

Section 2

September 14, 1974

Billboard

International Buyer's Guide

World-wide Sales Statistics

Who's Who among Wholesalers

Over 900 Record Production Firms

3128 Plus Record-Tape Manufacturers

Sheet Music Jobbers

43 Pages of Music Publishers

Directory of Societies, Associations, Organizations

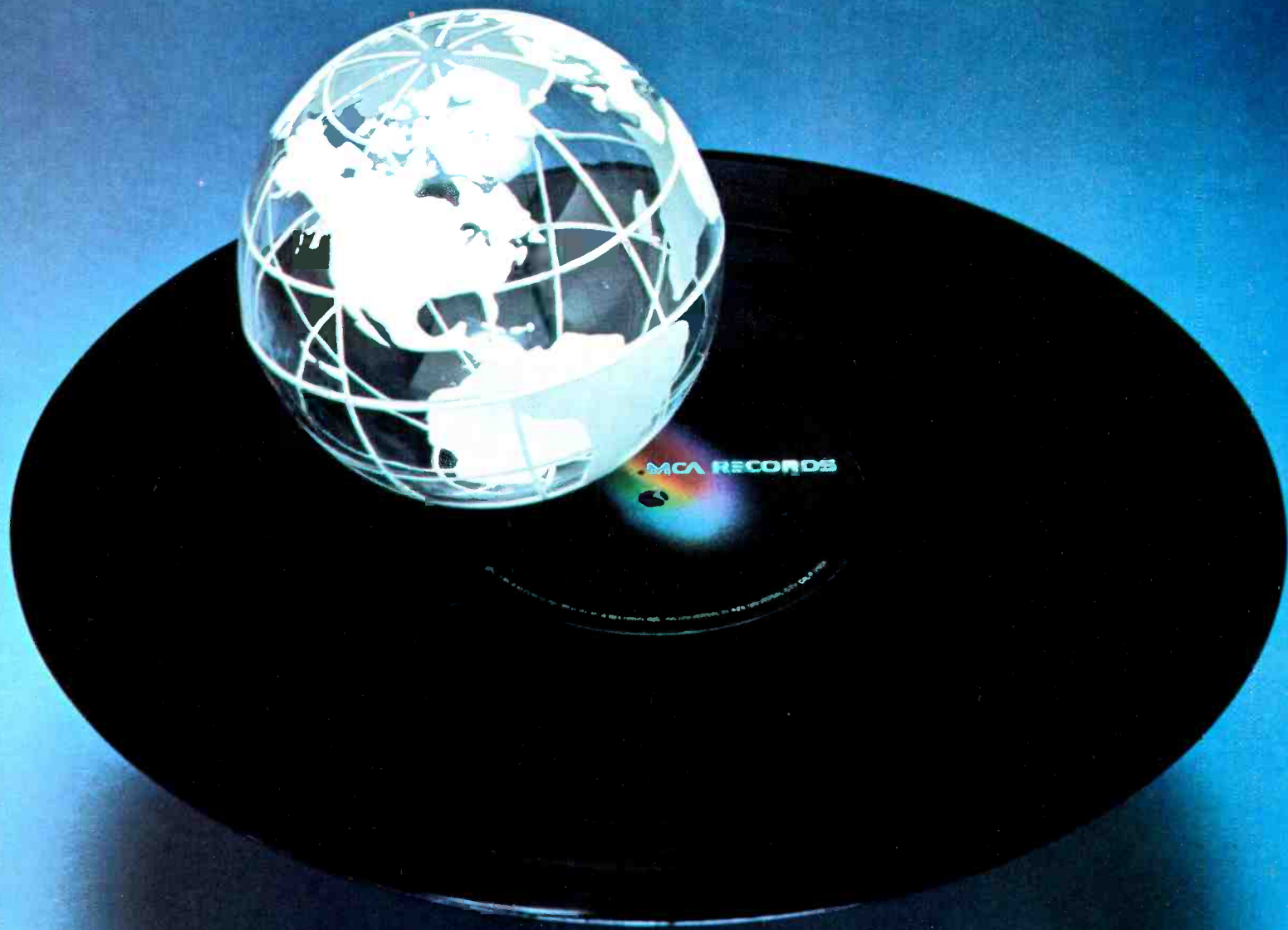
Nearest Pressing Plants, Tape Duplicators

Needles, Burglar Alarms, Whatever...

Labeling, Packaging, Mailing Services

Who Does Publicity?

Worldwide



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International Buyer's Guide

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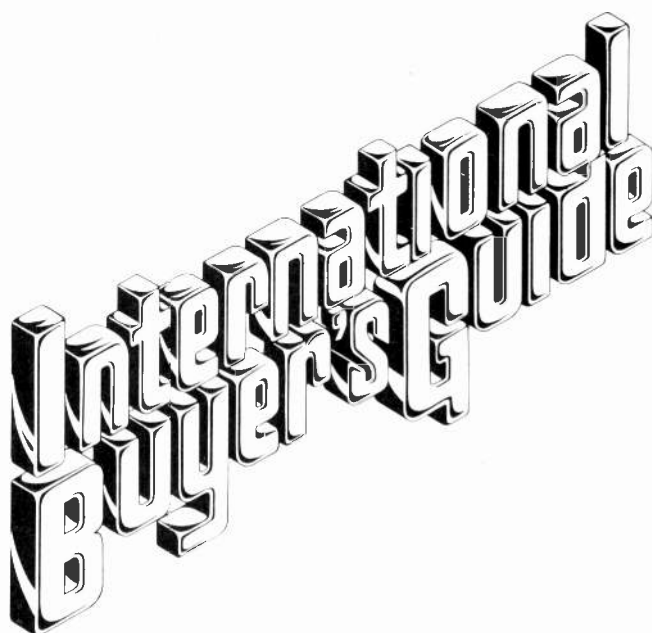
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around sales the world

Establishing
new standards
of artist promotion

U.S. RECORD/TAPE SURVEY

U.S. RECORDING INDUSTRY BREAKS \$2 BILLION



Spurred by a steady 6.8 percent rise in sales of prerecorded tapes, the U.S. recording industry in 1973 broke through the \$2 billion annual sales mark. The momentum of disk sales, rising more modestly by a percentage of 4, contributed to the surge.

A few of the statistics:

- Total disks sales \$1,383,000 to \$1,436,000
- Total tapes \$541,000 to \$581,000
- Combined disk/tape \$2,017,000

Though price increases and industry studies on improving quality focused more attention on singles, the sales ratio of the 7-in. disks remained the same at 13 percent. Sales were up, though by 10 million. LPs increased by 3.5 percent.

The 8-track cartridge, spurred by growing sales of 4-channel cartridges, shows continued dramatic growth.

Some tapes sales highlights:

- 8-track from \$425,000 to \$489,000
- Cassette down \$76,000 from \$102,000
- Open reel sales off 50 percent
- Quadrasonic open reel and 8-track tape sales double

The surge in 8-track sales follows a steady curve upward but the impetus of quadrasonic is significant, especially since more and more 4-channel tapes are featuring rock and therefore appeal to the young tape consumer. A survey just past mid-year '74 comparing repertoire (Billboard, Aug. 10, 1974) shows a total of 641 quadrasonic tapes available with MOR still the leading category.

The disk side of the quadrasonic upswing is still characterized by the existence of both discrete and matrix configurations, but proponents of both are buoyed by market developments.

A few trends:

- Prime discrete backers (JVC, RCA, WEA group, Panasonic) are enthusiastic about the better than 65 models of playback equipment with CD-4 capability at the '74 summer CES, also RCA's commitment to make IC chips for discrete circuitry, development of a new needle by Namiki Precision and improvements in vinyl.

- More product in CD-4 is inevitable as the largest of four groups of CD-4 releases was firmed up by WEA labels. The release totalled 27 titles.

- Backers of matrix on the other hand are equally enthused about such developments as the Tate (directional enhancement system) for CBS' SQ system. Also pointed up by CBS are the number of logic systems at CES (80 models from 32 brands were SQ-equipped and 12 showed full-logic).

- Matrix recordings scored better than CBS projections with some \$6 million, or \$13-\$14 million in sales at suggested list price. CBS says this was 60 percent above the 4-channel budget for 1973.

- Sansui continues to boost its QS system and estimates 685 QS LP titles available worldwide.

- Meanwhile, yet another quadrasonic system, the Nippon/Columbia UD-4, received more emphasis in '73.

- A footnote to the steady growth of 4-channel is the introduction of quadrasonic jukeboxes by all three U. S. domestic manufacturers, Rock-Ola, Seeburg and Rowe. Wurlitzer, which bowed out in 1973, had previously introduced a 4-channel unit.

With quadrasonic adding excitement to the audio disk there was still more interest in video disks in 1973. MCA, Zenith, Philips, I/O Metrics, RCA, Telefunken-Decca and a system by Thompson CSF were talked up at the SMPTE '73 convention.

Meanwhile, tape made news in the growing battle against bootleggers, seen as a part of the steady growth in tape sales. Anti-piracy legislation was adopted in many states and precedental cases were tried.

TOTAL SALES OF PRE-RECORDED MUSIC IN U.S.

(Reported in Millions of Dollars)



	1967 \$	% Distribution	1968 \$	% Distribution	1969 \$	% Distribution	1970 \$	% Distribution
Records.....	\$1,051	90%	\$1,124	83%	\$1,170	74%	\$1,182	71%
Tapes.....	122	10%	234	17%	416	26%	478	29%
TOTAL SALES.....	\$1,173	100%	\$1,358	100%	\$1,586	100%	\$1,160	100%
	1971 \$	% Distribution	1972 \$	% Distribution	1973 \$	% Distribution		
Records.....	\$1,251	72%	\$1,383	72%	\$1,436	70%		
Tapes.....	493	28%	541	28%	581	30%		
TOTAL SALES:.....	\$1,744	100%	\$1,924	100%	\$2,017	100%		

TOTAL SALES OF RECORD BY TYPE



	1967 \$	% of Distribution	1968 \$	% of Distribution	1969 \$	% of Distribution	1970 \$	% of Distribution
LP's.....	\$ 874	83%	\$ 949	84%	\$ 995	85%	\$1,017	86%
Singles.....	177	17%	175	16%	175	14%	165	14%
TOTAL SALES:.....	\$1,051	100%	\$1,124	100%	\$1,170	100%	\$1,182	100%
	1971 \$	% of Distribution	1972 \$	% of Distribution	1973 \$	% of Distribution		
LP's.....	\$1,086	87%	\$1,203	87%	\$1,246	87%		
Singles.....	165	13%	180	13%	190	13%		
TOTAL SALES:.....	\$1,251	100%	\$1,383	100%	1,436	100%		

Source: RIAA

TOTAL SALES OF PRE-RECORDED TAPES BY CONFIGURATION

(Reported in Millions of Dollars)

	1967 \$	% of Distribution	1968 \$	% of Distribution	1969 \$	% of Distribution	1970 \$	% of Distribution
8-Track Cartridges	\$ 60	49%	\$155	66%	\$300	72%	\$378	79%
Cassettes.....	6	5%	17	7%	75	18%	77	16%
Reel to Reel	20	16%	22	10%	20	5%	18	4%
4-Track Cartridges & Others.....	36	30%	40	17%	21	5%	5	1%
Quadrasonic 8-Track & Reel to Reel.....	—	—	—	—	—	—	—	—
TOTAL SALES:.....	\$122	100%	\$234	100%	\$416	100%	\$478	100%
	1971 \$	% of Distribution	1972 \$	% of Distribution	1973 \$	% of Distribution		
8-Track Cartridges	\$385	78%	\$425	79%	\$489	84%		
Cassettes.....	96	20%	102	19%	76	13%		
Reel to Reel	12	2%	8	1%	4	7%		
4-Track Cartridges & Others.....	—	—	—	—	12	2.3%		
Quadrasonic 8-Track & Reel to Reel.....	—	—	6	1%	—	—		
TOTAL SALES:.....	\$493	100%	\$541	100%	\$581	100%		







Source: RIAA

Recorded Music History Near Centennial Mark









- 1877**—First reproduction of sound by Edison on tin foil cylinders and device called "phonograph."
- 1884**—Scanning disk for mechanical television invented by Paul Nipkow.
- 1886**—Bell and Tainter patent "Graphophone" as recordings were being made on wax cylinders.
- 1887**—Flat phonograph disk patent application by Emile Berliner and American Graphophone Co. formation in Bridgeport, Conn. launch recording industry.
- 1889**—Columbia Phonograph Co. formed to market American Graphophone products.
- 1895**—Wireless signals sent and received in Italy by Guglielmo Marconi and in Russia by Alexander Popoff.
- 1897**—International expansion with American Graphophone's London office opening: Columbia Graphophone Co., Ltd.
- 1901**—Marketing of disk recordings moves ahead with formation of Victor Talking Machine Co.
- 1902**—Columbia and Victor share patents on disk recordings.
- 1903**—First royalty system for compensation of recording artists.
- 1906**—Three-element vacuum tube invented by Lee DeForest.
- 1910**—Enrico Caruso's radiophone broadcasts from backstage of Metropolitan Opera.
- 1912**—Abandonment of cylinder recording and dawn of recording industry "Golden Age" with many new labels formed.
- 1920**—First radio receivers advertised for sale, followed next year by first sports broadcasts and following year by first commercial broadcast over WEA, New York.
- 1923**—NAB formed, patents applied for on TV camera tube and TV demonstrated by Dr. Vladimir K. Zworykin.
- 1924**—General sluggishness of recording industry as appeal of radio grows.
- 1925**—Electrical recording process developed, microphones replace recording horn, loudspeakers replace earphones.
- 1927**—First car radios, initial transcontinental radio link, Phil Farnsworth's electronic TV patent application.
- 1928**—Government issues first experimental TV station permits.
- 1930**—Depression finds second recording industry decline but at same time radio turns more and more to recordings.
- 1934**—American Decca Record Co. formed, FCC established.
- 1936**—British begin first regular TV service.
- 1939**—U.S. introduction of TV at New York World's Fair, first experimental FM's go on air.
- 1940**—Recording industry's charts bow in Billboard (Tommy Dorsey, "I'll Never Smile Again," Bing Crosby's "Only Forever" and Artie Shaw's "Frenesi" leading titles).
- 1941**—Authorization (later rescinded) of 21 TV stations, formation of more labels as decade will bring forth MGM, Capitol, Mercury, London and others.
- 1945**—Airwaves fill up (9 TV stations, 46 FM's and 943 AM's), first magnetic wire recorders on market.
- 1947**—Bell demonstration of transistor, first magnetic tape recorders introduced in U.S.
- 1948**—Dawn of high fidelity with Columbia's LPs and Victor's 45s.
- 1949**—Three-speed phonograph introduced.
- 1950**—Color TV non-compatible field-sequential system authorized.
- 1952**—RIAA formed, 70-channel UHF band added.
- 1954**—"Sh-Boom" by Crew-Cuts heralds dawn of rock 'n' roll, first mass-market pocket radio (\$49.95).
- 1955**—Columbia starts record club.
- 1956**—Elvis Presley popularity soars, TV stations start using video tape, B&W portable TV bows.
- 1958**—First stereo LP's.
- 1959**—LP sales surge ("Flower Drum Song," Mancini's "Peter Gunn," "Kingston Trio at Large").
- 1960**—Stereo surges to offset singles dip ("Persuasive Percussion" LP scores big).
- 1961**—FM stereo broadcasting gets FCC okay, racks show gains.
- 1962**—Summer season one of best for singles in history of business. Racks register 24% gain over 1961 as they take on more leased departments; stores up close to 5%.
- 1963**—In a normal growth period for records and in a time of national prosperity, record sales in 1963 did not keep pace. A Christmas sales that did not come up to expectations, combined with changes in the marketing and merchandising of records, held 1963 down to a 1% increase over 1962.
- 1964**—Year noted for Beatles invasion followed by approximately three dozen other British artists. LP sales registered greatest gain. August 1964 one of the best months ever for singles sales. Good Christmas season plus good third quarter edged industry over previous year by approximately 5%.
- 1965**—U.S. Excise Tax on records rescinded.
- 1966**—Breakthrough of tape cartridge, with the nation's three major automobile manufacturers promoting tape units in new cars.
- 1967**—Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.
- 1969**—Conglomerate became a much used word as there was a trend towards bigness on all levels of the music business. Rackjobbers, record companies, music publishers, tape firms—all were involved in the merger game.
- 1970**—RCA and Motorola introduce a compatible 4-channel 8-track cartridge system, Quad-8 at Billboard's International Music Industry Conference, Majorca, Spain.
- 1971**—CBS/Sony preview their "SQ" disk—a compatible 4-channel disk system—at Billboard's Montreux conference. First international conference on video recording at Cannes (Billboard Publications/VIDCA).
- 1972**—RCA, Japan Victor Co. and Panasonic debuted a 4-channel, discrete disk system at the Billboard sponsored fourth International Music Industry Conference in Acapulco.
- 1973**—Surge of new state piracy statute passages saw illicit tape flow diminish, as more than 20 states added such laws. Shortage of essential materials, such as chemical bases for record manufacture and wood pulp for paper, hit industry. Resultant smaller number of LP and single releases saw hit product sell longer and greater individual sales totals. More universal quadrasonic equipment as WEA labels go discrete.
- 1974**—Continuing material shortages elevated production costs of record product by 35 percent in singles and 60 percent in album production. Labels initiated intensive secondary market promotion, when major market radio stations restricted playlists. Tape piracy was further crippled when Richard Taxe was convicted on all counts of recorded music copyright infringement and mail fraud in federal district court. Sound-alike labels mushroomed.

RECORD SALES BY REPERTOIRE AREA IN 1973

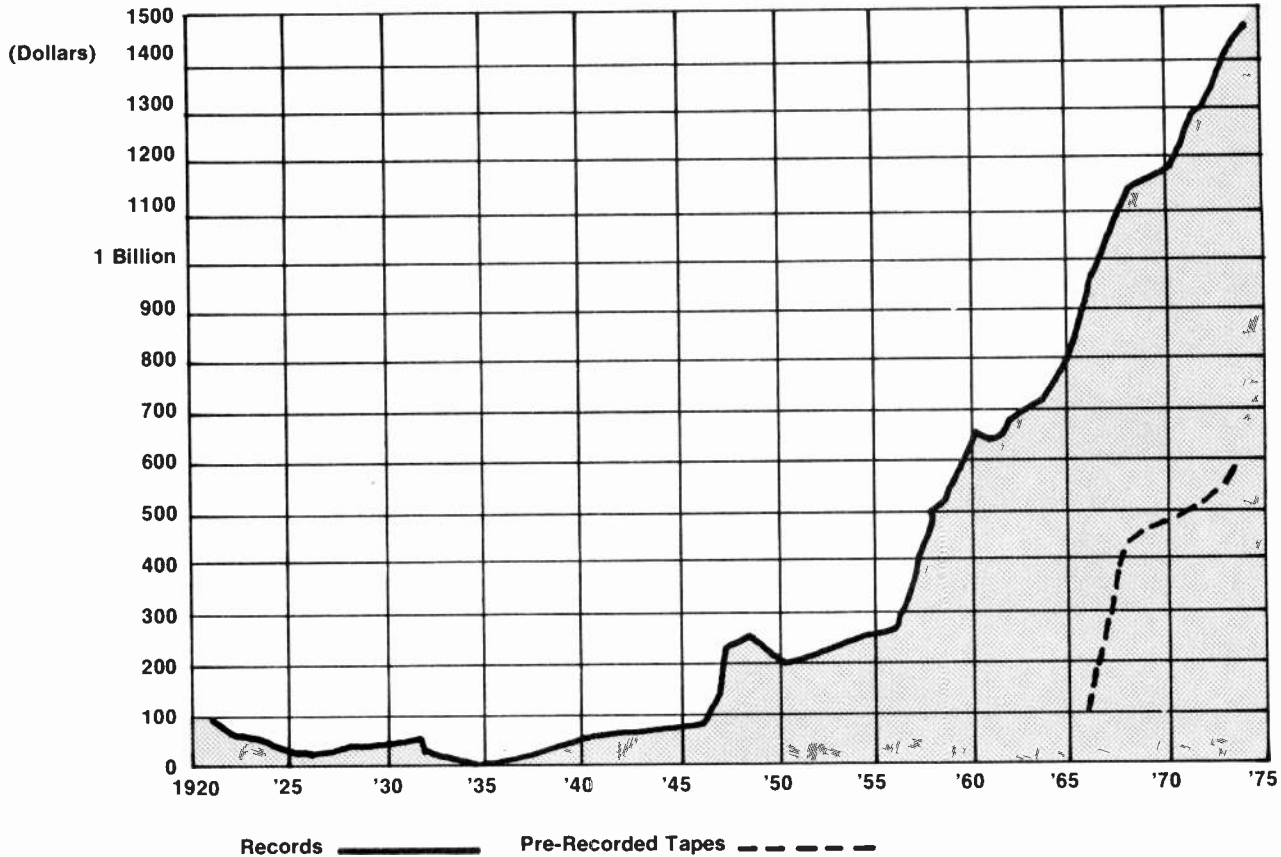
	Popular	65.6
	Soul	14.6
	Country	10.5
	Classical	6.1
	Jazz	1.3
	All others	1.9
	TOTAL	100%

(Based on a survey of record manufacturers by Billboard)

ESTIMATED NUMBER OF UNITS SOLD IN 1973 (Based on list price and total sales)

	Total Sales (Millions)		Average List Price		Estimated # Units Sold (Millions)
 LP's	\$1,246	@	\$5.98	=	208
 Single	190	@	.98	=	193
 8-tr. Cartridges	489	@	6.98	=	71
 Cassettes	76	@	6.98	=	10.8
 Reel to Reel	4	@	\$7.98	=	.5
 Quadrasonic	12	@	\$7.98	=	1.5

U.S. RECORD/TAPE SALES 1921-1972



U.S. RECORD SALES 1921-1972

(Source: Record Industry Association of America. Excise tax payments, estimates from other data.)

YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE
1921	\$106	—%	1939	44	+69.2%	1956	377	+36.1%
1922	92	-13.2%	1940	48	+9.1%	1957	460	+22.0%
1923	79	-14.1%	1941	51	+6.3%	1958	511	+11.1%
1924	68	-13.9%	1942	55	+7.8%	1959	603	+18.0%
1925	59	-13.2%	1943	66	+20%	1960	600	-0.5%
1926	70	+18.6%	1944	66	N.C.	1961	640	+6.7%
1927	70	N.C.	1945	109	+65.2%	1962	687	+7.3%
1928	73	+4.3%	1946	218	+100%	1963	698	+1.6%
1929	75	+2.7%	1947	224	+2.8%	1964	758	+8.6%
1930	46	-38.7%	1948	189	-15.6%	1965	862	+13.7%
1931	18	-60.9%	1949	173	-8.5%	1966	959	+11.3%
1932	11	-38.9%	1950	189	+9.2%	1967	1051	+9.6%
1933	6	-45.5%	1951	199	+5.3%	1968	1124	+6.9%
1934	7	+16.7%	1952	214	+7.5%	1969	1170	+4.1%
1935	9	+22.2%	1953	219	+2.3%	1970	1182	+1.0%
1936	11	+22.2%	1954	213	-2.7%	1971	1251	+5.8%
1937	13	+18.2%	1955	277	+30.0%	1972	1383	+10.6%
1938	26	+100%				1973	1436	+4.0%

OPERATING COMMERCIAL RADIO STATIONS IN THE U.S.



MIDYEAR	AM	FM	FM-STEREO**	TOTAL
1950	2,114	691		2,805
1951	2,281	649		2,930
1952	2,355	629		2,984
1953	2,458	580		3,038
1954	2,583	553		3,136
1955	2,732	540		3,272
1956	2,896	530		3,426
1957	3,079	530		3,609
1958	3,253	548		3,801
1959	3,377	622		3,999
1960	3,483	741		4,224
1961	3,602	889	57	4,491
1962	3,745	1,012	181	4,757
1963	3,860	1,120	203	4,980
1964	3,976	1,181	308	5,157
1965	4,049	1,446	390	5,495
1966	4,117	1,631	502	5,748
1967	4,180	1,804	567	5,984
1968	4,236	1,944	624	6,180
1969	4,269	2,083	668	6,352
1970	4,311	2,203	763	6,514
1971	4,343	2,250	794	6,593
1972	4,374	2,775	---	7,149
1973	4,395	3,135	---	7,530

** FM-Stereo totals are included in the FM totals.
Source: EIA.

HOME ENTERTAINMENT UNITS IN USE

(in millions of units)



Year	Auto Radios	Home Radios	Total Radios	Television Receivers		Phonographs
				Monochrome	Color	
1950	18	81	99	10.5		16.8
1951	21	84	105	15.8		18.0
1952	23	87	110	21.2		19.5
1953	25	88	113	27.3		20.8
1954	27	89	116	32.4		22.4
1955	29	91	120	37.6		24.0
1956	32	93	125	42.6	.1	25.6
1957	35	95	130	46.8	.2	27.1
1958	37	97	134	49.7	.3	29.9
1959	39	107	146	52.9	.4	32.0
1960	40	116	156	55.1	.5	34.0
1961	41	127	168	57.5	.7	35.7
1962	43	140	183	61.8	1.0	37.0
1963	45	151	196	62.4	1.7	39.0
1964	47	161	208	64.1	3.1	42.0
1965	55	172	227	64.8	5.8	45.0
1966	64	188	252	64.8	10.0	48.0
1967	73	195	268	63.7	15.3	51.0
1968	74	216	290	62.7	20.9	53.8
1969	80	240	320	61.9	26.4	58.7
1970	85	251	336	61.6	31.6	58.7
1971	92	262	354	62.5	38.2	61.2
1972	98	274	372	64.8	45.4	N.A.
1973	94	289	383	64.5	52.6	68.6

Source: EIA.

WORLD-WIDE RETAIL SALES OF RECORDINGS 1973

The following is an estimated country-by-country share of global sales of records and tapes at retail level.

Western Countries

# Country	1973 Sales of Records & Tapes (Retail—U.S.\$)	%	Population Adjusted to 1972 Estimate	Per Capita Expend.
1 USA	2,017,000,000	45.63	208,000,000	\$9 70
2 Japan	555,200,000	12.56	108,000,000	5.14
3 German Federal Republic (West)	454,225,823	10.28	60,000,000	7.57
4 United Kingdom	384,000,000	8.69	56,000,000	6.86
5 France	248,761,009	5.63	49,000,000	5.08
6 Canada	110,140,100	2.49	22,419,000	4.91
7 Netherlands	93,949,056	2.13	13,600,000	6.91
8 Italy	79,124,174	1.79	56,000,000	1.41
9 Brazil	66,812,753	1.51	102,000,000	.66
10 Sweden	62,198,568	1.41	8,144,817	7.64
11 Mexico	60,477,439	1.37	56,400,000	1.07
12 Spain	45,622,000	1.03	33,915,000	1.35
13 Australia	44,533,000	1.01	13,268,300	3.36
14 Belgium	43,816,017	.99	9,691,000	4.52
15 South Africa	34,548,990	.78	22,521,973	1.53
16 Argentina	30,700,000	.69	23,320,000	1.32
17 Greece	25,575,766	.58	9,000,000	2.84
18 Austria	22,754,000	.51	7,520,000	3.03
19 Denmark	22,284,477	.50	5,025,000	4.43
20 Finland	18,526,565	.42	4,700,000	3.94
TOTAL OF ABOVE	\$4,420,249,737	100.00	868,525,090	
BALANCE OF WORLD			2,837,474,910	
TOTAL OF WORLD			3,706,000,000	

Eastern European Countries

Country	1973 Sales of Records & Tapes (Retail—U.S.\$)	Population Adjusted to 1972 Estimate	Per Capita Expend.
U.S.S.R.	441,433,333	251,000,000	1.76
Czechoslovakia	28,940,172	14,357,000	2.02
Poland	16,965,990	33,000,000	.51
Yugoslavia	16,133,333	21,000,000	.77

TOTAL RADIO UNIT SALES IN THE U.S.

(IN MILLIONS OF UNITS)



Year	Yearly Percent		Yearly Percent		Yearly Percent	
	Home	Change	Auto	Change	Total	Change
1960	18,031	%	6,432	%	24,463	%
1961	23,654	+ 31.2%	5,568	-13.4%	29,222	+ 19.5%
1962	24,781	+ 4.8%	7,249	+ 30.2%	32,030	+ 9.6%
1963	23,602	-4.8%	7,946	+ 9.6%	31,548	-1.5%
1964	23,558	-.2%	8,313	+ 4.6%	31,871	+ 1.0%
1965	31,689	+ 34.5%	10,037	+ 20.7%	41,726	+ 30.9%
1966	34,779	+ 9.8%	9,394	-6.4%	44,173	+ 5.9%
1967	31,684	-8.9%	9,527	+ 1.4%	41,211	-6.7%
1968	34,322	+ 8.3%	12,510	+ 31.3%	46,832	+ 13.6%
1969	39,414	+ 14.8%	11,939	-4.6%	51,353	+ 9.7%
1970	34,048	-13.6%	10,378	-13.1%	44,426	-13.5%
1971	34,105	+ .2%	13,505	+ 30.1%	47,610	+ 7.2%
1972	42,149	+ 23.6%	13,161	-2.5%	55,311	+ 16.2%
1973	37,652	-12.0%	12,546	-10.5%	50,198	+ 10.0%

SOURCE: EIA.

TOTAL U.S. MARKET OF AUDIO HOME MAGNETIC TAPE RECORDERS AND REPRODUCERS, 1962-1972

(Add 000 units and dollars)

Year	(U.S.-Produced)		Imports (Domestic Label)		Other Imports		Total Imports		Total U.S. Market	
	Units	Dollars	Units	Dollars*	Units	Dollars*	Units	Dollars*	Units	Dollars*
1962	441	44,628	25	372	1,209	13,013	1,234	13,385	1,675	58,013
1963	459	51,617	29	383	2,353	27,282	2,382	27,665	2,841	79,282
1964	486	59,494	35	506	3,040	37,004	3,075	37,510	3,561	97,004
1965	653	80,646	100	1,917	2,692	39,709	2,792	41,626	3,445	122,272
1966	868	65,621	265	4,943	2,542	42,790	2,807	47,733	3,675	113,354
1967	783	56,719	557	20,220	3,223	52,363	3,780	72,583	4,563	129,302
1968	659	49,552	674	29,110	4,240	81,152	4,914	110,262	5,573	159,814
1969	676	55,723	825	43,230	5,428	99,513	6,253	142,743	6,929	198,466
1970	374	41,585	1,288	66,950	6,790	135,301	8,078	202,251	8,452	243,836
1971 ¹	357	22,869	1,740	111,460	6,650	258,807	8,390	370,267	8,747	393,136
1972 ¹	395	21,954	2,096	116,496	7,777	306,300	9,873	422,796	10,268	444,750

*Estimates based on Japanese export dollar value prior to 1967.

Excludes TV Radio Phono Combinations.

NOTE: Excludes automobile and home tape players, tape decks, commercial recording and play back equipment. It is estimated that these categories would exceed 12 million units at 416 million dollars thus bringing total tape equipment U.S. market to approximately 20.7 million units and 861 million dollars.

SOURCE: EIA Marketing Services Department, U.S. Department of Commerce and foreign trade sources.

¹1971 and 1972 data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale. Import statistics are adjusted to U.S. factory values, including U.S. import duties, freight charged from the foreign country to the U.S., and insurance. Prior to 1971, import values are based upon industry estimates as analyzed by the EIA Marketing Services Department and represent the best opinion of the Department.

TOTAL PHONOGRAPH UNIT SALES IN THE U.S.

(IN MILLIONS OF UNITS)

Year	Total Units	Yearly Percent Change
1960.....	4,523	%
1961.....	3,989	-11.8%
1962.....	4,954	+ 24.2%
1963.....	5,142	+ 3.8%
1964.....	5,159	+ .3%
1965.....	6,130	+ 18.8%
1966.....	6,303	+ 2.8%
1967.....	6,626	+ 5.1%
1968.....	6,495	-2.0%
1969.....	6,320	-2.7%
1970.....	5,620	-11.1%
1971.....	6,034	+ 7.4%
1972.....	7,027	+ 19.4%
1973.....	6,135	-18.0%

Source; EIA.



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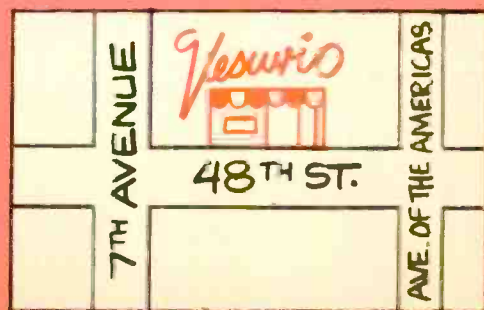
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Labels: (Owned) Golden, Wonderland, Merry (SEE ADVERTISEMENT).
A B C, see ABC/Dunhill.
A B C/Audio Treasury, see ABC/Dunhill.
A B C/Backbeat, see ABC/Dunhill.
A B C/Bluesway, see ABC/Dunhill.
A B C/Command Quadrasonic, see ABC/Dunhill.
A B C/Duke, see ABC/Dunhill.
A B C/Dunhill Recs. Inc., 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 651-5530. Pres.: Jay Lasker. Exec. VP: Howard Stark. VP A&R: Steve Barr. VP Promo.: Dennis Lavimtha. VP Special Projects: Otis Smith; VP Branch Opns.: Lou Sobok. Classical A&R: Marty Goldstein; Sales Mgr.: Julie Zimand. Creative Servs.: Craig Bowers. Int'l: Helen Pine.
Branches: Burbank, Calif., 209 S. Lake St. Zip 91502. Tel: (213) 849-6033. Branch Mgr.: Lou Verzola. Opns. Mgr.: Don Kamerer—Atlanta, Ga., 3230 Oakcliff Industrial St. Zip 30340. Tel: (404) 458-8721. Branch Mgr.: Skip Byrd; Opns. Mgr.: Len Ward—Elk Grove Village, Ill., 120 King St. Zip 60001. Tel: (312) 439-9700. Branch Mgr.: John Conner. Opns. Mgr.: Jim McHugh—Beltsville, Md., 10225 Southard Dr. Zip 20705. Tel: (301) 937-5733. Branch Mgr.: Russ Flanagan; Opns. Mgr.: Bill Parker—Woburn, Mass., 6 Henshaw St. Zip 01801. Tel: (617) 935-7450. Branch Mgr.: Paul Brusseau; Opns. Mgr.: Herb Hirsch—Woodside, N.Y., 47-39 49 St. Zip 11377. Tel: (212) 786-6255. Branch Mgr.: Stan Drayson; Opns. Mgr.: Pat Martine—Cleveland, Ohio, 2233 W. 110 St. Zip 44102. Tel: (216) 252-2700. Branch Mgr.: Lou Sicurezza; Opns. Mgr.: Jim Decker.
Labels: (Owned) ABC, ABC/Audio Treasury, ABC/Backbeat, ABC/Bluesway, ABC/Command Quadrasonic, ABC/Dunhill, ABC/Duke, ABC/Impulse, ABC/Peacock, ABC/Songbird, ABC/Westminster Gold, Golden Gospel 45's, Goldies 45, Music of the Earth, (distributed) Konk.
Int'l reps.: Argentina (Industrias Electricas), Australia (EMI), Austria (Columbia), Belgium (EMI), Barbados (West Indies Recs.—Dunhill), Grand Award (Westminster), Bolivia (Discolandia Dueri), Canada (RCA), Chile (Odeon), Colombia (Codiscos—Dunhill; Discomoda—ABC, Dunhill, Grand Award, Westminster), Congo (Eds. Congolaises des Disques), Denmark (EMI), Dominican Republic (Julio Tonos), East Africa (EMI—Dunhill), Ecuador (IFESA), Finland (EMI), France (Pathemarcos), Germany (Electrola), Greece (Columbia), Hong Kong (EMI), India (Gramophone), Israel (Hed Arzi), Italy (EMI), Jamaica (Dynamic Sounds), Japan (Toshiba), Lebanon (ABC), Mexico (Capitol—Dunhill, Westminster; Gamma—ABC, Grand Award), Netherlands (EMI), New Zealand (HMV), Nicaragua (SISA), Nigeria (EMI), Norway (EMI), Pakistan (Gramophone), Peru (EMI), Philippines (Dyna Prods.), Portugal (Valentim de Carvalho—Dunhill), Rhodesia (EMI), South Africa (EMI—Dunhill), Singapore (EMI), Sweden (Westminster), Spain (Hispavox—ABC, Grand Award, Westminster; Odeon—Dunhill), Sweden (EMI), Switzerland (EMI), Turkey (Gramophone), UK (EMI), Uruguay (Palacio de la Musica), Venezuela (Palacio de la Musica—ABC, Grand Award, Westminster; Los Ruices—Dunhill), Yugoslavia (Jugoton).
A B C/Impulse, see ABC/Dunhill.
A B C/Peacock, see ABC/Dunhill.
A B C/Songbird, see ABC/Dunhill.
A B C/Westminster Gold, see ABC/Dunhill.
A C A, see Album Co. of America.
A D & A Recs., PO Box 1412, Hollywood, Calif. 90028. Tel: (213) 462-3745. Pres.: Ardie Bryant.
a d r, see Audio Dynamics Rec'g.
A I, see All Platinum.
A J, see Laff.
A & M Recs. Inc., 1416 N. La Brea Ave., Hollywood, Calif 90028. Tel: (213) 469-2411. Cable: ALPERMOSS. Pres.: Jerome S. Moss. Exec. VP: Herb Alpert; VP Amin & Creative Servs.: Gilbert Friesen; VP & Gen. Mgr.: Robert Fead; VP Rec'd Prod.: Kip Cohen; Nat'l Sales Mgr.: Marv Dorfman; Pub. Dir.: Andy Meyer; Adv. Dir.: Barbara Gosa; VP Promo.: Harold Childs; Adv. Tape Sales Dir.: J. Robert Elliott; Int'l Opns. Dir.: David Hubert.
Branch: New York, N.Y., 595 Madison Ave., 32nd & 33rd fl., Zip: 10022. Tel: (212) 826-0477. East Coast Opns. Dir.: Mel Fuhrman.
Int'l branches: Canada, England, France.
Labels: (Owned) A&M; (distributed) Dark Horse, Ode. **Int'l reps.:** Argentina (EMI), Australia (Festival), Austria (Ariola), Belgium (Ariola-Eurodisc-Benelux in Netherlands), Bolivia (Discolandia Dueri), Brazil (Odeon), Central America (Discos de Centroamerica in Guatemala), Chile (Odeon), Colombia (Codiscos), Denmark (Polydor), Ecuador (Ariola), Finland (Finlevy), France (RCA), Germany (Ariola-Eurodisc), Greece (Columbia), Hong Kong (Polydor), India (Gramophone), Israel (CBS), Italy (Ricordi), Japan (King), Kenya (EMI), Lebanon (EMI), Luxembourg (Ariola-Eurodisc-Benelux in Netherlands), Mexico (RCA), Netherlands (Ariola-Eurodisc-Benelux), New Zealand (Festival), Nigeria (EMI), Norway (Polydor), Paraguay (EMI in Argentina), Peru (IEMPSA), Philip-

pine (Dyna Prods.), Portugal (Valentim de Carvalho), Puerto Rico (Montilla), Singapore (Phonogram), South Africa (RPM), Spain (Hispavox), Sweden (Polydor), Switzerland (Musikvertrieb), Turkey (Gramofon), Uruguay (EMI in Argentina), Venezuela (Palacio de la Musica), West Indies (West Indies Recs.), Yugoslavia (Jugoton).
A M/F M, see St. Clair Prod'ns.
A M I Recs & Tapes, see American Music Inds.
A M P Rec's Inc. (div. of Intensive Programs Int'l Inc.), 401 Columbia Blvd., Cherry Hill, N.J. 08034. Tel: (609) 667-1667. Pres.: Donald R. Marsh.
Branch: Clarks Summit, Pa., 117 N. Lents St. Zip 18411. Tel: (717) 586-4396. Dirs.: Neil State, Gerald Tyson.
Labels: (Owned) AMP, Monarch II, (distributed) New Life Ministries, Reality, Singing Pastor.
A P I, see Attetram Prod'ns Inc.
A R A, see Audio Rec's of Arizona.
A R C, see Rite Rec. Prod'ns.
A R I, see Academic Rec'g Institute.
A/S, see Alshire.
A S A, see Met Richmond.
A T & T, see American Themes & Tapes.
A-V Prod'ns, see Gospel Prod'ns.
A V I, see Attarack-Heller.
Aaron Recs., PO Box 4796, Nashville, Tenn. 37216. Pres.: Duane T. DeSanto.
Labels: (Owned) Aaron, DeAdrian.
Abbey, see American Themes & Tapes.
Abe, see Shannon.
Abet, see Nashboro.
Abcco Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 582-5533. Pres.: Allen Klein; VP: Joel Silver.
Max Abrams, PO Box 76082, Los Angeles, Calif. 90076. Tel: (213) 879-5647.
Labels: (Owned) The Old Masters, The Rarest Fats Waller.
Academic Rec'g Institute (ARI), PO Box 22961, Houston, Tex. 77027. Tel: (713) 529-1614. Pres.: Roy T. Wallace.
Labels: (Owned) ARI.
Acca, see Capa Master.
Accent Recs., 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Owner: Scott B. Seely. Pop A&R: Art Kempel.
Labels: (Owned) Accent (distributed by GNP Crescendo), In Sound, Country.
Int'l reps.: Australia (Festival), Canada (MCA-Dominion), France (Vogue), Italy (CGD), Philippines (Cosdel).
Ace, see Adco Rec'g.
Ace of Hearts, see Golden Horn.
AcoustoGraphic Recs., 1 Simpson's Ln., Edgartown, Mass. 02539. Tel: (617) 627-4639. Owner: Benjamin L. Hall.
Labels: (Owned) AcoustoGraphic, AcoustoQuad, Beau-Brian, Benjamin-Lambert, New Zonophone, ZonoQuad.
AcoustoQuad, see AcoustoGraphic.
Acropole Corp. of America, 49 W. 72 St., Suite 7A, New York, N.Y. 10023. Tel: (212) 628-6315, 874-4079. Pres. & Mgr.: Bruno G. Ronty.
Labels: (Owned) Bruno, Colosseum.
Action, see Warren.
Action City, see Mark IV.
Action! Recs., PO Box 9470, Fort Worth, Tex. 76107. Tel: (817) 923-1111. Owner: Marvin Moore. Prod'rs: Lew Gillis, Bob Davis.
Active, see Ronсар Ent's.
Act II Recs., 341 Main St., West Haven, Conn. 06516. Tel: (203) 932-3405. Pres.: Johnny Parris; VP: Donna Parris.
Adam Recs., 1520 Daytonia Rd., Miami Beach, Fla. 33141. Tel: (305) 635-2531, 864-0437. Pres.: Robert S. Taran.
Adams-Ethridge Prod'ns, PO Box 434, 5028 Ave. N., Galveston, Tex. 77550. Tel: (713) 763-8344/4146. Partners: Leon Ethridge, Jerry Adams; Sec'y & Pub.: Mary Ethridge.
Labels: (Owned) Isle City, Spint.
Adco Rec'g Co., 7527 Juler Ave., Cincinnati, Ohio 45243. Tel: (513) 561-7818. Pres.: Rev. Jack Adkins; VP: A&R, Pub., Sales & Mktg.: R. J. Daily.
Branch: Pikeville, Ky., PO Box 2085. Zip: 41501. Tel: (606) 432-2298. Rep. & A&R: Mike Paxton.
Labels: (Owned) Adco, Ace, Cincy, Lucky.
Adelphi Recs., PO Box 288, Silver Spring, Md. 20907. Tel: (301) 585-0417. Pres. & Gen. Mgr.: Gene Rosenthal; A&R Mgr.: Michael Stewart; Sales & Promo.: Rodney Eng, Howard Rosenthal; Prod'n Co-ord.: Gantle Moore.
Advance Recs., 2816 Arizona Ave., No. 2, Santa Monica, Calif. 90404. Tel: (213) 828-3914. Pres.: Marcia Gayle.
Labels: (Owned) Advance (distributed by Songs by Sommers), Pepper Tree.
Advent Prod'ns, PO Box 635, Manhattan Beach, Calif. 90266. Tel: (213) 536-3038, 694-1362. Dir.: Frank Scott.
Labels: (Owned) Advent; (distributed) Muskadine.
Aeolian-Skinner Organ Co. Inc., 29 Melcher St., Boston, Mass. 02210. Tel: (617) 482-7690.
Labels: (Owned) Aeolian-Skinner.
Aero Space Recs., 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 274-5473. Owner & Pres.: Ray Anthony.
Aetna, see Shreve-Nash.
Afro-Carib Recs., 130 W. 42 St., Rm. 856, New York, N.Y. 10036. Tel: (212) 594-7536. Pres.: Warren Allen Smith.

Afro Request, see Request.
Afrotone, see International Rec. Inds.
Agape, see Flowby Audio.
Agency Recs., 676 N. La Salle St., Chicago, Ill. 60610. Tel: (312) 944-3600. Owner: John G. Garamoni.
Age of Aquarius, see American Music Corp.
Ahura Mazda Recs., Box 15582, New Orleans, La. 70175. Tel: (504) 861-0463. Pres.: Parker A. Dinkins; VP & Adv. Dir.: Sharon E. Dunn.
Int'l rep.: UK (Saydisc).
Ala, see Laff.
Alabam, see McKinnon.
Alaga Recs. Inc., 91-002 Sutphin Blvd., Jamaica, N.Y. 11435. Tel: (212) 291-0368. Pres.: Jack Hammond; VP: John William.
Labels: (Owned) Alaga, Nationwide.
Alamac, see American Themes & Tapes.
Alaska, see Alaska-Chi-Sound.
Alaska-Chi-Sound Recs. & Rec'g Serv. Co., E 2 Birch Park, Fairbanks, Alaska 99701. Tel: (907) 456-7409. Pres.: Classical A&R, Sales, Mktg. & Adv.: Rolin Allison; Pop A&R & Pub.: Myra Allison.
Labels: (Owned) Alaska, Alaska Soul, Allison & Myra, Chi-Lite, Chi-Sound, Eskimo, Point, Ring Star, Star Gospel, Tamale, Zing.
Alaska Soul, see Alaska-Chi-Sound.
Album Co. of America, PO Box 374, Morristown, Tenn. 37814. Tel: (615) 581-3486. Owner: Hal McGaha.
Labels: (Owned) ACA, Vibrant.
Aldex, see Al Dexter.
Alegre, see Roulette.
Alfa, see Rio Grand.
Alfie Recs., 7769 Melrose Ave., Los Angeles, Calif. 90046. Tel: (213) 653-4818. Pres.: Al Durand, Pub.: Donna Lee; Promo.: Dick Gordon.
Labels: (Owned) Alfie, Sound Syndicate.
Algo, see Otaoo.
Alhambra Recs. Corp., 2214 W. Eighth Court, Hialeah, Fla. 33012. Tel: (305) 885-4298. Sales Mgr.: Juan Antonio Estevez Jr.; Prof. Mgr.: Miguel Estvill.
Home office: Spain, Discos Columbia.
Alithra Recs. Ltd., 9034 Tonnelave Ave., North Bergen, N.J. 07047. Tel: (201) 869-0600. Pres.: John & Peter Kraljevich; VP & Int'l: George Grabner; A&R: Lou Toby, Nat'l Promo. Dir.: Rick McGruder.
Labels: (Owned) Alithra, Jean; (distributed) Kerr.
Int'l reps.: Canada (Quality).
Aljean Recs., Myerstown, Pa. 17067. Tel: (717) 866-5067. Owner & Pres.: Jean Romaine.
Aljo, see Page Rec'g.
All-American, see Miracle.
Allandale, see Style Wooten.
Allan Recs. (affiliate of The Big Four), PO Box 202, Ludlow, Ky. 41016. Pres.: S.J. Schwartz; Mng. Dir.: Col Jerry Duane Allan; Exec. Sec'y: Pauline Allan.
Allegheny, see Michigan Nickel.
Allegro, see Pickwick Int'l.
Allen Dist'g Co., PO Box 627, Soperton, Ga. 30457. Tel: (912) 529-3008. Owner: Hank F. Allen.
Labels: (Owned) Allen, HFA Int'l.
Allen-Martin Prod'ns Inc. (Audio Div.), 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-5466. Pres.: Ray Allen; VP & Gen. Mgr.: David Snodden; A&R Mgr.: Wayne Veach; Classical & Commercial A&R Mgr.: Ronn Bedenbaugh; Promo. Mgr.: Wynne Hettinger.
Labels: (Owned) Rondo, Trump, Bridges.
Alley Recs., PO Box 32, 213 E. Monroe, Jonesboro, Ark. 72401. Tel: (501) 935-8820. Pres.: Joe Lee.
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Allison & Myra, see Alaska-Chi-Sound.
All Nations, see 49th State Hawaii.
All Platinum Rec. Co., 96 West St., Englewood, N.J. 07631. Tel: (201) 569-5170. Pres.: Joseph Robinson; VP: Sylvia Robinson; Nat'l Pop A&R: Henry O'Neal; Reg'l Pop A&R: Shag Taylor, Nat'l Sales: Yvonne McDougal; Music Dir.: Sammy Lowe.
Labels: (Owned) All Platinum, A&I, Snake Eyes, Stang, Turbo, Vibration; (distributed) Astroscope, Charisma, More.
Allstar Recs., PO Box 35855, Houston, Tex. 77035. Tel: (713) 729-1596. Owner: Dan Mechura.
Labels: (Owned) Allstar, Audio Recs., Kool.
Alma, see Met Richmond.
Almanac, PO Box 55771, Houston, Tex. 77055. Sales Dir.: J. D. Horn, Talent Dir.: Mack McCormick.
Alon, see Seven B.
Alpha, see Don-EI.
Alshire Int'l, PO Box 7107, Zip: 91510; 1015 Isabel St., Burbank, Calif. 91502. Tel: (213) 849-4671. Pres. & Int'l: Al Sherman; Sales Mgr.: Dick Ceja.
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Int'l reps.: Argentina (CBS), Australia (Radio Corp.), Brazil (Equip), Canada (RCA, Stereodyne), France (Sonopresse), Israel (Hatakli), Italy (Ricordi), Japan (Nippon Columbia), Lebanon (Melody), Mexico (Discos de Oro), Netherlands (Bovema), New Zealand (Viking), Philippines (Empire), Singapore (Chang Huat), South Africa (EMI), Spain (Movieplay), Sweden (Record-Material), UK (Pyro).
Alston, see TK Prod'ns & Atlantic.
Das Alte Werke, see Argo Sight & Sound.
Altone, see American Tape Corp.

Bell's 1974 Chart Artists

Billboard **HOT 100 • TOP LP'S**



**TERRY JACKS • TONY ORLANDO & DAWN • MELISSA MANCHESTER
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AL WILSON • FIRST CHOICE • SERGIO MENDES & BRASIL '77**

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- Alvera Rec. Co., PO Box 9304, Tulsa, Okla. 74107. Tel: (918) 242-3303. Pres. & Gen. Mgr.: Al Clauser; VP: Vera Clauser; A&R: Henry Clauser; Sales: Walter Clark; Pub., Adv. & Promo.: Vera Longan.
 Labels: (Owned) Alvera, Target.
- Alwin Rec. Co., 1212 S. Albany St., Los Angeles, Calif. 90015. Tel: (213) 749-9484. Owner, Pop A&R & Sales & Mktg.: Al Chapman, Promo. Barney Fields.
- Alyn, see GD Ents.
 Amadeo, see Apon.
 Amber, see Earth Prods.
 Amberlee (UK), see Doric Rec'g.
 America (Discos), see Discos America.
 American Artists Inc., PO Box 4501, Zip: 65B04; 1763 E. Elm, Springfield, Mo. 65802. Tel: (417) 862-1768. Bd. Chm.: Russell Newport; Pres., Sales & Mktg., Promo., Pub. & Adv.: Joseph Higgins; A&R S.K. Grundy, Winnie Swain.
- American Heritage Music Corp., 120B Everett St., Caldwell, Idaho 83605. Tel: (208) 459-7382. Pres.: Loyd J. Wanzer; A&R & Promo.: Little Richie Johnson.
 Labels: (Owned) American Heritage (distributed by Shelby Singleton).
- American Music Corp., 123 Water St., Sauk City, Wis. 53583. Tel: (608) 643-3304. Pres.: Jim Kirchstein; VP & Int'l Servs.: Frank Kirchstein; Sales, Mktg. & Tape M.: Neely; Adv.: C. Accola; Promo.: S. Sperry; Eng'g Mgr.: G. Block; Bus. Mgr.: Steve Hamre.
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 Labels: (Owned) Amphora, Decora.
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 Am/Rec of America, PO Box 62263, Virginia Beach, Va. 23462. Tel: (804) 340-3366. Pres.: Alex Spencer; Pub.: Jack Lewis.
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- Angel, see Capitol.
 Angelicum, see Apon.
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 Anspac Recs. Inc., PO Box 10612, Zip 35202; 1150 N. Center St., Birmingham, Ala. 35204. Tel: (205) 251-4365. Pres. & Promo. Dir.: Ann N. Scott; VP: Lee Burks; R&B A&R Dir.: Leroy Lewis; Sales & Mktg. & Pub. Dir.: A.N. Scott.
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 Anthem, see Texas Sound.
 Anthology Rec. & Tape Corp., PO Box 593, Radio City Sta., New York, N.Y. 10019. Tel: (212) 586-6846. Pres.: George Curtiss; VP Sales & Mktg. Mgr.: Nicholas Sentas.
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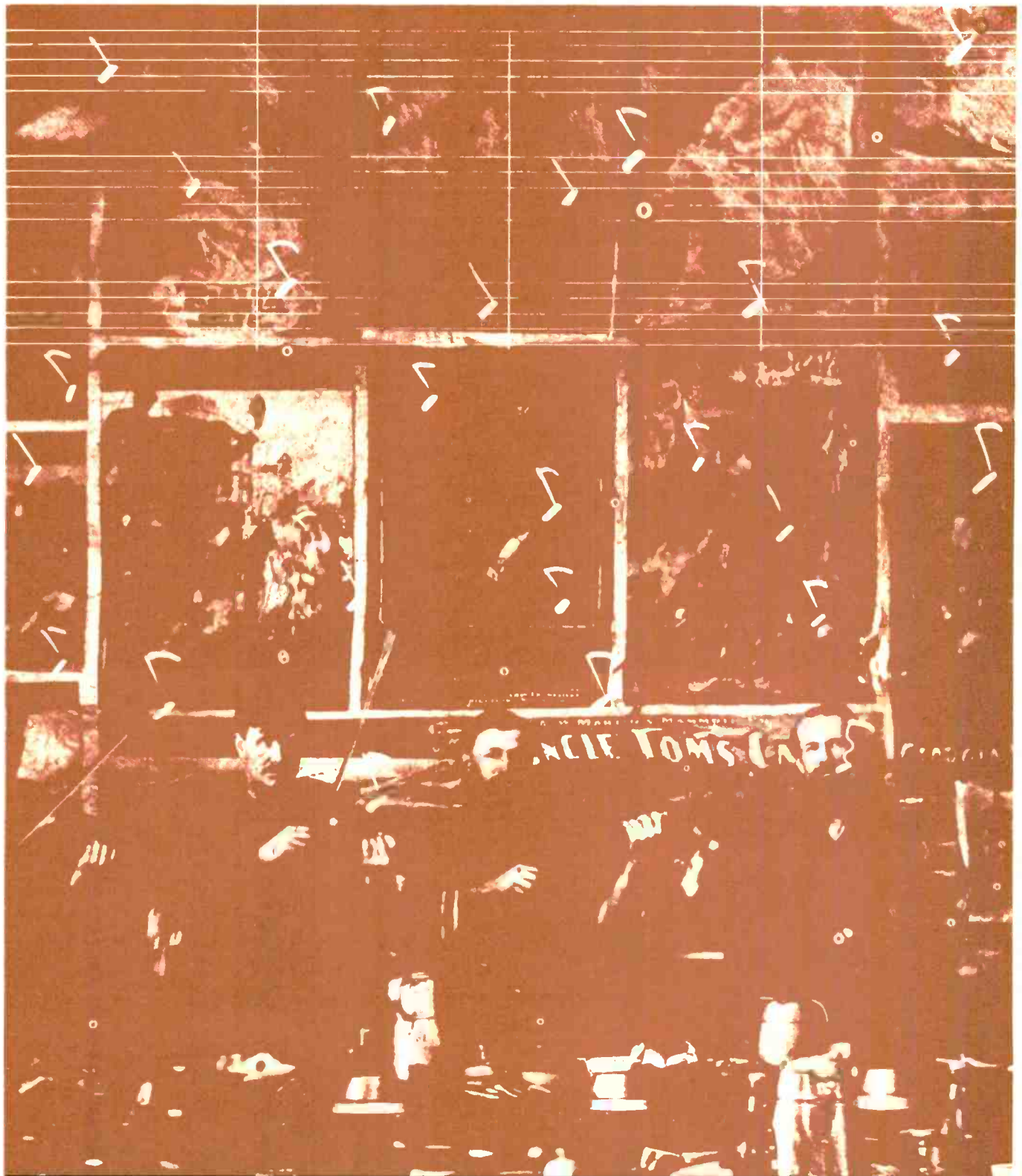
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Labels: (Owned) Azteca (distributed by Alshire Int'l)

B

B A S F Systems Inc., Crosby Dr., Bedford, Mass 01730 Tel (617) 271-4190. Label Mgr. Woody Howard; Mktg. Mgr. Gerry Berberian, Nat'l Sales Mgr. Robert Patterson.
Home office: Germany
Labels: (Owned) BASF, Fungus, (represented) Cornet (Germany), Harmonia Mundi (Germany), MPS (Germany).
 B B M, see Met Richmond
 B & C, see Elppa Rednet
 B C A, see Building Community Art
 B E T Prod'ns, PO Box 385, 827 Spring Cypress, Spring, Tex 77373 Tel (713) 353-3433. Pres. Travis E Beasley
Labels: (Owned) Rush
 B H R Recs., 52 Belmont St., Rochester, N.Y. 14620. Tel (716) 442-0932. Mgmt. Consultant & Pub Ken Bearce; Sales & Mktg.: Jim Bearce, A&R & Tape Jack Bearce, Adv & Promo.: Bob Huber
Branch: Le Roy, N.Y., 7653 Telephone Rd Zip 14482. Tel (716) 854-3457. Advisors Lynn Kester, Karry Gordon-Smith.
 B O S, see J. Bullard.
 B P L, see Jody
 B R C, New York, N.Y., see Brunswick Rec Corp
 B R C, Brooklyn, N.Y., see Met Richmond
 Babylon Rec'g Corp., 45 Fifth Ave., New York, N.Y. 10003 Tel: (212) 929-3960 Pres Steven J Caspi, VP Sales & Promo., Eddie Thomas; Gen Mgr Jerry F. Wagner, Pub. Dir Julie Flosberg
 Bacchanalia Recs., PO Box 3201, Oak Ridge, Tenn 37830 Tel (615) 483-0702 Pres Kit Haaland
 Bach Guild, see Vanguard
 Backstage, see McKinnon.
 Bacon Recs & Prod'ns, 2600 N. Cortes St., Philadelphia, Pa 19132 Tel (215) 225-0661 Pres. Elizabeth Bacon, VP Robert Bacon; A&R Mike Trautman, Adv & Promo., Willie Whitfield
 Baerenreiter UNESCO Collection, see International Rec. Inds.
 Bagatelle Rec. Co., 201 Main St., Suite 636, Houston, Tex 77002. Tel: (713) 225-6787 Pres. Byron Benton, VP Charles Benton
Labels: (Owned) Bagatelle, Ben-Bro.
 Bahluu, see Great House.
 Baja Prod'n Co., PO Box 806, Cartersville, Ga. 30120 Pres Robert L. Beavers
Labels: (Owned) Jaber.
 Bal, see Bal & Bal.
 Bal & Bal Music Publ'g Co., 511 Berkshire Ave., Pasadena, Calif. 91103. Tel (213) 790-1242 Pres. & Gen. Mgr Adrian P. Bal
Labels: (Owned) Bal
 Balboa Rec. Co., 16027 Sunburst St., Sepulveda, Calif. 91343 Tel: (213) 892-0044 Pres Larry Fotine.
 Balkan, see Marjon.
 Balkan Hi-Fi, see Balkan Music.
 Balkan Int'l, see Balkan Music
 Balkan Music Co., 6917 W. Cermak Rd., Berwyn, Ill 60402 Tel: (312) 484-6436 Owner Slavco A V Hlad; Sales Mgr.: Louis J. Hlad
Branch: Beaver Falls, Pa., Concord Church Rd., RD 2, Zip 15010. Tel (412) 843-0918, Mgr. John Krnich.
Labels: (Owned) Balkan Int'l; (distributed) Balkan Hi-Fi, Czech, Greyko, Heritage.
 Banana, see Stacy-Lee.
 Band Box Recs., 350 S. Newland St., Lakewood, Colo. 80226. Pres.: Vicky Morosan.
Labels: (Owned) Band Box, Rustique, Spicy, Valerie.
 Int'l reps.: Australia (Festival), Israel (Hatakitt), Italy (Durium), Japan (Cosdel), New Zealand (Allied), South Africa (Trutone), Sweden (Joker).
 Bandbox Recs., PO Box 2384, Hollywood, Calif. 90028. Tel (213) 465-2910. Gen. Mgr.: David Knox.
 Banditi, see Domino.
 Bang, see Web IV.
 Banny, see Otaoa.
 Banshee, see Jo-Park.
 Barbary Coast, see Standard-Colonial.
 Bark, see Bob Karcy
 Barnaby Recs., 816 N. La Cienega Blvd., Los Angeles, Calif

90069 Tel (213) 657-6150 Owner & Pres Andy Williams; Promo Dir Joy Hall.
Labels: (Owned) Barnaby, (dist by Chess/Janus), Candace/Candid
 Barometer, see Scepter
 Baron, see Newcomb Rec'g
 Baroneza, see Met Richmond.
 Bartok, see Record Club of America
 Bartok Recs., 888 Seventh Ave., New York, N.Y. 10019 Tel (212) 586-2896. Owner Peter Bartok.
 Battery Recs. Inc., 1860 Broadway, New York, N.Y. 10023. Tel (212) 246-1590 Dir. A&R, Ben Bagley, Sales, Mktg & Pub. David Brown.
Labels: (Owned) Painted Smiles.
 Bayou, La. see Jin & Swallow
 Bayou, Tenn., see Delta.
 Bay Recs., 5801 Margarita Dr., Oakland, Calif. 94618. Tel: (415) 658-9579. Owner Michael Cogan.
 Bay Tone, see La Val.
 Beacon Gospel, see Paradrome.
 Beale Street Blues, see Natural Groove
 Bean, see Paramount Rec Mfg Co
 Beantown Recs., 88 Hazel St., New Haven, Conn. 06511 Tel (203) 776-7750. Pres. & Mgr.: Earl Lett; VP & A&R: Grady Lett; Sec'y-Treas.: M. Swain.
Branch: Los Angeles, Calif., 8946 S. Cimarron St Zip 90047.
 Bearsville, see Warner Bros.
 Beat, see High Fidelity
 Beau-Brian, see AcoustoGraphic
 Beech, see Martin Gary.
 Beegee Recs. Inc., 3101 S. Western Ave., Los Angeles, Calif 90018 Tel: (213) 731-2460 Pres. Byron R. Spears; VP & A&R Mgr. Ron Brown, VP, Tape & Nat'l Sales Lionel Abrahams; Pub. & Adv.: Gwen Spears, Promo. Mel Alexander
Labels: (Owned) Beegee, Bye You, Eternal, (distributed) Bridge, Chapel
 Bee Jay Prod'ns, PO Box T, Winter Park, Fla. 32789. Tel: (305) 293-1781. Pres. Eric T. Schabacker, VP Bill Vermillion, Gen Mgr.: Jim Katt.
Labels: (Owned) Hype, Tener
 Beetle, see Professional Programming.
 Tom Bee Prod'ns Inc., PO Box 8207, Albuquerque, N M 87108 Tel: (505) 268-6110 Pres. Sales & Mktg. & Int'l Tom Bee, VP & Pop A&R Michael Valvano; Classical A&R Pat Stephenson, Pub Howard Ragland, Adv. Alton Walpole; Promo.: J. J. Sullivan, Tape Bob Sladek.
Labels: (Owned) Casa, Mival, Souled Out, Soul Roll, Tribal.
 Beggar, see Creative Artists.
 Bel-Aire Recs., 1740 W. 47 St., Chicago, Ill. 60609. Tel (312) 847-0658 Pres: Edward Blazonczyk.
Labels: (Owned) Bel-Aire, Versa
 Belholly, see North American Rock
 Bella-Donna, see Snakeroot
 Bellaire Recs., 4900 Bissonnet, Bellaire, Tex 77401 Tel (713) 667-5701. Owner Donald Janicsek, A&R: D Howard.
Labels: (Owned) Bellaire, Betty, Bonanza, Fun-E, Heidi (distributed) Gadget
 Belle, see La Louisianne
 Bell Recs. (div of Columbia Pictures Inds Inc.), 1776 Broadway, New York, N.Y. 10019. Tel (212) 757-6081 Pres. Larry Uttal; VP & Gen. Mgr.: Irv Biegel, VP Prod'r & Artist Relations Dave Carrico; VP Mktg Gordon Bos sin, VP Prod'n Beverly Weinstein, VP Promo.: Steve Wax, Tape Mgr. Bill Mulhern.
Branch: Hollywood, Calif., 6464 Sunset Blvd. Zip 90028 Tel (213) 461-3366. West Coast Opns. Mgr. Dick Sherman
Int'l branch: England
Labels: (Owned) Bell, (distributed) Philly Groove, Rocky Road, Spear.
 Int'l reps.: Canada (Quality), Japan (CBS/Sony), rest of world (Polyworld). (SEE ADVERTISEMENT).
 Belltone, see Lee Anderson
 Bellvox, see Vox Prod'ns.
 Belton, see Satch Rec'g.
 Ben-Bro, see Baquette.
 Benjamin-Lambert, see AcoustoGraphic
 John T. Benson Publ'g Co /Heart Warming-Impact Recs., 1625 Broadway, Nashville, Tenn 37202. Tel. (615) 254-1051 VP's John T. Benson III, Bob Benson, Creative Dir. Bob MacKenzie; Sales & Mktg Dir.: Bob Rogers; Adv. Mgr. & Promo Bob Benson Jr., Radio Promo Neil Newton; Retail Sales Promo. Kathy White.
Labels: (Owned) Heart Warming, Hymntime, Impact, Vista.
 Ben-X, see Casa Prod'n.
 Bergen Evans Vocabulary Program, see Vocab
 Berlitz Publ'ns Inc., 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-7985. Sales Dir. George Kaufmann
Labels: (Owned) Berlitz.
 Bernard, see Stag.
 Bernhall Corp., 18209 Donmetz St., Northridge, Calif 91324. Tel (213) 998-0888 Pres., A&R & Int'l Julius M. Halperin; Sales & Mktg.: Herb Dale, Pub., Adv & Promo.: Sue Gessner
Branch: Chatsworth, Calif., 20741 Marilla St. Zip 91311
Labels: (Owned) Memorabilia, Tiffany Classics.
 Berserker Recs., 1199 Spruce St., Berkeley, Calif. 94707. Tel: (415) 527-7664. Pres. Matthew King Kaufman; VP & Nat'l Promo. Dir.: Steve Levine; Pub. Jim Blodgett.
 Better Sounds Inc., 806 16 Ave. S., Nashville, Tenn. 37203. Tel (615) 254-5973. Bd. Chm.: Robert Harris; Pres Donna Lee Worden; Sec'y-Treas. Betty Stanley; Promo. Mgr.: Allen Whitcomb; Bus. Mgr. Bill Worden.
Labels: (Owned) Chart (dist. by Buddha), Music Town.
 Betty, see Bellaire.
 Beulah Rec & Book Publ'g Co. (div. of Diamond Co.), Zone 1, Crossville, Ill. 62827. Tel (618) 966-3405. Sales Mgr.: B. Kershaw; Prod'n: Francis Warren; Agent. John Hanson.
 Beverly Hills Recs. Inc., 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4409. Cable: BEVHILL Pres.: Morris I. Diamond; VP: "Bullets" Durgom; VP

Bus Affairs: Max Fink; Pub. Dir. Bob Levinson; Promo Tom Gelardi.
Labels: (Owned) Beverly Hills, Talking Machine.
 BibleSound, see Cherokee Album
 Bibleton, see Cherokee Album.
 Big Beat, see Big Deal
 Big Deal Rec Co., PO Box 60-A, Cheneyville, La 71325 Tel (318) 279-2413. Pres. Sales & Mktg., Pub & Adv. Launey Deal; Ass't Mgr. Pearl Ann Wagner; Soul & Blues A&R Doris G. Wagner; Promo: Rockin' Lonnie.
Branch: Oakland, Calif., 3765 High St. Zip. 94619. Tel: (415) 530-1329 Mgr., Alfredia Allen
Labels: (Owned) Big Deal, Cheneyville USA, Ro-Lo-Sou, Soul-Cat; (distributed) Big Beat, Blues Beat, Dove, La Val, Loadstone, Pin Point, Reginald.
 Big-5, see Southern Sounds.
 Big Gospel, see McDowell.
 Big Lik, see Pat Murphy.
 Big Memphis Sounds, see Style Wooten
 Big-1, see Southern Sounds.
 Big Sandy, see Birch.
 Big Scott Recs., PO Box 2671, Denver, Colo. 80201 Tel (303) 333-8086. Pres. James Scott Sr., A&R James Scott Jr., Sales & Promo Mgr S Johnson.
Labels: (Owned) Big Scott, Denver.
 Big Three, see Hawk.
 Big 3 Prod'ns, PO Box 194, Violet, La. 70092 Tel (504) 682-2224. Pres.: Louis Jones, Promo.: Freddie Sanchez.
Labels: (Owned) Crescent City Sound
 Big Toe Recs., RD 1, Fort Edward, N.Y. 12828 Tel (518) 695-6406 Pres.: Robert Durand, VP Ben Franklin, VP Sales Bill Moskowitz, VP Pub. Max Sufi, VP Adv. Jack Flanders, VP Promo. Richard Shanks
Branch: Baton Rouge, La., 1959 Tulip St Zip: 70806. Mgr. Michael Roach
Int'l branch: England
 Big Tree Entz Ltd., 555 Madison Ave., New York, N.Y. 10022. Tel. (212) 838-2781 Pres Doug Morris, Sec'y-Treas Dick Vanderbilt
Labels: (Owned) Big Tree (distributed by Atlantic)
 Biltme, see Roosevelt Lee.
 Biograph Recs. Inc., PO Box 109, Canaan, N.Y. 12029. Tel (518) 392-3400. Pres. & Gen. Mgr. Arnold S. Caplin, A&R Dir.: Robert Caplin; Sales & Mktg. Dir. Alan Caplin; Pub & Promo. Dir. Robert Biblo, Int'l Dir Joseph Tanzer
Labels: (Owned) Biograph, Melodeon
 Int'l reps.: Canada (Almada), France (Sonopresse), UK (Continental).
 Birch Recs., PO Box 92, Wilmette, Ill. 60091. Tel (312) 251-7307. Owner Dave Whyie
Labels: (Owned) Brch; (distributed) Big Sandy, Super.
 Birchwood, see Wes Farrell.
 Birth, see Jazz Composer's Orchestra Ass'n.
 Biscayne Recs., 2630 E. 75 St., Chicago, Ill. 60649. Tel: (312) 734-1232. Pres. William C. Tyson
Labels: (Owned) Biscayne, Magic, Southtown, Ty-Do.
 Black Beauty, see Kiderian.
 Blackbird, see Lakco.
 Black Falcon Rec Corp (sub. of Bill Seabrook Int'l Corp.), 22 Pine St., Freeport, L.I., N.Y. 11520 Tel: (516) 546-800B Pres.: Anthony Ferrante, Exec VP & Chief of Opns Bill Seabrook.
Labels: (Owned) Black Falcon, Falcon Roost, Flying Hawk, Magic Touch, (distributed) Fancy Guppy, Meadowbrook, Panic.
 Black Forum, see Motown.
 Black Gold, see De-Lite.
 Black Gold, see PIP
 Black Jazz, see Ovation.
 Black Lion, see Audiofidelity.
 Black Mountain, see Folkraft Publ'g.
 Eubie Blake Music, 284-A Stuyvesant Ave., Brooklyn, N.Y. 11221. Tel (212) 574-8511, 636-0812 Pres. Pop A&R, Sales & Mktg.: Carl Seltzer; VP & Pub: Eubie Blake, VP Marion Blake, Adv. & Promo. Dir. Delma Marchand.
 Int'l reps.: Canada (Coda Publ'ns.), UK (Decca).
 Blarney Castle Irish, see Irish Musical Inds.
 Blind Pig Recs., PO Box 2079, Ann Arbor, Mich. 48103. Tel (313) 769-1849. Owners Jerry Delgiudice, Milt Andrews Jr., Jim Dulzo; Prod'n: Jerry Delgiudice; Dist. Milt Andrews Jr. Prod'n & Adv.: Jim Dulzo; Office & Bus. Mgr. Bernadette Delgiudice.
 Blue, see CBS.
 Blue Bird, see Capitol Star Artist.
 Blue Bonnett, see TK Hall.
 Blue Candle, see TK Prod'ns.
 Blue Canyon Recs., 1037 Seventh St., Las Vegas, N.M. 87701. Tel: (505) 425-8745. Owner & A&R: Jim Terr.
 Blue Denim, see Hal Neely.
 Blue Eagle, see Elppa Rednet
 Blue Flame, see CJ Colt.
 Blue Goose Recs., 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Perls; VP's: Stephan Calt, L. J. Bates; Sales Mgr.: Leroy Garnett; Promo. Mgr.: Eli Framer; Tape Mktg.: Marshall Owens; Int'l Mgr.: Arthur Blake.
Labels: (Owned) Blue Goose; (distributed) Yazoo.
 Bluegrassive, see McKinnon.
 Blue Hen, see Three Star-Int'l.
 Blue Horizon Recs Inc., Blue Horizon House, 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Telex: 62622. Chm.: Mike Vernon; Mng. Dir.: Seymour Stein; Dirs.: Richard Vernon, Richard Gottehrer.
Home office: England.
 Blue Hour Prod'ns Inc., PO Box 4585, Milwaukee, Wis. 53207. Tel: (414) 482-3340. Pres., A&R. Sales & Mktg. & Promo.: Richard Paul Thomas; VP, Pub. & Adv. & Promo.: Susan Marie Thomas.
Labels: (Owned) Blue Hour, Hum-Made, Lily, Opaline, Starb.
 Blue J, see Blue Ribbon.
 Bluejay, see Oblivion.
 Blue Labor Recs., 1068 Haven Ave., New York, N.Y. 10032 Tel: (212) 568-3455. Owners: Heiner Stadler, Kent Cooper.
 Blue Note, see United Artists.
 Blue Orpheus, see Granny.



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CAPRICORN RECORDS

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Labels: (Owned) Blue Ribbon, Blue J, 50-50.
 Blue River Music Inc., 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 463-7661. Pres. & Gen. Sales Mgr.: Harry Bluestone; VP: Leora Bluestone.
Labels: (Owned) Blue River, Musi-Que.
 Blues Beat, see Big Deal.
 Blues Classics, see Arhoolie.
 Blue Sea, see Am/Rec. of America.
 Blue Sky Recs. Inc., 745 Fifth Ave., Rm. 1803, New York, N.Y. 10022. Tel: (212) 751-3400. Pres.: Steve Paul, VP & Gen. Mgr.: Rick Dobbis; Exec. Ass't: Marcia Franklin.
 Blues on Blues, see Twinght.
 Blue Soul, see RMS Recs.
 Blues Spectrum, see Laff.
 Blues Supreme, see Daniels Eight.
 Blue Star Recs., 323 W. 14 St., Houston, Tex. 77008. Tel: (713) 862-7077. Owner: N. F. Merrbach.
Labels: (Owned) Blue Star, Bogan, Dance Ranch, E-Z, Lore, Mustang, Rockin A, Swinging Square.
 Blues Time, see Flying Dutchman.
 Bluestown, see Wild.
 Blues Unlimited, see Goldband.
 Blue Thumb Recs. Inc. (sub. of Famous Music Corp., a Gulf + Western Co.), 11538 San Vicente Blvd., Los Angeles, Calif. 90049. Tel: (213) 826-7831. Bd. Chm.: Robert A. Krasnow; Pres.: Sal Licata; VP A&R: Tommy Lipuma; Nat'l Sales Mgr.: Richard Wagner; Nat'l Pub. Dir.: Bob Emmer; Nat'l Promo. Dir.: Jack Hakim; Prod'n Mgr.: Candy Hill.
Labels: (Owned) Blue Thumb, Chisa.
 Int'l reps.: Argentina (Sicamericana), Australia (Festival), Brazil (RGE), Canada (Quality), France (Vogue), Germany (Ariola Eurodisc), Hong Kong (Cosdel), Mexico (Gamma), Netherlands (Negram), New Zealand (Festival), Singapore (Cosdel), South Africa (EMI Brigadiers), Spain (Hispavox), Sweden (Sonet), Philippines (Mareco), UK (Island).
 Bluff City, see Buddah/Kama Sutra.
 Bocar, see Met Richmond.
 Boddie Rec. Mfg., 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres.: Thomas R. Boddie; VP: Louise Boddie.
Labels: (Owned) Bounty, Caribi, Luau, Plaid, Royal, Soul Kitchen, Soul Mine.
 Bogan, see Blue Star.
 Bold, La., see Goldband.
 Bomba Roja, see Record Guild.
 Bona, see Tara Int'l.
 Bonanza, see Bellaire.
 Bonfire, see Jay Jay.
 Book, see GP Recs.
 Boot Master Concert Series, see Boot.
 Boot Recs. Inc., 1818 Division St., Nashville, Tenn. 37203. Tel: (615) 320-0491. Pres.: Jury Krytiuk.
Home office: Canada.
Labels: (Owned) Boot, Boot Master Concert Series, Cynda, Generation, MOR.
 Bordas, see Spoken Arts.
 Borinquen (Discos) Inc., 445 W. 50 St., New York, N.Y. 10019. Tel: (212) 581-0655. VP: Edward Cuervo, Sec'y-Treas.: Renee Cuervo.
Home office: Puerto Rico.
Labels: (Owned) Borinquen, Horoscopo.
 Bornand Music Box Rec. Co., 139 Fourth Ave., Pelham, N.Y. 10803. Tel: (914) 738-1506. Pres.: R.C. Bornand; Sec'y-Treas.: E. Swazey.
 Boss, Mich., see La Val.
 Boss Recs., Music City USA Inc., PO Box 11457, Columbia, S.C. 29211. Tel: (803) 794-9102. Exec VP: Vernon Craig; Mktg. Mgr.: N. Luchini; Promo. Mgr.: Howard A. Knight Jr.
 Bosstown, see Marvel.
 Bounty, see Boddie.
 Bouquet Recs., Box 4220, 129 Prospect, Shreveport, La. 71104. Tel: (318) 424-4983. Pres.: Bill Bohannon.
 Bowery, see Artists Life.
 Box, see MacArthur Publ'g.
 Boyd Recs., 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. Owner: Bobby Boyd.
Labels: (Owned) Boyd, Saguro.
 Brand X/Soundwaves Recs., 207 12 Ave. S., Nashville, Tenn. 37206. Tel: (615) 242-5466. Pres.: David N. Gibson.
Labels: (Owned) Brand X, Phase II, Soundwaves.
 Brand X, Tex., see Warmac.
 Brazos, see Sabre Prod'ns.
 Briarhead Music Unlimited, PO Box 11387, St. Louis, Mo. 63105. Pres.: A&R & Tape Ken Keene; Sales Mgr.: Paul Catalano; Pub., Adv. & Promo. Wayne Keene.
Branch: New Orleans, La., PO Box 6329, Zip 70114. VP: Frankie Ford.
Labels: (Owned) Briarhead, Keene, Keeta; (distributed) Dandy, Speedy, Twelveteens.
 Int'l rep.: UK (Southern Sound).
 Briar Recs., PO Box 5853, Pasadena, Calif. 91107. Tel: (213) 355-7213. Pres. & Owner: John Delgatto; Mgr.: John Marion; A&R Dir.: John Kaparakis.
Labels: (Owned) Briar (distributed by Takoma).
 Bridge, see Chapel/Bridge.
 Bridges, see Allen-Martin Prod'ns.
 Bright Orange, see Cadet.
 Bristol Recs. (div. of the OP Org.), PO Box 67611, Century City, Calif. 90067. Tel: (213) 851-3228, 721-1637. Prod'rs: Jeff Oxman, Marko Perko.
 Brite Star Recs., 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Mgr.: Wally Carter; Pop A&R (Charlie Campbell; Promo. Dir.: Tex Clark.
Labels: (Owned) Ave. South, Brite Star.
 British Main, see Three Star Int'l.
 Broadcast, see Tornado.
 Broadrides, see Folkways.
 Bronjo, see Met Richmond.
 Brother Recs. Inc., 3621 Sepulveda Blvd., Suite 3, Manhattan Beach, Calif. 90266. Tel: (213) 545-6528. Finan-

cial Affairs Dir.: Stephen Love; Eng'g Dir.: Stephen Moffit; Admin. Ass't: Janet Lent-Koop. (Distributed by Warner Bros.)
 Brown Dog, see Mainstream.
 Brown's Rec'g Studio Inc., PO Box 6130, Sherwood, Ark. 72116. Tel: (501) 835-3207. Pres.: Bonnie Brown; Sec'y-Treas.: Maxine Brown.
Labels: (Owned) Sherwood Prod'ns.
 Bruboon, see Soul-Po-Tion
 Bru-Cla, see Genuine.
 Bruno, see Acropole Corp.
 Brunswick Rec. Corp., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres.: Nat Tarnopol; Exec. VP: Peter Garris, VP's & A&R: Carl Davis, Eugene Record, Promo: Mel Moore, J. Howard, Dave Bernstein, Controller Irv Weigan.
Branch: Chicago, Ill., 1449 S. Michigan Ave. Zip 60605. Tel: (312) 427-0828
Labels: (Owned) BRC, Brunswick, Dakar. (SEE ADVERTISEMENT)
 Brut Recs., 1345 Ave of the Americas, New York, N.Y. 10019. Tel: (212) 581-3115. Cable: BRUTPRODS. Pres.: George Barrie, Exec. VP: Richard Barrie; VP & Pop A&R: Dennis Ganim, Gen. Mgr., Sales & Mktg. & Adv.: Eli Bird; Promo.: Dennis Ganim, Eli Bird (Distributed by Buddah/Kama Sutra).
 Jim Buchanan Prod'ns Inc., 1007 17 Ave S., Nashville, Tenn. 37212. Tel: (615) 242-1609. Pres.: A&R, Sales & Mktg., Pub., Tape & Int'l. Jim Buchanan; Sec'y-Treas.: George Weems; Adv. Mike Gamble; Promo. Dir.: Tom McConnell.
Branch: Austin, Tex., 7588 Chevy Chase, Zip. 78752. Tel: (512) 452-3310.
Label: (Owned) Title.
 Buckboard, N.J., see Springboard Int'l.
 Buckboard, Tenn., see Plowboy Audio.
 Buckskin Prod'ns Inc., 1265 Calkins Rd., Pittsford, N.Y. 14534. Tel: (716) 334-8100. Pres. & Pop A&R Dir.: Jeff Wheat; Adv. Dir.: Candy Cleveland; Promo. Dir.: Jim Gilbert; Prod'r Gary Quinn.
Labels: (Owned) Sundance.
 Buddah/Kama Sutra Recs. Inc. (sub. of Viewlex Inc.), 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-6900. Pres.: Art Kass; VP & Gen. Mgr.: Lewis Merenstein; VP Gen. Admin. & Int'l. Eric Steinmetz; VP Finance John Marsicano, VP & Artists Relations Dir.: Ron Weisner; Album Sales Mgr.: Marty Hirsch, Singles Sales Mgr.: Jean Montgomery; Pub. Dir.: Nancy Lewis; Adv. Account Exec.: Jud Lyons; Pop Promo. Dir.: Bruce Brc, R&B Promo. Dir.: Johnny Lloyd; Creative Packaging & Graphics Dir.: Milt Sincoff.
Branches: Los Angeles, Calif., 9155 Sunset Blvd., Suite 5, Zip: 90069. Tel: (213) 278-6600. Opns. Mgr.: Ron Weisner—Detroit, Mich., Arc-Jay-Kay, 2211 W. Edsel Ford Pkwy. Zip: 48208. Tel: (313) 361-5500. Midwest Reg'l Promo.: Frank Shively.
Labels: (Owned) Buddah, Kama Sutra; (distributed) Bluff City, Brut, Chart, Curtom, Ebony Sound, Seventy 7, Skye.
 Int'l reps.: (Buddah, Kama Sutra, Curtom) Argentina (Phonogram), Australia (Phonogram), Austria (Polyphon), Brazil (Companhia Brasileira de Discos), Canada (Quality), Chile (Philips), Colombia (Philips), Denmark (Polydor), Finland (Finnlevy), France (Barclay), Germany (Polydor), Greece (Hellasdisc), Hong Kong (Polydor), Italy (Phonogram), Jamaica (Dynamic Sounds), Japan (Nippon Columbia), Lebanon (Philips), Mexico (Polydor), Netherlands (Barclay), New Zealand (Polygram), Norway (Nor-Disc), Peru (Virrey), Philippines (Mareco), Portugal (Philips), Singapore (Phonogram), South Africa (Gallo), Spain (Fonogram), Sweden (Polydor), Switzerland (Polydor), UK (Polydor), Venezuela (Polydor).
 Buena Vida, see Buena Vida Mexican Recs./Fama World Circles.
 Buena Vida Mexican Recs./Fama World Circles Inc., 2124 W. Whittier Blvd., Montebello, Calif. 90640. Tel: (213) 724-4617. Pres.: Leonard Silver; VP & Sales: Ron Sproehtle; VP A&R: Art Walker.
Labels: (Owned) Buena Vida, Fama.
 Building Community Art Rec'g Co. Inc., 712 Division Ave NE, Washington, D.C. 20019. Tel: (202) 234-6877. Pres., Adv. & Promo. Co-Ord.: Tom Rouse; Treas., Adv. & Promo. Co-ord. Ben Small; Exec. Prod'r & A&R: Gilbert Pryor; Sec'y, Sales & Mktg.: Robert Abrams.
Labels: (Owned) BCA, Rouser.
 J. Bullard Ent's. Inc., 3689 Lee Rd., Shaker Heights, Ohio 44120. Tel: (216) 921-6663. Pres.: James Bullard; VP: Luke Owens; Arranger & A&R: Don Gronot; Nat'l Promo., Sales & Mktg. & Int'l.: Claude Slater, Paul James Gayles; Adv. Mgr.: Ricky Miller; Tape: Don Johnson.
Labels: (Owned) BOS, King James.
 Bullet, Fla., see Jemki.
 Bullet, Ga., see Web IV.
 Bullet, Tex., see Texas Sound.
 BunchShop, see GM.
 Burchette Bros. Prod'ns, PO Box 1363, Spring Valley, Calif. 92077. Pres. & Mgr.: Kenneth Burchette; A&R Dir.: Wilburn Burchette.
Labels: (Owned) Burchette Bros. Prod'ns.
 Burchten, see Style Wooten.
 Burdette, see Jerden Inds.
 Burgundy, see Henry Prod'ns
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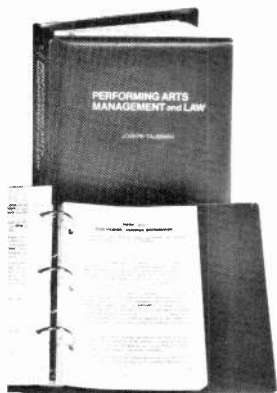
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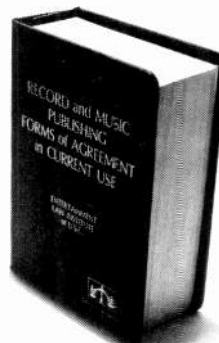
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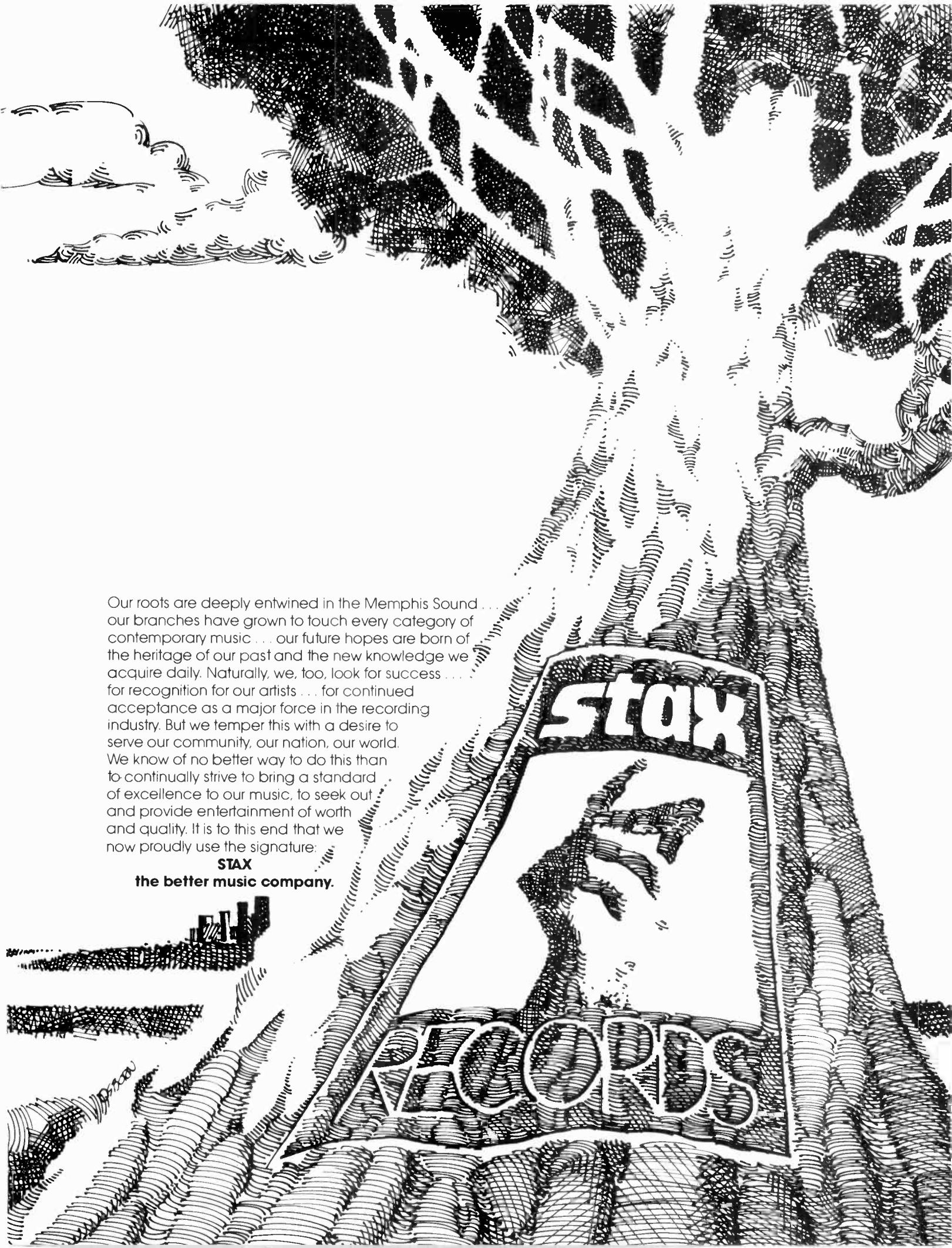
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 Cherokee Album Corp., PO Box 175, Fairmount, Ga. 30139.
 Tel: (404) 382-2220. Pres.: Johnny Carter
 Labels: (Owned) Biblestone, BibleSound, C-Cr.Co., Che-
 rokee Album, Cherokee Sound, Jayla, Payle, Regency.
 Cherokee Sound, see Cherokee Album.
 Cherry Red Rec. Corp., 4220 Beverly Blvd., Los Angeles,
 Calif. 90004. Tel: (213) 383-4478. Pres. & A&R Dir.
 Morey Alexander; VP: Bill Sherman.
 Branch: Chicago, Ill., 735 N. La Salle. Zip 60610. Tel
 (312) 943-1919.
 Chess, see Chess/Janus.
 Chess/Janus Recs. (div. of GRT Corp.), 1633 Broadway,
 New York, N.Y. 10019. Tel: (212) 245-7100. Pres.
 Marvin Schlachter; VP & Gen. Mgr.: Stan Hoffman, VP
 & A&R, Esmond Edwards; Nat'l Sales Mgr.: Howard Sil-
 vers; Mktg. Dir.: Harold Komisar; Pub.: Dick Gersh;
 Nat'l Prom. Dir.: Al Riley; Reg'l Sales & Promo.-East:
 Barry Resnick; Int'l Opns. Dir.: Bob Scerbo; Bus. Affairs
 Mgr.: Dorothy Schwartz.
 Branch: Los Angeles, Calif., 9000 Sunset Blvd. Zip:
 90069. Tel: (213) 274-6741. West Coast Opns. Dir.
 Ed DeJoy; Artist Development Dir. Alan Mason
 Chess Recs. (Owned) Chess, Checker, Cadet, Cadet/
 Concept; Janus Rec. Corp.; (Owned) Janus; (distrib-
 uted) Eastbound, Westbound.
 Labels: (Owned) Cadet, Cadet/Concept, Checker,
 Chess, GRT, Janus; (distributed) Barnaby, Eastbound,
 Westbound.
 Int'l reps.: Australia (Electronics Ind.), Brazil (Top Tape),
 France (Musidisc), Greece (Phonogram), Hong Kong
 (Victor), Israel (CBS), Jamaica (Federal), Japan (Victor),
 New Zealand (Pye), Portugal (Tecla), Singapore (Victor),
 Spain (Movieplay), UK (Phonogram), Uruguay (Prodisa).
 Chestnut, see De-Et.
 Chiaroscuro, see Audiofidelity.
 Chico, see Rio Grande.
 Chicorel Music Corp. Inc., 5630 N. Lake Dr., Whitefish Bay,
 Wis. 53217. Tel: (414) 964-4888. Pres. & A&R Dir.:
 Raphael Chicorel; VP: Phyllis Chicorel; Sales & Mktg.
 Mgr.: Debbie Lisch; Pub. Dir.: B.J. Rabb; Adv. Mgr.:
 Winnie Olson; Prod'r: Ray Tabs.
 Branch: New York, N.Y., 1156 Ave. of the Americas,
 Suite 340. Zip: 10036. Tel: (212) 869-0840. Gen.
 Mgr.: Rick Bleiweis.
 Labels: (Owned) Pleasure.
 Chicory Prod'n, 6362 Hollywood Blvd., Hollywood, Calif.
 90028. Tel: (213) 469-8149. Pres.: Frank Slay; Gen.
 Mgr.: Vic Catala.
 Labels: (Owned) Chicory, Ganim, Southern Sound,
 XYZ.
 Children's Rec. Guild, see Franson Corp.
 Children's Recs. of America Inc., 159 W. 53 St., New York,
 N.Y. 10019. Tel: (212) 581-3711. Pres.: Arthur Shim-
 kin; VP & A&R: Charles Bentley; VP Sales: Shy Raiken;
 Comp'troller: George Levy; Sec'y-Treas.: Jack Benaty.
 Labels: (Owned) CRA (Children's Recs. of America),
 Sesame Street; (distributed) Educational Reading Serv.,



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 Chimneyville, Fla., see TK Prod'ns.
 Chimneyville, Miss., see Malaco.
 Chimneyville, N.Y., see Atlantic.
 Chisa, see Blue Thumb.
 Chi-Sound, see Alaska-Chi-Sound.
 Choice Recs. Inc., 245 Tilley Pl., Sea Cliff, N.Y. 11579. Tel: (516) 671-7299. Pres.: Gerald S. MacDonald; Sec'y: Patricia M. MacDonald.
 Cholly, see PS Prod'ns.
 Christian Faith, see Skylite-Sing.
 Christian Folk, see Skylite-Sing.
 Christophorus, see Apon.
 Chroma Recs., 7-11 E. Genesee St., Auburn, N.Y. 13021. Tel: (315) 253-5380. Owners: Frank Mucedola, Fred G. Marmoliti.
 Chrysalis, see Warner Bros.
 Chumley, see Famous Music.
 Chytowns, see JermA.
 Cincy, see Adco Rec'g.
 Cinema-Arts, see Creative Disc.
 Cinema Prize Inc., PO Box 8192, Universal City 91608; 7913 S. Western Ave., Los Angeles, Calif. 90047. Tel: (213) 684-1777. Pres.: Adrian Hughes; Gen. Mgr.: Austin Cathey; Tape Mgrs.: Bill Robinson, M. Gilbert. Labels: (Owned) Cinema Prize, Hermit-Assur, Record Romance, Square Block Stereo; (distributed) Assurance. Int'l reps.: Germany (Agil).
 Cinnamon, La., see Goldband.
 Cinnamon Recs. Inc., 1805 Hayes St., Nashville, Tenn. 37203. Tel: (615) 329-0404. Pres.: John R. Morris; VP: Robert K. Risby; Pop A&R Dir.: Jerry Foster; Nat'l Sales Mgr.: Barbara Sterling; Artist Relations Dir.: Tom Williams; Nat'l Promo. Dir.: Jerry Seabolt. Labels: (Owned) Cinnamon, Toast.
 Circle, see Jazzology-GHB.
 Citadelle, see Art Recs.
 Claiborne Inc., 930 F St. NW, Washington, D.C. 20004. Tel: (202) 347-3944. Owner, Prod'r, A&R, Pub. & Promo.: Lillian N. Claiborne; Sales & Mktg.: Jim Burston, Dave King; Pub.: Jim Burston; Promo.: H. Betha Sr., Jim Burston. Branch: 2939 Van Ness St. NW., Apt. 1217. Zip: 20008. Tel: (202) 244-3462. Labels: (Owned) BBC, Gama, Loop.
 Clarama, see Sussex.
 Clark, see Nugget Ents.
 Clay Pigeon Recs. (div. of NuclearProton Group), 6921 S. Claremont Ave., Chicago, Ill. 60636. Tel: (312) 476-2553. Pres.: Vytautas Beleska.
 Clean, see Atlantic.
 Cleo, see Mother Cleo.
 Click, see Rem.
 Citimax Rec. Corp., 31 Fieldstone Dr., Livingston, N.J. 07039. Tel: (201) 992-4540. Chm., Sec'y & Pop A&R: Hal Kanner; Pres. & Classical A&R: Joanne Wheatley; Sales & Mktg.: Phil Farrell. Branch: New York, N.Y., 850 Seventh Ave. Zip: 10019. Tel: (212) 757-4140.
 Clintone, see Atlantic.
 Clitque, see PS Prod'ns.
 Clock; Pres.: Walter Moody; see Solar Recs. Inc., Calif.
 Clown Recs., 156 W. 44 St., Suite 203, New York, N.Y. 10036. Tel: (212) 265-8926. Pres.: C.A. Pruitt; A&R: Neal Tate; Sales, Mktg. & Promo.: Sam Pruitt; Pub. & Adv.: Barbara Scher. Labels: Clown, Will-Power. Int'l rep.: Canada (Quality).
 Coach, see High Fidelity.
 Cobra, Mass., see Condaye/Cobra.
 Cobra, Tex., see Epstein Ents.
 Cobra Recs., PO Box 2144, Wrentham, Calif. 91306. Tel: (213) 993-8353. Pres.: Don Bradley.
 Cocktail, see Little Crow.
 Coca Recs. Inc., 1650 Broadway, Suite 1206, New York, N.Y. 10019. Tel: (212) 582-6886. Pres.: Harvey Avene; Ass't Gen. Mgr.: Pub. & Promo.: Peter Castagne. Labels: (Owned) Coco; (distributed) Heavy Duty.
 Coda, see Spanish Music Center.
 Coliseo, see Met Richmond.
 Coliseum, see London.
 Collectors Guild, see Record Collectors Guild.
 Collectors Series, see OCA Prod'ns.
 College Rec. Co., 94 State St., Northampton, Mass. 01060. Tel: (413) 584-4431. Pres.: Raymond J. Perry.
 Colonia, see Met Richmond.
 Colonial, see Standard-Colonial.
 Colony, see Otoao.
 Colorful, see Robbins.
 Colortronics Rec'g Inds., 7887 Jackson Rd., Ann Arbor, Mich. 48103. Tel: (313) 769-2815. Pres.: Richard S. Curtis; VP & Pop A&R: E.G. Clawson; Classical A&R: Michael Kelings; Sales: Rusty Wood; Pub.: Rusty Wood, Dick Curtis; Adv.: Dick Curtis; Promo.: Rusty Wood.
 Colosseum, see Acropole Corp.
 Colpix Rec'g Co., 152 W. 42 St., Suite 536, New York, N.Y. 10036. Tel: (212) 565-3517. Gen. Mgr.: Shelby Garrett.
 Columbia, see CBS.
 Columbiana, see Met Richmond.
 Column, see Stag.
 Comedian, see La Val.
 La Comedie Francaise, see Everest.
 Comet, see Goldmont.
 Compo Rec. & Publ'g Co., 105 Burk Dr., Oklahoma City, Okla. 73115. Tel: (405) 677-6448. Pres.: Sonny Lane; VP: Yvonne DeVaney.
 Compose, see Double U.
 Composers Rec'gs Inc., 170 W. 74 St., New York, N.Y. 10023. Tel: (212) 873-1250. Pres.: Chou Wen-chung; Exec. VP: Prod'r & A&R: Carter Harman; VP Sales, Mktg., Pub. & Promo.: Jack Somer. Labels: (Owned) CRI.
 Concept, N.Y., see Jazz Composer's Orchestra Ass'n.
 Concept, Pa., see Omega Sound & Jamie/Guyden.
 Concert Arts Inc., PO Box 4074, Chevy Chase, Md. 20015. Tel: (301) 656-9090. Pres.: Chip Davidow.
 Concert Classics Rec. Co., 120 Schenck Ave., Great Neck,

L.I., N.Y. 11021. Tel: (516) 482-7810.
 Concert-Disc, see Everest.
 Concert of the Moon, see Studio 10.
 Concert Rec'g, 3318 Platt Ave., Lynwood, Calif. 90262. Tel: (213) 639-1341. Owner: William G. Johnson; Sales & Mktg. Mgr.: Peggy Thiese.
 Int'l branches: Australia, England.
 Concolor Music Prod'ns Inc., 1601 Langford Rd., Baltimore, Md. 21207. Tel: (301) 747-2957. Pres.: Al Cuniff Sr.; VP & Pop A&R: Al Cuniff Jr.; Pub. Mgr.: Adv. & Promo.: Ben Albert.
 Condaye, see Condaye/Cobra.
 Condaye/Cobra Recs., 162 Leoleis Dr., Marlboro, Mass. 01752. Tel: (617) 481-5524/2862. Pres.: E.W. Brown Jr. Branch: Washington, D.C., 241 56 St. NE. Zip: 20019. Tel: (202) 398-2914. Labels: (Owned) Cobra, Condaye; (distributed) Cap Town.
 Condoir, see Avco.
 Connoisseur, see American Themes & Tapes.
 Connoisseur Society Inc., 390-B West End Ave., New York, N.Y. 10024. Tel: (212) 873-6769. Cable: CONNOSO-REC. Pres.: A&R & Tape Dir.: E. Alan Silver; VP, Sales Mgr.: Adv. & Int'l: Rosana M. Silver; Pub.: Mary Baker; Promotroller: Sy Rosen (EMI); Int'l reps.: Australia (Discurio), Belgium (Elmer), Brazil (Imagem), Canada (Almada), Germany (Membran), Iceland (Radio Budin), Japan (Nippon Phonogram), Mexico (Gamma), UK (Continental).
 Conn Recs., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 247-7626. Pres.: Walter Cohen; A&R Dir.: John Habash. Labels: (Owned) Conn, Conrose.
 Conquest, see Repeat.
 Conrose, see Conn.
 Contact, see Flying Dutchman.
 Contempo, Fla., see TK Prod'ns.
 Contempo Int'l Ltd., PO Box 69720, Los Angeles, Calif. 90069. Gen. Mgr.: Randall A. Wood. Home office: England. Labels: (Owned) Contempo, Contempo-varies, Surrey Int'l.
 Contempo-varies, see Contempo.
 Contemporary Recs. Inc., 8481 Melrose Pl., Los Angeles, Calif. 90069. Tel: (213) 653-1560. Pres.: Lester Koenig. Labels: (Owned) California, Contemporary, Good Time Jazz, Society for Forgotten Music, Star, Stereo.
 Contessa, see Cadet.
 Continental, Kan., see Medallion Prod'ns.
 Continental, N.J., see American Tape Corp.
 Continental Rec'gs Inc., 12 Irving Sq., Framingham, Mass. 01701. Tel: (617) 879-2430, 237-0568. Pres., Sales & Mktg.: L. Daniel Flynn; VP: John F. Flynn; Pop A&R & Music Dir.: Robert Rose; A&R: Ron Cooley; Treas.: John K. Chaisson. Labels: (Owned) Cori, Cori Sports.
 Contrast Rec. Corp., PO Box 891, 704 N. New Braunfels Ave., San Antonio, Tex. 78239. Tel: (512) 534-4503. Pres. & Promo.: Larry C. Collins; Admin. Ass't: Edward L. Hill; Sales & Mktg. Mgr.: Joan E. Collins; Adv. Dir.: Clarence Jackson. Labels: (Owned) Century Southwest, Contrast, Seven Legions, Soul Control, Southwest.
 Conversa-Phone Institute Inc., 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 695-5386. Pres.: Alfred Z. Owen; VP: Edmund L. Owen; Sales Mgr.: Larry Sockell.
 Cook, see Cook Labs. Inc.
 Cookhouse Rec'g Studios, 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-5441. Pres.: Dale F. Menten.
 Cookin' Recs., 19 Ledge Hill Rd., West Roxbury, Mass. 02132. Tel: (617) 327-1234. Pres.: Jack Sager. Labels: (Owned) Cookin', Fort Hill.
 Cook Labs. Inc., 375 Ely Ave., South Norwalk, Conn. 06854. Tel: (203) 853-3641. Pres.: Emory Cook. Labels: (Owned) Cook.
 Cool Duck, see Midway.
 Cooper, see Mark IV.
 Copper City, see Daniels Eight.
 Copre, see Trans-Con Mgmt.
 Coqui, see Otoao.
 Coral, see MCA Recs.
 Corey, see Corey Int'l.
 Corey Int'l Ents. Inc., 719 17 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-5038. Pres. & Int'l: Dallas Corey; VP: J. Robert Harrington. Labels: (Owned) Corey, Prospect.
 Cori, see Continental Rec'gs.
 Cori Sports, see Continental Rec'gs.
 Cornet (Germany), see BASF Systems.
 Corn Recs., The Opera House Complex, Turners Falls, Mass. 01376. Tel: (413) 863-2514. Mng. Dir.: Ronnie Sellers; Ass't Mng. Dir.: John Pinder; A&R Dir.: Brannin Russell; Sales & Mktg. Mgr.: James Baker; Pub. Dir.: Heidi Bushell; Adv. Dir.: Donna Jagereski; Promo. Dir. Robin Paris; Art Dir.: Kate Whittaker.
 Corona (Discos), see Cadet.
 Coronado, 961 Kingston Ave., Piedmont, Calif. 94611. Tel: (415) 652-5308. Pres.: Norman MacGill.
 Corona Recs., PO Box 544, Metropolis, Ill. 62960. Tel: (618) 524-9637. Pres.: Daniel B. McClintock; Exec. VP: Brenda L. McClintock; VP & A&R Rep.: F. Pegram; Sales Rep.: James K. Morrison; Pub. Mgr.: George Mullinax; Adv. Mgr.: Ken Williams; Promo. Dir.: Jimmy Berkley; Ass't Promo. Dir.: Danny Spann. Branch: New Orleans, La., PO Box 24027. Zip: 70124. Tel: (504) 482-9511. Ass't Mgr.: Roberta James.
 Corporation, see Mobius.
 Cortina Language Recs., see R.D. Cortina.
 Cortina Method, see R.D. Cortina.
 R. D. Cortina Co., 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845. Cable: ELCORTINA. Telex: ITT-424876; WUI-66341. Pres.: Robert E. Livesey; Sec'y-Treas.: Paul Kopelan; Talent Dir.: M. F. Brown. Int'l branches: Argentina, Australia, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, Hong Kong, In-

dia, Japan, Korea, Mexico, Nicaragua, Panama, Paraguay, Peru, Portugal, Puerto Rico, Spain, Uruguay, Venezuela. Labels: (Owned) Cortina Language Recs., Cortina Method.
 Cory Sound Co., 3522 Geary Blvd., San Francisco, Calif. 94118. Tel: (415) 668-1288/1380. Pres. & Music Dir.: George Cory; VP & Prod'n Mgr.: Phil Markinson; VP & Sales Mgr.: Lou Sinclair; Chief Eng.: Veikko West. Labels: (Owned) Dinky.
 Cosmic, see John Harvey.
 Costeno, see Famous Music.
 Cotique Rec. Corp., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-9120. Pres.: Edward Dinalo; Sales & Mktg.: Mort Waters; Pub., Promo. & Int'l: Jose Florez. (Distributed by Fania.)
 Cotton, Md., see Warren.
 Cotton, N.C., see Reflection Sound.
 Counterpoint, see Everest.
 Country, see Accent.
 Country Beat, see Metrobeat Prod'ns.
 Country Boy, see Vokes.
 Country Capers, see Lee Anderson.
 Country Empire, see Courier-Empire.
 Country Gems, see Ralph's Radio Music.
 Country Jubilee, see Ralph's Radio Music.
 Country-King, see Sid Kleiner.
 Country/Politan Recs., 735 Lincoln Blvd., Middlesex, N.J. 08846. Tel: (201) 469-4566. Pres.: Bob May. Labels: (Owned) Country/Politan, Metra/Politan.
 Countryside, see Elektra/Asylum/Nonesuch.
 Country Sound, see Sound Rec. Inc.
 Country Star Inc., 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly; Sec'y-Treas.: June L. Kelly. Labels: (Owned) Country Star, Process.
 Country Time, see Ralph's Radio Music.
 County Recs., 307 E. 37 St., New York, N.Y. 10016. Tel: (212) 686-2659, 685-7237. Pres.: David Freeman; A&R: Charles Faurot.
 Courier, see Courier-Empire.
 Courier-Empire Rec'g Ent., 414 Croghan St., Fremont, Ohio 43420. Tel: (419) 332-4775. Owner & A&R: Robert T. Brown; Sales Supervisor: Barbara J. Brown. Labels: (Owned) Courier, CEI, Country Empire, Empire, Gospel Empire, Lake Front.
 Coventry, see Omega Sound.
 Cowtown Recs., PO Box 192, Avery, Tex. 75554. Owner: J. W. Stephenson.
 Cozette, see Soul-Po-Tion.
 Crazy Cajun, see Jim & Swallow.
 Creative Artists Rec'g Org., 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-3909. Cable: SOLAK-REC. Bd. Chm. Johnathan K. Solak; Pres.: Jan Walker; A&R: Thad Socha; VP Sales & Mktg. Dale R. Roberts; VP Pub. & Adv.: Elizabeth Pudish; VP Promo. J.J. Packer; Ass't to Bd. Chm. & Tape: Charles Solak; Ass't to Pres. & Int'l: Robert Paterson. Branch: Hollywood, Calif., 8440 W. Sunset Blvd., Suite 106. Zip 90028. Tel: (213) 656-4192. Labels: (Owned) Creative Artists, Elmira, Fair Share, New Music, Oath, Sol-Pak, Willoughby Int'l, (distributed) Beggar, Cr3, Formula, JKS, Muskorat, Weston Prod'ns.
 Creative Disc. Inc., 711 Fulton Ave. S., Mount Vernon, N.Y. 10550. Tel: (914) 699-3993. Pres.: Carl Feurstein; VP: Larry Goldberg; Sales & Mktg.: Pub. & Adv. Mgr.: Joseph Pen; Gen. Mgr.: Promo., Tape & Int'l: August H. Jones; Sec'y: Esther Castell. Labels: (Owned) Cinema-Arts, Creative Machine, Halo.
 Creative Dynamics Inc., 57 S. Walnut St., East Orange, N.J. 07018. Tel: (201) 675-5288. Pres. & Int'l: John T. Byrd; VP: Mary H. Byrd; VP Pop A&R: Albert Boyce; VP Classical A&R: Mose Ensey; VP Sales & Mktg.: Wallace Lee; VP Promo.: Charles Guilford; VP Adv.: Henry Kates; VP Promo.: Charles Adell; VP Tape: Jan Birk. Branch: Los Angeles, Calif., 3318 W. 48 St. Zip 90016. Tel: (213) 296-6863. VP Western Div.: Jean Birk. VP: Mose Ensey. Labels: (Owned) Eclipse, Soundscape.
 Creative Funk Music Inc., 122-21 Merrick Blvd., St. Albans, N.Y. 11434. Tel: (212) 978-6400. Pres. & Sales & Mktg.: Deek DeBerry; VP: Jane Stovell; VP A&R: Rudy Clark; R&B A&R: Gary DeBerry; Pub.: Richard Currence; Adv.: Andre Johnson; Promo.: Jack Barnett.
 Creative Machine, see Creative Disc.
 Creative Sound (div. of Sonnre Mercantile Corp.), 15720 Stagg St., Van Nuys, Calif. 91406. Tel: (213) 787-7370. Pres.: Robert C. Catterell; Creative Prod'n Mgr.: Cheryl Wilks; Dist'n Mgr.: Paul Lindner; Traffic Mgr.: Dennis Hemme; Controller: Ralph Kalbus; Customer Serv. Mgr.: Debbie Lonsbrough. Labels: (Owned) Creative Sound, Sonnre, (distributed) Destiny, Discovery, Good News, MM, Maranatha, Mark, Oak, One Way, Tempo, World Wide Int'l reps.: Canada (Praise).
 Creative World Recs., 1012 S. Robertson Blvd., Los Angeles, Calif. 90035. Tel: (213) 652-7280. Pres.: Stan Kenton; Jazz A&R & Dir. of Artists & Music: Robert Cur-now; Media Dir.: Audree Coke.
 Credo, see Pathways of Sound.
 Creed, see Nashboro.
 Crescendo Recs., 3725 Crescent St., Long Island City, N.Y. 11101. Tel: (212) 729-2390. Pres.: Guido Sgambellone; A&R Dir.: Louis Cerutti; Sales & Mktg. Mgr.: William Neal.
 Cresent City Sound, see Big 3.
 Crested Butte Recs. Inc., Cable Bldg., 1201 18 St., Denver, Colo. 80202. Tel: (303) 534-0127. Pres.: J. Carlos Schidlowski; Promo. & Sales Dir.: Gilbert Bateman, Oons. Dir.: Kathy Eichler. (Distributed by Famous Music Corp.)
 Crestview, see Mira.
 Cricket, see Pickwick Int'l.
 Cricket, see Rex Rec'g.
 Criminal, see Exotic.
 Crimson Dynasty Rec. Corp., Box 271, Cedar & West Aves., Jenkintown, Pa. 19046. Tel: (215) 757-8022. Pres.: Stan Peahota; A&R: Stan Knight, John Sokolis; Sales & Mktg.: Stan & Gerinimo Knight; Pub.: M. K. Ryan, John

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Labels: (Owned) Aurora Borealis, Crimson Dynasty, Crystal Blue Flame, Cyclone, Earth Quake, Enchanted Knight, Flame, Hurricane, Knight, Lightning, Misty Blue, Tornado, Typhoon.

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Crossfire, see Oakridge.

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Crossroad, see Voyager.

Crown, see Cadet.

Crown V, see Singcord Corp.

Crunch, see Famous Music.

Crystal Blue Flame, see Crimson Dynasty.

Crystal Rec. Co., PO Box 65661, Los Angeles, Calif. 90065. Tel. (213) 257-6787, 254-1234. Pres. & A&R: Peter Christ, VP: Lyndt Christ; Sales Mgr.: George Fowler.

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Cub, see Mother Cleo.

Cuca, see American Music Corp.

Cuddles, see Stacy-Lee.

Cupid, see Sound Inc.

Curtain Call Recs. Inc., 778 S. Pearl St., Denver, Colo. 80209. Tel. (303) 722-6036. Pres. & A&R: C.D. Draper, VP: Mildred Draper; Sec'y-Treas.: Charles B. Wood.

Labels: (Owned) Curtain Call, Debut.

Curton Rec. Co. Inc., 5915 N. Lincoln Ave., Chicago, Ill. 60645. Tel. (312) 769-4676. Owner & Pres.: Curtis Mayfield; VP: Marv Stuart; Adm'n. VP: Clarence Pollock, A&R Dir.: Rich Tufo; VP: Nat'l Promo. Emmett Garner Jr., Promo. Ass't: Marilyn Atlas; Press & Pub.: Barbara Polizzi.

Labels: (Owned) Curton (distributed by Buddah), Gemigo (distributed by Famous).

Custom, see Cadet.

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood, Calif. 90046. Tel. (213) 654-4522. Pres.: David W. Berkus; VP: Sales: Ellis Fertig, Sec'y-Treas.: V. Levy.

Labels: (Owned) Custom Fidelity, Im press, Melmark; (distributed) Inner City, Spec., Yardbird.

Custom Recs., PO Box 231, Tyler, Tex. 75701. Tel. (214) 597-2961. Contact: Curtis Kirk.

Labels: (Owned) Custom, Flash, Love.

Custom Sound Prod'ns, 119 Bank St., New York, N.Y. 10014. Tel. (212) 691-8754. Contact: Ron Steven Mintz.

Labels: (Owned) Custom Sound; (distributed) Waveguide.

Cyclone, see Crmson Dynast

Cynda, see Boot.

Cypress Garden, see McKinnon.

Czech, see Balkan Music.

D

D, see Goldband

D C Int'l Recs. Inc., 5315 Pooks Hill Rd., Bethesda, Md. 20014. Tel. (301) 530-4404. Pres.: S.M. Bethel

D G (Deutsche Grammophon), see Polydor Inc

D J O, see Daran Rec'g

D J Star Rec'g Serv. Inc., 110 S. Oregon St., El Paso, Tex. 79946. Tel. (915) 533-7508. Pres. & Promo.: Joseph Gillman.

D M C, see Dani

D P G Rec. Co., 612 E. Liberty St., Norfolk, Va. 23523. Tel. (804) 545-9894. Owner & Mgr.: George Perkins.

Labels: (Owned) DPG, (distributed) Mingos, Southland, Swantz.

D R C Corp., 3319 S. 300 West, Salt Lake City, Utah 84115. Tel. (801) 487-3724. Pres.: Randal S. Chase

D R M Recs., 15859 Vose St., Van Nuys, Calif. 91406. Tel. (213) 994-4538. Owners: Don Rader, Chiz Harris.

Int'l rep.: Japan (Disk Union)

D W P Recs., 4061 Woodruff Rd., Oxford, Ohio 45056. Tel. (513) 523-9043. Pres.: Carl Edmondson

Dade, see Atlantic.

Dakar, see Brunswick

Dallasound, see PM Mgmt

Dana, see Fiesta

Danbar Recs., 756 Seventh Ave., New York, N.Y. 10019. Tel. (212) 581-0791. Pres. & A&R: Sal Salvador, Sec'y-Treas.: William B. Deluca, Pub. & Promo.: Ben Arrigo.

Dance Ranch, see Blue Star

Dance West, see Royal.

Dandy, see Briarhead Music.

Hardie W. Daniel Co., 30064 Annapolis Circle, Inkster, Mich. 48141. Tel. (313) 729-7836. Pres., A&R & Promo.: Hardie W. Daniel, Sales & Mktg.: Clark Daniel; Pub.: Mary J. Daniel, Adv.: Mary J. Hill.

Branch: Dallas, Tex., R.A. Carrier & Assocs., 11512 Wyatt St. Zip 75218. Tel. (214) 327-9178. Pres.: Robert A. Carrier.

Labels: (Owned) Endeavor, Endeavor-Panorama, Panorama, Progressive Soul, Triumph.

Daniels Eight Rec. Co., PO Box 266, River Forest, Ill. 60305. Tel. (312) 638-8275. Pres., PO A&R, Pub. & Adv.: Titus Daniels; VP: Larry Hampton, Classical A&R & Int'l: James Hampton, Sales Mgr.: Josephine Daniels, Promo.: Billy Henton, Tape Mgr.: Catherine Daniels.

Labels: (Owned) Blues Supreme, Copper City, Daniels Eight, Gospel Master, Puma, Session One, 7th Sound, Soul Division.

Dani Recs. (div. of Danielle Music Corp.), 5417 Fleet Ave., Cleveland, Ohio 44105. Tel. (216) 429-1133. Pres.: Donald B. Catalano; VP & Gen. Mgr.: Danielle Catalano; A&R Dir.: Samuel Magee, Classical A&R Dir.: Herbert Jugl; Sales Mgr.: Jack Driscoll; Pub. Dir.: Marian Dris-

coll; Adv. Dir.: Dan Kelly; Promo Dir.: Ginny Farris; Tape & Tape Sales Mgr.: Sheldon Lane; Int'l Dir.: Dan Kelly.

Labels: (Owned) DMC, Dani, Lisa.

Danny, see Met Richmond.

Dansk Disc, see Lindberg.

Daran Rec'g Co. Inc., 4148 S. King Dr., Chicago, Ill. 60653. Tel. (312) 624-8060. Pres.: James Shelton Jr., VP: Darryl M. Shelton; Music Dir.: T. Thompson; Sales & Mktg.: James Wesley; A&R: Rudy Gray, Promo.: Richard Pope.

Labels: (Owned) DJO, Daran, Ja-Wes, O'Retta, Rap Int'l reps.: Brazil (Joda), Ghana (Coret), UK (Beacon).

Dare Recs., PO Box 2055, Bell Gardens, Calif. 90201. Tel. (213) 773-3546. Pres.: Darvin D. Schlepitz; VP: Wanda Schlepitz.

Dark Horse, see A&M Recs.

Darva Recs., 8914 Georgian Dr., Austin, Tex. 78753. Tel. (512) 836-3201. Pres.: Roy J. Montgomery; VP: John R. Berry; Chief Eng.: R.A. Boyer.

Das Alte Werke, see Argo Sight & Sound.

Dawn, see Mail-Order.

Dawn Prod'ns Ltd., PO Box 544, Annapolis, Md. 21404. Pres.: Joey Wetz; VP: Dave Smith. Exec. Prod'r: Ray Vernon, Nat'l Sales Mgr.: Andy Hussakowski; Exec. Sec'y: J.A. Harteis.

Branches: Salisbury, Md., PO Box 522. Zip 21801—Alexandria, Va., PO Box 725. Zip 22314.

Labels: (Owned) Canadian American Rec'gs, LeFevre, (distributed) Dome, Gametime, Monumental, Music City, Palmer, Wedge.

Daybreak Recs. Inc., 6725 Sunset Blvd., Suite 504, Hollywood, Calif. 90028. Tel. (213) 464-0262. Pres.: Sonny Burke.

Int'l reps.: Australia (EMI), Austria (Musica), Belgium (EMI), Canada (RCA), Denmark (Hede Nielsens), Finland (Discophon), France (Pathe-Marconi), Germany (Teldec), Greece (Columbia), Hong Kong (EMI), Iceland (Disc in Norway), India (Gramophone), Israel (Eastronics), Italy (EMI), Japan (Polydor), Malaysia (EMI), Netherlands (Bovema), New Zealand (HMV), Norway (Disco), Philippines (Mareco), Singapore (EMI), South Africa (EMI), Sweden (Electra), Switzerland (Musikvertrieb), Turkey (Gramofon), UK (Pye)

DeAdrian, see Aaron.

Deadwood, see Jim Hall.

Dearborn, see MSK Prod'ns

Debbie, see Montel.

Debonair, see HES Amusement

Debut, see Curtian Call.

Decatur Recs., 2716 Decatur Ave., Bronx, N.Y. 10458. Tel. (212) 584-2149. Pres.: Steve Mason; VP: Fran Mason, A&R: Flo Caputo; Gen. Mgr.: Frank Mason, Sales & Mktg.: Bob Grassi. **Branch:** 2319 Crotona Ave. Zip 10458. VP: Bob Kumm.

Int'l branch: England.

Labels: (Owned) Decatur, Mason.

Decora, see Amphora Music

Deddy Recs., PO Box 34, Cut and Shoot, Tex. 77301. Owner: Deddie T. Irby.

Labels: (Owned) Deddy, E-F.

DeDe, see Dore.

Dee-Bee Rec'g Serv., S. Camp St. Ext., Windsor, Pa. 17356. Tel. (717) 244-5411. Owner: Stan Deppen Jr., Technical Dir.: Pat Gerrick.

Labels: (Owned) Dee-Bee; (distributed) Delphia, Eventide, Joel, R-K, Renco, Sussanah.

Deesu Recs. (div. of Sansu Ents.), 3809 Clematis Ave., New Orleans, La. 70122. Tel. (504) 949-8386. Pres.: Marshall E. Sehorn; VP: Allen Toussaint.

Labels: (Owned) Deesu, Kansu, Sansu

Delco, see Heads Up.

De-Lite Rec'd Sound Corp., 200 W. 57 St., New York, N.Y. 10019. Tel. (212) 757-6770. Pres.: Fred Fioto; Exec. VP & Pop A&R: Gene Redd Jr.; Sec'y-Treas. & Sales & Mktg.: Ted Eddy; Nat'l Promo. Dir.: Stan Price.

Labels: (Owned) De-Lite (dist. by PIP), Down Yonder!, Red Coach, Vigor (dist. by PIP), (distributed) Black Gold.

Deliverance Recs., 785 DeKalb Ave., Brooklyn, N.Y. 11221. Tel. (212) 782-6300. Pres. Mgr.: Jasper Samuel.

Dellwood Recs., 160 S. Lessing Ave., Saddle Brook, N.J. 07662. Tel. (201) 843-3239. Pres.: Sales, Mktg. & Int'l: Woodrow C. Gardella; VP: M. Gardella, A&R: Robert Gardella; Pub.: Adv. & Promo.: Anthony T. Gardella.

Int'l rep.: UK (EMI)

Delmark Recs., 4243 N. Lincoln Ave., Chicago, Ill. 60618. Tel. (312) 528-8834. Pres.: Robert G. Koester, P.J.B.: Susan Koester, Promo.: Steve Tomashelsky.

Int'l reps.: Denmark (Tony's Recs.), Japan (Trio), Norway (Phonogram), Portugal (Valentim de Carvalho), Sweden (Smokestack), Switzerland (International Rec. Center), UK (Esquire)

Del-Mar Recs. Inc., PO Box 237, 123 Aspen, Lancaster, Tex. 75146. Tel. (214) 227-4699/5796. Pres.: Sales & Mktg.: Bob Cady; VP: Jamie Wilsford; A&R: Ronald Cady; Pub.: Bo Wilsford; Promo.: Joe & Betty Gibson.

Labels: (Owned) Del-Mar, PanAsun

Delphia, see Dee-Bee.

Del-Star, see MacLoe Assocs.

Delta Int'l Rec. Inc., 1584 E. 31 St., Cleveland, Ohio 44114. Tel. (216) 861-7286. Pres.: Sales & Adv.: John R. Gayer.

Delta Rec. Co., 207 17 Ave. S., Nashville, Tenn. 37203. Tel. (615) 256-0973. Owner, Pop A&R & Int'l: Ken Galloway; Pub. Dir.: Bob Galloway; Adv. Dir.: Jim Galloway; Promo. Dir.: Larry Libert.

Branches: San Diego, Calif., 8170 Calle Morelos, Zip 92126. Tel. (714) 271-7341. Mgr.: Bill Rosfeld—Gatesville, Tex., 112 N. 27 St. Zip: 76528. Tel. (817) 865-2544. Mgr.: Nell Blanchard.

Labels: (Owned) Delta, Bayou; (distributed) Copre

Demon, see Titan.

Denise, see White Rock

Denver, see Big Scott

Deram, see London.

Deseo, see John Harvey.

Designer, see Style Wooten.

Destiny, Calif., see Creative Sound.

Destiny Recs., PO Box 2094, Sheffield Lake, Ohio 44054. Tel. (216) 949-2078. Owner: Robert W. Sellers.

Desto Recs., 1860 Broadway, New York, N.Y. 10023. Tel.

(212) 582-5560. Pres.: Catherine M. Blackburn; VP: Rob E. Grenell; A&R: Horace Grenell.

Detroit, see Madison Hall.

Detroit, see Sonic.

Deutsche Grammophon (DG), see Polydor Inc.

DeVel, see CBS.

Dev, see Takoma.

AI Dexter Prod'ns, Box 71, Denton, Tex. 76201. Tel. (817) 497-2406. Pres. & A&R: AI Dexter; VP: Frankie Myers, A&R: Marvin Montgomery.

Labels: (Owned) Aldex, AI Dexter.

Dharma Blues, see Dharma

Dharma Recs., 7001 N. Clark St., Chicago, Ill. 60626. Tel. (312) 274-1900. Pres. & A&R: Perry Johnson; VP: Bernard Finnigan; Nat'l Sales Mgr.: Rick Johnson; Promo: Paul Kenzer, Jerry Golden.

Labels: (Owned) Dharma, Dharma Blues

Diablo Rec. Co., 3518 Champlain Ave., Youngstown, Ohio 44502. Tel. (216) 755-7794. Owner, Pres. & A&R: Bill Schaffert.

Diadem, see Singcord Corp.

Dial Recs. Inc., PO Box 1273, Zip: 37202; 708 17 Ave. S., Nashville, Tenn. 37203. Tel. (615) 254-9252. Pres.: Jack Stapp; Exec. VP: Buddy Killen. (Distributed by Phonogram Inc.)

Dice, see Music Mart.

Dick/Hike, see Kiderian.

Didi, see Freddie.

Dimension, see Am/Rec of America.

Dimensional, see Am/Rec of America

Dimension Five, see Jazz Composer's Orchestra Ass'n.

Dingo, see Laff.

Dinkey, see Cory Sound.

Dire Wolf, see Symposium Assocs

Dirty Shame Recs., PO Box 5217, Hannegan Sta., St. Louis, Mo. 63139. Tel. (314) 865-1237. Owner: Al Mothershead

Discapon, see Apon.

Discobol Inc., 345 W. 58 St., New York, N.Y. 10019. Tel. (212) 582-5705. Mng. Dir.: G. de La Chapelle.

Discos America, 1908 Mission St., San Francisco, Calif. 94103. Tel. (415) 552-0765. Owner: M. Castillo Rivera, Sales & Mktg.: Nelly Condo, PR: L. Vargas; Promo. Mgr.: Mafra Lien; Gen. Mgr. & Int'l: M.C. Rivera.

Branch: Hollywood, Calif., 6565 Sunset Blvd., Suite 315. Zip: 90028. Mgr.: M. Rivera

Labels: (Owned) Discos America, Melodias, RCM

Discos Borinquen Inc., see Borinquen (Discos) Inc

Discos Corona, see Cadet

Discos Fama, see Fama (Discos)

Discos Fuego, see Fama (Discos)

Discos Jairo, see Jairo (Discos)

Discos Latin Int'l Inc., 1430 W. Venice Blvd., Los Angeles, Calif. 90006. Tel. (213) 748-6249. Pres.: Jose Garcia, VP: Int'l & Pop A&R: Jose Angel Garcia; Classical A&R & Mktg.: Rosario Garcia; Sales & Mktg. Mgr.: Oscar Bolivar.

Branch: San Jose, Calif. 85 S. Second St. Zip 95113. Tel. (408) 289-9920. Mgr.: Yolanda Gonzalez

Discos Monica, see Spark.

Discos Premier, see Fermata Int'l.

Discovery, see Creative Sound.

DiscReet Recs. Inc., 5831 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 461-3267. Bd. Chm.: Frank Zappa, Pres.: Herb Cohen, Exec. VP & Gen. Mgr.: Harold Berkman, Pub.: Barbara DeWitt, Nat'l Promo. Dir.: Louis Newman. (Distributed by Warner Bros.)

Discuba, see Musical Recs.

Discus, Calif., see Stanyan.

Discus Recs., PO Box 9577, 910 Currie St., Fort Worth, Tex. 76107. Tel. (817) 332-3821. Owner: John Patterson.

Labels: (Owned) Discus, Music Mill

Disneyland, see Pan American.

Disneyland-Vista Recs., 800 Sonora Ave., Glendale, Calif. 91201. Tel. (213) 245-8951. Cable: DISNEY. Pres.: James A. Johnson, VP: Phil Sammeth; Adm'n. Ass't: Rose Mussy; Nat'l Sales Mgr.: Jerry Weiner; Pub.: Geof Davis.

Int'l branches: Walt Disney in Canada, England, France, Germany, Italy.

Labels: (Owned) Disneyland, Vista.

Int'l reps.: Argentina (Pileonogram), Australia (Summit), Brazil (Sigla, Abril), Chile (Industria de Radio & Television), Colombia (CBS), Denmark (Polydon), El Salvador (Discos Centroamericanos), Finland (EMI), France (Ades), Germany (Electrola), Israel (Hataklit), Japan (King), Mexico (CBS/Columbia), Netherlands (Bovema-EMI), New Zealand (EMI), Norway (Polydor), Peru (El Virrey), Philippines (Vicar), Puerto Rico (Kelinator), South Africa (Gallo), Spain (Hisapavox), Sweden (EMI), UK (CBS), Venezuela (Venevox), Yugoslavia (Vuk Karadzic).

Dixieland Jubilee, see GNP Crescendo.

Documentary Rec'gs, PO Box 24605, Los Angeles, Calif. 90024. Tel. (213) 474-8281. Pres.: George V. Casey

Dog Rec'gs, 3343 Louise St. W., Tacoma, Wash. 98466. Tel. (206) 565-0554. Pres.: Douglas B. Hewitt.

Dolejo, see Kare

Dome, see Dawn Prod'ns.

Domino Recs., PO Box 108, Hartsdale, N.Y. 10530. Tel. (914) 949-1135. VP & Gen. Mgr.: Joe Bollon.

Domino Recs., 218 Tulane, Garland, Tex. 75041. Tel. (214) 278-3079. Pres.: David Summers.

Branch: Dallas, Tex., 8416 Denton Dr. Zip: 75235. Tel. (214) 351-9603.

Labels: (Owned) Bandit, Domino, Donnybrook

Int'l rep.: Australia (W&G)

Don-El Prod'ns, 2020 Ridge Ave., Philadelphia, Pa. 19121. Tel. (215) 765-4889. Pres.: P. Donald White, Exec. Dir.: Bernie Chianco.

Labels: (Owned) Alpha, Chestnut, Don-El.

Donnybrook, see Domino.

Dooto Rec. Mfg. Inc., 13440 S. Central Ave., Compton, Calif. 90222. Tel. (213) 774-0743. Pres.: Dootsie Williams; Sales Mgr.: Luthell McKellom, Adv. Mgr.: Jo Williams; Tape Sales Mgr.: Alberta Williams. (Distributed by La Val.)

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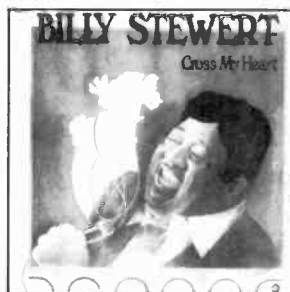
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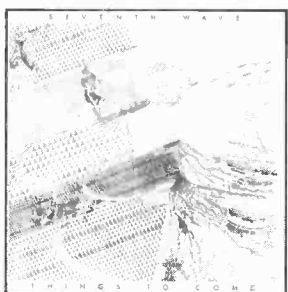
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Int'l reps.: UK (Amberlee).

Dorset, see Mira.

Dot, see Famous Music.

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Labels: (Owned) Double Shot, Whiz.
Int'l reps.: Australia (Festival), Austria (Liberty in Germany), Canada (Compo), Germany (Liberty), Japan (Liberty), Mexico (Gamma), Switzerland (Liberty in Germany).

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Douglas, see CBS.

Dove, La., see Big Deal.

Dove, N.Y., see A. Schroeder.

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Labels: (Owned) Dover, Spoken Word.
Int'l reps.: Australia (Tudor), Belgium (Inter-Finexco), Canada (General Publ'g), Denmark (Fleetbooks), France (Idea Books), Germany (Hans Heinrich Petersen), India (Allied Publ'rs), Israel (Steimatzky's Agency), Japan (Maruzen), Netherlands (Meulenhoff), New Zealand (Whitcombe & Tombs), Norway (Fleetbooks in Netherlands), Sweden (Fleetbooks in Netherlands), UK (Constable & Co.), rest of world (Feffer & Simons in NYC).

Down East, see Event.

Down Home, see Funtown Prod'ns.

Down Yonder!, see De-Lite.

Doxa, see Manna.

Driftwood Tapes, see Mirex Tape.

Drum-Boy, see Jay Jay.

Drummond Ent's Inc., 13380 Capital Ave., Oak Park, Detroit, Mich. 48237. Tel: (313) 548-3171. Pres.: Harry Levin; Sales Mgr.: Joe Sterns; Promo. Dir.: Leo Cheslak.

Duali, see Goldband.

dubayewe-eff, see Schmeltzer Org.

Dub-U, see Page Rec'g.

Dulai, see Great Southern.

Dupree, see Solid Soul/Bold Soul.

Du-Tam, see Marjon.

Dyer-Bennet, PO Box 235, Woodside, L.I., N.Y. 11377. Contact: Harvey Cort.

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Dynamic, Tex., see Epstein Ent's.

Dynamics, see Audio Dynamics.

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Dynamo, see Musicor.

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E-F, see Diddy.

E K O, see Stark.

E L J Rec. Co., 1344 Waldron, St. Louis, Mo 63130. Tel: (314) 863-3605. Pres.: Edwin L. Johnson, Sales, Mktg. & Pub.: C. Primm; Pub.: Ora Loving.

E M I, see Capitol Recs.

E M S Rec'gs, PO Box 86, Becket, Mass. 01223. Tel: (413) 623-8718. Pres.: Emanuel Levenson; Sec'y-Treas.: Fay Levenson.

E N J A, see Audiofidelity.

E P I, see Jazz Composer's Orchestra Ass'n.

E S P, see ESP-Disk.

ESP-Disk Ltd., 290 West End Ave., New York, N.Y. 10023. Tel: (212) 799-2800. Cable: ESPDISK. Pres.: Bernard Stollman; Gen. Mgr.: Marilyn Koenig; Concert Dept. Booking Mgr.: Leslie Fratkin; Press Relations Dir.: Jaqueline Shaw.
Labels: (Owned) ESP, Oro.
Int'l reps.: Australia (Image), Brazil (Imagem), Canada (Musimart), France (PES), Japan ('Hara, Phonogram, Shinsei, Teichiku, Victor), Netherlands (Dureco, ESP-Disk Europa), Poland (Polskie Nagrania), Portugal (Sasseti), Spain (DIRESA), Sweden (Amigo), Switzerland (Evasion), UK (CRD).

E T S Rec. Co., PO Box 1299, Wahiawa, Hawaii 96786. Tel: (808) 627-5598. Owner: Richard R. Riccio.

E-Volve Rec Co (div. of Swan Sea Music Co.), 1293 Russwood Rd., Memphis, Tenn. 38122. Tel: (901) 683-7220. Pres. & Gen. Mgr.: Charles S. King Jr.

E-Z, see Blue Star.

Ear-Catcher Recs., 820 Frank Dr., Emmaus, Pa. 18049. Tel: (215) 967-3480. Owner: Dale A. Schneck, A&R Dir.: Tony Pagnano.

Ear Recs., 7771 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1961. Contact: J. Cole.

Earth Prods., 1218 Prairie, Houston, Tex. 77002. Owner: Santos Hernandez.
Labels: (Owned) Amber, Lowdown.

Earth Quake, see Crimson Dynasty.

Eastbound, see Chess/Janus & Westbound.

East Coast, see Antoine Prod'ns.

Easy Prize Recs., 615 Preston Dr., South Bend, Ind. 46615. Tel: (219) 287-7355. Pres.: Bill Pritchett. (Distributed by Ken Nash.)

Ebony Recs., 39 W. 55 St., New York, N.Y. 10019. Tel: (212) 245-8560. Pres.: Robert Ragona.
Labels: (Owned) Ebony, Hilary, Featherrock.

Ebony Sound, see Buddha/Kama Sutra.

Echo, see MacLoc Assocs.

Eclipse, see Creative Dynamics.

Eco, see Musical Recs.

Economy, see Met Richmond.

Edcom Recs., 26991 Tungsten Rd., Cleveland, Ohio 44132. Tel: (216) 261-3443. Pres.: Milan Reic; VP:

Joseph J. Drabik; VP Sales & Mktg.: Bud Maslach. Edidssa, see Met Richmond.

Educational Aids, see Gospel Prod'ns.

Educational Reading Serv., see Children's Recs. of America.

Efom Recs., 188 W. Randolph St., Chicago, Ill., 60601. Tel: (312) 332-3136. Gen. Mgr.: Dan Smyth.

Egg, see Paul Wolfe.

Elbejay Ent's Inc., PO Box 40544, Zip: 37204; 1120 E. Delmas, Nashville, Tenn. 37216. Tel: (615) 297-3767, 228-8511. Pres.: H. Raymond Ligon; Sec'y-Treas.: Sewall B. Jackson.
Labels: (Owned) Elbejay.

Electrovox, see Ototo.

Elektra, see Elektra/Asylum/Nonesuch.

Elektra/Asylum, see Elektra/Asylum/Nonesuch.

Elektra/Asylum/Nonesuch Recs., 15 Columbus Circle, New York, N.Y. 10023. Tel: (212) 582-7711. Cable: NOTEWORTHY. Chm. & Pop A&R: David Geffen; Pres.: Mel Posner; Nonesuch VP & Classical A&R: Tracey Sterne; VP Sales & Mktg.: George Steele; Pub.: Karin Berg; Adv.: Shelly Petnov; Nat'l Promo. Mgr.: Steve Wax.
Branch: Los Angeles, Calif., 962 N. La Cienega, Zip: 90069. Tel: (213) 655-8280. Gen. Mgr.: Jerry Sharell.
Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Columbia, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; St. Louis, Mo.; Cherry Hill, N.J.; New York, N.Y.; Cincinnati, Cleveland, Ohio; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.).
Labels: (Owned) Asylum, Countryside, Elektra, Nonesuch. (SEE ADVERTISEMENT)

Elektra/Everest Legacy Series, see Everest.

Eleven Arts, see Mosso.

Eleventh Hour Recs., 780 Summerset Rd., Virginia Beach, Va. 23452. Tel: (804) 340-4703. Pres.: Chuck Taylor; VP: Algy Cohen.

Elf Recs. (div. of Elf Mgmt. Ltd.), 169 Massachusetts Ave., Rm. 20, Boston, Mass. 02115. Tel: (617) 262-6622. VP & A&R: Fred Eilenstein.

Eli, see Musical Recs.

Don Elliott Prod'ns Ltd., 80 W. 40 St., New York, N.Y. 10018. Tel: (212) 524-9677. Pres.: Don Elliott; VP: Dons Elliott; Pop A&R: Haydn & Jeremy Harris, Pete Levin; Pub.: Nureen Murphy; Promo.: Liz Gallagher.
Branch: Weston, Conn., 15 Bridge Rd. Zip: 06880. Tel: (203) 226-4200.
Labels: (Owned) Ms Recs.

Elmira, see Creative Artists.

Elm Recs. & Rec'g Studio, PO Box 1100, 14621 Allen, Westminster, Calif. 92683. Tel: (714) 893-0329. Pres.: Edd L. McNeely; Sec'y Patricia J. McNeely.
Int'l reps.: Australia (V&G), Belgium (Supreme).

El Paso, see Quadrasonic Corp.

Eltpa Rednet Prod'ns, 227 N. University Ave., Provo, Utah 84601. Tel: (801) 373-4781. Pres.: Stan Bronson.
Labels: (Owned) B&C, Salt City; (distributed) Blue Eagle.

Elitone, see HES Amusement.

Elvitree Rec'gs, PO Box 3022, 1306 Castle St., Wilmington, N.C. 28401. Tel: (919) 763-9649. Pres.: John Lewis Jones, VP: Janice C. Jones; A&R & Promo.: G. F. Williams; Pub.: Joseph R. Franks; Adv.: James Wheeler; Tape: Louise F. Jones.

Emirage, see McKinnon.

Ember Ent's Inc., c/o Louis Zimman, 135 E. 44 St., Suite 409, New York, N.Y. 10017. Tel: (212) 986-5414.
Branch: Los Angeles, Calif., c/o John Madara, 8550 Hollywood Dr. Zip: 90069.
Home office: England.

Emerald, see American Sound.

The Emory Almanac, see EmTrec.

Empire, see Courier-Empire.

Empire Recs. & Tapes, 1945 NE Fifth St., Deerfield Beach, Fla. 33441. Tel: (305) 399-9171. Pres.: Pop A&R, Sales, Mktg., Pub., Adv., Promo. & Tape: Joshua A. Noland; VP: Jess Stansbury; Sec'y-Treas. & Classical A&R: Earleen Noland.

Emporium of Jazz Inc., PO Box 712, Mendota, Minn. 55150. Tel: (612) 452-9922. Pres.: Stanley W. Hall; VP: Russell D. Hall; Sec'y-Treas.: David R. Odell.
Labels: (Owned) Jazz Emporium.

Emrold, see Roosevelt Lee.

EmTrec Music & Rec'g Co., PO Box 15313, Atlanta, Ga. 30333. Tel: (404) 872-5158. Pres.: Ira S. Luft; VP: Cathy Joy; A&R: Gary D. Gordon; Sales & Mktg.: Jane E. Rollins.
Labels: (Owned) EmTrec; (distributed) The Emory Almanac.

Encanto, see Met Richmond.

Enchanted Knight, see Crimson Dynasty.

Encounter, see GSF Recs.

Endeavor, see Hardie W. Daniel.

Endeavor-Panorama, see Hardie W. Daniel.

Enrica, see Rae-Cox.

Enrichment, see Enrichment Materials.

Enrichment Materials Inc. (div. of Scholastic Magazine Inc.), 50 W. 44 St., New York, N.Y. 10036. Tel: (212) 867-7700. Pres.: Morris Goldberger.
Labels: (Owned) Enrichment.

Enterprise, see Stax.

Entertainment Showcase Inc., 4606 Clawson Rd., Austin, Tex. 78745. Tel: (512) 444-5489. Pres.: Windell T. Tyler; VP: Luther Johnson; Pub.: Hugh Sparks; Promo. Mrs. Don Doyle.
Labels: (Owned) Buzz.

Epic, see CBS.

Epstein Ent's., 735 N. General McMullen Dr., San Antonio, Tex. 78228. Tel: (512) 434-7006. Owner, Pub. & Adv.: Abe Epstein; A&R: Bobby Reynolds.
Labels: (Owned) Cobra, Dynamic, Jox, Soulsville, Suzuki, USA, United World.

Era Recs. Ltd., 118 S. Beverly Dr., Los Angeles, Calif. 90012. Tel: (213) 274-6028. Pres.: Herb Newman; Promo. Dir.: George Jay.
Labels: (Owned) Era, RTV.

Erato, see RCA.

Eric Recs., 1120 Crown Point Rd., Westville, N.J. 08093.

Tel: (609) 848-1900. Pres.: Bill Buster.
Labels: (Owned) Eric, Terrific.

Erik, see Star-Trek.

Erwin Rec. Co., 2674 Steele, Memphis, Tenn. 38127. Tel: (901) 357-0064. Owner: M.E. Ellis; Mgr.: Bill Glore. **Branch:** 625 Chelsea Ave. Zip: 38107. Tel: (901) 525-0540. Mgr.: Bill Glore. (Distributed by Glo-Lite.)
Labels: (Owned) Erwin, GMG, Zone.

Esar, see Bill Rase.

Escorpion, see Rio Grande.

Eskimo, see Alaska-Chi-Sound.

Esoteric, see Everest.

Esoteric Inc., 26 Clark St., East Hartford, Conn. 06108. Tel: (203) 528-4126. Mgr.: R. Godlewski.
Labels: (Owned) Haydn Society.

Esprit, see Fink-Pinewood.

Esquire Int'l, see Great American.

Essar Recs., 6404 Hollywood Blvd., Hollywood, Calif. 90038. Tel: (213) 469-0715. Owner: Steve Riggio; Office Mgr.: James K. Day; Sales & Mktg. Mgr.: Anthony Damiano; Nat'l Promo. Stan Willis.
Labels: (Owned) Essar, Icepac, (distributed) Cambria, HCP, Tnad.

Estrella, see PSG Rec'g.

Eterna, see Lynchrod.

Eternal, see Beech.

Ethnosound, see Anthology.

Euphonix Sound Rec'gs, PO Box 476, 357 Leighton Dr., Ventura, Calif. 93001. Tel: (805) 643-5565. Pres.: Paul E. Afeldt.

Eurotone, see International Rec. Inds.

Eurotone Int'l Ltd., PO Box 593, Radio City Sta., New York, N.Y. 10019. Tel: (212) 586-6845. Pres.: George Curtiss.
Int'l branch: Austria (Symphony Tone Prod'ns).
Int'l reps.: Austria (Baerenreiter), Germany (Disco Center), Netherlands (Munnikendam), Switzerland (Baerenreiter).

Event, N.Y., see Spring & Polydor.

Eventide Rec'gs, PO Box 51, Windsor, Pa. 17366. Tel: (717) 244-5411. Owner: Wayne Thomas. (Distributed by Dee-Bee).

Event Recs. (div. of Hawkes Television), US Rt. 302, Westbrook, Me. 04092. Tel: (207) 854-2044. Owner & Mgr.: Allerton H. Hawkes.
Labels: (Owned) Down East, Event.

Everest Rec. Group, 10920 Wilshire Blvd., Los Angeles, Calif. 90024. Tel: (213) 272-4391. Pres.: Classical A&R & Int'l: Bernard C. Solomon; Pop A&R: Lee Palmer; Sales & Mktg.: Joe Behar.
Labels: (Owned) Archive of Folk & Jazz Music, Archive of Gospel Music, Archive of Piano Music, Arvee, La Comede Francaise, Concert-Disc, Counterpoint, Elektra/Everest Legacy Series, Esoteric, Hi Fi, HiFi/Life, Olympic, Period, Renaissance, Scala, Stradivari, Tradition.
Int'l reps.: Argentina (Microphon, Trova), Australia (As-tor, W&G), Canada (Aimada, Ampex, GRT), Denmark (Dansk), France (Barclay, Vogue), Germany (Baerenreiter, Bellaphon, Deutsche Vogue), Israel (Hatakli), Italy (Ricordi, Saar, Vedette), Japan (Nippon Columbia), Mexico (Gamma, Tizoc), Netherlands (Philips, Supertone), Spain (Belter, Discophon, Hispavox, Movieplay, Vergara), Sweden (Harbor), UK (Ember, London, Saga, Transatlantic).

Everyman, see Vanguard.

Evolution, see Stereo Dimension.

Excello, see Nashboro.

Excursion, see Apollo Ent's.

Exitos, see Fania.

Exotic Recs., Box 36, Oakland Gardens, Flushing, N.Y. 11364. Tel: (212) 423-3781. Pres.: Arthur Braun; Exec. Mgr.: Gary Soufararis, Field Reps.: Calvin Wexler, David Yonki.
Labels: (Owned) Exotic, Criminal.

Experiences Anonymes, see Lynchrod.

Explorer, see Met Richmond.

Explosion, see Volcano.

Expo Recs., 205 W. Wacker Dr., Chicago, Ill. 60606. Tel: (312) 368-0032. Pres.: John Shoup; Pop A&R: Charles Stepany; Promo.: Doug Plater.

Ezekiel, see CMC Rec'g.

F

F E L Publ'ns, 1925 S. Pontius, Los Angeles, Calif. 90025. Tel: (213) 478-0053. Pres.: D. Fitzpatrick.
Labels: (Owned) FEL, Flair.

F F O Communications, PO Box 313, Kingsbridge Sta., Bronx, N.Y. 10463. Tel: (212) 543-7770. Pres.: Bruce Hest; VP: Barry Goodman.

F G S, see Ranger Recs.

F P M, see First Place Music.

F R M, see Steady.

F S I Inc., 2303 Golf Club Ln., Nashville, Tenn. 37215. Tel: (615) 297-8818. Chm. & Pres.: Ken Schoen; Exec. VP, A&R & Int'l: Tom Andrews; VP Sales, Mktg. & Tape: James Gardner, VP Prom. Mrs. J. Shea; VP Adv.: Mrs. A. Williams, VP Promo.: John Seigenthaler.
Labels: (Owned) FS Recs., FS Music, Sound of Figaro Prod'ns.

F S Music, see FSI Inc.

F S Recs., see FSI Inc.

F S R, see Fidelity Sound Rec'gs.

FaderKat, see Apollo Recs.

Fair Share, see Creative Artists.

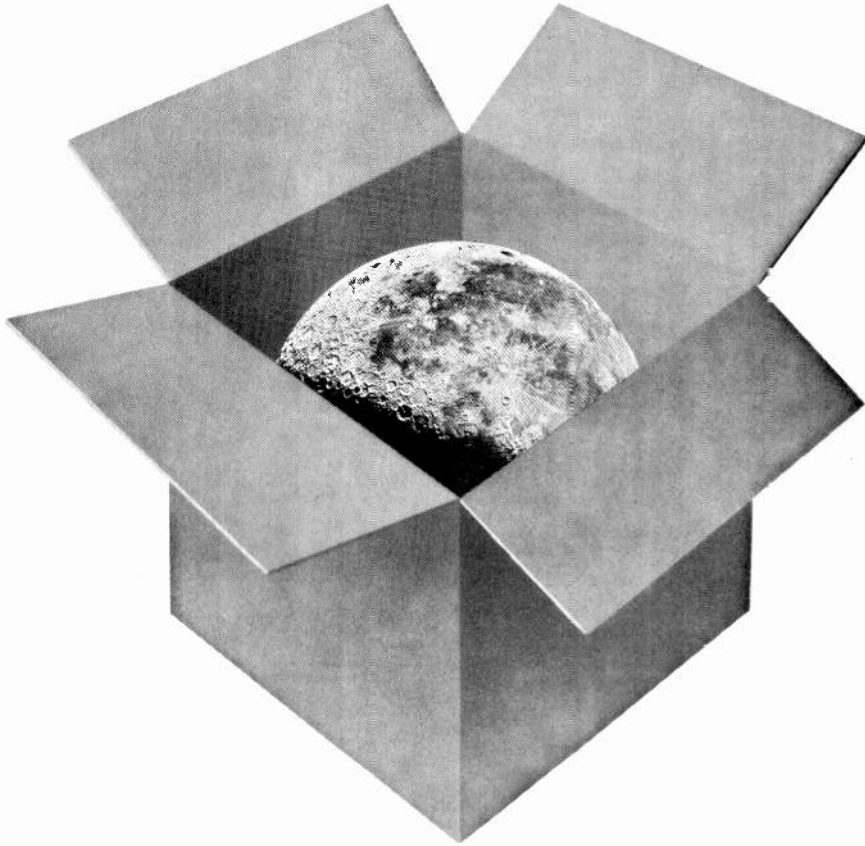
Fairlyland Recs. Corp., 159 W. 53 St., Suite 28F, New York, N.Y. 10019. Tel: (212) 247-3257. Cable: BENAN-TIMUS. Pres. & Int'l: Jack Benanty; VP & Tape Sales Mgr.: Charles Benanty (Also see American Themes & Tapes Inc.).
Branch: South Kearny, N.J., 60-70 Central Ave. Zip: 07032. Tel: (201) 344-1818. Sales Mgr.: V. Babe.
Int'l branch: France, EMAC.
Labels: (Owned) Fairlyland, American Themes & Tapes (AT&T), Head Start, International Themes & Teleplays (ITT), Lollypop.

Faith, see Praise.

Faith Special, see Shur-Tinga.

Falconer Recs., PO Box 2217, Inglewood, Calif. 90305. Tel: (213) 644-8182. Pres.: L. S. Falconer.

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for the impossible...
you might get it.**



For those of you who may not be familiar with what we do, we have been serving the record industry for 20 years: designing ads, covers, labels, catalogs, etc. We set the type, we do the printing, we make the jackets. We think part of the reason we are still around and growing is that our clients know they can count on us – we don't promise the moon and not deliver – we're honest, tell it like it is and deliver a commendable job, usually on time.

Since most of our work (layout, art, typography, camera, printing, etc.) is done internally by our own people and our own equipment we can maintain control of all work and at the same time be very competitive. If you are satisfied with the service, quality, prices of your present suppliers – stay with them.

If you do not have an ad agency, art studio, typographer, printer or jacket-fabricator with which you have this kind of relationship, then we should talk about any one or all of the areas where Lee-Myles can be of service to you.

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Cable: LEEMYLES • Plant: 645 West 44 Street

Falcon Roost, see Black Falcon.
 Fama, see Buena Vida Mexican Recs. / Fama World Circles.
 Fama (Discos), 377 S. First St., San Jose, Calif. 95113. Tel: (408) 289-1221. Owner: Art Walker.
 Labels: (Owned) Discos Fama, Discos Fuego.
 Fame Recs. Inc., 603 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-0801.
 Family, New Rochelle, N.Y., see Request.
 Family, New York, N.Y., see Famous Music.
 Famous Charisma, see Atlantic.
 Famous Door Recs., 40-08 155 St., Flushing, N.Y. 11354. Tel: (212) 463-6281. Owner: Harry Lim.
 Int'l rep.: Japan (Japan Music Express).
 Famous Music Corp., 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel: (212) 333-7000. Cable: PARASERV. Telex 263361. Pres. Tony Martell; VP, Admin. & Finance: Aaron W. Levy; Pop A&R: Michael Barbiero; VP Mktg.: Andy Miele; Pub. Dir.: Howard Bloom; Creative Servs. Dir.: Bill Levy; Nat'l Promo. Dir.: Fred Ruppert; Int'l Prod. Co-ord.: Norma Rodriguez; Int'l Opns. Dir.: Leslie Gould, 162-170 Wardour St., London W1, England.
 Branches: Nashville, Tenn., 1225 16 Ave. S. Zip 37212. Tel: (615) 385-3732. Pres. Dot Recs.: Jim Foglesong; VP, Sales & Promo.: Marjorie L. Larry Baunach—Hollywood, Calif., 5451 Marathon Ave. Zip: 90038. Tel: (213) 463-0100. West Coast Sales Dir.: Ross Burdick; West Coast Promo. Dir.: Vicky Cooper. Labels: (Owned) Blue Thumb, Dot, Paramount; (distributed) A Small Rec. Co., Chumley, Crested Butte, Crunch, Family, Gemigo, Just Sunshine, The Little Rec. Shop, Neighborhood, Paramount-Ember, Passport, Sire, Sweet Fortune, Tara.
 Int'l reps.: Argentina (Sicamericana), Australia (Festival), Austria (Electrola in Germany), Belgium (Gramophone), Bolivia (EMI), Brazil (Fermata), Canada (Quality), Central America (Discos Centroamericanas), Chile (EMI), Colombia (Colombiana), Denmark (EMI), East Africa (EMI), Ecuador (EMI), Ethiopia (EMI), Finland (EMI), France (Pathe-Marconi), Germany (Electrola), Greece (Phonogram), Hong Kong (Cosdel), India (Gramophone), Ireland (EMI), Italy (EMI), Israel (Eastarcons), Japan (Victor), Kenya (EMI), Lebanon (EMI), Luxembourg (EMI), Malaysia (Cosdel), Mexico (Gamma), Netherlands (Negram-Delta), New Zealand (Festival), Nigeria (EMI), Norway (EMI), Pakistan (Gramophone in India), Paraguay (Sicamericana in Argentina), Peru (EMI), Philippines (Mareco), Portugal (Radio Triunfo Hispavox), San Salvador (Discos Centroamericanas), Somalia (EMI), South Africa (EMI), Spain (Hispavox), Sudan (EMI), Sweden (EMI), Switzerland (EMI), Thailand (Cosdel), Tunisia (EMI), Tanzania (EMI), Turkey (Gramofon Limitet Sirketi), UAR (Sono Cairo), UK (EMI), Rediffusion, Musical Rendezvous, Uruguay (EMI), Venezuela (La Discoteca), West Indies (Record Specialists in Jamaica), Yugoslavia (EMI), Zambia (EMI).
 Fancy Guppy, see Black Falcon.
 Fania Recs. Inc., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-9120. Pres. Gerald Masucci; VP: Johnny Pacheco; Sales Mgr.: Mort Waters; Pub., Int'l. & Promo. Mgr.: Jose Florez. (Distributed by Scepter). Labels: (Owned) Fania, (distributed) Cotique, Exotis, Inca, International, Mavi, Vaya.
 Int'l reps.: Costa Rica (Onda Nueva), Dominican Republic (Jose di Nunzio), France (RCA), Honduras (Onda Nueva), Panama (Fania), Venezuela (Palacio de la Musica).
 Fantastic, see Met Richmond.
 Fantasy, see Fantasy/Prestige/Milestone.
 Fantasy/Prestige/Milestone Recs., 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Bd. Chm. Saul Zaentz; Pres.: Ralph Kaffel; Exec. Ass't to the Pres.: Ron Granger; VP A&R: Orrin Kneip; Nat'l Sales Mgr.: David Lucchesi; Creative Servs. Dir.: Gretchen Horton; Art Dir.: Tony Lane.
 Branches: Los Angeles, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171. Mgr.: Bob Mercer—New York, N.Y., Gulf + Western Bldg., 15 Columbus Circle. Zip: 10023. Tel: (212) 757-2134. VP: Bernard Lieberman; Reg'l Promo.: Cal Styles.
 Labels: (Owned) Fantasy, Milestone, Prestige.
 Int'l reps.: Argentina (RCA), Australia (Festival), Austria (Bellaphon), Belgium (EMI), Brazil (RCA), Canada (Emerson—Fantasy, Musimart), Denmark (EMI), Finland (EMI), France (Musidisc-Europe), Germany (Bellaphon), Greece (Music-Box), Guatemala (Discos de Centroamerica), Hong Kong (Chiang Huat), Italy (Fonit-Cetra), Japan (Toshiba—Fantasy, Prestige, Victor—Milestone), Mexico (Musart), Netherlands (EMI Bovema), New Zealand (Festival), Norway (EMI), Philippines (Dyna Prods.), Portugal (Radio Triunfo), Singapore (Chiang Huat), South Africa (Teal—Fantasy, Prestige; Record & Tape Co.—Milestone), Spain (Marfer), Sweden (EMI), Switzerland (Bellaphon-Fantasy, Milestone), UK (RCA), West Indies (Record Specialists in Jamaica).
 Farad, see Mosso.
 Wes Farrell Org., 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069. Tel: (213) 273-4922. Cable: CHELSEA. TWX: 910-490-2540. Pres.: Wes Farrell; VP & Mng. Dir.: David Mook; VP/Mktg. & Sales: Ed Walker; Nat'l Promo. Dir.: Chris Clay; Int'l Co-ord.: Linda Campbell; Corporate Affairs Dir.: Mary McWilliams.
 Branch: New York, N.Y., 3 E. 54 St. Zip: 10022. Tel: (212) 935-9140. Exec. VP: Steve Bedell.
 Int'l branch: England.
 Labels: (Owned) Birchwood, Chelsea, Roxbury.
 Int'l reps.: Canada (Quality), rest of world (Polydor).
 Faust, see Manfield Music.
 Fax, Calif., see Cadet.
 Fax, N.Y., see Jody.
 Fay, see La Salle.
 Fayges, see Schmeltzer Org.
 Feathercock, see Ebony.
 Federal, see Steady.
 Fee Bee Music Co., 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4727. Mgr.: Joseph M. Averbach; Pop A&R: Cleveland Martin; Sales & Mktg.: Glenn Phillips.
 Felco, see Jamaka.

Fenix, Brooklyn, N.Y., see Met Richmond.
 Fenix, New York, N.Y., see Otao.
 Fen-Start, see Miracle.
 Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Mgr.: Debora Frenkiel.
 Home office: Brazil.
 Labels: (Owned) Fermata, Discos Premier, Importa Som, RGE, Som/Maior, Young (imported from Brazil).
 Fidelity Sound Rec's, 23 Don Court, Redwood City, Calif. 94062. Tel: (415) 366-3173. Dir.: Reginald McGovern.
 Labels: (Owned) FSR (Fidelity Sound Rec's), Five Star. Int'l reps.: Australia (W&G), New Zealand (Five Star, Salem, Viking).
 Fiesta Rec. Co. Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-7760. Pres. & Tape Mgr.: Jose Morand; Sales Mgr.: Ed Kleinbaum.
 Int'l branch: Canada.
 Labels: (Owned) Dana, Fiesta, Grecophon.
 Int'l reps.: Australia (Carinia), Canada (Holborne), France (Compagnie Phonographique Francaise), Germany (DG), Greece (Helladic, Minos Matsas & Son), South Africa (Gallo).
 50-50, see Blue Ribbon.
 50 States Recs. (div. of AccuSound Music), 812 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 256-0601. Pres.: Donald L. Riis; VP & Prod'r: Charles W. Fields; Prod'r: Johnny Howard; Promo. Dir.: James Paulsen.
 Labels: (Owned) 50 States, Safari.
 Filtrto, see Met Richmond.
 Finer Arts Recs., 295 Monaco Pkwy., Denver, Colo. 80220. Tel: (303) 355-4535. Owner: Morey Bernstein; A&R: Allan & Richard Bernstein; Sales & Promo.: Allan & Barry Bernstein.
 Labels: (Owned) Finer Arts, Transworld.
 Fink, Va., see Fink-Pinewood.
 Fink, Mich., see Sound Inc.
 Fink-Pinewood Recs. Inc., 2732 Beachmont Ave., Norfolk, Va. 23504. Tel: (804) 627-0957. Pres., Sales, Mktg., Adv. & Int'l: Bill Johnson; VP, A&R, Music Dir., Sales, Mktg. & Adv.: Earl Long; Pop A&R, Nat'l Promo.: Matthew Crews; Classical A&R, Talent Prod'r, Sales & Promo.: Lee Pankey.
 Labels: (Owned) Fink, Pinewood; (distributed) Esprit, Westmont.
 Finnadar, see Jazz Composer's Orchestra Ass'n.
 Firma, see C.J. Colt.
 First Component Series, see Audioidentity.
 First Place Music Publ'ns Inc., 12754 Ventura Blvd., Studio City, Calif. 91604. Tel: (213) 980-3800. Pres.: Dick Grove; VP: Joe Caida.
 Labels: (Owned) FPM.
 Five Star, see Fidelity Sound.
 Flac Recs. Co., 140 Garfield Ave., Colonia, N.J. 07067. Tel: (201) 382-1315. Owner, Pres. & A&R: Frank Leanza; Sales & Mktg. Dir.: Gary Ruby; PR Dir.: Valerie Ruby; Promo. Dir.: Robert Leanza.
 Flair, see FEL Publ'ns.
 Flame, see Crimston Dynasty.
 Flash, see Custom.
 Flecha, see Rio Grande.
 Fleurette Rec. Co., PO Box 34, Claymont, Del. 19703. Pres. Alexander Czarenko.
 Flin-Flon Music, Box 103, Mullen, Neb. 69152. Tel: (308) 546-2294. Gen. Mgr.: L.E. Walker; Sales Mgr.: David L. Walker.
 Labels: (Owned) Flin-Flon, Garden of Eden.
 Flip Recs. Inc., 618 S. Ridelgry Dr., Los Angeles, Calif. 90036. Tel: (213) 934-4033. Pres.: Max Feitrag.
 Flower, see Mark IV.
 Flying C, see Medallion Prod'ns.
 Flying Dutchman Prod'ns Ltd., 1841 Broadway, New York, N.Y. 10023. Tel: (212) 489-9191. Cable: FLY-INDUTCH. Pres. & A&R: Robert Thiele; Ass't to Pres.: Lillian Seyfert. (Distributed by RCA).
 Labels: (Owned) Bob Thiele Music, Flying Dutchman, Signature, Amsterdam, Blues Time, Contag, Reggae.
 Flying Fish Recs. Inc., 3320 N. Halsted, Chicago, Ill. 60657. Tel: (312) 528-5455. Pres., Pop A&R & Promo.: Bruce Kaplan; VP: Michael Kaplan.
 Int'l rep.: Japan (Trio).
 Flying Hawk, see Black Falcon.
 Folk-Legacy Recs. Inc., Sharon Mountain Rd., Sharon, Conn. 06069. Tel: (203) 364-5661. Pres.: Lee B. Haggerty; VP, A&R & Adv.: C.A. Paton; Sales, Mktg., Pub. & Promo.: Caroline Paton.
 Labels: (Owned) Folk-Legacy; (distributed) Minstrel.
 Folklyric, see Arhoolie.
 Folkraft Publ'g Co. Inc., 10 Fenwick St., Newark, N.J. 07114. Tel: (201) 243-8700.
 Labels: (Owned) Folkraft, Black Mountain, Janus.
 Folk-Star, see Goldband.
 Folkways Recs., 701 Seventh Ave., New York, N.Y. 10036. Tel: (212) 586-7260. Pres.: Moses Asch.
 Labels: (Owned) Asch, Broadside, Folkways, RBF.
 Int'l reps.: Australia (Crest), Belgium (Schott Freres), Canada (Almada), Denmark (Dansk), France (Chant du Monde), Germany (Electrola), Ireland (Paragon), Japan (Nippon Columbia), Netherlands (Basart), New Zealand (Kiwi), Norway (St. Olav), Spain (Edigsa), Sweden (Sonet), Switzerland (Evasion), UK (Transatlantic). (SEE ADVERTISEMENT).
 Fontana, see Phonogram.
 Ford Recs., 353 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516. Pres.: Sherman Ford Jr. (Distributed by Audioidentity).
 Format, see Plato Prod'ns.
 Formula, see Creative Artists.
 Fort Couch, see St. Clair Prod'ns.
 Fort Hill, see Cookin'.
 Fortress, N.Y., see Zim.
 Fortress, 2900 Queen Ln., Philadelphia, Pa. 19129. Tel: (215) 848-6800. Cable: BOPULCA. Dir.: Roger B. Siford.
 Fortune Recs., 3942 Third Ave., Detroit, Mich. 48201. Tel: (313) 833-5383. Owner, Pop A&R, Sales & Mktg., Tape & Int'l: Jack Brown; Owner, Pub., Adv. & Promo.: Devora Brown; Eng'g: Don Brown.
 Labels: (Owned) Fortune, Hi-Q, Strate 8.

49th State Hawaii Rec. Co., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: George K. Ching.
 Labels: (Owned) All Nations, 49th State Hawaii, Keane, Steno-Disc.
 440 Plus, see Monument.
 FourMost Prod'ns Inc., Box 4M, 25W650 St. Charles Rd., Wheaton, Ill. 61087. Tel: (312) 653-4340. Pres.: Joe Musser; A&R Dir.: Larry Mayfield.
 Fox, see Manfield Music.
 Frankie Rec. Co., Luray, Va. 22835. Tel: (703) 743-6715. Cable: LUINCO. Pres.: Owen F. Silvious; Adv. Dir.: Peter Bochan.
 Labels: (Owned) Frankie, Luray, Ray.
 Franne, see Hi Ho.
 Fran Recs., 808 Beverly Rd., Brooklyn, N.Y. 11218. Tel: (212) 438-2002. Pres.: Isaac Hager.
 Labels: (Owned) Fran; (distributed) Neginah, Rone.
 Franson Corp., 225 Park Ave. S., New York, N.Y. 10003. Tel: (212) 533-1600. Pres.: Herman R. Singerman.
 Labels: (Owned) Children's Rec. Guild, Living Language Courses, Young People's Recs.
 Franz Schubert Music, see listing under "S".
 Fraternity Recs., 4625 NW 44 St., Fort Lauderdale, Fla. 33313. Tel: (305) 731-4669. Owner: Harry Carlson.
 Freddie Recs. Inc., 1316 N. Chaparral St., Corpus Christi, Tex. 78401. Tel: (512) 884-9339. Pres.: Freddie Martinez; VP: Lee Martinez Sr.; Gen. Mgr., A&R Dir., Sales & Mktg. & Adv.: Lee Martinez Jr.; Eng.: Jim West.
 Labels: (Owned) Didi, Freddie.
 Frejo, see Fred Weinberg.
 Fresh, see CBS.
 Fretless, see Philo Recs.
 Fretone Recs., 3114 Radford Rd., Memphis, Tenn. 38111. Tel: (901) 327-8187. Pres.: Estelle Axton.
 Front Porch, see Sound City.
 Fuego (Discos), see Fama (Discos).
 Full House, see Paul Wolfe.
 Fun-E, see Bellaire.
 Fungus, see BASF Systems.
 Funky Finger, see La Val.
 Funky Recs., 17 Robin St., Rochester, N.Y. 14613. Tel: (716) 458-0374. Pres.: Boyd McCoy Jr.; Musical Dir.: James A. Williams.
 Fun-ny, see Sound Inc.
 Funtown Prod'ns, 124 Valley Brook Ave., Lyndhurst, N.J. 07071. Tel: (201) 438-6729. Pres.: Jesse G. Principato.
 Labels: (Owned) Down Home, Funtown.
 Int'l Reps.: Spain (Belter), UK (Beacon).
 Fuzzwart, see Zebra Music.

G

G C P, see Gospel Chord's Program Inc.
 G D Ents. Inc., 2349 Apache St., St. Paul, Minn. 55120. Tel: (612) 454-4179. Pres.: Gayle M. Couture; VP Pub. & Promo.: Joan Bonanno; Sec'y-Treas.: A&R & Sales & Mktg.: Simone Bonanno; Adv. & Int'l Mgr.: Harold Spina.
 Branches: Hollywood, Calif., 2232 Vista Del Mar Pl. Zip: 90068. Tel: (213) 467-6018—San Diego, Calif., 4054 Loma Riviera Circle. Zip: 92110. Tel: (714) 222-8524—South San Francisco, Calif., 288 Gardenside. Zip: 94080. Tel: (415) 583-3056. Mgr.: Sam Bonanno.
 Labels: (Owned) Alyn, Star Prod'ns.
 G H B, see Jazzology-GHB.
 G M G, see Erwin.
 G M Prod'ns, 14611 E. Nine Mile, East Detroit, Mich. 48021. Tel: (313) 779-1380. Pres.: Guido Marasco; VP: Marlen Marasco; VP A&R: Don Boileau; VP Sales & Mktg.: Tom Gelardi; Pub.: Robert Keena; Adv.: M. Bodgon; Promo.: Ron Truski.
 Labels: (Owned) GM; (distributed) BumpShop, Luv.
 G M S-Disc, see Playette Corp.
 G N P Crescendo Recs., 9165 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 275-1108. Cable: CRESREC. Pres. & Int'l: Gene Norman.
 Labels: (Owned) GNP Crescendo, Dixieland Jubilee; (distributed) Accent.
 Int'l reps.: Argentina (Fermata), Australia (Festival), Benelux (Vogue), Brazil (Fermata), Canada (MCA), France (Vogue), Germany (Bellaphon), Italy (Vogue), Japan (King), Mexico (Tizoc), Philippines (Mareco), Portugal (Tecla), Scandinavia (Sonet), South Africa (Teal), Switzerland (Vogue), UK (London), Venezuela (Palacio de la Musica).
 G P I, see Gospel Prod'ns Inc.
 G P Recs. (div. of Glenn Prod'ns & Promos.), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 265-6585. Dir.: Ben Arrigo.
 Labels: (Owned) GP, Book.
 G R C, see General Rec'g Corp.
 G R T, see Chess/Janus.
 G S F Recs. Inc., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 489-7030. Cable: FRIAREC. Pres.: Larry Newton; VP Bus. Affairs: Dennis Kaplan; Pop A&R, Sales & Mktg., Promo. & Dist. Relations: Al Silver; Pop A&R, Sales & Promo. Dir.: Harry Finfer; Pub. Dir.: Jennie Fields; Promo: Jimmy Stewart Jr.; Tape: Jerry Rader; VP Int'l Affairs: Michael Gusick.
 Labels: (Owned) GSF; (distributed) Encounter, Golden Ear.
 Int'l reps.: Australia (EMI), Austria (Metronome), Belgium (EMI), Brazil (Gravacos), Canada (GRT), France (Pathe Marconi), Germany (Metronome), Italy (Fonit-Cetra), Mexico (Tizoc), Netherlands (Bovema-EMI), New Zealand (EMI), Philippines (Empire), Singapore (EMI), South Africa (EMI), Spain (Odeon), UK (EMI), Venezuela (Palacio de la Musica).
 G S M, see Style Wooten.
 G T O, see Le Mans.
 G W M, see Neil.
 G W P Recs. Inc., 133 Fifth Ave., New York, N.Y. 10003. Tel: (212) 475-7100. Cable: PURCELLAS.
 Labels: (Owned) GWP, Grapevine; (distributed) Tribute.
 Gadget, see Bellaire.
 Galactic, see Melody.
 Gama, see Claiborne Inc.

Nashville, Cashville.

Each of these singles hit the top of the country charts during the first six months of 1974.

