr. M. Bortolussi; Gen. Mgr.: Dr. S. Lenzi; Sales Mgr.: A. Bosco.  
**Audio:** Duplicators & winders.  
**Brand name:** Telefunken.  
 Ampex Italiana SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991. Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.  
**Home office:** USA.  
**Audio:** Duplicators.  
 Audio Prods. Int'l, Via Spontini 3, 20131 Milan. Tel: (0039) 222.8120. Cable: BEPPATOMIL. Owner: Beppato Ro-

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VITO PARADISO  
WESS**

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berto; Gen Mgr G Munafo; Sales Mgr David Butterworth. (Audio only)  
**Brand name:** Studer.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese) Tel (0332) 770.784/189. Cable: OUCALEMUSIC BREBBIA (VARESE) Telex 380231. Pres. & Gen Mgr Davide Matalon (Audio only) (SEE ADVERTISEMENT)

Exhibo Italiana Srl, Via F Frisi 22, 20052 Monza Tel (039) 360 021 Cable EXHIBOMI Telex 25315. Pres. F. Anguissola d'Altoe. Prod. Mgr G Granito; Adv Mgr: L. Porfir.

**Branch:** Rome, Via P Emilio 7 Tel (06) 318.026. Contact S. Bertoli  
**Audio:** Duplicators  
**Brand name:** Otari

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan Tel (02) 367 693 Gen Mgr Cesare Gaetani  
**Audio:** Assembling & winding equip

GTE (General Tape Equip) Srl, Via Ragusa 8, 20127 Milan Tel 689-8065 Telex 25046 Gen Mgr Ottaviano Clerici Bogazzo  
**Audio:** Automatic, semi-automatic & manual tape winders, ultra high speed duplicators, automatic cassette assemblers & automatic cassette screwdriver

M D A Srl, Via San Giuseppe 137, 21047 Saronno Tel (02) 962.0914 Gen Mgr Pinuccia Grassi (Audio only)  
**Audio:** Processing equip

M I P (Music Industry Prods) Srl, Via San Luca 10, 20100 Milan Tel (02) 837 0908 Telex 380231 Contact D. Matalon  
**Audio:** Fully automatic cassette assembly equip (SEE ADVERTISEMENT)

Magnex SpA, Via G B Grassi 97, 20157 Milan Tel (02) 355.5146, 357 0946. Cable. SELECHIMIT Telex: 331269. Pres. Dr Luigi Lang; Gen Mgr Or. Roberto Sanzone, Sales & Mktg. Mgr. Dr Nikolay Karadjov  
**Audio:** Coating & slitting equip. (SEE ADVERTISEMENT)

Neumannastic de Roberto Beppato, Via G Spontini 3, 20131 Milan Tel (02) 228 120, 276 B93 Cable BEPPATOMIL Owner Roberto Beppato, Sales Mgr David Butterworth  
**Branch:** 00143 Rome, Via G. Armellini 31 Tel (06) 591-4609. Contact Livio Argentini.  
**Audio:** Duplicators, winders.

Otari, see Exhibo Italiana

Roje Telecomunicazioni SpA, Via Sant' Anatalone 15, 20147 Milan Tel (02) 415 4141 Cable TELEROJE. Telex 332202

S E C I, see Magnex

Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan Tel (02) 4388 Cable AUSOSIEMENS Telex 39015

Sonorex Tape SpA, Via Bonfadina 14, Cazzago San Martino (Brescia). Tel (030) 725.382 Telex 30826 Chief Exec. Dr. Giuseppe Zani; Sales Mgr Italo Capoferri  
 Studer, see Audio Prods

Sumat Srl, Via San Giuseppe 137, Saronno (Varese) Tel (02) 962-0915 Gen Mgr Roberto Macchi (Manufacturer/Importer)  
**Audio:** Automatic cassette winders, tools

T T L (Tape Technology Lab) di Rizza Attilio, Via Pirandello 4/A, 20144 Milan Tel (02) 469-5213, 498-4371. Pres. Attilio Rizza  
**Audio:** Cassette winders.

Tapematic, Via Unione 13, 20050 Mezzago (Milan). Tel (039) 692 359 Dir Luciano Perego, Technical Mgr Giovanni Brignani  
**Audio:** Tailoring machines w/loaders (SEE ADVERTISEMENT)

Telefunken, see AEG-Telefunken

## TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Ecolina Srl, Via Leopardi 8, 20123 Milan. Tel (02) 869-0121. 806 125 Chief Exec Mourad Sabet, Factory Technical Mgr Ronald F. Goodwin  
**Product:** Boxing machines.  
**Brand name:** Ponzone & Vico (SEE ADVERTISEMENT)

GTE (General Tape Equip) Srl, Via Raqusa 8, 20127 Milan Tel 689 8065, 376 4171  
**Product:** Automatic cassette labeling & boxing machines

M D A Srl, Via San Giuseppe 137, 21047 Saronno Tel (02) 962-0914 Telex 380426. Gen Mgr. Pinuccia Grassi.  
 Ponzone, see Ecolina

S T M (System Transfer Matic), Strada Cassanese Km 9, Vignate (Milan) Tel (02) 958-0227  
**Product:** Cassette assembly & packaging equip (SEE ADVERTISEMENT)

Start Ltd, Corso Garibaldi 120 20030 Seveso (Milan) Tel (0362) 508 701 Telex 312080 Pres Mario Colombo; Gen Mgr Dr. Dario De Benedetti, Sales Mgr Dr Luigi Cane  
**Product:** 8-tr & cassettes library cases.  
**Brand names:** Comp-Ray, Techno-Ray (SEE ADVERTISEMENT)

Sumat Srl, Via San Giuseppe 137, 21047 Saronno Tel (02) 962-0915 Gen Mgr Roberto Macchi (Manufacturer/Importer)  
**Product:** Cassette & cartridge plastic shelves pressing machines, boxes pressing machines, cassettes-in-boxes automatic injectors

Tapematic, Via Unione 13, 20050 Mezzago (Milan) Tel (039) 692 359 Dir Luciano Perego Technical Mgr. Giovanni Brignani (Audio only)  
**Product:** Boxing & labeling machines (SEE ADVERTISEMENT)

Vico, see Ecolina

## ● accessories manufacturers

Agla-Gevaert SpA, Viale de Gasperi, 20151 Milan Tel (02)

307 401. Telex 37182. Chief Exec. Benito Chucchini; Sales Mgr Giorgio Dordoni.  
**Product:** Head cleaners, demagnetizers, leader & splicing tape.

Alfapolymer Srl, Via Lamarmora 33, Milan. Tel (02) 546-6986  
**Product:** Carrying & storage cases, head cleaners & demagnetizers.

Amplex Italiana SpA, Via Riccardo Gigante 4 Rome Tel (00396) 546991 Cable AMPEX ROME Telex 61492 Mng. Dir Riccardo Crippa; Sales Mgr Domenico Rossi.  
**Home office:** USA.  
**Product:** Head cleaners, demagnetizers, leader & splicing tape.

Audel, Via Ximenes 3, Milan (Importer)  
**Product:** Needles (Ortofon)

Audio SnC, Strada di Caselle 63, 10040 Leini Tel 998-8841 (Importer)  
**Product:** Needles (Pickering)

Audiogramm SpA, Via Vallosa 38, 25050 Passirano (Brescia) Tel (030) 657 360. Telex 300260 Owner & Mng. Dir Edoardo Cattaneo; Gen. Mgr. Francesco Nervi; Sales Mgr Luciano Bassani  
**Product:** Leader tape (SEE ADVERTISEMENT)

Audio-Technica, see NTC

Avelca Srl, V. Emanuella 16, Saronno. Tel (02) 960 5413. Admin'r & Gen. Mgr. Sergio Moretti, Moretti, Sales Mgr Ambrogio Campanari  
**Product:** Cleaners, cloths & brushes (SEE ADVERTISEMENT)

Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan) Tel (02) 618-8064 Pres Corrado Bresolin  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers. (SEE ADVERTISEMENT)

Centro Leader Hi-Fi, Via J. Palma 5, 20146 Milan Tel (02) 408-2458. (Importer)  
**Product:** Record brush & cleaner (Decca), anti-static gun (Zerostat)

Codea Srl, Via G.B. Carta 36, Milan Tel (02) 256-3189 (Importer)  
**Product:** Cleaners, cloths & brushes (Metrosound)

D B D, Via Giovanni XXIII 33, 50040 Settignano di Calenzano (Florence). Tel (055) 887-7464.  
**Product:** Record cleaner & brush.

Decca, see Centro Leader

Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese) Tel (0332) 770.784/189 Telex 382031 Pres & Gen Mgr Davide Matalon  
**Product:** Leader & splicing tape (SEE ADVERTISEMENT)

Dust Jockey, see Musica Diffusione

Gilberto Gaudi SpA, Corso di Porta Nuova 48, 20121 Milan Tel (02) 864 981, 655 272. (Importer)  
**Product:** Record cleaner (Sound Guard), needles (Sansui).

Kenital, Via Guercino 8, Milan (Importer)  
**Product:** Needles (Kenwood)

Kenwood, see Kenital

L E M (Lavorazione Nastro Magnetico) SpA Via G B de La Salle 4 A 20132 Milan Tel (02) 256-9998 Gen Mgr Roberto Arnoldi  
**Product:** Leader & splicing tape

M D A Srl, Via San Giuseppe 137, 21047 Saronno Tel (02) 962-0914. Telex 380426 Gen. Mgr. Pinuccia Grassi  
**Product:** Head cleaners & demagnetizers, cassette testers, cassette tools & moulds, tape certifiers

Magnex SpA, Via G B Grassi 97, 20157 Milan Tel (02) 355-5146, 357 0946 Cable SELECHIMIT Telex 331269 Pres. Dr Luigi Lang. Gen Mgr Dr Roberto Sanzone, Sales Mgr Dr Nikolay Karadjov  
**Product:** Head cleaners, demagnetizers leader tape (SEE ADVERTISEMENT)

Metrosound, see Codea

Musica Diffusione, Via Del Gambero 30, 00187 Rome  
**Product:** Record cleaner & brush (Dust Jockey), anti-static turntable mat

N T C s a s di Giuseppe Gianani & Co. Via Montebello 27, Milan Tel (02) 65 98 181, 63 27 17 Cable NETICI. Mng Dir Giuseppe Gianani, Gen Mgr Carlo Ferrario (Importer)  
**Product:** Needles (Audio-Technica)

Net-tronic, see Phonola

Ortofon, see Audel

Pickering, see Audio

Phonogram SpA, Via Borgogna 2, 20122 Milan Tel (02) 796 541. Cable COMINFON Telex (843) 26140. Mng Dir & Gen. Mgr. Alain C. Trossat  
**Product:** Catalog servs., cleaners, cloths & brushes

Phonola, Via Montenapoleone 10, 20121 Milan Tel (02) 708 781  
**Product:** Record brush (Net-tronic).

Saar Srl, Viale di Porta Vercellina 14, 20123 Milan Tel 469-6251 Pres Walter Gurtler, Sales Mgr Sergio Balloni  
**Product:** Catalog servs

Sansui, see Gilberto Gaudi

S E C I, see Magnex

Siemens SpA (Societa Italiana Telecomunicazione) Via A. Canova 19/A, Milan Tel (02) 43 88 (Importer)  
**Audio:** Needles (Stanton)

Sonorex Tape SpA, Via Bonfadina 14, Cazzago San Martino (Brescia) Tel (030) 725 382 Telex 30826 Chief Exec. Dr. Giuseppe Zani; Sales Mgr Italo Capoferri  
**Product:** Head cleaners & demagnetizers, leader tape

Sound Guard, see Gilberto Gaudi

Stanton, see Siemens

Start Inc., Corso Garibaldi, No. 120, 20030 Seveso (Milan). Tel (0362) 508 701 Telex 33080 Pres Mario Colombo, Gen Mgr Dr Dario De Benedetti, Sales Mgr Dr Luigi Cane  
**Product:** Head cleaners & demagnetizers (SEE ADVERTISEMENT)

Sumat Srl, Via San Giuseppe 137, 21047 Saronno Tel (02) 962-0915 Telex 380426 Gen Mgr Roberto Macchi  
**Product:** Head cleaners & demagnetizers

3 M Italia SpA, Milano San Felice (Segrate) Tel (02)

75.451 Telex 31275, 31159. Mng. Dir.: T. Skoog; Sales & Mktg. Mgr.: M. Bianchi.  
**Product:** Carrying & storage cases, catalog servs., head cleaners, demagnetizers, leader & splicing tape.  
 Zerostat, see Centro Leader.

## ● store fixtures & merchandising aids manufacturers

Alfapolymer Srl, Via Lamarmora 33, Milan Tel (02) 546-6986.  
**Product:** Display racks.

Phonogram SpA, Via Borgogna 2, 20122 Milan Tel (02) 796 541. Cable COMINFON Telex: (843) 26140 Mng Dir & Gen. Mgr. Alain C. Trossat.  
**Product:** Browser boxes, display racks

Saar Srl, Viale di Porta Vercellina 14, 20123 Milan Tel 469-6251. Pres.: Walter Gurtler; Sales Mgr Sergio Balloni.  
**Product:** Browser boxes, display racks

## IVORY COAST, REPUBLIC OF

Population: 6,673,013.  
 Rate of exchange: \$1 (US) = 234.74 CFA francs.  
 Per capita income: \$600.  
 Holidays: January 1, May 1, August 7, November 1, December 25.  
**Records, record blanks & pre-recorded media imported from USA:** 1977—\$112,907

## ● record & tape manufacturers / distributors / importers

Cinterdisc, c/o Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10 Pres. & Gen. Mgr Catherine Oro; Sales Mgr Waly N'Diaye. (Importer/Distributor/Rack Jobber)  
**Home office:** Societe Ivoirienne du Disque  
**Labels: (Owned)** Cinterdisc; **(distributed—not licensed)** Goss, SID.

Kibaru, see Societe Ivoirienne du Disque

S I D, see Societe Ivoirienne du Disque

Societe Ivoirienne du Disque (IFPI), 10 BP 503, Abidjan 10. Tel 36 10 25. Cable SID Telex 3193 Pres & Gen Mgr Catherine Oro (Manufacturer/Distributor/Importer)  
**Labels: (Owned)** Kibaru, SID, Sound Explosion, **(licensed)** Amour (Canada), EMI (Nigeria), Namaco (Nigeria), Olumo (Nigeria), AIT, Africa, Ba-Ba, Bana Beru, Do-7, King Kong, Lolwe, Moto Moto, Muziki du Zaire, Nyang Omaki, Owang Jaber, POK, Sungura (all Kenya); **(distributed—not licensed)** Zaire Promotion (Zaire)

Sound Explosion, see Societe Ivoirienne du Disque

W E A West Africa BP 4335 Poste D'Abidjan, Plateau D'Abidjan Tel 361-577/268 Mng. Dir. Guy Gluck  
**Home office:** USA.

## ● services

### DESIGN & ARTWORK

Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10. Tel 36 10 25 Cable SID Telex 3193 Pres. & Gen Mgr Catherine Oro.  
**Local branch:** Cinterdisc.

### PRESSING PLANT

Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10 Tel 36 10 25. Cable SID Telex 3193. Pres. & Gen. Mgr. Catherine Oro.  
**Local branch:** Cinterdisc.

### RECORD PROMOTION

Cinterdisc, c/o Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10 Pres & Gen Mgr Catherine Oro, Sales Mgr Waly N'Diaye.

## ● supplies

### JACKETS & SLEEVES

### LABELS POLYETHYLENE BAGS

Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10 Tel 36 10 25 Cable SID Telex 3193. Pres. & Gen Mgr Catherine Oro.

## ● accessories

Cinterdisc, c/o Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10 Pres. & Gen Mgr Catherine Oro, Sales Mgr Waly N'Diaye.  
**Home office:** Societe Ivoirienne du Disque.  
**Product:** Cleaners, cloths & brushes, 45 rpm adapters

Societe Ivoirienne du Disque, 10 BP 503, Abidjan 10 Tel 36 10 25 Cable SID Telex 3193 Pres. & Gen Mgr Catherine Oro.  
**Local branch:** Cinterdisc  
**Product:** Leader & splicing tape

# JAMAICA

Population: 2,060,000.  
 Rate of exchange: \$1 (US) = 1.55 Jamaican dollars.  
 Per capita income: \$1,273.  
 Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday) & all Christian holidays.

## ● record & tape manufacturers / distributors / importers

Blank, see Record Specialists.  
 Carifta, see Record Specialists.  
 Champion, see Record Specialists.  
 Crystal, see Federal.  
 Disc Joint Recs., 127 King St., Kingston.  
**Home office: USA.**  
 Dynamic, see Dynamic Sounds.  
 Dynamic Sounds Rec'g Co. Ltd. (IFPI), 15 Bell Rd., Kingston 11, Tel: 933-9138/9168. Cable: DYNASOUND. Telex: 2296. Pres.: Byron A. Lee; VP & Comptroller: Cecil Warren; Gen. Mgr.: Michel Khouri; Sales Mgr.: L. Gray.  
**Labels: (Owned)** Dynamic, Jaguar, Lion, Melrose, Panther, Tiger, Tysott, Wede Bete, (licensed) Archiv (Germany), Ariola America (USA), Atlantic (USA), Bang (USA), CTI (USA), Casablanca (USA), Creole (UK), H&L (USA), Polar (Sweden), Polydor (Germany), Ranwood (USA), Salsoul (USA), Springboard (USA), State (UK), TK (USA).  
**Int'l reps:** Africa (WEA), South Africa (EMI), UK (Creole, State).  
 Federal Rec. Mfg. Co. Ltd. (IFPI), 220 Marcus Garvey Dr., Kingston 11, Tel: 923-9978/7375. Telex: 2294. Cable: FEDERREC.  
**Labels: (Owned)** Federal, LTD, Wildflower, (licensed) Buddah (USA), CBS (UK, USA), Columbia (UC, USA), Epic (USA), Hi (UK, USA), Marlin (USA), Philadelphia Int'l (USA), Portrait (USA), RCA (USA), T-Neck (USA), TSPQ (USA); (distributed—not licensed) Crystal, Playback.

Gorgon, see Sonic Sounds.  
 Jaguar, see Dynamic Sounds.  
 L T D, see Federal.  
 Lion, see Dynamic Sounds.  
 Melrose, see Dynamic Sounds.  
 Panther, see Dynamic Sounds.  
 Playback, see Federal.  
 Record Dists. Ltd., 103 Orange St., Kingston. Tel: 932-4989. Cable: RECDISC.  
**Labels: (Licensed)** 8RC, Brunswick, Dakar, Hob, Nashboro, Noodle, Scepter, Wand (all USA).  
 Record Specialists Ltd. (IFPI), 1-3 Torrington Rd., Kingston. Tel: (809) 922-4865/6287. Cable: SOUNDTRACK. Telex: 2252. Exec. Dir.: George Benson.  
**Labels: (Owned)** Blank, Carifta, Champion, Saturn, Star, Venus, (licensed) A&C group (USA), Capitol (USA), DJM (UK), Disneyland-Vista (USA), MCA (USA), Majestic (USA), Motown (USA), Phonogram (Netherlands, UK, USA), Pickwick (USA), Roulette (USA), Universal group (USA), Word (UK).  
 Saturn, see Record Specialists.  
 Snapper, see Sonic Sounds.  
 Sonic Sounds Rec. Mfg. Co. Ltd., 14 Retirement Rd., Kingston 5. Tel: 926-2036/61204. Cable: VIBES. Mng. Dir.: Neville O. Lee.  
**Labels: (Owned)** Gorgon, Snapper, Sonic, Tuna; (licensed foreign) Arista (USA), Buddah (USA), EMI (UK), Private Stock (USA), United Artists (USA), WIRL (Barrabados).

Star, see Record Specialists.  
 Tiger, see Dynamic Sounds.  
 Tuff Gong, see Total Sounds.  
 Tuna, see Sonic Sounds.  
 Tysott, see Dynamic Sounds.  
 Venus, see Record Specialists.  
 Wede Bete, see Dynamic Sounds.  
 Wildflower, see Federal.

## ● music publishers

Ivan Mogull Caribbean Ltd., c/o Norman E. Wright, 9 11 Church St., Kingston.  
 Par-Lay-Voo Music Ltd., see Woodwater.  
 Record Specialists Ltd., 1 Torrington Rd., Kingston, W1. Tel: 922-4865/6287. Cable: SOUNDTRACK. Telex: 2252. Exec. Dir.: George Benson.  
**Int'l firm represented:** Big Seven (USA).  
 Sheila Music Corp. Ltd. (8MI), 15 Bell Rd., Kingston 11. Tel: 933-9138/9130. Cable: DYNASOUND. Mng. Dir.: Sheila Lee.  
**Int'l firms represented:** Cotillion, Devalbo, Douglas, Ice Nine/Fry King, Marsaint, Quackenbush, Sergeant Music/Saloon Songs, Story Songs, Viva, Warner Bros. group (all USA); State (UK).  
**Int'l reps:** South Africa (Plymouth), rest of world (State).  
 Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Cable: FEDERREC. Telex: 2294.  
**Int'l firms represented:** ATV (UK), Buckhorn (USA), Burlington (UK), Keymen (USA), Morning (Canada), Palace (UK).  
**Int'l reps:** Benelux (Universal Songs), Canada (Morning), Europe (April, Blackwood), South Africa (Impact), USA (Wetwater).

## ● services

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANTS PRINTERS & LITHOGRAPHERS RECORD PROMOTION

Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-7375. Cable: FEDERREC. Telex: 2294.

Multitapes Ltd., Dynamic Sounds Rec'g Co. Ltd., 13 Bell Rd., Kingston 11. Tel: 933-9168. Telex: 2296.

### TAPE CUSTOM DUPLICATORS

Multitapes Ltd., Dynamic Sounds Rec'g Co. Ltd., 13 Bell Rd., Kingston 11. Tel: 933-9168. Telex: 2296.

Audio: 8-tr., cassette, open reel.  
 X-9 Electronics & Rec'g Tapes Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939, 937-0212. Gen. Mgr.: Suelan Chung.  
**Home office:** USA, Aries Int'l.  
 Audio: 8-tr., cassette, open reel.

### TAPE DUPLICATOR / MARKETER

Multitapes Ltd., Dynamic Sounds Rec'g Co. Ltd., 13 Bell Rd., Kingston 11. Tel: 933-9168. Telex: 2296.  
**Tape line:** BASF.

## ● supplies

### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9168. Pres.: Byron Lee; Sales Mgr.: Junior Gray.  
**Brand name:** Dynasette.

### JACKETS & SLEEVES LABELS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9168. Pres.: Byron Lee; Sales Mgr.: Junior Gray.  
 Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Cable: FEDERREC. Telex: 2294.

### TAPE, BLANK LOADED

X-9 Electronics & Rec'd Tape Co. Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939. Gen. Mgr.: Suelan Chung.  
**Home office:** USA, Aries Int'l.  
 Audio: 8-tr., cassette.

# JAPAN

Population: 115,822,000  
 Rate of exchange: \$1 (US) = 215 yen (floating)  
 Per capita income: \$6,249.  
 No. of homes with stereo record players: 19,630,000  
 Holidays: January 1, January 15 (Adult's Day), February 11 (Founding Day), Vernal Equinox Day, April 29 (Emperor's Birthday), May 3 (Constitution Day), May 5 (Children's Day), September 15 (Respect for Aged Day), Autumnal Equinox Day, October 10 (Athletics Day), November 3 (Culture Day), November 23 (Labor Thanksgiving Day) (If a holiday falls on a Sunday, it is celebrated on Monday)

## RECORDS:

**Records sold domestically including imports (retail value):**  
 LP's 1978—96,767,000 units, \$620,000,000; 1977—95,685,000 units, \$601,000,000. Singles 1978—103,028,000 units, \$196,000,000; 1977—91,614,000 units, \$173,000,000.

**Records imported from USA (factory value, CIF):** 1978—3,870,909 units, \$14,483,000; 1977—3,248,226 units, \$13,033,000.

**Records exported to USA (factory value, FOB):** 1978—752,000 units, \$2,280,000; 1977—349,000 units, \$1,140,000.

**Records imported from countries other than USA (factory value, CIF):** 1978—1,305,914 units, \$4,890,000; 1977—985,290 units, \$3,950,000.

**Records exported to countries other than USA (factory value, FOB):** 1978—858,000 units, \$2,610,000; 1977—648,000 units, \$2,120,000.

**Average retail price per record:** LPs—\$11.62. Singles—\$2.79

**Stereo sales:** 90% of total  
**Record club sales:** 10% of total.  
**Discounting:** Rare

**Type of distribution:** Manufacturer-to-retailer. "Contracted stores," record retailers who are directly connected with record manufacturers, constitute the core of the distribution system. This distribution system is supplemented by wholesalers who have their own distribution route made up of "non-contractors." Major mass merchandise discount chains and students' cooperative stores also handle records. Some retailers specialize in handling imported records.

**Type of promotion:** Radio and discotheques for international music and TV for domestic music are the most important means of promotion. There are several fan magazines which cover both the domestic and international music scenes extensively.

## TAPE:

**Market:** Music tapes are posting broad-based value gains. In 1978, for instance, they recorded a 24% advance over 1977, and prospects for the future are bright. One factor behind the high-flying sales is the growth of cassette tapes. 8-tracks appear headed for a downswing, partly because of their steady replacement by cassettes in car stereos. Cassettes now account for as much as 75% of the total tape output in Japan.

**Pre-recorded tape sold domestically including imports (retail value):** 8-tr 1978—11,699,000 units, \$56,000,000; 1977—9,055,000 units, \$53,286,000. Cassette 1978—34,855,000 units, \$285,000,000; 1977—25,612,000 units, \$166,257,000. Open reel 1978—6,000 units, \$84,000; 1977—15,000 units, \$156,000.  
**Average retail price per tape:** 8-tr.—\$13.02-13.95. Cassette—\$11.62-13.02; open reel—\$13.95-18.60.

## RADIO STATIONS:

No. of commercial: 48 AM, 4 FM; no. of government: 2 AM, 1 FM

## TELEVISION STATIONS:

No. of government channels: 2. commercial channels: 88 (all color)

## MARKET ANALYSIS:

Japan's record production has been making a small increase, but the momentum of music tape sales has been much more impressive. Because of the effects of the yen appreciation, sales of Western records have been slow. One of the important problems of Japan's record industry is the taping of broadcasts, tapes and records by individual consumers. The government is moving to debate the issue of resale price maintenance, which has been in effect among distributors for many years.

Haruhiko Fukuhara, Kazu Fukatsu

## ● record & tape manufacturers / distributors / importers

A N Z Inc., 27 Higashiyama-cho, Itabashi-ku, Tokyo 174. (Distributor)  
**Label: (represented)** Jazzology-GHB (USA).  
 Aard-Vark, see Canyon  
 Abeno-Meikyoku-Do, 4-13-19 Abenosuji, Abeno-ku, Osaka 545. Tel: (06) 622-0373. (Distributor)  
 Alfa Recs Inc., Studio City Bldg., 3-5-39 Shibaura, Minato-ku, Tokyo 108. Tel: (03) 455-1791. Cable: ALAS-SOCIA. Pres.: Kunihiko Murai; VP A&R: Sho Kawazoe; Gen. Mgr.: Chuichi Kaneko; Sales Mgr.: Junichi Yanai. (Distributed by Victor)  
**Labels: (Owned)** Alfa; (licensed foreign) A&M (USA), Horizon (USA).  
**Int'l rep.:** USA (A&M).  
 Apollon Music Ind'l Corp., 1-5 Wakaba, Shinjuku-ku, Tokyo 160. Tel: (03) 353-0191. (Tape only)  
 Archiv, see Polydor  
 Asahi Music Servs Inc., c/o Asahi Broadcasting Corp., 2-2-48 Ohyo-do-Minami, Ohyo-do-ku, Osaka 531. Tel: (06) 458-5321. Pres.: Kinkichi Kanbara, Gen. Mgr.: Kazuyuki Yagi, Sales Mgr.: Shuzo Asai.  
**Label: (Owned)** Asahi Musipak  
**Branch:** Tokyo, 2-6-3 Shiba Park, Minato-ku, Zone 105. Tel: (03) 436-5771. Cable: ASAHIHOSOTOKYO.  
 Asylum, see Warner-Pioneer.  
 Athene Rec Ind Co. Ltd., 3-4-9 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 542-6651. Cable: ATHENCORD. Pres.: Hiroshi Hirano.  
 Atlantic, see Warner-Pioneer.  
 B O M Serv Ltd., 6-5-18 Kawama, Takarakusa, Hyogo 665. Tel: (079) 87-0561. Pres. Toshio Watanabe; VP Saburo Watanabe.  
**Labels: (Owned)** Red Clay, (licensed) American Heritage, Bay, County, Flying Fish, Grassound, Old Homestead, Outlet, Puritan, Rebel, Revonah, Ridge Runner, Rounder, Shiloh, Sonyatone, Sugar Hill (all USA); (distributed—not licensed) Biograph, CMH, Takoma, Veteo (all USA).  
 Black, see Teichiku  
 Black Hawk & Co., 2-18-3 Dogenzaka, Shibuya-ku, Tokyo. Contact Yoshinori Mizukami (Distributor)  
**Label: (represented)** Biscuit City (USA)  
 Bluegrass Ents. Tokyo, Kasai Bldg., 6-15-1 Honkomagome, Bunkyo-ku, Tokyo 113. Tel: (03) 946-4663. (Distributor)  
 Blues Interactions Inc., 5-18-11-201 Daizawa, Setagaya-ku, Tokyo 155. Tel: (03) 412-1293. Cable: PEAVINE. Pres. Yasufumi Higurashi; Gen. Mgr. Akira Kochi.  
**Labels: (Owned)** P-Vine Special, (licensed foreign) Giant (USA), Joliet (USA), Joromi (Nigeria), One-Deiful (USA), Rotel (USA); (distributed—not licensed) Superstar (Haiti) (SEE ADVERTISEMENT)  
 Bourbon, see Tokuma.  
 CBS/Sony Inc. (IFPI), PO Box 17, Tokyo Int'l Airport, Tokyo 149. 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel: (03) 266-5770. Cable: CBSONYRECORD. Telex: 24766. Pres. Norio Ohga, Exec VP & Sales Mgr.: Toshio Ozawa, Gen. Mgr.: Hiroshi Kanai.  
**Labels: (Owned)** CBS/Sony, Epic, Little Gang, People, Tee, UMI, (licensed foreign) ARC, Bang, Bethlehem, Blue Sky, Calla, Canbou, Channel, Columbia, Jet, Kirshner, Lifesong, Monument, Nemporer, Odyssey, Philadelphia Int'l, Sam, Starlight, T.K.-Neck, Tabu, Tappan Zee, Unlimited Gold (all USA); DJM (UK), Ricordi (Italy).  
**Int'l reps.:** Worldwide (CBS), Hong Kong (CBS/Sony), Korea (Jigu), Malaysia (EMI), Philippines (Blackgold), Singapore (EMI).  
 Camellia, see Polydor  
 Canyon Recs Inc., World Trade Center Bldg., 24F, 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-4951. (Tape distributed by Pony)  
**Labels: (Owned)** Aard-Vark, Canyon, NAV, Pony

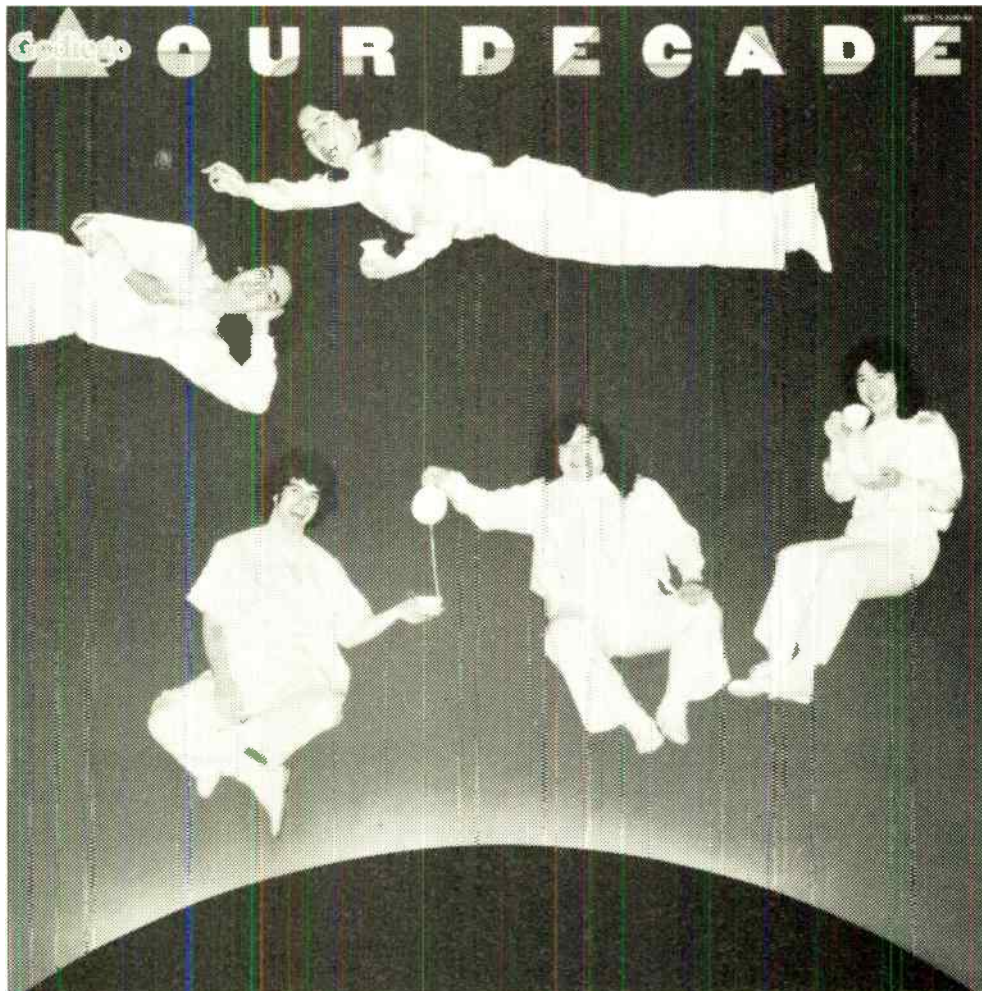


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 Cosdel (Japan) Ltd., Hibiya Park Bldg., Rm. 923 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100 Tel: (03) 271-5861.  
 Rep. Dir. Kenneth L. Cole (Distributor/Importer).  
**Label: (Licensed)** Durium (Italy).  
 Crown Rec. Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Pres. Masanori Itoh. Gen. Mgr.: Noboru Saito; Sales Mgr.: Kazushige Tsuyuki  
 D. G. see Polydor.  
 Dan. see Tokuma  
 Denon, see Nippon Columbia  
 Disc Center Co. Ltd., CPO Box 874, Osaka 530-91. Tel: (06) 323-6350. Cable: DISCAREA. Telex: 6448B. Pres. Yasutoshi Gotoh; Gen. Mgr. Hidekazu Yokoo; Sales Mgr. Takatsugu Yonekura. (Distributor/Importer/Exporter).  
**Branch: Tokyo, Miyamasuzaka Bldg., Rm. 806, 2-19-15 Shibuya, Shibuya-Ku, Zone. 150. Tel: (03) 406-4563. Mgr. Kaoru Umeda**  
 Disco Co. Ltd. (IFPI), Akasaka Makabe Bldg., 3-4-3 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-9111. Telex 2425228. Pres. Takayasu Yoshioka; VP. Toshiro Hoshino. Domestic Sales Mgr. Ikuo Kogasaki; Int'l. Gordon Iiyama. (Distributed by Victor)  
**Label: (Owned)** Discmate. (SEE ADVERTISEMENT)  
 Discmate, see Disco Co. & Victor.  
 Disk Union Co. Ltd., Nakashige Bldg., 2-10-5 Kanda-Surugadai, Chiyoda-ku, Tokyo 101. Tel: (03) 264-7930.

Cable: DISKUNION Telex: 25425. Pres. Teruichi Hirohata; Dir. Kazuo Fukuda (Importer/Exporter).  
 Doughnut, see Toshiba-EMI  
 E M I, see Toshiba-EMI  
 East Wind, see Nippon Phonogram.  
 Elektra, see Warner-Pioneer.  
 Epic, see CBS/Sony.  
 Express, see Toshiba-EMI.  
 Flying Disc, see Victor.  
 Flying Dog, see Victor.  
 For Life Recs. Inc., 10F Odakyu Minamioyama Bldg 7-8-1 Minato-ku, Tokyo. Tel: (03) 406-6955  
 Frasco, see Nippon Phonogram  
 Free Flight, see Warner-Pioneer.  
 G & G Sounds Corp., 3-15-15 Izumi, Higashi-ku, Nagoya. Aichi 461. Tel: (052) 932-3456. Pres. Yoshio Tanahashi. (Distributor/Importer)  
 Gyugyua Kawahara-cho Ten, Sangyonan, Kawahara-cho, Cyuiko-ku, Kyoto.  
**Label: (Represented)** Sierra/Briar (USA)  
 Harmony House Recs., 3-1 Kanda Surugadai, Chiyoda-ku 101, Tokyo.  
**Label: (Represented)** Sierra/Briar (USA).  
 Harvest, see Tokuma.  
 Heliodor, see Polydor  
 Herald Music Inc., 2-20-15 Shimbashi, Minato-ku, Tokyo. Tel: (03) 573-1287. Cable: HERALDPICTURE. (Distributor/Importer)

Invitation, see Victor.  
 J V C, see Victor.  
 Japan Publ'n Trading Co. Ltd., 1-2-1 Sarugaku-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 292-3751. Cable SHUT-SUBO Telex 27161. Pres. Masakatsu Mochizuki; Dir. T. Kishi; Mgr. S. Kakazu; Section Chief M. Kokubo. (Exporter)  
 Japan Rec. Trading Co. Ltd. Daiichi Honan Bldg., 2-8-17 Minami Ikebukuro, Toshima-ku, Tokyo 171. Tel: (03) 984-1587. Telex 2722447. Pres. Sigeru Ouchi; Dir. Shunji Obata (Importer)  
 Japan Soul Agency, Mena Co-op, 1-13-18 Gohtokuji, Setagaya-ku, Tokyo 154. Tel: (03) 426-4333. Cable JSATRCO. Telex 2424586. Chief Exec. Kazuo Akimoto; VP. Taiko Akimoto; Gen. Mgr. Nobuhiro Shindo; Sales Mgr. Eiko Yamaguchi. (Distributor/Importer)  
 Jujiya Gakki, 3-21 Nishiki-cho, Kanda Chiyoda-ku, Tokyo 100. Tel: (03) 293-4671  
 K-tel Int'l (Japan) Ltd., 1-2-8 Nihombashi, Chuo-ku, Tokyo 103. Tel: (03) 274-4391  
**Home office: USA**  
 Kenwood, see Trio.  
 Kikka Trading Co. Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo 166. Tel: (03) 583-5476. 311-1682. Cable KIKKAINC Mng. Dir. Arata Yamamoto (Exporter)  
**Labels: (Exported)** Major jazz & rock labels & soundtracks  
 King Rec Co. Ltd (IFPI), 2-12 Otowa, Bunkyo-ku, Tokyo 112. Tel: (03) 945-2131. Telex 24963. Pres. Kazumitsu Machiji; Mng. Dir. Minoru Suzuki  
**Labels: (Owned)** King, (distributed) Argo, Aristo, Artist House, Barclay, Blue Note, Butterfly, CAM, CGD, CR, CTI, Cetra, Contemporary, Deram, Disneyland, EGG, Good Time Jazz, Hungaroton, Kudu, London, Paddle Wheel, Parachute, R-Fi, Salvation, Seven Seas, Telefunken, Threshold, 20th Century-Fox, United Artists, Vanguard, Windmill.  
**Int'l reps.:** Australia (Festival), Brazil (Altplay), France (Compagnie Phonographique Francaise, Societe Francaise du Son), Hong Kong (Hong Kong King Yoko), Israel (Unatex), Mexico (Son'Art), Spain (Mayo), USA (London, Vanguard), Venezuela (Favedica). (SEE ADVERTISEMENT)  
 Kitty Ents. Inc., Kobayashi Bldg., 7th fl., 1-14-11 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 499-4711. Telex 2425338. Pres.: Harumi Ogawa; Promo. Mgr. Yutaka Tanaka; Int'l Mgr.: Kazuo Munakata. (Also see Polydor)  
 Kyushu-Ongaku-Sangyo, Ishii Bldg., 3-16-13 Hakataekimae, Hakata-Ku, Fukuoka-shi 812. Tel: (092) 29-0117. (Distributor).  
 Lilac Shoji, 10, Daihoji-machi, Minami-ku, Osaka 542. Tel: (06) 244-0901. (Distributor).  
 Little Gang, see CBS/Sony.  
 Lost City Co. Ltd., 3-22 Sannomiya-cho, Ikutaku, Kobe 650. Tel: (078) 331-3770. (Distributor/Importer).  
 Lucky Shokai, 2-4-1 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 861-7134. (Distributor).  
 M G M, see Polydor.  
 Mama, see Tokuma.  
 Marutani Trading Co., Kaiun Bldg., 2-14-4, Chuo-ku, Tokyo. **Label: (Represented)** Sheffield Lab (USA).  
 Max, see Super Stop  
 Mercury, see Nippon Phonogram & Nihon Mercury.  
 Minorophone, see Tokuma.  
 Muse Trading Co. Ltd., Meiwa Bldg., Sakuragawa, Shiba, Nishikubo, Minato-ku, Tokyo 105. Tel: (03) 504-2525. (Distributor/Importer)  
**Branch: Osaka, Tel: (06) 362-7146**  
 Music Minus One Japan, 3-25 Azabu Iikura, Minato-ku, Tokyo 106. (Distributor).  
**Home office: USA**  
 Music Shop Kunihara, 8 Nijo, Asahikawa, Hokkaido. Tel: (0166) 23-5266. (Distributor)  
 N A V, see Canyon.  
 Nadja, see Trio.  
 Nihon Mercury Rec. Ltd., 2-7-3 Yamato-cho, Nakano-ku, Tokyo 165. Tel: (03) 337-8970.  
**Label: (Owned)** Mercury.  
 Nippon Columbia Co. Ltd. (IFPI), 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable NIPPONCOLUMBIA Telex 22591. Pres. Takami Shobochi; Dir. Toshio Kikutsugi; Rec. Div. Dir. & Gen. Mgr. Mitsugu Kumamoto; A&R Div. Dir. Gen. Mgr. Toshio Nemoto; Int'l Repertoire Gen. Mgr. Toshihiko Hirahara; Admin. Mgr. Tamotsu Hanzawa; Licensing Mgr. Hajime Saito.  
**Labels: (Owned)** Columbia, Denon, (licensed) ABC (USA), ABC/Blue Thumb (USA), ABC/Dot (USA), Alvarez (France), Ariola-Eurodisc (Germany), Arion (France), Baerenreiter-Muscaphon (Germany), Bruno Walter Society (USA), Cantate (Germany), Cassiopee (France), Chiswick (UK), Claudius (Germany), Concert-Disc (USA), Counterpoint/Esoteric (USA), Da Camera (Germany), Desmar (USA), Eurodisc (Germany), Everest (USA), Ex Libris (Switzerland), Folkways (USA), Inmus (Germany), Melodiya (USSR), Mondiodis (France), Mouloudji (France), Musicaliter (Germany), Muza (Poland), Nobody's Business (UK), Orion (USA), Pelca (Switzerland), Phonag (Switzerland), Preiser (Austria), Protone (USA), Public Image (UK), Rococo (Canada), Roulette (USA), Seeco (USA), Sex Pistols (UK), Supraphon (Czechoslovakia), Trema (France), Turicaphon (Switzerland), Turnabout (USA).  
**Int'l reps.:** Brazil (Altplay), France (Erato, Solfason), Mexico (Cisne), Spain (Discophon, Hispavox), USA (CBS, Everest, Vox).  
**Int'l reps. for Denon PCM:** Australia (Amalgamated Wireless Australasia Ltd.), Canada (Tri-Tel Assocs.), Denmark (So & Hoyem), France (Jid-Dinelec, Germany (Transonic Intersonic), Hong Kong (Tailin Radio Serv.), Italy (Franco Crippa), Netherlands (Penhold), Switzerland (Audio Compo), USA (Discwasher). (SEE ADVERTISEMENT)  
 Nippon Gakki Co. Ltd., 7-9-18 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-3111. Cable: YAMAHAPIANO. Telex: 252-2824. (Distributor/Importer)  
 Nippon Gakki Shibuya-Ten, 2-10-7 Dogenzaka, Shibuya-ku, Tokyo.  
**Label: (Represented)** Sierra/Briar (USA).  
 Nippon Phonogram Co. Ltd. (IFPI), Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 479-3712.

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Cable: NIPHILDISC. Telex: 2423224. Pres.: Nobuya Itoh. Gen. Mgr.: R. Itoh; Sales Mgr.: H. Koizumi; Int'l Mgr.: T. Sekiguchi.  
**Labels:** (Owned) East Wind, Frasco, Mercury, Philips, Vertigo; (licensed domestic) Three Blind Mice; (licensed foreign) Arista (USA), Buddha (USA), Charisma (UK), ENJA (Germany), Gryphon (USA), Shelter (USA), SteepleChase (Denmark), Timeless (Netherlands) (SEE ADVERTISEMENT)

Nonosuch, see Warner-Pioneer.  
 O M Recs., 3-7-15 Inagehigashi, Chiba-shi, Chiba 281. (Distributor/Importer)  
**Label:** (Represented) Mustevic Sound (USA).

Overseas, see Teichiku.  
 P-Vine Special, see Blues Interactions.  
 People, see CBS/Sony.  
 Phenix Trading, Central PO Box 631, Osaka 530-9T. Tel: (06) 363-7106, 365-5521. Telex 64219. Pres. Kikuo Tarumoto; Gen. Mgr.: Morio Nakatsu; Sales Mgr.: Toshio Hashioka; Ass't Mgr.: Yutaka Matsumura (Distributor/Importer)

Philips, see Nippon Phonogram.  
 Pioneer, see Warner-Pioneer.  
 Pirates, see World Rec.  
 Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Seiichiro Koh. Mng. Dirs.: Juro Ohta Hideo Murakami; Mktg. Mgr.: Takao Mori; A&R Mgr.: Yasuhiro Igarashi; Int'l Mgr.: Atsutaka Torio.  
**Labels:** (Owned) Archiv, Camellia, DG, Heliodor, Kitty,

MGM, Polydor, Sanrio, Verve; (licensed) Amadeo (Austria), Barn (UK), Claves (Switzerland), Oyster (UK), Pablo (USA), RSO (UK), Ricordi (Italy), Ring-O (UK), Safari (Germany), Seon (Germany).  
 Pony Inc., World Trade Center Bldg., 24F, 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-4970. (Tape only) (Also see Canyon)  
 PooH Yokocho Co. Ltd., Printemps Bldg., 2F, 4-7-14 Kajicho, Kawaramachi-Imadegawasagaru, Kamigyo-ku, Kyoto 602. Tel: (075) 256-2856. Pres. Hideaki Matsumoto; Gen. Mgr.: Hirokata Sakai; Sales Mgr.: Yumiko Ohta. (Distributor/Importer)  
**Labels:** (Distributed—domestic), CBS/Sony, Epic/Sony, Nippon Phonogram, Polydor, RVC, Red Clay, Toshiba-EMI, Trio, Victor, Warner-Pioneer; (distributed—foreign) County, Flying Fish, Kicking Mule, Philo, Rebel, Ridge Runner, Rounder, Sugar Hill (all USA).

R C A, see RVC.  
 R V C Corp., 1-7-8 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 499-3311. Cable RVCRCARECORD. Telex 2425162. Pres. Ichiro Okuno.  
**Labels:** (Licensed) Erato (France), RCA (USA). (SEE ADVERTISEMENT)

Radio City Rec. Ltd., 1-5 Wakaba, Shinjuku-ku, Tokyo 160. Tel: (03) 357-2511.  
 Rainbow Recs., Xerox Corner, Taiseido 8F, 1-22-4 Jinnan, Shibuya-ku, Tokyo 150. Tel: (03) 464-6038. Chief Exec.: Satoshi Sasaki; Gen. Mgr.: Midori Ochiai; Sales

Mgr.: Naoya Yamauchi. (One Stop/Distributor/Importer)  
 The Reader's Digest of Japan Ltd., Palace Side Bldg., 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo 100. Tel: (03) 284-4141 (Distributor)  
 Recommended Recs. Japan, 105 Green Heights, 4-14-14 Honmachi, Kichijoji Musashino-shi, Tokyo.  
**Home office:** England.  
 Red Clay, see BOM.  
 Reprise, see Warner-Pioneer.  
 Ryogaiya Co. Ltd., PO Box 10, 2-2-7 Honcho, Nagaoka, Niigata 940. Tel: (0258) 35-4500. Cable: RYONGO. Telex: 03232108. Pres.: Tamakichi Shimizu; Gen. Mgr.: Yoshio Shimizu; Sales Mgr.: Katsumi Kodama. (Distributor/Importer/Exporter)

S M S, see Sound Mktg.  
 Sanno, see Polydor.  
 Seikodo Co. Ltd., 2-65-8 Itabashi, Itabashi-ku, Tokyo 173. Tel: (03) 961-6171. Pres.: Masanobu Iihara. (Distributor)

Shinjuku Rec. Co., 7-9-6 Nishi-Shinjuku, Shinjuku-ku, Tokyo. Tel: (03) 363-3669. Chief Exec.: M. Fujiwara; Gen. Mgr.: T. Ohtake. (Importer)  
**Label:** (Represented) Sierra/Briar (USA).

Shinsei Serv. Co. Ltd., 3-51 Andojbashi-dori, Minami-ku, Osaka 542. Tel: (06) 245-6061. Cable: SALWELL. Telex 63753. Pres. T. Sakata; Gen. Mgr.: H. Kawaguchi; Sales Mgr.: S. Nakajima. (Importer)  
**Branch:** Tokyo, 2-10-3 Roppongi, Minato-ku.

Sounds Mktg. Systems Inc., Kaisei Bldg., 1-8-10 Azabudai, Minato-ku, Tokyo. Tel: (03) 586-9031. Cable: SMSRECORDS. Chief Exec.: Shin Watanabe.

Sound Trading Co. Ltd., Fukide Bldg., 4-1-13 Toranomon, Minato-ku, Tokyo 105. Tel: (03) 438-0291. Telex: 28254. Pres.: Masao Yorozu; Sales Mgr.: Takaya Yamaguchi; Planning Mgr.: Hisaichi Urushiyama; Import Mgr.: Kunihiko Yashiro. (Importer)

Sumiya Ltd., 7-16 Ohtemachi, Shizuoka-shi, Shizuoka-ken 420. Tel: (0542) 51-1234. Pres.: Shigeru Kawabe. (Distributor/Importer)

**Branch:** Tokyo, 2-10-16 Shibuya, Shibuya-ku. Zone: 150. Tel: (03) 406-4966. Telex: 2422097.

Sunkyo Music Co. Ltd., Yamagata Bldg., 1-14-7 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 501-2667. Pres.: Ichiro Takeuchi. (Importer of recorded masters).

Super Stop Inc., 2-26-11 Bishoen, Abeno-ku, Osaka 545. Tel: (06) 713-2715. Telex 5278643. Pres.: Hirakazu Sasabe; Sales Mgr.: Tomizo Miyagawa. (Distributor/Importer/Exporter)

**Labels (Owned) Max; (distributed—not licensed)** Black Saint (Italy), Dragon (Sweden), Queen Disc (Italy).  
 T K R, see Takara.

Takara Mfg. Co. Ltd., 2-29-12 Tamagawa, Ohta-ku, Tokyo 144. Tel: (03) 759-3151.  
**Label:** (Owned) Takara "TKR".

Tam, see Toho.  
 Tee, see CBS/Sony.  
 Teichiku Recs. Co. Ltd. (IFPI), 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-7213. Pres.: Shigeji Nanko; Gen. Int'l & Copyright Div. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.

**Labels:** (Owned) Black, Overseas, Teichiku, Union; (licensed) Audio Fidelity (USA), Beserkley (USA), Catalyst (USA), Chiaroscuro (USA), Contempo (UK), Hansa (Germany), Harmonia Mundi (Germany), IPG (France), MPS (Germany), Metronome (Germany), Meys (France), Progressive (USA), Pye (UK), Sonet (Sweden), Storyville (Denmark), Temey (France), Vee Jay (USA), Xanadu (USA).

Three Blind Mice, see Nippon Phonogram.  
 Toho Recs. Co. Ltd., 1-2-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 503-9531. (Distributed by Victor)

Int'l branches: Brazil, Italy, Hong Kong, USA.  
**Labels:** (Owned) Tam, Toho; (licensed) BYG (France), Black Jazz (USA), Ovation (USA), Vogue (France).

Tokuma Musical Inds. Co. Ltd. (IFPI), 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 862-1381. Cable: TOKUMAONKOH. Telex: 28438.

**Labels:** (Owned) Bourbon, Dan, Harvest, Mama, Minoruphone; (represented) Black Saint (Italy), Eterna (East Germany), Strata-East (USA), Xanadu (USA).

Int'l rep.: Worldwide (Island).  
 Tokyo Denka Co. Ltd., 577 Hamasaki, Asaka-shi, Saitama-ken 351. (Distributor).

Toshiba-EMI Ltd., 2-2-19 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-8780. Cable EMIGRAM. Telex: 2422112. Pres.: Noboru Takamiya; Dirs.: H. Tsurumi, M. Kawai, M. Suda, K. Ueno.

**Labels:** (Owned) Doughnut, Express, Toshiba; (licensed) Angel (UK), Arista (USA), Bronze (UK), Capitol (USA), Chrysalis (UK), Concord (USA), DJM (UK), EMI (UK), Island (UK), MAM (UK), Magnet (UK), Odeon (worldwide), Private Stock (USA), RAK (UK), Red Bus (UK), Rocket (UK), Rolling Stones (UK), Savoy (USA), Stateside (UK).

Int'l reps.: France (Pathe Marconi-EMI), Germany (EMI Electrola), Netherlands (EMI Holland), UK (EMI), USA (Capitol).

Towa Kikaku & Co. Inc., c/o Bluegrass Ents. Tokyo, Kasai Bldg., 6-15-1 Honkomagome, Bunkyo-ku, Tokyo 113. Tel: (03) 946-4663. (Distributor).

Trio Recs./Trio Kenwood Corp., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-4391. Cable TRIODISC. Telex 22913. Exec. Dir.: Makoto Oka; Gen. Mgr.: Kazuaki Maeda; Sales Mgr.: Taizo Fujii; Int'l Chief: Kenny Inaoka.

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Int'l rep.: USA (Inner City). (SEE ADVERTISEMENT)  
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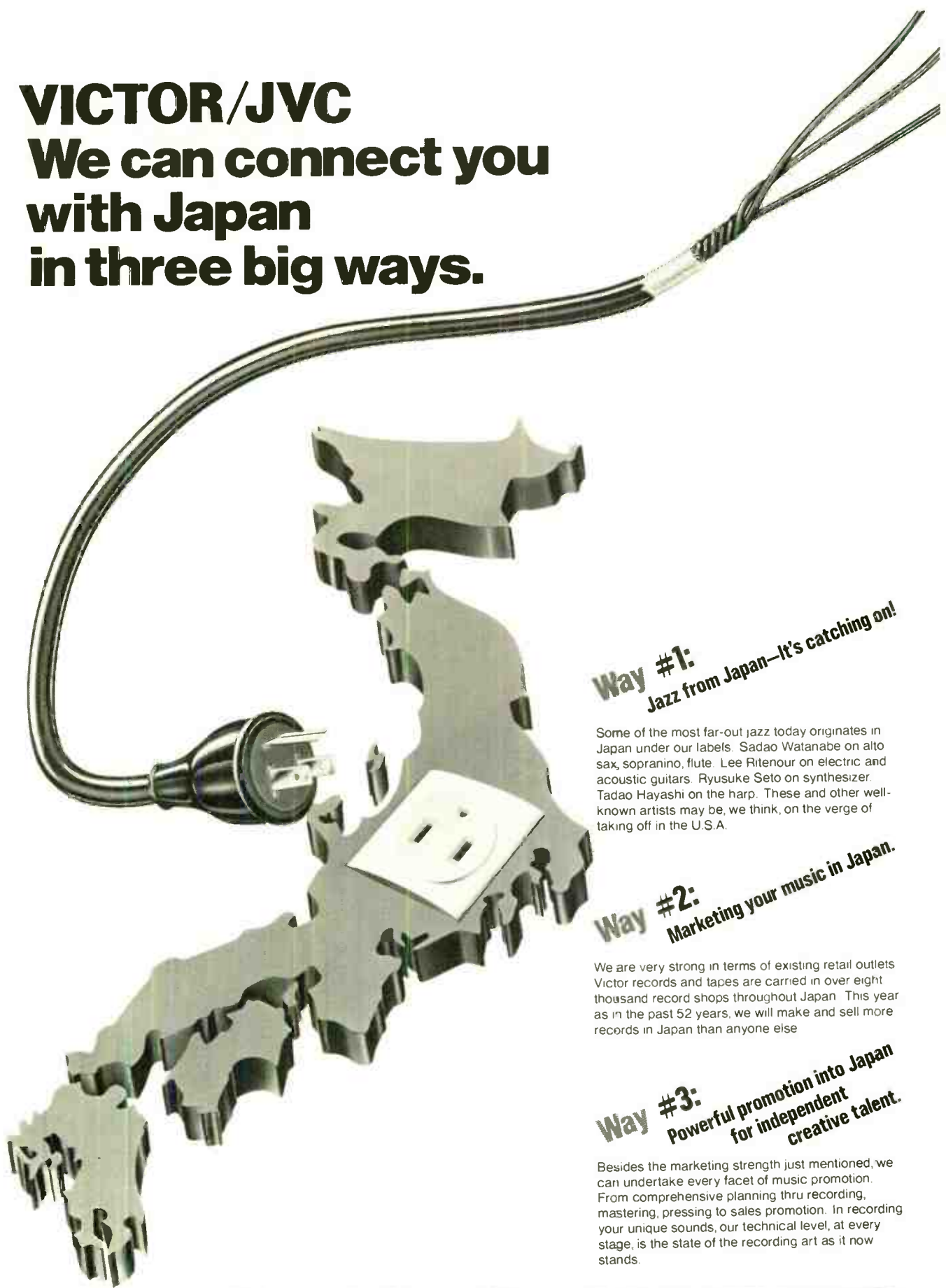
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 VOL. 10 NO. 31 (8/6)

8月第1週—1979—

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11	おれい	ウーカス	VIM-300	468	4111	468-4111
12	おれい	ウーカス	VIM-300	467	4111	467-4111
13	おれい	ウーカス	VIM-300	466	4111	466-4111
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15	おれい	ウーカス	VIM-300	464	4111	464-4111
16	おれい	ウーカス	VIM-300	463	4111	463-4111
17	おれい	ウーカス	VIM-300	462	4111	462-4111
18	おれい	ウーカス	VIM-300	461	4111	461-4111
19	おれい	ウーカス	VIM-300	460	4111	460-4111
20	おれい	ウーカス	VIM-300	459	4111	459-4111
21	おれい	ウーカス	VIM-300	458	4111	458-4111
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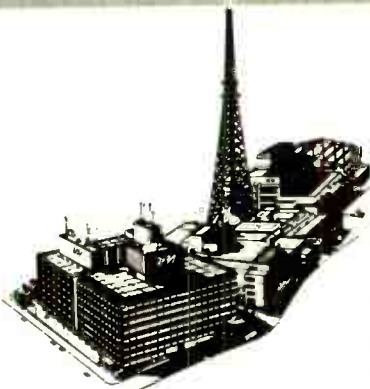


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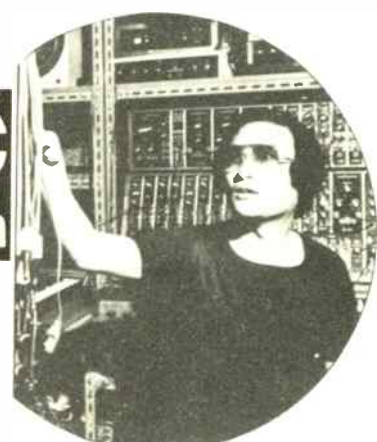
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Brand name: Maxell.

J V C, see Victor.  
Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel (03) 583-8335 (Blank only)  
Home office: USA.  
Audio: 8-tr.

Matsushita Electric Ind'l Co. Ltd., PO Box 51, Osaka Central 530-91, 1006 Oaza Kadoma, Kadoma-city 571 Tel (06) 908-1121. Cable MATSUDEN MORIGUCHI. Telex: 63426. Pres.: Toshihiko Yamashita (Blank only)  
Int'l branches: Germany, USA  
Audio: Cassette, open reel.  
Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" VHS cassette, 1/2" VX.  
Brand names: National, Panasonic, Quasar, Technics

Maxell, see Hitachi.  
National, see Matsushita  
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel (03) 584-8111. Cable NIPPONCO-LUMBIA. Telex: 22591. Pres.: Takami Shobochi, Dir. Toshio Kikutsugi.  
Audio: Cassette, open reel (SEE ADVERTISEMENT)  
Panasonic, see Matsushita.  
Quasar, see Matsushita.  
Scotch, see Sumitomo.  
Sony Corp., PO Box 10, Airport PO, Tokyo 149, 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel (03) 448-2111. (Blank only)  
Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.  
Audio: 8-tr., cassette, open reel.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Beta cassette.

Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel (03) 709-8493  
Audio: Blank—cassette, open reel; raw—8-tr., cassette & open reel.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel  
Brand name: Scotch.

T D K Electronics Co. Ltd., 1-13-1 Nihonbashi, Chuo-ku, Tokyo 103. Tel: (03) 278-5111. Cable TDKCORE. Pres.: Fukujiro Sono; Gen. Mgr. Shohachi Okiyama, Sales Mgr. Bud Barger  
Int'l branches: UK, USA  
Audio: 8-tr., cassette, open reel.  
Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" VHS & Beta cassette.  
Technics, see Matsushita.

Victor Co. Of Japan Ltd., 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811 Cable VICTOREX-PORT. Telex: 26222.  
Int'l branches: Canada, England, USA (all JVC).  
Brand name: JVC.

Electro Co. Ltd., 1-19-3 Kamochiai, Shinjuku, Tokyo 161. Tel: (03) 950-6266. Cable KOHICHIELECT. Telex 2723116. Pres. Ike Ichiro Hattori; Consumer Sales H. Inaba; Commercial Sales: H. Higuchi; Int'l Dept. Mgr. Chris H. Koichibara.  
Audio: Cassette duplicators.  
Brand name: Recortec (SEE ADVERTISEMENT)

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel (03) 583-8335.  
Home office: USA.  
Audio: 8-tr. duplicating equip.

### TAPE DUPLICATING EQUIPMENT

Matsushita Electric Ind'l Co. Ltd., PO Box 51, Osaka Central 530-91, 1006 Oaza Kadoma, Kadoma-city 571 Tel (06) 908-1121. Cable MATSUDEN MORIGUCHI. Telex: 63426. Pres.: Toshihiko Yamashita (Blank only)  
Int'l branches: Germany, USA  
Audio: Cassette, open reel.  
Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" VHS cassette, 1/2" VX.  
Brand names: National, Panasonic, Quasar, Technics  
Maxell, see Hitachi.  
National, see Matsushita  
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel (03) 584-8111. Cable NIPPONCO-LUMBIA. Telex: 22591. Pres.: Takami Shobochi, Dir. Toshio Kikutsugi  
Product: Demagnetizers. (SEE ADVERTISEMENT)  
Ogura Jewel Ind. Co. Ltd., 5-7-12 Omori Kita, Ota-ku, Tokyo 143. Tel: (03) 763-3111. Telex: 02466048. Pres. Kozaburo Ogura; Export/Import Mgr. Tadashi Takaira.  
Product: Needles.  
Sharp Corp., 22-22 Nagaika-cho, Abeno-ku, Osaka 545. Tel (06) 621-1221. Cable LABOMET  
Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel (03) 448-2111  
Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA  
Product: Head cleaners & demagnetizers, needles, splicing tape.  
Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel (03) 709-8493  
Product: Tape catalog servs., leader & splicing tape.  
T D K Electronics Co. Ltd., 1-13-1 Nihonbashi, Chuo-ku, Tokyo 103. Tel (03) 278-5111. Cable TDKCORE. Pres. Fukujiro Sono, Gen. Mgr. Shohachi Okiyama, Sales Mgr. Bud Barger  
Int'l branches: UK, USA  
Product: Head cleaners & demagnetizers, leader & splicing tape.  
Tamura, see Tamura.  
Tamura Seisakusho Co. Ltd., 433 Higashi-Oizumi, Nerima-ku, Tokyo 177. Tel (03) 925-1111. Pres. Itsuya Tamura, Sales Mgr. Junichi Noda  
Product: Head demagnetizers (Tamura).  
Teac Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel (0422) 53-1111. Cable: TEAC MITAKA. Telex 2822551. Pres. Katsuma Tani, Gen. Mgr. Norio Tamura, Sales Mgr. Masao Morita.  
Int'l branches: Germany, Hong Kong, USA  
Product: Head cleaners & demagnetizers

Matsushita Electric Ind'l Co. Ltd., PO Box 51, Osaka Central 530-91, 1006 Oaza Kadoma, Kadoma-city 571 Tel (06) 908-1121. Cable MATSUDEN MORIGUCHI. Telex: 63426. Pres.: Toshihiko Yamashita  
Int'l branches: Germany, USA  
Video: Duplicator  
Brand name: National/Panasonic

Otari Electric Co. Ltd., 4-29-18 Minami Ogikubo, Sugnumi-ku, Tokyo 167. Tel (03) 333-9631. Cable OTARIDENKI. Telex: 26604. Pres. Masayuki Hosoda, Sales & Adv. Mgr. Takao Aoki.  
Audio: High speed tape duplicators (8x, 16x, 32x, 64x), rewinders.  
Video: Tape winders. (SEE ADVERTISEMENT)

Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel (03) 448-2111  
Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA  
Audio & Video: Duplicators.

### TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel (03) 583-8335.  
Home office: USA  
Product: Shrink packaging.

### ● accessories manufacturers

Akai Electric Co. Ltd., 2-12-14 Higashi-Kojiya, Ohta-ku, Tokyo 144. Tel (03) 742-5111  
Product: Head cleaners & demagnetizers  
Clarrion Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150. Tel (03) 463-6161.  
Int'l branches: Germany, Hong Kong, USA  
Product: Carrying & storage cases, catalog servs

Hitachi Maxell Ltd., Ginza Toho Seimei Bldg., 3-3-1 Ginza Chuo-ku, Tokyo 104. Tel (03) 567-6221. Cable MAX-ELLELEC. Telex: 26391. Int'l Dept. Dir. Ken Kakurai; Sales Mgr. Tom Inoue; Ass't Sales Mgr.: Bob Fujiwara.  
Int'l branches: Germany, Hong Kong, Kuwait, Singapore, USA  
Product: Head cleaners.

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel (03) 583-8335  
Home office: USA  
Product: Tape storage cases, cleaners, cloths & brushes, splicing tape.  
Nagaoka Seiki, 3-16-3 Kita-Otsuka, Toshima-ku, Tokyo 170.  
Product: Needles

Namiki Precision Jewel Co. Ltd., 3-8-22 Adachi-ku, Tokyo 123. Tel: (03) 919-0101. Pres. Kazu Namiki, Sales Mgr. M. Shimizu, Ass't Sales Mgr.: H. Narita.  
Int'l branch: USA  
Product: Needles (M).  
Nippon Chikushin, 3-9-35 Tozuka-cho, Shinjuku-ku, Tokyo 160  
Product: Needles

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel (03) 584-8111. Cable NIPPONCO-LUMBIA. Telex: 22591. Pres. Takami Shobochi, Dir. Toshio Kikutsugi  
Product: Demagnetizers. (SEE ADVERTISEMENT)  
Ogura Jewel Ind. Co. Ltd., 5-7-12 Omori Kita, Ota-ku, Tokyo 143. Tel: (03) 763-3111. Telex: 02466048. Pres. Kozaburo Ogura; Export/Import Mgr. Tadashi Takaira.  
Product: Needles.

Sharp Corp., 22-22 Nagaika-cho, Abeno-ku, Osaka 545. Tel (06) 621-1221. Cable LABOMET  
Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel (03) 448-2111  
Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA  
Product: Head cleaners & demagnetizers, needles, splicing tape.

Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel (03) 709-8493  
Product: Tape catalog servs., leader & splicing tape.  
T D K Electronics Co. Ltd., 1-13-1 Nihonbashi, Chuo-ku, Tokyo 103. Tel (03) 278-5111. Cable TDKCORE. Pres. Fukujiro Sono, Gen. Mgr. Shohachi Okiyama, Sales Mgr. Bud Barger  
Int'l branches: UK, USA  
Product: Head cleaners & demagnetizers, leader & splicing tape.  
Tamura, see Tamura.

Tamura Seisakusho Co. Ltd., 433 Higashi-Oizumi, Nerima-ku, Tokyo 177. Tel (03) 925-1111. Pres. Itsuya Tamura, Sales Mgr. Junichi Noda  
Product: Head demagnetizers (Tamura).  
Teac Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel (0422) 53-1111. Cable: TEAC MITAKA. Telex 2822551. Pres. Katsuma Tani, Gen. Mgr. Norio Tamura, Sales Mgr. Masao Morita.  
Int'l branches: Germany, Hong Kong, USA  
Product: Head cleaners & demagnetizers

● store fixtures & merchandising aids manufacturers  
Clarrion Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150. Tel (03) 463-6161  
Int'l branches: Germany, Hong Kong, USA  
Product: Browser boxes, display racks

Young Japan Enterprise Inc., 5-F Emerald Bldg., 12-7 Udagawa-cho, Shibuya-ku, Tokyo 150. Tel (03) 496-0681. Exec. Prod'r Chikanori Kikuchi. (SEE ADVERTISEMENT)

### ● store fixtures & merchandising aids manufacturers

Clarrion Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150. Tel (03) 463-6161  
Int'l branches: Germany, Hong Kong, USA  
Product: Browser boxes, display racks  
Young Japan Enterprise Inc., 5-F Emerald Bldg., 12-7 Udagawa-cho, Shibuya-ku, Tokyo 150. Tel (03) 496-0681. Exec. Prod'r Chikanori Kikuchi. (SEE ADVERTISEMENT)



## KENYA

Population: 13,850,000.  
 Rate of exchange: \$1 (US) = 7.82 shillings.  
 Per capita income: \$209.  
 Holidays: January 1, Good Friday, Easter Monday, May 1, June 1, first Monday in August, October 20, December 12, 25, 26.

### ● record & tape manufacturers / distributors / importers

A I T Recs. (Kenya) Ltd. (IFPI), PO Box 41152, Nairobi. Tel. 24725, 26732, 334-127. Cable DREWSCO. Telex 22366. Mng. Dir. M.R. Andrews; Sales Dir. R.J. Andrews.  
 Labels: (Owned) AIT, Africa, Ba-Ba, Bana Beru, Do-7, King Kong, Lolwe, Moto Moto, Musiki du Zaire, Nyang Omaki, Owang Jaber, POK, Sungura, (licensed domestic) Kung Fu, (licensed foreign) Arista (USA), Capitol (USA), EMI (UK), Private Stock (USA), RCA (USA), Stax (worldwide), Teal (South Africa), United Artists (USA), WEA (worldwide).

Africa, see AIT.  
 Ba-Ba, see AIT.  
 Bana Beru, see AIT.  
 Do-7, see AIT.  
 Fontana, see Phonogram.  
 King Kong, see AIT.  
 Kung Fu, see AIT.  
 Lolwe, see AIT.  
 Mercury, see Phonogram.  
 Moto Moto, see AIT.  
 Musiki du Zaire, see AIT.  
 Nyang Omaki, see AIT.  
 Owang Jaber, see AIT.  
 P O K, see AIT.

Phonogram Ltd./East African Recs. Ltd. (IFPI), PO Box 43695, Nairobi. Tel. 557558, 557432. Cable: PHONREC. Telex 22225. Mng. Dir. J.H. Kinzi; Sales Mgr. J. Costabir.  
 Labels: (Owned) Fontana, Mercury, Phonogram group, Polydor group; (licensed) A&M (USA), Bronze (UK), CBS (USA), Decca (UK), Fonio (Belgium, Zaire), Island (UK), Pye (UK).  
 Int'l rep.: Worldwide (Polygram).  
 Polydor, see Phonogram.  
 Sungura, see AIT.

### ● music publisher

E I T Publ'g, PO Box 41152, Nairobi. Tel. 24725, 26732. Cable DREWSCO. Telex: 22366. Mng. Dir.: M.R. Andrews.

### ● services

#### PLATING, PROCESSING & PRESSING PLANT

East African Recs. Ltd., PO Box 43695, Nairobi. Mng. Dir.: J.H. Kinzi; Factory Mgr. G. Vieweger

### ● accessories importer

A I T Recs. (Kenya) Ltd., PO Box 41152, Nairobi. Tel. 24725, 26732, 334127. Cable DREWSCO. Telex: 22366. Mng. Dir. M.R. Andrews; Sales Dir. R.J. Andrews. (Importer)  
 Product: Cleaners, cloths, brushes, 45 rpm adapters, head cleaners & demagnetizers, leader & splicing tape.

## LEBANON

Population: 2,960,000.  
 Rate of exchange: \$1 (US) = 3.25 pounds.  
 Per capita income: \$786.

Holidays: January 1, March 30 (Moslem New Year), May 1 (Labor Day), May 6 (Martyr's Day), June 20 (Mohammed's Birthday), November 22 (Independence Day), December 25, Moslem & Christian religious holidays

### ● record & tape manufacturers / distributors / importers

Arc, see Societe Mitri Murr & Fils.  
 Archiv, see Philips Liban.  
 A. Chahine & Fils, Hazmieh-Chiyah Blvd., Beirut. Tel. 452 750/563. Cable CHAHINEMUSIQUE. Pres.: Joseph A. Chahine; Gen. Mgr. Bernard A. Chahine; Sales Mgrs.: Abdallah J. Chahine, Boutros Maroun, Joe Le tayf.

Labels: (Owned) Voix de L'Orient; (distributed—not licensed) A&M (UK), Barclay (France), Bronze (UK), Capitol (UK), Carrere (France), DJM (UK), EMI (UK), EMI Int'l (UK), Fantasy (USA), Harvest (UK), His Master's Voice (UK), Island (UK), Motown (UK), Music For Pleasure (UK), Parlophone (UK), Pathe (France), Purple (UK), RAK (UK), Rocket (UK), Sonopresse (France), Tamlak (UK), Trema (France), Tretaux (France).  
 Int'l reps.: France (Pathe Marconi EMI), Greece (EMI).

D G, see Philips Liban.  
 Empire, see Societe Libanaise du Disque.  
 Fontana, see Philips Liban.  
 Hamada, see Societe Libanaise du Disque.  
 Heliodor, see Philips Liban.  
 Romeo Lahoud Prod'ns, see Societe Libanaise du Disque.  
 M G M, see Philips Liban.  
 Melodisc, see Societe Libanaise du Disque.  
 Mercury, see Philips Liban.  
 Metrophon, see Societe Mitri Murr & Fils.  
 Philips Liban SaL, Phonogram Dept., PO Box 670, Ave. Sami Solh, Beirut. Tel. 382-300. Cable: PHILIBAN. Gen. Mgr. E. Raben; Sales Mgr. Roger Ghosn.  
 Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Triumph, Vertigo, Verve, (licensed) Avco, All Platinum, B&C, Big Tree, Biram, Bus Stop, CTI, Capricorn, Carrere, Charisma, Clearlight, ECM, Ensign, Fresh Air, GM, GTO, Hispavox, Hot Foot, Jet, Just Sunshine, Kalan, Kalondour, Keltia, Kudu, Marzelle, Mooncrest, Mountain, Oyster, Pablo, Passport, Pergola, Phil Spector, Power Exchange, RSO Ring O. Shelter, Sire, Sonopresse, Spring, State, Track, Transatlantic, Trojan, 20th Century, WWA, Zagora.  
 Int'l reps.: Worldwide (Phonogram, Polydor).

Polydor, see Philips Liban.  
 Polyphon, see Philips Liban.  
 S L D, see Societe Libanaise du Disque.  
 Societe Libanaise du Disque SaL (IFPI), PO Box 4758, Cinema Empire Bldg., Gouraud St., Beirut. Tel. 252222, 247209, 932787. Cable CINEMPIRE. Telex 21633. Pres. & Gen. Mgr. Mario G. Haddad; Prod'n Mgr.: Joseph Tabet.  
 Labels: (Owned) Empire, Melodisc, SLD; (licensed) Albatros (France), Ariola (Germany), Asylum (UK), Atco (USA), Atlantic (USA), CGD (Italy), Carabine (France), Curtom (USA), Dark Horse (France), Durium (Italy), Elektra (USA), Fleche (France), Hansa (Germany), Reprise (USA), R-FI (Italy), Warner Bros. (USA); (distributed—not licensed) Disc'AZ (France), Ades (France), Barclay (France), Big Tree (France), Ember (UK), Erato (France), Eurodisc (France), Flamophone (France), Flaresch (France), Hamada, Hungaraton (Hungary), Romeo Lahoud, Malligator (France), Manticore (France), Musidisc (France), Penny Farthing (UK), Pickwick (UK), Rolling Stones (USA), Swan Song (USA), Uniart, Westbound (USA), Whitfield (France).  
 Int'l reps.: France (Sonodisc), USA (Monitor, Peters Int'l)



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 TRIO RECORDS, a division of TRIO-KENWOOD CORP.  
 6-17, 3-chome, Aobadai, Meguro-ku, Tokyo 153 JAPAN

Societe Mitri Murr & Fils, PO Box 11-1211, Beirut. Tel: 24-46-20, 22-38-08.  
**Labels: (Owned)** Arc, Metrophon; **(represented)** Chapter One (UK), Decca (UK), Deram (UK), London (UK), MAM (UK), Pink Elephant (Belgium), Rex (UK), Saout El-Hob (Egypt), Threshold (UK), UK (UK), Vega (France), Weekend (Belgium).  
 Int'l repa.: Belgium (Fonior), Egypt (Saout El-Hob), France (Societe Francaise du Son), UK (Decca).  
 Triumph, see Philips Liban.  
 Uniart, see Societe Libanaise du Disque.  
 Vertigo, see Philips Liban.  
 Verve, see Philips Liban.  
 Voix de L'Orient, see A. Chahine & Fils.

## MALAYSIA

**Population:** 12,264,345.  
**Rate of exchange:** \$1 (US) = 2.13 ringgits.  
**Per capita income:** \$748.  
**No. of homes with record players:** 84,000.  
**Holidays:** Chinese New Year (2 days), Prophet Muhammad's Birthday, Labor Day, Vesak Day (Buddhist festival), King's Birthday, National Day, Hari Raya Puasa (Malay fasting festival) (2 days), Deepavali (Hindu festival), Awal Muharram (Malay religious holiday), Hari Raya Haji (Malay New Year), Christmas.

### RECORDS:

**Records sold domestically including imports (retail value):**  
 LP's 1978—1,800,000 units, \$12,960,000; 1977—1,200,000 units, \$8,840,000.  
**Records imported from USA:** 1978—90,000 units; 1977—78,000 units.  
**Records imported from countries other than USA:** 1978—8470 units; 1977—3000 units.  
**Records exported to countries other than USA:** 1978—2740 units, \$9416.  
**Average retail price per record:** Int'l LP's pressed locally—\$13.00.

**Stereo sales:** 99.99%.

**Discounting:** Frequent.

**Type of distribution:** The manufacturer-to-retailer system predominates with 80% of sales. Privately owned retail outlets account for the bulk of the retail business, with manufacturer-owned outlets having about 12%, and the rest going to mail order and direct imports.

**Type of promotion:** Newspaper and magazine reviews are the most used form, with advertising in these media also being popular. Television and radio stations allot 50% of music programming to MOR material. Videotape screenings are becoming popular. Stage shows by local artists also are boosters.

### TAPE:

**Pre-recorded tape sold domestically including imports:** 8-tr. 1978—700,000 units; 1977—640,000 units. Cassette 1978—2,800,000 units; 1977—2,200,000 units.

**Market:** While the 8-track market was slowly declining, the cassette market showed a 25% gain in 1978. Cassette equipment is readily available, with prices generally moderate. Having controlled the equipment market five years ago, 8-track units are now less popular.

**Average retail price per tape:** 8-tr.—\$15.50; cassette—\$14.00.

### RADIO STATIONS

No. of government 1 (AM/FM).

**Comment:** Music accounts for about three-fourths of the airtime and is subject to government scrutiny. News, sports commentaries and documentaries make up the remainder of the airtime. FM, which is restricted to the Kuala Lumpur area, is 100% music. Popular music predominates, but classical and jazz are gaining. Live shows are sparse.

### TELEVISION STATIONS:

No. of government channels 2 (2% PAL color)

**Comment:** Over two-fifths of the programs are locally produced, including news, documentaries, sports and plays. Imported music shows are limited to the MOR format.

### IMPORT/EXPORT REGULATIONS:

All imports and exports are subject to tax duties of 10% + 5% + 5%. Although this is relatively high, both have shown yearly increases. **Christie Leo**

## ● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.  
 Ace of Diamonds, see Decca.  
 Anca Musical Sdn. Bhd., 58 Jalan Midah 1, Taman Midah, Cheras, Kuala Lumpur. Tel: 612-031. Mng. Dir.: Wong Kim Leng.  
 Argol, see EMI.  
 Argo, see Decca.  
 Baal Recs., 5115 Wisma Central, Jalan Ampang, Kuala Lumpur. Tel: 209-836.  
**Labels: (Owned)** Baal, Best of Everything; **(licensed)** ABC, H&L (both USA).  
 Beltona, see Decca.  
 Best of Everything, see Baal.  
 Capitol, see EMI.  
 Chapter One, see Decca.  
 Columbia, see EMI.  
 D G G, see Phonogram.

Decca Orient (Pte.) Ltd., Kinta Hall Court, 20/34 Leboh Farquhar, Penang. Tel: 60-671. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Mgr.: Lee Chin Har. Local branch: **Kuala Lumpur, Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Bandar. Tel: 23-810. Mgr.: Encik Ismail Bin Haji Abdul Rahman.**  
**Reg'l headquarters:** Singapore.  
**Labels: (Owned)** Ace of Clubs, Ace of Diamonds, Argo, Beltona, Chapter One, Decca, Deram, Eclipse, Emerald, Greenwich, Gull, Headline, London, London Globe, Nova, L'Oiseau Lyre, Qualiton, Rex, Threshold, Vocation, Vox, York; **(represented)** All Platinum (USA), Biograph (USA), Boot (USA), Capri (France), Coccinelle Varieties (France), Cynda (USA), Ember (UK), Fiesta (France), Horoscope (USA), London/AQA (USA), Maple (USA), O'Be (USA), Pye (UK), Spiral (UK), Stang (USA), Summus (USA), Sonet (UK), Sydney Thompson (UK), Turbo (USA), Vega (France).  
 Int'l repa.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Pakistan (EMI), Philippines (Super), Thailand (Kinexet).  
 Deram, see Decca.  
 Double Up, see EMI.  
 E M I (Malaysia) Sdn. Bhd. (IFPI), 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 924133, 924261, 924392. Cable: EMITRON. Telex: 30682. Dir. & Gen. Mgr.: M. Comerford; Mktg. & Sales Mgr.: Ronald Cheong; Int'l A&R Mgr.: Connie Cheong; Domestic A&R Mgr.: S.P. Beh.  
**Home office:** England.  
**Labels: (Owned)** Angel, Capitol, Columbia, Double Up, EMI, HMV, Harvest, MFP, One Up, Parlophone, Pathe, Regal, Sonopresse, Sound Super, Starline, **(licensed)** Arista (USA), Bronze (UK), CBS (USA), Disneyland (USA), Dyna (Philippines), Epic (USA), Island (UK), MAM (UK), Magnet (UK), Motown (USA), Passport (USA), Private Stock (USA), Purple (UK), RAK (UK), Rolling Stones (UK), Rare Earth (UK), Rocket (UK), Sherbet (Australia).  
 Int'l rep.: Worldwide (EMI).  
 Eclipse, see Decca.  
 Elastic, see Musico.  
 Emerald, see Decca.  
 Fontana, see Phonogram.  
 Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.

Greenwich, see Decca.  
 Gull, see Decca.  
 H M V, see EMI.  
 Harvest, see EMI.  
 Headline, see Decca.  
 Hup Hup Sdn. Bhd., 66-68 Jalan Raja Chulan, Kuala Lumpur. Tel: (03) 207-904/524. Mng. Dir.: C.H. Ng; Gen. Mgr.: A.W. Ng.  
**Label: (Distributed) Life**  
 King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Ng Ay Vin.  
 Life, see Hup Hup.  
 London, see Decca.  
 London Globe, see Decca.  
 M F P, see EMI.  
 Malaysia Recs. Sdn. Bhd., Lot 8244, Lorong 51A/222B, Kawasan Miel, Petaling Jaya, Selangor. Tel: (03) 773-685, 773-604. Cable: MAYREC. Chm.: M.C. Brown; Factory Mgr.: Heng Yok Hong.  
 Mercury, see Phonogram.  
 Musico (Malaysia) Sdn. Bhd., China Insurance Bldg., Rm. 301, 174 Jalan Tankeu Abdul Rahman, Kuala Lumpur. Tel: 924-959. Mgr.: Khorjin Saong.  
**Labels: (Owned)** Elastic; **(represented)** Barclay, Blue Note (USA), Casablanca, Fantasy (USA), JVC, King, Prestige (USA), United Artists (Germany, UK, USA).

Nova, see Decca.  
 L'Oiseau Lyre, see Decca.  
 One Up, see EMI.  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Philips, see Phonogram.  
 Phonogram Pte. Ltd., Jalan Bukit Bintang, 1st fl., No. 20, Kuala Lumpur. Tel: 422-747, 429-395.  
**Regional headquarters:** Singapore.  
**Labels: (Owned)** DGG, Fontana, Mercury, Philips, Polydor, RSO, Vertigo; **(represented)** A&M (USA), CTI (USA), Capricorn (USA), Charisma (UK), De-Lite (USA), GTO (UK), H&L (USA), Jupiter (Germany), MCA (USA), MGM, Monument, Pablo (Germany), Ring-O (UK), 20th Century (USA),  
 Polydor, see Phonogram.  
 Qualiton, see Decca.  
 R S O, see Phonogram.  
 Regal, see EMI.  
 Rex, see Decca.  
 Sonopresse, see EMI.  
 Sound Super, see EMI.  
 Starline, see EMI.  
 Threshold, see Decca.  
 Vertigo, see Phonogram.  
 Vocation, see Decca.  
 Vox, see Decca.  
 York, see Decca.

Int'l firm represented: EMI (Hong Kong).  
 Int'l rep.: UK (EMI).

## ● services

### DESIGN & ARTWORK

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
 King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Ng Ay Vin.  
 U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S. S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su.

### PLATING, PROCESSING & PRESSING PLANTS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
 King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Ng Ay Vin.  
 Malaysia Recs. Sdn. Bhd., Lot 8244, Lorong 51A/222B, Kawasan Miel, Petaling Jaya, Selangor. Tel: (03) 773-685, 773-604. Cable: MAYREC. Chm.: M.C. Brown; Factory Mgr.: Heng Yok Hong. (Pressing only)

### PRINTERS & LITHOGRAPHERS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
 King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Ng Ay Vin. (Rec. only)  
 Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246.  
 Int'l branch: USA, Spectrotape.  
 U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su.

### TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

Anca Musical Sdn. Bhd., 58 Jalan Midah 1, Taman Midah, Cheras, Kuala Lumpur. Tel: 612-031. Mng. Dir.: Wong Kim Leng.  
 Emitape (Malaysia) Sdn. Bhd., 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 924133, 924261, 924392. Cable: EMITRON. Telex: 30682. Mng. Dir.: M. Comerford; Gen. Mgr.: Jenny Thong.  
**Audio:** 8-tr., cassette.  
 Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**Audio:** 8-tr., cassette & open reel.  
 King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Ng Ay Vin.  
 U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su. (PKG)

## ● supplies

### CARTRIDGE & CASSETTE PARTS

U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su.  
**Audio:** All plastic parts.

### EMPTY CARTRIDGES, CASSETTES & REELS

Anca Musical Sdn. Bhd., 58 Jalan Midah 1, Taman Midah, Cheras, Kuala Lumpur. Tel: 612-031. Mng. Dir.: Wong Kim Leng.  
 Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANDATAPE.  
 Int'l branch: USA, Spectrotape.  
**Audio:** Cassette.  
 U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su.  
**Brand name:** UNI-El Mar.

### JACKETS & SLEEVES LABELS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
 King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Ng Ay Vin.  
 U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S. S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su. (Labels only)

### POLYETHYLENE BAGS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.

### RECORD PROCESSING MACHINERY

U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel: (03) 923-252. Cable: UNIGOH. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr.: Colin Edmonds; Office Mgr.: E.K. Su.  
**Chief product:** Presses.  
**Brand name:** Finebit.

## ● music publishers

Anca Musical Sdn. Bhd., 58 Jalan Midah 1, Taman Midah, Cheras, Kuala Lumpur. Tel: 612-031. Mng. Dir.: Wong Kim Leng.  
 Burlington-Palace Music Orient Ltd. (div. of Decca Orient Pte. Ltd.), Kinta Hall Court, 20-34 Leboh Farquhar, Penang. Tel: 60-671. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin. Local branch: **Kuala Lumpur, Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Bandar. Tel: 23-810. Mgr.: Encik Ismail Bin Haji Abdul Rahman.**  
**Reg'l headquarters:** Hong Kong.  
 Pustaka Muzik EMI (Malaysia) Sdn. Bhd., 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 924133, 924261, 924392. Cable: EMITRON. Telex: 30682. Mng. Dir.: Michael Comerford; Gen. Mgr.: S.P. Beh.



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**TAPE, RAW & BLANK LOADED**

Agfa Carat, see East Asiatic  
Agfa Stereochrom, see East Asiatic.  
Agfa Videochrom, see East Asiatic.  
Amplex, see Eastland.  
Anca Musical Sdn. Bhd., 5B Jalan Midah 1, Taman Midah, Cheras, Kuala Lumpur. Tel: 612-031 Mng. Dir. Wong Kim Leng.  
Audiopak, see Emitape.  
Capitolpak, see Emitape.  
East Asiatic Co. Ltd., PO Box 354, 84 Jalan Ampang, Kuala Lumpur. Tel 25121 Telex: 246  
Audio: Blank—compact-cassette, open reel, raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
Eastland Trading Co., 301 Jalan Pekeliling, Kuala Lumpur 17-01 Tel 25-302 Cable: EASTLAND Sales Mgr. Wong Boon Sam. (Importer/Exporter)  
Reg'l headquarters: Singapore.  
Audio: Cassette, open reel.  
Brand name: Ampex.  
Emitape (Malaysia) Sdn. Bhd., 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07 Tel: (03) 924133, 924261, 924392 Cable EMITRON, Telex 306B2 Mng. Dir. M. Comerford; Gen. Mgr. Jenny Thong. (Blank only)  
Audio: B-tr., cassette  
Brand names: Audiopak, Capitolpak, Emitape.  
Greencorp, see UNI.  
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia Tel. (05) 822-246, 823-499 Cable PANDATAPE (Blank only)  
Int'l branch: USA, Spectrotape.  
Audio: B-tr. & cassette  
U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel. (03) 923-252 Cable. UNIGOH. Telex. 31341 Mng. Dir. S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr. Colin Edmonds; Office Mgr. E.K. Su.  
Audio: B-tr., cassette  
Brand name: Greencorp.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Eastland Trading Co., 301 Jalan Pekeliling, Kuala Lumpur 17-01. Tel: 25-302 Cable: EASTLAND Sales Mgr. Wong Boon Sam. (Importer/Exporter)  
Reg'l headquarters: Singapore.  
Audio: Duplicators  
Brand names: Ampex, Pentagon.  
U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur Tel. (03) 923-252 Cable. UNIGOH. Telex. 31341 Mng. Dir.: S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr. Colin Edmonds; Office Mgr. E.K. Su.  
Audio: Duplicators.  
Brand name: Ed-Pic/Recordex.

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES**

U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel. (03) 923-252 Cable. UNIGOH. Telex. 31341 Mng. Dir. S.S. Goh; Gen. Mgr.: Peter S.C. Goh; Sales Mgr. Colin Edmonds; Office Mgr. E.K. Su.

**● accessories manufacturers**

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak Tel. (05) 4-555  
Product: Carrying & storage cases  
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia. Tel. (05) 822-246, 823-499 Cable PANDATAPE.  
Product: Head cleaners.  
U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur Tel. (03) 923-252 Cable. UNIGOH. Telex. 31341 Mng. Dir. S.S. Goh; Gen. Mgr. Peter S.C. Goh. Sales Mgr. Colin Edmonds; Office Mgr. E.K. Su.  
Product: Tape carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers, leader & splicing tape.

**● store fixtures & merchandising aids manufacturers**

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia Tel. (05) 822-246, 823-499 Cable PANDATAPE.  
Product: Tape display racks.  
U N I Ent. Sdn. Bhd., 290 Jalan Raja Laut, Kuala Lumpur. Tel. (03) 923-252 Cable. UNIGOH. Telex. 31341 Mng. Dir. S.S. Goh; Gen. Mgr. Peter S.C. Goh; Sales Mgr. Colin Edmonds; Office Mgr. E.K. Su.  
Product: Tape display racks.

**MEXICO**

Population: 69,500,000.  
Rate of exchange: \$1 (US) 22.65 pesos.  
No. of homes with record players: 3,500,000.  
Holidays: January 1, February 5 (Promulgation of the Constitution), March 21 (Birthday of Benito Juarez), May 1 (Labor Day), May 5 (Cinco de Mayo), September 15 & 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25.

**RECORDS & TAPE:**

Records & Pre-recorded tape sold domestically (retail value): 197B—\$250,000,000.

**RECORDS:**

Records, record blanks & pre-recorded media imported from USA: 1977—\$1,326,226.  
Records exported to USA: LP's 1978—205,807 units. Singles EP's, & blanks 1978—303,733 units  
Average retail price per record: LP's—\$3.00; EP's—\$1.25, singles—\$ .75  
Stereo sales: 60% of total.  
Quadraphonic sales: 3% of total.  
Record club sales: 3% of total.  
Discounting: Rare.  
Type of distribution: Manufacturer-to-retailer system predominates. One rack jobber, 4 one stops & 1 club account for the remainder of the distribution  
Type of promotion: Radio & tv concerts are the most important  
Jukeboxes: 25,000.

**TAPE:**

Market: The cassette market continues to grow rapidly.  
Average retail price per tape: B-tr. & cassette—\$3.00  
Import sales: No pre-recorded tape is imported

**RADIO STATIONS:**

No. of stations 90B; 79B AM, 210 FM.

**TELEVISION STATIONS:**

No. of channels 25. 100% in color. Marv Fisher

**● record & tape manufacturers / distributors / importers**

A C (Discos) (Central de Grabaciones), Mayorazgo 83, Col. General Anaya, Mexico, 13, D.F. Tel. (905) 534-3370. Dir. Gen. Carlos Gomez Barrera; Gen. Mgr. Jose Antonio Zavala; Sales Mgr. Rolando Islas. Admin. Dir.: Horacio Calderon.  
Labels: (Owned) Clasica, Especial, Kabah, Palenque, Tulum.  
A M S Recs. SA (Fabrica de Discos), Jerico 64, Mexico, D.F. Tel. (905) 760-3441.  
Acapulco, see Musart.  
Accion, see Coro.  
Allegria SA (Discos), Xochicalco 242-2, Mexico 12, D.F. Tel. (905) 543-2470.  
Int'l rep.: USA (Fama).  
America (Discos), Av. Chapultepec 57, 2nd fl., Mexico, 7 D.F. Tel. (905) 578-8022. Telex: 1775799. Gen. Dir.: Jose Mantecon.  
Angel, see EMI-Capitol.  
Archiv, see Polydor.  
Arcoiris Musical, see Centro Musical de Tijuana.  
Ariel, see Mexicanos.  
Ariola, see Discolibro. (SEE ADVERTISEMENT)  
Audioton SA (Discos), Allende 233, Mexico 16, D.F. Tel. (905) 527-647B. (Licensed to Gas)  
Labels: (Owned) Audioton, Beca.  
Avon, see Coro.  
Beca, see Audioton.  
Belart, see Polydor.  
C B S/Columbia Int'l SA, Av. 16 de Septiembre 7B4, Naulcalpan. Tel. (905) 576-0333. Cable COLRECORD. Pres.: Jose Manuel Villarreal P.; VP & Gen. Mgr.: Armando de Llano Arana; Sales Mgr. Arturo Valdes de la Pena; Mktg. Mgr.: Raul Bejarano Teja; A&R Dir. Manuel Montoya.  
Labels: (Owned) CBS, Epic, Harmony, Okeh, Sultana; (licensed domestic) Dimeca; (licensed foreign) Bethlehem, Blue Sky, Buena Vista, Calla, Caribou, Fredy, Full Moon, Gamble, Hot Wax, Invictus, Memo, Monument, Mums, Nemperor, Philadelphia Int'l, Portrait, Ranch, Sound Stage 7, TK, T-Neck, TSOP, Zarape (all USA).  
Int'l reps.: Worldwide (CBS Int'l) except USA (Caytronics).  
Camden, see RCA.  
Capitol, see EMI-Capitol.  
Cara, see Grever.  
Carlos SA (Discos), J.M. Correa 285-F, Esquina Coruna, Col. Viaducto-Piedad, Mexico 13, D.F. Tel. (905) 526-1347.  
Cash, see Grever.  
Centro Musical de Tijuana SA, PO Box 292, San Ysidro, Calif. 92073, USA; 917 Constitution Ave., Tijuana, B.C. Tel. (903) 385-1322. Pres.: Luis B. Alonso; VP Tessa Alonso; Sales Mgr.: Manuel Magdaleno C.  
Labels: (Owned) Arcoiris Musical, Rainbow Music; (distributed) Alhambra, Arcano, Arriba, Ariola, CBS, Capitol, Caytronics, Coco, Columbia, Fama, Fania Int'l, Fiesta, Fuentes, Gala, Gamma, Hispavox, Latin Int'l, Melody, Miami, Montilla, Musart, Nova Vox, Peerless, Polydor, Pronto, Raff, RCA, Safari, Sonido Int'l, Super Sonido.  
Int'l rep.: USA (Fiesta).  
Chain, see Guitarra.  
Cisne Raff SA (Discos) (IFPI), Calle Carracci 64, Mexico 19, D.F. Tel. (905) 563-2800. Pres.: Raul Ficahi; Gen. Mgr.: Ramon Martinez Duran; Sales Mgr. Ignacio Aguilar de la Torre; Promo. & Publ.: Rafael Fiachi Jr.  
Int'l branch: USA, Raff Recs.  
Labels: (Owned) Cisne, Diabolo, Gaviota, Hot Rock, Raff; (licensed domestic) Cronos; (licensed foreign) Anahuac (USA), Dark (Venezuela), Disc Jockey (Argentina), Hurrucane (USA), Mex Melody (USA), Movieplay (Spain), Nippon Columbia (Japan), Norteno (USA), Playboy (USA), Ric (USA), SISA (Nicaragua).  
Int'l rep: Nicaragua (SISA).  
Cladrjo SA (Discos), Miraflores 823, Mexico 13, D.F. Clasica, see AC.



Clave, see Gamma  
 Colibri, see Sonomedios  
 Corito, see Coro  
 Coro SA (IFPI), SA, Bahía de Perula 80, Mexico 17, D.F. Tel (905) 531-2900. Pres. Federico Riojas; Gen. Mgr. Gloria Oliveros; Pub. & Promo. Dir.: Jaime Sanchez Rosalido.  
**Labels:** (Owned) Accion, Avon, Corito, Coro.  
**Int'l reps.:** Central America (Fonica in Guatemala), Argentina (Microfon), Bolivia (Heriba), Chile (Sochem-EMI), Colombia (Fuentes), Ecuador (IFESA), Guatemala (Fonica), Peru (Infopesa), USA (Safari), Uruguay (Renvar), Venezuela (BASF, Discorona).  
 Cronos SA (Discos), Av. Obregon 1824, Guadalajara, Jal. Tel (9136) 18-63-84. (Licensed to Cisne)  
 D C M, see Discos & Cintas Melody  
 D E L A (Director de la Coordinación & Explotación de artista & repertorio para Latinoamérica), Av. Ejercito Nacional 209, 4th fl., Mexico 5, D.F. Tel (905) 531-1524/7030. Cable GRAMMAPHON. Telex (017) 74520, 71227. Dir. Andre Toffel. (Liaison office for Polydor & Phonogram group of companies in Latin America)  
 D G, see Polydor  
 Diablo, see Cisne  
 Diana, see Gamma  
 Dimeca, see CBS/Columbia  
 Dimsa, see Mexicanos  
 Discobolo, see Discos & Cintas Melody  
 Discolibro SA (IFPI), Ave. de las Fuentes 41-A, 4th fl., Tecamachalco, Mexico, D.F. Tel (905) 589-8400 Cable ARIOMEX. Gen. Mgr. Fernando Hernandez; Sales Mgr.: Hector Mendoza; Adv. & Promo. Mgr. Sergio Blanchet.  
**Home office:** Germany, Ariola Eurodisc  
**Labels:** (Represented) Ariola America (USA), Ariola World, Belter (Spain), Bronze (UK), Eurodisc (France), Microfon (Argentina), Musiza (Germany), Sire (USA), Springboard (USA), Tomato (USA), Victoria (Colombia), Virgin (UK).  
**Int'l reps.:** Central America (Dideca), Argentina (Microfon), Bolivia (Lauro), Colombia (Sonolux), Dominican Republic (Discomundo), Ecuador (Fadisa), Peru (FTA), USA (Caytronics), Uruguay (APSA), Venezuela (Cordica)  
 Discos & Cartuchos de Mexico SA, see Discos & Cintas Melody  
 Discos & Cintas Melody SA (IFPI), Lago Chalco 122, Mexico 17, D.F. Tel (905) 250-1499. Cable: MELMEX. Pres. Jose Ignacio Morales Perea; Gen. Mgr.: Victor Marquez Mar.; Sales Mgr. Antonio Maza Brito.  
**Labels:** (Owned) DCM, Discobolo, Melody, (licensed) Durum (Italy), Fenix (Ecuador), Movieplay (Spain), Nova Vox (USA), Sonolux (Colombia), Vanguard (USA)  
**Int'l reps.:** Central America (Dideca), Colombia (Sonolux), Spain (Movieplay), USA (Caytronics-Mexicana) Venezuela (La Discoteca).  
 El Dorado, see Producciones Musicales  
 E M I-Capitol de Mexico SA de CV (IFPI), Rio Balsas 49, Mexico 5, D.F. Tel. (905) 525-1700. Cable: CAPRECORDS  
 Gen Dir Roberto Lopez; Promo & Pub Rosa Maria Esquivel  
**Labels:** (Owned) Angel, Capitol, EMI, Odeon, Seraphim; (licensed) A&M (USA), Arista (USA), Motown (USA), Private Stock (USA)  
**Int'l reps.:** Worldwide (EMI group), Bolivia (Duer), Central America (Dideca), Colombia (CBS), Ecuador (IFESA), Peru (IEMPSA), USA (Latin Int'l), Venezuela (Los Ruices)  
 Eco, see Peerless  
 Epic, see CBS/Columbia  
 Erre, see Gutarra  
 Especial, see AC  
 F A (Discos), Revillagigedo 96-405, Mexico 1, D.F. Tel (905) 510-2595  
 Fiel see Industria Disquera Mexicana  
 Fiesta (Discos), Av. Antonio de Mendoza 1099, Mexicali, B.C. Tel (903) 8-13-88.  
**Int'l rep.:** USA (Fogata)  
 Flama, see Gas  
 Fonomex SA, Apdo. M-9496, Mexico 1, D.F. Tel (905) 539-0961, 532-2083. Cable FONOMEX. Dir. Miguel Moreno Franco; Gen. Mgr. Carlos E. Moreno, Sales Mgr. Esteban Alarcon  
**Labels:** (Owned) Fonomex, Galaxia, Ja-Ja, Karma, Somma, Stereo Star, (licensed) Orbita (Colombia), Sideral (Germany), TR (USA)  
**Int'l reps.:** Costa Rica, Guatemala, Honduras, Nicaragua, Panama, San Salvador (all Lyra), USA (TR), Venezuela (Suramericana).  
 Fontana, see Polydor  
 Galaxia, see Fonomex  
 Gamma SA (IFPI), Apdo. 7762, Zone 1, Emerson 304, 1st fl., Mexico 5, D.F. Tel (905) 545-6735. Cable GAMMADISC. Telex 1772424. Pres. Jose M. Vidal Zapater; Gen. Mgr. Carlos J. Camacho; Int'l Luis M. Moyano  
**Labels:** (Owned) Clave, Diana, Gamma, Golondrina, (represented) AVI (USA), Amadeo (Austria), Arion (France), Asylum (USA), Atlantic (USA), BWD (UK), Butterfly (USA), CTI (USA), Copacabana (Brazil), Delphine (France), Discomoda (Venezuela), Elektra (USA), Erato (France), Everest (USA), Fama (USA), Fantasy (USA), Golden Sands (USA), Hallmark (UK), Hispavox (Spain), Hungaroton (Hungary), JDC (USA), MM (France), Mastrotiero (Argentina), Nonesuch (USA), Parachute (USA), Pausa (USA), Pickwick (USA), Pye (UK), RKM (Belgium), Reprise (USA), Supraphon (Czechoslovakia), Symphony Tone (Austria), Trova (Argentina), 20th Century (USA), Warner Bros. (USA), West Side (USA)  
**Int'l reps.:** Argentina (Microfon), Australia (Festival), Bolivia (Lauro), Brazil (Gravacoes Eletricas), Central America (Dideca), Chile (Cuatro), Colombia (Codiscos), Ecuador (IFESA), Peru (El Virrey), Spain (Hispavox), USA (West Side), Uruguay (Palacio de la Musica), Venezuela (Disco de Moda). (SEE ADVERTISEMENT)  
 Gas-Norteno, see Gas  
 Gas SA (Discos), Av. de los 100 Metros 1201, Mexico, D.F. Tel (905) 754-3403. Pres. Guillermo Acosta, VP Jesus Acosta; Promo. & Pub. Laura Acosta  
**Int'l branch:** USA  
**Labels:** (Owned) Flama, Gas, Gas-Norteno, Inter-Gas; (licensed domestic) Audioton; (licensed foreign) Beverly (Spain), Dicesa (El Salvador), Famoso (Ecuador), Gema (USA), Infopesa (Peru), Mundo (Dominican Republic), Orbe (Colombia), TK (Argentina), Velvet (Venezuela)  
**Int'l reps.:** Brazil (Chantecler, Fermata), Peru (Infopesa), Venezuela (Velvet).  
 Gaviota, see Cisne  
 Golden, see Juventa  
 Golondrina, see Gamma  
 Gomez Dist., Apdo. 1395, Mexico 1, D.F. Contract Jorge Gomez Label (Represented) Stinson (USA)  
 Grabaciones Mexicanas SA, Veterinarios 16, Mexico B. D.F. Tel (905) 582-9362  
**Label:** (Owned) Grabamex.  
 Grabamex, see Grabaciones Mexicanas.  
 Grever Prod'nes SA, Yauatepec 107, Mexico 11, D.F. Tel: (905) 286-0599. Cable GREVERINT. Pres. Charles Grever; Gen. Mgr. Angel Hernandez  
**Home office:** USA, A-Side Dist'g  
**Labels:** (Owned) Cara, Cash, Lado-A  
 Guitarra SA (Discos), Nilo 50, Mexico 16, D.F. Tel (905) 527-4549. Dir. Luis Alberto San Martin  
**Labels:** (Owned) Erre, Gutarra; (licensed domestic) Chain; (licensed foreign) Ansonia (USA), Dial (Spain), Everest (USA), Musidisc (Brazil), Project 3 (USA), Sonet (Sweden)  
**Int'l reps.:** Argentina (Parnaso), Guatemala (Dideca), Spain (Dial, Marfer), USA (Parnaso), Venezuela (Duplica).  
 Harmony, see CBS/Columbia  
 Heliodor, see Polydor  
 Helix (Discos & Cintas), Olivar 29, Mexico 19, D.F. Tel (905) 563-0100. Gen. Dir. Casimiro Flores. Promo & Pub Andrea Cordova  
 Hot Rock, see Cisne  
 I G L E, see Sonido y Ritmo  
 Industria Disquera Mexicana SA, C. Central Sur 385, Mexico 15, D.F. Tel (905) 355-0570.  
**Labels:** Fiel, Tono  
 Inter-gas, see Gas.  
 Ja Ja, see Fonomex.  
 Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: (905) 574-1278. Pres. & Gen. Mgr. Rosamaria Gonzalez Romero; VP Jorge Batalla Salgado; A&R Rafael de Paz Gonzalez.  
**Labels:** (Owned) Golden, Juventa; (represented) Ar-mex (USA).  
 Kabah, see AC  
 Karma, see Fonomex.  
 Karussell, see Polydor.  
 Lado-A, see Grever.  
 Libelula, see Sonomedios.  
 M G M, see Polydor.

# Discos musart



DISCOS MUSART, S. A.  
 P. O. Box 17503 México, D. F. MEXICO  
 TELS.: (905) 399-66-00 — 527-01-00  
 TELEX: 17-71493





## RECORD PROCESSING MACHINERY

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 576-4935. Pres.: Rogério Azcarraga.

## TAPE, BLANK LOADED & BULK RAW

Agfa-Gevaert de Mexico SA, Apdo. 7256, Mexico 1, D.F.; Ing. Zapadores 1, Naucalpan. Tel: 761-800. Telex: (017) 74479.

**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

**Video:** Cassette.

**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Ampex de Mexico SA de CV, Div. Del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870. Gen. Dir.: Miguel A. Hernandez; Admin. Mgr.: Isaias Trujillo; Audio Prods. Sales Mgr.: M. Villela; Video Prods. Sales Mgr.: Oscar Luna; Tape Prods. Sales Mgr.: M. Santillana.

**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/4" EIAJ cartridge.

Aurex SA de CV, Calz. Tulyehualco 3370, Mexico 23, D.F. Tel: (905) 973-1233, 670-0277. Chm.: Federico Valdes; Gen. Mgr.: Ernesto Valdes; Sales Mgr.: Ramiro Gamboa.

**Local branch:** Av. Corona 181, Desp. 231. Tel: (903) 613-5474. Reg'l Mgr.: Ricardo de la Llave.

**Audio:** 8-tr., cassette, open reel.

**Brand name:** Ampex.

Avon, see Coro.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres.: Federico E. Riojas; Gen. Mgr.: Gloria Oliveros. (Blank only)

**Audio:** 8-tr., cassette.

**Brand names:** Avon, Coro, In.

In, see Coro.

Montage Mexico SA, PO Box 244, Cuidad Ind'l El Framboyan, Lotes 1, 2 & 3, Veracruz. Tel: 3-42-00. Gen. Mgr.: Raul Valenzuela Aguirre.

**Audio:** 8-tr., cassette, open reel.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000/6200. Dir. Gen.: Oscar Rivero; Sales Mgr.: Victor Hernandez Vieyra.

**Audio:** 8-tr., cassette, open reel.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870. Gen. Dir.: Miguel A. Hernandez; Admin. Mgr.: Isaias Trujillo; Audio Prods. Sales Mgr.: M. Villela; Video Prods. Sales Mgr.: Oscar Luna; Tape Prods. Sales Mgr.: M. Santillana.

**Audio & Video:** Recorders.

## ● accessories manufacturers

Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870. Gen. Dir.: Miguel A. Hernandez; Admin. Mgr.: Isaias Trujillo; Audio Prods. Sales Mgr.: M. Villela; Video Prods. Sales Mgr.: Oscar Luna; Tape Prods. Sales Mgr.: M. Santillana.

**Product:** Head cleaners & demagnetizers, leader & splicing tape.

Aurex SA de CV, Calz. Tulyehualco 3370, Mexico 23, D.F. Tel: (905) 973-1233, 670-0277. Chm.: Federico Valdes; Gen. Mgr.: Ernesto Valdes; Sales Mgr.: Ramiro Gamboa.

**Local branch:** Av. Corona 181, Desp. 231. Tel: (903) 613-5474. Reg'l Mgr.: Ricardo de la Llave.

**Product:** Head cleaners & demagnetizers, leader tape.

Centro Musical de Tijuana SA, PO Box 292, San Ysidro, Calif. 92073, USA; 917 Constitution Ave., Tijuana, B.C. Tel: (903) 385-1322. Pres.: Luis B. Alonso; VP: Tessa Alonso; Sales Mgr.: Manuel Magdalena C.

**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, needles.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres.: Federico E. Riojas; Gen. Mgr.: Gloria Oliveros.

**Product:** Tape carrying & storage cases, head cleaners & demagnetizers.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000/6200. Dir. Gen.: Oscar Rivero; Sales Mgr.: Victor Hernandez Vieyra.

**Product:** Leader tape.

## ● store fixtures & merchandising aids manufacturers

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres.: Federico E. Riojas; Gen. Mgr.: Gloria Oliveros.

**Product:** Record & tape display racks.

## ● jukebox manufacturers

Ami de Mexico SA, Calz. Tlatilco 239, Mexico 16, D.F. Tel: (905) 556-8611.

Fonografos Automaticos Evans SA, Via Dr. Gustavo Baz 49, Puente de Vigas, Mexico. Tel: 572-4744.

Industrias Nacionales de Sonido SA, Apdo. 22036, Calz. Mexico-Xochimilco 4861, Mexico 10, D.F. Tel: (905) 573-2413. Cable: ASTROINSSA. Telex: (017) 74282. **Local branch:** La Feria SA, Rep. de Chile 7, Mexico 1, D.F. Tel: (905) 585-1311. (Importer only)

**Brand name:** Astrovox.

Manufacturera de Sinfonolas SA, Av. Jardin 330, Col. del Gas, Mexico 15, D.F. Tel: (905) 355-3199.

Sonata SA (Corp.), PO Box 22036, Mexico 22, Tel: (905) 573-2413. Pres.: David L. Romero Sr.; Gen. Mgr.: Raul C. Romero; Sales Mgr.: J. LaraValle.

## NETHERLANDS

**Population:** 14,000,000.  
**Rate of exchange:** 61 (US) = 2 guilders.  
**Per capita income:** \$5,345.  
**No. of homes with record players:** 4,000,000.  
**Holidays:** New Year's Day, Easter Monday, April 30 (Queen's Birthday), Ascension Day, Whitmonday, December 25 & 26.

### RECORDS:

**Records sold domestically including imports (retail value):** LP's 1977—33,000,000 units, \$212-500,000; 1978—35,000,000 units, \$235,000,000. Singles 1977—11,000,000 units, \$27,500,000; 1978—14,000,000 units, \$35,000,000.

**Average retail price per record:** LP's—\$6.50; singles—\$2.50.

**Stereo sales:** 95% of total.

**Quadraphonic sales:** 0.1% of total.

**Record club sales:** 8% of total.

**Discounting:** Frequent.

**Type of promotion:** There are a few light programs on TV which are important to the promotion of records. The most important of these is the pop show Toppop, which plays the top 30 records weekly. Radio station Hilversum 3 is also important in promoting pop records.

**Jukeboxes:** 11,000.

### TAPE:

**Pre-recorded tape sold domestically including imports (retail value):** Cassette 1977—4,500,000 units, \$35,000,000; 1978—5,500,000 units, \$40,000,000.

**Market:** Cassette sales continue to grow and cassettes are far more popular than 8-tr. cartridges.

**Average retail price per tape:** Cassette—\$7.75.

### RADIO STATIONS:

No. of government 4.  
**Comment:** Mi Amigo and Delmare operate offshore, outside Dutch territorial waters. Hilversum 1 has cultural programs & information; Hilversum 2, family-oriented programs; Hilversum 3, light & pop music; Hilversum 4, classical music only.

### TELEVISION STATIONS:

No. of channels: 2 government, 95% color.  
**Comment:** TV time is divided among 8 broadcasting companies with religious and cultural programming. Veronica, a former off-shore pop station, is the latest and smallest. The size of a company depends on the number of subscribing members.

### MARKET ANALYSIS:

In terms of total sales, the industry in the Netherlands looks fine, with a 10 per cent growth over 1978. The problems lie in other areas, such as price stabilization and, of course, piracy, counterfeiting, and bootlegging—estimated to account for between 5 and 10 per cent of the overall turnover. Neither of the conventions of Rome and Geneva has been ratified, but STEMRA and NVPI, the Dutch branch of IFPI, conduct an impressive campaign to combat piracy, clean up the shops, and to bring as many cases to court as possible. We foresee a slight decrease in classical music sales, now around 12 per cent of the total, and an increase in sales of popular music from abroad—England, France, Germany, and the United States. It is becoming more and more difficult to produce, promote and sell local artists.

## ● record & tape manufacturers / distributors / importers

A R S I S, Steegstr. 16, 6041 EA Roermond. Tel: (04750) 1-36-98. (Record Distributor)

Ace of Clubs, see Decca.

Albersen & Co. BV (Muziekhandel), Gr. Hertoginnelaan 182, 4517 EV The Hague. Tel: (070) 45-60-00. Dir.: J. Albersen. (Distributor)

Alpa Recs., Tabaksweg 6, Elst. Tel: (08384) 17-34.

Arcade Recs. (Nederland) BV, Industrieweg 11, 4131 NK Vianen. Tel: (03473) 21-84. Telex: 40420. Gen. Mgr.: A. Seyesmer; Adv. Mgr.: H. Luiten; Sales Mgr.: A.A. van Hovuydonk.

**Home office:** England.

**Labels:** Arcade, Trent.

Archiv, see Polydor.

Argo, see Decca.

Arloa Benelux BV (IFPI), Kenastr. 1-3, 2011 MV Haarlem. Tel: (023) 31-92-90. Telex: 41385. Mng. Dir.: Wim Schipper; Deputy Mng. Dir.: Anton Witkamp; Sales Mgr.: Jaap Grooters.

**Home office:** Germany.

**Labels:** (Owned) Arloa, Baccarola, Eurodisc; (distributed) Jupiter, Marinit, Veb; (licensed) ABC (USA), Al-

bion (UK), Anchor (UK), Blue Thumb (USA), Beserkley (UK, USA), Bronze (UK), Chiswick (UK), Chrysalis (UK, USA), Dot (USA), Fleet, Hansa, Impulse, (USA), Island (UK), Lifesong (USA), Mantecore (UK), Shelter (USA), Tomato (USA), Virgin (UK), Westminster (USA).

Artone, see CBS.

Associated Artists Int'l BV, PO Box 37, Piet Heinstr. 4, Maarssen. Tel: (03465) 6-22-76. Gen. Mgr.: Joop Gerretis.

Asylum, see WEA Recs.

B E L Sound, Buursterstraat 356, Enschede. Tel: (053) 76-30-22.

B M G, Molenvlietsedijk, 23-25, Tholen. Tel: (01660) 3226.

Baccarola, see Ariola-Eurodisc.

Barclay Nederland NV (IFPI), Jacobus Pennweg 24, Hilversum. Tel: (035) 4-80-46. Telex: 43013. Dir.: 8 R.

Maassen. (Distributed by CNR).

**Home office:** France.

**Labels:** (Licensed) Barclay (France), Black & Blue (France), Blue Star (France), De-Lite (USA), Egg (France), Prelude (USA), Riviera (France).

Barrelhouse, see Martin A. van Olderen.

Basart Recs. Int'l BV (IFPI), PO Box 338, Flevolana 41, Naarden. Tel: (02159) 4-62-66. Cable: EDITORAS. Telex: 43191. Mng. Dir.: Tony Berk, Bart Klimmer; Sales Mgr.: Bob Stoppelman; Label Mgr.: Simon Mol, Vincent Klaus; Int'l Mgr.: Ton van den Bremer.

**Int'l branch:** Belgium.

**Labels:** (Owned) Goldstar, Groovy, Papillon, Park, Poker, Redifusion, Tulip; (licensed) Acanta (Germany), Aura (UK), Butterfly (USA), Cantate (Germany), Durum (Italy), Fono (Germany), Lamb & Lion (USA), Project 3 (USA), Rainbow (UK), Request (USA), Sonet (UK), Turnabout (USA), Vox (USA).

**Int'l rep.:** Belgium (Inelco).

Herman Batelaan Prod'ns, Moerbeigaarde 112, Zoetermeer. Tel: (070) 63-57-82. Gen. Mgr.: Herman Batelaan; Sales Mgr.: Pieter I. Kieboom.

**Labels:** (Owned) Chapter 2, Esart.

Beltona, see Decca.

Benelux Music Inds., PO Box 70, 6000 AB Weert, Uilenweg 38, 6006 SK Weert. Tel: (04950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Jacquie Hoes; Sales Mgr.: Adrian Hoes.

**Labels:** (Owned) Gnome, Kendari, Killroy, Laudate, Lorelei, Ojee, Starlet, Telstar, (distributed) Grand Gala, Mirasound; (represented) Beautiful Sunday (UK), Better Sounds (USA), Chart (USA), Hexagone (France), Hippo (Switzerland), Ronco (UK), Ronnex (Belgium), Shelby Singleton (USA), Spark (UK), Supertone (Germany), Starlet (Germany), Tempo (Germany), Wanted (UK).

**Int'l reps.:** Australia (Carinia), Austria (Turicophon), Brazil (Copacabana), Canada (Morning), Czechoslovakia (Supraphon), Germany (Ariola, EMI-Electrola, Polydor), Jamaica (Federal), Mexico (Polydor), Portugal (Rossil), Scandinavia (Euronett), South Africa (RPM), Spain (Belter), Switzerland (Turicophon), USA (Midland Int'l), Venezuela (Unimiscal), Yugoslavia (Jugoton).

J. Ph. Benson, PO Box 59, 7620 AB Borne. Tel: (05409) 41-24. Dir.: John Phillip Benson; Gen. Mgr.: A. Daphne Laanen.

**Labels:** (Licensed) Wim (USA); (distributed—not licensed) Avant (USA), Crystal (USA), Pandora (USA).

Bertus Distributie BV, Industrieweg 45-B, 2651 BC Berkel en Rodenrijs. Tel: (01891) 57-22. Telex: 26385 BETS. Dir.: Jan van der Linden; Gen. Mgr.: Bram Apon; Sales Mgr.: Almer Apon. (Distributor)

Blossom Recs., Valkenboslaan 180, The Hague. Tel: (070) 45-13-79.

Boem, see Dureco.

Boogie, see Martin A. van Olderen.

Born Free Prod'ns, Albertus Perkstr. 35, Hilversum. Tel: (035) 4-77-49. Cable: PHONOGRAM. Mng. Dir.: Peter Koelwijn.

Bosheck Grammofoonplaten, PO Box 53, Aerdenhout. Tel: (035) 1-27-61. Owner: Willem Bosheck; Gen. Mgr.: H.R. Bosheck v.d. Laan.

**Labels:** (Owned) Kritos, Nevofoon, Onyx, Target, Traffic; (distributed) CPR; (represented) Alvorada (Portugal), Boosey & Hawkes (UK), Carioca (Portugal), Clave (Portugal), Copacabana (Portugal), Estudio (Portugal), Orfeu (Portugal), Rapsodia (Portugal), Roda (Portugal), Selected Sound (Germany), Telemusic (France), Unidisc (France).

Bovema Negram BV (IFPI), Bronsteeweg 49, Heemstede. Tel: (023) 28-07-50. Telex: 41625. Dir.: Nico Geusebroek; Gen. Mgr.: Kees Baas.

**Labels:** (Owned) Bovema-Negram, His Master's Voice.

Brother Recs. Inc., Leidesgracht 49, Amsterdam 1013.

**Home office:** USA.

C B S Grammofoonplaten BV (IFPI), Stationsplein 82-84, Haarlem. Tel: (023) 31-94-10. Cable: COLRECORD. Telex: 41051. Gen. Mgr.: Allen Davis; Sales Mgr.: Will Nagel.

**Home office:** USA, CBS Int'l.

**Labels:** (Licensed domestic) Artone; (licensed foreign) A&M (USA), Arion (France), Bethlehem (USA), GTO (UK), CBS (USA), DJM (UK), Embassy (USA), Epic (USA), Invictus (USA), Jet (USA), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA), Portrait (USA), TK (USA).

C C A, see Vista.

C I R, see PCMP.

C N R (BV Grammofoonplatenmaatschappij) (IFPI), Gouwzenstr. 15, 1230 Weesp. Tel: (02940) 1-52-44. Cable: CENER. Telex: 12523. Gen. Mgr.: Ruud Wijntjes; Repertory Dept.: Herman van der Zwan; Promo: Ron Mol.

**Labels:** (Owned) CNR, Injection, (licensed) AVI (USA), Acrobat (UK), Affinity (UK), Alte Werk (Germany), Aquarius (France), Barclay (France), Beggar's Banquet (UK), Black & Blue (France), Carrere (France), Casino (Canada), Deesse (France), De-Lite (USA), Egg (France), Melodiya (USSR), Parsifal (Belgium), Prelude (USA), Riviera (France), Telefunken (Germany).

**Int'l rep.:** Germany (Teldec).

C P R, see Bosheck.

Canto di Vangelo, see Vista.

Capi (NV), Basisweg 38, Amsterdam. Tel: (020) 11-15-55.



- Labels: (Represented)** Musica Mundi, Musica Sacra. Capitol, see EMI-Bovema.  
Capri, see Dureco.  
Carrere Holland BV, Gouwzeestr. 15, Weesp. Tel: (02940) 1-52-44. Telex: 12523. Mng. Dir.: Bart van de Laar; PR: Michel Damen. (Licensed to CNR)  
Chapter 2, see Herman Batelaan.  
Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum. Tel: (02150) 1-53-53, 4-94-38.  
**Label: (Licensed)** Supraphon (Czechoslovakia).  
Circle, see Grammoservice.  
Collector Recs., PO Box 2296, 3000 CG Rotterdam. Tel: (010) 22-48-88.  
**Labels: (Owned)** Collector, Unknown, White Label.  
Int'l repr.: Belgium (Monopole), France (Thonney), UK (Superdisc), USA (Down Home).  
Collector Series, see VIP.  
Commonwealth, see K-Tel.  
Condor, see Mike Vincent.  
Continental Sound, PO Box 81065, Rotterdam. Tel: (010) 21-10-98, 21-48-28. Pres.: Leon La Riviere; Gen. Mgr.: Mr. Zwarts; Sales Mgr.: Jan Deurlo.  
**Labels: (Owned) Free; (Licensed) CS (USA), Catecombs (Canada) Janz Team (Germany); (distributed—not licensed)** Abacus (Germany), Glory-Sound.  
Contre Point, see VIP.  
Coreco, see International Sound.  
D G, see Polydor.  
Dawn, see VIP.  
Decca Distributie BV (Hollandsche) (IFPI), PO Box 7104, Drentestr. 11, Amsterdam. Tel: (020) 44-08-88. Telex: 1203B. Mng. Dir.: Bill Barents; Admin'r: Floor Wijngaard; Pop Prod. Mgr.: Jaap Hoitingh; Classical A&R: Hans Tecker; Mktg. Mgr.: Rob Edwards.  
**Labels: (Owned)** Ace of Clubs, Argo, Beltona, Decca, Deram, Eclipse, London, L'Oiseau Lyre, Parrot, Rex, Rialto, Threshold; (licensed) Abkco, Big Sound, Brunswick, Commodore, Crossover, Hindsight, Jamie, Republic, Rumbleseat (all USA).  
Deram, see Decca.  
Desert-Moon, see VIP.  
Dial, see Diwa.  
Didi, see A.M. Girwar.  
Disco de Man-DDM Prods. BV, PO Box 214, 6190 AE Beek. Tel: (04402) 16-90. Dir.: Cees de Man.  
**Labels: (Owned)** Golden Oldies Club, Klaver 4; (licensed foreign) Artistry (UK).  
Disco George, Ternatstr. 17-3, Amsterdam. (Distributor)  
Disco Town, see Universe Prod'ns.  
Disque Roermond BV, Hendriklaan 1B, Roermond. Dir.: E. Kamzol. (Distributor)  
Diwa Recs., PO Box 612, 7550 AP Hengelo OV. Tel: (0540) 2-47-62. Dir.: Dick Waanders.  
**Labels: (Owned)** Dial, Diwa; (licensed foreign) Folk Variety (Germany), Frog (UK), Lake Country (Switzerland), Olympic (USA), Rollin' Rock (USA), Route 66 (Sweden), Wix (USA); (distributed—not licensed) Baron (USA), Cowboy Carl (USA), Red Raven (Germany), Rockhouse (Netherlands), Sierra/Briar (USA), White Label (Netherlands).  
Doina, see Polydor.  
Dotan Recs., Rijnlanderweg 695, 2132 NK Hoofddorp. Tel: 1-32-85. Mng. Dir.: Micky Dotan. (Wholesaler).  
Double Plaisirs, see VIP.  
Dureco (Dutch Rec. Co.) BV, Pampuslaan 45, 1380 AA Weesp. Tel: (02940) 1-53-21. Cable: RECMUS. Telex: 14409. Mng. Dir.: A.E. Palmans; A&R Mgr.: M.A.C. de Raaf; Mktg. Mgr.: A. van Nijntten. Int'l Mgr.: C.W. Jansen.  
**Branch: Hilversum, Luitgardeweg 20. Tel: (02150) 1-21-51.**  
**Labels: (Owned)** Boem, Capri, Dureco, Elf Provincien, GIP, Halter, Scramble, Te Deum; (licensed) Audio Fidelity (USA), CTI (USA), Creole (UK), ECM (Germany), Gala (USA), Honeybee (USA), Immediate (UK), Japo (Germany), Joker (Italy), Kudu (USA), Music Control (France), Nems (UK), Penny Farthing (UK), Pilot (UK), Saar (Italy), Stiff (UK), Vega (France), Weekend (Belgium), Young Blood (UK), Zafiro (Spain).  
Int'l repr.: Austria (DGG), Belgium (Fonior), France (Sof-rason), Germany (DGG), Luxembourg (Fonior), Switzerland (DGG).  
Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 1B, Naarden. Tel: (02159) 4-27-60; Amsterdam Tel: (020) 24-37-81.  
**Labels: (Owned)** Durlaphone, Obelisk, Pop Sound, Veronica.  
Durlaphone, see Evan Durlacher.  
Durob Audio, Grotestraat 1B, 5437 AS Beers. Tel: (08850) 1-56-70. Telex: 41605. Pres.: Floortje van den Dungen.  
**Labels: ASI, American Gramophone, Century, Coherent Sound, Concord, EMI-Toshiba, Eastwind, Labyrinth, Merlin, Nautilus, Orinda, Philips, RVC, RCA, Romar, Salisbury, Sheffield Lab, Sonic Arts, Sound 80, Telarc, Trend, 2000 BC.**  
Dutch Blues & Boogie Woogie Org., Maasdriehof 175, 1106 NG Amsterdam. Tel: (020) 96-11-11. Pres.: Martin van Olderen.  
**Labels: (Distributed—not licensed)** Adelphi, Barrelhouse, Big Star, Blind Pig, Colt & Firmo, Lunar, Rounder, TK, Testament (all USA); JSP (UK).  
E & E, see International Rec. Dist'n.  
EMI Recs. Holland BV (IFPI), Bronsteeuw 49, Heemstede. Tel: (023) 28-07-50. Telex: 41625. Mng. Dir.: Nico Geusebroek; Gen. Mgr.: Karen Hendriks; Sales Mgr.: Jan Gaasterlaad; Mktg. Mgr.: Richard Denekamp.  
**Labels: (Owned)** Capitol, EMI; (licensed) Arista, Blue Note, Fantasy, Hispavox, Infinity, Intercord, Janus, Logo, MAM, MPS, MPS, Magnet, Motown, Passport, Private Stock, Purple, RAK, Rebel, Red Bus, Rocket, Rolling Stones, Savoy, Splash, Sunburst, Transatlantic, Triangle, Trojan, United Artists.  
EMI LEAR (European A&R, Prod'n-Mktg.-Promo.), PO Box 6106, Tulpenkade 1, Haarlem. Tel: (023) 31-95-1B. Telex: 41902. Mng. Dir.: R. R. Kruijze; Gen. Mgr.: F.A.M. Jansen; Mktg. Mgr.: Dick van Vliet.  
EMI Holland BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Telex: 41257. Mng. Dirs.: B.J. van den Berg, Roel R. Kruijze, Ass't Dir. Mkts.: Dick Klimbie; Financial Dir.: L.A.P.A. Verhelst; Ass't Dir. Finances: J.C. La Grouw; Int'l Div. Mgr.: Theo Roos.  
Note: EMI Holland BV is a holding company for the following firms: Anagon BV, Delta BV, EMI Recs. Holland BV, EMI Hifi BV, EMI-Holland Productie BV, Gramophonehouse BV, Bovema Negram BV.  
Eclipse, see Decca.  
Editio Laran, de Constant Rebecquestr. 104, The Hague. Tel: (070) 45-89-17; Chief Exec.: Max Hallensleben; Sales Mgr.: C. H. Hallensleben.  
**Labels: (Owned)** Editio Laran; (licensed domestic) Hallensleben.  
Int'l repr.: Germany (Mixtur).  
Elektra, see WEA Recs.  
Elf Provincien, see Dureco.  
Epigram Recs., v.d. Heimstr. 13, PO Box 3054, Delft. Tel: (015) 12-62-47.  
Esart, see Herman Batelaan.  
Eurodisc, see Ariola-Eurodisc & Sound-Pros.  
Europese Fono Club, 262 Singel, Amsterdam. Tel: (020) 23-71-95.  
Eurosound, see Vista.  
Festivo, see Vista.  
Fidelo, see Sound-Pros.  
Flashlines BV, Catharinalaan 11, The Hague. Tel: (070) 85-89-06. Telex: 31039. Mng. Dir.: Graham Neal. (Wholesaler/Importer/Exporter)  
Fleet Benelux, Kenaustr. 3, Haarlem. Tel: (023) 31-35-43. Owners: Robert A. Aardse, Peter Meisel.  
Fontana, see Phonogram BV.  
Fountain Sound & Vision, Utrechtsestraat 105, Amsterdam. Telex: 33796. (Distributor)  
Free, see Continental Sound.  
G I P, see Dureco.  
Gartex, PO Box 10175, Raamsteeg 1, Amsterdam. Tel: (020) 24-71-90. (Importer)  
A. M. Girwar, Pieter Breugelstr. 21, Hengelo.  
**Home office: Surinam, Didi Recs.**  
**Labels: (Owned)** Didi, Old Gold.  
Glory Sound, Thorbeckestr. 7, Veenoord. Tel: (05915) 1273. (Licensed to Vista).  
Gnome, see Benelux.  
Golden Guinea, see VIP.  
Golden Hour, see VIP.  
Golden Lion Recs. BV, PO Box 181, Peerklampaan 5, Hilversum. Tel: (02150) 1-59-53. Chief Exec.: D. De Vilder.  
Golden Oldies Club, see Disco de Man.  
Goldstar, see Basart.  
Gorilla Recs. BV, Lange Poten 15a, The Hague. Tel: (070) 64-21-73. Telex: 32240.  
Gospel Music Int'l, PO Box 210, 6880 AE Velp. Tel: (085) 64-68-15. Chief Execs.: A.M. Everaars, P.S. Groeneveld, L. Pool.  
Grammoservice BV (IFPI), Spaarndamsweg 410-414, 2022 EA Haarlem. Tel: (023) 25-85-21. Telex: 41062. Deputy Dir.: P.E. Hertog; Gen. Mgr.: J.W. Assman; Sales Mgr.: T.A. van Holten.  
**Label: (Owned) Circle.**  
Grand Gala, see Intermidia & Benelux Music.  
Groovy, see Basart.  
Haast Grammofoonplaten BV, PO Box 3246920, 2e Oosterparkstr. 243, Amsterdam. Tel: (020) 35-15-07. (Record Distributor/Importer/Exporter)  
Hallensleben, see Editio Laran.  
Halter, see Dureco.  
Harlekijn Holland BV, Kerkdijk 11, Westbrook (U). Tel: (03469) 44-44-45. (Licensed to Polydor)  
Havo Int'l, PO Box 9702, The Hague. (Exporter).  
Hees BV, Choorstr. 1-3-7, Delft. Tel: (015) 12-41-83.  
Hekre, see Henk Kreeftmeyer.  
Heliodor, see Polydor.  
Hep, see K-Tel.  
His Master's Voice, see Bovema Negram.  
David Hofstede Ents., Van Baerlestr. 77, 1071 AS Amsterdam. Tel: (020) 72-08-82.  
Alberto de Hond Music Import-Export BV, Roetersstr. 18a, Amsterdam. Tel: (020) 24-12-25, 22-96-23. Pres.: Alberto de Hond; VP: Mrs. V.J. de Hond.  
Hosat (Holland South America Trading), Noordeinde 105a, The Hague. Tel: (070) 46-51-22. Dir.: H.J. da Silva, Sales Mgr.: M. de Jong.  
**Labels: (Licensed)** Alvares (France), Astree (France), Audite (Germany), Bis (Sweden), Calig (Germany), Calliope/Arpege (France), Carus (Germany), Claves (Switzerland), Colosseum (Germany), Corona (Germany), Jacklin (Switzerland), SFF (France), Studio Monastere (France), Tangent (UK), Valois (France).  
Hotspot, see Universe.  
Idee Sound, Koningsweg 15, Alkmaar. Tel: (072) 1-08-19. Gen. Mgr.: J.V. Doorn. (Distributor/Importer)  
Int'l branch: Spain.  
Impact, see Phonogram BV.  
Inelco Recs. & Tapes BV (IFPI), Turfstokerstraat 63, 1463 GD Aalsmeer. Tel: (02977) 2-BB-55. Telex: 14683. Mng. Dir.: Wim Brandstede; Deputy Mng. Dir.: Sales: Jaap Beutler; Deputy Mng. Dir.: A&R: Edo A.L. Peek.  
**Labels: (Owned)** Lark; (licensed) Fania (USA), Word (USA); (distributed—not licensed) Basart (Netherlands), RCA (USA), VIP (Netherlands), Varagram (Netherlands).  
Injection, see CNR.  
Intermedia NV, Nassaulaan 46a, Baarn. Tel: (02154) 37-12.  
**Labels: (Owned)** Grand Gala, Studio 33; (represented) Fass (Germany).  
Intermusic BV, PO Box 312, Eikbosserweg 114, 1200 AH Hilversum. Tel: (035) 4-41-40. Telex: 43897. Mng. Dir.: Cees van Zijveld.  
International Rec. Dist'n Amsterdam (IRDA), PO Box 1525, 1000 BM Amsterdam. Tel: (020) 93-62-49. Gen. Mgr.: Peter Rensen; Sales Mgr.: Paul Rodenhuis.  
**Labels: Owned: E&E, Moonbase, Zen.**  
International Sound Retail, Regentesselaan 69, 2562 CV, The Hague. Tel: (070) 45-33-00. Telex: 33796. Owner: Andre J. Fontijn; Gen. Mgr.: Jorita Uucy; Sales Mgr.: R. Allen Jones.  
**Labels: (Distributed—not licensed)** All Ears (USA), Bomp (USA), Coreco (Netherlands), Haast (Netherlands), Improvising Artists (USA), Kilgaron (UK), PBR Int'l (USA), Payola (USA), Plurex (Netherlands), Ralph (USA), Rhino (USA).  
Ivory Tower Recs., Tussveld 55, Bornebroek. Tel: (05408) 261. Dir.: Fred Rootveld; Gen. Mgr.: Angie Rootveld.  
**Labels: (Owned)** Ivory Tower, NL.  
J.J. Jojo, see Oldway-Windmill.  
Jojo, see Oldway-Windmill.  
Jox, see Henk Kreeftmeyer.  
Jubal, see Vista.  
Jupiter, see Ariola-Eurodisc.  
K-Tel (Holland) BV, Oude Schipholfweg 885, 2143 CD Bie-singheliede. Tel: (02505) 683, 474. Telex: 41199. Gen. Mgr.: Peter Kloeth; Sales Mgr.: Fons Ronde.  
**Home office: USA.**  
**Labels: (Owned)** Commonwealth, Hep, K-Tel.  
Karussell, see Polydor.  
Kelrec BV, Reguliersbreestr. 3, Amsterdam. Tel: (020) 23-37-50.  
Kendari, see Benelux Music.  
Killroy, see Benelux Music.  
Klaver 4, see Disco de Man.  
J. A. W. Koers, PO Box 1373, 9701 BJ Groningen. Tel: (050) 41-19-67. (Importer)  
Henk Kreeftmeyer Org., Abraham Bloemaertstr. 6, 3514 VP Utrecht. Tel: (030) 71-08-73. Telex: 40996 Dir.: Henk Kreeftmeyer; Int'l Sales Mgr.: John Westdorp.  
**Labels: (Owned)** Hekre, Jox, Pussycat; (licensed) Buck-board, Musicor, Springboard, Upfront.  
Kritos, see Boschek.  
Han Kuiper Ents., De Boelelaan 435, 1082 RJ Amsterdam. Tel: (020) 42-93-96. Gen. Mgr.: Wim Johan Kuiper.  
Lark, see Inelco.  
Laudate, see Benelux Music.  
Lauren, see Vista.  
Loisirs, see VIP.  
London, see Decca.  
Lorelei, see Benelux Music.  
Lowland Blues, see Martin A. van Olderen.  
M G M, see Polydor.  
Marmicha Music BV, Pettelaarsweg 25, 5126 BG 's-Hertogenbosch. Tel: (073) 14-73-34, 13-83-52. Pres.: Wilhelm Vermeulen Windsant; Dir.: Marijke Roberst-Vermeulen Windsant; Gen. Mgr.: Cees Vermeulen Windsant. (Distributed by Dureco)  
**Labels: (Owned)** Marmicha; (licensed foreign) Roses (Belgium).  
Maritim, see Ariola-Eurodisc.  
Mawogram, see Vista.  
Melba, see VIP.  
Mercury, see Phonogram BV.  
Metro, see Polydor.  
Miller Int'l Grammofoonplaten BV, Oud Blaricummerweg 25a, Laren NH. Tel: (02153) 8-30-36.  
Mirasound, Langestr. 51, B130 AA Wijhe. Tel: (02153) 1B-26.  
Money Tree BV, Streuvelaan 12, Roosendaal. Tel: (01650) 4-39-28. Contact: M.J. Kleijn.  
**Label: (Represented)** Sirco (USA).  
Moon Base, see West World.  
Moonbase, see International Rec. Dist'n.  
Munich Recs. BV (VH B. Munnikendam's Groothandel NV), Albert Schweitzerlaan 9, 6721 AW Bennekom. Tel: (08389) 67-77. Pres.: Job C. Zomer; Gen. Mgr.: Huub Trautwein; Sales Mgr.: Wybo Baron.  
**Labels: (Owned)** Munich, Oldie Blues, Staff; (distributed—not licensed) Advent (USA), Cadillac (UK), Cezanne (France), Contemp (Germany), Evasion (Switzerland), Mulligan (Ireland), Musica (France), Muskadine (USA), Ogyn (UK), Orment (Germany), Red Rag (UK), SDNM (Greece), Shanachie (USA), Syntonic Research (USA), Topic (UK), Trix (USA).  
Int'l repr.: Belgium (Parsifal), France (Oiseau), Japan (Victor), Sweden (Amigo), Switzerland (Evasion), UK (Cadillac), USA (Shanachie).  
Musidor BV, Herengracht 566, 1017 CH Amsterdam. Tel: (02) 25-71-60. Telex: 16593. Mng. Dirs.: A.J. van der Marel, A.J.D. Wilkinson.  
**Label: (Owned)** Rolling Stones.  
N A P, see Polydor.  
N L, see Ivory Tower.  
Nederlandsche Boekenclub, Prinsenvinkenpark 2, The Hague. Tel: (070) 51-43-51. Gen. Dir.: P. Schreuder; Gen. Mgr.: J. Kasander. (Distributor/Importer).  
Negram BV, see Bovema Negram BV.  
Nevofoon, see Boschek.  
New Entry Music, Burg. Lambooylaan 21, Hilversum. Tel: (035) 1-95-89. Gen. Mgr.: Marc de Raaf. (Licensed to Dureco)  
Nixa, see VIP.  
Nonesuch, see WEA Recs.  
O R A, see Universe Prod'ns.  
Obelisk, see Evan Durlacher.  
Octopus, Torrenlaan 46, Blaricum. Tel: (02153) 7658.  
L'Oiseau Lyre, see Decca.  
Ojoe, see Benelux Music.  
Martin A. van Olderen Oldie Blues Rec. Center, Moosdriehof 175, 1106 NG Amsterdam. Tel: (020) 96-11-11. Dir.: Martin A. van Olderen. (Distributed by Music)  
**Labels: (Owned)** Barrelhouse, Boogie, Lowland Blues, Oldie Blues; (distributed—not licensed) Big Town (USA), Blind Pig (USA).  
Old Gold, see A.M. Girwar.  
Oldie Blues, see Munich & Martin A. van Olderen.  
Oldway-Windmill Org., Oldway Studio, Streuvelaan 12, 4707 CH Roosendaal. Tel: (01650) 4-39-26. Telex: 74083. Artistic Dirs.: Jan Verborgt, Geoff Hardisty; Comm'l Dir.: Hans Jongmans; Admin. Dir.: Fon Verborgt.  
**Labels: (Owned)** JJ. Jojo, (distributed—not licensed) Big Bear (UK, USA), Free Reed (UK).  
Onyx, see Boschek.  
Orange, see Universe Prod'ns.  
P C M P Inc., PO Box 469, 3130 AL, Vlaardingens. Tel: (010) 35-71-20.  
**Labels: (Owned)** CIR, Standard Folk Recs.  
Papillon, see Basart.  
Park, see Basart.  
Parrot, see Decca.  
Pastor Recs., Barteljonstr. 42, Haarlem. Tel: (023) 31-08-65. Cable: PASREC. Telex: 41642. Dir.: K. Th. Pastor; Gen. Mgr.: C. Sieckerman; Sales Mgr.: M. Koelman. (Distributor/Importer)



**Labels: (Represented)** Atlas, Bahiaphone, Bousi-  
phone, Cairophone, Casaphone, Dounia, Duniaphone,  
El Feth, Fran, Koutoubiaphone, Lyra, Nebiaphone,  
Oasis, Olympic, Sono Cairo, Soutelphon, Viking, Voix  
du Globe, Voix du Libanon, Voix du Stars. (distrib-  
uted—not licensed) Lyrichord, Monitor, Rounder (all  
USA).

Paviljoen, see Vista.  
Pegasus, Leidsestr. 25, Amsterdam. Tel: (020) 23-11-38,  
23-13-94.  
**Labels: (Represented)** China, Dihavina, Topic.  
Pergola, see Phonogram BV.  
Philips, see Phonogram BV.  
Phonogram BV (IFPI), Drentestr. 11, Amsterdam-Buitenveld-  
dert. Tel: (020) 44-08-88. Telex: 12038. Mng. Dir.: Bill  
Barents; Admin'r: Floor Wijngaard; Nat'l A&R: Otto  
Vrieseberg; Pop Prod. Mgr.: Jaap Hoitingh; Mktg  
Mgr.: Rob Edwards.  
**Labels: (Owned)** Fontana, Impact, Mercury, Pergola,  
Philips, Polystar, Simple Pee, Verrigo. (licensed) All  
Platinum (USA), Bus Stop (UK), Charisma (UK), Chess  
(USA), Criminal (UK), Decca (UK), Haven (USA), Plurex  
(Netherlands), Power Exchange (UK), Trema (France),  
20th Century (USA).

Pico Recs., Ganzenhoef 2B, Amsterdam. Tel: (020) 99-47-  
36. Dir.: Hans Douw; Gen. Mgr.: Kees Kuiper; Sales  
Mgr.: Aima Ramchalaon. (Distributor/Importer)  
Plurex, see International Sound & Phonogram.  
Poker, see Basart.  
Polydor BV, PO Box 129, Vernijn Stuaatlaan 36, Rijswijk  
(Z-H). Tel: (070) 90-76-00. Telex: 31481. Mng. Dir.:  
Hans van den Broek; Deputy Mng. Dir.: Nico van Bie-  
man; Mktg. Mgr.: Bob Spits; Sales Mgr.: Joop Veen;  
Nat'l A&R Mgr.: Harry Knipschild; Adv. Mgr.: George  
Cramer; PR Mgr.: Tom Steenberger; Label Mgrs.: Henk  
Keuter, Jan Loman, Hans van Woerkens.  
**Labels: (Owned)** Archiv, DG, Heliodor, Karussell,  
MGM, Metro, NAP, Polydor, Verve. (licensed) domestic  
Doina, Harlekijn; (licensed foreign) Capricorn  
(USA), Cube (UK), EG (UK), Goldhawk (UK), Karma  
(Germany), Oyster (USA), Pablo (USA), RSO (UK, USA),  
Spring (USA), Track (UK).

Polygram PO Box 23, 3740 AA Baarn; Gerrit van der Veenlaan 4,  
3743 DN Baarn. Tel: (02154) 1-99-11. Telex:  
43400. Pres.: Coen Solleveld; Exec. VP's: Johannes  
van der Velden, Kurt Kinkle, Wolfgang Hix; Sr. VP:  
Hermann Franz; VP's: Pieter R. Schellevis, Werner Vo-  
gelsang, Heinz T. Voigt, Willem Zalsman; PR Dir.: Her-  
bert Winter.  
Note: Polygram controls, among other companies, in  
the field of music: Phonogram Int'l, Baarn, and Polydor  
Int'l, Hamburg; in publishing: Chappell and Intersong  
Int'l; in TV-films: Polytel Int'l and Polymedia.  
Polystar, see Phonogram BV.  
Pop Sound, see Evan Durlacher.  
Power Music, see Mike Vincent.  
Purple Eye Prod'n's BV, Flevolaan 41, Naarden. Tel: (02159)  
4-62-66. Dir.: J. Brands.  
Pussycat, see Henk Kreeftmeyer.  
Pye, see VIP.  
RCA BV, Prins Hendrikslaan 26, 1075 BD Amsterdam. Tel:  
(020) 64-00-81. Telex: 18063. Mng. Dir.: Cees Wes-  
sels; Comm'l Mgr.: Frank Leeman; Controllor: Ben  
Haasdijk; Promo. Mgr.: Tony Berk.  
**Labels: (Licensed)** BTM (UK), Crypto (France), EMG  
(UK), Ebony (UK), Erato (France), Free Light (USA), Gem  
Toby (UK), Gold Mind (USA), Grapevine (UK), Gunt  
(USA), Midsong (USA), Millennium (USA), Numero Uno  
(Italy), RCA (USA), Roadshow (USA), Salsoul (USA),  
Saravah (France), Seon (Germany), Solar (USA), Tom n  
Jerry (USA), Windsong (USA), Wooden Nickel (USA).

Radio Music Nederland, PO Box 338, Bussum. Tel: 4-62-66.  
Dir.: Guus Jansen, Hubert Heuggen.  
Rec Track Nederland BV, PO Box 113, 3600 AC Maarsen.  
Tel: (030) 43-11-44. Telex: 40354. Dir.: Gen. & Sales  
Mgr.: M.C. Groeneveld. (Manufacturer/Distributor/Im-  
porter/Exporter)  
Red Bullet Prod'n's, Alexanderlaan 2, Hilversum. Tel: (035)  
85-78-41. Dir.: Willem van Kooten.  
Rediffusion, see Basart.  
Religioso, see Vista.  
Reprise, see WEA Recs.  
Rex, see Decca.  
Rialto, see Decca.  
Rockhouse Recs.-de Platenboer BV, Stortenbekerstr. 5,  
2421 ES Nieuwkoop. Tel: (01725) 14-32. Dir.: Bert  
Rockhuizen; Gen. Mgr.: Frances Rockhuizen.  
**Label: (Owned)** Rockhouse.  
Int'l reps.: Austria (Bellaphon), Canada (Root), France  
(Sonopresse), Germany (Bellaphon), Scandinavia (Ma-  
rilla), Spain (Auv), Switzerland (Bellaphon), UK (Charly).

Rubber Recs., NZ Voorburgwal 140, Amsterdam. Tel: (020)  
42-59-52.  
Rolling Stones, see Musidor.  
Rutogram, Van Ostadestr. 284, The Hague. Tel: (070) 33-  
76-90, 29-34-87.  
S T B, see Vista.  
Scramble, see Dureco.  
Second Life Recs., A. J. Ernstr. 9, 1083 GP Amsterdam.  
Tel: (020) 42-92-88. Cable: SYLVAINSSHOW. Dir.:  
Sylvain J. de Haas; Gen. Mgr.: Erna de Haas.  
Simple Pee, see Phonogram.  
Skyrocket, see Mike Vincent.  
Sonclair, see Vista.  
Sonopresse BV, PO Box 751, Stuwadoorstr. 106, Rotter-  
dam. Tel: (010) 84-47-10, 84-86-47. Telex: 28862.  
Mng. Dir.: Leo Ritmeester.  
Sound-Prod's, Holland BV, Oud Loosdrechtse dijk 16a,  
Loosdrecht. Tel: (02158) 51-01. Dir.: Gerald Van-  
dermernt.  
**Labels: (Owned)** Fidelio. (licensed foreign) Abbey (UK),  
GB (UK), Melodiya (USSR), Hed Arzi (Israel), Hun-  
garoton (Hungary), Jackin (Switzerland), Muza (Po-  
land); (distributed—not licensed) Alpha (Belgium) CRD  
(UK), Cat Jazz (UK), Delta (Germany), Elite (Switzer-  
land), Ensayo (Spain), Mulligan (UK), Nonesuch (USA),  
Plantlife (UK), Saga (UK), Sonodisc (France).  
Int'l reps.: Germany (Delta), Switzerland (Tudor).  
Space Prod'n, Finnmark 4, 3831 JG Leusden-C. Tel: (033)  
4-18-88. Dir.: John Russell.

Standard Folk Recs., see PCMP.  
Starlet, see Benelux Music.  
Stoof, see Munich.  
Studio 33, see Intermedia.  
Supertone Holland BV, Amersfoortsestr. 130, Soesterberg.  
Tel: (33) 1-53-41. Telex: 47866. Pres.: Hubert Tich-  
elaar; Gen. Mgr.: John de Mol; Export Mgr.: Anton Tich-  
elaar.  
Sure Shot, Udenseweg 29, Uden. Tel: (04132) 6-88-23.  
Telex: 50819. Gen. Mgr.: A.G. Conard; Sales Mgr.:  
R.B. Peters. (Distributor)  
Target, see Bosheck.  
Te Deum, see Dureco.  
Telstar, see Benelux Music.  
Threshold, see Decca.  
Timeless, see Wim Wigt.  
Traffic, see Bosheck.  
Trent, see Arcade.  
Tulip, see Basart.  
Tutor Country, see Mike Vincent.  
Twinkle Stars Prod'n's BV, PO Box 341, Schaloenstr. 36, Sit-  
ard. Tel: (04490) 83-23. Cable: MAASTRICHT. Gen.  
Mgr.: Rudolph de Nijis; Sales Mgr.: Roy Sinclair.  
**Labels: (Distributed—not licensed)** Flowers (Ger-  
many), Jolly (Italy), Picci (Italy).  
Int'l reps.: Germany (BFC, Mersey, Stereotape), Italy  
(Interbase).  
U P, see Universe Prod'n's.  
Universe Prod'n's, Spanjaardslaan 33, Leeuwarden. Tel:  
(05100) 2-01-94, 2-45-22. Pres.: Wobbe van Seijen.  
(Distributed by Phonogram)  
**Labels: (Owned)** Disco Town, Hotspot, ORA, Orange,  
UP, Universe. (licensed) EMI (Ireland), Mulligan (Ire-  
land), Rockburgh (UK), Roudi (USA).  
Unknown, see Collector.  
VI P Recs. BV (IFPI), Turfsteckerstr. 61, 1431 GD Aalsmeer.  
Tel: (02977) 2-89-91. Telex: 18951. Dir.: J. Leruth,  
W.S. Woyda; Gen. Mgr.: R.T. Lamers.  
**Labels: (Owned)** Collector Series, Centre Point, Dawn,  
Desert Moon, Double Plaisirs, Golzen Guinea, Golden  
Hour, Loisirs, Melba Nixa, Pye, VIP, V-King, Virtuoso,  
Vogue. (licensed) Buddha (USA), Casablanca (USA),  
Chocolate City (USA), Contemp (UK), Crescendo  
(USA), Ember (UK), Parachute (USA), Pyramid (USA),  
Roulette (USA), Surprise (Belgium), Vanguard (UK).  
V-King, see VIP.  
Van Leest BV, Pisanostr. 57, 5623 CB Eindhoven. Tel: (040)  
4-45-09. Telex: 59078. Contact: K.L.H. Peters (Im-  
porter/Exporter)  
Varagram, see Inleco.  
Veh, see Ariola-Eurodisc.  
Veronica, see Evan Durlacher.  
Vertigo, see Phonogram BV.  
Verve, see Polydor.  
Mike Vincent Prod'n's BV, Pettelaarseweg 25, 5216 BG  
s-Hertogenbosch. Tel: (073) 14-73-34, 13-83-52  
Telex: 4116 TEKOM. Pres.: Wilhelm Vermeulen Wind-  
sant. (Distributed by Benelux Music)  
**Labels: (Owned)** Condon, Power Music/Vliegende Hol-  
lander, Skyrocket, Tutor Country.  
Virtuoso, see VIP.  
Vista Recs., Flegelstr. 11, 5306 AW Brakel. Tel: (04187)  
18-85. Dir.: John A. Vis; Sales Mgr.: Fokke Antonides.  
**Labels: (Owned)** Canto di Vangelo. (licensed domestic)  
CCA, Editio Laran, Eousound, Festivo, Glory Sound, Ju-  
bal, Laurens, Mawogram, Mirasound, Paviljoen, Reli-  
gioso, STB, Sonclair. (licensed foreign) Abanori (Ger-  
many), Abbey (UK), Advent (USA), Berlton (Germany),  
Cathedral (UK), Cinesound (UK), Claudius (Germany),  
Credo (Sweden), Da Camera (Germany), Edo (Italy),  
Edici (France), Finlandia (Finland), GRC (USA), Gallo  
(Switzerland), Hed Arzi (Israel), Hibiscus (New Zealand),  
Impromptu (Germany), Lyrichord (USA), Mixture (Ger-  
many), Motette (Germany), Organum (Finland), Pape  
Orgeldokumente (Germany), Pelca (Germany), Principal  
(Denmark), Proprius (Sweden), Psalme (Germany), Sas-  
truphon (Germany), Stil (France), Telarc (USA), VDE  
(Switzerland), Vista (UK), Walcke (Germany). (SEE  
ADVERTISEMENT)

Vliegende Hollander, see Mike Vincent  
Vogue, see V I P.  
WEA Recs. BV, Burg, Lamboolaan 21, \* 217 LB, Hilversum.  
Tel: (035) 1-54-53. Cable: WEARC. Mng. Dir.: Ben  
Bunders; Gen. Mgr.: Han Tonino; Sales Mgr.: Ger v.d.  
Meys; Controllor: Anthony Vandermors.  
**Home office:** USA, WEA Int'l.  
**Labels: (Owned)** Asylum, Elektra, Nonesuch, Reprise,  
WEA, Warner Bros.; (licensed) Bearsville (USA), Dark  
Horse (USA), Kluger (Belgium), Lightning (UK), Radar  
(UK), Sire (UK).  
Warner Bros., see WEA Recs.  
West World Recs., PO Box 633, Amsterdam. Tel: (020) 93-  
62-49. Gen. Mgr.: Peter Rensen.  
**Labels: (Owned)** Moon Base, West World.  
Weton-Wesgram BV, Veerlaan 86-92, 3072 ZZ Rotterdam.  
Tel: (010) 86-11-66. Telex: 28798. Mng. Dir.: Albert de  
Vries.  
**Labels: (Owned)** PV, WSP.  
White Label, see Collection.  
Wim Wigt Prod'n's/Timeless Recs., PO Box 201, Roghorst  
303, 6700 AE Wageningen. Tel: (08370) 1-34-40.  
Telex: 45991. Dir.: Wim Wigt.  
**Labels: (Owned)** Timeless; (distributed—not licensed)  
Black Saint (Italy), Circle (Germany), Horo (Italy),  
Steepchase (Denmark)  
Int'l reps.: Austria (Bellaphon), France (Musica), Ger-  
many (Bellaphon), Italy (Rifi, Record Centre), Japan  
(Nippon Phonogram), Switzerland (Americasound), UK  
(Jazz Serv. Unlimited, Cadillac), USA (Muse).  
Zen, see International Rec. Dist'n.

Acorn Music, Tabaksweg 6, Elst. Tel: (08346) 17-34.  
Actueel NV (Eds.), Baan 17, Haarlem. Tel: (023) 31-77-73.  
Int'l firms represented: Altus (Germany), Capriole (Ger-  
many), Ho-Bel (Belgium), Literatour (Germany), Mon-  
tana (Germany), Wiener Boheme (Germany).  
Akela Music, see Universal Songs.  
Albersen & Co. BV (Muziekhandel), Gr. Hertoginnelaan 182,  
4517 EV The Hague. Tel: (070) 45-60,00. Dir.: J. Al-  
bersen.  
Alkema's Muziekhandel, PO Box 1174, O. Kijk in 't-Jatstr.  
46, Groningen. Tel: (050) 12-05-13.  
All Rock Music Publ'rs, PO Box 2296, 3000 CG Rotterdam.  
Tel: (010) 22-48-89. Gen. Mgr.: Cees Klop.  
Int'l firms represented: Ace, Banks, Bo-An, C. Brown,  
Charlie Roach, Linco, Prillman, (all USA).  
Int'l rep.: Belgium (Monopole)  
W. Alphenaar CV, Kruisweg 47-49, Haarlem. Tel: (023) 32-  
02-44.  
Altona BV (Ed.), see Intersong-Basart.  
Anagon Music Publ'rs BV, see EMI Music Publ'g.  
Ananas, Flevolaan 41, Naarden. Tel: (02159) 4-62-66.  
Chief Exec.: John Brands.  
April Music Holland BV, Stationsplein 82-84, Haarlem. Tel:  
(023) 32-05-25. Cable: COLRECORD. Telex: 41051.  
Gen. Mgr.: Allen Davis; Exec. Mgr.: Bas Mul.  
Int'l firms represented: Alotagood (USA), Albion (UK),  
April/Blackwood (worldwide), Bamboo Magic (USA),  
Batt (UK), Boom (USA), Bovina (USA), CBS Int'l (USA),  
Camp (USA), Clay (USA), Country Road (USA), Dave  
Mason (USA), Derringer (USA), Dickie Bird (USA),  
Double Diamond (USA), Dozier (USA), Flying Crown  
(USA), Fourteenth Hour (USA), Albert Hammond (USA),  
Hierophant (USA), Hudmar (USA), Indaba (USA), Joel  
(USA), Kool (USA), Little John/Twogether (USA), Mine  
(USA), Oceans Blue (USA), Petra (USA), Porcara (USA),  
Rocket (UK), Rock OM (UK), Sheelife (USA), Sheryl  
(USA), Silver Blue (USA), Silver Steed (USA), Strong  
Arm (USA), Sunlight (UK), Tuna Fish (USA), Weather  
Report (USA), Weedhigh-Nightmare (USA), Winter  
Blues (USA).  
Int'l rep.: Worldwide (April/Blackwood.)  
Arabella Benelux (Eds.) CV, Oranje Nassaulaan 25, Amster-  
dam. Tel: (020) 79-70-47. Telex: 14475. Mng. Dir.:  
Wim Schipper; Gen. Mgr.: Wim Landman.  
**Branch: Haarlem, Arabella Benelux BV, Kenaustr. 1.**  
Tel: (023) 31-92-90. Telex: 41385.  
Int'l firms represented: Arabella (France, Germany,  
Spain, USA).  
Int'l reps.: France, Germany, Spain (all Arabella).  
Ariola Music Benelux BV, Lindenheuvel 3, 1217 JV Hilver-  
sum. Tel: (035) 23-22-41. Telex: 43639. Gen. Mgr.:  
Charles Ritton.  
Int'l firms represented: Arista/Careers, Fast Western,  
Minotaure, Pit, Tom Robinson.  
Ars Nova (Muziekuitgeverij), Oostsingel 92, Goes. Tel:  
(01100) 1-58-16.  
Artemis Muziekuitgeverij BV, Gerrit van der Veenlaan 4,  
Baarn. Tel: (02154) 1-95-99, 1-66-83. Cable: MUZAR-  
TEM. Telex: 43400. Pres.: Heinz T. Voigt; Gen. Mgr.: A.  
Smits.  
Int'l firms represented: Audustin, Argus, Annakata,  
Barn, Baron, Betty Earland, Big Shorty, Blue Gum, Bob-  
Cor, Bregman Vocco & Conn, Broken Arrow, Bushka,  
Bruce Welch, CAM, CTA, Caesar's, Canopy, Carlin,  
Caseyem, Charlotte, Cherry, Clarke, Davray, Dijon,  
Dobbies, Dough Boy, Dynatones, Ellis Clan, Fifth Floor,  
Fort Knox, Four Knights, Francis Dreyfus, Fuse, GH,  
Gambi, Gento, Giving Room, Gnosso, Golden Syrup,  
Good Morning, Guerilla, Hamilton Bohannon, Harbar,  
Heath/Lorvy, Hit & Run, Hudson Bay, Island, Jet, Jim-  
pire, Jiru, Josley, Kaskat, Kenya, Kolob, Leros, Litha,  
Little Fugitive, Lois, Luckyu, Magnet, Man-Ken, Marson,  
Martin-Coulter, Matragun, Mayday, Midsong, Normal,  
Open End, Pickwick Int'l, Pocket Full of Tunes, Quick  
Mix, RSO, Razzle, Rock, Rockhopper, Rodra Berna, Ru-  
Da, Ryan, Sailor, Sambo, Siquom, Stevca, Sweet, TH,  
Ten East, Third Story, Times Square, Timtobe, Tone-  
shire, Trane, Trio, 20th Century, White Haven, Yellow  
Dog.  
Int'l rep.: USA (Jules Kurz).  
(Also see Artemis, UK).  
Atlantica Ed., s' Haerenberg. Tel: (08346) 14-36.  
Avia Music, see Home.  
Avion Music, see EMI Music Publ'g.  
B D Music, see Dutchy.  
B E L Sound, Buursterstr. 356, Enschede. Tel: (053) 76-30-  
22.  
B L R Music, see Universal.

● music publishers

A R S I S, Steegstr. 16, 6041 EA Roermond. Tel: (04750) 1-  
36-98.  
Int'l firm represented: Arc en Ciel (Belgium).  
Abri Music, see EMI Music Publ'g.  
Accorda Musica, Weissenbruchstr. 43, Amsterdam. Tel:  
(020) 15-70-38.

for the Benelux:



**UNIVERSAL SONGS**

25 Oranje Nassaulaan  
1075 AJ Amsterdam  
Phone: 020-797047



BVP-Music, PO Box 181, Hilversum. Tel. (02150) 1-59-53.  
 Gen. Mgr.: Hans Pieters Jr.  
 Annie Bank (Ed.) BV, PO Box 60061, 1005 GB Amsterdam;  
 Anna Vonderstr. 13, 1054 GX Amsterdam. Tel. (020)  
 18-24-93. Dirs.: Annie Bank, H. Oostendorp.  
**Int'l firms represented:** Austria (Doplinger).  
 Basart (Les Ed. Int'l) BV, see Intersong-Basart.  
 Belinda (Amsterdam) BV, see Intersong-Basart.  
 Benelux Music, see Tierloff.  
 Benelux Music Inds., PO Box 70, 6000 AB Weert; Uilen-  
 weg 38, 6006 SK Waert. Tel. (4950) 3-56-40. Telex:  
 Dir.: Jacques Hoes. Gen. Mgr.: Anneke Janssen.  
**Int'l firms represented:** Kirshner (USA), White (Ger-  
 many).  
 J. Ph. Benson, PO Box 59, 7260 AB Borne. Tel. (05409) 41-  
 24. Dir.: John Phillip Benson; Gen. Mgr.: A. Daphne  
 Laanen.  
 Best Music, Crispynstr. 9, 5171 CH Kaatsheuvel. Tel.  
 (04167) 32-70. Mng. Dir.: Peter Best.  
 Big Shot Music, see PRP Int'l Music.  
 Binah Music, see EMI Music Publ'g.  
 Bingo Music, see EMI Music Publ'g.  
 Bird's Music, see Dutchy.  
 Black Night, see EMI Music Publ'g.  
 Black River Music, see Dutchy.  
 Black Tulip, see EMI Music Publ'g.  
 Blah Blah Music, see Soss.  
 Blow Music, see Actuel.  
 Blueball Music, see EMI Music Publ'g.  
 Boris Music, see April.  
 Bospel Music BV, see Dutchy.  
 Boy Scout Music, see EMI Music Publ'g.  
 Broekmans & Van Poppel, Van Baerlestr. 92-94, Amster-  
 dam. Tel. (020) 72-80-84, 79-65-75, 79-61-26. Pres.:  
 G. Ganziotti; Sales Mgr.: P. J. A. Ganziotti.  
**Int'l firms represented:** Chester (UK), Forsyth Bros.  
 (UK), Kultura (Hungary), Russian State Music (USSR),  
 Warren & Philips (UK).  
**Int'l rep.:** USA (Peters).  
 Brother Publ'g Co., Leidesgracht 49, Amsterdam 1013. Tel.  
 (020) 23-90-47. Telex (844) 11209  
**Home office:** USA  
 Budde-Basart BV, see Intersong-Basart.  
 Buschmann, E. Meysterlaan 46, Utrecht. Tel. (030) 93-68-  
 30.  
 Carnaby Music, see April.  
 Chappell & Co. Holland BV, PO Box 338, Bussum. Tel.  
 (02159) 4-62-66. Mgr.: Jan De Winter.  
 Cheese Music, PO Box 53, 3750 G8 Bunschoten/Spaken-  
 burg. Tel. (03499) 23-60, 23-70. Telex 41605 Te-  
 kom/NL Spring.  
 Chinchilla Music, see Mamicha.  
 Choral Music, see Annie Bank.  
 Cloggy Music, see EMI Music Publ'g.  
 Clover Music, see EMI Music Publ'g.  
 Coehoorn Music, see EMI Music Publ'g.  
 Commercial Controllers Publ'g Group, see Mamicha.  
 Connelly Basart BV, see Intersong-Basart.  
 Continental Sound, PO Box 81065, Rotterdam. Tel. (010)  
 21-10-98, 21-48-28. Dir.: Leon La Riviere.  
 Coolwine Music, Bosstr. 94, Soest. Tel. (035) 4-77-40. Dir.:  
 Peter Koelwijn.  
 Corona Int'l, Margrietlaan 28, 1735 HE 't Veld. Tel. (02262)  
 21-34. Dir.: Jan C. Bujs.  
 Crapjack Music, see EMI Music Publ'g.  
 Creighton Musicology-Musica Antiqua, Lassuslaan 45, Bil-  
 thoven. Tel. (030) 78-37-14. Cable MUSICANT.  
 Crusade Music, Stationweg 43, Hoogezeand. Tel. (05980) 9-  
 26-35.  
 Cuckoo Music, Provincialeweg 47, 1561 KM Krommenie.  
 Tel. (075) 21-50-21. Dir.: Joop Koekkoek.  
 Dali Press Studios BV, Leeuwenstr. 55, Hilversum. Tel.  
 (02150) 1-46-50. Mng. Dir.: G. T. J. Hauer; Int'l Mgr.:  
 Ralph de Waard van Gulik.  
 Dayglow-Snamyook Music, see Nada.  
 Dayglow-Tripper Music, see Nada.  
 In de Blockfluyt, Oude Gracht 305, Utrecht. Tel. (030) 31-  
 20-51.  
 J. W. de Kruijff, Rijksweg 191, Gaanderen. Tel. (08350)  
 4181.  
 De Centrale Muziekhandel, Albert Cuyperstr. 23, Amersfoort.  
 Tel. (033) 1-60-70.  
 J. de Heer & Zn. BV., PO Box 3089, Rotterdam. Tel. (010)  
 66-18-71. Dir.: J. A. de Heer.  
 Delta Music, see EMI Music Publ'g.  
 Dennis Music, Paestebloekstr. 11/13, Genk. Tel. (011) 35-  
 02-21. Telex 39071 Owner Willem Bosheck; Gen.  
 Mgr.: Ronny Bosheckvan der Laan.  
**Int'l firms represented:** Goodsey & Hawkes, Cavendish,  
 Creasound, Emilhenco, Golden Ring, Happy, Impress,  
 Magellan, Media Sound, Mondiphon, Neuilly, Se-  
 lected Sound, Sirocco, Telemusic, Theme.  
 De Toorts (Muziekuitgeverij), PO Box 576, Nijverheidsweg  
 1, Haarlem. Tel. (023) 31-93-60.  
 Dirty River Prod'ns, Utrechtseweg 10a, Hilversum. Tel.  
 (035) 4-03-34. Mng. Dir.: Ferry Wienneke.  
 Dokkum Eds., PO Box 189, Gravenstein 33, 2804 GS Gouda.  
 Tel. (01820) 1-83-14. Gen. Mgr.: W. L. Dokkum.  
 Double Dutch Music, see Sing-Along-Songs.  
 Dreissen-Basart BV, see Tierloff.  
 Driving Wheels Music, see EMI Music Publ'g.  
 Dukla Music, see Dutchy.  
 Dustbug Music, see Number One.  
 Dutch Rec. Centre Ltd., Oudegracht 305, Utrecht. Tel. (030)  
 31-20-51.  
 Dutchy Publ'g BV, Pampuslaan 45, 1380 AA Weesp. Tel.  
 (02940) 1-00-00, 1-53-21. Cable: RECMUS. Telex  
 14409. Mng. Dir.: Janine Bosmans; Gen. Mgr.: Frans  
 Erkelens.  
**Int'l firms represented:** AMT (France), Bens (Belgium),  
 Bospel (Belgium), Chrysalis (UK, USA), Diamond (UK),  
 Fonior (Belgium), Grande Avenue (France), Kas-ner  
 (UK), Klaus Lorenzen (Germany), Metaron (Germany),  
 Polar (Sweden), Sulton-Miller (USA), Tres Jolie (UK),  
 Union Songs (Sweden), Whitsett-Churchill (UK, USA),  
 Wobble (UK).  
 E & E Music, PO Box 1525, Amsterdam. Tel. (020) 93-62-  
 49. Gen. Mgr.: Peter Rensen.  
 EMI-EAR Music BV, Tulpenkade 1, Haarlem. Tel. (023) 31-  
 95-18. Telex 41902. Mng. Dir.: R. R. Kruize; Gen.

Mgr.: Frank A. M. Jansen.  
 EMI Music Publ'g Holland BV, PO Box 300, Coehoornstr.  
 71, Hilversum. Tel. (035) 83-18-04. Telex 73117.  
 Mng. Dir.: Peter Schoonhoven; Gen. Mgr.: Peter van  
 Bodegraven.  
**Int'l firms represented:** AVI (USA), Admiral One (UK),  
 Alaska (UK), Alien (USA), Alkatraz Corner (USA), Anti-  
 podos (Australia), Arista (USA), Aristocrat (UK), Beech-  
 wood, Big Ben (UK), Big Heart (USA), Big Pig (UK), Big  
 Sky (USA), Blackball (USA), Black Sheep (UK), Blue  
 Street (USA), Bossa Fataka (USA), Caligula (USA), Ca-  
 reers (USA), Chibell (UK), Colgems (USA), Dawson's  
 Cove (USA), Diamondback (USA), Walt Disney/Wonder-  
 land (USA), Dixie Bow (USA), Dump (USA), Dwarf  
 (USA), ERM (UK), Eaton (UK), Emile (USA), Everblue  
 (UK), Excellency (UK), Fish-scent (USA), Forty Love  
 (USA), Francis Day, Frank & Nancy (USA), Al Gallico  
 (USA), Garrett (USA), Goblet (USA), God Tunes (USA),  
 Good Time (USA), Van Halen (USA), Heart's Delight  
 (USA), Homefire, Hush (UK), Icebag (USA), Jackson  
 (USA), Jobete (USA), Joyful Wisdom (USA), KPM (UK),  
 Kipahula (USA), Charles Kipps (USA), Kiss (USA), Kong-  
 ridge (UK), Linda (USA), Little Dragon (USA), Little Swit-  
 zerland (USA), Lucky 3 (USA), Lunatunes (USA), Man-  
 dia (USA), Mandy (USA), Manticore (UK), McDonald  
 (USA), Medicine Hat (USA), Mole (USA), Mother Goose  
 (UK), Mother Pearl (USA), New Acme (UK), New Town  
 Sound (UK), Open Door (USA), Our Music (UK), Pea-  
 cock (USA), Pink Floyd (UK), Pix-Russ, Plurkantz-Krundle  
 (USA), Pods (USA), Polo Grounds (USA), Prudigal Son  
 (USA), Pure Songs (USA), Queen (UK), Ram's Horn  
 (USA), Rebel (UK), Red Bus, Remohj Music (USA),  
 Robin (France), Rocksmith (USA), Rock Steady (USA),  
 Ronin (USA), Rosy (USA), Saints (Australia), Salsoul  
 (USA), Seafood (USA), Screen Gems, 80z Scaggis  
 (USA), Slik (UK), Sonet (Sweden, UK), Stainless (USA),  
 Stone Gold (USA), Tradition (USA), Tree (USA), Trident  
 (USA), Tumbleweed (Australia), United Artists, Venice  
 (USA), Frank Zappa (USA).  
**Int'l rep.:** Worldwide (EMI).  
 Ear Music, see EMI Music Publ'g.  
 Eaton Music, see EMI Music Publ'g.  
 Essex Muziek Holland BV (BUMA), Oranje Nassaulaan 25,  
 Amsterdam. Tel. (020) 79-70-47, 79-63-48. Gen.  
 Mgr.: Wim Landman, Prof. Mgr.: Bram Keizer  
**Home office:** England  
**Int'l firms represented:** Essex Group (UK), TRO (USA).  
 F. R. P. Music, see Dutchy.  
 Flame Music Publ'rs, Schippersstr. 5, Amsterdam. Tel. (020)  
 23-46-92.  
 Flevo Music, see April.  
 Francis Day, see EMI Music Publ'g.  
 Franthea Music, Standaardlaan 33, Leeuwarden. Tel.  
 (05100) 2-01-94, 2-45-22. Pres.: Wobbe van Seijen.  
 Freetone Music BV, see Anagon.  
 G E Music, see Nada.  
 G M I Music, see Universal.  
 Gaba Music, see Intersong-Basart.  
 Gnome, see Benelux Music.  
 Gooi & Sticht 8V, Vaartweg 51, Hilversum. Tel. (035) 4-81-  
 46.  
 Granata Music, see Home.  
 Great Gull Music, Machineweg 8, Nederhorst den Berg. Tel.  
 (02945) 1791.  
 Saul B. Groen BV, Ferd. Balstr. 6, Amsterdam. Tel. (020) 76-  
 22-40. Dir.: S. B. Groen; Gen. Mgr.: M. de Heer.  
 Halifax Music, Flevolaan 41, Naarden. Tel. (02159) 4-62-  
 66. Telex 43191. Gen. Mgrs.: Ton van den Bremer,  
 Frans de Wit.  
 Hammamet, see Mamicha.  
 Harmonia Uitgave, PO Box 126, Roeltesweg 23, Hilversum.  
 Tel. (035) 1-43-18.  
 Heartbreak Music, see EMI Music Publ'g.  
 Hees BV, Choorstr. 1-3-7 Delft. Tel. (015) 12-41-83.  
 J. J. Heuwekemeijer & Zn., Weteringstr. 19, Amsterdam.  
 Tel. (020) 22-62-08.  
 Hoax Music, Bovenind 86, Leed (GR). Tel. (05945) 2542.  
 J. Hofman, Tumbouwstr. 59a, Groningen.  
 Hohner Nederland BV, PO Box 158, Alb. Perkstr. 16, Hilver-  
 sum. Tel. (035) 4-24-83.  
 Holland Music BV (Peer-Southern Org.), Larenseweg 159,  
 1221 CL Hilversum. Tel. (035) 83-12-14.  
**Int'l firm represented:** Peer-Southern (worldwide).  
 Home Music Ents. BV, Lindenhoevel 3, 1217 JV Hilversum.  
 Tel. (035) 23-22-41. Telex 43639. Mng. Dir.: Charles  
 Ritton.  
**Int'l firms represented:** Beggar's Banquet, GH, Mod-  
 ern Love, C. Riva, Rye-Boy, Schwartz, Slezak.  
 Hondekamp, see April.  
 I F O Music, see PRP Int'l Music.  
 Intersong-Basart Publ'g Group BV, PO Box 338, Bussum.  
 Tel. (02159) 4-62-66. Dir.: John Brands. Gen. Mgr.: A.  
 de Raaf.  
**Int'l firms represented:** ABC/Dunhill, Aberbach,  
 Bourne, Burlington, Carlin, Hill & Range, Edward B.  
 Marks, Shelby Singleton, Warner Bros.  
 Intersong Muziekuitgeverij BV, see Aramis.  
 Interworld Music BV (BUMA), see Universal Songs.  
 Dick James Music BV, see Intersong-Basart.  
 Jolio Music, Stationsplein 82-84, Haarlem. Tel. (023) 32-  
 05-25. Telex, 41051 CBSR. Dir.: Bas Mul. Gen. Mgr.  
 Lon J. Swaab.  
 Jonegeneel (Uitgeverij), Gouwe 33, Gouda. Tel. (01820) 1-  
 27-26.  
 Udo Juergens Music, see Mamicha.  
 Jungie Music, see Halifax.  
 Kartner Songs, see Dutchy.  
 Kassner Holland BV, see Dutchy.  
 Kayak Songs, see EMI Music Publ'g.  
 Kelrec BV, Reguliersbreester 3, Amsterdam. Tel. (020) 23-  
 37-50.  
 Keystone Music, see April.  
 Peter King Music, see PRP.  
 Kirshner Benelux, see Benelux.  
 Klavarskribol, PO Box 39, Benedenrijweg 355, 2983 GE Rid-  
 derkerk. Tel. (01804) 1-27-24. Gen. Mgr.: C. Kooy-  
 man.  
**Int'l rep.:** UK (Klavarskribol Institute).  
 Kluger Holland, Meander 967, Amstelveen. Tel. (020) 45-  
 88-87, 41-19-78. Telex 41115. Gen. Mgr.: Gerda Fel-  
 leman.

**Int'l firms represented:** Acuff Rose, Bleu Blanc Rouge,  
 Hansa/Fleet, House of Gold, IMC, Jean Kluger, Perren,  
 Pi Gem, RKM, Ramco, Paul Simon, Sugar Vibes.  
 Jean Kluger, see April.  
 Konefa Muziekuitgave BV, Stadhoudersring 17, Zoetermeer.  
 Tel. (079) 16-55-61. Dir.: J. G. v. Eck.  
 Konez (Stichting Muziekuitgeverij), Spaubeeklaan 47,  
 Gleen. Tel. (04494) 4-26-21.  
 Koy Koy Music, see Nada.  
 Krips Muziek, Thorbeckelaan 71, The Hague. Tel. (070) 68-  
 96-55. Pres.: P. H. de Slegte.  
**Int'l firms represented:** Apollo (Germany), Holzschuh  
 (Germany), Le Mediator (France), Preissler (Germany),  
 Ragotsky (Germany), Wild (Switzerland).  
 L E M/Basart, see Intersong-Basart.  
 Ladybird Music Eds., see Home.  
 Lady G Music, see Home.  
 Ladyvon Music, De Wittenkade 118, Amsterdam 1014. Tel.  
 (020) 18-71-38.  
 Leeds Muziek Holland BV, see Intersong-Basart.  
 W. F. Lichtenauer, Kruisplein 44, Rotterdam. Tel. (010) 11-  
 82-53.  
 J. J. Lispet (BUMA), see Universal Songs.  
 Lim Eds., see Home.  
 Lotus Publ'ns, see April.  
 Lunar Music, see EMI Music Publ'g.  
 Lupa Music Holland, Utrechtseweg 10A, Hilversum. Tel.  
 (035) 23-40-01.  
 Lux Songs, see EMI Music Publ'g.  
 M A M Music Publ'g BV, see Intersong-Basart.  
 M C A Holland BV, see Intersong-Basart.  
 M C R Publ'g, Tulpenkade 1, Haarlem. Chief Exec.: F. D. S.  
 Sinninghe Damste; Gen. Mgr.: Peter Schoonhoven.  
 Malando (Ed.), see April.  
 Mamicha Music Int'l BV, Pettelaarseweg 25, 5216 BG 's-  
 Hertogenbosch. Tel. (073) 13-83-52, 14-73-34. Pres.:  
 Wilhelm Vermeulen Windsant; Mgr.: Cees Vermeulen.  
**Int'l firms represented:** Montana H. Beierlein (Ger-  
 many), Carosello (Italy), Come il Vento (Italy), Hitburger  
 (Germany), Udo Juergens (Switzerland), Melodie der  
 Welt (Germany), Nido (Italy), Roses (Belgium), Sinus  
 (Belgium), Talent (Norway).  
 Marathon Music Publ'g BV, Prins Hendriklaan 26, 1075 BD  
 Amsterdam. Tel. (020) 64-00-81. Telex 18063. Mng.  
 Dir.: Cees Wessels; Gen. Mgr.: Tony Berk.  
 Marbella Music, see Ariola.  
 Charles Martin Music, A. J. Ernststr. 9, 1083 GP Amster-  
 dam. Tel. (020) 42-92-88. Cable: SYLVAINSSHOW.  
 Dir.: Sylvain J. de Haas. Gen. Mgr.: Erna de Haas.  
 Master Songs, see EMI Music Publ'g.  
 Mata Hari Music, see Universal Songs.  
 Matchpoint Music, see Home.  
 Jerry McEasels Music, see Mamicha.  
 Stef Meeder BV, 's-Gravenlandseweg 620, Schiedam. Tel.  
 (010) 70-39-19.  
 Melodia Muziekuitgaven, Amstel 52, Amsterdam C. Tel.  
 (020) 23-08-00; (035) 4-81-04. Pres.: Cor Smit Jr.;  
 Sales Mgr.: Wim Weg.  
 Metro Muziek, see Benelux Music.  
 Micron Music, see Number One.  
 Miller Music, Spangardaans 33, Leeuwarden. Tel. (05100)  
 2-01-94, 2-45-22. Pres.: Wobbe van Seijen.  
 Minus Music, see Universal.  
 Mirasongs, see Universal.  
 Mixed Music, see EMI Music Publ'g.  
 Molenaar's Muziekcentrale NV, Industrieweg 23, Worm-  
 erveer. Tel. (075) 28-69-59. Pres.: Jan Molenaar; Gen.  
 Mgr.: Bob Molenaar.  
**Int'l firms represented:** Hal Leonard (USA), Martin  
 (France), Studio PR (USA), Volkwein (USA).  
**Int'l reps.:** Australia (Smith), Denmark (Hansen), France  
 (Martin), Japan (Academia), Luxembourg (Pierre Wag-  
 ner), New Zealand (Colliers), Norway (Tonika), Sweden  
 (Sven Larssen), Switzerland (RUH), UK (Novello), USA  
 (Studio PR).  
 Monkey Music, see EMI Music Publ'g.  
 Moonbase Music, see PRP Int'l.  
 Moonshine Music, see Universal Songs.  
 Munich Music, Albert Schweizerlaan 9, 6721 AW Benne-  
 kom. Tel. (08389) 6-77-77. Pres.: Job C. Zomer; Gen.  
 Mgr.: Huub Trautwein.  
 Music '73, Plantage Parklaan 12, 1018 ST Amsterdam. Tel.  
 (020) 24-67-43, 23-54-29. Dirs.: Bob van Dam, Wim  
 Hauer.  
 Musico, see Krips.  
 Music Tree, see Home.  
 N F M Publ'ns, see April.  
 Nada Music, BV, Alexanderlaan 2, 1213 XS Hilversum. Tel.  
 (035) 85-78-41. Telex 43956. Mng. Dir.: Willem van  
 Kooten; Prof. Mgr.: Carl Bolger.  
**Int'l firms represented:** ATV (UK), Barn (UK), Blackhill  
 (UK), Blendingwell (USA), Bleu Disque (USA), 8ron  
 (UK), Casino (Canada), Curtis (UK), Ellislan (UK),  
 Fourth Floor (USA), Ganga (UK), Gear (USA), Robin  
 Gibb (UK), Andrew Heath (UK), Hightree (USA), Hus-  
 ter's (USA), Island (UK, USA), Teddy Jack (USA), Lam-  
 bert & Potter (USA), Larball (USA), Lynn & Yarrak (USA),  
 Macaulay (UK), Marksman (UK), No Exit (USA), Painless  
 (USA), Panache (UK), Planget (UK), Rock (UK), Rockin'  
 (USA), Graham Sacher (UK), Sailor (UK), Satril (UK),  
 Skyhill (USA), Bruce Springsteen (USA), State (UK),  
 Stonebridge (USA), Street (UK), Tessa (USA), Three  
 Hats (USA), Wilsongs (USA), Wov & Flutter (USA).  
**Int'l reps.:** Belgium (Hans Kusters), USA (Dayglow,  
 Nada). (SEE ADVERTISEMENT)  
 Nada-Winter Music, see Nada.  
 Negram Music, see EMI Music Publ'g.  
 New Dayglow BV, PO Box 231, Alexanderlaan 2, Hilversum.  
 Tel. (035) 5-78 41. Telex 43956.  
 New Music Holland, see April.  
 New Sound, Rooseveltlaan 75, Amsterdam. Tel. (020) 46-  
 00-58.  
 Number One Music Holland BV, Gallenkampsweg 31,  
 Soest. Tel. (02155) 1-03-10. Owner: Eric Boom.  
 O K Music, see Nada.  
 Octave Music, see Universal.  
 Old Mill Music, Oldway Studio, Streuvelsland 12, 4707 CH  
 Roosendaal. Tel. (01650) 4-39-26. Telex 74083.  
 Dirs.: Jaan Verbogt, Geoff Hardisty.  
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## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Audio Studio & Magnetronics BV, de Wetstr 10-12, Arnhem Tel (085) 22-91-23 Telex 75037 Pres Gert van der Garde; Gen Mgr Alfred van der Garde, Chief Eng Charles van Cattenburch  
 Audio: Cassette, open reel

Benelux Music Inds., PO Box 70, 6000 AB Weert; Uilenweg 3B, 6006 SK Weert Tel: (04950) 3-56-40 Telex 51285  
 Dir. Johnny Hoes; Gen Mgr Sjayer Ojamschidi; Sales Mgr George Verbiest (PKG)  
 Audio: Cassette

C B S Grammofoonplaten BV, Nijverheidsweg 32-36, 2031 CP Haarlem Tel (023) 31-94-10 Cable COLRECCORO Telex 41538 Gen Mgr. Peter P. Bouwens, Sales Mgr W.F. Ariens  
 Audio: Cassette

E M I-Holland Produktie BV, Industrielaan 24, 5406 XC Uden Tel (04132) 6B155 Cable EMI HP Telex 50477 Mng Dir J.H.G. Vossen, Cassette Dept Gen Mgr W M. Klinkenbilj  
 Audio: Cassette

M C R Prod'ns BV, Hooglandseweg 62, 3813 AS Amersfoort Tel (033) 2-34-01 Telex 79388 Mng Dir Poppe Oamste, Chief Eng Ben Uytens  
 Audio: Cassette

Polydor BV, Verrijn Stuurtaan 36, Rijswijk Tel (070) 90-76-00 Telex 31481 Mng. Dir. Hans van den Broek, Sales Mgr Joop Veen  
 Audio: Cassette

Sonortape BV, PO Box 113, Oennelaan 42 3600 AC Maarssebroek Tel (030) 43-11-44 Telex 40354 Chief Exec M C Groeneveld, Mgr. H Oijkamp  
 Audio: Cassette

van der Garde's Audio Studios BV, Oe Wetstr. 10-12, 6B14-AP Arnhem Tel (0031) B5 22-91-23 Dir Gert van der Garde  
 Audio: Cassette

## ● supplies

### EMPTY CARTRIDGES, CASSETTES & REELS

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht Tel (030) 61-29-21 Telex 47B56 Mgr. G.C.A. de Jong

Benelux Music Inds., PO Box 70, 6000 AB Weert; Uilenweg 3B, 6006 SK Weert Tel (04950) 3-56-40 Telex 51285  
 Dir Johnny Hoes; Gen Mgr Sjayer Ojamschidi; Sales Mgr George Verbiest

E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 93-62-49 Gen Mgr. Peter Rensen, Sales Mgr. Paul Rodenhuis

### ENVELOPES & MAILERS

E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 93-62-49 Gen Mgr Peter Rensen Sales Mgr Paul Rodenhuis

Nederlandse Normaal Drukkerij BV (Bramson Groep), PO Box 191, 3800-AO Amersfoort; Nijverheidsweg Noord 126-12B, Amersfoort Tel (033) 3-16-64 Telex 79448

P C M P Inc Holland, PO Box 479, 3130 AL, Vlaardingen Tel (010) 35-71-20

### JACKETS & SLEEVES LABELS

Almere Printing BV, PO Box 45, Bedrijvenpark, De Vaart 1 1300 AA Almere Tel (03240) 2-05-54 Telex 70442  
 Mng Dir Koert Bolhuis, Sales Mgr Wim Trouw

Benelux Music Inds., PO Box 70, 6000 AB Weert, Uilenweg 3B, 6006 SK Weert Tel (04950) 3-56-40 Telex 51285  
 Dir. Johnny Hoes; Gen Mgr Sjayer Ojamschidi; Sales Mgr George Verbiest (Labels only)

E M I-Holland Produktie BV, Industrielaan 24, 5406 XC Uden Tel (04132) 6B155 Cable EMI HP Telex 50477 Mng Dir J.H.G. Vossen

Magnetronics BV, Oe Wetstr 12, Arnhem 6814 AP Tel (085) 22-91-23 Dir. Alfred van der Garde. (Labels only)

Nederlandse Normaal Drukkerij BV (Bramson Groep), PO Box 191, 3800-AO Amersfoort; Nijverheidsweg Noord 126-12B, Amersfoort Tel (033) 3-16-64 Telex 79448

P C M P Inc Holland, PO Box 479, 3130 AL, Vlaardingen Tel (010) 35-71-20 (sleeves only)

Arno van Orsouw Uitgeverij BV, Oostenburgervoorstr 71-73, Amsterdam Tel (020) 22-28-9B. Telex 13442 Mng Dir Arno van Orsouw

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht. Tel (030) 61-29-21 Telex 47B56 Mgr. G.C.A. de Jong

Audio Studio & Magnetronics BV, de Wetstr. 10-12, Arnhem Tel (085) 22-91-23 Telex 75037 Pres Gert van der Garde, Gen Mgr Alfred van der Garde, Chief Eng Charles van Cattenburch

Audio: Duplicators, loaders  
 Brand name: Telefunken

Telefunken, see Audio Studio & Magnetronics  
 Unworld Corp., PO Box 6730, Oe Perponcherstr. 14, The Hague

Home office: USA  
 Audio: Duplicating heads

## TAPE, RAW & BLANK LOADED

Agfa-Gevaert NV, Polakweg 10-11, Rijswijk. Tel (070) 90-66-80 Mng Dir J. Davignon, Sales Mgr O van den Broek

Audio: Cassette, open reel  
 Video: 1" open reel, 1" cartridges, ¼" cassette  
 Brand Names: Agfa-Carat, Agfa-Ferrocrom, Agfa-Stereochrom, Agfa-Superchrom, Agfa-Superferro, Agfa-Videochrom

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht Tel (030) 61-29-21 Telex 47B56 Mgr G C A de Jong  
 Audio: Blank-8-tr, cassette, open reel, raw-8-tr, cassette

Video: Blank-1" open reel, 1" cartridge, ¼" cassette, ½" EIAJ open reel, ½" EIAJ cartridge; raw-1" open reel, 1" cartridge, ¼" cassette, ½" EIAJ open reel, ½" EIAJ cartridge

Audio Studio & Magnetronics BV, de Wetstr 10-12, Arnhem Tel (085) 22-91-23 Telex 75037 Pres Gert van der Garde, Gen Mgr Alfred van der Garde; Chief Eng Charles van Cattenburch

Audio: Cassette, open reel  
 Video: ½" EIAJ cartridge

B A S F Nederland BV, PO Box 1019, Kadestrl 1 Tel (085) 71-71-71 Telex 45111 Sales Mgr Willem van Workum

Audio & video: Cassette & open reel  
 Charos BV, Mensinge 51, Amsterdam. Tel (020) 44-13-77 Telex 18118 Pres W F Harrems, Gen Mgr Mrs B Harrems (Blank only)

Audio: 8-tr, cassette  
 P C M P Inc Holland, PO Box 479, 3130 AL, Vlaardingen Tel (010) 35-71-20 (Raw only)

Audio: Cassette, open reel

## ● accessories manufacturers

Almere Printing BV, PO Box 45, Bedrijvenpark, De Vaart 1, 1300 AA Almere Tel (03240) 2-05-54 Telex 70442  
 Mng Dir Koert Bolhuis; Sales Mgr Wim Trouw  
 Product: Browser boxes, dividers cards

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht Tel (030) 61-29-21 Telex 47B56 Mgr G.C.A. de Jong  
 Product: Head cleaners & demagnetizers

Audioscript BV, Postbus 80, Nieuw Loosdrechtsejdijk 107, Loosdrecht Tel (0215B) 5104 Oirs P de Ruig, J.L. Cluysenaar  
 Product: Needles

Charos BV, Mensinge 51, Amsterdam Tel (020) 44-13-77 Telex 18118 Pres W F Harrems, Gen Mgr Mrs B Harrems

Product: Tape carrying & storage cases, head cleaners & demagnetizers

Inelco Nederland BV, Turfstekster 63, 1431 G O Aalsmeer Tel (02977) 2B855 Cable INTELECTE Telex 1416B  
 Product: Needles (Pickering)

Munich Recs BV (VHB Munnikendam's Groothandel NV), Albert Schweitzerlaan 9, 6721 AW Bennekom Tel (08389) 67-77 Cable MUREC Pres Job C Zomer, Gen Mgr Huub Trautwein Sales Mgr Judith Budding, Engs Wil Hesen, Kees Hoepel

Product: Needles

P C M P Inc Holland, PO Box 479, 3130 AL Vlaardingen Tel (010) 35-71-20

Product: Needles, leader & splicing tape

Pico Recs, Ganzenhoef 2B, Amsterdam Tel (020) 99-47-36 Dir Hans Douw, Gen Mgr Kees Kuiper, Sales Mgr Alma Ramchalaan

Product: Record carrying & storage cases, catalog servs, cleaners, cloths, brushes, 45 rpm adapters, needles

Polydor BV, Verrijn Stuurtaan 36, Rijswijk Tel (070) 90-76-00 Telex 31481 Mng Dir Hans van den Broek, Prod Mgr Nico van Biemen, Mktg Mgr Bob Spits, Sales Mgr Joop Veen

Product: Record carrying & storage cases, cleaners, clothes, brushes, 45 rpm adapters

Twinkle Stars Prod'ns BV, PO Box 341, Schaloenstr 36, Sitard Tel (04490) B3-23 Cable MAASTRICHT Gen Mgr Rudolph de Nij, Sales Mgr Roy Sinclair

Product: Record carrying & storage cases, leader tape  
 Weton-Wesgram BV, Veerlaan B6 92, 3072 ZZ Rotterdam Tel (010) 86-11-66 Telex 2B79B Mng Dir Albert S de Vries

Product: Record & tape carrying & storage cases, cloths, record & tape care prods



## ● store fixtures & merchandising aids manufacturers

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Telex: 18118 Pres. W.F. Harrems. Gen. Mgr. Mrs. B. Harrems.  
**Product:** Tape display racks.  
 Polydor BV, Verrijn Stuurlaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481 Mng. Dir.: Hans van den Broek; Prod. Mgr.: Nico van Biemer; Mktg. Mgr.: Bob Spits; Sales Mgr.: Joop Veen.  
**Product:** Display racks.

## NEW ZEALAND

**Population:** 3,148,000.  
**Rate of exchange:** \$1 (US) = .99 NZ dollar.  
**Per capita income:** \$3,943.  
**Holidays:** January 1, April 25 (Anzac Day), Good Friday, Easter Monday, June 5 (Queen's Birthday), October 25, December 25, 26.

### RECORDS:

**Records, record blanks & pre-recorded media imported from USA:** 1977—\$149,626

## ● record & tape manufacturers / distributors / importers

Archiv, see Polygram.  
 Asylum, see WEA.  
 Atco, see WEA.  
 Atlantic, see WEA.  
 CBS Recs. (New Zealand) Ltd. (IFPI), 19 Falcon St., Parnell, Auckland. Tel: (09) 79-75-08. Cable: CBSREC. Gen. Mgr.: John McCready; Prod. Mgr.: Gaynor Crawford.  
**Labels:** (Owned) CBS, Epic, Portrait; (licensed—foreign) ARC (USA), Jet (UK), Nipper (USA), TK (USA).  
 Capitol, see EMI.  
 Columbia, see EMI.  
 Concordia Prod'ns, c/o Henry B. Norcross Ltd., PO Box 21-101, Henderson, Auckland. (Distributor).  
 D.G., see Polygram.  
 Destiny, see Sacred.  
 Direction Dist., see Phonsonby Gramophone.  
 EMI (New Zealand) Ltd. (IFPI), PO Box 30849, 408 Hutt Rd., Lower Hutt, Wellington. Tel: 666-979. Cable: EMITRON. Telex: 3413. Mng. Dir.: P.N. Jamieson; Technical Dir.: D. Snell.  
**Branches:** Auckland, PO Box 1931, 52 High St. Tel: 775-385. Telex: 21708. Cable: EMITRON—Christchurch, PO Box 260B, 77 Cashel St., Suite 5. Tel: 62735.  
**Labels:** (Owned) Capitol, Columbia, EMI, HMV, Harvest, (licensed) Arista (USA), BBC (UK), Decca (UK), Disneyland (USA), Magnet (UK), Motown (USA), Private Stock (USA), RAK (UK).  
 Int'l rep.: Worldwide (EMI).  
 Elektra, see WEA.  
 Epic, see CBS.  
 Festival Recs. (NZ) Ltd. (IFPI), 69 Carlton Gore Rd., Newmarket, Auckland 2. Tel: 33-885. Gen. Mgr.: Ray Porter; Sales Mgrs.: Chris Jackson, Ted Money; Nat'l Promos. Mgr.: Kevin Williams.  
**Home office:** Australia.  
**Labels:** (Owned) Festival, Intersession; (licensed domestic) Key; (licensed foreign) A&M (USA), ATA (Australia), Ad-Rhythm (UK), Ariola-Eurodisc (Germany), Barclay (France), Besarkley (USA), Blue Note (USA), Chrysalis (UK), Clarion (Australia), DJM (UK), Daffodil (Canada), Eurovox (Belgium), Fantasy (USA), Festival (Worldwide), GNP Crescendo/Accent (USA), GRT (Canada), Good Ear (UK), Hispavox (Spain), Hot Wax (USA), Immediate (UK), Invictus (USA), Island (UK, USA), King Japan, Mainstram (USA), Milestone (USA), Monument (USA), Mushroom (Australia), Nems (UK), Pinnacle Storyteller (UK), Prestige (USA), Project 3 (USA), Ranwood (USA), Safari (USA) Shelby Singleton group (USA), Shelter (USA), Springboard (USA), Stanyan (USA), Stwady (USA), Sydney Thompson (UK), United Artists (France, Germany, UK, USA), Vva (USA), Vogue (France), Wallis Original (USA).  
 Five Star, see Ode.  
 Fontana, see Polygram.  
 H.M.V., see EMI.  
 Harvest, see EMI.  
 Houghton Hughes Ltd., see Music World.  
 Inn, see Innovation.  
 Innovation Ent's Ltd., PO Box 45-108, Te Atatu, Auckland 8. Tel: 44-444. Mng. Dir.: Errol J. Peters, Gen. Mgr.: Ginny Peters; Sales Mgr.: Austyn Roberts.  
**Labels:** (Owned) Inn, Innovation; (licensed) Canary, E-Volve, Raven (all USA).  
 Int'l rep.: USA (E-Volve).  
 Intersession, see Festival.  
 K-tel Int'l (New Zealand) Ltd., PO Box 2614, 149 Victoria St., Auckland 1. Tel: 797-166.  
**Home office:** USA.  
 Key, see Zodiac & Festival.  
 Kiddisc, see Music World.  
 Kiwi, see Kiwi/Pacific.  
 Kiwi/Pacific Recs. Ltd., 182 Wakefield St., Wellington. Tel: 849-981. Cable: KIWI TONE. Mng. Dir.: Antony Vercoe.

**Labels:** (Owned) Hibiscus, Kiwi, Tartar; (represented) Folkways (USA), Free Reed (UK), Kiddy Kassettes (UK), Manuati (Tahiti), Melodiya (USSR).  
 Int'l reps.: Pacific (W.H. Grove & Sons), Hawaii (Microphone).  
 M.G.M., see Polygram.  
 Mandrill, see Polygram.  
 Mercury, see Polygram.  
 G.W. Moore Ltd., PO Box 29012, Greenwood's Corner, Auckland.  
**Label:** (Licensed) Singcord (USA).  
 Music For Millions, see Music World.  
 Music World Ltd. (Houghton Hughes Ltd.) (IFPI), PO Box 7134, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Telex: 4611. Mng. Dir.: Houghton Hughes; Sales Mgr.: R. Curry.  
**Labels:** (Owned) Kiddisc, Music For Millions, Music World, Tee Vee; (licensed) Arrowtabs (UK), Astor (Australia), Barnaby (USA), Beatt (UK), Boot (Canada), Crest (Australia), Cyclone (USA), Damont (UK), Dyna House (Australia), EMS (Australia), Ember (UK), Emerald (UK), Enterprise (UK), Everest (USA), Fable (Australia), GRT-Janus (USA), Galaxy (UK), Gusto (USA), Hawk (Ireland), Image (Australia), J&B (Australia), Jupiter (Germany), Karma (Germany), Locomotive (France), Magnetic Video Corp. (USA), Mulligan (Ireland), Multiple Sound (UK), Paradiso (USA), Peter Pan (USA), Pickwick Int'l (UK), Redifusion (UK), Release (Ireland), Scepter (USA), Sonet (Sweden), Specialty (USA), Sportsdisc (UK), Springboard (USA), Summit (Australia), Sutton-Miller (USA), Sydney Thompson (UK), Victor (Japan), W&G (Australia), Wand (USA).  
 Int'l reps.: Australia (EMS, Image, J&B, W&G), Canada (V Recs), France (Locomotive), Ireland (Hawk), Philippines (Octo Arts), UK (Emerald, Multiple Sounds), South Africa (David Gresham), USA (Everest, Gillette-Madison, Magnetic Video, Request).  
 Ode Rec. Co. Ltd. (IFPI), 199 Karangahape Rd., Auckland. Tel: 370-007. Mng. Dir.: Terence P. O'Neill-Joyce; Gen. Mgr.: Robyn Kennerley; Sales Mgr.: Alan S. Nelson.  
**Reg'l branch:** Fiji.  
 Int'l branches: Australia, Cook Islands, PO Box 247, Raro Tonga.  
**Labels:** (Owned) Five Star, Ode, Sonet, Thyme, (licensed) Ariola-Eurodisc (Germany), Avan-Guard (Australia), EMI-Electrola (Germany), Canada (Australia), Fidelity Sound (USA), Stony Plain (Canada), Supraphon (Czechoslovakia), Vanguard (USA).  
 Int'l reps.: Australia (Avan-Guard), South Africa (Sweet William), Tonga (Lemoto), USA (Fidelity Sound).  
 Peak, see Urliwin.  
 Philips, see Polygram.  
 Polydor, see Polygram.  
 Polygram Recs. Ltd. (IFPI), PO Box 3517, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: ARGENTA. Telex: 3798. Mng. Dir.: J. Graham Broughton; Mktg. Mgr. (Polygram): Stuart H. Rubin; Mktg. Mgr. (Polydor): Nigel J.F. Sandiford.  
**Branches:** Auckland, PO Box 37452, Parnell, Polygram House, 77 Grafton Rd. Tel: 775-663, 794-561. Telex: 2951 (Nat'l Sales & Mktg. Offices)—Christchurch, 77 Cashel St. Tel: 60-857. Telex: 4850.  
**Labels:** (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Solid Gold, Vertigo, Verve, (licensed domestic) Mandrill; (licensed foreign) All Platinum (USA), Attic (Canada), B&C (UK), Bronze (UK), CTI (USA), Cadet (USA), Capricorn (USA), Casablanca (USA), Charisma (UK), Chess (USA), Cream (USA), ECM (Germany), EG (UK), Ensign (UK), Infinity (USA), MCA (USA), Mooncrest (UK), Neighborhood (USA), Pablo (USA), Pye (UK), RSO (USA), Rocket (UK), Roulette (USA), Saga (UK), Phil Spector (USA), Spring (USA), Stiff (UK), Track (UK).  
 The Phonsonby Gramophone Rec. Co. Ltd., 112 Albert St., Auckland. Tel: 362-295. Cable: DIRECORD.  
**Labels:** (Owned) Phonsonby Gramophone; (licensed) CTI, Kudu, Lifesong (all USA).  
 Portrait, see CBS.  
 RCA Ltd., 23 Norman Spencer Dr., Wiri, Auckland. Tel: POP 89-189. Telex: 791-2208. Label Mgr.: Dave Moule.  
 R.T.C. (Record & Tape Co. of New Zealand) Ltd. (IFPI), PO Box 3825, 487 Parnell Rd., Parnell, Auckland. Tel: 799-963. Mng. Dir.: Brian Pitts; Nat'l Promos. & Sales Mgr.: Kama Fitzgerald; Finance Dir.: Patrick O'Sullivan.  
**Labels:** (Full-Price) (Owned) RTC; (licensed domestic) Viking; (licensed foreign) Acrobat (UK), Activ (Switzerland), Alaska (UK), Barn (UK), Calendar (UK), DRG (USA), Frontline (UK), Garden (Australia), Gull (UK), Jupiter (West Germany), Logo (UK), Metronome (West Germany), Multiple Sound Dist. (UK), Panache (UK), Pinnacle (UK), Rockburgh (UK), Rubber (UK), Satril (UK), Scotia (UK), Sonet (UK), Transatlantic (UK), Versatile (USA), Virgin (UK), Warwick (UK), West End (USA), (distributed—not licensed) Century (USA), Sheffield (USA); (Mid-Price Racking) (Owned) RTC; (licensed domestic) Solid Gold; (licensed foreign) Ampro, Golden Hour, MCA, MGM, MSD, Mercury, Montax, Mountain, Philips, Polydor, Pye, Saga; (distributed—not licensed) CBS, Epic, Festival.  
 Reader's Digest Ass'n (NZ) Ltd., PO Box 37073, Parnell, Auckland 1. Tel: 770-339. Cable: READDIGEST.  
**Home office:** USA.  
 Reprise, see WEA.  
 Sacred Recs. (NZ) Ltd. (IFPI), Oxford St., Levin. Tel: (069) 84-005. Cable: SACORDS. Mng. Dir.: Peter R. Harris. Customer Servs. Mgr.: L.M. Lancaster.  
**Labels:** (Owned) Destiny, Sacred, (licensed) Canaan (USA), Dayspring (USA), Good News (USA), Image 7 (Canada), Lamb & Lion (USA), Light (USA), Myrrit (USA), New Pax (USA), New Song (USA), Paragon (USA), Sacred (USA), Seed (USA), Solid Rock (USA), Word (Canada, UK, USA).  
 Salem, see Viking Sevenses.  
 Solid Gold, see Polygram.  
 Sonet, see Ode.  
 Tartar, see Kiwi/Pacific.  
 Tee Vee, see Music World.  
 Thyme, see Ode.  
 Urliwin Int'l Mktg. Ltd. (IFPI), 72 Riccarton Rd., Christchurch

4. Tel: 487-009. Cable: URLMARK.  
**Labels:** (Owned) Peak; (represented) Artistes Francais Associes (France), Delmark (UK), Everest (USA), Societe Francaise de Prod'n Phonographiques (France), Starlight (UK).  
 Vertigo, see Polygram.  
 Verve, see Polygram.  
 Viking Sevenses Ltd. (IFPI), 5-9 Tory St., Wellington. Tel: 859-759. Cable: VIKSEVEN. Mng. Dir.: Murdoch Riley; Gen. Mgr.: Keith Southern.  
 Viking branches: Australia, Viking Pty. Ltd., England, Viking Sevenses (UK) Ltd.  
**Labels:** (Owned) Salem, Viking; (licensed) Argo (UK), CMS (USA), Carinia (Australia), M-7 (Australia), Telefunken (Germany), Vox/Turnabout (USA).  
 Int'l reps.: Australia (Carinia), USA (Fiesta).  
 WEA Recs. Ltd. (IFPI), PO Box 2915, 14-1B Lower Federal St., Auckland. Tel: 771-699. Telex: 2839. Mng. Dir.: Tim Murdoch.  
**Labels:** (Owned) Asylum, Atco, Atlantic, Elektra, Reprise, Warner Bros.; (licensed) Big Tree (USA), Rolling Stones (UK).  
 Warner Bros., see WEA.  
 Zodiac Recs. Ltd. (IFPI), 108-110 Jervois Rd., Auckland 2. Tel: 761-218, 762-426. Mng. Dir.: E.C. Stebbing; Sales Mgr.: E. MacCallum.  
**Labels:** (Owned) Key, Zodiac; (licensed) Carinia (Australia), Telefunken (Germany).

## ● music publishers

Anton's Songs, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Houghton Hughes.  
 Int'l firms represented: Morning Music Group (Canada).  
 Int'l reps.: Canada (Morning Music), Ireland (Squirrel Music).  
 Boom Boom Music Ltd. (APRA), PO Box 3825, 487 Parnell Rd., Parnell, Auckland. Tel: 799-964. Mng. Dir.: Brian Pitts; Gen. Mgr.: Patrick O'Sullivan.  
 Int'l firms represented: Allegro (UK), Frank Chacksfield (UK), Eiger (UK), Eros (UK), Medway (UK), Nazsongs (UK), Panache (UK), Strange (UK), Virgin (UK).  
 Chappell & Co. Ltd., Nimmo's Bldg., 2nd fl., 89 Willis, Wellington C1.  
**Home office:** USA.  
 Ephraim Music, 87 Wilson St., Hawera, Taranaki, New Zealand. Tel: 7537.  
**Int'l branch:** Australia.  
 Inn Publ'g (APRA), see Innovation.  
 Innovation Music Ltd. (APRA), 27 Bayside Ave., Te Atatu, Auckland 8. Tel: 44-444. Mng. Dir.: Errol J. Peters; Gen. Mgr.: Ginny Peters.  
 Int'l firms represented: Billy O (Australia), Swan Sea (USA).  
 Int'l rep.: Australia (Essex).  
 Kiwi Music, 182 Wakefield St., Wellington. Tel: 849-981. Cable: KIWI TONE. Mng. Dir.: Antony Vercoe.  
 Ode Music, 199 Karangahape Rd., Auckland. Tel: 370-007. Mng. Dir.: Terence P. O'Neill-Joyce.  
 Int'l firms represented: Flying Dutchman, Sweet William (both South Africa), Shwee Gee (Canada).  
 Phonsonby Gramophone, 112 Albert St., Auckland. Tel: 362-295.  
 Sandy Music Co. Ltd. (APRA), 5-7 Tory St., Wellington. Tel: 859-759. Cable: VIKSEVEN. Mgr.: Murdoch Riley.  
**Home office:** Australia, Sevenses Publ'g Pty. Ltd.  
 Sevenses Publ'g Pty. Ltd., see Sandy.  
 Southern Music Publ'g Co. (Australasia) Pty. Ltd., PO Box 656, 12 Security Bldg., 198 Queen St., Auckland C1. Tel: 23-851. Cable: SOUTHMUSIC.  
**Home office:** USA, Peer-Southern Org.  
 Int'l firm represented: Sam Fox (USA).  
 Word Music (ASCAP), Oxford St., Levin. Tel: (069) 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.  
 Int'l firms represented: Canaanland, Lexicon, Rodeheaver, Word (all USA).  
 Int'l rep.: USA (Word).

## ● services

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**  
 New Zealand Radio & Television Mfrs. Federation, PO Box 9130, Wellington.  
 Recording Ind. Ass'n of New Zealand Inc., PO Box 9241, Wellington. Tel: 843-523. Cable: PHONOGRAPH. Mgr.: F.W. Smith.  
**DESIGN & ARTWORK**  
 Video Pacific Communications Ltd., 199 Karangahape Rd., Auckland. Tel: 370-007. Mng. Dir.: Terence P. O'Neill-Joyce.  
 Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.  
**LICENSING ORGANIZATIONS, MUSIC**  
 A.P.R.A. (Australasian Performing Right Ass'n Ltd.), BNSW Bldg., 318-324 Lambton Quay, Wellington. Tel: 724-430 (Performing rights only).  
**Home office:** Australia.  
 Phonographic Performances (New Zealand) Ltd., PO Box 9241, Wellington. Tel: 843-523. (Performing rights only).  
**PLATING, PROCESSING & PRESSING PLANTS**  
 EMI Mfg. Ltd., 408 Hutt Rd., Lower Hutt, Wellington. Tel: 666-979. Cable: EMITRON. Mng. Dir.: P.N. Jamieson; Technical Dir.: D. Snell.  
 Music Carriers (NZ) Ltd. (div. of Polygram Recs. Ltd.), PO Box 14128, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONO CASS.

**PRINTERS & LITHOGRAPHERS**

Cello-Kraft Ltd., 61 Ira St., Wellington 3. Tel. 886-831. Mng. Dir.: R.C. Murray; Mgr.: E.L. Verrall.  
 Music Carriers (NZ) Ltd. (div. of Polygram Recs. Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS.  
 Rotowax Ltd., 90-100 Hanson St., Wellington. Tel. 894-095.  
 Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579 Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

**RECORD PROMOTION**

Record Publ's Ltd., PO Box 9241, Wellington. Tel: 843-523.  
 Word (NZ) Ltd., Oxford St., Levin. Tel: (069) 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.

**TAPE CUSTOM DUPLICATORS**

E M I Mfg. Ltd., 40B Hutt Rd., Lower Hutt, Wellington. Tel: 666-979. Cable: EMITRON. Mng. Dir.: P.N. Jamieson; Technical Dir.: D. Snell.  
**Audio:** Cassette.  
 Music Carriers (NZ) Ltd. (div. of Polygram Recs. Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS.  
**Audio:** Cassette.  
 Tape Transcriptions Ltd., PO Box 8665, Symond St., Auckland. Tel: 798-734. Mng. Dir.: Ross McEwan.  
**Audio:** Cassette.

**supplies**

**EMPTY CARTRIDGES, CASSETTES & REELS**

E M I Mfg. Ltd., 40B Hutt Rd., Lower Hutt, Wellington. Tel: 666-979. Cable: EMITRON. Mng. Dir.: P.N. Jamieson; Technical Dir.: D. Snell.  
 Music Carriers (NZ) Ltd. (div. of Polygram Recs. Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS.  
**Audio:** Cassette.

**ENVELOPES & MAILERS**

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579 Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

**JACKETS & SLEEVES**

Cello-Kraft Ltd., 61 Ira St., Wellington 3. Tel: 886-831. Mng. Dir.: R.C. Murray; Mgr.: E.L. Verrall.  
 Rotowax Ltd., 90-100 Hanson St., Wellington. Tel: 894-095.  
 Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579 Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.  
 Word (NZ) Ltd., Oxford St., Levin. Tel: 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.

**LABELS**

E M I Mfg. Ltd., 40B Hutt Rd., Lower Hutt, Wellington. Tel: 666-979. Cable: EMITRON. Mng. Dir.: P.N. Jamieson; Technical Dir.: D. Snell.  
 Music Carriers (NZ) Ltd. (div. of Polygram Recs. Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS.  
 Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579 Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

**POLYETHYLENE BAGS**

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579 Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

**TAPE, RAW & BLANK LOADED**

Agfa Carat, see Agfa-Gevaert.  
 Agfa-Gevaert (New Zealand) Ltd., GPO Box 215, Shroff's Bldg., 99-101 Hobson St., Auckland 1. Tel: 34-743/717. Telex: 2934.  
**Audio:** Blank—compact-cassette, open reel, raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Agfa Stereochrom, see Agfa-Gevaert.  
 Agfa Videochrom, see Agfa-Gevaert.  
 Capitol, see EMI.  
 DuPont, see Magnetic Prods.  
 E M I Mfg. Ltd., 40B Hutt Rd., Lower Hutt, Wellington. Tel: 666-979. Cable: EMITRON. Mng. Dir.: P.N. Jamieson; Technical Dir.: D. Snell. (Blank only)  
**Audio:** Cassette.  
**Brand names:** EMI, Capitol.  
 Fuji, see Magnetic Prods.  
 Magnetic Prods. Ltd., 10B-110 Jervois Rd., Auckland 2. Tel: 760-607. Gen. Mgr.: G.M. Watson.  
**Audio:** Blank—cassette, open reel, raw—cassette.  
**Video:** Blank—2" broadcast, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.  
**Brand names:** DuPont, Fuji, Pyral.  
 Music Carriers (NZ) Ltd. (div. of Polygram Recs. Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. (Blank only)  
**Audio:** Cassette.  
**Brand name:** Philips.  
 Music World Ltd. (Hoghton Hughes Ltd.), PO Box 7134, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Hoghton Hughes; Sales Mgr.: R. Curry. (Blank only)  
**Audio:** Cassette.  
 Philips, see Music Carriers.  
 Pyral, see Magnetic Prods.

**● accessories manufacturers**

Music World Ltd. (Hoghton Hughes Ltd.), PO Box 7134, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Hoghton Hughes; Sales Mgr.: R. Curry.  
**Product:** Head cleaners & demagnetizers, record & cassette storage racks.  
 Record Publ's Ltd., PO Box 9241, Wellington. Tel: 843-523.  
**Product:** Record catalog services.  
 Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Cable: PRINTPAC. Telex: 3579 Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.  
**Product:** Carrying & storage cases, catalog servs.

**NICARAGUA**

Population: 2,230,000.  
**Rate of exchange:** \$1 (US) = 7 cordoba  
**Per capita income:** \$633  
**Holidays:** January 1, Easter Week, May 1 (Labor Day), May 27 (Army Day), July 14 (National Day), September 14 (Battle of San Jacinto), September 15 (Independence Day), October 12 (Columbus Day), November 1, December 8, 25

**● record & tape manufacturers / distributors / importers**

Dicesa (Discos Centroamericanos SA), Edif. de la Galeria de Arte Contemporaneo, Reparto Nva Reforma, 100 Varas al S. del Rest Rincon Espanol, Managua. Tel: 26123.  
**Home office:** El Salvador (see for labels).  
 Dideca (Discos de Centroamerica SA), Apartado Postal 2144, Managua. Tel: 23915. Cable: ARDELI  
**Home office:** Guatemala (see for labels)  
 Indica (Nicaragua) SA, Apdo. 2622, Managua. Tel: B1523. Sales Mgr.: Velia Rocha.  
**Home office:** Costa Rica (see for labels)

**NIGERIA**

**Rate of exchange:** \$1 (US) = 0.64 naira.  
**Per capita income:** \$201.  
**Holidays:** January 1, July 1 (Birth of Prophet), October 1 (Independence Day), December 26 (Boxing Day), traditional Moslem & Christian holidays.  
**Records, record blanks and pre-recorded media imported from USA:** 1977—\$3,716,356.

**● record & tape manufacturers / distributors / importers**

Afrodisia, see Decca.  
 Bridge, see Record Market.  
 Capitol, see EMI.  
 Cinterdisc, see Record Market.  
 Coconut, see Phonogram.  
 D G, see Phonogram.  
 Decca (West Africa) Ltd. (IFPI), PO Box 412, 4 Faramobi Ajike St., Ikorodu Rd., Lagos. Cable: DECCAWA. Mng. Dir.: Robert Oeges; Mgr.: David G. Bennett; Mktg Mgr.: Titus I. Oloronyomi; Int'l Label Exec: Victor O Nwogwugwu.  
**Labels:** (Owned) Afrodisia, Decca; (licensed) Deram (UK), London (UK), Trojan (UK), UK (UK)  
 Int'l reps.: France (Sofrason), UK (Decca).  
 E M I (Nigeria) Ltd. (IFPI), PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: (08) 45-164. Cable: EMITRON. Mng. Dir.: G.A. Beyering; Deputy Mng. Dir.: O.A. Akinyemi; Sales Mgr.: Femi Dairo.  
**Branches:** Onitsha, 30 Old Market Rd. Contact: G.K. Ofor—Benin, Block 12B Sapele Rd. Contact: C.U. Nwaigbo—Kaduna, 5 Alii Akiu Rd. Contact: Mallam M. Shehu.  
**Labels (Owned)** Capitol, EMI, HMV, Harvest, Parlophone, United Artists; (represented) Arista (USA, UK), Ballistic (UK), Creole (UK), Dynamic Sounds (Jamaica), Fantasy/Stax (USA), Ice (UK), Magnet (UK), Motown (USA), RAK (UK), Red Bus (UK), WEA (USA).  
 Int'l reps.: Worldwide (EMI).  
 H M V, see EMI.  
 Harvest, see EMI.  
 M G M, see Phonogram.  
 Mercury, see Phonogram.  
 Parlophone, see EMI.  
 Philips, see Phonogram.  
 Phonogram Ltd. (IFPI), PO Box 2997, 6 Ijora Causeway, Lagos. Tel: 44-837. Cable: PHILREC. Telex: 961-21297. Mng. Dir.: Peter Bond.  
**Labels:** (Owned) Coconut, DG, MGM, Mercury, Philips, Polydor, Vertigo; (licensed) All Platinum (USA), Atlantic (USA), Bronze (UK), Buddah (USA), Elektra (USA), H&L (USA), Island (UK), Pye (UK), RSO (UK), Reprise (USA), 20th Century (USA), Warner Bros. (USA).

Polydor, see Phonogram.  
 Record Market (Nigeria) Ltd., PO Box 6371, 89 Bamgbose St., Lagos. Tel: 57-945. Cable: RODPUB. (Manufacturer/Distributor/One-Stop/Rack Jobber/Importer)  
 Int'l branch: Ivory Coast, Cinterdisc.  
**Labels:** (Owned) Bridge, Cinterdisc; (licensed) EMI-Nigeria.  
 Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham Sr.; Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba. (Distributor/Importer)  
 United Artists, see EMI.  
 Vertigo, see Phonogram.

**● services**

**PLATING, PROCESSING & PRESSING PLANTS**

Decca (West Africa) Ltd., PO Box 412, 4 Faramobi Ajike St., Ikorodu Rd., Lagos. Cable: DECCAWA. Mng. Dir.: Robert Oeges; Mgr.: David G. Bennett.  
 E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: (08) 45-164. Cable: EMITRON. Mng. Dir.: G.A. Beyering; Deputy Mng. Dir.: O.A. Akinyemi; Sales Mgr.: Femi Dairo.  
 Phonogram Ltd., PO Box 2997, 6 Ijora Causeway, Lagos. Tel: 44-837. Cable: PHILREC. Telex: 961-21297. Mng. Dir.: Peter Bond.

**TAPE CUSTOM DUPLICATORS**

E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: (08) 45-164. Cable: EMITRON. Mng. Dir.: G.A. Beyering; Deputy Mng. Dir.: O.A. Akinyemi; Sales Mgr.: Femi Dairo.  
**Audio:** B-tr.

**● supplies**

**JACKETS & SLEEVES**

**LABELS**

E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: (08) 45-164. Cable: EMITRON. Mng. Dir.: G.A. Beyering; Deputy Mng. Dir.: O.A. Akinyemi; Sales Mgr.: Femi Dairo.

**TAPE, BLANK LOADED & RAW**

Deekay & Sons, PO Box 2065, 18 Ereko St., Lagos.  
**Audio:** B-tr., cassette, open reel.  
**Brand name:** Audio Magnetics.  
 E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: (08) 45-164. Cable: EMITRON. Mng. Dir.: G.A. Beyering; Deputy Mng. Dir.: O.A. Akinyemi; Sales Mgr.: Femi Dairo. (Blank only)  
**Audio:** Cassette, open reel.  
**Brand name:** EMI, Emistar.  
 Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham EIAJ Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba.  
**Audio:** Blank—B-tr., cassette; raw—B-tr., cassette, open reel.  
**Video:** Blank—3/4" cassette.

**● accessories manufacturer**

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham Sr.; Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba.  
**Product:** Head cleaners & demagnetizers, needles.

**● store fixtures & merchandising aids manufacturer**

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham Sr.; Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba.  
**Product:** Browser boxes, display racks, record divider cards.

**NORWAY**

Population: 4,000,000.  
**Rate of exchange:** \$1 (US) = 5.19 krone.  
**Per capita income:** \$5,144.  
**No. of homes with record players:** 850,000.  
**Holidays:** January 1, Easter (Holy Thursday through Easter Monday), May 1 (Labor Day), May 17 (Constitution Day), Whitmonday, December 25, 26.

**NOTE:**

All figures reported are for IFPI members. Non-IFPI turnover and direct imports are estimated to be an additional 10%.

**RECORDS:**

**Records sold domestically including imports:** LP's 1978—4,200,000 units, \$33,300,000; 1977—3,600,000 units, \$27,200,000. Singles 1978—350,000 units, \$700,000; 1977—370,000 units, \$670,000.



**Records, record blanks & pre-recorded media imported from USA:** 1977—\$958.636  
**Average retail price per record:** LPs—\$7.90, Singles—\$2.03  
**Stereo sales:** 99% of total  
**Record club sales:** 6-7% of total  
**Discounting:** Rare  
**Type of distribution:** Manufacturer-to-retailer system predominates. There are two major rack jobbers, one of which is owned by the Norwegian record industry. Specialty shops account for 70-75% of consumer sales.  
**Type of promotion:** Television is the most important medium, followed by radio (one channel each). Most of Norway's 160 newspapers have album reviews, and some have a weekly music page. There are three music newspapers with limited circulation. Some important weekly magazines have music columns  
**Jukeboxes:** 1500

#### TAPE:

**Comment:** The tape market is growing but solely for cassettes, both blank and pre-recorded. Within a few years the cassette turnover may reach or exceed the LP turnover. Cassette deck sales have increased rapidly the last four years

**Pre-recorded tape sold domestically including imports:** Cassette 1978—3,510,000 units, \$30,800,000. 1977—3,200,000 units, \$24,400,000

**Average retail price per tape:** Cassette—\$8.78

#### RADIO STATIONS:

No of government 1

**Comment:** Programming is a mixture of cultural, political, educational, entertainment, news and sports features. About 60% of the music programming is pre-recorded & 40% is broadcast live. The ratio of classical music to popular is approximately 44/56

#### TELEVISION STATIONS:

No of channels 1 government, 85% color

**Comment:** Norwegian television programming is similar to that for radio except for less music

#### MARKET ANALYSIS:

Three 1978 releases broke the historic barrier of selling more than 200,000 albums each (including cassettes) "Abba The Album" by Abba, the soundtrack from "Grease" (double album), and "I Smurfeland" by Geir Boerresen (the local version of Father Abraham). There is a trend showing a minor increase for singles in 1979 after years of marked decreases

## ● record & tape manufacturers / distributors / importers

Akkompagnementsplaten, see Norsk Grammofonkompani  
 Archiv, see Polydor  
 Arctic Recs., Brattorgaten 5, N-7000 Trondheim Tel (075) 21-1-90. Mng Dir. Kolbjørn Alstad; Gen. Mgr. Gunnar Hordvik, Label Mgr.: Svein Strugstad. (Distributed by Polydor)  
 Aria, see EMI.  
 Barneplaten, see Norsk Grammofonkompani  
 Arne Bendiksen A/S (IFPI), Osterdalsgaten 1, Oslo 6, Tel (02) 67-67-90. Cable: BENDIKMUSIC, Telex (856) 19689. Pres. Arne Bendiksen; Gen. Mgr. Pal Ska, Sales Mgr.: John Norman; Int'l Mgr.: Terje Engen.  
**Labels:** (Owned) Flora, Flower, Forum, Sonet Norsk, Triola; (Licensed domestic) Tambourine, (licensed foreign) ABC/Dunhill (USA), Anchor (UK), Beserkley (UK), Bronze (UK), Chiswick (UK), Chrysalis (UK), Cube/Electric (UK), Island (UK), Logo (UK), Megafon (Sweden), Pye (UK), Red Star (UK), Sonet (Denmark, Sweden, UK), Sun (USA), Transatlantic (UK), Vanguard (USA), Virgin (UK), Vox (USA).  
 Int'l reps.: Japan (Teichiku), Spain (Discophon).  
 CBS Recs. A/S (IFPI), Ostre Akervei 19, Okern, Oslo 5 Tel (02) 15-29-00. Telex: (856) 19356. Mng. Dir. Per A. Jensen; Local A&R Mgr. Kristian Lindeman  
**Labels:** (Owned) CBS, Embassy, Epic, GTO, Portrait; (licensed) A&M (Europe, USA), ARC (USA), Bang (USA), Blue Sky (USA), Caribou (USA), Channel (USA), Invictus (USA), Jet (USA), Kirshner (USA), Lifesong (USA), Monument (USA), Nemperor (USA), Philadelphia Int'l (USA), Sam (USA), TK (USA), T-Neck (USA), Tabu (USA), Unlimited Gold (USA) (distributed—not licensed) Cupol (Sweden), dB (Norway), Fyra Skilling (Sweden), Glendisc (Sweden), Round-Up (Sweden).  
 Int'l rep.: Worldwide (CBS).  
 Camel, see EMI & Pep-Wal.  
 Camp, see Polydor.  
 Canticum Novum A/S (Musikskelskapet), Torngaten 10, Oslo 1, Tel (02) 20-00-89, 33-52-11. Dir.: Terje Strom-Olsen.  
**Labels:** (Licensed foreign) Bis (Sweden), Claves (Switzerland).  
 Cantor Corp A/S, Postboks 16, N-1315 Nesoya Pres. Per C. Dahlstrom, Gen. Mgr. Finn Stokkland (Record & tape exporter—cutouts)  
 Capitol, see EMI  
 Classics for Pleasure, see EMI.  
 Columbia, see EMI  
 Compendium, G Skogen & Co., (IFPI), PO Box 8285, Hammerborg, Mariboesgt. 9, Oslo 1 Tel (02) 11-59-89/58-84. Mng Dir. Frode Holm; Gen. Mgr. Gunnar Skogen; Promo. Mgr.: Sjur P. Johansen.  
**Label:** (Owned) Compendium.  
 Int'l reps.: Austria (Bellaphon), France (Phonogram), Germany (Bellaphon), Italy (Hi-Fi), Japan (Teichiku), Sweden (Sam), Switzerland (Bellaphon), UK (Selecta), USA (JEM).  
 Continental Recs A/S, Sundbyjordet 4, N-2050 Jessheim Tel (02) 97-10-20. Cable PABAMA. Telex 19341 Pres. & Gen. Mgr. Barry Matheson.

**Labels:** (Licensed) CRSM, CRST, Continental, MFA (all UK)  
 Int'l rep.: Sweden (Svenska Musikingen)  
 dB Recs., Oscarsgt 15, Oslo 3 Tel (02) 60-76-13 Gen Mgr. Ole A. Soerli; (Distributed by CBS)  
 D G, see Polydor.  
 DaCapo, see EMI  
 Disco A/S (IFPI), Postboks 38, Ostre Akervei 19, Okern, Oslo 5 Tel (02) 15-27-90 Cable MUSIC. Telex 17079. Gen Mgr. Odd Roenning-Arnesen, Deputy Gen. Mgr. Harald M. Kristiansen.  
**Labels:** (Owned) Musica, (licensed) Ariola (Germany), Aura (UK), Black & White, (France), Bluebird (USA), Champion (USA), Ebony (UK), Erato (France), Flying Dutchman (USA), Free Flight (USA), Gem (UK), Grunt (USA), Hansa (Germany), Intercord (Germany), Jupiter (Germany), Logo (UK), Masters (France), Millennium (USA), Pickwick (UK), Playboy (USA), RCA (France, Germany, UK, USA), Roadshow (USA), Salsoul (USA), Solar (USA), SteepleChase (Denmark), Supraphon (Czechoslovakia), Swedish Society Discofil (Sweden), Telefunken (Germany), Telestar (Sweden), Tomato (USA), Viking (Sweden), Windsong (USA), Wooden Nickel (USA), (distributed—not licensed) Tonep (Norway).  
 Double Up, see EMI.  
 E M I Norsk A/S (IFPI), Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8, Tel (02) 23-14-88 Cable EMIGRAM Telex (856) 16294 Mng Dir. Hans Ro. A&R Mgr. Rolf Syversen, Mktg Mgr. Fredrik Mueller, Sales Mgr. Frode Skulstad.  
**Labels:** (Owned) Capitol, Classics for Pleasure, Columbia, DaCapo, Double Up, EMI, EMI-EAR, NMI America, EMI Int'l, Electrola, Emidisc, Encore, HMV, Harvest, Hoeruz, Imperial, Music for Pleasure, Odeon, One Up, Parlophone, Pathe, Regal, Regal Starline, Regal Zonophone, Seraphim, Sidewalk, Starline, Stateside, Studio Two, Talisman, Tower, Volksplatte, Waverley, Wings, World Rec. Club; (licensed) Apple, Arista, Artists House, Ballistic, Barclay, Blue Note, Plue Star, Bohus, Carrere, Casablanca, Chocolate City, Classic, EMG Egg, Ember, Fantasy, Flam, Galaxy, Gordy, Hilltop, Hungaroton, Ju-par, Koster, Kultura, MAM, MPS, Magnet, Mariann, Melodyland, Milestone, Motown, Mowest, Oasis, Pacific Jazz, Passport, Pickwick (USA), Platina, Prestige, Private Stock, Prudigal, Purple, Qualiton, RAK, Rare Earth, Rebel, Rediffusion, Retreat, Rolling Stones, Scranta, Solid State, Soul, Stax, Strata-East, Sunset, Svensk American, T Rex, Tamla, Tor, Tyfon, United Artists, Warner, Wizzard, (distributed—not licensed) Aria, Camel, Skandinavisk Artist Prod'n.  
 Electrola, see EMI  
 Jorg-Fr. Ellertsen A/S (IFPI), Jernbanetorvet 4, Oslo 1 Tel (02) 425883 Cable TROLLMUSIC, Telex 19871 Dir. Jorg-Fr. Ellertsen, (Distributed by Polygram)  
**Label:** (Owned) Troll.  
 Embassy, see CBS.  
 Emidisc, see EMI.  
 Encore, see EMI.  
 Epic, see CBS.  
 Euronett Norsk A/S, Ensjoeveien 5, Oslo 6, Tel (02) 67-75-80 Telex 19010 Gen. Mgr. O.R. Ernoe, A&R Mgr. L. Hemmingsen.  
**Labels:** (Owned) Euronett, Nett, (licensed) Buddha (USA), Kama Sutra (USA), Moon-Disc (Sweden), T-Bone (Sweden), (distributed—not licensed) Ariola (Germany), Eurodisc (Germany), Hansa (Germany), Jupiter (Germany), Manticore (UK), Melodyia (USSR).  
 Int'l reps.: Finland (Polarvox), Sweden (Toniton).  
 Eurotron A/S, Manglerud Gard, Oslo 6 Tel (02) 26-78-46, 26-99-97  
**Labels:** (Owned) Eurotron, Volt; (represented) Darris (USA), Eurovox (Belgium), Polyband (Germany), Polymax (Denmark, Finland, Germany, Sweden, UK)  
 Int'l reps.: Denmark, Finland, Germany, Sweden, UK (all Polymax).  
 Eventyrplaten, see Norsk Grammofonkompani  
 Filadelfiaforlaget A/S, Box 6757, St. Olavs plass, Oslo 1, Tel (02) 11-13-10.  
**Labels:** (Owned) Joy, Klango.  
 Flora, see Arne Bendiksen  
 Flower, see Arne Bendiksen  
 Fontana, see Phonogram  
 Forum, see Arne Bendiksen  
 G T O, see CBS.  
 H M V, see EMI  
 Harmoni, see Norsk Grammofonkompani  
 Harvest, see EMI  
 Helgeland's Imports, Postboks 120, 5501 Haugesund  
**Label:** (Represented) Philo (USA).  
 Heliodor, see Polydor.  
 Hoeruz, see EMI.  
 Imperial, see EMI.  
 Joy, see Filadelfiaforlaget.  
 Karussell, see Polydor  
 Klango, see Filadelfiaforlaget  
 M G M, see Polydor.  
 Mayco Agentur, PO Box 22, Kjelsas, Oslo 4  
**Label:** (Represented) Sheffield Lab (USA).  
 Mercury, see Phonogram  
 Metronome, see Polydor  
 Montax A/S, Brynsengen 5, Oslo 6, Tel (02) 42-08-87 Mng Dir. Finn Erik Eian, Prod. Mgr. Stein Ingebrigtsen (Distributor)  
 Musica, see Disco.  
 Music for Pleasure, see EMI.  
 Musikk-Distribution A/S, Rosenborggaten 19, Oslo 3 Tel (02) 69-59-02, 46-39-52 Gen. Mgr. Mr. Doornbos  
 N K F, see Polydor.  
 Narvesen Spisevognselskapet A/S, B. Narvesensvei 2, Oslo, Tel (02) 19-40-20, Prod. Mgr. Rune Johannessen. (Distributor/Importer)  
 Nett, see Euronett  
 Nor-Disc, see Polydor.  
 Norsk Grammofonkompani A/S (IFPI), Fagerhoeyveien 2, N-1324 Lysaker, Tel (02) 53-34-72. Gen. Mgr. O. Knudsen  
**Labels:** (Owned) Akkompagnementsplaten, Barneplaten, Eventyrplaten, Harmoni; (distributed—not licensed) Music Minus One (USA).

Odeon, see EMI.  
 On, see Phonogram.  
 One Up, see EMI.  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Pep-Wal Recs. & Camel Consultants, Postboks 45, Skovenaen, Oslo 6 Tel (02) 11-31-88, 28-76-97. Pres. Jerry Pepper; VP: Ragnar Ridder-Neilsen; Gen. & Sales Mgr. Peter Walker.  
**Labels:** (Owned) Camel (dist. by EMI), Pep-Wal; (licensed) Laurie (USA).  
 Philips, see Phonogram.  
 Phonogram (div. of Polygram A/S) (IFPI), Postboks 4352, Marcus Thranesgaten 2, Oslo 4 Tel (02) 15-51-90. Mng Dir. Totto Johannessen; Gen. Mgr. Michael Aas; Sales Mgr. Lars Lysell; Rec'g. Audun Tylden.  
**Labels:** (Owned) Fontana, Mercury, On, Philips, Vertigo; (licensed) Amadeo (Austria), Charisma (UK), DJM (UK), Decca (UK), Polar (Sweden), Stiff (UK).  
 Int'l rep.: Worldwide (Phonogram).  
 Pilot Music A/S, Postboks 32, N-1342 Jar.  
**Home office:** Sweden.  
**Labels:** (Owned) Pilot; (licensed) Green Tree, Heart Warming, Impact, Lamb & Lion (all USA); (distributed—not licensed) Manna (USA).  
 Play Music A/S, Kjelsasveien 174, Oslo 8, Tel (02) 23-57-80. Mng. Dir.: Ake H. Wilke; Chief Buyer: Ms. Unni Weng (Distributor Importer)  
**Labels:** (Distributed) all Norwegian labels.  
 Polydor A/S (div. of Polygram A/S) (IFPI), Marcus Thranesgaten 2, Oslo 4, Tel (02) 15-51-90. Telex. 18521. Mng. Dir.: Sigurd Johannessen; Gen. Mgr. Joern Johnsen; Classical A&R, Sverre Dazh; RSO & Third-Parties Label Mgr.: Kari Sorknes; Jazz & Polydor Label Mgr.: Ellen Christensen; WEA Prod. Mgr. Mats Nilsson; Promo. Mgr. Unni Saether.  
**Labels:** (Owned) Archiv, DG, Heliodor, Karussell, MGM, NKF, Nor-Disc, Polydor, Verve; (licensed) Asylum (USA), Atco (USA), Atlantic (USA), Capricorn (USA), DiscReet (USA), Elektra (USA), MCA (USA), Metronome (Germany & Sweden), Reprise (USA), Riva (UK), Rolling Stones (USA), Swan Song (USA), Warner Bros. (USA); (distributed—not licensed) Arctic (Norway), Camp (Norway), Ex Libris (Denmark).  
 Portrait, see CBS.  
 Olaf T. Ranum A/S, Whsle. Dept., Olav Tryggvasonsgaten 18, N-7000 Trondheim, Tel: (075) 28-355, 27-729, 22-902 Cable: MUSIKRANUM. Gen. Mgr.: Olaf T. Ranum; Sales Mgr.: Sverre Granholt.  
**Labels:** (Owned) TKK, (represented) Oryx (UK).  
 Regal, see EMI.  
 Regal Starline, see EMI.  
 Regal Zonophone, see EMI.  
 Rikago Agentur & Handel, Postboks 147, Paradis, Bergen, Tel 27-12-72. Mgr. John Kolbeinsen. (Importer/Exporter)  
 St. Olav Bokhandel A/S, Akersveien 5, Oslo 1. Mgr. Sidsel Aasrud. (Importer)  
**Label:** (Distributed—not licensed) Christophorus (Germany), Proprius (Sweden), SM (France), Schwann (Germany).  
 Scanax, see CBS.  
 Seraphim, see EMI.  
 Sidewalk, see EMI.  
 Sinar Musik A/S, Tollbugaten 4, Oslo 1, Tel (02) 41-29-16. Chief Exec.: Arund Hoff Berge; Gen. Mgr.: L.Y. Daliot (Distributor/Importer)  
**Labels:** (Distributed—not licensed) Caprice (Sweden), Everest (USA), Free Reed (UK), Hed Arzi (Israel), Rounder (USA), Tangent (UK), Topic (UK).  
 Skandinavisk Artist Prod'n, Torggt. 7, Oslo 1, Tel (02) 41-88-85. Dir.: Laif Hemmingsen; A&R: George Keller. (Distributed by EMI)  
**Labels:** (Owned) Snowflake; (licensed foreign) SOS (Sweden), T-Bone (Sweden).  
 Int'l reps.: Denmark (EMI), Sweden (EMI).  
 Snowflake, see Skandinavisk  
 Sonet Norsk, see Arne Bendiksen.  
 Starline, see EMI.  
 Stateside, see EMI  
 Strawberri, see Dag Werner.  
 Studio Two, see EMI.  
 T K K, see Olaf T. Ranum.  
 Talent Produksjon A/S (IFPI), Kjelberggaten 29, Oslo 6, Tel (02) 67-95-40. Pres.: Arve Sigvaldsen; Sales Mgr.: Arild Lund; A&R Mgr.: Ola Johansen.  
**Labels:** (Owned) Talent, Tinde.  
 Int'l reps.: Denmark (Sun), Sweden (Electra).  
 Talisman, see EMI.  
 Tambourine, see Arne Bendiksen.  
 Tinde, see Talent.  
 Toba Import, Postboks 252, N-5401 Stord. Tel: 1-48-41. Mgr.: Jon Endal. (Importer/Exporter)  
 Tonep, see Disco.  
 Tower, see EMI.  
 Triola, see Arne Bendiksen.  
 Troll, see Jorg-Fr. Ellertsen.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Volksplatte, see EMI.  
 Volt, see Eurotron.  
 Waverley, see EMI.  
 Dag Werner Prod'ns/Strawberry Recs., Dronningensgate 13, Oslo 1, Tel: (472) 11-16-97. Telex: 18507. Chief Exec.: Dag Werner; Ass't: H. Nedal Jr.  
**Labels:** (Owned) Strawberry; (distributed—not licensed) Big Bear (UK), Cherry Red (UK), Dharma (USA), Escape (USA), Galaxy (UK), Great American (USA), Illegal (UK), Music Is Medicine (USA), Sky (Germany), Springfield (USA), 3rd World (UK).  
 Wings, see EMI.  
 World Rec. Club, see EMI.

## ● music publishers

Arctic Songs, Brattorgaten 5, N-7000 Trondheim, Tel (075) 21-1-90. Mng. Dir.: Kolbjørn Alstad; Gen. Mgr.: Gunnar Hordvik. (Administered by Norsk Musikforlag)

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel (02) 67-67-90. Cable BENDIKMUSIC. Telex 19689 Dir. Arne Bendiksen; Gen. Mgr. Philip A Kruse. Int'l firms represented: Black Sheep (UK), Cherry (UK), EMI (Denmark), Noel Gay (UK), Jobete (USA), Imudico (Denmark, Sweden), Magellan (USA), Multitone (Sweden), Reuter & Reuter (Sweden), Sonet (Sweden), Southern (Sweden), Stonebridge (USA).

Brodr. Hals Forlag, see Norsk Musikforlag.  
Butterfly Music A/S, PO Box 141, N-2501 Tynset. Tel: 444, 601. Gen. Mgr.: Edgar Skjønhalv.

Disco A/S, Østre Akervei 19, Oslo 5. Tel (02) 15-27-90. Cable: MUSICA. Telex: 17079. Gen. Mgr.: Odd Roening-Arnesen; Deputy Gen. Mgr.: Harald M. Kristiansen.

Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1. Tel: (02) 42-58-83. Cable: TROLLMUSIC. Telex: 19781 Pres.: Jorg-Fr. Ellertsen.

Euronett Publ'g, see Arne Bendiksen.  
Fiadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1. Tel (02) 11-13-10.

Frost, see OAS.  
Harmoni House, see Arne Bendiksen.  
Imudico, see Norsk Imudico.

Carl M. Iversen, see Arne Bendiksen.  
Manu, see Arne Bendiksen.

Musikk-Huset A/S (TONO, NCB), Postboks 1459, Vikka, Karl Johansgaten 45, Oslo 1. Tel: (02) 33-48-97. Mng. Dir.: Arne Damsgaard.

Int'l firms represented: Andersson (Sweden), Carl Gehrman (Sweden), Abr. Lundquist (Sweden), Moeck (Germany), Scherzando (Belgium), Sweden Music (Sweden).

Int'l rep: Sweden (Carl Gehrman).

Nordic Songs, see Norsk Musikforlag.

Norsk Imudico A/S, Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8. Tel: (02) 23-14-88. Telex: 16294.

Norsk Melodiforlag, see Butterfly.

Norsk Musikforlag A/S, Postboks 1499, Vikka, Karl Johansgaten 39, Oslo 1. Tel: (02) 33-59-95. Mng. Dir.: Fr. J. Backer-Groendahl Jr.; Dir.: Leif Dramstad. Pop Div. Gen. Mgr.: Gerit Opitz.

Int'l firms represented: Air (Sweden), April (Worldwide), Belwin-Mills (UK, USA), Barton (UK, USA), Boosey & Hawkes (UK), Chappell Nordiska (Sweden), J.&W. Chester (UK), Essex (Sweden), Hansen (USA), Wilhelm Hansen (Denmark), Intersong-Forlaget (Sweden), Magazine (Germany), Magnamusic-Baton (USA), Music Sales (UK, USA), Nordic Songs (Denmark, Sweden), Nordiska (Sweden), Hans Sikorski (Germany), Staff (USA), Walton (USA).

Int'l reps.: Denmark (Wilhelm Hansen), Germany (Wilhelm Hansen), Sweden (Nordiska), UK (J.&W. Chester), USA (Walton—Choral).

Norsk Notestikk & Forlag, see Norsk Musikforlag.

Norway Music, see Butterfly.

OAS Music, Oscarsgt. 15, Oslo 3. Tel: (02) 60-76-13. Gen. Mgr. Ole A. Soerli.

Oluf By's Forlag, see Norsk Musikforlag.

Scanax Music, see Norsk Musikforlag.

Skandia Musikproduksjon, see Arne Bendiksen.

Oscar Skau, see Arne Bendiksen.

Snowball Songs A/S, Postboks 551, Sentrum, Oslo 1. Tel (02) 42-69-26. Telex 19974 Dir. Charles R. Forbes.

Snowflake Music, Torgt. 7, Oslo 1. Tel (02) 41-96-90. Dir. Leif Hemmingsen; Gen. Mgr.: Philip A. Kruse.

Talent Music, Kjøelberggaten 29, Oslo 6. Tel (02) 67-95-40. Pres. Arve Sigvaldsen; Gen. Mgr. Lars Boerke.

Int'l firm represented: Melodie Der Welt (Germany).

Int'l reps.: Germany (Schacht).

Tambourine, see Arne Bendiksen.

Carl Warmuth Forlag, see Norsk Musikforlag.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofonplategrossistenes Forening (Record Wholesalers Ass'n), PO Box 4352, Torshov, Oslo 4. Tel: (02) 15-51-90. Chm. Michael Aas.

National Committee of the International Music Council, Rek torhaugen 5, Oslo 8.

Norges Musikkhandlerforbund (Record Dealers' Org.), Mel ttergate 4, Oslo. Tel: (02) 56-22-95.

Norsk Musikerforbund (Norwegian Musicians' Union), Stor tingsgaten 28, Oslo 1. Tel: (02) 42-55-21. Pres. Sigurd Lønseth.

Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Mandalsveien 3, Oslo 1. Tel (02) 11-24-55.

Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Mandalsveien 3, Oslo 1. Tel (02) 11-24-55.

Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Mandalsveien 3, Oslo 1. Tel (02) 11-24-55.

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Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Mandalsveien 3, Oslo 1. Tel (02) 11-24-55.

Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Mandalsveien 3, Oslo 1. Tel (02) 11-24-55.

Phonogram (div. of Polygram A/S), Marcus Thranesgaten 2 Oslo 4. Tel (02) 15-51-90. Gen. Mgr. Michael Aas; Sales Mgr. Lars Lysell.

## PRINTERS & LITHOGRAPHERS

Musikkindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel (02) 37-99-44. Gen. Mgr. Peter Kaatee.

## RECORD PROMOTION

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel (02) 67-67-90. Cable BENDIKMUSIC. Telex 19689 Dir. Arne Bendiksen; Gen. Mgr. Pal Skai.

## TAPE CUSTOM DUPLICATORS

Roger Arnhoff Studio A/S, St. Olavsgaten 26, Oslo 1. Tel (02) 11-06-35. Telex: 16686 Mng. Dir.: Roger Arnhoff; Gen. Mgr. Eli Karlsten. Audio: 8-tr., 8-tr. quadraphonic cassette, open reel. Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" cassette.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel (02) 67-67-90. Cable BENDIKMUSIC. Telex 19689 Dir. Arne Bendiksen; Gen. Mgr.: Pal Skai.

Audio: Cassette.

Video: 3/4" cassette, 1/2" EIAJ cartridge.

Cantor Corp. A/S, Postboks 16, N-1315 Nesoya. Pres. Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.

Audio: Cassette.

Euronett A/S, Manglerud Gard, Oslo 6. Tel (02) 26-78-46/99-97.

Musikkindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel: (02) 37-99-44. Gen. Mgr. Peter Kaatee.

Norsk Grammofonkompani A/S, Fagerhoeyveien 2, N-1324 Lysaker. Tel: (02) 53-34-72. Gen. Mgr. D. Knudsen.

Int'l firms represented: Andersson (Sweden), Carl Gehrman (Sweden), Abr. Lundquist (Sweden), Moeck (Germany), Scherzando (Belgium), Sweden Music (Sweden).

Int'l rep: Sweden (Carl Gehrman).

Nordic Songs, see Norsk Musikforlag.

Norsk Imudico A/S, Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8. Tel: (02) 23-14-88. Telex: 16294.

Norsk Melodiforlag, see Butterfly.

Norsk Musikforlag A/S, Postboks 1499, Vikka, Karl Johansgaten 39, Oslo 1. Tel: (02) 33-59-95. Mng. Dir.: Fr. J. Backer-Groendahl Jr.; Dir.: Leif Dramstad. Pop Div. Gen. Mgr.: Gerit Opitz.

Int'l firms represented: Air (Sweden), April (Worldwide), Belwin-Mills (UK, USA), Barton (UK, USA), Boosey & Hawkes (UK), Chappell Nordiska (Sweden), J.&W. Chester (UK), Essex (Sweden), Hansen (USA), Wilhelm Hansen (Denmark), Intersong-Forlaget (Sweden), Magazine (Germany), Magnamusic-Baton (USA), Music Sales (UK, USA), Nordic Songs (Denmark, Sweden), Nordiska (Sweden), Hans Sikorski (Germany), Staff (USA), Walton (USA).

Int'l reps.: Denmark (Wilhelm Hansen), Germany (Wilhelm Hansen), Sweden (Nordiska), UK (J.&W. Chester), USA (Walton—Choral).

Norsk Notestikk & Forlag, see Norsk Musikforlag.

Norway Music, see Butterfly.

OAS Music, Oscarsgt. 15, Oslo 3. Tel: (02) 60-76-13. Gen. Mgr. Ole A. Soerli.

Oluf By's Forlag, see Norsk Musikforlag.

Scanax Music, see Norsk Musikforlag.

Skandia Musikproduksjon, see Arne Bendiksen.

Oscar Skau, see Arne Bendiksen.

Snowball Songs A/S, Postboks 551, Sentrum, Oslo 1. Tel (02) 42-69-26. Telex 19974 Dir. Charles R. Forbes.

Snowflake Music, Torgt. 7, Oslo 1. Tel (02) 41-96-90. Dir. Leif Hemmingsen; Gen. Mgr.: Philip A. Kruse.

Talent Music, Kjøelberggaten 29, Oslo 6. Tel (02) 67-95-40. Pres. Arve Sigvaldsen; Gen. Mgr. Lars Boerke.

Int'l firm represented: Melodie Der Welt (Germany).

Int'l reps.: Germany (Schacht).

Tambourine, see Arne Bendiksen.

Carl Warmuth Forlag, see Norsk Musikforlag.

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Carl Warmuth Forlag, see Norsk Musikforlag.

Carl Warmuth Forlag, see Norsk Musikforlag.

Skandinavisk Elektronikk A/S, Østre Akervei 99, Oslo 5. Tel 15-00-90. Product: Needles. Brand name: Pickering.

## ● store fixtures & merchandising aids manufacturers

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel (02) 67-67-90. Cable BENDIKMUSIC. Telex 19689 Dir. Arne Bendiksen; Gen. Mgr. Pal Skai.

Product: Tape display racks.

Euronett Norsk A/S, Ensjøveien 5, Oslo 6. Tel (02) 67-75-80. Telex 19010 Gen. Mgr. O R Erna. Sales Mgr. H P Gjersoe.

Product: Display racks.

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## PAKISTAN

Population: 72,370,000.  
Rate of exchange: \$1 (US) = 9.9 rupees.  
Per capita income: \$149

Holidays: January 1, March 23 (Pakistan Day), August 14 (Independence Day), September 6 (Defense of Pakistan Day), September 11, October 27 (Revolution Day), December 25, December 31 (Bank Holiday)

## ● record & tape manufacturers / distributors / importers

E M I (Pakistan) Ltd, C/28 Estate Ave. SITE, Karachi 28. Tel 29-01-21. Cable EMITRON Mng. Dir. S Mansoor Bokhari, Sales Gen. Mgr. Ahmedullah Siddiqi, Finance Mgr. & Sec'y: Sabir Ahmed Khan. Branch: Lahore, Shahdln Bldg. 9-A, The Mall. Tel 52353.

Home office: England.  
Labels: (Owned) Capitol, Columbia, HMV, Parlophone, Stateside, (licensed) Apple, Decca, Liberty, London, RCA (all UK).

## ● supplies



Latino, see Istmenos.

Libreria Rubyl SA, Aptdo 18-8, Av. 3 de Noviembre, David, No. 46, Panama, Tel. 23-8665  
Tel 5-4339 (Distributor/Importer)  
Sonomundi SA, Aptdo. 6-4297, Estafeta El Dorado, Panama Tel 69-4669.  
Home office: Guatemala, Dideca (see for labels).  
Taboga, see Istmenos.

## ● music publisher

Ed. Musical de Panama SA (BIEM), Aptdo. 3340, Calle 45, No. 46, Panama, Tel. 23-8665  
Int'l firm represented: Edimusa (Peru).  
Int'l rep.: Peru (Edimusa)

## ● services

### DESIGN & ARTWORK

Discos de Panama SA, Centro Ind'l Orillac, Calle 1a, Panama, Tel. 61-0201/0000/0267. Cable: PADISCO. (Record only)

### PLATING, PROCESSING & PRESSING PLANTS

Discos de Panama SA, Centro Ind'l Orillac, Calle 1a, Panama, Tel. 61-0201/0000/0267. Cable: PADISCO. (Pressing only)

Istmenos (Discos) SA, Aptdo. 3340, Calle 45, No. 46, Panama 4, Tel. 23-8665.

### PRINTER & LITHOGRAPHER (Record only) RECORD PROMOTION

Discos de Panama SA, Centro Ind'l Orillac, Calle 1a, Panama, Tel. 61-0201/0000/0267. Cable: PADISCO

### TAPE CUSTOM DUPLICATOR

Istmenos (Discos) SA, Aptdo. 3340, Calle 45, No. 46, Panama, Tel. 23-8665.

## ● accessories importer

Libreria Rubyl SA, Aptdo. 18-8, Av. 3 de Noviembre, David, Tel. 5-4339  
Product: Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, needles.

## ● store fixtures & merchandising aids importer

Libreria Rubyl SA, Aptdo 18-8, Av. 3 de Noviembre, David Tel 5-4339  
Product: Browser boxes, divider cards, display racks

# PERU

Population: 16,090,000  
Rate of exchange: \$1 (US) = 227 sols.  
Per capita income: \$518

Holidays: January 1, Easter, May 1 (Labor Day), July 28, 29 (Independence Anniversary), November 1 (All Saints Day), October 12 (Columbus Day), December 25, various Christian holidays.

Records, record blanks & pre-recorded media imported from USA: 1977-\$132,744.

## ● record & tape manufacturers / distributors / importers

Chicha, see Infopesa.

Corona, see Industrial Sono-Radio.

Disa, see Infopesa.

Doremi, see El Virrey.

F T A (Fabricantes Tecnicos Asociados) SA (IFPI), Panamericana Norte, Km. 13.5, Lima, Tel. 23-12-30, 31-71-95. Cable: FTALIMA. Telex: 20126. Mng. Dir.: Carlos Torres O.; Rec. Div. Mgr.: Osvaldo Vazquez.  
Labels: (Owned) FTA; (licensed) Ariola Int'l (Germany), Barclay (France), Buddha (USA), Dicesa (El Salvador), Discomoda (Colombia), Eleven Music (Italy), Foca (Venezuela), Libra/Alhambra (USA), Noodle (USA), Prelude (USA), Pye (UK), RCA (USA), RGE/Fermata (Brazil), Suramericana (Venezuela), Vanilla (Italy), Zafiro (Spain).  
Int'l reps.: Colombia (Discomoda), Ecuador (Studio 2), France (Intermusique).

Fabricantes Tecnicos Asociados, see FTA.

Faro, see Infopesa.

Grupo Cuatro SA (Div. Fonografica), Manco Capac 495, Lima 18, Tel. 45-79-12, 45-24-36 Telex: 21122. Div. Mgr. Luis Nevares R.  
Hit Power, see El Virrey.

I E M P S A (Industrias Electricas & Musicales Peruanas SA) (IFPI), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Labels: (Owned) IEMPSA, Lider; (licensed) A&M (USA), Arista (USA), Butterfly (USA), Capitol (Mexico, USA), Codiscos (Colombia), Decca group (UK), EMI (UK), Musart (Mexico), Private Stock (USA), Salsoul

(USA), Seeco (USA), Top Hits (Venezuela).  
Int'l reps.: Worldwide (EMI), Bolivia (Discolandia Duern), Colombia (Codiscos), Ecuador (Emporio Musical, J D Feraud Guzman), Mexico (Capitol), Venezuela (Isototeca)

Industria Fonografica Peruana SA, see Infopesa.

Industrial Sono-Radio SA (IFPI), Av. Republica de Panama 1427, Lima 13, Tel. 72-33-54. Cable: SONORADIO. Telex 20385 Pres. Luis A. Aubry; Gen. Mgr. Jaime Delgado Aparicio, Sales Mgr. Enrique Queirolo, Int'l Dept. Maria Elena Tassara.

Labels: (Owned) Corona, Sono-Radio; (licensed) Alhambra (Spain), CBS Int'l (worldwide), IFESA (Ecuador), Istmenos (Panama), Motown (USA).

Int'l reps.: Argentina (CBS), Bolivia (Discolandia Oueni), Chile (Philips), Colombia (CBS), Ecuador (IFESA), Mexico (CBS), USA (Alhambra), Venezuela (CBS).

Industrias Electricas & Musicales Peruanas SA, see IEMPSA.  
Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima, Tel. 31-71-56, 31-29-30. Cable: INFOPESA. Telex: 20472. Gen. Mgr.: Alberto Maravi; Sales Mgr. Walter Rueda.

Labels: (Owned) Chicha, Disa, Faro, Infopesa, Pandora, Soutatino, (licensed) Alegre (USA), Ariston (Italy), Baby (Italy), Carosello (Italy), Colique (USA), Epoca (Panama), Fermata (Brazil), Fonodisco (Venezuela), INS (Colombia), Inca (USA), Internacional (USA), Microfon (Argentina), Orfeon (Mexico), TR (USA), Tico (USA), Vaya (USA), Velvet (Venezuela).

Int'l reps.: Argentina (Microfon), Bolivia (Heriba), Chile (Philips), Colombia (INS), Costa Rica (Lyra), Ecuador (Famoso), Mexico (Gas), USA (Microfon), Venezuela (Velvet).

Lider, see IEMPSA.

Mundiales SA (Prod'nes & Eds.), Jr. Cailloma 124, Of. 403, Lima 1 Tel. 27-51-38. Gen. Mgr.: Armando Ormeno, Sales Mgr.: Elmer Lopez, Exec. Sec'y: Rosa Maldonado.

Labels: (Owned) Primicia; (licensed) Baybay (Argentina), Billos (Venezuela), Color (Venezuela), Eclipse (USA), Frog (Italy), Lad (Venezuela), Orbe (Colombia), Sona (Ecuador), Sonolux (Colombia), Tropicana (USA).

Pandora, see Infopesa.

Petco SA, Moquegua 157, Of. 213, Lima 1, Tel. 28-87-30. Contact: Philip Petrone.

Int'l branch: USA, Petco Int'l.

Int'l reps.: Colombia (Fonobosa), Costa Rica (Indica), Ecuador (IFESA), Mexico (Musart), Puerto Rico (Rio Piedras).

Primicia, see Mundiales.

Sono-Radio, see Industrial Sono-Radio.

Soutatino, see Infopesa.

El Virrey Industrias Musicales SA (IFPI), Av. Republica de Panama 3551, San Isidro, Lima 27, Tel. 40-46-00. Cable VIR Telex (354) 20276. Gen. Mgr. Alejandro Parodi; Admin. Mgr. Enrique Brenner T., A&R & Int'l Mgr. Dante Capella.

Labels: (Owned) Doremi, Hit Power, Virrey; (licensed) ABC (USA), Ansona (USA), Asylum (USA), Atlantic (USA), Blue Note (USA), Bronze (UK), Casablanca (USA), Chrysalis (UK), DG (Germany), Disneyland (USA), Elektra (USA), Fadis (Ecuador), Fuentes (Colombia), Gamma (Mexico), Hispavox (Spain), Island (UK), MCA (USA), MGM (worldwide), Mercury (USA), Palacio (Venezuela), Peerless (Mexico), Philips (worldwide), Polydor (worldwide), RSO (USA), Repne (USA), 20th Century (USA), Vertigo (worldwide), Verve (worldwide), Warner Bros. (USA).

Int'l reps.: Bolivia (Imperio), Colombia (Fuentes), Mexico (Peerless), worldwide (Phonogram, Polydor)

## ● music publishers

Consortio de Eds. Musicales Peruanas SA, Av. Larco 743, Of. 402, Lima 18 Tel. 47-48-31. Cable CONEDISA. Pres. Augusto Sarria Salas; Mgr. Gladys Watanabe. (Also see Continental)

Int'l firms represented: Brambila (Mexico), Intersong (Brasil), Korn (Argentina), Sadram (Ecuador), Sochem (Chile), Unimusica (Venezuela).

Int'l reps.: Argentina (Korn), Brazil (Intersong), Chile (Sochem), Ecuador (Sadram), Mexico (Brambila), Venezuela (Unimusica).

Continental (Ed.), Av. Larco 743, Of. 402, Miraflores, Lima Tel. 47-48-31, 45-14-82. Mgr. Gladys Watanabe (Also see Consortio)

Int'l firms represented: Beechwood (Mexico), Musica Argentina Int'l (Argentina), Sociedad Chilena de Edit. Musicales (Chile).

Int'l reps.: Argentina (Musica Argentina Int'l), Chile (Sociedad Chile de Edit. Musicales), Mexico (Beechwood).

Edimusa (Ed. Musicales SA), Los Topacios 141, Lima, Tel. 72-33-54.

Luz (Ed.) SA, see Consortio.

Maravi Music, see Ollantay.

Musicales (Ed.) SA, see Consortio.

Ollantay Music SA (Ed.), Guillermo Dansey 1910, Lima, Tel. 31-71-56/29-30. Cable: EDOMSA. Telex 20472. Gen. Mgr. Alberto Maravi.

Int'l firms represented: Edifon (Argentina), Televis (Italy).

Int'l rep.: Argentina (Edifon).

Petco S A., Moquegua 157, Of. 213, Lima 1, Tel. 28-87-30. Contact: Philip Petrone.

Int'l branch: USA, Petco Int'l.

Int'l rep.: Worldwide (Mundo Musical)

Prodema (Prod'nes & Eds. Mundiales SA), Apdo. 100, Jr. Cailloma 124, Of. 403, Lima 1, Tel. 27-51-38

Int'l firms represented: Brincos (Spain), Campe (Mexico), Discomoda (Colombia), Ecomus (Colombia), Edifremex (Mexico), Edim (Mexico), Emroth (Mexico), Gramophone (USA), Hall of Fame (USA), Jaguar (Brazil), Leme (Brazil), Maranta (USA), Orama (Ecuador), Orbemusa (Venezuela), Parnaso (Argentina), PIM (Mexico), Prodemus (Colombia), RCA (Brazil), RCA Espanola (Spain), Relay (Argentina), Sono Inter (Colombia), Unimusica (Venezuela), Universal (Spain), Victor (Brazil).

Int'l reps.: Argentina (Relay), Colombia (Ecomus), Ecuador (Sadram), Mexico (Edim), Venezuela (Orbemusa).

Universal SA (Ed.), see Prodema.

## ● services

### DESIGN & ARTWORK

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 72-33-54. Cable: SONORADIO. Telex: 20385. Pres.: Luia A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima, Tel. 31-71-56, 31-29-30. Cable: INFOPESA. Telex: 20472. Gen. Dir.: Alberto Maravi; Sales Mgr.: Walter Rueda.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 40-46-00. Telex: 20276. Gen. Mgr.: Alejandro Parodi.

### LICENSING ORGANIZATION, MUSIC

A P O A Y C (Asociacion Peruana de Autores & Compositores), Jiron Washington 1206, Lima, Tel. 23-09-54.

### PLATING, PROCESSING & PRESSING PLANTS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 72-33-54. Cable: SONORADIO. Telex: 20385. Pres. Luis A. Aubry; Gen. Mgr. Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima, Tel. 31-71-56, 31-29-30. Cable: INFOPESA. Telex: 20472. Gen. Dir.: Alberto Maravi; Sales Mgr.: Walter Rueda.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima 27, Tel. 40-46-00. Cable VIR. Telex (354) 20276. Gen. Mgr.: Alejandro Parodi.

### PRINTERS & LITHOGRAPHERS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Imprenta Editora Disco SA, Pasaje Velarde 106, Lima, Tel. 24-84-29, 23-16-72. Gen. Mgr.: Marcial Garcia Villavicencio.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 72-33-54. Cable: SONORADIO. Telex: 20385. Pres. Luis A. Aubry; Gen. Mgr. Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima 27, Tel. 40-46-00. Cable VIR. Telex (354) 20276. Gen. Mgr.: Alejandro Parodi.

### RECORD PROMOTION

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

### TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

Estemac Peruana SA, Av. Petit Thouars 4620, Lima 18, Tel. 45-55-30, 45-65-87. Cable: ESTEMAC. Telex 25385. Pres. H. O. Schleusner; Gen. Mgr. Oswaldo Garcia. Audio: Cassette, open reel.

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres. (PKG—audio only)

Audio: Cassette.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 72-33-54. Cable: SONORADIO. Telex: 20385. Pres.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo

Audio: 8-tr., 8-tr. quadraphonic, open reel, open reel quadraphonic.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima 27, Tel. 40-46-00. Cable: VIR. Telex: (354) 20276. Gen. Mgr.: Alejandro Parodi.

Audio: Cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Estemac Peruana SA, Av. Petit Thouars 4620, Lima 18, Tel. 45-55-30, 45-65-87. Cable: ESTEMAC. Telex 25385. Pres. H. O. Schleusner; Gen. Mgr. Oswaldo Garcia. Audio: Parts—cassette; empty—Cassette, open reel.

### JACKETS & SLEEVES LABELS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima 27, Tel. 40-46-00. Cable: VIR. Telex: (354) 20276. Gen. Mgr.: Alejandro Parodi.

**TAPE, RAW & BLANK LOADED**

Estemac Peruana SA, Av. Petit Thouars 4620, Lima 18, Tel 45-55-30, 45-65-87. Cable ESTEMAC Telex 25385 Mng. Dir. H.O. Schleusner; Gen. Mgr. Oswaldo Garcia.  
**Audio:** Cassette, open reel.  
**Video:** Blank—cassette, open reel.  
**Brand names:** Audio—Agfa, Eslabel, Royal; video—Agfa Videochrom.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES**

Estemac Peruana SA, Av. Petit Thouars 4620, Lima 18, Tel 45-55-30, 45-65-87. Cable ESTEMAC Telex 25385 Pres.: H.O. Schleusner; Gen. Mgr.: Oswaldo Garcia.  
**Audio:** Cassette, open reel.  
**Brand names:** Lyrec, Otari.

**● accessories manufacturer**

Estemac Peruana SA, Av. Petit Thouars 4620, Lima 18, Tel 45-55-30, 45-65-87. Cable ESTEMAC Telex 25385 Pres.: H.O. Schleusner; Gen. Mgr.: Oswaldo Garcia.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.

**PHILIPPINES**

Population: 43,750,000.  
 Rate of exchange: \$1 (US) = 7.35 pesos.  
 Per Capita Income: \$325.  
 Holidays: January 1 (New Year's), January 21, Holy Thursday, Good Friday, April 9 (Bataan Day), March 22, May 1 (Labor Day), June 12 (Independence Day), July 4 (Philippine-American Friendship Day), November 30 (Bonifacio Day), December 25 (Christmas), December 30 (Rizal Day), December 31.

**● record & tape manufacturers / distributors / importers**

A & W Recs. Int'l, Vergel de Dios Bldg., 2nd fl., 530 Evangelista, Quiapo, Manila, Tel: 40-54-51, 48-46-46. Cable: AWREC. Pres. & Gen. Mgr.: Allan J. Villar, VP Int'l Willie J. Villar.  
**Labels:** (Owned) A&W, A&W Horizon, Cervaza, Sagittarius, (licensed domestic) Mango, Villar, (licensed foreign) AVI (USA), Everest group (USA), Penny Farthing (UK), Ranwood (USA).

Ace Music Prod'n, see Vicor.  
 Action, see Mareco.  
 Admiral, see Empire.  
 Allied Artists, see Entertainment Mgmt.  
 Alpha Recs. Corp., JLB Bldg., 3rd fl., Ronquillo, Quiapo, Manila, Tel: 47-12-47, 40-91-47. Pres. & Gen. Mgr.: Buddy O. De Vera; VP & Int'l Dir.: Reynaldo O. De Vera; VP Special Projects: Reynaldo R. Cruz Jr.; Treas.: Erlinda F. De Vera; Musical Dir. & A&R: Gil Cruz; Local A&R: Marie De La Paz; Promo, Supervisor Danny Mario; Creative Dir.: Rudy Retanjan; Sales Mgr. Menchu O. Salazar; Greater Manila Sales Mgr. Quintin Mendoza; Luzon Sales Reps.: Danny Torres, Manny Gaspard; Visayas Sales Mgr.: Sergio Cuyos; Mindanao Sales Mgr.: Jose Ramos. (Distributed by Arc Recs. & Lady Lynn)  
**Labels:** (Owned) Alpha, Arc, Bicolandia, Cap, Cycle, Fama, Fame, Jonal, Kinaham, Mayon, Metro, Muska, Northern, VIP; (licensed) Arrow, International Artists, Solid Gold, Top Twenty, Windmill (all UK), Aquarius, Gamma (both Canada); Countdown (Germany).  
 Int'l rep.: Germany (Countdown).

American Artists, see Empire Int'l.  
 Arc Rec. Sales (formerly Fortune Rec. Sales), JLB Bldg., 5th fl., Ronquillo, Quiapo, Manila, Tel: 40-91-47, Chm. & Pres.: Buddy O. De Vera; Gen. Mgr.: Reynaldo O. De Vera; Sales Mgr.: Quintin Mendoza.  
**Labels:** (Distributed—not licensed domestic) Alpha, Arc, Bicolandia, Cap, Cycle, Fama, Fame, Jonal, Kinaham, Mayon, Musika, Northern, V.P. (distributed—not licensed foreign) Arrow, Countdown, Gamma, Good Vibrations, International Artists, Solid Gold, Spire, Top Twenty, Warwick, Windmill.

Arlo, see Entertainment Mgmt.  
 Asco, see Video Vision.  
 Asylum, see WEA.  
 Atco, see WEA.  
 Atlantic, see WEA.  
 Bicolandia, see Alpha.  
 Blackgold Recs. Corp., PO Box AC270, Blackgold Bldg., 770 Aurora Blvd., Cubao, Quezon City, Tel 70-75-06. Cable: VIMUSCO. Telex 7422056 Vicor PM. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Ass't to the Pres.: Celso G. Delos Angeles; Exec. VP & Gen. Mgr. Benjamin F. Aniceto; VP Int'l A&R: Victor C. Jose; VP Domestic A&R: Lamberto de Leon; VP Mfg. & Sales: Edgardo Alcanzare; Ass't Sales Dir. Alberto Munzon; Admin. Mgr. Celso Sunga; Foreign Bus. Affairs Mgr. Priscilla A. dela Cruz.  
**Labels:** (Owned) Blackgold, Plaka Manila.  
 Blue Jay, see Grandeur.  
 Bobby, see VMI.  
 Booma, see Offspring.

Cannon, see Empire.  
 Cap, see Alpha.  
 Cervaza, see A&W.  
 Chipack, see Offspring.  
 Chi Reet, see Offspring.  
 Circle, see Empire.  
 Context, see Entertainment Mgmt.  
 Continental Artists, see Video Vision.  
 Cotillion, see WEA.  
 Countryside, see WEA.  
 Crystal, see JEM.  
 Current, see Grandeur.  
 Cycle, see Alpha.  
 Dimension, see Video Vision.

Disc Corp of the Philippines, Maya Bldg., Suite 1, 678 E De Los Santos Ave., Cubao, Quezon D-3001 Tel 98-69-40, 96-81-91, 96-82-21. Cable DISCOPHIL Manila Exec. VP & Gen. Mgr. Danilo P. Olivares. Admin. Officer & Comptroller: Malov V. Chipeco  
**Labels:** (Licensed foreign) Ariola (Germany), Buddah (USA), Casablanca (USA), Hansa-Oasis (Germany) Interglobal Music (Canada), Janus-GRT (USA), Jupiter (Canada), Salsoul (USA), Springboard (USA)

Dyna-Parlophone, see Dyna.  
 Dyna Prods. Inc. (IFPI), 135 Second Ave., Grace Park, Caloocan City, Manila Tel 23-23-62/67-35, 40-51-21. Cable: DYPRO Telex 0361. Pres. Albert Tan; Exec. VP James G. Dy; Gen. Mgr. Tan Huy Bin Sales Mgr. Vicente Ty  
**Labels:** (Owned) Dyna, Dyna-Parlophone, Himig, Jive, Sinamar, (licensed) A&M (USA), Angel (USA), Anista (USA), Audio Fidelity (USA), Capitol (USA), Chrysalis (UK), DG (Germany), DJM (UK), DM (USA), EMI (UK), Festival (Australia), GTO (UK), MAM (UK), Music for Pleasure (UK), Parlophone (UK), Pausa (USA), Pickwick (UK), Playboy (USA), Polydor (Germany), Private Stock (UK), Project 3 (USA), Pye (UK), RSO (UK), Rocket (UK), Telefunken (Germany) United Artists (USA)  
 Elektra, see WEA.

Empire Entertainment Corp., PO Box 967, Dynasty Cinema Bldg., 827-831 Rizal Ave., Santa Cruz, Manila Tel 27-34-71. Cable EMPINT  
**Labels:** (Owned) Admiral, American Artists, Cannon, Circle, Fanfare, Masterpiece, Movietone, Quadrant, Soundtracks; (licensed) Arcade (USA), Avenue (USA), Design (USA), Encounter, Europa (Germany), Europa Exquisite (Germany), Forest, GSF, Golden Ear, Happy Time (USA), Hilltop (USA), Hit (Ireland), Instant Learning Series (USA), Ins. Killroy (USA), Mr Pickwick (USA), Mode (France), Mondiomusic (France), PIP (USA), Pacific, Peter Rabbit (USA), Pickwick Int'l (USA), Play (USA), Playhouse (USA), R&R (USA), Release (Ireland), Showcase (USA), Somerset (Germany), Sonic (Germany), Stereo Plus 3, Swing, Telstar (Belgium), Vogue (France)

Entertainment Mgmt. & Mktg. Inc., Dynasty Super Cinema Bldg., Rizal Ave., Manila Tel 27-34-72.  
**Labels:** (Owned) Allied Artists, Arlo, Context, Hit Sound, Quad, Ten; (represented) AU (USA), Avenue (UK), Boss (USA), Chery (USA), Jade (USA), Love (USA), Mongo (USA), MusicDisc (USA), National (USA), Olga (Sweden), Pop (USA), Royal (USA), Venus (USA), Young America (USA), Zet (UK)

Everstar, see Video Vision.  
 Express, see VMI.  
 Fama, see Alpha.  
 Fame, see Alpha.  
 Fanfare, see Empire.  
 Fastbreak, see Offspring.  
 Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010 Tel 35-45-20. Cable: FILRECO  
 Gayle, see Grandeur.  
 Grand, see Video Vision.  
 Grandeur Music Corp., JLB Bldg., 2nd fl., Ronquillo & P Gomez Sts., Quiapo, Manila, Tel 48-97-14, 40-63-21  
**Labels:** (Owned) Blue Jay, Current, Gayle, Grandeur, GrandSound, Luzvimin.

Grandsound, see Grandeur.  
 Guestar, see Video Vision.  
 Hidcor, see Home Inds.  
 Himig, see Dyna Prods.  
 Hit 100, see VMI.  
 Hit Sound, see Entertainment Mgmt.  
 Home Inds. Development Corp. (IFPI), PO Box 4140, Manila, Tel. 50-86-61. Cable: HOMID Telex 7420409 Pres. Alfredo M. Lustre; Gen. Mgr.: Antonio U. Lustre  
**Labels:** (Owned) Hidcor; (licensed foreign) Ariola (USA), Hi/Cream (USA), Infinity (USA), MCA (USA), Magnet (UK), Parachute (USA), Prelude (USA).

Honey, see Mareco.  
 Iklogia, see Offspring.  
 JEM Rec'g Co. Inc., 160 20 Ave., Cubao, Quezon City, Tel 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr. Wilfrido B. Cruz; VP & Pressing Plant Mgr. Wigberto Gonzalez; Domestic A&R Mgr. Jaime M. Paredes; Int'l A&R Mgr. Margot M. Gallardo; Controller Rubie Jane Villanueva; Visayas & Mindanao Sales & Promos. Mgr. Versim Enad.  
**Labels:** (Owned) Crystal, JEM; (licensed foreign) CTI (USA).

Jive, see Dyna Prods.  
 Jonal, see Alpha.  
 Kinaham, see Alpha.  
 Lady Lynn Rec. Center, 533 Evangelista, Quiapo, Manila, Tel: 48-82-21, 40-65-96. Gen. Mgr.: Erlinda F. De Vera; Sales Mgr.: Relita P. Torres. (Distributor)  
**Labels:** (Distributed) Alpha group.  
 Luzvimin, see Grandeur.  
 Mabuhay, see Mareco.  
 Mango, see A&W & Mareco.  
 Manok, see Offspring.  
 Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel 35-45-26. Cable: VILMARECO Telex 7337577  
**Labels:** (Owned) Action, Honey, Mabuhay, Mango, Superstar, Villar; (represented) GNP Crescendo, Monitor, Ranwood (all USA); Hispavox (Spain).  
 Masterpiece, see Empire.  
 Mayon, see Alpha.  
 Metro, see Alpha.

MGMitten, see Video Vision.  
 Mico Inc. Inc., PO Box 2364, Mico Tower Bldg., Sales & Ronquillo Sts., Santa Cruz, Manila Tel 49 57-80. Cable MICOINDUST  
**Label:** (Owned) Mico  
 Movietone, see Empire.  
 Musika, see Alpha.  
 Nonesuch, see WEA.  
 Northern, see Alpha.  
 Number 1, see Video Vision.  
 Octo Arts Int'l, see Vicor.  
 Offspring Recs. Int'l, PO Box AC 46B, Cubao Quezon City Tel (632) 78-06-06. Cable SPRINGPROD Pres. Daneel Samonte, Exec. VP Brooks Samonte, VP Mdsq Fair Dabian, VP Music Henry Toribio, VP Int'l Mike Enriquez, Gen. Mgr. Freddie Dandan Sales Mgr. P F Sibai

**Labels:** (Owned) Chipack, Fastbreak, Iklogia, Manok Offspring, Pay-Half; (licensed domestic) Booma, Chi Reet, Soundtrack, Sungkit; (licensed foreign) Delveccio (Italy), Kusinila (India), La Vacara (USA), Po Pong (Japan), Sho-Paw (Taiwan) Silat (Thailand) Int'l reps.: Hong Kong (Piao See), Japan (Po Pong) Thailand (Apurahan), UK (Bricks) USA (La Vacara)

Pay-Half, see Offspring.  
 Pearl, see Video Vision.  
 Pioneer, see Vicor.  
 Plaka Ilocano, see VMI.  
 Plaka Manila, see Blackgold.  
 Plaka Pilipino, see Vicor.  
 PopHits, see Video Vision.  
 PopMachines, see Video Vision.  
 PopTunes, see Video Vision.  
 President, see Video Vision.  
 Quad, see Entertainment Mgmt.  
 Quadrant, see Empire.  
 Red White & Blue, see Video Vision.  
 Reprise, see WEA.  
 Sagittarius, see A & W.  
 Saturday, see Video Vision.  
 Sinamar, see Dyna Prods.  
 Soundtrack, see Offspring.  
 Soundtracks, see Empire.  
 Stars & Stripes, see Video Vision.  
 Sungkit, see Offspring.  
 Sunshine, see Vicor.  
 Superstar, see Mareco.  
 Target, see Video Vision.  
 Ten, see Entertainment Mgmt.  
 V A, see VMI.  
 V I P, see Alpha.

VMI Music Corp., PO Box 4042, Manila, 77 D Triazon St., Corner Sen. M Cuenco St., Quezon City Manila, Tel 610-663, 623-588, 625-805. Bd. Chm. Lim Han Eng. Pres. & Gen. Mgr. Victor Que, VP Accounting Annette Que, VP Labels Liberto Quefichu; VP Finance Conchita Chua, VP Legal George Baganayan, Sales Mgr. Ramon T. Lao A&R Kendrick Timothy, Adv. & Promo. Constanza Mazon, Special Projects Yulo Go; Davao Sales: Rosie Hao; Cebu Sales John Dy. Luzon Sales Jun Cu  
**Labels:** (Owned) Bobby Recs., Express, Hit 100, Plaka Ilocano, VA, VMI, VMI Gold, (licensed) Disco (Italy), MC group (Germany), Vanguard (USA)

Vicor Music Corp., PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel 70-40-81. Cable VIMUSCO Telex 7422056 Pres. & Chief Exec. Officer: Vicente del Rosario Jr. Ass't to the Pres. Celso G. Delos Angeles. Exec. VP Antonio M. Ocampo Sr. VP Treas. Teresta R. Cruz, Sr. VP Controller Danilo Principe; Sr. VP Sales & Mfg. Edgardo Alcanzare, VP Int'l A&R Ricardo R. del Rosario, VP Prod'n Domestic A&R Vicente Sotto III, VP Adv. & Promos. Felicitio R. Bautista; VP Finance: Celso Sult; VP Prod'n (Pioneer, Plaka Pilipino Div.) Philip Manngan, Special Projects Dir. Ferdinand A. Paz, Foreign Bus. Affairs Mgr. Priscilla A. dela Cruz, PR Mgr. Norma Japitana

**Labels:** (Owned) Pioneer, Plaka Pilipino, Sunshine, (distributed) Ace Music Prod'n, Octo Arts Int'l, Wilear's; (represented) ABC (USA) Alshire (USA), Cream (USA), De-Lite (USA), Disneyland (USA), Fania (USA), Fantasy (USA), Island (UK), Milestone (USA), Motown (USA), Novola (Spain), Prestige (USA) RCA (USA), Victor (Japan), Vista (USA), Zafiro (Spain)  
 Video Vision Inc., Dynasty Super Cinema Bldg., Rizal Ave., Manila, Tel (2) 27-34-73. Cable DIMENSION  
**Labels:** (Owned) Asco, Dimension, MGMitten, Pearl, Saturday, Vivi, (distributed) Continental Artists, Everstar, Grand, Guestar, Number 1, PopHits, PopMachines, PopTunes, President, Red White & Blue, Stars & Stripes, Target, Winston  
 Villar, see Mareco & A&W.  
 Vivi, see Video Vision.

WEA Recs. Manufacturers' Bank Bldg., Mezzanine fl., Plaza Santa Cruz, Manila 2805 Tel 47-73-81. Cable WEAREC. Pres. James G. Dy, Gen. Mgr. Ramon Chuaying.  
**Labels:** (Owned) Asylum, Atco, Atlantic, Cottler, Countryside, Elektra, Nonesuch, Reprise, Warner Bros., (licensed) Bearsville, Big Tree, Brother, Curton DiscReet, Finnadar, Gemigo, Little David Nempcor Paradise, Rolling Stones, Sings & Sings Swan Song, Warner Curb, Whitfield, Wing & A Prayer (all USA)

Warner Bros., see WEA.  
 Wilear's Rec., 51 Auralulo St., Mandaluyong, Rizal Tel 70-03-14 (Distributed by Vicor)  
 Winston, see Video Vision.  
 Wonderland Recs., 1835 F B Harrison, Pasay City Tel 59-05-31 Pres. & Gen. Mgr. Alice Cabahug, Exec. Ass't Yvette Ledesma

**● music publishers**

B A M I (Bayanihan Music Philippines Inc.) PO Box AC270, Blackgold Bldg., 770 Aurora Blvd., Cubao, Quezon City, Tel 70-75-06. Cable: VIMUSCO. Telex 7422056 Vicor PM. Pres. & Chief Exec. Officer: Vicente del Rosario Jr., Exec. VP Antonio M. Ocampo, Ass't VP



Linda Marquese, Foreign Bus. Affairs Mgr. Priscilla A. dela Cruz, Technical Consultant. Simplicio Suarez.  
**FAMI** (Fil-Am Music Inc.), Calvo Bldg., Rm. 220, Escolta, Manila. Tel. 40-35-05. Cable: FAMI.  
**JEM Rec'g Co. Inc.**, 160 20 Ave., Cubao, Quezon City. Tel. 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr. Wilfrido B. Cruz.  
**Lustre Music Publ'g Corp.**, PO Box 4140, Manila. Cable: HOMID Telex 7420409.  
**Mareco Inc. (FAMI)**, 131 Del Monte Ave., Quezon City. Tel. 35-45-26. Cable: VILMARECO.  
**Int'l rep.:** USA (L.I. Witkof).  
**Metro Music Masters Inc.**, JLB Bldg., 5th fl., Ronquillo, Quapo, Manila. Tel. 40-63-21. Pres.: Buddy O. De Vera.  
**Mexicana de Musica (Ed.)**, see FAMI.  
**Sound Music House**, Dynasty Super Cinema Bldg., Rizal Ave., Manila. Tel. 27-34-73.  
**Wonderland Recs. (Filscap)**, 1B35 F.B. Harrison, Pasay City. Tel. 59-05-31. Pres. & Gen. Mgr. Alice Cabahug, Exec. Ass't: Yvette Ledesma.  
**Int'l rep.:** Australia (Jonathan).

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Artists Guild of the Philippines, c/o College of the Holy Spirit, 163 E. Mendiola St., Manila.  
 Cultural Foundation of the Philippines, San Luis Terraces, Rm. 502, T.M. Kalaw St., Ermita, Manila. Tel. 40-46-12.  
 League of Filipino Composers, 1665 Taft Ave., Manila.  
 Manila Symphony Society, PO Box 664, Elks Club Bldg., Roxas Blvd., Manila. Tel. 70-73-13. Cable: SYMPHONY.  
 Music Promotion Foundation of the Philippines, Ysmael Bldg., 1B45 Taft Ave., Manila. Cable: MUSIPROM.  
 National Band Ass'n of the Philippines, 70 Boston St., Cubao, Quezon City. Tel. 70-34-94.  
 National Music Council of the Philippines, c/o UNESCO Nat'l Commission, 1580 Taft Ave., Manila. Cable: UNACOM.  
**P.A.R.A.S.** (Philippine Academy of Rec'g Arts & Sciences), c/o Oskar Salazar, PO Box 3739, Manila 2800. Tel. 60-48-44.  
**RIAP** (Record Ind. Ass'ns of the Philippines), c/o Manuel P. Villar, Calvo Bldg., Escolta, Manila. Tel. 47-11-83, 40-10-81.

**DESIGN & ARTWORK**

**JEM Rec'g Co. Inc.**, 160 20 Ave., Cubao, Quezon City. Tel. 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr. Wilfrido B. Cruz.  
**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**Oskar Salazar Int'l Agency**, PO Box 3739, Manila 2800. Tel. 60-48-44. Cable: RAZALAS. Exec. Dir.: Oskar Salazar.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao.  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.

**LICENSING ORGANIZATIONS, MUSIC**

**BAMI** (Bayanihan Music Philippines Inc.), 772 Aurora Blvd., Cubao, Quezon City. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Exec. VP: Antonio M. Ocampo; Ass't VP: Linda Marquese; Technical Consultant: Simplicio Suarez.  
**FAMI** (Fil-Am Music Inc.), Calvo Bldg., Rm. 220, Escolta, Manila. Tel. 40-35-05. Cable: FAMI. (Represents SESAC mechanical rights).  
**Filscap** (Filipino Society of Composers, Authors & Publishers), Republic Supermarket Bldg., Rm. 243, Rizal Ave., Santa Cruz, Manila. Tel. 49-27-88. Pres.: Felipe P. de Leon; Exec. Dir. & Corp. Sec'y: Simplicio U. Suarez. (Performing rights only).  
**Oskar Salazar Int'l Agency**, PO Box 3739, Manila 2800. Tel. 60-48-44. Cable: RAZALAS. Exec. Dir.: Oskar Salazar. (Mechanical rights rep.)

**PLATING, PROCESSING & PRESSING PLANTS**

**Atlas Rec'g Co.**, 35 F. Josef St., Concepcion, Marikina, Metro Manila. Tel. 697-2056. Gen. Mgr.: Roger O. De Vera; Plant Mgr.: Noli O. Orteza. (Pressing only).  
**Dyna Prods. Inc.**, 135 Second Ave., Grace Park, Caloocan City, Manila. Tel. 23-23-62/67-35, 40-51-21. Cable: DYPRO Telex 0361. Pres.: Albert Tan, Exec. VP: James G. Dy, Gen. Mgr.: Tan Huy Bin; Sales Mgr.: Vicente Ty.  
**Filipinas Rec. Corp.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-20. Cable: FILRECO.  
**Home Inds. Development Corp.**, PO Box 4140, Manila. Cable: HOMID Telex 7420409.  
**JEM Rec'g Co. Inc.**, 160 20 Ave., Cubao, Quezon City. Tel. 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr.: Wilfrido B. Cruz; Pressing Plant Mgr.: Wigberto Gonzalez.  
**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao. (Pressing only).  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Sr. VP Sales & Mfg.: Edgardo Alcanzare.  
**WEA Recs.**, Manufacturers' Bank Bldg., Mezzanine fl., Plaza Santa Cruz, Manila 2805. Tel. 47-73-81. Cable: WEAREC. Pres.: James G. Dy; Gen. Mgr.: Ramon Chuaying. (Pressing only).

**PRINTERS & LITHOGRAPHERS**

**Filipinas Rec. Corp.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-20. Cable: FILRECO.  
**Home Inds. Development Corp.**, PO Box 4140, Manila. Cable: HOMID Telex 7420409.  
**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 62-58-05, 62-35-88, 61-06-63. Pres.: Victor Que; Sales Mgr.: Ramon Lao.  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.

**RECORD PROMOTION**

**Dimads, c/o Sound Int'l**, PO Box 967, Manila.  
**Entertainment Mgmt. & Mktg. Inc.**, c/o Red, White & Blue Cinemas, B7B-D Aurora Blvd., Cubao, Quezon City. Tel. 78-52-31.  
**Fil-Am Music Inc.**, Calvo Bldg., Rm. 220, Escolta, Manila. Tel. 40-35-05. Cable: FAMI.  
**JEM Rec'g Co. Inc.**, 160 20 Ave., Cubao, Quezon City. Tel. 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr.: Wilfrido B. Cruz.  
**Oskar Salazar Int'l Agency**, PO Box 3739, Manila 2800. Tel. 60-48-44. Cable: RAZALAS. Exec. Dir.: Oskar Salazar.  
**Soundtrack Studios**, Philand Bldg., 3rd fl., Santillan St., Makati. Tel. (632) 828-8475. Cable: SOUNDTRACKEAST. Pres.: Greg Garcia III, Gen. Mgr.: Dan Samonte; Sales Mgr.: Robert Barriwan; Chief Eng.: Oscar Aquino III.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 62-58-05, 62-35-88, 61-06-63. Pres.: Victor Que; Sales Mgr.: Ramon Lao.  
**Vicor Entertainment Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Foreign Bus. Affairs Mgr.: Priscilla A. dela Cruz.

**TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING**

**Dyna Prods. Inc.**, 135 Second Ave., Grace Park, Caloocan City, Manila. Tel. 23-23-62/67-35, 40-51-21. Cable: DYPRO. Telex 0361. Pres.: Albert Tan, Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin; Sales Mgr.: Vicente Ty.  
**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe.  
**Audio:** Cassette, open reel.  
**Filipinas Rec. Corp.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-20. Cable: FILRECO.  
**Home Inds. Development Corp.**, PO Box 4140, Manila. Cable: HOMID Telex 7420409.  
**Audio:** Cassette.  
**JEM Rec'g Co. Inc.**, 160 20 Ave., Cubao, Quezon City. Tel. 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr.: Wilfrido B. Cruz.  
**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 62-58-05, 62-35-88, 61-06-63. Pres.: Victor Que; Sales Mgr.: Ramon Lao. (PKG)  
**Audio:** Cassette, open reel.  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Sr. VP Sales & Mfg.: Edgardo Alcanzare. (PKG)

**EMPTY CARTRIDGES, CASSETTES & REELS**

**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe. (Distributor/Importer)  
**Audio:** Reel, broadcast cartridge.  
**Video:** Open reel.  
**Brand names:** Ampex, Fidelipac.  
**3M Philippines Inc.**, 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel. 86-70-61. Cable: TRIM-INCO. Mng. Dir.: R. L. Deschane; Group Sales Mgr.: Eduardo Z. Pinangang.  
**Audio & Video:** Cassette, open reel.  
**Brand name:** Scotch.  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Vicente del Rosario Jr.; Sr. VP Sales & Mfg.: Edgardo Alcanzare.

**ENVELOPES & MAILERS**

**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao.  
**Vicor Music Corp.**, P.O. Box AC 270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Sr. VP Sales & Mfg.: Edgardo Alcanzare.

**JACKETS & SLEEVES LABELS**

**Home Inds. Development Corp.**, PO Box 4140, Manila. Cable: HOMID Telex 7420409.  
**JEM Rec'g Co. Inc.**, 160 20 Ave., Cubao, Quezon City. Tel. 78-15-27, 77-24-11, 78-48-67. Pres. & Gen. Mgr.: Wilfrido B. Cruz.

**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 62-58-05, 62-35-88, 61-06-63. Pres.: Victor Que; Sales Mgr.: Ramon Lao.  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Sr. VP Sales & Mfg.: Edgardo Alcanzare.

**POLYETHYLENE BAGS**

**Mareco Inc.**, 131 Del Monte Ave., Quezon City 3010. Tel. 35-45-26. Cable: VILMARECO.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao.

**RECORD PROCESSING MACHINERY**

**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe. (Distributor/Importer)  
**Chief product:** Disk-cutting equipment.  
**Brand name:** Neumann.

**TAPE, RAW & BLANK LOADED**

**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe. (Distributor/Importer)  
**Audio:** Blank—Cassette, open reel; Raw—open reel.  
**Video:** Blank—1" open reel, 1/2" EIAJ open reel.  
**Brand names:** Ampex, Teac.  
**3M Philippines Inc.**, 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel. 86-70-61. Cable: TRIM-INCO. Mng. Dir.: R. L. Deschane; Group Sales Mgr.: Eduardo Z. Pinangang.  
**Audio:** Blank—Cassette & open reel, raw—Cassette.  
**Video:** Blank—1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
**Brand name:** Scotch.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao. (Blank only)  
**Audio:** Cassette.

**TAPE DUPLICATING EQUIPMENT**

**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe. (Distributor/Importer)  
**Audio:** High-speed duplicators.  
**Brand name:** Pentagon.

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES**

**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao.

● **accessories manufacturers**

**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe. (Distributor/Importer)  
**Product:** Head cleaners & demagnetizers, needles.  
**3M Philippines Inc.**, 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel. 86-70-61. Cable: TRIM-INCO. Mng. Dir.: R. L. Deschane; Group Sales Mgr.: Eduardo Z. Pinangang.  
**Product:** Head cleaners, & demagnetizers, leader & splicing tape.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao.  
**Product:** Cleaners, cloths & brushes, needles, leader & splicing tape.  
**Vicor Music Corp.**, PO Box AC270, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel. 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Sr. VP Sales & Mfg.: Edgardo Alcanzare.  
**Product:** Catalog servs., cleaners, cloths, brushes, 45 rpm adapters.

● **store fixtures & merchandising aids manufacturers**

**Empire Electronics Corp.**, 20-A Magdalena Hemady St., corner Aurora Blvd., Quezon City. Tel. 70-16-66, 70-05-88. Cable: SOUND Manila. Pres.: Gerardo S. Limingan; Gen. Mgr.: Cesar S. Salazar; Sales Mgr.: Jacobo M. Serina; Prod. Group Mgr.: Leonida S. Rabe. (Distributor/Importer)  
**Product:** Tape display racks.  
**VMI Music Corp.**, 77 D. Tuazon St., Corner Sen. M. Cuenco St., Quezon City, Manila. Tel. 610-663, 623-588, 625-805. Pres.: Victor Que; Sales Mgr.: Ramon T. Lao.  
**Product:** Record & tape display racks, divider cards.

Victor Music Corp., PO Box AC270, Vicor 8ldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81, Cable: VIMUSCO. Telex: 7422056. Pres. & Chief Exec. Officer: Vicente del Rosario Jr.; Sr. VP Sales & Mktg.: Edgardo Alcantara.  
**Product:** Display racks.

## POLAND

**Population:** 35,000,000.  
**Rate of exchange:** \$1 (US) = 40.56 zlotys.  
**Per capita income:** \$2,000.  
**Holidays:** January 1 (New Year's), Easter Monday, May 1 (Labor Day), June (Corpus Christi), July 22 (Polish National Day), November 1 (All Saints Day), December 25, 26.

### RECORDS:

**Records sold domestically including imports:** LP's 1978—4,750,000 units; EP's 1978—560,000 units; singles 1978—220,000 units.  
**Records imported from USA:** 1978—none; 1977—3,000 units, \$13,000.  
**Records imported from countries other than USA:** 1978—1,045,298 units, \$2,389,354; 1977—1,012,070 units, \$2,000,000.  
**Records exported to USA:** 1978—50,000 units, \$76,000; 1977—40,000 units, \$56,000.  
**Records exported to countries other than USA:** 1978—1,601,892 units, \$3,588,064; 1977—1,700,000 units, \$3,300,000.  
**Average retail price per record:** LP's \$4.00-\$6.00; EP's—\$2.50; singles—\$1.00.  
**Type of distribution:** Manufacturer-to-wholesaler-to-retailer system.  
**Type of promotion:** The main source of record promotion is radio. Other sources include music magazines and pop columns in weekly and daily publications.

### TAPE:

**Pre-recorded tape sold domestically including imports:** Cassette 1978—720,000 units.  
**Market:** State-owned Polski Nagrania is now producing cassettes. There is no market for 8-track cartridges.  
**Average retail price per tape:** Cassettes—\$4.00-6.00.

### IMPORT / EXPORT REGULATIONS:

All companies are state-owned. Contacts with record companies can be made through PWM.

### RADIO STATIONS:

All government; no. of AM 30, no. of FM 37.  
**Comments:** Music, all of which is pre-recorded, accounts for 60% of all programming. One-half of this percentage is made up of pop and jazz.

### TELEVISION STATIONS:

No. of channels: 2 government.  
**Comments:** Programming comprises newsreels, sports, political programs and movies.

### MARKET ANALYSIS:

Polish audiences are interested in music that is in vogue, especially that from Great Britain. There are many popularity polls organized by magazines, radio and television, but the winning songs cannot be purchased on records. A list of the most popular foreign tunes popularized by Polish Radio but unavailable as records on the Polish market include (in sequence) "Stumblin' In," Suzi Quatro & Chris Norman; "YMCA," Village People; "Do Ya Think I'm Sexy," Rod Stewart; "Heart Of Glass," Blondie; "Tragedy," Bee Gees; "September," Earth, Wind & Fire; "My Life," Billy Joel; "Too Much Heaven," Bee Gees; "Le Freak," Chic; and "Contact," Edwin Starr.  
**Roman Waschko**

## ● record & tape manufacturers / distributors / importers

Muza, see P P Polskie Nagrania.  
 P P Polskie Nagrania, Długa 5, Warsaw. Tel: 31-32-31, 31-16-17. Cable: POLNAG. Gen. Mgr.: Adam Karalak; Sales Mgr.: Saturnin Samos.  
**Labels: (Owned)** Muza, Pronit, Veriton.  
 P W M Edition (Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmieście 7, 00-068 Warsaw. Tel: 26-12-01. Cable: PEWUEM8HAZET. Telex: 813498. Dir.: Władysław Duda; Rec. Dept. Mgr.: Zbigniew Zych. (Contact for record import & export).  
**Int'l reps.:** Australia (Carinia, Contal), Belgium (Eurovox), Canada (AA, Polish Alliance Press) Germany (Disco-Center), Italy (Fonit-Cetra, Ricordi), Japan (Nippon Columbia), Netherlands (Phonogram, Sound Prods.), Spain (Zafiro), UK (Earlscourt), USA (Polish Rec. Center, Artpol).  
 Pronit, see P P Polskie Nagrania.  
 Tonpress (Krajowa Agencja Wydawnicza), Wilcza 46, 00-679 Warsaw. Tel: 20-26-63. Telex: 813487. Gen. Mgr.: Alexandra Kepa; Sales Mgr.: Tadeusz Zepiński; Repertoire Mgr.: Andrzej Bronarski.  
 Veriton, see P P Polskie Nagrania.  
 Wifon Audio & Video Cassettes, Woronicza 17, 00-950 Warsaw. Tel: 47-86-80. Telex: 814441. Mng. Dir.: Dariusz Retelski; Sales Mgr.: Eugeniusz Matejko; Technical Mgr.: Kazimierz Pilecki.

## ● music publishers

Agencja Autorska, Hipoteczna 2, Warsaw. Tel: 27-58-76. Dir.: Władysław Jakubowski.  
 P W M Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmieście 7, 00-068 Warsaw. Tel: 26-12-01. Cable: PEWUEM8HAZET. Telex: 813498. Sheet Music Mgr.: Teresa Mochtak. (Contact for music import & export).  
**Int'l reps.:** Orchestral materials hire—Denmark (Hansen), Finland (Fazer), France (Salabert), Germany (Moeck), Italy (Ricordi), Netherlands (Albensen), Norway (Norsk), Sweden (Nordiska), Switzerland (Jecklin); hire and sale—Germany (Moeck), Japan (Nippon Gakki), UK (Kalmus), sales—France (Boosey & Hawkes), USA (Marks, Chopin works), Switzerland (Pelikan).  
 Synkopa PWM, Senatorska 13/15, 00-075 Warsaw. Tel: 26-70-97. Cable: PEWUEMWAR. Dir. Jerzy Jasiński, Gen. Mgr.: Mieczysław Tomaszewski.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Jeuesses Musicales of Poland, Chief Council, Castle of Ostrogski, Okolnik 1, Warsaw. Tel: 27-95-89.  
 National Section of the International Society for Contemporary Music, c/o Union of Polish Composers, Rynek Staroego Miasta 27, Warsaw. Tel: 31-17-41. Cable: ZET-KAPE.  
 Polish Music Council, National Committee of the International Music Council, Rynek Staroego Miasta 27, 00-272 Warsaw. Tel: 31-16-34.  
 Polskie Stowarzyszenie Jazzowe (Polish Jazz Society), PO Box 282, Rutkowskiego 20/5, 00-020 Warsaw 1. Tel: 27-65-81. Cable: POLJAZZ. Telex: 812275. Sec'y Gen.: Stanisław Cejrowski.  
 S P A M (Stowarzyszenie Polskich Artystow Muzykow), Krucza 24/26, Warsaw. Tel: 21-86-47.  
 Towarzystwo im. Fryderyka Chopina (Frederic Chopin Society), ul. Okolnika 1, Zamek Ostrogskich, 00-368 Warsaw. Gen. Mgr.: Wiktor Weinbaum.  
 Union of Polish Composers (Zwiazek Kompozytorow Polskich), Rynek Staroego Miasta 27, 00-272 Warsaw. Tel: 31-16-34, 31-17-41.  
 Warszawskie Towarzystwo Muzyczne im. Stanisława Moniuszki (Warsaw Music Society), Morskie Oko 2, Warsaw.  
 Henryk Wieniawski Music Society, Swietoslawska 7, 61-840 Poznan. Tel: 526-42. Gen. Mgr.: Edmund Grabkowski.  
 Z A K R (Zwiazek Autorow i Kompozytorow Utworow Rozrywkowych—Ass'n of Authors & Composers of Pop Music), ul. Hipoteczna 2, 00-950 Warsaw. Tel: 27-60-61 x 44. Pres.: Zbigniew Adrjanski; VP's: Piotr Figiel, Janusz Kondratowicz.

### LICENSING ORGANIZATIONS, MUSIC

Agencja Autorska, ul. Hipoteczna 2, 00-950 Warsaw. Tel: 27-60-61.  
 Z A I K S (Society of Authors), ul. Hipoteczna 2, 00-950 Warsaw. Tel: 27-60-61. (Mechanical & performing rights)

### TAPE CUSTOM DUPLICATORS

Wifon Audio & Video Cassettes, Woronicza 17, 00-950 Warsaw. Tel: 47-86-80. Telex: 814441. Mng. Dir.: Dariusz Retelski; Sales Mgr.: Eugeniusz Matejko; Technical Mgr.: Kazimierz Pilecki.  
**Audio:** Cassette.

## ● supplies

### TAPE, RAW & BLANK LOADED

P H Z Transactor SA, PO Box 276, ul. Stawki 2, 00-950 Warsaw 1. Tel: 39-53-76, 39-61-54, 39-69-12, 39-70-17. Telex: 813288, 812359.  
**Brand name:** BASF

## PORTUGAL

**Population:** 9,300,000.  
**Rate of exchange:** \$1 (US) = 48.70 escudos.  
**Per capita income:** \$1,463.  
**Holidays:** January 1, April 25 (Freedom Day), May 1 (Workers' Day), June 10 (Community Day), October 5 (Republic Day), December 1 (Independence Day), December 25, various religious days and Carnival.

### RECORDS:

**Records, record blanks & pre-recorded media imported from USA:** 1977—\$116,844.  
**Records exported to USA:** 1977—59,351 units, \$68,998.  
**Average retail price per record:** LP's—\$5.74; singles—\$1.74.  
**Stereo sales:** LP's 95%, singles 30% of total.  
**Discounting:** Rare.  
**Type of distribution:** Manufacturer-to-retailer predominates but some record companies have their own retail outlets in major districts.  
**Type of promotion:** Radio is the most important medium. A weekly show on television channels one and two, "Disco Magico," promotes pop recorded music. Newspapers and three music magazines also aid

### TAPE:

**Comment:** 8-track has come to an end in favor of cassette product which is increasing in popularity and sales.  
**Average retail price per tape:** 8-tr. & cassette—\$5.74.

### RADIO STATIONS:

No. of commercial 2; no. of government 6; no. of AM 5; no. of FM 3.  
**Comment:** One channel plays classical music; the others, which are divided into districts, play a variety of programs.

### TELEVISION STATIONS:

No. of channels: 2 government. No color.  
**Comment:** Television programming consists of news, political debates, arts, national and international pop series, sports, and concerts of classical music as well as ballet.

### IMPORT / EXPORT REGULATIONS:

On imports there is 30% Brussels regulation duty, plus 60% an advance deposit, without interest, is required, and no financing is available. On exports, USA importers pay no duties according to an agreement between the two nations. The USA is the only country accorded such an exception.

### MARKET ANALYSIS:

Portuguese sales for 1978 were influenced by the movies "Saturday Night Fever" and "The Last Waltz," the latter a showcase of the golden days of American folk rock music and their stars, including The Band, Neil Young, Joni Mitchell, Bob Dylan, Van Morrison, etc. The Bee Gees music in "Saturday Night Fever" made thousand of fans who find the disco sound easy to dance to even though "culture" might be absent.  
 Brazilian television series boosted the sales of South America's top sellers, including Gal Costa, Hermes Aquino, Chico Buarque, Elis Regina, Maria Bethania, Milton Nascimento, and Clara Nunes. The national tour of Orfeu artist Sergio Godinho and his "social" song was a good test for more initiative of this kind. Top Portuguese acts Jose Afonso, Trovante, Shila, Fausto, Arte & Oficio, Tantra, Gabriela Schaaf and Banda do Casaco may follow the steps of the crowd-pulling Godinho. The big winners in the Portuguese chart survey for 1978 were the Bee Gees, Boney M., Queen, and Kate Bush, the last being nominated the best female singer.  
 A positive aspect of the Portuguese industry in 1978 was the start of the attack against cassette piracy, which is said to involve ninety percent of the national market. News of forty pirates in court restrained piracy and figures are estimated to be down to about 65%.  
 With the low costs of good workmanship, relative to other European countries, there exists a strong possibility of a major international record company establishing a Portuguese factory plant for exportation.

**Fernando Tenente**

## ● record & tape manufacturers / distributors / importers

Alfama, see Telectra.  
 Algarve, see Radio Triunfo.  
 Alvorada, see Radio Triunfo.  
 Alvorada Int'l, see Radio Triunfo.  
 Aquila, see Radio Triunfo.  
 Archiv, see Polygram.  
 Banda, see Movieplay.  
 Belter (Discos) Lda., Rua Constitucao 74, Porto. Tel: 498041.  
**Branch:** Lisbon, Av. Defensores Chaves 3, 3rd fl. E. Tel: 59062.  
**Home office:** Spain.  
**Labels:** (Owned) Belter, Olympo, Saef.  
 Bonzao, see Joquei.  
 Boom, see Nova.  
 Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, 1200 Lisbon. Tel: 367051. Telex: 18420. Co-Pres. Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Financial Dir.: Dr. Antonio dos Santos, Rec. Dept. Mgr.: Paulo Gil; Local A&R: Mario Martins; Int'l A&R: Francisco Vasconcelos; Promo: David Ferreira.  
**Labels:** (Licensed) A&M (USA), Ace of Clubs (UK), Ace of Diamonds (UK), Apple (UK), Argo (UK), Arista (USA), CFP (UK), CRAMPS (Italy), Capitol (USA), Chapter One (UK), Columbia (UK), DJM (UK), Decca (UK), Deram (UK), EMI (UK), Eclipse (UK), HMV (UK), Harvest (UK), Horizon (USA), London (USA), MAM (UK), Odeon (Brazil, Spain), L'Oiseau Lyre (France), MFP (UK), Novus (USA), Parlophone (UK), Passport (USA), Pathe (France), Private Stock (USA), Purple (UK), RAK (UK), Regal (UK), Ri-Fi (Italy), Rolling Stones (UK), Savoy (USA), Sky (Germany), Sovereign (UK), Stateside (UK), Telefunken (Germany), Threshold (UK), United Artists (USA).  
 Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932.  
**Labels: (Owned) Clave; (represented)** Ades (France), Poplandia (Spain), Valois (France).  
**Int'l reps.:** Canada (Penco), France (CBS), Netherlands (Bosheck), USA (Penco).  
 Clave, see Castro, Paz.  
 D G, see Polygram.  
 Diapasao, see Sasseti.  
 Estudio, see Mundusom.  
 F F, see Riso & Ritmo.  
 Fama, see Zip-Zip.  
 Fenix, see Arnaldo Trindade.  
 Flash, see Telectra.  
 Fontana, see Polygram.  
 Gladio, see Telectra.  
 Guilda da Musica, see Sasseti.  
 Harmonia, see Radio Triunfo.  
 Heliodor, see Polygram.  
 Imavox Som & Imagem SarL (IFPI), Av. Conselheiro Fernando de Sousa 19, 4th fl., 1000 Lisbon. Tel: 656025. Telex: 12596. Gen. Mgr.: Julio Marques de Figueiredo.  
**Labels:** (Owned) Imavox; (licensed) Disc: AZ (France).



Bellaphon (Germany), Carabine (France), Delphine (France), Pyramid (USA), Roulette (USA), Trema (France).

Joquei (Disco) Lda., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon Tel: 217719.  
Labels: (Owned) Bonzo; (represented) Activ Tapes (Switzerland), Sunshine Tapes (USA).

L I S, see Rossil.  
M G M, see Polygram.  
Melodia, see Raido Triunfo.  
Mercury, see Polygram.  
Movieplay Portuguesa Discografica Sar L (IFPI), Rua Gregorio Lopes, Lote 1524, Loja A, Encosta do Restelo, 1400 Lisbon. Tel: 615496. Gen. Mgr.: Rui Ressurreicao; Sales Mgr.: Carlos Pedrosa; Account Exec.: Fernando Santos.  
Labels: (Owned) Banda. PSST; (licensed) ABC (USA), Barclay (France), Chiswick (UK), Dicap (France), Egg (France), Gnome (Belgium), Movieplay (Spain), Orfeon (Mexico), Riviera (France), 20th Century (USA).  
Int'l reps.: Spain (Movieplay).

Mundusom Sociedade Ind'l do Som SarL—Discos Estudio, Rua Rodrigo da Fonseca 204 r/c, Lisbon 1. Tel: 688173.  
Labels: (Owned) Estudio, Trevo; (represented) Monitor (USA).  
Int'l reps.: France (Nogueira), South Africa (Arraial), USA (Alvorada).

Nova/Companhia de Musica Lda., Rua Angelina Vidal 23/2/E, 1100 Lisbon. Tel: 842076, 843631. Telex: 18578. Gen. Mgr.: Jose Manuel Fortunato; Prod'n Mgr.: Hugo Lourenco; Comm'l Mgr.: Fernando Moraes; Nat'l A&R: Paulo de Carvalho; Classical A&R: J. Simoes da Hora; Int'l A&R: Antonio Sergio; Promo.: Luis Lourenco.  
Labels: (Owned) Boom; (licensed foreign) Basart (Belgium), Calendar (UK), Erato (France), Maia (France), Stiff (UK).

Ofir, see Sasseti.  
Olympo, see Belter.  
Oreves Sociedade de Importacao & Exportacao Lda., Rua da Madalena 237, 2nd fl., Lisbon 2. Tel: 872049. (Importer/Exporter).  
Labels: (Represented) Everest (USA), Vox (USA).

Orfeu, see Arnaldo Trindade.  
P S S T, see Movieplay.  
Philips, see Polygram.  
Planigrafe-Publicidade Comercio & Industria SarL, Rua Filipe Folque 22, 4th fl., Lisbon. Tel: 49115. Pres.: Raul Santos; Gen. & Sales Mgr.: Miguel Dias da Silva.  
Labels: (Owned) Planigrafe, Planisom; (licensed) Atom (Austria), Deesse (France), Sonet (Denmark); (distributed—not licensed) Amadeo (Austria); Brain, Metronome, Musikland, PLP, PMC 2001, Unseer Welt, WAM (all Germany); Ri-Fi (Italy), Sine-Qua-Non (USA).  
Planisom, see Planigrafe-Publicidade.  
Polydor, see Polygram.  
Polygram Discos SarL (IFPI), Rua Prof. Reinaldo dos Santos 12, Lisbon 4. Tel: 789435, 789381. Mng. Dir.: Carlos Castro Pinto; Mktg. Mgr.: Danvel de Sousa; Promo. Mgr.: Carlos Gomes.  
Labels: (Owned) Arch-v, DG, Fortana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo; (licensed) Ariola, Chrysalis (UK), Island (UK).  
Int'l reps.: Worldwide (Phonogram & Polydor).

R R, see Riso & Ritmo.  
Radio Producoes Europa Lda., R. Dom Fua Roupinho 50-A, Lisbon 1. Tel: 826503. Dir.: Dias Coelho, Fernando Maia.  
Radio Triunfo Lda. (IFPI), Praca General Humberto Delgado 309, 4000 Porto. Tel: 21445, 313624. Cable: RATRIL. Telex: 23127. Pres. & Gen. Mgr.: Rogerio de Seixas Costa Leal; Sales Mgr.: Alberto Eiras; Supervision Co-ord. Mgr.: Jose Novais; A&R Ass't: Maria Luisa Peixoto.  
Branch: Lisbon, Rua do Carmo 23. Tel: 327683, 34708. Mgr.: Carlos Parga; Int'l A&R: Carlos Lacerda.  
Int'l branches: Angola, PO Box 3875, Rua Luis de Camoes 93, 2nd fl., Luanda—Mozambique, PO Box 4364, Paiva de Andrade 365, Lourenco Marques.  
Labels: (Owned) Algarve, Alvorada, Alvorada Int'l, Aquila, Harmonia, Melodia, Sereia, Sintra; (represented) Ariston (Italy), Asylum (USA), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Big Tree (USA), Blue Note (USA), CBS (USA), Cartaz (Brazil), Chantecler (Brazil), Charger (Brazil), Clave (Spain), Copacabana (Brazil), Cotillon (USA), Curton (USA), Dark Horse (USA), Direction, DiscReet (USA), Elektra (USA), Embassy (UK), Epic (USA), Eurovox (Belgium), Fantasy (USA), Gamma (Mexico), Grateful Dead (USA), Harmony (USA), Hispavox (Spain), Invictus (USA), Jupiter (Germany), Little David (USA), Masterworks (USA), Melodiya (USSR), Midi (USA), Milestone (USA), Monument (USA), Neighborhood (USA), Nemperor (USA), Nonesuch (USA), Odyssey (USA), Pacific (USA), Philadelphia Int'l (USA), Portrait (USA), Prestige (USA), Reprise (USA), Rolling Stones (UK), Som (Brazil), Sonopresse (France), Swan Song (USA), Vanguard (USA), Warner Bros. (USA).  
Int'l reps.: Mexico (Gamma), Spain (Hispavox).

Rapsodia (Discos), Morais Soares 41 A, Lisbon. Tel: 838594.  
Riso & Ritmo (Discos) Lda., Calçada da Quintinha 2-S/cv, Lisbon 1. Tel: 683966.  
Int'l branch: France, Bagatelle.  
Labels: (Owned) FF, RR; (represented) Bagatelle (France).

Rossil (Edicoes) Lda., Rua Angelina Vidal 17/2/E, 1100 Lisbon. Tel: 823361. Telex: 12189. Gen. Mgr.: Jose Antonio Crespo; A&R & Int'l Mgr.: Carlos Jorge.  
Labels: (Owned) LIS, Rossil; (licensed foreign) AB Prod'ns (France), Basart Int'l (Netherlands), Chantecler (Brazil), Malligator (France), Sirocco (France), Som Industria (Brazil), Sonex (UK), Tapeçar (Brazil).

Saef, see Belter.  
Sasseti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.  
Labels: (Owned) Diapasao, Guilda da Musica; (distributed) Ofir; (represented) Amadeo (Austria), ESP

(USA), Erato (France), Hungaroton/Qualiton (Hungary), Musa (Poland), Supraphon (Czechoslovakia), Wergo (Germany).  
Int'l rep.: Spain (Edigsa).

Sereia, see Radio Triunfo.  
Sintra, see Radio Triunfo.  
Tagus, see Tecla.  
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560605. Pres.: Jorge Costa Pinto.  
Labels: (Owned) Tagus, Tecla, Vertice; (represented) Accent (USA), Ariston (Italy), Bach (UK), Black Jazz (UK), Collector (UK), Cosmopolitan (UK), Dim (Spain), Ember (UK), Fleche (France), GNP Crescendo (USA), Olympia (Italy), Onda Nueva (Venezuela), Oryx (UK), Ovation (USA), Star (Belgium), W&G (Australia).  
Int'l reps.: France (Barclay), Luxembourg (Barclay), Monaco (Barclay), Netherlands (Dureco), South Africa (Teal), Spain (Dim), UK (CRD).

Telectra—Empresa Technica de Equipamentos Electricos SarL (IFPI), Apdo. 2531, Rua Rodrigo da Fonseca 103, 1000 Lisbon. Tel: 686072. Telex: 12598. Pres.: Fernando Serrano; Gen. Mgr.: Jose Varatojo da Silva; A&R L. Cunha.  
Int'l branch: Angola, Apdo. 6487, Rua Barbosa Rodrigues 42, Luanda. Tel: 22891. Gen. Mgr.: Armando Dias.  
Labels: (Owned) Alfama, Flash, Gladio, Telectra; (licensed) RCA group (USA).  
Int'l reps.: South Africa (Teal), USA (Penco).  
Trevo, see Mundusom.  
Arnaldo Trindade & Ca. Lda. (IFPI), Rua de Santa Catarina 117, Porto. Tel: (02) 381341. Cable: RADILECTRA. Telex: 22266. Pres.: Arnaldo Trindade; Gen. Mgr.: Fernando Pereira; Co-ord.: Arnaldo Trindade Jr.  
Promo. branch: Lisbon, Rua Alexandre Herculano 7A, Tel: (01) 539368, 576895. Telex: 13644. Mgr.: Rui Mota Alves.  
Labels: (Owned) Fenix, Orfeu; (licensed) Cream (USA), Durium (Italy), Pye (UK), Vogue (France); (distributed—not licensed) Clan (Italy), Victor (Japan).  
Int'l reps.: Benelus (Vogue), France (Vogue), Germany (Plaene), Spain (CFE, Hispavox), Switzerland (Vogue), USA (Penco), Venezuela (Palacio).

Vertice, see Tecla.  
Vertigo, see Polygram.  
Zip-Fado, see Zip-Zip.  
Zip-Zip—Organizacoes Publicidade Lda., Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.  
Labels: (Owned) Fama, Zip-Fado, Zip-Zip.

● music publishers

Belter (Ed.), Rua Constituicao 74, Porto. Tel: 498041. Dir.: A. Figueiredo.  
Branch: Lisbon, Av. Defensores Chaves 3, 3rd fl. E. Tel: 59062.  
Home office: Spain.  
Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, 1200 Lisbon. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Financial Dir.: Dr. Antonio dos Santos; Publ'g Mgr.: Henrique Amoroso.  
Int'l firms represented: Chibell (UK), EMI (worldwide), Grade One (UK), Mother Goose (UK), Our (UK), Red Bus (UK).  
Costa Pinto (Ed. Musicais) Lda. (SPA), Rua Eqa de Queros 20, 3rd fl., Lisbon. Tel: 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima.  
Musical (Ed. Musicais Arnaldo Trindade & Ca. Lda.) (SPA), Rua de Campolide 103-C, 1000 Lisbon. Tel: (01) 688922, 681866, 658726. Cable: RADILECTRA. Pres.: Arnaldo M. Trindade; Gen. Mgr.: Fernando Albuquerque.  
Int'l firms represented: Binah (Netherlands), Essex (France), Nada (Netherlands), New Dayglow (Netherlands), Planet (Netherlands), Radio Music Int'l (Luxembourg), Tee Set (Netherlands), Union Songs (Sweden), Universal Songs (Netherlands), Veronica (Netherlands).  
Int'l reps.: Brazil (Fermata), Finland (Love), Israel (April), Japan (MCA), UK (ATV).  
Sasseti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.  
Telectra (Eds. Musicais), Rua Rodrigo da Fonseca 103, 1000 Lisbon. Tel: 686072. Telex: 12598. Pres.: Fernando Serrano; Gen. Mgr.: Jose Varatojo da Silva.  
Int'l firms represented: Baltic (Belgium), RCA (Brazil, Italy, Spain), Victor (Brazil).  
Triunfo (Ed. Musicais), Praca General Humberto Delgado 309, 4000 Porto. Tel: 21445, 313624. Cable: RATRIL. Telex: 23127. Gen. Mgr.: Rogerio de Seixas Costa Leal; Ass't to Gen. Mgr.: Joao Nobre.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS  
Circulo de Cultura Musical, Rossio 45, Lisbon 4.  
International Music Council, Nat'l Committee, Instituto de Alta Cultura, Praca do Principe Real 14, Lisbon.  
Sociedade Nacional de Musica de Camara, Rua de Arroios 5, Lisbon 1.

DESIGN & ARTWORK  
Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, 1200 Lisbon. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Financial Dir.: Dr. Antonio dos Santos.  
Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932.  
Radio Triunfo Lda., Lugar do Seixo, 4465 S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; D&A Mgr.: Antonio Matos.

LICENSING ORGANIZATIONS, MUSIC

S P A (Sociedade Portuguesa de Autores), Av. Duque de Loule 31, 1098 Lisbon. Tel: 578320, 578370. Cable: AUTORES. Pres.: Dr. Luiz Francisco Rebello. (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, 1200 Lisbon. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Financial Dir.: Dr. Antonio dos Santos.  
Fabrisom Lda., Rua Joaquim C. Freitas 3, Rio de Mouro. Tel: 2960692. Pres.: Jorge Costa Pinto; Gen. Mgr.: Domingos Costa Pinto; Ass't: Carlos Ribeiro. (Pressing only)  
Radio Triunfo Lda., (Pressing) Lugar do Seixo, 4465 S. Mamede de Infesta. Tel: 950152. (Plating & Processing) Rua Campo do Lindo 208, 4200 Porto. Tel: 485876. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; Pressing Mgr.: Joaquim de Sousa; Plating & Processing Mgr.: Eugenio de Vasconcelos.

PRINTER & LITHOGRAPHER

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, 1200 Lisbon. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Financial Dir.: Dr. Antonio dos Santos.

RECORD PROMOTION

Arnaldo Trindade & Ca. Lda., Rua de Santa Catarina 117, 4000 Porto. Tel: (02) 381341. Cable: RADILECTRA. Telex: 22266. Pres.: Arnaldo Trindade; Gen. Mgr.: Fernando Pereira; Co-ord.: Arnaldo Trindade Jr.

TAPE CUSTOM DUPLICATORS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, 1200 Lisbon. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Financial Dir.: Dr. Antonio dos Santos.  
Radio Triunfo Lda., Rua Anselmo Braancamp 297, 4000 Porto. Tel: 21445, 313624. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; Dept. Chief: Arlindo Moreira.  
Audio: 8-tr. & cassette.

● supplies

TAPE, RAW & BLANK LOADED

Agfa-Gevaert Lda., Av. 25 de Abril 9, 2795 Linda a Velha. Tel: 2190031. Cable: AGFAFEVA. Telex: 12630. Mng. Dir.: J. Kindt; Gen. Mgr.: B. Worthmann.  
Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
Audio Magnetica Lda., Apdo. 72, Sitio do Pedrogao, Caldes da Rainha. Tel: (012) 23041. Telex: 16289. (Audio & Video)  
B A S F Portuguesa Lda., Apdo. 1438, Rua de Santa Barbara 46, 5th fl., Lisbon 1. Tel: 562511. Cable: BASF. Telex: 12219. Sales Mgr.: Peter Brosei. (Blank only)  
Audio Cassette, open reel.  
Video: 1" cartridge, 1/2" EIAJ cartridge.  
Radio Triunfo Lda., Rua Anselmo Braancamp 297, 4000 Porto. Tel: 21445, 313624. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; Dept. Chief: Arlindo Moreira. (Blank only)  
Audio: 8-tr., cassette.

● accessories manufacturers

Centelec Lda., Av. Fontes Pereira de Melo 47, Lisbon. Tel: (19) 56-12-11.  
Product: Needles.  
Brand name: Pickering.  
Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon. Tel: 217719.  
Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, needles.  
Pickering, see Centelec.  
Planigrafe-Publicidade Comercio & Industria SarL, Rua Filipe Folque 22, 4th fl., Lisbon. Tel: 49115. Pres.: Raul Santos; Gen. & Sales Mgr.: Miguel Dias da Silva.  
Product: Cleaners, cloths, brushes, 45 rpm adapters, head cleaners & demagnetizers.  
Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto.  
Product: Carrying & storage cases, cleaners, cloths, & brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

PUERTO RICO

Note: For Puerto Rican listings, please refer to the United States section.

ROMANIA

Population: 21,900,000.  
Rate of exchange: \$1 (US) = 12 lei.  
Per capita income: \$1,200.

Holidays: January 1, May 1 & 2 (Labor Day & Youth Day), August 23 (Liberation Day).

No. of homes with record players: 900,000.

## RECORDS:

Records manufactured: 1978—5,300,000; 1977—5,118,000.

Stereo sales: 50% of total.

Type of distribution: Every three months, Electrecord representatives have contract talks and meetings with commerce representatives, who decide how many copies of each record will be pressed.

Type of promotion: Radio (especially) and TV are the most important means of promotion. TV is dominated by MOR and classical music. Electrecord publishes *Discul* magazine every three months, presenting the latest records. A few magazines, such as *Saptamina* and *Flacara*, have permanent columns dedicated to records.

Comment: Music issued by Electrecord is 60% folklorical, 30% MOR, rock, folk and jazz, and 10% classical.

Jukeboxes: 50.

## TAPE:

Comment: 8-tr. is not yet used. Cassettes are very popular, especially since cassette players are now manufactured in Romania. Blank open reel tapes are imported from the German Democratic and Federal Republics, and cassettes are imported from German Democratic and Federal Republics, Hungary, Switzerland and Israel.

## RADIO STATIONS:

Comment: 40% of programming is MOR, rock, jazz and folk music, 40% is classical and 20% is folklorical. There are Hungarian, German and Serbian language programs, in addition to Romanian language programs. There also are programs for abroad in 13 languages: Arabian, English, French, German, Greek, Iranian, Italian, Portuguese, Romanian, Russian, Serbian, Spanish and Turkish. There also are programs for sailors, including "Radio Holiday" in Mamaia on the Black Sea coast from May 15 to October 1.

## TELEVISION STATIONS:

Comment: Romania does not yet have color TV, but there is a color mobile unit for exporting color programs. Classical music is the most popular.

## IMPORT/EXPORT REGULATIONS:

Importing and exporting is done by ILEXIM, which imports only from Socialist countries (including licenses) and from Dum-Dum in India. Electrecord licenses for Western Music.

## ● record & tape manufacturers / distributors / importers

Electrecord, Str. Luigi Cazzavillan 14-16, Bucharest. Tel. 13.97.57. Telex (011) 191. Music Dept. Chief: Dr. Edgar Elian; Chief Eng. Ing. Grigore Petreanu.

Labels: (Owned) Electrecord; (licensed) B&J (UK), CBS (France), CBS-Sugar (Italy), Juan Vallori (Spain), Metro-nome (Germany), Montana (Germany), PIPS (Switzerland), Philips (UK), Stop (Italy), Studio 33 (Netherlands), Transworld (Switzerland), Trilogy (USA).

Int'l reps.: Canada (Archambault), Germany (Bellaphon, Delta), Japan (Victor), Netherlands (Basart), USA (Mentor).

I L E X I M, Str. 13 Decembrie nr. 3, Bucharest (Importer / Exporter)

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A R I A (Romanian Agency for Artists' Mgmt.), Str. 16 Iena-chita Vacarescu, 70528 Bucharest. Tel: (90) 13.70.08. Telex: 10139. Mgr.: Florea Vasile; Ass't Mgr.: Gheorghe Ravas; Musicologist: Vasile Donose.

A T M (Association of Artists from Theatrical & Musical Institutions), Str. Schitu Magureanu, Nr. 1, 7000 Bucharest. Tel: 13.41.72/44.99. Pres.: Costache Antoniu, VP: Dina Cocea; Sec'y: Ana Tobosaru.

Composers' Union (Uniunea Compozitorilor), Str. 2 Constantin Esarcu, Bucharest. Tel: (90) 16-37-47. Pres.: Petre Brancusi; VP's: Zeno Vancea, Romeo Ghircoiasu; Sec'y's: Dr. Vasile Tomescu, Theodor Grigoriu, Laurentiu Profeta, Wilhelm Berger.

Musical Publ'g House of the Composers' Union (Editura Muzicala a Ununii Compozitorilor), Str. 13 Decembrie 24, Bucharest. Tel: 13.57.75.

Socialist Culture & Education Council (Consiliul Culturii si Educatiei Socialiste), Casa Scintei, Piata Scintei 1, Bucharest. Tel: 17.60.10/20. Music Mgr.: Nicolae Calinciu.

## ● supplies

### TAPE, RAW & BLANK LOADED

Reprezentanta tehnica-comerciala, Str. Giuseppe Garibaldi 14, Bucharest 1. Tel: 79-62-10/35. Telex 11695. Brand name: BASF.

Per capita income: \$2,200.

Holidays: New Year's Day, Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Labor Day (May 1), National Day (August 9), Vesak Day (Buddhist Festival), Christmas Day.

Records, record blanks & pre-recorded media imported from USA: 1977—\$327,416.

## ● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Aim, see Alshire.

Alshire (Singapore) Pte. Ltd., OG Bldg., 703 Upper Cross St., Singapore 2. Tel: 914-794.

Labels: (Owned) Alshire, Aim; (represented) Vox (USA).

Angel, see EMI.

Argo, see Decca.

Baal Recs. Pte. Ltd. (IFPI), 1101 Marina House, Shenton Way, Singapore 2. Tel: 221-5484 Cable BAALPROD Dir.: Balrom Shotam.

Regional branches: China, Hong Kong, Malaysia

Int'l branch: England.

Labels: (Owned) Baal, Best of Everything, (licensed) ABC, H&L (both USA).

Beltona, see Decca.

Best of Everything, see Baal.

Borneo Co. (Singapore) Pte. Ltd., Crosby House, 71/73 Robinson Rd., Singapore 1. Tel: 79-457, 91-5973 (Importer)

Capitol, see EMI.

Chapter One, see Decca.

Chiang Huat Co. Pte. Ltd., 195/199 Outram Park, Singapore 3. Tel: 220-3444, 222-2973 Cable CHIPMUNKS. Chm.: Piellak Chang; Mgr.: T. T. Quek; Sales Mgr.: Koh Kok Thye.

Labels: (Owned) Echo, Elastic; (represented) Blue Note, Fantasy, Liberty, Prestige, United Artists (all USA).

Cogent, see Unison.

Columbia, see EMI.

Contempo, see Decca.

Cosdel (Singapore) Pte. Ltd. (IFPI), Units 1C-5C, Block 11, 3rd fl., Kallang Bahru, Kallang Basin Ind'l Estate, Singapore 12. Tel: 258-9944. Cable COSDEL. Chm. Kenneth L. Cole; Mng. Dir.: S.P. Sim; Sales Mgr. Willie Lim. (Distributor/Importer)

Reg'l headquarters: Hong Kong.

Labels: (Licensed) Durium (Italy), Festival (Australia), Pickwick (USA), RCA group (USA), Ranwood (USA).

D G, see Polygram.

Decca Orient (Pte.) Ltd. (sub. of Decca Rec. Co. Ltd. UK) (IFPI), E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 320-537, 327-071, 361-196. Mng. Dir. Derrick J. Coupland; Reg'l Sales Mgr.: Esther Lim.

Regional branches: Hong Kong, Malaysia.

Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Chapter One, Contempo, Decca, Deram, Eclipse, Emerald, Greenwich, Gull, Headline, London, London/ADA, Nova, L'Oiseau Lyre, Qualiton, Threshold, Vocalion, York; (represented) All Platinum (USA), Ariola-Eurodisc (Germany), Biograph (UK), Boot (USA), Brunswick (USA), Capri (France), Coccinelle Varieties (France), Cynda (USA), Ember (UK), Fiesta (France), Horoscope (USA), Maple (USA), O'be (USA), Pye (UK), Rex (UK), Spiral (UK), Sonet (UK), Stang (USA), Summus (USA), Turbo (USA), Vega (France), Vox (UK).

Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universaf Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinetex).

Deram, see Decca.

Double Up, see EMI.

E M I (Singapore) Pte. Ltd. (IFPI), PO Box 182, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Cable EMITRON. Mng. Dir.: John Forrest.

Home office: England.

Labels: (Owned) Angel, Capitol, Columbia, Double Up, EMI, Encore, HMV, Harvest, MFP (Music for Pleasure), One Up, Parlophone, Pathe, Regal, Regal Zonophone, Sounds Superb, Talisman, Waverley; (represented) Arista (USA), Bronze (UK), CBS/Sony (Japan), Disneyland (USA), Island (UK), Motown (USA), Private Stock (USA), RAK (UK), Rocket (UK).

Int'l rep.: Worldwide (EMI).

Eagle, see Teo Kwan.

Echo, see Chiang Huat.

Eclipse, see Decca.

Elastic, see Chiang Huat.

Emerald, see Decca.

Encore, see EMI.

Fontana, see Polygram.

Greenwich, see Decca.

Gull, see Decca.

H M V, see EMI.

Harvest, see EMI.

Headline, see Decca.

Hup Hup Sdn. Bhd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0137/1333 Cable HUPHONIC. Mng. Dir. Ng Lian Chin, Dirs. Ms Ng Ay Vin, Ms Ng Ay Na. (Distributor)

Local branch: Singapore 8, 232 Serangoon Rd. Tel: 293-0129, 293-3404.

Home office: Malaysia.

Label: (Distributed) Life.

E. S. Isaac & Co. Pte. Ltd., 35-A Hongkong St., Singapore 1. Tel: 438-460/466 Cable ISAACNCO (Distributor)

Labels: (Distributed—not licensed) Accent (USA), Angel (India), Columbia (India), Crescendo (USA), Everest (USA), HMV (India), Hi Fi (USA), Odeon (India), Parlophone (India), Telefunken (Germany), Vogue (France).

Int'l reps.: France (Vogue), Germany (Teldec), India (Gramophone).

Island Music Disks., Golden Mile Shopping Centre, 7th fl., Suite 5B17, Beach Rd., Singapore 7. Tel: 221-9210/9325. Telex: 25466. (Distributor)

Kwang Sia Pte. Ltd., Colombo Court, Rm. 30B, 3rd fl., N. Bridge Rd., Singapore 6. Tel: 34501, 332-154. Cable KWANGSIACO. Dir.: K.H. Ang, Mng. Dir.: Keng Seah Ang, Sales Mgr.: Rockie Lim. Local branches: Singapore 6, G3 Capitol Shopping Centre, N. Bridge Rd. Tel: 335-659—Singapore 6, B7/B Colombo Court, N. Bridge Rd. Tel: 34-013—Singapore 9, International Bldg., 360 Orchard Rd., Ground fl., Rm. 7. Tel: 372-649—Singapore 12, Golden Wall Flatted Factory, 6th fl., No. 8F, Jalan Raja. (Importer)

Life Rec. Inds. (Pte.) Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0137/1333/1187. Cable LIFERECORD. (Distributed by Hup Hup)

London, see Decca.

London/ADA, see Decca.

M F P, see EMI.

Mercury, see Polygram.

Music for Pleasure, see EMI.

Nova, see Decca.

L'Oiseau Lyre, see Decca.

One Up, see EMI.

Parlophone, see EMI.

Pathe, see EMI.

Philips, see Polygram.

Polydor, see Polygram.

Polygram Recs. Pte. Ltd. (IFPI), 6 Joo Koon Circle, Tuas Jurong, Singapore 22. Tel: 268-1255. Cable PHONRECORD. Telex 24829. Mng. Dir. Norman Cheng, Gen. Mgr.: Johnny Sng Chin Watt.

Reg'l branch: Malaysia

Labels: (Owned) DG, Fontana, Mercury, Philips, Polydor, RSO, (represented) A&M, CTI (USA), Capricorn (USA), Charisma (UK), De-Lite (USA), H&L (USA), Jupiter (Germany), MCA (USA), MGM, Metronome, Monument, Pablo (Germany), Rocket, 20th Century (USA), Vertigo, Verve.

Int'l reps.: Worldwide (Phonogram, Polydor).

Qualiton, see Decca.

R S O, see Polygram.

Regal, see EMI.

Regal Zonophone, see EMI.

Scripture Union Christian Book Centre, 36H Prinsep St., Singapore 7. Gen. Mgr.: Winston Yap.

Labels: (Distributed—not licensed) Pilgrim (UK), Word (USA).

Singapore Audio, 225 Plaza Singapura, 2nd fl., Orchard Rd., Singapore 9.

Label: (Represented) Sheffield Lab (USA)

Sounds Superb, see EMI.

Talisman, see EMI.

Teo Kwan Electric Recs. Co., 17 Dhoby Ghaut, Singapore 9. Tel: 360-402, 328-285. Cable KWANGELECT.

Label: (Owned) Eagle.

Threshold, see Decca.

Tony, see Tony Wong.

Unison Pte. Ltd., Shaw Towers, No. 125, Beach Rd., Singapore 7. Tel: 293-4379. Gen. Mgr.: Kuek Soi Tee; Sales Mgr.: Tay Chor Huan.

Labels: (Owned) Cogent, Unison

Vocalion, see Decca.

Waverley, see EMI.

Tony Wong Co. (Pte.) Ltd. (IFPI), 16F, Block 9, Kallang Pl., Singapore 12. Tel: (65) 235-3847. Cable AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C.K. Wong. Gen. Mgr.: Chow Yue Teng; Sales Mgr.: Eddy Chew.

Label: (Owned) Tony.

Int'l reps.: Hong Kong (Sun Hing Pansonic), Indonesia (P.T. Padang), Thailand (Lepso).

York, see Decca.

## ● music publishers

Baal Music, 1101 Marina House, Shenton Way, Singapore 2. Tel: 221-5484. Cable BAALPROD Dir. Balram Shotam.

Int'l reps.: France (EPOC), Germany (Accord), Japan (Shinko), Latin America (Fermata).

Burlington-Palace Music Orient Ltd. (div. of Decca Orient Pte. Ltd.) E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 327-071, 361-196. Mng. Dir. Derrick J. Coupland; Dir.: H.K. Franklin; Far East Mgr.: Esther Lim.

Reg'l headquarters: Hong Kong (see for int'l firms represented).

Intersong Far East Pte. Ltd., 6 Joo Koon Circle, Tuas, Jurong, Singapore 22. Tel: 268-1255. Cable PHONRECORD. Telex: 24829. Mng. Dir.: Norman Cheng; Gen. Mgr.: Johnny Sng Chin Watt.

Int'l firms represented: Acuff Rose, Ascherberg Hopwood & Crew, Ballou Head, Bena, Irvine Berlin, Canopy, Chappell, Ensing, Famous, Fox Fanfare, Albert Hammond, Hot Cha, Lowery, Mayday, E.H. Morris, Osmond, Pilot, RSO, Ranger, Fred Rose, Saggfire, Robert Stigwood Group, Subiddu, Unichappell, White Cloud (all UK).

Int'l reps.: Worldwide (Intersong), Netherlands (Atemis)

Pathe Publ'ns (Far East) Pte. Ltd., PO Box 182, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Cable EMITRON. Mng. Dir. John Forrest

Regional headquarters: Hong Kong.

Int'l firms represented: See listing for reg'l headquarters in Hong Kong.

Tony Wong Co. (Pte.) Ltd., 16F, Block 9, Kallang Pl., Singapore 12. Tel: (65) 235-3847. Cable AUDIOTAPE. Telex: 23252. Mng. Dir. Tony C.K. Wong.

## ● services

### DESIGN & ARTWORK

Craft Print Pte. Ltd., PSA Multi Storey Complex, Unit 513.

Billboard 1979-1980 International Buyer's Guide

# SINGAPORE

Population: 2,280,000.

Rate of exchange: 1 (US) = 2.16 Singapore dollars.



517, Block 3, 5th fl., PSA Pasir Panjang Rd., Singapore 5 Tel 275-1816 Dir Dora Ong; Gen Mgr Charlie Chan  
 Showstar Pte Ltd., 506 Colombo Court, 5th fl., Singapore 6 Mng Dir Wilson David

● **services**

**PLATING, PROCESSING & PRESSING PLANTS**

E M I (Singapore) Pte Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22 Tel 650-544/183, 652-092 Mng Dir John Forrest, Technical Mgr: Lee Tuck Ming; Factory Admin Mgr Wee Tiong Wah  
 Hardie Trading (Servs.) Pte Ltd., 603 Shaw House, 6th fl., Orchard Rd., Singapore 9. Tel 235-2394/2210 Telex 21203 Mgr D.P. Crainean.  
 Life Rec. Inds Pte Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22 Tel 65-1137/1333/1187 Mng Dir Ng Lian Chin  
 Polygram Recs. Pte Ltd., 6 Joo Koon Circle, Tuas, Jurong, Singapore 22 Tel 268-1255 Cable PHONRECORD Telex 24829 Mng Dir Norman Cheng. Gen. Mgr Johnny Sng Chin Watt  
 Unique Art Record Ind'l Ents. Pte Ltd., 1-E, Lot 16, Section 2, Lorong Tukang Lima, Jurong Town, Singapore 22 Tel 651-981/982 Cable SANKEICORD. Telex 23380 Dir S.T. Tsai

**PRINTERS & LITHOGRAPHERS**

Craft Print Pte. Ltd., PSA Multi Storey Complex, Unit 513-517, Block 3, 5th fl., Pasir Panjang Rd., Singapore 5 Tel 275-1816 Dir Dora Ong, Gen. Mgr Charlie Chan  
 Showstar Pte Ltd., 506 Colombo Court, 5th fl., Singapore 6 Mng Dir Wilson David

**RECORD PROMOTION**

Baal Recs Pte Ltd., 1101 Marina House, Shenton Way, Singapore 2 Tel 221-5484 Cable: BALLPROD. Dir. Bairam Shotam  
 Gabco Pte. Ltd., 22 Jalan Hitam Manis, Singapore 10. Tel. 633-005 Cable GABBY Telex: 25800. Chm. Philip C.M. Seow  
 Redifusion (Singapore) Pte. Ltd., PO Box 608, 182 Clemenceau Ave., Singapore 9. Tel 362-211 Cable REDIFFUSE Contact Ong Su Tow.

**TAPE CUSTOM DUPLICATORS**

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22 Tel 650-544/183, 652-092 Mng Dir John Forrest, Technical Mgr: Lee Tuck Ming, Factory Admin. Mgr. Wee Tiong Wah.  
 Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3 Tel 272-2751/3776. Mng. Dir.: Hee Chin Sit, VP Masayuki Hosoda, Sales Mgr.: Wong Luck  
 Audio: 8-tr., cassette.  
 Polygram Recs Pte Ltd., 6 Joo Koon Circle, Tuas, Jurong, Singapore 22. Tel 268-1255 Cable PHONRECORD Telex 24829 Mng Dir Norman Cheng; Gen. Mgr. Johnny Sng Chin Watt  
 Redifusion Servs (Singapore) Pte. Ltd., 1 Jalan Selanting, Singapore 21 Tel 671-144 Cable: REDIFFUSE. Telex 24114.  
 Audio: Cassette, open reel.  
 Video: 1" open reel, 3/4" cassette.  
 Unimagnetic Pte. Ltd., 1-D, Lot 16, Section 2, Lorong Tukang Lima, Jurong Town, Singapore 22. Tel 268-4230, 651-981/982 Cable SANKEICORD. Telex 23380. Dir. S.T. Tsai  
 Tony Wong Co (Pte) Ltd., 16 F, Block 9, Kallang Pl., Singapore 12 Tel (65) 235-3847 Cable AUDIOTAPE Telex 23252 Mng. Dir Tony C.K Wong  
 Audio: 8-tr., 8-tr quadrasonic, cassette

● **supplies**

**CARTRIDGE & CASSETTE PARTS**

Unigoh (Singapore) Pte. Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21. Tel 667-027 Mng. Dir. S.S. Goh; Gen. Mgr. Samuel Chong  
 Home office: Malaysia, UNI  
 Audio: All plastic parts  
 Tony Wong Co (Pte) Ltd., 16F, Block 9, Kallang Pl Singapore 12 Tel (65) 235-3847. Cable AUDIOTAPE Telex 23252 Mng. Dir. Tony C.K Wong  
 Audio: All 8-tr & cassette parts

**EMPTY CARTRIDGES, CASSETTES & REELS**

Kwang Sia Pte. Ltd., Colombo Court, Rm. 308, 3rd fl., N. Bridge Rd., Singapore 6. Tel. 34501/332154. Cable KWANGSIACO Dir. K.H. Ang, Mng. Dir. Keng Seah Ang. Sales Mgr. Rockie Lim. (Importer)  
 Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3. Tel: 272-2751/3776. Mng. Dir.: Hee Chin Sit; VP Masayuki Hosoda, Sales Mgr.: Wong Luck.  
 Audio: 8-tr. & cassette  
 Unigoh (Singapore) Pte Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21. Tel: 667-027. Mng. Dir S.S. Goh; Gen. Mgr.: Samuel Chong. Home office: Malaysia, UNI.  
 Brand name: UNI-El Mar.  
 Tony Wong Co. (Pte) Ltd., 16F, Block 9, Kallang Pl., Singapore 12 Tel (65) 235-3847. Cable AUDIOTAPE. Telex 23252 Mng. Dir Tony C.K Wong.  
 Audio: 8-tr., cassette  
 Brand name: Tony.

**JACKETS & SLEEVES LABELS**

Craft Print Pte. Ltd., PSA Multi Storey Complex, Unit 513-517, Block 3, 5th fl., Pasir Panjang Rd., Singapore 5. Tel. 275-1816. Dir.: Dora Ong; Gen. Mgr.: Charlie Chan  
 Unigoh (Singapore) Pte Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21. Tel: 667-027. Mng. Dir. S.S. Goh; Gen. Mgr. Samuel Chong. Home office: Malaysia, UNI (Labels only)

**RECORD PROCESSING MACHINERY**

Hardie Trading (Servs.) Pte. Ltd., 603 Shaw House, 6th fl., Orchard Rd., Singapore 9. Tel 235-2394/2210. Telex: 21203 Mgr D.P. Crainean. (Importer)  
 Product: Transco master recording blanks  
 Unigoh (Singapore) Pte. Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21 Tel 667-027. Mng. Dir.: S.S. Goh; Gen. Mgr.: Samuel Chong. Home office: Malaysia, UNI.  
 Brand name: Finebit.

**TAPE, RAW & BLANK LOADED**

Agfa Carat, see East Asiatic  
 Agfa Stereochrom, see East Asiatic.  
 Agfa Videochrom, see East Asiatic.  
 Ampex, see Eastland.  
 B A S F, see Jebson & Jessen.  
 E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel 650-544/183, 652-092. Mng. Dir.: John Forrest; Technical Mgr.: Lee Tuck Ming; Factory Admin. Mgr.: Wee Tiong Wah.  
 Brand name: Emittape  
 East Asiatic Co. Pte. Ltd., Agfa-Gevaert Dept., Finlayson House, 1st fl., Raffles Quay, Singapore 1 Tel 981201. Telex 21234. Agfa-Gevaert Dept. Dir. Andrew Heng Seng Par  
 Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio  
 Video: Cassette, open reel  
 Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom  
 Eastland Trading Co., GPO Box 1128, 271A & 283A Selegie Shopping & Office Complex, 1st fl., Selegie Rd., Singapore 7. Tel: 321-021. Cable: EASTLAND. Telex: 21014. Pres. T.S. Quek; Gen. Mgr.: Awa Wong; Sales Mgr.: Chen Wee (raw only)  
 Audio: Cassette, open reel.  
 Brand name: Ampex.  
 Emittape, see EMI.  
 Greencorp, see Unigoh.  
 Hardie Trading (Servs.) Pte. Ltd., 603 Shaw House, 6th fl., Orchard Rd., Singapore 9. Tel: 235-2394/2210. Telex 21203. Mgr D.P. Crainean. (Importer) (Raw only)  
 Jebson & Jessen (Singapore) Ltd., PO Box 2444, Supreme House, 10th fl., Penang Rd., Singapore 9. Tel 32-8361. Cable JEBJESSEN. Telex: 21487. Dir.: A. Pons.  
 Audio & Video: Cassette, open reel.  
 Brand name: BASF.  
 Kwang Sia Pte. Ltd., Colombo Court, Rm 308, 3rd fl., N. Bridge Rd., Singapore 6. Tel 34501/332154 Cable KWANGSIACO Dir. K.H. Ang; Mng. Dir. Keng Seah Ang. Sales Mgr. Rockie Lim. (Importer) (Blank only)  
 Audio: Cassette.  
 Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate 3809D, Block 1, Jalan Bukit Merah, Singapore 3 Tel 272-2751/3776. Mng. Dir.: Hee Chin Sit; VP Masayuki Hosoda, Sales Mgr.: Wong Luck.  
 Audio: 8-tr. & cassette.

Tony, see Tony Wong  
 Unigoh (Singapore) Pte. Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21 Tel 667-027. Mng. Dir. S.S. Goh; Gen. Mgr. Samuel Chong. Home office: Malaysia, UNI.  
 Audio: 8-tr., cassette  
 Brand name: Greencorp  
 Unimagnetic Pte. Ltd., 1-D, Lot 16, Section 2, Lorong Tukang Lima, Jurong Town, Singapore 22. Tel 268-4230, 651-981/982. Cable: SANKEICORD Telex. 23380. Dir. S.T. Tsai. (Blank only).  
 Tony Wong Co. (Pte.) Ltd., 16F, Block 9, Kallang Pl., Singapore 12. Tel: (65) 235-3847. Cable: AUDIOTAPE Telex 23252. Mng. Dir.: Tony C.K. Wong.  
 Audio: 8-tr., cassette.  
 Brand name: Tony.

Unimagnetic Pte. Ltd., 1-D, Lot 16, Section 2, Lorong Tukang Lima, Jurong Town, Singapore 22. Tel 268-4230, 651-981/982. Cable: SANKEICORD Telex. 23380. Dir. S.T. Tsai. (Blank only).  
 Tony Wong Co. (Pte.) Ltd., 16F, Block 9, Kallang Pl., Singapore 12. Tel: (65) 235-3847. Cable: AUDIOTAPE Telex 23252. Mng. Dir.: Tony C.K. Wong.  
 Audio: 8-tr., cassette.  
 Brand name: Tony.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Eastland Trading Co., GPO Box 1128, 271A & 283A Selegie Shopping & Office Complex, 1st fl., Selegie Rd., Singapore 7. Tel: 321-021. Cable EASTLAND. Telex. 21014. Pres. T.S. Quek; Gen. Mgr.: Awa Wong; Sales Mgr.: Chen Wee.  
 Audio: Duplicators.  
 Brand names: Ampex, Pentagon.  
 Jebson & Jessen (Singapore) Ltd., PO Box 2444, Supreme House, 10th fl., Penang Rd., Singapore 9. Tel. 32-8361 Cable JEBJESSEN Telex: 21487. Dir. A. Pons.  
 Audio: Pancakes  
 Brand name: BASF  
 Unigoh (Singapore) Pte. Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21. Tel. 667-027. Mng. Dir. S.S. Goh; Gen. Mgr. Samuel Chong. Home office: Malaysia, UNI.  
 Audio: Duplicators.  
 Brand name: Ed-Pic/Recordex.

● **accessories**

Kwang Sia Pte. Ltd., Colombo Court, Rm 308, 3rd fl., N. Bridge Rd., Singapore 6. Tel: 34501/332154. Cable: KWANGSIACO. Dir.: K.H. Ang; Mng. Dir. Keng Seah Ang; Sales Mgr. Rockie Lim. (Importer)  
 Product: Cleaners, cloths, brushes, head cleaners &

demagnetizers, needles, splicing tape.  
 Unigoh (Singapore) Pte. Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21. Tel: 667-027. Mng. Dir.: S.S. Goh; Gen. Mgr.: Samuel Chong. Home office: Malaysia, UNI.  
 Product: Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, leader & splicing tape.

● **store fixtures & merchandising aids**

Unigoh (Singapore) Pte. Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21. Tel: 667-027. Mng. Dir.: S.S. Goh; Gen. Mgr.: Samuel Chong. Home office: Malaysia, UNI.  
 Product: Tape display racks.

**SOUTH AFRICA, REPUBLIC OF**

Population: 24,512,000.  
 Rate of exchange: \$1 (US) = 0.84 rand.  
 Per capita income: \$2641.  
 No. of homes with record players: 1,250,000.  
 Holidays: January 1, May 31 (Republic Day), First Monday in September (Settler's Day), October 10 (Kruger's Day), December 16 (Day of the Covenant) and all traditional Christian holidays

**RECORDS:**

Records sold domestically including imports (retail value): LP's 1978—3,583,534 units, \$23,391,159. 1977—4,305,600 units, \$24,474,969; Singles 1978—6,060,738 units, \$10,893,651; 1977—6,091,659 units, \$9,293,696.  
 Records imported from USA (factory value—CIF): 1978—188,431 units, \$335,701; 1977—230,768 units, \$354,139.  
 Records imported from countries other than USA (factory value—CIF): 1978—199,075 units, \$515,953; 1977—374,585 units, \$610,036.  
 Average retail price per record: (Excluding sales duty of 6.2%) LP's—\$6.53, singles—\$1.80  
 Stereo sales: 100% of total.  
 Quadrasonic sales: None.  
 Record club sales: None.  
 Discounting: Frequent.  
 Type of distribution: Manufacturer-to-retailer.  
 Type of promotion: Radio and TV are the main promotional media. Springbok Radio features a weekly Top 20 (singles) program and Radio 5 has its own Top 20 and Disco 10 programs. TV includes a weekly "Pop Shop" program with film clips of international and local artists. Discotheques are important promotional outlets. The English language service features the Top 50 LP's in its "Audiomix" program. Two independent publications—"Music Maker" and "Film & Entertainment"—cover the record scene, and some newspapers have regular supplements on all aspects of the entertainment industry. Springbok Radio and the record industry combine to organize an annual contest to find the top South African artists and songwriters of the year. Winners are awarded gold SARIE trophies at a theater presentation, which is broadcast on radio and TV.  
 Jukeboxes: 500.

**TAPE:**

Market: The swing from 8-track to cassette continues, the latter now being 94% of tape sales. The combined 8-track and cassette sales are about 14% in units and 22% in retail sales value of the total record and tape market. Cassette and radio cassette recording & playback equipment are extensively available in a wide price range.  
 Pre-recorded tape sold domestically—including imports (retail value): 8-tr. 1978—100,590 units, \$566,674; 1977—193,561 units, \$852,609. Cassette 1978—1,454,747 units, \$8,859,227; 1977—1,622,596 units, \$8,022,115.  
 Pre-recorded tape imported from USA (CIF): 1978—\$1,898; 1977—\$76,134.  
 Pre-recorded tape imported from countries other than USA (CIF): 1978—\$118,422, 1977—\$123,940.  
 Average retail price per tape: 8-tr.—\$5.53; cassette—\$6.09.

**RADIO STATIONS:**

No. of commercial 6 (all FM).  
 Comment: The South African Broadcasting Corp. uses records to provide a substantial part of its radio services. These are the English and Afrikaans language non-commercial services and the commercial advertising services of Springbok Radio and Radio 5, and the regional music stations known as Radio Port Natal, Radio Highveld, Radio Good Hope and Radio Bantu broadcasting in seven African languages.

**TELEVISION STATIONS:**

No. of channels: 1 commercial, 100% color (PAL).  
 Comment: The single channel national color service was inaugurated four years ago and introduced spot advertising on January 1, 1978. Program content covers popular and classical music, opera, ballet, drama, variety shows, detective, fiction, topical events, sports and shows for children.

**IMPORT/EXPORT REGULATIONS:**

Import permit is required for records. Custom duty is 10% on FOB and 20% excise duty. Import permit is not required for pre-recorded tapes. Custom duty is 20% on FOB, 20% excise duty and 7½% surcharge. Exporters arrange for irrevocable documentary credit to be opened in their favor by the importers' bankers for the amounts to be paid by draft payable at sight or at a future date. Usual shipping documents are required. Export credit insurance and forward exchange cover are available.

**MARKET ANALYSIS:**

Highlights in the South African record industry have included the great success of the movies "Saturday Night Fever" and "Grease" and the substantial sales of the films' albums. Other artists featured in the top of the album charts through many weeks are Abba, Soul Brothers, Disco Rock Machine, Gerry Rafferty, Commodores, Boney M and "Sgt. Pepper's Lonely Hearts Club Band" (Bee Gees and Peter Frampton).

Disco product continues to get stronger and many more discotheques have been established in the major centers. There is an upswing in the appreciation of jazz, particularly by the black population. Black artists, both local and international, are gaining popularity with all sections of the population.

Television and the somewhat low level of economic growth have had a restrictive effect on the record and entertainment industries in the past four years. The initial impact of television is now over and, with a mild improvement in the economic outlook, there is hope of a revival in the industry—barring unfavorable international events. Sales over the 1978 Christmas season showed an upward trend compared with 1977.

Home copying of records continues to be a major problem. A new copyright law came into effect on January 1, 1979 and makes provision for the appointment of a standing advisory committee and sub-committee on sound recordings, cinematography and broadcasting. The advisory committee may, from time to time, make recommendations to the government for amendments to the law.

The record industry will try, through the committees, to obtain some form of royalty on the sale of blank tapes and hardware to compensate for the loss of sales of pre-recorded tapes and disk records. Representation will also be made in respect of broadcasting rights in records and pre-recorded tapes.

William Ford Fraser

## ● record & tape manufacturers / distributors / importers

A V C Rec. & Tape Co. Pty. Ltd., AVC House, 3rd fl., Corner of Goud & Fox Sts., Johannesburg, Tel: (011) 37-3457. Mng. Dir.: Norman Greenberg; Mktg. Dir.: C.E.A. von Keyserlingk. (Distributor).

**Africa, see WEA**

Akulalwa, see EMI-Brigadiers.

Angel, see EMI-Brigadiers.

Asylum, see WEA.

Atco, see WEA.

Atlantic, see WEA.

Atlas City, see Teal.

Awendo Rakedo, see Teal.

Baba, see Teal.

Baleta, see Teal.

Beat City, see WEA.

Beat & Boom, see Teal.

Bel-EI Book Room, Box 30154, Pretoria 0003B. Tel (12) 75-4287. (Distributor)

Black Belt, see Teal.

Black Cherry, see EMI-Brigadiers.

Black Music, see CCP.

Blue Nile, see Teal.

Brigadiers, see EMI-Brigadiers.

Buffalo, see David Gresham.

Bullet, see CCP.

Butterfly, see Gramophone.

C B S, see Gramophone.

C C P Rec. Co. (Pty.) Ltd., Auction House, 2nd fl., 111 Fox St., Johannesburg 2001. Tel: (11) 833-1486. Cable: SOUNDBOX. Telex: 8-7406. Gen. Mgrs.: Peter Vee, Howard Ipp.

**Labels:** (Owned) Black Music, Bullet, Horse, Intuthuko, Lake Victoria, Mabob City, Reggae, Spes Bona, Yashingoma, Zimbabwe; (Licensed) Creole (UK), De-Lite (USA), Gang (USA), Jama (UK), Salsou (USA), Vigor (USA), Virgin (USA).

Capitol, see EMI-Brigadiers.

Cherry, see EMI-Brigadiers.

Church, see Teal.

City Late, see Teal.

City Special, see Teal.

Coast Disco, see Teal.

Columbia, see EMI-Brigadiers.

Contempo, see EMI-Brigadiers.

Cool Blue, see EMI-Brigadiers.

Date, see Gramophone.

Double-Up, see EMI-Brigadiers.

E M I, see EMI-Brigadiers.

E M I America, see EMI-Brigadiers.

E M I-Brigadiers (Pty.) Ltd. (IFPI), 32 Steele St., Steeledale, Johannesburg 2001. Tel: (11) 618-3900. Telex: 8-7409. Cable: SOUNDBOX. Mng. Dir.: C. R. Kelly; Mktg. & Repertoire Dir.: Allan McInnes.

**Labels (Owned)** Akulalwa, Angel, Brigadiers, Capitol, Columbia, Contempo, Cool Blue, Double-Up, EMI, EMI America, EMI Int'l, Goli, Gull, HMV, Harvest, Jamloti, Kaya-Lami, Listen to the Wild, Molelo, N'Kanyazi, Odeon, One-up, Oz, Parlophone, Regal-Zonophone, Ring, Safari, Shona Langa, Side Walk, Starline, State-side, Swinger, Umsakazo, Zodiac; (Licensed foreign) Arista (USA), 8BC (UK), Chiswick (UK), MAM (UK), Passport (USA), Purple (UK), RAK (UK), Rock Bottom

(UK), Savoy (USA), (distributed—not licensed) Black Cherry, Cherry, Sunshine, Trac

E M I Int'l, see EMI-Brigadiers

E M I Music for Pleasure (Pty.) Ltd. (IFPI), 32 Steele St., Steeledale, Johannesburg. Tel: (11) 618-3900. Cable: SOUNDBOX. Telex: 8-7409. Mng. Dir.: Neville Blignaut; Sales Mgr.: Barry Bothma; Mktg. Mgr.: Johan du Plooy.

**Labels:** (Owned) Flame, Mellow Mood, Skyline, (Licensed foreign) Classics for Pleasure, Music for Pleasure, Music Way, Sounds Superb (all UK)

Elektra, see WEA

Embassy, see Gramophone

Emubane, see Gramophone

Epic, see Gramophone

Epidemic, see RPM.

Explosion, see Contagious & RPM.

Ezomdabu, see Gallo.

F G B, see Gallo

Fast Move, see RPM.

Flame, see EMI Music for Pleasure.

Fun Time Int'l, see RMC.

G R C, see Gramophone.

Gallo (Africa) Ltd., PO Box 6216, 130 Kerk St., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Telex: 80153. Mng. Dir.: Peter Gallo, Creative Dir.: Peter Lotis, Sales Dir.: Fred Bugnatto, A&R & Promo Dir.: Ivor Haarburg.

**Labels:** (Owned) Ezomdabu, FGB, Gallo, Gumba Gumba, Inkonkoni, MIW, Mashalashala, Mavuthela, Motella, PG Super, Smanje Manje, Soul Jazz, Soul Jazz Pop, Ziyaluma, Zobo; (Licensed domestic) Star Rays, The Sun; (Licensed foreign) Audio Fidelity (USA), B&C (UK), Beserkley (USA), Bronze (UK), Butterfly (USA), CTI (USA), Capricorn (USA), Chrysalis (UK), Concord (USA), DJM (UK), Decca (UK), Disneyland (USA), Fonior (Belgium), Goldisk (Netherlands), Gull (UK), Hansa (Germany), Hispavox (Spain), MCA (USA), Mellow (Netherlands), Mushroom (USA), Parachute (USA), Rocket (UK), Shelter (USA), Sherbet (Australia), Springboard (USA), 20th Century (USA), Virgin (UK)

Int'l rep.: Worldwide (Decca).

Go-Go, see Teal.

Goli, see EMI-Brigadiers.

Good as Gold, see Reveille.

Gramophone Rec. Co. (Pty.) Ltd. (GRC) (IFPI), PO Box 2445, 132 Kerk St., Johannesburg. Tel: (11) 37-2827. Cable: AFRICORD. Telex: 8-0153. Mng. Dir.: Percy Golembu; Gen. Mgr.: Hilton Rosenthal; Sales Mgr.: John De Beer; E/P/A Label Mgr.: Albie Jooste.

**Labels:** (Owned) Butterfly, CBS, Date, Embassy, Emubane, Epic, GRC, HVN, Harmony, Imbong, Intuthuko, Jive, Marabi, Masterpiece, Portrait, Soul Train, (Licensed) Caribou, GTO, Kirshner, Lifesong, Monument, Ode, Philadelphia Int'l, Prelude, TK, T-Neck, Tappan Zee (all USA).

David Gresham Prod'n's (Pty.) Ltd., PO Box 626, Zone 2000, 30 Eloff St., Johannesburg 2001. Tel: (11) 21-5029/5041. Cable: DAVEGRESH. Telex: 8-3645. Chm. & Mng. Dir.: D. Gresham; Gen. Mgr.: Allan Goldswain; A&R Mgr.: Norman East; Promos. Dir.: Stephanie Mitchell; Prod'n Mgr.: Julian Laxton. (Also see Teal)

**Labels:** (Owned) Buffalo, Mpumelelo, NTU, Nitty Gritty, (Licensed foreign) Ember (UK), P8R Int'l (USA), Splash (UK), State (UK).

Int'l rep.: USA (David Gresham).

Groove, see Jo'Burg.

Gull, see EMI-Brigadiers.

Gumba Gumba, see Gallo

H M V, see EMI-Brigadiers.

H V N, see Gramophone.

Harmony, see Gramophone.

Harvest, see EMI-Brigadiers.

Highway Soul, see WEA.

Horse, see CCP.

Hot Beat, see RPM.

Hub, see Teal.

Imbong, see Gramophone.

Inkonkoni, see Gallo

Intercontinental, see Teal.

Intuthuko, see CCP & Gramophone.

Ipi Tombi, see Teal.

Jamloti, see EMI-Brigadiers.

Jive, see Gramophone.

Jo'Burg Recs. & Music Publ'g (Pty.) Ltd., PO Box 93005,

Yeoville, 2143 Johannesburg. Tel: (011) 648-1244.

Chief Exec.: Stian Cohen.

**Labels:** Groove, Jo'Burg, Jo'Burg Import, King, RSA,

Sounds of Soul, Soweto.

Jo'Burg Import, see Jo'Burg

King, see Teal.

Kalahari, see Teal.

Kanindo, see Teal.

Kaya-Lami, see EMI-Brigadiers.

King, see Jo'Burg.

King Kong, see Teal.

Knockout, see RPM.

Koth Kiyombi, see Teal.

Kung Fu, see Teal.

Lake Victoria, see CCP.

Listen to the Wild, see EMI-Brigadiers.

Lolwe, see Teal.

Love Love, see Teal.

Luister, see Teal.

M I W, see Gallo.

M v n, see Teal.

Mabob City, see CCP.

Ma Ma, see Teal.

Maphuta, see Teal.

Marabi, see Gramophone.

Mashalashala, see Gallo.

Masterpiece, see Gramophone.

Mavuthela, see Gallo.

Mellow Mood, see EMI Music for Pleasure

Molelo, see EMI-Brigadiers.

Mosaic, see Teal.

Motella, see Gallo

Moto Moto, see Teal.

Mpumelelo, see David Gresham.

Mumsie, see Teal.

Music for Pleasure, see EMI Music for Pleasure

Musiki du Zaire, see Teal

N T U, see David Gresham & Teal

Nitty Gritty, see David Gresham & Teal

N'Kanyazi, see EMI-Brigadiers

Nonesuch, see WEA

Nyang Amaki, see Teal.

Odeon, see EMI-Brigadiers

One-up, see EMI-Brigadiers

One Way, see Reveille

Oz, see EMI-Brigadiers

P G Super, see Gallo

Parlophone, see EMI-Brigadiers

Phonogram, see Trutone

Pirate, see Teal

Plastic, see Teal

Plum, see Teal

Polydor, see Trutone.

Portrait, see Gramophone.

President, see Teal

R M C Video (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029

**Label:** (Owned) Fun Time Int'l.

R P M Rec. Co. Pty. Ltd. (IFPI), Craftsman Centre, 2BB Commissioner St., Johannesburg. Tel: (11) 614-2262. Cable: PHONOSOUND. Telex: B-0859. Chm. & Mng. Dir.: Matt Mann; Gen. Mgr.: Ivor Schlosberg, Sales Mgr.: Peter Cooke; Musical Dir.: Dan Hill.

**Labels:** (Owned) Epidemic, Explosion, Fast Move, Hot Beat, Knockout, RPM, Shumba; (Licensed) ABC (USA), A&M (USA), Blue Note (USA), Horizon (USA), Impulse (USA), Magnet (UK), Rampage (UK), United Artists (USA)

R S A, see Jo'Burg

Rave, see Trutone

Regal-Zonophone, see EMI-Brigadiers

Reggae, see CCP

Reprise, see WEA

Rev. see Reveille

Reveille Recs. (Pty.) Ltd., PO Box 9062, Zone 2000; Silvern Centre, 3rd fl., Corner of Nugget & Market Sts., Johannesburg 2001. Tel: 23-5276/1866. Telex: B-4075. Mng. Dir.: Audrey Smith; A&R Mgr.: Chris Voigt.

**Labels (Owned)** Good as Gold, One Way, Rev. Reveille; (Licensed foreign) Argon Prod'n (USA), K-tel Int'l (Canada), Karavan (USA), Key Seven (Canada), Pinnacle (UK).

Ring, see EMI-Brigadiers.

Robroy Music, 315 Mentz St., Muckleneuk, Pretoria 0002. Tel: (012) 44-4290. Pres.: Roy Bulkin. Gen. Mgr.: Robert Schroeder, Sales Mgr.: Clark McKay, Sec'y: Pat Schroeder.

Safari, see EMI-Brigadiers.

Shona Langa, see EMI-Brigadiers.

Shumba, see RPM.

Shungu, see Teal.

Side Walk, see EMI-Brigadiers.

Six Mabone, see Teal.

Skyline, see EMI Music for Pleasure

Smanje Manje, see Gallo.

Sondela, see WEA.

Soul Jazz, see Gallo.

Soul Jazz Pop, see Gallo.

Soul Soul, see Teal

Soul Train, see Gramophone.

Sounds of Soul, see Jo'Burg

Soweto, see Jo'Burg

Spes Bona, see CCP

Splash, see Teal.

Star Black, see Teal

Starline, see EMI-Brigadiers.

Star Rays, see Gallo.

Stateside, see EMI-Brigadiers.

The Sun, see Gallo

Sungura, see Teal

Sunshine Recs. (Pty.) Ltd., 480 Cork Ave., Ferndale, Randburg, 2194 Transvaal. Tel: (011) 793-2913. Cable: BREAKAWAY. Mng. Dir.: Graham Beggs, Gen. Mgr.: Christine Beggs. (Distributed by EMI-Brigadiers)

Super Black, see Trutone.

Super Soul, see Trutone.

Swinger, see EMI-Brigadiers.

Symphonia Studio Pty., Helvetia House, Greenvale Rd., Bedfordview 2008.

**Label:** (Represented) Sheffield Lab (USA).

Teal Rec. Co. Ltd. (IFPI), PO Box 4105, Johannesburg 2000. Tel: (011) 618-4113. Cable: TEALREC. Chm. & Mng. Dir.: A.G.J. McGrath; Gen. Mgr.: I. Nathan, Sales Mgr.: A.H. Marshall; Mktg. & Promos. Mgr.: J.B. Smithers; Prod'n Mgr.: H.R. Friedman.

**Labels (Owned)** Atlas City, Awendo Rakedo, Baba, Bayete, Berg & Boom, Black Belt, Blue Nile, Church, City Late, City Special, Coast Disco, Go Go, Hub, Intercontinental, Ipi Tombi, Jumbo Jet, Kalahari, Kanindo, King Kong, Koth Kiyombi, Kung Fu, Lolwe, Love Love, Luister, MvN, Ma Ma, Maphuta, Mosaic, Moto Moto, Mumsie, Musiki du Zaire, Nyang Amaki, Pirate, Plastic, Plum, President, Shungu, Six Mabone, Soul Soul, Star Black, Sungura, Up Up, World, Zambesi; (Licensed) Ariola (Germany), Barclay (France), Buddha (USA), Casablanca (USA), Durium (Italy), Fantasy (USA), Golden Hour (UK), Milestone (USA), Prestige (USA), Pye (UK), RCA (USA), Rare Earth (USA), Stax (USA), Vanguard (USA), Vogue (France); (distributed-not licensed) Buffalo, NTU, Nitty Gritty, Splash. Int'l rep.: USA (Arrow, Edelstein, Gross & Margolis).

Trac, see EMI-Brigadiers.

Trutone (Pty.) Ltd. (IFPI), 132 Kerk St., 5th fl., Johannesburg 2001. Tel: (11) 23-0791. Telex: 8-0153. Mng. Dir.: Tim Rooney; Sales Mgr.: Geoff Furniss; Polydor Div. Mgr.: Dave Porter; Phonogram Div. Mgr.: Val Bryant; Local Prod. Mgr.: Gavin Gibb.