Bobby Bare "*Daddy What If*"
APBO-0197

Charlie Rich "*There Won't Be Anymore*"
APBO-0195

Bobby Bare "*Marie Laveau*"
APBO-0261

Dolly Parton "*Jolene*"
APBO-0145

Waylon Jennings "*This Time*"
APBO-0251

Dolly Parton "*I Will Always Love You*"
APBO-0234

Ronnie Milsap "*Pure Love*"
APBO-0237

Charley Pride "*We Could*"
APBO-0257

Charlie Rich "*I Don't See Me In
Your Eyes Anymore*"
APBO-0260

Hank Snow "*Hello Love*"
APBO-0215

Gamble, see Philadelphia Int'l/Gamble.
 Gametime, see Dawn Prod'ns.
 Ganim, see Chicory Prod'ns.
 Garden of Eden, see Flin-Flon.
 Garden Recs., 116 Princeton Rd., Linden, N.J. 07036. Tel. (201) 486-6496. Pres.: Smokey Warren.
 Garland, see Gary Nieland.
 Garlin Sound Prod'ns, 7021 Hatillo Ave., Canoga Park, Calif. 91306. Tel. (213) 347-3902. Owner: Norm Pringle.
 Martin Gary Prod'ns, Box 131, Rt. 4, Louisa, Va. 23092. Tel. (703) 288-7288. Pres. & A&R: Martin Gary; VP, Sales & Mktg.: Robert Gary.
 Labels: (Owned) Beech, Groove.
 Gas Recs. Dist., 2716 W. Pico Blvd., Los Angeles, Calif. 90006. Tel. (213) 731-7323. Gen. Mgr.: Pedro B. Mares.
 Home office: Mexico, Discos Gas SA.
 Gateway, N.J., see Gillette-Madison.
 Gateway, Ohio, see Rite Rec. Prod'ns.
 Gateway, Ohio, see Vetro.
 Gator Recs., 1159 S. La Jolla Ave., Los Angeles, Calif. 90035. Tel. (213) 938-3531. Pres.: Miles Grayson; VP: Peggy Riley; Musical Dir.: Leronmorton; Sales & Mktg. Dir.: Criss Clay; Adv. Dir.: Charles Brooks; Nat'l Promo.: Mary Cathrine.
 Labels: (Owned) Gator, Miles Ahead
 Gazebo, see Mobius.
 Gee Whiz, see UPC Rec'g.
 Gem, N.H., see Marvel.
 Gemigo, see Curton.
 Gem Recs., PO Box 9726, West Gate Sta., San Jose, Calif. 95117. Tel. (408) 296-8069. Pres.: Dr. John E. Moran.
 General, see Paramount Rec. Mfg. Co.
 General Rec'g Corp. (GRC), PO Box 100074, Atlanta, Ga. 30348. Tel. (404) 524-1521. Cable: HOTLANTA. Pres. Michael Thevis; Exec VP: Leon Walters; A&R Admin.: Jeff Lee; VP Sales & Tape: Oscar Fields; Nat'l Mktg. Dir.: Bob Harrington; Pub. Dir.: Ms. B.J. Justice; Adv. & Creative Servs. Dir.: Peter Gordy; Nat'l Mktg. Mgr. & Promo.: Jim Jeffries.
 Branches: Los Angeles, Calif., 7033 Sunset Blvd., Suite 318. Zip 90028. Tel. (213) 464-8193. West Coast Mktg. Mgr.: Freddie Mancuso; Prof. Mgr. & Publ'g: Dee Ervin—New Orleans, La., Silver Thevis Music Co., Commerce Bldg., No. 1148. Zip: 70130. Tel. (504) 524-8706. Pres.: Silver Thevis—Nashville, Tenn., 813 16 Ave. S. Zip: 37203. Tel. (615) 254-5796. Nat'l Country Mktg.: John Silver.
 Labels: (Owned) GRC, Aware, Hotlanta.
 Generation, N.Y., see Notable.
 Generation, Tenn., see Boot
 Genesis Recs. Inc., 1641 18 St., Santa Monica, Calif. 90404. Tel. (213) 828-4589. Pres.: Robert Commagere; Bus. Mgr.: Daniel Pollock.
 Gentry Recs., PO Box 659, Orlando, Fla. 32802. Tel. (305) 859-0270. 425-9958. Pres.: Nick Russo; VP & Gen. Mgr.: Jim McConahay.
 Genuine Recs. Inc., 1697 Broadway, Suite 203, New York, N.Y. 10019. Tel. (212) 245-3580. Pres. Lula Avery.
 Labels: (Owned) Bru-Cla, Charles, Genuine, Unity.
 Int'l rep.: Canada (Sam's).
 Georgia GA, see Jody.
 Gerri, see Paramount-West Ent's.
 Gestation, see International Mod.
 Ghetto, see Roosevelt Lee.
 Ghost Recs., 1905 Pesos Pl., Kalamazoo, Mich. 49008 Tel. (616) 375-2641. Pres.: Don Jobe.
 Branch: Coloma, Mich., Box 182, RR 1. Zip 49038
 Labels: (Owned) Ghost, Jobe.
 Gigi, see St. Clair Prod'ns.
 Gilbert, see Southern City.
 Gillette-Madison Recs., PO Box 134, Gillette, N.J. 07933 Tel. (201) 647-3886. Gen. Mgr.: Robert W. Schachner
 Branch: New York, N.Y., 117 W. 46 St. Zip 10036. Tel. (212) 586-4668.
 Labels: (Owned) Dyno Polkas, Gateway, RIM—Recorded Int'l Music.
 Gina, see Paramount Rec. Mfg. Co.
 Glades, see TK Prod'ns.
 Glad Hamp Recs. Inc., 165 W. 46 St., New York, N.Y. 10036. Tel. (212) 757-8486. Pres. & A&R William Titone; Sales Dir.: Johnnie Bimbe; Pub. Dir.: Chuck Jones, Promo. Dir. Joe Brown.
 Gladiator Recs. (div. of Burriesci Bros. Music Prod'ns), 4715 White Cross Court, Richmond, Va. 23234 Tel. (804) 271-4187 Co-Chm.: Rich & Don C. Burriesci; Gen. Mgr.: Don C. Burriesci; A&R & Co. Advisor, Randy Allen
 Branch: Bellerose, L.I., N.Y., 73 Huron Rd. Zip 11530. Tel. (516) 775-4656. Ass't Chm. William L. Palminteri.
 Glenn, see MacArthur Publ'g.
 Glo, see Nu-Sound.
 Global Theatre, see Carman Prod'ns
 Glo-Lite Prod'ns, 625 Chelsea, Memphis, Tenn. 38107. Tel. (901) 525-0540. Pres.: William E. Giore; Eng. & A&R Bob Spahn; Pub. Dir.: Charlie Bradfield; Adv. Dir.: Bob Holden.
 Labels: (Owned) Glo-Lite, Portrait, Shelby, 625 Recs., Tenn. Country Boy, UFO; (distributed) Erwin, GMG, Wampus, Zone.
 Glori Recs. Inc., 110 Academy, Jersey City, N.J. 07302. Tel. (201) 435-5266. Pres., Sales & Mktg. & Tape: Melbert Herman; VP Adv. & Promo.: Steven Herman; Musical Supervisor & A&R: Clinton Utterbach; Pub.: Mildred Davis.
 God Bless the Children, see Studio 10.
 Goldband Recs., PO Box 1485, Lake Charles, La. 70601. Tel. (318) 439-4295. Pres.: Eddie Shuler.
 Labels: (Owned) Anla, Folk-Star, Goldband, Jador, Lufcin, TEK, Tic-Toc; (distributed) Blues Unlimited, Bold, Cactus, Canaan, Cinnamon, D. Duali, HSE, HSL, Jin, Lanor, Light, MRH, Papa Joe, Select, Seventy 7, Shannon, Soul Unlimited, Sound Plus, Swallow, Utopian, Word, Young Country.
 Gold City, see Jessup.
 Gold Coast Int'l, c/o North State Music, PO Box 762, Okeechobee, Fla. 33472. Tel. (813) 763-7858/7762.
 Goldcrest, see M Recs.

Golden, Brooklyn, N.Y., see Jody.
 Golden, New York, N.Y., see AA Recs.
 Golden Ear, GSF Recs.
 Golden Gospel 45's, see ABC/Dunhill.
 Golden Horn Prod'ns, 901 18 Ave. S., Nashville, Tenn. 37212. Tel. (615) 329-9185. Pres.: Earl Richards; VP, Sales & Mktg. & Promo.: Gene Kennedy.
 Labels: (Owned) Ace of Hearts
 Golden Sands Ent's. Inc., 602 Gelferest Dr., San Antonio, Tex. 78239. Tel. (512) 655-5334. Pres.: Charles E. Grever; VP: Robert E. Grever, A&R: E. Okamura
 Int'l branch: Mexico.
 Labels: (Owned) Cash, Lado-A.
 Golden Shield, see Rite Rec. Prod'ns.
 Golden Soul, see Golden State.
 Golden State Rec'rs Inc., 665 Harrison, San Francisco, Calif. 94107. Tel. (415) 781-6306. Pres. & Classical A&R: Leo de Gar Kulka; Exec. VP: Herbert P. Haas; A&R Dir.: George Benz.
 Int'l Branch: Germany.
 Labels: (Owned) Captain, Golden Soul, Golden State.
 Goldies 45, see ABC/Dunhill.
 Goldmont Recs., 726 16 Ave. S., Nashville, Tenn. 37203. Tel. (615) 254-3725. Pres.: J. William McInturff; Mgr.: Betty McInturff; Sec'y-Treas.: Frank X. Finke
 Labels: (Owned) Goldmont, Comet, Hayloft
 Gold Recs., 142 North Point Dr., Stevens Point, Wis. 54481. Tel. (715) 344-8156. Pres. Norm Dombrowski.
 Gold Star, see Standard-Colonial.
 Goldust Recs. Co., Box 998, Mesilla Park, N.M. 88047. Tel. (505) 524-1889. Gen. Mgr.: Emmit H. Brooks.
 Good n' Country, see Jude Recs.
 Good News, Calif., see Creative Sound
 Good News, Tenn., see Style Wooten
 Good News, Tex., see World.
 Good-Time Jazz, see Contemporary.
 Gordo Ent's., 255 N. New Hampshire, Los Angeles, Calif. 90004. Tel. (213) 384-9586. Owner: Edward L. Davis.
 Labels: (Owned) Gordo, Rampart, Valhalla.
 Gordy, see Motown.
 Gospel, see Savoy.
 Gospel Capitol, see Style Wooten.
 Gospel Chord's Program Inc., 1236 Bedford Ave., Brooklyn, N.Y. 11216. Tel. (212) 622-6997, 857-7459. Pres.: Rev. Robert L. Owens.
 Labels: (Owned) GCP, Holy Trinity.
 Gospel Cief, see Stag.
 Gospel Empire, see Courier-Empire.
 Gospel Express, see King Cole.
 Gospel Gems, see Ralph's Radio Music.
 Gospel Jubilee, see Ralph's Radio Music
 Gospel Master, see Daniels Eight.
 Gospel of the South, see Style Wooten
 Gospel Prod'ns Inc., PO Box 11181, Charlotte, N.C. 28209. Tel. (704) 525-2385. Gen. Mgr.: Ben McCoy.
 Labels: (Owned) A-V Prod'ns, Educational Aids, GPI, Gospel Prod'ns, Mazings, Technical Presentations.
 Gospel Time, see Ralph's Radio Music.
 Gospel Truth, see Stax
 Gotown, see Kilgore.
 Graphofone Rec'g Co., see Poppy Inds
 Gramelia, see Otao.
 Grammy, see QCA Prod'ns.
 Grandfaloon, see Karass.
 Grand Prix Recs., 800 S. Fourth St., Philadelphia, Pa. 19147. Tel. (215) 463-2200. Pres. Walter B. Kahn; A&R: Thomas Keel.
 Granite, Calif., see Criterion Music.
 Granite, N.J., see Surf Rec'g.
 Granite Recs. Corp., 6255 Sunset Blvd., Los Angeles, Calif. 90028. Tel. (213) 462-6933. Telex: 698356. Pres.: Samuel S. Trust; Gen. Mgr.: Clifffe Stone; Promo: Frank Lefel.
 Int'l rep.: UK (Pye)
 Granny Recs., 230 Peachtree St NW, Suite 1800, Atlanta, Ga. 30303 Tel. (404) 688-2124. Pres.: Tim McCabe. VP John McCullough; Sec'y. Sales & Mktg. Ben Johnson, Pub. Denny Hill
 Labels: (Owned) Blue Orpheus, Granny.
 Grapevine, see GWP Recs.
 Grateful Dead Recs., 1016 Lincoln, San Rafael, Calif. 94902. Tel. (415) 457-4220. Pres.: Ron Rakow; Sales & Mktg.: Greg Nelson; Pub. Ms. C. Rush; Adv. Andrew Leonard; Promo.: Joshua Blasco.
 Graves, see Pat Murphy.
 Great American & Esquire Int'l Recs., PO Box 6032, Sta. B, Miami, Fla. 33123 Tel. (305) 371-8296. Pres. J. Stuart. VP Sylvia D. Marcum.
 Labels: (Owned) Esquire Int'l, Great American.
 Great-As-Day, see Paradome.
 Great House Prod'ns Inc., 24 N. Wabash Ave., Chicago, Ill. 60602. Tel. (312) 782-4022. Pres. & A&R Ealee Satterfield; Sales, Mktg., Pub. & Adv.: Don Myrick; Promo: Willie Woods.
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 Great Masters School of Voice, see Cantophone Institute.
 Great News Tapes, see Mirex Tape
 Great Sounds of Memphis, see Style Wooten
 Great Southern Rec. Co., PO Box 30029, New Orleans, La. 70190. Tel. (504) 897-6796. Pres.: John Berthelot.
 Labels: (Owned) Great Southern, New Orleans Sound; (distributed) Dulai, Nobility
 Great World of Sound Rec'g Corp. of America, 2150 Park-lake Dr., Suites 310, 390, Atlanta, Ga. 30345. Tel. (404) 934-5885. Pres. Bill Stith; VP Randy Thompson, Treas.: Howard Amdun; VP Pub. Steve Cucchi; Adv.: Jackie Reeves, VP Promo.: Jackie Gold.
 Branches: Birmingham, Ala., First Nat'l Southern Natural Bldg., Suite 1015, Box 12, 1900 Fifth Ave. N. Zip 35203. Tel. (205) 252-8815. VP. Anita Sasser—Charlotte, N.C., Cameron Brown Bldg., Suite 713, 310 S. McDowell St. Zip: 28204. Tel. (704) 377-6918 VP Russ Skinner.
 Labels: (Owned) Great World of Sound, Trip Universal, Twin.
 Grecophon, see Fiesta.
 Greenbush, see Lee Anderson.
 Green Menu Recs. (div. of Green Menu Music Factory Inc.), 50 W. 57 St., New York, N.Y. 10019. Tel. (212) 489-

0859. Pres. & A&R: Henry Jerome; Treas.: Wallace Barneke; Sec'y: Edward Remusat.
 Green Tree, see Rounder.
 Gregory, see Juke.
 Greyko Rec'g Co., 4300 Butler St., Pittsburgh, Pa. 15201. Tel. (412) 683-4342. Owner & Mgr.: John I. Gregurich; Int'l A&R: Violet J. Ruparich. (Distributed by Balkan Music & Mktg.)
 Int'l rep.: Yugoslavia (Slovenska Izseljenska Matica).
 Ray Griff Ent's., PO Box 12601, 1104 18 Ave. S., Nashville, Tenn. 37212. Tel. (615) 327-1357. Pres.: Ray Griff; Office Mgr.: Margaret Griff.
 Labels: (Owned) Cavalier.
 Grit, see Alshire.
 Grizzly Recs. Inc., 2525 Park Ave., Suite 2, Richmond, Va. 23220. Tel. (804) 358-0984. Cable: GRIREC. Pres.: David R. Heren; VP: D. Rhett Riddle; A&R Dir.: Charles DuCoty; Classical Field Dir.: James Letizia; Sales Mgr.: Joe Rada; PR Mgr.: Daryl Cohen; Reg'l Sales Dir.: Ron Harper; Nat'l Promo. Dir.: Jay August; Prod'n Dir.: Sid Johnson.
 Groove, see Martin Gary.
 Groove Merchant Int'l Inc., 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel. (212) 541-8770. Pres. Sonny Lester.
 Labels: (Owned) Groove Merchant Int'l, Plum.
 Int'l reps: Canada (Quality), France (Vogue), Germany (Metronome), South Africa (RPM), UK (Trojan, People).
 Groove Soup (div. of Cookhouse Prod'ns), 2541 Nicolllet Ave. S., Minneapolis, Minn. 55404. Tel. (612) 827-4173. Pres. & A&R: Dale Menten; A&R: Dick Hedlund.
 Ground Hog, see Shur-Tinga.
 Grove, see Pellegrino.
 Grunt, see RCA Recs.
 Gryphon, see Record Collectors Guild.
 Guess Recs., 633 W. 35 St., Norfolk, Va. 23508. Tel. (804) 625-3120. Pres.: Lenus Guess.
 Gun, see CAVU Recs.
 Gusto Recs. Inc., 226 Boscobel, Nashville, Tenn. 37213. Tel. (615) 256-1656. Pres. Tommy Hill; Nat'l Sales Mgr.: W. Lee Trimble.
 Labels: (Owned) Gusto, Power Pak.

H

H C P, see Essar.
 H E S Amusement Ent. Co. Inc., 1045 W. 92, Los Angeles, Calif. 90044. Tel. (213) 757-0749. Pres. & Sales & Mktg.: H. Edwin Smith; VP: Edwin M. Smith; 2nd VP & A&R: Sylvester J. Smith; 3rd VP & Adv.: Yvonne A. Boutte.
 Labels: (Owned) Debonair, Eltone, Ledo.
 H F A Int'l, see Allen Dist'g Co.
 H M R Prod'ns Inc., 574 West Court, Scotch Plains, N.J. 07076. Tel. (201) 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel
 H S E. La., see Goldband.
 H S E. S. C., see HSH of Greenwood.
 H S H of Greenwood Inc., 110 Riley St., Greenwood, S. C. 29646. Tel. (803) 223-2777.
 Labels: (Owned) HSE, JSJ, Sav-All, Su-Ann.
 H S L, see Harmonic Sounds Inc.
 H S L, see Goldband.
 H & T, see Shur-Tinga
 Hafa Adas Recs., 1560 N. La Brea, Suite M, Hollywood, Calif. 90028. Pres. Johnny Sablan; Pub. & Promo. Art Benson.
 Home office: Guam.
 Ha-Ha, see Worthy.
 Halifax Recs., 4135 W. Armitage, Chicago, Ill. 60639. Tel. (312) 227-3722. Owner: Hal Faktor.
 Jim Hall Prod'ns, 301 S. Fourth, Norfolk, Neb. 68701. Tel. (402) 371-1064.
 Branches: Arcata, Calif., 1675 Ocean Dr. Zip: 95521. Owner: Jim Hill; Mgr.: Donald Cassidy—Placerville, Calif., 3085 Wiltse Rd. Zip: 95667—Worcester, Mass., PO Box 1035, Federal Sta Zip 01610. Mgr.: Jerry Coakley—Chattanooga, Tenn., PO Box 3103. Zip 37404. Mgr.: Fred Baker.
 Labels: (Owned) Blue Bonnett, Cactus, Deadwood, Dynamite, see Southern City
 Halo, N.Y., see Creative Disc
 Halo, S.C., see Mark Vite.
 Hanf Dance, 1825 Sylvia Ave., Toledo, Ohio 43613. Tel. (419) 475-1616. Mgr.: Jim Thomson
 Happy Jazz Int'l., PO Box 66, Zip: 78291, 301 Broadway, San Antonio, Tex. 78206 Tel. (512) 225-6841. Pres. & Sales & Mktg.: James A. Cullum Jr.; Sec'y-Treas. Conolly P. Cullum
 Labels: (Owned) Audiophile, Happy Jazz, Paseo Stereo. Int'l reps.: Australia (Roy W. Topping), Canada (CODA, Germany (Jazzfreund), Switzerland (Musikanlagen-Klangberater)
 Happy Time, see Pickwick Int'l.
 Happy Tunes, see Springboard Int'l.
 Haral Recs., 451 Penn St., Yeadon, Pa. 19050. Tel. (215) 474-3300. Pres.: Albert Melnick; Sales Mgr.: Si Paul; Promo. Dirs.: Barry Abrams, John Childs
 Hare Music Co., PO Box 1209, Seminole Rd., Andrews, Tex. 79714. Tel. (915) 523-4637. Owner & Pres.: John Rowe; VP: Eunice Rowe; A&R Terry Pack.
 Harlem, see Sabre Prod'ns.
 Harlequin, N.Y., see Audiofidelity.
 Harlequin Recs., PO Box 20201, San Diego, Calif. 92120. Tel. (714) 287-4174. Owner: Richard Braun.
 Harmonia Mundi, see Apon.
 Harmonia Mundi (Germany), see BASF Systems
 Harmonic Sounds Inc., 5644 Heather Rd., Columbus, Ohio 43230. Tel. (614) 471-3109. Pres.: Clem Price Jr.; Pop A&R & Promo.: Marion Black.
 Branch: Huntington, W.Va., 522 10 St. Zip. 25701 Tel. (304) 522-7439. VP: George D. Beter
 Labels: (Owned) HSI, Prix.
 Harmony, see CBS.
 Harmony Music, see Scandinavian Music.
 Harp Recs., 127 Blaisdell Ave., Pawtucket, R.I. 02860. Prod'r: Patrick Madden.
 Harvest, see Capitol.
 Harvey, see John Harvey.



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Hat, see Spinit.
Haven, see Capitol
Hawk Recs., PO Box 146, Markham, Ill 60426 Tel (312) 374-7394 Pres & A&R Robert Lee.
Labels: (Owned) Big Three, Hawk, Jerhart, Vick.
Hawk Sound, see Laff.
Haydn Society, see Esoteric Inc.
Hayloft, see Goldmont.
Headliner Stars, see Robbins.
Head Start, see American Themes & Tapes & Fairyland.
Heads Up Prod'ns, PO Box 3333, Zip 71103; 754 Datzell St., Shreveport, La. 71104. Tel. (318) 422-7376. Gen. Mgr. Dick Martin, A&R Jimmy Johnson, Promo. Dee Marais.
Labels: (Owned) Delco, Murco, Peermont
Heartbeat Rec. Co., 27 Mulberry Court, Glenview, Ill 60025 Tel (312) 729-7523. Pres.: Seymour Schwartz, VP & A&R: Richard Baker, Prom. Frieda Schwartz, Adv. Ruth Baker, Promo John Hatfield; Tape Dir.: Ed Webb.
Labels: (Owned) Heartbeat, Sonny, Sunny
Heart Warming, see John T. Benson.
Heavenly Musicians, see Studio 10.
Heavy Duty, see Coco.
Heavy Hank Rec'g & Publ'g, 1644 Glynn Court, Detroit, Mich. 48206. Tel: (313) 867-1853. Pres. Edd Henry.
Heidi, see Bellaire.
Helden Classic, see Audio-Video Concepts
Helicon, see Spoken Arts
Hello, see Stark.
Henry Prod'ns Ltd., PO Box 1597, Zip 37202, 1609 McGavock, Nashville, Tenn. 37203. Tel: (615) 242-2471. Pres.: C. Henry Lewis Jr., VP. William Jan Gay
Labels: (Owned) Burgundy.
Heritage, see Balkan Music
Hermit-Assur, see Cinema Prize.
Hero, see One Thousand & One
Herwin Recs., 45 First St., Glen Cove, L.I., N.Y. 11542. Tel (516) 676-5523 Pres. Bernard Klitzko
Int'l reps.: Canada (Coda), UK (Continental Rec. Dist.).
Hi, see Hi Rec'g.
Hickory Recs. Inc., 2510 Franklin Rd., Nashville, Tenn. 37204. Tel (615) 297-8558 Cable. ACUFROSE. Pres., Wesley H. Rose; Gen. Mgr. John R. Brown; A&R John Erdelyan, Sales Mgr.: Joe D. Lucas, Nat'l Promo. Mgr. Hugh King. (Distributed by Polydor).
Labels: (Owned) Hickory, TRX.
Int'l reps.: Australia (M-7), Austria (London), Belgium (Negram-Delta), Canada (London), Caribbean Islands (Guyana Recs.), Denmark (EMI), Finland (EMI), Germany (London), Guyana (Guyana), Hong Kong (Nippon Victor), Ireland (London), Japan (Nippon Victor), Luxembourg (Negram-Delta), Netherlands (Negram-Delta), New Zealand (M-7), Norway (EMI), Okinawa (Nippon Victor), Portugal (London), South Africa (EMI South Africa), Spain (London), Sweden (EMI), Switzerland (London), UK (London).
Hi Country, see Hi Rec'g.
Hideout, see Palladium.
HiFi, see Marjon.
Hi Fi, see Everest.
HiFi/Life, see Everest.
High Fidelity Rec'g Inc., 1059 Porter, Wichita, Kan 67203 Tel (316) 262-6456. Pres. Raymond O. Creely; Tape Div. Mgr.: James Stratton.
Labels: (Owned) Beat, Coach, Kanwic.
Int'l reps.: Canada (Quality), worldwide except Canada (EMI).
Hi Ho Prod'ns, PO Box 8135, Chicago, Ill. 60680. Tel (312) 643-2979 Cable: ROCONHI Pres & Prod'r Frank Howard Jr.; Exec. VP, Prod'r & Int'l: R. C. Hillsman; VP, Adv., Promo. & Tape H. Pittman.
Labels: (Owned) Hi Ho, Franne, Rocnhu, Superbe.
Hilary, see Ebony.
Hill, see United Artists.
Hillside Recs., 948 Stuver Ave., Columbus, Ohio 43206. Tel. (614) 252-7116. Pres., A&R & Pub Larry McKenzie.
Hilltop, N.Y., see Pickwick Int'l.
Hilltop, Ohio, see Roosevelt Lee.
Hi-Q, see Fortune.
Hi Rec'g Corp., 308 Poplar Ave., Memphis, Tenn. 38103. Tel: (901) 526-5951. Pres., Nick Pesce, VP & Gen. Mgr. Willie Mitchell. (Distributed by London).
Labels: (Owned) Hi, Hi Country, Mach, Pawn.
hi-skool, see Paradome.
Historical Recs. Inc., PO Box 4204, Bergen Sta., Jersey City, N.J. 07304. NY State Tel. (218) 392-3400. Pres. Arnold S. Caplin; VP: Barbara Caplin.
Int'l rep.: UK (Continental Rec. Dist.)
Hitbound Int'l, see R'CADE.
Hit Kingdom, see McKinnon.
Hit Recs. Inc., 1743 Portsmouth Rd., Clearwater, Fla. 33516. Tel (813) 531-6960 Pres.: Blane Gauss.
Hitsburgh, see Southern City.
Hitstow-Disko Rec. Corp., PO Box 1257, Landover, Md. 20785. Tel: (301) 773-8871, 336-3900; Wash., D.C. Tel. (202) 332-8108. Corp. Chm.: Bruce Harrison; Pres.: Clifton Thomas; VP: Gilbert Carey Jr.; Sec'y: Charles Farmer; Treas.: Fred Cook Jr., Sales & Promo. Mgr. Edward McInain.
Hob, see Scepter.
Holy Cross, see McKinnon.
Holy Trinity, see Gospel Chord's.
Homa, see Quad Ent's.
Home Boy, see King Cole.
Homespun, see Page Rec'g.
Honey, see Avco.
Hooks Recs., 254 E. 29 St., Los Angeles, Calif. 90011. Tel. (213) 748-6410. Pres.: Jerry Hooks Sr.; VP: Mildred Hooks. (Also see Shur-Tinga.)
Hoot, see Gary Nieland.
Horoscope Recs., 1610 N. Argyle, Holywood, Calif. 90028. Tel: (213) 467-5777. Pres.: Oran White.
Horoscopo, see Bornque (Discos).

Hollanta, see General Rec'g.
House of Loyd Inc., PO Box 760, 300 Oldham, Nashville, Tenn. 37202 Tel (615) 255-2675 Pres., Harrison Tynner, Exec. VP: Lola Scobey, PR Earl Owens.
Branch: Houston, Tex., PO Box 27152 Zip 77027. Tel (713) 626-2171 Mgr.: Gary Meeks.
Labels: (Owned) Loyd, Loyd of Nashville, Rubicon.
House of Menorah Inc., 36 Eldridge St., New York, N.Y. 10022. Tel (212) 925-7573 Gen. Mgr.: Sol Trischler; Sales Rep. Jonathan Trischler.
Labels: (Owned) Menorah
Hub City, see King Cole.
Hub Recs. Inc., 1619 17 Ave. S., Nashville, Tenn. 37212 Tel (615) 298-4036. Pres. & Pub Nicholas De Palma; Sec'y-Treas. Niki E. De Palma, VP Promo. W. Brett De Palma.
Hula Recs. Inc., PO Box 2135, Honolulu, Hawaii 96805. Tel (808) 531-6118. Pres.: Don McDiarmid Jr., VP Peter Dillingham, Sec'y-Treas. R. Alex Anderson.
Labels: (Owned) Hula, Surfside
Hum-Made, see Blue Hour
Hunza Recs. Inc., 770 Spitzer Blvd., Toledo, Ohio 43604 Tel (419) 248-2481 Pres.: Porter Roberts
Huron, see Oweman.
Hurricane, N.C., see Tornado
Hurricane, Pa., see Crimson Dynasty.
Hurricane Rec'g Co., 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-4039/3049. Pres. Albert N. Sanchez, VP Morris L. Sanchez, Sec'y-Treas.: Bennie L. Sanchez.
Hush Recs./Duane Recs., 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel (408) 739-6133 Pres. Garrie E. Thompson
Branch: Albany, Calif., PO Box 6174, Zip 94706 Tel. (415) 524-4939. Contact: Duane Thompson.
Labels: (Owned) Hush; (distributed) Duane, Twilight
Hymntime, see John T. Benson.
Hype, see Bee Jay

I
I A J R C, see International Ass'n of Jazz Rec. Collectors.
I B Good, PO Box 75, Piney Flats, Tenn. 37686. Pres. M Goodman, Tape B. Goodman
Labels: (Owned) Ibbly-Do-Dandy, Three-R's-plus
I C P (Interstate Concert Prod'ns), see McKinnon
I G L, see Iowa Great Lakes Rec'g Co Inc
I L L (Illinois Prod'g Corp.), see Kiderian
I L S, see Institute for Language Study
I R C, see International Rec'g Co. Inc.
I R M, see Sound Inc.
I R M A, see International Rural Music of America
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Ibby-Do-Dandy, see IB Good
Icepac, see Essar
Ideal, see Rio Grande.
Illinois Prod'g Corp. (ILL), see Kiderian
Illusion Recs., 1 Kenduskeag Plaza, Bangor, Me 04401 Tel (207) 942-3689. Pres. Mike Geaghan.
Impact, Tenn., see John T. Benson
Impact Rec. Prod'ns, PO Box 3333, Zip 71103, 754 Datzell St., Shreveport, La. 71104 Tel (318) 422-7376 Gen. Mgr. Sales & Mktg. Dick Martin, A&R John R. Martin, Jimmy Johnson, Pub Murl Johnson, Promo: Kay Martin.
Labels: (Owned) Regal, Shell, Turn On
Impel Recs., 131 N. Porter, Norman, Okla. 73069 Tel (405) 321-9242 Pres. Bobby Warren, Gen Mgr Dorothy Warren.
Imperial, see United Artists
Imports Som, see Fermata Int'l.
Im'press, see Custom Fidelity
Improvising Artists Inc., 26 Jane St., New York, N.Y. 10014. Tel (212) 243-2018; Cherry Valley Tel (607) 264-3970. Cable IMPROVART Pres.: Carol Goss, VP A&R Paul Bley.
In, La., see Jewel.
In, N.H., see Marvel.
Inca, see Fania
India Navigation Co., PO Box 224, 228 Fingerboard Rd., Staten Island, N.Y. 10305 Tel (212) 727-1596. Owner: Bob Cummins. (Distributed by Jazz Composer's Orchestra Ass'n).
Int'l reps.: UK (Chris Wellard).
Indian House, Box 472, Taos, N.M. 87571 Tel (505) 776-2953. Mgr.: Ida Isaacs; Prod'n Tony Isaacs
Infal Recs. Inc., 2144 Champa St., Denver, Colo 80202. Tel: (303) 892-7141.
Labels: (Owned) CCC, Infal
Inland, see Carroll Prod'ns.
Inner City, see Custom Fidelity.
Inner City Trade Rec'g Co., 2630 E. 75 St., Chicago, Ill. 60649 Tel (312) 734-1232. Pres. William C. Tyson, VP Howard Scott.
Labels: (Owned) Inner City Trade Recs
Innisfree Recs. Inc., 134 Main St., New Canaan, Conn. 06840. Tel. (203) 966-0864. Pres.: Elizabeth Null, VP Patrick Sky; Gen. Mgr. Elvin Lockwood
Labels: (Owned) Innisfree, Levathan.
Innovation, see Sound Innovations.
In Sound, see Accent.
Instant, see Seven B.
Instant Learning Series, see Pickwick Int'l.
Institute, see Institute for Language Study.
Institute for Language Study, 71 Plymouth St., Montclair, N.J. 07042. NYC Tel (212) 246-1848 Pres Robert E. Livesey
Labels: (Owned) ILS, Institute.
International, see Fania.
International Ass'n of Jazz Rec. Collectors, 337 Ellerton S., Laurel, Md. 20810. Pres. Dick Rachelson, VP & A&R David Goldenberg.
Labels: (Owned) IAJRC.
International Mod Recs., 9717 Jensen, Houston, Tex. 77016. Tel: (713) 695-3648. Contact Jim D. Johnson.
Labels: (Owned) Gestation, International Mod.
International Music Consultants (a company in the Polygram Group), 100 E. 42 St., New York, N.Y. 10017. Tel

(212) 682-2740. Mgr.: Mike Hales. (Exec. office only)
International Rec. Inds. Inc., PO Box 593, Radio City Sta. New York, N.Y. 10019. Tel (212) 586-6845. Pres. Eugenio Ricciardelli; VP Repertoire George Curtiss. VP Sales: Nicholas Sentas
Labels: (Owned) Atritone, Eurotone, Tikva. (represented) Baerenreiter UNESCO Collection. Ocora
International Rec'g Co. Inc., 1649 W. Evergreen, Chicago, Ill. 60622. Tel (312) 227-2000 VP's Jerome V. Man, Leonard March; A&R Dir. Don Carone; Pub J. Mason; Promo. Bill Beyer.
Labels: (Owned) IRC
International Rural Music of America, PO Box 22, Trenton, Ohio 45067 Tel (513) 423-1751 Owner Tommy Crank.
Branch: Springfield, Ohio, 523 W. Mulberry St. Zip 45506 Tel (513) 324-0439 Studio Owner: Ralph Stacy
Labels: (Owned) IRMA.
International Themes & Teleplays (ITT), see Fairyland
Interstate, see Carroll Prod'ns
Interstate Concert Prod'ns (ICP), see McKinnon
Inter-Varsity Recs., PO Box F, Downers Grove, Ill 60515 Tel (312) 964-5700. Dir. James Nyquist. Sales & Mktg., Adv. & Promo. Dir. Al Young
Labels: (Owned) IVR.
Int'l reps.: UK (Ward).
Invader, see Apollo Recs
Invictus, see CBS.
Iowa Great Lakes Rec'g Co. Inc., 906 Ninth St., Milford, Iowa 51351. Tel: (712) 338-4482 Pres. Roger Blunt, VP. John Senn.
Labels: (Owned) IGL, Sonic
Irish Musical Inds. Inc., 81 Bagatelle Rd., Melville, L.I. N.Y. 11746 Tel (516) 643-4599. Pres & Treas. Anna M. Cashin, VP & Sec'y: Francis X. Cashin
Labels: (Owned) Avoca, Blarney Castle Irish
Int'l reps: Canada (World), Ireland (Dolphin)
Iron Horse, see Jemkl.
Island Recs., 7720 W. Sunset, Los Angeles, Calif. 90046. Tel (213) 874-7760. Pres. Charles Nucio, Nat'l Promo. Dir. Pat Pippolo, West Coast Promo & Sales Bill Valenziano, A&R Walter Schafer, Pub. Annie McCormick, Dist'n Dee Westmore
Home office: England
Isle City, see Adams-Ethridge Prod'ns

J
J B P, see Chanson.
J B Recs., PO Box 7221, Mobile, Ala 36607 Tel (205) 342-1177/6202. Pres. John N. Blackburn, VP: Sara Ann Smith, A&R Pewee Maddux, Sales & Mktg Larry Patin, Adv. & Promo. Larmar Walker
J C O A, see Jazz Composer's Orchestra Ass'n Inc
J E H, see John Harvey
J E K Int'l, see Kennett Sound.
J E M Entertainment Corp., 707 18 Ave. S., Nashville, Tenn 37203 Tel (615) 320-0289. Pres. C E Edgley
Labels: (Owned) JEM, Prize
J J, see Tara Int'l
J K S, see Creative Artists.
J M I Recs. Inc., PO Box 12337, Nashville, Tenn. 37212. Tel (615) 383-6501. Pres. Jack Clement, VP Mktg Bob Alou, VP Prod'n & A&R: Allen Reynolds; Pub & Adv. Dir.: John Lomax, Nat'l Promo. Dir.: Tom Amann, Int'l Sue Leonard
Int'l reps.: Australia (Festival), Canada (Boot)
J R Ent's Inc., PO Box 6128, Nashville, Tenn 37212 Tel (615) 297-5321 Pres & Prod'r John Richbourg; Prod'rs Jackey Beavers, Allen Orange (Distributed worldwide by the Buddah group)
Label: Seventy 7.
J S & A Artists, 628 Michelline, Northbrook, Ill. 60062 Tel. (312) 498-4888 Pres. Joseph Sugarman; A&R Greg O'Beirne; Pub. Wendy Battram
Labels: (Owned) Mad
J S J, see HSH of Greenwood
J & T Recs. Inc., Theresa Towers, Suite 100-A, 2090 Seventh Ave., New York, N.Y. 10027. Tel (212) 662-114/1142, 595-4833, 926-8164. Pres. & R&B. Tony Walker; Exec. Pres. & R&B Gerald Joseph; Pres & Pop & Classical: M. Anthony Walker III; Exec. VP: Larry Lee, 1st VP: Curtis Evans; 2nd VP: Hosea Wilson; VP Promo. Jimmy Byrd; Talent Admin'r Juanita Curry, Promo. Mgr. Glenda J. Gain; Promo. Dir. Donald Page, Exec. Sec'y & Sales Mgr. Shirley M. Walker Branches: 626 Riverside Dr., Suite 7-B, Zip. 10031. Tel (212) 283-7769—Tenacious Recs. Inc., 115 E. Ninth St. Zip. 10003. Tel: (212) 240-5702, 253-3866; Pres.: M. Anthony Walker III.
Branch: Laurelton, N.Y., Curtlee Music Inc., 133-28 225 St. Zip 11413 NYC Tel (212) 582-4564. Pres.: M. Anthony Walker III, Exec. VP's: Larry Lee, John Van Means.
Labels: (Owned) Jo-Ann, Kayaam.
Jaber, see Baja Prod'n.
Jackie, see Casa Prod'n.
Jade Recs., see Rock Island Recs.
Jador, see Goldband.
Jairo (Discos), PO Box 3932, Glendale, Calif. 91201. Tel. (213) 241-0848. Pres. & Gen. Mgr.: Jairo Velasquez.
Labels: (Owned) Discos Jairo.
Jamaka Recs., 3621 Health Ln., Mesquite, Tex. 75149 Tel (214) 279-5858. Owners: Jimmy Fields, George McCoy.
Labels: (Owned) Jamaka, Felco, Kick.
Jamboree, see Artists Life.
Jamie, see Jamie/Guyden.
Jamie/Guyden Dist'g Corp., 919 N. Broad St., Philadelphia, Pa. 19123. Tel: (215) 232-8383. Pres.: Harold Lipsius; Sales & Admin.: Paul Fien, Promo. Mgr.: Bobbi Silver.
Labels: (Owned) Jamie, Phil-L.A. of Soul; (distributed) Concept, Philomega, Phoenix, Stone.
Jan, see Sound Inc.
Jansco Recs. Inc., 10312 Tampa Blvd., Northridge, Calif. 91324. Tel: (213) 363-6800. Pres., Sales & Mktg.: Jan Scobey; VP Pub., Adv. & Promo.: Eugene Paleno.
Janus, N.J., see Folkraft Publ'g.
Janus, N.Y., see Chess/Janus.

WHO'S WHO

Julian "Cannonball" Adderley ♪ Nat Adderley ♪
Gene Ammons ♪ "David Axelrod ♪ Gary Bartz ♪ The Blackbyrds ♪
J. D. Blackfoot ♪ The Blue Ridge Rangers ♪ Rusty Bryant ♪ Kenny Burrell ♪
Charlie Byrd ♪ The Cats ♪ Creedence Clearwater Revival ♪
Jack DeJohnette ♪ "Michael Dinner ♪ Charles Earland ♪ Duke Ellington ♪
"Bill Evans ♪ Betty Everett ♪ John Fogerty ♪ Tom Fogerty ♪ "Frijid Pink ♪
Funk, Inc. ♪ "Luis Gasca ♪ Dexter Gordon ♪ Jerry Hahn ♪
Hampton Hawes ♪ "Frank Hayhurst ♪ Joe Henderson ♪ Woody Herman ♪
Michael Howell ♪ "Ice ♪ "Azar Lawrence ♪ J. J. Malone ♪
"Gayle McCormick ♪ Moonquake ♪ Jim Post ♪ Flora Purim ♪ Redwing ♪
Sonny Rollins ♪ "Patrice Rushen ♪ Merl Saunders ♪ "Lyle Swedeen ♪
Cal Tjader ♪ "Stanley Turrentine ♪ McCoy Tyner ♪
Johnny "Guitar" Watson ♪ Joe Williams ♪

* First Fantasy/Prestige/Milestone album coming in 1974

** First F/P/M album in July, 1974

Fantasy ♪ Prestige ♪ Milestone ♪

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Jardin, see Met Richmond.
 Jareco Recs., Box 292, Rt. 9, Elkton Rd., Athens, Ala. 35611. Tel: (205) 232-9496. Owner: Paul W. Jackson. Labels: (Owned) Jareco, Mornin' Glory.
 Ja-Ves, see Daran Rec'g.
 Jay Bird Rec. Co., PO Box 140, Parsons, Kan. 67357. Tel: (316) 421-1666. Pres. & Owner: Albert H. Monday; VP: Charles E. Monday.
 Labels: (Owned) Jay Bird, Queen City.
 Jay Jay Rec. Co. (Lil Wally), 316 NE 80 Terr., Miami, Fla. 33138. Tel: (305) 758-0000. Pres.: Walter Jagiello. Labels: (Owned) Jay Jay, Bonfire, Drum-Boy, Polka Tone. (SEE ADVERTISEMENT)
 Jayla, see Cherokee Album.
 Jay-Walking, see Souville.
 Jazz Composer's Orchestra Ass'n Inc. (JCOA), 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6265. Exec. & Music Dir.: Michael Mantler; Gen. Mgr.: Jay Stickler. Labels: (Owned) JCOA; (distributed) Alt Sax, Arise, Birth, CJR, CRI, Chatham Square, Concept, Dimension Five, EPI, Finnadar, India Navigation, Labor, Mbari, Nessa, New Frontiers, Nodlew, Oblivion, Opus One, Otic, PM, Peoples Music Works, Pyramid, SRP, Seeds, Shi Shi Wu Ai, Sonet, Soundmaster, Strata, Strata-East, Survival, Sweet Dragon, TMS, Testament, Third World, Tribe, Ujamaa, Universal Justice, Watt, Wranebeau.
 Int'l reps.: Canada (New Music Dist'n Serv. in USA), Japan (Trio), UK (Virgin), rest of world (Virgin in UK).
 Jazz Emporium, see Emporium of Jazz.
 Jazzette Recs., 796 Reddoch St., Memphis, Tenn. 38117. Tel: (901) 685-0722. Pres.: Harry Godwin.
 Jazz Kings, see American Themes & Tapes.
 Jazz Land, see Mississippi Sound.
 Jazzology, see Jazzology-GHB.
 Jazzology-GHB Recs., 3008 Wadsworth Mill Pl., Decatur, Ga. 30032. Tel: (404) 289-3797. Pres.: George H. Buck Jr.; VP: Mrs. George H. Buck Jr.; Jazz A&R: Rudi Blesh, Blues & Southland A&R: John Bentley, Sales & Mktg.: George Buck.
 Int'l branch: England.
 Labels: (Owned) Audio Precision, Circle, GHB, Jazzology, Southland.
 Int'l reps.: Australia (Jazztime—Ragtime), Canada (Coda), Denmark (City Serv. Agency), France (Pierre Vorian), Italy (Bioniovanni), Japan (Anz), Netherlands (Olivier).
 Jazz-Talk, see Audiofidelity.
 Jean, see Alithia.
 Jed Recs. Inc., 2935 Berry Hill Dr., Nashville, Tenn. 37204. Tel: (615) 255-6535. Pres. & A&R: John E. Denny; VP: Mary Claire Rhodes; Nat'l Sales: Joe Gibson; Pub.: Earl Owens; Nat'l Promo.: Curley Rhodes; Southeastern Promo.: Bill Trigg; Overseas Sales & Development: Bill Jefferies.
 Jemkl Rec. Corp., 1451 N. Bayshore Dr., Miami, Fla. 33131. Tel: (305) 358-4747. Pres.: Emil Pettite; VP: Morton Browne; Gen. Mgr. John E. Pettite; Promo.: Jenny Jarrells, James Novack, Tiana Calanni, S. Train.
 Labels: (Owned) Bullet, Children's World, Jemkl; (distributed) Iron Horse.
 Jerden Inds. Inc., 1810 Seventh Ave., Seattle, Wash. 98101. Tel: (206) 622-0470. Pres. & Gen. Mgr.: Jerry Dennon.
 Labels: (Owned) Jerden, Burdette, Panorama, Piccadilly.
 Jerhart, see Hawk.
 JermA Prod'ns, 1410 E. 72 St., Chicago, Ill. 60619. Tel: (312) 752-2755. Pres.: U.S. Warren.
 Labels: (Owned) JermA, Chytowns.
 Jerry, see Casa Prod'n.
 Jessup Bluegrass, see Jessup.
 Jessup Country, see Jessup.
 Jessup Recs. Inc., 3150 Francis St., Jackson, Mich. 49203. Tel: (517) 782-3445. Pres., Sales & Mktg.: Pub., Adv., Promo., Tape & Int'l: Larry Jessup; VP & Pop A&R: Carl Fracala.
 Labels: (Owned) Gold City, Jessup Bluegrass, Jessup Country, Jessup Sound Alikes, Polka-Rama.
 Jessup Sound Alikes, see Jessup.
 Jewel Rec. Corp., 728 Texas St., Shreveport, La. 71163. Tel: (318) 422-7182/0195. Pres.: Stanley J. Lewis; Exec. VP: F.R. Lewis; VP Sales & Mktg.: Don Logan; VP Promo. Gene Kent; A&R Dir.: Cash McCall; Pub.: Eve Adams; Int'l: Doris Leach.
 Labels: (Owned) Jewel, In, Lewis, Paula, Ronn, Soul Power; (distributed) Plush.
 Int'l reps.: Australia (Festival), Austria (Polydor), Brazil (RCA), Canada (Phonodisc), Denmark (Polydor), Ireland (Polydor), Finland (Polydor), Germany (Polydor), Greece (Polydor), Greenland (Polydor), Iceland (Polydor), Italy (Polydor), Japan (King), Malaysia (Festival), Mexico (Gamma), Netherlands (Polydor), New Zealand (Festival), Norway (Polydor), Philippines (Festival), Portugal (Polydor), Singapore (Festival), Spain (Polydor), Sweden (Polydor), Switzerland (Polydor), UK (Polydor)
 Jezreel, see Midway
 Jilguero, see Rio Grande.
 Jin, see Jin & Swallow.
 Jingles, see Centaur.
 Jin & Swallow Rec. Co., PO Box 506, 434 E. Main, Ville Platte, La. 70586. Tel: (318) 363-2184. Pres.: Floyd Soileau; Sales Mgr.: Ray Lafleur.
 Labels: (Owned) Jin (distributed by Goldband), Swallow, Bayou, Crazy Cajun, Maison de Soul; (distributed) Lanor.
 Jitney, see Michigan Nickel.
 Jo-Anno, see J&T Recs.
 Jobie, see Ghost.
 Jody, Pa., see Vantage Rec'g.
 Jody Rec. Dist., 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 373-0202, 372-9336. Pres. & A&R: Vince Vallis; VP & A&R: Gloria Black.
 Labels: (Owned) Jody; (distributed) BPL, C.J. Colt, Fax, Firma, Georgia GA, Golden, La Val, Missile, Revival, Sanfris, Soultrack, Vic.
 Joed, see Paramount Rec. Mfg. Co.
 Joel, see Dee-Bee.
 Johnny Reb., see McKinnon.
 Johnson Rec. Co., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Gen. Mgr.: Gil Miller; A&R Dirs.:

Henry Boye, Wayne Stierle; Research & Creative Dir.: Wayne Stierle; Pub. & Promo. Dir.: Jim McCarthy; Prod'r: Jeff Lane.
 Labels: (Owned) Johnson, Jolie; (distributed) Virginia, Joker, see Lifetime.
 Jolar Rec. Co., c/o John Sullivan Theatrical Agency, 80 Boylston St., Boston, Mass. 02116. Tel: (617) 426-6617. Owner: John J. Sullivan; Mgr.: Reed A. Sullivan. Labels: (Owned) Jolar, Reed.
 Jolie, see Johnson.
 Jolly Dutchman, see American Music Corp.
 Jolly Rogers, see Polydor Inc.
 Jon-Ark, see Alley.
 Jonel, see John L. Sullivan.
 Jo-Park Recs. Inc., 100 Park Pl., Newark, N.J. 07102. Tel: (201) 622-8453. Pres.: Joseph Schulman.
 Labels: (Owned) Banshee, Yussels.
 Jox, see Epstein Entns.
 Joy, see Rebel.
 Joyous Melodies, see Praise Rec'gs.
 Joy, see John Harvey.
 Jubal Recs., PO Box 564, Hendersonville, Tenn. 37075. Tel: (615) 824-8561/1232. Owner: Sally Johnston. Pres.: Tommy Johnston.
 Jubilee Go, see Sunshine.
 Juca, see CMC Rec'g.
 Judd Recs., 812 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-1606. Pres. Sherri Jerrico; VP: Morris Hall.
 Jude, Md., see Three Star-Int'l.
 Jude Recs. (div. of The Musik Factory), 1812 Procter St., Port Arthur, Tex. 77640. Tel: (713) 982-7121. Owner: Floyd J. Badeaux.
 Labels: (Owned) Jude, Good n' Country, Sol, Spindletop, Top Ten.
 Jugoton, see Apon.
 Juke Rec. Co. Inc., 4518 N. Franklin Rd., Indianapolis, Ind. 46226. Tel: (317) 542-1334. Pres.: Thomas Willis, Sec'y-Treas.: Verla Willis; Sales: Steve Thomas, Promo. Mgr.: Alan Burke.
 Jules-Tones, see St. Clair Prod'ns.
 Just Like Real Recs. Inc., 257 N. Beacon St., Brighton, Mass. 02135. Tel: (617) 254-6272. Pres. Peter Casperson; A&R: Bob Runstein.
 Just Sunshine, see Famous Music.

K

K-Ark, see Arctco.
 K C, see King Cole.
 K D, see Ken-Dee.
 K S S, see Kennett Sound Studios Inc.
 K-Town Recs. (div. of Tippe Toe Music), 1104 Morrell Rd., Knoxville, Tenn. 37919. Tel: (615) 588-6133. Pres. J. W. Tipton, VP: Mary Brooks
 Kaimontone Rec'g Co., 213 Bedford Court, Portsmouth, Va. 23701. Pres.: Carey Hall Cleaves.
 Kajak Rec. Corp., 155 First St., Carlisle, Iowa 50047. Tel: (515) 989-0794. Pres., Sales & Mktg.: Promo., Tape & Int'l: Harold L. Luick; VP, Pub. & Adv.: Thomas E. Reeves; Pop A&R: Gary B. Audsley; Classical A&R: Polly A. Hearer.
 Labels: (Owned) Kajak, Red Rock, Ven-Jence, Vision.
 Kale Recs., Rt. 2, Newark, Ohio 43055. Tel: (419) 223-2677. Partners: L.F. Kazee, Donald F. Lewis
 Labels: (Owned) Kale, Mound.
 Kama Sutra, see Buddha/Kama Sutra.
 Kangaroo Recs., 302 E. Dewey Ave., San Gabriel, Calif. 91776. Tel: (213) 288-5435. Owner & Pres: Les Kangas; Owner & VP: Toni Kangas.
 Labels: (Owned) Kangaroo, Koo-Koo
 Kansu, see Deesu.
 Kanwic, see High Fidelity.
 Karass Recs. Inc., 72 Thorne Pl., West Keansburg, N.J. 07734. Tel: (201) 787-3891. Pres. Joe McHugh, VP & Gen. Mgr.: Joshua Ericson; Pop A&R Dir.: Steve Sargeant.
 Labels: (Owned) Karass, Grandfalloon, (distributed) Stonehedge.
 Karavan, see Karavan/Kastle.
 Karavan/Kastle Recs., 4647 SW Pendleton St., Portland, Ore. 97221. Tel: (503) 244-0714. Pres. & Gen. Mgr.: Bob Stoutenburg
 Labels: (Owned) Karavan, Kastle.
 Bob Karcy Prod'ns, 437 W. 16 St., New York, N.Y. 10011. Tel: (212) 989-1989. Cable: ROKINTAL. Pres. Bob Karcy; VP: Jack Arel.
 Labels: (Owned) Bark, Roka.
 Kare Recs. Inc., 1391 Oakland Park Ave., Columbus, Ohio 43224. Tel: (614) 263-4344. Pres.: H. Lee Foster; VP & Attorney: James Elleman; Gen. Mgr. & Sales & Mktg: Karl Ferris; Pub. Mgr.: Eddie Pollina; Adv. Mgr.: Rick Stevens; VP & Promo.: Barry Brandt.
 Labels: (Owned) Dolejo, Kare.
 Karma Inc. (div. of Coplin Org. Inc.), 2639 Walnut Hill Ln., Dallas, Tex. 75229. Tel: (214) 358-0176. Pres. Nancy Coplin; Prod'r & Sec'y-Treas.: Sam Coplin, Office Mgr. Freda Bergan, Pub.: Laura Deni.
 Labels: (Owned) Karma; (distributed) New Generation, Tri-City, Ultra-Sound.
 Kasin, see Met Richmond.
 Kastle, see Karavan/Kastle
 Kathy, see Wine.
 Kayaam, see J&T Recs.
 Kaydan Recs. Inc., 5216 Laurel Canyon Blvd., North Hollywood, Calif. 91607. Tel: (213) 877-0472. Pres. Stacy Keach; VP: Mary Keach; Exec. Sec'y: Frankie Newton, Pub. Dori Schirm; Promo.: Ernie Newton
 Labels: (Owned) Kaydan, Campus, Travelanguage
 Kaymar Rec'g Co., 3529 Flannery Ln., Baltimore, Md. 21207. Tel: (301) 944-4823. Pres.: Anthony Smelgus, VP: Mary Lou Smelgus; A&R: Tony Warren; Pub. & Adv.: Norman Colton.
 Keane, see 49th State Hawaii
 Keene, see Briarhead Music.
 Keepsake, see Sound Inc
 Keeta, see Briarhead Music.
 Keith, see Soul-Po-Tion.
 Kelit-Aurora Rec. Corp., 241 W. 18 St., New York, N.Y. 10011. Tel: (212) 989-7200. Pres. Ervin Litker; VP: Eilen C. Connolly.

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy; VP Sales, Mktg. & Promo.: M. Leap. Labels: (Owned) KD.
 Ken Nash Prod'ns, see listing under "N".
 Kennett Sound Studios Inc., South Bypass & S. Jackson Sts., Kennett, Mo. 63857. Tel: (314) 888-2995. Pres.: Joe Keene; VP: Fred Rigdon.
 Labels: (Owned) KSS; (distributed) JEK Int'l.
 Kent, see Cadet.
 Kenwood, see Nashboro.
 Kenya, see Worthy.
 Kerr, N.J., see Alithia.
 Kerr Recs. Inc. (div. of Gib Kerr Entns. Inc.), 15831 Simonds St., Granada Hills, Calif. 91134. Tel: (213) 666-6191. Pres.: Gib Kerr.
 Labels: (Owned) Kerr, Spotlight, Canada (RCA) Int'l reps.: Australia (EMI), Canada (RCA)
 Keyboard Immortals, see Superscope.
 Key Recs., PO Box 46128, Los Angeles, Calif. 90046. Tel: (213) 651-2940. Owner: Vick Knight Sr.
 Kick, see Jakama.
 Kid, see Kidenan.
 Kid Cuz'n, PO Box 182, Midwood Sta., Brooklyn, N.Y. 11230. Tel: (212) 339-3536. Gen. Mgr.: Dick Alexander. Sales Mgr.: Nat. Courtney; A&R Prod'r: Johnny Adwerth.
 Kiderian Recs. Corp., 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres. & Promo.: Raymond Peck, VP, Pub. George Peck; Pop A&R: Tom Petrelli, Sales & Mktg.: Bob Beck
 Branch: Montrose, Calif., 2612 Manhattans, Zip 91020. Tel: (213) 249-4844. Contact: Allan Vavrin, Raymond Peck.
 Labels: (Owned) Kiderian, Armenian, Black Beauty, Dick/Hike, Illinois Prod'g Corp. (ILL), Kid, (distributed) LRM, Recordgraph, Virgin Vinyl
 Kiehart, see Paul Wolfe.
 Kilgore Recs., PO Box 641, Leesville, La. 71446. Tel: (318) 238-9111. Pres. & Promo.: John E. Kilgore; A&R Dir.: O.A. Raby; Gen. Mgr. Joe Kilgore.
 Labels: (Owned) Gotown, Kilgore.
 Kim-Pat Recs., 301 S. Main, Fayetteville, Tenn. 37334. Tel: (615) 433-1683. Pres.: Bill Trigg.
 Kim Recs., PO Box 383, Tarrytown 10591, 38 Rhoda Ave., Haverstraw, N.Y. 10927. Tel: (914) 429-9371. Pres.: W. Hank Smith; Gen. Mgr. Lynda Mack
 King Bluegrass Recs. Inc., 4766 Glendale-Milford Rd., Cincinnati, Ohio 45242. Tel: (513) 891-0415. Pres. A&R, Pub. & Adv. & Int'l: Robert Trout; VP: Jeremiah Green; VP & Promo. Thomas Borns; Sec'y-Treas. & Sales & Mktg. John Borns.
 Labels: (Owned) King Bluegrass, (distributed) Lemco.
 Int'l reps.: Japan (Bluegrass Entns.), UK (Mike's Country Music Room, Paragon)
 King Cole Entns., PO Box 2194, Memphis, Tenn. 38102. Pres.: J. Salvador Cole, VP & Gen. Mgr.: Ruthe Cole, VP & Pub.: J. Cole; A&R, Sales & Mktg.: Bobby King, Adv.: Annie Cole.
 Labels: (Owned) Gospel Express, Home Boy, Hub City, KC, Salvador, Sound of Memphis
 Kingdom, see North American Rock
 King James, see J. Bullard.
 Kingsway, see Audio Bible Studies
 Kirshner Recs., 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 489-0440. Pres. Don Kirshner, Exec. VP: Herb Moelis; VP & A&R: Wally Gold, Promo. Dir.: Roger Grod (SEE ADVERTISEMENT)
 Klavier Recs. Inc., 5652 Willowcrest Ave., North Hollywood Calif. 91601. Tel: (213) 980-8254, 877-8046. Pres. Harold L. Powell; Sales & Mktg.: Patricia E. Powell, Adv.: Bert Jansson; Int'l: Robert Winning
 Int'l reps.: Spain (Movieplay), Switzerland (Symphony Tone)
 Sid Kleiner Music Entns., Box 282, Rt. 513, Califon, N.J. 07830. Tel: (201) 832-2930/2430. Pres. & Sales Mgr.: Sid Kleiner, Tape Mgr.: Trudy Kleiner
 Labels: (Owned) Country-King, Top-Star.
 Klub, see Mark Five.
 Knight, see Crimson Dynasty
 KoKo, see Stax
 Kone, see PS Prod'ns
 Konk, see ABC/Dunhill
 Koo-Koo, see Kangaroo
 Kool, see Allstar.
 Kool Kat, see MSK Prod'ns.
 Koop, see Voyager.
 Kosmic Lady, see Studio 10
 Country 44, see Seagull
 Kozmik Recs., PO Box 52, Hazlehurst, Ga. 31539. Tel: (912) 375-7448. Pres.: Bob Holland, VP: Wee Willie
 Kubaney, see South Eastern.
 Kudu, see Creed Taylor Inc
 Kwanza, see Warner Bros
 Kwik Chick, see Memnon

L

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 L I R S, see Long Island Rec'g
 L J, see Challenge.
 L M I, see Lee Magid Inc.
 L M R, see Kiderian.
 L T M, see Les Trois Mousquetaires USA.
 L V Strip, see PS Prod'ns
 L & W Financial & Ind'l Development Corp., 9101 S. Dante, Chicago, Ill. 60619. Tel: (312) 375-5644. Contacts: William H. Lasley, Ricardo Williams
 Labels: (Owned) Shock, Toya, Zodiac
 Labor, see Jazz Composer's Orchestra Ass'n
 La Comedie Francaise, see Everest.
 Ladd, see White Rock.
 Lado-A, see Golden Souds
 Lado Tres, see Texas Sound
 Laff Recs., 4218 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 737-1000. Pres.: Louis Drozen; VP: David Drozen; Treas.: Michael Drozen.
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Int'l reps.: Canada (Coda), Denmark (Dansk).
 Lake Front, see Courier-Empire
 La Louisianne Recs & Dist. Co., 3211 Johnston, Lafayette, La. 70501 Tel: (318) 234-4118. Owner, Pub., Adv., Promo. & Tape: Carol J. Rachou, Sales Mgr. Dave Witherington
Labels: (Owned) La Louisianne, Belle, Tamm.
 Lanor Recs., PO Box 233, 207 N. Main St., Church Point, La. 70525 Tel: (318) 684-2176 Pres. Lee Lavergne. (Distributed by Goldband & Jin & Swallow).
 Lanta, see Atterram Prod'ns.
 La Salle Rec'g Co., 8959 S. Oglesby, Chicago, Ill. 60617. Tel: (312) 375-4276 Pres., A&R & Int'l: Armond Jump Jackson; VP, Sales & Mktg. Oscar Jackson.
Labels: (Owned) LaSalle, Fay
 Latin (Discos) Int'l Inc., see Discos Latin Int'l Inc.
 Laufer Co., 7060 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 467-3111. Pres.: Charles Laufer
Labels: (Owned) LEG (Laufer Entertainment Group).
 Laufer Entertainment Group (LEG), see Laufer Co.
 Laurie House, see Laurie.
 Laurie Recs. Inc., 165 W. 46 St., New York, N.Y. 10036 Tel: (212) 582-2975. Pres., Treas., Sales & Mktg. Pub., Adv., Tape & Int'l: Robert Schwartz; VP & Promo.: Gene Schwartz; Sec'y & Pop A&R: Eliot Greenberg.
Labels: (Owned) Laurie, Laurie House; (distributed) Audicon.
 La Val, La., see Big Deal
 La Val, N.Y., see Jody.
 La Val Rec. Mfg., 226 N. Burdick St., Kalamazoo, Mich. 49006 Tel: (616) 342-5328. Pres. Vic La Val; Gen. Sales Mgr. Vincent Taylor; Sales & Promo. Harry Whited
Labels: (Owned) Boss, La Val, Vic; (distributed) Bay Tone, Comedian, Dooto, Funky Finger, T&L, Weird World
Int'l rep.: UK (Flyright).
 Lavette Recs., 4640 Louise Ave., Encino, Calif. 91316 Tel: (213) 877-5098 Prod'r & Pop A&R: Lindy Blaskey; VP, Pub. & Adv. H. Blaschke; Gen. Mgr. & Sales & Mktg.: J. Franchini, Nat'l Promo. J. Corazzi
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 Law U, see Seven Arts Press.
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Int'l rep.: UK (Beacon)
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 Legacy, see Sabre Prod'ns
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Labels: (Owned) Le Mans, GTO.
 Lemco, see King Bluegrass
 Lemon Stereo Int'l, 3410 Ave R, Lubbock, Tex. 79412. Tel: (806) 744-5590. Co-owner & Prod'r: Bud Andrews; VP & Sales & Mktg. Ed Wilkes.
 Leonard Prod'ns Inc., PO Box 222, Gainesville, Tex. 76240. Tel: (817) 665-4076. Pres.: Joe M. Leonard Jr.
Branch: Dallas, Tex., 4255 LBJ Fwy., Suite 282. Zip: 75234. Tel: (214) 661-5748.
 Les Trois Mousquetaires USA, 315 S. Beverly Dr., Suite 410, Beverly Hills, Calif. 90212. Tel: (213) 553-1601. Pres.: Guy L. Herisson; Gen. Mgr.: Michael Shapiro; VP & Promo. Antony Lytle.
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 Lifetime Rec'gs, 133 North St., Rochester, N.Y. 14604. Tel: (716) 454-1269. Owner: Lester Osband.
Labels: (Owned) Lifetime, Joker, Lyndell.
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 Lightning, see Crimson Dynasty.
 Lightning Express, see Rounder.
 Lily, see Blue Hour.
 Limglight, see Phonogram.
 Lincoln, see American Sound.
 Lindberg Rec. Corp., 1445 Sunset Ridge Rd., Glenview, Ill. 60025 Cable: LINREC. Pres.: Sven Lindberg; A&R: Aase Thomsen; Mktg. Dir.: Bjorg Larsen.
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 Lindell, see Lavette.
 Lions Den, see Stacy-Lee.
 Lisa, see Dani.
 Listener's Digest Servs. Inc., PO Box 299, Provo, Utah 84601. Tel: (801) 373-3456. Bd. Chm.: Lael J. Woodbury; Pres.: Kaye L. Jensen; VP Mktg.: Ron F. Payne.
Labels: (Owned) Listener's Digest, Cassette NET.
 Listening Library Inc., 1 Park Ave., Old Greenwich, Conn. 06870. Tel: (203) 637-3616. Pres. & Gen. Mgr.: A. Ditlow; VP & Sec'y: H.P. Ditlow.
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 Little Crow Rec'g Co. Inc., 40 Washington Ave., Hutchinson, Minn. 55350. Tel: (612) 897-8155. Pres. & Int'l: Dr. Lester Schuft; VP, Sales & Mktg., Pub., Adv. & Promo.:

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Labels: (Owned) Apache, Cocktail, Little Crow.
 Little David Recs. Co. Inc., 8921 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-5501. Mgrs.: Monte Kay, Jack Lewis.
 The Little Rec. Shop, see Famous Music.
 Little Star, see World Peace.
 Living Language Courses, see Franson Corp.
 Living Shakespeare, see Audio Book.
 Loadstone, Calif., see Loadstone & Open.
 Loadstone, La., see Big Deal.
 Loadstone & Open Rec. & Music Co., 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres. & Sales Promo. Dir.: Walter C. Stone, Sales Mgr.: B.M. Stone; Pub.: Mike Moeller; Promo. John Harris, Floyd White.
Labels: (Owned) Loadstone, Open.
Int'l reps.: Belgium (Frankie).
 Lodestar Recs., 11225 Ewing Circle, Minneapolis, Minn. 55431. Tel: (612) 888-2011. Owner: C.B. Brown
 Logos, see Symposium Assocs.
 L'Oiseau Lyre, see Argo Sight & Sound.
 Lo-Lace, see Viscojon.
 Lollipop, see Fairlyland.
 London Recs. Inc., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) 675-6060. Cable: FULLRANGE. Pres. D.H. Toller-Bond; VP Pop A&R: Walt Maguire; VP Classical Div.: Terry McEwen; VP Sales & Mktg.: Herb Goldfarb; Adv. & PR Mgr.: Bob Small; Promo. Mgr.: Dave Marshall; Single Sales & Promo. Mgr. Sy Warner, Foreign Dist'n Mgr.: Mimi Trepel.
Branches: Los Angeles, San Francisco, Calif.; Atlanta, Ga.; Chicago, Ill.; Boston, Mass.; New York, N.Y.; Cleveland, Ohio (See Record & Tape Wholesalers sections for complete listings).
Int'l branch: Canada.
Labels: (Owned) Deram, London, Parrot, phase 4, Richmond Opera Series, Stereo Treasury Series; (distributed) Ashley, Chapter One, Coliseum, Hi, Hi Country, MAM, Pawn, Threshold, UK.
Int'l rep.: Worldwide except Canada (Decca in UK). (SEE ADVERTISEMENT)
 Long Groove, see Lako.
 Long Island Rec'g, 72 Orange St., Brooklyn, N.Y. 11201. Tel: (212) 875-6193. Owner: Ernest W. Ucko.
Labels: (Owned) LIRS.
 Loop, see Clairborne Inc.
 Lore, see Blue Star.
 Loren, see Capsoul.
 Love, see Custom.
 Love the Ladies, see Studio 10.
 Lowdown, see Earth Prods.
 Loyd, see House of Loyd.
 Loyd of Nashville, see House of Loyd.
 Luau, see Boddie.
 Lucifer Recs., PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935 Pres. Ron Luciano.
 Lucky, see Adco Rec'g.
 Lucky Leprechaun, see American Music Corp.
 Luffcin, see Goldband.
 Lummtone, PO Box 11121, Los Angeles, Calif. 90011. Tel: (213) 734-4459. Pres.: Lummie J. Fowler
 Luray, see Frankie.
 Lusty, see Sound Inc.
 Luv, see GM Prod'ns.
 Lyndell, see Lifetime.
 Lyricord Recs., 141 Perry St., New York, N.Y. 10014. Tel: (212) 929-8234. Pres.: Peter Fritsch.
Labels: (Owned) Lyricord, Eterna, Experiences Anonimes.

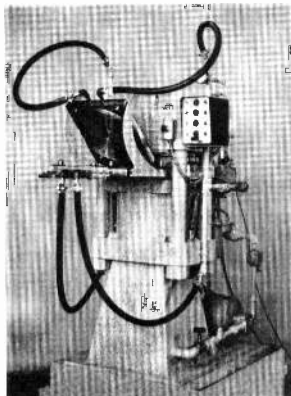
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M Recs. (div. of Horseshoe Prod'ns), 3510 Langley Dr., South Bend, Ind. 46614. Tel: (219) 291-3262. Owner, Pres. & Mgr.: Webb Foley; Gen. Mgr.: Ruth Brown; Sales Mgr.: Kim Brown.
Branches: Long Beach, Calif., 3713 Fanwood Ave. Tel: 90808. Tel: (213) 429-1700. Gen. Mgr.: Ann Harmon; Sales Mgr.: Judy Powell—Nashville, Tenn., Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: (615) 226-3333.
Labels: (Owned) Goldcrest, M.
 M A M, see London.
 M B, see MBA Music.
 M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-2847. Pres.: Marc Brown; Sec'y-Treas.: Roz Chumsky.
Labels: (Owned) MB.
 M B S, see Paramount Rec. Mfg. Co.
 M C A Recs. Inc., 100 Universal City Plaza, Universal City, Calif. 91608. Tel: (213) 985-4321. Cable: MUSICOR. Pres.: J.K. Maitland; Admin. VP: Lou Cook; VP Mktg. Rick Frio; VP Sales: Vince Cosgrave; Pub. Dir.: Michele DiGrazia, Karen Shearer; VP Promo.: Pat Pipolo; VP Int'l: Lee Armstrong.
Int'l branches: Canada, England.
Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Honolulu, Hawaii, K&A Dist., Chicago, Ill.; New Orleans, La.; Baltimore, Md.; Boston, Springfield, Mass.; Detroit, Mich.; Minneapolis, Minn.; Kansas City, St. Louis, Mo.; Collingswood, N.J.; Buffalo, Gloversville, New York, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Oklahoma City, Okla.; Pittsburgh, Pa.; Memphis, Tenn.; Dallas, Houston, Tex.; Seattle, Wash.; Milwaukee, Wis. (See Record & Tape Wholesalers section for complete listings).
Labels: (Owned) MCA, Coral; (distributed) Rocket, Shal-ter, Sounds of the South, Track. (SEE ADVERTISEMENT)
 M F R, see Met Richmond.
 M G M, see Polydor Inc.
 M G M/Kolob, see Polydor Inc.
 M G M/South, see Polydor Inc.
 M J R, see Master Jazz Rec'gs.
 M L E Recs., 4261 Crenshaw Blvd., Los Angeles, Calif. 90008. Tel: (213) 296-7953. Pres.: Huey R. Harris; Musical Dir.: Quinn Harris; Nat'l Promo.: Verdell Jackson.

M M, see Creative Sound.
 M M O, see Music Minus One.
 M M P, see Music Mountain.
 M O L Recs., 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 469-5838. Owner: George Jay. (Distributed by Dore).
 M O R, see Boot.
 M P S (Germany), see BASF Systems.
 M & R, see Met Richmond.
 M R C, see Sound Inc.
 M R H, see Goldband.
 M-S, see MSK Prod'ns.
 M S K Prod'ns Inc., 8880 Hubbell Ave., Detroit, Mich. 48228. Tel: (313) 272-1484. Pres.: Chet Kajeski; Exec VP: Gerald Snyder.
Labels: (Owned) Dearborn, Kool Kat, M-S
 M S P Recs., PO Box 35004, Zip: 55435; 2353 Unity Ave. N., Minneapolis, Minn. 55422. Tel: (612) 529-8076 Pres.: D.L. Johnson; Sec'y: Vee Larson
 M T W Rec. Prod'ns, PO Box 171, Bellevue, Wash 98009 Tel: (206) 454-2167. Owner: Mike Wing
 M V H, see Record Rendezvous.
 M & W, see Style Wooden.
 MacArthur, see Sunshine.
 MacArthur Publ'g, 1659 Sweetbrier St., Palmdale, Calif. 93550. Tel: (805) 947-1232. Pres.: Glenn MacArthur, VP, Classical A&R: Doris Patte; PR & Sales: David R. Crocker; Pop A&R, Mktg., Pub., Adv., Promo., Tape & Int'l: Glen MacArthur. Branch: PO Box 82, 38306 Ninth St. E. Zip: 93550. Tel: (805) 947-0777
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Int'l reps.: Austria, Benelux, France, Scandinavia, U.K. (Karl I. Schneider in Germany).
 Mace, see Scepter.
 MacGregor Rec., 729 S. Western Ave., Los Angeles, Calif. 90005. Tel: (213) 384-4191.
 Mach, see Hi Rec'g.
 MacLoc Assocs., 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: G. J. McCarthy; VP Alice McCarthy; A&R & Prod'r: Jan Lucas.
Branch: Palm Springs, Calif., PO Box 1370. Zip 92262. Tel: (714) 327-3093. Pres.: Jan Lucas.
Labels: (Owned) Del-Star, Echo.
 Mad, see JS&A Artists.
 Madison Hall Prod'ns, 121 Lyman St., Springfield, Mass. 01103. Tel: (413) 734-3376. Pres.: Mark Lee Woods, VP: James Hogan; A&R: Gil H. George, Flem DiAngelis
Labels: (Owned) Rane, Detroit, Supreme.
 Madrigal, see Ottao.
 Magic, see Biscayne.
 Magic Carpet, see Monument.
 Magic Touch, see Black Falcon.
 Lee Magid Inc., 5750 Melrose Ave., Hollywood, Calif. 90038. Tel: (213) 463-2353. Cable: LEEMAG Pres. Lee Magid; Int'l: Robert Weiss.
Labels: (Owned) LMI, Nightwatch.
 Magnum/Onyx Recs., 431 Bryant, San Francisco, Calif. 94107. Tel: (415) 957-1234. Gen. Mgr.: Paul Rose.
 Mail-Order Recs., 2300 Lincoln Ave., Fort Worth, Tex. 76106 Tel: (817) 626-9764. Owner: John Case.
Labels: (Owned) Dawn, Priority.
 Mainstream Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 247-0655. Pres. & A&R: Bob Shad, VP, Sales & Mktg. & Promo.: Maury Apatow.
Labels: (Owned) Mainstream, Red Lion. (distributed) Brown Dog, IX Chains.
 Maison de Soul, see Jin & Swallow.
 Majestic, see American Tape Corp.
 Major, see Thomas J. Valentino.
 Majorette, see Thomas J. Valentino.
 Makai Recs., PO Box 524, Kailua-Kona, Hawaii 96740. Tel: (808) 329-3174. Cable: NAKA. Owner: Jeanne Nakashima.
Labels: (Owned) Makai; (distributed) Vicor.
 Malaco Inc., PO Box 9287, Zip: 39206; 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522/4541. Pres.: Mitch Malouf; VP's: Tommy Couch, Gerald Stephenson; A&R Dir.: Tommy Couch; Nat'l Promo. Dir.: Joe Lewis.
Labels: (Owned) Chimneyville, Malaco.
 Mandala Recs., 300 Berkley Dr., Suite 4, Madison, Tenn. 37115. Tel: (615) 865-0273. Pres. & Int'l: Louis Lofredo; VP & A&R: Bob Gallo.
 Manfield Music Co., 27335 Penn St., Inokster, Mich. 48141. Tel: (313) 274-5905. Pres., Promo. & Int'l: Otis G. Johnson; VP: John Washington; Ass't to the Pres.: Pop A&R & Adv.: Eartha Faust; Classical A&R: Duane Fox; Sales & Mktg.: George Johnson; Promo.: R. Simpson.
Labels: (Owned) Campy, Faust, Fox, Simpson.
 Mango, see Capitol.
 Mankind, see Nashboro.
 Manna Recs., 2111 Kennere, Burbank, Calif. 91504. VP & Gen. Mgr.: Hal Spencer; Sales & Mktg.: Carl Farrer, Pub.: Bill Asher.
Labels: (Owned) Manna, Sun Light; (distributed) Doca.
 Mantecore Recs. Ltd., 170 E. 61 St., New York, N.Y. 10021. Tel: (212) 421-4057. Chm.: Stewart Young; Pres.: Mario Medious. (Distributed by Atlantic)
 Mantis Rec. Corp., 8226 Georgia Ave., Silver Spring, Md. 20910. Tel: (301) 589-3086. Pres. & A&R: Cotter Wells; Exec. VP & Gen. Mgr.: Bill Tate.
 Mantra Music Prod'ns, 222 E. Garvey Ave., Monterey Park, Calif. 91754. Tel: (213) 283-7086. Gen. Mgr.: Michael G. Rockwell.
Labels: (Owned) Mantra.
 Maranatha, see Creative Sound.
 Maranatha Music, 3001 W. Sunflower, No. B. Santa Ana, Calif. 92704. Tel: (714) 979-8536. Pres. Charles Smith; Sec'y: Michael MacIntosh
 Maranta Recs. Inc. (div. of Maranta Music Ents. Inc.), PO Box 9, Wyckoff, N.J. 07481. Tel: (201) 891-0037. Pres. & A&R: Clancy Morales; VP & A&R: Larry Spencer, Senior VP & Latin A&R: Marty Sheller; VP & Gen. Mgr. Jackie Morales; VP & Promo., Pub. & Adv. Luis Morales Valquez.
Int'l branch: Puerto Rico.
Labels: (Owned) Blue Pond, Maranta, Morro.
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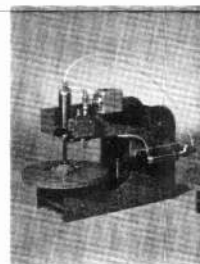


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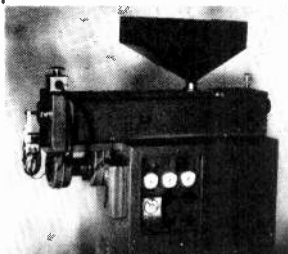
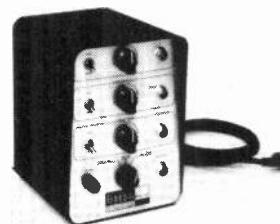
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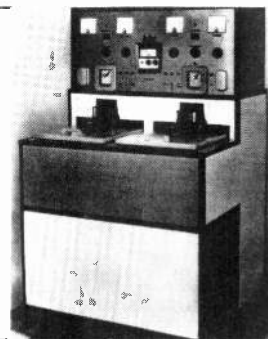


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- Marjon Recs.**, 159 Easton, Sharon, Pa. 16146. Tel. (412) 347-4726. Owner: John Krizancic; Mgr. & Promo.: Martha Krizancic.
Labels: (Owned) Marjon; (distributed) Balkan, Hi-Fi, Du-Tam, Greyko, Spotlight.
- Mark**, see Creative Sound.
- Mar-Kay Rec'g Co.**, 1 Scotch Pine Dr., Collinsville, Ill. 62234. Tel: (618) 344-4443. Pres. Mary Joyce; VP & Promo.: Ron Allen; VP & A&R: Phyllis Darner; Pub Mgr.: Leslie Darner.
- Mark Five Inc.**, 10 Michael Dr., Greenville, S.C. 29610. Tel (803) 269-3961. VP & Gen. Mgr. Joe Hoffman, Pop A&R: Otis Forrest; Sales & Promo. Mgr., Bob Edwards; Prod'n Ass't: Royce Webb.
Labels: (Owned) Halo, Klub, Mark Five, Mastertone, Oval.
- Mark IV Recs. Inc.**, 6813 Lundbergh Blvd., Philadelphia, Pa. 19142. Tel: (215) 365-8573. Pres.: Chuck Cooper; Exec. VP & Sales & Mktg.: Harold B. Cooper; Gen. Mgr. Hezekiah Cooper Jr.; A&R Dir.: Dorris Hall, Adv. Carroll Cooper; Pub.: Frank C. Brown, Eugene Buckley
Labels: (Owned) Acton City, Cooper, Flower, Mark IV, Norcross, Philly Music.
- Marlo Rec. Co.**, Box 49, Rt. 1, Utica, N.Y. 13502. Tel: (315) 724-0895. Pres.: Marlo Ketchum; Gen. Mgr.: Floyd Ketchum
Branch: New York, N.Y., 112 E. 19 St. Zip: 10003. Tel (212) 982-7290. Mgr.: Sheldon Freund.
- Mars la Tour**, see Atteram Prod'ns.
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Labels: (Owned) RoTab.
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Int'l branch: Canada.
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Marveltone, see Marvel.
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Labels: (Owned) Marycord, Antonian.
- Mason**, see Decatur.
- Master 5**, see Stereo Dimension.
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- Master Soul**, see Warren.
- Mastertone**, see Mark Five.
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- Mazingos**, see Gospel Prod'ns.
- Mbari**, see Jazz Composer's Orchestra Ass'n.
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- Meadowlands Recs.**, 1130 E. 215 St., Bronx, N.Y. 10469 Tel (212) 231-3252. Owners: Izak Breslauer, Leslie Hanson
- Mecca**, see Nashville Int'l.
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Labels: (Owned) Continental, Flying C, Medallion, Oasis
- Media-Expo**, see Stag Rec.
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- Meehan**, see Power House.
- Mega**, Tenn., see PIP.
- Mega Recs. & Tapes Inc.**, 1605 Hawkins St., Nashville, Tenn. 37203. Tel (615) 244-5544. Pres. M. David Bell; A&R Dir.: Larry Rogers; Nat'l Sales & Promo. Dir. Ed Hamilton.
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- Melbourne, see Marvel.
- Melmark, see Custom Fidelity.
- Melodeon, see Biograph.
- Melodia, Ill., see Polish Rec. Center.
- Melodia, N.Y., see National Gramophon
- Melodias, see Discos America.
- Melodiya, see National Gramophon.
- Melodiya/Angel, see Capitol.
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- Memnon Recs. (div. of Memnon Ltd.), PO Box 84, Glen Cove, L.I., N.Y. 11542 Tel: (516) 676-6753 Pres. & Pop A&R: Krzysztof Z. Purzycki, VP & Gen. Mgr. Cezimir V. Swier; Classical A&R: Joseph Paddington; Nat'l Promo. Dir. Richard W. Babeuf; Int'l: Philip K. Green
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- Memorabilia, see Bernhall Corp.
- Memphis Pyramid, see River City Review
- Menorah, see House of Menorah.
- Mercury, see Phonogram.
- Mericana, see Caytronics Corp
- Merry, N.Y., see AA Recs.
- Merry, Tex., see Mary Frances Odle
- Message, see Superior.
- Metra/Politan, see Country/Politan.
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- Michelle, La., see Montel
- Michelle, Ohio, see North American Rock.
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- Middletown, see McKinnon.
- Midland Int'l Recs. Inc., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 541-5100. Cable MIDSONG Pres. Bob Reno, VP Bus. Affairs & Int'l Albert Peckover, A&R Dir. Edward O'Loughlin; Admn. Co-ord. & A&R Harry Spiro; Pub. Dir. Sandra Jetton. (Distributed by RCA) (SEE ADVERTISEMENT)
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Int'l branch: Japan.
Labels: (Owned) Music Minus One (MMO), Classic Jazz, Proscenium.
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 Muza, see Polish Rec. Center.
 My, see Wild.
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 Mystic Sound, see Mystic.

N

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Int'l reps.: Benelux (Barclay in France), France (Barclay), Scandinavia (Sonet Grammofon in Sweden), Switzerland (Barclay in France), rest of the world (Polydor Int'l in Germany).
 Ken Nash Prod'ns, 514 Apache Dr., Hopkinsville, Ky. 42240. Tel: (502) 885-3100. Pres. & A&R: Kenneth Nash Woosley, PR & Promo. Dir.: Don Marsilis.
Labels: (Owned) NACO; (distributed) Easy Prize.
 Nashtown, see Hal Neely.
 Nashville Int'l Corp., 1006 17 Ave. S., Nashville, Tenn. 37202. Tel: (615) 254-1049. Pres. & Int'l: Reggie M. Churchwell; VP Sales: Johnny Sutherland; Prod'r: Rayburn Anthony; PR Dir.: Sue Hensley.
Labels: (Owned) Mecca, Phoenix.
 Nashville Sound, see National Recs.
 Nashville West Recs., 124 Country Side Dr., Bakersfield, Calif. 93308. Tel: (805) 399-2522. Owner & Pres.: Jim Fowler; A&R: Dennis Payne; Pub. & Promo. Dir.: Bobbi Austen.
 National Gramophon Works Corp., PO Box 99, Mount Kisco, N.Y. 10549 Tel: (914) 666-2118. Dir.: Marvin Rosenstock.
Labels: (Owned) Melodia, Melodiya, Panton, Supraphon.
 National Recs., 728 16 Ave. S., Nashville, Tenn. 37201. Tel: (615) 244-4064. Contact: Tex Clark.
Labels: (Owned) Music City, Musicville, Nashville Sound.
 National Stage Band Camps Inc., 11611 S. Normandy, Worth, Ill. 60482. Tel: (312) 448-7955. Pres. Ken Morris; Admin'r. Ken Kistner.
Labels: (Owned) SJC.
 Natru, see Viscojan.
 Natural Groove Music & Prod'n Co., 81 Madison Bldg., Suite 1504, Memphis, Tenn. 38103. Tel: (901) 526-4097. Pres. Ronald Townsend; Sec'y: Margaret T. Townsend
Labels: (Owned) Natural Groove, Beale Street Blues, Truth of the Matter.
 Hal Neely Prod'ns Ltd., PO Box 465, Madison, Tenn. 37115. Tel: (615) 865-9113. Pres.: Hal G. Neely.
Labels: (Owned) Blue Denim, Nashtown, Rap.
 Neginah, see Fran
 Neighborhood, see Famous Music.
 Neil Recs., 525 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 692-4508. Gen. Mgr. Neil A. Kjos Jr.
Labels: (Owned) Neil, GWMV.
 Neon Rec'g Co., 4128 Lorain Ave., Cleveland, Ohio 44113. Tel: (216) 631-5877. Pres. Don Loving; VP: Sherill Loving, Promo. Mgr.: Dee Johnson.
 Nessa, see Jazz Composer's Orchestra Ass'n.
 Never Ending Music, see Argus.
 Nevermore Recs., 816 W. Alden Ave., Valdosta, Ga. 31601.

Tel: (912) 247-1212. Pres.: Bill Tullis; VP: David Asher.
Labels: (Owned) Azalea, Nevermore, Nitro.
 New Colony Recs., Box 525, Rt. 8, Chillicothe, Ohio 45601. Tel: (614) 663-2544. Pres. & Owner: Joe Waters; Sales & Mktg.: Becky Carce; Pub. & Adv.: Chris Cawood; Promo.: Chauncey Kinnaman.
Branch: Columbus, Ohio, 209 S. High St. Zip: 45601. Tel: (614) 224-7848. Chief Operator: Bruce Helmink.
Labels: (Owned) New Colony, Autumn Leaf.
 Newcomb Rec'g Studios, 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner, Pop A&R & Pub.: W.S. Newcomb; Promo.: George P. Newcomb.
Labels: (Owned) Baron.
 New England Rec. Co., PO Drawer 520, Stafford, Tex. 77477. Tel: (713) 723-3918. Pres. & Gen. Mgr.: Daniel Andrade; A&R Mgr.: Walker Anders; Music Mgr.: Odessa Andrade.
 New Frontier, see ArLuE Inc.
 New Frontiers, see Jazz Composer's Orchestra Ass'n.
 New Generation, see Karma Inc.
 New Gramophone Society, see Stanyan.
 New Horizon, Colo., see Owl.
 New Horizon Recs., 3398 Nahatan Way, Las Vegas, Nev. 89109. Tel: (702) 734-6619. Pres.: Mike Corda.
 New Life Ministries, see AMP Rec'gs.
 New Music, see Creative Artists.
 New Orleans Rec. Co., PO Box 50523, New Orleans, La. 70150. Tel: (504) 949-2911. Owners: Clive H. Wilson, Paige Van Vorst.
Branch: Chicago, Ill., 3433 N. Marshfield, No. 2-E. Zip: 60657. Tel: (312) 348-7084.
Int'l reps.: Australia (Tony Standish), Denmark (CSA).
 New Orleans Sound, see Great Southern.
 New Wine Prod'ns, 2083 Guyson St., Lomita, Calif. 90717. Tel: (213) 326-8466. Exec. Prod'rs: G. Nelson Stringer, James F. Strathdee.
 New Zonophone, see AcoustoGraphic.
 Nickelodeon, see Michigan Nickel.
 Gary Nieland Ents., 565 Rose St. NE, Salem, Ore. 97301. Tel: (503) 363-6371. Pres.: Gary Nieland.
Labels: (Owned) Garland, Hoot.
 Night Owl, see American Music Corp.
 Nightwatch, see Lee Magid.
 Nilser, see Musical Recs.
 Nina Rec. Co. Inc., 614 Eighth Ave., New York, N.Y. 10018. Tel: (212) 695-7696. Owner: Nick Tseperis.
Int'l branch: Greece.
Labels: (Owned) Nina, Ampis, Panivar, Polydisc.
 IX Chains, see Mainstream.
 Nitro, see Nevermore.
 Nobility, see Great Southern.
 Nodlew, see Jazz Composer's Orchestra Ass'n.
 Nonesuch, see Elektra/Asylum/Nonesuch.
 Norca, see Met Richmond.
 Norco, see Rio Grande.
 Norcross, see Mark IV.
 Norman Recs., 1815 Locust St., St. Louis, Mo. 63103. Tel: (314) 621-7171. Pres.: Norman Wienstroer.
 Normex, see Caytronics Corp.
 Norsk Disc, see Lindberg.
 North American Music Inds., Manor Oak, No. 2, 1910 Cochran Rd., Pittsburgh, Pa. 15216. Tel: (412) 344-6700. Pres.: Louis Guarino; VP A&R: John Abbott; VP Sales: Joseph Cawn.
Label: (Owned) NAMI.
 North-American Rec'g Co., 5525 King Arthur Court, Westmont, Ill. 60559. Tel: (312) 969-8484. Owner & Pres.: George A. Tasker Jr.; VP & PR Dir.: George A. Tasker III; VP, Tape & Int'l: Todd Trovers; Treas. & Pop A&R: H.M. Tasker.
 Nostalgia Recs., PO Box 17, Bronx, N.Y. 10470. Tel: (212) 994-7618. Owner J. Pecoraro.
 Notable Recs. Inc., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 757-9547. Pres.: Cy Coleman; VP: Eric Colodre.
Labels: (Owned) Notable, Generation.
 Note Recs. Inc., 799 1/2 Hunter St. NW, Atlanta, Ga. 30314. Tel: (404) 523-3582. Pres. Prod'r & A&R: Jesse J. Jones; VP Sales & Mktg.: M. Cohen.
 Nova-Sol, see Windi.
 Now, see Original Sound.
 Now Sounds, see Singcord Corp.
 Nuovo, see Rio Grande.
 Nugget Ents., PO Box 208, 400 Tinnin Rd., Goodlettsville, Tenn. 37072. Tel: (615) 859-3441. Pres.: Fred F. Carter Jr. Gen. Mgr.: Dorothy Pendarvis; Promo.: Bob Harmon.
Labels: (Owned) Clark, Nugget.
 Nu-Sound Recs., PO Box 40001, Nashville, Tenn. 37204. Tel: (615) 356-1836. Gen. Mgr.: R. Hayes.
Labels: (Owned) Glo, Nu-Sound.
 Nu-Tone Recs., PO Box 5702, 3011 Wood Way Ln., Columbia, S.C. 29206. Tel: (803) 788-5734. Contacts: Bennie Brown Jr., Vicim T. Brown.
 Nu-Top Recs. Inc., 4750 N. Central Ave., Phoenix, Ariz. 85012. Tel: (602) 277-2132. Pres. John Young; VP: LaVerne Ming; Int'l Dir.: V. Val Michael.

O

O H B Rec. Co., 224 Haddon Rd., Woodmere, L.I., N.Y. 11598. Tel: (516) 295-2358. Owner & Mgr.: Walt Sterling.
Int'l branch: Bahamas.
 O & N Recs., 6399 Wishire Blvd., Suite 801, Los Angeles, Calif. 90048. Tel: (213) 653-1755. Owners: Blaine Nicholson, John Ormond; A&R: Blaine Nicholson.
Labels: (Owned) O&N, Ruby.
 O P J Recs., 6712 S. Carpenter, Chicago, Ill. 60621. Tel: (312) 224-9592. Prod'r: Odie Payne Jr.
 O R C, see Otao.
 O-T-O, see One Thousand & One
 Oak, see Creative Sound.
 Oakridge Recs., 2001 Elton Rd., Fort Worth, Tex. 76117. Tel: (817) 838-6608. Owner & A&R: Homer Lee Sewell; Sec'y: Eloise A. Sewell.
Labels: (Owned) Crossfire, Oakridge.
 Oakwood, see Volcano.
 Oasis, Kan., see Medallion Prod'ns.
 Oasis, N.Y., see Request.

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Oath, see Creative Artists
 Oblivion, New York, N.Y., see Jazz Composer's Orchestra Ass'n.
 Oblivion Recs. Inc., PO Box X, Roslyn Heights 11577; 17 E. 23 St., Huntington Station, N.Y. 11746. Tel: (516) 271-4549. Pres.: Richard H. Pennington, Prod'n Coord. & Pop A&R: Tom Pomposello; Adv. & Treas.: Fred Die Seibert.
Labels: Oblivion; (distributed) Bluejay.
Int'l reps.: UK (Flyright).
 Ocora, see International Rec. Inds.
 Ode Recs. Inc., 1416 N. La Brea, Hollywood, Calif. 90028. Tel: (213) 462-0730. Pres.: Lou Adler; VP: Marshall Blonstein. (Distributed by A&M).
 Odessa, see Met Richmond
 Odyssey, see Pat Murphy
 Odle, see Mary Frances Odle
 Mary Frances Odle Rec'g & Publ'g Co., 8431 Howard Dr., Houston, Tex. 77017. Tel: (713) 644-6115. Pres.: M.F. Odle.
Labels: (Owned) Odle, Merry.
 Odyssey, see CBS.
 Off Spring, see Springboard Int'l.
 Ohionophone, see McKinnon.
 Ohio Recs., PO Box 655, Hudson, Ohio 44236. Tel: (216) 653-8295. Pres. Ethel P. Delaney; Country A&R: Russell T. Delaney.
 Okhe, see CBS
 Old Blue Recs., Box 443, Falls Church, Va. 22046. Tel: (703) 573-3879. Pres. Donald R. Ball.
 The Old Masters, see Max Abrams
 Old Sound, see Record Rendezvous
 Old Timey, see Archiele
 Olympia Recs., Rt. 4, Tifton, Ga. 31794. Tel: (912) 382-8192. Pres.: Gus Statiras.
 Olympic, see Everest
 Olympico, see One Thousand & One
 Omega Sound Inc., 1831 Chestnut St., Philadelphia, Pa. 19103. Tel: (215) 561-1636. Pres.: Lou Saft; Exec. VP: Frank Fioravanti; Promo.: Nate Chacker.
Labels: (Owned) Concept, Coventry, Philomega.
 Omnisound Inc., Delaware Water Gap, Pa. 18327. Tel: (717) 476-0550. Pres.: Ernest R. Farmer; Sales & Promo. Mgr.: Yoshio Inomata.
 One Thousand & One (O-T-O), 210 E. Main, Robstown, Tex. 78380. Tel: (512) 387-1615. Owner: C. H. Forsman
Labels: (Owned) Hero, O.T.O. (distributed) Olympico.
 One Way, see Creative Sound.
 Onyx, see Muse
 Opaline, see Blue Hour
 Open, see Loadstone & Open.
 Open Mind, see Warren.
 Opryland Recs., 806 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-1842. Pres.: Bud Wendall. VP: Hal Durham; A&R Dir.: Jimmy Bowen; VP Sales & Mktg., Pub., Adv., Promo., Tape & Int'l: Wade Pepper. (Distributed by Capitol).
 Opus One, see Jazz Composer's Orchestra Ass'n
 Orange Grove, see McKinnon.
 Orange Pekoe, see Carroll Prod'ns.
 Orbit Recs., PO Box 725, Spring, Tex. 77373. Tel: (713) 353-9678. Pres.: Ray McGinnis.
Branch: Memphis, Tenn., 3171 Woodrow St. Zip: 38127. Tel: (901) 357-2416.
 O'Retta, see Daran Rec'g
 Orfeon Recs. Inc., 2990 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-1223. Gen. Mgr.: Osvaldo I. Venzor.
Home office: Mexico.
 Orient Rec. Co., 191 Atlantic Ave., Brooklyn, N.Y. 11201. Tel: (212) 852-3295. Owner: Albert Rashid; Mgr.: Stanley Rashid; Prod'rs: Albert & Stanley Rashid.
 Original Sound Rec. Co. Inc., 7120 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 851-2500. Pres.: Art Laboe; VP: Paul Politi; Gen. Mgr.: Tony Ruffo; Pop A&R Dir.: Brian Ross; Opns. Mgr.: Joe Daigle; Special Projects Dir. & Pub.: Thoms Davis.
Branches: **Lauderdale-By-The-Sea, Fla.**, 255 Neptune. Zip: 33308. Tel: (305) 772-3188. Southern Opns. Mgr.: Charlie Peters—**Urbana, Ohio**, 584 Scioto St. Zip: 43078. Tel: (513) 653-4266. Eastern Opns. Mgr.: John Saxbe.
Labels: (Owned) Original Sound, Now.
 Orion, see Orion Master.
 Orion Master Rec'gs Inc., 3802 Castlerock Rd., Malibu, Calif. 90265. Tel: (213) 459-3320. Pres.: Giveon Cornfield; VP & Artistic Dir.: Marion Cornfield.
Branch: **Syosset, N.Y.**, 100 Colony Ln. Zip: 11791. Tel: (516) 921-2821. Eastern Div. Sales Mgr.: Larry Sockell.
Labels: (Owned) Orion.
Int'l reps: Canada (Almada), Japan (Hara).
 Oro, see ESP-Disk.
 Otic, see Jazz Composer's Orchestra Ass'n.
 Otisville, see McKinnon.
 Otoao Recs. Co. Int'l Ltd., 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-2469. Cable: OTOARECO. Pres. & Pop A&R: L. Raul Bernard; VP: D. Vera; VP Promo.: Manny Bernard; VP Int'l: Raul M. Bernard; Sec'y-Treas.: Blanca Bernard.
Labels: (Owned) Algo, Colony, Fenix, ORC, Taino; (distributed) Amor, Banny, Coqui, Electrovox, Gramelia, Madrigal
Int'l reps: Colombia (Victoria, Sonolux), Ecuador (Almacena), Peru (Dinsa, Proesa), Venezuela (Sudamericana).
 Out House, see Veco.
 Outstanding Recs., PO Box 2111, 7072 Blue Sails Dr., Huntington Beach, Calif. 92647. Tel: (714) 842-8635. Owners: Earl S. Beecher, Paul T. Smith.
Labels: (Owned) Outstanding, Surf City.
 Oval, see Mark Five.
 Ovation Recs. (div. of Ovation Inc.), 1249 Waukegan Rd., Glenview, Ill. 60025. Tel: (312) 729-7300. Pres. A&R & Int'l: Richard L. Schory; VP: Ronald Steele; VP Sales & Mktg.: C.A. Doty; Promo. Mgr.: Jim Stella; East Coast Mgr.: Joe Campellone; West Coast Mgr. Bob Ursery.
Branches: **Los Angeles, Calif.**, Black Jazz Recs., 1617 El Centro, Suite 19. Zip: 90028. Tel: (213) 466-4355. Prod'r: Gene Russell—**Nashville, Tenn.**, 114 Vaughn Rd. Zip: 37221. Tel: (615) 383-6825. Mgr.: Henry

Strzelecki.
Labels: (Owned) Black Jazz, Ovation.
Int'l reps.: Australia (EMI), Canada (London), Denmark (Nordisk), Finland (Finnlevy), France (FNAC), Germany (Teldec), Japan (Toho-Geion), Luxembourg (Eurotex), Mexico (Tizoc), Netherlands (CNR), New Zealand (HMV), Norway (Nor-Disc), South Africa (Gallo), Spain (ATV), Sweden (Telefunken), Switzerland (Barclay), UK (London/Decca). (SEE ADVERTISEMENT)
 Overture Recs., 216 Stratford St., Syracuse, N.Y. 13210. Tel: (315) 472-5644. Owner: Richard C. Burns.
 Owman Recs., 806 16 Ave. S., Suite 217, Nashville, Tenn. 37203. Tel: (615) 256-2370. Pres.: Ron Manning.
Labels: (Owned) Huron, Owman
 Owl Rec. Co., PO Box 557, Lithia Springs 30057; 1580 Connally Dr., East Point, Ga. 30344. Tel: (404) 762-6249. Owner & Pop A&R: Jeff Brannon, Mktg. Dir.: John R. Watson; PR Dir., Pub., Adv. & Promo.: Frank Nolte; Tape: Ken Bottoms.
Labels: (Owned) Owl, New Horizon.
 Owl Recs., PO Box 4536, Boulder, Colo. 80302. Bd. Pres. Dr. Oakleigh Thorne II; Corp. Pres.: Dr. Cecil Effinger; Secy. Corinne Effinger.
 Oxala Recs., 805 Grand Ave., Spring Valley, Calif. 92077. Tel: (714) 465-7462. Owner: S. Leo Reis.
 P
 P I, see Peters Int'l Inc.
 P I P Recs. (div. of Pickwick Int'l Inc.), 135 Crossways Park Dr., Woodbury, N.Y. 11797. Tel: (516) 364-2900. Cable: PIKSACOR. Exec. VP & A&R: Bugs Bower.
Labels: (Owned) PIP; (distributed) De-Lite, Mega, Pleasure, Black Gold, Vigor.
 P M Mgmt. Corp., 6259 Westheimer, Houston, Tex. 77027. Tel: (713) 784-9041. Pres.: Pat Morgan; Exec. VP: Don Sargent; VP: Nancy O'Connor.
Labels: (Owned) Dallasound, Pompeii, Tapestry, Turtle Creek, Vesuvius.
 P M Recs., 20 Martha St., Woodcliff Lake, N.J. 07675. Tel: (201) 391-2486. Pres.: Gene A. Perla. (Distributed by Jazz Composer's Orchestra Ass'n).
Int'l reps.: Austria (European Jazz Federation), Germany (ECM), Japan (Triop), UK (Incus Imports).
 P O P, see Carroll Prod'ns.
 P P I, see Professional Programming
 P S G Rec'g Studio, PO Box 1482, Zip: 78767; 4322A N. Lamar, Austin, Tex. 78756. Tel: (512) 454-5653. Owner: Pedro S. Gutierrez.
Labels: (Owned) Estrella, Radiant.
 P S Prod'ns (Pinnacle of Success Archive), 1401 Las Vegas Blvd., Las Vegas, Nev. 89101. Tel: (702) 385-9010. Pres. & Adv.: Cholly Williams; Sales, Mktg., Promo. & Prod'r: Bob West; A&R: Victor Dallas; PR: C.B. Woods.
Labels: (Owned) Cholly, Claque, LV Strip, PS; (distributed) Kone, Tatums.
 Pacer Rec'g Co., PO Box 617, Goodlettsville, Tenn. 37072. Pres.: Bill Skaggs.
Branch: Logan, Ohio, c/o Opal Skaggs, PO Box 108. Zip: 43138.
 Pacific Avenue, see UPC Rec'g.
 Page Rec'g Co., 345 Second St., Conemaugh, Pa. 15909. Tel: (814) 539-8117. Owner, A&R, Sales, Mktg. & Tape: Al Page; Pub.: Ernest Page.
Labels: (Owned) Page, Aljo, Dub-U, Homespun, Lico rice.
 Painted Smiles, see Battery.
 Palladium Recs., 567 Purdy, Birmingham, Mich. 48009. Tel: (313) 642-0910. Pres.: Ed Andrews; VP: Thomas Weschler. (Distributed by Warner Bros.).
Labels: (Owned) Hideout, Palladium.
 Palm, see Criterion Music.
 Palmer, see Dawn Prod'ns.
 Paloma, see St. Clair Prod'ns.
 Palomino Recs. (div. of Hollywood Continental Films), 1532 N. Cahuenga, Hollywood, Calif. 90028. Tel: (213) 465-2424. Pres.: Michael Parkhurst.
 Pam, see Ralph's Radio Music.
 Pamla, see Sonic.
 Pan Americana, see Pan American.
 Pan American Recs. Inc., 3751 W. 26, Chicago, Ill. 60623. Tel: (312) 521-1100. Pres.: H. Frenkel; VP: Marshall S. Frenkel.
Labels: (Owned) Pan Americana; (represented in USA & Canada) Disneylandia (all Spanish prod.).
 Panart Int'l Inc., 477 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 887-1391. Cable: PANARTREC. Pres. J. R. Sabat; Gen. Mgr.: Galo Sabat; Tape: Helen S. Martinez.
Int'l branch: Venezuela.
Label: Panart.
Int'l reps.: Colombia (Fuentes), Dominican Republic (Julio Tonos), Peru (Sica Peruana).
 PanAsun, see Del-Mar.
 Panic, see Black Falcon.
 Panivar, see Nina.
 Pann, see Raven.
 Panoram, Mich., see Hardie W. Daniel.
 Panorama, Wash., see Jerden Inds.
 Panton, Bedford Hills, N.Y., see Polyphonwerke Aktiengesellschaft.
 Panton, Long Island City, N.Y., see Apon.
 Panton, Mount Kisco, N.Y., see National Gramophon.
 Papa Joe, see Goldband.
 Papa Joe's Rec. Co., see Alley.
 Paradox, see Mobius.
 Paradrome Recs., 3449 Indian Hill Dr., Kettering, Ohio 45429. Tel: (513) 299-0135. Pres. & Gen. Mgr.: Richard L. Ayres.
Labels: (Owned) Beacon Gospel, hi-skool, Paradrome, Philharmonic Int'l, Wooden f ickel; (distributed) Great-As-Day.
 Paragon Prod'ns, 1265 Broadway, New York, N.Y. 10001.
Labels: (Owned) Paragon, Record Makers, Ronnie.
 Paramount, see Famous Music.
 Paramount-Ember, see Famous Music.
 Paramount Rec. Mfg. Co., 1314-24 S. Howard St., Philadelphia, Pa. 19147. Tel: (215) 336-7001. Pres.: Sam D. Hodge; VP's: Guy R. Hodge, Lou Decina, Sam D. Hodge Jr., Mark Appel; Gen. Mgr.: Sam Appel.
Branch: Hollywood, Calif., 6201 Santa Monica Blvd.

Zip. 90038. Tel: (213) 466-1101. Sales Mgr. Al Levine.
Labels: (Owned) Astro, Bean, General, Gna, Joed, MBS, Mutual, Wassel.
 Paramount-West Ents., 8010 Second St., Paramount, Calif. 90723. Tel: (213) 531-6000. Pres.: Dee W. Galiffa, VP & Exec. Prod'r: Pete Martinez.
Labels: (Owned) Gerra, Para-Ville, Para-West, Podium, Rodeo, Siesta
 Para-Ville, see Paramount-West Ents.
 Para-West, see Paramount-West Ents.
 Paredon Recs., PO Box 889, Brooklyn, N.Y. 11202. Tel: (212) 855-5563. Pres.: Barbara Dane; Sales Mgr.: Irwin Silber.
Int'l reps.: Canada (Almada), Sweden (Amigo)
 Park Grand, see Style Wooten.
 Parliament, see American Themes & Tapes
 Parnaso Int'l, see Parnaso
 Parnaso Rec. Co. Inc., 718 10 Ave., New York, N.Y. 10019. Tel: (212) 489-8630. Cable: PARNASOREC. Pres. Roger Lopez; VP: Marie Lopez; Sales Rep. Ida Lopez. Promo. Mgr.: Mario Oliverio.
Int'l branch: Argentina
Labels: (Owned) Parnaso, Parnaso Int'l, Pegassus, Zzelesta
Int'l reps.: Colombia (Cosiscos), Ecuador (IFESA), Panama (Ona Nueva), Peru (IEMPSA, FTA), Spain (Belter, Discophon), Venezuela (Discomoda)
 Parrot, see London.
 Parr-X Corp., 8811 Rising Sun Ave., Philadelphia, Pa. 19115. Tel: (215) 769-9479. Pres. Frank Virtue. Pop A&R: L. Virtue, Classical A&R: Mary Virtue
Labels: (Owned) Virtue.
 Partee, see Stax.
 Par-ty, see Sound Inc.
 Paseo Stereo, see Happy Jazz
 Passport Recs. Inc., 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Chm.: Seymour Stein; Pres. Marty Scott; VP: Richard Gotthefer, Sec'y: Edward Grossi, Treas. Jeffrey Tenenbaum (Distributed by Famous Music).
Int'l branch: England
 Path, see McKinnon.
 Pathways of Sound Inc., 102 Mount Auburn St., Cambridge, Mass. 02138. Tel: (617) 354-6190. Pres. Joe Berk.
Labels: (Owned) Pathways of Sound, Credo.
 Paula, see Jewel.
 Pawn, see Hi Rec'g
 Payle, see Cherokee Album.
 Payline Recs., 4449 Woodedge Dr., Del City, Okla. 73115. Tel: (405) 672-2761. Pres.: Wes McMahon, VP: Inez McMahon.
Branch: Tulsa, Okla., 100 Center Plaza, Apt. 2003. Zip: 74119. Tel: (918) 583-3668. VP: Amiel L. Riley.
 Peace, see Texas Sound.
 Peach Recs., PO Box 223, Crossinham, Ill. 62827. Tel: (618) 966-2218. Owner: Peach Ingram, Mgr. Daisy B. Joiner. (Also see Beulah Recs.).
 Peak, see Metrobeat Prod'ns.
 Pearce, see Cavern Sound.
 Pee Gee, see Style Wooten.
 Peek, see Jim Hall.
 Pee Paw Ents., 1326 Mercantile Bank Bldg., Dallas, Tex. 75201. Tel: (214) 747-1866. Pres. Andrew Jackson, VP: Carol Barth, VP & Treas.: William S. Wymond Jr.
 Peerless, see Musical Recs.
 Peermont, see Heads Up.
 Pegassus, see Parnaso.
 Pelegrin Recs. (div. of WGG Ents. Inc.), 10945 Victory Blvd., North Hollywood, Calif. 91606. Tel: (213) 877-4244. Cable: PELREC. Pres.: Warren Grown, VP: Les Martinez, Prod'r: Larry Farrow
Branch: Studio City, Calif., 13263 Ventura Blvd., Suite 4. Zip: 91604. Prod'r: Sy Mitchell.
 Pellegrino Rec. Co. Inc., 311 Brook Ave., Bayshore, L.I., N.Y. 11706. Tel: (516) 665-1003. Pres.: Joseph V. Pellegrino Jr.; VP: Frank Pellegrino
Labels: (Owned) Grove, Pellegrino
 Pennant, see Rem.
 People, see Polydor Inc.
 The People's Music Works, 220-01 Hempstead Ave., Queens Village, N.Y. 11429. Tel: (212) 464-1311. Pres. & Creative Dir.: C. Lund; Treas.: W. Arlt; Promo. Dir.: Mrs. G. Butterworth; Sales: C. Pentacles. (Distributed by Jazz Composer's Orchestra Ass'n).
Int'l reps: UK (Vixen)
 Pepper Tree, see Advance.
 Perception, see Perception/Today
 Perception/Today Recs. (subs. of Perception Ventures Inc.), 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 765-9690. Pres.: Terry Philips; Exec. VP's: Boo Frazier, Dan Teitelbaum, Pop A&R Dir.: Fred Stark; Sales Mgr.: George Saydah; Promo. Dir.: Jeannie Brittan, Luella Johnson.
Labels: (Owned) Perception, Today.
 Period, see Everest.
 Periscope Recs., 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Pres., Pub., Promo. & Int'l: Edward M. Hurvitz; A&R: Ed Michaels; Sales, Mktg. & Adv.: Linda S. Berman.
Labels: (Owned) Periscope, Streke.
 Personality, see Antler.
 Peter Pan Inds., 145 Komorn St., Newark, N.J. 07105. Tel: (201) 344-4214. Pres. Martin Kasen; Sales Admin'r: Leonard J. Siegal.
Branch: **Paramount, Calif.**, 15714 Garfield Ave. Zip: 90723. Tel: (213) 633-1994. Reg'l Sales Mgr.: Fred Benton.
Labels: (Owned) Mountain Dew, Peter Pan, Power, Tifton, Tinkerbell.
 Peter Rabbit, see Alshire.
 Peters Int'l Inc., 619 W. 54 St., New York, N.Y. 10019. Tel: (212) 977-5600. Cable: PETERSRECS. Telex: 666262. Pres.: Chris Peters; Gen. Mgr.: James C. Bantosh; A&R Mgr.: Robert H. Reid, Sales Mgr.: Irving Cherne; Mfg. Head: Mel Mager. (See Record & Tape Wholesalers section for imported product). (SEE ADVERTISEMENT)
Labels: (Owned) Pl, Aris.
 Pet-Rat, see Record Rendezvous.

Phase 4, see London Recs.
 Phase II, see Brand X/Soundwaves.
 Philadelphia Int'l, see Philadelphia Int'l/Gamble.
 Philadelphia Int'l/Gamble Recs., 309 S. Broad St., Philadelphia, Pa. 19107 Tel. (215) 545-6490. Pres. Kenny Gamble. VP. Leon Huff. VP Bus. Affairs. Earl Shelton. Opns. Dir. Harry Coombs. Artist Relations & Pub. Weldon A. McDougal III. Nat'l Field Rep.: Ed Richardson. Southern Reg'l Field Rep. Charles Goffrey (Distributed by CBS Recs.)
 Labels: (Owned) Gamble, Philadelphia Int'l.
 Philharmonic Int'l, see Paradrome.
 Philharmonic Recital Hall, see American Themes & Tapes.
 Philips (Dutch Swing College Band only), see Lakko Philips, see Phonogram.
 Phil-L.A. of Soul, see Jamie/Guyden.
 Philles Recs. Inc., 9130 Sunset Blvd., Los Angeles, Calif. 90069 Tel. (213) 273-8661. Pres. Phil Spector.
 Philly Groove, see Bell.
 Philly Music, see Mark IV.
 Philomega, see Omega Sound.
 Philo Recs. Inc., The Barn, North Ferrisburg, Vt. 05473 Tel. (802) 425-2111. Pres. Michael D. Couture. VP. William H. Schubart. VP & Traditional A&R. David Green. Sales & Mktg. Exec. Dir. Joan Petton. Pub. Dir. Mary Crossett.
 Branch: Cambridge, Mass., 52 Harvey St. Zip 02140 Tel. (617) 661-0457. Promo. Dir. Phil Hresko.
 Labels: (Owned) Philo, Fretless.
 Int'l reps.: Canada (London), UK (String, Mikes Country Music).
 Phoenix, Pa., see Jamie/Guyden.
 Phoenix, Tenn., see Nashville Int'l.
 Phonogram Inc. (sub. of Polygram Corp.) (formerly Mercury Rec. Prod'n Inc.), 1 IBM Plaza, Chicago, Ill. 60611. Tel. (312) 645-6300. Cable. PHONOGRAM. Telex. 910-221-2345, 910-221-1355. Pres. Irwin H. Steinberg. Sr. VP & Mktg. Dir. Lou Simon. VP Tapes & Special Sales. Harry Kelly. Nat'l Sales Mgr. Jules Abramson. Classical A&R. M. Scott Mumpie. Int'l & Midwest A&R Dir. Robin McBride. Pub. Dir. Mike Gormey. Nat'l Promo. Dir. Stan Bly. R&B Promo. Jimmy Brooks. Country Promo. Frank Mull.
 Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip 90028. Tel. (213) 469-3937. A&R Dir. Denny Rosenkrantz—New York, N.Y., 110 W. 57 St. Zip 10019. Tel. (212) 489-4040. VP & A&R Dir. Charles Fach—Nashville, Tenn., 1512 Hawkins St. Zip 37203. Tel. (615) 244-3670. VP & A&R Dir.: Jerry Kennedy.
 Labels: (Owned) Mercury, Philips, Smash, Fontana.

Limelight, (distributed) Dial, Vertigo.
 Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Polyph), Belgium (Polygram), Bolivia (Philips), Brazil (Companhia Brasileira de Discos), Canada (London), Chile (Philips), Colombia (Philips), Denmark (Nordisk Polyph), Ecuador (Fedisco), Finland (Finnlevy), France (Philips), Germany (Phonogram), Greece (Helladisc), Guatemala (Dideca), Israel (Israellectra), Italy (Phonogram), Jamaica (Record Specialists), Japan (Victor, Philips), Lebanon (Phonogram), Mexico (Universales), Netherlands (Philips, Phonogram), New Zealand (Philips), Nigeria (Philips), Norway (Norsk Phonogram), Panama (Phonogram), Peru (Virrey), Philippines (Home Inds. Development), Portugal (Philips), Santo Domingo (Fabrica de Discos), Singapore (Phonogram Far East), South Africa (Trutone), Spain (Fonogram), Thailand (Sugree), Turkey (Turk Philips), UK (Philips), Uruguay (Philips), Venezuela (Polydor), West Indies (West Indies Recs.).
 Pi, see Productions Inc.
 Piccadilly, see Jerden Inds.
 Pickwick, see Pickwick Int'l.
 Pickwick Int'l USA, 135 Crossways Park Dr., Woodbury, L.I., N.Y. 11797. Tel. (516) 364-2900. Cable. PICKSA-COR. Chm. Cy Leslie. Pres. Ira L. Moss. VP Creative Servs. Frank Daniel. VP Opns. David Goldstein. VP Premium Sales S. Gordon Stringer. A&R Dir. Bugs Bower. VP Mktg. Rich Lionetti. Int'l. Vinnie Pisano.
 Branch: Hollywood, Calif., 949 N. Orange Dr. Zip 90038. Tel. (213) 654-4430. VP. Dave Brown.
 Int'l branches: Canada, England.
 Labels: (Owned) Allegro, Cricket, Happy Time, Hilltop, Instant Learning Series, PIP, Pickwick, Playhour, Showcase (SEE ADVERTISEMENT).
 Piedmont, see Plowboy Audio.
 Pike Recs., 420 Oswell St., No. 20, Bakersfield, Calif. 93307. Tel. (805) 327-3626. Pres. Leon Hart.
 Labels: (Owned) Millie, Pike, Windsor.
 Pilot, see Stark.
 Pine Tree, see Melody.
 Pinewood, see Fink-Pinewood.
 Pinnacle Recs., 5358 S. Wells St., Chicago, Ill. 60609. Tel. (312) 924-2974. Pres. Franz Jackson.
 Pin Point, see Big Deal.
 Pirate Recs. Inc., PO Box 49204, Barrington Sta., Los Angeles, Calif. 90049. Tel. (213) 659-2802. 476-1211. Pres. Malcolm Kigar.
 Home office: Brazil, MDK Musicas Discos e Importacod Ltda.
 Pirouette, see Record Club of America.

Plaid, see Boddie.
 Plantation, see Shelby Singleton.
 Platinum Recs. Inc. (div. of The Music Factory), 567 NW 27 St., Miami, Fla. 33127. Tel. (305) 576-2600. Pres. & A&R. Bob Archibald. VP. Hy Peshkin. VP & Sales & Mktg. Florian Raymond.
 Plato Prod'n Inc., 1404 Knightsbridge Turn, Crofton, Md. 21113. Tel. (301) 261-3135. Pres. Plato Theopholous. VP. Ron Bollon.
 Labels: (Owned) Nadine, Format.
 Plato Recs. Inc., 1269 Pike St., Milton, W. Va. 25541. Tel. (304) 743-3311. Pres. & A&R Dir. Pat Wisman. Sales & Promo. James Cummings. Sec'y-Treas. Sandra Wisman. PR Dir. Dixie Cummings.
 Labels: (Owned) Plato, Polo.
 Playboy Recs., 8560 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 659-4110. Exec. VP. Larry Cohn. VP & Gen. Mgr. Tom Takayoshi. A&R Dir. Don Shain. Prod'n & Sales Mgr.: Joe Ruffino. Nat'l Promo. Dir. Don Anti. Ass't Nat'l Promo. Dir. John Wellmar.
 Playette Corp., 301 East Shore Rd., Great Neck, L.I., N.Y. 11023. Tel. (516) 487-3064. Pres. Sidney A. Evans.
 Labels: (Owned) GMS-Disc, Playette.
 Playhour, see Pickwick Int'l.
 Playhouse Recs., 60 Fremont Pl., Los Angeles, Calif. 90005. Tel. (213) 934-1863, 935-4654. Owners: Jim Copp, Ed Brown.
 Pleason Recs., 1727 Roanoke Ave., Sacramento, Calif. 95838. Tel. (916) 925-4886. Owner: Jerry Parker.
 Pleasure, N.Y., see PIP.
 Pleasure, Wis., see Chicorel Music.
 Pleasure Plus Rec. Corp., 125-10 Queens Blvd., Suite 1221, Kew Gardens, N.Y. 11415. Pres.: Woodrow A. Richardson. Treas.: William H. Corley.
 Labels: (Owned) Smokeout.
 Pleasure Time, see Style Wooten.
 Pliant, see Vantage Rec'g.
 Plowboy Audio Ltd., PO Box 11746, Nashville, Tenn. 37211. Tel. (615) 833-7658. Pres. & Int'l: Richard F. Norman. VP. Country A&R, Promo. & Tape. Frank James. Sales & Mktg., Pub. & Adv. Tom Grogg.
 Labels: (Owned) Buckboard, Plowboy, Single Tree, Stagecoach, (distributed) Agape, Piedmont.
 Plun, see Groove Merchant.
 Plush, see Jewel.
 Podium, see Paramount-West Ents.
 Point, see Alaska-Chi-Sound.
 Police, see Metrobeat Prod'ns.
 Polish Rec. Center of America, 3055 Milwaukee Ave., Chicago, Ill. 60618. Tel. (312) 772-4044. Owner: Jan Wojnowka, Mgr.: J. Zielinski. Sales: A. Switaj.

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Polka Dot, see American Music Corp

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Branch: Jericho, L.I., N.Y., 23 Marian Ln. Zip 11753.

Labels: (Owned) Polka Towne, (see Record & Tape Wholesalers section for distributed labels)

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Polka Tone, see Jay Jay

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Branches: Los Angeles, Calif., MGM Recs., 7165 Sunset Blvd. Zip 90046. Tel (312) 874-0181—Nashville, Tenn., 1013 16 Ave. S. Zip. 37203. Tel: (615) 254-5995

Labels: (Owned) Archive, DG, MGM, MGM/Kolob, MGM/South, Polydor, Verve; (distributed) Event, Hickory, Jolly Rogers, People, Romar, Silver Blue, Spring, Stormy Forest

Polygram Corp. of New York, 450 Park Ave., New York, N.Y. 10022. Tel (212) 371-3000. Pres.: Robert E. Brockway, VP Finance: Jon Coak; VP Planning Nicholas Rabiacki Jr., VP Taxes Eugene Fischer

Operating companies: Chappell Music, MGM Recs., Phonodisc Inc., Phonogram Inc. (formerly Mercury Recs.), Polydor Recs.

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Polyphon, Mount Kisco, N.Y., see Ultraphone

Polyphonwerke Aktiengesellschaft, PO Box 124, Bedford Hills, N.Y. 10507. Tel (914) 666-5287. Dir. Olga Jirakova, Co-ord. Karel B. Weiss

Labels: (Owned) Polyphon, (distributed) Pantone, Qualiton, Supraphon, Ultraphone.

Polytex, see Seven B

Polyvox, see Vox Prod'ns

Pompeii, see PM Mgmt.

Ponce, see Met Richmond

Poppy, Calif., see United Artists.

Poppy Inds. Inc., 54 Remsen St., Brooklyn Heights, N.Y. 11212. Tel: (212) 852-4263. Pres. Kevin Eggers

Label: (Owned) Grafhofone Rec'g Co.

Portland Ltd. Recs., 4009 E. 18 St., Vancouver, Wash. 98661. Tel (206) 695-2112. Pres. & Pop A&R Gene Bredren, Sec'y-Treas. Sales & Mktg., Pub. & Promo Jay Andy Thompson

Labels: (Owned) Charter, Portland Ltd.

Portrait, see Glo-Lite Prod'ns

Carl D. Potnick-Performing Arts Ents., 32 Turf Rd., Levittown, Pa. 19056. Tel (215) 943-1551. Pres. & Exec Prod'r Carl D. Potnick, VP & Gen. Counsel, Michael J. Asbell; Assoc. Prod'rs John Sullivan, Albert Byrd

Labels: (Owned) Celeen

Power, see Peter Pan.

Power House, 19804 Van Dyke, Detroit, Mich. 48234. Tel: (313) 368-0623. Pres.: Patrick Meehan; VP Johnny Powers, A&R, Pub. & Adv. Dir.: Roger Bass

Labels: Power House, Meehan.

Power Pak, see Gusto.

Praise Rec'gs., 12621 Lisbon St. NE, Paris, Ohio 44669. Tel (216) 862-2817. Pres.: J. Maas

Labels: (Owned) Joyous Melodies, Praise

Praise Recs., PO Box 12544, Seattle, Wash. 98111. Tel (206) 524-7806. Branch Mgr.: Ms. Pelps

Home office: Canada

Labels: (Owned) Praise, Faith.

Premier (Discos), see Fermata Int'l.

Prestige, see Fantasy/Prestige/Milestone

Pretty Girl, see Style Wooten.

Prime, see Style Wooten.

Prince, see Criterion Music.

Priority, see Mail-Order.

Prix, see Harmonic Sounds

Prize, see JEM Entertainment

Pro-Arte, see Spanish Music Center.

Process, see Country Star.

Productions Inc., 127 Phoenix Village, Fort Smith, Ark. 72901. Tel: (501) 646-7889. Pres. Roy J. Morris

Labels: (Owned) Pi, Testament.

Professional Programming Inc., 4925 SW 93 Court, Miami, Fla. 33165. Tel. (305) 279-3673. Pres.: Dick Starr, Sales & Promo. Mgr.: Carole Stambaugh.

Labels: (Owned) Beetle, PPI, Starr.

Progressive Soul, see Hardie W. Daniel.

Progresso, see Met Richmond.

Project 3, see Total Sound.

Prominent, see Met Richmond.

Pro Musica Recs., 1522 First St., Rm. M-108, Coronado, Calif. 92118. Tel: (714) 435-2796. Dir.: Gloria N. Minchin.

Pronit, see Polish Rec. Center.

Pronto, see Caytronics Corp.

Prophecy, see CBS.

Prospect, N.Y., see Met Richmond.

Prospect, Tenn., see Corey Int'l.

Pro Tapes, see Mrex Tape.

Psalms, see American Music Corp.

Psycheponic, see Record Rendezvous.

Pulstrak, see Sceneville.

Puma, see Daniels Eight.

Pyramid, N.Y., see Jazz Composer's Orchestra Ass'n.

Pyramid Recs., N.J., see Rock Island Recs.

Q

Q C A, Ohio, see QCA Prod'ns.

Q C A, Tex., see Quadrasonic Corp. of America.

Q C A Prod'ns Inc., 2836 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400. Pres. Edward R. Bosken; Sales Mgr. Danny Howell, Promo. Pat Nelson

Labels: (Owned) Artcraft, Collectors Series, Grammy, QCA.

Quad 8, see Quad Ents.

Quad Ents. Inc., 1 NE Seventh St., Oklahoma City, Okla. 73103. Tel: (405) 236-5946. Pres. Sales & Mktg. Pub. Adv. & Promo. Mickey Sherman, Sec'y-Treas. Charles McGehee; A&R. Don Johnson; Ass't to Pres. & Tape. Joey Nichols

Labels: (Owned) Homa, Quad B, Sound Values

Quadrasonic Corp. of America, PO Box 12996, Zip 76116, 1906 Montgomery St., Fort Worth, Tex. 76107. Tel (817) 261-2671. Pres.: Sam Atchley, Exec. VP. Glen Robert Quinter, Mktg. & Promo. Mgr. J. D. Wolsey, A&R. Arvel Stricklin, Adv. & Promo. Mgr. T. G. Tubb, Sec'y-Treas. Dorothy Atchley.

Labels: (Owned) QCA, El Paso

Qualiton, see Polyphonwerke Aktiengesellschaft

Quality, see Thomas J. Valentino

Queen City, see Jay Bird

Queen Vee, see Spivey

Quicka, see Met Richmond

R

R B F, see Folkways

R Cade Recs. Inc. (a Western Gulf Co.), 3090 N. Lincoln Ave., Altadena, Calif. 91001. Tel (213) 798-6434. Pres. N.B. Fowler

Labels: (Owned) Hitbound Int'l, R'Cade, Super Star.

R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel (212) 598-5900. Pres. Kenneth Glancy, VP Bus. & Talent Affairs Mel Ilberman, VP Music Servs. David Heneberry, VP Int'l Bob Summer; VP Public Affairs Herb Helman, VP Mktg.: Jack Kiernan, VP Finance Arthur Martinez; VP Artists Relations: Frank Mancini, VP Industrial Relations Ed Scanlon, Promo. Dir. Tom Cossie, Rec. Opns. Dir. Bill Dearborn; Press Mgr. Sim Myers.

Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip 90028. Tel: (213) 461-9171. VP. Don Burkholder—Nashville, Tenn., 806 17 Ave. S. Zip. 37203. Tel (615) 244-9880. VP & Mgr. Chet Atkins; Nashville Opns. Dir.: Jerry Bradley

Int'l branches: Argentina, Australia, Brazil, Canada, England, France, Germany, Italy, Mexico, Spain

Labels: (Owned) Camden, Red Seal, Victor, Victrola, (distributed) Amsterdam, Blues Time, Bob Thiele Music, Contact, Erato, Flying Dutchman, Grunt, Midland Int'l, Reggae, Signature, Wooden Nickel.

Int'l reps.: Angola (Teletract), Austria (Musica), Belgium (Inelco), Bolivia (Lauro), Central America (Dicesa in El Salvador), Chile (Industria de Radio & Television), Colombia (Sonolux), Denmark (Hede Nielsen), Dominican Republic (Distribuidores Musicales del Caribe), Ecuador (Fadisa), Finland (Discophon), Greece (Phonogram), Hong Kong (Cosdel), India (Gramophone), Israel (East-records), Jamaica (Federal), Japan (Victor), Kenya (AIT), Korea (Jigu), Netherlands (Inelco), New Zealand (Radio Corp. of New Zealand), Norway (Nera), Pakistan (EMI), Panama (Padisco), Peru (FTA), Philippines (Filipinas), Portugal (Teletract), Puerto Rico (Kelmivator Sales), Singapore (Cosdel), South Africa (Teal), Sweden (Electra), Switzerland (Musikvertrieb), Thailand (Sri Krung), Turkey (Meloid), Uruguay (APSA), Venezuela (Cordica), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)

R C I Recs. (div. of Lone Lake Songs Inc.), PO Box 126, Elmsford, N.Y. 10523. Tel: (914) 592-7983. Pres. Ray Roberts; Prof. Mgr. Elizabeth De Laura.

Labels: (Owned) Aster, RCI, Thomas

R C M, see Discos America.

R F T, see Rik Tinory.

R G E, see Fermata Int'l.

R I M (Recorded Int'l Music), see Gillette-Madison

R-Jay Ents., PO Box 3581, Des Moines, Iowa 50322. Tel (515) 276-7176. Pres. Gene Varian Jr.; VP Mary Varian; A&R Prod'r Dave Sandler.

Branch: Urbandale, Iowa, 7022 Airline. Zip 50322

Labels: (Owned) R-Jay, ssExx.

R-K, see Dee Bee.

R M P, see Radio Music Prod'ns

R M S Recs., 4327 S. Sacramento, Chicago, Ill. 60632. Tel. (312) 523-3914. Pres. R.M. Smerak

Labels: (Owned) RMS, Blue Soul, Mickey Ricky.

Int'l reps.: Canada (RCA), Japan (Toshiba), UK (EMI).

R & R Recs. Inc., 663 Fifth Ave., New York, N.Y. 10022. Tel (212) 757-3638. Pres.: Rena L. Feeney; VP William A. Feeney; Exec. VP & A&R Seth R. Greenky, Sec'y-Treas. & Sales & Mktg.: Mel C. Kessler.

Int'l reps.: Brazil (Campeao, Joda).

R R C, see Recordland Rec. Corp.

R S O Recs. & Tapes Inc., 135 Central Park West, New York, N.Y. 10023. Tel: (212) 595-5011. Chm.: Robert Stigwood; Pres.: Johnny Bienstock. (Distributed by Atlantic).

R T P, see Rik Tinory Prod'ns

R T V, see Era.

Radiant, see PSG Rec'g.

Radio Music Prod'ns, 600 Ridgewood Ave., Brooklyn, N.Y. 11208. Tel: (212) 647-9745. Owner: Stephen Benjak.

Labels: (Owned) RMP.

Rae-Ann Recs. Co., 6640 Gardena Ave., Long Beach, Calif. 90805. Tel: (213) 422-4890. Owners: Ray & Sarah Ann Warner.

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Labels: (Owned) Rae-Cox, Enrica.

Rainbow Rec. Mfg. Corp., 1041 N. Las Palmas, Hollywood, Calif. 90038. Tel: (213) 466-7516. Pres.: Jack G. Brown; Gen. Mgr.: Ben Sheldon; Sales Mgr.: Bea Larig-ham.

Rainbow, see Rainbow Sound.

Rainbow Rec. Corp., 1416 Bennett Ave., Dallas, Tex.

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Branch: Closter, N.J., PO Box 294. Zip: 07624.

Rainbow Sound Inc., 2721 Irving Blvd., Dallas, Tex. 75207. Tel: (214) 638-7712. Pres. Bob Cline; Exec. VP Jim Grier.

Rainstar, see McDowell.

Ralbar Prod'ns, 915 Queen St., Pottstown, Pa. 19464. Tel (215) 323-3336. Pres. & Exec. Prod'r A. Alan Botto. Gen. Mgr. Evadna Brosius, Mktg. Mgr. F. Bellweather

Affiliated firm: Vantage Recs.

Ralcel, see Celest.

Rally, see Ralph's Radio Music

Ralph's, see Ralph's Radio Music

Ralph's Radio Music, PO Box 127, Demorest, Ga. 30535. Tel (404) 723-3884. Owner & Pres. Ralph Raper; Sales & Mktg. Bernice Raper; Pub.: Franklin M. Raper; Tape Mgr. Brenda Raper

Labels: (Owned) Ralph's, Country Gems, Country Jubilee, Country Time, Gospel Gems, Gospel Jubilee, Gospel Time, Rally, Pam, Sunlite, Zip Code

Ramco, see Audio Rec's of Arizona

Rampart, see Gordo Ent.

Rane, see Madison Hall.

Ranger Recs., 5445 Hillier Dr., Clio, Mich. 48420. Tel (313) 686-0189. Contact: Forrest Green.

Labels: (Owned) Ranger, FGS

Ranwood Recs. Inc. (sub. of Ranwood Int'l Inc.), 9034 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 728-7222. Pres. & A&R Dir. Randolph C. Wood; Exec. VP Mrs. Christine Hamilton, VP Tape & Gen. Mgr.: Larry Welk

Int'l reps.: Australia (Festival), Brazil (Fermata), Canada (Quality), Hong Kong (Cosdel), Japan (Cosdel), Mexico (Rex), New Zealand (Festival in Australia), Philippines (Marco), Scandinavia (Moerks in Denmark), Singapore (Cosdel), South America (Fermata in Brazil), West Indies (Lee Ent.).

Rap, Ill., see Daran Rec'g

Rap, Tenn., see Hal Neely.

Rapture Rec'gs., 2825 Hyans St., Los Angeles, Calif. 90026. Tel (213) 385-0459. Pres. Paul H. Beaver Jr.; Sec'y & Mgr. D. A. Payson, VP's Orville Reich; Gladys P. Muehlbach

Rare Earth, see Motown.

The Rarest Fats Waller, see Max Abrams

Rascon, see California Artists

Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Pres. Gen. Mgr., Sales & Mktg. Pub. Adv. & Promo.: Bill Rase, VP & Office Mgr. Shirley Rase, Pop A&R & Rec'g Eng. Ray Nakamoto

Labels: (Owned) Esar.

Rave, see Artists Life

Raven Recs., PO Box 20037, Zip 95820, 5930 Vista Ave., Sacramento, Calif. 95824. Tel (916) 422-5838. Pres. & Gen. Mgr. William B. Moore; Country & Pop A&R Mgr.: Jimmy Fox

Labels: (Owned) Raven, Pann

Rawson, see Reon.

Ray, see Frankie.

Raydar Prod'ns Inc., Walker Hill, Waverly, N.Y. 14892. Tel (607) 565-9926. Pres. Ray BonGiorno, VP Frank Montesanti; Gen. Mgr. Pat Montesanti; A&R Bruce Vanderpool.

Labels: (Owned) Raydar, Toy

Rayo, see Rio Grande

Razorback of Arkansas, 9207 Malabar Dr., Little Rock, Ark. 72209. Tel (501) 562-0490. Pres.: Bobby Crawford.

Reader's Digest Ass'n Inc., PO Box 235, Pleasantville, N.Y. 10570. Tel (914) 769-7000. VP & Recs. Dir. John A. O'Hara, A&R Dir.: Charles Gerhardt; Sales Mgr. Franklin H. Nichols Jr.

Int'l branches: Australia, Canada, England, France, Germany, Italy, Japan, Mexico, Netherlands, Spain

Reading, see McKinnon.

Reality, see AMP Rec'gs.

Real McCoy, see Jim McCoy.

Rebel Recs., PO Box 246, 3704 Wells Ave., Mount Rainier, Md 20822. Tel (301) 927-0010. Pres. C. R. Free-land

Labels: (Owned) Joy, Rebel, Zap.

Int'l reps.: Canada (Musmart) Japan (King).

Recital Hall, see American Themes & Tapes

Recital Recs., 4640 E. Lewis Ave., Phoenix, Ariz. 85008. Tel (602) 959-2076. Owner L. John Twiford.

Reco-Flex, see Vantage Rec'g

Record Club of America, PO Box 517, Manchester, Pa. 17345. Tel (717) 266-3601. Pres. Sigmund Friedman; VP: Robert G. Degling, Mktg. Dir. Warren Link; Admin. Asst. Ann Faward.

Int'l branch: Canada, Record Club of Canada.

Labels: (Owned) Baroque, Prouette, Yorkshire.

Record Collectors Guild Inc., 507 Fifth Ave., New York, N.Y. 10017. Tel: (212) 697-5895. Pres. Helen S. Latner.

Labels: (Owned) Collectors Guild, Archives Limited Eds., Gryphon

Recorded Int'l Music (RIM), see Gillette-Madison.

Recorded Treasures Inc., PO Box 1278, Zip: 91604; 11955 Hesby St., North Hollywood, Calif. 91607. Tel: (213) 763-3173. Pres.: Walter S. Heebner.

Labels: (Owned) Welte Legacy of Piano Treasures.

Recordograph, see Kideran.

Record Guild of America, 144 Milbar Blvd., Farmingdale, L.I., N.Y. 11735. Tel (516) 293-5858. Pres. & Sales Mgr. David Shichman.

Labels: (Owned) Audio Guild, Bomba Roja, Simon Says.

Recordland Rec. Corp., PO Box 176, Monsey, N.Y. 10952. Tel (914) 352-7516. Pres. Edward Kaplan; VP & Gen. Mgr.: Sy Kaplan.

Labels: (Owned) Recordland, RRC.

Record Makers, see Paragon Prod'ns

The Record & Music People Inc., 635 Elm St., Birmingham, Mich. 48011. Tel: (313) 642-9700. Pres.: James Leonard Elsmann; Exec. VP: Andre Williams; VP Sales Johnny Griffin; VP Promo.: Diana St. Clair; Financial VP: Eugene Kraus.

Labels: (Owned) Underground.

Record Rendezvous Inc., 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) 567-9424/9261. Pres.: Edward R.

Marcus, Gen. Mgr. Sales & Mktg. Richard Marcus. Pub. Dir. Jo Ann Small. Nat'l Promo Dir. R. Richard. Adv. & Promo Dir. Janet Kraus.
Labels: (Owned) MVH. Old Sound. Pet-Rat. Psychephonic. Rendezvous Gemini. Rockin' Richie.
Record Romance see Cinema Prize
Red Coach, see De-Lite
Red Fox, see Skyway
Red Lion, see Mainstream
Redneck, see Western Head
Red Onon, III, see Lakco
Red Onon Recs., PO Box 366, Dayton, Ohio 45401 Tel. (513) 222-2413 Pres. Gene Mayl
Red Rock, see Kajac
Red Seal, see RCA Recs
Red Stick Recs., 6465 Renoir, Baton Rouge, La. 70806 Tel. (504) 927-8020. Pres. T. J. Guarino
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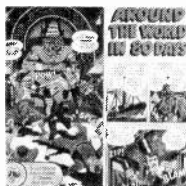
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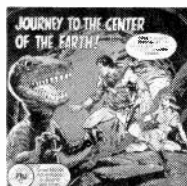
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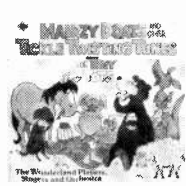
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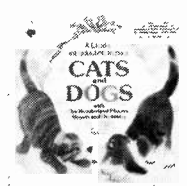
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Label credits: Black & Blue, Now, Roulette.
- Argyle Prod'n's**, 2232 Vista Del Mar Pl., Hollywood, Calif. 90068. Tel: (213) 467-6018. Exec Dir. Edith Spina; Prod'r's Harold Spina, Red Doff.
Label credits: Alyn, Capitol, Liberty, MGM, Pickwick
- Aries Recs. Prod'n Inc.**, 2339 E 71 St., Chicago, Ill. 60649. Contact: H.D. White
Label credits: Aries, Legend, Songee, Tories
- Bobby Arlin**, see Dirty Shoe.
- ArLuE Inc.**, 210 Gordon St., Jackson, Tenn 38301. Tel: (901) 423-0752z Pres.: Richard Lusk; VP Bill Rhodes; Eng.: Gary Womble; Prod'r: Rayburn Anthony
Label credits: Mega, New Frontier, Phoenix, Spectrum.
- Rod Armstrong**, see Thereway.
- Bud Arnel**, see Sounds of Winchester.
- Billy Arnell**, see Anacrusis.
- Arnold Jay Recs.**, 100 Eighth St., Passaic, N.J. 07055. Tel (201) 471-0246. Pres. & Prod'r: Arnold Capitanelli, VP & Prod'r: Robert O Connor.
Branch: Pompano Beach, Fla., 950 N. Federal Hwy., Suite 217, Zip. 33062. Tel: (305) 781-9254
Label credits: Bell, Big Tree, Date, Decca, Intrepid, Mercury, Vanguard, Wisdom.
- Brooks Arthur**, see Rainbow Collection.
- Jon Arthur**, see McRon
- Tony Asher**, see Wes Farrell Org.
- Nickolas Ashford**, see Hopsack & Silk
- Sam Atchley**, see Quadrasonic Corp.
- Audway Prod'n's Inc.**, PO Box 11457, Columbia, S.C. 29211 Tel (803) 794-9102. VP WH Scott Jr.; Prod'r's: Howard A. Knight Jr., Leon Everette
Label credits: Boss, Champ, Music City, Rich-R-Tone, SRC, Skyland, Smoke, USA Inc., United Music World
- Jay August**, see Grizly.
- Auspey Recs.**, 12188 Laurel Terrace Dr., Studio City, Calif. 91604 Tel: (213) 877-1078. Pres. & Prod'r Jules Chaikin.
Label credits: ABC, Columbia, Flying Dutchman, Impulse
- George Avakian**, 285 Central Park West, New York, N.Y. 10024. Tel: (212) 947-9711.
Label credits: Atlantic, Columbia, Epic, MGM, RCA.
- Avenger Prod'n's**, 103-15 108 St., Richmond Hill, N.Y. 11419 Tel (212) 641-1279 Exec Dir. Joey Napoleon; Prod'r's Joey Napoleon, George Napoleon, Ralph De Palma
Label credits: Verve.
- Harvey Averse Prod'n's**, 1650 Broadway, Suite 1206, New York, N.Y. 10019. Tel: (212) 582-6886. Pres Harvey Averse
Label credits: Atlanta, Fania, Mango, Roulette, Scepter, Tico, UA Latino, United Artists
- Cliff Ayers Prod'n's**, PO Box 1607, 1009 17 Ave S., Nashville, Tenn. 37212. Tel (615) 256-1653. Pres.: Cliff Ayers; Prod'r's: Clark & Chris Ostermeyer.
Label credits: American Sound, Columbia, Emerald, MCA, MGM Roulette

B

- B C Ents Ltd.**, 726 McLemore Ave., Memphis, Tenn 38106 Tel: (901) 774-6400 Pres.: Bob Catron Jr., Sec'y-Treas. Claudette Catron, Prod'r's Byron R & Earl Catron.
Label credits: ABC, Chess, Columbia, Cortland, Dot, Milyon, Nike, One-derful, SoulBeat, Sue, Tip-Top, Uni.
- B Company Prod'n's**, 1650 Broadway, New York, N.Y. 10019 Tel (212) 582-6879 Pres. & Prod'r Billy Davis.
Label credits: Bell, Columbia, MGM, Roulette
- Claire Babcock**, see Rik Tinory.
- Sonny Fish Back**, see Shirley Music.
- Fred Bailin**, see New Rhythm.
- Baja Prod'n's Co.**, PO Box 806, Cartersville, Ga 30120 Tel (404) 382-7486. Pres.: Robert L Beavers, VP Chuck Beavers, Prod'r's Jackey Beavers, Jack Hill
Label credits: Jaber, Mainstream, Seventy 7, Sound Stage 7, Westbound.
- Cary Baker**, 2701 Birchwood Ave, Wilmette, Ill 60091 Tel (312) 251-9348 Owner & Prod'r Cary Baker
Label credits: Birch, Blue Flame, CJ, Dharma
- Ronald Baker**, see Argon
- Marty Balin**, see Great Pyramid
- Dean Ballew**, see Widget.
- Ron Ballew**, see Widget.
- Nathan Bank**, see Stuart Lanis
- Paul Baratta**, see Tram.
- Joseph Barbera**, see Hanna-Barbera.
- Barcardi Publ'n's**, 353 W. 57 St., New York, N.Y. 10019. Tel (212) 581-5516. Pres Sherman Ford Jr; Prod'r: Ray Rivera
Label credits: Ford, MGM, Manana, Paramount, Right On, United Artists
- Johnny Barker**, see Reflection Sound
- Rondell R. Barker**, see Tan-Lan.
- Gary Barnhart**, see Ghoster.
- H. B. Barnum**, see World Peace.
- Craig Barrow**, see Spectrum.
- Jeff Barry Ents. Inc.**, c/o A&M Recs., 1416 N. La Brea Ave., Hollywood, Calif. 90028 Tel (213) 469-2411. Prod'r: Jeff Barry.
Label credits: A&M, RCA, 20th Century.
- Roger Bass**, see Power House.
- Savoy Beard**, see Heavy Sound.
- Paul Beaver**, Los Angeles, Calif., see Rapture.
- Paul Beaver**, San Francisco, Calif., see Parasonid.
- Chuck Beavers**, see Baja.
- Jackey Beavers**, see Baja
- Robert L. Beavers**, see Baja.
- Barry Beckett**, see Muscle Shoals.
- Steve Bedell**, see Wes Farrell Org.
- Ronn Bedenbaugh**, see Allen-Martin
- Harry J. Bee**, see Bruce Patch.
- Tom Bee Prod'n's**, PO Box 8207, Albuquerque, N.M. 87108. Tel (505) 268-6110 Prod'r Tom Bee.
Label credits: Canyon, Dot, Mainstream, Motown, Souled Out.
- Vytautas Beleska**, see Clay Pigeon.
- Andy Belling**, see Don Perry.
- Bill Bellman**, see Rock Prod'n's.
- Myral Bellman**, see Rock Prod'n's.
- Thom Bell**, see Gamble-Huff-Bell.
- Charles Benanty**, see Applewood, Charlou & Great Metropolitan Gramophone.
- Jack Benanty**, see Charlou.
- Ben-Bro Prod'n's**, 201 Main St., Suite 636, Houston, Tex. 77002. Tel (713) 225-0214. Pres. & Prod'r Byron Benton; VP & Prod'r Charles Benton.
Label credits: Bagatelle, World Wide
- Quint Benedetti**, see Amicus.
- Vittorio Benedetto**, see CAM Prod'n's.
- Ben-Gee Prod'n's** (Benjamin Wright Prod'n's), 320 E. 21 St., Rm. 604, Chicago, Ill. 60616. Tel (312) 842-1090/1190 Pres. Benjamin F. Wright Jr.; VP Deloris H. Wright; Prod'r & Arranger Benjamin F. Wright.
Label credits: Bandit, Golden Ear, Star-Vue, Tiara, 20th Century, Wand, Warner Bros.
- Art Benson Prod'n's**, 1560 N. La Brea, Suite M, Hollywood, Calif. 90028. Pres. & Prod'r Art Benson.
Label credits: Celestial, Hafa Adai.
- Bob Allen Bentley**, see J. Michael Graves
- Hal Bentley**, see Centaur
- Byron Benton**, see Ben-Bro
- Charles Benton**, see Ben-Bro.
- George Benz**, see Golden State.
- Peter Bergen**, see Rapture
- Lynn Berman**, see Periscope
- L. R. Bernard**, see Luraber
- John Berthelot Prod'n's**, PO Box 30029, New Orleans, La. 70190. Tel (504) 897-6796. Pres. & Prod'r: John Berthelot.
Label credits: All Platinum, Great Southern, Hep' Me, Instant, Jenmark, Kanti, Seven B.
- Betancourt Ent's.**, 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471 Pres & Prod'r: Lionel Betancourt; Mgr. & Prod'r John F. Phillips.
Label credits: ARV, Atomico, Bego, Big John, CR, DLB, Falcon, CR, Jilguero, Majeck, Marsol, Nuevo, Ormigo, Oro, Primero, Rayo, Shalovo.
- Lionel Betancourt**, see Betancourt.
- Bill Beyer**, see International Rec'g
- Binder/Porter Org.**, 204 S. Beverly Dr., Suite 110, Beverly Hills, Calif. 90212. Tel: (213) 273-4005 Pres. & Prod'r Steve Binder; VP & Prod'r Robie Porter.
Label credits: Capitol, Columbia, EMI, MGM, Reprise, TA, Wizard.
- Steve Binder**, see Binder/Porter.
- Bissell's Arranging Serv.**, 8208 Westpark Dr., Suite 201, Houston, Tex. 77042. Tel: (713) 781-9696 Owner Shelton Bissell; Prod'r's Shelton Bissell, Hal Hawley, Phil McGuffin.
Label credits: BASF, Capitol, Dart, Rush, Scepter, Stoneyway, Universal
- Shelton Bissell**, see Bissell's Arranging Serv.
- Bob Black**, see Spectrum.
- Charlie Black**, see MGB Prod'n's.
- Black Dog Prod'n's**, PO Box 288, Silver Spring, Md. 20907. Tel (301) 585-0417. Pres., Mgr. & Prod'r Gene Rosenthal; A&R: Michael Stewart.
Label credits: Adelphi, Fabrangon, Piedmont, Takoma, Yazoo.
- Larry Black**, see Spectrum.
- Bruce Blackman**, see Gramex
- Charles R. Blaker**, see Crab Ents
- L. Blaskey**, see Space.
- Lindy Blaskey**, see Linden.
- Rick Bleiweiss**, see Ultra-Sonic.
- Don Blocker**, see Garrett Music.
- Bluejac Prod'n's**, 527 Madison Ave., Suite 618, New York, N.Y. 10022. Tel (212) 759-3860. Contact Fred Ahlert.
Label credits: A&M, Scepter, Warner Bros
- Jack P. Bluestein**, see Quadrasonic Studio
- Don Boileau**, see Power House
- Ronald Bollon**, see Plato.
- James Bond**, see Music Makers Network.
- Alonzo Boone**, see Yellow Bee.
- Jesse Boone**, see Soul-Potion.
- A. Alan Botto**, PO Box 212, Pottstown, Pa. 19464. Tel: (215) 323-3336. Prod'r: A. Alan Botto.
Label credits: Motown, Quality (Canada), RCA, Riverside.
- Boyce & Powers Music Ent's.**, 12015 Sherman Rd., North Hollywood, Calif. 91605. Tel: (213) 875-1711 Pres &

Prod'r Tommy Boyce, VP & Prod'r Melvin Powers
 Label credits: Abkco, Flashback, Kama Sutra, Kent.
 Tommy Boyce, see Boyce & Powers.
 Bobby Boyd, 2609 NW 36 St., Oklahoma City, Okla
 73112. Tel: (405) 942-0462.
 Label credits: Columbia, Dot, Paramount, United Artists
 Charlie Bradford, see Glo-Lite.
 Bill Branch, see Way-Out Bos.
 Roger Branch, see Reflection Sound.
 Barry Brandt, see Summit.
 Jeff Brannon Prod'ns, PO Box 557, Lithia Springs, Ga
 30057 Tel (404) 948-8429. Pres.: Jeff Brannon;
 Prod'rs Jeff Brannon, John Haley, Barney Conway
 Label credits: Legacy, New Horizon, Owl, Union-
 Rogue
 Greg Branson, see Sunny Day
 Gene Breeden, see Portland.
 Vern Brewer, see Ken Nash
 Robin H. Brians Jr., see RHB Prod'ns.
 Briar Prod'ns, PO Box 5853, Pasadena, Calif. 91107 Tel:
 (213) 355-7213. Pres. & Prod'r John Delgatto.
 Label credits: Advent, Takoma, Veechi
 Brilliant Sun Prod'ns, 29839 Cedar Rd., Mayfield Heights,
 Ohio 44124 Tel: (216) 461-3845 Pres. Perry Stev-
 ens; Prod'r Eric Stevens.
 Label credits: Big Tree, United Artists
 Brite Star, 728 16 Ave. S., Nashville, Tenn. 37203 Tel
 (615) 244-4064 Prod'rs Tex Clark, Johnny Dollar
 (Also see Tex Clark & Ron Manning).
 Label credits: Ave. South, Brite Star, C-Bo, Gemini
 Nashville Sound, National, United Artists
 Dick Broderick, see Marvel.
 Bronson Ent's, Inc., PO Box 96, El Cerrito, Calif. 94530 Tel
 (415) 526-3491 Pres.: Jacques Disraeli Bronson;
 Prod'rs James Bronson Jr., William Winters Sr.
 Label credits: Arhoolie, Touche
 Jacques Disraeli Bronson, see Bronson
 James Bronson Jr., see Bronson.
 Stan Bronson, see Elppa Rednet.
 Brooke Prod'ns Inc., 401 S. 41 St., Philadelphia, Pa.
 19104 Tel (215) 382-9067, 644-6545 Pres. Skip
 Drinkwater
 Label credits: Atlantic, Bell, Buddah, Capricorn, Jamie,
 Muse, Polydor
 Randy Brook, see Doodah
 Brother Love Prod'ns, PO Box B52, Beverly Hills, Calif
 90213 Tel (213) 275-4381 Pres.: Jerry McClain; VP
 Truett Pratt; Prod'rs Jose Komplica, Ribo Flavinus.
 Label credits: ABC/Dunhill, Capitol, Dot, Epic, Mer-
 cury.
 Michael Brovsky, see Free Flow.
 Bennie Brown Jr., see Bennie Brown.
 Bennie Brown Prod'ns, PO Box 5702, 3011 Woodway Ln.,
 Columbia, S.C. 29206 Tel (803) 788-5734. Pres.
 Bennie Brown Jr., VP Victor T. Brown, Prod'rs Bennie
 Brown Jr., Issiac Washington
 Label credits: ABC, Nu-Tone, United Artists.
 Bonnie Brown, see Sherwood.
 E. W. Brown Jr., see Condaye/Cobra.
 Frank G. Brown, see Cooper's Prod'ns
 John Brown, see Smoke Signal.
 John R. Brown, see Acuff-Rose.
 Marvin Brown, see Theway.
 Maxine Brown, see Sherwood.
 Victor T. Brown, see Bennie Brown.
 Jerry Bruck, see Posthorn.
 Bucksian Prod'ns Inc., 1265 Calkins Rd., Pittsford, N.Y.
 14534 Tel (716) 334-8100. Pres. & A&R Dir. Jeffrey
 Wheat; Adv. Dir.: Candy Cleveland; Prod'rs: Jeffrey
 Wheat, James Gilbert, Gary Quinn.
 Label credits: Jolly Rogers, RCA, Sundance.
 Bugle Inc., 1050 Carol Dr., Los Angeles, Calif. 90069 Tel:
 (213) 278-3900. Prod'rs: John Stewart, Peter Racht-
 man
 Label credits: RCA.
 Carl J. Burkhardt, see Rite Rec.
 Philip Burkhardt, see Rite Rec.
 Burnsee Recs. Inc., 358 W. 20 St., New York, N.Y. 10011.
 Tel (212) 242-0811 Pres. & Prod'r: Peter K. Siegel;
 Gen. Mgr.: Shelley D. Snow.
 Label credits: Elektra, Metromedia, Nonesuch, Polydor,
 Roulette.
 Flery Bursey, see Power House.
 Danny Burton, see Rite Rec.
 Bill Buster, see American Rec. Sales.
 Bust Recs. Inc., PO Box 262, Carteret, N.J. 07008. Tel:
 (201) 541-8358/4816/8298. Prod'r Paul William
 Wolfe; VP: Richard "Dick" Commerford; Prod'rs Paul
 William Wolfe, Richard "Dick" Commerford, Billy Or-
 likowski, Jim Page.
 Label credits: Atlantic, Bazoka Red, Brown Bag, Bud-
 dah, Columbia, Decca, Egg, Fullhouse, President, Re-
 prise, Rolling Stones, Shaywolf.
 Larry Butler, Pa., see Rainbow Collection.
 Larry Butler, Tenn., see Dial.
 Sam Butler, see Yellow Bee.
 Bobby Byrd, see Shirley Music.

C

C A M Prod'ns, 489 Fifth Ave., New York, N.Y. 10017.
 Tel (212) 682-8400. Cable: CAMUSAINC. Telex
 236920 CAM UR. VP & Gen. Mgr.: Vittorio Benedetto,
 Exec Prod'r & Creative Dir.: Jimmy Jenner.
 Label credits: ABC/Dunhill, Avco, CBS, Capitol, GRT
 of Canada, Polydor.
 C & C Prod'ns, 1403 W. Nash St., Wilson, N.C. 27893. Tel:
 (919) 291-4035, 235-3362. Pres. & Prod'r: Michael
 Collins; VP & Prod'r: Richard Royall.
 Label credits: GRC, Scepter.
 C M C Recs. & Tapes Inc., 1283 Research Blvd., St. Louis,
 Mo. 63132. Tel: (314) 997-5800. Pres.: Patrick Mor-
 ris; Gen. Mgr.: Kent Washburn; Prod'rs: Kent Wash-
 burn, Steve Litman, Tom Zuzenak.
 Label credits: RCA, Warner Bros.
 Cabriole Music, PO Box 7422, Shreveport, La. 71107. Tel:
 (318) 422-0195. Pres.: Mary Logan; Prod'r: Don Lo-
 gan.
 Label credits: Brother, Cal, Faces, In, Jewel, Lecam,

Memorial, Paula.
 Pete Caldwell, see Doppler.
 Stephan Call, see Yellow Bee.
 Jean M. Cameron, see Muddy Waters, Willie Dixon, City
 Night Life & Cameron Prod'ns.
 Cameron Prod'ns, 9 S 120 Lake Dr., Suite 207, Clarendon
 Hills, Ill. 60514. Tel: (312) 654-1759. Owners: Scott
 A. & Jean M. Cameron; Prod'r Scott A. Cameron
 Label credits: Bear, MMC, Ovation, Paramount.
 Scott A. Cameron, see Muddy Waters, Willie Dixon, City
 Night Life & Cameron Prod'ns.
 Freddie Cannon, see Summit.
 Tony Cantinaro, see Emko Talent.
 Arnold Capitanelli, see Arnold Jay.
 John Capps, see Master Video.
 Don Carone, see International Rec'g.
 Carousel Prod'ns, 6525 E. 82 St., Indianapolis, Ind. 46250
 Tel: (317) 849-6850. Pres. & Prod'r William L. Over-
 man
 Label credits: ABC, Atco, Columbia, Dunwich, Firebird,
 Mercury, Roulette, Sue, USA.
 Nicholas S. Carras, see La Ronde.
 Robert A. Carrier, see Harde W. Daniel.
 Car-Si, MPO Box 907, Springfield, Mo. 65801. Tel (417)
 869-6379. Prod'rs Wayne Carson, Si Siman
 Label credits: Epic, Monument
 Wayne Carson, see Car-Si
 Fred F. Carter Jr., see Nugget.
 Henry Casella, see King Henry.
 Joe Casella, see King Henry.
 Terry Cashman, see Cashwest & Interrobang.
 Cashwest Prod'ns Inc., 40 W. 55 St., New York, N.Y.
 10019. Tel: (212) 757-7160. Pres. Terry Cashman;
 VP: Tommy West. (Also see Interrobang).
 Label credits: ABC, Bell, Chelsea, Columbia, RCA,
 Warner Bros.
 Buzz Cason Prod'ns, 2804 Azalea Pl., Nashville, Tenn.
 37204. Tel: (615) 383-8682. Pres.: Buzz Cason
 Prod'rs Buzz Cason, Brent Maher.
 Label credits: Caprice, Monument, Uni
 Peter Casperson, see North Country.
 Tom Catalano, see Our Own Thing.
 Fred Catero, see Catero Sound & David Rubinson.
 Catero Sound Co., 1550 Market St., San Francisco, Calif
 94102 Prod'rs Fred Catero, David Rubinson. (Also see
 David Rubinson)
 Label credits: Asylum, Blue Thumb, Capitol, Columbia
 Fillmore, Janus, Warner Bros.
 Bob Catron Jr., see BC Ents.
 Byron R. Catron, see BC Ents.
 Earl Catron, see BC Ents.
 Thomas John Cavalier, see Trod Nossel.
 Larry Cavaina, see Summit.
 Caveman Prod'ns, 16400 E. Truman Rd., Suite 206, Inde-
 pendence, Mo. 64050. Tel (816) 836-4002. Mktg
 Dir.: Jim Williams; Prod'n Dir.: John Pearson; Prod'rs
 John Pearson, Jim Wheeler.
 Label credits: A&M, Columbia, Dunning, Elektra, Pol
 ydor, Star-Traks.
 Chris Cawood, see Appalachia Mountain
 Foster Cayce, see Wayne Vance.
 Celestial Body Sounds, 50 North St., Granby, Mass. 01033
 Tel (413) 467-2842. Owner Steven C. Hudjak
 Prod'rs: R.B. Taylor, Gene Guzik
 Label credits: Aurum.
 Centaur Prod'ns Int'l, 82 Aldine St., Rochester, N.Y. 14619.
 Tel: (716) 328-4649. Pres.: Marvin B. Steffey, Prod'rs
 Ven Pitoni, Hal Bentley.
 Label credits: Centaur, Peak, Quality (Canada), Sea
 King, Warner Bros.
 Century 21 Prod'ns Inc., 7263 Envoy Court, Dallas, Tex.
 75247. Tel: (214) 638-3222. VP, Programming &
 Prod'n: Dick Starr. (Also see Professional Program-
 ming).
 Label credits: Century 21, Opus
 David Chackler, see Chalice.
 Jules Chaikin, see Auspend.
 Chalice Prod'ns Inc., 8255 Beverly Blvd., Los Angeles, Calif.
 90048. Tel: (213) 651-5530 Pres. Lee Lasseff; VP:
 David Chackler.
 Label credits: ABC/Dunhill.
 Edward Chalpin, see PPX Ents.
 Craig Chambers, see Ray Mack.
 George G. Chandler III, see Muziq Group.
 Charlou Prod'ns (American Themes & Tapes Inc.), 159 W.
 53 St., Suite 28F, New York, N.Y. 10019. Tel (212)
 247-3187/3257. Pres. & Exec Prod'r Jack Benanty;
 VP & A&R: Charles Benanty; A&R (Arranging) Jim Tim-
 mens; Prod'rs: Charles Benanty, Robert Freis, Fred
 Meyer.
 Label credits: Abbey, Avon, Columbia, Connoisseur,
 Fairland, Frisky, Gateway, Head Start, Lollypop, Parlia-
 ment, Philharmonic Recital Hall, Praise, Recital Hall,
 Troll, Universal, Urania, Wrangler.
 Randal S. Chase, see DRC Corp.
 Carla Chavka, see Style Songs
 Carl Chavka, see Style Songs.
 Jeffrey Cheen, 3612 Coldwater, Studio City, Calif. 91604.
 Tel: (213) 985-1141.
 Label credits: Capitol, EMI, Gregar, Mercury, Philips,
 Tetragrammaton.
 Chuck Chellman Co., 801 16 Ave. S., Nashville, Tenn.
 37203. Tel: (615) 259-3966. Prod'rs: Chuck &
 Georgia Chellman.
 Label credits: Dot, Fantasy, London, Nashboro, Para-
 mount, Starday-King, Tower.
 Georgia Chellman, see Chuck Chellman.
 Cherry Hill Prod'ns, 7235 Hollywood Blvd, Suite 221, Holly-
 wood, Calif. 90046. Tel: (213) 874-1001. Gen. Mgr.:
 Tim Lane; Creative Servs. Dir.: Con Merten; Prod'rs
 Tom La Tondre, Dee, Joe & Bruce Robb. (Also see Con
 Merten).
 Label credits: ABC, United Artists.
 Jon Child, see Next City.
 Bill Chinnock, see City Night Life.
 Don Christopher Prod'ns, B Yale St., Nutley, N.J. 07110.
 Tel: (201) 667-2991. Pres. & Prod'r: Don Christopher.
 Label credits: Avant Garde, Buddah, Columbia, Mer-
 cury, Philips, Pickwick.
 Chubb Prod'ns, PO Box 6446, Jackson, Miss. 39212. Tel:

(601) 922-5012. Pres.: R.J. Reetz.
 Label credits: Plantation.
 L. E. Cicchetti, 382 E. Fordham Rd., Bronx, N.Y. 10458. Tel.
 (212) 584-0980.
 Label credits: Capitol, Dakar, Dot, Felsted, Gee, Kapp,
 London, MGM, Philips, Scepter.
 Bill Cioffi, see Civil Wahr.
 City Night Life Music Co. Inc., c/o The Scott A. Cameron
 Org. Inc., 9 S 120 Lake Dr., Suite 207, Clarendon Hills,
 Ill. 60514. Tel: (312) 654-1759. Pres.: Bill Chinnock;
 Prof. Mgrs.: Scott A. & Jean M. Cameron; Prod'rs: Bill
 Chinnock, Scott A. Cameron.
 Label credits: Paramount.
 Civil Wahr Prod'ns Inc., 10 Ramsey Pl., Albany, N.Y.
 12208. Tel: (518) 438-6587. Pres. & Prod'r. Michael
 T. Olesko.
 Branches: Los Angeles, Calif., 2596 Adelbert Ave.
 Zip 90039. Tel. (213) 662-2755 Dir: Bill Cioffi—New
 York, N.Y., 321 E. 12 St., No. 22 Zip: 10003. Tel:
 (212) 677-8474. Dir.: Dom Spodofora.
 Label credits: Camille, Columbia, Laurie, Truffe
 Clairborne Inc., 2939 Van Ness St., No. 1217, Washington,
 D.C. 20008. Tel (202) 244-3462, 347-3944. Owner,
 Pres. & Prod'r: Lillian N. Clairborne.
 Label credits: BBC, DC, De-Lite, Gama, Lat. Loop, Musi-
 cor, Sub.
 Lillian N. Clairborne, see Clairborne Inc.
 Jeff Clark, see R&B Prod'n
 Rickie Clark, see R&B Prod'n
 Tex Clark, 728 16 Ave. S., Nashville, Tenn. 37203. Tel
 (615) 244-4064 Prod'r: Tex Clark. (Also see Brite Star
 & Ron Manning).
 Label credits: American Sound, Brite Star, Music
 Towne, United Artists
 Clay Pigeon Prod'ns (div of NuclearProton Group), 6921 S.
 Claremont Ave., Chicago, Ill. 60636. Tel: (312) 476-
 2553. Prod'r: Vytautas Beleska
 Label credits: Clay Pigeon, Warehouse.
 Zeke Clements, see AU-Standard.
 Doug Clifford, see DSR Prod'ns
 Bob Cline, see Rainbow Sound.
 Algy Cohen, see TMA Prod'ns.
 Bob Cohen, see Lumiere.
 Jeff Cohen, see Waldorf & David Rubinson
 Michael Cohen, see Notable.
 David Cole, see Applause
 Cy Coleman, see Notable.
 Robert Cole, see J. Michael Graves.
 C. N. Collieran Jr., see Music Men.
 Nick Collieran-Eric Johnson, c/o Alpha Audio, 2049 W.
 Broad St., Richmond, Va. 23220 Tel: (804) 358-
 3852. Mgr. & Prod'r Nick Collieran, A&R & Prod'r Eric
 Johnson (Also see Music Men).
 Label credits: Colpar, Date, Epic, Soulo, Teo
 Larry Collins, see Glaser
 Michael Collins, see C&C Prod'ns.
 Eric Colodne, see Notable.
 Richard "Dick" Commerford, see Bust.
 Concord Music Prod'ns Inc., 1601 Langford Rd., Baltimore,
 Md. 21207. Tel: (301) 747-2957 Pres.: Al Cunniff Sr.;
 VP: Al Cunniff Jr.; Prod'r: Ben Albert, Al Cunniff Jr.
 Label credits: Concord, Juniors
 Condaye/Cobra Recs., 162 Leeleis Dr., Marlboro, Mass.
 01752. Tel (617) 481-5524/2862. Pres.: E.W.
 Brown Jr.
 Branch: Washington, D.C., 241 56 St. NE. Zip:
 20019. Tel (202) 398-2914
 Label credits: Cap Town, Cobra, Condaye.
 Jim Conklin, see Spectrum.
 Earl Connelly, see Maycon.
 Mae Connelly, see Maycon.
 Continental Rec'gs Inc., 12 Irving St., Framingham, Mass.
 01701. Tel (617) 879-2430, 237-0568. Pres.: L.
 Daniel Flynn; VP Eng'g: John F. Flynn; A&R: Robert
 Rose
 Label credits: Cori, Cori Sports, Epic.
 Barney Conway, see Jeff Brannon.
 Bob Cook, see Iowa Sound
 Cookhouse Prod'ns, 2541 Nicollet Ave. S., Minneapolis,
 Minn. 55404. Tel (612) 827-5441. Pres.: Dale Men-
 ten; VP: Dick Hedlund.
 Label credits: Atco, Capitol, Groove Soup, Liberty,
 MGM, Mercury, Myrrh, Parrot, Philips.
 Stu Cook, see DSR Prod'ns.
 Harry Coombs, see Gamble-Huff-Bell.
 Chuck Cooper, see Cooper's Prod'ns.
 Harold B. Cooper, see Cooper's Prod'ns.
 Hezekiah Cooper Jr., see Cooper's Prod'ns.
 Cooper's Prod'ns Inc., 6813 Lindbergh Blvd., Philadelphia,
 Pa. 19142. Tel (215) 365-8573 Pres.: Chuck Cooper;
 Exec. VP: Harold B. Cooper; Mgr.: Frank G. Brown; Gen.
 Mgr. & Prod'r: Hezekiah Cooper Jr.
 Label credits: Action City, Cameo, Flower, Mark IV,
 Norcross, Philly Music.
 J. D. Copley, see Marullo.
 Sam Coplin Music, 2639 Walnut Hill Ln., Dallas, Tex.
 75229. Tel: (214) 358-0176. Sec'y-Treas.: Sam Co-
 plin; Prod'rs: Sam Coplin, Alvin Howard.
 Label credits: Atlantic, Mercury, Scepter, Universal.
 Coral Rock Prod'ns, see Wes Farrell Org.
 Jerry Corbitt, see Rainbow Collection.
 Mike Corda, see New Horizon.
 Dallas Corey, see Enterprise & House of Loyd.
 Giveon Cornfield, see Orion Master.
 George Cory, see Cory Sound.
 Cory Sound Co., 3522 Geary Blvd., San Francisco, Calif.
 94118. Tel: (415) 668-1288/1380. Pres. & Music
 Dir.: Sales Mgr.: VP & Prod'n Mgr.: Phil Markinson;
 VP & Gen. Mgr.: Lou Sinclair; Chief Eng.: Veikko West.
 Label credits: Cable Car, Dinkey, Tram.
 Bob Cotterell, see Creative Sound.
 Jim Cottle, see Soundtrack.
 Tommy Couch, see Malaco.
 Crab Ents., 930 S. Genesee Ave., Los Angeles, Calif. 90036.
 Tel: (213) 936-2906, 939-0107. Pres.: Charles R.
 Blaker.
 Label credits: Bell, Blackjack.
 Crackerbox Prod'ns, 119 Saunders Ferry Rd., No. 30, Hen-
 dersonville, Tenn. 37075. Tel: (615) 824-5626. Pres.:
 Harlan Sanders; VP & Prod'r: Kent Westberry.