**Labels:** (Owned) Rave, Super Black, Super Soul, Trutone; (Licensed) All Platinum (USA), Archiv (Germany), Attic (Canada), Cadet (USA), Caedmon (USA), Charisma (UK), Chess, DG (Germany), ECM (Germany), EG (UK), Ensign, Fontana (Netherlands), Heliodor (Germany), Immediate, Island (UK), Karussell (Germany), MGM (USA), Manhattan (USA), Mercury (USA), Metronome



(Germany), Nems (UK), Pablo (USA), Philips (Netherlands), Polydor (Germany) Power Exchange (UK), Privilege (Germany), Pyramid (USA), RSO (UK), Roulette (USA), Phil Spector Int'l (USA), Spoken Arts (USA), Spring (USA), Track (UK), Turnabout, Vertigo (UK), Verve (USA), Vox (USA)

Int'l reps.: Worldwide (Phonogram & Polydor)  
The Turntable (Pty) Ltd (IFPI), Upper OK Mall, Carlton Centre, Johannesburg 2001 Tel (11) 21-1471 Telex 8-3919 Pres Sol Marks, Gen Mgr Bea Marks, Sales Mgr K H Marks (Distributor/Importer)

Umsakazo see EMI-Brigadiers  
Up Up, see Teal

WEA Recs (Pty) Ltd (IFPI), 16 St Andrews Rd Parktown Johannesburg Tel 643-3141 Telex 89413 Mng Dir Derek Hannan, Financial Controller Mike Oldfield

Home office: USA, WEA, Int'l  
Labels: (Owned) Africa, Asylum, Atco, Atlantic Beat City, Elektra, Highway Soul, Nonesuch Reprise, Sonelida, Warner Bros (licensed) Big Tree, Dark Horse, DiscReet, Little David, Manicore, Swan Song (all USA) Dynamic Sounds (West Indies), Luapula (Zambia) Oyeyo Ringo (Kenya), Shungu (Rhodesia), (distributed—not licensed) Grace (USA) Jo'Burg, Roots, Stanley (USA), Third Ear  
Int'l rep.: USA (WEA Int'l)

Warner Bros., see WEA  
Word of Life Whistle, PO Box 698, Florida 17  
Label: (Represented) Singcord (USA)

World, see Teal  
Yashingoma, see CCP  
Zambesi, see Teal  
Zimbabwe, see CCP  
Ziyaluma, see Gallo  
Zobo, see Gallo  
Zodiac, see EMI-Brigadiers

## ● music publishers

A G Music, see Contagious  
Acuff-Rose (SA) (Pty) Ltd, see Reveille  
Angela Music Publ'g Co (Pty) Ltd, 4 Goudvis Rd, Melrose N., Johannesburg Tel (11) 788-6094/2613 Mng Dir Terry Dempsey; Gen Mgr. Carrie Dempsey  
Int'l firm represented: Sesame Songs (UK)  
Int'l reps.: Hong Kong (Decca), Sweden (Sweden Music), UK (Sesame Songs)

April Music Co. Pty. Ltd., see Gallo  
Artalnet Exports, see Musicpiece  
Arwin Music of South Africa Pty. Ltd., see Gallo  
Belwin-Mills (South Africa) Pty. Ltd., see Leeds  
Breakaway Music Co. (Pty) Ltd., 480 Cork Ave., Ferndale, Randburg, 2194 Transvaal, Tel (011) 793-2913  
Cable BREAKAWAY, Mng. Dir.: Grahame M Beggs, Gen. Mgr. Christine E. Beggs

Int'l firms represented: Bgtn (UK), Polar (Sweden)  
Carstens de Waal Music (Pty) Ltd., see Gallo  
Cherry Lane Music Co (Pty) Ltd., PO Box 379, 239 Alfeskor Bldg., 32 Third Ave., Wynberg Sandton, Bergvlei 2012, Gen Mgr. Anton Alberts  
Home office: USA

Clan Music Publ'g Co. (Pty) Ltd. Craftsman Centre, 288 Commissioner St., Johannesburg Tel (11) 614-2262  
Cable PHONOSOUND, Telex B-0859 Chm & Mng. Dir. Matt Mann; Gen Mgr. Robbie Kallenbach  
Int'l firms represented: Antia (USA), Combine (USA), Leo Feist (USA), Interworld (USA), Magnet (UK), Miller (USA), Page Full of Hits (UK), Resaca (USA) Robbins (USA), United Artists (USA)  
Int'l reps.: Australia (Festival), Belgium (Gnome, New Music), Germany (Globa! Intersong, Roba), UK (Carlin) USA (Ivan Mogull)

Contagious Music (Pty) Ltd (SAMRO), PO Box 33430, 2043 Jeppetown Tel (11) 614-2262 Telex B-0859 Mng Dir. Chris Kritzinger  
Int'l firms represented: Image (Australia), Radar Va nilla (UK), Superpop (UK)

Oe Phon Music (Pty) Ltd., see Jo'Burg  
E M I-Brigadiers Music (Pty) Ltd (SAMRO), 32 Steele St, Steeledale, Johannesburg 2001, Tel (11) 618-3900  
Cable ABEEMUSIC Telex 87409 Mng Dirs Albie S J. Venter, Clive Kelly, Gen Mgr. Andre Viljoen Prof Mgr. Jeo Nofal

Int'l firms represented: J. Albert & Son (Australia), Bay City (UK), Big Secret (UK), Capitol Prod'n (USA), Chibell (UK), Crusty (UK), Gold Hill (USA), Martin-Coulter (UK), Media (USA), Mews (UK), Mother Goose (UK), Our (UK), Owepar (USA) Red Bus (UK), Silver Dagger (USA), Stephen Stills (USA), Ve vet Apple (USA)  
Int'l rep.: Worldwide (EMI)

E M I Music Publ'g (South Africa), (Pty) Ltd (SAMRO), 32 Steele St., Steeledale, Johannesburg 2001 Tel (11) 618-3900, Cable ABEEMUSIC, Telex B7409 Mng Dir. Clive Kelly; Gen. Mgr.: Andre Viljoen

Int'l firms represented: Big Pig (UK), Colgems-EMI (USA), Cross Keys (USA), Dawson's Cove (USA), Dix Ltd., Donna Music, EMI Music, Leo Feist, B. Feldman, Francis Day & Hunter, Good Time (USA), Hearts Delight (USA), Hermusic, Kennedy Street, Kipahula (USA), Manchester Music, Open Door (USA), Owens Capey & Plumb, Queen (UK), Rebel (UK), Roar Music, Robbins Music, Rolling Stones (UK), Sanah (UK), Saturday (USA), Screen Gems-EMI, Sun Music, Tree (USA), Young Music

Int'l rep.: Worldwide (EMI)  
Essex Music Group (Pty.) Ltd., PO Box 6857, 16 St. Andrews Rd., Parktown, 2193 Johannesburg Tel. (11) 643-3141 Cable SEXMUS Mng Dir Kevin J. O'Hara  
Flying Dutchman (Pty) Ltd., see Jo'Burg  
Francis Day SA (Pty.) Ltd. (SAMRO, SARRAL), PO Box 10013, Johannesburg Tel (11) 23-4492 Mng Dir G.R. Hardie

Gallo Music (Music Publ'g Co of Africa Pty Ltd.) (SAMRO) PO Box 6216, 130 Kerk St., Johannesburg 2000 Tel (11) 28-2400 Cable MUSIPUB Telex 8-0153 Mng Dir Peter Gallo, Gen Mgr. John Edmond  
Int'l firms represented: Braintree (USA), Briarpatch (USA), Brew (USA), Burlington-Palace (UK), Caymen (USA), Charliz (USA) Chinnchap (UK), Chrysalis (UK),

Ciss (USA), Compass (USA), Oamit (USA), Danor (USA), Walt Disney (USA), Ooors (USA), East Memphis (USA), Island (UK), Jaspersilla (USA), Lady Jane (USA), Heath Levy (UK), Little Dickens (USA), Louvigny-Marquee (UK), McCartney (UK), Marksman (UK), Mews/Martin-Coulter (UK), Johnny Nash (USA), Newtown Sound (UK), No Exit/Rear Exit (USA), Pink Floyd (UK), RAK (UK), Rondor (USA), Cyril Shane (UK) Shillelagh (USA), Skyhill (USA), Spitfire (USA), 20th Century (USA)

Golden Music, see Laetrec  
Goldrush Music, see Angela  
Gwongsons (Pty.) Ltd., see Jo'Burg  
Impala Music Co., see Gallo  
Intersong (Pty) Ltd., PO Box 10678, 130 Kerk St., Johannesburg 2000 Tel (11) 37-6480 Cable BELINSONG Telex 8-0153 Dir T. Rooney, Gen. Mgr. Art Heatlie

Int'l firms represented: Abigail (Australia), CAM (USA), Chappell (worldwide), Hill & Range (USA), Intersong group (worldwide), Kamikaze (USA), Penjane (Australia), RSO (UK USA), Saggiore (USA)

Int'l reps.: Worldwide (Chappell, Intersong)  
Jill Music (Pty) Ltd., see Contagious  
Jo'Burg Recs & Music Publ'g (Pty.) Ltd. (SAMRO), PO Box 93005, Yeoville, 2143 Johannesburg, Tel (011) 648-1244 Chief Exec. Stan Cohen

Int'l firm represented: Muscle Shoals Sound (USA)  
Joint Music (Pty.) Ltd., see Jo'Burg  
Laetrec Music Ltd., Gallo Centre, 2nd fl., 130 Kerk St., 2001 Tel (11) 28-2400 Dir.: Peter Gallo, Gen. Mgr. John Edmond

Int'l firms represented: ABC/Dunhill Music Inc. (USA), American Broadcasting Music (USA), Blue Ribbon/Tristan group (UK), Blue Seas (USA), Broken Arrow/Silver Fiddle (USA), Canopy (USA), Casa David (USA), C'est (USA), Charing Cross (USA), Cirrus (USA), Crazy Crow (USA), De Schufflin (USA), EMP (Canada), Giving Room/Thin Ice (USA), Bobby Goldsboro (USA), Gopam (USA), Guerrilla/Staysail (USA), House of Gold (USA), Hungry Mountain (USA), Jac (USA), Jobete (USA), Keca (USA), Kirshner (USA), Kiss (USA), Lambert & Potter (USA), Joni Mitchell (USA), Morning (Canada, USA), Natural Songs (USA), Nimbus Nine (USA), One of a Kind (USA), Pattern (UK), Prophet (USA), Quackenbush (USA), Paul Simon (USA), Siquomb (USA), Stonebridge (USA), Tallyrand (USA), White Oak Songs (USA)

Int'l reps.: Worldwide (Arrow, Edelstein, Gross & Margolis) except Australia (Associated), Canada (Morning), Leeds Music (Africa) (Pty.) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000, Tel: (11) 28-2400 Telex 8-0153 Pres.: Eric Gallo; Gen. Mgr. Lisa Hogarth; Personal Ass't. Sandra Smith

Int'l firms represented: ATV, Cuckoo Music, Tony Hiller, Dick James, Leeds, MAM, MCA, Northern Songs, Tic Toc

Lions Head Music Pty. Ltd., see Gallo  
Little Monster Music (Pty.) Ltd. (SAMRO), PO Box 626, Johannesburg 2000, Tel (011) 21-5029, Telex 8-3645, Mng Dir Dennis East

Magic Music, see Laetrec  
Maggie Music, see Contagious

Mavuthela Music Co. (Pty) Ltd., see Gallo  
Mellin Music (Pty.) Ltd., 32 Steele St., Steeledale, Johannesburg 2001 Tel (11) 618-3900, Cable: ABEEMUSIC, Telex B7409 Dir. B. Papert; Gen Mgr.: Andre Viljoen  
Int'l firms represented: Robert Mellin, Sherwin (both UK)

Melody Music (Pty.) Ltd., see Gallo  
Ivan Mogull Music (South Africa) (Pty.) Ltd., PO Box 6857, 16 St. Andrews Rd., Parktown, 2193 Johannesburg Tel (11) 643-3141 Cable SEXMUS Mng. Dir. Kevin J. O'Hara

Mpumelo Music, see WEA  
Musicpiece Publ'rs (Pty) Ltd. (NORM, SAMRO), Auction House, 2nd Fl., 111 Fox St., Johannesburg 2001, Tel (11) 833-1486 Cable SAGITTARIUS, Mng. Dir. Clive Calder; Dirs. Ralph Simon, Nat Bregman, Ron Schiff, Peter Vee, Gen Mgr. Pat Challis

Int'l firms represented: Black Sheep (USA), Cam-Al (USA), Creole (USA), Gambi Ben Ghazi (USA), Grade & Lynton (USA), Heathside/Logo (USA) Hush (UK), Jama (USA), Ladysmith (UK), M&M (UK), Macauley (UK), Nada (Netherlands), New Acme (Canada), New Dayglow (Netherlands), Noel Gay (UK), PPX (USA), Panache (UK), Sunflower (UK), Three Hats (Canada), Virgin (USA)

Int'l rep.: Switzerland & UK (Zomba Corp.)  
Music Publ'g Co of Africa (Pty.) Ltd., see Gallo

Planetary-Nom (Africa) Pty. Ltd., see Gallo  
Plymouth Music (Pty.) Ltd. (SAMRO), 32 Steele St., Steeledale, Johannesburg 2001, Tel (11) 618-3900, Cable ABEEMUSIC, Telex B7409 Dir. B. Papert; Gen Mgr. Andre Viljoen

Int'l firms represented: Allegro Holdings (UK), Berry (UK), Bron (UK), Campbell Connelly (UK), Chacksfield (UK), Eros (UK), Lemmel (UK), L'Illustration Musicales (France), Andre Lutereau (France), Manette (UK), Mason (UK), Medway (UK), Osibisa (UK), Osibosounds (UK), Rasmusic (UK), Senlak (UK), Sforzando (France), Sheila (USA), Sorbus (Germany), Tonarchiv (Germany)

Reveille Music (Pty.) Ltd., PO Box 9062, Zone: 2000, Silver Centre, 3rd fl., Corner Nugget & Market Sts., Johannesburg 2001, Tel: 23-5276/1866, Telex B4075, Mng. Dir. Audrey Smith; A&R Mgr.: Chris Voigt

Int'l firms represented: ATV (USA), Joe Allen (Canada), Bel Canto (USA), Big Heart (USA), Big Sky (USA), Blue Band (Canada), Blue Echo (Canada), Blue Melody (Canada), Brougham Hall (USA), Buckhorn (USA), Candle Bra (USA), Co-Jac (USA), Comet (USA), Enoree (Canada), Equinox (USA), Foresythe (USA), Fourth House (USA), JSH (USA), Lady Casey (USA), Mandina (USA), Mavid (USA), Meredith (USA), Mermaid (USA), Ram's Horn (USA), Return (USA), Rocksmith (USA), Simatec (USA), Special Rider (USA), Sweco (USA), Silverstar (Canada), Starburst (USA), War Drum (USA), Whole Wheat (USA), Jerry Williams (USA), Wooden Bear (USA)

Int'l rep.: Worldwide (Ralph L. Seltzer)  
Robroy Music, c/o Gallo Music, 130 Kerk St., Johannes-

burg 2000 Tel (011) 28-2400 Pres. Robert Schroeder, Gen. Mgr. Roy Bulkin  
Brian Rohan Int'l (SA), see Reveille  
Southern Music Publ'g Co. (SA) (Pty.) Ltd., 62 St. Patrick's Rd., Houghton, Johannesburg 2198 Tel 43-6053  
Cable SOUTHMUSIC, Oir. Glyn Taylor  
Home office: USA, Peer-Southern Org  
Firms represented: Edward Kassner (UK), Snider Kruse, Sun Pacific (UK)

Southern Sky Music (Pty) Ltd., see Contagious  
Special Rider Music (SA), see Reveille  
Suderkruse Musikutgewer Maatskappy, see Southern  
Teala Music, see Laetrec  
Tradelius, PO Box 3159, Durban 4000, Tel (031) 69137, Cable ACCORDIO, Telex 6-0389 Pres. H. Tradelius, Int'l Div. Dir.: E. Rasch

Int'l firms represented: Alfred (USA), Almo (USA), Ashley (USA), Big 3 (USA), Chappell (UK, USA), Cherry Lane (USA), Columbia Pictures (USA), Hal Leonard (USA), Melbay (USA), Music Sales (UK, USA), W. Smith (USA), Warner Bros. (USA)

Tree Music (South Africa) Pty. Ltd., see Leeds  
Valentine Music (SA) Co., see Reveille  
WEA Music (Pty.) Ltd., 16 St. Andrews Rd., Parktown, Johannesburg 2001, Tel 643-3141, Telex 89413, Mng Dir. Derek Hannan

Int'l rep.: USA (Warner Bros. Music)  
Warner Bros. Music (South Africa) (Pty.) Ltd., 16 St. Andrews Rd., Parktown, 2193 Johannesburg Tel (11) 643-3141 Cable WEARECORSA Dirs. Kevin J. O'Hara, Derek Hannan, Ed Silvers, Leonard Golove

Yackamo Music (SAMRO), PO Box 626, Johannesburg 2000, Tel (11) 21-5029, Cable DAVEGRESH, Telex: 8-3645 Chm. & Mng. Dir. David Gresham; Dir. & Gen. Mgr. Allan Goldswain

Int'l firms represented: Belsize (UK), State (UK)  
Int'l reps.: Canada (Goldfresh in USA), Europe (State in UK), USA (Goldfresh)

## ● sheet music jobber/supplier

Tradelius, PO Box 3159, Durban 4000 Tel (031) 69137, Cable ACCORDIO Telex 60389 Pres.: H. Tradelius; Int'l Div. Dir.: E. Rasch

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of the Southern African Phonographic Ind. (ASAPI), PO Box 5411, Johannesburg, Tel: (11) 618-3900, Sec'y-Treas. W.F. Fraser  
Southern African Record & Tape Distrib. Ass'n, PO Box 8213, Johannesburg 2000, Tel (11) 618-3900, Telex 87409 Chm.: C.R. Kelly; Sec'y-Treas. W.F. Fraser

### DESIGN & ARTWORK

Space & Design, Scotch Corner, 1st fl., Rocky St., Bellevue, Johannesburg, Tel 648-1244, Cable ESPACEDES, Mng. Dir.: Charles Coetzee  
The Turntable (Pty.) Ltd., Upper OK Mall, Carlton Centre, Johannesburg 2001, Tel (11) 21-1471 Telex 83919, Pres. Sol Marks; Gen. Mgr. Bea Marks; Sales Mgr. K.H. Marks

### LICENSING ORGANIZATIONS, MUSIC

N O R M (National Org. for Reproduction Rights in Music in Southern Africa Ltd.), PO Box 4378, Johannesburg 2000, Tel: (11) 23-8757, Chm. George Hardie; Sec'y: Kathleen Webb  
S A M R O (South Africa Music Rights Org. Ltd.), PO Box 9292, SAMRO House, De Beer & Juta Sts. Braamfontein, Johannesburg, Tel 725-1425, Cable ACISUM, Mng. Dir. Gideon Roos (Performing rights only)  
S A R R A I (South African Rec'g Rights Ass'n Ltd.), PO Box 4378, Johannesburg, Tel (11) 23-8757, Mng. Dir.: G.R. Hardie. (Mechanical rights only)

### PLATING, PROCESSING & PRESSING PLANTS

E M I Inds. (South Africa) Pty. Ltd., 32 Steele St., Steeledale, Johannesburg 2001, Tel (11) 618-3900, Cable: SOUNDBOX, Dir. & Gen. Mgr.: E. Cumings  
Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000, Tel: (11) 28-2400, Cable: GALLOTONE, Mng. Dir.: Gerald McGrath (Pressing only)

### PRINTERS & LITHOGRAPHERS

E M I Inds. (South Africa) Pty. Ltd., 32 Steele St., Steeledale, Johannesburg 2001, Tel: (11) 618-3900, Cable: SOUNDBOX, Dir. & Gen. Mgr.: E. Cumings  
Interpak (Pty.) Ltd., 34 Barbara Rd., Elandsfontein, Transvaal 1406, Tel (011) 58-8900, Cable: INPAKOR, Optrs. Dir.: R.C. Horwitz; Sales Dir.: D. Sandler

### RECORD PROMOTION

Entertainment Mktg. Mgmt. (Pty.) Ltd., Auction House, 2nd fl., 111 Fox St., Johannesburg 2001, Tel (11) 833-1486, Cable: SAGITTARIUS, Mng. Dir.: Clive Calder; Dirs.: Ralph Simon, Nat Bregman, Ron Schiff; Dir. & Gen. Mgr.: Peter Snyman  
The Turntable (Pty.) Ltd., Upper OK Mall, Carlton Centre, Johannesburg 2001, Tel: (11) 21-1471, Telex: 8-3919, Pres.: Sol Marks; Gen. Mgr.: Bea Marks; Sales Mgr.: K.H. Marks

### TAPE CUSTOM DUPLICATORS

E M I Inds. (South Africa) Pty. Ltd., 32 Steele St., Steeledale, Johannesburg 2001, Tel (11) 618-3900, Cable: SOUNDBOX, Dir. & Gen. Mgr.: E. Cumings  
Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000, Tel (11) 28-2400, Cable



GALLODNE. Mng. Dir.: Gerald McGrath.  
Audio: 8-tr., cassette.

Magnetic Duplicating Servs., PO Box 302, Somerset West 7130. Tel: (024) 25839. Chief Exec.: Geoff Carman.  
Audio: Cassette.

Newtronics (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029.

Audio: Cassette.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ cartridge, 1/2" VCR cassette.

Trutone Inds. (Pty.) Ltd., 24 Steele St., Steeledale, Johannesburg. Tel: (11) 869-1321. Telex: 8-0153. Mng. Dir.: David G. Fine. Gen. Mgr.: Michael Davimes.  
Audio: Cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Magnetic Duplicating Servs., PO Box 302, Somerset West 7130. Tel: (024) 25839. Chief Exec.: Geoff Carman.  
Audio: Cassette cushion foils.

Newtronics (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029.

Audio: Cassette.

Trutone Inds. (Pty.) Ltd., 24 Steele St., Steeledale, Johannesburg. Tel: 869-1321. Mng. Dir.: David G. Fine; Gen. Mgr.: Michael Davimes.  
Audio: Cassette boxes, lids & halves.

### EMPTY CARTRIDGES, CASSETTES & REELS

Magnetic Duplicating Servs., PO Box 302, Somerset West 7130. Tel: (024) 25839. Chief Exec.: Geoff Carman.  
Audio: Cassette.

Newtronics (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029.

Audio: Cassette.

Brand name: FTI.

Trutone Inds. (Pty.) Ltd., 24 Steele St., Steeledale, Johannesburg. Tel: 869-1321. Mng. Dir.: David G. Fine; Gen. Mgr.: Michael Davimes.  
Audio: Cassette.

### JACKETS & SLEEVES LABELS

Interpak (Pty.) Ltd., 34 Barbara Rd., Elandsfontein, Transvaal 1406. Tel: (011) 58-8900. Cable: INPAKOR. Opls. Dir.: R.C. Horwitz; Sales Dir.: D. Sandler.

### TAPE, RAW & BLANK LOADED

Agfa-Photo (Pty.) Ltd., PO Box 1366, Johannesburg. Wrench Rd., Isando. Tel: 36-2811. Telex: 437936.

Audio: Blank-cassette open reel, Raw—open reel.  
Video: Blank—3/4" cassette, U-Matic, Beta, VHS.

Brand names: Agfa, Agfa Videochrome, Carat, Ferrocolor, SFD, Stereochrome.

8 A S F South Africa (Pty.) Ltd., PO Box 11337, 68 Fifth St., Albertville 1, Johannesburg 2000. Tel: 673-3040. Cable: SABASF. Telex: 80304. Sales Mgr.: Mr. Muelier.

Audio: Cassette, open reel.  
Video: Blank—1" open reel, 3/4" cassette, Philips VC; Raw—1" open reel.

Magnetic Duplicating Servs., PO Box 302, Somerset West 7130. Tel: (024) 25839. Chief Exec.: Geoff Carman.  
Audio: Cassette.

Brand name: Fun Time Int'l.

Newtronics (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029.

Audio: Cassette.  
Video: 1/2" VCR cassette, 3/4" cassette.

Brand name: FTI.

## ● accessories distributors

Newtronics (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029.

product: Tape carrying & storage cases, leader & splicing tape.

The Turntable (Pty.) Ltd., Upper OK Mall, Carlton Centre, Johannesburg 2001. Tel: (11) 21-1471. Telex: 8-3919. Pres.: Sol Marks; Gen. Mgr.: Bea Marks; Sales Mgr.: K.H. Marks.

Product: Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, needles.

## ● store fixtures & merchandising aids manufacturer

The Turntable (Pty.) Ltd., Upper OK Mall, Carlton Centre, Johannesburg 2001. Tel: (11) 21-1471. Telex: 8-3919. Pres.: Sol Marks; Gen. Mgr.: Bea Marks; Sales Mgr.: K.H. Marks.

Product: Record & tape divider cards.

## SPAIN

Population: 36,949,000.  
Rate of exchange: \$1 (US) = 70 pesetas.

Per capita income: \$3,200.

No. of homes with record players: 2,450,000.

Holidays: January 1 (Circumcision of the Lord), January 6 (Epiphany), May 1 (Labor Day), June 24 (St. John's Day), July 25 (St. James Day), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25 (Christmas), other Christian holidays.

### RECORDS:

Records sold domestically including imports (retail value): LP's 1978—10,800,000 units, \$53,300,000; 1977—11,600,000 units, \$49,375,000; Singles 1978—11,000,000 units, \$15,700,000; 1977—13,000,000 units, \$19,500,000.

Records, record blanks & pre-recorded media imported from USA: 1977—\$760,130.

Average retail price per record: LP's—\$2.70-\$9.30; singles—\$1.70-\$2.30.

Stereo sales: 99% of total.

Record club sales: 9% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-wholesaler-to-retailer (20%), manufacturer-to-retailer (75%); rack jobbing (4%); mail (1%).

Type of promotion: Promotion is made through the press (5%), radio (55%), television (35%), discotheques (4%), other (1%).

Jukeboxes: 16,500.

### TAPE:

Market: Due to increased sales of car cassette units and a line of low-priced cassettes, the cassette market is widening its lead over LP's in both unit and dollar volume. 8-tr. is declining due to expensive equipment and the difficulty of purchasing cartridges.

Pre-recorded tape sold domestically including imports (retail value): 8-tr. 1978—290,000 units, \$1,000,000; 1977—300,000 units, \$1,250,000. Cassette 1978—22,000,000 units, \$100,000,000; 1977—16,500,000 units, \$60,000,000.

Average retail price per tape: 8-tr. \$5.00-\$9.30; cassette—\$2.10-\$9.40.

### RADIO STATIONS:

No. of commercial 338; no. of government 63; no. of AM 181; no. of FM 220.

Comment: Programming is broken down into music (40%), news (20%), amusing (20%), cultural (12%), publicity (8%). Music programming is further broken down into pop (75%), folk and flamenco (18%), classical (6%) and jazz (1%), with 97% recorded and 3% live.

### TELEVISION STATIONS:

No. of channels 2.

Comment: Programming is broken down into films and telefilms (40%), news (20%), amusing (10%), cultural (10%), sports (10%), children's (6%), music (4%).

### IMPORT/EXPORT REGULATIONS:

Record & tape exportation is free. Record importation requires special import licenses. Therefore, it is cheaper to manufacture than to import, as the special import licenses involve high customs taxes. Rafael Revort

## ● record & tape manufacturers / distributors / importers

Abanico, see Difesco.

Accion, see Productora de Grabaciones.

Afrodita, Pintor Murillo 31, Alicante.

Allid, Tres Senoras 1-5, Barcelona 24.

Alhambra, see Columbia.

Alondra, see Ekipo.

Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 317.42.63. Gen. Dir.: Angel Fabregues Morla.

Labels: (Owned) Als 4 Vents, Barlovento, Cactus, Diabolo, Dido, Ette, Tic.

Ambar, see Gramusic.

Apolo Recs., Mascaro 23, Barcelona 32. Tel: (91) 236-6169. Chief Exec.: Angel Fabregues Morla.

Labels: Drips, Pardal.

Archiv, see Polydor.

Arco Iris, see Mayo.

Aries, Discos de Canarias, San Vicente Ferrer 73, Santa Cruz de Tenerife, Canary Islands. Tel: (922) 27-65-63.

Cable: DISCOSARIES. Chief Exec.: Carmen Garcia Santos; Gen. Mgr.: Luis Gutierrez Solano.

Labels: (Owned) Aries, Canary, Five Disc, Oro.

Aries Musical SA, Provenza 332, Barcelona 37.

Ariola, see Ariola-Eurodisc.

Ariola-Eurodisc SA (IFPI), Calle Aragon 204, 4th fl., Barcelona 11. Tel: (93) 254-9805. Cable: HISPARIOLA.

Telex: 52771. Mng. Dirs.: Alberto Serra, Ramon Segura, Sales Mgr.: Antonio R. Ibanez; Promo. Dir.: Luciano Fuentes; Admin. Dir.: Emilio Pere; Co-ord.: Helmut Neuhaus; Int'l Div.: Jose Eduardo Luzzardo.

Branch: Madrid 10, General Martinez Compos 9, 1st fl. Tel: (91) 447-4026. Telex: 23537.

Labels: (Owned) Ariola, Baccarola, Eurodisc, Vergara; (licensed) Ariola America (USA), Bronze (UK), Chrysalis (UK), Island (UK), Mantecore (UK), Mericana (USA), Motown (USA), Ricordi (Italy), Shelter (USA), Tomato (USA), Virgin (UK).

Int'l reps.: Argentina (RCA), Bolivia (Lauro & Cia), Central America (Dideca), Colombia (Sonolux), Dominican Republic (Discomundo), Ecuador (Fadisa), Mexico (Discolibro), Peru (FTA), Portugal (Phonogram), Uruguay (APSA), USA (Ariola America, Mericana).

Arte & Ciencia, Ygencia 2, San Sebastian.

Artiphon, see Discophon.

Ataio Ingenieros SA, Enrique Larreta 10 & 12, Madrid 16.

Label: (Represented) Sheffield Lab. (USA).

Audiens, see CIMASA.

Audiomundo, see Portadores

Audio & Video SA, Vallehermoso 32, Madrid. Tel: (91) 448-0955. Accounts Dir. Gen.: Fidel Perez Hernandez

Labels: Audio, Azar, 8oa, CD, Fase, Iris, Jack, Magnetic, Mirinda, Off, Spot, UCD.

Auvi SA (Ed. de Audio/Visuales SA), Ronda General Mitre 233, Barcelona 23. Tel: (93) 217-7906. Dir. Alfonso R. Serra, Sales Mgr. Joaquin Gomez; Accounting Mgr. Juan Planas

Labels: (Owned) Auvi, Gala, Liceo, Tipi; (licensed) Charly (UK), Deesse (France), Rockhouse (Netherlands), Splash (UK); (distributed—not licensed) Baby (Italy), Gicpi (Switzerland), Hansa (Germany), Michael Holm (Germany), Hans Kusters (Belgium), MPA (Switzerland), Mouse (Belgium), Starbox (Denmark), Victor (Japan).

Azar, see Audio & Video

8 & F Ent's., Jose Martinez Velasco 8, Madrid 30. Tel: (91) 273-2467. Mng. Dir.: Mr. Platon; Export Div. Mgr.: Miguel Fernandez. (Importer/Exporter)

Baccarola, see Ariola-Eurodisc.

Barlovento, see Als 4 Vents

Barnafon, see Zafiro

Bass-Drums, see Satosa.

Belter SA (Discos) (IFPI), Calle Gomis 1, Barcelona 23. Tel: (93) 211-5500. Cable: BELTERDISC. Telex: 51259. Mng. Dir. Francisco Roses; Dir. Gabriel Orfali; Int'l Dir. Antonio Figueroa; Int'l Mgr.: Danielle Jahnke.

Branch: Madrid, Arroyo Teatinos 40, Poligono Ind'l Coslada Tel. (91) 671-4716/4650 Cable: BELDISC. Telex: 42065.

Int'l branch: Portugal.

Labels: (Owned) Belter, Impacto, Ocre, Olivo, Olympo, Sauce Int'l; (licensed) Durium (Italy), PPX Int'l (USA), Peerless (Mexico), Penny Farthing (UK), Pickwick Int'l (UK), Pye (UK); (distributed—not licensed) Ensayo.

Int'l reps.: Argentina (Sicamericana), Australia (Carinia), Chile (Quatro), Colombia (CBS—Belter, Co-discos—Impact & Olympo), Ecuador (Coprodisa), Mexico (Ariola Disco-Libro—Belter, Peerless—Olympo), Nicaragua (Sonido), Panama (Fonodiscos), Peru (IEMPSA), Switzerland (Finsterwald & Cantuzene), Turkey (Z Plakcilik), UK (Continental), USA (Alhambra), Venezuela (Suramericana). (SEE ADVERTISEMENT)

Benzo Recs., Esparteros, Madrid 12. Tel: (91) 221.55.56.

Beverly, Cea Bermudez 53, Madrid 3. Tel: (91) 243-0800. Pres.: Antonio Navarro; Gen. Mgr.: Jose Garcia Fraile; Artistic Dir. Javier Iturralde.

Labels: (Licensed) Akanta, Contagious Time, Gas, Show-Caxa, Pickwick

Bilbao Trading SA Import-Export, Marques del Puerto 9, Bilbao 8. Tel: (94) 415-5255. Cable: VELLIDOMUSIC. Telex: 31351. Gen. Mgr. Ramon A. Rodamilans; Sales Mgr.: Jose A. del Campo. (Distributor/Importer/Exporter)

Label: (Distributed—not licensed) Music Minus One (USA)

Boa, see Audio & Video

Bocaccio, see Compania Fonografica Espanola & Zafiro.

C A M Espana SA, Calle Emilio Mario 8, Madrid 2. Tel: (91) 416-7558/7612/7654. Telex: 23955. Mng. Dir.: Giuseppe Lulli.

Home office: Italy.

C B S A (Discos), Av. del Generalissimo 25, 9th fl. Madrid 16. Tel: (91) 455-3845/4026. Cable: COLRECORD. Gen. Mgr.: Tomas Munoz; Sales Mgr.: Roberto Navarro.

Branch: Barcelona, Tuset 19-21, 2nd fl. Tel: (93) 227.31.43.

Labels: (Owned) CBS; (licensed) Blue Sky (USA), CGD (Italy), Lifesong (USA).

Int'l reps.: Worldwide (CBS Int'l)

C D, see Audio & Video.

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 448.22.00/04/08.

Label: (Owned) Audiens.

Cabra, see Edigsa.

Cactus, see Als 4 Vents.

Camden, see RCA.

Canary, see Aries.

Cancela Tape, see Zafiro.

Canigo, see Sayton.

Capitol, see EMI-Odeon.

Carillon, see Euterpe.

Carnaby, see Columbia.

Caudal, see Difesco & Zafiro.

Chapa, see Zafiro.

Circulo del Cassette SA, Valencia 70, 2nd fl., Barcelona 15. Tel: (93) 243-8394. Admin'r Pablo Lopez Balada

Circulo de Lectores (Club de Discos) SA, Valencia 344, Barcelona 9. Tel: (93) 258.76.00. Cable: CILEC. Dir. Juan Maymo.

Labels: (Owned) Orlador, Pergola.

Clave, see Hispavox.

Clavel, see Portadores.

Cobra, see Difesco.

Cofasa (Columbia Fonogram Asociada SA) (IFPI), Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 267-4200. Gen. Mgr. Kees Ton.

Columbia SA (Discos), Apdo. 2299, Av. de los Madroños 27, Parque Conde de Orgaz, Madrid 33. Tel: (91) 200-8040. Cable: DISCOLUMBIA. Telex: 44316. Pres. Aurora Inurieta; Mng. Dir.: Enrique Inurieta; Gen. Mgr.: Enrique M. Garea; A&R Mgr.: Manuel de la Calva;

Musical Dir. Jose Luis Navarro; Mktg. Mgr. Antonio Martinez; Export/Import Mgr.: Ramon Fernandez; Financial Mgr.: Antonio Fernandez-Peinado; Technical Mgr.: Manuel Pascual; Int'l Repertoire: Jose Manuel Gonzalez Cuevas; Press Promo.: Vicente de Juan; Radio Promo. Dir.: Gabriel Gonzalez; Int'l Mgr. Gerhard Haltermann.

Branches: Barcelona 37, Gerona 176. Tel: (93) 257-9007. Mgr.: Rafael Olive; Sales Mgr.: Manuel Caspedes; Promo.: Romy Feliu; Classical Repertoire Mgr.: Juan Arnau—Seville 10, Constancia 18. Tel: (954) 45-60-59.

Int'l branch: Italy, Las Palmas de Gran Canaria. Labels: (Owned) Alhambra, Carnaby, Columbia, Iberia; (distributed) Ace of Diamonds (UK), Argo (UK), Aris (Italy), Buddah (USA), Copacabana (Brazil), Decca (UK), London (USA), Ri-Fi (Italy), Som (Brazil), Stiff (UK), Tele-



funken (Germany).  
**Int'l reps.:** Australia (EMI), Austria (Melodia, WEA), Belgium (Fonior), Bolivia (Lauro), Brazil (Som Industria & Comercio), Canada (London), Chile (Sochem), Colombia (Philips), Costa Rica (Discos Latinoamericanos), Ecuador (Famoso), Finland (Finnlevy), France (Sofrason), Germany (Famoso), Finland (Finnlevy), France (Sofrason), Germany (DGG, Phonogram, Teldec, WEA), Greece (Music-Box, Minos Matsas, Polygram), Guatemala (Discos Latinoamericanos), Israel (CBS), Italy (Aris, Ri-Fi), Japan (King), Mexico (Phonogram), Netherlands (Dureco, Phonogram), Nicaragua (Discos Latinoamericanos), Norway (Phonogram), Panama (Phonogram), Switzerland (Musikvertrieb), UK (Decca), USA (Alhambra, London), Uruguay (Sondur), Venezuela (Grabaciones Mundiales).  
**Compania Fonografica Espanola (IFPI),** Augusto Figueroa 39, Madrid 4. Tel: (91) 222-7474. Cable MILDISC. Gen. Mgr.: Carlos Perez Alvaro. A&R Mgr.: Jose Manuel Yanes. Guimbarda Mgr.: Manuel Dominguez.  
**Labels: (Owned)** Boccaccio, Explosion, Guimbarda, Poplandia; **(licensed foreign)** Ballon Noir (France), Cezame (France), L'Escargot (France), Everest (USA), Hexagone (France), Keltia III (France), Logo (UK), Orfeu (Portugal), Paradon (USA), Revolom (France), Rounder (USA), Tansatlantic (UK), Trema (France), Ventadorm (France), Wanted (UK).  
**R. Cuxart (Eds) (IFPI),** Montecasco 2, Barcelona 6. Tel: (91) 212-5150, 200-9341. Chief Exec.: Raimon Cuxart; Gen. Mgr.: Ricardo Cabeceran, Sales Mgr.: Ramon Villar.  
**Labels: (Owned)** Eda, Stereo 4a Dimension.  
**D D C,** see Discophon.  
**D G,** see Polydor.  
**D P M,** see Distribuidora de Productos Magneticos.  
**Dem,** see Euromusic.  
**Diabolo,** see Als 4 Vents.  
**Diada,** see Dial.  
**Dial Discos SA,** Av. Generalisimo 165, Madrid 16. Tel: (91) 733-5243. Gen. Mgr.: Laurentino Ramos; Prod'n Mgr.: Jaime Munoz; Sales Mgr.: Carlos Fernandez; Int'l Mgr.: Inma Ruiz.  
**Labels: (Owned)** Diada, Diamante, Diapason, Limoeiro, Nevada; **(licensed)** A-S (USA), Ansonia (USA), Audiomasters (USA), Basart (Netherlands), Born Free (Netherlands), Circle Line (Argentina), Everest (USA), Folkways (USA), Garzon (France), Guitarra (Mexico), Magnet (Germany), E. Musicali Video (Italy), Orion (USA), RCU (Colombia), Swan Song (Belgium), Tapearc (Brazil), Top Tape (Brazil).  
**Int'l reps.:** Argentina (Circle Line), Chile (Sonidos), Luxembourg (Geopress Int'l), Mexico (Guitarra), Panama (Libreria Rubyl).  
**Diamante,** see Dial.  
**Diapason,** see Dial.  
**Dido,** see Als 4 Vents.  
**Difescop (IFPI),** Fernando Agullo 24, Barcelona 6. Tel: (93) 209-3979/3733. Telex: 54144. Mng. Dir.: Pedro Siguero; Gen. & Sales Mgr.: Santiago Siguero; Accts. Dept. Mgr.: Federico Cortes Flores.  
**Labels: (Owned)** Abanico, Caudal, Cobra.  
**Dimension,** see Ekipo.  
**Diplo,** see Phonic.  
**Discobal SA,** C. Felipe de Paz 4, Barcelona 28. Tel: (93) 339-2776. Mgr.: Jose Gallego; Art. Dir.: Jose Manuel Gonzales. (Tape Manufacturer/Distributor)  
**Labels: Discobal, Sira, Sueve.**  
**Discolibro,** Pl. Gala Placidia 2, Barcelona 6.  
**Discophon SA,** Calle Valencia 288, Barcelona 7. Tel: (93) 215-3848. Cable DISCOPHON. Gen. & Admin. Mgr.: Manuel Alavedra; Gen. & Artistic Mgr.: Francisco S. Ortega; Sales Mgr.: Antonio Serra.  
**Branch: Madrid,** Calle Antonio Arias 7. Tel: (91) 273-9701.  
**Labels: (Owned)** Artyphon, DDC, Discophon, Inici, Top Hits; **(licensed)** Alegre (USA), Arrow (UK), Basart (Belgium), Best Music (Argentina), Carabine (France), Cine Vox (Italy), Coco (USA), ESP (USA), Ember (L.K.), Fania (USA), Freedom (UK), GNP Crescendo (USA), International Artists (UK), Laff (USA), Nippon Columbia (Japan), Palacio de la Musica (Venezuela), Phonoco (UK), Purple Eye (Netherlands), Ranwood (USA), SFPP (France), Sonet (Denmark, Norway, Sweden, UK), Specialty (USA), Storyville (Denmark), Supraphon (Czechoslovakia), Swedisc (Sweden), Tico (USA), Triola (Norway), Vaya (USA).  
**Distribuidora de Productos Magneticos SA,** Gustavo Fernandez Balbuena 26, Madrid 2. Tel: (91) 415-44-40. Mgr.: Pedro Mengibar Ortiz; Sales Mgr.: Ismael de Lera Mancenido.  
**Labels: (Owned)** DPM; **(represented)** Europa (Germany), Joker (Italy), Symphony Tone (Switzerland).  
**Documento,** see Phonic.  
**Drips,** see Apolo.  
**Duende,** see Ekipo.  
**EMI I-Odeon SA (IFPI),** Via Augusta 2 bis, 4th fl., Barcelona 6. Tel: (93) 217-0500. Cable GRAMOFON. Telex: 52497. Pres.: Luis Sagi-Vela; Gen. Mgr.: Pierre Maget; Deputy Mgr.: Alberto Cardona; EMI-Odeon Div. Opns. Mgr.: Rafael Gil; Capitol Div. Mgr.: Salvador Perez.  
**Branch: Madrid 13,** Plaza de Ramales 2. Tel: (91) 242-5207.  
**Labels: (Owned)** Capitol, EMI Emidisc, Harvest, MFP, Odeon, Pathe, Regal, United Artists, La Voz de Su Amo, **(licensed)** Apple (UK), Arista (USA), Baby (Italy), Deutsche Harmonia Mundi (Germany), Discos Top-Hits (USA), La Discoteca (USA), MAM (UK), MPS (Germany), Magnet (UK), McCartney Music (UK), Melodiya (UK), Oz (Australia), PDU (Italy), Pink Floyd (UK), Private Stock (USA), Purple (UK), RAK (UK), RKM (Belgium), Red Bus (UK), Rolling Stones, Savoy Jazz, Valentim de Carvalho (Portugal).  
**Ebano,** see Phonic.  
**Eda,** see R. Cuxart.  
**Ediga (Ed. General SA) (IFPI),** Av. Jose Antonio 654, Barcelona 10. Tel: (93) 302-2816. Gen. Mgr.: Claudi Marti Pla.  
**Labels: (Owned)** Als 4 Vents, Cabra, Ediga, Oliba, Pebrots, Xistral, Zeleste; **(licensed)** Balkanton (Bulgaria), Le Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), Panton (Czechoslovakia).

**Int'l reps.:** France (Le Chant du Monde, Harmonia Mundi)  
**Ed-Master,** Berlin 95-97, Entlo A, Barcelona Tel: (93) 250-3907. Dir. Gen. Manuel Catalan Gil; Gen. Mgr. P. Ruiz; Sales Mgr.: R. Cartana.  
**Labels: (Owned) Serie Jobbing; (licensed foreign)** Michel Laguens (France), Locomotive (France).  
**Ekipo SA,** Rosellon 79, Barcelona 15. Tel: (93) 321.02.50, 230.30.37.  
**Branches: Alicante, Italia 14, Tel 22 27 77—Bilbao,** Ledesma 6. Tel 21 78 93—Madrid, P de la Habana 64. Tel (91) 250.21.89—Oviedo, M Alvarez 4. Tel 22 07 18—Seville, Padre Damian 3. Tel: (954) 27 92 01—Valencia, Garrigues 1. Tel: (963) 21 33 96.  
**Labels: (Owned)** Alondra, Ekipo, Exit, Subur; **(distributed)** Dimension, Duende, Trebol, Unic **(represented)** Audio Fidelity (USA), Bla-Bla (Italy), Elite Special (Switzerland), Rediffusion (UK), Star (Switzerland), Vogue (Belgium).  
**Int'l reps.:** Austria, Germany, Switzerland (Turicaphon).  
**Emidisc,** see EMI-Odeon.  
**Ensayo (Discos SA) (IFPI),** Zaragoza 16-3-5, Madrid 6. Tel: (93) 217-5580. Gen. Dir. Antonio Armet. (Distributed by Belter).  
**Int'l reps.:** France (Arabella), Italy (Carosello), Japan (Phonogram Int'l), Netherlands (Sound Prods.), Switzerland (SADE), USA (Desmar, HNH).  
**Epic SA (Discos) (IFPI),** Generalisimo 25, Madrid 16. Tel: (91) 455-3845. Gen. Mgr. Tomas Munoz; Mgr. Ramon Crespo, Sales Mgr. Roberto Navarro.  
**Labels: (Owned) Epic; (licensed) GTO (UK), A&M, Caribou,** Cleveland, Full Moon, GTO, Gala, Heriba, Horizon, Invictus, Kirshner, Monument, Nemporer, Ode, Philadelphia, Portrait, Sweet City, TK, T-Neck, Tomato (all USA).  
**Ette,** see Als 4 Vents.  
**Eufonic,** La Fuente 16, Abrera (Barcelona)  
**Eurodisc,** see Ariola-Eurodisc.  
**Euromusic, Capitan Blanco Argibay 139,** Madrid 29. Tel: (91) 215-7300/15/41. Gen. Mgr.: Juan Vilches, Comm'l Mgr.: Jose Rodriguez Bononato; Promos Dir. Emilio Bueno; Int'l Mgr.: Francisco Pastor.  
**Labels: (Owned) Dem, Euromusic; (licensed) Dureco,** PPX, Poker, SAM, Tropical.  
**Euterpe, Eresma 12, Colonia El Viso,** Madrid. Tel: (91) 261-8172. Gen. Mgr.: Laureano Irazazabal; Comm'l Mgr.: Carlos Urteaga.  
**Labels: (Owned) Carillon, Euterpe.**  
**Exit,** see Ekipo.  
**Explosion,** see Compania Fonografica Espanola & Zafiro Fase, see Audio & Video.  
**Fash Tape/Fash Rec.,** Occidente 82, Hospitalet de Llobregat, Barcelona.  
**Jorge Arque Ferrari Ganderux 5, Local 13,** Barcelona 21. Ciclo Mktg., Plaza Cardona 11, Barcelona 6. Tel: (93) 251 95 77. (Distributor)  
**Fidias SA,** Claudio Coello 76, Madrid 1. Tel: (91) 226.45.63.  
**Five Disc,** see Aries.  
**Flyson SA (Flash),** Praga 25, Barcelona 24.  
**Fono-2 Recs.,** Apdo 22022, Nueva Zelanda 50, Madrid 35. Tel: (91) 216-4652. Chief Exec. Jose Luis Alvarez Sanchez.  
**Labels: (Owned) JLA, (licensed) Stereo Tape (Germany)**  
**Int'l rep.:** Germany (Stereo Tape)  
**Fonogram SA (IFPI),** Av. de America & Hernandez de Tejada s/n, Madrid 27. Tel: (91) 267-4200. Telex: 22849. Mng. Dir.: Mariano de Zuniga.  
**Branch: Barcelona 9,** Calle Bruch 136. Tel: (93) 258-3484. Mgr.: Ruperto Castro.  
**Labels: (Owned)** Fontana, Mercury, Philips, Vertigo, **(licensed)** All Platinum (USA), Charisma (UK), Ensign (UK), H&L (USA), MCA (USA), Mountain (UK), Power Exchange (UK), Utopia (UK).  
**Fontana,** see Fonogram.  
**Forma Grafica SA,** Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.  
**G M A Recs.,** Fuencarral 5, Madrid 4. Tel: (91) 232.27.74, 231.02.20.  
**Labels: (Represented) Gas (Mexico), Gema (USA), Infopesa (Peru), Rex (Mexico), Velvet (Venezuela).**  
**Int'l reps.:** Mexico (Gas, Rex), Peru (Infopesa), Portugal (Radio Triunfo, Roda), USA (Gema), Venezuela (Velvet).  
**Gala,** see Auvi.  
**Gaviota,** see Hispavox.  
**Gold,** see Satosa.  
**Gomez & Luis,** Eusebio Navarro 60, Las Palmas de Gran Canaria, Canary Islands.  
**Gong,** see Movieplay.  
**Grabaciones Alvarez Guedes SL,** Fuencarral 5, Madrid 4. Tel: (91) 232.27.74.  
**Graficas Foco SA (IFPI),** Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 267-4200. Gen. Mgr. Kees Ton.  
**Gramusic SA,** Tierra de Barros 4, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-4512. Gen. Mgr.: Juan Santabaya.  
**Labels: (Owned) Ambar, Gramusic.**  
**Int'l rep.:** Portugal (Movieplay).  
**Guimbarda,** see Compania Fonografica Espanola.  
**Happyband,** see Sayton.  
**Harvest,** see EMI-Odeon.  
**Heliodor,** see Polydor.  
**Hispavox SA (IFPI),** Torrelaguna 64, Madrid 27. Tel: (91) 415-2304. Cable VOX. Telex: 22931. Pres. Jose Manuel Vidal Zapater; Counsel-Delegate Luis Vidal Zapater; Mng. Dir. Jose Luis Gil Rodriguez; A&R Mgr. Rafael Trabucchelli; Mktg & Promo Mgr. Carlos Santmartin; Int'l Mgr. Luis Calvo; Int'l Promo. Mgr. Marcial Elgueta.  
**Branch: Barcelona 13,** Calle Marina 291. Tel: (93) 235-2390. Telex: 52599.  
**Labels: (Owned) Clave, Gaviota, Hispavox; (licensed) AVI (USA), Alvorada (Portugal), Amadeo (Austria), Anion (France), Ariston (Italy), Asylum (USA), Atlantic (USA), Baby (Italy), Beserkley (USA), Big Tree (USA), Butterfly (USA), CTI (USA), Chant du Monde (France), Copacabana (Brazil), D&M Sound (USA), Damont (UK), Dark**

**Horse (USA), Delphine (France), Disneyland (USA), Elektra (USA), Erato (France), Fantasy (USA), Gamma (Mexico), Hungaroton (Hungary), Milestone, Nonemus (USA), Prestige, Reprise (USA), Sire (USA), Stax (USA), Swan Song (UK), Vanguard (USA), Vogue (France), Vox (USA), Warner Bros. (USA), Wergo (Germany).**  
**Int'l reps.:** Algeria (Siemens), Angola (Radio Triunfo), Argentina (Microfon), Australia (Festival), Austria (Polydor), Belgium (Polydor), Bolivia (Lauro), Brazil (Grabacoes Eletricas), Canada (Polydor, Warner Bros.), Central America (Dideca), Chile (Cuatro), Colombia (Codiscos), Dominican Republic (Mozart), Ecuador (IFESA), France (Arion, Erato, Polydor), Germany (Polydor), Ghana (Phonogram), Greece (Music Box), Israel (Hataklit), Indonesia (Musicarama), India (Polydor), Jamaica (Dynamic Sounds), Japan (Nippon Columbia, Victor), Korea (Sung Eum), Lebanon (Philips), Morocco (Siemens), Mexico (Gamma), Netherlands (EMI-Holland), New Zealand (Festival), Nigeria (Phonogram), Peru (El Virrey), Portugal (Radio Triunfo), Turkey (Grunberg Tica-ret), Scandinavia (Polydor), Singapore (Phonogram), South Africa (Gallo), Switzerland (Finsterwald & Cantacuzene), UK (Warner Bros.), USA (Alhambra, Musical Heritage, Sire, Warner Bros., West Side Latino, Vox, etc), USSR (Melodiya), Uruguay (Palacio de la Musica), Venezuela (All Stars), Yugoslavia (RTB), Zaire (Phonogram) (SEE ADVERTISEMENT)  
**Iberia,** see Columbia.  
**berica del Sonido, Principe 12,** Madrid.  
**Impacto,** see Belter.  
**Inici,** see Discophon.  
**Iris,** see Audio & Video.  
**Rafael Izquierdo, Carrero Blanco 5,** Chiclana de la Frontera (Cadiz).  
**J L A,** see Fono-2.  
**Jack,** see Audio & Video.  
**K-tel,** Velazquez 101, Madrid 6. Tel: (91) 411-2613.  
**Kardantxa,** see Movieplay.  
**Liceo,** see Auvi.  
**Limoeiro,** see Dial.  
**Lord Pop, Ferrer del Rio 33,** Madrid 28.  
**Lova (Discos) SA,** Pl. Maragall, 15 Ent'l., Barcelona 27.  
**M F P,** see EMI.  
**M G M,** see Polydor.  
**Magnetic,** see Audio & Video.  
**Maller SA,** Vicente Juan Rosello 22, Palma de Mallorca.  
**Marfer SA (IFPI),** Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265-7800. Gen. Mgrs.: Emilio Fernandez, Antonio Martinez; Sales Mgr. Vicente Jimenez; Int'l Mgr.: Jose L. de Andres.  
**Labels: (Owned) Marfer, Succes, Trama, Turquesa; (licensed) Arrowtaps (UK), Everest (USA), Pyramid (USA), Record Serv. (Italy), Roulette (USA), Springboard (USA), Turicaphon (Switzerland), Vox (USA).**  
**Int'l reps.:** Colombia (Sonolux), Costa Rica (Onda Nueva), Dominican Republic (Distribuidora Dominicana), Germany (Bellaphon), USA (Godell), Venezuela (Discorona).  
**Mayo Fonografica SA,** Rosellon 77, Barcelona 15. Tel: (93) 321.02.50, 250.45.00. Cable MAYOFON.  
**Branches: Alicante, Italia 14, Tel 22 27 77—Bilbao,** Ledesma 6. Tel 21 78 93—Madrid, P de la Habana 64. Tel: (91) 250.21.89—Oviedo, M Alvarez 4. Tel: 22 07 18—Seville, Padre Damian 3. Tel: (954) 27 92 01—Valencia, Garrigues 1. Tel: (963) 21 33 96.  
**Labels: (Owned) Arco Iris, Mayo, Seleccion, Temple; (represented) King (Japan), Vogue (Belgium).**  
**Mediterraneo SA,** Tierra de Barros 4, Poligono Ind'l de Coslada, Madrid. Tel: (91) 671-4512. Gen. Mgr. Juan Santabaya.  
**Branch: Barcelona 6,** Tuset 34. Tel: (93) 227-1493.  
**Labels: (Owned) Mediterraneo; (licensed) ABC (USA), ABC/Blue Thumb (USA), ABC/Command (USA), ABC/Impulse (USA), ABC/Westminster (USA), Anchor (UK), Gull (UK), Hexagone (France), Nems (UK), Shelter (USA).**  
**Int'l rep.:** Portugal (Movieplay).  
**Mercurio Discos, Molinda 7,** Madrid.  
**Mercury,** see Fonogram.  
**Metodos Vivos SA,** Muntaner 479, Barcelona 21.  
**Mirinda,** see Audio & Video.  
**Montilla,** see Zafiro.  
**Movieplay SA (IFPI),** Tierra de Barros 4, Poligono Ind'l de Coslada, Madrid. Tel: (91) 671-4512. Gen. Mgr.: Juan Santabaya; Ass't Gen. Julio Fernandez-Cueto; Sales Mgr.: Rafael Morillo; A&R Mgr.: Alvaro Nieto; Promo & Pub. Mgr.: Carlos Casale; Int'l Mgr.: Juan C. Cifuentes.  
**Branch: Barcelona 6,** Tuset 34. Tel: (93) 227-1493.  
**Int'l branch: Portugal.**  
**Labels: (Owned) Gong, Kardantxa, Movieplay, Xeira, Yupy; (licensed) Aishire (USA), Areito (Cuba), Barclay (France), Chiswick (UK), Condor/Dicap (France), Egg (France), Everest (USA), Guide Int'l de Disque (France), Hemisferio (Argentina), Intercord (Germany), Joker (Italy), Melody (Mexico), Orfeon (Mexico), Saar (Italy), 20th Century (USA).**  
**Int'l reps.:** Argentina (CBS), Australia (Festival), Austria (Intercord), Canada (Caytronics), Costa Rica (Dideca), Dominican Republic (Alhambra), El Salvador (Dideca), France (Barclay, Chant du Monde, Sofrason), Germany (Intercord), Guatemala (Dideca), Honduras (Dideca), Italy (Durium, FMA), Japan (Toshiba), Mexico (Melody), Netherlands (CNR, Phonogram), Nicaragua (Dideca), Switzerland (Evasion), Turkey (Ozerman), Uruguay (CBS), USA (Alhambra, Caytronics), Venezuela (Grabaciones Mundiales).  
**Nevada,** see Dial.  
**Novola,** see Zafiro.  
**Ocre,** see Belter.  
**Odeon,** see EMI-Odeon.  
**Ofi,** see Audio & Video.  
**Oliba,** see Ediga.  
**Olive,** see Belter.  
**Olympo,** see Belter.  
**Opalo,** see Productora de Grabaciones.  
**Orlado,** see Circulo de Lectores.  
**Oro,** see Aries.  
**Ots, Narrica 31,** Lasarte, San Sebastian.  
**P D S,** see Portadores de Sonido.



Palobal SA, Ingenieros Hermanos Grande 30, Madrid 22. Tel: (91) 205 07 91. Pres.: Pablo Lopez Balada; Mng. Dir.: Mari Carmen Cunado; Gen. Mgr.: Juan Salva Valis; Sales Mgr.: Julio Lopez Betrian.

Pardal, see Apolo.

Pathe, see EMI-Odeon.

Pax (IFPI), Enrique Jardiel Poncela 4, Madrid 16. Tel: (91) 250-5310. Cable: DISCOFAX. Dir.: Jose M. Burgos Gonzalez; Dir.: Catalina Jaume.

Pazo SA, Enamorados 34, Barcelona 13.

Pebrots, see Ediga.

Percasa, Via Carpetana 71, Madrid 19.

Pergola, see Circulo de Lectores.

Philips, see Fonogram.

Phonic SA, Calle Madrazo 14, 3rd fl., Barcelona 6. Tel: (93) 228-0905. Gen. Mgr.: Jorge Doncos; Sales Mgr.: Angel Torner; Promo. Mgr.: Luis Quintana.

**Labels: (Owned)** Diplo, Documento, Ebanco, Selector, Sound, Streak; **(licensed)** Arrowbats (UK), Beat: Int'l (UK), Creole (UK), Locomotive (France), Versatile (USA).

Phonorecord, Cuesta de Santo Domingo, Madrid 11. Tel: (91) 241-0509 / 0580. Dir.: Maximo Baratas.

Pleno, Eduardo Dato 21, Madrid 10. Tel: (91) 410.08.36.

Polydor SA (IFPI), Agastias s/n, corner of Av. de America, Madrid 27. Tel: (91) 407-3100. Telex: 22849. Mng. Dir.: Mariano de Zuniga; Gen. Mgr.: Saul Tagarro.

**Branch: Barcelona 9, Bruch 136. Tel: (93) 207-0739.** Contact: Antonio Rovira.

**Labels: (Owned)** Archiv, DGG, Heliador, MGM, Polydor, Polyphon, Triumph, Verve; **(licensed)** Capricorn (USA), Cube (UK), EG (UK), MN (France), Oyster (USA), Pablo (USA), RSO (USA), Spring (USA).

Polyphon, see Polydor.

Poplandia, see Compania Fonografica Espanola & Zafiro.

Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebananz Mansilla.

**Labels: (Owned)** Audiomundo, Clavel, PDS; **(licensed)** Beatt (UK), Charly (France), Magnet (Switzerland).

Practiphon, Flora 1, Madrid 13.

Prasa, Av. del Generalissimo Franco 463 bis, Barcelona 11. Tel: (93) 321.72.41.

Productora de Grabaciones SA, Jorge Juan 21, Madrid 1. Tel: (91) 275 52.17.

**Labels: (Owned)** Accion, Opalo.

Puput, see Zafiro.

Puzzle, see Zafiro.

Quality, see Satosa.

R C A SA, Dr. Fleming 43, Madrid 16. Tel: (91) 457-4600. Gen. Mgr.: Alberto Galtes; A&R & Int'l Liaison: Ernesto Duarte.

**Branches:** Barcelona, Bilbao, Seville, Valencia.

**Labels: (Owned)** Camden, RCA, RCA Red Seal, Victrola, Vik; **(licensed)** CAM, Especial, Fonal, GMA, GTA, Microfon, Musimar.

**Int'l reps.:** Worldwide (RCA). (SEE ADVERTISEMENT)

Regal, see EMI-Odeon.

Ronald SA, Padilla 386, Barcelona 13.

Satosa, Consejo de Ciento 83, Barcelona 15. Tel: (93) 325-9500. Gen. Mgr.: Jose Ma. Sanvisens; Sales Mgr.: Jose Ma. Collado.

**Labels: (Owned)** Gold, Quality, Satosa; **(licensed domestic)** Bass-Drums; **(licensed foreign)** Big-Bear (UK), Euro (Italy), Mandarine (France), Tapcar (Brazil), Turicaphon (Switzerland), Village (France).

Sauce Int'l, see Belter.

Sayton SA, Gran Via de Carlos III 17-19, Barcelona 14. Tel: (93) 230.31.04.

**Labels: (Owned)** Canigo, Happyband, Sayton.

Selection, see Mayo.

Selector, see Phonic.

Serie Jobbing, see Edi-Master.

Seven 7, Fuente del Coll 15, Barcelona 23.

Singleton Prod'ns, Via Augusta 59, Desp. B05, Barcelona 6. Tel: (93) 228-3800. Telex: 54015. Owner: William H. Singleton; Sales Mgr.: Manuel Marti.

**Label: (Owned)** Vampire.

Sintonia SA (IFPI), Vallehermoso 32, Madrid 15. Tel: (91) 445-8678/6465. Gen. Mgr.: Bartolome Espadale.

Sira, see Discobal.

Sonitec, Gomis 46, Barcelona 23.

Sound, see Phonic.

Spiral, Gomis 42, Barcelona 6. Tel: (93) 211.22.04.

Spot, see Audio & Video.

Stereo 4a Dimension, see R. Cuxart.

Streak, see Phonic.

Subur, see Ekipo.

Succes, see Marfer.

Sueve, see Discobal.

Temple, see Mayo.

Trama, see Als 4 Vents.

Tic-Tac, Amaya 14, Pamplona (Navarra).

Tipi, see Auvi.

Top Hits, see Discophon.

Trama, see Marfer.

Trebol, see Ekipo.

Triton Eds., Lepanto 392, Barcelona 25.

Triumph, see Polydor.

Trova Recs. SA, Isla de Java 60-62, Madrid 34. Tel: (91) 734-1212/1262. Pres.: Manuel Paz; A&R Dir.: Alberto Nunez Palacio; Sales Mgr.: Juan Jose Barroso; Int'l Mgr.: Jose Manuel Martin de la Plaza.

**Labels: (Owned)** Trova; **(licensed foreign)** Acanta (Germany), Audiofidelity (USA), Casino (Canada), Chiaroscuro (USA), Image (USA), Improv (USA); **(distributed-not licensed)** Orinda (USA).

**Int'l reps.:** Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama (all Dicesa); Colombia (Disco-teca), Venezuela (Disco-teca).

Turquesa, see Marfer.

U C D, see Audio & Video.

Unic, see Ekipo.

United Artists, see EMI-Odeon.

Vampire, see Singleton.

Vergara, see Ariola-Eurodisc.

Verve, see Fonogram.

Verve, see Polydor.

Victoria, Larrat 34, Barcelona 24.

Victrola, see RCA.

Vik, see RCA.

La Voz de Su Amo, see EMI-Odeon.

Wah-Wah Producciones Discograficas, Saliente, A. Madrid 30. Tel: (91) 274-3208. Telex: 43241 Pres Ricardo Manzanares. (Importer/Exporter)

Xeira, see Movieplay.

Xistral, see Ediga.

Yupy, see Movieplay.

Zafiro SA (IFPI), Apdo. 14177, Av. de Cantabria 2-4 & 6, Madrid 22. Tel: (91) 742-1261. Cable ZAFIRO Telex: 22690. Mng. Dir.: Esteban Garcia Morencos; Gen. Mgr.: Antonio Ortega; Sales Mgr.: Jose Sagi-Vela; Int'l Mgr.: Angel Prieto; Int'l Co-ord. Sec'y: Alida Genta.

**Labels: (Owned)** Barnatón, Canela Tape, Caudal, Chapa, Difesco, Montilla, Novola, Puput, Puzzle, Zafiro; **(licensed)** Cetra (Italy), DJM (UK), Far Out (USA), Fonit (Italy), Janus (USA), Mezhkniga (USSR), Musart (Mexico), PWM (Poland), Prelude (USA), Slovart (Czechoslovakia); **(distributed-not licensed)** Boccacio, Explosion, Gumbarda, Logo, Poplandia, Transatlantic (UK). **Int'l reps.:** Argentina (Phonogram), Bolivia (Lauro), Colombia (Orbe), Ecuador (Fadisa), El Salvador (Discos Centroamericanos), Mexico (Musart), Panama (Prom-disc), Peru (FTA), Uruguay (Malota), USA (Coco), Venezuela (Polydor).

Zartos (Eds.), San Elias 11, Desp. 104, Barcelona 6. Tel: (93) 218-8891. Chief Exec. Mercedes Mozart; Gen. Mgr.: Pilar Matos. (Distributor)

Zelesle, see Ediga.

Zzelesta SA, Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11. Gen. Mgr. Rafael Martos.

### ● music publishers

Aberbach (Madrid) SA, see Canciones del Mundo

Acropol (SGAE), Av. Jose Antonio 68, Madrid 13. Tel: (91) 248.31.80, 247.61.15.

Adagio Eds. Musicales (SGAE), see Quiroga.

Algar (Eds.), Carmen 27, Madrid 13. Tel: (91) 221.97.71.

Amanecer Ed. Musicales (SGAE), see Quiroga.

Aprim Music (SGAE), Av. Generalissimo 25, 9th fl., Madrid 16. Tel: (91) 455-3845. Cable: COLRECORD MADRID. Telex: (831) 22890. Gen. Mgr.: Antonio Perez Solis.

**Int'l firms represented:** April (worldwide).

**Int'l reps.:** Worldwide (April).

Arabella Eds. Musicales SA, Calle Aragon 204, 4th fl., Barcelona 11. Tel: (93) 254-9805. Cable: HISPARIOLA. Telex: 52771. Gen. Mgrs.: Alberto Serra, Ramon J. Segura.

**Home office:** Germany.

**Int'l firms represented:** Arabella (Germany, Mexico), Chrysalis (UK).

**Int'l reps.:** Argentina (Relay), Colombia (Sono-Inter), Mexico (Arabella), Peru (Prodemsa), Venezuela (Unimusical).

Astarte Europa, Espanoleta 16, Madrid 4. Tel: (91) 223.49.87.

Audiens (Eds.), Vallehermoso 14, Madrid 15. Tel: (91) 448-2200/04/08.

Balmes, Duran & Bas 9, Barcelona 2.

Barna, Via Layetana 158, Bajos, Barcelona 9. Tel: (93) 228.69.67.

Belter SL (Eds. Musicales) (SGAE), Arroyo Teatinos 40, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-4716. Cable: BELDISC. Telex 42065. Dir.: Manuel Cubedo.

**Int'l firms represented:** CAM-USA (USA), Larry Douglas (USA), RKM (Belgium), Siegel (Germany), Synchron (France).

**Int'l reps.:** Belgium (Roland Kluger), Germany (Ralf Arnie, Intro, Minerva), USA (CAM-USA).

Boccacio Eds. Musicales (SGAE), Recoletos 11-2C, Madrid 1. Tel: (91) 276-9230. Cable: EDIMONT. Gen. Mgr.: Margarita Tamames.

**Int'l firms represented:** Robinsong (France), Superwop (UK).

Bricos SA, see RCA.

Burlington Music Espanola SA, see Notas Magicas.

C A M Espana Eds. Musicales SA, Calle Emilio Mario 8, Madrid 2. Tel: (91) 416.7558/7612/7654. Telex: 23955. Mng. Dir.: Giuseppe Lulli.

C P I Compania Fonografica, Av. del Generalissimo 4, Madrid, Tel: (91) 262.41.66.

Cadencia (Eds.) (SGAE), Virgen de Aranzazu 23, Local F, Madrid 34. Tel: (91) 734-7651. Pres.: Carmen Macicior Jadraque; Mng. Dir.: Federico Moreno-Torroba Larregla.

**Int'l firms represented:** Five Continents (USA), New Music (Belgium).

**Int'l reps.:** Benelux (Mendaur in Belgium), Colombia (Brambila), France (Caravelle), Japan (Zen-on), Mexico (Brambila), North America except Mexico (Casa Latina), South America except Colombia & Venezuela (Casa Latina), UK (Casa Latina), Venezuela (Brambila).

Calypso (Eds. Musicales) (SGAE), see Quiroga.

Canciones del Mundo SA, Magallanes 25, Madrid 3. Tel: (91) 448-2350. Gen. Mgr.: Luis Regatero.

**Branch: Barcelona 9, Bruch 136-138. Tel: (93) 258-3484.**

**Int'l firms represented:** Canciones del Mundo SA—Big Seven, Blue Seas, Colgems, Leo Feist, Fox Fanfare, Hastings, Planetary, Planetary-Nom, Robbins, Screen Gems/Columbia, Shelby Singleton, Tree, Twentieth Century (all USA); Robert Mellin Iberica SA—Robert Mellin (UK, USA), Eds. Musicales Sympathy SA—Marouani (France).

Carcelle SA (SGAE), Ronda San Pablo 11, Barcelona 15. Tel: (93) 242-5410.

Chappell Iberica SA, Magallanes 25, Madrid 3. Tel: (91) 448-2350. Gen. Mgr.: Luis Regatero.

**Home office:** USA.

**Int'l firms represented:** Acuff-Rose (USA), Irving Berlin (USA), Chappell (France, UK), Chappell-Morris (UK, USA), Famous (USA).

Clan Eds. Musicales (SGAE), see Quiroga.

Clave (Eds. Musicales) (SGAE), see Quiroga.

Clipper's (Grupo Ed.) (SGAE), Ramba de Cataluna 10, 3rd fl., Barcelona 7. Tel: (93) 317-4686/90. Telex: 51539. Chief Exec.: Julio Guiu Clara; Dirs.: Julio Guiu Arbeloa, Vinuesa Gimenez.

**Int'l firms represented:** ATV (UK, USA), Arc (USA), Barn (UK), Bluetunes (UK), Broken Arrow (USA),

Campbell Connelly (UK), Crazy Crow (USA), DeShufflin (USA), Eaton (UK), Robin Gibb (UK), Giving Room (USA), Gold Hill (USA), Guerrilla (USA), Heath Levy (UK), Tony Hiller (UK), Island (UK), Kamakazi (USA), Keca (USA), Don Kirshner (USA), Kirshner Songs (USA), Ladysmith (UK), Lupus (UK), Joni Mitchell (USA), Nimbus 9 (Canada), Northern Songs (UK), Regent (UK), Ricordi (Italy), Rock (UK), Paul Simon (USA), Silver Fiddle (USA), Siquomb (USA), Staysail (USA), Thin Ice (USA), Warner Bros. group (USA), Lawrence Wright (UK).

Cocula, Torrega lindo 5, Madrid 16. Tel: (91) 250-2330. Curci de Espana SL, see Canciones del Mundo.

Daimon, Provensa 284, Barcelona 8. Tel: (93) 288.99.28. Cable: EDIDAIMON.

Dial Discos Ed. Musicales SA, Av. Generalissimo 165, Madrid 16. Tel: (91) 733-5243. Cable: DIALDISCO MADRID. Gen. Mgr.: Laurentino Ramos; Int'l Mgr.: Inma Ruiz.

Dim (Eds. Musicales), see Astarte.

Discorama Eds. Musicales, Av. de Jose Antonio 62, Madrid 13. Tel: (91) 248-0403. Telex: 226908. Mng. Dir.: Eduardo Bartrina de Caso.

**Int'l firms represented:** Airs Graces, Compass, Fast Western, Andrew Heath, Honey Hill, Hush, Dick James Music, Purple (all UK); Janus (USA).

Ducal SL (Ed. Musicales), Calle Valencia 288, Barcelona 7. Tel: (93) 215-1370. Gen. Mgrs.: Manuel Alavedra, Francisco S. Ortega.

**Int'l firms represented:** Fania (USA), Sonet (Sweden, UK), Stainless (USA), Vaya (USA).

E G O Musical SA, Via Augusta 2 bis, 4th fl., Barcelona 6. Tel: (93) 217-0500. Telex: 52497. Pres.: Luis Sagi-Vela; Gen. Mgr.: Pierre Maget; Mgr.: Juan Canal.

**Int'l firms represented:** Alkatraz Corner (USA), Big Pig (UK), Black Bull (USA), Chinnichap (UK), Dawson's Cove (USA), Deep Purple (UK), EMI group (worldwide), EMP (Canada), Francis-Day (France), Heart's Delight (USA), Jobete (USA), Kipahula (USA), Roland Kluger (Belgium), LEM (France), MPL (UK), Queen (UK), RAK (UK), Rebel (UK), Red Bus (UK), Rocket (UK), Rolling Stones (UK), Rondor group (UK, USA), Screen Gems / EMI (UK, USA), Sumac (USA), Tree.

E M E C (Ed. de Musica Espanola Contemporanea) (SGAE), see Quiroga.

Essex Espanola SA (Eds.) (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225-8489. Cable: SEXMUS. Telex: 54040. Gen. Mgr.: Manuel G. Salinger.

**Branch: Madrid 16, Encina 36. Tel: (91) 221-3650.**

**Int'l firms represented:** Essex group (UK), TRO group (USA).

Euromusic SA, Capitan Blanco Argibay 141, Madrid 29. Tel: (91) 215.73.00.15. Dir. Gen.: Rafael Martinez Lopez; Mng. Dir.: Juan Vilches Garcia; Press Officer: Rafael Martinez Escudero.

Fiesta en Triana (Ed.), Virgen de Lujan 47, 2nd fl., Barcelona. Tel: (93) 27.92.84.

Fontana SA (Eds. Musicales), Magallanes 25, Madrid 3. Tel: (91) 448.23.50. Cable: EDIFON. Gen. Mgr.: Luis Regatero.

**Int'l firms represented:** Abigail (UK), P.E. Baker (UK), Bizarre (USA), Buddah (USA), Dynatone (USA), Hudson Bay (USA), Kama Sutra (USA), Kama Rippa (USA), Pocket Full of Tunes (USA), RSO (UK), St. George (UK), Third Story (USA), Frank Zappa (USA).

Grupo Profesional SA, Rosellon 79, Barcelona 15. Tel: (93) 250.51.04. Dir.: Mateo Fortuny.

Hispania (Eds.), Av. Jose Antonio 31, Madrid 13. Tel: (91) 231.26.33. Pres. & Gen. Mgr.: Julian-Mario Suarez; Sales Mgr.: Mario S. Ruiz.

**Int'l firms represented:** Kassner (UK), SESAC (USA).

**Int'l reps.:** USA (SESAC).

Hispavox SA (Eds. Musicales), Torrelaguna 64, Madrid 27. Tel: (91) 415-2304. Cable: EDIVOX. Telex: 22931. Gen. Mgr.: Amado Regueiro.

**Int'l firms represented:** Emlasa (Mexico), Fleetwood (UK), Gamma (Mexico), Hastings (UK), Morro (USA), No Exit (USA), Rear Exit (USA), Robbins (USA), United Artists (USA), Walt Disney (USA), Warner Bros. (UK), Wonderland (USA).

**Int'l reps.:** Mexico (Gamma), Portugal (Radio Triunfo), USA (Barnegat). (SEE ADVERTISEMENT)

I F I, Marques del Duero 106, Barcelona 15.

Joya, Apdo. Correos 14-435, Concepcion Arenal 5, Madrid 13.

Kama Music, see RCA.

Kardantax Eds. Musicales (SGAE), see Quiroga.

Kazan (Eds.), see RCA.

Hal Leonard de Espana SA, Tallers 9, Pral. A, Barcelona 1. Tel: (93) 302-2744/2592. Cable: LEONARD. Gen. Mgr.: Gabriel Lara Cano.

**Int'l firms represented:** Almo (USA), Big Bells (USA), Big 3 (USA), Cherry Lane (USA), EMI (UK), Music Sales (UK), Warner Bros. (USA).

Madrid (Eds. Musicales) (SGAE), Mayor 27, Madrid 13.

Madrid No. 2 (Eds. Musicales) (SGAE), see Cadencia.

Manoir (Ed.), Berlin 95-97, Entlo. A, Barcelona. Tel: (93) 250-3907. Dir.: Alberto Ros Blasco; Gen. Mgr.: Manolo Catalan Gilii.

Marfer SA (Eds. Musicales), Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Gen. Mgrs.: Emilio Fernandez, Antonio Martinez.

**Int'l firms represented:** Demain, MAJ (Both USA).

J. Marti (Eds.), Gomis 42, Barcelona 23. Tel: (93) 212-6295. Gen. Mgr.: Jorge Marti Huguet.

Robert Mellin Iberica SA, Magallanes 25, Madrid 15. Tel: (91) 448-2350. Gen. Mgr.: Luis Regatero.

**Int'l firms represented:** Robert Mellin (UK, USA).

Mendaur (Eds. Musicales) (SGAE), Virgen de Aranzazu 23, Local F, Madrid 34. Tel: (91) 734-7651. Pres.: Carmen Macicior Jadraque; Mng. Dir.: Federico Moreno-Torroba Larregla.

**Int'l firms represented:** Abacus (USA), Artistic (USA), Bolero Musimex (Mexico), Brambila (Mexico), Ramos Brambilo (Brazil), Caravelle (France), Casa Latina (USA).

**Int'l reps.:** Colombia (Brambila), France (Caravelle), Japan (Zen-on), Mexico (Brambila), North America except Mexico (Casa Latina), South America except Colombia & Venezuela (Casa Latina), UK (Casa Latina), Venezuela (Brambila).



Mills Music Espanola (SGAE). see Quiroga.  
 Ivan Mogull Espanola SA, see Notas Magicas.  
 Montserrat (Eds. Musicales) (SGAE), Recoletos 11-2C, Madrid 1. Tel: (91) 276-9230. Cable: EDIMONT. Gen. Mgr.: Margarita Tamames  
**Int'l firms represented:** Greenwich (USA), Morning (Canada, USA), Tabitha (UK), Venice (USA).  
 Mundo de Ritmos (Ed.) (SGAE), see Quiroga.  
 Musical Emporium, Ramba Canaletas 129, Barcelona 2.  
 Musica Moderna (Ed.) (SGAE), Marques de Cubas 6, Madrid 14. Tel: (91) 221-5593. Ed. & Gen. Mgr.: Antonio Carmona.  
 Mycos SA, see Discorama.  
 New Music Espana (SGAE), see Cadencia.  
 Notas Magicas SA (Grupo Ed.) (SGAE), Calle Requeros 8, Madrid 4. Tel: (91) 419-1406 / 8591. Cable: EDIMAGICAS. Pres. Enrique Inurrieta; Gen. Mgr.: Enrique Garea; Prof. Mgr.: Fernando Mitjavila.  
**Int'l reps.:** Canada (Ivan Mogull), Germany (Magazine, Hans Sikorski), Mexico (Ivan Mogull Latina), UK (Burlington), USA (Ivan Mogull).  
 Nuesch Publ'g Co. (SUISA), Via Augusta 59, Desp. 805, Barcelona 6. Tel: (93) 228-3800. Telex. 54015. Chief Exec. & Gen. Mgr. Madlen E. Singleton.  
 Open Music, Rosellon 77, Barcelona 15. Tel: (93) 321.02.58.  
 Otilia Music SA, see Canciones del Mundo.  
 P A I Music (SGAE), Ganduxer 5/15, Local 13, Barcelona 21. Tel: (93) 211-6558. Gen. Mgr.: Jordi M. Arque.  
 Paulinas (Eds.), Protasio Gomez 15, Madrid 27. Tel: (91) 742-0511.  
 Pax (Ed. Musicales), Enrique Jordi Poncela 4, Madrid 16. Tel: (91) 250-5310. Cable: DISCOPAX. Dir.: Jose M. Burgos Gonzalez.  
 Penta-Music SA (SGAE), Tierra de Barros 4, Poligono Ind'l de Coslada, Madrid. Tel: (91) 671 45.12. Gen. Mgr.: Manuel Sancho; Mgr.: Valentin Rodriguez.  
 Pipa SA (Eds.), see Discorama.  
 Piramide, see Discorama.  
 Quiroga (Eds.) (SGAE), Alcalá 70, Madrid 9. Tel: (91) 276-3950/66. Cable: QUIROGAMUSIC. Pres.: Manuel Lopez-Quiroga; Gen. Mgr.: Carlos P. Cancio; Prof. Mgr.: Manuel Lopez-Quiroga Jr.  
**Branch:** Barcelona 2, Canuda 45. Tel: (93) 318-6049. Gen. Mgr.: Jose Cruells Solbes.  
**Int'l firms represented:** ABC/Dunhill (USA), Alshire (USA), American Broadcasting (USA), Belwin-Mills (UK, USA), Bron (UK), Carish (Italy), Ecomus (Colombia), Hans Gerig (Germany), Gopam (USA), Intune (UK), Lady Jane (USA), Edward B. Marks (USA), Musicabana (Cuba), Eds. Musicales (Cuba), Orbe (Venezuela), Prodemus (Colombia), Rockin' (UK), B. Schott's Soehne (Germany), Andrew Scott (USA), Suvini Zerboni (Italy), Tonos (Germany).  
**Int'l reps.:** Canada, UK, USA (all Belwin-Mills), Chile (Equus), Colombia (Ecomus).  
 R CA Espanola SA (Eds. Musicales), Dr. Fleming 43, Madrid 16. Tel: (91) 457-4600/7818. Telex. 22460. Pres.: Alberto Galtés; Dir.: Antonio Martinez.  
**Int'l firms represented:** Angel (UK), Annie (UK), Antisia (USA), Associated (Australia), Average (USA), Barton (UK), Big Sky (USA), Briar (USA), Bubba (UK), CAM (USA), Campe (Mexico), Clandalee (USA), Clave (Brazil), Cyclus (Germany), Ding Dong (UK), Dunbar (Canada), Dwarf (USA), Edim (Mexico), Ellisclan (UK), 57 Street Entertainment (USA), Give Me A Break (USA), Gloucester (UK), Hal (UK), Quincy Jones (USA), Just Over The Bridge (USA), KBL (USA), Kidada (USA), Koppelman-Bandier (USA), Ledaclan (USA), Loraine (UK), Maraville (UK), Mark (UK), Memory Lane (USA), Metal Machine (USA), Metropole (UK), Midwood (UK), Mr. Music (UK), Mood (UK), Monshana (UK), Monster (UK), Naked Snake (USA), Oakfield Avenue (USA), Pawnee Rose (UK), Pem (USA), Peppermint (UK), RCA (Brazil), France, Italy, RCA Jaguar (Brazil), RCA Leme (Brazil), Ramblin' Rose (UK), Ram's Horn (USA), Rashida (USA), Relay (Argentina), Sharon (UK), Eddie Shaw (UK), Show Biz (UK), Songs of Bandier-Koppelman (USA), Songs of Manhattan Island (USA), Sono Inter (Colombia), Soul (UK), Sparta Florida group (UK), Larry Spier (USA), Stillman (USA), Street (UK), Sunbury (Canada, UK), Thornwood (USA), Totem Pole (UK), Trans Music (UK), Vicglobe (UK), Victor (Brazil), Scott Wolfe (UK), Woodshed (UK), Yellow Brick Road (USA), Faron Young cos. (UK) (SEE ADVERTISEMENT).  
**Int'l rep.:** Australia (Associated).  
 Radio Music, see Discorama.  
 Radio Pop Music—Dir.: Esteban Morencos, Hubert Teheggen—see Discorama.  
 Real Musical SA, Carlos III, No. 1, Madrid 13. Tel: (91) 248-0924, 247-6365. Dir. Gen.: Ramon Jimenez Barrado. Gen. & Sales Mgr.: Jose Antonio Jimenez Barrado.  
**Int'l firms represented:** Billaudot (France), Breitkopf & Haerfel (Germany), Deutscher (Germany), Henle (Germany), Heugel (Germany), Hofmeister (Germany), Edwin F. Kalmus (USA), Musica Budapest (Hungary), PWM (Poland), Peters (Germany), Le Pupitre (France), Suvini Zerboni (Italy), Universal (Austria).  
 Ri-Fi Espanola, see Notas Magicas.  
 Ritmo & Melodia (SGAE), Villarroel 18, Barcelona 11. Tel: (93) 224.44.33.  
 Sagitario SA (Eds. Musicales)—Pres. Augusto Alguero—see Canciones del Mundo.  
 Sikorski Espanola, see Notas Magicas.  
 Sintonia SA Eds. Musicales, Calle Vallehermoso 32, Madrid 15. Tel: (91) 445-8678/6465. Gen. Mgr.: Bartolome Espadale.  
**Int'l firms represented:** De Wolfe (UK), Hudson (UK), Mozart (Germany, UK), Raphael (Germany), Rouge (UK), Sylvester (UK).  
 Southern Music Espanola SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225-6197. Cable: SOUTHMUSIC. Telex: 54040. Mgr. Jose Carreras Moysi; Consultant: Manuel G. Salinger.  
**Branches:** Madrid 4, Hortaleta 18. Tel: (91) 231-0661—Valencia 5, Arzobispo Melo 3. Tel: (960) 33.19.35.  
 Home office: USA, Southern Music Publ'g Co. Inc.  
**Int'l firms represented:** Leeds (UK, USA), MAM group (UK), MCA (USA), Southern-Peer group (worldwide).

Sympathy SA (Eds. Musicales), see Canciones del Mundo.  
 Talisman-Ronald SA, see EGO.  
 Total Music, Av. del America 22, Madrid. Tel: (91) 245 46.00, 246.02.05.  
 Traca Eds. Musicales (SGAE), see Quiroga.  
 Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14. Tel: (91) 221-4612.  
 Universal SA (Eds. Musicales), see RCA.  
 Valentine, see Discorama.  
 Viva la Musica SA, see EGO.  
 World Music Espanola (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225-6197. Gen. Mgr.: Manuel G. Salinger.  
**Branch:** Madrid 4, Hortaleta 18. Tel: (91) 231-0661.  
 Zafiro (Eds. Musicales), see Discorama.  
 Zelesta (Eds. Musicales), Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A N A I P (Asociacion Espanola de Industriales de Plasticos), Raimundo Fernandez Villaverde 45, Madrid 3. Tel: (91) 234-7697. Pres.: Ramon M. Azcue. Gen. Mgr.: Jose M. Cavanillas.  
 A N E R S (Asociacion Nacional de Empresas de Registro de Sonido), Cincin 25, Madrid 2. Exec. Sec'y.: Jose Luis Uguet de Resayre.  
 Agrupacion de Empresas de Produccion de Fonogramas, Castello 18, Madrid 1.  
 Asociacion Espanola de Editores de Musica, San Jeronimo 29, Madrid 14.  
 Direccion General de la Musica, Ministerio de Cultura, Av. Generalisimo 34, Madrid 16.  
 International Music Council, Nat'l Committee, Martin de los Heros 56, Madrid 8. Tel: 241-5841.  
 International Society for Contemporary Music, Nat'l Section, Martin de los Heros 56, Madrid 8. Tel: 241-5841.  
 Juventudes Musicales (Jeuneuses Musicales), Via Layetana 139, 4th fl., Barcelona 9. Tel: (93) 215.36.57.  
 Organizaciones Artisticas Centano, Rosellon 366, Barcelona 25. Tel: (93) 258.08.68. Chief Exec.: Antonio Centano; Gen. Mgr.: Luis Centano.  
 Sindicato Nacional del Espectaculo, Castello 18, Madrid 1.  
 Sindicato Nacional del Papel & Artes Graficas, Fernandez de la Hoz 12, Madrid 4. Tel: 419.17.50.

### DESIGN & ARTWORK

Ediciones Deportivas ALG, San Raimundo, Madrid.  
 Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona 10. Tel: (93) 302-2816. Gen. Mgr.: Claudi Marti Pla; Sales Mgr.: Santiago Desongles; Int'l Promo Mgr.: Ricard Canbra.  
 Graficas Caro, Isabelita Usera 69, Madrid.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.  
 Portadores de Sonido SA, Hortaleta 118, Madrid 4. Tel: (91) 410-3130. Gen. Mgr.: J.M. Estebanar Mansilla.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.

### LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana), Fernando VI 4, Madrid 4. Tel: (91) 419.21.00.

### PLATING, PROCESSING & PRESSING PLANTS

Barnafon SA, Av. de la Fama 16, Cornellá de Llobregat, Barcelona. Tel: (93) 377.15.63. Telex: 54144. (Pressing only).  
 C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona.  
 Cofasa (Columbia Fonogram Asociadas SA), Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 267-4200. Gen. Mgr. Kees Ton.  
 D A F S A (Difusora Audio Fonografica), Pallars, 76, Barcelona. (Pressing only).  
 E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379-0508. Telex: 52497. Factory Mgr.: S. Matamoros. (Pressing only).  
 Hispavox SA, Torrelaguna 64, Madrid 27. Tel: (91) 415.23.04. Telex: 22931. Cable: VOX. Mng. Dir.: Jose Luis Gil; Special Projects: Gonzalo Uodra.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.  
 Sonopresse, Torrelaguna 64, Madrid 27. Tel: (91) 415.23.04. Cable: VOX. Telex: 22931. Gen. Mgr. Luis Vidal Zapater. (Plating & processing only).  
 Vergara, General Mola 9, Barcelona 9. Tel: (93) 257.94.05. (Pressing only).

### PRINTERS & LITHOGRAPHERS

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.  
 Graficas Foco SA, Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 467-4200. Gen. Mgr. Kees Ton; Admin'r: Pedro Checa.  
 Hispavox SA, Torrelaguna 64, Madrid 27. Tel: (91) 415.23.04. Mng. Dir.: Jose Luis Gil; Special Projects: Gonzalo Uodra.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.  
 Imprenta en el Acto, Conde Valle Suchil 13, Madrid 7. Tel: (91) 223.15.36.  
 Portadores de Sonido SA, Hortaleta 118, Madrid 4. Tel: (91) 410-3130. Gen. Mgr.: J.M. Estebanar Mansilla.  
 Repro Royal, Mendez Alvarez 63, Madrid 7. Tel: (91) 230.66.73.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.

### RECORD PROMOTION

Donnelley Espanola SA, Av. del Generalisimo 43, Madrid 20. Tel: (91) 270.24.90.

Branch: Barcelona 14, Juan Guell 135-137. Tel: (93) 250.91.00.  
 Ediciones Deportivas ALG, San Raimundo, Madrid.  
 Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona 10. Tel: (93) 302-2816. Gen. Mgr.: Claudi Marti Pla; Sales Mgr.: Santiago Desongles; Int'l Promo Mgr.: Ricard Canbra.  
 Grupo Profesional SA, Rosellon 77, Barcelona 15. Tel: (93) 250.51.04. Dir.: Mattio Fortuny.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.  
 Meloidi, Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11.  
 Real Musical SA, Carlos III, No. 1, Madrid 13. Tel: (91) 248-0924, 247-6365. Dir. Gen.: Ramon Jimenez Barrado; Gen. & Sales Mgr.: Jose Antonio Jimenez Barrado.

### TAPE CUSTOM DUPLICATORS

Bias SA—Registro del Sonido, Fábregas 37, Esplugas de Llobregat, Barcelona. Tel: 317-6400/6050. Gen. Mgr.: Enrique Villalta.  
 Audio: B-tr., cassette.  
 C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255-1307. Telex: 54536. Gen. Mgr.: Joan Planas.  
 Audio: 8-tr., B-tr. quadrasonic, cassette, open reel.  
 C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 448.22.00/04/08.  
 Cofasa (Columbia Fonogram Asociadas SA), Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 267-4200. Gen. Mgr. Kees Ton.  
 Audio: Cassette.  
 Dumag SL, Gustavo Fernandez Balbuena 26, Madrid 2. Tel: (91) 4155388/1559. Chief Exec.: Pedro Mengibar; Gen. Mgr.: Ricardo Idiazabal.  
 Audio: Cassette, open reel.  
 Video: 1" open reel, 3/4" cassette, 1/2" EIAJ cartridge.  
 E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379-0508. Telex: 52497. Factory Mgr.: S. Matamoros.  
 Audio: Cassette.  
 Hispavox SA, Torrelaguna 64, Madrid 27. Tel: (91) 415.23.04. Telex: 22931. Cable: VOX. Mng. Dir.: Jose Luis Gil; Special Projects: Gonzalo Uodra. (PKG)  
 Audio: Cassette.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797. (PKG)  
 Audio: B-tr., B-tr. quadrasonic, cassette.  
 Person Iberica SA, Torrente de Vidale 42-44, Barcelona 12. Tel: (93) 219-0612. Mng. Dir.: Olegario Godo; Gen. Mgr. Jaime Gratacos.  
 Portadores de Sonido SA, Hortaleta 118, Madrid 4. Tel: (91) 410-3130. Gen. Mgr.: J.M. Estebanar Mansilla.  
 Audio: 8-tr., B-tr. quadrasonic, cassette, open reel.  
 Sintonia SA, Vallehermoso 32, Madrid 15. Tel: (91) 445-8678/6465. Gen. Mgr.: Bartolome Espadale.  
 Audio: 8-tr., B-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371.60.16, 371.64.00. Gen. Mgr.: Joan Andres Berenquer.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.  
 Person Iberica SA, Torrente de Vidale 42-44, Barcelona 12. Tel: (93) 219-0612. Mng. Dir.: Olegario Godo; Gen. Mgr. Jaime Gratacos.  
 Jose-Maria Sala Elementos Audiovisuales, Ronda San Antonio 21, Barcelona. Tel: (93) 243-6207. Mgr. Jose-Maria Sala.

### EMPTY CARTRIDGES, CASSETTES & REELS

Audio Magnetics, see Portadores.  
 C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255-1307. Telex: 54536. Gen. Mgr.: Joan Planas.  
 Audio: 8-tr., cassette, open reel.  
 Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371.60.16, 371.64.00. Gen. Mgr.: Joan Andres Berenquer.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.  
 Person Iberica SA, Torrente de Vidale 42-44, Barcelona 12. Tel: (93) 219-0612. Mng. Dir.: Olegario Godo; Gen. Mgr. Jaime Gratacos.  
 Audio: Cassette.  
 Portadores de Sonido SA, Hortaleta 118, Madrid 4. Tel: (91) 410-3130. Gen. Mgr.: J.M. Estebanar Mansilla.  
 Audio: 8-tr., B-tr. quadrasonic & cassette.  
 Brand name: Audio Magnetics.

### ENVELOPES & MAILERS

Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.

### JACKETS & SLEEVES

Artigrafia, Tucan 12, Madrid 19. Tel: (91) 228.92.09. (Jackets only).  
 Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.  
 Graficas Foco SA, Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 267-4200. Gen. Mgr.: Kees Ton.  
 Hispavox SA, Torrelaguna 64, Madrid 27. Tel: (91) 415.23.04. Telex: 22931. Cable: VOX. Mng. Dir.: Jose Luis Gil; Special Projects: Gonzalo Uodra. (Jackets only).  
 Hostench SA (Talleres Graficos), Corcega 231-233, Barcelona 11. Tel: (93) 230.55.37. Cable: FERHOSVILA. (Jackets only).  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671-2200. Telex: 42797.



Martin (Graficas), Anafil 5, Madrid 19. (Jackets only)  
Ofset ALG, San Raimundo 31, Madrid 20. (Jackets only)  
Selecolor SA, Julian Tamarillo 53, Madrid Tel. (91)  
204.21 64. (Jackets only)

## LABELS POLYETHYLENE BAGS

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7  
Tel. (91) 227 91.15, 239 88.32. Dir. Javier  
Campollo, Pres. Vicente Baez.  
Graficas Foco SA, Av. de America & Hernandez de Tejada,  
Madrid 27. Tel. (91) 267-4200. Gen. Mgr. Kees Ton.  
(Labels only)  
Hispanvox SA, Torrelaguna 64, Madrid 27. Tel. (91)  
415.23.04. Telex 22931. Cable: VOX. Mng. Dir. Jose  
Luis Gil: Special Projects Gonzalo Llodra.  
Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Costada,  
Madrid. Tel. (91) 671-2200. Telex: 42797. (Labels  
only)

## TAPE, BLANK LOADED & RAW

Agfa-Gevaert SA, Paseo de Gracia 111, Barcelona 8. Tel.  
(93) 227-3002. Telex: 52644. Mng. Dir. E. Carton.  
Audio: Blank—compact-cassette, open reel; raw—  
cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa  
Videochrom.  
Audio Magnetics, see Redim.  
B A S F Espanola, Paseo de Gracia 99, Barcelona 8. Tel. (93)  
215-1354. Audio-Video Prods. Mgr.: Jorge Guardia;  
Sales Mgr.: Carlos Wuest. (Blank only)  
C E C S A (Compania de Electronica & Comunicaciones SA),  
Trovarod 5, Barcelona 13. Tel. (93) 255-1307. Telex  
54536. Gen. Mgr.: Joan Planas. (Blank only)  
Audio: 8-tr., cassette, open reel.  
Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugues de  
Llobregat, Barcelona. Tel. (93) 371.60.16, 371.64.00.  
Gen. Mgr.: Joan Andres Berenquer. (Blank only)  
Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Costada,  
Madrid. Tel. (91) 671-2200. Telex: 42797.  
Audio: 8-tr., cassette.  
Palobal SA, Ingenieros Hermanos Granda 30, Madrid 22.  
Tel. (91) 205.07.91. Pres.: Pablo Lopez Balada; Mng.  
Dir.: Mari Carmen Cunado; Gen. Mgr.: Juan Salva Valls;  
Sales Mgr.: Julio Lopez Betrian. (Blank only)  
Audio: 8-tr., cassette.  
Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel. (91)  
410-3130. Gen. Mgr.: J.M. Estebarez Mansilla.  
(Blank only)  
Audio: 8-tr., cassette.  
Redim, Comandante Zorita 6, Madrid.  
Audio: 8-tr., cassette, open reel.  
Brand name: Audio Magnetics.  
Scotch, see 3M.  
3 M Espana SA, Josefa Valcarcel 31, Madrid 27. Tel. (91)  
742.00.12. Telex: 27499. Mng. Dir.: G.J. Partington;  
Gen. Mgr.: Esteban Lopez; Sales Mgr.: Antonino  
Vergara; Mktg. Mgr.: Manuel de Martin-Barbadillo.  
Audio: 8-tr., cassette, open reel.  
Video: Blank—1" open reel, 1" cartridge, 3/4" cassette,  
1/2" EIAJ open reel, 1/2" EIAJ cartridge, Beta & VHS  
cassette.  
Brand name: Scotch.

## ● accessories manufacturer

Audio SA, La Granada 34, Barcelona 6. Tel. (93) 217-1554.  
Telex: 54293. Gen. Mgr.: Carlos Pueyo; Sales Mgr.:  
Antonio Colome.  
Product: Needles.  
Brand name: Pickering.  
Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7.  
Tel. (91) 227.91.15, 239.88.32. Dir. Javier  
Campollo; Pres. Vicente Baez.  
Product: Catalog servs.  
Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Costada,  
Madrid. Tel. (91) 671-2200. Telex: 42797.  
Product: Carrying & storage cases, catalog servs., 45  
rpm adapters, leader tape.  
Mabel, Calle Ripollas 84, Barcelona 13. Tel. (93) 235-4000.  
Product: Needles.  
Brand name: Stanton.  
Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel. (91)  
410-3130. Gen. Mgr.: J.M. Estebarez Mansilla.  
Product: Head cleaners.  
3 M Espana SA, Josefa Valcarcel 31, Madrid 27. Tel. (91)  
742.00.12. Telex: 27499. Mng. Dir.: G.J. Partington;  
Gen. Mgr.: Esteban Lopez; Sales Mgr.: Antonino  
Vergara; Mktg. Mgr.: Manuel de Martin-Barbadillo.  
Product: Head cleaners, demagnetizers, leader &  
splicing tape

## SUDAN

Population: 17,760,000.  
Rate of exchange: \$1 (US) = 0.35 Sudan pound.  
Per capita income: \$143.  
Holidays: January 1, May 25, October 21, December 25,  
and various Mohammedan religious holidays.

## ● record & tape manufacturer / importer / distributor

Munophone Rec'g Co., PO Box 2380, Khartoum. Tel.  
73355. 81388. 73990.

Labels: (Owned) Munophone: (represented) Chahat-  
phone (Chad), Sono Cairo (Egypt), Sout el Phan (Egypt,  
Greece)  
Int'l reps.: Chad (Chahatphone), Egypt (Sono Carro),  
Ethiopia (Impex Radio, Yared Music Shop), Libya (El Fe-  
zani).

## ● services

### DESIGN & ARTWORK (rec. only) PRINTER & LITHOGRAPHER (rec. only) RECORD PROMOTION

Munophone Rec'g Co., PO Box 2380, Khartoum. Tel.  
73355. 73990, 81388

## ● accessories

### manufacturer store fixtures & merchandising aids manufacturer

Munophone Rec'g Co., PO Box 2380, Khartoum. Tel.  
73355. 81388, 73990.  
Product: Record carrying & storage cases, rec. catalog  
servs., cleaners, cloths, brushes, 45 rpm adapters, need-  
les, rec. browser boxes, rec. display racks, rec. divider  
cards.

## SURINAM

Population: 447,000.  
Per capita income: \$970  
Holidays: January 1, Good Friday, April 30, Ascension Day,  
Whitmond, July 1, December 25, 26.  
Records, record blanks & pre-recorded media imported  
from USA: 1977—\$267,797.

## ● record & tape manufacturers / distributors / importers

Didi Recs., PO Box 183, 2420 Paramaribo; Malebatrumstr.  
4, 2438 Paramaribo. Tel: 76398.  
Int'l branch: Netherlands, A.M. Girwar.  
Labels: (Owned) Didi, Old Gold.  
Dyna Concept Studios, PO Box 1776, Paramaribo. Tel:  
72095. Exec. Dir.: Wilfred Amstelveen; Mng. Dir.  
(USA): Julian Reyna.  
Labels: (Owned) Bluegrass, Catharsis, Graffiti.

## ● services

### DESIGN & ARTWORK RECORD PROMOTION

Didi Recs., PO Box 183, 2420 Paramaribo; Malebatrumstr.  
4, 2438 Paramaribo. Tel: 76398.

## SWEDEN

Population: 8,300,000.  
Rate of exchange: \$1 (US) = 4.40 krona.  
Per capita income: \$7,557.  
Holidays: January 1, Epiphany, Good Friday, Easter  
Monday, May 1, Ascension Day, Whit Monday, Mid-  
Summer Day, November 5 (All Saints Day), December  
25, 26.

## RECORDS

Records sold domestically: LP's 1978—16,000,000 units,  
\$127,220,000; 1977—16,100,000 units,  
\$114,780,000. Singles 1978—1,600,000 units,  
\$4,000,000; 1977—1,400,000 units, \$3,040,000.  
Average retail price per record: LP's—\$7.80, singles—  
\$2.50.

Stereo sales: 100% of total.  
Record club sales: 10% of total.  
Discounting: Frequent.  
Type of distribution: Manufacturer-to-retailer system pre-  
dominates. There are two major rack jobbers: Grammo-  
rack, which is owned by the industry and Playmusic AB,  
which together comprise about 20% of the market. Direct  
importing is frequent.  
Type of promotion: Government-controlled and non-com-  
mercial radio and TV are the prime media for the promo-  
tion of records. The major daily evening newspapers are  
important for advertisements and reviews. Discotheques  
are also significant, as are in-store video presentations.  
Jukeboxes: 1,000.

## TAPE:

Market: Cassette sales have now stagnated, with 1978 sales  
somewhat lower than those of 1977. About 14 million  
blanks were sold in 1978, a factor influencing the cas-  
sette sales decline. A large number of playback equip-  
ment in use points to frequent home duplication which  
affects the pre-recorded LP and tape market.

Pre-recorded tape sold domestically: Cassette 1978—  
2,900,000 units, \$25,450,000; 1977—3,300,000  
units, \$26,520,000.

Average retail price per tape: Cassette—\$8.60.

## RADIO STATIONS

No. of government 4.  
Comment: One channel plays primarily recorded music 24  
hours daily, although the percentage has lowered in the  
last year. 24 local radio stations are now in operation.

## TELEVISION STATIONS:

No. of channels 2 (government).  
Comment: There are few programs featuring pop music.  
Most of the shows are imported from the USA. The two  
non-commercial channels each transmit about 40 hours  
per week.  
Leif Schulman

## ● record & tape manufacturers / distributors / importers

Abata Handels AB, Vanadisplan 5, S-113 31 Stockholm. Tel:  
(08) 33-75-48. (Distributor)  
Ad Lib Dist'n AB, PO Box 52, Skattegaardsvaegen 49, S-162  
11 Vaellingby. Tel. (08) 739-26-50/22-08. Exec. Ivan  
Sundberg. (Distributor/Importer)  
Labels: (Distributed—not licensed) Audio Fidelity,  
CBS, Chiaroscuro, Choice, Classic Jazz, Improv, Inner  
City, Master Jazz, Monmouth-Evergreen, Progressive  
(all USA); Black & Blue (France), Dargon (Sweden), Fer-  
mat (Sweden), Out (Sweden).  
Amigo Musik AB (IFPI), PO Box 6058, Norra Stationsgatan  
91-93, S-102 31 Stockholm 6. Tel. (08) 34-01-95.  
Cable: GEODAH. Telex: 17840. Pres.: Per-Anders  
Boquist; A&R Mgr.: Jan Boquist; Sales Mgr.: Hans An-  
dreasson.  
Labels: (Owned) Amigo: (distributed—not licensed)  
Advent (USA), Albatross (Italy), Anatolia (Sweden),  
Baerenreiter (Germany), Bee Hive (USA), Black Saint  
(Italy), Cassandra (USA), Celler (Switzerland), Chant du  
Monde (France), Contiempora (USA), Deesse (France),  
Delmark (USA), Dollar (Sweden), ECM (Germany), ENJA  
(Germany), FMP (Germany), Folkways (USA), Free Reed  
(UK), Gael Linn (Ireland), IAI (USA), Jefferson (Sweden),  
Joliet (USA), Malvina Reynolds (USA), Movieplay  
(Spain), Musidisc (France), Nessa (USA), Nighthawk  
(USA), Ocora (France), Paredon (USA), Plaene (Ger-  
many), Roldex (Sweden), Shandar (France), Sonodisc  
(France), Spotlite (UK), Supraphon (Czechoslovakia),  
TAX (Sweden), Team (Sweden), Vedette (Italy), Vogue  
(France), World Jazz (USA).

Anatolia, see Amigo.  
Anette, see Lido-Prod'n.  
Angel, see EMI.  
Archiv, see Polydor.  
Arrival, see K-tel.  
Arrow Recs., PO Box 295, Aegatan 28, S-580 01 Lin-  
köping. Tel. (013) 114-923/933. Gen. Mgr.: B.  
Roger Fransson; Sales Mgr.: Benny Lindell; Label Mgr.:  
Chris Soerman.  
Artist, see Nordiska.  
Asylum, see WEA Metronome.  
Atco, see WEA Metronome.  
Atlantic, see WEA Metronome.  
Attack Recs. (Scandinavia) (IFPI), Dalagatan 12, Stockholm.  
Tel. (08) 30-44-80. Dirs.: Sanji D. Tandani, Cyril Hynes,  
Hans Kjell; Disco Contact: Fredrick van Rosen.  
Labels: (Owned) Attack, Magic, Pool, Tandani; (li-  
censed foreign) Blue (UK), Kingpack (UK).  
Int'l reps.: UK (Blue), USA (Record Haven).

Aubergine Grammofonproduktion AB (IFPI), Vikingagatan  
22, S-113 42 Stockholm. Tel. (08) 32-36-00. Pres.:  
Ove Hansson; Prod'r: Curt Peterson.  
Branch: S-411 29 Goeteborg, Landalaberg 20. Tel:  
(031) 16-26-90.

B A S F Svenska AB, Kungssportsavengen 31-35, S-411 36  
Goeteborg. Tel. (031) 31-32-60. Telex: 2327.  
Barnparaden, see Nordiska.  
Bastun Studio AB, Bastugatan 39, S-117 25 Stockholm. Tel:  
(08) 84-18-75. Pres.: Peter Olsson; A&R Dir.: Anders  
Larsson.

Labels: (Owned) SWS (distributed by EMI, Scandinavia  
Music Dist'n), YTF (distributed by Scandinavian Music  
Dist'n).

Bill Recs. AB, PO Box 953, Blommenbergsvaegen 140,  
S-126 09 Hagersten 1. Tel: (08) 18-18-44.  
Arne Bill Prod'n AB, Groendalsvaegen 18, S-147 00 Tumba.  
Tel: 379-00, 317-91.  
Labels: (Owned) Bill, Butler.

Blitz, see Sweetcut.  
Bohus AB (Grammofon) (IFPI), PO Box 24, S-442 01 Kun-  
gaelv. Tel: (0303) 109-90, 168-71. Mng. Dir.: Bjarne  
Lundqvist; Gen. Mgr.: Gert Lengstrand. (Distributed by  
Mariann)  
Labels: (Owned) Bohus; (licensed) EMI (Norway).

Boogie, see Scranta.  
Bourre, see Skandinavisk Musikjantst.  
Bra Musik/Skandinavisk Press AB, PO Box 811, S-201 80  
Malmo. Tel:(040) 10-18-30. Telex: 32575. Mktg.  
Mgr.: Rolf Nilstam; Prod. Mgr.: Hans-Ingvar Hansson.  
Bums, see EMI.  
Butler, see Arne Bill.  
C A M Scandinavia AB, Wibomsvaeg 7 BV, S-171 60 Solna.  
Tel. 82-44-01. Telex: 21411. (Distributed by Mariann)  
Home office: Italy.

C B S Recs. AB, PO Box 20037, Mariehallsvaegen 40,  
S-161 20 Bromma. Tel: (08) 98-02-50. Cable: COLRE-  
CORD. Telex: 17736. Mng. Dir.: Sten af Klinteberg; Fi-  
nancial Mgr.: Ingmar Ostberg; Mktg. Mgr.: Lennart  
Backman.  
Labels: (Owned) CBS, Cupol, Date, Embassy, Epic, Har-  
mony, Portrait; (distributed) Fyra Skilling, Glendisc; (li-  
censed) A&M (USA), Ariola (Germany), GTO (UK), Jet  
(USA), Monument (USA), Philadelphia Int'l (USA), TK  
(USA), T-Neck (USA).



**Int'l rep.:** Worldwide (CBS)  
 California Sweden Grammfon Co., PO Box 117, S-721 05 Vasteras. Tel (021) 13-12-11, 35-66-10. Mng. Dir Sture Redin.  
**Labels:** (Owned) California. Centy, Memphis, Montana, Omega, RR, Record, Sunrise, Swede, Sweden, WMP.  
 Capitol, see EMI.  
 Centy, see California  
 Cewe, see Epok.  
 Chart, see K-tel.  
 Cirkus, see Sonet.  
 Cisco, see Kountry Korral.  
 Clarita Grammfon, Normalstorg 1R, S-111 46 Stockholm. Tel (08) 21-90-19.  
 Walter Cohn, Bromsvagen 25, S-125 30 Alvsjo. Tel (08) 47-35-46. (Distributor)  
 Columbia, see EMI.  
 Country Music Center, Maria Skolgata 3B, S-116 62 Stockholm.  
**Label:** (Represented) Sierra / Briar (USA)  
 Cotillion, see WEA Metronome  
 Crystal, see EMI.  
 Cupol, see CBS.  
 D G, see Polydor.  
 D J M, see Phonogram.  
 D J Special, see W-Sign  
 D N, see Play.  
 Dacapo, see EMI.  
 Dance-record, see Marilla.  
 Date, see CBS  
 Discofon Svenska AB, Vinbarsvagen 27, S-161 52 Bromma. Tel (08) 87-41-39.  
 Dollar, see Amigo.  
 Double Up, see EMI.  
 Dragon Recs./Westin & Wallgren, Lovbergavagen 9, S-132 00 Saltsjo-Boo. Tel (08) 747-9332. Gen Mgr. Lars Westin, Sales Mgr. Jan Wallgren. (Distributed by Ad Lib).  
 Dux, see Phonogram.  
 E M I Svenska AB, Tritonvaegen 17, Fack, S-171 19 Solna 1 Tel (08) 730-0060. Cable: EMIGRAM. Telex 10046. Mng. Dir. Rolf Nygen, Mktg. Mgr. Peder Hedstrand, Sales Mgr. Hans Ohlin, Promo Mgr. Kjell Ahlkvist; Int'l A&R Mgr. Lars Bremer.  
**Labels:** (Owned) Angel, Capital, Columbia, Crystal, Dacapo, Double Up, EMI, EMI America, EMI Int'l, Electrola, Emidisc, Encore, HMV, Harvest, Music for Pleasure, Odeon, One Up, Oz, Parlophone, Pathe, Regal, Regal Zonophone, Rondo Seraphim, Sidewalk, Souvenir, Starline, Stateside, Talsmen Tower, Waverley; (licensed) AVI (USA), Ansta (USA), Artist House (USA), Ballistic (UK), Barclay (France), Bell (UK), Black & Blue (France), Blue Note (USA), Carrere (France), Casablanca (USA), Chi-Sound (USA), Chocolate City (USA), Classic, Cowpie (UK), Delta, Deutsche Harmonia Mundi (Germany), Dolton (USA), Egg (France), Ember (UK), Fantasy (USA), GRP (USA), Gordy (USA), Hilltop (USA), Liberty (USA), MAM (UK), MPS (Germany), Magnet (UK), Mile-

stone (USA), Motown (USA), Passport (USA), Pickwick (USA), Prestige (USA), Private Stock (USA), Prodigal (USA), Purple (UK), RAK (UK), Rare Earth (USA), Ricordi (Italy), Riviera (France), Rocket (UK), Soul (USA), Springboard (USA), Stax (USA), Sunset (USA), United Artists (USA), World Rec. Club (UK), Zoom (UK); (distributed—not licensed) Burns, Flam: Four Leaf Clover, Glenn Music, Nugget, Pang, Platina, Royal, SR, Scarata, Tars.  
 Edler, see Marilla.  
 Efel, see Europa-Produktion.  
 Electra AB (Grammfon) (IFPI), PO Box 117B, Ankdammsgatan 5, S-171 23 Solna 1 Tel (08) 82-04-80. Cable ELECTRAGRAMMO STOCKHOLM. Telex: 19561. Pres. Sixten Eriksson; Mng. Dir. Hans-Ove Eriksson; A&R Mgr. Carl-Eric Hjelm, Sales Mgr. Hans Lindqvist; Press Officer Lennart Anderson; Decca group Label Mgr.: Dan Ekbaeck; RCA group Label Mgr.: Klas Burling.  
**Labels:** (Owned) Musica, Swedish Society Discofil, Telestar, Viking, (licensed) ABC, Ace of Clubs (UK), Ace of Diamonds (UK), Das Alte Werke (Germany), Argo (UK), Aron (Italy), Aura (UK), Buddah (USA), Decca (UK), Emerald (UK), Erato (France), Grunt (USA), Inter-cord (Germany), Janus (USA), Logo (UK), London (UK, USA), Melodiva (USSR), Millennium (USA), Nova (Germany), Pickwick (UK), Playboy (USA), Prom (Germany), RCA (USA), Salsoul (USA), Supraphon (Czechoslovakia), Telefunken (Germany), Turnabout (UK), Wind-song (USA).  
 Electrola, see EMI.  
 Elektra, see WEA Metronome  
 Embassy, see CBS.  
 Emidisc, see EMI.  
 Encore, see EMI.  
 Epic, see CBS.  
 Epok Skivforlag, Vintergatan 10B, Ornskoldsvik. Tel: (0660) 300-52.  
**Labels:** (Owned) Cewe, Epok.  
 Christer T. Eriksson & Son AB, PO Box 317, S-181 03 Lindingo. Tel (08) 766-0290. Telex 10155. Mng. Dir. Christer T. Eriksson, Sales Mgr.: Claes Eriksson. (Distributor/Importer/Exporter)  
 Sven Eriksson (Ingenjorsfirma), PO Box 834, S-121 08 Johannehov. Tel: (08) 19-90-50. Telex 13210. Owner Sven Eriksson.  
**Label:** (Represented) Sheffield Lab (USA).  
 Ess-Rosing (AB), Luntmakargatan 59, S-113 58 Stockholm. Tel (08) 34-64-01. Telex 12080. Dir. Brian Shack. (Distributor)  
 Europa-Film, see Sonet.  
 Europa-Produktion AB, Rasundavagen 45, S-171 52 Solna. Tel (08) 83-31-05.  
**Labels:** (Owned) Efel, Olga.  
 Fernalt, see Ad Lib.  
 Finalita Forlaget, see Prim.  
 Fixtra AB, PO Box 49021, Kungsholmsstrand 169, S-100 2B Stockholm 49. Tel (08) 54-81-07. (Distributor)

Fjedur, see Sonet.  
 Flam, see EMI.  
 Flop, see Sonet.  
 Fontana, see Phonogram.  
 Four Leaf Clover, Jaernvaegsgatan 70, S-172 35 Sundyberg. Tel: (08) 98-28-08/55. Exec.: Lars Samuelson. (Distributed by EMI)  
 Fralsningsarmens Handelsavdelning, PO Box 5090, Ostermalmsgatan 71, S-102 42 Stockholm 5. Tel: (08) 63-17-00. (Distributor)  
 Frituna Produktion AB, Vaertavaegen 15, S-115 28 Stockholm. Tel: (08) 63-13-45. Telex: 12328. Pres.: Goeran Waltner. Gen. & A&R Mgr.: Claes af Geijerstam. (Distributed by GDC & Sonet)  
**Int'l branch:** France.  
**Int'l reps.:** Denmark (Sonet), Finland (EMI), Norway (Arne Bendiksen).  
 Fyra Skilling, see CBS.  
 G D C (Grammfonbolagens Distributionscentral) AB, Dalva-gen 4, Solna. Tel: (08) 730-0720. Pres.: Goran Stenberg; Sales Mgrs.: P-A Lindholm, Stig Stahl, Hans Kronwall. (Distributor)  
 G D K, see Sound of Scandinavia  
 Galaxy, see Scarata.  
 Gamla Stenkoror, see Record Trading.  
 Gavotte, see Scandinavian Musiktitjanst.  
 Gazel, see Sonet.  
 Glendisc, Vallvagen 2, S-182 75 Stocksund. Tel: (08) 85-68-00. (Distributed by CBS)  
**Int'l rep:** Worldwide (CBS).  
 Glenn Music, see EMI.  
 Globe, see Strike.  
 Grammfoplast AB, Rorstrandsgatan 37, S-113 40 Stockholm. Tel: (08) 30-30-70.  
 Grammfotonverket, see Sonet.  
 Grand Prix, see Sonet.  
 Gump, see WEA Metronome.  
 H M V, see EMI.  
 Habima Grammfon AB, PO Box 286, Nygatan 18, S-701 04 Orebro. Chm.: Alex Rojal; Mgr. Bo Rehnberg.  
 Haparanda Budget Line Recs., Selmedalsvagen 22, S-166 55 Hagersten. Tel: (08) 46-15-11.  
 Harmony, see CBS.  
 Harvest, see EMI.  
 Heavy Sound, Regeringsgatan 89, S-111 39 Stockholm. Tel: (08) 10-45-35. Cable: HEAVY. Telex: 14339. Mng. Dir.: Torbjorn Hullegaerd.  
**Labels:** (Owned) Heavy Sound; (distributed—not licensed) Aquarius (Canada), Bourbon (Japan), Force One (Canada), Jelly (USA).  
**Int'l rep.:** Japan (GP).  
 Heliodor, see Polydor.  
 Hemmets Haerold, see Prim.  
 Hemmets Journal AB, Fack, S-200 22 Malmoe 3. Tel: (040) 934560. Telex: 32449. Mng. Dir.: Jan Morch.  
 Hendrix Music, see Safir.  
 Impact, see K-tel.  
 Imperial, see K-tel.


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Inter-Disc, see Record Trading  
 Iver Rec'g Co. AB, Grev Turegatan 38, S-114 38 Stockholm Tel (08) 67-99-10 Cable SOUTHMUSIC  
**Label: (represented) Spark (UK)**  
**Int'l reps.: Worldwide (Peer-Southern).**  
 Jefferson, see Scandinavian Blues Ass'n & Amigo  
 Jockey, see Record Trading  
 Joker, see Polydor  
 K B Rec. AB/Shushu Rec. Ltd., PO Box 4153, S-203 12 Malmoe Tel (040) 329-96. Dir. Ken Brown, Gen & Sales Mgr. Ulla Nilsson  
**Labels: (Owned) KB, ShuShu**  
 K-tel Int'l (Sweden) AB, Fack, S-104 60 Stockholm T-1 (08) 743-05-40 Telex 12070 Gen. Mgr. G Soederman, Controller A Alm  
**Labels: (Owned) Arrival, Chart, Impact, Imperial, K-tel, Lotus, (licensed foreign) Can't Stop (USA), Ibis (USA), Prelude (USA)**  
 Karussell, see Polydor  
 Kenneth, see Polydor  
 Knappupp, see Sonet  
 Kontra Punkt, see Record Trading  
 Koster, see Mariann  
 Kountry Korral Prod'ns, PO Box 8014, S-720 08 Vasteras 8 Tel (021) 18-86-20/90 Pres. Lillies Ohlsson  
**Labels: (Owned) Cisco, Kountry Korral**  
 L.P.-Fyndet AB, PO Box 70, S-815 01 Tierp, Tel (0293) 131-65, Telex 81126 Gen Mgr Karl-Dawid Kilstrom, Sales Mgrs Kjell Gronberg, Nils-Erik Kilstrom (Distributor/Importer)  
 Lido-Prod'n, Fack 131, S-531 01 Ludkoping Tel (0510) 231-25.  
**Label: (Owned) Anette.**  
 Lilla Huset Musik AB, Stationsgatan 4, S-827 00 Ludsdal Tel (0651) 157-00, Chief Exec. Boerje Bergstrom  
**Label: (Owned) Wigwam**  
 Ljudspar, see Sonet  
 Lotus, see K-tel  
 M G M see Polydor  
 M N W, see Musiknatet Waxholm  
 Magic, see Attack  
 Mailwax, see WEA Metronome  
 Marcus Music AB (IFPI), Raesundsvaegen 45, S-171 52 Solna, Tel (08) 730-0400, Dir. Margaretha Andersson, Gen. Mgr. Christer Berg, Sales Mgr. Ann-Birgitt Carlsson; Chief Eng. Lars Rosin.  
 Mariann Dist'n AB, PO Box 148, S-532 01 Skara Tel (0511) 161-50, Chief Exec. Bert Karlson; Gen. Mgr. Kjell Jansson.  
**Labels: (Owned) Mariann, (distributed—not licensed) 80hus, CAM, Koster, Planet, Rainbow, Signatur, Sirius, Solist, Zeaphone (all Sweden), Cream (USA), Gu'll (UK) Hi (USA), Warwick (UK), Xanadu (USA).**  
**Int'l reps.: Denmark, Finland, Norway (all EMI)**  
 Marilla Grammofon AB (IFPI), Parmmaetargatan 9, S-112 24 Stockholm, Tel (08) 54-18-30, Telex 10625 Pres. Hans Edler, Gen. Mgr. Thord Edler, Sales Mgr. Gunner Karlstrom; Label Mgr. Robert Boerghammar  
**Labels: (Owned) Dance-record, Edler, Marilla, (licensed) Disc AZ (France), Charly (UK), Elver (Belgium), Image (Australia), RKM (Belgium), Rockoko (Germany), (distributed—not licensed) Polarvox (Finland), Sunset (France).**  
**Int'l reps.: Finland (Polarvox), France (Sunset), Norway (Royal Hogeus).**  
 Memphis, see California  
 Mercury, see Phonogram  
 Metro, see Polydor  
 Metronome, see WEA Metronome  
 Midnight Sun, see Sonet  
 Montana, see California  
 Montax AB, Klockaregatan 27, Falkenberg S-311 00 Tel (0346) 81060.  
 Moondisc, see Sound of Scandinavia.  
 Mudist, see Scandinavian Music Dist'n.  
 Musica, see Electra.  
 Music Consult AB, Oestgoetogatan 17, S-116 25 Stockholm, Tel (08) 44-03-80 Telex 12597 Import Mgr Johan Gereholt. (Distributor/Importer)  
 Music Explosion, see Pop Int'l.  
 Music for Pleasure, see EMI  
 Musikfabriken, Stambanevagen 34, S-141 43 Hudinge Tel (08) 711-0894  
 Musiknatet Waxholm AB (MNW), Fack, S-185 00 Vaxholm Tel (0764) 323-45/29 Gen. Mgr. Jan-Olof Schill, Sales Mgr. Johanna Lindstrom; Studio Mgr. Curt Aeke Stefan; Admin. Luzzy Jorgensen. (Distributed by SAM)  
**Label: (Owned) MNW**  
 Nonesuch, see WEA Metronome  
 Nordiska Musikforlaget AB (IFPI), PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1 Tel (08) 24-94-30 Cable MUSICALIA Telex 11859. Pres Bengt Edvardsson, Sales Mgr. Tony Lonn  
**Labels: (Owned) Artist, Barnparaden; (licensed) Acanta (Germany), All Stars (France), BASF/Acanta (Germany), Claves (Switzerland), Montparnasse 2000 (France), Music Minus One (USA), Selected Sound (Germany)**  
**Int'l reps.: Denmark (Wilhelm Hansen), Finland (Scandia-Musiikki), Norway (Norsk).**  
 Nugget, see EMI  
 Odeon, see EMI  
 Olga, see Europa-Produktion  
 Omega, see California  
 One Up, see EMI  
 Onskesagan, see Record Trading  
 Out, see Ad Lib  
 Oz, see EMI  
 Pang, see EMI  
 Parlophone, see EMI  
 Pathe, see EMI  
 Philips, see Phonogram.  
 Phonogram AB, PO Box 3083, Dalvaegen 4, S-171 03 Solna 3, Tel (08) 730-0260, Cable. PHONOGRAMAB Telex 10750 Mng. Dir. Bo Gyllenpalm, A&R Mgr. Nicolai Wohrmann-Hill, Int'l A&R Mgr. Robert Hultman, Pub Mgr. Ingvar Erikson, Int'l Pub Mgr. Elisabeth Johansson.  
**Labels: (Owned) Dux, Fontana, Mercury, Philips, Smash, Sonata, Sonora, Vertigo, (licensed) All Platinum (USA), Biograph (USA), Charisma (UK), Chess (USA),**

Ensign (UK), H&L (USA), Haven (USA), Manhattan (USA), Mountain (UK), Power Exchange (UK), Shelter (USA), Sire-Passport (USA), Stiff (UK), 20th Century (USA), Utopia (UK) (distributed—not licensed) DJM, Svenska Ljud  
 Phonograph, see W-Sign  
 Pike Music, see Safir  
 Pilot Music AB, Fack, S-171 19 Solna Tel (08) 730-0810 Pres. Kjell Samuelson, Gen. Mgr. Rolf Samuelson, Sales Mgr. Bertil Lindholm  
**Int'l branches: Denmark Forlaget Royal Faroe Islands, Finland, Finn-Gospel Oy Iceland, Boka-og Bladutgav. Norway**  
**Labels: (Owned) Pilot, (licensed) Green Tree, Heart Warming, Impact Lamb & Lion (all USA) (distributed—not licensed) Manna (USA)**  
 Planet Recs & Music, Frannaesbacken 12, S-171 42 Solna Tel (08) 83 73-00 Cable PLANREC Telex 14392 Pres & Mng. Dir. Mats Olsson, Ass't Birgitta Aehgren (Distributed by Mariann)  
**Labels: (Owned) Planet, (licensed foreign) Cream (USA), Gull (UK), Hi (USA), Xanadu (USA), (distributed—not licensed) CAM (Italy)**  
 Platina Recs AB, St. Arodstagan 29, H. Backa S-422 43 Gothenburg Tel (031) 52-66-50 Pres. Evert Jakobsen (Distributed by EMI)  
**Int'l rep.: Norway (EMI)**  
 Playback Inspelings AB, Gustav Adolfs Torg 10 S-211 39 Malmoe Gen. Mgr. Lennart Christiansson  
**Label: (Owned) Playback**  
 Play Music AB, PO Box 751, S-131 24 Nacka Tel (08) 98-52-50, Cable SELJLAG Telex 17914 Mng. Dir. Ake Wilke, Chief Buyer Gunnar Bothen  
**Int'l branch: Norway**  
**Labels: (Owned) Play, (distributed) CBS, DN, EMI, GDC, Metronome, Phonogram, Polar, Polydor, Sonet.**  
 Polar Music Int'l AB, PO Box 26072, Baldergatan 1 S-100 41 Stockholm Tel (08) 14-30-20 Cable SWEDENMUSIC Telex 11959 Pres & Gen. Mgr. Stig Anderson, Ass't to Pres. Goerel Johnsen, Label Mgr. Hans Bergkvist  
**Label: (Owned) Polar**  
 Polydor AB (IFPI), PO Box 3093, Dalvaegen 4, S-171 03 Solna Tel (08) 730-0940 Cable POLYDORAB Telex 10466 Mng. Dir. Ivan Nordstrom, Gen. Mgr. Per-Arne Lindholm, A&R, Pub. & Promo Mgr. Kjellace Carlesius, Label Mgrs. Kristin Nilsson, Ake Blomberg, Sales Mgr. Rolf Hellenius  
**Labels: (Owned) Archiv, DG, Heliodor, Joker, Karussell, MGM, Metro, Polydor, Polyphox, Tip, Varus (licensed) Barn (UK), Brain (Germany), Capricorn (USA), Coral (USA), Disneyland (USA), MCA (USA), MPS (Germany), Pabel (USA), Phil Spector (USA) RSO (UK) Red Bullet (Netherlands), Spring (USA), Track (UK), (distributed—not licensed) Kenneth Proprius**  
 Polyphox, see Polydor  
 Pool, see Attack  
 Pop Int'l, Signatur 16, S-113 22 Stockholm Tel (08) 30-31-10, Signatur & Prod' Lennart Petterson  
**Labels: (Owned) Music Explosion (represented) Bullet, Camel, Crab, Economy, Escort, Font-Cetra, New Beat, Ocean, Pama Punch, Supreme, Unity**  
 Portrait, see CBS  
 Prim Recs (IFPI) Dagenhuset S-105 36 Stockholm Tel (08) 13-03-40 Pres. Sverre Larsson Gen. Mgr. Lars Eric Janson, Sales Mgr. David Edstrom Prod'rs Lennart Spjohelm Swante Bengtsson  
**Labels: (Owned) Hemmets Haerold, Prim (licensed foreign) Birdwing, Dayspring, Good News, Lamb & Lion, Light, Maranatha, Myrrh, Solid Rock Sparrow Spirit (all USA) Word (UK USA)**  
**Int'l reps.: Finland (Taboroerlaget), Norway (Prim/Filadelfiaforlaget)**  
 Proprius, see Polydor  
 R R, see California  
 Rainbow, see Mariann  
 Record, see California  
 Record Trading AB, Fack S-191 20 Sollentuna Tel (08) 96-01-95 Pres. Kurt Westman  
**Labels: (Owned) Gamla Stenkor Inter-Disc Jockey Kontra Punkt Onskesagan, Super-Sound (distributed—not licensed) Alshire (USA) Audiomaster (USA), Opus (Czechoslovakia), Power (UK), Supraphon (Czechoslovakia)**  
 Regal, see EMI  
 Regal Zonophone, see EMI  
 Reprise, see WEA Metronome  
 Rock & Country Recs, PO Box 83, S-310 58 Vessigebro Tel (0346) 206-57 Gen. Mgr. Christer Malmsted, Sales Mgr. Bertil Jansson  
**Labels: (Owned) Rock & Country (licensed foreign) Cha Cha (USA) Showay (USA)**  
 Roldex, see Amigo  
 Rollis Grammofonkvor AB, PO Box 17120 S-200 10 Malmoe 17 Tel (040) 336-33 Mng. Dir. Hans Ingvar Hansson, Pres. Lennart Carlsson, Sales Mgrs U. Andersson, J. Eriksson (Wholesaler/Importer/Exporter)  
 Rondo, see EMI  
 Ronny's Music, PO Box 4297, S-203 14 Malmoe Tel (040) 12-89-12 Pres. Ronnie Hall (Importer of oldies singles)  
 Royal, see EMI  
 S. A. M. Dist'n Music AB, Fack S-185 00 Vaxholm Tel (0764) 315-90 Chief Exec. Annette Guner Sales Mgr. Goeran Petterson, Info & PR Mgr. Haevan Lahger (Distributor)  
**Int'l reps.: Denmark (Demos), Finland (Musik & Foto), Norway (Mai)**  
 S. O. S., see Sound of Scandinavia (SEE ADVERTISEMENT)  
 S. R., see EMI & Sveriges Radio  
 S. W. S., see Bastun & Scandinan Music Dist'n  
 Safir Music of Sweden, PO Box 228, S-124 02 Bandhagen Tel (08) 99-1191 Gen. Mgr. Stefan Nordin Financial Dir. Haeken Carlen  
**Labels: (Owned) Hendrix Music, Pike Music, Safir (licensed) CMH (USA) Casino (Canada) Change (Canada) Laser (Australia) Third World (UK)**  
**Int'l reps.: Australia (Laser) Canada (Change) USA (Cherry)**

Scandinavian Blues Ass'n, Tallkrogsvaegen 8, S-122 33 Enskede Tel (08) 59-54-43 Pres. Joergen Sandin (Distributed by Amigo)  
**Label: (Owned) Jefferson**  
**Int'l rep.: Worldwide (Amigo in Sweden)**  
 Scandinavian Music Dist'n AB, PO Box 6084, Prostagatan 2, S-200 11 Malmoe, Tel (040) 23 90-60, 23-90-70 Telex 32181 Pres. Christer Gardsby, Sales Mgr. Mats Bodestedt, A&R Ronnie Klinteberg  
**Labels: (Owned) Mudist YTF, (licensed) SWS (Sweden USA) (distributed—not licensed) Coop-Clinic (Sweden) EMI Capitol (Sweden UK USA), Pickwick Int'l (USA)**  
**Int'l rep.: USA (SWS)**  
 Scan-Disc see Sonet  
 Scanta Grammofon PO Box 2037, Haesaengsvaegen 3 S-691 02 Karlskoga Tel (0586) 534-49 Mng. Dir. Ebbe Nilsson Gen. Mgr. Per Nilsson, Sales Mgr. Sten Nilsson, Studio Mgr. Acke Svensson (Distributed by EMI)  
**Labels: (Owned) Boogie, Galaxy, Scanta**  
**Int'l reps.: Denmark (Sun), Norway (EMI)**  
 Seraphim see EMI  
 ShuShu see K8  
 Sidewalk see EMI  
 Sidspar see Sonet  
 Signatur see Svenska Missionsforbundets & Mariann  
 Sirius see Svenska Missionsforbundets & Mariann  
 Skandinavisk Musikforlag Sandbacksgatan 4 S-116 21 Stockholm Tel (08) 43-88-85  
**Labels: (Owned) Bourre, Gavotte**  
 Smash, see Phonogram  
 Smile Recs, Storgatan 39, S-211 42 Malmoe Tel (040) 97-60-62 Telex 33290 Mng. Dir. Lars Hansson; Gen. Mgr. Susanne Lind  
**Int'l branch: England**  
**Labels: (Owned) Smile (distributed—not licensed) B8C (UK) Peerless (UK), Schwann (Germany)**  
 Smokestack Rec. Sales, PO Box 29005 S-100 52 Stockholm Tel (08) 62-77-22 Mgrs. Hans Schweitz, Hans Andreasson (Distributor/Importer/Exporter)  
**Labels: (distributed—not licensed) Blues Connaisseur (USA) Bluesmaker (Australia), Flashback (USA), Flyright (UK), Herwin (USA), Magpie (UK), Mamlush (USA), Messaround (USA), Red Lightnin' (UK), Trx (USA)**  
 Snap, see Strike  
 Snurr, see WEA Metronome  
 Solist, see Svenska Missionsforbundets & Mariann  
 Sonata see Phonogram  
 Sonet Grammofon AB (IFPI), Atlasvaegen 1, S-181 20 Lidingsö Tel (08) 767-0150 Cable SONETMUSIC Telex 10037 Pres. Gunnar Bergstrom Gen. Mgr. Dag Haeggqvist, Dir. Sven Lindholm PR Mgr. Lars-Olof Helen  
**Int'l branch: England**  
**Labels: (Owned) Cirkus, Europa-Film, Fjedor, Flop, Gazel, Grammotonverket, Grand Prix, Knappupp, Ljudspar, Midnight Sun, Scan-Disc, Sidspar, Sonet, Spotlight, Storyville; (distributed) Frutina, Splash (UK), Tylon, Vanity Fair, (licensed) Abra Cadabra (Denmark), Air (UK), Alligator (USA), Arhoolie (USA), Berserker (USA), Black Lion (UK), Blue Goose (USA), Blues Classics (USA) Bradley's (UK), Bronze (UK), Caroline (UK) Chiswick (UK), Chrysalis (UK USA) Collectors Classics (Denmark), Criminal (UK), Cube (UK), Dawn (UK) Electric (UK) Elite (Switzerland) Excello (USA), Exlibris (Denmark) Flora (Norway), Flower (Norway), Flying Fish (USA) Freedom (UK), Front Line (UK), GNP Crescendo (USA), Golden Hour (UK), Gryphon (USA), Island (UK), JCOA (USA), Jazz Piano (Denmark), Jazz Unlimited (Denmark), Kicking Mule (USA), Medley (Denmark), Muse (USA), Nashboro (USA), Old Timey (USA) Oval (UK), Plantation (USA), Pye (UK), Red Star (USA), Rockhouse (Netherlands), Rough Trade (UK), Roulette (USA) Rounder (USA), SSS Int'l (USA), Safari (UK), Savoy (USA) Shanachie (USA) Speciality (USA), Speedball (UK) Starbox (Denmark) Stiff (USA), Sun (USA) Takoma (USA), Transatlantic (UK) Triola (Norway) Vanguard (USA) Virgin (UK) Xtra (UK), Yazoo (USA) Zepetra (Norway)**  
**Int'l reps.: Denmark (Sonet/Dansk) Finland (Scandia), Norway (Arne Bendiksen)**  
 Sonora, see Phonogram  
 Sound of Scandinavia & Rec'g AB (IFPI), PO Box 1108, Storaengsvaegen 22, S-141 23 Huddinge Tel (08) 774-0780 Cable SOSREC Telex 12601 Pres. Leif Bigert, Mktg. Mgr. Jan Bjoerklund Special Prods. Sales Mgr. Bo Olander  
**Labels: (Owned) Moondisc SOS, T-bone (licensed) Butterfly (USA), (distributed—not licensed) Attack (UK), 8&C (UK) Dragon (UK) Eurodisc (Germany), GDK (Sweden) Goldisc (Finland), Horse (UK), M&T (Finland) Maritim (Germany) Melodia Classic (Germany) Mooncrest (UK), Triola (Norway) Trojan (UK)**  
**Int'l reps.: Finland (PSO), Norway (Skandinavisk Artist) (SEE ADVERTISEMENT)**  
 Souvenir, see EMI  
 Space Recs AB, PO Box 40103, S-103 43 Stockholm Tel (08) 21-22-28 Telex 13161 Sales Mgr. A Hassbrink (Licensed to W-Sign)  
 Spotlight see Sonet  
 Starline, see EMI  
 Stateside see EMI  
 Storyville Recs AB (IFPI) Atlasvaegen 1, S-181 20 Lidingsö Tel (08) 767-0150 Cable SONETMUSIC Stockholm Telex 10037 Mng. Dir. Dag Haeggqvist, Dir. Karl-Emil Knudsen (Also see Sonet)  
**Int'l reps.: Canada (Moss), Denmark (Sonet), Finland (Scandia), France (Musidisc), Germany (Teldec), Japan (Teichiku), Netherlands (Sound Prods.), Norway (Arne Bendiksen), Spain (Discophon), USA (Moss)**  
 Strike of Sweden AB, Karlsbodavagen 14, S-161 70 Bromma Tel (08) 98-51-70 Telex 13366 Chief Exec. Leif Malmberg Gen. Mgr. Lars Holm  
**Int'l branch: Denmark**  
**Labels: (Owned) Globe, Snap Strike**  
 Sunrise see California  
 Super-Sound see Record Trading



Svenska Ljud, see Phonogram.  
 Svenska Missionsforbundet Forlag, PO Box 6302, Tegnergatan B, S-113 81 Stockholm. Tel (08) 15-18-30.  
**Labels: (Owned)** Signatur Sirius. Solist.  
 Sveriges Radio AB (Swedish Broadcasting Corp.), Oxenstiernsgatan 20, S-105 10 Stockholm. Tel: (08) 784-00-00. Cable: BROADCAST STHLM. Dir.: Oerjan Wallqvist; Gen. Mgr.: Allan B. Janzon. (Distributed by EMI)  
**Label: (Owned) SR.**  
 Int'l reps.: Denmark (EMI), France (Pathe Marconi EMI), Germany (EMI Electrola), Norway (EMI), UK (EMI). USA (Musical Heritage Society)  
 Sweetec Recs. AB, PO Box 347, Gamla Brogatan 32, S-101 24 Stockholm. Tel (08) 21-67-69. Telex 12481. Owner: Wolfgang Jedliczka. (Importer/Exporter)  
**Labels: (Owned) Blitz; (licensed) Skydog (France); (distributed—not licensed) Brain, Sky (both Germany); (represented) Texas Re-Cord (USA)**  
 Swede, see California.  
 Sweden, see California.  
 Swedish AB, Rasundavagen 106, S-171 37 Solna. Tel: (08) 83-33-78. Pres.: Roland Feineberg.  
 Swedish Society Discofil, see Electra.  
 Swereco AB, Fack, S-121 06 Johanneshov 6. Tel (08) 39-32-00. Cable SWEGRAMO. (Distributor/Importer)  
 T A X, see Amigo.  
 T B S Recs., Luetzengatan 12, S-115 23 Stockholm. Tel (08) 62-01-79, 62-01-09. Pres.: C.G. Lagenskjoeld. Mktg. Dir.: Ulf Zwedberg. (Importer/Exporter)  
 T-bone, see Sound of Scandinavia.  
 Tab Recs., PO Box 210, S-732 00 Arboga. Tel: (0589) 103-50. Gen. Mgr.: Harry Holm.  
 Talisman, see EMI.  
 Tandans, see Attack.  
 Tape-Center AB, PO Box 7202, S-103 84 Stockholm. Tel (08) 10-83-38. Gen. Mgr.: Carsten Meijer.  
 Team, see Amigo.  
 Teleslar, see Electra.  
 Ters, see EMI.  
 Tip, see Polydor.  
 Toronco Automattfabrik AB, Erstgatan 29, Stockholm. Tel (08) 41-66-99/31-42. (Distributor)  
 Tor Grammfon AB, PO Box 40, S-360 71 Noteback. Tel: (0474) 409-02.  
 Tower, see EMI.  
 Tyfon, see Sonet.  
 Tyfon Recs., PO Box 7045, S-161 07 Bromma. Tel: (08) 87-93-75.  
 Vanity Fair, see Sonet.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Viking, see Electra.  
 W E A Metronome Recs. AB (IFPI), Storaengsvaegen 27, S-115 34 Stockholm. Tel (08) 61-06-16. Cable: METROREC. Telex 19022. Mng. Dirs.: Boerje Ekberg, Anders Burman.  
**Labels: (Owned)** Asylum, Atco, Atlantic, Cotillion, Elektra, Gump, Mallwax, Metronome, Nonesuch, Reprise, Snurr, Warner Bros.: (licensed foreign) Bearsville, Big Tree, CTI, Curtom, Dark Horse, DiscReet, Embryo, Finnadar, Little David, Nemporer, Paradise, Planet, RFC, Rolling Stones, Scotti Brothers, Swan Song, WMOT, Whitfield, Wing & A Prayer (all USA).  
 W M P, see California.  
 W-Sign Mktg. AB, Pontonjaergatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Chief Exec.: C. Wendel.  
**Labels: (Owned)** DJ Special, Phonograph; (licensed) Space; (distributed) cut-outs & overstocks.  
 Int'l rep.: USA (JRB).  
 Warner Bros., see WEA Metronome.  
 Waverley, see EMI.  
 Wigwam, see Lilla Huset.  
 Y T F, see Bastun & Scandinavian Music Dist'n  
 Zeaphone, see Mariann.

## ● music publishers

Acclaim Music Inc., see Sweden Music—Palace.  
 Ahlins Musikforlag, see Sweden Music.  
 Air Music Scandinavia AB, PO Box 27234, Oxenstiernsgatan 37, S-102 53 Stockholm. Tel: (08) 63-07-20. Telex 12335. Pres.: Sture Borgedahl; Gen. Mgr.: Lars Wiggman  
**Int'l firms represented:** ATV (USA), Air (UK), Air & Graces (UK), J. Albert & Son (Australia), Ian Anderson (UK), Andustin (USA), Antisia (USA), Barn (UK), Earl Barton (USA), Bay City (UK), Beautiful Sunday (UK), Big Bang (USA), Big Secret (UK), Big Sky (USA), Black Coffee (USA), Black Sheep (UK), Blandedell (UK), Blendingwell (USA), Blue Beard (UK), Blue Seas/Jac (USA), Brown Sound (USA), Caesar (UK), Callee (USA), Cam-al (UK), Alan Cartee (USA), Ronald Carter (USA), C'est (USA), Cheap Thrills (USA), Cherry Lane (USA), Chicken Key (USA), Chrys-A-Lee (UK), Chrysalis (UK), Claire (UK), Claidalee (USA), Cod (UK), Combine (USA), Comet (UK), Core (Canada), Cram Renraff (USA), Cuckoo (UK), Curtis/Perkins (UK), Danor (USA), Dayn (UK), Dirty Tricks (UK), Dwarf (USA), ERP (UK), Earmark (USA), Eaton (UK), Fast Western (UK), Fennario (USA), Fiction (USA), Fiddler (UK), 57th Street Entertainment (USA), Firesign (UK), Fourth Floor (USA), Frank & Nancy (USA), Freshwater (UK), Ganga (USA), Gannet (UK), Gem (UK), Genesis (UK), Golden Syrup (USA), Grade & Lynton (UK), Grasshopper (USA), Great Honesty (USA), Gull Songs (UK), Harrisongs (USA), Andrew Heath (UK), Heavy (USA), Hightree (USA), Tony Hiller (UK), Hobbtron (USA), Horse Hairs (USA), Hush (UK), Indian Brandee (UK), J&H (USA), Jobete (USA), Johi (USA), Jolly Cheeks (USA), Juniper (UK), Kamakazi (USA), Kidada (USA), Knee Trembler (USA), Knollwood (USA), Koppelman-Bandier (USA), Ladysmith (UK), Lambert & Potter (USA), Light (USA), Little Dickens (USA), Lornhole (USA), Lucky Three (USA), Lunch (USA), Macaulay (UK), Maciver Hine (UK), Maison Rouge (UK), Mandina (USA), Mary Beth (USA), Barry Mason (UK), Mautoglade (UK), McCartney (UK), Metal Machine

(USA), Micache (USA), Modo-Revolution (USA), Montunes (USA), Music Mill (USA), Musicways (USA), Naked Snake (USA), New Acme (UK), New Hidden Valley (USA), Northern Songs (UK), Notebest (UK), Oakfield Ave. (USA), Ohio River Valley Songs (USA), Ozone/Paddlewheel (USA), PRP (UK), Page Full of Hits (UK), Pants Down (USA), Peterman (UK), Petra (USA), Plurb On (USA), Poco (USA), Prophecy (USA), Public Domain Foundation (USA), Quarry (UK), Quartet (UK), Quatermass (UK), Ram's Horn (USA), Resaca (USA), Rocket (UK), Rootyarn (UK), Rosebridge (USA), Ryerson (USA), SWS (USA), Sailor (USA), St. Anne's (UK), Saints (Australia), Salsoul (USA), Shoe Shine (UK), Silver Cloud (UK), Small Faces (UK), Songbirds of Paradise (USA), Sorn (USA), Space Opera (USA), Spaniel (UK), Sparrowpit (UK), State (UK), Steeleye Span (UK), Sterling (UK), Stevka (UK), Stirling McQueen (UK), Stone Diamond (USA), Strange (UK), Stratsong (UK), Strawberry (USA), Street People Songs (UK), Strong Arm (USA), Sunlight (USA), Sunshine (UK), Synergistic (USA), Tessa (USA), Thursday (USA), Tintalg (USA), Titanic (UK), Tone (UK), Toneshire (UK), Train (UK), Tres Jolie (USA), Triangle (USA), Tumbleweed (Australia), Valentine (UK), Wax (USA), R.P. Winkelman Tunes (USA), Wobble (UK), Yaronne (USA).  
 American Songs AB, see Intersong-Foerlagen.  
 Amigo Musik AB, PO Box 605B, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95 Telex 17840. Pres.: Jan Boquist.  
 April Music AB, PO Box 20037, Mariehallsvagen 40, S-161 20 Bromma. Tel (08) 98-02-50. Cable: COLRECORD. Telex (854) 17736. Publ'g Mgr.: Rolf Persson.  
 Int'l rep.: Worldwide (April)  
 Athens Music, see Sweden Music—Ivan Mogull.  
 Aubergine Music, see Mustang.  
 Belinda (Scandinavia) AB, see Intersong-Foerlagen.  
 Belwin-Mills Nordiska AB, see Ehrlingforlagen.  
 Blitz Publ'g, PO Box 347, Gamla Brogatan 32, S-101 24 Stockholm. Tel (08) 21-67-69 Telex 12481. Mgr.: Wolfgang Jedliczka.  
 Bocephus Music, see Sweden Music—Palace.  
 Bohus Music, PO Box 274, S-442 01 Kungaelv. Tel (0303) 109-90, 157-00. Gen. Mgr.: Gert Lengstrand  
 Brut Music (USA), see Sweden Music—Sugar Music.  
 Burlington Music Co., see Sweden Music—Palace.  
 Hans Busch Musikfoerlag AB, Stubbstigen 3, S-181 46 Lidinge. Tel (08) 785-1230.  
 J. F. Busch's Musikverlag (Der Musikus), see Hans Busch.  
 C.A.M. Scandinavia AB, Wibomsvaeg 7 BV, S-171 60 Solna. Tel: 82-44-01 Telex: 21411. Mng Dir.: Gunnar Gunrup.  
**Home office:** Italy  
**Int'l firms represented:** CAM (Australia, Japan, Spain), Campana, Pema  
 Camp Music Corp. AB, Jaernvaegsatan 70, S-172 35 Sundbyberg. Tel (08) 98-28-08/55. Exec.: Lars Samuelson.  
**Int'l firm represented:** Jump (Italy).  
 Cedarwood (Scandinavia) AB, see Intersong-Foerlagen.  
 Champion Music Corp., see Sweden Music—MCA.  
 Chappell Nordiska AB, see Intersong-Foerlagen.  
 Cintercorp Music, see Sweden Music—MCA.  
 Con Brio Music, see Sweden Music—Palace.  
 Concorde Music, see Sweden Music—Palace.  
 Duchess Music Corp., see Sweden Music—MCA.  
 E M A/Telstar AB, see Sonet.  
 E M I Music Publ'g (Sweden) AB, Ynglingagatan 17, S-113 47 Stockholm. Tel: (08) 23-66-80. Cable: TURNTABLE. Telex: 12587. Mng. Dir.: Bengt Sundstroem; Prof. Mgr.: Tommy Hallden.  
 Int'l branch: Denmark.  
**Int'l firms represented:** Accord (Germany), Aladin (USA), Algee (USA), AmbleSide (UK), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Ashtar (USA), Avant Garde (USA), Beechwood (Canada, USA), Belcas (New Zealand), Belwin-Mills (UK), Big Ben (UK), Big Pig (UK), Black Swan (UK), Blendingwell (USA), Blue Horizon (USA), Bowling Green (UK), Britten (UK), Buddha (USA), Kate Bush (UK), Cable Car (USA), Johnny Carter (UK), Johnny Cash (USA), Castle (Australia), Central Songs (USA), Champs-Elysees (France), Chanklin (UK), Charsy (USA), Chu Fin (USA), Colgams (USA), Columbia (Austria), Commodore (USA), Conquistador (USA), Coppa (UK), Coronado (UK), Cross Keys (USA), Francis Day & Hunter (France, Germany, Scandinavia, UK), Dean Street (UK), Deep Fork (USA), Dobo (USA), Dominion (USA), Donna (UK), Double R (USA), Dreamers (UK), EGO (Spain), EMI (Greece, Netherlands, Southeast Asia, Switzerland, UK), EMI-Brigadiers (South Africa), Easy Listening (USA), Elstree (UK), Episode (UK), Equator (UK), Family of Man (USA), Leo Feist (USA), B. Feldman (UK), Ferris (UK), First Floor (UK), Sam Fox (UK), Gaetana (USA), Gallagher & Lyle (UK), Galleon (USA), Al Gallico (USA), Genius (USA), Giant (USA), Glasco (USA), Glenwood (USA), Golden Torch (USA), Gold Horizon (USA), Good Time (USA), Grand Canyon (USA), Groovesville (USA), Har Bock (USA), Hastings (USA), Heart's Delight (USA), Hec (UK), Neal Hefli (USA), Hip Trip (USA), Homecoming (USA), House of Cash (USA), How About (USA), Immediate (UK), Initial (UK), Interior (USA), Itaipu (Brazil), Jet (USA), KPM group (UK), Bert Kaempfert (USA), Kama Rippa (USA), Kama Surra (UK, USA), Kennedy Street (UK), Kentree (USA), Kipahulu (UK), Kipper Songs (UK), Koppelman-Rubin (USA), Lonzo & Oscar (USA), MAI (Argentina), Mabrak (UK), Macmelodies (UK), Makamillion (UK), Makamint (USA), Man (UK), Manhatten (UK), Marchar (UK), Marouani (France), Martin Cooper (USA), Metric (USA), Metromedia (UK), Miles (UK), Miller (USA), Minta (USA), Mortimer (UK), Mutual (UK), Mysongs (UK), Neverbreak (USA), New York Times (USA), Nightingale (UK), Obie (USA), Odeon (Argentina), Open Door (USA), Parasound (USA), Pathe (Far East), Pathe Marconi (France), Pedro (UK), Pepe (UK), Petal (UK), Post (USA), Powder (USA), Press (USA), Prima Donna (USA), Keith Prowse (UK), Queen (UK), Reynolds (UK), Robbins (UK, USA), Tom Robinson (UK), Rock Steady (USA), Rolling Stones (UK), Roosevelt (USA), Ruler (USA), Saffron

(UK), Sahara (UK), Sanah (UK), Sand B (USA), Sansu (USA), Saturday (USA), Savoy (USA), Sawgrass (USA), Scratchwood (UK), Screen Gems (UK, USA), Cyril Shane (UK), Shanfidl (UK), Shanklin (UK), Sheldon (UK, USA), Sochem (Chile), Solar Plexus (USA), Southtown (USA), Spectrum VII (USA), Stairway (USA), Stallion (USA), Sugartown (UK), Summerhill (USA), Summertime (USA), Sunbeam (USA), Sunlight (UK), Supersongs (UK), Survivor (USA), Tata Grande (USA), Telescope (UK), Tempo (USA), Tip Top (UK), Tomcat (USA), Tomorrows Tunes (USA), Too Rock (USA), Toshiba-EMI (Japan), Travis (USA), Tree (USA), Trident (UK), Tridex (USA), Twitty Bird (USA), Conway Twitty (USA), Unart (USA), Uncanny (USA), United Artists (France, Germany, UK, USA), Univista (UK), Valentin de Carvalho (Portugal), Varda (UK), Vassar's (USA), Voce del Padrone (Italy), W&R (UK), Warhawk (USA), Larry Weiss (UK), West Coast (USA), Willow Way (USA), Bobby Womack (USA), World Wide (UK)  
 Int'l reps.: Argentina (MAI), Australia (Castle), Austria (Columbia), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Chile (Sochem), Far East (Pathe), France (Francis Day & Hunter, Pathe Marconi), Germany (Accord, Francis Day & Hunter), Greece (EMI), Hong Kong (EMI), Italy (Voce del Padrone), Japan (Toshiba-EMI), Mexico (Beechwood), Netherlands (EMI), New Zealand (Belcas), South Africa (Ardmore & Beechwood), Spain (EGO), Switzerland (EMI), UK (EMI), USA (Beechwood).  
 Hans Edler Music AB, Parmmaetargatan 9, S-112 24 Stockholm. Tel: (08) 52-31-00. Telex: 10625. Pres.: Hans Edler.  
 Elhae Publ'g, Storgatan 39, S-211 42 Malmoe. Tel: (040) 97-60-62. Telex: 33290. Chief Exec.: Lars Hansson; Gen. Mgr.: Susanne Lind.  
 Int'l reps.: Germany (Schwann), UK (Buk/Honeybee, Coomb), USA (Muscle Shoals).  
 Ehrlingforlagen AB, PO Box 5268, Linnegatan 9/11, S-102 45 Stockholm. Tel: (08) 63-07-60. Cable: EHRLINGMUSIK. Pres.: Thore Ehrling; Gen. Mgr.: Staffan Ehrling; Professional Mgr.: Bo-Goran Edling.  
 Ehring & Lovfvenholm AB, see Nordiska.  
 Thore Ehrling Music AB, see Ehrlingforlagen.  
 Elbomo Music, see Sweden Music—Ivan Mogull.  
 Ere Music, see Sweden Music—MCA.  
 Essex AB (Musikforlaget) (STIM), PO Box 27234, S-102 53 Stockholm. Tel: (08) 63-07-20. Cable: AIRMUSIC. Telex: 12335. Pres. & Gen. Mgr.: Sture Borgedahl.  
**Int'l firms represented:** Essex group (UK), TRO (USA).  
 Int'l reps.: UK (Essex), USA (TRO).  
 Evita Music, see Sweden Music—MCA.  
 Felsted Music Corp., see Sweden Music—Palace.  
 Filadelfia Foerlag AB (STIM/NCSB), Dagenhuset, S-105 36 Stockholm. Tel: (08) 13-03-40. Pres.: Sverre Larsson; Gen. Mgr.: Lars Eric Janson.  
**Int'l branch:** Norway.  
 Int'l firms represented: Manna, Maranatha (both USA)

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Flames of Albion Music, see Sweden Music—MCA.  
 Flamingo Music Publ'g AB, c/o Air Music, Oxenstiernsgatan 37, S-102 53 Stockholm, Tel: (08) 63-07-20. Pres Sture Borgedal; Gen. Mgr. Roland Fernberg  
**Int'l firm represented:** Nippon Flamingo (Japan)  
**Int'l rep.:** Japan (Nippon Flamingo).  
 Flam Music, see EMI.  
 Fontaine Music Corp., see Sweden Music—MCA.  
 Four Star Music group, see Sweden Music—Palace.  
 Frituna Produktion AB (STIM), Vaertavaegen 15, S-115 28 Stockholm, Tel: (08) 63-13-45, Telex: 12328. Pres Goeran Waltner; Gen. Mgr. Claes af Geijerstam  
 G-Produktion, Passvaegen 7, S-147 00 Tumba, Tel: (0753) 349-56  
 Gavotte Music, c/o Skandinavisk Musiktytjanst, Sandbacksgatan 4, S-116 21 Stockholm, Tel: (08) 43-88-85.  
 Carl Gehrman, PO Box 505, S-101 26 Stockholm, Tel: (08) 10-30-04. Cable: MUSIKGEHRMAN  
 Getra Music Inc., see Sweden Music—MCA.  
 Glensongs AB, Vallvagen 2, S-182 75 Stocksund, Tel: (08) 85-68-00.  
**Int'l rep.:** Worldwide (April).  
 Goal Music, see Sweden Music—MCA.  
 Groedje Music, see Sweden Music—MCA.  
 Groovesville/Conquistador, see EMI—Screen Gems-EMI  
 Wilhelm Hansen Stockholm (Ed.), see Nordiska  
 Hargrove Music, see Sweden Music—Ivan Mogull.  
 Hawaii Music Inc., see Sweden Music—MCA.  
 Hendrix Musikforlag, see Safir.  
 Intersong-Foerlagen AB, PO Box 3094, Dalvagen 4, S 171 03 Solna, Tel: (08) 83-08-90, Cable: SONORA Telex 12383. Pres.: Olle Bergman; Professional Mgr. Sten Petri.  
**Int'l firms represented:** American Songs—Allied, Arc, Conrad, Downey, East West, English, Ghana, Gladstone, Green Bros & Knight, Harman, Hot Point, Jewel, Lyco, Robert Lyons, Merrimac, Ralston, Red Seal, Regent, Reico, Sunflower; Belinda—Aberbach group, Ashtree Holdings, Blue Gum, Buddha, Carlin group, Elvis, Hudson Bay, Jeff Lynne, Kama Rippa, Kama Sutra, Peterman, Pickwick, Quartet, Sweet, Trio, US Songs, White Haven, Xanadu Xongs, Yellow Dog.  
**Chappell—A&R,** Anglo-Pic, Antique, Ascherberg Hopwood & Crew, Aznavour, BDM, Irving Berlin, Boston Butler, Bregman Vocco & Conn, Bundin, Canadiana, Charisma, Clara, Clondyke, Cortab, Cosmic Echos, D&J Arlon, Dobbins, Diplomat, EFOS, Early Morning Prod'n, Ensign, Era, Erle, Famous, Finger, Gershwin, Halmel, Charles Hansen, T.B. Harms, Hunky Tonk, Hummit, Ironside, Ivanhoe, JP, Julie Kaiser, Kander & Ebb, Ken-Glen, Keyboard Pendulum, Kiss Songs, Michel LeGrand, MRC, Magic Mouth, Music Machine, Leeds, Omar, Para-Thumb, Pillow, Pilot, Pippin the Friendly Ranger, Please, Promoco, Red Anchor, Revelation, Rhineland, Road, Sagdfire, Douglas Sahn, Sarah, Scotia Songs, Shari, Subiddu, Tebo, Thank You, Think Big, Tom Tom, Top Hat, Unichappell, Universal Songs, Wardo, Williamson.  
**Intersong—Abigail, Ajay, Albert, Argus, Baltoon, Bear Brown, John Beland, Big Apple, Big Seven, Stephen Bishop, Bizarre, Blue Disque, Bob-Cor, Boomtown Rats, Bovina, Brain Drain, Breeze, Brightwater, Broken Arrow, Bushka, Bygosh, CAM, Caesar's, Callee, Canopy, Cape Ann, Caribou, Caseyem, Caspat, Cedarwood, Celestial, Charlotte, Chicago, Clarke, Stanley Clarke, Clorfine, Common Good, Contagious, Coral Rock, Crazy Cow, Crited, Mike Curb, Daksel, Damont, Diagonal, Djon, Dog Soldier, Donna, Double Exposure, Dough Boy, Down Town, Dratleaf, Francis Dreyfus, Dwarf, Betty Earland, Eldorado, Ellisian, Eric, Every Little Tune, Fabel, Fairfield, Fifth Floor, Fifth Star, Flat Lizard, Fleedleedle, Fleetwood Mac, Four Knights, Frozen Nose, Fuse, Peter Gabriel, Ganja, Gentoo, Getaway, Gibb Bros., Gnosso, Gone Fishing, Good Morning, Richard Gottehrer & Jiru, Guys 'N' Dolls, Hamilton, Hands Together, Hanseatic, Happy, Harbar, Hardcore, Harlene, Heavy Metal, Hensley, Herald Square, High Class, Hilliard, Hit & Run, Hustlers, Iza, Irod, Intersong Int'l, Intersong Ltd., Intersong USA, Jam, Jimpire, Jiru, Justin Case, Kaskat, Kenya, Kings Point, Ko'ob, Kongride, Kurley, Laurel Canyon, Leo Leandro, Leros, Ltha, Little Fugitive, Little Lasso, Lois, Lollipop & Lambda, Luckyu, Magnet, Marks, Martin-Couther, Matragun, Maybe, Mews, Michael, Midland, Midsonig, Milk Money, Milmarsch, Joni Mitchell, Mobbetta, Montagu, Moonhill, Gayle Moran group, Nelson, New Sound, New York Times, Nineteen Eighty Five, NoHem, Noodle Tunes, Normal, Omnipotent, Open End, Oyster, Pal Dog, Norrie Paramor, Angel Parker, Graham Parker, Peyotil, Phonopub, Piedmont, Pinson, Pit, Pocket Full of Tunes, Polite, Polypub, Progressive, Quark, Quick Mix, RSO, Rare Blue/Monster Island, Peter Rice, Ricochet, Rock, Rockfish, Rockhopper, Rodra-Bernas, Roosevelt, Ru-Da, St. George, Samba, Sarnos, Seabreeze, Seagrave, Shukster, Silver Chalice, Silver Fiddle, Siquomb, Sky Forest, Sky Harbor, Snug, Song, Soquel, Bruce Springsteen, Street, Strambo Light, Studio PR, Sunbeam, TH, Tauprin Tunes, Tembo, Thalian, Third Story, Timtobe, Time/Redwal, Times Square, Toneshire, Top of the Town, Torbanin, Trane, Triple Three, Tunesmith, UFO, Valando, Wednesday Morning, Welsh Witch, White Oak, Windecor, Winds & Dragons, Zelson; **Dick James—Alto, Ammo-James, Argee, Bailey, Casanova, Cookaway, Edward Cox, Crest, Crystal, Spencer Davis, Debonaire, Dee Mac, Dee Tee, Flmusic, Golden Egg, Gralito, Gwyneth, Intune, Jamsham, Josid, Lords, Love Songs, Maribus Medallion, Nuova, Pall Mall, Santa Ponsa, Shair, Tic Toc, Together, Tudor, Utopia, Vri-Jon, Wonder, Zoom.**  
**Mellin Musical Rights—Algonquin, Anglia Television, Ansur, Big Leaf, Big Tree, Blackburny, Franklin Boyd, Crow, Elmwin, Flying D, Franco-London, Great North American, Great Sterling, In-Sync, Lloyd Longan, Mellin Corp., Robert Mellin, Music Makers, Ed. Neapolis, Pab, Pamco, Penthouse, Popo, Pumpkin, Rosniqne, Sherwin, Trans Gulf—E.H. Morris—Anvil, Arden 8NP, Big 8, Big H, Big L, Burke & Van Heusen, Country, Degar, Donna, Gear, Guard, Hall of Fame, Harlene, Harwin, Holly-Vine, Hulla-Balloon, Meridian, Edwin H****

Morris, Motion Picture New Christy, Patricia Quail, Don Robertson Rondell, South Mountain Sparrow, Thunderbird, Harry von Tilzer, Warman, Wren  
 Intreco AB, see Sonet  
 Dick James Music AB, see Intersong-Foerlagen  
 Jec Music Corp., see Sweden Music—Palace  
 John's Music, see Sonet  
 Johnongs, see Sweden Music—MCA.  
 Justunes, see Sweden Music—MCA.  
 Key Music Prod'n, PO Box 2037, S-691 02 Karlskoga Tel (0586) 392-80 Mng Dir Per Nilsson  
**Int'l firm represented:** Sun (Denmark)  
 Don Kirshner (Scandinavia) AB, see Sweden Music  
 Kountry Korral Prod'ns, PO Box 8014, S-720 08 Vasteras 8 Tel (021) 18-86-20/90 Pres Lillies Ohlsson  
 Lappland Music, see Sonet  
 Leeds Music Corp., see Sweden Music—MCA  
 Leeds Music Ltd., see Sweden Music—MCA  
 Liberty AB (Ed.), PO Box 1178, Anikammsgatan 5, S-171 23 Solna Tel (08) 82-04 80 Cable ELECTRAGRAMMO Telex 19561  
**Int'l firms represented:** Aros (USA) Ounbar (Canada, USA), Erva (USA) Kimlyn (USA) Sunhar (USA) Sunbury (Canada, UK USA)  
**Int'l rep.:** UK (Sunbury)  
 Lilla Huset Musikproduktion, Stationsgatan 4 S 827 00 Ljusdal Tel (0651) 157-00 Chief Exec Boerje Bergstroem  
 Lunapark Ed Mus Srl, see Sweden Music—Sugarmusic  
 Abr. Lundquist Musikforlag AB, Katarina Bangata 17 S-116 25 Stockholm Tel (08) 43-67 17 Cable LUNDROND Pres Helge Rundquist, Sales Mgr Anders Rundquist  
**Int'l rep.:** Norway (Musikk-Huset)  
 M A M Music AB, see Sweden Music  
 M C A Music Svenska AB, see Sweden Music  
 Marcus Music-Mudico Raesundavaegen 45 S-171 52 Solna Tel (08) 730-0400 Pres Marcus Oesterdahl Gen Mgr Bengt Sundstroem  
 Mellam Music Ltd, see Sweden Music—MAM  
 Mellin Musical Rights AB, see Intersong-Foerlagen  
 Robert Mellin (Scandinavia) AB, see Intersong Foerlagen  
 Midnight Sun Music AB, see Sonet  
 Mikim Music, see Sweden Music—Palace  
 Mimosa Music, see Sonet  
 Modern Music AB, see Sweden Music  
 Ivan Mogull Music Assocs., see Sweden Music  
 Morgonstjernans Forlag, see Sweden Music  
 Edwin H. Morris Nordiska AB, see Intersong-Foerlagen  
 Multitone AB, Storaengsvaegen 27, S-115 34 Stockholm Tel (08) 61-13-16 Cable METROREC Telex 19022 Pres Boerje Ekberg Gen Mgr Sven-Olov Bagge  
**Int'l firms represented:** Char-Liz Fox-Minkling Givning Room/Thin Ice, Gold Hill, Guerilla Staysail March Hare No Exit Rear Exit Story Songs Three Brothers, Arne Wayne (all USA), Fleetwood (UK)  
**Musiknart Vaxholm AB (MNV) Fax:** S-185 00 Vaxholm Tel (0764) 323-45  
 Mustang Music AB, Vikingagatan 22, S-113 42 Stockholm Tel (08) 32-36-00 Pres Ove Hansson  
**Branch: S-411 29 Goeteborg, Landalabergen 20 Tel (031) 16-26-90**  
 Natural Avenue Music, see Sweden Music—MCA  
 Nils-Georgs Musikforlags AB, see Ehrlingforlagen  
 Ninandy Music Co., see Sweden Music—Ivan Mogull  
 Nordic Songs AB PO Box 745 Orotninggatan 37 S-101 30 Stockholm 1 Tel (08) 24-94-30 Cable MUSICALIA Telex 11859 Pres Bengt Edwardsson Prof Mgr Tony Lonn  
**Int'l firms represented:** Average (USA) Barton (UK) Far Out (USA) Sparta Florida group (UK)  
**Int'l reps.:** Denmark (Wilhelm Hansen), Norway (Norsk).  
 Nordiska Musikforlaget AB PO Box 745, Orotninggatan 37 S-101 30 Stockholm 1 Tel (08) 24-94-30 Cable MUSICALIA Telex 11859 Pres Bengt Edwardsson, Prof Mgr Tony Lonn  
**Int'l firms represented:** J & W Chester (UK) Wilhelm Hansen (Denmark) Impala (France) Nicky James (UK) Montparnasse 2000 (France) Norsk (Norway) Selected Sound (Germany) Hans Sikorski (Germany) Union (Spain), Walton (USA) Wilhelmiana (Germany)  
**Int'l reps.:** Denmark (Wilhelm Hansen), Germany (Wilhelmiana), Norway (Norsk), UK (J & W Chester), USA (Alexander Broude, Magna, G Schirmer, Walton)  
 Normans Forlag (STIM/NCB), see Filadelfia  
 Northern Music Corp., see Sweden Music—MCA  
 Notservice AB, see Intersong-Foerlagen  
 Open Road Music, see Sweden Music—Palace  
 Ozone Music, see Sweden Music—Ivan Mogull  
 Palace Music (Sweden) AB, see Sweden Music  
 Palace Music Co., see Sweden Music—Palace  
 Passkey Music Inc., see Sweden Music—Palace  
 Peel, see Sonet  
 Pickwick Music Ltd., see Sweden Music—MCA  
 Pilot Music AB, Fax: S-171 19 Solna Tel (08) 730-0810 Pres Kjell Samuelson, Gen Mgr Olle Samuelson  
**Int'l firms represented:** John T. Benson, Daystar, Omimension, Goldline, Heart Warming, Impact, Journey, Manna, Rambo, Silverline (all USA)  
 Planet Music, Framnaesbacken 12, S-171 42 Solna Tel (08) 93-73-00 Telex 14392 Pres & Mng Dir Mats Zelson  
 Platina Musikforlag, St. Arodsagan 29, H Backa S-422 43 Gothenburg Tel (031) 52-66-50 Pres Evert Jakobsson  
 Play Music, PO Box 751, S-131 24 Nacka Tel (08) 98-52 50 Mng Dir Ake Wilke  
 Polar Music AB, see Sweden Music  
 Rainlight Music, see Sweden Music—MCA  
 Ranbach Music, see EMI—Screen Gems-EMI  
 Red Bus Music (Scandinavia), see Sonet.  
 Mary Reeves Music, see Sweden Music—Palace  
 Reuter & Reuter Forlags AB—Pres Lennart Reuterskold Gen. Mgr Kerstin Selling—see Sweden Music  
 Mae Rich Music, see Sweden Music—MCA  
 S B A Music, see Sonet  
 Safir Musikforlag, PO Box 228 S-124 02 Bandhagen Tel (08) 99-1191 Gen Mgr. Stefan Nordin  
**Int'l firms represented:** Bixio (Italy) Casino (Canada),

House of Bryant (USA) Interchange (Canada), Intermusic (Netherlands), MMS (Switzerland), Olofson (UK), Publicare (USA), Showcase (UK), Silverhill (USA), Sudden Rush (USA)  
**Int'l reps.:** Australia (Laser), Brazil (RGE-Fermata), Canada (Interchange), Germany (Arabella), Italy (Durium), USA (Publicare).  
 Scala Musikforlag AB (STIM/NCB), see Sweden Music—Reuter & Reuter  
 A Schroeder Musikforlags AB, see Intersong-Foerlagen  
 Shaftesbury Music Co Ltd, see Sweden Music—MAM  
 Sole Survivors Music, see Sweden Music—MCA  
 Solstice Music, see Sweden Music—MCA  
 Sonet Music AB (STIM/NCB), Atlasvaegen 1, S-181 20 Lidingoe Tel (08) 767-0150 Telex 10037 Gen Mgr Oag Haeggqvist, Prof Mgr Ola Hakansson.  
**Int'l branches:** England, Netherlands  
**Int'l firms represented:** Ackee (USA), Akila (USA), Alcatraz Corner (USA), And Son (UK), Angle (UK), Arabella (UK), Arends (Germany), Arista (USA), Audigram (USA), Bad Boy (USA), Big Game (UK) Blue Mountain (UK), Bron (UK), Canaan, Careers (USA), Carrera (Germany), Charing Cross (USA), Chibell (UK), Coal Miners (USA), Collins (UK), Copper Basin (USA), Deep Purple (UK), OeShufflin (USA), Diamond Touch (USA), Earthly (UK), Emile (USA) Eyeball (USA), Fantasy Songs (UK) Floating (UK) Flying Fish (USA), Food (USA) Ricky Gardiner (UK) Robin Gibb (UK), Ian Gillan (UK), Global (Germany), Glove (UK) Go (UK), Half (UK), Hara-Kiri (UK), John Hartford (USA), Hit Songs (UK), Hodolog (USA), House of Dreams (UK), Glenn Hughes (UK), Hurricanes (Finland), IGB (UK), Inkwell (UK), Island (UK, USA), JOL (UK), Jayman (UK), Jonan (USA) Joyful Wisdom (USA), Keepers Cottage (UK), Keep on Trucking (UK), Kicking Mule (USA), King Coal (USA) King Street (USA), Lifegrade (UK), Lupus (UK), Mama Gail (UK), Mann (UK) Markion (UK), McDonald (USA), Modest (USA) Morrison (UK) Mother Goose (UK) Neil (USA) Number 11 (USA), Oakshire (USA), Osibisa (UK) Osibounds (UK) Owl (UK), Pal (UK) Penelope (UK) Plangent Visions (UK) Porpoise (UK) Prince Street (USA), Purple group (UK), Radar (UK), Rafferty Songs (UK), Robertson Brown (UK), Rock (UK), Brian Rothen & Assocs (USA), SP (UK) Savgos (USA), Scott-Wolfe (UK), Seaford (USA), Seven Brothers (USA), Soul Simon (USA), Skyhill (USA), Skyview (USA), Socks (UK), Sonet (UK), Stainless (USA), Sugar Daddy (USA), Sunbury (UK) Sweet Nana (USA), Tannen (USA) Tarka (USA), Tempest (UK) Toad Hall (UK) Tradition (USA) Two Knight (UK) UFO (USA) Umble Tunes (UK), Vanilla (UK) Venice (USA), Warlock (UK) Wayward (USA) White Line (USA), Winsack (UK), Wishbone (USA) Wizard (USA)  
**Int'l reps.:** Canada (Stainless) France (Latin III) Italy (Tiber), Spain (Ducal) Switzerland (Satun) USA (Stainless)  
 Sonora Musikforlags AB, see Intersong-Foerlagen  
 Sound Of Scandinavia & Rec'g AB, PO Box 1108, Storaengsvaegen 22, S-141 23 Huddinge Tel (08) 774-0780 Cable SOSREC, Telex 12601 Pres Leif Bigert (SEE ADVERTISEMENT)  
 Southern Music AB (STIM, NCB), Grev Turegatan 38 S-114 38 Stockholm Tel (08) 67-99-10 Cable SOUTHMUSIC Mgr Mrs O Spjoergen  
**Home office:** USA, Peer-Southern Org  
 Spanka Music Ltd, see Sweden Music—MAM  
 Starton AB, see April  
 Stevenson Music, see Sweden Music—Palace  
 Stockholms Musikproduktion, see Sweden Music  
 Succemelodier (AB), see Sweden Music  
 Sugarmusic (Scandinavia) AB, see Sweden Music  
 Sweden Music AB, Baldersgatan 1, Fax: S-100 41 Stockholm 26 Tel (08) 24-59-90 Telex 11959 Pres & Gen Mgr Stig Anderson, Gen Prof Mgr Anders Moren  
**Int'l firms represented:** ATV (UK), Ahab (USA), Alchemical (USA), All Seasons (USA), Andalusian (USA) Ariola America (USA) Arakarta (UK), Bill Black (USA) Blackbyrd (USA), Boca/Raton (USA) Bramtree (USA) Briarpatch (USA), Butterfly (Germany) Carlew (UK) Chandos (USA), Chinnichap (UK), Cirrus (Canada), DeByrd (USA) Desert Moon (USA) Ooors (USA), Equinox (USA), Everblue (UK), Garrett (USA), Gas Songs (UK), Geoff & Eddie (USA), Golden Withers (USA), Bobby Goldsboro (USA), Gypsy-Boy (USA), Hall-Clement (USA), Heath Levy (UK USA), Hilgreen (USA), House of Gold (USA), Hungry Mountain (USA), Interworld (USA), Intro (Germany), Jack & Bill (USA), Jarak (USA) Jasperilla (USA) Kinky (USA) Lady Jane (USA) Lazy Lizard (UK), Louvigny (UK), Love-Zager, Lowery (USA), Lynal (USA), Lyn-Lou (USA), Maplehill (USA), Music Equity (USA) My Mama's (USA) Willie Nelson (USA) Newkeys (USA) New Seasons (USA), Partner (USA) Pennine (UK), Perren Vibes (USA), Ben Peters (USA), Pi-Gem (USA), Probuscis (USA), Porchester (USA), RAK (UK), Razzle (UK), Remohy (USA), Roadshow (USA), Rondor group (USA), St. Annes (UK), John Sebastian (USA), Shillelagh (USA), Shelby Singleton (USA), Slow Dancing (UK), Sumac (USA), Sylvia's Mother's (USA), Threshold (UK), Tomake (USA) Trisong (USA), US Arabella (USA), Valley (UK), Bruce Welch (UK), Wherefore (USA), Don Williams (USA), Window (USA), Whitsett Churchhill (UK) Wind & Sand (USA), Wishbone (USA) Lawrence Wright (UK) Xavier (USA), **Reuter & Reuter Forlags AB—Black Bull (USA), Cai (USA), Consolidated (USA), Dorsey Bros (USA), Jack Elliott (USA), Embassy (USA), Evergreen (USA), Hamilton S Gordon (USA), G Henle (Germany) Lowell (USA), Mecca (USA), Monogram (USA) Prophet (USA), Raw (USA), J J Robbins & Sons (USA), G Schirmer (USA), Sentinel (USA), 62 Revue (USA), Stonebridge (USA), Tallyrand (USA), H. B. Webman group (USA), Yankee (USA), Zargon (USA)  
**Int'l rep.:** UK (Bocu)  
 Sylvain AB (Ed.), see Ehrlingforlagen  
 Tab Music/Textab Musikforlag, PO Box 210, S-732 00 Arboga Tel (0589) 103-50 Contact Harry Holm  
 Target Music AB, Arktikvaegen 24, Fax: S-161 09 Bromma Tel (08) 80-30-95 Mng Dir Tue Stby; Gen Mgr Ragnar Blomstroem**



**Int'l firms represented:** Crabshaw, Siren Songs (both USA).

Tomeja Music, see Sweden Music—Ivan Mogull.  
 Tomo's Tunes, see Sweden Music—MCA.  
 Tonitron AB, PO Box 1122, Forradsvagen 10, S-141 23 Huddinge. Tel: (08) 774-0290. Telex 11260. Mng. Dir. Leif Bigert.  
 Tuckahoe Music, see Sweden Music—Palace.  
 Two Beat Music Corp., see Sweden Music—MCA.  
 Union Songs AB, see Sweden Music.  
 Universalmusik Forlags AB (STIB/NCB), see Sweden Music—Reuter & Reuter.

Vector Music Corp., see Sweden Music—MCA.  
 Warner Bros. Music (Scandinavia) AB, PO Box 4082, Hoeglidsvaegen 28, S-182 04 Enebyberg. Tel: (08) 768-7150/4844. Telex 12812. Pres.: Lennart Desmond; Prof. Mgr. Hans Desmond.

**Int'l firms represented:** Advanced, Carmine Appice, Aria, Athwarn, Atlas, Attraction, Auntie Gravity, Ayton, Baby Monica, Badco, Benchmark, Beverly Hills, Big Bang, Bil-Mar, Blue Jeans, Blue Street, B O' Cult Songs, Bridgeport, Brown's Mill, Burbank, Burda, Caledonia Soul, Camad, Canasta, Cass County, Castle Hill, Chic, Chi-Sound, Chinnoy, Cinco, David Allan Coe, Companion, Cool Springs, Cotillion, Cricket, Curtom, Darkroom, Devalbo, Digma, Diamond Mine, Douglas, Elektra, Ezra, Feckless, Ferguson, Fingers, First Artists, Four Jays, Freyda, Fry King, Gamble Hinged, Gava Dima, Gear, Golden Spread, Good Friends, Good High, Grand National Songs, Grey Dog, Gringo, Hallway, Hanbo, Harms, High Wave, Hippieday, Holmes Line, Hombre, Ice Age, Ice Nine, Inherit, Inherit-Todd/Mark, Inner Earth, Jakmax, Jalynne, Jazz Bird, Jump Tunes, Katta, Howard Kenny, Kicking Bear, Kitty Hawk, Klancey, Kru, Kuumba, Likely Story, Loma Alto, Longdog, Ludmila, Mansfield, Marsaint, May 12th, Van McCoy, Lonette McKee, Medicine Hat, Mercury Bird, Midnight Hour, Mississippi Mud, Nebraska, New World, Randy Newman, Nine, Niehay, Nina, Nine Star, Nipper, Norway, Oakland, Old Canyon, Open Love, Ordina, Pain-American, Paradox, Peabo, Pepamarr, Precedent, Pronto, Pud, Radio, Red Cloud, Remick, Road Canon, Rodart, Rosy, Saloon Songs, Sanctum, Scaggs, Seethalakshmi, Sergeant, Showfor, Shubert, Siesta, Skol, Southfield, Space Songs, Speed, Stone Canyon, Superhype, Sure Enough Tunes, Swallow Turn, Sweet Harmony, Sweet Pea, Taco Tunes, Teatime, Ten Speed, Terra Firma, Tidewater, Tonopah, Topographic, Trampler Devon, Upward Spiral, Vera Cruz, Viva, Walden, Warner Bros., Warner-Sevenarts, Warner-Tamerlane, Widescreen, Wine 'N' Dine, M. Witmark & Sons, Wow & Flutter, Xamol, Zapata (all USA); AHA, Allied, Anastasia, Autumn, Collins, GH, Glitterbest, Kinney, London Town, Mainspring, Marsam, Moggie, Nineden, PPR, Pendulum, Rare, Riva, Sky, Skylark, Slim Chance, Stutter, Tchaikovsky, Peter Walsh, Warner Bros. Winterfold (all UK); PEFC, You You (both France); Klaatoons (Canada), MUZ (Germany), Warner Bros. (Australia, Italy, Netherlands, South Africa), Int'l reprs.: Australia, Italy, Netherlands, South Africa, UK, USA (all Warner Bros.), France (PEFC), Germany (MUZ).

Wiljex Music, see Sweden Music—Palace.  
 Wooden Horse Music Publ'g AB, see Flamingo.  
 Young Music of Scandinavia AB, PO Box 9019, S-750 09 Uppsala. Tel: (018) 35-23-10. Chief Exec.: Goran Helsten; Gen. Mgr.: Ingemar Nilsson.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

F S T (Foereningen Svenska Tonsaettare) (Society of Swedish Composers), PO Box 5091, S-102 42 Stockholm 5. Tel: (08) 24-29-50.  
 National Committee of the International Music Council, c/o Royal Academy of Music, Blasieholmstorg 8, S-111 48 Stockholm.  
 National Section of the International Society for Contemporary Music, Prastgatan 28, Stockholm.  
 S K A P (Society of Swedish Popular Composers & Authors), PO Box 5091, S-102 42 Stockholm 5. Tel: (08) 24-29-50. Pres.: Bo Goeran Edling.  
 Scandinavian Blues Ass'n, Talkkrogsvaegen 8, S-122 33 Enskede. Tel: (08) 59-54-43. Pres.: Joergen Sandin.  
 Society of Swedish Composers, see FST.  
 Society of Swedish Music Ass'n (Svenska Musikfoerlaegarefoereningen Upa), Hoeglandstorget 2, S-161 40 Bromma. Tel: (08) 25-07-99. Pres.: Kettil Skarby; Gen. Mgr.: Christian Sylvan.  
 Society of Swedish Popular Composers & Authors, see SKAP.  
 Swedish Music Information Centre, PO Box 5091, S-102 42 Stockholm 5. Birger Jarlsgatan 66, Stockholm.

### DESIGN & ARTWORK

Bohus Studio, PO Box 24, S-442 01 Kungaelv. Tel: (0303) 109-90, 168-71. Gen. Mgr. Gert Lengstrand; Chief Eng. Olle Ramm.  
 Filadelfia Forlaget AB, Dagenhuset, S-105 36 Stockholm. Tel: (08) 13-03-4D.  
 Interpromco PR, c/o Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.  
 Studioliand AB, PO Box 2161, Kungsgatan 29, S-103 14 Stockholm 2. Tel: (08) 20-51-61. Mng. Dir.: Thure O Aberg.  
 W-Sign Mktg. AB, Pontonjaergatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.

### LICENSING ORGANIZATION, MUSIC

S T I M (Svenska Tonsaettares Int'la Musikbyra—Swedish Performing Rights Society), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50. Pres.: Ove Rainer; Gen. Mgr.: Hans Nordmark. (Performing rights only).

## PLATING, PROCESSING & PRESSING PLANTS

Europa Film. Rec. Plating Div., PO Box 20065, S-161 20 Bromma 20. Tel: (08) 28-28-00. Cable EUROPAS-TUD. Telex: 17656. Pres.: Torbjorn Sjoeborg; Gen. Mgr. Bengt Runsten; Sales Mgr. Eric Augustsson. (Plating & processing only)  
 Grammoplast AB, Rorstrandsgatan 37, S-113 40 Stockholm. Tel: (08) 30-30-70. (Pressing only)  
 Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85.  
**Home office: Norway.**  
 Skandinaviska Grammophon AB, PO Box 148, Industrigatan 12, S-662 00 Aemaal. Tel: (0532) 12-290. Telex: 5390. Mng. Dir.: Sven Samuelsson; Sales Mgr.: Carl-Gerhard Waellgren.  
 Svensk Grammofonindustri (AB), Sveavagen 17, S-111 57 Stockholm. Tel: (08) 10-63-67. Mng. Dir.: Tage Andersson; Sales Mgr.: Stefan Andersson.  
 Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Telex: 13378. Mng. Dir.: Osten Nilsson.  
 Ulvex, Vasavagen 4, S-172 31 Sundbyberg. Tel: (08) 26-25-60. (Pressing only)

## PRINTERS & LITHOGRAPHERS

Filadelfia Forlaget AB, Dagenhuset, S-105 36 Stockholm. Tel: (08) 13-03-40.  
 Skoevde Offsettryck AB, PO Box 246, S-541 00 Skoevde. Tel: (0500) 34015. Gen. Mgr. Bo Meijer.  
 W-Sign Mktg. AB, Pontonjaergatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.

## RECORD PROMOTION

E M A-Telstar AB, PO Box 9127, S-102 72 Stockholm. Tel: (08) 68-02-50. Telex: 12234. Contact: Thomas Johansson.  
**Int'l branch:** Denmark, Knud Thorbjornsen.  
 Folkparkernas Artistformelning, Swedenborgsgatan 1, S-116 48 Stockholm. Tel: (08) 44-01-20.  
 Lars Olof Helen, Torsviksvangen 7a, S-181 05 Lidingoe 5. Tel: (08) 767-0150.  
 Interpromco PR, c/o Skandinavisk Musiktjanst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.  
 K B Rec. AB/ShuShu Rec. Ltd., Box 4153, S-203 12 Malmo. Tel: (040) 329-96. Dir.: Ken Brown; Gen. & Sales Mgr.: Ulla Nilsson.  
 Marcus Music AB, Raesundavaegen 45, S-171 52 Solna. Pres.: Marcus Oesterdahl; Gen. Mgr.: Christer Berg; Sales Mgr.: Ann-Birgit Carlsson.  
 Studioliand AB, PO Box 2161, Kungsgatan 29, S-103 14 Stockholm 2. Tel: (08) 20-51-61. Mng. Dir.: Thure O Aberg.  
 Telstar Konsertbureau AB, Frosatrabacken 24, S-127 37 Skarholmen. Tel: (08) 46-25-75.  
 W-Sign Mktg. AB, Pontonjaergatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.  
 Svante Widen Agencies, Snoedroppsgrand 15, S-162 41 Vaellingby. Tel: (08) 38-18-37. Mgr.: Svante Widen.

## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Marcus Music AB, Raesundavaegen 45, S-171 52 Solna. Tel: (08) 730-0400. Pres.: Marcus Oesterdahl; Gen. Mgr.: Christer Berg; Sales Mgr.: Ann-Birgit Carlsson; Chief Eng.: Tony Wallenrud. (PKG)  
**Audio:** Cassette  
 Playback Inspelning AB, Gustav Adolfs Torg 10, S-211 39 Malmo. Gen. Mgr.: Lennart Christiansson.  
**Audio:** Cassette, open reel.  
 Skandinaviska Grammophon AB, PO Box 148, Industrigatan 12, S-662 00 Aemaal. Tel: (0532) 12-290. Telex: 5390. Mng. Dir.: Sven Samuelsson; Sales Mgr.: Carl-Gerhard Waellgren.  
**Audio:** Cassette  
 Svensk Grammofonindustri (AB), Sveavagen 17, S-111 57 Stockholm. Tel: (08) 10-63-67. Mng. Dir.: Tage Andersson; Sales Mgr.: Stefan Andersson  
**Audio:** Cassette  
 T B S Corp., Luetzengatan 12, S-115 23 Stockholm. Tel: (08) 62-01-79, 62-01-09. Pres.: C.G. Langenskiold; Mktg. & Sales Dir.: Ulf Zwedberg.  
**Audio:** Cassette, open reel.  
 Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Telex: 13378. Mng. Dir.: Osten Nilsson  
**Audio:** Cassette.

## ● supplies

### EMPTY CARTRIDGES, CASSETTES & REELS

Ampex AB, Risselelden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Gen. Mgr.: Gerd Baumhof.  
**Audio:** Cassette boxes.

### PROFESSIONAL TAPE SUPPLIES

Ampex AB, Risselelden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Gen. Mgr.: Gerd Baumhof

## RECORD PROCESSING MACHINERY

A-pha, see Toolex.  
 Europa Film AB, PO Box 20065, S-161 20 Bromma. Tel: (08) 28-28-00. Cable: EUROPASTUD. Telex: 17656. Pres.: Torbjorn Sjoeborg; Gen. Mgr.: Bengt Runsten; Sales Mgr.: Eric Augustsson.  
**Chief product:** Plating equip.  
 Svensk Grammofonindustri (AB), Sveavagen 17, S-111 57 Stockholm. Tel: (08) 10-63-67. Mng. Dir.: Tage Andersson; Sales Mgr.: Stefan Andersson.  
**Chief product:** Vinyl.  
 Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Telex: 13378. Mng. Dir.: Osten Nilsson.  
**Chief product:** Automatic presses, high speed moulds, pneumatic punch presses, presses for pre-forming of matrices, hot-knife trimmers, extruders & hot-air pre-heaters, granulating mills, hydraulic pump units, etc. (Alpha).

## TAPE, BLANK LOADED & BULK RAW

Agfa-Gevaert AB, Oesthammsgatan 70, S-115 28 Stockholm. Tel: (08) 63-58-40. Telex: 1687. Mng. Dir.: Van Roosbroeck; Sales Mgr.: L. Karsbrink.  
**Audio:** Cassette, open reel.  
**Video:** Blank—1" open reel, ¾" cassette, ½" EIAJ cartridge.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Ampex AB, Risselelden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Gen. Mgr.: Gerd Baumhof.  
**Audio:** 8-tr... cassette, open reel.  
**Video:** 1" open reel, ¾" cassette, ½" EIAJ open reel, Beta, VHS.  
 B A S F Svenska AB, PO Box 53008, Kungsportsavenyen 31-35, S-400 14 Goeteborg 53. Tel: (031) 81-32-60. Cable: BASIMPORT. Telex: 2327. Sales Mgr.: Bo Hartzell.  
**Audio & Video:** Cassette, open reel.  
 Exman & Co. AB, Stora Nygatan 29, S-401 23 Goeteborg. **Audio:** 8-tr... cassette, open reel.  
**Brand name:** Audio Magnetics  
 Tonitron AB, PO Box 1122, Forradsvagen 10, S-141 23 Huddinge. Tel: (08) 774-0290. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen. (Blank only)

**TAPE DUPLICATING & PROCESSING EQUIPMENT**  
 Ampex AB, Risselelden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Gen. Mgr.: Gerd Baumhof.  
**Audio:** Duplicators.

## ● accessories manufacturers

Amigo Musik AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Jorgen Adolffson.  
**Product:** 45 rpm adapters.  
 Ampex Corp., Risselelden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Telex: 10867. Gen. Mgr.: Gerd Baumhof.  
**Product:** Head cleaners & demagnetizers.  
 Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEODAHL. Telex: 17840. Pres.: Per-Anders Boquist.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, needles.  
 Elfa Radio & Television AB, Industrivagen 23, S-171 17 Solna. Tel: (08) 730-0700. Telex: 10479. Mng. Dir.: Gunnar Roth; Sales Mgr.: Arne Ununger.  
**Product:** Cleaners, cloths, brushes, head cleaners, demagnetizers, needles, leader & splicing tape.  
 Sven Eriksson Audio, PO Box 834, S-121 08 Johanneshov. Tel: (080) 19-90-50. Telex: 13210. Owner: Sven Eriksson; Sales Mgr.: Gunnar Silins. (Imporтер)  
**Product:** Cleaners, cloths, brushes, head cleaners, demagnetizers, needles.  
 N A S A B, Chalmersgatan 27a, S-411 35 Goeteborg. Tel: (031) 18-86-20.  
**Product:** Needles.  
**Brand name:** Pickering  
 Tonitron AB, PO Box 1122, Forradsvagen 10, S-141 23 Huddinge. Tel: (08) 774-0290. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
 W-Sign Mktg. AB, Pontonjaergatan 32, S-112-37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.  
**Product:** Carrying & storage cases, plastic record covers, catalog servs.

## ● store fixtures & merchandising aids manufacturers

Amigo Musik AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Jorgen Adolffson.  
**Product:** Record divider cards.  
 Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEODAHL. Telex: 17840. Pres.: Per-Anders Boquist.  
**Product:** Tape display racks.  
 Fors & Fors AB, PO Box 1, S-170 11 Drottningholm. Tel: (08) 759-0090. Mng. Dir.: Haekon Fors; Sales Mgr.: Ingrid Winckelid.  
**Product:** Record & tape display racks.



Bellelulpe SA, see Fanfan.  
 Belmont SA (Ed. Musicales), see Finsterwald & Cantacuzene.  
 Bestgen Musikverlage (SUISA), Postfach 25, CH-7270 Davos 2. Tel: (083) 3.54.38.  
 Breeze Music Switzerland, Via Serodine 17, CH-6612 Ascona. Tel: (93) 35.32.51. Owner & Dir.: Corina Dierks-Fortman; Gen. Mgr.: Fred Hoock.  
**Home office:** Germany.  
**Int'l reps.:** Germany (Meisel), USA (Summer Breeze).  
 Campana, see Fanfan.  
 Cantata Music, see IMPACT.  
 Cecil-Music, see Oversea.  
 Chicago Music, see IMPACT.  
 Chrysa SA (Ed.), see Coda.  
 Coda (Ed.), Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.44.40. (Affiliated with Jane Peterer)  
**Int'l firms represented:** Meisel Prod'ns, Montana (both Germany).  
**Int'l reps.:** Austria (Melodie), Germany (M. Hohner), Netherlands (De Eeste Muziek Centrale).  
 Cron (Ed.), Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 23.43.25. Gen. Mgr.: Dr. Paul Cron.  
**Int'l firms represented:** A. Boehm (Germany). Styria (Austria).  
 Duevees Music, see IMPACT.  
 E M I Music Publ'g (Switzerland) SA, Badenerstr. 567, CH-8048 Zurich. Tel: (01) 54.00.10. Telex: 55695. Mng. Dir.: Guy Deluz.  
 Edifo SA, Badenerstr. 555, CH-8048 Zurich. Tel: (01) 54.97.54. Pres.: Dr. Veit Wyler; Gen. Mgr.: Sarah Dimenstein.  
**Int'l firms represented:** Acuff Rose Music (USA), Melodie der Welt (Germany).  
 Edition Musikproduktionen (ML, SUIA) c/o Metronome Recs. AG, Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 725.36.83. Telex: 52941. Pres.: Juerg Zehnder, Gen. Mgr.: Bruno Moschin.  
**Int'l firms represented:** Abramo Allione (Italy), Associati (Italy), Rolf Budde Musikverlag KG (Germany), Eurovox (Belgium), Farran Musica (Spain), Intervox (Belgium), Nobile (Germany), Peterman & Co. Ltd. (UK), Real (Italy), Royal (Germany), Swington (Ed.) (Germany), Valentine (Belgium).  
**Int'l rep.:** Germany (Royal).  
 Ere du Verseau, PO Box 90, CH-1211 Geneva 1. Chief Exec. Mr. Regor.  
 Estella Music, see IMPACT.  
 Evasion Ed., Rue Dr. Cesar-Roux 28, CH-1005 Lausanne. Tel: (021) 22.81.34. Dirs.: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.  
 Fanfan Music H. & B. Lechti & Cie. (SUISA/ML), Rue de Hesse 8-10, CH-1211 Geneva 11. Tel: (022) 21.77.66. Telex: 28657. Mng. Dir.: Heinz Lechti; Gen. Mgr.: Bertrand Liechti.  
**Int'l firms represented:** CAM (Italy), Fermata Group (Brazil), Gerig (Germany), Goodman Group (USA), Roland Kluger (Belgium), Mills (USA).  
 Finsterwald & Cantacuzene Eds. Musicales, Av. des Alpes 70, CH-1820 Montreux. Tel: (021) 62.45.55. Pres. Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.  
**Int'l firms represented:** Belmont (Germany), Durium (Italy), Fiumara (Italy), Maas (Italy), Pharaon (France), Saar (Italy), Sonet (Sweden, UK).  
 Flora Musikverlag GmbH, see Turicaphon.  
 Forever Music, see Hazyville.  
 Francis-Day-Prod'n Switzerland, see Coda.  
 Friedrich's Prod'ns, 13 rue Marinacq, CH-1206 Geneva. Tel: 47.68.10/27. Pres.: Jean-Claude Friedrich.  
 Giljan AG, see Jane Peterer.  
 Gismonti Eds. Musicales, see Fanfan.  
 Gold Recs., Mythenquai 383, CH-8038 Zurich. Tel: (01) 43.69.30. Owner: Bernard Henric.  
 Good Tunes Music, see Fanfan.  
 Bill Grauer, see IMPACT.  
 Hazyville (Ed.), Im Koller 17, CH-8706 Feldmeilen. Tel: (01) 923.49.18. Cable: OSTERWALDMUSIC. Telex: 75437. Pres.: R. Hazy Osterwald; Gen. Mgr.: G. Sunny Lang.  
**Int'l firms represented:** Allround (Austria), Arabella (France), Paul C.R. Arends (Germany), Hazyland (Germany), Eugene McDaniels (USA), Moon Shadow Music (Germany), Peach (USA), Shirley (Germany), Trumpf (Germany), Yonah (USA).  
**Int'l reps.:** Austria (Allround), Belgium (Frankie, Virgo), Canada (Arca), Germany (Paul C.R. Arends), South Africa (Laetec).  
 Helbling & Co., Pfaffikerstr. 6, CH-8604 Volketswil. Tel: (01) 945.43.93. Cable: HELBLINGMUSIC.  
 Henn Eds., see Fanfan.  
 I M P A C T (International Music Publ'rs & Composers Trust) SA, Box 10, Via del Tiglio 11, CH-6900 Cassarate/Lugano. Tel: (091) 51.80.71.  
**Int'l firms represented:** Jana, Mongo.  
 International Melodies Eds, see Fanfan.  
 Jazz Standard Music, see IMPACT.  
 Jeans Music, see Fanfan.  
 Jury Music, see IMPACT.  
 K B L, 22 Av. de Miremont, CH-1206 Geneva. Tel: (022) 36.70.61.  
 L M N, see Fanfan.  
 Lechif SA, see Fanfan.  
 Louvin Music (ML), Rue de la Serre 61, C-2301 La Chaux-de-Fonds. Tel: (039) 22.16.19. Telex 35383.  
**Int'l firms represented:** Design (France), Durium (Italy), Frankie (Belgium), Tutti (France).  
**Int'l reps:** Belgium (Frankie), France (Chappell-Design, PES, Tutti), Italy (Durium), UK (Emerald, Sharcha).  
 Lucy Music, Eden Roc 1, La Clai aux Moines, CH-1073 Savigny. Tel: (021) 97.18.94. Dir.: Gino Gudsi; Promo: Raymond Bailly; Int'l Prod'r: Albert van Hoogter.  
 Meditteranian Publ'g Prod'ns, 10 Chemin de Normandie, CH-1206 Geneva. Tel: 46.24.59. Gen. Mgr.: Vanda Chuard.  
**Int'l branch:** Greece.  
 Meisel-Prod'n der Ed. Coda, see Coda.  
 Melodie (Ed.), see Jane Peterer.  
 Mondiamusic Sarl, see Fanfan.  
 Music Club Verlag, PO Box 4, Im Baerenmoos 13, CH-8942 Oberrieden. Tel: (01) 43.69.30. Owner: Bernard Henric.

Musicaland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Chief Exec. Gian Carlo Astore.  
 Music Today SA, Baarerstr. 57, CH-6301 Zug. Tel: (042) 21.07.45.  
 Musikum Musikverlag GmbH, see Turicaphon.  
 Musikverlag zum Pelikan, Hadlaubstr. 63, CH-8044 Zurich. Tel: (01) 60.19.85.  
**Int'l firms represented:** G. Henle, Moeck, Moeseler, Sikorski, Stella, Volk (all Germany).  
**Int'l rep.:** Germany (Baerenreiter).  
 Musikvertrieb AG, Badenerstr. 555, CH-8048 Zurich. Tel: (01) 54.97.54. Telex: 52740. Pres.: Dr. Jack Dimenstein; Mgr.: Sarah Dimenstein.  
**Int'l firms represented:** Burlington Music (UK), Melodie der Welt (Germany), Ivan Mogul (USA), Valentine Music Group Ltd. (UK).  
 Nikto (Eds.), Av. de la Grenade 6, CH-1207 Geneva. Tel: (022) 35.17.62. Cable: NIKTOPRESS.  
 Nova GmbH (Ed.), see Helbling.  
 Nuesch Publ'g Co., Postfach 176, CH-9230 Flawil.  
**Int'l branch:** Spain.  
 Oeil Music, see Finsterwald & Cantacuzene.  
 Onyx Music, see IMPACT.  
 Orma Verlag, Chruzewies 4, CH-8852 Altendorf. Tel: (055) 63.37.22. Telex: 75145. Pres.: J. Baumgartner, Gen. Mgr.: R. Henzi.  
 Oversea Music, Zurichstr. 35, CH-8154 Oberglatt. Tel: (01) 850.32.39. Telex: 56479. Pres.: Michel Liber.  
 P D U Eds. Discografiche & Musicali SA, Via Generoso 6, CH-6900 Lugano. Tel: (091) 54.86.81, 54.87.51. Telex: 73208. Admin'r: Alberto Collemberg.  
**Int'l branch:** Italy.  
 Jane Peterer Publ'g, Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.44.40. Cable: MUSIKCENTER. Pres.: Jane Peterer.  
**Int'l firms represented:** Melodie (ed.)—United Artists Group (Germany, USA).  
**Int'l reps.:** Austria (Melodie), France (Hohner), Germany (M. Hohner), Latin America (Columbia Pictures), Netherlands (De eerste Muziekcentrale), USA (Studio PR).  
 Pool Music, see Hazyville.  
 Prix Music, see IMPACT.  
 Rinco Music Co., Spitalgasse 9, CH-8025 Zurich. Tel: (01) 47.92.40. Telex: 54565. Gen. Mgr.: Walter Schelling.  
 Satin Music, see Finsterwald & Cantacuzene.  
 Say Yes Music AG, Seestr. 12, CH-6072 Sachseln. Tel: (4141) 66.30.06. Telex: (45) 54138. Gen. Mgr.: Dr. Hermann Stern.  
**Int'l rep.:** Germany (Edition Intro).  
 Sebring Music, see IMPACT.  
 Sidem SA, see Fanfan.  
 Sparta Florida Switzerland, see Coda.  
 Turicaphon (Ed.) AG, Winterthurstr. 40, CH-8610 Uster/Zurich. Tel: (01) 941.13.11/14.34. Gen. Dir.: Hans Oestreichler Sr.  
 Violinada Musik Verlag, Postfach 47, CH-8105 Regensdorf. Tel: (01) 840.41.59. Pres. & Gen. Mgr.: Eugene Tiel.  
 Wamjud Music, see IMPACT.  
 Wiliin Music, see IMPACT.  
 Wintasco-Music, PO Box 412, CH-8040 Zurich. Tel: (01) 21.27.04. Mgr.: Renate Burkhalter.  
 Zomba Corp., Alpenstr. 14, CH-6300 Zug. Tel: (042) 21.14.66. Cable: IURZO. Telex: 78867. Dir.: Dr. Karel Zoller.  
**Int'l reps.:** Austria (Robal), Belgium (Nada), Canada (Morning), Germany (Roba), Ireland (Zomba), Netherlands (Nada), South Africa (Musicpiece), UK (Zomba), USA (Athlone).

Prex/Vaud. Tel: (021) 76.10.26. Gen. Mgr.: Lea Manhart. (Performing rights only)  
**Home office:** Austria.

## PLATING, PROCESSING & PRESSING PRINTERS & LITHOGRAPHERS

MCS (Music & Cassette Supply Ltd.), Schufelistr., CH-8863 Buttikon SZ. (055) 67.14.14. Telex: 75144. Pres.: Werner Weber; Gen. Mgr.: Mario Taravella; Sales Mgr.: Ulrich Plocher.  
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.  
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 941.13.11.

## RECORD PROMOTION

Music Radio Promos, PO Box 1134, CH-8047 Zurich. Tel: (01) 748.26.97. Dir.: Alex Pfund.

## TAPE CUSTOM DUPLICATORS

Atlantida SA, Chemin Moise-Duboule 49, CH-1211 Geneva 28. Tel: (022) 98.33.22. Cable: ASAINTER.  
 Intertape Ltd. (International Tape Org.), Spinnerstr. 21, CH-8753 Mollis. Tel: (058) 34.31.34. Telex: 75162. Gen. Mgr.: Peter Baumgartner; Sales Mgr.: Louis Bischof.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" cassette.  
 MCS (Music & Cassette Supply Ltd.), Schufelistr., CH-8863 Buttikon SZ. Tel: (055) 67.14.14. Telex: 75144. Pres.: Werner Weber; Gen. Mgr.: Mario Taravella; Sales Mgr.: Ulrich Plocher.  
**Int'l branch:** Germany.  
**Audio:** 8-tr., cassette, open reel.  
 Muscialand AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Freddy P. Frei; R&D Dir.: Richard Steiner.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 Ruba, Beerli & Co./Arthoc Ch. E. Beerli, PO Box 300, Claragrain 7B, CH-4000 Basel. Tel: (061) 33.23.94.  
 Union Studios E. Heers, Schulstr. 56, CH-8105 Regensdorf.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Freddy P. Frei; R&D Dir.: Richard Steiner.  
**Audio:** Cassette bodies, hubs, rolls, foils, pads, shields, all cartridge plastic parts, library cases.  
 CCT (Compact Cassettes Trading AG), Birmensdorferstr. 55, CH-8036 Zurich. Tel: (01) 241.47.11. Telex: 58975. Pres.: Hugo von Blumenthal; Gen. Mgr.: Aldo Steiner.  
**Int'l branches:** Austria, CCT, Germany, CCM.  
 I C M Cassette Mdsrs. Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager. (SEE ADVERTISEMENT).  
 Lake County Recs., Bois-Noir 39, CH-2300 La Chaux-de-Fonds. Tel: (039) 26.93.60. Chief Exec.: Michel Cattin; Gen. & Sales Mgr.: Eliane Cattin.  
 Lenco Moulding SA, rue de l'Industrie, CH-1781 Courtaman. Tel: (037) 34.19.15. Gen. Mgr.: Gerard Koeberle; Sales Mgr.: Zita Koeberle. (SEE ADVERTISEMENT).  
 Toka AG, see CCT.  
 Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil. Tel: (01) 710.40.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella.  
**Int'l branch:** Germany.

### EMPTY CARTRIDGES, CASSETTES, & REELS

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Freddy P. Frei; R&D Dir.: Richard Steiner.  
**Audio:** C-0 cassette, cartridges, digital cassettes.  
 CCT (Compact Cassettes Trading AG), Birmensdorferstr. 55, CH-8036 Zurich. Tel: (01) 241.47.11. Telex: 58975. Pres.: Hugo von Blumenthal; Gen. Mgr.: Aldo Steiner.  
**Int'l branches:** Austria, CCT, Germany, CCM.  
 I C M Cassette Mdsrs. Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager. (SEE ADVERTISEMENT).  
 Lake County Recs., Bois-Noir 39, CH-2300 La Chaux-de-Fonds. Tel: (039) 26.93.60. Chief Exec.: Michel Cattin; Gen. & Sales Mgr.: Eliane Cattin.  
 Lenco Moulding SA, rue de l'Industrie, CH-1781 Courtaman. Tel: (037) 34.19.15. Gen. Mgr.: Gerard Koeberle; Sales Mgr.: Zita Koeberle.  
**Audio:** C-0 cassettes (SEE ADVERTISEMENT).  
 Muscialand AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Freddy P. Frei; R&D Dir.: Richard Steiner.  
 Toka AG, see CCT.  
 Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil. Tel: (01) 710.40.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella.  
**Int'l branch:** Germany.

### ENVELOPES & MAILERS

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 941.13.11.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Communaute de Travail Pour la Diffusion de la Musique Suisse, Av. du Grammont 11 bis, CH-1000 Lausanne 13. Tel: (021) 26.63.71.  
 European Ass'n of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva.  
 European Broadcasting Union, PO Box 193, Ancienne Rt. 17A, CH-1211 Geneva 20. Tel: (022) 98.77.66. Cable: UNIRADIO. Telex: 289193. Sec'y-Gen.: Regis de Kalbmatzen; Legal Affairs: Marcel Caze; TV Program Dept.: Miro Vilecek; Radio Program Dept.: Antony M. Dean; Technical Center: Rudolf Gressman.  
 F I M (Federation Int'l des Musiciens), Hofackerstr. 7, CH-8032 Zurich. Tel: (01) 55.66.11.  
 National Committee of the Int'l Music Council, PO Box 2054, CH-4001 Basel. Tel: (061) 22.70.84.  
 S M V (Swiss Musicians Union), Elisabethenstr. 2, CH-4051 Basel. Tel: (061) 23.87.86. Chief Exec.: Hans Heusi; Gen. Mgr.: Dr. Peter Kuster.  
 Swiss Music Council, PO Box 2054, CH-4001 Basel. Tel: (061) 22.70.84. Pres.: Lena Tschannen.  
 Swiss Musicians' Ass'n, Av. du Grammont 11 bis, CH-1000 Lausanne 13. Tel: (021) 26.63.71.

### DESIGN & ARTWORK

Ackeret Design Studios, Schaffhauserstr. 15, Zurich. Tel: (01) 60.38.72.  
 E. Schweizer Design AG, Spalenterweg 54, CH-4051 Basel. Tel: (061) 22.17.65. Gen. Mgr.: Peter Krummenacher.  
**Int'l branches:** Germany, USA.  
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

### LICENSING ORGANIZATIONS, MUSIC

Mechanlizenz (Swiss Society for Mechanical Copyright), Bellariastr. 82, CH-8038 Zurich. Tel: (01) 45.77.00. (Mechanical rights only).  
 S U I S A (Schweizerische Gesellschaft fuer Urheberrechte an Musik-Aufuehrungen & Sendungen), Bellariastr. 82, CH-8038 Zurich. Tel: (01) 45.77.00. (Performing rights only).  
 Symphony Tone Prod'ns, Rte. de Lussy 30, CH-1162 St.



## JACKETS & SLEEVES LABELS

Sonographic Rec'g Co AG Kampstr 16, CH-8952 Schlieren Tel (01) 730 22 29 Pres R Egl. Gen Mgr WA Wettler, Sales Mgr A Brand (Jackets & labels only)  
Turcaphon AG Schweizer Schallplattenfabrik CH-8611 Riedikon/Zurich Tel (01) 941 43.11 (Jackets & sleeves only)

## POLYETHYLENE BAGS

Sonographic Rec'g Co AG Kampstr 16, CH-8952 Schlieren Tel (01) 730 22 29 Pres R Egl. Gen Mgr WA Wettler, Sales Mgr A Brand

## PROFESSIONAL TAPE SUPPLIES

Audio Magnetics SA Geneve, PO Box 54 2 Rte des Acacias CH-1227 Geneva Tel (022) 43 51 15 Telex 27152 Gen Mgr Jean-Pierre Murbach, Sales Mgr Werner Meier, Mktg Mgr Jean-Jacques Eschenmoser  
Int'l subsidiaries: England, France, Germany, Portugal (All Audio Magnetics)  
Audio: 8-tr & cassette duplication tapes on NA8 hubs

## TAPE, RAW & BLANK LOADED

Agfa-Gevaert AG/SA Stettbachstr 7 CH-8600 Duebendorf Tel Zurich 821 02 40 Telex 56961 Zurich Mng Dir R Klett, Sales Mgr U Buehring  
Audio: Blank—Compact-cassette open reel raw—cassette, broadcast, studio  
Video: Cassette, open reel  
Brand names: Agfa Carat Agfa Stereochrom Agfa Videochrom

Alchemo AG, Althardstr 224, CH-8105 Regensdorf/Zurich Tel (01) 840 66 06 Telex 56359 Pres & Gen Mgr Gian Carlo Astore, Domestic Sales Mgr Hans Vetterli, Sales Dir Fredy P Frei, R&D Dir Richard Steiner  
Audio: Raw—8-tr, cassette, open reel blank—8-tr, cassette

Audio-Electronic AG Raffelstr 25 CH-8045 Zurich Tel (01) 66 26 90 Telex 56556 Chm Manfred Frank Sales Mgr Ed Isenring (Importer: (Blank only)  
Audio: Cassette, open reel  
Brand name: Fuji

Audio Magnetics SA Geneve 2 Rte des Acacias, CH-1217 Geneva 24 Tel (022) 43 51 15 Telex 27152 Gen Mgr Jean-Pierre Murbach, Sales Mgr Werner Meier, Mktg Mgr Jean-Jacques Eschenmoser  
Int'l subsidiaries: England, France, Germany, Portugal (All Audio Magnetics)  
Audio: 8-tr, cassette & open reel

8 A S F (Switzerland) AG, Soestr 40, CH-8802 Kirchberg Tel (07) 15 19 21 Telex 52396 Sales Mgr Ueli Schor

Home office: Germany  
Audio: Cassette, open reel  
Video: Cassette, open reel

CCT (Compact Cassettes Trading AG), Birmendorferstr 55 CH-8036 Zurich Tel (01) 241 47 11 Telex 58975 Chief Exec Hugo von Blumenthal Gen Mgr Peter Wirz  
Audio: Cassette  
Brand Name: Toka / Galaxy

Fuji, see Audio-Electronic  
I C M, see MCA. (SEE ADVERTISEMENT)

Intertape Ltd (International Tape Org.), Spinnereistr 21, CH-8753 Mollis Tel (058) 34 31 34 Telex 75162 Gen Mgr Peter Baumgartner Sales Mgr Louis Bischof (Audio & Video)

Lenco Moulding SA rue de l'Industrie CH-1781 Courtaman Tel (037) 34 19 15 Gen Mgr Gerard Koerberle, Sales Mgr Zita Koerberle, (Blank only)  
Audio: Cassette (SEE ADVERTISEMENT)

M C S (Music & Cassettes Supply Ltd.), Schufelistr, CH-8863 Buttikon SZ Tel (055) 67 14 14 Telex 75144 Pres, Werner Weber; Gen. Mgr Mario Taravella, Sales Mgr, Ulrich Plocher  
Audio: 8-tr, cassette  
Brand name: ICM

MagneTec Inc Schwarztorstr 35, CH 3007 Berne (Consulting & Engineering)

Musiland AG, Althardstr 224, CH-8105 Regensdorf/Zurich Tel (01) 840 60 40, Telex 56359 Pres & Gen Mgr Gian Carlo Astore, Domestic Sales Mgr Hans Vetterli; Sales Dir Fredy P Frei, R&D Dir Richard Steiner  
Audio: 8-tr, cassette, open reel

Pyral (Products) SA 3 Rue Beau-Site, CH-1211 Geneva Tel 44 65 50 Telex 23756 (Blank only)  
Home office: France

Revox-ELA AG, Althardstr 146, CH-8105 Regensdorf, Tel (01) 840 26 71 Pres Willi Studer; Gen Mgr Michel Ray (Blank only)  
Audio: Open reel

Sony Overseas SA, Baarerstr 59, CH-6301 Zug Tel (042) 23 31 21 (Blank only)  
Audio: Cassette, open reel  
Video: 1" open reel, 1/4" cassette, 1/2" EIAJ cartridge

Toka/Galaxy, see CCT  
Werner Weber Kunststoffwerk AG, Soodstr 52, CH-8134 Adliswil Tel (01) 710.40.51 Pres Werner Weber; Ass't to Pres Mario Taravella

Int'l branch: Germany  
Audio: Blank—8-tr, cassette & open reel; raw—cassette & open reel

Int'l branch: Germany  
Audio: Blank—8-tr, cassette & open reel; raw—cassette & open reel

## TAPE DUPLICATING EQUIPMENT

Alchemo AG, Althardstr 224 CH-8105 Regensdorf/Zurich Tel (01) 840 66 06 Telex 56359 Pres & Gen. Mgr.: Gian Carlo Astore, Domestic Sales Mgr Hans Vetterli, Sales Dir Fredy P Frei, R&D Dir Richard Steiner  
Audio: Quality control equipment for CC production, cassette winders, audio acoustical equipment  
Audio Magnetics SA Geneve PO Box 54 2 Rte des Acacias, CH-1227 Geneva Tel (022) 43 51 15 Telex 27152

Gen Mgr Jean-Pierre Murbach, Sales Mgr Werner Meier Mktg Mgr Jean-Jacques Eschenmoser  
Int'l subsidiaries: England, France, Germany, Portugal (All Audio Magnetics)  
Audio: 8-tr cassette & open reel copiers & duplicators  
Brand name: Pentagon  
Intertechnika (div of Nichibe Technical Consultants Ltd.), Case Postale 475 4 Rue Ami-Lullin, CH-1211 Geneva 3  
Audio: Design & implementation of facilities  
Sony Overseas SA Baarerstr 59, CH-6300 Zug Tel (042) 23 31 21

## accessories manufacturers

Alchemo AG Althardstr 224, CH-8105 Regensdorf/Zurich, Tel (01) 840 66 06 Telex 56359 Pres. & Gen Mgr Gian Carlo Astore, Domestic Sales Mgr Hans Vetterli, Sales Dir Fredy P Frei, R&D Dir Richard Steiner  
Product: Carrying & storage cases, headd cleaners, demagnetizers, leader & splicing tape  
Dynavox Electronics, route de Villars 105, CH-1700 Fribourg Tel (037) 24.55 30  
Product: Needles, stereo cartridges  
Brand name: Pickering

I C M Cassette Mdsrs. Ltd., Muehlebachstr 27 CH-8800 Thalwil Tel (01) 720 29 42 Telex 53759 Pres Werner Weber; Gen Mgr Andy Baur Sales Dir Rolf Sager  
Product: Tape carrying & storage cases, splicing tape (SEE ADVERTISEMENT)

Lake County Recs., Bois Noir 39, CH-2300 La Chaux-de-Fonds Tel (039) 26 93 60 Owner Michel Cattin; Gen & Sales Mgr Eliane Cattin  
Product: 45 RPM adapters, needles.

M C S (Music & Cassette Supply Ltd.), Schufelistr, CH-8863 Buttikon SZ Tel (055) 67 14 14 Telex 75144 Pres Werner Weber, Gen Mgr Mario Taravella, Sales Mgr Ulrich Plocher  
Int'l branch: Germany  
Product: Head cleaners

Musiland AG, Althardstr 224, CH-8105 Regensdorf/Zurich Tel (01) 840 60 40, Telex 56359 Pres. & Gen Mgr Gian Carlo Astore, Domestic Sales Mgr Hans Vetterli, Sales Dir Fredy P Frei, R & D Dir, Richard Steiner  
Product: Carrying & storage cases, head cleaners & demagnetizers

Revox-ELA AG, Althardstr 146, CH-8105 Regensdorf Tel (01) 840 26 71 Pres Willi Studer, Gen Mgr Michel Ray  
Product: Tape carrying & storage cases, head cleaners & demagnetizers

E Schweizer Design AG Spalentorweg 54, CH-4051 Basel Tel (061) 22 17 65, Telex 63403. Gen Mgr Peter Krummenacher

Int'l branches: Germany USA  
Product: Carrying & storage cases, cleaners, cloths, & brushes, head cleaners

Thorens-Franz AG, Hardstr 41, CH-5430 Wettingen Tel (056) 26 28 61 Mng Dir Remy A Thorens, Sales Dir Armin Graf  
Product: 45 rpm adapters needles

## store fixtures & merchandising aids manufacturers

Alchemo AG, Althardstr 224, CH-8105 Regensdorf/Zurich, Tel (01) 840 66 06 Telex 56359 Pres & Gen. Mgr Gian Carlo Astore, Domestic Sales Mgr Hans Vetterli; Sales Dir Fredy P Frei, R&D Dir, Richard Steiner  
Product: Tape display racks

Musiland AG, Althardstr 224, CH-8105 Regensdorf/Zurich Tel (01) 840 60 40 Telex 56359 Pres & Gen Mgr Gian Carlo Astore Domestic Sales Mgr Hans Vetterli; Sales Dir Fredy P Frei, R&D Dir, Richard Steiner  
Product: Tape display racks

E Schweizer Design AG, Spalentorweg 54, CH-4051 Basel, Tel (061) 22 17.65, Telex: 63403. Gen Mgr Peter Krummenacher

Int'l branches: Germany, USA  
Product: Browser boxes, display racks

## THAILAND

Population: 42 960,000  
Rate of exchange: \$1 (US) = 20 41 baht  
Per capita income: \$318  
Holidays: January 1, February 13 (Makha Buja), April 6, May 5 (Coronation Day) May 10, July 1, August 12 (Queen's Birthday), December 5 (King's Birthday), December 10 (Constitution Day), December 31 & all Buddhist holidays  
Records, record blanks & pre-recorded media imported from USA: 1977—\$146,329

## record & tape manufacturers / distributors / importers

Black & White Co Ltd., PO Box 335 Thai Lai Thong 8ldg.,

52/4-6 Surawongse Rd., Bangkok, Tel: 31-939, 33-720, 31-241 Local branch: 900 Mahachai Rd Capitol, see EMI.

Ching Thai Regd. Ord. Partnership, Burapa Palace, 669-671 Chakrapet Rd., Bangkok 2, Tel 221-4471/4241 Cable CHINTAI/COM, Pres. Matri Boondikulchok; Gen Mgr Kavee Boondikulchok; Sales Mgr.: Kamol Boondikulchok (Distributor/Importer from UK & USA)

Labels: (Distributed foreign—not licensed) Amsterdam, Atlantic, Capitol, Columbia, Command, Dolton, Dunhill, Elektra, Epic, Liberty, London, MCA, MGM, Mercury, Motown, Nonesuch, Pride, RCA, United Artists, Warner Bros. (all USA)

E M I (Thailand) Ltd., 522 Prasmain Rd., Bangkok Tel: 281-7089/7582/7377 Cable EMITRON, Mng Dir: Neil Sarsfield; Sales Mgr.: Thaveechai Jariya-lam-Udom; Comm'l Dir: Pramahn Boodtsakorn.

Labels: (Owned) Capitol, EMI, EMI (Thailand); (licensed) Arista (USA), Bronze (UK), CBS (USA), Island (UK), MAM (UK), Magnet (UK), Motown (USA), Philips (Netherlands), Polydor (Germany), Private Stock (USA), RAK (UK), Sherbet (Australia), United Artists (USA).

K S, see Thai Phonograph.  
Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok Tel: (3) 920-208, 918-380, Cable VASUVAT, Owner: Manit Vasuvat; Gen. Mgr.: Chaichan Vasuvat; Sales Mgr. Pomphan Vasuvat  
Labels: (Owned) MV-Master Voice, SKS-Sri Krung, SPC-Sri Krung, Solina, Sona Tape  
Int'l rep.: Germany (Asona), USA (RCA Int'l).

M.V.-Master Voice, see Sri Krung.  
S K S, see Sri Krung.  
S P C, see Sri Krung.  
Solina, see Sri Krung.  
Sona Tape, see Sri Krung.

Thai Phonograph Rec. Co. Ltd., B57 Mahachai Rd., Bangkok Tel 286-1648 Mng Dir: Sukit Pachimsawat; Gen. Mgr. Tian Chunsiripong.  
Label: (Owned) KS.

## music publisher

Kamol Sukosol Co. Ltd., 857 Mahachai Rd., Bangkok Tel 222-5131 Mng. Dir.: Sukit Pachimsawat; Gen Mgr. Tian Chunsiripong.

## services

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANTS

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok Tel 920-208 Cable VASUVAT, Owner: Manit Vasuvat; Gen. Mgr. Chaichan Vasuvat; Sales Mgr. Pomphan Vasuvat.

Thai Phonograph Rec. Co. Ltd., 857 Mahachai Rd., Bangkok, Tel. 286-1648, Mng. Dir. Sukit Pachimsawat; Gen. Mgr.: Tian Chunsiripong.

### PRINTER & LITHOGRAPHER RECORD PROMOTION

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel. (3) 920-208, Cable VASUVAT, Owner Manit Vasuvat; Gen. Mgr.: Chaichan Vasuvat; Sales Mgr. Pomphan Vasuvat.

### TAPE CUSTOM DUPLICATORS TAPE DUPLICATOR / MARKETERS

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel. 920-208, Cable VASUVAT, Owner: Manit Vasuvat; Gen. Mgr.: Chaichan Vasuvat; Sales Mgr. Pomphan Vasuvat.  
Audio: Cassette.

Thai Phonograph Rec. Co. Ltd., 857 Mahachai Rd., Bangkok, Tel. 286-1648, Mng. Dir.: Sukit Pachimsawat; Gen. Mgr.: Tian Chunsiripong  
Audio: Cassette, open reel, open reel quadrasonic.

## supplies

### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

### BLANK LOADED TAPE

Sri Krung Phonograph Record Co. Ltd., 129 Sukumvit 21, Bangkok, Tel: 920-208, 918-380, Cable VASUVAT, Owner: Manit Vasuvat; Gen. Mgr.: Chaichan Vasuvat; Sales Mgr. Pomphan Vasuvat  
Product: Cassette parts & blank loaded tape, empty cassettes & reels, sleeves & processing equip.  
Brand names: MV, Solina, Vasuvat.

## accessories manufacturer

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel 920-208, Cable VASUVAT, Owner: Manit Vasuvat; Gen. Mgr. Chaichan Vasuvat; Sales Mgr. Pomphan Vasuvat.  
Product: Carrying & storage cases, catalog services, head cleaners & demagnetizers, leader & splicing tape.

# TRINIDAD & TOBAGO

Population: 1,080,000.  
 Rate of exchange: \$1 (US) = 2.3B Trinidad & Tobago dollars.  
 Per capita income: \$1,400.  
 Holidays: January 1, Good Friday, Easter Monday, Whitmonday, Corpus Christi, May 1, June 19, August 7 (Discovery Day), August 31 (Independence Day), Eid Ul Fitr Divali, December 25, 26.  
 Records, record blanks & pre-recorded media imported from USA: 1977—\$247,056.

## RADIO STATIONS

No. of commercial 1; government 1.  
 Comment: The commercial station transmits in both AM & FM. The government owned transmits in AM, FM and FM stereo.

## TELEVISION

Comment: There is one government owned station transmitting two channels in black & white.

## ● record & tape manufacturers / distributors / importers

C L O, see Record Specialists.  
 C S S, see Caribbean.  
 Caribbean Rec'g Co. Ltd., Maingot & Gordon Sts., Mount Hope, Port-of-Spain, Trinidad, Tel. (63B) 3354  
**Labels: (Owned) CSS Village. (distributed) Helen Disc.** Hewanorra, Mamwa, Miraflores, Simpet, Suriname, Telco. (represented) Camille, Casa Grande (both USA).  
 Int'l rep.: Barbados (WIRL).  
 Catelli, see Record Specialists  
 D D S, see Record Specialists  
 Helen Disc, see Caribbean.  
 Hewanorra, see Caribbean.  
 K H Recs. Ltd., see Record Specialists.  
 Kaimit, see Record Specialists.  
 Kalaloo, see Record Specialists.  
 Kalinda, see Record Specialists  
 Mamwa, see Caribbean.  
 Miraflores, see Caribbean.  
 Record Specialists (Trinidad) Ltd / KH Recs. Ltd (IFPI), 4 Milling Ave., Sea Lots, Port-of-Spain, Trinidad, Tel. (62) 31092, 36435, 37789. Cable: HEATSINK Mng. Dir. Kerry Richards.  
**Labels: (Owned) Kaimit, Kalaloo, Kalinda, (licensed domestic) CLO, Catelli, DDS, Ritchies, SH, Trinidad, (licensed foreign) Arrow (Montserrat)**  
 Int'l reps.: Africa, Europe, UK (all Tackle), USA (Charlie).  
 Hilton D. Rhyner, 54 Prince St., Port-of-Spain, Trinidad Tel. (62) 35673. Gen. Mgr. Hilton D. Rhyner, Sales Mgr. Cleve Calderon. (Importer).  
 Ritchies, see Record Specialists.  
 S H, see Record Specialists.  
 Simpet, see Caribbean.  
 Suriname, see Caribbean.  
 Telco, see Caribbean.  
 Trinidad Recs., see Record Specialists.  
 Village, see Caribbean

## ● music publishers

Cucumba Music Publ'g Co. Ltd. (BMI), 90 Frederick St., Port-of-Spain, Trinidad.  
 K H Music, 4 Milling Ave., Sea Lots, Port-of-Spain Tel. (62) 36435, 31092, 37789. Cable: HEATSINK Mng. Dir. Kerry Richards.  
 Int'l reps: France (Bagatelle), UK (PRS).  
 Witelco Music Co., High St., Siparia, Trinidad, Tel. (649) 2415.

## ● services

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT

Record Specialists (Trinidad) Ltd., 4 Milling Ave., Sea Lots, Port-of-Spain, Trinidad, Tel. (62) 31092, 36435, 37789. Cable: HEATSINK Mng. Dir. Kerry Richards.

### TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Record Specialists (Trinidad) Ltd., 4 Milling Ave., Sea Lots, Port-of-Spain, Trinidad, Tel. (62) 31092, 36435, 37789. Cable: HEATSINK Mng. Dir. Kerry Richards. (PKG—audio only)  
 Audio: Cassette

## ● supplies

### LABELS

Record Specialists (Trinidad) Ltd., 4 Milling Ave. Sea Lots.

Port-of-Spain, Trinidad Tel. (62) 31092 36435, 37789. Cable: HEATSINK Mng. Dir. Kerry Richards

## ● accessories importer

Hilton D. Rhyner, 54 Prince St., Port-of-Spain, Trinidad, Tel. (62) 35673. Gen. Mgr. Hilton D. Rhyner, Sales Mgr. Cleve Calderon.  
 Product: Cleaners, cloths, brushes, 45 rpm adapters, needles, head cleaners & demagnetizers

# TURKEY

Population: 40,160,000.  
 Rate of exchange: \$1 (US) = 47 lira.  
 Per capita income: \$553

Holidays: January 1, April 23 (National Sovereignty Day), May 1 (Spring Day), May 19 (Youth & Sports Day), May 26, 27 (Freedom & Constitution Day), August (Victory Day), October 29, 30 (Republic Day), & important religious holidays.

## ● record & tape manufacturers / distributors / importers

A S, see Metronom.  
 Aras, see Kent  
 Balet, see Gruenberg  
 Bobo, see Metronom.  
 Evren, see Metronom  
 Gruenberg Ticaret AS (IFPI), PO Box 533, Rizapasa Yukusu, Milas Han, Istanbul, Tel. (92) 26-32-60. Cable ODEON. Telex: 22219 Pres. Leon Gruenberg, Gen. Mgr. Benno Merovich, A&R Mgr. Yesil Giresonlu, Sales Mgr. Baruh Pinto  
**Labels: (Owned) Balet; (represented) Apple (UK), CBS (USA), Columbia (UK), DG (Germany), Dureco (Netherlands), EMI (UK), Haven (USA), Odeon (UK), Parlophone (UK), Phonogram (Netherlands), Polydor (Germany) Stateside (UK)**  
 Int'l reps.: Germany (Polydor), Netherlands (Phonogram), UK (EMI), USA (CBS)  
 H O P, see Yanki  
 I No Plakçılık, see Yanki  
 Jet, see Metronom  
 Kent Muzik Ticaret ve Pazarlama Ltd. PO Box 24, IMC Blok 6, No. 632B, Unkapani, Istanbul, Tel. (11) 26-34-65. Gen. Mgr. Umit Guner; Sales Mgr. Omer Borazanci  
**Labels: (Owned) Aras, Kent, (licensed) Agumanda (Italy), BMI (Netherlands), Carosello (Italy), Dureco (Netherlands), EMI (Netherlands), Marfer (Spain), Motors (France), Regal/EMI (UK), Sonet (Sweden) Trema (France) Zafiro (Spain).**  
 Int'l reps.: Germany (Yilmal Exp.)  
 Melodi Rec'g & Sound Ind (IFPI), 34B Istiklal Caddesi, Istanbul Tel. (92) 44-26-36. Cable MELODI Gen. Sec'y Faruk Ergokmen, Gen. Mgr. Kayihan Caglayan, Sales Mgr. Turgut Caglayan; A&R Mgr. Vahe Dilacar  
**Labels: (Owned) Melodi, (licensed foreign) Atlantic (USA), Baby (Italy), Bronze (UK), Discos Columbia (Spain), DJM (UK), Decca (UK), Elektra/Asylum (USA), Infinity (USA), London (USA), MCA (USA), Motown/Gordy/Tamla (USA), RCA (USA), WEA Int'l (USA), Warner Bros (USA); (distributed—not licensed) Bove-ma Negram (Netherlands), Fonior (Belgium), Killory (Netherlands), Victor Music (Japan)**  
 Metronom Ltd., PO Box 66, IMC Blok 6, No. 6430 Unkapani, Istanbul Tel. 26-54-59. Gen. Mgr. Nazmi Senel, Sales Mgr. Tunay Akdeniz; Comm'l Mgr. Akif Senbaoglu.  
**Labels (Owned) Metronom, (licensed) AS, Evren, Senel; (distributed—not licensed) Bobo, Jet, Satellite, West, ZE, Zenith.**  
 Int'l reps.: Austria (Super Corp.), Belgium (Ronnex), Italy (Carosello), Netherlands (Dureco), UK (Music World).  
 Satellite, see Metronom  
 Senel, see Metronom.  
 West, see Metronom.  
 Yanki Ltd. Rec. Mfg. & Dist'g Co. (IFPI), IMC Blok 6, No. 6437, Unkapani, Istanbul, Tel. 22-07-15. Pres. Atilla Cilanbol, Gen. Mgr. Kadir A. Demirturk, Sales Mgr. Ali Ihsan Oral; Contract Mgr. Yasef Alguadis  
**Labels: (Licensed) Durium (Italy), Hansa Int'l (Germany); (distributed—not licensed) Ariola Eurodisc (Germany), Barclay (France), Cyclon (France), HOP, I No Plakçılık, Int'l Show (France), Pye (UK), Saar (Italy).**  
 Int'l reps.: France (Dalida, Cyclon, Orlando, Show Int'l), Germany (Ariola Eurodisc, Hansa), Italy (Durium Saar), UK (Pye).  
 Z E, see Metronom  
 Zenith, see Metronom.

## ● music publishers

Kent Music Edisyon, Ankara Caddesi, No. 74/509, Sirkeci, Istanbul Tel. 26-54-59 Chief Exec. Nazmi Senel, Gen. Mgr. Mrs. Beyhan Pastutmaz.  
 Kent Music Ltd., PO Box 24, IMC Blok 6, No. 632B, Unkapani, Istanbul Tel. (11) 26-34-65. Gen. Mgr. Umit Guner  
 Odeon Ticaret TA O, PO Box 533, Rizapasa Yukusu, Milas Han, Istanbul Tel. (92) 26-32-60. Chm. Leon Gruenberg, Gen. Mgr. Benno Merovich

## ● music publishers

Kent Music Edisyon, Ankara Caddesi, No. 74/509, Sirkeci, Istanbul Tel. 26-54-59 Chief Exec. Nazmi Senel, Gen. Mgr. Mrs. Beyhan Pastutmaz.  
 Kent Music Ltd., PO Box 24, IMC Blok 6, No. 632B, Unkapani, Istanbul Tel. (11) 26-34-65. Gen. Mgr. Umit Guner  
 Odeon Ticaret TA O, PO Box 533, Rizapasa Yukusu, Milas Han, Istanbul Tel. (92) 26-32-60. Chm. Leon Gruenberg, Gen. Mgr. Benno Merovich

## ● services

### ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Phonograph Music Prod'rs (Fono Muzik Pro-

duktorleri Derneği), Halkali Caddesi 85, Yesilkoy-Istanbul

## DESIGN & ARTWORK

Muzikservis, PO Box 66, IMC Blok 6, No. 6430, Unkapani, Istanbul Tel. 26-54-59. Pres. Nazmi Senel, Gen. Mgr. Nihan Goymen, Sales Mgr. Erdogan Kalyoncu

## LICENSING ORGANIZATION, MUSIC

Muzikservis, PO Box 66, IMC Blok 6, No. 6430, Unkapani, Istanbul Tel. 26-54-59. Pres. Nazmi Senel, Gen. Mgr. Nihan Goymen; Sales Mgr. Erdogan Kalyoncu (Mechanical rights only)

## PLATING, PROCESSING & PRESSING PLANTS

Melodi Rec'g & Sound Ind., 34B Istiklal Caddesi Istanbul, Tel. (92) 44-26-36. Cable MELODI Gen. Sec'y Faruk Ergokmen, Gen. Mgr. Kayihan Caglayan, Sales Mgr. Turgut Caglayan.  
 Plaksan Plak Sanayi AS, Bagcilar Yolu, Marmara Cad., No. 12, Gungoren, Istanbul Tel. 71-67-34. Cable SAN-PLAK, Chm.: Leon Gruenberg; Gen. Mgr.: Engin Tunasar

## PRINTER & LITHOGRAPHER

Muzikservis, PO Box 66, IMC Blok 6, No. 6430, Unkapani, Istanbul Tel. 26-54-59. Pres. Nazmi Senel; Gen. Mgr.: Nihan Goymen; Sales Mgr. Erdogan Kalyoncu.

## RECORD PROMOTION

Kent Muzik Ticaret ve Pazarlama Ltd., PO Box 24, IMC Blok 6, No. 632B, Unkapani, Istanbul Tel. (11) 26-34-65. Gen. Mgr. Umit Guner; Sales Mgr.: Omer Borazanci.  
 Muzikservis, PO Box 66, IMC Blok 6, No. 6430, Unkapani, Istanbul Tel. 26-54-59. Pres. Nazmi Senel, Gen. Mgr. Nihan Goymen, Sales Mgr.: Erdogan Kalyoncu.

## TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Kent Muzik Ticaret ve Pazarlama Ltd., PO Box 24, IMC Blok 6, No. 632B, Unkapani, Istanbul, Tel. (11) 26-34-65. Gen. Mgr. Umit Guner, Sales Mgr. Omer Borazanci (PKG)  
 Audio: B-tr, cassette  
 Melodi Rec'g & Sound Ind., 34B Istiklal Caddesi, Istanbul Tel. (92) 44-26-36. Cable MELODI Gen. Sec'y Faruk Ergokmen, Gen. Mgr. Kayihan Caglayan, Sales Mgr. Turgut Caglayan  
 Audio: B-tr, cassette  
 Muzikservis, PO Box 66, IMC Blok 6, No. 6430, Unkapani, Istanbul, Tel. 26-54-59. Pres. Nazmi Senel; Gen. Mgr. Nihan Goymen, Sales Mgr. Erdogan Kalyoncu  
 Audio: Cassette  
 Video: ¾" cassette, ½" EIAJ cartridge  
 Plaksan Plak Sanayi AS, Bagcilar Yolu, Marmara Cad., No. 12, Gungoren, Istanbul Tel. 71-67-34. Cable SAN-PLAK Chm. Leon Gruenberg; Gen. Mgr. Engin Tunasar  
 Audio: Cassette

## ● supplies

### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Edvard I. Palaci, PO Box 515, 5B/407 Cumhuriyet Blvd., Izmir, Tel. (51) 14-18-26. Cable PALACI. Telex 52526. Mng. Dir. Edvard I. Palaci; Gen. Mgr. Robert Palaci; Sales Mgr. Albert Sarfati; Export Sec'y Rose Palaci. (Empty Only) (Distributor/Importer/Exporter)  
 Audio: Cassette.  
 Plaksan Plak Sanayi AS, Bagcilar Yolu, Marmara Cad., No. 12, Gungoren, Istanbul, Tel. 71-67-34. Cable SAN-PLAK, Chm.: Leon Gruenberg; Gen. Mgr.: Engin Tunasar  
 Audio: Cassette.

## TAPE, RAW & BLANK LOADED

Gantenbein Ticaret, Mecidiysu Mebusan Caddesi 147, Tutun Han 4, Istanbul, Tel: 43-28-00. Telex 23441 Mng. Dir. H. Koch; Technical Mgr. K. Demiriz.  
 Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio  
 Video: Cassette, open reel  
 Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Edvard I. Palaci, PO Box 515, 5B/407 Cumhuriyet Blvd., Izmir, Tel. (51) 14-18-26. Cable PALACI. Telex 52526. Mng. Dir. Edvard I. Palaci, Gen. Mgr. Robert Palaci; Sales Mgr. Albert Sarfati; Export Sec'y Rose Palaci (Distributor/Importer/Exporter)  
 Audio: Blank—8-tr., cassette, open reel; raw—cassette. Video: Blank—½" EIAJ cartridge  
 Brand names: Brand Five, CBS, G-Tape, Sonaromic, Standard, TDK (VHS & Beta formats)

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Edvard I. Palaci, PO Box 515, 5B/407 Cumhuriyet Blvd., Izmir, Tel. (51) 14-18-26. Cable: PALACI. Telex 52526. Mng. Dir. Edvard I. Palaci; Gen. Mgr. Robert Palaci;



Sales Mgr.: Albert Sarfati, Export Svc'y, Rose Palaci.  
(Distributor/Importer/Exporter)  
Audio: Cassette pancakes.

## PROFESSIONAL TAPE SUPPLIES

Edvard I. Palaci, PO Box 515, 58/407 Cumhuriyet Blvd., Izmir. Tel: (51) 14-18-26 Cable: PALACI. Telex 52526 Mng. Dir.: Edvard I. Palaci; Gen. Mgr.: Robert Palaci, Sales Mgr.: Albert Sarfati, Export Svc'y, Rose Palaci (Distributor/Importer/Exporter)  
Audio: Test & alignment tape.  
Brand name: TDK.

## ● accessories manufacturers

Melodi Rec'g & Sound Ind., 348 Istiklal Caddesi, Istanbul. Tel: (92) 44-26-36 Cable: MELODI. Gen. Svc'y: Faruk Ergokmen; Gen. Mgr.: Kayhan Caglayan, Sales Mgr.: Turgut Caglayan.

Product: Carrying & storage cases.  
Edvard I. Palaci, PO Box 515, 58/407 Cumhuriyet Blvd., Izmir. Tel: (51) 14-18-26 Cable: PALACI. Telex 52526 Mng. Dir.: Edvard I. Palaci; Gen. Mgr.: Robert Palaci, Sales Mgr.: Albert Sarfati, Export Svc'y, Rose Palaci (Distributor/Importer/Exporter)  
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

# USSR

Population: 262,442,000.  
Rate of exchange: \$1 (US) = .66 rubles  
Per capita income: \$2,010

Holidays: January 1, March 8 (Int'l Women's Day), May 1, 2 (May Day), May 9 (VE Day), October 7 (Soviet Constitution), November 7, 8 (October Revolution).

## RECORDS:

Record production: 1978—204,000,000 units (65,000,000 flexibles).

Records imported from Eastern Europe & Cuba: 1978—700,000 units.

Average retail price per record: Pop & jazz stereo LP's—\$3.25 & \$4.50, classical stereo LP—\$2.19, mono & stereo singles (with 3 or 4 songs)—\$1.28, flexible mono singles—\$0.90

Stereo sales: 40-45% of total pop sales, 100% of classical sales

Record club sales: None.

Discounting: Rare, although clearance sales at extremely low prices have been recently effected by some outlets

Type of distribution: Manufacturer-to-wholesaler-to-retailer is the major form of distribution. Wholesaler-to-customer distribution exists only in the form of mail order service. Nationwide retailing through newsstands has been in effect since 1969. There is no rack jobbing or one stopping in the usual form.

Need for specialized record shops (retail outlets) operated by Melodiya is apparent. Until now all retail outlets have been operated by Ministry of Trade organ zations. Certain quantities of records are retained by Soyuzpech (press distribution agency) through its newsstands.

Type of promotion: The government controls all airways, and there are no charts of best-selling records. However, Melodiya promotes new recordings through handbills and through a program broadcast weekly by Mayak Radio on long and medium wavelengths. It also will publish a special record/tape monthly magazine, with a catalog-bulletin format, aimed at the general record collector and buyer. New releases are also advertised in "Soviet Culture," "in the bi-weekly "Musical Life," and in some local newspapers and periodicals. Radio and television programs featuring recorded music are also a valuable means of promotion, as are sales exhibitions held periodically by East European companies in the major cities. "Muzykalny Kiosk" ("Musical Newsstand"), a weekly 30 minute program on the Central TV, which promotes mainly new classical releases and some pop, jazz, easy listening and folk. There are also various radio & TV programs in Estonia, Latvia and Tbilisi: dealing with promotion and record reviewing. Klub, national bi-weekly magazine, runs "New Disks" column, in which most of the new Melodiya releases (classical, pop, jazz, folk, literature) are reviewed by music critics and journalists, with some cover-sleeves reproduced.

Jukeboxes: 15,000-20,000.

## TAPE:

Market: Since the pre-recorded cassette was introduced in 1971, it has become the dominant configuration, with almost no industrial production of pre-recorded open reel and no production of 8-track cartridge. The playback equipment market is steadily developing with a trend toward introducing more sophisticated, up-to-date quality products with a stronger emphasis on cassette units. The first high quality cassette unit is due on the market soon.

Average retail price per tape: Cassette—\$6.81

## RADIO STATIONS:

No. of government 222.

Comment: All radio stations are government owned. Most cities have access to cable broadcasting. There are over 30 FM stations. Radio Leningrad transmits for about 40 hours each week in FM stereo, programming classical (20 hours), pop and easy listening (12-13 hours) and literature. The news and music format of Mayak Radio is widely listened to. There is a trend toward the launching of more FM stations with a large percentage of stereo broadcasting as the national companies introduce more stereo tuners and radios.

## TELEVISION STATIONS:

Comment: All television stations are government owned. Moscow has four channels, one of which is Central (nationwide). Most cities have their own stations, and the Central program is received everywhere, thus there is two-channel television in most of the USSR. The Central channel is fully color, other channels are partially color. SECAM type of color system is used. Both classical and easy listening music are utilized by television stations nationally. In 1978, up to 83% of the overall population in the USSR could see national television programs.

## IMPORT/EXPORT REGULATIONS:

All import/export of records is controlled through Mezhdunarodnaya Kniga in Moscow. The quota for records received privately from abroad, excepting East European nations, is one unit. A customs duty of 5 rubles is charged for each additional unit enclosed. The same regulation applies to promotion copies mailed to private persons.

## MARKET ANALYSIS:

In 1978, Melodiya Records reached its highest yearly output level—204 million units, including over 60 million flexible mono singles featuring national and international pop songs. Melodiya officials believe that in several years its production of flexibles will be finished (with the exception of study, promotional and advertising disks). The company has also expanded its line of licensed LP's, having released 45 licensed LP's (23 classical and 22 pop and jazz) in 1978 from licensees CBS, EMI, Polydor, Hispavox, ABC, among others.

Melodiya has considerably improved the quality of its releases, including cover sleeves, art design, comments on the material, and the A&R presentation. Last year it established a new facility—the Gramzapis pressing plant, which is involved with experimental and research problems in the development of recording studio equipment, the new technology of recording and pressing processes, the improvement of software quality, and the development of quadradisks and videodisks. Melodiya's three major pressing factories in Aprelevka (Moscow), Leningrad and Tashkent are being reconstructed and modernized.

There are plans to build a giant record production complex in Moscow. Upon completion, it will be the largest and most powerful record manufacturing enterprise in the world. Construction reportedly will begin in 1980, soon after the Olympic games are over. Meanwhile, the forging and pressing equipment enterprise in Odessa is completing the designing of the first Russia-made record pressing equipment. The pilot presses were tested in April and May of 1979.

The tape market is steadily developing but is far behind the record market. Melodiya produces fewer than three million cassettes.

Vadim D. Yurchenkov

## ● record & tape manufacturers / distributors / importers

Melodiya, 24 Tverskoi Blvd., Moscow K-9. Tel. 229-9248  
Cable: MOSCVA; Dir. Gen. P. I. Shabanov  
Mezhdunarodnaya Kniga (V/O), 32/34 Smolenskaya-Sennaya Pl., Moscow 12100 Tel. 244-1022 Cable MEZHKNIGA Pres. Youri B. Leonov; Gen. Mgr. Mikhail P. Shmelov

Labels (Owned) Melodiya, (licensed foreign) ABC (USA), Ariola (Germany), CBS (USA), CNR (Netherlands), Chant du Monde (France), Chrysalis (UK), EMI (UK), Hispavox (Spain), Motown (USA), Polar (Sweden), Polydor (Germany), United Artists (UK), Zafiro (Spain)  
Int'l reps: Germany (Ariola, Polydor), Japan (Victor), Netherlands (Sound Prods.), UK (EMI United Artists), USA (ABC, CBS, Pickwick Int'l).

## ● music publishers

Muzychna Ukraina, Ul. Pushkinskaya 32, Kiev. Tel. 25-2104

Soviet Composer Publ'rs, Moris Torez Embankment 30, Moscow V-35

Branch: Leningrad, Pr. Gaza 44, Tel. 52-34-62.

State Publ'rs Music, Neglinnaya 14, Moscow K-45

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Kontora Gramplastinok, Ministry of Foreign Trade, Smolenskaja Square, Moscow G-200

Muzfond, Ul. Gotvalda 10, Moscow A-47

National Committee of the International Music Council, c/o Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9.

State Committee of Broadcasting & Television, Ul. Pyatnitskaya 25, Moscow Tel. 233-6356 Cable MOSKVA-RADIO

Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9. Tel. 229-5444/4893.  
Branch: Leningrad, Ul. Gertzena 45 Tel. 12-16-23

### LICENSING ORGANIZATION, MUSIC

V A A P (All-Union Agency of Copyright), Bolshaya-Bronnaya 6A, 103104 Moscow K-104 Tel. 203-4599; Cable: AVTOR Telex 7627 Chm Boris D. Pankin

Branch: Leningrad 191025 Vladimirovsky pr. 2 Tel. 1215-9237 Dir. Nina Kramarova

### PRESSING PLANT

V S G (Vsesoyuznaya Ustuya Gramzapis), Ul. Stankevitcha 8, Moscow K-9.

Branches: Leningrad, Ul. Tzvetochnaya 6—Moscow region, Aprelevsky, St. Aprelevska—Riga, Ul. Kalntziema 40—Tashkent, Ul. Druzhba Narodov 4.

## RECORD PROMOTION

Gosconcert Agency, Neglinnaya 15, Moscow Cable MOSKVA GOSCONCERT.

## ● supplies

### TAPE, RAW & BLANK LOADED

Melodiya, Tiivase 12, Tallin 16. (Blank only)

Audio: Cassette.

Pereslavl-Zaleski Chemical Plant, Pereslavl-Zaleski, Yaroslavl Obl.

Audio: Open reel.

Shostka Chemical Plant, Shostka, Sumskaya Obl.

Audio: Open reel.

Vertretung der BASF, ul. Lunatscharskogo 7, 121002 Moscow, Tel. 241-75-09. Cable: BASF. Telex: 7767.

Brand name: BASF.

# UNITED KINGDOM

Population: 55,900,000.

Rate of exchange: 1 pound = \$2.22.

Per capita income: \$4400.

Holidays: January 1, Good Friday, Easter Monday, First Monday in May, Last Monday in May, Last Monday in August, December 25, December 26 (Boxing Day).

No. of homes with record players: 16,200,000.

## RECORDS:

Records sold domestically: LP's 1978—85,500,000 units, \$491,000,000; 1977—81,500,000 units, \$364,000,000; EP's 1978—2,000,000 units, \$5,000,000; Singles 1978—87,900,000 units, \$117,000,000; 1977—62,100,000 units, \$69,000,000.

Records imported from USA (factory value, CIF): 1978—1,000,000 units, \$8,000,000; 1977—1,500,000 units, \$8,000,000.

Records exported to USA (factory value, FOB): 1978—5,000,000 units, \$11,000,000; 1977—5,000,000 units, \$8,000,000.

Records imported from countries other than USA (factory value, CIF): 1978—7,000,000 units, \$10,000,000; 1977—4,000,000 units, \$9,000,000.

Records exported to countries other than USA (factory value, FOB): 1978—18,000,000 units, \$44,000,000; 1977—18,000,000 units, \$34,000,000.

Typical retail price per record: LPs—\$11.00; singles—2.20

Stereo sales: 95% of total.

Record club sales: 8% of total.

Discounting: Frequent.

Type of distribution: The manufacturer-to-retailer system predominates with about 60% of the market, racked outlets account for 18% of sales; one-stops have about 7%, and mail order and clubs the remaining 15%.

Type of promotion: Radio and television are thought to be the most important media but there is some evidence that airplay is not vital to success. About 25% of LP sales are stimulated by TV advertising. Press coverage is good.

Jukeboxes: 65,000.

## TAPE:

Market: Cassette is the only significant tape medium. While sales of top line product are decreasing, budget lines sales are increasing. Music centers are the most popular equipment for new purchasers.

Pre-recorded tape sold domestically including imports (retail value): 8-tr. 1978—600,000 units, \$400,000; 1977—1,100,000 units, \$6,000,000. Cassette 1978—20,500,000 units, \$129,000,000; 1977—18,500,000 units, \$94,000,000.

Pre-recorded tape exported to USA (factory value, FOB): 1978—500,000 units, \$2,000,000; 1977—500,000 units, \$2,000,000.

Pre-recorded tape imported from countries other than USA (factory value, CIF): 1978—400,000 units, \$2,000,000; 1977—300,000 units, \$1,000,000.

Pre-recorded tape exported to countries other than USA (factory value, FOB): 1978—2,000,000 units, \$6,500,000; 1977—2,500,000 units, \$5,000,000.

Typical retail price per tape: 8-tr.—\$7.70; cassette—\$11.50.

## RADIO STATIONS

No. of commercial: 22 local; No. of government: 4 national & 20 local.

Comment: All stations transmit both AM and FM. Only two stations are non-music-based.

## TELEVISION STATIONS

No. of channels: 2 government, 1 commercial (65% color).

## IMPORT/EXPORT REGULATIONS

There are no tariff or quota restrictions. Imports are subject to a 15% VAT.

## ● record & tape manufacturers / distributors / importers

A I M Music Ltd., 43 Queen Anne St., Dunfermline, Scot-



land. Tel: (0382) 28464. Gen. Mgr.: A.I. Muir; Sales Mgr.: B. Muir. (Distributed by Virgin)  
**Label: (Owned) No Bad Recs.**  
**Int'l rep.: Worldwide (Virgin).**

A K Recs., 26-28 Queen St., Manchester M2 5HX. Tel: (061) 834-2221. Gen. & Sales Mgr.: Dennis Baxter; Rec'g Mgr.: Keith Twort. (Distributed by Jazz Servs. Unlimited).

A & M Recs. Ltd., A&M House, 136-140 New Kings Rd., London SW6 4LZ. Tel: (01) 736-3311. Cable: ALPERMOSS. Telex: 916342. Mng. Dir.: Derek Green; Deputy Mng. Dir.: Glenn Simmons; Mktg. Dir.: John Cokell; Sales Mgr.: Bill Groves; Prod. Mgr.: Jim Chambers; Promo. Dir.: Tony Burfield. (Distributed by CBS).  
**Home office: USA.**  
**Abbey Folk, see Abbey.**

Abbey Recs., 1 Abbey St., Eynsham, Oxon. OX8 1HR. Tel: (0865) 880-240. Mng. Dir.: Harry F. Mudd; Sales Mgr.: John Walton. (Distributed by Selecta)  
**Labels: (Owned) Abbey, Abbey Folk, Abbey Street, Alpha**

Abbey Street, see Abbey.

Able Label Prod'ns., 17 Berkeley St., London W1. Tel: (01) 409-1401. Chief Exec.: Veronica Hall.

Acanthus, see Nimbus.

Acce of Clubs, see Decca.

Acce of Diamonds, see Decca.

Acorn Recs. Ltd., Church Rd., Stonesfield, Oxford OX7 2PS. Tel: (099 389) 324. Dirs.: Colin Sanders, R.J. Pennells. (Distributed by Audio Impact & Jazz Servs.).  
**Label: (Owned) Acorn.**

Acrobat Recs. Ltd., 37 Harley House, Marylebone Rd., London W1. Tel: (01) 486-6744. Mng. Dir.: Chris Youle. (Licensed to Arista)

Action, see B&C.

Acuff-Rose Music Ltd., 14 St. George St., London W2 1B. Tel: (01) 629-0392. Gen. Mgr.: Tony Peters.  
**Home office: USA.**  
**Labels: (Owned) Hickory, TRX.**

Ad-Rhythm Recs., 13 Denham Way, Rickmansworth, Herts. Tel: Rickmansworth (09237) 72351. Cable: JACMUSIC. Dirs.: John C. & Malcolm Jackson, David Burrows.

Aerco Rec. Mfg. Servs. Ltd., 27 Chobham Rd., Woking, Surrey GU21 1JD. Tel: (04862) 64082. Chief Exec.: Steve C. Smith.

Affinity, see Charly & Pye.

Agate & Co. Ltd., 77 Charing Cross Rd., London WC2A 0AB. Tel: (01) 437-6933 (Distributor/Importer/Exporter)

Aim, see Arrowtaps.

Aintree Recs. Ltd., 6 Aintree Rd., Perivale, Middx. UB8 7LJ. Tel: (01) 998-0911. Cable: SCARLETT GREENFORD. Telex: BBBB89. Chief Exec.: Michael J. Collins. Mng. Dir.: Wendy Collins; Gen. Mgr.: John E. Jennings. (Distributor/Importer)

Air Recs. Ltd., 12 Stratford Pl., London. Tel: (01) 408-2355. Cable: CHRYSALIS. Chm.: George Martin; Gen. Mgr.: John Burgess. (Distributed by Chrysalis)  
**Label: (Owned) Air.**

Airborne, see Noel Brown.

Alaska Recs. Ltd., 12 The Quadrangle, Cambridge Square, London W2. Tel: (01) 402-4550, 723-0783. Mng. Dir.: John Schroeder. Gen. Mgr.: Ian Stevenson  
**Labels: (Owned) Alaska, Black Bear.**  
**Int'l reps.: Benelux (Fleet Benelux), Argentina (Tape-car), Austria (Bellaphon), Brazil (Tape-car), France (Barclay), Germany (Bellaphon), Switzerland (Bellaphon)**

Alba Recs., 21A Grosvenor St., Edinburgh, Scotland Tel: (031) 225-1066. Chief Exec.: John Mackinnon.  
**Labels: (Owned) Alba, Stag.**

Albion Recs., 147 Oxford St., London W1. Tel: (01) 734-9072. Telex: B954780. Dirs.: Dai Davies, Derek Savage. (Licensed to Arista)  
**Int'l reps.: Germany (Ariola), Netherlands (Ariola), Scandinavia (Phonogram), Spain (Ariola).**

Alcatraz, see Berserley.

Alice Recs., 9 Cavendish Square, London W1M 0DU. Tel: (01) 995-1191. Prod'r: Graham Sudbourne.

Alley Cat, see Humber.

Alpha, see Abbey.

Amber Recs., Wyastone Leys, Monmouth NP5 3SR. Tel: (0600) 890 682. Dirs.: N. Libin, M. & G. Reynolds (Distributed by Nimbus).

Amberlee Recs. Ltd., Amberlee House, 387 Harrow Rd., London W9. Tel: (01) 866-7748. Mng. Dir.: John Peters. (Distributed by Lugton, H.R. Taylor)  
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**Int'l rep.: (USA) (Doric).**

Amon Ra, see Saydisc.

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Antic, see WEA.

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**Int'l reps.: Europe (Claves), Germany (Musia), Switzerland (Claves, Eulenburg).**

Aquarius, see President.

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**Int'l reps.: Canada (Morning), USA (Worldwide Music Serv.).**

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Archiv, see Polydor.

Argo, see Decca.

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Ariola-Hansa, see Ariola Eurodisc, Hansa & Pye.

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**Int'l reps.: Worldwide (EMI) excluding Japan (Nippon Phonogram), USA.**

Arrival, see K-tel.

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Artium, see BBC.

Asylum, see WEA.

Attack, see B&C.

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Aurora, see Rediffusion.

Automatic Rec. Co. Ltd., 5 Avery Row, London W1. Tel: (01) 493-9744. Mng. Dir.: Nick Mobbs

Avenue Rec's Ltd., 205 Chingford Mount Rd., London E4. Tel: (01) 524-1341.

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**Labels: (Owned) Artium, BBC, Beeb.**  
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B C O, see JBC.

B J, see Faulty.

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**Labels: (Owned) Baal, Best of Everything, Roots**

Bach Collectors, see Oryx

Bag Music Ltd., 6 Ludgate Square, London EC4M 7AS. Tel: (01) 248-3836. Chief Exec.: Eric James  
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Ballistic, see Liberty-United.

Bamboo, see Storm.

Banrupt, see Flyover.

Banners & Bonnets, see Word.

Barak, see President.

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Beeb, see BBC.

Beeswing, see Broadside.

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Black Bear, see Alaska.

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Blue Bag, see Plastic Fantastic.

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Blue Jean, see Spark.

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Boa, see The Label.

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Breeze, see Pinnacle.

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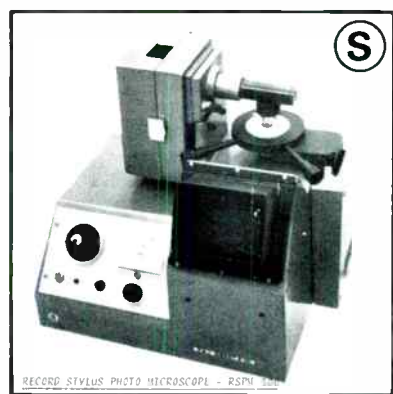
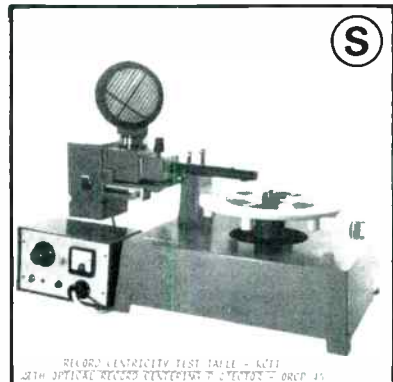
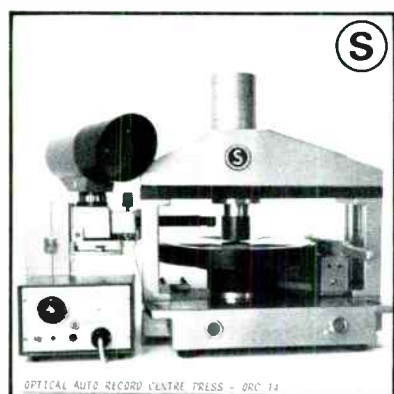
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Lyrta Rec'd Edition. (IFPI). 99 Green Ln., Burnham Slough SL1 8EG Tel (D6286) 42D8 Owner A R Iiter. (Distributed by Selecta)

**Label: (Owned) Lyrta**

**Int'l reps.: Australia (World Rec. Club). USA (HNN)**

M A M Recs Ltd., 24/25 New Bond St., London W1 Tel (D1) 629-9255 Cable MAMARTISTE Telex 27867 Mng Dir Geoffrey Everitt (Licensed to EMI)

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M C A Int'l Dist'n Ltd. (IFPI), 1 Great Pulteney St., London W1R 3FW Tel (D1) 439-9951 Telex 27782 Mng Dir Roy Featherstone, Sales Mgr John Porter, Gen. Mktg Mgr Stuart Watson (Licensed to CBS)

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M C C B, see Recommended

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M S B, 19 S. Gallery, Exchange St., Sheffield Tel (D742) 23366 Co-Pres Peter Martin Frank Stuart-Brown

**Labels: (Owned) MSB. (distributed—not licensed) Bludgeon Rifola**

M W M, see Mawson Wareham & Transatlantic

Magicassettes—The Sounds of Magic 77 Bolingbroke Rd. London W14 DAA Tel (D1) 6D2-2795 Mng Dir Martin Breesse

Magnetograph Rec'g Co Ltd., 8 Hanway St., London W1 PDL Tel (D1) 323-D88D Gen Mgr Victor L Leslie (Tape only)

Magnet Recs. Ltd. (IFPI), Magnet House, 22 York St., London W1H 1FD Tel (D1) 486-8151 Cable MAGLONDON Telex 25537 Chm & Mng Dir Michael A Levy, A&R Dir Brian Reza Sales & Mktg Mgr Graham Mabbutt, Promo Mgr Barry Johnson, Int'l Sarah Jones, Financial Controller Tom Bradley (Distributed by EMI)

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Magnus, see Quadramat

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Mainspring Recs., 2 Derby Crescent Sunbury-On-Thames, Middx Tel (76) 82358 Dirs Eric Woolfson, Bob Britton

Maquis, see Faulty

Mike Mansfield Ents Ltd., Gatehouse, 4 Ellerton Rd., Wimbeldon SW2D Tel (D1) 437-5125 6613 Prod'r & Dir. Mike Mansfield

Marble Arch, see Pye

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March Music Folkpapes, see Rutland

Marshall, Morgan & Scott Publ'ns Ltd., see Pilgrim

Matchbox, see Saydisc

Maudella Patterns Co. Ltd., Rec. Div., 39/41 Chapel St., Bradford, West Yorks BD1 5BZ Tel (D274) 21-498 Mng Dir E.G. Dunsford (Distributor—Yorks)

**Labels: (Distributed) K-tel. Pickwick group. Ronco Warwick**

Mawson Wareham (Music) Ltd., Heath House, 11 Blackett St., Newcastle-upon-Tyne Tel (D632) 26461 (Distributed by Selecta)

**Label: (Owned) MWM. Rubber**

Melodisc Recs. Ltd., Avon Estate, Block 6, Avonmore Rd., London W14 Tel (D1) 6D2-D182 Mng Dir Emile E. Shalit, Mgr Peter Stag

Merco, see Multiple Sound

Mercury, see Phonogram

Meridian Recs., PO Box 317, Eltham, London SE9 4SF Tel (D1) 85D-7268 Gen Mgr Edward Perry Tech Mgr John Shuttleworth (Distributed by Selecta)

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Metro, see Polydor

Metropolitan Communications & Belmont Recs Ltd., 8a Frognal Gardens, Hampstead, London NW3 Tel (D1) 435-88D3 Mng. Dir. Mark R F Hanau, Sales Mgr A Carson

**Labels: Bedtime. Candhaven. Metropolitan. SF Original. Talkie Tapes. Venus**

Metrosound Audio Prods Ltd., 4, 1D North Rd., London N7 9HN Tel (D1) 6D7-8141, Telex 264773 Mng Dir David Mason, Sales Mgr Ian Levene

**Labels: (Licensed foreign) ASI. Cohearent Sound. Crystal Clear. Nautilus. Sound 8D (all USA). SteepleChase (Denmark)**

Mettle Recs., 1D Barley Mow Passage, Chiswick, London W4 4PH Tel (D1) 994-6477 Mng Dir Joseph R Stanley, Gen Mgr Mike A Carter

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Midland Rec Co Ltd., Chase Rd., Brownhills, West Midlands WS8 6JT Tel (D5433) 3D83, 7822 Telex 919-249 (Distributor—cutouts/Importer/Exporter)

**Branch: London W3 8HQ, 115 Gunnersbury Ln Tel (D1) 993-2134**

Mike's Country Music Room, 18 Hilton Ave. Hilton

Aberdeen, Scotland AB2 3RE Tel (D224) 44776 Chief Exec Mike Craig, Gen Mgr Angela Craig. (Distributor/Importer)

**Labels: (Distributed—not licensed) Arhoolie (USA). County (USA). Davis Unlimited (USA). Folk Variety (Germany). Larrikin (Australia). Old Homestead (USA). Revonah (USA). Ridgerunner (USA). Rounder (USA). Shloh (USA). Sierra/Bnair (USA). Sugar Hill (USA)**

Mint, see Emerald. Solomon & Peres & Decca

Mint-Julep, see Emerald

Miracle, see Gail

Mr Pickwick, see Pickwick

Mojo Dist'n. 55 Boscombe Rd., London W12 9HT Tel (D1) 743-2138 Contacts M & Pete Claridge. Steve Hillier (Distributor)

Mooncrest, see B&C

Morven, see Grampian

Moss Music, 6 Althalland St. Biddeford, Devon Tel Biddeford 5994 (Importer/One Stop)

Mother Earth Recs., 27 Brookfield Rd., London W4 1DE Tel (D1) 995-6842 (Distributed by Charmdale)

Motor Recs., 346A Farnham Rd., Slough, Bucks Tel (75) 2962B

Motown Recs. Ltd., 16 Curzon St., London W1 Tel (D1) 493-16D3 Telex 8811658 VP Int'l Opns Peter Prince, Gen Mgr James Fisher (Licensed to EMI)

**Home office: USA**

**Labels: (Owned) Motown. Mowest. Prodigal. Rare Earth**

Mountain Recs Ltd (IFPI), 49 Mount St., London W1Y 5RE Tel (D1) 491-29D4 Telex 269398 Chm & Mng Dir Derek Nicol, Gen Mgr Jim White (Distributed by Phonogram)

**Int'l rep.: Worldwide excluding Canada & USA (Phonogram)**

Mowest, see Motown

Mulligan Recs., Dryden Chambers, 119 Oxford St., London W1 Tel (D1) 58D-D885 Contact Gabrielle Goodchild (Distributor)

Multicord Recs., 52 Briardene Close, Swindon, SR3 3RU Tel (D783) 282-353 Mng Dir Ken McKenzie

**Labels: (Owned) Multicord. Porage**

Multiple Sound Dists Ltd., 79 Blythe Rd., London W14 OHP Tel (D1) 6D2-3483 Cable MULTISOUND Telex 914382 Chm & Mng Dir Ian F Miles, Gen Mgr John S Coats, Mktg Dir Anne Miles, Sales Mgr Paul Halliwell

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**Int'l reps.: Worldwide (CBS), excluding Canada (Ahed). Germany (Ariola). New Zealand (Music World)**

Musac (Scotland) Ltd., Baltic Chambers, 5D Wellington St., Glasgow, Scotland G2 6HJ Tel (D41) 221-1948 Mng Dir Angus Ian McDonald, Sales Mgr Douglas MacLeod

**Labels: Klub. OK**

Music for Pleasure Ltd (IFPI), 8D Blyth Rd., Hayes, Middx Tel (D1) 561-3125 Telex 22417 Mng Dir R N Baldwin, Financial Controller G McDade, Sales & Mktg Dir E J Harris (Distributed by EMI & Original)

**Labels: (Owned) Classics for Pleasure. Listen For Pleasure. Music for Pleasure**

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Music Machine, The Midway Colours, Holbeton, Plymouth, Devon PL8 1NA Dirs John K Dryden, John Greenslade

Music Promo Ltd., PO Box 4DD, Kings Langley, Herts Tel (D9277) 6766D Mng Dir & Gen Mgr Mike Baron

Mustard Seed, see Celebration

Myrrh, see Word

N Y J O Recs., 11 Victor Rd., Harrow, Middx HA2 6PT Tel (D1) 863-2717 Mng Dir W Ashton (Distributed by Selecta)

Nashville Int'l, see Carnaby

Neat, see Impulse

Neison, see Castle

Nems Recs Ltd., 31 Kings Rd., London SW3 Tel (D1) 73D-3461 Chief Exec Patrick Meehan, Gen Mgr Peter Parkinson, Sales Mgr Ian Atkins Promos Mgr Bruno Dean

**Labels: (Owned) Immediate. Nems**

**Int'l reps.: Australia (Festival). Benelux (Dureco). Brazil (RGE/Fermata). France (Arabella). Italy (RCA). South Africa (Trutone). Spain (Mediterraneo)**

Neon Heats Recs., Studley House, 68 Limes Rd., Tettenhall, Wolverhampton Tel (D902) 753-D47

Neptune, see Peter Hamilton

Newhall Rec's Ltd., 36 Regent Pl., Birmingham B1 3NJ

Er. R W Brotherton

New World, see President

Nighthawk, see Faulty

Nimbus Recs Ltd., Wyastone Leys, Monmouth NP5 3SR Tel (D6DD) 89D682 Telex 49378, 498378 Dirs N Libin, M. & G. Reynolds

**Label: (Owned) Acanthus. Amber. Flame. Hermes. Nimbus. RNR. Sphinx**

No Bad Recs., see AIM

NoLa Recs., 16 Clement Close, Purley, Surrey CR2 4BY Tel (D1) 668-6772 Chief Exec Thomas N Stag (Distributed by Cadillac. Jazz Servs Unlimited, Nola. VJM, Chns Wellard)

**Labels: (Owned) Carrot. NoLa**

**Int'l rep.: USA (Gentilly)**

Non Stop Recs Ltd., 11-15 William Rd., London NW1 3ES Tel (D1) 388-4831 Telex 23731 Mng Dir Michael Ashwell (Exporter)

Nonesuch, see WEA

Novus, see Arista

Note, see EMI

Not, see EMI

O C R, see Orbach & Chambers

O K, see Klub & Musac

O K! Wave, see Old New Wave

O U P, see Oxford Univ Press

Observer, see Third World

Ocean, see Carnaby

Ogun Rec'g Ltd., 75 Haverstock Hill, London NW3 Tel (D1)



722-8960. Chm.: Keith Beal; Co. Sec'y: Hazel Miller. (Distributed by Cadillac Jazz Servs. Unlimited)  
**Int'l reps.:** Austria (Bellaphon), France (Freebird), Germany (Bellaphon), Italy (Hi-Fi), Scandinavia (SAM), Sweden (SAM), Switzerland (Phonag), USA (JEM).

L'Oiseau Lyre, see Decca.  
 Old Gold, see Lightning.  
 Oldies Unlimited, 6/12 Stafford St., St. Georges, Telford, Shropshire TF2 9JQ. Tel: (0952) 612244. Chief Exec.: A.J. Lewis. (Distributor/Importer—excess stock, cutouts—singles)

Old New Wave Recs., c/o The Victory Cafe, 54 Eversholt St., Somers Town, London NW1. Tel: (01) 387-0694. Sales Mgr.: Julian Hall; Co-ords.: Keith Armstrong, Richard & Julian Hall. (Distributed by Company, Lightning, Rough Trade, Small Wonder).  
**Labels: (Owned) OKI Wave. Old New Wave.**

Olga Recs., 30 George St., London W1. Tel: (01) 499-5561.  
 1 Stop Dist'n (Recs. & Tapes) Ltd., 11/15 William Rd., London NW1 3ES. Tel: (01) 388-0137. Telex: 23731.  
 One Up, see EMI.  
 Onslow Recs., 61 Kingswood Rd., London SW2 4JN. Tel: (01) 674-0705. Hobbiesdon 6252B. Gen. Mgr.: E. Onslow. Opus, see Saga.  
 Orange Recs., 3/4 New Compton St., London WC2. Tel: (01) 836-7811. Pres. Ken Cooper; Mng. Dir.: Cliff Cooper.  
 Orbach & Chambers Ltd., 74 Long Ln., London EC1. Tel: (01) 606-9373. Mng. Dir.: Michael Chambers.  
**Label: (Owned) OGR.**

Oriel/Welsh Arts Council, 53 Charles St., Cardiff, Wales. Tel: (0222) 395-548. Dir.: A.M. Thomas. Gen. Mgr.: Meic Stephens; Sales Mgr.: Peter Finch.  
 Original Recs., 38 Long Acre, London WC2. Tel: (01) 748-8489.

Oryx Rec's Ltd., 281 Snowdon Quay, Porthmadog, Gwynedd, Wales.  
**Labels:** Bach Collectors, Canolfan, Cosmopolitan, Excelsius, Exploring the World of Music, Oryx, 3 Centuries of Music.

Outlet Rec's Co. Ltd. (IFPI), Outlet House, 48 Smithfield Square W., Belfast, Northern Ireland BT1 1JD. Tel: (0232) 22826. Mng. Dir.: William M.A. McBurney; Gen. Mgr.: James Gough; Sales Mgr.: Ray McGuigan; Accounts Dir.: Ann Collin.  
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Oval Recs. Ltd., 11 Liston Rd., London SW4 0DG. Tel: (01) 622-0111. Dirs.: Charlie Gillett, Gordon Nelki.  
**Label: (Owned) Oval; (licensed foreign) Jin-Swallow (USA).**

Oxford Univ. Press, 44 Conduit St., London W1. Tel: (01) 734-5364. Cable: FULSCORE. (Distributed by CRD)  
**Label: (Owned) OUP.**

P.H., see LE.  
 P.V.K., see Creole.

Pacific Recs. Ltd., 51 Islip St., Kentish Town, London NW5. Tel: (01) 267-2917. Telex: 26147B. Mng. Dirs.: John Camp, Simon Goodman; Prom'l Mgr.: Peter Macklin; Import Sales: Rick French. (Distributor/Importer/Exporter).

Pama Recs. Ltd., 7B Craven Park Rd., London NW10 4AE. Tel: (01) 965-2267.

Pan-Audio Ltd. (IFPI), 4 Forth St., Edinburgh, Scotland EH1 3LD. Tel: (031) 557-0181. Telex: 72465. Chm. & Mng. Dir.: John Mackinnon; Gen. Mgr.: Alan Spence; Sales Mgr.: Forbes Fordyce; Studio Mgr.: Colin Nicolson. (Distributed by Pan-Audio, CML, Shannon).  
**Labels: (Owned) Dara, Pan-Audio.**

Panda Recs., 2 Catherine St., Seaside, Llanelli, Dyfed SA15 2PA. Tel: (05542) 52490, 58913. Chief Exec.: Paul Adams; Gen. Mgr.: A. Phillips.

Paradise, see Third World.

Paragon Int'l Prods., 19 Smithfield, Belfast, Northern Ireland. Tel: (0232) 656959. Dir.: John O.P. McCourt; Gen. Mgr.: Anne Heaps; Sales Mgr.: Edwina Heaps.  
**Labels: (Owned) Paragon; (represented) American Heritage, Aitearr, County, Crown, Custom, Davis Unlimited, Dominion, Down Home, Dyer-Bennett, Flying Fish, Folk Legacy, Folkways, Green Mountain, Kanawha, Kiamichi, King Bluegrass, Lark, Lemco, Magnitron, Melody, Michigan Bluegrass, Minstrel, Music Minus One, Old Dominion, Old Homestead, Palomino, Philo, Pine Mountain, Pine Tree, Rebel, Rem, Revonah, Ridge Runner, Rome, Rounder, Rural Rhythm, Stoneway, Traditional, Vetco, Wheeling (all USA); CMH (Germany); Dominion (Canada); Folk Variety (Germany); Red Clay (Japan).**

Parke Rec. Dist., 55C Mortimer St., London. Tel: (01) 636-637B/6531. Mng. Dir.: L.A. Parker; Sales Mgr.: R.J.E. North. (Importer).

Parolophone, see EMI.

Passport Recs., 51/53 Islip St., Kentish Town, London NW5. Tel: (01) 257-2967.

Pavilion Recs. Ltd., 48 High St., Pembury, Tunbridge Wells, Kent. Tel: 2042. Pres., Gen. & Sales Mgr.: Charles Haynes.  
**Labels: (Owned) Pavilion, Pearl.**  
**Int'l reps.:** Canada (Almadra), USA (Qualiton).

Pear Recs., 7 Woodside Grove, Hartburn, Cleveland. Mng. Dir.: Alan Cole; Gen. Mgr.: Andrew Ormston; Sales Mgr.: Chris Andrews.

Pearsons, 29 Rawson Pl., Bradford, West Yorks. BD1 3QL. Tel: (0274) 27845. (Distributor/One Stop)

Pearl, see Pavilion.

Peeping Tom, see Horizon.

Peerless Rec. Co. Ltd. (IFPI), Gunshot Farm House, Gunshot Common, Wisborough Green, Sussex RH14 0AQ. Tel: (0403) 752-373. Mng. Dir.: Derek Lawson.  
**Labels: (Owned) Oryx, Peerless, Proms, (licensed) CMS (USA), Desto (USA).**

Pendulum Music Ltd., 11 Cross Keys Close, London W1M

5FY. Tel: (01) 486-0596, 935-3762. Telex: 23733.  
 Mng. Dir.: John Stirling.  
 Penguin, see Third World.

Penny Farthing Recs. Ltd., 4 Tilney St., Park Ln., Mayfair, London W1Y 5LE. Tel: (01) 493 8873. Cable: PENSONG. Telex: 25238. Mng. Dir.: Larry Page; Dir.: Terry Fenn.

Penthouse, see Stage One.  
 Pepper, see Liberty-United.  
 Pepper, National House, 60-66 Wardour St., London W1. Tel: (01) 439-7849. Chm.: Mike Duffy.

Phase 4, see Decca.

Philadelphia Disco, see Soulville.

Philips, see Phonogram.

Phonodisc Ltd., Clyde Works, Grove Rd., Chadwell Heath, Romford, Essex RM6 4QR. Tel: (01) 590-6088. Telex: 896556. Mng. Dir.: W.W. Bryant; Comm'l/Dist'n Mgr.: B.W. Dean; Factory Mgr.: V. Gowland. (Distributor)  
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Phonogram Int'l, 16 St. George St., London W1A 2BR. Tel: (01) 493-0475. Telex: 268403. (Pop Int'l Office)

Phonogram Ltd. (IFPI), 129 Park St., London W1Y 3FA. Tel: (01) 491-4600. Telex: (851) 261583. Mng. Dir.: Ken Maliphant; Finance & Comm'l Dir.: Glyn Williams; Bus. Affairs Dir.: David Baker.  
**Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (licensed domestic) Ensign, Mountain, Utopia; (licensed foreign) All Platinum, Bang, Chess, De-Lite, H&L (all USA); Lollipop (Germany); (distributed—not licensed) Charisma.**  
**Int'l rep.:** Worldwide (Phonogram).

Phonograph Recs., 150 Portland Rd., South Norwood, London SE25. Tel: (01) 656-4070. Dirs.: Janet Smith, Terry Gregory, Alex Sarda. (One Stop/Importer)

Pic-A-Tape, 290 Blackpool Rd., Preston PR2 3EE. Tel: (0772) 718238. (Tape Wholesaler/Importer)

Pickwick Rec. Dist. Ltd., The Hyde Ind'l Estate, The Hyde, London NW9 6JU. Tel: (01) 200-7000. Cable: PICKREC. Telex: 922170. Chief Exec.: Stephen Lewis; Buying & Mktg.: Tony Harding.

Pickwick Int'l Inc. (GB) Ltd. (IFPI), The Hyde Ind'l Estate, The Hyde, London NW9 6JU. Tel: (01) 200-7000. Cable: PICKREC. Telex: 922170. Mng. Dir.: Montague Lewis; Gen. Mgr.: A.W. Fredman; Sales Mgr.: Alan Friedlander; Export Mgrs.: Fred Jackson, Patrick Perraud.  
**Labels: (Owned) Hallmark, Mr. Pickwick, Pickwick; (licensed) Contour, Disneyland, Hallmark/Marble Arch, RCA Camden.**  
**Int'l reps.:** Argentina (EMI), Brazil (RCA), Chile (Banglad), Mexico (Gamma), Spain (Belter).

Pilgrim Recs./Marshall Morgan & Scott Publ's Ltd., 1 Bath St., London EC1V 9LB. Tel: (01) 251-2925. Cable: GRAPHO. Telex: 262364. Chief Exec.: David Payne; Mng. Dir.: Peter Lardi; Sales Dir.: Noel Halsey.  
**Branch: Belfast, Northern Ireland BT1 6FD, 48 Upper Queen St. Tel: (0232) 21576. Gen. Mgr.: Dennis Milligan.**  
**Labels: (Owned) Grapevine, Little Pilgrim, Pilgrim, Pilgrim Praise, Sharon.**

Pilgrim Priase, see Pilgrim.

Pilot Music Prod'ns, 16 Gull Close, Roundshaw Estate, Wellington, Surrey. Tel: (01) 857-6189.

Pinnacle Recs., 9 Dean St., London W1V 5RL. Tel: (01) 734-4543. Telex: 896141. Chm. & Mng. Dir.: Terry Scully; Sales Mgr.: George Stone; Mktg. & Dist. Mgr.: Tony Berry.  
**Labels: (Owned) Breeze, Firebird, Pinnacle; (distributed—not licensed) Ace/Chiswick, Barn, Hobo, Rediffusion, Robot.**  
**Int'l reps.:** Germany (Teldec), Israel (CBS), Japan (Victor).

Pipeline Recs., 11 Roslyn Court, St. John's Rd., Woking, Surrey. Tel: Woking 66555. Telex: 859549. (Distributor/Importer/Exporter)

Pixie, see Dawn Anglian Soul Club & East Anglian Soul Club.

Plant Life Recs. Ltd. (IFPI), Edison Chambers, 109 Bancroft, Hinchin, Herts. Tel: (0462) 58555. (Distributed by JSU & Projection).  
**Labels: (Owned) Plant Life, Plant Life Jazz.**  
**Int'l rep.:** Benelux (Sound Prods.)

Plant Music Ltd., 60 St. James's St., London SW1 1LE. Tel: (01) 499-4341. Cable: PLANTAX. Chief Exec.: A.H. Yadgaroff; Financial Dir.: Stephen Rowe; Label Mgr.: Angela M. Yadgaroff.

Plastic Fantastic Recs., 22 Tavistock St., London WC2. Tel: (01) 240-1032. Mng. Dirs.: Tony Randolph, Paul Rodriguez; Ethnic Prod. Dir.: Tyrone Patterson.  
**Labels: (Owned) Plastic Fantastic, Ultra; (distributed—not licensed) Albatross, Anansi, Black Jack, Blue Bag, December, D-Roy, Dover, Heart & Soul, Inner City, JA-UK, Manic, Natty Congo, Night Owl, Pearl, Record Mart, Red Lightnin', Soul Breaker, Spade/Thunder, Sun Starr, Warm.**

Pogo, see WEA.

Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Telex: (851) 27133. Mng. Dir.: A.J. Morris; Deputy Mng. Dir.: Tom Parkinson; A&R Dir.: Jim Cook; Financial Dir.: John Crane, Sales Mgr.: Ray Jenks; Pop Prod. Mgr.: George McManus; Promo. Mgr.: Tony Bramwell; Press & PR: Roger Easterby.  
**Labels: (Owned) Archiv, Deutsche Grammophon, Heliodor, MGM, Metro, Polydor, Privilege, RSO, Verve; (licensed foreign) Beserkley, CTI, Capricorn, Kudu, Midland Int'l, Pablo, Phil Spector Int'l, Spring (all USA).**

Polygram, Leisure Ltd., 15 St. George St., London W1A 2BR. Tel: (01) 499-3751. Cable: SYMPHONY. Telex: 268403. Chm.: S.L.G. Gottlieb; Mng. Dir.: D.G. Fine; Dirs.: K.N. Maliphant, A.J. Morris, W. Poldervaart, P.R. Schellevis, D. Gideon Thomson; Group PR: Mary Jennings.

Porage, see Multicord.  
 Portrait, see CBS.

Power Exchange Int'l Ltd. (IFPI), 474 Harrow Rd., London W9 3RU. Tel: (01) 289-1036. Cable: POWREC. Telex: 299649. Chm.: Paul Robinson; Pres.: Jimmy Bishop; Gen. Mgr.: Richard Marvin; Sales Mgr.: Tony Collins.  
**Labels: (Owned) Power Exchange (dist. by Decca/Selecta); (licensed foreign) Omni (USA).**

Praise, see Outlet.

President Recs. Ltd. (IFPI), Broadmead House, 21 Pantone St., London SW1. Tel: (01) 839-4672. Cable: KASSMUSIC. Telex: 24158. Mng. Dir.: Edward Kassner; Gen. & Sales Mgr.: David Kassner; Financial Mgr.: Brian M.D. Seed. (Distributed by Clyde Factors, Lugton, Solomon & Peres, H.R. Taylor, Wynd Up).  
**Labels: (Owned) Aquanus (France), Barak, Crystal, Dart, Double Gold, Enterprise, Gemini, Jay Boy, Joy, New World, President, Rhapsody, Seville, Sky, Spiral, Sticky, Thunderbird, Torpedo; (licensed) Bulldog.**  
**Int'l reps.:** Australia (M7), Belgium (Fonior), France (Arabella), Germany (Ariola), Netherlands (Dureco).


Privilege, see Polydor.

Prodigal, see Motown & EMI.

Projection Recs., 9 Grove End, Rectory Grove, Leigh-on-Sea, Essex. Tel: (0702) 72281. Dirs.: Dave Hatfield, Dave Lawrence; Gen. Mgr.: Dave Hatfield; Sales Mgr.: Dave Lawrence. (Distributor/Importer/Exporter)  
**Labels: (Distributed—not licensed) Adelphi (USA), Arhoolie (USA), Artists House (USA), Bead, Black Saint (Italy), Blues Classics (USA), Blue Goose (USA), Breakdown, Circle (Germany), EDC (Italy), Folklyric (USA), Folkways (USA), Green Linnet (USA), Herwin (USA), Improving Artists (USA), India Navigation (USA), Mosaic, Nessa (USA), Ogun, Old Timey (USA), Philo (USA), Plant Life, Ring (Germany), Rounder (USA), Rubber, SRI—Spectrum (USA), Shandar (France), Shiloh (USA), Sierra/Briar (USA), Sky (Germany), Vinyl (USA), Wergo (Germany), Yazoo (USA)**

Proms, see Peerless.  
 Purple, see EMI.  
 Pye Big Deal, see Pye.  
 Pye File, see Pye.  
 Pye Recs. Ltd. (IFPI), ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502. Cable: PYREC. Telex: 28259. Chm.: Louis Benjamin; Joint Mng. Dirs.: Walter S. Woyna (Int'l), Derek Howe (UK); Sales Mgr.: Trevor Eyles; Sec'y & Contracts Mgr.: Madeline R. Hawkyard.  
**Int'l branches:** Netherlands, VIP; USA, ATV.  
**Labels: (Owned) Dawn, Flashback, Golden Guinea, Golden Hour, Marble Arch, Pye Big Deal, Pye Charbusters, Pye Collector, Pye Disco Demand, Pye 4D, Pye File, Pye Int'l, Pye Nixa, Pye Popular, Pye Special, Pye Top Brass, Pye Virtuoso; (licensed domestic) Ariola, Ariola-Hansa, Aura, Cube, Electric, Ember, Klub, Ronnie Scott; (licensed foreign) Ampro Prod'ns (USA), Attarack-Heller (USA), Buddha (USA), Casablanca (USA), Cream-Hi (USA), GNP Crescendo (USA), Inphasion (USA), Kama Sutra (USA), Parachute (USA).**

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- Qualiton (Wales), see Decca.
- Quality Rec's Ltd., 43 Victoria Ave., Romford, Essex RM1 2DD. Tel: Romford 28413. Dir.: D.J. Davies. (Distributed by Lugton)
- R A K Recs. Ltd., 42-48 Charlbert St., London NW8. Tel: (01) 586-2012. Mng. Dir.: Mickie Most; Dir.: David Most; Gen. Mgr.: Ron Madison; Sales Mgr.: Dave Crowe. (Licensed to EMI).
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- RCA Ltd., Rec. Div., 1 Bedford Way, London WC1B 3DT. Tel: (01) 499-4100. Telex: 266579. Mng. Dir.: Ken Glancy; UK Sales: John Howes; European Sales: Brian Hall; A&R Dir.: Derek Everett.
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- R E L Recs. Ltd. (IFPI), 10 Atholl Pl., Edinburgh, Scotland EH3 8HP. Tel: (031) 228-6344. Mng. Dir.: Neil Ross; Mktg. Dir.: Mel Benton.
- Labels:** (Owned) Housewives Choice, REL.
- Int'l reps.:** Canada (CBS Canada), New Zealand (Reed Pacific), USA (CBS Canada).
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- R K L, see Zodiac.
- R M, see Record Mart.
- R N R, see Nimbus.
- R O, see Outlet.
- R O K, see The Label.
- R S O Recs. Ltd., 67 Brook St., London W1. Tel: (01) 629-9121. Cable: STIGWOOD. Telex: 264267. VP & Mng. Dir.: RSO Recs. Int'l: Mike Hutson; Promos. Mgr.: Arthur Sheriff; Creative Servs. Mgr.: Ashley Newton; Press Officer: Helen Walters; Int'l Co-ord.: Linda Ghirardani; A&R Admin.: Alexander Sinclair. (Distributed by Polygram).
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- Rainbow, see Satril.
- Rainbow Recs., 103 Hillside Grove, Chelmsford, Essex. Tel: (0245) 60853. Mng. Dir.: Terry Gisborne; Gen. Mgr.: Ken Porter; Sales Mgr.: Bill Jiggins; Finance Mgr.: Phil Marriage.
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- Rare Earth, see Motown.
- Rare Rec'd Eds., 54 Lymington Rd., London NW6. Tel: (01) 435-1476. Chief Exec.: Michael G. Thomas.
- Rare Recs. Ltd., 36 John Dalton St., Manchester M2 6LE. Tel: (061) 832-7344. Mng. Dir.: Irving Wilson; Gen. Mgr.: Lesley Thompson; Sales Mgr.: E.S. Scrivings. (Distributor/Importer)
- Rather Recs., Meadowbank, Hall Ln., Harbury, near Leamington Spa, Warwickshire. Tel: (0926) 612089. Chief Exec.: A.N. Godfrey. (Distributed by Rough Trade)
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- Re Recs. Ltd., 5 Silverthorne Rd., London SW8 3AD. Tel: (01) 622-8834. Cable: REDFOX. Mng. Dir.: Chris Cutler; Gen. Mgr.: Fred Frith. (Distributed by Recommended)
- Int'l reps.:** France (LTM), Sweden (SAM), USA (Ralph, Random Radar).
- Reader's Digest Ass'n Ltd., 25 Berkeley Square, London W1X 6AB. Tel: (01) 629-8144. Cable: READIGEST. Rec., Tape & Equip. Mgr.: Ian Wright; Mktg. Mgr.: Derek Holder.
- Home office:** USA.
- Real, see Sire & WEA.
- Reality, see Great Jazz.
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- Recommended Recs., 5 Silverthorne Rd., London SW8 3AD. Tel: (01) 622-8834. Cable: REDFOX. Dirs.: Chris Cutler, Nick Hobbs; Sales Mgr.: Rod Iverson.
- Int'l branches:** France, Germany, Japan, Switzerland.
- Labels:** (Owned) Recommended; (distributed—not licensed domestic) Broadcast, MCCC, Re, Rift; (distributed—not licensed foreign) Atem (France), Frigico (France) HP (USA), L'Orchestra (Italy), LTM (France), 9H17 (France), Ralph (USA), Random Radar (USA), SCOPA (France), Say Day-Bew (USA), Silence (Sweden), Transmuseq (USA).
- Record Corner, 27 Bedford Hill, Balham SW12 9EX. London. Tel: (01) 673-1066/6130. Buyer: Dave Hastings; Salesman: Terry Davis. (One Stop/Importer)
- Record Ents. Ltd., 244A Bath St., Glasgow, Scotland G2. Tel: (041) 332-0628. Dir.: A.J. Berman; Sec'y: Patricia J. Berman. (Distributor)
- Record Mart, 16 London Hill, Rayleigh, Essex SS6 7HP. Tel: (0268) 776-555. Dir.: Frank K. Bailey; Gen. Mgr.: D.R. Glenister.
- Labels:** (Owned) RM; (licensed foreign) Olympic (USA), Ruby (USA); (distributed—not licensed) Erwin, Fortune, Glenn, Goldband, Hi-Co, Mar-Vel, Money, Ponie, Specialty, Strate 8, Tab, Yucca (all USA).
- Record Mdsr. Ltd., Crown Works, Clayton Rd., Hayes, Middx. UB3 1HS. Tel: (01) 848-7511. Telex: 934027. Mng. Dir.: S. H. Akhtar; Sales Mgr.: Max Mansfield; Comm'l. Dir.: D.R. Hammond. (Record & Tape Rack Jobber)
- Red Bus Recs. (Int'l), 34 Salisbury St., London NW8. Tel: (01) 402-9111. Dirs.: Eliot M. Cohen, Ellis Elias, Leslie Grade. (Licensed to EMI)
- Int'l reps.:** Australia (EMI), Austria (EMI Electrola), Belgium (EMI), Canada (Distribution de Musique Tempora), France (Pathe Marconi), Germany (EMI Electrola), Italy (EMI), Mexico (EMI), Middle East (EMI), Netherlands (Negram), Portugal (Valentim de Carvalho), Scandinavia (EMI), South Africa (EMI), South America (EMI), Spain (Odeon), Switzerland (EMI Electrola).
- Rediffusion Recs., 19 Ramillies Pl., London W1 1DG. Tel: (01) 734-1483. Telex: 27950 Mono Ref. 1006. Chief Exec.: Ron Smith; Mktg. Mgr.: Mike Weston. Classical Mgr.: Norman Austin.
- Labels:** (Owned) Aurora, Classical Pops, Fusion, Legend, Rim; (represented) Harmonia Mundi (France), Opus (Czechoslovakia), Panton (Czechoslovakia), Supraphon (Czechoslovakia).
- Int'l reps.:** Australia (Message), Belgium (Baltic), Czechoslovakia (Aria), Hong Kong (Studer-Revox), Netherlands (Basart, Sound Prods.), USA (Qualiton)
- Red Lightn' Recs., The White House, The Street, Northpham, Diss, Norfolk. Tel: (037) 988-693. Dir.: Peter Shterger; Gen. Mgr.: Brett Housego; Sales Mgr.: Bruce Simmons. (Distributed by Cadillac, Jazz Servs. Unlimited, Non Stop, Swift)
- Int'l reps.:** Germany (Teldec), USA (City Hall, Record People).
- Red Rag Recs., 39 St. James Rd., Kingston, Surrey KT1 2AU. Tel: (01) 549-9181/5298. Chief Exec.: Alan Robinson.
- Labels:** (Owned) Red Rag.
- Red Seal, see RCA.
- The Les Reed Org., 35 Soho Square, London W1. Tel: (01) 439-1755.
- Label:** (Owned) Chapter One.
- Reflection Recs., 26 Eastbourne Ave., Acton, London W3. Tel: (01) 560-0079. Gen. Mgr.: Derek J. Smith; Mktg. Mgr.: Rob Cox.
- Labels:** (Owned) Reflection, Reflection Workshop.
- Int'l reps.:** Australia (Move), USA (Morehouse-Barlow).
- Reflection Workshop, see Reflection.
- Regal Zonophone, see EMI.
- Regent Acoustics, Carrington House, 130 Regent St., London W1R 6BR. Tel: (01) 437-1997.
- Label:** (Represented): Sheffield Lab (USA).
- Roggamite, see Soulvile.
- Regis Recs., 174 Biscot Rd., Luton, Beds. Tel: (0582) 25906. Mng. Dir.: R.E. Harris.
- Relay Recs. Ltd., Elthorne House, 9 Cherington Rd., London W7. Tel: (01) 579-6125/4249. Mng. Dir.: Tony Hamlin; Gen. Mgr.: Len Shilling; Sales & Mktg. Dir.: John Winnert; Sales Mgr.: Ken Hillier. (Distributor)
- Labels:** (Owned) Lout; (distributed—not licensed) Arcade, CBS, EMI, K-Tel, Phonogram, Polydor, Pye, RCA, Ronco, Simons, WEA, Warwick.
- Release Recs., 325 Sauchiehall St., Glasgow, Scotland G3. Tel: (041) 332-8108.
- Reprise, see WEA.
- Response Music Ltd., 3 Dennis Rd., East Molesey, Surrey. Tel: 941-4767. Chief Exec.: Mike Claisey. (Distributed by Pye).
- Retrieval Recs., 48 Eversley Ave., Barnehurst, Kent DA7 6BB. Tel: Erith 33875. Joint Partners: Norman Stevens, Ron Jewson, John R.T. Davies. (Distributed by Jazz Music, Jazz Servs. Unlimited, Retrieval, Swift, VJM, Chris Wellard).
- Labels:** (Owned) Fountain, Retrieval.
- Int'l reps.:** USA (City Hall, Zim).
- Retrospect, see World.
- Revival, see Lightning.
- Rev, see Decca.
- Rhapsody, see President.
- Rialto Recs. Ltd., 4 Yeomans Row, London SW3. Tel: (01) 942-7373. Chief Excs.: Nick & Tim Heath.
- Int'l rep.:** Worldwide (Decca).
- Rift Recs. Ltd., 5 Silverthorne Rd., London SW8 3AD. Tel: (01) 622-8834. Cable: REDFOX. Mng. Dir.: Fred Frith. (Distributed by Recommended)
- Int'l reps.:** France (LTM), Sweden (SAM), USA (Bayer).
- Right On! Recs. Ltd., c/o Westholme, Church Ln., Lincoln LN2 1QJ. Tel: (0522) 29160. Chief Exec.: Dave Godin; Gen. Mgr.: Alf Billingham.
- Labels:** Deep Soul, Right On!, Soul City.
- Rim, see Rediffusion.
- Ring O'Recs., 17 Berkeley St., London W1X 5AE. Tel: (01) 409-1401. Telex: 23288. Mng. Dir.: Terry Condan. (Distributed by Phonodisc).
- Rip-Off, see Emerald & Solomon & Peres.
- Ritual Prod's Ltd., 59 Drycrott Pl., London SW3. Tel: (01) 589-4164. Dir.: Hilary Mark-Lovings.
- Riva Recs. (IFPI), 2 New Kings Rd., London SW6 4SA. Tel: (01) 731-4131. Telex: 28781. Chm.: William Gaff; Mng. Dir.: Mike Gill; Dir.: Bill Stonebridge. (Distributed by WEA)
- Riverline Ltd., 107 High St., Evesham, Worcs. Tel: (0386) 47766. Contact: Harry Dixon. (Distributor).
- Label:** (Distributed) Umbrella.
- Roach, see Cornish Legend.
- Robinson's Recs., 26 Blackfriars St., Manchester, Lancs. M3 5BP. Tel: (061) 832-2701. Telex: 666355. Dirs.: A. Robinson, E. Robinson; Whsle. Mgr.: Richard Cooper; Gen. Mgr.: K. Roberts. (Distributor/Importer/Exporter)
- Labels:** (Distributed—not licensed) 80a, Column One (USA), Inferno, Jazz Greets (USA), Roga Trade, T.J.M. The Label.
- Robot Recs., 49 Mount St., London W1. Tel: (01) 491-2904. Dirs.: Lee Gopthal, Jim Flynn.
- Labels:** (Owned) Kingston, Robot.
- Roche, see Cornish Legend.
- Rock Bottom Recs., 8 Commerce Way, Croydon, Surrey CR0 4XA. Tel: (01) 680-4533. Telex: 8813340. Chief Exec.: L.J. Adams.
- Rockburgh Recs. Ltd., PO Box 283, London SW6 2JU. Tel: (01) 731-3144. Mng. Dir.: Sandy Robertson; Ass't: Beverley Thompson.
- Rocket Group of Cos., 40 S. Audley St., Mayfair, London W1Y 5DR. Tel: (01) 491-2777. Telex: 265870. Chm.: John Reid; Dir.: Elton John; Mng. Dir.: David Croker.
- Int'l rep.:** Worldwide (Phonogram Int'l), excluding Canada (RCA), South Africa, USA (RCA).
- Rocking Horse, see Sweet Folk Alt.
- Rockville, see Soulvile.
- Rollercoaster Recs., 41 Elm Rd., New Malden, Surrey KT3 3HD. Tel: (01) 942-7235. Cable: CHIRPING Chessington. Chief Exec.: John Beecher; Gen. Mgr.: Peter Eden; Press, Promo. & Sales Mgr.: Yvonne Tregrove.
- Labels:** (Owned) Rollercoaster; (licensed foreign) Arzee (USA).
- Rolling Stones, see EMI.
- Ronco Teleprods. (UK) Ltd., 111 Mortlake Rd., Kew, Richmond, Surrey TW9 4AB. Tel: (01) 903-4753. Telex: 923175. Mng. Dir.: Barry L. Collier; Sales Mgr.: Patricia A. Dennehy; Prod'n Mgr.: Gordon Smith; Label Mgr.: Ian McNay.
- Rondercrest Ltd., 17 Queensway, Dunstable, Tel: (0582) 62325. Mng. Dir.: Keith Grainger; Sales Mgr.: Pam Grainger. (Distributed by Pinnacle).
- Roots, see Baal.
- Rosalind, see S.R. White.
- Jan Roseman Prod's Int'l, 8 Poland St., London W1. Tel: (01) 439-8241. Dir.: Michael Freeman.
- Rough Trade, 202 Kensington Park Rd., London W11. (Distributor/Importer)
- Rox Rec'g Co. Ltd., 255 Liscard Rd., Wallasey, Merseyside. Tel: (051) 639-9270. Mng. Dir.: David Crosby. (Distributed by Scotia, Spartan)
- Rubber, see Mawson Wareham.
- Rumours Whsle., 3 Lockwood Walk, Romford, Essex. Tel: (70) 24038. Dir.: Clive Spelman. (Distributor/Importer)
- Rutland Recs., 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976. Cable: HEDLEY Chm. & Mng. Dir.: A. Hedley; Dirs.: D.J. & E. Hedley. (Distributed by Banshee)
- Labels:** (Owned) Hedley, March, March Music Folktales, Rutland, Wigwam.
- Ryemuse, see Spot.
- S F Original, see Metropolitan Communications.
- S P & S Recs. (London) Ltd., Wharf Rd., Stratford E15 2SU. Tel: (01) 555-4321. Telex: 8951427. Chm.: George Harris; Mng. Dir.: Peter Harris, Dir.: Terry Hanks; Sales Dir.: John Harris; Export Mgr.: Peter Stack. (Distributor/Importer/Exporter—cut-outs).
- Branch:** Manchester M4 6AF, Glampore House, 47 Bengal St., Tel: (061) 228-6655. Telex: 666300. Mgrs. Mike Nolan, Ron Willens.
- S R T Prod's Ltd., Priory House, Priory Ln., St. Neots, Cambs. Tel: (0480) 212-711. Chief Exec.: George Bellamy; Gen. Mgr.: J. Townsend. (Distributed by SRT, Lugton, H.R. Taylor)
- Sales office:** London N12 8QA, 987 High Rd., Finchley. Tel: (01) 446-3218. Sales Mgr.: Dave Richardson.
- Labels:** (Owned) SRT; (distributed—not licensed) Big-V, Denman, Robin.
- S R W, see S.R. White.
- Sacred, see Word.
- Safari Recs., 42 Manchester St., London W1M 5PE. Tel: (01) 486-6141. Dirs.: Anthony Edwards, John A. Craig, Andreas Budde. (Distributed by Pye)
- Int'l reps.:** Australasia (Festival), Austria (EMI-Crystal), Belgium (Vogue), Denmark (Sonet), Finland (Sonet), France (Vogue), Germany (EMI-Crystal), Iceland (Sonet), Italy (G. Ricordi), Japan (Polydor), Netherlands (Vogue), Norway (Sonet), Sweden (Sonet), Switzerland (EMI-Crystal).
- Saga Recs. Ltd., 326 Kensal Rd., London W10 5BL. Tel: (01) 969-6651. Cable: MUSICALITY. Telex: 261500. Mng. Dir.: Marcel Rodt; Export Mgr.: Edward Royce. **Affiliated firm:** B & C Rec'gs Ltd. (Distributed by CBS)
- Labels:** (Owned) Boulevard, Opus, Saga.
- Int'l reps.:** Australia (Summit), Austria (Musica), Belgium (International Bestseller), Canada (Almada), Denmark (CSA), Finland (PSO), Germany (Teldec), Ireland (Dolphin), Italy (Ri-Fi), Netherlands (Sound-Prod's), Switzerland (Musikvertrieb), USA (CMS).
- Sain (Recordia) Cyf., Fford Llanllyfni, Penygroes, Caernarfon, Gwynedd, Wales. Tel: (028681) 732. Mng. Dir.: Huw Jones; Gen. Mgr.: Gareth Milford; Sales Mgr.: Ifanwy Rhisiart.
- Labels:** (Owned) Sain, Tryfan, Ty Ar Y Graig, Welsh Teldisc.
- Salsoul, see EMI.
- Sandiace, Allstock, Knutsford, Cheshire. Tel: (056) 581-2781.
- Satril Recs. Ltd. (IFPI) (div. of Henry Hadaway Org.), Satril House, 444 Finchley Rd., London NW2 2HY. Tel: (01) 435-8063. Telex: 261331. Mng. Dir.: Henry Hadaway;



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 Saydisc Recs., The Barton, Inglestone Common, Badminton, Glos. GL9 1BX. Tel: (045) 424-266. Chief Exec. Gef Lucena; Sales Mgr. Genny Lucena (Distributed by H. R. Taylor Ltd.)  
**Labels: (Owned) Amon Ra, Matchbox, Saydisc, Village Thing**  
 Scarlet Band Recs. Ltd., 61 Bideford Ave., Perivale, Middx. Tel: (01) 998-0911. Cable: SCARBAND Greenford. Gen. Mgr. Garry Franks; Sales Dir.: Jeffrey Collins; Financial Dir. Michael J. Collins  
**Labels: (Owned) Blue Band, Gold Band, Scarlet Band**  
 Scope, see Lightning & WEA  
 Scot Disc Ltd., Exchange House, Lochpark Pl., Denny, Stirlingshire, Scotland FK6 5AA. Tel: (0324) 823-625. Mng. Dir. Roger Hickman; Gen. Mgr. Norma Findlay; Sales Mgr. Gordon Lothian. (Distributor/Importer)  
 Scotia Dist'n, 33/37 Jeffrey St., Edinburgh, Scotland EH1 1DW. Tel: (031) 557-0029. Telex 727507. Partners: Phil West, Derrick Wrenn; Sales Mgr. John Allan. (Distributor/Importer)  
 Ronnie Scott, see Pye  
 Seabreeze Prod'ns Ltd., 25 Newman St., London W1. Tel: (01) 637-2586. Dirs. John Coletta, Andrew Tribe  
 Sea Horse Recs., 3 Lambolfe Pl., London NW3. Tel: (01) 435-7765. Dirs. Teddy A. Ruster, 127 Alan Austin. (Distributed by Spartans)  
 Selecta (div. of The Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) 852-9171. Telex 896029. Gen. Mgr. J.D. Roberts; Sales Mgr. R. Smedley. Dist'd Labels Mgr. A.K. Scott. (Distributor/Importer)  
**Branch: Manchester M35 OBL, GPO Box 4. Selecta House, Morton St., Fallowfield, Tel: 4071. Cable DIAGRAM Telex 66289**  
**Labels: (Distributed—not licensed) Ace of Clubs, Ace of Diamonds, Argo, Bellona, Blossom, Broadside, Brunswick, Calendar, Cambrian, Canon, Chopper, Criminal, Christy, Curson Sounds, Decca, Denver, Different, Eclipse, Emerald, Free Reed, Headline, Hungaroton (Hungary), Keyboard, Lee-Lambert, London, Lyrita, M&M, Mawson & Wareham, Nova, L'Oiseau Lyre, Quailton, RCA Black & White (France), Rampage, Redifusion, Rex, Rubber, Saga, 77, Spotlite, Telefunken (Germany), Telefunken, Threshold, Topic, Turnabout, UK, Vocalion.**  
 Semp (UK) Ltd., 684 Fulham Rd., London SW6 5SA. Tel: (01) 736-5877. Dirs.: Nicolas Smith, Julian Beauchamp  
 Sensible Recs., Lennie Mains, Cammo Rd., Edinburgh 12. Tel: (031) 334-2520. Chief Exec.: Lenny Love  
 Sentinel Recs. (Cornwall) Ltd., Paul, Penzance, Cornwall Tel: (0736) 73246. Telex 45608 Ref. 111. Chief Exec. & Gen. Mgr.: Job Morris; Sec'y: Irene Morris  
 September Sound, see Look  
 Seven Sun, see Calendar  
 77 Recs., 77 Charing Cross Rd., London WC2H 0AB. Tel: (01) 437-3075/4197.  
**Labels: (Owned) Folklore, 77, Swift.**  
**Int'l rep.:** Worldwide (Agate).  
 Seville, see President  
 Sharon, see Pilgrim  
 Sharrowmead Ltd., 37a Maida Vale, London W9 1TW. Tel: (01) 286-0115. Telex 25247. Mng. Dir.: Graham Neal. (Exporter)  
 Sidewalk, see EMI & Red Rag  
 Silver Dollar Recs. Ltd., Wherstead, Cannon Ln., Maidenhead, Tel: (062) 882-3582  
 Simons Recs. Ltd., 335 Barking Rd., East Ham, London E6. Tel: (01) 552-5211. Joint Mng. Dirs. Warren Goldberg, Paul Feldman. Sales Mgr.: Jerome Wight (Wholesaler/Importer)  
 Simons Sales Stores Ltd., 16-20 Ripple Rd., Barking, Essex. Tel: (01) 594-9631. Mng. Dir.: Simon Goldberg; Dir. Warren Goldberg (Rack Jobber)  
 Simurg Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel: (01) 262-7788. Telex 261583. Dir.: T. Matt Roys.  
 Singing Alive, see Anemone  
 Sir, see Westwood  
 Sire Recs. Ltd. (IFPI), 39 Floral St., London WC2. Tel: (01) 379-6363. Cable: SIRECORD. Gen. Mgr.: Paul McNally; Promo. Andy Ferguson (Licensed to WEA).  
**Label: (Owned) Real**  
**Int'l reps.:** Australia (WEA), Belgium (WEA), Denmark (Metronome), France (Pathe Marconi), Germany (Ariola), Italy (RCA), Japan (Nippon Phonogram), Netherlands (WEA), New Zealand (WEA), Spain (Hispanavox), Sweden (Phonogram), USA (Warner Bros.), Yugoslavia (Yugoton).  
 Sky, see President  
 Smack, see Charly  
 Small Wonder Recs. Ltd., 162 Hoe St., London E17. Tel: (01) 520-2727. Chief Execs.: Pete & Mari Stennett. (Distributed by Rough Trade, Small Wonder, Spartans)  
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 Soho Recs., 39 Hereford Rd., London W2. Tel: (01) 229-8911. Mng. Dirs. S. Brennan, P. Gaston. (Distributed by Bonaparte, Lightning, Rough Trade, Small Wonder, Vinyl Solution, Virgin).  
 Solid Gold Recs. Ltd., 14 New Burlington St., London W1X 2LR. Tel: (01) 734-3251. Chief Exec.: Mike Collier; Prod'rs: Chris Rae, Frank McDonald  
 Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A.

Solomon; Gen. Mgr. Les Paterson; Sales Mgr. Noel A. Spiller. (Distributor)  
**Int'l branch:** Ireland  
**Labels: (Owned) Emerald, Mint, Rip-Off; (distributed) A&M, Anchor, Arcade, Arista, Beserkley, CBS, Chrysalis, Creole, DJM, Decca, K-Tel, Logo, Multiple Sound, Phonogram, Precision Tapes, Pye, RCA, Rampage, Ronco, Virgin, WEA.**  
 Sonet Recs. & Publ'g Ltd. (IFPI), 121 Ledbury Rd., London W11 2AQ. Tel: (01) 229-7267. Telex: 25793. Mng. Dir. Rodney Buckle; Gen. Mgr. Alan Whaley; Sales Mgr. Alexander Sneddon. (Distributed by Pye & Sonet)  
**Home office: Sweden**  
**Labels: (Owned) Kicking Mule, Sonet, (co-owned) Specialty, (licensed) Alligator (USA), Flying Fish (USA), Gazell (Sweden), Grand Prix (Sweden), Takoma (USA)**  
**Int'l reps.:** Australia (Larrikin), Austria (Amadeo), Belgium (Vogue), Brazil (Fermata), Denmark (Sonet), Finland (Scandia), France (Vogue), Germany (Metronome), Italy (Ricordi), Netherlands (Inelco), Norway (Arne Bendiksen), Spain (Discophon), Sweden (Sonet), Switzerland (Metronome). (SEE ADVERTISEMENT)  
 Soul City, see Right On!  
 Soul Stop, see East Anglian Soul Club  
 Soulville Recs., 44 Cloudeedale Rd., Tooting, London SW17. Tel: (01) 675-0850. Mng. Dir. Oscar Carol Jr., VP. C.J.W. Lusack; Press & Creative Dir. Gordon Branch.  
**Labels: (Owned) Philadelphia Disco, Reggamite, Rockville, Soulville**  
 Sound Conception, 85 Ashley Rd., Montpelier, Bristol 6. Tel: (0272) 554-721. Gen. Mgr. Kenny Wheeler; Sales Mgr. Andy Leighton; Studio Mgr. Chris David  
**Labels: (Owned) Fried Egg; (distributed—not licensed) Warped**  
 Sound Mail Supplies, 287 Kenton Ln., Harrow, Middx. HA3 8RR. Tel: (01) 907-8721, (0403) 752-373. Telex: London 8951688. Mng. Dir. Derek Lawson. Gen. Mgr. John Butcher. (Also see Derek Lawson Recs.)  
 Soundpost, see Folktrucks  
 Sounds Ahead Ltd., 8 Commerce Way, Croydon, Surrey CR0 4XA. Tel: (01) 680-4533. Telex 8813340. Chief Exec.: L.J. Adams; Export Mgr.: M. Tanner. (Distributor/Importer)  
 Sounds Express Int'l Ltd., 115 Gunnersbury Ln., Acton, London W3 8HQ. Tel: (01) 993-2248. Cable: SOUNDEXPREZ. Telex: 934885. Chief Exec. M.J. Stearn; Sales Mgr. M.L. How (Importer/Exporter)  
 Sound Stories, see H.R. Taylor  
 Sovereign Recs., 18 Lancaster Mews, London W2 3QE. Tel: (01) 723-4499. Telex: 923400. Mng. Dir. Ben Nisbet  
 Spaceward Ltd., 19 Victoria St., Cambridge CB1 1JP. Tel: (0223) 64263. Mng. Dir. Gary Lucas; Dir. Michael J. Kemp. (Distributed by Rough Trade)  
 Spade Recs. (sub. of P.M. Chalmers Recs.), 7 Mill Cottages, Bucks Green, Nr. Rudgwick, West Sussex. Tel: Rudgwick 2829. Chief Exec.: P.M. Chalmers; Gen. Mgr.: F.J. Chalmers; Sales Mgr.: D.E.C. Chalmers. (Distributed by Plastic Fantastic)  
**Labels: (Owned) Spade; (distributed—not licensed) Thunder (USA).**  
 Spark Recs. Ltd., 8 Denmark St., London WC2H 8LT. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Dirs.: T.F. Ward, Monique & Ralph (II) Peer. (Distributed by Pye).  
**Int'l branch: Italy**  
**Labels: (Owned) Blue Jean, Spark**  
 Spartan Recs., 3 Sevenex Parade, London Rd., Wembley, Middx. Tel: (01) 903-4753. Telex 923175. Label Mgr. Ian McNay. (Distributor)  
 Specialty, see Ember, Pye & Sonet  
 Spectrum, see Colortone  
 Sphinx, see Nimbus  
 Spider, see Downing  
 Spiral, see President  
 Spire, see Multiple Sound  
 Splash Recs. Ltd., 38 North Row, London W1. Tel: (01) 409-0287. Telex: 23840. Mng. Dir.: Charles Peate; Dirs. Clive Scott, Iris Giebler. Gen. Mgr. Des Dyer.  
**Labels: (Owned) Betsize, Splash**  
**Int'l reps.:** Australia (EMI), Austria (Deutsche Grammophon), Belgium (Barclay), Brazil (K-Tel), France (Musidisc), Germany (Deutsche Grammophon), Greece (Phonogram), Italy (Saar), Japan (Teichiku), Netherlands (Negrin), New Zealand (EMI), South Africa (David Gresham), Spain (Auviv), Switzerland (Deutsche Grammophon)  
 Spot Recs. Ltd., 64 S. Molton St., London W1. Tel: (01) 499-7173. Gen. & Studio Mgr. Kate Hudson.  
**Labels: (Owned) Ryemuse, Spot**  
 Spottite Recs., 103 London Rd., Sawbridgeworth, Herts. CM21 9JJ. Tel: (0279) 725-863, 724-572. Owner: Tony Williams; Sales Mgr. Cine Williams (Distributed by Cadillac Music, Jazz Servs. Unlimited, Selecta, Spottite)  
**Int'l reps.:** Australia (Jazz Down Under), Benelux (Nuis), Canada (Coda, Trend, WDA), Denmark (SiepleChase), France (Dom), Germany (Bellaphon), Italy (Hi Fi), Japan (Stateside), Spain (Bol Recs.), Sweden (Amigo), USA (Rick Ballard, Record People).  
 Springthyme Recs., Balmalcolm House, Balmalcolm, Kingskettle, Fife, Scotland KV7 7TJ. Tel: (0337) Ladybank 30773. Dir.: Peter Shephard. (Distributed by CML, Cadillac Recs., Clyde Factors, Non-Stop, Solomon & Peres)  
 Stag, see Alba & Downing  
 Stage One Prod'ns, 22 Madeira Grove, Woodford Green, Essex. Tel: (01) 505-5221. Chief Exec.: John Bassett.  
**Labels: (Owned) Penthouse, Stage One**  
 Stage One (Recs.) Ltd., Parshire House, 2 Kings Rd., Haslemere, Surrey GU27 2QA. Tel: (0428) 53953. Telex: 858226. Current Prod. Contact: Nick Anstey; Export Inquiries: Trudy Hunt; US Sales: Terry Shand. (Distributor/Importer/Exporter)  
 Stagestruck (Recs.) Ltd., 57 Duke St., Grosvenor Square, London W1. Tel: (01) 493-5015. Cable: STAGESTRUCK. Chm. & Mng. Dir.: Simon Caplan; Dirs.: Terry James, Neil Shestobal.  
 Stainer & Bell Ltd., 82 High Rd., London N2 9PW. Tel: (01) 444-9135. Mng. Dir.: B.A. Braley.  
**Label: (Owned) Galliard.**

Stairway Recs., 9 Victoria House, S. Lambeth Rd., London SW8. Tel: (01) 735-6032. Telex: 27806. Mng. Dir.: Jon Samuel; Consultant: Peter Knight  
 Stallion Recs. Ltd., 87 Brewer St., London W1. Tel: (01) 439-6881, 834-4502. Mng. Dir.: Johnny Toogood; European Mgr.: Joe Napoli. (Distributed by Pye)  
**Int'l reps.:** France (Ariola), Germany (Ariola), Italy (CBS), Netherlands (Polyd), Poland (Tonepress)  
 Starcall, see RCA  
 Starline, see EMI  
 Starlite, see Esquire  
 State Recs. Ltd. (IFPI), Speen House, Porter St., Baker St., London W1M 1HY. Tel: (01) 487-5031. Telex: 25740. Chm. & Mng. Dir.: Wayne Bickerton; Dirs.: Tony Waddington, Financial Dir.: John Doe. (Distributed by WEA)  
 Stateside, see EMI  
 Henry Stave & Co. (div. of Redifusion Int'l Music Ltd.), 11 Great Marlborough St., London W1V 1DE. Tel: (01) 734-0343. Telex: 27950 Mono Ref. 1006. (Importer/Exporter)  
**Labels: (Represented) CTS (Switzerland), Colosseum (Germany), Da Camera (Germany), Discopaedia (Canada), Poseidon (USA), Sterling (Sweden).**  
 Stax, see EMI  
 Step-Forward, see Faulty  
 Stereo Gold Award, see Damont  
 Stet, see DRG  
 Sticky, see President  
 Stiff Recs., 28 Alexander St., London W2 4NU. Tel: (01) 229-7146. Telex: 299894. Mng. Dir.: Dave Robinson; Gen. Mgrs. Alan Cowdroy, Paul Conroy; Press Officer: Andy Murray  
**Int'l reps.:** Australia (Festival), Austria (Musikvertrieb), Belgium (Barclay), Canada (Capitol), Denmark (Dandelion), Finland (Lova), France (Barclay), Germany (Teldec), Greece (Phonogram), Iceland (Steinar), Ireland (Solomon & Peres), Israel (K-Tel), Italy (RCA), Netherlands (Dureco), New Zealand (Polygram), Norway (Phonogram), South Africa (CCP), Sweden (Phonogram), Switzerland (Musikvertrieb), USA (Arista), Yugoslavia (Yugoton)  
 Storm Recs., 133 Park Rd., Blackpool. Tel: (0253) 23095. Mng. Dir.: Wayne Paulo; Gen. Mgr.: Lenny Harris; A&R Dir.: Estalle Paulo.  
**Labels: (Owned) Bamboo, Storm.**  
 Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow G2 6LD, Scotland. Tel: (041) 221-2244 / 2222. Telex: 777283. Mng. Dir.: Raymond E. Orr; Presentation/Prod'n Mgr.: P.R. Black.  
**Label: (Owned) Strathclyde Sounds**  
 Street Light, see Trafalgar  
 String, see Topic  
 Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784.  
 Sun American, see Calendar  
 Sunburst Recs. Ltd., 25 Newman St., London W1. Tel: (01) 323-1272. Dirs.: John Coletta, Andrew Tribe  
 Sun Island Music Ltd., 3 Pres de la Mer, Greve D'Azette, 12 Hill St., Jersey, C.I. Tel: Central 35269; London (01) 965-6673. Dirs.: Neville Harris, Maurice Goldring. (Distributor)  
**Label: (Distributed) Pickwick**  
 Sunlight Recs. Ltd., 51 Maida Vale, London W9 1SJ. Tel: (01) 289-3366. Dir.: Jimmy Duncan; Gen. Mgr.: M. Dahlmann  
 Sun-Pacific, PO Box 78, London SE19. Tel: (01) 653-8457. Cable: TREBLIG  
**Labels: (Represented) Express, Moonstone Int'l (both USA)**  
 Sunset, see Liberty-United  
 Swan Song Recs., 484 Kings Rd., Chelsea, London SW10 0LF. Tel: (01) 351-4151. Telex: 919735. (Licensed to WEA)  
 Sweet Folk All Recs. Ltd., 74 Shrewsbury Ln., Shooters Hill, London SE18. Tel: (01) 854-4014. Dir. & Gen. Mgr. Joe Stead. (Distributed by Wynd-Up)  
**Labels: (Owned) Rocking Horse, Sweet Folk & Country.**  
 Swift, see 77 Recs.  
 Swift Rec. Dists., 20 Endwell Rd., Bexhill-on-Sea, East Sussex TN39 3EP. Tel: (0424) 220028. Telex: 957082. Gen. Mgr.: Robin L. Gosden; Sales Mgrs.: Dave Carter; Order/Dispatch Mgr.: Peter Stacey. (Distributor/Importer)  
 Swift Rec. Exports, 20 Endwell Rd., Bexhill-on-Sea, East Sussex TN39 3EP. Tel: (0424) 220028. Gen. Mgr.: Simon Napier; Sales Mgr.: Diana Casselden. (Exporter)  
 Symphonia Recs. Ltd., 47/49 Fountain St., Belfast, Northern Ireland. Tel: (0232) 23306. Chief Exec.: Bart McCormick; Promos: Gerry Lang.  
**Labels: (Distributed—not licensed) A&M, Abbey, CBS, DJM, EMI, GTO, Island, Lismore, Phonogram, Pilgrim, Polydor, RCA, Tandem, United Artists, WEA, Word.**  
 Symphonica Music Ltd. (IFPI), 11 Heron Pl., 3 George St., London W1H 5PA. Tel: (01) 486-3650, 609-4294. Telex: 898209. Chief Execs.: Isabella Wallich (Rec'g & Prod'n), John Porter (Dist'n); Sales Mgr.: Harry Williams  
**Labels: (Owned) Symphonic; (distributed—not licensed) Abbey, Caliope (France), Delyse, IPG (France), Oxford Univ. Press**  
**Int'l reps.:** Denmark (EMI), France (WEA Filipacchi), Germany (Electrola), Japan (Victor), Norway (EMI), South Africa (Recordia), Sweden (Metronome), Switzerland (Metronome), USA (Peters Int'l)  
 T D S, see Target  
 T R X, see Acuff-Rose  
 Tabitha Music Ltd., 39 Cordery Rd., St. Thomas, Exeter, Devon EX2 9DJ. Tel: (0392) 79914. Mng. Dir.: Graham Sclater; A&R & Sales: Denise Sclater.  
**Labels: (Owned) Domino, Tabitha.**  
**Int'l reps.:** Belgium (Barclay), Netherlands (CNR)  
 Talsman, see EMI  
 Talkie Tapes, see Metropolitan Communications  
 Tammi, see EMI  
 Tandy's Recs. Ltd., Anderson Rd., Warley, West Midlands B66 4BB. Tel: (021) 429-6441. Telex: 338459. Mng.



Dir.: F.J. Tandy; Purchasing Mgr.: Dave Jones; Export Sales Mgr.: Mike Webster. (Distributor/Exporter)  
**Tangent Recs. Ltd.** (IFPI), 176A Holland Rd., London W14 8AH. Tel: (01) 603-0893. Mng. Dir.: Mike Steyn. (Distributed by Jazz Servs. Unlimited, Lugton, Spartan, H.R. Taylor.)  
**Labels: (Owned) Big Ben, Tangent.**  
**Int'l reps.:** Belgium (Parsifal), Canada (Almada), Denmark (Mac's), France (SFPF), Germany (DGG), Ireland (Irish Rec. Factors), Netherlands (Hosat), Norway (Sinar), Sweden (SAM), Switzerland (Metronome), USA (Rounder).  
**Tank Recs.**, 4 Welton Rd., Wedgcock Estate, Warwick CV34 5YA. Tel: (0926) 45123. Owner: S.L. Bird; Gen. Mgr.: D. Rawlings; Sales Mgr.: D. Sheriff; Transport Mgr.: T. Arton.  
**Target Recs. Ltd.**, 28 Mount St. London W1. Tel: (01) 493-6439. Dirs.: Roger Greenaway, Harry Barter.  
**Labels: (Owned) TDS, Target.**  
**H. R. Taylor (Birmingham) Ltd.**, 139 Bromsgrove St., Birmingham B5 6RG. Tel: (021) 622-2377. (Distributor).  
**Labels: (Owned) Sound Stories.**  
**Teakfield Ltd.**, 1 Westmead, Farnborough, Hants GU14 7RU. Tel: (0252) 519221. Cable: GOWSAX. Telex: 858623. Mng. Dir.: N. Farrow. Dirs.: M.J. Hanrahan, G. Cyriax.  
**Label: (Represented) Caedmon Spoken Word (USA).**  
**Telemark Recs. Ltd.**, 16 Mile Oak Rd., Southwick, Brighton, Sussex BN4 4QE. Tel: (0273) 593-603. Mng. Dir.: Arthur J. Cook; Gen. Mgr.: Brenda M. Cook.  
**Int'l branch: USA.**  
**Tembo Recs. Ltd.**, 50 Regents Park Rd., London NW1 7SX. Telex: 299220. Tel: (01) 586-5591. Gen. Mgrs.: Roger Whittaker, Irene Collins.  
**Tempo**, see Multiple Sound.  
**Third World Rec'g Co. Ltd.**, 261 High Rd., Tottenham, London N15. Tel: (01) 802-0146. Telex: 299870. Mng. Dir.: E.A. Barrett; Gen. Mgr.: A.W. Hill. (Distributed by Lugton).  
**Labels: (Owned) Jamatal, Justice, Live & Love, Paradise, Penguin, Third World; (Licensed) Observer.**  
**Thistle Recs.**, 65 Berkeley St., Glasgow, Scotland G3 7DX. Tel: (041) 248-2791. Gen. Mgr.: John Cutler. (Distributed by Clyde Factors).  
**Sydney Thompson Recs.**, Eastcote Point, Pinner, Middx. HA5 2AL. Tel: (01) B66-8310. Dir.: Sydney Thompson. (Distributed by EMI Recs. Int'l)  
**Label: (Owned) Invicta.**  
**Thor Recs.**, 201 St. Vincent St., Glasgow, Scotland G46 6HL. Tel: (041) 221-9407.  
**3 Centuries of Music**, see Oryx.  
**Threshold Recs.**, 53/55 High St., Cobham, Surrey. Tel: (01) 266-4142. Gen. Mgr.: Norman Taylor.  
**Thrust**, see Chiswick.  
**Thunderbird**, see President.  
**Toadstool**, see Billy Goat.  
**Topaz Leisure Ltd.**, 67 High St., Great Missenden, Bucks. Tel: (02406) 4161. Cable: ROSCO. Mng. Dir.: Colin Rose; Sales Mgr.: Liz Lupton.  
**Int'l rep.: USA (Topaz).**  
**Topic Recs. Ltd.**, 27 Nassington Rd., Hampstead, London NW3 2TX. Tel: (01) 435-9983. Mng. Dir.: Tony Engle. PR: Tony Russell.  
**Labels: (Owned) Impact, String, Topic, Topic/Free Reed.**  
**Int'l reps:** Australia (Larrikin), Benelux (Parsifal), Canada (Almada), France (Edwards), Germany (Folk Werkstatt), Ireland (Irish Rec. Factors), Norway (Sinar), Sweden (Sam), Switzerland (Evasion), USA (Rounder).  
**Top Hat**, see Humber.  
**Torpedo**, see President.  
**Trafalgar Recs.** (IFPI), 8 Eglantine Close, Cowplain, Portsmouth PO8 9BO. Tel: (0705) 592500. Owner: Terry Moss; Gen. Mgr.: Wendy Moss.  
**Labels: (Owned) Carousel, KO, Street Light, Trafalger.**  
**Trailer**, see Leader.  
**Transcend Ltd.**, 115 Fulham Rd., London SW3 6RR. Tel: (01) 589-5293. Cable: ARGORECORD. Mng. Dir.: Peter Handford. (Distributed by Decca—Argo Div.)  
**Labels: (Owned) Transcend, World of Railways, World of Steam.**  
**Int'l rep.: Worldwide (Decca—Argo Div.)**  
**Transatlantic**, see Logo.  
**Transdisc Ltd.**, 30 Danbury St., London N1. Tel: (01) 359-1139. Telex: 27950 Ref. 1607. Mng. Dir.: Stephen Jacques. (Distributor/Importer/Exporter)  
**Trojan**, see B&C.  
**Tryfan**, see Sain.  
**Turnabout**, see Vox & Decca.  
**21st Century Leisure Ltd.**, 41 Cotswold Gardens, London NW2 1QT. Tel: (01) 458-8991. Mng. Dir.: Martin Lewis.  
**Ty Ar Y Graig**, see Sain.  
**U K Recs.**, 48 Grafton Way, London W1P 5LB. Tel: (01) 387-5851. Pres.: Jonathan King.  
**Int'l branch: USA.**  
**Labels: (Owned) UK, UK American.**  
**Ulster**, see Outlet.  
**Ultimate Music Ltd.**, 41 Lady Lodge Dr., Peterborough PE2 0ES. Tel: (0406) 22044. Chief Exec.: R.N. Slater; Gen. Mgr.: A.P. Knight. (Distributed by Spartan)  
**Ultra**, see Plastic Fantastic.  
**Unicorn Recs. Ltd.**, The Manor House, Markfield, Leicester LE6 0UN. Tel: (05305) 3138. Mng. Dir.: John C. Goldsmith; Export Dir.: Nigel J. Brandt.  
**Int'l reps.:** Australia (Janda), Belgium (PMP), Canada (HNH), Denmark (EMI), Hong Kong (Studer Revox), Japan (Toshiba), Netherlands (Sound Prods.), Sweden (Sound Doctor), USA (HNH).  
**Unigram Recs. Ltd.**, 35-37 Wardour St., Piccadilly, London W1. Tel: (01) 734-7195. Mng. Dir.: Des Dolan.  
**United Artists**, see EMI & Liberty-United.  
**Universal Rec. Co.**, 5 Dorcote Rd., London SW18. Tel: (01) 870-5831. Pres.: Pierre Tubbs; Gen. Mgr.: Rick Steele.  
**Labels: (Owned) The Universal Record Co., Urco.**  
**Urco**, see Universal.  
**Utopia**, see Phonogram.  
**V J M S (Vintage Jazz Music Society) Recs.**, 12 Slough Ln., London NW9 8QL. Tel: (01) 205-2587. Chief Exec.:

Steve Lane; Sales Mgr.: Kaye Sear. (Distributed by JSU, Lugton, Swift, Chris Wellard).  
**Labels (Owned) Halcyon, VJM, (distributed—not licensed domestic) Fountain, Hefty Jazz, Hep, NoLa, Retrieval, Sunshine, (distributed—not licensed foreign) Arcadia (USA), Cat Jazz (Netherlands).**  
**Int'l reps.:** Canada (Coda), Italy (Hi-Fi), USA (Zim).  
**V R D**, see Vixen.  
**Vandisc Sales Ltd.**, 3 Dale End, Birmingham B4 7LN. Tel: (021) 236-9201/5493. Dirs.: Brian Harris, Keith Thornton; Gen. Mgr.: Ray Shepherd; Sales Mgr.: Peter Elliott. (Distributor/Importer)  
**Labels: (Distributed—not licensed) Fast, Faulty, Illegal, Mute, Rough Trade, Small Wonder.**  
**Vanessa**, see DTP.  
**Variation Two**, see Enigma.  
**Venus**, see Metropolitan Communications.  
**Vertigo**, see Phonogram.  
**Verve**, see Polydor.  
**Victor**, see RCA.  
**Victrola**, see RCA.  
**Viking Sevenses Ltd.**, Carolyn House, 9th Fl., Dingwell Rd., Croydon, Surrey CR9 2PL. Mng. Dir.: Keith Southern; Sec'y W. J. Vooght.  
**Home office: New Zealand.**  
**Village Thing**, see Saydisc.  
**Vintage Jazz Music Society**, see VJMS.  
**Virgin Recs. (Retail) Ltd.**, 32/34 Avon Trading Estate, Avonmore Rd., London W14. Tel: (01) 603-4588. Chief Buyer: Colin Walkden. (Distributor/Importer—cut-outs).  
**Virgin Recs. Ltd. (IFPI)**, 2/4 Vernon Yard, Portobello Rd., London W11. Tel: (01) 727-8070. Telex 22542. Chm.: Richard Branson; Mng. Dir.: Simon Draper; Dirs.: Nik Powell, Ken Berry; Mktg. & Adv. Mgr. Charlie Dimont; Sales Mgr.: Ann Kelly. (Distributed by CBS)  
**Labels: (Owned) Caroline, Front Line, Virgin, (licensed foreign) JCOA (USA), Watt (USA); (distributed—not licensed) ECM, JAPO (both Germany).**  
**Int'l reps.:** Argentina (Phonogram), Australia (Festival), Austria (Ariola), Belgium (Ariola-Eurodisc), Bolivia (Discolandia), Brazil (Phonogram), Canada (Polydor), Chile (Philips), Colombia (Philips), Denmark (Sonet/Starbo), Dominican Republic (Salon de Estudios Mozart), Ecuador (Fedisocs), Finland (Polarvox), France (Polydor), Germany (Ariola-Eurodisc), Greece (Phonogram), Guatemala (Dideca), Hong Kong (Studer Revox), Ireland (CBS), Israel (General), Italy (Ricordi), Japan (Victor), Mexico (Libro), Netherlands (Ariola-Eurodisc), New Zealand (Record & Tape Co.), Norway (Arne Bendiksen), Panama (Sonomundi), Peru (El Virrey), South Africa (Gallo), Spain (Ariola-Eurodisc), Sweden (Sonet), Switzerland (Ariola-Eurodisc), USA (Atlantic), Uruguay (Edisa), Venezuela (Polydor), Yugoslavia (Jugoton).  
**Vista Recs. Ltd. (IFPI)**, 64A Lansdowne Rd., London W11 2LR. Tel: (01) 727-0432. Mng. Dir.: Michael Smythe; Gen. Mgr.: Robert Argles. (Distributed by Continental)  
**Int'l rep.: USA (German News Servs.)**  
**Vixen Rec. Dist. Ltd. (VRD)/Vixen Rec. (Exports) Ltd.**, 34-44 Station Rd., West Croydon, Surrey CR0 2RB. Tel: (01) 686-0973. (Distributor/Importer/Exporter).  
**Vocalion**, see Decca.  
**Vox Prod'n (GB) Ltd. (IFPI)**, 11 Elgou House, Wellington Rd., London NW8 9TG. Tel: (01) 722-1208. Mng. Dir.: P. Fejer. (Distributed by Decca).  
**Home office: USA.**  
**Labels: (Owned) Turnabout, Vox.**  
**Voyage Int'l Recs.**, 264 Lavender Hill, Battersea London SW11. Tel: (01) 223-6543. Dir.: Reg McLean.  
**WE A Recs. Ltd.**, 20 Broadwick St., London W1V 2BH. Tel: (01) 434-3232. Telex: 261425. Mng. Dir.: John Fruin; Deputy Mng. Dir.: Richard Robinson. Finance & Admin. Dir.: Ed Byrnes; Creative Servs. Dir.: David Clipham; Promo Dir.: Bill Fowler; Press Dir.: Moira Bellas; Sec'y: Bill Tierney; A&R Dir.: Dave Dee; Mng. Dir. Mfg. & Dist'n: Tony Muxlow.  
**Distribution branch: Wembley, Middx. HAO 1FJ, Alperton Ln. Tel: (01) 998-8844. Opns. Dir. Mike Hitches; Financial Controller: John Clarke.**  
**Manufacturing branch: West Drayton, Middx. UB7 8NP, Horton Rd. Tel: (81) 48531. Telex: 27492. Opns. Dir.: Clive Hudson.**  
**Home office: USA, WEA Int'l.**  
**Labels: (Owned) Antic, Asylum, Atlantic, Elektra, Enigma, Nonesuch, Pogo, Reprise, Warner Bros. (licensed domestic) Blue Inc. Damont, Hurricane, Laser, Lightning, Radar, Real, Riva, Scope, Sire; (licensed foreign) Automatic, Big Tree, Carrere, Cotillion, Dark House, DiscReet, Elektra/Curb, Finnadar, Little David, Manicore, Ork, Planet, Scotti Bros., Swan Song, WEA, Warner/Curb, Warner/RFC, Warner/Tattoo, Whitfield (all USA), (distributed—not licensed) Rarity.**  
**Wakefield Rec. Bar Ltd.**, 21 Upper Kirkgate, Wakefield, Yorks. Tel: (0942) 76399.  
**Label: (Owned) Smile.**  
**Wake Up Recs. (sub. of Electronic Dream Plant), Red Gables, Stonestield Rd., Combe, Oxford OX7 2ER. Tel: (099389) 8136. 296. Mng. Dir.: A.J. Wagner; Gen. Mgr.: C.J. Hamilton; Art Dir.: R.J. Vass.**  
**Labels: (Owned) Disco Dream, Wake Up.**  
**Int'l reps.:** France (Ibach), Netherlands (Sound Prods).  
**Warm Recs. (IFPI)**, Warm House, 40 Gunter Grove, London SW10. Tel: (01) 352-2886. Mng. Dir.: Rui de Castro, Gen. Mgr.: Leo Pennant; Sales Mgr.: R. Cardoso. (Distributed by Plastic Fantastic, Spartan).  
**Labels: (Owned) Warm; (licensed foreign) Nova (Portugal).**  
**Int'l reps.:** Portugal (Nova), Switzerland (Ere Nouvelle)  
**Wanted Recs. (div. of Music Farm Ltd.) (IFPI)**, 72 Newman St., London W1. Tel: (01) 636-9251. Cable MUSICFARM. Dirs.: Craig Baguley, Dave McAleer. (Distributed by Selecta)  
**Warner Bros.**, see WEA.  
**Warrens Recs. Ltd.**, 16-18 Hollen St., London W11. Tel: (01) 734-6822. Mng. Dir.: Warren Goldberg; Sales Dir.: Robert Shooman; Mdsq. Dir.: Malcolm Sharp. (Distributor)  
**Warwick**, see CBS & Multiple Sound.

Waverley, see EMI.  
**Wedge Publ'g/JP Prod'n.**, 63 Grosvenor St., London W1. Tel: (01) 492-7831. Cable: WEDGE. Mng. Dir.: A.M. Gordon; Prod'r: Jimmy Pursey. (Distributed by Polydor)  
**Label: (Owned) JP.**  
**Weekend Recs.**, 21 Polard St., London W1. Tel: (01) 437-2402. Telex: 27201. Mng. Dir.: John Blyton; Gen. Mgr.: Glyn Evans.  
**Chris Wellard-Independent Rec. Sales**, 110 Eltham Hill, Eltham, London SE9 5EF. Tel: (01) 850-3161. Owner: Chris Wellard. (Distributor/Importer)  
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- Big Game Music, 42 Manchester St., London W1. Tel: (01) 486-6141. Dirs.: John Craig, Tony Edwards, Andreas Budde.
- Big Jim Music Ltd., see Big Ben.
- Big Mike Music, c/o Westholme, Church Ln., Lincoln LN2 1QJ. Tel: (0522) 29180. Chief Exec.: Dave Godin; Gen. Mgr.: Alf Billingham.
- Big Pig Music Ltd., see Rocket.
- Big Secret Music Ltd., 184 Regent St., London W1R. Tel: (01) 439-7731. Cable: LOVESONGS. Telex: 896691. Joint Chm.: Guy Fletcher, Doug Flett. Int'l reps.: Australia (Phil Matthews), Austria (Melodie der Welt), Belgium (Hans Kusters), Canada (Big Secret), France (Intersong), Germany (Melodie der Welt), Japan (Pacific), Luxembourg (Intersong), Netherlands (Intersong), Scandinavia (Air), South Africa (EMI-Brigadiers), Switzerland (Melodie der Welt), USA (Big Secret).
- Big Spliff Music, The White House, The Street, Diss, Norfolk. Tel: (037988) 693. Owner & Dir.: Peter Shertser; Gen. Mgr.: Brett Housego; Sales Mgr.: Bruce Simmons. (Affiliated with Paul Rodriguez).
- Big 3 Music Ltd., see United Artists.
- Billy Goat Music, 71 Benhurst Gardens, Selston, South Croydon, Surrey CR2 8NY. Tel: (01) 657-3560. Mng. Dir.: Terry Parker.
- Bird Music, see Intersong.
- Bird's Nest Music, see Happy Face.
- Birdseye Music, see Leosong.
- Birth Music Ltd., see Olofson & Young Blood.
- Biscuit Music Ltd., 17 Ronneby Close, Weybridge, Surrey KT13 9SB. Tel: (98) 42689. Mng. Dir.: Clive Selwood; Gen. Mgr.: S. Selwood. (Affiliated with Sara Bee).
- Bishop Music, see EMI.
- Bishop Music, 12 Hill Rd., St. Johns Wood, London NW8. Tel: (01) 286-4025. Telex: 23322. Mng. Dir.: Ann Bishop; Gen. Mgr.: Karen Davies.
- Bitchin' Guy UK, see Asterisk.
- Bitter Wind Music, see Leosong.
- Bizet Music, 10 Gray's Inn Square, London WC1 5JJ. Tel: (01) 242-5582.
- Blackbird Music, Badgers Wood, Cadbury Camp Ln., Clapton-in-Gordano, Bristol BS20 9SB. Tel: (02755) 6770. Dirs.: J. Miles, P. Budd, T. Baylis, T. Banner.
- Black Gold Music (PRS, MPA), Solgirth Studios, Langmuir Rd., Kirkintilloch, Glasgow, Scotland. Tel: (041) 776-7572. Mng. Dir.: Ian C. McCredie; Gen. Mgr.: Sylvia Meadows.
- Black Friar Publ'g Co., see Leosong.
- Black Neon Ltd., 4D Oxford & Cambridge Mansions, Old Marylebone Rd., London NW1. Tel: (01) 723-2454. Mng. Dir.: Nigel Haines; Gen. Mgr.: Martin Hall.
- Black Sheep Music (MCP), Fulmer Gardens House, Fulmer, Bucks. Tel: 395-2143. Telex: 849208. Mng. Dir.: Ban Findon; Gen. Mgr.: Linda Findon.
- Black Swan Music (London) Ltd., see EMI.
- Black & White Music Co., see Leosong.
- Blair Music, see Leosong.
- Blanedell Ltd., see Compess.
- Blank Music, see EMI.
- Blitzongs Music Ltd., see Leosong.
- Bloated Dormouse Music, see Music Farm.
- Bloomsbury Music Publ'g Co. Ltd., 12/13 Greek St., London W1V 5LE. Tel: (01) 437-7084. Mng. Dir.: Iain McCarthy; Gen. Mgr.: Barbara Allen.
- Karl Blome Music, see Chappell.
- Blossom Dairie Music, see Louvigny.
- Blubber Music, see Leosong.
- Blue Ace Music, see Leosong.
- Bluebell Music, see Peter Hamilton.
- Bluebird Music Co., see EMI.
- Bluebird Music Ltd., 155 Church St., London W2 1NA. Tel: (01) 723-6561/9090. Chief Exec.: Billy Russell, Billy Carruthers.
- Bluebird Music Ltd., see RAK.
- Blue Chip Music, 2/3 Golden Sq., London W1 4BS. Tel: (01) 437-7544. Cable: BLUECHIP. Mng. Dir.: Ivor Schlosberg.
- Int'l firms represented: Clan, Contagious (both South Africa).
- Int'l reps.: Germany (Global), Japan (Watanabe), South Africa (Clan).
- Blue Eyes Music, see RAK.
- Blue Gum Music Ltd., see Bruce Welch.
- Blue Mountain Music, see Island.
- Blue Rock Music, see Leosong.
- Blues Man Music, see Leosong.
- Blueytones Music Ltd., see ATV.
- Bob Cor Music, see Leosong.
- Bob The Dog Music Ltd., 24 Chiswick High Rd., London W4. Tel: (01) 941-0356. Mng. Dir.: Mark Rye. (Affiliated with Intersong).
- Int'l firm represented: Bob The Dog (USA).
- Int'l reps.: Australasia (ATV), Ireland (Intersong), South Africa (EMI Brigadiers), UK (Intersong), GASS (Francis Day & Hunter).
- Bocu Music Ltd., 48 Grafton Way, London W1. Tel: (01) 388-7653. Cable: MARQUIMUS. Telex: 298976. Mng. Dir.: John Spalding; Gen. Mgr.: Carole Broughton.
- Int'l firms represented: Barthel, Bill Black, Equinox, Good Flavour, Jarak, Lynal, Lyn Lou, Nelltone, Willie Nelson, Partner, Slow Dancing, Songtailors, Wimot, Window (all USA); Polar, Sweden, Union Songs (all Scandinavia).
- Bog Music, see OK.
- Boldex Entis. Inc., see Leosong.
- Bomac Publ'g Inc., see Leosong.
- Ronnie Bond Music, see Andrew Heath.
- Bonney Music Ltd., see Kassner.
- Boogie Music, see Beautiful Sunday.
- Boon Music, see EMI.
- Boosey & Co. Ltd., see Boosey & Hawkes.
- Boosey & Hawkes Music Publ'rs Ltd., 295 Regent St., London W1R 8JH. Tel: (01) 580-2060. Cable: SONOROUS. Mng. Dir.: R.A. Fell. Int'l branches: Australia, Canada, France, Germany, South Africa, Sweden, USA. Int'l firms represented: Barry (South America), Ed. Musica Budapest (Hungary) Carl Fischer (USA), Luverne (USA), Suvini Zerboni (Italy), VAAP (USA). Int'l reps.: Austria (Erich), Denmark (Wilhelm Hansen), Finland (Musik Fazer), Italy (Carisch), Japan (Academia, Nippon Gakki), Netherlands (Albersen), Norway (Norsk), South America (Berry), Spain (Vidal Limona), Sweden (Carl Gehrmans).
- Boottleg Publ'g Co. (PRS, MCP), 500 Chesham House, 150 Regent St., London W1R 5FA. Tel: (01) 734-3501. Telex: 261426. Dir.: David G. Rose; Gen. Mgr.: Brian Crook.
- Bop Music, see Magnet.
- Bottom Dollar Music, see Million Dollar.
- Bourne Music Ltd., 34/36 Maddox St., London W1R 9PD. Tel: (01) 493-6412/6583. Gen. Mgr.: Alan Paramor. Home office: USA.
- 'Bout Time Music, see Leosong.
- Franklyn Boyd Music Ltd. (PRS), 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026. Chief Exec.: Robert Mellin; Gen. Mgr.: David Read. Int'l reps.: Belgium (Music Rights Society), France (Robert Mellin); Germany (Robert Mellin), Italy (Neapolis), Netherlands (Timeless), Scandinavia (Mellin), Spain (Robert Mellin), USA (Robert Mellin).
- Margaret Brace Copyright Bureau Ltd., 9 Dean St., 3rd fl., London W1A 4QD. Tel: (01) 437-3711. Mng. Dir.: Margaret Brace; Gen. Mgr.: Sandra Cackett.
- Bradbury Wood Ltd., see Chappell.
- Brampton Music Ltd., see Fresh Air.
- Brand New Music, 1 Derby St., London W1Y 7HD. Tel: (01) 493-9637. Mng. Dir.: Mike Vernon.
- Break/Wind Educational Supplies & Co., see Belwin-Mills.
- Breakaway Songs, see ATV & Desert Songs.
- Breitkopf & Haertel (London) Ltd., 20 Earlham St., London WC2H 9LN. Tel: (01) 836-3066. Mng. Dir.: Larry Fenton. Int'l firms represented: Berben (Italy), Breitkopf & Haertel (East & West Germany), Alexander Broude (USA), Columbia (USA), Deutscher Verlag fuer Musik (East Germany), Friedrich Hofmeister (East & West Germany), Neil A. Kjos (USA), Neue (East Germany), Pro Musica (East Germany), Van Teeseling (Netherlands). Int'l reps.: Austria (Breitkopf & Haertel), Canada (Alexander Broude), Germany (Breitkopf & Haertel), Mexico (Alexander Broude), Switzerland (Breitkopf & Haertel), USA (Alexander Broude).
- Bridge House Music Ltd., 23 Barking Rd., Canning Town, London E16. Tel: (01) 476-2889. Pres.: Chris Thompson; Gen. Mgr.: Terence Murphy. (Affiliated with Mews).
- Int'l rep.: Worldwide (Martin-Coulter).
- Briggsville-Taylor Town, see Leosong.
- Bright Music Ltd., 34 Maddox St., London W1. Tel: (01) 437-7138. Chief Exec.: Martin Wyatt, Charlie Crane. (Affiliated with Warner Bros.).
- Brigitte Music Ltd., see ATV.
- British & Continental Music Agencies, see EMI.
- British Lion Music Ltd., see Purple.
- Cliff Brittle Music Ltd., Longbridge Hayes Ind'l Estate, Newcastle, Stoke-on-Trent. Tel: (0782) 811-731. Mng. Dir.: Cliff Brittle.
- Broken Soul Music Co., see Leosong.
- Bron Org. Ltd., 100 Chalk Farm Rd., London NW1 8EH. Tel: (01) 267-4499. Cable: HITMUSIC. Telex: 261653. Dirs.: Sydney & Gerry Bron; Gen. Mgr.: Rod Duncombe. Int'l firms represented: Munchin, Frank Zappa (both USA). Int'l reps.: Australie (J. Albert), Austria (Intro Gebr. Meisel), Belgium (Hans Kuster), Brazil (Fermata), Canada (Warner Bros.), Far East (Pathé), Finland (Sonet in Sweden), France (Bagatelle), Germany (Intro Gebr. Meisel), Greece (EMI), Iceland (Sonet in Sweden), Italy (Metron), Japan (Shinko), Mexico (Arabella), Netherlands (New Dayglow), Portugal (Quiroga), Scandinavia (Sonet in Sweden), South Africa (Plymouth), Spain (Quiroga), Switzerland (Intro Gebr. Meisel), USA (Warner Bros.).
- Sydney Bron Music Co. Ltd., see Bron.
- Bron Music & Books, see Hansen.
- Brookside Music, see Asterisk.
- Brouhaha Music Inc., see Leosong.
- Robertson Brown Assocs., 47 British Grove, London W4. Bruce Music Ltd., see Chappell & RSO.
- Bruised Oranges, see Leosong.
- C. Brill Ltd., 26 West St., London WC2. Tel: (01) 836-1724. Chief Exec.: K. Schick. Int'l branch: France.
- The Brunad Music Publ'g Co. Ltd. 5 Denmark St., London. Tel: (01) B36-0947/0717.
- Bruno Music Ltd., see Kennedy.
- Brunswick Music Publ'g Co. Ltd., see Margaret Brace.
- Bruton Music Ltd., see ATV.
- Budanco Publ'g, see Leosong.
- Budgie Music Ltd., see Rondor.
- Buff Music (PRS), see Bright.
- Buffalo Music Ltd., see Intersong.
- Buk Music Ltd., see Leosong.
- Bulk Music Ltd., Baltic Chamber, 50 Wellington St., Glasgow, Scotland. Tel: (041) 221-1948. Mng. Dir.: Peter Shipton. (Affiliated with Mews).
- Bulldog Music Co., see Valentine.
- Bullseye Music, AIR House, Spennymoor, Co. Durham. Tel: (0388) 814-632. Chief Exec.: Colin Pearson, John Wray. Gen. Mgr.: A.P. Blackett.
- Bumper Songs, see Magnet.
- Burgher Music, see Robert Kingston.
- Burlington Music Co. Ltd., 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Cable: BURLIMUSIC. Dirs.: W.W. Townsley, P.J. Frankom, M.L. Steltman; Gen. Mgr.: Leslie Lowe. Int'l affiliates: Australia (Palace), Austria (Burlington in Germany), Benelux (Palace in Netherlands), Canada (Burlington), Far East (Burlington-Palace in Hong Kong), France (Palace), Germany (Burlington), Italy (Palace), Portugal (Burlington in Spain), Scandinavia (Palace in Sweden), Spain (Burlington), Switzerland (Palace), USA (Burlington). Int'l reps.: Argentina (MAI), Brazil (Fermata), Chile (MAI), Czechoslovakia (Supraphon), Greece (Grecophon), Japan (High Note), Rhodesia (Music Publ'g Co.), South Africa (Music Publ'g Co.), Uruguay (MAI), West Indies (Woodward).
- Burning Sounds Ltd., 379 Harrow Rd., London W9 3QF. Tel: (01) 960-7131. Gen. Mgr.: Robert Hill.
- Burnt Ash Music Co., see Valentine.
- Bustasongs Ltd., see Sunbury.
- Byron Music (MPA), see Happy Face.
- Bytown Music, see Leosong.
- C C S Music, see Philip P. Roberge.
- C C S Publ'g, see RAK.
- C M P Ltd., see Robert Mellin.
- C P Music, see GGA.
- C T A Music Ltd., 31 Park Crescent Mews W., London WIN 3PG. Tel: (01) 580-5250. Mng. Dir.: William Jackson Utlley; Gen. Mgr.: David Chapman. (Affiliated with Carlin).
- Cachand Music Co., see Leosong.
- Cadillac Music, 180 Shaftesbury Ave., London WC2H 8SJ. Tel: (01) 836-3646.
- Caedogan Music Ltd., see Eaton.
- Caesar Music Ltd., 19 London St., London W2. Tel: (01) 262-4321. Dirs.: Barry Murray, Harry Simmonds. Int'l rep.: Worldwide (Chrysalis in UK).
- Calendar Music, 89 Chiswick High Rd., London W4. Tel: (01) 995-3682. Cable: SUNARTISTE. Mng. Dir.: Don Lawson; Gen. Mgr.: Curiah Lawson. Int'l reps.: Australia (Chappell), Austria (Aberbach), Canada (Morning), Germany (Aberbach), Switzerland (Aberbach).
- Calus Music Co., see Leosong.
- California Music Press, see Leosong.
- Camad, see Carlin.
- Campbell Connelly & Co. Ltd. (PRS), 37 Soho Sq., London W1V 5DG. Tel: (01) 439-9181. Dir.: Roy Berry.
- CanCon Music Co., see Valentine.
- Candle Music, see EMI.
- Canned Rock Music Ltd., see Barn.
- Cap Quist Music, see Leosong.
- Capricorn Music Co., see Leosong.
- Captain Beaky Music—Dir.: Jonathan Rowlands—see Hush.
- Captain Billy's Music Ltd., see Margaret Brace.
- Car-Deb Music Co., see Leosong.
- Cardinal, see Carlin.
- Caribbean Music Co., see Leosong.
- Carlin Music Corp., 14 New Burlington St., London W1X 2LR. Tel: (01) 734-3251. Cable: CARLSONG. Telex: 267488. Pres.: Frederick S. Stienstock; Dirs.: Miriam Stienstock, Mike Collier; Exec. VP: R. Derek Knibb; VP & Int'l Mgr.: Paul Rich; Creative Mgr.: Paul Barber. Int'l branch: USA, Carbert Music Inc.
- Carmel Music Ltd., 4 Cliff Ave., Westcliff-on-Sea, Essex SSO 7AJ. Tel: (0702) 338593. Mng. Dir.: Peter Eden.
- Carnaby Music Ltd., see Chappell.
- Carousel Music, see Trafalgar.
- Carren/Woolfsongs, see Woolfsongs.
- Carrie Music Ltd., see Bron.
- Alan Cartee Music, see Leosong.
- John Carter Music Ltd., see Noon.
- Carter-Lewis, see Southern.
- L. J. Cary & Co. Ltd., see Chappell.
- Casanova Music Ltd., see Dick James.
- Casino Music, see Satril.
- Castle Hill Music, 34 Lake Terr., Hunslet, Leeds, Yorks. LS10 2JG. Tel: (0532) 700-010. Mng. Dir.: Ian R. Smith; Gen. Mgr.: A.M. Cain.
- Castrator Music, 40 Gunter Grove, London SW10 0UJ. Tel: (01) 352-2886. Owner: Rui De Castro. Int'l firm represented: Blitzmusik (Germany). Int'l rep.: Switzerland (Ere Nouvelle).
- Catalyst (Music Publ'g) Ltd. (PRS), 6 Narcissus Rd., London



- NW6 1TH. Tel: (01) 794-7640. Telex: 21879. Mng. Dir.: Peter Knight Jr.  
**Int'l firm represented:** Global (Germany).
- Cathy Music, September Sound Studios, 38 Knowl Rd., Golcar, Huddersfield Tel: (0484) 657-054. Chief Exec.: Mike Storey. (Affiliated with Valentine)
- Cat's Eye Music, see State.
- Cavalcade Music Ltd., 138 New Bond St., London W1. Tel: (01) 493-9681. Telex: 8954791. Dirs.: J.A. Fogarty, R.A. Liversage; Gen. Mgr.: R.A. Liversage.  
**Int'l firms represented:** ABC/Dunhill, American Broadcasting, Hav-A-Tune, Horse Creek/Don Williams, Len Lon Music (all USA).
- Cavendish Music Co., see Boosey & Hawkes.
- Cedarwood, see Southern.
- Cee Cee Music, see Asterisk.
- Celebration Servs. (Post Green) Ltd., 57 Dorchester Rd., Lytchett Minster, Poole, Dorset BH16 6JE. Tel: (0202) 623651. Cable: CELSERV. Mng. Dir.: Philip Bradshaw; Gen. Mgr.: Robert Ellis.  
**Int'l rep.:** USA (Redeemer Books).
- Cellar Music Ltd., see ATV.
- Central Music Co., see EMI.
- Cepcor Ltd., see Chappell.
- Cesta Music, see Leosong.
- Frank Chacksfield Music Ltd., Allegro, Elm Walk, Farnborough Park, Orpington, Kent BR6 8LX. Tel: Farnborough 55509. Cable: GOLDISCS. Mng. Dir.: Frank Chacksfield.
- Chad Music, see EMI.
- Chameleon Publ'g, 19 S. Molton St., London W1. Tel: (01) 629-9719. Telex: 261805. Mng. Dir.: Mike Loveday; Gen. Mgr.: Richard Fearn.
- Chandos Music Ltd., 41 Charing Cross Rd., London WC2. Tel: (01) 437-1448/5512. Mng. Dir.: Brian Couzens.
- Chandos (Rec'gs) Ltd., see Chandos Music.
- Channel Music Ltd., see Rock Artistes.
- Chantelle Music Ltd. (PRS, MCPS), 3a Ashfield Parade, Southgate, London N14. Tel: (01) 886-6236. Dir. & Gen. Mgr.: Riss Chantelle.
- Chanter Music Ltd., see Chappell.
- Chappell Music Ltd., 50 New Bond St., London W1A 2BR. Tel: (01) 629-7600. Cable: SYMPHONY. Telex: 268403. Chm. S.L.G. Gottlieb; Dir. & Gen. Mgr.: J. Simon; Creative Dir.: T. Roberts; Financial Dir.: J.J. King; Publ'ns Div. Gen. Mgr.: Robin Wood; Rec'g Studio Mgr.: R. Golding; Chappell Int'l Music Publ'rs Ltd., N.L.D. Firth; Chappell Music Centres Ltd. Dir. & Gen. Mgr.: D. Brown; Pub. Mgr.: Mary Jennings.
- Chappell & Co. Overseas Holdings Ltd., see Chappell.
- Chappell/Aznavour Ltd., see Chappell.
- Chappell/Bay Music see Chappell.
- Chappell Int'l Music Publ'rs Ltd., see Chappell.
- Chappell Morris Ltd., see Chappell.
- Chappell/One West, see Chappell.
- Chappell/Pillow, see Chappell.
- Chappell/QTS, see Chappell.
- Chappell/R&R, see Chappell.
- Chappell/Robinson, see Chappell.
- Chappell/Scorpio, see Chappell.
- Chappell/Simpson, see Chappell.
- Chappell/Sparkle, see Chappell.
- Chapter One Music & Artists Ltd., see The Les Reed Org.
- Charisma Music Publ'g Co. Ltd., 90 Wardour St., London W1. Tel: (01) 434-1351. Dirs.: Brian C.A. Gibbon, Tony Stratton-Smith. (Affiliated with Chappell)  
**Int'l reps.:** Worldwide (Chappell) excluding Canada (GRT), USA (Hudson Bay).
- Char Joel Music Co., see Leosong.
- Charlotte Music Ltd., 9 Bryanston Mews West, London W1. Tel: (01) 723-8416. Chief Exec.: Terry Sylvester; Dir.: Robin Britten. (Affiliated with Intersong)
- Charly Music (PRS), 9 Beadon Rd., London W6. Tel: (01) 741-0011. Cable: CONFIDAD. Telex: 934386.
- Charnwood Music Publ'g Co., 5 University Rd., Leicester LE1 7RA. Tel: (0533) 23345.  
**Int'l firm represented:** Josef Preissler (Germany).
- Chatawa Music, see Leosong.
- Cheezburger Music Inc., see Leosong.
- Cherry Music, 49 Greek St., London W1. Tel: (01) 437-7418. Chm.: David Mindel; Gen. Mgr.: David Seys.  
**Int'l reps.:** Belgium (Intersong), France (Intersong), Germany (Intersong), Netherlands (Intersong), North America (Famous), Scandinavia (Arne Bendiksen), South America (Intersong), Switzerland (Intersong).
- Cherry Red Music, 199 Kingston Rd., London SW19. Tel: (01) 540-6831. Mng. Dir.: Iain McKay; Gen. Mgr.: Richard Jones.  
**Int'l firm represented:** Megalo (USA).  
**Int'l rep.:** Canada (Change).
- Cherryongs, 22 Wood Rd., Camberley, Surrey GU15 2RL. Tel: (0276) 26688. Chief Exec.: Jeff Cherrington.
- J. & W. Chester/Ed. Wilhelm Hansen London Ltd., 7 Eagle Court, London EC1M 5OD. Tel: (01) 253-6947/6276. Cable: GUARNERIUS.  
**Int'l firms represented:** Wilhelm Hansen group (Denmark, Germany, Norway, Sweden), Silver Burdett (USA).  
**Int'l rep.:** USA (Magna).
- Chevron Music Publ'g Ltd., Television Centre, Leeds LS3 1JS. Tel: (0532) 38283.
- Chibell Music Ltd., see Red Bus.
- Chinga Music Ltd., see Leosong.
- Chinnichap Publ'g Ltd. (PRS), 5 Clarges St., London W1Y 7PH. Tel: (01) 493-1409, 629-9516. Mng. Dir.: Nicky Chinn.
- Chiglow Music, see Lightning & Asterisk.
- Chipping Norton Music Ltd., 4 Kings Head Mews, Chipping Norton, Oxon. Tel: (0608) 2684. Mng. Dir.: Richard Vernon.
- Chiswick Music Ltd., see St. Thomas More.
- Chocolate Music, see RAK.
- Chorale Music, 33 Devonshire St., Suite 2, London W1. Tel: (01) 486-2362. Chief Exec.: Robert Howes; Gen. Mgr.: Barbara Courtney-King.  
**Int'l reps.:** Benelux, Denmark, France, Germany, Italy, Norway, Portugal, Spain, Sweden (all United European).
- Christabel Music Ltd., see ERM/Robert Kingston.
- Chrys-a-Lee Music Ltd., see Chrysalis.
- Chrysalis Music Ltd., 12 Stratford Place, London W1N 9AF. Tel: (01) 408-2355. Telex: 21753. Joint Chm.: Chris Wright, Terry Ellis; Gen. Mgr.: Chris Stone.  
**Domestic firms represented internationally:** Blackbell, Bluebeard, Caesar, Fivestar, Longmanor, Rodekottum, Salamander, Seafood, Spaniel, Steeleye Span.  
**Int'l firms represented:** Alkatraz Corner, Budd, Artie Wayne (all Australia).  
**Int'l reps.:** USA (Festival), Austria (Roba), Belgium (Dutchy), Central America (Fermata in Brazil), France (Claude Pascal), Germany (Roba), Iceland (Air), Italy (Ricordi), Japan (Pacific), Mexico (Fermata in Brazil), Netherlands (Dutchy), New Zealand (Festival), Scandinavia (Air), South Africa (Gallos), South America (Fermata in Brazil), Spain (Arabella), Switzerland (Roba), USA (Chrysalis, Moth).
- Cinephonic, see Campbell Connelly.
- Cintercor Music Co., see Leeds.
- Cissi Music Inc., see Leosong.
- City Boy (Music) Ltd., see Chappell.
- Clarity Music Inc., see Leosong.
- Classic Editions, 36 John Dalton St., Manchester M2 6LE. Tel: (061) 834-7292. Cable: EUROBEAT. Mng. Dir.: Irving Wilson; Gen. Mgr.: Alan Wilson  
**Int'l firms represented:** Beat, Curci (both Italy).  
**Int'l rep.:** Italy (Beat).
- Clifford Essex Music Ltd., see Music Sales.
- Clifton Music, see St. Thomas More.
- Clinton Music Co., Kraal, Woodside Hill, Chalfont St. Peter, Bucks. Tel: Gerrards Cross 83351.
- Clofine Ltd., see Hit & Run.
- Clondyke Music Ltd., see Chappell.
- Cloud Cuckoo Songs Ltd., see Chappell.
- Clover Conway Music Co., see Noel Jay.
- Clownus Music Ltd.—Contact: Ed Welch—see United Artists.
- Coaxle Prods. Ltd., see Margaret Brace.
- Coconut Airways, c/o Morgan Studios, 169/171 High Rd., London NW10. Tel: (01) 459-7244. Dirs.: Geraint Hughes, Jeffrey Calvert.
- Cog Music, see Leosong.
- Cole-Arama Music, see Leosong.
- College Music, see EMI.
- Collegiate Music Publ'ns Ltd. (div. of Josef Weinberger group), 10/16 Rathbone St., London W1P 2BJ. Tel: (01) 580-2827. Cable: OPERETTA.  
**Int'l firm represented:** Curci (Italy).
- Barry Collings Music, 15 Claremont Rd., Westcliff-on-Sea, Essex SS0 7OX. Tel: (0702) 43464, 47343. Mng. Dir.: Barry Collings.
- Collins Music Co., Townsend House, Flat 2, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-0189. Chief Exec.: Peter Collins.  
**Int'l reps.:** Scandinavia (Warner Bros.).
- Philip Collins Ltd., see Hit & Run.
- Column Music Co., see Leosong.
- Combine Music Ltd., see EMI.
- Commair-Chappell Music Ltd., see Chappell.
- Comma Music, see Intersong & Paul Rodriguez.
- Commercial Music Co. Ltd., 91 Gatliff Close, Gatliff Rd., London SW1. Tel: (01) 730-2343.
- Compass Music Ltd. (PRS), Alembic House, 12th fl., 93 Albert Embankment, London SE1. Tel: (01) 735-9291. Cable: COMPMUSIC.
- Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd., Twickenham, Middx. Tel: (01) 898-4095, 986-6904. Mng. Dir.: Derek Bailey; Gen. Mgr.: Evan Parker.
- Concord, see Essex.
- Consortway Music Ltd., 42 Priory Ave., London W4. Tel: (01) 995-7470. Dir.: K.E. Kaye; Gen. Mgr.: Boz Bosley.  
**Int'l rep.:** Worldwide (United Artists).
- Consue Music, see Leosong.
- Contemporary Music Publ'g Ltd., see Jet.
- Cookaway Music Ltd., see Dick James.
- Coombe Music Ltd., 162 Coombe Ln. W., Kingston-upon-Thames, Surrey KT2 7DE. Tel: (01) 942-6240. Telex: 22914. Mng. Dir.: Gray Jones.
- Cooper Music Ltd., see EMI.
- Coppa Music Ltd., see EMI.
- Coquette Music, see Leosong.
- Coral Music, see Minimus.
- Corner Stone Music Ltd., see Valentine.
- Cornish Legend Music, Bawdens Farm, Tremodrett, Roche, St. Austell, Cornwall PL2. Tel: (072689) 507. Chief Exec.: Martin Griffin; Gen. Mgr.: N. Strachan.
- Coronet, see Carlin.
- Corries (Music) Ltd., West Buccleuch Near Hawick, Roxburghshire, Scotland. Tel: Etrick Valley 230. Dirs.: R.G. Browne, R.M.B. Williamson.
- Cortab Ltd., see Chappell.
- Corus Music, see Louvigny.
- Covina High Music, 1-C Durham Terr., London W2. Tel: (01) 221-6250. European Opns. Dir.: Nancy Gayer.
- Edward Cox Music Ltd., see Dick James.
- Crackin Music Co., see Leosong.
- Craighall Music, 68 Craighall Rd., Edinburgh EH6 4RL, Scotland. Tel: (031) 552-3685.
- J. B. Cramer & Co. Ltd., 99 St. Martin's Ln., London WC2N 4AZ. Tel: (01) 240-1612. Gen. Mgr.: S.P. Pinning.
- Crater Music, see Paul Rodriguez.
- Craudian Music, see EMI.
- Crazy Music, The Tanners Arms Office, New Bridge St., Newcastle-upon-Tyne. Tel: (0632) 24052, 24062. Mng. Dir.: Barry McKay; Gen. Mgr.: Chris Cox. (Affiliated with Chappell)  
**Int'l rep.:** Worldwide excluding Canada & USA (Chappell).
- Crazy Viking Ltd., see Olofson.
- Creedspan Music, see Trafalgar.
- Creek Publ'g Ltd., see Rondor.
- Creemo Music Co., see Leosong.
- Creole Music Ltd., 91-93 High St., Harlesden, London NW10. Tel: (01) 965-9223. Cable: CREMUS. Telex: 28905.
- Crezent Music Ltd. (PRS), see GH.
- Cricklewood Music Ltd., Hyde Ind'l Estate, The Hyde, London NW9 6JU. Tel: (01) 205-5456. Mng. Dir.: Monty Lewis.
- Cromwell, see Essex.
- Cross, see Campbell Connelly.
- Crossdoor Music Co., see Valentine.
- Crotchet Music Ltd., Devonshire Works, Barley Mow Passage, London W1.  
 Crow Publ'g Ltd., 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026.  
**Int'l firm represented:** Locomotive (USA).
- Crown Aztec Music, see Leosong.
- Crown Black Music, see Leosong.
- Crown Royal Music, see Leosong.
- Crunchy Grenola Music, see Leosong.
- Crusty Music, see Big Secret.
- Crystal Music Publ'g Co. Ltd., see Dick James.
- Cube Ents. Ltd., see Essex.
- Cuckoo Music Ltd., see ATV.
- Curb Carlin Music, see Carlin.
- J. Curwen & Son Ltd., see Faber & G. Schirmer.
- Curzerio Music Publ'g, see Leosong.
- Cyanide Music, see Sarah.
- Cyhoeddiadau Sain, Ffordd Llanfyllni, Penygroes, Caernarfon, Gwynedd, Wales. Mng. Dir.: Huw Jones; Gen. Mgr.: G. Mifford.
- Cyramde Music Ltd., see Alaska.
- D I G I T, see Young Blood.
- D & J Arlon Ents. Ltd., see Chappell.
- D J Music, 76 Roebuck House, Victoria, London SW1. Tel: (01) 834-4502. Dirs.: Johnny Toogood, Danny Kamara; Gen. Mgr.: Joe Napoli.
- Dabe Music Ltd., see Carlin & Konkwest.
- Miki Dallon Music, see Pilot & Young Blood.
- Damil Music, Blythe Rd., Hayes, Middx. Tel: (01) 573-5122.
- Dancik to Disc Inc., see Leosong.
- Dan-Sar Music Ltd., 18 Ambleside Ave., York YO1 3RX. Tel: (0904) 34051. Mng. Dir.: Peter Hawkins.
- Dante Music, see EMI.
- Danver Music Ltd., 12 The Shrubberies, George Ln., South Woodford, London E18. Tel: (01) 504-2820.
- Herman Darewski Music Publ'g Co., see EMI.
- Dartsons, 3 Grove Wood Hill, Coulsdon, Surrey. Tel: (01) 660-2311. Admin'r: Iain Thomson. (Affiliated with Asterisk)
- Dash, see Campbell Connelly.
- Spencer Davis Music Ltd., see Dick James.
- Davray Music Ltd., see Konkwest & Carlin.
- Dayn Music Ltd., see Carlin.
- Dayray Music Ltd., see Carlin.
- Daytime Music Ltd., see Carlin.
- Dazzle Songs Ltd., see RAK.
- Dean Street Music Co., see EMI.
- 8lossom Dearie Music, see Louvigny-Marquee.
- Deaver Ents., see Intersong.
- Debmar Publ'g Co. Ltd., see Bron.
- Debonaire Music Ltd., see Dick James.
- December Songs (PRS, MCPS), 42 Park View Rd., Neasden, London NW10 1AL. Tel: (01) 450-5987. Gen. Mgr.: Todd Lutterodt.
- Deep Purple Music, see Purple.
- Deep Purple Music (Overseas) Ltd., see Purple.
- Defrantz Monique Music, see Leosong.
- Dehany Music, see Leosong.
- Deke Music, see Leosong.
- Delfont Music Ltd., see Chappell.
- Delicate Music Ltd. (PRS), see Rondor.
- Delmount Ltd., see RSO.
- Delos Music, 182 Lansbury Dr., Hayes, Middx. Tel: 573-6299. Dir.: Pat Lynn; Gen. Mgr.: Richard Benjamin.
- Delphi Music Ltd., see Barn.
- Delta Artists Music Ltd., 7 Chiswick High Rd., London W4. Tel: (01) 995-8087. Mng. Dir.: Del Taylor; Gen. Mgr.: P. Padun. (Affiliated with Chappell)  
**Int'l rep.:** Worldwide (Chappell).
- Demia Music (PRS), 18 West Mall, Clifton, Bristol BS8 4BQ. Tel: (0272) 35994, 35867. Chief Exec.: D.W. Ackerman; Gen. Mgr.: Mrs. S.A. Ackerman.
- Demain Music, see Leosong.
- Demark Music, see Paul Rodriguez.
- Denker Music, see Kassner.
- Chris Denning Ltd. (MCPS, PRS), 114 Maytree Close, Oliver's Battery, Winchester, Hunts. SO22 4JF. Tel: (0962) 62554. Mng. Dir.: Chris Denning.
- Deoc Music Ltd., see Carlin.
- Deptford Songs, see Rondor.
- Desert Songs/Breakaway Songs, 216 Randolph Ave., The Basement, London W9. Tel: (01) 624-8252/5224/3717. Cable: SUGARSUGAR. Chief Exec.: Julian Spear, Clive Banks, Terry O'Neil. (Affiliated with ATV)
- Design, see Carlin.
- Destiny, see Carlin.
- Johnny Devlin, see Carlin.
- Dew Music Co., see Leosong.
- De Wolfe Ltd. (MCPS), 80/88 Wardour St., London W1V 3LF. Tel: (01) 439-8481. Cable: MUSICALL. Dir.: James Sylvester de Wolfe.
- Dial Publ'g, 73 Grosvenor St., London W1. Tel: (01) 493-8505. Mng. Dir.: Harry Paton Evans; Gen. Mgr.: B.G. Moss.
- Max Diamond, see Campbell Connelly.
- Diamond Music Co., see Gabriel.
- Diamond Touch Music, see Leosong.
- Dice Music, see Tabitha.
- Dickinsons, see Bloomsbury.
- Different Music, 11/12 Dover St., London. Tel: (01) 408-0868. Chief Execs.: Lynton Guest, Angela Hopwood; Gen. Mgr.: Steven Cook.
- Dig It Music Ltd., see Olofson.
- A. Dimartino Music Ltd., see Valentine.
- Dinosaur Music, see Asterisk.
- Diplomat Music Ltd., see Chappell.
- Dirty Deal Music Publ'g Inc., see Leosong.
- Discount Inter Shopping Co. Ltd., 11 Heronlea Dr., Stanmore, Middx. Tel: (01) 958-4197. Mng. Dir.: Johnny Franks.
- Discourses Ltd., 32 High St., Tunbridge Wells, Kent. Tel: (0892) 26397. Mng. Dir.: Robert F. Hardcastle.
- Walt Disney Prod'ns Ltd., 68 Pall Mall, London SW1Y 5EX. Tel: (01) 839-8010. Telex: 21532. Chief Exec. Keith S. Bales.  
**Home office:** USA.
- Dix Ltd., see EMI.
- Dizzy Heights Music Publ'g, 44 Seymour Pl., London W1. Chief Execs.: N. Grainge, C. Hill.
- Des Dolan Music, see Leosong.