Label credits: RCA, Shannon.
 Dan Craft, see Mole Hill.
 Howard Craft, see Mole Hill.
 Wendell L. Craig Inc., 25 W. 43 St., New York, N.Y. 10036.
 Tel (212) 354-7875. Pres.: Wendell L. Craig, Prod'rs
 Windy Craig Maria Iano, Justo Lacomba. (Also see
 ShadyGrove)
Label credits: Banana (Blue Thumb), Continental Dynam-
 amics (CD Recs.), Polydor, Sunday Ltd.
 Windy Craig, see Wendell L. Craig & ShadyGrove.
 Creative Artists Prod'ns, 6 Van Ness Rd., Binghamton, N.Y.
 13905. Tel (607) 797-3909. Pres. & Prod'r John-
 athan Solak: VP & Prod'r Charles Solak
Label credits: Accense, Bell, Columbia, Creative Artists,
 Elmira, Great Bend, Mercury, Uni, Weasel, Willoughby
 Creative Disc Inc., 711 Fulton Ave. S., Mount Vernon, N.Y.
 10550. Tel: (914) 699-3993 Pres. Carl Feurstein, VP
 Larry Goldberg.
Label credits: Brad, Jamaica, Luso, Niger, Nina
 Creative Sound (div of Sonrise Mercantile Corp.), 15720
 Stagg St., Van Nuys, Calif 91406 Tel. (213) 787-
 7370. Pres. Bob Cotterell, Controller: Ralph Kalbus,
 Prod'rs, Cheryl Wilks, Paul Lindner
Label credits: Campus Crusade, Campus Life, Creative
 Sound, Marketing Int'l, Sonrise, World Wide
 Jack Creed, see Sallent
 Cricket Prod'ns Inc., PO Box 50338, Belle Meade Sta.,
 Nashville, Tenn 37205 Tel (615) 356-0407. Pres
 Bobby Goldsboro, VP Bob Montgomery, Prod'rs
 Bobby Goldsboro, Bob Montgomery, Kenny O'Dell
Label credits: A&M, Big Tree, Columbia, Dunhill, Kapp,
 Uni, United Artists
 Criterion Music Corp., 6124 Selma Ave., Hollywood, Calif
 90028 Tel (213) 469-2296 Pres. Michael H Gold-
 son; Prod'r Terry Wright
Label credits: Granite, 20th Century
 David R. Crocker, see GFM Prod'ns.
 Howard Crockett, see Hawks
 Billie B. Crotty, see World Peace
 Patrick G. Crotty, see World Peace
 M. Crown, see Syntonic Research.
 Tony Cudino, see West Wood.
 Mike Cullers, see Sounds of Winchester
 Al Cuniff Jr., see Concord
 Al Cuniff Sr., see Concord
 Cynda Music Prod'ns, 1818 Division St., Nashville, Tenn
 37203 Tel (615) 320-0491. Prod'rs Mark Altman,
 Jury Krytux
Home office: Canada
Label credits: Boot, Bravo, Celebration, Cynda, Domi-
 nion, Quality, Rodeo (Canada), Festival, W&G (Austral-
 ia), Dolphin, Tribune (Ireland), King, Warner-Pioneer
 (Japan), Federal (Jamaica), Decca, London (UK), Boot,
 Sugar Hill, Prize, United Artists (USA)

545-9894, Prod'r: George Perkins.
Label credits: Houston
 D R C Corp., 3319 S. 300 West, Salt Lake City, Utah 84115.
 Tel (801) 487-3724 Pres. Randal S. Chase
Label credits: Custom Fidelity
 D-R Prod'ns, PO Box 5777, Saraland, Ala 36571 Tel
 (205) 675-0701/4431. Pres. James A. Whiting,
 Rec'g Dir. Ray Smith; Talent Co-ord Leon Raines,
 Ass't A&R Jamey Whiting, Writer Relationships Lois
 Anne Whiting; Prod'rs, Don Davis, James A. Whiting
Label credits: Acca, Capa, Decca, EMI Jamie/ Guy-
 den, Jewel, London, Metromedia, Paula Rickarby
 D S R Prod'ns, PO Box 9246, Berkeley, Calif 94709. Tel
 (415) 527-4040, Prod'rs: Doug Clifford, Stu Cook,
 Russ Gary.
Label credits: Fantasy
 D W P Recs., 4061 Woodruff Rd., Oxford, Ohio 45056
 Tel (513) 523-9043 Pres. Carl Edmondson
Label credits: DWP, Fraternity
 Marcus Damerst Jr., see Marcus Prod'ns
 John N. D'Anastasio, see MSI Rec'g.
 Clark Daniel, see Hardie W. Daniel
 Francis Daniel, see Posthorn.
 Hardie W. Daniel Prod'ns, 30064 Annapolis Circle, Inkster,
 Mich. 48141. Tel (313) 729-7836 Pres. Hardie W.
 Daniel, VP Robert A. Carrier, Prod'rs, Hardie W. & Clark
 Daniel, John Pender, Sandy Stanton.
Label credits: Action, Dana, Endeavor, Endeavor-Pano-
 rama, Film City, Panorama, Progressive Soul, Triumph
 Charlie Daniels, see Rainbow Collection
 Ron Dannel, see Power House.
 Dara Prod'ns, 8' 54 Langdon Ave., Van Nuys, Calif 91406.
 Tel (213) 780-0130 Exec. Prod'r D. J. Adams.
Label credits: Cream, Double Shot, Whiz
 Vernon Davies, see Master Video & Record Prod'n Serv
 Billy Davis, see 3 Company.
 Brad Davis, see Smoke Signal
 Chuck Davis, see Sky High
 Don Davis, see D-R Prod'ns
 Eddie Davis, see Gordo
 Edward L. Davis, see Gordo
 Frank Davis, see Horizon
 Hayne Davis, see Mother Cleo
 Philip Davis, see Rapture
 Polly Davis, see Mother Cleo
 Robert Davis, see Solid Soul/Bold Soul.
 Dawn Prod'ns, Eox 544, Annapolis, Md. 21404. Pres. Joey
 Welz, VP Dave Smith, Exec. Prod'r Ray Vernon,
 Prod'rs Joey Welz, Jimmy Velvet, Dave Smith
Label credits: Audio Fidelity, Bat, Canadian American,
 Dome, Fleet, Gametime, Lawn, LeFevre, Little D, Mr. G.
 Monumental, Music City, Palmer, Swan, Teardrop,
 Wedge, Wynwood.
 George Day, see Sunday
 Joey Day, see Ultra-Sonic
 Peter DeAngelis, see Virtue
 Dee Prod'ns of Philadelphia, 1445 North Hills Ave., Willow
 Grove, Pa 19090. Tel (215) 657-3592 Pres. Dick De
 Marco, Prod'rs: Dick De Marco, Martin Dippolito

Label credits: Action, Dee, Imperial, Inside, Rugby
 Guy de La Chapelle, see Discobol.
 Hirsh de LaVie, see Show Biz.
 Lou DeLease, see Benjamin Johnson Jr.
 John Delgatto, see Briar
 Dick De Marco, see Dee.
 S. DeMaria, see Arthur H. Gorson.
 DemSole Prod'ns, 4139 Meadowglen Circle, Las Vegas,
 Nev. 89121. Tel (702) 451-6472 A&R Dir. Evan
 Mitchell, Prod'rs Evan Mitchell, E. J. Quinn
Label credits: Diamond, Ember, Herald, Mercury, Phil-
 ips, Uni
 Jerry Dennon, see Jerden.
 John E. Denny, see Jed
 Ralph De Palma, see Avenger
 Frank Derrick III, see Derrick III
 Derrick III Ents., PO Box 285, Harvey, Ill 60426 Tel (312)
 323-8964 Pres., Frank Derrick III
Label credits: PS
 John DeStefano, see Music Bank
 John Devrian, c/o Chappell Music Co., 6255 Sunset Blvd.,
 Suite 615, Hollywood, Calif 90028
Label credits: Scepter
 Gordon DeWitty, see Tram
 Al Dexter Prod'ns, PO Box 71, Denton, Tex 76201 Tel
 (817) 497-2406 Pres. Al Dexter, VP Frankie Dexter,
 A&R Marvin Montgomery, Attorney Andrew D. Wein-
 berger
Label credits: Capitol, Columbia, Hilltop, Pickwick.
 Frankie Dexter, see Al Dexter
 Al Diaco, see Pellegrino
 Dial Prod'ns, 708 17 Ave S., Nashville, Tenn 37202 Tel
 (615) 327-3162 Pres. Jack Stapp, Exec. VP & Prod'r
 Buddy Killen, Dir. & Prod'r Larry Butler
Label credits: Capitol, Columbia, Dial, MCA, Mercury,
 United Artists, Warner Bros
 Diamond Jim Prod'ns Ltd., 5929 Hillview Park Ave., Van
 Nuys Calif 91401 Tel (213) 988-4969 Pres. &
 Prod'r James Hilton
Label credits: A&M, Atlantic, Columbia, Elektra, MGM,
 Reprise, Stax, Warner Bros
 Phil Di Gioia, see Don Perry.
 Ron Dilullo, see Sound/ City
 Gary Di Pasquale, see King Henry
 Martin Dippolito, see Dee
 Dirty Shoe Prod'ns, 5730 Denny Ave., North Hollywood,
 Calif 91601 Tel (213) 769-4848 Prod'rs Ed Korbel,
 Bobby Arlin
Label credits: MGM
 Disc Cists Inc., 19 Ledge Hill Rd. West Roxbury, Mass
 02132 Tel (617) 327-1234 Pres. & Prod'r Jack
 Sager
Label credits: Cookin', Dot, Sue
 Discobol Inc., 345 W. 58 St., Suite 2-P, New York, N.Y.
 10019 Tel (212) 582-5705 Mng. Dir. Guy de La
 Chapelle
Label credits: Audio Fidelity (USA), Brambila (Mexico),
 Reunidas (Spain), Rex (Mexico)
 Discobook Inc., 117 W. 46 St., New York, N.Y. 10036 Tel

D

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 Sal Ditroia, see Ultra-Sonic.
 Dix-Ann Prod'ns, 19324 E. Pilario, Rowland Heights, Calif. 91748. Tel: (213) 964-2733. Pres. & Prod'r: Dixon Porter; VP & Prod'r: Ann Porter; Prod'r: Ken Hald.
Label credits: RCA, Image (Australia).
 Willie Dixon Prod'ns, c/o The Scott A. Cameron Org., Inc., 9 S 120 Lake Dr., Suite 207, Clarendon Hills, Ill. 60514. Tel: (312) 654-1759. Owner & Pres.: Willie Dixon; Prof. Mgr.: Scott A. & Jean M. Cameron; Prod'rs: Willie Dixon, Scott A. Cameron.
Label credits: Chess, Jewel, Ovation, Paula, Spoonful, Stax, Supreme, Yambo.
 Red Doff, see Argyle.
 Johnny Dollar, see Brite Star & Ron Manning.
 Norman Dolph, see Stoy.
 Dome Recs., 1549 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-5832. Owner & Prod'r: Norman Malkin.
Label credits: Bell, 20th Century.
 Ernie Donaldson, see Theway.
 Don-EI Prod'ns, 2020 Ridge Ave., Philadelphia, Pa. 19121. Tel: (215) 765-4889. Pres. & Prod'r: P. Donald White.
Label credits: Decca, RCA.
 Doodah Prod'ns, 945 Venezia Ave., Venice, Calif. 90291. Tel: (213) 822-2285. Owner, Stan Young; Prod'rs: Stan Young, Randy Brook, Ian Jack.
Label credits: Devi.
 Doppler Ent's, Inc., 417 Peachtree St., Atlanta, Ga. 30308. Tel: (404) 873-6941. Pres. & Prod'r: Tom Wells; VP: Pete Caldwell.
Label credits: Atlantic, Columbia, Doppler, Kapp.
 Bob D'Orleans, see Windfall.
 Double Jon Prod'ns, 1750 16 St. NW, Rm. 704, Washington, D.C. 20009. Tel: (202) 232-1675. Pres.: Jon Higginbotham; Gen. Mgr.: Anna V. Andrews.
Label credits: I-W, Sundaland.
 Dougal Prod'ns Ltd., 80 W. 40 St., New York, N.Y. 10018. Tel: (212) 524-9677. Pres. Don Elliott; VP: Doris Elliott; Prod'rs: Haydn & Jeremy Harris.
Label credits: Old Platinum, Prophecy, Vibration.
 Pete Drake Prod'ns Inc., 809 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3211. Pres. & Prod'r: Pete Drake; Sec'y: Rose Trimble.
Label credits: Atlantic, Capitol, Columbia, Dot, Elektra, MCA, Paramount.
 Skip Drinkwater, see Brooke.
 Bob Ducibella, see Inducement.
 Charles DuCoty, see Grizly.
 John Duncan, see Trolley.
 Dunwich Prod'ns Ltd., 400 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-8447. Pres.: Bill Traut; VP & Sec'y: Jim Golden; Treas.: Bob Monaco; Prod'rs: Jim Golden, Bob Monaco, Barry Fasman.
 Branch: Chicago, Ill., 25 E. Chestnut St. Zip: 60611. Tel: (312) 751-0707. Prod'r: Bill Traut.
Label credits: Amaret, Atco, Atlantic, Bell, Columbia, Dot, Dunwich, Happy Tiger, Mercury, Paramount, Philips, RCA, Smash, Vanguard, Wooden Nickel.
 Robert Durand, see ZBS Media.
 Rudy Durand, see Koola.
 Steve Dworkin Prod'ns, 60-23 Marathon Pkwy., Little Neck, N.Y. 11362. Tel: (212) 423-1113. Exec. Prod'r: Steve Dworkin.
Label credits: ABC, Bell, Buddah, Mercury, White Whale.

E

Bennie Earl, see Soul Set.
 Michael Earle, see Infinity.
 Earth Quake Ent's., 1199 Spruce St., Berkeley, Calif. 94707. Tel: (415) 527-7664. Pres. & Exec. Prod'r: Matthew King Kaufman.
Label credits: A&M, Beserkley.
 Carl Edmondson, see DWP Recs.
 Kevin Eggers, see Poppy Inds.
 Don Elliott, see Dougal.
 Doris Elliott, see Dougal.
 Alfred Ellis, see Shirley Music.
 M. E. Ellis, see Glo-Lite.
 Elppa Rednet Prod'ns, 227 N. University Ave., Provo, Utah 84601. Tel: (801) 373-4781. Pres.: Stan Bronson; Prod'rs: Stan Bronson, Billy Williams.
Label credits: CES.
 Emko Talent Assocs. Corp., PO Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. Exec. VP: Edward M. Kaplan; Prod'r: Edward M. Kaplan, Red Weed, Tony Cantinoro.
Label credits: MGM, MSQ, RRC, Recordland, United Artists.
 Enterprise Prod'ns (div. of Corey Int'l Ent's. Inc.), 719 17 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-5038. Pres.: Dallas Corey; VP: J. Robert Harrington; Prod'rs: Dallas Corey, Harrison Tyner.
Label credits: Lloyd of Nashville.
 Johnny Erdelyan, see Acuff-Rose.
 Joshua Ericson, see Further Along.
 R. Erickson, see Syntonic Research.
 Rolf Erickson, see Kommittee.
 Leon Ethridge, see Adams-Ethridge.
 Leon Everette, see Audway.
 Michael Everette, see Suncoast.
 Experience Group Ltd., 609 Fifth Ave., New York, N.Y. 10017. Tel: (212) 752-4300. Pres.: Gene Frank.
 Branch: Los Angeles, Calif., 6290 Sunset Blvd. Zip: 90028. Tel: (213) 466-3426.
Label credits: Dym-A-Nite, EGL, Laurie, Mainstream, Phonogram, Starday.

F

Larry Fallon, see Notable.
 Ted Fantazia, see Trod Nossel.
 Wes Farrell Org.—Coral Rock Prod'ns, 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069. Tel: (213) 273-4922. Pres.: Wes Farrell; VP Comm'l Div.: Steve Bedell; Corporate Affairs Dir.: Mary McWilliams; Comm'l Div. Dir.: Tony Asher.

Label credits: Bell, Capitol, Columbia, Polydor, RCA, 20th Century.
 Neal Fasion, see Soul-Potion.
 Barry Fasman, see Dunwich.
 C. W. Fauster, see Moustache.
 Richard Fay, see SIBA Inc.
 Barbara Feldman, see Opal.
 Carl Feurstein, see Creative Dsic.
 Charles Fields, see Acusound.
 5th Avenue Prod'ns, 316 Riverside Mall, Baton Rouge, La. 70801. Tel: (504) 344-0322. Pres.: Ron Shaab; Exec. VP: John Fred.
Label credits: MCA, Motown, Stone, West Bond.
 Frank Fioravanti, see Omega Sound.
 John Fiore, see Haji Sound.
 R. Fisher, see Sovereign.
 James F. Fitzpatrick, see Muziq Group.
 Farley Q. Fjnrnk, see J. Michael Graves.
 Ribo Flavinus, see Brother Love.
 Bob Flick, see Jerden.
 John F. Flynn, see Continental Rec'gs.
 L. Daniel Flynn, see Continental Rec'gs.
 Frankie Ford, see Ken Keene.
 Sherman Ford Jr., see Barcardi.
 Donald Robert Formanek Jr., see Tresor.
 Forrest Green, see listing under 'G'.
 Larry Fonne, 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044.
Label credits: Balboa, Coral, King, RCA.
 Randy Fouts, see RHB Prod'ns.
 Don Fowler, see House of Loyd.
 Carl Fracala, see Jessup.
 Gene Frank, see Experience Group.
 Joseph R. Franks, see Music Makers Network.
 John Fred, see 5th Avenue.
 Free Flow Prod'ns Ltd., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-3750. Pres.: Michael Brovsky.
Label credits: Capitol, Chess/Janus, Decca, MCA.
 Cal Freeman, see Power House.
 Charlie C. Freeman, see Select-O-Sounds.
 Ed Freeman, Pa., see Rainbow Collection.
 Ed Freeman Prod'n Co. Inc., 460 W. 25 St., New York, N.Y. 10001. Tel: (212) 255-4043. Pres. & Prod'r: Ed Freeman.
Label credits: Capricorn, Columbia, Epic, Polydor, United Artists.
 Robert Fries, see Charlou.
 Toxey French Prod'ns, 11441 Decente Dr., Studio City, Calif. 91604. Tel: (213) 762-0643. Pres. & Prod'r: Toxey French.
Label credits: Bell, Buddah, Capitol, Columbia, Epic, RCA, United Artists.
 Carl Friberg, see Malted Music.
 Terri Friedman, see Schine Recs.
 Paul Friedberger, see Japalana.
 Mel Friedman, see MusicLand USA.
 Jerry Fuller, see Moon Child.
 Further Along Prod'ns Inc., c/o Karass Media Prods., 72 Thorne Pl., West Keansburg, N.J. 07734. Tel: (201) 787-3891. A&R Dir.: Joe McHugh, Exec. VP & Gen. Mgr.: Joshua Ericson; Prod'rs: Joe McHugh, Joshua Ericson, Steve Sargeant.
Label credits: Karass, Grandfalloon, Stonehedge.
 Lewis Futterman, see Next City.

G

G F M Prod'ns Inc., 1659 Sweetbrier St., Palmdale, Calif. 93550. Tel: (805) 947-1232. Pres.: Glen MacArthur; Sec'y-Treas.: David R. Crocker; Prod'rs: Glen MacArthur, David R. Crocker, Gib Guilboux, K.H. Smith.
Label credits: Box, Glenn, KHS/Futura, Shamley, UIP.
 G W S Rec'g Corp. of America, 2150 Parklake Dr., Atlanta, Ga. 30345. Tel: (404) 934-5885. Pres.: George William Stith; VP Publ'g: Bud Reneau; Prod'rs: Kirby L. Kinman, Ted Greenfield, Roger Zobel.
Label credits: Atlantic, Decca, Enterprise, Jamie/Guyden, MGM (Lionel), Royal American, Stax-Enterprise.
 Marie M. Gaudreau, see McRon.
 Bob Gallo, see Louis Lofredo.
 Gamble-Huff-Bell Prod'ns Inc., 309 S. Broad St., Philadelphia, Pa. 19109. Tel: (215) 985-0900. Owners: Kenny Gamble, Leon Huff, Thom Bell; VP Admin.: Earl Shelton; Opns. Dir.: Harry Coombs.
Label credits: Atlantic, Chelsea, Columbia, Gamble, Mercury, Philadelphia Int'l, Spring.
 Kenny Gamble, see Gamble-Huff-Bell.
 Ronald Gant, see Acuff-Rose.
 Barrado Garcia, see Sabre.
 Garrett Music Ent's., 6255 Sunset Blvd., Suite 1019, Hollywood, Calif. 90028. Tel: (213) 467-2181. Pres. & Prod'r: Snuff Garrett; VP: Don Blocker.
Label credits: Bell, CBS, MCA, United Artists.
 Snuff Garrett, see Garrett Music.
 Herb Gart, see Rainbow Collection.
 Martin Gary Prod'ns, Box 131, Rt. 4, Louisa, Va. 23093. Tel: (703) 288-7288. Pres. A&R & Prod'r: Martin Gary; VP Mktg.: Robert Gary.
Label credits: Beech, Cuda, Decca, Groove.
 Robert Gary, see Martin Gary.
 Russ Gary, see DSR Prod'ns.
 Gee Whiz Prod'ns (div. of UPC Rec'g), 2322 S. 64 Ave., Omaha, Neb. 68106. Tel: (402) 558-5770. Pres. & Treas.: Steve J. Wilson; Prod'rs: Steve J. Wilson, Brian J.C. Heywood.
Label credits: Bell, Beverly Hills, Cream, Steak City.
 Paul Gerry, see Tel-E-Vue.
 Melvin Getzler, see Hanna-Barbera.
 Ghoster Prod'ns, 1905 Pesos Pl., Kalamazoo, Mich. 49008. Tel: (616) 375-2641. Pres.: Don Jobe; VP: Gary Barnhart; Prod'rs: Don Jobe, Gary Barnhart, Mike Lewis, John Szewczyk.
Label credits: Ghost, Jobie, T&R.
 David N. Gibson, see Music Craftshop.
 Joe F. Gibson, see Music Craftshop.
 Tony Gideon Promos & Prod'ns, 1600 Carleton St., Mobile, Ala. 36605. Tel: (205) 432-5148. Pres. Tony Gideon.
Label credits: Bell, Cadet, Chess, Dot, Gerim, Nike, Okeh, Smash, Sue, Tip Top, USA, Uni, Vee Jay.

James Gilbert, see Buckskin.
 Jerry Gillespie, see MGB Prod'ns.
 Ron Gillespie, see Marvel.
 Gillin Group Ltd., 9171 Wilshire Blvd., Suite 530, Beverly Hills, Calif. 90210. Tel: (213) 878-1870, 273-1870. Pres. Philip H. Gillin.
Label credits: ABC, Capitol, MCA, Warner Bros.
 Philip H. Gillin, see Gillin Group.
 Jeff Gilman, see Music Designers.
 Mel Ginsberg, see McRon.
 Joe Giuliani, see Rockland.
 Charles V. Glaser, see Glaser Prod'ns.
 Chuck Glaser, see Glaser Prod'ns.
 James W. Glaser, see Glaser Prod'ns.
 Martha Glaser, see Octave.
 Glaser Prod'ns Inc., 916 19 Ave. S., Nashville, Tenn. 37212. Tel: (615) 327-0005. Pres.: Thomas P. Glaser; VP: Charles V. Glaser; Sec'y-Treas.: James W. Glaser; Prod'rs: Larry Collins, Chuck, James W. & Tompall Glaser, Doyle Grisham, John Hartford, Waylon Jennings.
Label credits: Barnaby, Jolly Rogers, MGM, Polydor Ltd., Vanguard.
 Thomas P. Glaser, see Glaser Prod'ns.
 Tompall Glaser, see Glaser Prod'ns.
 Roger Glenn, see Sky High.
 Glo-Lite Ent's., 625 Chelsea, Memphis, Tenn. 38107. Tel: (901) 525-0540. Pres.: William E. Glor; Sec'y-Treas.: E.F. Light; Prod'rs: Bill Glor, M.E. Ellis, Bob Spahn, Charlie Bradford.
Label credits: Erwin, GMG, Glo-Lite, 625, Tenn. Country Box, UFO, Zone.
 Bill Glor, see Glo-Lite.
 William E. Glor, see Glo-Lite.
 Stan Glowgower, see Music Bank.
 Harris Goldberg, see Source.
 Larry Goldberg, see Creative Disc.
 Golden Bough Prod'ns Ltd., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 765-2342. Pres.: Ben Rosner; Exec. Prod'r: Hilary Lipsitz.
Label credits: A&M, Capitol, Coral, Decca, London, Metromedia, Mona-Lee, Paramount, Plantation, RCA.
 Golden State Rec'rs Inc., 665 Harrison, San Francisco, Calif. 94107. Tel: (415) 781-6306. Pres.: Leo Kulka; Exec. Prod'r: George Benz.
Label credits: Bell, Bellaphone, Cadet, Capitol, EMI, Kent, Liberty, MGM, MTA, Philips, Polydor, Saaba, Kove.
 J. David Goldin, see Radio Yesteryear.
 Jim Golden, see Dunwich.
 Bobby Goldsboro, see Cricket.
 Michael H. Goldstein, see Critterion.
 James J. Goldstein, see Stardome.
 Sid Goldstein, see Parasound.
 Lou Gonzales, see Shirley Music.
 Tom Gonzalez, see Luraber.
 Bruce Good, see David Rubinson & Waldorf.
 Gordo Ent's., 255 N. New Hampshire, Los Angeles, Calif. 90004. Tel: (213) 384-9586. Owner: Edward L. Davis; Prod'rs: Eddie Davis, Mario Panagua.
Label credits: Bell, Elektra, MCA, Paramount, Warner Bros.
 Russell E. Gorsline, see Sunny Day.
 Arthur H. Gorson Prod'ns, 56 Irving Pl., New York, N.Y. 10003. Tel: (212) 473-1612. Pres. & Prod'r: Arthur Gorson; Mgr.: S. DeMaria.
Label credits: Atlantic, Capitol, Elektra, Paramount, Polydor.
 Gospel Chord's Program Inc., 1236 Bedford Ave., Brooklyn, N.Y. 11216. Tel: (212) 622-6997, 857-7459. Pres. & Prod'r: Rev. Robert L. Owens; Sec'y: Ann McGee.
Label credits: Savoy, Philips (Germany).
 Gramex Inc., PO Box 54537, Atlanta, Ga. 30308. Tel: (404) 872-6575. Pres.: Eric Sutoris; VP & Gen. Mgr.: Bruce Blackman; Prod'rs: Eric Sutoris, Bruce Blackman, Rod Kinder.
Label credits: Amos, Gramex, Mums.
 Grandslam Prod'ns, 1025 Espanlan Arms, Bronx, N.Y. 10461. Tel: (212) 892-7287. Pres.: Herb Linsey.
Label credits: Funky, GP.
 J. Michael Graves Prod'ns Inc., 7118 Arlington Blvd., Falls Church, Va. 22042. Tel: (703) 573-8488. Pres.: J. Michael Graves; VP: Anthony Amadore; Prod'rs: Farley Q. Fjnrnk, Bob Allen Bentley, Robert Cole, Patrick Murphy.
Label credits: Alpha, Big Lik, Capitol, Columbia, Concert, Crumbs, Graves, Harvest, Hickory, International, Mega, Polydor, Programmer's Digest, State Fair, Tone Master.
 Miles Grayson Prod'ns, 1159 S. La Jolla Ave., Los Angeles, Calif. 90035. Tel: (213) 938-3531. Pres.: Miles Grayson; VP: Peggy Riley; Musical Dir.: Lermon Horton.
Label credits: Atlantic, Grunt, Jewel, MGM, Mercury, RCA Victor, Romn, United Artists, Warner Bros.
 Great American Amusement Co., 1050 Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 278-3900. Prod'r: Peter Rachtman.
Label credits: Epic.
 Don Great, see Don Perry.
 Great Metropolitan Gramophone Co. Inc., 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 247-3187/3257. Pres. & Prod'r: David Wilkes; VP & Prod'r: Charles Benanly.
Label credits: Barclay, Buddah, MCA, Pathe Marconi, RCA, Sire, UK, Vanguard.
 Great Pyramid Ltd., 680 Beach St., San Francisco, Calif. 94109. Tel: (415) 441-6517. Pres.: Marty Balin; Sec'y: Joseph Buchwald.
Label credits: RCA.
 Ted Greenfield, see GWS Rec'g.
 Forrest Green Studio, 5445 Hillier Dr., Clio, Mich. 48420. Tel: (313) 686-0189. Pres. & Prod'r: Forrest Green.
Label credits: Audio Fidelity, King.
 Green Menu Music Factory Inc., 50 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-0859. Pres. & Prod'r: Henry Jerome; Sec'y: Edward Remusat; Treas.: Wallace Barneke.
Label credits: Green Menu, Libra, MGM, Telehouse.
 Jim Grieger, see Rainbow Sound.
 Gary Griffith, see Mother Cleo.
 Tom Griggs, see Marullo.
 Doyle Grisham, see Glaser.

Grizly Prod'ns Inc., 2525 Park Ave., Suite 2, Richmond, Va. 23220. Tel (804) 358-0984. Pres. David R. Herren; VP D. Rhett Riddle; Prod'rs: David R. Herren, Jay August, Charles DuCoty, James Leizia
Label credits: Candy Apple, Grizly, Sifter, Stroke.
 Tom Grogg, see Frank James.
 Group 3 Prod'ns, 1755 NE 149 St., Miami, Fla. 33138 Tel (305) 949-7037 Pres. Howard Albert, VP. Ron Albert; Prod'rs: Howard & Ron Albert, Dave Hironymus, Steve Palmer.
Label credits: Atco, Atlantic, Capricorn, Columbia, Mercury, Warner Bros.
 S. K. Grundy, see American Artists.
 Michael Grueten, see Tram.
 Tom Guernsey, see Larry Sealton.
 Gib Guilbou, see GFM Prod'ns.
 Paul Guttman, see Whisker.
 Gene Guzik, see Celestial Body.

H

Haji Sound, 6671 Sunset Blvd., Suite 1574, Crossroads y World, Hollywood, Calif. 90028 Tel (213) 466-4213. Dirs. John Fiore, Alex Kazanegras.
Label credits: Columbia, Epic, Fantasy, Stax.
 Ken Hald, see Dix-Ann.
 John Haley, see Jeff Brannon.
 Duke Hall, see Reflection Sound.
 Bob Halley Prod'ns, 127 Northern Pkwy., Plainview, L.I., N.Y. 11803. A&R Dir.: Bob Halley.
Label credits: Bell, Buddah, Dot, Mercury.
 Al Ham Music Prod'ns, 90 Morningside Dr., New York, N.Y. 10027 Tel (212) 866-1234. Pres. Al Ham, VP. Lorri Ham, Prod'rs: Al, Lorri & Mary Ham
Label credits: Columbia, Decca, Metromedia.
 Lorri Ham, see Al Ham.
 Mary Ham, see Al Ham.
 Hanna-Barbera Prod'ns Inc., 3400 Cahuenga Blvd., Hollywood, Calif. 90068 Tel (213) 851-5000. Pres.: Joseph Barbera, Exec. VP. Samuel Johnston; VP & Gen. Mgr.: Melvin Getzler; VP. William Hanna
Label credits: Capitol, Decca, RCA.
 William Hanna, see Hanna-Barbera.
 Hare Music Co., PO Box 1209, Andrews, Tex. 79714 Tel (915) 523-4637. Owner & Prod'r. John Rowe.
Label credits: Erin, Golden Recs of La.
 J. Robert Harrington, see Enterprise.
 Eddie Harris, Camden, N.J., see MSI Rec'g.
 Eddie J. Harris, Glendora, N.J., see Argus.
 Haydn Harris, see Dougal.
 Huey R. Harris Prod'ns, 4261 Crenshaw Blvd., Los Angeles, Calif. 90008. Tel (213) 296-7953. Pres. Huey R. Harris; Prod'rs: Huey R. & Quinn Harris, Verdell Jackson
Label credits: Kent, MLE, Money.
 Jeremy Harris, see Dougal.
 Lem Harris, see Argus.
 Norman Harris, see Argon.
 Quinn Harris, see Huey R. Harris.
 John Hartford, see Glaser.
 Rick Hartung, see L&H Prod'ns.
 John Harvey Entis, PO Box 13068, Zip 78213, 2122 Daniel Boone St., San Antonio, Tex. 78238. Pres., Gen. Mgr. & Prod'r: John Harvey.
Label credits: CBS, Caytronics, Columbia, Eco, Harmony, Miami, Peerless.
 Roger Hatcher, see Solid Soul/Bold Soul.
 Bob Hatton, see Stuart Lanis.
 Roger Hawkins, see Muscle Shoals.
 Hal Hawley, see Bissell's Arranging Serv.
 Hawks Prod'n Co., 2307 Fifth Ave., Fort Worth, Tex. 76110. Tel: (817) 924-7444. Pres. & Gen. Mgr.: Jim Webb; Prod'rs: Jim Webb, Howard Crockett
Label credits: Dot.
 Joe Haynes, see Dave Mathes.
 Jim Healy, see Trolley.
 Polly A. Hearer, see Iowa Sound.
 Heavy Sound Prod'ns, PO Box 2875, Washington, D.C. 20013. Tel: (202) 234-6877. Co-ord. Ben Smalls; Prod'rs: Ben Smalls, Savoy Beard.
Label credits: Super Cool.
 Dick Hedlund, see Cookhouse.
 Walt Heebner Prod'ns, 11955 Hesby St., North Hollywood, Calif. 91607. Owner & Prod'r: Walter S. Heebner.
Label credits: Capitol, Decca, Mercury, RCA.
 Walter S. Heebner, see Walt Heebner.
 Fred Hellerman, see Loom.
 John B. Henderson, see Sabre.
 E. J. Henke, see Sabre.
 Larry Henley, see Windchime.
 David R. Herren, see Grizly.
 Stanley B. Hertzman, see Moustache.
 Brian J. C. Heywood, see Gee Whiz.
 Jon Higginbotham, see Double Jon.
 Joseph H. Higgins, see American Artists.
 Hi Ho Prod'ns, PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979. Pres. & Prod'r: Frank Howard; Exec. VP & Prod'r: R. C. Hillsman.
Label credits: ABC, Hi Ho, Limelight, MGM, Superbe.
 Jack Hill, see Baja.
 John Hill, see Michlin & Hill.
 R. C. Hillsman, see Hi Ho.
 James Hilton, see Diamond Jim.
 Dave Hironymus, see Group 3.
 Ron Hitchcock, 1374 E. Cleveland St., Clearwater, Fla. 33515. Tel: (813) 581-6274, 446-7236.
Label credits: AVI, Jamie, MCA, Mums, RPH.
 Max Hoch, see Todd-Mark.
 Bob Holland Prod'ns Ltd., PO Box 52, Hazlehurst, Ga. 31539. Tel: (912) 375-7448. Pres. & Prod'r: Bob Holland; VP: Wee Willie.
Label credits: System.
 Scott Holtzman, see Horizon.
 Vivian Holtzman, see Horizon.
 Hometown Prod'ns Inc., Crossroads of the World, Suite 1597, 6671 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 466-3896. Pres. & Prod'r: Ken Mansfield; VP. Mktg. & Promo.: Tere Lurano.
Label credits: Barnaby, Capitol, GRC, MGM, Motown, Paramount, RCA, Warner Bros.

David Hood, see Muscle Shoals.
 Hopsack & Silk Prod'ns Inc., 332 W. 71 St., New York, N.Y. 10023. Tel (212) 873-2272. Prod'rs: Nickolas Ashford, Valerie Simpson
Label credits: Warner Bros., Motown.
 Horizon Prod'ns Corp., Box 107A, Rt. 18, Dripping Springs, Tex. 78620. Tel (512) 858-4339. Pres. Walter Anders. Mng. Dir.: R. Barron Yokubaitis, Prod'rs: Walter Anders, Frank Davis, Scott & Vivian Holtzman
Label credits: Atlantic, Buddah, Columbia, Uni, White Whale.
 J. Horner, see MSI Rec'g.
 J. D. Horn, PO Box 55771, Houston, Tex. 77055 (Also see Mack McCormick).
Label credits: Almanac, Big D, Prestige.
 Lerrmon Horton, see Miles Grayson.
 House of Loyd Prod'ns, PO Box 760, 300 Oldham, Nashville, Tenn. 37202. Tel (615) 255-2675. Pres. Harrison Tyner, Exec. VP. Lola Scobey; Prod'rs: Harrison Tyner, Luther Wood, Don Fowler, Dallas Corey.
Label credits: Corey, Triune.
 Alvin Howard, see Sam Coplin.
 D. Howard, see Don Janicek.
 Frank Howard, see Hi Ho.
 Jay Howard, see Amalgamated Tulip.
 Johnny Howard, see AccuSound.
 Bones Howe, see Mr. Bones.
 Steven C. Hudgik, see Celestial Body.
 O. T. Hudson, see Mother Cleo.
 Arnold Huff, see Pinkard Publ'ns.
 Herman H. Huff, see Pinkard Publ'ns.
 Leon Huff, see Gamble-Huff-Bell.
 Russ E. Hull, see Style Songs.
 Edward M. Hurvitz, see Periscope.
 Hush Recs., 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel (408) 739-6133. Pres. & Prod'r: Garrie E. Thompson, VP. Gladys F. Thompson.
Label credits: Bell, Buddah, Capitol.

I

Mania Iano, see Wendell L. Craig & Shady Grove.
 Jimmy Ienner, see CAM Prod'ns.
 Barry Imhoff, see Santana.
 Inducement Prod'g Co., 9318 Farewell Rd., Columbia, Md. 21045. Tel (301) 997-2344. Pres. & Prod'r: Bob Duci-bella, VP & Prod'r: Allan Prell.
Label credits: Janus, Motown, Paramount.
 Infinity Recs. Inc., 15 Columbus Circle, New York, N.Y. 10023. Tel (212) 541-6450. Pres. Vincent P. Testa; Prod'rs: Michael Earle, John Linde
Label credits: Avco, Capitol, Columbia, Fantasy, Paramount, Sweet Fortune.
 Internationale Musik Produktion, 4315 W. 162 St., Suite 105, Torrance, Calif. 90504. Pres. & A&R: Peter Rood, Prod'r: Y. Oshiro.
 Int'l branch: England.
Label credits: BRA, Hot Chocolate, Purple Eye.
 International Rec'g Co. Inc., 1649 W. Evergreen, Chicago, Ill. 60622. Tel (312) 227-2000. VP's: Jerome V. Man, L. March, Prod'rs: Don Carone, Perry Johnson, Bill Beyer, J. Mason.
Label credits: Capitol, MGM, Philips.
 Interrobang Prod'ns Inc., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 757-7160. Pres.: Terry Cashman, VP T. P. West. (Also see Cashwest).
Label credits: ABC, Big Tree, CBS, Capitol, Dunhill, Event.
 Invisible Inc., see Mark Roth.
 Iowa Sound Rec. Promos., 155 First St., Carlisle, Iowa 50047. Tel (515) 989-0794. Pres. Harold L. Luick, VP: Thomas E. Reeves; Prod'rs: Jack Selover, Polly A. Hearer, Harold L. Luick, Bob Cook.
Label credits: BRS, Devilish Sounds, Four Leaf Clover, Monex, Ozark Opry, Potpourri, RCK, TLC Foundation, Victory.
 Quin Ivy, see Quinvy.
 Tom Izzo, see Rockland.

J

J E E B Prod'ns, PO Box 2122, Lubbock, Tex. 79408. Gen. Mgr.: Ed Wilkes; Prod'r: Bud Andrews.
Label credits: American, Lemon, MCA, National, Shadybrook.
 Ian Jack, see Doodah.
 Gary L. Jackson, see Lumiere.
 Verdell Jackson, see Huey R. Harris.
 Jerry Jacobus, see Gary Kleinman.
 Erik Jacobsen, see Sweet Reliable.
 Dick Jahn, see Dick Marx.
 Frank James Prod'ns, PO Box 11746, Nashville, Tenn. Tel (615) 833-7658. Owner: Frank James; Prod'rs: Frank James, Tom Grogg.
Label credits: Agape, Colony "13", Music City, Piedmont, Plantation, Ploowboy, Raven, 20th Century.
 Jesse James Prod'n Inc., PO Box 128, Worcester, Pa. 19490. Tel (215) 424-0800. Pres. & Prod'r: Jesse James; Sec'y-Treas.: Harriet James.
Label credits: Atlantic, Bell, Buddah, De-Lite, Mercury, Phil-L.A. of Soul, Roulette.
 Nick Jameson, see Source.
 Tommy James Ventures Inc., 30 Woodlawn Ave., Clifton, N.J. 07013. NYC Tel (212) 246-7134. Pres. & Prod'r: Tommy James.
Label credits: Columbia, Mercury, Metromedia, Paramount, Roulette.
 Roland James Prod'ns, 1692 Madison, Memphis, Tenn. 38104. Tel (901) 278-0850. Owner & Prod'r: Roland James.
Label credits: ARA, Atlantic, Clay County, Mountain, Renay, Rolando.
 Don Janicek Prod'ns, PO Box 125, Bellaire, Tex. 77401. Tel: (713) 667-5701. Owner: Don Janicek; Prod'r: D. Howard.
Label credits: Bellaire, Fun-E, Heidi, Oldies 45, Star-day, United Artists.
 Arnold Jay Recs., see listing under "A".

Jazz Artist Mgmt., 464 Greenwich St., New York, N.Y. 10013. Tel (212) 431-9424. Owner: David Laura.
Label credits: Institute of Percussive Studies.
 Jed Rec. Prod'ns, 2935 Berry Hill Dr., Nashville, Tenn. 37204. Tel (615) 255-6535. Prod'r: John E. Denny
Label credits: Dot, GMC, Home Sted, Rae.
 Bob Jeffries, see Ran-Bo.
 Ron Jenkins, see Song 4 U.
 Waylon Jennings, see Glaser.
 Japalana Prod'ns, 10 Swirl Ln., Levittown, L.I., N.Y. 11756. NYC Tel (212) 245-7640. Pres. Jerry Samuels, VP: Paul Friedberger, Sec'y-Treas.: Nat Schnapf.
Label credits: A&M, Columbia, Mercury, RCA, Reprise, Warner Bros.
 Jerden Prod'ns (div. of Jerden Inds. Inc.) 1810 Seventh Ave., Seattle, Wash. 98101. Tel (206) 622-0470. Pres. Jerry Demmon; VP & Gen. Mgr.: Bob Flick
Label credits: A&M, ABC, Capitol, Dot, Dunhill, Epic, London, Parrot, Scepter, Uni, Wand, Warner Bros.
 JermA Prod'ns, 1410 E. 72 St., Chicago, Ill. 60619. Tel: (312) 752-2755. Pres. & Prod'r: U. S. Warren.
Label credits: Quality Rec. Ltd. (Canada).
 Wayne Jeronigan, see Reflection Sound.
 Henry Jerome, see Green Menu.
 Larry Jessup, see Jessup.
 Jessup Recs. Inc., 3150 Francis St., Jackson, Mich. 49203. Tel (517) 782-3445. Pres. & Prod'r: Larry Jessup; VP & Prod'r: Carl Fracla.
Label credits: Ampex (Canada), Audio Specialties, ICI Entertainment, SDS, Stereodyne (Canada).
 Don Jobe, see Ghoster.
 Benjamin Johnson Jr. Recs., 5025 Pentridge St., Philadelphia, Pa. 19143. Tel (215) 474-6613. Pres. Benjamin Johnson Jr., Prod'rs: Lou DeLease, Norman Keith.
Label credits: Bengue, Cotillon, Nite Beat.
 Denny Johnson, PO Box 35004, Minneapolis, Minn. 55435. Tel (612) 529-8076. Prod'r: Denny Johnson.
Label credits: MSP, MSP Int'l, Metrobeat, Peak.
 Eldridge R. Johnson III, see Snakeroot.
 Eric Johnson, see Nick Colleran-Eric Johnson.
 Eric W. Johnson, see Music Men.
 Jim D. Johnson, see A-Ball.
 Jimmy Johnson, see Muscle Shoals.
 Joe E. Johnson, see Advance.
 Joel Johnson, see A-Ball.
 Lester C. Johnson, see Way-Out Bos.
 Little Richie Johnson, 610 Daines Ave., Belen, N.M. 87002. Tel: (505) 864-7185/7442. Prod'r: Little Richie Johnson.
Label credits: American Heritage, Kajak, Mercury, SSS Int'l, Wayside.
 Perry Johnson, see Amalgamated Tulip & International Rec'g.
 Sally Johnston, see Jubal.
 Samuel Johnston, see Hanna-Barbera.
 Tommy Johnston, see Jubal.
 Val Johns, see Don Perry.
 Jesse J. Jones, see Notable.
 John Lewis Jones, see Music Makers Network.

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 Al Jordan, see Kennett Sound.
 William Jordan, see Sky High.
 Lee Joy, see Wayne Vance.
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Label credits: Epic, Jubal.

K

Delton Kacher, see American Music Inds.
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 Kantlose Prod'ns Inc., 98 Benz St., Ansonia, Conn. 06401. Tel: (203) 735-5883/5557. Owners: Martin G. Kugell, Al Altman.
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 Edward M. Kaplan, see Emko Talent.
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Label credits: Cathy, Hoedown, Sound.
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Label credits: Atlantic (US), Flyright (UK), Saydisc (UK).
 Matthew King Kaufman, see Earth Quake.
 Richard Kaye Prod'ns, 2234 Laurel Canyon Blvd., Los Angeles, Calif. 90046. Tel: (213) 652-8182, 469-3142. Pres. Richard Kaye.
Label credits: ABC, Buddah, Capitol, Hobbit (GRT), Mercury, Paramount, Playboy.
 Kaye-Smith Prod'ns, 2212 Fourth Ave., Seattle, Wash. 98121. Tel: (206) 682-0420. Gen. Mgr. George Toles.
Label credits: Bell, MCA.
 Kaymar Rec'g Co., 3529 Flannery Ln., Baltimore, Md. 21207. Tel: (301) 944-4823. Prod'r Tony Smelgus.
Label credits: Kaymar, Wrayco, Wynwood.
 Alex Kazanegras, see Haji Sound.
 Richard Keefer, see Seattle West.
 Joe Keene, see Kennett Sound.
 Ken Keene Prod'ns, PO Box 11387, St. Louis, Mo. 63105. Tel: (314) 771-7467. Pres. Ken Keene; VP: Tom Pallardy; Prod'rs Ken Keene, Tom Pallardy, Frankie Ford, Bob Robison, Terry Waghome.
Label credits: ABC/Dunhill, Ace, Celebrity Circle, Chaparral, Cinnamon, Counterpart, Imperial, Jed Int'l, Nashville North, Paula, Revival, SSS Int'l, Southern Sound. United Artists.
 Larry Keith, see Windchime.
 Norman Keith, see Benjamin Johnson Jr.
 Art Kempel, see Accent.
 Ken Nash Prod'ns, 514 Apache Dr., Hopkinsville, Ky. 42240. Tel: (502) 885-3100. Pres.: Ken Nash Woosley; Prod'rs Ken Nash Woosley, Vern Brewer, Bill Pritchett, Larry Lytle.
Label credits: Easyprize, NACO.
 Clive Kennedy, see Malted Music.
 Kennett Sound Studio Prod'ns, PO Box 602, Kennett, Mo. 63857. Tel: (314) 888-2995. Pres. Joe Keene, Prod'rs Joe Keene, Al Jordan.
Label credits: Amma Jamma, El Stone.
 Kiderian Recs. Prod'ns, 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres. Raymond Peck; VP: George Peck. Prod'rs George & Raymond Peck, Alan Vavrin.
Label credits: ABC/Dunhill, Armenian, Black Beauty, Buddah, Dick Hike, Dunwich, ILL, Kiderian, LRM, Mercury, Recordgraph, USA, Virgin Vinyl.
 Malcolm Kigar, see Pirate.
 Buddy Killen, see Dial.
 Buck Killete, see North State.
 Rod Kinder, see Gramex.
 Cloe King, see Soul Set.
 Dave King, see Unlimited Ltd.
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Label credits: Date, Jamie.
 Ramona King, see Soul Set.
 Kirby L. Kinman, see GWS Rec'g.
 Alan Klein, see Stone Gold.
 Joe Klein, see The Production Co.
 Gary Kleinman & Affiliates/Mobius Rec. Prod'ns, 13458 Delano St., Van Nuys, Calif. 91401. Tel: (213) 786-0430. Pres. Gary Kleinman, VP & Gen. Mgr. Jerry Jacobus; Prod'rs: Gary Kleinman, Jerry Jacobus, Brad Silverman.
Label credits: Corporation, Gazebo, Global Theater, Mobius, Pickwick, Reprise, Sunset, United Artists.
 Howard A. Knight Jr., see Audway & Suncoast.
 Koala Music Prod'n, 1227 Ozeta Terr., Los Angeles, Calif. 90069. Tel: (213) 278-1180. Pres. & Prod'r Rudy Durand.
Label credits: A&M, Capitol, Ember, GRC, 20th Century, Warner Bros.
 Kommitee Prod'ns, 1047B Duncan, Manhattan Beach, Calif. 90266. Tel: (213) 372-0780. Pres.: Gary Young, VP: James Morris; Prod'rs John Larner, Bob Smith, Rolf Erickson, James Lemm.
Label credits: Calabasas, Nova-Sol, RCA, Windi.
 Jose Komplaca, see Brother Love.
 Ed Korbel, see Dirty Shoe.
 John Kraljevich, see Reel Sound.
 Peter Kraljevich, see Reel Sound.
 Edwin H. Kramer, see Remarkable.
 Bernard Krause, see Parasound.
 Janet Kraus, see Rockin Richard.
 Ron Kreitzman, see Tram.
 Jury Krytiuk, see Cynda.
 Martin G. Kugell, see Kantlose.
 Leo Kulka, see Golden State.
 Gary Kurfurst, see Windfall.

L

L C M Prod'ns Inc./Bob Motta Jr. Prod'ns Ltd., 9411 Shore Rd., Brooklyn, N.Y. 11209. Tel: (212) 680-5756. Pres. & Prod'r: Bob Motta Jr.
Label credits: ABC/Dunhill, Epic.
 L & H Prod'ns Int'l, c/o Danny Raye Leake, 4123 W. Washington Blvd., Chicago, Ill. 60624. Tel: (312) 638-3383, 238-8075. Pres. & Prod'r Danny Raye Leake; Gen. Mgr. Rick Hartung.
 Int'l branch: West Germany.
Label credits: EMI (UK).
 Guy de La Chapelle, see Discobol.
 Justo Lacomba, see Wendell L. Craig & Shady Grove.
 Stan Lane, see Tan-Lan.
 Tim Lane, see Cherry Hill.
 Stuart Lanis Prod'ns Inc., 1273 1/2 N. Crescent Heights Blvd., Los Angeles Calif. 90046. Tel: (213) 654-3302. Prod'rs: Stuart Lanis, Nathan Bank, Bob Hatton.
Label credits: Carousel, Preview, Soul Craft, Specialty.
 Bobby Lanz, see Allen-Martin.
 John Larner, see Kommittee.
 La Ronde Music Int'l, 4014 Murieta Ave., Sherman Oaks, Calif. 91403. Tel: (213) 872-1274. Pres. & Gen. Mgr.: Nicholas S. Carras.
Label credits: Adell Int'l, Ampex, Audiomaster, Centron, Cinram (Canada), Deacon (UK), GNP Crescendo, GRT, Nichion (Japan), Polydor (Japan), Premier Albums, Radiant Cassette/Cartridge, Southern (Australia), Tempo.
 John LaSalle, see The Production Co.
 Lee Lasseff, see Chalice.
 Las Vegas Phonograph Rec. Prod'ns Inc., 1800 S. Eighth St., Las Vegas, Nev. 89105. Tel: (702) 734-1091. Pres.: Joseph B. Zito; Sec'y-Treas.: Roberta Rosser; Prod'rs: Joseph B. Zito, Frederick R. Schiller.
Label credits: Avco Embassy, Big Tree, Capitol, Columbia, Epic, Laurie, Mercury, Polydor, RCA, Trans-World, Warner Bros.
 Tom La Tondre, see Cherry Hill & Con Merten.
 David Laura, see Jazz Artist.
 Frank Laurie, see Smoke Signal.
 Stephen C. La Vere, 211 S. Cooper St., Memphis, Tenn. 38104. Tel: (901) 278-6570.
Label credits: Adelphi, Biograph, Epic, Mimosa, Physical, United Artists, Vault, Warner Bros.
 Hirsh de LaViez, see Show Biz.
 Don Law Prod'ns Inc., 5719 Knob Rd., Nashville, Tenn. 37209. Tel: (615) 352-2722. Pres. & Prod'r Donald F. Law; VP Irene Stanton.
Label credits: Columbia, Epic, Monument.
 Donald F. Law, see Don Law.
 Danny Raye Leake, see L&H Prod'ns.
 Frank Leanza Prod'ns Co., 140 Garfield Ave., Colonia, N.J. 07067. Tel: (201) 382-1315. Pres. & Prod'r Frank Leanza.
Label credits: Atlantic, Jax, Lecasver.
 Dale Lear, see Spectrum.
 Bob Lee, see Trolley.
 Lee Prod'ns, 610 Vienna Woods, Cincinnati, Ohio 45211. Pres.: William Lee.
Label credits: Columbia, Warner Bros.
 William Lee, see Lee Prod'ns.
 David Carey Lehman, see Fred Weinberg.
 James Lemm, see Kommittee.
 Lenel Prod'ns, 5007 F St., Philadelphia, Pa. 19124. Tel: (215) 533-8799. Pres.: Leonard Stark; A&R: Ronald Stark.
Label credits: Calvert, Crest, Golden, Melron, Swan, Throne.
 Joe M. Leonard, see Leonard Prod'ns.
 John E. Leonard, see Wayne Vance.
 Leonard Prod'ns Inc., 4255 LBJ Fwy., Dallas, Tex. 75234. Tel: (214) 661-5748. Pres.: Joe M. Leonard.
Label credits: Dot, Imperial, Kapp, London, MGM.
 Ron Leslie, see Rockland.
 James Letizia, see Grizly.
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 Linden Prod'ns, 4640 Louise Ave., Encino, Calif. 91316. Tel: (213) 877-5098. Prod'r L. Vindy Blaskey.
Label credits: Columbia, LaVette, RCA, Sunset, United Artists.
 Paul Lindner, see Creative Sound.
 Herb Linsey, see Grandslam.
 Danny Lipman, see Music Designers.
 Hilary Lipsitz, see Golden Bough.
 Steve Litman, see CMC Recs.
 Tere Lliurano, see Hometown.
 Steven M. Loeb, see Anacrusis.
 Louis Lofredo Assocs. Inc., 300 Berkley Dr., Suite F4, Madison, Tenn. 37115. Tel: (615) 865-0273. Pres.: Louis Lofredo; Prod'rs: Louis Lofredo, Virginia Traina, Bob Gallo.
Label credits: Atco, Atlantic, Chess, Columbia, Mandalay, RCA, Spring, Starday-King.
 Don Logan, see Cabriolet.
 Mary Logan, see Cabriolet.
 Elgen M. Long, see Whalebone.
 Harry Long, see Whalebone.
 Harry E. Long, see Whalebone.
 Loom Prod'ns, 250 W. 57 St., Rm. 2017, New York, N.Y. 10019. Tel: (212) 586-6553. Pres. Harold Leventhal; Contact: Fred Hellerman.
Label credits: Warner Bros.
 Alan Loots, see Silvertree.
 Don Loving, see Neon.
 Sherill Loving, see Neon.
 Peter B. Lowry, see Katward Ho.
 Jan W. Lucas, see MacLoc.
 Joe Lucas, see Acuff-Rose.
 Harold L. Luick, see Iowa Sound.
 Tony Luke, see Solid Soul/Bold Soul.

Lumiere Prod'ns Inc., 759 Harrison St., San Francisco, Calif. 94107. Tel: (415) 989-1130. Pres.: Bob Cohen; VP: Bob Walker; Prod'rs: Bob Cohen, Gary L. Jackson.
Label credits: ABC/Dunhill, Columbia, Paramount, Sunflower.
 Luraber Int'l, 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-3112. Pres. L.R. Bernard; Prod'rs: Tom Gonzalez, L.R. Bernard.
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 Douglas Lyon & Assocs., 1 Skyline Dr., Burbank, Calif. 91501. Tel: (213) 456-2294. Owner: Douglas Lyon; Prod'rs: David O'Rourke, Terry Smith, Lloyd I. Walker.
Label credits: Dot, Dunhill, Epic, Liberty, RCA, Random.
 Larry Lytle, see Ken Nash.

M

M G B Prod'ns, 3706-D Hillsboro Rd., Nashville, Tenn. 37215. Tel: (615) 385-3952. Exec. Prod'r: Ricci Mareno; Prod'rs: Charlie Black, Jerry Gillespie.
Label credits: Dot, MGB, MGM, Soundcot.
 M S Rec'g Studios Inc., 2500 Federal St., Camden, N.J. 08105. Tel: (609) 964-8787. Pres.: John N. D'Anastasio; VP: Anthony J. Papa; Prod'rs: Anthony J. Papa, Eddie Harris, J. Horner, Terry Wade.
Label credits: Argus, Castle.
 M S Prod'ns Inc., 5915 N. Lincoln Ave., Chicago, Ill. 60645. Tel: (312) 769-4676. Pres.: Marv Stuart; A&R Dir.: Rich Tulo; Nat'l Promos. Dir.: Emmett Garner Jr.; Press & Pub. Dave Witz.
Label credits: Buddah, Just Sunshine, Polydor, Scepter.
 Glen MacArthur, see GFM Prod'ns.
 Ray Mac Prolos., see listing under "R".
 MacLoc Assocs., 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: George J. McCarthy; VP: Alice J. McCarthy; Prod'r: Jan W. Lucas.
Label credits: Cameo, Moonglow, Parkway, United Artists, Vector.
 Stewart Madison, see Sound/City.
 Magnum Gold Rec. Prod'ns, 728 16 Ave. S., Nashville, Tenn. 37217. Tel: (615) 244-4127. Pres. & Prod'r: Arthur Thomas; VP & Prod'r: Paul Perry.
Label credits: Brite Star, Music Town, Plantation.
 Brent Maher, see Buzz Cason.
 Skip Mahooney, see Red-Black-and-Green.
 Malaco Prod'ns, PO Box 9287, Zip: 39206; 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522/4541. Pres.: Mitch Malouf; VP's: Tommy Couch, Gerald Stephenson; Prod'rs: Tommy Couch, Gerald Stephenson, James Stroud, Wardell Quernyue.
Label credits: Atco, Atlantic, Bang, Chimneyville, GSF, Musicor, Mercury, Polydor, Shout, Stax.
 Ernie Malick, see West Wood.
 Jack Malken, 1 Wooley Ln., Great Neck, L.I., N.Y. 11021. Tel: (516) 829-5349. Prod'r & Eng.: Jack Malken.
Label credits: BASF, Reprise, Warner Bros.
 Norman Malkin, see Dome.
 Mitch Malouf, see Malaco.
 Malted Music Inc., 13 E. 63 St., New York, N.Y. 10021. Tel: (212) 759-1770. Prod'rs: Carl Friberg, Clive Kennedy.
Label credits: Columbia, Decca.
 Jerome V. Man, see International Rec'g.
 Ron Manning Prod'ns, 806 16 Ave. S., Suite 217, Nashville, Tenn. 37203. Tel: (615) 255-7238, 256-2379. Pres.: Ron Manning; VP: Johnny Dollar; Prod'rs: Tex Clark, George Lewis, Ron Manning, Johnny Dollar. (Also see Brite Star & Tex Clark).
Label credits: Blaze, Brite Star, EcOrald, Nashville Sound, National, Oweman.
 Ken Mansfield, see Hometown.
 Mantis Prod'ns (div. of Mantis Rec. Corp.), 8226 Georgia Ave., Silver Spring, Md. 20910. Tel: (301) 589-3086. Pres. & Prod'r: Cotter Wells; Exec. VP & Prod'r: Bill Tate.
Label credits: GSF.
 Mantra Music Prod'ns, 222 E. Garvey Ave., Los Angeles, Calif. 91754. Tel: (213) 283-7086. Gen. Mgr.: Michael G. Rockwell; Prod'r: Johnny C. Thompson.
Label credits: Guitarsville, Lyrta, PJ, Sir John.
 Maranta Music Ents. Prod'ns Inc., PO Box 9, Wyckoff, N.J. 07481. Tel: (201) 891-0037. Pres.: Clancy Morales; Prod'rs: Clancy Morales, Ralf Spencer, Tony Marrero, Marty Sheller, Roberto Page.
 Int'l branch: Puerto Rico.
Label credits: Blue Pond, Creative Dynamics, Dog Music (Puerto Rico), Eclipse, Maranta, Mariel (Puerto Rico), Mercury, Soundscape, Truth, Velvet.
 L. March, see International Rec'g.
 E. R. Marcus, see Rockin Richard.
 Marcus Prod'ns, 777 Elm St., Denver, Colo. 80220. Tel: (303) 333-4777. Pres. & Prod'r: Marcus Damerst Jr.
Label credits: Bell, Tumbleweed.
 Ricci Mareno, see MGB Prod'ns.
 Bobby Marin Latin Prod'ns, 18-22 215 St., Bayside, N.Y. 11360. Tel: (212) 631-5866. Owner & Prod'r: Bobby Marin.
Label credits: Avalanche, Columbia, Delta, Latin Soul, Mary Lou, Musicor, Salsa, Speed, TR, UA Latino.
 Thomas Markham, see Norm Vincent.
 Phil Markinson, see Cory Sound.
 Tony Marrero, see Maranta.
 Pete Martinez, 8740 Evans Ave., No. C-113, Los Angeles, Calif. 90027. Tel: (213) 466-2466. Pres. Pete Martinez.
Label credits: Para-West.
 Hardy Martin, see Allen-Martin.
 Hayward Martin, see Salient.
 Trade Martin, see Miller-Martin.
 A. W. Marullo, see Marullo Prod'ns.
 A. W. Marullo Jr., see Marullo Prod'ns.
 Marullo Prod'ns Inc., 1121 Market, Galveston, Tex. 77550.

Tel: (713) 762-4590. Pres.: A.W. Marullo; VP: A.W. Marullo Jr.; Prod'rs: Tom Griggs, Steve O'Donohol, J.D. Copley, Don Westmoreland.
Label credits: Atlantic, Capitol, Mercury.
Marvel Recs. Prod'ns, 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Mng. Dir.: James N. Parks; Exec. Dir.: Ron Gillespie; A&R Control Dir.: George Taylor; Pop A&R Dir.: Jack Varney; C&W A&R Dir.: Dougal Trineer.
Branch: New York, N.Y., Dick Broderick, 1370 Ave. of the Americas, Zip 10019.
Label credits: ABC, Ambassador, Ariola (Germany), Banff (Canada), Capitol, Columbia (UK), Decca (Germany), EMI (UK), London, Melbourne (Canada), Pickwick, Polydor (Germany), RCA, Rodeo (Canada), Tara Country, 20th Century, W&G (Australia).
Dick Marx & Assocs. Inc., 664 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 944-1800. Pres. Dick Marx; VP: Dick Jahn.
Label credits: MGM, RCA.
W. A. Masden, see Music Mountain.
J. Mason, see International Rec'g.
Bobby Massey, see Solid Soul/Bold Soul.
Master Prod'ns Inc., 1355 N. Sierra Bonita, Los Angeles, Calif. 90046. Tel: (213) 874-5172. Pres.: Mickey Stevenson.
Label credits: Capitol, RCA, Reprise, 20th Century.
Master Video Prod'ns, 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 255-1995. Owner, Della Rae; Prod'rs: John Capps, Vernon Davies. (Also see Record Prod'n Serv.).
Label credits: BJB, Direct, Ozark, Talent Scout.
George Mather, see Van Winkle.
Dave Mathes Prod'ns, PO Box 653, Nashville, Tenn. 37202. Tel: (615) 834-5600. Pres. & Exec. Prod'r Col. Dave Mathes; Prod'r: Joe Haynes.
Label credits: Ambassador, Boss, Buckboard, Champ, Fidelity, Golden Diplomat, HRS, King David, Mountain Dew, Nashville Sound-Alikes, Power, Proclaim, Rich-R-Tone, Superior.
Maximus Prod'ns, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 489-9235. Co-pres.: Frank Military, Jay R. Morgenstern, Prod'rs: Frank Military, Jay R. Morgenstern, Bruce Roberts.
Branch: Hollywood, Calif., 6430 Sunset Blvd Zip 90028. Tel: (213) 461-4248.
Label credits: Avco, Bell, Flying Dutchman, Groove Merchant.
Maycon Recs. Co., 5306 W. Columbia Ave., Philadelphia, Pa. 19131. Tel: (215) 877-8760. Pres. Mae Connelly; Prod'r: Earl Connelly.
Label credits: Columbia, Rae Cox, Enrica, Epic, Genuine.
Dean May, see Acuff-Rose.
Mayon Music Prod., 12055 Burbank, North Hollywood, Calif. 91607. Tel: (213) 766-9164. Pres.: John Phillips.
Label credits: Cap-Latino, Ivory, Rev, Sunny, Tower.
Patrick McBride Prod'ns, 117 Rockland Rd., Libertyville, Ill. 60048. Tel: (312) 362-4060. Pres. & Prod'r: Patrick McBride. (Also see Rockland Prod'ns).
Label credits: Capitol, MCA, Mercury, RCA, Twinght.
Rod McBrien Prod'ns Inc., PO Box 1224, Radio City Sta., New York, N.Y. 10019. Tel: (212) 757-4630. Pres.: Rod McBrien.
Label credits: Bell, Buddha, Capitol, Fontana, Kama Sutra, Kapp, Laurie, MetroMedia, Philips, Roulette, United Artists.
Tim McCabe Prod'ns, 230 Peachtree St. NW, Suite 1800, Atlanta, Ga. 30303. Tel: (404) 688-2124. Pres.: Tim McCabe.
Label credits: Atlantis, Capitol, Granny, Laurie, MetroMedia.
James McCanns, see Solid Soul/Bold Soul.
Leroy McCanns, see Solid Soul/Bold Soul.
Alice J. McCarthy, see MacLoc.
George J. McCarthy, see MacLoc.
Ward T. McCary, see Warmac.
Jerry McClain, see Brother Love.
Mack McCormick Assocs., PO Box 55771, Houston, Tex. 77055. Tel: (713) 462-5114. Dir. & Prod'r Mack McCormick; Assoc. Prod'r J.D. Horn. (Also see J.D. Horn).
Label credits: Almanac, Prestige, Reprise, Texas Heritage Foundation, Warner Bros.
Jim McCoy, see Sounds of Winchester.
George McGee, see Ray Mack.
Don McGinnis, see Touch Unlimited.
Ray McGinnis, see Ray Mack.
Phil McGuffin, see Bissell's Arranging Serv.
Joe McHugh, see Further Along.
Larry McKenzie Rec'g Studio-Hillside Recs., 948 Studer Ave., Columbus, Ohio 43206. Tel: (614) 252-7116. Pres. Larry McKenzie.
Label credits: Hillside, Holly, Rem, Rev.
Kevin T. McManus, see Quadrasonic Studio.
Edd L. McNeely Prod'ns, PO Box 1100, 14621 Allen St., Westminster, Calif. 92683. Tel: (714) 893-0329. Pres. & Prod'r Edd L. McNeely.
Label credits: Crescendo, Elm, Fabor.
Bob McRee & Staff Prod'ns, PO Box 12351, 1620 Kent Ave., Jackson, Miss. 39211. Tel: (601) 362-9482, 352-4923. Pres.: Bob McRee.
Label credits: ABC, Atlantic, Bang, Bell, Capitol, Jamie, MGM, 1-2-3, SSS Int'l, Tower, United Artists.
McRon Prod'ns, 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 682-5844. Pres.: Tzipora Miron; VP & Mktg. Mgr.: Mel Ginsberg; VP & Int'l Mgr.: Thelma Moore; VP & Prod'n Dir.: Steve Moore; Pub.: Jon Anour; Promo: Marie M. Gadreau.
Label credits: Apex (Canada), Bovera (Netherlands), EMI (UK) Fermata (Argentina), Pathe-Marconi (France), Quiroga (Spain), Som/Major (Brazil), Star.
Mary McWilliams, see Wes Farrell Org.
Huey P. Meaux, see Music Enters.
A. Medley, see Space.
Medress & Appell Prod'ns, 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-2413. Prod'rs Hank Medress, Dave Appell.
Label credits: Atlantic, Bell, Columbia, RCA.

Hank Medress, see Medress & Appell.
Patrick Meehan, see Power House.
Dale Menten, see Cookhouse.
Lewis Merenstein, c/o Buddah Recs., 810 Seventh Ave., New York, N.Y. 10019.
Label credits: Buddah, Capitol, Columbia Decca, Polydor, RCA, Reprise, Warner Bros.
Buddy Merrill, see Accent.
Neil Merryweather, see Todd-Mark.
Con Merten Prod'ns, 7235 Hollywood Blvd., Suite 221, Hollywood, Calif. 90046. Tel: (213) 874-1001. Pres. Con Merten; Prod'rs: Con Merten, Tom La Tondre, Bruce, Dee & Joe Roth.
Branch: Milwaukee, Wis., 3409 N. 53 St. Zip 53216. Tel: (414) 445-3844. (Also see Cherry Hill).
Label credits: ABC, Atlantic, Mercury.
Steve Metz, see Stone Gold.
Fred Meyer, see Charlou.
Auggie Meyers, see Western Head.
Carol Meyers, see Western Head.
Ed Michaels, see Penscopo.
McHlin & Hill Prod'ns Inc., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-6240. Pres.: John Hill; VP: Spencer Michlin.
Label credits: BASF, Dunhill.
Spencer Michlin, see Michlin & Hill.
Mighty Recs., 150 West End Ave., Suite 6-D, New York, N.Y. 10023. Tel: (212) 873-5931. Chief Exec. & Mgr.: Philip Ross Zinn.
Label credits: Mighty, Reliable, Strand, United Artists.
Frank Military, see Maximus.
Brad Miller, see Touch Unlimited.
Ed Miller, see Miller-Martin.
Herb Miller, see R&B Prod'n.
John Miller, see Portnow Miller.
Miller-Martin Prod'ns, 214 E. 70 St., New York, N.Y. 10021. Tel: (212) 288-8728. Pres. Trade Martin; VP: Ed Miller.
Label credits: ABC, Atlantic, Buddah, Jubilee, Polydor, RCA, Red Birc, Toot, Vanguard.
Jackie Mills, see Wednesday's Child.
Tzipora Miron, see McRon.
Mr. Bones Prod'ns Inc., PO Box 49259, Los Angeles, Calif. 90049. Tel: (213) 270-3172. Pres. & Prod'r Bones Howe; Prod' Co-ord.: Pam Vale.
Label credits: A&M, Bell, Capitol, Columbia, Dunhill, United Artists, Warner Bros., White Whale.
Evan Mitchell, see Demi-Sole.
A. V. Mittelstedt, see A-Ball.
Larry Mizell, see Sky High.
Mobius Rec. Prod'ns, see Gary Kleinman & Affiliates.
Mole Hill, 1119 Broadway, West Memphis, Ark. 72301. Tel: (501) 735-9108. Pres. & Prod'r Howard Craft; Gen. Mgr. & Prod'r: Dan Craft.
Label credits: CMC, Ezekiel, Juca, Soul Beat.
Bob Monaco, see Dunwich.
Bob Montgomery, see Cricket.
Marvin Montgomery, Denton, Tex., see Al Dexter.
Marvin Montgomery, San Antonio, Tex., see Sabre.
Moon Child Prod'ns Inc., 6922 Hollywood Blvd., Suite 316, Hollywood, Calif. 90028. Tel: (213) 461-3807. Pres. Jerry Fuller; Bus. Mgr. Stanley B. Schriener. Prod'rs Jerry Fuller, Nick Smerigan.
Label credits: Bell, Capricorn, Columbia, Epic, Mercury, Paramount.
Steve Moore, see McRon.
Thelma Moore, see McRon.
Tim Moore, see Source.
Clancy Morales, see Maranta.
More Music Ent's., 5315 Laurel Canyon Blvd., North Hollywood, Calif. 91609. Tel: (213) 985-3300, 882-5000. Owner: Ron Lewis.
Label credits: Custom Fidelity, Im'press.
Jay R. Morgenstern, see Maximus.
James Morris, see Kommitee.
Patrick Morris, see CMC Recs.
Ralph Moss, see Applewood.
Mother Cleo Prod'ns, PO Box 521, Hwy. 76, Newberry, S.C. 29108. Tel: (803) 276-0639. Dir. Hayne Davis. Opns Mgr. Polly Davis. Prod'rs: Hayne Davis, O.T. Hudson, Ron Weathers, Gary Griffith.
Label credits: ABC, Cleo, Cub, Federal, Mather Cleo.
Bob Motta Jr. Prod'ns Ltd., see LCM Prod'ns Inc.
Mounted Recs. Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 582-4572. Pres. & Prod'r J. VerPlanck; Sec'y: Marlene VerPlanck.
Label credits: Fantasy, Prestige, Westbound.
Moustache Inc., PO Box 19007, 115-117 Calhoun St., Cincinnati, Ohio 45219. Tel: (513) 221-3113. Pres. Stanley B. Hertzman, VP: Stanford H. Silverman, Prod'rs: C.W. Fauser, Michael S. Stone, Stanley B. Hertzman.
Label credits: Nasco.
Edward E. Mraivik, see Skokie.
Fred Munao, see Stardome.
Brian Murphy, see Tektra.
Patrick Murphy, see J. Michael Graves.
Muscle Shoals Sound Prod'ns Inc., 3614 Jackson Hwy., Sheffield, Ala. 35660. Tel: (205) 381-2062. Pres. & A&R Barry Beckett; VP: Roger Hawkins; Prod'rs: Barry Beckett, Roger Hawkins, David Hood, Jimmy Johnson.
Label credits: Atlantic, Bell, Island, Muscle Shoals Sound, Stax.
Music Bank Prod'ns Inc., 5624 Farragut Rd., Brooklyn, N.Y. 11234. Tel: (212) 251-1499. Pres.: Jay Warner, A&R Dir.: Robert Wayne; Prod'rs: Jay Warner, John DeStefano, Stan Glowgower, Jackson Tames.
Label credits: Babylon, Exhibit, Janus, Mercury, RCA, Sandbag, Zoom.
Music Craftshop, 207 12 Ave. S., Nashville, Tenn. 37206. Tel: (615) 242-5466. Pres.: David N. Gibson, Prod'rs David N. & Joe F. Gibson.
Label credits: Boot, Moods, River, Superstar.
Music Designers Inc., 1126 Boylston St., Boston, Mass. 02215. Tel: (617) 262-3546. Pres. & Prod'r Danny Lipman; Treas. & Prod'r: Jeff Gilman.
Label credits: Mutual, Mystic River.
Music Ent's Inc., 5626 Brock, Houston, Tex. 77023. Tel: (713) 926-4431. Pres. & Prod'r Huey P. Meaux, Gen. Mgr. Beth Thornton.
Label credits: ABC, American Playboy, Ampex, Atco,

Atlantic, Brunswick, Capitol, Capri, Chess, Columbia, Cotillion, Crazy Cajun, Double Bayou, Dunhill, Epic, Guymen, Jamie, Jubilee, Kapp, King, London, MGM, Mercury, MetroMedia, Pacemaker, Philips, Polydor, Quality, SSS Int'l, Smash, Tower, Tribe, Tri-U, United Artists, Verve, Warner Bros., Wet Soul.
Music Factory Inc., 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 576-2600. Pres. & Prod'r Bob Archibald; VP & Treas.: Florian Raymond.
Label credits: United Artists.
MusicLand USA Prod'n Co., 9 Fawnridge Court, St. Louis, Mo. 63141. Tel: (314) 991-0383. Pres. & Prod'r: Mel Friedman.
Label credits: Atco, Atlantic, Bell, Kapp, White Whale.
Music Makers Network of America Prod'ns, PO Box 3022, 1306 Castle, Wilmington, N.C. 28401. Tel: (919) 763-9649. Exec. Dir. Gerald Fredrick Williams; Communications Betty Scavella; Prod'rs John Lewis Jones, James Bond, Joseph R. Franks.
Label credits: Esteem, Greyvack, Run Hot, South, Tony.
Music Men Ltd., 2049 W. Broad St., Richmond, Va. 23220. Tel: (804) 358-3855. Pres.: Eric W. Johnson; Sec'y: C.N. Collier Jr. (Also see Nick Collier-Eric Johnson).
Label credits: Colpar, Date, Epic, Soulo, Teo.
Music Mountain "Sound 16", Lebanon Junction, Ky. 40150. Tel: (502) 833-2260. Owner: W.A. Masden.
Label credits: B-Rod, Black Soul, Grace Imperial, K&W, MMP, Music Mountain, TSP.
Muziq Group (div. of George Chandler Prod'ns Inc.), 4303 55 St., Woodside, Queens, N.Y. 11377. Tel: (212) 335-5726. Pres. & Exec. Prod'r George G. Chandler III, VP: James F. Fitzpatrick.
Branch: Exton, Pa., 225 W. Lancaster Ave. Zip 19341. Tel: (215) 363-7855.
Label credits: MCA (Decca)

N

Jeanne Nakashima, PO Box 524, Kailua-Kona, Hawaii 96740. Tel: (808) 329-3174. Prod'r. Jeanne Nakashima.
Label credits: Makai, Toho (Japan), Vicor (Philippines).
George Napoleon, see Avenger.
Joey Napoleon, see Avenger.
Ken Nash Prod'ns, see listing under "K".
National Musitime Corp., 8 W. 40 St., New York, N.Y. 10018. Tel: (212) 594-8460. Pres. & Prod'r Boris Zlatich; Exec VP Joseph N. Zitz.
Label credits: Premiums for General Foods Corp.
Hal Neely Prod's Ltd., PO Box 465, Madison, Tenn. 37115. Tel: (615) 865-9113. Pres. Hal Neely.
Label credits: Bethlehem, Blue Denim, Capitol, Columbia, DeLuxe, Federal, Good Medicine, King, Polydor, RCA, Rap, Starday.
Neon Reels., 4128 Lorain Ave., Cleveland, Ohio 44113. Tel: (216) 631-5877. Pres. & Prod'r Don Loving; VP: Sher-ill Loving.
Label credits: Country, Neon.
New Horizon Recs., 3398 Nahatan Way, Las Vegas, Nev. 89109. Tel: (702) 734-6619. Pres. & Prod'r Mike Corda.
Label credits: Capitol, Epic, Guest Star, New Horizon, Russell Newport, see American Artists.
New Rhythm Prod'ns Inc., 385 Grand St., Suite 1101, New York, N.Y. 10002. Long Island Tel: (516) 585-1223. Contact: Fred Bailin.
Label credits: Brunswick, Decca.
Next City Corp., 9 W. 70 St., New York, N.Y. 10023. Tel: (212) 799-6644. Pres. Lewis Futterman, Prod'rs Lewis Futterman, Jon Child.
Label credits: BYG (France), Capitol, DiscReet, Metro-nome (Germany), Phonogram (Italy), Toshiba (Japan).
Frank Nise, see Nise.
Michael Nise, see Nise.
Nise Prod'ns Inc., PO Box 5132, Philadelphia, Pa. 19141. Tel: (215) 924-8767. Pres.: Michael Nise; Sec'y-Treas.: Frank Nise.
Label credits: Belmar, Capitol, Columbia, GSF, Liberator, Rockhound, Roulette, Round, So-char, Take One, Take Two.
Don Nix, see Applewood.
Tom Nixon, 1637 Pinecrest, Memphis, Tenn. 38111. Tel: (901) 743-8587. (Also see Stripe).
Label credits: Stax, Wye Produce, Enterprise, Respect.
Josh Noland, Prod'r, 1945 NE Fifth St., Deerfield Beach, Fla. 33441. Tel: (305) 399-9171. Prod'r: Josh Noland.
Label credits: Empire, Planation, Raintree.
North-American Rec'g Co., 5525 King Arthur Court, Westmont, Ill. 60559. Tel: (312) 969-8484. Owner, Pres. & Prod'r George A. Tasker Jr., VP & Prod'r George A. Tasker III.
Label credits: Archer, Capitol, Columbia, Decca, Mercury, RCA, Tempo, Universal, Vita.
North Country Prod'ns Ltd., 257 N. Beacon St., Brighton, Mass. 02135. Tel: (617) 254-6272. Pres. & Prod'r Peter Caspersen; A&R & Prod'r Bob Runstein.
Label credits: Atco, Capricorn, GSF, Just Like Real, London.
North State Music, PO Box 762, Okeechobee, Fla. 33472. Tel: (813) 763-7762/7858. Owner & Prod'r: Buck Kill-ette.
Label credits: ABC, Cetrion, Fraternity, Gold Coast Int'l, K-tel, 1-2-3, Phonodisc, Polydor, Tiki.
Trod Nossel Prod'n Inc., 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010, 269-4465. Pres.: Thomas John Cavalier, Gen. Mgr. Ted Fantazia; Prod'rs Thomas John Cavalier, Trod Nossel.
Label credits: Atco, Buddah, CBS, Cadet/Concept, Chess, Cobblestone, Laurie, Simple.
Notable Prod'ns Inc., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 757-9547. Pres. Cy Coleman; VP: Eric Colodine; Prod'rs Cy Coleman, Larry Fallon.
Label credits: Buddah, CBS, London.
Notable Recs. Prod'ns Inc., 799 1/2 Hunter St. NW, Atlanta, Ga. 30314. Tel: (404) 523-3582. Pres. Jesse J. Jones; VP: Micheal Cohen.
Label credits: Columbia, Roulette.
Nugget Ent's., PO Box 208, 400 Tinnin Rd., Goodlettsville,

567-9261. Gen. Mgr.: E.R. Marcus; Prod'n Supervisor R. Richard; Prod'rs: E.R. Marcus, R. Richard, Fran Romanczuk, Janet Kraus.
Label credits: Gemini, Group-P, MUH, Old Sound, Pet-Rat, Psychephonix, Rendezvous, Scorpio, Times Square.

Rockland Prod'ns, 117 Rockland Rd., Libertyville, Ill. 60048. Tel (312) 362-4060. Pres.: Tom Izzo; Gen Mgr.: Patrick McBride; Prod'rs: Patrick McBride, Ron Leslie, Joe Giuliani. (Also see Patrick McBride)
Label credits: Capitol, MCA, Mercury, RCA.

Rock Prod'ns, 958 W Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Owners: Bill & Myral Bellman; Prod'r: Bill Bellman.
Label credits: Capitol, Colpix, Cream, Jamie, Liberty, Original Sound.

Michael G. Rockwell, see Mantra
 Mike Rodgers, see R&A Prod'ns.
 Darrell Rodman, see Tektra.

Jimmie Rogers Ent's., 1316-18 Dauphin Island Pkwy., Mobile, Ala. 36605. Tel (205) 473-6000. Owner: Jimmie O. Rogers
Label credits: Philips, RCA, Smash, Sun

Jimmie O. Rogers, see Jimmie Rogers
 Larry Rogers, see Lyn-Lou.
 Fran Romanczuk, see Rockin Richard
 Chan Romero, see Warrior.
 Laverne Romero, see Warrior
 Ron Ray Assoc's., 438 W. 37 St. New York, N.Y. 10018 Tel (212) 736-2477. Pres.: Ron Radom
Label credits: Philips

Raoul Ronson, see Ulsyra.
 Peter Rood, see Internationale Musik
 Gene Rosenthal, see Black Dog.
 Robert Rose, see Continental Rec's
 Wesley Rose, see Acuff-Rose.
 Ben Rosner, see Golden Bough
 Elliot Rosoff, see Opal

Brian Ross Prod'ns, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel: (213) 662-3121. Pres. & Prod'r: Brian Ross.
Label credits: A&M, Bell, Capitol, Epic, London, Original Sound, Uni, Warner Bros.

Kelli G. Ross, see Alouette.

Mark Roth/Invisible Inc., 1558 N. Ogden Dr., Los Angeles, Calif. 90046. Tel: (213) 874-2488. Owner: Mark Roth
Label credits: Stormy Forest, Vanguard, Verve

John Rowe, see Hare Music.
 Richard Royall, see C&C Prod'ns
 David Rubinson & Friends Inc., 1550 Market St., San Francisco, Calif. 94102. Tel: (415) 626-0910. Pres. & Prod'r: David Rubinson; Admin Ass'ts: Linda Rogoff, Debbie Barker; Prod'rs: Fred Catero, Jeff Cohen, Bruce Good. (Also see Catero Sound & Waldorf Prod'ns).
Label credits: A&M, Blue Thumb, Columbia, Fillmore, Reprise, Warner Bros.

Bob Runstein, see North Country

S

S I B A Inc., PO Box 10068, Baltimore, Md. 21204. Tel: (301) 426-8639. Pres. & Prod'r: Richard Fay
Label credits: Kaymar.

Sabre Prod'ns Inc., 755 Steves Ave., San Antonio, Tex. 78210. Tel: (512) 532-3121. Pres. John B. Henderson; VP & Treas.: E.J. Henke, Prod'rs John B. Henderson, E.J. Henke, Barrado Garcia, Marvin Montgomery
Label credits: Brazos, Coral, El Capitan, Hacienda, Harlem, Philips, Sabre, Satin, Smash, Sol, Swing

Lou Saft, see Omega Sound
 Jack Sager, see Disc Dists.
 Bob Sakayama, see TNG/Earthling.

Salient Prod'ns (formerly CBB Prod'ns), Box 97JC, Rt. 1, Graniteville, S.C. 29829. Tel: (803) 663-6273. Mgr Jack Creed; A&R Prod'rs: Jack Creed, Hayward Martin.
Label credits: Athens, Colpix, Epic, Gold Standard, Jody.

Jerry Samuels, see Jपालana.
 Harlan Sanders, see Crackerbox.
 Dave Sandler, Iowa, see R-Jay Ent's.
 David Sandler, Minn., see Tektra.
 Muriel Sandry, see Spectrum.

Santana, 201 11 St., San Francisco, Calif. 94103. Tel (415) 864-0815. Mgr.: Barry Imhoff.
Label credits: CBS, Columbia.

Al Santiago Prod'ns, 852 Westchester Ave., Bronx, N.Y. 10459. Tel: (212) 329-5581. Pres., Gen. Mgr. & Prod'r: Al Santiago.
Label credits: Alegre, Cesta, Coco, Fania, Musicor, Salsa, Tico.

Steve Sargeant, see Further Along.
 Betty Scavella, see Music Makers Network.
 Kermit Schafer Prod'ns, c/o Bloopers Inc., 905 Fairway Dr., Miami Beach, Fla. 33141. Tel (305) 865-3781. Pres.: Kermit Schafer; Gen. Mgr.: Michael Lewis.
Label credits: Atlantic, Audio Fidelity, Brookville, Decca (UK), Jubilee, K'tel Int'l, Kapp, King

Don Schepman, see Rite Rec.
 Frederick R. Schiller, see Las Vegas Phonograph.
 G. David Schine, see Schine Recs.
 Schine Recs., 6255 Sunset Blvd., Suite 910, Hollywood, Calif. 90028. Tel: (213) 467-7111. Pres. & Prod'r: G. David Schine; Mng. Dir.: Terri Fricon.
Label credits: Capitol, 20th Century.

Al Schmitt Prod'ns, 16201 Bertella Dr., Encino, Calif. 91316. Tel: (213) 986-5213. Prod'r: Al Schmitt.
Label credits: Asylum, Columbia, Grunt, MCA, Mercury, RCA, Warner Bros.

Leonard Schwab Prod'ns, 114411 Columbia Pike, Silver Spring, Md. 20904. Tel: (301) 593-8606. Pres.: Leonard Schwab.
Label credits: LSP, Montgomery, Moonglow.

Lola Scobey, see House of Loyd.
 Paul Scoggins, see Reflection Sound.
 James C. Scott Sr., see James Scott.
 James Scott Prod'ns, PO Box 2671, Denver, Colo. 80205.

Tel. (303) 333-8086. Gen. Mgr. & Prod'r James C. Scott Sr.
Label credits: Infal, Kick, Swing.

W. H. Scott Jr., see Audway.

Bill Seabrook, 22 Pine St., Freeport, N.Y. 11520 Tel (516) 546-8009.
Label credits: ABC, Black Falcon, Black Hawk, Capitol (Canada), Clock, Frankie Music, Hansa, Island, Jameco, MusicMakers, Philips Sonora, Stone, UK, Uptown, Wirl

Larry Sealfon Prod'ns, 13310 Collingwood Terr., Silver Spring, Md. 20904. Tel: (301) 384-8826. Pres. Larry Sealfon, Prod'r: Tom Guernsey
Label credits: Coral, Curtom, Larray, Monument, United Artists.

Sear Sound, Paramount Hotel, 235 W 46 St New York, N.Y. 10036. Tel. (212) 582-5380. Cable SEARJOS. Pres.: Walter Sear
Label credits: Avco Embassy, Capitol, Command

Walter Sear, see Sear Sound.

Seattle West Rec'g Corp., 319 N. 85 St., Seattle, Wash. 98103 Tel (206) 783-2524. Pres. & Prod'r: Richard Keefer
Label credits: ABC/Dunhill, A&M, Capitol, Columbia, Epic, Mud Mountain, Scepter, Sea-West, United Artists

Scott B. Seely, see Accent.

Fast Freddy Seibert (div. of Oblivion Recs.), 17 E 23 St., Huntington Station, N.Y. 11746. Tel (516) 271-4549. Pres.: Richard H. Pennington; Prod'r: Fred Seibert. (Also see Oblivion).
Label credits: Birth (European), Oblivion, Unit-Cor

Fred Seibert, see Oblivion & Fast Freddy Seibert.

Select-O-Sounds Prod'ns, 605-609 Chelsea Ave., Memphis, Tenn. 38107 Tel (901) 523-1190, 526-1204. Owners: Tom J. & Sam C. Phillips; VP Johnny Phillips; Prod'rs Johnny & Skip Phillips, Charlie C. Freeman
Label credits: Jewel, Luna, Philwood, Rivers, Soh, Sound Plus, TMI.

Tom Sellers, see Source.
 Jack Selover, see Iowa Sound.
 Ron Shaab, see 5th Avenue
 Eric Shabacker, see Suncoast.

Shady Grove Prod'ns Inc., c/o Wendell L. Craig Inc., 25 W 43 St., New York, N.Y. 10036. Tel: (212) 354-7875.
 Pres.: Wendell L. Craig; Prod'rs: Windy Craig, Maria Iano, Justo Lacomba (Also see Wendell L. Craig)
Label credits: Continental Dynamics (CD Recs.), Wax Lips Music.

Marty Sheller, see Maranta.
 Earl Shelp, see Joni Agency.
 Donnie Shelton, see Oak Tree.
 Earl Shelton, see Gamble-Huff-Bell.
 Louie Shelton, see Oak Tree.
 Bill Sherman, see Todd-Mark.
 Howard Sherman, see United Prod'rs.

Sherwood Prod'ns (div. of Brown's Rec'g Studio Inc.), PO Box 6130, Sherwood, Ark. 72116 Tel (501) 835-3207. Pres. & Prod'r: Bonnie Brown; Sec'y-Treas. & Prod'r: Maxine Brown.
Label credits: Abe, Shannon

Shirley Music & Recs. Prod'n Co., 159 64 St., Suite 6-G, New York, N.Y. 10039. Tel (212) 926-8164. Co-Pres.: Moses Walker, Alfred Ellis; VP's: Bobby Byrd, Hosea Wilson; Prod'rs: Tony Walker, Lou Gonzales, Alfred Ellis, Sonny Fish Back.
Label credits: Bao-Kou, Brown Sugar J&T, Shirley, Smoke House, Tenacious, Wiggle

John Shoup, see Tele-Record.

Show Biz Prod'ns, 137 Kennedy St., Washington, D.C. 20011 Tel (202) 723-4215. Pres.: Hersh de LaVez
Label credits: Arco, Drawing Board, Steelband

Peter K. Siegel, see Burmese.

Silicon Music Prod'ns, 218 Tulane St., Garland, Tex. 75041 Tel: (214) 278-3079. Pres.: David Summers.
Label credits: Capri, Charay, Dominic, Jamie, Soft, Teardrop, W&G (Australia).

Brad Silverman, see Gary Kleinman.
 Stanford H. Silverman, see Moustache.
 Stanley Silverman, see Rainbow Collection.

Silvertree Prod'ns, 4015 Muskogee Ave., Des Moines, Iowa 50312. Tel: (515) 277-8435. Owner, Dir. & Prod'r: Alan Loots; Promo.: Susan Pavlik.
Label credits: Alexander.

Si Siman, see Car-Si.
 Valerie Simpson, see Hopsack & Silk.
 Lou Sinclair, see Cory Sound.
 Terry Skinner, see Widget.

Sky High Prod'ns Inc., 8515 Hollywood Blvd., Hollywood, Calif. 90069. Tel: (213) 650-1741. Pres.: Larry Mizell; VP & Gen. Mgr.: Joseph E. Porter III; Prod'rs: Chuck Davis, Roger Glenn, William Jordan, Deena Glover.
Label credits: Blue Note, Fantasy, Mercury, United Artists, Warner Bros.

Skokie Recs., 5230 W. Howard, Skokie, Ill. 60076. Tel: (312) 675-4285. Pres.: Edward E. Mravik.
Label credits: AAA.

Johnny Slate, see Windchime.
 Ben Smalls, see Heavy Sound.
 Tony Smelgus, see Kaymar.
 Nick Smerigan, see Moon Child
 Bob Smith, see Kommitee.
 Dave Smith, see Dawn
 Dick Smith, see Alpha.

Hank Smith Prod'n, PO Box 383, Tarrytown, N.Y. 10591. Tel: (914) 429-9371. Pres. & Prod'r: W. Hank Smith.
Label credits: Kim.

K. H. Smith, see GFM Prod'ns.
 Ray Smith, see D-R Prod'ns.
 Sherry Smith, see Professional Programming.
 Terry Smith, see Douglas Lyon.
 W. Hank Smith, see Hank Smith.

Smoke Signal Prod'ns, PO Box 3100, Carbondale, Ill. 62901. Tel: (618) 457-7823. Gen. Mgr.: John Brown; Prod'rs: Frank Laurie, Larry Pierini, Bob Pina, Brad Davis
Label credits: Rocky Topp, Smokey Soul.

Snakeroot Prod'ns Inc., PO Box 15727, Sta. B, New Orleans, La. 70115. Tel: (504) 861-4054. Pres. & Prod'r: Eldridge R. Johnson III; Sec'y-Treas.: Charlene M. Saia.
Label credits: Ahura Mazda, Ruthie's.

David H. Snowden, see Allen-Martin.
 Shelley D. Snow, see Burmese.
 Gene Snyder, see Joni Agency.
 Tony Sobel, see Tram

Daniel J. Soccorso, see Pellegrino.
 Charles Solak, see Creative Artists
 Johnathan Solak, see Creative Artists

Solid Soul/Bold Soul, 3282 E. 119 St., Cleveland, Ohio. Tel: (216) 752-1904. Exec. VP: Tony Luke. Prod'n Dir.: Robert Davis; Prod'rs: Bobby Massey, James & Leroy McCanns, Lou Ragland, Roger Hatcher
Label credits: Musicor, Stax, Warner Bros

Song 4 U Music Ltd., PO Box 754, 3213 Whispering Pines Dr., Suite 32, Silver Spring, Md. 20906 Tel (301) 933-5138. Pres. & Prod'r: Ron Jenkins
Label credits: A&M

Soul-Potion Prod'ns, 632 Holloway, Albany, Ga. Tel (912) 439-8575. Pres.: Jesse Boone. Prod'rs: A.C. Raven, Neal Fasion.
Label credits: Atlantic, Exello, Sunburst

Soul Set Prod'ns, 1218 Hollister Ave., San Francisco, Calif. 94124. Tel: (415) 467-5157. Pres.: Bradbury Taylor; VP: William C. Taylor, Prod'rs: James B. Taylor, Sam Taylor Jr., Bennie Earl, Ramona & Cleo King
Label credits: La Val, Soul Set, Vic.

Sound/City Prod'ns, 3316 Line Ave., Shreveport, La. 71104. Tel: (318) 861-0569. Pres.: Stewart Madison; Prod'rs: Ron Dilulio, Bobby Patterson, Jerry Strickland, Louis Villery.
Label credits: Paramount, Paula, Soul Power, Stax

Sounds of Winchester, PO Box 574, Winchester, Va. 22601. Tel: (703) 662-3520. Pres.: Jim McCoy; VP: Mike Cullers, Prod'rs: Jim McCoy, Bud Arnel, Mark Ritchie.
Label credits: Alear, Nashville.

Soundtrack (div. of Ron Stancil Prod'ns), 800 43 St. S., St. Petersburg, Fla. 33711 Tel (813) 898-6355. Owner: Ron Stancil, A&R Jim Cottle
Label credits: Century, United, University

Source Prod'ns Inc., PO Box 669, Woodstock, N.Y. 12498. Tel: (914) 679-6069/9630. Dirs.: Harris Goldberg, Tim Moore, Johanan Vigoda, Prod'rs: Nick Jameson, Tim Moore, Andy Robinson, Tom Sellers.
 Branch: New York, N.Y., 1780 Broadway Suite 1001. Zip. 10019 Tel: (212) 265-1965. Dir.: Johanan Vigoda
Label credits: ABC/Dunhill, A Small Rec. Co.

South Coast Prod'ns, 2308 St. Anne Pl., Santa Ana, Calif. 92704. Tel: (714) 557-4825. Pres. & Prod'r: Steve Waltner
Label credits: Kapp, Uni, Utopia

Hal Southern Prod'ns, PO Box 4234, Panorama City, Calif. 91412. Tel: (213) 786-6957.
Label credits: Ivory, Sage, Sand, Tower

Sovereign, 1619 Broadway, New York, N.Y. 10019. Tel: (212) 247-2904. Pres.: R. Fisher
Label credits: EMI (Italy), Glad-Hamp, Hansa (Germany), London, 20th Century, Vogue (France).

Space Recs. Prod'ns, 2037 Alvarado Dr. NE, Albuquerque, N.M. 87110. Tel: (505) 268-8405. Pres. & Gen. Mgr.: A. Medley; Prod'rs: A. Medley, L. Blaskey
Label credits: Piece, Space

Bob Soahn, see Glo-Lite.
 Byron R. Spears, 3101 S. Western Ave., Los Angeles, Calif. 90018. Tel: (213) 731-2460
Label credits: Atlantic, Beegie

Spectrum, PO Box 757, San Carlos, Calif. 94070. Tel: (415) 533-9554. Pres.: Paul Weaver, Personnel Dir.: Muriel Sandry; Prod'rs: Craig Barrow, Bob & Larry Black, Jim Conklin, Dale Lear.
Label credits: Action, Discovery, Paramount, Spectrum, Supreme, United Artists, Warner Bros

Larry Spencer, see Maranta
 Edith Spina, see Argyle
 Harold Spina, see Argyle
 Dom Spodofora, see Cwll Wahr.

Squillit Prod'ns Inc. (sub. of Memnon Ltd.), PO Box 84, Glen Cove, L.I., N.Y. 11542. Tel: (516) 676-6753. Owner, Pres. & Prod'r: Krzysztof Z. Purzycki; Gen. Mgr.: Cezimir V. Swier
Label credits: CBS (UK), Murbo, Muza (Poland), New Start, R&R, Sanfris.

C. Stafford-Clark, see Syntonic Research.
 Bill Stahl, see Ultra-Sonic.
 William J. Stahl, see Ultra-Sonic.
 Carole Stambaugh, see Professional Programming.
 Ron Stancil, see Soundtrack
 Irene Stanton, see Don Law.
 Sandy Stanton, see Hardie W. Daniel
 Jack Stapp, see Dial.

Stardome Prod'ns, 15 W. 72 St., Suite 6N, New York, N.Y. 10023. Tel: (212) 362-6801. Pres.: Fred Munao; VP: A&R James J. Goldstein
Label credits: Audio Fidelity, Musicor, Roulette.

Leonard Stark, see Lenel.
 Ronald Stark, see Lenel.
 Dick Starr, see Century 21 & Professional Programming.
 W. Dick Starr, see Century 21 & Professional Programming.
 Marvin B. Steffey, see Centaur.
 Gerald Stephenson, see Malaco.
 Eric Stevens, see Brilliant Sun.
 Mickey Stevenson, see Master Prod'ns.
 Perry Stevens, see Brilliant Sun.

John Stewart, see Bugle.
 Michael Stewart, see Black Dog.
 John Stiles, see Virtue.
 George William Stith, see GWS Rec'g.

Stone Gold Prod'ns Inc., 2184 Vernon, University Heights, Ohio 44118. Tel: (216) 321-1003. Pres.: Alan Klein; VP: Steve Metz.
 Branch: Hollywood, Calif., 6290 Sunset Blvd. Zip. 90028. Tel: (213) 466-3426
Label credits: Avco, Mercury, Phonogram, Scepter, United Artists, Wand

Arnold Stonehill, see Tram.
 Michael S. Stone, see Moustache.

Stony Prod'ns Inc., 5384 Poplar Ave., Suite 327, Memphis, Tenn. 38117. Tel: (901) 767-7541. Pres. & Prod'r: Dan Penn; VP & Prod'r: Herb O'Mell.
Label credits: Bell.

Van Dyck Story, see Johnny Worlds.
 Stoy Inc., 279 E. 44 St., New York, N.Y. 10017 Tel: (212) 986-4994. Pres.: Norman Dolph
Label credits: Columbia.
 Jerry Strickland, see Sound/City.
 Stripe Prod'ns, 1637 Pinecrest, Memphis, Tenn 38111. Tel: (901) 743-1543. Pres.: Tom Nixon. (Also see Tom Nixon).
Label credits: We Produce.
 James Stroud, see Malaco.
 Carl Strube Prod'ns, 2 Baron Park Ln., Suite 27, Burlington, Mass 01803. Tel (617) 272-3595
Label credits: BASF, Chapparral, Critique, DownYonder, Jamie, Laurie, Mercury, Musicor, Vigor
 Marv Stuart, see MS Prod'ns.
 Studio 10 Prod'ns, 354 Shoreline Hwy., Mill Valley, Calif 94941. Pres. & Prod'r. Thomas G. Preuss
Label credits: Bell, Fantasy, Studio 10
 Style Songs & Sounds & Truststate of Ohio, PO Box 284, Vienna, Ohio 44473. Tel: (216) 856-2493 Owner: Russ E. Hull; Prod'rs: Karl & Carla Chavka.
Label credits: Dome, Fireside, MusicCity, Process, Wagonjack.
 David Summers, see Silicon
 Summit Ent's., 5077 Ilo Dr., Columbus, Ohio 43229 Tel (614) 263-4965 Pres. Barry Brandt; Prod'rs: Freddie Cannon, Larry Cavalina, Eddie Pollina.
Label credits: Kare, Dolejo.
 Suncoast Prod'ns, PO Box 1893, Orlando, Fla. 32802 Exec. VP Michael Everette, Sec'y Naomi Dumas, Prod'rs: Howard A. Knight Jr., Eric Shabacker, Michael Everette.
Label credits: Audway, Boss, Champ, Rhythmn Int'l, Skyland, Suncoast, Sunworld, United.
 Sunday Prod'ns Inc., 6643 Fremont Rd., East Syracuse, N.Y. 13057. Tel (315) 656-8389 Pres. & Prod'r Vincent Taft, VP & Prod'r George Day
Label credits: Enyx, FLS.
 Sunny Day Prod'ns Inc., 1931 SE Morrison St., Portland, Ore. 97214. Tel (503) 233-2471. Pres. Russell E. Gorsline; Prod'r Greg Branson.
Label credits: Cricket, Valane.
 Sunshine Prod'ns Unlimited, 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 463-2200. Pres. & Prod'n Supervisor. Walter B. Kahn, Prod'rs: Walter B. & Andrew S. Kahn.
Label credits: ABC/Dunhill, Gamble, Grand Prix, Motown, Reprise.
 Eric Sutoris, see Gramex.
 Winnie Swaim, see American Artists.
 Sweet Reliable Prod'ns, 916 Kearny St., San Francisco, Calif. 94133. Tel (415) 391-1582 Pres. Erik Jacobsen.
Label credits: Reprise, Warner Bros.
 Cazimir V Swier, see Squillit.
 Syntonic Research Inc., 175 Fifth Ave., New York, N.Y. 10010. Tel (212) 243-5434. Chm M. Crown; Pres. I. Teibel; Prod'rs: R. Erickson, C. Stafford-Clark.
Label credit: Atlantic
 John Szewczyk, see Ghoster.

T

T M A Prod'ns Corp., 780 Summerset, Virginia Beach, Va. 23452 Tel: (804) 486-8545 Pres. & A&R: Chuck Taylor; VP: Algy Cohen.
Label credits: Eleventh Hour, Polydor.
 T N G/Earthling, 110 W. 86 St., New York, N.Y. 10024. Tel: (212) 799-4181. Owner & Prod'r Bob Sakayama, Gen. Mgr.: Ron Weisberg
Label credits: NYSE, Paramount, Silver Burdett
 Vincent Taft, see Sunday
 Jackson James, see Music Bank
 Tan-Lan Ent's., PO Box 517, Gallipolis, Ohio 45631. Tel: (614) 446-4240 Pres. Stan Lane; Prod'rs: Stan Lane, Rondell R. Barker, Howard Perkins, Earl W. Robinson.
Label credits: Buckeye, Dor-Ce-A, Go-T, Jay Bird, Rem, Saddle, Super Cities
 George A. Tasker Jr., see North-American.
 George A. Tasker III, see North-American.
 Bill Tate, see Mantis.
 Bradbury Taylor, see Soul Set.
 Chuck Taylor, see TMA Prod'ns
 George Taylor, see Marvel.
 James B. Taylor, see Soul Set
 John Taylor, see Top Pic
 R. B. Taylor, see Celestial Body
 Sam Taylor Jr., see Soul Set
 William C. Taylor, see Soul Set
 I. Teibel, see Syntonic Research
 Tektra Prod'ns (div. of Audiotek Systems Inc.), 711 W Broadway, Minneapolis, Minn 55411 Tel: (612) 521-7631 Prod'rs: Brian Murphy, Darrell Rodman, David Sandler.
Label credits: Decca, GNP Crescendo, Janus, Jubilee, Myrrh, Word
 Tele-Record Prod'ns, 205 W Wacker, Chicago, Ill. 60606 Tel: (312) 368-1016. Pres. John Shoup
Label credits: Columbia, Expo, GRT
 Tel-E-Vue Prod'ns, PO Box 217, Ferndale, N.Y. 12734 Tel (914) 292-4222. Owner: Paul Gerry.
Label credits: County.
 Vincent P. Testa, see Infinity.
 Plato Theopholos, see Plato Prod'ns.
 The Production Co. Inc., 8612 W. Pico Blvd., Los Angeles, Calif 90035. Tel (213) 659-3940 Pres. Richard Winograde; VP & Gen. Mgr.: Joe Klein, Prod'r John La-Salle.
Label credits: Columbia, Mums
 Theway Prod'ns, 28 E. 25 St., Baltimore, Md 21218 Tel (301) 235-3238. Pres.: Rod Armstrong; Prod'rs: Rod Armstrong, Ernie Donaldson, Marvin Brown.
Label credits: Avco, Perception, Today.
 Arthur Thomas, see Magnus Gold
 Garrie E. Thompson, see Hush.
 Gladys F. Thompson, see Hush.
 Jay A. Thompson, see Portland.
 Johnny C. Thompson, see Mantra.
 Beth Thornton, see Music Ent's.
 Velma Thornton, see Coral Rock.

Jim Timmens, see Charlou.
 Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. Tel: (617) 383-9494. Pres.: Rik Tinory, Artist Relations: Claire Babcock.
Label credits: Era, Monitor, Polydor, RTP Int'l, Sequel.
 Alan Toberly, see Applewood.
 Bob Todd, see Touch Unlimited.
 Todd-Mark Prod'ns, 4220 Beverly Blvd., Los Angeles, Calif 90004 Tel (213) 383-4478. Pres. Morey Alexander; Prod'rs: Bill Sherman, Neil Merryweather, Max Hoch.
Label credits: Cherry Red, Kent, RCA.
 George Toles, see Kaye-Smith.
 Top Pic Rec. Co., 6408 Paper Mill Rd., Knoxville, Tenn. 37919. Tel (615) 584-5765 Owner Jim Disney; Prod'r John Taylor.
Label credits: Dogwood, Royal American, Top Pic
 Christopher Tortora, see Applause.
 Vincent R. Tortora, see Applause.
 Touch Unlimited, 6269 Selma Ave., Suite 28, Hollywood, Calif 90028 Tel (213) 461-3288. Pres.: Don McGinnis; VP: Bob Todd; Prod'rs: Hal Winn, Don McGinnis, Bob Todd, Brad Miller
Label credits: Warner Bros
 Vinnie Traha, see Louis Lofredo.
 Tram Mgmt., 8625 Santa Monica Blvd., Los Angeles, Calif. 90069. Tel (213) 657-5551. Owners: Tony Sobel, Michael Grueten, Ron Kreitzman, Arnold Stonehill. Prod'rs: Paul Baratta, Tony Sobel, Ron Kreitzman, Gordon De-Witty
Label credits: Capitol, Columbia, Epic, MCA, Soul-Bell.
 Bill Traut, see Durawich.
 Jay Traynor, see Windfall.
 Tresor Prod'ns, PO Box 816, Moorhead, Minn. 56560 Tel: (218) 236-1930. Gen. Mgr. & Prod'r Donald Robert Formanek Jr.
Label credits: Knof, Kollie, Mark, Valor
 Dougel Trineer, see Marvel.
 Trolley Prod'ns (div. of The Trolley Group Inc.), 3759 Main St., College Park, Atlanta, Ga 30337. Tel (404) 768-0057. Pres. & A&R Dir. Jim Healy, VP & Chief Eng. John Duncan; Gen. Mgr.: Bob Lee.
Label credits: Tangerine
 Rich Tufo, see MS Prod'ns.
 Mrs. E. Black Turbeville, see Lyn-Lou.
 Harrison Tyner, see Enterprise & House of Loyd

U

Ulsyra Prod'ns, 177 E. 87 St., New York, N.Y. 10028. Tel: (212) 879-1960. Pres. Raoul Ronson.
Label credits: ABC, Audio Fidelity, Columbia, Cutty Wren, Decca, Epic, Karate, Laurie, MGM, Odyssey, Vox-Turnabout, Westminster.
 Ultra-Sonic Prod'ns Inc., 100 N. Franklin St., Hempstead, N.Y. 11550. Tel (516) 485-5066. Pres. William J. Stahl, Prod'rs: Bill Stahl, Sal Ditroia, John Linde, Joey Day, Rick Bleiwis.
Label credits: Atlantic, MGM, Paramount, Pleasure
 United Prod'ns Group, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 247-2159. Pres. Morton Wax, VP Howard Sherman, Gen. Mgr.: Neal Whitton.
Label credits: Coral, UA
 Unlimited Ltd., 2104 Lake Ave., Baltimore, Md 21218 Tel (301) 235-1588 Pres. & Prod'r. Dave King.
Label credits: Era, Jay-Walking, Montgomery, Motown, Raftis, Starr, USA

V

Pam Vale, see Mr. Bones.
 Paul J. Vance, see Van Pok.
 Wayne Vance Prod'ns, PO Box 17006, Tucson, Ariz. 85731 Pres. Wayne Vance; A&R & Eng. Foster Cayce; Prod'rs: Wayne Vance, Lee Joy, John E. Leonard
Label credits: Poke, Rusway, Solid Country.
 Van Pok Rec'g Corp., 159 W. 53 St., New York, N.Y. 10019 Tel (212) 581-0030. Pres. & Prod'r Paul J. Vance.
Label credits: Avco Embassy, Capitol, Columbia Decca, Kapp, MGM, Mercury, Odax, Paramount, RCA Roulette, Scepter, United Artists.
 Van Winkle Ent., 1549 N. Vine St., Suite 20, Hollywood Calif. 90028. Tel: (213) 464-1389. Pres. Joseph Van Winkle; VP: George Mather.
Label credits: Capitol, Era, United States, Victor
 Joseph Van Winkle, see Van Winkle.
 Eugene Varian, see R-Jay Ents
 Eugene Varian Jr., see R-Jay Ents
 Mary Varian, see R-Jay Ents
 Jack Varney, see Marvel.
 Alan Vavrin, see Kidenan.
 Jimmy Velvet, see Dawn
 Aime Maurice Vereecke, see Accent.
 Ray Vernon, see Dawn
 J. VerPlanck, see Mounted.
 Ed Ver Schure Prod'ns Inc., 210 W. 25 St., Holland, Mich 49423. Tel (616) 392-6149 Pres. & A&R Ed Ver Schure.
Label credits: Capitol, Liberty-UA, Sidewalk, White Whale, World Pacific.
 Johanan Vigoda, see Source.
 Louis Villery, see Sound/City.
 Norman F. Vincent, see Norm Vincent.
 Norm Vincent Sound Rec'g Studios Inc., 4551 Brown Ave., Jacksonville, Fla. 32207 Tel (904) 396-2529. Pres. Norman F. Vincent; Gen. Mgr.: Thomas Markham.
Label credits: Atlantic, Jamie, RCA, Talent Master, United Artists, Viking.
 Frank Virtue, see Virtue.
 Virtue Prod'ns, 1618 N. Broad St., Philadelphia, Pa. 19121 Tel (215) 769-9479. Pres.: Frank Virtue; R&B Dir.: John Stiles; Pop Dir.: Peter DeAngelis.
Label credits: ABC/Dunhill, Atlantic, Jewel, Mercury, Savoy, United Artists, Virtue.
 Howard Vokes, PO Box 12, New Kensington, Pa. 15068. Tel: (412) 335-2775.
Label credits: Country Boy, Del-Ray, Hadley, Vokes.

W

Terry Wade, see MSI Rec'g.
 Terry Waghorne, see Ken Keene.
 William F. Wagner, 13543 Moorpark St., No. 206, Sherman Oaks, Calif. 91403. Tel: (213) 788-4501. Owner & Prod'r William F. Wagner.
Label credits: Capitol, Chess, Phoenix, USAF.
 Waldorf Prod'ns, 1550 Market St., San Francisco, Calif. 94102. Pres.: David Rubinson; Prod'rs: Jeff Cohen, Bruce Good.
Label credits: Columbia, Epic, Fillmore
 Bob Walker, see Lumiere
 Greg Walker, see Allen-Martin.
 Lloyd I. Walker, see Douglas Lyon.
 Moses Walker, see Shirley Music
 Tony Walker, see Shirley Music.
 Jerry Wallace, see Widget.
 Steve Walther, see South Coast.
 Marion L. Ward, see Warmac.
 Warmac Prod'ns, 2744 Briarhurst, Suite 37, Houston, Tex. 77027. Tel: (713) 784-5518. Owner, Pres. & Prod'r. Ward T. McCary; VP: Marion L. Ward.
Label credits: Brand X, Malibu, Tap
 Jay Warner, see Music Bank
 U. S. Warren, see Jerma.
 Warrior Music Inc., 1028 Broadwater, Billings, Mont. 59102. Tel (406) 248-3366. Pres. Chan Romero; VP: Laverne Romero. Prod'rs: Chan Romero, John Poore.
Label credits: Challenge, Del-Fi, Philips, Revolve, Sweet Chariot, Warrior.
 Kent Washburn, Ky., see JMC Agency.
 Kent Washburn, Mo, see CMC Recs
 Issiac Washington, see Bennie Brown.
 Joe Waters, see Appalachia Mountain.
 Muddy Waters Prod'ns, c/o The Scott A. Cameron Org. Inc., 9 S 120 Lake Dr., Suite 207, Clarendon Hills, Ill. 60514. Tel: (312) 654-1759 Owner & Pres. Muddy Waters, Prof. Mgrs: Scott A. & Jean M. Cameron, Prod'rs: Scott A. Cameron, Muddy Waters.
Label credits: Chess
 Morton Wax, see United Prod'rs.
 Robert Wayne, see Music Bank.
 Way-Out Bos Rec'g, 1966 E. 55 St., Cleveland, Ohio 44103. Tel (216) 361-9290, 391-0436 Pres. Lester C. Johnson; Prod'r Bill Branch
Label credits: De-Lite, GRT, King, MGM
 Ron Weathers, see Mother Cleo.
 Paul Weaver, see Spectrum.
 Jim Webb, see Hawks.
 Wednesday's Child Prod'ns Inc., 4434 Gloria Ave., Encino, Calif 91316. Tel: (213) 986-3994. Pres. & Prod'r Jackie Mills.
Label credits: Barnaby, Bell, Columbia, Epic, MCA, MGM, Metromedia, Mums, Okeh, Paramount, RCA, Uni, Warner Bros.
 Red Weed, see Emko Talent.
 Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Pres., A&R & Eng'g: Fred Weinberg, VP & Mgr. J. R. Weinberg, Classical A&R David Carey Lehman.
Label credits: Alegre, Anvil, Atlantic, Bell, Columbia, Frejo, Neliz, Rico, Roulette, Solo, Steed, Tico, Vision.
 J. R. Weinberg, see Fred Weinberg.
 Ron Weisberg, see TNG/Earthling
 Phillip Welham, see Applause
 Cotter Wells, see Mantis
 D. R. Wells, see Record Prod'n Serv
 Tom Wells, see Doppler.
 Quentin W. Welty, PO Box 561, Wooster, Ohio 44691 Tel (216) 262-0361. Contact Quentin W. Welty
Label credits: B-W, Decca, Starday, United Artists.
 Joey Welz, see Dawn
 Kent Westberry, see Crackerbox
 Western Head Music Co., Box 1328, Rt. 10, San Antonio, Tex 78216. Tel (512) 438-2465 Owner & Prod'r Augie Meyers; Mgr. Carol Meyers.
Label credits: ABC, Dome, Liberty, Paramount, Polydor, United Artists.
 Don Westmoreland, see Marullo.
 T. P. West, see Interrobang.
 Tommy West, see Cashwest.
 Veikko West, see Cory Sound.
 West Wood Prod'ns, 541 Fulmer Ave., Akron, Ohio 44312. Tel (216) 794-1304 Pres. & Prod'r Ernie Malick; VP & Prod'r. Tony Cudino.
Label credits: Cameo-Parkway, Chess, Dupree, Eastwood, Westwood
 Whalebone Prod'ns (div. of Whalebone Music), PO Box 3341, San Mateo, Calif. 94403. Tel. (415) 871-2646. Owners: Harry E. & Elgen M. Long; Mktg. Mgr. Larry Lynum; Gen. Mgr. & Prod'r Harry Long.
Label credits: Long, RAK.
 Jeffrey Wheat, see Buckskin
 Jim Wheeler, see Caveman.
 Whisker Prod'ns, 3873 Bushnell Rd., Cleveland, Ohio 44118. Tel: (216) 932-5264. Pres.: Richard Whittington; VP Paul Guttman.
Label credits: Dot, Paramount.
 Eddie White, see Whiteway.
 H. D. White, see Aries.
 P. Donald White, see Don-EI.
 Whiteaway Prod'ns, 65 W. 55 St., New York, N.Y. 10019. Tel: (212) 757-4317. Pres.: Eddie White.
Label credits: Audio Fidelity, Butanz, Fine, MGM, Mr. G, RCA, RSPV, Rhapsody, Thimble.
 James A. Whiting, see D-R Prod'ns.
 Jamey Whiting, see D-R Prod'ns
 Lois Anne Whiting, see D-R Prod'ns
 Kathy Whitney, see Kathy Prod'ns.
 Tim Whitsett Prod'ns, 4403 Manhattan, Jackson, Miss. 39206. Tel: (601) 366-2076. Pres.: Tim Whitsett.
Label credits: Ace, Chimneyville, Imperial, Musicor, Rm, Shout, Stax, Vivace, Volt.
 Richard Whittington, see Whisker
 Neal Whittton, see United Prod'ns.
 Widget Prod'n Co., PO Box 2446, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Pres.: Ron Ballwe; VP:

(Continued on page 216)

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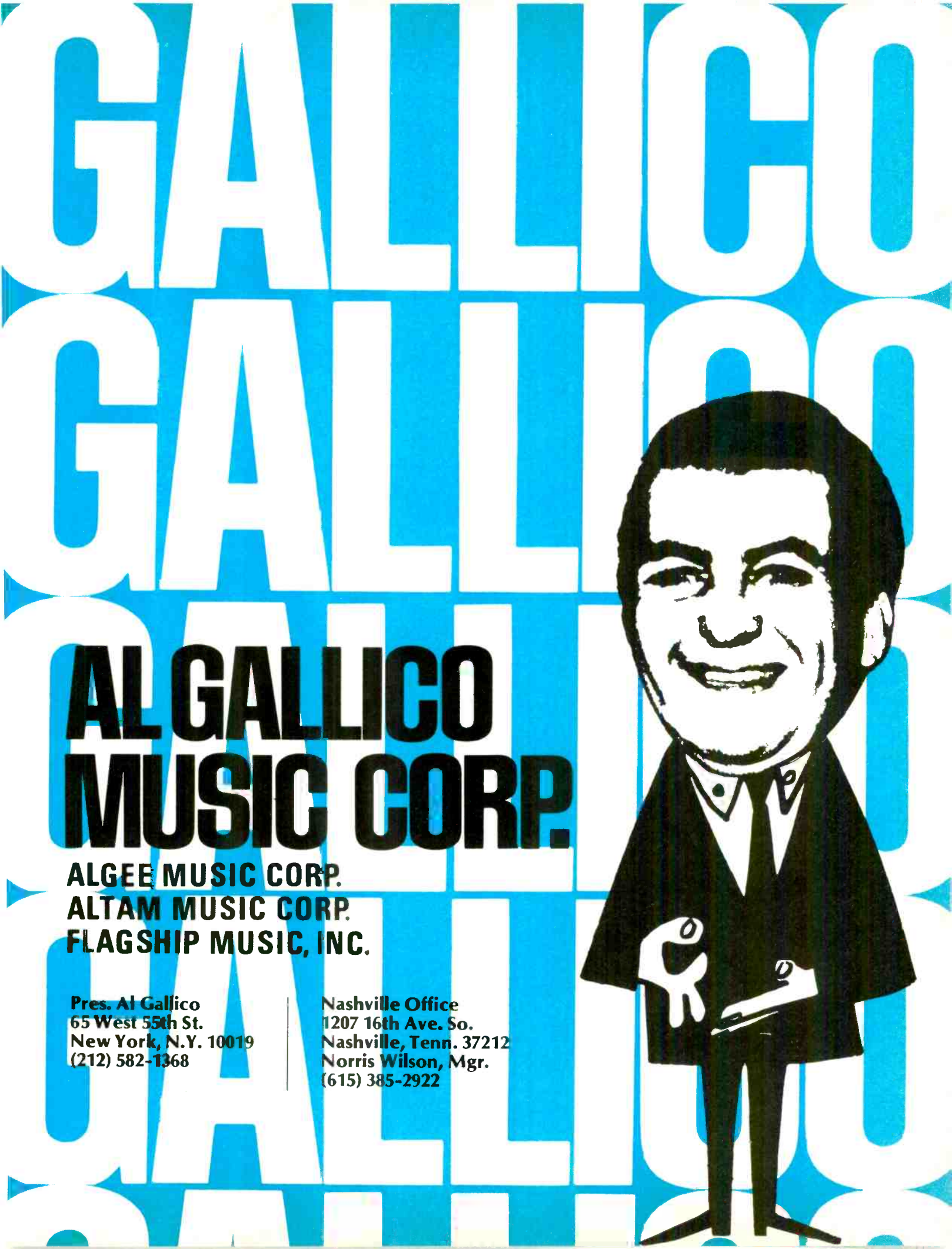
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Branch: Nashville, Tenn., 1819 Broadway. Zip 37203 Tel (615) 327-4853 Gen & Prof Mgr Dianne Petty
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Int'l reps.: Argentina (Top Tape), Australia (Associated), Austria (Intro Gebr. Meisel), Belgium (Bospel), Brazil (Top Tape), Central America (Ed Mexicana De Musica), Chile (Top Tape), Denmark (Sweden Music), Finland (Sweden Music), France (Pathe-Marconi), Germany (Intro Gebr. Meisel), Hong Kong (Pathe), Iceland (Sweden Music), Italy (Sugar), Japan (Victor), Malaysia (Pathe), Mexico (Peer Int'l), Netherlands (Bospel), New Zealand (Associated), Norway (Sweden Music), Paraguay (Peer Int'l), South Africa (Laetrec), Spain (Ego), Sweden (Sweden Music), Switzerland (Intro Gebr. Meisel), UK (United Artists), Uruguay (Melografi).
- A B C Music Co (ASCAP)**, see Bourne
A E Publ'g (ASCAP), see Carroll Ent's
A M C Inc (ASCAP), see BRS Inc
A M E (American Metropolitan Ent's of New York Inc) (BMI), see Copyright Serv. Bureau
A-M Music Corp (ASCAP), see Chappell.
A T M Music (ASCAP), 8732 Sunset Blvd., Suite 600, Los Angeles, Calif 90069. Tel (213) 652-8700 Gen Mgr. Larry Larson
Affiliates: Itasca Music (BMI), Portofino Music (ASCAP), Savona Music (BMI)
Int'l reps.: France (Marouani), Germany (Meisel), Japan (Taiyo), Spain (Hispaovax)
A T V Music Corp (BMI), 6255 Sunset Blvd., Hollywood, Calif 90028. Tel (213) 462-6933 Pres. & Gen Mgr Samuel S. Trust; Prof Mgr Butch Parker
Branches: New York, N.Y., 1370 Ave. of the Americas Zip 10019 Tel (212) 245-0380. Cable ATVEEMUSIC Gen Mgr. Irving Chezar; Prof Mgr Steve Love—Nashville, Tenn., 911 17 Ave. S Zip 37212 Tel (615) 254-5531. Gen Mgr Charlie Williams
Int'l branch: England
Affiliates: Alambo Music (BMI), Attache Music (BMI), Comet Music Corp (ASCAP), Maclen Music Inc (BMI), Pamscene Music (BMI), Sweco Music Corp (BMI), Vaise Music (ASCAP), Welbeck Music Corp (ASCAP)
Int'l firms represented: UK (Pedro Music Cyril Shane, Welbeck)
- A-Z Music (BMI)**, see Spina
Abbey Road Music Inc (ASCAP), see Gillin Group
Abel Music Co (BMI), see Spencer
Abingdale Music Publ'g (ASCAP), 945 Venezia Ave., Venice, Calif. 90291 Tel (213) 822-2285 Pres. Stan Young
Abingdon Press, 201 Eighth Ave. S., Nashville, Tenn. 37202 Tel (615) 749-6459/6396 Mgr Charles O McNish; Music Mgr Robert O Hoffelt
Branch: New York, N.Y., 55 E 55 St Zip 10022 Tel: (212) 752-6118.
Affiliate: United Methodist Publ'g House.
Abkco Music Inc (BMI), 1700 Broadway, New York, N.Y. 10019. Tel (212) 582-5533 Pres. Allen Klein, VP Joel Silver.
Affiliates: Kags Music Corp (BMI)
Abnak Music Ent's Inc (BMI), B25 Olive at Ross, Dallas, Tex 75201. Tel (214) 742-6111 Pres. John Abdnor Sr (Licensed through Publishers' Licensing Corp.).
Affiliate: Jetstar Publ'rs Inc (BMI)
Accadia Music Co (ASCAP), 9962½ Durant Dr., Beverly Hills, Calif 90212. Tel (213) 277-8383. Owner Lou Herscher, Exec. Mgr. Mary Herscher.
Affiliate: Bryn Mawr Music Co. (ASCAP)
Int'l reps.: Australia (J. Albert), Japan (Toshiba), Sweden (Cupol), UK (Cyril Shane)
Acclaim Music Inc (BMI), see Jim Reeves
Accretive Copyright Co. (ASCAP), see Solar Recs
Accumulative Copyrights Co (BMI), see Solar Recs
Achic (ASCAP), see Chicorel
Ackee Music Inc (ASCAP), see UFO Music
Acme Music (ASCAP), see Royalty Control & David Rubinson.
Acorn Music Corp (BMI), see TRO
Acoustic Music Inc (BMI), 5304 Camelot Court, Brentwood, Tenn. 37027. Tel (615) 244-1614 Pres. Danny Davis, VP Buddy Lee.
Affiliates: Allmusic Inc (ASCAP), Allsongs Inc (SESAC).
Administered companies: Allclear Music Inc., Gary S Paxton Music Inc
Acropolis Publ'ns (BMI), 4012 Oklahoma Ave., Tampa, Fla 33616. Tel (813) 839-4808. Pres. Benny Joy
Act One Music Co. Inc. (BMI), 174 Mills St., Atlanta, Ga. 30313. Tel (404) 524-1521 Pres. Michael Thevis.
Affiliate: Grapevine Music Co Inc (ASCAP)
Actual (BMI), see Eden.
Acuff-Rose Publ'ns Inc (BMI), 2510 Franklin Rd., Nashville, Tenn. 37204. Tel (615) 297-8591. Pres. Wesley H Rose; VP John R. Brown
Int'l branches: Australia, Belgium, Denmark, France, Germany, South Africa, Switzerland, UK.
Affiliates: Milene Music Inc (ASCAP), Fred Rose Music Inc. (BMI)
Int'l reps.: Argentina (Julio Korn), Brazil (Irmaos Vitale), British Honduras (EMLASA), Chile (Julio Korn), Colombia (EMLASA), Costa Rica (EMLASA), Dominican Republic (EMLASA), Israel (Subar), Japan (Shinko), Mexico (EMLASA), Nicaragua (EMLASA), San Salvador (EMLASA), Uruguay (Julio Korn), Venezuela (EMLASA)
Adams-Ethridge Publ'g Co (BMI), PO Box 434, 502B Ave N, Galveston, Tex 77550. Tel. (713) 763-8344/4146 Owners Leon Ethridge, Gerald Adams, Prof Mgr.: Leon Ethridge.
Branch: Houston, Tex., 8803 Winkler, No 99 Zip 77017. Tel: (713) 944-1576.
Affiliates: Isle City Music (ASCAP), Tall Texan Publ'g Co. (BMI).
Int'l reps.: Australia (J. Albert), UK (Francis Day & Hunter)
- Addax Music Co. Inc. (ASCAP)**, see Famous
Adkins Music (BMI), 7527 Juler Ave., Cincinnati, Ohio 45243 Tel: (513) 561-7118 Cable ADCORECS. Pres & Gen. Mgr. R.J. Dailey; Prof Mgr: Jack Adkins
Admiral Music Inc (BMI), see Brunswick.
Adour Music (ASCAP), see Budd Universal
Adrienne Music Co (ASCAP), see Hengine
Adscso Music Inc (BMI), see A. Schroeder
Advanced Music Corp (ASCAP), see Warner Bros.
Adventure Music Co (ASCAP), 801 16 Ave. S., Nashville, Tenn. 37203 Tel (615) 259-3966. Pres. Charles Chellman, Gen. Mgr. Georgia Chellman
Affiliates: Touchdown Music Co (BMI), Zeus Music Co Inc (ASCAP)
Aesops Fables Music (ASCAP), see Carlou
Affinity Music (BMI), see Beechwood.
Afghan Music Inc (BMI), 10201 Curtis St., Detroit, Mich 48221 Tel (313) 863-2896 Pres. Carolyn Franklin, Gen Mgr Frances Gatling, Prof Mgr Cecil Franklin
Affiliates: Pundit Music Inc (BMI)
After Dark Music Inc (BMI), see Playboy.
Aftershock Music (ASCAP), Owners Michael D. Ainsner, Scott Brownlee, see Eagleleaf
Agape (ASCAP), see Hope
Agula Publ'g Co (BMI), see Catalpa
Ahab Music Co. Inc (BMI), 1707 Grand Ave., Nashville, Tenn. 37212 Tel (615) 244-1348 Pres. Ray Stevens; Sec'y Shirley Welch.
Ahlert-Burke Corp. (ASCAP), see Fred Ahlert.
Fred Ahlert Music Corp (ASCAP), 527 Madison Ave. New York, N.Y. 10022 Tel (212) 759-3860 Mgr. Fred Ahlert; Office Mgr. Eula Johnson.
Branch: Beverly Hills, Calif., 170 N. Robertson Blvd Zip 90211. Tel (213) 659-3612
Affiliates: Ahlert-Burke Corp (ASCAP), Blue Seas Music Inc (ASCAP), Fairlight Music Co Inc (BMI), Hello There! Music Inc (ASCAP), JAC Music (ASCAP), JC Music Co (ASCAP), Knollwood Music Corp (ASCAP), Manacor Music Co. Inc. (ASCAP), Maplewood (ASCAP), Mr. Bones Music Publ'g Inc (BMI), New Hidden Valley Music Co (ASCAP), Rocky Mountain Nat'l Park Music Co Inc (ASCAP), Sanson-Antobal (ASCAP), Thursday Music Corp (BMI)
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Ainsworth Music (ASCAP), see Rondor
Airefield Music (BMI), see Beechwood.
Asha Music (BMI), see Parker
Steve Akin Music (BMI), 9300 Conger, Houston, Tex 77034. Tel: (713) 946-8258 Owner Steve Akin
Alakazam Music Co. (BMI), 57 S. Walnut St., East Orange, N.J. 07018. Tel. (201) 675-5288 Pres. John T. Byrd, Gen. Mgr. Mary E. Hinson, Prof. Mgr. Richard E. Harvest
Branch: Los Angeles, Calif., 3318 W. 48 St. Zip 90016. Tel (213) 299-6340 Gen. Mgr. Jean Birk, Prof. Mgr. Moses Ensley
Affiliates: Ermajo Music Co (ASCAP).
Ala King Music (BMI), see Mietus.
Alameda Music Inc (BMI), see Edward B. Marks
Alambo Music (BMI), PO Box 3254, North Hollywood, Calif 91609 Pres. Buddy Mize (Administered by ATV Music)
Affiliate: All-Love Music.
Albet Music Corp (BMI), see Fourth Floor.
Al-Bo Music Co (ASCAP), PO Box 108, Hartsdale, N.Y. 10530. Tel (914) 949-1135 VP & Gen. Mgr. Joe Bol-lon.
Alchemical Music (ASCAP), see Doors
Alchemy Music Inc. (ASCAP), see Star Show
Aldrich Music Co (BMI), see Copyright Serv. Bureau
Aletha Jane Music (ASCAP), PO Box 4796, Nashville, Tenn 37216. Tel. (615) 865-8990. Pres.: Duane T. DeSanto
Affiliates: DeAdrian Music (ASCAP), Valynn Music (BMI).
Alexscar Music (BMI), see Chappell.
Alieri Music (BMI), 23 Dartmouth Dr., Delran, N.J. 08075 Pres. Louis Alfieri.
Affiliate: Low Down Music (BMI).
Alfie Sound Music Publ'g Co., see Sound Syndicate
Alford Music (ASCAP), see Copyright Serv. Bureau
Alfre, see Jaspur.
Alfred Publ'g Co. Inc. (ASCAP), 75 Channel Dr., Port Washington, L.I., N.Y. 11050 Tel (516) 883-8860. Pres. Morton Manus; VP Saul Feldstein
Affiliate: Capri Music Corp (BMI)
Algee Music Corp (BMI), see Al Gallico
Algrove Music Co. (ASCAP), see B&G Music
Aliben Music (BMI), see Skinny Zach.
Alison Music Co. (ASCAP), PO Box 2076, De Land, Fla. 32720. Tel (904) 734-8118. Pres., Gen. & Prof. Mgr Robert Quimby.
Aljoni Music Co. (BMI), PO Box 18918, Los Angeles, Calif 90018 Tel: (213) 938-8551. Owner Al Hall Jr
- Alkatraz Corner Music Co (BMI)**, PO Box 3226, Berkeley 94703, 64 Henry St., San Francisco, Calif. 94114 Tel (415) 626-4829 Dir. Joe McDonald, Mng Dir Bill Belmont
Represented firms: Joyful Wisdom Music Co (BMI), McDonald Music Co (BMI)
Int'l firms represented: Allo (France), Chrysalis (Benelux, Israel, Italy, UK), EGO (Spain), Rolf Budde (Austria, Germany, Switzerland), Sonet (Scandinavia)
Int'l reps.: Eds Bagattelle (France), Chrysalis (Benelux, Israel, Italy, UK), EGO (Portugal, Spain), Rolf Budde (Austria, Germany, Switzerland), Sonet (Scandinavia).
Alki Music Publ'g (BMI), 17141 Sixth Pl SW, Seattle, Wash 98166 Tel (206) 246-0387 Pres. Don Castagna, Gen. Mgr. Mary Louise Castagna
Allanwood Music (BMI), see Glen Campbell
Allclear Music Inc., see Acoustic.
L. D. Allen Music (ASCAP), see 20th Century
Allied Artists Music Co (ASCAP), 15 Columbus Circle, New York, N.Y. 10023 Tel (212) 541-9200 Cable AL-LARTINT Pres & Prof Mgr Carl Prager
Affiliate: Souttown Music Co Inc. (BMI) (SEE ADVERTISEMENT)
All-Love Music, see Alambo
Allmusic Inc (ASCAP), see Acoustic
All-Points Music (ASCAP), 29839 Cedar Rd., Mayfield Heights, Ohio 44124. Tel (216) 461-3845 Pres. Perry Stevens
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Allroads Music (BMI), see Beechwood
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Affiliate: Jolly Cheeks Music (BMI)
Int'l affiliate: Open Hand/Tessa (Canada)
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Ally Music Inc (BMI), see Tree
Almanac Music Inc (ASCAP), see TRO
Almtra Music Co Inc (ASCAP), see Publishers' Licensing Corp.
Almo Music Corp (ASCAP), see Rondor
Aloud Music Inc., see Copyright Serv. Bureau
Alouette Music Publ'g Co (BMI), see Intercontinental Music
Alouette Prod'ns Inc., 1650 Broadway, Suite 603, New York, N.Y. 10019 Tel (212) 977-9898 Pres. Kelli Ross
Affiliates: Andalusian Music Co Inc (ASCAP), Bonjour Music Inc (ASCAP), Bonus Music (BMI), Buffee Music Inc (BMI), Danel Music (BMI), Dialogue Music Inc (BMI), Earth Music Inc (BMI), Enchanted Music Co Inc (ASCAP), Igneous Music Inc (BMI), Josco Music Co Inc (BMI), Lessgor Music Inc (BMI), Modo Music (BMI), Our Daughters Music (BMI), Pawnbroker Music Corp (ASCAP), Portobello Road Music (ASCAP), Revolution Music Ltd (ASCAP), Sheenfeen Music Co Inc (ASCAP), Stannless Music (BMI), Tapestry Music Inc (BMI), Tattersall Music Co (BMI), Thoruk Publ'g Co (BMI), Twill Music (ASCAP)
Alpane Music Inc (ASCAP), see Copyright Serv. Bureau.
Alpeg Eds (ASCAP), see C F Peters
Alpha Film Music (BMI), see Alpha
Alpha Music Inc (BMI), 501 Madison Ave. New York, N.Y. 10022. Tel (212) 753-3234 Pres. Louis Nurko, VP A. Vander Molen
Affiliate: Alpha Film Music (BMI).
Int'l firms represented: Bosworth & Co Ltd (UK)
Int'l rep: UK (Bosworth & Co Ltd.)
Alpha Ph Music (BMI), see Mietus
Alp Music Inc (ASCAP), see Interval Music
Alrac Music (BMI), see Watt Works
Alrhodes Music (ASCAP), 511 W. Alabama, Suite 201, Houston, Tex 77006 Tel (713) 526-6397 Pres. Sam Cammarata
Branch: Las Vegas, Nev., 925 E. Desert Inn Rd Zip 88120 Tel (702) 732-4567 Gen. Mgr. Vic Bern
Affiliate: Frucam Music (BMI)
Alshire Publ'g Cos., PO Box 7107 Zip 91505 1015 Isabel St., Burbank, Calif 91502 Tel (213) 849-4671 Cable BUDSOUND Pres. Al Sherman; Gen. Mgr. Freda Gross
Affiliates: Chesdel Music Co (BMI) Cordova Publ'g Co (BMI), Daval Music Co (ASCAP)
Al's Written Music Co., PO Box 140, Parsons, Kan 67357 Tel (316) 421-1666. Owner & Mgr. Albert H. Monday, VP Charles E. Monday
Affiliate: Rone Hores Publ'g Co (ASCAP).
Altam Music Corp (BMI), see Al Gallico
Altview Music Co (BMI), PO Box 557, Lithia Springs, Ga 30057 Pres. James F. Brannon Jr
Alvera Publ'g Co (BMI), PO Box 9304 Tulsa, Okla. 74107 Tel (918) 242-3303 Pres & Gen. Mgr. Al Clauser, Prof. Mgr. Vera Clauser
Amak Music Co (ASCAP), see Chappell
Amalgamated Tulip Corp. (BMI), 7001 N. Clark, Chicago, Ill. 60626 Tel (312) 274-1900 Pres & Gen. Mgr. Perry Johnson, Prof. Mgr. Rick Johnson, Promo. Fred MacDermott
Affiliated firm: Much More Music (BMI)
Amani Music, see Copyright Serv. Bureau
Amberson Ent's Inc (ASCAP), see G. Schirmer
American Broadcasting Music Inc. (ASCAP), 8255 Beverly Blvd., Los Angeles, Calif. 90048 Tel (213) 651-5530. See ABC/Dunhill Music Inc
American Composers Alliance (BMI), 170 W. 74 St., New York, N.Y. 10023 Tel (212) 873-1250 Pres. Charles Dodge, Exec. Dir. David S. Cooper.
Affiliate: American Composers Ed (BMI)
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American Cowboy Music Co. (BMI). 1513 Hawkins St., Nashville, Tenn. 37203. Tel. (615) 256-7648. Pres.: Harold Reid; Gen. & Prof. Mgr.: William G. Hall.

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American Dream Music Co. (ASCAP). see Damont & Wes Farrell.

American Metropolitan Ents. of New York Inc. (AME) (BMI). see Copyright Serv. Bureau.

American Music Awards Series—Sigma Alpha Iota (BMI). see C.F. Peters.

American Musicological Society. see Galaxy.

American Shores, Manor Oak, No. 2, 1910 Cochran Rd., Pittsburgh, Pa. 15216. Tel. (412) 344-6700. Pres. & Prof. Mgr.: Louis Guarino; Gen. Mgr.: Joseph Caun.

American Standard Music (ASCAP). see Rondor.

American United Music (BMI). see Mietus.

American Wind Symphony Eds. (BMI). see C.F. Peters.

Americus Music (ASCAP). 812 16 Ave. S., Suite 114, Nashville, Tenn. 37203. Tel. (615) 256-0601. Pres.: Donald L. Riis; Gen. Mgr.: Charles W. Fields; Prof. Mgr.: Johnny Howard. (Administered by Nashville Copyright).

Affiliate: Stars & Stripes Music (BMI).

Amestoy Music (BMI). 71-017 Fairway Dr., Rancho Mirage, Calif. 92270. Tel. (714) 328-2624. Pres.: Albert Marx.

Affiliates: Harrah Music (ASCAP). Havenhurst Music (ASCAP). Jowil Music (BMI).

Amore Music Co. (BMI). see Sylvia.

Amphora Music Corp. (BMI). 1727 Division St., Davenport, Iowa 52804. Pres.: Frank L. Engel.

Ample Prod'ns Ltd., see Chappell.

Amso (SESAC). see Music Sales.

A Music Publ'g Co. (ASCAP). see Nashville Copyright.

Amy Dee Music Corp. (ASCAP). see Budd Granoff.

Anacrusis Music Publ'g Co. (ASCAP). 166 W. 76 St., Rm. 6D, New York, N.Y. 10023. Tel. (212) 799-6213. Pres. & Gen. Mgr.: Steven M. Loeb; Prof. Mgr.: Billy Arnell.

Branch: Los Angeles, Calif., Anacrusis Music West, 2596 Adelbert Ave. Zip: 90034. Tel. (213) 662-2755. Gen. Mgr.: Michael Olesko; Prof. Mgr.: Bill Cioffi.

Affiliate: Bandora Music (BMI).

Ananga Ranga Music (BMI). see Budd Music.

Anchor Music (ASCAP). see David Rubinson.

Ancora Publ'g Co. (BMI). PO Box 13544, Phoenix, Ariz. 85002. Tel. (602) 277-2132. Owner & Mgr.: V. Val Michael.

Andalusian Music Co. Inc. (ASCAP). see Alouette Prod'ns.

And Music (BMI). see Copyright Serv. Bureau.

Andover Music Inc. (ASCAP). see TRO.

Andrades Publ'g Co. (BMI). PO Drawer 520, Stafford, Tex. 74777. Tel. (713) 723-3918. Pres. & Prof. Mgr.: Daniel Andrade, Gen. Mgr.: Odessa Andrade.

Affiliate: Buhl Int'l Music (BMI).

Andredon Music Co. (BMI). see Mietus.

Andrew Music Corp. (ASCAP). see Frank Music Corp.

Andromeda Music Corp. (ASCAP). see Heavy Music.

Andustin Music (ASCAP). PO Box 669, Woodstock, N.Y. 12498. Tel. (914) 679-6069. Dirs.: Harris Goldberg, Tim Moore, Johanan Vigoda; Prof. Mgr.: Eddie Deane. (Represented by Burlington Music).

Int'l rep.: Worldwide (Burlington).

Angelica (GEMA). see Jaspur.

Angelshell Music Co. (BMI). 7308 S. King Dr., Chicago, Ill. 60619. Tel. (312) 846-2731. Pres., Gen. & Prof. Mgr.: Jacqueline Sutton.

Johnny Angle Publ'g (BMI). 2224 Belvedere Dr., Jackson, Miss. 39204. Tel. (601) 373-4150. Owner & Pres.: Johnny Angle.

Anim Music Ltd. (BMI). see A. Schroeder.

An Joe Music Co. (BMI). 6243 Mandalay Dr., Parma Heights, Ohio 44130. Tel. (216) 884-7880. Pres.: Joseph Petito; Gen. Mgr.: Anthony Petito; Prof. Mgr.: Helen Petito.

Affiliate: TJ Music (BMI).

Annabelle Music (BMI). see Loring.

Annen Music (BMI) (div. of The Amicus Corp.). PO Box 2388, Toluca Lake Sta., North Hollywood, Calif. 91602. Tel. (213) 985-8284. Pres.: Quint Benedetti.

Affiliate: MiDaMark Music (ASCAP).

Anne-Rachel Music Corp. (ASCAP). see Hill & Range.

Another Music (ASCAP). see Nashville Copyright.

Antigua Music (BMI). see New York Times.

Antisia Music Inc. (ASCAP). 1650 Broadway, Suite 1002, New York, N.Y. 10019. Tel. (212) 489-7555. Pres.: Ralph MacDonald; VP: William Salter; Gen. Mgr.: Arthur Jenkins Jr.; Prof. Mgr.: William Eaton.

Antone Music Publ'rs (ASCAP). see Donna Music.

Antra Music (ASCAP). 222 E. Garvey Ave., Los Angeles, Calif. 91754. Tel. (213) 283-7086. Gen. Mgr.: Michael G. Rockwell.

Affiliate: Mantra Music (BMI)

Any Old Name Publ'g Co. see Mietus Copyright.

Aopa Music Co. (ASCAP). see Curtom.

Apanacea Publ'g Co. (BMI) (div. of SIBA Inc.). PO Box 10068, Baltimore, Md. 21204. Tel. (301) 426-8639. Pres.: Richard Fay.

Apocalypse Music (BMI). 1321 Hewitt, Las Vegas, Nev. 89106. Tel. (702) 648-9212. Contact: Tony Wright.

Applesed Music Inc. (ASCAP). see Sanga.

April Music Inc. (ASCAP). see Blackwood.

Aqua Music Publ'g Co. (ASCAP). see Sure Music.

Arapaho Music (BMI). PO Box 564, Hendersonville, Tenn. 37075. Tel. (615) 824-8561/1232. Pres. & Gen. Mgr.: Tommy Johnston.

Affiliates: Berrywood Publ'g (ASCAP). Indian Lake Music (ASCAP).

Arat Music (BMI). see Music Music Music.

Arca Music Co. (ASCAP). 2733 Kensington Ave., Philadelphia, Pa. 19134. Tel. (215) 739-7501. Pres. & Gen. Mgr.: Jack Howard.

Affiliates: Jack Howard Publ'g Inc. (BMI). Seabreeze Music Inc. (BMI). Valley Brook Publ'ns Inc. (ASCAP).

Int'l reps.: Australasia (Festival). Benelux & Germany (Charles Bens). UK (Campbell-Connelly, Chappell).

Arch Music Co. Inc. (ASCAP). see A. Schroeder.

Arc Music Corp. (BMI). 1619 Broadway, New York, N.Y. 10019. Tel. (212) 246-1990. Cable: ARCMUSIC. VP:

Gene Goodman.

Affiliate: Conrad Music (BMI).

Arcola Music Inc. (BMI). see Cromia.

Ardayan Music, PO Box 1412, Hollywood, Calif. 90028. Tel. (213) 462-3745. Pres.: Ardie Bryant.

Argo Music Inc. (BMI). see BRS Inc.

Argyle Music (ASCAP). see Spina.

Arniella Music Ents. Inc. (ASCAP). see Copyright Serv. Bureau.

Arion Music (BMI). see Royalty Control Corp.

Ariston Music Inc. (BMI). see United Artists.

Arko Music Corp. (ASCAP). see Edwin H. Morris.

Armadillo Music (ASCAP). see David Rubinson.

Arnakata Music Ltd. (BMI). see Rondor.

Arnel Music Corp. (ASCAP). see Fort Knox.

Arnold Jay Music Inc. (ASCAP). PO Box 444, Passaic, N.J. 07055. Tel. (201) 471-2167. Pres.: Arnold J. Capitanelli Jr.; VP: Robert O'Connor; Gen. Mgr.: Albert Peckover.

Branch: Pompano Beach, Fla., 950 N. Federal Hwy. Zip: 33062. Tel. (305) 781-9254.

Arrex Music Publ'rs (BMI). 2707 California Ave. SW, Seattle, Wash. 98116. Tel. (206) 935-0095. Gen. Mgr.: Frank Hodson.

Int'l branch: Canada, Empire Music Publ'rs Ltd. (BMI).

Arrow Music Press (ASCAP). see Boosey & Hawkes.

Arsak Music (BMI). PO Box 1293, Amarillo, Tex. 79105. Tel. (806) 352-8540. Pres.: Al Rogers.

Artal Music Corp. (ASCAP). see Catalogue.

Art Audio Publ'g Co. (BMI). 9706 Cameron Ave., Detroit, Mich. 48211. Tel. (313) 868-6939. Pres. & Gen. Mgr.: Albert M. Leigh. **Branch:** 12080 Moenart St. Zip: 48212. Tel. (313) 893-3657.

Artemis Music (ASCAP). see Arnold Mills.

Edward Arthur Music Co. (BMI). see Copyright Serv. Bureau.

Artichoke Music (BMI). see Berkeley Cooperative.

Artchery Music (BMI). see Orpheus.

Art in Space Music Publ'g Co. (BMI). 7280 Sunset Blvd., Suite B, Hollywood, Calif. 90046. Tel. (213) 876-4006. Pres.: Nik Raicevic; Gen. Mgr.: Gypsy Flemming; Prof. Mgr.: Rena Crockett.

Art Thou Music (ASCAP). see Wherefore.

Arutu Music Co. (BMI). PO Box 404, North Grafton, Mass. 01536. Tel. (617) 597-6228. Pres.: Kenneth W. Carlson.

Arzee Music Co. (ASCAP). see Rex Zario.

Asa Music Corp. (ASCAP). see United Artists.

Ashley Publ'ns Inc. (BMI). 263 Veterans Blvd., Carlstadt, N.J. 07072. Pres.: Al Ashley, Prof. Mgr.: Herbert Leventhal.

Affiliates: Bobrich Music Inc. (BMI). Century Music Publ'g Co. Inc. (SESAC). Ethnic Music Publ'g Co. Inc. (ASCAP). Heritage Music Publ'ns Inc. (SESAC). Jewish Society (ASCAP). Joeneil (ASCAP). J & J Kammen (ASCAP). Lewis Music Publ'g Co. Inc. (ASCAP). Edward Schuberth & Co. Inc. (SESAC). Treasure Chest.

Int'l reps.: UK (Ashley, Fields).

A Song Music Inc. (ASCAP). Pres.: Gayle Hill; see Shada.

Aspen Line Publ'g Co. (ASCAP). 203 Tyler Dr., Hermitage, Tenn. 37076. Tel. (615) 889-2913. Pres.: James N. Colvard.

Affiliate: JimLor (BMI).

Asset Music Corp. (ASCAP). see Eden.

Assiniboine Music Co. (BMI). see Copyright Serv. Bureau.

Associated Artists Music (BMI). 2200 NW 39 St., Oklahoma City, Okla. 73112. Tel. (405) 528-2284. Pres.: Tom Hartman.

Branch: Van Nuys, Calif., 5438 Allot Ave. Zip: 91401. Tel. (213) 997-0485. Gen. Mgr.: Wes McWan.

Int'l reps.: Worldwide (Stanley Mills in US).

Associated Music Publ'rs Inc. (BMI). 866 Third Ave., New York, N.Y. 10022. Tel. (212) 935-5100. Gen. Mgr.: Benjamin V. Grasso.

Affiliate: Schroeder & Gunther (BMI).

Int'l firms represented: Bote & Bock (Germany). Breitkopf & Haertel (Germany). Deutscher Verlag fuer Musik (Germany). Ludwig Doblinger (Austria). Enoch & Cie. (France). Friedrich Hofmeister Musikverlag (Germany). F. E. C. Leuckart (Germany). Nagels Verlag (Germany). Oesterreichischer Bundesverlag (Austria). R. Schauer (UK). Union Musical Espanola (Spain).

Int'l reps.: Australia (Allen). Austria (Ludwig Doblinger), Canada (Berandol), Denmark (Wilhelm Hansen), France (Ed. Max Eschig), Germany (Bote & Bock), Spain (Union Musical Espanola), UK (G. Schirmer).

Assorted Music (BMI). see Mighty Three & Blackwood.

Astral Gift Shoppe (ASCAP). see Prima-Donna.

Astralite Music (ASCAP). see Two Rivers.

Astral 7 Publ'g (BMI) (div. of Herbie Smith Music Inc.). 31 Rue Royale, Suite 3, Dayton, Ohio 45429. Tel. (513) 298-8649/8640. Pres., Prof. & Gen. Mgr.: Herbert J. Smith.

Astreg Music (BMI). 516 Leonard Ave., Woodbridge, N.J. 07095. Tel. (201) 634-0388. Owner, Pres. & Gen. Mgr.: Ted Michaels.

Astronette Publ'g Co. (BMI). 2037 Alvarado Dr. NE, Albuquerque, N.M. 87110. Tel. (505) 268-8405. Pres. & Gen. Mgr.: A. Medley.

Athenaemum Co. (ASCAP). see Chappell.

Athenaise Music (ASCAP). see JBP Music Corp.

Athens Music Co. (BMI). see Ivan Mogull.

Athon Music Co. (BMI). 26 W. Benton Ave., Naperville, Ill. 60540. Tel. (312) 355-8343. Owner: Conrad Haidu.

Athwain Music Co. Inc. (ASCAP). see Warner Bros.

Atlanta Seven Music (BMI). see Jo-Jar-O.

Atlantic Music Corp. (BMI). see Criterion.

At Last Publ'g Co. (BMI). see Marzique.

Atmosphere Music Co. (BMI). see Chappell.

Attache Music (BMI). see ATV Music & Ivan Mogull.

Attack Music (BMI); Gen. Mgr.: Roger Guckenheimer, see DC-3 Music.

Attearam Publ'g Co. (BMI). 2871 Jonquil Dr., Smyrna, Ga. 30080. Tel. (404) 436-9712. Pres. & Gen. Mgr.: Carl W. Queen.

Branch: Nashville, Tenn., 1007 17 Ave. S. Zip: 37203. Gen. Mgr.: C.W. Mitchell.

Affiliate: Tres-Lynn Music Co. (ASCAP).

Atwater Music (ASCAP). see Copyright Serv. Bureau.

Atzal Music Inc. (BMI). see Hill & Range.

Audigram Music (BMI) (div. of Audigram Inc.). PO Box 635,

Nashville, Tenn. 37202. Tel. (615) 383-8318. Pres.: A. Ashworth.

Audio Architects Publ'g Co. (BMI). see SRS Int'l.

Audio Arts Music Publ'g (ASCAP). see Ja-Ma.

Audio Authors Publ'g Co. (ASCAP). see SRS Int'l.

Aud-Lee Music Publ'g Co. Inc. (BMI). see Hank Williams Jr.

Audophone Music Inc. (ASCAP). see Shelby Singleton.

Audre Mae Music (BMI). see Royalty Control Corp.

Audubon Music Inc. (ASCAP). see Frank Music Corp.

Augsburg Publ'g House (SESAC). 426 S. Fifth St., Minneapolis, Minn. 55415. Tel. (612) 332-4561. Gen. Mgr.: Albert E. Anderson; Music Sales: William O. Bliss.

Branches: Los Angeles, Calif., 3224 Beverly Blvd. Zip: 90057. Tel. (213) 386-3722. Mgr.: James Ohrt—Columbus, Ohio, 57 E. Main St. Zip: 43215. Tel. (614) 221-7411. Mgr.: Calvin Kleingartner—Seattle, Wash., 2001 Third Ave. Zip: 98121. Tel. (206) 624-0244. Mgr.: Alvin Nelson.

Aulos Music Publ'rs. PO Box 411, Montgomery, N.Y. 12549. Tel. (914) 457-3492. Ed.: Robert A. Carabia; Publ'ns Dir.: Howard M. Feldsher.

Aunt Tootles Music Co. Inc. (ASCAP). 1711 Poplar Ave., Memphis, Tenn. 38104. Tel. (901) 278-5850. Pres.: Jerry Williams, Gen. Mgr.: Ewell J. Russell; Sec'y.: Trish Mitchell.

Aurelia Music (ASCAP). see James William Guercio.

Aurelius Music (BMI). see James William Guercio.

Auspex Music (ASCAP). 12188 Laurel Terrace Dr., Studio City, Calif. 91604. Tel. (818) 771-1078. Owner & Pres.: Jules Chaikin.

Austin Music Co. (BMI). see Criterion.

Avalanche Music (BMI) (div. of Manis Rec. Corp.). 8226 Georgia Ave., Silver Spring, Md. 20910. Tel. (301) 589-3086. Pres.: Cotter Wells; Exec. VP: Bill Tate.

Affiliate: Starstepper Music (ASCAP).

Avant Garde Music Inc. (ASCAP). see Interior.

Avaris Music Co. (ASCAP). see A. Schroeder.

Avco Embassy Music Publ'g Inc. (ASCAP). 1301 Ave. of the Americas, 33rd fl., New York, N.Y. 10019. Tel. (212) 956-5500. Cable: EMBAPIC. Pres.: James Kerr; VP's: Hugo Peretti, Luigi Creatore.

Affiliates: Avemb Songs Inc. (BMI). H&L Music Corp. (BMI). Next Day Music Corp. (ASCAP). United Music Corp. (ASCAP).

Int'l reps.: Australia (Festival). Germany (Melodie der Welt). Japan (Victor). Mexico (Teocalli). South Africa (Clan). Spain (Notas Magicas). Sweden (Polar). UK (Cyril Shane).

Avemb Songs Inc. (BMI). see Avco Embassy.

Aven Music Publ'g Co. Inc. (ASCAP). 3336 N. Milwaukee Ave., Chicago, Ill. 60641. Tel. (312) 427-7505. Pres.: R. C. Allen.

Branch: Nashville, Tenn., 5340 Forest Acres Dr. Zip: 37220. Tel. (615) 833-3947.

Aventure Music Publ'g (BMI). see Carroll Ents.

Ayee & Bee Music Publ'g Co. (BMI). 451 Penn St., Yeadon, Pa. 19050. Tel. (215) 474-3300. Pres.: Albert Melnick, Gen. Mgr.: Si Paul, Prof. Mgr.: Saul Melnick.

Azinda Publ'ns (BMI) (div. of Tim McCabe Music Co.), 230 Peachtree St. NW, Suite 1800, Atlanta, Ga. 30303. Tel. (404) 688-2124. Pres. & Gen. Mgr.: Tim McCabe.

Affiliate: October's Child Music (ASCAP).

Azmort Music Co. (BMI). see Cetra.

Azure Music Co. (ASCAP). see Memnon.

B

B A S Music Publ'g (ASCAP). 8208 Westpark Dr., Suite 201, Houston, Tex. 77042. Tel. (713) 781-9696. Pres., Gen. & Prof. Mgr.: Shelton Bissell.

B C Ents Ltd. (BMI). 726 E. McLemore. Memphis, Tenn. 38106. Tel. (901) 774-6400. Pres.: Bob Catron Jr., Gen. Mgr.: Claudette Catron.

Affiliates: Brian Music (BMI). Eptome Music Co. (BMI). Insight Music Co. (BMI).

B & G Music Co. (BMI). 664 Schuykill Ave., Reading, Pa. 19601. Tel. (215) 374-2402. Owner, Pres. & Gen. Mgr.: Grover Barbour, A&R Mgr.: Shorty Long.

Affiliate: Algrove Music Co. (ASCAP).

B K M Music Ltd. (ASCAP). see Rondor.

B L B Music Corp. (ASCAP). 1520 Daytonia Rd., Miami Beach, Fla. 33141. Tel. (305) 635-2531. Pres. & Prof. Mgr.: Robert S. Taran.

B L & H Music Corp. (ASCAP). see H.B. Webman.

B N P Music Publ'g Co. (ASCAP). see Four Star.

B R C Music Corp. (BMI). see Julio-Brian.

B R S Inc., PO Box 39, Las Vegas, Nev. 89101. Tel. (702) 648-3515. Pres.: Buck Ram.

Affiliates: AMC Inc. (ASCAP). Argo Music Inc. (BMI). Glean Music Inc. (ASCAP). Symbol Music Inc. (BMI).

B W A P Music Inc. (ASCAP). see Open End.

B-W Music. see WeeDee.

Babilema (BMI). see United Int'l Copyright.

Baby Fox Music (ASCAP). see Fred Fox.

Baby Stephanie Music, 2920 W. Bangs Ave., Neptune, N.J. 07753. Tel. (201) 774-8724. Pres.: Ray Dahrouge.

Baby Tate Music Corp. (BMI). PO Box 750, New Paltz, N.Y. 12561. Tel. (914) 687-9573. Pres.: Peter B. Lowry.

Bacardi Publ'ns (ASCAP). 353 W. 57 St., New York, N.Y. 10019. Tel. (212) 581-5516. Partner: Sherman Ford Jr.

Affiliates: Ford Music Publ'g Co. Inc. (ASCAP). Merry-Go-Round Melody Co. (BMI). Rest-A-While Music Co. (ASCAP).

Bacchanalia Music Co. (BMI). PO Box 3201, Oak Ridge, Tenn. 37830. Tel. (615) 483-0702. Pres.: Kit Haaland.

Bach Music (ASCAP). see Bourne.

Back Bay Music (BMI). see Mietus.

Backdoor Music (BMI). see Royalty Control Corp.

Back Porch Music (BMI). see Copyright Serv. Bureau.

Bacone & Sons Music (BMI). 2600 N. Corlies St., Philadelphia, Pa. 19132. Tel. (215) 225-0661. Pres. & Prof. Mgr.: Robert E. Bacone, VP: Liz Bacone.

Bacon Fat Music (BMI). see Music Maximus.

Bagamin Music Inc. (BMI). see A. Schroeder.

Bainbridge Music (BMI). see Jerden.

Bal & Bal Music Publ'g Co. (ASCAP). PO Box 369, La Canada, Calif. 91011. Tel. (213) 790-1242. Pres.: Adrian P. Bal.

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Balloon Music (ASCAP), see Segel Rubinstein & Gordon.
 Bamber Music Corp. (ASCAP), see Pickwick.
 Banchee (ASCAP), see A. Schroeder.
 Bandbox Music (BMI), PO Box 2384, Hollywood, Calif. 90028. Tel: (213) 465-2910. Cable: BANDCO. Pres.: John Caldwell; Gen. Mgr.: David Knox; Prof. Mgr.: Richard Holiday.
 Band Box Music Publ'g Co. (BMI), 350 S. Newland St., Denver, Colo. 80226. Pres.: Vicky Morosan.
 Bandito Music Inc. (BMI), see Big Seven.
 Bando Music, 124 W. 29 St., Hialeah, Fla. 33012. Tel: (305) 888-1377. Cable: DISVELVET. Pres.: Roberto Page; Gen. & Prof. Mgr.: Tony Moreno.
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 Bandora Music (BMI), see Anacrusis.
 Bandy Music (BMI), see Parker.
 Banff (BMI), see Jasper.
 Barbam (BMI), see Pickwick.
 Barber-Picone Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Barbrey Music (ASCAP), see Royalty Control Corp.
 Barbet Music (BMI), see Rambo.
 Barbro Music Co. (ASCAP), see Mured.
 Barclay Music Corp. (ASCAP), see Shapiro Bernstein & Co.
 Barcone Music Co. Inc. (BMI), see Copyright Serv. Bureau.
 Bar Jay Music (BMI), 221 Linn St., Leavenworth, Kan. 66048. Tel: (913) 682-5838. Pres.: Ruth Barnett; Gen. Mgr.: Jim Barnett; Prof. Mgr.: Don Barnett.
 Branch: Streamwood, Ill., 1651 McKool. Zip 61013. Tel: (312) 837-6167.
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 Barlow Music (ASCAP), see Ricci Mareno.
 Barmour Music Corp. (BMI), see Pickwick.
 Barmatomp Musik (BMI), see Cohen & Boyle.
 Barneget Music Corp. (BMI), see United Artists.
 C. L. Barnhouse Co. (SESAC), 110 B Ave., Oskaloosa, Iowa 52577. Tel: (515) 673-7601. Pres. C.L. Barnhouse III; Gen. Mgr.: Robert Barnhouse.
 Affiliate: Birch Island Music Press (ASCAP).
 Int'l reps.: Austria, Germany & Switzerland (Emil Ruh in Switzerland); Norway (Schlagerforlaget).
 Bar None Music, see Picasso.
 Barn-Storm Music Inc. (BMI), 3101 Euclid Ave., Suite 203, Cleveland, Ohio 44115. Tel: (216) 696-1066. Pres.: Joe Walsh; Gen. Mgr.: Mike Belkin.
 M. Baron Co., PO Box 149, Oyster Bay, N.Y. 11771. Tel: (516) 922-3377. Mgr.: Andre Baron.
 Int'l firms represented: Ed. Costallat (France), Dan Fog (Denmark), Alphonse Leduc (France), Robert Martin (France), Richli (Switzerland).
 Baron Music Publ'g Co. (BMI), see Glaser.
 Barracks 9 Music Inc. (BMI), PO Box 989, Radio City Sta., New York, N.Y. 10019. Tel: (212) 757-4630. Pres.: Rod McBrien; Gen. Mgr.: John Giannetta.
 Barricade Music (ASCAP), see Rondor.
 Guy Barry Ent's. Inc. (ASCAP), 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry.
 Robert Barry Music (BMI), 9 Swan St., Schenectady, N.Y. 12307. Tel: (518) 372-9455. Pres., Gen. & Prof. Mgr.: Nate Schwartz.
 Earl Barton Music Inc. (BMI), 1121 S. Glenstone, Springfield, Mo. 65804. Tel: (417) 862-4422. Pres. & Gen. Mgr.: Si Suman; Prof. Mgr.: Wayne Carson Thompson. (Licensed through Publishers' Licensing Corp.)
 Branch: Nashville, Tenn., 1307 Division St. Tel: (615) 255-4060. Gen. Mgr.: Gary Walker.
 Affiliates: Rose Bridge Music Inc. (BMI), Tablerock Music Inc. (BMI).
 Barton Music Corp. (ASCAP), 249 E. 352 St., New York, N.Y. 10021. Tel: (212) 371-4380. Pres.: Henry W. Sanicola; Gen. & Prof. Mgr.: Sol Parker.
 Branch: Los Angeles, Calif.: 9220 Sunset Blvd. Zip 90069.
 Affiliates: Ding Dong Music Corp. (BMI), Maraville Music Corp. (ASCAP), Midwood Music Corp. (BMI), Mr. Music Co. Inc. (BMI), Ritchie Music Co. Inc. (ASCAP), Saga Music Corp. (ASCAP), San Dino Music Corp. (ASCAP), Sands Music Corp. (ASCAP), Eddie Shaw Music Corp. (ASCAP), Sinatra Songs (ASCAP), Stanwood Music Corp. (ASCAP).
 Barwin Music Co. Inc. (ASCAP), see Edwin H. Morris.
 Diane Basie Music Corp. (ASCAP), see Big Seven.
 Basitone Music Inc. (SESAC), see Midland.
 Baskin (BMI), see Open End.
 Bates Music Publ'g publ'g Co. Inc. (BMI), see Van-Jak.
 Bauble Music (ASCAP), see Publishers' Licensing Corp.
 Beachcomber Music Co. (BMI), see Dawn Prod'ns.
 Beachtime Music (BMI), 1634 Creek Dr., San Jose, Calif. 95125. Tel: (408) 292-2222. Pres.: Eric R. Hilding; VP: Clyde D. Faderkat; Gen. Mgr.: Rick Ralston; Prof. Mgr.: Michael Drake.
 Affiliate: Fly-By-Night Music Publ'g (BMI).
 Beacon Hill Music (SESAC), see Lilienas.
 Elmus Beale Music Inc. (BMI), see Jonapoh.
 Beanbag Music Pubbery (ASCAP), 1177 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 463-9064. Co-Pres.: Jeffrey David Hooen, Robert Verne; Prof. Mgr.: Diane Verne.
 Beantown Publ'g Co. (BMI), 88 Hazel St., New Haven, Conn. 06511. Tel: (203) 776-7750. Pres. & Gen. Mgr.: Earl Lett.
 Branch: Los Angeles, Calif.: 8946 S. Cimarron St. Zip: 90047.
 Bear (ASCAP), see Oten.
 Bear Brown Publ'g (ASCAP), see Berkeley Cooperative.
 N. S. Beaujouis Music Inc. (ASCAP), see United Artists.
 Beautiful Things Unlimited (ASCAP), see 20th Century.
 Beaver Music Publ'g Corp. (ASCAP), see H. B. Webman.
 Beccies Music Inc. (BMI), see Frank Music Corp.
 Beckenhorst Press, 2415 Buckley Rd., Columbus, Ohio 43220. Tel: (614) 457-0055. Owners: John Tatgenhorst, John Beck. (Administered by Theodore Presser Co.)
 Affiliate: Cara Publ'ns (ASCAP).
 Beckie Publ'g Co. Inc. (BMI), see MGM Sounds of Memphis.
 Bedrock Music Co. Inc. (BMI), see Chappell.
 Beechic (BMI), see Chcorel.
 Beechmont Music Corp. (BMI), see H. B. Webman & Co.

Beechwood Music Corp. (BMI), 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252. Cable: CAPREC. Pres.: Jay S. Lowy; VP Admin.: Elizabeth B. Monte; Prof. Mgrs.: Kip Dubbs, Ted Glasser.
 Branches: New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 489-7730—Nashville, Tenn., 1014 17 Ave. S. Zip: 37212. Tel: (615) 244-2789. Gen. Prof. Mgr.: Joe Bob Barnhill.
 Int'l branches: Canada, Beechwood Music of Canada.
 Affiliates: Affinity Music (BMI), Airefield Music (BMI), Allroads Music (BMI), Bornwin (BMI), Bradshaw Music (BMI), Central Songs (BMI), Century Songs (BMI), Freeway Music (BMI), Glenwood Music Corp. (ASCAP), Johnstone-Monteil Music (BMI), McCulloch Music (BMI), Rock Music (BMI), Snyder Music (ASCAP), Vanguard Songs (BMI).
 Administered companies: Kemo Music Co. (BMI), Konaki Publ'g Co. (BMI), J.C. Love Publ'g Co. (BMI), Herb Monteil Music (BMI), Strawhead Music (ASCAP).
 Bee Cool Publ'g Co. (BMI), see Jamie.
 Beeheart Music Co., see Cohen & Boyle.
 Beekman Music Inc. (ASCAP), see Theodore Presser.
 Beelzebub Music (ASCAP), see Royalty Control Corp.
 Be-Jax Music (BMI), 5025 Pentridge St., Philadelphia, Pa. 19143. Tel: (215) 474-6613. Pres.: Benjamin Johnson Jr.
 Belinda Music Inc. (BMI), see Chappell.
 Belladonna Music (ASCAP), see Rondor.
 Bella Godiva Music Inc. (ASCAP), see A. Schroeder.
 Bell Boy Music (BMI), 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) 985-0900. Pres.: Thom Bell; Gen. Mgr.: Earl Shelton. (Administered by Blackwood Music).
 Affiliated firm: Mighty Three Music Inc. (BMI).
 Bellis Music Publ'g Co. (ASCAP), see Brunswick.
 Belton Music Inc. (ASCAP), see Vector.
 Belwin-Mills Publ'g Corp., 16 W. 61 St., New York, N.Y. 10023. Tel: (212) 245-1100, 582-5300. Cable: BELMILPUB. Pres.: Martin Winkler, VP: Alan Shulman, Bus. Affairs Dir.: Burton L. Litwin.
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 Affiliates: American Academy of Music Inc. (ASCAP), Ankerford (ASCAP), Belwin Inc. (ASCAP), Franco Colombo Inc. (ASCAP), Deshon Music Inc. (BMI), Charles Foley Co. (Rachmaninoff works), J. Fischer & Bro., H.W. Gray Co. Inc., Mills Music Inc. (ASCAP), Minotaur Music (BMI), Multimood Music Inc. (BMI).
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 Belzam Music Co. of Canada, see Cohen & Boyle.
 Be-Me Music Publ'g Corp. (BMI), see Big Seven—Big Seven.
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 Bengrad Ent's. Inc. (BMI), see Mietus.
 Bennell Music Corp. (BMI), see Big Seven—Adam R. Levy.
 Benner Publ'g (ASCAP), 1739 Randolph Rd., Schenectady, N.Y. 12308. Tel: (518) 377-5254. Pres.: Lora Benner.
 Bennie Benjamin Music Inc. (ASCAP), see Hill & Range.
 John T. Benson Publ'g Co. (ASCAP), 1625 Broadway, Nashville, Tenn. 37202. Tel: (615) 254-1051 VP's: John T. Benson III, Bob Benson; Creative Dir.: Robert Mackenzie; Opns. Dir.: Edwin W. Benson Jr.
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 Int'l reps.: World except Scandinavia (Bradbury-Wood Ltd. in UK), Scandinavia (Pilot Prod'ns, Uppsala in Sweden).
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 Affiliate: George Clements Publ'g (ASCAP).
 Beresford Music Inc. (BMI), see Damila.
 Bergstrom Music Ltd (ASCAP), see Publishers' Licensing Corp.
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 Berkeley Square Music Inc. (ASCAP), see Gillin Group.
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 M. Bernstein Music Publ'g Co. (ASCAP), 295 Monaco Pkwy., Denver, Colo. 80220. Tel: (303) 355-4535. Pres.: Morris Bernstein; Gen. Mgr.: Allan Bernstein; Prof. Mgrs.: Barry & Richard Bernstein.
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 Affiliate: Storeville Publ'g Co. (BMI).
 Bertram Music Publ'g Co. (BMI), see Rondor.
 Berwick Music Corp. (BMI), see Venus.
 Besco Music (ASCAP), see Copyright Serv. Bureau.
 Besson (ASCAP), see Boosey & Hawkes.
 Beter & Price Publ'g (BMI), see Harmonic Sounds.
 Beth-Ann Music Co. (ASCAP), 615 Baldwin Ln., Wilmington, Del. 19803. Tel: (302) 762-2410. Pres.: Albert G. Teoli.
 Bethel Music Co. (BMI), Box 87006, Rt. 2, Hampton, Ga. 30228. Tel: (404) 471-0058. Pres.: E.M. Rex Gosdin.
 Affiliate: Gavel Music Co. (BMI).