- Dolly Music, see EMI.  
 Domaxus Music Inc., see Leosong.  
 Domestic Music Co., see Leosong.  
 Dominic Music Ltd., see Dick James.  
 Dominion Music Co. Ltd., see United Artists.  
 Domino Music, see Tabitha.  
 Donna Music Ltd., see EMI & The Les Reed Org.  
 Donovan, see Southern.  
 Dormant Music Ltd., see Rondor.  
 Dorsey Bros. Music Ltd., see Music Sales.  
 Double W Music, see Logo.  
 Dove Music Ltd., see Barn.  
 Downside Music Co., 134 Seeforth Ave., New Malden Surrey KT3 6JN. Tel: (01) 942-1412, 399-6201. Partners: John S. Astor, Peter Mitchell; Gen. Mgr.: John S. Astor.  
 Dratleaf Music Ltd., see Chappell & RSO.  
 Dream City Music, see Leosong.  
 Dreamers Music Co., see EMI.  
 Dreamway Ltd., see Intersong.  
 Dreyfuss Music Ltd., see Fuse.  
 Druid Music, see EMI.  
 Duart Music, 76 Muswell Hill Rd., London N10. Tel: (01) 883-7656. Mng. Dir.: Jim McClean. (Administered by Margaret Brace)  
 Dukelodge Ents. Ltd.—Administered by Carlin—see Dukelodge (FM)  
 Dukelodge (FM) Ltd., 132 Gloucester Ave., London NW1. Tel: (01) 722-4306/8213. Mng. Dir.: John Gilbert.  
 Dump Music Ltd., see Andrew Heath.  
 Dummo, see Southern.  
 Dunster Music, see Eaton.  
 Dupree Music, see EMI.  
 Durham, see Essex.  
 Dyna Music Ltd., see United 2.  
 Dynamic Cat Music Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Mng. Dir.: Peter Barnes.  
 E F D S Publ'ns Ltd., see Chappell.  
 EG Music Ltd., 63A Kings Rd., London SW3 4NT. Tel: (01) 730-2162. Dirs.: Mark Fenwick, Sam Alder. Int'l reps.: Canada, USA (both EG in USA).  
 E M I Film & Theatre Music, see EMI.  
 E M I Music Publ'g Ltd., 138-140 Charing Cross Rd., London WC2H 0LD. Tel: (01) 836-6699. Cable: EMIMUS. Telex: 269189. Mng. Dir.: Ron White; Admin. Dir.: Peter Smits; Creative Dir.: Terry Slater; Financial Dir.: David Gray; Prof. Dir. & Gen. Mgr.: Roy Tempest; MOR Dir. & Gen. Mgr.: Kay O'Dwyer; Screen Gems Dir. & Gen. Mgr.: Brian Hopkins; Publ'ns & Overseas Co-Ord. Dir.: Pat Howgill. Int'l firms represented: Audigam, BR5 Prod'ns, Black Sheep, Bandora, Jeff Barry, Bomass, Bowling Green, Combine, Daniel N. Crewe, Forty Love, Fascotti, Al Gallico, Gold Forever, Gopam, Heart's Delight, Jiru Music, Kiphulu, Charles Kipps, Kiss Songs, Mabrak Inc., Neighbourhood, Open-Dor, RFT, Red Robin/Seven Figure, Eddie Reeves, Quixotic, Resca, Rip/Keka, Rock Steady, Saturday, Shelby Singleton, Special group, Top Sail, Trachelle, Tree, Twitty Bird, Larry Weiss (all USA); J. Albert & Son (Australia), Marouani (France), Tumbleweed (Australia), VAAP (USSR).  
 E R M (Elson Rossiter Meadows) Int'l (Music) Ltd. (MCPS, PRS), 39a Gloucester Pl., London W1H 3PD. Tel: (01) 935-3753. Dirs.: Keith Rossiter, Steve Elson, Sylvia Meadows; Gen. Mgr.: Sylvia Meadows.  
 Early Bird, see Carlin.  
 Earthly Music Ltd., see Bron.  
 Ear Wizard Music Pub., see Leosong.  
 East End Music, see Leosong.  
 Easy Music SA, c/o Heath Levy Music, 184/186 Regent St., London W1R 5DF. Tel: (01) 439-7731. Chief Exec.: Steve Guston.  
 Eaton Music Ltd., 8 W. Eaton Pl., Belgravia, London SW1. Tel: (01) 235-8357. Mng. Dir.: Terry Oates; Dir.: Mrs. M. Oates. Int'l firms represented: Canopy, Fergell, Elliott Ferguson, Golden Syrup, Stage & Screen, Sunset Plaza, Taradam, White Oak (all USA). Int'l reps.: Australasia, Austria, Benelux, Canada, France, Germany, Italy, Japan, Portugal, Scandinavia, Spain, Switzerland, USA (all Eaton); Central & South America (Beechwood), South Africa (Gallo).  
 Ecosse Music, see Sunset.  
 Eden, see Essex.  
 Eden Studios Music Publ'g Co., see Valentine.  
 John Edward Music Ltd., 38/40 Upper Clapton Rd., London E5 8BQ. Tel: (01) 806-1121. Dir.: John Edward.  
 Edwards Coletta Music, see EMI.  
 Eeeg Music, see Leosong.  
 Eez-Er-Gorn Music, see Music Farm.  
 Kevin Eggers, see Carlin.  
 Eiger Music Ltd., see Panache.  
 Ekapa Music, see Leosong.  
 Elbow Music, see EMI.  
 Elcien Music Ltd., see Noel Gay.  
 Eleonora Music, see Leosong.  
 Elephant Five Music, see Leosong.  
 Eleventh Avenue Theatricals Inc., see Leosong.  
 Elhiscian Ltd. (PRS), see Street.  
 Elman Music Publ'g Co., 22 Denmark St., London WC2. Tel: (01) 836-1783. Chief Exec.: Ralph Elman.  
 Ember Music, see Sparta Florida.  
 Emerald Music Ltd. (PRS), 120 Coach Rd., Templepatnck, Ballyclare, County Antrim BT39 0H8, Northern Ireland. Tel: (08494) 32711. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: L.R. Paterson. (Administered by Margaret Brace) Int'l firms represented: Aesop's Fables (USA), Bospel (Netherlands), Helping Hand (Canada), Jumping Jack (USA), SPR (USA). Int'l reps.: Australia (Leeds), Canada (Quality), France (OK Music), Netherlands (Bospel), South Africa (Intersong), USA (Odyssey).  
 Emerson Ed (allied with June Emerson-Wind Music) Windmill Farm, High St., Ampleforth, Yorks. Tel: (04393) 324. Chief Exec. Geoffrey Emerson. Int'l firms represented: Robert King, Music for Brass, Swift-Dorr, Woodwind World (all USA); Dai-ri/Muramatsu (Japan).  
 Int'l reps.: USA (Robert King), Western Europe (G. Schirmer).  
 Emison Music, see EMI.  
 Empire Consul Music Ltd., see Chappell.  
 Engel Songs, see Carlin.  
 Ennismore Music Ltd., see Rondor.  
 Enoch & Sons, see Edwin Ashdown.  
 Episode Music Ltd., see EMI.  
 Equator Music, see EMI.  
 Enquiry, see Carlin.  
 Era Music Ltd., see Chappell.  
 Erigena Eds. (PRS, MCPS), see Scotus.  
 Erle Music Ltd., see Chappell.  
 Eros Music Ltd., see Frank Chacksfield.  
 Esoteric Music Ltd., 3/21 Hyde Park Square, London W2 2JR. Tel: (01) 299-0329. Mng. Dir.: Steve Royal; Gen. Mgr.: Don White.  
 Esquire Music Co., 76 Bedford Court Mansions, Bedford Ave., London WC18 3AE. Tel: (01) 636-1810. Owner & Gen. Mgr.: Greta Krahmer.  
 Clifford Essex Music, see Music Sales.  
 The Essex Music Group, Essex House, 19/20 Poland St., London W1V 3DD. Tel: (01) 734-8121. Cable: SEXMUS. Telex: 22701. Mng. Dir.: David Platz.  
 Estimated Time of Arrival, see Leosong.  
 Estimated Time of Departure, see Leosong.  
 Etude Music, see Leosong.  
 Eudamonic Publ'g Co., see Leosong.  
 Eugene Music Ltd., see Leeds.  
 Eurobeat Ltd., 36 John Dalton St., Manchester M2 6LE. Tel: (061) 834-7292. Mng. Dir.: Irving Wilson; Gen. Mgr.: Johann Levy. Int'l firms represented: Beat, Cromo, Curci, Edizioni "71," Gemelli, Giraffa, Nazionale, Picci, Pinciana, Prima, Radio Music, Unifunk, West (all Italy). Int'l rep.: Italy (Beat).  
 European Music Ltd., see Chappell.  
 European North American Music Ltd., see Leosong.  
 Evergreen, see Campbell Connelly.  
 Evita Music Ltd., see Leeds.  
 Evolution Music, Evolution House, 9 George St., London W1. Tel: (01) 486-8361. Telex: 24264. Chief Exec.: Tony Garland; Gen. Mgr.: Joan Michel.  
 Exaggeration Music, see Andrew Heath.  
 Excellency Music Ltd., see Nems.  
 Expess Music (London) Ltd., The Studio, 69 Dukes Ave., New Malden, Surrey. Tel: (01) 942-1347. Cable: EXMUSE. Mng. Dir.: Siggie Jackson; Gen. Mgr.: Adrian Jankowski. Int'l branch: USA.  
 Faber Music Ltd., 3 Queen Square, London WC1N 3AU. Tel: (01) 278-6881. Cable: FABBAF. Telex: 299633. Int'l reps.: Australia (Boosey & Hawkes), Austria (Baerenreiter), Belgium (Heugel), Canada (Boosey & Hawkes), Denmark (Wilhelm Hansen), Finland (Fazer), France (Heugel), Germany (Baerenreiter), Hong Kong (Excelsior), Italy (Carisch), Japan (Nippon Gakki), Netherlands (Albersen), New Zealand (Price Milburn), Norway (Norsk), South Africa (Boosey & Hawkes), Sweden (Reimers), USA (G. Schirmer).  
 Fabulous, see Essex.  
 Face Music Co., see Leosong.  
 Fadders Music, see Martin-Coulter.  
 Fair Music Ltd., 9 Royal Parade, London SE3 0TL. Tel: (01) 852-4743. Dir.: Chris Williams. (Affiliated with Rondor) Int'l rep.: USA (Irving/Almo).  
 Fair World Ltd. (PRS), see Rondor.  
 Fair World Music, see Crow.  
 Faith Music Ltd., see Island.  
 Falcon Music, see EMI.  
 Famous Chappell, see Chappell.  
 Fancy That Music, see Leosong.  
 Fanfare Music Co. Ltd., 27 Forest Dr., Keston, Kent. Tel: (689) 54491, (01) 200-7000. Cable: ATMUS 8ROMLEY. Mng. Dir.: Fred Jackson. Int'l firms represented: Five Continents (USA), Le Bill (USA). Int'l rep.: Germany (Fanfare).  
 Fania Publ'g Co., see Leosong.  
 Fantasy Songs Ltd., see Island.  
 Farfit Music, see Leosong.  
 Fast Western Ltd., 2 York House, Upper Montagu St., London W1. Tel: (01) 723-9559. Mng. Dir.: Richard Lee; Gen. Mgr.: Diane Singh. Int'l reps.: Australia (Festival), Benelux (Ariola), Germany (Siegel), Scandinavia (Air), Spain (Discorama).  
 Feldman (trading as Jade), 162 Coombe Ln. W., Kingston-on-Thames, Surrey KT2 7DE. Tel: (01) 942-6240. Telex: 22914. Mng. Dir.: Gray Jones; Gen. Mgr.: Martin Moritz.  
 B. Feldman & Co. Ltd., see EMI Music.  
 Julie Felix Music Ltd., see RAK.  
 Femme Music Inc., see Leosong.  
 Fenette Music, see Breitkopf & Haertel.  
 Fentone Music, see Breitkopf & Haertel.  
 Douglas Ferguson, see Leosong.  
 Ferris Music Ltd., see EMI.  
 Curtis Fields Music, see Leosong.  
 Fernlea Music Ltd., see Chandos.  
 Fiddler's Music Ltd., see Barn.  
 Fiesta, see Carlin.  
 Film Music, see EMI.  
 Filmscores Ltd., see Chandos.  
 Fireside Music, see Leosong.  
 Firesign Music Ltd., see Andrew Heath.  
 First Floor Music Ltd., see EMI.  
 First Music, see Kassner.  
 Fisher & Lane Music, 30 Limekiln Ln., Bridlington, North Humberside YO16 5TH. Tel: (0262) 76388. Dir. & Gen. Mgr.: Robert Fisher.  
 Fish Music Publ'g, see Margaret Brace.  
 Five Arts Music, see Leosong.  
 Five Brothers Music, see Good Move.  
 Flair Music Ltd., see Crotchet.  
 Flam Music Ltd., see Chappell & RSO.  
 Flash Music Ltd., 20 Chesterton Rd., London W10. Tel: (01) 960-4355. Mng. Dir.: Paul K. Walden. (Affiliated with Virgin)  
 Fle Music, see Leosong.  
 Fleur Music, see Sue Manning.  
 Flip Flop Music, see Asterisk.  
 Floating Music Ltd., 15 Dawson Pl., London W2 4TH. Tel: (01) 221-5602. Mng. Dir.: G. Lawson.  
 Florida Music, see Sparta Florida.  
 Fluke, see Carlin.  
 Flying D Music Ltd., see Robert Mellin.  
 Flying Duck Music Ltd., 69 New Bond St., London SW1. Tel: (01) 408-1606. Chief Exec.: J. F. Townley; Gen. Mgr.: A. J. Gourvish.  
 Flying Dutchman Music, see Leosong.  
 Flyright Music, 18 Endwell Rd., Bexhill-on-Sea, East Sussex. Tel: (0424) 214-390. Gen. Mgr.: Simon A. Napier.  
 Folktracks & Soundpost Publ'ns, Grapevine House, Harberton, Totnes, Devon. Tel: (0803) 863-616. Dir.: Peter Kennedy.  
 Folkworld Inc., see Leosong.  
 Forestful of Music Ltd., see Chappell.  
 Forever Music Ltd., see Noel Gay.  
 Formula Music, see Leosong.  
 Forrest Hills Music Ltd., see EMI.  
 Forsyth Bros. Ltd., 126 Deansgate, Manchester M3 2GR. Tel: (061) 834-3281. Mng. Dir.: D.R. Lott. Int'l reps.: Austria (P.J. Tonger), Germany (P.J. Tonger), Netherlands (Broekmans & Van Poppel), New Zealand (Music Import), South Africa (SA Music Dists.), Switzerland (P.J. Tonger).  
 Fortel Music, see Leosong.  
 Fourth House Music, see Leosong.  
 Four Score Music Co., see EMI.  
 Sam Fox Publ'g Co. (London) Ltd., see EMI.  
 Francis Day & Hunter Ltd., see EMI Music.  
 Franco-London, see Robert Mellin.  
 Frank Music & Co. Ltd., see Chappell.  
 Freedom Songs Ltd., see Chappell & Island.  
 H. Freeman & Co., see EMI.  
 Free Enterprise Music, see Leosong.  
 Free Reed Music, Old Baptist Chapel, Bridge St., Belper Derby. Tel: (077382) 6264. Mng. Dir.: Neil Wayne.  
 Fresh Air Music Ltd. (div. of Tony Hall Group of Cos.), 9 Carnaby St., London W1V 1PG. Tel: (01) 437-1958. Cable: TASTES. Mng. Dir.: Tony Hall. Int'l firm represented: Come Il Vento (Italy).  
 Freshape Music, see Barrrose.  
 Freshwater Music Ltd., see 8KM & Island.  
 Friday Music Ltd., see Chappell.  
 Friday's Child Music, see Leosong.  
 Friends Music Ltd., see Carlin.  
 Frog Music, 24 Haig Rd., Stanmore, Middx. Tel: (01) 954-0959. Mng. Dir.: Bob Clifford.  
 Frontier Music Ltd., 240A/242A Kilburn High Rd., London NW6. Tel: (01) 624-8137.  
 Fugal, see Carlin.  
 Funway Prod'ns, see Leosong.  
 Fuse Music Ltd. (PRS), 4D Oxford & Cambridge Mansions, Old Marylebone Rd., London NW1. Tel: (01) 723-2454. Telex: 847777. Mng. Dir.: Nigel Haines; Gen. Mgr.: Martin Hall. Int'l reps.: Canada (Warner Bros.), France (Francis Dreyfus), South Africa (Breakaway), USA (Warner Bros.), rest of world (Intersong).  
 Fyne Music, 2 Chester Ave., Southport, Lancs. PR9 7ET. Tel: (0704) 24666. Dirs.: Lou & Gwen Fyne.  
 Fyrest Music, see EMI.  
 G & A Music Ltd., 132 Gloucester Ave., London NW1. Tel: (01) 722-4306/8213. Mng. Dirs.: John D. Gilbert, Neil S. Aspinall. (Administered by EMI)  
 G & A Music, 10A Cheval Pl., Knightsbridge, London SW7 1ES. Tel: (01) 584-5622. Dirs.: Geoff Gill, David Beale. Int'l rep.: Worldwide (Dick James).  
 G & G Music Ltd., see Intersong.  
 G H Music Ltd. (PRS), 2 New Kings Rd., London NW6. Tel: (01) 731-4131. Mng. Dir.: Michael B. Gill; Gen. Mgr.: Dennis P. Collopy. Int'l firms represented: Gaff, HG, Riva (all USA); BRM (Australia). Int'l reps.: Australia (Rondor), Benelux (Schmolzi & Slezak), Canada (Riva/HG), France (Panache), Germany (Schmolzi & Slezak), Italy (Heath Levy), Japan (Heath Levy), Orient (Burlington-Palace), Scandinavia (Schmolzi & Slezak), South Africa (Heath Levy), Spain (Heath Levy), USA (Riva/HG).  
 G L H Music Ltd., see Kassner.  
 G-Mac Music, see GGA.  
 Gabby Music Co., see EMI.  
 Gaberlunzie Music, see Margaret Brace.  
 Gabriel Music Co. (PRS), London Pavilion Chambers, Great Windmill St., London W1V 8DR. Tel: (01) 734-3424. Cable: SHOWBIZ. Dir.: Philip Hindin; Gen. Mgr.: Eddie Calvert.  
 Peter Gabriel Ltd., see Hit & Run.  
 Gailant Music, see Leosong.  
 Gale Music Ltd., 126 Wigmore St., London W1H 0JJ. Tel: (01) 486-7677. Telex: 298455. Dir.: Alan Williams.  
 Galerie Music Ltd., see Purple.  
 Gallagher & Lyle Music, see EMI.  
 Gamble-Huff, see Carlin.  
 Gamut Publ'ns Ltd., All Saints' Passage, Cambridge CB2 3LT. Tel: (0223) 51786.  
 Garnett Music Ltd., see EMI.  
 Garron Music, Kirkland Park Studios, Lethame Rd., Strathaven, Scotland. Tel: (0357) 21130. Dir.: W. 8. Garden.  
 Gavel Music Co. Ltd., see Noel Gay.  
 Felicia Gay Music Co. Ltd., see Noel Gay.  
 Noel Gay Music Co. Ltd., 24 Denmark St., London WC2H 8NJ. Tel: (01) 836-3941. Telex: 21760. Mng. Dir.: Richard Armitage; Gen. Mgr.: Charles Armitage; Financial Dir.: Ralph Walker. Int'l firm represented: Midsong (USA). Int'l reps.: Australasia (Rango), France (Claude Pascal), Japan (Shinko), Netherlands (Gaba), Scandinavia (Arne Bendiksen), South Africa (Musicpiece); USA (Noel Gay, Midsong).  
 Gee Whiz Music, see Leosong.  
 Gering Ltd., see Hit & Run.  
 Generic Music, see Leosong.  
 Genesis Music Ltd., see Carlin.  
 Geobell Music Co. Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Dirs.: Dave Richardson, P.R. Johnson.  
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- Geronimo Music Ltd., see Rondor.  
 Gerrard Music, see EMI.  
 Getaway, see Carlin.  
 Giant Music Publ'g Ltd., see Terry King.  
 Robin Gibb Publ'g Ltd. (PRS), see Lupus.  
 Gigolo Music Co., see Leosong.  
 Ian Gillan Music Ltd., see Purple.  
 Glad Music Ltd., see Shapiro, Bernstein.  
 Glendale, see Campbell Connelly.  
 Glitterbest Ltd., see Warner Bros.  
 Glocken Verlag Ltd., 10/16 Rathbone St., London W1P 2BJ. Tel: (01) 580-2827. Dirs.: Dr. O. Blau, R.M. Toeman, S. Buchman.  
 Gloria, see Carlin.  
 Gloucester Music, see Sparta Florida.  
 Glove Music Ltd., see Purple.  
 Go Ahead Music Ltd., see Amphonic.  
 Gold Disc, see Carlin.  
 Golden Egg Music, see Dick James Music Ltd.  
 Goldsmith Music, see Castle Hill.  
 Golora Music Co., see Valentine.  
 Gonzales, see Woolfsongs.  
 Jack Good, see Carlin.  
 Good Child Music, see Leosong.  
 Good Move Music, 27 Spedan Close, Branch Hill, London NW3. Tel: (01) 435-5302. Mng. Dir.: Phil Simmonds.  
 Good Music Ltd., 10 Gray's Inn Square, London WC1R 5J. Tel: (01) 242-5582. (Also see Cyril Shane).  
 Goodsongs, see April.  
 Goombay Music, see Leosong.  
 Gouda Music, see Leosong.  
 Grade & Lynton Music Ltd., 24 Bruton St., London W1. Tel: (01) 499-0673. Telex: 28526. Chm.: Paul Grade; Mng. Dir.: Paul Lynton.  
 Grade One Music Ltd., see Red Bus.  
 Graduate Music, 1 Union St., Dudley, W. Midlands. Tel: (0384) 59048. Owner: David Vurr.  
 Graphe Music Ltd., see Chappell.  
 Gralto Music Ltd., see Dick James.  
 Grandma Annie Music, see Leosong.  
 Grant Music Ltd., see Marco.  
 Grape Time Ltd., see Bloomsbury.  
 Grapevine Music, see Leosong.  
 Grater Music Co., see EMI.  
 Great Sterling Music Ltd., see Robert Mellin.  
 Gredge Music, see Leeds.  
 Greene Music Inc., see Leosong.  
 Greene-Stone Music, see Leosong.  
 Greensco Music, see Leosong.  
 Greensleeves Publ'g, 44 Uxbridge Rd., Shepherds Bush, London W12. Tel: (01) 749-3277. Mng. Dir.: Chris Sedgwick.  
 Greenwich, see Essex.  
 Greenwood Gramophone Publ'g Co., see The Les Reed Org.  
 Greenwood Music Ltd., see Margaret Brace.  
 Grigg Music, see Trafalger.  
 Grob-Chappell Music Co. Ltd., see Chappell.  
 Guest & Edwards Music, see Metropolitan.  
 Gull Songs, 169 High Rd., Willesden, London NW10. Tel: (01) 459-8657. Telex: 24224 Ref. 2275. Mng. Dir.: David Howells.  
 Int'l reps.: Austria (Melodie der Welt), France (Panache), Germany (Melodie Der Welt), Japan (Pacific), New Zealand (Boom Boom), Portugal (Intersong), Scandinavia (Air), South Africa (Intersong), Spain (Intersong), Switzerland (Melodie Der Welt), USA (Heath Levy).  
 A. Guthrie (Ed.), see Boosey & Hawkes.  
 Gwyneth Music Ltd., see Dick James.  
 H G Music, see GH.  
 Hagen Music Ltd., see Compass.  
 Halcyon Music Ltd., 126 Wigmore St., London W1H 0JJ. Tel: (01) 486-7676. Telex: 298455. Dirs.: Alan Williams, John Richardson.  
 Halmusic Ltd., see Sparta Florida.  
 Peter Hamilton Music Ltd., 432 Kilmarnock Rd., Glasgow, Scotland G41. Tel: (041) 632-9269. Mng. Dir.: Peter Hamilton; Gen. Mgr.: Robert Stewart.  
 Handle Music, 1 Derby St., London W1. Tel: (01) 493-9637. Mng. Dir.: Cathi Gibson; Dir.: David Walker. (Also see Brand New Music).  
 Int'l reps.: Worldwide excluding UK & Ireland (Handle-Chappell, Sweet-Intersong).  
 Hansa Prod'n Ltd., 12 Bruton St., London W1X 7AH. Tel: (01) 493-9766. Telex: 298777. Mng. Dir.: Peter Meisel.  
 Charles Hansen Music & Books, see Hansen.  
 Charles H. Hansen Music Corp., see Leosong.  
 Hansen House (London) Ltd., 64 Dean St., London W1V 5HU. Tel: (01) 437-7288. Chief Exec.: Charles H. Hansen; Gen. Mgr.: Barbara Bevis.  
 Happy Face Music Publ'g Co. (MPA), The Old Smithy, Post Office Ln., Kempsey, Worcs. WR5 3NS. Tel: (0905) 820-659. Chief Exec.: Muff Murfin; Gen. Mgr.: V.B. Murfin.  
 Hara Kiri Music Ltd., see Island.  
 Eddie Hardin Music Ltd., see Chappell.  
 Hardor Music Co., see Valentine.  
 Hardwick Music, see Hedley.  
 Harmarlane Music Ltd., see Eaton.  
 Harmer Music Co., see Studio Music.  
 Harmonic Music Publ'g Co. Ltd., see C. Brull.  
 Harmony, see Essex.  
 Harriet Music Ltd., see Robert Mellin.  
 Frederick Harris Music Co. Ltd., see Alfred Lengnick.  
 Harrison, see Campbell Connelly.  
 Harvard Music Ltd., see Noel Gay.  
 Hawkana Music, see Arnakata.  
 Hawkes & Son (London) Ltd., see Boosey & Hawkes.  
 Haystack Music Ltd., see ATV.  
 Hazelmere Music Ltd., see Noel Gay.  
 Lee Hazlewood, see Carlin.  
 Hazy Music Ltd., 9 Ravenscroft Ave., London NW11 0SA. Tel: (01) 455-4556. Mng. Dir.: Barbara M. Hayes.  
 Hazzard Music Ltd., see Bron.  
 Head Music Ltd., see Leosong.  
 Heapdean Ltd., see ATV.  
 Heartbeat, see Cherry Red.  
 Andrew Heath Music Ltd., 81 Harley House, Marylebone Rd., London NW1. Tel: (01) 487-5587. Telex: 298415. Mng. Dir.: Andrew Heath.  
 Heath Levy Music Co. Ltd., 184/186 Regent St., London W1R 5DF. Tel: (01) 439-7731. Telex: 27557. Mng. Dirs.: Geoffrey Heath, Edward Levy; Financial Dir.: M. Iqbal.  
 Heath Music, see Warner Bros.  
 Allan Heather Music, see Valentine.  
 Heathside Music, see Logo.  
 Hec Music, see EMI.  
 Hedley Music, 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976. Mng. Dir.: Tony Hedley; Gen. Mgr.: Malcolm Perkins.  
 Int'l branch: USA.  
 Henal Publ'g, see Leosong.  
 Henderson, see Bloomsbury.  
 Henny Music, see Sparta Florida.  
 Henrees Music Co., see EMI.  
 Hensley Music Publ'g Co. Ltd., 29 Clarendon Rd., London W11. Tel: (01) 727-5118. Mng. Dir.: Tony Evers. (Affiliated with Intersong).  
 Int'l firms represented: Midnight Sun (Sweden), Televis (Italy).  
 Int'l rep.: Worldwide (Intersong).  
 Hercules, see Carlin.  
 Hermusic Ltd., see EMI.  
 Hero Music Ltd., see Peter Rice.  
 Herxuti Prod'ns Ltd., see Leosong.  
 Hey Look Music Co., see EMI.  
 Highway Music Co. Ltd., see Beautiful Sunday.  
 Highway Publ'g, see Leosong.  
 Hilda Music, see Barry Collings.  
 Hillcrest Music Ltd., see Robert Mellin.  
 Tony Hiller Music Ltd., 24 Bruton St., London W1X 7DA. Tel: (01) 409-2211. Cable: TONYMUSIC. Chm.: Tony Hiller. (Affiliated with ATV).  
 Int'l reps.: Canada (Attic), France (Vogue), Germany (Discoton), USA (Silver Blue).  
 Hilltrend Music Ltd., 11 Albemarle St., London W1. Tel: (01) 493-3651.  
 Int'l firms represented: Berkeley Square, Church Lane (both USA).  
 Hi-Man Music Ltd., see Fuse.  
 Hi-Time Music Ltd., see ATV.  
 Hit & Run Music Publ'g Ltd., 55-59 Shaftesbury Ave., London W1V 7AA. Tel: (01) 439-8451. Telex: 8952998. Chm.: John Anthony Smith; Gen. Mgr.: Gareth J. Perkins.  
 Int'l firms represented: Run It (USA), Venerable (USA).  
 Int'l reps.: Worldwide (Intersong) excluding Canada (Run It), Ireland, Japan (Shinko), USA (Run It).  
 Hit Songs Ltd., see Bron.  
 M. Hohner Ltd., 39/45 Coldharbour Ln., London SE5 9NR. Tel: (01) 733-4411.  
 Int'l firm represented: M. Hohner (Germany).  
 Hollywood Music, see John Edward.  
 Homemade Music Ltd. (PRS), 97 Rosebery Rd., Muswell Hill, London N10. Tel: (01) 444-9440. Mng. Dir.: Donny Marchand; Gen. Mgr.: John Levy.  
 Honest Injun Music, see Panache.  
 Honest Pleasure Prod'ns, see Budd.  
 Honey Music Co. Ltd., see Rock Music.  
 Honeyhill Music Ltd., see ATV.  
 Honeywell Music Ltd., see ATV.  
 Horizon Music Publ'g, Horizon House, Warwick Rd., Coventry. Tel: (0203) 21000. Telex: 312135. Chief Exec.: Barry H. Thomas; Gen. Mgr. & Eng.: K.T. Holmes.  
 Hourne, see Campbell Connelly.  
 Howlin' Music, 114 Lower Park Rd., Loughton, Essex. Tel: (01) 508-4564. Air Call (01) 828-5621 Code 1970. Chief Exec.: Howard Marks.  
 Hud Songs Ltd., see Chappell.  
 Hudson Music Co. Ltd., see De Wolfe.  
 Hugg Music Ltd., see Intersong.  
 Humber Music Ltd., see Carlin.  
 Hunkey Dorey Music, see Leosong.  
 Hurricane Music, see EMI.  
 Hush-A-Bye Music SA, see The Les Reed Org.  
 Hush Music Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel: (01) 589-6293. Dirs.: Jonathan Rowlands, Judy London.  
 I G B Music, see Purple.  
 Ilona Music, see April.  
 Imagination Music Ltd., 1-2 Berners St., London W1P 3A6. Tel: (01) 622-1874. Mng. Dir.: Stephen Bankler-Jukes; Gen. Mgr.: Fred Parsons.  
 Imagine Music Ltd., see Rocket.  
 Indigo, 72-74 Garside St., Manchester M3 3EL. Tel: (061) 834-7001. Mng. Dir.: David Kent-Watson.  
 Industrial Recs. Ltd. (PRS), 10 Martello St., London EB. Tel: (01) 254-9178. Mng. Dir.: Peter Christopherson; Gen. Mgr.: Chris Carter.  
 Int'l reps.: France (Celluloid/Decibel), USA (Independent Rec'g Syndicate).  
 Initial Music Ltd., see EMI.  
 Injun, 7 Mill Cottages, Bucks Green, West Sussex. Tel: Rudgwick 2829. Chief Exec.: P. M. Chalmers; Gen. Mgr.: F.J. Chalmers.  
 Int'l firms represented: Grandwealth, Showay, Westport (all USA).  
 Inkwell Music Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Mng. Dir.: Peter Barnes.  
 Instant Music, see John Edward.  
 In-Sync Music Ltd., see Robert Mellin.  
 Inter-Art Co. Ltd., see Josef Weinberger.  
 Internationale Musik Produktion, 28 Alloo Rd., Goodmayes, Ilford, Essex.  
 Home office: USA.  
 Interplay Music, see Leosong.  
 Intersong Music Ltd., 50 New Bond St., London W1. Tel: (01) 499-0067. Dir.: Bruno Kretschmar.  
 Int'l firms represented: Affinitia, Ajay, Bellkat, Big Apple, Bohannon, Bullhorn, Cafe Americana, Cape Ann, Cape May, Clarkee, Downtown, Dynatone, Fifth Floor, Jiru, Kaskat, Kenya, Kings Point, Kurlay, Laurel Canyon, Little Lasso, Maybe, Moonhill, Noodle Tunes, Pinson, Quark, Quick Mix, Ricks, Sambo, Skunkster, Snugflat Lizard, Soquel, Strobe Light, Tauripin Tunes, Three Cheers, Top Of The Town, Two One Two, Wescraft, Windcor, Zevon (all USA); Hanseatic/Happy (Germany).  
 Int'l reps.: Australia (Intersong), Austria (Aberbach), Belgium (Intersong Primavera), Brazil (Intersong), Canada (Belinda/Intersong), Denmark (Intersong), France (Intersong Continental, Intersong Pigalle, Intersong Paris), Germany (Aberbach, Artemis, Intersong Int'l), Greece (Intersong Hellas), Japan (Intersong), Mexico (Intersong), Netherlands (Artemis, Intersong Basart), Singapore (Intersong), South Africa (Intersong), Spain (Canciones Del Mundo, Ed. Fontana), Sweden (Intersong), Switzerland (Aberbach, Arena), USA (Belinda/Intersong).  
 Intersong Int'l Musikverlag GmbH, 13 St. George St., London W1R 9DE. Tel: (01) 629-7600. Pres.: Heinz T. Voigt; Gen. Mgr.: Ron R.C. Solleveld.  
 Int'l firms represented: (See Artemis in the Netherlands).  
 Int'l reps.: (See Intersong Int'l in Germany).  
 Interworld Music Ltd., 15 Berkeley St., 6th fl., London W1. Tel: (01) 491-3401. Cable: INTERMUSIC. Dir.: John Velasco; Gen. Mgr.: Lexley Duncan.  
 Int'l firms represented: Interworld, Six Continents, World Song.  
 Int'l reps.: Australia (Associated), Brazil (Victor), France (LEM), Germany (UFA Discoton), Italy (RCA), Japan (Taiyo), Mexico (EMLASA), Netherlands (Universal), South Africa (Clan), Sweden (Sweden).  
 Intune Music Ltd., see Dick James.  
 Ipanema Music Ltd., see Chappell.  
 Isa Music, see Peter Hamilton.  
 Island Music Ltd., 22 St. Peters Square, London W12. Tel: (01) 741-1511. Cable: ACKEE. Mng. Dir.: Peter Cornish; Creative Mgr.: Keith Aspden.  
 Int'l firms represented: Ackee, Average, Berna, Canaan, Chicago, Island, Keedrick, Rodra (all USA).  
 Int'l reps.: Australia (Festival), Austria (Melodie der Welt), Belgium (Hans Kuster), Canada (Island/Ackee), Far East (Burlington-Palace), France (Panache), Germany (Melodie der Welt), Greece (Intersong), Italy (Fama), Japan (Taiyo), Netherlands (Nada), New Zealand (Festival), Portugal (Armonico-Clipper's), Scandinavia (Sonet), South Africa (Music Publ'g Co.), South America (Artemis), Spain (Armonico-Clipper's), Switzerland (Melodie Der Welt), USA (Island/Ackee).  
 Ivy, see Campbell Connelly.  
 Iwo Music Inc., see Leosong.  
 J B Music, see Margaret Brace.  
 J D L Music, see Purple.  
 J & E Music Inc., see Leosong.  
 J P Music Ltd., see Chappell.  
 Jackson Music Ltd., see ATV & EMI.  
 Jackson Rec'g Co. Ltd., The Studios, Rickmansworth, Herts. Tel: (09273) 72351. Cable: JACMUSIC. Telex: 262284.  
 Jade Music, see EMI.  
 Jade Ring Music Co., see Leosong.  
 Jaf Music, see Paul Rodriguez.  
 Jalew Music, see Leosong.  
 Jama Music, 1 Brixton Station Rd., Brixton, London SW9. Tel: (01) 737-3557. Owner: Euel Johnson; Gen. Mgr.: L. Scarlett.  
 Jamaica Publ'g, see Leosong.  
 Dick James Music Ltd., James House, 5 Theobalds Rd., London WC1X 8SE. Tel: (01) 242-6886. Cable: DEJAMUS. Telex: 27135. Chm. & Mng. Dir.: Richard L. James; Dir.: Stephen M. James; Group Bus. Affairs Co-ord.: Paul M. Davis; Financial Controller: Robert H. Lake; Gen. Mgr.: David Ions.  
 Int'l branches: Australia, France, Germany, Italy, Japan, Netherlands, Scandinavia, Switzerland, USA.  
 Int'l firm represented: Tic Toc (Switzerland).  
 Int'l reps.: Brazil (Fermata), Far East (Pathe), Greece (Arión), Mexico (Musart), South Africa (Leeds), Spain (Discorama).  
 Nicky James Music Ltd., see Peter Rice.  
 Jamilin Music Co., see Leosong.  
 Jammy Music Publ'rs Ltd., Inchbank House, 957 Dumbarton Rd., Glasgow, Scotland G14 9UF. Tel: (041) 334-9722. Mng. Dir.: John MacCalman; Gen. Mgr.: Andrew Harvey.  
 Jamsham Music Ltd., see Dick James.  
 Jangle Music, see Leosong.  
 Janna Music Ltd., 6 Brasslands Dr., Portslade-by-Sea, Sussex. Tel: (0273) 419441. Mng. Dir.: John MacLeod.  
 Jano Music Ltd., see Olofson.  
 Janus Music, see Forsyth Bros.  
 Jardiniere Music, see Intersong.  
 Jarrow Music Ltd., see ATV & EMI.  
 Jasan Prod'ns Ltd., see Janna.  
 Jasper Music Publ'g Co., see Leosong.  
 Jayman Music Ltd., see Sunbury.  
 Jeeves Music Ltd., see Leeds.  
 Jelly Music Ltd., see Nems.  
 Jelly Publ'g Ltd., see Nems.  
 Jenevieve Music, see Panache.  
 Alfred Jenkins, see Leosong.  
 Ceaser Jenkins, see Leosong.  
 Jeremy Rose Music, see EMI.  
 Jet Music Inc., 102-104 Gloucester Pl., London W1. Tel: (01) 486-6040. Telex: 298995. Chm. & Mng. Dir.: Don Arden.  
 Jetstar, see Carlin.  
 Jewel Music Publ'g Co. Ltd., see Chappell.  
 Jig-Saw Music Ltd., 115 Old Lodge Ln., Purley, Surrey. Tel: (01) 668-3457. Dirs.: Dave & Sue Williams.  
 Jigsaw Music, see RMO.  
 Jill Music Ltd., see Collins & RAK.  
 Jitney Jane Songs, see Leosong.  
 Jiving Brothers, see R. Smith.  
 Jo-Al Music Co., see Leosong.  
 Joaneline, see Carlin.  
 Joani Brightarp, see Leosong.  
 Jobete Music (UK) Ltd., 16 Curzon St., London W1. Tel: (01) 493-1603. Telex: 8811658. Mng. Dir.: Peter Prince; Gen. Mgr.: James Fisher.  
 Jody Boye Music, see Leosong.  
 John Songs, see Leeds.  
 Jonali Music Inc., see Leosong.

Jonathan Music Ltd., see Nems.  
 Jonjo Music Co. Ltd., see Marquis.  
 Jory Music Co., see EMI.  
 Josid Music Ltd., see Dick James.  
 Josley Music, see Carlin.  
 Josomo Music Co., see Leosong.  
 Junic Prod'n's Ltd., 684 Fulham Rd., London SW6 5SA Tel: (01) 736-5877. Dir.: Julian Beauchamp; Gen. Mgr.: Nicolas Smith.  
**Int'l firms represented:** Music Control (France), Semp (Trinidad).  
 Justunes (PRS), see Bright & Leeds.  
 K Songs Ltd., see Page Full of Hits.  
 K P M Music Group, see EMI.  
 K P M Sound Studios, see EMI.  
 Kadence Music Co., see EMI.  
 Kalmann, see Carlin.  
 Alfred A. Kalmus Ltd., 2/3 Fareham St. (Dean St.), London W1V 4DU. Tel: (01) 437-5203. Cable: ALKAMUS.  
 Dir.: J. Palmer, M. Herrmann, W.M. Colleran, A. Schlee (Austrian), S.G. Harpner (Austrian).  
 Kama Sutra Music Ltd., see United Artists.  
 Kamakazi Music Corp., see Chappell.  
 Kamakazi Music, see Carlin.  
 Kassner Assoc'd Publ'rs, Broadmead House, 21 Panton St., London SW1. Tel: (01) 839-4672. Cable: KASSMUSIC. Telex: 24158. Mng. Dir.: Edward Kassner; Gen. Mgr.: David Kassner.  
**Int'l reps.:** Australia (Castle), Japan (Victor), South Africa (Southern), USA (Copyright Serv. Bureau).  
 Edward Kassner Music Ltd., see Kassner.  
 Katie Music, see Sue Manning.  
 Keepers Cottage Music Ltd., see Island.  
 Kelso Herston Music, see Leosong.  
 Kenbill Music (PRS, MCPS), 16 Hampstead Gardens, Golders Green, London NW11. Tel: (01) 340-3598. Owner: Bill Crompton.  
 Kenmar Music Co., 9 Dean St., 3rd fl., London W1A 4QD. Tel: (01) 437-3711. Owner: Margaret Brace. Gen. Mgr.: Sandra Cackett. (Also see Margaret Brace & Marrow).  
**Int'l rep.:** Australia (Castle).  
 Kennedy Music, 22 Park Crescent, Suite 55, London W1. Tel: (01) 637-8112. Mng. Dir.: Edward Kennedy; Gen. Mgr.: William J. Kennedy.  
 Kennedy St. Music Ltd., see EMI.  
 Kennel Music, 20 Cotton Ln., Withington, Manchester 20. Tel: (061) 445-2661. Gen. Mgr.: Lawrence Beedle.  
 Kennett Music Co., see Leosong.  
 Kennick Music Ltd., 50 Cadogan Square, Flat 3, London SW1X 0JW. Tel: (01) 589-7711/8861. Telex: 268048. Gen. Mgr.: Nicola Merton.  
 Kensington, see Essex.  
 Kent Music, see EMI.  
 Kernel Music, see Ad-Chorel.  
 Ketch-Up Music Co., see Leosong.  
 Kevin Music, see EMI & The Les Reed Org.  
 Kewpie Music, see Leosong.  
 Key, see Essex.  
 Keyboard-Pendulum Music Ltd., see Pendulum.  
 Keyhole Music Ltd., see EMI.  
 Keymen Music, see Leosong.  
 Kicking Mule Music, see Sonet.  
 Kids Music Ltd., see RAK.  
 Kieron, see Carlin.  
 Terry King Assocs., 9-11 Monmouth St., London WC2. Tel: (01) 836-4761. Mng. Dir.: Terry King.  
 Kingscourt Music, see Gabriel.  
 Kingsize Songs Ltd., see Cyril Shane.  
 Kingsley Music, see EMI.  
 Robert Kingston Music Ltd., 34 Windmill St., London W1P 1HH. Tel: (01) 636-9242. Chm.: Robert Charles Kingston.  
**Int'l firms represented:** Bolero Musimex (Mexico), Brambila (Mexico), Musicways/Royal Fine Songs (USA), Nichion (Japan), September (USA).  
**Int'l reps.:** Mexico (Bolero Musimex), USA (September).  
 Kissoon Music, see State.  
 Kirzo Music, see Leosong.  
 Klub Music Ltd., see Martin-Coulter.  
 Klynch Music Ltd., see Fanfare.  
 Knox, see Carlin.  
 Konkwest Music Ltd., 84/86 Tottenham Ln., Hornsey, London N8 7EE. Tel: (01) 340-7873/4757. Dirs.: Ray & Dave Davies.  
 Alexis Korner Music, see Philip P. Roberge.  
 Korvaline Music, see EMI.  
 Krandon Music Co., see Leosong.  
 Kristannar Music Ltd., 33 Park Chase, Wembley, Middx. Tel: (01) 902-2024. Mng. Dir.: Eddie Stevens.  
 L E Music, Nelson House, Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 55871. Telex: 62594. Chief Exec.: W. Leyland; Gen. Mgr.: D. Larbey.  
 L O E Music, 28 Lexington St., London W1R 3HR. Tel: (01) 734-3443. Mng. Dir.: Hiroshi Kato; Gen. Mgr.: Jim Russell.  
**Int'l firm represented:** Music Boutique (Japan).  
 Lad Music Ltd., see Peter Rice.  
 Ladysmith Music, see State.  
 J. R. Laffeur & Son Ltd., see Boosey & Hawkes.  
 Lakeview, see Essex.  
 Lamaja Music Publ'g, see Leosong.  
 Lee Lambert Music Ltd. (PRS), 506-508 Kingsbury Rd., London NW9. Tel: (01) 204-9422. Cable: LAMMETALS. Mng. Dirs.: Bill Lee, Howard Lambert.  
 Lancia Music, see EMI.  
 Landester Music Ltd., see Intersong.  
 Lark, see Carlin.  
 Larkworth Ltd., see Panache.  
 J. H. Lanway, see Edwin Ashdown.  
 Latchmere Music Co., see Valentine.  
 Latimer Music, see Leosong.  
 Latin-American, see Southern.  
 Derek Lawrence Music Co. Ltd., see EMI.  
 Leading Music Ltd., see Jet.  
 Leading Note Ltd., 209 Rochdale Rd., Greetland, Halifax, West Yorks. HX4 8JE. Tel: (0422) 76161. Mng. Dir.: Bill Leader. (Also see Logo).  
 Le Bill Music Ltd., 27 Forest Dr., Keston, Kent. Tel: 200-7000. (Administered by Fanfare).

**Home office: USA.**  
 Leblon Music Corp., see Leosong.  
 Led Songs, see Panache.  
 Leeds Music Ltd., 138 Piccadilly, London W1V 9FH. Tel: (01) 629-7211. Cable: LEEDSMUSIK. Telex: 22409. 22219. Mng. Dir.: Cyril Simons; Dirs.: Robert Lamont, Ray Webb; Copyright Mgr.: Robert Lamont; Co. Sec'y: Ray Webb; Exploitation Mgr.: Alma Warren.  
**Int'l firms represented:** Far Out, Rawloul, Spooner, Vector (USA).  
**Int'l reps.:** Argentina (Korn), Australia (Leeds), Belgium (MCA), Brazil (MCA), Canada (Leeds), France (MCA), Germany (MCA), Italy (Pickwick), Japan (MCA), Netherlands (MCA), South Africa (Leeds), Spain (Southern), Sweden (MCA), USA (MCA).  
 Legion Theatre Prod'n's, 23-24 Greek St., London W1. Tel: (01) 437-3066. Chm.: Stephen Baron Bentinck; Mng. Dir.: Christos Demetriou.  
 Leiber-Stoller, see Carlin.  
 Lemmel Music Ltd., 9 Dean St., London W1V 5RL. Tel: (01) 734-4543. Cable: RIMUSIC. Telex: 28905 Ref. 580. Chm.: R.F.G. Dennis; Exec. Dir.: Charles Berman.  
**Int'l firm represented:** Plymouth (South Africa).  
**Int'l reps.:** Australia (Castle), Belgium (Baltic), Netherlands (Basart), New Zealand (Castle Music), South Africa (Plymouth).  
 Alfred Lengnick & Co. Ltd., Purley Oaks Studio, 421a Brighton Rd., South Croydon, Surrey CR2 6YR. Tel: (01) 660-7646. Mng. Dir.: C.R.L. Avenell; Gen. Mgr.: Mrs. L. Jackson.  
**Int'l firms represented:** CeBeDeM (Belgium), Frederick Harris (Canada), Icelandic Music (Iceland).  
**Int'l reps.:** Canada (Frederick Harris), Germany (A. Benjamin), South Africa (S.A. Music Dists.), Switzerland (A. Benjamin), USA (Frederick Harris).  
 Lemon Music, see April.  
 Cecil Lennox Ltd., see Kassner.  
 Leonard, Gould & Boltier, see J.B. Cramer.  
 Hal Leonard Publ'g, 18 Clarendon House, 32 Davies St., London W1Y 1LG. Tel: (01) 499-2742. Telex: 261415. **Int'l Opts. Dir.:** Robert Hirschman; Sales Rep.: Steven Wilson.  
**Int'l rep.:** Spain (Music Distribution).  
 Leosong Copyright Serv. Bureau Ltd., 28 Bolton St., London W1Y 8HB. Tel: (01) 491-3966. Mng. Dir.: David A. Simmons; Gen. Mgr.: Ray S. Ellis.  
**Int'l reps.:** Canada (Copyright Serv. Bureau), France (CSB), Germany (CSB), Japan (CSB Ltd./Hara Int'l), South America (CSB), USA (Copyright Serv. Bureau).  
 Lespedeza Music, see Leosong.  
 Leton Music, see Leosong.  
 Leviathan Music, see Music Farm.  
 Le Vien Music Ltd., see Chappell.  
 Jerry Lee Lewis Music, see Leosong.  
 Liber-Southern, see Southern.  
 Libra Music Ltd., 22 St. Peters Square, London W6. Tel: (01) 731-3144. Chief Exec.: Sandy Robertson (Affiliated with Island).  
 Liftlog Music Ltd., see ATV.  
 Light Music Ltd., 33 Bryanston Square, Suite 18, London W1H 7LR. Tel: (01) 402-4810. Mng. Dir.: Trevor Lytleton.  
 Lightning Music Ltd., 841 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-5255/7155. Telex: 927813. Chm.: Raymond Laren; Gen. Mgr.: Norman M. Mandell.  
**Int'l reps.:** Worldwide (Heath Levy, Asterisk for Chpplog).  
 Lilian Music, see Mervyn.  
 Limbridge Music Ltd., see Compass.  
 Line Music, see EMI.  
 Lingasong Ltd., see Leosong.  
 Linvoy, see Carlin.  
 Lissauer Music Ltd., see Chappell.  
 Lit Cal Music, see Leosong.  
 Littlechap Music, see Jeff Wayne.  
 Little Feather Music Ltd., see Chappell.  
 Lloyd & Logan Music Inc., see Leosong.  
 Lobek Music, see Leosong.  
 LoBo Music Ltd., see Fuse.  
 Lodge Music Ltd., Manor Lodge, Vale of Health, London NW3. Tel: (01) 435-6111. (Also see Panache).  
 Logo Music, 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. Cable: TRADISC. Telex: 25532. Mng. Dir.: Geoff Hannington; Gen. Mgr.: Rob God.  
**Int'l firms represented:** Char-Liz (USA), Intermusic (Netherlands), Kitchen Table (Canada), Linda (USA), Rodeo (USA), Rosebud (USA), VIP New Bag (USA).  
**Int'l reps.:** Far East (Heathside-Burlington-Palace), South America (Fermenta), Austria (Slezak), Belgium (Universal), Canada (Heathside-BJC), France (Heathside-Francis O'Neill), Germany (Slezak), Italy (Heathside-Armando), Logo-Ricordi, Japan (Heathside-TRO-Essex), Mexico (Heathside-Consortio), Netherlands (Universal), South Africa (Heathside-Musicpiece), Spain (Heathside-Southern), Sweden (Sonet).  
 London Tree Music Ltd., see Leeds.  
 London Tunesmith Ltd., Pavilion House, 6 Sherlock Mews, London W1M 3RH. Tel: (01) 486-3883. Telex: 21626. Mng. Dir.: Michael Weston; Gen. Mgr.: Norma King.  
 Long & Short Music, see Leosong.  
 Looking Glass Music, 498-500 Harrow Rd., London W9. Tel: (01) 960-5577. Mng. Dirs.: Max Hole, Geoff Jukes, David Simmons. (Affiliated with Plant Life & Leosong).  
**Int'l firm represented:** Pigs Whisker (USA).  
 Loose Music, 296 Chiswick High Rd., London W4 1PA. Tel: (01) 995-6755. Mng. Dir.: Andrew J. Titcombe.  
 Loraine Music, see Sparta Florida.  
 Lords Music Co. Ltd., see Dick James.  
 Lorjoy Music, see Leosong.  
 Louvigny Music Co. Ltd., 38 Hertford St., London W1Y 8BA. Tel: (01) 493-5961. Cable: RADLUXADVE. Audley. Telex: 263912. Mng. Dir.: Alan Keen; Prof. Mgr.: John G. Reed.  
**Int'l reps.:** Australia (Festival), Belgium (Radio Tele), Luxembourg (Radio Music), Scandinavia (Sweden), South Africa (Gallo).  
 Lovehouse Music, see Leosong.  
 Lowery-Chappell Music, see Chappell.

Lowgate Music, see Pan-Audio.  
 Lucy Music, see Sue Manning.  
 Ludix, see Carlin.  
 Lupus Music Co. Ltd. (PRS), 1 Hyde Park Pl., London W2 2LH. Tel: (01) 262-5326. Cable: BRYMO. Chief Exec.: Bryan Morrison.  
 Luxury Music Ltd., 13 Buckingham Mansions, West End Ln., London NW6. Tel: (01) 435-3731. Owners: David Stark, David Kent.  
 Kenny Lynch, see Carlin.  
 Lynda Songs, see Leosong.  
 Lyndor-Martin Publ'g Co., see Valentine.  
 Lynkin, see Jeff Wayne.  
 Lynx Music Ltd., see Intersong.  
 Lyrical World Co., see Leosong.  
 M A M (Music Publ'g) Ltd., 24/25 New Bond St., London W1. Tel: (01) 629-9255. Cable: MAMARTISTE. Telex: 27867. Gen. Mgr.: Roy L. Smith.  
 M C Music, see Mervyn.  
 M D K Music Ltd., see Leosong.  
 M E Publ'g Ltd., see Chappell.  
 M F Music Inc., see Leosong.  
 M G P (Musical Graphic Publ'g) (PRS), 10 Clifton Terr., Winchester SO22 5BJ. Tel: (0962) 64755. Dir. & Gen. Mgr.: Clifford J. Bevan.  
 M K M Music, see DJ.  
 M & M Music Ltd., 23 Southacre, Hyde Park Crescent, London W2. Tel: (01) 262-5432. Cable: JACKTONE. Dirs.: Jackie Trent, Leslie Burgess; Gen. Mgr.: Leslie Burgess.  
**Int'l reps.:** Canada (Jacktone/MCA), USA (Jacktone/MCA).  
 M O Music, see Happy Face.  
 M P L Communications Ltd., 1 Soho Square, London W1V 6BQ.  
 M R E Publ'g, see Leosong.  
 M R I Corp., see Leosong.  
 Mac Melodies, see EMI.  
 Macaulay Music Ltd., see Noel Gay.  
 MacFarlane Music, see Performance.  
 MacGint Music, see Island.  
 Machetta Ltd., 7 Chiswick High Rd., London W4 2ND. Tel: (01) 995-8087. Mng. Dir.: Del Taylor. (Affiliated with Chappell & Delta).  
 David Mackay Ent's., see Round.  
 Maestro Music Co. Ltd., 1 Cumberland Pl., Hinchley Wood, Surrey. Tel: (01) 398-3494.  
 Magdalen Music, see Pendulum.  
 Magic Music Ltd., see Chappell.  
 Magna Entertainments Ltd., see Noel Gay.  
 Magnet Music Ltd., Magnet House, 22 York St., London W1H 1FD. Tel: (01) 486-8151. Cable: MAGLONDON. Telex: 25537. Mng. Dir.: Michael A. Levy; Gen. Mgr.: Fraser Macintosh.  
**Int'l firm represented:** Butterfly (Germany).  
**Int'l reps.:** Worldwide (Intersong) excluding Australia (Castle), South Africa (Gallo), South America (Ivan Mogull), USA (Interworld).  
 Magnificat Music, see St. Thomas More.  
 Magnolia Music, see EMI.  
 Magnum Music, 415 Oxford St., London W1.  
 Maiden Music Ltd., see Valentine.  
 Mainspring Music Ltd., see Warner Bros.  
 Mainstreet Music, see United 2.  
 Maj Music, see Leosong.  
 Major Music Ltd., see Noel Gay.  
 Majuba Music Ltd., see State.  
 Makin Music, see Pan-Audio.  
 Mallows Music, see Chevron.  
 Malone Music Centre Ltd., 31 Malone Rd., Belfast B9 9RU, Northern Ireland. Tel: 666361. Dir.: M. Ruderman; Gen. Mgr.: H.A. Ruderman.  
 Malpas Music Ltd., see ATV.  
 Mancha Music, see Leosong.  
 Manchester Music Ltd., see EMI.  
 Mander Music Ltd., see Chappell.  
 Mandus Music Ltd., see Eaton.  
 Manhatten Music Ltd., see EMI.  
 Mann Music Publ'rs Ltd., see Bron.  
 Sue Manning Music Publ'g Ltd., 21 Dering St., London W1. Tel: (01) 637-9748, 352-5634. Mng. Dir.: Sue Manning; Gen. Mgr.: Janet Bassett.  
 Manor, see Carlin.  
 Mansem Music, 36 John Dalton St., Manchester M2 6LE. Tel: (061) 834-7293. Cable: IMDISC. Mng. Dir.: Irving Wilson.  
**Int'l firm represented:** Eds. 23 (Italy).  
 Mansion Music Publ'ns, see Chappell.  
 Manthula Music Ltd., see Rondor.  
 Marathon Music, see Valentine.  
 March Music Ltd., see Hedley.  
 Marchbank Music, 34 Marchbank Dr., Balerno, Midlothian EH14 7ER. Tel: (031) 449-4709. Exec.: Duncan Brown.  
 Marco Music Ltd., 81 Osbaldeston Rd., London N16. Tel: (01) 806-3252. Chm.: Eddy Grant; Gen. Mgr.: S. J. Blackburn.  
 Mardanza Music, see Leosong.  
 Janie Marden, see Musicus.  
 Maribus Music Ltd., see Dick James.  
 Mark Music Publ'gs Co., see Sparta Florida.  
 Marklon Music Ltd., see Bron.  
 Marks Music Ltd., see Intersong.  
 Marksman Music Publ'rs Ltd. (PRS), 12 Kingly St., London W1R 5LD. Tel: (01) 734-3691. Mng. Dir.: Hedley Leyton.  
**Int'l reps.:** Australia (Mathews), France (Francis Day), Germany (Cyclos), Netherlands (Nada/Dayglow).  
 Marlboro Music Ltd., see EMI.  
 Marlyn, see Carlin.  
 Marmaduke Music, see Leosong.  
 Marmalade Music Ltd., see Chappell & RSO.  
 Marnell Music Co., see Leosong.  
 Marmoney Music Co. Inc., see Leosong.  
 Marquis Music Co. Ltd. (PRS), 48 Grafton Way, London W1P 5LB. Tel: (01) 388-7653. Cable: MARQUIMUS. Telex: 298976. Dirs.: E.M. Roncoroni, Ken Jones; Gen. Mgr.: Carole Broughton.  
**Int'l reps.:** USA (Mainspring, Mainstay).  
 Marrow Music (MCPS, PRS), 39 Harmer St., Gravesend,



Kent. Tel: (0474) 65687. Dir: John W. Oram; Gen. Mgr.: Margaret Shears.  
 Marsh Music, see Leosong.  
 Marshall, Morgan & Scott Publ'ns Ltd., 1 Bath St., London EC1V 9LB. Tel: (01) 251-2925. Cable: GRAPHO. Telex: 262364 Mng Dir: Peter J. Lardi; Gen. Mgr.: David Payne.  
**Int'l firm represented:** Singspiration (USA).  
 Martin-Coulter Music Ltd., Alembic House, 11th fl., 93 Albert Embankment, London SE1 7TY. Tel: (01) 582-7622. Telex: 8814567. Dirs.: Bill Martin, Bernard Brown.  
**Int'l branches:** Australasia, Belgium, Canada, France, USA.  
**Int'l reps.:** Austria, Germany, Switzerland & Eastern Europe (Melodie der Welt); rest of world excluding Ireland, Luxembourg & South Africa (Intersong).  
 David Martin Music Ltd., High Holborn House, 52/54 High Holborn, London WC1. Tel: (01) 242-9642. Dirs.: Lionel Martin, Alan David. (Affiliated with Heath Levy).  
 Passell Martin Publ'g, see Trafalgar.  
 Marylebone Music, 57 Green St., Flat H, London W1. Tel: (01) 409-0968. Telex: 896691. Dirs.: Bob & J.T. Newby.  
 Mashy Music, see Chevron.  
 Barry Mason Music, see Marksman.  
 Mason Music Ltd., see Lemmel.  
 Matador Music Publ'g Co. Inc., see Leosong.  
 Matchbox Music, see Saydisc.  
 Mato Dusco Music, see Leosong.  
 Matrix Music, see Metropolitan.  
 Peter Maurice Music Co. Ltd., see EMI.  
 Mautoglad Music Ltd., 22 Denmark St., London WC2. Tel: (01) 836-5996. Chief Execs.: Stuart Reid, Frank Coachworth; Dir.: Patsy Reid.  
**Int'l firms represented:** Anglo Pic. Blue Ribbon, Blue Seas, De Shufflin, Jac, Pattern, Tristan.  
 Mavid Music Inc., see Leosong.  
 Mawson & Wareham Music Ltd., Heath House 11, Blackett St., Newcastle upon Tyne NE1 5BS. Tel: (0632) 26461. Mng Dir: Brian Mawson. Gen. Mgr.: Geoff Hestop.  
 Max Fli Music Co., see Leosong.  
 Maycroft, see Carlin.  
 May Music Ltd., see EMI.  
 Mayoham Music Co., see Leosong.  
 Maypole Music Ltd., see Hazy.  
 Mazel Music, see Barry McKay.  
 McCartney Music, 1 Soho Square, London W1V 6BQ. Tel: (01) 439-6621. Telex: 21294.  
 McEilven Music, see Leosong.  
 Barry McKay Int'l Music (UK) Ltd., 100 Westgate Rd., Newcastle upon Tyne. Tel: (0632) 24449, 20971, 23030. Telex: 537486. Mng. Dir.: Barry McKay; Gen. Mgr.: Mary Robinson.  
 Medusa Music Ltd., see EMI.  
 Mediant Music Ltd., see Kassner.  
 Medway Music Ltd., see Frank Chacksfield.  
 Melanie Music Ltd., see MAM.  
 Robert Mellin Ltd. (PRS), 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026. Cable: MELLINMUS. Chief Exec.: Robert Mellin; Gen. Mgr.: David Read.  
**Home office:** USA.  
**Int'l firms represented:** Ampco (USA), Big Leaf (USA), Robert Mellin (France), Neapolis (Italy), Pamco (USA), Sherwin (USA).  
**Int'l reps.:** Australasia (Robert Mellin in Australia), Belgium (Music Rights Society), Canada (Robert Mellin in USA), France (Robert Mellin), Germany (Robert Mellin), Greece (Blackwood), Israel (Illanot), Italy (Neapolis), Japan (Musical Rights Society), Netherlands (Timeless), Portugal (Robert Mellin in Spain), Scandinavia (Mellin in Sweden), South Africa (Robert Mellin), Spain (Robert Mellin), Sweden (Mellin).  
 Melody Music, 56 Windermere Rd., Muswell Hill, London N10 2RG. Tel: (01) 833-3216. Chief Exec.: B. Zacharias; Gen. Mgr.: S. Zacharias.  
 Metwyn Music Ltd., see Robert Mellin.  
 Memory Lane Music Ltd., Gray's Inn, 6 Raymond Bldgs., London WC1R 5BZ. Tel: (01) 242-8404. Telex: 21143. Mng. Dir.: Larry Spier. (Administered by Carlin).  
**Int'l branch:** USA.  
**Int'l firms represented:** Memory Lane, Joseph Meyer, Larry Spier, Stillman (all USA).  
 Men of Progress Music, see Leosong.  
 Meridian, see Southern.  
 Merlin Assocs. NV, see Chappell.  
 Merlin Music, see EMI.  
 Mervyn Music (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255. Mng. Dir.: Mervyn Conn.  
 Meteor, see Southern.  
 Metro Music Ltd., see ATV.  
 Metropole Music, see Sparta Florida.  
 Metropolitan Music, 8a Froggall Gardens, Hampstead, London NW3. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Gen. Mgr.: Paul Rodriguez.  
 Mettle Music (Publ'g), 10 Barley Mow Passage, Chiswick, London W4 4PH. Tel: (01) 994-6477. Cable: METTLEMUSIC. Mng. Dir.: Joseph R. Stanley; Gen. Mgr.: Mike A. Carter.  
 Mews Music Ltd., see Bulk & Martin-Coulter.  
 Michigan Music Publ'g Corp., see Leosong.  
 Midas Music Ltd., see Chappell.  
 Middle Eight Music Ltd., see Valentine.  
 Middle Road Music, Solsgirth Studios, Langmuir Rd., Kirkintilloch, Glasgow, Scotland. Tel: (041) 776-7572. Admin.: Sylvia Meadows.  
 Middle Road Publ'g Ltd. (PRS, MPA), see Black Gold.  
 Mighty Music, see RAK.  
 Mighty Oak Music Ltd., see Essex.  
 Miles Music, see EMI.  
 Miliz Music, see Leosong.  
 Million Dollar Music, 12 Praed Mews, London W2. Tel: (01) 402-1261/4. Mng. Dir.: Byron Godfrey; Musical Dir.: Tony King.  
 Millmeran Publ'g Co. Ltd., see Bloomsbury.  
 Mills Music Ltd., see Belwin-Mills.  
 Mingard Music Ltd., 38 Hamilton Square, Birkenhead,

Merseyside L41 5BP. Tel: (051) 647-4576. Chm.: Mike Mingard; Mng. Dir.: Chris Mellor.  
 Mingles, 49 Greek St., London W1. Tel: (01) 437-7418. (Affiliated with Cherry Music & Intersong).  
 Minimus Ltd., 1 Great Windmill St., London W1. Tel: (01) 437-8357. Cable: SEGWAY. Dir.: John Shakespeare.  
 Miracle Songs, see Carlin.  
 Miriamusic Ltd. (formerly Zack Laurence Music Ltd.), 1 Gleanear Rd., Stanmore, Middx. HA7 4NW. Tel: (01) 954-2025. Gen. Mgr.: Zack Laurence.  
 Mirror, see Southern.  
 Mishagos Music, see Leosong.  
 Mister Mellow Music, see Music Farm.  
 Mr. Sam (Music) Ltd., 169-171 High Rd., Willesden, London NW10. Tel: (01) 459-7244.  
 Mistletoe Melodies Ltd., see Marquis.  
 Mockbeggar Music, 24 Beresford Rd., Wallasey, Cheshire L45 0JJ. Tel: (051) 639-2265.  
 Moffett-Dickinson Publ'g Co., see Valentine.  
 Moggie Music Ltd., 101 Hazelwood Ln., Palmers Green, London N13 5HQ. Tel: (01) 886-2801. Mng. Dir. & Gen. Mgr.: Hal Carter. (Affiliated with Warner Bros.).  
 Ivan Mogull, see Essex.  
 Mole Music Ltd., see Leosong & Looking Glass.  
 Molecule Music (PRS), see Bright.  
 Mo-Mar Music, see Leosong.  
 Momentbest Ltd., see April.  
 Moments Music Ltd./Spectrum Music, 4 Yarcombe, Adelaide Rd., Surbiton, Surrey. Tel: (01) 399-7043. Chief Exec.: Al Dickinson.  
 Mo Music (MPA), see Happy Face.  
 Mongo Music Inc., see Leosong.  
 Monique, see Southern.  
 Monkton Music Ltd., see Valentine.  
 Monshana Music, see Sparta Florida.  
 Monster Music Ltd. (PRS), see Bright.  
 Vincent Montana Jr. Music Inc., see Leosong.  
 Moniclar, see Campbell Connelly.  
 Mood Music, see Sparta Florida.  
 Moon Beam Music, see Happy Face.  
 Moonbird Music Co., see Leosong.  
 Moondance Music Ltd., see Rondor.  
 Moon Publ'g Co. Ltd., see Musicus.  
 Moonson Publ'g Co., see Leosong.  
 Bryan Morrison Music Ltd. (PRS), see Lupus.  
 Mortimer Music Ltd., see United Artists.  
 Mosaic Music, see EMI.  
 Herbert H. Moss Publ'g Co., see Leosong.  
 Moss-Rose Music Ltd., see EMI.  
 Most, see Southern.  
 Mother Goose Music Ltd., see Red Bus.  
 Mother Mistro Music Ltd., see Robert Mellin.  
 Motive Music Int'l Ltd., see Leosong.  
 Motor Music Ltd., see Acton Green & Leosong.  
 Motpur Music, see Downside.  
 Mount Kisco Music Ltd., see Leosong.  
 Mozart Ed. (Great Britain) Ltd. (PRS), 199 Wardour St., London W1V 3FA. Tel: (01) 734-3711. Dir.: Dr. G. Zagler; Mng. Dir.: H. Frankel.  
**Int'l branches:** Germany, USA.  
**Int'l firms represented:** Biwa (USA), Mozart (Germany), Raphaela (Germany).  
**Int'l reps.:** Germany (Mozart, Raphaela), USA (Biwa).  
 Muggelfunktion Music Group, see Valentine.  
 Multicord Music, 52 Briardene Close, Sunderland SR3 3RU. Tel: (0783) 282-353. Dir.: Ken McKenzie.  
 Multimood Music Ltd., see Belwin-Mills.  
 Multiple Music, 79 Blythe Rd., London W14 0HP. Tel: (01) 602-3483. Cable: MULTISOUND. Telex: 914382. Chm.: Ian F. Miles; Gen. Mgr.: Anne Miles.  
 Mum & Dad Music Ltd., see Nems.  
 Muscadine Music, see Leosong.  
 Muscle Shoals Sound Publ'g Co., see Leosong.  
 Music Assocs. Ltd., see Noel Gay.  
 Musical Comedy Prod'ns, see Essex.  
 Musical, Film & TV Ents. Ltd., see C. Brull.  
 Musical Publ'rs Ltd., 136 Fellows Rd., London NW3 3JH. Tel: (01) 722-9027. Dir.: E. A. Agout; Gen. Mgr.: R. A. Agout.  
 Music Angel, see Leosong.  
 Musica Viva (MCPS, PRS), 55B Galleywood Rd., Chelmsford, Essex CM2 8BX. (Affiliated with Scotus).  
 Music Farm Ltd. (PRS), 72 Newman St., London W1. Tel: (01) 636-9251. Dirs.: Craig Baguley, Dave McAleer.  
 Music Machine, The Mildmay Colours, Holborn, Plymouth, Devon PLB 1NA. Dirs.: John K. Dryden, John Greenstade. (Affiliated with Chappell).  
 Music Music, see Paul Rodriguez.  
 Music of Today Inc., see Hansen & Leosong.  
 Music Publ'rs of Ireland, see State.  
 Music Sales Ltd., 78 Newman St., London W1P 3LA. Tel: (01) 636-9033. Telex: 21B92. Mng. Dir.: Robert Wise; Gen. Mgr.: Frank Johnson.  
**Int'l branches:** Australia, USA.  
**Int'l reps.:** Australia, Germany, Japan, USA (Music Sales Corp.).  
 Music Sales/Alfred Music, see Music Sales Ltd.  
 Musicus Ltd., 74 Newman St., London W1. Tel: (01) 580-0074.  
 Musikverlag "City", see Richard Schauer.  
 Mutual Music Co. Ltd., see EMI.  
 N W R Music Publ'g Co. Ltd., see Noel Gay.  
 Nab Songs Ltd., see Margaret Brace.  
 Naimad Laine Songs Ltd., see Leosong.  
 Namara Music, see Noel Gay.  
 Nankip Music, see Leosong.  
 Johnny Nash Music Inc., see Leosong.  
 Natural Avenue Music Ltd., see Leeds.  
 Nayland Music Co., see Leosong.  
 Naz Songs, see Panache.  
 Naz Music, 71 High St. E., Walsend NE28 7RJ, Tyne & Wear. Tel: (0632) 624999. Chief Exec.: David Wood; Gen. Mgr.: Judith Wood.  
 Nems Music, see Leosong.  
 Nems Publ'g Ltd., 3 Hill St., London W1. Tel: (01) 629-6341. Cable: NEMSENT. Telex: 21716. Gen. Mgr.: Tony Chapman.  
 Neophonic Music Ltd., Kerchers, Waterhouse Ln., Kingswood, Surrey. Tel: Mogador 2B37. Chief Exec.: Syd Dale.

Nervous Publ'g, see Asterisk.  
 Nevis Prod'ns, see Duart.  
 New Acme Music Co. (UK) Ltd.—Dirs.: Jonathan Rowlands, Judy London—see Hush.  
 New Ikon, see Essex.  
 New Maiden Music Co., see Valentine.  
 New Music, see EMI.  
 New Town Sound Ltd., 326 Kensal Rd., London W10 5BL. Tel: (01) 969-6651. Cable: MUSICALITY. Telex: 261500. Mng. Dir.: Marcel Rodd.  
**Int'l reps.:** Austria (Rolf Budde), Belgium (Ardmore & Beechwood), France (Francis O'Neill), Germany (Rolf Budde), Italy (Settebello), Japan (Taiyo), Netherlands (EMI), South Africa (Galio), Switzerland (Ardmore & Beechwood).  
 Nickelodeon, see Intersong.  
 Nineden Music Ltd. (PRS), see GH.  
 Nirvana Music Co., see Leosong.  
 Nisbet & Beck—Dirs.: Ben Nisbet, Ronnie Beck—see Big Ben.  
 Noakes Music, see BAT.  
 Nodlew Music, see Leosong.  
 Noise Unlimited, see Andrew Heath.  
 Noon Music, 29 Maddox St., London W1R 9LD. Tel: (01) 409-2924/2619. Mng. Dir.: Terry Noon; Gen. Mgr.: Vicki Westers.  
 Noon-Scott Music Ltd.—Mng. Dirs.: Terry Noon, John Scott—see Noon.  
 Northern Songs Ltd., see ATV.  
 Ian North Music, see Leosong.  
 Novello & Co. Ltd., Borough Green, Sevenoaks, Kent TN15 8DT. Tel: (0732) 883-261. Cable: NOVELLOS. Mng. Dir.: George Rizza; Gen. Mgr.: John Braund; Sales Dir.: Spencer R. Freeman.  
**Int'l firms represented:** G. Henle, C.F. Kahnt, Kistner & Siegel, F.E.C. Leuckart, Moseler, Willy Muller, Wilhelm Zimmerman (all Germany), Molenaar's Muziekcentrale (Netherlands), Ricordi (Argentina, Brazil, Germany, Italy, Mexico), Rubank (USA).  
**Int'l rep.:** USA (Novello).  
 Now Music, see Leosong.  
 Nuova Music Ltd., see Dick James.  
 Nutmeg Ltd., see Valentine.  
 O K Wave Music, c/o The Victory Cafe, 54 Eversholt St., Somers Town, London NW1. Tel: (01) 387-0694. Co-ords.: Keith Armstrong, Richard & Julian Hall.  
 Oaktree, see Carlin.  
 Obelisk Music (PRS), 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: Heinz Henschmann.  
**Int'l firms represented:** Adastral-Musik, Eulenburg, Mello-Musik (all Switzerland).  
**Int'l rep.:** Worldwide (Eulenburg in Switzerland) excluding Germany (Musia).  
 Obie Music Co., see Leosong.  
 Object D'Art, see Leosong.  
 Object Music Ltd., Little Birchwood, Cock Clarks, Chelmsford, Essex. Tel: Purlough 441.  
 Occasional Music, see EMI.  
 October, see Carlin.  
 Oddssock Music Ltd., see ATV.  
 Ogun Publ'g Co., 75 Haverstock Hill, London NW3. Tel: (01) 722-8960. Chm.: Keith Beal; Gen. Mgr.: Hazel Miller.  
 Trisha O'Keefe Music Ltd., 19 Acre Ln., London SW2 5RS. Tel: (01) 274-0164. Dir.: Trisha O'Keefe.  
 Old Sock Music, see Leosong.  
 Oliver's Music Prod'ns Ltd., see Sunlight.  
 Olofsson Music, 6 Heath Close, London W5. Tel: (01) 99N-6286. Cable: BLUEYES. Chief Exec.: Jan Olofsson.  
**Int'l reps.:** Denmark (Safir), Finland (Safir), France (Carrere), Germany (Intersong), Netherlands (Basant), Sweden (Safir).  
 Omnibus Music, see April.  
 Omy Music Co., see Leosong.  
 One Note Music, see Asterisk.  
 Onhisown Music, see Leosong.  
 Onna Music, see Leosong.  
 On Stage Music, see Panache.  
 On Yer Bike Publ'g, see Asterisk.  
 Open Door Music, see Hazy.  
 Oracle Music Ltd., 120 Kings Rd., Fleet, Hants. Tel: (02514) 20053. Telex: B58893. Mng. Dir.: Patrick Smith.  
 Orange Music Ltd., see RAK.  
 Orange Publ'g, 22 Denmark St., London WC2. Tel: (01) 836-5229. Telex: 21397. Mgr.: Dennis R. Sinnott.  
 Orbach & Chambers Ltd., 74 Long Ln., London EC1. Tel: (01) 606-9373. Mng. Dir.: Michael Chambers.  
 Orchard Street Music Ltd., see Paul Robinson.  
 Orchidia Music, see Leosong.  
 Orco Publ'g, see Leosong.  
 O'Rourke Music, see Performance.  
 Oscar Music, see Arnakata.  
 Original Music, 3B Long Acre, London WC2. Tel: (01) 748-8489.  
 Osibisa Music Ltd., see Bron.  
 Osibisounds Ltd., see Bron.  
 Otis Publ'g, see Leosong.  
 Our Music Ltd., see Red Bus.  
 Our Songs Ltd., see Chappell.  
 Oval Music Ltd., 11 Liston Rd., London SW4 ODG. Tel: (01) 622-0111. Cable: OVALDISCS. Dirs.: Charlie Gillett, Gordon Nelki.  
**Int'l rep.:** Worldwide (Rondor).  
 Owl Music Ltd., see Purple.  
 Oxford Music, 1 Abbey St., Eynsham, Oxon. Tel: (0865) 880-240.  
 Oxford Univ. Press (Music Dept.), 44 Conduit St., London W1. Tel: (01) 734-5384. Cable: FULSCORE.  
**Int'l reps.:** South Africa (Boosey & Hawkes), USA (Oxford Univ. Press).  
 P C Music, see Margaret Brace.  
 P D A Music (Inc.), see Leosong.  
 P H A B (Philip H.A. Bailey), 12 Milton Rd., Walton-on-Thames, Surrey. Tel: (98) 27087. Dir.: Philip H.A. Bailey.  
 P K K Music Ltd., see Chappell.  
 P M Music, see Handle.  
 P & P Music, 33 Dollis Ave., London N3 1BY. Tel: (01) 542-1939. Cable: MICRODISC. Chief Exec.: Peter N. Lemer.  
 P P R Music, see Warner Bros.  
 P P X Publ'g, see Leosong.  
 P R S Musical Mgmt., see LE.



P S Music Ltd., see United Artists.  
 Pageant Music Ltd., see Dick James.  
 Page Full of Hits Ltd., 4 Tilney St., Park Ln., London W1Y 5LE. Tel: (01) 493-8873. Cable: PENSONG. Telex: 25238. Mng. Dir.: Larry Page; Dir.: Terry Fenn.  
 Palace Music Co. Ltd., see Burlington.  
 Pal Music, see Purple.  
 Pam Cal Music, see Leosong.  
 Pampa Music, see Leosong.  
 Panache Music Ltd. (PRS), 49 Mount St., London W1Y 5RE. Tel: (01) 491-2904. Telex: 269398. Dirs.: Malcolm Forrester, Derek Nicol.  
 Int'l firms represented: Andante, Avid, Castle, Celestial Harmonies, Coryell, Dizlo, John Doe, Dock of the Bay, Free Jazz, Gillian, Grimes Creek, Hancock, Chris Hills, Jon Mark, Josco, Joyride, Lauralee, Little Bros., Lupe, Mayflower, Millet, Mouzon, Elvena Mouzon, Music Mgmt., Ondine, On Strike, Other, Phrase Text, Pologrounds, Powerplay, Rohm, Royalty Control, Sanasu, Simbora, Smith, Tarik, Thames Talent, Trumar, Unit Core, Utom, Wah Watson, Whiterash, You Call This Music, Zid (all USA), Cag (Germany), Cerrone/Don Ray (France), Panache (France).  
 Int'l reps.: Australia (Boom Boom), Austria (Melodie Der Welt), Belgium (Hans Kusters), Botswana (Musicpiece), Canada (BJC), Central America (Fermata in Brazil), Far East (Burlington-Palace), France (Panache), Germany (Melodie Der Welt), Italy (Franton), Japan (GP), Lesotho (Musicpiece), Luxembourg (Hans Kuster), Netherlands (Nada), New Zealand (Boom Boom), Rhodesia (Musicpiece), Scandinavia (Kleinarts), South Africa (Musicpiece), South West Africa (Musicpiece), South America (Fermata in Brazil), Swaziland (Musicpiece) Switzerland (Melodie Der Welt), USA (Panache, MTB, Jenevieve).  
 Pan-Audio Ltd., 4 Forth St., Edinburgh, Scotland. Tel: (031) 557-0181. Telex: 72465. Mng. Dir.: John Mackinnon; Gen. Mgr.: Alan Spence.  
 Pan Musik, see Kassner.  
 Pantryan Songs, see Carlin.  
 Paradise Music Ltd., see Belwin-Mills.  
 Paragon Music Co. Ltd., see Preston-Stevens.  
 Paragon Publ'g, 19 Smithfield, Belfast, Northern Ireland. Tel: (0232) 656-959. Chief Exec.: J.O.P. McCourt; Gen. Mgr.: M.A. Heaps.  
 Int'l firms represented: Prairie, Royal Flair (both USA).  
 Int'l rep.: USA (Royal Flair).  
 Parbeach Music Ltd., see Kassner.  
 Parish Music Ltd., see St. Thomas More.  
 Park Lane Music Co. Ltd., see Carlin.  
 Angel Parker Music Ltd., see Andrew Heath.  
 Tom Parker Music, see Andrew Heath.  
 Parnes Music Ltd., see United Artists.  
 Pasa Alta Publ'g, see Leosong.  
 Pasco Music, see Margaret Brace.  
 Andy Patch Music, see Margaret Brace.  
 Patricia Music Ltd., see Chappell.  
 Philip Patrick Music, see Philip P. Roberge.  
 Peanuts Music Inc., see Leosong.  
 Pear Music, 7 Woodside Grove, Hartburn, Cleveland. Mng. Dir.: Alan Cole; Gen. Mgr.: Andrew Ormston.  
 Pearl Music, see Margaret Brace.  
 Pebble Music Ltd., 46 Maddox St., London W1. Tel: (01) 629-3266. Telex: 25247. Mng. Dir.: James Pollard.  
 Int'l firm represented: Sound & Picture Co. (Kuwait).  
 Pedro Music Ltd., see Cyril Shane.  
 Peer-Int'l Library Ltd., see Southern.  
 Peers Music Ltd., 6 Denmark Pl., London WC2. Tel: (01) 836-6699. Dir.: Kay O'Dwyer.  
 Pendulum Music Ltd., see Chappell.  
 Pennant Music, see Castrator.  
 Pennine Songs, see Marksman.  
 Pentangle Ltd., see Hazy.  
 Penthouse Music Ltd., see Robert Mellin.  
 Peony Music, 95 Oakley St., London SW3 5NR. Tel: (01) 727-9215. Dir.: Sue Elliston.  
 Pepe Music Ltd., see EMI.  
 Percival Music, see Leosong.  
 Perfection In Music Publ'g, see Leosong.  
 Performance Music Ltd., Shepperton Studio Centre, Shepperton, Middx. Tel: (09328) 66531. Telex: 929416. Mng. Dir.: David Parnor; Gen. Mgr.: Brian Adams.  
 Curtis Perkins Music, see Carlin.  
 Peteborn Music, see EMI.  
 Perten Music Co., see Leosong.  
 Peterman, see Carlin.  
 Peter Maurice Music Co. Ltd., see EMI.  
 Peters Ed. Ltd., 10 Baches St., London N1 6DN. Tel: (01) 253-1638. Cable: MUSIPETERS. Gen. Mgr.: Jonson Dyer. Local branch: 119 Wardour St., London W1V 4DW. Tel: (01) 437-1456.  
 Int'l firms represented: Belaieff (Germany), Carisch (Italy), de Santis (Italy), Forberg (Germany), Heinrichshofen (Germany), Hug & Co. (Switzerland), Israeli Music Publ'ns (Israel), Kneusslin (Switzerland), Lieneu-Schlesinger (Germany), Litloff (Germany), C.F. Peters (Germany, USA), Zanibon (Italy).  
 Anthony Phillips Prod'n's Ltd., see Hit & Run.  
 Photoplay Ltd., see State.  
 Physco Music, Tanners Arms, Newbridge St., Newcastle-upon-Tyne NE1 2NS. Tel: (0632) 24052, 24062. Dir.: Simon Cowe; Gen. Mgr.: Barry McKay.  
 Pickle Music Co., see Valentine.  
 Pierhill Music Co., see Leosong.  
 Pig Shoot Music, see Leosong.  
 Pilot Music Ltd., Culross Manor, Faygate, West Sussex. Tel: (029383) 331. (Affiliated with Chappell).  
 Pinball Music, Bond Street House, 14 Clifford St., London W1. Tel: (01) 499-2933. Telex: 24224. Mng. Dir.: D.J. Vaughan.  
 Pindrop Music Ltd., see Robert Kingston.  
 Pineapple Music, 8 Nursery Rd., Prestwich, Manchester M25 7DN. Tel: (061) 773-8914, 766-5303. Dir.: Lionel Levine; Gen. Mgr.: Sid Gore. (Affiliated with Chappell).  
 Pinetree Music Ltd., see Object.  
 Pink Floyd Music Publ'rs Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Telex: 268279. Mng. Dir.: Peter Barnes.

Pippin The Friendly Ranger Music Ltd., 52 Dean St., London W1. Tel: (01) 734-9734. (Also see Chappell)  
 Pitman Hart & Co. Ltd., see J.B. Cramer.  
 Pitney Music Ltd., see Bron.  
 Pixie Music Co. Ltd., 186 Casterton Rd., Stamford, Lincs. Tel: (0780) 51736. Telex: 377494. Mng. Dir.: K.M. Cox; Gen. Mgr.: W.A. Cox.  
 Plangent Visions Music Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Mng. Dir.: Peter Barnes.  
 Plantagenet Music Co. Ltd., see Noel Gay.  
 Plantation Music, see Paul Rodriguez.  
 Plant Life Music Ltd., Edison Chambers, 109 Bancroft, Hitchin, Herts. Tel: (0462) 58555. (See Looking Glass).  
 Int'l reps.: Worldwide (Copyright Bureau of America, Leosong).  
 Plaza Music Publ'g Co., see Chappell.  
 Plex Music, see Leosong.  
 Pocono Publ'g Co. Inc., see Leosong.  
 Point Music Ltd., The Point, 9 Eccleston St., London SW1. Tel: (01) 730-4201/9777. Mng. Dir.: Rupert Merton.  
 Polar Music, see Leosong.  
 Polyphone Music Co. Ltd., see Arcadia.  
 Polyphonic Reproductions Ltd., see Studio Music.  
 Pooch Bear Music Co., see Leosong.  
 Pop Gun Music, see Louvigny.  
 Poppy Pub, see BKM.  
 Popular Hollow Music, see Leosong.  
 Porpoise Music, see Island.  
 George Porter Music, see Margaret Brace.  
 Portsmouth Publ'ns, see St. Thomas More.  
 Posse Music, see RMO.  
 Powe Music, see Leosong.  
 Power Music Prod'n's, 64 S. Molton St., London W1. Tel: (01) 499-7173. Mng. Dirs.: John & Kate Hudson. (Affiliated with Heath Levy).  
 Int'l rep.: Worldwide (Heath Levy).  
 Poz Music, see Leosong.  
 Prestige Music Ltd., 40 Grafton Way, London W1P 5LB. Tel: (01) 388-7653. Cable: MARQUIMUS. Telex: 298976. Mng. Dir.: John Spalding; Gen. Mgr.: Carole Broughton; Prof. Mgrs.: Howard Huntridge, Ian Titchener.  
 Int'l firms represented: Aisha, Cireco, John, Jondora, Mumbi, Myrtle Monroe, Orpheum, Parker, Prestige, Tru-Sound (all USA).  
 Preston-Stevens Music Co. Ltd., Lansdowne House, Lansdowne Rd., London W11. Tel: (01) 727-0041. Pres.: Denis Preston; Mng. Dir.: Lionel G. Stevens.  
 Int'l rep.: Austria, Germany, Switzerland (all Schmolzi & Slezak in Germany).  
 Alan Price Music Ltd., see Carlin.  
 Lloyd Price Music, see Leosong.  
 Production Music, 127 High Rd., East Finchley, London N2. Tel: (01) 883-9849. Mng. Dir.: Len Carrington.  
 Programme Music Ltd., see Josef Weinberger.  
 Projection Publ'g Co., 74 High St., Old Leigh, Leigh-On-Sea, Essex. Dirs.: Richie Bull, Dave Hatfield, Dave Lawrence; Gen. Mgr.: Richie Bull.  
 Promus, see Production.  
 Proud Prod'n's Ltd., see United Artists.  
 Pubit Publ'g, see Leosong.  
 Publicare Publ'g, see Leosong.  
 The Publisher's (MCPS), 106 Dawes Rd., Fulham, London SW6 7EG. Tel: (01) 385-5660. Mng. Dir.: Caruzo Fuller; Gen. Mgr.: Tony Mathias.  
 Int'l rep.: Japan (Sun).  
 Puffin Prod'n's Inc., see Leosong.  
 Pulsar, see Carlin.  
 Pumpkin Music, see DJ.  
 Pure Noise Ltd., see Chappell.  
 Pyramid Music, see EMI.  
 Quarry Music Ltd., see Andrew Heath.  
 Quarter Gale Music, see Island.  
 Quartet, see Carlin.  
 Quicksilver Music Corp., see Leosong.  
 Quiston Music Co., see Leosong.  
 R A K Publ'g Ltd., 42-48 Chancery St., London NW8. Tel: (01) 586-2012. Dir.: David Most; Gen. Mgr.: Ron Maddison.  
 Int'l reps.: Argentina (Melograf), Australia (Castle), Czechoslovakia (Supraphon), France (Baboo), Germany (Melodie Der Welt), Hong Kong (Burlington Palace), Israel (April), Italy (Ed. Musicali Melodie), Japan (Toshiba), South Africa (Music Publ'g Co.), Spain (EGO), Sweden (Sweden Music), USA (Finchley).  
 R A M Music Ltd., see The Les Reed Org.  
 R J Music, "The Return," 89 Clifford Rd., Barnet, Herts. EN5 5NZ. Tel: (01) 440-9788. Mng. Dir.: Roger James; Gen. Mgr.: Christine Sparks.  
 R M O Music Co., 3 Alfred Pl., 3rd fl., London WC1E 7EE. Tel: (01) 580-6830. Telex: 261507. Ref. 3252. Gen. Mgr.: Ron McCreight.  
 Int'l reps.: Australia (Rondor), Benelux (Intersong Bassart), Germany (Global), Japan (Pacific), Scandinavia (Frost).  
 R S O (The Robert Stigwood Group Ltd.) Publ'g Ltd., 67 Brook St., London W1Y 1YD. Tel: (01) 629-9121. Cable: STIGWOOD. Chm.: Robert C. Stigwood; Dir.: Alexander M. Sinclair. (Also see Chappell).  
 Int'l firms represented: Brothers Gibb (Netherlands), Casserole (USA), Red Cow (USA), Stigwood (USA).  
 R T Music, see Asterisk.  
 R T L Music, 111 Mortlake Rd., Kew, Richmond, Surrey TW9 4AB. Tel: (01) 876-8682. Telex: 928215. Mng. Dir.: Barry L. Collier.  
 R 2 Music, 29 Goucester Place Mews, London W1. Tel: (01) 935-2750. Mng. Dir. & Gen. Mgr.: Robb Eden; Sales Mgr.: Harvey Cazaly. (Administered by Louvigny).  
 Radar Music, see ATV.  
 Radarscope Music Ltd., 60 Parker St., London WC2. Tel: (01) 404-5832. Mng. Dir.: Martin Davis.  
 Radio Luxembourg Publ'g, 58 West St., Harrow-on-the-Hill, Middx. Tel: (01) 864-5207. Mng. Dir.: Ernie Garside; Dirs.: Cliff Corbett, Neil Lancaster.  
 D. Rahter, see Richard Schauer.  
 Ramshack Music, see EMI.  
 Tony Randolph Music, see Paul Rodriguez.  
 Rapid Fire Music, see Music Farm.  
 Rapsac Music, see Leosong.

Rawlou Music Ltd., see Leeds.  
 Raymar Music Co., see Valentine.  
 Razamataz, see Intersong.  
 Rebel Music, 67 Wigmore St., London W1. Tel: (01) 935-7587. Telex: 24224. Mng. Dirs.: D.A. Howman, Gavin Dare.  
 Red Bus Music (Int'l) Ltd., 34 Salisbury St., London NW8. Tel: (01) 402-9111. Dirs.: Eliot M. Cohen, Ellis Elias, Leslie Grade. Copyright Mgr.: Sandra Maylam.  
 Int'l reps.: Argentina (MAI), Australia (Castle), Austria (Ralph Siegel), Belgium (Arndmore & Beechwood), Brazil (ITAIPU), Far East (Pathe), Germany (Ralph Siegel), Greece (EMI), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon, New Dayglow), New Zealand (Castle), Peru (Perumusic), Portugal (Valentim de Carvalho), South Africa (EMI-Brigadiers), Spain (EGO), Switzerland (Ralph Siegel).  
 Rediffusion Int'l Music Ltd., see Belwin-Mills.  
 Red Pajamas Music Inc., see Leosong.  
 Redmays Music Co., see EMI.  
 Redrock Music, see Chappell.  
 Redwood Music Ltd., see Carlin & Satril.  
 The Les Reed Org., 35 Soho Square, London W1. Tel: (01) 439-1755.  
 Regal Music Ltd., see Noel Gay.  
 Regency Music Ltd., see ATV.  
 Renaissance Music Ltd., see EMI.  
 Dave Reinhardt Music, see Paul Rodriguez.  
 Response Music Ltd., 3 Dennis Rd., East Molesey, Surrey. Tel: 941-4767. Chief Exec.: Mike Claire.  
 Reynolds Music, see EMI.  
 Peter Rice Music Ltd., 147 Wardour St., 2nd fl. Suite, London W1V 3TB. Tel: (01) 437-7061.  
 Richcourt Music Ltd. (PRS), 17 Boltons Court, 216 Old Brompton Rd., London SW5. Tel: (01) 370-2919. Telex: 912881. Mng. Dir.: Barry Alexander; Gen. Mgr.: John B. House.  
 Int'l reps.: Australia (Castle), Germany (Accord), Mexico (Beechwood), South Africa (EMI-Brigadiers).  
 Richmond Music Ltd., see Paul Rodriguez.  
 Richrict Music Co., see Valentine.  
 Ricochet Music Ltd., 12a St. George St., London W1. Tel: (01) 493-1141.  
 G. Ricordi & Co. (London) Ltd., see Belwin-Mills.  
 Riding Light Music Co., see Valentine.  
 Rimusic, see Lemmel.  
 Rio Cartel Music, see April.  
 Ritual Prod'n's Ltd., 59 Draycott Pl., London SW3. Tel: (01) 589-4164. Dir.: Hilary Mark-Levinge.  
 Riva Music Ltd., 2 New Kings Rd., London SW6. Tel: (01) 731-4131. Telex: 28781. Dirs.: Mike Gill, W. Stonebridge; Gen. Mgr.: Dennis Collopy. (Also see GH).  
 River Music Ltd., see Robert Kingston.  
 Roar Music Ltd., see EMI.  
 Robbins Music Corp. Ltd., see EMI Music.  
 Philip P. Roberge Assoc's Inc., 16 Dunraven St., Mayfair, London W1Y 3FE. Tel: (01) 499-0671. Cable: TOM-TOM. Pres. & Mng. Dir.: Philip P. Roberge.  
 Robertson Publ'ns, The Windmill, Wendover, Aylesbury, Bucks. HP22 6JJ. Tel: (0296) 623107. Co-Owner: Kenneth Robertson.  
 Int'l firms represented: Charles Colin (USA), Lawson-Gould (USA), Leslie (Canada), Paul Price (USA), Waterloo (Canada).  
 Int'l reps.: Australia (Allans), Canada (Boosey & Hawkes), USA (Theodore Presser).  
 Roberts Music Ltd., see EMI.  
 Rock Artistes Music Publ'g Ltd., 2 Unwin Mansion, Queens Club Gardens, London W14 9TH. Tel: (01) 385-3759. Cable: RAM. Telex: 25584. Gen. Mgr.: Michael Walsh.  
 Int'l reps.: Australia (Albert & Son), Austria (Intersong), Belgium (Hans Kusters), Canada (April Blackwood), Europe (April Blackwood), Germany (Intersong), Italy (Ariston), Japan (April Blackwood), Luxembourg (Hans Kusters), Netherlands (New Dayglow), New Zealand (Albert & Son), Switzerland (Intersong), USA (April Blackwood), rest of world (April Blackwood).  
 Rockbottom Music Ltd., Sawmills, Golant, Fowey, Cornwall PL23 1LP. Tel: (072683) 3337. Dir.: Tony Cox.  
 Int'l rep.: Worldwide (Chrysalis).  
 Rock City Music, see Performance.  
 Rocket Publ'g, 4 Audley Square, London W1Y 5DR. Tel: (01) 499-9714. Telex: 265870. Dirs.: Elton John, John Reid, Mng. Dir.: Kevin Eade; Gen. Mgr.: Jim Doyle.  
 Int'l firms represented: British Rocket, Jordell, Newton House, Rocket Songs (all USA).  
 Rockin' Music, 3 Kentish Town Rd., London NW1. Tel: (01) 267-5192. Telex: 298634. Mng. Dirs.: Trevor Churchill, Ted Carroll.  
 Int'l firms represented: Artec Publ'rs (USA), Florentine/Vernon Wray (USA).  
 Int'l reps.: Benelux (Nada), Austria (April), France (Francis Dreyfus), Germany (April), Italy (Franton), Japan (Pacific), Scandinavia (Sonet), Spain (Quiroga-Penta), Switzerland (April).  
 Rock Music Co. Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Mng. Dir.: Peter Barnes.  
 Rock-On Music, see April.  
 Rodeo Music, see Leosong.  
 Paul Rodriguez Music (MCPS, PRS), 22 Tavistock St., London WC2. Tel: (01) 240-1032. Cable: MUSICOMP. Mng. Dir.: Paul Rodriguez; Gen. Mgr.: Arabella Bedini.  
 Int'l firms represented: Deaver (USA), Ultra (Jamaica).  
 Int'l reps.: Alax Music Ltd. & Virginia Music Ltd. — Australia (Associated), Austria (Siegel), Belgium (Intersong-Paris), France (Intersong-Paris), Germany (Siegel), Switzerland (Siegel), Comma Music — Belgium, Luxembourg, Netherlands (all Bospel).  
 Rogers Music Ltd., see United Artists.  
 Winthrop Rogers Ed., see Boosey & Hawkes.  
 Rojo, 22 York House, Upper Montagu St., London W1. Tel: (01) 723-1935. Dirs.: Jon Pope, Rob Boughton.  
 Roker Music Ltd., see Rondor.  
 Rokir Music Corp., see Leosong.  
 Rollercoaster Music, see Asterisk.  
 Rollerjoint Music, see Nems.  
 Romney, see Essex.  
 Roncom Music Ltd., 61 Frith St., London W1. Tel: (01) 734-



7462 Cable FIELDMUS Chief Exec. Harold C. Fields, Gen. Mgr. Norman Nodel.

**Int'l firms represented:** Ashley Dealers, Century-Heritage, Joe Goldfeder, Music Exploitation.

Rondan Music Ltd., see State.

Rondercrest, 17 Queensway, Dunstable, Beds. LU5 4ET. Tel (0582) 62325.

Rondor Music (London) Ltd., Rondor House, 10a Parsons Green, London SW6 4TW Tel: (01) 731-4161 Cable: RONDORLON Telex: 8951674 Mng Dir. Bob Grace Home office: USA.

**Int'l firms represented:** Alessi, Almo, Arnas, Back Road, David Bateau, Bigbro, Braitree, Doors, Dovan, Hollenbeck, India Music Ink, Irving, Jasperilla, Jeffmar, Jowcol, Lady Jane, Magic Land, Miles Ahead, Porchester, Saggfire, Shillelagh, Tangenne, Tower of Power, Walkin' Fish.

**Int'l reps.:** Australia (Rondor), Belgium (Universal), Ross (ITAIPIU), Canada (Irving/Almo), Chile (Sochem), Czechoslovakia (Opus), France (Pathe Marconi), Germany (Global), Greece (Blackwood), Hong Kong (Pathe), Italy (RCA), Japan (Pacific), Mexico (Beechwood), Netherlands (Universal), South Africa (Music Publ'g Co.), Spain (EGO), Sweden (Sweden Music), USA (Irving/Almo).

Jeremy Rose Music, see EMI.

Rosemary Music, Barn Cottage, Lower Church St., Cuddington, Bucks. Tel (0844) 291-617. Dir. Bob Graham.

Rosey Music Ltd., see Tincabell.

Ross Music, see EMI.

Rouge Music Ltd., 84 Wardour St., London W1V 3LF. Tel: (01) 734-1310

Round Music Co. Ltd., Toftrees, Church Rd., Woldingham, Surrey. Tel 2386. Mng Dir. David Mackay; Gen. Mgr. Michael Chalis

Round Music Ltd., see Panache.

Roundabout Music Ltd., 9 Hillgate St. London W8 7SP Tel: (01) 727-2791. Telex 2572B. Chief Exec. Pat Fairley.

Ro West Music Co., see Leosong.

Roxborough Music Ltd., see Robert Mellin.

Russe de Musique (Ed.), see Boosey & Hawkes.

Michael Rutherford Ltd., see Hit & Run.

Rutland, see Essex.

Ryan Music Ltd., see Intersong.

Rybar Music, see Paul Rodriguez.

S F Original Sounds, see Metropolitan

S P Music, see Purple.

Sackerson Music, see Leosong

Sad Music Ltd., see Chappell.

Saffred Music Ltd., Hurworth Cottage, Hurworth, Darlington, Durham Tel (0325) 721-143, 720-792. Mng. Dir. & Gen Mgr. Elaine Safer

Saguenay Music Ltd., see Crow.

St. Annes Music, Kennedy House, 2 Swinbourne Grove, Withington, Manchester M20 9PP Tel: (061) 434-3461 Cable KENTESH. Dirs. Danny Betesh, Harvey Lisberg, Ric Dixon.

**Int'l firms represented:** Razzle Dazzle Music (USA), Teddy Randazzo (USA)

**Int'l reps.:** Albania, Austria, Bulgaria, Czechoslovakia, Germany, Greece, Hungary, Poland, Romania, Switzerland, Turkey, USSR (all Francis Day & Hunter in Germany); Australia, New Zealand, British Solomon Islands, Christmas Island, Ellice Island, Fiji Islands, Gilbert Island, Nauru, New Guinea, New Hebrides, Norfolk Island, Tonga Island, Western Samoa (all Essex in Australia), Belgium (Intersong Primavera), Canada (Man-Ken), France (Allo), Japan (Pacific), Luxembourg (Intersong Primavera in Belgium), Netherlands (Intersong Basart), Scandinavia (Sweden), USA (Man-Ken)

St. George Music Ltd., see Chappell & RSO.

St. Gregory Publ'g Co., 64 Pinehath Rd., High Kelling, Holt, Norfolk NR25 6RH Tel Holt 2288

St Mary's Press, The Convent, Wantage, Oxon OX12 9DJ. Tel Wantage 3141 Contact Sister Alison Julian (Plainchant music only)

St. Thomas More Centre for Pastoral Liturgy, 9/11 Henry Rd., London N4 2LH Tel (01) 802-1485/9874 Dir. Rev Harold E. Winstone, Gen Mgr. Paul Inwood.

Sally Music Co. Ltd., see Valentine.

Sam Fox Publ'g Co., see EMI

Sammy Music Co., see EMI.

Sam Songs, see Carlin.

Sams Music, 78 Durham Rd. London SW20. Tel (01) 947-9000 Mng Dir. Max Wright; Gen Mgr. Barry Wright.

Sandcock Music Inc., see Leosong

Santa Ponsa Music Ltd., see Dick James.

Sapphire Music Ltd., see State

Sarabee Music—Mng. Dir. Shirley Selwood—see Biscuit

Sarah Music, 9A Hallcroft Ln., Copman Thorpe, York Tel (0904) 703-401, 797-090. Mng. Dir. Mal Spence. Gen Mgr. Dave Leaper. (Affiliated with Chappell)

**Int'l rep.:** Worldwide (Chappell).

Sarm Songs, 9-13 Osborn House, Osborn St., London E1 Tel (01) 247-1311.

Satellite Music Ltd., see Robert Mellin.

Satril Music Ltd., (div. of Henry Hadaway Org.), Satril House, 444 Finchley Rd., London NW2 2HY Tel (01) 435-8063. Cable SATRIL Telex: 261331. Mng Dir Henry Hadaway; A&R Dir., Paul Jenkins; Bus. Affairs Mgr. Peter Wells; Copyright Admin Sheila Roberts

**Int'l reps.:** Australasia (Leeds), Austria (Discoton), Belgium (Claude Pascal), Brazil (Top Tape), France (Claude Pascal), Germany (Discoton), Israel (April), Japan (NTVM), Luxembourg (Claude Pascal), Netherlands (Nada), Spain (Discotomoda), Sweden (Sonet), Switzerland (Discoton).

Sauna Music, see Cherry Music.

Sava Music, see Satril.

Saydis Recs., The Barton, Ingelstone Common, Badminton, Glos GL9 18X Tel (045424) 266 Chief Execs. Gef & Genny Lucena

Schaeffers Kassner Music Ltd., see Kassner

Schauer & May, see Richard Schauer.

Richard Schauer (PRS), Lyra House, 67 Belsize Ln., London NW3 5AX Tel (01) 794-8038 Mng Dir Irene Reford.

**Int'l firms represented:** Musicus, E.C. Schirmer (both USA).

**Int'l rep.:** USA (Associated Music Publ'rs).

G. Schirmer Ltd. (MCPS, PRS), 140 Strand, London WC2R 1HH Tel (01) 836-4011. Chief Exec. & Gen. Mgr.: Julian Mitchell-Dawson.

**Int'l firms represented:** Associated (USA), Bote & Bock (Germany), Broude Bros (USA), De Camera (USA), G&C—Morton Gould rental only (USA), General (USA), Joshua (USA), Margun (USA), Rongewon (USA), G. Schirmer (USA), Schroeder & Gunther (USA).

**Int'l rep.:** USA (G. Schirmer).

Schott & Co. Ltd., 48 Great Marlborough St., London W1V 2BN Tel (01) 437-1246 Cable: SHOTANCO. Telex: 298738. Mng. Dir. P.W. Makings

Schwartz Music Ltd., see Robert Mellin.

Scorpio Music, see Hazy

Scotus Music Publ'ns Ltd. (PRS, MCPS), 28 Dalrymple Crescent, Edinburgh, Scotland EH9 2NX. Tel: (031) 667-3633. Cable: MUSICJA VIVA. Mng. Dir. James Douglas, Gen. Mgr. Kevin Anderson.

**Int'l firms represented:** AA, PWM (both Poland).

**Int'l reps.:** Canada (Morning), Europe (G. Schirmer, Scotus), Greece (Hannetole), USA (Worldwide).

Scratchwood Music, see EMI

Screen Gems-EMI Music Ltd., see EMI.

Scuzzy Chicken Music, see Leosong.

Seabreeze Music Ltd., 25 Newman St., London W1P 3HA. Tel (01) 637-2586. Dirs. John Coletta, Andrew Tribe

Seaside Publ'g Co., see Leosong.

See Shanty, see Pendulum.

See Saw, see Southern.

Sega Publ'g Co., see Leosong.

Sidney A. Seidenberg Music, see Carlin.

Sempri, see Carlin.

Senlac Music Ltd., see Frank Chacksfield.

Sensible Songs, Lennie Mains, Cammo Rd., Edinburgh. Tel: (031) 334-2520. Chief Exec. Lenny Love. (Affiliated with EMI)

Sentinel Music, Paul Penance, Cornwall. Tel (0736) 73246. Telex 45608 Ref 111. Chief Exec. & Gen. Mgr. Job Morris; Sec'y. Irene Morris

September Music Ltd. (MCPS), 209 Denby Dale Rd., Wakefield, Yorks WF2 7AJ. Tel (0924) 79589. Chm.: James Fowley

Sequence Music, see EMI.

77 Music, 77 Charing Cross Rd., London WC2H 0AB. Tel: (01) 437-4197. Owner D.A. Dobell.

Seven Winds Prod'ns, see Leosong.

Seven Seven Music Ltd., see Chandos.

Sewngali Music, see Leosong.

Seysongs, see Cherry Music.

Shaboodle Music, 148 Charing Cross Rd., London WC2H 0LH. Tel: (01) 836-0108. Mng. Dir. Trisha O'Keefe.

Shadamm, see Carlin.

Shadows, see Carlin.

Shaftesbury Music Co. Ltd., see MAM.

Shair Music Ltd. see Dick James.

Shakin Music, see Leosong.

Cyril Shane Org., 14 New Burlington St., London W1X 2LR. Tel (01) 734-3251. Telex: 267488. Pres. Cyril Shane.

**Int'l firms represented:** Alben, Boca, Broude/Bregman, Cashew, Fat Zach, Flix Int'l, Hexachord, House of Sham, Hubtones, Jadbber, New Pax, Raton, Ruzamu, Skinny Zach, Spiral, Stevarim, Stonehenge, Thunderclap, Wedge (all USA).

**Int'l reps.:** Australasia (Chappell), Austria (Melodie der Welt), Far East (Pathe), Germany (Melodie der Welt), Scandinavia (EMI), South Africa (Gallo), Switzerland (Melodie der Welt).

Shapiro, Bernstein & Co. Ltd., 184/186 Regent St., London W1R 5DF. Tel (01) 439-7731. Cable: BERNSTEIN.

**Int'l reps.:** Australasia (Wallaby), USA (Ivan Mogull).

Shap Music Ltd., Abbott House, 1/2 Hanover St., London W1R 9WB Tel (01) 734-4742. Dirs.: Helen & Ronnie Shapiro, Tony Barrow, Bess Coleman.

Shark Music, see Leosong.

Sharon Music, see Sparta Florida.

Shattinger Publ'ns Inc., see Leosong.

Shaw C. Music, see Leosong.

Shawbury Music Ltd., see Eaton.

Shelley Music Ltd., 3 Regents Dr., Keaton, Kent. 8R2 6BU. Tel (0689) (66 from London) 59976. Chief Exec.: Peter Shelley

Shere (Surrey), see Campbell Connelly.

Sherlyn Music, see April.

Sherwin Music Co., see Robert Mellin.

Sherwood Music Co., see Leosong.

Shettland Music Ltd., see Chappell.

Shirley Music, see Margaret Brace.

Shoestring Music Corp., see Leosong.

Shoestring Prod'ns, 13 Silverthorne Rd., Clapham, London SW8. Chief Exec.: Mike Spenser.

Shoot Music, see EMI.

Show, see Campbell Connelly.

Showcase Music of London Ltd., 111 Uxendon Hill, Wembley, Middx. HA9 9SH. Tel (01) 904-3653.

Showuff Music Publ'g Ltd., 22 Tavistock St., London WC2. Tel (01) 836-7608. Chief Exec. Marsha Abson; Sales Mgr. Neville Wills

**Int'l firm represented:** Slum (USA).

**Int'l rep.:** USA (Morton Levine).

Sikorski, see Campbell Connelly.

Silent Music, see Hazy.

Silk Purse Music, see Louigny.

Silly Billy Music Ltd., 36 Baker St., London W1M 1DG. Tel: (01) 935-5920

Silhouette Music Corp., see Hansen & Leosong.

Silver Cloud Music Ltd., see Barn.

Silver Dawn Music, see Leosong.

Silver Stevens Music Inc., see Leosong.

Silver Thevis Music, see Leosong.

N. Simrock, see Richard Schauer.

Since Music Publ'g Co., see Leosong.

Sinclair Music, see Leosong

Sing & Win Music, see Shaboodle.

Singature Publ'g, 63 Grosvenor St., London W1 Tel: (01) 493-7831 Cable WEDGE. Mng. Dir. A.M. Gordon

Singspiration Inc., 28 George IV Bridge, Edinburgh 1,

Scotland. Tel: (031) 225-4816. Partner: T.C. Danson-Smith.

Singular Music Ltd., see Robert Mellin.

Sirod Music, see Leosong.

Siska Music (MCPS, PRS), 312 Abchurch House, Grove End Rd., London NW8. Dir.: Bill Barclay.

Skerryrock Ltd., see Island.

Skidmore Music Ltd., see Shapiro, Bernstein.

Skylark Music, 69 New Bond St., London SW1. Tel: (01) 408-1606. Mng. Dirs.: A.J. Gourvish, P.A.L.J. Gooding

Slamina, see Carlin.

Sledge Music Ltd., see Carlin.

Sleeping Bunny Music Ltd., see Sparta Florida.

Sleepy Dumping Music Ltd., see Martin-Coulter.

Slim Music Ltd., see RAK.

Sly, see Asterisk.

Small Wonder Music Ltd., 162 Hoe St., London E17. Tel: (01) 520-2727. Chief Execs.: Pete & Mari Stennett.

Smash Bros., see Island.

Smash Music, see Light.

Ethel Smith Music Corp., see Hansen & Leosong.

R. Smith & Co. Ltd., PO Box 210, Watford, Herts. WD2 4YG. Tel: (92) 34146.

Smooth, see Carlin.

Snibo Music Ltd., see Chappell & Delta.

Snob Music, see EMI.

Snorbly Music Inc., see Leosong.

Socks Music, see Island.

Soho Recs., 39 Hereford Rd., London W2. Tel: (01) 229-8911. Mng. Dirs.: S. Brennan, P. Gaston.

Sol-Doon Music Publ'g Co. Ltd., Astral House, 396 Leabridge Rd., London E10. Tel: (01) 539-3232, 556-1228. Mng. Dir.: Roger Mealey; Gen. Mgr.: Graham James.

Solid Gold Music, see Intersong.

Solid State Music, see Leosong.

Solistic Music, see Leeds.

Sonet Prod'ns Ltd., 121 Ledbury Rd., London W11 2AQ. Tel: (01) 229-7267. Cable: SONETMUSIC. Telex: 25793. Mng. Dir.: Rodney Buckle; Gen. Mgr.: Alan Whaley.

**Int'l firms represented:** Eyeball, Flying Fish, Greenwich, John Hartford, Hodolog, Stainless, Stone County, Tortoise, (all USA); Louis III (France), Satin (Switzerland), Sonet (Scandinavia), Tiber (Italy).

**Int'l reps.:** Austria (Satin), France (Louis III), Germany (Satin), Italy (Tiber), Netherlands (Sonet), Scandinavia (Sonet), Spain (Ducat), Switzerland (Satin), USA (Emile, Stainless).

The Song Factory, see Bedrock.

Songs For Aice, see Airs & Graces.

Soul Music, see Sparta Florida.

Souville Music, 62 Lucien Rd., Tooting, London SW17. Tel: (01) 540-3775.

Sound of Scandinavia, see Tabitha.

Sound of Silk, see Leosong.

Soundpost Inc., see Leosong.

South Eastern, see Southern.

Southern Library of Rec'd Music, see Southern.

Southern Monarch, see Southern.

Southern Music Publ'g Co. Ltd., 8 Denmark St., London WC2H 8LT. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Dirs.: T.F. Ward, Monique & Ralph (II) Peer, D.R. King; Prof. Mgr. Marjorie Murray.

**Home office:** USA, Southern Music Publ'g Co. Inc.

Southstrand Music Ltd., 10 Greek St., London W1. Tel: (01) 437-1450. Mng. Dir.: Paul K. Walden. (Also see Flash & Heath-Levy)

**Int'l rep.:** Worldwide (Heath-Levy).

Space Music Ltd., see Chappell.

Spaceward, see Spriguns.

Spade, see Injun.

Spane Music, see Leosong.

Spaniel Music Ltd., Dockens Water, Blashford, Ringwood, Hamps. Tel: (04254) 2645. Dir.: P. Goodhand-Tait.

**Int'l firm represented:** Coburn (New Zealand).

**Int'l reps.:** Australia (Coburn/Sundowner), Austria (Siegel), Benelux (Universal Songs), France (Chappell), Germany (Siegel), Italy (Chappell), Japan (Chappell), New Zealand (Coburn/Sundowner), Scandinavia (Chappell), Switzerland (Siegel), USA (Chappell).

Spanka Music, see MAM.

Sparerib Music, see Leosong.

The Sparta Florida Music Group Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-0168. Cable: HALMUSIC. Telex: 896795. Mng. Dir.: Hal Shaper; Gen. Mgr.: Mike Berry.

**Int'l firms represented:** Bareback, Barton, Glen Campbell, Faron Young (all USA).

**Int'l reps.:** Australia (J. Albert), Belgium (Sparta Florida), Germany (Hans Wewerka), Israel (Subar), Netherlands (Sparta Florida), Singapore (Decca), South Africa (Francis Day), Scandinavia (Nordic), South America (Sparta Florida), Spain (RCA), Switzerland (Sparta Florida).

Specs Music Ltd., see ATV.

Spectrum, see Moments.

Spherumatics, 12 Northfield Rd., Onehouse, Stowmarket, Suffolk IP14 3HF. Tel: (04492) 3388.

Spice Music, see Margaret Brace.

Spider Music, see Margaret Brace.

Spilt Beans, see Kennel Music.

Spin Publ'ns, see Mockbeggar.

Spindrift Music Ltd., see Chappell.

Spool Publ'g Co. Ltd., see United 2.

Spoone Music Ltd., see Leeds.

Sporn Music, see Leosong.

Spriguns Music Ltd., 34/35 Clarendon St., Cambridge. Tel: (0223) 646243. Mng. Dir.: Mandy Morton; Gen. Mgr.: Mike Morton.

Springfield Music Ltd., see Chappell.

Springpark Music Ltd., 5 Marston Close, Swiss Cottage, London NW6 4EV. Tel: (01) 328-7676. Mng. Dir.: Ray Davies.

**Int'l reps.:** Benelux (Kluger Int'l), Canada (Franklyn Boyd), Germany (Melodie Der Welt), USA (Franklyn Boyd).

Springthyme Music, Balmalcolm House, Balmalcolm, Kingskettle, Fife KY7 7TJ. Tel: (0337) Ladybank 30773. Dir.: Peter Shephard.



Spring Time Music, see Leosong.  
 Stable Music, 4 Chalcot Rd., London NW1.  
 Stade Music Co., see Leosong.  
 Stage One Music (PRS), 22 Madeira Grove, Woodford Green, Essex. Tel: (01) 505-5221. Chief Exec.: John Bassett.  
 Stagetruck (Music Publ'g) Ltd., 57 Duke St., Grosvenor Square, London W1. Tel: (01) 493-5015. Cable: STAGETRUCK Chm. & Mng. Dir.: Simon Caplan; Dir.: Terry James, Neil Shestobal. (Also see Leosong).  
 Int'l reps.: Australia (Mathews Copyright Bureau), Brazil (Copyright Serv. Bureau); USA (Copyright Serv. Bureau).  
 Stallion Music, 10 Haunch of Venison Yard, Brook St., London W1. Tel: (01) 499-9491. Mng. Dir.: J. Toogood.  
 Standard, see Essex.  
 Stanhope Music Ltd., see Intersong.  
 Stanmore Music, see Margaret Brace.  
 State Music Ltd., Speen House, Porter St., Baker St., London W1M 1HY. Tel: (01) 487-503. Telex: 25740. Mng. Dir.: Wayne Bickerton; Deputy Mng. Dir.: Brian Oliver.  
 Status Music Ltd., see Charisma.  
 Status Quo Publ'g Co. Ltd., see Eaton.  
 Stave & Nickelodeon Music Ltd., 51 Kilmaree Rd., London SW6. Tel: (01) 385-2470. Mng. Dir.: Nichola Martin, Prof. Mgr.: Steve Glen. (Affiliated with Intersong).  
 Int'l reps.: Austria, Germany & Switzerland (April), rest of world (Intersong).  
 Steampower Music Ltd., see Chappell.  
 John Stedman Music Publ'g (MCPS, PRS), 112 Sunny Gardens Rd., London NW4. Tel: (01) 203-1324. Mng. Dir.: John Stedman.  
 Int'l firms represented: Goodie Train, Prohlic, Rogerman, Sundown (all USA).  
 Miriam Rose Stern Agency Inc., 14 New Burlington St., London W1X 2LR. Tel: (01) 734-3251.  
 Home office: USA.  
 Note: Corporation representing heirs of songwriters, administering reversionary rights emanating from United Kingdom, Canada, Australasia, Ireland, Republic of South Africa.  
 Sticks Music Ltd., see United Artists.  
 Stink Horn, see Asterisk.  
 Stirling-McQueen Ltd., see Page Full of Hits.  
 Stone-Greene Music, see Leosong.  
 Rosetta Stone Publ'g Ltd., see Cavalcade.  
 Storm Music, 133 Park Rd., Blackpool FY1 4ET. Tel: (0253) 23095, 27357. Mng. Dir.: Wayne Paul.  
 Straitjacket Songs Ltd., see Rondor.  
 Strange Music Ltd., see Andrew Heath & GH.  
 Stratford Music Ltd., see Chappell.  
 Stratsong, see Carlin.  
 Street Music Ltd. (PRS), 8 Roland Gardens, Basement Apt., London SW7 3PE. Tel: (01) 370-2929/2956. Dir.: Clive Calder, Dave Robinson.  
 Int'l reps.: Central & South America (RCA), Australia (Mushroom), Austria (Melodie Der Welt), Belgium (Nada), Canada (Morning), France (Intersong), Germany (Melodie Der Welt), Italy (RCA), Japan (Door Knob), Mexico (RCA), Netherlands (Nada), New Zealand (Mushroom), Scandinavia (Intersong), South Africa (Musicpiece), Spain (RCA), Switzerland (Melodie Der Welt), USA (Athlone).  
 Striped Music, see Trisha O'Keefe.  
 Studio G (PRS/MCPS), 145 Wardour St., London W1. Tel: (01) 734-5784. Mng. Dir.: John Gale; Gen. Mgr.: Peter Dunkley.  
 Studio Music Co., 77/79 Dudden Hill Ln., London NW10 1BD. Tel: (01) 459-6194. Owner: Stan Kitchen.  
 Stylus Music Ltd., see Janna.  
 Subar Music Ltd., see Robert Mellin.  
 Subiddu Music Ltd., see Chappell.  
 Success Music Ltd., see Kassner.  
 Suede Music Inc., see Leosong.  
 Summerland Music, see Arnakata.  
 Summit Music Ltd., 38 North Row, London W1. Tel: (01) 499-2014. Mng. Dir.: Charles Peate; Gen. Mgr.: Clive Scott.  
 Int'l reps.: Canada (Gong Dimension), Scandinavia (Air), USA (Gong Dimension).  
 Sunburst Recs. Ltd., 25 Newman St., London W1. Tel: (01) 323-1272. Dir.: John Coletta, Andrew Tribe.  
 Sunbury Music Ltd. (PRS), 155-157 Oxford St., London W1. Tel: (01) 437-2468. Mng. Dir.: John Merritt; Prof. Mgr.: Jon Rose.  
 Int'l firms represented: Andustin (USA), Antisia (USA), Associated (Australia), Chess Music Inc. (USA), Cyclus (Germany), EDIM (Mexico), Global (Japan), Kidada/Rashida Music Inc. (USA), Koppelman-Bandier (USA), Metal Machine, Oakfield Avenue, Pi-Gem Music Inc. (USA), Roz-Tense Music Inc., RCA (Brazil, France, Italy, Mexico, Spain), Relay (Argentina), Sunbury Dunbar (Canada).  
 Int'l reps.: Argentina (Relay), Australia (Associated), Belgium (Universal Songs), Brazil (RCA-Victor), Canada (Sunbury Dunbar), France (RCA), Germany (Cyclus), Hong Kong (Burlington-Palace), Italy (RCA), Japan (Global), Mexico (EDIM), Netherlands (Universal Songs), Scandinavia (Sonet), Singapore (Burlington-Palace), South Africa (Gallo), Spain (RCA).  
 Sundergrade Music Ltd., see Eaton.  
 Sunlight Music Prod'ns Ltd., 51 Maida Vale, London W9 1SJ. Tel: (01) 289-3366. Chief Exec.: Jimmy Duncan; Gen. Mgr.: Monique Dahlmann.  
 Sun-Pacific Music (London) Ltd. (MCPS), PO Box 78, London SE19. Tel: (01) 653-8457. Cable: TREBLIG. Mng. Dir.: Gilbert Gibson; Gen. Mgr.: Borek Nemecek.  
 Int'l firms represented: Black Stave (USA), Gold Stave (USA), Main Stave (USA), Master Measure (South Africa), Mir Song (USA), Sun Pacific (South Africa).  
 Int'l reps.: Australia (Associated), Benelux (Southern), Europe (Chappell), Germany (Intersong), Italy (Chappell), Scandinavia (Sweden Music), USA (Main Stave).  
 Sunset Music, 30 Baker St. London W1M 2DS. Tel: (01) 445-4957, 486-5353. Mng. Dir.: K. Wyatt-Lown.  
 Sunshine Music Ltd., see Sunlight.  
 Sunstone Music, see Music Farm.  
 Supermusic Ltd., see Sarah & Chappell.

Supersongs Ltd., see Cyril Shane.  
 Superstar Music Ltd., see Chappell & RSO.  
 Surrey Music Co. Ltd., see Valentine.  
 Sutton Sound Ltd. (MCPS), 80 Queensway, London W2 3RL. Tel: (01) 262-9066. Chm. Ivan Sutton; Gen. Mgr.: Mark Sutton.  
 Suwal Music Co. Inc., see Leosong.  
 Swan & Co. Music Publ'rs Ltd., see Arcadia.  
 Swansong, see Carlin.  
 Sweet Publ'g Ltd., see Handle.  
 Swiggeroux Music Ltd., see Warner Bros.  
 Swingbest Ltd., see Chappell.  
 Sydo Music, see Leosong.  
 Sylvester Music Co. Ltd., see De Wolfe.  
 Symetric Music, 1 Melville Rd., Edgbaston, Birmingham 16. Tel: (021) 454-4666. Dir.: Karel Beer, Gen. Mgr.: Eugen Beer.  
 Sympathy Music Ltd., see Carlin.  
 Syndicore Music Inc., see Leosong.  
 T-Bone Music (PRS), 18 Clarendon House, 32 Davies St., London W1Y 1LG. Tel: (01) 499-2742. Telex: 261415. Owner: Robert Hirschman.  
 T H Music Ltd., see Intersong.  
 T M, see Carlin.  
 T R O, see Essex.  
 Tabitha Music Ltd., 39 Cordery Rd., St. Thomas, Exeter EX2 9DJ. Tel: (0392) 79914. Mng. Dir.: Graham Sclater; Gen. Mgr.: Denise Sclater.  
 Int'l firms represented: Sound of Scandinavia (Sweden).  
 Int'l rep.: Spain (Monserrat).  
 Tad Music Publ'g Co., see Leosong.  
 Tairi Music, see Leosong.  
 Tangent Music Ltd., 176a Holland Rd., London W14 8AH. Tel: (01) 603-0893.  
 Tanspan, see Asterisk.  
 Tape Leasing & Music (UK) Ltd., c/o SRT Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Dir.: George Bellamy, Dave Richardson, Keith Herd, Roy Neave.  
 Tapestry, see Essex.  
 Tara Music, see Leosong.  
 Tarik Music Co., see Leosong.  
 Tartan Music Ltd. (PRS), see GH.  
 Tashman Music Ltd., see Leosong.  
 Tatham Music, see Margaret Brace.  
 Taurus Music Ltd., see Chappell.  
 Taya Music, see Leosong.  
 Tchaikovsky Music, see Warner Bros.  
 Teleny Music Ltd., see Miramaric.  
 Telespin Music Ltd., 16 Mike Oak Rd., Southwick, Brighton, Sussex BN4 4QE. Tel: (0273) 593603. Mng. Dir.: Arthur J. Cook.  
 Int'l branch: USA.  
 Tellurian Music Inc., see Leosong.  
 Tembo Music, 50 Regents Park Rd., London NW1 7SX. Tel: (01) 586-5591. Telex: 299220. Gen. Mgrs.: Roger Whittaker, Irene Collins. (Also see Roncom).  
 Tempest (MCPS/PRS), see Studio G.  
 Tempest Music Ltd., see Bron.  
 Tempest Music, 145 Wardour St., London W1V 3TB. Tel: (01) 734-5784. Dir.: John Gale.  
 Alan Tew (Music) Ltd. (MCPS), Bushy, Tye Green, Cressing, Braintree, Essex. Tel: (0376) 23860. Chief Exec.: Alan Tew.  
 Thames Music Ltd., 39/41 New Bond St., London W1Y 0JL. Tel: (01) 499-5961. Dir.: C.W. Adams; Gen. Mgr.: Stella Walters. (Also see EMI).  
 Thames Publ'g, 14 Barby Rd., London W10 6AR. Tel: (01) 969-3579. Publ'g Mgr.: John Bishop.  
 Thank You Music, Lotbridge Drive, Eastbourne, E. Sussex. Tel: (0323) 22454. Mng. Dir.: Geoffrey Ronald Shearn.  
 That Music UK, 4 Yarcombe, Adelaide Rd., Surbiton, Surrey. Tel: (01) 399-7043/9491. Chief Execs.: Al Dickinson, Paul Karas.  
 Int'l firms represented: Holland (Netherlands), Peer-Southern.  
 Int'l rep.: Benelux (Fons Helkens-Jo Jo).  
 Theofilin Music Corp., see Leosong.  
 There Music Co., see Leosong.  
 Third Man Music, 1-B Broughton St., London SWB. Tel: (01) 622-5421. Mng. Dir.: Peter Johnson.  
 Third Power Music, see Leosong.  
 Third World Music, see Paul Rodriguez.  
 Thorup Music, see Philip P. Roberge.  
 Threshold Music Ltd., see Leeds.  
 Throat Music Ltd., see Chappell & RSO.  
 Thud Music, see Philip P. Roberge & RAK.  
 Tic-Toc Music (UK) Ltd., 27 Soho Square, London W1V 6AY. Tel: (01) 437-9985.  
 Tiffany Prod'ns Ltd./Mecca Agency Int'l Ltd., see Robert Mellin.  
 Tim Music, see Leosong.  
 Timboto, see Intersong.  
 Tincabell Music Ltd., 17 Barlow Pl., Bruton St., London W1X 7AE. Tel: (01) 629-8816. Mng. Dir.: Dick Leahy; Gen. Mgr.: Colin Hadley; Prof. Mgr.: Leslie Turnbull.  
 Tin Lid Music Ltd., see Rondor.  
 Tin Pan Alley Music Co. Ltd., see Fanfare.  
 Tippy Music Co., see Leosong.  
 Tired Iron Publ'g, see Leosong.  
 Titanicus Ltd., see Carlin.  
 Tito Music Ltd., see Intersong.  
 Toad Tunes, see Campbell Connelly.  
 Tollak, see Carlin.  
 Tollie, see Carlin.  
 Tomo's Tunes, see Leeds.  
 Tomorrow Morning Music, see Leosong.  
 Tom Tom Ltd., see Chappell.  
 Tonob Music Publ'g, see Leosong.  
 Tone Music Ltd., see Carlin.  
 Toneshire Ltd., see Carlin.  
 Top Hat Music Ltd., see Chappell.  
 Torbain Music Ltd., see Margaret Brace.  
 Torill Music, see Satril.  
 Total Video Music Ltd., see ATV.  
 Totem Pole Music Ltd., see Sparta Florida.  
 Touchstone Music Inc., see Leosong.  
 Gerard Tourner Inc., see Leosong.  
 Tower Bridge Music Ltd., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744. Chief Exec.: Stuart Johnson.

Track Music Ltd., see Compass.  
 Tracs Music, see Kik.  
 Trafalgar Publ'g, Trafalgar House, 8 Eglantine Close, Cowplain, Portsmouth PO8 9BO. Tel: (0705) 592-5000. Owner: T.F. Moss.  
 Int'l firm represented: Le Mans (France).  
 Int'l rep.: France (Claude Debret).  
 Train Publ'g Plan Ltd., see Carlin.  
 Transatlantic Music, see Chappell.  
 Tres Jolie Music, 17 Berkeley St., Mezzanine fl., London W1X 5AE. Tel: (01) 409-1401. Telex: 23288. Dir.: Bruce Grakal.  
 Eddie Tre-Vett, see Carlin.  
 Tribune Music Ltd., see EMI.  
 Trident Music, see Leosong.  
 Trident Music, see EMI.  
 Trigram Music Mgmt. Ltd., see RAK.  
 Trio, see Carlin.  
 Trppington Music Publ'g Corp., see Leosong.  
 True Note Music Publ'g, see Leosong.  
 Tudor Music Ltd., see Dick James.  
 Tukama Music, see Cyril Shane.  
 Tulip Music, see Paul Rodriguez.  
 Turp Tunes, see Leosong.  
 Tuxedo Music, see Leosong.  
 Twangy Music Ltd., see Shapiro, Bernstein.  
 Two Bunch Music Ltd., see Leosong.  
 21st Century Leisure Ltd., 41 Cotswold Gardens, London NW2 1QT. Tel: (01) 458-8991. Mng. Dir.: Martin Lewis.  
 Two Four Music Publ'rs Ltd., see Noel Gay.  
 Two World Leisure Time Corp., see Leosong.  
 Tyler, see Essex.  
 Type Publ'g, see EMI.  
 U K Music Ltd., see Chappell.  
 Ucoma Music, see Chappell.  
 Ultramate Music Ltd. (PRS), 41 Lady Lodge Dr., Peterborough PE2 0ES. Tel: (0406) 22044. Chief Exec.: R.N. Slater; Gen. Mgr.: A.P. Knight.  
 Umbre Times Ltd., see Bron.  
 Unicorn Ltd., see Leosong.  
 Unit Music, see Kassner.  
 United Artists Music Ltd., Mortimer House, 37/41 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Cable: UNARTISCO. Telex: 261B1B. Gen. Mgr.: Robin Taylor; Prof. Mgr.: William McElroy.  
 Home office: USA.  
 Int'l firms represented: Bar-Thel, Frandell, Liz-Bet, Primebeat, Rich-Car, Tempo, UA Music Int'l, Unart (all USA).  
 Int'l reps.: Argentina (United Artists), Australia (United Artists), Austria (United Artists), Brazil (Irmaos Vitale), France (United Artists), Germany (United Artists), Hong Kong (Pathe), Israel (Subar), Italy (United Artists), Japan (United Artists), Mexico (Ed. Musical Latino Americana), Netherlands (United Artists), South Africa (United Artists), Spain (Hispanova), Sweden (United Artists), Switzerland (United Artists).  
 United Music Publ'rs Ltd., 1 Montague St., Russell Square, London WC1B 5BS. Tel: (01) 636-5171. Cable: MUSIKNOTEN. Dir.: Jutta Avaly, E.A. Roseman (Also see United 2).  
 Int'l firms represented: Amphion (France), G. Billaudot (France) Bornemann (France), Chant du Monde (France), Choudens (France), Cumbre (France), Costallat (France), A. Czanz (Belgium, Germany), Durand (France), EFM (France), Elkan-Vogel (USA), Enoch—orchestral catalog (France), Hamelle (France), Henn (Switzerland), Heugel (France), J. Jobert (France), Alphonse Leduc (France), H. Lemoine (France), L'Oiseau-Lyre (France), Rideau-Rouge (France), Transatlantiques (France), Union Musical Espanola (Spain).  
 Int'l reps.: France (Alphonse Leduc), Scandinavia (Wilhelm Hansen), USA (Theodore Presser).  
 United 2 Music Ltd., 1 Montague St., Russell Square, London WC1B 5BS. Tel: (01) 636-5171. Cable: MUSIKNOTEN. (Also see United Music).  
 Universal Ed. Ltd., see Alfred A. Kalmus.  
 Universal Songs Ltd., 49 S. Molton St., London W1. Tel: (01) 870-5831. Mng. Dir.: Pierre Tubbs. (Affiliated with Famous Chappell).  
 Int'l reps.: Europe (Famous Chappell), USA (Famous).  
 University of Wales Press, 6 Gwynnith St., Cathays, Cardiff CF2 4YD, Wales. Tel: (0222) 31919. Dir.: John Rhys.  
 Upswing Music Corp., see Leosong.  
 Urovenus Ltd., see Warner Bros.  
 Valentine Music Group Ltd., 7 Garrick St., London WC2E 9AR. Tel: (01) 240-1628. Cable: VALGROUP. Mng. Dir.: John Nice; Gen. Mgr.: Pat Seward; Promo Mgr.: Martin Grinham.  
 Int'l firms represented: BBP, Bear Claw, Buckhorn, CME, Chesdel, Jerry Chesnut, Chicago Times, Cordova, Daval, Derry, Donna Lee, Equator, Geronimo, Hallnote, Honeysuckle, Imagination, Jimmy's Music, Lurabob, Marjohon, Meredith, Ojo, PBR, Passkey, Peglari, Pergee, Rahman, Rural Hill, St. Francis, Shifty/Fellar, Sicum, Silverhill, Solt, Stallings, Ten-Hi, Valgroup, Valswit, Veytig, War Drum, Woodmont (all USA), BJC, CanCon, Maxess, Pig-Weed, Waldheim (all Canada).  
 Int'l reps.: Argentina (Valgroup), Australia (Valentine), Belgium (Basari-Belgium), Brazil (Valgroup), Canada (Valgroup), France (Valentine), Germany (Valentine), Greece (Valentine), Hong Kong (Valentine), Ireland (Valentine), Italy (Valentine), Japan (Valgroup), Mexico (Valgroup), Netherlands (Valentine), Scandinavia (Air), Singapore (Valentine), South Africa (Valentine), Spain (Valentine), Switzerland (Valentine), USA (Valgroup).  
 Valgroup Music (London) Co., see Valentine.  
 Valley Music Ltd., see Leeds.  
 Vandsic Sales, 3 Dale End, Birmingham B4 7LN. Tel: (021) 236-9201.  
 Vanessa Music & Recs., 86 St. Bernard's Rd., East Ham, London E6 1PE. Tel: (01) 472-9682. Mng. Dir.: Don Todd; Gen. Mgr.: Helen Keen.  
 Int'l firm represented: Evelyn (USA).  
 Int'l rep.: USA (Evelyn).  
 Vanilla Music Ltd., see ATV.  
 Vapour Music Ltd., see Leosong.  
 Varda Music Ltd., see EMI.  
 Vasko Music, see December Songs.



Vehicle Music, see Hedley.  
 Velvet Music Ltd., see RAK.  
 Venice Music Ltd., see Sonet.  
 Venus Music, see Metropolitan.  
 Verge Music, see Asterisk.  
 Vern Music, see EMI.  
 Veronica Music Ltd., see Shapiro, Bernstein.  
 Verulam Music Co. Ltd., see Marquis.  
 Vicglobe Ltd. (PRS), see Street.  
 Vicki, see Carlin.  
 Viewcrest Music Inc., see Leosong.  
 Village Thing Music Ltd., see Saydisc.  
 Vinco, see Campbell Connelly.  
 Viola d'Amore Society-Ed., 1 Parkside Ave., London SW19 5ES. Tel: (01) 946-9222.  
 Virgin Music (Publ'rs) Ltd., 2/4 Vernon Yard, 119 Portobello Rd., London W11. Tel: (01) 727-8070. Telex: 22542. Dirs.: Richard Branson, Nik Powell, Simon Draper; Mng. Dir.: Carol Wilson.  
 Int'l firms represented: Bleu Disque, Heartbreakers, James Osterberg, UBU (all USA).  
 Int'l reps.: Australia (Mushroom), Austria (Discoton), Belgium (Universal Songs), Brazil (Fernata), France (Clouseau), Germany (Discoton), Greece (EMI), Italy (Avant Garde, Franton), Japan (Taiyo), Luxembourg (Discoton), Netherlands (Universal Songs), New Zealand (Boom Boom), South Africa (Music Piece), Switzerland (Discoton).  
 Virginia Music Ltd., see Paul Rodriguez.  
 Visual & Musical Entertainment Co. LTD. (PRS), see Richcourt.  
 Viva Camaro Music, 49 Duke Rd. Ave., Hove, Sussex.  
 Waif Music, No. 1 The Elms, Vine Rd., Barnes, London SW13. Tel: (01) 878-4229. Contact: Carolyn Smyth. (Also see ATV).  
 Walnut Music & Mgmt., 90 Victoria Mansions, S. Lambeth Rd., London SW8. Tel: (01) 735-4596. Mng. Dir.: Eamonn Sherlock; Gen. Mgr.: Philippa J. Brown.  
 Walton Music Ltd., see Chappell.  
 Wantu Music, see Leosong.  
 Ward Music, see Leosong.  
 Warhorse Music Publ'g, see Leosong.  
 Warland, see Carlin.  
 Warlock Music Ltd., see Island.  
 Warne Marsh, see Leosong.  
 Warner Bros. Music Ltd., 17 Berners St., London W1P 3DD. Tel: (01) 637-3775. Cable: WANGLOSAX. Telex: 25522. Mng. Dir.: Robert Dickens.  
 Home office: USA.  
 Int'l firms represented: Broken Arrow, Broken Bird, Bug, C'Est, Chic, Cotillion, Crazy Crow, Double Exposure, Earmark, Evansongs Somerset, Feckless/Jump Tunes, Fifth Star, Fourth Floor, Fry King, Giving Room, Gnosnos, Gold Hill, Guerilla, Ice Age, Ice Nine, Justincase, Lucky, Medicine Hat, Joni Mitchell, Modern Love, Naked Snake, Normal, Overdrive, Painless, Pink Flower/Fleedleedle, Quakenbush, Raydiola, Boz Scaggs, Seagrade, Silver Fiddle, Siquomb, Supertype, Tessa, Van Halen, WB, Wow & Flutter (all USA).  
 Int'l reps.: Australia (Warner Bros.), Brazil (Warner Bros.), France (PECF), Germany (Warner Bros.), Hong Kong (EMI), Italy (Warner Bros.), Japan (Nichion), Netherlands (Warner Bros.), South Africa (WEA), Spain (Hispavox), Sweden (Warner Bros.), USA (Warner Bros.).  
 Warren & Phillips Ltd., see Forsyth Bros.  
 Watanabe Prod'n-Europe, 185 Pavilion Rd., London SW1. Tel: (01) 235-0525. Telex: BB12B08. Gen. Mgr.: Akira Nakamura.  
 Home office: Japan.  
 Watch It Music Prod'ns, see Hazy.  
 Waterloo, see Carlin.  
 Jeff Wayne Music Ltd., Oliver House, B/9 Ivor Pl., London NW1. Tel: (01) 402-9244. Mng. Dir.: Jeff Wayne.  
 Weather Report, see April.  
 Joel D. Webster Music, see Leosong.  
 Wedge Music, see Chappell.  
 Wednesday Music Ltd., see Noel Gay.  
 Josef Weinberger Ltd. (PRS), 10/16 Rathbone St., London W1P 2BJ. Tel: (01) 580-2827. Cable: OPERETTA. Dir.: Richard M. Toeman.  
 Int'l firms represented: Chappell Rec'd Music Library, Storzando (France), Telemusic (France).  
 Int'l reps.: Mood Music Library—Australia (Chappell), Austria (Wien Melodie), Belgium (Intersong), Canada (Morning), France (Storzando), Germany (Ring), Italy (Nazionalmusic), Netherlands (Chappell), South Africa (Bandstand), Spain (Harmony), USA (Musicus). Stage Catalog—Australia (Boosey & Hawkes), Austria (Josef Weinberger), Belgium (Almo), Canada (Boosey & Hawkes), France (Mario 8ois), Germany (Josef Weinberger), Italy (Curci), Netherlands (Almo), Scandinavia (Wilhelm Hansen), South America (Conciertos Gerard), Spain (Vidal Limona), Switzerland (Walter Lederer). USA (Boosey & Hawkes).  
 Bruce Welch Music Ltd. (PRS), 7 Ince Rd., Burwood Park, Walton-on-Thames, Surrey. Tel: (98) 43470. Chief Exec.: Bruce Welch.  
 Int'l rep.: USA (Bruce Welch).  
 Welstro Music Co., see Leosong.  
 Wembit Music, see Leosong.  
 Wensley Music Ltd., see Leosong.  
 Weston Music, see Leosong.  
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Kay Gee Publicity Consultants, 7 Denmark St., London WC2H 8LS. Tel: (01) 836-5067, 240-1641. Mng. Dir.: Keith Goodwin; Gen. Mgr.: John Dalton; Office Mgr.: Natalie Gordon.

L E Advertising, Nelson House, Castle Hill Rd., Hindley, Wigan WN2 4BH. Tel: (0942) 58555. Cable: LE HINDLEY. Dir.: Steve Brennan; Gen. Mgr.: Doug Larbey.

L O E Entertainment Ltd., 28 Lexington St., London W1R 3HR. Tel: (01) 734-3443. Cable: LOEGROUP. Telex: 24224 Ref. 2203. Mng. Dir.: Hiroshi Kato; Gen. Mgr.: Jim Russell. (Promotion for Japan).

Steve Lane Musical & Publicity Servs., 12 Slough Ln., Kingsbury, London NW9 8QL. Tel: (01) 205-2587. Owner: Steve Lane.

Lightning Recs. Ltd., 841 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-7155/5255. Telex: 927813. Mng. Dir.: Raymond Laren; Mktg. Dir.: Keith Yarshon; Financial & Admin. Dir.: Norman Mandell.

Listen Fine Ltd., 15 Dawson Pl., London W2 4TH. Tel: (01) 840-3444 x 12. Chief Exec.: G. Lawson.

M I F Rec. Promo., 44 Earham St., London WC2. Tel: (01) 240-3731. Dir.: Garrell Redfern.

Mama Concerts UK Ltd., 27 Curzon Pl., London W1. Mgr.: Carl Miller.

McKinley Mktg. Consultants Ltd., 601 Grand Bldgs., Trafalgar Square, London WC2N 5HN. Tel: (01) 930-0341. Contacts: Ivan Alter, Colin Hadley.

Monster Movies Ltd., Gatehouse, 4 Ellerton Rd., Wimbledon SW20. Tel: (01) 437-5125/6613. Prod' & Dir.: Mike Mansfield.

Modern Pub., 147 Oxford St., London W1. Tel: (01) 437-9353. Owner: Alan Edwards.

Mushroom Studios, 18 W. Mall, Clifton, Bristol BS8 4BG. Tel: (0272) 35994, 35867. Chief Exec.: D. Ackerman; Gen. Mgr.: S.A. Ackerman.

Music Radio Promos., PO Box 400, Kings Langley, Herts. Tel: (09277) 64014. Mng. Dir. & Gen. Mgr.: Mike Baron; Sales Mgr.: Peter Duncan; Publ'g Dir.: Nik Oakley.

Nelson Rec'g Studio, Nelson House, 93 Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 58777. Contacts: S.M. Millard, W. Leyland.

Newton Prod'ns, 33 Castelnau, Barnes, London SW13 9RS. Tel: (01) 748-2939. Chief Exec.: R.N. Lawson.

Northern Disco Promo. Servs., 116 Churchgate, Southport, Merseyside. Tel: (0704) 212-505. Chief Exec.: Ron Ellis.

Kay O'Dwyer Publicity Ltd., 6 Denmark Pl., London WC2. Tel: (01) 836-6699. Dir.: Kay O'Dwyer; Post Office Ln., Old Kempsey, Worcs. Tel: (0905) 820659. Chief Exec.: Muff Murfin; Gen. Mgr.: Val Biddle, Engrs.: Colin Owin, Brad Davis.

Panda Recs., 11 Old Castle Rd., Llanelli, Dyfed, South Wales. Tel: (05542) 58913, 52490. Chief Exec.: Paul Adams; Gen. Mgr.: Alan Phillips.

Pan-Graphics (Edinburgh) Ltd., 21A Grosvenor St., Edinburgh, Scotland EH12 5ED. Tel: (031) 225-9502. Mng. Dir.: John Mackinnon; Gen. Mgr.: Colin Moore; Sales Mgr.: Jonathan Field.

Paragon Intl Prods., 16 Holmes St., Belfast, Northern Ireland. Tel: (0232) 48260. Dir.: John O.P. McCourt; Gen. Mgr.: Anne Heaps; Sales Mgr.: Edwina Heaps.

Leslie Perrin Assocs. Ltd., Dumbarton House, 68 Oxford St., London W1N 9LA. Tel: (01) 636-7122.

Pilsner Pub., 1 Milville Rd., Edgbaston, Birmingham 16. Tel: (021) 454-4666.

Pinnacle Recs., 9 Dean St., London W1V 5RL. Tel: (01) 734-4345. Telex: 896141 Orpington. Chm. & Mng. Dir.: Terry Scully; Mng. Dir.: Jack Bass; Gen. Mgr.: G.F. Stone; Sales Mgr.: Ray Phillips.

Porter & Pockoc Assocs. Ltd., 72 Westfields Ave., London SW13 0AU. Tel: (01) 878-4366/2595. Mng. Dir.: R. Alexander Porter.

Purple Recs. Ltd., 25 Newman St., London W1P 3HA. Tel: (01) 637-2586. Telex: 28288.

Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon. Tel: (0752) 25781 (day), 774381 (night). Chief Exec.: Phil E.R. Simonds.

Rank Leisure Servs., 439/445 Godstone Rd., Whyteleaf, Surrey CR3 0YG. Tel: (820) 3355. Mng. Dir.: L. Small; Gen. Mgr.: C.D. Spruce; Sales Mgr.: W. Macgregor.

Realhealth Ltd., 15/23 Porteus Rd., London W2. Tel: (01) 723-8495. Dir.: Bryan Whitman.

Record Sales, 72 Newman St., London W1. Tel: (01) 636-9251. Telex: 8812733. Dirs.: Richard Jakubowski, Alan Wade.

Red Shadow Music Co. Ltd., 216 Randolph Ave., The Basement, London W9. Tel: (01) 624-8252/5224/3717. Dirs.: Clive Banks, Terry O'Neil, Julian Spear.

Rime Ents. Ltd., 3 Paddington St., London W1M 3LA. Tel: (01) 486-9695/6230. Mng. Dir.: Allan James; PA: Sue Sian.

Richard Robson Assocs. Ltd., 19 Orley Farm Rd., Harrow-on-the-Hill, Middx. Tel: (01) 864-3634/3367. Mng. Dir.: Richard Robson; Gen. Mgr.: Marjorie Robson.

Rogers & Cowan Inc., 27 Albemarle St., London W1X 3FA. Tel: (01) 499-0691. Telex: 25571. Pres. Intl Div.: Margaret Gardner; Intl Div. Music Dept. Dir.: Philip Symes.

Rougecrest Ltd., 10 Barley Mow Passage, Chiswick, London W4 4PH. Tel: (01) 994-6477. Mng. Dir.: Joseph R. Stanley; Gen. Mgr.: Mike A. Carter.

Saffred Music Ltd., Hurworth Cottage, Croft Rd., Hurworth, Darlington, Durham. Tel: (0325) 721-143/720-792. Mng. Dir.: Elaine Saffer; Gen. Mgr.: C. Morris.

St. Pierre Pub., 24 Beauval Rd., Dulwich, London SE22 8JQ. Tel: (01) 693-6463. Exec.: Robert St. Pierre.

See Cruise Prod'ns (UK), 35 Great Russell St., London WC1. Tel: (01) 636-3925. Gen. Mgr.: Terry Waghorne.

Home office: USA.

Shabdoole Promos., 148 Charing Cross Rd., London WC2H 0LH. Tel: (01) 836-0108. Mng. Dir.: Trisha O'Keefe.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, County Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Sales Mgr.: Noel A. Spiller; Country Music Sales Co-ord.: Betty Monteith.

T R J, see T. Richard Johnson.

21st Century Leisure Ltd., 41 Cotswold Gardens, London NW2 1QT. Tel: (01) 458-8991. Mng. Dir.: Martin Lewis.

Frances van Staden Publicity, 60 Fordwych Rd. London NW2. Tel: (01) 452-7509. Dir.: Frances van Staden.

Walnut Music & Mgmt., 90 Victoria Mansions, S. Lambeth Rd., London SW8 1OU. Tel: (01) 735-4596.

Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1. Tel: (01) 439-4313. Dir.: M.J. Sutton; Gen. & Sales Mgr.: Christie Gillingham.

Waxie Maxie Publicity, 284 Derinton Rd., London SW17. Tel: (01) 672-6918. Mng. Dir.: Max Needham.

Wilke Rock Promos. Co. Ltd., 110 Clarendon Rd., London W11. Tel: (01) 221-3010. Chief Exec.: Jeremy MacKenzie; Gen. Mgr.: John Chan.

Intl Branch: Germany, Jumbo Prod'ns.

Wizard Recs. Ltd., 11.1A Westbourne Grove, London W2 4UW. Tel: (01) 229-7236. Chm.: Tony Secunda; Dir.: Sid Walker.

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Aardvark Design & Publicity, 145 Croydon Rd., Beckenham, Kent BR3 3RB. Tel: (01) 658-4386. Mng. Dir.: Paul Smith. (PKG)

Amerlees Recs. Ltd., 387 Harrow Rd., London W9. Tel: (01) 969-2315. Mng. Dir.: John Peters; Gen. Mgr.: Orlean Lamas. (PKG)

Audio: Cassette, open reel.

Anemone Sound Facilities Ltd., 10A Poland St., London W1. Tel: (01) 439-9611. Telex: 8812286. Mng. Dir.: Aaron Gershtfeld; Gen. Mgr.: Derek Hanlon; Sales Mgr.: Simon Patrick. (PKG—audio only)

Audio: 8-tr., cassette.

Audicord Recs., 387 Harrow Rd., London W9. Tel: (01) 866-7748. Chief Exec. & Gen. Mgr.: K. Meller. (PKG—audio only)

Audio: 8-tr., cassette, open reel.

Audiogenic Ltd., 34-36 Crown St., Reading, Berks. RG1 2SN. Tel: (0734) 595647. Dir.: Martin Maynard; Gen. Mgr.: Moira Farrell; Sales Mgr.: Henry Smithson. (PKG)

Audio: Cassette.

Audio + Video Ltd., Video House, 48 Charlotte St., London W1P 1LX. Tel: (01) 580-7161. Telex: 22345 AVYEE G. Mng. Dir.: I.C. Pannaman; Sales Mgr.: N. Foley; Adv. Mgr.: D. Ubsdell.

Video: Cartridge, Cassette.

Avcom Systems Ltd., Stanlake Mews, London, W12 7HJ. Tel: (01) 749-2201. Cable: CINEPRO. Mng. Dir.: Eric R. Bastin; Gen. Mgr.: Marc Hull; Sales Dir.: Nick Gillieron. Audio: Cassette.

Ivan Berg Assocs. (Audio Publ'g) Ltd., 35A Broadhurst Gardens, London NW6. Tel: (01) 624-7785. Mng. Dir.: Ivan Berg. (PKG)

Audio: Cassette

Bibi Magnetics Ltd., 101/105 Plough Rd., London SW11 2BJ. Tel: (01) 223-5955. Telex: 917732. Dir.: K. H. Bourke-Borrowes; Gen. Mgr.: M. Shepherd. Audio: Cassette.

Bird Sound Studios, Welton Rd., Wedgnoek Estate, Warwick CV34 5YA. Tel: (0926) 45213. Owner: Sheila L. Bird; Gen. Mgr.: David Rawlings; Sales Mgr.: Dave Sheriff. Audio: Cassette, open reel.

C 8 S Mfg. (div. of C8S (UK) Ltd.), 17/19 Soho Square, London W1V 6HE. Tel: (01) 734-8181. Cable: COLRECMAN. Telex: 24203. Mng. Dir.: George Ridnell. (PKG)

Audio: 8-tr., cassette.

Caroline Exports Ltd., 56 Standard Rd., London NW10. Tel: (01) 961-2919. Gen. Mgr.: Steve Sparks; Projects Programs: Roger Eilman. (PKG only)

Cassette Developments (Audioicon) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel:

(01) 940-8186. Cable: MICRONETICS. Telex: 8813481. Gen. Mgr. D. Dixon. (PKG)

Audio: Cassette

Castle Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 58777. Chief Exec.: D. Larbey; Sales Mgr.: W. Leyland.

Video: VHS.

D T P Inc., 3 Alfred St., Weston-Super-Mare, Avon BS23 1PZ. Tel: (0934) 21932. Mng. Dir.: Don Todd.

Audio: Cassette, open reel.

Video: 1" open reel.

Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111.

Factory: Bridgnorth, Shrops., Pale Meadow Works, Hospital St. Tel: 5721.

Discourses Ltd., 36 Crescent Rd., Tunbridge Wells, Kent TN1 2LZ. Tel: (0892) 26397. Mng. Dir.: Robert F. Hardcastle; Gen. Mgr.: Anthony James.

Audio: Cassette.

Duplitape, 1/7 Harewood Ave., London NW1. Tel: (01) 724-2497. Telex: 21879. Chief Exec.: R. Jackson Moore; Gen. & Sales Mgr.: B.R. Lambden.

Audio: Cassette. (PKG—audio only)

E M I Recs. Ltd., 1/3 Uxbridge Rd., Hayes, Middx. U84 0SY. Tel: (01) 561-8722. Dir.: R.E. Matthews; Special Projects Mgr.: D.L. Watson.

Audio: Cassette.

Fifth Ave. Rec'g Co. (UK) Ltd., Avenue House, River Way, Templefields, Harlow, Essex CM20 2DN. Tel: (0279) 39256. Mng. Dir.: Len Collins; Gen. Mgr.: Bert Hamilton; Prod'ns Mgr.: Mike Stancevic.

Audio: Cassette.

Fraser-Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19 5EG. Tel: (01) 947-7551. Dir.: David R. Tuckman.

Audio: Cassette.

Grampian Recs. Ltd., Airport Ind'l Estate, Wick-Caithness, Scotland. Tel: (0955) 2787. Dir.: J. Johnston; Mgr.: John Hunter. (PKG)

Audio: Cassette, open reel.

H & R, 255 Liscard Rd., Wallasey, Merseyside. Tel: (051) 639-9270. Mng. Dir.: David Crosby; Gen. Mgr.: Roger Baskefield; Ass't Gen. Mgr.: Peter Coleman. (PKG—audio only)

Audio: Cassette.

Happy Face Music, The Old Smithy, Post Office Ln., Kempsey, Worcs. WR5 3NS. Tel: (0905) 820-659, 820-566. Cable: SMITHYSOUND. Chief Exec.: Muff Murfin; Gen. Mgr.: V.B. Murfin.

Audio: Cassette, open reel.

Video: VHS.

Humberside Studios, Grimsby Rd., Laceby, Grimsby, South Humberside. Tel: (0472) 40152, 71582. Chief Exec.: L.A. Johnson; Gen. Mgr.: S.C. Johnson.

Audio: Cassette, open reel.

I B C Sound Rec'g Studios Ltd., 35 Portland Pl., London W1N 3AG. Tel: (01) 637-2111. Telex: 264413. Mng. Dir.: John D. Tucker; Technical Dir.: Dennis King; Studio Mgr.: Michael Claydon. (PKG)

Audio: Cassette, open reel.

Immediate Sound Servs. Ltd., 6 Orms Rd., London N1 5QJ. Tel: (01) 739-9672. Telex: 262284. Chm.: Richard Clark; Mng. Dir.: Colin Johnson; Tape Mgr.: Malcolm Shepherd.

Audio: 8-tr., cassette.

Independent Rec. Co., 39 Harmer St., Gravesend, Kent. Tel: (0474) 65687. Chief Exec.: J.W. Oram.

Audio: 8-tr., cassette, open reel.

Industrial Recs. Ltd., 10 Martello St., London E8. Tel: (01) 254-9178. Mng. Dir.: Peter Christopherson; Gen. Mgr.: Cosy P-Orridge; Sales Mgr.: David Brooks.

Audio: Cassette.

S. Kempner Ltd., 61 Markfield Rd., London N15 4RA. Tel: (01) 801-6222. Telex: 21400. Gen. Mgr.: Paul R.S. Rogers; Technical Mgr.: Barry Heath. (PKG only)

L T S, see London Transcription Servs.

Steve Lane Musical & Publicity Servs., 12 Slough Ln., Kingsbury, London NW9 8QL. Tel: (01) 205-2587. Owner: Steve Lane.

Audio: Cassette.

Leader Sound Ltd., 209 Rochdale Rd., Greetland, Halifax, West Yorks. HX4 8JE. Tel: (0422) 76161. Mng. Dir.: Bill Leader; Dir.: Helen Leader.

Audio: Open reel.

Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh; Sr. Sales Eng.: R.J. White. (PKG)

Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

Linguaphone Institute Ltd., Trading Estate, 252/253 Argyll Ave., Slough, Berks. SL1 4HA. Tel: Slough 23200. Div. Mgr.: John King.

Audio: Cassette.

London Transcription Servs., 23 Denmark Pl., London WC2H 8NL. Tel: (01) 836-7148.

Audio: Cassette, open reel.

Metropolitan Communications, 8a Frogna Gardens, London NW3 6UX. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Gen. Mgr.: R. Perrott.

Audio: Cassette.

Mushroom Studios, 18 W. Mall, Clifton, Bristol BS8 4BG. Tel: (0272) 35994, 35867. Chief Exec.: D. Ackerman; Gen. Mgr.: S.A. Ackerman.

Audio: 8-tr., cassette.

National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Sales Mgr.: J. Aoki; Adv. Mgr.: Ron Fry.

Branch: Stourton, Leeds, Skelton Grange Rd. Tel: (0532) 702541. Reg'l Sales Dir.: Tony Nishigaki.

Video: 1/2" EIAJ cartridge

Nelson Rec'g Studio, Nelson House, 93 Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 58777. Contacts: S.M. Millard, W. Leyland.

Audio: Cassette

Video: 1/4" cassette, 1/2" VHS cassette.

Panda Recs., 11 Old Castle Rd., Llanelli, Dyfed, South Wales. Tel: (05542) 58913, 52490. Chief Exec.: Paul Adams; Gen. Mgr.: Alan Phillips. (PKG—audio only)

Audio: Cassette, open reel.



Pebble Recs. Ltd., 46 Maddox St., London W1. Tel (01) 629-3266, 491-4140 Telex 25247. Mng Dir James Pollard Gen Mgr Julia Slocombe  
**Audio:** 8-tr., cassette, open reel

Phonodisc Ltd., Walthamstow Ave., London E4 8SZ Tel (01) 527-2256 Telex B96383 Mng Dir W Bryant Factory Mgr V Gowland, Tape Frods. Mfg Mgr F W Street (PKG)  
**Audio:** Cassette

Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH Tel (01) 262-7788 Cable PHONREC Telex 261583 Mng Dir A.J. Morris; Mktg Mgr K.N Maliphant; Sales Mgr. F.R. Towers.  
**Audio:** Cassette

Pinnacle Electronics Ltd., Electron House, Cray Ave., St Mary Cray, Orpington, Kent BR5 3QJ Tel (66) 27099 Telex 896141 Chm & Mng Dir Terry Scully, Mng. Dir Jack Bass, Gen. Mgr G.F. Stone, Sales Mgr Ray Phillips (PKG)  
**Audio:** Cassette

Plant Life Recs Ltd., Edison Chambers, 109A Bancroft, Hichin, Herts Tel (0462) 58555 (PKG—Audio only)

Portland Rec Studio Ltd., 35 Portland Pl., London W1 Tel (01) 637-2111 Cable BARNEMUS Telex 25929 Chm Charles Chandler, Tape Copying Gen Mgr Brian Carroll.  
**Audio:** Cassette, open reel.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG Tel (01) 262-5502 Cable PYREC LONDON. Telex 2B259 Mng Dir Walter S Woyda (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic cassette.

Production Express Int'l., 15 Britten Lodge, Fair Acres, Bromley, Kent Tel (01) 464-3249 Telex 912881 Mng Dir Bobbie Dahd.  
**Audio:** Cassette.

Racal-Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES CRAWLEY Telex 87651 Mng Dir D.S. Worman; Gen. Sales Mgr John Rooke, A/V Sales Mgr Eric Mould  
**Audio:** Cassette

Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon Tel (0752) 25781 (day) 774381 (night) Chief Exec Phil E.R. Simonds (PKG only)

Real Custom., The Camp, Montgomery, Powys SY15 6LU Tel (086881) 427 Mgr G.R. Davies  
**Audio:** Cassette

Rougecrest Ltd., 10 Barley Mow Passage, Chiswick, London W4 4PH Tel (01) 994-6477 Mng Dir Joseph R Stanley, Gen Mgr Mike A Carter  
**Video:** 1" cartridge, 1/4" cassette, 1/2" EIAJ cartridge.

S R T Rec. Prod'ns Ltd., 987 High Rd., Finchley, London N12 Tel (01) 446-3218 Mng Dir George Bellamy Gen Mgr J Townsend, Sales Mgr Dave Richardson  
**Audio:** Cassette

Sentinel Recs. (Cornwall) Ltd., Paul Penzance Cornwall Tel (0736) 73246 Telex 45608 Chief Exec & Gen Mgr Job Morris.  
**Audio:** Cassette

Simon Stable Promos., Inglenook, West End, Launton, Oxfordshire Tel (08692) 2831 Mng Dir Count S C de la Bedoyere, Gen. Mgr. Judy Dyble, Sales Mgr Simon Stable, Dupl'r. Daniel de la Bedoyere  
**Audio:** Cassette

Soundpost Studios, Grapevine House, Harberton, Totnes, Devon Tel (0803) 863616 Dir Peter Kennedy  
**Audio:** Cassette

Spot Recs. Ltd., 64 S. Molton St., London W1 Tel (01) 499-7173 Gen & Studio Mgr Kate Hudson  
**Audio:** Cassette, open reel  
**Video:** 1" cartridge

Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD Tel (041) 221-2244 Mng Dir P. Grant  
**Audio:** 8-tr., cassette, open reel

T D Recs., 1 Cleveland Park Crescent, Waltham Forest, London E17 Tel (01) 520-0414

T R A D Electronics Sales Ltd., 149B St. Albans Rd., Watford Herts, WD2 5BB Tel (92) 47988 Telex 262741 Mng Dir J.E. Soutnair  
**Audio:** Cassette

The Tape Dupl'r Co. (GB) Ltd., Freedex House, 4-10 North Rd., Islington, London N7 9HN Tel (01) 609-0087 Telex 264773 Pres. Mark Myers, Mng. Dir Peter Robey, Sales Mgr Bob Hill (PKG)  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette

Theatre Projects Servs. Rec Studio, 11 13 Neals Rd., Monmouth St., London WC2, Tel (01) 836-1168 Cable THEATRELIT Telex 27522 Mng Dir John Ball Studio Mgr Roger Norwood  
**Audio:** Open reel.

Trident Audio Developments Ltd., 112/114 Wardour St., London W1V3AW Tel (01) 734-9901 Telex 27782 Mng Dir Malcolm Toft, Sales Mgrs Mike Rogers, Derek Fox (PKG)  
**Audio:** 8-tr., cassette

Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1 Tel (01) 439-4313 Dir M.J. Sutton Gen & Sales Mgr. Christie Gillingham (PKG)

James Yorke Ltd., Oak House, Northleach, Gloucestershire GL54 3ET Tel (04516) 509 Chief Exec J Scarlett Sales Mgr Peter Fanshawe, Technical Mgr Mike McClaron, Studio Mgr Peter Rinnie (PKG)  
**Audio:** Cassette

**TAPE DUPLICATOR / MARKETERS**

Metropolitan Communications, 8A Frogna Gardens, London NW3 6UX Tel (01) 435-8803 Mng Dir Mark R F Hanau, Gen Mgr R Fry Sales Mgr R Hanau, Admin A Lohmeyer  
**Labels:** Beside, Belmont, Talkie Tapes, Venus

Pebble Recs Ltd., 46 Maddox St., London W1 Tel (01) 629-3266, 491-4140 Telex 25247 Mng Dir James Pollard, Gen Mgr Julia Slocombe  
**Label:** Sound & Picture (Kuwait)

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG Tel (01) 262-5502 Cable PYREC LONDON Telex 2B259 Mng Dir Walter S Woyda, Gen Mgr Gary Mann, Sales Mgr Trevor Eyles  
**Labels:** Ad-Rhythm, Ariola, Ariola-Hansa, Bradleys,

Buddah. Buena Vista, Cactus, Casablanca, Charly, Chartisters, Chiswick, Conquest, Creole, Cube, Dawn, Daybreak, Dragon Electric, Ember, Ensayo, Everest, Golden Hour, Gull, Hit & Run, Horse, Immediate, Kama Sutra, Magnet, Marble Arch, Nashville, Nixa, Nonesuch, PBR Int'l., Parachute, Precision Sound Guides, Precision Tapes Private Stock, Pye Pye Chartbusters, Pye Classical, Pye 4D, Pye Int'l. Pye Special, Redwood, Ronnie Scotts, SRT, Shell-Sound Guides, Small Talk, Spark, Sportsdisc, Stax, Sun, 20th Century, Vanguard, Virtuoso, Visaphone, Vogue, World, Xira

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Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX Tel Lea Valley 716-666 Cable ACOS WALTHAM CROSS Telex 24294 Mng Dir V.J. Swyer, Sales & Mktg Dir G.E. Brewin

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT Tel (01) 573-3888 Cable EMITAPE LONDON Telex 932161 Mng Dir E.A. Naef, Comm'l Controller P.K. Mitchell Gen Sales Mgr P Sollitt Mktg Mgr M.W. Cross  
**Audio:** Cassette parts

Landmark (Precision Mouldings) Ltd., 2 Albion Way, Langford Rd., Biggleswade, Beds Tel (0767) 314-231 Telex 23384 Mng Dir David Ritchie, Prod'n Dir George Jardine Works Dir Don Pearson  
**Branch: Potters Bar, Herts., Deneway House, Darkes Ln.**  
**Audio:** Plastic molded parts

Musonic see Ziphurst

Pyral Magnetics Ltd., Airport House, Purley Way, Croydon, Surrey CR0 0XZ Tel (01) 681-2272 Telex 946670 Mng Dir H.J. Hutchings Sales Mgr John P Thurley  
**Factory: Eastbourne, Sussex, Courtlands Rd Tel (0323) 638-965**

Racal-Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES CRAWLEY Telex 87651 Mng Dir D.S. Worman, Gen Sales Mgr John Rooke A/V Sales Mgr Eric Mould  
**Audio:** All cassette components

S & B Trading Stylus House, 34 38 Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir P.H. Grant, Prod'n Dir S.H. Blank, Sales Dir B. Blank, Dir D.N. Lever  
**Audio:** Cassette parts

Thorn Consumer Electronics Ltd., 284 Southbury Rd., Enfield Middx EN1 1TJ Tel (01) 366-1155, Telex: 263201 Mng Dir R.E. Norman Sales Dir J. Ross, Adv Mgr M.L. Doman  
**Audio:** Cassette mechanisms

Ziphurst Ltd., Stylus House, 34 38 Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611 Telex 28675 Mng Dir P.H. Blank, Gen Dir D.N. Lever, Sales Dir B. Blank, Prod'n Dir S.H. Blank  
**Audio:** Cassette parts

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Ampex Great Britain Ltd., Acre Rd., Reading Berks RG2 0QR Tel (0734) 85200 Cable AMPX READIING Telex 847611 Gen Mgr W Scullion, Mktg Servs. Supervisor C Murphy-O'Connor Sales Mgr J Cripps Adv Mgr P Vaughan  
**Audio:** All configurations

Audio Devices see Lee

B A S F UK Ltd., Haddon House, 2-4 Fitzroy St., London W1P 5AD Tel (01) 637-8971 Telex 28649 Div. Mgr H.C. Pattinson Prod Prods Mgr R.M. Hine  
**Audio:** Cassette

**Video:** 1 1/2" open reel cassette

C S B Ltd., 5-7 Carnaby St., London W1V 1PG Tel (01) 439-9281 Telex 896691 Mng Dir Mafalda Hall; Dir & Prod'n Mgr Mike Shaw Sales Mgr Paul Cumming Int'l Caroline Lacy Thompson

Copel, see Cosmocord

Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX Tel Lea Valley 716-666 Cable ACOS WALTHAM CROSS Telex 24294 Mng Dir V.J. Swyer, Sales & Mktg Dir G.E. Brewin  
**Audio:** 8-tr. cassette open reel  
**Brand name:** Copel

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT Tel (01) 573-3888 Cable EMITAPE LONDON Telex 932161 Mng Dir E.A. Naef Comm'l Controller P.K. Mitchell, Gen Sales Mgr P Sollitt, Mktg Mgr M.W. Cross  
**Audio:** Cassette, open reel

Fidelipac see SIS

Landmark (Precision Mouldings) Ltd., 2 Albion Way, Langford Rd., Biggleswade, Beds Tel (0767) 314-231 Telex 23384 Mng Dir David Ritchie, Prod'n Dir George Jardine Works Dir Don Pearson  
**Branch: Potters Bar, Herts., Deneway House, Darkes Ln.**  
**Audio:** 8-tr. cassette

Lee Engg Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP Tel Walton-on-Thames 43124 Cable LEETECH Telex 928475 Mng Dir Thomas Lee Gen Mgr Chris Welsh Sr Sales Eng R.J. White  
**Audio:** NAB  
**Brand name:** Audio Devices

Musonic see S&B Trading & Ziphurst

National Panasonic (UK) Ltd., 107-109 Whitby Rd.,

Slough, Berks. SL1 3DR Tel (0753) 27516 Cable: PANASONIC Telex B48761. Mng. Dir.: A. Imura; Sales Mgr. J. Aoki, Adv Mgr. Ron Fry  
**Branch: Stourton, Leeds, Skelton Grange Rd. Tel (0532) 702541 Reg'l Sales Dir. Tony Nishigaki.**  
**Video:** 1/2" EIAJ open reel, 1/2" EIAJ cartridge  
**Brand name:** National.

Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ Tel (0532) 706066, Telex 55293. Mng Dir Raymond Linton; Gen. Mgr. Joseph Nurgat; Sales Mgr. Bert Hamilton.  
**Audio:** Cassette.

Racal Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES CRAWLEY Telex 87651 Mng. Dir. D.S. Worman; Gen. Sales Mgr. John Rooke, A/V Sales Mgr., Eric Mould  
**Audio:** Cassette.

S & B Trading, Stylus House, 34/38 Verulam Rd., St Albans, Herts. AL3 4DF Tel (0727) 50611, Mng. Dir. P.H. Grant; Prod'n Dir.: S.H. Blank; Sales Dir.: B. Blank; Dir. D.N. Lever.  
**Audio:** 8-tr. cassette  
**Brand name:** Musonic.

S I S Ltd., 57 St Andrews Rd., Northampton NN1 2P8 Tel (0604) 32965, 30559 Mng. Dir. D.P.D. Mitchell, Sales Mgr. I. Brown.  
**Audio:** NAB "A" & "C"  
**Brand name:** Fidelipac.

Scotch see 3M

Tandberg (UK) Ltd., 81 Kirkstall Rd., Leeds, Yorks. LS3 1HR, Tel (0532) 35111 Cable TANBERG LEEDS, Telex. 557611 Mng. Dir. John Farnell, Dir. & Sales Dir. W.R. Harrison, Adv. Mgr. M.R. Cowing.  
**Audio:** Cassette

The Tape Dupl'r Co. (GB) Ltd., Freedex House, 4-10 North Rd., Islington, London N7 9HN Tel (01) 609-0087, Telex 264773 Pres. Mark Myers, Mng. Dir.: Peter Robey; Sales Mgr. Bob Hill.  
**Audio:** Cassette

3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks RG12 1JU Tel (0344) 26726 Telex B49371. Mng Dir. Donn Osmond; Div. Dir. P.G. Hutchings, Sales & Mktg. Mgr. C. Hobbs, Mktg. Co-ord. P.A. Stockwell Jones  
**Reg'l sales offices: Belfast BT1 5JE, Northern Ireland, 11 Donegal Square S, Tel (0232) 42811, 42926—Birmingham B3 3EL, Edmond House, 12-22 Newhall St Tel (021) 236-5077—Glasgow G4 0AY, Scotland, 3M House, 9 Canal St, Tel: (041) 332-9622—London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge, Tel (01) 659 2323—Manchester M15 4PA, 3M House, 28 Great Jackson St, Tel (061) 236-8500.**  
**Audio:** 8-tr., cassette & open reel  
**Video:** Open reel, cassette  
**Brand name:** Scotch

Ziphurst Ltd., Stylus House, 34/38 Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611, Telex 28675 Mng. Dir. P.H. Blank, Gen. Dir. D.N. Lever; Sales Dir. B. Blank, Prod'n Dir. S.H. Blank.  
**Audio:** 8-tr. cassette  
**Brand name:** Musonic.

**ENVELOPES & MAILERS**

Ballantine Advertising Ltd., 8 Chestow Pl., London W2, Tel (01) 229-6071. Mng. Dir.: A.N. Gill, Gen. Mgr. Max Arnold

Barrester Music Co. Ltd., 23/5 Wilton Way, Lorrion E8 3EE Tel (01) 254-3652 Mng. Dir. John Baratt

C S B Ltd., 5-7 Carnaby St., London W1V 1PG Tel (01) 439-9281 Telex 896691 Mng. Dir. Mafalda Hall; Dir & Prod'n Mgr. Mike Shaw Sales Mgr. Paul Cumming, Int'l Caroline Lacy Thompson

Clout & Baker Ltd., Chalkin Works, Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent Tel (0622) 673261, Chm. D.P. Chalkin, Sales Dir.: John Henry, Works Dir. Robin Burr

Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon Tel (0752) 25781 (day), 774381 (night), Chief Exec Phil E.R. Simonds

Sound for Industry Ltd. (div. of MacNeill Press Ltd.), Newhams Row, 175 Bermondsey St., London SE1 3UW, Tel (01) 403-0044 Cable SFI Telex 883177, Dir.: John E. Moon, Gen. Mgr. W. Maciejewski

Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent Tel (0892) 24225 Cable 95577, Chm & Mng. Dir. D.P. Chalkin, Ass't Mng. Dir. A.G. Long, Sales Dir. C.H. Garrett

James Upton Ltd., 67 Rosoman St., London EC1, Tel (01) 278-2916 Cable TINROBOR, Sales Dir.: W.G.A. Howe, Sales Mgr. C.J. Bennett.

**JACKETS & SLEEVES**

A M C (Associated Mktg. Co.), Harlowbury, Old Harlow, Essex CM17 0HZ Tel (0279) 416 721, Contacts: Don Morris, Janet Verdon

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St. Martin's Ln., London WC2 Tel (01) 240 1319, Telex. 21879, 25247, UK Rep. Linda Halpin.  
**Home office:** USA, Chicago, Ill.

John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2, Tel (01) 836-8121 (Sleeves only)

Artist Partners Ltd., 14 Ham Yard, Great Windmill St., London W1, Tel (01) 734-7991 (Sleeves only)

Ballantine Advertising Ltd., 8 Chestow Pl., London W2, Tel (01) 229-6071 Mng. Dir. A.N. Gill; Gen. Mgr. Max Arnold (Jackets only)

G Bamford, 18 Gatesden, Cromer St., London WC1 Tel (01) 837-8660 (Sleeves only)

Bird Sound Studios, Welton Rd., Wedgnoek Estate, Warwick CV34 5YA Tel (0926) 45123 Owner: S.L. Bird; Gen. Mgr. D. Rawlings, Sales Mgrs S. Riddell, T. Arton

C S B Ltd., 5-7 Carnaby St., London W1V 1PG Tel (01) 439-9281 Telex: 896691 Mng. Dir. Mafalda Hall, Dir & Prod'n Mgr. Mike Shaw; Sales Mgr. Paul Cumming; Int'l Caroline Lacy Thompson.

Cassette & Rec. Servs., Eastcotts Rd., Bedford, Tel (0234)



56317. Telex: 825067. Contacts: R. Denges, J. Norbury.  
**Branch: Aylesbury, Bucks., Rabans Ln., Unit II. Tel: (0296) 20961. Contacts: P. Medcalf, M.J. Baichelor.**  
**Clout & Baker Ltd., Chalkin Works, Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent. Tel: (0622) 673261. Chm. D.P. Chalkin; Sales Dir. John Benoy; Works Dir. Robin Burr. (Sleeves only)**  
**Ernest J. Day & Co. Ltd., 3 Olaf St., Freston Rd., London W11 4AX. Tel: (01) 229-3499.**  
**Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Telex: 8951346. Mng. Dir.: R.E. Edwards; Gen. Dir.: R.N. Roadnight; Dir.: R.G. Froment; Sales Mgr.: P.H. Grey. (Sleeves only)**  
**E C G (EC Graphics Ltd.), 67 Rosoman St., London EC1. Tel: (01) 278-8054. Telex: 267985. Mng. Dir.: R. Vickers; Sales Mgr.: T.D. Stevens.**  
**Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JG. Tel: (01) 240-3322. Telex: 262554. Chm. & Mng. Dir.: Norman J. Garrod.**  
**Gothic Press Ltd., Hainault St., New Eltham SE9 2EQ. Tel: (01) 850-2266. Mng. Dir.: A.H. Harvey; Gen. Mgr.: M.E. Hughes; Sales Mgr.: R. Jeffery. (Sleeves only)**  
**E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester. Tel: (0533) 695413. Telex: 34627. Mng. Dir. Chris Hetherington; Ass't Mng. Dir.: Roger Stewart; Music Div. Sales Dir. Derek Deighton. (Sleeves only)**  
**House Of Wizzard, 155/7 Oxford St., London WR1 1TB. Tel: (01) 734-6372. Mng. Dir.: David Myers. (Sleeves only)**  
**K B P Litho Ltd., 88 Brewery Rd., London N7.**  
**M L T Mktg. Assocs., 76 Neal St., London WC2H 9PA. Tel: (01) 240-5326. Creative Dir.: Mike Liddel-Taylor. (Sleeves only)**  
**Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326. (Sleeves only)**  
**Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir. P.H. Blank; Sales Mgr.: Stephen H. Blank; Export Dir.: Brian Blank. (Sleeves only)**  
**P T T Developments Ltd., 63 High St., Ware, Herts. SG12 9AD. Tel: (0920) 66242. Chief Exec.: R.C. Bayes. (Sleeves only)**  
**Pan-Graphics (Edinburgh) Ltd., 21A Grosvenor St., Edinburgh, Scotland EH12 5ED. Tel: (031) 225-9502. Mng. Dir.: John Mackinnon; Gen. Mgr.: Colin Moore; Sales Mgr.: Jonathan Field. (Sleeves only)**  
**Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester LE2 7PQ. Tel: (0533) 833-691. Chief Exec.: T.H. Winfield; Gen. Mgr.: Mrs. B.E. Flude. (Sleeves only)**  
**The Presto Copying Serv., The Studio, Gatesden Flats, Cromer St., London WC1. Tel: (01) 837-8660. (Sleeves only)**  
**Production Express Int'l, 15 Britten Lodge, Fair Acres, Bromley, Kent. Tel: (01) 464-3249. Telex: 912881. Mng. Dir.: Bobbie Dahd.**  
**Purpax Plastics Ltd., Longbank Works, Alva, Clackmannanshire, Scotland. Tel: (0259) 60307. Mng. Dir.: J.M. Fuller; Sales Mgr.: M. Pink; Prod'n Dir.: R.B. Dunbar. (Sleeves only)**  
**Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon. Tel: (0752) 25781 (day), 774381 (night). Chief Exec. Phil E.R. Simonds.**  
**Real Custom Prod'ns, The Camp, Montgomery, Powys SY15 6LU. Tel: (068681) 427. Chief Exec.: Richard G. Davies; Sales Mgr.: George B. Pryce. (Sleeves only)**  
**S R T Rec. Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Gen. Mgr.: J. Townsend; Sales Mgr.: Dave Richardson. (Sleeves only)**  
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**Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3838. (Sleeves only)**  
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**Home office: USA, New York, N.Y.**  
**Sound for Industry Ltd. (div. of MacNeill Press Ltd.), Newhams Row, 175 Bermondsey St., London SE1 3JUW. Tel: (01) 403-0044. Cable: SFI. Telex: 883177. Dir.: John E. Moon; Gen. Mgr.: W. Maciejewski.**  
**Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel: (0892) 24225. Telex: 95577. Chm. & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.**  
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**Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. (Sleeves only)**  
**Sutherland Studios, 85 Sutherland Ave., London W9 2HG. Tel: (01) 289-1875. Mgr.: Colin Burns.**  
**Tinsley-Robor Group Ltd., Churchill Ind'l Estate, Lancing, Sussex BN15 8TX. Tel: (09063) 5381. Telex: 877171. Group Mng. Dir.: John Rose; Group Sales Dir.: Roy Joyner.**  
**James Upton Ltd., 67 Rosoman St., London EC1. Tel: (01) 278-2916. Cable: TINROBOR. Sales Dir.: W.G.A. Howe; Sales Mgr.: C.J. Bennett. (Sleeves only)**  
**Vintage Jazz Music Society Recs., 12 Slough Ln., Kingsbury, London NW9 8QL. Tel: (01) 205-2587. Owner: Steve Lane.**  
**Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1. Tel: (01) 439-4313. Dir.: M.J. Sutton; Gen. & Sales Mgr.: Christie Gillingham.**  
**West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Mng. Dir. Peter G. West; Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: Derek Higgs.**  
**P.G. Wood & Son (Printers) Ltd., 32 Church St., Dagenham, Essex RM10 9UU. Tel: (01) 595-5115. Telex: 897417. Mng. Dir.: Peter Wood; Gen. Mgr.: Chris Sanford; Sales Mgr.: Phil Douglas; Works Mgr.: Greg Bell. (Sleeves only)**  
**Ziphurst Ltd., Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675.**

Mng. Dir.: P.H. Blank; Gen. Dir.: D.N. Lever; Sales Dir.: 8. Blank; Prod'n Dir.: S.H. Blank. (Sleeves only)

**LABELS**

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**John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121**  
**Ballantine Advertising Ltd., 8 Chepstow Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.**  
**G. Bamford, 18 Gatesden, Cromer St., London WC1. Tel: (01) 837-8660.**  
**Bird Sound Studios, Welton Rd., Wedgnoek Estate, Warwick CV34 5YA. Tel: (0926) 45123. Owner: S.L. Bird; Gen. Mgr.: D. Rawlings; Sales Mgrs.: S. Riddell, T. Arton.**  
**C S B Ltd., 5/7 Carnaby St., London W1V 1PG. Tel: (01) 439-9281. Telex: 896691. Mng. Dir.: Mafalda Hall; Dir. & Prod'n Mgr.: Mike Shaw; Sales Mgr.: Paul Cumming; Int'l: Caroline Lacy-Thompson.**  
**Cassette & Rec. Servs., Eastcotts Rd., Bedford. Tel: (0234) 56317. Chief Exec.: P.J. Norbury; Gen. Mgr.: P. Moore.**  
**L. A. Cousins & Co. Ltd., 26 Grandens Ave., Hackney, London E8. Tel: (01) 985-4211. Owner: L.A. Cousins; Gen. Mgr.: S. Franks.**  
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**Harrison & Sons (London) Ltd., Printing House Ln., Hayes, Middx. UB3 1HQ. Tel: (01) 573-3828. Telex: 23744. Mng. Dir.: R.A. Boxall; Works Dir.: B.L. Hibbitt; Sales Dir.: D.S. Robinson; Prod. Mgr.: M.S. Fitzgerald.**  
**House Of Wizzard, 155/7 Oxford St., London WR1 1TB. Tel: (01) 734-6372. Mng. Dir.: David Myers.**  
**K B P Litho Ltd., 88 Brewery Rd., London N7.**  
**K M K Mktg., Ashurst Lodge 14, Liverpool Gardens, Worthing, Sussex BN11 18R. Tel: (0903) 205053. Dir.: John Dean; Sales Dir.: Anthony Card.**  
**Labeltech, 1628 Dalston Ln., London E8. Tel: (01) 254-2483.**  
**M L T Mktg. Assocs., 76 Neal St., London WC2H 9PA. Tel: (01) 240-5326. Creative Dir.: Mike Liddel-Taylor.**  
**Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326.**  
**I. Markovits Ltd., 1/2/3 Cobbold Mews, London W12. Tel: (01) 743-1131. Cable: NAMEPLATE. Mng. Dir.: I. Markovits; Dir.: T.P. Johnstone.**  
**Pan-Graphics (Edinburgh) Ltd., 21A Grosvenor St., Edinburgh, Scotland EH12 5ED. Tel: (031) 225-9502. Mng. Dir.: John Mackinnon; Gen. Mgr.: Colin Moore; Sales Mgr.: Jonathan Field.**  
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**Production Express Int'l, 15 Britten Lodge, Fair Acres, Bromley, Kent. Tel: (01) 464-3249. Telex: 912881. Mng. Dir.: Bobbie Dahd.**  
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**Real Custom Prod'ns, The Camp, Montgomery, Powys SY15 6LU. Tel: (068681) 427. Chief Exec.: Richard G. Davies; Sales Mgr.: George B. Pryce.**  
**S R T Rec. Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Gen. Mgr.: J. Townsend; Sales Mgr.: Dave Richardson.**  
**The Shalford Press Ltd., 85b Bradford St., Braintree, Essex CM7 6AU. Tel: Braintree 21125. Mng. Dir.: R. Capon.**  
**Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828.**  
**Shorewood Packaging Co. Ltd., College Rd., Aston Clinton, Bucks. HP2 5EZ. Tel: (0296) 630421. Cable SHORE-PAK ASTON CLINTON. Telex: 83495. Gen. Mgr.: Denis Rex; Sales Mgr.: Lionel G. Rose; Works Mgr.: Reg Ward.**  
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**Sound for Industry Ltd. (div. of MacNeill Press Ltd.), Newhams Row, 175 Bermondsey St., London SE1 3JUW. Tel: (01) 403-0044. Cable: SFI. Telex: 883177. Dir.: John E. Moon; Gen. Mgr.: W. Maciejewski.**  
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**P. G. Wood & Son (Printers) Ltd., 32 Church St., Dagenham, Essex RM10 9UU. Tel: (01) 595-5115. Telex: 897417. Mng. Dir.: Peter Wood; Gen. Mgr.: Chris Sanford; Sales Mgr.: Phil Douglas; Works Mgr.: Greg Bell.**

**POLYETHYLENE BAGS**

C S B Ltd., 5/7 Carnaby St., London W1V 1PG. Tel: (01) 439-9281. Telex: 896691. Mng. Dir.: Mafalda Hall; Dir. & Prod'n Mgr.: Mike Shaw; Sales Mgr.: Paul Cumming; Int'l: Caroline Lacy-Thompson.  
**Crosswinds Pkg. Co., Pardi House, Cadmore Ln., Cheshunt, Herts. Tel: Watling Cross 38141.**  
**M & G Packaging (Essex) Ltd., 53 Pavilion Dr., Leigh-on-Sea, Essex. Tel: (0702) 712-381. Mng. Dir.: M.H. Goldring.**  
**Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Mgr.: Stephen H. Blank; Export Dir.: Brian Blank.**

Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester. Tel: (0533) 833-691. Chief Exec.: T.H. Winfield; Gen. Mgr.: Mrs. B.E. Flude.  
**Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon. Tel: (0752) 25781 (day), 774381 (night). Chief Exec.: Phil E.R. Simonds.**  
**Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828.**  
**Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel: (0892) 24225. Telex: 95577. Chm. & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.**  
**Ziphurst Ltd., Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Gen. Dir.: D.N. Lever; Sales Dir.: 8. Blank; Prod'n Dir.: S.H. Blank.**

**PROFESSIONAL TAPE SUPPLIES**

A T (Associated Tape) Ltd., 214 Bowes Rd., Southgate, London N11. Tel: (01) 368-2309. (Importer)  
**Audio: Automatic 3-r. changer.**  
**Brand name: Telex.**  
**Agfa-Gevaert Ltd., Unity House, 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Cable ARTOVEG. Telex: 28154. Mng. Dir.: G. Ahrens; Dir. Mgr.: E.J. Drew; Sales Mgr.: E.A. Bowden.**  
**Product: Broadcast & studio tape, magnetic film, video tape & cassette, cassette bulk tape.**  
**Brand name: Agfa Videochrom.**  
**Amos of Exeter Ltd., Weircliffe Court, Exwick Exeter, Devon EX4 2AG. Tel: (0392) 72-132. Telex: 42786. Mng. Dir.: R.E. Amos.**  
**Audio & Video: Bulk tape erasers.**  
**Brand name: Weircliffe.**  
**Ampex Great Britain Ltd., Acree Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPLEX READING. Telex: 847611. Gen. Mgr.: W. Scullion, Mktg. Servs. Supervisor: C. Murphy-O'Connor; Sales Mgr.: J. Cripps; Adv. Mgr.: P. Vaughan.**  
**Audio: Studio mastering tape.**  
**Video: 2" broadcast, 1" broadcast, & U-matic tape.**  
**Audiotape, see Lee.**  
**Audia, see TDK.**  
**B A S F (UK) Ltd., 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8791. Telex: 28649. Chief Exec.: H.C. Pattinson; Prof. Prods. Mgr.: R.M. Hine.**  
**Product: Cassette duplicating tape.**  
**Chroma 90, see Memorex.**  
**E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Cable: EMITAPE. LONDON. Telex: 932161. Mng. Dir.: E.A. Neaf; Comm'l. Controller: P.K. Mitchell; Sales Mgr.: P. Sollitt; Mktg. Mgr.: M.W. Cross.**  
**Audio: Standard & long-play professional tape.**  
**Edittall, see Scenic Sound Equip.**  
**A C Farnell Ltd., Kenyon Ltd., Sheffield S1 4BD. Tel: (0742) 78901.**  
**Product: Bulk erasers.**  
**Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh; Sr. Sales Eng.: R.J. White.**  
**Audio: Tape.**  
**Brand name: Audiotape.**  
**Memorex UK Ltd., Hoechst House, 50 Salisbury Rd., Hounslow, West Middx. TW4 6JN. Tel: (01) 570-7716. Cable: MRXLON. Telex: 935013. Mng. Dir.: J.E.M. Kitching; Audio Prods. Sales Mgr.: G. Creach; Video Prods. Sales Mgr.: G. Worthington.**  
**Video: 1 broadcast.**  
**Racal-Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ. Tel: (0293) 34982. Cable: CASSETTES. CRAWLEY. Telex: 87651. Mng. Dir.: D.S. Worman; Gen. Sales Mgr.: John Rooke; A/V Sales Mgr.: Eric Mould.**  
**Audio: 2", 1", 1/2" & 3/4" tape.**  
**Brand name: Triple Three, Triple Six, Triple Eight.**  
**S S E, see Scenic Sound Equip.**  
**Scenic Sounds Equip., 97-99 Dean St., London W1. Tel: (01) 734-2812. Telex: 27939. Mng. Dir.: David Hawkins.**  
**Audio: Splicing & editing equip.**  
**Brand name: Edittall, SSE.**  
**Scotch, see 3M.**  
**T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: John C. Buchan; Sales Mgr.: Derek Huthwaite.**  
**Brand name: Audia.**  
**Telex, see AT.**  
**3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osmon, Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones.**  
**Reg'l sales offices: Belfast BT1 5JE, Northern Ireland, 11 Donegall Square S. Tel: (0232) 42811, 42926—Birmingham B3 3EL, Edmond House, 12-22 Newhall St. Tel: (021) 236-5077—Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622—London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge Tel: (01) 659-2323—Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel: (061) 236-8500.**  
**Audio: 2", 1", 1/2" & 3/4" professional rec'g tapes.**  
**Video: Broadcast & helical scan tapes.**  
**Brand name: Scotch.**  
**Triple Three, see Racal-Zonal.**  
**Triple Six, see Racal-Zonal.**  
**Triple Eight, see Racal-Zonal.**  
**Weircliffe, see Amos of Exeter.**

**RECORD PROCESSING MACHINERY**

S. Kempner Ltd., 61 Markfield Rd., London N15 4RA. Tel: (01) 801-6222. Telex: 21400. Gen. Mgr.: Paul R.S. Rogers; Technical Mgr.: Barry Heath.  
**Product: Shrink wrap machinery & material.**  
**Lened, see Professional Tape.**



Professional Tape Mktg. Assocs. Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel (01) 951-0488. Telex 945309 Mng. Dir. Ray Linton, Gen. Mgr. Roger Morley.  
**Chief product:** Automatic presses  
**Brand name:** Lened.  
 P & J Sibert & Co., 161 Finborough Rd., West Brompton, London SW10 9AP. Tel (01) 373-9509 (sales) 330-0770. Technical Sales Alan & Paul Sibert.  
**Chief product:** Optical automatic center press, eccentricity testing equipment (stampers & pressings), record stylus & groove inspection equipment  
**Brand name:** Optical Auto Record Centre Press, Optical Record Centricity Test Table, Record Stylus Photo Microscope, Record Pressing Centricity Tester (SEE ADVERTISEMENT)

## TAPE, BLANK LOADED & BULK RAW

Acoustic Dynamic, see TDK  
 Adastra Electronics Ltd., Cricklewood Trading Estate, Unit N22, Claremont Rd., London NW2 1TU. Tel (01) 452-6288. Cable WESTQUIP. Mng. Dir. Michael Leaver; Gen. & Sales Mgr. J. Boyce. (Blank only)  
**Audio:** Cassette, open reel  
**Brand name:** Syn cassette, Synchrotape  
 Agfa-Gevaert Ltd., Unity House, 27 Great West Rd., Brentford, Middx. Tel (01) 560-2131. Cable ARTOVEG. Telex 28154. Mng. Dir. G. Ahrens, Sales Mgr. Ted Bowden, Adv. Mgr. P. Miller  
**Home office:** Germany  
**Audio:** Cassette, open reel  
**Video:** 1" open reel, 1/2" cassette  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom  
 Air Check, see Sound  
 Aiwa Sales & Serv. (UK) Ltd., 30/32 Concord Rd., Westwood Park Trading Estate, Western Ave., London W3 0TH. Tel (01) 993-1672. Telex 936239. Mng. Dir. S. R. Chorley; Sales Mgr. D. J. Wright; Adv. & Press Officer T. D. Spiro  
 Ampex Great Britain Ltd., Acre Rd., Reading, Berks, RG2 0QR. Tel (0734) 85200. Cable AMPXEX READING. Telex 847611. Gen. Mgr. W. Scullion; Mktg. Servs. Supervisor C. Murphy-O'Connor, Sales Mgr. J. Cripps, Adv. Mgr. P. Vaughan  
**Audio:** 8-tr., cassette, open reel  
**Video:** 2" broadcast, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge  
 Audiogenic Ltd., 34-36 Crown St., Reading, Berks, RG1 2SN. Tel (0734) 595647. Dir. Martin Maynard; Gen. Mgr. Moira Farrell, Sales Mgr. Henry Smithson. (Blank only)  
**Audio:** Cassette  
 Audio Magnetics Inc. (UK) Ltd., 121 Loverock Rd., Reading, Berks, RG3 1JZ. Tel (0734) 598036. Telex 849113. Mng. Dir. Nigel W. Bryden; Reg'l Sales Mgrs.: Scott Murdoch (South), Hugh Smith (North); Export Mgr. Ian Swash  
**Audio:** 8-tr., cassette, open reel  
 Audiosonic, see Cassette Developments  
 Audiotape, see Lee Eng'g  
 Audua, see TDK  
 Avcom Systems Ltd., Newton Works, Stanlake Mews, London W12 7HJ. Tel (01) 749-2201. Cable CINEPRO LONDON. Telex 896691. Mng. Dir. Eric R. Bastin; Gen. Mgr. Marc Hull; Sales Dir. Nick Gillieron  
**Audio:** Cassette  
 B A S F UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel (01) 637-8971. Telex 28649. Div. Mgr. H. C. Pattinson, Prof. Prods. Mgr. R. M. Hine  
**Audio:** Cassette, open reel  
**Video:** Blank—1" open reel, 3/4" cassette  
 F. W. O. Bauch Ltd., 49 Theobald St., Boreham Wood, Herts. Tel (01) 953-0091. Telex 27502. Mng. Dir. John Bauch; Sales Mgr. Stephen Holmes, Press Officer David Neal  
**Brand name:** Revox  
 Bibi Magnetics Ltd., 101/105 Plough Rd., London SW11 2BJ. Tel (01) 223-5955. Telex 917732. Dir. K. H. Bourke-Borrowes; Gen. Mgr. M. Shephard.  
**Audio:** Cassette  
 Capitol Magnetics (div. of EMI Tape Ltd.), Tape House, Dawley Rd., Hayes, Middx. U83 1BT. Tel (01) 573-7860. Cable EMITAPE LONDON. Telex: 932161. Mng. Dir. E. A. Naef; Gen. Mgr. P. Sollitt  
**Audio:** 8-tr., Cassette, open reel  
**Brand name:** Blank—The Master Tape, raw—Capitol  
 Cassette Developments (Audiosonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel (01) 940-8186. Cable MICRONETICS. Telex 8813481. Gen. Mgr. D. Dixon.  
**Audio:** Cassette  
**Brand name:** Audiosonic  
 Certron, see Lalex  
 D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LQ. Tel 49505. Owner E. G. Dowley.  
**Audio:** 8-tr., cassette, broadcast  
 Decca, see Selecta  
 Duplitape, 1/7 Harewood Ave., London NW1. Tel (01) 724-2497. Telex 21879. Chief Exec. R. Jackson Moore; Gen. & Sales Mgr. B. R. Lambden. (Blank only)  
**Audio:** Cassette  
**Brand name:** ITD  
 Dynamic, see TDK  
 E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. U83 1BT. Tel (01) 573-3888. Cable EMITAPE LONDON. Telex 932161. Mng. Dir. E. A. Naef; Comm'l. Controller P. K. Mitchell; Gen. Sales Mgr. P. Sollitt, Mktg. Mgr. M. W. Cross  
**Audio:** Cassette, open reel  
**Video:** VHS cassette  
 E P S (Educational Publ'g Servs.), 75 Holloway Rd., London N7 8JZ. Tel (01) 607-6059/3755. Telex 21120. Ref. 2106. Pres. David Cavalier. (Blank only)  
**Audio:** Cassette, open reel  
**Brand name:** Leda, Tape 7  
 Ferrotape, see North East Audio  
 Fidelipac, see SIS Rec'g  
 Fifth Ave. Rec'g Co. (UK) Ltd., Avenue House, River Way,

Templefields, Harlow, Essex CM20 2DN. Tel (02/9) 39256. Mng. Dir. Harold Leonard Collins, Gen. Mgr.: Bert Hamilton; Prod'ns Mgr. Mike Stancevic. (Blank only)  
**Audio:** Cassette  
 Fuji Photo, see Pysier  
 Goiding Audio Ltd., 26 Hythe Quay, Colchester, Essex. Tel (0206) 77224. Mng. Dir. A. B. Goiding, Dir. D. P. Goiding, Gen. Mgr. P. Walsh; Sales Mgr. R. K. Goiding. (Blank only)  
**Audio:** 8-tr., cassette  
 Gramplan Recs. Ltd., Airport Ind'l Estate, Wick-Caithness, Scotland Tel (0955) 2787. Dir. J. Johnston, Mgr.: John Hunter. (Blank only)  
**Audio:** Cassette  
 I T D, see Duplitape  
 International Video Corp. (UK) Ltd., 10 Portman Rd., Reading, Berks. RG3 1JR. Tel (0734) 585421. Telex 847579. Cable INTERVIDEO. Mng. Dir. John D. Jeffery  
**Video:** 2" & 1" Professional  
 J V C (UK) Ltd., Eldonway Trading Estate, 6-8 Priestley Way, London NW2 7AF. Tel (01) 450-2621. Mng. Dir. Kurt Lowy, Sales Mgr.: A. Nishina; Adv. & Press Officer: Geoff Fleming  
**Video:** 1/2" VHS cassette  
 Lalex & Co. Ltd., Lalex House, 1 Canal St., Manchester M60 4AX. Tel (061) 236-8186. Cable ALMIGHTY. Telex 669431. Dirs. R. J. Mulchand, K. C. Bhavnani. (Blank only)  
**Audio:** Cassette  
**Brand names:** Certron, Monatone, Winthronics  
 Leda, see EPS  
 Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable LEETECH. Telex 928475. Mng. Dir. Thomas Lee; Gen. Mgr. Chris Welst; Sr. Sales Eng.: R. J. White  
**Audio:** NAB  
**Brand name:** Audiotape  
 The Master Tape, see Capitol  
 Maxell, see Natural Sounds  
 Media Sound, see Metropolitan Communications  
 Memorex (UK) Ltd., Hoechst House, 50 Salisbury Rd., Hounslow, West Middx TW4 6JN. Tel (01) 570-7716. Cable MAXLON. Telex 935013. Mng. Dir. J. E. M. Kitching; Audio Prods. Sales Mgr. G. Creach; Video Prods. Sales Mgr. G. Worthington. (Blank only)  
**Audio:** Cassette  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel  
 Metropolitan Communications, 8a Frogna Gardens, London NW3 6UX. Tel (01) 435-8803. Mng. Dir.: Mark R. F. Hamau. (Blank only)  
**Audio:** Cassette  
**Brand name:** Media Sound  
 Monatone, see Lalex  
 Musonic, see S&B Trading & Ziphurst  
 National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks SL1 3DR. Tel (0753) 27516. Cable PANASONIC. Telex: 848761. Mng. Dir. A. Imura; Sales Mgr. J. Aoki; Adv. Mgr. Ron Fry. (Blank only)  
**Branch:** Stourton, Leeds, Skerton Grange Rd. Tel (0532) 702541. Reg'l Sales Dir.: Tony Nishigaki.  
**Audio:** Cassette  
**Video:** 1/2" EIAJ open reel, 1/2" EIA, cartridge  
**Brand names:** National, National Panasonic, Technics  
 Natural Sound Systems, 10 Byron Rd., Walsdstone, Harrow, Middx. Tel (01) 863-8622. Telex 922573. Sales Dir. Malcolm Kays; Maxell Prod. Mgr. Mike Crawshaw. (Blank only)  
**Audio:** Cassette, open reel  
**Brand name:** Maxell  
 North East Audio Ltd., Simonside Works, South Shields, Tyne & Wear NE34 9NX. Tel (0632) 566321. Mng. Dir. A. J. Hellwell; Sales Mgr. J. Sparrow  
**Brand name:** Ferrotape  
 P T L/Mayfair, see Professional Tapes  
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland. Tel (0232) 48260. Dir. John O.P. McCourt; Gen. Mgr. Anne Heaps; Sales Mgr. Edwina Heaps  
**Audio:** Cassette, open reel  
 Pebble Recs. Ltd., 46 Maddox St., London W1. Tel (01) 629-3266. Dir. 491-4140. Telex 25247. Mng. Dir. James Pollard, Gen. Mgr. Julia Stoccombe  
**Audio:** 8-tr., cassette  
 Philips Electrical Ltd., City House, London Rd., Croydon, Surrey Tel (01) 689-2166. Telex 946169  
**Audio:** Cassette, open reel  
**Video:** 1/2" EIAJ open reel, VCR  
 Products 2000, The Maltings, 63 High St., Ware, Herts. SG12 9AD. Tel (0920) 66242. Mng. Dir. R. C. Bayes. Gen. Mgr.: C. W. Bayes. (Blank only)  
**Audio:** Cassette  
**Brand name:** Sonorex/Audiogram  
 Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel (0532) 706066. Telex 55293. Mng. Dir. Raymond Linton; Gen. Mgr. Joseph Nurgat; Sales Mgr.: Bert Hamilton.  
**Audio:** Cassette  
**Video:** 1/2" EIAJ cartridge  
**Brand name:** PTL/Mayfair  
 Pyral Magnetics Ltd., Airport House, Purley Way, Croydon, Surrey CR0 0XZ. Tel (01) 681-2272. Telex 946670. Mng. Dir. H. J. Hutchings; Sales Mgr. John P. Thurlay  
**Branch:** Eastbourne, Sussex, Courtlands Rd. Tel: (0323) 638-965  
**Audio:** Cassette, open reel  
 Pysier Ltd., Fircroft Way, Edenbridge, Kent TN8 6HA. Tel (0732) 86111. Telex 95527. Mng. Dir. J. P. Tirk; Sales Dir.: J. R. Carpenter.  
**Branch:** Harrow, Middx, 102 College Rd. Tel (01) 427-2278  
**Audio:** 8-tr., cassette, open reel  
**Brand name:** Fuji Photo  
 Racial-Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ. Tel (0293) 34982. Cable CASSETTES CRAWLEY. Telex: 87651. Mng. Dir. D. S. Worman; Gen. Sales Mgr. John Rooke; A/V Sales Mgr. Eric Mould  
**Audio:** Cassette, open reel

**Brand name:** Triple Three, Triple Six, Triple Eight.  
 Revox, see F.W.O. Bauch  
 Ross Electronics, 32 Rathbone Pl., London W1P 1AD. Tel (01) 580-7112. Cable ROSSILECT. Telex 22747. Pres. Ross I.L. Marks; Gen. & Sales Mgr. A.C. Murphy. (Blank only)  
**Audio:** 8-tr., cassette  
 S & B Trading, Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel (0727) 50611. Mng. Dir.: P. H. Grant; Prod'n Dir.: S. H. Blank, Sales Dir.: B. Blank; Dir.: D. N. Lever  
**Audio:** 8-tr., cassette  
**Brand name:** Musonic  
 S I S Ltd., 57 St. Andrews Rd., Northampton NN1 2PB. Tel (0604) 32965. 30559. Mng. Dir.: D.P.D. Mitchell; Sales Mgr. I. Brown.  
**Audio:** NAB "A" & "C"  
**Brand name:** Fidelipac  
 S R T Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel (01) 446-3218. Mng. Dir.: George Bellamy; Dir.: David Richardson.  
**Audio:** Cassette  
 Scotch, see 3M  
 Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 6NX. Tel (01) 852-9171/9191. Telex 896029. Gen. Mgr. J. D. Roberts; Sales Mgr.: D. Barsby; Sales Co-ord. E. Packham. (Blank only)  
**Audio:** Cassette  
**Brand name:** Decca  
 Sonorex/Audiogram, see Products 2000  
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel (76) 87644. Telex 266371. London  
**Video:** 3/4" U-matic cassette; 1/2" EIAJ open reel  
 Sound, 1 Oggershaw Mews, Maidenhead, Berks. Tel: (0628) 33011. Mng. Dir. S. M. Webb; Sales Mgr.: M. Lloyd; Adv. Mgr. C. McVie. (Audio only)  
**Brand name:** Air Check  
 Soundrider, see James Yorke  
 Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD. Tel (041) 221-2244. Telex 777283. Mng. Dir. Raymond E. Orr; Sec'y: Pat R. Black  
**Audio:** 8-tr., cassette, open reel  
 Super Avilyn, see TDK  
 Syncastee, see Adastra  
 Synchrotape, see Adastra  
 T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: 688-7372. Telex 946727. Mng. Dir. J. C. Buchan; Sales Mgr.: Derek Huthwaite.  
**Audio:** Blank—8-tr., cassette, open reel; raw—cassette  
**Brand names:** Acoustic Dynamic, Audua, Dynamic, Super Avilyn  
 T R A D Electronics Sales Ltd., 149B St. Albans Rd., Watford, Herts. WD2 5BB. Tel (92) 47988. Telex 262741. Mng. Dir.: J. E. Southard.  
**Audio:** Cassette, open reel  
 The Tape Dupl'g Co. (G8) Ltd., Freefax House, 4-10 North Rd., Islington, London N7 9HN. Tel (01) 609-0087. Telex: 264773. Pres. Mark Myers; Mng. Dir. Peter Robey, Sales Mgr. Bob Hill. (Blank only)  
**Audio:** 8-tr., cassette  
 Tape 7, see EPS  
 Technics, see National Panasonic  
 3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel (0344) 26726. Telex 849371. Mng. Dir. Donn Osmon; Div. Dir. P. G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P. A. Stockwell-Jones  
**Reg'l sales offices:** Belfast BT1 5JE, Northern Ireland, 11 Donegal Square S. Tel (0232) 42811, 42926—Birmingham B3 3EL, Edmund House, 4-10 Northwell St. Tel (021) 236-5077—Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel (041) 332-9622—London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge. Tel (01) 659-2323—Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel (061) 236-8500  
**Audio:** 8-tr., cassette, open reel  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" cassette, 1/2" open reel  
**Brand name:** Scotch  
 Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AU. Tel (01) 734-9901. Telex: 27782. Mng. Dir.: Malcolm Toft; Sales Mgrs.: Mike Rogers, Derek Fox  
**Audio:** 8-tr., cassette  
 Triple Three, see Racial-Zonal  
 Triple Six, see Racial-Zonal  
 Triple Eight, see Racial-Zonal  
 Winthronics, see Lalex  
 James Yorke Ltd., Oak House, Northleach, Gloucestershire GL54 3ET. Tel (04516) 509. Chief Exec.: J. Scarlett; Sales Mgr.: Peter Fanshawe; Technical Mgr. Mike McClarron; Studio Mgr. Peter Rinnie. (Blank only)  
**Audio:** 8-tr., cassette  
**Brand name:** Soundrider, James Yorke  
 Ziphurst Ltd., Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel (0727) 50611. Telex 28675. Mng. Dir.: P. H. Blank; Gen. Dir.: D. N. Lever; Sales Dir.: B. Blank, Prod'n Dir.: S. H. Blank.  
**Audio:** 8-tr., cassette  
**Brand name:** Musonic

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex Great Britain Ltd., Acre Rd., Reading, Berks. RG2 0QR. Tel (0734) 85200. Cable AMPXEX READING. Telex 847611. Gen. Mgr. W. Scullion; Mktg. Servs. Supervisor C. Murphy-O'Connor, Sales Mgr. J. Cripps, Adv. Mgr. P. Vaughan  
**Audio:** Professional tape duplicators  
 Avuis-Asona, see Lennard  
 Avcom Systems Ltd., Newton Works, Stanlake Mews, London W12 7HJ. Tel (01) 749-2201. Cable CINEPRO LONDON. Telex: 896691. Mng. Dir. Eric R. Bastin; Gen. Mgr.: Marc Hull; Sales Dir.: Nick Gillieron.



**Audio:** Cassette duplicators & high-speed copiers  
**Brand name:** Telex

Cetec Int'l Ltd., Sapphire House, 16 Uxbridge Rd., Ealing London W5 2BP. Tel: (01) 579-9145 Telex 935847 Mng. Dir.: Brian C.A. Willis; Sales Mgr. Michael J. Cotter.

**Audio:** High-speed duplicators.  
**Brand name:** Gauss

Cintron Group, Grove House, 551 London Rd., Isleworth, Middx. TW7 4DS. Tel: (01) 568-0131 Telex: 935054 Sales Dir.: Bernard G. Rawson. (Audio only)  
**Brand name:** Pentagon (USA). Telex (USA), Wollensak (USA).

Duplitape, 1/7 Harewood Ave., London NW1. Tel (01) 724-2497. Telex: 21879. Chief Exec. R. Jarkson Moore; Gen. & Sales Mgr.: R.R. Lambden.  
**Audio:** Duplicators & loaders.  
**Brand name:** Otari (Japan).

Gauss, see Cetec.  
Hayden Labs Ltd., Hayden House, Churchfield Rd., Chalfont St. Peter, Bucks. SL9 9EW. Tel: (02813) 88447 Telex 849469 Chm.: K.E. Owens; Mng. Dir.: E.J. Barrett; Sales Mgr.: P. Harwood; Technical Mgr.: J. Rudling; Adv. Mrs. A.C. Sandrey.  
**Branch:** London NW1 6SN, 6 Bendaill Mews, 8eill St Tel (01) 723-4441. Mgr. P. Ferris; Serv. Mgr. G. Davis.  
**Audio:** Cassette duplicators & loaders.  
**Brand name:** Telefonken.

Industrial Tape Applications, 1/7 Harewood Ave., London NW1. Tel: (01) 724-2497 Telex 21879. Dir.: M. Parmer; Gen. Mgr.: 8 Lambden, Sales Mgr. P. Leader.  
**Audio:** Cassette duplicators.  
**Brand name:** Otari (Japan)

Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable LEETECH. Telex: 928475 Mng. Dir. Thomas Lee; Gen. Mgr.: Chris Welsh; Sr. Sales Eng. R.J. White.  
**Audio:** Duplicators, loaders, printers.

Leavers-Rich Equip. Ltd., 319 Trinity Rd., Wandsworth, London SW19 3SL. Tel: (01) 874-9054. Cable LEEMAG Telex: 923455 Mng. Dir. R.C. Blezard; Gen. Mgr. W.A. Costello; Sales Mgr.: J. Robinson  
**Audio:** Bulk erasers.

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238 Cable: LENNARD ENFIELD. Mng. Dir. E.G. Lennard.  
**Audio:** Cassette loaders.  
**Brand name:** Avis-Asona.

B. H. Morris & Co. (Radio) Ltd., Precision Centre, Heather Park Dr., Wembley, Middx. HA0 1SU. Tel: (01) 902-9422. Telex: 922131. Mng. Dir.: K. Lasky; Mktg. Mgr. B.T. Cockram; Sales Dir.: A. Allenstein.  
**Brand name:** Trio

National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516 Cable: PANASONIC. Telex: 848761 Mng. Dir. A. Imura. Sales Mgr.: J. Aoki; Adv. Mgr.: Ron Fry.  
**Branch:** Stourton, Leedes, Skelton Grange Rd Tel (0532) 702541. Reg'l Sales Dir. Tony Nishigaki  
**Video:** High speed 1/2" cartridge duplicator (VTP)  
**Brand name:** National.

Otari, see Duplitape, C.D. Hammond & Industrial Tape Pentagon, see Cintron.

Philips Electrical Ltd., City House, London Rd., Croydon, Surrey. Tel (01) 689-2166 Telex: 946169.  
**Audio:** Cassette duplicators  
**Video:** VCR duplicators.

Scotch, see 3M.  
P & J Sibert & Co., 161 Finborough Rd., West Brompton, London SW10 9AP. Tel: (01) 373-9509. (sales) 330-0770. Technical Sales: Alan & Paul Sibert.  
**Chief Product:** Tape head inspection & photographing equipment.  
**Brand name:** Tape Photo Microscope. (SEE ADVERTISEMENT)

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel (76) 87644. Telex: 266371 London. (Video only)

Telex, see Avcom & Cintron.

3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726 Telex: 849371 Mng. Dir.: Donn Osmon; Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones

Reg'l sales offices: Belfast, 871 5JE, Northern Ireland, 11 Donegall Square S. Tel: (0232) 42811, 42926—**Birmingham B3 3EL**, Edmund House, 12-22 Newhall St. Tel: (021) 236-5077—**Glasgow G4 0AY**, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622—**London SE20 7TR**, PO Box 38, Yeoman House, 63 Croydon Rd., Penge. Tel: (01) 659-2323—**Manchester M15 4PA**, 3M House, 28 Great Jackson St. Tel: (061) 236-8500.  
**Audio:** Cassette pancakes.  
**Brand name:** Scotch.

Trio, see B.H. Morris.  
Wollensak, see Cintron.

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES**

Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JA. Tel: (01) 240-3322. Telex: 262554. Chm. & Mng. Dir.: Norman J. Garrod.

E. Hannibal & Co. Ltd., Pinfold Rd., Thurston, Leicester LE4 8AP. Tel: (0533) 695413. Telex: 34627. Mng. Dir.: Chris Hetherington; Ass't Mng. Dir.: Roger Stewart; Music Div. Sales Dir.: Derek Deighton; Sales Dir.: N.L. Cartwright.  
**Product:** Cartridge & cassette labels, inlay cards.

S. Kempner Ltd., 61 Markfield Rd., London N15 4RA. Tel: (01) 801-6222. Telex: 21400. Gen. Mgr.: Paul R.S. Rogers; Technical Mgr.: Barry Heath

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238. Cable: LENNARD ENFIELD. Mng. Dir.: E.G. Lennard.  
**Product:** Cassette labelling machines (Avis-Asona).

Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066 Telex 55293 Mng. Dir. Raymond Linton; Gen. Mgr. Joseph Nurgat; Sales Mgr.: Bert Hamilton.  
**Product:** Cassette labelling machines

**● accessories manufacturers**

Adastra Electronics Ltd., Cricklewood Trading Estate, Unit N22, Clarendon Rd., London NW2 1TU. Tel: (01) 452-6288 Cable WESTQUIP LONDON NW2 Mng. Dir. Michael Leaver; Gen. & Sales Mgr.: J. Boyce  
**Product:** Carrying & storage cases, cleaners, head cleaners & demagnetizers.

Agfa-Gevaert Ltd., Unity House, 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131 Cable ARTOVEJ. Telex 28154 Mng. Dir. G. Ahrens; Div. Mgr.: E.J. Drew; Sales Mgr.: E.A. Bowden.  
**Home office:** Germany.  
**Product:** Splicing & editing equip.

Ampex Great Britain Ltd., Acre Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200 Cable. AMPLEX READING Telex 847611 Gen. Mgr. W. Scullion; Mktg. Servs Supervisor: C. Murphy-O'Connor; Sales Mgr.: J. Cripps; Adv. Mgr. P. Vaughan.  
**Product:** Head cleaners & demagnetizers, leader & splicing tape.

Francis Antony Ltd., Trenance Mill, Blowinghouse Hill, St Austell, Cornwall PL25 5AH. Tel: (0726) 3476. 61264  
**Product:** Catalog servs.

Arrowtaps Ltd., Humber Rd., London NW2 6EP. Tel: (01) 450-2411. Telex: 923034. Mng. Dir. Maurice Mindel; Sales Mgr.: Alex Murray; Prod. Mgr.: Paul Rinne  
**Product:** Tape carrying & storage cases, cleaners, brushes, head cleaners, demagnetizers, leader & splicing tape.

Audio Magnetics Inc. (UK) Ltd., 121 Loverock Rd., Reading, Berks. RG3 1JZ. Tel: (0734) 598036 Telex 849113. Mng. Dir. Nigel W. Bryden; Reg'l Sales Mgrs.: Scott Murdoch (South), Hugo Smith (North); Export Mgr.: Ian Swash  
**Audio:** Cassette hubs.

8 A S F UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8971 Telex 28649 Div. Mgr.: H.C. Pattinson; Prof. Prods. Mgr.: R.M. Hine  
**Product:** Cleaners, cloths, brushes, head cleaners & demagnetizers, leader & splicing tape, test tape.

Barrester Music Co. Ltd., 23/5 Wilton Way, London E8 3EE. Tel: (01) 254-3652. Mng. Dir. John Barratt  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes

F W O. Bauch Ltd., 49 Theobald St., Boreham Wood, Herts. Tel: (01) 953-0091 Telex 27502. Mng. Dir.: John Bauch, Sales Mgr.: Stephen Holmes; Press Officer: David Neal.  
**Products:** Heads, splicing & editing equip., test tape.  
**Brand name:** Revox

Hi-Fi Accessories Ltd., Kelsey House, Wood Ln. End, Hemel Hempstead, Herts. HP2 4RQ. Tel: (0442) 61291 Telex 826437. Chm. & Mng. Dir.: P.8. Arbib; UK Sales Dir.: J. Embley; Int'l Sales Dir.: R.G. Everett  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, splicing tape.

8ibi Magnetics Ltd., 101/105 Plough Rd., London SW11 2BJ. Tel: (01) 223-5955. Telex 917732. Dir.: K.H. Bourke-Borrows; Gen. Mgr.: M. Shepherd.  
**Product:** Head cleaners & demagnetizers.

Bradleys Tapemaster Tape Directory, Kempsey, Worcs. WR5 3PN. Tel: (0905) 820-137, 352-131. Ed. & Compiler: James Bradley; Research: Kathleen Bradley.  
**Product:** Tape catalog servs.

Cassette Developments (AudioSonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Cable: MICRONETICS. Telex: 8813481. Gen. Mgr.: D. Dixon  
**Product:** Head cleaners & demagnetizers.

Cintron Group, Grove House, 551 London Rd., Isleworth, Middx. TW7 4DS. Tel: (01) 568-0131. Telex 935054. Sales Dir.: Bernard G. Rawson.  
**Product:** Head cleaners & demagnetizers.

Clendisc (Mail Order) Ltd., 7 Trinity Court, Grays Inn Rd., London WC1. Tel: (01) 837-9088. Pres.: Erna Smith; Gen. Mgr.: Beatrice Parker  
**Product:** Cleaners & cloths.

Colclene, see Future Film  
Condor Electronics Ltd., 100 Coombe Ln., London SW20 0AY. Tel: (01) 946-0033. Cable: CONDORLECSW20. Telex: 928502. Mng. Dir.: C.A. Wolf; Sales Mgr.: L. Alley.  
**Product:** Catalog servs., cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel. Lea Valley 716-666. Cable: ACOS. Telex: 24294. Mng. Dir.: V.J. Sivyler; Sales & Mktg. Dir.: G.E. Brewin.  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners & demagnetizers, needles.

Crown Arrow Co., 8 Gatelodge Close, Round Spinney, Northampton NN3 4RJ. Tel: (0604) 48744 Telex: 311165. Owner: Robert J. Parfitt.  
**Product:** Record & tape carrying & storage cases.

Crown Merton, see T.I. Crown Merton.  
D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LY. Tel: 49505. Owner: E.G. Dowley.  
**Product:** Head cleaners & demagnetizers.

Discleaner, see Vac-O-Roc  
E M I Recs. Ltd., Shopfitting & Supplies Div., 1/2 Uxbridge Rd., Hayes, Middx. 4BH OSY. Tel: (01) 561-8722. Dir.: R.E. Matthews; Special Projects Mgr.: D.L. Watson.  
**Product:** Carrying & storage cases, cleaners, cloths & brushes.

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Cable: EMITAPE LONDON. Telex 932161. Mng. Dir.: E.A. Naef;

Comm'l Controllor. P.K. Mitchell, Gen. Sales Mgr.: P. Sollitt; Mktg. Mgr.: M.W. Cross  
**Product:** Cleaners, cloths, brushes, head cleaners, demagnetizers, leader & splicing tape

Eagle Int'l, Precision Centre, Heather Park Dr., Wembley, Middx. HA0 1SU. Tel: (01) 902-8832. Cable: EAGLINT Telex 922131. Mng. Dir.: K. Lasky; Sales & Mktg.: J.P. Simon.  
**Product:** Bulk erasers, head demagnetizers, needles.

Edittal, see Somic Sounds.  
Elcon Magnetek, see Pro-Bel  
Emerald Recs. Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Co. Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn Solomon; Gen. Mgr.: Les R. Paterson; Sales Mgr.: Noel A. Spiller.  
**Product:** Needles

Entre, see Lentek  
Ferrogaph, see North East Audio.  
N. & S.B. Field & Co. Ltd./Record Housing, 17-A Newham Rd., Wood Green N22. Tel: (01) 888-7487. Chm. N. Field; Gen. Mgr.: F. Davis; Sales Mgr.: J. Edwards; Promo Dir.: M.L. Field.  
**Product:** Carrying & storage cases

Fittall Prods. Ltd., Coastguard Rd., Larne, Northern Ireland. Tel: (0574) 3015 Telex 747386. Mng. Dir.: C. Rumble  
**Product:** Tape storage cases

Future Film Developments (Allotrope Ltd.), 36/38 Lexington St., London W1R 3HR. Tel: (01) 437-1892. Cable: ALLOTROPE LONDON W1. Telex 21624. Dirs.: C.S. Young, Tim Blackham; Sales Mgr.: John Dent.  
**Product:** Head cleaners (Colclene)

Golding Audio Ltd., 26 Hythe Quay, Colchester, Essex. Tel: (0206) 77224. Mng. Dir.: A.B. Golding; Dir.: D.P. Golding; Gen. Mgr.: P. Walsh; Sales Mgr.: R.K. Golding.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers

C. E. Hammond & Co. Ltd., 105/109 Oyster Ln., Byfleet, Surrey KT14 7JH. Tel: (09323) 51051. Telex: 262525. Mng. Dir.: Peter M. Hammond; Sales Mgr.: Tony Smith; Co. Sec'y: Edgar A. Thomson.  
**Product:** Record & tape storage cases

John Harwood-Bee Assocs., The Maltings, 63 High St., Ware, Herts. Tel: (0920) 66310 Telex 299929. Mng. Dir.: John Harwood-Bee  
**Product:** Record & tape carrying & storage cases

Hi-Fi Pro, 22/24 Buckingham Palace Rd., London SW1. Tel: (01) 834-9382. Telex 929679. Dir.: Ms. M.H. Ling. Gen. Mgr.: Jeff Hill.  
**Product:** 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ. Tel: (01) 267-4936.  
**Product:** Needles

K-tel Int'l (UK) Ltd., 620 Western Ave., London W3. Tel: (01) 992-8000. Cable: KAYTELE. Telex: 934195. Mng. Dir.: Tony Johnson; Sales Mgr.: Colin Ashby.  
**Product:** Record & Tape carrying & storage cases

L G R Prods., 105 Eastern Esplanade, Southend-on-Sea, Essex. Tel: (0702) 65695. Owner: L.G. Raven.  
**Product:** Carrying & storage cases.

Landmark (Precision Mouldings) Ltd., 2 Albion Way, Langford Rd., Biggleswade, Beds. Tel: (0767) 314-231 Telex: 23384. Mng. Dir.: David Ritchie; Works Dir.: Don Pearson; Prod'n Dir.: George Jardine.  
**Branch:** Potters Bar, Herts., Deneway House, Darks Ln.  
**Product:** Head cleaners & demagnetizers, cassette library cases.

Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh; Sr. Sales Eng.: R.J. White.  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, splicing tape (Nortronics)

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238. Cable: LENNARD ENFIELD. Mng. Dir.: E.G. Lennard.  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, splicing tape

Lentek Audio Ltd., Ind'l Estate, Edison Rd., St. Ives, Huntingdon, Cambs. PE17 4LF. Tel: (0480) 62225. Telex: 32303. Dir.: P.M. Swift.  
**Product:** Needles (Entre)

Lightning Recs. Ltd., 839 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-7155/5255 Telex: 927813. Mng. Dir.: Raymond Laren; Mktg. Dir.: Keith Yershon; Financial & Admin. Dir.: Norman Mandell.  
**Product:** Catalog servs., 45 rpm adapters.

Lugton & Co. Ltd., PO Box 182, Cross Ln., Hornsey, London N8 7SB. Tel: (01) 348-8211. Mng. Dir.: Walter Ficker; Gen. & Sales Mgr.: John Sully.  
**Product:** Record & tape carrying & storage cases, cleaners, clothes, brushes, head cleaners, demagnetizers, needles, leader & splicing tape.

Metrosound Audio Prods. Ltd., Freedex House, 4-10 North Rd., Islington, London N7 9HN. Tel: (01) 607-8141. Cable: METROS. Telex: 264773. Mng. Dir.: David Mason; Sales Mgr.: Ian Levene.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

Multiple Sound Pressings Ltd., Deacon St., Leicester. Tel: (0533) 56608. Telex: 914382. Mng. Dir.: Ian F. Miles; Gen. Mgr.: John S. Coats; Sales Mgr.: J. Colgrove; Chief Eng.: D. Anderson.  
**Product:** Record carrying & storage cases, cleaners, cloths, brushes.

Musac (Scotland) Ltd., Baltic Chambers, 50 Wellington St., Glasgow, Scotland G2 6HJ. Tel: (041) 221-1948. Mng. Dir.: Angus McDonald; Sales Mgr.: Douglas MacLeod  
**Product:** Record & tape carrying & storage cases, catalog servs., head cleaners, demagnetizers, needles.

Musica Ltd., Camberwell Ind'l Estate, Unit 6, Denmark Rd., London SE5. Tel: (01) 737-0480. Mng. Dir.: John Hardman; Prod'n Mgr.: Martyn Ward.



**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.

**Music Master, Music House, 1 de Cham Ave., Hastings, Sussex.** Tel: (0424) 440104. Publ'r & Ed.: John Humphries; Adv. Mgr.: Colin Parker; Prices & Company News Ed.: Verena Couchman; Classical Ed.: John Bath; Pop Ed.: Michael Preston  
**Product:** Catalog servs.

**Musonic, see Ziphurst.**

**North East Audio Ltd., Simonside Works, South Shields Tyne & Wear NE34 9NX.** Tel: (0632) 566321. Mng. Dir.: A.J. Helliwell; Sales Mgr.: J. Sparrow.  
**Product:** Head demagnetizers, test tapes (Ferrograph).

**Nortronics, see Lee.**

**Osmabet Ltd., 46 Kenilworth Rd., Edgware, Middx. HA8 8YG.** Tel: 958-9314. Mng. Dir.: O. Greenlick.  
**Product:** Bulk erasers & head demagnetizers.

**P T T Developments Ltd., 63 High St., Ware, Herts. SG12 9AD.** Tel: (0920) 66242. Chief Exec.: R.C. Bayes.  
**Product:** Record & tape carrying & storage cases.

**Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland.** Tel: (0232) 48260. Dir.: John O.P. McCourt; Gen. Mgr.: Anne Heaps; Sales Mgr.: Edwina Heaps.  
**Product:** Catalog servs.

**Philips Electrical Ltd., City House, London Rd., Croydon, Surrey.** Tel: (01) 689-2166. Telex: 946169  
**Product:** Cassette head cleaning tape, leader & splicing tape.

**Pinnacle Recs., 9 Dean St., London, W1V 5RL.** Tel: (01) 734-4345. Telex: 896141 Orpington, Chm. & Mng. Dir.: Terry Scully; Mng. Dir.: Jack Bass; Gen. Mgr.: G.F. Stone; Sales Mgr.: Ray Phillips.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, needles, leader & splicing tape.

**Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester LE2 7PQ.** Tel: (0533) 833691. Chief Exec.: T.H. Winfield; Gen. Mgr.: Mrs. B.E. Flude.  
**Product:** Carrying & storage cases.

**Pro-Bel Ltd., Terrace Rd., Binfield, Bracknell, Berks.** Tel: (0344) 56969. Telex: 848314. Mng. Dir.: Derek Owen; Press Officer: K. Bryan.  
**Product:** 2" & 1" tape cleaner/profiler (Elcon Magnetek).

**Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ.** Tel: (0532) 706066. Telex: 55293. Mng. Dir.: Raymond Linton; Gen. Mgr.: Joseph Nurgat; Sales Mgr.: Bert Hamilton.  
**Product:** Head cleaners, demagnetizers, splicing tape.

**Purpac Plastics Ltd., Longbank Works, Alva, Clackmannanshire, Scotland.** Tel: (0259) 60307. Mng. Dir.: J.M. Fuller; Sales Mgr.: M. Pink; Prod'n Dir.: R.B. Dunbar.  
**Product:** Carrying & storage cases.

**Pyral Magnetics Ltd., Airport House, Purley Way, Croydon, Surrey CR0 0XZ.** Tel: (01) 881-2272. Telex: 946670. Mng. Dir.: H.J. Hutchings; Sales Mgr.: John P. Thurley.  
**Factory:** Eastbourne, Sussex, Courtlands Rd. Tel: (0323) 638-965.  
**Product:** Carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.

**Pyser Ltd., Fircroft Way, Edenbridge, Kent.** Tel: (073271) 864111. Telex: 95527. Mng. Dir.: J.P. Tilt; Sales Dir.: Malcolm Blockley.  
**Branch:** Harrow, Middx, 102 College Rd. Tel: (01) 427-2278.  
**Product:** Record preservative (Sound Guard), head cleaners & demagnetizers.

**Quality Audio Supplies, Wollaton Rd., Beeston, Notts.** Tel: (0602) 25-22-22.  
**Product:** Head cleaners.

**R A Audio, Kernick Rd., Penryn, Cornwall TR10 9DQ.** Tel: (0326) 72753. Cable: RIMICRON. Mng. Dir.: M.A. Lee.  
**Product:** Groovac antistatic vacuum record cleaners.

**Racai-Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ.** Tel: (0293) 34982. Cable: CASSETTES CRAWLEY. Telex: 87651. Mng. Dir.: D.S. Worman; Gen. Sales Mgr.: John Rooke; A/V Sales Mgr.: Eric Mould.  
**Product:** Head cleaners, demagnetizers, leader tape.

**Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon.** Tel: (0752) 25781 (day), 774381 (night). Chief Exec.: Phil E.R. Simonds.  
**Product:** Record catalog servs.

**Record Holding Soundmaster, 17A Newnham Rd., Wood Green N22.** Tel: (01) 889-0139. Co-Chm.: M.L. Field; Gen. Mgr.: J. Cohen; Sales Mgr.: J. Devan; Prod'n Buyer: F. Davis.  
**Product:** Rec. & tape carrying & storage cases, storage racks, cabinets, trolleys.

**Record Housing, see N. & S.B. Field**

**Revov, see F.W.O. Bauch.**

**Ross Electronics, 32 Rathbone Pl., London W1P 1AD.** Tel: (01) 580-7112. Cable: ROSSILECT. Telex: 22747. Pres.: Ross L.L. Marks; Gen. & Sales Mgr.: A.C. Murphy.  
**Product:** Cleaners, cloths, brushes, head cleaners & demagnetizers.

**S & B Trading, Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF.** Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Grant; Prod'n Dir.: S.H. Blank; Sales Dir.: B. Blank; Dir.: D.N. Lever.  
**Product:** Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

**Scenic Sounds Equip. Ltd., 97-99 Dean St., London W1V 5RA.** Tel: (01) 734-2812. Telex: 27939. Owner: David Hawkins.  
**Product:** Splicing & Editing Equip. (Editall).

**Sculthorp Plastics Ltd., The Barge Walk, East Molesey, Surrey KT8 9AZ.** Tel: (01) 941-2929. Mng. Dir.: R.H. Sculthorp.  
**Product:** Carrying & storage cases.

**Securette Ltd., 25 Bluebridge Ind'l Estate, Halstead, Essex CO9 2EX.** Tel: (07874) 5912. Mng. Dir.: Bruce T. Samson; Dir.: Mary B. Valentine.  
**Product:** Tape carrying & storage cases

**Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX.** Tel: (01) 852-9171/9191. Telex: 896029. Gen. Mgr.: J.D. Roberts; Sales Mgr.: D. Barsby; Sales Co-ord.: E. Packham.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles.

**P. & J. Sibert & Co., 161 Finborough Rd., West Brompton, London SW10 9AP.** Tel: (01) 373-9509. Technical Sales: Alan & Paul Sibert.  
**Product:** Record stylus & tape head inspection equip.

**Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Co. Antrim, Northern Ireland BT39 0H8.** Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller.  
**Product:** Record carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

**Sound Guard, see Pyser**

**Stanton, see Wilmax**

**T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ.** Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Huthwaite.  
**Product:** Head cleaners & demagnetizers.

**T. I. Crown Merton Ltd., Trafalgar Works, Station Rd., Merton Abbey, London SW19 2NJ.** Tel: (01) 542-1012. Sales Mgr.: John Pengilly.  
**Product:** Injection-molded plastic & wire record & cassette storage racks (Crown Merton).

**Tapemaster Publ'ns, Kempsey, Worcs. WR5 3PN.** Tel: (0905) 82-01-37, 35-21-31. Compilation Ed.: James Bradley; Research: Kathleen Bradley.  
**Product:** Tapemaster classical cassette catalogue.

**3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU.** Tel: (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osmon; Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones.  
**Reg'l sales offices:** Belfast 8T1 5JE, Northern Ireland, 11 Donegal Square S. Tel: (0232) 42811, 42926—Birmingham B3 3EL, Edmund House, 12-22 Newhall St. Tel: (021) 236-5077—Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622—London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge. Tel: (01) 659-2323—Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel: (061) 236-8500.  
**Product:** Head cleaners, leader & splicing tape, antistatic turntable mats.

**Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AW.** Tel: (01) 734-9901. Telex: 27782. Mng. Dir.: Malcolm Toft; Sales Mgr.: Mike Rogers, Derek Fox.  
**Product:** Library cases.

**James Upton Ltd., Tinsley House, 67 Rosoman St., London EC1.** Tel: (01) 278-2916. Cable: TINROBOR. Sales Mgr.: W.G.A. Howe.  
**Product:** Catalog servs.

**V O R Int'l, Unit 16F, Randles Rd., Knowsley, Merseyside L34 9EZ.** Tel: (051) 548-7400. Telex: 627791. Mng. Dir.: Jim Thornton.  
**Product:** Record care prods. (Discleaner, Vac-O-Rec)

**Vac-O-Rec, see VOR.**

**Cecil E. Watts Ltd., Darby House, Lower Hampton Rd., Sunbury-on-Thames, Middx.** Tel: Sunbury 83252. Cable: DUSTBUG. Telex: 27750. Mng. Dir.: Mrs. A.H. Watts; Gen. & Sales Mgr.: D.W. Lufford-Watts.  
**Product:** Record maintenance equip. "Dust Bug," Disc Preener, Manual Parastat, Hi-Fi Parastat, stylus cleaner, Humid Mop.

**Wilmax Ltd., Compton House, New Malden, Surrey KT3 4DE.** Tel: (01) 949-2545.  
**Product:** Needle (Stanton).

**Wynd Up Recs. Ltd., Greengate Ln., Prestwich, Manchester.** Tel: (061) 798-9252/0533. Mng. Dir.: Colin Reilly; Gen. Mgr.: B. Patchett; Purchasing Dir.: N.K. Roggett; Sales Dir.: L.J. O'Meara.  
**Product:** Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

**M. Young & Co., Industrial Estate, Southgate Ave., Mildenhall, Suffolk IP28 7AT.** Tel: Mildenhall 712553. Partner: M. Young.  
**Product:** Polythene lined covers, master bags, cardboard record covers, cassette master bags.

**Zeepa Instruments Ltd., 15 Richmond Grove, Surbiton, Surrey KT6 6AH.** Tel: (01) 399-0966. Cable: ZEEPA SURBITON. Telex: 929679. Mng. Dir.: W. Ling; Sales Mgr.: R.S. English.  
**Audio:** Carrying & storage cases, record cleaners, cloths, brushes, tape head spray demagnetizers, bulk erasers, needles.

**Zerostat Components Ltd., Edison Road Ind'l Estate, St. Ives, Huntingdon, Cambs.** Tel: (0480) 62225. Telex: 32303. Dir.: L.W.W. Scofield.  
**Product:** Cleaners, cloths, brushes.

**Ziphurst Ltd., Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF.** Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Gen. Dir.: D.N. Lever; Sales Dir.: B. Blank; Prod'n Dir.: S.H. Blank.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape (Musonic).

**East Sussex BN27 2ER.** Tel: (0323) 843191. Gen. Mgr.: G.J. Willamowski; Sales Mgr.: K.W. French.  
**Product:** Record & tape browser boxes, tape display racks.

**Ballantine Advertising Ltd., B Chestow Pl., London W2.** Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.  
**Product:** Record divider cards.

**Biabel, 3 Speedwell Close, Chandleys Ind'l Estate, Eastleigh, Hants.** Tel: (04215) 63434. Gen. Mgr.: & Mktg. Dir.: Malcolm Paton; Sales Mgr.: Martin Bennett.  
**Product:** Browser boxes, display racks, divider cards.

**Broomhall Joinery Co. Ltd., 222 High St., Uxbridge, Middx.** Tel: 37311. Mng. Dir.: S.J. Hurley; Gen. Mgr.: R.F. Allen.  
**Product:** Record browser boxes, record display racks.

**Caroline, 56 Standard Rd., London NW10.** Tel: (01) 961-2919. Telex: 22164. Mng. Dir.: C. Stylianou; Studio/ Electronics Exec.: Roger Ellman.  
**Product:** Browser boxes, display racks, divider cards.

**Crown Merton, see T.I. Crown Merton.**

**Decor Shopfitting Servs. Ltd., Horton Bank Top Mills, Cooper Ln., Bradford, Tel: 76109.  
**Branch:** Cupar, Fife, Scotland, G. Walker-Audio, The Studio, South Bridge. Tel: 2400.**

**E M I Recs. Ltd., Shopfitting & Supplies Div. 1/3 Uxbridge Rd., Hayes, Middx. UB3 1BT.** Tel: (01) 561-8722. Dir.: R.E. Matthews. Special Projects Mgr.: D.L. Watson.  
**Product:** Browser boxes, display racks.

**E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT.** Tel: (01) 573-3888. Cable: EMITAPE LONDON. Telex: 932161. Mng. Dir.: E.A. Naef; Comm'l. Controller: P.K. Mitchell; Gen. Sales Mgr.: P. Sollitt; Mktg. Mgr.: M.W. Cross.  
**Product:** Tape display racks.

**Film & Television Prod'n Servs., Pinewood Studios, Iver Heath, Bucks.  
**Product:** Tape display racks.**

**Fittall Prods. Ltd., Coastguard Rd., Larne, Northern Ireland.** Tel: (0574) 3015. Telex: 747386. Mng. Dir.: C. Rumble.  
**Product:** Tape display racks.

**E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester.** Tel: (0533) 695413. Telex: 34627. Mng. Dir.: Chris Hetherington; Ass't Mng. Dir.: Roger Stewart; Music Div. Sales Dir.: Derek Deighton.  
**Product:** Browser boxes, divider cards.

**John Harwood-Bee Assocs., The Maltings, 63 High St., Ware, Herts.** Tel: (0920) 66310. Telex: 299929. Mng. Dir.: John Harwood-Bee.  
**Product:** Record & tape browser boxes.

**Hunt-Leigh (Shocard & Display Co.), 119 Alterburg Gardens, London SW11 1JQ.  
**Lightning Recs. Ltd., B41 Harrow Rd., Harlesden, London NW10 5NH.** Tel: (01) 969-7155/5255. Telex: 927813. Mng. Dir.: Raymond Laren; Mktg. Dir.: Keith Yershon; Financial & Admin. Dir.: Norman Mandell.  
**Product:** Display racks, browser boxes.**

**Lugton & Co. Ltd., Cross Ln., Hornsey, London N8 7SB.** Tel: (01) 348-8211. Mng. Dir.: Walter Ficker; Gen. & Sales Mgr.: John Sully.  
**Product:** Record browser boxes, tape display racks.

**Metropolitan Communications, 29-33 Park Ln., London W1.** Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Gen. Mgr.: R. Fry; Sales Mgr.: R. Hanau; Admin.: A. Lohmeyer.  
**Product:** Tape display racks, audio sampler.

**MetroSound Audio Prods. Ltd., Freedex House, 4-10 North Rd., Islington, London N7 9HN.** Tel: (01) 607-8141. Cable: METROS. Telex: 264773. Mng. Dir.: David Mason; Sales Mgr.: Ian Levene.  
**Product:** Display racks.

**Musonic, see Ziphurst.**

**Natural Sound Systems, 10 Byron Rd., Wealdstone, Harrow, Middx.** Tel: (01) 863-8622. Telex: 922573. Sales Dir.: Malcolm Kays.  
**Product:** Display racks, divider cards.

**Pinnacle Recs., 9 Dean St., London W1V 5RL.** Tel: (01) 734-4345. Telex: 896141 Orpington, Chm. & Mng. Dir.: Terry Scully; Mng. Dir.: Jack Bass; Gen. Mgr.: G.F. Stone; Sales Mgr.: Ray Phillips.  
**Product:** Record browser boxes, display racks, divider cards.

**Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester LE2 7PQ.** Tel: (0533) 833691. Chief Exec.: T.H. Winfield; Gen. Mgr.: Mrs. B.E. Flude.  
**Product:** Record & tape divider cards.

**Realnhealth Ltd., 15/23 Porteus Rd., London W2.** Tel: (01) 723-8495. Dir.: Bryan Whitman.  
**Product:** Browser boxes, display racks, divider cards.

**S & B Trading, Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF.** Tel: (0727) 50611. Mng. Dir.: P.H. Grant; Prod'n Dir.: S.H. Blank; Sales Dir.: B. Blank; Dir.: D.N. Lever.  
**Product:** Browser boxes, display racks, divider cards.

**Securette Ltd., 25 Bluebridge Ind'l Estate, Halstead, Essex CO9 2EX.** Tel: (07874) 5912. Mng. Dir.: Bruce T. Samson; Dir.: Mary B. Valentine.  
**Product:** Tape display racks (Serette).

**Securivision Ltd., Rectory Ln., Prestwich, Manchester.** Tel: (061) 236-8757.  
**Product:** Closed circuit television.

**Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX.** Tel: (01) 852-9171/9191. Telex: 896029. Gen. Mgr.: J.D. Roberts; Sales Mgr.: D. Barsby; Sales Co-ord.: E. Packham.  
**Product:** Record divider cards.

**T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ.** Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Huthwaite.  
**Product:** Display racks.

**T. I. Crown Merton Ltd., Trafalgar Works, Station Rd., Merton Abbey, London SW19 2NJ.** Tel: (01) 542-1012. Sales Mgr.: John Pengilly.  
**Product:** Cassette display racks (Crown Merton).

**Trade Distributors Northern, 400 Great Horton Rd., Bradford, West Yorks.** Tel: (0274) 76809.  
**Product:** Browser Boxes.

## ● store fixtures & merchandising aids manufacturers

**Amazing Exhibitionists Ltd., 20 Gloucester Place Mews, London W1H 3PD.** Tel: (01) 486-3977. Dirs.: Aristout Azar, Lawrence Miller; Sales Mgr.: Janet Lamport.  
**Product:** Browser boxes, display racks, divider cards.

**Ateka & Co., Industrial Estate, 23 Station Rd., Haleshara,**



Wynd Up Recs. Ltd., Greengate Ln., Prestwich, Manchester. Tel: (061) 798-9252/0533 Mng. Dir.: Colin Reilly; Gen. Mgr.: B. Patchett; Purchasing Dir.: N.K. Raggett; Sales Dir.: L.J. O'Meara.  
**Product:** Browser boxes, display racks, divider cards.  
 Ziphurst Ltd., Stylus House, 34/38 Verulam Rd. St Albans, Herts. AL3 40F. Tel: (0727) 50611. Telex 28675. Mng. Dir.: P.H. Blank; Gen. Dir.: D.N. Lever; Sales Dir.: B. Blank; Prod'n Dir.: S.H. Blank.  
**Product:** Browser boxes, display racks, divider cards (Musonic).

## URUGUAY

**Population:** 3,150,000.  
**Rate of exchange:** \$1 (US) = 7.29 new pesos.  
**Per capita income:** \$1,480.  
**Holidays:** January 1, January 6 (Holy Kings' Day), February (Monday & Tuesday of Carnival), March (Holy or Tourism Week), April 19 (Landing of the 33), May 1 (Workers Day), May 18 (Battle of Las Piedras), June 19 (Birthday of Artigas), July 18 (First Constitution Day), August 25 (Independence Day), October 12 (Columbus Day), November 2 (All Souls Day), December 8 (Blessing of the Waters), December 25.

### RECORDS:

**Records sold domestically including imports:** LP's 1978—477,363 units, \$2,443,791; 1977—523,520 units, \$2,042,040. Classical LP's 1978—16,571 units, \$93,390; 1977—39,181 units, \$167,473. Singles & EP's 1978—57,707 units, \$84,950; 1977—66,270 units, \$84,056.  
**Average retail price per record:** Pop LP's—\$5.12. Classical LP's—\$5.63; singles & EP's—\$1.47.  
**Discounting:** Frequent.  
**Type of distribution:** Manufacturer-to-retailer, with a 30% mark-up. Large manufacturers own retail shops, which sell product from all companies. The month of June has many specialty promoted discount sales, and many retailers also keep a permanent discount desk.  
**Type of promotion:** Manufacturers send free sample records to radio and TV stations and newspapers as well as large Montevideo discoteques. They also advertise in a free monthly magazine ("Hit"), which has commentaries on artists and new releases. TV keeps gaining in importance as a medium for advertising records, followed by radio, although publicity prices are relatively high, considering the dimensions and tendencies of the market.

### TAPE:

**Pre-recorded tape sold domestically including imports:** Cassette 1978—92,461 units, \$571,039; 1977—42,638 units, \$211,918.  
**Market:** 1979 cassette sales showed a dramatic increase of 108% over 1977 sales. Most of the best selling product is released initially as both records and cassettes, but the cassette market is still somewhat different from the album market. Another important pre-recorded tape product is instrumental music, including light classics and folk.  
**Average retail price per tape:** Cassette—\$5.00.

### RADIO STATIONS:

No. of commercial 88: no. of government 5; 89 AM, 4 FM.  
**Comment:** International pop music, mainly sung in Spanish, predominates on commercial stations. Some of these, located in Montevideo, promote almost exclusively English-sung songs, in most cases through imported product. The "Tropical Music" fad has a few specialized programs on secondary stations. Local and Latin-American folk song programs are increasing in importance.

### TELEVISION STATIONS:

No. of channels 17: 16 commercial, 1 government, no color.  
**Comment:** TV stations keep a daily eight-hour programming schedule. Almost all programs are foreign-produced films and serials, mainly from Argentina and the US. International pop music, through films, and local folk and "tropical," have gained programming time.

### IMPORT/EXPORT REGULATIONS:

Prohibitive taxes make importing impractical. Nevertheless, in 1978 APSA imported Red Seal titles from the United States, with some response. This attempt was made considering the recent development of a social sector with important acquisitive power, and followed a trend of high-priced software imports.

### MARKET ANALYSIS:

As almost everywhere in the Occident, 1978 in Uruguay was a "Saturday Night Fever" year. The soundtrack album was not only the overall best seller for the year, but also in many years. It attained the number one spot on the album charts almost within a week of its release even though the film was premiered after the end of the football (soccer) World Championship held in Argentina in June. Tied in with the phenomenon, which included dancing competitions and much promotion on almost all media, were the big hits of John Travolta, Olivia Newton-John, the "Grease" and "Sgt. Pepper" soundtracks, and Andy Gibb, not to mention all the Bee Gees' discography. As a fad that involved mainly dancers, the "Tropical" music market weakened a little in both club attendance and record sales, though it still can be considered strong.  
 Television promotion was supplied by a new company, Renvar, which has links with Montecarlo Channel 4, with significant responses to many of its titles. Other companies tried campaigns on certain records, but record sales in general declined, with the sole exception of pre-recorded cassettes.  
 General trends in record sales showed few changes, espe-

cially in Montevideo with about one-half the market. Sales were divided almost equally between Spanish and English product. Best selling albums included "various artists" albums, mostly locally produced with foreign product. The greatest sales decline was in the classical musical area.  
 Local folk music, including "new" folk, "pop" folk, and folk-rock, increased in importance on shows and on records. Many new young artists joined the names known from the earlier years of the "seventies generation," which follows the tradition of the 1968 folk boom. Shows were often presented in small theaters, and they also were held in large sports gymnasiums and stadiums, thus attracting, for the first time in many years, thousands of fans.

Carlos Alberto Martins

## ● record & tape manufacturers / distributors / importers

A P S A (American Prods. SA) (IFPI), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dirs. Isaac & David Wegbraut; Gen. Mgr.: Norman Arlin; Sales Mgr. Eduardo Castro.  
**Labels:** (Owned) Citrus. (Licensed) Ariola (Spain), Barclay (France), Bronze (UK), Can't Stop (USA), Disco Libro (Mexico), Grunt (USA), Hansa (Germany), IRT (Chile), Millennium (USA), Polar (Sweden), RCA (worldwide), Ricordi (Italy), Roadshow (USA), Sigla (Brazil), Solar (USA), TK (Argentina, USA), Vanilla (Italy).  
**Int'l rep.:** Worldwide (RCA Int'l).  
 Ayui, see Tacuabe.  
 Citrus, see APSA.  
 Clave (EMSA) (IFPI), La Paz 2243, Montevideo. Tel: 4-5065. 41-4020 Cable CLALIM Mng. Dir. Leon Jurgub; Gen. Mgr. Juan Carlos Luaces; A&R Mgr.: Luis A. Lema.  
**Labels:** (Owned) Clave. (Licensed) Beverly (Brazil), Copacabana (Brazil), Decca (UK), Discomoda (Venezuela), London (UK), Pye (UK), Secco (USA), Threshold (UK), Trova (Argentina), WEA group.  
 Daisy, see EDISA.  
 EDISA (A IFPI), Nueva York 1176, Montevideo. Tel: 91-20-61. Mng. Dir. Juan Carlos Garcia. Gen & A&R Mgr. Alberto Gambetta.  
**Labels:** (Owned) Daisy. (Licensed) Charisma (UK), Chrysalis (UK), DGG (Germany), Fontana, H&L (USA), Island (UK), MCA (USA), MGM, Microfon (Argentina), Philips, Phonogram group, Polydor (worldwide), RSO (UK), Rocket (UK), 20th Century (USA).  
 I E M S A, see Clave.  
 Macondo Ltda., Ituzaingó 1324, Escritorio 203, Montevideo. Tel: 90-0337. Pres.: Luis Orlando Onel Hidalgo; Gen. Mgr. Luis Orlando Onel Riviezo; Promo. Mgr. Werther Brito; Sales Mgr. Ruben Lema.  
**Labels:** (Owned) Macondo. (Licensed) Qualiton (Argentina), Rower-Arton (Argentina).  
**Int'l reps.:** Argentina (Fonema, Rower-Arton).  
 Maloa Recs Ltd., Carlos Roxio 1476, Montevideo. Tel: 49-8944. Mng. Dir. Graciela Egues de Silva; Admin Dir. Mario Lopez Azagra, A & R Dir. Alberto Triunfo.  
**Labels:** (Owned) Maloa. (Licensed) Arfon (Argentina), Cabal (Argentina), Chantecler (Brazil), Martin Meyer (Argentina), Tennessee (Argentina), Zafiro-Novola (Spain).  
 Melody, see Renew Variety.  
 Orfeo, see Palacio.  
 Palacio de la Musica Ricardo & Rodolfo Gioscia SA (IFPI), Av. 18 de Julio 1100, Montevideo. Tel: 90-01-13/48-25/84-31, 91-74-40/65-85, 98-61-21. Cable GIOSPIANO Pres. Ricardo Gioscia Zamalvide, Sales Mgr. Alfredo Aviotti Robido.  
**Labels:** (Owned) Orfeo. (Licensed) ABC/Dunhill (USA), A&M (USA), Angel (UK), Apple (UK), Arista (USA), Capitol (USA), EMI group (UK), Hispavox (Spain), Magnet (UK), Odeon (UK), Pampa (Argentina), Private Stock (UK), United Artists (USA).  
 Palma, see Tacuabe.  
 Renew Variety Recs SA, Av. 18 de Julio 1224, 2nd fl., Montevideo. Tel: 98-56-89, 91-21-82. Cable MONTECARLO TV. Dirs. Hugo & Daniel Romay Salvo; Gen. Mgr.: Cr Pedro Mino; Sales Mgr.: Ernesto Averbug; A&R Dir. Alfredo Leiros.  
**Labels:** (Owned) Melody, Renew Variety, (Licensed) Sartart (Netherlands), Chantecler (Brazil), Continental (Brazil), Ri-Fi (Italy).  
 Renvar SA, Avda. 18 de Julio 1224, 2nd fl., Montevideo. Tel: 98-39-87, 98-56-89. Telex 834. Dir. Gen. Daniel Romay Salvo; Gen. Mgr. Cr Pedro Mino, Artistic Dir. Alfredo Leiros.  
**Label:** (Licensed) Continental (Brazil).  
 Sendor SA (IFPI), Nicaragua 1478, Montevideo. Tel: 29-75-30. Cable SONDORADA. Pres. Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr.: Enrique Abal Olliu; Sales Mgr. Omar Montano.  
**Labels:** (Owned) Sendor, (Licensed) CBS Int'l (USA), Disc Jockey (Argentina), Epic (USA), Surco (Argentina), Telefunken (Germany).  
**Int'l rep.:** Worldwide (CBS).  
 Tacuabe (Eds.), Treinta & Tres 1483, Escritorio 15, Montevideo. Tel: 91-10-65, 98-41-40 A&R Dir. Coriun Aharonian; Sales Mgr. Mynam de Campos, Musical Advisor Graciela Paraskevaidis.  
**Labels:** (Owned) Ayui, Palma, Tacuabe. (Licensed) Le Chant du Monde (France), La Cornamusa (Argentina), Edigsa (Spain), Moshe Naim (France).  
**Int'l reps.:** Argentina (La Cornamusa), France (Le Chant du Monde), Spain (Edigsa).

**Int'l rep.:** Europe (Elypeyrot).  
 Tacuabe (Eds.) (AGADU), Treinta & Tres 1483, Escritorio 15, Montevideo. Tel: 91-10-65, 98-41-40 A&R Dir.: Coriun Aharonian.  
 Tacuara (Ed.) (AGADU), Nicaragua 1478, Montevideo. Tel: 29-7530. Dir. Enrique Abal Olliu.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales. Montevideo. Pres.: Nilda Gonzalez Genta.  
 Asociacion Estudiantes de Musica (AEMUS), Colonia 1065, Montevideo. Pres.: Zulma Haramburgue; VP: Enrique Visca, Sec'y Susana Prunes.  
 Asociacion Uruguaya de Musicos. Maldonado 983, Montevideo. Tel: 98-73-70. Pres.: Roberto Garcia Devita; Sec'y Romeo Cernusch; Treas.: Guillermo Aguirre.  
 Camara Uruguaya del Disco. Canelones 1974, Montevideo. Tel: 4-30-52. Pres. Norman Arlin, VP: Ricardo Gioscia Zamalvide, Exec. Sec'y: Dr. Plinio Borggio; Sec'y: Juan Carlos Garcia; Treas.: Enrique Abal.  
 Centro Cultural de Musica, Av. 18 de Julio 1006, 6th fl., Montevideo.  
 Juventudes Musicales del Uruguay, Rio Negro 122B, Montevideo. Tel: 90-55-75. Pres.: Hugo Balzo; VP: Enrique Maria Tania Siver.  
 Sociedad Uruguaya de Interpretes (SUDEI), Canelones 1090, Montevideo. Pres. Orlando Romanelli; VP: Rogelio Coll; Sec'y: Jose Maria Lorenzo; Treas.: Guillermo Aguirre.  
 Sociedad Uruguaya de Musica Contemporanea, Casilla de Correo 132B, Montevideo. Pres. Hector A. Tosar; Sec'y Coriun Aharonian.

### DESIGN & ARTWORK

Artegraf Ltda., Florida 1477, Montevideo. Tel: 98-60-38. (Record only).  
 Estudio 3, Rio Branco 1320, Of. 302, Montevideo. Tel: 98-25-24. Gen. Mgr. Juan Jose Gatto.  
 Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel: 91-45-76, 98-56-68. Telex: Artega UY737. Pres. & Gen. Mgr. Jorge de Artega; Sales Mgr. Eduardo Diaz.  
 Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel: 90-51-75. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

### LICENSING ORGANIZATION, MUSIC

A G A D U (Asociacion Gen. de Autores del Uruguay) Canelones 1130, Montevideo. Tel: 90-31-88. Pres. Antonio Italiano, Gen. Mgr. Rodolfo M. Cosentino; Sec'y: Luis Eduardo Echegoncelay. (Mechanical & performing rights.)

### PLATING, PROCESSING & PRESSING PLANTS

A P S A (American Prods. SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dirs. Isaac & David Wegbraut; Gen. Mgr.: Norman Arlin; Sales Mgr.: Eduardo Castro.  
 Clave (EMSA), La Paz 2243, Montevideo. Tel: 4-5065, 41-4020 Cable CLALIM Mng. Dir. Leon Jurgub.  
 F I M A S A (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo. Tel: 91-60-74. Pres.: Jose Pedro Lopez Vidaur.  
 Sendor SA, Nicaragua 1478, Montevideo. Tel: 29-75-30. Cable SONDORADA. Pres. Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr. Enrique Abal Olliu; Sales Mgr. Omar Montano.

### PRINTERS & LITHOGRAPHERS

Artegraf Ltda., Florida 1477, Montevideo. Tel: 98-60-38. (Record only).  
 Pablo Cardellino—Publigráf, Magallanes 1240, Montevideo. Tel: 41-41-13. Pres.: Pablo Cardellino.  
 Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel: 91-45-76, 98-56-68. Telex: Artega UY737. Pres. & Gen. Mgr. Jorge de Artega; Sales Mgr. Eduardo Diaz.  
 Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 91-72-32. Pres. & Gen. Mgr. Jaime Socolovsky.  
 Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel: 90-51-75. Rec. Ind. Serv. Mgr. Israel Garcia Aturaola.  
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 90-23-45. Pres. Daniel Lagomarsino; Gen. Mgr. Alberto Lagomarsino.

### RECORD PROMOTION

Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel: 91-45-76, 98-56-68. Telex: Artega UY737. Pres. & Gen. Mgr. Jorge de Artega; Sales Mgr. Eduardo Diaz.  
 Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel: 90-51-75. Rec. Ind. Serv. Mgr. Israel Garcia Aturaola.

### TAPE CUSTOM DUPLICATORS

A P S A (American Prods. SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dirs. Isaac & David Wegbraut; Gen. Mgr. Norman Arlin; Sales Mgr. Eduardo Castro.  
**Audio:** Cassette.  
 Sendor SA, Nicaragua 1478, Montevideo. Tel: 29-75-30. Cable SONDORADA. Pres. Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr. Enrique Abal Olliu; Sales Mgr. Omar Montano.  
**Audio:** Cassette.

## ● supplies

### TAPE, BLANK LOADED

A P S A (American Prods. SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dirs. Isaac & David Wegbraut; Gen. Mgr. Norman Arlin; Sales Mgr. Eduardo Castro.  
**Audio:** Cassette.

### ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel: 90-51-75. Rec. Ind. Serv. Mgr. Israel Garcia Aturaola.

**● music publishers**  
 Circle Line Eds Int'l, Cooper 2101, Montevideo. Tel: 39-6475. Gen. Dir. J. Olaszewicz Fried, Gen. Mgr. Mario Grandal.  
**Int'l firms represented:** Paul Beuscher, Bretagne, Claude Carrere, Isabelle, Sforzando, Tremplin (all France); Elypeyrot (Europe).

## ● music publishers

Circle Line Eds Int'l, Cooper 2101, Montevideo. Tel: 39-6475. Gen. Dir. J. Olaszewicz Fried, Gen. Mgr. Mario Grandal.  
**Int'l firms represented:** Paul Beuscher, Bretagne, Claude Carrere, Isabelle, Sforzando, Tremplin (all France); Elypeyrot (Europe).



**JACKETS & SLEEVES**

Artegraf Ltda., Florida 1477, Montevideo Tel 98-60-38 (Jackets only)  
 Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel 91-45-76, 98-56-68. Telex Artegra UY377. Pres & Gen. Mgr. Jorge de Artega; Sales Mgr.: Eduardo Diaz (Jackets only)  
 Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel 98-24-35, 91-72-32. Pres & Gen. Mgr. Jaime Socolovsky (Jackets only)  
 Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel 90-51-75 Rec Ind. Serv. Mgr. Israel Garcia Aturuala  
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 90-23-45 Pres.: Daniel Lagomarsino; Gen. Mgr. Alberto Lagomarsino.

**LABELS**

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel 90-51-75 Rec Ind. Serv. Mgr. Israel Garcia Aturuala  
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 90-23-45 Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

**● accessories manufacturers**

Clave (IEMSA), La Paz 2243, Montevideo. Tel: 4-5065, 41-4020 Cable CLALIM Mng. Dir. Leon Jurburg  
 Product: Cleaners, cloths & brushes  
 Sonda SA, Nicaragua 1478, Montevideo. Tel 29-75-30. Cable: SONDORADA Pres. Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr. Enrique Abal Ojiv. Sales Mgr. Omar Montano.  
 Product: 45 rpm adapters

**VENEZUELA**

Population: 13,500,000.  
 Rate of exchange: \$1 (US) = 4.29 bolivars  
 Per capita income: \$2035

Holidays: January 1, January 6 (Epiphany), Carnival, March 10 (Vargas' Day—port of La Guaira only), March 19 (St. Joseph's Day—port of Puerto Cabello only), Ash Wednesday (half day), Holy Thursday, Good Friday, Holy Saturday, April 19 (Declaration of Independence), May 1 (Labor Day), Ascension, Corpus Christi, June 24 (Battle of Carabobo—all ports closed, businesses open elsewhere), June 29 (Sts. Peter & Paul), July 5 (Independence Day), July 24 (Simon Bolivar's Birthday), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), December 24 (half day), December 25, December 31 (half day).

Records, record blanks & pre-recorded media imported from USA: 1977—\$892,969

**● record & tape manufacturers / distributors / importers**

Allum's Maracaibo Import CA, Treceera Av. Los Palos Grandes Centro, Comercial El Parque, Caracas 106. Tel (02) 283-8031/8913/5708. Cable STEREO (Importer)

Andino, see San Sebastian de Oro

Archiv, see Polydor

Guillermo J. Arnal, Apdo. 62185, Chacao, Caracas. (Importer)

B A S F Venezolana SA (IFPI), Edificio BASF, Calle Milan, Urb. Ind'l Los Ruices Sur, Caracas 107. Tel (02) 22-72-22 Cable BASF Pres. Roland Schempf; Gen. Mgr. Hans Albrecht; Sales Dir. Peter Lind; Sales Mgr. Rafael Benedetti.

Labels: (Owned) BASF, (licensed) Arrowtabs (UK), CID (Brazil), Disneyland (USA), Durium (Italy), Egrem/Profudon (Cuba), Fonit-Cetra (Italy), MPC (USA), PPX (USA), Trova (Argentina)

Int'l reps.: Argentina (Cabal, Microfon, Prodisa, Trova), Brazil (CID), Italy (Durium, Fonit-Cetra), Mexico (Coro), UK (Arrowtabs), USA (Disneyland, PPX, Project 3)

Billo, see Top Hits.

C B S Columbia CA, Edif. Los Hermanos, 10th fl., Av. Principal Los Cortijos de Lourdes, Caracas Tel (02) 239-92-22 Cable COLRECORD Gen. Mgr. Victor M. Oliver M.; Sales Mgr. Gonzalo Pena, Artist Mgr. Mike Tellechea.

Labels: (Owned) CBS, CBS associated labels, Epic, (licensed) Astarte (Spain), Salsoul (USA), Sono-Radio (Peru)

Int'l rep.: USA (Columbia).

C L R, see Los Ruices.

Cachilapo, see Fonodisco

Color, see Top Hits

Cordica (Corp. Latinoamericana de Disco CA) (IFPI), Apdo 70232, Edificio La Discoteca, 3rd fl., Calle Milan, Urbanizacion Los Ruices Sur, Caracas 107. Tel (02) 22-64-22 Cable CORDIS. Comm'l Mgr. Sussy M. de Von Schwedler; Sales Mgr. Hector Gonzalez.

Labels: (Owned) Cordis, (represented) Ariola (Spain), RCA Victor (USA).

Cordis, see Cordica

Corona, see Fonodisco.

D G, see Polydor.

Debut, see Fonodisco.

El Disco de Moda CA (IFPI), Apdo 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel (02) 49-74-91. Cable DISCOMODA. Pres. Cesar Roldan, Gen. Co-ord. Alfonso Ramirez; Sales Mgr. Quiliano Molina; Int'l Div. Mgr. Peter Cernik-Sindinger

Int'l branch: Colombia, Discomoda de Colombia Ltda.  
 Labels: (Owned) Discomoda, Jukebox, OK Orbe; (licensed foreign) ABC group (USA), Ampro (USA), BBC (UK), Discolando (USA), GRT group (USA), Gamma (Mexico), Greedy (USA), Happy Face (UK), Musitron (USA), Penny Farthing (UK), Pye (UK), RKM (Benelux), Ri-Fi (Italy), Satril (UK), TK (Argentina)  
 Int'l reps.: Argentina (EMI-Odeon), Bolivia (Discolandia Dueri), Chile (EMI-Odeon), Costa Rica (Sonido), Ecuador (Fedisos), El Salvador (Sonido), Guatemala (Sonido), Honduras (Sonido), Mexico (Gamma), Nicaragua (Sonido), Panama (Continental de Discos), Peru (IEMPSA), Spain (Amanecer 76), USA (Discolando), Uruguay (Clave). (SEE ADVERTISEMENT)

Discomoda, see El Disco de Moda  
 La Discoteca CA, Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel. (02) 22-64-22 Cable LADICOTECA Pres. Wilhelm Ricken; Mgr. Carlos A. Vidal C.; Comm'l Mgr. Genaro Fallu

Labels: (Owned) Lad. Sonus; (represented) Ansonia (USA), Bambuco (Colombia), Borinquen (USA), Cisneraff (Mexico), Codiscos (Colombia), Caro (Colombia), Marvela (USA), Melody (Mexico), Musart (Mexico), Orbe (Colombia), Panart (USA)

Int'l reps.: Colombia (Orbe), Costa Rica (Indica), Dominican Republic (La Guarachita), Ecuador (Famoso), Mexico (Musart), Peru (IEMPSA), Spain (EMI-Odeon), USA (TH)

Epic, see CBS

Evesol, see Fonodisco

Fonodisco CA (IFPI), Apdo. 8316, Rio A. Puente Soublette, Caracas. Tel (02) 42-73-30 Pres. Evelio Alvarez Cortez; Int'l Mgr. Gloria Alvarez Cortes

Labels: (Owned) Corona, Evesol, Fonodisco, (licensed domestic) Cachilapo, Debut, Sonibell, (licensed foreign) Accion (Mexico), Condor (Ecuador), Fadisa (Ecuador), Falcon (Mexico), Gas (Mexico), INS (Colombia), Marler (Spain), Mate Discolor (USA), Preludio (Colombia), Starbright (USA), Studio (Portugal), Tecla (Portugal), Trama (Spain), Tropical (Colombia), Vogue (France).

Fontana, see Polydor

G M, see Grabaciones Mundiales

Grabaciones Mundiales CA, Apdo. 3637, Edif. Misamac, Local A, Tablitas a Venado, Caracas Tel (02) 441-99-10/5032 Cable PAMUSICA Telex 26232 Pres. Arlando Andrade Silva; VP. Ernesto Aue. Sales Mgr. Armento Sabenca.

Labels: (Owned) GM; (licensed foreign) Alhambra (Spain), Aris (Italy), Atlantic/Atco (USA), Beverly (Brazil), Copacabana (Brazil), Elektra/Asylum (USA), Libra (USA), Movieplay (Spain), Nonesuch (USA), Orfeu (Portugal), Reprise (USA), Telefunken (Germany), Warner Bros (USA)

Gramsa, see El Palacio de la Musica

H B, see El Palacio de la Musica

Heliodor, see Polydor

Jukebox, see El Disco de Moda

Karusell, see Polydor

Lad, see La Discoteca

Latino, see Suramericana

Latinoamericana del Disco CA (Corp.), see Cordica

M G M, see Polydor

Mercury, see Polydor.

O K, see El Disco de Moda

Orbe, see El Disco de Moda

El Palacio de la Musica SA (IFPI), Apdo 3637, Guayabal a Venado 4-1, Caracas 101 Tel (02) 45-10-46, 45-48-48, 45-19-39 Cable PAMUSICA Telex 26232-2. Pres. Ernesto Aue, VP. Herbert Venjakob, Gen. Mgr.: Miguel Angel Pina, Sales Mgr. Carlos von Erem

Labels: (Owned) Gramsa, HB, Palacico, Solex, (licensed) AVI (USA), Alegre (USA), Buddha (USA), Cotique (USA), Decca (UK), Delphine (France), Fania (USA), Inca (USA), International (USA), London (USA), Mardi Gras (USA), Motown (USA), Peerless (Mexico), Seeco (USA), Tico (USA), United Artists (USA), Vaya (USA), West Side Latino (USA)

Int'l reps.: Central America (Indica), Colombia (Fuentes), Ecuador (Famoso), Mexico (Peerless), USA (West Side) rest of world (Polydor)

Philips, see Polydor

Polydor SA, Apdo 5458, Edificio Avo, 2nd fl. Calle Milan California Sur, Caracas. Tel (02) 22-49-45 /37-09/68-98 Cable POLYDOR Telex 24235 Gen. Mgr. Harry Alex, Finance & Admin. Mgr. Freerk Abma, A&R Polydor & licensed labels Helga Moslener, A&R Phonogram & licensed labels, Paul Ehrlich, A&R Nat'l Repertoire: Carlos Vila, A&R Nat'l Folklore & Latin Prod. Jose Bello

Labels: (Owned) Archiv DG, Fontana, Heliodor Karussell, MGM, Mercury, Philips, Polydor, Tip Vertigo, Verve, (licensed) Bronze (UK), Capricorn (USA), Casablanca (USA), Chrysalis (UK), De-Lite (USA), Intinity (USA), Island (UK), MCA (USA), Manhattan (USA), RSO (UK), Rocket (UK), 20th Century (USA) Virgin (UK), Zafro (Spain)

R P M Discos, CA Edif. Roversi, 3rd fl. No. 5, Ciprecas a Santa Teresa San, Edif. 45-43-81. Pres. Robert Buckley; Promo Mgr. Cesar Esquivia; PR Carlos Alamo; Int'l Mgr. Leon Ras

Labels: (Owned) RPM (represented) National, Preude, Red Greg (all USA). (SEE ADVERTISEMENT)

Los Ruices SA (Corp.), Apdo 70251, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107 Tel (02) 22-64-22 Cable ODEONSA. Pres. Wilhelm Ricken, Mgr. Carlos A. Vidal C.; Sales & Promo Mgr. Armando Calderon

Labels: (Owned) CLR, (licensed) A&M (USA), Arista (USA), Capitol (USA) Dicap (Luxembourg), EMI (worldwide), EMI-America (USA), Harvest (UK), MAM (UK), Magnet (UK), Pausa (USA), Private Stock (USA), Purple (UK), Rocket (UK).

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta Zunimar, San Cristobal Tel (076) 2-74-55, 3-60-05 (Distributor/Importer)

Labels: (Distributed—not licensed) Andino, (represented) Ambuco (Colombia), Sonolux (Colombia)

Solex, see El Palacio de la Musica

Sonibell, see Fonodisco.

Sonografica Venezolana CA (Dist.), Apdo. 2057, Barcanas A Rio, Caracas 101. Tel (02) 483-1527 Cable CORAVEN. Telex: 21221. Pres. Peter Boltome; Gen. Mgr. Gerardo Rodriguez Yebrá.

Sonus, see La Discoteca.

Suramericana del Disco Srl (IFPI), Esq. Puente Restaurador, Mezzanina, Caracas. Tel: (02) 441-4444 /4233. Cable: SURADISCO. Pres.: Antonio Jose Segura Gomez, VP. Hernando Izquierdo Fonseca; Promo. Dir. Jorge Garcia. Labels: (Owned) Latino Venus, Yare, (licensed) Alshire (USA), Barclay (France), Belter (Spain), Famoso (Ecuador), Fonobosa (Colombia), Fonomex (Mexico), Santana (Colombia), Vergara (Colombia), Victoria (Colombia).

Int'l reps.: Colombia (Victoria), Ecuador (Famoso), Guatemala (Dideca), Panama (Dideca), Peru (FTA)

Tip, see Polydor

Top Hits CA (Discos), Apdo. 70498, Edificio Continmace, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107 Tel (02) 22-64-22 Cable LADICOTECA. Pres.: Wilhelm Ricken; Mgr. Carlos A. Vidal C.; Comm'l Mgr.: Oscar Serfaty.

Labels: (Owned) Billo, Color, Top Hits.

Int'l reps.: Central America (Indica), Argentina (CBS), Chile (EMI-Odeon), Colombia (Orbe), Dominican Republic (La Guarachita), Ecuador (Famoso), Mexico (Musart), Peru (IEMPSA), Spain (EMI-Odeon), USA (TH)

Velvet de Venezuela SA, Apdo. 19134, Edificio Andrea Doria, Of. 1, Rio a Puente Soublette, Caracas 101 Tel. (02) 41-40-62, 42-20-19 Cable VELVESA Pres. Jose Page Barrios, Admin. Mgr.: Antonio Vallentia; Prod'n Mgr. Luis Rivero Bruzual; Sales Mgr. Luis F. Mendoza; Int'l Affairs Mgr. Carlos Raybans.

Int'l branch: USA.

Labels: (Licensed) Anola America (USA), Butterfly (USA), CTI (USA), Carosello (Italy), Casablanca (USA), Coco (USA), Gas (Mexico), Gema (USA), Gull (UK), H&L (USA), Infopesa (Peru), Microfon (Argentina), Versatile (USA), (distributed—not licensed) Alfa (Canada), Can't Stop Prod'ns (USA), Oasis (Germany), Roadshow (USA)

Int'l rep.: USA (Velvet).

Venus, see Suramericana.

Vertigo, see Polydor.

Verve, see Polydor

Yare, see Suramericana.

**● music publishers**

Mundo Musical, Edit. Los Hermanos, 10th fl., Av. Principal Los Cortijos de Lourdes, Caracas Tel: (02) 239-92-22. Cable COLRECORD

Int'l firm represented: April (USA)

Int'l rep.: Mexico (Mundo Musical)

Orbe Eds. Musicales, PO Box 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel (02) 49-74-91. Cable ORBEMUSA. Pres.: Cesar Roldan. Gen. Mgr.: Ligia de Garcia.

Int'l firms represented: Amanecer 76 (Spain), Marler (Spain), Morro (USA), Musico (Colombia), Pamsco (Argentina), Prodema (Peru), SADRAM (Ecuador)

Int'l reps.: Argentina (Pamsco), Canada (Morro), Central America (EMLASA), Colombia (Discomoda), Ecuador (SADRAM), Mexico (EMLASA), Peru (Prodema), Spain (Amanecer 76), USA (Morro).

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta Zunimar, San Cristobal Tel: (076) 2-74-55

Suramericana Musica (Ed.), Esq. Puente Restaurador, Mezzanina, Caracas Tel (02) 45-10-24, 45-20-53. Cable SURADISCO.

Universal Music Publ'rs CA (Unimusic), Apdo. 70419, Av. Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel (02) 22-64-22 Cable UNIMUSICA. Pres.: Wilhelm Ricken; Comm'l Mgr. Ciro Vega Aguilera.

**● services****DESIGN & ARTWORK**

Orbemusa, Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel. (02) 49-74-91 Cable FAVEDICA. Pres. Cesar Roldan. Gen. Co-ord. Alfonso Ramirez; Opns Mgr. Pedro Sepulveda, Maintenance Mgr. Alvaro Rodriguez.

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta Zunimar, San Cristobal Tel. (076) 2-74-55, 3-60-05

**LICENSING ORGANIZATION, MUSIC**

S A C V E N (Sociedad de Autores & Compositores de Venezuela), Edif. VAM, 9th fl., Torre Oeste, Av. Andres Bello, Caracas, Tel (02) 574-0455 /0477/0949. (Mechanical & performing rights)

**PLATING, PROCESSING & PRESSING PLANTS**

Audio Matrices de Venezuela CA, Rio a Puente Soublette, Edif. Andrea Doria, Of. 3, Caracas Tel (02) 41-01-23 Chief Exec. Jose Page Barrios; Gen. Mgr. Humberto Torrealba (Disk mastering only)

Crodisca (Productora Criolla de Discos CA), Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel (02) 22-64-22. Cable LADICOTECO. Pres. Wilhelm Ricken; Mgr. Dr. Klaus Koller

Dark CA (Fabrica de Discos), Avda. Intercomunal de Antimano 60, La Yaguara, Caracas 101. Tel. (02) 49-49-09. Pres. Jose Page Barrios; Gen. Mgr.: Julio Gonzalez. (Pressing only)

Favedica (Fabrica Venezolana de Discos CA), Apdo 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel. (02) 49-74-91. Cable FAVEDICA. Pres. Cesar Roldan, Gen. Co-ord. Alfonso Ramirez; Opns Mgr. Manuel Perez. Maintenance Mgr.: Alvaro Rodriguez.

Gramsa (Grabaciones de America SA), Piedras a Pte. Restaurador 12B, Caracas 101. Tel: (02) 41-54-22. Cable: PAMUSICA. Telex: 26232. Pres.: Gladys de Aponte; VP: Herbert Venjakob.  
 Sonografica Venezolana CA (Ind'l), Apdo. 2057, Barcanas A Rio, Caracas 101. Tel: (02) 483-1527. Cable: CORAVEN. Telex: 21221. Pres.: Peter Boltome; Gen. Mgr.: Gerardo Rodriguez Yebra. (Pressing only)

**PRINTERS & LITHOGRAPHERS**

Criodisca (Productora Criolla de Discos CA), Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Cable: LADICOTECA. Pres.: Wilhelm Ricken; Mgr.: Dr. Klaus Koller.  
 Favedita (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: FAVEDICA. Pres. Cesar Roldan; Gen. Co-ord.: Alfonso Ramirez; Opns. Mgr.: Manuel Perez; Maintenance Mgr.: Alvaro Rodriguez.  
 Orbemusa, Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: FAVEDICA. Pres. Cesar Roldan; Gen. Co-ord.: Alfonso Ramirez; Opns. Mgr.: Pedro Sepulveda; Maintenance Mgr.: Alvaro Rodriguez.

**RECORD PROMOTION**

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta: Zunimar, San Cristobal. Tel: (076) 2-74-55, 3-60-05.

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Favedita (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: FAVEDICA. Pres.: Cesar Roldan; Gen. Co-ord.: Alfonso Ramirez; Opns. Mgr.:

Manuel Perez; Maintenance Mgr.: Alvaro Rodriguez. **(PKG)** Audio: Cassette.  
 Lider Multicassette CA, Rio a Puente Soublette, Edif. Andrea Doria, Of. 2, Caracas. Tel: (02) 42-26-27. Chief Exec.: Jose Page Barrios; Gen. Mgr.: Lijia Diaz. **(PKG)** Audio: 8-tr., cassette  
 Polydor SA, Apdo. 5458, Edificio Avo, 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 22-49-45/37-09/68-98. Cable: POLYDOR. Telex: 24235. Gen. Mgr.: Harry Alex.  
 Sonografica Venezolana CA (Ind'l), Apdo. 2057, Barcanas A Rio, Caracas 101. Tel: (02) 483-1527. Cable: CORAVEN. Telex: 21221. Pres.: Peter Boltome; Gen. Mgr.: Gerardo Rodriguez Yebra.  
 Sonus Electronics CA, Apdo. 70380, Edificio La Discoteca, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. **(PKG)** Audio: 8-tr., cassette, open reel

● **supplies**

**CARTRIDGE & CASSETTE PARTS  
EMPTY CARTRIDGES, CASSETTES & REELS**

BASF Venezolana SA, Edificio BASF, Calle Milan, Urb. Ind'l Los Ruices Sur, Caracas 107. Tel: (02) 22-72-22. Cable: BASF. Pres.: Roland Schempf; Gen. Mgr.: Hans Albrecht; Sales Dir.: Peter Lind; Sales Mgr.: Rafael Benedetti. **(PKG)** Audio: Cassette.

**JACKETS & SLEEVES  
LABELS**

Favedita (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: FAVEDICA. Pres.: Cesar Roldan; Gen. Co-ord.: Alfonso Ramirez; Opns. Mgr.: Manuel Perez; Maintenance Mgr.: Alvaro Rodriguez.

**TAPE, BLANK LOADED & RAW**

BASF Venezolana SA, Apdo. Edificio BASF, Calle Milan, Urb. Ind'l Los Ruices Sur, Caracas 107. Tel: (02) 22-72-22. Cable: BASF. Pres.: Roland Schempf; Gen. Mgr.: Hans Albrecht; Sales Dir.: Peter Lind; Sales Mgr.: Rafael Benedetti. (Blank only) **(PKG)** Audio: Cassette.  
 Favedita (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: FAVEDICA. Pres.: Cesar Roldan; Gen. Co-ord.: Alfonso Ramirez; Opns. Mgr.: Manuel Perez; Maintenance Mgr.: Alvaro Rodriguez. **(PKG)** Audio: Cassette.  
 Brand name: Discomoda (DCM).

**VIRGIN ISLANDS (U.S.)**

Population: 100,000.

● **record & tape  
manufacturers /  
distributors / importers**

Conrad (of St. Thomas) Ltd., PO Box 3187, Kronprindsens Gade Sta., St. Thomas 00801. Tel: (809) 774-2433. (Distributor) **(Branch: USA)**  
 Westindy Music Co. Inc., PO Box 2896, 86 Main St., St. Thomas 00801. Tel: (809) 774-4488. Pres.: Wilbur La Motta; Gen. Mgr.: Leroy A. La Motta. **(Labels: (Owned) Cultural Dimensions, Westindy. Int'l reps.: Barbados (WIRL), Jamaica (Dynamic), Trinidad (Record Specialists), USA (Pickwick).**

● **music publisher**

Westindy Music Co. Inc. (ASCAP), PO Box 2896, 86 Main St., St. Thomas 00801. Tel: (809) 774-4488. Cable: WESTINDY. Pres.: Wilbur La Motta.

**YUGOSLAVIA**

Population: 22,107,000.  
 Rate of exchange: \$1 (US) = 18.83 new dinars.  
 Per capita income: \$1,620.  
 Holidays: January 1, 2, May 1, 2, July 4, November 29, 30.

**RECORDS:**

Stereo sales: 90% of total.  
 Discounting: Rare.

**Type of distribution:** Manufacturer-to-retailer through warehouse chainstores are significant sales points.

**Type of promotion:** Radio programs, TV programs and commercials, newspaper and magazine advertising and National song festivals are the main sources of promotion.

**TAPE:**

**Market:** Cassettes are the major tape configuration. Blank open reel is purchased by the serious music lover.

**RADIO STATIONS:**

No. of government: 19, both AM & FM. There are about 200 smaller local independent stations.

**TELEVISION STATIONS:**

No. of channels: 2, 50% in color.  
 Comment: There is a national TV network and, in most areas, a second channel with local programs.

**IMPORT / EXPORT REGULATIONS:**

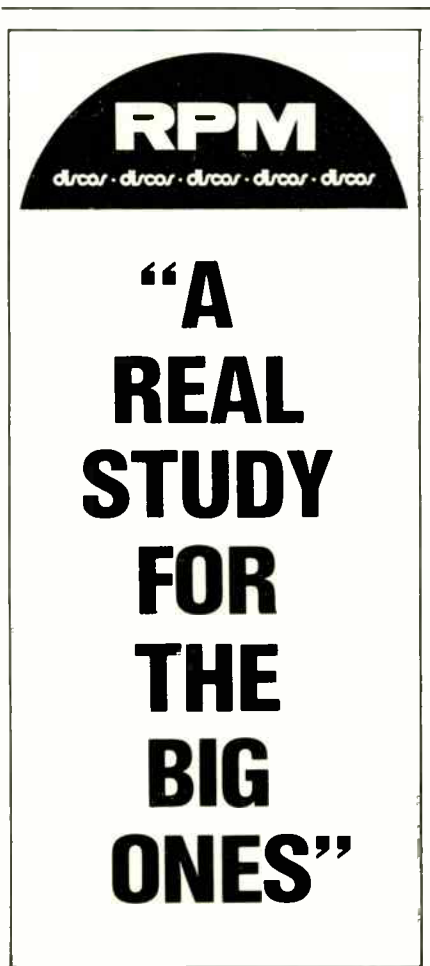
Balance-of-payment has temporarily forced a stiff import licensing policy on all trade organizations.

● **record & tape  
manufacturers /  
distributors / importers**

Alta Muzicak Produkcija, Ave. Borisa Kidrica 2, Zagreb. Tel: (041) 522-611/456. Dir.: Drago Diklic; Sales Mgr.: Zeljko Duric.  
 Beograd Disk, Ljubica 15, Belgrade. Tel: 440-786.  
 Diskoton Produkcija Gramofonskih Ploca & Kazeta, Hasana Brika 58a, 71000 Sarajevo. Tel: (071) 33-613, 33-583. Dir.: Mileosevic Vajo; Gen. Mgr.: Celjo Suljo; Sales Mgr.: Haveric Asim; Musical Mgr.: Vujovic Slobodan. **(Label: (Owned) Diskoton. Int'l reps.: USA (Motown).**  
 Helidon Tovarna Gramofonskih Ploca, Vodnikova 42, 61000 Ljubljana. Tel: (061) 55-179. Gen. Mgr.: Dusan Drolc; Sales Mgr.: Joze Kosar; Prod'r: Vilko Ovsenik. (Distributed by Suzy) **(Labels: (Owned) Helidon; (represented) Decca, Telefunken (West Germany).**  
 Jugoslovenska Kniga, Obilice Venac 24, Belgrade. Tel: 623-789. (Importer/Exporter).  
 Jugoton, Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Slavko Kopun; Int'l Mgr.: Stanko Mrgic; Repertoire Dept. Head: Dubravko Majnarić; Label Mgr.: Veljko Despot; A&R: Vojno Kundic; Classical Div.: Vida Ramuscak; Folk Repertoire: Mirko Gavrilovic; Childrens Editor: Ljerka Markovic. **(Labels: (Owned) Jugoton; (licensed) ABC (USA), Arista (USA), Bronze (UK), Capitol (USA), Casablanca (USA), Chrysalis (UK), DJM (UK), Decca (UK), Deutsche (East Germany), EMI (UK), Elite Special (Switzerland), Fantasy (USA), Island (UK), Magnet (UK), Milestone (USA), Prestige (USA), Purple (UK), RAK (UK), RCA (USA), Rocket (UK), Supraphon (Czechoslovakia), Vogue (France); (distributed—not licensed) MCA (USA). Int'l reps.: Czechoslovakia (Supraphon), East Germany (Deutsche).**  
 Prosveta, PO Box 555, Terazije 16, 11001 Belgrade. Tel: 20-566. Telex: 11609. Dir.: Slavko Kalaba. (Importer/Exporter).  
 R T B, see Record Prod'n.  
 R T V Ljubljana Recs. & Tapes, Tavcarjeva 17, 61000 Ljubljana. Tel: (061) 313-039. Telex: 3111B. Mng. Dir.: Jure Robeznik; Ass't Mng. Dir.-Int'l: Dusan Velkaverh. **(Labels: (Owned) R T V Ljubljana; (licensed) Chrysalis (UK), Ricordi (Italy).**  
 Record Prod'n of Radio-Television Belgrade (IFPI), Makedonska St. 21, 11000 Belgrade. Tel: 320-277. Cable: RTB RECORDS. Telex: 12030. Gen. Mgr.: Stanko Terzic; Comm'l & Mktg. Mgr.: Milan Cirkovic; Int'l Relations: Miroslava Glisic. **(Labels: (Owned) RTB; (licensed) ABC (USA), A&M Int'l (UK, USA), Ariola Int'l (Austria, France, Germany, Spain), BASF (West Germany), Bellaphon (West Germany), CNR (Netherlands), Carosello (Italy), Hispavox (Spain), Jupiter (USA), Philips Int'l (Netherlands), Polar (Sweden), Polydor Int'l (West Germany), 20th Century (USA). Int'l reps.: Netherlands (Phonogram), Spain (Ariola), USA (Everest).**  
 Studio B Produkcija Gramofonskih Ploca, (Radiodifuzna Org.), PO Box 10, Masarikova 5, 11000 Belgrade. Tel: (011) 684-798. Dir.: Dragan Markovic; Gen. Mgr.: Dragan Vidak; Sales Mgr.: Zorica Mladenovic; Musical Editor: Slobodan Konjovic. **(Labels: (Owned) Studio B; (licensed) EMI (UK), Pye (UK).**  
 Sumadija—Produkcija Ploca, Batocian kod Kragujevca. Tel: (034) 81-187.  
 Suzy Recs. (div. of Zalozba Obzorja Maribor), PO Box 729, Gruska 10, 41000 Zagreb. Tel: (041) 519-955. Cable: PGP SUZYZGB. **(Labels: (Owned) Suzy, (distributed) Helidon; (licensed) CBS Rolling Stones, WEA Int'l (both USA). Int'l reps.: USA (CBS, Rolling Stones, WEA Int'l). Int'l firm represented: CBS (USA).**  
 Vuk Karadzic, Kraljevica Marka 9, Belgrade. **(Labels: (Represented) Disneyland (USA), Vista (USA).**

● **music publishers**

Alta Music, Ave. Borisa Kidrica 2, 41000 Zagreb. Tel: (041) 522-611/456. Dir.: Drago Diklic.



**RPM**  
 discor · discor · discor · discor · discor

**“A  
 REAL  
 STUDY  
 FOR  
 THE  
 BIG  
 ONES”**



Favorite Music, PO Box 729, Gruska 10, 41000 Zagreb. Tel: (041) 519-955. Cable: PGP SUZYZGB.  
 Interfest, see Favorite.  
 Jugoton Eds. Musicales—JEM, Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Sinisa Skarica.  
 Kinel Music (Eds. Musicales), Vinogradska 3, 41000 Zagreb. Tel: (041) 573-462. Pres. & Gen. Mgr.: Mario Kinel.  
**Int'l firms represented:** Accord (West Germany), Bruzia (Australia), Curci (Italy), Devega (Italy), Mascotte (Italy), Musica & Dischi (Italy), Sonoton (West Germany), Union (Sweden), Weltmusik (Austria).  
**Int'l rep.:** Italy (Musica & Dischi), West Germany (Accord).  
 Metronome (SOKOJ), Ruzveltova 19, Belgrade. Tel: 28-010.  
 R T V Ljubljana, Tavcarjeva 17, 61000 Ljubljana. Tel: (061) 313-039. Telex: 31118. Mng. Dir.: Jure Robeznik.  
 Dragan Schmilzanic, PO Box 543, Mariceva 21-11, 41000 Zagreb.  
**Int'l firm represented:** April Blackwood (USA).  
 Zabavne Melodije, Berislaviceva 9, 41000 Zagreb. Tel: (041) 442-084.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Association of Croatian Composers, Berislaviceva 9, 41000 Zagreb. Tel: (041) 440-025.  
 Association of Jazz & Light Music Musicians, Dusanova St. 96, Belgrade. Tel: 333-627.  
 F I D O F (Federation Int'le des Organisations des Festivals), PO Box 370, 58000 Split. Tel: (058) 514-014. Pres.: Augusto Alguero; Sec'y Gen.: Armando Moreno; Ambassador: Les Reed.  
 Jugoslovenska Radiotelevizija (Radio & TV), Borisa Kidrica 70/1, Belgrade. Tel: 433-647, 433-693. Cable: JURATE. Telex: (063) 11469.  
 National Committee of the Int'l Music Council, Misarska 12-14, Belgrade. Tel: (011) 334-771.  
 National Section of the Int'l Society for Contemporary Music, Remetinacka 75, Zagreb.  
 Union of Yugoslav Composers, Misarska 12-14, 11000 Belgrade. Tel: (011) 334-771. Cable: SOKOJ. Exec. Bd. Pres.: Slavko Zlatic; Pres.: Bojan Adamic.  
 Union of Yugoslav Performing Artists, Terazije 26, Belgrade. Tel: (011) 322-732.

**LICENSING ORGANIZATIONS, MUSIC**

S O K O J (Savez Organizacija Kompozitora Jugoslavije), Misarska 12-14, 11000 Belgrade. Tel: (011) 334-771. Exec. Bd. Pres.: Slavko Zlatic; Pres.: Bojan Adamic. (Mechanical & performing rights).  
 Zavod za zastitu autorskih malih prava (Performing & Mechanical Rights Society), Misarska 12, Belgrade.

**PLATING, PROCESSING & PRESSING PLANTS**

Helidon Tovarna Gramofonskih Plosc, Vodnikova 42, 61000 Ljubljana. Tel: (061) 55-179. Gen. Mgr.: Dusan Drolc; Sales Mgr.: Joze Kosar; Prod'r: Vilko Ovsenik. (Pressing plant only).  
 Jugoton Recs., Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Slavko Kopun.

**RECORD PROMOTION**

R T V Ljubljana Recs. & Tapes, Tavcarjeva 17, 61000 Ljubljana. Tel: (061) 313-039. Telex: 31118. Mng. Dir.: Jure Robeznik; Ass't Mng. Dir.-Int'l: Dusan Velkaverh.

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Jugoton Recs., Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Slavko Kopun.  
**Audio:** Cassette.  
 R T V Ljubljana Recs. & Tapes, Tavcarjeva 17, 61000 Ljubljana. Tel: (061) 313-039. Telex: 31118. Mng. Dir.: Jure Robeznik; Ass't Mng. Dir.-Int'l: Dusan Velkaverh. (PKG)  
**Audio:** Cassette.

● **supplies**

**TAPE, RAW & BLANK LOADED**

Progres Direkcija BASF, PO Box 527, Knez Mihajlova 27, YU-11000 Belgrade. Tel: 624-222. Cable: JUGOPROGRES. Telex: 11109, 11325.  
**Brand name:** BASF.

● **accessories manufacturer**

Jugoton Recs., Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Slavko Kopun.  
**Product:** 45 rpm adapters.

# IT TAKES 2 KINDS OF PEOPLE TO MAKE UNITED WAY WORK. THE BIG HEARTED AND THE HARD HEADED.



Thanks to a lot of generous people in your town, the United Way supports a wide range of human services for people who really need them.

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# WHOLESALE

## Continued from page 137

**Labels:** Alligator, Ameraba, Blind Pig, Blue Canyon, Caedmon, Channel, Cherry, Creative World, Deutsche Classische, Discovery, Dobre, Fiesta, Firesign, IPM, JDC, Mark 56, Philo, Prism, Produktion Deutschmark, Rhino, Rounder, SMI, Sonic Arts, TEC, Taxi, Trend, West End. (SEE ADVERTISEMENT)

Record Dist'g Serv. Inc., 2039 Antoine. Zip: 77055. Tel: 683-7171. Mgr.: Russ Reeder; Singles, Albums & Tape Buyer: Jane Reeder. (Rec. & Tape D & OS)

**Labels:** Arctic, Astro, Crazy Cajun, Dapno, GMC, Hillside, House of Orange, Little Darlin', Nationwide Sound, Plantation, Raven Mad, South Breeze, Sun, TMS, Whiskey River.

Record Specialty's Co., 14528 Hempstead Hwy. Zip: 77040. Tel: 939-1031. Owner: H.V. Hood; Mgr. & Buyer: Marjorie Menendez. (Rec. & Tape RJ)

Sound Rec'g Co., see Eden Recs.

South Texas Whsle. Recs. & Tapes Inc., 8566 Katy Fwy., No. 123. Zip: 77024. Tel: 464-6507. Mgr.: R.W. Powers. Buyer: D.F. Hagan. (Rec. & Tape OS & RJ)

Home office: San Antonio, Tex.

United Rec. Dist. Co., 1613 St. Emanuel St. Zip: 77003. Tel: 228-8151. Owner: Jack Kirby; Mgr.: G. Saldana; Buyers: Singles, Leatha Lundstrom; Albums, Gary Barnard; Tape: Chris Chapin. (Rec. & Tape OS)

Warner/Elektra/Atlantic Corp., 5750 Bintliff. Zip: 77036. Tel: 789-5920. Sales Mgr.: John Quinn. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Beserkley, Big Tree, Cotillion, Curtom, Dark Horse, DiscReet, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spectator, Westbound, Whitfield, Wing & a Prayer, Zephyr.

**Tape lines:** Same as rec. labels.

Western Mdrs. Inc., PO Box 2384, 1233 N. Post Oak Rd. Zip: 77001. Tel: 688-7783. Mgr.: John Sobieski; Buyer: Pat C. Deckard. (Rec. & Tape OS & RJ)

Home office: Amarillo, Tex.

## LUBBOCK (Area Code 806)

Recordland USA Inc., PO Box 10112. Zip: 79408; 3111 34 St. Zip: 79410. Tel: 792-3277. Owner: Allan Rosen; Buyer: Carl Keel. (Rec. & Tape OS)

## McALLEN (Area Code 512)

A R V Rec. Sales, see House of Falcon.

Alamo Rec. Dist. Inc., 1412 Beaumont. Zip: 78501. Mgr.: Nelson Balido. (Rec. & Tape RJ)

Home office: San Antonio, Tex.

House of Falcon Inc./ARV Rec. Sales, 821 N. 23. Zip: 78501. Tel: 686-5851. Mgr. & Buyer: Ramiro Perez. (Rec. & Tape D, OS & RJ)

Branch: Los Angeles, Calif. (Rec. & Tape D).

Labels: ARV Int'l, Falcon, Ric.

## SAN ANTONIO (Area Code 512)

Alamo Rec. Dist. Inc., 1900 Fredericksburg Rd. Zip: 78201. Tel: 736-4391. Owner: Carlos M. Balido; Mgr.: Ruben Mella. (Rec. & Tape RJ)

Branch: McAllen, Tex.

Bromo Dist. of San Antonio Inc., 6522 San Pedro. Zip: 78216. Tel: 828-9991. Mgr.: Joe Malone; Buyer: James Cooper. (Rec. OS)

Home office: Dallas, Tex.

Cayre Dists. of Texas Inc., 722 San Pedro. Zip: 78212. Tel: 222-0106. Mgr. & Buyer: Charles McDonald. (Rec. & Tape D)

Home office: New York, N.Y. Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E) (See for prod. distributed)

E & R One Stop, 301 S. Main Ave. Zip: 78204. Tel: 222-0911. Owner: Ethel Schram; Mgr. & Buyer: Pete Bustamante. (Rec. & Tape OS)

Marsal Prod'ns Inc., 1735 Castroville Rd. Zip: 78237. Tel: 433-9351. Pres.: Antonio J. Menendez; Gen. Mgr.: Pat Alvarado; Sales Mgr.: Chano Elizondo. (Rec. & Tape D, OS, I & E)

Branches: Los Angeles, Calif.; New York, N.Y., TS Recs. & Tapes.

Rec. labels: Del Rio, Del Topo, Dominante, Magda, Marsal, Tex Mex.

Tape lines: Del Rio, Del Topo, Dominante, Magda, Marsal, Super Mex, Taco, Tex Mex, West Mex.

Musical Recs. Co./Musical Tapes Inc., 135 Braniff Dr. Zip: 78216. Tel: 342-2621. Mgr.: Ruben Espinosa. (Rec. & Tape D)

Home office: Miami, Fla.

Rec. labels: Bueno, Dila, Discuba, Eco, Musart, Musidisc, Peerless.

Tape lines: Same as rec. labels.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

Music Merchants Inc., 310 W. Nakoma Dr. Zip: 78216. Tel: 349-1267. Owners: Bill McGehee, John Gonzales; Albums & Tape Buyer: Irmgard McGehee. (Rec. & Tape OS)

Rangel Music Co. Inc., PO Box 5524, 809 Fredericksburg Rd. Zip: 78201. Tel: 735-6111. Mgr.: Manuel E. Rangel. (Rec. D, OS & RJ, Tape D)

Rec. labels: Big Star, ARV, BSR, Cara, De La Rosa, Dina, Falcon, Fama, Fireball, Freddie, GC, Joey, Keloc, LRC, Nuevo, Uniko, Yuriko.

Tape lines: ARV, BSR, Big Star, Cara, De La Rosa, Dina,

Falcon, Fama, Fireball, Freddie, GC, Joey, Keloc, LRC, Nuevo, Uniko, Yuriko.

South Texas Whsle. Recs. & Tapes Inc., 724 Lexington Zip: 78212. Tel: 224-0754. Mgr.: R.W. Powers; Singles, Albums & Tape Buyer: R.G. Guillerman. Rec. & Tape OS & RJ

Branch: Houston, Tex.

Accessories: Le-Bo.

## SAN BENITO (Area Code 512)

Rio Grande Music Co., PO Box 861, 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Owner: Lionel C. Betancourt; Mgr. & Buyer: John F. Phillips. (Rec. & Tape D & OS)

**Rec. labels:** Akron, Alfa, Alhambra, Arcano, BCM, Bego, Bernal, Bronco, Buena Suerte, CR, CRC, Caliente, Capri, Carino, Caytronics, Chemo, DLV, Coast, Cobra, Colonial, Columbia, Corona, DLB, DLV, De La Rosa, Del Sur, Del Valle, Del West, Discolando, Dominante, Do-Re-Mi, E-Z, East Band, Escorpion, Falcon, Fama, Fireball, Firma, Flecha, Freddie, GC, GCP, Gabe, Gapoca, Gas, Himo, Hurricane, Ideal, JC, Jilguero, Joey, Jo-ivi, Keyloc, Latino Int'l, Latin Soul, Lira, Magda, Marsal, Mex-Melody, Miami, Mister G, Musart, Musi-Mex, Norco, Norteno, Nova Vox, Nuevo, Orfeon, Oro, Parnaso, El Pato, Peerless, Popular, Primero, Pronto, RCA, RN, Raff, Ramez, Real, Relampago, Ric, Roca, Rosina, Rovi, Sombrero, Sonido Int'l, Starlite, Sunglow, Teardrop, Tex-Mex, UA Latino, Unico, Valmon, ZAAO, El Zarape.

**Tape lines:** ARV, Alhambra, Arcano, Bego, Bernal, Buena Suerte, CBS Latin, CR, CRC, Caliente, Capri, Carino, Caytronics, Chico, Columbia, DLB, Del Rio, Del Sur, Del Valle, Dominante, Falcon, Fama, Freddie, Fuego, GCP, Gas, Ideal, Impacto, JC, Keyloc, Latino Int'l, Mr. G, Magda, Marsal, Mex-Melody, Musart, Musart-Norteno, Musi-Mex, Nova Vox, Nuevo, Oro, Parnaso, Primero, RCA, RN, Raff, Reloj, Ric, Rovi, Super-Mex, Teardrop, Tex Mex, Torres, UA Latino, Unico, West-Mex, El Zarape.

**Playback equip.:** Marantz, Pioneer, RCA, Sony, Zenith.

**Accessories:** Blank tape, head cleaners, leader tape, splicing tape (BASF, Scotch).

## SNYDER (Area Code 915)

Corrales Ents./Corrales Music World, PO Box 664. Zip: 79549. Tel: 573-8566/7585. Owner: Ricardo L. Corrales; Mgrs.: Manuel & Arturo Corrales; Buyer: Ricardo L. Corrales. Local branch: Estampas Mexicanas, 1910 1/2 25 St. Zip: 79549. Tel: 573-8567. Mgr.: Arturo Corrales. (Rec. & Tape OS & RJ)

## TAYLOR (Area Code 512)

Trackdown Rec. Dists., PO Box 763, 502 Booth St. Zip: 76574. (Rec. D, OS, RJ, I & E)

Home office: Chicago, Ill. (See for prod. distributed)

# UTAH

## SALT LAKE CITY (Area Code 801)

Alta Dist'g, 2270 Bridger Rd. Zip: 84125. Tel: 972-3800. Mgr.: Joe Sasich; Buyers: Singles, Alice Hale; Albums, Steve Middleton; Tape, Nick Sasich. (Rec. & Tape OS & RJ)

Accessories: Le-Bo, Maxell, Memorex, Scotch.

Cordova's Importers & Dists., PO Box 16065, 543 W. 400 North. Zip: 84116. Tel: 355-1914. Owner & Mgr.: Carl C. Cordova. (Rec. & Tape D & I)

Rec. labels: Bego, Buena Suerte, CR, Caytronics, Columbia (Mexico), Crisly, Del Rio, Disneylandia, Dominante, Eco, Estereo Fono, Freddie, Hurricane, Keyloc, Magda, Marsal, Musart, Musimex, Orfeon, Peerless, RJG, Topo Chico, Torres, El Zarape.

Tape lines: Bego, Bernal, Buena Suerte, CR, Caytronics, Columbia, Crisly, Del Rio, Dominante, Falcon, Freddie, Hurricane, Magda, Marsal, Musart, Orfeon, Peerless, Rovi, El Zarape.

Western Toy & Hobby Inc., 327 W. Second South. Zip: 84101. Tel: 364-6593. (Rec. D & RJ)

Branch: Denver, Colo., Twirl Town Toys.

Rec. labels: Disneyland, Gusto-Alto.

Tape lines: Pickwick.

Phonographs: L.J.N.

# VERMONT

## BURLINGTON AREA (Area Code 802)

Almor Playtime Co. Inc., Dorset St., South Burlington 05401. Tel: 864-4087. (Rec. & Tape D, OS & RJ)

Home office: Amsterdam, N.Y. (See for prod. distributed)

Altec Dist'g Co. Inc., 36 Church St. Zip: 05401. Tel: 864-5777. Pres.: Martin Gold; Mgr.: Paul Schulman; Buyers: Singles & Tape, Kenneth Freestone; Albums, Paul Schulman. (Rec. & Tape OS, RJ, I & E)

## RUTLAND (Area Code 802)

Record Shack of New England, 138 West St. Zip: 05701. Tel: 775-1933. Mgr.: Dennis Centofranchi. (Rec. & Tape OS, I & E)

Home office: Woodside (New York Metropolitan Area), N.Y., Record Shack of New York City Inc.

## WATERBURY (Area Code 802)

Silo Inc., Box 82, RD 2. Zip: 05676. Tel: 244-8657. Owner, Mgr., Singles, Albums & Tape Buyer: Joan Pelton. (Rec. D, OS & I; Tape D)

Rec. labels: Adelphi, Arhoolie, Avoca, Bay, Bert & I, Biograph, Blarney Castle, Blue Goose, CMH, Cassandra, Celeste, Chelsea House, County, Crest, Droll Yankee, Flying Fish, Flying High, Folk Legacy, Folk Lyric, Folkways, Fretless, Front Hall, Gael-Linn, Galaxia, Grass Mountain, Green Mountain, Innisfree/Green Linnet, Joral, June Appal, Kaleidoscope, Kicking Mule, Lady of Carlisle, Leader/Trailer, Living Folk, Mineral River, Minstrel, Monks of the Weston Priory, Mountain Railroad, Mulligan, Nessa, Newworld, Olivia, Pacific Cascade, Paraclete, Philo, Physical, Pleiades, Rebel, Redwood, Revonah, Ridge Runner, Sea Friends, Shanachie, Sierra/Briar, String, Sugar Hill, Topic, Troubadour, Voyager, Waylon, Windham Hill, Wise Women.

Rec. labels imported: BBC (folk prod. only), Banff (Canada), CCBP (Canada), Celtic (Canada), Columbia (Canada), Fogarty's Cave (Canada), Glencoe (Canada), London (Canada), MCA (Canada).

Tape lines: Bert & I, CMH, Fretless, Monks of the Weston Priory, Pacific Cascade, Philo, Pleiades, Rebel.

# VIRGINIA

## ARLINGTON (Area Code 703)

Giant Music Whslns. Inc., 2615 Columbia Pike. Zip: 22204. Tel: 920-5420. Mgr.: Jeff Williams. (Rec. & Tape OS)

Home office: Falls Church, Va.

## FAIRFAX (Area Code 703)

Giant Music Whslns. Inc., 9416 Main St. Zip: 22030. Tel: 591-4528. Mgr.: Bob Ballard. (Rec. & Tape OS)

Home office: Falls Church, Va.

## FALLS CHURCH (Area Code 703)

Giant Music Whslns. Inc., 133 S. Washington St. Zip: 22046. Tel: 532-8116. Owner: Jack Shaver; Mgr. & Buyer: Mike Head. (Rec. & Tape OS)

Branches: Arlington, Fairfax, Va.

## FLOYD (Area Code 703)

Record Depot Dists., PO Box 191. Zip: 24091. Tel: 745-2001. Owner: David Freeman; Mgr.: Chet Rhodes; Buyers: Albums, Barry Potts; Tape, David Freeman. (Rec. & Tape D)

Rec. labels: Adelphi, American Heritage, Atteriram, CMH, County, Flying Fish, Front Hall, Grassound, June Appal, Kicking Mule, Leather, Mountain, Old Homestead, Outlet, Philo, Puritan, Rebel, Revonah, Ridge Runner, Rounder, Shanachie, Shiloh, Sierra/Briar, Sonatone, Starday/King, Sugar Hill, Troubadour, Vetco, Wango.

Tape lines: CMH, County, Grassound, Old Homestead, Outlet, Rebel, Rounder, Starday/King, Sugar Hill.

## McLEAN (Area Code 703)

Telemark Dance Recs., PO Box 55. Zip: 22101. Tel: 356-9113. Owners & Mgrs.: Dick & Sheila Mason. (Rec. & Tape D, I & E)

Rec. labels: Dance Along, Hoctor, Al Pierson, Roper, Telemark.

Rec. labels imported: Abeille, Dansan, Eric Winstone, Franco-Elite, Gold Star (UK), IDR, IDTA, Joys, Manibelle, Philips, Polydor, Rediffusion (UK), Rencontre, Silver Dollar, Starlite, Sydney Thompson, Telemark (UK).

Tape line: Roper.

Tape lines imported: Philips (West Germany), Sydney Thompson (UK).

## NORFOLK (Area Code 804)

Contact Norfolk Inc., 1011 W. 25 St. Zip: 23517. Tel: 625-7801.

Accessories: Le-Bo.

Scott Dist'g Corp., 3418 Azalea Garden Rd. Zip: 23513. Tel: 855-0188. Mgr.: Robert Kruglick. (Rec. & Tape D—military sales, promotional recs. & tapes for civilian dist'n)

Home office: Island Park, N.Y.

Accessories: Blank tape.

Tidewater One Stop, 1910 Granby St. Zip: 23517. Tel: 622-8663. Mgr.: Jack Caputo. (Rec. & Tape OS)

Home office: Washington, D.C., Schwartz Bros. Inc. (Rec. & Tape D) (SEE ADVERTISEMENT)

## RICHMOND (Area Code 804)

Dean's One Stop Ltd., PO Box 26205. Zip: 23260. Tel: 321-7515. Pres.: Dean Hogue; VP: Robert Marshall; Mgr.: Richard Brooks; Buyers: Dean Hogue, Robert Marshall, Richard Brooks. (Rec. & Tape OS & RJ)

Trackdown Rec. Dists., PO Box 7552. Zip: 23231. (Rec. D, OS, RJ, I & E)

Home office: Chicago, Ill. (See for prod. distributed)

## ROANOKE (Area Code 703)

Turner Candy Co., 516 Rorer Ave. SW. Zip: 24008. Tel: 342-0500. Owner, Mgr. & Buyer: A.L. Turner Jr. (Rec. & Tape RJ)

## ROCKY MOUNT (Area Code 703)

Outlet Rec. Dists., Box 594, 118 Main St. Zip: 24151. Tel: 483-0689. Owner: Rod Shively. (Rec. & Tape D)

Labels: American Heritage, CMH, County, Goldtone, Heritage, Mountain, Old Homestead, Outlet, Power Pak, Rebel, Ridge Runner, Rounder, Starday/King.



## WASHINGTON

### • BELLINGHAM (Area Code 206)

Praise Recs., 1515 W. North St. Zip 98225. Tel: 671-9562 (Rec. & Tape D)  
Int'l branches: Canada—Vancouver, B.C.; Toronto, Ont.  
Rec. labels: Faith, Fisher Folk, Harald, Horizon, Little People, Maranatha, New Born, New Life, Praise, Sunrise, Starsong  
Tape lines: Same as rec. labels.

### • SEATTLE AREA (Area Code 206)

C 8 S Recs., 1051 Andover Park E., Tukwila 98188. Tel: 575-0931. Branch Mgr. Joe Yoppolo. (Rec. & Tape D)  
Rec. labels: Arc, Bang, Blue Sky, CBS, Caribou, Columbia, Epic, Jet, Kirshner, Melodiya/Columbia, Nemperor, Odyssey, Philadelphia Int'l, Portrait, Starlite, Stiff, T-Neck, Tabu, Tappan Zee, Unlimited Gold.  
Tape lines: Same as rec. labels.

California Rec. Dist. Inc., 6011 S. Roxbury. Zip 98118. Tel: 723-0900. Sales Mgr.: George Bigley; Promo. Mgr.: Ted Higashioka (Rec. D)  
Home office: Glendale (Los Angeles Metropolitan Area), Calif.

Labels: Abattoir, Advent, Arcane, Archive of Folk & Jazz, Archive of Piano Music, Artist House, Ashtree, Audio Fidelity, Audio Rarities, Bean, Big Band Int'l, Big Town, CRD, Caedmon, Candide, Century, Chiaroscuro, Coco, Columbia Special Prods., Concert Disc, Concord, Corinthian, Counterpoint, Creative World, Criterion, Demand, Discus, Dooto, Electric Lemon, Everest, First Heard, Folkways, Fremont, Gala, Giants of Jazz, Glendale, Golden Age, Golden Era, Graffiti, Granite, Greentree, HNH, Harlequin, Hawaii Calls, History in Sound, IRDA, Jazz Treasury, King, Legacy, Los Angeles, Mark 56, Muskadine, Nessa, New Orleans Jazz, Nostalgia, Nostalgia Lane, Old Homestead, Olympic, Orion, Palm, Period, Plantation, Polaris, RGH, RVL-RDC, Radiola Republic, Request, Retrospect, Revelation, Ridge Runner, Roper, Rounder, Sackville, Sandcastle, Scala, Semaphore, Shoestring, Sounds, Sountrak, Standing Room Only, Stanyan, Starday, Stash, Sun, Sunbeam, Survival, Syntonic Research, Tahiti, Taz-Jaz, Telarc, Testament, Tradition, Trix, Turnabout, Umbrella, Unicorn, Varese, Vox, Vox Box, World Jazz, Zafiro. (SEE ADVERTISEMENT)

City Hall Recs., 1427 Calhoun E. Zip: 98112. Tel: 329-5715. District Sales Mgr.: George Romancic. (Rec. D, I & E; Tape D)  
Home office: San Francisco, Calif. (See for prod. distributed)

Disc City One Stop (Record Sales & Serv. Inc.), PO Box 24701, Zip 98124, 1540 Fourth Ave. S. Zip 98134. Tel: 622-4005. Owner: Larry Dolgoff; 8buyers: Singles, 8ill Dolgoff; Albums, Richard Levondovski. (Rec. & Tape OS)

General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip 98108. Tel: 767-7444. Pres. & Gen. Mgr.: Paul H. Porteus; Mgr.: Russ Porteus; Buyers: Singles, Steve Brown; Albums & Tape, Russ Porteus. (Rec. & Tape RJ)

Handleman Co., 1207 Andover Park W., Tukwila 98188. Tel: 575-0400. Mgr.: Alan Olson; Buyers: Alan Olson, Frank Brandon, Lisa Jordan. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area), Mich.

Kiner Dist'g Co., PO Box 724, Redmond 98052. Owner & 8uyer: Larry F. Kiner. (Rec. I)  
Labels imported: Aircheck, Radio Archives, Spokane, Totem.

M C A Dist'g Corp., 2633 Eastlake Ave. E., No. 301. Zip: 98102. Tel: 322-3100. Branch Mgr.: Dan Wedlock (Rec. & Tape D)  
Rec. labels: Backstreet, 8utterfly, Coral, Infinity, LAX, MCA, Songbird, Source, Vocation.  
Tape lines: Same as rec. labels.

Major Dist. Inc., 18292 Andover Park W., Tukwila 98188. Tel: 575-0081. Owner: R.G. Anderson; VP Rec. Div.: Gary Clark; Buyers: Singles, Inge Wood; Albums, Jim Nickle, Monica Moore; Tape, Gary Davis. (Rec. & Tape D & RJ)  
Branches: Livermore (San Francisco & Bay Area), Calif.; Honolulu, Hawaii.  
Rec. labels: Alshire, Camden, Disneyland, Pickwick, Stoneway.  
Tape line: GRT.  
Phonographs: 8SR.  
Playback equip.: Hitachi, Mitsubishi, Panasonic.  
Accessories: Batteries (Duracell), blank tape (Ampex, BASF, Memorex, Scotch), needles (Transcriber), Le-80, Vanco prods.

P J L Corp., 1041 Industry Dr., Tukwila 98188. Tel: 575-0675. Mgr.: Mike Boyle; Buyer: Bill Green. (Rec. & Tape OS)

Home office: Denver, Colo., Danjay Music Inc.  
Pacific Rec. & Tape Dist. Inc., 522 Industry Dr. Zip: 98188. Tel: 575-3100. (Rec. & Tape D)  
Home office: Emeryville (San Francisco & Bay Area), Calif.

Labels: APA, AVI, Ala, Alston, Barnaby, Beserkley, Blues Spectrum, Canaan, Cat, Channel, Charlie Parker, Chimneyville, Clouds, Cream, Dash, Dial, Drive, Fantasy, Flying Fish, Galaxy, Glades, Good News, Gospel Roots, Gospel Truth, Hi, Janus, Jewel, Juana, Kayvette, LA, LRC, LS, Laff, Lamb & Lion, Light, Mainstream, Malaco, Maranatha, Marlin, Milestone, Mountain Railroad, Myrrh, New Pax, New Song, Paragon, Prelude, Prestige, Ranwood, Riverside, Ronn, Shadybrook, Shield, Silver 8lue, Specialty, Stax, TK, Theresa, Tomato, Vanguard, Versatile, Wee, Weird World, Wolf, Word, Xanadu.

Pacific Rec. Serv., 678 Industry Dr., Tukwila 98188. Tel: 575-3110. Pres.: Jim Huffine; Sales: Denny Vaughn.

(Rec. & Tape D—cutouts). (Also see Western Rec. Sales, Emeryville (San Francisco & Bay Area, Calif.).

Pickwick Int'l Inc., Rack Servs. Div., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Opns.: Mgr.: Fred Stewart; Sales Mgr.: Al Zangrillo; 8uyer: Kathy Doolin. (Rec. & Tape OS & RJ)

Home office: Minneapolis, Minn.  
PolyGram Dist'n Inc., 1018 Industry Dr. Zip: 98188. Tel: 575-3830. Mgr.: Gerry Kopecky. (Rec. & Tape D)  
Home office: New York, N.Y.

Rec. labels: American Int'l, Archiv, Capricorn, Casablanca, Charisma, Chocolate City, DJM, De-Lite, Deutsche Grammophon, Emarcy, Festivo, Fontana, LimeLight, MGM, Mercury, Monument, Oasis, Parachute, Philips, Polydor, Polydor/BGO Polydor/Harem, Polydor/Kolob, Polydor/MVP, Polydor/Manken, Privilege, RSO, RSO/Cutrom, Riva, Smash, Soundstage Seven, Spring, Vertigo, Verve, Zappa.  
Tape lines: Same as rec. labels.

RCA & A&M & Assoc'd Labels, PO Box 88239, 576 Industry Dr., Tukwila 98188. Tel: 575-1410. Sales Mgr.: Bonnie McCassy. (Rec. & Tape D)

Rec. labels: A&M, Bluebird, Free Flight, Gold Seal, Grunt, Hologram, Millennium, NY Int'l, Pablo, Pablo Live, Pure Gold, RCA, Red Seal, Roadshow, Rocket, Salsoul, Solar, Tortoise, 20th Century, Victrola, Windsong.  
Tape lines: Same as rec. labels.

Record Sales & Serv. Inc., see Disc City One Stop  
Roundup Music Dist., 18300 Midvale Ave. N. Zip: 98133. Tel: 542-7551. Mgrs.: Lou Laventhal, Stan Jaffe, Buyer: Chuck Blacksmith. (Rec. & Tape RJ)

Sound Recs. & Tapes (div. of Gull Inds.), 725 S. Fidalgo. Zip: 98108. Tel: 767-4580. VP Ed Richter; Opns. Dir.: Ray Watson; 8uyers: D & OS Singles, Diane Pennys; D Albums & Tape, Michael Adelsherm; OS Albums & Tape, Sandy Blake. (Rec. & Tape D). (Rec. & Tape OS as Super Sound One Stop)

Rec. labels: APA, ASI, Abkco, Accent, Alexander Street, Alston, Ananda, Argo, Arista, Anth, Ashtree, At Home, Audio Fidelity, Audio Rarities, Aural Explorer, Bach Guild, Barnaby, Big Sound, Big Town, Birthright, Blue Seagull, Bুদ্ধ, 8urdette, CTI, Candide, Cardinal, Cat, Century, Century 21, Chantrelle, Chiaroscuro, Children's Recs. of America, Chimneyville, Chrysalis, Churchill, Crime, Classic Jazz, Clouds, Con Brio, Concord Jazz, Conduco, Cream, Crescendo, Dana, Dash, Deluxe, Deram, Dial, Direct to Disc, Disneyland, Drive, ENJA, Echoes of an Era, Edge, Everyman, Fantasy, First American, First Component, Fona, GRP, GRT, Freckle, Galaxy, Glades, Good Sounds, Gordy, Gospel Roots, Great Northwest, GrecoPhon, Gryphon, Gusto, HI, H&L, Harlequin, Hartley, Heart Warming, IRDA, Image, Impact, Improv, Inergo, Inner City, Inphasion, JDC, Janus, Juana, Kayvette, King, Koko, Kudu, LRC, LS, Label 21, Laurie, Le Joint, Living Language, L'Orseau Lyre, London, MRC, M2W8, Malaco, Marlin, Midson, Milestone, Motown, Muse, Mushroom, Music Is Medicine, Novus, Ode, Ovation, P8R, Pacific Arts, Parrot, Passport, Picadilly, Potato, Power Pak, Prelude, Prestige, Prodigal, Radiola, Ranwood, Rare Earth, Reid's World, Republic, Richmond, Ricopord, Riverside, Roots, Roulette, Royal Flush, SMI, SRI, Gallop, Sandcastle, Savoy, Scorpion, SeaWest, Shadybrook, Shield, Silver 8lue, Soul, Sound Bird, Starbolt, Starday, Stax, Stereo Treasury, Stiff, Stony Plain, Sun, Sunnyside, Sunshine Sound, TK, Talisman, Tama, Telefunken, Threshold, Timeless, Turnabout, UK, Vanguard, Venture, Versatile, Visa, Vista, Vox, Wanderick, Watermelon, West End, Whid Isle, Weird World, Win, Wolf, Xanadu.

Tape lines: Same as rec. labels  
Accessories: Fidelitone, Le-80, Maxell, Memorex, Sony, Sound Guard

Supersound One-Stop (Rec. & Tape OS), see Sound Recs. & Tapes

Warner/Elektra/Atlantic Corp., 1156 Industry Dr., Tukwila 98188. Tel: 575-0190. Sales Mgr.: Jack Shue. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Beserkley, 8ig Tree, Cotillion, Curtom, Dark Horse, Disc-Root, ECM, Elektra, Embryo, Famous Charisma, Finnadar, Little David, Loma, Manticore, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, SHE, Sire, Slipped Disc, Swan Song, WMOT, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer, Zephyr.  
Tape lines: Same as rec. labels.

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Tape lines: Same as rec. labels.

Playback equip.: Emerson, Marantz, Pioneer of America, Superscope.  
Accessories: Arista, Le-80, Memorex, Philmore

### • HUNTINGTON AREA (Area Code 304)

Dr. Feelgood's Inc., 6349 Rt. 60 E., Barboursville 25504. Tel: 736-1515. Owner: Jon Courts; Mgr.: J. Paul Hogg; Buyers: Steve Blankenship, Connie Barbour, Marijane Valentine. Local branch: Dr. Feelgood's Rec. Emporium, 3150 Rt. 60 E., Barboursville 25504. Tel: 736-5971. Mgr.: Johnnie E. Courts; Buyers: Jane Culp, Ray Courts, Steve Neumeyer. (Rec. D, OS, RJ & I)  
Labels: Dr. Feelgood, Loveline, Ruby Tuesday.  
Labels imported: Charly, MCF, Phil Spector Int'l, Transatlantic.  
Phonographs: Akai, Pioneer, Superscope, Technics.  
Accessories: Le-80, Memorex, Recoton, Rec-O-Vac, Sound Saver, Watts.

Music Man Inc., 2519 Fourth Ave. Zip: 25703. Tel: 522-9011. Pres.: Thomas M. Sheets; Buyers: Singles, Sid Clark; Albums & Tape, Dale Rowe; Gospel, Tim Effingham. (Rec. & Tape OS)

## WISCONSIN

### • BURLINGTON (Area Code 414)

The Music Mart, 164 E. Washington. Zip: 53105. Tel: 763-3361. Owner: Rollin J. Ruedebusch; Mgr.: Lucille Waardenburg; 8uyer: Anne Ruedebusch. (Rec. & Tape OS)

### • MADISON (Area Code 608)

Rapid Sales Co. Inc. (Rec. RJ, Tape D & RJ), see TMD Inc. TMD Inc., 1019 Jonathan Dr. Zip: 53713. Tel: 271-2661. Pres.: Rolf V. Voegelin; 8uyer: Lois Lawrence. (Rec. D), (Rec. RJ, Tape D & RJ as Rapid Sales Co. Inc.)  
Rec. labels: Accent, Dearborn, Disneyland, GNP Crescendo, Golden, Ranwood, Tell, Thunderbird, Vista, Vox, Word.

Tape lines: All major lines.

### • MILWAUKEE (Area Code 414)

Audie's One-Stop, 2204 W. North Ave. Zip: 53205. Tel: 342-4636, 931-8015. Owner & Mgr.: Autacraga Dotson; Buyers: Singles, Sheila L. Woods, Larry K. Myles; Albums & Tape, Larry K. Myles. Local branch: Audie's Recs., 2239 W. Capitol Dr. Zip: 53206. Tel: 445-2420. Mgr. & 8uyer: George Johnson. (Rec. & Tape OS)

Good Vibrations Inc., 5825 N. 96 St. Tel: 462-8030. Mgr.: Nick Pozmanski; Buyers: Singles, Pat Sindberg; Albums, Richard Grieb. (Rec. & Tape OS)

Music Man One Stop Inc., 5510 W. Florist Ave. Zip: 53218. Tel: 353-0666. Pres.: Alan Dulberger; VP: James Bertram; Opns. Head: Jim Howard; 8uyers: Albums, Jim Howard; Tape, Bonnie Beigel. (Rec. & Tape OS)

Northwest Territory, 1983 N. Summit, No. 24. Zip: 53202. Tel: 271-2805. Pres.: Ed Heinzelman. Warehouse: 630 N. Broadway. Zip: 53202. (Rec. D)

Labels: Adelphi, Philo, Ramblin', Rounder, Tool Room, Radio Doctors & Recs. Ltd., 240 W. Wells St. Zip: 53203. Tel: 276-6422. Pres.: Stuart Glassman; Mgr.: Michael Mowers; Tape Mgr.: Bob Gumz; 8uyers: John Janowski, Mary Singleton, Cebron Rollins, Berline Barnes, Kathryn Jachowicz, Mark Andree, Bartley Cooper, Caryn Gumz, Kathy Ludwig, Sandra Yelverton. (Rec. & Tape OS)

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## WEST VIRGINIA

### • CHARLESTON (Area Code 304)

Elkins Rec. Shop, 1127 Central Ave. Zip: 25302. Tel: 343-7833. (Rec. OS)

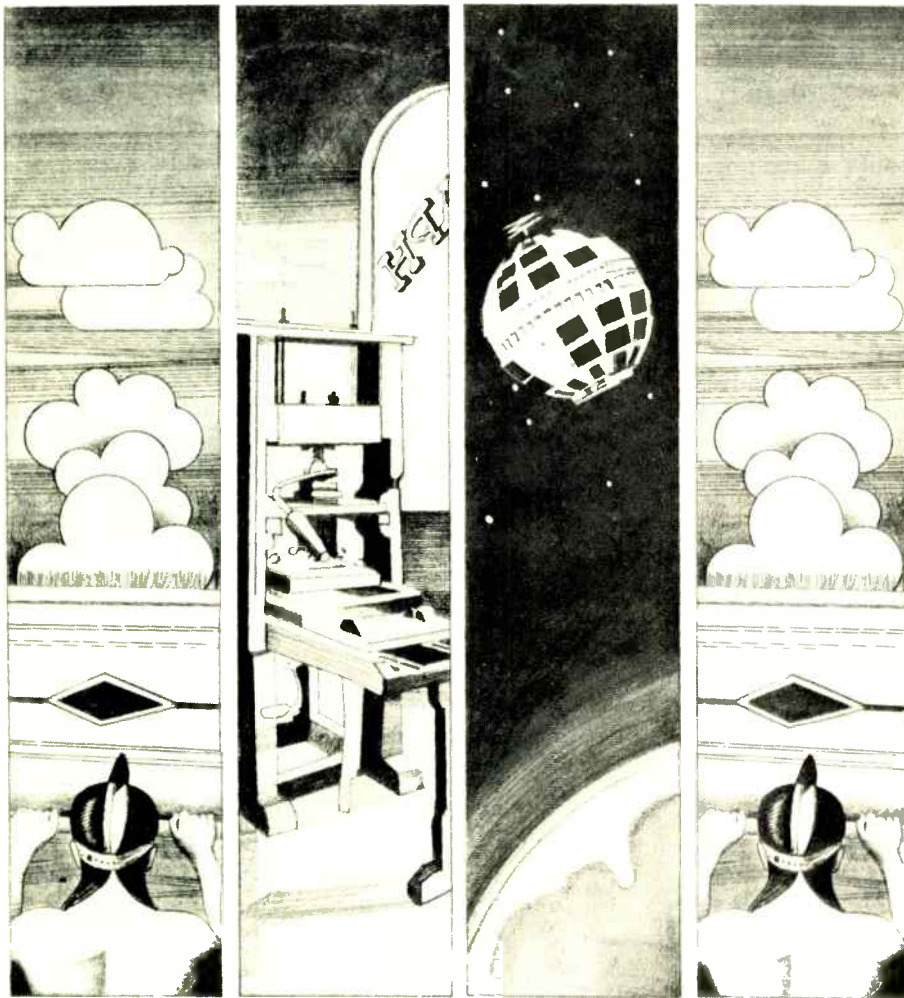
3-D Electronics Inc., 3126 Seventh Ave. Zip: 25312. Tel: 744-4701. Pres.: Dave Ferrell; Mgr.: Roger Fields; 8uyers: Singles, Tanus McClanahan; Albums & Tape, Richard Fisher. (Rec. & Tape D & RJ)

Rec. labels: A&M, CMH, Capitol, Capricorn, Casablanca, Columbia, Country, GRT, Heart Warming, Jim, King Bluegrass, MCA, Mercury, Pickwick, Polygram, RCA, RSO, Rebel, Salsoul, Sire, 20th Century, WEA, Word.

Tape lines: Same as rec. labels  
Phonographs: 8SR, Garrard, Marantz.

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**A: Find out from wherever you're sitting by checking the "U.S. Fairs" section of ITD: Billboard's International Talent Directory. Your # 1 guide to the world's top talent.**



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How many ideas do you suppose it took to develop human communications from smoke signals that covered a few miles to satellites and laser beams that reach from here to the moon? Most of those ideas came from college-trained minds and college-based laboratories. Now these vital sources of ideas are threatened — by shortages of money that are forcing colleges to curtail programs, reduce faculty, limit laboratory work, cut down on book purchases for libraries. We must not let this deterioration continue. We can't afford to run out of ideas. Or we may all be back to smoke signals again before we realize it.

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World Radio History

## ACCESSORIES

Continued from page 218

- Zip 99502 Tel (907) 276-2363—Burbank, Calif., 126 W Elm Court, Zip 91502 Tel (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip 90040. Tel (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip 94080 Tel (415) 589-2663—Washington, D.C., 1101 15 St NW Zip. 20005 Tel (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr Zip 30360 Tel (404) 447-7000—Honolulu, Hawaii, 2880 Ualena St. Zip 96819 Tel (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip 60501. Tel (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip 02194 Tel (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip 48024 Tel (313) 477-5000—Eagan, Minn., PO Box 3211, St. Paul 55133; 3130 Lexington Ave S Zip 55121. Tel (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip. 63166 Tel (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip 07006. Tel (201) 575-2000—Cincinnati, Ohio, 4835 Para Dr Zip 45237 Tel (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip 44130. Tel (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip 19120. Tel (215) 728-5300—Dallas, Tex., 2121 Santa Ana Ave Zip 75228 Tel (214) 324-3100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W Zip 98188 Tel (206) 244-7200.  
Product: Tape carrying & storage cases, head cleaners, leader & splicing tape (Scotch) (M) (SEE ADVERTISEMENT)
- Toyota, see Electronic Homes
- Trade Serv. Publ'ns Inc., 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel (213) 385-4211 Pres. J.A. Simpson; VP: W.A. Mundy.  
Product: Record information serv. (Phonolog), tape information serv. (List-O-Tapes).
- Trans Continental Eng'g, 503 N. Central Ave., Kent, Wash 98031. Tel (206) 854-4478. Pres. Jack V. Ritter; 1st VP & Adv. Mgr. Capry Ricks; VP Sales John Cowen.  
Branch: **Sumner, Wash.**, PO Box 127. Zip. 98390.  
Product: 8-tr & cassette repair kits, head cleaners, record care kit, splicing kit, tape deck lubricating & cleaning kit (The Sound Bug). (M)
- Transcriber Co. Inc., PO Box 478, Attleboro, Mass 02703. Tel: (617) 222-3525 VP John Sheasgreen; Nat'l Sales Mgr. John McDonald.  
Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.
- U T C, see Universal Tape
- Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif 90746. Tel (213) 979-0338. Cable ULTRASPEC. Telex 194566 Ultraspec Crsn. Pres. Don Wong; Pres. Ultraspec Int'l Gary Lyle, VP Mktg. Bill Dawson.  
Product: Ultrasonic film splicer. (SEE ADVERTISEMENT)
- Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif 90746. Tel (213) 327-3203 Pres. Edward O. Praeger.  
Product: Head cleaners, demagnetizers, leader & splicing tape (A/V Paragon, UTC, Universal). (M)
- Utopia Ultra-Sound, 38-40 S. First St. Newark, Ohio 43055 Tel (614) 345-9426 Owner Robert H. Kirk Jr.  
Product: Head cleaners (MD)
- Victory Press Inc., 600 SW 10, Suite 502, Portland, Ore 97205 Tel (503) 222-6138 Pres. Dan E. Gordon; Sales Mgr. J.E. Gordon; Adv. Mgr. S.R. Gordon.  
Product: Tape carrying & storage cases.
- Videotape Club of America, 311 Sunny Isles Blvd., North Miami Beach, Fla. 33160 Tel (305) 944-3929 Pres. & Sales Mgr. Gary Zwerin.  
Product: Videocassette storage unit. (VHS or Beta formats).
- Vizi Co., 1-Box 283, Ellijay, Ga 30540. Tel (404) 635-7481.  
Product: Cassette carrying & storage cases
- Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178 Tel (205) 672-2241. VP R. Denson Parker; Sales Mgr. Dudley Pendleton III, Adv. Mgr. B.R. Cummings.  
Product: Tape carrying & storage cases (M)
- W R E, see Wide Range Electronics
- Walco-Linck Corp., 1234 Hwy. 46, Clifton, N.J. 07015 Tel (201) 471-1070 Pres. J. Lynam; Sales Mgr. A.W. Brill; Adv. Mgr. E.T. Spirko.  
Product: Needles. (M)
- Watts, see Empire
- Watts Recordcare, see Elpa
- Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019 Tel (213) 937-3511. Pres. Joseph Klein; VP & Prod. Mgr. John A. Pace; Sales Mgr. Ken George.  
Branch: **Northfield, Ill.**, 778 Frontage Rd., Suite 115 Zip 60093 Tel (312) 446-6046.  
Product: Leader & splicing tape (M) (SEE ADVERTISEMENT)
- Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo 63141 Tel (314) 567-5366.  
Product: Bulk erasers, magnetic erasing pencil (WRE)
- Zerostat, see Discwasher

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Billboard 1979-1980 International Buyer's Guide



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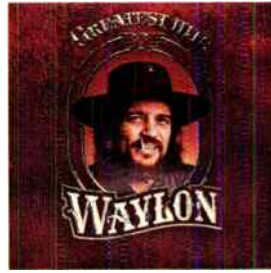


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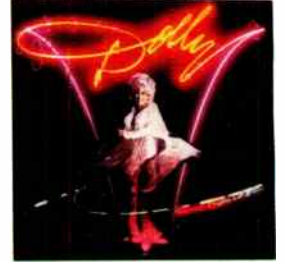
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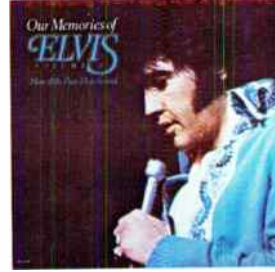
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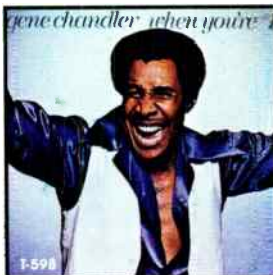
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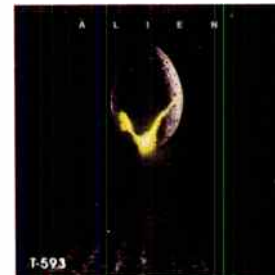
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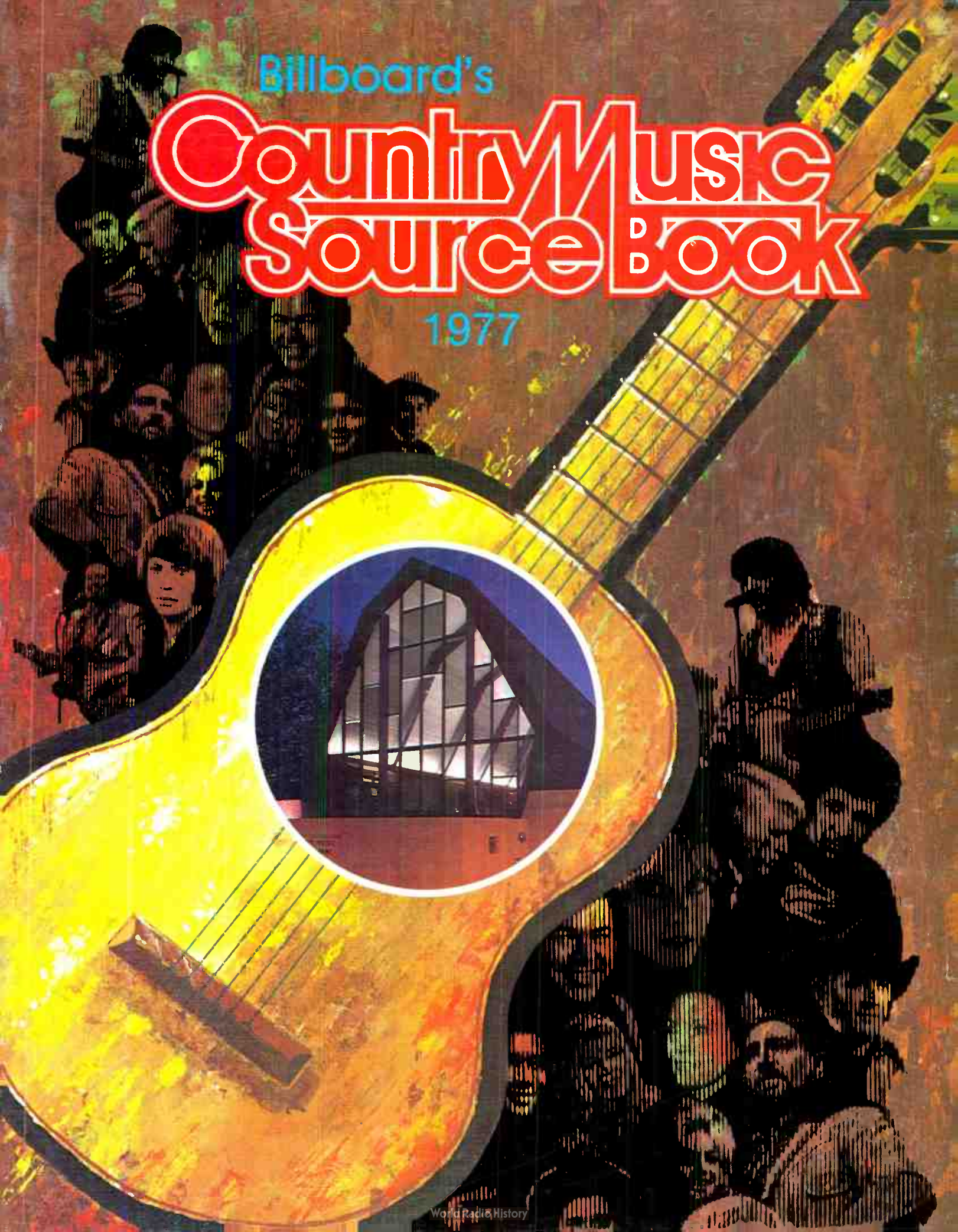
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1977



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## Country Music Source Book

### 1977 1978

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1. Based on computer study of country charts for past 20 months.  
2. Based on computer study of most active publishers last 20 months.  
3. Most active labels according to 20 month computer study; another list of other labels will follow the first list.  
4. Stations programming country music 10 hours or more daily, based on questionnaires and listings research.



**Academy of Country Music**, PO Box 508, Hollywood, Calif. 90028 Tel (213) 462-2351. Exec. Sec'y Fran Boyd. Founded 1964. Membership: 1200 (approx.) Membership requirements: Professional—must be affiliated with the country music industry in some area. Fan—no requirements.

**American Federation of Musicians**, Local 257, PO Box 12399, Zip 37212, 1806 Division St., Nashville, Tenn. 37203. Tel (615) 327-4221. Pres. Johnny DeGeorge. Sec'y-Treas. Outch Gorton. Founded: Dec. 1902 (Nashville) Membership 2500 (approx. Nashville Local) Membership requirements: Quality as a professional musician.

**American Federation of Television and Radio Artists (AFTRA)**, 1012 17 Ave. S., Nashville, Tenn. 37212. Tel: 256-0155. Exec. Sec'y David L. Maddox

Founded 1961 (Nashville). Membership 800 (approx. Nashville Local) Membership requirements: Earn money through commercials, radio or tv broadcasting and/or recordings

**American Society of Composers, Authors and Publishers (ASCAP)**, 2 Music Square W Nashville, Tenn 37203 Tel (615) 244-3936 Exec. Dir Southern Region Ed Shea

Branches Hollywood, Calif., 6430 Sunset Blvd., Zip 90028 Tel (213) 466-7681. New York, N.Y. One Lincoln Plaza, Zip 10023. Tel (212) 595-3050

Founded 1914 (National), 1965 (Nashville) Membership Writers—18,000, Publishers—7,000 Membership requirements: Composer or lyricist of a copyrighted musical work which has been commercially recorded or regularly published

**Association of Country Entertainers (ACE)**, 1300 Division St., Nashville, Tenn. 37203 Tel (615) 256-0201 Exec Dir Vic Willis Ass't Exec Dir Jean Shepard Founded Nov. 1974 Membership 112 Membership requirements: Established as a country music entertainer—nationally, internationally or substantial region, earning 70% of income from country music Grandpa Jones, Pres. Barbara Mandrell, VP, Del Wood, Sec'y Treas. Roy Wiggins, Sgt at Arms.

**Bluegrass Club of New York**, PO Box 1b, 417 E. 89 St., New York, N.Y. 10028. Tel: (212) 427-1488 Pres.: Douglas Tuchman

Founded March 1972. Membership 338 Membership requirements: Have interest in traditional country and bluegrass music.

**British Country Music Ass'n. (BCMA)**, PO Box 2, Newton Abbot, Devon TQ12 4HT, England. Jim Marshall, Chairman; Mike Storey, Vice-Chairman; Eddy Edwards, Sec'y

Founded 1968. Membership 2,500 (approx.) Membership requirements: Be a country music fan

**Broadcast Music Inc. (BMI)**, 10 Music Square E., Nashville, Tenn. 37203 Tel (615) 259-3625 VP Nashville Frances Preston

Branches Hollywood Calif., 6255 Sunset Blvd Zip 90028 Tel (213) 465 2111. New York, N.Y. 40 West 57 St., Zip 10019. Tel (212) 586-2000

Founded: 1940 (National) Membership Writers—29,000 (approx.), Publishers—16,500 (approx.) Membership requirements: Composer or lyricist of a musical composition commercially published or recorded or otherwise likely to be performed.

Edward M. Cramer, Pres.; Neil Anderson, VP Ronald Anton, VP, Helmut Guttenberg, VP, Robert J. Higgins, VP; Richard Kirk, VP, Edward Molinelli, VP; Frances Preston, VP, Russell Sanjek, VP Theodora Zavin, Sr., VP, Lawrence Sweeney, Controller, Edward Chapin, Sec'y

**Country Music Ass'n Inc.**, 7 Music Circle N., Nashville, Tenn. 37203. Tel (615) 244-2B40. Exec. Dir.: Jo Walker

Founded 1957 Membership 5,000 (approx.) Membership requirements: Earn a portion of income from country music.

Norman Weiser, Board Chairman; Dan McKinnon, Pres.; Jim Fogelsong, Exec. VP; Frank Jones, VP; Joe Smith, VP, Charles Sculley, VP; Frank Mancini, VP E W Bud Wendell, VP, Sam Louvill, VP, Jim Duncan, VP, Bill Lowery, VP, Shoichi Kusano, Int'l VP, Bob Austin, Sec'y; Buddy Killen, Ass't Treas.; Walt Turner, Sec'y; Mary Reeves Davis, Ass't Treas.; Walt Turner, Sgt at Arms; Jimmy Jay, Ass't Sgt at Arms

**Country Music Ass'n. (Great Britain) Ltd.**, PO Box 21G, London W1A 2LG England Tony Byworth, Chairman, David Sandison, Vice-Chairman Jeff Forrest, Treas., Mike Houston, Sec'y., Sean Greenfield, Press Officer

Founded 1969 Membership 60 (approx.) Membership requirements: Must be within the music business.

**Country Music Foundation Inc.**, 4 Music Square E., Nashville, Tenn 37203 Tel (615) 256-1639 Exec. Dir. William Ivey

Founded 1964. Frank Jones, Board Chairman; Grielon Landon, Pres.; Brad McCuen, Exec. VP, Harold Hitt, VP, Roy Horton, VP, Pee Wee King, VP, Bill Lowery, Sec'y, Frank Jones, Ass't Sec'y, Joe Talbot Treas

**Country Music Foundation of Colorado**, PO Box 19435, Denver, Colo 80219. Tel: (303) 936-7762. Exec. Dir. Gladys Hart

Founded 1965. Membership 500 (approx.) Membership requirements: Have an interest in country music.

Gladys Hart, Pres.; Jim Peters, Exec VP, Glenda Lewellen, Sec'y

**Eastern States Country Music, Inc.**, Box 205, White Lake, New York 12786 Tel (914) 583-4471. Organization run by Board of Directors Bobby Northrup John Luardi, Walter Wolfe, Jim Foederer, Michael J. Molinari, Lynn Williams, Joy Goodnow, Mickey Barnett, Mike Longworth and Doc Williams.

Founded April 1964 Membership 300. Membership requirements anyone having an interest in country music and its promotion in the northeast

**European Country Music Ass'n. (ECMA)**, PO Box 152, Maassluis, Netherlands

**Federation of International Country Air Personalities (FICAP)**, 1201 16th Ave S. Nashville Tenn. 37212. Tel (615) 383 3745. Chairman of the Board Grant Turner, Exec Dir Georgia Twitty, Pres. Charlie Douglas Vice Pres. Billy Parker and Mike Hoyer Sec'y Cliff Haynes, Parliamentarian King Edward Smith IV, Sgt At Arms Mike Burger

Founded March 1976 Membership 250. Membership requirements (comprised of four classes)

A Voting membership includes on-the-air country personalities

B Associate member includes anyone in the industry

C Entire Radio Station membership

D Corporate membership

E Radio personality membership includes the radio personality not on-the-air, such as a program director or operations manager

**Independent Label Assn.**, 2125 8th Ave. South, Nashville, Tenn 37203 Tel (615) 383-6002 Pres. R.J. Lindsey, Exec. Vice Pres. Allen Passerine, First Vice Pres. Joe Lucas, Second Vice Pres. Dave Mathis, Third Vice Pres. Kit Johnson, Fourth Vice Pres. Ken Sheldon, Sec'y Claude Branz, Treas. Gene Kennedy. Founded July 23, 1976. Membership Nine labels. Membership requirements

A Label must be nationally distributed

B Signatory to AF of M agreement

C Actively involved in industry and intend to nationally distribute three records each calendar year

D Must maintain such reputation as to remain in good standing with all phases of the music industry

E Must submit an application to the board of directors and submit a written statement that the applicant agrees to be bound to the bylaws of the Independent Label Assn.

**International Heritage Music Ass'n. (IHMA)**, 2730 Baltimore Ave. Pueblo, Colo 81003 Sec'y-Treas Blanche Tringstuck

Founded April 1975 Membership 835. Membership requirements: A sincere concern for the future of country music

Ralph Compton, Pres., Doc Williams VP

**Nashville Songwriters Ass'n.**, 25 Music Square W., Nashville, Tenn 37203 Tel (615) 254-8903 Pres. Ron Peterson, Exec. Dir. Maggie Cavender

Founded 1967 Membership 1,000 (approx.). Membership requirements Active—One song published by publishing co. affiliated with a performing rights organization Associate—Unpublished writer

Marjoh Wilkin First VP, John Denny Second VP, Patsy Bruce, Sec'y, Don Wayne Teas, Roy Pennington, Sgt. at Arms.

**National Academy of Rec'g Arts and Sciences (NARAS)**, 7 Music Circle N., Nashville, Tenn 37203 Tel (615) 255-8777 Exec. Dir. Francine Anderson

Founded 1964 (Nashville Chapt.) Membership Active—700 (approx.), Associate—70 (approx.) (Nashville Chapt.) Membership requirements Active—Six recorded and commercially released selections, or the equivalent of one complete LP side Associate—Those not eligible for Active membership but who are actively identified with and interested in the recording industry.

John Sturdivant, Pres., Tom Collins, First VP, Willie Ackerman Second VP, Bob Schanz, Sec'y; Rory Bourke, Treas

**National Assn. of Talent Directors**, PO Box 40031, Nashville Tenn. 37204 Tel (615) 254-5721 Pres. Billy Oeaton, Directors Don Kierns and Johnny Massey, Sec. & Treas. Tandy Rice

Founded 1975 Membership 14 agencies. Membership requirements: Agency must have at least one recording artist

**Ohio Country and Western Ass'n., Inc.**, 1346 Gross Ave. N.E., Canton, Ohio 44705. Pres. Bob Davidson, Vice Pres. Les Hall, Sec'y Jeanne Johnson, Treas. Wanda Davidson

Founded 1966 Membership 1,000 Membership Requirements: a love for country music and a participation to help promote the music.

**Original Music of America Assn.**, 410 Elm St S W Roanoke, Va. 24016. Tel (703) 342-3107. Exec. Dir.: Arthur B. Crush Jr

Founded March 1976 Membership 100 (approx.). Membership requirements: Interest in preserving bluegrass and folk music.

Joe Gibson, Pres., Len Hosclaw, VP, L.W. Lambert, VP; Frederick Dowell, Sec'y, Bill Vernon, Treas

**Society of European Stage Authors and Composers (SESAC)**, 11 Music Circle S. Nashville Tenn. 37203 Tel (615) 244-1992 Country Dir. Brad McCuen

Branch New York, N.Y. 10 Columbus Circle, Zip 10019 Tel (212) 586-3450

Founded Feb. 1931 (National), 1964 (Nashville) Membership Writers—375 (approx.), Publishing catalogs—450 (approx.) Membership requirements: One song recorded and released on a nationally distributed label

Alice H. Prager, Pres., W. F. Myers, VP; S. B. Candloro, VP, Norman Odium, VP Sidney Guber, VP, A. F. Ciancimino, VP

**South African Country Music Association**, Post Restante, Lyndhurst Post Office Lyndhurst, 2106 Transvaal, South Africa. Buck Adams, Pres.; Stoney Waits, VP; Jeannie Adams, Sec'y

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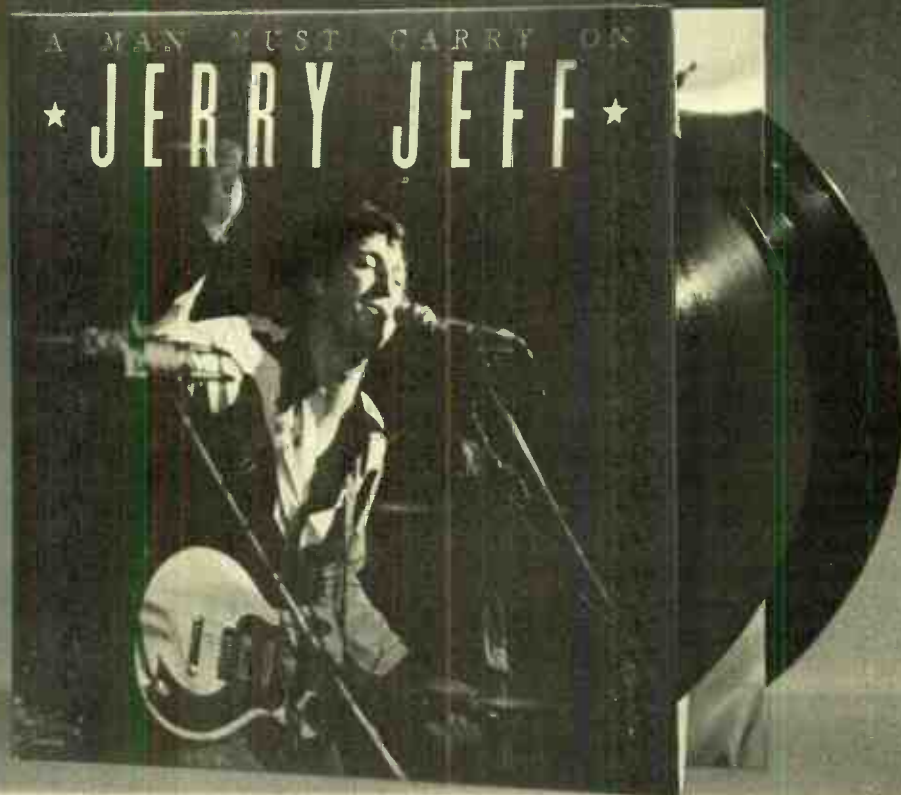
# ASTOR TOWER HOTEL



# JERRY JEFF

Jerry Jeff Walker  
A Man Must Carry On

Recorded live, in Luckenbach, Texas and other locations across the U.S. This two record set is filled with Jerry Jeff classics like "Mr. Bojangles," "Up Against The Wall, Redneck," "L.A. Freeway" and many others. This album is a tribute to the late, great "mayor" of Luckenbach, Hondo Crouch, who passed on, but with friends like Jerry Jeff, his legend will live on forever.



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**A**

- ACUFF, ROY** (Vocalist/Fiddler w/Vocal & Instrumental Group—6). Hickory, BA Acuff-Rose
- ALAN, BUDDY** (Vocalist). BA Omac Artist, PM Jack McFadden
- ALBIN, ANNE & DICK** (Vocal & Instrumental Duo), BA Showcase Assocs
- ALLEN, JUDY**, Delta, BA Atlas Artist
- ALLEN, REX, JR.** (Vocalist), Warner Bros., BA William Morris
- AMAZING RHYTHM ACES** (Vocal & Instrumental Group—6), ABC, BA Variety Artists, PM Katz-Gallin-Cleary
- ANDERSON, BILL** (Vocalist/Guitarist w/Vocal & Instrumental Group—8), MCA, BA Bill Goodwin
- ANDERSON, LYNN** (Vocalist), Columbia, BA ICM
- ANTHONY, RAYBURN** (Vocalist), Polydor, BA Clyde Beavers—Beaverwood Talent
- APPLENOCKER, CLEM**, see Hal Parsons
- ARMSTRONG, BILLY** (Vocalist/Fiddler), Four Star, BA Steve Siebbins—Americana Corp., Bette Kaye
- ARNOLD, EDDY** (Vocalist), RCA, PM Gerard W Purcell
- ASH, GLENN** (Vocalist), PM Jim Loakes, Frank Campana
- ASHLEY, LEON** (Vocalist), PM Linda G. Denny—Country Music Spectacular
- ASLEEP AT THE WHEEL** (Vocal & Instrumental Group—11), Capitol, BA William Morris, PM Laura N Dupuy.
- ATCHISON, SAMMY**, Safari, BA/PM Rusty Scott.
- ATKINS, CHET** (Guitarist w/Instrumental Group—4), RCA, BA Sutton Artists, PM X Cosse—Summer of Music
- AUSTIN, RAY, & THE COUNTRY EDITION** (Vocalist w/Instrumental Group—4) R&E, BA Rich-Lo, PM Richard C Nollan—Rich-Lo
- AXTON, HOYT** (Vocalist/Guitarist), MCA

**B**

- B, LARRY** (Vocalist/Guitarist), Soundwaves, BA Larry B
- BAILES, DON, & TONY STARR SHOW** (Vocal & Instrumental Group—5), BA, PM Don Redanz—Country Talent
- BAILEY, LYNN** (Vocalist), Fraternity, BA Clyde Beavers—Beaverwood Talent
- BAKERSFIELD RHYTHM BOYS** (Vocal & Instrumental Group—3), BA Americana Corp
- BALLARD, LARRY** (Vocalist), Capitol, PM Travis Rivers
- BANDY, MOE** (Vocalist), Columbia, BA Circle 'T', PM Ray Baker
- BARBER, AVA** (Vocalist), Ranwood, BA Omac Artist, PM Jack McFadden
- BARBER, GLENN** (Vocalist), Casino, BA Bill Goodwin
- BARBERIO, DENNY** (Vocalist/Pianist), Briarmeade, BA, PM Ken Keene
- BARE, BOBBY** (Vocalist), RCA, BA Lavender-Blake
- BARLOW, JACK** (Vocalist), Antique, BA Buddy Lee (Also known as Zoot Fenster)
- BARLOW, RANDY** (Vocalist), Gazelle, BA Joe Taylor, PM Fred C. Kelly—Low Key
- BARNES, KATHY** (Vocalist), Republic, BA McMeen & Lynch
- BARRY, JOE** (Vocalist), ABC, PM Huey P. Meaux—Music Ents
- BATMAN, EARL**, Diplomat, BA Smokey Warren
- BAUER, CHARLIE, & BAUER POWER** (Vocalist w/Vocal & Instrumental Group—4), BA/PM Don Redanz—Country Talent
- BEAVERS, CLYDE** (Vocalist w/Vocal & Instrumental Group—5), Dot, BA Clyde Beavers—Beaverwood Talent

**Artists**

- BEE, MOLLY** (Vocalist), Granite, BA Americana Corp., PM Cliffie Stone
- BELLOTTO, CHRIS** (Vocalist), BA Roger Talent, PM Roger Jaudon—Roger Talent
- BENTON, BARBI** (Vocalist), Playboy, BA William Morris, PM Bruce Payne
- BERLINE, BYRON, & SUNDANCE** (Group—5), MCA, BA Stone County
- BERNARD, JOHNNY** (Vocalist w/Vocal & Instrumental Group—4), Kash, BA Richard Lutz
- BLACK'S, BILL, COMBO** (Instrumental Group—5), Hi, BA William Morris, PM Bob Tucker—Entertainment Directions
- BLACK DIAMOND STRINGERS** (Vocal & Instrumental Group), Yale, BA Smokey Warren
- BLACKWOOD, R.W., & THE BLACKWOOD SINGERS** (Vocalist w/Group—7), Capitol, BA Circle 'T', PM Ron Blackwood
- BLAKE, NORMAN** (Vocalist/Instrumentalist), Flying Fish, BA Athena Artists
- BLANCHARD, JACK, & MISTY MORGAN** (Vocal & Instrumental Duo), United Artists, BA Buddy Lee
- BLUE DENIM** (Group), Old Homestead, BA Atlas Artist
- BLUE GRASS EXPERIENCE** (Group), TGS, BA LenTalent
- BLUEGRASS KATS** (Vocal & Instrumental Group—5), BA Atlas Artist
- BOND, JOHNNY** (Vocalist), Starday, BA Americana Corp
- BONNIE & CLYDE** (Vocal & Instrumental Duo), Hillside, PM William Earl
- BOONE, PAT** (Vocalist), Hitsville, Lamb & Lion, BA Wayne Coombs, ICM, PM Jack Spina
- BOONE, RANDY**, BA Atlas Artist
- BOOTH, TONY** (Vocalist), United Artists, BA Omac Artist
- BORCHERS, BOBBY** (Vocalist), Playboy, BA Atlas Artist
- BOWEN, GARY, & THE FUGITIVES** (Vocalist w/Group—4), BA Americana Corp
- BOWERS, BRYAN** (Vocalist/Autoharpist), Flying Fish, BA Stone County
- BOWMAN, DE WAYNE** (Vocalist), Antique, BA Stinsonic Talent, PM G.D. Stinson
- BOXCAR WILLIE** (Vocalist/Comedian), Column One, BA J&J Prod'n, Lavender-Blake, PM: Jim Dunegan
- BRESH, TOM** (Vocalist), ABC/Dot, BA William Morris, PM Smith & Frank Mgmt.
- BRIGHTMAN, RED** (Vocalist/Instrumentalist), Brite-Star, King, BA Redwood Promos., Smokey Warren, PM Redwood Promos
- BROWN, JIM ED. SHOW** (Vocalist/Guitarist w/Vocal & Instrumental Group—8), BA Top Billing, PM Tandy C Rice Jr
- BROWN, JOHN** (Vocalist), Bl. Contact, Bollman Int'l
- BROWN, MARTI** (Vocalist), BA Buddy Lee
- BRUCE, ED** (Vocalist/Guitarist), BA, PM Patsy Bruce—Bruce Ents
- BRUSH ARBOR** (Vocal & Instrumental Group—5), Monument, BA Wayne Coombs, PM Dan McKinnon
- BRYANT, ANITA** (Vocalist), Word, PM Bob Green
- BRYCE, SHERRY** (Vocalist), BA, PM Jim Halsey
- BUFFALO GALS**, PM Travis Rivers
- BUFFETT, JIMMY** (Vocalist), ABC, PM Don Light
- BURGESS, WILMA** (Vocalist), RCA, BA Joe Taylor
- BURKE, FIDDLIN' FRENCHIE** (Vocalist/Fiddler), Music Creek, BA/PM Crash Stewart—Alamo Prod'ns
- BURNS, BILLY DON** (Vocalist), 4 Star, PM Joe Johnson
- BUSH, JOHNNY** (Vocalist), BA Bobby DeHay—Johnny Bush Attractions
- BUTLER, CARL & PEARL** (Vocal Duo), BA Buddy Lee
- BUTTS, BOBBY, & MARY LEE**, BA Lester Prod'ns
- BUZZI, RUTH** (Vocalist), United Artists, BA McMeen & Lynch
- BYRD, DANNY** (Vocalist), BA Jerry Plantz, PM Leon Savage—Savage Ents

**C**

- CALE, J.J.** (Vocalist), Shelter, BA Ford Agency, PM Audiogram Inc
- CALICO ROSE & THE CORRYVILLE COWBOYS** (Group), PM Mark Shoner
- CAMERON, JOHN ALLAN** (Vocalist), Columbia, PM Balmur Ltd
- CAMPBELL, ARCHIE** (Vocalist/Comedian), Elektra, BA Circle 'T', Joe Taylor.

- CAMPBELL, GLEN** (Vocalist/Instrumentalist), Capitol, BA Regency Artists
- CAMPBELL, SONNY** (Vocalist), RCA, BA Smokey Warren
- CARLISLE, BILL, & THE CARLISLES** (Vocal & Instrumental Group—3), BA All Star
- CARR, VIKKI** (Vocalist), Columbia, BA Regency Artists, PM N. Dann Moss
- CARTER, DEBBIE** (Vocalist), Plumbers, BA LenTalent
- CARTER FAMILY** (Group—4), PM Artist Consultants
- CARVER, JOHNNY** (Vocalist/Instrumentalist), ABC, Dot, BA Top Billing
- CASE, ROBERT MAXWELL** (Vocalist/Instrumentalist), RMC, BA/PM Good Evening
- CASH, JOHNNY** (Vocalist/Guitarist), Columbia, BA Marty Klein—APA, PM Lou Robin—Artist Consultants
- CASH, TOMMY, & THE TOMCATS** (Vocalist w/Vocal & Instrumental Group—5), BA/PM Buddy Lee
- CASSIDY, LINDA** (Vocalist/Guitarist), Cin-Kay, BA Atlas Artist, PM Gene Kennedy
- CATES SISTERS** (Vocal Duo w/Vocal & Instrumental Group—7), Caprice, BA Buddy Lee
- CATO, CONNIE** (Vocalist), Capitol, BA Top Billing, PM C.K. Spurlock
- CENTRAL PARK SHIEKS** (Vocal & Instrumental Group), Flying Fish, BA Orange Blossom
- CHAPELWOOD BROTHERS** (Vocal & Instrumental Group—3), BA Colorado Talent
- CHAPPERELS** (Group), BA, PM OHP!
- CHERRY CREEK** (Vocal & Instrumental Group—4), BA, PM Richard Lutz
- CHINN, ARNOLD, GROUP** (Vocal & Instrumental Group—6), BA Celebrity Mgmt
- CLARK, GUY** (Vocalist/Guitarist w/Group), RCA, BA Athena Artists, PM Free Flow
- CLARK, ROY** (Vocalist/Guitarist Banjoist w/Vocal & Instrumental Group—8), ABC, Dot, BA/PM Jim Halsey
- CLEMENT, JACK, & THE COWBOY RAGTIME BAND** (Vocalist w/Vocal & Instrumental Group—11), Elektra Asylum, BA Buddy Lee
- CLEMENTS, VASSAR, BAND** (Vocalist/Violinist w/Group), MCA, BA Athena Artists, PM Millie Clements
- CLOWER, JERRY** (Comedian), MCA, BA Top Billing, PM Tandy C Rice Jr
- COE, DAVID ALLAN** (Vocalist), Columbia, BA LenTalent
- COLLINS, BRIAN** (Vocalist), ABC, Dot, BA Roger Talent, Lavender-Blake, PM Roger Jaudon—Roger Talent
- COLTER, JESSI** (Vocalist/Pianist w/Vocal & Instrumental Group—8), Capitol, BA Utopia Prod'ns, PM Neil C. Reshen—Media Consulting
- COMMANDER CODY BAND** (Vocal & Instrumental Group—7), Arista, BA Magna Artists
- COMMITTEE OF CORRESPONDENCE** (Vocal & Instrumental Group—5), Folkways, BA Showcase Assocs
- CONTENDERS** (Group), PM Travis Rivers
- COODER BROWNE** (Vocal & Instrumental Group—4), Texas Re Cord, BA Colorado Talent, PM Buster Doss
- COOPER, WILMA LEE, & THE CLINCH MOUNTAIN CLAN** (Vocal & Instrumental Group—5), Gusto, BA Atlas Artist
- COPAS BROTHERS** (Vocal & Instrumental Group—5), Ca-hoots, BA Colorado Talent
- CORNELIUS, HELEN** (Vocalist), RCA, (Performs with Jim Ed Brown Show)
- CORNOR, RANDY** (Vocalist), ABC/Dot, BA Stinsonic Talent, PM A.V. Mittelstedt
- COTTON, GENE** (Vocalist), BA William Morris, PM Keith Christianson—Projects IV
- COTTONWOOD** (Vocal & Instrumental Group—3), Magic, BA, PM Richard Lutz
- COUNTRY OUTLAWS** (Vocal & Instrumental Group—5), BA, PM Don Redanz—Country Talent
- COURTNEY, GARY**, see Patty Gallagher
- CRADDOCK, BILLY "CRASH"** (Vocalist), ABC, Dot, BA United Talent, PM Dale Morris
- CRAFT, PAUL** (Vocalist), RCA, BA Ford Agency, PM Audiogram Inc
- CRAMER, FLOYD** (Pianist w/Instrumental Group—3), RCA, BA Sutton Artists, PM X Cosse—Summer of Music
- CRAWFORD, DICK** (Vocalist/Instrumentalist w/Vocal & Instrumental Group—5), Spade, BA Showway Prod'ns, PM Showway Talent
- CROSS, MIKE, TGS, BA Blade Agency**
- CROWELL, RODNEY** (Vocalist), Warner Bros
- CUZZIN SIPE**, see Glen Hurlay

**D**

- DALE, KENNY** (Vocalist), Capitol, BA United Talent, PM Tom Drummond
- DANIELS, BENNY** (Vocalist w/Vocal & Instrumental Group—4), BA All Star
- DANIELS, CHARLIE, BAND** (Vocal & Instrumental Group—6), Epic, BA Paragon Agency, PM Joseph E. Sullivan—Sound Seventy
- DAVE & SUGAR** (Vocal Group—3), RCA, BA, PM Don Kerris & Wes Westenberger—Chardon Inc
- DAVID, BOBBY** (Vocalist/Guitarist), BA, PM Don Kerris & Wes Westenberger—Chardon Inc
- DAVIDSON, DIONNE**, PM Travis Rivers
- DAVIS, DANNY, & THE NASHVILLE BRASS** (Vocal & Instrumental Group—9), RCA, BA/PM Buddy Lee



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# CLAUDE KING

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## Artists

DAVIS, MAC (Vocalist/Instrumentalist), Columbia; BA ICM; PM: Katz-Gallin-Cleary  
 DAVIS, SKEETER (Vocalist w/Group—4), Mercury; BA Buddy Lee, Fishers of Men.  
 DAWSON (Vocal & Instrumental Group—4), BA Colorado Talent, JF Images; PM Peter Rachback—JF Images  
 DAY, PATTY (Vocalist), Spade; BA Showay Prod'ns, PM D L Collins—Showay Talent  
 DAY, PHYLLIS (Vocalist), BA Billy Deaton.  
 DAY, SUZY, Resco, PM Russ Reeder.  
 DeHAVEN, PENNY (Vocalist), Starcrest; BA: Celebrity Mgmt., Lavender-Blake  
 DENIM (Vocal & Instrumental Group—4), Epic; BA: Craig Hillis, PM Larry Watkins—Moon-Hill  
 DENVER, JOHN (Vocalist/Instrumentalist w/Group—5), RCA; BA William Morris, PM Management Three  
 DESPERADOS (Vocal & Instrumental Group—4), BA Colorado Talent, PM Brad Miller—Colorado Talent.  
 DIAMONDS IN THE ROUGH (Group), BA/PM OHPI  
 DICKENS "LITTLE" JIMMY (Vocalist w/Group—4), Columbia; BA: Top Billing  
 DILLARDS (Vocal & Instrumental Group—5), Flying Fish; BA Stone County; PM Keith Case—Stone County  
 DR. HOOK (Vocal & Instrumental Group—7), Capitol; BA William Morris; PM Entertainment Mgmt.  
 DOOR, BOBBY (Vocalist w/Vocal & Instrumental Group—4), Briarmeade; BA/PM Ken Keene  
 DOTTIE MAE, Yale; BA Smokey Warren.  
 DOTTSY (Vocalist), RCA; BA William Morris; PM Happy Shahan—Alamo Village  
 DRUSKY, ROY (Vocalist w/Group—5), Scorpion; BA Bill Goodwin.  
 DUDLEY, DAVE (Vocalist), BA Key Talent; PM: E Jimmy Key  
 DUKE, FINLEY (Vocalist), Gospel City; Contact Bollman Int'l  
 DUKE OF PADUCAH (Comedian), BA Atlas Artist, Buddy Lee  
 DUNCAN, JOHNNY (Vocalist), Columbia; BA Jim Wagner—American Mgmt  
 DUSTY CHAPS (Vocal & Instrumental Group—8), Capitol; PM Joseph E. Sullivan—Sound Seventy.  
 DYER, MELANIE (Vocalist/Instrumentalist), BA Colorado Talent.