Beulah Publ'g & Rec. Co., Zone 1, Crossville, Ill. 62827. Tel: (618) 966-3405. Owner: Beulah Kershaw; Pres.: Bryan Kershaw.
 Beverly-Culver Music Inc. (ASCAP), see Shoestring & Copyright Serv. Bureau.
 Bevil Music Co. (BMI), see Arnold Mills.
 Bibo Music Publ'rs Inc. (ASCAP), see T.B. Harms.
 Bico Music (BMI), 28459 Groveland, Roseville, Mich. 48066. Tel: (313) 776-1455. Pres.: William H. Cozad; Gen. Mgr.: Eleanor Adkins; Prof. Mgr.: Billy Bryan.
 Bifern Music Publ'g (BMI), 397 S. Walter Ave., Newbury Park, Calif. 91320. Tel: (805) 498-8105. Contact: Bill Doane.
 Big Bopper Music Co. (BMI), see Hall-Clement.
 Big Country Ent's. Inc. (BMI), PO Box 225, Nashville, Tenn. 37202. Tel: (615) 824-0142. Pres. & Gen. Mgr.: Lance LeRoy.
 Affiliate: Flatland Music (ASCAP).
 Int'l reps.: Canada (Berando, Gordon V. Thompson).
 Big Deal Music Publ'g Co. (BMI), PO Box 60-A, Cheneyville, La. 71325. Tel: (318) 279-2413. Pres.: Launey Deal.
 Big Drum Music (BMI), see Chromakey.
 Big Elk Music (ASCAP), see James William Guercio.
 Big Five Music Inc. (BMI), see Copyright Serv. Bureau.
 Big Hurry Music Inc. (ASCAP), see Mietus.
 Big Island Music Inc. (ASCAP), 25 Bayside Ave., Port Washington, N.Y. 11050. Pres.: Stanley W. Zabka.
 Big Leaf Music (ASCAP), see Big Pumpkin.
 Big Mama Music (BMI), see Royalty Control Corp.
 Big Mike Music (BMI), 408 W. 115 St., Suite 2-W, New York, N.Y. 10025. Tel: (212) 749-3491. Pres.: Bill Downs.
 Int'l rep.: Germany (Minerva).
 Big Oak Music (BMI), see Skip Taylor.
 Big Okie Music Publ'g Co. (ASCAP), see Sunny Lane.
 Big Pumpkin Music (BMI), 555 Madison Ave., New York, N.Y. 10022. Tel: (212) 838-2781. Pres.: Douglas Morris; Sec'y-Treas.: Dick Vanderbilt.
 Affiliate: Big Leaf Music (ASCAP).
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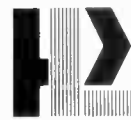
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 Pres.: Frank Buhl.
Affiliate: Andrades Publ'g Co (BMI)
Bullfrog Music (ASCAP), see Skip Taylor.
Bullshoot Publ'g Co. (BMI), PO Box 193, Shawnee, Okla. 74801. Tel: (405) 275-4382. Pres.: Benjamin McCullar.
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Burt Topper Music (BMI), see Chappell.
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Butler Music Publ'g Corp. (ASCAP), see Chappell.
By Full Co. (BMI) (sub. of Oblivion Rec. Inc.), 17 E. 23 St., Huntington Station, L.I., N.Y. 11577. Tel: (516) 271-4549.
Affiliate: Kropotkin (ASCAP).
By-Gene Music (BMI), see Chappell & MGM Sounds of Memphis.
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By-Town Music (BMI), see Copyright Serv. Bureau.
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Cabriolet Music (BMI), PO Box 7422, Shreveport, La. 71107. Pres.: Mary Logan; Prof. Mgr.: Don Logan.
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Cactus Music (ASCAP), see Jim Hall.
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Cadenza Music (ASCAP), 6263 Leland Way, Hollywood, Calif. 90028. Tel: (213) 463-2347. Pres. & Gen. Mgr.: Robert Ross.
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Affiliate: Tunesmith Music (BMI).
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Caledonia Soul Music (BMI) (div. of Caledonia Prod'ns Inc.), PO Box 420, San Rafael, Calif. 94902. Tel: (415) 457-4340. Pres.: Van Morrison.
Int'l rep.: Worldwide (Warner Bros.).
Calico (BMI), see Drive-In.
Calico Climate Music (ASCAP), 1800 N. Argyle Ave., No. 407, Hollywood, Calif. 90028. Tel: (213) 464-7235. Partners: Eddie MacHarg, Floyd Huddleston; Gen. & Prof. Mgr.: Eddie MacHarg.
Affiliate: Do-Gooder Music Co. (ASCAP).
Int'l reps.: Europe, Ireland & UK (Campbell Connelly, Montclare).
Calfee Music Corp. (ASCAP), see Fourth Floor.
Calua Prod'ns (BMI), see Copyright Serv. Bureau.
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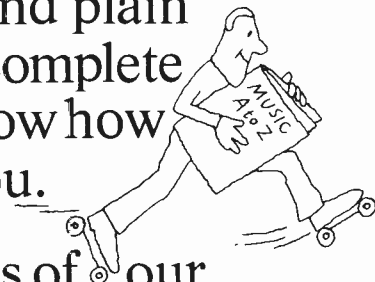
6915. Pres.: Lee Anderson; VP: Bruce Anderson; Pub. Dir.: Beth Anderson.
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Cantata Music (BMI), see Orpheum.
Canterbury Music (BMI), see David Rubinson.
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Cape Ann Music Inc. (BMI), PO Box 6128, Nashville, Tenn. 37212. Tel: (615) 297-5321. Pres.: John D. Richbourg.
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Capella Music (ASCAP), see McAfee.
Cape May Music (BMI), see Cape Ann.
Cap-Quist Music (BMI), see Copyright Serv. Bureau.
Carice (BMI), see Jasper.
Capri Music Corp. (BMI), see Alfred Publ'g.
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Cara Publ'ns (ASCAP); Pres.: John Tatgenhorst, see Beck-enhorst.
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Carobell Music Corp. (BMI), see Mietus.
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Affiliates: AE Publ'g (ASCAP), Aventine Music Publ'g (BMI).
Carrousel Music Publ'rs (ASCAP), PO Box 12149, Houston, Tex. 77017. Tel: (713) 946-9375. Pres.: Mary Safos; Gen. Mgr.: Mary Adams; Prof. Mgr.: James Troy.
Johnny Carter Music Publ'g Co. (BMI), PO Box 175, Fairmount, Ga. 30139. Tel: (404) 382-2220. Pres.: Johnny Carter.
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Carwin Music Inc. (ASCAP), see United Artists.
Casa Latina (ASCAP), see Mexican Music.
Caseyem Music (BMI), c/o Mike Curb Prod. Inc., 9255 Sunset Blvd., Suite 710, Los Angeles, Calif. 90069. Tel: (213) 278-3208. Pres., Gen. & Prof. Mgr.: Ken Rietz.
Affiliate: Friends Music (ASCAP).
Buzz Casson Publ'ns (ASCAP), 2804 Azalea Pl., Nashville, Tenn. 37204. Tel: (615) 383-8682. Pres. & Prof. Mgr.: Buzz Casson; Gen. Mgr.: Wylene Lewis.
Affiliates: Berry Hill Songs (BMI), Let There Be Music Inc. (ASCAP), Tamrose Music (BMI).
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Cassan Music (ASCAP), see Wilhos.
Casserole Music Corp. (BMI), see RSO & Copyright Serv. Bureau.
Castle Hill Publ'g Ltd. (ASCAP), 257 N. Beacon St., Brighton, Mass. 02135. Tel: (617) 254-6272. Pres.: Peter Casperson.
Administered companies: Bombs Away Music Inc. (ASCAP), Sheephead Bay Music (ASCAP), Two Wrongs Don't Make a Right Music Ltd. (ASCAP).
Catalogue Music Inc. (BMI), 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-4680. Pres.: Richard Talmadge; Gen. Mgr.: Irwin Rawitz.
Affiliate: Arta Music Corp. (ASCAP).
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Cecilian Music Publ'g (BMI), see Jasper.
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Cenci Music Publ'g Co. (ASCAP), see Slide.
Centaur Music Co. (BMI) (div. of Celebrities Unlimited Inc.), 408 Olive St., St. Louis, Mo. 63102. Tel: (314) 231-2266/3579. Pres.: Irvin Davis; Gen. Mgr.: A.K. Solt.
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Central Songs (BMI), see Beechwood.
Century Music Publ'g Co. Inc. (SESAC), see Ashley.
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Certron Music (ASCAP), see Copyright Serv. Bureau.
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Cestra Music Corp. (BMI), 5828 S. University Ave., Chicago, Ill. 60637. Tel: (312) 493-9781. Pres.: Morton A. Kaplan; Gen. Mgr.: Donald Clay.
Affiliate: Azmott Music Co. (BMI).
Chalet Music Corp. (ASCAP), see Big Seven—Planetary.
Chambro Music Publ'g Co. (BMI), 1790 Broadway, New York, N.Y. 10019. Tel: (212) 765-8450. Pres.: E.S. Prager.
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Chandler Music Co. Inc. (ASCAP), see Loring.
Chandos Inc. (BMI), see Copyright Serv. Bureau.
Chandos Music (ASCAP), see Folkore & Rondor.
Chan Music Publ'rs, 98 Benz St., Ansonia, Conn. 06401 Tel: (203) 735-5883/5557. Owners: Martin G. Kugell, Al Altman.
Channel Music Co. (ASCAP), 1227 Addison St., North Hollywood, Calif. 91607. Tel: (213) 980-6100, 762-6442. Pres.: Sheb Wooley; Gen. & Prof. Mgr.: Doug Cooper.
Branch: 10850 Riverside Dr. Zip: 91602. Tel: (213) 980-6100. Gen. & Prof. Mgr.: Doug Cooper.
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Chanson (Eds. Co.), see Stanyan.
Chantex Music Inc. (BMI), see TRO.
Chantry Music Press Inc. (SESAC), Box 1101, 32-34 N. Center St., Springfield, Ohio 45501. Tel: (513) 325-9992. Pres.: Dr. F.M. Otto.
Chapbridge Music Publ'g Co. (ASCAP), see Bridge.
Chappell & Co. Inc. (ASCAP), see Chappell Music Co.
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Branches: Hollywood, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 469-5141. Mgr.: Dave Jacobs; Creative Activities Dir.: Eddie Reeves—Nashville, Tenn., 1512 Hawkins St. Zip: 37203. Tel: (615) 244-3382. Mgr.: Henry Hurt.
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Int'l firm represented: Snowblind Music (Canada).
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Char-Belle Music (BMI), PO Box 10612, Birmingham, Ala. 35202. Tel: (205) 251-4365. Pres.: Ann Scott.
Charing Cross Music Inc. (BMI), 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 751-6590. Gen. Mgr.: Ian E. Hoblyn.
Affiliate: DeShufflin Inc. (ASCAP).
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Int'l rep.: UK (Pattern).
Charity Music (BMI), PO Box 762, Huntsville, Ala. 35801. Tel: (205) 881-2495. Pres.: E. Thomas; VP: C. Langford.
Charkel Music (BMI), see Metrus.
Charlico Music Corp. (ASCAP), see Al Gallico.
Charlie Boy Music Co. (ASCAP), see Smile.
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Affiliated firm: Larlee Publ'ns (ASCAP).
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Cindy Lee Music Inc. (BMI), see Big Seven—Frost.
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& Gen. & Prof. Mfr.: Lillian N. Claiborne; Prof. Mgr.: Dave King. Branch: 2939 Van Ness St. NW, No. 1217. Zip: 20008. Tel: (202) 244-3462.
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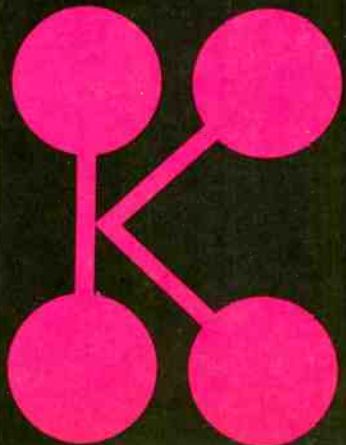
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 Flin-Flon Music (BMI), PO Box 103, Mullen, Neb 69152 Tel (308) 546-2293 Pres & Gen Mgr L E Walker Prof Mgr David L Walker
 Fling Music Inc (BMI), see Don Costa
 Flix Music Int'l Ltd (BMI), see Alexander Broude
 Floral Reality (ASCAP), see WGG Ents
 Florence Music Co Inc (ASCAP), see Chappell
 Florentine Music (BMI), see Dawn Prod'ns
 Floss Music (BMI), see Emko
 Fluffy Dog Music Co (BMI), see Sky Rock
 Fluid Music (ASCAP), see Publishers Licensing Corp
 Fly-Bud-Night Music Publ'g (BMI), see Beachtime
 Fog Music (BMI), PO Box 28542, Dallas, Tex. 75228 Tel (214) 279-8674 Pres & Gen Mgr Raymond M Brondo.
 Charles Foley Co (ASCAP), see Carl Fischer
 Charles Foley Co (Rachmannoff works), see Belwin-Mills
 Folio Publ'ns Inc (BMI), Tel (615) 256-8812 Pres & Gen Mgr William G. Hall, see American Cowboy
 Folklore Prod'ns Inc (ASCAP), 739 Boylston St Boston, Mass 02116 Tel (617) 267-4353 Pres & Gen Mgr Manuel Greenhill
 Affiliates: Chandos Music (ASCAP) Hillgreen Music (BMI)
 Folkraft Publ'g Co Inc., 10 Fenwick St., Newark, N.J. 07114 Tel (201) 243-8700 Pres Jerry Shifrin
 Folkstone Music Publ'g Co (BMI), Box 802, Rt 4, Deer Park, Md 21550 Tel (301) 334-2738 Pres L Lynn Beckman, Prof Mgr Mary Virginia Beckman
 Folkways Music Publ'ns Inc (BMI), see TRO
 Fond Publ'g Co (BMI), see Waterstreet
 Fontana (BMI), see Jasper
 Fontaine Music Corp (ASCAP), see MCA Music
 Food Music (BMI), see Skyhill
 Foodpongy Publ'g Co (BMI), see R A Hodge
 Fool Killer Music Corp (ASCAP), see A Schroeder
 Foo Music (ASCAP), see Sko Taylor
 For Church Music, see Rondor
 Ford Music Publ'g Co. Inc (ASCAP), see Bacardi
 Forget Me Not Music Ltd (BMI), see Make Music
 Formidable Music Co (ASCAP) see Elan Assocs

Formula Music Inc (ASCAP), see Muscle Shoals.
 Forrest Hills Music Inc (BMI), 1609 Hawkins St., Nashville, Tenn 37203. Tel (615) 244-1060. Prof Mgr: Cecile Meachum, Sec'y-Treas. Harold Bradley.
 Affiliate: Roadrunner Music (BMI)
 Int'l rep.: Worldwide except USA & Canada (Ivan Mogull)
 Clinton H. Forsman Publ'g Co (BMI), 210 E Main, Robstown, Tex. 78380 Tel (512) 387-1615 Pres Clinton H. Forsman
 Affiliate: One Thousand & One (O-T-O) (BMI)
 For Sure Music (ASCAP), see Publishers Licensing Corp.
 Fort Knox Music Co (BMI), 1619 Broadway, New York, N.Y. 10019. Partners Jerry Leiber, Mike Stoller, Freddy Bienstock, Hal Neely.
 Affiliate firm: Neemar Music Co. (BMI)
 Affiliates: Arnel Music Corp. (ASCAP), Jay & Cee Music Corp (BMI), Son-Lo Publ'g Co. (BMI)
 Fortress Press (ASCAP), 2900 Queen Ln., Philadelphia, Pa 19129 Tel (215) 848-6800. Dir. Leonard Lityers.
 Forty Tunes Music (BMI), see Yuggoth
 Forum Music Inc., see Cohen & Boyle
 Foundation Music (BMI), see Cohen & Boyle
 Foundation Music Corp. (ASCAP), see Big Seven—Planetary.
 Four-Eleven Music (ASCAP), see Chappell.
 Four Four (BMI), 811 Point San Pedro Rd., San Rafael, Calif. 94901 Tel (415) 456-9694. Pres Grace Tindell.
 Four Grand Music Publ'rs (BMI) (div of Jemki Ents Inc.), 1451 N Bayshore Dr., Miami, Fla 33131 Tel: (305) 358-4747 Pres. Emil Pettite; Gen. Mgr. Marlene Novack. Prof Mgr Morton Browne
 Affiliate: PFS Music Co. (ASCAP)
 Four Most Music Co. (BMI), see 4-Star.
 FourMost Music Publ'ns, 25W650 St. Charles Rd., Wheaton, Ill. 60187. Tel: (312) 653-4340. Pres: Joe Musser.
 Four Seasons Music (ASCAP) (div. of Nashville Int'l Corp.), 1006 17 Ave. S., Nashville, Tenn. 37212 Tel (615) 254-1049 Pres. Reggie M Churchwell.
 Four Star Int'l Inc (BMI), 400 S Beverly Dr., Beverly Hills, Calif. 90212 Tel (213) 277-7444. Pres. David B. Charnay; Gen Mgr Alfred Perry, Prof Mgr Jack Mass.
 Affiliates: BNP Music Publ'g Co. (ASCAP), Stellar Music Co (BMI)
 4-Star Music Co Inc (BMI), 9220 Sunset Blvd., Suite 312 Los Angeles, Calif 90069. Tel (213) 278-1780 Pres. Joe E. Johnson; VP Bob Jennings.
 Branch: Nashville, Tenn., 901 17 Ave. S. Zip 37212. Tel (615) 242-4414 Gen. Mgr Bob Jennings
 Affiliates: Cockroach Music (BMI), Fifth World Music (BMI), Four Most Music Co. (BMI), Jat Music Inc (BMI), Mee Moo Music (BMI), Spring Music Co. (ASCAP), Taj Music Co. (ASCAP).
 Int'l reps.: Australia (Palace), Austria (Burlington), Benelux (Palace), Canada (Burlington-Felsted), France & French Union (Palace), Germany (Burlington), Italy (Palace), Rhodesia (Burlington), Scandinavia (Palace in Sweden), South Africa (Burlington), UK (Palace).
 XIV Music Co. Inc (SESAC), see Jपालना
 Fourteenth Hour Music Inc. (BMI), 17187 Wyoming Ave., Detroit, Mich 48221 Tel (313) 863-8440 Pres & Gen Mgr Ted White
 Affiliate: Dief Music Inc (BMI)
 Fourth Floor Music Inc. (ASCAP), 75 E 55 St., Suite 505, New York, N.Y. 10022 Tel (212) 751-9560 Cable SAGITMUSE Int'l Dir. Linda Wortman (Administered by Warner Bros.)
 Affiliates: Albet Music Corp (BMI), Callee Music Corp. (ASCAP), Canaan Music Inc. (ASCAP), Cheap Thrills Music (ASCAP), Earmark Music Inc (BMI), Fiction Music Inc. (BMI), Heavy Gravy Music, Heavy Metal Music, Knee Trembler Music, Mary Beth Music, Milkman's Chivaree, Newtonville Music (ASCAP), Plurb-On Music (ASCAP), Public Domain Foundation Inc., Songbirds of Paradise Music, Street People Songs, Strong Arm Music (ASCAP), Traum Music, Yaronne Publ'g
 Fourth Landing Music (BMI), see Cohen & Boyle
 Fourvuv Survival Music Co (ASCAP), see A Schroeder.
 Foxborough Jr Music Inc. (ASCAP), see Mietus.
 Fox Fanfare Music Inc. (BMI), see 20th Century
 Sam Fox Film Rights (ASCAP), see Sam Fox
 Sam Fox Publ'g Co Inc (ASCAP), 1540 Broadway, New York, N.Y. 10036 Tel (212) 575-1340. Pres Fredrick Fox, VP Harry Fox Jr.; Gen. Mgr.: Leonard Greene
 Branch: Santa Barbara, Calif., 3620 Campanil Dr. Zip 93109 Tel. (805) 962-2718. Sales Mgr Harry Fox Jr.
 Int'l branches: Australia, England.
 Affiliates: Choral Art (ASCAP), Sam Fox Film Rights (ASCAP), Gate Music Co (ASCAP), David Gornston (BMI), Hollywood Songs (ASCAP), Kradar Music Co (ASCAP), Makeba Music Corp. (ASCAP), Movietone Music Corp (ASCAP), Pace Music Co (BMI), Reynard Publ'g Co. Inc. (ASCAP), St. Martin Music Co. Inc. (BMI), Samford Music Inc. (BMI), Stargen Music Corp (ASCAP), Unicorn Music Co. (ASCAP), University of Miami Music Publ'ns (ASCAP)
 Int'l reps.: Benelux (World), Brazil (Ivan Mogull), Canada (Gordon V Thompson), China (Ivan Mogull), Czechoslovakia (Ivan Mogull), France (Ed. Labrador), Hong Kong (Ivan Mogull), Italy (RCA), Japan (Pacific), Malaysia (Ivan Mogull), Mexico & Central America (Brambila), New Zealand (Sam Fox in Australia), Philippines (Ivan Mogull), Singapore (Ivan Mogull), Spain (Calypso), UK (Synchrofox).
 Frabob Music Co (BMI), see Mietus
 Fram-dee Music Ltd. (ASCAP), see Rule One & Rondor.
 Francis Day & Hunter Inc. (ASCAP), see The Big 3.
 Francon Music Corp. (ASCAP), see Big Seven—Gyrus
 Frandoro Music Inc. (BMI), 8 Heather Dr., St Louis, Mo. 63123 Tel (314) 843-9142 Pres Frank Daniels.
 Frane Rack Music (BMI), see Nine Mile.
 Franklin Street Music Co. Inc. (ASCAP), see Eastlake.
 Frank Music Corp (ASCAP), 119 W 57 St., New York, N.Y. 10019 Tel (212) 265-3600 Contact Bert Haber.
 Affiliates: Andrew Music Corp (ASCAP), Audubon Music Inc. (ASCAP), Beccles Music Inc. (BMI), Bungay Music Corp (ASCAP), Carmichael Music Publ'ns Inc. (ASCAP), Desitu Music Corp. (ASCAP), Empress Music

Inc. (ASCAP), Frank Music Corp. & Rinimer Corp. (ASCAP), Frank Music West Inc. (ASCAP), Walter Reade Music Corp. (ASCAP), Remsen Music Corp. (BMI), Saunders Publ'ns Inc. (ASCAP), Tosci Music Corp. (ASCAP).
 Frank Music Corp. & Rinimer Corp. (ASCAP), see Frank Music Corp.
 Frank Music West Inc. (ASCAP), 8265 Sunset Blvd., West Hollywood, Calif. 90046. Tel (213) 656-2681. Pres. Jo Loesser, Prof. Mgr. Allan Rider.
 Affiliated firm: Frank Music Corp. (ASCAP).
 Fred Foxx Music Co. (BMI), 15 S. Ontario, San Mateo, Calif. 94401. Tel: (415) 343-7222 Pres. & Gen Mgr.: F.H. Nesbitt Jr.
 Affiliate: Baby Foxx Music (ASCAP).
 Free Air Music Inc. (BMI), see Elan Assocs.
 Free Breez Music Co. (BMI), see Smile.
 Freeway Music (BMI), see Beechwood
 French Music Ltd. (ASCAP), see Chappell
 Fresco Music Inc. (ASCAP), see United Artists.
 Friday's Child Music (BMI), 7701 Lundberg Blvd., Philadelphia, Pa. 19153. Tel: (215) 724-9240. Pres. Bobby Eli; Gen. Mgr. Georgette Tatarsky.
 Friendly Finley Music (BMI), see Shelby Singleton.
 Friends Music (ASCAP); Pres. Michael Lloyd, see Caseyem.
 Frost Music Corp. (BMI), see Big Seven.
 Frucam Music (BMI), see Alrhodes.
 Frye Music (BMI), 809 N. 72 St., East St Louis, Ill 62203. Tel (618) 397-8637. Pres. Keith E Frye.
 Fulham Road Music Ltd. (BMI), see Mietus.
 Fuller Music (BMI), PO Box 134, Cincinnati, Ohio 45202. Tel (513) 651-4951.
 Affiliate: FulProd Music (ASCAP).
 Fullness Music Co. (BMI), 6922 Hollywood Blvd., Suite 316, Hollywood, Calif. 90028. Tel: (213) 461-3807. Pres.: Jerry Fuller; Admin. Mgr.: Stanley Schneider; VP. Nick Smerigan.
 Affiliate: Lazy Libra Music Co. (ASCAP).
 Int'l reps.: Germany (Fanfare), Sweden (Sweden Music), UK (Cyril Shane).
 FulProd Music (ASCAP), see Fuller.
 Funky Nassau Publ'g Co. (BMI), see Copyright Serv. Bureau.
 Funtown Music Publ'g Co. (ASCAP), see Jesse G. Principato.
 Furz Music Co. (ASCAP), see Chappell.
 Future Music Inc. (BMI), see Vanguard.
 Fuzzy Music, see David Rubinson

G

G B Music Inc (ASCAP), see Glaser
 G & C Music Corp. (ASCAP), see Chappell.
 Galahad Music Inc. (BMI), see September
 Galanco Music (BMI), 726 Elgin Rd., Newtown Square, Pa. 19073 Tel. (215) 595-2099. Pres.: E.E. Colletta; VP: J.W. Gallagher.
 Galaxy Music Corp. (ASCAP), 2121 Broadway, New York, N.Y. 10023. Tel: (212) 874-2100. Pres. John M. Ker-nochan; Editorial Mgr. Donald Waxman.
 Affiliate: Highgate Press (BMI)
 Represented companies: American Musicological Society, Columbia University Press, SUNY Binghamton Eds., University of Washington Press.
 Int'l firms represented: Augener Ed., Elkin, Galliard, Stainer & Bell, Joseph Williams Ed., Yorke Ed. (UK); Del-nieu, Les Eds. Ouvrieres (France).
 Int'l reps.: Austria, Germany, Switzerland (Heinrichshofen's), UK (Galliard).
 Galeney Music (BMI), c/o Ivan Hoffman, 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 274-9146. Cable MUSICLAW Pres. Les Emmerson. (Administered by Chappell Music).
 Int'l firm represented: Snowblind Music (Canada).
 Gallagher Music (ASCAP), see Doheny
 Galleon Music Inc. (ASCAP), see Al Gallico.
 Gallery Square Publ'g Co. (BMI), 4524 283 St., Toledo, Ohio 43611. Tel (419) 729-5211. Pres.: Carl O. Sig-ler; Gen. Mgr.: Gene Ingram; Prof. Mgr.: Don Marlin.
 Al Gallico Music Corp (BMI), 65 W. 55 St., New York, N.Y. 10019. Tel (212) 582-1368. Pres.: Al Gallico.
 Branch: Nashville, Tenn., 1207 16 Ave. S. Zip: 37212. Tel: (615) 385-2922. Gen. Mgr.: Norris Wilson
 Int'l branch: England.
 Affiliates: Algee Music Corp. (BMI), Altam Music Corp. (BMI), Charlico Music Corp. (ASCAP), Chucklin Music Corp (ASCAP), Easy Listening Music Corp. (ASCAP), Flagship Music Inc. (BMI), Galleon Music Inc. (ASCAP), Lorne Greene Music Co. Inc. (BMI), Hi-Morning Music Inc. (BMI), Mainspring Music Corp. (ASCAP), Mainstay Music Inc. (BMI), Peter Maurice Music Co Ltd. (ASCAP), Roadmaster Music Corp. (BMI), Starship Music Inc. (ASCAP). (SEE ADVERTISEMENT)
 Gambol Music (ASCAP), see R.A. Hodge.
 Gang Music Publ'g Co. (BMI), see Delightful & Mietus
 Garamoni Music Publ'g Co. (BMI), 676 N. La Salle St., Chicago, Ill. 60610. Tel (312) 944-3600. Contact John Garamoni.
 Gardena Music (BMI), 88 Benzing Rd., Antioch, Tenn. 37013. Tel (615) 832-0401. Pres. Johnny Gimble, Gen. Mgr. Barbara Gimble.
 Garlon Music Co. (ASCAP), see NR Music.
 Garrett Music Ents., 6255 Sunset Blvd., Suite 1019, Holly-wood, Calif. 90028. Tel: (213) 467-2181. Pres.: Snuff Garrett; VP Don Blocker; Prod. Mgr. Tom Grantz.
 Gasca Music (BMI), see Parker.
 Gate Music Co. (ASCAP), see Sam Fox.
 Gatpon Publ'g Co (BMI), 1866 Alcatraz Ave., Berkeley, Calif. 94703. Tel (415) 658-5344. Pres. Ray Dobard.
 Gatwick Music Co. (BMI), see Pavanne.
 Gaucho Music (BMI), 201 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres. Roy Rifkind; Gen. Mgr. Julie Rifkind; Prof. Mgr.: Ray Godfrey.
 Affiliate: Sandbox Music (ASCAP).
 Int'l rep.: Worldwide except USA (Chappell in New York).
 Gavel Music Co (BMI), see Bethel.
 Gaviota Music Inc. (BMI), see Manna
 Gazebo Music (ASCAP), see Falls City.
 Gear Publ'g Co. (ASCAP), 567 Purdy, Birmingham, Mich.

In December we stated...

We'll Be Making Music Headlines In 1974

The New York Times Music Corp. Music of the Times Publishing Corp.

Murray Deutch, President,
Chief Executive Officer

Metromedia Music Sale To NY Times Pub Unit Firmed

NEW YORK — Metromedia, Inc. last week announced the completion of the sale of its music publishing companies and Playbill Magazine. The assets of the music publishing companies were sold to The New York Times Music Corp., a subsidiary of the New York Times, and included copyrights on a number of Broadway shows such as "Cabaret," "Follies," "The Wolf," and "The Rose."

NY Times Co-Pub, Admn Ties With Jackie DeShannon

Magazine publishing companies were announced Nov. 15.

N.Y. Times Pub Ties w/EMI

LONDON — EMI Music Publishing Ltd. and the New York Times Music Corp. of America have signed a publishing contract whereby EMI's world wide music publishing operation will have rights to the catalogs controlled by the New York Times Music Publishing Ltd. will publish material originating from the New York Times Music Corp. and its Music of the Times Publishing Corp. throughout the world, excluding the United States, Canada and Australasia. Under the terms of the deal, con-

cluded between Murray Deutch, President of the New York Times Music Corp. and Ron White, managing director of EMI Music Publishing Ltd., the EMI music publishing companies will also publish material included from the Metromedia Music catalog, recently bought by the New York Times.



Deutch, White

6 months later...

'Over Here' Score To Times Pub...

NY Times Music/Metromedia Prod. Ties On Music

NEW YORK — Murray Deutch, president of the New York Times Music Publishing Corp., has established a co-publishing and administrative agreement with Metromedia, a music publishing, recording, and television and film production company. The agreement will include the production of future Metromedia Corp. television and film productions. New York Times Music Publishing Corp. recently purchased the rights to the music publishing company of Metromedia, Inc.

NY Times Music Deal With Ctlg Of Clyde Otis

NEW YORK — Murray Deutch, president of the New York Times Music Publishing Corp., has made a long-term co-publishing and administrative agreement on the catalog of Clyde Otis pop-soul songs. Material in the catalog includes as a writer as well as performer: "I Love the Matter of Time," "Many Times," "Bitter Earth," "Rockin' Good," "Pretty Baby," "World" and "Mother Nature, Father Time."

NY Times Pub Ties w/Memphis' Rhomers Music

"The significance of adding the Clyde Otis pop-soul catalog to our other acquisitions and agreements," said Deutch, "is that it adds to our diversification into every major type of music. This is an essential part of our commitment to become a major entity in the music industry. We will continue to seek the acquisition of song catalogs, to promote and administer existing catalogs, and to sign the top producers, composers and singer-songwriters in music—pop, theatre, films and television."

ed in September, 1973, the New York Times Music Publishing Corp. is seeking to acquire existing catalogs, to sign composers in the popular music field (including films and television) with composers who intend to manage their own song catalogs. The general professional Southern Music Association Artists' Marriage of television and music interests with the great catalogs of contemporary theatre music, is a significant step forward for the New York Times Publishing Corp.

CITY IN THE SKY

The Staples

I DON'T SEE ME IN YOUR EYES ANYMORE

Country Single

Charlie Rich

I WISH I HAD LOVED YOU BETTER

Eddy Arnold

PEPPER BOX

Peppers

BACK DOOR TO HEAVEN

Nancy Wayne

and more to come...

48009. Tel. (313) 642-0910 Pres. Edward Andrews Jr.; Gen Mgr Thomas LeRoy Weschler; Prof. Mgr Pat Freydt.
Int'l rep.: Worldwide except USA & Canada (E.H. Morris)

Gele Music Publ'g Co. (BMI), see Brunswick.
 Gelt Music Co., c/o Alan Mitnick, 3637 Woodstream Circle NE, Atlanta, Ga 30319 Pres. Alan J. Mitnick.
 Gemo Music Ltd. (ASCAP), see Rondor
 Genelle Music Co. (BMI), Rt. 4, Tifton, Ga. 31794 Tel. (912) 382-8192. Pres. Gus Statiras.
Affiliate: Honeysuckle Music (ASCAP)
 General Music Publ'g Co. Inc. (ASCAP), PO Box 267, Hastings-on-Hudson, N.Y. 10706. Tel. (914) 693-9321 Pres., Gen. & Prof. Mgr. Paul Kapp.
Affiliates: Joshua Corp. (BMI), Park Avenue Music Corp. (BMI).
Int'l firm represented: Panton (Czechoslovakia—performing rights only).
Int'l reps.: UK (Campbell Connelly, Chappell, Southern, Leeds).

General Words & Music Co. (ASCAP), see Neil A. Kjos.
 Generic Music (BMI), see Copyright Serv. Bureau.
 Gentle Wind Publ'g Co. (BMI), 1030 48 St., Sacramento, Calif. 95819. Tel. (916) 451-3400 Owner & Pres.: Charles M. Brandt; Gen Mgr. Edna A. Brandt; Prof. Mgr.: Steve Eitzen.
 Gentry Publ'ns (ASCAP), see Theodore Presser.
 Geordie Music Publ'g Inc. (ASCAP), see Doraflo/Bleu Disque
 Gerid Music Publ'g (BMI), see Copyright Serv. Bureau.
 Gerri-Dee Music (BMI), 8010 Second St., P. Ramon, Calif. 91723. Tel. (213) 531-6000. Pres. D. W. Galiffa, Gen. Mgr.: Pete Martinez; Prof. Mgr. Norris A. Simpson.
Affiliated firm: Vaam Music (BMI).
 Gershwin Publ'g Corp. (ASCAP), see Chappell
 Getaway Songs Ltd. (ASCAP), see Rondor
 Stan Gent Prod'ns (BMI), see Copyright Serv. Bureau
 Giant Ent. Publ'rs (BMI), 1674 Broadway, New York, N.Y. 10019. Tel. (212) 765-2349. Pres. & Prof. Mgr. Rudy Clark
Int'l rep.: Worldwide except USA & Canada (Screen Gems-Columbia in USA).
 Gigantic Publ'r (BMI), see Jovnis.
 Gillin Group Ltd., 1777 N. Vine St., Suite 214, Hollywood, Calif. 90028. Tel. (213) 466-5321. Pres. Philip H. Gillin.
Int'l branch: England.
Affiliates: Abbey Road Music Inc. (ASCAP), Berkeley Square Music Inc. (ASCAP), Church Lane Music Inc (ASCAP), Kings Road Music (BMI).
Int'l reps: Europe, Japan, Mexico, South America (CBS Int'l).

Gil Music Corp. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel. (212) 245-0110. Cable PINCUSGIL Pres. George Pincus.
Int'l branch: England, Ambassador Music Ltd.
Affiliates: George Pincus & Sons Music Corp. (ASCAP), Songfest Music Inc. (ASCAP), Unity Music Corp. (BMI) (SEE ADVERTISEMENT)
 Gimcrack Music (BMI), see Chappell
 Gimp Music (ASCAP), 7120 N. Florida Ave., Tampa, Fla. 33604. Tel. (813) 238-6021. Pres. & Prof. Mgr. Blair Mooney; Gen. Mgr. Dave Bellamy.
Affiliate: Kaiser Music (ASCAP)
 Giving Room Music (BMI), see Segel Rubinstein & Gordon—Graham Nash
 Glaco Publ'ns Inc. (SESAC), see Glaser
 Glad Music Co. (BMI), see Raydee.
 Gladys Music (ASCAP), see Hill & Range
 Glamorous Music Inc. (ASCAP), see Helios & Copyright Serv. Bureau
 Glaser Bros. Music Inc. (BMI), see Glaser Publ'ns
 Glaser Publ'ns Inc. (BMI), 916 19 Ave. S., Nashville, Tenn. 37212. Tel. (615) 327-0005. Pres. Thomas P. Glaser, Gen. Mgr. June Johnson.
Affiliates: Baron Music Publ'g Co. (BMI), Devereaux Music (ASCAP), Fifteen Years Music (BMI), GB Music Inc. (ASCAP), Glaco Publ'ns Inc. (SESAC), Glaser Bros Music Inc. (BMI).
Int'l rep.: Worldwide (Acuff-Rose).
 Glass Slipper Music (ASCAP), see Wormwood.
 Gleam Music Inc. (ASCAP), see BRS Inc.
 Glenbrook Music Corp. (ASCAP), see Copyright Serv. Bureau.
 Glen-Glad Music (BMI), see Larlee.
 Glen Helen Music (ASCAP), see R.A. Hodge.
 Glenn (BMI), see MacArthur
 Glenwood Music Corp. (ASCAP), see Beechwood
 Gloatte Publ'g Co. (BMI), 625 Chelsea, Memphis, Tenn. 38107. Tel. (901) 525-0540 Pres. Bill Glore; Gen. Mgr.: E.F. Light; Prof. Mgr. W.E. Glore.
Affiliate: Country Boy Publ'g Co. (BMI).
 Glorious Music (BMI), see Chappell
 Grossos Music (ASCAP), see Segel Rubinstein & Gordon.
 Godspell Music Corp. (ASCAP), see Music Maximus
 god tunes (BMI), 117 Library Ln., Mamaroneck, N.Y. 10543. Tel. (914) 834-0598. Cable ESLEGIS.
Int'l rep.: Mietus Copyright.
 Gold Beach Music Inc. (ASCAP), see Copyright Serv. Bureau
 Gold Book Music Inc. (ASCAP), see Blue Book.
 Gold Clef Music Publ'g Co. (BMI), PO Box 43, Chester, Pa. 19016. Pres.: Alex Czarenko.
Int'l rep.: UK (Pedro).
 Gold Dust Music (BMI), see Jack Music
 Golden Bough Publ'g Co. Inc. (ASCAP), 88B Eighth Ave., New York, N.Y. 10019. Tel. (212) 765-2342. Pres. Ben Rosner; Gen. Mgr.: Hilary Lipsitz.
Affiliates: Eagle Hill Music Inc. (ASCAP), Smeads Music Inc. (BMI).
 Golden Boy (BMI), see Country Stream
 Golden Chain Music (BMI), see Tannen & Rondor
 Golden Cornflakes Music (BMI), see Chappell
 Golden Guitar Music (BMI), PO Box 4364, Tucson, Ariz. 85717. Pres.: Jeff Johnson.
 Golden Horn Music Inc. (ASCAP), 901 18 Ave. S., Nashville, Tenn. 37212. Tel. (615) 329-9185 Pres. Earl Richards.
Affiliate: Wild Blue Music Inc. (BMI).
 Golden Sands Ents. Inc. (ASCAP), 602 Golfcrest Dr., San An-

tonio, Tex 78239. Tel. (512) 655-5334 Pres.: Charles E. Grever; Gen. Mgr. Robert E. Grever
Affiliate: Grever Music Inc. (BMI)
Int'l firms represented: Ed Gemenis, Ed Orfeon, Ed. Serca, Grever Int'l, Hnos. Marquez, Promociones & Ed. Internacionales, Promociones & Ed. Roaga
 Golden Unlimited Music, see Cohen & Boyle.
 Golden Valley (ASCAP), see Val-Dare
 Golden Valley Music (SESAC), see Sage & Sand.
 Gold Hill Music Inc. (BMI), PO Box 44282, Panorama City, Calif. 91412. Tel. (213) 785-4284. Pres. Stephen Stills, Mgrs. Ken Weiss, Malcolm J. Jones
Branches: Boulder, Colo., PO Box 4008 Zip 80302. Tel. (303) 443-7652 Gen. Mgr. Buddy Zoloth.
Affiliated firms: Picasso Publ'g Co. (ASCAP), Train-A-Thought Publ'g (BMI).
Int'l reps.: Australia (Southern), Germany (Melodie der Welt), Italy (Suvini Zerboni), Japan (Shinko), Spain (Grupo Ed. Armonico), South America (Southern), UK (Warner Bros.).
 Goldlocks Music Co. (BMI), see DePatie-Freleng
 Goldmine Music Inc. (ASCAP), see Bourne
 Goldmont Publ'g Co. (BMI), 726 16 Ave. S., Nashville, Tenn. 37203. Tel. (615) 254-3725. Contacts: J. William & Betty McInturf, Frank X. Finke
Affiliate: Star City Music (SESAC).
 Bobby Goldsboro Music Inc. (ASCAP), see House of Gold
 Michael H. Golden Inc. (ASCAP), see Criterion
 Gold Teak Music Co. (BMI), see Respect
 Golo Publ'g Co. (BMI), see Chappell
 Good Friends Music (ASCAP), see Warner Bros
 Goodie Two Shoes Music Inc. (BMI), see Doraflo/Bleu Disque.
 Good Lovin' Publ'g (BMI), 1054B Duncan, Manhattan Beach, Calif. 90266. Tel. (213) 376-5132. Prof. Mgr.: Rolf Erickson
Affiliate: Sundaze Music (BMI).
 Good Mery's Music Co. (ASCAP), see Nashville Copyright
 Good Sam Music (BMI), see Rondor.
 Good Sphere Songs (ASCAP), see Hilara
 Goombay Music Inc., see Copyright Serv. Bureau & Rondor.
 Gopam Ents. Inc., 8467 Beverly Blvd., Suite 200, Los Angeles, Calif. 90048. Tel. (213) 651-0783. Pres. John Levy, Gen. Mgr. Laurie Goldstein.
Affiliates: Jodax Music Co. (BMI), Margenia Music (BMI), Newroads (BMI), John Oscar Music Corp. (ASCAP), Pril Music (BMI), Semanya Music (BMI), Taggie Music Co. (BMI), Turbine Music (BMI), Upam Music Co. (BMI), Zawinul Music (BMI).
Int'l reps.: Australia (Jewel), Austria (Goodman in Switzerland, Melodie der Welt in Germany, Buschkotter in Germany), Benelux (Belmusic-World Music in Belgium, Goodman-Basart in Netherlands, Brazil (Irmaos Vitale), Czechoslovakia (Goodman in Switzerland), Finland (Scandia-Musiki, Artemis in Netherlands), France (Tutu, Tropicales), Germany (Goodman in Switzerland, Melodie der Welt), Italy (Suvini Zerboni, Ivan Mogull in USA), Japan (Shinko, Toshiba), New Zealand (Jewel), Poland (Goodman in Switzerland), Portugal (Quiroga in Spain), Scandinavia (American Songs in Sweden, Artemis in Netherlands, Sweden Music in Sweden), South Africa (Laetrec), Spain (Quiroga), Switzerland (Goodman, Melodie der Welt in Germany), UK (Keith Prowse, Jewel)
 Gordon Music Co. (ASCAP), 2680 Cherokee Way, Palm Springs, Calif. 92262. Tel. (714) 328-5312 Pres.: David M. Gordon.
Affiliates: Dave Bernie Music Co. (ASCAP), Fielding Music Co. (ASCAP), Jebby Music Co. (ASCAP), Littlefield Music Inc. (ASCAP), Marlen Music Co. (ASCAP), Sunshine Music Co. (BMI), Tor Music Co. (ASCAP).
Int'l reps.: Italy (Curci), Japan (Mrs. G.T. Folster), UK (Campbell Connelly, Peter Maurice)
 David Gornston (BMI), see Sam Fox.
 Gospel Chord's Program Inc. (BMI), 1236 Bedford Ave., Brooklyn, N.Y. 11216. Tel. (212) 622-6997, 857-7459. Pres., Gen. & Prof. Mgr. Rev. Robert L. Owens
 Gotown Publ'g Co. (BMI), PO Box 641, Leesville, La. 71446. Tel. (318) 238-9111 Pres. John Kilgore.
 Gotta Go Music (BMI), 1413 Eads St., Bristol, Va. 24201 Tel. (703) 669-5216 Pres. J. Alford Morgan; VP & Gen. Mgr. Wiley J. Smith
 Gower Music Inc. (BMI), see Screen Gems.
 Goydish Music & Publ'g Co. (BMI), PO Box 24, Belle Mead, N.J. 08502. Tel. (201) 359-5520 Pres.: Bernard L. Goydish.
 Gramophone Music Co. (ASCAP), see Hall of Fame.
 Grandslam Prod'ns (BMI), 1025 Esplanade Arms, Bronx, N.Y. 10461. Tel. (212) 892-7287. Pres. Herb Linsey.
 Grand Teton Music Inc. (BMI), see Ivan Mogull.
 Granite Music Corp. (ASCAP), see Criterion.
 Budd Granoff Prod'ns, 60 W. 57 St., New York, N.Y. 10019. Tel. (212) 247-7230 Mgr. Budd Granoff.
Affiliates: Amy Dee Music Corp. (ASCAP), International Korwin Corp. (ASCAP), International Pauline Corp. (ASCAP), Jonathan Music Co. Inc. (ASCAP), Kitty-Anne Music Co. (ASCAP).
 Grapevine Music Co. Inc. (ASCAP), see Act One.
 Gravy Publ'g Co. (BMI) (div. of Cookhouse Prod'ns), 2541 Nicotelle Ave. S., Minneapolis, Minn. 55404. Tel. (612) 827-4173 Pres. Dick Hedlund; Gen. Mgr. Dale F. Menten.
 Grawick Music Publ'g (BMI), Pres. Grady Wicker; Gen. Mgr. James Hendrix; see James Hendrix
 H. W. Gray Co. Inc., see Belwin-Mills.
 Greasy King Music Inc. (ASCAP), PO Box 9245, Berkeley, Calif. 94709. Tel. (415) 527-4043. Pres. John Fogerty, Gen. Mgr. Jake Rohrer
Affiliate: Blue Rangers Music (ASCAP).
 Great Honesty Music Inc. (BMI), 916 Kearny St., San Francisco, Calif. 94133 Tel. (415) 391-1582. Pres.: Erik Jacobsen.
Affiliate: Oh Boy Music Co. (ASCAP).
 Great Montana Corp. (BMI), see A. Schroeder.
 Great World of Sound (BMI), 2150 Parklake Dr., Suite 310/90, Atlanta, Ga. 30345. Tel. (404) 934-5885 Pres. Bill Stith
Affiliates: Dade County Music (ASCAP), Elkee Music (BMI).
 Green Apple Music Co. (BMI), 4434 Gloria Ave., Encino,

Calif. 91316. Tel. (213) 986-3994. Pres.: Jackie Mills; Prof. Mgr. Kim Espy.
Affiliate: Language of Sound Inc. (ASCAP).
 Greenbar Music Corp. (ASCAP), 7235 Hollywood Blvd., Los Angeles, Calif. 90046. Tel. (213) 874-4275 Pres.: Ben Barton.
Affiliate: Kenbar Music Corp. (BMI).
 Green Door Music (BMI), PO Box 9470, Fort Worth, Tex. 76107 Tel. (817) 923-1111. Pres. & Gen. Mgr.: Marvin Moore.
Affiliates: Panther City Music (BMI), Toreador Music (BMI).
 Greenaire Publ'g (ASCAP), 6632 Bertrand Ave., Reseda, Calif. 91335. Tel. (213) 344-2956. Pres. Robert V. Greene.
 Lorne Greene Music Co. Inc. (BMI), see Al Gallico.
 Greene Music (BMI), see Open End.
 Greene Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Green Field Music (SESAC), see Tommy D.
 Greenleaf Music Inc. (ASCAP), see Richard Kaye.
 Greenwish Music Co. Inc. (ASCAP), 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel. (213) 656-7711. Prof. Mgr.: Dorothy D. Rupe.
Affiliate: Venice Music Inc. (BMI).
 Greenwood Music Co. (BMI), see Luna Grande.
 Gre-Jac Publ'g Inc. (BMI), see Chappell & MGM Sounds of Memphis.
 Grenoble Songs (BMI), Box 222, Groveport, Ohio 43125. Tel. (614) 837-7506. Gen. Mgr.: Ed Graham.
 Grever Music Inc. (BMI), see Golden Sands.
 Ray Griff Ents., 1104 18 Ave. S., Nashville, Tenn. 37212. Tel. (615) 327-1357. Pres.: Ray Griff; Gen. Mgr.: Margaret Greff.
Affiliates: Blue Band Music (BMI) Blue Echo Music (ASCAP).
 Grob Music Co. (ASCAP), see Chappell.
 Grocalla Ents. (BMI), see Big Seven.
 Groovesville Music (BMI), see Conquistador & Screen Gems Columbia.
 Groper Music (BMI), see Serendipity.
 Grosvenor House Music (ASCAP), PO Box 1563, Hollywood, Calif. 90028. Pres. Art Benson.
Affiliate: Star Tunes Music (BMI).
Int'l rep.: Worldwide (The Big 3).
 Ground Round Music (BMI), see R.A. Hodge.
 Group BB Music (ASCAP), PO Box B190, 60 Universal City Plaza, Universal City, Calif. 91608. Tel. (213) 787-3344. Cable. SAENZ-NORTHOLLYWOOD. Owner. Carlos Saenz.
Int'l branch: Brazil, Ed. Musical Cannes.
Affiliate: Osito Music Publ'g (BMI).
Int'l reps.: Germany (Rolf Budde), Italy (CBS-Sugar), South Africa (Ardmore & Beechwood).
 Growl Music (BMI), see LF Music & Famous.
 Grubbs Bros. Music (BMI), 2429 W. Thompson St., Philadelphia, Pa. 19121. Tel. (215) 765-2620. Pres. & Prof. Mgr.: Earl D. Grubbs, Gen. Mgr.: Carl G. Grubbs. (Administered by Muse Music).
Affiliates: Blanchris Music (BMI), Studio G Music (BMI), The Visitors (BMI).
 Gruppung Music (ASCAP), see Linchrs.
 Guard Music (BMI), see De Gar.
 Gudi Music (BMI), 205 W. Wacker Dr., Chicago, Ill. 60606 Tel. (312) 368-0032.
 James William Guercio Ents. Inc., 8600 Melrose Ave., Los Angeles, Calif. 90069. Tel. (213) 659-1301. Cable. GUERCIOENT. Pres.: James William Guercio; Gen. Mgr.: Larry D. Fitzgerald.
Affiliates: Aurelia Music (ASCAP), Aurelius Music (BMI), Big Elk Music (ASCAP).
 Guerilla Music Inc. (BMI), see Segel Rubinstein & Gordon—David Crosby.
 Guitar Music Inc. (BMI), see Ivan Mogull.
 Gunhill Road Music Corp. (BMI), c/o Royalty Control Corp., 10 Columbus Circle, New York, N.Y. 10019. Tel. (212) 541-5490. Pres.: Paul Colby; Prof. Mgr.: Harold A. Thau.
 Gutheil (Ed.) (ASCAP), see Boosey & Hawkes.
 Gwelf Music Publ'g Co. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel. (212) 247-6191. Pres.: Irving Spice; Prof. Mgr.: Arthur Braun.
Affiliate: Jerry Music Publ'g Co. (BMI)
 Gypsy Moth Music, see Mietus Copyright.
 Gyrus Music Corp. (ASCAP), see Big Seven.

H

H & L Music Corp. (BMI), see Avco Embassy.
 H R N Music (ASCAP), see Budd Universal.
 H S H of Greenwood Inc., PO Box 1095, 110 Riley St., Greenwood, S.C. 29646. Tel. (803) 223-2777. Pres., Gen. & Prof. Mgr.: Hoyt Sullivan.
Branch: Nashville, Tenn., 1707 Church St. Zip 38103
Affiliates: Horohr Music Co., Su-Ann Music Co.
 H S Music (ASCAP), see TPC Music.
 Haida Music (BMI), see Rondor.
 Half & Half Music (BMI), see Mietus.
 Halkay Music Co. (BMI), see Mietus.
 Hall-Clement Publ'g Inc. (BMI), PO Box 1026, 1513 Hawkins St., Nashville, Tenn. 37202. Tel. (615) 256-7648. Pres. & Gen. Mgr.: William G. Hall.
Affiliated firm: American Cowboy Music Co. (BMI)
Affiliates: Big Bopper Music Co. (BMI), Copper Band Music Co. Inc. (BMI), Corridor Music Co. (SESAC), Dixiana Publ'g Co. (BMI), Jack & Bill Music Co. (ASCAP), Nash-Beau Music Co. (BMI), Tracie Music Corp. (ASCAP).
 Jim Hall Music (BMI), PO Box 975, 301 S. Fourth St., Norfolk, Neb. 68701. Tel. (402) 371-1064. Pres., Gen. & Prof. Mgr.: Jim Hall.
Branches: Arcata, Calif., 1675 Ocean Dr. Zip. 95521.
 Branch Mgr. Buck Baskette—Placerville, Calif., 3085 Wilste Rd. Zip. 95667 Branch Mgr.: Fred Baker—Worcester, Mass., PO Box 1035, Federal St. Zip. 01610. Tel. (617) 757-0795. Gen. & Prof. Mgr.: Donald Cassidy—Chattanooga, Tenn., PO Box 3103. Zip: 37404. Branch Mgr.: Jerry Coakley.
Affiliate: Cactus Music (ASCAP).

As Recorded by:
MARY KAYE
 (American Sound Record #1776)



ACTIONS SPEAK LOUDER THAN WORDS

WORDS and MUSIC by Henry J. Sommers

F

1. Though you nev-er whis-per that you love me,
 2. Though you nar-ar man-tion you like my charms,

F *C7*

Still your eyes keep say-ing you're hap-py, You don't have to tell me
 Ev-en when I hold you in my arms, Some-how I un-der-stand

C7 *F*

AC-TIONS SPEAK LOUD-ER THAN WORDS. — You don't have to keep on pre-
 AC-TIONS SPEAK LOUD-ER THAN WORDS. — You don't have to hide your true

F *C7*

tend-ing that your love for me is end-ing, From a
 feel-ings with your un-der-hand-ed deal-ings, for I

C7 *Bb* *F* *C7* *F*

wise man I once heard that AC-TIONS SPEAK LOUD-ER THAN WORDS.
 heard it from the birds that AC-TIONS SPEAK LOUD-ER THAN WORDS.

F7 *Bb*

When your lips say "No" to me; I know you're act-ing shy, for
 When you say you don't want me; I know it's just a guise, for

B7 *C7*

when we kiss it's plain to see, your lips have told a lie — you
 when you go a-round with me, you're hap-py, I sur-mise. You

F

say that you can go on with-out me, but I know you're cra-zy a-
 say I must not pro-pose to you, ev-en when a moon is a-

C7 *Bb*

bout me, my dar-ling have-n't you heard that
 love me, but I'm cert-tain that's ab-sure! 'cause

F *C7* *I. F* *2. F*

AC-TIONS SPEAK LOUD-ER THAN WORDS. *words.*
 AC-TIONS SPEAK LOUD-ER THAN

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 Avenue, South - Nashville, Tennessee 37212 - Telephone: (615) 256-1693.

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- Hall Music (BMI), see Open End.
- Hall of Fame Music Co. (BMI), PO Box 921, Beverly Hills, Calif. 90213. Tel. (213) 276-2726. Pres.: Oliver Berliner; Gen. Mgr.: John Olson; Prof. Mgr.: Louis Matzini.
- Affiliate: Gramophone Music Co. (ASCAP)
- Int'l firms represented: Brambila (Mexico), Hnos. Marquez (Mexico), Musicabana (Cuba).
- Int'l reps.: Asia & Europe (Edwin H. Morris), Mexico (Brambila), South America (EUSA in Peru).
- Rick Hall Music (ASCAP), see Fame.
- Halnat Publ'g Co. (BMI), 1632 Central Pkwy., Cincinnati, Ohio 45210. Tel: (513) 381-6580. Pres. Saul Halper; VP: Steve Halper; Gen. Mgr.: Fred A. Halper.
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- Hampshire House Publ'g Corp. (ASCAP), see TRO.
- Hanbo Music (BMI), see Cadenza
- Hancock Music (BMI), see David Rubinson
- Hand Made Music (BMI), 514 Apache Dr., Hopkinsville, Ky. 42240. Tel: (502) 885-3100. Pres.: Kenneth Nash Woosley.
- Handsome Music Publ'g Co. (BMI), 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 278-8200. Gen Mgr.: Kurt Dietel.
- Hankeychup Music Publ'rs (ASCAP), 4318 Hayes Pl., Las Vegas, Nev. 89107. Tel (702) 878-4276. Pres. & Mgr.: Hank Castro; VP Chips Davis.
- Affiliated firm: Ru-Dot-To Music Publ'rs (BMI).
- Hank's Music Inc. (BMI), see Hill & Range.
- Charles H. Hansen Music Corp. (ASCAP), see Copyright Serv. Bureau.
- Happiness Music Corp. (ASCAP), 9428 Manor Rd., Leawood, Kan. 66206. Tel: (913) 649-0810. Pres. Betty Blasco; Gen. Mgr.: E.J. Sacco; Prof. Mgr.: Louis Allen Blasco.
- Affiliate: Midland Music Co. (BMI)
- Int'l reps.: Western Hemisphere (Chappell, Gordon V. Thompson).
- Happy Day Music Co. (BMI), see Joe Keene
- Happy-Go-Lucky Music (ASCAP), PO Box 944, Nashville, Tenn. 37202. Tel (615) 327-2807. Pres. Vaughn Horton; Gen. & Prof. Mgr. Mike Horton.
- Branch: Palm Harbor, Fla., Box 14A, 4400 US 19 S Zip: 33563. Tel (813) 934-1977.
- Happy Man Music (ASCAP), 720 17 Ave. S., No. 206, Nashville, Tenn. 37203. Tel (615) 244-1177. Pres. Richard O'Bitts; Gen. Mgr.: Dean Mathis
- Affiliates: Mathis Music (BMI), Rocker Music (BMI).
- Har-Bock Music Co. (BMI), see United Artists.
- Harbor-City Musical Publ'g Co. (BMI), PO Box 637, Solana Beach, Calif. 92075. Pres.: George W. Hill III; Gen. Mgr.: John Larroquette
- Affiliate: Shadow Mountain Musical Publ'g Co. (ASCAP).
- Harborn Music Inc. (BMI), see Bourne
- Hardtack Music (BMI), see House of Loyd.
- Hardwood Music (ASCAP), see Rondor.
- Hare Music Co. (BMI), PO Box 1209, Andrews, Tex. 79714. Tel. (915) 523-4637. Pres.: John Rowe.
- Hargail Music Press (ASCAP), 28 W. 38 St., New York, N.Y. 10018. Tel: (212) 245-7246. Cable: HARGAILMUS Pres. Harold Newman.
- Int'l firms represented: Aulos (Japan), Baerenreiter Verlag (Germany), Fidula Verlag (Germany), Harvard (Japan), Kueng (Switzerland), Ed. Melodie (Switzerland).
- Int'l rep.: UK (A. A. Kalmus).
- Hargrove Music Corp. (BMI), 10 W. 66 St., New York, N.Y. 10023. Tel: (212) 787-2618. Pres., Gen. & Prof. Mgr.: Marvin Lagunoff.
- Int'l firm represented: Worldwide except US & Canada (Ivan Mogull).
- Harlene Music Publ'ns (ASCAP), see Djon.
- Harmonia Ed (ASCAP), see C.F. Peters.
- Harmonic Sounds Inc. (BMI), 5644 Heather Rd., Columbus, Ohio 43230. Tel: (614) 471-3109. Pres. Clem Price Jr.; Gen. Mgr.: George D. Beter.
- Branch: Huntington, W. Va., 522 10 St. Zip 25701. Tel (304) 522-7439.
- Affiliate: Beter & Price Publ'r (BMI).
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- Harmony Hill Music Publ'g (ASCAP), see Nashville Copyright.
- Harms Inc. (ASCAP), see Warner Bros.
- T. B. Harms Co. (ASCAP), 100 Wilshire Blvd., Suite 700, Santa Monica, Calif. 90401. Tel (213) 871-0911. Pres.: Lawrence Welk, VP & Gen. Mgr. Dean Kay.
- Branches: Hollywood, Calif., 1777 N. Vine St., Suite 300, Zip 90028. Tel (213) 467-3197. Creative Servs. Dir. Ron Kramer—New York, N.Y., 200 W 57 St., Suite 807. Zip 10019. Tel: (212) 581-3197, 541-9360. Prof. Mgr. Joe Abend.
- Affiliates: Bibo Music Publ'rs Inc. (ASCAP), Champagne Music Corp. (ASCAP), Vogue Music Inc. (BMI), Harry Von Tilzer Music Publ'g Co. (ASCAP).
- Harpeith Music Co. (ASCAP), see Top Five.
- Harp Music (ASCAP), see David Rubinson
- Harral Music (ASCAP), see Amestoy.
- Charles K. Harris Music Publ'g Co. Inc. (ASCAP), see Peer-Southern.
- Har-Seven Music Inc. (BMI), see Hilara
- Hartford Music Co. (SESAC), see Albert E. Brumley.
- Alan Hartwell Music (BMI), see Sylvia.
- Harvard Music Inc. (BMI), see Ivan Mogull.
- John E. Harvey Publ'g Co. (BMI), PO Box 13068, Zip 78213; 2122 Daniel Boone, San Antonio, Tex. 78238. Pres. & Gen. Mgr. John E. Harvey
- Int'l reps.: Mexico (Mundo Musical, Promociones & Ed. Internacionales).
- Harwin Music Corp. (ASCAP), see Edwin H. Morris
- Hastings Music Corp. (BMI), see The Big 3.
- Hatful O' Tunes (BMI), PO Box 1303, Madison, Wis. 53701. Tel: (608) 256-1670. Pres. D.A. Olson.
- Hateheld Music (BMI), see Cohen & Boyle.
- Havenhurst Music (ASCAP), see Amestoy.
- Hawaiian Rec'g & Publ'g Co. Inc. (ASCAP), PO Box 2061, 910 Alakea St., Honolulu, Hawaii 96805. Tel (808) 536-1124. Pres. & Gen. Mgr.: Eaton Magoon Jr.; Prof. Mgr.: Jack Law.
- Hawkes & Sons (ASCAP), see Boosey & Hawkes.
- Haworth Ent's. (ASCAP), see R.A. Hodge.
- Hayako Music (ASCAP), see Cohen & Boyle.
- Hayway Music (ASCAP), see Trust Music
- Lee Hazlewood Music Corp. (ASCAP), 1501 Broadway, 30th fl., New York, N.Y. 10036. Tel: (212) 563-6440. Pres.: Lee Hazlewood, Gen. Mgr.: Mickey Goldsen.
- Branch: Hollywood, Calif., 6124 Selma Ave. Zip: 90028.
- Int'l rep.: Austria, Eastern Europe, Germany, Netherlands & Switzerland (Ivan Mogull).
- Hazy Day Music (ASCAP), see Chappell.
- Headline Publ'g Co. (BMI), 734 E. Fifth, Ada, Okla. 74820. Tel: (405) 332-8081. Pres. Haskell Cooley.
- Head Publ'g Co. (BMI), see Mietus.
- Heads Up Music Publ'g Co. (BMI), PO Box 3333, 754 Dalzell St., Shreveport, La. 71103. Tel. (318) 422-7376. Partners. Dick Martin, H.G. DesMarais.
- Affiliate: Jommar Music Publ'g Co. (BMI).
- Heartbeat Publ'g (ASCAP), 27 Mulberry Court, Glenview, Ill. 60025. Tel: (312) 729-7523. Pres. & Gen. Mgr.: Seymour Schwartz
- Affiliate: Sunny Publ'g (BMI)
- Heart Warming Music Co. (BMI), see John T. Benson.
- Heavy Gravy Music, see Fourth Floor.
- Heavy Metal Music, see Fourth Floor.
- Heavy Music Inc. (BMI), 1301 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 245-7100. Cable: GER-TRECS. Gen. Mgr.: Leonard Hodes
- Affiliates: Andromeda Music Corp. (ASCAP), Corinth Music Ltd. (BMI), Equant Music Inc. (BMI), Synergistic Music (SESAC), Tarana Music (ASCAP).
- Hedley Songs Music, see A. Schroeder.
- Heights (BMI), 4315 University Ave. NE, Minneapolis, Minn. 55421. Tel (612) 788-2895. Pres. Ron Gary, VP F. Herman Halfmann
- Heldon Music Inc. (ASCAP), see Don Costa
- Helicon Music Corp. (BMI), see Joseph Boonin
- Helios Music Corp. (BMI), 1619 Broadway, Suite 604, New York, N.Y. 10019. Tel (212) 581-0280. Pres.: Claus Ogerman. (Administered by Copyright Serv. Bureau Ltd.).
- Affiliates: Corcovado Music Corp. (BMI), Glamorous Music Inc. (ASCAP), Monsapeq Music Inc. (BMI).
- Int'l firm represented: Ebony (Germany).
- Int'l rep.: Germany (Ebony).
- Hello Darlin' (SESAC), 144 Neverbreak Dr., Hendersonville, Tenn. 37075. Tel: (615) 824-7751. Pres., Gen. & Prof. Mgr. L.E. White.
- Affiliated firm: Twitty Brd Publ'g Co. (BMI).
- Affiliate: Neverbreak Music (ASCAP)
- Hello There! Music (ASCAP), see Mr. Bones & Fred Ahlert.
- Hendon Music Inc. (BMI), see Boosey & Hawkes & Lyra
- James Hendrix Music Publ'g (ASCAP), 902 42 Ave. N., Nashville, Tenn. 37209. Tel: (615) 297-4174. Pres. James Hendrix.
- Affiliates: Grawick Music Publ'g (BMI), Mester Music Publ'g (BMI)
- Hengine Music Publ'rs Inc. (ASCAP), 25 Central Park West, New York, N.Y. 10023. Tel. (212) 765-1180. Pres. & Gen. Mgr. Henri W. Gine; Prof. Mgr. Bert Mann.
- Affiliate: Adrienne Music Co. (ASCAP).
- Henmar Press (ASCAP), see C.F. Peters.
- Henry Prod'ns Ltd. (BMI), PO Box 1597, 1609 McGavock, Nashville, Tenn. 37202. Tel: (615) 242-2471. Pres., Gen. & Prof. Mgr.: C. Henry Lewis Jr
- Int'l rep.: Worldwide except USA & Canada (Peer-Southern).
- Herne Music (ASCAP), see Budd Universal.
- Hentage Music Press (ASCAP), see Lorenz Inds.
- Hentage Music Publ'ns Inc. (SESAC), see Ashley.
- Herman Music Inc. (ASCAP), see Fiesta.
- Hero Dunlee Music (ASCAP) (div. of The Trolley Group Inc.), PO Box 12232, Atlanta, Ga. 30305. Tel: (404) 768-0057. Pres.: Jim Healy; Prof. Mgr.: Robert E. Lee.
- Hexachord Music Ltd. (BMI), see Alexander Broude.
- Highbush Music Co., see Cohen & Boyle
- Hickory Hollow Music (BMI), PO Box 1505, Nashville, Tenn. 37202.
- Hi-Cue Prod'ns (ASCAP), see Irving Mills.
- Hide Music (BMI), 12023 Rhode Island Ave., Los Angeles, Calif. 90025. Tel: (213) 462-0723. Owner H.B. Barnum; Gen. Mgr.: James R. Alfrey; Prof. Mgr. Patrick G. Croty.
- Affiliates: El Patricio Music (BMI), Hi Ward Music.
- Hierophant Inc. (BMI), see Organic Mgmt.
- Higher Music Publ'g (ASCAP), 1 Gulf & Western Plaza, New York, N.Y. 10023. Tel: (212) 245-7777. Pres. M. Lang; VP: R. Paret (Administered by Famous Music Corp.).
- Highgate Press (BMI), see Galaxy.
- High Ness Music Inc. (BMI), 44 E. Superior St., Chicago, Ill. 60611. Tel (312) 642-9600. Pres.: William C. Young
- High-Mass Prod'ns Inc. (BMI), see Copyright Serv. Bureau.
- Hiliana Music Inc. (ASCAP), PO Box 4321, Madison, Wis. 53711. Tel: (608) 255-7875. Pres.: Ken Adamany; Gen. Mgr. Robert Mellang.
- Affiliates: Good Sphere Songs (ASCAP), Har-Seven Music Inc. (BMI).
- Hillary Music Inc. (BMI), see Meadowlark.
- Hillbrow (ASCAP), see Kenwood.
- Hillgreen Music (BMI), see Folklore
- Gregg Hill Music (ASCAP), see Open End—Oyster.
- John Hill Prod'ns Inc., see Publishers' Licensing Corp.
- Hill & Range Songs Inc. (BMI), 241 W. 72 St., New York, N.Y. 10023. Tel (212) 724-9500. Cable: HILL-SONGS. Pres. Julian J. Aberbach.
- Branch: Nashville, Tenn., 821 17 Ave. S. Zip 37203. Tel (615) 244-3728. Prof. Mgr.: Pat Rolfe
- Affiliates: Anne-Rachel Music Corp. (ASCAP), Atzal Music Inc. (BMI), Bennie Benjamin Music Inc. (ASCAP), Dolif Music Inc. (ASCAP), Gladys Music (ASCAP), Hank's Music Inc. (BMI), Noma Music Inc. (BMI), Elvis Presley Music (BMI), Hank Snow Music Inc. (BMI), Ernest Tubbs Music (BMI)
- Hilmer Publ'g Co. Inc. (ASCAP), c/o Pryor, Cashman & Sherman, 9401 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 278-6624. Pres.: Nils Lotgren; Gen. Mgr. Arthur Linson; Prof. Mgr.: Michael Rosenfeld.
- Hi-Morning Music Inc. (BMI), see Al Gallico.
- Hindsight Music (ASCAP), see Chappell.
- HinrichsenEd. (BMI), see C.F. Peters.
- Hip Hill Music (BMI), PO Box 17365, Nashville, Tenn. 37217. Tel: (615) 847-4419. Pres.: Myra Ann Smith; Gen. Mgr.: Margaret Lewis.
- Branch: Shreveport, La., PO Box 3268. Zip: 71103. Gen. Mgr. A. Alton Warwick.
- Affiliate: Ragged Island Music (BMI).
- Hirt Music Inc. (ASCAP), see Five Sisters.
- Hitmakers (ASCAP), see Bonton.
- Hitsburgh Music Co. (BMI), 157 Ford Ave., Gallatin, Tenn. 37066. Tel. (615) 452-1479/3900. Pres. Harold Gilbert; Gen. Mgr.: Marcus Scott; Prof. Mgr.: Bobby Brinkley.
- Hitway Music (BMI), see Blue Book.
- Hi Ward Music, see Hide.
- Hob & Nob Music Publ'rs (BMI), 158 W. 15 St., Suite 2D, New York, N.Y. 10011. Tel. (212) 255-7214. Owner, Gen. & Prof. Mgr.: LeRoy De Gregory
- Int'l rep.: Germany (Belmont).
- R. A. Hodge, c/o Hodge & Zweig, 273 Page St., San Francisco, Calif. 94102. Tel (415) 864-5100.
- Administered companies: Cherry Pie Music (ASCAP), Foojoojoo Publ'g Co. (BMI), Gambol Music (ASCAP), Glen Helen Music (ASCAP), Ground Round Music (BMI), Haworth Ent's. (ASCAP), Irving Street Music (ASCAP), Morning Life Music (ASCAP), Ohio River Valley Songs (BMI), Ozone Music (BMI), Paddlewheel Music (BMI), Sky Blue Music (ASCAP), Steamboat Gothic Inc. (ASCAP), Winds & Dragons Publ'g Co. (BMI)
- Hodolog Music (BMI), see Berkeley Cooperative.
- Hog Music Inc. (ASCAP), see Julio-Brian.
- Jack Holland Prod'ns (ASCAP), 3415 West End Ave., Nashville, Tenn. 37203. Tel: (615) 298-3393. Pres. Jack Holland.
- Hollis Music Inc. (BMI), see TRO.
- Holly Bee Music Co. (BMI), 2741 Cove Circle NE, Atlanta, Ga. 30319. Tel: (404) 321-3843. Owner Johnny Bee.
- Hollywood Songs (ASCAP), see Sam Fox
- Eddie Holman Inc. (BMI), 905 Robinson Bldg., 42 S. 15 St., Philadelphia, Pa. 19102. Tel. (215) 564-6050. Pres.: Eddie Holman; Gen. & Prof. Mgr. Harold Rosenthal
- Affiliate: Schoochiebue Music (ASCAP)
- Holmes House (BMI), see Serendipity
- Holy Smoke Music (ASCAP), see Mylon LeFevre.
- Homebrew Music (ASCAP), 4137 1/2 Toluca Lake Ave., Burbank, Calif. 91505. Tel (213) 846-9976. Owner. Robert Dalton.
- Affiliate: Dark Valley Music (BMI)
- Home Grown Music Inc. (BMI), see Ripparthur
- Home Is Where The Heart Is Music (ASCAP), see Cohen & Boyle
- Home-Made Music Co. Inc. (BMI), see Stone-Rap.
- Charles W. Homeyer & Co. (ASCAP), see Carl Fischer.
- Honeysuckle Music (ASCAP), see Genelle.
- Hooks Bunch Music Co. (ASCAP), see Hooks Family.
- Hooks Family Music Co. (BMI), 254 E. 29 St., Los Angeles, Calif. 90011. Tel: (213) 748-6410. Pres.: Jerry Hooks Sr.; VP: Mildred Hooks.
- Affiliate: Hooks Bunch Music Co. (ASCAP).
- Hoolie Music Co. (ASCAP), see Traditon
- Hope Publ'g Co. (ASCAP), Carol Stream, Ill. 60187. Tel. (312) 665-3200. Pres. G.H. Shorey Jr.
- Affiliates: Agape (ASCAP), Somerset Press (ASCAP).
- Horizon Music Co. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 247-2904. Pres.: R. Fisher.
- Affiliate: Songsellers (ASCAP).
- Hornbrook Music (BMI), see Equinox.
- House of Plenty Inc. (ASCAP), 9100 Tonnelle Ave., North Bergen, N.J. 07047. Tel: (201) 869-0600. NYC Tel (212) 279-1855. Telex: 710-992-8987. Co-Pres.: Peter & John Kravchik.
- Affiliates: Round Gamut Music Inc. (ASCAP), Sound Ideas Publ'g Inc. (BMI), Thermal Music Publ'g Co. (ASCAP).
- Hornsby Music Co. (BMI), PO Box 55771, Houston, Tex. 77055. A&R Rep.: Ezzard Topps, Promo.: J.D. Horn.
- Horohr Music Co., see HSH of Greenwood.
- Horttor Music Co. (BMI), 313 El Tejon Ave., Oldale, Bakersfield, Calif. 93308. Tel: (805) 399-9028. Owner: Robert L. Horttor.
- Hot Chocolate Music Co. Ltd. (BMI), see JBP Music
- Hot Damn Song Co. (ASCAP), see Skip Taylor.
- Hot's Music, see Rondor.
- Hot Mama Goose Music (ASCAP), see Minto.
- Hot Pot Music (BMI), 327 Columbia Ave., Stratford, N.J. 08084. Tel (609) 784-9548. Pres.: Lem Harris.
- Affiliated firm: Never Ending Music (BMI).
- Hot Rock Music (BMI), see Landers-Roberts.
- Hot Shot (BMI), see Big Shot.
- Hott Buns Music, see Mietus Copyright.
- Hounddog Music (ASCAP), Box 531, Point Reyes Station, Calif. 94956. Tel: (415) 663-1646. Gen. Mgr. Susan Deixler.
- Hourglass Music (ASCAP), see Publishers' Licensing Corp.
- House of Bryant Publ'ns (BMI), PO Box 36, 530 W. Main, Hendersonville, Tenn. 37075. Tel. (615) 824-6584, 255-1016. Owners Boudleaux & Felice Bryant
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- Affiliates: Family of Man Music Inc. (ASCAP), Song of Cash Inc. (ASCAP).
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- House of Dreams Music (BMI), see Rondor.
- House of Gold Music Inc. (BMI), PO Box 50338, Belle Meade Sta., Nashville, Tenn. 37205. Tel. (615) 356-0407. Pres. Bobby Goldsboro Exec VP Bob Montgomery
- Affiliate: Bobby Goldsboro Music Inc. (ASCAP).
- House of Jones Music (BMI), see Rondor.
- House of Living (ASCAP), see Chappell.
- House of Loyd Music (ASCAP), PO Box 760, 300 Oldham, Nashville, Tenn. 37202. Tel (615) 255-2675. Pres.: Harrison Tyner; Exec VP Lola Scobey.
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 Joli Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Pres. Jim McCarthy, Gen. & Prof. Mgr.: Gil Miller
 Int'l rep.: UK (Campbell Connelly).
 Jolly Cheeks Music (BMI), see All Saints Crusade.
 Jonali Music (BMI), see Copyright Serv. Bureau
 Jonapoo Music Inc. (BMI), 9460 Wilshire Blvd., Suite 624, Beverly Hills, Calif. 90212. Tel: (213) 275-6000. Pres. Jess Rand; Gen. & Prof. Mgr.: Alison Grano Belanger
 Branch: New York, N.Y., 1776 Broadway Zip 10019. Tel: (212) 582-0025. Gen. Mgr. Wallace Magaziner.
 Affiliates: Elmus Beale Music Inc. (BMI), Kinship Music Inc. (ASCAP).
 Jonathan Music Co. Inc. (ASCAP), see Budd Granoff.
 Jondora Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500.
 Jonnar Music Publ'g Co. (BMI), see Heads Up.
 Jon Publ'g Co. (ASCAP), see Double Jon
 Jonvis Music Co. (BMI), 2000 1/2 Harcourt Ave., Los Angeles, Calif. 90016. Tel: (213) 935-9667. Pres. J. W. Spriggs; Gen. Mgr. D. W. Brown.
 Affiliates: Gigantic Publ'r (BMI), Raschid Music (BMI), Thrifty Music (ASCAP)
 Int'l rep.: France (Tremplin).
 JoRob Music Inc. (ASCAP), see Northchester
 Josco Music Co. Inc. (BMI), see Alouette Prod's
 Joshua Corp. (BMI), see General Music.
 Josie Music Publ'g Co. (ASCAP), see Big Seven—Adam R. Levy
 Josomo Music Co. (BMI), see Copyright Serv. Bureau
 Jot Music Co. (BMI), see Jalynne
 Jowil Music (BMI), see Amestoy
 Joyful Wisdom Music Co. (BMI), see Alkatraz Corner
 Jubilee Music Inc. (ASCAP), see Chappell
 Juldane Music Co. (BMI), 8037 13 St., Silver Spring, Md. 20910. Tel: (202) 333-7474. Pres. Jules M. Damian, VP. Robert H. Williams, Gen. & Sales Mgr. R. Jose Williams
 Juleco Music (ASCAP), see JJ Jules Ents
 Jules-Tone Music (BMI), see JJ Jules Ents
 Julie Music Corp., see Clara
 Julio-Brian Music Inc. (BMI), 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres. Nat. Tarnopol, Gen. Mgr. Irving Wiegand.
 Branch: Chicago, Ill., 1449 S. Michigan Ave. Zip 60605. Tel: (312) 427-0828. Mgr.: George Davis.
 Affiliates: BRC Music Corp. (BMI), Hog Music Inc. (ASCAP).
 June 16 Music Co. (BMI), see Mietus
 Jungle Bunny Music (ASCAP), see Brother
 Ralph Jusko Publ'ns Inc. (SESAC), see Willis
 N. S. Justinian Music Inc. (BMI), see United Artists.
 Just Music Corp. (BMI), see Schwartz.

K

K-D (BMI), 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres. H. Edwin Kennedy.
 K E C Music Inc., see Don Kirshner.
 K R P C O Music (BMI), (div. of Kiderian Recs. Prod'ns Corp.), 4926 W. Gunnison, Chicago, Ill. 60630. Tel: (312) 545-0861. Pres., Ray Beck; VP: George Peck.
 Branch: Montrose, Calif., 2612 Manhattans, Zip 91020. Tel: (213) 249-4844. Gen. Mgr.: Alan Vavrin.
 Affiliates: Dick/Hike Music (ASCAP), Shish-Ke-Bab (ASCAP), Victory Garden Music (BMI).
 Kady Music Publ'g Co. (ASCAP), PO Box 2235, Van Nuys, Calif. 91404. Tel: (213) 784-9550. Pres.: Bill Daly; Gen. Mgr.: Sandy Sagehorn; Prof. Mgr.: Jack Daniels.
 Kags Music Corp. (BMI), see Abkco Music Inc.
 Gus Kahn Music Co. (ASCAP), 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 462-6088. Owner. Donald Kahn.
 Affiliate: Sugarbush Music Inc. (ASCAP).
 Harold Kahn (BMI), 166-26 89 Ave., Jamaica, N.Y. 11432. Tel: (212) 229-3352. Pres. Harold Kahn.
 Kaiser Music (ASCAP); Tel: (813) 345-9180; Pres.: Phil Gernhard; see Gimp Music.
 Kale Music (BMI), Rt. 2, Newark, Ohio 43055. Tel: (419) 223-2677. Partner: L. F. Kazez.
 Kalmann Music Inc. (ASCAP), Hilltop Rd., Birchrunville, Pa. 19421. Tel: (215) 469-6965. Pres. & Mgr.: Kal Mann.
 Affiliate: Woodcrest Music Inc. (BMI).
 E. F. Kalmus Orchestra Scores Inc. (ASCAP), 13125 NW 47 Ave., Opa Locka, Fla. 33054. Tel: (305) 681-4683. Pres.: Thea Kalmus; VP. Gen. & Prof. Mgr.: Lawrence Galison.
 Branch: Hialeah Gardens, Fla., 9615 NW 80 Ave. Zip: 33014. Tel: (305) 822-5807. Gen. Mgr.: Frank Harvey.
 Kama Rippa Music Inc. (ASCAP), see Buddah.
 Karma Sutra Music Inc. (BMI), see Buddah.
 J. & J. Kammen (ASCAP), see Ashley.
 Kander & Ebb Inc. (BMI), see Chappell.
 Kangaroo (ASCAP), see Les Kangas.
 Kangaroo Music Inc. (BMI), c/o Fredric B. Gershon, 545 Fifth Ave., New York, N.Y. 10017. Tel: (212) 661-7132. Cable: RECORDLAW. Contact: Fred Gershon.
 Home office: England.
 Les Kangas Music Publ'g (BMI), 302 E. Dewey Ave., San Gabriel, Calif. 91776. Tel: (213) 288-5435. Owners: Les & Toni Kangas.
 Affiliate: Kangaroo (ASCAP).
 Karamar Publ'g Co. Ltd., see Controlled Sheet Music.
 Bob Karcy Music (ASCAP), 437 W. 16 St., New York, N.Y. 10011. Tel: (212) 989-1989. Cable: ROKINTAL. Pres.: Bob Karcy; Gen. Mgr.: Jack Arel.
 Int'l firm represented: Pygmalion (France).
 Karendepity Music (ASCAP), see Royalty Control Corp.
 Karla Music Co. (ASCAP), 12312 Sherman Way, North Hollywood, Calif. 91605. Tel: (213) 765-5968. Owner James Argiro.
 Edward Kassner Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.
 Katch Nazar Inc. (ASCAP), 185 Bleecker St., No. 15, New York, N.Y. 10012. Tel: (212) 677-1463. Pres. & Prof. Mgr.: Vincent Taft; Gen. Mgr. George Arslanian.
 Branch: Syracuse, N.Y., 1326 Midland Ave. Zip: 13205. Tel: (315) 475-2936. Gen. & Prof. Mgr. Z. Taft.
 Affiliate: Zag (BMI).
 Kawlus Music (ASCAP), see United Int'l Copyright.
 Richard Kaye Publ'ns, 2234 Laurel Canyon Blvd., Los Angeles, Calif. 90046. Tel: (213) 652-8182. Pres.: Richard Kaye.
 Affiliated firm: Budd Music Corp. (ASCAP)
 Affiliates: Greenleaf Music Inc. (ASCAP), Virgin Ear Music (BMI).
 Kaye-Smith Music (ASCAP), 2212 Fourth Ave., Seattle, Wash. 98121. Tel: (206) 682-0420. Gen. Mgr. George Toles.
 Affiliate: Snouqualmie Music (BMI).
 Kaymar Music (BMI), 3529 Flannery Ln., Baltimore, Md. 21207. Tel: (301) 944-4823. Pres. & Prof. Mgr. Anthony A. Smelgus; Gen. Mgr.: Mary Lou Smelgus.
 Kayteekay Music (ASCAP), see Glen Campbell.
 Keblo Music Co. (BMI), see Eden.
 Keca Music Inc. (ASCAP), see Rip.
 Keel Music Publ'g Co. Inc. (BMI), see Big Seven—Nom
 Joe Keene Music Co. (BMI), PO Box 602, Kennett, Mo. 63857. Tel: (314) 888-3032/2995. Pres.: Joe Keene
 Affiliates: Cone Music Co. (BMI), Happy Day Music Co. (BMI), Lincoln Road Music Co. (BMI).
 Keeta Music Co. (BMI), see Briarmeade.
 Keishval Ents. Inc., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 757-7890. Pres. Henry Nash, Gen. Mgr. Millie Jackson.
 Keith Music (ASCAP), 22424 De Grasse Dr., Woodland Hills, Calif. 91364. Tel: (213) 883-6183. Pres.: Barney Fields.
 Affiliate: Ken Rose Music (BMI)
 Kellaway Music, see Cohen & Boyle.
 Kelly Music Publ'ns (BMI), see Country Star.
 Kelton Inc. (ASCAP), 68 Memorial Hwy., New Rochelle, N.Y. 10801. Tel: (914) 633-6059. Pres.: H. J. Lengsfelder.
 Affiliates: Pleasant Music Publ'g Corp. (ASCAP). Saka Music (BMI), Sing & Dance Music Publ'g Co. (ASCAP).
 Kemo Music Co. (BMI), see Herb Monteil & Beechwood
 Kenbar Music Corp. (BMI), see Greenbar.
 Kendor Music Inc. (SESAC), see Publishers' Licensing Corp.
 Kennett Music Co. (BMI), see Copyright Serv. Bureau
 Kentucky Colonel Music (BMI), 734 Fairview Ave., Sierra Madre, Calif. 91024. Tel: (213) 355-7213. Pres.: John Delgatto; Gen. Mgr. John Marion.
 Kenwood Music Inc. (BMI), 135 E. 44 St., Suite 409, New York, N.Y. 10017. Tel: (212) 986-5414. Pres. Jeffrey S. Kruger; Gen. Mgr. Louis Zimman.
 Affiliates: Ember Ents. Inc. (BMI), Hillbrow (ASCAP).
 Int'l firms represented: Ed. Musicales Catalogue (France), Florida (UK), Gloucester (UK), Henney (UK), International Music of Italy—IMI (Italy), Mark Music (UK), Metropole (UK), Mood Music (UK), Sharon (UK), Sleeping Bunny (UK), Soul Music (UK), Sparta (Nether-

lands), Sparta Florida (UK), York (UK).
 Int'l reps.: UK (Ember, Florida Music Group).
 Keristene Music Ltd. (BMI) (div. of Kenneth H. Smith Assoc'd Prod'ns), PO Box B, 1594 Richfield Ave., Rosamond, Calif. 93560. Tel: (805) 256-2824. Pres.: Kenneth H. Smith; Gen. Mgr.: Irene J. Smith; Prof. Mgr.: Irvin E. Kort.
 Kern River Music (BMI), 2200 Fremont, Bakersfield, Calif. 93304. Tel: (805) 832-6633/6897. VP. Angie Woods.
 Keshman Music (ASCAP), see David Rubinson.
 Kessler Music (BMI), 717 Carson Ave., La Junta, Colo. 81050. Tel: (303) 384-2421. Sales Mgr.: Horace A. Kessler.
 Kevin Lee Music (BMI) (div. of Lee Stoller Ents. Inc.), 120 Hickory, Madison, Tenn. 37115. Tel: (615) 383-5420. Pres.: Lee Stoller.
 Affiliates: Cindy Lee Music (BMI), Cristy Lane Music (ASCAP), Tammy Lee Music (BMI).
 Kewpie Music (ASCAP), see Copyright Serv. Bureau.
 Keymen Music Co. (BMI), see Copyright Serv. Bureau.
 The Kids Music Inc., see Cohen & Boyle.
 Kilynn Music Publ'g Inc. (BMI), see Mietus.
 Kimkris Music (BMI), 202 Wisconsin St. NE, Albuquerque, N.M. 87108. Tel: (505) 255-8425. Pres.: John Wagner.
 Kimlyn Music (ASCAP), see Sheryln & Copyright Serv. Bureau.
 Kim-Pat Publ'g (SESAC), 301 S. Main, Fayetteville, Tenn. 37334. Tel: (615) 433-1683. Pres.: Elynn Trigg.
 Affiliate: Kris Publ'g Co. (SESAC).
 King Coal Music Inc. (ASCAP), see Coal Miners Music.
 King Henry Music (BMI), 1851 Lehigh St., Easton, Pa. 18042. Tel: (215) 258-4461. Pres.: Henry Casella.
 King Richard Publ'g Co. (BMI), see Sherwood Forest.
 Kingsley Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Kingsmen Publ'g Co. (BMI), Box 922, 2815 35 St. NW, Cleveland, Tenn. 37311. Tel: (615) 472-4913. Pres.: Eldridge L. Fox; Gen. Mgr.: Jack Clark.
 Kings Road Music (BMI), see Gillin Group.
 Kinship Music Inc. (ASCAP), see Jonapoo.
 Kipahulu Music Co. (ASCAP), c/o Colgems Music Corp., 711 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4400.
 Kirchstein Publ'g Co. (BMI), 123 Water St., Sauk City, Wis. 53583. Tel: (608) 643-3304. Pres.: Jim Kirchstein.
 Affiliate: Seven Sounds Publ'g Co. (ASCAP).
 Don Kirshner Music Inc., 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 489-0440. Pres.: Don Kirshner, Gen. Mgr.: Wally Gold; Prof. Mgr.: Roger Grod.
 Affiliate: KEC Music Inc.
 Int'l rep.: UK (Warner Bros.) (SEE ADVERTISEMENT).
 Kirzo Music (ASCAP), see Copyright Serv. Bureau.
 Kit Kat Music (BMI), 615 Preston Dr., South Bend, Ind. 46615. Tel: (219) 287-7355. Pres. Bill Pritchett.
 Kitten Britches Music (BMI), PO Box 11746, Nashville, Tenn. 37211. Tel: (615) 833-7658. Owner: Frank S. Koger.
 Kitty-Anne Music Co. (ASCAP), see Budd Granoff.
 Neil A. Kjos Music Co. (SESAC), 525 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 692-4508. Pres. & Gen. Mgr.: Neil A. Kjos Jr.
 Affiliates: General Words & Music Co. (ASCAP), Loop Music Publ'g Co. (ASCAP), Palma Music Co. (SESAC), J.A. Parks Co. (SESAC), Parks Music Corp. (SESAC), Tuskegee Music Press (SESAC).
 Kleen Green Prod'ns (BMI), see A. Schroeder.
 Klingman Music (BMI), see Open End.
 Klondike Ents. Ltd. (BMI), see Mietus.
 Klown's Publ'g Co. Inc. (BMI); Pres.: Irvin Feld; Gen. Mgr.: Joseph E. D'Imperio, see Ringling Bros.
 Knee Trembler Music, see Fourth Floor.
 Knob Hill Publ'g Co. (BMI), see Catalpa.
 Knobs Music Co. (ASCAP), see Mietus.
 Knollwood Music Corp. (ASCAP), see Fred Ahlert.
 Knowles Music (BMI), see Royalty Control Corp.
 Knud-Feldt Music Co. (BMI), c/o Sceneville Rec. Co., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 523-9000. Pres. Robert L. Knudsen; VP: Arthur J. Kleinfield; Nat'l Publ'g Dir.: James Knudsen.
 Koala Music (ASCAP), 2000 Madison Ave., Memphis, Tenn. 38104. Tel: (901) 278-4052. Pres.: John E. Fry, Gen. Mgr.: Terry D. Manning.
 Affiliated firm: Music Music Music Inc. (ASCAP).
 Int'l rep.: England (Island).
 Kodzo Music, see Picasso.
 Kohaw Music Inc. (ASCAP), see David Rosner.
 Konakai Publ'g Co. (BMI), see Herb Monteil & Beechwood.
 Kondas Music Publ'g Co., 1405 Allen Ave., Ashtabula, Ohio 44004. Tel: (216) 964-7862. Pres.: Gus Kondas; Gen. Mgr. Charles Kondas.
 Kool Soul Music (BMI), see Mietus.
 Kooper Music Co. (BMI), see Mietus.
 Kosmic Lady Music Publ'g Co. (ASCAP), see Studio 10.
 Koussevitzky (Ed.) (ASCAP), see Boosey & Hawkes.
 John Krachtus Co. (SESAC), see Vitak-Elsnic.
 Kradar Music Co. (ASCAP), see Sam Fox.
 Krandon Music Co. (BMI), see Copyright Serv. Bureau.
 Kris Publ'g Co. (SESAC), see Kim-Pat.
 Kropotkin (ASCAP), 273 New York Ave., Huntington, N.Y. Tel: (516) 423-8328.
 Affiliate: By Full Co. (BMI).
 Kryder Music Corp. (BMI), see Copyright Serv. Bureau
 Kulberg Music (BMI), see Open End.
 Kuptillo Music (ASCAP), PO Box 24829, Zip. 90024; 1800 Century Park E., Suite 800, Los Angeles, Calif. 90067. Tel: (213) 479-4389. 553-5000. Owners: Steve Kupka, Emilio Castillo; Gen. Mgr.: Ron Barnett.

L

L F Music Group, c/o Famous Music, 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel: (212) 333-7000. Pres.: Lewis Futterman.
 Affiliated firm: Famous Music Corp. (ASCAP).
 Affiliates: Growl Music (BMI), Meager Music (BMI), Pamelarosa Music Inc. (ASCAP), Pelew Music Inc. (ASCAP).

Int'l firm represented: Andover (UK).
Int'l reps: France (Societe d'Editions Musicales), Germany (J. Michel), Italy (RCA), Sweden (Sweden Music), UK (Andover).

Labrador Music Corp. (BMI), see Chappell.
 La Brea Music (ASCAP), see Rondor.
 La-Car Publ'rs (BMI) (div. of Jessup Recs. Inc.), 3150 Francis St., Jackson, Mich. 48203. Tel (517) 782-3445. Pres. Larry Jessup; Prof. Mgr.: Carl C. Fracala.
 Ladd Music Co. (BMI), 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Owner: Phil Ladd.
 Lady Casey Music (BMI), see Trust Music.
 Lady Jane Music (BMI), c/o Abraham Somer Esq., Mitchell, Silberberg & Knupp, 1800 Century Park E., Suite 800, Los Angeles, Calif. 90067. Tel (213) 553-5000. Cable: SILMITCH. Owner: Hoyt Axton.
 Lady Mac Music Co. (ASCAP), see Bourne.
 J. R. LaFleur (ASCAP), see Boosey & Hawkes.
 Lair Music Publ'g Co. Inc. (BMI), see Lonzo & Oscar.
 Lake Forest Music Co. (ASCAP), see Tommy D.
 LaLanne Inc. (ASCAP), see A. Schroeder.
 La Lou Music (BMI), 3211 Johnston St., Lafayette, La 70501. Tel: (318) 234-4118. Pres. Carol J. Rachou.
 Lamajay Music, see Copyright Serv. Bureau.
 Lamplighter (BMI), 2227 Fifth Ave., Seattle, Wash. 98121. Tel: (206) 623-2030. Contact: Kearney W. Barton.
 Lance Jay Music (ASCAP), see Morris Long & Johnson.
 Landers-Roberts Music (ASCAP), 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel (213) 273-5050. Pres. Hal Landers; Gen. Mgr. Bobby Roberts; Prof. Mgr. Brendan Cahill. (Administered by Blackwood Music).
Affiliate: Hot Rock Music (BMI).
 Language of Sound Inc. (ASCAP), see Green Apple.
 Stuart Lanis Music Inc. (BMI), 1273 1/2 N. Crescent Heights Blvd., Los Angeles, Calif. 90046. Tel (213) 656-8100. Pres.: Stuart Lanis.
Affiliate: Peter Piper Publ'g (ASCAP).
 Lansdowne Music Publ'rs (ASCAP), 1549 N. Vine, Hollywood, Calif. 90028. Owner: Norman Malkin.
Affiliate: Bloor Music Publ'g (BMI).
 Lantana Music Inc. (BMI), PO Box 175, Ojus Sta., Miami, Fla. 33163. Tel (305) 651-7629. Pres. & Gen. Mgr. Jack P. Bluestein; Prof. Mgr. Kevin McManus.
 Laonda Music (ASCAP), see Music Maximus.
 Lara Music (BMI), see Equinox.
 Lar-Bell Music Corp. (BMI), see A. Schroeder.
 Larilee Publ'ns (ASCAP), 5642 Beck Ave., North Hollywood, Calif. 91601. Tel: (213) 877-7004. Pres. Elizabeth Horton.
Affiliates: Cherrolyne Music (BMI), Darren Music (ASCAP), Glen-Glad Music (BMI), Round-Up Music (BMI).
 Lark Music Inc. (BMI), see Sidney A. Seidenberg.
 Larsam Music Inc. (ASCAP), see Larry Spier.
 La Salle Music Publ'rs Inc. (ASCAP), see Peer-Southern.
 Lassie Publ'g Co. (ASCAP), see A. Schroeder.
 Last Laugh Music Co. (BMI), see A. Schroeder.
 Laughing Duck Music Publ'g Co. (BMI), see Studio 10.
 Launior Music Corp. (ASCAP), see Tash.

Laurlan Music (ASCAP), see Chappell.
 Laurentian Music, see Copyright Serv. Bureau.
 Law Publ'g Co. (BMI), PO Box 5777, Saraland, Ala. 36571. Tel. (205) 675-4431. Pres. Lois Anne Whiting. Gen. Mgr. Doc Whiting; Prof. Mgr. Jamey Whiting.
 Lawson-Gould Music Publ'rs Inc. (ASCAP), see G. Schirmer.
 Mabel Lawton Music (BMI), see Mietus.
 Laze Music (ASCAP), see David Rubinson.
 Lazy Canary Music Co. (BMI), see A. Schroeder.
 Lazy Libra Music Co. (ASCAP), see Fullness.
 Lea Pocket Scores, PO Box 138, Audubon Sta., New York, N.Y. 10032. Tel: (212) 866-4026. Pres. F. Steinhardt (Distributed by Theodore Presser).
Int'l rep.: Austria (Universal).
 Lear Music Inc. (ASCAP), 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel (213) 273-4070. Pres. Jack Rael. Gen. Mgr.: Fran De Leon.
Branch: New York, N.Y., 768 Fifth Ave., Suite 1755. Zip 10019. Tel (212) 752-9626. Gen. Mgr. Dorothy Salfar.
Affiliate: Egap Music (BMI).
 Le Bill Music Inc. (BMI), 4930 Camp Bowie, Suite A, Fort Worth, Tex. 76107. Tel (817) 738-8843. Mgr. Major Bill Smith.
Int'l branch: England.
Affiliate: Marbill Music (BMI).
 Leblon Music Corp. (BMI), see Copyright Serv. Bureau.
 Leddel Music Co. (ASCAP), 5325 Sunset Blvd., Hollywood, Calif. 90027. Tel (213) 665-8020. Pres. Delton Kacher, Mgr.: H.A. Tanner.
 Leecowan Music (BMI), see Yuggoth.
 Leeds Music Corp. (ASCAP), see MCA Music.
 Foy Lee Publ'g (BMI), see Jamie.
 Kevin Lee Music (BMI), see listing under "K".
 Lee's Publ'g, 510 Vienna Woods, Cincinnati, Ohio 45211. Tel (513) 662-9446. Pres. Bill Lee. Gen. Mgr. S. Paterson.
 Mylon LeFevre (BMI), PO Box 400, Atlanta, Ga. 30301. Tel (404) 355-8680. Pres. & Prof. Mgr. Mylon LeFevre. Gen. Mgr. Ann Russell.
Branch: New York, N.Y., 1790 Broadway. Zip 10019. Tel (212) 765-8450. Gen. Mgr. Bud Prager.
Affiliates: Holy Smoke Music (ASCAP), St. Lucifer Inc. (ASCAP).
 Leigh Group Inc., 3 E. 57 St., New York, N.Y. 10019. Tel (212) 421-6880. Pres. Milton Herson; Gen. Mgr. Alan Honig; Creative Dir. Mitch Leigh.
Affiliates: Renleigh Music Inc. (BMI), Andrew Scott Inc. (ASCAP).
 Leilani Music Co. (ASCAP), see Seven Palms.
 Leivas Publ'g Co. (BMI), 2037 Milton St., Riverside, Calif. 92507. Tel (714) 686-2670. Pres. Leona P. Leivas.
 Lemco Music Publ'g Co. (BMI), PO Box 8013, 2518 Southview Dr., Lexington, Ky. 40503. Tel (606) 277-1184. VP. Cecil Jones.
 Lenel Music Publ'g (ASCAP), 5007 F St., Philadelphia, Pa. 19124. Tel (215) 533-8799. Pres. Len Stark; Gen. Mgr. Ronald Stark.
Affiliate: Moon Lake Publ'g (BMI).

Lenry Publ'g Co. Inc. (ASCAP), see Su-Ma.
 Hal Leonard Publ'g Corp. (ASCAP), 64 E. Second St., Winoona, Minn. 55987. Tel (507) 454-2920. Pres. Roger Busdicker, VP. A.R. Waldorf.
Branches: Hollywood, Calif., 6223 Selma Ave. Zip 90028. Tel (213) 462-6088. Gen. Mgr. Donald Kahn—Milwaukee, Wis., 6525 W. Bluemound Rd. Zip 53213. Tel (414) 774-3630. Gen. Mgr.: Keith Mardak.
Int'l rep.: UK (International Entertainment).
 Leonard Prod'ns Inc. (BMI), PO Box 222, Gainesville, Tex. 76240. Tel (817) 466-4076. Pres. Joe M. Leonard Jr.
 Lepc Music (BMI), see Vado.
 Leprechaun Music Inc. (BMI), see Five Sisters.
 Lessor Music Inc. (BMI), see Alouette Prod'ns.
 Lessa Music (BMI), see Copyright Serv. Bureau.
 Les Trois Mousquetaires USA, 315 S. Beverly Dr., Suite 410, Beverly Hills, Calif. 90212. Tel: (213) 553-1601. Pres. Guy L. Herisson. Gen. Mgr. Michael Shapiro; VP. Antony Lytle.
Home office: France.
 Let There Be Music Inc. (ASCAP), see Buzz Cason.
 Leveland Publ'g Co. (BMI), 910 Currie St., Fort Worth, Tex. 76107. Tel (817) 332-3821. Owner: John Patterson.
 Levrie & Brown Music (BMI), see Copyright Serv. Bureau.
 Levisa Music Inc. (BMI), PO Box 38, Grundy, Va. 24614. Tel (703) 935-4661. Pres. & Gen. Mgr. James F. Prater. Prof. Mgr. Jean A. Prater.
Affiliate: Prater Music Inc. (ASCAP).
 Levites Music Inc., see Copyright Serv. Bureau.
 Adam R. Levy & Father Ent's Inc. (BMI), see Big Seven.
 Lou Levy Music Co. Inc. (ASCAP), 130 W. 56 St., Suite 601, New York, N.Y. 10019. Tel (212) 765-6760. Pres. Lou Levy. Gen. Mgr. L.L. Levy. Prof. Mgr. Flip Black.
Affiliate: Stone Lane Music Corp. (BMI).
 Lewri: Music Publ'g Co. Inc. (ASCAP), see Ashley.
 Lexicon Music Inc. (ASCAP), see Word Music.
 Lichelle Music Co. (ASCAP), 4215 Hood Ave., Burbank, Calif. 91505. Tel (213) 849-7409, 845-4995. VP & Gen. Mgr. Michelle Kay.
 Lillenas Publ'g Co. (SESAC), PO Box 527, Kansas City, Mo. 64141. Tel (816) 931-1900. Gen. Mgr. M.A. Lunn.
Affiliates: Beacon Hill Music (SESAC), Nazarene Publ'g House (SESAC).
 Lillian Music Inc., 110 Riverside Dr., New York, N.Y. 10024. Tel (212) 595-1948. Dirs. Toby Marnis, Dave Stein Lily (3M), see Eden.
 Lima: Music Inc. (BMI), 618 S. Ridgely Dr., Los Angeles, Calif. 90036. Tel (213) 934-4033. Pres. Max Feintag.
 Limbridge Music Corp. (ASCAP), see Larry Shayne.
 Limelight Music (BMI), Owner & Pres. Kenneth W. Johnson, see Country Mile.
 Limestone Music (BMI) (div. of Cavern Sound Corp.), 16400 E. Truman Rd., Independence, Mo. 64050. Tel (816) 836-4000. Pres. Gerald W. Riegler. Co- & Prof. Mgr. John Pearson.
 Limmie Music (BMI), Co-Pres. & Prof. Mgrs. Alan Klein, Stephen Metz, see Wednesday Morning.
 Linchris Music (BMI), 777 Elm St., Denver, Colo. 80220.

HITS! HITS! HITS! HITS! HITS! HITS!

HITS! HITS! HITS! HITS! HITS! HITS!

ALL THE THINGS YOU ARE
 BABY YOU'VE GOT WHAT IT
 TAKES
 BE A CLOWN*
 BEYOND THE SEA
 BILL
 BLAME IT ON MY YOUTH
 BLUE CHRISTMAS
 BLUE VELVET
 CANADIAN SUNSET
 CAN'T HELP LOVIN' DAT MAN
 CAROUSEL (SCORE)
 CINCO ROBLES
 COTTON BLOSSOM*
 DECK OF CARDS
 ENDLESSLY
 FINE ROMANCE, A
 GOIN' OUT OF MY HEAD
 GONNA GET ALONG WITH YA
 NOW
 HONEY

HURT SO BAD
 I WANT A GIRL
 I WILL WAIT FOR YOU
 I WON'T DANCE
 I'M OLD FASHIONED
 I'M ON THE OUTSIDE LOOKING IN
 I'VE TOLD EV'RY LITTLE STAR
 KISS ME KATE (SCORE)
 LAST TIME I SAW PARIS, THE
 LITTLE GIRL BLUE
 LITTLE GREEN APPLES
 LONG AGO AND FAR AWAY
 LOOK FOR THE SILVER LINING
 LOVELY WAY LOVELY WAY TO
 SPEND AN EVENING
 MAKE BELIEVE*
 MY ROMANCE
 OL' MAN RIVER*
 POETRY IN MOTION
 PRETTY BLUE EYES
 RECKLESS*

SHUTTERS AND BOARDS
 SMOKE GETS IN YOUR EYES**
 SO IN LOVE
 SONG IS YOU, THE
 STROLL, THE**
 SUDDENLY THERE'S A VALLEY
 TAKE ME BACK
 THEY DIDN'T BELIEVE ME
 TO KNOW HIM IS TO LOVE HIM
 WATCH WHAT HAPPENS
 WAY YOU LOOK TONIGHT, THE
 WAYWARD WIND, THE
 WHEN MY BABY SMILES AT ME
 WHO**
 WHY WAS I BORN
 WONDERFUL TIME UP THERE, A
 YESTERDAYS
 YOU'LL NEVER WALK ALONE
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 Lingua Musica (BMI), 11225 Ewing Circle, Minneapolis, Minn. 55431. Tel: (612) 888-2011. Owner: C.B. Brown.
 Linjo Music (BMI), 8157 Ferguson, Dallas, Tex. 75228. Tel: (214) 321-2583. Pres.: Joey Cash.
 Branch: Englewood, N.J., 169 E. Hudson, Zip: 07631. Tel: (201) 568-5681. Gen. Mgr.: Joan Gran-ger.
 Lion Head Music (BMI), 9300 S. Throop St., Chicago, Ill. 60620. Tel: (312) 638-3383, 238-8075. Pres.: Danny Raye Leake; VP & Gen. Mgr.: Rick Hartung.
 Int'l branch: Germany, L & H Prod'ns.
 Lion Publ'g Co. Inc. (BMI), see Don Music & ABC/Dunhill.
 Lion Tracks Music (BMI), see Chappell.
 Lip-Pick Music (BMI), see Mietus.
 Lishing (BMI), see Penscope.
 Lissauer Music Cos. Inc., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2828. Pres. & Gen. Mgr.: Robert Lissauer.
 Int'l branch: England.
Affiliates: Ellison Music Corp. (BMI), Robert Lissauer Publ'g Corp. (ASCAP), Vincent Youmans Co. (ASCAP).
 Robert Lissauer Publ'g Corp. (ASCAP), see Lissauer
 Mosie Lister Publ'ns (SESAC), 11306 Carrollwood Dr., Tampa, Fla. 33618. Tel: (813) 935-2988. Pres.: Mosie Lister.
 Lit Cal., see Copyright Serv. Bureau.
 Little Ann Music (BMI), 614 Dennis, Houston, Tex. 77006. Tel: (713) 528-5521. Mgr.: Russ Reeder.
 Little Darlin' Music (BMI), see Martin Cooper.
 Little Debbie Music (ASCAP); Pres.: Thomas Fausto, Gen. Mgr.: John Wolf, see Masterview.
 Little Dickens Music Publ'rs (ASCAP), see Segel Rubinstein & Gordon.
 Little Dipper Music Corp. (BMI), see Big Seven.
 Little Duke Music Co. (BMI); VP: James Hampton, Int'l Catherine Daniels; see Joba Music.
 Littlefield Music Inc. (ASCAP), see Gordon.
 Little Foxborough Music Inc. (BMI), see Mietus.
 Little Giant Music Publ'g Co. (BMI), 1545 N. Bronson Ave., Hollywood, Calif. 90028. Tel: (213) 469-4972. Pres. F.R. Mathis; Gen. & Prof. Mgr.: Bud Mathis
Affiliate: Tisra Til Music (BMI).
 Little Gravel Music Publ'g Inc. (ASCAP), see Chappell.
 Little Hurry Music Inc. (BMI), see Mietus
 Little Jim Music (ASCAP), see Jim McCoy.
 Little M Music (BMI), see Su-Ma.
 Little People Music (BMI), see Chappell
 Little River Publ'g Co. (BMI), 131 N. Porter, Norman, Okla. 73069. Tel: (405) 321-9242. Pres.: Bobby Warren. Gen. Mgr.: Dorothy Warren; Prof. Mgr.: Carl Warren.
 Little Roger Music (BMI), see Jo-Jar-O.
 Little Things Music (BMI), see Jo-Jar-O.
 Littleton (BMI) (div. of Horseshoe Dist. & Serv. Co.), 3510 Langley Dr., South Bend, Ind. 46614. Tel: (219) 291-3262. Gen. Mgr.: Ruth Brown.
 Branches: Long Beach, Calif., 3713 Fanwood Ave. Zip: 90808. Tel: (213) 429-1700—Nashville, Tenn., Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: (615) 226-3333.
 Liturgical Press Inc., see Theodore Presser.
 Live-Vire Music Publ'rs (BMI), PO Box 824, 407 Alamance St., Gibsonville, N.C. 27249. Tel: (919) 449-6729. Pres.: David Lee Perkins; Mgr.: Alice R. Perkins
 Living Music Inc. (BMI), see Chappell.
 Lizzie Lou Publ'ns Inc. (BMI), PO Box 647, Hendersonville, Tenn. 37075. Tel: (615) 824-7661. Pres.: Bobby Osborne.
Affiliate: Rocky Top Music Inc. (BMI)
 Lloyd Music (SESAC), see Rondor.
 Loaves & Fishes Music Co. Inc. (BMI), see David Rosner.
 Lola Publ'g Corp. (BMI), 20 West End Ave., New York, N.Y. 10023. Tel: (212) 245-7933. Mgr.: Leona Apostoleris; Prof. Mgr.: Monica Boscia.
 Lollipop Music Corp. (BMI), 214 E. 70 St., New York, N.Y. 10021. Tel: (212) 288-8728. Pres.: Ed Miller, VP Trade Martin.
 Lombardo Music Inc. (ASCAP), see 20th Century.
 Lone Lake Songs Inc. (ASCAP), PO Box 126, Elmsford, N.Y. 10523. Tel: (914) 592-7983. Pres.: Ronnie Carpenter
Affiliates: Dietz Music (BMI), Figurate Music Co. (ASCAP).
 Loney Tunes (ASCAP), see David Rubinson.
 Longhair Music (ASCAP), see Budd Music.
 Longstreet Music (BMI), see Ironside.
 Lonport Music Corp. (BMI), see Sidney A. Seidenberg.
 Lonzo & Oscar Music Publ'g Co. (BMI), PO Box 208, Goodlettsville, Tenn. 37072. Tel: (615) 859-3441. Pres.: Fred F. Carter Jr.
Affiliates: Lair Music Publ'g Co. Inc. (BMI), Rondee Music Publ'g Co. (ASCAP).
 Looking Glass Music Inc. (BMI), see Copyright Serv. Bureau.
 Lookout Music Co. (ASCAP), see Excellerac.
 Loop Music Publ'g Co. (ASCAP), see Neil A. Kjos.
 Lord Sutch Music (ASCAP), see Cohen & Boyle.
 Lorenz Inds. (ASCAP), 501 E. Third St., Dayton, Ohio 45401. Tel: (513) 228-6118. Partners Ed B., Geoffrey R. & Steven R. Lorenz.
Affiliates: Capella Music (ASCAP), Cobble Hill Music (BMI), Heritage Music Press (ASCAP), Lorenz Publ'g Co. (ASCAP), McAlfee Music Corp. (ASCAP), Sacred Music Press (ASCAP).
 Lorenz Publ'g Co. (ASCAP), see Lorenz Inds.
 Lorijoy Music, see Copyright Serv. Bureau.
 Loring Music Co. (BMI), 1048 N. Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 276-7103. Pres.: Mike Conner. (Administered by Chappell Music).
Affiliates: Annabelle Music (BMI), Chandler Music Co. Inc. (ASCAP), Mike Conner Music Corp. (BMI), Musetta Music Co. Inc. (ASCAP), Piano Picker Music Inc. (BMI), Timsonac Music Inc. (ASCAP).
 Lost Tundra Music (ASCAP), 1201 18 St., Denver, Colo. 80202. Tel: (303) 534-0127. Pres.: J. Carlos Schidlowski; Gen. Mgr.: Patrick West.
Affiliates: Continental Divide Music (BMI), Mother

Goose Music (ASCAP), Rocky Mountaineer Music (BMI).
 Lothlorien Music (ASCAP), see Michlin & Hill & Publishers' Licensing Corp.
 Lotmor Music (BMI), see Royalty Control Corp.
 Lotsa Music, 1050 Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 278-3900. Contact: Peter Rachtman.
 Louie B. Publ'g Co. (BMI), 2300 E. 49 St., Kansas City, Mo. 64130. Tel: (816) 861-5472. Owner & Gen. Mgr.: L.M. Brown.
 Lou-Jean Music (BMI), PO Box 36, Oakland Gardens Sta., Flushing, N.Y. 11364. Tel: (212) 423-3781. Pres.: Arthur Braun; Prof. Mgr.: Gary Soufarapis.
 Lovable Music Corp. (BMI), see Big Seven—Big Seven.
 J. C. Love Publ'g Co. (BMI), see Beechwood.
 LoveLane Music Publ'rs (BMI), 30542 Southfield Rd., Suite 228, Southfield, Mich. 48076. Tel: (313) 642-8114. Pres.: Sam Kaplan.
Affiliates: Boo-ga-loo Music (BMI), Mister Sam Music (ASCAP), Mystical Music Co. (BMI).
 Loveline Music(ASCAP), see Sword & Shield.
 Love Music Co. (ASCAP), see Sylvia.
 Lovers Oak Music (BMI), 3811 Wylva Ave., Brunswick, Ga. 31520. Tel: (912) 265-1340. Pres.: Peggy Ann Munson.
 Loving & Loving Music Co. (BMI), 4128 Lorain Ave., Cleveland, Ohio 44113. Tel: (216) 631-5877. Pres.: Don Loving; Gen. Mgr.: Sherill Loving; Prof. Mgr.: Dee Johnson.
 Low Down Music (BMI), see Alfieri.
 Lowery Group (BMI), PO Box 9687, 1224 Fernwood Circle, Atlanta, Ga. 30319. Tel: (404) 233-6703. Pres.: Bill Lowery, VP: Mary H. Tallent; Prof. Mgr.: Joseph A. Carrier; Promo. Dir.: Mike Clark; Int'l Dir.: Marian Lunt.
 Int'l branch: England.
Affiliates: Brother Bill's Music (ASCAP), Brother Karl's Music Inc. (BMI), Low-Ja Music (BMI), Low-Rico (BMI), Low-Sal Inc. (BMI), Low-Thom (BMI), Low-Twi Music Inc. (BMI), Songs of Faith (BMI), Tecumseh Music (BMI), Terri Music Co. (ASCAP), Wonder Music Co. Inc. (BMI), Young World Music (BMI).
 Int'l reps.: Australia (Woomera), Italy (Musicali Lowery), Japan (CBS Int'l in USA), Latin America & Mexico (CBS Int'l in USA), Sweden (Sweden Music).
 Low-Ja Music (BMI), see Lowery Group.
 Low-Note Publ'g Co. (BMI), see Crazy Cajun.
 Low-Rico (BMI), see Lowery Group.
 Low-Sal Inc. (BMI), see Lowery Group.
 Low-Thom (BMI), see Lowery Group.
 Low-Twi Music Inc. (BMI), see Lowery Group.
 Loyd of Nashville Music (BMI), see House of Loyd.
 Loyola Music (BMI), see Mietus.
 Ludix Publ'g Co. Inc. (BMI), see Mietus.
 Ludlow Music Inc. (BMI), see TRO.
 LuduKay Inc. (BMI), see Sapphire.
 Lu-Jac Music Inc. (ASCAP), see Chappell.
 Luna Grande Music, 1800 N. Argyle Ave., Suite 407, Hollywood, Calif. 90028. Tel: (213) 464-7235.
Affiliates: Blackhawk Music Co. (BMI), Dayton Music Corp. (ASCAP), Greenwood Music Co. (BMI).
 Lupercalia Music Publ'g Co. Inc. (ASCAP), see Five Sisters.
 Lupet Music Inc. (BMI), see Cimino.
 Luray Music Co. (BMI), PO Box 62, Luray, Va. 22835. Tel: (703) 743 6715. Cable: LUINCO. Pres.: Owen F. Silvious.
 Lu-Tal Publ'g (BMI), PO Box 842, Bakersfield, Calif. 93302. Tel: (805) 871-5490. Pres.: Charles Owen.
Affiliate: Owen Publ'n (BMI).
 Lynda Music (ASCAP), see Skip Taylor.
 Lyn-Lou Music Inc. (BMI), PO Box 50381, Nashville, Tenn. 37205. Tel: (615) 244-5614. Pres.: Evelyn Turbeville; Prof. Mgr.: Larry Rogers
Affiliates: Bill Black Music Inc. (ASCAP), Younger Publ'g Co. Inc. (BMI).
 Lynnstorm Publ'g Co. (ASCAP), see Irving Mills.
 Lyr Music Co. (ASCAP), 133 W. 69 St., New York, N.Y. 10023. Tel: (212) 874-3360. Owner: Norm Henry.
Affiliate: Hendon Music Inc. (BMI).
 Lyrsgong Publ'g Co. (BMI), 1227 Spring St. NW, Atlanta, Ga. 30309. Tel: (404) 873-6425. Pres.: Harry Karras; VP: R.B. Richardson.
Affiliate: Seyah Music Inc. (BMI).
 Lyrical World Co. (BMI), see Copyright Serv. Bureau.

M


M A M Music Publ'g Corp. (ASCAP), see MCA Music.
 M B P Music (ASCAP), see Chappell.
 M C A Music (ASCAP) (div. of MCA Inc.), 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Cable: MUSICOR. Pres.: Salvatore T. Chiantia.
 Branch: Hollywood Calif., 1777 N. Vine St. Zip: 90028.
 Int'l branches: Australia (Leeds), Brazil (MCA do Brasil), Canada (Leeds), Germany (MCA), Japan (Revue), Netherlands (Leeds Muziek Holland), UK (Leeds).
Affiliates: Champion Music Corp. (BMI), Duchess Music Corp. (BMI), Flanka Music Corp. (ASCAP), Fontaine Music Corp. (ASCAP), Leeds Music Corp. (ASCAP), MAM Music Publ'g Corp. (ASCAP), Management Agency & Music Publ'g Inc. (BMI), Northern Music Co. (ASCAP), Pickwick Music Corp. (ASCAP), Spanka Music Corp. (BMI), Two Beat Music (BMI).
 Int'l firms represented: British & Continental Music Agencies Ltd. (UK), Le Chant du Monde (France), Edizioni Suvini Zerboni (Italy), Hans Gerig/Arno Volk Verlag (Germany), Mezhdunarodnaya Kniga (USSR).
 Int'l reps.: Argentina (Universal Films), France (Societe Intercontinental de Musique), Italy (Pickwick), Spain (Southern Music Espanola), Sweden (Sweden Music).
 M-E Music Co. (ASCAP), 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel: (212) 757-5105. Owners: William H. Borden, Claire R. Olivier
 m f Music Inc. (ASCAP), see Copyright Serv. Bureau
 M G B Prod'ns, see Ricci Mareno.
 M G M Sounds of Memphis, 904 Rayner, Memphis, Tenn. 38114. Tel: (901) 274-7220. Pres.: Eugene Lucchesi; Gen. Mgr.: Ric Levatino.
Affiliates: Beckie Publ'g Co. Inc. (BMI), By-Genie Music

Inc. (BMI), Gre-Jac Publ'g Inc. (BMI), Sounds of Memphis Publ'g (ASCAP).
 M J Q Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2836. Pres.: John Lewis; Gen. Mgr.: Paul Schwartz.
Affiliate: Third Stream Music Inc. (ASCAP).
 M L Music Inc. (ASCAP), see Big Seven—Planetary.
 M R C Music Inc. (BMI), see Chappell.
 M R E Publ'g (ASCAP), see Copyright Serv. Bureau.
 Mabs Music (ASCAP), see Arnold Mills.
 MacArthur Music (BMI), PO Box 82, 1659 Sweetbrier St., Fairdale, Calif. 93550. Tel: (805) 947-1232. Pres. & Gen. Mgr.: Glen MacArthur; Ass't Mgr.: Dave Crocker.
Affiliates: Box (BMI), Glenn (BMI), Maka Music (ASCAP), VIP Music Inc. (BMI).
 MacDougal Street Music Inc. (BMI), see Doraffo/Bleu Disque.
 Raun MacKinnon Music (BMI), see Serendipity.
 Ray Mack Music (ASCAP), see Nautical.
 Macden Music Inc. (BMI), see ATV Music.
 MacLoc Music (BMI), 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: George J. McCarthey; Gen. Mgr.: Alice McCarthey; Prof. Mgr.: Jan Lucas.
 Branch: Palm Springs, Calif., PO Box 1370. Zip: 92262. Tel: (714) 327-3093.
 Macroty Music Co. (BMI), 7210 Roos, Houston, Tex. 77036. Tel: (713) 774-0075. Pres.: Dr. John D. Montroy.
 Branch: Camby, Ind., Box 412, RR 1, 6406 Ratliff. Zip: 46113. Tel: (317) 856-6546. Gen. Mgr.: Dr. Willard E. McCalment.
 Madelon Music (BMI), see Ja-Ma.
 Mafundi Music Co. (BMI), 1433 Claridge Dr., Beverly Hills, Calif. 90210. Tel: (213) 273-7432. Pres. & Gen. Mgr.: Vernon O. Bullock. (Administered by Chappell Music).
Affiliate: Javern Music Co. (ASCAP).
 Mag Music (BMI), PO Box 1493, Landover, Md. 21285. Tel: (301) 322-4641; Washington, D.C. Tel: (202) 232-3060. Pres.: Michael Angelo Graham.
 Magnanimous Music, see Cohen & Boyle.
 Main Gate Publ'g (BMI), PO Box 237, 115 E. First, Lancaster, Tex. 75146. Tel: (214) 227-4699/5796. Pres.: Bob Cady.
 Mainspring Music Corp. (ASCAP), see Al Gallico.
 Mainspring Watchworks Music Co. (ASCAP), 27 States St., San Francisco, Calif. 94114. Tel: (415) 626-4467. Gen. Mgr.: H.S. Carr.
 Int'l reps.: Australia (Essex), New Zealand (Essex in Australia), Scandinavia (Sweden Music).
 Main Slave Music (ASCAP), PO Box 3763, Hollywood, Calif. 90028. Tel: (213) 851-3228. Pres.: Jeff G. Oxman.
 Int'l rep.: UK (Sun-Pacific).
 Mainstay Music Inc. (BMI), see Al Gallico.
 Makalota Music (BMI), see Marpet.
 Makamillion Music (BMI), 261 Chelsea Bldg., Memphis, Tenn. 38107. Tel: (901) 526-7486. Pres. & Gen. Mgr.: Natalie Rosenberg; VP & Prof. Mgr.: Margaret Ann Rich.
Affiliate: Double R Publ'g Corp., Makamint Music (ASCAP).
 Int'l rep.: UK (Valley).
 Makamint Music (ASCAP), see Makamillion.
 Maka Music (ASCAP), see MacArthur.
 Makeba Music Corp. (ASCAP), see Sam Fox.
 Make Music (ASCAP), 60W. 57 St., New York, N.Y. 10019. Tel: (212) 247-1448. Pres.: Myrna March; Gen. Mgr.: Martin Hoffman.
Affiliates: Forget Me Not Music Ltd. (BMI), March-On Music (ASCAP).
 Makers Music Ltd. (BMI), see Rondor.
 Malaco Music Co. (BMI), 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Pres.: Mitchell Malouf; VP's: Tom Couch, G. Stephenson. (Administered by Copyright Serv. Bureau Ltd.).
Affiliate: Chatawa Music Co. (ASCAP).
 Int'l rep.: Worldwide (Peer-Southern in USA).
 Malapi Music (BMI), see Debra.
 Malcolm Music Ltd. (BMI), see Shawnee Press.
 Malted Music Inc. (ASCAP), 3876 Fredonia Dr., Hollywood, Calif. 90068. Tel: (213) 876-4490. Pres.: Carl Friberg; VP: Clive Kennedy.
 Branch: New York, N.Y., 13 E. 63 St. Zip: 10021. Tel: (212) 759-1770.
 Int'l rep.: UK (Discobirds).
 Mama Katie Music (ASCAP), see Sky Rock.
 Manacor Music Co. Inc. (ASCAP), see Fred Ahlert.
 Management Agency & Music Publ'g Inc. (BMI), see MCA Music.
 Manasquan Prod'ns, see Marielle.
 Manchmal Music, see Border Brands.
 Mandan Music Corp. (BMI), see Big Seven.
 Mandella Publ'g (BMI), 1032 Carondelet St., New Orleans, La. 70130. Tel: (504) 522-9994. Pres., Gen. & Prof. Mgr.: Charles W. Strong II.
 Mandina Music (BMI), see Trust Music.
 Manfield Music (BMI), 27335 Penn St., Inkster, Mich. 48141. Tel: (313) 274-5905. Pres.: Otis G. Johnson; Gen. Mgr.: John Washington; Prof. Mgr.: George Johnson.
 Branch: Pittsburgh, Pa., 7203 Monticello. Zip: 15208. Tel: (412) 242-5692. Gen. & Prof. Mgr.: Ardell McNeal.
 Manikin Music Co. (ASCAP), see 20th Century.
 Manistee Music Co. (BMI), see A. Schroeder.
 Man-Ken Music Ltd. (BMI), c/o Steingarten, Weeden & Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 752-1330.
 Manna Music Inc. (ASCAP), 2111 Kemmere, Burbank, Calif. 91504. Tel: (213) 843-8100. Pres.: Hal Spencer; Prof. Mgr.: Carl Farrer.
Affiliates: Gaviota Music Inc. (BMI), Nashwood Music (ASCAP).
 Int'l reps.: Australia (Spotlight), Canada (Praise).
 Herbie Mann Music Corp. (ASCAP), see Mietus.
 Mantoloking Music Corp. (ASCAP), see Marielle.
 Mantra Music (BMI), see Antra.
 Manwin Music (BMI), c/o Chapman Dist'g Co., 1212 Albany St., Los Angeles, Calif. 90015. Tel: (213) 749-9484. Owner: Al Chapman.
 Maple Leaf Music Publ'g (BMI), see H.B. Webman.

Maple Music Inc. (ASCAP), see Sure-Fire
 Maplewood (ASCAP), see Fred Ahlert
 Mappa Music Inc. (ASCAP), see Sam Weiss
 Maranatha! Music (ASCAP), 3001 W. Sunflower, Santa Ana, Calif. 92704 Tel (714) 979-8536 Pres. Charles W. Smith; Gen. Mgr. Laverne Romaine, Prof. Mgr. Michael MacIntosh
Affiliated firm: Children of the Day (ASCAP)
 Maranta Music Publ'g (BMI) (div. of Maranta Music Ents Inc.), PO Box 9, Wyckoff, N.J. 07481, Tel (201) 891-0037 Pres. & Gen. Mgr. Clancy Morales
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Affiliate: Banderolero Music
Int'l firms represented: Continental (Mexico), Mariel (Puerto Rico), Vagabonds-Dog (Puerto Rico)
 Maraville Music Corp. (ASCAP), see Barton Music
 Marbill Music (BMI), see Le Bill
 Marcell Music Inc. (BMI), 8 E. 48 St. New York, N.Y. 10017 Tel (212) 688-2847 Pres. Marc Brown
Affiliate: Tamarrin Music Inc. (ASCAP)
 March Hare Music Inc. (ASCAP), see Creed Taylor
 March-On Music (ASCAP), see Make Music
 Marcia Music Co. (BMI), see Ivan Mogull
 Marc-Jean Music Publ'g (BMI), see Elizabeth Music
 Marcorce Music (BMI), Box 973C, Rt. 1, Graniteville, S.C. 29829 Tel (803) 663-6273 Mgr. Jack Creed
 Mardanza Music (ASCAP), see Copyright Serv. Bureau
 Mardix Music Co. (BMI), 527 Madison Ave., New York N.Y. 10022 Tel (212) 371-7950 Pres. Robert L. Martin (Administered by Mietus Copyright Mgmt.)
Affiliate: Martinelli Music (ASCAP)
 Ma-Ree Music Inc. (ASCAP), see Jim Reeves
 Ricci Mareno Music (SESAC), 3706-D Hillsboro Rd., Nashville, Tenn. 37215 Tel (615) 385-3952 Pres. Ricci Mareno, VP. Charlie Black, Gen. Mgr. Skippy Barrett, Prof. Mgr. Bobby Fischer
Affiliates: American Country Promos, Barlow Music (ASCAP), Blue Lake Music (BMI), MGD Prod'ns, Rolling Meadows Music (ASCAP), Shenandoah Music (ASCAP), Terrace Music (ASCAP)
 Marfire Music (BMI), 1316 N. Chaparral, Corpus Christi, Tex. 78401 Tel (512) 884-9339 Pres. Freddie Martinez, Gen. Mgr. Lee Martinez
 Marginea Music (BMI), see Gopam Ents
 Marguerita Music Inc. (ASCAP), see H.B. Webman
 Maria Music (ASCAP), see Parnaso
 Marian Music Corp. (ASCAP), see Copyright Serv. Bureau
 Marianne Original Songs Publ'ns (BMI), 94-42 Alstyne Ave., Elmhurst, N.Y. 11373 Tel (212) 592-2635 Pres. & Prof. Mgr.: Charles Abene, Gen. Mgr. Gloria Abene
Affiliate: Sorority Fraternity Recs. Publ'ns (ASCAP)
 Maribus Music Inc. (BMI), see Dick James
 Mariele Music Publ'g Corp. (BMI), PO Box 842, Radio City Sta., New York, N.Y. 10019 Tel (212) 581-4144 Pres. & Gen. Mgr. Don Seat
Affiliates: Manasquum Prod'ns, Mantoloking Music Corp. (ASCAP), Metedeconk Music Corp. (BMI), Moo Moo Music Corp. (BMI), Moorpark Music Corp. (ASCAP)
 Marinwood Music Publ'g (ASCAP), see Jerden
 Mariposa Music Inc. (BMI), see Marty Robbins
 Maris Music (ASCAP), see Chappell
 Marketplace Music Inc., see Publishers Licensing Corp.
 Mark-Rich Music Inc. (BMI), Pres. Ritchie Adams, Gen. Mgr. Mark Barkan, see Pambar Music
 Edward B. Marks Music Corp. (BMI), 1790 Broadway, New York, N.Y. 10019 Tel (212) 247-7277 Cable MARK-BRO Pres. Joseph Auslander, VP Publ'ns Dir. Bernard Kalban
Affiliates: Alameda Music Inc. (BMI), George M. Cohan Music Publ'g Co. Inc. (ASCAP), Piedmont Music Co. Inc. (ASCAP)
 Marlen Music Co. (ASCAP), see Gordon
 Marmaduke Music Co. (ASCAP), see Copyright Serv. Bureau
 Marmoney Music (BMI), see Copyright Serv. Bureau
 Marmor Music Inc. (BMI), PO Box 380, 4060 Mariner Circle, Westlake Village, Calif. 91361 Tel (213) 889-1423 Owner Ed Marmor
Affiliates: Clockus Music Inc. (BMI), EDM Music Publ'ns (ASCAP)
 Marnel Music Co. Inc. (ASCAP), see Copyright Serv. Bureau
 Marpet Music Corp. (ASCAP), 6565 Sunset Blvd., Hollywood, Calif. 90028 Tel (213) 462-0937 Pres. Peter Faith
Affiliates: Black Cavalry Music (BMI), Makalota Music (BMI), Valley Meadow Music (BMI)
 Marsaint Music Inc. (BMI), 3809 Clematis Ave., New Orleans, La. 70122 Tel (504) 949-8386 Pres. Marshall E. Sehorn; VP. Allen Toussaint (Administered by Warner Bros.)
Affiliates: Martu Music Inc. (ASCAP), Rhinelander Music Inc. (BMI)
 Marson Inc. (BMI), 2325 Crestmoor Rd., Nashville, Tenn. 37215 Tel (615) 383-4990 Pres. Jimmie H. Loden
 Martha's Music (BMI), see Faron Young
 Martinelli Music (ASCAP), see Mardix
 Martu Music Inc. (ASCAP), see Marsaint
 A. W. Marullo Music (BMI), 1121 Market St., Galveston, Tex. 77550, Tel (512) 762-4590 Pres. A.W. Marullo Sr., Gen. Mgr.: A.W. Marullo Jr. Branch: 2521 68 St. Zip 77550, Tel (512) 744-3915 Gen. Mgr. Tom Gregg
 Marvin Music Co. (ASCAP); Contact Marvin Fisher, see Fred Fisher
 Mary Beth Music, see Fourth Floor
 Mary Jane Music Inc. (ASCAP), see Mietus
 Marzique Music (BMI), 5752 Bowcroft St., Los Angeles, Calif. 90016, Tel (213) 291-6379, 295-0058 Pres. Harold R. Battiste Jr., Gen. Mgr. Alvieste M. Battiste
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 Mathis Music (BMI), see Happy Man
 Matrix Publ'g Co. (ASCAP), 1755 Georgian Dr., Memphis, Tenn. 38127, Tel (901) 353-0847, Contacts Dan Sul-

livan, Gale Harris
Int'l rep.: Worldwide except USA & Canada (Ivan Mogull)
 Matt Music Co. (BMI), 1564 W. 54 St., Erie, Pa. 16509 Tel (814) 868-1575 Pres. Calvin T. Bostick
 Matzo Ball Music (BMI), PO Box 1342, Baton Rouge, La. 70821 Tel (504) 343-8361 Pres. Ron Shaab VP John McGregor
Affiliate: Bengal Tunes Music Co. Inc. (BMI)
 Maudean Music Co. (SESAC), 120 Westheimer Rd., Houston Tex. 77006 Pres. & Gen. Mgr. Eddie Noack
Branch: Nashville, Tenn., PO Box 12023 Zip 37212
Affiliate: Studewood Music Co. (BMI)
 Maudlin Melodies Inc. (ASCAP), see Chappell
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 Mayon Music (ASCAP), see Val-Dare
 May 2nd Music Co. (ASCAP), see Mietus
 Mayson Music, see Cohen & Boyle
 Maz-Kap Music (ASCAP), see Country Stream
 McAfee Music Corp. (ASCAP), 180 West End Ave., New York, N.Y. 10023 Pres.: Don McAfee
Affiliated firm: Lorenz Inds. (ASCAP)
Affiliates: Capella Music (ASCAP), Cobble Hill Music (BMI)
 McClendon Ents (BMI), Rt. 3, La Grange, Ga. 30240 Tel (404) 882-2391 Pres. Rupert McClendon
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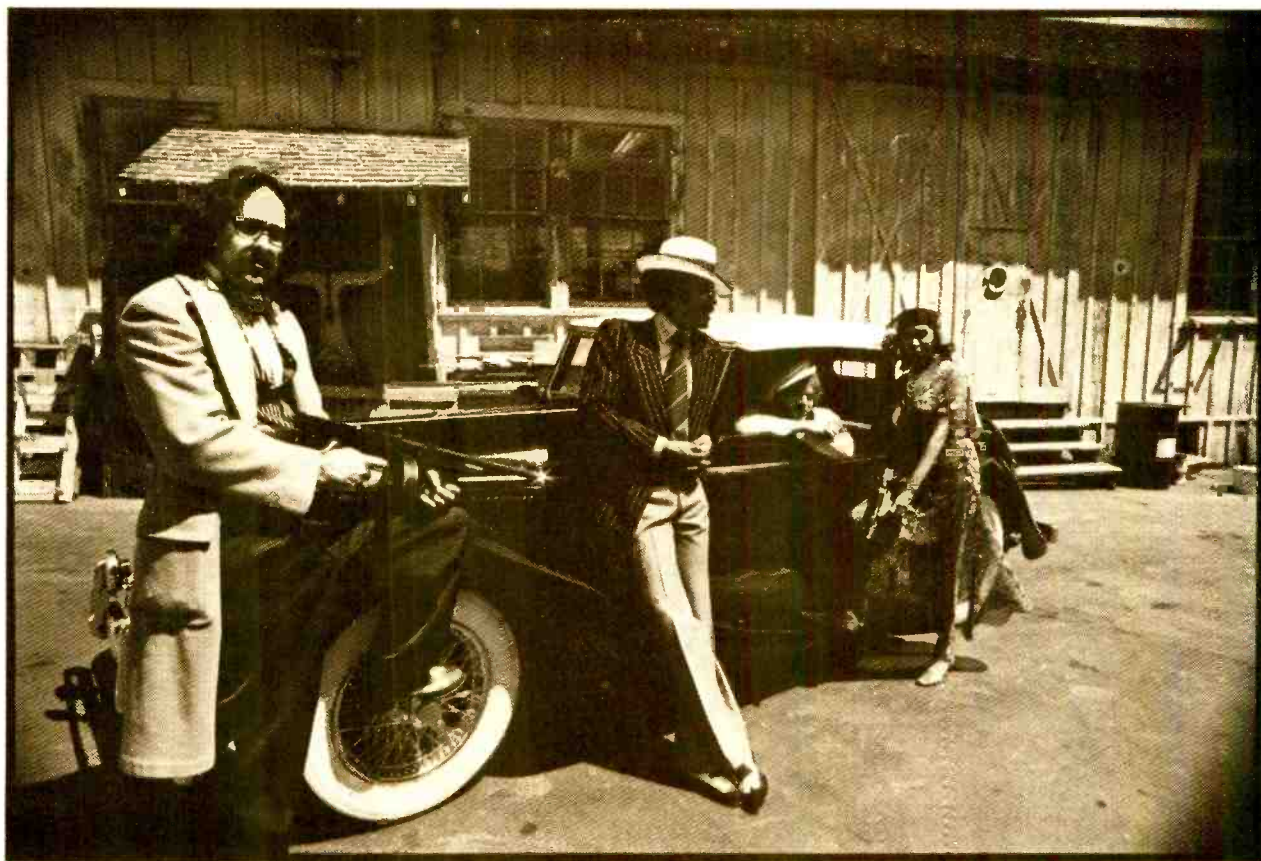
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Affiliate: Formula Music Inc (ASCAP)
 Muse Music, 160 W 71 St., New York, N.Y. 10023. Tel (212) 765-9889
Administered companies: Bianchris Music (BMI), Grubbs Bros. Music (BMI), Studio G Music (BMI), The Visitors (BMI)
 Muse Publ'g Corp (ASCAP), see National Musitime
 Musetta Music Co. Inc. (ASCAP), see Loring Musia (BMI), see C. F. Peters
 Musical Comedy Prod's Inc. (BMI), see TRO
 Musical Fruit Inc., see Publishers' Licensing Corp.
 Musicanza Corp. (ASCAP), 2878 Bayview Ave., Wantagh, L.I., N.Y. 11793. Tel (516) 826-2735 Pres. Al Rubin.
 Music City Music (ASCAP), see Combine
 Music Crusaders (BMI), see H. B. Webman
 Music For Days Corp (ASCAP), 125-10 Queens Blvd., Suite 1221, Kew Gardens, N.Y. 11415 Tel (212) 520-1002
 Music for Percussion (BMI), 17 W 60 St., New York, N.Y. 10023. Tel (212) 246-9675
 Music Makers Network of America Prod's, see Elvtrue
 Music Mart Publ'g Co. (BMI), see Two Way
 Musicmaster Publ'ns Inc (ASCAP), 1650 Broadway, New York, N.Y. 10019 Tel (212) 246-3869 Contact Frank Metz
 Music Maximus, 1650 Broadway, New York, N.Y. 10019. Tel (212) 489-9235 Co-Pres Jay Morgenstern, Frank Military, VP Nan Pearlman
Branch: Hollywood, Calif., 6430 Sunset Blvd Zip 90028. Tel (213) 461-4248. Mgr Jay Morgenstern
 Int'l branch: England
Affiliates: Bacon Fat Music (BMI), Dramatis Music Corp. (BMI), Godspell Music Corp. (ASCAP), Laonda Music (ASCAP), New Cadenza Music Corp. (ASCAP), PPI Music Corp. (ASCAP), Palopic Music Corp. (BMI), Twin Girl Music (ASCAP), Two Twenty Two Music (BMI), Will-Doma Publ'g Corp (SEE ADVERTISEMENT)
 Music Mountain Prod., see Canter
 Music Mountain Music Inc. (ASCAP), 1370 Ave. of the Americas, New York, N.Y. 10019 Tel (212) 582-6135 Pres. Chet Gierlach, VP Phyllis Fairbanks
Affiliates: Arat Music (BMI), Birthday Music Inc (BMI), D'Azure Music Inc. (ASCAP), Koala Music Inc. (ASCAP), Music of the Times (ASCAP), see New York Times.
 Music of Today Inc. (BMI), see Copyright Serv Bureau
 Muscord Publ'ns Inc., PO Box 87, Staten Island, N.Y. 10314 Tel (212) 981-8550 Pres. I. C. Hirschberg
 Music Press (ASCAP), see Theodore Presser
 Music Prods (BMI), see Eden
 Music Sales Corp (ASCAP), 33 W 60 St., New York, N.Y. 10023. Tel (212) 246-0325 Pres. Herbert H. Wise, VP Robert Wise, Gen Mgr Gordon E. Williams
 Int'l branch: England
Affiliates: Amsco (SESAC), Braun Music Inc (SESAC), Consolidated Music Publ'rs (ASCAP), Dorsey Bros Music (ASCAP), Embassy Music Corp (BMI), Weintraub Music Co (ASCAP), Yorktown Music Press Inc (ASCAP)
 Music Treasure Publ'ns, 620 Fort Washington Ave., No. 1-F, New York, N.Y. 10040 Mgr. H. Ayrons
 Mus-que Mood Music Library (BMI), see Blue River
 MuStaff Music Publ'rs (BMI), see Palamar
 Muziq Music Co (ASCAP) (div of George Chandler Prod's Inc.), 4303 55 St., Woodside, Queens, N.Y. 11377 Tel (212) 335-5726. Pres. George G. Chandler III.
Branch: Exton, Pa., PO Box 92, 225 W Lancaster Ave Zip 19341. Tel (215) 363-7855
 Mycenae Music Co (ASCAP), see Cohen & Boyle
 James E. Myers Ent's (ASCAP), 1607 E. Cheltenham Ave Philadelphia, Pa 19124 Tel (215) 288-7824 Owner James E. Myers
 Myers Music Inc (ASCAP), see Copyright Serv Bureau
 Myhil Music (BMI), see Schine
 Myra-Allison Publ'g Co. (BMI), see Eskimo Point
 Myriad (ASCAP), see H. B. Webman

My Son's Publ'g Co. (BMI), PO Box 2194, De Soto Sta., Memphis, Tenn. 38102. Pres. J. Salvador Cole. Gen. Mgr.: Bobby King; Prof. Mgr.: Bobby King Jr.
 Mystical Music Co. (BMI), see LoveLane.
 Mystic Sound (BMI), see Solar Recs

N

N M C Publ'g Corp. (BMI), see National Musitime.
 N R Music Co. (BMI), 6232 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel (213) 467-3288. Pres. Harry Babasin; Gen. Mgr. Roy Harte, Prof. Mgr. Nate Blake.
Affiliates: Garlon Music Co (ASCAP), Swing House (ASCAP)
 N R P Music Group, 385 Grand St., New York, N.Y. 10002. Tel (212) 379-4482. Contact Fred Bailin
Affiliates: New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Reaction Music Co. (ASCAP)
 Nada Publ'g & Recs. (ASCAP), PO Box 248, Lutesville, Mo. 63762 Tel (314) 238-2578. Owner & Gen Mgr Nellie A. Allen, Ass't Mgr Valerie Gilmore
 Najac Music Corp (BMI), see Big Seven—Nom
 Namrac Music (BMI), 15456 Cabrito Rd., Van Nuys, Calif 91406. Tel: (213) 873-7370 Pres Tom Skeeter, Gen Mgr Joe Gottfried, Prof Mgr. Keith Olsen
Affiliate: Souci Music Co (ASCAP)
 Nano Music Co. (BMI), see Don Costa
 Nasetan Publ'g Co. (BMI), PO Box 1485, Lake Charles, La. 70601. Pres. Eddie Shuler
Affiliate: TEK Publ'g (BMI)
 Nash-Beau Music Co. (BMI), see Hall-Clement.
 Johnny Nash Music Inc. (ASCAP), see Copyright Serv Bureau
 Nashville Copyright Mgmt. Inc., 1310 16 Ave. S., Nashville, Tenn 37212 Tel (615) 383-0800 Pres Dick Heard.
Administered companies: Americus Music (ASCAP), A Music Publ'g Co. (ASCAP), Another Music (ASCAP), Blue Ribbon Music (ASCAP), Briarpatch Music (BMI), Brothers Two Music Inc (ASCAP), Good Mery's Music Co (ASCAP), Harmony Hill Music Publ'g (ASCAP), Peter Cottontail Music (BMI), Red Ribbon Music (BMI), Riceland Music (BMI), Stars & Stripes Music (BMI), Stonethrow Music (BMI), Tac Music (BMI), Uncle Ben's Music (ASCAP), Wepedel Music (BMI)
 Nashville West Music (BMI), 124 Countryside Dr., Bak-ersfield, Calif 93308 Tel (805) 399-2522. Owner Jim Fowler.
 Nashwood Music (ASCAP), see Manna
 National Music Publ'g Corp (ASCAP), see Savoy
 National Musitime Corp., 8 W 40 St., New York, N.Y. 10018 Tel (212) 594-8460. Pres. Boris Zlatch
Affiliates: Muse Publ'g Corp. (ASCAP), NMC Publ'g Corp (BMI)
 Natonwide Songs Inc (ASCAP), see Pavanne.
 Natson Music Corp (ASCAP), see Tannen
 Nattannah Music Co., 51 W 86 St., New York, N.Y. 10024. Tel (212) 877-2635. Pres. Hermi Hanlin.
 Natural Forest Music (BMI), 11441 Decente Dr., Studio City, Calif. 91604. Tel (213) 762-0643 Pres.: Toxey French, Gen. & Prof. Mgr.: Gay French
 Natural Groove Music Inc. (BMI), 81 Madison, Suite 1504, Memphis, Tenn. 38103 Tel (901) 526-4097. Pres. Ronald Townsend; Sec'y Margaret T. Townsend.
 Natural Songs Inc. (ASCAP), see One Of A Kind
 Nautical Music Co. (BMI), 25415 Hickory Valley Ln., Spring, Tex. 77373 Tel (713) 353-9678 Pres. Ray McGinnis.
Affiliate: Ray Mack Music (ASCAP).
 Nava Music, see Chappell
 Nayland Music Co. (BMI), see Copyright Serv. Bureau.
 Nazarene Publ'g House (SESAC), see Lilienas.
 Near North Music Inc (BMI), see Chappell
 Nebraska Music Publ'g Co. (ASCAP), see Slide
 Neches Music Co (BMI), 1812 Procter, Port Arthur, Tex 77640 Pres. Floyd J. Badeaux, Prof. Mgr Lee Ashworth
 Needahit Publ'g Co. Inc. (BMI), 1160 Gallatin Rd., Suite 412, Madison, Tenn 37115. Tel (615) 865-6543 Pres. Johnnie R. Wright, Gen Mgr Jean Stromatt.
Affiliate: Wriehatit Music (ASCAP).
 Neemar Music Co (BMI), PO Box 465, Madison, Tenn. 37115. Tel (615) 865-9113 Pres. Hal G. Neely.
Affiliated firm: Fort Knox Music (BMI).
 Neems Music Co (ASCAP), see Copyright Serv Bureau
 Neil Music Inc (BMI), 9165 Sunset Blvd., Los Angeles, Calif 90069. Tel (213) 275-1108. Cable CRESREC Pres Gene Norman
Affiliate: Skyview Music Inc (ASCAP)
 Int'l reps.: Argentina (Fermata), Australia (Festival), Benelux (Vogue), Brazil (Fermata), France (Vogue), Germany (Belmont), Japan (Seven Seas), Mexico (Fermata), Switzerland (Vogue)
 Willie Nelson Music Inc., 6907 Grove Crest Dr. Austin, Tex 78736 Tel (512) 288-1045 Pres. Willie Nelson, VP & Gen Mgr., Larry Moeller
 Nempor Music Ltd (BMI), see Copyright Serv Bureau
 Nemsong Music Inc (BMI), see Chappell
 Neostat Music Co. (BMI), 425 Bryn Mawr, Birmingham, Mich 48009. Tel (313) 647-1662, 538-4444 Pres Harvey M. Yates.
 Nep Music Inc (ASCAP), see Nor Va Jak
 Neptune Music Publ'rs (BMI), 82 Aldine St., Rochester, N.Y. 14619 Tel (716) 328-4649. Pres. Ven Pitoni, Prof Mgr. Marvin Steffy
 Nessie Music Corp (ASCAP), see JBP Music
 Neurotic Music (BMI), see 20th Century
 Neverbreak Music (ASCAP), see Hello Darlin'
 Never Ending Music (BMI), PO Box 58, Glendora, N.J. 08029 Tel (609) 784-9548 Pres. Eddie J. Harris, Gen Mgr. Lem Harris.
Affiliated firm: Hot Pot Music (BMI).
 Nevoc Music, see Sidney A. Seidenberg.
 New Cadenza Music Corp. (ASCAP), see Music Maximus
 New Chatham Music (ASCAP), PO Box 11, Pittsburgh, Pa 15230 Tel (412) 471-3113. Pres. Thomas E. Morgan
 New Child Music Publ'g (ASCAP), PO Box 524, Kailua-Kona, Hawaii 96740 Tel (808) 329-3174. Cable NAKA Owner J. Nakashima

Int'l reps.: Japan (Watanabe, Toho), Philippines (Bayanihan).
 New Executive Music (BMI), see Brother.
 New Hidden Valley Music Co. (ASCAP), see Fred Ahlert.
 New High Music Publ'g (ASCAP), see Brian Ross.
 New Ideas Music Co. (BMI), see NRP Music.
 Newkeys Music Inc. (BMI), 805 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-2461. Bd. Chm.: E. Jimmy Key; Pres.: Jack J. Key.
 New Mint Legume Publ'ns (BMI), PO Box 15313, Atlanta, Ga. 30333. Tel: (404) 872-5158. Pres., Gen. & Prof. Mgr. Ira S. Luft.
 New Morning Music (BMI), see Chappell.
 New Music Ed., see Theodore Presser.
 New Outlook Music Inc. (BMI), c/o David J. Steinberg Esq., 1315 Walnut St., Suite 420, Philadelphia, Pa. 19107. Tel. (215) 732-3838. Pres.: Wilbert Hart; Attorney: David J. Steinberg Esq.
 New Phase Publ'g Co. (BMI), 41 Vanderbilt Ave., Brooklyn, N.Y. 11205 Tel. (212) 858-1629. Pres: Clifford Jordan Jr.
Affiliate: Condominium Publ'g Group Inc. (BMI)
 Newport Music Co. (ASCAP), 1105 Little Bldg., 80 Boylston St., Boston, Mass. 02116. Tel (617) 482-7678 Owner Harry Paul.
Affiliate: Windsor Music Co (BMI).
 New Preston Music (BMI), see Joe Davis
 New Rage Music (BMI), see Skip Taylor.
 Newroads (BMI), see Gopam Ents
 New Spirit Music Co. (BMI), se A. Schroeder.
 Newtonville Music (ASCAP), see Fourth Floor.
 New Town (ASCAP), see Croma.
 New Wine Prod'ns, 2083 Guyson St., Lomita, Calif. 90717 Tel. (213) 326-8466. Co-Pres G. Nelson Stringer, James F. Strathee.
 New World Music Corp. (ASCAP), see Warner Bros.
 New York Public Library Music Publ'ns (BMI), see C. F. Peters.
 New York Times Music Publ'g Corp. (BMI), 655 Madison Ave., New York, N.Y. 10021. Tel (212) 593-8200 Pres.: Murray Deutch; Gen Mgr. Norman Rubin
Branch: Los Angeles, Calif.: 6255 Sunset Blvd. Zip 90028. Tel (213) 469-8101. West Coast Prof. Mgr Eddie Martinez
Affiliates: Antigua Music (BMI), Eden—New York Times Music, Music of the Times (ASCAP), Plain & Simple Music, Rhomers—New York Times Music, Sherbro Music, Thunder's Roar Music (ASCAP) (SEE ADVERTISEMENT)
 Next City Corp., 9 W. 70 St., New York, N.Y. 10023
 Next Day Music Corp. (ASCAP), see Avco Embassy.
 Next Window (ASCAP), see Cristeval.
 Nick-O-Val Music, 332 W. 71 St., New York, N.Y. 10023 Tel. (212) 873-2179.
 Nida Music Publ'g Co. (ASCAP), 4014 Murieta Ave., Sherman Oaks, Calif 91403. Tel. (213) 872-1274. Pres. & Gen. Mgr. Nicholas S. Carras
 Ninandy Music Co. (BMI), see Copyright Serv. Bureau (USA) & Ivan Mogull (foreign representation only).
 Nine Mile Music (BMI), 14611 E. Nine Mile Rd., East Detroit, Mich. 48021. Tel (313) 779-1380 Pres. Guido Marascao
Affiliates: Bumpshop (BMI), Frane Rack Music (BMI), Wedo Wedo Music (BMI).
 Nine Star Music Corp. (ASCAP), see Warner Bros.
 Nirvana Music Co. (BMI), see Copyright Serv Bureau
 Nise Prod'ns Inc. (BMI), PO Box 5132, Philadelphia, Pa 19141. Tel. (215) 924-8767. Pres. Michael Nise; Gen. & Prof. Mgr. Frank Nise.
 Joe Nixon Music Inc. (BMI), 6000 Sunset Blvd., Hollywood, Calif. 90028 Tel (213) 461-4589. Pres. Joe Nixon; Gen Mgr., Miles Richmond, Prof. Mgr. Herman P. Willis
Affiliate: Sonny Wisecarver Music (ASCAP).
 No Exit Music Co. Inc. (BMI), see Redwal
 Nolanta Music Co. Inc., see Silver Thevis
 Noma Music Inc. (BMI), see Hill & Range
 Nom Music Inc. (BMI), see Big Seven.
 Nonshan Music (BMI), 2544 Ridgmar Blvd., Fort Worth, Tex. 76116. Tel: (817) 738-5164 Pres. L. Shannon.
 Northchester Music Inc. (ASCAP), 1800 S. Eighth St., Las Vegas, Nev 89105 Tel (702) 734-1457 Pres. & Gen Mgr. Joseph B. Zito; Prof. Mgr., Anthony W. Frisco.
Branch: New York, N.Y.: 888 Eighth Ave. Zip 10019 Tel (212) 582-4600. Gen Mgr.: Jack Adato.
Affiliates: JoRob Music Inc (ASCAP), Southchester Music Inc. (BMI)
 Int'l firms represented: Betanne, Neiljoy (all Canada)
 Northern Music Co. (ASCAP), see MCA Music
 North Shore Music Co. (BMI), see Cohen & Boyle.
 North & Son Music Inc (ASCAP), see Shapiro Bernstein & Co.
 North State Music (ASCAP), PO Box 762, Okeechobee, Fla. 33472. Tel (813) 763-7858 Owner. Buck Killeet
 Northwest (BMI), 1915 N. Quince, Olympia, Wash 98501. Tel (206) 352-9097 Pres. Allen P. Giles
 Nor Va Jak Music Inc. (BMI), 1321 W. Seventh St., Clovis, N.M. 88101 Tel (505) 763-7565 Pres. Norman Petty.
Branch: New York, N.Y. 60 W 57 St Zip 10019 Tel: (212) 582-7569
Affiliates: Dundee Music (BMI), Nep Music Inc. (ASCAP)
 Norvik/Hauge Music Publ'g Co., 961 Kingston Ave., Piedmont, Calif 94611. Tel (415) 652-5308 Pres. Norman Hauge
 Notable Music Co. Inc. (ASCAP) (div of Cy Coleman Ents.), 161 W 54 St., New York, N.Y. 10019 Tel (212) 757-9547 Pres. Cy Coleman, Gen Mgr. Eric Colodine, Music Consultant Sidney Kornheiser
Affiliate: Portable Music Co. Inc. (BMI).
 Int'l firm represented: Campbell Connelly (UK)
 Novalene Music (BMI) (div. of Vegas Bros. Prod'ns), PO Box 1129, Studio City, Calif. 91604 Tel (213) 769-6555 Co-Pres Pat & Lolly Vegas, Gen & Prof. Mgr. Pat Vegas
Affiliates: Carmel Music Inc. (ASCAP), Tuneweaver Music Inc. (ASCAP)
 Now Music Corp., see Theodore Presser
 Nujac Publ'g Co. Inc. (BMI), see Jamie

No. 11 (BMI), see Skyhill
Nurock Music Publ'g Co (BMI), see Chappell

O

O M P Music Publ'g Co. (ASCAP), 11572 Weatherby, Los Alamitos, Calif 90720 Tel (213) 431-5013 Owner Dale Olinger.

O-T-O (One Thousand & One) (BMI), see Clinton H. Forsman

Oahu Publ'g Co., 10333 Coggins Dr., Sun City, Ariz 85351 Tel (602) 933-8283 Pres Thomas Glynn, Prof Mgr Betty Glynn

Oak Grove Music (BMI), see Redwal

Oakridge Music (BMI), 2001 Elton Rd., Fort Worth, Tex 76117 Tel (817) 838-6608 Owner H L Sewell

Obie Music Inc (BMI), see United Int'l Copyright & Copyright Serv. Bureau.

Objets d'Art (BMI), see Copyright Serv. Bureau

Obvious Music Co (BMI), see Moonson

Ocean of Air Publ'g (ASCAP), see Royalty Control Corp

Oceans Blue Music (BMI), see Silver Blue

October's Child Music (ASCAP), see Azinda

Odin Music (ASCAP), see Bonton

Mary Frances Odle Publ'g Co (BMI), see Odle Rec'g

Odle Rec'g & Publ'g Co (BMI), 8431 Howard Dr., Studio 2, Houston, Tex. 77017 Tel (713) 644-6115 Pres & Prof. Mgr., Mary Frances Odle, Gen. Mgr. W L Rollins Branch: Pasadena, Tex., PO Box 4335, 717 Kolb Zip 77502.

Affiliate: Mary Frances Odle Publ'g Co (BMI)

Oh Boy Music Co (ASCAP), see Great Honesty

Ohio River Valley Songs (BMI), see R A Hodge

Ojo Music (BMI), 431 Bryant St., San Francisco, Calif 94107 Tel (415) 957-1234. Gen. Mgr. Paul Rose.

Affiliates: Quartz Music (ASCAP), Radcliffe Music (BMI), Senor Mouse Music (BMI), Shifty/Felfar Music (BMI), Veytig Music (BMI)

Int'l rep.: UK (Surrey Music).

Okisher Publ'rs (BMI), 1 NE Seventh St., Oklahoma City, Okla. 73103 Tel (405) 236-5946 Pres. & Prof. Mgr. Mickey Sherman, Gen. Mgr. Buddy Faye Ebey

Oklahoma Music Publ'g Co (ASCAP), see Slide

Okra Music Corp (BMI), see Seesaw

Old Fox Publ'g Co Inc (BMI), 2018 E Center St., Kingsport, Tenn 37664 Tel (615) 246-8651 Pres Basil J Palmer, Gen. Mgr. Edith Ison

Old Ironsides Music Publ'g Co (BMI), see Pelton

Old St. Paul Publ'g Co (ASCAP), PO Box 49441, Los Angeles, Calif 90049 Tel (213) 274-0593. Partners Fred Werner, Les Crane

Int'l rep.: Worldwide (Screen Gems Columbia).

Ole Colony Music (BMI), see Chappell

Olman Music Servs Inc (ASCAP), see TRO

Bill Olszewski Music (BMI), 22 Chaford Woods, St. Louis, Mo. 63144 Tel (314) 962-3987 Pres & Gen. Mgr. E. William Olszewski Jr

Omni Music, see Alexander Broude

100 Oaks Music (BMI), see Two Rivers

125th Street Music, see Cohen & Boyle

One Of A Kind Music Co (BMI), 6255 Sunset Blvd., Hollywood, Calif 90028 Tel (213) 466-8377 Pres. Dennis Lambert, VP Brian Potter, Gen. Mgr. Eddie Lambert, Prof. Mgr. Lindy Blaskey.

Affiliates: Natural Songs Inc (ASCAP), Touch Of Gold Music Inc. (BMI)

One Thousand & One (O-T-O) (BMI), see Clinton H. Forsman

One World of Music, 1155 N. La Cienega Blvd., Rm. 805, Los Angeles, Calif. 90069 Tel (213) 659-2834 Cable. WEISSWORLD. Pres. Robert B Weiss, VP Marjorie J. Weiss

Onna Music (BMI), see Copyright Serv. Bureau

Onnysay Publ'g Co. (BMI), PO Box 9154, Wells Rd SW, Knoxville, Tenn. 37920. Tel (615) 573-7775. Pres. H.S. Watson.

On Stage Music (BMI), see Copyright Serv. Bureau.

Open End Music (BMI), 824 N. Robertson Blvd., Hollywood, Calif. 90069. Tel: (213) 278-8715 Gen. Mgr. Bennett H. Glotzer; Prof. Mgr. Randy Nauert

Affiliates: Open End Div.—Baskin Music, BWAP Music, Greene Music, Hall Music, Jessica Music, Klingman Music, Kulberg Music, Mojohanna Music, Roberts Music, Rowan Music, Tubbs Hill Music, Walsh Music, Wiften Music (all BMI). Oyster Music Div.—Gregg Hill Music (ASCAP).

Open Road Music Inc. (BMI), see Jim Reeves

Open Wide Publ'g Co. (ASCAP), see Wide Open.

Open Window Music Co. (BMI), see Warner Bros

Orange Bear Music Co. (BMI), 800 S Fourth St., Philadelphia, Pa. 19147 Tel. (215) 463-2200 Pres. Walter B. Kahn.

Orange Tree Music (ASCAP), see Rondor

Orchid Publ'g (BMI), Box 4220, 129 Prospect, Shreveport, La. 71104. Tel (318) 424-4983 Pres. & Gen. Mgr., Bill Bohannon

Orco Publ'g (BMI), see Copyright Serv. Bureau

Ordena Music Co., 4823 S. Langley St., Chicago, Ill. 60615. Tel (312) 538-4670. Pres. O. Denise Jones.

Orellia Music Co. (BMI), see Copyright Serv. Bureau.

Orenbee Music Co. (BMI), see Mietus

Organic Mgmt., 745 Fifth Ave., New York, N.Y. 10022 Tel (212) 751-3400. Pres. Steve Paul.

Affiliates: Derringer Music Inc (BMI), Hierophant Inc. (BMI), Silver Steed Music Inc (BMI), Winter Blues Music Inc. (BMI).

Origmatons Publ'g Co. (BMI), 10337 E. Beach St., Bellflower, Calif. 90706 Tel (213) 866-4146. Owner Mearl Ellison.

Orpheum Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel (415) 549-2500. Prof. Mgr. Jack L Aho

Affiliates: Artillery Music (BMI), Cantata Music (BMI), Dueyees Music (BMI), Estella Music (BMI), Jazz Standard Music (BMI), Prix Music (BMI), Willin Music (BMI).

John Oscar Music Corp. (ASCAP), see Gopam Ents.

Osirius Music (BMI), see Stone-Rap.

Osito Music Publ'g (BMI), see Group 88.

Ostermeyer Music (ASCAP), 1301 W. Main, Fort Wayne, Ind. 46807. Tel: (219) 422-1342. Pres.: Cliff Ayers Ostermeyer.

Branch: Nashville, Tenn., 1009 17 Ave. S. Zip:

37212 Tel (615) 256-1693. Gen. Mgr. Clark Ostermeyer, Prof. Mgr. Chris Ostermeyer

Affiliate: Calvacade Music (BMI)

Oten Music (BMI), 6430 Sunset Blvd., Los Angeles, Calif 90028 Tel (213) 465-6195. Pres., Gen. & Prof. Mgr. Robert L. Stevens.

Affiliate: Bear (ASCAP).

The Other Place Music; Prof. Mgr. Reba Rambo, see Rambo

Our Daughters Music (BMI), see Alouette Prods

Outrageous Music (BMI), see Wayne D. Rooks

Outwaite Publ'g (BMI), 1966 E. 55 St., Cleveland, Ohio 44103 Tel (216) 361-9290, 391-0436 Pres. Lester C. Johnson.

Overbrook Music Publ'g Co. (ASCAP), see Eastwick

Overseas Songs Inc (BMI), see Ivan Mogull

Owen Publ'n (BMI), see Lu-Tal

Owepur Publ'g Co. (BMI), 813 18 Ave. S., Nashville, Tenn 37203. Tel (615) 327-2338 Mgr. Louis Owens

Oxford Univ. Press Inc. (ASCAP), 200 Madison Ave., New York, N.Y. 10016 Tel (212) 679-7300 Cable FROWDE Music Dept. Mgr. Susan Bralove

Int'l branch: England

Oyster Music Div., see Open End

Ozone Music (BMI), see R.A. Hodge

P

P A B Music Corp (BMI), see JBP Music

P D A Music Inc (ASCAP), see Copyright Serv. Bureau

P F S Music Co. (ASCAP); Prof. Mgr. John E. Petite, see Four Grand

P M Mgmt Corp., 6259 Westheimer, Houston, Tex 77027 Tel (713) 784-9041 Pres. Pat Morgan, Exec. VP Don Sargent, VP Nancy O'Connor

Branches: North Hollywood, Calif., 5429 Cahuenga Blvd. Zip 91601. Tel (213) 985-5118 Reg'l Mgr. Jerry Dumas—Dallas, Tex., 5535 Kemper Court Zip 75220 Reg'l Mgr., Bobbie Morgan

Affiliates: Pompeii Publ'g (BMI), Vesuvius Publ'g (ASCAP)

P P I Music Corp (ASCAP), see Music Maximus

P P X Publ'rs (BMI), 245 W. 55 St., New York, N.Y. 10019. Tel (212) 247-6010. Pres. Ed Chalpin

Pablo Music (BMI), 26 Jane St., New York, N.Y. 10014. Tel (212) 243-2018; Cherry Valley, Tel (507) 264-3970

Pacemaker Music Co. Inc. (BMI), see Dick James

Pace Music Co. (BMI), see Sam Fox

Pacific Coast Music (BMI), PO Box 1460, Studio City, Calif 91604. Tel (213) 784-9283 Pres., Gen. & Prof. Mgr. Ray Sanders.

Pacific Press Music Publ'g Co. (BMI), see Bridge

Pacsa Music Publ'rs (ASCAP), see Irving Mills

Paddlewheel Music (BMI), see R. A. Hodge

Padua Music Co (BMI), see Faro.

O. Pagani & Bro. Inc. (SESAC), 289 Bleecker St., New York, N.Y. 10014. Tel (212) 242-6744 Pres. Frank Gavian, VP. Theresa Costello

Paganmiana Publ'ns Inc., 211 W. Sylvania Ave., Neptune, N.J. 07753. Tel (201) 988-8400. Cable TFFBOOKS, ASBURY PARK. Pres. Dr. Herbert Axelrod, Exec. VP Paul L. Paradise.

Paij Music Corp (BMI), see Rondor.

Painted Desert Music Co. (BMI), see Shapiro Bernstein & Co

Painter Music, see Cohen & Boyle

Palaco Publ'g Inc. (ASCAP), 4545 Van Brunt, Kansas City, Mo 64130 Tel (816) 921-2030 Pres., Gen. & Prof. Mgr. Sam Pasternak

Palamar Music Publ'rs (BMI), 726 Carlson Dr., Orlando, Fla. 32804 Tel: (305) 644-3853 Pres. Will Campbell

Affiliate: MuStaff Music Publ'rs (BMI).

Pallma Music Co. (SESAC), see Neil A. Kjos.

Palm Music Publ'g Co. (ASCAP), see Slide

Palopic Music Corp. (BMI), see Music Maximus

Pambar Music Ltd. (BMI), 150 W. 55 St., New York, N.Y. 10019. Tel (212) 246-2254 Pres. & Gen. Mgr. Mark Barkan

Affiliate: Mark-Rich Music Inc. (BMI)

Pam Cal Music (BMI), see Copyright Serv. Bureau

Pamela Music Inc. (ASCAP), see Chappell.

Pamelarosa Music Inc. (ASCAP), see LF Music & Famous

Pamscene Music (BMI), see ATV Music.

Pana Publ'g (ASCAP), see John L. Sullivan.

Pandora Music Inc (BMI), see Doraflo/Bleu Disque

Panther City Music (BMI), see Green Door

Panther Music Corp (ASCAP), see Peer-Southern

Parabut Music Corp. (BMI), see Famous.

Paradrome Music Publ'rs (ASCAP), 3449 Indian Hill Dr., Kettering, Ohio 45429. Tel: (513) 299-0135 Pres & Gen. Mgr.: Richard L. Ayres.

Paraguayan Music Centre (ASCAP), see Mexican Music.

Paramount Music Corp. (ASCAP), see Famous.

Paramount-Roy Rogers Music Co. Inc. (ASCAP), see Famous

Parasound Inc. (ASCAP), see Royalty Control Corp

Para-Tal Music Corp. (ASCAP), see Famous.

Para-Thumb Music (ASCAP), see Famous.

Par-Ed Music Corp. (BMI), see Famous.

Paris Music Co. Inc. (ASCAP), see Rayven.

Parjo Music (BMI), 3935 Westheimer, No. 305, Houston, Tex. 77027. Tel: (713) 626-5490. Pres. Paul Jordan.

Park Avenue Music Corp. (BMI), see General Music

Charlie Parker Music Co. (BMI), see Copyright Serv. Bureau.

Parker Music (BMI), 10 & Parker Sts., Berkeley, Calif 94710. Tel: (415) 549-2500.

Administered companies: Aisha Music (BMI), Bandy Music (BMI), Cireco Music Inc. (BMI), Gasca Music (BMI), John Music (BMI), Woodmont Music (BMI)

Park Lane Music, see Copyright Serv. Bureau.

J. A. Parks Co. (SESAC), see Neil A. Kjos.

Parks Music Corp. (SESAC), see Neil A. Kjos.

Pamaso Music Co. Inc. (BMI), 718 10 Ave., New York, N.Y. 10019. Tel: (212) 489-8630. Pres. & Gen. Mgr. Roger Lopez.

Affiliate: Maria Music (ASCAP).

Int'l firm represented: Eds. Musica de Espana (Spain).

Int'l rep.: Spain (Zafiro).

Partner Music (BMI), 1518 Chelsea Ave., Memphis, Tenn. 38108. Tel: (901) 275-2285. Gen. Mgr.: Larry Rogers.

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Passkey Music Inc. (BMI), 808 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-0270. Pres. & Gen. Mgr.: Jerry Chesnut.

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Pavanne Music Co. (ASCAP), 6205 Gardendale Dr., Nashville, Tenn. 37215. Contacts: Frank Stanton, Andy Badale.

Affiliates: Buckingham Music Co. (ASCAP), Delicato Music (BMI), Gatwick Music Co. (BMI), Nationwide Songs Inc. (ASCAP), Stanshi (ASCAP), Surrey Music Co. (ASCAP), Tellaro Music Co. (BMI).

Pawnbroker Music Corp. (ASCAP), see Alouette Prod'ns.

Peaknee Rose Music (SESAC), see Faron Young.

Pax Regina Music Ltd. (ASCAP), see Big Seven.

Gary S. Paxton Music Inc., see Acoustic.

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Paymaster Music (BMI), 1 Cherry Hill, Cherry Hill, N.J. 08034. Pres.: Richard R. Wisneski; Prof. Mgr.: Lemuel E. Harris.

Peace Pipe (BMI), see Stinger.

Peak Publ'g (BMI) (div. of Stage 3 Sound Prod'ns), 12 E. 39, Kansas City, Mo. 64111. Tel: (816) 531-1375. Pres. Don Warnock; Gen. Mgr.: Clara Warnock.

Pecle Publ'g (BMI), see Mietus.

Peer Int'l Corp. (BMI), see Peer-Southern.

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Pelegrino Music Co. Inc. (ASCAP), see LF Music & Famous.

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Pelton Publ'g Co. (BMI), PO Box 182, Midwood Sta., Brooklyn, N.Y. 11230. Tel: (212) 339-3536. Pres. Jim Pelton; Gen. Mgr. Dick Alexander, Prof. Mgr. Nat Courtney.

Affiliate: Old Ironsides Music Publ'g Co. (BMI)

Dan Penn Music Inc., see Copyright Serv. Bureau.

Pennypacker Music (ASCAP), see Publishers' Licensing Corp.

People Pleaser Music (BMI), 2315 S. Boulevard St., Charlotte, N.C. 28203. Tel: (704) 377-4596. Owner & Mgr.: Wayne Jernigan.

Affiliate: Paul-Wayne Music (ASCAP).

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Peppermint Music (BMI), see Faron Young.

Pequod Music Inc. (ASCAP), see Big Seven—Adam R. Levy.

Pera Music Corp. (BMI), see Peer-Southern.

Perception Ventures Inc., 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 765-9690. Pres.: Terry Philips. Exec. VP & Gen. Mgr.: Dan Teitelbaum; Exec. VP Mktg.: Boo Frazer.

Affiliates: Patrick Bradley Music Corp. (BMI), Popdraw Music Corp. (ASCAP).

Percival Music (BMI), see United Int'l Copyright & Copyright Serv. Bureau.

Perennial Music (BMI) (div. of Tulip Recs. Inc.), 722 Montgomery St., San Francisco, Calif. 94111. Tel: (415) 457-2412. Pres. & Prof. Mgr.: Hilleg Resner.

Perfection Music Publ'g (BMI), see Regal.

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Perkins & Simpson Publ'g (BMI), 612 E. Liberty St., Norfolk Va. 23510. Tel: (804) 545-9894. Pres.: Gen. & Prof. Mgr.: George Perkins. Branch: Citizens Bank Bldg., Suite 300-A, Zip: 23510. Tel: (804) 622-8536.

Perla Music (ASCAP), 20 Martha St., Woodcliff Lake, N.J. 07675. Tel: (201) 391-2486. Pres.: Gene Perla.

Perspective Music Co. (BMI), see NRP Music.

Peso Music Co. (BMI), 6255 Sunset Blvd., Suite 1019, Hollywood, Calif. 90028. Tel: (213) 467-2181. Pres.: Snuff Garrett; VP: Don Blocker; Prof. Mgr.: Tom Gantz.

Affiliates: Blue Monday Music (BMI), Senior Music Co. (ASCAP).

Int'l reps.: Australia (Essex), France (Caramel), Germany (Altus), Italy (Curci), Netherlands (Anagon), Spain (Eds. Connelly), Sweden (Sweden Music), UK (Campbell Connelly).

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Piccolo Music (BMI), see Shelby Singleton.

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Pinebrook Music Corp. (BMI), see H.B. Webman.

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Pinellas Music (BMI), 1374 E. Cleveland St., Clearwater, Fla. 33515. Tel: (813) 581-6274, 446-7236. Owner: Ron Hitchcock.

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Placid Music Corp. (BMI), c/o A. Halsey Cowan, 1350 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 246-2060. Pres.: Ike Turner.

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Planetary Music Publ'g Corp. (ASCAP), see Big Seven.

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 Poison Ring Prod'ns Inc. (ASCAP), see Rohm.
 Polarity Music Co. (BMI), 3841 S. King Dr., No. 353, Chicago, Ill. 60653. Tel: (312) 624-6058. Pres.: Gen. & Prof. Mgr.: Maurice Simpkins.
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 Portofino Music (ASCAP), see ATM Music.
 Possum Trot Music (BMI), see Wild Indigo.
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 Affiliate: Dar-Jen Music (BMI).
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 Potnick Music (BMI), 32 Turf Rd., Levittown, Pa. 19056. Tel: (215) 943-1551. Pres., Gen. & Prof. Mgr.: Carl D. Potnick.
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 Power House Music Ltd., (BMI), 19804 Van Dyke, Detroit, Mich. 48234. Tel: (313) 368-0623. Pres.: Patrick Meehan; VP & Prof. Mgr.: Johnny Powers.
 Affiliate: Meehan Music Ltd. (BMI).
 Pow-Pak Music Corp. (BMI), see Big Seven.
 Poz Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Prairie Chicken Music (BMI), PO Box 127, Penngrove, Calif. 94951. Tel: (707) 795-3322. Pres.: Norman Greenbaum.
 Prairie Creek Music Co. (BMI), 3274 Hillcock Dr., Hollywood, Calif. 90068. Tel: (213) 851-4704. Owner: Ginny Stryker.
 Prater Music Inc. (ASCAP), PO Box 986; see Levisa Music.
 Precambrian Music, see Mietus Copyright.
 Prentice Music Inc. (ASCAP), see Eden.
 Elvis Presley Music (BMI), see Hill & Range.
 Theodore Presser Co. (ASCAP), Presser Pl., Bryn Mawr, Pa. 19010. Tel: (215) 525-3636. Cable: RESSERP. Pres.: Arnold P. Broido; Gen. Mgr.: Nicholas J. Elsier Jr.
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 Pretty Girl Music (BMI), PO Box 11286, 3109 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Gen. Mgr.: Style Wooten.
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 Pronto Music Inc. (BMI), see Cotillion.
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 Public Domain Foundation Inc., see Fourth Floor.
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 Administered companies: Almitra Music Co. Inc. (ASCAP), Earl Barton Music Inc. (BMI), Bauble Music (ASCAP), Bergstrom Music Ltd. (ASCAP), Blendingwell Music Inc. (ASCAP), Blue Vase Music (BMI), Creative Power Music, D'Accord Music Inc. (ASCAP), Bill Dean Music Inc. (ASCAP), Dedrick Bros. Music (ASCAP), Delegation Publ'g Co. (ASCAP), Dig It Music (ASCAP), Dior Music (ASCAP), Elva Music Inc. (ASCAP), Evliot Music Inc. (ASCAP), Fluid Music (ASCAP), For Sure Music (ASCAP), John Hill Prod'ns Inc., Hourglass Music (ASCAP), Jasse Music Inc. (ASCAP), Jetstar Publ'ns Inc. (BMI), Jimjean Music, Kendor Music Inc. (SESAC), Lothlonen Music (ASCAP), Marketplace Music Inc., Mom's Best (ASCAP), Muckender Music (ASCAP), Musical Fruit Inc., Pennypacker Music (ASCAP), Pittstown Music (ASCAP), Pop's Best Music (BMI), Pure Cane Music (BMI), Rose Bridge Music Inc. (BMI), Sambo Music, Sephra Music (ASCAP), Sheila Marie Music (ASCAP),

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 Puffin Prod'ns Inc. (BMI), see Copyright Serv. Bureau.
 Pump Organ Music (BMI), see Royalty Control Corp.
 Pundit Music Inc. (BMI), c/o Andrew J. Fineman, 424 Madison Ave., New York, N.Y. 10019. Tel: (212) 424-8787. Pres.: Aretha Franklin.
 Affiliates: Afghan Music Inc. (BMI).
 Puppy Lust Music (ASCAP), see David Rubinson.
 Pure Cane Music (BMI), see Publishers' Licensing Corp.
 Pure Soul Music Corp. (BMI), see Big Seven.
 Purple Haze Music (BMI), PO Box 1243, Beckley, W.Va. 25801. Tel: (304) 252-4836. Exec. Prof. Mgr.: Richard L. Petry.
 Branch: Madison, Tenn., Alta Loma Bldg., No. 99, Crestview Dr. Zip: 37115. Gen. Mgr.: Doug Gent.
 Purusa Music Inc. (ASCAP), c/o Steingarten, Wedden & Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 752-1330. Cable: STWEEDES. Admin'r.: Steven H. Weiss.
 Pyramid Music (BMI), Prof. Mgr.: Mark Porter, see Rob-Lee

Q

Quackenbush Music Ltd. (ASCAP), c/o Arlyne Rothberg Inc., 196 E. 75 St., New York, N.Y. 10021. Tel: (212) 988-7400. Pres.: Carly Simon, Gen. Mgr.: Arlyne Rothberg.
 Affiliate: C'est Music (ASCAP).
 Quadrasonic Music Inc. (ASCAP), see Danor.
 Quarter Note (ASCAP), 1045 W. 92, Los Angeles, Calif. 90044. Tel: (213) 757-0749. Pres.: Edwin M. Smith; Gen. & Prof. Mgr.: H. Edwin Smith.
 Quarset Music Inc. (ASCAP), see Trio.
 Quartz Music (ASCAP), see Trio.
 Queen-Bishop Music Inc. (ASCAP), PO Box 9446, Berkeley, Calif. 94709. Tel: (415) 527-4042. Pres.: Doug Clifford; Gen. Mgr.: Jake Rohrer.
 Queensbury Music Corp. (BMI), see Big Seven—Patricia.
 Queens Legs Music (BMI), see Picasso.
 Quicksilver Music Corp. (BMI), see Copyright Serv. Bureau.
 Quinones Music Co. (BMI), 1344 Waldron, St. Louis, Mo. 63130. Tel: (314) 863-3605. Pres.: Eddie L. Johnson; Gen. Mgr.: Ora Livings; Prof. Mgr.: Clinton Primm.
 Quintet Music Inc. (BMI), see Trio.
 Quinvy Publ'g Co. Inc. (BMI), PO Box 215, Sheffield, Ala. 35660. Tel: (205) 381-1830. Pres.: Quinon R. Ivy, Gen. Mgr.: Quin Ivy.
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 Radcliffe Music (BMI), see Ojo.
 Don Rader Music, 15859 Vose St., Van Nuys, Calif. 91406. Tel: (213) 994-4538. Owners: Don Rader, Chiz Harris
 Radmus Publ'g Inc. (ASCAP), see Larry Shayne.
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 Ragmar Music Corp. (BMI), 353 W. 48 St., New York, N.Y. 10036. Tel: (212) 581-9590. Pres.: Jerry Ragovoy.
 Affiliates: Rittenhouse Music Corp. (BMI), Society Hill Music (ASCAP).
 Ragmop Music Corp. (BMI), 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-7393. Pres. Don Covay, VP Yvonne Covay; Gen. Mgr.: Eva Orby; Prof. Mgr.: Antonio Von.
 Raintree Music Inc. (ASCAP), see Budd Music.
 Rainwater Music Co. (BMI), see Cohen & Boyle.
 Rally Music (BMI), see Ralph's Radio Music.
 Ralph's Radio Music (BMI), PO Box 127, Hwy. 441, Oremost, Ga. 30535. Tel: (404) 723-3884. Owner: Ralph Raper.
 Affiliate: Rally Music (BMI).
 Rambled Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau.
 Ramblin' Rose Publ'ns (ASCAP), see Faron Young
 Rambo Music Inc. (BMI), 2199 Nolensville Rd., Nashville, Tenn. 37211. Tel: (615) 327-9582. Pres. & Prof. Mgr.: Buck Rambo, Gen. Mgr. Gerry Artz.
 Affiliates: Barbet Music (BMI), The Other Place Music.
 Ramlou Music Publ'g Co. (ASCAP), see Vernon Stewart
 Ramsel Publ'g Co. (BMI), see Ivan Mogull
 Ramsgate Music (BMI), Box 551, 108 S. Bell, Hamilton, Tex. 76531. Tel: (817) 386-5918. Owner & Mgr.: C. Joe Treadway
 Ram's Horn Music (ASCAP), PO Box 289, Cooper Sta., New York, N.Y. 10003. Tel: (212) 691-6820. Gen. Mgr. N.