## E

EAGLES (Vocal & Instrumental Group), Asylum, PM Irv Azoff—Front Line.  
 EARWOOD, MUNDO (Vocalist), True, BA William Morris; PM Jay Collier—Paramount Mgmt  
 EDDY, DUANE (Guitarist), Elektra, Contact, Bob Phillips.  
 EDWARDS, JONATHAN (Vocalist), Warner Bros., BA Athena Artists; PM Peter Casperson—Castle Music.  
 ELY, JOE, BAND (Group), MCA, BA William Morris.  
 EVANS, DALE (Vocalist), Word, BA Art Rush, Wayne Coombs.  
 EVANS, DAVE (Vocalist), Starday; BA Atlas Artist  
 EVERLY, DON (Vocalist/Guitarist), Hickory; BA Acuff-Rose

## F

FAIRCHILD, BARBARA (Vocalist w/Group—8), Columbia, BA/PM Jim Halsey.  
 FALLS, RUBY (Vocalist), 50 States; BA Buddy Lee, PM Johnny Howard—Choo-Choo Ents.  
 FARGO, DONNA (Vocalist w/Vocal & Instrumental Group—11), Warner Bros., BA Jim Halsey, PM Stan Silver—Prima-Donna Entertainment  
 FARLEY, DAVE (Vocalist), Yatahey, BA J&J Prod'n, PM Jim Dunegan.  
 FAYE, WENDI, Owoman; BA/PM Boomer Ents.  
 FELLER, DICK (Vocalist), Elektra/Asylum; BA/PM Don Light.  
 FELTS, NARVEL (Vocalist/Guitarist), ABC/Dot; BA Music Park, PM Johnny Morris  
 FENDER, FREDDY (Vocalist), ABC/Dot, BA Jim Halsey, PM Huey P. Meaux—Music Ents.  
 FENSTER, ZOOT, see Jack Barlow  
 FINNEY, MAURY (Instrumentalist w/Group—6), Soundwaves, BA Reedsong Music  
 FIREWEEDS BAND (Group—3), BA Americana Corp.  
 FIVE PENNIES (Vocal & Instrumental Group—5), BI; Contact Bollman Int'l.  
 FLATT, LESTER, & THE NASHVILLE GRASS (Vocalist/Instrumentalist w/Group—7), CMH, BA/PM Lance LeRoy—Allied Entertainers  
 FLYNN, SALLY, see Clay Hart  
 FORD, FRANKIE (Vocalist/Pianist), Briarmeade; BA/PM Ken Keene.  
 FORD, TENNESSEE ERNIE (Vocalist), Capitol, Word; PM Jim Loakes.  
 FOUR GUYS (Vocal Group), BA Lavender-Blake.  
 FREEMAN, JAN (Vocalist), Jan Mar, BA Maurice Hildebrand  
 FRIEDMAN, KINKY (Vocalist w/Instrumental Group—4), Epic, BA Republic Artists, PM Management Three  
 FRIZZELL, DAVID (Vocalist), MCA, BA Brumley Artist.

FROMHOLZ, STEVEN (Vocalist/Guitarist), Capitol, BA Craig Hillis; PM Larry Watkins—Moon-Hill  
 FUDPUCKER, ELMER (Comedian), BA Billy Deaton  
 FUKANO, EDDY, SHOW (Vocalist/Guitarist), Portland, PM Raymond Sweeney

## G

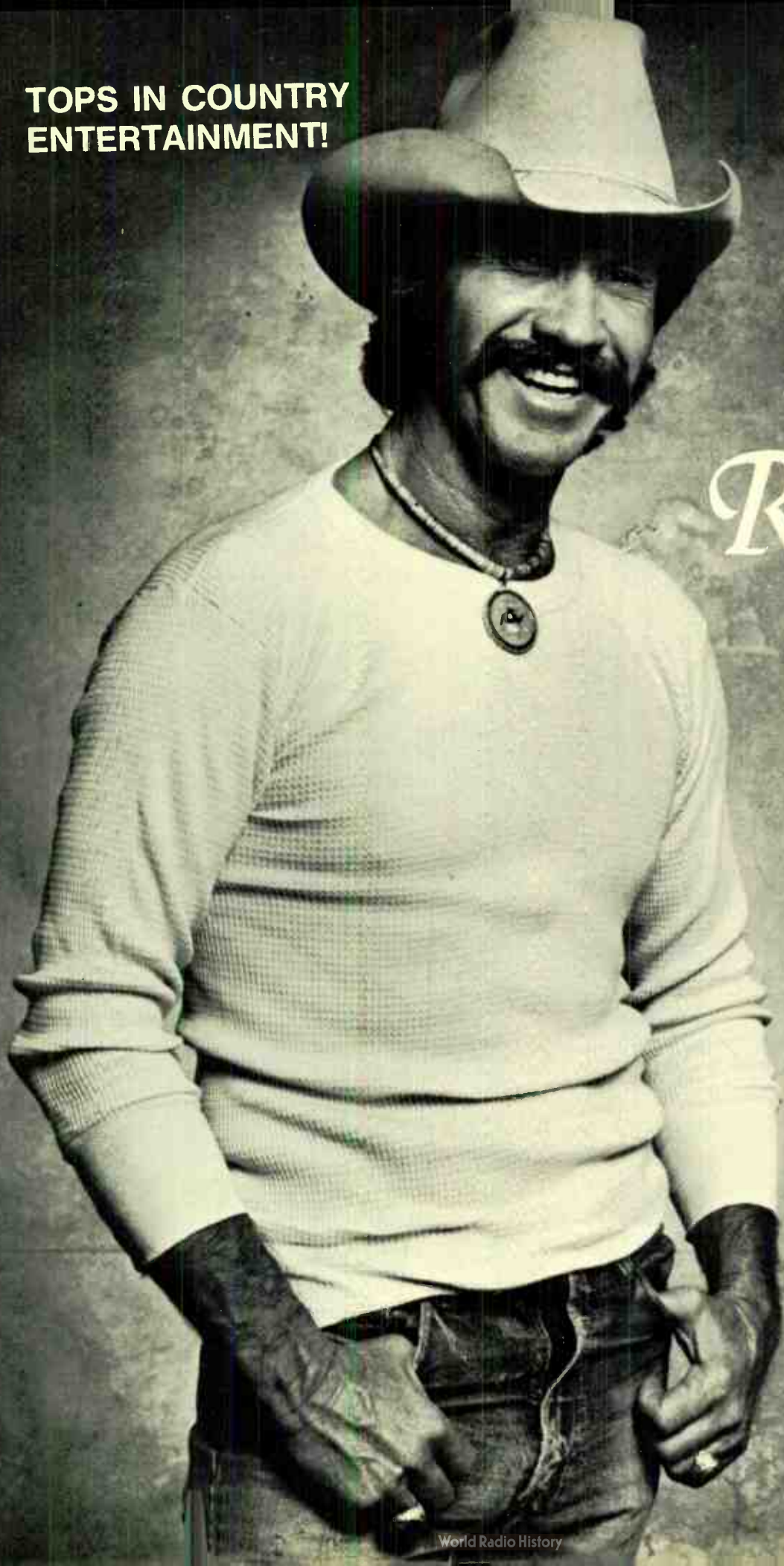
GALLAGHER, PATTY, /GARY COURTNEY & THE SHOW-DOWNERS (Vocal & Instrumental Group—4), Little Richie; BA Patty Gallagher  
 GATLIN, LARRY (Vocalist/Guitarist), Monument, BA APA, PM N. Dann Moss  
 GAYLE, CRYSTAL (Vocalist w/Instrumental Group—5), United Artists, PM Mike Garner—BNB Assocs  
 GENESIS IV (Vocal & Instrumental Group—4), BA/PM Richard Lutz  
 GENTRY SISTERS (Vocal Duo), Cobra; BA Americana Corp.  
 GIBSON, DON (Vocalist), Hickory; BA Top Billing  
 GILLEY, MICKEY (Vocalist), Playboy; BA United Talent  
 GILLION, CARL (Vocalist w/Vocal & Instrumental Group—5), Show-Land, BA Showay Prod'ns, PM Bennie Hess—Showay Talent  
 GILLIS, TIM, & COUNTRY HERITAGE (Group—6), BA Bill Goodwin.  
 GLASER, TOMPALL, & HIS OUTLAW BAND (Vocalist w/Instrumental Group—6), ABC; BA Paul Smith—Music Mgmt.; PM Stan Moress—Scotti Bros.  
 GLENN, HOWDY (Vocalist), Warner Bros  
 GOLDSBORO, BOBBY (Vocalist/Guitarist), Epic; BA ICM, PM Jan Kurtis  
 GOSDIN, VERN (Vocalist), Elektra; BA Brumley Artist, PM Ed Tickner  
 GRAY, CLAUDE (Vocalist), Granny White, BA J&J Prod'n.  
 GREBEL, DEBBIE (Vocalist), Contact, Jeff Walker  
 GREENE, JACK, /JEANNIE SEELY SHOW (Vocal Duo w/Vocal & Instrumental Group—6), BA Top Billing.  
 GREEN VALLEY RAMBLERS (Group), Revonah, BA Lent-Talent.  
 GRIFF, RAY (Vocalist/Pianist w/Instrumental Group—4), Capitol; BA Jim Wagner—American Mgmt  
 GROCE, LARRY (Vocalist), Warner Curb, BA Affiliated Ents., PM C Randolph Nauert  
 GUNNELS, BOB, & THE BLUE CHAPARRALS (Vocal & Instrumental Group—6), BI; Contact Bollman Int'l.  
 GUY & RALNA (Vocal Duo), Ranwood; BA William Morris.

## H

HAGER BROTHERS (Vocal & Instrumental Duo w/Instrumental Group), BA ICM; PM Stan Moress—Scotti Bros  
 HAGGARD, MERLE (Vocalist/Guitarist), MCA, BA/PM Charles "Fuzzy" Owen  
 HALL, MARTHA (Vocalist), BA Larry Wilt  
 HALL, TOM T. (Vocalist/Guitarist), Mercury, BA Top Billing.  
 HAMBLÉN, STUART (Vocalist), Lamb & Lion, PM Dick Baxter.  
 HAMBLÉN, SUZY (Vocalist), Voss; PM Dick Baxter  
 HAMILTON, GEORGE, IV (Vocalist), ABC/Dot, BA William Morris  
 HANNA, PAM (Vocalist w/Vocal & Instrumental Group—5); PM Hitch-A-Ride Mgmt.  
 HARDY, LYNDON, see Jay Unger.  
 HARGROVE, LINDA (Vocalist), Capitol; BA Lavender-Blake.  
 HARRELL, BILL, see Don Reno.  
 HARRIS, EMMYLOU (Vocalist/Guitarist w/Vocal & Instrumental Group), Warner Bros.; BA Monterey Peninsula, PM Ed Tickner  
 HART, CLAY, & SALLY FLYNN (Vocal Duo), Ranwood, BA Bette Kaye, PM Sam J. Lutz.  
 HART FAMILY (Vocal Group), BA William Morris  
 HARTFORD, JOHN (Vocalist/Instrumentalist), Flying Fish; BA Stone County, PM Keith Case—Stone County  
 HART, FREDDIE (Vocalist/Guitarist w/Instrumental Group—7), Capitol, BA Jim Wagner—American Mgmt.  
 HARVEL, NATE (Vocalist), Republic; PM J R Smith.  
 HARVEY, ALEX (Vocalist), Buddah, PM Don Light  
 HATTON, JERRY (Vocalist), London, BA Smokey Warren  
 HAWKINS, DEBI (Vocalist), Warner Bros.  
 HAYSTACK BAND (Group), BA: Lester Prod'ns  
 HEAD, ROY (Vocalist), ABC/Dot; BA Jim Halsey; PM Lee Savaggio—Savaggio Ents.  
 HELMS, BOBBY (Vocalist w/Vocal & Instrumental Group—5), Golden Angel, BA Atlas Artist  
 HESS, BENNIE (Vocalist w/Vocal & Instrumental Group—6), Spade; BA Showay Prod'ns, PM D L Collins—Showay Talent  
 HESS, TROY (Vocalist w/Vocal & Instrumental Group—8), Show-Land, BA Showay Prod'ns, PM Bennie Hess—Showay Talent.  
 HICKORY (Group), BA Affiliated Ents  
 HOBBS, BECKY (Vocalist/Pianist), Tatoo, BA Lonni Harri-man—Republic Artists; PM BNB Assocs  
 HOLCOMBE, WENDY (Vocalist), BA Top Billing  
 HOMER & JETHRO, see New Homer & Jethro  
 HOOPER, JIMMY (Vocalist/Guitarist/Pianist), BA Beau-Jim Agency, PM James E. "Buddy" Hooper—Beau-Jim Agency  
 HOUSTON, ALEX (Ventriloquist), BA All Star



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## Artists

**HOUSTON, DAVID** (Vocalist w/Vocal & Instrumental Group—5), Gusto-Starday, BA Billy Deaton; PM Tillman Franks.

**HOWARD, JAN** (Vocalist), Con Brio, BA / PM Billy Deaton

**HUGUELY, JAY**, see Cledus Maggard

**HUMPERDINCK, ENGELBERT** (Vocalist), Epic, BA ICM

**HURLEY, GLEN** (Comedian), Johnny Dollar; BA Attractions Inc, PM Marve Hoerner—Cruz de Oro (Also known as Cuzzin Sipe)

**HUSKEY, KENNI** (Vocalist), Warner Bros, BA Americana Corp.

**HUSKY, FERLIN** (Vocalist), BA Lavender-Blake

**HUTTON, GUNILLA** (Vocalist); BA William Morris

### I

**ISAACS, BUD, & GERI MAPES** (Vocal & Instrumental Duo), Midland; BA Americana Corp.

**IVY, COTTON** (Comedian), BA Lavender-Blake

### J

**JACKSON, STONEWALL, & THE MINUTEMEN** (Vocalist w/Group—4), BA William Morris

**JACKSON, WANDA** (Vocalist), Word, BA Wanda Jackson Ents, PM Wendell Goodman—Wanda Jackson Ents

**JAMES, JESSECA** (Vocalist), MCA, BA United Talent

**JAMES, SONNY** (Vocalist/Guitarist), Columbia; BA United Talent

**JANA-LOU** (Vocalist/Fiddler), Cobra, BA Americana Corp., Bette Kaye; PM Bill Chaudet

**JAYE, JERRY** (Vocalist), Hi; BA Music Park, PM Bob Tucker/Entertainment Directions

**JENNINGS, TOMMY** (Vocalist), Paragon, BA Entertainment Exclusive, Buddy Lee

**JENNINGS, WAYLON** (Vocalist/Guitarist w/Vocal & Instrumental Group—8), RCA, BA Utopia Prods, PM Neil C Reshen—Media Consulting

**JERROLDS, CLAY** (Vocalist/Instrumentalist), Phoenix, BA, Atlas Artist, PM Reggie M Churchwell

**JESSUP** (Vocal & Instrumental Group—5) BA Colorado Talent, PM Green Daniel

**JIM & JESSE & THE VIRGINIA BOYS** (Vocal & Instrumental Group—5), GRT, BA Joe Taylor; PM Jim McReynolds

**JOHNSON, LOIS, / DON SILVERS SHOW** (Vocal & Instrumental Group), Polydor, BA Clyde Beavers—Beaverwood Talent, Larry Wilt

**JOHNSON, RICK** (Vocalist), BA Key Talent

**JOHNS, TRICIA** (Vocalist); Warner Bros

**JONES, GEORGE** (Vocalist), Epic, BA Lavender-Blake

**JONES, GRANDPA** (Vocalist/Banjoist) CMH BA Lavender-Blake, PM Eloise Jones Hawkins

**JONES, JULIE** (Vocalist), BA Larry Wilt

**JONES, RAMONA, SHOW** (Vocal & Instrumental Group—4), CHM, BA Atlas Artist

**JONES, REESA KAY** (Vocalist w/Vocal & Instrumental Group—4), KA Country; BA Operation Music, PM Nada C Jones

**JONES, TOM** (Vocalist), Epic, BA ICM

**JORDAN, DIANE** (Vocalist), Columbia, BA Entertainment Exclusive

**JORDAN, JERRY, & THE JORDANS** (Vocalist Comedian w/Vocal Group—4), MCA, BA PM Bud Andrews—LSI

**JOYCE & JERRY**; BA Affiliated Ents

**JUDY & JERRY** (Vocal Duo), Triad, BA Operation Music, PM Nada C Jones

**JUNIE LOU** (Vocalist/Guitarist w/Vocal & Instrumental Group) PM Norman Kelly—Process Talent

### K

**KALSON FAMILY** (Vocal Group); BA McMeen & Lynch

**KAY, DEBBIE** (Vocalist/Guitarist/Pianist), Beau-Jim, BA Beau-Jim Agency; PM James E "Buddy" Hooper—Beau Jim Agency

**KAYE, LOIS** (Vocalist), R&E, BA Rich-Lo, PM Richard C Nollan—Rich-Lo

**KEMP, WAYNE** (Vocalist), United Artists, BA McMeen & Lynch

**KENT, GEORGE** (Vocalist), Shannon, BA Larry Wilt

**KERSHAW, DOUG** (Vocalist/Fiddler w/Vocal & Instrumental Group—6), Warner Bros, BA Variety Artists, PM Barnett Ents

**KEY, L. RICK** (Vocalist), BA Key Talent

**KILGORE, MERLE** (Vocalist), BA Larry Wilt, PM J R Smith

**KING, CLAUDE, SHOW** (Vocalist w/Group—5) True, BA Larry Wilt

**KING, DON** (Vocalist), Con Brio, BA Buddy Lee

**KING, PEE WEE** (Vocalist/Accordionist/Cordovox), RCA, Starday, BA / PM Gene King—King Ents

**KNIGHT, JEFF**; BA Atlas Artist

**KRISTOFFERSON, KRIS** (Vocalist w/Vocal & Instrumental Group—6), Columbia, BA Magna Artists, PM Bert Block

### L

**LACKEY, LONNIE & BILL** (Vocal & Instrumental Duo), Mayland, BA Americana Corp, PM Bill & Mary Ferguson

**LA COSTA** (Vocalist), Capitol, BA Jim Wagner—American Mgmt, ICM

**LARKIN, BILLY** (Vocalist), Casino, PM Nelson Larkin

**LAWSON, LIZ** (Vocalist), BA Bud Andrews—LSI, PM Morris Wilkes

**LEA, LINDA** (Vocalist), BI, Gospel City Contact, Bollman Int'l

**LEE, BRENDA** (Vocalist), MCA, BA PM Billy Smith—One Nites

**LEE, DICKEY** (Vocalist/Guitarist), RCA, BA Top Billing, PM Juan Contreras—Contreras Mgmt

**LEE, JONI** (Vocalist), MCA, BA United Talent

**LEROUX, KELLEY** (Vocalist), Universal, BA Circle T, PM Ron Blackwood

**LESTERS** (Vocal & Instrumental Group—7), Professional Artist, BA / PM Ken Keene & Herschel Lester—Ken Keene Int'l

**LEWIS, BOBBY** (Vocalist), RPA, BA Joe Taylor

**LEWIS, JERRY LEE** (Vocalist/Pianist), Mercury, BA PM Jerry Lee Lewis & Co

**LIBERTY** (Vocal & Instrumental Group), Windsong, PM William E McEuen, William D Roberts

**LINDSAY, REG** (Vocalist), Con Brio, Contact, Jeff Walker

**LINDSEY, GEORGE "GOOBER"** (Comedian), BA PM Jim Halsey

**LINDSEY, LaWANDA** (Vocalist), Mercury, BA Omac Artist

**LINTON, SHERWIN** (Vocalist w/Vocal & Instrumental Group—6), Little Richie, BA Harry Peebles, PM Dick Stanley—Sherwin Linton Entertainment

**LIPPS, HOWARD** (Vocalist), BA Lavender-Blake

**LITTLE, KENNY, & THE SPOON RIVER BAND** (Vocalist w/Vocal & Instrumental Group—5), Dharma, BA Nashville Int'l, PM Reggie M Churchwell

**LOAFER'S GLORY** (Vocal & Instrumental Group), BA LenTalent

**LODESTONE** (Vocal & Instrumental Group—4), BA Colorado Talent

**LOFTIS, BOBBY WAYNE** (Vocalist), 50 States, BA Winners Circle, PM Choo Choo Ents

**LOGGINS, DAVE** (Vocalist), Columbia, BA William Morris

**LONZO & OSCAR** (Vocal & Instrumental Group—3), BA All Star

**LORD, DON** (Vocalist/Instrumentalist), BA PM Country Talent

**LOST GONZO BAND** (Vocal & Instrumental Group), MCA, BA Athena Artists; PM Free Flow

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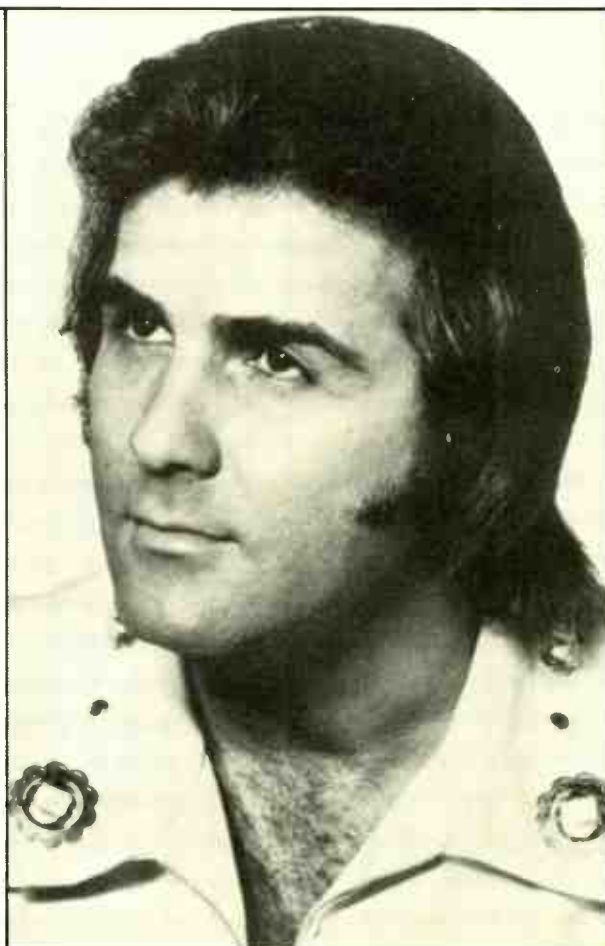
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# An open letter to Tom T. Hall...



Andrew M. Wickham  
Executive of Country Music

May 6th, 1977


Tom T. Hall,  
Fox Hollow,  
Brentwood,  
Tennessee.

Dear Tom,

It's been almost two years since Mo and I visited you at your digs in Fox Hollow. At that time you advised us to put up a neon sign since nobody knew we were in town. We took your advice and now everybody knows!

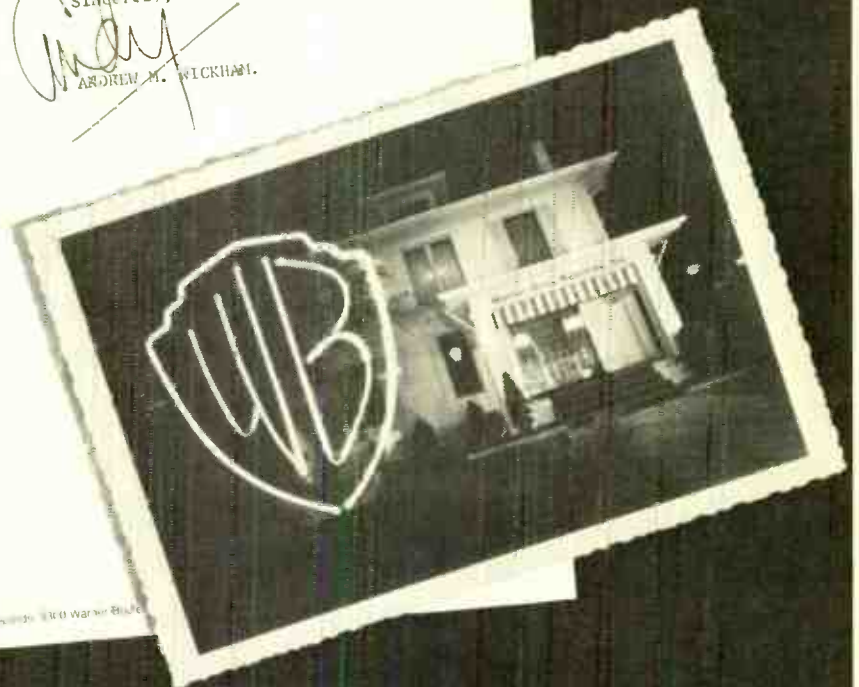
Thank you.

Sincerely,



ANDREW M. WICKHAM

AW:cw



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Margo Smith  
Ray Stevens  
Hank Williams, Jr.  
Chuck Woolery

WARNER COUNTRY  
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## Artists

**LOUVIN, CHARLIE** (Vocalist w/Vocal & Instrumental Group—6), Corral, BA Atlas Artist.  
**LOWRY, RON** (Vocalist), 50 States, BA Winners Circle PM Choo-Choo Ents.  
**LUMAN, BOB** (Vocalist): BA United Talent  
**LUNSFORD, MIKE** (Vocalist), Starday  
**LUNSFORDS** (Group): PM Travis Rivers.  
**LYNN, ERNEST RAY** (Vocalist), MCA BA United Talent  
**LYNN, LORETTA** (Vocalist), MCA: BA United Talent  
**LYNN, SHARIE, SHOW** (Group—6), BA Larry Wilt

### M

**MacGREGOR, MARY** (Vocalist), Ariola America, BA William Morris; PM Keith Christianson—Projects IV.  
**MACK, WARNER** (Vocalist), BA Atlas Artist  
**MADDUX, ROSE** (Vocalist), Starday, BA Americana Corp  
**MAGGARD, CLEDUS** (Vocalist), Mercury; BA Celebrity Mgmt.; PM William Leslie.  
**MANDOLIN, AL** (Instrumentalist), Garden, BA Smokey Warren.  
**MANDRELL, BARBARA** (Vocalist w/Vocal & Instrumental Group—5), ABC/Dot: BA Jim Wagner—American Mgmt.; PM Irby M. Mandrell.  
**MAPES, GERI**, see Bud Isaacs  
**MAPHIS, JOE & ROSE LEE** (Vocal & Instrumental Duo), Chart; BA Joe Taylor  
**MARSHALL TUCKER BAND** (Vocal & Instrumental Group), Capricorn, BA Paragon Agency  
**MARTEL, MARTY** (Vocalist), BA Lavender-Blake.  
**MARTIN, JIMMY & THE SUNNY MOUNTAIN BOYS** (Vocal & Instrumental Group—5), MCA, BA Atlas Artist  
**MATSU, TOKYO** (Vocalist/Fiddler), Scorpion; BA Bill Goodwin.  
**MAYBERRY, DON** (Vocalist w/Vocal & Instrumental Group—4); BA New England Country.  
**McBRIDE, DALE** (Vocalist), Con Brio, BA/PM Artists Corp. of Texas  
**McCALL, C.W.** (Vocalist w/Vocal & Instrumental Group—5), Polydor; BA William Morris; PM Don Sears  
**McCASLIN, MARY** (Vocalist/Instrumentalist w/Vocal & Instrumental Group—3), Philo, PM Folklore Prods  
**McCLAIN, CHARLY** (Vocalist), Epic; PM Larry Rogers  
**McCLINTON, DELBERT** (Vocalist), BA/PM Don Light  
**McCLINTON, O.B.** (Vocalist), ABC/Dot BA Lavender-Blake.

**McCOURY, DEL, & THE DIXIE PALS** (Vocalist w/Group—5), Rebel, BA Midstream Promos, Buddy Lee, PM Max Mandel  
**McCOY, CHARLIE** (Harmonica), Monument, Contact Tex Davis  
**McCOY, SHARON**, Boomer, BA/PM Boomer Ents  
**McCRANE, RONALD** (Vocalist), Western News PM Raymond Sweeney.  
**McDANIELS, MEL** (Vocalist), Capitol, BA Buddy Lee  
**McDONALD, COUNTRY JOE** (Vocalist/Guitarist w/Group—4), Fantasy BA Stone County  
**McLAIN, TOMMY, & HIS MULE TRAIN BAND** (Vocalist w/Vocal & Instrumental Group—5), PM Huey P Meaux—Music Ents  
**McPEAK BROTHERS** (Vocal Group), MRC, BA Atlas Artist  
**McPEAKE, CURTIS** (Vocalist w/Vocal & Instrumental Group—4), BA All Star  
**McWILLIAMS, KEN**; BA Atlas Artist.  
**MILLER, DON L.** (Vocalist), Phono, BA/PM Clyde Beavers—Beaverwood Talent.  
**MILLER, JODY** (Vocalist), Epic, BA/PM Jim Halsey  
**MILLER, ROGER** (Vocalist/Instrumentalist w/Vocal & Instrumental Group—6), Windsong, BA ICM PM Management Three  
**MILSAP, RONNIE** (Vocalist/Pianist), RCA BA Lavender-Blake  
**MINNIE PEARL** (Comedienne), BA/PM Jim Halsey  
**MISSION MOUNTAIN WOOD BAND** (Vocal & Instrumental Group), PM Dick Rubin.  
**MITCHELL, LYNNELL** (Vocalist/Pianist/Drummer w/w/o Group—5), Lotus, PM Lyman Mitchell—Lotus Music  
**MITCHELL, MARTY** (Vocalist/Instrumentalist), Hitsville, BA Rainbow Prods; PM Virginia Boyle  
**MITCHELL, TOM** (Vocalist w/Vocal & Instrumental Group—3), Philo, BA Philo Artist  
**MOBLEY, SYLVIA** (Vocalist), Phoenix; BA Nashville Int'l, PM Reggie M. Churchwell  
**MONROE, BILL** (Vocalist/Instrumentalist w/Vocal & Instrumental Group—5), MCA, BA Acuff-Rose  
**MONTANA, PATSY** (Vocalist), Look, BA/PM Ken Keene  
**MONTGOMERY, MELBA** (Vocalist), United Artists, BA Larry Wilt  
**MOORE, BILL, & THE KENTUCKIANS** (Group) BA Lester Prods  
**MOORE, CHARLIE, & THE DIXIE PARTNERS** (Group) Old Homestead, BA Atlas Artist, PM Mike Figlio  
**MORGAN, MIKE** (Vocalist/Guitarist): BA/PM OHPI  
**MORGAN, MISTY**, see Jack Blanchard

**MORRISON, HAROLD, & SMOKING BLUEGRASS** (Vocalist/Banjoist w/Group—3) Prize, BA Lance LeRoy—Allied Entertainers, Clyde Beavers—Beaverwood Talent, Lavender-Blake  
**MORTON, ANN J.** (Vocalist), Prairie Dust, BA Buddy Lee.  
**MOUNTAIN DEW BOYS** (Vocal & Instrumental Group), Yale, BA Smokey Warren  
**MUNDY, JIM** (Vocalist), ABC/Dot: BA Joe Taylor, Larry Wilt  
**MURPHEY, BOB** (Comedian), Lemon, National, BA Bud Andrews—LSI, PM Morris Wilkes  
**MURPHEY, MICHAEL** (Vocalist/Instrumentalist), Epic, BA Athena Artists, PM Larry Fitzgerald—Caribou Mgmt  
**MURPHY, WHITEY**, Yale, BA Smokey Warren.  
**MURRAY, ANNE** (Vocalist), Capitol, BA ICM; PM Balmur Ltd

### N

**NASHVILLE COUNTRY ROCKERS** (Group—5): BA Music Park  
**NAYLOR, JERRY** (Vocalist), Hitsville, BA McMeen & Lynch  
**NELSON, BONNIE** (Vocalist), BA William Morris  
**NELSON, TRACY** (Vocalist w/Vocal & Instrumental Group—6), PM Travis Rivers  
**NELSON, WILLIE** (Vocalist/Instrumentalist), Lone Star; Columbia PM Neil C Reshen—Media Consulting  
**NETHERTON, TOM** (Vocalist), Word, BA Wayne Coombs  
**NEWBURY, MICKEY** (Vocalist), Hickory; BA Acuff-Rose  
**NEW GRASS REVIVAL** (Vocal & Instrumental Group—4), Flying Fish; BA/PM Stone County  
**NEW HOMER & JETHRO** (Vocal & Instrumental Duo) BA Jimmy Richards  
**NEWMAN, JIMMY C.** (Vocalist), Plantation, BA William Morris; PM Shelby Singleton.  
**NEW RIDERS OF THE PURPLE SAGE** (Vocal & Instrumental Group—5), MCA, BA Magna Artists, PM Spencer Dryden.  
**NEWTON-JOHN, OLIVIA** (Vocalist w/Vocal & Instrumental Group), MCA, BA ICM, PM Katz Gallin-Cleary  
**NIKI MAC** (Vocalist), Casino, BA, PM Charlie Cowan—Memory Prods  
**NITTY GRITTY DIRT BAND** (Vocal & Instrumental Group), United Artists; PM William E McEuen, William D Roberts  
**NIXON, NICK, & COUNTRY SOUL** (Vocalist w/Vocal & Instrumental Group—5), Mercury; BA Clyde Beavers—Beaverwood Talent.  
**NORTHERN STAR** (Vocal & Instrumental Group—3) BA Colorado Talent, PM Jerry Harrington.  
**NORWAY, MARIE** (Vocalist w/Vocal & Instrumental Group—5), BA New England Country  
**NUTTER, MAYF** (Vocalist), Crescendo, BA Omac Artist, Atlas Artist, PM Jack McFadden.

### O

**OAK RIDGE BOYS** (Vocal & Instrumental Group), ABC/Dot, BA/PM Jim Halsey  
**O'HARA, FAITH** (Vocalist), Columbia, BA McMeen & Lynch  
**O'NEAL, TOM** (Vocalist), BI; Contact Bollman Int'l  
**O'QUIN, GENE** (Vocalist), Unicorn; PM Clifffe Stone  
**ORBISON, ROY** (Vocalist/Guitarist w/Vocal & Instrumental Group—6), Monument; BA Acuff-Rose, PM Wesley Rose  
**ORENDER, DEWAYNE** (Vocalist), RCA, BA Billy Deaton, Buddy Lee  
**ORLIN, GLEN** (Vocalist/Instrumentalist), Philo; BA Philo Artist  
**OSBORNE BROTHERS** (Vocal & Instrumental Duo w/Group—4), CMH, BA/PM Lance LeRoy—Allied Entertainers  
**OSMOND, MARIE** (Vocalist), Kolob, PM Katz-Gallin-Cleary  
**OVERSTREET, TOMMY** (Vocalist), ABC/Dot, BA Circle 'T'; PM Eddie Jackson  
**OWEN, JIM** (Vocalist), Epic, BA William Morris; PM Joseph E Sullivan—Sound Seventy  
**OWENS, BUCK** (Vocalist/Guitarist), Warner Bros., PM Jack McFadden  
**OWENS, MARIE** (Vocalist), MMI, BA Music Park, PM Johnny Morris  
**OXFORD, VERNON** (Vocalist), RCA, BA William Morris

### P

**PADEN, MARK** (Vocalist), National, BA/PM: Bud Andrews—LSI  
**PAGE, PATTI** (Vocalist), Avco, BA ICM, PM Jack Rael  
**PARIS, JACK** (Vocalist w/Group—7), 50 States; PM Ivan Tennyson  
**PARKER, BILLY** (Vocalist), Sunshine Country; BA Stinsonic Talent.  
**PARKER, LORI** (Vocalist), Con Brio; Contact Jeff Walker.  
**PARSONS, HAL** (Vocalist/Comedian), Cochise, BA Atlas Artist (Also known as Clem Appenlocker)  
**PARTON, DOLLY** (Vocalist/Guitarist), RCA, BA Dan Werner—Monterey Peninsula, PM Katz Gallin-Cleary  
**PARTON, STELLA** (Vocalist), Elektra; BA/PM: Joe Taylor  
**PAYCHECK, JOHNNY** (Vocalist), Epic, BA Lavender Blake.  
**PAYNE, JIMMY** (Vocalist), TAM; BA: Ken Keene, Colorado Talent, PM Ken Keene

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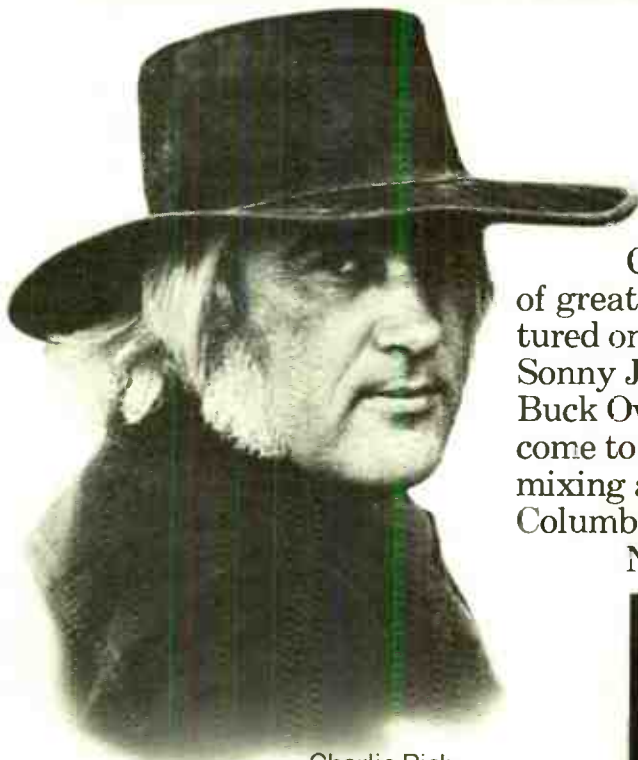
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## Artists

PEACE, LYNDA (Vocalist), IRDA, BA, Tenda Artists  
 PEARL, MINNIE, see listing under "M."  
 PEGGY SUE (Vocalist/Guitarist), Door Knob, BA, Atlas Artist; PM Gene Kennedy. (Also performs with Sonny Wright)  
 PENN, BOBBY (Vocalist); BA: Winners Circle; PM Choo-Choo Ents.  
 PERKINS, CARL (Vocalist), MMI, BA, Music Park, Nashville Int'l; PM Johnny Morris.  
 PERRY, BARBARA (Vocalist), BA, Key Talent.  
 PETERSON, COLLEEN (Vocalist/Guitarist/Pianist), Capitol, BA, Athena Artists, Dobbin Agency; PM Bernie Dobbin—BDA Mgmt.  
 PEYTON BROTHERS, Memphis Express; BA, Blade Agency.  
 PHILLIPS, STU (Vocalist), Paragon; BA/PM Billy Deaton.  
 PHILLIPS, UTAH (Vocalist/Instrumentalist), Philo; BA Philo Artist.  
 PIERCE, WEBB (Vocalist), Plantation; PM, Shelby Singleton.  
 PILLOW, RAY (Vocalist); BA/PM Joe Taylor.  
 PINNACLE BOYS (Group—6), Atteiram; BA, Lance LeRoy—Allied Entertainers.  
 PIPPS, JOE (Vocalist w/Group—3); PM Huey P. Meaux—Music Ents.  
 PLUM HOLLOW BAND (Group), New Dimension; BA, LenTalent.  
 PLUMMER, SCOTTY (Banjoist); BA, Art Rush.  
 POINDEXTERS (Group), RPM, BA, Blade Agency.  
 POND, SHERRI (Vocalist/Instrumentalist); BA, Atlas Artist.  
 POSEY, SANDY (Vocalist), Warner Bros.; PM Bill Robinson.  
 POST, JIM (Vocalist/Guitarist), Mountain Railroad; BA, Blade Agency.  
 POTTER, DALE (Fiddler), BI; Contact: Bollman Int'l.  
 POWERS, JIMMY R. (Vocalist/Guitarist), Kajac, BA, Operation Music; PM Nada C. Jones.  
 PRESLEY, ELVIS (Vocalist/Guitarist), RCA, PM Col. Thomas A. Parker.  
 PRICE, CHUCK, SHOW (Vocalist w/Vocal & Instrumental Group—5), Playboy, BA, Colorado Talent.  
 PRICE, KENNY (Vocalist), MRC, BA, Atlas Artist.  
 PRICE, RAY (Vocalist), ABC/Dot, Word; BA/PM Janie Price—Ray Price Ents.  
 PRIDE, CHARLEY (Vocalist/Guitarist), RCA, BA: Don Keirns—Chardon Inc.  
 PRIDE, EDDIE (Vocalist); BA, McMeen & Lynch.  
 PRIDESMEN (Group—5), RCA, BA: Don Keirns & Wes Westenberger—Chardon Inc.  
 PROPHET, RONNIE (Vocalist/Guitarist), RCA, BA/PM: Don Keirns & Wes Westenberger—Chardon Inc.  
 PRUETT, JEANNE (Vocalist), MCA, BA, Lavender-Blake.  
 PURE PRAIRIE LEAGUE (Vocal & Instrumental Group), RCA, BA, Variety Artists.

## R

RABBITT, EDDIE (Vocalist), Elektra; BA: United Talent.  
 RAINBOW (Vocal & Instrumental Group—4), BA: Rainbow Prod'ns; PM Virginia Boyle.  
 RAINFORD, TINA (Vocalist), Columbia.  
 RAINWATER, MARVIN (Vocalist), NuTrayl; BA: Smokey Warren.  
 RAKES, PAL (Vocalist), Warner Bros.; PM: John Reiber.  
 RAMROD BAND (Group—5); BA: Americana Corp.; PM Clark Blasdel.  
 RANDOLPH, BOOTS (Saxophonist w/Instrumental Group—5), Monument; BA Sutton Artists; PM: X Cosse—Summer of Music.  
 RAYE, SUSAN (Vocalist), United Artists; BA, Omac Artist; PM: Jack McFadden.  
 RED, WHITE & BLUE (GRASS) (Vocal & Instrumental Group—5), Mercury; BA: Stone County.  
 REECE, BEN (Vocalist), Polydor, BA: Buddy Lee.  
 REED, HADEN (Vocalist); PM: Horace Williams.  
 REED, JERRY (Vocalist/Instrumentalist w/Group), RCA, BA: William Morris; PM: Harry Warner.  
 REEVES, DEL (Vocalist w/Vocal & Instrumental Group—5), United Artists; BA: Top Billing.  
 RENO, DON, BILL HARRELL & THE TENNESSEE CUTUPS (Vocal & Instrumental Group), CMH; BA, Orange Blossom.  
 RENO, JACK (Vocalist/Guitarist w/Vocal & Instrumental Group—5); PM: Hitch-A-Ride Mgmt.  
 REYNOLDS, JUDY (Vocalist), Tnad; BA/PM: Sound Time.  
 RHODES KIDS (Group); Contact: Alpha Rhodes.  
 RHODES, SPECK (Comedian); BA: Billy Deaton.  
 RICE, BOBBY G. (Vocalist), GRT; BA: Joe Taylor.  
 RICHARDS, EARL (Vocalist), RPA; BA: Atlas Artist.  
 RICH, CHARLIE (Vocalist/Pianist), Epic; BA: William Morris.  
 RILEY, JEANNIE C. (Vocalist), Warner Bros.; BA: William Morris.  
 RINGER, JIM (Vocalist/Instrumentalist w/Vocal & Instrumental Group—3), Philo; PM: Folklore Prod'ns.  
 RIPLEY, JACK (Comedian), BA: Larry Wilt.  
 RIVERS, EDDIE (Vocalist), Charta; BA: Winners Circle.

ROBBINS, MARTY (Vocalist/Guitarist), Columbia; BA: Entertainment Exclusive.  
 ROBBINS, RONNY (Vocalist); BA: Entertainment Exclusive.  
 ROBERTS, KENNY, Starday; BA: Rusty Scott.  
 ROBERTS, LOUIE (Vocalist); BA: Buddy Lee.  
 ROBERTSON, DALE (Vocalist), Arco; BA: Art Rush.  
 ROBERTS, PAT (Vocalist w/Vocal & Instrumental Group—5), ABC/Dot, BA/PM: Jack Roberts.  
 ROBINSON FAMILY (Vocal & Instrumental Group—B), Mocking Bird; BA: Richard Brown, PM: Jackie Robinson.  
 RODEO COOL (Group); BA: LenTalent.  
 RODRIGUEZ, JOHNNY (Vocalist), Mercury; BA: Lavender-Blake.  
 ROGERS, DAVID (Vocalist), Republic, BA: McMeen & Lynch.  
 ROGERS, GAMBLE (Vocalist/Instrumentalist), Mountain Railroad; BA/PM: Blade Agency.  
 ROGERS, KENNY (Vocalist w/Vocal & Instrumental Group—4), United Artists; BA: ICM, PM: Management Three.  
 ROGERS, RONNIE (Vocalist); BA: Key Talent.  
 ROGERS, ROY (Vocalist), Word; BA: Art Rush.  
 ROMAN, LULA (Vocalist); BA: Billy Deaton.  
 RONNIE AL (Vocalist/Guitarist), Fireball; PM: Sammy Rodriguez.  
 RONSTADT, LINDA (Vocalist), Elektra; BA: ICM; PM: Peter Asher.  
 ROSE, JUDY (Vocalist); BA: Americana Corp.  
 ROSS, JERIS (Vocalist); BA: Joe Taylor.  
 RUSHING, JIM (Vocalist/Guitarist), BA/PM: Don Keirns & Wes Westenberger—Chardon Inc.  
 RUSSELL BROTHERS (Vocal & Instrumental Group—5), BA: Atlas Artist.  
 RUSSELL, JIMMY (Vocalist); BA: Winners Circle, PM: Choo-Choo Ents.  
 RUSSELL, JOHNNY (Vocalist), RCA; BA: United Talent.  
 RUSSELL, KIM (Vocalist); BA: Fishers of Men.  
 RYAN, JAMEY (Vocalist); BA: Larry Wilt.  
 RYLES, JOHN WESLEY (Vocalist), ABC/Dot, BA: Music Park; PM: Johnny Morris.

## S

SAMI JO (Vocalist w/Instrumental Group—5), Polydor; BA: Cabaret Attractions, PM: TC Mgmt.  
 SAMPLES, JUNIOR (Comedian); BA: Joe Taylor.  
 SANDERS, RAY (Vocalist), Republic.  
 SANTA! (Group); BA: LenTalent.  
 SAWYER, RAY (Vocalist), Capitol; PM: Entertainment Mgmt.  
 SCOTT'S, TOMMY, COUNTRY CARAVAN & WILD WEST STAGE SHOW (Vocal & Instrumental Group), Request, Contact: Katona Prod'ns.  
 SCRUGGS, EARL, REVUE (Vocal & Instrumental Group—5), Columbia; BA: Paragon Agency; PM: Louise Scruggs—Scruggs Talent.  
 SEALS, TROY (Vocalist), Columbia.  
 SEELY, JEANNIE, see Jack Greene.  
 SERRATT, KENNY (Vocalist), Hitsville; BA: Atlas Artist.  
 SESSIONS, RONNIE (Vocalist), MCA, BA: Music Park.  
 SHAKEY TOWN CITIZENS BAND (Vocal & Instrumental Group—B); BA: Mike Mahaney.  
 SHANE & JOYE (Vocal & Instrumental Duo), BI; BA: J-Mark Talent; PM: Mark Murphrey.  
 SHARPE, SUNDAY (Vocalist), Playboy, BA: McMeen & Lynch; PM: Lamar Fike.  
 SHARPLEY, JIM, & THE SHARPSHOOTERS (Vocalist w/Vocal & Instrumental Group—5), Quiet Cannon; PM: New England Country.  
 SHAW, TOM (Vocalist w/Vocal & Instrumental Group—4), Continent; BA: J&J Prod'n; PM: Jim Dunegan.  
 SHENANDOAH CUTUPS (Group—5), Revonah, BA: Midstream Promos.; PM: Clarence Tate.  
 SHEPARD, JEAN, & THE SECOND FIDDLES (Vocalist w/Group—6), United Artists; BA: Bill Goodwin, Buddy Lee.  
 SHEPPARD, T. G. (Vocalist), Hitsville; BA: McMeen & Lynch.  
 SHERRILL, DIANNE (Vocalist); BA: William Morris.  
 SHYLO (Vocal & Instrumental Group—3), Columbia; PM: Larry Rogers.  
 SILVERA, STEVE, Boomer, BA/PM: Boomer Ents.  
 SILVERS, DON, see Lois Johnson.  
 SIMPSON, RED (Vocalist), Warner Bros.; BA: Omac Artist.  
 SINGLETON, MARGIE (Vocalist); PM: Linda G. Denny—Country Music Spectacular.  
 SIX, JIM (Vocalist/Guitarist); BA: Betsy Coppersmith.  
 SLEDD, PATSY (Vocalist); BA: Lavender-Blake.  
 SMATHERS, BEN, REVUE featuring THE STONEY MOUNTAIN CLOGGERS (Vocal & Instrumental Group—9); BA: Larry Wilt.  
 SMITH, CAL (Vocalist), MCA, BA: United Talent.  
 SMITH, CARL (Vocalist), Hickory, BA: Buddy Lee.  
 SMITH, CONNIE (Vocalist), Monument, BA/PM: Billy Deaton.  
 SMITH, GLADYS (Vocalist/Instrumentalist); BA/PM: Don Redanz—Country Talent.  
 SMITH, LEE (Vocalist), BI; Contact: Bollman Int'l.  
 SMITH, MARGO (Vocalist), Warner Bros.; BA: Lavender-Blake.

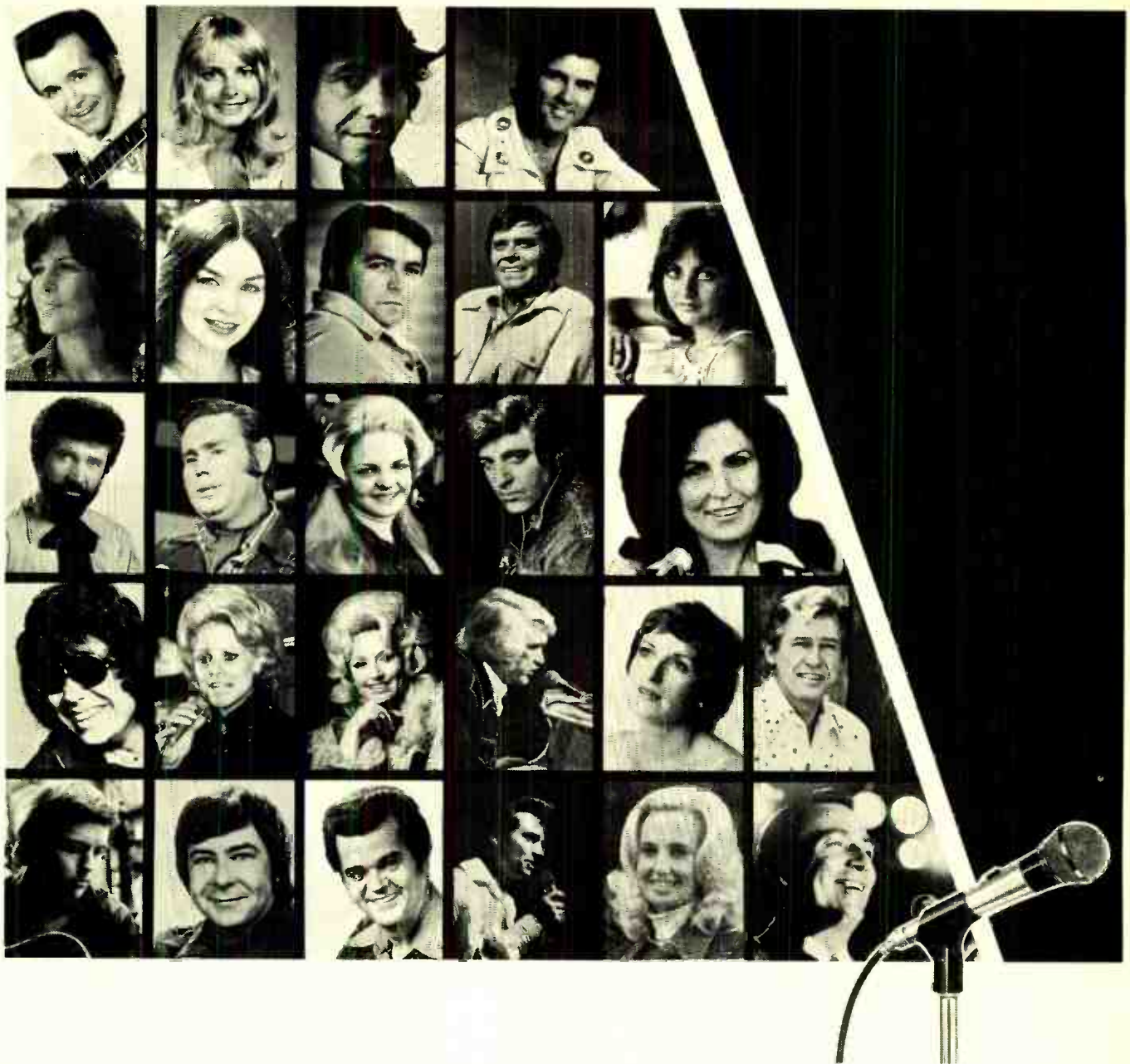
SMITH, RICK (Vocalist/Guitarist), Cin-Kay; PM: Gene Kennedy.  
 SMITH, SAMMI (Vocalist), Elektra; BA: Acuff-Rose, Joe Taylor.  
 SNOW, HANK, & THE RAINBOW RANCH BOYS (Vocalist/Guitarist w/Group), RCA; BA: Moeller Talent.  
 SNUFF (Vocal & Instrumental Group); BA: LenTalent.  
 SONNIER, JOEL (Vocalist), Mercury; BA: Buddy Lee.  
 SONS OF THE PIONEERS (Group); BA: Art Rush.  
 SOUTHERN, HAL, Country Gold; PM: Gracie Dee—Hal Southern Prod'ns.  
 SOUTHERN, LEE (Vocalist), BI; Contact: Bollman Int'l.  
 SOVINE, RED (Vocalist), Starday; BA: Top Billing.  
 SPEARS, BILLIE JO (Vocalist w/Vocal & Instrumental Group—6), United Artists; BA: Top Billing.  
 SPICHER, BUDDY, & EQUAL TIME (Group—3), Flying Fish; BA/PM: Lance LeRoy—Allied Entertainers.  
 STAFFORD, JIM (Vocalist/Instrumentalist), Polydor; BA: William Morris; PM: George Bullets Durgom.  
 STAFFORD, TERRY (Vocalist w/Vocal & Instrumental Group—6), Casino; BA: New England Country.  
 STAMPLEY, JOE (Vocalist), Epic; BA: Lavender-Blake.  
 STAN JR. (Vocalist w/Vocal & Instrumental Group—4), NEC; BA: New England Country.  
 STANLEY, RALPH, & THE CLINCH MOUNTAIN BOYS (Vocalist w/Group—5), Rebel; BA: Midstream Promos.; PM: Ralph Stanley.  
 STARR, DONNA (Vocalist w/Vocal & Instrumental Group—4); BA: New England Country.  
 STARR, KENNY (Vocalist), MCA; BA: United Talent.  
 STARR, TONY, see Don Bailes.  
 STATLER BROTHERS (Vocal & Instrumental Group—4), Mercury; BA: Lavender-Blake; PM: Saul Holiff—Volatile Attractions.  
 STEAGALL, RED (Vocalist w/Instrumental Group—B), ABC/Dot; BA: Jim Halsey; PM: Williams Artist Mgmt.  
 STEELE, ROCHELLE (Vocalist), Cobra, BA: Americana Corp.  
 STEVENS, EVEN (Vocalist), Elektra, Contact: Jim Malloy.  
 STEVENSON, B. W. (Vocalist w/Vocal & Instrumental Group—7), Warner Bros.; BA: Craig Hillis; PM: Larry Watkins—Moon-Hill.  
 STEVENS, RAY (Vocalist/Pianist), Warner Bros.; BA: William Morris; PM: Williams Artist Mgmt.  
 STEWART, GARY (Vocalist/Instrumentalist), RCA.  
 STEWART, WYNN (Vocalist), Playboy; BA: J&J Prod'n; PM: Jim Dunegan.  
 STOKES, DANA KYLE (Vocalist/Instrumentalist); BA: Colorado Talent.  
 STONE ALLIANCE (Instrumental Group—3-4), PM Recs.; PM: Gene Perla—Tundra Promo.  
 STONEMAN, RONI (Vocalist/Banjoist); BA: Omac Artist; PM: Jack McFadden.  
 STONEMANS (Vocal & Instrumental Group—5), CMH; BA: Joe Taylor; PM: Bob Bean.  
 STONE, ROCKY, Country Gold; PM: Gracie Dee—Hal Southern.  
 STONEWALL BAND (Group); BA: Affiliated Ents.  
 STONEY MOUNTAIN CLOGGERS, see Ben Smathers Revue.  
 STRASSER, GENE, Catfish; BA: Stinsonic Talent.  
 STREET, MEL (Vocalist), Polydor; BA: Lavender-Blake; PM: Jim Prater.  
 STRUNK, JUD, SHOW (Vocalist w/Group—5); BA: Buddy Lee.  
 STUART, DOUG (Vocalist w/Vocal & Instrumental Group), Cannon; PM: Doug Stuart.  
 STUCKEY, NAT (Vocalist), MCA; BA: United Talent.  
 SUNDAY RIVER BLUEGRASS SHOW (Vocal & Instrumental Group—5), BA: Colorado Talent.  
 SUPER GRIT COWBOY BAND (Vocal & Instrumental Group), Sound Hut; BA: LenTalent.  
 SUTTER'S GOLD STREAK BAND (Vocal & Instrumental Group); BA: LenTalent.  
 SWAN, BILLY (Vocalist), Monument; PM: Bert Block.  
 SWATZELL, TOM (Dobroist w/Vocal & Instrumental Group—6), Spade; BA: Showway Prod'ns; PM: D. L. Collins—Showway Talent.  
 SWIFT, LARRY (Vocalist w/Vocal & Instrumental Group—4), Briarmeade; BA/PM: Ken Keene.  
 SWIFT, SONNY; BA: Atlas Artist.

## T

TALLEY, JAMES (Vocalist w/Instrumental Group—5), Capitol; BA: Variety Artists; PM: Travis Rivers.  
 TANGO, CHARLIE; BA: United Talent.  
 TAYLOR, CARMOL (Vocalist), Elektra; BA: Joe Taylor.  
 TAYLOR, CHIP (Vocalist), Columbia; PM: Management Three.  
 TAYLOR, R. DEAN (Vocalist), Jane; PM: Sam J. Lutz.  
 TAYLOR & STONE (Vocal & Instrumental Duo), Door Knob; PM: Gene Kennedy.  
 TERRY, GORDON (Fiddler), Plantation; BA: Joe Taylor.  
 TEXAS WILD BUNCH (Group), Fireball; PM: Jerry McCord.  
 THOMAS, B. J. (Vocalist), MCA, Myrrh; BA: Wayne Coombs; PM: Don Perry.  
 THOMPSON, HANK (Vocalist w/Vocal & Instrumental Group—5), ABC/Dot; BA/PM: Jim Halsey.  
 THUNDERCLOUD, BILLY, & THE CHIEFTONES (Vocalist w/Vocal & Instrumental Group—9), Polydor; BA/PM: Buddy Lee.

(Continued on page 29)





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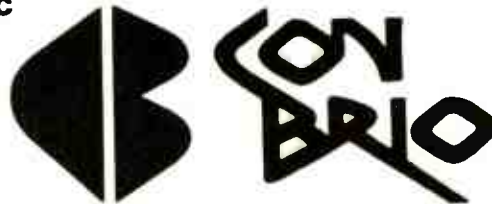
October Recs., 1474 N. Kings Rd., Los Angeles, Calif. 90069. Tel: (213) 273-4495. Pres. Steve McCormick, VP J. C. Phillips  
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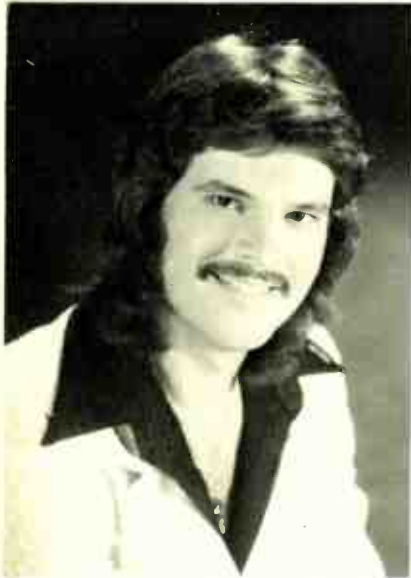
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**A**


A P I, see Atterram  
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 A T V Music Corp., 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 462-6933. Pres. & Gen. Mgr. Samuel S. Trust. Nat'l Promo. Dir. Del Roy, Country Div. Mgr. Cliffie Stone.  
**Branches:** New York, N.Y., 1370 Ave. of the Americas. Zip 10019. Tel. (212) 245-0380. Gen. Mgr. Irving Chezar. Prof. Mgr. Jerry Simon. Nashville, Tenn., 45 Music Square W. Zip 37203. Tel. (615) 244-3810. Gen. Mgr. Charlie Williams. Prof. Mgr. Jonathan Stone.  
 Adelphi Recs. Inc., Box 288, Silver Spring, Md. 20907. Tel. (202) 723-6958. Pres. Gene Rosenthal  
 Agon, see Dragon.

Air Trans Recs. Inc., PO Box 28835, Memphis, Tenn. 38128. Tel. (901) 386-7360. Pres. Jim Walker  
**Label:** (Owned) ATR  
 Aljean Recs., RD 4, Myerstown, Pa. 17067. Tel. (717) 866-5067. Owner & Pres. Jean Shade. Country Mgr. Al Shade.  
 Allstar, see National Music  
 Alva Recs., 3929 Kentucky Dr., Los Angeles, Calif. 90068. Tel. (213) 980-7501. Owner & Pres. Eddie Gurren. Promo. Co-ord. Glorianna Monroe  
 Alvera Rec. Co., PO Box 9304, Tulsa 74107. PO Box 129, Prue, Okla. 74060. Tel. (918) 242-3303. Pres. Al Clauser. Country A&R. Henry Clauser  
**Labels:** (Owned) Alvera, Arrow  
 American Cowboy Songs Inc., The Homeplace, Mount Juliet, Tenn. 37122. Tel. (615) 444-8431. Pres. Alfreed H. LeDoux. (Distributed by IROA).  
**Labels:** (Owned) American Cowboy Songs, Lucky Man Music  
 American Gold, see Bellaire  
 American Heritage Music Corp., 1208 Everett St., Caldwell, Idaho 83605. Tel. (208) 459-7382. Pres. Loyd Wanzel  
 American Voices Rec. Co. Inc., 216 Applewood Ln., Virginia Beach, Va. 23452. Tel. (804) 340-4582. Pres. Heath Webb. Country Mgr. Jean Webb.  
 Lee Anderson Ent's., PO Box 4141, North Hollywood, Calif. 91607. Tel. (213) 782-6915. Owner & Pres. Lee Anderson. VP's Betty & Bruce Dale Anderson.  
**Label:** (Owned) Country Capers.  
 Anpre Recs., 802 E. Ocean Ave., Lompoc, Calif. 93436. Tel. (805) 736-2418. Owner & Mgr. C. Allen Shockey  
 Danny Antell Prod'ns, 521 W. Bradley, El Cajon, Calif. 92020. Tel. (714) 447-7180. Pres. Danny Antell.  
**Label:** (Owned) MEA  
 Antique, see IRDA.  
 Appalseed, see June Appal  
 Aquanan, see RJL & World Int'l.


Arcade Music Co., 3010 N. Front St., Philadelphia, Pa. 19133. Tel. (215) 426-5682. Pres. Rex Zario.  
 Arctic, see Record Prod'ns of America  
 Argus Rec. Prod'ns (div. of Record Room), PO Box 58, Glendora, N.J. 08029. Tel. (609) 939-0034. Gen. Mgr. Lem Harris. Promo. Patricia Cox.  
**Label:** (Owned) Record Room.  
 Argyle, see Spina Music  
 Arlo Recs. Co., 7653 Telephone Rd., LeRoy, N.Y. 14482. Pres. Kenneth Bearce  
**Branch:** Rochester, N.Y., 8HR Recs., 52 Belmont St. Zip 14620. Tel. (716) 442-9112. Pres. Jack Bearce. VP. Alice Vatuskie.  
**Label:** (Owned) 8HR  
 Arrow, see Alvera.  
 Arrowhead, see Oakridge  
 Arzee Music Co., 3010 N. Front St., Philadelphia, Pa. 19133. Tel. (215) 426-5682. Pres. Rosario Lefair  
 Ashley Rec. Co., 249 Bluegrass Dr., Hendersonville, Tenn. 37075. Tel. (615) 824-3573. Co-Pres. Leon Ashley, L.S. Walton. Promo. Linda Denny  
 Atterram Prod'ns Inc. (API), PO Box 606, Marietta, Ga. 30061. Tel. (404) 436-8384. Pres. & Prod'r. Carl Queen. Promo. Shirley Queen. (Distributed by World Wide Music).  
**Branch:** Smyrna, Ga., Box 418, 2871 Joquill Dr. Zip. 30081  
**Labels:** (Owned) Atterram, Mars La Tour.  
 Autumn, see IRDA.  
 Ave S, see Brite Star  
 Axent Ltd., PO Box 552, 700 W. Jackson St., Biloxi, Miss. 39533. Tel. (601) 374-1900. Pres. Patrick J. Fagan.

**B**

B-Atlas, see Jody.  
 B H R, see Arlo.  
 B I, see Bollman  
 B M R, see Big Mack.  
 Banif, see Marvel  
 Basic Recs., 1309 Celesta Way, Sellersburg, Ind. 47172. Tel. (812) 246-2959. Owner & Mgr. Buddy Powell  
 Bay Recs., 1516 Oak St., Suite 320, Alameda, Calif. 94501. Tel. (415) 865-2040. Proprietor Michael Cogan  
 Beantown Recs., 206 E. Jordan St., Pensacola, Fla. 32503. Tel. (904) 438-2763. Pres. & Gen. Mgr. Earl Lett.  
**Branch:** Los Angeles, Calif., 8946 S. Cimarron St., Los Angeles, Calif. 90047. Mgr. Mattie Swain  
 Beau-Jim Agency Inc., PO Box 758, 301 Plantation Dr., Lake Jackson, Tex. 77566. Tel. (713) 297-4030. 393-1703. Pres. James E. Hooper  
 Bel-J Prod'ns Inc., 1085 W. Arizona Ave., Denver, Colo. 80223. Tel. (303) 744-6023 x 25. Pres. C. Edward Bailey Jr.  
**Label:** (Owned) Double Eagle  
 Bellaire Rec. Sales, 4900 Bissonnet, Bellaire, Tex. 77401. Tel. (713) 667-9196. Owner. Don Janicek.




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 Big Boss, see IRDA.  
 Big Mack Recs.: 1300 Robin Rd. Muskegon, Mich. 49445. Tel. (616) 744-0257. Pres.: Thomas E. Mack.  
**Labels:** (Owned) BMR, Big Mack.  
 Biograph Recs. Inc.: 16 River St., Chatham, N.Y. 12037. Tel. (518) 392-3400. Pres.: Arnold S. Caplin.  
**Labels:** (Owned) Biograph, Melodeon.  
 Birch Recs.: Box 92, Wilmette, Ill. 60091. Tel. (312) 251-7037. Pres.: Dave Wylie, VP Promo. Ellen Ginden.  
 Biscuit City Ent's. Inc.: 1106 E. 17 Ave., Denver, Colo. 80218. Tel. (303) 832-3999. Bd. Chm. Laura Benson. Pres.: Jim Ranson.  
 Black Gold Recs.: 226 S. Cedar Lake Rd., Minneapolis, Minn. 55405. Tel. (612) 377-1334. Pres.: Sherwin Linton. Promo. & Country Mgr. Dick Stanley.  
 Blackland Recs.: PO Box 7349, Zip 74105; 5100 S. Howard, Suite 78, Tulsa, Okla. 74136. Tel. (918) 743-7500.  
 Blue Canyon Recs.: 1000 Granville Ave., Los Angeles, Calif. 90049. Tel. (213) 826-0649. Pres.: Jim Terr.  
 Bob, see Surf City.  
 Boddie Rec. Mfg. & Rec'g Inc.: 12202 Union Ave., Cleveland, Ohio 44105. Tel. (216) 752-3440. Pres.: Thomas Boddie.  
**Label:** (Owned) Bounty.  
 Bollman Int'l Recs.: PO Box 28553, Dallas, Tex. 75228. Tel. (214) 271-6022. Owner: B.L. Bollman.  
**Branch:** Palmdale, Calif., 132 Pictorial St. Zip. 93550. Tel. (805) 947-6697. West Coast Rep.: Finley Duke.  
**Label:** (Owned) Bl.  
 BooRay, see La Louisianne/BooRay.  
 Boot Recs. Inc.: PO Box 12647, Nashville, Tenn. 37212. Tel. (615) 385-2555. Pres.: Jury Krytyuk. Promo.: Peter Krytyuk. (Distributed by Nationwide Sound).  
**Labels:** (Owned) Boot, Cynda.  
 Boquet Orchid Ent's.: PO Box 4220, Shreveport, La. 71104. Tel. (318) 636-9198. Pres.: Bill Bohannon.  
 Bounty, see Boddie.  
 Boyd Recs.: 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel. (405) 942-0462. Pres.: Bobby Boyd.  
**Labels:** (Owned) Boyd, Saguro.  
 Brand-X, see Sivatt.  
 Briar Recs.: 7460 Melrose Ave., Los Angeles, Calif. 90046. Tel. (213) 651-2892. Owner & Pres.: John M. Delgatto. (Distributed by Takoma).  
 Brarmeade, see Ken Keene.  
 Brite Star, 728 16 Ave. S., Nashville, Tenn. 37203. Tel. (615) 244-4064. Pres.: Wally Carter; Country Dir.: Tex Clark.  
**Labels:** (Owned) Brite Star, (distributed) Ave. S.  
 Brougham Recs.: 107 Music City Circle, Nashville, Tenn. 37214. Tel. (615) 885-0739.

**C**

C I E, see International Mktg. & Mgmt. & Record Prod'ns of America.

C J Rec. Co.: 4B27 S. Prairie Ave., Chicago, Ill. 60615. Tel. (312) 285-1616. Pres.: Carl Jones.  
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 C M H Recs. Inc.: PO Box 39439, Los Angeles, Calif. 90039. Tel. (213) 663-8073. Pres.: Martin Haerle.  
**Branch:** Charlotte, N.C., 5457 Old Monroe Rd. Zip 28211. Tel. (704) 536-0424. VP A&R. Arthur Smith.  
 Calabasas, see Suncait.  
 Calvary Recs. Inc.: 174 N. Maple Ave., Fresno, Calif. 93702. Tel. (209) 255-1663. Pres.: Nelson Parkerson.  
**Branch:** Nashville, Tenn., 822 19 Ave. S. Zip 37203. Tel. (615) 327-4464.  
 Cap, see Cha-Cha.  
 Capitol Star Artist Inc.: 1458 Buffalo Rd., Rochester, N.Y. 14624. Tel. (716) 328-5565. Pres.: Don Bailes.  
 Cardiac, see World Wide Music.  
 Cartee Music Corp.: 1108 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel. (205) 381-5100. Bd. Chm. & Pres.: Alan Mel Cartee; Admin. VP Country Div. & Sales & Mktg.: Don Cartee. Promo. Dir.: Susanne Motes.  
**Branches:** Hollywood, Calif., Sunset-Vine Tower, 6290 Sunset Blvd. Zip 90028. Pres. Music Mill Recs. West Dick Glasser—Nashville, Tenn., 21 Music Circle E. Zip 37203. Tel. (615) 256-0700.  
**Label:** (Owned) Music Mill.  
 Casa Grande Recs./Don-Mar Recs./Shawmut Recs.: PO Box 113, Woburn, Mass. 01801. Tel. (617) 933-1474. Gen. Mgr. Frank P. Pappalardo; A&R & Prod'n Mgr.: Frank Paul.  
**Label:** (Owned) Casa Grande.  
 Castle, see Rob-Lee.  
 Celestial Recs.: 1560 N. La Brea, Suite M, Hollywood, Calif. 90028. Pres. Arthur H. Benson.  
 Centaur Recs.: 82 Aldine St., Rochester, N.Y. 14619. Tel. (716) 328-4649. Pres.: Martha B. Pitcni; Promos.: Dennis Majzak.  
 Cha-Cha Recs.: 15041 Wabash Ave., South Holland, Ill. 60473. Tel. (312) 339-0307. Pres.: Donald L. DeLucia.  
**Labels:** (Owned) Cap, Cha-Cha.  
 Charade Recs.: 1310 E. Kern St., Tulare, Calif. 93274. Tel. (209) 686-2533. Pres.: Raymond A. Baradat. Country Promo.: Rod Gibson.  
 Charay, see Christy.  
 Charma Recs. Inc.: 103 Mimosa Dr., Chapel Hill, N.C. 27514. Tel. (919) 489-8783. Pres.: Charles M. Mann.  
**Label:** (Owned) Pied Piper.  
 Charta, see Nationwide Sound.  
 Charter, see Gibson.  
 Chensh, see IRDA.  
 Christi Recs.: PO Box 1152, Fort Worth, Tex. 76110. Tel. (817) 738-8843. Pres.: Major Bill Smith.  
**Labels:** (Owned) Charay, Le Cam.  
 Chuckie, see Little Richie Johnson.  
 Claremont, see Lakko.  
 Clay Pigeon Recs. (div. of Clay Pigeon Int'l), PO Box 20346, Chicago, Ill. 60620. Tel. (312) 476-2553. Pres.: Vytautas Beleska; Promo. Dir.: M. Bernes.

Cobra Recs.: PO Box 2144, Winnetka 91306, 18747 Sherman Way, No. 208, Reseda, Calif. 91335. Tel. (213) 343-9071. Owner & Pres.: Don Bradley.  
**Labels:** (Owned) Cobra, Knight.  
 Colt, see CJ.  
 Comet, see Goldmont.  
 Compo Rec. Co., 105 Burk Dr., Oklahoma City, Okla. 73115. Tel. (405) 677-6448. Pres.: Yvonne DeVaney.  
 Con Brio, see Nationwide Sound.  
 Cord Recs.: Box 7422, Shreveport, La. 71107. Tel. (318) 965-0781. Pres.: Carl Logan.  
**Label:** (Owned) Pose.  
 Corey, see International Mktg. & Mgmt.  
 Country Capers, see Lee Anderson.  
 Country Gold, see Hal Southern.  
 Country Int'l Recs.: 315 W. 57 St., New York, N.Y. 10019. Tel. (212) 581-5516. VP Promo.: Jake Payne.  
 Country/Politan Recs.: 735 Lincoln Blvd., Middlesex, N.J. 08846. Tel. (201) 469-4566. Pres.: Bob May.  
**Labels:** (Owned) Country/Politan, Metra/Politan.  
 Country Road, see Scene Prod'ns.  
 Country Showcase America, 11350 Baltimore Ave., Beltsville, Md. 20705. Tel. (301) 937-7200. Pres. & A & R: Frank Gosman; Nat'l Promo.: Margaret Downen. (Distributed by Nationwide Sound).  
 Country Star Inc.: 439 Wiley Ave., Franklin, Pa. 16323. Tel. (814) 432-4633. Pres.: Norman Kelly.  
 Country Stream Music & Rec. Co.: PO Box 2644, St. Louis, Mo. 63116. Tel. (314) 481-3916. Pres.: Tony Mazzola.  
 County Recs.: Box 191, Floyd, Va. 24091. Tel. (703) 745-2922. Pres.: David Freeman.  
**Labels:** (Owned) County, Homestead.  
 Cowboy Country, see IRDA.  
 Crescent, see International Mktg. & Mgmt. & Record Prod'ns of America.  
 Crossfire, see Oakridge.  
 Crossroad, see Voyager.  
 Cub, see Mother Cleo.  
 Curtain Call Recs. Inc.: 778 S. Pearl St., Denver, Colo. 80209. Tel. (303) 722-5124. Pres.: C. D. Draper.  
 Cynda, see Boot.

**D**

D C Sound Ent's.: 5677-D Westcreek Dr., Fort Worth, Tex. 76133. Tel. (817) 294-0200.  
 Daupne, see Dellwood.  
 Dawn Prod'ns, 808 535, Main St., Belair, Md. 21014. Tel. (302) 368-3600. Cable: INTERDAWNWELZ. Pres. & A&R Dir.: Joey Weiz; Country A&R: Bill Rauck; Promo.: Earl Cross.  
**Labels:** (Distributed) Music City.  
 Deadwood, see Jim Hall.  
 Dellwood Music Co. Inc.: 160 S. Leswing Ave., Saddle Brook, N.J. 07662. Tel. (201) 843-3239. Pres.: Woodrow C. Gardella.  
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**Branch:** Lancaster, Ky., 257 Lexington Rd. Zip: 40444. Tel. (606) 792-4379.  
 Delta Sound, see Worldwide Sound.  
 Demand, see Don Schafer  
 Denim, see World Int'l.  
 Dolejo, see Kare.  
 Johnny Dollar Recs., PO Box 4690, Nashville, Tenn. 37216. Tel. (615) 226-2486. Pres. & Exec. Prod'r: Johnny Dollar.  
 Domino Ltd., see Silicon.  
 Door-Knob, see Gene Kennedy & World Int'l.  
 Doral, see World Wide Music.  
 Double Eagle, see Bel-J.  
 Down East, see Event.  
 Doyle Recs., 3610 Park Ave., Memphis, Tenn. 38111. Tel. (901) 324-7147. Pres. James Doyle, V.P. Helen Doyle.  
 Dragon Recs., 2805 Creston Ave., New York, N.Y. 10468. Tel. (212) 298-7020. Pres. Vincent Gagliano.  
**Label:** (Owned) Agon.  
 Dynamite, see Jim Hall.

## E

Easy Prize Recs., 615 Preston Dr., South Bend, Ind. 46615. Tel. (219) 287-7355. Pres.: Bill Pritchett.  
 Eden, see VNight.  
 Elbejay Ent's Inc., PO Box 40544, Nashville, Tenn. 37204. Tel. (615) 297-3767. Pres. H. Raymond Ligon. **Local branch:** 1120 E. Dalmas. Zip: 37216. Tel. 228-8511. Mgr.: R. M. Jackson.  
 Ember Ent's Inc., 747 Third Ave., 27th fl., New York, N.Y. 10017. Tel. (212) 688-8170. Pres.: Jeffrey S. Kruger; Chief Exec. Louis Zinman; Promo. Dir.: Chris Denning.  
 Empire Recs. & Tapes, 1945 NE Fifth St., Deerfield Beach, Fla. 33441. Tel. (305) 427-9171. Pres.: Josh Noland; Nat'l Promo. Richie Johnson.  
 Essar Recs., PO Box 38444, Hollywood, Calif. 90038. Tel. (213) 462-5612. Owner Steve Riggio (Distributed by WILD.)  
 Evco, see Sweetsong.  
 Event Recs., Rt 302, Westbrook, Me. 04092. Tel. (207) 854-2044. Owner & Gen. Mgr.: Al Hawkes; Promo./Adv. Dir. Barbara Hawkes.  
**Labels:** (Owned) Down East, Event.  
 Excelsior, see Xavier.

## F

F E L Publ'ns Ltd., 1925 S. Pontius Ave., Los Angeles, Calif. 90025. Tel. (213) 478-0053. Pres. Dennis J. Fitzpatrick.

Fayette, see Parr-X.  
 Fee Bee Rec. Co., 4517 Wainright Ave., Pittsburgh, Pa. 15227. Tel. (412) 884-4554. Pres.: Joe Averbach; Promo. Carl Hirce.  
 Fiddler Recs. (div. of Fiddler's Roundhouse Inc.), 1916 Pike Pl., No. 22, Seattle, Wash. 98101. Tel. (206) 623-1700. Pres.: Frank H. Ferrel.  
**Label:** (Owned) Fiddler; (distributed) Voyager.  
 50 States, see Nationwide Sound.  
 Firecracker, see World Int'l.  
 Flat Town Music Co., Floyd's Bldg., 434 E. Main, Ville Platte, La. 70586. Tel. (318) 363-2139. Owner: J. Floyd Soileau; Promo.: Benny Graeff.  
**Label:** (Owned) Jin.  
 Flying Fish Recs., 3320 N. Halsted, Chicago, Ill. 60657. Tel. (312) 528-5455. Pres.: Bruce Kaplan; Promo. Dir.: Charles Gutfeld.  
**Labels:** (Owned) Flying Fish; (distributed) Kaleidoscope, Mountain Railroad, Sierra.  
 Franne Recs., PO Box 8135, Chicago, Ill. 60680. Tel. (312) 643-2979. 787-8220. Pres.: Frank Howard Jr.; Nat'l Promo. Mgr.: Howard Pittman.  
 Frog, see Bellaire.  
 Front Hall, see Swallow Tail.  
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 Funnybone, see Horizon.

## G

G P, see Glenn Prod'ns.  
 G R A M, see Great American Music Machine.  
 G T P, see Surf City.  
 Garnet, see Michele.  
 Gateway, see Rite.  
 Gazelle, see IRDA.  
 Gem Recs., Box 9726, West Gate Sta., San Jose, Calif. 95117. Tel. (408) 353-3284. Pres.: Dr. John E. Morlan.  
 Gibson Ent's., PO Box 2098, 4009 E. 18 St., Vancouver, Wash. 98661. Tel. (206) 695-2112. Pres.: Gene Breeden; Promo.: Lorraine Walden.  
**Labels:** (Owned) Charter, Portland Ltd., Ripcord.  
 Glenn Prod'ns & Promos., 157 W. 57 St., New York, N.Y. 10010. Tel. (212) 265-6585. Pres.: Ben J. Arrigo.  
**Labels:** (Owned) GP; (distributed) Red Bird.  
 Glo, see Jody.  
 Goldband, see La Louisianne/BooRay.  
 Golden River Recs., Steadman Road, Tallapoosa, Ga. 30176. Tel. (404) 574-2152. Pres.: Harold McWhorter. (Distributed by Nashville Int'l.)  
 Goldmont Music Inc., 24 Music Square E., Nashville, Tenn. 37203. Tel. (615) 254-3725. Pres.: J. William McInturff.  
**Label:** (Owned) Comet.  
 Goldust Recs. Co., 115 E. Idaho Ave., Las Cruces, N.M. 88001. Tel. (505) 524-1889. Owner & Gen. Mgr.: Emmit H. Brooks.  
 Granite, see Surf Ent's.  
 Granny White Recs., PO Box 24702, Dallas 75224; 428

Riverwood Dr., DeSoto, Tex. 75115. Tel. (214) 223-8999. Pres.: Mary L. Adams. (Distributed by Nationwide Sound)  
 Great American Music Machine Inc. (GRAM), 1130 W. Evans, Denver, Colo. 80223. Tel. (303) 922-3668. Pres.: Ralph H. Harrison.  
**Label:** (Owned) GRAM.  
 Great Southern Rec. Co., PO Box 30029, New Orleans, La. 70190. Tel. (504) 482-4211. Pres.: John Berthelot.

## H

Jim Hall Prod'ns, 5 Aldom Circle, West Caldwell, N.J. 06007. Tel. (201) 226-0035. Owners: Jim Hall, Gidget Starr.  
**Labels:** (Owned) Deadwood, Dynamite, (distributed) Wagon Wheel.  
 Hard Times, see Pharoah.  
 Headliner Stars, see Robbins.  
 Hello, see Stark.  
 Heu Cackle, see Sonyatone.  
 Homestead, see County.  
 Horizon Pub'l'g Co., 13615 Victory Blvd., Suite 216, Van Nuys, Calif. 91401. Tel. (213) 997-9100. Pres.: Paul Armstrong; Promo.: Loretta Roberts. (Distributed by Ray Lawrence.)  
**Labels:** (Owned) Funnybone, Pedigree.

## I

I G L, see Iowa Great Lakes.  
 IRDA (International Rec. Dist'g Assoc.), 55 Music Square W., Nashville, Tenn. 37203. Tel. (615) 244-7783. Pres.: Hank Levine.  
**Branch: Hollywood, Calif., Sunset-Vine Towers, 6290 Sunset Blvd. Zip 90028. Tel. (213) 469-7375. West Coast Opns. Mgr.: Dave Allen.**  
**Labels:** (Represented) Antique, Autumn, Big Boss, Cherish, Cowboy Country, Gazelle, Jane, Republic, Voice of the Public.  
 International Mktg. & Mgmt. Corp., PO Box 1776, Nashville, Tenn. 37203. Tel. (615) 331-0891. Chm. & Pres.: Dallas Corey.  
**Labels:** (Owned) CIE, Corey; (distributed) Crescent.  
 International Rec. Dist'g Assoc., see IRDA.  
 Iowa Great Lakes Rec'g Co. Inc., 906 Ninth St., Milford, Iowa 51351. Tel. (712) 338-4482. Pres.: Roger Blunt; Promo.: Dave Peterson.  
**Labels:** (Owned) IGL, Sonic.  
 Ivory, see Hal Southern.

## J

J B Recs. Int'l Inc., PO Box 7221, Mobile, Ala. 36607. Tel. (205) 342-6202. Pres.: John N. Blackburn; Promo. Mgr.: Mona Gill.  
 Jane, see IRDA.  
 Jemkl Rec., PO Box 460, 1100 NE 125 St., Miami, Fla. 33168. Tel. (305) 891-0633. Pres.: Emil Petite; Promo. James Novak, Karen Thurman.  
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Jemki Countryways, see Jemki.  
 Jessup, see Michele.  
 Jewel Rec. Corp., PO Box 1125, 728 Texas St., Shreveport, La. 71163. Tel: (318) 222-0673/0195. Pres.: Stanley J. Lewis. Nat'l Promo. Dir.: Jo Wyatt.  
**Label:** (Owned) Paula.  
 Jin, see Flat Town.  
 Jody Recs. Inc., 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 373-1438. VP A&R Vincent Vallis. VP's: Tony Graye, Gloria Black.  
**Labels:** (Owned) B-Atlas, Glo, Jody Romona.  
 Joey Rec. Mfg. Co., 6703 W. Commerce, San Antonio, Tex. 78227. Tel: (512) 432-7893. Owner: Joe S. Lopez.  
**Label:** (Owned) Joey Country.  
 Joey Country, see Joey.  
 Little Richie Johnson Agency, Box 3, Belen, N.M. 87002. Tel: (505) 864-7441. Pres.: Little Richie Johnson.  
**Labels:** (Owned) Chuckie, Little Richie.  
 Juke Box, see Wright.  
 June Appal Rec'gs, Box 743, Whitesburg, Ky. 41858. Tel: (606) 633-9958. Project Dir.: Jack Wright. Dist'n & Promo.: Nancy Carden.  
**Labels:** (Owned) Appalseed, June Appal, Sourwood Mountain.

**K**

Kaleidoscope Recs., PO Box O, El Cerrito, Calif. 94530. Tel: (415) 525-4668. Pres.: Jeffrey Alexson. (Distributed by Flying Fish).  
 Kansa, see World Int'l.  
 Kare Recs. Inc., 1391 Oakland Park Ave., Columbus, Ohio 43224. Tel: (614) 263-4344. Pres.: H. Lee Foster. Country Mgr.: Nick Liberty.  
**Label:** (Owned) Dolejo.  
 Kastle Prod'ns, 4647 SW Pendleton, Portland, Ore. 97221. Tel: (503) 777-4621. Pres.: Bob Stoutenburg.  
**Label:** (Owned) Westport.  
 Keene, see Ken Keene.  
 Ken Keene Int'l, 2008 S. 39 St., St. Louis, Mo. 63110. Tel: (314) 776-3410. Pres.: Ken Keene.  
**Branches:** New Orleans, La., PO Box 3763. Zip: 70117. VP: Paul Catalano; A&R: Wayne Kaye—Nashville, Tenn., PO Box 1561. Zip: 37203. Tel: (615) 776-5277. VP: Tom Pallardy.  
**Labels:** (Owned) Briarmeade, Keene, Keeta. Sea Cruise; (distributed) Professional Artist  
 Keeta, see Ken Keene.  
 Gene Kennedy Ents., 2125 Eighth Ave. S., Nashville, Tenn. 37204. Tel: (615) 383-6002. Pres.: Gene Kennedy. (Distributed by World Int'l).  
**Label:** (Owned) Door-Knob.  
 Knight, see Cobra.  
 Kiderian Recs. Prod'ns, 4926 W. Gurnison, Chicago, Ill. 60630. Tel: (312) 545-0861. Pres.: Raymond Peck.  
 King of Music, 38 Music Square E., Nashville, Tenn. 37203. Tel: (615) 256-8760. Pres.: Tony DiRizziano; Promo. Dir.: Jo DiRizziano.

Koala Recs. Inc., 9255 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-8141. Pres.: Irving Kessler.  
**Label:** (Distributed) Lamb & Lion.

**L**

L S Recs., 120 Hickory St., Madison, Tenn. 37115. Tel: (615) 868-7172. Pres., Adv., Tape & Int'l Mgr.: Lee Stoller. Promo. Mgr.: Jack Andrews. Country Dir.: Dan Willis.  
**Label:** (Distributed) UEC.  
 Lakko Rec. Co., 3902 N. Ashland Ave., Chicago, Ill. 60613. Tel: (312) 281-4413. Owner: Leon A. Kelert.  
**Label:** (Owned) Claremont.  
 Lake Country Music, PO Box 1073, Graham, Tex. 76046. Tel: (817) 549-5118. Owner & Pres.: Larry Woodbridge.  
 La Louisianne/BooRay Rec. Dist's., 707 Stevenson St., Lafayette, La. 70501. Tel: (318) 234-5577/4118. Gen. Mgr. & Nat'l Sales Mgr.: Dave Witherington.  
**Local branch:** 1305 Moss St. Zip: 70501. Tel: (318) 235-4765.  
**Labels:** (Owned) BooRay, La Louisianne, Tamm; (distributed) Goldband.  
 Lamb & Lion, see Koala.  
 Lanor Recs., 329 N. Main, Church Point, La. 70525. Tel: (318) 684-2176. Owner & Mgr.: Lee Lavergne.  
 Lark, see Major.  
 Le Cam, see Christi.  
 Lehua, see Surfside Hawaii.  
 Lemon, see National Recs.  
 Little Richie, see Little Richie Johnson.  
 Long Neck Recs., 6004 Bull Creek Rd., Austin, Tex. 78757. Tel: (512) 451-6764. Pres./Partner: Bobby Earl Smith. Partner: Alvin Crow; Promo. Dir.: Joe Gracey. (Distributed by Takoma).  
 Louisiana Hayride Recs. Inc., 1708 Grand Ave., Nashville, Tenn. 37212. Tel: (615) 244-1322. Pres.: David Kent. (Distributed by Record Prod'ns of America).  
 Lucky Man Music, see American Cowboy.

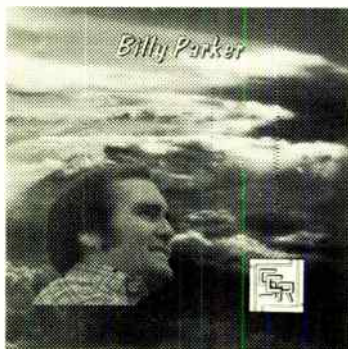
**M**

M E A, see Danny Antell.  
 M R C, see Major.  
 Majega Recs., 240 E. Radcliffe Dr., Claremont, Calif. 91711. Tel: (714) 624-0677. Pres. & A&R Dir.: Gary Buckley.  
 Major Rec'g Co., PO Box 2072, Waynesboro, Va. 22980. Tel: (703) 942-0106. Owner: John H. Major.  
**Labels:** (Owned) Lark, MRC.  
 Maranta Music Ents., PO Box 9, Wyckoff, N.J. 07481. Tel: (201) 891-0138. Pres.: A&R & Int'l: Clancy Morales. Branch: Atlanta, Ga., 1180 Cumberland Rd. NE. Zip: 30306. Tel: (404) 872-7971. Sales & Promo.: Rick Diamond.  
**Label:** (Owned) Spear.  
 Marlo Rec. Co., Box 49, RD 1, Utica, N.Y. 13502. Tel: (515) 724-0895. Co-Pres.: Mario Ketchum, Joseph Anderson.

Mars La Tour, see Atteiram.  
 Marvel Recs. Co., 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Cable: MARVRECO. Exec. Dir.: James N. Parks; Country Dir.: George Taylor; Country A&R: Dougel Trineer.  
**Labels:** (Owned) Banff, Marvel, Rodeo Int'l, W&G  
 McKinnon Recs. Co., PO Box 691, Reading, Pa. 19601. Tel: (215) 372-7361. Pres.: Leonard McKinnon.  
**Label:** (Owned) Tarheel  
 McLain Family Band, CPO 1322, Berea, Ky. 40404. Tel: (606) 986-8111. Chief Exec.: Raymond McLain.  
 Melodeon, see Biograph.  
 Mercantile Prod'ns, PO Box 2271, Palm Springs, Calif. 92262. Tel: (714) 327-3271. Owner: Kent Fox.  
 Metra/Politan, see Country/Politan.  
 Metrobeat Prod'ns Inc., PO Box 755, Minneapolis, Minn. 55440. Tel: (612) 636-0841. Pres.: Mike Jann.  
**Labels:** (Owned) Peak, West Wind.  
 Michele Audio Corp., Andrew Street Rd., Massena, N.Y. 13662. Tel: (315) 769-2448. Pres.: Ginette Cormier.  
**Labels:** (Owned) Michele; (distributed) Jessup, Garnet  
 Mickey Recs., 26 Mountain Ave., Dover, N.J. 07801. Tel: (201) 361-2084. Pres.: Michael F. Matushin Sr.  
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 Mr. Music, see Recorded Memories.  
 Money Recs. Co., 6232 Lyndridge Dr., Columbus, Ga. 31904. Tel: (404) 323-0515. Pres.: Curley Money.  
 Mother Cleo Prod'ns, PO Box 521, Sunset Blvd., Newberry, S.C. 29108. Tel: (803) 276-0639. Studio Mgr.: Polly Davis.  
**Label:** (Owned) Cub.  
 Mountain Railroad Recs. Inc., 2103 Pleasant Rd., Cambridge, Wis. 53523. Tel: (608) 423-4358. Pres.: Stephen Powers. (Distributed by Flying Fish).  
 Music City, see Dawn.  
 Music Mill, see Cartee.  
 Mystic Recs., 6277 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 464-9667. Pres.: Doug Moody; Country Prod'r: Bo Drummer.  
**Label:** (Owned) Solar.

**N**

N A P Recs. Inc., 3941 Don Juan, Abilene, Tex. 79605. Tel: (915) 673-4843, 677-8601. Pres.: Charles D. Grisom.  
 N R S Recs. & Tapes Inc., PO Box 22653, Nashville, Tenn. 37202. Tel: (615) 885-0713. Pres. & Exec. Prod'r: Col. David Mathes; Country Dir.: Alice Raleigh; Promos.: Gene Kennedy. (Distributed by World Int'l).  
**Labels:** (Owned) NRS, Rising Star.  
 Nashville Int'l Corp., 20 Music Square W., Nashville, Tenn. 37203. Tel: (615) 256-2885. Pres.: Reggie M. Churchwell.  
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 National Recs., 3410 Ave. R, Lubbock, Tex. 79412. Tel:



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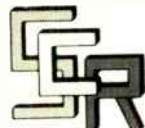
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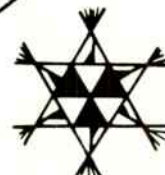
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 Prairie Dust Soundwaves  
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## R

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 der (Distributed by World Int'l)  
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**Resco Recs Inc** 614 Dennis Houston Tex 77006 Tel  
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 Jane Reeder  
**Reuben Recs** 8537 Sunset Blvd No 2, Los Angeles, Calif.  
 90069 Tel (213) 657-8852 Owner Travis Lehman  
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 end Dr Fort Worth, Tex 76110 Tel (817) 926-8213  
 Pres Mike Richey, Promo Gary Miles.  
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**Ripsaw Rec Co** 121 N Fourth St Easton, Pa 18042 Tel  
 (215) 258-5990 Pres James Kirkhuff  
**Branch: New York, N.Y.** 320 W 30 St Zip 10001  
 Tel (212) 564-3246 VP Jon Strong  
**Rising Star** see NRS & World Int'l  
**Rite Rec Prod ns Inc** 9745 Lockland Rd Cincinnati, Ohio  
 45215 Tel (513) 733-5533 Pres Carl J Burkhardt  
**Labels:** (Owned) Gateway RRP  
**River**, see Worldwide Sound  
**Robbins Recs**, Box 157 Rt 1, Magazine, Ark 72943  
 Pres Sherree Scott  
**Branch: Bonifay, Fla.** PO Box 795 Zip 32425  
**Label:** (Owned) Headliner Stars  
**Rob Lee Music**, PO Box 1385 Merchantville N.J. 08109  
 Tel (609) 461-5759 Pres Rob Russen, Promo Mgr  
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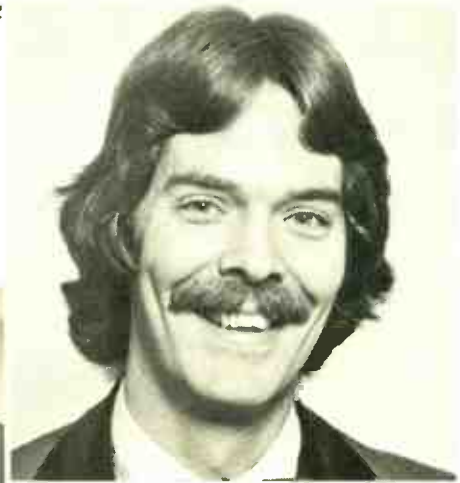
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**Rake Me Over The Coals**  
Johnny Bush—Stop  
**Good Time Charlie's Got The Blues**  
Jimmy Newman—Shannon  
**Love Don't Live Here Anymore**  
Stan Hitchcock—Cinnamon  
**Trip To Moscow**  
Joe Bee—Stop  
**I Believe In Love**  
Bobby Lee Trammel—Souncof

1973

**Drift Away**  
Narvel Felts—Cinnamon  
**Rockin' Little Angel**  
Narvel Felts—Cinnamon  
**All In The Name Of Love**  
Narvel Felts—Cinnamon  
**When Your Good Love Was Mind**  
Narvel Felts—Cinnamon  
**I'll Be Your Bridge**  
Wilma Burgess—Shannon  
**Feeling The Way A Woman Should**  
Wilma Burgess—Shannon  
**The Same Old Way**  
Stan Hitchcock—Cinnamon  
**Let Me Roll**  
Stan Hitchcock—Cinnamon  
**Half Empty Bed**  
Stan Hitchcock—Cinnamon  
**Too Much Pride**  
Mack White—Commercial  
**I Won't Ever Love Again**  
Jerry Foster—Cinnamon  
**Copperhead**  
Jerry Foster—Cinnamon  
**Looking Back**  
Jerry Foster—Cinnamon  
**You Put Love Back In My Heart**  
Bobby Lee Trammel—Souncof  
**Naughty Girl**  
Guy Shannon—Cinnamon  
**Soul Deep**  
Guy Shannon—Cinnamon  
**Last Days Of Childhood**  
Sam Durrence—River  
**Tilted Cup Of Love**  
Ray Smith—Cinnamon  
**Ramblin' Man**  
Jimmy Payne—Cinnamon  
**Don't Expect Me To Be Your Friend**  
Jimmy Griggs—Gusto  
**All Or Nothing With Me**  
Urel Albert—Toast

1974

**Whole lotta Difference In Love**  
George Kent—Shannon  
**Daylight Losing Time**  
Larry Steele—Air Stream  
**Watch Out For Lucy**  
Bobby Penn—Fifty States  
**Smokey, Trucks, & CB Radios**  
Paul Click—Brokun  
**Love Is Here**  
Bud Logan & Wilma Burgess—Shannon  
**Little Man**  
Logan Smith—Brand X  
**Wake Me Into Love**  
Bud Logan & Wilma Burgess—Shannon  
**Sweet and Tender Feeling**  
Mack White—Commercial  
**Take My Life And Shape It**  
George Kent—Shannon  
**The Best Day Of The Rest Of Your Life**  
Bud Logan & Wilma Burgess—Shannon  
**Things Money Won't Do**  
Larry Steele—Air Stream  
**Temporary**  
Sam Durrence—River  
**Little At A Time**  
Larry Steele—Air Stream  
**Warm In My Arms**  
Guy Harden—Shannon

1975

**The Most Wanted Woman In Town**  
Roy Head—Shannon  
**Sweet Country Music**  
Ruby Falls—Fifty States  
**Love In The Hot Afternoon**  
Gene Watson—Resco/Capital  
**Funny How Time Slips Away**  
Larry Steele—Air Stream  
**Maiden's Prayer**  
Maury Finney—Soundwaves  
**Make It Easy On Yourself**  
Tommy Jennings—Paragon  
**Gonna' Find Me A Bluebird**  
Bud Logan—Shannon  
**He Loves Me All To Pieces**  
Ruby Falls—Fifty States  
**Sweet Lovin' Baby**  
Wilma Burgess—Shannon  
**Mirror, Mirror**  
Ben Reese—Phono/20 Century  
**Bad Water**  
Gene Watson—Resco  
**Love Is The Foundation**  
Bud Logan & Wilma Burgess—Shannon  
**She'll Wear It Out Leaving Town**  
George Kent—Shannon

Phone Call From The Devil

Jini Nesbitt—Scorpion  
**Stop In Nevada**  
Linda Nail—Paragon  
**Help Yourself To Me**  
Roy Head—Shannon  
**San Antonio Stroll**  
Maury Finney—Soundwaves  
**Sweet Yesterdays**  
Country Cavaleers—CSA  
**I'll Take It**  
Roy Head—Shannon  
**Hamburger Patty & Dollar Bill**  
Gary Mack—Soundwaves  
**One Man At A Time**  
Tommy Jennings—Paragon  
**Honky-Tonkin' Soul**  
George Kent—Shannon

1976

**Wild Side Of Life**  
Maury Finney—Soundwaves  
**Show Me Where**  
Ruby Falls—Fifty States  
**Rolling In My Sweet Baby's Arms**  
Maury Finney—Soundwaves  
**Getting Over You Again**  
Dale McBride—Con Brio  
**Little Weekend Warrior**  
Bobby Penn—Fifty States  
**CB Widow**  
Linda Cassaday—Citi Kay  
**Family Man**  
Al Bolt—Citi Kay  
**To Be With You Again**  
Carly Mack—Soundwaves  
**Love Isn't Love**  
Eddy Bailes—Citi Kay  
**Half As Much**  
Sheila Tilton—Con Brio  
**Shake 'Em Up And Let 'Em Roll**  
George Kent—Shannon  
**Lady On The Run**  
Country Cavaleers—CSA  
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Ruby Falls—Fifty States  
**Rainbow Over Texas**  
Ruby Falls—Fifty States  
**Waltz Across Texas**  
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**Off And Running**  
Maury Finney—Soundwaves  
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Bobby Wayne Lottis—Charta  
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Bill Green—Phono  
**Cabin High**  
Don King—Con Brio

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Claude Gray—Granny White

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Country Cavaleers—CSA  
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Razzy Bailey—Erastus  
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Lori Parker—Con Brio  
**Poor Wilted Rose**  
Ann J. Morton—Prairie Dust  
**Save The Last Dance**  
Benny Lindsey—Phono  
**Loving You Is A Habit I Can't Break**  
Con Hunley—Prairie Dust  
**Ordinary Man**  
Dale McBride—Con Brio  
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Bobby (So Fine) Butler—Pantheon Desert  
**You've Got To Move Two Mountains**  
Jimmy Russell—Charta  
**You And Me**  
Lloyd Green—October  
**Poor Side Of Town**  
Bobby Wayne Lottis—Charta

1977

**We Fell In Love That Way**  
Claude Gray—Granny White  
**Everybody's Had The Blues**  
Maury Finney—Soundwaves  
**Pick Up The Pieces**  
Con Hunley—Prairie Dust  
**When Your Good Love Was Mine**  
Marie Owens—MMI  
**I've Got You**  
Don King—Con Brio  
**Do The Buck Dance**  
Ruby Falls—Fifty States  
**Low Class Reunion**  
George Kent—Soundwaves  
**I'm Saying Up Sunshine**  
Dale McBride—Con Brio  
**Burning**  
Marie Owens—MMI  
**Gypsy River**  
Jack Paris—Fifty States  
**Open Up Your Door**  
Eddie Rivers—Charta  
**Lie To Me**  
Larry Wren—Fifty States  
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Larry Wren—Fifty States  
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 Rutabaga, see Old Homestead

## S

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 Gen Mgr. Jack Swanson  
 Branch: Hartselle, Ala., PO Box 700 Zip 35640  
 Mgr.: Bill Johnson  
 Savage Recs., PO Box 22993, Nashville, Tenn. 37202 Tel. (615) 889-2661. Owner & Pres.: Leon Savage  
 Scene Prod'ns, PO Box 1243, Beckley, W. Va. 25801 Tel. (304) 252-4836. Pres.: Richard L. Petry  
 Labels: (Owned) Country Road  
 Oon Schafer Promos., PO Box 57291, Oallas, Tex. 75207. Tel. (214) 526-8936/6631. Pres.: Oon Schafer  
 Labels: (Owned) Oemand, Texas  
 Sea Cruise, see Ken Keene  
 Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St., Evansville, Ind. 47711. Tel. (812) 423-1861. Pres.: Edward W. Krietemeyer  
 Labels: (Owned) Seven Hills  
 Shower, see South End  
 Sierra Recs., 7460 Melrose Ave., Los Angeles, Calif. 90046. Tel. (213) 651-2892. Owners: Arabelle Hurlbut, John M. Oelgatto, Anthony Oe Pasco  
 Labels: (Owned) Sierra (distributed by Flying Fish). (distributed) Regency  
 Silicon Music, 222 Tulane St., Garland, Tex. 75041. Tel. (214) 278-3079. Owners: David & Oeanna Summers  
 Labels: (Owned) Domino Ltd., Front Row  
 Shelby Singleton Corp., 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel. (615) 385-1960. Cable: SHELREC. Pres.: Shelby S. Singleton Jr.  
 Labels: (Owned) Plantation  
 Sivatt Music Co. Inc., PO Box 1079, Hwy. 153, Easley, S.C. 29540. Tel. (803) 259-5529. Pres.: Jesse B. Evatt  
 Labels: (Owned) Brand-X  
 Skyrocket Recs., 2065 Kennedy St., Philadelphia, Pa. 19124. Tel. (215) 289-1133. Pres.: Robert Sarver

Slade Rec. Co., Box 536, Crookston, Minn. 56716 Tel. (218) 281-3862. Owner: Gary Emerson  
 Solar, see Mystic  
 Sonic see Iowa Great Lakes  
 Sonyatone Recs., PO Box 567, Santa Barbara, Calif. 93102. Tel. (805) 965-6670. Pres.: Peter F. Feldman  
 Labels: (Owned) Hen Cackle, Sonyatone, (distributed) Red Clay  
 Soul Country & Blues Inc. PO Box 110546, Nashville, Tenn. 37211 Tel. (615) 832-2133. Pres.: Robert G. Dean Jr.  
 Soundwaves, see Nationwide Sound  
 Sourwood Mountain, see June Appal  
 South End Music, PO Box 371, Rocky Hill, Conn. 06107. Tel. (212) 622-7296. Pres.: Bob Russo  
 Labels: (Owned) Shower  
 Hal Southern Prod'ns, Box 4234, Panorama City, Calif. 91412. Tel. (213) 786-6957. Pres.: Hal Southern  
 Labels: (Owned) Country Gold, Ivory  
 Spear, see Maranta  
 Speed Limit '45, see Up-Trend  
 Spina Music, 2232 Vista Del Mar Pl., Hollywood, Calif. 90068. Tel. (213) 467-6018. Pres.: Harold Spina. Sec'y-Treas.: Edith Spina.  
 Labels: (Owned) Argyle  
 Star see National Music  
 Stark Recs. & Tape Co. 62B South St., Mount Airy, N.C. 27030. Tel. (919) 786-2865. Owner & Pres.: Paul E. Johnson  
 Labels: (Owned) Hello, Pilot, Stark, Sugarbear  
 Star Track Recs., Box 89, RR 1 Riverside Dr., Mount Juliet, Tenn. 37122. Tel. (615) 758-5728. Pres.: Jay D. Clarkson  
 Stomper, see Bellaire  
 Streke, see Periscope  
 Sugarbear, see Stark  
 Suncat Recs. (div of Suncat Entertainment) PO Box 1212, Redondo Beach, Calif. 90278. Tel. (213) 372-0780  
 Cable: SUNREC. Pres.: Gary Young; VP Promos.: Ken Satterlee  
 Labels: (Owned) Windi (distributed) Calabajas  
 Sundown Recs., Box 25B, Rt. 1, Carriere, Miss. 39426. Tel. (601) 798-7099. Owner: Vern Pullens (distributed by Nationwide Sound)  
 Branch: Nashville, Tenn., 1204 Elmwood Ave. Zip 37202. Tel. (615) 385-2704. Owner: Joe Gibson  
 Sunshine Country Recs., PO Box 31351, Oallas, Tex. 75231. Tel. (214) 690-4155. Pres.: Bart Barton  
 Branch: Nashville, Tenn., 50 Music Square W., Zip 37212. Tel. (615) 327-1340. Mgr.: Tom Overstreet Sr.  
 Labels: (Owned) SCR, (distributed) Vertex, Yatahey  
 Surf City Recs., 5460 White Oak Ave., Suite G-33B, Encino, Calif. 91316. Tel. (213) 789-8858. Pres.: Gary M. Theroux. Country A&R: J.M. Holpuch, Promos. Dir.: Peter Roberts  
 Branch: Wilmet, Ill., 632 Forest Ave. Zip 60091. Tel. (312) 251-4382. Oir: M.E. Theroux.  
 Labels: (Owned) GTP, (distributed) Bob.  
 Surf Ents. Inc., 84A Rt. 66, East Nassau, N.Y. 12062. Tel.

(618) 794-9813. Pres.: Thomas A. Boyles. Country Prod'n Mgr.: Thomas A. Boyles Sr.  
 Labels: (Owned) Granite  
 Surfside Hawaii Inc., 1412 Colburn St., Honolulu, Hawaii 96817. Tel. (808) 847-0855. Pres.: C. Robert Clarke (Distributed by London)  
 Labels: (Owned) Lehua  
 Susan, see Terock  
 Swallow Tail Recs., Box B43, Ithaca, N.Y. 14850. Tel. (607) 273-7103. Owner & Pres.: Phil Shaprio  
 Labels: (Owned) Swallow Tail, (distributed) Front Hall, Philo  
 Sweetsong Inc., PO Box 2041, Parkersburg, W. Va. 26101. Tel. (304) 485-0525. Pres.: Morris L. Bower  
 Labels: (Owned) Evco, Sweetsong

## T

TWC Entertainment Corp., GPO Box 2021, New York, N.Y. 10001. Tel. (212) 691-4565. Pres.: Thomas Schroeder  
 Takoma Recs. Inc., PO Box 5369, 3105 Pico Blvd., Santa Monica, Calif. 90405. Tel. (213) 829-1741. Pres.: Charles K. Mitchell, Promo. Oir.: Ab Jackson  
 Labels: (Owned) Takoma, Takoma/Briar, (distributed) Briar, Long Neck  
 Takoma/Briar, see Takoma  
 Tamm, see La Louisianne/BooRay  
 Tao Recs., PO Box 504, 4290 Acacia Ave., Bonita, Calif. 92002. Tel. (714) 421-0865. Pres. & Gen. Mgr.: Virginia Anderson  
 Tarheel, see McKinnon  
 Teena Joy Recs., PO Box 302, Wilmington, N.C. 28401. Pres. & Gen. Mgr.: Bobby Ray Stanley  
 Terock Recs., PO Box 4740, Nashville, Tenn. 37216. Tel. (615) 361-5356. Pres.: Wade Curtiss  
 Labels: (Owned) Susan  
 Texas, see Oon Schafer  
 Texas Gold, see Bellaire  
 Texas Re-Cord Co. (div. of Western Head Music Co.), Box 19, Bulverde, Tex. 78163. Tel. (512) 438-2465. Owner: Augie Meyers  
 Labels: (Owned) Texas Re-Cord  
 Thomas, see RCI  
 Thoroughbred Recs., PO Drawer 2176, Zip 78767, 910 Post Oak St., Austin, Tex. 78704. Tel. (512) 442-3375. Owner: Rex T. Sherry  
 True, see World Wide Music  
 Twister, see Quadraphonic  
 2-J Recs. Inc., 1115 S. Lillian, Ottumwa, Iowa 52501. Tel. (515) 684-4195. Pres.: Jack Paris

## U

U E C, see LS  
 Underground, see Record & Music People  
 Up-Trend Music & Publ'g Corp., 4225 Harding Rd., Suite 112, Nashville, Tenn. 37205. Tel. (615) 383-8595. Pres.: Jim W. Rice. (Distributed by Nationwide Sound).  
 Branch: Eden, N.C., PO Box 789, Zip 27288  
 Labels: (Owned) Speed Limit '45  
 Utopian Ents. Inc., PO Box 5314, Macon, Ga. 31208. Tel. (912) 477-0415. Pres. & Gen. Mgr.: Randy L. Howard

## V

Vertex, see Sunshine Country  
 Voice of the Public, see IRDA  
 Voyager Recs., 424 35 Ave., Seattle, Wash. 98122. Tel. (206) 623-0110. Owners: Philip L. & Vivian T. Williams. (Distributed by Fiddler).  
 Labels: (Owned) Crossroad, Voyager

## W

W & G, see Marvel  
 W I L O (World Independent Label Oists), 723 Cahuenga Blvd., Los Angeles, Calif. 90038. Tel. (213) 462-5413. Pres.: Steve Riggio, VP Promo: Wally Hugron  
 Labels: (Represented) Essar  
 Wigo, see World Wide Music  
 Wagon Wheel Recs., Box 266, Rt. 1, Georgetown, S.C. 29440. Tel. (803) 546-8835. Pres.: Jack Redick (Distributed by Jim Hall)  
 Wave Recs. (div. of Robin Sean Music), 5635 Verona Rd., Verona, Pa. 15147. Tel. (412) 939-9503. Pres.: Promo & A&R: James F. O'Leary Jr., Country A&R Mgr.: Ian D. Welsh  
 West Recs., PO Box 3851, Hollywood 90028, 625 N. Kings Rd. No. 5, Los Angeles, Calif. 90048. Tel. (213) 655-5449. Pres.: George E. Clements  
 Western News Recs., 619-A Buck, Vacaville, Calif. 95688. Tel. (707) 446-1316. Gen. Counsel: Ray Sweeney; Promo: Ron McCranie  
 Westport, see Kasile  
 West Wind, see Metrobeat  
 Wilwin Recs., PO Box 1669, Carlsbad, Calif. 92008. Tel. (714) 729-8406. Owner: Denny Tymar  
 Windi, see Suncat  
 Winterwood Recs., 33 Highland Ln., Wheeling, W. Va. 26003. Tel. (304) 233-1723. Owner: Don Teachout  
 World Independent Label Dists., see WILD  
 World Int'l Group Inc., 22 Music Square W., Nashville, Tenn. 37203. Tel. (615) 256-3351. Pres.: Oriene Johnson, VP & Gen. Mgr.: Joe O. Lucas, Sales Mgr. & Promo: David Woodward  
 Labels: (Distributed) Aquarian, Denim, Ooor-Knob, Fire-cracker, Kansas  
 Worldstar Recs., PO Box 2609, 221 W. Main St., Lafayette, La. 70502. Tel. (318) 235-3587. Owner/Mgr.: J. Michael Fernandez  
 World Wide Music Inc., 1300 Division St., Nashville, Tenn. 37203. Tel. (615) 256-7543. Bd. Chm.: Clyde Brown Jr., Pres.: Howard A. Knight Jr.  
 Labels: (Owned) True (distributed) Doral Rising Star, Wago  
 Worldwide Sound Dist. Inc., 1010 147 Jefferson Ave., Memphis, Tenn. 38103. Tel. (901) 523-2301. Pres.: Bill Harper  
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Labels: (Owned) Eden, Juke Box.

## X

Xavier Recs Ltd., PO Box 59, Mardinah 60157, 100 E Irving Park Rd., Roselle, Ill. 60172. Tel (312) 529-7594. Pres. T. X. Laughlin  
Labels: (Owned) Excelsior, Xavier

## Y

Yatahey Recs., PO Box 31819, Dallas, Tex. 75231 Tel (214) 690-8875. Owner: Pat McKool (Distributed by Sunshine Country)

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Chuck Cheilman Co.  
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Minneapolis, Minn.  
Tel: 612/544-4487

Dottie Vance  
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John Fisher  
1300 Division Street  
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5244 Tampa Ave.  
Tarzana, Calif.  
Tel: 213/881-0037

Jimmy Davenport  
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Marietta, Ga.  
Tel: 404/973-8387

Peter Svendsen  
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Wade Pepper  
Wade Pepper Promotions  
1195 Mt. Taran Rd. N.W.  
Atlanta, Ga.  
Tel: 404/233-6703

## Artists

### • Continued from page 14

TILLIS, MEL (Vocalist/Guitarist w/Vocal & Instrumental Group—11), MCA, BA/PM Jim Halsey.

TIMOTHY P. & THE RURAL ROUTE III (Vocalist w/Vocal & Instrumental Group—5), Mailbox, BA/PM Colorado Talent

TOWNS VON ZONDT, PM Travis Rivers

TRASK, DIANA (Vocalist), ABC/Dot, BA Buddy Lee

TREMAINE, PENNY, DUO, BA Affiliated Ents.

TRENT, BUCK (Banjoist), ABC/Dot, BA/PM Jim Halsey.

TRINITY, BOBBY, GRT, PM Nelson Larkin

TRIPLETREE BAND (Group), BA LenTalent.

TUBB, ERNEST, & THE TEXAS TROUBADOURS (Vocalist w/Vocal & Instrumental Group—5), CBS, BA Atlas Artist

TUBB, JUSTIN (Vocalist), Hilltop, BA Atlas Artist.

TUCKER, TANYA (Vocalist), MCA, BA ICM

TUMBLEWEED (Vocal & Instrumental Group), BA LenTalent

TURNER, MARY LOU (Vocalist), MCA, BA Bill Goodwin

TUTTLE, JERRY (Vocalist w/Vocal & Instrumental Group—4), Gusto, BA Clyde Beavers—Beaverwood Talent.

TWITTY, CONWAY (Vocalist/Guitarist), MCA, BA United Talent

TWITTY, MICHAEL (Vocalist), BA United Talent

TYLER, CHET (Vocalist), Garden, BA Smokey Warren

## U

UNGER, JAY, & LYNDON HARDY (Vocal & Instrumental Duo w/Instrumentalists), Philo, BA Philo Artist.

## V

VALEN, TEX (Vocalist), Counselor, BA Smokey Warren

VALLI, JEAN (Vocalist), ABC, BA Buddy Lee

VAN DYKE, LEROY (Vocalist w/Instrumental Group—5), ABC/Dot, BA/PM Jim Halsey

VELVET, JIMMY (Vocalist), BI, Contact Bollman Int'l

## W

WAGNER, BODIE (Vocalist/Instrumentalist), BA Philo Artist

WAGONER, PORTER (Vocalist/Guitarist), RCA, BA Top Billing.

WALKER, BILLY (Vocalist w/Group—5), Casino, BA Bill Goodwin.

WALKER, CHARLIE (Vocalist), Corral, BA Atlas Artist

WALKER, JERRY JEFF (Vocalist/Guitarist), MCA, BA Athena Artists, PM Free Flow

WALLACE, JERRY (Vocalist), MGM, BA Circle "T", PM Ron Blackwood

WARD, JACKY (Vocalist/Instrumentalist), Mercury, BA William Morris

WARNER, VIRG (Vocalist/Instrumentalist), Capitol, BA Rainbow Prod ns, PM Virginia Boyle

WARNES, JENNIFER (Vocalist), Arista, PM Norman Epstein

WARREN, SMOKEY (Vocalist), Roulette, BA Smokey Warren Promos.

WATERS, RICK (Vocalist/Guitarist w/Vocal & Instrumental Group—5), Briarmeade, BA/PM Ken Keene

WATSON, DOC (Vocalist/Instrumentalist w/Vocal & Instrumental Group—3), United Artists, PM Manny Greenhill

WATSON, GENE (Vocalist), Capitol, BA United Talent, PM Russ Reeder

WATSON, MERLE (Instrumentalist), United Artists, PM Manny Greenhill

WEATHERLY, JIM (Vocalist/Guitarist), ABC PM Rip-Keca Music

WEBB, JAY LEE (Vocalist), Opryland, BA Atlas Artist

WEISSBURG, ERIC, & DELIVERANCE (Vocal & Instrumental Group—6), ABC, BA Buddy Lee.

WELLER, FREDDY (Vocalist), Columbia/Epic, BA William Morris.

WELLS, KITTY, SHOW (Vocal & Instrumental Group—7), Capricorn, BA Top Billing.

WESTBERRY, KENT, & THE MEMORY MAKERS (Vocal & Instrumental Group—4), Kash, BA Clyde Beavers—Beaverwood Talent

WEST, DOTTIE (Vocalist w/Vocal & Instrumental Group—6), United Artists, BA Top Billing

WEST, JIM (Vocalist), BA Art Rush, PM Cliffie Stone

WEST, SAM (Vocalist), Charta, BA Winner, Circle

WHEELER, KAREN (Vocalist), RCA, BA United Talent

WHISKEY RIVER (Vocal & Instrumental Group—5), BA Colorado Talent

WHITE PINE (Vocal & Instrumental Group—4), BA Colorado Talent.

WHITE, TONY JOE (Vocalist w/Instrumental Group—4), 20th Century, BA Variety Artists, PM Mike Garner—BNB Assocs.

WHITNEY, GLEN (Vocalist/Instrumentalist), BA/PM Don Redanz—Country Talent

WIER, RUSTY (Vocalist/Guitarist w/Vocal & Instrumental Group—6), Columbia, BA Paragon Agency, PM Larry Watkins—Moon-Hill.

WILBURN BROTHERS (Vocal & Instrumental Duo), BA Atlas Artist, Joe Taylor

WILHOIT, RODGER, & THE BAND OF GOLD (Group—5), C/C Int'l, BA Larry Wilt.

WILKINS, LITTLE DAVID (Vocalist/Pianist), MCA, BA Lavender-Blake

WILLIAMS, DIANA (Vocalist), BA Larry Wilt, PM Bill Denny

WILLIAMS, DON (Vocalist w/Instrumental Group—3), ABC/Dot, BA/PM Jim Halsey.

WILLIAMS, HANK, JR. (Vocalist w/Vocal & Instrumental Group—7), Warner Curb, PM J. R. Smith

WILLIAMS, HANK, ORIGINAL DRIFTING COWBOYS (Group—6), BA Larry Wilt

WILLIAMS, JERRY LEE, SHOW (Vocal & Instrumental Group—4), BA Richard Lutz.

WILLIAMS, LEONA (Vocalist), Tally, BA Atlas Artist

WILLIS BROTHERS (Vocal & Instrumental Group—4), BA Atlas Artist

WILLS, DAVID (Vocalist), United Artists, BA McMeen & Lynch.

WINTERS BROTHERS BAND (Vocal & Instrumental Group—5), Atco, BA Paragon Agency, PM Joseph E Sullivan—Sound Seventy.

WISEMAN, MAC (Vocalist/Guitarist), CMH, BA/PM Don Light

WITHINGTON, KEN (Vocalist/Instrumentalist), JCL, BA Clyde Beavers—Beaverwood Talent

WOOD, DEL (Instrumentalist), Roadrunner, BA Billy Deaton All Star, PM Billy Deaton

WOOLERY, CHUCK (Vocalist), Warner Bros

WOOLEY, SHEB (Vocalist), BA Entertainment Exclusive

WRIGHT, BOBBY (Vocalist), BA Top Billing. (Performs with Kitty Wells Show)

WRIGHT, JOHNNY (Vocalist), RCA, BA Top Billing. (Performs with Kitty Wells Show)

WRIGHT, MARY, BA Affiliated Ents

WRIGHT, RUBY (Vocalist/Guitarist/Pianist), BA Lance LeRoy—Allied Entertainers

WRIGHT, SONNY (Vocalist), BA Atlas Artist, PM Gene Kennedy. (Also performs with Peggy Sue)

WYNETTE, TAMMY (Vocalist), Epic, BA Lavender-Blake

## Y

YANCEY, ARCH (Vocalist), Playboy, PM Huey P. Meaux—Music Ents

YOUNG, FARON, & THE COUNTRY DEPUTIES (Vocalist w/Instrumental Group—5), Mercury, BA/PM Billy Deaton.

YOUNG, ROBYN (Vocalist), BA Billy Deaton.

YUKON RAILROAD (Vocal & Instrumental Group—6), CEA, BA Colorado Talent.

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Herman De Geyter, BRT 2, Oost Vlaanderen, Radio Gent in 9000 Gent.

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Tom Hertell, Etela Esplanadi 22 A, 00130 HKI 13

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Fox, Enschedesestraat 17, Hengelo  
Dankers, Vierambachtstraat 37, Rotterdam  
Hovink, Haarlemmerstraat 66, Leiden

(Continued on page 62)



Aunt Polly's Publ'g Co. (BMI), PO Box 12647 Nashville  
Tenn 37212 Tel (615) 385-2555  
**Affiliate:** Pulleybone Music Co. (ASCAP)

## B

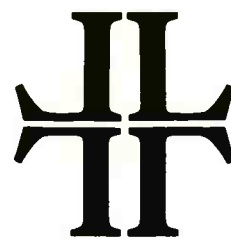
Baby Chick, 1111 17 Ave. S., Nashville, Tenn 37212. Tel (615) 244-7631  
Back Road (BMI), see Sidney A Seidenberg  
R Baker (ASCAP), see Acuff-Rose (Milene)  
Barlow Music (ASCAP), c/o Jack Butcher, 3706-D Hillsboro Rd., Nashville, Tenn 37215  
Baron Music Publ'g Co. (BMI), 916 19 Ave. S., Nashville, Tenn 37212 Tel (615) 327-0005  
**Affiliate:** Devereaux (ASCAP)  
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**Affiliates:** Strawberry Hill Music (ASCAP), Rose Bridge Music Inc. (BMI)  
Stamps Baxter (BMI), see Affiliated Mus. Ent's Co.  
Beechwood Music Corp. (BMI), 1750 N. Vine St., Hollywood, Calif 90028 Tel (213) 462-6252  
**Affiliate:** Central Songs (BMI)  
Belinda Music Inc. (BMI), see Chappell  
Betwin Mills Publ'g Corp., 16 W. 61 St., New York, N.Y. 10023 Tel (212) 245-1100 5B2-5300  
**Affiliate:** Mills Music Inc. (ASCAP)  
Benchmark Music (ASCAP), see Warner Bros  
John T. Bensn'n Publ'g Co. (ASCAP), 1625 Broadway, Nashville, Tenn 37202 Tel (615) 254-1051  
Benton & Haskins Corp., Box 340, Radio City Station, New York, N.Y. 10019  
Bicycle Music Co., B756 Holloway Dr., Los Angeles, Calif 90067 Tel (213) 659-6361  
**Affiliate:** Loaves & Fishes Music Co. Inc. (BMI)  
Birchfield (BMI), see Faron Young  
Bill Black Music Inc. (ASCAP), see House of Loyd & Lyn-Lou  
Black Sheep Music (BMI), PO Box 22635 Nashville, Tenn 37203  
Blackwood Music Inc. (BMI), see April Blackwood  
Blendingwell Music Inc. (ASCAP), 9229 Sunset Blvd., No. 71B, Los Angeles, Calif 90069 Tel (213) 278-4300 (Administered by Publishers Licensing Corp.)  
Blue Book Music (BMI), 1225 N. Chester Ave., Bakersfield, Calif 93308 Tel (805) 393-1011  
Blue Echo Music (ASCAP), see Ray Griff  
Blue Moon Music (ASCAP), see Nashville Copyright  
Bocephus (BMI), see Singletree  
Bout Time (BMI), see Vincent Montana  
Boxer (BMI), see Rex Allen Jr.  
Tommy Boyce & Melvin Powers Music Ent's (ASCAP), 12015 Sherman Way, North Hollywood Calif 91605 Tel (213) 875-1711  
Brandywine Music Inc. (ASCAP), B01 Curtiswood Lane Nashville Tenn 37204  
Briarpatch Music (BMI), see Debdave & Nashville Copyright  
Brother Karl's Music Inc. (BMI), see Lowery Group  
Brushape Music Co. Inc. (BMI), see Window

## A

ABC Dunhill Music Inc. (BMI), see American Broadcasting  
ATV Music Corp. (BMI), 6255 Sunset Blvd., Hollywood, Calif 90028 Tel (213) 462-6933  
**Affiliates:** Attache Music (BMI), Maclen Music Inc. (BMI), Return Music (BMI), Sweco (BMI), Welbeck Music Corp. (ASCAP)  
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A Gee Jay (ASCAP), see International Sound  
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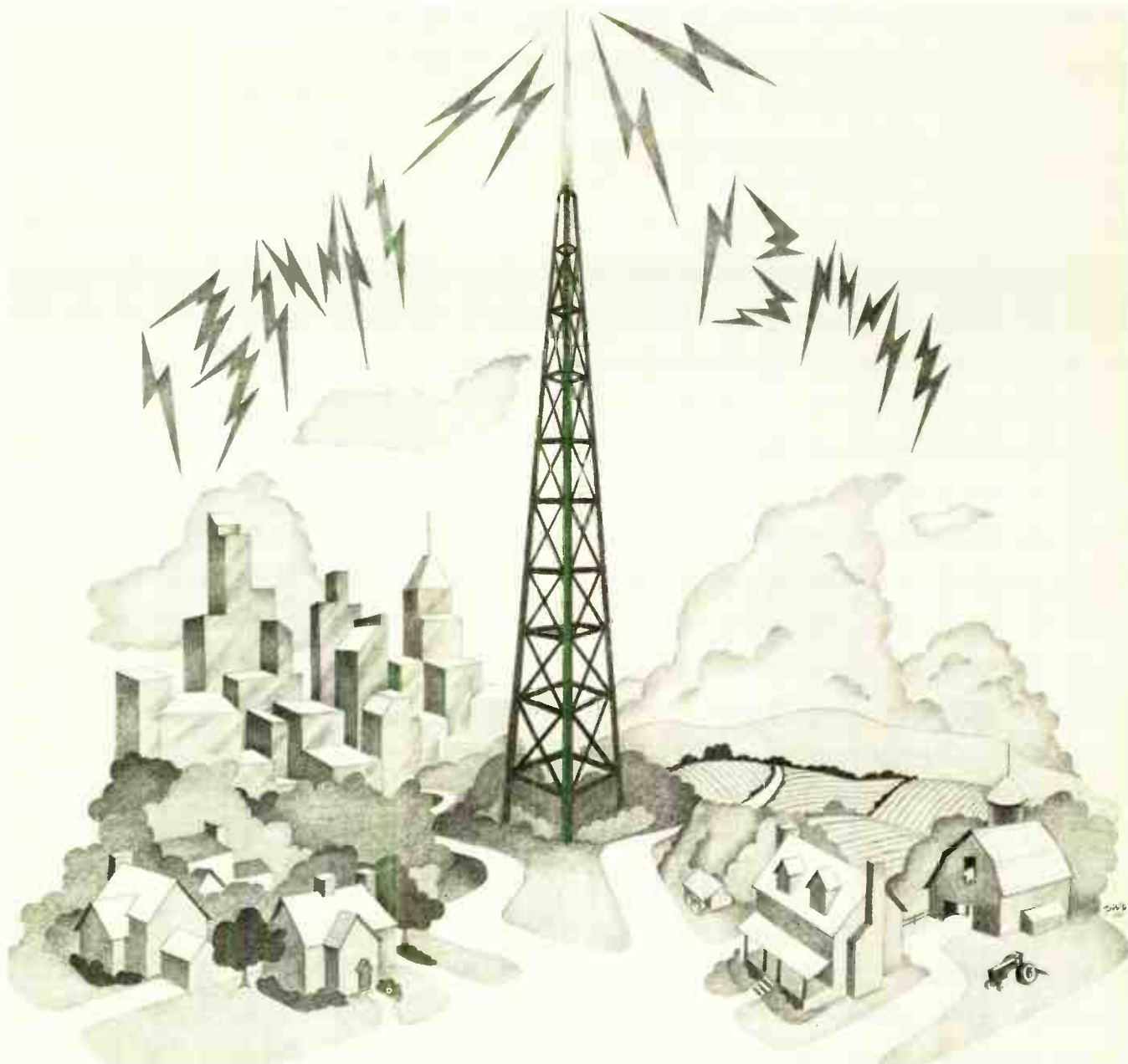
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 Music Mill Publ'g Co. Inc. (ASCAP), PO Box 2413, 1108 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel. (205) 381-5100.  
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 Peer-Southern Org., 1740 Broadway, New York, N.Y. 10019. Tel. (212) 265-3910  
**Affiliate:** Peer Int'l Corp. (BMI)  
 Dan Penn (BMI), 2804 Azalea Pl., Nashville, Tenn. 37204. Tel. (615) 385-0216.  
 Ben Peters Music (BMI), 900 Old Hickory Blvd., Rt. 6, Brentwood, Tenn. 37027. Tel. (615) 373-5530  
 Pick A Hit (BMI), PO Box 1585, Nashville, Tenn. 37204. Tel. (615) 327-3551  
 Pickwick Int'l Inc., 135 Crosswatts Park Or., Woodbury, L.I., N.Y. 11797. Tel. (516) 364-2900.  
**Affiliate:** Talmont (BMI)  
 Pi-Gem Music Inc. (BMI), 1225 16 Ave. S., Nashville, Tenn. 37204. Tel. (615) 385-3023.  
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 Pixerbar (BMI), c/o James M. Crawford, 112 S. Valley Rd., Hendersonville, Tenn. 37115. Tel. (615) 824-8938/7072  
 Plainview (BMI), 119 W. 57 St., New York, N.Y. 10019. Tel. (212) 245-0870.  
 Pocket Full of Tunes Inc. (BMI), see Wes Farrell  
 Power Play Music (BMI), 220 Boscobel St., Nashville, Tenn. 37213. Tel. (615) 256-1656  
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 Kenny Price (BMI), PO Box 421, Madison, Tenn. 37115. Tel. (615) 865-5438.  
 Prima-Donna Music Co. (BMI) (div. of Prima-Donna Ent. Corp.) 1225 16 Ave. S., Nashville, Tenn. 37212. Tel. (615) 373-2390.  
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 Prophecy Publ'g Inc. (ASCAP), PO Box 4945, Austin, Tex. 78765. Tel. (512) 452-9411  
 Proud Bird Music Inc. (BMI), 50 Music Square W., No. 701, Nashville, Tenn. 37203. Tel. (615) 329-0488  
 Jeanne Pruett (BMI), 303 Williamsburg Rd., Brentwood, Tenn. 37076. Tel. (615) 834-4540.  
 Pubicare Publ'g Co. (ASCAP), 9717 Jensen, Houston, Tex. 77093. Tel. (713) 695-3648  
 Publishers' Licensing Corp., 488 Madison Ave., New York, N.Y. 10022. Tel. (212) 753-1110.  
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Cold, Cold Heart  
Crying  
Fireball Mail  
Foggy River  
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Gonna Find Me A Bluebird  
Half As Much  
Have A Good Time  
Hey, Good Lookin'  
Hey, Joe  
Honky Tonkin'  
How's The World Treating You  
I Can't Help It  
I Can't Stop Loving You  
I Fought The Law  
I Just Started Hatin' Cheatin'  
Songs Today  
I Like Your Kind Of Love  
I Love You Because  
I Saw The Light  
I'm So Afraid Of Losing You Again  
I'm So Lonesome I Could Cry  
I'm Sorry For You My Friend  
Indian Reservation  
It's A Sin  
Jambalaya (On The Bayou)  
Jealous Heart  
Johnny One-Time  
Just One Time  
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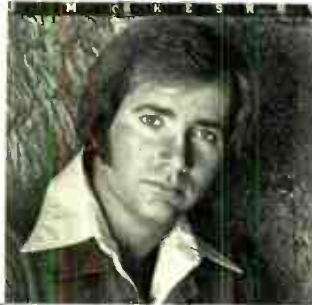
Last Date (Inst.)  
Legend In My Time, (I'd Be) A  
Lost Highway  
Louisiana Man  
Making Believe  
Mansion On The Hill, A  
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No Help Wanted  
No One Will Ever Know  
Oh, Lonesome Me  
Oh, Pretty Woman  
Only The Lonely  
Precious Jewel, The  
Ramblin' Man  
Running Scared  
Satisfied  
Singing The Blues  
Sleepin' At The Foot Of The Bed, A  
Snap Your Fingers  
So Sad (To Watch Good Love  
Go Bad)  
The Son Of Hickory Holler's Tramp  
Sunshine  
Sweet Dreams  
Sweet Memories  
Take These Chains From My Heart  
Teen Angel  
Tennessee Waltz  
That's The Way Love Goes  
Then You Can Tell Me Goodbye  
There Goes My Everything  
There'll Be No Teardrops Tonight  
Too Soon To Know  
Touch The Morning  
We Live In Two Different Worlds  
When I Stop Dreaming  
When Will I Be Loved  
A White Sport Coat  
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Wreck On The Highway  
You Win Again  
You've Still Got A Place In My Heart  
Your Cheatin' Heart





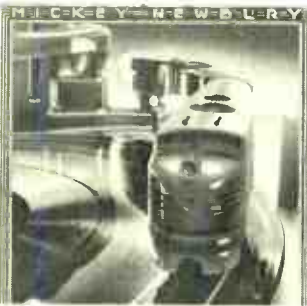
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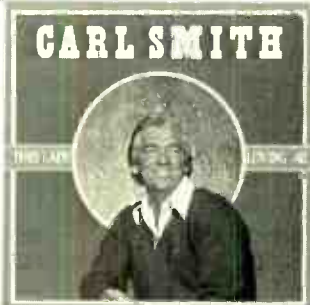
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 Radmus Publ'g Inc. (ASCAP), see Larry Shayne.  
 Rawhide (BMI), B15 1B Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-9339.  
 Raydee Music Co. (SESAC), 316 E. 11 St., Houston, Tex. 77008. Tel: (713) 861-3630.  
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 Moss Rose Music Publ'g Inc. (BMI), c/o Charles Neese III, PO Box 12454, Nashville, Tenn. 37212. Tel: (615) 256-2226.  
 Rumbalard (BMI), see Chappell.  
  
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 Sage & Sand (SESAC), see Oubletree.  
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**Affiliates:** Colgems-EMI Music Inc. (ASCAP), Press Music Inc. (BMI).  
 Schwartz Music Co. Inc. (ASCAP), 165 W. 46 St., Suite 1200, New York, N.Y. 10036. Tel: (212) 582-2975.  
**Affiliate:** Just Music Corp. (BMI).  
 John Sebastian (BMI), 1800 Century Park E., Los Angeles, Calif. 90067. Tel: (213) 553-5000.  
 Segel & Goldman Inc., Sunset Towers, Suite 1000, 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-9200, 878-0200.  
**Affiliate:** Silver Fiddle (BMI).  
 September Music Corp. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-1338.  
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 Show Biz Music Inc. (BMI), 11201 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2532.  
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 Silver Blue Music (ASCAP), 401 E. 74 St., New York, N.Y. 10021. Tel: (212) 628-6885.  
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 Paul Simon (BMI), c/o Michael Tannen, 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 752-2276.  
 Shelby Singleton Music Inc. (BMI), 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 385-1960.  
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 Smile-A-While (BMI), c/o Oouglas Jydstrup, 515 Waycata Blvd., Apt. 232, Minneapolis, Minn. 55426. Tel: (615) 544-4487.  
 Song Smiths Inc. (ASCAP), c/o Leo Talent, 1009 N. Ocean Blvd., Apt. 406, Pompano Beach, Fla. 33062.  
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 Sound Corp. Music (ASCAP), 907 Main St., Nashville, Tenn. 37206. Tel: (615) 226-0724.  
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Stallion Music Inc. (BMI), see Tree.  
 Starship Music Inc. (ASCAP), c/o Orland, Chase & Mucci, 6 E. 45 St., Rm. 905, New York, N.Y. 10017. Tel: (615) 327-4667.  
 Starburst Music (ASCAP), 50 Music Square W., Suite 901, Nashville, Tenn. 37203. Tel: (615) 244-7827.  
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TRO (The Richmond Org.), 10 Columbus Circle, New York, N.Y. 10019. Tel: (212) 765-9889.  
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**Affiliates:** Colgems-EMI Music Inc. (ASCAP), Press Music Inc. (BMI).  
 Toad Hall Music (BMI), 2104 Glenarm Pl., Denver, Colo. 80205. Tel: (303) 573-8477.  
 Touch of Gold Music Inc. (BMI), 6255 Sunset Blvd., Suite 709, Hollywood, Calif. 90028. Tel: (213) 466-8377.  
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 Travis Music Co. (BMI), see United Artists.  
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(Continued on page 62)

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**REX ALLEN JR.—Warner Brothers**

Rex Allen Sr. set a precedent in country that his son, Rex Allen Jr., has adeptly followed. Through his recordings of such songs as "Streets Of Loreda" and "Can You Hear Those Pioneers," Allen has "put the western back in the country sound."



**THE AMAZING RHYTHM ACES—ABC**

Its first album, "Stacked Deck," contained two hits for the group, a pop smash "Third Rate Romance" and a country hit "Amazing Grace (Used To Be Her Favorite Song)." "Too Stuffed To Jump" is the second album effort for the Memphis musicians.

**BILL ANDERSON—MCA**

By the close of 1975, Bill Anderson had won 49 BMI awards as a writer and 14 trade paper awards involving 43 hit singles and 32 albums. Anderson has performed duets with Jan Howard and Mary Lou Turner. A few of his popular hits include "Where Have All Our Heroes Gone," "Po' Folks" and "Liars One, Believers Zero."



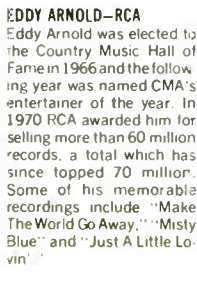
**BILL ANDERSON AND MARY LOU TURNER—MCA**

Their first duet effort in early 1976 produced the top 10 single "That's What Made Me Love You." Anderson and Turner immediately followed up with the No. 1 song "Sometimes." Turner tours with Anderson in his cross country jaunts.



**LYNN ANDERSON—Columbia**

It's hard to decide whether music or horses come first in Lynn Anderson's life. She is as proud of the five national titles won by three of her horses as she is the awards she received for her million seller "I Never Promised You A Rose Garden." Having cut back on her public performances to spend more time with her family and her horses, it would seem that the horses have a slight edge.



**EDDY ARNOLD—RCA**

Eddy Arnold was elected to the Country Music Hall of Fame in 1966 and the following year was named CMA's entertainer of the year. In 1970 RCA awarded him for selling more than 60 million records, a total which has since topped 70 million. Some of his memorable recordings include "Make The World Go Away," "Misty Blue" and "Just A Little Lovin'."



**TOM BRESH—Farr**

Merle Travis taught Tom Bresh to play the guitar. Bresh took his knowledge and turned it into a top 10 hit with "Home Made Love." Before professionally pursuing music, Bresh worked as a stuntman falling off buildings and down stair ways. Now he climbs the charts.



**ASLEEP AT THE WHEEL—Capitol**

Revitalizing western swing, Asleep At The Wheel has carved a niche for itself in country music. The 10 member group has generated two hits with "The Letter That Johnny Walker Read" and "Bump Bounce Boogie."

**MOE BANDY—Columbia**

His mother played piano, his father picked guitar and his family had a score of Jimmie Rodgers and Hank Williams records. With that background what else could Moe Bandy do but pursue country music. The truth is he tried the rodeo for awhile and decided that music was better for his health, so Bandy put out his first hit on GRG "I Just Started Hatin' Cheatin' Songs Today." He now records for Columbia.



**ED BRUCE—United Artists**

As a songwriter Ed Bruce has penned several hits for other artists—"The Man That Turned My Momma On" by Tanya Tucker and "Restless" by Crystal Gayle. Bruce also does many commercials for television and radio and is representing the state as "The Tennessee" promoting Tennessee's industrial development nationwide.



**BOBBY BARE—RCA**

With Bobby Bare performing is a family affair. His wife, Jeannie, and his two sons, Bobby Jr. and Shannon, frequently join him on stage and on record. His big hit with Bobby Jr. was "Daddy What If?" Another hit on the charts for six months was "Marie Laveau."



**GLEN CAMPBELL—Capitol**

Glen Campbell has starred in three movies, hosted his own television show and accumulated 13 gold records. "By The Time I Get To Phoenix," "Gentle On My Mind" and "Wichita Lineman" are a few of his earlier hits and in 1975 Campbell struck gold again with "Rhinstone Cowboy."

**RANDY BARLOW—Gazelle**  
A Mercury recording contract and numerous concert bookings gave Randy Barlow his musical start. In 1974 he began to appear on the charts with "Nobody Likes To See A Big Man Cry" and "Throw Away The Pages" for Capitol. On the Gazelle label Barlow brought home a big hit with "Good Night My Love."



**BOBBY BORCHERS—Playboy**  
Bobby Borchers' favorite pastime is writing songs. Having penned tunes like "Brass Buckles," "The Devil Is A Woman" and "I'm The Only Hell My Mama Ever Raised," Borchers landed a recording deal. "Whispers" rose to the number 12 spot on the charts.



**JIM ED BROWN AND HELEN CORNELIUS—RCA**

Their first duet "I Don't Want To Have To Marry You" was No. 1 on the national charts. Helen Cornelius is a featured performer on the Jim Ed Brown Show and "Nashville On The Road" television show. Their second effort together "Saying Hello, Saying I Love You, Saying Goodbye" also rose to the top spot on the charts. Brown and Cornelius are accomplished solo artists.





# 10 Artists



**JOHNNY CARVER—ABC/Dot**  
Spending six years with other labels, Johnny Carver frequently had songs on the national charts. But it wasn't until "Yellow Ribbon" in 1973 that Carver had a No. 1 hit. "Tonight Someone's Falling in Love" reached the top five. His album "Afternoon Delight" bore the hit of the same name.

**JOHNNY CASH—Columbia**  
In the late '50s and early '60s, Johnny Cash was a country star, but success was hard to cope with and his reliance on pills was to be his ultimate failure. However, June Carter and Dr. Nat Winston helped Cash out of his dive. His autobiography, *Man In Black*, relates his experiences. Cash's big hits include "A Boy Named Sue," "Sunday Morning Coming Down" and "I Walk The Line."



**ROY CLARK—ABC/Dot**  
Pickin' and Grinnin'—The two things Roy Clark does best. His incredible sense of humor and musical virtuosity won him three entertainer of the year awards in 1973. His recording of "Yes Today When I Was Young" crossed over to MOR, taking Clark's appeal to audiences beyond country.



**DAVID ALLEN COE—Columbia**  
Twenty years of Coe's life were spent in prison, where his experiences spawned a singer/songwriter whose songs have been recorded by some of the biggest names in the business and whose albums receive national attention, both pop and country. Some of his charting records are "You Never Even Call Me By My Name," "Longhaired Redneck" and "Lately I've Been Thinking Too Much Lately."



**JESSI COLTER—Capitol**  
Born and raised in Phoenix, Jessi Colter got an early taste of music by playing piano and accordion at church. She married Duane Eddy and pursued a recording career. Both failed. Then she met Waylon Jennings, who married her and co-produced her records. "I'm Not Lisa" was a major pop/country crossover written by the lady herself.



**RANDY CORNOR—ABC/Dot**  
At age 13 Randy Cornor landed a job as guitarist for Gene Watson. During his four years with Watson, Cornor mastered the pedal steel, banjo, fiddle and harmonica. Moving into the studios as a session musician, he soon got a recording contract of his own and generated heavy response to his initial ABC/Dot single "Sometimes I Talk in My Sleep."



**BILLY "CRASH" CRADDOCK—ABC/Dot**  
Unsatisfied with his pop music career, Billy "Crash" Craddock returned to North Carolina and the construction business. But his desire to play for the "Grand Ole Opry" brought him to Nashville and country music. "Knock Three Times" was his first single and quickly became No. 1. At age 11 he played a broomstick for chickens and pigs in a barn. Today it's a guitar, auditoriums and satisfied fans.

**DAVE & SUGAR—RCA**  
One Dave, two Sugars and plenty of harmony. Starting with "Queen Of The Silver Dollar," Dave, Vickie and Sue quickly followed up with two No. 1 singles and No. 1 album. They tour the world with Charley Pride, offering audiences their "delightfully different approach" to country.



**MAC DAVIS—Columbia**  
Glen Campbell, Bobby Goldsboro, Sammy Davis Jr. and many others have recorded Mac Davis' songs. After an appearance with Nancy Sinatra, her father, Frank, came up to Davis, kissed him and said, "You killed me, country boy!" Davis has had several big hits including "Baby, Don't Get Hooked On Me" and has won several writer's awards. He was named 1975 entertainer of the year by the Academy of Country Music.

**JOHN DENVER—RCA**  
John Denver's music appeals to a vast audience—country, pop and easy listening. He has had several television specials, nine gold records and his platinum album, "Greatest Hits," is one of the biggest selling albums in history. Denver's tunes "Rocky Mountain High," "Take Me Home Country Roads" and "Back Home Again" helped to place him at the top of the international music scene.



**DAVE DUDLEY—United Artists**  
When an arm injury forced Dave Dudley from professional baseball, music was the next alternative. Working as a disk jockey and part-time singer, Dudley soon gave up radio to hit the road full time. He started his own record company and sank everything into his million selling record "Six Days On The Road."

**JOHNNY DUNCAN—Columbia**  
His mother, Minnie, showed him how to play the guitar, and at age 12 Johnny Duncan knew that country music was his calling. Working as a disk jockey and brick-layer sustained him while he wrote songs. A Columbia executive saw Duncan performing on a Nashville television show and signed him to a record contract. Now Duncan's hits, like "Stranger," are climbing the charts.



**BARBARA FAIRCHILD—Columbia**  
In 1972 an Atlanta disk jockey played a cut from Barbara Fairchild's "A Sweeter Love" album. The song generated requests and the deejay reported it. As a result "Teddy Bear Song" was released as a single and promptly became No. 1 on the country charts and crossed to pop. Fairchild has co-written many of her own hits and songs for other artists as well.

**DONNA FARGO—Warner Brothers**  
Music didn't really become a force in Donna Fargo's life until a couple of years after college graduation. Stan Silver entered her life, taught her to play the guitar, criticized her songwriting and eventually produced her records. In 1972 "Happiest Girl In The Whole U.S.A." crossed the pop-country line to give Fargo a platinum album.



**MARVEL FELTS—ABC/Dot**  
Blending soulful Memphis blues and Nashville country is Marvel Felts specialty. Beginning in 1959 with "Honey Love," Felts put out several top ten songs for Cinnamon records. His first release on ABC/Dot, "Reconsider Me," leaped to No. 1 and won Billboard's Record of the Year for 1975.

**FREDDY FENDER—ABC/Dot**  
Baldemar Huerta worked 20 years (three of those in jail) to become an overnight success as Freddy Fender with "Before The Next Teardrop Falls" in 1975. He followed that with "Wasted Days and Wasted Nights" and captured an assorted array of awards and honors in the industry. Freddy continues to expand his blossoming career by working on a movie about prison life, "Small Eyes."



**LARRY GATLIN—Monument**  
His roots are country and gospel; his talents are songwriting and singing. Larry Gatlin's extraordinary abilities are coming to the forefront as he has won a songwriting award from the Nashville Songwriters Assn. International and a Grammy for country song of the year 1976 "Broken Lady." His single "Statues Without Hearts," hit a new peak for Gatlin.



# 10 Artists



**CRYSTAL GAYLE—United Artist**

She grew up in music and most of her family is in music: Jay Lee Webb, Peggy Sue and Loretta Lynn are Crystal Gayle's brother and sisters. But Gayle has made it in her own right with many top charting songs such as her No. 1 record, "I'll Get Over You," and "You Never Miss A Real Good Thing." She won the 1975 Academy of Country Music award for most promising female vocalist.

**DON GIBSON—ABC/Hickory**  
As a writer, Don Gibson has penned such standards as "I Can't Stop Loving You" and "Oh Lonesome Me." As a recording artist, he has topped the charts with "Sensuous Woman," "Touch The Morning" and "One Day At A Time." Pulling himself free of the all-too-typical trap of drugs and liquor, Gibson has come back to producing the full, creative music people have come to expect from him.



**MICKY GILLEY—Playboy**  
Mickey Gilley's early music career is filled with clubs and locally successful recordings. In 1974, however, the piano player found national success as "Room Full Of Roses" rose to No. 1 on the charts. Things keep happening for Gilley, as the Academy of Country Music showered him with five awards, including entertainer of the year, for his 1976 performances.

**RAY GRIFF—Capitol**  
Over 450 of Ray Griff's songs have been recorded by other artists, including "After the Laughter" by Wayne Newton, "Better Move It On Home" by Porter and Dolly and "Morning After Baby Let Me Down" by Griff himself. Entertaining is in Griff's blood; it's his first love and he intends to actively pursue his recording and performing interests.



**MERLE HAGGARD—MCA**  
Merle Haggard could have very well stepped out of Steinbeck's "Grapes of Wrath." His early life was plagued with hard times, but it set the stage for a songwriter and performer who can really "tell it like it is." Haggard's impressive string of hits like "Okie From Muskogee" have garnered him a special place in country music.

**TOM T. HALL—Mercury**  
Starting off as a songwriter, Tom T. Hall did very well for himself with songs like "D.J. For A Day" and "Hello Vietnam." The next step was recording his own material, but he still wrote for others, producing one chart-topping song after another. One was "Harper Valley P.T.A.," a Jeannie C. Riley smash. Now Hall himself sings his songs to the top of the charts.



**EMMYLOU HARRIS—Reprise**  
She played clubs, assisted Gram Parsons on his albums, even put out an album of her own on Jubilee in 1970, but Emmylou Harris had to wait until 1974 when she teamed with producer Brian Ahern and turned out the No. 1 album, "Pieces Of The Sky," before national recognition would come her way. Her next two albums, "Elite Hotel" and "Luxury Liner," have further entrenched the lady in the realms of contemporary country.

**FREDDIE HART—Capitol**  
His wandering began at age 13 and didn't end until he met Hank Williams in Nashville in 1949. From then on Freddie Hart recorded for several labels and finally settled with Capitol. Hart has produced many hits including the million seller, "Easy Loving."



**ROY HEAD—ABC/Dot**  
In 1958 Roy Head experienced rock 'n' roll success with "Treat Her Right," which sold 3.5 million copies. More hits followed, but his band refused to continue the hectic tour schedule. Head played small clubs and eventually went back to the music he grew up with—country. "The Door I Used To Close" was a top 10 single.

**DAVID HOUSTON—Gusto/Starday**  
In 1962 David Houston had his first No. 1 with "Mountain of Love." Four years later "Almost Persuaded" escorted Houston to the top of the national charts in the U.S. and in Europe, and provided him with two Grammys. Since that time Houston has racked up 16 major hits including "You Mean The World To Me" and "Already It's Heaven."



**SONNY JAMES—Columbia**  
"The Southern Gentleman" had 27 No. 1 hits in a row and a multi-million selling single, "Young Love." His album, "200 Years Of Country Music," is the culmination of months of research and recording, recreating the history of country music. Sonny James works on writing, publishing, touring and producing, having produced three Marie Osmond albums including her single, "Paper Roses."

**WAYLON JENNINGS—RCA**  
An "outlaw" by trade, Waylon Jennings successfully mixed rock and country and found an incredible audience just waiting to hear it. Starting as a deejay then moving to Buddy Holly's band, Jennings and his band the Waylors have created a place for themselves in country and pop. "Good Hearted Woman" (with Willie Nelson) and "Are You Ready For The Country So Good Woman" have kept Jennings at the top of the charts.



**GEORGE JONES—Epic**  
Some of the biggest artists in the country music field cite George Jones as their favorite. Having recorded over 90 albums, Jones' contribution to country is undisputed. A few of his best known tunes include "White Lightning," "A Girl I Used To Know" and "Her Name Is..."



**LA COSTA—Capitol**  
No longer known as "the sister of Tanya Tucker," La Costa has made it in her own right, establishing her talents in hit singles like "Get On My Love Train," "He Took Me For A Ride" and "Western Man." Her third album, "Lovin' Somebody," features her single "Lovin' Somebody On A Rainy Night."



**WAYLON JENNINGS AND WILLIE NELSON—RCA**  
"Wanted: The Outlaws" was a platinum success for four progressive country performers. Waylon Jennings and Willie Nelson's release, "Good Hearted Woman," stayed in the top spot on the country charts for three weeks and spilled over onto the pop chart as well.



**GEORGE JONES AND TAMMY WYNETTE—Epic**  
This lucrative duet has produced several No. 1 hits like "The Ceremony," "Take Me" and "We're Not The Jet Set." Another combined effort produced a No. 1 album, "Golden Ring," and two No. 1 singles, "Golden Ring" and "Near You."



**DICKEY LEE—RCA**  
Dickey Lee was the welter weight boxing champion of Memphis, and a writer, guitarist and singer as well. In the 1960s he had a million seller with "Patches." He has also had a No. 1 country single with "Never Ending Song Of Love." Lee's music talent blossomed early as he had a local hit on Sun Records while in high school.





**JOHNNY LEE—GRT**  
Working at Gilley's Club in Pasadena, Tex., gave Johnny Lee the musical break he needed. A locally recorded song called "Sometimes" got heavy air play and was picked up by ABC-Dot. Later, disappointments sent Lee back to Gilley's Club where GRT found him and started the ball rolling again with "Red Sails In The Sunset."

**JONI LEE—MCA**

Joni achieved recognition as a recording artist upon the release of the duet, "Don't Cry Joni," with her father, Conway Twitty. Her followup single, "I'm Sorry Charlie," became a hit and established her in music. Recently married, Joni and her husband, Chris, divide their time between touring and their Hendersonville home.



**JERRY LEE LEWIS—Mercury**  
In June of 1957, Jerry Lee Lewis was earning \$100 a night. Then "Whole Lot Of Shakin' Going On" was released and Lewis began earning over \$10,000 a night. "Shakin'" and "Great Balls Of Fire" both hit No. 1 on the country, pop and r&b charts simultaneously. In 1968 the Killer came back with "Another Place, Another Time," his first country hit since 1961.

**MIKE LUNSFORD—Starday**

With a business administration degree under his belt, Mike Lunsford moved to Nashville and began playing clubs. In a couple of years, he was signed to record for Gusto Records. Lunsford has entered the charts with such songs as "While The Feeling's Good" and "Honey Hungry."



**LORETTA LYNN—MCA**  
"Coal Miner's Daughter"—a song, a book, a real experience for Loretta Lynn. She and husband, Mooney, began promoting her record "Honky Tonk Girl" while moving from the West Coast to Nashville. It became a hit and landed Loretta a contract with Decca (now MCA). Songs like "One's On The Way" and "You Ain't Woman Enough To Take My Man" created a highly successful career for Lynn and made her one of America's most admired women.

**CLEDUS MAGGARD—Mercury**  
While working for an ad agency, Cledus Maggard, aka Jay Hugueley, came up with the idea for "The White Knight," a huge country and pop hit. Hugueley has directed plays, taught acting, comedy, voice and fencing; played the title role in Hamlet and written, produced and voiced over 200 radio and television commercials.



**BARBARA MANDRELL—ABC/Dot**  
Her ability to play steel guitar, barijo, saxophone and electric bass in her stage show convinces audiences of Barbara Mandrell's wide range of talents. She toured with Joe Maphis in the beginning and entertained thoughts of leaving the business. But they quickly disappeared with the aid of a major record contract and consistent hits like "Midnight Oil."

**C.W. McCALL—Polydor**

An advertiser was looking for a new way to sell bread, and C. W. McCall was born; along with a recording career. "The Old Home Filler Up An' Keep-On-A-Truckin' Cafe" single was followed by other hits in McCall's "walkin'-talkin'-singin'" style. "Convoy," his platinum, world-renown single, is now the topic of a film and of course McCall is doing the soundtrack.



**RONNIE MILSAP—RCA**

In spite of his blindness, Ronnie Milsap has managed to pursue his interests not only in music, but in law and electronics as well. His music career exploded in 1973 with "(All Together Now) Let's Fall Apart." Milsap's varied musical background comes through in his music, and he plans to bring in new musical elements and expand with the growing country field.

**ANNE MURRAY—Capitol**

Television has played an important part in the making of Anne Murray's career. Spending summers working on various tv shows and winters teaching, Murray landed a recording contract and turned out hits like "Snowbird," "Danny's Song" and "Love Song." Her hits spawned more tv appearances with Glen Campbell, Perry Como and her own special.



**WILLIE NELSON—Columbia/Lone Star**

A high quality songwriter for 20 years, Willie Nelson's songs have been recorded by pop and country artists. But Nelson refused to give up the desire to sing the songs himself. His recognition came with "Phases and Stages" and "Red Headed Stranger." Now Nelson crosses over the pop country line, appealing to a vast audience of progressive country fans and living up to his "outlaw" title.

**OLIVIA NEWTON-JOHN—MCA**  
Olivia Newton John's career bubbled under the surface in England for a few years, bursting forth in 1971 with "If Not For You." She ducked back under for two years until her 1973 Grammy winner (best country female vocalist) "Let Me Be There" brought her back to stay.



**TOMMY OVERSTREET—ABC/Dot**  
Tommy Overstreet recalls, "One day I came home and told my wife to sell the house, we were moving to Nashville." He's got the drive and talent that it takes to make it musically. In 1970 he gained national attention with "If You Are Looking For A Fool" and hit No. 1 with "Gwen, Congratulations."

**VERNON OXFORD—RCA**

Since the mid sixties Vernon Oxford had tried to make a living out of country music. But it wasn't until a tune called "Redneck" reached the top 20 in 1976 that he was able to succeed. His success is due to the country fans of Britain and Sweden who pressured RCA into releasing a double album of Oxford's past recordings. This led to his being re-signed with the label.



**DOLLY PARTON—RCA**

Dolly Parton first appeared on the "Grand Ole Opry" at age 12. Together Parton and Porter Wagoner became one of the most successful duets in Country. In 1974 Parton left Wagoner to strike out on her own and through her hit records and successful television show has proven that there is a vast potential audience waiting to discover her talents. Her songs "Jolene," "I Will Always Love You" and "Love Is Like A Butterfly" hit No. 1 and crossed to pop.

**JOHN AUSTIN PAYCHECK—Epic**

Sidetracked by drugs and drink, John Austin Paycheck eventually freed himself from it and began his comeback to country music. The "new" Paycheck has returned in style with tunes like "She's All I Got," "11 Months and 29 Days" and his most recent to date "Slide Off Of Your Satin Sheets."



**ELVIS PRESLEY—RCA**

Elvis Presley's impact on the music world is undeniable. In the late '50s he entered the scene and to date has rarely failed to produce a smash. One of his most recent entries in country music was "Moody Blue: She Thinks I Still Care."



# 10 Artists

### JOHNNY RODRIGUEZ—Mercury

From a guitarist in Tom T. Hall's Storytellers band, Johnny Rodriguez became a country music sex symbol. He has had consistent No. 1 singles. Whether singing his own compositions, "Ridin' My Thumbs To Mexico," or someone else's, like "I Just Can't Get Her Out Of My Mind," it all seems to come together for Rodriguez, who adds Latin flavor to country.



### MARGO SMITH—Warner Brothers

After college Margo Smith taught kindergarten, and her teaching was done by singing. If there wasn't a song appropriate for the children, she would write her own. Professionally, she started with 20th Century Records and found success, then moved to Warner Brothers in early '76 releasing her hit song, "Save Your Kisses For Me."



### RAY PRICE—ABC/Dot

Ray Price joined the Opry in 1952 and has given country music many musical memories since. Starting with "Talk To Your Heart" and continuing with "Release Me," "I'll Be There," "Heartaches By The Number" and "Make The World Go Away," Price consistently reached the top of the charts. His album, "For The Good Times," remained on the charts for two years.



### KENNY ROGERS—United Artists

Kenny Rogers has been working with groups all his life. In high school his group, The Scholars, had a hit with "Crazy Feeling." After a stint with the New Christy Minstrels, Rogers formed another group, The First Edition, and churned out hits like "Reuben James," "Something's Burnin'" and "Just Dropped In To See What Condition My Condition Was In." Now Rogers is on his own.



### SAMMI SMITH—Elektra

Following the progressive vein of Kristofferson, Nelson and Newbury, Sammi Smith found that traditional country was not her style. She enjoyed a pop country smash with Kristofferson's "Help Me Make It Through The Night." Smith has also proven herself to be an accomplished songwriter.

### CHARLEY PRIDE—RCA

The first black performer to be recognized as a major country talent, Charley Pride has put out 25 albums, 11 of which are gold, and a long line of top charting singles including the million seller, "Kiss An Angel Good Mornin'." His musical awards are numerous. And to think he almost made baseball his career.



### LINDA RONSTADT—Asylum

The distinctive country flavor of Linda Ronstadt's recordings has given her music wide appeal with pop and country audiences alike. Putting out three LPs with a group, The Stone Poneys, Ronstadt embarked on a solo career that has earned her three platinum albums thus far.



### RED SOVINE—Starday

Red Sovine's first big hit was in 1965. It was a truck driving song called "Giddy Up, Go" which was No. 1 for eight weeks. Eleven years later, in 1976, he released another "trucker" song, "Teddy Bear," that raced to the No. 1 position in five weeks. This feat won him Billboard's 1976 Artist Reemergence of the Year award.



### BILLIE JO SPEARS—United Artists

Her first record at age 13, "Too Old For Toys, Too Young For Boys," was shared with Bugs Bunny on the flip side. A strange beginning, but after meeting Jack Rhodes, she came to Nashville and had a country hit "Easy To Be Evil." In 1974 she teamed with UA's Larry Butler and has since had a stream of hits including "Blanket On The Ground" and "I'm Not Easy."



### EDDIE RABBITT—Elektra

A proven songwriter—"Kentucky Rain" by Elvis Presley, "Pure Love" by Ronnie Milsap and countless other songs, has placed Eddie Rabbitt in the forefront of country writing. In 1973 he began recording himself and landed his Elektra contract in '74. His recordings, "Drinking My Baby (Off My Mind)"—a No. 1, and "Two Dollars In The Juicebox" have proven Rabbitt a country performer as well.



### T. G. SHEPPARD—Hitsville

For 10 years T. G. Sheppard recorded and toured with various country groups, then moved into the business side of things with his own independent production and promotion company. He ran across a tune, "Devil In The Bottle," that no one else wanted, so Sheppard recorded it himself for Melodyland Records. He continues to put out such product as "Solitary Man" for the same record company now known as Hitsville.



### JOE STAMPLEY—Epic

After experiencing some mild success in rock music, the Louisiana boy came back home to country. Joe Stampley now experiences the sweet success of making the top 10 country charts. Stampley's vinyl lineup includes a couple of No. 1 hits, "Soul Song" and "Roll On, Big Mama."



### CONNIE SMITH—Monument

After Connie Smith met Bill Anderson, the wheels of fate began to turn and events came, leaving her with an RCA record contract. Her first release, "Once A Day," went to the No. 1 spot and stayed on the charts for 2½ months. Gospel music is now as much a part of Smith's singing career as country. She has also recorded for the Columbia record label.



### MARTY ROBBINS—Columbia

Inspired by Gene Autry, Marty Robbins began to concentrate on developing his music career. While working on radio and television shows, Columbia Records discovered and signed him. Since that time Marty has turned out some major hits such as "El Paso" and "My Woman, My Woman, My Wife" both of which garnered him a Grammy.



### CAL SMITH—MCA

For several years Cal Smith traveled as emcee and featured vocalist with Ernest Tubb and the Texas Troubadour Band. Smith went out on his own with Kapp Records (now MCA) and in 1974 won CMA's single of the year award for "Country Bunkin'."



### CHARLIE RICH—Epic

It took 20 years and six record labels, but the Silver Fox finally came shining forth in fine fashion with "Behind Closed Doors" and "The Most Beautiful Girl" in 1973. Charlie Rich collected nearly a dozen awards in less than two years. After 20 years of struggle, it's finally coming easy.



### KENNY STARR—MCA

Kenny Starr appeared on a show with Loretta Lynn and since then Lynn has offered Starr her assistance in securing his MCA contract and putting him on her road show. Starr's musical efforts to date include a No. 1 country single with "Blind Man In The Bleachers" and another single, "Me and the Elephant."







**STATLER BROTHERS—Mercury**  
For years the Statlers have won awards as best country vocal group, and since its start professionally in 1963, have compiled a long list of hits including "Flowers On The Wall" and "Thank God, I've Got You." The group has managed to add three Grammys to its award collection.

**RED STEAGALL—ABC/Dot**  
Red Steagall's music exemplifies the Texas swing of Bob Wills in the '30s and '40s. Playing mandolin and guitar was the therapy Steagall used to recuperate from polio at age 15. He has stepped into the top 10 with "Lone Star Beer" and "Bob Wills Music."



**RAY STEVENS—Warner Brothers**  
Whether it be songwriting, performing, producing or recording, Ray Stevens has proven himself equally adept in all areas of the music profession. Diverse hits like "Everything Is Beautiful," "The Streak," "Mr. Businessman" and "Ahab The Arab" attest to his range of talent.

**GARY STEWART—RCA**  
Songwriting seemed to be Gary Stewart's main interest, with performing treated as an afterthought. His songs were recorded by numerous country stars. Stewart's performing talent could not be hidden, however, and an RCA record contract became his, with "Out Of Hand" and "Drinkin' Thing" taking him to the top of the charts.



**WYNN STEWART—Playboy**  
One of the first hillbillies to come out of the west coast, Wynn Stewart has proved himself as a writer with "Sing A Sad Song" and as a recording artist with "It's Such A Pretty World Today," his No. 1 single on Capitol. His Playboy release, "After The Storm" climbed to the top 10.

**MEL STREET—Polydor**  
A native of Virginia, Mel Street wrote his first hit on GRT—"Borrowed Angel." He has followed it with other big country tunes like "Levin' On Back Streets," "Smokey Mountain Memories" and "Devil In Your Kisses."



**NAT STUCKEY—MCA**  
Nat Stuckey's beginning was in radio where he worked as a disk jockey for several years, then joined the cast of "Louisiana Hayride." Several of his compositions were made popular by other artists. Stuckey's recording career has produced a couple of hits with "Sweet Thang" in 1966 and "Plastic Saddle" in 1968.

**CARMOL TAYLOR—Elektra**  
Teaming with such notables as Billy Sherrill, George Richey and Norro Wilson, Carmol Taylor has co-written songs like "My Man" by Tammy Wynette, "Get On My Love Train" by LaCosta and "Grand Tour," a George Jones No. 1 record. Taylor's own recordings of "Who Will I Be Loving Now" and "I Really Had A Ball Last Night" have placed him on the charts.



**MEL TILLIS—MCA**  
Mel Tillis, CMA's 1976 entertainer of the year, stutters except when it comes to writing and singing hit songs. Tillis has appeared on many major television shows and in the movie, "W.W. Dixie and the Dance Kings." He has written several smash hits "Ruby, Don't Take Your Love To Town" and "Detroit City." Tillis is also well-known for his unique style of comedy.

**TANYA TUCKER—MCA**  
At age nine Tanya Tucker knew she wanted to be a singer and began working on it. Her work produced a cameo role in the movie "Jeremiah Johnson," and a demo tape that put her in touch with Billy Sherrill. She released "Delta Dawn" that went to No. 1. Tucker continued to work hard recording and touring with all of her albums reaching top 10.



**CONWAY TWITTY—MCA**  
Harold Lloyd Jenkins learned to play guitar on his father's ferryboat. Moving from preaching to rock'n'roll to promoting Twitty burgers, he finally settled with what he knows best—country. His career has yielded such hits as "Hello Darlin'" and several duets with Loretta Lynn.

**BILLY WALKER—RCA**  
While working with the Big D Jamboree, Billy Walker was known as "The Traveling Texan, Masked Singer of Country Songs." The "mask" gimmick worked and in 1951 Walker signed with a major label. His first No. 1 was "Charlie's Shoes" followed by "Funny How Time Slips Away" and "A Million and One."



**GENE WATSON—Capitol**  
Country music has always been a part of Gene Watson's life. He did body work on cars during the day and played clubs at night before making the decision to go into music full time. Not a bad decision as his first hit, "Love In The Afternoon" will testify.

**MACK WHITE—Commercial**  
Mack White has written over 200 songs and sings, plays piano, bass, drums and guitar on his records. His start in music came with backing major artists and a three year "entertainment tour" on a Norwegian Caribbean ship line. He has had eight straight charting singles to date.



**DON WILLIAMS—ABC/Dot**  
The Pozo Seco Singers was Don Williams' three-member vocal group, singing pop, folk and country. Eventually Williams moved on into writing country songs in Nashville. Encouraged to record some of his own material, he has consistently found his way to the top of the country charts. His recognition in England is developing Williams into an international country personality.

**TAMMY WYNETTE—Epic**  
When Tammy Wynette and Billy Sherrill get together, it's hit time. "I Don't Want To Play House," "D-I-V-O-R-C-E" and "Stand By Your Man" are only three of the long list of Wynette's popular recordings. She was the first country female to receive a gold record for her "Greatest Hits" album. She has won three Grammy and four CMA top female vocalist awards.



**FARON YOUNG—Mercury**  
Faron Young has been recording for 25 years, during which time he has had 36 top 10 country songs. He has aided in the careers of such artists as Roger Miller, Willie Nelson and Kris Kristofferson. Young also owns the publication, Music City News. His album "The Best Of Faron Young, Volume II" contains his hit single, "The Worst You Ever Gave Me Was The Best I Ever Had."



**A**

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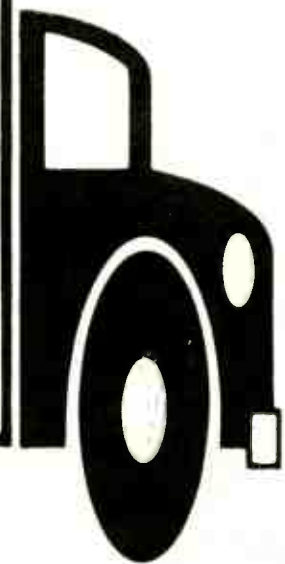
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 Tampa—WHBO (1050 AM), PO Box 17156. Zip: 33682. Tel: (813) 935-3171  
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 Valparaiso—WFSH (1340 AM), Box 308. Zip: 32580. Tel: (904) 678-2141  
 W. Palm Beach—WVET (850 AM), PO Box 70. Zip: 33402. Tel: (305) 965-5500  
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 Columbus—WPNX (1460 AM), Box 687. Zip: 31902. Tel: (404) 322-2270  
 Cordele—WFAV (98.3 FM), 20th Ave. at Owens St. Zip: 31015. Tel: (912) 273-1404  
 Cuthbert—WCUJ (850 AM), PO Box 348. Zip: 31740. Tel: (912) 732-3725  
 Douglas—WOKA (1310 AM, 106.7 FM), PO Box 471. Zip: 31533. Tel: (912) 384-1310  
 Dublin—WXLI (1230 AM, 92.7 FM), PO Box 967. Zip: 31021. Tel: (912) 272-4282  
 Gainesville—WNNR (1130 AM), PO Box 1398. Zip: 30501. Tel: (404) 532-6331  
 Garden City—WNMT (1520 AM), Box 7042. Zip: 31408. Tel: (912) 964-8124  
 Gordon—WKGQ (1560 AM, 107.1 FM), Box 356. Zip: 31031. Tel: (912) 628-2000  
 Griffin—WGRJ (1410 AM), PO Box 156. Zip: 30224. Tel: (404) 228-9474  
 Hawkinsville—WCEH (103.9 FM), PO Box 489. Zip: 31036. Tel: (912) 892-9061  
 Jasper—WYYZ (1580 AM), PO Box 280. Zip: 30143. Tel: (404) 692-6446  
 Jesup—WLOP (1370 AM), PO Box 647. Zip: 31545. Tel: (912) 427-3711  
 LaGrange—WLAG (1240 AM), PO Drawer 1429. Zip: 30241. Tel: (404) 882-3505  
 Macon—WDEB (1500 AM), PO Box 46. Zip: 31202. Tel: (912) 745-3383  
 Marietta—WBIE (1080 AM, 101.5 FM), PO Box 491. Zip: 30061. Tel: (404) 424-1015  
 Metter—WMAC (1360 AM), PO Box 238. Zip: 30439. Tel: (912) 685-2136  
 Millen—WGSR (1570 AM), Box 869. Zip: 30442. Tel: (912) 982-4142  
 Monroe—WKUN (1580 AM), 702-E. Spring. Zip: 30665. Tel: (404) 267-6558  
 Moultrie—WMTM (93.9 FM), PO Box 788. Zip: 31768. Tel: (912) 985-1300  
 McRae—WDAX (1410 AM), PO Box 1410. Zip: 31055. Tel: (912) 868-5611  
 Murrow—WSSA (1570 AM), Box 752. Zip: 30206. Tel: (404) 361-8843  
 Nashville—WNGA (1600 AM), PO Box 645. Zip: 31639. Tel: (912) 686-2001  
 Rome—WLAQ (1410 AM), Box 228. Zip: 30161. Tel: (404) 232-7767  
 Quitman—WSFB (1490 AM), PO Box 632. Zip: 31643. Tel: (912) 263-4373  
 Royston—WBLW (810 AM), Box 431. Zip: 30662. Tel: (404) 245-6101  
 Savannah—WQQT (1450 AM), 110 E. Congress. Zip: 31401. Tel: (912) 232-4182  
 Savannah—WTOC (94.1 FM), Box 8086. Zip: 31402. Tel: (912) 232-0127  
 Thomasville—WLOP (730 AM), PO Box 45. Zip: 31792. Tel: (912) 226-7911  
 Thomasville—WTVW (1240 AM), PO Box 591. Zip: 30824. Tel: (404) 595-1561  
 Tifton—WTFI (1340 AM), Box 968. Zip: 31794. Tel: (912) 382-1340  
 Valdosta—WGOV (92.9 FM), PO Box 1207. Zip: 31601. Tel: (912) 242-4513  
 Valdosta—WJEM (1150 AM), PO Box 368. Zip: 31601. Tel: (912) 242-1565  
 Vidalia—WVOP (970 AM), Box 900. Zip: 30474. Tel: (912) 537-9202  
 Warner Robins—WQCK (1600 AM), Box 2968. Zip: 31093. Tel: (912) 922-4488  
 Washington—WLOV (1370 AM, 100.1 FM), PO Box 400. Zip: 30673. Tel: (404) 678-2125  
 Waycross—WLTE (102.5 FM), Box 683. Zip: 31501. Tel: (912) 283-7100  
 West Point—WCJM (100.9 FM), 705 4th Ave. Zip: 31833. Tel: (404) 645-2991

### ● IDAHO

Boise—KBRJ (950 AM), 9400 Fairview. Zip: 83704. Tel: (208) 375-1111  
 Boise—KGEM (1140 AM), PO Box 5278. Zip: 83705. Tel: (208) 344-3511

Emmett—KMFE (101.7 FM), 204 W. Main. Zip: 83617. Tel: (208) 365-5642  
 Idaho Falls—KUPI (99.1 FM), 854 Lindsay Blvd. Zip: 83401. Tel: (208) 522-1101  
 Jerome—KART (1400 AM), 901 N. Lincoln. Zip: 83338. Tel: (208) 324-8181  
 McCall—KMCL (1240 AM), Box 907. Zip: 83638. Tel: (208) 634-2248  
 Pocatello—KWIK (1240 AM), Box 2005. Zip: 83201. Tel: (208) 232-1240  
 Preston—KACH (1340 AM), Box 235. Zip: 83263. Tel: (208) 852-1340  
 Rupert—KAYT (970 AM), Box 427. Zip: 83350. Tel: (208) 436-4757  
 St. Anthony—KIGO (1400 AM), Box 609. Zip: 83445. Tel: (208) 624-3246  
 Twin Falls—KLIX (1310 AM), PO Box 1259. Zip: 83301. Tel: (208) 733-1310

### ● ILLINOIS

Aurora—WFVR (1580 AM), 1880 Plain Ave. Zip: 60505. Tel: (312) 898-1580  
 Carmi—WRUL (97.3 FM), PO Box 31. Zip: 62821. Tel: (618) 382-4161  
 Casey—WKZI (800 AM), Box 428. Zip: 62420. Tel: (217) 932-4051  
 Centralia—WRXX (95.3 FM), 326 E. Broadway. Zip: 62801. Tel: (618) 532-1885  
 Champaign—WCCR (1580 AM), 2410 Skyline Dr. Zip: 61820. Tel: (217) 352-4141  
 Chicago—WJJD (1160 AM, 104.3 FM), 8 S. Michigan Ave. Zip: 60603. Tel: (312) 782-5466  
 Chicago—WMAQ (670 AM), Merchandise Mart. Zip: 60654. Tel: (312) 861-5555  
 Clinton—WHOW (1520 AM), Box 160. Zip: 61727. Tel: (217) 935-2161  
 Danville—WIAI (99.1 FM), 4 N. Vermilion. Zip: 61832. Tel: (217) 446-0180  
 Decatur—WDZQ (95.1 FM), 265 S. Park. Zip: 62523. Tel: (217) 423-9744  
 Effingham—WCRA (95.7 FM), Box 568. Zip: 62401. Tel: (217) 342-4141  
 Freeport—WFRL (1570 AM, 98.5 FM), Box 200. Zip: 61032. Tel: (815) 235-9375  
 Galesburg—WAAQ (95 FM), Box 1227. Zip: 61401. Tel: (309) 342-5131  
 Geneseo—WGEN (1500 AM), Box 67. Zip: 61254. Tel: (309) 944-4631  
 Jacksonville—WJIL (1550 AM), 1 Central Park Plaza. Zip: 62650. Tel: (217) 245-5119  
 Jerseyville—WJBM (104.1 FM), Box 310. Zip: 62052. Tel: (618) 498-2185  
 Litchfield—WSMI (106 FM), Box 10. Zip: 62056. Tel: (217) 324-5921  
 Macomb—WKAI (1510 AM), 119 W. Carroll St. Zip: 61455. Tel: (309) 833-5563  
 Marion—WDDD (107.3 FM), Rt. 37 North. Zip: 62959. Tel: (618) 997-8123  
 McLeansboro—WMCL (1060 AM), Box 282. Zip: 62859. Tel: (618) 643-2311  
 Normal—WAKC (1440 AM), Box 1440. Zip: 61761. Tel: (309) 829-3333  
 Ottawa—WRKX (95.3 FM), PO Box 430. Zip: 61350. Tel: (815) 434-6050  
 Paris—WACF (98.5 FM), Box 398. Zip: 61944. Tel: (217) 465-6336  
 Peoria—WXCL (1350 AM), WZRO (105 FM), 3641 Meadowbrook. Zip: 61604. Tel: (309) 685-5975  
 Rockford—Loves Pk.—WLVU (1520 AM, 96.7 AM), Box 2201. Zip: 61111. Tel: (815) 877-6037  
 Savannah—WCCI (100.1 FM), Box 310. Zip: 61074. Tel: (815) 273-7757  
 Shelbyville—WSHY (1560 AM, 104.9 FM), Box 343. Zip: 62565. Tel: (217) 774-2146  
 Sparta—WHCO (1230 AM), Box 255. Zip: 62286. Tel: (618) 443-2121  
 Springfield—WFBM (104.5 FM), 820 Myers Bldg. Zip: 62701. Tel: (217) 528-3033  
 Streator—WLAX (97.7 FM), Box 377. Zip: 61364. Tel: (815) 672-2947  
 Vandalia—WPMB (1500 AM, 107.1 FM), PO Box C. Zip: 62471. Tel: (618) 283-2325

### ● INDIANA

Auburn—WIFF (1570 AM), R-2. Zip: 46706. Tel: (219) 925-1055  
 Aurora—WSCH (99.3 FM), Box 99.3. Zip: 47001. Tel: (812) 438-2777  
 Bloomington—WGTC (92.3 FM), 535 S. Walnut. Zip: 47401. Tel: (812) 332-3366  
 Brazil—WWCM (1130 AM, 97.7 FM), Box 227. Zip: 47834. Tel: (812) 446-2317  
 Columbus—WCSE (101.5 FM), PO Box 709. Zip: 47201. Tel: (812) 372-4448  
 Connersville—WCNB (1580 AM), 406 Central Ave. Zip: 47331. Tel: (317) 825-6411  
 Evansville—WROZ (1400 AM), Box 139. Zip: 47701. Tel: (812) 422-4171  
 Ft. Wayne—WLVY (1450 AM), 925 Anthony Wayne Bank. Zip: 46802. Tel: (219) 743-3443  
 Indianapolis—WFMS (95.5 FM), 2255 N. Hawthorn Ln. Zip: 46218. Tel: (317) 359-5511  
 Indianapolis—WIRE (1430 AM), Box 88456. Zip: 46208. Tel: (317) 925-9201  
 Kokomo—WKMO (93.5 FM), PO Box 2208. Zip: 46901. Tel: (317) 453-1212  
 Kokomo—WWKI (100.5 FM), 304 N. Main. Zip: 46901. Tel: (317) 452-9845  
 Lafayette—WASK (105.3 FM), Box 880. Zip: 47902. Tel: (317) 447-2186  
 LaPorte—WCQE (96.7 FM), Box 385. Zip: 46350. Tel: (219) 362-5290  
 Paoli—WVAK (1560 AM, 95.3 FM), PO Box 150. Zip: 47454. Tel: (812) 723-3600  
 Plainfield—WART (98.3 FM), PO Box 5. Zip: 46168. Tel: (317) 839-2366  
 Shelbyville—WSVL (97.1 FM), PO Box 338. Zip: 46176. Tel: (317) 398-9757



South Bend—WJVA (1580 AM), Box 179 Zip 46624. Tel: (219) 234-1111  
 Scottsburg—WMP1 (100.9 FM), PO Box 270 Zip 47170. Tel: (812) 752-3688  
 Sullivan—WNDI (1550 AM), PO Box 545. Zip 47882. Tel: (812) 268-L 322  
 Terre Haute—WTHI (1480 AM), 918 Ohio St. Zip 47807. Tel: (812) 232-9481  
 Vevay—WVMGH (95.9 FM), RR #2, Box 103. Zip 47043. Tel: (812) 427-3310  
 Valparaiso—WLJE (105.5 FM), PO Box 149. Zip 46383. Tel: (219) 462-8125

● IOWA

Burlington—KKUZ (1150 AM), PO Box 946 Zip 52601. Tel: (319) 754-7565  
 Cedar Rapids—KHAK (1360 AM 98.1 FM), PO Box 1360. Zip 52406. Tel: (319) 365-9431  
 Davenport—KWNT (1580 AM), 1019 Mound St. Zip 52803. Tel: (319) 326-4407  
 Des Moines—KSO (1460 AM), 3900 N E Broadway. Zip 50317. Tel: (515) 265-6181  
 Des Moines—KWKY (1150 AM), Box 662. Zip: 50303. Tel: (515) 244-7122  
 Des Moines—WHO (1040 AM), 1+00 Walnut. Zip: 50308. Tel: (515) 288-6511  
 Fort Dodge—KWMT (54 AM) Box 578 Zip 50501 Tel: (515) 576-7333  
 Independence—KOUR (1220 AM 95.3 FM) Zip 50644. Tel: (319) 334-2549  
 Keokuk—KIMI (95.3 FM) 1008 Main. Zip 52632 Tel: (319) 524-7777  
 Mason City—KSMN (1010 AM) Box 1446 Zip 50401 Tel: (515) 423 8634  
 Mt Pleasant—KXSI (1130 AM), Box 1130 Zip 52641. Tel: (319) 385-3111  
 Muscatine—KWPC (860 AM), Box 116 Zip 52761 Tel: (319) 263-2442  
 Oelwein—KOEL (92.3 FM), Hwy 150 S Zip 50662 Tel: (319) 283 1234  
 Sioux City—KBCM (95.5 FM), 1400 Pierce Zip 51102. Tel: (712) 258-5595  
 Waterloo—KXEL (1540 AM), Hwy 281 E. Zip: 50705. Tel: (319) 233 3371  
 Waukon—KNEI (1140 AM), Box 151 Zip: 52172. Tel: (319) 568-3476  
 Waukon—KNEI (104 FM), Box 151. Zip 52172. Tel: (319) 568-3476

● KANSAS

Chanute—KKOY (1460 AM, 105.5 FM), Box 748. Zip 66720. Tel: (316) 431-3700  
 El Dorado—KOYY (99.3 FM), Box 550 Zip 67402. Tel: (316) 321-1360  
 Hays—KJLS (103.3 FM), Box 364 Zip 67601. Tel: (913) 628-1064  
 Hutchinson—KW8W (103.9 FM), Box 1036. Zip 67501. Tel: (316) 662-4486  
 Kansas City—KCKN (1340 AM, 94 FM), Box 1165 Zip 66117. Tel: (913) 321-3200  
 Liberal—KL18 (1470 AM), Box 856. Zip 67901 Tel: (316) 624-2556  
 Marysville—KNDY (1570 AM), RR #3. Zip 66508 Tel: (913) 562-2361  
 Pittsburg—KOAM (860 AM), Box F Zip 66762. Tel: (316) 231-7200  
 Topeka—KTOP (1490 AM), Box 1490. Zip 66601. Tel: (913) 234-3444  
 Topeka—KTPK (106.9 FM), 910 First Nat Bank Tower Zip 66603 Tel: (913) 234-2627  
 Wichita—KBUL (900 AM) Box 9001. Zip 67212  
 Wichita—KFDI (1070 AM, 101.3 FM), 4200 N Broadway. Zip 67201 Tel: (316) 838 9141  
 Wichita—KFRM (550 AM), KICT (95.1 FM), 14700 W Hwy 54 Zip 67203 Tel: (316) 942-7981

● KENTUCKY

Ashland—WTCR (1420 AM), Box 1420. Zip 41101 Tel: (606) 739-4600  
 Barbourville—WYWY (950 AM), PO Box 768. Zip 40906. Tel: (606) 546-4128  
 Benton—WAXU (99.3 FM) PO Box 7. Zip 42025. Tel: (502) 527-2581  
 Benton—WCBL (1290 AM) PO Box 7. Zip. 42025 Tel: (502) 527-2581  
 Berea—WKXO (1500 AM), Box 248. Zip 41840. Tel: (606) 986-9321  
 Bowling Green—WLBJ (1410 AM) Box 689. Zip 42101. Tel: (502) 843 3212  
 Bradenburg—WMMG (93.5 FM), Rt. 2 Zip 40108. Tel: (502) 422-3961  
 Catlettsburg—WCAK (92.7 FM), Box 635 Zip 41129. Tel: (606) 739-4113  
 Danville—WMGE (107.1 FM) Box 8. Zip 40422. Tel: (606) 236-2712  
 Eminence—WSTL (1600 AM), PO Box 185. Zip 40019. Tel: (502) 845-4200  
 Frankfort—WKYW (104.9 FM), Box P Zip 40601. Tel: (502) 223-8281  
 Glasgow—WGGC (95.1 FM), 510 Happy Valley Rd Zip 42141. Tel: (502) 651-2141  
 Hawesville—WKCM (1140 AM), Box 1140 Zip 42348. Tel: (502) 927-8121  
 Henderson—WSON (860 AM), Box 418. Zip 42420 Tel: (502) 826-3923  
 Hopkinsville—WHOP (98.7 FM), PO Box 709. Zip 42240. Tel: (502) 885-5331  
 Jamestown—WJRS (103.1 FM), Box 336. Zip 42629. Tel: (502) 343-4444  
 Lancaster—WIXI (1280 AM), PO Box 632. 40444. tel: (606) 792 2152  
 Lexington—WAXU (1580 AM, 103.1 FM), Box 11845. Zip 40511 Tel: (606) 254 8888  
 Louisville—WINN (1240 AM) 3rd & Broadway. Zip 40202. Tel: (502) 585-5148  
 Louisville—WTMT (620 AM), 201 W. York St. Zip 40201. Tel: (502) 583-3901  
 Madisonville—WFMW (730 AM), PO Box 338. Zip 42431. Tel: (502) 821-4096

Mayfield—WNGO (1320 AM), Box 679. Zip 42066. Tel: (502) 247-5122  
 Middlesboro—WMIK (560 AM), Box 608. Zip 40965. Tel: (606) 248-5842  
 Monticello—WFLW (1360 AM), Box 36. Zip: 42633. Tel: (606) 348-8427  
 Nicholasville—WNVL (860 AM), Box 247. Zip: 40356. Tel: (606) 885 6031  
 Owensboro—WBKR (92.5 FM), Box 1330 Zip 4 201 Tel: (502) 683 1558  
 Paducah—WKYO (93.3 FM), Box 2397 Zip 42001 Tel: (502) 442-7383  
 Pikeville—WDHR (92 FM), Box 2228. Zip 41501. Tel: (606) 432-5300  
 Pikeville—WLSI (900 AM), North Mayo Trail Zip 41501. Tel: (606) 437-7323  
 Renfro Valley—WRVK (1460 AM) Zip 40703 Tel: (606) 256-2146  
 Richmond—WC8R (1110 AM), PO Box O Zip 40475. Tel: (606) 623-1235  
 Scottsville—WLCK (1250 AM, 99.3 FM), Box 158. Zip 42164. Tel: (502) 237-3148  
 Somerset—WSEK (96.7 FM), PO Box 740 Zip 42501. Tel: (606) 678-5151  
 Stanford—WRSI (1520 AM, 95.9 FM), Box 237. Zip 40484. Tel: (606) 365-2126  
 Thompsonsville—WTKY (1370 AM), Box 308 Zip 42167. Tel: (502) 487 6119  
 Vanceburg—WKKS (1570 AM), 1106 Fairlane Zip 41179. Tel: (606) 796-3031  
 Whitesburg—WTCW (920 AM), Box 747 Zip 41858. Tel: (606) 633-2711  
 Whitley City—WEOQ (1220 AM), Box 475 Zip 42653 Tel: (606) 376-5100  
 Williamsburg—WVEJ (1440 AM) 107 S 4th St Zip 40769 Tel: (606) 549-2285

● LOUISIANA

Amite—WABL (1570 AM), PO Box 611 Zip 70422 Tel: (504) 748-8385  
 Bastrop—KTRY (730 AM), PO Box 1075 Zip 71220 Tel: (318) 281-3656  
 Bastrop—KVOB (1340 AM), 121 Haynie Ave. Zip 71220. Tel: (318) 281-1383  
 Baton Rouge—WYNN (1380 AM, 101.5 FM), PO Box 2541. Zip 70821. Tel: (504) 343 8340  
 Bogalusa—WBOX (920 AM) PO Box 280 Zip 70427 Tel: (504) 732-4288  
 Columbia—KCTO (1540 AM), Box 666 Zip 71418. Tel: (318) 649-2756  
 Denham Springs—WLB1 (1220 AM) Box 68 Zip 70726. Tel: (504) 665-5154  
 Ferriday—KFNV (93.5 FM), PO Box 592 Zip 71334. Tel: (318) 757-4200  
 Golden Meadow—KLE8 (1600 AM), 1842 Henry St Zip: 70357. Tel: (504) 475 5141  
 Gonzales—WLSG (1090 AM), PO Box 236 Zip 70737 Tel: (504) 644-2191  
 Hammond—WFPR (1400 AM, 107.1 FM), PO Box 1779. Zip 70401 Tel: (504) 542-1400  
 Houma—KCL1 (107.1 FM) Box 2068 Zip 70360 Tel: (504) 872-6828  
 Jennings—KJEF (92.7 FM), 122 N. Market. Zip 70546. Tel: (318) 824-2934  
 Jonesboro—KTOC (920 AM), 622 Hudson Ave Zip 71251. Tel: (318) 259-4600  
 Lafayette—KXKK (1520 AM), PO Box J Zip 70501 Tel: (318) 232-2632  
 Lake Charles—KLCL (1470 AM), PO Box 3067 Zip 70601. Tel: (318) 433-1641  
 Monroe—KLIC (1230 AM), 1700 Parkview Dr. Zip 71201. Tel: (318) 388-3090  
 Natchitoches—KD8H (97.7 FM), 720 Front St Zip 71457. Tel: (318) 352-9596  
 New Orleans—WSDL (1560 AM), 620 1st N8C Bldg. Zip 70112. Tel: (504) 581-7471  
 New Orleans—WSHO (800 AM), 2820 Canal St. Zip: 70119. Tel: (504) 822 2271  
 Oakdale—KREH (900 AM), PO Box 571 Zip 71463 Tel: (318) 335-2308  
 Oak Grove—KWCL (1280 AM), PO Drawer K Zip 71263. Tel: (318) 428-4243  
 Pineville—KPAL (1110 AM) 1610 Military HWY Zip 71360 Tel: (318) 445-5306  
 Port Sulphur—KAGY (1510 AM) PO Box 95 Zip 70083. Tel: (504) 564-3388  
 Rayville—KRIH (990 AM), PO Box 990. Zip 71269 Tel: (318) 728-2027  
 Shreveport—KFLO (1300 AM), 318 Lane Bldg Zip 71101. Tel: (318) 222-2744  
 Shreveport—KRMD (1340 AM, 101.1 FM) Box 1739 Zip 71166 Tel: (318) 221-6171  
 Shreveport—KWKH (1130 AM), Box 1130 Zip 71120. Tel: (318) 222-8711  
 Sulfur—KEZM (1310 AM), PO Box 190 Zip 70063. Tel: (318) 527-5202  
 Thibodaux—KT18 (630 AM), 108 Greer St Zip 70360 Tel: (504) 447-9006  
 West Monroe—KUZN (1310 AM), Box 547 Zip 71291. Tel: (318) 322-1491  
 Winnfield—KVCL (1270 AM), Box 548 Zip 71483 Tel: (318) 628-5822  
 Winnsboro—KMAR (1570 AM, 95.9 FM) PO Box 312. Zip 71295 Tel: (318) 435-5141

● MAINE

Augusta—WFAU (1340 AM, 101.3 FM), Box 307. Zip: 04330 Tel: (207) 623-3878  
 Bangor—WBGW (97.1 FM), 35 Hildreth St. Zip 04401. Tel: (207) 947 8321  
 Caribou—WFST (600 AM, 97.7 FM) Box 600 Zip 04736. Tel: (207) 493-3334  
 Lewiston—WCOU (1240 AM), PO Box 330. Zip 04240. Tel: (207) 784-6921  
 Norway—WXIV (1450 AM), Box 72 Zip 04268 Tel: (207) 743-5911  
 Portland—WPOR (1490 AM, 101.9 FM), 562 Congress St. Zip 04101 Tel: (207) 773-8111

● MARYLAND

Baltimore—WISZ (1590 AM), PO Box 2849 Zip 21225. Tel: (301) 761-1590  
 Baltimore—WPOC (93 FM), 711 W 40th St. Zip 21211. Tel: (301) 366-3693  
 Frostburg—WFR8 (560 AM), PO Box 430 Zip 21532 Tel: (301) 689-8871  
 Havre De Grace—WHDG (103.7 FM) Box 97 Zip 21078. Tel: (301) 939-0800  
 La Plata—WSMD (1560 AM) WXTR (104.1 FM) Box 19 Zip 20646 Tel: (301) 934-4612  
 Oakland—WMSG (1050 AM, 92.1 FM) Zip 21550. Tel: (301) 334-3800  
 Salisbury—WICO (1320 AM), PO Box 909 Zip 21801 Tel: (301) 742 3212  
 Thurmont—WTHU (1450 AM) PO Box 16 Zip 21788 Tel: (301) 271-7417  
 Westminster—WTRT (1470 AM), PO Box 828 Zip 21157. Tel: (301) 223-8800  
 Williamsport—WYII (95.9 FM), Box 434 Zip 21795 Tel: (304) 223-8800

● MASSACHUSETTS

Boston—WCOP (1150 AM) WTTK (100.7 FM), 234 Clarendon St Zip 02116 Tel: (617) 267-0123  
 E. Longmeadow—WTYM (1600 AM), 45 Fisher Ave Zip 01028. Tel: (413) 525-4141  
 Fitchburg—WFMP (104.5 FM), 170 Prichard St Zip 01421. Tel: (617) 343-4897  
 Worcester—WNEB (1230 AM), 236 Worcester Ctr. Zip 01608. Tel: (617) 756-4672

● MICHIGAN

Battle Creek—WWKQ (1500 AM) 15074 Six and One Half Rd Zip 49016 Tel: (616) 962 6267  
 Bay City—WXOX (1250 AM) PO Box 1250 Zip 48707. Tel: (517) 893-4588  
 Coldwater—WANG (98.5 FM), Box 1590 Zip 49036 Tel: (517) 279 9760  
 Flint—WKMF (1470 AM), Box 1470 Zip 48501 Tel: (313) 742 1470  
 Gladwin—WJEB (1350 AM), 3601 W Woods Rd Zip 48624. Tel: (517) 426 4527  
 Grand Rapids—WCUZ (1230 AM), 1 McKay Tower Zip 49503 Tel: (616) 451-2551  
 Grayling—WGRY (100.1 FM), 6514 Old Lake Rd Zip 49738. Tel: (517) 348-6181  
 Greenville—WPL8 (107.3 FM) PO Box 99. Zip 48838 Tel: (616) 754-3656  
 Harrison—WKMK (92.1 FM) 550 E Larch Rd Zip 48625. Tel: (517) 539 7105  
 Hastings—WBCB (1220 AM 100.1 FM) Box 88 Zip 49058. Tel: (616) 945-3414  
 Jackson—WJCO (1510 AM) PO Box 380 Zip 49204 Tel: (517) 783-2621  
 Kalamazoo—WBUK (1560 AM), 9112 S Westnedge Zip 49002. Tel: (616) 327-7051



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 Marine City—WSMA (1590 AM), 5300 Marine City Highway. Zip: 48039. Tel: (313) 765-8893.  
 Muskegon—WMUS (1090 AM, 107 FM), Box 5260. Zip: 49445. Tel: (616) 744-1671.  
 Newberry—WNBW (93.5 FM), PO Box 1. Zip: 49868. Tel: (906) 293-5114.  
 Otsego—WAOP (980 AM), Box 980. Zip: 49078. Tel: (616) 692-6851.  
 Petoskey—WMBN (1340 AM, 96.7 FM), U.S. 131 S. Zip: 49770. Tel: (616) 347-8713.  
 St. Joseph—WIRX (107.1 FM), PO Box 107. Zip: 49085. Tel: (616) 983-3992.  
 Sandusky—WMIC (1560 AM, 97.7 FM), 19 S. Elk. Zip: 48471. Tel: (313) 648-2700.  
 Southfield—WDEE (1500 AM), 21700 Northwestern. Zip: 48075. Tel: (313) 557-1500.  
 Traverse City—WTCM (103.5 FM), 314 E. Front. Zip: 49684. Tel: (616) 946-7675.  
 Ypsilanti—WSDS (1480 AM), 580 W. Clark Rd. Zip: 48197. Tel: (313) 484-1480.  
 Zeeland—WZND (99.3 FM), 410 E. Main. Zip: 49464. Tel: (616) 772-2144.

### ● MINNESOTA

Aitkin—KKN (930 AM), Box 930. Zip: 56431. Tel: (218) 927-2344.  
 Alexandria—KCMT (100.7 FM), 720 Hawthorne St. Zip: 56308. Tel: (612) 763-5166.  
 Brainerd—KLIZ (1380 AM), 2700 E. Oak St. Zip: 56401. Tel: (218) 829-2853.  
 Duluth—KAQH (1390 AM, 94.9 FM), Box 6167. Zip: 55806. Tel: (218) 727-1521.  
 E. Grand Forks—KRAD (1590 AM, 103.9 FM), 909 Rhinehart Dr. Zip: 56721. Tel: (218) 773-2424.  
 Faribault—KDHL (920 AM), 601 Central Ave. Zip: 55021. Tel: (507) 334-4345.  
 Fergus Falls—KBRE (1250 AM), Box 494. Zip: 56537. Tel: (218) 736-7596.  
 Fosston—KEHG (1480 AM, 107.1 FM), Box 49. Zip: 56470. Tel: (218) 732-3306.  
 Hibbing—WKKQ (1060 AM), Box 1060. Zip: 55746. Tel: (218) 262-4545.  
 Minneapolis—KTCR (690 AM), 3701 Winnetka Ave. N. Zip: 55427. Tel: (612) 544-1558.  
 Minneapolis—KTCR (97.1 FM), 3800 Minnehaha Ave. S. Zip: 55427. Tel: (612) 722-2222.  
 Morris—KMRS (1230 AM), Box 231. Zip: 56367. Tel: (612) 589-3131.  
 Park Rapids—KPRM (1240 AM), E. Highway 34. Zip: 56470. Tel: (218) 732-3406.  
 Pipestone—KLOH (1050 AM), Box 512. Zip: 56164. Tel: (507) 825-3363.  
 Preston—KFIL (1060 AM, 103.1 FM), Hwy. 16 W. Zip: 55965. Tel: (507) 765-3856.  
 Princeton—WKPM (1300 AM), WQPM (106.3 FM) Box 188. Zip: 55371. Tel: (612) 389-1300.  
 Red Wing—KCUK (105.5 FM), Box 102. Zip: 55066. Tel: (612) 388-3511.  
 Rochester—KOLM (1520 AM), 114½ S. Broadway. Zip: 55901. Tel: (507) 288-1971.  
 Roseau—KRWB (1410 AM), PO Box 130. Zip: 56751. Tel: (218) 463-1410.  
 St. Cloud—WVJO (98 FM), Box 220. Zip: 56301. Tel: (612) 251-4422.  
 St. Louis Park—KRSL (950 AM), 11320 Valley View Rd. Zip: 55343. Tel: (612) 941-5774.  
 St. Peter—KRBI (1310 AM, 105.5 FM), 1031 Grace St. Zip: 56082. Tel: (612) 665-3336.  
 Worthington—KWOA (730 AM), PO Box 592. Zip: 56187. Tel: (507) 376-6165.

### ● MISSISSIPPI

Amory—WAMY (1580), PO Box 458. Zip: 38821. Tel: (601) 256-5911.  
 Bay Springs—WHII (1570 AM), WXYI (93.5 FM), Box 548. Zip: 39422. Tel: (601) 764-3151.  
 Biloxi—WMVI (570 AM), PO Box 4565. Zip: 39533. Tel: (601) 388-2323.  
 Booneville—WBIP (99.3 FM), U.S. Highway 45 South. Zip: 38829. Tel: (601) 728-5301.  
 Brandon—WRKN (970 AM), Box 145. Zip: 39042. Tel: (601) 825-5045.  
 Cathoun City—WJRN (1530 AM), Box 598. Zip: 38916. Tel: (601) 628-5130.  
 Carthage—WCEP (1080 AM), PO Drawer L. Zip: 39051. Tel: (601) 267-7949.  
 Clarksdale—WJBI (101.7 FM), PO Box 1202. Zip: 38614. Tel: (601) 627-1113.  
 Cleveland—WCLD (1490 AM), Drawer X. Zip: 38732. Tel: (601) 843-4091.  
 Cleveland—WDSK, Hwy 61 N. Zip: 38732. Tel: (601) 846-6644.  
 Columbia—WCJU (1450 AM), PO Box 472. Zip: 39429. Tel: (601) 736-2616.  
 Columbus—WMBC (1400 AM), WJWF (103.1 FM), 702 2nd Ave. Zip: 39701. Tel: (601) 328-1400.  
 Corinth—WCMA (1230 AM), PO Box 471. Zip: 38834. Tel: (601) 286-5575.  
 Corinth—WWTX (95.3 FM), PO Box 1367. Zip: 38834. Tel: (601) 287-3101.  
 Ellisville—WBSJ (102.3 FM), PO Drawer F. Zip: 39437. Tel: (601) 477-8526.  
 Eupora—WEPA (710 AM), PO Box 710. Zip: 39744. Tel: (601) 258-7170.  
 Forest—WMAG (850 AM), PO Box 1539. Zip: 39074. Tel: (601) 469-3701.  
 Fulton—WFTO (1330 AM), PO Box 587. Zip: 38843. Tel: (601) 862-3191.  
 Greenville—WGVM (1260 AM), WDMS (105.7 FM), PO Box 1438. Zip: 38701. Tel: (601) 334-4559.  
 Greenwood—WA8G (960 AM), PO Box 408. Zip: 3893D. Tel: (601) 453-7822.  
 Grenada—WRIL (100.1 FM), PO Box 941. Zip: 38901. Tel: (601) 226-6444.

Gulfport—WGUF (1130 AM, 106.7 FM), PO Box 789. Zip: 39501. Tel: (601) 863-1130.  
 Hattiesburg—WBKH (950 AM), Box 1508. Zip: 39401. Tel: (601) 544-8800.  
 Iuka—WVOM (1270 AM), 311 Eastport St. Zip: 38852. Tel: (601) 423-6059.  
 Jackson—WJCO (1510 AM), PO Box 380. Zip: 49204. Tel: (517) 783-2621.  
 Jackson—WJQS (1400 AM), PO Box 22604. Zip: 39205. Tel: (601) 948-2401.  
 Jackson—WWUN (1590 AM), Box E, Delta Station. Zip: 39213. Tel: (601) 355-0373.  
 Laurel—WLAU (1430 AM), PO Box 167. Zip: 39440. Tel: (601) 649-1430.  
 Louisville—WLSM (1270 AM), PO Box 111. Zip: 39339. Tel: (601) 773-3481.  
 McComb—WAKK (1140 AM), 908 Delaware Ave. Zip: 39648. Tel: (601) 684-4116.  
 Meridian—WOKK (910 AM), PO Box 5797. Zip: 39301. Tel: (601) 693-2661.  
 Natchez—WNAT (1450 AM), PO Box 768. Zip: 39120. Tel: (601) 442-4895.  
 New Albany—WNAU (103.5 FM), 101 Moss Hill Dr. Zip: 38652. Tel: (601) 534-4409.  
 Newton—WBKN (1410 AM), 103 School St. Zip: 39345. Tel: (601) 683-3331.  
 Picayune—WRJW (1320 AM), Box 849. Zip: 39466. Tel: (601) 798-4835.  
 Pontotoc—WSEL (1440 AM, 96.7 FM), Box 240. Zip: 38663. Tel: (601) 484-1440.  
 Senatobia—WSAO (1550 AM), PO Box 448. Zip: 38668. Tel: (601) 562-4445.  
 Tupelo—WLEO (580 AM), Box 410. Zip: 38801. Tel: (601) 842-7658.  
 Tupelo—WJLJ (1060 AM), PO Box 1626. Zip: 38801. Tel: (601) 844-4646.  
 West Point—WROB (1450 AM), PO Box 1336. Zip: 39773. Tel: (601) 494-1450.  
 Yazoo City—WJNS (92.1 FM), PO Box 1048. Zip: 39194. Tel: (601) 746-5921.

### ● MISSOURI

Ava—KSOA (1430 AM), Box 386. Zip: 65608. Tel: (417) 683-4191.  
 Bolivar—KBLR (1130 AM), KLTB (106.3 FM), Box 360. Zip: 65613. Tel: (417) 326-5257.  
 Boonville—KWRT (1370 AM, 99.3 FM), Radio Hills Rd. Zip: 65233. Tel: (816) 882-6505.  
 Bowling Green—KPCR (1530 AM, 100.9 FM), Box 1. Zip: 63334. Tel: (314) 324-2283.  
 Butler—KMAAM (1530 AM), 800 E. Nursery. Zip: 64730. Tel: (816) 679-4191.  
 Canton—KQCA (102.3 FM), Box 6. Zip: 63435. Tel: (314) 288-4436.  
 Cape Girardeau—KZYM (1220 AM), 1025 Broadway. Zip: 63701. Tel: (314) 335-8291.  
 El Dorado Springs—KESM (107.1 FM), Box 228. Zip: 64744. Tel: (417) 876-2741.  
 Excelsior Springs—KEXS (1090 AM), Drawer D. Zip: 64024. Tel: (816) 637-6061.  
 Festus—KJCF (1400 AM), N. Mill St. Zip: 63028. Tel: (314) 937-7642.  
 Fredericktown—KFTW (1450 AM), PO Box 71. Zip: 63645. Tel: (314) 783-6461.  
 Fulton—KFAL (900 AM), Box 581. Zip: 65251. Tel: (314) 642-3341.  
 Hannibal—KHMO (1070 AM), Box 711. Zip: 63401. Tel: (314) 221-3450.  
 Houston—KBTC (1250 AM), Box C. Zip: 65483. Tel: (417) 967-3353.  
 Ironton—KPIA (1480 AM), PO Box 437. Zip: 63650. Tel: (314) 546-7473.  
 Joplin—WMBH (1450 AM), Box 608. Zip: 64801. Tel: (417) 623-1450.  
 Kansas City—KAYQ (1190 AM), 3435 Broadway. Zip: 64111. Tel: (816) 753-7707.  
 Kansas City—K8IL (1140 AM), PO Box 1140. Zip: 64141. Tel: (816) 781-6600.  
 Kennett—KBXM (1540 AM), Box 569. Zip: 63857. Tel: (314) 888-5333.  
 Kennett—KTMO (98.9 FM), Box 509. Zip: 63857. Tel: (314) 888-4991.  
 Lexington—KLEX (1570 AM), Box 188. Zip: 64067. Tel: (816) 259-2214.  
 Macon—KLTJ (1560 AM), Box 188. Zip: 63552. Tel: (816) 385-2191.  
 Marshall—KMMO (1300 AM), Box 128. Zip: 65340. Tel: (816) 886-7422.  
 Maryville—KNIM (1580 AM, 99.3 FM), Box 278. Zip: 64468. Tel: (816) 882-2151.  
 Piedmont—KPWB (1140 AM), Hwy. H. Zip: 63957. Tel: (314) 223-4218.  
 Poplar Bluff—KWOC (930 AM), Box 399. Zip: 63901. Tel: (314) 785-0881.  
 Portageville—KMIS (1050 AM), Box 250. Zip: 63873. Tel: (314) 379-5436.  
 Rolla—KCLU (1590 AM, 94.3 FM), PO Box 728. Zip: 65401. Tel: (314) 364-1590.  
 Rolla—KZNN (105.3 FM), Box 727. Zip: 65401. Tel: (314) 364-2525.  
 St. Joseph—KFEQ (680 AM), PO Box 879. Zip: 64502. Tel: (816) 233-8881.  
 St. Joseph—KUSN (1270 AM), 2414 S. Leonard Rd. Zip: 64503. Tel: (816) 233-2577.  
 St. Louis—WIL (1430 AM, 92.3 FM), 300 N. 12th Blvd. Zip: 63101. Tel: (314) 436-1600.  
 Salem—KSMO (1340 AM), Hwy. 19 S. Zip: 65560. Tel: (314) 729-6658.  
 Sedalia—KFRO (1490 AM), West Hwy. 50. Zip: 65301. Tel: (816) 826-5005.  
 Sikeston—KSTG (97.7 FM), PO Box 907. Zip: 63801. Tel: (314) 471-1520.  
 Springfield—KTTS (1400 AM, 94.7 FM), Box 1806. Tel: (417) 865-6614.  
 Springfield—KWTO (560 AM), PO Box 4568. Zip: 65801. Tel: (417) 883-9000.  
 Thayer—KALM (1290 AM), Box 15. Zip: 65791. Tel: (417) 264-7211.

Union—WLPW (101.7 FM), Box 549. Zip: 63084. Tel: (314) 583-5155.  
 Warrenton—KWRE (730 AM), Box 220. Zip: 63383. Tel: (314) 456-3311.  
 Waynesville—KJPW (1390 AM), KYSD (102.3 FM) Box 518. Zip: 65583. Tel: (314) 336-4913.

### ● MONTANA

Anaconda—KANA (580 AM), PO Box 1180. Zip: 59711. Tel: (406) 563-3473.  
 Baker—KFLN (960 AM), Box 790. Zip: 59313. Tel: (406) 778-3371.  
 Bozeman—KXXL (1450 AM), Box 1689. Zip: 59715. Tel: (406) 587-5188.  
 Billings—K8MY (1240 AM), Box 20316. Zip: 59104. Tel: (406) 259-4586.  
 Great Falls—KMON (560 AM), PO Box 2427, #7 Holiday Village. Zip: 59403. Tel: (406) 453-0336.  
 Hardin—KHON (1230 AM), Box 389. Zip: 59034. Tel: (406) 665-1277.  
 Kalispell—KGEZ (600 AM), Box 600. Zip: 59901. Tel: (406) 755-6600.  
 Missoula—KYSS (930 AM), 400 Ryman St. Zip: 59801. Tel: (406) 728-9300.  
 Sidney—KGXC (1480 AM), Box 31. Zip: 59270. Tel: (406) 482-2115.  
 West Yellowstone—KWYS (920 AM), PO Box 9. Zip: 59758. Tel: (406) 646-7361.  
 Wolf Point—KVCK (1450 AM), Box 668. Zip: 59201. Tel: (406) 653-1900.

### ● NEBRASKA

Beatrice—KW8E (92.9 FM), Box 1450. Zip: 68310. Tel: (402) 228-5923.  
 Fairbury—KGMF (1310 AM), PO Box 425. Zip: 68352. Tel: (402) 729-3382.  
 Grand Island—KRGJ (96.5 FM), Box G. Zip: 68801. Tel: (308) 382-3494.  
 Lexington—KRVN (880 AM), PO Box 619. Zip: 68850. Tel: (308) 324-2371.  
 Lincoln—KECK (1530 AM), Box 6006. Zip: 68506. Tel: (402) 423-1530.  
 Lincoln—KHAT (106.3 FM), PO Box 6006. Zip: 68506. Tel: (402) 489-1063.  
 Norfolk—WJAG (780 AM), Box 789. Zip: 68701. Tel: (402) 371-0780.  
 North Platte—KAHL (1410 AM), Box 248. Zip: 69101. Tel: (308) 537-1120.  
 Omaha—KOOO (1420 AM, 104.5 FM), 102 N. 48th St. Zip: 68504. Tel: (402) 556-6700.  
 Scottsbluff—KEYR (690 AM), Box 1263. Zip: 69361. Tel: (308) 632-4119.

### ● NEVADA

Fallon—KVLV (930 AM), 1155 Gummow Dr. Zip: 89406. Tel: (702) 422-5858.  
 Las Vegas—KRAM (1340 AM), 925 E. Desert Inn Rd. Zip: 89109. Tel: (702) 732-1363.  
 Las Vegas—KVEG (970 AM), Castaways Hotel. Zip: 89109. Tel: (702) 735-8644.  
 Las Vegas—KTRI (92.3 FM), Castaways Hotel. Zip: 89109. Tel: (702) 735-7415.  
 Reno—KBET (1340 AM), Box 11710. Zip: 89510. Tel: (702) 322-1340.  
 Reno—KONE (1450 AM), Box 1928. Zip: 89505. Tel: (702) 329-9261.

### ● NEW HAMPSHIRE

Dover—WDNH (97.5 FM), Box 576. Zip: 03820. Tel: (603) 742-7059.  
 Nashua—WOTW (106.3 FM), Box 448. Zip: 03060. Tel: (603) 882-2781.

### ● NEW JERSEY

Franklin—WSUS (102.3 FM), PO Box 102, 75 Main St. Zip: 07416. Tel: (201) 827-2525.  
 Washington—WCRV (1580 AM), Box 150, Rt. 31 N. Zip: 07882. Tel: (201) 689-1580.

### ● NEW MEXICO

Alamogordo—KALG (1230 AM), Box 720. Zip: 88310. Tel: (505) 437-1505.  
 Albuquerque—KRZY (1450 AM), PO Box 3280. Zip: 87110. Tel: (505) 266-5833.  
 Aztec—KHAP (1340 AM), Box J. Zip: 87410. Tel: (505) 334-2266.  
 Bayard—KNFT (950 AM), U.S. Hwy. 180 E. Zip: 88023. Tel: (505) 388-1958.  
 Carlsbad—KCCC (930 AM), 1206 W. Mermod. Zip: 88220. Tel: (505) 887-5521.  
 Clovis—KCLV (1240 AM), Box 1907. Zip: 88101. Tel: (505) 763-4401.  
 Clovis—KMTY (99.1 FM), PO Drawer 1890. Zip: 88101. Tel: (505) 762-3707.  
 Clovis—KWKa (680 AM), Box 926. Zip: 88101. Tel: (505) 762-4411.  
 Farmington—KRZE (1280 AM), PO Box 1529. Zip: 87401. Tel: (505) 327-9696.  
 Gallup—KGLP (94.5 FM), 306 S. 1st., PO Drawer K. Zip: 87301. Tel: (505) 863-6222.  
 Humble City—KCIA (1110 AM), Box 149. Zip: 88251. Tel: (505) 392-6546.  
 Las Cruces—KGRD (570 AM), PO Box 968. Zip: 88001. Tel: (505) 524-8588.  
 Portales—KENN (1450 AM), PO Box 886. Zip: 88130. Tel: (505) 356-6681.  
 Roswell—KRSY (1230 AM), PO Box 1981. Zip: 88201. Tel: (505) 622-0290.  
 Santa Fe—KAFE (810 AM), Box 4097. Zip: 87502. Tel: (505) 471-2311.  
 Santa Rosa—KSYX (1420 AM), Drawer K. Zip: 88435. Tel: (505) 472-3808.  
 Silver City—KNFT (950 AM), U.S. 180 East. Zip: 88061. Tel: (505) 388-1959.  
 Truth or Consequences—KCHS (1400 AM), PO Box 351. Zip: 87901. Tel: (505) 894-2400.



Tucumcari—KTNM (1400 AM), Box 668, Zip 88401, Tel (505) 461-0522

## ● NEW YORK

Albany—WGNA (107.7 FM), Box 1069, Zip 12201, Tel (518) 273-6500  
Albany—WOKO (1460 AM), Box 1460, Zip 12201, Tel (518) 449-1460  
Amsterdam—WKOL (1570 AM), Box 3, Zip 12010, Tel (518) 843-1570  
Baldwinsville—WSEN (1050 AM, 92.1 FM), Box 1050, Zip 13027, Tel (315) 635-3971  
Binghamton—WKOP (1360 AM), 34 Chenango St., Zip 13902, Tel (607) 722-3437  
Buffalo—WWOL (1120 AM, 104.1 FM), Hotel La Fayette, Zip 14203, Tel (716) 854-1120  
Canandaigua—WFLC (102.3 FM), Box 155, Zip 14424, Tel (716) 394-2301  
Glens Falls—WVWC (1450 AM), 217 Dix Ave., Zip 12801, Tel (518) 793-4444  
Horseheads—WQIX (100.9 FM), Box 288, Zip 14845, Tel (607) 739-3555  
Lancaster—WXRL (1300 AM), 5360 William St., Zip 14086, Tel (716) 684-4142  
New York—WJLN (1050 AM), 400 Park Ave., Zip 10022, Tel (212) 688-1000  
Plattsburgh—WKDR (1070 AM), Box 518, Zip 12901, Tel (518) 561-7600  
Remsen—WADR (1480 AM), Box 1480, Zip 13438, Tel (315) 831-3941  
Rochester—WNYR (880 AM), 931 E. Main, Zip 14605, Tel (716) 473-6800  
Sandy Creek—WSCP (1070 AM), 9190 N. Main St., Zip 13145, Tel (315) 387-3400  
Troy—WHAZ (1330 AM), PO Box 784, Zip 12181, Tel (518) 272-1010  
Utica—WTLB (107.3 FM), Box 781, Zip 13503, Tel (315) 797-1330

## ● NORTH CAROLINA

Albemarle—WZKY (1580 AM), PO Box 550, Zip 28001, Tel (704) 982-1111  
Asheville—WWNC (570 AM), PO Box 2451, Zip 28802, Tel (704) 253-3825  
Beaufort—WBMA (1400 AM), PO Box 156, Zip 28516, Tel (919) 728-3131  
Benson—WPYB (1130 AM), PO Box 215, Zip 27504, Tel (919) 892-7003  
Bryson City—WBHN (1590 AM), Box 820, Zip 28713, Tel (704) 488-2682  
Burgaw—WVBS (1470 AM), PO Box 696, Zip 28425, Tel (919) 259-4734  
Canton—WPIL (920 AM), PO Box 471, Zip 28716, Tel (704) 648-3576  
Canton—WWIT (970 AM), PO Box 391, Zip 28716, Tel (704) 648-3588  
Charlotte—WAME (1480 AM), Box 1008, Zip 28231, Tel (704) 377-5916  
Charlotte—WSOC (103.7 FM), Box 2536, Zip 28234, Tel (704) 372-0930  
Cherryville—WCSL (1590 AM), PO Box 367, Zip 28021, Tel (704) 435-3297  
Concord—WEGO (1410 AM), PO Box 128, Zip 28025, Tel (704) 786-9112  
Dunn—WQTI (103.1 FM), PO Box 431, Zip 28334, Tel (919) 892-3133  
Durham—WDCQ (105 FM), Box 2126, Zip 27702, Tel (919) 682-0319  
Durham—WTKI (1310 AM), PO Box 1571, Zip 27702, Tel (919) 477-7351  
Farmville—WFAG (1250 AM), Box 229, Zip 27828, Tel (919) 753-4122  
Fayetteville—WFAY (1230 AM), PO Box 649, Zip 28302, Tel (919) 483-0393  
Fayetteville—WFNC (94C AM), Box 35297, Zip 28303, Tel (919) 867-3131  
Forest City—WAGY (1320 AM), PO Box 280, Zip 28043, Tel (704) 245-9887  
Forest City—WBBQ (780 AM, 93.3 FM), West Main, Zip 28043, Tel (704) 245-4205  
Franklin—WFSC (1050 AM, 96.7 FM), Box 470, Zip 28734, Tel (704) 524-4418  
Fuquay-Varina—WAKS (1460 AM, 103.9 FM), Box 588, Zip 27526, Tel (919) 552-2283  
Gastonia—WLTC (1370 AM), Box 3927, Akers Center, Zip 28052, Tel (704) 865-1079  
Goldensboro—WFMC (730 AM), PO Box 2006, Zip 27530, Tel (919) 734-4211  
Graham—WSML (1190 AM), PO Box 367, Zip 27253, Tel (919) 227-4254  
Granite Falls—WKJK (900 AM), Box 486, Zip 28630, Tel (704) 396-3361  
Greensboro—WG8G (1400 AM), PO Box 22005, Zip 27420, Tel (919) 273-3631  
Greenville—WNCT (1070 AM, 107.7 FM), Box 7167, Zip 27834, Tel (919) 758-1070  
Hamlet—WKDX (1250 AM), PO Box 826, Zip 28345, Tel (919) 582-2653  
Henderson—WIZS (1450 AM), PO Box 1299, Zip 27536, Tel (919) 438-8135  
Henderson—WXNC (92.5 FM), PO Box 1240, Zip 27536, Tel (919) 438-8341  
Hendersonville—WKIT (102.5 FM), PO Drawer 2470, Zip 28739, Tel (704) 693-4193  
Hickory—WXRC (95.7 FM), PO Box 938, Zip 28601, Tel (704) 327-3527  
Jacksonville—WLAS (910 AM), Bell Fork Rd., Zip 28540, Tel (919) 347-4111  
Jacksonville—WRCM (92.1 FM), Box A-J, Zip 28540, Tel (919) 455-2202  
Kannapolis—WRKB (1460 AM, 99.7 FM), Box R, Zip 28081, Tel (704) 933-1121  
King—WKTE (1090 AM), PO Box 465, Zip 27021, Tel (919) 983-3111  
Kings Mountain—WKMT (1220 AM), Box 669, Zip 28086, Tel (704) 739-3671  
Kinston—WRNS (95.1 FM), PO Box 609, Zip 28501, Tel (919) 523-4111

Lumberton—WJSK (102.3 FM), PO Box 1056, Zip 28358, Tel (919) 738-4771  
Marshall—WMMH (1460 AM), PO Box 528, Zip 28753, Tel (704) 649-3051  
Monroe—WIXE (1190 AM), Box 1007, Zip 28110, Tel (704) 289-2525  
Morgantown—WMNC (92.1 FM), PO Box 969, Zip 28655, Tel (704) 437-0521  
Murphy—WKRK (1320 AM), Rt. 1, Box 22, Zip 28906, Tel (704) 837-6200  
N. Wilkesboro—WK8C (810 AM), PO Box 938, Zip 28659, Tel (919) 667-2221  
Raleigh—WK6Q (1000 AM), Box 1386, Zip 27602, Tel (919) 772-1000  
Raleigh—WYNA (1550 AM), PO Box 30099, Zip 27612, Tel (919) 782-9233  
Reidsville—WREV (1220 AM), PO Box 1349, Zip 27320, Tel (919) 349-2986  
Rocky Mount—WVFA (100.7 FM), Box 4005, Zip 27801, Tel (919) 442-3108  
Roxboro—WKRK (96.7 FM), PO Box 1176, Zip 27573, Tel (919) 599-2119  
Salisbury—WRDX (106.5 FM), Box 4157, Zip 28144, Tel (704) 636-9739  
Selma—W8ZB (1090 AM), PO Box 1, Zip 27576, Tel (919) 965-3753  
Siler City—WNCA (1570 AM), Box 429, Zip 27344, Tel (919) 742-2135  
Sparta—WCOK (1060 AM), Box 617, Zip 28675, Tel (919) 372-8231  
Statesville—WFMX (105.7 FM), 1117 Radio Rd., Zip 28677, Tel (704) 872-6348  
Tabor City—WKSJ (104.9 FM), Box 127, Zip 27463, Tel (919) 653-2131  
Taylorsville—WSTH (860 AM), PO Box 997, Zip 28681, Tel (704) 632-4621  
Wendell—WETC (540 AM), Box 280, Zip 27591, Tel (919) 269-6113  
West Jefferson—WKSJ (580 AM), Box 729, Zip 28694, Tel (919) 246-6001  
Wilson—WLLY (1350 AM), PO Box 3584, Zip 27893, Tel (919) 237-5171  
Williamston—WIAM (900 AM), WSEC (103.7 FM), Highway 17, Zip 27892, Tel (919) 792-4161  
Wilmington—WKLK (980 AM), 118 Princess St., Zip 28401, Tel (919) 763-4633  
Winston-Salem—WTQR (104.1 FM), Box 3018, Zip 27102, Tel (919) 727-0060

## ● NORTH DAKOTA

Bismark—KBMR (1130 AM), Box 1233, Zip 58501, Tel (701) 255-1234  
Fargo—KFGO (790 AM), Box 2966, Zip 58102, Tel (701) 237-5245  
Jamestown—KSJB (600 AM), KSJM (93.3 FM), Box 600, Zip 58401, Tel (701) 252-3570  
Langdon—KNDC (1080 AM), Zip 58249, Tel (701) 256-2146  
Mayville—KMAV (1520 AM, 101.7 FM), Box 29, Zip 58257, Tel (701) 786-2006  
Minot—KCJB (97.1 FM), Box 1686, Zip 58701, Tel (701) 852-0361  
Minot—KTYN (1430 AM), Box 637, Zip 58701, Tel (701) 856-0301  
Oakes—KDDR (1220 AM), Box 411, Zip 58474, Tel (701) 742-2187  
Toga—KTGO (1090 AM), Box 456, Zip 58852, Tel (701) 664-3322  
Williston—KEYZ (1360 AM), Box 1367, Zip 58801, Tel (701) 572-5371

## ● OHIO

Akron—WSLR (1350 AM), 369 S. Fortage Path, Zip 44320, Tel (216) 535-6165  
Ashland—WNCO (101.3 FM), Box 311, Zip 44805, Tel (419) 289-2605  
Athens—WOUH (91.3 FM), College St., Zip 45701, Tel (614) 594-5321  
Canton—WYNY (900 AM), 1515 Cleveland Ave., N., Zip 44703, Tel (216) 456-8396  
Chillicothe—WBEX (1490 AM, 93.3 FM), PO Box 244, Zip 45601, Tel (614) 773-2244  
Cincinnati—WCLU (1320 AM), Box 1320, Zip 45206, Tel (606) 581-4950  
Cincinnati—WUBE (1230 AM, 105 FM), 225 E. 6th St., Zip 45202, Tel (513) 621-6960  
Cleveland—WHK (1420 AM), Cleveland Plaza Hotel, Euclid at 12th, Zip 44115, Tel (216) 781-1420  
Columbus—WMNI (920 AM), Southern Hotel, Zip 43215, Tel (614) 221-1354  
Conneaut—WWOW (1360 AM), WFIZ (105.5 FM), 211 1/2 Main St., Zip 40030, Tel (216) 593-2233  
Dayton—WONE (980 AM), 11 So. Wilkinson St., Zip 45402, Tel (513) 224-1501  
Fairfield—WCNW (1560 AM), PO Box 50, Zip 45014, Tel (513) 874-9180  
Findlay—WHMQ (100.5 FM), 101 W. Sandusky St., Zip 45840, Tel (419) 422-4545  
Georgetown—WURD (97.7 FM), Box 222, Zip 45121, Tel (513) 378-6151  
Hillsboro—WSRW (1590 AM, 106.7 FM), Drawer A, Zip 45133, Tel (513) 393-1590  
Ironton—WITO (107.1 FM), Box 292, Zip 45638, Tel (614) 532-1922  
Jackson—WLMJ (1280 AM), Court & Broadway, Zip 45640, Tel (614) 286-2141  
Lancaster—WHOK (95.5 FM), 1660 Columbus-Lancaster Rd., N.W. Zip 43130, Tel (614) 653-4373  
Lima—WIMA (102.1 FM), 667 W. Market St., Zip 45802, Tel (419) 228-7515  
Mansfield—WCLW (1140 AM), 771 McPherson St., Zip 44905, Tel (419) 525-2333  
Marietta—WBRJ (910 AM), Box 329, Zip 45750, Tel (614) 373-0910  
Middleport—WMPQ (92.1 FM), Box 71, Zip 45760, Tel (614) 992-2930  
Oberlin—WOBL (1320 AM), Box 277, Zip 44074, Tel (216) 774-1570

Portsmouth—WPAY (1400 AM), 1009 Gallia St., Zip 45662, Tel (614) 353-5176  
Toledo—WOHO (1470 AM), 2965 Pickle Rd., Zip 43616, Tel (419) 255-1470  
Toledo—WOTD (1560 AM), 3225 Arlington, Zip 43614, Tel (419) 385-2507  
Youngstown—WNIO (1540 AM), Box 2244, Zip 44406, Tel (216) 545-4024

## ● OKLAHOMA

Anadarko—KRPT (850 AM), Box 969, Zip 73005, Tel (405) 247-6682  
Atoka—KEOR (1110 AM), Box 1110, Zip 73005, Tel (405) 889-3392  
Blackwell—KLTR (1580 AM), Box 70, Zip 74631, Tel (405) 363-4567  
Chickasha—KXKK (105.5 FM), 500 Country Club Rd., Zip 73018, Tel (405) 224-1604  
Duncan—KRHD (1350 AM), 1701 Pine, Zip 73533, Tel (405) 225-1350  
Guthrie—KOKC (1490 AM), Box 1490, Zip 73044, Tel (405) 282-5005  
Guymon—KGVN (1210 AM), Box 130, Zip 73942, Tel (405) 338-7255  
Hobart—KTJS (1420 AM), Box 311, Zip 73651, Tel (405) 726-2479  
Lawton—KCCO (1050 AM), 1525 S. Flowermound, Zip 73501, Tel (405) 355-1050  
Madill—KMAD (1550 AM), PO Box 576, Zip 73446, Tel (405) 795-2345  
McAlester—KNEA (1150 AM), Box 1068, Zip 74501, Tel (918) 423-1460  
Miami—KGLC (910 AM), Box 511, Zip 74354, Tel (918) 542-3301  
Muskogee—KJEM (1530 AM), Box 1921, Zip 74401, Tel (918) 742-4626  
Muskogee—KMUS (1380 AM), PO Box 128, Zip 74401, Tel (918) 682-2488  
Norman—WNAD (640 AM), Box 640, Zip 73070, Tel (405) 324-0640  
Oklahoma City—KEBC (94.7 FM), Box 94580, Zip 73109, Tel (405) 631-7501  
Oklahoma City—KLPB (1140 AM), PO Box 94970, Zip 73109, Tel (405) 634-1411  
Okmulgee—KOKL (1240 AM), PO Box 756, Zip 74447, Tel (918) 756-3646  
Pauls Valley—KVLH (1470 AM), Box 610, Zip 73075, Tel (405) 238-3314  
Poteau—KINB (107.3 FM), Box H, Zip 74953, Tel (918) 647-2127  
Pryor—KOLS (1570 AM), KKMA (104.5 FM), Box 66, Zip 74361, Tel (918) 825-2763  
Sallisaw—KRBB (1560 AM, 95.9 FM), Box 666, Zip 74955, Tel (918) 775-9109  
Sand Springs—KTOW (1340 AM), 11 E. Broadway, Zip 74101, Tel (918) 245-9577  
Tahlequah—KTLQ (1350 AM), Box 497, Zip 74464, Tel (918) 456-2511  
Tulsa—KTOW (1340 AM), KGOW (92.1 FM), Box 637, Zip 74101, Tel (918) 245-9577  
Tulsa—KVOO (1170 AM), 3701 S. Peoria, Zip 74101, Tel (918) 743-7814  
Wagner—KJEM (1530 AM), Box 219, Zip 74467, Tel (918) 485-2186  
Wewoka—KWSH (1260 AM), Box 1260, Zip 74884, Tel (405) 257-5441

## ● OREGON

Albany—KRKT (990 AM, 99.9 FM), 1207 E. 9th, Zip 97321, Tel (503) 926-8628  
Ashland—KCMX (580 AM), Box 128, Zip 97520, Tel (503) 482-2211  
Astoria—KVAS (1230 AM), Radio Central, Zip 97103, Tel (503) 325-6221  
Eugene—KEED (1450 AM), 1245 Charnelton, Zip 97401, Tel (503) 344-1457  
Gresham—KRDR (1230 AM), Box 32, Zip 97030, Tel (503) 667-1230  
Hermiston—KOHU (1360 AM), Box 145, Zip 97838, Tel (503) 567-6500  
Klamath Falls—KLAD (960 AM), KJSN (92.5 FM), Box 960, Zip 97601, Tel (503) 882-8833  
North Bend—KRBR (1340 AM), Box 308, Zip 97459, Tel (503) 756-5108  
Ontario—KYET (1450 AM), Box 157, Zip 97914, Tel (503) 889-3153  
Portland—KWJJ (1080 AM), 931 S.W. King, Zip 97205, Tel (503) 228-4393  
Redmond—KPRE (1240 AM), Box 782, Zip 97756, Tel (503) 548-5101  
St. Helena—KOH1 (1600 AM), Box 398, Zip 97051, Tel (503) 397-1600  
Salem—KRAY (1430 AM), Box 1430, Zip 97308, Tel (503) 581-1430

## ● PENNSYLVANIA

Allentown—WHOL (1600 AM), 1125 Colorado, Zip 18105, Tel (215) 434-4801  
Altoona—WVAM (100.1 FM), 2727 West Albert Dr., Zip 16602, Tel (814) 944-9456  
Brownsville—WASP (1130 AM), Box 270, Zip 15417, Tel (412) 785-3450  
Carlisle—WHYL (102.3 FM), Box 219, Zip 17013, Tel (717) 249-1717  
Chambersburg—WC8G (1590 AM), Box U, Zip 17201, Tel (717) 263-4131  
Du Bois—WCED (1420 AM), 80 Park Place, Zip 15801, Tel (814) 371-6100  
Ellwood City—WFEM (92.1 FM), 226 Fifth St., Zip 16117, Tel (412) 758-4527  
Ephrata—WIOV (105.1 FM), Box 430, Zip 17522, Tel (717) 733-2226  
Everett—WSKE (1050 AM), Box 187, Zip 15537, Tel (814) 652-2600  
Erie—WWGO (1450 AM), PO Box 1184, Zip 16512, Tel (814) 456-7078

## Radio Stations

Johnstown—WYQ (99.1 FM), Box 787 Zip 15901 Tel (814) 886-4311  
 Linesville—WVCC (101.7 FM), Box 307 Zip 16424 Tel (814) 683-4000  
 Lock Haven—WBPZ (92.1 FM), 132½ Main St Zip 17745 Tel (717) 748-4038  
 Mansfield—WGCR (104.5 FM), Box 416 Zip 16933 Tel (717) 662-3200  
 McKeesport—WIXZ (1360 AM), PO Box 1360 Zip 15132 Tel (412) 751-2400  
 Mercer—WVIZ (103.9 FM) R D #1 Zip 16137 Tel (412) 981-4580  
 Milton—WMLP (1380 AM, 100.9 FM), YMCA Bldg Zip 17847 Tel (717) 568-1380  
 North East—WHYP (1530 AM, 100.9 FM), Box 112 Zip 16428 Tel (814) 725-9664  
 Philadelphia—WRCP (1540 AM, 104.5 FM), 2043 Locust St Zip 19103 Tel (215) 564-2300  
 Phillipsburg—WPHB (1260 AM), Radio Park Zip 16866 Tel (814) 342-2300  
 Pittsburgh—WEEP (1080 AM, 108 FM), 107 6th St Zip 15222 Tel (412) 391-3000  
 Ridgway—WTMX (94.3 FM), Main St Zip 15853 Tel (814) 773-3166  
 Roaring Spring—WKM (1370 AM), Zip 16673 Tel (814) 224-2151  
 Scranton—WGBI (910 AM), 1000 Wyoming Ave Zip 18509 Tel (717) 342-7634  
 Sunbury—WKOK (94.1 FM), Box 1070 Zip 17801 Tel (717) 286-5838  
 Tyrone—WGMR (101.1 FM), Box 247 Zip 16686 Tel (814) 684-3200  
 Waynesboro—WAYZ (1380 AM, 101.5 FM), 33 E Main St Zip 17268 Tel (717) 762-3138  
 Williamsport—WILQ (105.1 FM), Box 389 Zip 17701 Tel (717) 322-4675  
 Windber—WWBR (1350 AM), 1311 Midway Zip 15963 Tel (814) 467-9746  
 York—WNOW (1250 AM), Box 1757 Zip 17405 Tel (717) 755-1049

### • RHODE ISLAND

Providence—WHIM (1110 AM, 94.1 FM), 115 Eastern Ave Zip 02914 Tel (401) 438-6110

### • SOUTH CAROLINA

Abbeville—WABV (1590 AM), Box 700 Zip 29620 Tel (803) 459-2163  
 Beaufort—WBEU (960 AM), 3040 Boundary Zip 29902 Tel (803) 524-3050  
 Camden—WPUB (1130 AM), PO Box 753 Zip 79020 Tel (803) 432-1130  
 Cayce—WCAY (620 AM), Box 125 Zip 29033 Tel (803) 796-1850  
 Charleston—WEZL (103.5 FM), PO Box 1228 Zip 29402 Tel (803) 577-7537  
 Charleston—WQSN (1450 AM), Box 891 Zip 29402 Tel (803) 722-2652  
 Chester—WCMJ (99.3 FM), Box 297 Zip 29706 Tel (803) 377-3193  
 Columbia—WCOS (98 FM), Box 748 Zip 29202 Tel (803) 256-7348  
 Darlington—WDAR (1350 AM, 105.5 FM), 122 Asbury Ave Zip 29532 Tel (803) 393-4081  
 Dillon—WDSC (800 AM, 92.9 FM), Box 231 Zip 29536 Tel (803) 774-9031  
 Easley—WELP (103.9 FM), Box 667 Zip 29640 Tel (803) 859-4401  
 Fountain Inn—WFIS (1600 AM), Box 156 Zip 29644 Tel (803) 963-5991  
 Georgetown—WSHG (106.3 FM), Drawer 1400 Zip 29440 Tel (803) 546-4161  
 Greenville—WESC (660 AM, 92.5 FM), PO Box 2447 Zip 29602 Tel (803) 242-4660  
 Greenwood—WMTY (1090 AM) Burnett Rd Zip 29646 Tel (803) 223-4300  
 Kingstree—WDKD (1310 AM) Box 525 Zip 29556 Tel (803) 382-2361  
 Lancaster—WLCM (1360 AM), 103 S Catawba St Zip 29720 Tel (803) 283-2051  
 Moncks Corner—WBER (950 AM), PO Box 67 Zip 29461 Tel (803) 899-2195  
 Newberry—WKMG (1520 AM) Box 70 Zip 29108 Tel (803) 276-2507  
 Orangeburg—WHCE (103.9 FM), PO Box 1507 Zip 29115 Tel (803) 534-8995  
 Spartanburg—WKDY (1400 AM), Box 5035 Zip 29301 Tel (803) 583-2727  
 Summerville—WAZS (980 AM), PO Box 859 Zip 29483 Tel (803) 873-6354  
 Sumter—WFIG (1290 AM), Drawer 38 Zip 29150 Tel (803) 773-7305  
 Walhalla—WGOG (1000 AM), PO Box 278 Zip 29691 Tel (803) 638-3616  
 Woodruff—WSJW (1510 AM), Box 576 Zip 29388 Tel (803) 476-8189

### • SOUTH DAKOTA

Aberdeen—KKA (1560 AM), PO 317 Zip 57401 Tel (605) 229-1560  
 Deadwood—KDSJ (980 AM), 775 Main Zip 57732 Tel (605) 578-1826  
 Hot Springs—KOBH (580 AM), Box 611 Zip 57747 Tel (605) 745-3152  
 Huron—KIJV (92.1 FM), 1726 Dakota Ave Zip 57350 Tel (605) 352-8621  
 Lemmon—KBJM (1400 AM), Box B9 Zip 57638 Tel (605) 374-5747  
 Pierre—KGF (1060 AM), Box 1197 Zip 57501 Tel (605) 224-8686  
 Rapid City—KIMM (1150 AM), Box 1100 Zip 57701 Tel (605) 348-1100

Rapid City—KTOO (1340 AM), Box 8250 Zip 57701 Tel (605) 343-0888  
 Sioux Falls—KXRB (1000 AM, 104.7 FM), 100 N. Phillips St Zip 57102 Tel (605) 336-7393  
 Urgis—K8HB (810 AM), Box 779 Zip 57785 Tel (605) 347-2526  
 Yankton—WNAX (570 AM), 3rd & Mulberry Zip 57078 Tel (605) 665-7442

### • TENNESSEE

Ardmore—WSLV (1110 AM), PO Box 96 Zip 38449 Tel (615) 427-2178  
 Athens—WYXI (1390 AM), 14 Decatur Pike Zip 37303 Tel (615) 745-1390  
 Bolivar—WBOL (96.7 FM), Box 191 Zip 38808 Tel (901) 658-5400  
 Brownsville—WBLG (95.3 FM), Box 198 Zip 38012 Tel (901) 772-3700  
 Chattanooga—WDDO (1310 AM, 96.5 FM), Box 4232 Zip 37405 Tel (615) 266-5117  
 Clarksville—WDXN (540 AM), Box 724 Zip 37040 Tel (615) 645-2411  
 Cleveland—WCL (1570 AM), 67 Ocoee St. N.W. Zip 37311 Tel (615) 472-6511  
 Clinton—WYSH (1380 AM), PO Box 329 Zip 37716 Tel (615) 457-1380  
 Crossville—WAEW (99.3 FM), Drawer W Zip 38555 Tel (615) 484-5115  
 Crossville—WCSV (1490 AM), PO Box 591 Zip 38555 Tel (615) 484-5168  
 Dayton—WDNT (1280 AM), Box 290 Zip 37321 Tel (615) 775-2331  
 Dyersburg—WASL (100.1 FM) Box 100 Zip 38024 Tel (615) 285-1330  
 Elizabethton—WIDD (1520 AM), 604 Elk Ave Zip 37643 Tel (615) 543-3191  
 Fayetteville—WIXC (1140 AM), PO Box 757 Zip 37334 Tel (615) 433-2537  
 Franklin—WAGG (950 AM), 950 Mallory Rd Zip 37064 Tel (615) 794-1594  
 Franklin—WIZO (1380 AM) PO Box 1380 Zip 37064 Tel (615) 794-4103  
 Gallatin—WAMG (1130 AM), PO Box 521 Zip 37066 Tel (615) 452-3456  
 Greeneville—WOFM (94.9 FM), Box 243 Zip 37743 Tel (615) 639-1831  
 Greeneville—WSMG (1450 AM), 737 Kingsley Ave Zip 37743 Tel (615) 638-3188  
 Harriman—WHBT (1600 AM), PO Box 221 Zip 37748 Tel (615) 882-1600  
 Humboldt—WHMT (1190 AM), Box 1190 Zip 38343 Tel (901) 784-1190  
 Humboldt—WIRJ (102.3 FM) 2606 E End Zip 38343 Tel (901) 784-1386  
 Jackson—WDXI (1310 AM), Box 489 Zip 38301 Tel (901) 427-9611  
 Johnson City—WJCV (910 AM), Box W Zip 37601 Tel (615) 477-3127  
 Kingsport—WGOC (1090 AM) Box 1369 Zip 37662 Tel (615) 247-7131  
 Knoxville—WBIR (103.5 FM), 1513 Hutchinson Zip 37917 Tel (615) 637-1010  
 Knoxville—WVKK (850 AM), 6711 Kingston Pk Zip 37919 Tel (615) 588-6511  
 Lewisburg—WJMJ (1490 AM, 94.3 FM), Box 20 Zip 37091 Tel (615) 359-4511  
 Lexington—WDXL (1490 AM), Box 170 Zip 38351 Tel (901) 968-3776  
 Maryville—WGAP (1400 AM), Box 607 Zip 37801 Tel (615) 983-4310  
 McKenzie—WHD (1440 AM), PO Box 370 Zip 38201 Tel (901) 352-3371  
 McKenzie—WKTA (106.9 FM), Rt. 2 Zip 38201 Tel (901) 352-2212  
 McMinnville—WAKI (1230 AM), Box 409 Zip 37110 Tel (615) 473-2632  
 Memphis—KWAM (101 FM), Box 12107 Zip 38112 Tel (901) 323-2679  
 Memphis—WMC (790 AM), 1960 Union Zip 38104 Tel (901) 274-8515  
 Memphis—WZXR (103 FM), Hotel Peabody Zip 38103  
 Milan—WKBJ (1600 AM, 92.3 FM), Box 230 Zip 38358 Tel (901) 866-7481  
 Morristown—WMTN (1300 AM), Box 70 Zip 37814 Tel (615) 586-7993  
 Murfreesboro—WMTS (810 AM), Box 860 Zip 37130 Tel (615) 893-6611  
 Nashville—WENO (1430 AM), Box 5236 Zip 37206 Tel (615) 868-9366  
 Nashville—WKDA (1240 AM), Stahlman Bldg Zip 37201 Tel (615) 254-1355  
 Nashville—WSIX (97.9 FM), 441 Murfreesboro Rd Zip 37210 Tel (615) 259-2200  
 Nashville—WSM (650 AM), Box 100 Zip 37202 Tel (615) 749-2258  
 Newport—WLIK (1270 AM), Knoxville Hwy Zip 37821 Tel (615) 623-3095  
 Oneida—WBNT (1310 AM, 105.5 FM), Box 370 Zip 37841 Tel (615) 569-8598  
 Paris—WTPR (105.5 FM), Box 700 Zip 38242 Tel (901) 642-2623  
 Pikeville—WUAT (1110 AM), PO Box 128 Zip 37367 Tel (615) 447-2906  
 Pulaski—WMLG (98.3 FM), Box 361 Zip 38478 Tel (615) 363-6439  
 Ripley—WTRB (1570 AM), Box 410 Zip 38063 Tel (901) 616-2221  
 Rogersville—WRRS (1370 AM), Burem Rd Zip 37857 Tel (615) 272-2628  
 Savannah—WORM (1010 AM), Box B Zip 38372 Tel (901) 925-4981  
 Selmer—WDTM (1130 AM), Box 128 Zip 38375 Tel (901) 645-6165  
 Shelbyville—WLIF (1580 AM), PO Box 7 Zip 37160 Tel (615) 684-1514  
 Smithville—WJLE (1480 AM, 101.7 FM), Route 1 Zip 37166 Tel (615) 597-4265  
 Soddy-Daisy—WEDG (1240 AM), 11826 Back Valley Zip 31319 Tel (615) 332-1240

Tazewell—WNNT (1250 AM), Box 95 Zip 37879 Tel (615) 626-4203  
 Trenton—WTNE (1500 AM), Townhouse Office Bldg Zip 38382 Tel (901) 855-1500  
 Tullahoma—WBGY (740 AM), Westside Dr Zip 37388 Tel (615) 455-2607  
 Wartburg—WECO (940 AM), Box 100 Zip 37887 Tel (615) 346-3900  
 Waverly—WPHC (1060 AM), PO Box 415 Zip 37185 Tel (615) 296-2456  
 Woodbury—WBRY (1540 AM), Box 7 Zip 37190 Tel (615) 563-2313

### • TEXAS

Abilene—KWKC (1340 AM), PO Box 2201 Zip 79604 Tel (915) 673-2545  
 Alice—KOPY (1070 AM, 92.1 FM) Box 731 Zip 78332 Tel (512) 664-4323  
 Amarillo—KZIP (1310 AM), Box 5905 Zip 79107 Tel (806) 374-3796  
 Amarillo—KDJW (1010 AM, 94.1 FM), Box 5844 Zip 79107 Tel (806) 372-6543  
 Andrews—KACT (1360 AM), PO Box 308 Zip 79714 Tel (915) 523-2845  
 Athens—KBDU (141C AM), PO Box 309 Zip 75751 Tel (214) 675-2277  
 Austin—KOKE (1370 AM), Box 1208 Zip 78767 Tel (512) 454-2561  
 Austin—KVET (1300 AM), 705 N Lamar Zip 78703 Tel (512) 474-1300  
 Bay City—KIOX (1270 AM) Box 1391 Zip 77414 Tel (713) 245-4642  
 Baytown—KBUK (1360 AM), Box 419 Zip 77520 Tel (713) 424-5531  
 Beaumont—KLVI (560 AM) PO Box 5463 Zip 77702 Tel (713) 838-3911  
 Beaumont—KTRM (990 AM) Box 5425 Zip 77702 Tel (713) 892-4990  
 Big Springs—KHEM (1270 AM), Box 750 Zip 70720 Tel (915) 267-2523  
 Bonham—KFYN (1570 AM), Box 248 Zip 75418 Tel (214) 583-3151  
 Borger—KBBB (1600 AM), Box 1748 Zip 79007 Tel (806) 273-7575  
 Borger—KQTY (1490 AM), PO Box 165 Zip 79007 Tel (806) 273-5737  
 Bowie—K8AN (1410 AM), Box 1080 Zip 76230 Tel (817) 872-2288  
 Brady—KNEL (1490 AM), Box 630 Zip 76825 Tel (915) 597-2119  
 Breckenridge—KST8 (1430 AM), Post Oak Rd. Box 232 Zip 76024 Tel (817) 559-3331  
 Brenham—KTTX (1280 AM) 105 N Market Zip 77833 Tel (713) 836-3537  
 Brownwood—KEAN (1240 AM), Box 100 Zip 76801 Tel (915) 646-9300  
 Brownwood—KXKE (101.5 FM), Box 280 Zip 76801 Tel (915) 646-1015  
 Bryan—KORA (98.3 FM), Box 3069 Zip 77801 Tel (713) 822-2511  
 Bryan—WTAW (1150 AM), Box 3008 Zip 77801 Tel (713) 846-7788  
 Burnet—KHLB (1340 AM), PO Box 398 Zip 78611 Tel (512) 756-2147  
 Cameron—KMIL (1330 AM), Drawer 832 Zip 76520 Tel (817) 697-6633  
 Center—KDET (930 AM) PO Box 231 Zip 75935 Tel (713) 598-3304  
 Cleburne—KCLE (1120 AM), 919 N Main Zip 76031 Tel (817) 645-6643  
 Clarksville—KCAR (1350 AM), Box 609 Zip 75426 Tel (214) 427-3861  
 Cleveland—KJCH (1410 AM), PO Box 520 Zip 77327 Tel (713) 592-7711  
 Coleman—KSTA (1100 AM), Box 432 Zip 76834 Tel (815) 625-4181  
 Conroe—KIKR (900 AM), Box 68 Zip 77301 Tel (713) 756-5500  
 Corpus Christi—KIKN (1590 AM), Box 2827 Zip 78403 Tel (512) 884-9354  
 Corpus Christi—KOU (103.3 FM), PO Box 898 Zip 78403 Tel (512) 643-6504  
 Corsicana—KICR (1019 FM), Rt. 1 Radio Hill Zip 75110 Tel (214) 872-2611  
 Cuero—KEV (1600 AM), PO Box 864 Zip 77954 Tel (512) 275-3430  
 Dallas—K8OX (1480 AM), 9900 McCree Rd Zip 75238 Tel (214) 348-3800  
 Del Rio—KWMC (1490 AM), PO Box 1505 Zip 78840 Tel (512) 775-2161  
 Denton—KDNT (1440 AM), PO Box 125 Zip 76201 Tel (817) 382-2552  
 Dimmitt—KDHN (1470 AM), Box 608 Zip 79027 Tel (806) 647-3186  
 Dumas—KDD (800 AM), Box 555 Zip 79029 Tel (806) 935-4141  
 Edna—KWBY (1130 AM), Drawer FF Zip 77957 Tel (512) 782-3515  
 El Paso—KHEY (690 AM), 2419 N. Piedras Zip 79930 Tel (915) 566-9301  
 El Paso—KLOZ (102.1 FM), 444 Executive Blvd Zip 79902 Tel (915) 533-3404  
 Farwell—KZOL (1570 AM), Box 458 Zip 79235 Tel (806) 481-3318  
 Floydada—KFP (900 AM), 124 W. California St. Zip 79235 Tel (806) 983-2841  
 Ft Worth—KXOL (1360 AM), 1705 W 7th Zip 76101 Tel (817) 335-4841  
 Ft Worth—WBAP (820 AM) 3900 Barnett Zip 76103 Tel (817) 429-2330  
 Fredericksburg—KNAF (910 AM), PO Box 311 Zip 78624 Tel (512) 997-2197  
 Freeport—KBRZ (1460 AM), Box AA Zip 77541 Tel (713) 233-2655  
 Georgetown—KGTN (1530 AM, 96.7 FM), Box 100 Zip 78626 Tel (512) 863-5700  
 Graham—KSWA (1330 AM, 107 FM), Box 1050 Zip 76046 Tel (817) 549-1330



Hamilton—KCLW (900 AM), Box 592 Zip 76531 Tel (817) 386-5259  
 Harlingen—KELT (94.5 FM), Drawer 711 Zip 78550 Tel (512) 423-3910  
 Hillsboro—KHBR (1560 AM), PO Box 569 Zip 76645 Tel (817) 583-3431  
 Henderson—KGRI (1000 AM) Box 1000 Zip 75652 Tel (214) 657-4528  
 Hondo—KRME (1460 AM), Box 447 Zip 78861 Tel (512) 426-3367  
 Houston—KENR (1070 AM) 2 Greenway Plaza #900 Zip 77046 Tel (713) 621-1550  
 Houston—KNYZ (1230 AM), Box 188 Zip 77001 Tel (713) 523-2581  
 Jasper—KTXJ (1350 AM), Box 6090 Zip 75951 Tel (713) 384-2544  
 Kermit—KERB (600 AM), Drawer X, Zip 79745 Tel (915) 586-3481  
 Kerrville—KPFM (94.3 FM), Box 2187 Zip 78028 Tel (512) 257-8200  
 Kilgore—KOCA (1240 AM) PO Box 192 Zip 75662 Tel (214) 984-2001  
 La Grange—KVLG (1570 AM), Drawer K Zip 78945 Tel (713) 968-3173  
 Lamesa—KPET (690 AM), Box 30 Zip 79331 Tel (806) 872-2404  
 Lampasas—KCYL (1450 AM), PO Drawer 886 Zip 76550 Tel (512) 556-3671  
 Liberty—KPXE (1050 AM), 1211 N Main Zip 77575 Tel (713) 336-5793  
 Littlefield—KZZN (1490 AM), PO Box 192 Zip 79339 Tel (806) 385-4474  
 Lockhart—KCLT (1060 AM), Box 240 Zip 78644 Tel (512) 398-5232  
 Longview—KEES (1430 AM), Rt. 4, Box 531 Zip 75601 Tel (214) 753-0411  
 Longview—KYXK (105.7 FM) Box 2727 Zip 75601 Tel (214) 757-2662  
 Lubbock—KDAV (580 AM), Box 6070 Zip 79413 Tel (806) 745-4500  
 Lubbock—KLLL (1460 AM, 96.3 FM), Box 10327 Zip 79408 Tel (806) 763-1911  
 Lufkin—KRBA (1340 AM), Box 1345 Zip 75901 Tel (713) 634-6661  
 Marshall—KKYR (1410 AM), Box 1326 Zip 75670 Tel (214) 938-5136  
 Merkle—KWFA (1500 AM), Box 220 Zip 79536 Tel (915) 928-4701  
 Mineola—KM00 (1510 AM), PO Box 499 Zip 75773 Tel (214) 569-2729  
 Mineral Wells—KORC (1140 AM) Box 638 Zip 76067 Tel (817) 325-1140  
 Monahans—KVKM (1330 AM) Drawer K Zip 79756 Tel (915) 943-2588  
 Midland—KBAT (93.3 FM), 401 W Missouri Zip 79701 Tel (915) 563-2121  
 Midland—KJBC (1150 AM), S Lamesa Rd Zip 79701 Tel (915) 684-5152  
 Nacogdoches—KJCS (103.3 FM), Box 1111 Zip 75961 Tel (713) 564-1230  
 Odessa—KOYL (1310 AM, 97.9 FM), 4000 Rasco Ave Zip 79762 Tel (915) 366-2801  
 Orange—KOGT (1600 AM) PO Box 1329 Zip 77630 Tel (713) 883-4381  
 Palestine—KNET (1450 AM) PO Box 649 Zip 75801 Tel (214) 729-6077  
 Pampa—KGRO (1230 AM), Box 1779 Zip 79065 Tel (806) 669-6800  
 Paris—KPRE (1250 AM), 210 1st Nat'l Bldg Zip 75460 Tel (214) 784-6676  
 Pasadena—KIKK (650 AM, 96 FM), Box 1152 Zip 77501 Tel (713) 473-4433  
 Plainview—KFLP (900 AM), 1415 W 5th Zip 79072 Tel (806) 293-2257  
 Plainview—KKYN (1090 AM), Box 147 Zip 79072 Tel (806) 293-2661  
 Quanah—KOLJ (1150 AM), Box 589 Zip 79252 Tel (817) 663-5309  
 Raymondville—KS0X (1240 AM), 345 57th Zip 78588 Tel (512) 689-3333  
 Robertson—KROB (1510 AM, 99.9 FM) Box 752 Zip 78380 Tel (512) 387-1510  
 Rosenberg—KFRD (980 AM), Box 832 Zip 77471 Tel (713) 342-6601  
 San Angelo—KPEP (1420 AM), PO Box 1351 Zip 76901 Tel (915) 655-8116  
 San Angelo—KTEO (1340 AM), PO Box 1711 Zip 76901 Tel (915) 653-5836  
 San Antonio—KBUC (1311 AM, 107.5 FM) 3642 E Houston Zip 78220 Tel (512) 222-9191  
 San Antonio—KKYX (680 AM), 8022 Bandera Rd Zip 78228 Tel (512) 684-0068  
 San Saba—KBAL (1410 AM), Box 206 Zip 76877 Tel (915) 372-5131  
 Seminole—KIKZ (1250 AM), 120 S.E. Ave B Zip 79360 Tel (915) 758-878  
 Seymour—KSEY (130 AM), PO Box 1191 Zip 76380 Tel (817) 888-2525  
 Sherman—Denison—KTXO (1500 AM), Box 220 Zip (75090) Tel (214) 893-7477  
 Stamford—KDWI (1400 AM), Box 1205 Zip 79553 Tel (915) 73-3401  
 Sulphur Springs—KSST (1230 AM), PO Box 284 Zip 75482 Tel (214) 885-3111  
 Sweetwater—KXOX (1240 AM), PO Box 570 Zip 79556 Tel (915) 236-6655  
 Texarkana—KADO (940 AM, 107.1 FM) 303 W Broad Zip 75501 Tel (214) 793-4671  
 Texarkana—KCMC (740 AM) 3227 Summerhill Rd Zip 75501 Tel (214) 793-1137  
 Texas City—KTLW (920 AM) PO Box 2279 Zip 77590 Tel (713) 945-4418  
 Tula—KTUE (1260 AM) Box 169 Zip 79088 Tel (806) 995-3531  
 Tyler—KROZ (92.1 FM) PO Box 4248 Zip 75701 Tel (214) 593-1744  
 Tyler—KZAK (1330 AM), Box 3367 Zip 75701 Tel (214) 593-1771  
 Vernon—KVVC (1490 AM, 102.3 FM), E Wilbarger Zip 76384 Tel (817) 552-6221

Victoria—KNAL (1410 AM), PO Box 2209 Zip 77901 Tel (512) 573-9176  
 Victoria—KTXN (98.7 FM), PO Box 2682 Zip 77901 Tel (512) 573-4366  
 Waco—KHOO (99.9 FM), PO Box 7912 Zip 76710 Tel (817) 772-7100  
 Weatherford—KZEE (1220 AM), PO Box 219 Zip 76086 Tel (817) 594-3826  
 Wichita Falls—KLJR (99.9 FM) PO Box 5344 Zip 76307 Tel (817) 322-3127  
 Wharton—KANI (1500 AM), PO Box 350 Zip 77488 Tel (713) 532-3800

● **UTAH**

Cedar City—KSUB (92.5 FM), PO Box 819 Zip 84720 Tel (801) 586-6547  
 Delta—KDLT (540 AM), 74 South Center Zip 84624 Tel (801) 864-2797  
 Murray—KMOR (1230 AM), 4984 S 360 West Zip 84107 Tel (801) 266-1230  
 Ogden—KSVN (730 AM), Box 9730 Zip 84409 Tel (801) 621-4730  
 Provo—KFTN (1400 AM), Box 1400 Zip 84601 Tel (801) 373-1400  
 Salt Lake City—KRG0 (1550 AM), 2100 S 5065 West Zip 84120 Tel (801) 972-3449  
 Salt Lake City—KSOP (1370 AM, 104.3 FM), PO Box 25548 Zip 84125 Tel (801) 972-1043  
 Spanish Fork—KONI (1480 AM, 106.3 FM), Box 379 Zip 84660 Tel (801) 798-2225

● **VERMONT**

Rutland—VHWW (98.1 FM), Box 518 Zip 05701 Tel (802) 773-3315

● **VIRGINIA**

Abingdon—WB8I (1230 AM), PO Box 1069 Zip 24210 Tel (703) 628-2147  
 Alexandria—WPIK (730 AM), 523 1st St Zip 22314 Tel (703) 683-3000  
 Alexandria—WXRA (105.9 FM), 523 1st St Zip 22314 Tel (703) 683-3000  
 Altavista—WKDE (1000 AM, 105.5 FM) Box 512 Zip 24517 Tel (804) 369-5588  
 Bassett—WODY (900 AM), Box 213 Zip 24055 Tel (703) 629-2509  
 Bluefield—WBDY (106.3 FM) 134 Stockton St Zip 24605 Tel (703) 326-1063  
 Bristol—WZAP (690 AM), Box 1038 Zip 24201 Tel (703) 466-2201  
 Brookneal—WODI (1230 AM), Box 510 Zip 24528 Tel (804) 376-2288  
 Chatham—WKBY (1080 AM) Rt. 2, Box 105A Zip 24531 Tel (704) 793-1344  
 Crewe—WVSF (800 AM, 104.7 FM) 800 Melody Ln Zip 23930 Tel (804) 645-7734  
 Crozet—WPED (810 AM), Box 8 Zip 22932 Tel (804) 823-5600  
 Danville—WDVA (1250 AM), 1 Radio Lane Zip 24541 Tel (804) 797-1250  
 Fredericksburg—VFLS (1350 AM), Box 597 Zip 22401 Tel (703) 373-1500  
 Gate City—WGAT (1050 AM, 104.9 FM), PO Box 37 Zip 24251 Tel (703) 386-7025  
 Lynchburg—WBRR (1050 AM), Box 1079 Zip 505 Tel (804) 845-5916  
 Lynchburg—WVOD (1390 AM), PO Box 1390 Zip 24505 Tel (804) 384-1211  
 Mt Jackson—WSIG (790 AM), Box 425 Zip 22842 Tel (703) 477-2937  
 Newport News—WTDI (1270 AM), PO Box 5211 Zip 23605 Tel (804) 723-3391  
 Norfolk—WCMS (1050 AM, 100.5 FM), 5600 Curlew Dr Zip 23502 Tel (804) 420-1050  
 Norfolk—WZAM (1110 AM), 520 Jannaf Ofc Bldg Zip 23502 Tel (804) 461-4838  
 Norton—WNVA (106.3 FM), Box 500 Zip 24273 Tel (703) 679-2211  
 Petersburg—WPVA (1290 AM) 1020 E Washington Zip 23803 Tel (804) 732-3478  
 Portsmouth—WXRI (105.3 FM) Box 1364 Zip 23705 Tel (804) 393-2505  
 Pulaski—WB18 (1510 AM), Box 915 Zip 24301 Tel (703) 980-3411  
 Quantico—WPVC (1530 AM), Box 172 Zip 22134 Tel (703) 640-7161  
 Richmond—WEET (1320 AM), 2916 Chamberlayne Ave Zip 23261 Tel (804) 276-8830  
 Richmond—WTVR (1380 AM), 3314 Cutshaw Ave Zip 23230 Tel (804) 355-3217  
 Richmond—WXGI (950 AM), PO Box 8872 Zip 23225 Tel (804) 233-7666  
 Roanoke—WJLM (93.5 FM), PO Box 6099 Zip 24017 Tel (703) 342-3131  
 Roanoke—WSLC (610 AM) Box 6002 Zip 24017 Tel (703) 387-0234  
 Rocky Mount—WNLB (1290 AM) Box 602 Zip 24151 Tel (703) 483-7011  
 Staunton—WKDW (900 AM), Box 2189 Zip 4401 Tel (703) 886-2377  
 Stuart—WHEO (1270 AM) Rt. 1, Box 24 Zip 24171 Tel (703) 694-3114  
 Warrenton—WKCW (1420 AM), PO Box 740 Zip 22186 Tel (703) 347-1420  
 Warsaw—WNNI (690 AM, 100.9 FM), Box 877 Zip 22572 Tel (804) 333-4900  
 Winchester—WRFL (92.5 FM), PO Box 3300 Zip 22601 Tel (703) 667-2224

● **WASHINGTON**

Aberdeen—KBKW (1450 AM), Box 188 Zip 98520 Tel (206) 532-1450  
 Bellingham—KBFW (930 AM), Box D Zip 98225 Tel (206) 734-8555

Bellingham—KERI (104.3 FM), Box 1158 Zip 98225 Tel (206) 734-1170  
 Centralia—KELA (102.9 FM), 1635 S Gold Zip 98531 Tel (206) 736-3321  
 Everett—KWYZ (1230 AM), Box 1234 Zip 98206 Tel (206) 252-5123  
 Kennewick—KOTY (1340 AM), Box 6127 Zip 99336 Tel (509) 586-4165  
 Longview—KBAM (1270 AM), Box 96 Zip 98632 Tel (206) 423-1210  
 Mt Vernon—KAPS (1470 AM), PO Box 70 Zip 98273 Tel (206) 424-7676  
 Prosser—KARY (1310 AM), Box 1310 Zip 99350 Tel (509) 786-1310  
 Seattle—KAYO (1150 AM), 2939 4th St Zip 98134 Tel (206) 623-2480  
 Seattle—KMPS (1300 AM), 1100 S.W. Fla St Zip 98134 Tel (206) 622-2312  
 Shelton—KMAS (1280 AM), PO Box 760 Zip 98584 Tel (206) 426-4404  
 Spokane—KSP0 (1230 AM), 608 Columbia Bldg Zip 99204 Tel (509) 838-4288  
 Tacoma—KMO (1360 AM), Box 1277 Zip 98401 Tel (206) 927-1360  
 Teppenish—KENE (1490 AM), Box 350 Zip 98948 Tel (509) 865-3900  
 Wenatchee—KUEN (900 AM), Box 79 Zip 98801 Tel (509) 663-5186

● **WEST VIRGINIA**

Beckley—WJLS (560 AM), Box 1452 Zip 25801 Tel (304) 253-7311  
 Berkeley Springs—WCST (1010 AM, 93.5 FM), PO Box 8 Zip 25411 Tel (304) 258-1010  
 Charleston—WCAW (680 AM), Box 4318 Zip 25304 Tel (304) 925-4986  
 Charlestown—WZFM (98.3 FM) PO Box 188 Zip 25414 Tel (304) 725-7055  
 Clarksburg—WPDx (750 AM, 104.9 FM), Box 1920 Zip 26301 Tel (304) 624-6425  
 Hinton—WMTD (1380 AM), 95 Pleasant St Zip 25951 Tel (304) 466-1380  
 Huntington—WVHY (1470 AM), 2885 1/2 5th Ave. PO Box 390 Zip 25701 Tel (304) 523-3421  
 Matewan—WHJC (1360 AM), Box 68 Zip 25678 Tel (606) 427-7261  
 Milton—WNST (1600 AM), Box 266 Zip 25541 Tel (304) 743-9056  
 Morgantown—WAJR (1440 AM) PO Box 867 Zip 26505 Tel (304) 292-6305  
 Parkersburg—WKYG (1230 AM), Box 368 Zip 26101 Tel (304) 485-4565  
 Princeton—WAEY (1490 AM), Box 1011 Zip 24740 Tel (304) 425-2151  
 Ravenswood—WMOV (1360 AM), Box 647 Zip 26164 Tel (304) 273-2544  
 St Albans—WKLC (105.1 FM), Box 446 Zip 25177 Tel (304) 722-3308  
 Wheeling—WVVA (1170 AM, 98.7 FM), 1015 Main St Zip 26003 Tel (304) 232-1170

● **WISCONSIN**

Appleton—WAPL (1570 AM, 105.7 FM), 103 W College Ave Zip 54911 Tel (414) 734-9226  
 Beaver Dam—WXRO (95.3 FM), 98 Stoddart St Zip 53916 Tel (414) 885-4442  
 Chippewa Falls—WAXX (1150 AM), PO Box 41 Zip 54729 Tel (715) 723-2242  
 Dodgeville—WDMR (810 AM, 99.3 FM), Box 116 Zip 53533 Tel (608) 935-2302  
 Durand—WRDN (1430 AM, 95.9 FM), Box 208 Zip 54736 Tel (715) 672-8989  
 Eau Claire—WAXX (1150 AM), Box 47 Zip 54701 Tel (715) 832-1531  
 Green Bay (1360 AM), 115 S. Jefferson Zip 54301 Tel (414) 435-3771  
 LaCrosse—WLXR (105 FM), Box 1421 Zip 54601 Tel (608) 782-8335  
 Madison—WMAD (106.3 FM), Box 4408 Zip 53711 Tel (608) 291-6200  
 Madison—WTFO (1070 AM), Box 44 Zip 53701 Tel (608) 744-1070  
 Manitowish—WCUB (980 AM), Box 98 Zip 54220 Tel (414) 682-8226  
 Milwaukee—WBSC (102.9 FM), 5407 McKinley Ave Zip 53208 Tel (414) 453-4130  
 Milwaukee—WEMP (1250 AM), 200 N. Jefferson Zip 53202 Tel (414) 347-1250  
 Oshkosh—WYTL (1490 AM), Box 1490 Zip 54901 Tel (414) 235-3150  
 Plymouth—WPLY (1420 AM), Box 420 Zip 53073 Tel (414) 893-2661  
 Port Washington—WGLB (1560 AM), Box 347 Zip 53074 Tel (414) 377-4400  
 Sturgeon Bay—WDOB (93.9 FM) 800 So Fifteenth Ave Zip 54235 Tel (414) 743-4411  
 Waupun—WLKE (1170 AM), 609 Home Ave Zip 53963 Tel (414) 324-4441  
 Wausau—WXCO (1230 AM) Zip 54401 Tel (715) 845-8218

● **WYOMING**

Casper—KVOC (1230 AM), Box 2090 Zip 82602 Tel (307) 265-2727  
 Cheyenne—KWVP (1370 AM), Box 926 Zip 82001 Tel (303) 632-0551  
 Evanston—KEVA (1240 AM), Box 190 Zip 82930 Tel (307) 789-9101  
 Gillette—KIML (1270 AM) PO Box 1009 Zip 82716 Tel (307) 682-4747  
 Laramie—KOJO (1490 AM) Box 818 Zip 82070 Tel (307) 745-7396  
 Rawlins—KRAL (1240 AM) 316 Wyoming St Zip 82301 Tel (307) 324-2711  
 Thermopolis—KTHE (1240 AM) Box 591 Zip 82443 Tel (307) 864-2119



### • NASHVILLE AREA (Area Code 615)

Audio Media Rec's (1974), 123B4 Acklen Sta., Zip: 37212. 808 19 Ave. S. Zip: 37203. Tel: 327-9301.  
 Beaverwood Rec'g Studio (1970), 133 Walton Ferry Rd., Hendersonville 37075. Tel: 824-2820.

Bradley's Barn Inc. (1964), 1609 Hawkins St., Nashville 37203. Tel: 244-1060.  
 Fred F. Carter Jr. Studios, see Nuggett.  
 Cedarwood Sound Studio (1965), 815 16 Ave. S. Zip: 37203. Tel: 255-6535.  
 Jack Clement Rec'g Studios (1969), 3102 Belmont Blvd. Zip: 37212. Tel: 383-1982.  
 Columbia Rec'g Studios (div. of CBS) (1969-71), 804 16 Ave. S. Zip: 37203. Tel: 259-4321.  
 Crazy Mamas (1975), 3501 Belmont. Zip: 37215. Tel: 383-831B.  
 Creative Workshop Inc. (Remodeled 1975), 2804 Azalea Pl. Zip: 37210. Tel: 385-0670.  
 Fanta Professional Servs. (1973), 1811 Division St. Zip: 37203. Tel: 327-1731.  
 Fireside Rec'g Studio (1972-73), 813 1B Ave. S. Zip: 37203. Tel: 327-1150.  
 Glaser Sound Studios (1970), 916 19 Ave. S. Zip: 37212. Tel: 327-0005.

Globe Rec'g Studio Inc. (1958), 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811.  
 Gusto Studios, (1958), remodeled 1971) 3557 Dickerson Rd. Zip: 37207. Tel: 226-6080.  
 Hall of Fame Studios (1970), 1314 Division St. Zip: 37202. Tel: 256-6614.  
 Hilltop Rec'g Studio Inc., 902 New Due West Ave., Madison 37115. Tel: 865-5272.  
 House of Cash Rec'g Studio (1972), PO Box 508, Hendersonville 37075. Tel: 824-1555.  
 L S I Sound Studio (1973), 1006 17 Ave. S. Zip: 37212. Tel: 255-6414.  
 Mercury Custom Rec'g Studio (1970), 1512 Hawkins St. Zip: 37203. Tel: 244-3776.  
 Monument, see Studio One Rec'g Inc.  
 Music City Rec's (1963), 821 19 Ave. S. Zip: 37203. Tel: 327-4927.  
 Nashville Rec. Prod'ns (1975), 469 Chestnut St. Zip: 37203. Tel: 259-4200.  
 Nuggett (formerly Fred F. Carter Jr. Studios) (1958), PO Box 208, 400 Tinnin Rd., Goodlettsville 37072. Tel: 859-3441.  
 Pete's Place (1974), 809 1B Ave. S. Zip: 37203. Tel: 327-3211.  
 Quadrasonic Sound Studio (1969), 1802 Grand Ave. Zip: 37212. Tel: 327-4568.  
 Singleton Sound Studios (1969), 3106 Belmont Blvd. Zip: 37212. Tel: 385-1960.  
 Sound Masters (formerly RCA Recs. Rec'g Studio), 30 Music Square W. Zip: 37203. Tel: 244-1060 (24-tr.)  
 Sound Shop Inc (1970), 1307 Division St. Zip: 37203. Tel: 244-4149.  
 Sound Stage Studio (1969), 10 Music Circle S. Zip: 37203. Tel: 256-2676.  
 Studio One Rec'g Inc. (formerly Monument), 114 17 Ave. S. Zip: 37203. Tel: 244-5656.  
 Superior Sound Studio (1972), Rockland Rd., Hendersonville 37075. Tel: 824-5141.  
 U S Rec'g Studio (1974), 12 Music Circle S. Zip: 37203. Tel: 244-9589.  
 Woodland Sound Studios (div. of Crescent Co.) (1967), 1011 Woodland St. Zip: 37206. Tel: 227-5027.

## Publishers

### • Continued from page 40

**Affiliates:** Mandina Music (BMI), Return Music (BMI), Sweco Music Corp. (BMI).  
 Ernest Tubb Music Inc. (BMI), see Cary & Mr. Wilson.  
 Twitty Bird Publ'g Co. (BMI), 708 17 Ave. S., Nashville, Tenn. 37202. Tel: (615) 327-3162.  
**Affiliate:** Hello Darlin' (SESAC).  
 Two Rivers Music (ASCAP), 21 Music Circle E., Nashville, Tenn. 37203. Tel: (615) 244-5544.  
**Affiliate:** 100 Oaks Music (BMI).

## U

Unart Music Corp. (BMI), see United Artists.  
 Uncanny Music (ASCAP), see Tree.  
 Unichappell Music Inc. (BMI), see Chappell.  
 United Artists Music Co. Inc. (ASCAP), see United Artists.  
 United Artists Music Publ'g Group Inc., 6920 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 461-9141.  
**Affiliates:** Leo Feist Inc. (ASCAP), Mint Music Co. (BMI), Robbins Music Corp. (ASCAP), Travis Music Co. (BMI), Unart Music Corp. (BMI).

## V

Tommy Valando Publ'g Corp., 1270 Ave. of the Americas,

Suite 2110, New York, N.Y. 10020. Tel: (212) 489-9696.  
**Affiliate:** Revelation Music Publ'g Corp. (ASCAP).  
 Vector Music (BMI), 1107 1B Ave. S., Nashville, Tenn. 37212. Tel: (615) 327-4161.  
 Velour (BMI), c/o Mitch Cortek, 12530 Westerly Lane, Houston, Tex. 77077. Tel: (615) 242-8361.  
 Velvet Apple (BMI), 811 18th Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-1222.  
 Venice Music Inc (BMI), B300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711.  
 Vogue Music (BMI), see T. B. Harms.

## W

Wa-We Music Inc. (ASCAP), 3811 Riner Blvd., Bakersfield, Calif. 93305. Tel: (805) 871-7181.  
 Warden (BMI), Box B275, Nashville, Tenn. 37207. Tel: (615) 227-5856.  
 War Drum Publ'g Co. (BMI), see Buckhorn.  
 Warner Bros. Music (ASCAP) (div. of Warner Bros. Inc.) 9200 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 273-3323.  
**Affiliates:** Benchmark Music (ASCAP), Warner-Tamerlane Publ'g Corp. (BMI).  
 Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.  
 Don Wayne (BMI), Rt. 2, Old Charlotte Rd., Nashville, Tenn. 37209. Tel: (615) 352-1392.  
 We Luv (ASCAP), c/o Gary Morton, PO Box 40004, Nashville, Tenn. 37204.

Welbeck Music Corp. (ASCAP), see ATV Music.  
 Western Music Publ'g (ASCAP), see Golden West.  
 Wilbur (ASCAP), 816 N. La Cienega Blvd., Los Angeles, Calif. 90069.  
 Wilderness Music (BMI), see Tree.  
 Wiljex Publ'g Co. (ASCAP), see Con Brio.  
 Don Williams Music (BMI), see Horse Creek.  
 Wimberly (BMI), 6925 Highland Park Dr., Nashville, Tenn. 37205. Tel: (615) 327-3551.  
 Window Music Publ'g Co. Inc. (BMI), 809 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3211.  
**Affiliate:** Brushape Music Co. Inc. (BMI).  
 Curtis Wood Music (ASCAP), 1108 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-8076.  
**Affiliate:** Shalhi Music (ASCAP).

## Y

Young (BMI), c/o KDR Recording & Prod., 1063 N. Library St., Elgin, Ill. 60120. Tel: (312) 695-2798.  
 Faron Young Music (ASCAP), 1314 Pine St., Nashville, Tenn. 37203. Tel: (615) 244-7116.  
**Affiliates:** Court of Kings Music (BMI), Birchfield (BMI).  
 Youngun' Publ'g Co. (BMI), see Combine.

## Z

Zant (BMI), c/o John Centinaro, PO Box 1624, Nashville, Tenn. 37202.

## International

### • Continued from page 29

Hemmes, Steenstilstraat 28, Groningen  
 Roeks, Geleenstraat 37, Heerlen  
 Sommer, Goofdstraat 7, Gorinchem

### PROMOTERS OF COUNTRY MUSIC CONCERTS

Cor Sanne, Postbox 59, Nieuwkoop (Z.H.)  
 Acket  
 Mojo  
 Wim Bosman  
 Lou Rees

### SPECIALIST COUNTRY MUSIC DISK JOCKEYS AND RADIO PROGRAMS

Wim Bloemendaal, "Nashville," VARA  
 Gerard de Vries, "TROS Country," TROS  
 Jo Eumelen, "Strictly Country," NCRV

## SWEDEN

### SPECIALIST COUNTRY MUSIC RECORD SHOPS

Western Songs, Box 411, Johannahov, Sweden  
 KK Record Shop, Box 8014, S-720, 08 Vasteras, Sweden

### COUNTRY PROMOTERS

MEF-ROA (Mervyn Conn Country festivals) Wallingatan 37, Stockholm, Sweden

### SPECIALIST RADIO PROGRAM

"Howdy," Jan Elleras, Sveriges Radio, Gothenburg, Sweden

## USSR

### PROMOTERS

Gosconcert Agency, N.M. Aleshtchenko, Dir., Neglinnaya 15, Moscow

## UNITED KINGDOM

### SPECIALIST COUNTRY MUSIC LABELS

Checkmate Records, 56 Northbrook Street, Newbury, Berkshire England. (Tel: 0635 45313)  
 Folk Heritage Records, Mid-Wales Sound Studios, Castle Caereinion, Welshpool, Mont. England. (Tel: Llanfair Caereinion 585)  
 GW Records, P.O. Box 20, Bradford, Yorks.  
 Hit Records, Shannon Distribution, 240a/ 242a Kilburn High Road, London NW6. England. (Tel: 01-624 8137)  
 Look Records, September Sound Studios, 38 Knowl Road, Golcar, Huddersfield, W. Yorkshire, England. (Tel: 0484 58895)  
 Maskerade Records, P.O. Box 2, 86 Elm Park Gardens, London SW10  
 Outlet Records, 48 Smithfield Square, Belfast BT1 1JD, Northern Ireland. (Tel: Belfast 22826)  
 Standfast Records, 48 Atney Road, London SW15. (Tel: 01-789 5720)  
 Stile Records, 4 Ulverston Lawn, Woodlands Estate, Liverpool L27 5QN. England. (Tel: 051-487 7911)

SRT Records, 42 High Street, Barnet, Herts, England. (Tel: 01-449 1676)  
 Sweet Folk & Country Records, 74 Shrewsbury Lane, Shooters Hill, London SE, 18, England. (Tel: 01-854 4014)  
 Tank Records, Kings Lane, Stratford-On-Avon, Warwickshire, England.  
 Westwood Records, Montgomery SY15 6LU, England. (Tel: 068 681 427)

### SPECIALIST COUNTRY MUSIC PUBLISHERS

Acuff-Rose Music Ltd., 16 St. George St., London W1R 9DE, England. (Tel: 01-629 0392)  
 Anchor Music, 140 Wardour Street, London W1, England. (Tel: 01-734 8642)  
 Burlington Music Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW, England. (Tel: 01-735 8111)  
 Rosewood Music, Ann Dex Agency, 1a Montagu Mews North, London W1, England. (Tel: 01-935 0413)  
 September Music Ltd., September Sound Studios, 38 Knowl Road, Golcar, Huddersfield, W. Yorks, England. (Tel: 0484 58895)  
 Southern Music Publishing Co. Ltd., 8 Denmark Street, London WC2H 8LT, England. (Tel: 01-836 4524)  
 Westwood Music, Montgomery SY15 6LU, England. (Tel: 068 681 427)

### SPECIALIST RECORD SHOPS

Checkmate Records Ltd., 56 Northbrook Street, Newbury, Berks RG13 1AN, England. (Tel: 0635 45313)  
 Greenwood Record Sales, P.O. Box 20, Bradford, Yorks, England.  
 N. Barton, Mount Pleasant Farm, Lomas Lane, Rawtenstall, Lancs, England.

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Jerry Bentley Prod'ns, Route 2 Box 269, Madison 35758 Tel (205) 837-6230  
 Caanan Prod'ns, 1301 S. Oak, Dothan 36301 Tel (205) 794-4131  
 Hayloft Opry, Wathel Jarrigan, Rt. 1, Box 418, Tusculmbia 35674 Tel (205) 383-6286  
 Rufino Vaughn Prod'ns, 382 Laredo Dr., Birmingham 35226 Tel (205) 979-4352  
 Ted Schaufens, Renaissance Shape Spa, Northside Mall, Dothan 36301 Tel (205) 794-6748  
 Bob Walker Prod'ns, 102 Phillips Terrace, Dothan 36301 Tel (205) 794-9438  
 WYDE Radio, 2112 1st Ave So., Birmingham 35205 Tel (205) 322-4511

### ● ALASKA

Rex Gavin, 1/4 Mile Richardson, Fairbanks 99701 Tel (907) 456-6300  
 Guy Kasnick, 1/4 Mile Richardson, Fairbanks 99701 Tel (907) 456-4754

### ● ARIZONA

A Plus Promo & Prod'n Co., 1409 Ninth Ave, Yuma B5364 Tel (602) 783-9697/5740  
 John Christanson, 350 S. Church, Tucson B5701, Tel (602) 791-4101.  
 Mo Farhang, 4700 E 22nd St., Tucson 85282 Tel (602) 791-4101.  
 Fiesta Assocs., Inc., PO Box 26906, Tucson B5726 Tel (602) 622-0011  
 KJJJ Radio, 631 N. 1st Ave., Phoenix B5003 Tel (602) 254-7177  
 Bob Lunningham, PO Box 50006, Tucson 85703 Tel (602) 887-1000  
 Pueblo Promos., 57 W Alameda, Tucson 85701 Tel (602) 882-8627.

### ● ARKANSAS

Barton Coliseum, Johnny Holmes, State Fair Grounds, N Little Rock 72114 Tel (501) 372-8341  
 Bob Biggs, Box 1450, Mena 71953 Tel (501) 394-1450.  
 Rick Calhoun & Assocs. Inc., 305 E. 16, Little Rock 72202, Tel (501) 374-2376  
 Wilbur Davis Trucking, Hwy 82 at Industrial Rd., El Dorado 71730, Tel (501) 862-3494  
 Jimmy Doyle, 9214 New Benton Hwy, Little Rock 72201, Tel (501) 568-4271  
 El Dorado Municipal Auditorium, 100 W. 8th, El Dorado 71730 Tel (501) 862-1387  
 KFAY Radio, Box 878, Fayetteville 72701 Tel (501) 442-9859  
 KRIL Radio, Box 1565, El Dorado 71730 Tel (501) 863-6872  
 Stout Advertising, 6301 Forbing Rd., Little Rock 72209, Tel (501) 568-3345  
 Superior Attractions, PO Box 131, 106 E Capitol, Little Rock 72203, Tel (501) 374-1000

### ● CALIFORNIA

Aesthetic Ventures, PO Box 3102, Berkeley 94703 Tel: (415) 849-0480  
 American Concert Assn., Pier 47, Fisherman's Wharf, San Francisco 94133 Tel (415) 441-8316  
 Artists Consultants Inc., 9200 Sunset Blvd., Los Angeles 90069 Tel (213) 273-5050  
 Bakersfield Civic Auditorium, 1001 Truxton Bakersfield 93308 Tel (805) 327-7553  
 Marc Berman-Jeff Carson, El Cortez Hotel, 702 Ash San Diego 92101, Tel (714) 234-8101  
 Bill Boyd, 6381 Hollywood Blvd., Suite 523, Hollywood 90028 Tel (213) 465-2166  
 California Festival Presentations, 803 San Luis Obispo Pl., San Diego 92109 Tel (714) 488-3269  
 R.G. Canning Prod'ns Inc., 4525 E. 59 Pl., Maywood 90270 Tel (213) 588-3222  
 Cheney Prod'ns, 3196 Washington St., San Francisco 94115 Tel (415) 563-2461  
 D.H. Prod'ns, 715 Oakland Ave., #301, Oakland 94611, Tel (415) 939-0650

Filament Prod'ns, 327 N. Hollow, West Covina 91790 Tel (213) 337-4945/3915.  
 Folklore Prod'ns Inc., 1671 Appian Way, Santa Monica 90401 Tel (213) 451-0767  
 Audrey P. Franklyn Agency, 999 N. Doheny Dr., #B08, Los Angeles 90069 Tel (213) 272-6080  
 Cathy Furniss & Assocs, 680 Beach St., #445, San Francisco 94109, Tel (415) 885-2807  
 Golden Star, 1844 39 Ave., Oakland 94601 Tel (415) 536-0955  
 Dave Jeppesen Ent., PO Box 889, San Anselmo 94960 Tel (415) 332-6942  
 Bette Kaye Prod'ns Inc., 2929 El Camino Ave., Suite 1, Sacramento 95825 Tel (916) 487-1923  
 KCEY Radio, Box 170, Turlock 95380 Tel (209) 632-2425  
 KSON Radio, College Grove Center, San Diego 92115 Tel (714) 286 1240  
 Madera District Fair, 25826 Ave 15 1/2 Madera 93637 Tel (209) 674-8511  
 Omac Artists Corp, 1225 N. Chester Ave., Bakersfield 93308 Tel (805) 393-1000  
 Pacific Presentations, 8380 Melrose, Suite 307, Los Angeles 90069 Tel (213) 653-1344.  
 San Luis Obispo County Fair, PO Box 774, Paso Robles 93446 Tel (805) 238-3565  
 Santa Clara County Fair, Manuel Moreno, 2326 South King Rd, San Jose 95122 Tel (408) 279-2349  
 Santa Barbara County Fair, Box 670, Santa Maria 93454 Tel (805) 925-8824  
 Scan-Del Inc., 238 Sunset, Santa Cruz 95060 Tel (408) 426-1568  
 Seabreeze Presentations, PO Box 4534, Santa Barbara 93103 Tel (805) 687-4225  
 Western News Prod'ns., 619A Buck, Vacaville 95688 Tel (707) 446-1316  
 Work Horse Prod'ns, PO Box 2771, Santa Cruz 95063

### ● COLORADO

Feyline Presents Inc., 8933 E. Union, No. 250, Englewood 80110 Tel (303) 773-6000  
 Good Earth Ltd., 1428 Pearl St., Boulder B0302 Tel (303) 443-9330  
 High Country Attractions, 228 N. Cascade, Suite 101, Colorado Springs B0903 Tel (303) 471-8908  
 Roaring Judy Productions, 8226 S. Brook Forest Rd., Evergreen 80439 Tel (303) 674-0078  
 United Enterprises, 33 Yale, Pueblo 81005 Tel (303) 544-5646

### ● CONNECTICUT

Musician's Coop Inc., Kribloe Hill Rd., Sharon 06069 Tel (203) 364-0092

### ● DISTRICT OF COLUMBIA

Cellar Door Concerts Inc., 1201 34 St NW, Washington 20007 Tel (202) 337-3389.  
 Show Biz Int'l., 137 Kennedy St., NW, Washington 20011, Tel (202) 723-4215.

### ● FLORIDA

Down Home Productions, 16133 Jupiter Farms Rd., Jupiter 33458 Tel (305) 746-0393  
 Fantasma Prod'ns, 101 Bradley Place, West Palm Beach 33402 Tel (305) 859-1216  
 Greater American Entertainment Corp, Sarasota Bank & Trust Bldg, Suite 906, Sarasota 33577  
 Gulf Artists, 1800 Amberwood Dr., Riverview 33569 Tel (813) 689-3944  
 Jet Set Ent. Inc., 4031 Cordova Ave., Jacksonville 32207 Tel (904) 398-3786  
 Tel Star Prod'ns, Merritt Island 32952, Tel (305) 453-1528  
 Jax Promotions, Inc 218 W. Adams, Jacksonville 32202 Tel (904) 356-6718.  
 Murdock Adv Agency, 47 W. Monroe, Jacksonville 32202, Tel (904) 353-5686.  
 WDVH Radio, PO Box 1068, Gainesville 32602 Tel (904) 372-2528  
 WFIV Radio, Box 8, Kissimmee 32741 (305) 425-0623  
 WYRL Radio, PO Box 908, Melbourne 32901 Tel (305) 727-8662

### ● GEORGIA

Atlanta Talent Consultants, PO Box 9747 Atlanta 30319 Tel (404) 237-8485  
 Concert Planning Assocs., PO Box 593, Savannah Beach 31328 Tel (912) 233-8807  
 Concerts West, 1365 Peachtree N.W., Atlanta 30309 Tel (404) 892-5150  
 Alex Cooley & Assocs., Inc., PO Box 77123, Atlanta 30309 Tel (404) 873-4181.  
 Alex Cooley, Mike Blackwell, 5801 Catlania Dr., Columbus 31902 Tel (404) 323-9742.  
 Famous Artists Series, PO Box 726, Zip 31402, 5532 Haversham St., Savannah 31405 Tel (912) 236-4275/355-4825

J. Lee Friedman, 1850 Lenox Rd., Atlanta 30306 Tel (404) 876-5473  
 Lanierland Country Music Park, Shorty Hamby, Rt. 3, Box 174, Cumming 30130 Tel (404) 887-7464  
 Gary E Hill, Box 120, Cairo 31728 Tel (912) 377-4015  
 Nashville Echo, N Valdosta Rd, Valdosta 31601  
 Shoal Creek Country Music Park, Lavonia 30553 Tel (404) 356-4301  
 WJEM Radio, PO Box 368, Valdosta 31601 Tel (912) 242-1565  
 WQQT Radio, 110 E Congress, Savannah 31401 Tel (912) 232-4182

### ● IDAHO

KLIX Radio, PO Box 1259, Twin Falls 83301 Tel (208) 733-1310  
 Magic Mountain Prod'ns/KRMR Radio, PO Box 971 Sun Valley B3353 Tel (208) 788-3341  
 Spectra Prod'ns, PO Box 333, Eagle B3616 Tel (208) 939-6426

### ● ILLINOIS

Continental Country Promos., 1728 Eighth St., Rockford 61108 Tel (815) 962-3186  
 Jack Estes Promotions, 1649 Franklin, Danville 61832 Tel (217) 442-4803  
 Illinois Country Opry, Box 313, Petersburg 62675 Tel (217) 632-7731  
 Kinney's Midwestern Jubilee, Georgetown 61846 Tel (217) 662-6521  
 Performing Arts of Freeport, 1005 W. Langdon Place, Freeport 61032 Tel (815) 233-1634  
 Stan Scott, PO Box 1160, Des Plaines 60018  
 Cal Starr, 2624 W. 99th St., Evergreen Park 60642 Tel (312) 425-5295 422-3535  
 Triangle Prod'ns (div. of Madison Square Garden Corp.), 333 E. Ontario, Chicago 60611 Tel (312) 527-4800  
 WJ8M Radio, Joe Greenwell, Box 310, Jerseyville 62052 Tel (618) 498-2185  
 WJIL Radio, 1 Central Park Plaza, Jacksonville 62650 Tel (217) 245-5119  
 WXCL Radio, 3641 Meadowbrook, Peoria 61604 Tel (309) 685-5975

### ● INDIANA

Aiken Mgmt., 819 SE Second St., Evansville 47713 Tel (812) 424-0977  
 Little Nashville Opry Jack Hoppes, PO Box B, Nashville 47448 Tel (812) 988-2251  
 Midwest Prod'ns, Box 1222, Kokomo 46901 Tel (317) 457-7771  
 Smokie's Record Shop, 1632 Wells St., Ft Wayne 46808 Tel (219) 743-7561  
 Starfox Records, 909 Coliseum Blvd, Ft Wayne 96808 Tel (219) 982-2027  
 Mac Stone, Nashville Country Club, 2802 LaFayette Rd., Indianapolis 46222 Tel (317) 925-8186  
 WTHI Radio, 918 Ohio St., Terre Haute 47807 Tel (812) 232-9481

### ● IOWA

Associated Agents, 329 19th St., West Des Moines 50265 Tel (515) 225-6100  
 Corn Belt Prod'ns, PO Box 354, 112 E. Fourth St., Muscatine 52761 Tel (319) 263-5407  
 Fred Fenchel, 2104 S. Jefferson, Mason City 50401 Tel (515) 423-4177  
 Fox Promotions Inc., 224 West Park Ave., Waterloo 50704 Tel (319) 234-1666  
 J-2 Unlimited, 1209 3rd Ave SW, Le Mars 51031 Tel (712) 546-6935  
 Iowa Sound Promotion & Advertising Agency, 155 First, Carlisle 50047 Tel (515) 989-0876  
 Smoky Smith, PO Box 674, Des Moines 50303 Tel (319) 276-6993  
 Talking Frog Prod'ns, PO Box 602, Cedar Rapids 52406 Tel (319) 364-4296

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Trigg Black Prod'ns Inc., 9701 Taylorsville Rd., Louisville 40229 Tel (502) 267-8227  
 Rick D. Bose, PO Box 689, Bowling Green 42101 Tel (502) 843-3212  
 Mark Collier Enterprises, 1379 S. Belt Line Hwy, Rm 206, Paducah 42001 Tel (502) 442-7341  
 Junior Chamber of Commerce, 20th St., Middlesboro 40965 Tel (606) 248-1075  
 Hal Miller, Rt 5, Box 237, Owensboro 42301 Tel (502) 785-4100  
 Walter Sill, Kaintuck Territory, Gilbertsville 42044 Tel (502) 527-9948  
 WCAK Radio, PO Box 635, Catlettsburg 41129 Tel (606) 739-4113.

### ● LOUISIANA

All Star Prod'ns, PO Box 701, Lake Charles 70601 Tel (318) 855-7138  
 Bellemont Hotel, Howard McBride, 7370 Airline Hwy, Baton Rouge 70805 Tel (504) 357-8612  
 Ron Colligan Agency, 105 Guilbeau Rd, Lafayette 70501 Tel (318) 984-4485  
 Tillman Franks Enterprises, 521 Louisiana Bank Bldg, Shreveport 71101 Tel (318) 221-5886.  
 James Hodges, PO Box 5, Walker 70785 Tel (504) 665-8874  
 Dave Kent, PO Box 1528, Shreveport 71165 Tel (318) 742-7803  
 Danny Kentucky Assocs, PO Box 1227, Baton Rouge 70821 Tel (504) 383-6982  
 Magnum Prod'ns, PO Box 2687, Lafayette 70501 Tel (318) 233-2200  
 N&N Prod'ns, PO Box 2813, Houma 70361 Tel (504) 872-2488



Space Cowboy Prod'ns, PO Box 722, Baton Rouge 70821. Tel. (504) 926-4817.  
Thibodaux Civic Center, PO Box 1178, Thibodaux 70301. Tel. (504) 447-3767.

● MAINE

Longhorn Prod'ns, c/o the Loft, 126 N. Boyd, Portland 04110. Tel. (207) 773-5762  
John Michaud, 43 Garden Circle, Caribou 04736. Tel. (207) 493-3931  
New England Country Ent. Inc., Box 545, Auburn 04210. Tel. (207) 784-3777  
Rayick Prod'ns, 64 Ridgeland Ave. So, Portland 04105. Tel. (207) 799-8932  
Charles Ware, Box 270, Presque Isle 04769. Tel. (207) 764-3321.

● MARYLAND

Rudy Callicutt, 1 Land Send Drive, Gaithersburg 20760. Tel. (301) 948-7418.  
Country Music Halls, Inc., 1190 Mount Aetna Rd., Hagerstown 21740. Tel. (800) 492-3253  
DB Talent, General Delivery, Woodsboro 21798. Tel. (301) 898-9936  
Golden Fleece Prod'ns, Bank Square Bldg., Lexington Park 20653. Tel. (301) 862-3962  
Irv Klein Agency, 2524 N. Charles St., Baltimore 21218. Tel. (301) 366-3807

● MASSACHUSETTS

Clark Prod'ns, 220 Alewife Brook Pkwy., Cambridge 02138. Tel. (617) 354-5411.  
Glovers AC, PO Box 742, North Adams 01247. Tel. (413) 663-7382.  
Phil Mayo Assocs., Wellington Arms, Suite 9D, Lenox 01420. Tel. (413) 637-1423  
Windowpane Prod'ns Inc., 45 Commonwealth Ave., Boston 02116. Tel. (617) 266-3535.

● MICHIGAN

Andrews Ent's., PO Box 175, Mount Morris 48548. 3349 Maywood Dr., Flint 48504. Tel. (313) 787-8186  
Gary Ballard Prod'ns, Box 248, Portage 49031. Tel. (616) 327-7051  
Bobby Hankins, Box 1590, Coldwater 49036. Tel. (517) 279-9760  
Liberty Bell Prod'ns, 1005 W. Ionia, Lansing 48915. Tel. (517) 482-3097  
Universal Artists, 2500 Turner NW, Grand Rapids 49504. Tel. (616) 364-7017.  
Wings Management Co., Wings Stadium, 3600 Vanrick Dr., Kalamazoo 49002. Tel. (616) 345-1125  
WXOX Radio, PO Box 1250, Bay City 48707. Tel. (517) 893-4588

● MINNESOTA

Edgewood Agency Inc., 1645 Hennepin Ave., Minneapolis 55403. Tel. (612) 333-2553.  
Don Formanek Jr., Box 816, Moorehead 56560. Tel. (218) 236-1930  
Golden Prod'ns, James Kretsch, Rt. 2, Sauk Rapids 56379. Tel. (612) 968-7608  
KMRS Radio, Box 231, Morris 56367. Tel. (612) 589-3131  
Melrose Jaycees, Box 177, Melrose 56352  
Owen Prod'ns, 430 Oak Grove, Suite 112, Minneapolis 55403. Tel. (612) 871-6200  
Stars Limited, Matt Crawford, 6700 Excelsior, Minneapolis 55416. Tel. (612) 933-6600  
WWJO Radio, Box 220, St. Cloud 56301. Tel. (612) 251-4422

● MISSISSIPPI

Ben Brownstein, 1755 Lelia Dr., Jackson 39205. Tel. (601) 982-1081  
JB Ent's., 1608 Patterson Dr., Tupelo 38801. Tel. (601) 844-3973

Mississippi Coast Coliseum, Gateway Executive Park, Biloxi 39531. Tel. (601) 388-6901  
W8KH Radio, Ken Bailey, Box 1508, Hattiesburg 39401. Tel. (601) 544-8805  
WCJU Radio, Box 472, Columbia 39429. Tel. (601) 736-2616  
WSEL Radio, Box 240, Pontotoc 39863. Tel. (601) 484-1440

● MISSOURI

Barn/Plantation Dinner Theatres, PO Box 461, Baldwin 63011. Tel. (314) 391-0710  
Downspout, 4625 N. Lindberg Blvd., St. Louis 63122. Tel. (314) 731-3705  
Goodtime Country, Terry Sapp, Rt. #4, Columbia 65201. Tel. (314) 442-3912  
Panther Prod'ns., 120 S. Central, St. Louis 63105. Tel. (314) 862-7550  
Reggae Ltd., 393 N. Euclid, St. Louis 63108. Tel. (314) 367-5533  
Rip's-Mor-E-O Lodge, Bill Higgins, 2630 Industrial Dr., Jefferson City 65101. Tel. (314) 635-8640  
Sea Cruise Prod'ns, PO Box 5180, St. Louis 63139. Tel. (314) 771-7467, 776-3410  
Six Flags, PO Box 6666, Eureka 63025. Tel. (314) 938-5300  
Stampede Club, 3205 Rangeline Rd., Joplin 64801. Tel. (417) 781-6070  
Jack Lawton Webb Center, 5200 Rangeline Rd., PO Box 2002, Joplin 64801. Tel. (417) 781-4000  
WMBH Radio, Box 608, Joplin 64801. Tel. (417) 623-1450

● NEBRASKA

KWBE Radio, Box 1450, Beatrice 68310. Tel. (402) 228-5923

(Continued on page 66)

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 Moe Bandy Fan Club, 13654 Coleridge, San Antonio, Tex. 78217. Co-Pres. Mrs. D.W. Kreutziger & Pauline Helm  
 Bobby Borchers Fan Club, 9551 Davis Road, Loveland, Ohio 45140. Pres. Dorcas Borchers  
 Ed Bruce Fan Club, Suite 300, 50 Music Square W., Nashville, Tenn. 37203. Pres. Kathi Lewis  
 Fiddlin' Frenchie Burke Fan Club, 5170 Silver Creek, #9, Houston, Tex. 77017. Pres. Georgeen Ashley  
 Glen Campbell Fan Club, PO Box 69500, Hollywood, Calif. 90069  
 Johnny & June Cash Fan Club, 1110 West Hartman Rd., Anderson, Ind. 46011. Co-Pres. Charles & Virginia Stohler.

The Country Cavaliers Fan Club, 112 Sycamore Street, Rosindale, Mass. 02131. Pres.: Gerry Stepherson.  
 Brian Collins Fan Club, 317 East Broadway, South Bend, Ind. 46618. Pres. Lucille Brown  
 Billy "Crash" Craddock Fan Club, PO Box 1585, Mt. Vernon, Ill. 62864. Pres. Carolyn Braddy  
 Skeeter Davis Fan Club, Box 12276, Nashville, Tenn. 37212. Pres. Linda Palmer  
 Penny DeHaven Fan Club, PO Box 103, Battle Ground, Ind. 47920. Pres. Carol J. Weathers  
 Tony Douglas Fan Club, PO Box 500B, Fort Worth, Tex. 76108. Pres. Jo Melton  
 Stoney Edwards Fan Club, 144 Meeks St., Toccoa, Ga. 30577. Pres. Carolyn Taylor  
 Barbara Fairchild Fan Club, 504 West Spruce, Jerseyville, Ill. 62052. Co-Pres. Doris & John Lawson  
 Donna Fargo Fan Club, PO Box 158B1, Nashville, Tenn. 37215. Pres. Linda Culp  
 Narvel Felts Fan Club, Tamara M. Smoot, Music Park Bldg., Suite 303, 107 Music City Circle, Nashville, Tenn. 37214. Tamara M. Smoot  
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 Jerry Foster Fan Club, 517 Davis St., Niles, Ohio 44446. Pres. Gail Russell  
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 Bobby Goldsboro Fan Club, 932 N. Larrabee, Los Angeles, Calif. 90069. Pres. Jan Brown  
 Ray Griff Fan Club, 105 Valentine Lane, Longview, Tex. 75601. Pres. Kathy Larsen  
 Guy & Raina Fan Club, 4430 Eagle Nest Drive, San Antonio, Tex. 78233. Pres. Judy Shaw  
 Tom T. Hall Fan Club, PO Box 40209, Nashville, Tenn. 37204.  
 Freddie Hart Fan Club, 2120 Sherwood Lane, Pueblo, Col. 81005. Pres. Naomi Collins  
 Roy Head Fan Club, 2011 West 34th Street, Houston, Tex. 77018. Pres. Wanda Jones

George Kent Fan Club, 7851 Eastwood Dr., Minneapolis, Minn. 55432. Pres. Millie Coon  
 Billy Larkin Fan Club, 2810 Thurmon Road, SW, Huntsville, Ala. 35805. Pres. Jo Anne Sharp  
 Johnny Lee Fan Club, 4500 Spencer Hwy., Pasadena, Tex. 77504. Pres. Sherwood Cryer  
 Bobby Lewis Fan Club, 345 Central Ave., Decatur, Ill. 62521. Pres. Rachel Jones  
 Jerry Lee Lewis Fan Club, 760 North De Quincy St., Indianapolis, Ind. 46201. Pres. Louis M. Tenner  
 Mike Lunsford Fan Club, PO Box 315, Plains, Kan. 67869. Co-Pres. Beverly Gowens, Earlene Powell & Dorothy Westenhaven  
 Loretta Lynn Fan Club, Box 177, Wild Horse, Colo. 80862. Co-Pres. Loudilla, Loretta & Kay Johnson  
 Barbara Mandrell Fan Club, PO Box 665, Madison, Tenn. 37115. Dir. Ken Dudney  
 C.W. McCall Int'l Fan Club, 206 S. 44 St., Omaha, Neb. 68131  
 Charlie McCoy Fan Club, PO Box 703, Madison, Tenn. 37115. Pres.: Lynda Smith.  
 Jody Miller Fan Club, Route 2, Box 154, Gonzales, La. 70737. Pres. Tommy Bourgeois  
 Ronnie Milsap Fan Club, PO Box 896, Pineville, N.C. 28134. Pres. Wanda Atwell  
 Melba Montgomery Fan Club, Shippen Port Road, Landing, N.J. 07850. Pres. Mark McNear  
 Jim Mundy Fan Club, PO Box 3354, Madison, Wis. 53704. Pres. Dawn Sennett.  
 Anne Murray Fan Club, PO Box 71, Station L, Toronto, Ontario, Canada M6E 4Y4. Pres. Nancy Webster  
 Willie Nelson Fan Club, PO Box 3657, Granada Hills, Calif. 91344. Pres. James E. Freeman  
 Nick Nixon Fan Club, 1440 Burnside Court, Florissant, Mo. 63031. Pres. Eve Gregson  
 Buck Owens Fan Club, PO Box 32462, Oklahoma City, Okla. 73132. Pres. Bettie Blehm  
 Dolly Parton Fan Club, PO Box 154, Meridianville, Ala. 35759. Pres. Cassie Seaver  
 Johnny Paycheck Fan Club, 333 Gallatin Road, E-24, Madison, Tenn. 37115  
 Elvis Presley Fan Club, MGM Studios, Culver City, Calif. 90230. C/O Col. Tom Parker  
 Susan Raye Fan Club, 1255 Lincoln St., Apt. 6, Santa Clara, Calif. 95050. Pres. Alice Meyers  
 Del Reeves Fan Club, PO Box 3455, Madison, Wis. 53704. Pres. Dee Nelson  
 Charlie Rich Fan Club, B417 Ensley Lane, Leawood, Kan. 66206. Pres.: Louise Young  
 Jeannie C. Riley Fan Club, PO Box 880, Nashville, Tenn. 37202. Press Coordinator Jacqueline R. Monaghan  
 Marty Robbins Fan Club, 3811 Wylie Ave., Brunswick, Ga. 31520. Pres. Peggy Ann Munson  
 Robinson Family Fan Club, Rt. 1, Norton Rd., Frankfurt, N.Y. 13340. Pres. Karen Brown  
 Johnny Rodriguez Fan Club, PO Box 588, Brentwood, Tenn. 37027. Pres. Glennise Perkins

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## Promoters

• Continued from page 65

### • NEW JERSEY

Sol Abrams Assocs., Inc., 331 Webster Dr., New Milford 07646. Tel. (201) 262-4111  
 World's Playground Prod'n Inc., 2316 Atlantic Ave., Atlantic City 08401. Tel. (609) 344-6896

### • NEW MEXICO

Mother Hubbard Productions, PO Box CC, Las Cruces 88001. Tel. (505) 646-4414.  
 Starship Enterprises, PO Box 4186, Albuquerque 87106. Tel. (505) 242-5435

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Al Aiken, PO Box 70, Perrysburg 14129. Tel. (716) 532-5656  
 All-Arts Presentations Inc., 126 Riverside Dr., No. 1A, New York 10024. Tel. (212) 799-4021  
 Attles-Diamond Prod'n Co. Inc., PO Box 933, Gleason Ave. Sta., Bronx 11104. Tel. (516) 872-6365  
 Auxiliary Police, c/o John Ellison, 245 Schuyler, Elmira 14904. Tel. (607) 734-1051.  
 Bee Jay Enterprises, Box 230, Hudson Falls 12839. Tel. (518) 747-7354  
 Celenia Prod'n Corp., 350 E. 53 St., Suite 2D, New York 10022. Tel. (212) 755-1151  
 Chemung County Fair, Robert Turner, Box 191, Horseheads 14845. Tel. (607) 739-2836  
 Coffee House Circuit Inc., 159 W. 53 St., New York 10019. Tel. (212) 247-3690  
 Concert-Bill Promos., PO Box 608, Port Chester 13210. Tel. (914) 234-7178  
 Country Cavalcade, PO Box 1, Florida 10921. Tel. (914) 651-4266  
 David Houck, Box 147, Remsen 13438. Tel. (315) 831-3951  
 J.M.J. Prod'n, 33 W. State St., Binghamton 13901. Tel. (607) 723-3391  
 Metropolitan Friends of Country, PO Box 3831, Grand Central Station, New York 10017. Tel. (212) 522-4152  
 Norm Mondry, 1887 Whitehaven Rd., Grand Island 14072. Tel. (716) 773-7861  
 Namjac, 221 W. 57th St., 5th fl., New York 10019. Tel. (212) 541-6110  
 National Prod'n Inc., 100 State St., No. 941, Albany 12207. Tel. (518) 463-5888  
 Package Country Music, 58 Jay St., Rochester 14608. Tel. (716) 454-4393  
 Bill Rial, Rt. 1, Campbell 14821. Tel. (607) 527-4522  
 Richie Allen Seinfeld, 20 Sidney Place, Brooklyn 11201. Tel. (212) 522-4152  
 Tea Pot Prod'n, 411 Milton Rd., Rye 10580. Tel. (914) 967-5456

Russ Thomas, 411 Montgomery St., Syracuse 13202. Tel. (315) 425-2155  
 Reggie Tucci, 527 W. Utica, Buffalo 14221. Tel. (716) 886-8621  
 Upstate Shows Inc., PO Box 301, Old Forge 13420. Tel. (315) 369-3917. Utica (315) 724-5158  
 WXRL Radio, 5360 William St., Lancaster 14086. Tel. (716) 684-4142

### • NORTH CAROLINA

Auditorium Coliseum Authority, 2700 Independence E., Charlotte 28205. Tel. (704) 372-3600  
 Tom Brooks, Rt. 3, Kings Mountain 28086. Tel. (704) 739-2958  
 Blue Grass Park, 1601 Barnes St., Reidsville 27320. Tel. (919) 349-8362 (days) 477-1916 (nights and weekends)  
 Country Club Promos., 713 Hugo St., Durham 27704. Tel. (919) 772-2573  
 Keith Fowler, Box 444, King 27021. Tel. (919) 983-9141.  
 Carleton Haney Promos., Box 7A, Ruffin 27326. Tel. (919) 939-2745/7168  
 Hometown Productions, 1909 Richland Rd., Kinston 28501  
 Music Makers Network of America Prod'n, PO Box 3022, Wilmington 28401. Tel. (919) 763-9649, 762-0539  
 Million Enterprises, PO Box 97, Fairmont 28340. Tel. (919) 628-6126  
 Harold Perkins, Box 3335 Azalea Station, Wilmington 28401. Tel. (919) 799-8341  
 Austin B. Rigsbee, Box 909, Durham 27702. Tel. (919) 477-1916  
 Jim Roberson Agency, PO Box 616, King 27021. Tel. (919) 983-3145  
 Spotlight Promotions, PO Box 37, Maury 28554. Tel. (919) 747-5844  
 WJSK Radio, PO Box 1056, Lumberton 28358. Tel. (919) 738-4771  
 WKIT, Box 2470, Hendersonville 28739. Tel. (704) 693-4193  
 WKMT, Jonas Bridges, Box 669, Kings Mountain 28086. Tel. (704) 739-3671

### • NORTH DAKOTA

All Seasons Arena, Box 1726, Minot 58701. Tel. (701) 852-3113  
 KTYN Radio, Box 637, Minot 58701. Tel. (701) 856-0301  
 Minot Auditorium, 515 2nd Ave. SW, Minot 58701. Tel. (701) 852-4041.

### • OHIO

Duane Abajay, 725 Jefferson, Toledo 43624. Tel. (419) 241-0237  
 Major Productions, Box 444, Warren 44482. Tel. (216) 743-2163  
 Packaged Country Music, 1330 Ault View, Cincinnati 45208. Tel. (513) 871-7374

Ponderosa Park, 9362 Salem Warren Rd., Salem 44460. Tel. (216) 337-9023  
 Ross Todd Prod'n Inc., 260 Ludlow Ave., Cincinnati 45220. Tel. (513) 281-2735  
 Hal Vantassell, 4612 Talmadge, Toledo 43623. Tel. (419) 472-1157  
 Jeannie Williams, Sams Place, Rt. 23 South, Chillicothe 45601

### • OKLAHOMA

Action Ticket Agency & Promos., 2609 NW 36 St., Oklahoma City 73112. Tel. (405) 942-0462  
 Carson Attractions Inc., 100 Civic Center, Tulsa 74103. Tel. (918) 583-5516  
 Bench Carson Attractions, PO Box 60906, Oklahoma City 73106. Tel. (405) 521-1445  
 Dew Drop Inn, Box 305, McAlester 74501. Tel. (918) 423-9633  
 Green Country Danceland, Box 297, Poteau 74953. Tel. (918) 647-4184  
 IB Ents., PO Box 32327, Oklahoma City 73132. Tel. (405) 721-1928  
 Ken Lance Sports Arena, Box 241, Ada 74820. Tel. (405) 265-4423  
 Magnum Prod'n, 7307 S. Utica Ave., Apt. 810, Tulsa 74136. Tel. (918) 492-0806  
 Jerry Pippin, 5100 S. Atlanta Rd., Tulsa 74105. Tel. (918) 742-4626  
 Don Robertson, PO Box 57, Cement 73019. Tel. (405) 489-3334  
 Satellite Prod'n, 1133 NW 24, Oklahoma City 73106. Tel. (405) 528-4888  
 Jerry Wilhite, 3306 S. 27th, Muskogee 74401. Tel. (918) 682-8248

### • OREGON

EJD Enterprises, 400 High St. NE, Salem 97301. Tel. (503) 363-6278  
 KEED Radio, 1245 Charnelton, Eugene 97401. Tel. (503) 344-1457  
 MTM Prod'n, 1490 W. 10, Coquille 97423. Tel. (503) 396-4111  
 Denny Ski, 371 W. Anderson, Coos Bay 97420. Tel. (503) 269-5130

### • PENNSYLVANIA

Capitol Theatre, Peter Manouse, Mill St., Danville 17821. Tel. (717) 275-7555  
 Country Star Prod'n, 439 Wiley Ave., Franklin 16323. Tel. (814) 432-4633  
 Extensions of Man Concerts Inc., Box 997, 1801 Freemansburg Ave., Easton 18042. Tel. (215) 253-2429  
 Midnight Sun Concerts, 5 S. 69 St., Upper Darby 19082. Tel. (215) 734-1440  
 Mountain Top Fire Company, Sandy Ridge 16677. Tel. (814) 342-5321

(Continued on page 67)





**January**

- 1 Esco Hankins
- 2 Harold Bradley, Roger Miller
- 3 Leon McAuliff
- 4 Lomen+ Mann
- 5 Hank Chess
- 6 Earl Scruggs, Bobby Lord, Aury Inman
- 7 Jack Greene, Leona Williams
- 8 Elvis Presley, Crusty Lane
- 9 Crystal Gayle, Jimmy Day, Rollin "Oscar" Sullivan, Roy Head, Red O'Donnell, Jack McFadden
- 11 Goldie Hill
- 12 Ray Price, Tex Ritter, LaWanda Lindsey, Tommy Duncan
- 13 Liz Anderson
- 14 Billy Joe Spears, Billy Walker
- 15 Wendel Adkins, Robbie Harden
- 16 Ronnie Milsap, Duane Dee, Ruby Falls
- 17 Grady Martin

- 18 Bobby Goldsboro
- 19 Dolly Parton, Stu Phillips, Phil Everly
- 20 Slim Whitman
- 21 Mac Davis
- 23 Johnny Russell
- 24 Doug Kershaw, Ray Stevens
- 25 Claude Gray, Rusty Draper
- 26 James O'Gwynn, Dave Rowland
- 27 Buddy Emmons, Billy Larkin
- 28 Bill Phillips
- 29 Al Stricklin
- 30 Jeanne Pruett, Norma Jean, Harold Morrison

**February**

- 1 Don Everly, Ray Sawyer
- 2 Rusty Kershaw, Glenn Barber
- 3 Sarah Johns, Linda Hargrove
- 4 Dave "Lonzo" Hootan
- 5 Claude King
- 7 Donna Stoneman, Wilma Lee Cooper, Tony Booth
- 8 Jim Mundy
- 9 Ernest Tubbs
- 10 Bennie Hess
- 11 Wesley Rose
- 12 Steve Shoals, Moe Bandy, Jay Lee Webb
- 13 Tennessee Ernie Ford, Chickie Williams, Jim McReynolds (Jim & Jesse)
- 15 Hank Locklin, Wally Fowler, Bobby Barnett
- 16 Jimmy Wakely
- 17 Johnny Bush, Buck Trent, Bobby Lewis
- 18 Pee Wee King
- 19 Jerry Max Lane
- 20 Murv Shiner
- 21 Don Reno
- 22 Del Wood
- 25 Faron Young, Ralph Stanley

- 26 Johnny Cash, Fiddlin' Sid Hartreader, Al "Porky" Witherow
  - 27 Chuck Glaser Robertson
  - 28 Audrey Williams, Jim Denny
- March**
- 1 Connie Eaton, Cliffie Stone, Arlene Harden
  - 2 Doc Watson, Arkie "Arkansas Woodchopper"
  - 4 Betty Jack Davis
  - 5 Jimmy Bryant
  - 6 Bob Wills, Jerry Naylor
  - 8 Jimmy Stoneman, Johnny Dollar
  - 9 Mickey Gilley, Jerry Byrd, Marty Martel
  - 10 Ralph Emery, Alexander Harvey, Jethro Burns, Leon Rhodes, Gary Buck
  - 11 Billy Golden
  - 12 Lew Dewitt
  - 13 Jan Howard, Liz Anderson
  - 15 Carl Smith, James Monroe, Redd Stewart
  - 16 Ray Walker
  - 17 Dick Curless, Jim Weatherly
  - 18 Charley Pride, Margie Bowes, Smiley Burnette
  - 20 Jerry Reed, Nick Nixon, Tommy Hunter
  - 21 Gary Buck, Stan Hitchcock, Carol-Lee Cooper
  - 22 Dick Damron
  - 25 Bonnie Guitar
  - 26 Charly McClain
  - 27 David Rogers
  - 28 Charlie McCoy, Reba McEntire
  - 29 Moon Mullican, Kathy Barnes
  - 30 Bobby Wright, Connie Cato
  - 31 John D. Loudermilk, Lefty Frizzell, Anita Carter, Hoyt Hawkins, Tommy Jackson

**April**

- 1 Jim Ed Brown
- 2 Warner Mack, Sonny Throckmorton, Emmylou Harris
- 3 Don Gibson
- 4 Norro Wilson
- 5 Tommy Cash, June Stearns, Jack Clement
- 6 Vernon Dalhart, Merle Haggard, Dotsy, Wade Ray
- 7 Bobby Bare, Cal Smith, Dee Mullins
- 8 Jimmie Osborne
- 9 Carl Perkins
- 10 Sheb Wooley, Weldon Myrick
- 11 Jim McCoy
- 12 Judy Lynn, Tony Douglas
- 13 Harry Compton, Buddy Meredith
- 14 Loretta Lynn
- 15 Bob Luman, Roy Clark
- 16 Harmonica Kate
- 18 Harlan Sanders
- 20 Hylo Brown
- 21 Ira Louvin, Carl Belew

(Continued on page 69)

**Promoters**

• *Continued from page 66*

Slingshot Prod'ns, PO Box 153, Kimberlon 19442. Tel (215) 469-967D.  
 Bobby Stoudt Agency, 115 Constitution Blvd., Kutztown 19530 Tel (215) 683-3237  
 Tasee Concerts Ltd., 519 Second Ave., Pittsburgh 15219 Tel (412) 391-6900  
 WPHB Radio, Radio Park, Philipsburg 16866 Tel (814) 342 2300

**• RHODE ISLAND**

Keep It Country Productions, Box 9621, Providence 02904 Tel (401) 337-9408  
 George Gil, PO Box 212, West Warwick 02893. Tel (401) 821 8879  
 Jerry Smith, 44 Pine Ave., Coventry 12816 Tel (401) 821-8879.

**• SOUTH CAROLINA**

G & G Agency, PO Box 4522, Spartanburg 29303 Tel (803) 585-6027  
 Grandstand Concerts, Inc., 1385 Ashley River Rd., No. 4D, Charleston 29407 Tel (803) 556-2096

**• SOUTH DAKOTA**

Full Tilt Prod'ns, 100 N Phillips No 613, Sioux Falls 57101 Tel (605) 332-0900  
 Steve Hughes, Box 1300, Rapid City 57701 Tel (605) 348-1090.  
 Buddy Meredith Prod'ns, PO Box 1925, 705 Main, Rapid City 57701. Tel (605) 348-0818  
 Mid West Concerts, 4934 Pierre St., Rapid City 57701. Tel (605) 343-3941.  
 Rapid City Civic Center, 3625 Jackson Blvd., Rapid City 57701 Tel (605) 394-4115  
 Sound '86, PO Box 423, Rapid City 57701. Tel (605) 343-9517  
 Wayne Tisdale, Box 89, Lemmon 57638 Tel (605) 374-5747

**• TENNESSEE**

Arta Prod'ns, PO Box 40167, Nashville 37204 Tel (615) 385-2059  
 Century II Promos./Master Proc'ns, PO Box 22707, 63 Music Square W., Nashville 37202. Tel (615) 244-9222.  
 Country Shindig, 394 W Main St., Hendersonville 37075. Tel (615) 822-1817  
 Johnny Cutshaw, Rt. 7, Greeneville 37743. Tel (615) 639-9057.  
 Claude Tiny Day, Box 102, Greeneville 37743. Tel (615) 638-3284  
 Aaron L. Duram, Box 409, McMinnville 37110. Tel (615) 473-2632.

Freedom Hall Civic Center, Box 3826 CRS, Johnson City 37601 Tel (615) 929-1171.  
 Buddy Lee Promotions, 3B Music Square E., Nashville 37203 Tel (615) 244-4336.  
 Mid-South Concerts Inc., 143 Stonewall, Memphis 38104 Tel (901) 726-5385  
 Mus-c-Town Dist's & Promos., 1009 17 Ave S., Nashville 37212 Tel (615) 256-1693  
 Tommy Oliver, Route 1, Morris Trailer Court, Dresden 38225  
 Lyn Pratt, 47 1st St., Lexington 38351 Tel (901) 968-6122  
 Showay Prod'ns Inc., 820 18 Ave S., Nashville 37203 Tel (615) 256-6351  
 Sound Seventy Prod'ns Inc., 1719 West End Ave., Nashville 37203 Tel (615) 327-1711  
 Sponsored Events Inc., 1217 16 Ave S., Nashville 37212 Tel (615) 383-0881  
 Summer of Music, 1516 16 Ave S., Nashville 37212 Tel (615) 298-5471  
 Varnell Ent's Inc., 311 Church St., Nashville 37201 Tel (615) 259-3131.  
 Clarence Wilson, Rt. 1, Greeneville 37743 Tel (615) 638-5001

**• TEXAS**

L C Agnew, Rt 1 Clyde 79510 Tel (915) 893-5168  
 Bandolero Promos, 102 W Rampart, Suite Q104, San Antonio 78216 Tel (512) 341-0443  
 Black Cobra Prod'ns Inc., 3803 Gilbert Ave, Dallas 75215 Tel (214) 521-3657/2668  
 Johnny Bush Attractions Inc. (See Bandolero Promos)  
 Curtis Caffe, 1618 Orange, Abilene 79605 Tel (915) 677-3169  
 Don Caldwell Productions, 1214 Avenue Q, Lubbock 79401 Tel (806) 747-7047.  
 Calico Prod'ns, 4822 W. Amherst, Dallas 75209 Tel (214) 350-8495  
 Don Chisolm, 1520 N. Main, Borger 79007 Tel (806) 273-9268  
 Circuit Entertainment, Box 524, Ogden 84402 Tel (801) 399-2375  
 Concerts West, 21 Turtle Creek Square, Dallas 75219 Tel (214) 526-2154  
 Buster Doss, 1524 E Anderson Lane, Austin 78752 Tel (512) 836-7915  
 Exclusive Concerts, 6602 Moss Oak, San Antonio 78229 Tel (512) 342-8019  
 Golden Stallion, 1500 Ackerman Rd., San Antonio 78219 Tel (512) 661-4651  
 Haynes Ent's, 1824 Laney, Longview 75601 Tel (214) 552-5292  
 Jam Prod'ns Inc., Box 6588, San Antonio 78209 Tel (512) 828-1319  
 KVLG Radio, Drawer K, La Grange 78945 Tel (713) 968-3173  
 Kerrville Festivals Inc., Box 1466, Kerrville 78028 Tel (512) 896-3800

Curtis Lee, 2419 N Piedras, El Paso 79930 Tel (915) 566-9301.  
 Paul Myers, Box 4033, El Paso 79914. Tel (915) 755-4088  
 Pace Concerts, 3003 W Alabama, Houston 77098 Tel (713) 526-7666  
 Pat Pace Promos, 700 Saratoga Hwy., Kountze 77625 Tel (713) 246-3466  
 Ron Peterson, PO Box 5905, Amarillo 79101 Tel (806) 353-6112  
 Charlie Phillips, 925 West Central, Amarillo 79108 Tel (806) 383-3822  
 Al Rogers Prod'ns, PO Box 1293, Amarillo 79105  
 Joe Rushing, Box 1711, San Angelo 76902 Tel (915) 653-6863  
 Don Schaffer Promotions, Box 57291, Dallas 75207 Tel (214) 526-8936  
 Vic Silvers, 1702 Main, Victoria 77901 Tel (512) 578-4240  
 Southwest Attractions, PO Box 20204, San Antonio 78297 Tel (512) 653-2476  
 Southwest Concerts Inc, 1700 Smith St, Houston 77002 Tel (713) 659-8866  
 Stone City Attractions, 7427 Quail Run, San Antonio 78209 Tel (512) 732-8109  
 Texas Music Revue, 914 Lakeare Dr., Waco 76710 Tel (817) 772-2101  
 Ernie Thompson, Fat Ernie, 2031 E 8th, Odessa 79763 Tel (915) 337-9431  
 Robert Tiffany, 205 E Adams, Borger 79007 Tel (806) 274-6582  
 D K Wight, 1100 Clyde, Amarillo 79106 Tel (806) 373-0427

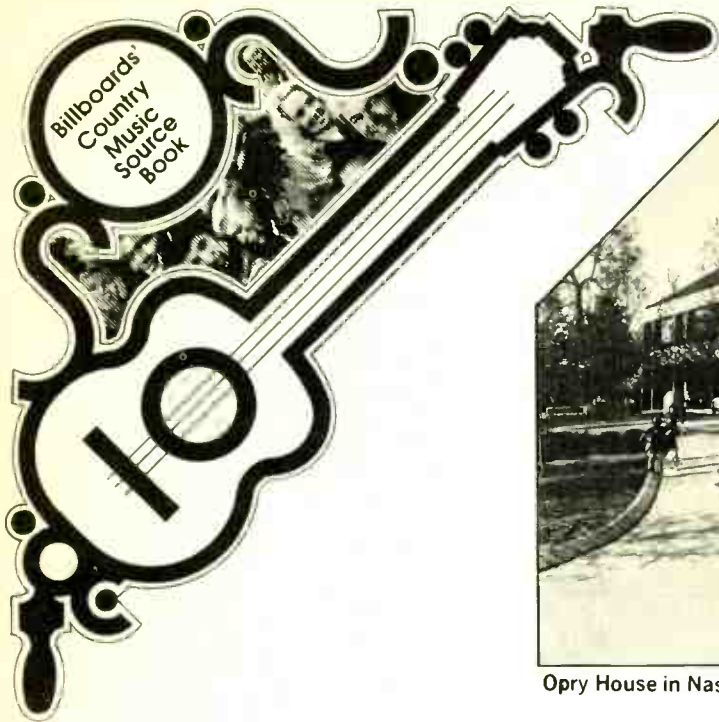
**• UTAH**

Paul Cornwell, 3909 Airport Rd, Ogden 84403 Tel (801) 392-9955.  
 KFTN Radio, Box 1400, Provo 84601. Tel (801) 373-1400  
 KSOP Radio, PO Box 25548, Salt Lake City 84125 Tel (801) 972-1043  
 Universal Productions, 426 E Milton, Salt Lake City 84105 Tel (801) 466-2575

**• VIRGINIA**

AGL Prod'ns, 104 Sandy Bay Dr., Poquoson 23662 Tel (804) 868-6237  
 Tom Booterbaugh, Route 50 & 123, Fairfax 22030 Tel (703) 591-3236  
 Meeting Needs Inc., 214 W York St., Norfolk 23510 Tel (804) 625-2518  
 Orange Blossom Park, 2487 Calf Mt. Rd., Waynesboro 22980. Tel (703) 942-1068.  
 76 Bluegrass Park, PO Box 38, Arrington 22949 Tel (804) 277-5570, 263-5815, 263-5728  
 Shady Gap Festival, 611 W Beech Rd., Sterling 22170 Tel (703) 450-4545

(Continued on page 69)



Opry House in Nashville seats 4,400 and has the first theatre built exclusively for the Opry.

## Grand Ole Opry Cast Welcomes You To Opryland

Totalled together, the acts on the Grand Ole Opry represent more than 1,164 years of country music entertainment. Listed below are the current members of the Opry and the year they joined America's favorite country music radio show.

Roy Acuff—1937  
 Bill Anderson—1961  
 Ernie Ashworth—1964  
 Jim Ed Brown—1963  
 Archie Campbell—1959  
 The Carlises—1953  
 Jerry Clower—1973  
 Wilma Lee Cooper—1957  
 The Crook Brothers—1925  
 Skeeter Davis—1959  
 Little Jimmy Dickens—1948  
 Roy Drusky—1958  
 Lester Flatt—1953  
 The Four Guys—1967  
 The Fruit Jar Drinkers—1925  
 Larry Gatlin—1976  
 Don Gibson—1958  
 Billy Grammer—1959  
 Jack Greene—1967  
 George Hamilton, IV—1960  
 David Houston—1972  
 Jan Howard—1971  
 Stonewall Jackson—1969



Crowds queue up for a show at the original Grand Ole Opry House.

Jim & Jesse—1964  
 George Jones—1969  
 Grandpa Jones—1947  
 Hank Locklin—1960  
 Lonzo & Oscar—1942  
 Bobby Lord—1960  
 Charlie Louvin—1955  
 Bob Luman—1965  
 Loretta Lynn—1962  
 Barbara Mandrell—1972  
 Kirk McGee—1925

Ronnie Milsap—1976  
 Bill Monroe—1939  
 Jimmy C. Newman—1956  
 The Osborne Brothers—1964  
 Dolly Parton—1969  
 Minnie Pearl—1940  
 Stu Phillips—1967  
 Ray Pillow—1966  
 Jeanne Pruett—1973  
 Del Reeves—1966  
 Marty Robbins—1953  
 Jeannie Seely—1967  
 Jean Shepard—1955  
 The Ralph Sloan  
 Dancers—1957  
 Connie Smith—1971  
 Hank Snow—1950  
 The Stoney Mountain  
 Cloggers—1957  
 Ernest Tubb—1943  
 Justin Tubb—1955  
 Porter Wagoner—1957  
 Billy Walker—1960  
 Charlie Walker—1967  
 Dottie West—1964  
 The Wilburn Brothers—1953  
 Don Williams—1976  
 The Willis Brothers—1946  
 Del Wood—1953  
 Marion Worth—1963  
 Tammy Wynette—1969





Alabama State Fair, Fairgrounds, Birmingham. Tel: (205) 787-2641. (Grandstand seats 10,000; Indoor Arena seats 4000; Auditorium seats 2000).

Alaska State Fairgrounds, Box 1128, Palmer 99645. Tel: (907) 745-3511. (Grandstand seats 2000).

Arizona Coliseum & Exposition Center, PO Box 6715, Phoenix 85005. Tel: (602) 252-6771. (Veterans Memorial Coliseum seats 10,250 permanent, 3750 portable; Grandstand seats 7000 permanent, 3000 portable).

Arkansas State Exposition Grandstand & T.H. Barton Coliseum, Roosevelt Rd., Little Rock 72206. Tel: (501) 372-8341. (Coliseum seats 8893).

California State Fairgrounds & Exposition Center, 1600 Exposition Blvd., Sacramento 95815. Tel: (916) 641-2451. (Grandstand seats: 11,000; Outdoor Arena seats 4800).

Colorado State Fair, Fairgrounds, Pueblo. Tel: (303) 561-8484. (Grandstand seats 7500 permanent, 5000 portable).

Delaware State Fair, Box 28, Harrington 19952. Tel: (302) 398-3269. (Grandstand seats 4800).

## Fan Clubs

### • Continued from page 66

David Rogers Fan Club, 317 East Broadway St., South Bend, Ind. 46618. Pres.: Lucite Brown.

Jeris Ross Fan Club, PO Box 2855, Alton, Ill. 62002. Pres.: Toni Schmidt.

Kenny Serratt Fan Club, 574 South Soboba Ave., San Jacinto, Calif. 92383. Pres.: Judy Smith.

Jean Shepard Fan Club, 307 Pennsylvania Ave., Camp Hill, Pa. 17011. Co-Pres.: Jim & Mary Custer.

Red Simpson Fan Club, 2159 Marion St., Albany, Ore. 97321. Pres.: Dee Mackelberg.

Cal Smith Fan Club, PO Box 337, Hatfield, Pa. 19440. Pres.: Ruth Slack.

Margo Smith Fan Club, Box 1421, Milledgeville, Ga. 31061. Pres.: Waunelle Tucker.

Hank Snow Fan Club, 2218 Colfax Ave., Columbus, Ohio 43224. Pres.: Bill Rich.

Billie Jo Spears Fan Club, ID42 South Webster St., Decatur, Ill. 62521. Pres.: Mary Ann Cooper.

Joe Stampley Fan Club, 1454 North Sherman St., York, Pa. 17402. Pres.: Fern Anderson.

Kenny Starr Fan Club, 3330 Lakeside Dr., Topeka, Kan. 66614. Pres.: Fran Serk.

Red Steagall Fan Club, PO Box 402, Gordon, Neb. 69343. Pres.: Yvonne Koizar.

Mel Street Fan Club, 309 Ecton Circle, Billings, Mont. 59101. Pres.: Laura Lagge.

Nat Stuckey Fan Club, PO Box 102, Brentwood, Tenn. 37027. Pres.: Ann Stuckey.

Tanya Tucker Fan Club, PO Box 17264, Nashville, Tenn. 37217. Also: 2311 Biscayne Dr., Little Rock, Ark. 72207.

Conway Twitty Fan Club, Geff, Ill. 62842. Pres.: Edith Rich.

Billy Walker Fan Club, 820 8th St., West Des Moines, Iowa 50265. Pres.: Anita McBee.

Jerry Wallace Fan Club, PO Box 122, Sunland, Calif. 91040. Pres.: Reba Wallace.

Gene Watson Fan Club, PO Box 38148, Houston, Tex. 77088. Pres.: Maudene Blackburn.

Freddy Weller Fan Club, 105 Valentine Lane, Longview, Tex. 75601. Pres.: Kathy Larson.

Dottie West Fan Club, PO Box 10547, Houston, Tex. 77018. Pres.: Betty Lewis.

Don Williams Fan Club, 95 Pinehurst Dr., Hapeville, Ga. 30354. Pres.: Pauline Cochran.

David Wolf Fan Club, PO Box 284, Brighton, Mich. 48116. Pres.: Sara Young.

Peggy Sue & Sonny Wright Fan Club, 2089 Hanover, Aurora, Colo. 80010. Co-Pres.: Darlene Halvorson & Mildred Wright.

Tammy Wynette Fan Club, Route 1, Box 81, North Liberty, Iowa 52317. Pres.: Vernelle Pirk.

Bob Yarborough & The Nashville Connection Fan Club, PO Box 2283, Alderwood, Wash. 98036. Pres.: Diana Kirk.

Country Music Sourcebook • Billboard

Florida State Fair, Box 11766, Tampa 32680. Tel: (813) 621-7821.

Georgia—Grandstand & Luther Williams Field, Central City Park, Macon 31201. Tel: (912) 746-7184.

Hawaii—Fiftieth State Fair, 23 S. Vineyard Blvd., Honolulu 96813. Tel: (808) 531-4333.

Idaho—Fair Grandstand, Eastern Idaho State Fair, PO Box 228, Blackfoot 83221. Tel: (208) 785-2480/3651; Western Idaho Fair, 5610 Glenwood Rd., Boise 83702. Tel: (208) 384-8940.

Illinois State Fair, Box 576, Sangamon Ave., Springfield 62705. Tel: (217) 782-6661.

Indiana State Fair, Fairgrounds, 1202 E. 38 St., Indianapolis 46205. Tel: (317) 923-3431. (Coliseum seats 12,000; Stadium seats 14,000).

Iowa State Fair, Fairgrounds, Des Moines 50319. Tel: (515) 262-3111. (Grandstand seats 25,000).

Kansas State Fairgrounds, Hutchinson 67501. Tel: (316) 662-6611. (Grandstand seats 11,500).

Kentucky Fair & Exposition Center, PO Box 21179, Louisville 40221. Tel: (502) 366-9592. (Freedom Hall seats 19,000; Stadium seats 36,984).

Louisiana—Hirsch Memorial Coliseum, State Fairgrounds, PO Box 9100, Shreveport 71109. Tel: (318) 631-0038, 635-1361. (Seats 10,300).

Maire—Bangor State Fair, 100 Dutton St., Bangor 04401. Tel: (207) 947-3542. (Grandstand seats 3500).

Maryland State Fair, Timonium 21093. Tel: (301) 252-0200.

Michigan State Fair, Michigan State Fairgrounds, Detroit. Tel: (313) 368-1000.

Minnesota State Fair Coliseum & Grandstand, St. Paul 55108. Tel: (612) 645-2781.

## Promoters

### • Continued from page 67

T-Bird Country, Homer Thomasson, 1 Radio Lane, Danville 24541. Tel: (804) 797-1250.

Virginia Folk Music Arts Society, PO Box 186, Fairfax 22030, 2705 S. Ninth St., Suite 32-C, Arlington 22204. Tel: (703) 521-6431.

### • WASHINGTON

Garrett Attractions Corp., 427 Colman Bldg., Seattle 98104. Tel: (206) 624-2714.

KBFW Radio, Box d, Bellingham 98225. Tel: (206) 734-8555.

Bill Markham Assoc., Box 68575, Seattle 98188. Tel: (206) 244-7789.

Northwest Releasing Corp., 200 Queen Anne N., Seattle 98109. Tel: (206) 284-9940.

Marcus Ramsey, The Promoters' Contact, PO Box 14911, Spokane 99214.

Jack Roberts Agency, 17522 Botnell Way NE, Bothell 98011. Tel: (206) 485-6511.

### • WEST VIRGINIA

Entam Ltd., 200 Broad St., Suite 210, Charleston 25301. Tel: (304) 345-8100.

Don Fleisher Associates, 113 Hall St., PO Box 6, Ripley 25271. Tel: (304) 372-3371.

G.M. Jamboree USA, 1015 Main St., Wheeling 26003. Tel: (304) 232-1170.

Opry Club, Hershel Goddard, Box 293, Prosperity 25909. Tel: (304) 253-9242.

### • WISCONSIN

Belle Prod'n's, 1001 Rutledge St., Madison 53703. Tel: (608) 257-3285.

Brown County Arena, PO Box 3306, Green Bay 54303. Tel: (414) 494-3404.

Burmek Theatrical Prod'n's, 101 E. Wells St., Milwaukee 53202.

Daydream Production, 5510 W. Florist Ave., Milwaukee 53218. Tel: (414) 353-2323.

Dane County Auditorium & Center, 2 Round Hill Circle, Madison 53717. Tel: (715) 255-5139.

Edgewood Agency, PO Box 1820, Milwaukee 53201. Tel: (414) 276-4544.

Norman L. Herman, Box 208, Durand 54736. Tel: (715) 672-8989.

Mountain Railroad Recs. Inc., 2103 Pleasant Rd., Cambridge 53523. Tel: (608) 423-4358.

Park Ponderosa Ball Room, PO Box 5, McFarland 53558. Tel: (608) 838-9251.

Rainbow Prod'n's, 11249 N. Riverland Rd., Mequon 53092. Tel: (414) 242-4790/0343.

Mississippi Coliseum, State Fairgrounds, 1207 Mississippi, Jackson 39202. Tel: (601) 353-1187, 354-3558. (Seats 10,000).

Missouri State Fair, Fair Acres, Sedalia 65301. Tel: (816) 826-0570.

Montana State Fair, PO Box 1524, Great Falls 59401. Tel: (406) 452-6401. (Grandstand seats 4500).

Nebraska State Fair, Fairgrounds, PO Box 81223, Lincoln 68501. Tel: (402) 432-5371.

Nevada State Fair, 1350 N. Wells Ave., Reno 89502. Tel: (702) 785-4280. (Grandstand seats 3500).

New Jersey State Fair, Fairgrounds, 1648 Nottingham Way, Trenton 08619. Tel: (609) 587-6300.

New Mexico State Fair, Fairgrounds, PO Box 8546, Albuquerque 87108. Tel: (505) 265-1791.

New York State Fair, Fairgrounds, Syracuse. Tel: (315) 487-7711. (Grandstand seats 15,000).

North Carolina State Fair, Fairgrounds, PO Box 5565, Raleigh 27607. Tel: (919) 733-2145. (Arena seats 7000; Grandstand seats 5000).

North Dakota State Fair, Fairgrounds, PO Box 1796, Minot 58701. Tel: (701) 838-6112, 852-3113.

Ohio State Fair, Fairgrounds, Columbus. Tel: (614) 294-5441. (Grandstand seats 10,000).

Oklahoma—State Fair of Oklahoma, 500 N. Land Rush, Oklahoma City 73107. Tel: (405) 942-5511.

Oregon State Fairgrounds Bldgs., Fairgrounds, 2060 Silverton Rd. NE, Salem 97303. Tel: (503) 378-3247. (Grandstand seats 5000; Civic Auditorium seats 3300).

South Carolina State Fair Exhibition, Fairgrounds, PO Box 393, Columbia 29202. Tel: (803) 799-3387. (Grandstand seats 2600).

South Dakota State Fair, Fairgrounds, PO Box 1275, Huron 57350. Tel: (605) 352-1431.

Tennessee State Fair, Box 40208, Melrose Sta., Nashville 37204. Tel: (615) 254-3521. (Grandstand seats 15,000).

Texas—State Fair of Texas, PO Box 26010, Dallas 75226. Tel: (214) 823-9931. (Stadium seats 72,000; Indoor Arena seats 7100).

Utah State Fair, Fairgrounds, 155 North 10 W., Salt Lake City 84116. Tel: (801) 533-5858.

Vermont State Fair, Rutland Fairgrounds, Rutland 05701. Tel: (802) 775-5200.

Virginia State Fair, Fairgrounds, PO Box 26805, E. Laborum Ave. & Meadowbridge Rd., Richmond 23261. Tel: (804) 329-4437. (Arena seats 4000).

West Virginia State Fair, PO Box 829, Lewisburg 24901. Tel: (304) 645-1090. (Grandstand seats 5000).

Wisconsin State Fair, State Fair Park, West Allis 53214. Tel: (414) 476-3000.

Wyoming State Fair, Fairgrounds, PO Drawer 10, Douglas 82633. Tel: (307) 358-2398.

WCUB Radio, Box 98, Manitowoc 54220. Tel: (414) 682-8226.

WLKL Radio, 609 Home Ave., Waupun 53963. Tel: (414) 324-4441.

### • WYOMING

Cheyenne Frontier Days Committee, PO Box 2385, Cheyenne 82001. Tel: (307) 634-3321.

Union Activities Center, Univ. of Wyoming, Box 2105, Laramie 82070. Tel: (307) 766-6340.

## Birthdays

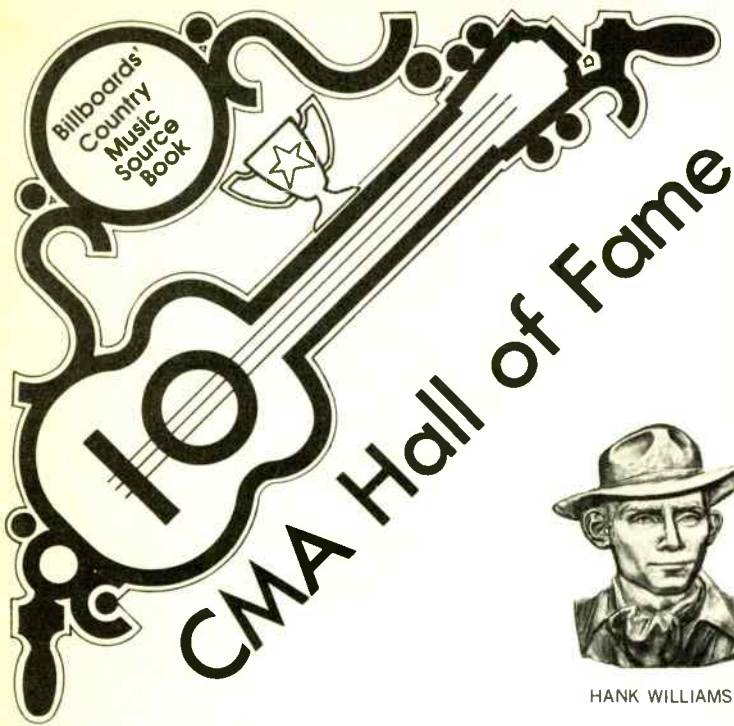
### • Continued from page 67

22. Glen Campbell, Ray Griffin
23. Roy Orbison
24. Kenny Hart, Peggy Sue
25. O. B. McClinton
26. Johnny Mosby, Cecil Null
27. Maxine Brown, Jimmie Skinner, Dave Peel
29. Billy Mize, Danny Davis, Russ Wheeler
30. Willie Nelson, Johnny Horton, Darrell McCall, Dewey Groom

### May

1. Sonny James, Jimmy Gately, Sam McGee
2. Larry Gatlin
3. Dave Dudley
4. Stella Parton
5. Tammy Wynette, Roni Stoneman, Wayne Carson
6. Mike Hoyer, Debbie Lori Kaye
7. Lorrie Collins
8. Jack Blanchard, Benny Martin
9. Hank Snow, Tommy Roe, Bobby Lewis
10. Maybelle Carter
11. Joe Taylor
12. Billy Swan, Joe Maphis, Duke of Paducah
13. Johnny Wright, Jack Anglin
14. Sonny Garrish
15. Eddy Arnold
16. Wendy Bagwell
17. Penny DeHaven, Grant Turner, Ben Smathers
18. Little David Wilkins
19. Mickey Newbury, Martha Carson
20. George Gobel
21. Harold Robbins
22. Ralph Peer
23. Mac Wiseman, Misty Morgan, Buddy Alan, Rosemary Clooney
25. Tom T. Hall, Pop Stoneman, Jessi Colter

(Continued on page 74)



Our thanks to the CMA and the Hall of Fame and Museum where these plaques are on display.



JIMMIE RODGERS



FRED ROSE

**JIMMIE RODGERS**

Sept. 8, 1897-May 26, 1933

"The Singing Brakeman" . . . Jimmie Rodgers' name stands foremost in the country music field as the "man who started it all." His songs told the great stories of the singing rails, the powerful steam locomotives and the wonderful railroad people that he loved so well. Although small in stature, he was a giant among men, starting a trend in the musical taste of millions. (Elected 1961)

**FRED ROSE**

Aug. 24, 1897-Dec. 1, 1954

Songwriter, music publisher . . . Fred Rose was always ready to lend a helping hand to a young artist or a new songwriter. His guidance helped many to stardom. The songs he wrote show the touch of simplicity and genius, and remain with us even today, proving him to be one of America's truly great composers. (Elected 1961)



HANK WILLIAMS



ROY ACUFF

**HANK WILLIAMS**

Sept. 17, 1923-Jan. 1, 1953

Performing artist, songwriter . . . Hank Williams will live on in the memories of millions of Americans. The simple, beautiful melodies and straightforward, plaintive stories in his lyrics, of life as he knew it, will never die. His songs appealed not only to the country music field, but brought him great acclaim in the "pop" music world as well. (Elected 1961)

**ROY ACUFF**

Sept. 15, 1903

"The Smoky Mountain Boy" . . . "Fiddled" and sang his way into the hearts of millions the world over, oftentimes bringing country music to areas where it had never been before. "The King of Country Music" . . . has carried his troupe of performers overseas to entertain his country's armed forces at Christmas time for more than 20 years. Many successful artists credit their success to a helping hand and encouraging word from Roy Acuff. (Elected 1961)



TEX RITTER



ERNEST TUBB

**TEX RITTER**

Jan. 12, 1907-Jan. 2, 1974

Born Panola County, Tex. . . . Alumnus Univ. of Texas. One of America's most illustrious and versatile stars of radio, television, records, motion pictures, and Broadway stage. Untiring pioneer and champion of the country music industry. His devotion to his God, his family, and his country is a continuing inspiration to his countless friends throughout the world. (Elected 1964)

**ERNEST TUBB**

Feb. 9, 1914

"The Texas Troubadour," that tall man with the distinctive voice and style, who became a giant among the early performers of country music, and whose career has never diminished with the succeeding years. To his millions of fans, he has become a legend. Their love is boundless. To the fledgling artist, songwriter, or friend, his hand and his help have always been extended. Their gratitude is universal. (Elected 1965)



EDDY ARNOLD



JAMES R. DENNY

**EDDY ARNOLD**

May 15, 1918

Born near Henderson, Tenn., Eddy Arnold first gained widespread recognition in 1946. After a humble beginning, he rose to great heights as a performer and as a recording artist, selling millions of records. He has been a powerful influence in setting musical tastes. His singing, warm personality, and infectious laugh have endeared Eddy to friends and fans everywhere. (Elected 1966)

**JAMES R. DENNY**

Feb. 28, 1911-Aug. 27, 1963

Jim Denny was a vital person behind the scene in country music for many years. Being a leader in the publishing, management, and broadcasting fields, he served to promote, protect, and encourage some of the most important artists in the industry. His contribution to country music is widely recognized, and his untimely death was a tragic loss to all. (Elected 1966)





UNCLE DAVE MACON

GEORGE D. HAY

**UNCLE DAVE MACON**

Oct. 7, 1870-March 22, 1952

"The Dixie Dewdrop," from Smart Station, Tenn., was a man whose delightful sense of humor and sterling character endeared him to millions. A professional performer on the Grand Ole Opry for 26 years, he was a "minstrel of the countryside" prior to that. He was a country man who loved humanity and enjoyed helping others. A proficient banjoist, he was a singer of old-time ballads and was, during his time, the most popular country music artist in America. (Elected 1966)

**GEORGE D. HAY**

Nov. 9, 1895-May 8, 1968

"The Solemn Old Judge." A Memphis newspaperman-turned-radio announcer, George D. Hay carried his love of country music to radio—first in Chicago and then Nashville, as the man who originated the Grand Ole Opry. He appeared as master of ceremonies for nearly 30 years on the Opry until his retirement and was instrumental in furthering the careers of hundreds of performers.



RED FOLEY

J.L. (JOE) FRANK

**RED FOLEY**

June 17, 1910-Sept. 19, 1968

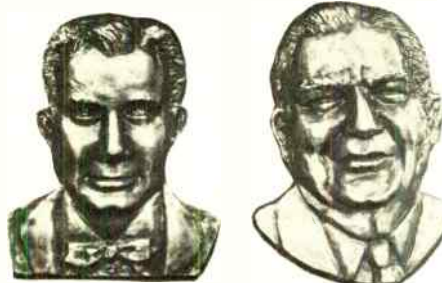
Star of the "National Barn Dance," "Grand Ole Opry," and "Ozark Jubilee." One of the most versatile and moving performers of all time. He could make you pop your fingers to "Chattanooga Shoe-shine Boy" . . . choke back a tear with "Old Shep" . . . or look to your God with "Peace In The Valley." A giant influence during the formative years of contemporary country music and today a timeless legend. (Elected 1967)

Country Western Sourcebook • Billboard

**J.L. (JOE) FRANK**

April 15, 1900-May 4, 1952

Pioneer promoter of country shows. His method of combining broadcasting and personal appearances moved country entertainers from rural schoolhouses into city auditoriums and coliseums. Inspired and helped to develop the careers of Roy Acuff, Gene Autry, Eddy Arnold, Pee Wee King, Minnie Pearl, Ernest Tubbs, and many more. This unselfish, compassionate man was one of the industry's most loved members. (Elected 1967)



JIM REEVES

STEPHEN H. SHOLES

**JIM REEVES**

Aug. 20, 1924-July 31, 1964

The velvet style of Gentleman Jim Reeves was an international influence. His rich voice brought millions of new fans to country music from every corner of the world. Although the crash of his private airplane in 1964 took his life . . . posterity will keep his name alive . . . because they will remember him as one of country music's most important performers. (Elected 1967)

**STEPHEN H. SHOLES**

Feb. 12, 1911-April 22, 1968

Record company executive and giant influence toward making country music an integral part of cultural America. With great foresight, he established the first permanent residence of a major recording company in Nashville. Discovered many record stars including Eddy Arnold, Chet Atkins, Jim Reeves. Served as chairman of CMA Board. Graduate Rutgers Univ., honorary citizen of Nashville—and a gentleman. (Elected 1967)



BOB WILLS

GENE AUTRY

**BOB WILLS**

March 6, 1905-May 13, 1975

Grandson and son of champion fiddlers, he quickly established himself king of western swing. His famous trade mark "Ahh ha, take it away, Leon." Entered radio with Light Crust Doughboys in '29. Formed Texas Playboys in the 30s. Wrote and recorded "San Antonio Rose." Appeared in 26 Hollywood pictures. A living legend whose roadmap has charted new pathways into the world of American stage, radio, tv, records, and movies. (Elected 1968)

**GENE AUTRY**

Sept. 29, 1907

America's great singing cowboy paved the way for others with his western songs on radio and in the movies, where he set box office records. He was among the first country performers to win world-wide acclaim. Born a cowboy, he overcame every adversity to move to the top of his field, always lending dignity to the industry. Best known as an artist and actor, he also was an accomplished writer. (Elected 1969)



BILL MONROE

ARTHUR EDWARD SATHERLEY

**BILL MONROE**

Sept. 13, 1911

The "Father of Bluegrass," Bill Monroe developed and perfected this music form, and taught it to many great names in the industry. Even-tempered and a possessor of spiritual values, this direct descendant of the fifth President of the U.S. is a composer and recording artist. He helped stimulate interest in this form of down-to-earth music in colleges long after its initial popularity. (Elected 1970)

**ARTHUR EDWARD SATHERLEY**

Oct. 19, 1899

Born in Bristol, England, "Uncle Art" was steeped in the traditions of Anglo-Celtic folk art. His early work with Thomas A. Edison qualified him as an expert in the fledgling American recording industry. As a talent scout, he produced such greats as Gene Autry, Bob Wills, Roy Acuff, and Molly O'Day. Retired since 1953, Satherley was a pioneer record man, contributing greatly to the world-wide growth of country music. (Elected 1971)



ORIGINAL CARTER FAMILY (A.P., MAYBELLE, SARA)

**ORIGINAL CARTER FAMILY**  
**A.P. CARTER**

Dec. 15, 1891-Nov. 7, 1960

**MAYBELLE CARTER**

May 10, 1909

**SARA CARTER**

July 21, 1899

A.P. Carter, his wife, Sara and his sister-in-law, Maybelle, played in one of the first commercial recording sessions at Bristol, Tenn. For two decades they performed as an unbeatable team. Their songs became country standards, and some of A.P.'s original compositions are among the all-time greats. They are regarded by many as the epitome of country greatness and originators of a much copied style.

(Elected 1970)



JIMMIE H. DAVIS

CHET ATKINS

**JIMMIE H. DAVIS**

Sept. 11, 1902

Performing artist, songwriter, public servant . . . from his roots in rural Louisiana he gained an early love of music. "The warm living songs of the cowboys and farmers and country folks." Obtained a masters degree from Louisiana State Univ. Twice elected governor of Louisiana. Best known for "You Are My Sunshine." His humility, deep-felt responsibility to his audience, and winning way with a song has brought much "sunshine" to gospel and country music.

(Elected 1972)

**CHET ATKINS**

June 20, 1924

Born Chester Burton Atkins in Tennessee, he is the epitome of success . . . from an Appalachian farm boy to international acclaim as musician, composer, arranger, producer, executive, and sportsman. Long hours with his guitar resulted in a distinctive style—much copied, but unduplicated. A musician's musician, a gentleman's gentleman, his helping hand is

ready to boost struggling unknowns and those less fortunate. Teacher, innovator, humanitarian, this guitarist's excellence stands as a challenge for generations to come.

(Elected 1973)



PATSY CLINE



OWEN BRADLEY

**PATSY CLINE**

Sept. 8, 1932-March 5, 1963

Born Virginia Patterson Hensley in Virginia, Patsy will live in country music annals as one of its outstanding vocalists. Tragically, her career was cut short in its prime when she was killed in a plane crash. Her heritage of recordings is testimony to her artistic capacity . . . biggest hit, "I Fall To Pieces," which has become a standard. Catapulted to fame by an Arthur Godfrey Talent Scouts appearance in 1957. Joined Grand Ole Opry 1960 . . . realization of a lifelong ambition.

(Elected 1973)

**OWEN BRADLEY**

Oct. 21, 1915

Renowned as a pianist and Nashville bandleader, revered as a music executive, he achieved national recognition in his roles as head of the Nashville office of Decca (now MCA) records and producer for such artists as Ernest Tubb, Red Foley, Patsy Cline, Brenda Lee, and Loretta Lynn. His honesty and integrity in business affairs secured the respect of his associates and his influence encouraged the establishment of Nashville recording studios and spurred the development of the "Music Row" area.

(Elected 1974)



FRANK "PEE WEE" KING



MINNIE PEARL

**FRANK "PEE WEE" KING**

Feb. 18, 1914

Wisconsinite, accordionist, bandleader, acclaimed for his recordings, movie appearances, radio and tv performances. Nationally recognized as a singer and co-

writer of "Bonaparte's Retreat," "Slow Poke," "Tennessee Waltz" and others. Winner of gold records, successful as a music publisher, promoter, and manager. Applauded for his assistance to other artists who have become significant country music performers.

(Elected 1974)

**MINNIE PEARL**

Oct. 25, 1912

Humor is the least recorded, but certainly one of the most important aspects of live country music. No one exemplifies the values of pure country comedy more than Minnie Pearl. Born Sarah Ophelia Colley, Centerville, Tenn. Educated at fashionable Ward-Belmont College. Joined the Grand Ole Opry in 1940. Her trademarks, the dimstore hat with dangling price tag and shrill "How-dee! I'm just so proud to be here," made her the first country humorist to be known and loved worldwide.

(Elected 1975)



KITTY WELLS



PAUL COHEN

**KITTY WELLS**

Aug. 30, 1919

Born Muriel Deason in Nashville, her stage name was inspired by the folk song, "Kitty Wells." She began as a radio performer in 1936 and as a recording artist in 1949. In true country music tradition, her sincere vocal stylings convey the real feeling of the songs, be they happy or sad. Her million seller, "It Wasn't God Who Made Honky Tonk Angels" was the first of many award-winning hits resulting in her being acclaimed the "Queen Of Country Music."

(Elected 1976)

**PAUL COHEN**

Nov. 10, 1908-April 1, 1971

Selling records and scouting talent in the Midwest and New York during his long association with Decca records, Paul Cohen was the first to recognize the potential of Nashville as a recording center. The disk careers of Patsy Cline, Red Foley, Webb Pierce, Red Sovine, Ernest Tubb, Kitty Wells and others were the result of his vision; also producer Owen Bradley, who gratefully acknowledges that "Paul was my teacher." He was president of the Country Music Association the year the Hall of Fame was dedicated.

(Elected 1976)



OUR COUNTRY ROOTS HAVE TURNED TO GOLD

*"1977 is the 50th anniversary of the pioneering  
Ralph S. Peer Bristol, Tennessee sessions including  
Jimmie Rodgers and the Carter Family  
which mark the founding of our organization  
and the beginning of the national  
recognition of country music.*

*On this occasion we express our appreciation  
to all the talented people, the composers  
and the artists who have helped make us the  
world's leading country music publisher.*

*We remain proud of our roots  
and look forward  
to growing with country music  
in our second fifty years."*



The Pioneers in Country Music since 1927  
IN NASHVILLE AND AROUND THE WORLD.

## International

### Continued from page 62

George Davenport, Country Music Centre, 1304 Oldham Road, Newton Heath, Manchester 10, Lancs, England.  
Harlequin Records, 97-99 Dean Street, London W. 1., England.  
Harpers Music Saloon, 16 High Street, Newmarket, Suffolk, England. (Tel: 0638 2456)  
London Sounds, 23 Herbert Road, Plumstead, London SE18 (Tel: 01-317 0299)  
Mac's Record Shop, 49 Marischal Street, Aberdeen, Scotland. (Tel: 0224 29357)  
Mike's Country Music Room, 18 Hilton Ave., Aberdeen, Scotland.  
Ray's, 40-42 Greenwich Church Street, London SE10, England.  
R&S Records, 404 Beverley Road, Hull, N. Humberside, England.  
U.S. Records, 213 Cheltenham Road, Bristol BS6 5QP, England. (Tel: 0272 421616)

### PROMOTERS

Allen Promotions, 6a Market Place, Wantage, Oxon, England. (Tel: 02357 65861)  
Derek Block, 16 Oxford Circus, 231 Oxford Street, London W1, England. (Tel: 01-439 9881)  
Mervyn Conn Organisation, Chandos House, 45/46 Chandos Place, Trafalgar Square, London WC2, England. (Tel: 01-836 7255)  
Country Music Productions, 26 James Street, Garston, Liverpool 19, England. (Tel: 01-935 0413)  
Ann Dex Agency, La Montagu Mews North, London W1, England. (Tel: 01-935 0413)  
Ember Concert Division, Carlton Tower Place, Sloane Street, London SW1X 9PZ, England. (Tel: 01-235 8243)

## Birthdays

### Continued from page 69

26 Hank Williams Jr., Jimmy Stephens  
27 Kenny Price, Don Williams, Redd Stewart  
28 Gary Stewart, Mary Taylor, Charlie McCoy  
30 Johnny Gimble  
31 Vic Willis, John Austin Paycheck

**June**  
1 Johnny Bond, Pat Boone, Andy Griffith  
2 Carl Butler, Anthony Armstrong Jones  
3 Boots Randolph  
4 Gordie Tapp, Texas Ruby, Freddy Fender, Bill Mack  
5 Don Reid  
7 Wynn Stewart  
8 Steve Fromholz, Clyde Beavers, Vernon Oxford  
9 Glen Hurlley (Cuzzin Sipe), Les Paul  
10 Karen McKenzie  
11 Wilma Burgess  
12 George Kent  
13 Mary Lou Turner, Dennis Locorriere  
14 Burl Ives  
15 Waylon Jennings  
16 Leon Payne, Billy "Crash" Craddock  
17 Red Foley, Stringbean, Elton Britt  
18 Don Williams  
19 Pat Buttram, Bobby Borchers  
20 Chet Atkins, Jimmy Driftwood, Anne Murray  
22 Kris Kristofferson, Roy Drusky  
23 June Carter Cash, Diana Trask  
24 Tommy Scott  
26 Doc Williams  
27 Bobby Harden  
28 Lester Flatt, George Morgan  
30 Mike Lunsford

**July**  
1 John Lair  
2 Marvin Rainwater  
3 Johnny Lee  
4 Marion Worth, Ray Pillow  
5 Guy Willis  
6 Jeannie Seely  
7 Red Sovine, Doyle Wilburn, Charlie Louvin, Webb Foley  
8 Carol Sue  
9 Jesse McReynolds (Jim & Jesse), Eddie Dean  
10 Dave Kirby  
11 Bobby G. Rice  
13 Bradley Kincaid  
14 Del Reeves  
15 Cowboy Copas, Linda Ronstadt, Johnny Sea  
16 Faith O'Hara  
17 Rich Garrett  
18 Chill Wills  
19 George Hamilton IV  
20 Henson Cargill, J.E. Mainer, T.G. Sheppard  
21 Ken Maynard  
23 Johnny Darrell, Pat Roberts  
24 Red Blanchard  
25 Roy Acuff Jr.  
26 Cathie Taylor  
27 Bobbie Gentry, Homer Haynes, Charlie Louvin  
28 Sherwin Linton, Randy Cornor  
29 George Pasher  
31 Bonnie Brown, James W. Blackwood, Jr.

**August**  
1 Hank Cochran, Blake Emmons, Rod Brasfield  
3 Gordon Stoker  
4 James Blackwood, Carson Robison, Vickie Hackeman

Live Promotions, Maple House, North Road, Gadney Hill, Spalding, Lincs, England. (Tel: Whaplode Drove 293)  
MAM Agency, 24/25 New Bond Street, London W1, England. (Tel: 01-629 9255)  
North East Country Music Promotions, 22 Martindale Avenue, Sunderland SR6 8NS, England. (Tel: 0783 77349)  
Stetson Country Music Promotions, 19 Borland Avenue, Botcherby, Carlisle, Cumbria CA1 257, England. (Tel: 0228 30713)  
Mike & Margaret Storey Entertainment Agency, September Sound Studios, 38 Knowl Road, Golcar, Huddersfield, W. Yorks, England. (Tel: 0484 657054)

### SPECIALIST COUNTRY MAGAZINES

Country Music People, Powerscroft Road, Footscray, Sidcup, Kent DA14 5DT, England. (Editor: Tony Byworth)  
Country Music Review, 69 Hackington Crescent, Beckingham, Kent, England. (Editor: Bryan Chalker)  
Country Music Roundup, 20 The Forum, North Hykeham, Lincoln, Lincs, England. (Editors: Dave Mills & P. A. Kettle)  
Country Music Spotlight, 202 Plymyard Avenue, Eastham, Merseyside, England. (Editor: Derek Wakefield)  
Countrystyle, 37a Preston New Road, Blackburn, Lancs, England. (Editor: Pete Nelson)

### ASSOCIATIONS

British Country Music Association, P.O. Box 2, Newton Abbot TQ12 4HT, England.  
Country Music Association (Great Britain), P.O. Box 2LG, London W1A 2LG, England.

### SPECIALIST DISK JOCKEYS, PROGRAMS, AND RADIO STATIONS

Tony Adamson—"Country Pie," BBC Radio Oxford, Oxford  
David Allan—"Country Club," Radio 2, BBC, London (network)  
Pete Baker—"Country Cousins," Piccadilly Radio, Manchester

Big T—"Downtown Country," Downtown Radio, Belfast  
Bill Black—"Country Sounds," Radio Clyde, Glasgow  
Billy Butler—"Sounds Country," BBC Radio Merseyside, Liverpool  
Joe Butler—"Country Style," Radio City, Liverpool  
Frank Carpenter—"Carpenter Country," Radio Hallam, Sheffield  
Mike Coles—"Country Time," Swansea Sound, Swansea  
Neil Coppelde—"South Coast Country," BBC Radio Brighton, Brighton  
Reg Cooper—"Orange Blossom Sound," BBC Radio Nottingham, Nottingham  
Stuart Coxhead—"Pennine Country," Pennine Radio, Bradford  
Bill Crisp—"Bill Crisp Country Show," Manx Radio, Isle of Man  
Ken Dudeney—"Sounds Country," BBC Radio Birmingham, Birmingham  
Patrick Eade—"Country Time," Radio Orwell, Ipswich  
Gerry Ford—"Forth Country Special," Radio Forth, Edinburgh  
Goff Greenwood—"271 Country," BBC Radio Leeds, Leeds  
Tony Holden—"Holden's Country Express," Thames Valley Radio, Reading  
Stan Laundon—"Country Time," BBC Radio Cleveland, Middlesbrough  
Geoff Link—"Deep South," BBC Radio Solent, Southampton  
Tex Milne—"Country Music Time," BBC Radio Humberside, Hull  
Justin Power—"Country North Western," BBC Radio Manchester, Manchester  
Bob Powell—"London Country," BBC Radio London, London  
Brian Savin—"Country Folk," BRMB, Birmingham  
Hugh Walker—"Sounds Country," BBC Radio Stoke-On-Trent, Stoke-On-Trent  
Robin West—"Southern Comfort," Radio Victory, Portsmouth  
Stuart White—"Derby Country," BBC Radio Derby, Derby  
Wally Whyton—"Both Sides Now," Radio 2, BBC, London (network)

5 Hal Durham, Vern Gosdin, Sammi Smith, Carmol Taylor, Bobby Braddock  
6 Myrna Lorrie  
8 Webb Pierce, Mel Tillis, Phil Balsey, Peggy Little, Wayne Walker  
9 Merle Kilgore  
10 Junior Samples, Jimmy Dean, Jonie Mosby, Jimmy Martin  
12 Buck Owens, Porter Wagoner  
14 Connie Smith  
15 Bobby Helms, Rose Maddox  
17 Nate Harvell, E.W. (Bud) Wendell  
18 Molly Bee  
19 Eddy Raven  
20 Jim Reeves, Justin Tubb  
21 Harold Reid, Kenny Rogers  
22 Doyle Blackwood  
23 Tex Williams, Rex Allen Jr.  
24 Fred Rose  
26 Don Bowman  
28 Billy Grammer  
29 Jimmy Newman  
30 Kitty Wells  
31 Orval Prophet

**September**  
1 Conway Twitty, Patti Leatherwood  
2 Johnnie Lee Wills  
3 Hank Thompson, Tompall Glaser  
4 Sherri King, Shot Jackson  
6 Mel McDaniel, Zeke Clements, Margie Cates  
7 Ronnie Dove  
8 Jimmie Rodgers, Harlan Howard, Patsy Cline, Bill Compton  
9 Freddy Weller  
10 Tommy Overstreet  
11 Jimmie Davis  
12 George Jones, Helen Carter  
13 Bill Monroe  
15 Roy Acuff  
17 Hank Williams  
18 Priscilla Mitchell  
19 Billy Deaton  
20 Pearl Butler, Gwen Collins  
21 Jay Huguley, Dickey Lee, Ott Stephens  
22 Ted Daffan  
26 Lynn Anderson, Bob Jennings, Mary Robbins, Olivia Newton-John  
27 Marcie Cates  
28 Jerry Clower, Tommy Collins  
29 Gene Autry, Jerry Lee Lewis  
30 Freddie Lake

**October**  
1 Bonnie Owens  
2 Joel Sannier, Leon Rausch  
3 Vern Stovall  
4 Audie Ashworth, Leroy Van Dyke, Larry Collins  
5 Johnny Duncan, Margie Singleton  
6 Billy Ray Reynolds  
7 Uncle Dave Macon, Gordon Terry, Larry Jon Wilson  
8 Pete Drake, Susan Raye  
10 Tanya Tucker  
11 Dottie West, Gene Watson  
13 Anita Kerr  
14 Melba Montgomery, Kenny Roberts  
15 Ethel Delaney  
16 Stoney Cooper  
17 Jack Howard  
19 Jeannie C. Riley, Art Satherly, Brian Collins  
20 Grandpa Jones, Stuart Hamblen, Wanda Jackson, Kenny Serratt

21 Owen Bradley  
22 Tex Carson  
23 David Wills  
25 Minnie Pearl  
26 Neal Matthews  
27 Floyd Cramer, Dallas Frazier, Ruby Wright, Bonnie Lou  
28 Cecil Stamps Blackwood  
29 Sonny Osborne  
30 Patsy Montana  
31 Dale Evans

**November**  
1 Bill Anderson  
2 Charlie Walker  
3 Lulu  
4 Kirk McGee  
5 Roy Rogers  
6 Stonewall Jackson, Doug Sahn  
7 Archie Campbell  
8 Scotty Wiseman, Patti Page  
9 George D. Hay, Curly Fox, James Talley, Tommy Caldwell  
10 Donna Fargo, Onie Wheeler, Dave Loggins  
11 Narvel Felts  
12 Barbara Fairchild, Van Trevor  
13 Larry Ballard, Toy Caldwell  
14 Colleen Peterson  
15 C.W. McCall  
16 Troy Seals  
17 Gordon Lightfoot  
18 Jacky Ward  
19 Jerry Foster  
21 Jean Shepard, Cheryl Lee  
22 Snuffy Miller  
24 Johnny Carver  
25 Biff Colie  
26 Sue Richards  
27 Eddie Rabbitt, R.W. Blackwood, Weryl Fairburn  
28 Dorsey Burnett  
29 Merle Travis, Jody Miller, Donna Darlene  
30 Teddy Wilburn, Jack Reno

**December**  
1 Jim Nesbitt, Jim Chestnut  
2 John Wesley Ryles  
3 Ferlin Husky, Brian Shaw  
5 Rusty Delaney  
6 Helen Cornelius  
7 Ronnie Sessions, Hugh X. Lewis, Bob Osborne  
8 Floyd Tillman  
9 David Houston, Billy Edd Wheeler  
10 Johnny Rodriguez  
11 Brenda Lee, Cousin Jody  
12 LaCosta  
13 Hairl Hensley  
14 Charlie Rich  
15 Ernie Ashworth, Randy Parton, A.P. Carter, Jerry Wallace  
16 Jim Glaser  
17 Nat Stuckey  
18 Wilf Carter  
19 Bill Carlisle, Little Jimmy Dickens  
20 Skeeter Willis, Gary Carter  
21 Freddie Hart  
22 Hawkshaw Hawkins, Red Steagall  
24 Lulu Belle Wiseman, Stoney Edwards  
25 Alton Delmore, Barbara Mandrell  
26 Beacher "Brother Oswald" Kirby, Ronnie Prophet  
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