Saltzman
 H & G Randall Inc. (ASCAP), 1900 W. Genesee St., Syracuse, N.Y. 13204. Tel: (315) 468-0161. Pres.: Gerald Randall; VP: Howard Randall.
 Fred Raphael Music Inc. (ASCAP), 8588 Wonderland Ave., Los Angeles, Calif. 90046. Tel: (213) 652-1507. Pres. Hermione Raphael.
 Rap Sac Music, see Copyright Serv. Bureau
 Raschid Music (BMI), see Jonvis.
 Raven Music (BMI), 4107 Woodland Park Ave. N., Seattle, Wash. 98103. Tel: (206) 632-0887. Publ'rs. Ronald W. Ellis, Michael B. Lynch.
 Raydee Music Co. (SESAC), 316 E. 11 St., Houston, Tex. 77008. Tel: (713) 861-3630. Pres. H. W. Daily Sr.
 Affiliates: Bud-Don Music Co. (ASCAP), Glad Music Co. (BMI).
 Rayven Music Co. Inc. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 265-0211. Pres. Ouke Niles
 Affiliate: Paris Music Co. Inc. (ASCAP).
 Int'l firm represented: Eds. Prosadis (France)
 Razor Sharp Music (BMI), see Mighty Three.
 Razzle Dazzle Music Inc. (BMI), 18 E. 17 St., New York, N.Y. 10003. Tel: (212) 242-1928. Pres. Victoria Pike; Prof. Mgr. Hermi Hanlin.
 R'cade Music Publ'g (ASCAP) (a Western Gulf Corp. Co.), 3090 N. Lincoln, Alhadena, Calif. 91001. Tel: (213) 681-6023. Pres. N. B. Fowler
 Affiliate: West Gulf Publ'g (BMI).
 Reaction Music Co. (ASCAP), see NRP Music.
 Walter Reade Music Corp. (ASCAP), see Frank Music Corp.
 Realgone Music Inc. (BMI), see Big Seven—Frost
 Rear Exit Music Co. (ASCAP), see Redwal.
 Rebecca Raccoon Music Co. (BMI), see A. Schroeder.
 Reb Music Publ'g Co. (ASCAP), see Slide.
 Recordo Music Publ'rs (BMI), see Leon Rene.
 Record Songs Inc. (ASCAP), 450 W. 24 St., New York, N.Y. 10011. Tel: (212) 675-6671. Pres.: Enoch Light.
 Red Day Music (ASCAP), see Dick James.
 Red Giant Inc. (ASCAP), c/o Gottlieb, 305 E. 24 St., New York, N.Y. 10010. Tel: (212) 889-1173. Pres. & Gen. Mgr.: Kenny Vance.
 Red Ribbon Music (BMI), see Nashville Copyright.
 Red Rock Music Co. (BMI), PO Box 2671, Denver, Colo. 80201. Tel: (303) 333-8086. Pres. James C. Scott Sr.
 Red Ruby Music (ASCAP), see Berkeley Control Corp.
 Red Selter Music (ASCAP), see Rondor.
 Red Shoes Publ'g (ASCAP), see Berkeley Cooperative.
 Redwal Music Co. Inc. (BMI), Redwal Music Bldg., 535 Cotton Ave., Macon, Ga. 31208. Tel: (912) 745-8511. Pres.: Phil M. Walden, Publ'g & Licensing Dir.: Carolyn Brown.
 Affiliates: No Exit Music Co. Inc. (BMI), Oak Grove Music (BMI), Rear Exit Music Co. (ASCAP), Tandem Publ'ns (BMI).
 Int'l firm represented: Artemis Int'l (Germany, Netherlands).
 Int'l reps.: Italy (Rifi), UK (Carliri).
 Redwood/Sidro Ross Music, see Rondor.
 Redwood/Wichub, see Rondor.
 Reeder Music Co. (BMI), 7065 Idylwood Rd., Falls Church, Va. 22046. Md. Tel: (301) 949-5678. Pres.: James T. Reeder; Gen. Mgr.: Tom Reeder, Prof. Mgr.: Charles A. Oick.
 Reetz Music Publ'rs (BMI), see Chubbob.
 Jim Reeves Ents. Inc., PO Drawer 1, Madison, Tenn. 37115. Tel: (615) 868-1150. Pres.: Mary Reeves; VP: Harry Jenkins.
 Affiliates: Acclaim Music Inc. (BMI), Ma-Ree Music Inc. (ASCAP), Open Road Music Inc. (BMI), Tuckahoe Music Inc. (BMI).
 Int'l rep.: Worldwide except USA, Canada & Africa (Burlington).
 Regal Music Publ'ns (ASCAP), 1429 Hawthorne St., Pittsburgh, Pa. 15201. Tel: (412) 781-4557. Pres. Edward J. Moschetti; Gen. Mgr.: Muriel M. Shilling; Prof. Mgr. Gail P. Gray.
 Affiliate: Perfection Music Publ'g (BMI).
 Regent Music Corp. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 246-1990. Cable: REGENTMUS. Pres.: Harry Goodman.
 Herb Reis Music Corp. (BMI), 39 W. 55 St., Rm. 603, New York, N.Y. 10019. Tel: (212) 757-9265. Mgr.: Herb Reis.
 Affiliate: Summit Music Corp. (ASCAP).
 Reksirb Music Publ'g Co. (BMI), 13653 Capitol, Detroit, Mich. 48227. Tel: (313) 834-9138. Pres.: Miller Brisker.
 Rel-Nel Music (BMI), see A. Schroeder.
 Remick Music Corp. (ASCAP), see Warner Bros.
 Remsen Music Corp. (BMI), see Frank Music Corp.
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 Rhomers—New York Times Music, see New York Times
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 John Riggs Publ'g (ASCAP), 5521 Kendall Or., Nashville, Tenn. 37209. Tel: (615) 352-3655. Pres.: John Riggs.
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 Affiliate: TeleFunk Music (ASCAP)
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 Affiliates: Klowns Publ'g Co. Inc. (BMI), Trapeze Publ'g Co. Inc. (ASCAP).
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 Branch: Spring Lake Park, Minn., 358 NE Rosedale Rd. Zip: 55432. Tel: (612) 876-2602. Gen. Mgr.: R.F. Russen, Prof. Mgr.: R. Richard.
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 Affiliate: Pyramid Music (BMI).
 Rockbottom Music Co. (BMI), see Warner Bros.
 Rocker Music (BMI); Gen. Mgr. Kent Westbury; see Happy Man.
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 Rock Island Music (BMI), PO Box 202, Bellmawr, N.J. 08032. Tel: (609) 662-9057. Pres.: Rob Russen; Gen. Mgr.: Jeff Pfeffer; Prof. Mgr.: Rodney Russen, see Rob-Lee.
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 Rock Music (BMI), see Beechwood.
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 Rocksmith Music (ASCAP), see Trust Music.
 Rocky Mountain Music (BMI), see Lost Tundra.
 Rocky Mountain Nat'l Park Music Co. Inc. (ASCAP), see Fred Ahlert.
 Rocky Top Music Inc. (BMI), see Lizzie Lou.
 Rodeheaver Co. (ASCAP) (div. of Word Inc.), PO Box 337, Winona Lake, Ind. 46590. Tel: (219) 267-5116. Exec VP: N. B. Howe Jr. (Also see Word Music).
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 Rodney Music (ASCAP), see Budd Music.
 Rodra Music Inc. (BMI), see Rondor.
 Roeday Prod'ns Inc. (BMI), see Mietus.
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 Affiliates: Draft Music (BMI), Sound City Publ'ns (ASCAP).
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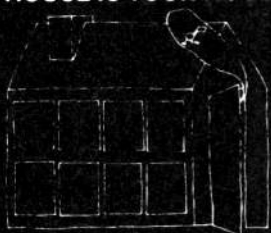
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Rontom Music Co., PO Box 15457, 110 21 Ave S, Nashville, Tenn 37215 Contact Thomas H Walls

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Room 7 Music (BMI) (div. of Seven Arts Press), 6430 Sunset Blvd., Suite 1223, Hollywood, Calif 90028 Pres Walter E Hurst, Gen Mgr Don Rico
Affiliate: Suite 7 (ASCAP)

Rose Bridge Music Inc (BMI), see Earl Barton & Publishers' Licensing Corp

Fred Rose Music Inc (BMI), see Acuff-Rose

Ken Rose Music (BMI), see Keith Music

David Rosner Music Co., 527 Madison Ave., New York, N.Y. 10022. Tel (212) 935-1782 Pres David Rosner
Affiliates: Dartmoor Music (BMI), Loaves & Fishes Music Co Inc (BMI), Kohaw Music Inc (ASCAP)

Brian Ross Prod'ns, 3884 Franklin Ave., Los Angeles, Calif 90027 Tel (213) 662-3121/3656 Pres Brian Ross.
Affiliates: New High Music Publ'g (ASCAP), Thrush Music Publ'g (BMI)

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 Branch: Los Angeles, Calif., 4363 Lockwood Ave Zip 90029, Prod'r Bob Wilson.

R.D. Row Music Co. Inc. (ASCAP), see Carl Fischer

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Administered companies: Acme Music (ASCAP), Arion Music (BMI), Audre Mae Music (BMI), Backdoor Music (BMI), Barberrry Music (ASCAP), Beelzebub Music (ASCAP), Big Mama Music (BMI), Buskirk Music (BMI), Coke Music (BMI), Courtaul Music (BMI), Davlin Music (ASCAP), Diamondback Music (BMI), Donnybrooke Music (BMI), Double Helix Music (BMI), Flatunus Music (ASCAP), Influx Music (BMI), Karependity Music (ASCAP), Knowles Music (BMI), Lotmor Music (BMI), Michoma Music (BMI), Microtone Music (BMI), Moonstard Music (BMI), Muleback Music (ASCAP), Ocean Of Air Publ'g (ASCAP), Parasound Inc. (ASCAP), Pump Organ Music (BMI), Red Ruby Music (ASCAP), Right On

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Rudall Carte (ASCAP), see Boosey & Hawkes

Ru-Dot-To Music (BMI), 3877 Vegas Valley Dr., Las Vegas, Nev 89121. Tel (702) 457-4365 Pres Chips Davis, Gen Mgr. Hank Castro.
Affiliated firm: Hankeychup Music Publ'rs (ASCAP).

Rue Publ'g Co (BMI), see Seyton

Rug Music Co (ASCAP), see Cohen & Boyle

Rule One Music Inc. (ASCAP), c/o Beldock, Levine & Hoffman, 565 Fifth Ave., New York, N.Y. 10017 Tel (212) 490-0400 Cable TELHOFFLAW Pres Dee Anthony, Gen & Prof Mgr Elliot L Hoffman. (Administered by Rondor Music)

Affiliates: Fram-dee Music Ltd. (ASCAP)

Rupadia Music (BMI), see Mietus

Rural Hill Music Co. (ASCAP), see Passkey

Russe (Ed) (ASCAP), see Boosey & Hawkes

Russ Prod'ns (ASCAP), PO Box 145, Cold Spring Harbor, N.Y. 11724 Tel (212) 532-2333. Pres. Ben Ludlow.

Ruzamu Music Inc (BMI), Pres Murry Swartz, Gen Mgr Zach Glickman, see Skinny Zach

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S.A.I.C.O Publ'g Co (BMI), 4521 Natural Bridge, St. Louis, Mo 63115 Tel (314) 383-0067 Pres Oliver Sain, Gen Mgr Bill Gathrite

S.F.M Inc (ASCAP), see McRon

S & J Music (ASCAP), see Schwartz

S & R Music Publ'g Co (ASCAP), 6533 Hollywood Blvd., Hollywood, Calif 90028 Tel (213) 469-1621 Pres. Scott Seely
Affiliate: Boomerang Music Co (BMI)

S.R.S Int'l, 790 NE 45 St., Fort Lauderdale, Fla 33308. Tel (305) 772-0008/3385 Pres & Gen Mgr J Michelle Scott, Prod'n Mgr. David P. Chiodo.
Affiliates: Audio Architects Publ'g Co. (BMI), Audio Authors Publ'g Co (ASCAP)

S.U.N.Y Binghamton Eds., see Galaxy

Sacred Concert Publ'ns (SESAC), see Spectrum

Sacred Music Press (ASCAP), see Lorenz Inds.

Saga Music Corp. (ASCAP), see Barton Music

Sage & Sand Music Inc. (SESAC), 1511 Gordon, Hollywood, Calif 90028 Tel (213) 469-1527. Pres W.O Fleenner Gen Mgr J.L. Mooney
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Sahara Music (ASCAP), see Chappell

Douglas Sahn Music Co. Inc. (ASCAP), see Chappell

St. George Music Ltd., see Copyright Serv. Bureau

St. Lawrence Music Inc. (BMI), see Sam Weiss

St. Lucifer Inc (ASCAP), see Mylon LeFevre

St. Martin Music Co. Inc. (BMI), see Sam Fox

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St. Nathanson Music (ASCAP), c/o Brighton Towers, 50 Brighton, First Rd., Brooklyn, N.Y. 11235 Tel (212) 372-0826 Pres. Stephen Nathanson; Gen Mgr. Eve Nathanson
Affiliate: Unart Publ'g (ASCAP).

Sant Nicholas Music Inc (ASCAP), 1619 Broadway, New York, N.Y. 10019 Tel (212) 582-0970 Pres Johnny Marks

Saka Music (BMI), see Kelton.

Salabert Music Publ'r (ASCAP), 575 Madison Ave., New York, N.Y. 10022 Tel (212) 486-9230 Pres. Mrs. Francis Salabert, Gen. Mgr Henson Markham
 Home office: France

Sally Music Co (BMI), see White Way.

Salt River Music (BMI), see Renda

Salvation Music Inc. (BMI), see Stanyan.

Sambo Music, see Publishers' Licensing Corp.

Samchera (BMI), 512 Lafayette St., Gretna, La. 70053 Contact Sam C. Territo

Samfred Music Inc (BMI), see Sam Fox.

Sanada Music Corp. (ASCAP), see Big Seven—Frost.

Sanah Music Inc (BMI), see Doraflo/Blou Disque

Sandbox Music (ASCAP), see Gaucho

Sandlock Music Inc (BMI), see Copyright Serv. Bureau.

San Dino Music Corp. (ASCAP), see Barton Music.

Sandman Music Publ'g Co. (ASCAP), 6 Morris Ave., Morristown, N.J. 07045. Tel: (201) 334-0863 Prof Mgr. Sandy Nelson.

Sandonna Music (BMI), see Mietus.

Sandra Music Corp. (ASCAP), see Big Seven—Planetary.

Sands Music Corp. (ASCAP), see Barton Music.

Sandstorm Music Inc. (ASCAP), see Windchime.

Sanga Music Inc. (BMI), 250 W. 57 St., Suite 2017, New



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Sapphire Music Publ'rs (BMI), 2815 Octavia St., New Orleans, La. 70115 Tel (504) 866-3478 Pres.: Lqu Welsch Jr.
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Sarah (ASCAP), see David Music.
Sarah Ann's House of Music & Publ'g Co. (ASCAP), 6640 Gardena Ave., Long Beach, Calif. 90805. Tel (213) 422-4890. Pres. Ray E. Warner. Gen. Mgr. Sarah A. Warner.
Saralee Music Publ'g Co. (BMI), see Chris.
Saran Music Co. (BMI), PO Box 17667, Dallas, Tex. 75217. Tel (214) 428-3128. Gen. Mgr. Dewey Groom.
Sasquatch Music (ASCAP), see Berkeley Cooperative.
Sassy Music (ASCAP), see Treadlew.
Sassy Music Publ'rs Network of America, see Elvitrue.
Satori Music Publ'g Inc. (ASCAP), see Symposium.
Satryoon Music (BMI), PO Box 75692, Los Angeles, Calif. 90075 Tel (213) 467-2178. Owner David Austin; Prod'n James Flemming.
Satwa Music (ASCAP), see David Rubinson & Rondor.
Saul Avenue Publ'g Co. Inc. (BMI), see Helmat.
Saunders Publ'ns Inc. (ASCAP), see Frank Music Corp.
Saved Publ'g Co. (BMI), Pres. & Gen. Mgr. Bill Kirk, see Entertainment Showcase.
Sa-Vette Music Co. (BMI), see A. Schroeder.
Savona Music (BMI), see A.T.M. Music.
Savoy Music Co. (BMI), 56 Ferry St., Newark, N.J. 07501 Tel (201) 344-1400; NYC Tel (212) 962-3354. Pres. & Gen. Mgr.: Herman Lubinsky, Prof. Mgrs. F. Mendelsohn & H. Gottesmann.
Affiliates: Crossroads Music Co. (BMI), Medallion Songs Inc. (ASCAP), Merit Music Co. (BMI), National Music Publ'g Corp. (ASCAP), Planemar Music Co. (BMI), Volunteer Music Publ'rs (BMI).
Sawgrass Music Publ'rs Inc. (BMI), 1722 West End Ave., Nashville, Tenn. 37203. Tel (615) 327-4104. Pres. & Gen. Mgr. Lonnie M. Tillis; Prof. Mgr. Wayne P. Walker.
Saxon Music Corp. (BMI), see Copyright Serv. Bureau.
Scales of Justice Music Inc. (BMI), PO Box 2609, Lafayette, La. 70501. Tel (318) 235-3587. Pres. J. Michael Fernandez Jr.
Scantlin Music (ASCAP), see Rondor.
Scarsdale (ASCAP), see Shapiro Bernstein & Co.
Schabraf Music (BMI) (div. of Bee Jay Booking Agency Inc.), PO Box T, Winter Park, Fla. 32789 Tel (305) 293-1781. Pres. Eric T. Schabacker. Gen. Mgr. James A. Katt.
Peter Schaffer Music Corp. (BMI), see Copyright Serv. Bureau.
Schine Music (ASCAP), 6255 Sunset Blvd., Suite 910, Hollywood, Calif. 90028 Tel (213) 467-7111 Pres. G. David Schine; Gen. & Prof. Mgr.: Terri Fricon.
Affiliate: Myhil Music (BMI).
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Affiliates: Amberson Ents. Inc. (ASCAP), Lawson-Gould Music Publ'ns Inc. (ASCAP).
Int'l firms represented: J. Curwen & Sons (UK), Faber Music Ltd. (UK).
Schlager Music Publ'g Co. (BMI), see De Gar.
Schleptz Music Publ'g (ASCAP), PO Box 2055, Bell Gardens, Calif. 90201. Tel (213) 773-3546. Pres.: Darwin D. Schleptz.
Schlok Publ'g (ASCAP), 16 Midland Ave., Port Chester, N.Y. 10573. Tel (914) 939-9651. Pres. Lawrence Rapa-port; Gen. Mgr. Kal Fagan.
A. P. Schmidt Co. Inc. (SESAC), see Summy-Birchard.
Schmitt, Hall & McCreary Co. (SESAC), 110 N. Fifth St., Minneapolis, Minn. 55403. Tel (612) 336-4367. Pres. Robert P. Schmitt. Gen. Mgr. Curtis Hansen. Sales Mgr. William Slott.
Affiliate: Schmitt Music Center Inc. (ASCAP).
Schmitt Music Center Inc. (ASCAP), see Schmitt Hall &

McCreary.
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Affiliates: Adscio Music Inc. (BMI), Anim Music Ltd (BMI), Arch Music Co. Inc. (ASCAP), Avaris Music Co. (ASCAP), Bagamin Music Inc. (BMI), Banchee (ASCAP), Bella Godiva Music Inc. (ASCAP), Boscoe Publ'g Ltd., Burlac Music Inc. (BMI), Cat Mother Inc. (BMI), Dandy Ditties Unltd. (ASCAP), Dreams & Visions Music Inc. (ASCAP), Emm-Jay Music Inc. (BMI), Fitness King Music Co. (BMI), Fool Killers Music Corp. (ASCAP), Four-uvus Survival Music Co. (ASCAP), Great Montana Corp. (BMI), Hedley Songs Music, Humdrum Music Co. (ASCAP), January Music Corp. (BMI), Jenji Music Co. (BMI), Joans Bones Publ'g Ltd. (BMI), Joint Music Inc. (BMI), Kleen Green Prod'ns (BMI), LaLanne Inc. (ASCAP), Lar-Bell Music Corp. (BMI), Lasseie Publ'g Co. (ASCAP), Last Laugh Music Co. (BMI), Lazy Canary Music Co. (BMI), Manistee Music Co. (BMI), Mempro Music Co. (ASCAP), Mile Wide River Music Co. (ASCAP), New Spirit Music Co. (BMI), Pitfield Music Inc. (BMI), Pitney (ASCAP), Pooch Music (BMI), Rebecca Raccoon Music Co. (BMI), Rel-Nel Music (BMI), Sa-Vette Music Co. (BMI), Sea-Lark Ents. Inc. (BMI), Skin Music Inc. (ASCAP), Stewart Nims Publ'g Co. (BMI), Sunbow Music (ASCAP), Tijuca Music Co. (BMI), Wrather Music Publ'g Inc. (BMI), Yameta Co. Ltd. (BMI).
Schroeder & Gunther (BMI), see Associated Music.
Franz Schubert Music Publ'g (ASCAP), 5217 Hollywood Blvd., Hollywood, Calif. 90027. Tel (213) 469-1847. Owner Franz Schubert.
Affiliate: UNIDAP (BMI).
Edward Schubert & Co. Inc. (SESAC), see Ashley Schumann Music Corp. (ASCAP), see Bourne.
Schuss Music Co. (BMI), 628 Michelle Ln., Northbrook, Ill. 60062. Tel (312) 498-4888. Pres. Joseph Sugarman.
Schwab Music (BMI), 1141 Columbia Pike, Silver Spring, Md. 20904 Tel (301) 593-8606. Cable: LENS-PROD. Pres. Leonard Schwab.
Int'l branch: England.
Schwartz Music Co. Inc. (ASCAP), 165 W. 46 St., Suite 1202, New York, N.Y. 10036. Tel (212) 582-2975. Pres. Ernie Schwartz. Gen. Mgr. Robert Schwartz. Prof. Mgr. Marie Maresca.
Affiliates: Just Music Corp. (BMI), Rogelle Music (BMI), Roziqne Music (BMI), S&J Music (ASCAP), Vibar (ASCAP).
Andrew Scott Inc. (ASCAP), see Leigh Group.
Scot-Tees Publ'g Co. (BMI), 4158 S. Prairie Ave., Chicago, Ill. 60653 Tel (312) 624-3716. Pres. Howard Scott.
Scout Music (BMI), 92 W. 159 St., Harvey, Ill. 60426 Tel (312) 331-7700. Gen. Mgr. F. Denby Allen.
Screen Gems Columbia Music Inc. (BMI), 711 Fifth Ave., New York, N.Y. 10022 Tel (212) 751-4400. Pres. Lester Sill; VP & Prof. Activities Dir. Irwin Schuster. VP & Gen. Mgr. Irwin S. Robinson. VP & Nat'l Exploitation Dir.: Danny Davis.
Int'l branches: Australia, Belgium, England, France, Germany, Italy, Sweden.
Affiliates: Colgems Music Corp. (ASCAP), Gower Music Inc. (BMI).
Administered companies: Conquistador Music (ASCAP), Groovesville Music (BMI), Summerhill Songs Inc. (BMI), Sweet Glory Music Inc. (BMI).
Int'l reps.: Argentina (Melograf), Brazil (Mundo), Israel (Subar), Japan (Alfa), Mexico (EMLASA), South Africa (Laetrec), Spain (Canciones del Mundo). (SEE ADVERTISEMENT).
Screen Test Music Publ'g Co. (ASCAP), see Slide.
Scruggs Music Inc. (BMI), 201 Donna Dr., Madison, Tenn. 37115. Tel (615) 868-2254. Pres. Earl Scruggs; Prof. Mgr. Louise Scruggs.
Scuzzy Chicken Music (BMI), see Copyright Serv. Bureau.
Seabreeze Music Inc. (BMI), see Arcade.
Seafoam Music (BMI), see Berkeley Cooperative.
Sea-Lark Ents. Inc. (BMI), see A. Schroeder.
Seal Publ'g Co. (BMI), 13310 Collingwood Terr., Silver Spring, Md. 20904 Tel (301) 384-8826. Pres.: Larry Sealton.
Seaside Publ'g Co. (BMI), see Copyright Serv. Bureau.
Sebrinian Music (ASCAP), 285 E. 49 St., Brooklyn, N.Y. 11203. Tel (212) 778-5150. Pres. Michael P. Sebi-

niano.
Second Generation Music Inc. (SESAC), see Counterpart.
Seemon & Marjike Music (BMI), see Rondor.
Seesaw Music Corp. (ASCAP), 177 E. 87 St., New York, N.Y. 10028. Tel (212) 879-1960. Pres. & Prof. Mgr. Raoul R. Ronson. Gen. Mgr. S.B. Kohn.
Affiliate: Okra Music Corp. (BMI).
Sega Publ'g Co., see Copyright Serv. Bureau.
Segel, Rubinstein & Gordon, Sunset Towers, Suite 1000, 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 278-9200, 878-0200. Cable: SEGORU. Telex: 698245.
Administered companies: Balloon Music (ASCAP), Caesar's Music Library (ASCAP), 5th Star Music (BMI), Gnossos Music (ASCAP), Little Dickens Music Publ'rs (ASCAP), Poco Publ'g (ASCAP), Trane Music (ASCAP), Tunesmith Music (BMI).
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Administered companies: Fix Square Music (BMI), Lark Music Inc. (BMI), Lonport Music Corp. (BMI), Nevoc Music, Skyforest Music Co. Inc. (BMI), Sounds of Lucille Inc. (BMI), Tallyrand Music Inc. (BMI), Triplot Music Inc., WEMG Music (ASCAP), Wind Breeze Music Ltd (ASCAP).
Select Music Inc. (ASCAP), see Copyright Serv. Bureau.
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Sema Music Ltd., see Alexander Broude.
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Semerak Publ'g Co. (BMI), 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel (312) 523-3914. Pres. R.M. Semerak.
Sensia Music (ASCAP), see Epp's Music.
Senor Mouse Music (BMI), see Ojo.
Senor Music Co. (ASCAP), see Pess.
Sephra Music (ASCAP), see Publishers' Licensing Corp.
September Music Corp. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel (212) 581-1338. Cable: MILLSTAN. Pres. Stanley Mills.
Affiliate: Galahad Music Inc. (BMI).
Int'l firm represented: Gremyoco Music (UK).
Septima Music Inc. (BMI), 424 Madison Ave., Suite 1401, New York, N.Y. 10017 Tel (212) 421-8787. Pres. Alan Macmillan. Prof. Mgr. Gerry Lyon.
Affiliate: Trillium Music Inc. (ASCAP).
Int'l firms represented: Cirrus Music, Expression Music, Katzenjammer Music, Stratus Music, Sunspot Music, Walrus-Moore Music (Canada).
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Sequel Music Inc. (BMI), 3204 Oakley Dr., Hollywood, Calif. 90068. Tel (213) 851-3666. Pres. Tom Bahler; Gen. Mgr.: Jack L. Bahler.
Serendipity Publ'g (BMI), 40 W. 55 St., New York, N.Y. 10019. Tel (212) 765-3750. Cable: SERENPUBCO. Pres. Michael Brovsky.
Affiliates: Groper Music (BMI), Holmes House (BMI), Raun MacKinnon Music (BMI), Shadrack Publ'g (ASCAP), Keith Sykes Music (BMI).
Sesame Music (BMI), see Intermountain Music.
Seton Music Corp. (ASCAP), see Big Seven—Planetary.
Seven B Music (ASCAP), see Tune-Kel.
Seven Barks Music (BMI), see Royalty Control Corp.
Seven-Eleven Music Corp. (BMI), see Shapiro Bernstein & Co.
Seven Hills Publ'g & Rec'g Co. Inc. (BMI), 905 N. Main St., Evansville, Ind. 47711. Tel (812) 423-1861. Pres.: Ed Knetemeyer; Gen. Mgr.: P.J. Hayden.
Seven Legions Music Co. (BMI), PO Box 891, San Antonio, Tex. 78293. Tel (512) 534-4503. Pres. Larry C. Collins; Gen. Mgr.: Clarence Jackson.
Seven of Us Music (ASCAP), 26 Mountain Ave., Dover, N.J. 07801. Tel (201) 361-2084. Pres. Michael F. Matushin.
Seven Palms Music Co. (BMI), PO Box 1441, Palm Springs, Calif. 92262. Tel (714) 325-7818. Owner: Charlotte Cromwell.
Affiliate: Leilani Music Co. (ASCAP).
Seven-Sixteen Music Co. (BMI), 149 W. 75 St., New York, N.Y. 10023. Tel (212) 799-2670. Pres. & Gen. Mgr.: Lawrence Rush.
Seven Sounds Publ'g Co. (ASCAP), see Kirchstein.
Seven Valleys (ASCAP), see Dawnbreaker.
Seyah Music Inc. (BMI); Pres.: Babs Richardson; Treas.: Bob Richardson; see Lyresong.
Seyton Music Publ'g Co. (ASCAP), PO Box 2466, Hollywood, Calif. 90028. Pres.: D.E. Silberstein; Gen. Mgr.: Eric Seyton.
Affiliate: Rue Publ'g Co. (BMI).
Shada Music Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel (212) 582-6924. Pres.: Billy Davis; VP: William Backer.
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Affiliates: A Song Music Inc. (ASCAP), Chevis Music Inc. (BMI), Mountain Mama Music Inc. (BMI).
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Shadow Mountain Musical Publ'g Co. (ASCAP); Pres.: Robert Stiles Carmichael; Gen. Mgr.: George W. Hill III; see Harbor-City.
Shadrack Publ'g (ASCAP), see Serendipity.
Shady Grove Music Inc. (ASCAP), see Mietus.
Shamga Publ'g Co. (BMI), 254 E. 29 St., Suite 7, Los An-



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Sharp-Gannon Music (ASCAP), see Cohen & Boyle

Shattinger Publ'ns Inc (ASCAP), see Copyright Serv Bureau

Eddie Shaw Music Corp (ASCAP), see Barton Music

Shawnee Press Inc. (ASCAP), Delaware Water Gap, Pa. 18327. Tel (717) 476-0550. Pres. & Gen. Mgr Ernest R Farmer; Sales Mgr Robert O Schell Jr.; Licenses Dir. Steve Kanych

Affiliates: Choral Press Inc (SESAC), Harold Flammer Inc (ASCAP), Malcolm Music Ltd (BMI), Templeton Publ'g Co. Inc. (ASCAP).

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Sheephead Bay Music (ASCAP), see Castle Hill

Sheet Music Co. Inc. (ASCAP), 1513 Hawkins St., Nashville, Tenn 37202. Tel (615) 256-8812. Pres. & Prof. Mgr William G Hall.

Sheet Rock Music Inc. (ASCAP), PO Box 2312, Hollywood, Calif 90028. Tel (213) 874-8396. Pres. Laurence Tasse, VP & Gen. Mgr. Douglas Lyon

Sheffield Music Corp. (BMI), see Shapiro Bernstein & Co

Sheila Marie Music (ASCAP), see Publishers' Licensing Corp.

Sheila Music Corp. Ltd. (BMI), 130 W 57 St., New York, N.Y. 10019. Tel: (212) 582-1122. Cable MARSHAL-LAW. Pres. & Gen. Mgr. Sheila Lee

Shelley Music Inc (ASCAP), see Spiral

Shelmer Poe Music (BMI), see Chappell

Shelview Publ'ns Co. (BMI), 4148 S. King Dr., Chicago, Ill. 60653. Tel: (312) 624-8060. Pres. James W Shelton Jr.

Shenandoah Music (ASCAP), see Ricci Mareno

Thomas Sheppard Publ'g Co (BMI), 6244 Ogontz Ave., Philadelphia, Pa. 19141.

Affiliate: Slide Music Publ'g Co (ASCAP).

Sherbro Music, see New York Times

Sheriton Music Publ'g Co. (ASCAP), see Blue River

Sherilyn Publ'g Co. (BMI), 495 SE 10 Court, Hialeah, Fla 33010. Tel (305) 888-1685. Pres. Henry Stone (Administered by Copyright Serv. Bureau Ltd.)

Affiliates: International Bros. (BMI), Kimlyn Music (ASCAP)

Sherman Music (BMI), see Sherman-Wright

Sherman-Wright Music (BMI), 4220 Beverly Blvd., Los Angeles, Calif. 90004. Tel (213) 383-4478. Pres. Bill Sherman

Affiliate: Sherman Music (BMI)

Sherry Land Music (BMI); Gen. Mgr. Roger Guckenheimer; see DC-3 Music.

Sherwin Music Publ'g Corp. (ASCAP), see Robert Mellin.

Sherwood Forest Publ'g Co. Inc (ASCAP), PO Box 6130, Sherwood, Ark 72116. Tel. (501) 835-3207. Owners Bonnie & Maxine Brown

Affiliate: King Richard Publ'g Co (BMI)

Sherwood Music Co., see Copyright Serv. Bureau.

Shifty/Felfar Music (BMI), see Ojo

Shindig Music Publ'g Co. (BMI), 1608 Argyle, Suite 107, Hollywood, Calif 90028. Tel (213) 469-5838. Owner & Mgr. George Jay.

Shirley's Music Co. (BMI), see Sound of America.

Shish-Ke-Bab (ASCAP), see KRPCO

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Shoestring Music (BMI), 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel (213) 461-4409. Pres. Morris I. Diamond. (Administered by Copyright Serv. Bureau)

Affiliates: Beverly-Culver Music Inc. (ASCAP), Jo-Al Music Co. (ASCAP), Tara Music Co. Inc. (BMI)

Short Bone Music Inc. (BMI), 1102 Woodward, Suite 10, Muscle Shoals, Ala. 35660. Tel. (205) 381-1455. Pres.: Herbert C. Ivey; VP. Terry Woodford; Prof. Mgr. Melissa Adamson.

Administered company: Bottom & Co. Publ'g

Shotgun Music Co. (BMI), 22 Pine St., Freeport, L.I., N.Y. 11520. Tel: (516) 546-8008. Pres.: Anthony Ferrante; Prof. Mgr.: Bill Seabrook

Show Biz Music Inc. (BMI), 110 21 Ave. S., Nashville, Tenn 37203. Tel: (615) 327-2532. Pres. Bill Graham.

Affiliates: Mijoy Music (BMI), Monster Music (ASCAP)

Showpiece Prod'ns, PO Box 79, Yonkers, N.Y. 10702. Tel (914) 965-0801. Pres.: Bob Schoen.

Showtime Music Co. (ASCAP), see MoonSong

Shubert Music Publ'g Corp. (ASCAP), see Warner Bros.

Shwarz Music, 533 Hancock St., Brooklyn, N.Y. 11233. Tel: (212) 574-8610. Pres.: Sylvester L. Harris Sr.; VP. Frederick L. Harris Jr., Sales & Mktg. Mgr.: Aaron L. Harris.

Branch: Brooklyn, N.Y., 251 Osborne St. Zip 11212. Tel (212) 342-0983. Gen. Mgr. Richard L. Harris Sr., Prof. Mgr. Shirley Harris

Sid-Lee Music Corp (BMI), see Copyright Serv. Bureau

Signature Music Press (ASCAP), Carl Fischer

Silent Giant (ASCAP), see Curtom.

SilentWinds Music (BMI), 36 Grammercy Park E., New York, N.Y. 10003. Tel: (212) 489-8933. Pres. Gary Bonner, Gen. Mgr.: Neil Portman

Affiliated firms: Extragordnary Music Inc. (BMI), Stormy Forest Publ'g

Silhouette Music Corp. (ASCAP), see Copyright Serv. Bureau

Silicon Music Inc. (BMI), 218 Tulane St., Garland, Tex 75041. Tel (214) 278-3079. Pres. & Gen. Mgr. David Summers.

Int'l rep.: Australia (Woomera)

Silver Blue Music (ASCAP), 401 E. 74 St., New York, N.Y. 10021. Tel (212) 628-6885. Pres. Joel Diamond

Affiliates: Mother Fortune Inc. (BMI), Ocean Blue Music (BMI), Silver Dollar Music (ASCAP)

Silver Dollar Music (ASCAP), see Silver Blue & Jack Music

Silver Fiddle (BMI), see Segel Rubinstein & Gordon—Neil Young

Silver House Music Co. (ASCAP), see 20th Century

Silver Steed Music Inc. (BMI), see Organic Mgmt

Silver Stevens Music, see Copyright Serv. Bureau

Silver Thevis Music Co. Inc., 821 Gravier St., Suite 1148, New Orleans, La. 70112. Tel (504) 586-8917. Pres. Michael Silvers.

Affiliate: Nolanta Music Co. Inc.

Silvertree Music (BMI), 4015 Muskogue Ave., Des Moines, Iowa 50312. Tel (515) 277-8435. Owner & Mgr. Alan Loots

George Simon Inc (ASCAP), 510 Sierra Way, Palm Springs, Calif 92262

Affiliate: Simon House Inc. (BMI)

Simon House Inc. (BMI), see George Simon

Sina-G Publ'g Co. (BMI), see Cohen & Boyle

Sinatra Songs (ASCAP), see Barton Music

Since Music Publ'g Co. (BMI), see Copyright Serv. Bureau

Sing & Dance Music Publ'g Co. (ASCAP), see Kelton

Singing Wire Music (BMI), see Widget.

Single Shot Music (BMI), see Cohen & Boyle

Shelby Singleton Music Inc. (BMI), 3106 Belmont Blvd., Nashville, Tenn 37212. Tel (615) 385-1960. Cable SHELREC. Pres. Shelby S. Singleton Jr., VP & Gen. Mgr. John A. Singleton; Prof. Mgr. Royce Clark

Affiliates: Audophone Music Inc. (ASCAP), Chu-Fin Music Inc. (BMI), Crawdad Music (BMI), Friendly Finley Music (BMI), Piccolo Music (BMI), Prze Music Inc (ASCAP)

Int'l reps.: Australia (Festival), Belgium (Basart) France (Pathe-Marconi), Germany (Meisel), Italy (La Voce del Padrone), Netherlands (Basart), Portugal (Canciones del Mundo), South Africa (Clan), South America (Odeon), Spain (Canciones del Mundo), Sweden (Sweden Music), UK (Peter Maurice).

Singletree Music Co. Inc. (BMI), Pres. Dave Burgess. Tel:

(615) 329-9339, see Con Bro.

Singspiration Inc (SESAC) (div. of The Zondervan Corp.), 1415 Lake Dr. SE, Grand Rapids, Mich 49506. Tel (616) 456-5406. Pres. P.J. Zondervan, Gen. Mgr. Richard Mason

Int'l rep.: UK (Marshall Morgan & Scott)

Sigwomb Publ'g Corp (BMI), see Segel Rubinstein & Gordon—Jon Mitchell

Siri Music Inc. (BMI), 30 Marksman Ln., Levittown, L.I., N.Y. 11756. Tel: (516) 796-2076. Pres.: Howard Marshall

Sirrod Music Co. (ASCAP), see Copyright Serv. Bureau.

Sister John Music (BMI), see Publishers' Licensing Corp.

615 Music (ASCAP), see Wormwood

Sixpence Publ'ns (BMI), 6115 Red Bird Court, Dallas, Tex 75232. Tel (214) 337-1272. Pres. Roland Steele.

Sixth Floor Music (BMI), see Cohen & Boyle

Skidmore Music Co. Inc. (ASCAP), see Shapiro Bernstein & Co.

Skin Music Inc. (ASCAP), see A Schroeder

Skinny Zach Music Inc. (ASCAP), 5831 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 461-2988. Pres. Zach Glickman

Affiliates: Aliben Music (BMI), Bugler Music (ASCAP), County Line Music (ASCAP), Fat Zach Music Inc. (BMI), House of Sham Music Co. (BMI), Jadbber Music Inc (ASCAP), Ruzamu Music Inc (BMI), Steverm Music Co. (ASCAP), Wedge Music Inc. (BMI)

Int'l reps.: France (Criterion), UK (Cyril Shane)

Skippack Music (BMI), see Mimc

Skudrin Music Co. (BMI), 5417 Fleet Ave., Cleveland, Ohio 44105. Tel (216) 429-1133. Pres. Mary E. Skudrin, Gen. Mgr. Dan Kelly, Prof. Mgr. Marian Driscoll

Sky Blue Music (ASCAP), see R.A. Hodges

Skyforest Music Co. Inc. (BMI), see Sidney A. Serdenberg.

Skyhill Publ'g Co. (BMI), 5112 Hollywood Blvd., Los Angeles, Calif 90027. Tel: (213) 660-1605. Pres. Dennis Cordell, Gen. Mgr. Ron Henry; Prof. Mgr. Don Williams

Branch: Tulsa, Okla., 312 S. Trenton. Zip 74120. Tel (518) 582-5212

Affiliates: Cordell-Russell (BMI), Food Music (BMI), No. 11 (BMI), Tarka (ASCAP), Wishbone Music (ASCAP)

Int'l firm represented: Mango (Jamaica).

Sky Rock Music Inc. (ASCAP), 1651 Broadway Ave., Pittsburgh, Pa. 15216. Tel (412) 343-2484. Pres. Joseph V. Rock, Gen. Mgr. K.T. Brett, Prof. Mgr. F. Rock Sr.

Affiliates: Fluffy Dog Music Co. (BMI), Maina Katie Music (ASCAP)


Skyview Music Inc. (ASCAP), see Neil Music

Skyway Music Publ'g (BMI), PO Box 133, Hollywood, Calif 90028. Tel (213) 874-6523. Owner. Everett L. Whenharn

Sleeping Sun Music Inc. (BMI), see Moon Rock

Slide Music Publ'g Co. (ASCAP) (a Lenny McKinnon Empire of Properties Co.), PO Box 691, Reading, Pa. 19601. Pres. Leonard McKinnon

Affiliates: Cenci Music Publ'g Co. (ASCAP), Dakotas Music Publ'g Co. (ASCAP), Delsiana Music Publ'g Co. (ASCAP), Nebraska Music Publ'g Co. (ASCAP), Ok-



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Int'l reps.: Argentina (Julio Korn), Australia (Allans), Austria (Ludmilla), Belgium (Disco), Brazil (Copacabana), Canada (Jendale), Chile (Fernata), Denmark (Winckler), Finland (Coda), Germany (Paul C. Arends), Greece (Arion), Ireland (Segway), Israel (Israeli Music Publ'ns), Japan (Crown), Switzerland (Belmont), Sweden (Globe), UK (Cyril Shane, Soulsational Sounds).

Slingshot Music (BMI), Talun Midwest Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 638-1491. Pres.: George M. Schatzlein; VP's: Tom F. Hirschauer Jr., R. Gary Schatzlein.

Slippery Jack Song Co. (ASCAP), see Skip Taylor.

Smeads Music Inc. (BMI), see Golden Bough.

Smile Music Co. (BMI), 825 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 320-0564. Pres.: Stephen Monahan; Gen. Mgr.: Bud Reneau.

Branch: Rochester, Mich., 3626 Harrison, Zip 48063. Tel: (313) 852-2226. Prof. Mgr. Tom Lazaros.

Affiliates: Charlie Boy Music Co. (ASCAP), Free Breez Music Co. (BMI).

Ethel Smith Music Corp. (ASCAP), see Copyright Serv. Bureau.

Harrison Smith (BMI), 254 New York Ave., Brooklyn, N.Y. 11216. Tel: (212) 778-1421.

Int'l reps.: France (Essex), Italy (Aromando & Fox), Netherlands (Basart), UK (Allegro).

Smobro Music Corp. (BMI), see Chromakey.

Smoke Signal Music (BMI), PO Box 3100, Carbondale, Ill. 62901. Tel: (618) 457-7823. Pres. & Prof. Mgr.: Brad Davis; Gen. Mgr.: John Van Browne.

Smokey Music (SESAC), see Faron Young.

Snapper Music Inc. (BMI), see Big Seven—Big Seven.

Snoid Music (ASCAP), see David Rubinson.

Snoqualmie Music (BMI), see Kaye-Smith.

Hank Snow Music Inc. (BMI), see Hill & Range.

Snyder Music (ASCAP), see Beechwood.

Sochi Music, see Chappell.

Society for the Publ'g of American Music (ASCAP & BMI), see Theodore Presser.

Society Hill Music (ASCAP), see Ragmar.

Soft-Landing Music (BMI), see Mietus.

Sokit Music (BMI), 455 N. Snyder Rd., Dayton, Ohio 45427. Tel: (513) 837-8015. Pres. Al Freeders.

Solar Recs Inc., Mystic Music Centre, 6277 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 464-9664. Pres. Doug Moody.

Affiliates: Accretive Copyright Co. (ASCAP), Accumulative Copyrights Co. (BMI), Clock Prod'ns (BMI), Mystic Sound (BMI).

Solar Systems Music (ASCAP), 441 E. 20 St., New York, N.Y. 10010. Tel: (212) 673-7231. Pres. Sheila Davis; Prof. Mgr.: Harold Davis.

Solid State Music (ASCAP), see Copyright Serv. Bureau.

Solo Music Inc. (ASCAP), 2064 Westwood Blvd., Los Angeles, Calif. 90025. Tel: (213) 474-4211. Pres. & Gen. Mgr.: Paul Mills.

Somerset Press (ASCAP), see Hope.

Henry J. Sommers (ASCAP), PO Box 322, Silver Spring, Md 20907. Tel: (301) 946-9039. (SEE ADVERTISEMENT)

Son-Deane Publ'ns (ASCAP), Hartsdale, N.Y. 10530. Tel: (914) 693-1590. Pres., Howard Deanto; Gen. Mgr. Craig Deanto; Prof. Mgr.: Sondra Deanto.

Songbirds of Paradise Music, see Fourth Floor.

Song-City Music (BMI), see bloc-6.

Songdial Music Publ'g Co. (ASCAP), see Vernon Stewart.

Songfest Music Inc. (ASCAP), see Gil Music.

Song of Cash Inc. (ASCAP), see House of Cash.

Songpainter Music Inc. (BMI), c/o Screen Gems Columbia Music, 7033 W. Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 469-8371. Pres. Marc Davis; Assoc. Mgr. Sali Bertfield.

Songpower (ASCAP), PO Box 333, Tazanca, Calif. 91356. Tel: (213) 344-8284, 461-4941. Co-Pres.: Fred Bock, Robert C. Cotterell.

Songsellers (ASCAP), see Horizon.

Songs for Everbody Inc. (BMI), c/o Stallman, 333 E. 70 St., New York, N.Y. 10021. Tel: (212) 988-2873. Pres. Bob Susser.

Songs of Faith (BMI), see Lowery Group.

Songs of Mexico Inc. (ASCAP), see Mexican Society.

Songs of the World (BMI), see Combine.

Son-Lo Publ'g Co. (BMI), see Fort Knox.

Sonny Wisecarver Music (ASCAP), see Joe Nixon.

Sophisticate Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Pres.: Buddy Johnson; Gen. & Prof. Mgr.: Gil Miller; Pub. & Promo. Dir.: Jim McCarthy.

Int'l reps.: Italy (Fox), UK (Campbell Connelly).

Soprano Music Publ'g (BMI), 1402 W. 81 St., Los Angeles, Calif. 90047. Pres. & Prof. Mgr.: Tina L. Thompson; Gen. Mgr.: Joseph Chryar.

Int'l rep.: Belgium (Frankie).

Sorority Fraternity Recs. Publ'ns (ASCAP), 135 Hamilton Pl., Suite 6B, New York, N.Y. 10026. Tel: (212) 368-7275. Pres. & Gen. Mgr.: N.B. Mayhams Sr.; VP & Ass't Mgr. Shirley A. Mayhams; Ass't VP & Mgr. Smalls Mayhams Jr.

Affiliate: Marianne Original Songs Publ'ns (BMI).

Souci Music Co. (ASCAP), see Namrac.

Soulbar Music (BMI), see Mietus.

Soul Mountain Music Inc. (BMI), see Vernon Stewart.

Soulset Music Co. (BMI), see Stonebass.

Soultown Music Co. Inc. (BMI), see Allied Artists.

Soul Tree Music Inc. (BMI), see Vernon Stewart.

Soul West Music Co. (BMI), 319 N. 85 St., Seattle, Wash. 98103. Tel: (206) 783-2524. Pres. & Gen. Mgr. Richard Keeler.

Sound Barrier Music (BMI), Sec'y-Treas.: Jim Feck; see Wyn-ternel.

Sound City Publ'ns (ASCAP), see Rogan.

Soundhead Inc. (ASCAP), see Publishers' Licensing Corp.

Sound Ideas Publ'g Inc. (BMI), see Horn of Plenty.

Sound of America (BMI), PO Box 15110, New Orleans, La. 70175. Tel: (504) 895-6246/3640. Pres. Jo Ann Johnson; Prof. Mgr.: Earl K. Johnson.

Affiliate: Shirley's Music Co. (BMI).

Sound Packages (BMI), 2322 S. 64 Ave., Omaha, Neb. 68106. Tel: (402) 558-5770. Pres. & Gen. Mgr.: Steve Wilson.

Soundpost Inc. (ASCAP), see Copyright Serv. Bureau.

Sound-Rite Music (SESAC), Box 292, Rt. 9, Elkton Rd., Athens, Ala. 35611. Tel: (205) 232-9496. Owner Paul W. Jackson.

Sound-Screen Ltd. (BMI), see Emko.

Sounds Music Co. (ASCAP), 6630 Fifth Ave., New York, N.Y. 10022. Tel: (212) 355-5633. Owner: Stanley Cooper.

Affiliate: Taurus Music Co. (BMI).

Sounds of Lucille Inc. (BMI), see Sidney A. Seidenberg.

Sounds of Memphis Publ'g (ASCAP), see MGM Sounds of Memphis.

Sounds Reasonable Publ'g Inc. (BMI), 2000 P St. NW, No. 210, Washington, D.C. 20036. Tel: (202) 833-1976. Pres.: Gary Burke.

Sound Syndicate, 7769 Melrose Ave., Los Angeles, Calif. 90046. Tel: (213) 653-4818. Pres. Al Durand; Gen. Mgr.: Donna Lee; Prof. Mgr. Dick Gordon.

Affiliate: Allie Sound Music Publ'g Co.

South Camp Music Inc. (ASCAP), see Quinvy.

South Central Music (BMI), see Widget.

Southchester Music Inc. (BMI), see Northchester.

Southern California Music Publ'g Co. (ASCAP), see Trust Music.

Southern Love Music Co. (BMI), see Chappell.

Southern Music Co. (ASCAP), Box 329, 1100 Broadway, San Antonio, Tex. 78292. Tel: (512) 226-8167. Pres. & Gen. Mgr.: Arthur Gurwitz.

Southern Music Publ'g Co. Inc. (ASCAP), see Peer-Southern.

Southfield Music Inc. (ASCAP), see Bridgeport.

Southtown Music Inc. (BMI), see Pickwick.

Southwestern Music Publ'ns (ASCAP), see Summy-Birchard.

Southwest Music Co. (ASCAP), see Dolly Bee.

Space Age Music (ASCAP), see Jack O'Diamonds.

Space Potato Music Ltd., 345 Park Ave., New York, N.Y. 10022. Tel: (212) 980-3350. Pres. David Nichtern, Sec'y: E. Judith Berger.

Spanka Music Corp. (BMI), see MCA Music.

Sparky Music (BMI), 256 Lisbon St., Lewiston, Me. 04240. Tel: (207) 784-5111, 783-9222. Pres. & Prof. Mgr.: Edward A. Baucher; Gen. Mgr.: William M. Cloutier.

Speckled Bird Publ'g Co. (BMI), see Wayne D. Rooks.

Spectacular Music Inc. (ASCAP), see Chappell.

Spectrum Publ'ns (SESAC), PO Box 757, San Carlos, Cal. 94070. Tel: (415) 593-9554. Dir., Dr. Paul L. Weaver.

Affiliate: Sacred Concert Publ'ns (SESAC).

Spencer Music Co. (ASCAP), 507 Fifth Ave., New York, N.Y. 10017. Tel: (212) 697-5895. Pres. J.C. Allgeier; Gen. Mgr.: Bruce Spencer; Prof. Mgr.: Alan Abel.

Affiliate: Abel Music Co. (BMI).

Spider Music (ASCAP), see David Rubinson.

Larry Spier Inc. (ASCAP), 653 10 Ave., New York, N.Y.

10036 Tel: (212) 247-3330. Pres. Larry Spier.

Affiliates: Larsam Music Inc. (ASCAP), Memory Lane Music Corp. (BMI).

Administered company: Trina Jill Music Corp (ASCAP)

Spina Music (ASCAP), 2232 Vista Del Mar Pl., Hollywood, Calif. 90068. Tel: (213) 467-6018. Pres. & Prof. Mgr. Harold Spina; Gen. Mgr. Edith Spina.

Affiliates: A-Z Music (BMI), Argyle Music (ASCAP).

Int'l reps.: Worldwide (Chappell in UK).

Spinning Wheel Music (BMI), see Big Seven—Adam R. Levy.

Spiral Rec. Corp. (ASCAP), 875 Fifth Ave., New York, N.Y. 10021. Tel: (212) 737-3304. Pres. Irving Rosenthal; Gen. Mgr. Sol Abrams.

Branch: Fort Loe, N.J., 1605 Lemoine Ave. Zip: 07024. Tel: (201) 461-5300.

Affiliate: Shelley Music Inc. (ASCAP).

Spivey Music Co. (BMI), 65 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) 857-7003. Pres. Victoria Spivey.

Spoone Music Corp. (ASCAP), 9255 Sunset Blvd., Suite 706, Los Angeles, Calif. 90069. Tel: (213) 274-0751. Pres.: Jack Spina; VP: Pat Boone. Branch: 8350 Melrose Ave., Suite 9, Zip 90069. Tel: (213) 655-6985.

Int'l branches: Australia, England.

Affiliates: Cooga Music Corp. (BMI), Corsair Music (ASCAP).

Int'l rep.: Japan (Taiyo).

Sporo Music Co. (BMI), see Cohen & Boyle.

Spring Music Co. (ASCAP), see 4-Star.

Squire Music Corp. (ASCAP), see Big Seven—Planetary.

Sreeby Music Co. (BMI), see Mietus.

Stable Music Co. (BMI), PO Drawer 2176, Zip: 78767; 910 Post Oak St., Austin, Tex. 78704. Tel: (512) 442-3375. Owner: Rex T. Shery.

Stada Music Co. (ASCAP), see Copyright Serv. Bureau.

Stafree Publ'g Co. (BMI) (div. of Fretone Music Co.), 3114 Radford Rd., Memphis, Tenn. 38111. Tel: (901) 327-8187. Partners: Estelle Axton, Doris & Fred Fredrick.

Stage Door Music Publ'g (BMI), see Platinum.

Stage & Screen Music Inc. (BMI), see Playboy.

Stainless Music (BMI), see Alouette Prod'ns.

Stairway Music Publ'g (BMI), 6 Freeland Ave., Grand Bay, Ala. 36541. Tel: (205) 865-4571. Owner: Jimmie O. Rogers; Mgr. Shelbie J. Steiner.

Stallion Music Inc. (BMI), 708 17 Ave. S., Nashville, Tenn. 37202. Tel: (615) 327-3162. Pres. Bill Anderson.

Stampeede Music Co. (BMI), 830 Live Oak, Fallbrook, Calif. 92028. Tel: (714) 728-9826. Owner: William G. Keith.

Stanco Publ'g Co. (BMI), 463 West St., No. 1020H, New York, N.Y. 10014. Tel: (212) 741-3837. Pres. Stanley A. Cowell.

Affiliate: Condominium Publ'g Group Inc. (BMI).

Standard-Colonial Music Publ'g Co., 52 Cummings Park, Woburn, Mass. 01801. Tel: (617) 935-7133. Pres. Robert D. Levinson.

Standup Music Inc. (ASCAP), PO Box 9405, Berkeley, Calif. 94709. Tel: (415) 527-4041. Pres. Stuart Cook; Gen. Mgr. Jake Rohrer.

Stanshi (ASCAP), see Pavanne.

Stanwood Music Corp. (ASCAP), see Barton Music.

Stanyan Music Co. (ASCAP), 8440 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7311. Pres. Rod McKuen; Gen. Mgr. Charlotte Brennan.

Affiliates: Eds. Chanson Co. (ASCAP), Salvation Music Inc. (BMI).

Int'l firm represented: Eds. Musicales Belletulipe (Switzerland).

Int'l reps.: Austria (Altus), East European Block countries (Altus), Germany (Altus), Netherlands (Marange), Switzerland (Altus), UK (Stanyan), rest of world except USA & Canada (Artemis).

Staples Music Co. (BMI), see Copyright Serv. Bureau.

Starchild Inc., see Copyright Serv. Bureau.

Star City Music (SESAC), see Goldmont.

Starco Music Publ'g Co. (BMI), 3211 Park Ave., St. Louis, Mo. 63104. Tel: (314) 664-8888. Pres. Jack Allison; Gen. Mgr. Charles Allison; Prof. Mgr. Marv Wilson.

Stardisc Music Inc. (ASCAP), see Vernon Stewart.

Stargen Music Corp. (ASCAP), see Sam Fox.

Starshine Music (ASCAP), see Chappell.

Starship Music Inc. (ASCAP), see Al Gallico.

Star Show Music (ASCAP), 15300 Ventura Blvd., Suite 210, Sherman Oaks, Calif. 91403. Tel: (213) 981-6988. Pres. John E.A. Phillips; Bus. Mgr. Dottie Ross; Prof. Mgr. William G. Cleary.

Affiliates: Alchemy Music Inc. (ASCAP), Intergalactic Music Inc. (ASCAP).

Starsong Music, Owner: Judith Rairman, see Thetatvms.

Starsong Music Inc. (ASCAP), 1314 Pine St., Nashville, Tenn. 37203. Tel: (615) 242-2689. Pres. Jim Ed Brown.

Affiliate: Jim-Sue Music Inc. (BMI).

Stars & Stripes Music (BMI), see Americus & Nashville Copyright.

Starstepper Music (ASCAP), see Avalanche.

Startime Music (ASCAP), 6313 Peach Ave., Van Nuys, Calif. 91401. Tel: (213) 786-3860. Pres. Frederick H. Rice; Gen. Mgr. Robert Rice.

Affiliate: Yo-Yo Music (BMI).

Star Tunes Music (BMI), see Grosvenor House.

Stash Music (ASCAP), see Skip Taylor.

Stateside Music Co. (BMI), see Rockford.

Statesail Music (BMI), see Segel Rubinstein & Gordon—David Crosby.

Steambat Gothic Inc. (ASCAP), see R.A. Hodge.

Steelball Publ'g Co. (BMI), see Catalpa.

Steel Wind Publ'g, see Mietus Copyright.

Steeplechase Music (SESAC), see Vector.

Stern & Van Stock Inc. (ASCAP), see Jobete.

Stellar Music Co. (BMI), see Four Star.

Stephany Music Co. (BMI), see Mietus.

Stepping Stone Music (BMI), see Mimi E. 69 St., New York, N.Y. 10021. Tel: (212) 288-3979, 421-5720. (Administrators reversionary rights emanating from United Kingdom, Canada, Australasia, Ireland, Union of South Africa).

Int'l branch: England.

Stevanin Music Co. (ASCAP), see Skinny Zach.

Steve Music (BMI), PO Box 1681, Fargo, N.D. 58102. Pres.

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 Stewart Nims Publ'g Co. (BMI), see A. Schroeder.
 Vernon Stewart Assocs. Inc., 298 N. 21 St., Columbus, Ohio 43203. Tel: (614) 291-5848. Pres.: Vernon Stewart; Exec. VP: George E. Stewart; VP & Int'l Mgr.: George B. Stewart.
Affiliates: Climax Music Publ'g Co. (BMI), Ramlou Music Publ'g Co. (ASCAP), Songdial Music Publ'g Co. (ASCAP), Soul Mountain Music Inc. (BMI), Soul Tree Music Inc. (BMI), Stardisc Music Inc. (ASCAP), Trinity Music Publ'g Co. (BMI), Vernors Music Inc. (BMI).
 Int'l repr.: Italy (Video-Music), Philippines (Bayanihan), UK (Boosey & Hawkes, Le Bill, Stardisc).
 Sticstuc Music Publ'rs (BMI), PO Box 14865, Memphis, Tenn. 38114. Tel: (901) 278-4721. Pres.: Walter Johnson Jr.; Gen. Mgr.: William F. Johnson; Prof. Mgr.: Barry Williams.
 Robert Stigwood Org., see RSO.
 Stinger Music Corp. (BMI), PO Box 8207, Albuquerque, N.M. 87108. Tel: (505) 268-6110. Pres.: Tommy Bee.
Affiliates: Peace Pipe (BMI), Tombee (ASCAP).
 Stinson Music Co. (BMI), see Cessna.
 Stone Agate Music Div. (BMI), see Jobete.
 Stonebass Music Co. (BMI), 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres.: Walter C. Stone.
Affiliate: Soulset Music Co. (BMI)
 Stonebridge Music (ASCAP), see Prophet.
 Stone Diamond Music Corp. (BMI), see Jobete.
 Stoneforest Music (BMI), see Cohen & Boyle.
 Stone Lane Music Corp. (BMI), see Lou Levy.
 Stone-Rap Music Co. Inc. (BMI), 3101 Euclid Ave., Suite 203, Cleveland, Ohio 44115. Tel: (216) 696-1066. Pres.: Mike Belkin; Gen. Mgr.: Jules Belkin.
Affiliates: Home-Made Music Co. Inc. (BMI), Osiris Music (BMI), Straight Shooter Tunes Inc. (BMI), Thermostat Music (ASCAP).
 Stonestrow Music (BMI), see Nashville Copyright.
 Stonewall Publ'g Co. (BMI), see Cedarwood.
 Stoneway Publ'g Co. (BMI), 2817 Laura Koppe, Houston, Tex. 77016. Tel: (713) 697-7867. Pres.: Roy M. Stone.
Affiliate: Braeburn Music Co. (BMI).
 Storeville Publ'g Co. (BMI), see John Berthelot.
 StormKing Music Inc. (BMI), see Sanga.
 Stormy Forest Publ'g, c/o Elohim Mgmt. Corp., 300 W. 55 St., Suite 6X, New York, N.Y. 10019. Tel: (212) 489-8933. Admin'r. Neil Portman.
Affiliated firms: Extrajordinary Music Inc. (BMI), Silent Winds Music (BMI).
 Storn Harris & Jones (ASCAP), see Publishers' Licensing Corp.
 Storybook Music Co. (BMI), 720 Fifth Ave., New York, N.Y. 10019. Tel: (212) 246-9600.
Affiliate: Brown Bag (ASCAP).
 Story Songs Ltd. (ASCAP), PO Box 911, South Salem, N.Y. 10590. Tel: (914) 763-5872. Pres.: Frederick Kewley.
 Story World Music (ASCAP), 210 W. 89 St., New York, N.Y. 10024. Tel: (212) 799-7945. Pres.: Van Dyck Story, Gen. Mgr.: Sandi Worlds; Prof. Mgr.: Johnny Worlds.
 Straight Shooter Tunes Inc. (BMI), see Stone-Rap.
 Strange Music (SESAC), see Excellence.
 Stratford Music Corp. (ASCAP), see Chappell.
 Strawbed Music (ASCAP), see Beechwood.
 Street People Songs, see Fourth Floor.
 Striking Music Publ'g Co. (BMI), 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-3049/4039. Pres.: Al Hurricane; Gen. Mgr.: Tiny Morrie.
 Stringtown Music (BMI), see Faron Young.
 Strong Arm Music (ASCAP), see Fourth Floor.
 Stuckey Publ'g Co. (BMI), PO Box 102, Brentwood, Tenn. 37027. Tel: (615) 244-9880. Pres.: Nat Stuckey; Gen. Mgr.: Ann Stuckey.
 Studewood Music Co. (BMI), see Maudean.
 Studio G Music (BMI), see Grubbs Bros. & Muse Music.
 Studio P/R Inc. (BMI), 224 S. Lebanon St., Lebanon, Ind. 46052. Tel: (317) 442-4440. Pres.: James G. Houston. (Print publication only).
Affiliate: Studio 224 (ASCAP).
 Studio 10 Inc. Ltd., 354 Shoreline Hwy., Mill Valley, Calif. 94941. Tel: (415) 332-3050. Owner & Pres.: Thomas G. Preuss.
Affiliates: Kosmic Lady Music Publ'g Co. (ASCAP), Laughing Duck Music Publ'g Co. (BMI).
 Studio 224 (ASCAP), see Studio P/R.
 Stuff Music (BMI), see Skip Taylor.
 Sturossi Music Corp. (BMI), see Big Seven—Rabbit's Foot.
 Stylecraft Music Co. (BMI), PO Box 1152, 3109 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Mgr.: Style Vooten.
 Style Songs (BMI), see Russ Hull.
 Su-Ann Music Co., see HSH of Greenwood.
 Suds City Music (BMI), 922 N. 16 St., Milwaukee, Wis. 53233. Tel: (414) 933-6943. Mng. Dir.: Calvin Monegar.
 Sueno Publ'g Co. (BMI), Rt. 1, Troutman, N.C. 28166. Contact: Don E. Moore.
 Sufi Pipkin Music (BMI) (div. of Destiny Prod'ns Ltd.), PO Box 3991, Hollywood, Calif. 90028. Tel: (213) 276-2063. Pres. & Gen. Mgr.: James Byron.
 Sugarbush Music Inc. (ASCAP), see Gus Kahn.
 Suite 7 (ASCAP), see Room 7.
 John L. Sullivan Entis Inc., 1030 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 259-3963. Pres.: John L. Sullivan; Sec'y: Joan Smith.
Affiliates: Pana Publ'g (ASCAP), Yearbook Music (BMI).
 Su-Ma Publ'g Co. Inc. (BMI), PO Box 1125, 728 Texas St., Shreveport, La. 71163. Tel: (318) 422-0195. Pres.: Stanley J. Lewis; Gen. Mgr.: Doris Leach; Ass't Mgr.: Gloria Montgomery.
Affiliates: Lenny Publ'g Co. Inc. (ASCAP), Little M Music (BMI), Pollyday Publ'g Co. Inc. (BMI).
 Summerhill Songs Inc. (BMI), see Screen Gems.
 Summit Music Corp. (ASCAP), see Herb Reis.
 Summy-Birchard Co. (ASCAP), 1834 Ridge Ave., Evanston, Ill. 60204. Tel: (312) 869-4700. Pres.: David K. Seng-

stack; Publ'n Dir.: Roberta Savler.
Affiliates: Chart Music Publ'g House Inc. (SESAC), James Allan Dash/Baltimore (SESAC), McLaughlin & Reilly Co. (SESAC), A.P. Schmidt Co. Inc. (SESAC), Dan Sellers Music (ASCAP), Southwestern Music Publ'rs (ASCAP), Traficante/Polyphonic (SESAC).
 Int'l firm represented: Zen-On (Japan).
 Int'l repr.: Japan (Zen-On), UK (Music Serv. of York, Keith Proves).
 Sunalee Music Co. (BMI), 1125 Cheyenne Blvd., Birmingham, Ala. 35215. Tel: (205) 853-6628. Partners: Paul Ballenger, Bob Gregg, Eddie Hinton.
 Sunber Music (SESAC), see Dunbar.
 Sunbow Music (ASCAP), see A. Schroeder.
 Sunbury Music Inc. (ASCAP), see Dunbar.
 Sundaze Music (BMI), PO Box 66, 1047B Duncan, Manhattan Beach, Calif. 90266. Tel: (213) 372-0780, 376-5132. Pres.: Gary Young; Gen. Mgr.: Jim Morris; Prof. Mgr.: John W. Larmer.
Affiliates: Good Lovin' Publ'g (BMI), Proud Music (BMI).
 Int'l repr.: Worldwide except USA & Canada (Sunbury in UK).
 Sundial Music (ASCAP) (div. of Sundial Communications Inc.); Gen. Mgr.: Buddy Kaye; Prof. Mgr.: Jerry Indik; see Budd Music.
 Sunnybrook Music Co. (BMI), PO Box 775, Tyler, Tex. 75701. Tel: (214) 592-7677. Pres.: Robin H. Brians Jr.; Gen. Mgr.: Randy Fouts.
 Int'l repr.: Worldwide (Mietus in USA).
 Sunny Lane Music Inc. (ASCAP), 105 Burk Dr., Oklahoma City, Okla. 73115. Tel: (405) 677-6448. Pres. & Prof. Mgr.: Yvonne DeVaney; Gen. Mgr.: Sonny Lane.
Affiliates: Big Okie Music Publ'g Co. (ASCAP), Compo Music Publ'g Co.
 Sunny Mountain Music (BMI), PO Box 46, Hermitage, Tenn. 37076. Tel: (615) 883-0334. Pres.: Jimmy Martin; Gen. Mgr.: Mary Ann Garrison.
 Sunny Publ'g (BMI), see Heartbeat.
 Sunray Music (BMI), PO Box 138, Bowers Hill, Chesapeake, Va. 23321. Tel: (804) 488-5643. Pres.: Ouida Smith.
 Sunshine Music Co. (BMI), see Gordon.
 Sun Vine Music Corp. (BMI), see Famous.
 Super Hyde Music Inc. (ASCAP), see Cotillion.
 Superscreen Music (ASCAP), see Dick James.
 Superstar Music Ltd. (ASCAP), see RSO & Copyright Serv. Bureau.
 Supreme Music Corp. (ASCAP), see 20th Century.
 Sure-Fire Music Co. Inc., 801 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-1401. Pres.: Doyle Wilburn; VP: Leslie Wilburn.
Affiliates: Bronze Music Co. (SESAC), Maple Music Inc. (ASCAP), Ten-Tex Music Co. Inc. (BMI).
 Sure Music & Rec. Co., PO Box 94, 39 N. Sproul Rd., Broomall, Pa. 19008. Tel: (215) 356-2996. Pres.: Leonard Rosen; Gen. Mgr.: Larry Stephens; Prof. Mgr.: Beth Merle.
Affiliates: Aqua Music Publ'g Co. (ASCAP), Tone Craft (BMI).
 Surething Music (ASCAP), 98 Benz St., Ansonia, Conn. 06401. Tel: (203) 735-5557/5883. Owners: Jeff Fortgang, Martin Kugell.
 Sure Thing Music Co. (BMI), see Mietus.
 Surrey Music Co. (ASCAP), see Pavanne.
 Susaper Music (ASCAP), see Invador Music.
 Suwal Music Co. Inc. (BMI), see Copyright Serv. Bureau.
 Svengali Music, see Copyright Serv. Bureau.
 Swamp Music Inc. (ASCAP), see Crazy Cajun.
 Swan Sea Music Co. (BMI), 1293 Russwood Rd., Memphis, Tenn. 38122. Tel: (901) 683-7220. Pres.: Charles S. King.
 Sweco Music Corp. (BMI), see ATV Music.
 Sweet City Songs Inc. (ASCAP), see Publishers' Licensing Corp.
 Sweet Cowboy Music, see Copyright Serv. Bureau.
 Sweet Glory Music Inc. (BMI), see Screen Gems.
 Sweet Polly Music, PO Box 521, Hwy. 76, Newberry, S.C. 29108. Tel: (803) 276-0639. Dir.: Hayne Davis; Mgr.: Polly Davis.
 Sweet River Music Inc. (BMI), see Clear Sky.
 Sweetsmilettoons (ASCAP), see United Int'l Copyright.
 Sweet Swamp Music (BMI), 6049 Palisade Ave., West New York, N.J. 07093. Tel: (201) 854-1627. Contact: Barry Drake.
 Sweet Vine Music (BMI), PO Box 86, North Scituate, Mass. 02060. Tel: (617) 545-9588. Pres.: W. Bruce Patch; VP: Harry J. Bee. (Administered by Mietus Copyright).
 Swing House (ASCAP), see NR Music.

Swirl Lane (BMI), see WPN Music.
 Sword & Shield Music (SESAC), PO Box 50, Nashville, Tenn. 37202. Tel: (615) 865-5034. Pres.: Lou Willis Hildreth.
Affiliates: Dateline Music (BMI), Loveline Music (ASCAP).
 Sydo Music (BMI), see Copyright Serv. Bureau.
 Keith Sykes Music (BMI), see Serendipity.
 Sylco Music (ASCAP), see Chappell.
 Sylvanian Music, see Mietus Copyright.
 Sylvania Music (ASCAP), see Sylvania.
 Sylvania Music Corp. of America Inc., 825 Madison Ave., New York, N.Y. 10021. Tel: (212) 734-4000. Pres.: Alan Hartwell.
Affiliates: Amore Music Co. (BMI), Diablo Music Publ'rs (BMI), Discmakers Publ'g Co. (ASCAP), Alan Hartwell Music (BMI), Love Music Co. (ASCAP), Philmi Music Inc. (BMI), Sylvania Music (ASCAP).
 Symbol Music Inc. (BMI), see BRS Inc.
 Symposium Music Publ'g Inc. (BMI), 315 E. Franklin, Minneapolis, Minn. 55404. Tel: (612) 338-1177. Pres.: George E. Hanson.
Affiliate: Satori Music Publ'g Inc. (ASCAP).
 Syndicate Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Syndcore (BMI), see United Int'l Copyright & Copyright Serv. Bureau.
 Synergistic Music (SESAC), see Heavy Music.

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T & D Music (ASCAP), see Chromakey.
 T E K Publ'g (BMI), see Nasetan.
 T J Music (BMI), see An Joe.
 T P C Music (The Production Co.) (BMI), 8612 W. Pico Blvd., Los Angeles Calif. 90035. Tel: (213) 659-3940. Pres.: Richard Winograd; Gen. Mgr.: Joe Klein; Prof. Mgr.: John LaSalle.
Affiliate: HS Music (ASCAP).
 T R O (The Richmond Org.), 10 Columbus Circle, New York, N.Y. 10019. Tel: (212) 765-9889.
Affiliates: Acorn Music Corp. (BMI), Almanac Music Inc. (ASCAP), Andover music Inc. (ASCAP), Samuel Bronston Music Publ'g Inc. (ASCAP), Chantex Music Inc. (BMI), Cheshire Music Inc. (BMI), Cromwell Music Inc. (ASCAP), Devon Music Inc. (BMI), Essex Music Inc. (ASCAP), Essex Music Int'l Inc. (ASCAP), Folkways Music Publ'rs Inc. (BMI), Hampshire Music Publ'g Corp. (ASCAP), Hollis Music Inc. (BMI), Ludlow Music Inc. (BMI), Melody Trails Inc. (BMI), Musical Comedy Prod'ns Inc. (BMI), Olman Music Servs. Inc. (ASCAP), Total Music Inc. (BMI).
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 Tablerock Music Inc. (BMI), see Earl Barton & Publishers' Licensing Corp.
 Tac Music (BMI), see Nashville Copyright.
 Tad Music Publ'g Co. (ASCAP), see Copyright Serv. Bureau.
 Taepier Music (ASCAP) (div. of Barcus-Berry Inc.), 5782 E. Second St., Long Beach, Calif. 90803. Tel: (213) 439-7785. Pres.: L.M. Barcus; Prof. Mgr.: John F. Berry.
 Taggie Music Co. (BMI), see Gopam Entis.
 Tahoe Rec. Corp. (ASCAP), see Chappell.
 Tail Feathers Music (BMI), PO Box 282, North Miami Beach, Fla. 33160. Pres.: George Daye Jr.; VP: Anne Daye.
 Tairi Music (BMI), see Copyright Serv. Bureau.
 Taj Music Co. (ASCAP), see 4-Star.
 Takya Music Inc. (ASCAP), 265 W. 20 St., New York, N.Y. 10011. Tel: (212) 989-8048. Pres.: Stuart Scharf.
 Int'l repr.: Netherlands (Artemis).
 Talent Finders Inc. (BMI), see Copyright Serv. Bureau.
 Talents Unlimited Inc., PO Box 1082, Enid, Okla. 73701. Tel: (405) 237-3183. Pres.: Ellie Joseph; Gen. Mgr.: Arm Warkentin.
Affiliate: First Line Publ'g Co. (BMI), Indian Nation Publ'g Co. (ASCAP).
 Talisman Music Corp. (ASCAP), see Famous.
 Tall Corn Publ'g Co. (BMI), see Mid-America.
 Tall Tezan Publ'g Co. (BMI), see Adams-Ethridge.
 Tallyrand Music Inc. (BMI), see Sidney A. Seidenberg.
 Talmont (BMI), see Pickwick.
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 Taradom Music Inc. (BMI), see Playboy
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 Taralex Music Inc., see Playboy
 Tara Music Co. Inc. (BMI), see Shoestring & Copyright Serv. Bureau.
 Tarana Music (ASCAP), see Heavy Music.
 Tarantula Music Inc. (ASCAP), see Web IV.
 Tarka (ASCAP), see Skyhill.
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 Tattersall Music Co. (BMI), see Alouette Prod'ns
 Taurus Music Co. (BMI), see Sounds Music
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Affiliates: Char-Liz Music Inc. (BMI), March Hare Music Inc. (ASCAP), Three Bros. Music Inc. (ASCAP)
 Int'l reps.: Italy (Sugarmusic), Japan (Seven Seas), Spain (Radio Musica)
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Affiliates: Big Oak Music (BMI), Blue Fox Music (ASCAP), Boogie Music (BMI), Bullfrog Music (ASCAP), Foo Music (ASCAP), Hot Damn Song Co. (ASCAP), Jim-skip Music (BMI), Lynda Music (ASCAP), New Rage Music (BMI), Slippery Jack Song Co. (ASCAP), Stash Music (ASCAP), Stuff Music (BMI), Truck Music (BMI), Whiskey Joe Music (ASCAP)
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 Tecumseh Music (BMI), see Lowery Group
 TeleFunk Music (ASCAP), see Tim Riley.
 Telescope (BMI), see Periscope.
 Telespin Music Inc. (ASCAP), 1003 Fairway Dr. NE, Vienna, Va. 22180. Pres.: Beth Swantz; VP: Richard S. Mason.
 Tello Music Co. (BMI), see Pavnane.
 Tema Ents. Inc. (ASCAP), 10104 Plymouth, Garfield Heights, Ohio 44125. Tel: (216) 587-2643. Pres. James M. Testa; Gen. Mgr.: Roy Curtiss
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 Templeton Publ'g Co. Inc. (ASCAP), see Shawnee Press.
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 Tender Tunes Inc. (BMI), see Buddah.
 Ten-Tex Music Co. Inc. (BMI), see Sure-Fire.
 Tenuto Publ'ns (ASCAP), see Theodore Presser.
 Teresa Music (BMI), see Cadenza.
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 Terrace Music (ASCAP), see Ricci Mareno.
 Terrible Tunes Inc. (BMI), see Chappell.
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 Tesco Music Inc. (ASCAP), see Chappell.
 Tetra Music Corp. (ASCAP), see Alexander Broude.
 Peter Tevis Music (BMI), 3132 La Suidva Dr., Los Angeles, Calif. 90068. Tel: (213) 874-7656. Pres.: Peter Tevis. Prof. Mgr. Kristie Kelly.
Affiliate: Figgy Music (BMI)
 Texoma Music (ASCAP), see Brazos Valley.
 Then (BMI), see Drive-In.
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 There Music Co. (BMI), see Copyright Serv. Bureau.
 Thermal Music Publ'g Co. (ASCAP), see Horn of Plenty.
 Thermostat Music (ASCAP), see Stone-Rap & Cohen & Boyle.
 Thetawins Publ'g (ASCAP), 1702 N. Gardner, Hollywood, Calif. 90046. Tel: (213) 874-2976. Partners Judith Raiman, Yusuf Rahman.
Affiliate: Starsong Music.
 Int'l rep.: UK (Valentine).
 Bob Thiele Music Ltd. (ASCAP), see JBP Music.
 Thin Ice Music (ASCAP), see Segel Rubinstein & Gordon—Graham Nash.
 Think Stallman Prod'ns Ltd. (BMI), 333 E. 70 St. New York, N.Y. 10021. Tel: (212) 988-2873. Pres.: Lou Stallman
 Third Story Music Inc. (BMI), see Cohen & Boyle.
 Third Stream Music Inc. (ASCAP), see MJQ Music Inc.
 Thirst Music (BMI), see Cohen & Boyle.
 Thirty Four Music Co. (ASCAP), 4329 Colfax Ave., Studio City, Calif. 91604.
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 Thistle Prod'ns (ASCAP), PO Box 24027, New Orleans, La. 70124. Tel: (504) 482-9511. Pres.: James K. Morrison; Gen. Mgr.: Barbara Morrison; Prof. Mgr.: Roberta James.
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 Three Cheers Music (ASCAP), see Cape Ann.
 3 H's Music (ASCAP), 1103 Neff Ave. S., West Covina, Calif. 91790. Tel: (213) 966-2535. Pres.: Henry Oakes; Gen. Mgr.: Loretta Oakes.
 Int'l firms represented: Acetatos (Mexico), J. Albert & Sons (Australia).
 Int'l reps.: Europe & UK (Cyril Shane in UK), Italy (Sidel), Japan (Mrs. G.T. Folster).
 Three-Penny Music Publ'g (BMI), PO Box 755, Minneapolis, Minn. 55440. Tel: (612) 636-0841. Pres. Mike Jann; Prof. Mgr. Bob Schultz.
 Three & Three Music Corp. (BMI), see Big Seven
 Thrifty Music (ASCAP), see Janovis.
 Thrush Music Publ'g (BMI), see Brian Ross.
 Thunderball Music (BMI), PO Box 626, Tyler, Tex. 75701. Tel: (214) 592-0591. Pres. & Gen. Mgr. Steve Wright
 Thunder's Roar Music (ASCAP), see New York Times
 Thurdly Music Corp. (BMI), see Fred Ahlert
 Thurdlywinks Music Publ'g (ASCAP) (div. of Warmac Prod'ns), 3915 Childress, Suite C, Houston, Tex. 77005. Tel: (713) 664-1601. Pres. Ward T. McCary, VP: Marion L. Ward
 Tideland Music Publ'g Corp. (BMI), see Copyright Serv. Bureau
 Tidewater Music Co., PO Box 4192, Huntsville, Ala. 35802. Tel: (205) 881-7976. Owner George Wells.
 Tijuca Music Co. (BMI), see A. Schroeder.
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 Time Music Co. Inc. (BMI), 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 553-8787. Pres. Joe Galkin, VP: Joseph S. Shrimman.
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 Timsonac Music Inc. (ASCAP), see Loring.
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 Top Drawer Music (BMI), PO Box 8011, Mobile, Ala. 36608. Tel: (205) 344-4250. Pres.: M. Brown.
 Topekan Music Publ'g Co. (ASCAP), see Slide.
 Top Five Songs (BMI), 812 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-7553. Pres. Tony Moon.
Affiliate: Harpeth Music Co. (ASCAP).
 Toreador Music (BMI), see Green Door.
 Tor Music Co. (ASCAP), see Gordon.
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 Touchstone Music Inc. (ASCAP), see Copyright Serv. Bureau
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 Int'l firm represented: Fabulous (UK).
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Affiliate: Jay Warner Music (BMI)
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 Tray Music Corp. (ASCAP), see Copyright Serv. Bureau.
 Treadwell Music (BMI), 161 W. 54 St., New York, N.Y. 10019. N.J. Tel: (201) 567-3444. Pres.: Faye Treadwell.
Affiliate: Sassy Music (ASCAP)
 Treasure Chest, see Ashley
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 Treetop Music (BMI), see Brownleaf
 Tremor Music (ASCAP), 1199 Spruce St., Berkeley, Calif. 94707. Tel: (415) 527-7664. Pres.: Matthew King Kaufman
 Tres-Lynn Music Co. (ASCAP), see Atterram
 Triangle Music Corp., 555 Palm Springs Mile, Suite 204, Hialeah, Fla. 33012. Tel: (305) 558-2822. Pres. Fred Piner
 Trianon Publ'ns, see Jandon.
 Tri-Chappell Music Inc. (SESAC), see Chappell.
 Tricky Music Inc. (ASCAP), see Big Seven.
 Tridem Music (ASCAP), see Copyright Serv. Bureau
 Trihex Music Co. (BMI), PO Box 1646, Burbank, Calif. 91507. Tel: (213) 849-5774. Owners Robert L. Bogle, Donald L. Wilson, Gen. Mgr. S. Rivera.
 Trillium Music Co. (ASCAP), see Septima & Chappell.
 Trina Jill Music Corp. (ASCAP), 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Pres. Joseph Cayre. (Administered by Larry Spier Inc.).
 Trnity ARK (BMI); Pres. & Gen. Mgr. Bill Kirk. see Entertainment Showcase.
 Trinity Music Publ'g Co. (BMI), see Vernon Stewart
 Trio-Music Co. Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170. Co-Pres.: Jerry Leiber, Mike Stoller.
Affiliates: Quartet Music Inc. (ASCAP), Quintet Music Inc. (BMI), US Songs Inc. (ASCAP)
 Trippington Music Publ'g Corp. (BMI), see Copyright Serv. Bureau
 Tritone Press (BMI), see Theodore Presser.
 Triumph Publ'ns Inc. (BMI), 300 W. 55 St., New York, N.Y. 10019. Tel: (212) 757-3795. Pres. Jack Shaindlin; Gen. Mgr. Joan Barry; Prof. Mgr. Abe Schneider.
 Int'l rep.: UK (Charles Brull)
 Tri-Us Music (BMI), 613 W. 35 St., Norfolk, Va. 23508. Tel: (804) 623-5657. Pres. Leroy Little, Gen. Mgr. Leroy Little Jr.; Prof. Mgr. Keith Little.
 Trout Publ'g Co. (BMI), see DeVille
 Truck Music (BMI), see Skip Taylor
 True Blue Music Publ'g Co. (ASCAP), 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Pres. Larry Foitme.
Affiliates: Poly Tone Music Publ'g Co. (ASCAP)
 Tru-Soul Publ'g Co. (BMI), 20014 James Couzens Hwy., Detroit, Mich. 48235. Tel: (313) 341-0447. Pres. & Gen. Mgr.: Gary A. Rubin.
 Trust Music Mgmt. Inc., 6255 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 462-6933. Pres. Samuel S. Trust; Gen. Mgr. Wyman Parker.
Affiliates: Berdick Music (BMI), Bowling Green Music (BMI), Cliffhouse Songs (BMI), Hayway Music (ASCAP), Lady Casey Music (BMI), Mandina Music (BMI), Rocksmith Music (ASCAP), Southern California Music Publ'g Co. (ASCAP).
 Trusty Publ'ns (BMI), Nebo, Ky. 42441. Tel: (502) 249-3194. Pres. Elsie Childers.
 Ernest Tubb Music (BMI), see Hill & Range.
 Tubbs Hill Music (BMI), see Open End
 Tuckahoe Music Inc. (BMI), see Jim Reeves.
 Tucktate Music Co. (ASCAP), see Metus.
 Tudor Music Corp. (BMI), see Big Seven—Nom.
 Tuesday Music Inc. (BMI), 1819 Broadway, Nashville, Tenn. 37203. Tel: (615) 327-0175.
Affiliate: Brandywine Music Inc. (ASCAP).
 Tulip Music Corp. (ASCAP), see Eden.
 Tuna Fish Music Inc. (BMI), see Blackwood.
 Tune-Kel Publ'g Co. Inc. (BMI), 715 Camp St., New Orleans, La. 70130. Tel: (504) 581-4253. Pres. Joseph Bana-

shak.
Affiliates: Jarb Publ'g Co. (BMI). Seven B Music (ASCAP).
 Tunessmith Music (BMI), see Caesar's Music Library & Segel Rubinstein & Gordon.
 Tuneweaver Music Inc. (ASCAP), see Novalene.
 Tungsten Music Corp. (BMI) (div. of Edcom Prod'ns Inc.). 26991 Tungsten, Cleveland, Ohio 44132. Tel. (216) 261-3443. Pres.: Milan Relic; Gen. Mgr.: Joseph J. Drabik; Prof. Mgr.: John D. Relic
Tupco Music Publ'g Co. (BMI), PO Box 481, Greenwood, Ind. 46142. Tel. (317) 888-8555, 787-6769. Owners: C.W. Fleetwood, J.K. Graybill.
Topper Publ'g Co. (BMI), 185 Prospect Ave., Hackensack, N.J. 07601. Tel. (201) 489-4632. Pres.: Steve Brodi; Gen. Mgr.: Ruth Abrams.
Affiliate: Brosil Music (ASCAP)
 Turbine Music (BMI), see Gopam Ents.
 Tuskegee Music Press (SESAC), see Neil A. Kjos.
 20th Century Music Corp. (ASCAP), see 20th Century Music Publ'g Group.
 20th Century Music Publ'g Group, 8255 Sunset Blvd., Los Angeles, Calif. 90046. Tel. (213) 656-5771. Pres.: Herbert N. Eisman; Prof. Activity Dir.: Larry Marks.
Branches: New York, N.Y., 1345 Ave. of the Americas, Zip: 10019. Prof. Mgr.: Bruce Kramer—Nashville, Tenn., 812 16 Ave. S. Zip: 37203. Prof. Mgr.: Stan Shulman
Affiliates: Bregman, Vocco & Conn Inc. (ASCAP), Chatham Music Corp. (ASCAP), Fox Fantare Music Inc. (BMI), Lombardo Music Inc. (ASCAP), Supreme Music Corp. (ASCAP), 20th Century Music Corp. (ASCAP), Vernon Music (ASCAP).
Administered firms: L.D. Allen Music (ASCAP), Beautiful Things Unlimited (ASCAP), Cake Walk Music (BMI), Dar-Jen Music (BMI), Daria Music (ASCAP), Double Diamond Music Inc. (BMI), Downan Music (ASCAP), Film & TV Music Unlimited (BMI), House of Weiss Music Co. (ASCAP), Jim-Edd Music (BMI), Manikin Music Co. (ASCAP), Neurotic Music (BMI), Silver House Music Co. (ASCAP), James R. Vanleer Music Inc. (BMI), Very Own Music Co. (BMI), Joe M. Wilson Music (ASCAP), Year Round Music Co. (BMI), Young Ideas Publ'g Co. (ASCAP).
Int'l firms represented: Gaff, HG Music, Hillbrow, Kenwood, Strange (all UK).
Int'l reps.: Argentina (SIGEM), Australia (Festival), Belgium (Kluger), Brazil (SIGEM), Canada (Bregman Vocco & Conn), Colombia (Mundo Musical), Denmark (Sweden Music), Finland (Sweden Music), France (Templim), Germany (Francis Day & Hunter), Iceland (Sweden Music), Israel (April), Italy (Curci), Japan (Taiyo), Luxembourg (Kluger), Mexico (Mundo Musical), Netherlands (Universal Songs), New Zealand (Festival), Norway (Sweden Music), Portugal (Canciones del Mundo), South Africa (Music Publ'g Co. of South Africa), Spain (Canciones del Mundo), Sweden (Sweden Music), Switzerland (Francis Day & Hunter), UK (GH Music).

Twenty-Eight East Music (BMI), see Mietus.
 Twig Music Inc. (BMI), see Tree.
 Twill Music (ASCAP), see Alouette Prod'ns.
 Twin Forks Music Inc. (BMI), see Five Sisters.
 Twin Giri Music (ASCAP), see Music Maximus.
 Twin Tail Music (BMI), 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel. (215) 676-8992. Pres.: Frank Virtue.
 Twin Towne Music (BMI), 127 Phoenix Village, Fort Smith, Ark. 72901. Tel. (501) 646-7889. Pres. Roy J. Morris.
 Twitty Bird Publ'g Co. (BMI), 913 17 Ave. S., Nashville, Tenn. 37212. Tel. (615) 244-1574. Pres.: Conway Twitty; Gen. Mgr.: L.E. White.
Affiliated firms: Hello Darlin' (SESAC), Tree Publ'g Co. Inc. (BMI).
 Two Beat Music (BMI), see MCA Music.
 Two-Day Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Two Rivers Music (ASCAP), 1605 Hawkins St., Nashville, Tenn. 37203. Tel. (615) 244-5544. Pres.: M. David Bell.
Affiliates: Astralite Music (ASCAP), Excelite Music (BMI), 100 Oaks Music (BMI).
 Two-Ten Music Inc. (ASCAP), see Doraflo/Bleu Disque.
 Two Twenty Two Music (BMI), see Music Maximus.
 Two Way Publ'g Co. (BMI), 575 Cherokee Rd., Smyrna, Ga. 30080. Tel. (404) 436-1552. Owner & Mgr.: Don J. Howard.
Affiliate: Music Mart Publ'g Co. (BMI).
 Two Wrongs Don't Make a Right Music Ltd. (ASCAP), see Castle Hill.
 Tyler Publ'g Co. (BMI), PO Box 231, Tyler, Tex. 75701. Tel. (214) 597-2961. Mgr.: Curtis Kirk.
 Tylerson Music Co. (ASCAP), see Criterion
 Tyree Music (ASCAP), see Cohen & Boyle
 Tyrol Music Inc. (BMI), see Big Seven—Norm.

U

U F O Music Inc. (BMI), 7720 Sunset Blvd., Los Angeles, Calif. 90046. Tel. (213) 851-1466. Pres.: Walter Schaefer; Gen. Mgr.: Deborah Kiley.
Affiliate: Ackee Music Inc. (ASCAP).
 Int'l firm represented: Island (UK).
 U N I C O R E (ASCAP), see United Int'l Copyright Reps. Ltd.
 U N I D A P (BMI), see Franz Schubert.
 U S Songs Inc. (ASCAP), see Trio.
 Uganda Music (BMI), see Publishers' Licensing Corp.
 Ultimate Music (BMI), 1 Kenduskeag Plaza, Bangor, Me. 04401. Tel. (207) 942-3689. Pres. Dennis J. Bouchard.
 Umbra Music (BMI), see Equinox.
 Umpawaug (ASCAP), see Rondor.
 Unart Music Corp. (BMI), see United Artists
 Unart Publ'g (ASCAP), see St. Nathanson.
 Uncle Ben's Music (ASCAP), see Nashville Copyright
 Uncle Doris Music Inc. (ASCAP), see Doraflo/Bleu Disque.
 Uncle Jim's Music (ASCAP), PO Box 532, Hollywood, Calif.

90028. Tel. (213) 463-4279. Pres. Jim Pritchett.
 Underling Music Co. (ASCAP), see Mietus.
 Underwood-Wingrove Inc. (BMI), 4823 W. Orem, Houston, Tex. 77045. Tel. (713) 433-6034. Owners: G. Underwood, J. Wingrove.
 Unichappell Music Inc. (BMI), see Chappall.
 Unicorn Music Co. (ASCAP), see Sam Fox.
 United Artists Music Co. Inc. (ASCAP), see United Artists.
 United Artists Music Publ'g Group, 729 Seventh Ave., New York, N.Y. 10019. Tel. (212) 575-3000. Cable: UNARTMUS. Bd. Chm.: Michael Stewart; VP: Sidney Shemel.
Branch: Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel. (213) 462-6773. VP & Prof. Mgr.: Wallace Schuster
Int'l branches: Argentina, Australia, Austria, Belgium, England, France, Germany, Italy, Japan, Mexico, Netherlands, South Africa, Sweden, Switzerland.
Affiliates: Ariston Music Inc. (BMI), Asa Music Corp. (ASCAP), Barnegat Music Corp. (BMI), N.S. Beaulouis Music Inc. (ASCAP), Blue Horizon Music Inc. (BMI), Carwin Music Inc. (ASCAP), Cornerstone Publ'g Co. (BMI), Cuban Music Corp. (BMI), Detail Music Inc. (BMI), Dobo Publ'g Co. (BMI), Esteem Music Corp. (BMI), Far Out Music Inc. (ASCAP), Fresco Music Inc. (ASCAP), Har-Bock Music Co. (BMI), Iberia Music Corp. (BMI), N.S. Justinian Music Inc. (BMI), Metric Music Co. (BMI), Mint Music Co. (BMI), Morro Music Corp. (BMI), Post Music Inc. (ASCAP), Travis Music Co. (BMI), Unart Music Corp. (BMI), United Artists Music Co. Inc. (ASCAP), West Coast (ASCAP).
Int'l reps.: Argentina (Korn), Brazil (Iraomas Vitale), Far East (Pathe), Israel (Subar), Spain (HispaVox). (SEE ADVERTISEMENT)
 United Int'l Copyright Reps. Ltd. (UNICORE) (ASCAP), 290 West End Ave., New York, N.Y. 10023. Tel. (212) 799-2800. Cable: ESPDISK. Pres. Bernard Stollman. (Administered by Copyright Serv. Bureau).
Affiliates: Babilema (BMI), Birdseye Music Publ'g Co. (BMI), Kawlus Music (ASCAP), Obie Music Inc. (BMI), Percival Music (BMI), Sweetsupersmiltoons (ASCAP), Syndicore (BMI).
 United Methodist Publ'g House, see Abingdon Press.
 United Mexican Music Publ'rs (BMI), see Mexican Music.
 United Music Corp. (ASCAP), see Avco Embassy
 Unity Music Corp. (BMI), 1513 Hawkins St., Nashville, Tenn. 37203. Tel. (615) 256-5839. Pres. George Pincus; Mgrs.: Troy Shondell, George Lienenweber.
Affiliate: Gil Music Corp. (BMI).
 Universe Publ'g Co. Inc. (ASCAP), see Rondor
 University of Miami Music Publ'ns (ASCAP), see Sam Fox University of Washington Press, see Galaxy.
 Upam Music Co. (BMI), see Gopam Ents.
 Upswing Music Corp. (BMI), see Copyright Serv. Bureau.
 Up Tight (BMI) (div. of Unlimited Ltd.), 2104 Lake Ave., Baltimore, Md. 21218. Tel. (301) 235-1588. Pres. & Gen. Mgr.: David King.
 Ursula Music Co. (BMI), see Dawn Prod'ns.
 Utopia Music (ASCAP), PO Box 5314, Zip. 31208; 814 Pierce Ave., Macon, Ga. 31204. Tel. (912) 746-3129. Pres. Randy L. Howard; Gen. Mgr.: John Hart.

V

V I P Music Inc. (BMI), see MacArthur.
 V-Love Music (ASCAP), 848 N. Alta Vista Blvd., Los Angeles, Calif. 90046. Tel. (213) 935-9337. Pres.: James Stuart, VP: Peter L. Knecht.
 Vaam Music (BMI), 3740 Evans Ave., Suite C-113, Los Angeles, Calif. 90027. Tel. (213) 466-2466. Pres. Pete Martinez.
Affiliated firm: Gerri-Dee Music (BMI).
 Vado Music Co. (ASCAP), 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel. (212) 373-0202. Pres. Vincent A. Velardi, Gen. Mgr.: Gloria Black.
Affiliate: Lepo Music (BMI).
 Tommy Valando Publ'g Corp., 1270 Ave. of the Americas, Suite 2110, New York, N.Y. 10021. Tel. (212) 489-9696. Bd. Chm. Tommy Valando; Pres.: Bill Gallagher.
Affiliates: Fiddleback Music Publ'g Co. Inc. (BMI), Revelation Music Publ'g Corp. (ASCAP).
 Valco Music Publ'g (BMI), 226 N. Burdick St., Kalamazoo, Mich. 49006. Tel. (616) 342-5328.
 Val-Dare (BMI), PO Box 4234, Panorama City Calif. 91412. Tel. (213) 786-6957. Pres.: Hal Southern
Affiliates: Golden Valley (ASCAP), Mayon Music (ASCAP).
 Thomas J. Valentino Inc. (ASCAP), 151 W. 46 St., New York, N.Y. 10036. Tel. (212) 246-4675. Pres. R.F. Valentino.
Affiliate: RFT Music Publ'g Corp. (BMI).
 Valise Music (ASCAP), see ATV Music
 Valley Brook Publ'ns Inc. (ASCAP), see Arcade.
 Valley Meadow Music (BMI), see Marpet.
 Value Music Publ'ns (BMI), 501 W. 11 St., Rm. 515, Kansas City, Mo. 64105. Tel. (816) 842-5603. Pres. W. O. Wright.
 Valynn Music (BMI), see Aletha Jane.
 Vanessa Music Inc. (ASCAP), see Eden.
 Vanguard Music Corp. (ASCAP), 250 W. 57 St., New York, N.Y. 10019. Tel. (212) 246-1343. Pres. Frank Siegfried, Gen. Mgr. Bobby MacFarland.
Int'l branch: England.
Affiliate: Future Music Inc. (BMI).
 Vanguard Songs (BMI), see Beechwood.
 Van Heusen Music Corp. (ASCAP), 301 E. 69 St., Apt. 15B, New York, N.Y. 10021. Tel. (212) 288-3979. Pres.: James Van Heusen; VP: Josephine Van Heusen; Sec'y-Treas.: Miriam Stern.
 Van-Jak Music Corp. (ASCAP), 221 W. 57 St., New York, N.Y. 10019. Tel. (212) 757-7111. Cable: AUDIO-FIDEL. Pres.: Herman D. Gimbel, Gen. Mgr. Carl Shaw, Prof. Mgr. Harold Drayson.
Affiliate: Bates Music Publ'g Co. Inc. (BMI).
 Vanleer Music Corp. (ASCAP), 159 W. 53 St., New York, N.Y. 10019. Tel. (212) 581-0030. Pres.: Paul Vance.
Affiliates: Bikini Music Corp. (ASCAP), Moonbeam Publ'g Corp. (ASCAP).
 James R. Vanleer Music Inc. (BMI), see 20th Century

Vaya Publ'g Inc., see Fania.
 Vector Music (BMI), 805 1B Ave. S., Nashville, Tenn. 37203. Tel. (615) 327-3818. Pres.: Jerry Reed; Gen. Mgr.: Harry Warner.
Affiliates: Belton Music Inc. (ASCAP), Steeplechase Music (SESAC).
 Vee Ve Music Corp. (BMI), see Mietus.
 Veezydy Music (ASCAP), 419 Fecco St., Cocoa, Fla. 32922. Tel. (305) 632-4979. Owner: Joseph Velezdy; Gen. Mgr.: Mary Velezdy.
 Vemco Music (BMI), see Mietus.
 Venice Music Inc. (BMI), see Greenwich.
 Venus Music Corp. (ASCAP), c/o Herb Reis, 39 W. 55 St., Rm. 603, New York, N.Y. 10019. Tel. (212) 757-9265. Pres.: Iris Rainsberger.
Affiliate: Berwick Music Corp. (BMI).
 Vera Cruz Music (ASCAP), see Copyright Serv. Bureau.
 Verde Vista Music (ASCAP), PO Box 3071, South Berkeley Sta., Berkeley, Calif. 94703. Tel. (415) 567-6935. Pres.: S. White.
 Verma Music (ASCAP), see Claiborne.
 Vernon Music (ASCAP), see 20th Century.
 Vernors Music Inc. (BMI), see Vernon Stewart.
 Very Important Publ'ns Inc. (BMI), 8467 Beverly Blvd., Suite 200, Los Angeles, Calif. 90048. Tel. (213) 653-4780. Pres.: George Greif.
Affiliate: Important Publ'ns (ASCAP).
 Very Own Music Co. (BMI), see 20th Century.
 Vesal Music (BMI), 2025 R St. NW, Washington, D.C. 20009. Tel. (202) 332-9178. Pres.: Elliot Ryan.
 Vesuvius Publ'g (ASCAP), see PM Mgmt.
 Veyrig Music (BMI), see Ojo.
 Vibar (ASCAP), see Schwartz.
 Vibration Music Co. (BMI), PO Box 9726, West Gate Sta., San Jose, Calif. 95117. Tel. (408) 296-8069. Pres.: John Morlan.
 Victory Garden Music (BMI), see KRPCO.
 Victory Music Co. (BMI), see Mietus.
 Viewcrest Music Inc. (BMI), see Copyright Serv. Bureau.
 Vignette Music (BMI), see Mietus.
 Norm Vincent Publ'g (BMI), 4551 Brown Ave., Jacksonville, Fla. 32207. Tel. (904) 396-2529. Pres. Norman F. Vincent; Gen. Mgr.: Thomas Markham.
 Vin-Sun Music Corp. (ASCAP), see Famous.
 Vintage Music (BMI), see Combine.
 Virgin Ear Music (BMI), see Richard Kaye.
 Vishnu's Revenge Music (BMI), see David Robinson.
 Vision Music Corp. (BMI), see Big Seven—Norm.
 The Visitors (BMI), see Grubbs Bros. & Muse Music.
 Vitak-Elson Co. (SESAC), Woodward Ave. at 64 St., Downers Grove, Ill. 60515. Tel. (312) 963-0200. Pres.: Lawrence Musielak.
Affiliate: John Krachtus Co. (SESAC).
 Jerry Vogel Music Co. Inc. (ASCAP), 121 W. 45 St., New York, N.Y. 10036. Tel. (212) 582-1611. Cable: TIN-PANALLEY. Pres. Jerry Vogel; Gen. Mgr. Joan Meade.
 Vogue Music Inc. (BMI), see T.B. Harms. (SEE ADVERTISE-
 MENT).
 Vokes Music Publ'g Co. (BMI), PO Box 12, New Kensington, Pa. 15068. Tel. (412) 335-2775. Pres. & Mgr.: Howard Vokes.
 Volkwein Bros. Inc. (ASCAP), 117 Sandusky St., Pittsburgh, Pa. 15212. Tel. (412) 322-5100. Pres. Carl R. Volkwein; VP: Carl W. Volkwein; Gen. Mgr.: Walter E. Volkwein.
 Volunteer Music Publ'rs (BMI), see Savoy.
 Vondell Music Co. (BMI) (div. of RJ Ents. Inc.), PO Box 15330, New Orleans, La. 70175. Pres. & Gen. Mgr. Rodney Johnson.
 Harry Von Tilzer Music Publ'g Co. (ASCAP), see T.B. Harms.

W

W B Music Corp. (ASCAP), see Warner Bros.
 W E M G Music (ASCAP), see Sidney A. Seidenberg.
 W E P Music Corp. (BMI), see Rondor.
 W G G Ents Inc., 10945 Victory Blvd., North Hollywood, Calif. 91606. Tel. (213) 877-4244. Cable: PELREC. Pres.: Warren Grown.
Branch: Studio City, Calif., 13263 Ventura Blvd. Zip: 91404.
Affiliates: Floral Realty (ASCAP), Pelegrin Sands Music (BMI).
 W P N Music Co. Inc. (ASCAP), 10 Swirl Ln., Levittown, L.I., N.Y. 11756. Tel. (516) 796-3698. Pres.: Paul Friedberger, VP & Prof. Mgr. Warren Schatz; Sec'y-Treas.: Nat Schnapf
Branch: New York, N.Y., 723 Seventh Ave. Zip: 10019. Tel. (212) 245-7640.
Artiste: Swirl Lane (BMI).
Int'l rep.: UK (Cyril Shane)
 Walden Music Inc. (ASCAP), see Cottillon.
 Wal-Fran Music Co. (BMI), PO Box 301, Alcoa, Tenn. 37071. Pres. Walter Bailes; VP: Frankie Bailes
 Walsh Music (BMI), see Open End.
 Wanellen Music Inc. (BMI), see Wanessa.
 Wanessa Music Inc. (BMI), PO Box 387, Radio City Sta., New York, N.Y. 10019. Tel. (212) 582-0543. Pres.: George Brown.
Affiliates: Romance Music Inc. (BMI), Wanellen Music Inc. (BMI).
 War Bonnet Music (BMI), 1743 Warm Springs Rd., Columbus, Ga. 31904. Tel. (404) 324-1793. Pres. Ben Parsons.
 Jon Ware Music (BMI), see Big Seven—Frost
 Warmminster Music (BMI), see Mietus.
 Warner Bros Music (ASCAP) (div. of Warner Bros. Inc.), 6922 Hollywood Blvd., Suite 704, Hollywood, Calif. 90028. Tel. (213) 466-1641. Cable: WANG Pres. Ed Silvers, Exec. VP: Mel Bly, Prof. Mgr. Art Wayne.
Branch: New York, N.Y., 1230 Ave. of the Americas, Zip: 10020. Tel. (212) 759-4422
Int'l branches: Australia, England, France, Germany.
Affiliates: Advanced Music Corp. (ASCAP), Athwam Music Co. Inc. (ASCAP), Harms Inc. (ASCAP), New World Music Corp. (ASCAP), Nine Star Music Corp. (ASCAP), Pepamar Music Corp. (ASCAP), Remick Music Corp. (ASCAP), Shubert Music Publ'g Corp. (ASCAP), WE Music Corp. (ASCAP), Warner-Tamerlane Publ'g

Corp. (BMI), Weill-Brecht-Harms Co. Inc. (ASCAP), M Witmark & Sons (ASCAP).
Administered companies: Bron Music Co. (ASCAP), Canopy Music Inc. (ASCAP), Companion Music (BMI), Good Friends Music (ASCAP), Marsaint Music (BMI), Open Window Music Co. (BMI), Rockbottom Music Co. (BMI).
Jay Warner Music (BMI), see Traveling.
Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.
War-Prince Music Prod'ns (BMI), see Jesse G. Principato.
Warp Seven Music Co. (BMI), see Chappell.
Warnor Music Inc. (BMI), 1028 Broadwater Ave., Billings, Mont. 59102. Tel: (406) 248-3366. Pres. Chan Romero. Gen. Mgr.: Chandler Troy Romero. Prof. Mgr.: Aaron David Romero.
Waterstreet Publ'g (ASCAP), 832 N. Van Buren St., Milwaukee, Wis. 53202. Tel: (414) 271-0404. Pres.: Thomas J. Gress. Gen. Mgr.: Steve Gress.
Affiliate: Fond Publ'g Co. (BMI)
Watertons Music (BMI), c/o Scott A. Cameron Org. Inc., 9 S 120 Lake Dr., Suite 207, Clarendon Hills, Ill. 60514. Tel: (312) 654-1759. Pres. Muddy Waters. Prof. Mgrs.: Scott A. & Jean M. Cameron.
Waterwheel Music Inc. (BMI), 847 E. Fincastle, Tazewell, Va. 24651. Tel: (703) 988-3944. Pres. & Prof. Mgr.: Joe Deaton.
Watonga Publ'g Co. (ASCAP), see Catalpa.
Watt Works Inc. (BMI), 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6266. Pres.: Michael Mantler.
Affiliate: Alrac Music (BMI)
Web IV Music Inc. (BMI), 2107 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel: (404) 325-9810. Pres.: Edward S. Bischoe. Prof. Mgr.: Crest Cutler.
Affiliate: Tarantula Music Inc. (ASCAP)
H B Webman & Co., 1650 Broadway, Suite 701, New York, N.Y. 10019. Tel: (212) 586-0240. Cable: WEBMANMIUS. Contacts: Belle & Hal Webman.
Affiliates: BL&H Music Corp. (ASCAP), Beaver Music Publ'g Corp. (ASCAP), Beechmont Music Corp. (BMI), Carlyle Music Publ'g Corp. (ASCAP), Emperor Music Inc. (BMI), Maple Leaf Music Publ'g (BMI), Marguerita Music Inc. (ASCAP), Montauk Music Inc. (BMI), Music Crusaders (BMI), Myriad (ASCAP), Pinebrook Music Corp. (BMI), Princess Music Publ'g Corp. (ASCAP), Rex (BMI), We Three Music Inc. (BMI).
Wedge Music Inc. (BMI), see Skinny Zach.
Wednesday Morning Music (BMI), 2184 Vernon, University Heights, Ohio 44118. Tel: (216) 321-1003. Pres. & Prof. Mgr.: Alan Klein.
Branch: New York, N.Y., 1650 Broadway. Zip 10019. Tel: (212) 581-6162. Prof. Mgr.: Stephen Metz.
Affiliate: Limmie Music (BMI)
Wedo Wedo Music (BMI), see Nine Mile.
Weeks Music Co. (BMI), see Mietus.
Weill-Brecht-Harms Co. Inc. (ASCAP), see Warner Bros.
Weintraub Music Co. (ASCAP), see Music Sales.
Weiss & Barry Copyrights Inc. (BMI), see Pickwick.
Sam Weiss Music Inc. (ASCAP), 6087 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 464-9251.
Affiliates: Mappa Music Inc. (ASCAP), St. Lawrence Music Inc. (BMI).
Welbeck Music Corp. (ASCAP), see ATV Music.
WelDee Music, Box 561, Wooster, Ohio 44691. Tel: (216) 262-0361. Gen. Mgr.: Q. Welty.
Affiliate: B-W Music (BMI)
Wellmade Music Inc. (BMI), 6 Stephen Court, Upper Montclair, N.J. 07043. Tel: (201) 744-3105. Pres.: Horace Ott; Gen. Mgr.: Gloria Ott.
Wellsound Music Co. (BMI), see Mietus.
Welstro Music Co. (BMI), see Copyright Serv. Bureau.
Welz Music Co. (ASCAP), see Dawn Prod'ns.
Wemley Music Co. (BMI), see Chappell.
Wensley Music Inc. (ASCAP), see Copyright Serv. Bureau.
Wepedol Music (BMI), see Nashville Copyright.
Bobé Wes Music (BMI), see Publishers' Licensing Corp.
West Berkeley Sound Co. (BMI), see David Rubinson.
West Westberry Music (BMI), see West Harbour.
West Coast (ASCAP), see United Artists.
West Gulf Publ'g (BMI), see R.Cade.
West Harbour Music (BMI), 116 Moyna Dr., Hendersonville, Tenn. 37075. Tel: (615) 824-7388. Pres.: Kent Westberry. Gen. Mgr.: Hal Harbour.
Affiliate: Kent Westberry Music (BMI)
Westroub Music (BMI), see Budd Universal.
We Three Music Inc. (BMI), see H B. Webman.
Wet Paint Music, see Copyright Serv. Bureau.
Wextford Music Inc. (BMI), see Copyright Serv. Bureau.
Yale Wexler Music Co. (BMI), 9360 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 273-1400. Pres.: Yale Wexler.
Whalebone Music (BMI), PO Box 3341, San Mateo, Calif. 94403. Tel: (415) 871-2646. Owners: Elgen M. & Harry E. Long; Gen. Mgr.: Harry E. Long; Mktg. Mgr.: Larry Lynum.
Wherefore Music Inc. (BMI), 441 W. 49 St., New York, N.Y. 10019. Tel: (212) 581-9135. Pres.: Tony Romeo; Gen. Mgr.: Ralph Landis.
Affiliate: Art Thou Music (ASCAP)
Which Way Music Co., see Cohen & Boyle.
Whiskey Joe Music (ASCAP), see Skip Taylor.
Whistle Music (BMI), see Coco.
Ian Whitcomb Songs (BMI), see Jerden.
Whitecap (BMI), see Jaspas.
Don White Publ'g (ASCAP), 2020 Ridge Ave., Philadelphia, Pa. 19121. Tel: (215) 765-4889. Pres.: P. Donald White.
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White Line Music (BMI), see Coal Miners Music.
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Affiliate: Saily Music Co. (BMI)
Whitewood Music Inc. (BMI), see Copyright Serv. Bureau.
Whitfield Music Inc. (BMI), see Copyright Serv. Bureau.
Whitsett Bros. Music Publ'g Co. (BMI), PO Box 16150, Jackson, Miss. 39206. Tel: (601) 366-2076. Pres.: Tim Whitsett; Gen. Mgr.: James W. Hodo; Prof. Mgr.: Carsten Whitsett.

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Wild Blue Music Inc. (BMI), see Golden Horn.
Wilderness Music Inc. (BMI), see Tree.
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Wild Sanctuary Music (BMI), see Royalty Control Corp.
Wilhos Music (BMI), PO Box 3443, Hollywood, Calif. 90028. Tel: (213) 776-2888. Pres. & Gen. Mgr.: Willie E. Hoskins Jr.
Affiliate: Cassan Music (ASCAP)
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Wilkie Music (BMI), see Cohen & Boyle.
Will-Doma Publ'g Corp., see Music Maximus.
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Affiliate: Aud-Lee Music Publ'g Co. Inc. (BMI)
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Branches: Cincinnati, Ohio, Seventh & Race, Zip. 45201. Tel: (513) 721-6050—Cleveland, Ohio, 43 The Arcade, Zip. 44114. Tel: (216) 241-3972.
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Willow Green Music (ASCAP), see Willow Fair.
Will-Rock Music (ASCAP), see Eight-Nine.
Willstaron Music (ASCAP), see Brother.
WillSing Music Publ'ns (BMI), Box 100-N, RFD 3, Stuart, Va. 24171. Tel: (703) 694-6128. Owners: Frank W. & John F. Williams.
Joe M. Wilson Music (ASCAP) see 20th Century.
Marty Wilson Co. (BMI), see Chappell.
Ron Wilson Music Prod'ns (BMI), 1071 S. Cloverdale Ave., Los Angeles, Calif. 90019. Tel: (213) 935-6353. Pres.: Ron Wilson.
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Winner Music (BMI), c/o Int'l Rec'g Co., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2000. Chm.: Jerome V. Man; Pres.: Leonard March; Gen. Mgr.: Bill Beyer.
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Woodrich Publ'g Co. (BMI), Rt. 1, Rogersville, Ala. 35652. Tel: (205) 247-3983. Pres., Gen. & Prof. Mgr.: W.P. Richardson.
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Affiliate: Lexicon Music Inc. (ASCAP)
Affiliated companies: Cavanaugh Music (BMI), Redeheaver Co. (ASCAP)
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Working Mans Music (BMI), PO Box 134, Erlanger, Ky. 41018. Tel: (606) 331-6161, 371-8169. Pres.: George W. Napier; VP: Wilma J. Napier.
Workout Music (BMI), see Big Seven—Pure Soul.
World Library of Sacred Music (SESAC), see World Library Publ'ns.
World Library Publ'ns Inc. (SESAC), 2145 Central Pkwy., Cincinnati, Ohio 45214. Tel: (513) 421-1090. Pres.: Omer E. Westendorf, Mgr.: Dorine Kaps.
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TEXAS

• **DALLAS (Area Code 214)**
Gospel Dists Inc., 11325 Indian Trail Zip 75229. Tel 243-5087
Home office: Alexandria, La
• **FORT WORTH (Area Code 817)**
Don Edgar Music, 2312 Jasper Zip 76106. Tel 626-3448 Owner & Gen Mgr D.D. Edgar
• **SAN ANTONIO (Area Code 512)**
Southern Music Co., 1100 Broadway Zip 78215 Tel 226-8167 Pres & Gen Mgr Arthur Gurwitz

VIRGINIA

• **SPRINGFIELD (Area Code 703)**
Nova Music Inc., 6511 Backlick Rd Zip 22150 Tel 451-8085 Pres. & Gen Mgr Fred North

WASHINGTON

• **SEATTLE (Area Code 206)**
Capitol Music Co. Inc., 1626 Fourth Ave Zip 98101 Tel 622-4013 Mgr. Paul C. Leaf.
Affiliate: Miami, Fla., Hansen Publ'ns

WISCONSIN

• **MILWAUKEE (Area Code 414)**
Hal Leonard Publ'g Corp., 8112 W. Bluemound Rd. Zip 53213 Tel: 774-3630; WATS Tel (800) 558-0804
Telex 2-6668 Gen. Mgr. Keith Maradak, Mdsgr. Mgr Richard Peck (SEE ADVERTISEMENT)

Every minute counts, if it's Heart Attack

Thousands of Americans die each year of heart attack because they don't know the symptoms and wait too long to get medical care.

Symptoms vary, but these are the usual warning signs of heart attack:

- Prolonged, heavy pressure or squeezing pain in the center of the chest, behind the breastbone.
- Pain may spread to the shoulder, arm, neck or jaw.
- Pain or discomfort is often accompanied by sweating, nausea, vomiting and shortness of breath might also occur.

WHAT TO DO

1. Act at once. Call your doctor and describe your symptoms.
2. If a doctor is not available, get to a hospital emergency room immediately.
3. The responsibility to act is not only the patient's but the wife's, husband's, relative's or friend's as well.

Your Heart Fund Gifts help to speed life-saving advances in coronary care.



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record & tape wholesalers

OF THE U.S.

• Distributors • One-Stops • Rack Jobbers • Importers & Exporters

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

ALABAMA

● ATTALLA (Area Code 205)

Reliable Recs. & Tape Co. Inc., Rt. 3, Zip 35954 Tel 538-6043 Owner & Buyer C R O'Neal (Rec. & Tape RJ).

● BIRMINGHAM (Area Code 205)

Angel Tape Dist. Co. Inc., 3003 Sixth Ave S Zip 35233 Tel 328-2548. Owner Robert H Angel, Mgr David Ivey, Buyers Robert Angel, David Ivey (Tape D & OS).

Tape lines: ABC, Ampex, Atco, Atlantic, Capitol, Columbia, Decca, Dooto, GRT, Gordy, Gross, Heart Warming, Liberty, MGM, Mercury, Motown, Philips, RCA, Reprise, Scepter, Smash, Soul, Tamla, United Artists, Warner Bros

Playback equip.: Craig. **Accessories:** GRT, Le-Bo

Ray Royster Prod'ns, PO Box 4171 Zip 35206. Tel: 833-0550. Owner Ray Royster (Rec. D).

Rec. labels: Gateway, Janray, Super Star.

Victory Rec Serv Co Inc., 1608 First Ave. N. Zip 35203 Tel. 324-9505 Owner & Mgr. Morris S Corona; Buyers Morris S & Ann M. Corona. (Rec. & Tape OS & RJ).

● GRAND BAY (Area Code 205)

Merchants Specialty Inc., 6 Freeland Ave Zip 36541 Tel 865-4571. Owner & Buyer Jimmie Otto Rogers, Mgr Shelbie J. Steiner. (Rec. & Tape RJ).

● MOBILE (Area Code 205)

Music City Rec. Serv. Inc., 4008 Dauphin Island Pkwy Zip 36605. Tel: 471-2437. Owners Raeford Booth, Allan Pettegrew, Mgr & Buyer Raeford Booth (Rec. & Tape RJ).

Superstar Rec. Sales, 1309 S. Ann St Zip 36605 Owner Tony Gideon (Rec. OS).

● MONTGOMERY (Area Code 205)

C & S Electronics Inc., 2827 W. Edgemont Ave Zip 36108 Tel 288-8382. Owner & Mgr: Stuart F. Graydon Sr.; Sales Mgr. Bob McLaughlin; Buyer Stuart F. Graydon Jr. (Tape D, OS, RJ & I).

Tape lines: Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA, Warner Bros

Playback equip.: Akai, BSR, Craig, JVC, Motorola, Norelco, Oatron, Ross

Accessories: BASF, Craig, Le-Bo, Maximus, Memorex, Norelco, Recoton

Imports: Rebel playback equip. & accessories (Japan).

ARIZONA

● PHOENIX (Area Code 602)

All Label Recs., 704 E. Weldon St. Zip 85014. Tel: 279-3154 Mgr. & Buyer Jim Robinett (Rec. & Tape RJ).

Home office: Cleveland, Ohio

Alta Dist'g Co., Southwest Div., PO Box 11408, 2950 W. Catalina Dr. Zip 85017 Tel 269-1411. Mgr. George W. Souvall; Buyer Margo Grover (Rec. & Tape D), (Rec. & Tape OS as Arizona One Stop)

Rec. labels: A&M, A&R, Alithia, Arcano, Ashley, Athena, Audio Fidelity, Avco, Bang, Bego, Berlitz, Beverly Hills, Blue Thumb, Buena Suerte, CR, Calla, Caytronics, Chart, Coliseum, Creed, Deluxe, Deram, Dial, Dot, Double Shot, El Pato, El Zarape, Excello, Family, Fantasy, Fontana, Freddie, Galaxy, Gamble, Glades, Gospel, Greene Bottle, Hi, Hickory, Hob, Jamie, Janus, Just Sunshine, Kenwood, King, Lamb & Lion, Laurie, Lmelight, Living Language, London, MAM, Mace, Man-kind, Marina, Mega, Mercury, Mister Chand, Moonshot, Musart, Musicor, Musimex, Nasco, Nashboro, Nashville, National General, Neighborhood, Ode, Original Sound, Orphic Egg, PIP, Paramount, Parrot, Paula, Philips, Philips Int'l, Phil-L.A. of Soul, Plantation, Ranwood, Rice, Richmond, Ronn, Roulette, Rovy, Royal American, SSS Int'l, Savoy, Scepter, Sire, Smash, Specialty, Starday, Steed, Sun, Teardrop, Thimble, Threshold, Thunderbird, Top & Bottom, Toy, Trip, Triune, Tumbleweed, 20th Century, Vertigo, Wand, Warren, Westbound.

Tape lines: A&M, ABC, Ashley, Atco, Atlantic, Backbeat, Bang, Bell, Bluesway, Boone, Cadet, Chart,

Checker, Chess, Command, Cotillion, Dakar, Deram, Diamond, Dooto, Dot, Duke, Dunhill, Elektra, Enterprize, Fantasy, GRT, Gamble, Grand Award, Hi, Hickory, Hob, Impulse, Jamie, Janus, King, Little David, London, MGM, Mala, Mega, Mercury, Metromedia, Monument, Musicor, Nonesuch, Ode, Paramount, Parrot, Paula, Philips, Plantation, Polydor, RCA, Ranwood, Roulette, SGC, SSS Int'l, Scepter, Sire, Starday, Stax, Sun, Tangerine, 20th Century, Verve, Volt, Wand.

Arizona One Stop (Rec. & Tape OS). See Alta Dist'g Co Arizona Rec & Tape Dist's., 329 E. Roosevelt St Zip 85004. Tel 252-4845 Pres Ken Wynn. (Rec. & Tape OS & RJ).

Associated Dist's Inc., 3803 N. 36 Ave Zip 85019. Tel: 278-5584 Mgr.: Leonard Singer, Buyer Fred Rivers; OS Buyers: Singles, Fred Rivers, Albums & Tape, Angela Singer, RJ Buyers: Singles, Fred Rivers, Albums, Gus Figueroa, Tape, Angela Singer. (Rec. & Tape D, OS & RJ).

Rec. labels: A&I, Abkco, Accent, Alligator, All Platinum, Archive of Folk & Jazz, Archive of Piano, Astroscope, Audio Spectrum, Avante, Avco, Aware, BASF, Babyton, Bach Guild, Billingsgate, Black Forum, Black Gold, Black Jazz, Blue Candle, Blue Goose, Bcid, Brunswick, Brut, Buddah, Cadet, Cadet/Concept, Caedmon, Candide, Canyon, Cardinal, Carriage, Cat, Cetra, Chain, Chart, Checker, Chess, Cobblestone, Connoisseur Society, Conversa-Phone, Crossover, Crystal, Curton, Dakar, Dana, De-Lite, Delmark, Disneyland, Dooto, Eastbound, Encounter, ESP-Disk', Everest, Everyman, Evolution, Fiesta, Folkways, Footprints, Fungus, GRC, GSF, Gambit, Gemini, Glades, Gordy, Grateful Dead, Greco-phon, Groove Merchant, Hot Wax, Increase, Jamboree, Janus, Jay-Walking, Jotee, Kama Sutra, Klavier, La Comedie Francaise, Laff, Legacy, Mainstream, Milestone, Mobile Fidelity, Motown, Movest, Muse, Music Masters, Music Merchant, Music Minus One, Myrrh, Natural Resources, Olympic, Onyx, Original Sound, Orion, Ovation, PIP, Perception, Period, Prestige, Project 3, Rainy Wednesday, Rare Earth, Red Bullet, Red Coach, Red-Lite, Request, Roadshow, Sheffield, Sky Disc, Skye, Soul, Stang, Stonedog, Super Majestic, Sussex, Symposium, TK, Takoma, Tamla, Today, Tradition, Triumph, Triune, Turbo, Turnabout, Vanguard, Vibration, Vigor, Vox, WIM, Weird World, Westbound, Yazoo.

Tape lines: Abkco, Ampex, Avco, Aware, Bold, Caytronics, Crossover, Dooto, Dot, Double Shot, Fiesta, GRC, GRT, GSF, Glades, Gordy, Grateful Dead, Laff, Mercury, Motown, Musart, Musicor, Original Sound, Ovation, Perception, Pickwick, Prestige, Project 3, Rare Earth, Soul, Tamla.

Accessories: Le-Bo.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 3422 W. Whitton Ave. Zip 85017. Tel. 272-9343 Mgr. Tom Catchings (Rec. & Tape OS & RJ).

Home office: Minneapolis, Minn.

R & M Rec. Dist., 650 W. Coolidge, Zip 85013 Tel 279-1783 Owners Rafael & Mary Gomez, Mgr & Rec Buyer Rafael Gomez; Tape Buyer Carlos Gomez (Rec. & Tape D).

Rec. labels: Del Rio, Dominante, Gas, Magda, Marsal, Musimex, Raff, Torres.

Tape lines: Del Rio, Dominante, Gas, Latino Int'l, Magda, Marsal, Musimex, Raff, Torres.

Smash Rec. Dist's., 2911 W. Fairmount, Zip 85017 Tel 264-5659. Owners Jackie & Clarence Elgas, Gen Mgr & Buyer Jackie Elgas. (Rec. OS).

ARKANSAS

● LITTLE ROCK (Area Code 501)

Discount Recs. Inc., 4023 W. 12, Zip 72204 Tel 666-0395. Pres.: Jack Garner. (Rec. OS & RJ).

Bill Fisher Auto Air Conditioning Inc., 2905 Cantrell Rd. Zip 72202. Tel: 664-0275. Pres.: W.S. Fisher Jr.; VP, Mgr. & Buyer W.S. Fisher III. (Tape D, OS & RJ).

Tape lines: All lines.

Playback equip.: APF, BSR, Carnegie, Hitachi, Lear Jet

Accessories: Blank loaded tape, storage cases, various accessories (Amberg, Hitachi, Lear Jet, Le-Bo).

Sieberts Inc., 6301 Forbush Rd. Zip 72209 Tel: 562-8800. Owner Sieg Siebert; Mgr. David Siebert; Buyer & Promo Jay Nelson, Adv. Mgr.: Roger Stoot (Rec. & Tape D & RJ).

Rec. labels: RCA group & others.

Tape lines: All lines. **Accessories:** Fidelity Prods., Le-Bo.

CALIFORNIA

● BUENA PARK (Area Code 714)

Julian Brown Ent's. Inc., 7425-A Orangewood Ave Zip: 90621. Tel 522-8351 Pres. Tom Lovell; VP, Mgr. & Buyer: Dave Mingus. (Rec. D, OS & RJ)

● COSTA MESA (Area Code 714)

Living Water Prod'ns, PO Box 2316 Zip 92626 Tel: 979-7373. Owner Richard R. Hardy, Mgr. Helen Warn, Buyer Vladimir Sirota (Rec. & Tape D & E). **Label:** Maranatha! Music

● FRESNO (Area Code 209)

Calvary Recs. Inc., 174 N. Maple Zip 93702 Tel: 255-1777 Owner, Mgr & Buyer Nelson S. Parkerson Jr. (Rec. & Tape D). **Rec. labels:** CAM, Calvary, Canaan, Creative Sound, Heart Warming, Impact, Lamb & Lion, Ranwood, Tempo, Word. **Tape lines:** Calvary, Creative Sound, Heart Warming, Word.

● HUNTINGTON BEACH (Area Code 714)

d d i, 14902 Sabre Zip 92647 Tel: 897-9448 Pres. D. Davis (Tape D & E).

Distributes close-outs, cut-outs, budget lines

Dale Davis Assocs., 14902 Sabre Ln Zip 92647 Tel 897-9448. Owner & Buyer Dale Davis (Tape OS & E). **Exports:** Cut-outs, close-outs, budget 8-tr & cassette pre-recorded tapes

● LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Rec. & Tape Sales, 20218 S. Doogan Ave., Compton 90220. Tel 537-3191 Mgr Dennis Patten, Sales Mgr Norm Larson. (Rec. & Tape OS & RJ).

Home office: Seattle, Wash. (Rec. & Tape D & RJ).

Ameri-Mex Dist'g Co., 2124 W. Whittier Blvd., Montebello 90540 Tel 724-4617 Pres Leonard Silver, VP & Buyer Elliot Mellman (Rec. & Tape RJ).

American-Mex Rec. Corp., 2124 W. Whittier Blvd., Montebello 90640 Tel. 724-4617 Owner Leonard Silver; Mgr & Buyer: Elliot Mellman (Rec. RJ, Tape OS & RJ).

Amex Rec. Serv. Inc., 400 N. El Molino, Pasadena 91101. Tel 681-2888 Owner & Buyer Horacio von Sydow; Mgr Walter Bueno. (Rec. RJ).

Branch: San Jose, Calif

Baly Recs. & Tape Dist's., 2525 W. Pico Blvd Zip 90006. Tel 487-2155 Owner, Mgr & Buyer Isaac Baly. (Rec. OS, RJ & I, Tape OS).

Rec. imports: Tikal (Guatemala)

Note: Distributes Latin & Spanish product only

California Music Co., 2933 W. Pico Blvd Zip 90006. Tel 733-1181 Pres. Sam Ricklin, VP & Gen. Mgr. Ronald E. Ricklin, Rec. Buyer Darrell B Cobb; Tape Buyer Nash Lazalde (Rec. OS & E, Tape D, OS & E).

Tape lines: Capitol, Columbia, Liberty.

Accessories: Blank loaded tape, carrying cases, racks.

Canterbury Recs. Inc., 805 E. Colorado Blvd., Pasadena 91101 Tel 681-4922. Mgr Leonard Gordon. Buyers: Singles, Jessie Bruno, Maria Hynes, Albums, Charles Gordon, Tape, Jennifer Freedman, Sharon Harper. (Rec. & Tape OS & RJ).

Capitol Recs., 3117 San Fernando Rd Zip 90065. Tel 258-3275. (Rec. & Tape D).

Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.

Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.

Cayre Inds of California Inc., 2712 W. Pico Blvd Zip: 90006 Tel 737-0197. Mgr & Buyer Joe Ramirez. (Rec. & Tape D).

Home office: New York, N.Y. Caytronics Corp (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed).

Celebrity Cont. Corp., 315 S. Beverly Dr., Beverly Hills 90212 Tel: 553-0111 Cable CELEBRIA Owners. Sidney Justin, Bernard Luber (Rec. & Tape I).

Imports all USSR product

Chapman Dist'g Co., 1212 Albany St Zip 90015 Tel 749-9484 Owner & Mgr. Al Chapman; Tape Mgr Ben Stoffer, Promo Sam Laine (Rec. & Tape D).

Rec. labels: Ace of Hearts, Alshire, Alwin, Buddah, Cabot, Calvary, Camden, Canaan, Capitol, Children's Rec. Guild, Cinnamon, Columbia, Commercial, Conversa-Phone, Creative Resources, Creative Sound, Cncket, Crystal, Decca, Dictation Disc, Discovery, Disneyland, FEL, Gateway, Gemini, Genesis, Good News, Heart

Warming, Hilltop, Jim Swaggert, Lamb & Lion, Light, Living Language, London, Manna, Maranatha, Mistertogers, Monitor, Motivation, Music Minus One, Myrrh, Orion, Peter Pan, Pickwick, RCA, Ranwood, Sacred, Shannon, 3 Centuries of Music, Waikiki, Word, Young People's Recs., Zondervan (religious product)
Tape lines: Avant Garde, Cabot, Canaan, Capitol, Columbia, Conversa-Phone, Creative Sound, Decca, Heart Warming, Hilltop, Light, Living Language, Monitor, Myrrh, Pickwick, RCA, Sacred, Word, Zondervan.
 Cheviot, PO Box 34485, Whitney Bldg. Zip: 90034. Tel: 836-4678. VP: Ruth White. (Rec. D).
Rec. labels: Capricorn, Rhythms Prod'ns, Tom Thumb, Videotext.

Columbia Recs. Sales, 6430 Sunset Blvd., Hollywood 90028. Tel 466-2481 Reg'l Dir.: Del Costello, Sales Mgr. Frank Mooney, Assoc Nat'l Promo. Dir. Chuck Thagard, Reg'l Promo. Mgrs Terry Powell, Gerald Griffith; Promo. Mgrs.: Michael Atkinson, Paul Rappaport, Paul Black. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels.

Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Frank Cooke Ents., 8052 Vineland Ave., Sun Valley 91352 Tel 767-3205. Pres. Frank Cooke, Sec'y-Treas. Tony Cooke (Rec. D).
Rec. labels: Afrotone, Anthology, Baerenreiter, CMS, CRI, Cambridge, DeCola, Desto, Eterna, Ethnosound, Eurotone, Experiences Anonyms, Folk Legacy, Genesis, Golden Crest, Lyrichord, Monitor (classics), Ocora, Poseidon, Spoken Arts, Stinson, Tikva, UNESCO.

Duffy No. 1 Soul Sounds of Los Angeles, 254 E. 29 St. Zip 90011. Tel. 748-5905 Pres.: Duffy Hooks III. (Rec. OS & RJ).

E T M A Dist'g Co., 143 W. Main St., Alhambra 91801 Tel 576-8350. Owner Jorge F Etchegaray, Mgr.: Maria E Martinez (Rec. & Tape OS & RJ).

Fartone Int'l Inc., 7060 Hollywood Blvd., Suite 722, Hollywood 90028. Tel: 461-4671. Owner Tom T. Saiki (Rec. & Tape D&I)
Tape lines imported: Columbia, King, Pony, Victor (All Japan).

Festival Rec. Dist's., 2769 W. Pico Blvd Zip 90006. Tel: 737-3500. Owner, Mgr. & Buyer John Filcich. (Rec. D, OS & I).

Branch: San Francisco, Calif
Labels: Alector, Apon, Arab Tunes, Avoca, B&F, Baerenreiter, Balkan, Balkantone, Bruno, Cambridge, Canary, Children's Rec Guild, Colonial, Conversa-Phone, Dyer-Bennet, Eterna, Eurotone, Folkraft, Haydn Society, Israel Music, Kismet, Lyrichord, Nina Russell, Spoken Arts, Standard, Steno Speed, Stinson, Tikva, Ultra-Phone, Young People's Recs

Imports from Bulgaria, France, Germany, Greece, Israel, Norway, Philippines, Switzerland, Yugoslavia
 Arthur Fulmer, 426 E. Duarte Rd., Monrovia 91016. Tel 357-1171. Mgr. Jerry Kuhns. (Tape D & I).
Home office: Memphis, Tenn.
Distributes & imports all major lines.

Playback equip.: Arthur Fulmer, Stereosonic G & G Rec Dist's., see Musica Latina Inc.
 Garbell Rec. Rack Inc., 14718 Keswick St., Van Nuys 91405. Tel 785-9777. Pres. Loren G Garbell; Gen. Mgr. & Buyer James S. Garbell. (Rec. D, OS & RJ, Tape RJ).

Rec. label: Disneyland.
 Global Rec Dist's., PO Box 49345, Zip 90049 Tel 788-0920. Pres.: Randy Hoffman. (Rec. & Tape D).
Distributes cut-outs, close-outs, deletions, accessories & imports

Handleman Co., 1544 N Knowles Ave Zip 90063 Tel 261-0268. Mgr.: George Rosenjack, Buyers Singles, George Rosenjack, Roxie Reed, Albums & Tape George Rosenjack. (Rec. & Tape RJ).
Home office: Detroit, Mich

Horseshoe Dist's. & Serv. Co., 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700 Mgr Ann Harmon (Rec. D)
Home office: South Bend, Ind. (See for prod. distrib uted).

J & B Int'l, 18209 Donmetz St., Northridge 91324. Tel 998-0888 Owner & Mgr. Julius M. Halpern. (Rec. & Tape E)

J & F Rec. Sales, 4501 Risinghill Rd., Altadena 91001 Tel 795-1091. Owners: John Harmer, Frank Scott, Mgr John Harmer; Albums Buyer. Frank Scott (Rec. D & I).
Rec. labels: Black Diamond, Space, Styletone.
Imports: Bluesmaker (Australia), Roots (Austria), Fly-right (UK).

John's Music, 11020 S. Main St Zip 90061 Tel 755-1165. Owner, Mgr & Buyer John L Jackson (Rec. OS).

Linden Dist'g Co., 4640 Louise Ave., Encino 91316. Owner & Mgr.: L Blasky, Promo. Joe Corazzi, Steve Smith, Buyers' Singles & Tape, L Blasky, Albums, Holly Blasky (Rec. D, OS, RJ & E, Tape RJ & E).
Rec. labels: LaVette, Space, Time

London Recs. of California Inc., 13306 S. Halldale Ave., Gardena 90249 Tel 770-8200, Mgr. Godfrey Dickey; Promo.: Del Roy (Rec. & Tape D).

Rec. labels: Ashley, Buddha, Chapter One, Checker, Chess, Coliseum, Curtom, Deram, Disneyland, Dot, Hi, Hi Country, Janus, Kama Sutra, London, London Int'l, MAM, Muse, Onyx, Ori, Orphic Egg, Paramount, Parrot, phase 4 stereo, Playboy, Richmond, Richmond Opera Treasury Series, Sire, Stereo Treasury Series, Sussex, T-Neck, Threshold, Vox, Westbound

Tape lines: Ampex, Atco, Atlantic, Capitol, Columbia, DG, Elektra, GRT, Liberty/UA, MCA, MGM/Verve, Magnatape, Mercury, Musicor, Original Sound, Polydor, Project 3, RCA, Reprise, Scepter, Vox, Warner Bros.

M C A Dist'g Corp., 6750 Santa Monica Blvd Zip 90038. Tel: 463-7126. District Mgr Stan Layton, Branch Mgr Wayne Tappan; Promo Chuck Meyer, Don McGregor. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.

M D A (Music Dist's of America), 13005 Satcoy St., North Hollywood 91605 Tel: 765-5116 Branch Mgr Len Chapman. (Rec. & Tape D).
Home office: Linden, N.J. (see for prod distributed)

M P A Inc., 1348 Venice Blvd, Zip 90006 Tel 748-0477 Owner: Mildred M. Weiss, Sales Mgr Herb Karpel. (Rec. D & OS, Tape D).
Rec. labels: All Mexican labels.
Tape lines: Same as rec. labels

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 9243 Cranford Ave., Pacoima 91331 Tel 768-2500 Mgr Dave Mount, Sales Mgr. John Brown; Buyer Lee Adams. (Rec. & Tape OS & RJ).
Home office: Minneapolis, Minn.

Martinez Rec. Dist's., 4920 Whittier Blvd Zip 90022 Tel 263-9048 Owner & Buyer Eladio Martinez (Rec. D, OS & RJ, Tape D).
Rec. labels: Caytronics, Cuate's, Cupido, Flying Fish, Gas, Huichol, Musical Recs., Musimex, Orfeon, Roy-alco, Tuna

Molamyn Rec. Dist'g, 1650 21 St., Santa Monica 90404 Tel 828-7565 Pres. Steve Gabor (Rec. & Tape OS & RJ).

Musica Latina Inc. (G & G Rec. Dist's.), 2360 W Pico Blvd Zip 90006 Tel 385-2151 Pres. Jose Garcia, VP & Mgr. Jose A Garcia; Promo. Hilda Rosa (Rec. & Tape D & RJ).

Rec. labels: Ansonia, Arcano, Belter, Caytronics, Columbia, Discolando, Fuentes, Kubaney, Latin Int'l, Miami, Modmer, Onon, Parnaso, Regal, Remo, Rico Vox, Son Art, Sono Lux, Sono Radio, UA Latino, Velvet
Tape lines: Same as rec. labels

Musical Isle of America Inc., 6920 Sunset Blvd Zip 90028 Tel 461-9141 Pres. Mike Stewart, VP & Gen Mgr Si Mael (Exec office only)

Branches: Emeryville (San Francisco & Bay Area), Calif.; Eric-Mainland Dist. Co. (Rec. & Tape D); Musical Isle of America Inc. (Rec. & Tape OS & RJ); San Francisco, Calif.; Musical Isle of America Inc. (Rec. & Tape OS); Denver, Colo.; Record Sales of Colorado (Rec. & Tape D); Musical Isle of America Inc. (Rec. & Tape OS & RJ); Chicago, Ill.; MS Dist'g Co. (Rec. & Tape D); Musical Isle of America Inc. (Rec. & Tape RJ); New Orleans, La.; Musical Isle of America Inc. (Rec. & Tape RJ); Baltimore, Md.; Musical Isle of America Inc. (Rec. & Tape RJ); Kansas City, Mo.; Musical Isle of America Inc. (Rec. & Tape OS & RJ); St. Louis, Mo.; Roberts Rec. Dist'g Co. (Rec. & Tape D); Musical Isle of America Inc. (Rec. & Tape OS & RJ); Memphis, Tenn.; Record Sales Corp. (Rec. & Tape D); Musical Isle of America Inc. (Rec. & Tape RJ); Nashville, Tenn.; Musical Isle of America Inc. (Rec. & Tape OS).

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STAN'S, 728 Texas Street, Shreveport, Louisiana 71101 (318) 422-7182

Musical Recs. Co./Musical Tapes Inc., 2958 W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. (Rec. & Tape D).
Home office: Miami, Fla.
Rec. labels: Costeno, Discuba, Eco, Eli, Musart, Musart Norteno, Peerless, Zeida.
Tape lines: Same as rec. labels.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

Nehi Rec. Dist'g Corp., 2525 W. Ninth St. Zip: 90006. Tel: 380-2644. Owner & Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyers: Singles, Wayne Volat; Albums & Tapes, Frank Miko. (Rec. D, OS, RJ & E, Tape OS, RJ & E).
Rec. labels: Challenge, Disneyland, Eric, Kent, Laurie, Modern, Musicor, Plantation, SSS Int'l, Specialty, Sun.
Phonodisc Inc., 11330 Sherman Way, Sun Valley 91352. Tel: 765-9650. Reg'l Dir.: Sterling Devers; Branch Mgr.: Emiel Petrone. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Pico Blvd. Rec. Sales, 4100 1/2 W. Pico Blvd. Zip: 90019. Tel: 731-5104. Owner, Mgr. & Buyer: Richard Susser. (Rec. & Tape OS).

RCA Recs., 12800 Wentworth St., Arleta 91331. Tel: 768-2111. Mgr.: Bill Page. (Rec. & Tape D).
Rec. labels: Flying Dutchman, Grunt, RCA, Wooden Nickel.
Tape lines: Same as rec. labels.
Accessories: Burglar alarms & locks, carrying & storage cases, converters & tuners, pre-leadered & splicing tape (RCA).

R R Rec. Dists., 731 W. Wilson, Glendale 91203. Tel: 245-6464. Pres.: Ray Avery; VP: George Hocutt; Buyers: Harold Baloyan, George Hocutt. (Rec. D, I & E).
Rec. labels: AVI, Abet, Accent, Actuel, Advent, Alligator, Amalgamated, Anita, Arcane, Archive of Folk Music & Jazz, Arhoolie, Aries, Arpeggio, Audiophile, BASF, BYG, Bandstand, Bertiz, Big Band Archives, Biograph, Blackbird, Black Lion, Blue Angel, Blue Goose, Boogie Woogie, California Condor, Chiaroscuro, Choice, Cinema, Cianco, Clare Fischer, Command Performance, Corinthian, Creative World, Creed, Curnon, DRM, Daybreak, Delmark, Dixieland Jubilee, Dooto, ESP-Disk, Electric Lemon, Empire, Ethelyn, Eubie Blake, Euphonic, Evolution, Excello, Exclusive, Fairmont, First Time, GNP, Golden Era, Good Tone, Happy Face, Hendon, Historical, History in Sound, Homespun, Ice House, Jazz Archives, Jazz Treasury, Jim Taylor Presents, Karo, Kenwood, Klavier, Legacy, Legend, Manliner, Mankind, Mark 56, Mary, Master Jazz, Melodeon, Merry-makers, Metronome, Mobile Fidelity, Monmouth-Evergreen, Muskadine, Nashboro, Nessa, Nocturne, Oblivion, Olympic, Origin, Painted Smile, Pelcan, Philo, Phoenix, Phorion, Piedmont, Pied Piper, Pleasure, Project 3, Puri-

tan, RFW, Radiola, Radio Rarities, Radio Recs., Rahmp, Rebel, Revelation, Rip Rap, Roper, Sackville, Saffron, Scroll, Sim, Sound Effects, Sound of Swing, Sounds, Sound Stage, Spivey, Stanyan, Startone, Strata-East, Stride, Stroud, Sunbeam, Swing Era, Symposium, TOM, Takoma, Testament, Totem, Trix, Valon, Voyager, World Jazz, Xenon, Yazoo, Yorkshire, Young, Zap. (SEE ADVERTISEMENT)

Record Mdsq. Co. Inc., 1525 S. Berendo St. Zip: 90006. Tel: 385-9161. Pres.: Sid Talmadge; Mgr.: Jack Le-werke; Sales Mgr.: Sam Ginsburg. (Rec. D), (Rec. OS, RJ & E, Tape D, OS, RJ & E as Record Rack Serv.).
Branch: San Francisco, Calif.
Rec. labels: A&M, Actual, All Platinum, Archive of Folk, Archive of Gospel, Archive of Piano, Arctic, Aero Space, Arhoolie, Audio Fidelity, Audio Rarities, Audrey, Avco, Aware, BASF, BBB, Bang, Bell, Bil-Mar, Black Forum, Black Jazz, Blues Classics, Blue Thumb, Brunswick, Caedmon Candy, Chain, Chart, Chirp, Chisa, Contemporary, Counterpoint, Curnon, Daisey, Dana, De-Lite, Deluxe, Jial, Dionn, Dooto, Dore, Double Shot, Douglas, Dubtone, Ebony Sound, Era, Esoteric, Everest, Fania, Fantasy, Fiesta, Filthy McNasty, Folkways, Fontana, 49th State, Fungus, GG, GNP Crescendo, Galaxy, Gambit, Gator, Gee, General Artist, Glades, Good Medicine, Good Time Jazz, Gordy, Gospel, Gospel Truth, Gramm, GrecoPhon, Heavy Duty, Hi Fi, Highland, Hollywood, Horoscope, Increase, JMI, Jamie, Jay-Walking, Joliet, Jordan, Juno, King, La Comedie Francaise, Lawton, Legacy, Life, MF, MPS, MX, Mainstream, Mandala, Maple, Mark 56, Mercury, Milestone, Money, Moore, Mothers, Motown, Mowest, Muse, Nashville, Natural Resources, Neptune, Note of Gold, Nugget, Obe, Ode, Original Sound, Ovation, PIP, Pacer, Painted Smiles, Partee, Pelican, Perception, Period, Phil-L.A. of Soul, Philips, Philly Groove, Post, Prestige, Pye, RTV, Radnor, Raintree, Ranwood, Rare Bullet, Rare Earth, Red-Lite, Republic, Respect, Right-On, Rocky Road (Carousel), Roulette, Royal American, Savoy, Scala, Shout, Smack, Smash, Sondag, Soul, Stang, Stanyan, Starday, Starla, Sundi, Sun-Moon-Stars, Supreme, Tahiti, Talking Machine, Taml, Target, Thimble, Thunderbird, Today, Top & Bottom, Toy, Tradition, Tre-De, Triune, Turbo, 20th Century, Twine Night, USA, VIP, Vegas, Vertigo, Virgo, Waikiki, World of Jazz, ZTS Ents.
Accessories: Needles (Fidelitone).

Record Rack Serv., 1532 S. Berendo St. Zip: 90006. Tel: 487-6440. Owner: Sid Talmadge; Gen. Mgr.: Malcolm Talmadge; Rec. Buyer: John Brenes; Tape Buyer: Todd Ramcke. (Rec. OS, RJ & E, Tape D, OS, RJ&E), (Rec. Q as Record Mdsq. Co. Inc.).
Branch: San Diego, Calif.
Tape lines: A&M, Abkco, Ampex, Avco Embassy, BASF, Black Jazz, GRT, Glades, Gordy, Hob, Mercury, Motown, Ode, Original Sound, Perception, Philips, Project 3, Rare Earth, Savoy, Scepter, Smash, Soul, Tahiti, Taml, Thunderbird, Today, 20th Century, TCB, Wand.
Accessories: BASF, Memorex, Recotone

Records Ltd. Import/Export, 2818 W. Pico Blvd Zip

90006. Tel: 737-2611. Owner: Joseph Thomas Arambasin, Gen. Mgr.: Harriet Joy Guthartz; I Mgr: Gerry Albert. (Rec. D, OS, I & E).
Rec. labels: Sub-dist. for Buddha group, DG, Everest, Fantasy, London, MGM, Motown, Polydor, RCA, Stanyan, Sun, Takoma, Turnabout, Vault, Verve, WEA group.
Imports: Le Chant du Monde (France), Erato (France), Lyrita (UK), Pearl (UK), Revolution (UK), Unicorn (UK), ECM, Futura, Gemini, Oryx, Shandar.

Saturn Ents., 2707 W. Pico Blvd Zip: 90006. Tel: 737-0616. Pres.: Gale Phelps; Mgr.: Ken Richmond; Buyer: Jack Frost. (Rec. OS, I & E).

Small World Rec. Serv., 6404 Hollywood Blvd, Hollywood 90028. Tel: 466-5812. Owner: Steve Riggio; Mgr.: Anthony Damiano, Buyers: Singles, Steve Riggio; Albums, Anthony Damiano. (Rec. & Tape OS).

Sonido Latino, 2824 W. Pico Blvd. Zip: 90006. Tel: 733-3605. Owner, Mgr. & Buyer: Joe E. Sanchez. (Rec. & Tape D).
Rec. labels: Huichol, Juventud.
Tape lines: Huichol, Juventud

Sonrise Mercantile Co. Inc., 15720 Stagg St., Van Nuys 91406. Tel: 787-7370. Owner: Bob Cotterell; Custom Serv. Mgr.: Cheryl Wilks, Dist'n Mgr.: Paul Lindner. (Rec. & Tape D & E).
Rec. labels: Creative Sound, Destiny, Discovery, MM, Mark, Oak, One Way, Sonrise, World Wide

Soul Tape-Oldies City One Stop, 1810 W. Venice Blvd. Zip: 90006. Tel: 737-7759. Owner & Singles Buyer: Sam Billis; Rec. Mgr. & Albums Buyer: Jim Blevins; Tape Mgr. & Buyer: Norm Winter. (Rec. & Tape OS).

Sound Music Sales, 2552 W. Pico Blvd Zip: 90006. Tel: 381-6054. Owner: Michael Pinto; Mgr. & Buyer: Jim Hoag. (Rec. D, OS&E, Tape OS & E).
Labels: 11th Hour, Indian House, Kent

M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-0103/0987. Pres.: Mendel Stewart; Mgr.: L. King. (Rec. & Tape E).

Sun State Music Dists. Inc., 2669 W. Pico Blvd Zip: 90006. Tel: 383-4137. Mgr. & Buyer: George Morte. (Rec. & Tape OS).

Superior Music Dists., 5620 W. Washington Blvd. Zip: 90016. Tel: 938-3931. Owner & Mgr: James W. Greenwood; Buyer: Doren Rowland. (Rec. & Tape OS).

Timothy Ents., 6016 Tyrone Ave., Van Nuys 91401. Tel: 781-4780. Owner & Buyer: Douglas E. Roman; Mgr.: Milton A. Nelson. (Rec. & Tape D).
Rec. labels: Alshire, John T. Benson group, Creative Sound, Destiny, Discovery, Jimmy Swaggart, Lamb & Lon, Manna, Tempo, Tony Fontane
Tape lines: Same as rec labels

Toho Recs. Co. Ltd., 834 S. La Brea Ave. Zip: 90036. Tel: 933-5877. Mgr.: M. Kiunura. (Rec. I & E).
Home office: Japan
Branch: New York, N.Y.
Int'l branches: Brazil, Hong Kong, Italy.
Rec. labels imported: Toho.

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Uncle Jim O'Neal, Box A, Arcadia 91006. Tel: 446-1624.
 Owner: Jim O'Neal. (Rec. & Tape OS).
 Warner/Elektra/Atlantic Corp., 3350 Barham Blvd., Hollywood 90028. Tel: 851-4040. Pres.: Joel Friedman (Rec. & Tape D). Branch: 1100 Frances Court, Glendale 91201. Tel: 245-8761. Mgr.: Russ Bach.
 Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
 Tape lines: Same as rec. labels.
 M. Webb Disques, PO Box 272, North Hollywood 91603. Owner: Mary-Lou Webb (Rec. D, I & E).
 Rec. labels: Altsax, Andrews Music, BFNAT, CM, EPI, India Navigation, Labor, Otic, Segue, Strata, Survival, Tangent, Third World, Tribe, Ujamaa, Vogel.
 Rec. labels imported: Birth (Netherlands), Button Nose (Netherlands), Calig (Germany), Centre of the World (France), ICP (Netherlands), Palm (France), Paltram (Austria), Steeplechase (Denmark), Truth (Austria).
 West Coast Independent Rec. Dists., PO Box 563, Zip 90028; 8010 Second St., Paramount 90723. Tel: (213) 531-6000 (Rec. D).
 Distributes independent & Latin American labels.
 West Coast Music Sales, 2833 W. Pico Blvd. Zip: 90006. Tel: 735-1565. Mgr. & Albums Buyer: Dennis Cole; Singles Buyer: Polly Bartelt. (Rec. OS).
 West Coast Stereo, 4422 Willens Ave., Woodland Hills

91364. Tel: 347-6884 Owner, Mgr. & Buyer. Al Frank. (Tape RJ).

● **ORANGE (Area Code 714)**

Artists Life Recs., 1211 E. Mayfair Ave. Zip: 92667. Tel: 538-4484. Owner & Pres. Howard L. Reynolds. (Rec. D).
 Rec. labels: Artists Life, Bowery, Jamboree.

● **PENNGROVE (Area Code 707)**

Old Barn Rec. Dists., PO Box 269, Zip: 94951. Tel: 762-3476. Owner, Mgr. & Buyer: Allan Pierce. (Rec. D).
 Rec. labels: Accent, Advent, Ahura Mazda, Aircheck, Alligator, American Gramophone, American Heritage, Arcane, Archive of Folk & Jazz, Arhoolie, Aries, Arizona Folklore, Asch, Audiophile, Bandstand, Barbary Coast, Bay, Belly Dance, Berkeley Rhythm, Big Band Archives, Big Band Int'l, Biograph, Birch, Bix Memorial Society, Blackbird, Blue Angel Jazz Club, Blue Canyon, Blue Goose, Blues Beacon, Blues Classics, Boogie Woogie, Bountiful, Broadway, Bygone, California Condor, Cassandra, Center, Choice, Cinema, Clanco, Clemente, Command Performance, Country Classics, County, Crescendo, Dancing Doll, Oane, Delmark, Devi, Dixieland Jubilee, Dogmouth, Doric, ESP, Empac, Empire, Ethelyn, Eubie Blake, Everest group, Euphonic, Extreme Rarities, FTR, Fairmont, Folklyric, Folkways, Fortune, Fretless, GNP Crescendo, Goldband, Golden Era, Guide, Happy Face, Happy Jazz, Herwin, Hi Fi/Life, Historical

Homespun, IAJRC, Icon, Index, India Navigation, Inspire, Jalyn, Jazz Archives, Jazz King, Jazz Treasury, Jazz Trip, Jessup, Jim Taylor Presents, Jin, Joyce, Kanawha, King Bluegrass, La Louisianne, Land O' Jazz, Lanor, Lee, Legacy, Lemco, Logos, Long Groove, Mamlish, Marin, Master Jazz, Melodeon, Memorabilia, Merry-makers, Milneburg, Minstrel, Moonth-Evergreen, Mother Lode, Music for Collectors, Muskadine, My Jazz, My Way, Nessa, New Orleans, Nob Hill, OTY, Oblivion, Old Homestead, The Old Masters, Old Timey, Olympic, Origin Jazz Library, Painted Smiles, Pearl, Pelican, Philo, Phoenix, Piedmont, Puritan, RBF, Radio Archives, Radiola, Raglan, Rarest Fats Waller, Reality, Rebel, Revelation, Revonah, Rounder, Simmons Family, Solo, Sounds, Sounds of Swing, Spivey, Stinson, Stoneway, Stride, Sunbeam, Swallow, Swing, A Symposium, Takoma, Testament, Thrift, Thrive, Thunderbird, Totem, Tradition, Traditional, Trip, Trix, Tulip, Vetco, Voyager, Wide World, Xeno, Yazoo, Zap.

● **POMONA (Area Code 714)**

Corsair-Continental Corp., 1433 E. Mission Blvd. Zip: 91766. Tel: 629-0814. VP & Mgr.: Larry W. Berger. (Rec. D & E).
 Rec. labels: All square & round dance labels.

● **SACRAMENTO (Area Code 916)**

John J. Cerruti Ents. Inc., 3111 I St. Zip: 95816. Tel: 944-0805. Buyer: John Cerruti. (Tape D). Branch: The Stereo Rack, 2409 Arden Way. Zip: 98825. Tel: 925-2210. Mgr.: Gordon Powell.
 Tape lines: All lines.
 Playback equip.: Masterworks, Muntz.
 Accessories: Auto Tapes Unlimited, Le-Bo.
 Stereo Rack, see John J. Cerruti Ents. Inc.

● **SAN DIEGO (Area Code 714)**

Contact San Diego Inc., PO Box 1141, Zip: 92112; 629 J St. Zip: 92101. Tel: 234-1538. VP, Gen. Mgr., Purchasing & Promo. William C. Bethune. (Rec. & Tapes D & RJ). (Military Sales only).
 Rec. labels: ABC, A&M, Atco, Atlantic, Avco Embassy, Bell, Blue Thumb, Buddah, Cadet, Camden, Capitol, Checker, Chess, Columbia, Cotillion, DG, Decca, Deram, Disneyland, Dore, Dunhill, Elektra, Epic, GRT, Gordy, Hi, Hickory, Humorsonic, Janus, Laff, London, MGM, Mega, Mercury, Metromedia, Motown, Nashboro, Ode, Oldies But Goodies, Parrot, Philips, Pickwick, Polydor, Project 3, RCA, Ranwood, Rare Earth, Reprise, San Francisco, Smash, Soul, Stereo Sounds, Sun Int'l, Tania, United Artists, Victor, Warner Bros.
 Tape lines: All major lines.
 Accessories: Le-Bo.

Delta Rec. Dist'g, 8170 Calle Morelos, Zip: 92126. Tel: 271-7341. Owner, Mgr. & Buyer: William L. Rossfeld. (Rec. & Tape D).
 Rec. labels: Byou, Delta.
 Tape lines: Same as rec. labels.
 Folk Arts, 3743 Fifth Ave. Zip: 92103. Tel: 291-1786. Owner: Lou Curtiss; Mgr.: Virginia Curtiss. (Rec. D, I & E).

Rec. labels: Adelphi, Advent, Arhoolie, Bay, Biograph, Blue Goose, Blues Classics, California Condor, Country Loon, County, Flyright, Folk Legacy, Folkways, Herwin, Historical, Jalyn, Khrome Kazoo, La Louisianne, Milestone, Muskadine, Old Timey, Original Jazz Library, Philo, RBF, Radiola, Raglan, Rebel, Rimrock, Rounder, Sunnyside, Swallow, Voyager, Yazoo.
 Rec. labels imported: Blue Horizon, Country Music Heritage, French RCA Camden, Negro Art, Python, Red Lightning, Roots, Saydisc, Spokane, Storyville, Swaggie, Syndicate Chapter, Topic, Vogue.

Record Rack Serv., 4959 El Cajon Blvd. Zip: 92115. Tel: 286-4650. Mgr.: Julian Generalao; Buyers: Singles, Pat Firmer; Albums, Ray Hebden; Tape, Gene Louviers. (Rec. OS, RJ & E, Tape D, OS RJ & E).
 Home office: Los Angeles, Calif. (see for prod. distributed).

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Rick Ballard Imports, PO BOX 9361, Berkeley 94708. Tel: 841-9481. Owner: Rick Ballard. (Rec. D, I & E).
 Rec. labels: Andrew's Music, JCOA, Legend, Oblivion, PM, Shih Shih Wu Ai, Strata, Strata-East, Survival.
 Rec. labels imported: ECM (Germany), Futura (France), Pierre Cardin (France), Sackville (Canada), Steeple Chase (Denmark).

Capitol Recs., 2670 Leavenworth St., Suite 302. Zip: 94133. Tel: 771-3210. (Rec. & Tape D).
 Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
 Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.

Chicago River Rec. Serv., 451 Spruce. Zip: 94118. Tel: 751-4997. Owner, Mgr. & Buyer: Tom Diamant. (Rec. D).
 Rec. labels: Adelphi, Alligator, Blue Goose, Delmark, Flying Fish, Jessup, Kicking Mule, Pearl, Philo, Puritan, Rebel, Rounder, Sky Line, Topic, Yazoo.

China Books & Periodicals, 2929 24 St. Zip: 94110. Tel: 282-2994. Owner: Henry H. Noyes. (Rec. I).
 Branches: Chicago, Ill.; New York, N.Y.
 Imports from People's Republic of China.

Columbia Recs. Sales, 120 Howard St., Suite 740. Zip: 94105. Tel: 495-6910. Sales Mgr.: Chuck Inman; Reg'l Promo. Mgr.: Bud O'Shea; Promo. Mgrs.: Paul Black, Rick Swig. (Rec. & Tape D).
 Rec. labels: Ardent, Barnaby, Blue Sky, Blue Sky, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophecy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
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Eric-Manland Dist. Co., 1460 Park Ave., Emeryville 94608. Tel. 658-9285 VP Elliott Blaine, Gen. Mgr. Al Bramy (Rec. & Tape D), (Rec. & Tape OS & RJ as Musical Isle of America Inc.)

Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only)

Rec. labels: A&M, Alithia, All Platinum, Arhoolie, Audio Fidelity, Aware, Bang, Bell, Black Jazz, Blue Thumb, Brunswick, Caytronics, Chess, Connoisseur Society, Contemporary, Dakar, Daybreak, De-Lite, Disneyland, Dooto, Dore, Dot, Evolution, Fania, Fantasy, Fiesta, GNP Crescendo, GRC, Goodtime Jazz, Gordy, Gospel Truth, Groove Merchant, Hob, Impulse, Mowest, Muse, Musicor, Myrrh, Nashboro, Neighborhood, Ode, Old Town, Onyx, Original Sound, Ovation, Paramount, Partee, Paula, Prestige, Project 3, Ranwood, Rare Earth, Redd Foxx, Respect, Roulette, Savoy, Scepter, Sire, Soul, Specialty, Sussex, Tamla, Vanguard, Wand, Westbound

Tape lines: A&M, BASF, Black Jazz, Fantasy, Gospel Truth, Hob, Laff, Milestone, Motown, Muse, Nashboro, Ode, Original Sound, Onyx, Perception, Prestige, Respect, Savoy, Scepter, Specialty, Wand

Festival Rec. Dist. 161 Turk St. Zip 94102. Tel. 775-3434 Mgr. & Buyer Ed Kremers (Rec. D, OS & I)

Home office: Los Angeles, Calif. (see for prod. distributed)

Jack's Rec. Cellar, PO Box 14068, Zip 94114, 254 Scott St. Zip 94117. Tel. 431-3047 Owner & Mgr.: Norman E. Pierce (Rec. D, I & E)

Rec. labels: Advent, Ahura Mazda, Alligator, American Heritage, Arcane, Arhoolie, Aries, Arizona Folklore, Audiophile, Bandstand, Barrelhouse, Bay, Belly Dance, Berkeley Rhythm, Big Band Archives, Big Band Int'l, Biograph, Birch, Bix Memorial Society, Blackbird, Blue Angel Jazz Club, Blue Canyon, Blue Goose, Blues Beacon, Blues Classics, Boogie Woogie, Bountiful, Broadway, Bygone, California Condor, Cassandra, Center, Choice, Cinema, Clanco, Clemente, Comedy's Greatest Hits, Command Performance, Country Classics, County, Dane, Delmark, Dogmouth, Doric, ESP, Empac, Empire, Ethelyn, Eubie Blake, Euphonic, Fairmont, First Time, Folklyric, Fortune, Goldband, Golden Era, Guide, Happy Jazz, Herwin, Historical, Homespun, IAJRC, Icon, Index, India Navigation Co., Inspire, Jaly, Jazz Archives, Jazz Treasury, Jazz Trip, Jessup, Jim Taylor Presents, Jin, King Bluegrass, La Louisianne, Land O' Jazz, Lanor, Lee, Lemco, Logos, Long Groove, Mamlish, Marin, Master Jazz, Melodeon, Merrymakers, Milneburg, Minstrel, Monmouth-Evergreen, Mother Lode, Music For Collectors, Muskadine, My Jazz, My Way, Nessa, New Orleans, Oblivion (N.Y.), Old Homestead, The Old Masters,

Old Timey, Origin Jazz Library, Ozark Mountain, Pearl, Pelican, Phoenix, Piedmont, Puritan, Radio Archives, Radiola, Raglan, Rarest Fats Waller, Reality, Rebel, Revelation, Revonah, Riverboat, Rome, Shoestring, Simmons Family, Solo, Sounds, Sounds of Swing, Spivey, Stinson, Stride, Sunbeam, Swallow, Swing Era, Symposium, Takoma, Takoma/Devi, Testament, Thunderbird, Totem, Traditional, Tribute, Trip, Trix, Tulip, Vetco, Wango, Xenon, Yazoo, Zap

La Val Rec. Dist. of California, 1218 Hollister Ave. Zip 94124. Tel. 467-5157 Owner & Buyer Brad Taylor (Rec. & Tape D)

Rec. labels: Bay-Tone, Brown Door, Chelsea, Comedian Inc., La Val, Seaside, Soul Set, T&L
Tape lines: Bay-Tone, Comedian Inc., La Val, Soul Set, T&L

London Recs. of California-Northern Div., 680 Beach St., Suite 307. Zip. 94109. Tel. 441-6333 Mgr. Carroll Littlejohn; Sales: John Herrera, John Rogers, Fred Avner, Promo: John Barbis, Mike Klotovich (Rec. & Tape D & OS)

Rec. labels: Argo, Avco, Brut, Buddah, Buena Vista, Candide, Charisma, Cobblestone, Coliseum, Curton, Das Alte Werke, Deram, Disneyland, Groove Merchant, Hi, Hot Wax, Kama Sutra, London, London Int'l, L'Oiseau Lyre, MAM, Music Merchant, Pace, Parrot, Pavilion, phase 4 stereo, Playboy, Richmond, Skye, Stereo Treasury, Sussex, Telefunken, Threshold, T-Neck, Turnabout, UK, Vox
Tape lines: Ampex, Avco, Buddah, Coliseum, Curton, Deram, GRT, Hi, Kama Sutra, London, MAM, Parrot, phase 4 stereo, Richmond, Threshold

MCA Dist'g Corp., 22 Battery St., Rm. 912. Zip 94111. Tel. 788-6880. Sales Mgr. Mick Brown, Special Projects: Don Wasley, Promo: Ralph Tashjian (Rec. & Tape D)

Rec. labels: Coral, MCA, Rocket, Shelter, Track
Tape lines: Same as rec. labels

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 868 Cowan Rd., Burlingame 94010. Tel. 697-6800 Mgr. Larry Johnson (Rec. & Tape OS & RJ)

Home office: Minneapolis, Minn.

Mighty Fine Dist'g, 933 Harrison St. Zip 94107. Tel. 398-3767 Owner: H. John Iott; Mgr.: Ed Gertler. Buyer: Ed Ballesteros (Rec. & Tape OS & RJ)

Musical Isle of America Inc. Tel. 654-5110. VP & Gen. Mgr. Elliott Blaine (Rec. & Tape OS & RJ). See Eric-Manland Dist. Co.

Musical Isle of America Inc., 467 Sixth St. Rear. Zip 94103. Tel. 781-8171 (Rec. & Tape OS), (Rec. & Tape D as Eric-Manland Dist. Co.), (Rec. & Tape OS & RJ as Musical Isle of America Inc.)

Home office: Los Angeles, Calif. (Exec. office only)

Record Mdsq. Co. Inc., 70 Dorman. Zip 94124. Tel. 285-0959 (Rec. D)

Home office: Los Angeles, Calif.
Rec. labels: Alshire, Arctic, Audio Fidelity, BASF, Bold, CTI, Caedmon, Cat, Everest, Fontana, GSF, Glades, Hi,



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Cable: SENDAS. Owner, Mgr. & Buyer M. Castillo Rivera. (Rec. D, RJ & I)

Rec. labels: AMMCX, Alegre, America, Amerisa, Ansonia, BRC, Bego, Bonita, Borinquen, Bronco, Camden, Capitol, Casino, Cavalier, Cima, Cisne, Colonia, Columbia, Columbus, Compass, Corona, Cymbal, De Marco, Del Valle, Disca, Dimsa, Discograma, Disco Grande, Discomoda, Discos America, Dorado, Dotone, Eco, El Zarape, Embajador, Falcon, Firma, Fuentes, Gema, Ideal, Kapp, Kismet, Kristal, Kubaney, Laurie, Lily, Mariachi, Marvel, Marvela, Maya, Maype, Melodias, Merengue, Miami, Modiner, Montilla, Musart, Music, Napol, Nortena, Nutone, Odessa, Orfeon, Oscon, Pacific, Panart, Peerless, Penjamo, Perico, Philips Americana, Progresso, Prespect, Puchito, RCA, RCM, Reprise, Sagard, Secco, Sirena, Sol, Somar, Sombrero, Sono Mex, Sonus, Spanoram, Standard, Sunflow, Superior, Tambora, Tico, Tivoli, Tolteca, Tropical, Universe American, Vik, Viking, Vistone, Yumac, Zafiro, Zarape, Zenda. Imports from Central & South America.

Sausalito West, 2829 Bridgeway, Sausalito 94965 Tel 332-1398 Pres Garey Nelson (Rec. & Tape OS)
Warner/Elektra/Atlantic Corp., 680 Beach St, Zip 94109 Tel 441-1111. Sales Mgr Bill Perasso. (Rec. & Tape D)

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Collition, Country, DiscReet, Elektra, Kwanza, Little David, Manticoer, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec. labels

• SAN JOSE (Area Code 408)

Amex Rec. Serv. Inc., 889 Regent Ave, Zip 95510 Tel 998-8655. Mgr. Ruben Mendoza (Rec. RJ)
Home office: Pasadena (Los Angeles Metropolitan Area), Calif.

Ideal Rec. Serv., 377 S First St, Zip 95113 Tel 289-1220. Owner Arthur Walker; Mgr. Amadeo Flores (Rec. D, OS & RJ).

Rec. labels: Alhambra, Arcano, Audio-Mex, Bernal, Buena Suerte, CR, Caytronics, Columbia, DLB, Del Rio, Dominante, East Bend, El Zarape, Falcon, Fama, Freddie, Fuentes, Gas, Magda, Marsol, Miami, Modiner, Musart, Musimex, Orfeon, Parnaso, Peerless, Raff, Rovi, Sonart, Sonido Int'l., Tex-Mex, Zaz

• SANTA ANA (Area Code 714)

Rantra Recs., 1136 Arapahoe Dr, Zip 92704. Tel 546-1876. Owner Stewart Douglas; Mgr.: Julia Mallow (Rec. I & E)
Imports from Australia, Germany, Spain & Sweden

• SANTA CRUZ (Area Code 408)

Corrick Int'l., 206 Locust St, Zip 95060 Tel 426-9010.
Pres. John Corrick; Admin'r Paul Sperling. (Tape E).
Exports blank tape, cartridges & cassettes

COLORADO

• DENVER AREA (Area Code 303)

A B C Rec. & Tape Sales, 4675 Kingston, Zip 80239. Tel 371-9360 Mgr. Jack Goodman (Rec. & Tape OS & RJ).

Home office: Seattle, Wash. (Rec. & Tape D & RJ).
A & N, PO Box 2671, Zip 80201 Tel 333-8086 Owner James C. Scott Sr., Mgr. L. Dean, Buyers Singles, James C. Scott Jr., Albums, M.A. Scott (Rec. OS & RJ). (Rec. D as Big Scott Dist'g Co.)

Almar Music Mdsrs of Colorado Ltd., 455 Kingston St, Zip 80239 Tel 371-8410. Pres. Brent Platt, Mgr. Larry Davis, Buyer Gil Allen (Rec. & Tape D). (Rec. & Tape OS & RJ as Music Mdsrs of Denver)

Rec. labels: A&M, Bang, Boone, Brunswick, CTI, Dial, Dore, Duke, Happy Time, Laurie, Limelight, Mace, Mercury, Musicor, Pace, Philips, Plantation, Ranwood, SSS Int'l., Smash

Tape lines: A&M, Ampex, CTI, GRT, Mercury.
Playback equip.: Automatic Radio, Sound Design, Tenna, Toyo.

Accessories: Le-Bo

Big Scott Dist'g Co., 2327 E. 28 Ave, Zip: 80205. Tel: 572-9099. Owner James C. Scott Sr., Buyers Singles, L. Dean; Albums, M.A. Scott. (Rec. D). (Rec. OS & RJ as A&N).

Labels: Big Scott, Denver, Swing Kick
Cayre Dists. of Colorado Inc., 5301 E. 38 Ave, Zip: 80207. Tel: 388-1651. Mgr. & Buyer Ali Noboachauvin. (Rec. & Tape D).

Home office: New York, N.Y., Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed).

Central Music Co., 4821 E. 38 Ave, Zip 80207 Tel. 388-4341. Owners: Marc Bertone, Dale Williams; Mgr. Jackie Murray (Rec. & Tape D).

Rec. labels: Abkco, Advent, Alligator, Arhoolie, Avco, Blues Classics, Blue Thumb, Can-Base, Candy, Crested Butte, De-Lite, Dot, Douglas, ESP, Encounter, Evolution, Family Prod'ns, GSF, Greene Bottle, Just Sunshine, Mantra, Milestone, Million, Muskadine, Neighborhood, Nugget, Oakridge, Old Timey, PIP, Paramount, Playboy, Prestige, Pro-Recs., Rag, Raintree, Royal American, Sire, Souncot, Sky Disc, Steed, Stereo Dimension, Shoe, Toy, Tumbleweed, 20th Century
Tape lines: Abkco, Avco, Milestone, Prestige, 20th Century

Columbia Recs. Sales, 789 Sherman St, Zip 80203 Tel 623-6668. Sales Mgr. Al Bergamo; Promo. Mgr. Greg Rogers. (Rec. & Tape D)

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l., Prophecy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Arthur Fulmer, 4340 Glencoe, Zip 80216 Tel 321-3416 (Tape D & I).

Home office: Memphis, Tenn
Distributes and imports all major lines.
Playback equip.: Arthur Fulmer, Stereosonic.

Handleman Co., 4860 Nome St, Zip 80239 Tel 373-1420. Branch Mgr.: Ed Cook, Buyers: Singles, Ron Alanis; Albums, Ed Cook & Ron Alanis, Tape, Ed Cook (Rec. & Tape RJ).

Home office: Detroit, Mich

Infal Recs. Inc., 2144 Champa St, Zip 80205. Tel: 892-7141 Mgr. Victor M. Hernandez; Tape Buyer J.M. Hernandez. (Rec. D, OS & RJ, Tape OS & RJ)

Rec. labels: ARV, Bamba, Bego, Bernal, CCC, Capri, Cobra, Columbia, Cometa, DLV, Dekr, Del Norte, Del-Sur, Del Valle, El Zarape, Escorpion, Falcon, Hurricane, Impacto, Infal, Keyloc, Musart, Musart Norteno, Orfeon, Peerless, RCA, Rigo, Sombrero, Sunflow, Teardrop, Tomi.

J.L. Racks. (Rec. & Tape RJ) See Pan American Rec. Supply.
M C A Dist'g Corp., 1115 Broadway Bldg., Suite 210, Zip: 80203. Tel: 534-4104. Sales Mgr.: Larry Whalen; Promo.: Jeff Lyman. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 4675 Kingston St, Zip: 80239. Tel: 371-0900. Mgr.: Darwin Burk; Sales Mgr.: Jim Newhouse. (Rec. & Tape OS & RJ).

Home office: Minneapolis, Minn.

Mile Hi One Stop Inc. (Rec. & Tape OS). See Pan American Rec. Supply.

Mountain Coin Machine Dists. Inc., 50 Rio Grande Blvd, Zip: 80223. Tel: 222-8518. Owner Peter J. Grivz; Mgr. Marty J. Cerin; Buyer: Jo Anne Gansell. (Rec. OS).

Musical Isle of America Inc (Rec. & Tape OS & RJ). See Record Sales of Colorado

Music Mdsrs. of Denver. (Rec. & Tape OS & RJ). See Almar Music Mdsrs

Orwaka Dists. Inc., PO Box 16421, Zip: 80216, 789 Dean Dr., Northglenn 80233. Tel: 451-8428, WATS (800) 525-6692. Mgr. Gary E Seibert (Rec. & Tape D).

Rec. labels: Adelphi, Advent, Alligator, American Heritage, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Asch, Audiophile, Avant, BSRC, Barbary Coast, Bandstand, Big Band Archives, Biograph, Biscuit City, Blue Goose, Blues Classics, Bomp, Broadside, Canyon, Cetra, Cinema, Colonial, Command Performance, Concert-Disc, Counterpoint/Esoteric, County, Crystal, Delmark,



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Tape lines: American Heritage, Canyon, Colonial, Folkways, Rebel.

Pan American Rec. Supply, 77 Kalamath St. Zip: 80223. Tel: 255-2021. Owners: Joe & Louis Oxman; Gen. Mgr.: Louis Oxman; Tape Buyer: Celeste Ray. (Rec. & Tape D). (Rec. & Tape OS as Mile Hi One Stop Inc.). (Rec. & Tape RJ as JL Racks).

Rec. labels: Actuel, Audio Fidelity, Black Jazz, Cadet, Caedmon, Canyon, Conversa-Phone, Disneyland, Fantasy, Folkways, GNP Crescendo, Golden, Groove Merchant Int'l, Jamie/Guyden, Kent, King, Living Language, Monmouth-Evergreen, Nashboro, Prestige, Project 3, SC, Starday, Trip, Volt, Young People's Recs.

Tape lines: All lines

Playback equipment: Kraco, Muntz, Toshiba

Accessories: BASF, Le-Bo, Norelco, Recoton, Seebro, Toshiba

Phonodisc Inc., 2186 S. Holly St., No. 102. Zip: 80222. Tel: 756-8317. Resident Salesman: Bob Lampshire. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Record Sales of Colorado, 855 Inca St. Zip: 80204. Tel: 572-8597. Mgr.: Bob Krug. (Rec. & Tape D). (Rec. & Tape OS & RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif. Musical Isle of America Inc. (Exec. office only).

Rec. labels: A-1, Alithia, All Platinum, Astroscope, BASF, Bach, Beverly Hills, Black Forum, Brut, Buddah, Cadet, Cardinal, Charisma, Chart, Checker, Chess, Chisa, Citation, Cobblestone, Curtom De-Lite, Disneyland, Eastbound, Era, Everyman, Glori, Gordy, Guild, Hob, Hot Wax, Im'press, Increase, JMI, Janus, Kama Sutra, LMI, Mainstream, Motown, Mowest, Music Merchant, Natural Resources, Rare Earth, Red Coach, Savoy, Scepter, Skye, Soul, Stang, Sussex, T-Neck, Tania, Turbo, Vanguard, Vibration, Wand, Westbound.

Tape lines: Ampex, BASF, GRT, Gordy, Motown, Scepter, Tania.

Accessories: Amberg, Fidelitone, Gusdorf, Le-Bo, Peerless, Recoton.

Seeburg Dist'g One Stop, 778 S. Santa Fe. Zip: 80223. Tel: 778-7778. Mgr.: Ann Plaster. (Rec. OS).

Twirl Town Toys, 2355 W. 27 Ave. Zip: 80211. Tel: 455-2984. Albums Buyer: Jim Davidson. (Rec. D & RJ).

Home office: Salt Lake City, Utah. Western Toy & Hobby Inc.

Rec. labels: Disneyland, Peter Pan, Sesame Street.

Phonographs: General Electric.

Warner/Elektra/Atlantic Corp., 5925 E. Evans Ave. Zip: 80222. Tel: 623-5276. Sales Mgr.: Bob Stevens. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwana, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.

Tape lines: Same as rec. labels.

Philadelphia Int'l, Prophecy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Tape lines: Same as rec. labels.

Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Leslie Distis., Sales Mgr.: Joe Cannella; Buyer & Opns. Mgr.: Tom Markoski. (Rec. & Tape OS) See Seaboard Distis.

Malverne Distis. Inc. of Connecticut, 1128 Main St., East Hartford 06108. Tel: 528-4576. Mktg. Dir.: Jerry Winston; Sales Mgr.: George Mull. (Rec. & Tape D).

Home office: Long Island City (New York Metropolitan Area), N.Y., Malverne Distis. Inc.

Rec. labels: Alithia, Brut, Buddah, Charisma, Cobblestone, Creed, Curtom, Dial, Excello, Fontana, Kama Sutra, Kenwood, Limelight, Mercury, Muse, Nashboro, Onyx, Philips, Skye, Smash, Specialty, Sussex, T-Neck, Vertigo.

Tape lines: Alithia, Dial, Excello, Fontana, Limelight, Mercury, Muse, Nashboro, Onyx, Philips, Smash, Specialty, Vertigo.

One-Stop Music Serv., PO Box 321, 24-26 Clark St., East Hartford 06108. Zip: 528-4126. Owners & Buyers: Richard J. Godlewski, Frank Sutter. (Rec. & Tape D & RJ).

Rec. labels: Arhoolie, Audio Classics, Audio Fidelity, Audio Int'l, Audio Treasury, BASF, Biograph, Black Lion, Blues Classics, Blue Goose, Chiaroscuro, Cinnamon, Contemporary, Daybreak, Delmark, ESP, Evolution, Ford, Golden Crest, Harlequin, Historical, JMI, Legend, Living Language, Muse, Monitor, Myrrh, Old Timey, Onyx, Request, Rola, Savoy, Sneljo, Stereo Dimension, Thimble, Thunderbird, Tinker Bell, Vox, Western World, Word, Yazoo.

Tape lines: GRT

Accessories: Le-Bo, Scotch.

Park Rec. & Tape Distis., Buyer & Opns. Mgr.: Tom Markoski. (Rec. & Tape RJ) See Seaboard Distis.

Phonodisc Inc., 477 Connecticut Blvd., East Hartford 06108. Tel: 528-9511. Branch Mgr.: Al Sack. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Seaboard Distis. (div. of Roskin Distis. Inc.), 275 Park Ave., East Hartford 06108. Tel: 289-9361. Owner: Samuel Roskin; Gen. & Sales Mgr.: Marvin Ginsberg. (Rec. & Tape D). (Rec. & Tape OS as Leslie Distis.). (Rec. & Tape RJ as Park Rec. & Tape Distis.).

Rec. labels: All Platinum, Amos, Avco, Bang, Bell, Big Tree, Blue Thumb, Brunswick, Cadet, Chart, Checker, Chess, Dakar, De-Lite, Deluxe, Dial, Disneyland, Dore, Dot, Family, Fantasy, GNP Crescendo, GSF, Golden, Groove Merchant Int'l, Hickory, Hob, Increase, Janus, King, Mega, Mercury, Milestone, Musicor, Neighbor-

CONNECTICUT

● BRIDGEPORT (Area Code 203)

Royal Auto Stereo Corp., 1194 North Ave. Zip: 06604. Tel: 333-5720. Mgr. & Buyer: Richard N. Robbins. (Tape OS).

● DANBURY (Area Code 203)

Little LP's Unlimited, 39 Mill Plain Rd. Zip: 06810. Tel: 744-3636. (Rec. D & OS).

Distributes: 7 inch mini LP's for jukebox programming.

● FORESTVILLE (Area Code 203)

Polka Hits Distis., 78 E. Main St. Zip: 06010. Tel: 583-5381. Contact: John Demerski. (Rec. & Tape D).

Rec. labels: Bel-Aire, Fiesta, Halo, Rola, Request

Note: Specializes in polka product.

● HARTFORD AREA (Area Code 203)

Central Rec. & Tape Distis. Inc., 145 S. Satellite Rd., South Windsor 06074. Tel: 528-2171. Pres.: Edward E. Stein; VP & Buyer: Robert L. Hoyt. (Rec. OS & RJ, Tape D, OS & RJ).

Tape lines: Capitol, Columbia, Decca.

Accessories: Blank loaded tape, cases, head cleaners (Le-Bo).

Columbia Recs. Sales, 60 Washington St., Suite 805. Zip: 06106. Tel: 522-7151. Sales Mgr.: Phil Balsam; Promo Mgrs.: Dave Demers, Jack Perry. (Rec. & Tape D).

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey,



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Tape lines: Ampex, Avco, Enterprise, GNP, GRT, Groove Merchant Int'l, Playboy.

● **NEW LONDON (Area Code 203)**

Sound Inc., 461 Ocean Ave. Zip 06320. Tel: 443-5911. Pres. G B Bishop. Buyer N M Couture (Rec. & Tape RJ)

● **RIDGEFIELD (Area Code 203)**

Musicsmith, Inc., Copps Hill Plaza. Zip 06877. Tel: 438-2800. Pres.: John G Trifero. (Rec. OS & E)

DISTRICT OF COLUMBIA

● **WASHINGTON (Area Code 202)**

Autoscope Inc., 3188 Bladensburg Rd. NE. Zip. 20018. Tel

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Black Fire Disks, PO Box 38054. Zip. 20020. Tel. 678-8222. Owner & Pres. James B. Gray, Mgr.: Sylvia J. Potts. Albums Buyer. Jimmy Gray.

Rec. labels: Altasx, Andrew's Music, Asha, Futura, India Navigation Co., Mbari, Noddlew, Pyramid, Sackville, Strata, Strata-East, Survival, Tribe, Ujamaa.

District Recs. Inc. Tel. 832-3600. VP. Edward Tauber, Sales Mgr. Clyde McElvene, Buyers. Singles, Ron Gregory, Albums, Bob Stull. (Rec. RJ, Tape OS & RJ). See Schwartz Bros. Inc.

Schwartz Bros. Inc., 2146 24th PI NE. Zip. 20018. Tel. 529-5700. Owners: James, Stuart & Bertram Schwartz, Gen. Mgr. Aubrey Moore, Buyers. Singles, Jim Solms-son; Albums, Bob Stull, Tape, James Walker, Ulric Julien (Rec. & Tape D). (Rec. RJ, Tape OS & RJ as District Recs. Inc.)

Branch: Philadelphia, Pa.

Rec. labels: A&I, A&J, A&M, A&T, Abet, Accent, Ace, Ace of Hearts, Actual, Aero Space, Affinity, Agape, Ala, Alaga, Alegre, Alithia, Allert, All Platinum, Amazon, American Nat'l, American Variety Int'l, Astroscope, Astro Sonic, Audio Arts, Audio Gospel, Audrey, Authentic, Avco, Aware, BASF, BM, BRC, Babylon, Bang, Bee Gee, Bell, Bethlehem, Big Chance, Big Tree, Black Forum, Black Jazz, Blue Candle, Blue Spectrum, Blue Thumb, Bold, Box Kour, Branding Iron, Bridges, Brother, Brown Sugar, Brunswick, Bryan, Brywek, CRS, CTI, Cadet, Calla, Candy, Capsoul, Cap Town, Cardinal, Carnival, Carole, Castle, Cat, Chain, Chariot, Charles, Checker, Cherry Blossom, Chess, Chumley, Cinema Prize, Concor, Corn, Creative Funk, Creed, Crescendo, Crested Butte, Crutch, DC Int'l, Dakar, Dame!, Dash, Deluxe, Dial, Dicker, Dictation Disc, Dingo, Disneyland, Dixieland Jubilee, Dore, Dot, Double Shot, Douglas, Dyno, Eastbound, Elephant V, End, Era, Evolution, Excello, Family Prod'ns, Fania, Fantasy, Farm, Five Master, Fontana, Fretone, Front Page, Fungus, Funk City, Funko, GMI, GPA, GRC, GRT, GWP, Galaxy, Gambit, Gazebo, Gee, Glades, Golden, Golden Crest, Golgotha, Good Medicine, Gordy, Gospel, Gospel Truth, Gramm, Grass Roots, Grateful Dead, Greene Bottle, Greene Mountain, HSE, HSH, Happy Tiger, Harlem Hit Parade, Harlem Sounds, Heavy Duty, HenMar, Hikeka, Hill, Hob, Hollywood, Honey, Horoscope, Increase, Innovations, International Bros., JMI, JMT, JWS, Jamboree USA, Janus, Jay-Walking, Jean, Jewel, Job, Just Sunshine, Kaymar, Kenwood, King, Klavier, Kudu, LMI, Laff, Laurie, Let's Pretend, Lewis, Light, Limglight, Living Language, Longwood, Look, Luna, MPS, MX, Mace, Magic City, Mainstream, Malynn Ent., Mandala, Mankind, Mantis, Mantra, Maple, MardiGras, Mark, Marubkar, Master 5, Mega, Mercury, MetroCountry, Metronome, Milestone, Million, Mings, Money, Monmore, More, Motown, Mowest, Mpingo, Muse, Musico, Musicro, Myrrh, NAMI, Nasco, Nashboro, Nashville Nationwide, Natural Resources, Nectar, Neighborhood, IX Chains, Norfolk Sound, Now, OBE, Ode, Old Town, Onyx, Original Sound, Ovation, PIP, Paramount, Passport,

Paula, Pendulum, Pesante, Philips, Philly Groove, Pickwick, Plantation, Playboy, Plum, Prestige, Pride, Project 3, Pye, RTV, Rainy Wednesday, Randy, Ranwood, Rare Earth, Red Coach, Redd Foxx, Regent, Respect, Rice, Right-On, Roadshow, Rocky Road, Romer, Romn, Roulette, Sabor, Salvation, Savoy, Scepter, Secant, Seventy 7, Sharp, Showdown, Shock, Shout, ShowBiz, Sib, Sigma, Simtone, Sire, Smash, Smog City, Sunday, Soul, Soul Dimension, Soul Power, Sound Plus, Soundscape, Spark, Spear, Specialty, Stang, Starday, Steady, Stereo Dimension, Stop, Straight Ahead, Stroud, Sun, Sunburst, Supreme, Sweet Fortune, Swinger, Syntonic Research, TK, Tamia, Tara, Target, Temponic, Theway, Three Bros., Tico, Tiffany, Toddlin Town, Toy, Triune, Tumbleweed, Turbo, 20th Century, Up, VIP, Vanguard, Vaya, Vegas Music, Vertigo, Vibration, Virgo, Vista, Vox, Wand, Warren, Weird World, Westbound, Whit, Xerox, Zanzee.

Tape lines: All lines
Accessories: Black Diamond, Gibson, Le-Bo, Memorex, Peerless, Pickering, Recotone, Scotch, TDK, Watts. (SEE ADVERTISEMENT)

FLORIDA

● **BAKER (Area Code 904)**

World Music Co., Box 176, Rt 1. Zip. 32531. Tel. 537-7921. Owner, Mgr. & Buyer Robert C. Goodchild. (Tape RJ)

● **CLEARWATER (Area Code 813)**

Mobile Rec. Serv. Co., 1975 Sandra Dr. Zip. 33516. Tel. 446-6622. Mgr. John B. Eberhart (Rec. OS)
Home office: Pittsburgh, Pa. (Rec. D & OS)

● **FORT LAUDERDALE (Area Code 305)**

Gold Coast Disks, Inc., 28 96 E. Sunrise Blvd. Zip. 33304. Tel. 563-9278. Owner. Sidney Debin, Mgr. & Albums Buyer. R.L. Asbury. (Rec. OS)

Mobile Rec. Serv. Co., 1255 SW 114 Ave. Tel. 791-9928. Mgr. Craig Givens. (Rec. OS)
Home office: Pittsburgh, Pa. (Rec. D & OS)

● **JACKSONVILLE (Area Code 904)**

Budisco One Stop (div. of Rowe Int'l). (Rec. & Tape OS & E). See Rowe Int'l.

Gulf & Southern Rec. Dist., 2071 Emerson St., No. 12. Zip. 32207. Tel. 398-3139. Mgr. Ken Jensen, Buyer Darlene Park, Mktg. Lloyd Linville. (Rec. & Tape OS & RJ)

Rowe Int'l—Rec. Div., 60 Riverside Ave. Zip. 32202. Tel. 355-6443. Mgr. Cookie Kronholm. (Tape E). (Rec. OS & E as Budisco One Stop)

Home office: Miami, Fla.
Seeburg-South Atlantic One Stop, 4635 Highway Ave. Zip. 32205. Tel. 387-0501. Mgr. Betty Carter. (Rec. OS)

● **LARGO (Area Code 813)**

Mobile Rec. Serv. Co., 1399 Belcher Rd. Zip. 33540. Tel. 536-2938. Mgr.: Don Angel. (Rec. OS)
Home office: Pittsburgh, Pa. (Rec. D & OS)

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Budisco One Stop (Div. of Rowe Int'l). (Rec. OS & E). See Rowe Int'l.

Capitol Recs., 7425 NW 48 St. Zip. 33166. Tel. 885-6446. (Rec. & Tape D)

Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.

Cayre Disks of Florida Inc., 10002 NW 80 Ave., Hialeah Gardens 33015. Tel. 822-6967. Mgr. & Buyer Jesus Godoy. (Rec. & Tape D)

Home office: New York, N.Y., Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed).

Columbia Recs. Sales, 13145 NW 45 Ave. Zip. 33054. Tel. 685-5631. Opns. Mgr. Ray Churchill; Sales Mgr.: Bob Beasley; Reg'l Promo. Mgr. George Chavous; Promo Mgrs. Tom Sgro, Lou Mann. (Rec. & Tape D)

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, DeVel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophecy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels.

Accessories: Carrying & storage cases, audio accessory cables. (Columbia)

E B L Rec. Co. Inc., 5421 NW 36 St., Miami Springs 33166. Tel. 885-9138. Owner. Edward B. Llopis; Rec. Mgr. Carlo Caleca. Rec. & Tape Mgr. Michael D. Llopis. (Rec. & Tape E)

Arthur Fulmer, 89 NW 71 St. Zip. 33150. Tel. 758-3611. Mgr. Ken Miller. (Tape D & I)
Home office: Memphis, Tenn.

Distributes and imports all major lines.
Playback equip.: Arthur Fulmer, Stereosonic.

Handelman Co., 2346 NW 147 St., Opa Locka 33054. Tel. 681-4618. Mgr.: Ronald DiDomenico, Buyers. Singles, Connie Goicochea, Albums & Tape, Ronald DiDomenico, Jerry Coleman. (Rec. & Tape RJ)

Home office: Detroit, Mich.

Heilicher Bros. of Florida (div. of Pickwick Int'l Inc.), 13145 NW 45 Ave., Opa Locka 33054. Tel. 685-7601. Mgr. Larry Ceminsky; Sales Mgr. Ed Schreiberman, Buyer. Dominic Nanocchio. (Rec. & Tape D & OS). (Rec. & Tape OS & RJ as J.L. Marsh Inc.)

Home office: Minneapolis, Minn., Heilicher Bros. Inc. (Rec. & Tape D)

Rec. labels: A&M, Accent, Arcano, Audio Fidelity, BASF, Billingsgate, Black Gold, Black Jazz, Blue Thumb, Brut, Buddha, Buena Vista, CTI, Cadet, Caliente, Carino, Caytronics, Charisma, Chart, Checker, Chess, Chiaroscuro, Cinnamon, Cobblestone, Coliseum, Crested Butte,

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Accessories: Amberg Field, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Scotch, Service, Soma (SEE AD- VERTISEMENT)

Latin Recs. Dist's., 780 W 27 St., Hialeah 33010 Tel 887-2638. Pres. Eliseo Valdes, Gen Mgr. Angel Tamargo (Rec. D).

Rec. labels: All Latin labels
M C A Dist'g Corp., 7370 NW 36 St., Suite 133, Zip 33166. Tel 592-5140 Sales Mgr. Dick Keyes Promo Wynn Jackson (Rec. & Tape D)
Rec. labels: Coral, MCA, Rocket, Shelter, Track
Tape lines: Same as rec. labels

M J S Entertainment Corp., 8230 NW 56 St. Zip 33166 Tel 592-6085 Owner Michael J. Spector, Buyer Chris Barr; Sales Mgr. Phil Valentino (Rec. & Tape D, OS, RJ & E)
Tape lines: Ampex, GRT, RCA
Accessories: Duotone, Le-Bo

M & M Recs. Dist's, Inc., 501 W. 28 St., Hialeah 33010 Tel 887-4522 Owner & Buyer Manuel J. Mato, Mgr. Enrique Reyes (Rec. & Tape D, OS & RJ)
Rec. labels: Sound Triangle, Teca, Velvet.
Tape lines: Same as rec. labels

J L Marsh Inc (div of Pickwick Int'l Inc.), 13145 NW 45 Ave., Opa Locka 33054 Tel 685-7601 Mgr. Larry Ceminsky, Buyer Marcia Funk. (Rec. & Tape OS & RJ), (Rec. & Tape D & OS as Helicher Bros. of Florida)
Home office: Minneapolis, Minn

Musical Recs Co./Musical Tapes Inc., 790 W 27 St., Hialeah 33010 Tel 887-2638 Pres. Eliseo Valdes, Gen Mgr. Angel Tamargo. (Rec. & Tape D).
Branches: Los Angeles, Calif., New York, N.Y., San Antonio, Tex
Int'l branch: Puerto Rico
Rec. labels: Costeno, Discuba, Eco, Eli, Musart, Musart Norteno, Peerless, Zeida
Tape lines: Alhambra, Borinquen, Caytronics, Columbia, Costeno, Discuba, Eco, Eli, Fuentes, Funny, Gema, Kubaney, Marvela, Mate, Modiner, Musart, Musart Norteno, Orfeon, Orion, Panart, Parnaso, Peerless, RCA, Romy, Rico-Vox, Secco, Sonolux, Spanoram, United Artists, Velvet, Zeida.

Musical Tapes Inc., see Musical Recs Co./Musical Tapes Inc.

PDQ Promos, Inc., 14853 NE 20 Ave., North Miami 33161 Tel 944-6542. Pres. & Buyer Aaron R. Wall (Rec. & Tape D & E).
Distributes close-outs, promotional items, surplus & budget product.
Accessories: Head cleaners (Norpak), carrying & storage cases (Custom Case)

Phonodisc Inc., 561 NE 79 St., Suite 231 Zip 33138. Tel 759-1670/1678. Branch Mgr. Bob LaValle (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve

Promotion Sales Co. Inc., 815 W. Flagler St. Zip 33130 Tel 374-0441 Owner Robert Luque; Buyer Concepcion Luque. (Rec. D, OS, RJ & I, Tape D, OS & RJ)
Imports from Colombia and South America.
Tape lines: Caliente, Impacto, Lyra, Sonolux.
Rowe Int'l—Rec. Div., 280 NW 29 St. Zip 33137. Tel 576-3240 Mgr. Raoul Shapiro. (Tape E). (Rec. OS & E as Budisco One Stop).
Branch: Jacksonville, Fla.

Seeburg-South Atlantic One Stop, 1541 NW 165 St. Zip 33169. Tel 621-1415 Mgr. Paul Yoss. (Rec. OS)
Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel 885-4625. Pres. & Mgr. Dave E. Shedd. Buyers: Dave Shedd, Grace Etter. (Rec. OS, RJ & E, Tape D, OS & E).
Tape lines: A&N., Ampex, Atlantic, Bell, Capitol, Columbia, DG, Dooto, Elektra, GRT, Kent, Laff, MCA, MGM, Mercury, Motown group, Paramount, Polydor, Stax, 20th Century, United Artists, Victor, Warner Bros., Word.

Accessories: Duotone, Fidelitone, Le-Bo, Savoy, Tracs.
Specialty Dist's. Inc. (Li'l Wally), PO Box 4155, Normandy Branch, Miami Beach 33141. Tel. 864-4581. Pres. W. Jay. (Rec. & Tape D) (SEE ADVERTISEMENT)
Tone Dist's., PO Box 1447, Zip 33011, 495 SE 10 Court, Hialeah 33010. Tel. 888-1685. Pres.: Henry Stone; Gen. Mgr.: Muriel Stone; Rec. Sales Mgr.: Bob Perry; Tape Sales Mgr.: Mario Diaz; Promo. Dir.: Gary Schaffer; Promo. Howard Smiley. (Rec. & Tape D, OS & E).
Rec. labels: Abet, Alithia, All Platinum, Alligator, Alston, Apt, Audio Treasury, Avco, Aware, Bang, Bell, Big Tree, Bil-Mar, Black Forum, Blue Candle, Blues on Blues, Bold, Brownstone, Brunswick, Calla, Capsoul, Carousel, Cat, Chain, Cherry Red, Chisa, Condor, Creed, Cutlass, Dade, Dakar, Dash, Dig, Drive, Duplex, ESP, Ebony Sounds, Ennica, Excello, Exodus, Fania, Ford, GSF, Gambit, Geminix, Glades, Gospel Truth, Grassroots, Hob, Horoscope, Hot Line, Increase, Inner City, International Bros., J City, Jewel, Kef, Kent, Kenwood, Kingston, Ko-Ko, Konduko, Laff, Lawton, Loren, Mainstream, Mia, Million, Money, My, Nasco, Nashboro,

North Bay, Notes of Gold, Paula, Peacock, Penny Farthing, Phil-A, A. of Soul, Philly Groove, Playboy, Rainy Wednesday, Ref-O-Ree, Respect, Rocky Road, Ronn, Roulette, Scrapper, Scott, Seventy 7, Shout, Soul Beat, Spark, Stang, Steady, Stone, Stone Dogg, Suncutt, Sunlight, TK, Thunderbird, Tico, Turbo, 20th Century, Twinhigh, Vanguard, Vibration, Weird World, Zea, Zodiac

Tape lines: All lines.
Tropical Rec. Dist's, Inc., 14853 NE 20 Ave., North Miami 33161 Tel 945-1103 Mgr. & Buyer Charles P. Morrison (Rec. D)

Rec. labels: Alligator, Audio Fidelity, Audio Rarities First Component Series, Bandstand, Big Band Archives, Black Lion, Blue Goose, Caedmon, Chiaroscuro, Command Performance, Contemporary, Enja, First Time, Glori, Good Time Jazz, Jazz Treasury MM0, Mark 56, Monmouth-Evergreen, Pelican, Sounds, Sounds of Swing, Stanyan, Star Tone, Swing Era, Tiger Tail, Tikva, World Jazz, Yazoo

United Rec. & Tape Inds Inc., 9880 NW 77 Ave., Hialeah Gardens 33016 Tel 821-3100 Pres. Allan Wolk, VP's Sydney Silverman, David Jackowitz, Buyers Singles, Ray Frasu, Albums & Tape, Jack Roberge (Rec. & Tape RJ); (SEE ADVERTISEMENT)

Vibrations, 13901 Biscayne Blvd, North Miami Beach 33161 Tel 949-7055 Owner Larry Schaffer, Mgr & Buyer Oscar Reyes. (Rec. & Tape OS & RJ)

Warner/Elektra/Atlantic Corp., 1065 NE 125 St., North Miami 33161, Tel 891-4511. Sales Mgr. Dave Benjamin (Rec. & Tape D).
Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillon, Country, DiscReet, Elektra, Kwanza, Little David, Mantecore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec. labels.

● OKLAWAHA (Area Code 904)

Hope Gospel Rec. Dist's Co., PO Box 966, Zip 32679 Tel 288-3938 VP Jimmy Davis (Rec. D).

● ORLANDO (Area Code 305)

Arthur Fulmer, 1415 N Orange Ave. Zip 32804 Tel 898-2781. Mgr. Bill Fugatt. (Tape D & I)
Home office: Memphis, Tenn.
Distributes and imports all major lines
Playback equip.: Arthur Fulmer, Stereonic.

● SARASOTA (Area Code 813)

Distributors Inc., 258 Shopping Ave. Zip 33577. Tel 959-7037 Owner Ernest C. Kuban; Buyer Gary Kuban. (Rec. OS & RJ).
Vaughan Assocs., PO Box 5808, Zip 33579 Tel 924-3734 Pres., Mgr. & Buyer. Richard H. Vaughan (Tape D & E)

Accessories: Blank tape (Audropak, Capitol)
Exports blank loaded tape

● TALLAHASSEE (Area Code 904)

Mobile Rec. Serv. Co., 1504 Ridgeway St. Tel 576-6595. Mgr. Roland Evner. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).

● TAMPA (Area Code 813)

Mobile Rec. Serv. Co., 1204 W. Platt St. Zip 33606. Tel: 251-0683. Mgr.: Craig Anderson. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).
Records Unlimited Dist. Inc., PO Box 952, Zip: 33601; 2110 W. Main St. Zip: 33607. Tel: 251-1186. Mgr. & Rec. Buyer: Joe B. Brown; Tape Buyer Linda L. Santos (Rec. OS & RJ, Tape OS).
Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314. Owner & Buyer S. Delgado (Rec. & Tape RJ)

GEORGIA

● ATLANTA METROPOLITAN AREA (Area Code 404)

A B C Rec & Tape Sales, 2115 Hills Ave NW Zip 30318. Tel 351-9200. Reg'l VP: Al Levenson, Mgr. Herb Watkins; Sales Mgr. Charles Smith. (Rec. & Tape OS & RJ)
Home office: Seattle, Wash (Rec. & Tape D & RJ)

Budget Recs. One Stop, 589 Ashby St SW, Zip 30310. Tel 758-9256. Owner Herbert J. Lance; Mgr. Florence Ellington (Rec. & Tape OS)

Capitol Recs., 1670 NE Freeway Access Rd Zip 30329. Tel 321-5441. (Rec. & Tape D).

Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.

Columbia Recs Sales, 35 Executive Park Dr. NE Zip 30329. Tel. 321-4553 Sales Mgr. Don Dempsey, Reg'l Promo. Mgr. Fred Ware, Promo Mgr. Curtis Mobley. (Rec. & Tape D).

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophecy, Rak, Sound Stage 7, Sprindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia)

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Duplex Rec. Dist. of Atlanta, 699 McDaniel St. SW. Zip: 30310. Tel: 524-9174. Owner: Alex Williams Jr.; Mgr. Lonnie Williams. Buyers: Singles, Alex Williams; Albums, Catherine Mills (Rec. D).
Rec. labels: Arno, Dove, Duplex Startown, Espirit, Rock-soul, Siderack, Soultrack, Spacetown.
Phonographs: Admarc, Magnavox, Masterworks, Motorola, RCA, Zenith.
Accessories: Carrying cases (Peerless), cleaners (Watts), needles, cartridges (E-V), phono jacks & plugs (RCA)

Godwin Dist'g Co., 1270 Tacoma Dr. NW Zip 30318. Tel 351-5110. (Rec. & Tape D & RJ), (Rec. & Tape OS as Godwin Music Serv.).

Labels: A&R, Abkco, Ace of Hearts, BRC, Brunswick, Citation, Dakar, Daybreak, Dial, Dicker, Dooto, Fontana, Golden, Gospel, Hob, Intrepid, Laurie, Limelight, Mace, Mercury, Mister Chand, Philips, Regent, SM, Savoy, Scepter, Sharp, Smash, Speciality, Spectrum—Quad, Springboard, Sun, Trnp, 20th Century, Up Front, Vertigo, Wand.

Tape lines: All lines.

Godwin Music Serv. (Rec. & Tape OS). See Godwin Dist'g Co

Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083. Tel: 938-9467. Mgr. Mario DeFilippo. Buyers. Singles, Peggy Justice; Albums & Tape, Mario DeFilippo (Rec. & Tape RJ)
Home office: Detroit, Mich.

Hiatt Entns., 155 Forsyth St. Zip: 30303. Tel 522-0513. Pres. & Buyer Fred Hiatt (Rec. & Tape OS).

London Recs. Southeast Dist'g Corp., 695 Miami Circle NE. Zip 30324. Tel: 266-0110. Mgr.: Cy House; Sales Mgr. Joseph Ireland; Promo.: Teddy Vee, Stanley J. Baucorn, James H. Bloodworth; Buyers Singles, Pat Brownlow; Albums, John Manning, Tape, Jean Manning. (Rec. & Tape D)

Rec. labels: A&M, Ashley, Blue Thumb, CTI, Chapter One, Coliseum, Crossover, Deram, Disneyland, Dot, Family Prod'ns, Fantasy, GMI, Gordy, Grateful Dead, Hi, Hi Country, Kudu, Living Language, London, London Int'l, MAM, Milestone, Motown, Muse, Ode, Onyx, Orphic Egg, Paramount, Parrot, phase 4 stereo, Playboy, Prestige, Rare Earth, Richmond, Richmond Opera Treasury Series, Sire, Soul, Stereo Treasury Series, Sussex, Tamla, Threshold, Vox.

Tape lines: A&M, Ampex, Atco, Atlantic, CTI, Capitol, Chrysalis, Columbia, DG, Dial, Elektra, Fantasy, GRT, Gordy, Heart Warming, Kudu, Laff, Living Language, London imports, MCA, MGM, Mercury, Milestone, Motown, Muse, Musicor, Ode, Onyx, Original Sound, Philips, Phonodisc, Playboy, Polydor, Prestige, Project 3, RCA, Reprise, Scepter, Skylite, Smash, Soul, Tamla, 20th Century, Vox, Warner Bros

MCA Dist'g Corp., 6403 Warren Dr., Norcross 30071. Tel: 448-5584. District Mgr.: Jeff Scheible; Sales Mgr. Jack Boyte, Special Projects: Jon Scott; Promo. Rick Rockhill. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rockett, Shelter, Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 4600 E. Frederick Dr. SW. Zip. 30336. Tel: 696-1850 Mgr. Marge Celt; Sales Mgr.: Curt Carlson. (Rec. & Tape OS & RJ).
Home office: Minneapolis, Minn.

One-Stop Rec. House Inc., 210 16 St. Zip: 30318. Tel: 875-9777. Pres. & Mgr.: Hugh West; Buyers. Singles & Tape, Carol Sanford; Albums, Sandy Carter. (Rec. & Tape OS)

Phonodisc, Inc., PO Box 20175, Sta. N., Zip: 30325; 2961-D Olympic Ind'l Dr., Smyrna 30080. Tel: 355-9350. Reg'l Dir.: Jim Wilson; District & Branch Mgr.: Buddy Brown. (Rec. & Tape D)

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Pisces World of Sound, PO Box 42395. Zip: 30311 Tel: 288-5864. Owner: Darryl Johnson. (Rec. & Tape RJ).

RCA Recs., 2316 DeFoor Hills Rd. NW. Zip. 30318. Tel: 351-0111. Mgr.: Mike Krause. (Rec. & Tape D).

Rec. labels: Flying Dutchman, Grunt, RCA, Wooden Nickel.

Tape lines: Same as rec. labels.

Accessories: Burglar alarms & locks, carrying & storage cases, converters & tuners, pre-leaded & splicing tape (RCA).

Record Shack Atlanta, 1466 Chattahoochie Ave. Zip: 30318. Tel 352-2291. (Rec. & Tape OS) (SEE ADVERTISE-MENT)

Seeburg-South Atlantic One Stop, 763 Trabert Ave. NW. Zip: 30318. Tel 351-2380. (Rec. OS)

Southland Recs. Dist'g Co., 1073 Huff Rd. NW. Zip: 30318. Tel 351-4821. Owner: Gerald M. Friedman; Mgr.: Gwen Kesler; Sales Mgrs.: Singles, Gwen Kesler; Albums, Randy Sanders. (Rec. & Tape D, OS & RJ)

Rec. labels: Alithia, Alligator, All Platinum group, Ardent, Avco, Arhoolie, Audio Book, Audio Fidelity, BASF, Bang, Bell group, Bold, Buddha group, Caedmon, Chart, Chess/Janus group, Crescendo, De-Lite, Delmark, Dictation Disc, Disneyland, Dore, ESP, GRC, GSF, GWP, Glades, Golden, Gospel Truth, HSE, JMI, Jewel/Paula group, Kent group, Laff, La Val, Mainstream, Mega, Muse, Music Minus One, Musicor, Nashboro, Original Sound, Ovation, Perception, Project 3, Ranwood, Respect, Roulette, Royal American, SSS Int'l, Seventy 7, Shout, Songs of Faith, Spar, Standard Colonial, Stereo Dimension, Takoma, Today, Vanguard, Word.

Tape lines: Alshire, Ampex, Audio Fidelity, Avco, Aware, BASF, Bold, Canaan, ESP, GRC, GRT, Glades, Glori, Heart Warming, HSE, Jewel, Kent, Laff, La Val, MF, Mark Five, Mega, Mercury, Muse, Musicor, Nashboro, Original Sound, Ovation, Passion, Project 3, Skylite, Songs of Faith, Word.

Playback equip: Automatic Radio, Kraco, Mayfair.
Accessories: Blank 8-tr. cartridges & cassettes (Dynasound), carrying & storage cases (Peerless & Savoy), display racks (Display Fixtures & Freedman Aircraft), environmental lighting products (Brightco), needles & headphones (Recoton), tape (Memorex & Scotch), Kraco, Le-Bo.

Warner/Elektra/Atlantic Dist'g Corp., 6060 Boat Rock Blvd. Zip. 30336. Tel 344-4933. Branch Mgr. Bill Biggs. (Rec. & Tape D)

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.

Tape lines: Same as rec. labels.

● **DEMOREST (Area Code 404)**

Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Owner & Mgr.: Ralph Raper; Buyer: Bernice Raper. (Rec. D, OS & RJ, Tape OS & RJ).

Rec. labels: Calla, Chart, Country Jubilee, Gospel Jubilee, Hickory, Jewel, Rally, Spar, Stop, Sunlight, Zip Code.

● **HORTENSE (Area Code 912)**

Kamco Dist's., Box 74, Rt. 2. Zip: 31543. Tel 473-2392. Owner & Buyer: Ken Moody. (Tape RJ).

● **SAVANNAH (Area Code 912)**

Southeast Georgia Parts Inc., 4111 Bull St. Zip: 31405. Tel: 233-6653. Owner: Robert T. Mitchell; Mgr.: Joe Pen-ton; Buyer: Ann Murray. (Tape D)

Tape lines: Capitol, Columbia, Decca, Dooto, GRT, Liberty, Mercury, Scepter, Skylite, United Artists, Word.
Playback equip.: Audiovox, Automatic Radio, Electra, Hitachi, Kraco, Ranger, Tenna.
Accessories: Arkay, Crest, Le-Bo, Spark-o-matic.

● **WAYCROSS (Area Code 912)**

Diversified Dist's. Inc., PO Box 251, 160 State St Zip: 31501. Tel: 283-0822. Owner & Pres.: William B. Harrell; Tape Buyer Wayne Scarborough. (Rec. RJ, Tape D & RJ)

Tape lines: A&M, Columbia, London, RCA, WEA group
Playback equip.: Audiovox, Automatic Radio, Dyn, Kraco, Soundlite, Tenna.

Accessories: Blank tape (GRT, Magnitron), electronic component parts (Multitech), head cleaners & demagnetizers (Becht Electronics).

Columbia Recs. Sales, 765 Amana St., Suite 501. Zip 96814. Tel: 955-0774. Sales Mgr.: Carl Smith. (Rec. & Tape D)

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Tape lines: Same as rec. labels.

Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96814. Tel 946-6522. Owner: Irv Pinsky; Mgr. & Buyer: Emil Sabate. (Rec. & Tape D)

Rec. labels: ABC, Asylum, Avco, Buddha, Elektra, MGM, Playboy, Polydor, Reprise, Sussex, Trim, United Artists, Verve, Warner Bros.

Tape lines: Ampex, Asylum, Avco, Elektra, Polydor, Reprise, Trim, United Artists, Warner Bros.

K & A Dist's., 2320A S. King St. Zip: 96814. Tel 941-4485 VP & Mgr.: Don Ayers; Promo.: Carol Todd. (Rec. & Tape D). (Rec. & Tape OS & RJ as Karat Rec. Hawaii Inc.)

Rec. labels: Coral, MCA, Rockett, Shelter, Track.

Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 2959 Koapaka St., No. 2. Zip: 96819. Tel: 847-2258. Mgr.: Roger Lehmann. (Rec. & Tape OS & RJ).

Home office: Minneapolis, Minn

Microphone Music Co., 2077 S. Beretania St. Zip 96814. Tel 946-1488. Owner & Mgr. Ken Kaizawa; Sales & Promo.: Paul Fujii. (Rec. & Tape D, I & E)

Rec. labels: Atco, Atlantic, Cadet, Checker, Chess, Disneyland, Dot, GRT, Golden, Jamie, Janus, Little David, Living Language, Paramount, RSO, Ranwood, Roulette, Scepter, Sire, Trip, Vista, Wand.

Tape lines: Atco, Atlantic, Dooto, Dot, GRT, Paramount, RSO, Scepter, Trip, Wand.

Rec. labels & tape lines imported: Viking (New Zealand), all Japanese labels.

Accessories: Le-Bo, Royal.

Music Craft Dist's of Hawaii Ltd., 636 Queen St. Zip 96813. Tel 533-1223. Owner & Mgr. Walter Y. Kurokawa. (Rec. & Tape D)

Rec. labels: Arcano, Bell, Bethlehem, Brunswick, CTI, Canyon, Caytronics, Command, Deluxe, Discos Fuentes, Folkways, Fontana, GRC, Groove Merchant Int'l, King, Kudu, Laurie, Limelight, Mercury, Miami, Milestone, Monitor, Original Sound, Panini, Paradise, Philips, Philly Groove, Plantation, Polynesian, Prestige, Probe, Project 3, SSS Int'l, Smash, Starday, Sun, Tradewinds, Vanguard, Vertigo, Waikiki, Westminster

Tape lines: Arcano, CTI, Caytronics, Fontana, Kudu, Limelight, Mercury, Milestone, Original Sound, Panini, Philips, Plantation, Prestige, Project 3, SSS Int'l, Smash, Tradewinds, Vanguard, Waikiki.

Nylen Bros. & Co. Ltd., 820 S. Beretania St. Zip: 96813. Tel 538-1171. Ed Nielsen. (Rec. & Tape D)

Rec. labels: A&M, Black Forum, Black Jazz, Caedmon, Contemporary, Delilah, Fantasy, Galaxy, Good Time Jazz, Gordy, Hana Ho, Hi-Fi, Hui, Lehua, Mahalo, Makaha, Motown, Mowest, Music Minus One, Ode, Ovation, Rare Earth, Soul, Tamla.

Tape lines: A&M, Cetra, DG, Fantasy, Lehua, Mahalo, Motown, Ovation, Stereotape, Tamla.

Playback equip.: Automatic Radio, Fisher.

Phonographs: Fisher, Sylvania, V-M

Accessories: Electro Voice.

Rack Serv. Hawaii Inc. (Rec. & Tape OS & RJ). See K&A Dist's.

South Seas Rec. Dist's. Inc., 2979A Koapaka St. Zip: 96819. Tel: 847-4077. Owner William B. Tallant Jr. (Rec. & Tape D, RJ & I)

Rec. labels: Abkco, Capitol, 49th State Hawaii, Joelfina, London, Pickwick, RCA Victor, Sunlight, Tahiti.

Tape lines: Abkco, Capitol, London, Pickwick, RCA, Tahiti.

Rec. labels imported: Asia, Decca (Chinese prod.), EMI

Tape lines imported: EMI (China)

HAWAII

● **HONOLULU (Area Code 808)**

IDAHO

● **HAYDEN LAKE (Area Code 208)**

D. Mix Sales, Box 572, Rt. 2. Zip 83835. Tel 772-3047. Owner & Buyer: David Mix. (Tape D, OS, RJ & E)

Tape lines: ITL, Livingston, Prestige.

Playback equip.: Audiovox, Dokorder, Harmon-Kardon, Pioneer, Toyo.

Accessories: Blank tape (BASF).

● **IDAHO FALLS (Area Code 208)**

Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: N.M. Bradley; Buyer: Norma DeMott. (Rec. & Tape RJ).

ILLINOIS

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

All Rec. Serv. Co., 2931 N. Pulaski Rd. Zip: 60641. Tel: 725-4426. Owner: Thomas B. Farrell; Mgr. & Buyer Don Zimmerman. (Rec. & Tape OS & RJ).

Antares Dist's., 3902 N. Ashland Ave. Zip: 60613. Tel: 281-4413. Owner & Buyer: Leon A. Kelet. (Rec. D & I).

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Rec. labels imported: Blues Beacon (UK); Collectors' Classics, Jazz Piano (Denmark); Philips—Dutch Swing College Band only (Netherlands); Sidewalk Hot Jazz (Germany).

Balkan Music Co., 6917 W. Cermak Rd., Berwyn 60402. Tel: 484-6436. Owner: Slavco A.V. Hlad; Mgr. Louis J. Hlad. (Rec. D, I & E).
Branch: Pittsburgh, Pa., Balkan Rec. Dist'g Co. (Rec. D & I).
Rec. labels: Balkan Int'l, Czech, Delta Int'l, Greyko, Heritage.

William D Bennett Co., 3042 W. North Ave. Zip 60647 (Rec. & Tape D).
Home office: Milton, Pa., Music Box.

Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel 647-8338. (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.

Cayre Dist. of Chicago Inc., 3905 W. 26 St. Zip. 60623. Tel: 521-1801. Mgr. & Buyer Gustavo Silva. (Rec. & Tape D).
Home office: New York, N.Y., Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed).

China Books & Periodicals, 900 W. Armitage Ave. Zip 60614. Tel 549-3236. (Rec. I).
Home office: San Francisco, Calif.
Imports from People's Republic of China.

Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Reg'l Dir.: Don Van Gorp; Sales Mgr.: Mert Paul; Field Sales Mgr.: Jay Jensen; Assoc. R&B Dir.: Granny White; Reg'l Promo. Mgrs.: Gordon Anderson, Al Gurewitz; Promo. Mgrs.: Craig Braun, Ron Bennett, David Remedi, Charles Knox. **Rec. & Tape D).**
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spin-

dizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Tape lines: Same as rec. labels.

Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Hal Faktor Sales, 4135 W. Armitage. Zip: 60639. Tel: 227-3722. Owner: Hal Faktor. (Rec. D).
Rec. labels: Avoca, Business Men's Recs., Halifax, Owl.

Accessories: Rec. cases (Amfile, Le-Bo, Recoton), tape cases (Amfile, Le-Bo, Peerless, RMS, Recoton), needles (Pageant, Pickering), rec. racks (E.J. Frank, Gusdorf), rec. care prods. (C.E. Watts), supplies (Le-Bo, Recoton).

Gaelic Imports, 2175 N. Austin Blvd. Tel 622-4102 Pres.: Dick Mulholland. (Rec. I).
Branch: Cleveland, Ohio.

Labels imported: All labels from Great Britain & Ireland

Galgano Dist'g Corp., 4147 W. Armitage Ave. Zip 60639. Tel: 235-3800. Owner: Anthony Galgano, Mgr.: John Galgano; Buyers: Singles, John Galgano; Albums, Ralph Ackerman; Tape, Gene Gorjaczew. (Rec. & Tape D & OS).

Tape lines: All lines.

Playback equip.: Hitachi, Peerless, Pioneer.

Phonographs: Hitachi, Pioneer.

Accessories: Audio Magnetics, GRT, Le-Bo, Recoton, Scotch.

Gibson's Town & Country Dist., 1956 W. 51 St. Zip: 60609. Tel: 776-0700. Owner & Buyer: A E Gibson, Mgr.: Linda Grab. (Rec. & Tape D & OS).

Rec. labels: Birch, Bluebonnet, Canaan, Christian Faith, Christian Folk, Heart Warming, Jim, Light, Rainbow, Sacred, Sing, Singcord, Skylight, Word.

Tape lines: Canaan, Christian Faith, Christian Folk, Heart Warming, Jim, Light, Myrrh, Sacred, Sing, Singcord, Skylight, Word.

Handleman Co., 626-30 Thomas Dr., Bensenville 60106. Tel: 595-1715. Branch Mgr. & Buyer: Lawrence Hicks; Singles Buyer: Rodney Linnum. (Rec. & Tape RJ).
Home office: Detroit, Mich.

Heilicher Bros. of Chicago (div. of Pickwick Int'l Inc.), 2623 N. Pulaski Rd. Zip: 60639. Tel: 342-6600 Mgr.: Rich Kadolla. (Rec. & Tape D), (Rec. & Tape OS & RJ as J.L. Marsh, Inc.).
Home office: Minneapolis, Minn., Heilicher Bros. Inc.

Rec. labels: Avco Embassy, Bang, Caedmon, Cinnamon, Dana, Dial, ESP-Disk, Everest, Fiesta, Fontana, GNP, Gemini, Golden, Golden Crest, Happytime, Harlem Hit Parade, HiFi/Life, Hilltop, Lmelight, Mercury, Musico, Musicor, Philips, Prestige, Project, Roulette, Smash, Springboard, Trip, Vertigo, Virgo.

Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Scotch, Service, Soma.

Hitsville of Illinois Inc., 5059 S. Kedzie Ave. Zip: 60632. Tel: 471-5100. Pres.: Paul J. Glass; VP & Buyer: Howard L. Treshansky. (Rec. & Tape D).
Rec. labels: Black Forum, Chisa, Gordy, Motown, Mowest, Natural Resources, Rare Earth, Soul, Tamla, VIP,



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Rec. labels: Alpha-Vern, Armenian, Beck-Peck, Black Beauty, Chicago Sound Factory (CSF), Centaur Talent, Dick/Hike, Glenoaks, Illinois Producing Corp (ILL), Kid, Kiderian, LRM, Ray Peck Prod'ns, Recordgraph, ST Lewis, Virgin Vinyl
Kinnara Dist's., 1956 W. 51 St. Zip 60609. Tel 776-0735 Owner Raeburn Flerlage; Mgr. Ray Flerlage (Rec. & Tape D).
Rec. labels: Adelphi, Advent, Ahura Mazda, Arhoolie, Ars Nova/Ars Antiqua, Asch, Audiophile, Avant, Bartok, Bay, Biograph, Blind Pig, Blue Goose, Blue Hour, Blues Classics, Bomp, Bornand, Boyes, Broadside, CJM, CMS, Cambridge, Canyon, Choice, Columbia Special Prods. (Jazz Collectors Series), Composers Rec'gs (CRI), County, Creative World, Crystal, Curron, Daffodil, Daybreak (Kenton Series), Delos, Desto, Dyer-Bennet, Eubie Blake Music, F&W, Famous Door, Fat Cat's Jazz, First Edition, Folk-Legacy, Folk Lyric, Folkways, Front Hall, GWP (Tommy Makem), Genesis, Green Tree, Halcyon, Happy Jazz, Haydn Society, Herwin, Historical, Icon, India Navigation Co., Indian House, JCOA, Jazz Archive, Jazz Showcase, Jazzways, King Bluegrass, Legend, Louisville, Lyricord, Mammoth, Master Jazz (MJR), Melodion, Michigan Bluegrass, Monitor, Monmouth-Evergreen, Mountain Railroad, Muskadine, Nessa, New Orleans, Oblivion, Old Timey, Origin, Orson, Paredon, People's Victory Orch., Philo, Phoenix, Piedmont, Proscenium, Puritan, Pyramid, RBF, Raglan, Rebel, Rego Irish, Revolutionary Ensemble, Rounder, Sahara, Saloon, Scholastic, Serenus, Sheridan, Skyline, Spivey, Spotlight, Stinson, Strata (Detroit), Strata-East, Swing Treasury, Tara, Tax, Third World, Trix, Tulip, Unit Core (Cecil Taylor), Voyager, WIMR, Watt Works, Wild Birds of America (Boves), Yazoo, Zap
Tape lines: Fat Cat's Jazz, Folkways, Monitor, Rebel, Scholastic
Lieberman Ent's. Inc., 1000 Touhy Ave., Elk Grove Village 60007. Tel 674-4390, Mgr. Jerry Skillicorn, Buyer John Tupper. (Rec. & Tape RJ).
Home office: Minneapolis, Minn.
Little Al's Recotapes, 3216 W. Lawrence Ave Zip 60625. Tel. 478-6114. Owner & Mgr.: Al Temaner. (Rec. & Tape OS & RJ).
London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr. Mel Kahn; Ass't Mgr., Stan Meyers; Promo. Sam Cerami, Erwin Barg. Paul Diamond (Rec. D, Tape D & OS).
Rec. labels: Argo, Ashley, Buddha, Chapter One, Coliseum, Das Alte Werke, Deram, Hi, Hi Country, Kama Sutra, Living Language, London, London Int'l, L'Oiseau Lyre, MAM, Parrot, phase 4 stereo, Press, Ranwood, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Telefunken, Threshold, UK, Vanguard, Vox
Tape lines: All lines.
M & A Recs., 775 W. Jackson St. Zip 60606. Tel. 332-1308. Owner & Pres.: Merrill Rose, Gen. Mgr. Jack Rose. (Rec. & Tape D, OS & RJ).
Distributes cut-outs
M C A Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel. 674-9860. District Mgr.: Jack Parker; Sales Mgr. Tony Ignoffo; Promo. Greg Dodd (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.
M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel. 478-1133. Pres. Milton T. Salstone, Mgr. Anthony Dalesandro. (Rec. & Tape D). (Rec. & Tape RJ as Musical Isle of America Inc.)
Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only)
Rec. labels: Bell, Bold, CTI, Cat, Creative World, Cyclone, Daybreak, Disneyland, Dore, Era, Frestone, Funko, GSF, GWP, Glades, ID, Kudu, Laurie, Mr. Rodgers, Money, Page One, Philly Groove, Redd Foxx, Sussex, Weird World.
Tape lines: CTI, Kudu.
J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 2623 N. Pulaski Rd. Zip: 60639. Tel. 342-6600. Mgr. Ken Redemski; Opns. Mgr.: Rich Kadolla; Buyer Paul Buetel (Rec. & Tape OS & RJ). (Rec. & Tape D as Heilicher Bros of Chicago).
Home office: Minneapolis, Minn.
Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip: 60613. Tel: 528-5600. Pres. & Close-out Buyer: Howard M. Rosen; VP. Felix Lazazzera, Mgr. Maurice Rouso; Buyer Ron Fischel. (Rec. & Tape RJ).
Branches: Louisville, Ky., Youngstown, Ohio, Pittsburgh, Pa.
Mr. T's Volume Rec. & Tape Sales, 1728 E 87 St. Zip 60617. Tel: 375-8445. Owner Max Tannenbaum; Sales Mgr. Johnny Johnson. (Rec. & Tape D, OS & RJ).
Distributes cut-outs, overstocks, promotional material.
Mod-Art Dist's. Co. (div. of Mod-Art Prod'g Co. Inc.), 10932 S. Halsted St. Zip 60628. Tel. 821-7143. Owner Charles R. Sibit; Mgr.: H. Calcoate; Buyers Singles, Charles Sibit; Albums, H. Calcoate. (Rec. D).
Rec. labels: Athon, Blue Flame, Blues Supreme, C.J. Chris, Class-Track, Colt, Copper City, Daniels, Funky, Gospel Master, Ma-Co, Mac, Magic, Map, Map-Co, Mod-Art, Multi Sound, Puma, South Shore, Session One, 7th Sound, Sibit, Soul Div., Tydo, UI-Trac, Ultra-Class.
Musical Isle of America Inc. (rec. & Tape RJ). See MS Dist'g Co.
Pan American Recs. Inc., 3751 W. 26 St. Zip 60623. Tel: 521-1100. Owners: H. & M.S. Frenkel; Mgr. & Buyer B. Rodriguez. (Rec. & Tape D, OS & RJ).
Rec. labels: ARV, Alegre, Alhambra, Ansonia, Arcano, Audio Latino, Audiomex, Audiovox, Azteca, Bego, Bernal, Borinquen, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Costeno, Cotique, Cri Cri, DLV, Del Rio, Del Sol, Del Sur, Del Topo, Del Valle, Dimsa, Disco Grande, Discolando, Discos Columbia,

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Phonodisc Inc., 7901 N. Caldwell, Morton Grove 60053. Tel. 478-1133. 966-0150. Reg'l Dir. Bob Jacobs. Branch Mgr. Ralph Kick (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Polish Rec. Center of America, 3055 N. Milwaukee Ave. Zip 60618. Tel. 772-4044. Owner: Jan Wojewodka. Mgr.: J. Zielinski (Rec. & Tape I).

Imports from Poland.

Ruby Sales Co. Inc., 4038 W. Armitage Ave. Zip 60639. Tel. 276-5484. Pres. Reuben W. Lawrence (Rec. & Tape R).

Chet Schafer Prod'ns, 864 N. Ashland Ave. Zip 60622. Tel. 421-4372. Owner & Buyer: Chet Schafer (Rec. & Tape D).

Rec. labels: Bel-Aire, Chicago Polkas, Dyno, Gold, Halo, Jay Jay, Ram, Sound, Starr, Steljo.

Tape lines: Bel-Aire, Chicago Polkas, Dyno, Halo, Jay Jay, Sound, Steljo.

Singer One-Stop Recs., Inc., 1812 W. Chicago Ave. Zip 60622. Tel. 486-7400. Owners: Joe & Fred Sipiara, Mgr. A. Tartol. Buyers: Singles, A. Tartol. Albums & Tape, Fred Sipiara (Rec. & Tape OS).

Sound Unlimited, 5325 W. Touhy, Skokie 60076. Tel. 674-0850, 539-5528 (Rec. & Tape D & I).

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Special Rec. Sales 757 W. 79 St. Zip 60620. Tel. 268-2228. Owner: Sonny Hodges (Rec. R).

Summit Dists. Inc., 7447 N. Linder Ave. Skokie 60076. Tel. 677-1621, 463-1833. Owners: Jack White, Seymour Greenspan; Gen. Sales Mgr. Les Reid (Rec. & Tape D).

Branch: Menomonee Falls, Wis.

Rec. labels: A&M, Ace of Hearts, Alligator, All Platinum, BASF, BRC, Barnaby, Billingsgate, Brown Dog, Brunswick, Cadjet, Checker, Chess, Dakar, Delmark, Dharma, Disneyland, Eastbound, Fantasy, GRT, Galaxy, Grateful Dead, JMI, Jamie, Janus, Light, Mainstream, Mega, Milestone, Myrrh, IX Chains, Ode, Playboy, Rainy Wednesday, Stang, Takoma, Turbo, 20th Century, Vibration, Westbound.

Tape lines: A&M, BASF, Fantasy, Grateful Dead, Light, Milestone, Ode, 20th Century.

Surplus Rec. & Tape Dist., 775 W. Jackson Blvd. Zip 60606. Tel. 332-1308 (Rec. D & E, Tape E).

Home office: Rochelle Park, N.J.

Universal Music Mdsrs. Inc., 3259 N. Ashland. Zip 60657. Tel. 528-8827. Owners: Joe & Arthur Weiss; Mgrs. Joe Weiss, Joe Russo; Buyers: Singles, Linda Finke, Albums & Tapes: Rick Briskman (Rec. & Tape OS & R).

Warner/Elektra/Atlantic Dist'g Corp., 2489 S. Wolf Rd. Des Plaines 60018. Tel. 298-3100. Mgr.: Vic Faraci (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cottilion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.

Tape lines: Same as rec. labels.

● PEORIA AREA (Area Code 309)

Royal Sounds, 609 W. Glen. Zip: 61614. Tel. 691-8320. Owner & Mgr. David E. Prince. Buyer: Gimmie Ward (Rec. & Tape OS). Branch: 525 Court St., Pekin 61554. Tel. 346-6302. Mgr. Linda McMillion.

● ROCKFORD (Area Code 815)

Festival of Song Music Co., 5500 E. Riverside Dr. Zip 61111. Tel. 624-1205. Owner & Buyer: E. L. Myers. D&E Mgr. Richard L. Myers; OS Mgr. David R. Myers (Rec. & Tape D, OS & E).

Rec. labels: American Artist, Avant Garde, Calvary, Camden, Canaan, Capitol, Chaplain, Christian Faith, Christian Folk, Columbia, Creative Sound, Decca, Diadem, Dino, FourMost, Harmony, Harvest, Heart Warming, Impact, Jim, Kiddyland, Light, Mark V, RCA, Rainbow, Sacred, Sing, Skylite, Songs of Faith, Superior, Supreme, Tempo, Van Impe, Vista, Word, Zondervan (Gospel & sacred music only).

Tape lines: (same as rec. labels).

● SILVIS (Area Code 309)

Custom One Stop, 929 1/4 St. Zip 61282. Tel. 792-2904. Buyer: V. Brown (Rec. & Tape OS).

● DECATUR (Area Code 219)

Midwest Dists., 138 N. Second St. Zip. 46733. Tel. 724-2066. Mgr. & Buyer: Kathy King (Rec. & Tape R). Home office: Fort Wayne, Ind. (Exec. office only).

● EVANSVILLE (Area Code 812)

Mobile Rec. Serv. Co., 2019 Ravenswood Dr. Zip 47714. Tel. 476-8236. Mgr.: Robert Kotulek (Rec. OS). Home office: Pittsburgh, Pa. (Rec. D & OS).

● FORT WAYNE AREA (Area Code 219)

Car-Tape Dists. Inc., 8339 N. Clinton. Zip 46825. Tel. 484-2556. Owner & Mgr.: Robert W. Carteaux; Buyer: Larry Radke (Tape D, OS & R).

Tape lines: A&M, Ampex, Canaan, Capitol, Columbia, Dooto, Elektra, Epic, GRT, Gross, Heart Warming, Laff, Liberty, MCA, Mercury, RCA, Reprise, Sacred, Savoy, Sing, Skylite, United Artists, Warner Bros., Word.

Playback equip.: Audiovox, BSR, Craig, Hitachi.

Accessories: Audio Magnetics, Le-Bo, Memorex, Watts.

Midwest Dists., 2415 Forest Park Blvd. Zip 46805. Tel. 483-8230. Owner & Mgr.: Walt Ostermeyer (Exec. office only).

Branch: Decatur, Ind. (Rec. & Tape R).

Mobile Rec. Serv. Co., RR3, Churubusco 46723. Tel. 693-9542. Mgr.: James Morris (Rec. OS).

Home office: Pittsburgh, Pa. (Rec. D & OS).

Tri-Slate Dists., 1301 W. Main. Zip 46808. Tel. 422-1342.

Owner & Pres.: Cliff Ayers Ostermeyer; Rec. Mgr.: Robert Lee; Tape Mgr.: Kayla Spilison; Buyers: Singles & Tapes, Jerry Blair, Albums, Kayla Spilison; Promo: Clark Ostermeyer (Rec. D & OS, Tape D).

Branch: Nashville, Tenn.; Music Town Rec. Dist. (Rec. D & OS).

Rec. labels: ABC, ARV, Accent, Advance All Star, Alto, Angelstone, Archway, Arrawak, Art, Arvee, Atlas, Audio Arts, Avenue, Ballad, Bandbox, Baton, Bay Uke, Bee, Beldone, Big Sound, Blackbird, Black Gold, Boxer, Breeze, Bronze, Buddy, Bullseye, C&M, Campus, Canary, Capa, CapCity, Cardinal, Carrie, Cavern, Celebrity Circle, Century City, Chante, Chattahoochee, Chroma, Chytown, Cimmaron, Clare, Colt, Commerce, Conclave, Confederate, Contour, Country World, Crest, Crossfire, D J, Daran, Debby, Delden, De-Lite, Del Mar, Desert, Di-Venus, Dome, Domino, Dot-Mar, Ebb, Emerald, Empire, Endeavor, Enterprise 13, Event, Fabbri, Fax, Film City, Five O, Flick, Flo Jo, Ford, GRT, Gass, General American, Genesis, Glendolen, Golden World, Gordy, Gusman, Hallmark, Harvard, High Country, Hit, Hudson,

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Tape lines: Elektra, GRT, Jubilee, Modern, Motown, Pickwick

• **GARY (Area Code 219)**

Paradise One Stop, 2035 W 15 Ave Zip 46404 Tel 944-9273 Owner & Buyer Quinton Nunn, Mgr & Buyer Rose Nunn. (Rec. & Tape OS)
United Nat'l Rec Sales, 4393 Tri-City Plaza Zip 46406 Tel 949-1208 Owners Bobby & Maxine Joiner (Rec. OS)

Woodard Rec Serv., 2011 Madison St Zip 46407 Tel 885-1908 Owner & Mgr Dewitt W Woodard (Rec. & Tape RJ).

• **INDIANAPOLIS (Area Code 317)**

Father & Sun s Inc (Karma Dist.), 4100 Industrial Blvd., Park 65 Zip 46254 Tel 293-5310. Owner: Marc Freije, Mgrs Kim Goldenstein, Rec I & E Mgr. Dave Crockett, Buyer Jim Cochran. (Rec. D, OS, I & E, Tape OS, I & E).

Rec. labels: Arhoolie, County, ESP-Disk, cut-out and overstock LP's
Rec. imports: ECM (Germany), all European rock, jazz and blues prod
Accessories: Bib, blank tape (Maxell), rec. care equip (C E Watts)

Arthur Fulmer, 25 W Ninth St Zip 46204 Tel 635-2504 Mgr Vic Orton (Tape D & I).
Home office: Memphis, Tenn
Distributes and imports all major lines
Playback equip.: Arthur Fulmer, Stereosonic

Indy/Pendent Rec Dists, 4518 N. Franklin Rd Zip 46226 Tel 542-1334. Owner & Pres. Tommy Wills, Singles Buyer Steve Thomas (Rec. & Tape D & OS).

Rec. Labels: Adam, Alley, American Heritage, Arto, Barton, Beverly Hills, Brite-Star, Compo, Country Capers, Eagle, Elm, Fayette, Flo-Feel, Furd, Goldband, Gusto, Homa, Jadar, Jemkl, Jessup, Jake, LMI, La Val, MGB, Minaret, Mor-Wright, Musicor, New, Nugget, Oweman, Papa Joe's, Piper, Plantation, Pleasure, Raven, Rice, Roulette, SSS Int'l, Shotgun, Sun, Swamp-Root, Telstar, Terry-Gregory, 3-Star, Tomco, Triune, Vic, Virgo, West, Woodrich.

R C A Recs., 6550 E. 30 St Zip 46218 Tel 635-9000 Mgr John Rucker. (Rec. & Tape D).
Rec. labels: Flying Dutchman, Grunt, RCA, Wooden Nickel.

Tape lines: Same as rec labels
Accessories: Burglar alarms & locks, carrying & storage cases, converters & tuners, pre-leaded & splicing tape (RCA).

Sound Classics Inc., 5550 Progress Rd Zip 46241 Tel 247-8491 Pres Louis E Randle; Mktg Dir Thomas Whalen, Buyers: Singles, Mike Verloop; Albums, James Coffin. (Rec. & Tape D & RJ). Branch: Sound Classics Inc. One Stop, 1352 N. Illinois St Zip 46204. Mgr.: Roberta Hunt. (Rec. & Tape OS).

Rec. labels: Accent, Ambassador, Buena Vista, Disneyland, Dooto, Dore, Era, GNP Crescendo, Heart Warming, Jewel, Paula, Peter Pan, Pickwick, Project 3, Ranwood, Roulette, Thunderbird, Word
Tape lines: Ampex, GRT, Heart Warming, Pickwick, Project 3, Word
Accessories: Amberg, Audio Magnetics, Columbia, Crestmark, Le-Bo, Memorax, Peerless, Pfanstiehl, Reoton, Rubbermaid, Watts

Wholesale Rec. & Tape Sales, 1312 N Capitol Ave Zip 46202. Tel 639-5491 Owner & Mgr & Buyer Don A Gobrecht. (Rec. & Tape OS.)

• **SOUTH BEND (Area Code 219)**

Horseshoe Dists. & Serv. Co., 3510 Langley Dr Zip 46614 Tel 291-3262. Owner Webb Foley; Mgr. Kim Brown, Buyer Ruth Brown. (Rec. D).

Branches: Los Angeles, Calif.; Nashville, Tenn
Rec. labels: Accent, Advance, Allie, Award, BJB, BPL, Bal, Buddy, CEM, Camaro, Cantaloupe, Carib, Cantay, Cartwheel, Chris, Country Capers, DPG, Daniels, Dellita, Derrick, Domino, Dorado, Driftwood, Electron, Empire, Freedom, Funky, Glenn, HSE, IGL, JB, Jay Bird, Jemkl, Jessup, KeLeHi, Kim-Pat, Kopy Kat, Kosons, Little Crow, M Major, Makai, Mayhams, Meliron, Metro, Country, Michigan Bluegrass, Misty, Neon, New England, Palomino, Princess, Raven, Round Robin, SRC, Shipp, Shore Country, Soul Vista, Special, Stan, Three Star, UA, Warrior, Wasp, Wrayco, Yucca.

Polka Partners Dists., 1717 W. Ewing Ave. Zip 46613 Tel 287-3411. Owner George S. LaDewski; Buyer Lucky LaDewski. (Rec. & Tape D).

Rec. labels: AmPol, Astro, Bel-Aire, Chet Schafer Prod., Cucu, Czech, Data, Delta Int'l, Eurotone, Guide, Halo, Jay Jay, Kermit, Ram, Rave, Ray, Res, Rite, Sound Inc., Stella, Studio 5, USANA, V-Recs., Wright.
Tape lines: All polka lines.

IOWA

• **CLINTON (Area Code 319)**

V R A Recs., 424 12 Ave. S. Zip: 52732. Tel: 242-7773

Pres & Owner Gary Unger (Rec. D).

• **DES MOINES (Area Code 515)**

A B C Rec. & Tape Sales, PO Box 358, Zip: 50302, 3301 McKinley Ave. Zip 50321, Tel. 285-0551 Reg I VP Jack Silverman, Mgr Robert Pockrandt. (Rec. & Tape OS & RJ).

Home office: Seattle, Wash. (Rec. & Tape D & RJ).
J L Marsh Inc (div of Pickwick Int'l Inc.), 1630 Locust St Zip 50309 Tel. 282-8185. Mgr Jack Mishler, Opns Mgr. Chuck Taylor Sales Mgr. Jack Neidt; Buyers: Singles, Bonnie Roy, Albums, Stan Hoffman. (Rec. & Tape OS & RJ).
Home office: Minneapolis, Minn.

• **DE WITT (Area Code 319)**

Mobile Rec Serv Co., RR1. Zip: 52742. Tel 659-5051 Mgr Larry Steward. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).

KANSAS

• **KANSAS CITY (Area Code 913)**

J. L. Marsh Inc (div of Pickwick Int'l Inc.), 99 Greystone Ave Zip 66103 Tel. 371-8590, Mgr Wayne Olson. Buyer Rich Hawthorne. (Rec. & Tape OS & RJ).
Home office: Minneapolis, Minn

• **LAWRENCE (Area Code 913)**

Kief's Rec & Stereo Supply Inc., PO Box 2, 711 W. 23 Rd Zip 66044 Tel 842-1544. Owner John J Kiefer. Mgr & Buyer Karl Hoffman (Rec. & Tape OS & RJ).

• **PARSONS (Area Code 316)**

Music Center Rec. Dist., 2500 Grand Ave. Zip 67357 Tel 421-2782 Owners H A & Pearl G. Stephens (Rec. & Tape D).
Rec. labels: Country Star, Gospel Star, Jay Bird, Process, Red Star, Rock Star, Starlet, Steve-Adore, Steve s Crusade.
Tape lines: same as rec labels.

• **SHAWNEE MISSION AREA (Area Code 913)**

National Auto Sound Inc., 8006 Foster, Overland Park 66204 Tel: 381-1818 Owner, Carl Galler, VP J. Galler; Mgr & Buyer Jeanette Galler (Tape D).
Branch: Kansas City, Mo
Tape lines: A&M, Ampex, Capitol, Columbia, Decca, GRT, Mercury, Paramount, Pickwick, Prestige, RCA, Stax, Warner Bros
Playback equip.: Audiovox, Automatic Radio, Boman, Clasonic, Craig, Decca, Dynasonic, Lear Jet, Lloyd, Mayfair, Motorola, Norelco, Ranger-Tenna, Toshiba, Webcor.
Accessories: Le-Bo.

KENTUCKY

• **CAMPBELLSVILLE (Area Code 502)**

Central Electronics, PO Box 340, 113 N. Central Ave. Zip 42718. Tel 465-5631. Owner & Buyer: Randall B. Herron. (Rec. & Tape D, OS & RJ).
Rec. labels: Christian Faith, Design, Heart Warming, Hilltop, Little Darlin', Pickwick/33, Sing, Skylite, Songs of Faith, Stateswood, Temple, Up Front.
Tape lines: Nashboro, Nashville, Paramount, Pickwick, Plantation, Premier, Radiant, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Starday-King, Stateswood, Sun, Word.
Playback equip.: Arthur Fulmer, Stellasonic
Photographs: Delmonico, Major, Victor.
Accessories: Spindles (BSR), tape caddies (Amberg), head cleaners (Transcriber), needles & cartridges (Electro-Voice, Transcriber).

• **LEXINGTON (Area Code 606)**

Wild Turkey Prod'ns, PO Box 11043. Zip: 40511 Tel: 266-0379. Owner, Mgr. & Buyer, J.A. Renfrow. (Rec. D & I).
Rec. labels: Ahura Mazda, Alligator, Arhoolie, Blues Classics, Cur-Non, Delmark, Folkways, Goldband, JCOA, King Bluegrass, Nessa, Oblivion, Old Timey, Rounder, Strata, Strata-East, Symposium, Takcoma, Testament, Thimble.
Rec. labels imported: Brain, ECM, Kosmic Kourier, Metronome, Ohr (all German); all British labels

• **LOUISVILLE (Area Code 502)**

Arthur Fulmer, 950 S. Third St. Zip 40203. Tel: 584-0263. Mgr. Les Rushing. (Tape D & I).
Home office: Memphis, Tenn.
Distributes and imports all major lines.
Playback equip.: Arthur Fulmer, Stereosonic.
Kentuckiana Rec. Sales (div. of Vine Recs. Inc.), PO Box 261, Zip 40501; 560 S. Fourth St. Zip: 40202. Tel: 582-3331. Rec. Mgr.: Helen Vine; Tape Mgr.: Terry Rogers; Buyers: Singles; Helen Vine: Albums & Tape, Terry Rogers. (Rec. & Tape OS).
Kincheloe Radio Serv. Inc., 830 S. First St. Zip. 40203. Tel: 585-5126. Owner & Pres.: Bill Douglas; Buyer: Lynn Buckingham. (Tape D).
Tape lines: Ampex, Capitol, Columbia, Decca.
Playback equip.: Motorola.

Kings Rec. Shop, 240 W. Jefferson St. Zip 40202. Tel. 584-5535. Owner, Mgr. & Tape Buyer: Gene King; Rec. Buyer: Ann King. (Rec. OS & RJ, Tape OS).

Mid-America Specialty Dist. Inc., 4232 Cane Run Rd. Zip: 40216. Tel: 448-3827. Mgr. Roy Mullinax. (Rec. & Tape RJ).

Home office: Chicago, Ill.
Orbit Radio, PO Box 1644, Zip: 40201. Tel 584-5535. Owner & Mgr.: S.A. Cisler. (Rec. & Tape I & E).
Imports: Recs. from France, Germany, Italy, Japan, Scandinavia, UK; pre-recorded tape; tape playback equip. (Germany, Japan).
Exports: Pre-recorded tape, playback equip.
Shively One Stop, 4464 Shively Center. Zip: 40216. Tel 447-4951. Owner & Mgr. A.R. Brown. (Rec. & Tape OS).

• **OWENSBORO (Area Code 502)**

Wax Works Inc., 320 Washington Ave Zip 42301. Tel. 683-1585. Owners: Leroy & Terry Woodward; Buyer Leroy Woodward. (Rec. OS & RJ, Tape D, OS & RJ).
Tape lines: Ampex, Capitol, Columbia, Decca, GRT, Heart Warming, Mercury, Musicor, Philips, RCA, Scepter, Smash, WEA, Word
Webster's Inc., 2019 Lydia Dr Zip 42301 Tel: 685-3029. Owner Mgr Doug Webster (Rec. & Tape RJ)

LOUISIANA

• **ALEXANDRIA (Area Code 318)**

Gospel Dist Inc., PO Box 1706, 1212 Main St Zip 71301. Tel. 443-2549 Owner & Mgr. J.D. Davis. (Rec. D, OS & RJ).
Distributes all gospel labels.
Music Racks, 1406 Fourth St. Zip 71301 Tel 493-2549 Owner & Mgr.: J D Davis. (Tape OS & RJ).

• **BATON ROUGE (Area Code 504)**

New Generation Inc., 10090 Florida Blvd Zip 70815. Tel. 272-1700. Owner Irwin Shaab, OS Mgr. Morty Shaab, Buyer Marc Goldstein (Rec. & Tape RJ).
Red Stuck Whistle Music Inc., PO Box 101, Zip 70821, 6465 Renor Dr. Zip 70806. Tel 927-8020 Owner Thomas Guarino, Mgr., Angela Guarino, Buyers: Singles, Thomas Guarino, Albums & Tape, Cary Carlin. (Rec. & Tape D, OS & RJ).
Distributes: Independent labels (rec. & tape)

• **LAFAYETTE (Area Code 318)**

Stagg's Music Shop, 503 N. University, Zip 70501. Tel. 232-1575. Owner L R Stagg, Mgr. & Albums Buyer: Louise B. Stagg; Singles Buyer Rose Menard. (Rec. OS).

• **LAKE CHARLES (Area Code 318)**

Goldband Rec. Dist. Corp., PO Box 1485, 313 Church St. Zip 70601. Tel 439-8839. Pres. Eddie Shuler; Mgr. Larry Vige; Buyer: Jeff Le June (Rec. & Tape D & E).
Rec. labels: Anla, Big Toe, Blues Unlimited, Bold, Cactus, Canaan, Cinnamon, Folk-Star, Goldband, Gusto, Jador, Jim, Jin, Jubal, Lanor, Light, Luffcin, Phase II, Shannon, Soul Unlimited, Souncot, Soundwaves, Sugar Hill, TEK, Tic-Toc, Utopian, Word.
Tape lines: Blues Unlimited, Canaan, Cinnamon, Galahad, Goldband, Jador, Jim, Jin, Lanor, Light, Myrrh, Select, Soul Unlimited, Swallow, Word.
Exports: Pre-recorded tape.

• **METAIRIE (Area Code 504)**

Hel-lo Rec. Co. Inc., 710 Aris Ave. Zip 70005. Tel 831-1356. Owner & Mgr. Vincent P. Lofaso. (Rec. & Tape RJ).

• **MONROE (Area Code 318)**

Rack Serv. Co. Inc., 2601 Newcomb St. Zip: 71201. Tel 322-1446. Mgr W.H. Chambliss; Buyer Patricia Chambliss (Rec. & Tape RJ).

• **NEW ORLEANS (Area Code 504)**

All South Dist'g Corp., 1924 Lafayette St. Zip: 70113. Tel 522-1157. Owner & Mgr., Henry J. Hildebrand Jr.; Buyers: Singles & Tape, Elmo Sonnier; Albums, Warren Hildebrand. (Rec. D, OS & RJ, Tape D).
Rec. Labels: A&M, Abet, Althia, All Platinum, Alshire, Arctic, Athena, Avco, Bang, Bell, Bethlehem, Beverly Hills, Big Tree, Black Forum, Black Jazz, Blue Thumb, Brunswick, Buddha, CTI, Cadet, Caedmon, Calla, Canaan, Carousel, Checker, Cherie, Cherry Red, Chess, Chisa, Cobblestone, Contemporary, Crazy Cajun, Creed, Crescent, Curtom, Cyclone, D, Dakar, De-Lite, Deluxe, Deram, Dial, Dionin, Disneyland, Dooto, Dore, Dot, Era, Evolution, Excelllo, Family Prod'ns, Fantasy, Fantasy, Fontana, GWP, Galaxy, Gumble, Glade, Golden, Gold Wax, Good Time Jazz, Gordy, Gospel, Gospel Truth, Groove Merchant, Hi, Hob, Hot Wax, Im'press, Intrepid, Jamal, Jamie, Janus, Jewel, Jin, Juggernaut, Juno, Kama Sutra, Kent, Kenwood, King, Kudu, Luff, Laif, La Louisiana, Lmelight, London, MAM, Mace, Mankind, Marina, Mega, Mercury, Mister Chand, Motown, Mowest, Musicor, Nasco, Nashboro, National General, Neighborhood, Ode, Original Sound, Ovaton, PIP, Paramount, Parrot, Paula, Plains, Phil-L.A. of Soul, Philly Groove, Pickwick, Plantation, Prestige, Project 3, Prophesy, Prazz, Ranwood, Rare Earth, Respect, Richmond Treasury Series, Right-On, Ronn, Roulette, Royal American, Savoy, Scepter, Sing, Skylite, Smash, Soul, Soulmate, Specialty, Stang, Starday, Sun, Sussex, Swallow, T-Neck, TRX, Tamla, Teardrop, Threshold, Tiffany, Top & Bottom, Tribe, Tumbleweed, 20th Century, Up Front, VIP, Vanguard, Vertigo, Vibration, Vista, Wand, Wayside, Weed, Westbound, Whit, Word.
Tape lines: All lines.
Accessories: Le-Bo.

M C A Dist'g Corp., Caribe Bldg., 2475 Canal St. Zip 70119 Tel 821-5444 Sales Mgr Glen Horner, Promo Mike Scurlock (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec labels

Musical Isle of America Inc., PO Box 10235 Zip 70121. Tel 835-0379 Sales Mgr Rick Cohen (Rec. & Tape RJ).
Home office: Los Angeles, Calif. (Exec. office only)

One Stop Rec. Shop Inc., 350 S. Rampart St. Zip 70150 Tel 524-3372 Owner & Mgr Joe Assunto, Buyer Lloyd Legendre (Rec. OS).

Phonodisc Inc., 6830 Catina St. Zip 70124. Tel: 524-7240 Resident Salesman Stanley Chaison (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve

Seven B Prod'g., 715 Camp St. Zip 70130 Tel 581-4253. Owner & Pres. Joe Banashak (Rec. D).
Rec. labels: Alon, Arwood, Beautiful, Busy Bee, Capp Channel 1, Country, Foggy Mountain, Instant, Isle, Lanor, Polytex, Seven B, Silly, Soul, Sphere, Stoneham, Stoneway, Trandular, Tune-Kel, Wide World, Zonk.

Territo's, 510 Lafayette St., Gretna 70053 Tel 366-6001 Owner & Buyer Samuel C Territo (Rec. D & OS, Tape OS). (Rec. & Tape RJ as Top Rak Rec. Serv.)
Rec. labels: Ace of Hearts, Antika, Arhoolie, Artco, Cajun Classics, Cajun Jamboree, Cambridge, Charlie, Circle B, Country Blues, Dictation, Dooto, Exodus, Elm, GNP Crescendo, Jin, K-Ark, Kent, Laff, La Louisianne, Music City, Original Sound, Partee, Rachael, Raven, Rebel, Royal American, Sabre, Samter, Sarah C, Sat, Seventy 7, Shannon, Specialty, Spera, Swallow, Tomco, Vega
Accessories: CBA Essentials, Rivertone, Transcriber Top Rak Rec. Serv. (Rec. & Tape RJ). See Territo's

● SHREVEPORT (Area Code 318)

B & B Sales Inc., PO Box 7297, 211 N. Market Zip 71107 Tel 422-9382 Mgr & Buyer: Al Bell (Tape D).
Tape lines: Ampex, Capitol, Columbia, Decca, GRT, MCA, Mercury, Modern, RCA
Playback equip.: Hitachi, Mecca
Accessories: Tape carrying & storage cases (Savoy)

Stan's Rec. Serv., 728 Texas St. Zip 71102 Tel 422-7182 Owner Stanley J Lewis, Mgr Ronnie Lewis, Rec. Buyers Ronnie Lewis, Frankie Spano, Jessie Camp, Tape Buyer George Willis (Rec. & Tape D, OS & RJ).

Rec. labels: ABC, A&M, A/S, Abet, Abkco, Ace of Hearts, Agape, Ala, Alitha, All Platinum, Alston Amanda, Amaret, Angel, Anthem, Apple, Apt, Ardent, Ashley, Asylum, Atco, Atlantic, Audio Treasury, Avco Embassy, BASF, Back Beat, Bang Barnaby, Bayou, Bearsville, Bee Gee, Bell, Big Tree, Blue Note, Bluesway, Blue Thumb, Bold, Brown Bag, Brownstone, Brunswick, Brut, Buddha, CTI, Cadet, Calla, Camden, Canaan, Candy, Capitol, Capricorn, Cat, Charisma, Chart, Checker, Chelsea, Chess, Chimneyville, Chisa, Chrysalis, Clean, Clintone, Cobblestone, Columbia, Command, Cotillion, Cream, Creative Funk, Creed, Crescendo, Curtom, Cutlass, Dade, Dakar, Daybreak, Decca, De-Lite, Deluxe, Deram, Dial, Dion, Disneyland, Dooto, Dore, Dot, Douglas, Duke, Dunhill, Eastbound, Ebony Sound, Elektra, Embryo Enterprise, Entrance, Epic, Evolution, Excellio, Fame, Family Prod'n, Fantasy, Federal, Flashback, Flying Dutchman, Fontana, Fungus, GSF, Galaxy, Gamble, Glades, Glori, Goldband, Golden, Gordy, Gospel, Gospel Corner, Gospel Truth, Greene Bottle, Grunt, HSE, Harmony, Harvest, Heart Warming, Hi, Hickory, Hob, Hollywood, Horscope, Hot Wax, Impact, Imperial, Im press, Impulse, Inner City, Invictus, Island, JMI, Jame, Janus, Jay-Walking, Jet Stream, Jewel, Jim, Jin, Jolly Rogers, Just Sunshine, Kama Sutra, Kapp, Kent, Kenwood, King, Ko-Ko, Kudu, Laff, La Louisianne, Lanor, Laurie, Law-Ton, Lewis, Liberty, Light, Lionel, Little David, Living Language, London, Luna, MAM, Mandala, Mango, Mankind, Mega, Mercury, Metro-Country, Metromedia, Miki, Milestone, Millton, Modern, Money, Monument, Motown, Mowest, Mums, Muse/Onyx, Music Merchant, Muscor, Myra, Myrrh, Nasco, Nashboro, Nashville, National General, Natural Resources, Neighborhood, North Bay, Ode, Original Sound, PIP, Paramount, Parrot, Paula, Peacock, People, Perception, Philadelphia Int'l, Philips, Phil-L.A., of Soul, Philly Groove, Pickwick, Plantation, Playboy, Polydor, Poppy, Prestige, Pride, RCA, RSO, Rainbow, Randy, Ranwood, Rare Earth, Redi Soul, Red-Lite, Ref-O-Ree, Reprise, Right-On, Rocky Road, Rolling Stones, Ronn, Roulette, Royal American, Sacred, Savoy, Scepter, Seventy 7, Shelter, Shout, Signpost, Sire, Skye, Smash, Solid State, Sunday, Songbird, Songs of Faith, Soul, Sound of Memphis, Sound Stage, Specialty, Spring, Stang, Starday, Stax, Steeple Gospel, Stoneway, Stormy Forest, Sugar Hill, Sun, Sun Flower, Sussex, Swallow, TMI, Tamia, Tangerine, Target, Thomas, Threshold, T-Neck, Today, Top & Bottom, Tower, T-Rex, Trip, Truone, Tri-Us, Tumbleweed, 20th Century, Uni., United Artists, Vanguard, Verve, Vibration, Victor, Vitor, Vista, Vocalion, Volt, Wand, Warner Bros., We Produce, Westbound, Westminster Gold, Wide World, Win or Lose, Wooden Nickel, Word, World Pacific Jazz, Zodiac.

Tape lines: Abkco, Amazon, Ampex, Avco, Bold, Canaan, Cherry Red, Chisa, Dooto, Excellio, Fantasy, GRT, Galaxy, Glades, Goldband, Gospel Truth, HSE, Heart Warming, Hickory, Hob, Humorsonic, Jewel, Jim, Jin, Kent, Laff, La Louisianne, Mankind, Mega, Mercury, Modern, Motown, Mowest, Muscor, Nashboro, Orbit, Original Sound, Partee, Paula, Perception, Philips, Prestige, Rare Earth, Ronn, Savoy, Scepter, Skyline, Smash, Soul, Specialty, Steed, Stoneway, Stop, Swallow, Tamia, Today, 20th Century, Wand, Weird World, Word.
Playback equip.: Automatic Radio, Craig

Accessories: Blank loaded tape, head cleaners, storage cases (Le-Bo)

● VILLE PLATTE (Area Code 318)

Floyd's Whsle Dist. Co., PO Drawer 10, 434 E. Main. Zip 70586. Tel. 363-2184. Owner J. Floyd Soileau, Mgr. Ray Lafleur, Buyer Terry Lafleur (Rec. D, OS & E, Tape D, OS & RJ).
Rec. labels: American Playboy, Arhoolie, Bayou, Cajun Classics, Cajun Jamboree, Cariwheel, Chart, Crazy Cajun, D. Dooto, Eric, Goldband, Hickory, Jin, Laff, Lanor, Lync, Maison de Soul, Original Sound, Partee, Pickwick, Rebel, Royal American, Specialty, Springboard, Swallow, Trash Tripp.
Tape lines: Arhoolie, Crazy Cajun, D. Dooto, GRT, Goldband, Jin, Laff, Original Sound, Partee, Specialty, Swallow, Trash
Playback equip.: Hitachi, Lear Jet Stereo.
Accessories: Ampak, GRT, Le-Bo, Pfanstiehl, Seebro

MAINE

● PORTLAND (Area Code 207)

Commercial Dist., 8 Somerset St. Zip: 04101 Tel 774-5362 Owners Jack & Herbert Holmes, Mgr. V. Harry Mooradian; Buyers: Singles, Jake Rice, Albums & Tapes, Bill Trifany (Rec. & Tape D, OS & RJ).

Rec. labels: CBS, Capitol, London, MCA, MGM, Motown, RCA, UA, WEA groups
Tape lines: All lines
Accessories: Le-Bo, Recoton

East Coast Dist., 200 Anderson St. Zip 04101 Tel 772-5665 Pres.: John Jannace; Mgr. Dave Gonyer (Rec. & Tape D & RJ).

Rec. labels: ABC, A&M, Atco, Atlantic, Barnaby, Bell, Bluesway, Cadet, Capitol, Chess, Colgems, Columbia, Decca, Deram, Diamond, Dot, Dunhill, Elektra, Epic, Fantasy, Gordy, Hickory, Immediate, Imperial, Jubilee, Kama Sutra, King, Kirshner, Liberty, London, MGM, Mercury, Monument, Motown, Parrot, Philips, Plantation, Polydor, RCA, Ranwood, Reprise, Roulette, Scepter, Smash, Soul City, Starday, Tamla, Tetragrammaton, Tower, 20th Century, United Artists, Verve, Verve/Folkways, Vista, Volt, Wand, Warner Bros., World Pacific

Tape lines: A&M, ABC, Archive, Atco, Atlantic, Bang, Bell, Capitol, Columbia, Command, Decca, Deram, Dunhill, Elektra, London, MGM, Mercury, Monument, New Voice, Parrot, RCA, Reprise, Scepter, Vanguard, Warner Bros., White Whale
Playback equip.: Craig, Sony

● YORK (Area Code 207)

Reltron Dist., 1 Hilltop Dr. Zip. 03909. Tel 363-2800 Pres. & Buyer Curtice M. Ricker, VP & Mgr. Daisy D Ricker (Rec. OS & RJ, Tape D, OS & RJ).

Tape lines: Ampex, Capitol, Columbia, Command, Custom Rec'g, Decca, Dot, Dunhill, Eagle Music, Elektra, Enterprise, Epic, Fresh, GRT, London, MGM, Parrot, RCA, Reprise, US Tape Inds., Warner Bros
Playback equip.: Automatic Radio, Belair, Hitachi, Lear Jet Stereo, Masterworks, Mecca, Panasonic, RCA
Accessories: Audio Devices, Le-Bo, Savoy

MARYLAND

● BALTIMORE METROPOLITAN AREA (Area Code 301)

Ellis Dist'g Corp., 33 New Plant Court. Zip 21117 Tel 363-1212 Owner Edgar H. Ellis; Mgr.: Joe Noto, Buyer Florence Cohen (Rec. RJ, Tape D, OS & RJ).
Tape lines: All lines.
Accessories: Amberg, Le-Bo, Recoton.

M C A Dist'g Corp., 2711 Gatehouse Dr., Village of Purnell. Zip 21207 Tel 448-9300 Sales Mgr Ed Keelan, Special Projects Frank Falise, Promo Leon Stillis. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter Track
Tape lines: Same as rec labels

Mar Matic Sales Co. Inc., 1140 E. Cold Spring Ln. Zip 21239 Tel 435-1477 Cable MATIC, Pres. Maurice Sykes; VP & Sales Mgr. Joseph S. Barranco (Rec. E).
Exports only to military bases overseas.

Marshall-Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip 21215 Tel 542-7214 Owner Manny Goldberg, Mgr. Sandy Miller (Rec. D & RJ).
Rec. labels: Archive of Folk & Jazz Music, Cetra, Counterpoint, Design, Disneyland, Esoteric, Everest, Music Minus One, Pickwick, Somerset, Sunset, Unart, Up Front
Accessories: Recoton

Musical Isle of America Inc., Azar Ind'l Center, 6 Azar Court. Zip 21227 Tel 247-2221 Mgr. John Brenner. (Rec. & Tape RJ).
Home office: Los Angeles, Calif. (Exec. office only)

Musical Sales One Stop Inc., 134 W. Mount Royal Ave. Zip 21201. Tel 837-5757 Pres & Mgr. Milton Bereson, Buyers: Singles, Walter Meineke, Albums, Joe Stunett, Mike Denmark; Tape, Walter Meineke, John Langenfelder, Stan Wegerski (Rec. & Tape OS).

Seeburg Dist'g One Stop, 7251 Standard Dr., Parkway Ind'l Center, Hanover 21076. Tel 796-8950 Mgr. Diana Belint (Rec. OS).

Wollman's Music Shop, 233 S. Broadway Zip 21231. Tel 675-7990 Owner, Sharon Wollman, Mgr. Helen Wollman; Buyers: Singles, Helen Wollman; Albums, Sharon Wollman. (Rec. & Tape OS).

● COLUMBIA (Area Code 301)

Warner/Elektra/Atlantic Corp., 5575 Sterrett Pl. Zip 21043. Tel 730-1922. Sales Mgr. Joe Del Medico. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwana, Little David, Mantecore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec labels

● HAGERSTOWN (Area Code 301)

Interstate Rec. Dist. Inc., 211 S. Locust St. Zip 21740. Tel 733-1378 Owners Richard M. & Melvin C. Greenwald; Mgr. Carlton Smith (Rec. & Tape OS & RJ)

● LANDOVER (Area Code 301)

Joseph M. Zamoiski Co., 8201 Ardwick-Ardmore Rd. Zip: 20785. Tel: 322-2000 VP Irvin Gomprecht, Rec. D & Tape OS Mgr. Jerry Steinberg, Tape D & RJ & Rec. RJ Mgr. Jim Lavis, Buyers: D & RJ Singles, Joyce Heider; D Albums, Jerry Steinberg; Rec. RJ Albums & Tape Jim Lavis. (Rec. D & RJ, Tape D, OS & RJ).

Rec. labels: Abkco, Alshire, BASF, Beverly Hills, Black Gold, Brand X, Brut, Buddha, Cactus, Chapter One, Charisma, Cherish, Cherry Red, Chiaroscuro, Chicorel, Children's Recs. of America, Cinnamon, Commercial, Creative World, Crossover, Curtom, Dana, Dawn, Daybreak, De-Lite, Deram, Dictation Disc, Disneyland, Dooto, ESP-Disk', Encounter, Everest, Fiesta, 50 States, GSF, General American, Glen, Gusto, Hi, Hot Wax, JLB, JMT, Jamie/Guyden, Jed, Jubal, Juno, Kama Sutra, Kent, London, MAM, Mother, Mountain, Nationwide Sound, Oak Ridge, Orphic Epic, RIP, Palomino, Parrot, phase 4, Phi Kappa, Phil-L.A. of Soul, Pleasure, Poison Ring, Press, Red Coach, Redd Fox, Red Lite, Republic, Richmond, Royal American, Super, Shannon, Souncot, Steeple Treasury, Sugar Hill, Super K, Sussex, T-Neck, Threshold, Tifton, Top & Bottom, Tribe, Trip, Truone, UK, Vitor
Tape lines: All major lines. (SEE ADVERTISEMENT)

● RANDALLSTOWN (Area Code 301)

Coronet Music Dist. Inc., 3911 Sybil Rd. Zip 21133. Tel 655-5145. Mgr. & Buyer Sam Anoff (Rec. & Tape RJ).
Home office: Reisterstown, Md., Action Dist'g Co (Rec. & Tape D).

● REISTERSTOWN (Area Code 301)

Action Dist'g Co., 521 Main St. Zip 21136. Tel 833-2255.

Washington • Maryland Virginia • West Virginia

★ Full Line Record and
Tape Distribution
★ Complete Racking Program

★ Next Day Delivery
★ Complete Sales and
Promotion Coverage

The Jos. M. Zamoiski Co.

8201 Ardwick-Ardmore Road, Landover, Md. 20785
(301) 322-2000

JIM LAVIS, General Manager, Rack Division
JERRY STEINBERG, General Manager, Distribution Division

Owners: Sam & Mark Anoff, Leonard Radinsky; Mgr.: Sam Anoff; Buyers: Singles, Mark Anoff; Albums & Tape, Sam Anoff. (Rec. & Tape D).
Branch: Randallstown, Md., Coronet Music Dist. Inc. (Rec. & Tape RJ).
Rec. labels: Alshire, Cambria, Cordak, Crown, Custom, Disneyland, Essar, HCP, Heart Warming, Hilltop, Icepac, McMonigle, Peter Pan, Pickwick, Rocking Horse, Round Robin, Sacred, Superstar, Tornado, Vista.
Tape Lines: Alshire, Disneyland, Essar, Heart Warming, Hilltop, Pickwick.
Playback equip.: Audiovox, Mercury, Peerless, Temp-est.
Photographs: Same as playback equip.
Accessories: Amphile, Ess & Ess, Le-Bo, Sterex.

• **ROCKVILLE (Area Code 301)**

Capitol Recs., 12111 Parklawn Dr. Zip: 20852. Tel. 881-8242. (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.

• **SAVAGE (Area Code 301)**

D & H Dist'g Co., 8220 Wellmoor Court, Zip: 20863 Baltimore Tel: (301) 792-7000, Washington, D.C. Tel. (202) 953-3000. Mgr., Bud Vogt; Buyer Jack Arbesman. (Rec. & Tape D, OS & RJ).
Home office: Harrisburg, Pa. (Rec. & Tape D & RJ).
Rec. labels: American Heritage, Arco, Audio Fidelity, Berlitz, Biograph, Canaan, Concord, Connoisseur Society, County, Disneyland, Folly, Heart Warming, Increase, Jazz Archives, Jim Taylor Presents, King Bluegrass, Mr. Rogers, Old Homestead, Original Sound, Peter Pan, Rebel, Takoma, Word.
Tape lines: Berlitz, Canaan, Folly, Heart Warming, Rebel, Takoma, Word.

• **SILVER SPRING AREA (Area Code 301)**

Adelphi Recs. Inc., PO Box 288, Zip 20907. Tel. 585-0417. Owner: Harry Rosenthal; Mgr. & Buyer: Eugene Rosenthal. (Rec. D).
Rec. labels: Adelphi, Advent, Ahura Mazda, Alligator, American Heritage, Arhoolie, Bay, Bea & Baby, Blue Goose, Blues Classics, Bomp, Cur-Non, Crazy Cajun, Delmark, F&W, Folk Legacy, Folk Lyric, Good Tone, Green Tree, Herwin, Jim, Kicking Mule, La Louisianne, Living Folk, Mamlish, Muskadine, North Star, Oblivion, Old Homestead, Old Timey, Onyx, Ordinary, Piedmont, Puritan, Raglan, Riverboat, Rounder, Skyline, Swallow, Sweet Jane Ltd., Symposium, Takoma, Trix, Voyager, Yazoo.

Columbia Recs. Sales, 8720 Georgia Ave. Zip: 20910. Tel. 587-5000. Sales Mgr. George Deacon, Reg'l Promo. Mgrs.: Vernon Slaughter, Jim Zemarek; Promo. Mgrs.: Earl Rollison, Gerald Thompson. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Phonodisc Inc., 11151 Viers Mill Rd., Wheaton 20920. Tel. 946-7242. Branch Mgr. Art Gelles. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Roma, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Boston Rec. Dist. Inc., 24 Ashmont Rd., Wellesley 02181. Tel. 235-7865. Owner, Mgr. & Buyer Jerry Flatto. (Rec. & Tape OS & RJ).
Capitol Recs., 235 Elm, Dedham 02026. Tel: 329-5770. (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.
Circle Dist'g Corp. (Rec. & Tape OS). See Music Suppliers Inc.
Columbia Recs. Sales, 470 Totten Pond Rd., 4th fl., Waltham 02154. Tel. 890-3814. Sales Mgr.: George Ryan; Reg'l Promo. Mgrs.: Leonard Petze, Salvatore Ingeme; Promo. Mgrs.: Lennie Collins, Ed Hynes. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).
Dick's Rec. Co. Inc., 890 Providence Hwy., Dedham 02026. Tel: 326-8790. Owner: Richard L. Mitchell; Mgr., Richard Peach. Buyers: Singles, Richard Peach, Albums, Melvin Robrish. (Rec. & Tape OS).
Disc Dists. Inc., Hitsville of Boston, 19 Lodge Hill Rd., West Roxbury 02132. Tel: 327-1234. Owner: Jack Sager; Sales Mgr.: Frank Spellman. (Rec. & Tape D).

Rec. labels: Alithia, BASF, Bang, Berlitz, Black Forum, Black Jazz, Cookin', Cornet, Creative World, Daybreak, Dictation Disc, Fort Hill, Fungus, Gordy, Gospel Truth, Harmonia Mundi, Jean, MPS, Mister Rogers, Motown, Mowest, Natural Resources, Old Town, Ovation, Partee, Rare Earth, Respect, Shout, Soul, Spark, Sunburst, Tama.
Tape lines: Berlitz, Black Jazz, Gordy, Motown, Old Town, Ovation, Rare Earth, Soul, Tama.
Disco Inc., 339 Broadway, Everett 02149. Tel: 389-7200. Buyers: Singles, Gabriel Margolis; Albums, Fred Traub. (Rec. & Tape OS & RJ).

E-Z One Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171. Tel: 328-7900. Owner & Mgr.: Aaron H. Gross; Buyer, Robert Levin. (Rec. & Tape OS), (Rec. & Tape D & RJ as Royal Dists.).
Handleman Co., 204 New Boston St., North Woburn 01801. Tel: 935-6150. Mgr.: Donald Handleman; Buyers: Singles, Frank Levy; Albums & Tape: Donald Handleman. (Rec. & Tape RJ).
Home office: Detroit, Mich.

London Recs. New England Dist'g Corp., 180 First Ave., Needham Heights 02194. Tel: 444-3690. Mgr. Leonard Gordon; Rec. Buyer: Marc Siegel; Tape Buyer: Jack Marshall. (Rec. D, Tape D & OS).
Rec. labels: Argo, Ashley, Best, Bonus Pak, Brut, Buddha, Buena Vista, CTI, Caedmon, Candide, Chairman, Chapter One, Charisma, Chart, Cobblestone, Coliseum, Crimson, Crossover, Curtom, Das Alte Werke, Deram, Disneyland, Felsted, Hi, Hi Country, Hot Wax, Kama Sutra, Kudu, Living Language, London, London imports, L'Oiseau Lyre, Lost Nite, MAM, MOC, Metronome, Music Masters, Music Merchant, Parrot, phase 4 stereo, Press, Richmond Opera Treasury Series, SPQR, Salvation, Seville, Skye, Stereo Treasury Series, Super Majestic, T-Neck, Telefunken, Terrace, Three Brothers, Threshold, Tribe, Turnabout, UK, Vista, Vox.
Tape lines: Ampex, CTI, GRT, Project 3, Stereotape.
Accessories: Blank tape (GRT).

MCA Dist'g Corp., PO Box 249, 233 Needham St., Newton Upper Falls 02164. Tel. 244-7294. District Mgr.: Sam Mercurio; Sales Mgr.: Elgin Waters; Promo. Ron Hopkins. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.

Malco Incls. (div. of Malden Mfg. & Brush Co.), 266 Broad St., Lynn 01901. Tel: 595-7500. Gen. Mgr. A.T. Goldstein. (Rec. RJ).
Malverne Dists. Inc. of Boston, 77 Summer St. Zip: 02110. Tel: 423-3820. Mktg. Dir.: Jerry Winston; Sales Mgr. George Mull. (Rec. & Tape D).
Home office: Long Island City (New York Metropolitan Area), N.Y., Malverne Dists. Inc.
Rec. labels: Brut, Buddha, Charisma, Cobblestone, Creed, Curtom, Dial, Excello, Fontana, Kama Sutra, Kenwood, Limglight, Mercury, Nashboro, Philips, Skye, Smash, Speciality, Sussex, T-Neck, Vertigo.
Tape lines: Mercury, Nashboro, Philips, Smash, Speciality, Vertigo.
Tape lines: Mercury, Nashboro, Philips, Smash, Speciality, Vertigo.

Massachusetts Rec. Dist'g Co., 633 Massachusetts Ave. Zip 02118. Tel. 266-1002. (Rec. & Tape OS & RJ).
Music Merchants of New England Inc., 52 Cummings Park, Woburn 01801. Tel: 935-6160. Mgrs.: Howard Ring, Robert Levinson; Sales Mgr. William Gilbert. (Rec. & Tape D), (Rec. & Tape OS & RJ as Music Sales Inc.).
Rec. labels: A&M, Audio Fidelity, Bell, Bert & I, Big Tree, Black Lion, Blue Thumb, Cadet, Calla, Checker, Chess, Chiroscuro, Cream, Crunch, Dot, ESP, Evolution, Family Prod'ns, Fantasy, GRT, Grateful Dead, Increase, Jamie, Janus, Just Sunshine, King, Living Language, Mainstream, Mega, Milestone, Nonmouth-Evergreen, Muse, Neighborhood, Ode, Onyx, Original Sound, Paramount, Pathways of Sound, Philly Groove, Plantation, Post, Prestige, Project 3, Ranwood, Rocky Road, Roulette, SSS Int'l, Sire, Standard Colonial, Starday, Steed, Stereo Dimension, Sun, Sweet Fortune, Thunderbird, Trip, Tumbleweed, 20th Century, Vanguard, Westbound.
Tape lines: A&M, Dot, Fantasy, GRT, Grateful Dead, Mega, Milestone, Original Sound, Paramount, Project 3, Standard Colonial, Sun, Thunderbird, Trip, 20th Century.
Accessories: Record care equip. (Watts), blank loaded tape (Memorex).

Music Sales Inc. Tel. 935-7500. Pres. Howard Ring. (Rec. & Tape OS & RJ). See Music Merchants of New England Inc.
Music Suppliers Inc., 77 Wexford St., Needham Heights 02194. Tel. 444-9310. Pres. Harry Carter, VP Gordon Dinerstein; Buyers Vaughn Aghajanian, James Lawson (Tape D), (Rec. & Tape OS as Circle Dist'g Corp.).
Tape lines: All major lines
Accessories: Storage cases (Peerless)

New England One-Stop Rec. Dist. Inc., 290 Moody St., Waltham 02154. Tel: 894-4800. Owner: Robert A. Kallish; Mgr. & Buyer: Bill Corston. (Rec. & Tape OS).
Phonodisc Inc., 31 St. James Ave., Suite 510 Zip 02116. Tel. 426-4672. Branch Mgr.: Al Sack. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Roma, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Rand Sales Inc., 11 Columbia St., Framingham 01701. Tel. 875-4336. Owner: Thomas Plaut; Mgr. & Buyer: William Murphy. (Rec. & Tape OS & RJ).
Rounder Recs. Corp., 65 Park St., Somerville 02143. Tel. 666-1798. Owners: Ken Irwin, Marian Lightner, Bill Nowlin. (Rec. D, I & E).
Rec. labels: Advent, Ahura Mazda, American Heritage, Arch King, Bay, Big Star, Biograph, Blue Flame, Blue Goose, Boogie Disease, Certified, Collector, Country Life, County, Crazy Cajun, Curton, Davis Unlimited, Earl Robinson, Elephant, F&W, Folkways, Fortune, Fretless, Front Hall, GHP, Galax, Goldband, Greene Mountain, Historical, JEMF, Jaly, Jessup, Jewel, King Bluegrass, L&H, Lemco, Leo, Library of Congress, Lightning Ex-

press, Longhorn, Lucas & Harmon, MBA, Mastertone, Mayland, Meadowlands, Melodeon, Melody, Mill City, Muskadine, Old Homestead, Palomino, Philo, Pine Mountain, Pine Tree, Princess, Prize, Puritan, RBF, Revonah, Rmrock, Rome, Rounder, Rural Rhythm, Sequatchie, Skyline, Swallow, Swallowtail, Sweet Jane, Takoma, Tennvale, Traditional, Tune, Trix, Union Grove, Veteo, Wango, Yazoo.

Rec. labels imported: Blues Beacon, Paltram, Roots, Truth (Austria); Lazy (France); Folk Variety (Germany); Flyright, Leader, Red Lightnin', Syndicate Chapter, Traler (UK).

Rec. labels exported: Rounder.
Royal Dists., 96 Sagamore St., North Quincy 02171. Tel: 328-1822. Owner & Mgr.: Aaron H. Gross. (Rec. & Tape D & RJ), (Rec. & Tape OS as E-Z One Stop Rec. Serv. Inc.).
Rec. labels: Contessa, Crown, Custom, Mother Goose, cut-outs, overstocks.
Tape lines: Clair 30, Modern.
Accessories: Le-Bo.

Seeburg Dist'g One Stop, 40 Teed Dr., Randolph 02368. Tel. 961-4150. Pres.: Edward F. Claffey; Buyer Leo Kricorian. (Rec. OS).

Warner/Elektra/Atlantic Dist'g Corp., 282 Mystic Ave., Medford 02155. Tel. 391-5600. Mgr. Don Dumont (Rec. & Tape D).
Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Mantecore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: same as rec. labels.

• **FALL RIVER (Area Code 617)**

Record Sales, 1 West St. Zip: 02720. Tel. 676-1059. Owner: Samuel S. Attenberg; Mgr. Joan Grow, Buyers S. Attenberg, J. Grow. (Rec. D & E).
Rec. labels: Archive of Folk & Jazz, Bert & I, Concert-Disc, Counterpoint, Disneyland, Everest, Olympic, Peniod, Sine Qua Non, Tradition, Turnabout, Vanguard, Vox.

• **LOWELL (Area Code 617)**

Grzyb Rec. Dist. Co. Inc., 30 Burgess St. Zip 01852. Tel. 458-2148. Owner, Mgr. & Buyer: Edward Grzyb. (Rec. & Tape D, OS & RJ).
Rec. labels: Almar, Archer, Bel-Aire, Cadet, Chicago, Colonial, Data, Delta, Dyno, Eastwind, Eurotone, Fiesta, Gabriel, Goodwill, Goral, Halo, IRM, Jay Jay, Jolly J's, Kay, Kerebo, L-Kay, Le Mans, MGM, Ram, Rave, Request, Rex, Rise, Rola, Scibe Bros., Sounds, Spectrum, Starr, Steljo, Stella, Studio 5, Sure, Usana, WAM, YAR.
Tape lines: Almar, Archer, Bel-Aire, Cadet, Chicago, Colonial, Delta, Dyno, Eastwind, Fiesta, Goodwill, Goral, Halo, IRM, Jay Jay, Kerebo, L-Kay, Le Mans, Request, Rex, Rola, Sounds, Starr, Steljo, Stella, Studio 5, Sure, Usana, WAM, YAR.

• **MILLBURY (Area Code 617)**

R & R Recs., 4 Upton St. Zip 01527. Tel. 755-9343. Mgr. & Buyer: Roger Cofsky. (Rec. D).

• **NEW BEDFORD (Area Code 617)**

Penco Rec. Co., 428 Wood St. Zip 02745. Tel. 995-0595. Owners: Francisco A. Penha, Americo Alfonso, Mgr. Francisco A. Penha. (Rec. & Tape I & E).
Rec. labels imported: Alvorada, Belter, Clave, Estudio, Lisboa, Odeon, Ofir, Orfeu, Rapsodia, Telectra (all Portugal).
Tape lines imported: Alvorada, Coimbra, Estudio, Lisboa, Ofir, Orfeu, Rapsodia (all Portugal)
Exports: Pre-recorded tapes.

• **SHREWSBURY (Area Code 617)**

Music Machine, PO Box 262. Zip 01545. Owner Paul Brough, Mgr. & Buyer M. Faddoul. (Rec. & Tape OS).

• **SPRINGFIELD (Area Code 413)**

MCA Dist'g Corp., 31 Elm St. Zip 01103. Tel. 732-6219. Sales Mgr. Harry Borelli, Promo. John Allen. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels

• **WEBSTER (Area Code 203)**

Gay Time Rec. Dist., Box 381, 28 Harris St. Zip 01570. Tel. 935-5172, 943-5357. Owner: Edward J. Wojciechanski. (Rec. & Tape D).
Rec. labels: Ampol, Bel-Aire, Chicago, Data, Delta, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rm, Rola, Sound, Starr, Steljo, WAM.
Tape lines: Ampol, Bel-Aire, Chicago, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rm, Rola, Sound, Starr, Steljo, WAM

MICHIGAN

• **CHARLOTTE (Area Code 517)**

Martens Mobile Rec. Serv., 2256 W. Lawrence Zip 48813. Tel. 543-3313. Owner: Charles Martens. (Rec. OS & RJ).

• **DEARBORN (Area Code 313)**

Radio Frank Inc., 14422 Michigan Zip 48126. Tel. 584-6880. Owner: F.M. Neckrock, Mgr. W.F. Neckrock, Buyers: W.F. Neckrock, J.R. Roe. (Tape D & OS).
Tape lines: A&M, Ampex, Atlantic, Capitol, Colonial,

Columbia, Fiesta, GRT, Gross, Liberty, Motown, RCA, Reprise, Scepter, United Artists, Warner Bros.
Playback equip.: Automatic Radio, Cartapes, Clarion, Craig, Electrophonic, Croc, Lloyds, Motorola, Muntz, RCA, Ranger, Sharp, Sony, Tenna.
Accessories: Head cleaners (Radio Frank); storage cases (Amberg, Le-Bo). Service.

● **DETROIT METROPOLITAN AREA**
(Area Code 313)

A B C Rec. & Tape Sales, 14300 Puritan, Zip: 48227. Tel: 272-6620. Mgr.: Dave Lasher. (Rec. & Tape OS & RJ). Home office: Seattle, Wash. (Rec. & Tape D & RJ).
 Ami Dist. Corp., 17337 Lahser Rd. Zip: 48229. Tel: 255-2520. Owners: Harry Manooogian, Carl Mooradian, Bernard Schwartz. Mgr.: Harry Manooogian; Buyers: Singles, Harry Manooogian; Albums, Harry Manooogian, Carl Mooradian. (Rec. & Tape D).
Rec. labels: Ala, Audio Fidelity, Avco, Aware, Brunswick, BumpShop, Caedmon, Colonial, Conversa-Phone, Dana, Eastbound, Fantasy, Fiesta, GM, GRC, Golden, Gospel Truth, Grateful Dead, Groove Merchant, Jay Jay, Just Just Sunshine, LMI, Laff, Light, Milestone, Monitor, Muse, Myrrh, Nine, Old Town, Onyx, Palladium, Prestige, Project 3, Respect, Standard, Standard Colonial, Sunshine, Sussex, TCB, 20th Century, Westbound, Yoga for Life.
Playback lines: Ala, Audio Fidelity, Avco, Aware, Brunswick, Colonial, Conversa-Phone, Fantasy, Fiesta, GRC, Grateful Dead, Groove Merchant, Jay Jay, Light, Monitor, Muse, Nine, Old Town, Onyx, Palladium, Prestige, Standard, Sussex, 20th Century.
Accessories: Memorex.
 Angott Rec. & Tape Sales, 2616 Puritan St. Zip: 48238. Tel: 341-7053. Owners: Ron Rogers, Allen Walker. Rec. Mgr. & Buyer: Ron Rogers. (Rec. OS, Tape D, OS & RJ).
Playback lines: All lines.
Accessories: Le-Bo.
 Arc Jay Kay Dist'g Co. (div. of Handleman Co.), 2211 W. Edsel Ford Fwy, Zip: 48208. Tel: 361-5500. Mgr. & Albums Buyer: Tom Schlesinger; Singles Buyer: Gil Roberts. (Rec. & Tape D).
Rec. labels: A&M, Abkco, Accent, Aero Space, Afinity, Agape, Ala, All Platinum, American Variety, Ankh, Arc Lark, Ariel, Ashley, Astroscope, Athena, Audio Fidelity, Avco, Aware, BASF, Bach Guild, Bang, Bell, Bethlehem, Beverly Hills, Big Tree, Black Forum, Black Jazz, Blue Thumb, Bluff City, Bold, Bountiful, Bridge, Bright Orange, Brunswick, Brut, Buddha, BumpShop, CTI, Cadet, Cadet/Concept, Can-Base, Cardinal, Carole, Cat, Celebrity, Chapter One, Charisma, Chart, Checker, Cherio, Chess, Children's Recs. of America, Chumley, Cinnamon, Citation, Cobblestone, Coliseum, Column, Corn, Creative World, Crescendo, Crested Butte, Cross-over, Crunch, Curtom, Dakar, Darnel, Daybreak, DeLite, Lite, Deluxe, Deram, Dial, Dixieland Jubilee, Dore, Dot, Eastbound, Elm, Era, Everyman, Evolution, Family, Famous, Fantasy, Fiesta, Flashback, Fontana, GM, GNP, GRC, GSF, Glades, Gordy, Granite, Grant, Grateful Dead, Grecophon, Hi, Hob, Hollywood, Hot Wax, JMI, Jane, Janus, Jay Jay, Jay-Walking, Just Sunshine, Kama Sutra, Karen, Kef, Kent, King, Kudu, Laff, Laurie, Lmelight, Living Language, London, Luna, MAM, Magic City, Mandala, Master 5, Mega, Mercury, Metronome, Milestone, Motown, Mowest, Mpingo, Mr. Chand, Mr. G, Mr. Recs., Mr. Rogers, Mr. Soul, Music Merchant, Musicor, Nashville, Natural Resources, Nectar, Neighborhood, Nemo Express, Noreast, Now, Ode, Original Sound, Orphic Egg, Ovation, Paramount, Parrot, Passport, Perception, Phillips, Philly Groove, Phonogram, Pied Piper, Plain Talkin', Plantation, Playboy, Poison Ring, Post, Powerhouse, Prestige, Project 3, RTV, Ranwood, Rare Earth, Red Coach, Richmond, Right-On, Roadshow, Rocky Road, SSS Int'l, Salvation, Scepter, Shannon, Shout, Silhouettes in Courage, Sire, Skye, Smash, Solid Gold, Soul, Soul Dimension, Spark, Spear, Stang, Starday, Steed, Stereo Dimension, Stereo Treasury Series, Sun, Sussex, Sweet Fortune, TK, T-Neck, Tamla, Tara, Target, Temponic, Threshold, Thunderbird, Toast, Today, Trip, Tri-us, Tumbleweed, Turbo, 20th Century, UK, Valberst, Vanguard, Vertigo, Vibration, Vintage, Wand, Warlock, Westbound, Zanzee.
Playback lines: A&M, Abkco, Accent, Ala, American Variety, Ampex, Ariel, Avco, Black Jazz, Bold, Bright Orange, CTI, Cadet, Cadet/Concept, Carole, Cat, Celebrity, Checker, Cherio, Chess, Citation, Crescendo, Crossover, Dial, Dixieland Jubilee, Eastbound, Fontana, GNP, Glades, Grateful Dead, Hob, JMI, Janus, Jay Jay, Jay-Walking, Kent, Kudu, Laff, Lmelight, Living Language, Mega, Mercury, Metronome, Mr. Chand, Mr. Soul, Musicor, Now, Ode, Original Sound, Ovation, Plain Talkin', Phillips, Phonogram, Project 3, Red Coach, Salvation, Scepter, Smash, TK, Target, Thunderbird, Trip, 20th Century, Valberst, Vertigo, Vintage, Wand, Westbound.
 Cadet Dist. Co. Inc., 13380 Capitol Ave., Oak Park 48237. Tel: 548-3171. Owners: Harry & Isadore Levin; Sales Mgr.: Joe Sterns; Buyer: Leo Cheslak. (Rec. & Tape D & OS). (Rec. & Tape RJ as Cornell Recs. Inc.).
Rec. labels: Contemporary, Derry, Dooto, Drummond, Good Time Jazz, Laff, MF, Speciality, Sun.
Playback lines: A&M, Ampex, Capitol, Columbia, GRT, MCA, Motown, RCA, United Artists, WEA.
Playback equip.: Belair.
Accessories: Storage cases (Amberg, Le-Bo).
 Capitol Recs., 550 E. Mandoline St., Madison Heights 48071. Tel: 583-9600. (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
Playback lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.
 Columbia Recs. Sales, 24681 Northwestern Hwy., Suite 32, Southfield 48075. Tel: 354-0470. Sales Mgr.: John Kotecki; Reg'l Promo, Mgr. Bill Craig; Promo. Mgrs.: Ron Douglas, Russ Yerge. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Har-

mony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rok, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Playback lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).
 Consolidated One-Stop Inc., 13254 Linwood Ave. Zip: 48238. Tel: 865-8665. Owner: Thomas G. Mutter, Rec. Mgr.: Thomas G. Mutter; Tape Mgr. Betty Finch, Buyers: Singles & Albums, Thomas G. Mutter, Dick Dunkle; Tape, Betty Finch. (Rec. & Tape OS).
 Cornell Recs. Inc. (Rec. & Tape RJ). See Cadet Dist. Co. Inc. Fortune Recs., 3942 Third, Zip: 48201 Tel: 833-5383
 Owner: Jack Brown. (Rec. E).
 Handleman Co., 670 E. Woodbridge St. Zip: 48226 Tel: 961-9565. Pres.: David Handleman, Mgr. John Kaplan; Buyers: Singles, Jerry Adams, Rose Boyko, Al-bums, John Kaplan, Jerry Adams; Tape, John Kaplan, Jerry Adams, John Ellis. (Rec. & Tape RJ).
Branches: Los Angeles, Calif., Denver, Colo., Miami, Fla., Atlanta, Ga.; Chicago, Ill.; Boston, Mass.; Kansas City, Mo.; Edison, N.J.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Pittsburgh, Pa.; Memphis, Tenn.; Dallas, Houston, Tex.; Alexandria, Va.; Seattle, Wash
Int'l branches: Canada—Calgary, Alta., Moncton, N.B., Toronto, Ont.; Montreal, P.Q.
 Joyline Rec & Tape Dist. Inc. Tel: 584-1260/0535. Mgr. & Buyer: Jay Kravetz. (Rec. & Tape OS & RJ). See Record Dist'g Corp.
 MCA Dist'g Corp., 436 W. Columbia, Zip: 48211 Tel: 964-4433. Sales Mgr. Pete Gidion; Promo. Mike Gleason, Special Projects, Dick Williams. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter. Track
Playback lines: Same as rec. labels.
 M V C Dist'g Corp., 33026 Capitol, Livonia 48150 Tel: 261-8650. Pres.: D.D. Merry, Mktg. Mgr. S R Wagler, Buyer: A. Zaremba (Tape D), (Tape E as Sicom Electronics Corp.).
Playback lines: Encore, MVC Stereo, Pieces-of-Eight.
 J L Marsh Inc (div. of Pickwick Int'l Inc.), 1401 E Lincoln Ave., Madison Heights 48071 Tel: 398-0400 Mgr. Jim Merydyk; Buyer: Phyllis Radzon. (Rec. & Tape OS & RJ).
Home office: Minneapolis, Minn
 Martin & Snyder One Stop, 8880 Hubbell Ave Zip: 48228. Tel: 272-7900. Pres. Chet Kajeski; Mgr. & Buyer: Joe Ginter. (Rec. OS & RJ, Tape OS). (SEE ADVERTISE-
 MENT
 Merit Dist. Inc., 15780 Schaefer Hwy. Zip: 48227. Tel: 272-8390. Owner: John H. Schlee; Mgr. & Buyer: Larry Rochon. (Rec. & Tape D).
Rec. labels: A&M, All Platinum, Berlitz, Black Forum, Black Gold, Black Jazz, Buena Vista, Brown Dog, Dearborn, De-Lite, Disneyland, Gang, Gordy, Guzman, Hob, Jamie, Listen & Learn, Mainstream, Motown, Mowest, Mr. Rogers, Natural Resources, IX Chains, Ode, Ovation, Phil-L.A. of Soul, Rare Earth, Red Coach, Roulette, Skye, Soul Steno-Disc, Tamla, Top & Bottom, VIP,

Vigor, Vista.
Playback lines: A&M, Black Jazz, Dearborn, Gordy, Motown, Mowest, Ode, Ovation, Rare Earth, Soul, Tamla.
Photographs & playback equip.: Panasonic.
Accessories: Amberg (cases), Capitol (blank tape), Clean Sweep, Esmond (cases & prods.), Ess & Ess (cases), Fidelitone (needles), Frank Wire Prods., Freedman Aircraft, Le-Bo, Lu Van (cabinets), Mallory (duracell batteries), Memorex (blank tape), Metro (tape cases & prods.), Mura (microphones), Reco (carrying cases), Rotographic (LP savers), Savoy (cases), Scotch (tape prods.), Seebro (wire racks), Sonic (headphones).
 Music Trend of Detroit, 24611 Crestview Court, Farmington 48024. Tel: 474-0300. Owner, Mgr. & Buyer Eugene L. Silverman. (Rec. & Tape D).
Rec. labels: A&M, Abet, BASF, Billingsgate, CTI, Cadet, Cadet/Concept, Checker, Chess, Contemporary, Creed, Disneyland, Exello, Good Time Jazz, Gusto, Hob, Increase, Janus, Kenwood, Kudu, Mace, Magic City, Mankind, Mega, Nashboro, Ode, Trip, Turnabout, Vista, Vox, Wand
Playback lines: A&M, Abet, BASF, CTI, Cadet, Cadet/Concept, Checker, Chess, Creed, Exello, GRT, Hob, Increase, Janus, Kenwood, Kudu, Mankind, Mega, Nashboro, Ode, Trip, Wand
Playback equip. & phonographs: Sharp
Accessories: Blank tape (BASF, Scotch), tape cases (Ess & Ess Metro). (SEE ADVERTISEMENT)
 Phonodisc Inc., 24123 Greenfield Rd., Suite 208, Southfield 48075 Tel: 577-3818, 444-1698 Branch Mgr. Doug Cordes. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.
 Record Dist'g Corp., 14643 Joy Rd Zip: 48228, Tel: 584-7484. Owner & Buyer Armen Boladian Mgr. Bernie Mendelson (Rec. & Tape D). (Rec. & Tape OS & RJ as Joyline Rec & Tape Dist. Inc.)
Rec. labels: Eastbound, Nashboro, SSS Int'l, Savoy, Sun, Westbound.
Playback lines: Ampex, Eastbound, GRT, Savoy, Sun, Westbound
 Robertson Rec Del. Co., 26820 W Seven Mile Rd. Zip: 48240. Tel: 535-9200. Owner & Mgr. Thomas A. Robertson. (Rec. & Tape OS), (also Rec. & Tape OS as Limited One Stop)
 S D C Dist. Co., 4032 Kendal, Zip: 48238 Tel: 869-3554, 935-2547 Gen. Mgr. John S. Pryor; Promo.: Mike Paternoster, Dennis Talley, Tony Newton. (Rec. D).
Rec. labels: Bernard, Big Mack, Column, Dole, Flame Arrow, Gospel Clef, Heavy Hank, Media-Expo, Movement, New Demission, Stag.
 Sicom Electronics Corp. (Tape E). See MVC Dist'g Corp., Simpson's Whole Inc., 16540 James Couzens Fwy. Zip: 48221. Tel: 341-1885. Sales Mgr. Thomas Jackson. (Rec. OS & RJ).

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Sixtoe Dist'g Co., 15186 W. Eight Mile Rd., Oak Park 48237. Tel: 547-7200. Owner: Jack Millman, Mgr. & Buyer. Lynda Millman. (Rec. D & OS).

Rec. labels: A-1, Alithia, All Platinum, Babylon, Black Gold, Blue Candle, Bold, Cat, Chain, Dash, De-Lite, Dig, Drive, GSF, Glades, Humorous, Jewel, MF, Mainstream, Master 5, Marathon, Paula, Rainy Wednesday, Red Coach, Redd Fox, Ronn, Seventy 7, Sixtoe, Soul Power, Springboard, Stang, Turbo, Up Front, Vibration, Weird World.

Tant Ents. Rec. Div., 40301 Fairway Dr., Northville 48167. Tel: 349-0425, 863-2665. Owner & Mgr. Billie Thomas; Buyer. Ellen Thomas. (Rec. D).

Rec. labels: Adelphi, Alligator, Archive of Folk & Jazz, Arhoolie, Audiophile, Bandstand, Big Band Archive, Big Star, Biograph, Birch, Bix Lives, Blackbird, Blue Flame, Blue Goose, Blues Classics, Blues on Blues, Bountiful, Broadway, By Gone, Cetra, Chairman, Christian Faith, Cinema, Command Performance, Counterpoint, Country Loon, County, Delmark, Dogwood, ESP, Esoteric, Everest, Everest Classical, Extreme Rarities, First Time, Folk Legacy, Folk Lyric, Forsgate, Fortune, Fox, Genesis, Golden Era, Grey/Christian, Herwin, Historical, Home-spun, India Navigation Co., Indian House, Jaylin, Jazz Archives, Jazz Treasury, Jazzum, Jeep, Jim Taylor Presents, Jolson Society, King Bluegrass, King of Swing, Klavier, Lemco, Mainman, Mamlash, Mark 56, Mastertone, Melodeon, Memory, Merry Makers, Month-Evergreen, Music for Collectors, New Orleans, Oblivion, Okidoke, Old Homestead, Old Timey, Olympic, Origin Jazz Library, Orion, Outhouse, Pelican, Perrod, Peter Pan, Philo, Phoenix, Piedmont, Pine Tree, Puritan, QCA, Radix, Radio, Radio Archives, Radiola, Rebel, Revelation, Rimrock, Rite, Riverboat, Rounder, Sackville, Scala, Scholastic, Sing, Skylite, Sound Effects, Sounds, Sounds of Swing, Spavey, Startone, Stinson, Strata-East, Sunbeam, Swing Era, Symposium, Takoma, Testament, Tom, Torrington, Tradition, Trix, Tulip, Vetco, Voyager, Yazoo, Yorkshire, Zap

United One Stop (Rec. & Tape OS). See Robertson Rec. Del. Co.

Warner/Elektra/Atlantic Corp., 17500 Northland Park Court, Southfield 48075. Tel: 354-2020. Sales Mgr.: Stan Byrd. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillon, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros

Tape lines: Same as rec. labels.

● FREELAND (Area Code 517)

Mobile Rec. Serv. Co., 330 S. Second St. Zip 48623. Tel: 695-5787. Mgr. David Coy. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).

● GRAND RAPIDS (Area Code 616)

Biehn Bros. Dist'g Co., 505 Jefferson SE. Tel: 774-9444. Owner Lawrence H. Biehn, Buyer: Thomas P. Biehn. (Rec. OS & RJ).

Kent One-Stop, 41 S. Division Ave. Zip 49502. Tel: 459-4549. Owner: William Van Gessel; Mgr. & Buyer: Tom Bowles. (Rec. & Tape OS).

Monroe Dist'g Co. Inc., 2431 Clyde Park SW. Zip: 49509. Tel: 241-6471. Owner: Herman Rubin, Mgr. & Buyer: Alan Rubin. (Rec. & Tape RJ).

● KALAMAZOO (Area Code 616)

La Val Rec. Dist., 226 N. Burdick St. Zip 49006. Tel: 342-5328. Owner: Vic La Val; Mgr. & Buyer: Vincent Taylor. (Rec. D).

Rec. labels: Ball, Bay Tone, Boss, Comedian, Dooto, Funky Finger, Funny, La Val, Luck, Partee, T&L, Trash, Vic, Weird World.

● MOUNT MORRIS (Area Code 313)

Olenik Tape Co., PO Box 207, Zip: 48458. Tel: 686-9644. Owner & Buyer: Nicholas Olenik. (Tape D).
Tape lines: Deadwood.

● NEW HAVEN (Area Code 513)

Music City Dist. Inc., 56830 North Ave. Zip: 48048. Tel: 749-5182. Pres.: Lawrence Lick, Mgr. Jerry Garke. (Rec. & Tape D).

Rec. labels: Billie Fran, Capa, Caravan, Cathay, Chi Ro, Cupid, Express, Fun, Fun-ny, IRM, Keepsake, Longhorn, Lusty, Nugget, Partee, Rebel, Rice, Risque, Sims, Sincere, Sound, Stop, Taurus, Trash, Universal Sound, Varsity, Wayside, all polka labels.

Tape lines: Cupid, Dyno, Ethnic, IRM, Jay Jay, Keepsake, Rim, Sound, Trash, Universal Sound, all polka lines.

MINNESOTA

● MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Brown Bros. Inc., 2321 Washington Ave. N., Minneapolis 55411. Tel: 522-6648. Owner & Mgr.: Raymond W. Brown; Buyer: Richard E. Brown. (Rec. OS).

Capitol Recs., 4010 W. 65 St., Suite 207, Edina 55435. Tel: 927-4522. (Rec. & Tape D).

Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodyva/Angel, Seraphim, Shelter.

Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodyva/Angel, Shelter.

Columbia Recs. Sales, 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 920-8655. Sales Mgr.: Bob Jamieson; Promo. Mgrs.: Nathan Wolk, Timothy Kehr. (Rec. & Tape D).

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-

Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophecy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall

Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Dart Recs. Inc., 730 Lyndale Ave. N., Minneapolis 55411. Tel: 374-3420. Pres. Dick Daly; VP. Alex Allan, Buyers Singles, Irv Gorsen, Albums & Tape, Joel Coryell. (Rec. & Tape OS & RJ).

Arthur Fulmer, 633 Eighth Ave. N., Minneapolis 55411. Tel: 332-2521. Mgr. Wendell Keith. (Tape D & I).
Home office: Memphis, Tenn.

Distributes and imports all major lines

Playback equip.: Arthur Fulmer, Stereonic.

Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Pres. Daniel Heilicher; Mgr. Gene Patch; Promo.: Gary Diamond; Buyers: Singles, LuDahc; Albums, Bill Swearingen. (Rec. & Tape D), (Rec. & Tape OS & RJ) as J. Marsh Inc.).

Branches: Miami, Fla.; Heilicher Bros. of Florida (Rec. & Tape D & OS); Chicago, Ill.; Heilicher Bros. of Chicago (Rec. & Tape D); St. Louis, Mo., Commercial Music Co. (Rec. & Tape D); Dallas, Tex.; Heilicher Bros. of Texas (Rec. & Tape D & OS).

Rec. labels: AJ, A&M, Abkco, Ala, Argo, Audio Fidelity, Audio Treasury, Avant Garde, Avco Embassy, Aware, BASF, Backbeat, Bang, Bell, Beverly Hills, Big Tree, Billingsgate, Black Gold, Black Jazz, Bluesway, Blue Thumb, Bold, Brut, Buddha, CTI, Cadet, Cartwheel, Charisma, Chart, Checker, Chess, Chisa, Cinnamon, Citation, Cobblestone, Coliseum, Command, Conversa-Phone, Creative World, Creed, Crested Butte, Crunch, Cutom, Dana, Daybreak, De-Lite, Deram, Dial, Dore, Dot, Duke, ESP-Disk, Eastbound, Encounter, Era, Evolution, Family Prod'ns, Fantasy, Fontana, GMI, GNP, GRC, GRT, GSF, Galaxy, Glades, Golden Crest, Good Medicine, Gordy, Gospel, Grateful Dead, Greene Bottle, Hi, Hob, Hot Wax, Impulse, Increase, JEM, JMI, Janus, Jay-Walking, Jewel, Just Sunshine, Kama Sutra, Kent, Kenwood, Kudu, Lighthouse, Living Language, L'Oiseau Lyre, London, MAM, MSP, Mace, Mainstream, Man-kind, Maple, Master 5, Mega, Mercury, Metronome, Milestone, Motown, Mowest, Muse, Muscor, Nashboro, Neighborhood, IX Chains, Oblivion, Ode, Ollie, Onyx, Ovation, PIP, Paramount, Parrot, Passport, Paula, Peacock, Perception, Philips, Philly Groove, Plantation, Playboy, Prestige, Project, RTV, Ralton, Ram, Ranwood, Rare Earth, Red Coach, Rocky Road, Roulette, Royal American, Scepter, Shout, Sire, Smash, Soma, Songbird, Soul, Sparks, Spear, Specialty, Stang, Steed, Sun, Sussex, Sweet Fortune, Symposium, Syntonic, T-Neck, Takoma, Tamla, Tara, Telefunken, Temponic, Thimble, Thistle, Threshold, Thunderbird, Today, Trip, 20th Century, Turbo, Vanguard, Vertigo, Vibration, Virgo, WIL-Song, Wand, Westbound, Westminster Gold.

Photographs: Audiovox, BSR, Craig, Glenburn/ McDonald, Hitachi, Lloyds Electronics, Panasonic, Peerless, Sanyo, Soma, Superscope, Weltron.

Accessories: Amberg Film, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma.

Jim's Rec. Shop, 1724 University Ave., St. Paul 55104. Tel: 646-3357. Owner & Buyer: James Christensen. (Rec. OS).

Lieberman Ents. Inc., 9549 Penn Ave. S., Minneapolis 55431. Tel: 888-5521. Owner: David Lieberman; Buyers: Singles, Larry Rueggeme; Albums & Tape, Sylvester Vanyo. (Rec. & Tape RJ).

Branches: Chicago, Ill. (Rec. & Tape RJ); Omaha, Neb. (Rec. OS); Oklahoma City, Okla. (Rec. RJ).

M C A Dist'g Corp., 4725 Olson Memorial Hwy., Minneapolis 55422. Tel: 545-4947. Sales Mgr.: Jerry Bix; Promo.: Wes Hayne. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter. Track.
Tape lines: Same as rec. labels.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Pres. Amos Heilicher; Sales Mgr.: Gene Patch; Ops. Mgr.: Mammy Swatez; Buyers: Singles, Tom Prenevost; Albums, Bob Dahle. (Rec. & Tape OS & RJ). (Rec. & Tape D as Heilicher Bros. Inc.).

Branches: Phoenix, Ariz.; Burlingame (San Francisco & Bay Area), Los Angeles, Calif.; Denver, Colo., Miami, Fla.; Atlanta, Ga.; Honolulu, Hawaii; Chicago, Ill.; Des Moines, Iowa; Kansas City, Kan.; Detroit, Mich.; St. Louis, Mo.; Dallas, Tex., Seattle, Wash.

Phonodisc Inc., 6150 Briardale Court, Fridley 55421. Tel: 335-4343. Resident Salesman: Pete Velsler. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Re-Mark-Co. (Jerry's All Rec.), 2444 Cavell Ave. S., Minneapolis 55426. Tel: 545-1211. Owner: J.L. Goldstein; Mgr. & Buyer: Joan Y. Ostrin. (Rec. & Tape D, OS & RJ).

Distributes cut-outs, overstocks & promotional material.

Select-O-Rax Inc., 6304 W. Lake St., Minneapolis 55416. Tel: 927-8788. Owners: Eugene C. & Joyce D. Finch; Gen. Mgr.: Shirley M. Shaw; Buyers: Lynne Shaw, Mikie Meyer. (Rec. & Tape D & RJ).

Rec. labels: Arhoolie, Blue Goose, Mill City, Ovation, Sweet Jane Ltd., Takoma, Yazoo.

Tape lines: All lines.

Accessories: Watts.

Warner/Elektra/Atlantic Corp., 5001 W. 78 St., Bloomington 55437. Sales Mgr.: Al Abrams. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillon, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin.

Warner Bros.
Tape lines: Same as rec. labels

MISSISSIPPI

● CLARKSDALE (Area Code 601)

Sound Center Inc., 121 E. Second St. Zip 38614. Tel: 627-1784. Owner & Buyer: J. Jay Harris, Mgr. Jimmy Harris. (Rec. & Tape OS).

Branches: Cleveland, Vicksburg, Miss.

● CLEVELAND (Area Code 601)

Sound Center Inc., Western Plaza Zip 38732. Tel: 846-7451. Mgr.: Fred Rogers. (Rec. & Tape OS).
Home office: Clarksdale, Miss.

● GULFPORT (Area Code 601)

Gulf & Southern Rec. Dist., 2415 31 St. Zip 39501. Tel: 864-1044. Owner: Stan Siedler, Mgr. Lloyd Linville, Buyer: Darlene Park. (Rec. & Tape OS & RJ).
Branch: Jacksonville, Fla.

● VICKSBURG (Area Code 601)

Sound Center Inc., 1405 Washington St. Zip 39180. Tel: 638-7781. Mgr. John Brown. (Rec. & Tape OS).
Home office: Clarksdale, Miss.

MISSOURI

● KANSAS CITY (Area Code 816)

Choice Rec. Dist., 321 1/2 Southwest Blvd Zip 64108. Tel: 421-2540. Owner: Mildred S. Davidson, Mgr. Harold Hassler. (Rec. & Tape D), (Rec. & Tape OS as Davidson's One Stop).

Rec. labels: Alithia, Brunswick, Chalet, Dakar, Excellio, Jewel, Kent, Millton, NSD group, Nashboro, Paula, Ronn, SSS Int'l group, Spindle, Sun, Truene, Whit.

Tape lines: Ala, Kent, Laif, Modern, Sun
Accessories: Fidelitytone, Le-Bo

Concepts & Promos. for the Music Ind. Inc., 202 W. Third St. Zip 64105. Tel: 474-5670. Pres. S.H. Laner, Exec VP & Buyer: A D Priore. (Rec. RJ, Tape D & RJ).

Tape lines: Altone, Country Road, Nashville Sound
Accessories: Duotone, Midland, Mr. Tape, Peerless, Veritas.

Davidson's One Stop, 321 Southwest Blvd. Zip 64108. Tel: 842-5220. Mgr.: Mildred S. Davidson. (Rec. & Tape OS), (Rec. & Tape D as Choice Rec. Dist.).

Handleman Co., 1125 Salme St., North Kansas City 64116. Tel: 421-0135. Mgr., Albums & Tape Buyer: Arnie Gross; Singles Buyer: Brenda Cates. (Rec. & Tape RJ).

Home office: Detroit, Mich.
Kansas City News Dist., 4231 E. 75 Terr. Zip 64132. Tel: 361-3300. Mgr. & Buyer: Allan Levy. (Rec. & Tape OS & RJ).

M C A Dist'g Corp., 1700 Wyandotte. Zip 64108. Tel: 471-4030. Sales & Promo.: Matt Keating. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter, Track
Tape lines: Same as rec. labels.

Musical Isle of America Inc., 1800 Truman Rd. Zip 64127. Tel: 221-6965. Mgr.: Tony Burasco. (Rec. & Tape OS & RJ).

Home office: Los Angeles, Calif. (Exec. office only).
National Auto Sound Inc., 7540 Manchester Trafficway Zip 64132. Tel: 523-7206. Pres.: Carl Galler. (Tape D).

Home office: Shawnee Mission, Kan. (see for prod. distributed).

Seeburg Dist'g One Stop, 1601 Forest Ave. Zip: 64108. Tel: 421-4570. Mgr.: Ella Webb. (Rec. OS).

Windy Dist. Co. Inc., PO Box 285, 710 W. Sixth St., Lee's Summit 64063. Tel: 524-8383. Pres., Mgr. & Buyer: Jane M. Longmire. (Rec. & Tape D).

Rec. labels: Augsburg, Avant Garde, Brodman, Buddha, CAM, Calvary, Camden, Campus Crusade, Canaan, Capitol, Christian Faith, Christian Folk, Columbia, Coral, Creative Sound, Cross, Discovery, GIA, Good News, Harmony, Harvest, Heart Warming, Hope, JIM, John Hall, Light, Lion & Lamb, MCA, Majestic, Maranatha, Mark, Message, Messianic, Monument, Myrrh, NALR, Oak, One Way, Pickwick, Queen City, RCA, Rainbow, Ranwood, Red Seal, Rhodes Ltd., Second Coming, Shalom, Sing, Singcord, Skylite, Sunrise, Summit, Superior, Supreme, Tempo, Unmark, Vista, Word.

Tape lines: Same as rec. labels.

● ST. LOUIS METROPOLITAN AREA (Area Code 314)

Banco Dist. Inc. (div. of Custom Music Corp.), 2391 Schuetz. Zip: 63141. Tel: 872-8028. Owner: Patrick Morris; VP, Mgr. & Buyer: John K. Sullivan. (Rec. & Tape RJ).

Columbia Recs. Sales, 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 878-4004. Sales Mgr.: Dave Swengros; Reg'l Promo. Mgr.: Gene Denonovich; Promo. Mgrs.: Don Miller, Roy Wunsch. (Rec. & Tape D).

Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophecy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Commercial Music Co. (div. of Pickwick Int'l Inc.), 1401 N Price Rd. Zip 63132. Tel. 997-1800. Pres. Al Chotin, Sales Mgr.: Sid Kayman, Promo. Roy Volker (Rec. & Tape D).

Home office: Minneapolis, Minn. Heilicher Bros. Inc. Rec. labels: A&M, Abkco, Arco, Audio Fidelity, Audio Treasury, Avco Embassy, BASF, Backbeat, Billingsgate, Black Jazz, Brunswick, Cartwheel, Chiaroscuro, Chisa, Chris, Cinnamon, Citation, Command, Creed, Dakar, Dana, De-Lite, Dial, Duke, ESP-Disk, Era, Evolution, Fantasy, Fiesta, Fontana, Froggie Beaver, Gabriel, Gemini, Gordy, Grateful Dead, Groove Merchant, Hob. Impulse, JMI, Janus, Jay-Walking, Kent, Kenwood, Limelight, Living Language, MPS, Mankind, Master 5, Mega, Mercury, Milestone, Motown, Mowest, Muse, Musicor, Nashboro, Ode, Onyx, Ovation, PIP, Peacock, Perception, Philips, Plantation, Post, Project, Ranwood, Rare Earth, Red Coach, Request, Roulette, Savoy, Scepter, Smash, Songbird, Soul, Sparks, Springboard, Sun, Tamla, Temponic, Thimble, Thunderbird, Today, Trip, 20th Century, Vertigo, Virgo, Wand, Westbound, Westminster

Arthur Fulmer, 311 S 14 St. Zip 63103 Tel 241-3575 Mgr. Wally Hoock (Tape D & I).

Home office: Memphis, Tenn. Distributes and imports all major lines Playback equip.: Arthur Fulmer, Stereosonic House Rec. Dist., 6273 Delmar. Zip 63130 Tel 726-6277. 725-0768 Owner Jack L. Brozman, Mgr. Harold S. Brody; Buyers Singles, Harry Jonas, Albums, Peter H. Van Raalte. (Rec. D).

Rec. labels: Adelphi, Ahura Mazda, Alligator, Archive of Folk & Jazz, Arhoolie, Biograph, Bick Bird, Black Lion, Blue Goose, Blue Classics, Bomp, Command Performance, County, DelMark, Dirty Shame, Don Brown, ESP, Eubie Blake, Everest, F&W, Farm, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Golden Eagle, Historical, Jazz Archives, Jazz Treasury, Jim Taylor Presents, Mamlish, Melodeon, OJL, Oblivion, Old Homestead, Old Timey, Olympic, Pelican, Philo, Piedmont, Puritan, Radio, Radiola, Rebel, Rounder, Skyline, Sounds, Star-tone, Symposium, Takoma, Testament, Thistle, Tradition, Tulip, Voyager, Waterfall, Yazoo, Zap

L & R Dist'g Inc., 1901-05 Delmar Blvd Zip 63103 Tel 421-5633 Owner Lew Ruben, Buyer Linda Rogers. (Rec. OS).

MCA Dist'g Corp., 1821 Locust Ave Zip 63103 Tel 621-2420. Sales Mgr. Bob Chilton, Promo. Mgr. Jean Ber- man. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter, Track. Tape lines: Same as rec. labels J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1401 N Price Rd. Zip 63132 Tel 997-1800. Pres. Al Chotin, Sales Mgr., Bernie Bahr, Buyers Singles, John Curran, Albums, George Genovese (Rec. & Tape OS & RJ), (Rec. & Tape D as Commercial Music Co.)

Home office: Minneapolis, Minn. Musical Isle of America Inc. (Rec. & Tape OS & RJ). See Roberts Rec. Dist'g Co.

P-B One Stop Rec. Serv. Inc., 1911 Washington Ave. Zip 63103 Tel. 231-2074. Owner Patrick J. Blunda, Mgr. Leonard Tillman, Buyers. Singles, Perry F. Blunda, Leonard Tillman; Albums & Tape Perry Blunda (Rec. OS, Tape D).

Playback equip.: Federal Transistor Accessories: Blank loaded tape, head cleaners (Capitol)

Phonodisc Inc., 1815 Locust St Zip 63103 Tel 621-7171. Resident Salesman: Marty Markowitz (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Fnde, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Record-Wide Dist. Inc., 1755 Chase Dr., Fenton 63026 Tel 343-7100 Owner & Buyer. Gayron Lytle, Mgr. Randall Lytle (Rec. & Tape RJ).

Roberts Rec. Dist'g Co., 1815 Locust St Zip 63103 Tel 621-7171 Pres. Robert L. Hausfater; VP's Norman Hausfater, Norman Weinstroer, Buyer: Ron Rosen (Rec. & Tape D), (Rec. & Tape OS & RJ as Musical Isle of America Inc.)

Home office: Los Angeles, Calif.; Musical Isle of America Inc. (Exec. office only).

Rec. labels: A-1, Accent, All Platinum, Aware, Bang, Banyon Tree, Bell, Beverly Hills, Big Tree, Blue Thumb, Brunswick, Brut, Buddha, Cadet, Caedmon, Canaan, Candide, Cardinal, Checker, Cherry Red, Chess, Cobblestone, Coliseum, Colonial, Curtom, Daybreak, Deram, Disneyland, Dooto, Dore, Dot, Everyman, Family, GNP Crescendo, GRT, GSF, Gamble, Golden, Gold-wax, Heart Warming, Hi, Hobbit, Hot Wax, Impact, In-crease, Jamie, Jetstar, Jewel, Just Sunshine, Kama Sutra, Laurie, Living Language, London, Mainstream, Million, Myrrh, Neighborhood, Original Sound, Orphic Egg, Paramount, Parrot, Pante, Paula, Pavilion, Phil-L-A of Soul, Philly Groove, Playboy, Prestige, Prophecy, RF, Respect, Richmond, Rocky Road, Ronn, Royal American, Shout, Sire, Stang, Sussex, TA, T-Neck, Threshold, Treasury, Tumbleweed, Turbo Turnabout, Vanguard, Vista, Vox, Word

Tape lines: Ampex, GRT, Prestige Uptown Music Inc., 4703 McPherson Zip 63108 Tel 367-2602 Owner Betty Dorrin; Mgr. Mike Dorrin; Buyers Betty & Mike Dorrin (Rec. & Tape OS)

Warner/Elektra/Atlantic Corp., 2510 S Brentwood Blvd Zip 63144 Tel. 968-4777. Sales Mgr. Bob Wein- stroer (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros

Tape lines: Same as rec. labels

MONTANA

● BILLINGS (Area Code 406)

Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip 59103. Tel. 245-3066. Mgr. Paul Pearson; Sales Mgr. Omer Snetting, Rec. Dept. Mgr. & Tape Buyer Marion Massick. (Rec. & Tape RJ).

● GREAT FALLS (Area Code 406)

Holm James Dist., Inc., 316-320 Sixth St. S. Zip 59405. Tel: 761-2420 Mgr. R.E. Holm, Buyer Clarence W. Ginter. (Rec. & Tape D & RJ).

Rec. labels: A&M, Camden, Deram, Dolton, GNP, Hi, Imperial, Jubilee, Liberty, London, MGM, Mercury, Parrot, Philips, RCA, Ranwood, Richmond, Smash, United Artists, Vanguard, Verve, Victrola.

Tape lines: A&M, Ampex, Atco, Atlantic, Capitol, Columbia, Cotillion, GRT, Liberty, Mercury, Philips, RCA, Reprise, Scepter, Smash, United Artists, Warner Bros. Phonographs: Lear Jet Stereo, Mida, V-M, Webcor.

Playback equip.: Lear Jet, Telex, Toshiba, V-M. Accessories: Needles, cords, earphones (Fidelitone); headphones (Koss, Telex), record cloths, cleaning kits, brushes (Le-Bo); tape carrying cases & accessories (Amfile, Le-Bo), splicers & head demagnetizers (Fidelitone, Robbins); blank loaded tape (Scotch).

NEBRASKA

● OMAHA (Area Code 402)

Lieberman Ents. Inc., 809 S. 25 St. Zip 68105. Tel 341-3056. Gen. Mgr. Evelyn Dalrymple. (Rec. OS).

Home office: Minneapolis, Minn. (Rec. & Tape RJ), Records & Tapes Inc., 4339 S. 87 St. Zip: 68127 Tel. 339-7755 Owner, Peter G. Poulos; Mgr. Charles Campbell; Buyers Pete & Bonnie Poulos. (Rec. & Tape RJ).

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● LAS VEGAS (Area Code 702)

Mozart Edition Inc., 2200 San Jose Ave. Zip 89105 Tel



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457-7255. Owner: Joseph E. Zerga. (Tape I & E). Imports pre-recorded tape from Austria, Germany, Italy, Switzerland, UK.

● **SPARKS (Area Code 702)**

Musical Buddies Inc., 620A Greenbrae Dr. Zip: 89431. Tel: 359-3683. Owner, Pres. & Mgr.: Elmer Menke. (Rec. & Tape RJ).

NEW HAMPSHIRE

● **LEBANON (Area Code 603)**

World Wide Whsle. Dist., 24 High St. Zip: 03766. Tel: 448-3017. Owner, Mgr. & Buyer: Earl Heath. (Rec. & Tape D & RJ).
Rec. labels: American Heritage, Country, Jessup, Melody, Pine Tree, Rebel, Revonah, Rounder, Stoneway.
Tape lines: Rebel, Rounder.

NEW JERSEY

● **BURLINGTON AREA (Area Code 609)**

Garden State Tapes & Recs., 10 Emerald Ln., Willingboro 08046. Tel: 877-5421. Owner: Alex Araco, Mgr.: Bernadine Araco; Buyer: Alfred Araco. (Rec. & Tape D). Distributes cut-out albums & tapes.

● **CAMDEN (Area Code 609)**

M C A Dist'g Corp., Sutton at Collingswood, 117 A Tower, Collingswood 08107. Tel: 854-5810; Philadelphia Tel (215) 922-5659. Sales Mgr.: Bob Specia. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.

● **CHERRY HILL (Area Code 609)**

A B C Rec. & Tape Sales, Cherry Hill Ind'l Center, Bldg 35, 29 Olney Ave. Zip: 08034. Tel: 424-4722. Mgr.: Al Pineau. (Rec. & Tape OS & RJ).
Home office: Seattle, Wash. (Rec. & Tape D & RJ).
Phonodisc Inc., 1001 N. Kings Hwy., Suite 111. Zip: 08034. Tel: 667-3190; Philadelphia Tel (215) 923-4196. Branch Mgr.: James Moyer. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Synchron, Stormy Forest, Sunflower, United Artists, Verve.

Warner/Elektra/Atlantic Dist'g Corp., 1 Yamaha Dr. Zip: 08034. Tel: 424-3105. Mgr.: Marv Slaveter. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Arco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec. labels.

● **EDISON (Area Code 201)**

Handleman Co., Bldg. 410, Raritan Center. Zip: 08817. Tel: 225-1040. Mgr.: Albums & Tape Buyer: Robert Cipriani; Singles Buyer: Tony Lindgren. (Rec. & Tape RJ).
Home office: Detroit, Mich.

● **FAIRFIELD (Area Code 201)**

Green Bros., 214 Little Falls Rd. Zip: 07006. Tel: 785-1156; NYC Tel: (212) 564-5630. Mgr.: A S Bloomberg. (Rec. & Tape E).

● **HILLSIDE (Area Code 201)**

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Owner & Pres.: Joseph C. Martin; VP & Mgr.: Jerry Cohen; Buyers: Singles, Norman Moore, Ed Gries; Albums & Tape, Jerry Cohen. (Rec. & Tape D), (Rec. & Tape OS as New Jersey One Stop), (Rec. & Tape RJ as Sterling Serv. Co. Inc.). (Rec. & Tape I & E as Diskortape Corp.).

Rec. labels: A&M, Alaga, Alithia, Bang, Bell, Big Chance, Big Tree, Black Falcon, Black Gold, Blue Candle, Blue Thumb, Bold, Brunswick, Calla, Carnival, Cat, Chumley, Cotique, DJM, Dakar, Dana, Daybreak, De-Lite, Dial, Disco, Disneyland, Dot, Ebony Sound, End, Family Prod'ns, Fania, Fantasy, Fiesta, Fretone, Galaxy, Gee, Glades, Golden, Grecophon, Greene Bottle, Guyden, Heart & Soul, J&S, Jamie, Jean, Just Sunshine, Laurie, MMO, Message, Milestone, Myrrh, Neighborhood, Ode, Original Sound, PIP, Paramount, Passport Perception, Phil-L.A. of Soul, Philly Groove, Pickwick, Pi Kappa, Playboy, Post, Red Lite, Right-On, Rocky Road, Roulette, Sabor, Seventy 7, Sharp, Shout, Sire, Spark, Sphere Sound, Stroud, Sunlight, Tara, Thunderbird, Tico, Today, Top & Bottom, Truth, Tumbleweed, 20th Century, Vertigo, Vigor, Virgo, Vista, Weird World, Word, Zanzee.

Tape lines: A&M, Capitol, Columbia, Mercury, Original Sound, Philips, 20th Century, United Artists.
Playback equip.: AITC, Milovac, Panasonic, Playboy, Sonic.
Accessories: Amberg, Le-Bo, Maxell, Sonic, Walco.

Diskortape Corp. Tel: 923-6472. Mgr.: Daniel Silverstein. (Rec. & Tape I & E). See Apex-Martin Rec. Sales Inc.
New Jersey One Stop. Tel: 923-6472. (Rec. & Tape OS). See Apex-Martin Rec. Sales Inc.
Sterling Serv. Co. Inc. Pres., Mgr. & Albums Buyer: Stanley Sterling; Singles Buyer: Ed Gries. (Rec. & Tape RJ). See Apex-Martin Rec. Sales Inc.

● **IRVINGTON (Area Code 201)**

Dierickx Music Co., 1316 Springfield Ave. Zip: 07111. Tel: 371-0777. Owner: Mrs. A. Dierickx; Rec. Dept. Mgr. & Buyer: Tony Villanova. (Rec. & Tape OS & RJ).

● **ISELIN (Area Code 201)**

Rainbow Dist'g Co. Inc., 1538 Oak Tree Rd. Zip: 08830. Tel: 494-5510. Pres.: David J. Radding; VP & Buyer: Bernard Seifert. (Tape OS & RJ).

● **LONG BRANCH (Area Code 201)**

Vintage Recs. Inc., PO Box 413. Zip: 07740. Tel: 229-4621. Pres.: Ted Ward. (Rec. D).
Rec. labels: Audicon, Eric, Laurie, Legrand, Lost Nite, Mohawk, Rust, cut-out 45's, LP's, & oldies. (SEE ADVERTISEMENT)

● **MANVILLE (Area Code 201)**

National Polka Dists. Inc., PO Box 806. Zip: 08835. Tel: 647-3886; NYC Tel (212) 586-4668. Mgr.: R.W. Schachner; Buyer: C. Gruszczynski. (Rec. & Tape D, OS & RJ).

Branch: North Plainfield, N.J.
Rec. labels: Albo, Alshire, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Chicago, Cindy, Cuca, D, Data, Delta Int'l, Dyno, Eastwind Int'l, Eurotone, Fantastik, Fiesta, Glo, Goodwill, Halo, IRM, JB, JBL, Jay Jay, Jody, Kay, Ke-rebo, LeMans, MGM, Maxim, Melodia, Micro, Monitor, Polka-Tone, Rave, Ray, Request, Resound, Rex, Ridge, Rim, Rola, S&S, Select, Silverbell, Sound, Spectrum, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, Usana, Vista, WAM.
Tape lines: Same as rec. labels.

● **MONTCLAIR (Area Code 201)**

Belmont Recs. & One Stop, 350 Bloomfield Ave. Zip: 07042. Tel: 744-5680. Owner: Frank Gottlieb. (Rec. OS for the jukebox trade only)

● **NEWARK (Area Code 201)**

Euro-American Inds., 204 Vanderpool St. Zip: 07114. Tel: 243-0518. Owner: Richard Fernandez, Mgr. & Buyer: Joe Sodano. (Rec. RJ, I & E).
Folkraft Dance Rec. Dists. (div. of Folkraft Publ'g Co. Inc.), 10 Fenwick St. Zip: 07114. Tel: 243-8700. Pres.: Jerry Shifrin. (Rec. D, I & E, Tape E).
Rec. labels: Belco, Blue Star, Bogen, Children's Rec. Guild, Folkraft, Grenn, Hi Hat, Hoor, J-Bar K, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timey, Pil-

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 Jack's One Stop Inc., 357 Lyons Ave. Zip 07112 Tel: 923-3636 / 1212 Owner Jack Kosloff, Mgr. Lou Caporaso, Buyers: Recs., Lou Caporaso; Tapes, Jack Kosloff, Lou Caporaso (Rec. & Tape D, OS & RJ)
Rec. labels: Original Sound, Stella
Tape lines: Same as rec. labels
Phonographs: Dynavox, Lloyds
Accessories: Finetone, Walco

● **NORTH PLAINFIELD (Area Code 201)**

National Polka Dists. Inc., 333 North Dr. Zip: 07060. Tel: 755-7000. Mgr.: R.W. Schachner. (Rec. & Tape D, OS & RJ)
Home office: Manville, N.J. (see for prod. distributed)

● **PENNSAUKEN (Area Code 609)**

Shulman Rec. Co. Inc., 7030 Colonial Hwy Zip 08109 Tel 662-8870 Owners Jerome Shulman, Lee Swede, Mgr.: Manny Drucker. Buyers: Singles, Steve Weisman, Albums, Manny Drucker. (Rec. & Tape RJ)

● **RAHWAY (Area Code 201)**

Apex Rec. Inc., 947 US 1. Zip 07065. Tel: 862-7900; NYC Tel: (212) 233-7380. Pres. Danny J. Pugliese. VP & Sales Mgr. Bob Demain, Mgr. Bob Meehan (Rec. & Tape D, RJ & E), (also Rec & Tape D as MDA)
Distributes close-outs.

M D A (Music Dists. of America), 947 US 1. Zip: 07065. Tel: 862-7900. NYC Tel: (212) 233-7380. Owner: Dan Pugliese, Mgr. Bob Demain (Rec. & Tape D), (also Rec. & Tape D, RJ & E as Apex Recs. Inc.)
Branch: Los Angeles, Calif.
Rec. labels: Buckboard, Happy Tunes, Mace, Springboard, Sprite, Tale Spinners, Trip, Up Front, Wind
Tape lines: Buckboard, Mace, Orbit, Springboard, Sprite, Trip, Up Front

Sutton Rec. Co., (div. of Sutton Dists. Inc.), 960 E. Hazelwood Ave. Zip: 07065. Tel: 382-7770. Bd. Chm. James Sutton, Pres. Charles Sutton; VP & Treas. David Sutton. (SEE ADVERTISEMENT)

● **ROCHELLE PARK (Area Code 201)**

New York Rec. & Tape Dists. Inc. (Rec. D & E, Tape E). See Surplus Rec. & Tape Dist.

Surplus Rec. & Tape Dist. / New York Rec. & Tape Dists. Inc., 68 W. Passaic St. Zip: 07662. Tel: 843-2670; NYC Tel: (212) 695-6117. Owners: Manny G. Wells, Merrill Rose, Mgr.: Mack Goldstein. Buyers: Jack Rose, Pete Hyman (Rec. D & E, Tape E)
Branch: Chicago, Ill.

● **ROCKAWAY (Area Code 201)**

Associated Recs. Serv. Inc., PO Box 253 Zip: 07866. Tel: 627-7589. Owner & Buyer: Don Storms. (Rec. & Tape D & RJ)

Rec. labels: Ambassador, Avant Garde, Canaan, Capitol, Columbia, Creative Sound, Decca, Harrington, Heart Warming, Impact, Intervarsity, Jim, Majestic, Mark V, Peter Pan, Pickwick, RCA, Sacred, Singcord, Skylite, Summit Sound, Superior, Supreme, Tempo, Vista, Word, Zondervan
Tape lines: Alshire, Avant Garde, Canaan, Capitol, Columbia, Creative Sound, Decca, Harrington, Heart Warming, Impact, Jim, Majestic, Mark V, Pickwick, RCA, Skylite, Summit Sound, Tempo, Word, Zondervan

Project Eight Inc., 114 Beach St. Zip: 07866. Tel: 627-1700. Pres. Gene Liposki, Exec. VP. Don MacClean. (Tape D)

Tape lines: SD & cut-outs

RCA Recs., Green Pond Rd. Zip: 07866. Tel: 627-2400. Mgr.: Jack Stank. (Rec. & Tape D)

Rec. labels: Flying Dutchman, Grunt, RCA, Wooden Nickel
Tape lines: Same as rec. labels
Accessories: Burglar alarms & locks, carrying & storage cases, convertors & tuners, pre-leadered & splicing tape (RCA)

● **SOMERVILLE (Area Code 201)**

Polka Hits, 331 Triangle Rd. Zip: 08876. Tel: 359-5520. Owner & Buyer: B.L. Goydich, Mgr.: C. Goydich (Rec. & Tape D, OS & RJ)

Rec. labels: Alshire, Ampol, Bayway, Bel-Aire, Chicago Sound, Data, Dyno, Eastwind, Fantastik, Garden State, Goodwill, Ha-Loo, Jay Jay, Jody, Kerebo, L-Kay, Le Mans, MGM, Maxim, Rave, Rex, Ridge, Rim, Rola, Starr, Steljo, Stella, Tip, Usana, Wam
Tape lines: Same as rec. labels

● **SOUTH PLAINFIELD (Area Code 201)**

JEM Recs. Inc., PO Box 362, 3001 Hadley Rd. Zip: 07080. Tel: 753-6100. Owners: Ed Grossi, Martin Scott, Jeff Tenenbaum, Mgrs: Rick Lawler, Pat Stella (Rec. & Tape I)

Rec. labels imported: Germany—Bacillus, Bellaphon, Brain, Cosmic Couriers, ECM, Electrola, Japo, Metro-nome, Ohr, Phonogram, UA, Vertigo; UK—A&M, Atlantic, BBC, B&C, Bradley, CBS, Charisma, Chrysalis, DJM, Dawn, Decca, Deram, EMI, Elektra, Ember, Epic, GM, Golden Hour, Harvest, Hi-Fly, Island, MCA, MFP, MGM, Mooncrest, New World, Phonogram, Polydor, Pye, Purple, RCA, Red Lightning, Sonet, Sunset, Syndicate Chapter, Threshold, Transatlantic, Trojan, UA, Vertigo, Virgin, VWA, Warner Bros.
Tape lines imported: Same as rec. labels. (SEE ADVERTISEMENT)

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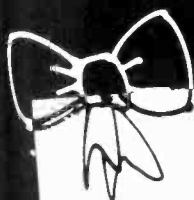
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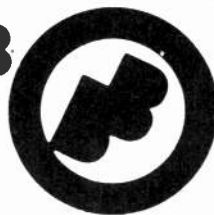
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• UNION (Area Code 201)

J & J Corp., 10 Milltown Court, Zip: 07083. Tel: 964-3333. Owners: Irwin & Jay Jennis; Buyer: Jim Ryan. (Tape D, OS & RJ).

Playback equip.: Lloyds, Panasonic. Phonodisc Inc., 1835 Burnet Ave. Zip: 07083. Tel: 964-1560. Reg'l Dir.: Mel Price; Branch Mgr.: Tex Weiner. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Program One Stop Inc., 950 Greeley Ave. Zip: 07083. Tel: 964-3434. Owners: Ralph Schechtman, Dave Casey; Mgr. & Rec. Buyer: Frank D. Marsico; Tape Buyer: Ed Fredricks. (Rec. & Tape OS), (Rec. & Tape RJ as Program Recs. Corp.). (SEE ADVERTISEMENT)

Program Recs. Corp. Mgr.: Seymour Lerner; Buyers: Singles, Frank D. Marsico; Albums & Tape: Ed Fredricks. (Rec. & Tape RJ). See Program One Stop Inc.

• WESTVILLE (Area Code 609)

American Rec. Sales Inc., 1120 Crown Point Rd. Zip: 08093. Tel: 848-1900. Pres. & Buyer: Bill Buster; Office Mgr.: Kent Smith; Warehouse Mgr.: Eric Mullin. (Rec. D, OS, I & E).

Rec. labels: Eric, all 45 rpm oldies.

NEW MEXICO

• ALBUQUERQUE (Area Code 505)

Audio Specialties Co., 3530-D Pan American Fwy. NE. Zip: 87107. Tel: 345-2121. Owner: Mgr. & Tape Buyer: J.G. Ralston. (Rec. & Tape RJ).

Hurricane Rec. Dist., 1927 San Mateo NE. Zip: 87110. Tel: 265-4039/3049. Owners: A., M. & B. Sanchez; Mgr.: Al Sanchez; Buyer: Morrie Sanchez. (Rec. & Tape D & RJ).

Rec. labels: Arcano, Buena Suerte, Casanova, Caytronics, Cristy, DLB, Dimsa, Discos Columbia, Discuba, Disneylandia, Dominante, Eco, El Pato, El Zarape, Falcon, Freddie, Gas, Good Luck, Hurricane, Keyloc, Magda, Marsol, Mex-Melody, Miami, More, Mother Lode, Musart, Musimex, Orleon, Papatote, Parnaso, Peerless, R.J.G. Rovi, Sonido Int'l, Sunflow, Teardrop, Tex-Mex, Tico-Alegre, Torres, Tuna, UA Latino, Zaz, Zeida, most labels from Mexico, New Mexico & Texas.

Tape lines: Same as rec. labels.

Southwest Rec. Suppliers Ltd., PO Box 3865, 2522 Morningside NE. Zip: 87110. Tel: 265-4302. Owner: Ray Moran; Mgr.: Charles Moran. (Rec. & Tape OS & RJ).

NEW YORK

• ALBANY AREA (Area Code 518)

Bee Gee Recs. & Tapes, Shaker Park, Latham 12110. Tel: 785-1356. Owner: Leonard Smith; Mgr. Lawrence Smith; Buyers: Singles, Paul Biddle; Albums, Ernest Miller; Tape, Theron Heath. (Rec. & Tape D & RJ), (Rec. & Tape OS as Leonard Smith Inc.).

Rec. labels: AA, Ace of Hearts, Affinity, Alithia, Ambassador, Audio Fidelity, Berlitz, Bert & I, CMS, Cadet, Canaan, Chart C, Chiarosuro, Connaisseur Society, Conversa-Phone, Creative Sound, Crown, Cutlass, Dana, Daybreak, Dore, Dot, Dyno, ESP, Evolution, Family Prod'ns, Fiesta, First Component, Fleetwood, Golden, Grecophon, Greene Bottle, Greene Mountain, Hotline, Jay Jay, Juno, Just Sunshine, LMI, Light, Majestic, Mountain Dew, Music Minus One, Musico, Muscor, Myrrh, Neighborhood, Original Sound, Paramount, Peter Pan, Pickwick, Plantation, Project 3, Ranwood, Rim-Rik, Royal American, Sacred, Simon Says, Sire, SSS Int'l, Starr, Steed, Stereo Dimension, Tumbleweed, Turnabout, Word, Vox.

Tape lines: Berlitz, Dial, ESP, Fiesta, GRT, Mercury, Original Sound, Philips, Sacred, Smash, SSS Int'l, Ver-tigo, Word.

Accessories: Blank tape (Scotch).

Jane's One Stop, 1241 Broadway, Zip: 12204. Tel: 434-8396. Mgr.: Jane Rey. (Rec. & Tape OS). Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape D).

Latham Music Studio, 8 Westview Dr., Latham 12110. Tel: 785-9225. Owner & Buyer: Felix W. Wielewinski. (Rec. & Tape D).

Rec. labels: Adena, Alshire, Ampol, Bayway, Bel-Aire, Chicago, Czech, D. Data, Dyno, Eastwind, Eurotone, Fantastik, Fiesta, First Component Series, Glo, Gold, Goodwill, Halo, JB, JBL, JT Prod'ns, Jessup, Jody, JoEm, Kik-R, Le Mans, MGM, Maxim, Monitor, Polka-Rama, Rave, Rex, Ridge, Rim, Rola, Spectrum, Starr, Steljo, Stella, Travelers, Usana.

Tape lines: Alshire, Bel-Aire, Chicago, Dyno, Eurotone, Fiesta, First Component Series, Glo, Halo, JT Prod'ns, Jody, Le Mans, Rave, Rex, Ridge, Starr, Steljo, Stella, Travelers, Usana.

Mobile Rec. Serv. Co., Coldwater Tavern Rd., East Nassau 12062. Tel: 766-2071. Mgr.: Vince Talbot. (Rec. OS). Home office: Pittsburgh, Pa. (Rec. D & OS).

Nostalgic Rec. Co., 264 Broadway, Rensselaer 12144. Tel: 449-5826. Owner: Jim Vigilante; Mgr.: Jack Carpi.

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nello. Buyers Singles, Jim Vigilante. Albums Jack Carpinello (Rec. OS).
 Leonard Smith Inc. (Rec. & Tape OS). See Bee Gee Recs & Tapes
 Trans World Music Corp. 23 Vatrano Rd Zip 12205 Tel 459-7704 Owners Robert J. Higgins, John B O'Connell Albums Buyer Robert Langford (Rec. & Tape D & RJ).
 Rec. labels: Cadet, Conversa-Phone, Crown, Disneyland, Original Sound Pickwick Turnabout Vox
 Tape lines: Ampex, Pickwick
 Accessories: Amberg, Capitol, Columbia Gemini, Le-Bo Memorex Peerless Recoton, Savoy Scotch, Watts

● **AMSTERDAM (Area Code 518)**


Almor Playtime Co Inc. Wallins Corner Rd Zip 12010 Tel 842-2500 VP Albert A Hyman, Rec Mgr Dick Sukei (Rec. & Tape D, OS & RJ).
 Branches: Syracuse N Y South Burlington, Vt Almor Whisle Dist'g Co
 Rec. labels: Camden, Disneyland-Vista Pickwick Int'l, Victrola, sub-dist for RCA Capitol, Columbia Decca
 Tape lines: Ampex Capitol, Columbia, Decca Liberty Mercury, Pickwick, RCA
 Accessories Amberg, Le-Bo Recoton

● **BEDFORD HILLS (Area Code 914)**

Polyphonwerke Aktiengesellschaft PO Box 124 Zip 10507 Tel 666-5287 Owner Olga Jirakova Mgr Karel B Weiss (Rec. D & I).
 Rec. labels: Polyphon, Ultraphon
 Rec. labels imported, Supraphon (Czechoslovakia)


● **BUFFALO (Area Code 716)**

Best & Gold Rec Dists. 1790 Main St Zip 14208 Tel 882-0427 Owner Leonard Silver, VP Sales & Tape Buyer Dave Colson, Buyers Singles, Larry Ver Hagen, Albums Doug Dombrowski (Rec. & Tape D), (Tape D as Gold Dists)
 Rec. labels: A&M, Abet, Abnak, Action Adell, Aero-Space, Airtown, Alaga All Platinum, American, Amherst, Amos, Amy, Apt, Aquarius, Arc Sound Ltd, Arctic Ardent Arco, Ashley, Atilo, Audio Fidelity, Audio Recs, Avco, Aware, Babylon, Bang, Banyan Tree Barry, Baytown, Bazaar, Bell, Bellina, Big Ben, Big Deal Big Tree Bil-Mar, Black Circle, Blue Angel, Blue Onion Blue River, Blue Rock, Blue Thumb Botanic, Brotherhood, Brunswick, Brut, Buddah, Buena Vista, Bullet, Buluu, Bunky, Burdett, CBM, CCM, Calla, Capsoul, Carnival, Carousel, Cartwheel, Celebrity Circle, Challenge Chance, Chart, Chartmaker Checkmate, Cherry Red, Cinnamon, Circa, Cobblestone, Corby, Cotique, County Fair, Crescent, Crest, Crewe, Crimson, Crusader, Current, Curtom, Custom Fidelity, Cutlass, Dakar, Dearborn, De-Lite, Delta, Derby City, Dimension, Disneyland, DiVenus, Dooto, Dot, Double Shot, Dover, Draw, Dynamo, ESP, Earl, Eastbound, Ebony Sound Elbejay, Eldo, Era, Eric, Estill, Eurotone, Evolution, Excello, Expo.



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Tape lines: All lines.

Buffalo Ents. Inc., 3637 Union Rd. Zip 14225. Tel: 685-2400. Pres.: Carl Cavage; Mgr.: Bob Desbecker; Buyer: John Grandoni. (Rec. & Tape RJ).

Buffalo One Stop, Mgr.: Larry Ver Hagen; Buyers: Singles & Tape, Larry Ver Hagen; Albums: Doug Dombrowski (Rec. & Tape OS & RJ). See Transcontinent Rec. Sales. Gold Dists. VP. Dave Colson; Mgr.: Larry Ver Hagen. (Tape D). See Best & Gold Rec. Dists.

MCA Dist'g Corp., 5569 Shero Rd., Hamburg 14075. Tel: 852-8318. Sales Mgr.: Maury Bloom. (Rec. & Tape D). Rec. labels: Coral, MCA, Rocket, Shelter, Track.

Tape lines: Same as rec. labels.

Phonodisc Inc., 316 Roat Dr., Angola 14006. Tel: 549-4122. Resident Salesman: Joe Pinter. (Rec. & Tape D). Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Ruda's Dist'g Co., 915 Broadway, Zip 14212. Tel: 852-3121. Owner: Don Ruda. (Rec. D & Tape OS).

Distributes polka recs.

Soul Recs. One Stop Inc., 350 Broadway, Zip: 14204. Tel: 856-3051. Pres.: Del Broward, Mgr.: Gary Forbes; Buyer: Audrey A. Broward. (Rec. & Tape OS & RJ).

Transcontinent Rec. Sales, 1790 Main St. Zip 14208. Tel: 882-0427. Owner: Leonard Silver; Sales & Buyer: Dave Colson. (Rec. & Tape D). (Rec. & Tape OS & RJ as Buffalo One Stop).

Branches: Albany, N.Y.: Jane's One Stop (Rec. & Tape OS); Rochester, N.Y.: Rochester One Stop (Rec. & Tape OS & RJ); Syracuse, N.Y.: Syracuse One Stop (Rec. & Tape OS & RJ); Cincinnati, Ohio: Ambat Recs. (Rec. & Tape OS & RJ); Cleveland, Ohio: Northern Rec. Sales (Rec. & Tape OS & RJ); Dayton, Ohio: Ambat Recs. (Rec. & Tape OS & RJ).

● **COMMACK, L.I. (Area Code 516)**

Rack Promos. Inc., 6 Goldenridge Court, Zip: 11725. Tel: 864-8494. Owner: Sy Friedman; Mgr.: Richard Lehman; Buyer: Larry Friedman. (Rec. & Tape RJ).

● **FARMINGDALE, L.I. (Area Code 516)**

Variety Audio Prods. (div. of Audiophones Inc.), 144 Milbar Blvd. Zip 11735. Tel: 293-5858. Owner & Mgr.: David Shichman. (Rec. OS & RJ, Tape D, OS & RJ). **Tape lines:** Ampex, GRT.

● **FREDONIA (Area Code 716)**

Warren Radio Inc., 15 Main St. Zip 14063. Tel: 672-2418. Mgr.: Roger Lindstrom. (Tape D). Home office: Erie, Pa. **Tape lines:** Capitol, Columbia, Liberty, Morris, RCA, United Artists.

● **FREEMPORT, L.I. (Area Code 516)**

Double B Recs. & Tape Corp., 240 E. Merrick Rd. Zip 11520. Tel: 378-2222. Pres. & Mgr.: Bernard Boorstein, VP & Gen. Mgr.: Donato Liberatore; Buyer: Zeke Lengua. (Rec. OS & RJ, Tape D, OS & RJ). **Tape lines:** Ampex, Capitol, Columbia, GRT, Liberty, RCA, Scepter, United Artists, Wand. (SEE ADVERTISEMENT)

Royal Sound Co. Inc., 409 N. Main St. Zip 11520. Tel: 868-2880. Telex: 96-0219. Pres.: Mervin A. Dayan. (Tape E).

Exports: Blank tape, dupl'g & playback equip., educational, commercial sound & consumer prods.

● **GLOVERSVILLE (Area Code 518)**

MCA Dist'g, Rt. 30 A, Zip 12078. Tel: 725-0604. Opts. Mgr.: Howard McGrath; Plant Mgr.: R.F. Giuthero. (Rec. & Tape D). Rec. labels: Coral, MCA, Rocket, Shelter, Track. **Tape lines:** Same as rec. labels.

● **GREAT NECK, L.I. (Area Code 516)**

Playette Corp., 301 East Shore Rd. Zip 11023. Tel: 487-3064. Owner: Sidney A. Evans. (Rec. & Tape I). Rec. labels imported: Ades (France), Amadeo, Academia, Cetra (Italy), Chant du Monde, DG, Festival (France), GMS-Disc, Hachette, Hispavox (Spain), Lumen, Nuova, Pleiade (France), Visaphon (Germany). **Tape lines imported:** Ades, Festival, Pleiade (France), Hispavox (Spain), Cetra (Italy), Visaphon (Germany).



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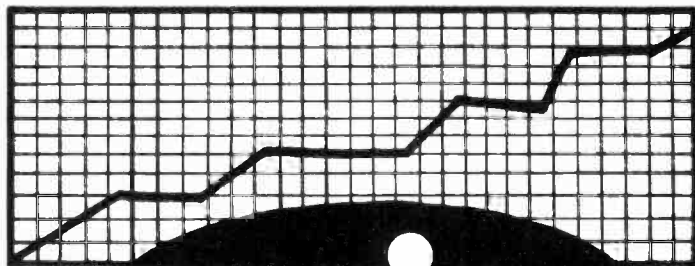
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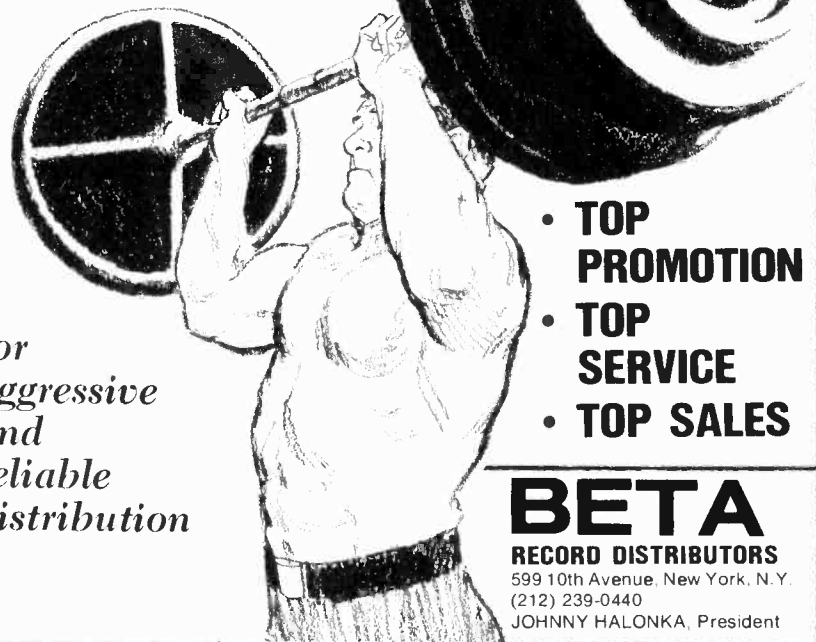


- **HEMPSTEAD, L.I. (Area Code 516)**
Namssor Ltd., 237 Main St. Zip: 11550. Tel: 481-6703.
Pres.: Marvin W. Rossman. VP: Al Abraskin. (Rec. & Tape I & E). (SEE ADVERTISEMENT)
- **HICKSVILLE, L.I. (Area Code 516)**
Wilmi Sales, 3 Westmoreland Rd. Zip: 11801. Tel: 433-0337. Owner & Mgr.: Edward Smith. (Rec. OS & RJ, Tape OS).
- **HUNTINGTON STATION, L.I. (Area Code 516)**
Precision Electronics-The Stereo Center, 1335 New York Ave. Zip: 11746. Tel: 427-6900 (Tape OS).
- **ISLAND PARK, L.I. (Area Code 516)**
Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 11558. Tel: 432-0047. Telex: 126851. Owner & Pres.: Bernard Keil; VP: Arleen Keil. Buyer: Allan Silverman; Ass't Buyer: Irv Silverman (Rec. & Tape D, OS, RJ & E).
Rec. labels: ABC, A&M, Angel, Apple, Ashley, Atco, Atlantic, Barnaby, Blue Note, Blue Thumb, Buddha, Canaan, Capitol, Coleseum, Columbia, Decca, Deram, Dore, Dunhill, Elektra, Epic, Fame, Fantasy, GWP, Harmony, Harvest, Hi, Invictus, Island, Kapp, Kent, Liberty, London, London Int'l, MAM, MGM, Mainstream, Mercury, Monument, Motown, Musicor, Ode, Parrot, phase 4 stereo, Plantation, Polydor, RCA, Ranwood, Reprise, Richmond, Scepter, Seraphim, Shelter, Stax, Stormy Forest, Sunset, Threshold, Tower, Uni, United Artists, Volt, Warner Bros., Windfall, Word.
Tape lines: A&M, Ampex, Capitol, Caytronics, Columbia, Decca, Liberty, Motown, RCA, United Artists.
Playback equip.: Capitol
Accessories: Le-Bo (SEE ADVERTISEMENT)
Scott Dist'g Corp., 4217 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick; Mgr.: Harvey Lefkowitz (Rec. & Tape E).
Exports pre-recorded & blank tapes.
- **JAMESTOWN (Area Code 716)**
Warren Radio Inc., 2208 Washington St. Zip: 14701. Tel: 484-1141. Mgr.: Merle R. Stoeltzing; Promo: John Olson. (Tape D).
Home office: Erie, Pa.
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists.
- **JERICHO, L.I. (Area Code 516)**
Zim Recs., PO Box 158, 18 Ivy Dr. 11753. Tel: 681-7102. Owner: Arthur Zimmerman (Rec. I & E).
Rec. labels imported: Rarities (Denmark), Hep, Spotlite (UK), Caracol, Rare (France), Balck Jack, Dawn Club, Jackson (Germany), Family, Queen-Disc, Rarestone (Italy), Big Bear, Gaps, Munich, Oldie Blues (Netherlands), Classic Jazz Masters, Jazz Society, Tax (Sweden).
Daks Rec. Centers, 892 Flatbush Ave., Brooklyn 11236. Tel: 284-7268. Pres.: Leonard Fogel. (Rec. & Tape OS).

- **LATHAM (Area Code 518)**
One Way Recs. Inc., 824 New Loudon Rd. (Rt. 9). Zip: 12110. Tel: 785-6922. Pres.: David Schlang; VP: Peter Meckler. (Rec. D).
Distributes cut-out & overstocks. (SEE ADVERTISEMENT)
- **MELVILLE, L.I. (Area Code 516)**
Merco Ents. Inc., 536 Broad Hollow Rd. Zip: 11746. Tel: 694-8990. Pres.: Edward C. Khoury. Buyers: Singles, Marty Levinsky. Albums & Tape, Sonny Kramer. (Rec. & Tape RJ).
- **MOUNT VERNON (Area Code 914)**
Luso Stereo Corp., 97 N. Fifth Ave. Zip: 10550. Tel: 667-7138, 668-2883. Owner & Mgr.: Idalino Cavaco (Rec. & Tape I & E).
Imports from Brazil & Portugal.
Sentry Inds. Inc., 221 N. MacQuesten Pkwy. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen, Mgr.: Barry Rosen, Buyer: Barry Lane. (Tape D & E).
Tape lines: A&M, Ampex, Capitol, Columbia, MCA, United Artists, WEA.
Accessories: Blank tape (Ampex, Certron, Maxell, Memorex, Scotch, Sentry, TDK).
Exports: Pre-recorded tape.
- **NEW YORK METROPOLITAN AREA (Area Code 212)**
A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234/3330. Mgr. & Buyer: Otto Wilkinson (Rec. & Tape OS). (SEE ADVERTISEMENT)
Airdisc USA, 949 Broadway. Zip: 10010. Pres.: Alexej Ugrinsky (Rec. & Tape E).
Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: Harry N. Apostoleris; Mgr. & Buyer: Murray Viscoso; Sales Mgr.: Nick Campanella (Rec. & Tape D).
Rec. labels: A&M, All Platinum, Avoca, Bang, Bell group, Black Jazz, CTI, Disneyland, Famous Music, GNP Crescendo, GRT group, Grateful Dead, Groove Merchant, Hob, Mainstream, Monmouth-Evergreen, Motown group, Ode, Original Sound, Ovation, Project 3, Request, Scepter, Stang, Stella, Tamla, Thunderbird, Vanguard, Westbound.
Tape lines: All lines. (SEE ADVERTISEMENT)
American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188, 541-5350. Pres.: David King, VP: Henry Rosenberg (Rec. & Tape D, I & E).
Rec. labels: AVI, overstocks & promos.
Imports close-outs, foreign surplus albums.
Tape lines: Overstocks & promos.
Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres.: Andrej M. Poncic; Sales Mgr.: Donald M.

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Zemann. (Rec. & Tape I).
Rec. labels imported: Amadeo (Austria), Angelicum (Italy), Christophorus (Germany), Jugoton (Yugoslavia), Polyphon (Austria), Supraphon (Czechoslovakia).
Tape lines imported: Amadeo (Austria), Christophorus (Germany), Jugoton (Yugoslavia), Supraphon (Czechoslovakia).
 Arovox Rec. Corp. (Rec. & Tape RJ). See Olympia Rec. Ind. Inc.
 Audio Dist. Inc., 1182 Broadway, Zip 10001. Tel: 725-4570. Pres.: Al Antebi; VP: Buddy Antebi. (Rec. & Tape D).
Distributes cut-outs
 Auditorama Rec. Corp., 658 10 Ave. Zip 10036. Tel: 246-9858. Owner: Rafael Diaz Gutierrez, Mgr.: Hilda Diaz. (Rec. D & OS).
Rec. labels: All Art, Auditorama, Denisse, Gas, Latin Music, Madely, Mary Lou, Taurus, Teca.
 Berklay Air Servs. Mktg., PO Box 665, JFK Airport, Jamaica 11430. (Rec. & Tape E). (SEE ADVERTISEMENT)
 Beta Rec. Dists. Inc., 599 10 Ave Zip 10036. Tel: 239-0440. Owner: John Halonka, Gen. Mgr. & Buyer: Walter Lam. (Rec. D).
Rec. labels: BRC, Brunswick, Cinnamon, Creative World, Dakar, Daybreak, Dicker, Dictation Disc, Dooto, Dore, East Coast, Elay, GSF, Glori, Golden Crest, Jewel, Laff, Laurie, La Val, Light, Musicor, Myrrh, Paula, Peter Pan, Pi Kappa, Red Coach, Right-On, Ronn, Shannon, Soul Power, Spectrum, Sunbeam, Tifton, Torrid, 20th Century, Vibration, Zanzee. (SEE ADVERTISEMENT)
 Big Apple Rec. Oists., 663 Fifth Ave. Zip 10022. Tel: 757-3794. Owner & Buyer: Johnny Worlds; Mgr.: Sandi Worlds. (Rec. D).
Rec. labels: Promco, S.M.C. San Miguel (Latin), Worlds
 Capitol Recs., 1370 Ave. of the Americas Zip 10019. Tel: 757-7470. (Rec. & Tape D).
Rec. labels: Angel, Applo, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter
Tape lines: Angel, Applo, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter
 Cardinal Export Corp., 135 W. 29 St. Zip 10001. Tel: 736-5855. Owner: Arthur Lerner; Gen. Mgr.: Bernardo Golden. (Rec. & Tape E). (SEE ADVERTISEMENT)
 Caytronics Corp., 240 Madison Ave. Zip 10016. Tel: 889-0044. Pres.: Joe Cayre, Chm.; Gen. Mgr.: Buyer & Sec'y-Treas: Stanley Cayre; VP's: Ken Cayre, Lee Schapiro, Rinel Sousa. (Rec. & Tape D, J & E). Branch: 653 10 Ave Zip 10019. Tel: 247-6292. Mgr. & Buyer: Ken Cayre. (Rec. & Tape OS & RJ).
Branches: Los Angeles, Calif.; Cayre Inds. of California Inc., Denver, Colo.; Cayre Dists. of Colorado Inc., Miami, Fla.; Cayre Dists. of Florida Inc., Chicago, Ill.; Cayre Dists. of Chicago Inc., San Antonio, Tex.; Cayre Dists. of Texas Inc. (all Rec. & Tape D).
Rec. labels: Arcano, Caliente, Carino, Caytronics, Charro, Mericana, Normex, Pronto
Tape lines: Same as rec. labels
Phonographs, playback equip. & accessories: Panasonic
 China Books & Periodicals, 125 Fifth Ave. Zip: 10003. Tel: 677-2650. (Rec. I).
Home office: San Francisco, Calif.
Imports from People's Republic of China
 Columbia Rec. Sales, 45-20 83 St., Elmhurst 11373. Tel: 898-1900. Reg'l Dir.: Paul Smith; Opns. Mgr.: Mike Volkovitch; Ass'l Opns. Mgr.: Gil Lugo; Sales Mgr.: Ron Piccolo; Field Sales Mgr.: Ray Welch; Promo Mgrs.: Ray Free, Matty Mathews, Sherry Santifer, Joe Senkiewicz. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprize, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia)
 Daks Rec. Center, 892 Flatbush Ave., Brooklyn 11236. Tel: 284-7268. Pres.: Leonard Fogel. (Rec. & Tape OS).
 Daro Exports Ltd., 1468 Coney Island Ave., Brooklyn 11230. Tel: 252-4355. Pres.: Albert J. Okas, Mgr.: John R. Weinberg. (Rec. & Tape E).
Home office: Colombia
Exports all rec. labels, blank tape, pre-recorded tape, tape accessories. (SEE ADVERTISEMENT)
 Dayton Recs. Inc., 42 W. Eighth St. Zip 10003. Tel: 533-4530. Owner, Mgr. & Buyer: Robert Friedman. (Rec. D, I & E).
Rec. labels: Boston, Curtin Call
Imports: English show & jazz labels, cut-outs.
 Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip 10025. Tel: 866-2469. Pres.: L. Raul Bernard. VP & Sec'y-Treas.: Blanca Bernard. (Rec. & Tape D). (Rec. & Tape I & E as Otoao Recs. Co. Int'l Ltd.).
Rec. labels: Algo, Banny, Colony, Coqui, Dinsa, Oisco, Fenix, Kelsa, ORC, Taino
Tape lines: Algo, Banny, Colony, Coqui, Disco, Kelsa, ORC, Taino.
 Dolian Prods. Corp., 307 Fifth Ave. Zip 10016. Tel: 684-6274. Pres.: David Robin; D Mgr.: J.C. Robin, E Mgr.: D.A. Robin. (Rec. D & E, Tape E).
 Eltron Export Co., 159 Maiden Ln. Zip 10038. Tel: 944-7635. Pres.: Werner T. Glaeser. (Rec. & Tape E). (SEE ADVERTISEMENT)
 Empire Music Ents. Inc., 361 Sixth Ave. Zip: 10011. Tel: 691-0970. Pres.: S. Weiss. (Rec. & Tape OS).
 David Eskin-Int'l Sales, 400 Riverside Dr. Zip: 10025. Tel: 749-4257. Telex: 237460 Berl UR. Pres.: David Eskin. (Rec. & Tape E). (SEE ADVERTISEMENT)
 Fine-Tone Audio Prods. Co. Inc., 24 Cobek Court, Brooklyn 11223. Tel: 336-6662. Owner & Pres.: Leonard Finkel; Sales Mgr.: Jack Haddad; Mktg. Mgr.: Irving Glasser. (Rec. D, Tape D, OS & RJ).
Rec. labels: Golden.
Tape lines: All lines.
Playback equip.: Aiko, Audio Sonic, Bass, Garrard, Hitachi, Jefferson, Lloyd's Electronics, Muntz, Pioneer.
Phonographs: Audio Sonic, Garrard, Hitachi.



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Folk Dancer Rec Co PO Box 201, Flushing 11352 Tel 784-7407 Owner & Buyer Michael Herman (Rec. D, I & E).

Rec. labels: Folk Dancer MacGregor

German News Co Inc. 218 E 86 St Zip 10028 Tel 288-5500 Pres S S Tekiner Gen Mgr H W Seiffhart, Sales & Promo Fred H Hoefel (Rec. & Tape D & I)

Rec. labels imported: Ariola, Baccarola, Baerenreiter, Cantate, Discophila, Erudisc, Fontana, Historia, Metronome, Musik fur Alle, Philips, Polydor, Preiser, Telefunken Top Classic (all Germany), Club 99

Tape lines imported: Ariola-Eurodisc, Metronome, Philips, Polydor, Telefunken (all Germany)

Harbor Rec Export Corp 8724 Third Ave., Brooklyn 11209 Tel 748-5307 Owner & Mgr Jerome Horng (Rec. & Tape E).

Hitsville Cooperative Inc. 620 W 125 St Zip 10027 Tel 662-0307 Mgr & Buyer J Augustus (Rec. & Tape OS).

House of Menorah Inc. 36 Eldridge St Zip 10002 Tel 925-7573 Gen Mgr & Buyer Sol Tischler (Rec. & Tape D & I).

Rec. labels: (Hebrew & Yiddish prod only) Aderet, Artistic, Banner, CBS (Israel), Collector s Guild, Columbia, Elektra, Emes, Epstein, Famous, GIL, Gal-Ton, Hataklit, Hed Arzi, IMF, Isradisc, Israelectra, Israphone, Koliphone, MG, Makolit, Maloh, Menorah, Monitor, Nachas, Noam Phonodor, Polydor, RCA, Request, Routlette, Rozanna, Tikva, Vanguard

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Impex Int'l Co. 80 Wall St Zip 10005 Tel 425-2770 Pres Erwin Lustfield (Rec. & Tape E).

International Themes & Teleplays Inc. 159 W 53 St, Zip 10019 Tel 247-3257 Cable BENANTIMUS Pres & Int l Jack Benanty, VP Charles Benanty (Rec. & Tape E).

Rec. labels exported: Abbey, Connoisseur, Universal

Tape lines exported: Same as rec. labels

J A S Co (div of Encon Dists), 78-28 67 Rd., Queens 11379 Tel 894-3130 Owner, Mgr & Buyer Joe Allen (Rec. & Tape D).

Distributes discount cut-outs

J C O A Recs Dist'n Serv (Rec. D & E). See New Music Dist'n Serv

King Karol Inc. 444 W 42 St Zip 10036 Tel 594-5550 (Rec. & Tape OS). (SEE ADVERTISEMENT)

London Rec. Dist. Corp. 541 W 25 St Zip 10001 Tel 255-8350 Mgr. Phil Wesen; Rec. Buyer Ted Wolff, Tape Buyer Frank La Rocca, Promo Mike Milrod (Rec. D, Tape D & OS).

Rec. labels: Argo, Ashley, Chapter One, Coliseum, Crossover, Das Alte Werke, Delyse, Deram, Hi, Hi Country, Living Language, L'Oiseau Lyre, London, London Int'l, MAM, Mach, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Telefunken, Threshold, UK

Tape lines: A&M, Abkco, Alshire, Ampex, Argo, Audio Spectrum, BASF, CTI, Capitol, Columbia, Coral, Crossover, DG, Decca, Enterprise, Epic, Fiesta, GRT, Golden, Groove Merchant, Humorsonic, Impulse, Kudu, Liberty, Living Language, Lost Nite, MCA, Mag Tec, Mercury, Musicor, Ode, Original Sound, Paramount, Peters Int'l, Philips, Polydor, RCA, Redd Foxx, Request, Respect, Stax, Uni, United Artists, Verve, Volt, WEA

M C A Dist'g Corp. 445 Park Ave Zip 10019 Tel 759-7500 Sales Mgr Harry Bass, Promo Pete Mollica (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter Track

Tape lines: Same as rec. labels

Malverne Dists Inc. 35-35 35 St., Long Island City 11106 Tel 392-5700 Pres Al Hirsch, VP Jerry Winston Gen Mgr, Joe Grippo, Sales Mgr Harvey Maybrown (Rec. & Tape D).

Branches: East Hartford (Hartford Area), Conn., Malverne Dists Inc of Connecticut, Boston, Mass., Malverne Dists Inc of Boston

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Tape lines: Avco, Creed, Dial, Excello, Fantasy, Fontana, GSF, Gospel, Limelight, Mercury, Milestone, Muse, Nashboro, Onyx, Perception, Philips imports, Prestige, Savoy, Smash, Specialty, Today, Trip, Vertigo (SEE ADVERTISEMENT)


Merchants Music Ltd. Trme & Life Bldg., Rockefeller Center Zip 10020 Tel 757-6800 Pres Lanny Lee VP & Gen Mgr Linda Tarter, Buyer Jerry Silver (Rec. & Tape D, R.J, I & E).

Distributes cut-outs, auction close-outs TV recs premiums

Met Richmond Rec. Sales Inc., 1637 Utica Ave., Brooklyn 11234, Tel 253-4600. Owner David Last, Mgr. Ben Cohen (Rec. & Tape E).
Rec. labels exported: Alma, Colonial, Norca, Seeco Tropical
Tape lines exported: Concert Tape, Da-Tone, Seeco (SEE ADVERTISEMENT)
 Musical Recs. Co./Musical Tapes Inc. 642 10 Ave Zip 10036. Tel 581-3235 Mgr. Conrado Gonzalez (Rec. & Tape D).
Home office: Miami, Fla.
Rec. labels: Costeno, Discuba, Eco, Eli, Musart, Musart Norieno, Peerless, Zeida
Tape lines: Same as rec. labels
 Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.
 New Music Dist'n Serv., 6 W 95 St. Zip 10025 Tel 749 6265. Mgr. Jay Stickler (Rec. D & E), (also Rec. D & E as JCOA Recs. Dist'n Serv.)
Rec. labels: Alt Sax, Arise, Birth, Chatham Square, CJR, CRI, Concept, Dimension Five, EPI, Finnard, India Navigation Co., JCOA, Labor, Mbari, Nessa, New Frontiers, Nodew, Oblivion, Opus One, Otic, PM, People's Music Works, Pyramid, SRP, Seeds, Shi Shi Wu Ai, Sonet, Soundmaster, Strata, Strata-East, Survival, Sweet Dragon, TMS, Testament, Third World, Tribe, Ujamaa, Universal Justice, Watt, Wranabeau
 Olympia Rec. Ind Inc., 239 W 18 St Zip 10011 Tel 989-7200 Owner Ervin Lutke (Rec. & Tape D), (Rec. & Tape RJ as Arxiv Rec. Corp.)
Rec. labels: Budapest, Design, Diplomat, Disneyland, Golden, Grand Prix, Guest Star, Kelt-Aurora, Peter Pan Pickwick Int'l, Tifton
Tape lines: Decca, Disneyland, Dot, Liberty, Pickwick, United Artists.
Playback equip.: Decca.
 Otao Recs. Co. Int'l Ltd., 214 W. 96 St Zip 10025. Tel 866-2469 Owner L R Bernard, Mgr. D Vera (Rec. & Tape I & E), (Rec. & Tape D as Distribuidora Nacional de Discos de New York)
Rec. labels imported: Odeon, Trova (Argentina), Beverly, Copacabana, Odeon, RCA (Brazil), Sonolux, Victoria (Colombia), Gransa, Onix (Ecuador), Dinsa, IEMPSA, SonoRadio, Virrey (Peru)
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Tape lines imported: Aris, Odeon, PI, RCA (Italy), imports from Greece (SEE ADVERTISEMENT)
 Carl Post/Don Pasin Org. Inc., 1619 Broadway, Suite 401, Zip 10019. Tel: 246-1360 Partners Carl Post, Don Pasin. (Rec. & Tape D).
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Rec. labels: Amigo, Bayway, Bel-Aire, Chicago, Crystal-Tone, Cuca, Delta Int'l, Dyno, Eastwind Int'l Artists, Eurotone, Fantastic, Fiesta, Garden State, Goodwill, IRM, International Artists, Jay Jay, Le Mans, Maxim, Monitor, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, Usana, V, WAM
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Tape lines imported: Same as rec. labels imported.
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 Raymar Sales Co. Inc., 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Pres. Samuel Keenholtz, Gen Mgr.: Hal Kaufman. (Rec. D, OS & RJ, Tape OS).

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 Record People, 32 St. Mark's Pl Zip 10003 Tel 673-2988 Owner Robert Friedman (Rec. D).
Rec. labels: Adelphi, Advent, Alligator, Arcane Arhoolie, Asch, Bandstand, Big Band Archives, Birth, Blue Goose, Blue Labor, Blues Classics, Bomp, Boogie Woogie, B'oadside, Broadway Chaloff, Choice, Claddagh, Command Performance, County, Curnon, Delmark, Dharmia, Electric Lemon, F&W, Famous Door, First Time, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Fretless, Golden Era, Happy Face, Herwin, Home-spun, Innisfree, Jazz Archives, Jazz Treasury, Joyce, King Bluegrass, Labor, Leviathan, Mamlish, Merry-makers, Morning Star, Muskadine, Nessa, OJB, Oblivion, Old Homestead, Old Timey, Pearl, Pelican, Philo, Phoenix, Piedmont, Puritan, RBF, Radio Greats, Rebel Revelation, Rounder, Sackville, Segue Skyline, Sounds, Sounds of Swing, Spotlite, Startone Steeplechase, Stinson, Stride, Survival, Swing Era Symposium, Takoma, Tara, Thistle, Testament Trix Tulip, Unanimous Anonymous, Unit Core, Vettec, Yazoo Zap
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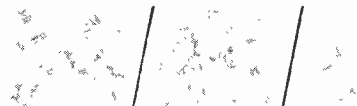
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A MESSAGE FOR DADDIES

Get yourself a good, thorough examination once a year. Once a year, let your doctor really look you over. It'll take a little time, and a little patience. And maybe he'll poke around a little more than you'd really like. And so he should.

The whole idea is to keep you healthy. If nothing's wrong (and more than likely, there isn't) hooray! Come back next year. But if anything's suspicious, then you've gained the most important thing of all: time.

We can save 1 out of 2 persons when cancer is caught in time, caught early. That's a good thing to know. All Daddies should know how to take care of themselves so that they can have the fun of taking care of their kids. Don't be afraid. It's what you don't know that can hurt you.

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Int'l branch: Italy.

Stratford Dist. Inc., 184-23 Jamaica Ave., Hollis 11423. Tel. 454-8800. Pres.: Nathan Kaplan; Mgr.: Fred Geistman; Buyers: Nathan Kaplan, Fred Geistman, Tom Fay. (Rec. RJ & E, Tape E). (SEE ADVERTISEMENT)

Superior Rec. Dist. (Rec. I & E, Tape E). See Win Recs. Inc. Tape King Inc., 9 W. 29 St Zip 10001. Tel: 725-9677. Owners Joseph Abady, Elliot Mavorah; Mgr.: David Abady, Buyers: Singles, Elliot Mavorah; Albums & Tape, Joseph Abady (Rec. & Tape OS).

Titan United Corp., 25 W. 43 St. Zip: 10036. Tel: 354-5005 Pres. Martin Roemer; VP Mike Sala. (Military representative—recs & tape). (SEE ADVERTISEMENT)

Toho Recs. Co Ltd., 1501 Broadway, Zip: 10036. Tel: 563-5258. Mgr. K Ohira. (Rec. I & E).
Home office: Japan.
Branch: Los Angeles, Calif (see for prod. imported & exported)

Town Hall Recs., 9131 Bedell Ln., Brooklyn 11236. Tel. 272-9702. Owner Ben Reminick; Mgr.: Julius Reminick; Buyers: Singles, Mike Smokeler; Albums, Irv Silverman, Tape, Hattie Wilson. (Rec. OS & E, Tape OS). (SEE ADVERTISEMENT)

Warner/Elektra/Atlantic Dist'g Corp., 75 Rockefeller Plaza. Zip. 10019 Tel: 484-8580 Mgr.: George Rossi. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clinton, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO. Reprise, Rolling Stones, Virgin, Warner Bros.

Tape lines: Same as rec. labels.
Windor Export, 302 W. 86 St., Suite 9A, Zip: 10024. Tel: 787-6046. Owner R. Menece. (Rec. & Tape E).

Win Recs. Inc., 41-43 39 St., Long Island City 11140. Tel: 786-7667. Owner & Pres.: Sam Weiss. VP, Mgr. & Buyer George Weiss. (Rec. OS & RJ, Tape D, OS & RJ). (Rec. I & E, Tape E as Superior Rec. Dist.).
Tape lines: All lines
Accessories: Amberg, Le-Bo, Recoton. (SEE ADVERTISEMENT)

Worldtone Music Inc. 56-40 187 St. Flushing 11365. Tel: 357-3490 Pres. Kenneth Spear (Rec. & Tape D & I).
Rec. labels imported: Balkanton (Bulgaria); Le Chant du Monde, Societe Francaise de Son, Valois (France); Da Camera, Eterna, Nova, Sastruphon (Germany); Clave, Hispavox (Spain); Discofil, Swedish Society, Telestar (Sweden); Helidon, Pearl (UK).
Tape lines imported: Le Chant du Monde (France); Hispavox (Spain)

• OCEANSIDE, L.I. (Area Code 516)

N M C Corp., 3580 Oceanside Rd Zip: 11572. Tel. 678-6770 Pres. Jesse Selter; Exec VP: Maxwell Friedberg. (Rec. & Tape D).

• PATCHOGUE, L.I. (Area Code 516)

A S K Dist'g Corp., 1 Terry St. Zip. 11772. Tel: 654-1313. Pres.: Alan Kusa. (Rec. & Tape OS & RJ).

• PLAINVIEW, L.I. (Area Code 516)

Paramount Recs. Inc., 1 Colonial Gate. Zip: 11803. Tel: 822-1404. Owner Herb Shenkman; Mgr. & Buyer: Andrew Shenkman. (rec. OS, RJ & E). (SEE ADVERTISEMENT)

• POUGHKEEPSIE (Area Code 914)

Toy House of Hudson Valley (div. of Kustas Bros. Inc.), Manchester Rd. Zip 12603. Tel. 471-2740. Pres. & Mgr.: Louis J. Kustas. (Rec. OS & RJ, Tape D, OS & RJ).
Tape lines: Fiesta, GRT, Modern, Pickwick, Scepter.
Accessories: Le-Bo, Recoton

• ROCHESTER (Area Code 716)

Rochester One Stop (div. of Transcontinent Rec. Sales), 685 South Ave. Zip 14620 Tel 454-6968. Mgr. & Buyer: Don Aslin. (Rec. & Tape OS & RJ).
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape D).

Star One Stop, 3 N. Clinton Ave. Zip: 14604. Tel: 262-9904. Owner, Mgr. & Buyer John W. Schreiber. (Rec. OS & RJ).

• ROCKVILLE CENTRE, L.I. (Area Code 516)

Blue Jay Int'l Export (Rec. & Tape E). See Mr. Topp Tape Co. Inc.

Mr. Topp Tape Co. Inc., 239 Sunrise Hwy, Zip: 11570. Tel: 764-2512. Pres. & Buyer Lawrence Sonin; VP: Art Siegel; Nat'l Sales Mgr.: Don Rosenbaum. (Rec. & Tape D, OS, & RJ). (Rec. & Tape E as Blue Jay Int'l Export).
Rec. labels: ABC, A&M, All Platinum, Alston, Amaret, Apple, Atco, Atlantic, Avco Embassy, BASF, Backbeat, Bang, Barnaby, Bearsville, Bell, Big Tree, Blue Thumb, Brown Bag, Brunswick, Buddah, CTI, Cadet, Camden, Capitol, Capricorn, Charisma, Chart, Checker, Chelsea, Chess, Chrysalis, Cobblestone, Columbia, Curtom, DG, Decca, De-Lite, Dial, Dore, Dot, Douglas, Dunhill, Elektra, Embryo, End, Enterprise, Epic, Fantasy, Fillmore, Gordy, Grunt, Happy Tiger, Harmony, Harvest, Hickory, Hob, Impulse, Invictus, Jamie, Janus, Kama Sutra, Kapp, Kent, Ko-Ko, Kudu, Liberty, London, MAM, MGM, Mainstream, Mega, Melodiya, Mercury, Milestone, Monument, Motown, Mowest, Mums, Musicor, Neighborhood, Nonesuch, Odyssey, Okeh, Original Sound, Orphic Egg, Ovation, Pacific Jazz, Parrot, Peacock, Perception, Philips, Philly Groove, Pickwick, Polydor, Prestige, RCA, RSO, Rare Earth, Reprise, Rocky Road, Rolling Stones, Roulette, Savoy, Scepter, Shelter, Signpost, Sire, Skye, Smash, Solid State, Song Bird, Soul, Sound Stage 7, Spindizzy, Springboard, Stang, Starday, Stax, Sun, Sunflower, Takoma, Tamla, T-Neck, Today, Tower, 20th Century, United Artists, Vanguard,

Vault, Vertigo, Verve, Vocalion, Volt, Wand, Warner Bros., We Produce, Westbound, Westminster
Tape lines: All major lines. (SEE ADVERTISEMENT)

● **SYRACUSE (Area Code 315)**

Almor Playtime Co. Inc., Midler Park Dr. Zip: 13206. Tel: 463-3351 (Rec. & Tape D, OS & RJ).
Home office: Amsterdam, N.Y. (see for prod. distributed).

Magie Serv. Mdsq. Inc., 112 Ronnell Dr. Zip: 13219. Tel: 488-2512. Gen. Mgr.: Mathew Orlando. Buyer: Gerry Orlando. (Rec. & Tape D).

Rec. labels: Ambassador, Apple, Asylum, Atco, Atlantic, Bearsville, Capitol, Chelsea, Chrysalis, Columbia, DG, Disneyland, Elektra, Enterprise, Epic, Grunt, Liberty, MCA, MGM, Metromedia, Monument, Peter Pan, Pickwick, Polydor, RCA, Reprise, Rolling Stones, Shelter, Stax, United Artists, Warner Bros.

Tape lines: Apple, Asylum, Atco, Atlantic, Bearsville, Capitol, Chelsea, Chrysalis, Columbia, DG, Elektra, Enterprise, Epic, Grunt, Liberty, MCA, MGM, Metromedia, Monument, Pickwick, Polydor, RCA, Reprise, Rolling Stones, Shelter, Stax, United Artists, Warner Bros.

Morris Dist'g Co. Inc., 1153 W. Fayette St. Zip: 13204. Tel: 475-6531. Mgr. & Buyer: Gary G. Podsiadlik. (Rec. D, OS & RJ, Tape D & OS).

Rec. labels: Laff, Pickwick, Vox.
Tape lines: Ampex, GRT, RCA, Vox.

Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip: 13202. Tel: 476-4019. Mgr. & Buyer: Ralph La Rosa. (Rec. & Tape OS & RJ).
Home office: Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape D).

● **WAMPSVILLE (Area Code 315)**

C & S Rec. Sales, PO Box 197, 204 N. Court St. Zip: 13163. Tel: 363-8889. Owner: Carl L. Pynn. (Rec. OS—oldies only).

● **WESTBURY, L.I. (Area Code 516)**

All Rec. Dist's Inc., 44 Bond St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cono. Buyers: Singles, Duke Oswald, Albums, Christian Ferman, Tape, Thomas Hoffman. (Rec. OS & RJ, Tape D, OS & RJ).

Tape lines: Capitol, Columbia, Decca, GRT, Liberty, RCA, United Artists.

Accessories: Blank reels, cassettes & cartridges (Audio Devices); carrying cases, head cleaners (LeBo, Amberg).

Polka Towne Music, 211 Post Ave. Zip: 11590. Tel: 334-6228. Owner & Buyer: Teresa Zapolska. (Rec. & Tape D & OS).

Rec. labels: Adena, Alshire, Amerpol, Amigo, Ampol, Ardena, Bayway, Bel-Aire, Cardinal, Chalet, Chicago, Cindy, Cuca, D. Dana, Data, Dearborn, Delta Int'l, Diplomat, Don-Joe, Dyno, Eastwind Int'l, Elgin, Eurotone, Fantastik, Fiesta, Garden State, Glo, Gold, Goodwill, Goral, Halo, IRM, JB, JBL, Jay Jay, Jody, K&B, Kay, Kerebo, L-Kay, Le Mans, Li-Dar Studio, Marjion, Maxim, Melodia, Micro, Monitor, Muza, Polish Song, Polka Towne, Ram, Rave, Ray, Request, Resound, Rex, Ridge, Ridgemoor, Rim, Rol, Rola, S&S, Select, Silverbell, Sound, Spectrum, Spotlight, Stampo, Starr, Steljo, Stella, Studio 5, Sure, Tifton, Trash, Travelers, Usana, Veriton, Vicrom, Vista, Wam, Yar.

Tape lines: Ampol, Bayway, Bel-Aire, Chicago, Delta Int'l, Dyno, Eurotone, Fiesta, Glo, Goodwill, Goral, Halo, IRM, Jay Jay, Jody, Kerebo, Le Mans, Monitor, Muza, Polish Song, Rave, Request, Rex, Ridge, Rim, Rola, Roulette, Sound, Spotlight, Starr, Steljo, Stella, Travelers, Usana.

Playback equip.: Automatic Radio.

● **YONKERS (Area Code 914)**

Knickerbocker Music Co., 453 McLean Ave. Zip: 10705. Tel: 476-7778. Owner: Harry Warriner. (Rec. & Tape OS & RJ).

NORTH CAROLINA

● **BRASSTOWN (Area Code 704)**

Cheshire Cat Music Co., Box 132-B, Green Cove Rd. Zip: 28902. Tel: 389-6741. Owner & Mgr.: Gary D. Fearon. (Rec. & Tape RJ).

● **CHARLOTTE (Area Code 704)**

Bib Dist'g Co. Inc., 126 W. Morehead St. Zip: 28202. Tel: 372-2032. Pres. & Mgr.: Joe Boynow. Buyers: Harold Mitchell, Bill Norman. (Rec. & Tape D, OS & RJ).

Rec. labels: All Platinum, Arco, Brunswick, Buddha, Chart, Curtom, Fantasy, HSH, Hob, Hot Wax, Janus, Jewel, Kama Sutra, Kent, Laff, Laurie, Mercury, Musicor, Paula, Peachtree, Philips, Ronni, Roulette, Royal American, Scepter, Smash, Stang, Sussex, 20th Century, Wand, Wayside, Weird World, Westbound.

Tape lines: All Lines.

Dixie Tape & Rec. Co., 2100 Freedom Dr. Zip: 28208. Tel: 334-8617. Owners: Dewitt & Othel Brown, Tim Braswell, Mgr. & Buyer: Howard Fesperman. (Rec. & Tape RJ).

Arthur Fulmer, 229 W. Morehead St. Zip: 28202. Tel: 375-3726. Mgr.: Mike Land. (Tape D & I).

Home office: Memphis, Tenn.

Distributes and imports all major lines.

Playback equip.: Arthur Fulmer, Stereosonic.

Handelman Co., 2309 Dunavant St. Zip: 28203. Tel: 372-1845. Mgr.: Albums & Tape Buyer: Lou Rice. Singles Buyer: Shirley Picklesimer. (Rec. & Tape RJ).

Home office: Detroit, Mich.

M C A Dist'g Corp., Providence Sq. Apts., 74 Beacon Hill Zip: 28205. Tel: 364-5598. Sales: Murray Habbaz.

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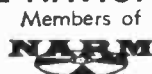


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Branch: 3133-B Central Ave. Zip: 28205. Tel: 537-8574. Sales: Ken Couch. (Rec. & Tape D).
 Rec. labels: Coral, MCA, Rocket, Shelter, Track.
 Tape lines: Same as rec. labels.

M O R Music Sales Inc., 7814 Tyner St. Zip. 28213. Tel. 597-1860. Pres., Mgr. & Buyer: James A. McGinnis. (Rec. & Tape RJ).

Mangold-Bertos Corp., 2212 W. Morehead St. Zip 28208. Tel. 334-4637. Owners: Phil Goldberg, Herb Weisman; Buyers: Dub Plyler, Johnny Bishop. (Rec. & Tape D & OS).

Rec. labels: Abet, Alithia, American Heritage, Aware, Bell, Better, Big Tree, Black Forum, Blue Thumb, Brown Sugar, Cadet, Canaan, Chart, Checker, Cherry, Red, Chess, Creed, De-Lite, Dore, Eastbound, Ebony Sound, Excello, Gordy, Gospel, HSH, Heart Warming, Impact, Increase, Kent, Kenwood, Laff, Luna, Mankind, Mega, Motown, Mowest, Nasco, Nashboro, Natural Resources, Norfolk Sound, North Bay, PIP, Philly Groove, Plantation, Rare Earth, Ref-O-Rec, Renegade, Rocky Road, SSS Int'l, Savoy, Seventy 7, Soul, Sound of Soul, Specialty, Springboard, Sugar Hill, Sun, Tamla, Target, Trip, Together, Up Front, Word.

Tape lines: Ampex, Canaan, Creed, GRT, Gordy, Heart Warming, Hob, Laff, Mercury, Motown, Nowest, Nashboro, Oldies, Plantation, Rare Earth, Savoy, Scepter, Soul, Tamla, VWord.

Accessories: Le-Bo.

Phonodisc Inc., 1001 S. Tyrone St. Zip 28203. Tel 375-9817. Branch Mgr.: Jim Epting. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

S & P Recs. Inc., PO Box B346, 1529 Enderly Rd. Zip 28208. Tel 394-0133. Owner, Mgr. & Buyer James E. Smith. (Rec. & Tape RJ).

● **FAYETTEVILLE (Area Code 919)**

A A A Co. Inc., PO Box 5625, 5511 Bragg Blvd. Zip 28303. Tel: B67-6165. Buyer: Al Metzger (Tape OS & RJ).

● **GREENSBORO (Area Code 919)**

Southland Musical Mds. Corp., PO Box 6125, 826 Winston St. Zip 27405. Tel: 272-5123. Pres. Lee Ingber. (Rec. D).

Rec. labels: Audio, CRG, Conversa-Phone, Living Language, Music Minus One, Young People's Recs
 Phonographs: AIWA, Symphonic, York
 Accessories: Freedman Aircraft, Jax, Le-Bo, Recoton.

● **MOUNT AIRY (Area Code 919)**

Stark Recs., 62B South St. Zip 27030. Tel 786-2865. Pres.: Paul E. Johnson. (Rec. D, OS & RJ, Tape OS & RJ).

Rec. labels: Stark, EKO, Hello, Pilot, Tornado

● **RALEIGH (Area Code 919)**

Seeburg-South Atlantic One Stop, 2407 Paula St. Zip 27603. Tel. B33-1633. Mgr. Ed Zschau. (Rec. OS)

● **ROANOKE RAPIDS (Area Code 919)**

2 plus 2 Music Shop, 1742 Weldon Rd. Zip: 27870. Owner & Mgr. William Howard (Rec. RJ)

OHIO

● **AKRON (Area Code 216)**

Twelgren Ent's. Inc., 2775 Yellow Creek Rd. Zip 44313. Tel 836-5591. Pres. J. Hugh Macey (Rec. D & E).

Rec. labels: (Square, round & folk dance) Aqua, Balance, Belco, Black Mountain, Blue Star, Bogan, Dance Along, Express, Family Squares, Flip, Folkraft, Folk Dancer, Go, Grenn, Hi Hat, Hooter, J. Bar L, Jewel, Jocko, Kalox, Keeno, Kimbo, Lloyd Shaw, Longhorn, Lore, Lou-Mac, MacGregor, Magic, Mayflower, Mustang, National, Niagara, Old Timer, Prairie, Red Boot, Rockin' A, Roper, Sashay, Scope, Sets in Order, Square L, Square 'N Round, Square Tunes, Sunny Hills, Swinging Square, Top, Wagon Wheel, Western Jubilee, Windsor, (ballroom) AFA, Artists Life, CEM, Century, Dance Along, Dancetime, Danro, Fiesta, Fontana, Grenn, HMV, Hanf, Hooter, Oriole, Parlophone, Philips, Polydor, Pye, Rainbow, Roper, Russell, SMC, Saga, Starlite, Sydney Thompson, Telemark, Top, Windsor, (educational) Activities, Hooter, Kimbo, Russell, Ruth Evans, World of Fun
 Phonographs: Newcomb
 Accessories: Carrying cases (Grenn, Newcomb)

● **CANTON AREA (Area Code 216)**

Stark Rec. & Tape Serv. Inc., 8000 Freedom Ave. NW, North Canton 44720. Tel 494-2282. Owner: Paul David; Mgr. Phil Shannon. Buyer: Joe Bressi (Rec. & Tape RJ).

● **CINCINNATI (Area Code 513)**

A & I Dist'g Co. Inc., 1000 Broadway Zip 45202. Tel 241-7644. Cable AICO. Owner: Sam Klayman, Mgr. & Buyer: Charles M. Klayman. (Rec. & Tape D).

Rec. labels: A&I, Alithia, All Platinum, Bold, Cadet, Chain, Checker, Chess, De-Lite, Eastbound, Glades, Gospel Truth, Groove Merchant, Gross, Hob, Janus, Jewel, Kent, Laff, Limelight, Partee, Paula, Philips, Playboy, Redd Fox, Savoy, Scepter, Stang, TK, Turbo, Vanguard, Vibration, Wand, Weird World, Westbound.

Tape lines: Glades, Hob, Laff, Savoy, Scepter, Wand
 Ambat Recs. (div. of Transcontinent Rec. Sales), 2350 Gilbert Ave. Zip: 45214. Tel: 751-5071. VP: Vernon W.

Hawk; Mgr. & Buyer: Earl Schaefer. (Rec. & Tape OS & RJ).
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape D).
 Columbia Recs. Sales, Carew Tower, Suite 325, Zip 45202
 Tel. 241-4088. Sales Mgr.: Bob Ewald; Promo Mgrs. Julia Godsey, Bob Feineigle, Eugene Brown. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases, audio accessory cables (Columbia).
 Halper's One Stop, 1632 Central Pkwy Zip: 45210 Tel 381-6580. Owner: Saul Halper; Gen Mgr. Fred Halper. (Rec. & Tape OS).
 Handleman Co., 655 Van Meter, Zip 45202. Tel 651-2340. Mgr. Robert Prenatt; Buyers: Singles, Charles Prenatt; Albums & Tape, Robert & Charles Prenatt (Rec. & Tape RJ).
Home office: Detroit, Mich.
 M C A Dist'g Corp., 1628 Central Pkwy, Zip 45210 Tel 721-4210. Sales Mgr.: Jack Brown, Promo. Lee Fogel. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels
 P & G Rec. Co., 1667 Central Pkwy, Zip 45214. Tel 381-2233. Owner & Mgr.: Paul Smith; Buyer Byron Russell (Rec. & Tape OS).
 Phonodisc Inc., 114 Tr-County Office Park, 1313 E. Kemper Rd. Zip: 45246. Tel 671-6942. Branch Mgr.: Roger Flagler. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.
 Royal Dist'g Corp., 1210 Glendale-Milford Rd. Zip 45215. Tel. 771-4250. Mgr Jack D Pierce. (Rec. OS & RJ).
Branch: Columbus, Ohio.
 Jimmie Skinner Music, 5B25 Vine St Zip 45216. Tel: 242-8000. Owner: Lou Ukelson; Buyers: Singles, May Smith; Albums & Tape, Lou Ukelson (Rec. & Tape D & E).
Rec. labels: Atteram, Biograph, Birch, Broadway, County, Flying Fish, Gateway, Historical, Jalyn, Jessup, Kanawa, King Bluegrass, Lemco, Masterstone, Melodeon, Melody, Old Homestead, Outhouse, Pine Tree, Puritan, QCA, Rebel, Rounder, Sackville, Sugar, Symposium, Takoma, Vetco, Zap.
Tape lines: Gateway, Jalyn, Jessup, Kanawa, King Bluegrass, Lemco, Old Homestead, Pine Tree, Rebel, Vetco.
 Supreme Dist'g Co., 1000 Broadway Zip 45237 Tel 421-0747. Owner: Sam Klayman, Mgr & Buyer: Al Klayman. (Rec. & Tape D).
Rec. labels: Arco, Avco, Aware, Bell, Beverly Hills, Big Tree, Brut, Buddha, Caedmon, Charisma, Chart, Cinnamon, Cobblestone, Commercial, Curtom, Dial, Disneyland, Evolution, Fantasy, Fontana, GRC, Galaxy, Hot Wax, JMI, Jamie/Guyden, Kama Sutra, Mainstream, Mercury, Milestone, Muse, Music Merchant, Musicor, IX Chams, Onyx, Original Sound, Philly Groove, Phonogram, Plantation, Prestige, Pye, Romy, Wednesday, Rebel, Rocky Road, SSS Int'l, Shannon, Skye, Smash, Stereo Dimension, Sun, 20th Century, Vertigo, Vista
Tape lines: Ampex, GRC, GRT, Phonogram, Rebel 20th Century
Accessories: Needles (Fidelitone)
 Warner/Elektra/Atlantic Corp., 1045 W Eighth St Zip 45203 Tel 721-5800 Sales Mgr Terry Cox. (Rec. & Tape D).
Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec. labels

• CLEVELAND METROPOLITAN AREA
 (Area Code 216)

Action Music Sales Inc. (div of Transcontinent Rec. Sales), 3040 Prospect Ave Zip 44115 Tel 391-8500 VP & Mgr Dennis Baker, Buyer Clay Pasternack (Rec. & Tape D).
Rec. labels: Alithia, Alva, Amherst, Bandstand, Bang, Big Band Archives, Black Gold, Blue Candle, Bold, Boogie Woogie, Bright Orange, Brunswick, Buena Vista, Cat, Chain, Children's Recs of America, Cinema, Command Performance, Conversa-Phone, Dakar, Dana, De-Lite, Disneyland, Dore, Empire, Era, Fiesta, GSF, Glades, Glori, Golden Era, Gospel, Grateful Dead, Grecophon, Groove Merchant, Heart Warming, Hob, Increase, JMI, Jazz Treasury, Jean, Jewel, Kent, LMI, Laurie, Lost Nite, Mark 56, Mega, Metronome, Modern, Musicor, Now, Old Town, Original Sound, PIP, Paula, Pelican, Perception, Plantation, Pleasure, Radio, Radiola, Regent, Ronn, Royal American, SSS Int'l, Savoy, Scepter, Shout, Soul Power, Sound Effects, Sound of Swing, Sounds, Sound Stage, Startone, Sun, Swing Era, TK, Target, Thunderbird, Today, Vee Jay, Wand, Weird World.
Tape lines: Alithia, Bang, Black Gold, Bold, Bright Orange, Conversa-Phone, Dana, De-Lite, Dore, Fiesta, GRT, Glades, Gospel, Grateful Dead, Grecophon, Heart Warming, Hob, Increase, JMI, Jean, Jewel, Kent, Laurie, Lost Nite, Mega, Modern, Musicor, Old Town, Original Sound, Paula, Perception, Plantation, Ronn, Savoy, Scepter, Sun, Target, Thunderbird, Today, Vee Jay, Wand, Weird World
Accessories: Blank tape (Certron, Memorex)
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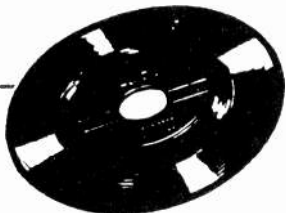
Weiss, Buyers Singles, Bob Cowen Albums & Tape. Cary Budin (Rec. & Tape RJ).
Branch: Phoenix, Ariz
Audio Ventures, 12119 Orme Rd Zip 44125 Tel 475-5692 Pres Ron Fejtek (Rec. & Tape D).
Rec. labels: Audio Ventures, Czech, Haller, Pennant Ray, Red Lion, Souvenir, Spotlight
Tape lines: Same as rec. labels.
Capitol Recs., 7777 Exchange St Zip 44125 Tel 524-8200 (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Harvest (UK) Haven, Island, Melodiya/Angel, Seraphim, Shelter
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter
Columbia Recs Sales, Park View Federal Bldg., 25350 Rockside Rd., Bedford Heights 44146 Tel 439-5544
Sales Mgr Jim Scully, Promo Mgrs Bill Catino, Marty Mooney, Glen Wright (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rakt, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall
Tape lines: Same as rec. labels
Accessories: Carrying & storage cases audio accessory cables (Columbia)
Dean's House of Jazz Inc., 6502 Superior Ave Zip 44103 Tel 391-0818, Mgr & Buyer Wilbur E Dean (Rec. & Tape OS)
Gaelic Imports, 3830W 25 St Zip 44109 Tel 398-1548 (Rec. I).
Home office: Chicago, Ill
Rec. labels imported: All labels from Great Britain & Ireland
Gemini, Buyer Nancy Zee. (Rec. & Tape OS). See PIKS Corp
Handleman Co., 1260 E 38 St Zip 44114 Tel 431-0285 Mgr. Sam Couch; Buyers Singles, Sophie Nowakowski, Albums & Tapes, Sam Couch, Sam Milicia (Rec. & Tape RJ).
Home office: Detroit, Mich.
Keynote Int'l Music Dists., 1584 E 31 St. Zip 44114 Tel 861-7286 Owner & Mgr John Gayer (Rec. & Tape D).
Rec. labels: Delta Int'l & other polka labels
Tape lines: Delta Int'l.
London Recs Midwest Dist'g Corp., 653 Alpha Dr., Highland Heights 44143. Tel 461-6770 Mgr Norm Leskiw, Promo. Hank Zarembski (Rec. & Tape D).
Rec. labels: Ashley, Buddha, Chapter One, Coliseum Curtom, Deram, Disneyland, Hi, Hi Country, Kama Sutra, London, London Int'l, MAM, Muse, Onyx, Ori, Orphic Egg, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Threshold, Vox
Tape lines: Ampex, Capitol, Columbia, DG, GRT, Kinney, Liberty/UA, MCA, MGM, Mercury, Musicor Original Sound, Polydor, Project 3, RCA, Scepter, Vox
MCA Dist'g Corp., 1721 Superior Ave E Zip 44114 Tel 621-9770 District Mgr Bill Glaseman, Sales Mgr Bill Green; Promo Steve Evanoff (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track
Tape lines: Same as rec. labels
Modern Rec Serv Inc., 18434 Cranwood Pkwy Zip 44128 Tel 475-8900 Pres David W Burke, Gen Mgr & Buyer Terry B Cooper (Rec. & Tape RJ).
North American Music Corp., 2797 Hamilton Ave Zip 44116 Tel 696-5300 Pres Charles E Murray VP Tom Zeit, Buyer C E Murray. (Rec. & Tape D & RJ).
Rec. labels: Camden, Disneyland, Pickwick, Vista
Tape lines: Ampex, GRT
Northern Rec Sales (div of Transcontinent Rec Sales), 1811 E 40 St Zip 44103 Tel 361-2650 Mgr Paul DeDomnicis (Rec. & Tape OS & RJ).
Home office: Buffalo, N.Y. Transcontinent Rec. Sales (Rec. & Tape D).
PIKS Corp., 2150 Hamilton Ave Zip 44114 Tel 696-3155 Pres Ron Schafer, Gen Mgr Harvey Korman, Sales Mgr Sheldon Tirk, Opns Mgr D Booth. (Rec. & Tape D). (Rec. & Tape OS as Gemini)
Rec. labels: A&B, A&I, A/S, Abkco, Ace of Hearts, Adelphi, Ad Korp, Aerospace, Affinity, Airstream, Ala, Alaga, Alitha, Alligator, All Platinum, Alshire 101 Strings, American Nat'l, American Variety, Amos, Arc, Archives of Jazz, Arctic, Arctco, Athena, Audio Broadcasts, Audio Fidelity, Audio Int'l, Audio Rarities, Authentic, Avco, Avoca, Aware, Azetta, BASF, Babylon Bank, Bano, Barbary Coast, Beacon, Bell, Beverly Hills, Big

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Tape lines: Abkco, Ala, Alshire, Archives of Jazz, Arctco, Audio Fidelity, Avco, Avoca, BASF, Billingsgate Black Jazz, Black Lion, Bold, Dial, Dyno, ESP, Ethnic, Fiesta, GNP Crescendo, Glades, Heavy, Humorsonic, Jay Jay, Laff, Limeright, MF, Mega, Mercury, Million, Muse, Musicor, Onyx, Original Sound, Ovation, Philips, Prestige, Project 3, Redd Foxx, Rim, Quad Spectrum, Sims, Smash Sound, Target, Truck Stop, Wayside, Weird World, Verisonics, Vertigo, Vista
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Progress Rec Dist'g Inc., 653 Alpha Dr., Suite 41, Highland Heights 44143 Tel 461-7880 Owner Joe Simone, Buyer Noble Clark, Promo. Ron Iafornaro, Len Evanoff (Rec. & Tape D).
Rec. labels: A&M, Abet, Blue Thumb, Cadet, Checker, Chess, Creed, Dot, Eastbound, Excello, Family, Fantasy, Galaxy, Janus, Just Sunshine, Kenwood, Mankind, Milestone, Nashboro, Neighborhood, Ode, Paramount, Playboy, Prestige, Sire, Sussex, Tumbleweed, 20th Century, Vanguard, Westbound.
Tape lines: A&M, Abet, Creed, Excello, Mankind, Nashboro, Ode, Prestige, 20th Century
Prospect Rec. Serv., 3628 Prospect Ave Zip 44115 Tel 431-8444 Owner, Mgr & Buyer Don Rothenberg (Rec. & Tape OS).
S & M Sales, 1736 St. Clair Ave Zip. 44114 Tel 861-1654 Owners Ernest Furst, Malcolm Vangar, Buyers Singles, Mark Abrahams, Albums, Ernest Furst, Malcolm Vangar (Rec. & Tape OS & RJ).
United Dist'g Inc., 2333 St Clair Zip 44114 Tel 696-4533 Pres Saul Moss, Mgr & Buyer Marvin Browdy (Rec. & Tape OS & RJ).
Warner/Elektra/Atlantic Dist'g Corp., 4560 Willow Pkwy., Cuyahoga Heights 44125 Tel 271-3900 Gen Mgr., Mike Spence (Rec. & Tape D).
Rec. lines: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros
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Rec. labels: Abkco, Achilleian, Action, Adell, Adelphi, Aetna, Alitha, Alwin, Amazon, Amour, Ansonia, Argo, Argus, Arctco, Astro, Atlantis, Atwell, Audicon, Audio Arts, Aurora, Avoca, Away, BPL, BRC, B-W Prod'ns, Bal, Ballard, Baron, Beegee, Belhobby, Belltone, Big Beat, Big Deal, Big Tree, Black Falcon, Black Jazz, Blue Flame, Blue Hour, Blues on Blues, Bomar, Boot, Bounty, Bullet, Buluu, Burt, BumpShop, Burgundy, Button, Carla, Chime, Comet, Cosmic, Cuca, Dialtone, Dome, Dove, Duane, Duo, Ekco, Erwin, Essar, Event, Flame, GPC, GRC, Gama, Hawk, Hitbound, Hourglass, JermA, Keen, Key, Lutone, Mama, Money, Mutt, Newton, Overtone, Owl, Popsicle, Port Power, Rama, Rice, Rosebud, Sho' Time, Sidewalk, Soultrain, Sundial, Sunset, TRC, Tear-

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drop, Tim, Time, Tom Bee Prod'ns, Tuba, Twinight, Twirl, USA, Uptown, Vandam, Vardan, West, Wheelsville, White Whale, Whiz, Windy Soul, Zodiac.
Robert & Co., 1910 Lockbourne Rd. Zip: 43207. Tel: 444-9842. Owner & Buyer: Robert M. Benjamin; Mgr.: Ray M. Benjamin. (Rec. D & OS, Tape D, OS & RJ).
Rec. labels: Cadet, Camden, Capitol, Columbia, Crown, Decca, Epic, Harmony, Kent, Monument, RCA.
Tape lines: All major lines.
Royal Dist'g Corp., 1124 N. High St. Zip: 43201. Tel: 294-6511. Mgr.: Jack D. Pierce; Buyer: Jim Stockdale. (Rec. OS & RJ).
Home office: Cincinnati, Ohio.
Seeburg Dist'g One Stop, 457 Neilston St. Zip: 43215. Tel: 221-7821. Mgr.: Steve Shanker. (Rec. OS).

● DAYTON AREA (Area Code 513)

A & B Rec. Co. Inc., 40 Heid Ave. Zip: 45404. Tel: 236-4808. Mgr.: Morris Kipper; Buyer: Edwin P. Waterman. (Rec. & Tape RJ).
Ambat Recs. (div. of Transcontinent Rec. Sales), 509 Xenia Ave. Zip: 45410. Tel: 256-4212. Mgr.: Martha Baker. (Rec. & Tape OS & RJ).
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape D).
Dayton Rec. Serv. Inc., 120 N. Main, Germantown 45327. Tel: 855-6010. (Rec. & Tape RJ).
Home office: Portsmouth, Ohio.
Ohio Rec. Rack Dist., 72 S. Main St., Miamisburg 45342. Tel: 866-3629. Owner, Mgr. & Buyer: Chris Kondoff. (Rec. & Tape D, OS, RJ, & E).
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● MASSILLON (Area Code 216)

Dynamic Disc Dist., 115 North Ave. Zip: 44646. Tel: 837-3211. Owner & Buyer: Ralph Gutshall; Mgr.: Jim Hickey Jr. (Rec. & Tape D & RJ).
Distributes cut-outs, promotional material.

● PAINESVILLE (Area Code 216)

Allied Rec. Sales, 107-D, New Market Pl. Zip: 44077. Tel: 354-5100. Pres.: R.A. Burke. (Rec. OS & RJ).

● PARIS (Area 216)

Praise Rec'gs, 12621 Lisbon St. NE Zip: 44669. Tel: 862-2817. Pres.: J. Mas. (Rec. D).
Rec. labels: Praise, Joyous Melodies, Canaan, Diadem, Heart Warming, Impact, Pickwick, Sacred, Singcord, Sword, Teen, Tot, Word.

● PORTSMOUTH (Area Code 614)

Dayton Rec. Serv. Inc., 640 Second St. Zip: 45662. Tel: 354-3188. Pres.: W.A. Carrington, VP. Mgr. & Buyer: Joe Taylor. (Rec. & Tape RJ).
Branch: Germantown (Dayton Area), Ohio.

● TOLEDO (Area Code 419)

Bartley Co., 1001 Brown Ave. Zip: 43607. Tel: 241-5563. Sales Mgr.: Dean Zurawski. (Rec. & Tape RJ).
Northwestern Dist., 2836 Sylvania Ave. Zip: 43613. Tel: 479-5241. (Tape RJ).

● YOUNGSTOWN (Area Code 216)

Mid-America Specialty Dist. Inc., 819 Mahoning Ave. Zip: 44502. Tel: 744-8668. Mgr.: Jack Pitts. (Rec. & Tape RJ).
Home office: Chicago, Ill.
Plaza Recs. Inc., 309 Boardman Plaza. Zip: 44512. Tel: 758-5795. Owner & Buyer: Frank A. Valicenti. (Rec. OS).

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● OKLAHOMA CITY (Area Code 405)

All Recs. Inc., 520 Classen Blvd. Zip: 73106. Tel: 235-3381. Mgr. & Buyer: Bill Hill. (Rec. & Tape OS).
Bromo Dist., Inc., PO Box 60687. Zip: 73106. Tel: 521-0301. Mgr.: James D. Moran. (Rec. & Tape OS & RJ).
Arthur Fulmer, 1112 W. Main St. Zip: 73106. Tel: 235-0388. Mgr.: Ralph Mays. (Tape D & I).
Home office: Memphis, Tenn.
Distributes and imports all major lines.
Playback equip.: Arthur Fulmer Stereosonic.
Lieberman Ent's. Inc., 50 N. May Ave. Zip: 73107. Tel: 235-3901. Mgr.: Frank Todd. (Rec. RJ).
Home office: Minneapolis, Minn. (Rec. & Tape RJ).
MCA Dist'g Corp., 1733 NW 63 St. Zip: 73116. Tel: 843-3635. Sales & Promo: Troy Bowen. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.
Phil's One Stop Rec. Inc., PO Box 60349, 705 NW Fourth St. Zip: 73106. Tel: 235-9671. Owner, Pres. & Mgr.: Phil Burlingame; Buyer: Wayne Dunbar. (Rec. OS).
Western Mdrs. Inc., 129 NW 23 St. Zip: 73103. Tel: 525-3632. Gen. Mgr.: Bill King. (Rec. & Tape D & RJ).
Home office: Amarillo, Tex. (see for prod. distributed).

● TULSA (Area Code 918)

Lepper Bros. Dist'g, 5708 E. Admiral Blvd. Zip: 74112. Tel: 836-4100. Owner & Buyer: Jerry Lepper. (Rec. RJ, Tape D & RJ).
Tape lines: Canaan, Heart Warming, Horizon, Impact, Light, Sing, Skylite, Tempo, Word.
Oklahoma News Co., 909 W. 23 St. Zip: 74107. Tel: 584-4754. Mgr.: Peter K. White; Buyer: Katy Hayes. (Rec. RJ, Tape D).
Tape lines: Capitol, Columbia, Decca, GRT, London, Mercury, Musicor, Paramount, RCA.
Accessories: Complete line of name brands.

● EUGENE (Area Code 503)

Cascade Rec. Serv., 164 W. Broadway. Zip: 97401. Tel: 342-6932. Owner: Ronald E. Prindle; Mgr. & Buyer: David C. Town. (Rec. & Tape OS).

● PORTLAND (Area Code 503)

Sea-Port Rec. One Stop (div. of Fidelity Rec. & Tape Sales Inc.), 21 NE Seventh Ave. Zip: 97232. Tel: 234-0965. Mgr. & buyer: Tom Choate. (Rec. & Tape OS).
Home office: Seattle, Wash., Fidelity Rec. & Tape Sales Inc. (Rec. & Tape D, OS & RJ).

● SALEM (Area Code 503)

United Tape Dist., 1965 Lancaster Dr. NE. Zip: 97303. Tel: 585-6584. Owner & Mgr.: Michael J. Percival. (Tape D).
Tape lines: All lines.
Playback equip.: Craig, Lear Jet, Motorola.

PENNSYLVANIA

● ALTOONA (Area Code 814)

Penn Music Servs., 315 E. Plank Rd. Zip: 16602. Tel: 946-3384. Owner & Mgr.: Robert K. Wike, Buyer: Gretta Rorabaugh. (Rec. & Tape OS & RJ).

● BETHLEHEM (Area Code 215)

Capitol Recs., Lehigh Valley Ind'l Park, No. 1, 2980 Ave. B. Zip: 18017. Tel: 868-1401. (Rec. & Tape D).
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Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.
Rave, 415 Buchanan St. Zip: 18015. Tel: 865-1941. Owner & Mgr.: Joe Timmer. (Rec. & Tape D).
Rec. labels: Apon, B&F, Chicago, Czech, Fiesta, Rave, Ray, Request, Rex, Stella & all polka recs.
Tape lines: Fiesta, Jay Jay, Rave, Stella.

● BLOOMSBURG (Area Code 717)

Arcus Bros. Stereo Centers, PO Box 569. Zip: 17815. Tel: 784-8600. Owners & Mgrs.: Mike & Steve Arcus. (Rec. & Tape I).

● CONEMAUGH (Area Code 814)

Page Rec'g Co., 345 Second St. Zip: 15909. Tel: 539-8117. Owner & Mgr.: Al Page. (Rec. & Tape D & RJ).
Rec. labels: Arc, Dyno, Greyko, Hymntone, Jay Jay, Marjon, Nashville, Page, Rave, Request, Sacred, Silverbell, Sing, Skylite, Sword, Tambura, V, Word.
Tape lines: Canaan, Jay Jay, Lee, Marjon, Page, Request, V, Word.
Playback equip.: Electrophonic, Toyo.

● ERIE (Area Code 814)

Mobile Rec. Serv. Co., 2908 W. 33 St. Zip: 16506. Tel: 833-7038. Mgr.: Jim McKnight. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).
Warren Radio Inc., 1315 Peach St. Zip: 16512. Tel: 454-5285. Pres.: W.M. Schuster; Mgr.: Judith E. Bloom. (Tape D).
Branches: Fredonia, Jamestown, N.Y.; Meadville, Pa.
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists.

● HARRISBURG (Area Code 717)

D & H Dist'g Co. (Rec. & Tape Div.), 500 Terminal Rd., Camp Hill 17D11. Tel: 761-2805. Mgr., David Press; Buyer: Eugene Diveglia. (Rec. & Tape D & RJ).
Home office: Pittsburgh, Pa. (Rec. D & OS).
Branch: Savage, Md. (Rec. & Tape D, OS & RJ).
Rec. labels: Alshire, Ambassador, Ampex, Audio Spectrum, Avco, CTI, Camden, Canaan, Disneyland, Dooto, Dyno, Evolution, Fiesta, Fleetwood, GRT, Gateway, Golden, Harmony, Heart Warming, Hilltop, Hymntone, Jay Jay, Mother Goose, Mountain Dew Nashville, Original Sound, Peter Pan, Pickwick, Rebel, Simon Says, Somerset, Stella, Sun, Sure, Vista, Word.

Tape lines: Ampex, Capitol, Columbia, Decca, Disneyland, Epic, GRT, Hymntone, Motown, Original Sound, Pickwick, Polydor, Springboard, Word.
Playback equip.: Lear Jet, RCA.
Accessories: Amberg, CBS, Helen Neushaeter, Le-Bo, Memorex, Peerless, RCA, Reconton, Tower.

● LEHIGHTON (Area Code 717)

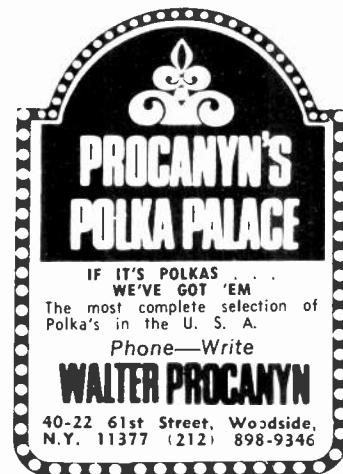
Barnes Rec. Dist., RD 2, Owl Creek Rd. Zip: 18235. Tel: 645-2321. Owner & Mgr.: William H. Barnes. (Rec. & Tape OS & RJ).

● LEWISTOWN (Area Code 717)

Mobile Rec. Serv. Co., 104 Logan St. Zip: 17044. Tel: 248-6442. Mgr.: John Houser. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).

● MEADVILLE (Area Code 814)

Warren Radio Inc., 1198 Park Ave. Zip: 16335. Tel: 336-3147. Mgr.: Wilson Hoellin. (Tape D).
Home office: Erie, Pa.
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists.



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● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

A & L Dists Inc., 451 Penn St., Yeadon 19050 Tel 474-3300 Owner Al Melnick, Rec. Mgr. & Buyer S. Paul, Tape Mgr. & Buyer Saul Melnick (Rec. D, Tape D, OS & RJ).
 Rec. labels: Ala, Archives of Jazz, Artco, Avoca, Bell, Berlitz, Big Tree, Biograph, Blues Spectrum, Bright Orange, Contemporary, Conversa-Phone, Delmark, Dingo, ESP, Fantasy, Folk Legacy, Galaxy, Kent, Laff, MMO, Mark 56, Milestone, Mobile Fidelity, Monitor, Monmouth-Evergreen, Mother Goose, Philly Groove, Prestige, Proscenium Proverb, Pye, Radiola, Rebel, Rocky Road, Spear, Star Tone, Summit
 Tape lines: All lines.
 Phonographs: Garrard, Grundig, Hitachi, Mikado, Pioneer, Sony, Superscope, Wollensak.
 Playback equip.: Grundig, Hitachi, Lear Jet, Mikado, Pioneer, Sony, Superscope, Wollensak
 Accessories: Blank tape (CBS, Maxell, Memorex TDK), CBS Magnetics, Garrard, Le-Bo, Pickering, Recoton, Shapcraft (racks), Shure, Watts (SEE ADVERTISEMENT)

Almacenes Asturias (Rec. & Tape RJ). See Villanueva Asturias Corp
 B B Recs., 257 Bayard Rd., Upper Darby 19082 Tel 532 4473 Pres.: Bernard Binnick (Rec. & Tape D).
 Distributes close-outs.
 Bandstand Rec. Serv. (Rec. & Tape OS & RJ). See Chips Dist'g
 Capitol Recs., 7 Bala Ave., Bala Cynwyd 19004 Tel 835-2450 (Rec. & Tape D).
 Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter.
 Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.
 Chips Dist'g (div of Abkco Inds Inc.), 2750 N Broad St Zip 19132 Tel 226-4600. Pres & Gen Mgr. Ernie Santone, Sales Mgr. Mario Daulerio. (Rec. & Tape D), (Rec. & Tape D as Hitsville of Pennsylvania). (Rec. & Tape OS & RJ as Bandstand Rec. Serv.).
 Rec. labels: Abkco, Accent, Ace of Hearts, Amber, American Rec'g, American Variety, Aries, Audio Fidelity, Audio Int'l, Avant Garde, Beverly Hills, Big Band Archives, Billingsgate, Black Jazz, Black Lion, Chiaroscuro, Cinema Cinnamon, Command Performance, Creative World, Dana, Daybreak, Dial, Disneyland, Dooto, Dyno, Ember, Enja, Fiesta, First Component, Fontana, GNP Crescendo, Gateway, Gospel, Grecophon, Harlequin, Herald, Island, Jewel, Legend, Limglight, Lost Nite, Mega, Mercury, Mericana, Ovation, Paula, Philips, Project 3, Regent, Relic, Ric, Rim, Rio, Ronn, Savoy, Shan-

non, Smash, Soul Power, Sound Effects, Sounds of Swing, Steady, Stella, Sunbeam, Swing Era, Target, Thimble, Tiger Tail, Times Square, Vee Jay, Vertigo, Virtue, Vista, West Coast, World Jazz.
 Tape lines: Abkco, Dial, Dooto, Fiesta, Fontana, GRT, Limglight, Longines, Mega, Mercury, Ovation, Philips, Project 3, Savoy, Smash, Vertigo. (SEE ADVERTISEMENT)
 Coliseum Recs & Tapes Ltd., 134 S 20 St. Zip: 19103. (Rec. & Tape E). (SEE ADVERTISEMENT)
 Columbia Recs. Sales, 1VB Bldg., Suite 270B, 1700 Market St. Zip 19103 Tel 567-7601. Sales Mgr.: Irv Medway, Promo. Mgrs.: Don Colberg, Armand McKissick, Red Richards. (Rec. & Tape D).
 Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Inivictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall
 Tape lines: Same as rec. labels.
 Accessories: Carrying & storage cases, audio accessory cables (Columbia).
 Cooper Bros. Dist., 6813 Lindbergh Blvd. Zip 19142. Tel 365-8573 Owner: Chuck Cooper, Mgr.: Harold Cooper, Sales Mgr. Hezekiah Cooper Jr., Buyer: Frank Brown; Promo. Mgrs. Carroll Cooper, Gary Vaughn. (Rec. & Tape D).
 Rec. labels: Action City, Flower, Mark IV, Norcross, Philly Music.
 Tape lines: Same as rec. labels.
 Norman D. Cooper Inc., 6222 Lebanon Ave. Zip, 19151. Tel 878-9591. Pres.: Norman D. Cooper, Mgr.: David Brown; Buyers: Singles, Anne D. Leshner, Albums, Ken Benjes. (Rec. & Tape OS).
 District Recs. Tel: 335-9402. Sales Mgr.: Steve Schwartz. (Rec. RJ, Tape OS & RJ). See Schwartz Bros. Inc.
 Eastern Music Systems Corp., 334 N. Broad St. Zip: 19102. Tel 564-4415. Owner & Pres.: Marvin Stein, mgr. & Buyer, Raymond Pettola. (Rec. OS).
 Global Rec. Sales, 2512 N. Broad St. Zip 19132. Tel. 221-0990. Owner: Ed Balbier, Mgr.: C. Armas. (Rec. E).
 Int'l branch: England.
 Heller Rec. Buyer-Exporter, 1542 Pratt St. Zip 19124. Tel. 627-8159. Pres. Robert King. (Rec. E).
 Hitsville of Pennsylvania (Rec. & Tape D). See Chips Dist'g Music Serv. Inc., Fourth & Noble Sts. Zip: 19123. Tel 629-1166. Owner, Jerry Rappaport. (Rec. & Tape RJ).
 Rec O Rac Dists., 7345 West Chester Pike, Upper Darby 19082 Tel 734-1606. Owner Harry Blaufeld, Mgr. Bernie Brandt; Buyers Harry Blaufeld, Bernie Brandt. (Rec. & Tape RJ).
 Record Rendezvous Inc., 134 S. 20 St. Zip. 19103. Tel: 567-9424. Owner & Pres.: Edward R. Marcus, Mgr.: Richard Marcus, Ass't Mgr., Joanne Small, RJ Mgr. Janet Krause; Tape Buyer R. Richard (Rec. D, OS, RJ, I & E, Tape OS & RJ).
 Rec. labels: Cinwitch, MUH, Oldies but Goodies, Pet-Rat, Psycephonic, Rendezvous, Rockin' Richie, subdist for Montgomerys, Scorpio, Times Square.
 Richman Bros Recs Inc., 430B Parkside Ave Zip 19104. Tel 477-1742. Owners Jerold, Allen & Richard Richman; Gen. Mgr. Jerold Richman; Buyers: Sam Cass, Jerold Richman, Ted Neuman, Tom Simko. (Rec. & Tape D, OS & RJ).
 Rec. labels: Arhoolie, Blue Goose, Blues Classics, Takoma, Yazoo.
 Tape lines: Capitol, Columbia, Decca, GRT, Jubilee, Prestige, Savoy.
 Accessories: Blank tape (CMC, Memorex), Le-Bo.
 Rondel Dist'g Corp., 1100 Block Commerce St., Zip: 19107. Tel 923-B980. Contact: Ronald F. Schaff (Rec. RJ & I).
 David Rosen Inc., 851-5 N. Broad St. Zip: 19123. Tel: 232-2900. Owner: David Rosen; Mgr.: Harry Rosen, Buyer, Lewis Rosen. (Rec. & Tape D).
 Rec. labels: Audio Fidelity, Audio Personality, Audio Rarities, Audio Super Stereo, Barbary Coast, Black Lion, Brut, Buddha, Chiaroscuro, Chart, Children's Recs. of America, Cobblestone, Curton, First Component Series, Glori, Happy Tunes, Hot Wax, Kama Sutra, Love, Meka, Music Merchant, Pace, Passion, Pavilion, Post, Skye, Springboard, Standard Colonial, Sure, T-Neck, Thimble, Tiger Tail, Trip, Up Front, World Jazz.
 Tape lines: Barbary Coast, Black Lion, Buddha, Country Road, First Component Series, Glori, Passion, Springboard, Standard Colonial, Sure, Trp
 Accessories: Astatic, Jensen, Pickering, Recoton.
 A. I. Rosenthal Assocs., 29 E. Glenside Ave., Glenside 1903B. Tel B85-5211. Contact: Alfred Rosenthal. (Rec. RJ). (SEE ADVERTISEMENT)
 Schwartz Bros. Inc., 8040 Roosevelt Blvd., Suite 306. Zip: 19152. Tel: 335-0150. Mgr.: Jerry Jacobs. (Rec. & Tape D). (Rec. RJ, Tape OS & RJ as District Recs.). Home office: Washington, D.C.
 Rec. labels: A&I, Abet, Ace of Hearts, Actuel, Affinity, Agape, Alithia, Allert, All Platinum, American Nat'l, Astroscope, Astro Sonic, Authentic, Avco, Aware, BASF, Babylon, Bang, Bee Gee, Bethlehem, Big Chance, Black Forum, Blue Candle, Bold, Branding Iron, Bridges, Brown Sugar, Brywek, CRS, CTI, Cadet, Candy, Castle, Cat, Chain, Chariot, Charles, Checker, Chess, Condor, Creative Funk, Creed, Crescendo, DC Int'l, Deluxe, Douglas, Eastbound, Evolution, Excello, Fania, Farm, Five Master, Fretone, Fungus, Funko, GRC, GRT, Gambit, Glades, Golden, Golden Crest, Good Medicine, Gramm, Grateful Dead, Greene Mountain, Harlem Hit Parade, Harlem Sounds, Heavy Duty, Hikeka, Hollywood, Honey, Horoscope, Increase, International Bros., JMI, Janus, Jay-Walking, Jean, King, Klavier, Kudu, Laurie, Let's Pretend, Light, Living Language, Longwood, MPS, MX, Mainstream, Mandala, Mankind, Master 5, Metro Country, Metronome, Million, More, Mpingo, Muse, Musico, Muscor, Myrrh, Nasco, Nashville, Nashville, IX Chains, Norfolk Sound, OBE, Onyx, Playboy, Pride, Pye, Rainy Wednesday, Redd Foxx,

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Tape lines: All lines
Accessories: Black Diamond, Gibson, Le-Bo, Memorex, Peerless, Pickering, Recoton, Scotch, TDK, Watts. (SEE ADVERTISEMENT)

Scorpio Music Dists. Inc., 6612 Limekiln Pike Zip 19138
 Tel 549-5772, 924-7517. Pres. Michael Adler, Mgr. J. Stark; Buyers: Albums, Michael Adler, Tape, Tyrone Smith. (Rec. D, OS, RJ, I & E. Tape RJ).
Rec. labels: Archive, Everest, Exodus, Scorpio, Tradition

Distributes overstocks, close-outs & promotional materials (SEE ADVERTISEMENT)
 H Royer Smith Co., 2019 Walnut St Zip 19103. Tel 567-1676 Pres. H Royer Smith Jr. (Rec. OS).

Universal Rec. Dist. Corp., 919 N. Broad St Zip 19123. Tel 232-3333 Owner: Harold B. Lipsius, Mgr. Leonard Rakliff, Buyers: Singles, Kathleen Walsh; Albums, Leonard Rakliff (Rec. D), (Tape D, OS & RJ as Universal Tape City One Stop & Rack Serv.)

Rec. labels: A&M, Abet, Black Gold, Blue Thumb, Brunswick, Crossover, Dakar, De-Lite, Deram, Dot, Family Prod'ns, Gospel Truth, Groove Merchant, Hi, Hob, Jamie, Just Sunshine, London, Mankind, Nashboro, Neighborhood, Ode, Original Sound, Paramount, Par-tee, Parrot, Post, Ranwood, Respect, Roulette, Scepter, Sire, Threshold, Thunderbird, 20th Century, Vanguard, Wand.

Tape lines: A&M, Ampex, GRT, Hob, Mercury, Nashboro, Ode, Original Sound, Scepter, 20th Century, Wand.

Accessories: Tape cases & cleaners (Le-Bo). (SEE ADVERTISEMENT)

Universal Tape City One Stop & Rack Serv. Mgr. & Buyer Robert Perloff (Tape D, OS & RJ). See Universal Rec. Dist. Corp.

Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123
 Tel 236-4544 Pres., Mgr. & Buyer Jack Villanueva. (Rec. & Tape D, OS, I & E). Branch: Almacenes Asturias, 23013 N. Front St. Zip 19122 (Rec. & Tape RJ).

Rec. labels: Adria, Alegre, All Art, Alma Hispana, Amor, Ansonia, Borinquen, Bravo, Camden, Caytronics, Clubman, Cotique, Discolando, Discomundo, Discos Columbia, El Rey, Exitos, Fania, Fuentes, Gema, Inca, Krystal, Merengue, Miami, Musart, Neliz, Palacio, Peerless, Philips, Polydor (Miami), Puchito, RCA Victor, R&G, Rico, Roulette, San Miguel, Soave, Tico, Vaya, Vialex, West Side.

Tape lines: Alegre, All Art, Alma Hispana, Amor, Ansonia, Bravo, Caytronics, Clubman, Cotique, Discolando, Encanto, Exitos, Fania, Fuentes, Inca, Metropolitan, Miami, Montilla, Musart, Neliz, Palacio, Peerless, Philips, Polydor, Prospect, RCA, Rico, San Miguel,

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 Williams One Stop, 817 N. Broad St Zip 19123. Tel 232-2020 (Rec. OS).
 Z Music Co., Waverly Theatre Bldg., 690 Burmont Rd., Drexel Hill 19026. Tel: 626-7878 Gen. Mgr. Frank D. Zigrett, Sales Mgr. Linda R. Coyle, Promo Joseph Coyle (Rec. & Tape D).

● **PITTSBURGH METROPOLITAN AREA (Area Code 412)**

A & C Tape Dists., 1031 Forbes Ave. Zip 15219. Tel. 391-4676. Owners & Mgrs. John R. Hoebler, Gene Jakiela, Buyers: Singles, Tony Piotrowski, Albums, Dom Gentilcore, Tape, Jack Floto. (Rec. & Tape D, OS, RJ, I & E).
Tape lines: All lines.

Balkan Rec. Dist'g Co., RD 2, Concord Church Rd., Beaver Falls 15010. Tel: 843-1962. Mgr.: John Krlcich (Rec. D & I).

Home office: Berwyn (Chicago Metropolitan Area), Ill (Rec. D, I & E).
Rec. labels: Balkan Int'l, Delta Int'l, Greyko, Marjon, Monitor, Request, Yugoton.

Rec. labels imported: Panton, Supraphon (Czechoslovakia).
 Disk Rec. Jobbers, 4297 Coleridge St. Zip 15201. Tel 781-1037. Owner & Mgr. R. Z. Canterman (Rec. OS & RJ), (also Rec. OS & RJ as Empire Dist'g Co.).
 East Coast Dists., 633 Liberty Ave. Zip 15222. Tel 281-6344 Owner & Mgr. Nick Lomakin. (Rec. D, OS & RJ, Tape OS & RJ).
Rec. labels: Argos, Audiotape, Borderline, Dictation Disc, Dooto, Evergreen, Fax, Golden Crest, Humorsonic, K&H, Music Minus One, Russell Dance, Switchcraft.

Empire Dist'g Co. Mgr. S. Simon (Rec. OS & RJ). See Disk Rec. Jobbers.

Handleman Co., 941 Behan St. Zip 15233. Tel 321-4884. Mgr.: Sam Couch, Buyer George Tunder. (Rec. & Tape RJ).

Home office: Detroit, Mich
 MCA Dist'g Corp., c/o A&C Tapes, 1031 Forbes Ave. Zip 15219. Tel: 391-4450 Sales & Promo Rick Weber (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.

Tape lines: Same as rec. labels
 Mid-America Specialty Dist. Inc., 6255 Library Rd., Bethel Park 15102. Tel: 833-7765. Mgr. Edward Beck. (Rec. & Tape RJ).
Home office: Chicago, Ill.
 Mobile Rec. Serv. Co., PO Box 2879, Zip: 15230: 2716 Penn Ave. Zip. 15222. Tel 391-8182. Owner Maurice

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Rec. labels: Canaan, Chart, Don-Jo, Dooto, Dot, GRT, Jay Jay, Jewel, Juke, Midnight Sun, Musicanza, Nashboro, Paramount, Partee, Paula, Plantation, Power House, Prize, Rebel, Rice, SSS Int'l, Segue, Silver Fox, Soundcot, Sound, Sun, Trash, Vegas, Wet Soul.

Phonodisc Inc., 10213 Pearl Rd. Zip 15235. Tel. 243-5388. Resident Salesman Parry O'Malley. (Rec. & Tape D).

Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.

Record World-One Stop, 1332 Fifth Ave. Zip: 15219. Tel: 391-7429. Owner & Mgr. Barney Stein; Buyers: Singles & Tape. Barney Stein, Albums, Evelyn Stein. (Rec. & Tape OS & RJ).

Sounds Dist'g Corp., 3701 Bigelow Blvd. Zip. 15213. Tel. 681-7611. Pres. Norton L. Kalinsky; Buyers: Cap O'Donnell, Mike Gisser. (Rec. OS & RJ, Tape OS).
Branch: Reading, Pa.

Sounds of Music Inc., 4814 McKnight Rd. Zip. 15237. Tel. 366-7120. Owner & Pres. Jack H. Samuels, Mgr. David Owens; Buyer: Roy Leger. **Branch:** 4004 William Penn Hwy., Monroeville 15146. Tel: 372-2690. Mgr & Buyer: Roy Leger. (Tape D).

Tape lines: A&M, Altantic, Capitol, Columbia, Mercury, RCA.

Playback equip.: Automatic Radio, Dynaco, Harman/Kardon, Hitachi, Jensen, KLH, MGA, Panasonic, Pioneer, Sansui, Sanyo, Sony, Superscope, Wollensak.
Accessories: Ampex, Garrad, Electronics, Le-Bo, Magnetronics, Pickering, Recoton, Switchcraft, TDK.

Tri-City Recs. Inc., 1003 Bingham St. Zip. 15203. Tel. 431-5567. Owner Nick P. Cenci; Mgr. Sam Savoca; Buyer: Joe Sulich. (Rec. & Tape D).

Rec. labels: Bang, Bell, Beverly Hills, Bold, Brunswick, Chart, Dakar, Dore, Fania, Groove-Merchant Int'l, Hob, Jamie/Guyden, Jewel King, Laurie, Mainstream, Marina, Motown group, Original Sound, Paula, Plum, Ronn, Roulette, Savoy, Scepter, Segue, Starday, TCB, Toy, Trip, Twinnight, Whit.
Tape lines: Glades, Groove Merchant Int'l, Motown, Original Sound, Savoy, Scepter, Trip

● **READING (Area Code 215)**

Sounds Dist'g Corp., 5795 Washington Dr. Zip. 19606. Tel. 582-2375. Mgr.: Ted Danko. (Rec. OS & RJ, Tape OS).
Home office: Pittsburgh, Pa.

● **TRAFFORD (Area Code 412)**

Mobile Rec. Serv. Co., 516 Sunset Ln. Zip: 15085. Tel: 372-3533. Mgr. Don Bray. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS).

● **WILKES-BARRE (Area Code 717)**

Record Town Inc., c/o Gallery of Sound, Wyoming Valley Mall. Zip: 18702. Tel: 829-0506. Pres. & Mgr.: Joe Nardone. (Rec. & Tape RJ).

RHODE ISLAND

● **PROVIDENCE (Area Code 401)**

Beacon Shops Inc., 821 N. Main St. Zip. 02904. Tel: 861-7500. Mgr. & Buyer: Steve Markow. (Rec. & Tape OS).

● **SLATERSVILLE (Area Code 401)**

A B C Rec. & Tape Sales, Steel St./Industrial Park. Zip: 02876. Tel: 769-7700. Reg'l VP: Lou Klayman; Rec. Sales Mgr.: Bernie Frezza; Tape Sales Mgr.: Angelo De Pardo. (Rec. & Tape RJ).
Home office: Seattle, Wash. (Rec. & Tape D & RJ).

● **WARWICK (Area Code 401)**

Rhody Rec. & Tape Serv. Inc., 85 Jefferson Blvd. Zip: 02886. Tel: 467-2465. Sales Mgr.: Arthur Zeidman; Buyers: Rube Zeidman, Inez Maronelli. (Rec. & Tape OS).

SOUTH CAROLINA

● **ABBEVILLE (Area Code 803)**

Savitz Rec. Center Inc., 115 Court Sq. Zip: 29620. Tel. 459-2172. Owner & Mgr. Allen Savitz; Buyer: Nadine Cope-land. (Rec. & Tape OS).

● **CHARLESTON (Area Code 803)**

Fox Music House, 483 King St. Zip: 29403. Tel: 722-0511. Owner: Maurice Fox; Mgr. & Buyer: Louise B. Withrock. (Rec. OS).

● **COLUMBIA AREA (Area Code 803)**

Americo Rec. One Stop, 1432 Assembly St. Zip. 29201. Tel:

771-9186. Owner & Buyer: Charles Derrick; Mgr.: De-lores Scott. (Rec. OS).
Seeburg-South Atlantic One Stop, 2115 Commerce Dr., Interstate Park, Cayce 29033. Tel: 794-3512. (Rec. OS).

● **MYRTLE BEACH (Area Code 803)**

Myrtle Beach Stereo Tape Center, 6203 N. Kings Hwy. Zip: 29577. Tel: 449-3056. Pres. & Owner: Bruce C. Wemmett. (Tape RJ).

● **PIEDMONT (Area Code 803)**

Cooper's One Stop, Rt. 3, Hwy. 86. Zip: 29673. Tel: 845-9173. Owner: George Cooper; Mgr. & Buyer: George Cooper III. (Tape RJ).

TENNESSEE

● **FRANKLIN (Area Code 615)**

Ruby's Ents. Inc., 432 W. Main St. Zip: 37064. Tel: 794-0191. Mgr. & Buyer: Randolph L. Chappelaire. (Rec. & Tape RJ).

● **KNOXVILLE (Area Code 615)**

A & R Dist'g Co. Inc., 1301 Prosser Rd. Zip: 37914. Tel. 546-7881. Owners: Tommy V. Ayres, Joseph Ruscoe; Buyer: Albert W. Smith. (Rec. & Tape D & RJ).

Rec. labels: Camden, Heart Warming, RCA, Word.
Tape lines: Ampex, GRT, RCA.

Accessories: Ess & Ess, Le-Bo, Recoton.
Knox Rec. Rack Co., PO Box 11167, 1539 Amherst Rd. Zip: 37919. Tel. 584-8531. Owners: Sam Morrison, Jay Jacobs; Mgr.: Jay Jacobs; Buyers: Singles, Sam Morrison; Album & Tape, Jay Jacobs. (Rec. D & RJ, Tape D, OS & RJ).

Rec. labels: RCA, Sing, Skylite, Starday, Word.
Tape lines: Ampex, GRT, RCA, Scepter.
Phonographs & playback equip.: Panasonic.

Accessories: Recoton.
Tucker's Rec. Shop Inc., 25 Market Sq. Mall. Zip: 37902. Tel: 522-9300. Pres., Mgr. & Buyer: Martin T. Robertson. (Rec. & Tape OS).

● **MEMPHIS (Area Code 901)**

BlackwoodBros. Rec. Dists., 209 N. Lauderdale. Zip: 38105. Tel. 527-4349. Owner: James Blackwood; Mgr. & Buyer: Doyle Blackwood. (Rec. D & E, Tape OS & E).

Rec. labels: Bible Voice, Canaan, Capitol, Children's Rec., Guild, Christian Faith, Columbia, Cornerstone, Heart Warming, RCA, Sacred, Scripture, Sing, Skylite, Supreme, Word, Zondervan (religious prod. only).

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Boss Ugly Bob Recs. & Tapes (BC Ents. Ltd.), 726 E. McLemore. Zip: 38106. Tel: 774-6400. VP & Buyer: Claudette Catron. Branches: 2440 Chelsea Ave. Zip: 38109. Tel: 458-7230-1461 Airways. Zip: 38114. Tel: 323-7289. (Rec. & Tape D & OS).
Rec. labels: Milyon, Soulbate, Tip Top.

Tape lines: Same as rec. labels.

Arthur Fulmer, 260 Monroe Ave. Zip: 38101. Tel: 525-5711. Owner: Arthur Fulmer; Mgr. & Buyer: Ron Edmondson. (Tape D & I).

Branches: Monrovia (Los Angeles Metropolitan Area), Calif.; Denver, Colo.; Miami, Orlando, Fla.; Indianapolis, Ind.; Louisville, Ky.; Minneapolis, Minn.; St. Louis, Mo.; Charlotte, N.C.; Oklahoma City, Okla.; Dallas, Houston, Tex.; Richmond, Va.

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Playback equip.: Arthur Fulmer, Stereosonic.

Handeman Co., 2795 Hangar Rd. Zip: 38118. Tel: 365-8530. Mgr.: Ray Chambers; Buyers: Singles, Jesse Deese; Albums & Tape, Ray Chambers. (Rec. & Tape RJ).

Home office: Detroit, Mich.

Hot Line Rec. Dist. Inc., 596 Lane Ave. Zip: 38105. Tel: 525-0756. Pres. & Mgr.: Jim Crudgington; Buyers: Singles, Gerri Macklin; Albums & Tape, Dwight Mullens. (Rec. D & OS, Tape D, OS & RJ), (Rec. RJ as Record Dept. Mdsrs. Inc.).

Rec. labels: Abet, Abkco, Actuel, Ala, All Platinum, Audio Arts, Bang, Bold, Candy, Creed, De-Lite, Dictation Disc, Dooto, Eastbound, Excello, Fantasy, Federal, Glades, Golden, Gospel, Gospel Truth, Heart Warming, Hollywood, Janus, Jewel, Kent, Kenwood, King, Laff, La Val, Mankind, Maple, Milestone, More, Musicor, Nasco, Nashboro, Nashville, Oak, Original Sounds, PIP, Paula, Plantation, Prestige, Randy, Ranwood, Respect, Ronn, SSS Int'l, Savoy, Seventy 7, Shout, Songs of Faith, Specialty, Stang, Starday, Sun, Takoma, Trip, Up Front, Vanguard, Vee Jay, Westbound.

Tape lines: Ampex, Capitol, Columbia, Fantasy, GRT, Heart Warming, Laff, MCA, Musicor, RCA.

Playback equip.: Automatic Radio

Accessories: Fidelitone

M C A Dist'g Corp., Plaza Office Bldg., Suite 224, 3387 Poplar Ave. Zip: 38111. Tel: 458-4750. Sales Mgr.: Graham Hediker, Promo. Dave Mueller. (Rec. & Tape D).

Rec. labels: Coral, MCA, Rocket, Shelter, Track.

Tape lines: Same as rec. labels.

Musical Isle of America Inc. Buyer: John Pillot. (Rec. & Tape RJ). See Record Sales Corp.

Poplar Tunes, 308 Poplar Ave. Zip: 38103. Tel: 525-6348. Owners: Frank Berretta, John Novarese, Mgr. Frank Berretta, Rec. Buyer: Linda Alter, Tape Buyer: Roberta Fracchia. Branch: Pop Tunes, 4195 Summer Ave. Zip: 38122. Tel: 324-3855. Mgr. & Buyer: Rose Slais. (Rec. & Tape OS).

Pop Tunes, see Poplar Tunes.

Record Dept. Mdsrs. Inc., 746 Galloway. Zip: 38105. Tel: 526-0567. Mgr.: W L Brown; Buyer: James Collins. (Rec. RJ), (Rec. D & OS, Tape D, OS & RJ as Hot Line Rec. Dist. Inc.).

Record Sales Corp., 3000 Fleetbrook Dr. Zip: 38116. Tel: 332-3650. Mgr.: Sidney R. Melvin; Sales Mgr.: Rick Cohen, Buyer: Joe Polidor Jr. (Rec. & Tape D), (Rec. & Tape RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif., Musical Isle of America Inc. (Exec. office only).

Rec. labels: A&M, Ace of Hearts, Audio Fidelity, Avco, Aware, BASF, Bell, Beverly Hills, Black Jazz, Black Lion, Blue Thumb, Brunswick, Buddah, CTI, Cadet, Checker, Chess, Chiaroscuro, Cinnamon, Dakar, Deram, Disneyland, Dore, Dot, Era, GNP Crescendo, GRC, GWP, Gordy, Hi, Hob, Kudu, Laurie, Living Language, London, Mainstream, Mercury, Million, Motown, Nationwide Sound, Neighborhood, Ode, Ovation, Paramount, Parrot, Playboy, Project 3, Rare Earth, Redd Foxx, Roulette, Royal American, Scepter, Stereo Dimension, Soul, Sussex, Tamla, Tumbleweed, 20th Century, Wand, World Jazz.

Tape lines: A&M, Ampex, Avco, Aware, BASF, Bell, Black Jazz, Blue Thumb, Brunswick, Buddah, CTI, Cadet, Checker, Chess, Dakar, Deram, Dot, GNP Crescendo, GRT, Gordy, Hi, Hob, Kudu, London, Mercury, Motown, Neighborhood, Ode, Ovation, Paramount, Parrot, Playboy, Project 3, Rare Earth, Redd Foxx, Roulette, Royal American, Scepter, Soul, Sussex, Tamla, 20th Century, Wand.

Select-O-Hits Recs., 605 Chelsea Ave. Zip: 38107. Tel: 523-1190. Owner & Mgr.: Tom Phillips; Rec. Buyer: Johnny Phillips; Tape Buyer: Frank Motto. (Rec. & Tape OS).

Tri-State, PO Box 11522, Zip: 38115. 3109 Park Ave. Zip: 38111. Tel: 324-6786. Mgr.: Style Wooten. (Rec. D).

Rec. labels: Allandale, BMS, Burchten, Calten, Camaro, Designer, Great Sounds of Memphis, M&W, Mid-South, Montego, Park Grand, Pee Gee, Pleasure Time, Pretty Girl, Prime, STZ, Spinnin' Square, Style, Styleway, Taver, Ten-Tex, Torino, Tri-State, Wooten, Zavier.

• **NASHVILLE (Area Code 615)**

Central South Music Sales Inc., 159 Lafayette St. Zip: 37210. Tel: 244-9280. Owners: Randall Davidson, Charles Adams, J.P. Bennett; Mgr.: Randall Davidson; Buyers: Charles Adams, J.P. Bennett. (Rec. & Tape OS).

Columbia Recs. Sales, 804 16 Ave. S. Zip: 37203. Tel: 259-2560. Nat'l Field Mgr.: Gene Ferguson, C&W Nat'l Sales & Promo. Mgr.: Bill Williams. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.

Tape lines: Same as rec. labels.

Accessories: Carrying & storage cases, audio accessory cables (Columbia).

Horseshoe Dist. & Serv. Co., Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: 226-3333. (Rec. D).

Home office: South Bend, Ind. (See for prod. distributed).

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Musical Isle of America Inc., 1813-A Eighth Ave. S. Zip: 37203. Tel: 297-9583. Mgr.: Helen Hall. (Rec. & Tape OS).
Home office: Los Angeles, Calif. (Exec. office only).
 Music City Rec. Dist. Inc., 25 Lincoln St. Zip: 37202. Tel: 255-7315. Pres.: Hutch Carlock; Mgr.: Ted Adams; Buyers: Singles, Ted Adams; Albums: Jack Holm; Tape: Robert Tidwell. (Rec. & Tape D). (Rec. OS as Music City One Stop).
Rec. labels: Abet, Audio Book, Bang, Bell, Brunswick, Buddah, Cadet, Calla, Chart, Checker, Chess, Crescent, Curton, De-Lite, Deluxe, Dial, Dot, Exello, Federal, Hickory, Hob, Hollywood, Hot Wax, Janus, Kama Sutra, Kent, Laff, Laurie, Mega, Mercury, Metromedia, Modern, Musicor, Nashboro, Page One, Paramount, Pavilion, Philips, Phil-L.A. of Soul, Philly Groove, Plantation, Rebel, SSS Int'l, Scepter, Specialty, Stang, Steed, Sun, TA, T-Neck, Top & Bottom, 20th Century, Vanguard, Wand, Westbound, West Soul, Windfall.
Tape lines: All lines.
Accessories: Display racks (Freedman Artcraft), needles (Fidelitone), tape carrying cases (Le-Bo).
 Music City One Stop, 127 Lafayette St. Zip: 37210. Tel: 256-4115. Mgr.: John T. Wheatley; Buyers: Singles, Marie Silcox; Albums: John T. Wheatley. (Rec. OS). (Rec. & Tape D as Music City Rec. Dist.).
 Music Town Rec. Dist., 1009 17 Ave. S. Zip: 37212. Tel: 256-1693. Mgr.: Christopher Ostermeyer; Promo.: Connie Wright. (Rec. D & OS). (also Rec. D as Nashville Rec. Dist.).
Home office: Fort Wayne, Ind., Tri-State Dist. (Rec. D & OS, Tape D). (See for prod. distributed).
 Nashville Rec. Dist., 728 16 Ave. S. Zip: 37203. Tel: 244-4064. Owner & Buyer: S.G. Hahn. (Rec. D). (also Rec. D & OS as Music Town Rec. Dist.).
Rec. labels: Brite-Star, Emerald, Geauga, Magnum Gold, Movie World, Music Towne.
 Superstar Dist. Co., PO Box 653. Zip: 37202. Tel: 834-5600. Gen. Mgr. & Buyer: N. Luchini. (Rec. & Tape D).
Rec. labels: Basic, Boss, Champ, HSE, King David, Music Row, NRS, New Light, Proclaim, Rich-R-Tone, Skyland, Superior, Triton, Yesteryear.
Tape lines: Boss, HSE, King David, NRS, Proclaim.

TEXAS

● AMARILLO (Area Code 806)

Western Mdsrs Inc., PO Box 1969, 421 E. 34 St. Zip: 79105. Tel: 376-6251. Pres.: Sam Marmaduke; Mgr. R.H. Williamson; Rec. Buyer: Steve Marmaduke; Tape Buyer: Ed Perry. (Rec. & Tape D & RJ).
 Branches: Oklahoma City, Okla.; Dallas, Houston, Tex
Rec. labels: RCA Victor, Red Seal, Camden, Victrola, Kirshner, Hickory, Musicor, Scepter, all Spanish labels.
Tape lines: Ampex, Capitol, Columbia, GRT, Musicor, RCA, Scepter, all Spanish labels.
Accessories: Amberg, Capitol, Le-Bo, Recoton

● ANDREWS (Area Code 915)

Pine Tree Dist. (div. of Hare Music Co.), PO Box 1209 Zip: 79714. Tel: 523-4637. Pres. & Buyer John Rowe; Gen. Mgr.: Eunice Rowe, Promo. Jerry Hicks (Rec. & Tape D, OS & RJ).

● AUSTIN (Area Code 512)

Tom Bishop Co., PO Box 3670, 9 Rockway Dr. Zip 78764. Tel: 288-1754. Owner, Mgr. & Buyer Tom Bishop (Tape RJ). (Tape OS as Texas Tape Co.).
 Texas Tape Co., PO Box 3088. Zip 78764. Tel: 288-1754. Owner, Mgr. & Buyer Tom Bishop (Tape OS). (Tape RJ as Tom Bishop Co.)

● DALLAS (Area Code 214)

A B C Rec. & Tape Sales, 4841 Topline Dr. Zip 75247. Tel: 637-4580. Mgr. Ron Peek; Sales Mgr. Jim Free (Rec. & Tape RJ).
Home office: Seattle, Wash. (Rec. & Tape D & RJ).
 Associated Rec. Dist., PO Box 20742, Bldg 105, 2686 Myrtle Springs, Zip 75220. Tel: 357-3350. Mgr. Clark B. Heist. Rec. Buyer Lee Jamison; Tape Buyer Ted Hennessey. (Rec. & Tape D, OS & RJ).
 Distributes over-runs, close-outs, promotional goods.
 Big State Rec. Dist'g Corp., 1337 Chemical St. Zip 75207. Tel: 631-1100. Owners: H.W. & Don Daily, Bill Emerson, Mgr. Bill Emerson; Buyers: D Singles, Alta Hayes, D Albums & Tape, Bill Emerson, OS Singles, Mike Emerson, OS Albums & Tape, Jimmy Emerson. (Rec. & Tape D & OS). (Rec. & Tape RJ as Records of Dallas)
Rec. labels: A&M, A/S, Abet, Ace of Hearts, Air Stream, Alithia, All Platinum, Barnaby, Blue Candle, Blue Thumb, Bluff City, Brand X, Brunswick, Buddah, Cadet, Cat, Chan, Chart, Checker, Chess, Cinnamon, Commercial, Curton, Darnel, Deram, Dot, Eastbound, Exello, Family Prod'n, Fantasy, Fremont, Galaxy, Glades, Gordy, Gospel Truth, Hi, Hob, JMI, Jamie, Janus, Jewel, Just Sunshine, Kama Sutra, Kent, London, MAM, MOC, Mainstream, Mankind, Mega, Milestone, Modern, Motown, Mowest, Music Merchant, Musicor, Nashboro, Neighborhood, Ode, Paramount, Parrot, Par T, Paula, phase 4, Plantation, Playboy, Rainy Wednesday, Rare Earth, Rice, Ron, Roulette, Royal American, Scepter, Seventy 7, Shannon, Sire, Soul, Soul Power, Stang, Stoneway, TK, Tamla, Threshold, Toast, Top & Bottom, Triune, Turbo, 20th Century, UK, Vibration, Virgo, Wand, Westbound, Wide World
Tape lines: A&M, Ampex, Fantasy, GRT, Gordy, JMI, Mercury, Motown, Ode, Stoneway, Tamla, 20th Century, Vanguard
Playback equip. & phonographs: Hitachi, Lear Jet Stereo.
Accessories: Action Leathercraft, Le-Bo, Peerless, Savoy, blank tape (Capitol, Memorex).

Capitol Recs., 6730 Oakbrook Blvd. Zip: 75235. Tel: 637-1890. (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Seraphim, Shelter
Tape lines: Angel, Apple, Capitol, Harvest (UK), Haven, Island, Melodiya/Angel, Shelter.
 Columbia Recs. Sales, 8700 Stemmons Fwy., Suite 309. Zip: 75247. Tel: 634-1700. Reg'l Dir.: Norm Ziegler; Opns. Mgr. Tom Cade; Sales Mgr.: Joe Mansfield; Reg'l Promo. Mgrs.: Russell Timmons, Bill Heard; Promo. Mgrs.: Stan Byrd, Jon Kirksey. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).
 Arthur Fulmer, 2516 Hickory St. Zip: 75226. Tel: 421-5357. Mgr.: Joe Finan. (Tape D & I).
Home office: Memphis, Tenn.
Distributes and imports all major lines.
Playback equip.: Arthur Fulmer, Stereoseonic.
 Galaxy Sales Co., 10859 Shady Trail, No. 101. Zip: 75220. Tel: 350-6986. Mgr. & Buyer: Bill Constable Jr. (Rec. OS & RJ, Tape D, OS & RJ).
Home office: San Antonio, Tex. (see for prod. distributed).
 H & W One Stop Recs. Inc., 3109 Grand Ave. Zip: 75215. Tel: 421-7396. Owner & Buyer: Walter Jackson; Mgr.: Jeane Williams. (Rec. & Tape OS).
 Handleman Co., 2931 Irving Blvd. Zip: 75247. Tel: 631-2943. Mgr.: Bob Pastiro; Buyers: Singles, Alice Merrill; Albums & Tape: Bob Pastiro, Jim Law. (Rec. & Tape RJ).
Home office: Detroit, Mich.
 Heilicher Bros. of Texas Inc. (div. of Pickwick Int'l Inc.), 1321 Round Table Dr. Zip: 75247. Tel: 631-1530. Mgr.: Jack Bernstein; Buyer: Tony Parzano. (Rec. & Tape D & OS). (Rec. & Tape OS & RJ as J. L. Marsh Inc.).
Home office: Minneapolis, Minn., Heilicher Bros. Inc. (Rec. & Tape D).
Rec. labels: AJ, AVI, Abkco, Accent, Ala, Artco, Audio Treasury, Avco Embassy, Aware, BASF, Backbeat, Bang, Bell, Beverly Hills, Big Tree, Billingsgate, Black Blues, Black Gold, Black Jazz, Blues Spectrum, Bluesway, CTI, Command, Contemporary, Creative World, Crested Butte, Crossover, Crunch, Daybreak, De-Lite, Dial, Dixieland Jubilee, Dot, Duke, Dynasty, ESP-Disk, Encounter, Evolution, Family Prod'n, Fontana, Froggie Beaver, GNP, GRC, GSF, Golden Crest, Grateful Dead, Greene Bottle, Groove Merchant, Impulse, JEM, Just Sunshine, Kudu, LMI, Laff, Lighthouse, MPS, Master 5, Mega, Mercury, Metronome, Muse, Neighborhood, Original Sound, Onyx, Ovation, Paramount, Passport, Peacock, Perception, Philips, Philly Groove, Prestige, Project, Ranwood, Recar, Rocky Road, Salvation, Shout, Sire, Smash, Songbird, Sparks, Spear, Steed, Sussex, Sweet Fortune, Symposium, Syntonic, Tangerine, Tara, Temponic, Today, Trip, Vaya, Vertigo, Westminster.
Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma.
 M C A Dist'g Corp., 11212 Gemini St. Zip 75229. Tel: 241-8646. Sales Mgr. Chuck Melancon, Promo Terry Wineriter. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track
Tape lines: Same as rec. labels.
 M & S Rec. Serv., 2020 Housley Dr. Zip 75228. Tel: 321-3161. Owner & Mgr. Morris Lauer (Rec. & Tape RJ)
 J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1321 Round Table Dr. Zip: 75247. Tel: 631-1530. Mgr. Jim Scheuchl, Buyer Van Harris. (Rec. & Tape OS & RJ). (Rec. & Tape D & OS as Heilicher Bros. of Texas Inc.)
Home office: Minneapolis, Minn.
 Phonodisc Inc., 1108 Quaker St. Zip 75207. Tel: 638-7630. District & Branch Mgr. Mel Patton. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM, MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower, United Artists, Verve.
 R C A Recs., 2121 Regency Dr., Irving 75061. Tel: 254-4211. Mgr. Tom Yarling. (Rec. & Tape D).
Rec. labels: Flying Dutchman, Grunt, RCA, Wooden Nickel.
Tape lines: Same as rec. labels.
Accessories: Burglar alarms & locks, carrying & storage cases, converters & tuners, pre-leaded & splicing tape (RCA).
 Records of Dallas, 1345 Chemical St. Zip 75207. Tel: 631-7263. Owners: H.W. & Don Daily, Bill Emerson; Mgr. Billy Emerson, Buyers: Singles, Mike Emerson; Albums & Tape, Jimmy Emerson (Rec. & Tape RJ). (Rec. & Tape D & OS as Big State Rec. Dist'g).
 Records & Reels Inc. (Vestex Rec. Serv. Inc.), 1102 Lupo St. Zip 75207. Tel: 637-1810. Mgr. & Buyer Leo Kane. (Rec. & Tape OS & RJ).
 Warner/Elektra/Atlantic Dist'g Corp., 1322 Round Table Dr. Zip: 5247. Tel: 638-1690. Mgr. Tom Sims. (Rec. & Tape D).
Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cotillion, Country, DiscReet, Elektra, Kwanza, Little David, Mantecore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec. labels.
 Western Mdsrs. Inc., 1409 Round Table Dr. Zip 75247. Tel: 638-1680. Mgr. George Baldwin. (Rec. & Tape D & RJ).
Home office: Amarillo, Tex. (see for prod. distributed).

● EL PASO (Area Code 915)

Anray Music Dist., PO Box 3411, Zip 79923; 1905 E. Yan-

dell. Zip: 79903. Tel: 544-4182. Pres.: Andy Montes. (Rec. & Tape OS & RJ).
 Krupp Dist'g Co., 311 S. Santa Fe St. Zip: 79901. Tel: 532-4961. Pres.: Guillermo E. Rivera; VP. Daniel Cortez. (Rec. & Tape D & OS).
Rec. labels: (English) A&M, Alshire, Argo, Atco, Atlantic, Avco, Backbeat, Bang, Bell, Buddah, Cadet, Cadet/Concept, Calla, Capitol, Caytronics, Chart, Checker, Chess, Columbia, Crested Butte, Curton, Deluxe, Double Shot, Duke, Dunhill, Elektra, Fantasy, GNP, Crescendo, Gamble, Goldust, Hip, Hurricane, Jad, Jamie, Jubilee, Laurie, Look, MCA, Mala, Original Sound, Paula, Phil-L.A. of Soul, Philly Groove, RCA, Shout, Specialty, Stax, Stop, Sundi, T-Neck, Toddlin' Town, United Artists, Volt, Wand, Warner Bros., Westbound, White Whale; (Spanish) Bego, Bravo, Bronco, Buena Suerte, Caytronics, Chico, Colonial, Columbia, Cometa, Corona, Crisly, DLV, Del Valle, Disco Grande, Discos CAC, Discos CR, Discos GC, Discuba, Eco, El Zarape, Falcon, Freddie, Fuentes, Ideal, Keyloc, Miami, Musart, Nopal, Norteno, Oro, Peerless, Rayco, Rovi, Sombro, Teardrop, Texas, Valmon.
Tape lines: (English) A&M, Atco, Atlantic, Capitol, Caytronics, Columbia, Elektra, Jad, MCA, Original Sound, RCA, Stax, United Artists, Warner Bros.; (Spanish) Alhambra, Bego, Bernal, Buena Suerte, Crisly, Del Rio, Del Valle, Disco Grande, Discos CR, El Zarape, Falcon, Freddie, Impacto, Keyloc, Musart, Musart Norteno, Peerless, Sunflow, Teardrop, Tex Mex.
 Star Discos-Recs., PO Box 1055, 110 S. Oregon St. Zip: 79946. Tel: 533-7508. Owner: Joseph Gillman; Mgr.: Rose Ganem; Buyers: Singles, Joseph Gillman, Rose Ganem; Albums: Joseph & Dora Gillman. (Rec. OS).

● HOUSTON (Area Code 713)

Acme Dist'g Co., 3743 University Blvd. Zip 77005. Tel: 665-0741. Owner & Mgr.: Kenneth Parish. (Rec. & Tape RJ).
 Columbia Recs. Sales, 2010 North Loop W., Suite 104. Zip: 77018. Tel: 688-3761. Sales Mgr.: Roger Mettling; Promo. Mgrs.: Mike Pillot, Mike Gusler, Sam Harrill. (Rec. & Tape D).
Rec. labels: Ardent, Barnaby, Blue Sky, Columbia, De-Vel, Douglas, Enterprise, Epic, Fresh, Gamble, Harmony, Invictus, Ko-Ko, Monument, Mums, Odyssey, Philadelphia Int'l, Prophesy, Rak, Sound Stage 7, Spindizzy, Stax, T-Neck, Tommy, Volt, We Produce, Windfall.
Tape lines: Same as rec. labels.
Accessories: Carrying & storage cases, audio accessory cables (Columbia).
 H. W. Daily Inc., 314 E. 11 Ave., Zip 77008. Tel: 861-9251. Owners: H.W. Daily Jr., Don Daily; Sales Mgr.: David Bennett; Buyers: Singles, Pete Kartman; Albums: Peggy Theberge; Tape, Dennis Peterson. (Rec. & Tape D & OS). (Rec. & Tape OS as Music One-Stop). (Rec. & Tape RJ as Records of Houston).
Rec. labels: A&M, A-1, A/S, Abkco, Ala, All Platinum, Allthis, Alshire, Ashley, Astroscope, Athena, Aubrey, Audio Fidelity, Bang, Bayou, Bethlehem, Black Forum, Black Lion, Blue Candle, Blue Thumb, Brunswick, Bryan, Buddah, Buena Suerte, Cadet, Cannaan, Cat, Chapter One, Charisma, Chart, Checker, Chess, Cobblestone, Curton, D, Dakar, Deluxe, Deram, Dictation Disc, Disneyland, Dore, Eastbound, Ebony Sounds, Era, Eric, Evolution, Fantasy, Federal, Future Star, Galaxy, Glades, Gordy, Gospel, Gospel Truth, Heart Warming, Hi, Hi Oldies, Hob, Hollywood, Hopi, Hot Wax, Jamie, Janus, Jay-Walking, Jin, Judnell, Kama Sutra, Kent, Keyloc, Kik-R, King, Laff, Laurie, La Val, Libra, London, MAM, Mainstream, Mandala, Marina, Metro Country, Milestone, Mine, Money, Motown, Mowest, Mpingo, Nashville, Natural Resources, North Bay, Ode, Par-T, Pavilion, Phil-L.A. of Soul, Plantation, Playboy, Prestige, Rare Earth, Red Coat, Recept, Roulette, SSS Int'l, Sandman, Savoy, Scepter, Shout, Skye, Soul, Sound Plus, Specialty, Stang, Starday, Startime, Stone Dogg, Sun, Swallow, Tamla, Threshold, Top & Bottom, Toy, Trip, Turbo, 20th Century, UKS, Up Front, VIP, Vanguard, Vista, Wand, Westbound
Tape lines: Ampex, Deram, Fantasy, GRT, London, Parrot, Vanguard
Accessories: Le-Bo.
 Earth Prods Dist'g Co., 1218 Prairie Zip 77002. Tel: 229-9974. Owner: Santos Hernandez. (Rec. D & RJ).
Rec. labels: Amber, Lowdown
 Arthur Fulmer, 1109 Chenevert St. Zip 77003. Tel: 227-5146. Mgr. Joe Savarese (Tape D & I).
Home office: Memphis, Tenn.
Distributes and imports all major lines.
Playback equip.: Arthur Fulmer, Stereoseonic.
 Handleman Co., 7434 Ardmore St. Zip 77021. Tel: 747-0151. Mgr.: Gary Bankston, Buyers Singles, Kathy Bowen; Albums & Tape. Gary Bankston. (Rec. & Tape RJ).
Home office: Detroit, Mich.
 Latassco, PO Box 10860, 1634 Wakefield Dr. Zip 77018. Tel: 686-1155. Owners: Albert H. & Maxine Eickenhorst; Mgr.: Albert H. Eickenhorst (Rec. & Tape OS & RJ).
 M C A Dist'g Corp., 2502 Fannin St., Suite 200 Zip 77002. Tel: 223-2535. Sales: John Hughes, Promo.: Bob Osborne. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.
 Merrbach Rec. Serv., 323 W. 14 St. Zip 77008. Tel: 862-7077. Owner: N.F. Merrbach. (Rec. D).
Rec. labels: Blue Star, Bogan, Dance Ranch, E-Z, Lore, Rockin' (A), Swinging Square (all square dance labels).
 Mobile Rec. Serv. Co., 198 Goodson Dr., Apt. 221. Zip 77037. Tel: 445-5463. Mgr.: Ted Howell. (Rec. OS).
Home office: Pittsburgh, Pa. (Rec. D & OS)
 Music One-Stop, 2005 Polk. Zip 77003. Tel: 225-3511. (Rec. & Tape OS). See H. W. Daily Inc.
 Music Serv. Co., 5631 Old Clinton Rd. Zip 77020. Tel: 675-7581. Owner & Mgr. Larry M. Rosmann; Buyer: Al Acuna. (Rec. & Tape RJ).
 P M Mgmt. Corp., 6259 Westheimer. Zip 77027. Tel: 784-9041. Pres.: Pat Morgan; Exec. VP. Don Sargent; VP. Nancy O'Connor. (Rec. RJ).

Record Serv. Co., 614 Dennis St. Zip 77006 Tel 528-5521 Mgr. J. R. Reeder, Buyers Singles, Barbara Hartman, Albums & Tape, Jane Riggins. (Rec. & Tape D & OS).

Rec. labels: Abet, Ace of Hearts, Airstream, Alta, American Heritage, Americountry, Arhoolie, Astro, Audio Arts, Bandler, Bayou, Canaan, Cherry Red, Cinnamon, Coche, Commercial, Country Showcase, Crazy Cajun, Creed, Custom, Dane, Doggett, Domo, Elm, Empac, Excello, 50 States, Fraternity, GNP Crescendo, Gemini, Goldband, Granite, Guide, Hershey, Horoscope, Instant, International Mod, Isle City, JMI, Jack O' Diamond, Jewel, Jim, Kent, Kenwood, Keyloc (Anglo only), Kik-R, La Louisianne, Light, Lightnin', Living Language, Mankind, Midland Int'l, Minaret, Moods, Musicanza, Nasco, Nashboro, Nashwood, Ovation, Papa Joe, Parthenon, Paula, Plantation, Praise, Ref-O-Ree, Remmer, Resco, Rice, Ronn, Royal American, SSS Int'l, Sarg, Seven-B, Seventy 7, Shannon, Soc-A-Gee, Soul Power, Sugar Hill, Sun, Swallow, Swamp Fox, Toast, Toro, Trash, Winwood, Word

Tape lines: Same as rec. labels

Playback equip.: Clarion, Muntz

Accessories: Le-Bo, Helen Neushafer, Pfanstiehl, Recoton, blank tape (Capitol)

Records of Houston, 316 E. 11 Ave. Zip 77008 Tel 861-9251 (Rec. & Tape RJ) See H. W. Daily Inc.

Record Specialty's Co., PO Box 19132, 9799 Pinedale Zip 77024, Tel 468-2765, Owner & Mgr. Harvey Hood, Buyers H. V. & Mary Hood (Rec. & Tape RJ)

Rowe-Int'l-Houston, 2104 Leeland Zip 77006 Tel 224-2626 Dist. Mgr. K. Harold Handkins, Gen. Mgr. George Klersey, Mgr. & Buyer Marge McIntyre (Rec. & Tape OS)

United Rec. Dist. Co., 1613 St. Emanuel St. Zip 77003 Tel 228-8151 Owners: Steve Poncio, Jack Kirby, Mgr. John Poncio, Buyers Singles, Ann Larue; Albums, Jim Pappas, Pat Quinn, Tape, John Poncio (Rec. & Tape OS)

Western Mdsrs. Inc., PO Box 2384, 1233 N. Post Oak Rd. Zip 77001 Tel 688-7783 Mgr. & Buyer Robert C. Schneider. (Rec. & Tape D & RJ)
Home office: Amarillo, Tex. (see for prod. distributed)

● KERRVILLE (Area Code 512)

Jazz Research (Rec. D), see Southland Recs. Dist.

Southland Recs. Dist., PO Box 1225 Zip 78028 Tel 896-2285 Owner: Bill Bacin. (Rec. & Tape D, I & E), (also Rec. D as Jazz Research)

Rec. labels: A&R, Adelphi, Advent, Ahura Mazda, Alamo City Jazz Band, Alligator, American Artists, American Music, Arcane, Archive of Folk & Jazz Music, Argo, Arhoolie, Art (Andy Barth), Asch, Ashley Alexander, Atco, Atlantic, Audex, Audio Fidelity, Audiophile, Audio Precision, Bandstand, Barbary Coast, Barnaby, Bayou to Bay, Bear Davison, Beatty, Berigan Archives, Big Band Archives, Biograph, Bix Lives, Blue Angel, Blue Note, Blues Alley, Blues Classics, Boogie Woogie, Bornand, Bountiful, Bourbon Street, Bravo, Broadside, Broadway, Brunswick, Buffalo Disaster, Bygone, CLB Archive, California, Camden, Cavalier, Center, Charo, Command, Clanco, Colony (Bill Coburn), Columbia, Command Performance, Connecticut Traditional Jazz Club, Contemporary, Cook, Counts of Bourbon Street, Country Classics, County, Crescendo, Cuca, Daybreak, Dee Bess, Delmark, Detroit Tailgate Ramblers, Dixie, Dixieland Jubilee, Dot, Dulai, ESP, Ed Zimbrick, Electric Lemon, Emarcy, Emporium, Encore, Epic, Epitaph, Ethelvin, Eubie Blake, Euphonic, Everest, Excello, Extreme Rarities, Fairmont, Fantasy, Fat Cat, Fats Waller Memorial, First Time, Flying Dutchman, Focus, Folkways / Scholastic, Fontana, GHB, GHP, GNP Crescendo, Gateway, Golden Crest, Good Time Jazz, Gunn (Eddie Bayard), Halcyon, Happy Jazz Band, Harmony, Herwin, Historical, Homespun, Icon, Imperial, Jack Maheu, Jansco, Jazum, Jazz Archives, Jazz at the Troc, Jazz Book, Jazz Collectors Editions, Jazz Crusade, Jazzette, Jazz Function, Jazzology, Jazztone, Jazz Treasury, Jelly Roll Jazz, Jim Taylor Presents, Kanawha, Kapp (Kenny Ball only), LSU Press, Land O'Jazz, Lark, Liberty, Libra, Limelight, London, Long Groove, Loon, MFC, MGM, MG, Mainstream, Mammoth, Marie Marcus, Marim, Maximus, Melodeon, Memory, Mercury, Merry Makers, Metronome, Milneburg, Milestone, Monmouth-Evergreen, Monomy, Muskadine, New Orleans, New Orleans Jazz Museum, New Orleans Jazz Recorders, Nobility, Nonesuch, Norman, Odessa Jazz, Old Guys, The Old Masters, Old Timey, Oregon Jazz Band, Origin, Orpheum, Ovation, Ozark Mountain, Pacific Jazz, Paseo, Pearl, Pelican, Perception, Philips, Piedmont, Pinnacle, Polydor, Poppy, Prestige, Project 3, RBF, RCA Vintage, Rag-A-Jazz, Raglan, Rare Fats Waller, Red Onion, Reprise, Riverside Archives & Legends, Ronco (Ron Bartley), Roulette, SGS, San Francisco, San Jacinto Hall, Sapp, Savoy, Sheriff's Rhythm Posse, Showcase, Sire, Smith St. Society, Solo (Larry Conger), Soma (Doc Evans), Sound Effects, Sounds, Sounds of Swing, Southern Preservation, Southland, Spivey, Startone, Stinson, Stone Mountain, Stride, Sunbeam, Sunset, Swing Era, TOM, Tab, Testament, Totem, Trutone, Tulip, United Artists, Upper Mississippi, Valon, Vanguard, Vault, Verve, Village, WAM, War Club, Warner Bros., White Cliffs, World Pacific Jazz, World's Greatest JB, Yazoo.

Rec. labels imported: Ace of Clubs (UK), Ace of Hearts (UK), Afro (UK), Alter Hours (Germany), America (France), Antiqua Jazz Band (Argentina), Arpeggio (Canada), Barrelhouse Jazz Band (Germany), Birchmount (Canada), Black Lion (UK), Brunswick (UK), CBS (UK), Camden (Argentina, UK), Capitol (Netherlands), Caracol (Chile), Cab-A-Bob (Canada), Classic Jazz Masters (Sweden), Collectors (Denmark), Collectors Classics (Denmark), Columbia (UK), Connaisseur (Sweden), Contour (UK), Coral (UK), Dawn Club (Germany), Decca (UK, Uruguay), Dial (Argentina), Dixie 8 (UK), Dobell (UK), Dogwood (Canada), Dutch Swing College Band (Netherlands), EMI (UK), Eclipse (UK), Ember (UK), Europa (France), Exclusive (Canada), FDC (Italy), Folklore (UK), Fontana (UK), Fountain (UK), Golden Guinea (UK),

Grand Prix (Sweden), HMV (UK), Halcyon (UK—JM), Hallmark (UK), Hep (UK), International Polydor / King / MGM / Riverside / Verve (Germany), Jazz Collector (UK), Jazz Panorama (Sweden), Jazz Piano (Denmark), Jazz Society (Sweden), Jazz Unlimited (Denmark), Jepsen (Denmark), Joy (UK), King (Japan), Kwela (UK), Legacy (Canada), MCA (UK), Major Minor (UK), Marble Arch (UK), Matchbox (UK), Music for Pleasure (UK), Musidisc (France), Muza (Poland), Natchez (Argentina), OFC (Argentina), Odeon (Argentina), Onward (Canada), Original Dixie Jazz Band of Osaka (Japan), Palm 30 (France), Parlophone (UK), Philips (Netherlands, UK), Polydor (Germany, UK), Pye (UK), RCA Victor (UK), Reality (UK), Realm (UK), Rediffusion (UK), Redondel (Argentina), Regal (UK), Ringside (Canada), Robb (UK), Roots (Austria, UK), Roulette (UK), Sackville (Canada), Saga (UK), Saydisc (UK), Scroll (Canada), 77 (UK), Sidewalk Hot Jazz (Germany), Sonet (Sweden), Spook (Denmark), Starline (UK), Stomp (UK), Storyville (Denmark), Swaggie (Australia), Swift (UK), Swing Classics (Sweden), Swing Fan (Germany), Tax (Sweden), Tonodisc (Argentina), Trova (Argentina), URL / Odeon (Uruguay), Victor (Japan), Village Thing (UK), Vintage Jazz Music (UK), Vogue (UK), WAM (Germany), World Rec. Club (UK), Xtra (UK)

Tape lines: Fat Cat, GNP Crescendo, Good Time Jazz, Happy Jazz Band, RCA

Tape lines imported: International Polydor (Germany), Natchez (Argentina), New Orleans Jazz Recorders (Denmark), Pye (UK), Ringside (Canada), Trova (Argentina), Tonodisc (Argentina)

● LUBBOCK (Area Code 806)

Recordland USA Inc., 620 15 St. Zip 79408 Tel 765-8467 Owner: Allan Rosen, Buyer: M. A. Singleton (Rec. & Tape OS & RJ)

● NACOGDOCHES (Area Code 713)

Global Music Inc., PO Box 225, 611 Mockingbird Ln. Zip 75961, Tel: 569-0445 Pres. David Stallings. (Rec. & Tape D & RJ)

Rec. labels: Canaan, Gusto, Kik-R, La Louisianne, MCA, MGM, Mercury, Paula, RCA.
Accessories: Le-Bo

● PORT ARTHUR (Area Code 713)

Hurricane, 1812 Procter St. Zip 77640, Tel 982-7121 Mgr., Floyd J. Badeaux. (Rec. D)
Rec. labels: Good 'n Country, Jude, SOL, Spindletop, Top Ten.

● SAN ANTONIO (Area Code 512)

Cayre Dist. of Texas Inc., 722 San Pedro, Zip 78212 Tel 222-0106, Mgr. & Buyer: Charles McDonald. (Rec. & Tape D)

Home office: New York, N.Y., Caytronics Corp (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed), E & R One Stop, 305 S. Main Ave. Zip 78204 Tel 222-0911 Owner & Mgr.: Ethel Schram, Mgr. & Buyer: Pete Bustamante. (Rec. & Tape OS)

Galaxy Sales Co., 119 E. Rhapsody Dr. Zip 78216 Tel 342-9418, Mgr.: John Gonzalez, Buyer: Don P. Baker (Rec. OS & RJ, Tape D, OS & RJ)
Branch: Dallas, Tex.

Tape lines: Ampex, GRT

Playback equip.: Craig, Sanyo

Accessories: Kustom Kreations, Le-Bo

Marsal Prods Inc., 2015 Gastroville Zip 78237 Tel 433-9351 Promo. Dir.: Mel Moran (Rec. I)

Rec. labels imported: Bernal, Del Rio, Del Topo, Dominante, Komunicaciones Karsmas, Magda, Marsal, Sonido Internacional, Tex-Mex
Musical Recs. Co. / Musical Tapes Inc., 135 Braniff Dr. Zip 78216 Tel: 342-2621 Mgr. Ruben Espinosa (Rec. & Tape D)

Home office: Miami, Fla.
Rec. labels: Costeno, Discuba, Eco, Musart, Musart Norteno, Peerless, Zeida

Tape lines: Same as rec. labels

Musical Tapes Inc., see Musical Recs. Co. / Musical Tapes Inc.

Musc. Zip, 1012 SW Military Dr. Zip 78221 Tel 923-6241 Owner & Buyer: E.J. Henke. (Rec. D & OS, Tape OS)

Rec. labels: Ameri-Country, Blake, Blaze, Brazos, Delta, El Capitan, Harlem, Juke, Legacy, Loadstone, Sabre, Satin, Sol, Starr, TFM-Party, Triune, Warrior
Rangel Music Co. Inc., PO Box 5524, 809 Fredericksburg Rd. Zip 78201, Tel: 735-6111, Mgr. Manuel E. Rangel. (Rec. D, OS & RJ, Tape D)

Rec. labels: Alhambra, Arcano, Audio-Mex, Caytronics, Chicano, Corona, Disneylandia, East Bend, Freddie, GC, Keyloc, Mr. G. Parnaso, BMC, Rafi, Rival, Rovi, Son-Art
Tape lines: Audio-Mex, Buena Suerte, Capri, Chicano, East Bend, Freddie, GC, Keyloc, Mr. G. Parnaso, Rovi.

● SAN BENITO (Area Code 512)

Rio Grande Music Co., PO Box 861, 119 S. Sam Houston Blvd. Zip 78586 Tel 399-1471, Owner: Lionel C. Betancourt, Mgr. & Buyer: John F. Phillips (Rec. & Tape D & OS)

Rec. labels: Alfa, Arcano, BCM, Bego, Bernal, Bronco, Buena Suerte, CR, Capri, Chimerio, Chico, Circa, Coast, Cobra, Colonial, Columbia, Cometa, Corona, DLB, DLV, Dela, De La Rosa, Del Sur, Del Valle, Del West, Disco Grande, Dominante, Do-Re-Mi, E-Z, East Bend, El Pato, El Zarape, Escorpion, Falcon, Fama, Firma, Flecha, Freddie, GCP, Gabe, Gapoca, Gas, Hurricane, Ideal, Impacto, JC, Julguero, Jox, Keyloc, Latin Soul, Lira, Magda, Marsol, Mex-Melody, Mr. G. Musart, Nopal, Norco, Norteno, N-Pro, Nuevo, Orfeon, Oro, Parnaso, Peerless, Popular, Primero, RCA, Relampago, Rio, Rival, Rosina, Rovi, Ru-Tee, Sombrero, Sunglow, Teardrop, Texas, Tex Mex, Tomi, Vallado, Valmon, ZAZO.
Tape lines: ARV, Arcano, Bego, Bernal Buena Suerte, CBS Latin, CR, Capri, Caytronics, Certron, Chico, Columbia, DLB, Del Rio, Del Sur, Del Valle, Disco Grande, Dominante, El Zarape, Falcon, Freddie, Gas, Ideal, Im-

pacto, JC, Keyloc, Mr. G. Magda, Marsol, Mex-Melody, Musart, Musart Norteno, N-Pro, Nuevo, Oro, Parnaso, Primero, RCA, Reloj, Rovi, Teardrop, Tex Mex, Tomi
Playback equip.: RCA, Sony, V-M
Accessories: Blank tape, head cleaners, leader tape, splicing tape (Scotch).

● SEAGOVILLE (Area Code 214)

Rak Suppliers Inc. (div. of Gibson Disc Centers), 515 Gibson St. Zip 75159 Tel 287-2570, Owner: H. R. Gibson Jr., Mgr. & Buyer: Charlie Davis (Rec. & Tape RJ)

● TYLER (Area Code 214)

R & D One Stop Recs. Inc., 906 W. Barrett, Zip 75701, Tel 595-0048, Mgr. R. M. Rand, Buyer: Mrs. R. M. Rand. (Rec. & Tape OS)

UTAH

● MONTICELLO (Area Code 801)

King's Ltd. Whsle., 46 S. Second West, Zip 84535, Tel: 587-2617 Owner, Mgr. & Buyer: Max King. (Tape RJ)

● SALT LAKE CITY (Area Code 801)

Alta Dist'g, 167 N. 400 West Zip 84110, Tel 521-7627, Mgr. Joe Sasich, Buyers: Bob Stewart, Lou Blood, Dan Baker (Rec. & Tape D, OS & RJ)

Rec. labels: Disneyland-Vista, Mercury group

Tape lines: All lines

Accessories: Le-Bo

Corfova's Importers & Dist's., PO Box 16065, 543 W. 400 North Zip 84116 Tel 355-1914 Owner & Mgr. Carl C. Cordova (Rec. & Tape D & I)

Rec. labels: Bego, Buena Suerte, CR, Casanova, Caytronics, Columbia (Mexican), Cristy, Del Rio, Del Sol, Del Sur, Disneylandia, Dominante, Eco, El Zarape, Estero Fono, Freddie, Hurricane, Keyloc, Magda, Marsol, Musart, Musimex, Nuevo, Orfeon, Peerless, RJJ, Rovi, Topo Chico, Torres.

Tape lines: Bego, Bernal, Buena Suerte, CR, Caytronics, Columbia, Cristy, Del Rio, Del Sur, Del Valle, Dominante, El Pato, El Zarape, Falcon, Freddie, Hurricane, Magda, Marsol, Musart, Nuevo, Orfeon, Peerless, Rovi.
Accessories: Needles (Recoton)

Western Toy & Hobby Inc., 327 W. Second South, Zip: 84101 Tel 364-6593 Owner: Herald Hammond; Mgr. & Albums Buyer: Jim Davidson (Rec. D & RJ)

Branch: Denver, Colo., Twirl Town Toys
Rec. labels: Disneyland, Peter Pan, Sesame Street, Phonographs: General Electric.

VERMONT

● BURLINGTON AREA (Area Code 802)

Almor Whsle. Dist'g Co., Dorset St., South Burlington 05401 Tel 864-4087 Mgr. Ray Baron (Rec. & Tape D, OS & RJ)

Home office: Amsterdam, N.Y., Almor Playtime Co. Inc. (see for prod. distributed)

Altec Dist. Co. Inc., 44 Church St. Zip 05401 Tel 864-5771 Pres. Martin Gold, Buyer: Stuart Bronfman (Rec. & Tape D, OS, RJ & E)

● EAST ST. JOHNSBURY (Area Code 802)

St. Johnsbury Music Dist's., PO Box 248, Zip 05819, Tel 748-8150 Owner: Loren D. Phelps; Buyer: Leon Dargie. (Rec. & Tape RJ)

● WHITE RIVER JUNCTION (Area Code 802)

Electronic Supply Inc., Prospect St. Zip 05001 Tel 295-3184 Owner: Donald Muller, Mgr. Vern Miles (Rec. D, Tape D & RJ)

Rec. labels: Capitol, Columbia, Decca, MCA, RCA, Warner Bros.

Tape lines: Same as rec. labels

Playback equip.: AITC, APF, Electrophonic, Hitachi, IDI, Curtis Mathis, Robin, Symphonic

Phonographs: AITC, Electrophonic, Hitachi, IDI, Curtis Mathis, Robin

Accessories: Capitol, GRT, Irish, Le-Bo, Recoton

VIRGINIA

● ALEXANDRIA (Area Code 703)

Handelman Co., PO Box 10023, 6310-D Gravel Ave. Zip 22310 Tel 971-1804 Mgr. Paul Hennessy; Buyers: Albums, Paul Hennessy, Hank Moeller, Phyllis Seymour; Tape, Paul Hennessy (Rec. & Tape RJ)
Home office: Detroit, Mich

● ARLINGTON (Area Code 803)

Grant Music Whslers. Inc., 2615 Columbia Pike, Zip: 22204, Tel 920-5420, Mgr. Dave Williamson (Rec. & Tape OS)
Home office: Falls Church, Va

● FAIRFAX (Area Code 703)

Giant Music Whslers, Inc., 9416 Main St. Zip: 22030. Tel: 591-4528 Mgr.: Bruce Louchon. (Rec. & Tape OS).
Home office: Falls Church, Va.

● FALLS CHURCH (Area Code 703)

Giant Music Whslers, Inc., 133 S. Washington St. Zip: 22046. Tel: 532-8116. Owner: Jack Shaver; Mgr.: Buyer: Mike Head. (Rec. & Tape OS).
Branches: Arlington, Fairfax, Va.
Old Blue Recs., PO Box 443 Zip: 22046. Tel: 573-3879 Pres.: Donald R. Ball. (Rec. D & RJ, Tape RJ).

● FLOYD (Area Code 703)

County Sales, PO Box 191. Zip: 24091. Tel: 745-2922 Owner & Buyer: David Freeman. (Rec. D).
Rec. labels: Atterram, American Heritage, County, King Bluegrass, Michigan Bluegrass, Old Homestead, Rebel, Rounder, Vetro.

● McLEAN (Area Code 703)

Telemark Dance Recs., PO Box 55. Zip: 22101. Tel: 356-9113. Owners & Mgrs: Dick & Sheila Mason. (Rec. & Tape D, I & E).
Rec. labels: CEM, Dance Along, Grenn, Hoctor, Roper, Telemark (for ballroom, ice skating & round dancing).
Rec. labels imported: CBS, IDR, IDTA, Joys, Philips, Polydor, Pye, Silver Dollar, Starlite, Sydney Thompson, Eric Winstone (for ballroom dancing).
Tape lines: Roper.
Tape lines imported: Philips (West Germany), Pye (UK), Sidney Thompson (UK)—for ballroom dancing

● NORFOLK (Area Code 804)

Contact Norfolk Inc., 1011 W. 25 St. Zip: 23517. Tel: 625-0713. Mgr.: Syd Spencer, Buyer: F. W. Dobson. (Rec. & Tape D—military sales only).
Rec. labels: ABC/Dunhill, A&M, Abkco, Ala, Avco, Bell, Blue Thumb, Broadcast, Brunswick, Buddah, CTI, Capitol, Cartwheel, Caytronics, Chess/Janus, Columbia, Contemporary, Disney, Famous, Golden, Living Language, London, MGM, Mega, Mercury, Motown, Musicor, Original Sound, RCA, Ranwood, Request, SSS Int'l, Scepter, Skylite/Sing, TK, Total Sound, WEA, Word.
Tape lines: A&M, Abkco, Adell, American Themes & Tapes, Ampex, Avco, CTI, Capitol, Columbia, GRT, Living Language, London, MCA, Magtec, Mega, Mercury, Modern, Motown, Musicor, Original Sound, RCA, SSS Int'l, Scepter, Sing, Skylite, Stereotape, TK, Total Sound, WEA, Word
Accessories: Le-Bo.

● RICHMOND (Area Code 804)

Dean's One Stop Ltd., PO Box 26205. Zip: 23260. Tel: 358-1527. Pres.: Dean Hogue; Mgr.: Robert Marshall, Buyers: Dean Hogue, Robert Marshall. (Rec. & Tape OS & RJ).
Arthur Fulmer, 2911 W. Moore St. Zip: 23230. Tel: 355-7933. Mgr.: Stuart Dillenger. (Tape D & I).
Home office: Memphis, Tenn.
Distributes and imports all major lines.
Playback equip.: Arthur Fulmer, Stereonic Meridian Electronics Inc., 1001 W. Broad St. Zip: 23220. Tel: 355-6521. Mgr.: D. T. Tinsley, Buyer: T. R. Wright. (Tape D, OS & RJ).
Tape lines: Ampex, Capitol, Columbia, Decca, Liberty, RCA, Scepter, United Artists.
Playback equip.: Akai, Automatic Radio, Channel Master, Electra Radio, JIL, Kenwood, Nuvox, Pioneer
Mollen Bros. Inc., 2727 W. Broad St. Zip: 23220. Tel: 353-4477. Owner & Buyer: Alfred Mollen; Mgr.: Eugene S. Newman. (Tape D).
Tape lines: Capitol, Liberty, Peters Int'l, Scepter, United Artists.
Playback equip.: JIL, Lear Jet, Motorola.

● ROANOKE (Area Code 703)

Turner Candy Co., 516 Rorer Ave. SW. Zip: 24008. Tel: 342-0500. Owner, Mgr. & Buyer: A. L. Turner Jr. (Rec. & Tape RJ).

WASHINGTON

● SEATTLE AREA (Area Code 206)

A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: 763-8600. Pres.: Lou Laventhal; Mgr.: Chuck Blacksmith; Sales Mgr.: Bob Bianchi. (Rec. & Tape D & RJ).
Branches: Los Angeles, Calif. (Rec. & Tape OS & RJ), Denver, Colo. (Rec. & Tape OS & RJ); Atlanta, Ga. (Rec. & Tape OS & RJ); Des Moines, Iowa (Rec. & Tape OS & RJ); Detroit, Mich. (Rec. & Tape OS & RJ); Cherry Hill, N.J. (Rec. & Tape OS & RJ); Slatersville, R.I. (Rec. & Tape RJ); Dallas, Tex. (Rec. & Tape RJ).
Rec. labels: ABC group, A&M, Fantasy, Lighthouse, London, Mercury, Paramount, Vanguard
Tape lines: A&M, Ampex, Coral, Fantasy, GRT, Mercury, Original Sound, Paramount, RCA, Scepter, Stereo Tape, Vanguard, Wand.
Playback equip.: Belair, Decca, Electra, Tenna, Toyo.
Accessories: Tape—head cleaners, storage cases, demagnetizers, cleaning kits (Le-Bo); storage cases (Amberg); blank loaded tape, head cleaners, storage cases (Decca).
Disc City One Stop, 410 Elliott Ave. W. Zip: 98119. Tel: 282-7555. Owner & Mgr.: Larry Dolgoff; Buyers: Singles, Billy Dolgoff; Albums & Tape, Norma Bigelow. (Rec. & Tape OS).

Fidelity Rec. & Tape Sales Inc., 309 Boren Ave. N. Zip: 98109. Tel: 682-9370. VP & Gen. Mgr.: Merritt B.

Kirk; Buyer: J. Huffine. (Rec. & Tape D, OS & RJ).
Branch: Portland, Ore., Sea-Port Recs. (Rec. & Tape OS).

Rec. labels: Abet, Adell, Airtown, Alshire, Amaret, Amos, Archive of Folk Music, Archive of Gospel Music, Audio Fidelity, Avco Embassy, Bell, Blossom, Bonanza, Brother, Brunswick, Buddah, CTI, Camden, Cartwheel, Chart, Colgems, Comet, Conversa-Phone, Crewe, Curton, Cyclone, De-Lite, Disneyland, Double Shot, Duke, ESP, Era, Fontana, 49th State, Fraternity, Frost, GRT, GWP, Gamble, Gemini, Gordy, Grapevine, Great, Heritage, Hip, Hobbit, Hometown, Hot Wax, Jewel, Jubilee, Kama Sutra, King, Mega, Mercury Wing, Mothers, Motown, Music Town, New Voice, Nugget, Ovation, Pace, Parliament, Pavilion, Peace, Peacock, Philips, Philly Groove, Project 3, RCA, Ranwood, Rare Earth, Ripcord, Sea-West, Smash, Stereo Dimension, Tama, Tiger Tail, T-Neck, Vault, Victrola, Vox, Windfall, Zero
Tape lines: Ampex, Bell, Buddah, GRT, Mercury, Motown, RCA, Ranwood.

Accessories: Le-Bo.
General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: 767-7444. Pres. & Mgr.: Paul H. Portteus; Buyers: Singles, Chuck Stansbury; Albums, P. J. Portteus; Tape, Howard Wahlen. (Rec. & Tape RJ).

Handleman Co., 1207 Andover Park W., Tukwila 98188. Tel: 575-0400. Branch Mgr.: Herman Knight; Buyers: Singles, Alan Olson; Albums & Tape: Herman Knight. (Rec. & Tape RJ).
Home office: Detroit, Mich.

M C A Dist'g Corp., 333 Taylor Ave. N. Zip: 91809. Tel: 623-3364. Sales Mgr.: Dan Wedlock; Promo.: Ron Latham. (Rec. & Tape D).
Rec. labels: Coral, MCA, Rocket, Shelter, Track.
Tape lines: Same as rec. labels.

Major Dists., 620 NW Bright St. Zip: 98107. Tel: 789-1600. Pres.: R. G. Anderson; Mgr.: Gary Clark; Tape Buyer: Rex Peterson. (Rec. & Tape D & RJ).
Rec. labels: Alshire, Camden, Crown, Diplomat, Disneyland, Happy-Time, Panda, Pickwick/33, Premier, Somerset, Sunset, Talesprints, Unart, Vista.
Tape lines: Ampex, GRT, Stonewall, Thunderbird.
Playback equip.: BSR, Electra Radio, Kraco, Toshiba
Accessories: Le-Bo, Transcriber.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo. (Rec. & Tape OS & RJ).
Home office: Minneapolis, Minn.

Orwaka Dist'g Co., PO Box 9462, 432 Yale Ave. N. Zip: 98109. Tel: 682-1844. WATS Tel: (800) 525-6692 Gen. Mgr.: Gary E. Seibert; Sales Mgr.: George Bigley. (Rec. D, Tape D, I & E).

Rec. labels: Adelphi, Advent, Alligator, American Heritage, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Asch, Audiophile, Avant, BSRC, Bandstand, Barbary Coast, Big Band Archives, Biograph, Biscuit City, Blue Goose, Blues Classics, Bomp, Broadside, Caedmon, Canyon, Cetra, Cinema, Colonial, Command Performance, Concert-Disc, Counterpoint, County, Crystal, Delmark, Devi, Electric Lemon, Esoteric, Everest, F&W, Folk Legacy, Folk Lyric, Folkways, Gold Star, Happy Jazz, Herwin, HiFi/Life, Historical, Jazz Treasury, Jessup, La Comedie Francaise, Legacy, Major, Mammoth, Mark 56, Melodone, Muskadine, Oblivion, Old Homestead, Old Timey, Olympic, Pelican, Period, Philo, Piedmont, RBF, Radio, Radio Archives, Rebel, Rounder, Scala, Sequatchie, Shakespeare Rec'g Society, Sheffield, Skyline, Sounds, Sounds of Swing, Specialty, Startone, Swing Era, Symposium, Takoma, Testament, Theatre Rec'g Society, Thistle, Tradition, Tulip, Voyager, Wim, Yazoo, Young, Young People's Recs., Zap.
Tape lines: American Heritage, Caedmon, Canyon, Colonial, Folkways, Rebel, Specialty.

Phonodisc Inc., 979 John St. Zip: 98109. Tel: 624-7607 Branch Mgr.: Steve Breen. (Rec. & Tape D).
Labels: Avalanche, BBC, Barnaby, Blue Note, Deutsche Grammophon (DG), ECM, Event, Fame, Hickory, Hill, Imperial, Jolly Rogers, King Leo, Liberty, Lion, MGM MGM South, People, Polydor, Poppy, Pride, Romar, Silver Blue, Solid State, Spring, Stormy Forest, Sunflower United Artists, Verve.

Tosh's One Stop Inc., 2028 21 Ave. S. Zip: 98144. Tel: 329-1308. Owners: Tosh Hori, Ray Watson; Pres. & Gen. Mgr.: Tosh Hori; Buyers: Singles, Bob Zander; Albums, Mike Kedor; Tape, Sandy Blake. (Rec. & Tape OS).

Warner/Elektra/Atlantic Corp., 216 S. Mead St. Zip: 98108. Tel: 767-4850. Sales Mgr.: Jack Shue. (Rec. & Tape D).

Rec. labels: Alston, Asylum, Atco, Atlantic, Bearsville, Billy Jack, Brother, Capricorn, Casablanca, Charisma, Chrysalis, Clean, Clintone, Cottillon, Country, DiscReet, Elektra, Kwanza, Little David, Manticore, Nonesuch, Pentagram, RSO, Reprise, Rolling Stones, Virgin, Warner Bros.
Tape lines: Same as rec. labels.

Playback equip.: Car Tape, Lear Jet, Lloyd's, Toyo, Weltron.

Accessories: Cable Craft, Le-Bo.

● HUNTINGTON (Area Code 304)

Music Man Inc., 2519 Fourth Ave. Zip: 25703. Tel: 522-7551. Pres. & Mgr.: F. J. McGlynn; Tape Mgr.: C. L. Blankenship; Buyer: Tom Sheets. (Rec. & Tape OS & RJ).

WISCONSIN

● BURLINGTON (Area Code 414)

Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres. Rollin Ruedebusch, Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. (Rec. & Tape OS)

● EAU CLAIRE (Area Code 715)

Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533 Owner & Mgr.: R.W. Meyer. (Rec. & Tape RJ).

● KENOSHA (Area Code 414)

Hoffman's, 5707 Sixth Ave. Zip: 53140. Tel: 657-7858. Owner: Joseph Hoffman; Mgr.: Rose Hoffman; Buyers: Singles, S.C. Hoffman, Albums & Tape: Joseph Hoffman. (Rec. & Tape OS).

● MADISON (Area Code 608)

Ken Paulsen Assoc., PO Box 801, Zip: 53701. Tel: 233-0306. Owner & Mgr.: Ken W. Paulsen. (Rec. & Tape I & E).

Imports & Exports cut-outs & surplus stocks.
Rapid Sales Co. Inc. Sales Mgr.: Roger M. McDowell, Buyer: Donald E. Smith. (Rec. RJ, Tape D & RJ). See TMD Inc. TMD Inc., 1019 Jonathan Dr. Zip: 53713. Tel: 271-2661. Owner: Rolf V. Voegelien; Buyer: Louis Lawrence. (Rec. D), (Rec. RJ, Tape D & RJ) as Rapid Sales Co. Inc.).
Rec. labels: Accent, Canaan, Dearborn, Disneyland, Fantasy, GNP Crescendo, Golden, Heart Warming, Prestige, Ranwood, Sacred, Stereo Dimension, Tell, Vista, Word.
Tape lines: All major lines.

● MENOMONEE FALLS (Area Code 414)

Summit Dists. Inc., N-57 W-15981 Bette Dr. Zip: 53052. Tel: 252-3742. Sales Mgr.: Clyde Bowie. (Rec. & Tape D)

Home office: Chicago, Ill.
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 A T & T Tape Dupl'g Co., 717 N. Highland Ave., Hollywood 90038 Tel. 933-5701 Pres. Ted Gardner, VP & Sales Mgr. Jay Van Horn, Gen. Mgr. David Ferguson. (Tape only)
 Album Graphics Inc., 530 N. Larchmont Blvd. Zip 90004 Tel. 462-0821. Gen. Mgr. Edward Dwyer, Sales Mgr. Jim Palmer
 Home office: Chicago, Ill.
 Amibart (div. of Walden Sound Rec'rs), 10478 Duncan Manhattan Beach 90266 Tel. 376-5132 Gen. Mgr. Jim Morris, Sales Mgr. Tom Bullard. (Rec. only)
 Steve Axelrad Photography, 3834 Tilden Ave. Culver City 90230 Tel. 836-8666. (Rec. only)
 Bert-Co Ent's., 1855 Glendale Blvd. Zip 90026 Tel. 665-5137 Pres. Berton P. Couturier, VP Mktg. William J. McMullen, VP & Gen. Mgr. Robert L. Couturier, Sales Mgr. Lewis M. Cooper
 Cadet Recs Inc./Custom Rec. Mfg., 5810 S. Normandie Zip 90044 Tel. 753-5121 Pres. Jules Bhanu, Gen. Mgr. James Takeda, Sales Mgr. Robert Herrington
 Carrier & Reame Music Ent's., 1268 N. Flores St., Hollywood 90069 Tel. 656-4834, 666-6080 Gen. Mgr. Claudia Reame, Sales Mgr. R.A. Carrier
 Home office: Waskom, Tex., R.A. Carrier Music Co.
 Container-Kraft Inc., 8321 DeCelle Pl., Sepulveda 91343 Tel. 893-9721 Pres. Arthur Garson, VP. Russell Garson, Sales Mgr. Harry Krigsman
 Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel. 654-4522. Pres. David W. Berkus, Sales Mgr. Ellis Fertig. (Rec. only)
 Tom Drew Co., 9607 Alene Dr., Tujunga 91042 Tel. 353-0873 Owner & Gen. Mgr. Tom Drew Jr.
 E M C Corp., 7000 Santa Monica Blvd. Zip 90038 Tel. 463-3282 Gen. Mgr. Jerome Greenfield Sales Mgr. Don Ciminelli
 Cathy Furniss & Assocs., c/o Mystic Studios, 6277 Selma, Hollywood 90028. Tel. 464-9667 Gen. Mgr. Doug Moody, Sales Mgr. Walter Moody
 Home office: San Francisco, Calif.
 Gilmore Envelope Corp., 4540 Worth St. Zip 90063 Tel. 268-3401 Pres. Howard N. Gilmore VP & Gen. & Sales Mgr. Sam Mattioli. (Rec. only)
 Hope Street Studio, 805 1/2 Brent Ave., South Pasadena 91030 Tel. 441-3044 Pres. Van Webster
 Horseshoe Prod'ns, 3713 Fanwood Ave., Long Beach 90808. Tel. 429-1700
 Home office: South Bend, Ind.
 Kiderian Recs Prod'ns Corp., 2612 Manhatt's, Montrose 91020 Tel. 249-4844 Sales Mgr. Alan Vavrin. (Rec. only)
 Home office: Chicago, Ill.
 Lincoln Arts, 8154 Langdon Ave., Suite 115, Panorama City 91402 Tel. 780-0130. Pres. & Gen. Mgr. D.J. Adams, Art Dir. Bramwell Beale
 Magnetic Tape Eng'g Corp. (Magtec), 8120 Webb Ave. North Hollywood 91605 Tel. 768-6100 Pres. S. Gerald Stone, Gen. Mgr. Len Feldman Nat'l Sales Mgr. Bob Bilkiss
 Modern Album of California Inc., 3104 Vanowen St. Burbank 91504 Tel. 849-5763, 845-7655 Gen. Mgr. Rollie Froehlig. (Rec. only)
 More Music Ent's Inc., 5315 Laurel Canyon Blvd., North Hollywood 91607 Tel. 985-3300 Pres. Jay Stevens Gen. & Sales Mgr. Ron Lewis Branch: 6684 Charing St., Simi Valley 93063 Tel. 882-5000
 Neon Park Studio, 1834 Canyon Dr., Hollywood 90028 Tel. 463-7647 Pres. Martin Muller Gen. Mgr. Chick Strand
 Pacific Eye & Ear Co. Inc., 6671 Sunset Blvd. Hollywood

90028 Tel. 464-7358. Pres. Tony Grabois, VP & Creative Dir. Ernie Cefalu
 Paramount-West Ent's., 8010 Second St., Paramount 91723 Tel. 531-6000. Pres. & Sales Mgr.: D.W. Galiffa, Gen. Mgr. Pete Martinez.
 Photo/Graphics, 1125 E. Orange Ave., Monrovia 91016 Tel. 358-7946 Pres. Gary Moore
 Queens Litho Creative Studio, 5852 Tuxedo Terr., Hollywood 90028 Tel. 466-4288 Creative Dir.: Glenn Ross
 Home office: New York, N.Y., Queens Lithographing Corp.
 Shorewood Packaging Corp., 1830 Glendale Blvd. Zip 90026 Tel. 660-3043 Sales Mgr. Bob Weiner. (Rec. only)
 Home office: New York, N.Y.
 Star City Dist. Inc., 449 N. Fairfax Zip: 90036 Tel. 653-6341 Pres. & Sales Mgr. Hal Tupler, Gen. Mgr. Wayne Robert
 Branch, Atlanta, Ga., Star City South
 Stereotape (div. of Magtec), 8125 Lankershim Blvd., North Hollywood 91605 Tel. 768-6100 Pres. Gerald Stone, Gen. & Sales Mgr. Herb Dale.
 Superscope Inc., Tape Dupl'g Div., 455 Fox St. Zip 91340 Tel. 365-1191 Gen. Mgr. Darrell W. Zielke, Nat'l Sales Mgr. Ron Newswander. (tape only)
 Sweet Meat Prod'ns, 109 Park Pl., Venice 90291 Pres. Skip Waring
 Viewlex-Monarch Recs., 4852 W. Jefferson Blvd. Zip 90016 Tel. 732-6185 Gen. Mgr. Nate DuRoff, Sales Mgr. Harry Goldstein. (Rec. only)
 Viewlex-Monarch Tape Dupl'g, 3416-20 Vineyard Ave. Zip 90016 Tel. 731-2228. (Tape only)
 Whitney Tape Dupl'g (div. of Whitney Rec'g Studio Inc.), 1305 W. Glenoaks, Glendale 91201 Tel. 245-6801 Pres. & Gen. Mgr. Lorin J. Whitney. (Rec. only)
 Wormser-Benson Promos., 1560 N. La Brea, Hollywood 90028 Owners. Howard Wormser, Art Benson

• **NEWPORT BEACH (Area Code 714)**
 Jerry Owens Inc., 3700 Newport Blvd., No. 107 Zip: 92660. Tel. 675-4114/4066 Pres. Jerry Owens, Gen. Mgr. Tony Biggins, Sales Mgr. Charles Yeager

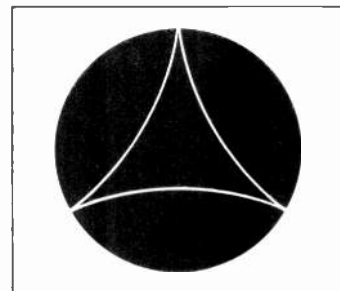
• **SACRAMENTO (Area Code 916)**
 Bill Rase Prod'ns, 955 Venture Court Zip 95825 Tel. 452-4266. Pres. Gen. & Sales Mgr. Bill Rase

• **SAN FRANCISCO & BAY AREA (Area Code 415)**
 Conlan Creative Lithographers, 1655 Folsom St. Zip 94103 Tel. 431-7373 Pres. Robert D. Conlan, Sales Mgr. Richard T. Conlan
 Fred Fox Music Co., 15 S. Ontario, San Mateo 94401 Tel. 343-7222. Owner & Gen. Mgr. F.H. Nesbitt Jr., Sales Mgr. V.A. Nesbitt. (Rec. only)
 Cathy Furniss & Assocs., 680 Beach St. No. 445 Zip 94109 Tel. 885-2807 Pres. Cathy Furniss, Gen. Mgr. Ruth Maas, Sales Mgr. Michel Lipman
 Branch: Los Angeles, Calif.
 Image Integration, 785 Market St. Zip 94103 Tel. 777-4330 Pres. Vince Casalana. (Rec. only)
 Mantra Corp., 2207 S. El Camino Real, San Mateo 94403 Tel. 574-1500 Pres. George M. Woodley, Gen. Mgr.: Robert N. Day, Sales Mgr. Frank R. Matteroli
 Harry McCune Sound Serv. Inc., 951 Howard St. Zip 94103 Tel. 777-2700 Pres. Harry D. McCune, Gen. Mgr. Mort R. Feld, Sales Mgr. Steven Z. Mirsky
 Newcomb Rec'g Studio, 4834 Bissell Ave., Richmond 94805 Tel. 233-7487 Owner Pres. & Gen. Mgr. W.S. Newcomb
 Undercover Graphics, 2026 Cedar St., Berkeley 94709 Tel. 841-8395 Dir. Leslie R. Girouard, Gen. Mgr. Larry A. Paul, Sales Mgr. Jeffrey Abrams.

• **SANTA CLARA (Area Code 408)**
 Recording Specialties Inc., 2971 Corvin Dr. Zip 95050 Tel. 739-7201 Pres. Michael P. Papp. (Tape only)

• **SAUGUS (Area Code 805)**
 Keycor-Century Corp., 26000 Springbrook Rd. Zip 91350 Los Angeles Tel. (213) 365-3991 Pres. Dick Keycor; Gen. Mgr. Bob Lyman, Sales Mgr. Steve Owen. (Rec. only)

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Lee-Myles Associates Inc.
 160 East 56 Street, N.Y., N.Y. 10022
 Tel: 212/758-3232 Cable: LEEMYLES

COLORADO

• **DENVER (Area Code 303)**

Audicom Corp., 995 S. Clermont St. Zip: 80222. Tel: 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng.: David C. Howard.
Tin Cup Advertising (div. of Crested Butte Recs. Inc.), 1812 Market St. Zip: 80202. Tel: 534-8459. Gen. Mgr.: David Duggan; Art Dir.: William Matthews. (Rec. only)

CONNECTICUT

• **UNION CITY (Area Code 203)**

A. C. Hampson Printing Co. Inc., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson, Sales Mgr.: R.C. Lovering.

DELAWARE

• **WILMINGTON (Area Code 919)**

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy; Sales Mgr.: Marjorie Leap.
National Tape Dupl'rs, see Ken-Del Prod'ns Inc.

DISTRICT OF COLUMBIA

• **WASHINGTON (Area Code 202)**

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501. Zip: 20028. Md. Tel: (301) 568-5836. Pres. Edward P. Helvey; VP & Gen. Mgr.: John Coughman; Sales Mgr.: Dudley Carpenter.
Lion Rec'g Servs. Inc., 1905 Faarview Ave. NE. Zip: 20002. Tel: 832-7885. Pres., Gen. & Sales Mgr.: Harold H. Lion. (Tape only)
Show Biz Prod'ns, 137 Kennedy St. NW. Zip: 20011. Tel: 723-4215. Pres.: Hirsh de La Viez. Gen. Mgr.: Dick Belland; Sales Mgr.: Jay Eisen.
Sounds Reasonable Inc., 2000 P St. NW. Zip: 20036. Tel: 833-1976. Pres.: Edmund S. Barnett Jr.; Gen. Mgr.: Margit Horn; Sales Mgr.: Richard Krusel. (Rec. only)

FLORIDA

• **JACKSONVILLE (Area Code 904)**

Foray Studios, 2826 Herschel St. Zip: 32205. Tel: 338-3803. Pres., Gen. & Sales Mgr.: R. Alan Campbell.

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Arnold Adirim; Gen. Mgr.: Nadine H. Baker; Chief Eng.: Gene Sayet.
Critera Rec'g Co. Inc., 1756 NE 149 St. Zip: 33161. Tel: 947-5611. Owner: M.L. Emerman; Gen. Mgr.: Edith L. Murphy.
South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Joe Serra; Sales Mgr.: Rilde Leon.

• **ORLANDO AREA (Area Code 305)**

Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Peter Loucks. (Tape only)

GEORGIA

• **ATLANTA (Area Code 404)**

Data-Linear Prods. Inc., 1823 E. John Wesley Ave., College Park. Zip: 30337. Tel: 761-5919. Contact: Robert M. Ingpassa.
Home office: New York, N.Y., Linear Prods. Inc.
Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232. Gen. & Sales Mgr.: Jerry L. Connell.
Recordex Corp., 1300 Booth Ave. Zip: 30318. Tel: 351-7062. Pres.: Mort Miller; VP & Gen. Mgr.: Tom Allen. (Tape only)
Star City South, 1854 Marietta Blvd. Zip: 30318. Tel: 355-9811. Gen. & Sales Mgr.: Jerry Tupler.
Home office: Los Angeles, Calif., Star City Dist. Inc.

• **FAIRMOUNT (Area Code 404)**

Cherokee Album Corp., PO Box 175. Zip: 30139. Tel: 382-2220. Pres.: John Carter; Sales Mgr.: Bobby Breazeale.

• **LAKEMONT (Area Code 404)**

C S A Printing & Bindery Inc. Zip: 30552. Tel: 782-3931. Pres.: Ed O'Neal; Bus. Mgr.: Bob Brannan; Sales Mgr.: Will Lapp. (Rec. only)

ILLINOIS

• **AMBOY (Area Code 815)**

Triple T Talent & Prod'ns, PO Box 99. Zip: 61310. Tel: 857-2389. Pres.: Marvin L. Hoerner. (Rec. only)
Branch: Springfield, Ill.

• **BATAVIA (Area Code 312)**

Audio Accessories Co., Box 628, Rt. 1. Zip: 60510. Tel: 879-5998. Sales Mgr.: John S. Maloney. (Tape only)

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• **CARBONDALE (Area Code 618)**

Bruce's Good Photography, PO Box 3100. Zip: 62901. Tel: 457-7823. Owner, Pres. & Gen. Mgr.: Bruce Ashley.

• **CHICAGO METROPOLITAN AREA (Area Code 312)**

Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel: 787-8220. Pres.: R.C. Hillsman; Gen. Mgr.: N.J. Hillsman; Sales Mgr.: Howard Pittman.
Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 344-9100. Pres.: Donald Kosterka; Sales Mgr.: Jim Ladwig. Branch: 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Gen. Mgr.: Donald Kosterka.
Branches: Los Angeles, Calif.; New York, N.Y.
Dunn Design Group, Hot Tomato Div., PO Box 744, Skokie 60076. Tel: 676-3722. Contact: Bill Dunn.
Hot Tomato Div., see Dunn Design Group.
K. Babatu Kambon Ent's., 6920 S. Crandon Ave. Zip: 60649. Tel: 684-5203. Pres.: K. Babatu Kambon; Gen. Mgr.: Afri Ayo Kambon. (Rec. only)
Kiderian Recs. Prod'ns Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. Mgr.: George Beck; Sales Mgr.: Alan Vavrin. (Rec. only)
Branch: Montrose (Los Angeles Metropolitan Area), Calif.
Maggot Funkagraphix Inc., 1445 W. 72 St. Zip: 60636. Tel: 723-0836. Owner: J.P. Bell.
Media Five, 712 Glengood, Glenview 60026. Tel: 729-7180. Gen. Mgr.: William A. Little III. (Tape only)
Home office: Kankakee, Ill., Imperial Int'l Learning Corp.

• **KANKAKEE (Area Code 815)**

Imperial Int'l Learning Corp., PO Box 548, Rt. 45S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: George T. Searles; Chief Eng.: James E. Reising. (Tape only)
Branch: Glenview (Chicago Metropolitan Area), Ill., Media Five.

• **LIBERTYVILLE (Area Code 312)**

Plynth Ltd., 117 Rockland Rd. Zip: 60048. Tel: 362-4060. Pres. Tom Izcko.

• **QUINCY (Area Code 217)**

Armageddon Graphics, 611 Spring St. Zip: 62301. Tel: 224-1659. Gen. Mgr.: Fred Tieken.

• **SPRINGFIELD (Area Code 217)**

Triple T Talent & Prod'ns, 2110 Republic. Zip: 62702. Tel: 525-8896. Gen. Mgr.: Glen Hurley; Sales Mgr.: Andy Acree. (Rec. only)
Home office: Amboy, Ill.

INDIANA

• **EVANSVILLE (Area Code 812)**

Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St. Zip: 47711. Tel: 423-1861. Pres.: Edward W. Krietemeyer; Gen. & Sales Mgr.: P.J. Hayden.

• **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46260. Tel: 251-391B. Pres.: Robert F. Bowers; Gen. Mgr.: Robert C. Bowers; Sales Mgr.: Don G. Stidham. (Rec. only)

• **SOUTH BEND (Area Code 219)**

Horseshoe Prod'ns, 3510 Langley Dr. Zip: 46614. Tel: 291-3262. Owner: Webb Foley; Mgr.: Ruth Brown.
Branches: Long Beach (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

IOWA

• **COUNCIL BLUFFS (Area Code 712)**

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St. Zip: 51501. Tel: 328-8060. Gen. Mgr.: Marvin L. King; Eng. Dir.: Stan Nick. (Tape only)

KENTUCKY

• **LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658/5466. Pres.: Ray Allen; VP: Hardy Martin; Gen. Mgr.: David H. Snowden; Sales Mgrs.: Ray Allen, David Snowden.

LOUISIANA

• **NEW ORLEANS (Area Code 504)**

Sea Cruise Prod'ns, PO Box 6329. Zip: 70014. Gen. Mgr.: F.V. Guzzo. (Rec. only)
Home office: St. Louis, Mo., Ken Keene & Assocs.

• **RUSTON (Area Code 318)**

Americana Rec'g Studios, 707-709 W. California. Zip: 71270. Tel: 255-0287.

MARYLAND

• **BALTIMORE (Area Code 301)**

Concord Music Prod'ns Inc., 1601 Langford Rd. Zip:

21207. Tel: 747-2957, 752-1212 x 476. Pres.: Albert Cuniff Sr.; Gen. Mgr.: Albert Cuniff Jr.

• **SILVER SPRING (Area Code 301)**

D B Sound Studios Inc., 8037 13 St. Zip: 20910. D.C. Tel: (202) 333-7474. Pres.: Jules M. Damian; Gen. Mgr.: Robert Williams.

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Continental Rec'gs Inc., 12 Irving Sq., Framingham 01701. Tel: 879-2430. Pres., Gen. & Sales Mgr.: L. Daniel Flynn.
Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Victor Mancini.
Branch: New York, N.Y., Fleetwood Mktg. Group.
Music Designers Inc., 1126 Boylston St. Zip: 02215. Tel: 262-3546. Pres. & Sales Mgr.: Danny Lipman; Gen. Mgr.: Jeff Gilman. (Rec. only)
St. Christopher Prod'ns, PO Box 131, 427 Broadway, Somerville 02145. Tel: 321-1224. Pres. & Gen. Mgr.: Charles Martignette Jr. (Rec. only)

• **BROCKTON (Area Code 617)**

Ed Hurvitz Music Promos., 129 Bishop St. Zip: 02402. Tel: 588-6348. Pres. & Gen. Mgr.: Edward M. Hurvitz; Sales Mgr.: Linda S. Berman.

• **CHICOPEE (Area Code 413)**

Bring It On Home/Adv., 40 Marion St. Zip: 01013. Tel: 592-1789. Pres.: Robert Bator; Gen. Mgr.: Celine Bator; Sales Mgr.: Yoland Bator.

• **TURNERS FALLS (Area Code 413)**

Rapunzel's Green Thumb Prod'ns, Opera House Complex, Ave. A. Zip: 01376. Tel: 863-2514. Pres.: Michael Rapunzel; Gen. Mgr.: Dan Pritchett; Sales Mgr.: Jacque St. Jean. (Rec. only)

MICHIGAN

• **DEARBORN (Area Code 313)**

New Directions Studio B, 5539 Schaefer. Zip: 48126. Tel: 584-1770. Gen. Mgr.: Chris Wolak. (Rec. only)

• **DETROIT METROPOLITAN AREA (Area Code 313)**

Archer Rec. Pressing Co. Inc., 6552 E. Davison. Zip: 48212. Tel: 365-9545. Pres. & Sales Mgr.: R.J. Archer; VP: Hal Webber. (Rec. only)
Graphic Design Inc., 22000 Dequindre, Warren 48091. Tel: 758-0480. Pres.: Richard G. Heppard; Gen. Mgr.: Norah Gonyou; Sales Mgr.: Michael Breazeale.

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

Meta-Com Inc., 707 W. Broadway, Minneapolis 55411. Tel: 521-9202. Pres. & Sales Mgr.: James MacCann.

MISSOURI

• **INDEPENDENCE (Area Code 816)**

Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Pres.: Gerald W. Riegler; Gen. Mgr.: John Pearson; Sales Mgr.: Bill Hargraves.

• **ST. LOUIS AREA (Area Code 314)**

K B K Custom Recs., 1147 Villaview, Manchester 63011. Tel: 225-5661/3634. Pres.: Kent Kesterson; Gen. Mgr.: Jim Lake; Sales Mgr.: Marilyn Kesterson.
Ken Keene & Assocs., PO Box 11387. Zip: 63105. Tel: 231-5282, 771-7467. Pres. & Gen. Mgr.: Ken Keene; Sales Mgr.: Paul Catalano. (Rec. only)
Branch: New Orleans, La., Sea Cruise Prod'ns.
M U M Sound Studio, 319 N. Grand Blvd. Zip: 63103. Tel: 652-9993 x 2. Gen. Mgr.: Richard Brown. (Rec. only)

• **SPRINGFIELD (Area Code 417)**

American Artists Inc., 1763 E. Elm. Zip: 65802. Tel: 862-1768. Pres.: Joseph H. Higgins.

MONTANA

• **HELENA (Area Code 406)**

Valtron Rec'g Studio, 305 Allen St. Zip: 59601. Tel: 442-0734. Owner & Pres.: Lester Liedle; Sales Mgr.: Sandy Liedle.

NEW JERSEY

• **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000; Philadelphia Tel: (215) 922-8558. Pres.: David H. Goodman; Gen. Mgr.: Edward J. Goodman; Sales Mgr.: Pat Landon.
Branch: New York, N.Y.

• **DOVER (Area Code 201)**

Seven of Us Music, 26 Mountain Ave Zip 07801 Tel 361-2084 Pres. Michael F. Matushin Sr (Rec only)

• **ENGLEWOOD (Area Code 201)**

National Communication Arts Inc., 24 W Sheffield Ave Zip 07631 Tel 871-3000. Pres. Alexander Magocsi Jr., Sales Mgr. Joan Irving. Transworld Ents., see National Communication Arts Inc.

• **PLAINFIELD (Area Code 201)**

Image Keeper, PO Box 667 Zip 07060 Tel 754-5172

• **RUNNEMEDE (Area Code 609)**

Qualitape Inc., 101 Broadway Zip 08078 Tel 933-2500. Pres. & Sales Mgr. Wayne E. Wilfong; Gen. Mgr. Frank Tarsia.

• **WEST KEANSBURG (Area Code 201)**

Karass Media, 72 Thorne Pl. Zip 07734 Tel 787-3891. Pres.: Joe McHugh. Joe McHugh, see Karass Media.

• **WYCKOFF (Area Code 201)**

Custom-Works Ltd (a div of Maranta Music Ents.), PO Box 9 Zip 07481. Tel 891-0037. Pres. Clancy Morales. Sales: Jackie Morales, Jimmy Felciano

NEW MEXICO

• **ALBUQUERQUE (Area Code 505)**

Audio Specialties Co., 3530-D Pan American Fwy NE Zip 87107 Tel 345-2121. Pres., Gen. & Sales Mgr.: John G. Ralston (Tape only)

NEW YORK

• **GLEN COVE, L.I. (Area Code 516)**

Squillit Prods Inc (sub of Memnon Ltd.), PO Box 84 Zip 11542. Tel 676-6753. Pres. Krzysztof Z Purzycki; Gen. Mgr.: Cazimir V. Swier. Creative Arts Dir. Laura Roberts (Rec. only)

• **HAUPPAUGE, L.I. (Area Code 516)**

Disc Printing Corp., 915 Motor Pkwy Zip 11787 Tel: 234-1400. Pres. George N. Fishman, VP & Gen. Mgr. Frank D. Martino.

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Vic Cantone, 13 Elmtree Ln Zip 11746 Tel 271-2234 (Rec. only). Home office: New York, N.Y. Shelley Prods Ltd., 220 Broadway Zip 11746 Tel 423-7090. Pres. & Gen. Mgr. C.F. Galehouse, Sales Mgr. Mack Wolfson.

• **LE ROY (Area Code 716)**

BHR, 7653 Telephone Rd Zip: 14482 Tel 854-3457. Home office: Rochester, N.Y.

• **LEVITTOWN, L.I. (Area Code 516)**

Marshall Assocs., 30 Marksman Ln. Zip 11756. Tel 796-2076. Gen. Mgr. Howard Marshall

• **MOUNT VERNON (Area Code 914)**

Creative Disc Inc., 711 S. Fulton Ave Zip 10550 Tel 699-3993. Pres. Carl Feinstein, Gen. Mgr. August H. Jones; Sales Mgr.: Joseph Perri

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

A. D. Adams Adv. Inc., 145 E. 52 St Zip 10022 Tel 755-0845. Pres.: A.D. Adams. Branch: Woodbury, L.I., N.Y.

Album Graphics Inc., 35 W. 53 St Zip 10019 Tel 489-0793. VP Mktg. Richard Block, Sales Mgr. John Maranov. Home office: Chicago, Ill.

George Alexander Group Inc., 36-25 Prince St., Flushing 11354. Tel 886-5600. Pres. Kevoork K. Devejian. Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103 Tel 721-5599. Gen. Mgr. Don Zeemann

Atelier 57 Ltd., 24 W. 57 St. Zip 10019 Tel 245-8938. Pres.: Stephen P. Haas. VP: Leo Bloik. James Bell Graphic Design Inc., 386 Park Ave. S. Zip 10016. Tel 683-3280. Pres. James Bell. Ely Besale Ltd., 156 E. 52 St. Zip 10022. Tel 759-7820. Pres.: Ely Besale.

Craig Braun Inc., 159 E. 69 St Zip 10021. Tel 737-3830. Pres.: Craig A. Braun; Gen. Mgr. E.J. Berger. Bob Bruce—Graphic Design, 108 Willow St., Brooklyn 11201. Tel 852-2971. Creative Dir. Bob Bruce

Vic Cantone, PO Box 2514, Grand Central Sta Zip 10017. Huntington Station Tel. (516) 271-2234 (Rec. only). Branch: Huntington Station, N.Y.

Custom Sound Prods., 119 Bank St Zip 10014. Tel. 691-8754. Pres. & Gen. Mgr. R.S. Mintz, Sales Mgr. Michele Barker

Farmlett, Barsanti & Wood Inc., 208 Fifth Ave. Zip 10010 Tel 686-8230. Pres. Anthony J. Barsanti; VP. Harry Farmlett.

Fleetwood Mktg Group, 120 E. 56 St Zip 10022 Tel 688-7979. Sales Mgr. Glen Wesen. Home office: Boston, Mass. Fleetwood Rec'g Co. Inc. Guaranteed Printing Serv. Co. Inc., 119 W. 23 St Zip 10011 Tel. 929-2410. Pres. Alexander Pollack, Sales Mgr. Albert Pollack.

Gurtman & Murtha Assocs. Inc., 162 W. 56 St Zip 10019 Tel 245-4771. Pres. Bernard Gurtman, VP. Jim Murtha, Sales Mgr. Ann Sanders

Martin Hoffman Assocs., 60 W. 57 St Zip 10019 Tel 247-4874. Pres. Martin Hoffman

Lee-Myles Assocs., 160 E. 56 St Zip 10022 Tel 758-3232. Pres.: Robert M. Miller. (SEE ADVERTISEMENT)

Linear Prods Inc., 37 W. 20 St Zip: 10011. Tel 255-2917. Pres. Robert Irwin, Sales Mgr. Philip R. Diamond

Branches: Phoenix, Ariz., S&K Linear Prods. Inc., Atlanta, Ga., Data-Linear Prods. Inc.: Cincinnati, Ohio. MacMurray Press Inc., 10 Jones St. Zip 10014 Tel 924-1530. Pres., Gen. & Sales Mgr. Max Finesmith

Mastro Inds Inc., 3040 Webster Ave., Bronx 10467 Tel 547-5600. Pres. Mario Maccaferri; Gen. Mgr. Marco Maccaferri, Mktg. & Sales Dir. Jules L. Sack (Tape only) (SEE ADVERTISEMENT)

Mic-Tone Printing Corp., 1637 Utica Ave., Brooklyn 11234. Tel. 253-9696. Pres. Jay Chernow. Gen. & Sales Mgr. Richard Chernow

Mirex Tape Corp., 630 Ninth Ave. Zip 10036 Tel 757-5600. Pres. Richard T. Favara. Gen. & Sales Mgr. Al Seltzer

Music Agency, 888 Eighth Ave Zip 10019 Tel 765-2154. Pres. Jay Leipzig, VP. Joel Borowka, Art Co-ord. Barbara Lewis

Passantino Printing Co Inc., 311 W. 43 St Zip 10036 Tel 586-1540. Pres., Gen. & Sales Mgr. Charles V. Passantino (Rec. only)

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11581 Tel 497-2320. Pres. & Sales Mgr. Jerome J. Rood, VP & Gen. Mgr. Bernard Stein (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave. Long Island City 11104 Tel: 457-7700. Pres. Jack Hecht, VP. Eric Kaltman, Sales Mgr. Jerry Sanders

Branch: Los Angeles, Calif., Queens Litho Creative Studio. Record Albums Inc., Tel 366-8171, see Progressive Label & Litho Co.

Recorded Publ ns Labs. (div. of Recorded Publ ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500 Zip 10001 Zip 868-3115. Sales Mgr. Robert Freifeld

Home office: Camden, N.J. Shorewood Packaging Corp., 10 E. 53 St Zip 10022 Tel 371-1500. Pres. Paul Shore, Sales Mgr. Floyd S. Glisner

Branch: Los Angeles, Calif. Soundtek Inc., 50 W. 57 St. Zip 10019 Tel 489-0806. Pres. W.L. Barneke, Gen. Mgr. E.J. Remusat

Syntonic Research Inc., 175 Fifth Ave. Zip 10010 Tel 243-5434. Dir. M. Berman. Tanagraphics Inc., 153 W. 27 St Zip 10001 Tel 255-6876. Pres. Fred Goldstein; Gen. Mgr. James Cox; Sales Mgr. Dan Green

Tri-Lon Color Lithographers Ltd., 54 W. 21 St Zip 10010. Tel 255-6140. Pres. Morris Strickler, Sales Mgr. David Strickler. (Tape only)

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8 HR 52 Belmont St. Zip 14620. Tel 442-0932. Owners James & Ken Bearce. Branch: Le Roy, N.Y.

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• **SPRING VALLEY (Area Code 914)**

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A. D. Adams Adv. Inc., Chemical Bank Bldg. Zip 11797 Tel 692-5044. Gen. Mgr. George M. Kovacs. Home office: New York, N.Y.

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OHIO

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Linear Prods. Inc., 226 E. Eighth St. Zip 45202 Tel 721-1918. Contact Pat Borders. Home office: New York, N.Y.

Q. C. A. Prod ns Inc., Sales Mgr. Pat Nelson, see Queen City Album Inc. Queen City Album Inc., PO Box 25187, 2832 Spring Grove Ave Zip 45225 Tel 681-8400. Pres. & Gen. Mgr. Edward R. Bosken, Sales Mgr. Dan Howell (SEE ADVERTISEMENT)

Rite Rec' Prod ns Inc., 9745 Lockland Rd. Zip 45215 Tel 733-5533. Pres. Carl J. Burkhardt, Gen. Mgr. Bob Bowery; Sales Mgr. Sally Smith.

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Ad Creations, 1655 W. 11 Ave Zip 97402. Tel 686-9669. Pres. & Gen. Mgr. Cliff Wayne, VP & Sales Mgr. J.J. Valley

PENNSYLVANIA

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W R S Rec'g Studio, 210 Semple St Zip 15213 Tel 683-6300. Pres. Jack Napor, Mktg. Mgr. Martin Berger. (Rec. only)

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White Rock Recs. Inc., 401 Wintermantle Ave Zip 18505 Tel. 343-6718. Pres., Gen. & Sales Mgr., Phil Ladd.

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• **MEMPHIS (Area Code 901)**

Cenotaph, 2000 Madison Ave. Zip 38104. Tel 278-4052. Pres., Gen. & Sales Mgr. Carole Manning

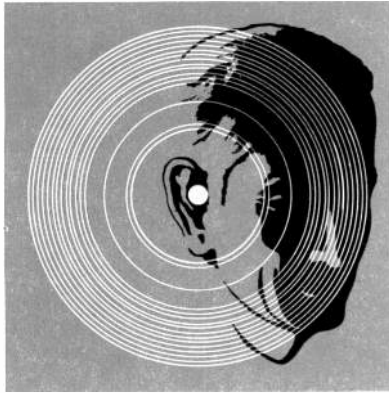
River City Review, 894 Rayner St Zip 38114 Tel 278-6404. Pres. James M. Godown, Gen. Mgr. David Wharton; Sales Mgr. Mark Pucci. (Rec. only)

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- **WACO (Area Code 817)**
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 S M I Electronics Inc., 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. Pres.: Curt Adams; Sales Mgr.: Charlie Coffee.
- **WASKOM (Area Code 214)**
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 Branch: Los Angeles, Calif., Carrier & Reame Music Ents.

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 Bonneville Int'l Corp., 136 E. South Temple, Suite 2000. Zip: 84111. Tel: 524-2558. Pres.: Arch L. Madsen; Exec. VP: Joseph A. Kjar.
 Branch: Bonneville Program Servs., 163 Social Hall Ave. Zip: 84111. Tel: 524-2621. Gen. Mgr.: Dick Alsop; Sales Mgr. & Prod'n Dir.: Dave Michelsen. (Tape only)

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- **PHOENIX (Area Code 602)**
General Cassette Corp., 1324 N. 22 Ave. Zip 85009 Tel 258-7059. Pres. Bill Johnson. Gen. Mgr.: Edward Martin. Sales Mgr. Bill White

CALIFORNIA

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Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel 654-4522 Pres David W. Berkus. Sales Mgr.: Ellis Fertig.
Tom Drew Co., 9607 Alene Dr., Tujunga 91042. Tel 353-0873 Owner & Gen. Mgr. Tom Drew Jr
Cathy Furniss & Assocs., c/o Mystic Studios. 6277 Selma, Hollywood 90028. Tel: 464-9667. Mgr. Doug Moody; Sales Mgr. Walter Moody.
Home office: San Francisco, Calif
Horseshoe Prod'ns, 3713 Fanwood Ave., Long Beach 90808. Tel. 429-1700
Home office: South Bend, Ind.
Ray Lawrence Ltd., 9255 Sunset Blvd Zip 90069. Tel 278-5199, 552-1000 Pres. Ray Lawrence.
Magnetic Tape Eng'g Corp. (Magtec), 8120 Webb Ave., North Hollywood 91605 Tel: 768-6100 Pres S Gerald Stone. Gen. Mgr. Len Feldman. Nat'l Sales Mgr. Bob Bilkiss.
Music Mktg Int'l Inc., 7033 Sunset Blvd., Suite 318, Hollywood 90028. Tel 464-8193 Pres. Buz Wilburn.
Paramount-West Ent's., 8010 Second St., Paramount 91723. Tel: 531-6000. Pres. & Sales Mgr. D.W. Galiffa; Gen. Mgr. Pete Martinez.
Martin Roberts & Assocs. Inc. 9171 Wilshire Blvd., Beverly Hills 90212. Tel 273-0381 Pres. Martin Roberts. Sales Mgr.: G. Wells.
Sound Syndicate, 7769 Melrose Ave. Zip 90046 Tel 653-4818. Pres. Al Durand; Gen. Mgr.: Dick Gordon. Sales Mgr.: A.R. McCumber
Swinger Prod'ns, PO Box 1659, Beverly Hills 90213 Owner: L. Herbst.
Edward Windsor Wright Corp., 6430 Sunset Blvd., Suite 502, Hollywood 90028. Tel 466-6421 Pres.. Edward W. Wright, Gen. Mgr. Robert Brock
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Conlan Creative Lithographers, 1655 Folsom St. Zip 94103. Tel. 431-7373. Pres. Robert D. Conlan; Sales Mgr.: Richard T. Conlan.
Cathy Furniss & Assocs., 680 Beach St., No. 445. Zip 94109. Tel. 885-2807 Pres. Cathy Furniss; Gen. Mgr.: Ruth Maas; Sales Mgr.: Michel Lipman
Branch: Los Angeles, Calif.
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Keysor-Century Corp., 26000 Springbrook Rd. Zip 91350. Los Angeles Tel (213) 365-3991. Pres.: Dick Keysor; Gen. Mgr.: Bob Lyman; Sales Mgr. Steve Owen.

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Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres., Gen. & Sales Mgr.: Harold H. Lion.
Sabin's Radio Free Jazz! USA, 3212 Pennsylvania Ave. SE. Zip: 20020. Tel: 582-2000. Pres.: Ira Sabin.
Show Biz Prod'ns, 137 Kennedy St. NW. Zip: 20011. Tel 723-4215. Pres.: Hirsh de La Viez; Gen. Mgr.: Dick Belland; Sales Mgr.: Jay Eisen.
Sounds Reasonable Inc., 2000 P St. NW. Zip 20036. Tel: 833-1976. Pres.: Edmund S. Barnett Jr. Gen. Mgr.: Margit Horn; Sales Mgr.: Richard Krusel.

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- **ORLANDO AREA (Area Code 305)**
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656-4494. Pres.: John Lory; Gen. Mgr. Jim Baker. Sales Mgr. Pete Loucks.

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M. M. Cole Publ'g Co., 251 E. Grand. Zip 60611 Tel 527-2160. Pres. Shepard Stern.
Universal Audio Inc., 4751 N. Olcott Ave. Zip 60656 Tel 867-9200. Pres. Tom Horton; Sales Mgr. N.C. Bellow
- **COLLINSVILLE (Area Code 618)**
Mar-Kay Rec'g Co., 1 Scotch Pine Dr. Zip 62234. Tel 344-4443. Pres. Mary Joyce; Gen. & Sales Mgr. Ron Allen
- **PEORIA (Area Code 309)**
Recorded Sound Research, 1506 W. Barker. Zip 61606 Tel 674-2008. Pres. Paul T. Jackson

INDIANA

- **INDIANAPOLIS (Area Code 317)**
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IOWA

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KENTUCKY

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Home office: Fort Edward, N.Y.
- **NEW ORLEANS (Area Code 504)**
Sea Cruise Prod'ns, PO Box 6329 Zip 70014. Gen. Mgr. F.V. Guzzo
Home office: St. Louis, Mo., Ken Keene & Assocs

MARYLAND

- **BALTIMORE (Area Code 301)**
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MASSACHUSETTS

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Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr. Raymond Samora; Sales Mgr. Victor Mancini
Branch: New York, N.Y., Fleetwood Mktg. Group
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- **LAWRENCE (Area Code 617)**
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P B N Survey/NERT of New England, PO Box 268. 31 Hobson St. Zip 01842 Tel 686-4293 Pres. Jerry P. Marcus, Gen. Mgr. Melvin L. Marcus, Sales Mgr. Jennie Marcus

MICHIGAN

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Sterling Title Strip Co. Inc., 1175 Broad St. Zip 07114 Tel 243-0222. NYC Tel (212) 682-7783. Pres. D.M. Steinberg; Gen. Mgr. Arthur De Bose Jr.; Sales Mgr. William Thomas
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- **RUNNEMEDE (Area Code 609)**
Cheney Assocs., 201 Knight Ave. Zip 08078 Tel 939-3853. Pres. Henry Cheney, VP. Mark Cheney
- **WEEHAWKEN (Area Code 201)**
Mail-A-Tape Inc., 11 Liberty Pl. Zip 07087 Tel 348-8231 Gen. Mgr. Lillibeth Muldal. Sales Mgr. Marie Petrino
- **WEST KEANSBURG (Area Code 201)**
Karass Media Works, 72 Thorne Pl. Zip 07734 Tel 787-3891 Pres. Joe McHugh
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Custom-Works Ltd. (a div. of Maranta Music Ent's.), PO Box 9. Zip 07481 Tel 891-0037 Pres. Clancy Morales; Sales. Jackie Morales, Jimmy Feliciano

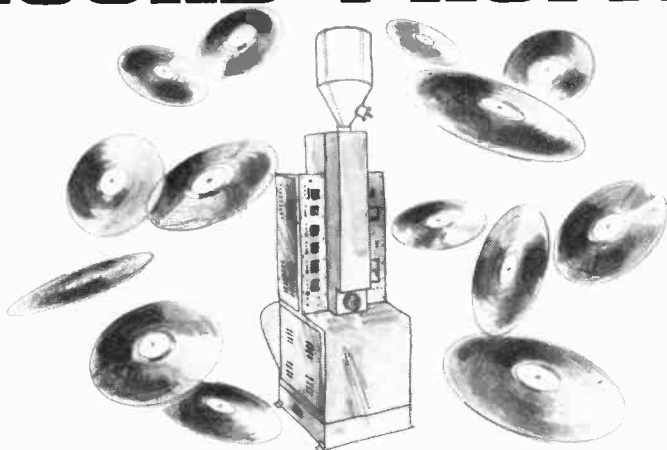
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- **ALBUQUERQUE (Area Code 505)**
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Cue Rec'gs Inc., 1156 Ave. of the Americas. Zip 10036. Tel. 757-3641. Pres. Mel Kaiser. Gen. Mgr. Bernard Rubinstein. Sales Mgr. Louis Maltese.
Direct Rec'gs Inc., 18 E. 50 St. Zip 10022. Tel. 759-7979. Pres. & Gen. Mgr. Norman Levin.
Fleetwood Mktg. Group, 120 E. 56 St. Zip 10022. Tel. 688-7979. Sales Mgr. Glen Wesen.
Home office: Boston, Mass. Fleetwood Rec'g Co. Inc. Mailing Inds. (div. of Tanagraphics Inc.), 153 W. 27 St. Zip 10001. Tel. 868-0417. Gen. Mgr. James Cox. Sales Mgr. Dan Green.
Marvell Pharamcal & Packaging Co., see BTG Assocs. Inc.
Passantino Printing Co. Inc., 311 W. 43 St. Zip 10036. Tel. 586-1540. Pres. Gen. & Sales Mgr. Charles V. Passantino.
Robert B. Schwartz / Assoc., 175 Fifth Ave. Zip 10010. Tel. 677-8790. Pres. Robert B. Schwartz. Gen. Mgr. H. Gressey. Sales Mgr. H. Vermont.
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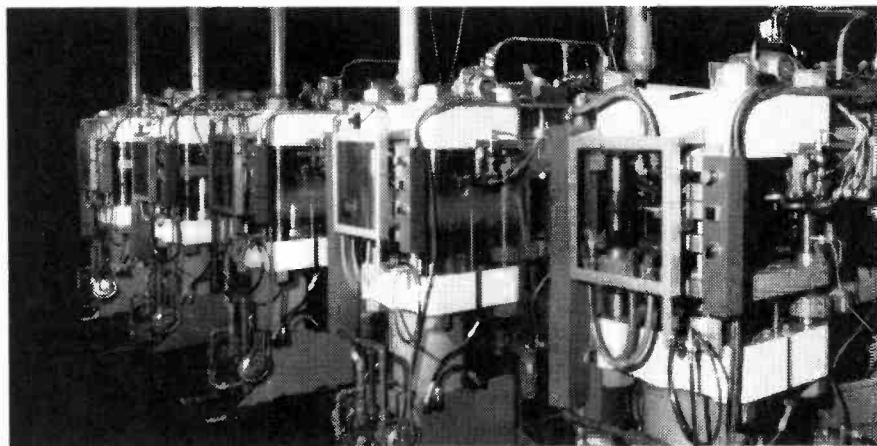
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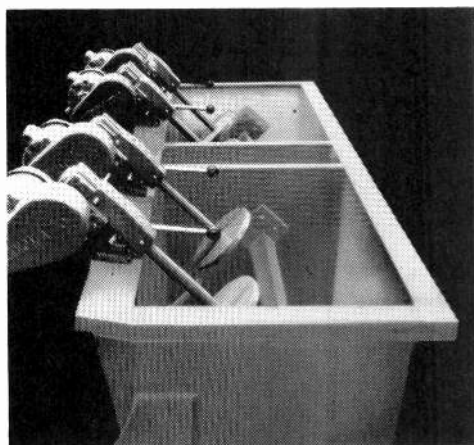
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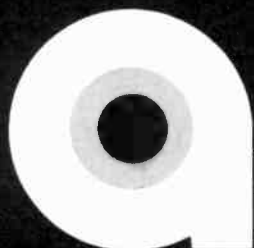
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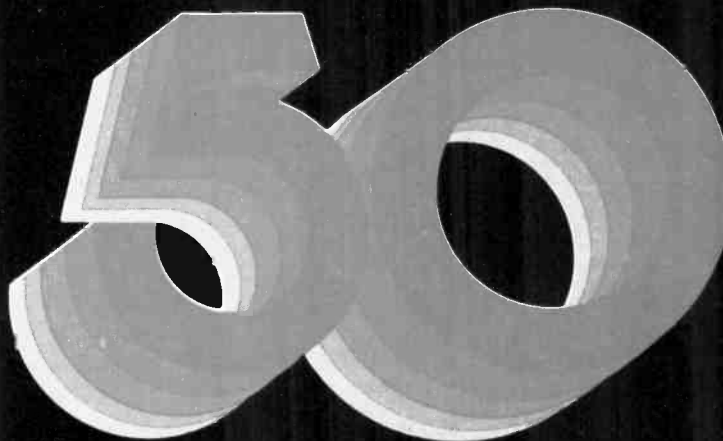
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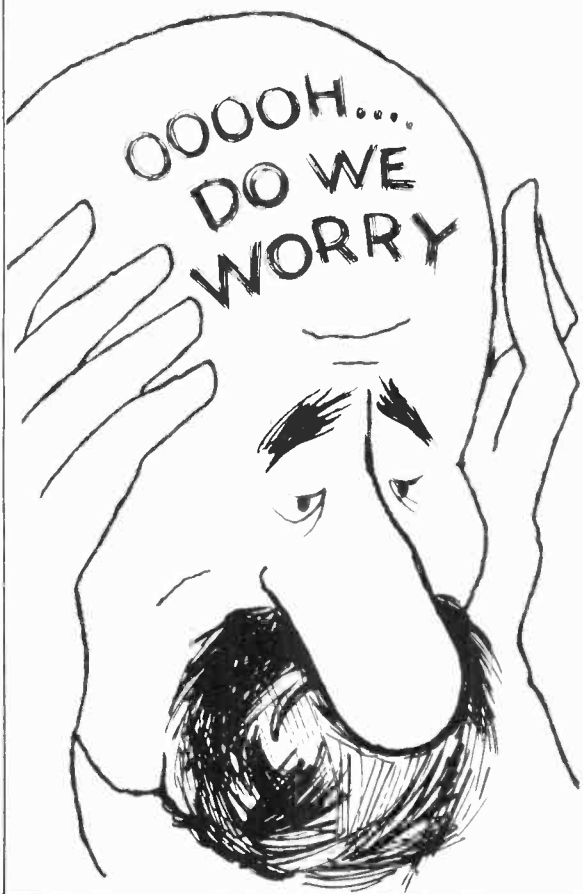
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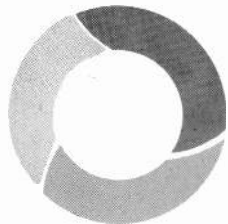
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Bestway Prods. Inc., 1105 Globe Ave. Zip: 07092. Tel: 232-8383. Pres.: A.I. Massler; Gen. Mgr.: John Scaiano. Sales Mgr.: Arthur L. Krebs. (Pressing only) (SEE ADVERTISEMENT)

• **NEWARK (Area Code 201)**

Peter Pan Inds., 145 Komorn St. Zip: 07105. Tel: 344-4214. Pres.: Martin Kasen; Sales Mgr.: James F. Monaghan. (Pressing only)

• **NORTH PLAINFIELD (Area Code 201)**

Peerless Plastic Molding Inc., 333 North Dr. Zip: 07060. Tel: 755-7000. Pres.: L.M. Conrad; Gen. Mgr.: Peter Vlachos. (Pressing only)

• **PITMAN (Area Code 609)**

Columbia Rec. Prod'ns, Lambs & Woodbury Rds. Zip: 08071. Tel: 589-8000. Plant Mgr. Joe Krull. (Pressing only)

• **RUNNEMEDE (Area Code 609)**

Eastern Rec. Mfg. Corp., 901 E. Clements Bridge Rd. Zip: 08078. Tel: 939-3500. Pres.: John H. Dunn; Gen. & Sales Mgr.: Joe Stewart. (Pressing only)

• **SOMERDALE (Area Code 609)**

Superior Rec. Pressing Corp., 900 Kennedy Blvd. Zip: 08083. Tel: 784-6600. Pres.: John H. Dunn; Gen. Mgr.: Vincent De Rosa; Sales Mgr.: Joe Stewart. (Pressing only)

Billboard 1974-1975 International Music-Record Directory

NEW YORK

• **BRONXVILLE (Area Code 914)**

International Rec'g Co., 49 Desmond Ave. Zip: 10708. Tel: 337-5726. Owner: Claire Rie. (Plating & processing only)

• **HOLBROOK, L.I. (Area Code 516)**

Sonic Rec'g Prods. (a sub. of Viewlex Inc.), Zip 11741. Tel: 589-0462. Gen. Mgr.: David Bain.

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090. Pres. & Gen. Mgr.: C.F. Galehouse; Sales Mgr.: Mack Wolfson. (Pressing only)

• **MOUNT VERNON (Area Code 914)**

Creative Disc Inc., 711 S. Fulton Ave. Zip: 10550. Tel: 699-3993. Pres.: Carl Feurstein; Gen. Mgr.: August H. Jones; Sales Mgr.: Joseph Perri. (Pressing only)

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103. Tel: 721-5599. Gen. Mgr.: Don Zemann.

Audio Matrix Inc., 915 Westchester Ave., Bronx 10459. Tel: 589-3500. Pres.: Milton B. Gelfand; Gen. Mgr.: H. Lindenbergh; Sales Mgr.: J. Filkins. (Plating & processing only)

Columbia Rec. Prod'ns, 49 E. 52 St. Zip: 10022. Tel: 765-4321. VP: Tom Van Gessel. (Sales office only) (Pressing only)

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Gen. Mgr.: Norman Levin.

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake. (Pressing only) (SEE ADVERTISEMENT)

E S P Disc, 290 West End Ave. Zip: 10023. Tel: 799-2800. (Pressing only)

Longwear Stamper Corp., 609 W. 51 St. Zip: 10019. Tel: 765-6750. Pres.: Len Frank; Gen. Mgr. David Moldauer; Sales Mgr.: Jack Berman. (Plating & processing only)

Mastercraft Rec. Plating Inc., 609 W. 51 St. Zip: 10019. Tel: 265-6040. Pres.: Len Frank; Gen. Mgr.: David Moldauer. (Plating & processing only)

Mirex Tape Corp., 630 Ninth Ave. Zip: 10036. Tel: 757-5600. Pres.: Richard T. Favara; Gen. & Sales Mgr.: Al Seltzer. (Plating & processing only)

R C A Recs., 110 W. 44 St. Zip: 10036. Tel: 598-5900. (Sales office only) (Pressing only)

R K O Sound Studios (div. of RKO General Inc.), 1440 Broad-

way Zip 10018. Tel: 764-6603. Gen. Mgr.: Hugh Wallace. Sales Mgr.: Lee Gray. (Plating & processing only)

Richmond Rec'g Corp., 75 Rockefeller Plaza Zip 10020. Tel: 489-6370. Pres. H.W. Hainick; Gen. Mgr.: Phil Raifarzen. (Sales office only)

Soundtek Inc., 50 W. 57 St. Zip 10019. Tel: 489-0806. Pres. W.L. Barneke; Gen. Mgr.: E.J. Remusat. (Plating & processing only)

• **UTICA (Area Code 315)**

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres. Michael Cristalli; Gen. & Sales Mgr., Stanley Markowski (Pressing only)

OHIO

• **CINCINNATI (Area Code 513)**

Artist's Rec'g Co., 320 Mill St. Zip 45215. Tel: 761-0011. Gen. Mgr.: Carrol Rawlings; Sales Mgr.: Dave Rolfe
Q C A Prod'ns Inc., Sales Mgr.: Pat Nelson, see Queen City Album Inc.

Queen City Album Inc., PO Box 25187, 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres. & Gen. Mgr.: Edward R. Bosken; Sales Mgr.: Dan Howell. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Sally Smith.

• **CLEVELAND (Area Code 216)**

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie.

• **COLUMBUS (Area Code 614)**

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres.: Boyd P. Niederlander; Gen. Mgr.: John W. Hull. (Pressing only)

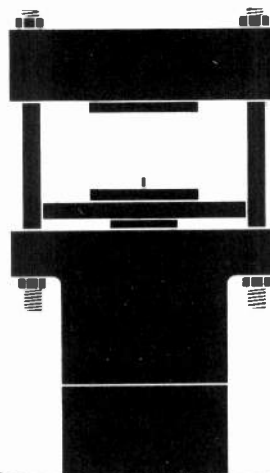
PENNSYLVANIA

• **ALLENTOWN (Area Code 215)**

Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Pres.: S. Wartell; Gen. Mgr.: Harvey Solomon.

• **NEW KENSINGTON (Area Code 412)**

Vokes Recs., PO Box 12. Zip: 15068. Tel: 335-2775, 274-4620. Pres.: Howard Vokes. (Pressing only)



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• OLYPHANT (Area Code 717)

Specialty Recs. Corp., 210 N. Valley Ave. Zip: 18447. Tel: 489-4717. (SEE ADVERTISEMENT)

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Clarion Rec. Mfg. Co., 1021 Ridge Ave. Zip: 19123. Tel: 236-5252. Pres.: Nat Niederman; Gen. Mgr.: Janet Niederman; Sales Mgr.: Alan Niederman. (Pressing only)

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277. Pres.: Morris Ballen; VP: Larry Ballen. (Pressing only) (SEE ADVERTISEMENT)

Frankford/Wayne Rec'g Labs. Inc., 212 N. 12 St. Zip: 19107. Tel: 561-1794. Pres., Gen. & Sales Mgr.: Thomas S. Steele. (Plating & processing only)

Hodge Rec. Mfg. Co., 1316-18 S. Howard St. Zip: 19147. Tel: 336-7002. Pres.: Sam Hodge; Sales Mgr.: Mark Appel; Gen. Mgr.: Sam Appel. (Pressing only)

Paramount Rec. Mfg. Co., 1314-24 S. Howard St. Zip: 19147. Tel: 336-7001. Pres.: Sam Hodge; Gen. Mgr.: Sam Hodge Jr.; Sales Mgr.: Sam Appel.

• PITTSBURGH (Area Code 412)

North American Music Inds., Manor Oak, No. 2, 1910 Cochran Rd. Zip: 15216. Tel: 344-6700. Pres.: Louis Guarino. (SEE ADVERTISEMENT)

• SOUTHAMPTON (Area Code 215)

Plastic Ents. Corp., Industrial Hwy. Zip: 18966. Tel: 355-7555. Pres.: Joe Stewart; Gen. Mgr.: William Berger. (Pressing only)

TENNESSEE

• LAFAYETTE (Area Code 615)

Atwell Rec. Pressing Inc., 704 Bennett St. Zip: 37083. Tel: 666-2818. (Pressing only)

• MEMPHIS (Area Code 901)

Plastic Prods. Co., 1746 Chelsea Ave. Zip: 38108. Tel: 276-7160. Pres.: R.E. Williams; Gen. Mgr.: Ed Roberson. (Pressing only)

• NASHVILLE (Area Code 615)

Audio Acetate & Plating Plant, PO Box 11746. Zip: 37211. Tel: 833-7658. Owner & Pres.: Richard F. Norman; VP: Frank James. (Plating & processing only)

Audio Rec. Pressing Inc., PO Box 11746. Zip: 37211. Tel: 833-7658. Owner: Jamie James. (Pressing only)

Columbia Rec. Prod'ns, 10616 James Ave. S. Zip: 37203. Tel: 259-2560. Account Exec.: Jerry Parkins. (Sales office only) (Pressing only)

Dixie Rec. Pressing Inc., 631 Hamilton Ave. Zip: 37203. Tel: 254-3481. Pres.: James B. Gann; Gen. Mgr.: William E. Gann. (Pressing only)

G R T Rec. Pressing (formerly Midsouth), 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Chuck Duncan; Sales Mgr.: Dave Travis.

M F P Inc., 453 Chestnut St. Zip: 37203. Tel: 256-6161, 259-3149. Pres. & Gen. Mgr.: Ozell Simpkins; VP: Joe Talbot. (Plating & processing only)

Ron Manning Prod'ns, 806 16 Ave. S., Suite 217. Zip: 37203. Tel: 256-2370. Pres. & Gen. Mgr.: Ron Manning; Sales Mgr.: Johnny Dollar. (Pressing only)

Midsouth Rec. Pressing, see GRT Rec. Pressing.

Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres.: Reggie M. Churchwell. (Pressing only)

Nashville Phono Matrix Inc., 310 Chestnut St. Zip: 37210. Tel: 244-2405. Pres.: Henry F. Kemp; Gen. Mgr.: Michael J. Kemp; Sales Mgr.: Thomas E. Kemp. (Plating & processing only)

Precision Rec. Pressing Inc., 70 Visco Court. Zip: 37210. Tel: 256-8978. Pres.: Joe Talbot; VP & Gen. Mgr.: Ronnie Yearwood. (Pressing only)

R C A Recs., 806 17 Ave. S. Zip: 37203. Tel: 244-9880. (Sales office only) (Pressing only)

Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124. Pres.: Robert R. Nelson; Gen. Mgr.: Gary W. Moore. (Pressing only)

Southern Plastics, 415 Fourth Ave. S. Zip: 37210. Tel: 244-1293. Pres.: B.J. Dillard; Sales Mgr.: J.A. Tyner. (Pressing only)

United Rec. Pressing Inc., 453 Chestnut St. Zip: 37203. Tel: 259-9396. Pres.: Joe Talbot; VP & Gen. Mgr.: Ozell Simpkins. (Pressing only)

TEXAS

• ARLINGTON (Area Code 817)

Rec-O-Press Inc., 609 N. Great Southwest Pkwy. Zip: 76011. Tel: 261-4941. Pres.: W.I. Spitzer; Gen. Mgr.: Charles B. Spitzer. (Pressing only)

• AUSTIN (Area Code 512)

P S G Rec'g Studio, 4322A N. Lamar. Zip: 78756. Tel: 454-5653. Owner: Pedro S. Gutierrez. (Plating & processing only)

• HOUSTON (Area Code 713)

Record Masters Inc., 3420 Bradford. Zip: 77025. Tel: 664-7764. Pres.: Henry W. Lam. (Plating & processing only)

• SAN BENITO (Area Code 512)

Betancourt Ents., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Pres.: Lionel C. Betancourt; Gen. Mgr.: John F. Phillips. (Pressing only)

VIRGINIA

• WINCHESTER (Area Code 703)

Capitol Inds., Kernstown Rt. 652, Shawnee Dr. Zip: 22601. (Pressing only)

WISCONSIN

• SAUK CITY (Area Code 608)

American Music Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Steve Hamre; Sales Mgr.: Marie Neeley. (Pressing only)

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

PRINTERS & LITHOGRAPHERS

ARIZONA

• PHOENIX (Area Code 602)

S & K Linear Prods. Inc., 915 N. Fourth St. Zip: 85004. Tel: 252-6878. Contact: Craig Chambers. Home office: New York, N.Y., Linear Prods. Inc.

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

A T & T Tape Dupl'g Co., 717 N. Highland Ave., Hollywood 90038. Tel: 933-5701. Pres.: Ted Gardner; VP & Sales Mgr.: Jay Van Horn; Gen. Mgr.: David Ferguson

Album Graphics Inc., 530 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821. Gen. Mgr.: Edward Dwyer; Sales Mgr.: Jim Palmer.

Home office: Chicago, Ill.

Allied Rec. Co., 2423 E. 57 St. Zip: 90058. Tel: 582-0841. Pres.: Daken K. Broadhead; VP: Gen. & Sales Mgr.: John F. Wegner. (Rec. only) (SEE ADVERTISEMENT)

Ben-Co Ents., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: Benton P. Couturier; VP Mktg.: William J. McMullen; VP & Gen. Mgr.: Robert L. Couturier; Sales Mgr.: Lewis M. Cooper

Cadet Recs. Inc./Custom Rec. Mfg., 5810 S. Normandie. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Robert Herrington.

Container-Kraft Inc., 8321 DeCeli Pl., Sepulveda 91343. Tel: 893-9721. Pres.: Arthur Garson; VP: Russell Garson; Sales Mgr.: Harry Krigsman

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90048. Tel: 654-4522. Pres.: David W. Berkus; Sales Mgr.: Ellis Fertig. (Rec. only)

E M C Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel: 463-3282. Gen. Mgr.: Jerome Greenfield; Sales Mgr.: Don Gimelli. (Tape only)

Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore; VP & Gen. & Sales Mgr.: Sam Mattioli. (Rec. only)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. Home office: Great Neck, L.I., N.Y.

Korelich Eng'g & Mfg. Co., 6331 Santa Monica Blvd., Hollywood 90038. Tel: 462-2545. Pres. & Gen. Mgr.: Pete Korelich. (Rec. only)

Magnetic Tape Eng'g Corp. (Magtec), 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Pres.: S. Gerald Stone. Gen. Mgr.: Len Feldman; Nat'l Sales Mgr.: Bob Bilkins.

Modern Album of California Inc., 3104 Vanowen St., Burbank 91504. Tel: 849-5763, 845-7655. Gen. Mgr.: Rolfe Froehlig. (Rec. only)

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

Queens Envelope of California, 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. Gen. Mgr.: Joseph Infuso. Home office: New York, N.Y., Queens Lithographing Corp.

Rainbo Recs. Mfg. Corp., 1041 N. Las Palmas, Hollywood 90038. Tel: (213) 466-7516. Pres.: Jack G. Brown; Gen. Mgr.: Ben Sheldon; Sales Mgr.: Bea Langham.

Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Bob Wiener. (Rec. only)

Home office: New York, N.Y.

Stereotape (div. of Magtec), 8125 Lankershim Blvd., North Hollywood 91605. Tel: 768-6100. Pres.: Gerald Stone; Gen. & Sales Mgr.: Herb Dale.

Superior Data/Graphics Corp., 5717 Santa Monica Blvd. Zip: 90038. Tel: 467-5133. Pres.: Ray Prochnow Jr.; VP & Gen. Mgr.: Jack Wolford

Viewlex-Monarch Recs., 4852 W. Jefferson Blvd. Zip: 90016. Tel: 732-6185. Gen. Mgr.: Nate DuRoff; Sales Mgr.: Harry Goldstein. (Rec. only)

Viewlex-Monarch Tape Dupl'g, 3416-20 Vineyard Ave. Zip: 90016. Tel: 731-2228. (Tape only)

Viewlex Packaging West, 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8278. Gen. Mgr.: Art Fink. Home office: Hauppauge, N.Y., Viewlex Packaging Inc.

• SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; Sales Mgr.: Richard T. Conlan.

Geis Audio Tape Ent. (GATE), 351 G St., San Rafael 94901. Tel: 456-8035. Pres.: Don Geis; Gen. Mgr.: Mary Geis; Sales Mgr.: John Geis.

• SAUGUS (Area Code 805)

Keycor-Century Corp., 26000 Springbrook Rd. Zip: 91350. Los Angeles Tel: (213) 365-3991. Pres.: Dick Keycor; Gen. Mgr.: Bob Lyman; Sales Mgr.: Steve Owen. (Rec. only)

• SUNNYVALE (Area Code 408)

G R T Corp., 1286 N. Lawrence Station Rd. Zip: 94086. Tel: 734-2910. Pres.: Benil Nordin; VP & Gen. Mgr.: K.W. Sonner; VP Mktg.: Herbert B. Hershfield. (Sales office only)

COLORADO

• DENVER (Area Code 303)

Audicom Corp., 995 S. Clermont St. Zip: 80222. Tel: 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng.: David C. Howard.

Tin Cup Advertising (div. of Crested Butte Recs. Inc.), 1812 Market St. Zip: 80202. Tel: 534-8459. Gen. Mgr.: David Duggan; Art Dir.: William Matthews. (Rec. only)

CONNECTICUT

• UNION CITY (Area Code 203)

A. C. Hampson Printing Co. Inc., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson; Sales Mgr.: R.C. Lovering.

DELAWARE

• WILMINGTON (Area Code 302)

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy; Sales Mgr.: Marjorie Leap.

National Tape Dupl'rs, see Ken-Del Prod'ns Inc.

FLORIDA

• MIAMI METROPOLITAN AREA (Area Code 305)

Radom Music Press Inc., 10300 W. Bay Harbor Dr., Miami Beach 33154. Tel: 866-7675. Sales Mgr.: E. Radom. (Rec. only)

Home office: New York, N.Y.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Joe Serra; Sales Mgr.: Ritde Leon.

• ORLANDO AREA (Area Code 305)

Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Pete Loucks

GEORGIA

• ATLANTA (Area Code 404)

Data-Linear Prods. Inc., 1823 E. John Wesley Ave., College Park. Zip: 30337. Tel: 761-5919. Contact: Robert M. Ingrassia.

Home office: New York, N.Y., Linear Prods. Inc.

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232. Gen. & Sales Mgr.: Jerry L. Connell.

• LAKEMONT (Area Code 404)

C S A Printing & Bindery Inc. Zip: 30552. Tel: 782-3931. Pres.: Ed O'Neal; Bus. Mgr.: Bob Brannan; Sales Mgr.: Will Lapp.

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 344-9100. Pres.: Donald Kosterka; Sales Mgr.: Jim Ladwig. Branch: 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Gen. Mgr.: Donald Kosterka. (Rec. only)

Branches: Los Angeles, Calif., New York, N.Y.

Apex Rec. Pressing Co. Inc., 7247 S. Racine Ave., Zip: 60636. Tel: 994-9700. Pres. & Gen. Mgr.: Norris Sawyer.

M. M. Cole Publ'g Co., 251 E. Grand. Zip: 60611. Tel: 527-2160. Pres.: Shepard Stern.

Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648. Tel: 774-4321. Pres. Thomas Adler; Gen. Mgr.: Bernard J. Kelly; Sales Mgr.: Jerome Adler.

Media Five, 712 Glenwood, Glenview 60026. Tel: 729-7180. Gen. Mgr.: William A. Little III.

Home office: Kankakee, Ill., Imperial Int'l Learning Corp.

• COLLINSVILLE (Area Code 618)

Mar-Kay Rec'g Co., 1 Scotch Pine Dr. Zip 62234. Tel: 344-4443. Pres.: Mary Joyce; Gen. & Sales Mgr.: Ron Allen.

• KANKAKEE (Area Code 815)

Imperial Int'l Learning Corp., PO Box 548, Rt. 45S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: George T. Searles; Chief Eng. James E. Reising.
Branch: Glenview (Chicago Metropolitan Area), Ill., Media Five.

INDIANA**• GARY (Area Code 219)**

Ron Wheeler Ent's., PO Box 1900. Zip: 46409. Tel: 887-0924. Pres.: Ronald E. Wheeler.

• INDIANAPOLIS (Area Code 317)

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip 46260. Tel: 251-3918. Pres.: Robert F. Bowers, Gen. Mgr. Robert C. Bowers; Sales Mgr.: Don G. Studham.
Rutgers Packaging Corp., 620 S. Belmont Ave. Zip 46221. Tel: 635-7777. Pres. Abe Garde; Gen. Mgr.: Bill Swanson; Sales Mgr.: Ben Court

• TERRE HAUTE (Area Code 812)

Artco Press Inc., 133 S. Sixth St. Zip: 47807. Tel: 232-0926. Pres.: James S. Royse, Gen. Mgr.: Charles Ray, Sales Mgr. Donald Wilson.
Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Fort Harrison Ind'l Park. Tel: 466-9841.
Home office: Great Neck, L.I., N.Y.
Modern Album of Indiana Inc., 1299 Voorhees St. Zip 47808. Tel: 235-6001. Gen. Mgr. Richard Fields.
Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

KENTUCKY**• LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658/5466. Pres. Ray Allen; VP: Hardy Martin; Gen. Mgr.: David H. Snowden, Sales Mgrs.: Ray Allen, David Snowden.

LOUISIANA**• RUSTON (Area Code 318)**

Americana Rec'g Studios, 707-709 W California Zip 71270. Tel: 255-0287.

MASSACHUSETTS**• LAWRENCE (Area Code 617)**

N E R T of New England, Sales Mgr. Commander Penguin, see PBN Survey/NERT of New England.
P B N Survey/NERT of New England, PO Box 268, 31 Hobson St. Zip: 01842. Tel: 686-4293. Pres.: Jerry P. Marcus, Gen. Mgr.: Melvin L. Marcus, Sales Mgr. Jennie Marcus.

• TURNERS FALLS (Area Code 413)

Rapunzel's Green Thumb Prod'ns, Opera House Complex, Ave. A. Zip: 01376. Tel: 863-2514. Pres.: Michael Rapunzel, Gen. Mgr. Dan Pritchett, Sales Mgr. Jacques St. Jean (Rec. only)

MICHIGAN**• DETROIT (Area Code 313)**

Graphic Design Inc., 22000 Dequindre, Warren 48091. Tel: 758-0480. Pres. Richard G. Heppard, Gen. Mgr.: Norrah Gonyou; Sales Mgr.: Michael Breazeale.

NEW JERSEY**• BARRINGTON (Area Code 609)**

Modern Album of New Jersey Inc., 1301 Clements Bridge Rd. Zip: 08007. Tel: 547-1415. Gen. Mgr.: Floyd Pawson; Sales Mgr.: Sidney Schaffer.
Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

• CAMDEN (Area Code 609)

Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 1136 State St. Zip: 01805. Tel: 963-3000; Philadelphia Tel: (215) 922-8558. Pres. David H. Goodman; Gen. Mgr.: Edward J. Goodman; Sales Mgr.: Pat Landon.
Branch: New York, N.Y.

• NEWARK (Area Code 201)

Dynamic Press, see Folkraft Publ'g Co. Inc.
Folkraft Publ'g Co. Inc., 10 Fenwick St. Zip: 07114. Tel: 243-8700. Pres.: J. Shifrin. Branch: Dynamic Press, 1159 Broad St. Zip 07114. Tel: 622-0025. Gen. Mgr.: L. Delle Valle.

• RUNNEMEDE (Area Code 609)

Cheney Assocs., 201 Knight Ave. Zip: 08078. Tel: 939-

3853. Pres. Henry Cheney, VP Mark Cheney
Qualtape Inc., 101 Broadway. Zip: 08078. Tel: 933-2500
Pres. & Sales Mgr. Wayne E. Wilfong; Gen. Mgr. Frank Tarsia.

NEW MEXICO**• ALBUQUERQUE (Area Code 505)**

Audio Specialties Co., 3530-D Pan American Fwy. NE. Zip: 87107. Tel: 345-2121. Pres., Gen. & Sales Mgr.: John G. Ralston. (Tape only)

NEW YORK**• FARMINGDALE, L.I. (Area Code 516)**

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7300. Pres.: Daniel Cooper; Gen. Mgr. Michael Cooper; Sales Mgr.: Frank R. Camp.

• GREAT NECK, L.I. (Area Code 516)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Community Dr. Zip: 11022. Tel: 487-0200.
Branches: Los Angeles, Calif.; Terre Haute, Ind., New York, N.Y.

• HAUPPAUGE, L.I. (Area Code 516)

Disc Printing Corp., 915 Motor Pkwy. Zip: 11787. Tel: 234-1400. Pres.: George N. Fishman, VP & Gen. Mgr. Frank D. Martino.
Viewlex Packaging Inc., Gilpin Ave., Cardinal Ind'l Park. Zip: 11787. Tel: 234-1100. Pres.: Leo Margolies, Sales Mgr.: Sam Rothberg.
Branch: Los Angeles, Calif., Viewlex Packaging West.

• HICKSVILLE, L.I. (Area Code 516)

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: 931-6500
Pres. Stuart M. Andrews Jr.; Sales Mgr.: John Muller.

• HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. (a sub. of Viewlex Inc.), Zip: 11741. Tel: 589-0462. Gen. Mgr.: David Bain. (Rec. only)

• HUNTINGTON STATION, L.I. (Area Code 516)

Shelley Prods. Ltd., 220 Broadway, Zip: 11746. Tel: 423-7090. Pres. & Gen. Mgr.: C.F. Galehouse, Sales Mgr. Mack Wolfson.

• MASSENA (Area Code 315)

Michele Audio Corp., Andrew Street Rd. Zip: 13662. Tel: 769-2448. Pres. GINETTE CORMIE; Sales Mgr.: Bob Blackburn. (SEE ADVERTISEMENT)

• NEW YORK METROPOLITAN AREA (Area Code 212)

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793 VP Mktg. Richard Block; Sales Mgr. John Marano.
Home office: Chicago, Ill.
Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. Pres. Alexander Pollack; Sales Mgr. Albert Pollack
Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 18 E. 48 St. Zip: 10017. Tel: 752-4670.
Home office: Great Neck, L.I., N.Y.
Lee-Myles Assocs., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. (SEE ADVERTISEMENT)
Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; Sales Mgr.: Philip R. Diamond.
Branches: Phoenix, Ariz., S&K Linear Prods. Inc., Atlanta, Ga., Data-Linear Prods. Inc.; Cincinnati, Ohio.
MacMurray Press Inc., 10 Jones St. Zip: 10014. Tel: 924-1530. Pres., Gen. & Sales Mgr.: Max Finesmith.
Mastro Inds. Inc., 3040 Webster Ave., Bronx 10467. Tel: 547-5600. Pres.: Mario Maccaferri, Gen. Mgr. Marco Maccaferri; Mktg. & Sales Dir. Jules L. Sack (Tape only) (SEE ADVERTISEMENT)
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Mirex Tape Corp., 630 Ninth Ave. Zip: 10036. Tel: 757-5600. Pres. Richard T. Favara; Gen. & Sales Mgr.: Al Seltzer.

Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point 11356. Tel: 353-5701. Pres. G.D. Thomas, Gen. Mgr. R.A. Froehlig; Sales Mgr. Sidney Schaffer.
Branches: Los Angeles, Calif., Modern Album of California Inc., Terre Haute, Ind., Modern Album of Indiana Inc., Barrington, N.J., Modern Album of New Jersey Inc., Nashville, Tenn., Modern Album of Tennessee Inc.
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Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10036. Tel: 586-1540. Pres., Gen. & Sales Mgr.: Charles V. Passantino. (Rec. only)

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11581. Tel: 497-2320. Pres. & Sales Mgr. Jerome J. Rood; VP & Gen. Mgr. Bernard Stein (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres. Jack Hecht, VP Eric Kaltman, Sales Mgr. Jerry Sanders.

Branches: Los Angeles, Calif., Queens Envelope of California; Indianapolis, Ind., Rutgers Packaging Corp.
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Record Albums Inc., Tel: 366-8171; see Progressive Label & Litho Co.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr. Robert Freifield.

Home office: Camden, N.J.

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Tri-Lon Color Lithographers Ltd., 54 W. 21 St. Zip: 10010. Tel: 255-6140. Pres. Morris Strickler; Sales Mgr. David Strickler. (Tape only)

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VP Stanley Gilman, Gen. Mgr.: Andrew Barr, Sales Mgr. Allan Frost (SEE ADVERTISEMENT)

• UTICA (Area Code 315)

Oneda Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Crustall, Gen. & Sales Mgr. Stanley Markowski. (Rec. only)

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Vastech Inc., 4101 West Blvd. Zip: 28203. Tel: 394-8121. Pres. & Gen. Mgr. J.J. Peloquin; Sales Mgr. George Duncan.

• WILMINGTON (Area Code 136)

Elvitruce Rec'g Co., PO Box 3022, 1306 Castle St. Zip: 28401. Tel: 763-9649, 799-5063. Pres. John Lewis Jones; Gen. Mgr. James L. Wheeler; Sales Mgr. Joseph R. Franks.

OHIO**• AKRON (Area Code 216)**

K & L Sound Servs. Co., PO Box 2064, Zip: 44313. Tel: 666-4797. Area Co-ord. Ed Hansen Jr.

• CINCINNATI (Area Code 513)

Artist's Rec'g Co., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Carroll Rawlings; Sales Mgr. Dave Rolfe.
Linear Prods. Inc., 226 E. Eighth St. Zip: 45202. Tel: 721-1918. Contact: Pat Borders
Home office: New York, N.Y.



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 Queen City Album Inc., PO Box 25187, 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres. & Gen. Mgr.: Edward R. Bosken; Sales Mgr.: Dan Howell. (SEE ADVERTISEMENT)
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowers; Sales Mgr.: Sally Smith.
- **CLEVELAND (Area Code 216)**
 Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie.
- **COLUMBUS (Area Code 614)**
 Graphics of Columbus Inc., 5211 N. High St. Zip: 43214. Tel: 846-6126. Pres.: R.G. Kindred.
- **TOLEDO (Area Code 419)**
 Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Pres.: Lowell P. Amos.

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- **OKLAHOMA CITY (Area Code 405)**
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- **ALLENTOWN (Area Code 215)**
 Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Pres.: S. Wartell; Gen. Mgr.: Harvey Solomon. (Rec. only)
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 Arcade Music Co., 2753 Kensington Ave. Zip: 19134. Tel: 739-7501. Pres. & Gen. Mgr.: Jack Howard.
 Community Press, 6049 Woodland Ave. Zip: 19142. Tel: 729-4655. Pres.: Carmine Terracciano. (Rec. only)
 Recordaid Inc., PO Box 14338. Zip: 19152. Pres.: D.W. Exline.
- **PITTSBURGH (Area Code 412)**
 Chatham Communications Inc., PO Box 11. Zip: 15230. Tel: 471-3113, 372-7511. Pres.: Thomas E. Morgan; Gen. Mgr.: Elmer Willett; Sales Mgr.: Gus Carlgren. (Rec. only)
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 Audio Visual Communications Inc., PO Box 85. Zip: 19087. Tel: 825-1813. Pres.: J.L.C. Ulrich Jr.; Gen. Mgr.: John L. Butterworth; Sales Mgr.: John W. Ballantyne. (Tape only)
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- **YORK (Area Code 717)**
 Dee-Bee Rec'g Serv., S. Camp St., Windsor 17366. Tel: 244-5411. Pres.: Stan Deppen Jr.; Gen. Mgr.: Pat Deppen; Sales Mgr.: Greg Utterback. (Rec. only)

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 Plastic Prods. Co., 1746 Chelsea Ave. Zip: 38108. Tel: 276-7160. Pres. R.E. Williams; Gen. Mgr.: Ed Roberson.
- **MORRISTOWN (Area Code 615)**
 Album Co. of America, PO Box 374. Zip: 37814. Tel: 581-3486. Pres.: Hal R. McGaha.
- **NASHVILLE (Area Code 615)**
 Albums 'N Things, PO Box 11746. Zip: 37211. Tel: 833-7658. Owner: Ricci Koger.
 B C MusicType, 909 18 Ave. S. Zip: 37212. Tel: 327-3094. Owner: William Irwin.
 Betty Cox Customer Serv., PO Box 723. Zip: 37202. Tel: 244-5187, 255-7238, 883-7276. Owners: Betty Cox, Brian Larimer.
 Fab Press, Gen. & Sales Mgr.: Gene Sanders; see Superior Inc.
 G R T Rec. Pressing (formerly Midsouth), 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Chuck Duncan; Sales Mgr.: Dave Travis.
 The Leadsheet Machine, see BC MusicType.
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 Modern Album of Tennessee Inc., 121 Fifth Ave. Zip: 37203. Tel: 255-7461. Gen. Mgr.: Richard Fields; Sales Mgr.: R.J. Froehlig.
 Home office: New York, N.Y., Modern Album & Finishing Co. Inc.
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- **LEXINGTON (Area Code 205)**
 Three Star Recs., PO Box 68. Zip: 35648. Tel: 229-5250. Pres.: W.R. Morris; Gen. Mgr.: Donna Grubbs; Sales Mgr.: Wendell Watters.

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 Brown's Rec'g Studio, PO Box 6130. Zip: 72116. Tel: 835-3207. Pres.: Bonnie Brown; Gen. Mgr.: Maxine Brown.

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 Mike Borchetta Rec. Promo., 6290 Sunset Blvd., Hollywood 90028. Tel: 461-8488. Owner & Pres.: Mike Borchetta; Gen. Mgr.: Judy Blanchard.
 Frank Cooke Ents., 8052 Vineland Ave., Sun Valley 91352. Tel: 767-3205. Pres.: Frank Cooke; Sec'y-Treas.: Tony Cooke.
 Disc Promos., 11946 Montana Ave., Rm. 103. Zip: 90049. Tom Drew Co., 9607 Alene Dr., Tujunga 91042. Tel: 353-0873. Owner & Gen. Mgr.: Tom Drew Jr.
 Lu Fields, 7033 Sunset Blvd., Hollywood 90028. Tel: 469-7101. Owner & Gen. Mgr.: Lu Fields.
 Fields Unlimited, 22424 De Grasse Dr., Woodland Hills 91364. Tel: 883-6183. Owner & Pres.: Barney Fields.
 Cathy Furniss & Assocs., c/o Mystic Studios, 6277 Selma, Hollywood 90028. Tel: 464-9667. Gen. Mgr.: Doug Moody; Sales Mgr.: Walter Moody.
 Home office: San Francisco, Calif.
 Horseshoe Prod'ns, 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700.
 Home office: South Bend, Ind.
 George Jay & Assoc., 1608 Argyle, Hollywood 90028. Tel: 469-5838. Owner: George Jay.
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 Ray Lawrence Ltd., 9255 Sunset Blvd. Zip: 90069. Tel: 278-5199, 552-1000. Pres.: Ray Lawrence.
 Levinson Assocs. Inc., 6565 Sunset Blvd., Suite 225. Zip: 90028. Tel: 461-8441. Pres.: Robert S. Levinson.
 Branch: New York, N.Y.
 Lincoln Arts, 8154 Langdon Ave., Suite 115, Panorama City 91402. Tel: 780-0130. Pres. & Gen. Mgr.: D.J. Adams; Art Dir.: Bramwell Beale.
 Jim Mahoney & Assocs., 120 El Camino, Beverly Hills 90212. Tel: 274-8867. Pres.: Jim Mahoney; Gen. Mgr.: Paul Wasserman.
 Branch: New York, N.Y.
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 Music Mktg. Int'l Inc., 7033 Sunset Blvd., Suite 318, Hollywood 90028. Tel: 464-8193. Pres.: Buz Wilburn.
 Nationwide Syndicated Rec. & Artist Promo., Pres.: Mark Raymer; see Universal Evangelistic Miracle & Music Fellowship Inc.
 Paramount-West Ents., 8010 Second St., Paramount 91723. Tel: 531-6000. Pres. & Sales Mgr.: D.W. Galiffa; Gen. Mgr.: Pete Martinez.
 R A M, 454 N. Kilkea Dr., West Hollywood 90046. Tel: 655-2851. Pres.: M. Givens.
 Rec. Promos. by Sun Runner, PO Box 2144, Winnetka 91306. Tel: 993-8353.
 Tony Richland Rec. Promo., 1680 Vine St., Hollywood 90028. Tel: 467-2151. Pres.: Jo-Jo Richland; Gen. Mgr.: Lizzie Richland; Sales Mgr.: William Richland.
 Martin Roberts & Assocs. Inc., 9171 Wilshire Blvd., Beverly Hills 90212. Tel: 273-0381. Pres.: Martin Roberts; Gen. Mgr.: G. Wells.
 Solters/Sabinson/Roskin Inc., 9255 Sunset Blvd. Zip: 90069. Tel: 275-5303. Gen. Mgrs.: David Horowitz, Monroe Friedman.
 Home office: New York, N.Y.
 Soul Publications Inc., 8271 Melrose Ave., Suite 208. Zip: 90046. Tel: 653-7775. Pres.: Ken Jones; Gen. Mgr.: Tsuyoko Sako; Sales Mgr.: Regina Jones.
 Sound Syndicate, 7769 Melrose Ave. Zip: 90046. Tel: 653-4818. Pres.: Al Durand; Gen. Mgr.: Dick Gordon; Sales Mgr.: A.R. McCumber.
 Star City Dist. Inc., 449 N. Fairfax. Zip: 90036. Tel: 653-6341. Pres. & Sales Mgr.: Hal Tupler; Gen. Mgr.: Wayne Robert.
 Branch: Atlanta, Ga., Star City South.
 Owner: L. Herbst.
 Totem Pole Ltd., 8265 Sunset Blvd., Hollywood 90046. Tel: 654-1473. Pres.: Norman Winter.
 Universal Evangelistic Miracle & Music Fellowship Inc., PO Box 411, San Fernando 91340. Tel: 896-5445. Nat'l Mgr.: Mark Raymer.
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 Norm Winter/Assocs., 8265 Sunset Blvd., Hollywood 90046. Tel: 654-1473. Pres.: Norman Winter.
 Wormser-Benson Promos., 1560 N. La Brea, Hollywood 90028. Owners: Howard Wormser, Art Benson.
 Edward Windsor Wright Corp., 6430 Sunset Blvd., Suite 502, Hollywood 90028. Tel. 466-6421. Pres.: Edward W. Wright; Gen. Mgr.: Robert Brock.
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Ken Baker Pub. Servs., 4034 20 St. Zip 94114. Tel. 863-8622. Pres.: Ken Baker; Gen. Mgr.: John Glodow.
 Baron Promos., 4834 Bissell Ave., Richmond 94805. Tel. 233-7487. Pres. & Owner: William S. Newcomb, Gen. & Sales Mgr.: George P. Newcomb

Jim Blodgett Pub., 950 Howard St. Zip 94103. Tel. 956-3555.

Fred Foxx Music Co., 15 S. Ontario, San Mateo 94401. Tel. 343-7222. Gen. Mgr.: F.H. Nesbitt Jr.; Sales Mgr.: V.A. Nesbitt.

Cathy Furniss & Assocs., 680 Beach St., No. 445. Zip 94109. Tel: 885-2807. Pres.: Cathy Furniss, Gen. Mgr.: Ruth Maas; Sales Mgr.: Michel Lipman.
 Branch: Los Angeles, Calif.

San Francisco Phoenix, 79 Beaver St. Zip: 94114. Tel: 626-6631. Ed.: John Bryan; Gen. Mgr.: Joan Bryan; Sales Mgr.: Ray Winkler.

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 Home office: Syracuse, N.Y.

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Brentco Corp., PO Box 10254, 160 Newington Rd. Zip 06110. Tel: 233-3655. Pres.: Clinton F. Billups Jr.

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Branch: 5436 Marlboro Pike. District Heights, Md. Tel: (301) 736-9500. Pres.: Dr. C.A. Warren.
 Sabin's Radio Free Jazz! USA, 3212 Pennsylvania Ave. SE. Zip: 20020. Tel: 582-2000. Pres.: Ira Sabin.
 Show Biz Prod'ns, 137 Kennedy St. NW. Zip 20011. Tel: 723-4215. Pres.: Hirsch de La Viez; Gen. Mgr.: Dick Beland; Sales Mgr.: Jay Eisen.
 Unlimited Prod'ns, 811 Florida Ave. NW. Zip 20001. Tel: 232-3060.
 Home office: Landover, Md.

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Nationwide Syndicated Rec & Artist Promo., Pres. Mark Raymer; see Universal Evangelistic Miracle & Music Fellowship Inc.

Universal Evangelistic Miracle & Music Fellowship Inc., PO Box 551. Zip: 32425. Tel. 547-3178. Pres.: Sherree Scott; Nat'l Rep.: Mark Raymer.

Branch: San Fernando (Los Angeles Area), Calif.

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Carter Ents., PO Box 12241. Zip: 32209. Tel. 768-7259. Gen. Mgr.: S. Rosella Carter, Sales Mgr.: Rita E. Carter.
 Foray Studios, 2826 Herschel St. Zip. 32205. Tel. 388-3803. Pres., Gen. & Sales Mgr.: R. Alan Campbell.

• **MIAMI METROPOLITAN AREA (Area Code 305)**

C M E Recs. Inc., PO Box 282, North Miami Beach 33160. Pres.: George Daye Jr.; Gen. Mgr.: Bobbi Smith; Sales Mgr.: Andy Anderson

Florida Independent Promos. c/o Joseph Stanzione, PO Box 118. Opa Locka 33054. Tel: 585-7601. (SEE ADVERTISMENT)

Don Kole Promos., 1825 NE 164 St., North Miami Beach 33162. Tel: 947-7789. Pres.: Herb Kole; Gen. Mgr.: Don Kole.

Professional Programming Inc., 4925 SW 93 Court. Zip 33165. Tel: 279-3673. Pres.: Dick Starr; Gen. Mgr.: Carole Stambaugh; Sales Mgr.: Hal Dubbs.

Robert N. Ruda & Assocs., 7201 Miami Lakes Dr. W. Miami Lakes 33014. Tel: 558-4650. Pres.: Robert Ruda.

World Prod'ns Inc., PO Box 966, 666 NE 125 St. Zip 33161. Tel: 891-7921. Pres.: William T. Barragan, VP. William Blanton; VP & Producer: Craig Leon

• **ORLANDO (Area Code 305)**

Baywood Studios—South, 1209 38 St. Zip 32805. Tel. 293-5214. Gen. Mgr.: Donald Hall, Sales Mgr.: Tim H. Trott
 Home office: Sanford, Fla. Tim Trott Prod'ns—Baywood Studios

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Leisure Time Mktg. Inc., PO Box 95431, 4 Executive Park. Zip: 30347. Tel: 633-4426. Pres.: Tom Beckwith; VP & Gen. Mgr.: Tom Ellison; Sales Mgr.: Cheryl McBride.
 Star City South, 1854 Marietta Blvd. Zip 30318. Tel. 355-9811. Gen. & Sales Mgr.: Jerry Tupter.
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 Branch: Springfield, Ill.

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Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel. 787-8220. Pres.: R. C. Hillsman, Gen. Mgr.: N. J. Hillsman; Sales Mgr.: Howard Pittman.

Blue Flame Prod'ns, 2701 Birchwood Ave., Wilmette 60091. Tel: 251-9348. Gen. Mgr.: Cary S. Baker.
 Inner City Trade Promos., 2630 E. 75 St. Zip. 60649. Tel. 734-1232. Pres.: William C. Tyson; Gen. Mgr.: Howard Scott.

K. Babatu Kambon Ents., 6920 S. Crandon Ave. Zip: 60649. Tel. 684-5203. Pres.: K. Babatu Kambon; Gen.

Mgr.: Afi Ayo Kambon.
 Kiderian Recs. Prod'ns Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. Mgr.: George Beck; Sales Mgr.: Alan Vavrin.
 Branch: Montrose (Los Angeles Metropolitan Area), Calif.
 Mid-Central Music Dist. Corp., 757 W. 79 St. Zip: 60620. Tel: 268-2228. Pres.: Sonny Hodges; Gen. Mgr.: Barbara Sims.
 Branch: Decatur, Ill.
 National Radiophone, PO Box 235, Highland Park 60035. Tel: 432-0116. Pres.: David J. Dahl; VP: Nathan F. Syfrig.

• **DECATUR (Area Code 217)**

Mid-Central Music Dist. Corp., 826 West Woods. Gen. Mgr.: Herman Ray; Sales Mgr.: Richard Sowers.
 Home office: Chicago, Ill.

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 Home office: Amboy, Ill.

• **WATSEKA (Area Code 815)**

Steve Crowley Prod'ns, 309 E. Lincoln. Zip: 60970. Tel. 432-4549.

INDIANA

• **EVANSVILLE (Area Code 812)**

Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St. Zip: 47711. Tel: 423-1861. Pres.: Edward W. Krietemeyer; Gen. & Sales Mgr.: P.J. Hayden.

• **FORT WAYNE (Area Code 219)**

Tri State Promo. Co., 1301 W. Main. Gen. Mgr.: Chris Ostermeyer.
 Home office: Nashville, Tenn., Music Town Promo. Co.

• **GARY (Area Code 219)**

Ron Wheeler Ents., PO Box 1900. Zip. 46409. Tel: 887-0924. Pres.: Ronald E. Wheeler.

• **INDIANAPOLIS (Area Code 317)**

T C Promos., 2440 Lafayette Rd. Zip 46222. Tel: 638-3369. Owner Tom Campbell.

• **SOUTH BEND (Area Code 219)**

Horseshoe Prod'ns, 3510 Langley Dr. Zip: 46614. Tel. 291-3262. Owner: Webb Foley; Mgr.: Ruth Brown.
 Branches: Long Beach (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

IOWA

• **CARLISLE (Area Code 515)**

Iowa Sound Promo. & Adv. Agency (div. of Kajak Rec. Corp.), 155 First St. Zip: 50047. Tel: 989-0794. Pres.: Harold L. Luick.

• **OTTUMWA (Area Code 515)**

Operation Music, 233 W. Woodland Ave. Zip 52501. Tel: 682-8283. Pres. & Gen. Mgr.: Nada C. Jones.

KENTUCKY

• **COVINGTON AREA (Area Code 606)**

The Big Four, PO Box 202, Ludlow 41016. Pres. & Mng. Dir.: Col. Jerry Duane Allan; Gen. Mgr.: S.J. Schwartz.

LOUISIANA

• **MINDEN (Area Code 318)**

Wood Block Music Prod'ns, 721 Main. Zip: 71055. Tel: 373-3147. Owner: Dale Kelley.

• **NEW ORLEANS (Area Code 504)**

Sapphire Promos., 2815 Octavia St. Zip: 70115. Tel. 866-3478. Pres.: Lou Welsch Jr.
 Sea Cruise Prod'ns, PO Box 6329. Zip: 70014. Gen. Mgr.: F.V. Guzzo.
 Home office: St. Louis, Mo., Ken Keene & Assocs.

• **RUSTON (Area Code 318)**

Americana Rec'g Studios, 707-709 W. California. Zip: 71270. Tel: 255-0287.

• **VIOLET (Area Code 504)**

Record Promos. of Louisiana & Mississippi, PO Box 194. Zip: 70092. Tel: 682-2224. Pres.: Fred Sanchez.

MARYLAND

• **LANDOVER (Area Code 301)**

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Tel: 272-3595. Pres.: Carl Strube.
Elf Mgmt. Ltd., 169 Massachusetts Ave., Rm 20 Zip
02115. Tel: 262-6622. VP Fred Eilenstein.
St. Christopher Prod'ns, PO Box 131, 427 Broadway, 0132
Somerville 02145. Tel: 321-1224 Pres. & Gen. Mgr.
Charles Martignette Jr.
Steve Sandler Promos., PO Box 278, Essex Sta. Zip. 02112
Tel: 338-7290. Pres. & Gen. Mgr. Steve Sandler; Gen
Mgr.: Richard Kahn.

• BROCKTON (Area Code 617)

Ed Hurvitz Music Promos., 129 Bishop St. Zip. 02402. Tel
588-6348. Pres. & Gen. Mgr. Edward M. Hurvitz;
Sales Mgr. Linda S. Berman.

• LAWRENCE (Area Code 617)

N E R T of New England, Sales Mgr.: Commander Penguin,
see PBN Survey/NERT of New England.
P B N Survey/NERT of New England, PO Box 268, 31 Hob-
son St. Zip: 01842. Tel: 686-4293. Pres. Jerry P. Mar-
cus; Gen. Mgr. Melvin L. Marcus; Sales Mgr.: Jennie
Marcus.

MICHIGAN

• DETROIT METROPOLITAN AREA (Area Code 313)

Tom Gelardi Promos., 14611 E. Nine Mile Rd., East Detroit
48021. Tel: 779-1380. Pres. Tom Gelardi.
Graphic Design Inc., 22000 Dequindre, Warren 48091. Tel
758-0480. Pres. Richard G. Heppard; Gen. Mgr. No-
rah Gonyou; Sales Mgr. Michael Breazeale.
Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip
48235. Tel 341-5868. Pres. & Gen. Mgr. Gary A. Ru-
bin.
Saul Star Promos. Unlimited, 32407 Hazelwood, Westland
48185. Tel. 722-9084. Pres. Saul Star.

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Audiotek Systems Inc., 711 W. Broadway, Minneapolis
55411. Tel. 521-7631 Pres. & Sales Mgr. Dan R
Holmes; Gen. Mgr.: J.M. Miller
Doug Lee Midwest Promo., PO Box 26306, Minneapolis
55426. Tel. 544-4487. Owner Doug Lee.

MISSISSIPPI

• GREENVILLE (Area Code 601)

Andy Roberts Promos., Box 4365 Zip: 38701. Tel 332-
3241. Pres. & Gen. Mgr. Andy Roberts

• TUPELO (Area Code 601)

J B Ents. (div. of American Bldg. Corp.), 1608 Patterson Dr.
Zip 38801. Tel: 844-3973 Pres. Jack Benney; Gen
Mgr. Harry Benney. Sales Mgr. M.C. Benney.

MISSOURI

• INDEPENDENCE (Area Code 816)

Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel.
836-4000. Pres. Gerald W. Riegler; Gen. Mgr. John
Pearson; Sales Mgr.: Bill Hargraves

• ST. LOUIS (Area Code 314)

C M C Rec'g Studios Inc., 1283 Research Blvd. Zip: 63132
Tel: 997-5800. Pres.: P.J. Morris, Gen. Mgr.: Tom
Zuzenak; Sales Mgr. Claude Bruner.
Ken Keene & Assocs., PO Box 11387 Zip: 63105. Tel: 231-
5282, 771-7467. Pres. & Gen. Mgr.: Ken Keene, Sales
Mgr.: Paul Catalano.
Branch: New Orleans, La., Sea Cruise Prod'ns.
M U M Prod'ns, 321 N. Grand Blvd Zip: 63103. Tel 652-
9993 x 1. Pres. & Gen. Mgr. William Merriman.

• SPRINGFIELD (Area Code 417)

American Artists Inc., 1763 E. Elm Zip 65802. Tel 862-
1768. Pres.: Joseph H. Higgins.

NEVADA

• LAS VEGAS (Area Code 702)

Bernard Schultz Agency, 3025 Las Vegas Blvd. S. Zip
89109. Tel: 735-4191 Pres. Bernard Schultz

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• BERLIN (Area Code 603)

New England Capital Talent, 28 Portland St. Zip 03570
Tel. 752-1584. Pres. Stephen W. Dumont; Gen. Mgr
Paul Gagne.

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• FORT LEE (Area Code 201)

Sol Abrams Assocs. Inc., 1605 Lemoine Ave Zip. 07024.
Tel. 461-5300. Pres.: Sol Abrams.

• NEWARK (Area Code 201)

Hrt Program Serv., 1175 Broad St. Zip 07114. Tel 243-
0222. Gen. Mgr.: Dick Steinberg, Sales Mgr. William
Thomas.
Sterling Title Strip Co. Inc., 1175 Broad St Zip 07114. Tel
243-0222; NYC Tel. (212) 682-7783. Pres. D.M.
Steinberg; Gen. Mgr. Arthur De Bose Jr., Sales Mgr
William Thomas.

• NEWTON (Area Code 201)

R-J Ents., Box 401, RD 3. Zip: 07860 Tel 948-6853. Pres.
& Gen. Mgr.: Ronnie James.

• RUNNEMEDE (Area Code 609)

Cheney Assocs., 201 Knight Ave., Zip 08078. Tel 939-
3853. Pres.: Henry Cheney; VP: Mark H. Cheney.

• WEST KEANSBURG (Area Code 201)

Karass Media Works, 72 Thorne Pl Zip. 07734 Tel. 787-
3891. Pres.: Joe McHugh.
Joe McHugh, see Karass Media Works

• WYCKOFF (Area Code 201)

Custom-Works Ltd. (a div. of Maranta Music Ents.), PO Box
9. Zip: 07481. Tel: 891-0037. Pres. Clancy Morales;
Sales: Jackie Morales, Jimmy Feliciano

NEW MEXICO

• ALBUQUERQUE (Area Code 505)

Starship Ents. Inc., PO Box 4186. Zip 87106. Tel 255-
6422. Pres.: Stepehn Part

• BELEN (Area Code 505)

Little Richie Johnson, 610 Dalies Ave Zip 87002. Tel. 864-
7185/7442. Pres. Richie Johnson, Gen. Mgr. Rick
Smrt.

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• LE ROY (Area Code 716)

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Home office: Rochester, N.Y.

• NEW YORK METROPOLITAN AREA (Area Code 212)

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A. D. Adams Adv. Inc., 145 E 52 St. Zip 10022. Tel 755-
0845. Pres.: A.D. Adams
Branch: Woodbury, L.I., N.Y.
Avenger Prod'ns, 103-15 108 St., Richmond Hill 11419
Tel 641-1279. Exec. Dir. Joey Napoleon; Assocs.
Ralph De Palma, George Napoleon
Ivan Black Assocs., 900 W. 190 St. Zip 10040 Tel 568-
2724. Pres.: Ivan Black.
Paul Brown, 507 Fifth Ave. Zip: 10017 Tel 687-3072
Owner & Pres. Paul Brown.
Budd Prod'ns, 157 W. 57 St. Zip 10019 Tel 247-4896.
Pres.: Budd Hellawell.
Marvin Drager Inc., 420 Madison Ave. Zip: 10017. Tel:
688-1078. Pres. Marvin Drager.
Richard Gersh Assocs. Inc., 200 W. 57 St Zip 10019 Tel
757-1101. Pres.: Dick Gersh. (SEE ADVERTISEMENT)
Ethel Gould Ents.—Public Relations, 23 W. 73 St. Zip
10023. Tel. 873-5668. Pres.: Ethel Gould; Gen. Mgr.
Jeanette Hendler.
Ren Grevatt Assocs. Ltd., 200 W. 57 St Zip 10019 Tel
582-0252. Pres. Ren Grevatt.
Gurtman & Murtha Assocs. Inc., 162 W. 56 St. Zip. 10019
Tel. 245-4771. Pres.: Bernard Gurtman; VP: James
Murtha; Sales Mgr. & Account Exec., Ann Sanders
Martin Hoffman Assocs., 60 W. 57 St. Zip 10019. Tel 247-
4874. Pres.: Martin Hoffman.

Bernie Ilson Inc., 65 W. 55 St. Zip: 10019. Tel: 245-7950.
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James J. Kriegsmann, 165 W. 46 St. Zip. 10036. Tel: 757-
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Levinson Assocs. Inc., 10 W. 66 St., Suite 12B. Zip. 10023.
Tel 595-3336. Gen. Mgr. Mark Stern.
Home office: Los Angeles, Calif.

Peter Levinson Communications, 595 Madison Ave., Suite
903 Zip 10022. Tel: 935-1036. Pres.: Peter Levin-
son.

Victoria Lucas Assocs. Inc., 1414 Ave. of the Americas. Zip:
10019. Tel: 421-2586. Pres. Victoria Lucas; VP: Bettie
J. King.

Jim Mahoney & Assocs., 510 Madison Ave. Zip. 10022 Tel:
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Famous Toby Mamas Ents., 110 Riverside Dr. Zip: 10024.
Tel 595-1948. Pres.: Toby Mamas, Gen. Mgr.: Dave
Stein.

Bobby Marin Latin Prod'ns, 18-22 215 St., Bayside 11360.
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Miracle Public Relations, 170-30 130 Ave., Jamaica
11434. Tel: 723-9214. Pres. Harry "Tex" Fenster

Modeen Ents. Inc., 1 Lincoln Plaza. Zip: 10023. Tel: 787-
0583. Pres. Modeen Broughton.

Okun Sez Promos., 157 W. 47 St. Zip 10036. Tel. 245-
6090 x 508. Pres. & Gen. Mgr.: Henry Okun; Sales
Mgr.: Cary Silk

Robert B. Schwartz/Assoc., 175 Fifth Ave Zip 10010. Tel:
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Tel. 867-8500. Pres.: Lee Solters; VP Sheldon Roskin.
Branch: Los Angeles, Calif.

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Fred Stuart Assocs., 45 E. 66 St. Zip. 10021. Tel: 988-
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Tanagraphics Inc., 153 W. 27 St. Zip: 10001. Tel 255-
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Howard Weissman, 135 E. 50 St. Zip 10022. Tel: 688-
7262. Pres.: Howard Weissman.

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Allushia Ents., 308 Eastman Ave., Zip. 14615. Tel: 621-
4530. Pres. & Gen. Mgr. Robert W. Hansen; VP & A&R
Dir. Martin P. Williams; PR Dir.: Brian T. LePore; Finan-
cial Dir. Thomas J. Fiorica.
Branch: San Diego, Calif.

B H R, 52 Belmont St. Zip: 14620. Tel. 442-0932. Owners:
James & Ken Bearce.
Branch: Le Roy, N.Y.

• RYE (Area Code 914)

Tea Pot Prod'ns, 411 Milton Rd. Zip: 10580. Tel: 967-
5456. Pres.: Kal Fagan.

• SPRING VALLEY (Area Code 914)

Pro/Creatives Corp., 25 Burda Ln. Zip. 10977. Tel: 356-
4623. Pres. David Rapp.

• SYRACUSE (Area Code 315)

H & G Randall Inc., 1900 W. Genesee St. Zip: 13204. Tel:
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Branch: Stratford, Conn.

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Music Makers Network of America-Prod'ns, PO Box 3022, 1306 Castle St. Zip: 28401. Tel: 763-9649, 799-5063. Pres.: John Lewis Jones; Gen. Mgr.: James L. Wheeler; Sales Mgr.: Joseph R. Franks.

OHIO

- **CAMBRIDGE (Area Code 614)**
J & J Ents., 549 Wheeling Ave. Zip: 43725. Tel: 432-7476. Pres. & Gen. Mgr.: J.W. Parks.
- **CINCINNATI (Area Code 513)**
Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres.: Shad O'Shea; Gen. Mgr.: Howard Lovdal; Sales Mgr.: Ed Schmidt.
Roosevelt Lee & Albert Washington Int'l, 3966 Standish Ave. Zip: 45213. Tel: 793-8191. Pres.: Roosevelt Lee.
Int'l branch: England, Beacon Ltd.
Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Sally Smith.
- **CLEVELAND METROPOLITAN AREA (Area Code 216)**
Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121. Tel: 291-1616. Pres.: Robert J. Nowac; Gen. Mgr.: Alan M. Peabody; Sales Mgr.: Stuart G. Scott.
Bold Soul Promos. & Prod'ns, see Solid Soul Promos. & Prod'ns.
Brilliant Sun Prod'ns, see Perry Stevens.
Solid Soul Promos. & Prod'ns, 3282 E. 119 St. Zip: 44120. Tel: 752-1904. Pres.: Carlos Arregus; Gen. Mgr.: Tony Luke; Sales Mgr.: Fred Fluellen. Branch: Bold Soul Promos. & Prod'ns, 3640 E. 106 St. Zip: 44120. Tel: 341-0998. Gen. Mgr.: William Merritt; Sales Mgr.: Nate James.
Perry Stevens, 29839 Cedar Rd., Mayfield Heights 44124. Tel: 461-3845, 241-1225. Pres.: Perry Stevens.
- **COLUMBUS (Area Code 614)**
Ekco Dists. & Promo. Co. Inc., 298 N. 21 St. Zip: 43203. Tel: 253-1174. Pres.: Vernon Stewart; Gen. Mgr.: George E. Stewart; Sales Mgr.: George B. Stewart.
Larry McKenzie Rec'g Studio, 948 Studer Ave. Zip: 43206. Tel: 252-7116. Pres.: Larry McKenzie.
Dave Segel Promos. of Ohio, 857 Granville Rd., Suite D. Zip: 43229. Tel: 885-2789. Owner: Dave Segel.

OREGON

- **EUGENE (Area Code 503)**
Ad Creations, 1655 W. 11 Ave. Zip: 97402. Tel: 686-9669. Pres. & Gen. Mgr.: Cliff Wayne; VP & Sales Mgr.: J.J. Valley.

PENNSYLVANIA

- **FRANKLIN (Area Code 814)**
Country Star Inc., 439 Wiley Ave. Zip: 16323. Tel: 432-4633. Pres.: Norman Kelly.
- **NEW KENSINGTON (Area Code 412)**
Vokes Recs., PO Box 12, Zip: 15068. Tel: 335-2775, 274-4620. Pres.: Howard Vokes.
- **PHILADELPHIA (Area Code 215)**
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Cooper Bros. Promo., 6813 Lindbergh Blvd. Zip: 19142. Tel: 365-8573. Pres.: Chuck Cooper Jr.; Gen. Mgr.:

Hezekiah Cooper Jr.; Mgr.: Harold Cooper.
Benjamin Johnson Jr. Recs., 5025 Pentridge St. Zip: 19143. Tel: 474-6613. Pres.: Benjamin Johnson Jr.
Monte & Luciano Prod'ns, PO Box 6497, Zip: 19145; 6133 Elmwood Ave. Zip: 19142. Tel: 724-7453, 727-8923.
Co.Pres.: Tommy Monte, Danny Luciano.
Nina Sanft, 136 N. Third St. Zip: 19106. Tel: 923-7120.
Steve Schulman Promos., 801 Sansom St. Zip: 19107. Tel: 627-7990. Owner: Steve Schulman.

- **PITTSBURG (Area Code 412)**
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- **READING (Area Code 215)**
Louis J. Fruchter & Assocs., PO Box 636. Zip: 19603. Tel: 372-2236.
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- **WEST HAZLETON (Area Code 717)**
Drucker Pub. & Promos., 234 W. Green St. Zip: 18201. Tel: 455-7260. Pres.: James Drucker; Gen. Mgr.: Louis P. Butch.

SOUTH CAROLINA

- **COLUMBIA (Area Code 803)**
Audway Prod'ns Inc., PO Box 11457. Zip: 29211. Tel: 794-9102. Promo. Mgr.: Howard A. Knight Jr.; Exec. VP: Walter H. Scott Jr.

TENNESSEE

- **MEMPHIS (Area Code 901)**
House of Wooten, 3109 Park Ave. Zip: 38111. Tel: 324-6786. Pres. & Gen. Mgr.: Style Wooten.
Mempro Inc., 3003 Airways Blvd., Suite 1116. Zip: 38131. Tel: 332-1784. Pres. & Gen. Mgr.: Marty Lacker.
Natural Groove Promos. Ltd. (div. of Natural Groove Music & Prod'n Co. Inc.), 81 Madison Bldg., Suite 1504. Zip: 38103. Tel: 526-4097. Pres.: Ronald V. Townsend.
Tim Riley & Assocs. Inc., 2000 Madison Ave. Zip: 38104. Tel: 274-7255. Pres.: Tim P. Riley; Sales Mgr.: Stan Daniel.
River City Review, 894 Rayner St. Zip: 38114. Tel: 278-6404. Pres.: James M. Godown; Gen. Mgr.: David Wharton; Sales Mgr.: Mark Pucci.
TelePhase Corp., 191 Greenbriar Dr. Zip: 38117. Tel: 767-3096. Pres.: John E. Fry; Gen. Mgr.: Gideon Matthews; Sales Mgr.: John King.
Umbrella Prod'ns, 2272 Deadrick. Zip: 38114. Tel: 324-3836. Owner & Mgr.: Bill Browder.

- **NASHVILLE (Area Code 615)**
American Sound Recs., 1009 17 Ave. S. Zip: 37212. Tel: 256-1693. Gen. Mgr.: S. G. Hahn.
Brite Star Promos., 728 16 Ave. S. Zip: 37203. Tel: 244-4064. Gen. Mgr.: Wally Carter; Sales Mgr.: Tex Clark.
Bonnie Bucy & Assocs. Inc., 2407 12 Ave. S. Zip: 37204. Tel: 383-6376. Pres.: Bonnie Bucy; Gen. Mgr.: Clyda Brown.
The Chuck Chellman Co., 801 16 Ave. S. Zip: 37203. Tel: 259-3966. Pres.: Chuck Chellman; PR & Promo. Coord.: Susan Scott.
Country Collage, 1905 Division St. Zip: 37202. Tel: 327-3022. Owner & Pres.: George W. Cooper III.
Geauga-Music Towne Recs., see American Sound Recs.
Horseshoe Prod'ns, Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: 226-3333.
Home office: South Bend, Ind.
House of Loyd Inc., PO Box 760, 300 Oldham. Zip: 37202. Tel: 255-2675. Pres.: Harrison Tyner; Exec. VP: Lola Scobey; PR: Earl Owens.
Branch: Houston, Tex.
Ron Manning Prod'ns, 806 16 Ave. S., Suite 217. Zip: 37203. Tel: 256-2370. Pres. & Gen. Mgr.: Ron Manning; Sales Mgr.: Johnny Dollar.

Music Towne Recs. Promo., 728 16 Ave. S. Zip: 37203. Tel: 256-1693. Pres.: S.G. Hahn.
Music Towne Promo. Co., 1009 17 Ave. S. Zip: 37212. Tel: 256-1693. Pres.: Cliff Ayers; Gen. Mgr.: Clark Ostermeyer.
Branch: Fort Wayne, Ind., Tri State Promo. Co.
Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres.: Reggie M. Churchwell.
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TEXAS

- **BELLAIRE (Area Code 713)**
Bright Ideas Agency, 4900 Bissonnet. Zip: 77401. Tel: 667-9196. PR Dir.: D. Howard; Adv. Mgr.: L. Neal.
- **DALLAS (Area Code 214)**
Jay Sharp Prod'ns & Promos., 3436 Goldendale Dr. Zip: 75234. Tel: 241-5683. Pres. & Gen. Mgr.: Jay Sharp.
- **GRAND PRAIRIE (Area Code 214)**
Magic Music Co., 1108 Enterprise Dr. Zip: 75050. Tel: 263-1307. Co-Pres.: David & Dorian Karthaus.
- **HOUSTON (Area Code 713)**
House of Loyd Inc., PO Box 27152. Zip: 77027. Tel: 626-2171. Mgr.: Gary Meeks.
Home office: Nashville, Tenn.
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Stone City Attractions Inc., 7427 Quail Run. Zip: 78209. Tel: 735-6153. Exec. Prod'r: Jack Orbin.

UTAH

- **PROVO (Area Code 801)**
Enterprise One Communications Agency, 227 N. University Ave. Zip: 84601. Tel: 373-4781. Pres.: Stan Bronson.

VERMONT

- **HARTLAND (Area Code 802)**
B J Promos., Quechee-Hartland Rd. Zip: 05048. Tel: 436-2296. Pres. & Gen. Mgr.: Buddy Jones; Sales Mgr. & Sec'y: Bernice Jones.
- **SHELBURNE (Area Code 802)**
Stonehenge Studios, Shelburne Farms. Zip: 05482. Tel: 985-2790. Dir.: Robert Kinzel.
- **SPRINGFIELD (Area Code 802)**
Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Owner, Pres. & Gen. Mgr.: Gregorie N. Ficara; Sales Mgr.: Roberta Cummings.

VIRGINIA

- **CHARLOTTESVILLE (Area Code 804)**
Bee-Gee Prod'ns, 4010 Tompkins Dr. Zip: 22901. Tel: 973-3690/8242. Pres. & Gen. Mgr.: Bob Grant; Sales Mgr.: Bob Garver.
- **LURAY (Area Code 703)**
Earl Rothgeb Talent Agency, PO Box 208. Zip: 22835. Tel: 743-5488. Pres.: Earl Rothgeb; Sales Mgr.: Dwight Stover.

WEST VIRGINIA

- **BERKELEY SPRINGS (Area Code 304)**
Ruppenthal Ents., 1012 Laurel Ave. Zip: 25411. Tel: 258-2627. Gen. Mgr.: Virgil H. Ruppenthal.
- **GLENVILLE (Area Code 304)**
Spud Prod'ns, PO Box 48. Zip: 26351. Tel: 462-7179. Pres. & Gen. Mgr.: Lee Harbert.

WISCONSIN

- **MILWAUKEE (Area Code 414)**
Con Merten & Assocs., 3409 N. 53 St. Zip: 90046. Tel: 445-3844.
Home office: Hollywood, Calif.
Water Street Recs., 832 N. Van Buren. Zip: 53202. Tel: 271-0404. Pres.: Thomas J. Gress; Gen. Mgr.: Steve Gress.

TAPE CUSTOM DUPLICATORS

ALABAMA

- **BIRMINGHAM (Area Code 205)**
Sargent Sound Systems Inc., 5104 Eighth Court S. Zip: 35212. Tel: 591-5976. Pres.: Harland A. Montgomery.

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ARIZONA

• PHOENIX (Area Code 602)

Audio Rec'rs of Arizona Inc., 3830 N. Seventh St. Zip 85014. Tel 277-4723. Pres. & Gen. Mgr. Floyd M. Ramsey
Configuration: Cassette
General Cassette Corp., 1324 N. 22 Ave. Zip 85009. Tel 258-7059. Pres. Bill Johnson; Gen. Mgr. Edward Martin; Sales Mgr. Bill White.
Configuration: Cartridge, cassette & open reel
U A Rec'g Corp., 33 E. McDowell Rd. Zip: 85004. Tel: 257-1810. Pres.: John A. Michaelson; Sales Mgr. Wade Bray.

• TUCSON (Area Code 602)

Kyric Corp., 1530 W. Sage St., Zip: 85704. Tel 297-1661. Pres. Keyvan Mokhtarian.
Configuration: Cartridge, cassette, open reel & video
Spencer-Alquist Audio Ent's., 6252 E. 20. Zip 85711. Tel 886-2353. Gen. Mgr. Tom Alquist
Configuration: Cartridge, cassette & open reel.

ARKANSAS

• FORT SMITH (Area Code 501)

Village Rec'g Studios, 127 Phoenix Village. Zip. 72901. Tel 646-7889. Pres. Roy J. Morris
Configuration: Open reel.

• LITTLE ROCK (Area Code 501)

Jaggars Audio Prod'ns, 6720 Mabelvale Cut-Off Zip 72209. Tel 565-2800. Owner & Pres. S.J. Jaggars
Configuration: Cassette & open reel.

CALIFORNIA

• ANAHEIM (Area Code 714)

Certron Corp., 1701 S. State College Blvd. Zip: 92806. Tel 633-4280. Pres.: Ed Gamson, Gen. Mgr.: Ray Allen; Sales Mgr.: Hal Wilde.
Configuration: Cartridge & cassette

• COSTA MESA (Area Code 714)

Audio Dynamic Ent's., 1281 Logan Zip 92626. Tel 549-2271. Pres.: Gene Edwards; Gen. & Sales Mgr. Frank Andres.
Configuration: Cartridge & quadrasonic 8-tr

• GARDEN GROVE (Area Code 714)

Tapette Corp., Don Koll Ind'l Park, 7221 Garden Grove Blvd. Zip: 92641. Tel 638-7960. Pres. James Neiger, Sales Mgr. Pat Kenny
Configuration: Cassette
Video Dynamics, 10722 Trask Ave. Zip 92643. Tel 636-2490
Configuration: Cartridge, cassette & video.

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

A T & T Tape Dupl'g Co., 717 N. Highland Ave., Hollywood 90038. Tel 933-5701. Pres. Ted Gardner; VP & Sales Mgr. Jay Van Horn, Gen. Mgr. David Ferguson
Configuration: Cartridge & cassette
Abbey Tape Dupl'rs, 5358 Cartwright Ave., North Hollywood 91601. Tel 877-3136. Gen. Mgr. Norman C. Cooke.
Configuration: Cassette & open reel

Ampex Music Div., 500 Rodier Dr., Glendale 91201. Tel 245-9373. (Sales office only)
Home office: Chicago, Ill

Configuration: Cartridge, cassette, open reel & video
Cadet Recs. Inc./Custom Rec. Mfg., 5810 S. Normandie Zip 90044. Tel: 753-5121. Pres. Jules Bihari, Gen. Mgr. James Takeda, Sales Mgr. Robert Herrington, Magnetic & Dupl'g Div. Mgr. Donald Macmillan
Configuration: Cartridge & cassette

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel 466-2481. West Coast Sales Mgr. Mike Coolidge (Sales office only)
Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel.

D A K Inds. Inc., 10845 Vanowen, North Hollywood 91605. Tel 984-1559. Pres. & Sales Mgr. Drew Alan Kaplan, Gen. Mgr.: Turman Rushton.
Configuration: Cassette.

E M C Corp., 7000 Santa Monica Blvd. Zip 90038. Tel 463-3282. Gen. Mgr. Jerome Greenfield; Sales Mgr. Don Ciminelli
Home office: St. Paul, Minn.
Configuration: Cassette & open reel

Gemini Rec'g, 3374 Bennett Dr. Zip 90068. Tel: 851-4844. Pres.: John B. Hickman, Studio Mgr. Bianca V. Blazzo.
Configuration: Open reel.

Kendun Rec'rs (div. of Kendun Sierra Corp.), 619 S. Glenwood Pl., Burbank 91506. Tel 849-6335. Pres. & Gen. Mgr. Kent Duncan; Sales Mgr. Kim Paladino.
Configuration: Cassette

M L Tape Dupl'g, 16834 Superior, Sepulveda 91343. Tel 893-9024. Owner Carol Ball
Magnetic Tape Eng'g Corp. (Magtec), 8120 Webb Ave., North Hollywood 91605. Tel 768-6100. Pres. S. Gerald Stone; Gen. Mgr. Len Feldman; Nat'l Sales Mgr. Bob Bilkiss.
Configuration: Cartridge, cassette & open reel.

R C A Recs., 6363 Sunset Blvd. Zip 90028. Tel 461-9171 (Sales office only)

Radio Central Tape Dupl'rs, 427 W. Fifth St. Zip 90013. Tel 626-9891. Owner David B. Sigler; Gen. Mgr. Carl Hampson.

Configuration: Cassette & open reel
Martin Roberts & Assocs. Inc., 9171 Wilshire Blvd., Beverly Hills 90212. Tel: 273-0381. Pres. Martin Roberts, Sales Mgr.: G. Wells.

Configuration: Cassette
Stereotape (div. of Magtec), 8125 Lankershim Blvd., North Hollywood 91605. Tel: 768-6100. Pres.: Gerald Stone, Gen. & Sales Mgr.: Herb Dale.
Superscope Inc., Tape Dupl'g Div., 455 Fox St. Zip 91340. Tel 365-1191. Gen. Mgr.: Darrell W. Zielke, Nat'l Sales Mgr.: Ron Newswander.
Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
Viewlex-Monarch Tape Dupl'g, 3416-20 Vineyard Ave. Zip 90016. Tel: 731-2228.

Configuration: Cartridge, cassette & open reel.
Walden Sound Rec'rs, 10548 Duncan, Manhattan Beach 90266. Tel 372-0780. Pres. Gary Young, Gen. Mgr. Rolf Erickson, Sales Mgr.: John W. Larmer.
Configuration: Cartridge, cassette & open reel.
Whitney Tape Dupl'rs (div. of Whitney Rec'g Studio Inc.), 1305 W. Glenoaks, Glendale 91201. Tel 245-6801. Pres. & Gen. Mgr. Lorrn J. Whitney.
Configuration: Cassette & open reel.

• SACRAMENTO (Area Code 916)

Bill Rase Prod'ns, 955 Venture Court. Zip 95825. Tel 452-4266. Pres., Gen. & Sales Mgr. Bill Rase
Configuration: Cassette & open reel

• SAN DIEGO (Area Code 714)

Studio West, 5042 Ruffner. Zip 92111. Tel 277-4714. Pres. & Mgr.: LeRoy Carroll
Configuration: Cassette

• SAN FRANCISCO & BAY AREA (Area Code 415)

Cory Sound Co., 3522 Geary Blvd. Zip 94118. Tel 668-1288/1380. Pres. & Musical Dir. George Cory, VP & Prod'n Mgr.: Phil Markinson, VP & Sales Mgr. Lou Sinclair, Chief Eng.: Veikko West
Configuration: Cassette & open reel
Fred Foxx Music Co., 15 S. Ontario, San Mateo 94401. Tel 343-7222. Owner & Gen. Mgr.: F.H. Nesbitt Jr., Sales Mgr.: V.A. Nesbitt.
Configuration: Cartridge & cassette

Geis Audio Tape Ent. (GATE), 351 G St., San Rafael 94901. Tel 456-8035. Pres. Don Geis, Gen. Mgr. Mary Geis. Sales Mgr.: John Geis.
Configuration: Open reel.

Mann Cassette Inds., PO Box 1121. Zip: 94101. Tel 221-2000 x 50. Pres. D.V. Mann, Sales Mgr. Bill Wells
Configuration: Endless loop cassette

Mantra Corp., 2207 S. El Camino Real, San Mateo 94403. Tel: 574-1500. Pres. George M. Woodley, Gen. Mgr. Robert N. Day; Sales Mgr. Frank R. Mattered.
Configuration: Cassette & open reel.

Harry McCune Sound Serv. Inc., 951 Howard St. Zip 94103. Tel 777-2700. Pres. Harry D. McCune, Gen. Mgr. Mort R. Feld, Sales Mgr. Steven Z. Mirsky.
Configuration: Cassette & open reel

• SAN JOSE (Area Code 408)

Audiodyne Co., PO Box 825. Zip 95106. Tel 287-3520. Pres. Louis R. Chiramonte
Configuration: Cartridge 4-tr. & 8-tr., cassette & open reel

• SANTA CLARA (Area Code 408)

Recording Specialties Inc., 2971 Corvin Dr. Zip 95050. Tel: 739-7201. Pres. Michael P. Papp
Configuration: Cartridge, quadrasonic 8-tr. & cassette

• SAUGUS (Area Code 805)

Keycor-Century Corp., 26000 Springbrook Rd. Zip 91350. Los Angeles Tel (213) 365-3991. Pres. Dick Keycor, Gen. Mgr. Bob Lyman, Sales Mgr. Steve Owen
Configuration: Open reel.

• SUNNYVALE (Area Code 408)

G R T Corp., 1286 N. Lawrence Station Rd. Zip 94086. Tel 734-2910. Pres. Bertil Nordin, VP & Gen. Mgr. K.W. Sonner, VP Mktg.: Herbert B. Hershfeld
(SEE ADVERTISEMENT)

COLORADO

• DENVER (Area Code 303)

Audicom Corp., 995 S. Clermont St. Zip 80222. Tel 757-3377. Pres. & Gen. Mgr. Jack H. Dunham, Chief Eng.: David C. Howard.
Configuration: Cassette

CONNECTICUT

• MILFORD (Area Code 203)

Intertec Electronics Co., 321 New Haven Ave. Zip 06460. Tel 874-8038. Pres. Mark Olenski, Gen. Mgr. Chuck Williams, Sales Mgr.: Tom O'Loughlin
Configuration: Cartridge, cassette & open reel

• NORWALK (Area Code 203)

Cook Labs. Inc., 375 Ely Ave. Zip 06854. Tel 838-3641. Pres.: Emory G. Cook; Sales Mgr.: Frank Stall
Configuration: Cassette

• STAMFORD (Area Code 203)

P & P Studios Inc., 17 Viaduct Rd. Zip 06907. Tel 327-9204. Pres.: Victor E. Paric; Sales Mgr. Terry L. Puffer
Configuration: Cassette.

• WATERBURY (Area Code 203)

Index Cassette Corp., 7 Cherry Ave. Zip 06702. Tel 757-9291. Pres. Roger S. Swain; Gen. Mgr. Eugene K. Stauffer, Sales Mgr. John W. Berry.
Branch: New York, N.Y.
Configuration: Cartridge & cassette.

• WOODBRIDGE (Area Code 203)

Sound Concepts Inc., 30 Hazel Terr. Zip 06525. Tel. 389-2536. Pres. James E. Lush, VP & Gen. Mgr.: Jeffrey P. Hedquist.
Configuration: Cassette & open reel

DELAWARE

• WILMINGTON (Area Code 302)

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip 19804. Tel 655-7488. Pres. & Gen. Mgr. H. Edwin Kennedy; Sales Mgr.: Marjorie Leap
Configuration: All audio configurations
National Tape Dupl'rs, see Ken-Del Prod'ns Inc.

DISTRICT OF COLUMBIA

• WASHINGTON (Area Code 202)

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501. Zip 20028. Md. Tel (301) 568-5836. Pres.: Edward P. Helvey, VP & Gen. Mgr. John Caughman; Sales Mgr. Dudley Carpenter.
Configuration: Cassette & open reel

Kinotech Ltd.—Audio-Visual Prod'ns, 1042 Wisconsin Ave. NW. Zip 20007. Tel. 965-3392. Pres., Gen. & Sales Mgr. Wolfgang Wawrzynowicz
Configuration: Cassette & open reel

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip 20002. Tel 832-7885. Pres., Gen. & Sales Mgr.: Harold H. Lion.
Configuration: Cassette & open reel

Sounds Reasonable Inc., 2000 P St. NW. Zip 20036. Tel 833-1976. Pres. Edmund S. Barnett Jr.; Gen. Mgr. Margit Horn, Sales Mgr. Richard Krusel
Configuration: Cassette

FLORIDA

• FORT LAUDERDALE (Area Code 305)

Cassettes Inc., 2512 SW Third Ave. Zip 33315. Tel 522-0222. Pres., Gen. & Sales Mgr. Ray Franklin
Configuration: Cartridge & cassette

Leisure Group, 2200 NW 53 St. Zip 33309. Tel 735-9100/8080
Configuration: Cartridge & cassette.

• JACKSONVILLE (Area Code 904)

Foray Studios, 2826 Herschel St. Zip 32205. Tel: 388-3803. Pres., Gen. & Sales Mgr.: R. Alan Campbell.
Configuration: Cartridge, cassette & open reel.
Norm Vincent Sound Rec'g Studios Inc., 4551 Brown Ave. Zip 32207. Tel 396-2529. Pres. & Sales Mgr. Norman F. Vincent, Gen. Mgr. Tom Markham.
Configuration: Cassette & open reel

• MIAMI METROPOLITAN AREA

(Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip 33138. Tel 757-1626. Pres. Arnold Adirim, Gen. Mgr. Nadine H. Baker, Chief Eng. Gene Sayet

Criteria Rec'g Co. Inc., 1755 NE 149 St. Zip 33161. Tel 947-5611. Owner M.L. Emerman, Gen. Mgr. Edith L. Murphy
Configuration: Cassette

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel 685-6211. Pres. Matthew San Martin, Gen. Mgr. Joe Serra, Sales Mgr. Rilde Leon
Configuration: Cartridge, quadrasonic 8-tr., cassette, open reel & video.

Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel 822-7585. Pres. Aldo Vazquez Sr.; Gen. Mgr. Carlos Garcia
Configuration: Cartridge & cassette

• ORLANDO AREA (Area Code 305)

Christian Dupl'ns Inc., 101 Wymore Rd., Suite 103, Altamonte Springs 32701. Tel 862-0166. Pres. R.B. Turney, Gen. Mgr. Marilyn Kubik

Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel 656-4494. Pres. John Lory, Gen. Mgr. Jim Baker; Sales Mgr.: Pete Loucks.
Configuration: Cartridge, cassette & open reel

• PLANTATION (Area Code 305)

Ares Int'l, 1380-D NW 65 Ave. Zip 33313. Tel 581-5426. Owner Ed Shaw
Int'l branches: Bahamas, Jamaica.

GEORGIA

• ATLANTA METROPOLITAN AREA

(Area Code 404)

Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel 633-4577. Pres.: R.D. Comstock, Gen. & Sales Mgr. Bill Evans.
Configuration: Cartridge & cassette

Cassette House, 5968 New Peachtree Rd., Suite 102, Dor-

ville 30340. Tel 458-8649. Pres., Gen. & Sales Mgr George Disney.
Configuration: Cartridge, cassette & open reel.
 Doppler Ents. Inc., 417 Peachtree St. Zip 30308. Tel: 873-6941 Gen. Mgr. Pete Caldwell.
Configuration: Cassette & open reel.
 Project 70 Audio Servs., 1127 Spring St NW Zip 30309. Tel. 874-5232. Gen. & Sales Mgr. Jerry L. Connell
Configuration: Cassette & open reel.
 Recordex Corp., 1300 Booth Ave. Zip 30318 Tel: 351-7062 Pres.: Mort Miller; VP & Gen. Mgr. Tom Allen
Configuration: Cassette.
 World Wide Tapes Inc., 1580 Connally Dr., East Point 30344. Tel 762-6249. Pres. Kenneth T. Bottoms. Gen. Mgr. Kay Borland; Sales Mgr. Chip Nelson.
Configuration: Cartridge, cassette & open reel

• **FAIRMOUNT (Area Code 404)**
 Cherokee Album Corp., PO Box 175. Zip 30139. Tel 382-2220. Pres. John Carter; Sales Mgr. Bobby Breazeale
Configuration: Cartridge, cassette & open reel.

ILLINOIS

• **CHICAGO METROPOLITAN AREA (Area Code 312)**
 Ampex Music Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel 593-6000. VP & Gen. Mgr. Tom Davis. Mktg. Mgr. Julius Cohen, Ass't Mktg. Mgr.. Don Johnson
Branches: Los Angeles, Calif.; Hackensack, N.J.
Configuration: Cartridge, cassette, open reel & video.
 Boulevard Rec'g Studios Inc., 609 N La Salle St Zip 60610 Tel. 944-2752. Pres & Sales Mgr Hal Kaitchuck; Gen. Mgr.: Eleanor Kaitchuck.
Configuration: Cassette & open reel.
 Cassette Servs., PO Box 64, Elmwood Park 60635 Tel: 889-2044 Pres.: Nero Lebmets, Sales Mgr Bill Moore.
Configuration: Cassette.
 Chicago Stereo Mastering, 626 W. 26 St. Zip 60616 Tel (312) 326-3400.
 Columbia Rec. Prod'ns, 630 N. McClurg Court. Zip 60611 Tel. 944-6000. Midwest Sales Mgr.: Dick Hutter (Sales office only)
Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel.
 Custom Audio Inc., 110 S. River Rd., Des Plaines 60016 Tel 298-6680 Pres.: Paul H. Luttgens; Gen. Mgr. Michael Jaffe.
Configuration: Cartridge & cassette.
 International Rec'g Co., 1649 W. Evergreen Ave Zip 60622 Tel: 227-2000 Pres. Jerome V. Man, Gen. Mgr. L. March; Sales Mgr. Bill Beyer
Configuration: Cartridge, cassette & open reel
 Media Five, 712 Glenwood, Glenview 60026 Tel: 729-7180. Gen. Mgr.: William A. Little III
Home office: Kankakee, Ill., Imperial Int'l Learning Corp.
Configuration: Cassette & open reel
 Programming Technologies Inc., 215 W. Chicago Ave. Zip 60610 Tel 787-2700. Gen. Mgr. Stanley J. Roy
Configuration: Cassette.
 Tono-Tapes Inc., 57 W. Grand Ave. Zip 60610. Tel: 828-9357 VP & Gen. Mgr. Charles A. Farmer, Sales Mgr Florence M. Thompson.
Configuration: Cassette & open reel.
 Universal Audio Inc., 4751 N. Olcott Ave. Zip 60656 Tel 867-9200. Pres.: Tom Horton, Sales Mgr. N.C. Bel-lows.
Configuration: Cassette & open reel
 Universal Processors, 5 E. Huron St. Zip 60611 Tel 266-0909. Gen. Mgr.: Joseph Hassen, Sales Mgr. Larry Shaffer.
Configuration: Cassette & open reel.

• **JACKSONVILLE (Area Code 217)**
 Capitol Inds., 1 Capitol Way. Zip: 62650 Tel 243-3534

• **KANKAKEE (Area Code 815)**
 Imperial Int'l Learning Corp., PO Box 548, Rt. 45S Zip 60901. Tel 933-7735 Pres. Spencer A. Barnard; Sales Mgr. George T. Searles, Chief Eng.: James E. Reising.
Branch: Glenview (Chicago Metropolitan Area), Ill., Media Five.
Configuration: Cassette & open reel

• **LIBERTYVILLE (Area Code 312)**
 Plynth Studios, 117 Rockland Rd. Zip 60048 Tel 362-4060 Pres. Tom Izzo; Gen. Mgr. Patnck McBride
Configuration: Cassette & open reel.

• **PEORIA (Area Code 309)**
 Recorded Sound Research, 1506 W. Barker. Zip 61606 Tel 674-2008 Pres.: Paul T. Jackson
Configuration: Cassette.

INDIANA

• **INDIANAPOLIS (Area Code 317)**
 RCA Stereo 8 Mfg Facility, 6550 E. 30 St Zip 46219 Tel 635-9000
Configuration: Cartridge, quadrasonic 8-tr. & cassette

• **MICHIGAN CITY (Area Code 219)**
 Media Group, 4333 S. Ohio St. Zip: 46360. Tel 879-8311. Pres. W.J. Hynes; Sales Mgr. Tony Carter, Mktg. Communications Mgr.: Jerry Weston.
Configuration: Cassette & open reel.

• **RICHMOND (Area Code 317)**
 Allied Adv. Corp., 124 S. Sixth St., Zip. 47374. Tel 962-7141. Pres. Roy Ridge
 Dubbings Electronics (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip 47374. Tel 962-9511 Pres. M. Thaler; Sales Mgr. J. Pastolove
Configuration: Cartridge & cassette.
 Richmond Rec'g Corp., see Dubbings Electronics

• **TERRE HAUTE (Area Code 812)**
 Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave Zip 47805. Tel 466-4231. Tape Plant Mgr. Ed Sharton
Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel

IOWA

• **CARLISLE (Area Code 515)**
 Kajak Rec. Corp., 155 First St. Zip: 50047. Tel 989-0794. Pres. Harold L. Luick; Gen. Mgr. Thomas E. Reeves
Configuration: Cartridge & cassette

• **COUNCIL BLUFFS (Area Code 712)**
 Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St. Zip 51501. Tel 328-8060. Gen. Mgr. Marvin L. King, Eng. Dir. Stan Nick.
Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel.
 Moss Rec'g Serv., 708 W. Broadway Zip 51501 Tel 322-4513. Owner: Terry L. Moss

• **DES MOINES (Area Code 515)**
 Lariam Assocs Inc., 51528 St Zip 50312. Tel 282-8306. Pres. & Gen. Mgr. Larry A. McKeever.
Configuration: Cassette & open reel.

KANSAS

• **WICHITA (Area Code 316)**
 High Fidelity Rec'g, 1059 Porter. Zip: 67203 Tel 262-6456
Configuration: Cartridge, cassette & open reel.

KENTUCKY

• **LOUISVILLE (Area Code 502)**
 Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd. Zip 40299 Tel 267-9658/5466 Pres. Ray Allen, VP. Hardy Martin; Gen. Mgr. David H. Snowden; Sales Mgrs. Ray Allen, David Snowden.
Configuration: Cassette & open reel

LOUISIANA

• **RUSTON (Area Code 318)**
 Americana Rec'g Studios, 707-709 W. California Zip: 71270. Tel 255-0287
Configuration: Cartridge, cassette & open reel

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**
 Continental Rec'gs Inc., 12 Irving Sq., Framingham 01701. Tel: 879-2430, 237-0568 Pres. Gen. & Sales Mgr. L. Daniel Flynn.
Configuration: Cassette & open reel
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel 289-6800. Pres. Vincent P. Giarrusso, Gen. Mgr.. Raymond Samora; Sales Mgr.: Victor Mancini.
Branch: New York, N.Y., Fleetwood Mktg. Group.
Configuration: Cartridge & cassette

MICHIGAN

• **ANN ARBOR (Area Code 313)**
 Cartrett Inc., 3785 Varsity Dr. Zip 48104 Tel 973-0900 Pres. Michael J. Sinko; Sales Mgr. David B. Earley.
Configuration: Cartridge.

• **DETROIT METROPOLITAN AREA (Area Code 313)**
 Adell Int'l Inc., 43700 Adell Blvd., Novi 48050. Tel 349-6300 Pres. Robert Adell, Gen. Mgr. Jerry Schotthoefer, Sales Mgr. Neill Klein.
Configuration: Cartridge
 D X M Sound Patterns, 38180 Grand River, Farmington 48024 Tel 477-6444. Pres. Dan Dallas
Configuration: Cassette & open reel
 Artie Field Prod'ns Inc., Tape Dupl'n Div., 33 Kenilworth Zip 48202 Tel 872-7711. Gen. Mgr. Thomas Aquino.
Configuration: Open reel
 Magnetic Video Corp., 24380 Indoplex Circle, Farmington Hills 48024 Tel: 477-6066. Pres.: Andre A. Blay, Sales Mgr. Cal Calemne.
Configuration: Cartridge, quadrasonic 8-tr. & cassette.
 Make-A-Tape Inc., PO Box 142, 33490 Groesbeck Hwy., Fraser 48026 Tel: 463-2592. Pres. & Sales Mgr.: L. Allan Bazzy, Gen. Mgr.: Michael Tattan
Configuration: Cartridge & cassette.

Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip 48235. Tel 341-5868 Pres & Gen. Mgr. Gary A. Rubin.
Configuration: Cartridge, cassette & open reel.

• **GRAND RAPIDS (Area Code 616)**
 Sound Assocs., 894 Fuller NE. Zip: 49505. Tel 454-0228. Pres. Bob Miller; Gen. Mgr. John Rogers; Sales Mgr. L.C. Miller
Branch: Hudsonville, Mich., Friendship Prod'ns.
Configuration: Cassette & open reel.

• **HUDSONVILLE (Area Code 616)**
 Friendship Prod'ns, 3546 Van Buren Zip 49426. Tel 669-1273. Gen. Mgr.: Elsie Miller
Home office: Grand Rapids, Mich., Sound Assocs.
Configuration: Cassette & open reel.

• **LIVONIA (Area Code 313)**
 Sicom Electronics Corp., 33026 Capitol. Zip 48150 Tel: 261-8650. Pres. D.D. Merry; VP Sales S.R. Wagler
Configuration: Cartridge & cassette.

• **MUSKEGON (Area Code 616)**
 Mid-America Music Corp., 5571 Apple Ave. Zip 49444. Tel: 788-4760 Pres. Jay Mihelich.
Configuration: Cartridge.

• **WARREN (Area Code 313)**
 American Sound Corp., 3319 E. Ten Mile Rd. Zip: 48091. Tel 539-2900. Pres. Frank S. Day, VP & Gen. Mgr.: Paul M. Hayes; Sales Mgr.: M. Day.
Configuration: Cartridge & cassette.

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**
 Audioteck Systems Inc., 711 W. Broadway, Minneapolis 55411. Tel 521-7631. Pres. & Sales Mgr.: Dan R. Holmes, Gen. Mgr. J.M. Miller
Configuration: Cassette & open reel.
 E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel 227-7366. Pres. David E. Feinberg, Sales Mgr.: Richard T. Stevens
Branch: Los Angeles, Calif.
Configuration: Cassette & open reel.
 Meta-Com Inc., 707 W. Broadway, Minneapolis 55411. Tel 521-9202. Pres. & Sales Mgr. James McCann
Configuration: Cartridge, cassette & open reel.

MISSOURI

• **INDEPENDENCE (Area Code 816)**
 Cavern Sound Corp., 16400 E. Truman Rd. Zip 64050. Tel 836-4000 Pres. Gerald W. Riegler; Gen. Mgr. John Pearson; Sales Mgr.: Bill Hargraves.
 • **KANSAS CITY (Area Code 816)**
 Warren C. Moore & Assocs., 1101 W. 88 Terr Zip 64114. Tel 333-7654 Owner: W.C. Moore.
Configuration: Cartridge & cassette.
 Stage 3 Sound Prod'ns Inc., 12 E. 39 St. Zip 64111. Tel: 531-1375. Pres. Don Warnock.
Configuration: Cassette & open reel.

• **ST. LOUIS (Area Code 314)**
 C M C Rec'g Studios Inc., 1283 Research Blvd Zip 63132. Tel 997-5800. Pres. P.J. Morris; Gen. Mgr.: Tom Zuzenak, Sales Mgr.: Claude Bruner.
Configuration: Cartridge, cassette & open reel.
 K B K Custom Recs., 1147 Villaview, Manchester 63011 Tel 225-5661/3634 Pres.: Kent Kesterson, Gen. Mgr. Jim Lake, Sales Mgr. Marilyn Kesterson.
Configuration: Cassette & open reel.
 M U M Sound Studio, 319 N. Grand Blvd. Zip: 63103. Tel 652-9993 x 2. Gen. Mgr. Richard Brown
 Technisonic Studios Inc., 1201 S. Brentwood Blvd. Zip: 63117 Tel 727-1055. Pres.: Charles E. Harrison; Gen. & Sales Mgr. Edward H. Canter
Configuration: Cassette

MONTANA

• **HELENA (Area Code 406)**
 Valtron Rec'g Studio, 305 Allen St. Zip: 59601 Tel 442-0734. Owner & Pres. Lester Liedle; Sales Mgr. Sandy Liedle.
Configuration: Cassette & open reel.

NEW JERSEY

• **CAMDEN (Area Code 609)**
 Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 1136 State St. Zip 08105. Tel 963-3000, Philadelphia Tel: (215) 922-8558 Pres. David H. Goodman, Gen. Mgr. Edward J. Goodman; Sales Mgr. Pat Landon.
Branch: New York, N.Y.
Configuration: Cartridge, cassette & open reel.

• **ENGLEWOOD (Area Code 201)**
 National Communication Arts Inc., 24 W. Sheffield Ave. Zip. 07631. Tel 781-3000 Pres.: Alexander Magocsi Jr.; Sales Mgr.: Joan Irving.

Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel.
Transworld Ent's., see National Communication Arts Inc.

• **FAIRFIELD (Area Code 201)**

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip 07006. Tel: 575-8300. Pres. Darrell D. Scholten, Gen Mgr.: Carl Volpe; VP Sales: Thomas J. Hofbauer.
Configuration: Cartridge & cassette.

• **HACKENSACK (Area Code 201)**

Ampex Music Div., 75 Commerce Rd. Zip 07601. Tel: 489-7400. (Sales office only)
Home office: Chicago, Ill
Configuration: Cartridge, cassette, open reel & video.

• **NORTH BERGEN (Area Code 201)**

Trutone Recs. Inc., 6411 Bergenwood Ave. Zip: 07047. Tel 868-9332. Pres.: Louis Vati; Gen. Mgr.: Carl Rowatti, Sales Mgr.: Adrienne Lyne.
Configuration: Cartridge, cassette & open reel

• **PENNSAUKEN (Area Code 609)**

Cassette Servs. Inc., PO Box H. Zip 08110. Tel 665-3323. Pres.: W.F. Mulcahy; VP Mktg David R. Sykes.
Configuration: Cartridge & cassette

• **RIDGEFIELD PARK (Area Code 201)**

American Tape Corp., 11 Teanack Rd. Zip 07660. Tel 641-5202. Pres.: Donald H. Gabor; Gen. Mgr.: J.M. Grieco, Sales Mgr.: George Kurtz.
Configuration: Cartridge, cassette & open reel.

• **ROCKAWAY (Area Code 201)**

Project Eight Inc., 114 Beach St. Zip: 07866. Tel: 627-1700. Pres.: Gene Liposki; Exec. VP Don MacClean.
Configuration: Cartridge & cassette.

• **SCOTCH PLAINS (Area Code 201)**

H M R Prod's Inc., 574 West Court Zip 07076. Tel 889-1767. Pres. Lillian M. Randel; Gen. & Sales Mgr Harry M. Randel.
Configuration: Cassette

• **WEST CALDWELL (Area Code 201)**

National Tape Serv. Inc. (div. of RKO General Inc.), 3 Fairfield Crescent. Zip: 07006. Tel 575-8484. Pres. Hugh Wallace; Mfg. Mgr.: Pete Crowe, Sales Mgr.: Lee Gray. (Also see RKO Sound Studios, New York, N.Y.)
Configuration: Cassette & open reel.

NEW MEXICO

• **ALBUQUERQUE (Area Code 505)**

Audio Specialties Co., 3530-D Pan American Fwy. NE. Zip 87107. Tel 345-2121. Pres., Gen. & Sales Mgr John G. Ralston.
Configuration: Cartridge & quadrasonic 8-tr.
H I M Inc., PO Box 9113 Zip: 87119. Tel 266-7729 Pres H.D. Newman.
Configuration: Cartridge.

NEW YORK

• **FARMINGDALE, L.I. (Area Code 516)**

Carrollway Tape Dupl'n Inc., 27 Heisser Court Zip 11746 Tel: 420-9444. Pres.: Frank J Carroll; Gen. Mgr C Garbarino; Sales Mgr.: George P. Scott.
Configuration: Cartridge, cassette, open reel & quadrasonic open reel

• **HAUPPAUGE, L.I. (Area Code 516)**

Allison Audio Prods. Inc., 1290 Motor Pkwy. Zip 11787 Tel 234-2010. Pres.: Louis Ligator; VP Abe Chayot, Gen. Mgr. Rainer Zoofy
Configuration: Cartridge & cassette. (SEE ADVERTISEMENT)

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Shelley Prods. Ltd., 220 Broadway Zip 11746 Tel. 423-7090. Pres. & Gen. Mgr.: C.F. Galehouse, Sales Mgr Mack Wolfson.
Configuration: Cassette.

• **MASSENA (Area Code 315)**

Michele Audio Corp., Andrew Street Rd. Zip. 13662. Tel 769-2448. Pres.: Ginette Cormier, Sales Mgr.: Bob Blackburn
Configuration: Cartridge, quadrasonic 8-tr. Cassette (SEE ADVERTISEMENT)

• **MOUNT VERNON (Area Code 914)**

Creative Disc Inc., 711 S. Fulton Ave. Zip 10550. Tel 699-3993. Pres.: Carl Feurstein; Gen. Mgr. August H. Jones; Sales Mgr.: Joseph Perra

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

Broadcasting Foundation of America, 52 Vanderbilt Ave. Zip 10017. Tel: 684-2505. Pres.: Seymour N. Siegel; VP & Exec. Dir.: Howard L. Kany; Sales Mgr.: Catherine Probst.
Configuration: Open reel.
Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel: 937-3344. Pres.: Carl Lustig; Gen. Mgr.: Matt Polakoff; Sales Mgr.: John Moriarty.
Configuration: Cartridge, cassette & video.
Columbia Rec. Prod'ns, 49 E. 52 St. Zip: 10022. Tel 765-

4321. VP Tom Van Gessel. (Sales office only)
Configuration: Cartridge, quadrasonic 8-tr. cassette & open reel.

Cue Rec'gs Inc., 1156 Ave. of the Americas Zip 10036. Tel 757-3641. Pres.: Mel Kaiser, Gen. Mgr Bernard Rubinstein; Sales Mgr.: Louis Maltese.

Custom Sound Prod'ns, 119 Bank St. Zip: 10014. Tel 691-8754. Pres. & Gen. Mgr.: R. S. Mintz; Sales Mgr. Michele Barker.

Configuration: Cassette & open reel
Delta Rec'g Corp., 1564 Broadway. Zip 10036 Tel 757-6720. Pres.: Bernard Zimney; Gen. & Sales Mgr Joseph Garafalo.

Direct Rec'gs Inc., 18 E. 50 St. Zip 10022 Tel 759-7979 Pres. & Gen. Mgr.: Norman Levin.

Fleetwood Mktg. Group, 120 E. 56 St. Zip 10022. Tel: 688-7979. Sales Mgr. Glen Wesen
Home office: Boston, Mass., Fleetwood Rec'g Co. Inc

Configuration: Cartridge & cassette.
Infodex Cassette Corp., 60 E. 42 St., Rm 961 Zip: 10017 Tel 986-2051. Mktg. Mgr.: John W Berry; Reg'l Sales Mgr. Albert R. Santoro.

Home office: Waterbury, Conn
Configuration: Cartridge & cassette
Mic-Tone Printing Corp., 1637 Utica Ave., Brooklyn 11234 Tel: 253-9696. Pres. Jay Chernow; Gen. & Sales Mgr. Richard Chernow.

Configuration: Cartridge & cassette.
Mirex Tape Corp., 630 Ninth Ave Zip 10036 Tel 757-5600. Pres. Richard T Favara; Gen. & Sales Mgr Al Seltzer.

Configuration: Cartridge & cassette.
National Mustime Corp., 8 W 40 St. Zip 10018. Tel 594-8460. Pres.: Boris Zlatch; VP: Joseph N Zitz.

Configuration: Cassette & open reel.
R C A Recs., 110 W. 44 St. Zip: 10036 Tel 598-5900. (Sales office only)

R K O Sound Studios (div. of RKO General Inc.), 1440 Broadway Zip: 10018. Tel: 764-6603. Gen. Mgr. Hugh Wallace; Sales Mgr.: Lee Gray. (Sales office only—see National Tape Serv. Inc., West Caldwell, N.J.)

Configuration: Cassette & open reel.
Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg Co Inc.), 2 Pennsylvania Plaza, Suite 1500 Zip 10001. Tel 868-3115. Sales Mgr.: Robert Freifeld.

Home office: Camden, N.J.
Configuration: Cartridge, cassette & open reel
Richmond Rec'g Corp., 75 Rockefeller Plaza Zip: 10020 Tel 483-6370. Pres. H.W. Hainick, Gen. Mgr. Phil Raifazen. (Sales office only)

Simtek Communications Inc., 2061 Broadway Zip 10023 Tel 595-7126. Pres.: D. Richard Kraus, Sales Mgr M Rollini.

Configuration: Cartridge, cassette & open reel. (SEE ADVERTISEMENT)
Viewlex-A&B Dupl'rs, 635 W. 55 St. Zip 10019 Tel 586-2780. Pres.: Al Weintraub; Gen. Mgr. Bill Nightingale.

Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel.

• **NORTH BELLMORE, L.I. (Area Code 516)**

Telephone Dynamics Corp., 2473 Jerusalem Ave., Zip 11710. Tel: 221-9870. Pres.: Leonard Young.
Configuration: Cassette.

• **PORT CHESTER (Area Code 914)**

Associated Audio Servs. Inc., 14 Willett Ave Zip 10573 Tel 937-5129. Pres.: Robert L. Piselli, VP & Gen. Mgr Allan C Johnson.
Configuration: Cartridge & cassette.

• **RYE (Area Code 914)**

Preferred Sounds Inc., Nursery Ln. Zip 10580 Tel 967-7701. Pres. Donald C. Fowle, Gen. Mgr John Lanni, Sales Mgr. Edwin Lesson.
Configuration: Cartridge, cassette & open reel

• **UTICA (Area Code 315)**

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St Zip 13501. Tel: 735-6187. Pres.: Michael Cristalli; Gen. & Sales Mgr.: Stanley Markowski
Configuration: Cartridge, cassette & open reel

• **UTICA (Area Code 315)**

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St Zip 13501. Tel: 735-6187. Pres.: Michael Cristalli; Gen. & Sales Mgr.: Stanley Markowski
Configuration: Cartridge, cassette & open reel

NORTH CAROLINA

• **CHARLOTTE (Area Code 704)**

Arthur Smith Studios, PO Box 17551, 5457 Old Monroe Rd, Zip 28211. Tel: 536-0424. Pres. Arthur Smith; Bus. Mgr.: Vince Miller.

OHIO

• **CINCINNATI (Area Code 513)**

Artist's Rec'g Co., 320 Mill St. Zip: 45215. Tel 761-0011. Gen. Mgr.: Carrol Rawlings; Sales Mgr. Dave Rolfe.
Configuration: Cassette.

Audiocraft Rec'g Co., 915 W. Eighth St. Zip 45203. Tel. 241-4304. Pres.: Earl T. Herzog; Gen. Mgr. Earl T. Herzog Jr.

Configuration: Cartridge, cassette & open reel
Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres.: Shad O'Shea; Gen. Mgr.: Howard Lovdal; Sales Mgr.: Ed Schmidt

Configuration: Cartridge 4-tr., cassette, open reel & quadrasonic.
Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr. Bob Bowery; Sales Mgr.: Sally Smith.

Configuration: Cartridge & cassette.

• **CLEVELAND METROPOLITAN AREA (Area Code 216)**

Alcon Rec'g Studios Inc., 4435 Mayfield Rd Zip 44121. Tel. 291-1616. Pres. Robert J. Nowac, Gen. Mgr Alan M. Peabody; Sales Mgr.: Stuart G. Scott.

Configuration: Cartridge, cassette & open reel.
Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip. 44105 Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie.

Configuration: Open reel.
Qualitates Inc., Penthouse East, Terminal Tower, Zip 44113 Tel: 241-0900. Pres.: C.K. Patrick; Gen. & Sales Mgr.: Robert Conrad.

Configuration: Open reel

• **COLUMBUS (Area Code 614)**

Mus-I-Col Inc., 780 Oakland Park Ave Zip 43224. Tel: 267-3133. Pres.: Boyd P. Niederlander, Gen. Mgr.: John W. Hull.

Configuration: Cartridge, cassette & open reel

OKLAHOMA

• **OKLAHOMA CITY (Area Code 405)**

Arco Rec. & Tapes Ltd., 2244 NW 39 St Zip 73112 Tel: 943-8437 Pres Charles B Myers; Gen. Mgr.: Tom Hartman.

Configuration: Cartridge
C A M Recs. & Tapes, PO Box 60446. Zip 73106. Tel 528-2284. Pres. Bob Parker.

Quad Ent's. Inc., 1 NE Seventh St Zip 73102 Tel. 236-5946. Pres. & Gen. Mgr.: Mickey Sherman; Sales Mgr.: Joey Nichols

Configuration: Cartridge, quadrasonic 8-tr. & cassette.

• **TULSA (Area Code 918)**

International Teaching Panels (div. of Educational Development Corp.), 4235 S. Memorial Zip 74145. Tel 622-5288. Audio Mgr. Sonny Gray

Configuration: Cassette & open reel

PENNSYLVANIA

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Air-Tone Sound & Rec'g Co., 2330 Market St. Zip: 19103 Tel 563-8388 Pres Eugene Hessel, Gen. & Sales Mgr James Craig.

Configuration: Cartridge, cassette & open reel.
Diskmakers Inc., 925 N Third St. Zip 19123. Tel: 627-2277 Pres. Morris Ballen; VP. Larry Ballen.

Configuration: Cartridge & cassette (SEE ADVERTISEMENT)

• **PITTSBURGH (Area Code 412)**

Audio Innovators Inc., 216 Blvd. of the Allies. Zip 15222. Tel. 391-6220. Pres. Norman J. Cleary

Configuration: Cassette & open reel
W R S Rec'g Studio, 210 Temple St. Zip 15213. Tel 683-6300. Pres Jack Napor. Mktg Mgr. Martin Berger.

• **RADNOR (Area Code 215)**

Audio Visual Communications Inc., PO Box 85 Zip 19087. Tel: 825-1813. Pres. J.L.C. Ulrich Jr., Gen. Mgr. John L. Butterworth, Sales Mgr. John W. Ballantyne.

Configuration: Cassette & open reel.

• **YORK (Area Code 717)**

Dee-Bee Rec'g Serv., S. Camp St., Windsor 17366. Tel 244-5411 Pres. Stan Deppen Jr., Gen. Mgr. Pat Deppen; Sales Mgr. Greg Utterback.

Configuration: Cartridge, cassette & open reel.

• **FAYETTEVILLE (Area Code 615)**

A A A Rec'g (sub. of Kim-Pat Ent's.), see Kim-Pat Ent's. Kim-Pat Ent's., 301 S. Main. Zip 37334 Tel 433-1683. Pres.: Bill Trigg.

Configuration: Cartridge 4-tr. & 8-tr. & open reel.

• **MEMPHIS (Area Code 901)**

Plastic Prods. Co., 1746 Chelsea Ave. Zip. 38108. Tel 276-7160. Pres.: R.E. Williams; Gen. Mgr. Ed Roberson.

• **NASHVILLE (Area Code 615)**

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip. 37203. Tel. 259-2560. Account Exec. Jerry Parkins. (Sales office only)

Configuration: Cartridge, quadrasonic 8-tr., cassette & open reel.
Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-7811. Pres.: Jim Maxwell.

Configuration: Cassette & open reel.
Nashville Int'l Corp., 1006 17 Ave. S. Zip. 37212 Tel: 254-1049. Pres.: Reggie M. Churchill

Nashville Quality Dupl'g Inc., 220 Boscobel. Zip: 37213. Tel: 255-8671. Gen. Mgr.: Steve Kountzman.
Configuration: Cartridge & cassette.
R C A Recs., 806 17 Ave. S. Zip: 37203. Tel. 244-9880. (Sales office only)

(Continued on page 220)

supplies

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ENVELOPE & MAILER MANUFACTURERS

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Alabama Paper Stock Co., 1428 Temple Ave. Zip 35555. Tel: 932-6722. Owner & Pres. Joe T. Couch

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- **PHOENIX (Area Code 602)**
Wakefield Mfg. Inc., 1745 W. Linden St. Zip. 85007 Tel: 252-5644. Pres.: Sidney J. Wakefield; Exec. VP & Gen. & Sales Mgr.: Richard A. Wakefield.

CALIFORNIA

- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**
Bert-Co Ents., 1855 Glendale Blvd. Zip 90026. Tel 665-5137. Pres.: Berton P. Couturier; VP Mktg. William J. McMullen; VP & Gen. Mgr. Robert L. Couturier; Sales Mgr. Lewis M. Cooper
Container-Kraft Inc., 8321 DeCels Pl., Sepulveda 91343. Tel: 893-9721. Pres.: Arthur Garson; VP: Russell Garson; Sales Mgr.: Harry Krigsman.
Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres. David W. Berkus; Sales Mgr.: Ellis Fertig.
Gilmore Envelope Corp., 4540 Worth St. Zip 90063 Tel 268-3401. Pres.: Howard N. Gilmore; VP & Gen. & Sales Mgr.: Sam Mattioli.
Kalny Mdsq., 4800 S. Santa Fe Ave. Zip: 90058. Tel 583-8974.
Home office: Great Neck, L.I., N.Y.
Kiderian Recs. Prod'ns Corp., 2612 Manhatts, Montrose 91020. Tel: 249-4844. Sales Mgr.: Alan Vavrin.
Home office: Chicago, Ill.
Modern Album of California Inc., 3104 Vanowen St., Burbank 91504. Tel: 849-5763, 845-7655 Gen. Mgr.: Rollie Froehlig.
Queens Envelope of California, 2838 E Pico Blvd. Zip. 90023. Tel 264-1101. Gen. Mgr.: Joseph Infuso
Home office: New York, N.Y., Queens Lithographing Corp.
• **SAN DIEGO (Area Code 714)**
Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach 92660. Tel: 644-6857. Pres.: George A. Martinez; Gen. Mgr.: Artyv T. Tisdall; Sales Mgr.: Paul Burns.

DISTRICT OF COLUMBIA

- **WASHINGTON (Area Code 202)**
Sounds Reasonable Inc., 2000 P St. NW. Zip 20036. Tel 833-1976. Pres. Edmund S. Barnett Jr., Gen. Mgr. Margit Horn; Sales Mgr. Richard Krusel.

ILLINOIS

- **CHICAGO METROPOLITAN AREA (Area Code 312)**
Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Tel: 583-2818. Owner Joseph Halperin
M. M. Cole Publ'g Co., 251 E. Grand Zip 60611 Tel: 527-2160. Pres. Shepard Stern.
Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip 60630 Tel 545-0861. Pres. Raymond Peck, Gen. Mgr. George Beck, Sales Mgr. Alan Vavrin
Branch: Montrose (Los Angeles Metropolitan Area), Calif

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- **INDIANAPOLIS (Area Code 317)**
Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip 46260 Tel. 251-3918. Pres. & Gen. Mgr. Robert F. Bowers. Sales Mgr.: Don G. Stidham.

IOWA

- **CARLISLE (Area Code 515)**
Kajac Rec. Corp., 155 First St. Zip 50047. Tel: 989-0794. Pres. Harold L. Luick; Gen. Mgr. Thomas E. Reeves.

MASSACHUSETTS

- **LAWRENCE (Area Code 617)**
N E R T of New England, Sales Mgr. Commander Penguin; see PBN Survey/NERT of New England
P B N Survey/NERT of New England, PO Box 268, 31 Hobson St. Zip: 01842. Tel. 686-4293 Pres. Jerry P. Marcus. Gen. Mgr. Melvin L. Marcus. Sales Mgr.: Jennie Marcus.

MICHIGAN

- **DEARBORN (Area Code 313)**
New Directions Inc., 5539 Schaefer. Zip: 48126. Tel: 584-1770 Pres.: Jack Wolak. Gen. Mgr. Ziggy Kopacz; Sales Mgr. Kenneth Pytlak

MISSOURI

- **ST. LOUIS AREA (Area Code 314)**
K B K Custom Recs., 1147 Villaview, Manchester 63011. Tel: 225-5661/3634. Pres. Kent Kesterson; Gen. Mgr. Jim Lake; Sales Mgr. Marilyn Kesterson

NEVADA

- **CARSON CITY (Area Code 702)**
Gopher Prods. Corp., PO Box 1812. Zip 89701. Tel 882-9333. Pres. & Gen. Mgr. Warren Perkins.

NEW YORK

- **GREAT NECK, L.I. (Area Code 516)**
Kalny Mdsq., Community Dr. Zip. 11022 Tel. 487-0200 Branch: Los Angeles, Calif.
• **HAUPPAUGE, L.I. (Area Code 516)**
Disc Printing Corp., 915 Motor Pkwy. Zip 11787 Tel. 234-1400. Pres. George N. Fishman; VP & Gen. Mgr. Frank D. Martino.
• **HICKSVILLE, L.I. (Area Code 516)**
Andrews-Nunnery Envelope & Paper Corp (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip. 11802. Tel 931-6500. Pres. Stuart M. Andrews Jr.; Sales Mgr.: John Muller.

NEW YORK METROPOLITAN AREA (Area Code 212)

- Barcone Assocs. Inc., 29 E. 37 St. Zip 10016. Tel 779-3566. Sales & Serv.: J. Friedman.
Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres. & Sales Mgr. William Brown, Gen. Mgr.: Bob Sokolow (SEE ADVERTISEMENT)
Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip. 10011 Tel: 929-2410 Pres.: Alexander Pollack; Sales Mgr. Albert Pollack
Passantino Printing Co. Inc., 311 W. 43 St. Zip 10036. Tel: 586-1540 Pres., Gen. & Sales Mgr.: Charles V. Passantino.
Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres. Jack Hecht; VP Eric Kaltman; Sales Mgr. Jerry Sanders
Branches: Los Angeles, Calif., Queens Envelope of California
Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills 11375 Tel 544-9800 Pres. Marshall Weingarden.
Tanagraphics Inc., 153 W. 27 St. Zip: 10001 Tel 255-6876. Pres. Fred Goldstein, Gen. Mgr. James Cox, Sales Mgr.: Dan Green.
Edward R. White Inc., 18 E. 41 St. Zip 10017. Tel 687-2167. Pres. & Sales Mgr.: Lawrence Goldstein. (SEE ADVERTISEMENT)

NORTH CAROLINA

- **WILMINGTON (Area Code 919)**
Elvitree Rec'g Co., PO Box 3022, 1306 Castle St. Zip. 28401. Tel 763-9649, 799-5063. Pres.: John Lewis Jones; Gen. Mgr.: James L. Wheeler; Sales Mgr.: Joseph R. Franks

OHIO

- **TOLEDO (Area Code 419)**
Pioneer Inds., PO Box 4653, Old West End Sta. Zip 43620. Tel: 691-2065. Pres. Lowell P. Amos

TENNESSEE

- **NASHVILLE (Area Code 615)**
Betty Cox Customer Serv., PO Box 723. Zip 37202 Tel: 244-5187, 255-7238, 883-7276. Owners. Betty Cox, Brian Lanier
Sound of Nashville Inc., 160 Second Ave. S. Zip 37201 Tel 244-1124. Pres.: Robert R. Nelson; Gen. Mgr. Gary W. Moore

TEXAS

- **ARLINGTON (Area Code 817)**
Rec-O-Press Inc., 609 N. Great Southwest Pkwy. Zip 76011. Tel 261-4941. Pres. W. I. Spittler; Gen. Mgr.: Charles B. Spittler.

WYOMING

- **CHEYENNE (Area Code 307)**
Rocky Mountain Rec'g, PO Box 82. Zip: B2001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

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Rimrock Rec. Mfg. Co. Zip 72523 Tel 668-3404 Pres. Wayne Roney; Gen. Mgr.: Loys Roney (Jackets only)

CALIFORNIA

• COSTA MESA (Area Code 714)

Audio Dynamic Ent's., 1281 Logan Zip 92626 Tel 549-2271. Pres. Gene Edwards, Gen. & Sales Mgr. Frank Andres (Sleeves only)

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Album Graphics Inc., 530 N. Larchmont Blvd. Zip: 90004 Tel 462-0821. Gen. Mgr. Edward Dwyer; Sales Mgr. Jim Palmer.

Home office: Chicago, Ill

Alco Research & Eng. Inc., 6201 Santa Monica Blvd. Zip. 90038 Tel: 466-1101. Pres. Lester A. Cottrell; Gen. Mgr. Al Levine. Sales Mgrs. Jim Stevenson, Wayne Karson. (Jackets only)

Bert-Co Ent's., 1855 Glendale Blvd. Zip: 90026. Tel. 665-5137 Pres. Berton P. Couturier; VP Mktg.: William J. McMullen; VP & Gen. Mgr. Robert L. Couturier; Sales Mgr. Lewis M. Cooper.

Cadet Recs. Inc./Custom Rec. Mfg., 5810 S. Normandie Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari. Gen. Mgr. James Takeda, Sales Mgr.: Robert Herrington.

Creative Packaging Co., 11704 Wilshire Blvd., Suite 232 Zip 90025. Tel: 478-9891 Sales Mgr.: J.D. Kohn (Sleeves only)

Home office: Indianapolis, Ind.

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel 654-4522. Pres. David W. Berkus; Sales Mgr.: Ellis Fertig.

E M C Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel 463-3282. Gen. Mgr.: Jerome Greenfield; Sales Mgr. Don Ciminelli.

Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel 268-3401. Pres.: Howard N. Gilmore; VP & Gen. & Sales Mgr.: Sam Mattioli. (Sleeves only)

Imperial Pacific Packaging Corp., 1919 E. 51 St. Zip 90058. Tel. 583-1081. Pres. William S. Pine. (Jackets only)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip 90058. Tel. 583-8974.

Home office: Great Neck, L.I., N.Y.

Kiderian Recs. Prod'ns Corp., 2612 Manhatts, Montrose 91020. Tel: 249-4844. Sales Mgr.: Alan Vavrin.

Home office: Chicago, Ill.

Korelich Eng'g & Mfg. Co., 6331 Santa Monica Blvd., Hollywood 90038. Tel: 462-2545. Pres. & Gen. Mgr. Pete Korelich. (Jackets only)

Magnadyne Corp., PO Box 757, Beverly Hills 90213. Tel 278-D1D7. Pres.: Barry L. Caren; Gen. Mgr.: Dave Gurian; Sales Mgr.: Harvey Feeder. (Sleeves only)

Modern Album of California Inc., 3104 Vanowen St., Burbank 91504. Tel: 849-5763, 845-7655. Gen. Mgr. Rollie Froehlig. (Jackets only)

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

Queens Envelope of California, 2838 E. Pico Blvd. Zip 90023. Tel: 264-1101. Gen. Mgr. Joseph Infuso.

Home office: New York, N.Y., Queens Lithographing Corp.

Shorewood Packaging Corp., 1830 Glendale Blvd Zip 90026. Tel. 660-3043. Sales Mgr.: Bob Weiner.

Home office: New York, N.Y.

Viewlex-Monarch Recs., 4852 W. Jefferson Blvd. Zip 90016. Tel: 732-6185. Gen. Mgr. Nate DuRoff; Sales Mgr.: Harry Goldstein. (Jackets only)

Viewlex Packaging West, 5811 S. San Pedro Ave. Zip 90011. Tel: 232-8278. Gen. Mgr.: Art Fink. (Jackets only)

Home office: Hauppauge, N.Y., Viewlex Packaging Inc

• SAN DIEGO (Area Code 714)

Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach 92660. Tel: 644-6857. Pres.: George A. Martinez; Gen. Mgr.: Artyv T. Tisdail; Sales Mgr.: Paul Burns

• SAUGUS (Area Code 805)

Keycor-Century Corp., 26000 Springbrook Rd. Zip: 91350. Los Angeles Tel: (213) 365-3991. Pres.: Dick Keycor; Gen. Mgr.: Bob Lyman; Sales Mgr.: Steve Owen. (Jackets only)

COLORADO

• DENVER (Area Code 303)

Audicom Corp., 995 S. Clermont St. Zip 80222 Tel 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng. David C. Howard. (Jackets only)

Crested Butte Packaging (div. of Crested Butte Recs. Inc.) Cable Bldg., 1201 18 St. Zip: 80202. Tel 534-0127 Gen. Mgr.: J. Carlos Schidlowski; Sales Mgr. Alan P. McGregor. (Jackets only)

CONNECTICUT

• UNION CITY (Area Code 203)

A. C. Hampson Printing Co. Inc., 168 City Hill St. Zip 06070. Tel: 729-2294 Pres.: A.C. Hampson; Gen. Mgr. A. D. Hampson; Sales Mgr. R. C. Lovernig. (Jackets only)

DELAWARE

• WILMINGTON (Area Code 302)

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Pres-Tige Label Corp., 49 South Mall, Zip 11803 Tel 249-2870 VP & Gen Mgr Ernie Menkes

• **ROCKVILLE CENTRE, L.I. (Area Code 516)**

Pratt-Spector Corp., PO Box 28, Zip 11570; 56 Merrick Rd Zip 11571 Tel 764-5061. NYC Tel. (212) 227-0008. VP Stanley Gillman, Gen. Mgr.: Andrew Barr; Sales Mgr Allan Frost. (SEE ADVERTISEMENT)

• **SYOSSET (Area Code 516)**

Bib Accessories (div. of Revox Corp.), 155 Michael Dr Zip 11791 Tel 364-1900. Prod. Mgr. Stan Somers

OHIO

• **CINCINNATI (Area Code 513)**

Artist's Rec'g Co., 320 Mill St. Zip. 45215. Tel 761-0011 Gen Mgr Carrol Rawlings; Sales Mgr Dave Rolfe.
Linear Prods. Inc., 226 E Eighth St Zip 45202 Tel 721-1918 Contact Pat Borders
Home office: New York, N.Y.

O C A Prod'ns Inc., Sales Mgr Pat Nelson, see Queen City Album Inc

Queen City Album Inc., PO Box 25187, 2832 Spring Grove Ave Zip 45225 Tel 681-8400 Pres & Gen Mgr Edward R. Bosken; Sales Mgr Dan Howell. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd Zip 45215 Tel 733-5533 Pres. Carl J Brukhardt, Gen. Mgr Bob Bowers, Sales Mgr Sally Smith

• **CLEVELAND (Area Code 216)**

Boddie Rec Mfg & Rec'g Inc., 12202 Union Ave Zip 44105 Tel 752-3440. Pres. & Gen. Mgr Thomas R Boddie, Sales Mgr Dennis R Boddie

• **COLUMBUS (Area Code 614)**

Graphics of Columbus Inc., 5211 N High St Zip 43214. Tel 846-6126. Pres. R G Kindred.
Mus-I-Cof Inc., 780 Oakland Park Ave Zip 43224 Tel 267-3133 Pres. Boyd P Niederlander, Gen Mgr John W Hull

• **TOLEDO (Area Code 419)**

Pioneer Inds., PO Box 4653, Old West End Sta Zip 43620 Tel 691-2065 Pres Lowell P. Amos

PENNSYLVANIA

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Community Press, 6049 Woodland Ave Zip 19142 Tel. 729-4655 Pres Carmine Terracciano.
Diskmakers Inc., 925 N Third St. Zip 19123 Tel 627-2277 Pres. Morris Ballen; VP Larry Ballen (SEE ADVERTISEMENT)

Fenton Label Co., Coral & Buckius Sts. Zip 19124 Tel 288-2910. Gen. Mgr. Floyd L Tompkins

• **SCRANTON (Area Code 717)**

Keystone Printed Specialties Co. Inc., Label Dept., 327 Pear St. Zip 18505 Tel. 961-3878. Gen Mgr.: David Collins. Sales Mgr F. Barilla (SEE ADVERTISEMENT)

• **SOUTHAMPTON (Area Code 215)**

Plastic Ents. Corp., Industrial Hwy Zip 18966. Tel: 355-7555. Pres. Joe Stewart; Gen. Mgr William Berger

TENNESSEE

• **MORRISTOWN (Area Code 615)**

Album Co. of America, PO Box 374 Zip 37814. Tel 581-3486 Pres Hal R McGaha.

• **NASHVILLE (Area Code 615)**

Albums 'N Things, PO Box 11746. Zip 37211. Tel 833-7658. Owner: Ricci Koger
Betty Cox Customer Serv., PO Box 723 Zip 37202. Tel: 244-5187, 255-7238, 883-7276 Owners Betty Cox, Brian Larimer
Quaddes Corp., 519 Fourth Ave. S. Zip 37203 Tel 254-9426. Pres C E. Shates
Sound of Nashville Inc., 160 Second Ave. S Zip 37201 Tel 244-1124 Pres. Robert R. Nelson, Gen. Mgr. Gary W Moore.

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- **ARLINGTON (Area Code 817)**
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- **HOUSTON (Area Code 713)**
M & M Rec. Prod'n Co., 5828 Parkersburg Zip. 77036 Tel 782-0129 Owner O.C. Mondis Jr
- **WACO (Area Code 817)**
S M I Electronics Inc., 920 N. Valley Mills Zip 76710 Tel 776-1230 Pres. Curt Adams, Sales Mgr. Charlie Coffee

VIRGINIA

- **NORFOLK (Area Code 804)**
Tarzac Custom Rec'gs, 638 Muskogee Ave. Zip 23509 Tel 853-2304 Pres., Gen. & Sales Mgr. Ronald C. Wagnier

WISCONSIN

- **ELKHART LAKE (Area Code 414)**
Sohn Mfg. Inc., 54 West St. Zip 53020 Tel 876-3361 Pres. W.J. Beaudry

WYOMING

- **CHEYENNE (Area Code 307)**
Rocky Mountain Rec'g., PO Box 82 Zip 82001 Tel 638-8733 Owner & Gen. Mgr. Ray Alexander

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- **SOUTH FAYETTE (Area Code 205)**
Alabama Paper Stock Co., 1428 Temple Ave. Zip 35555 Tel 932-6722. Owner & Pres. Joe T. Couch

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- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**
Container-Kraft Inc., 8321 DeCielis Pl., Sepulveda 91343 Tel 893-9721. Pres. Arthur Garson, VP Russell Garson; Sales Mgr.: Harry Kringsman
Kalny Mdsq., 4800 S. Santa Fe Ave. Zip 90058 Tel 583-8974.
Home office: Great Neck, L.I., N.Y.

COLORADO

- **DENVER (Area Code 303)**
Audicom Corp., 995 S. Clermont St. Zip: 80222 Tel 757-3377 Pres. & Gen. Mgr. Jack H. Dunham, Chief Eng. David C. Howard.

ILLINOIS

- **CHICAGO METROPOLITAN AREA (Area Code 312)**
Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076 Tel 583-2818 Owner Joseph Halperin

INDIANA

- **INDIANAPOLIS (Area Code 317)**
Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip 46260 Tel 251-3918. Pres & Gen. Mgr. Robert F. Bowers, Sales Mgr. Don G. Stidham

MINNESOTA

- **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**
Record Exchange, 1000 W. Broadway, Minneapolis 55411 Tel 529-9577 Owner, Pres & Gen. Mgr. William Franklin Sales Mgr. Jeanne Franklin

NEW JERSEY

- **NEWARK (Area Code 201)**
Dynamic Press, see Folkraft Publ'g Co. Inc.

Folkraft Publ'g Co. Inc., 10 Fenwick St. Zip 07114. Tel 243-8700. Pres. J. Shifrin Branch: Dynamic Press, 1159 Broad St. Zip 07114. Tel 622-0025. Gen. Mgr. L. Delle Valle

NEW YORK

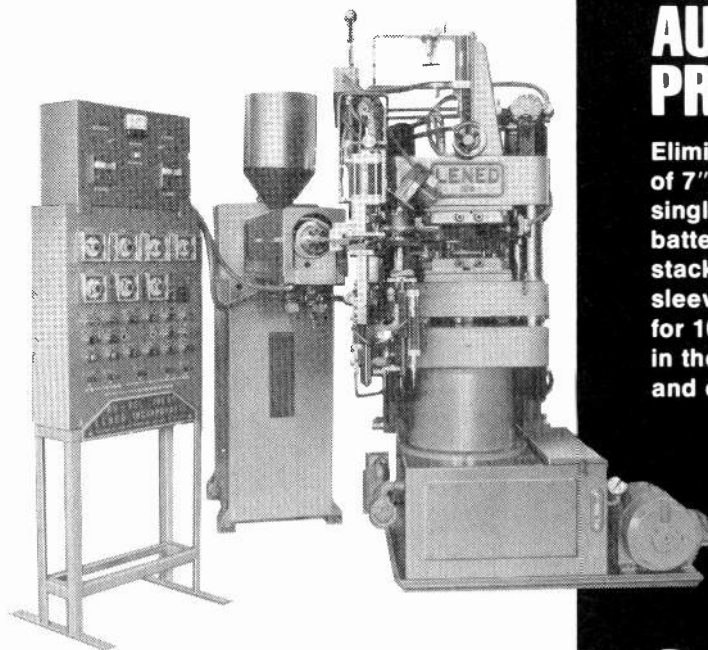
- **GREAT NECK, L.I. (Area Code 516)**
Kalny Mdsq., Community Dr. Zip 11022. Tel. 487-0200 Branch: Los Angeles, Calif
- **HICKSVILLE, L.I. (Area Code 516)**
Andrews-Nunnery Envelope & Paper Corp. (sub of Viewlex Inc.), 74 Alpha Plaza Zip: 11802. Tel 931-6500. Pres. Stuart M. Andrews Jr.; Sales Mgr. John Muller
- **NEW YORK METROPOLITAN AREA (Area Code 212)**
Alpak Supply Corp., 47 W. 34 St. Zip: 10001 Tel 563-1328. Pres. Al Cantor.
B T G Assocs. Inc., 129 W. 22 St. Zip: 10011 Tel 929-8435. Pres. Richard Teich, Gen. Mgr. Barry Berman.
Barcome Assocs. Inc., 29 E. 37 St. Zip 10016 Tel 779-3566 Sales & Serv. J. Friedman
Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel 965-3600. Pres & Sales Mgr. William Brown, Gen. Mgr. Bob Sokolow (SEE ADVERTISEMENT)
Marvell Pharmacal & Packaging Co., see BTG Assocs. Inc.

OHIO

- **COLUMBUS (Area Code 614)**
Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224 Tel 267-3133 Pres.: B.P. Niederlander, Gen. Mgr. J.W. Hull, Sales Mgr. Boyd Niederlander

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Alco Research & Eng. Inc., 6201 Santa Monica Blvd., Los Angeles, Calif 90038 Tel (213) 466-1101 Pres. Lester A. Cottrell, Gen. Mgr. Al Levine, Sales Mgrs. Jim Stevenson, Wayne Karson
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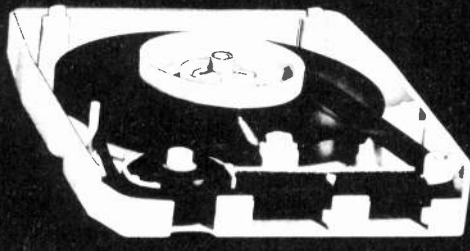
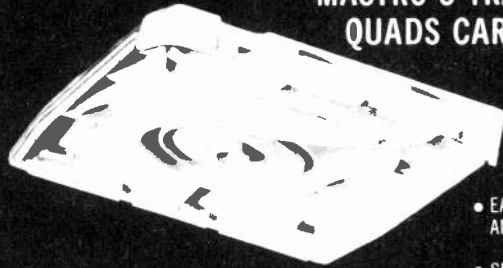


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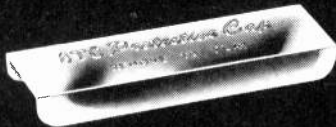
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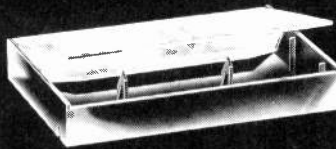


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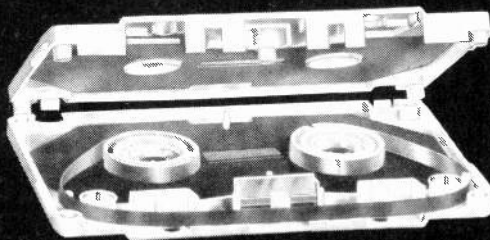
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Aragon (div. of Certain-Teed Machine Corp.), Raritan Center Bldg 409, Edison, N.J. 08817 Tel (201) 225-2262 Pres. Dr. Peter Heimayr, Gen. Mgr. A.L. Fitch, Sales Mgr. D. Billig
Chief product: Plastic extruders

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019 Tel. (212) 582-4870 Pres. Milton B. Gelfand; VP Timothy A. Cole
Int'l branch: France
Chief product: Presses, plating systems
Brand name: Hamilton Mfg. Audio Matrix (SEE ADVERTISEMENT)

Audio Matrix Inc., 915 Westchester Ave. Bronx, N.Y. 10459 Tel (212) 589-3500 Pres. Milton B. Gelfand Gen. Mgr. H. Lindenberg Sales Mgr. J. Filkins
Chief product: Automatic & manual presses plating equip
Brand names: Audiomatic, Hamilton

Container-Kraft Inc., 8321 DeCielis Pl., Sepulveda, Calif. 91343 Tel (213) 893-9721 Pres. Arthur Garson, VP Russell Garson, Sales Mgr. Harry Kringsman
Chief product: Shrink film packaging machinery

Finebit Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038 Tel (213) 466-9511 Pres. Alwin P. Schmid, VP Joseph Bouzaglou, Export Mgr. Manuel E. Munoz
Chief product: Record presses & molds flash trimmers extruders high speed electrical plating equip shrink wrapping machines (SEE ADVERTISEMENT)

Hamilton Mfg. (div. of Valley Metallurgical Processing Co. Inc.), 510 First Ave., West Haven Conn. 06516 Tel (203) 933-1625 Pres. Stanley Roczynski Gen. Mgr. Chester Roczynski, Sales Mgr. Joseph Roczynski
Chief product: Moulds, presses, automation & accessory equip

Johnson Machine & Tool Co., 1722 W. 134 St. Gardena, Calif. 90249 Tel (213) 321-3432 Pres. A.M. Johnson, Gen. Mgr. Fred E. Pauls, Sales Mgr. A. Grush
Product: Presses, dies & related equip

Lened Int'l Corp., 489 Henry St., Elizabeth, N.J. 07201 Tel (201) 354-5205 Pres. Joseph Flusfeder
Chief product: Automatic, semi-automatic & manual extruders, hydraulic systems, jacket making equip & rec packaging equip
Brand name: Lened Inc. (SEE ADVERTISEMENT)

M. Latter Mfg. & Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019 Tel (213) 933-7646 Owner Mel Latter
Chief product: Shrink packaging equip

Magnadyne Corp., PO Box 757, Beverly Hills, Calif. 90213 Tel (213) 278-0107 Pres. Barry L. Caren, Gen. Mgr. Dave Gurian, Sales Mgr. Harvey Feeder
Chief product: Shrink packaging equip

Maple Clamp Corp. (formerly Eckstein Prods.), 1278 Underwood Ave., San Francisco, Calif. 94124 Tel (415) 822-8855 Pres. Paul Joulsohn
Chief product: Trimmers

Musical Prods. Inc., 521 W. 26 St., Chicago, Ill. 60616 Tel (312) 225-9117 Pres. Vincent Sosa
Chief product: Plating equip.

Research Craft Corp. (div. of United Artists Rec. Inc.), 1011 N. Fuller Ave., Los Angeles, Calif. 90046 Tel (213) 876-3440 Gen. Mgr. C.F. Donnelly
Chief product: Extruder compounding

Rite Rec. Prods. Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215 Tel (513) 733-5533 Pres. Carl J. Burkhardt Gen. Mgr. Bob Bowery Sales Mgr. Sally Smith
Chief product: Vinyl salvage equip, custom rec punch-out machinery

Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012 Tel (201) 473-6100 Pres. W.B. Bronander Jr., Customer Serv. Dept. Mgr. Irene M. Menner
Chief product: Packaging machinery for wrapping, cartoning, labeling & shrinking (SEE ADVERTISEMENT)

Schiff Machine Co., 28 E. Hanover Ave., Morris Plains, N.J. 07950 Tel (201) 539-5100 Pres. Israel Schiff
Chief product: Record label cutting machines

Sohn Mfg. Inc., 54 West St., Elkhart Lake, Wis. 53020 Tel (414) 876-3361 Pres. W.J. Beaudry
Chief product: Flexographic label printing & die cutting equip

Standard Paper Box Machine Co. Inc., 476 Broome St., New York, N.Y. 10013 Tel. (212) 925-9818 Pres. & Sales Mgr. Paul Adams
Chief product: Record sleeve mfg. machinery

Stevenson Packaging Equip. Co. Inc., 20434 Corisco, Chatsworth, Calif. 91311 Tel (213) 998-1512 Pres. Joseph Goldstein, Sales Mgr. Steven Goldstein
Chief product: Shrink film packaging equip.

Worldex Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038 Tel (213) 466-3324 Pres. Louis R. Baptista; Gen. Mgr. Claudio Jara
Chief product: Record presses, dies, edging & centering machines, electroplating plants.

TAPE, RAW & BLANK LOADED, MANUFACTURERS

The following companies are assumed to manufacture both raw & blank loaded tape unless otherwise indicated.

A.D.E., see Audio Dynamic Ent.
A.T. & T. Tape Dupl'g Co., 717 N. Highland Ave., Hollywood, Calif. 90038 Tel (213) 933-5701. Pres.: Ted Gardner, VP & Sales Mgr. Jay Van Horn; Gen. Mgr. David Ferguson (Blank only)
Configuration: Cassette.
A/V Paragon, see Universal Tape Corp.

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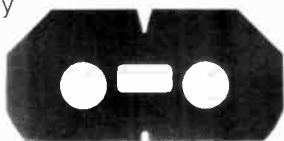


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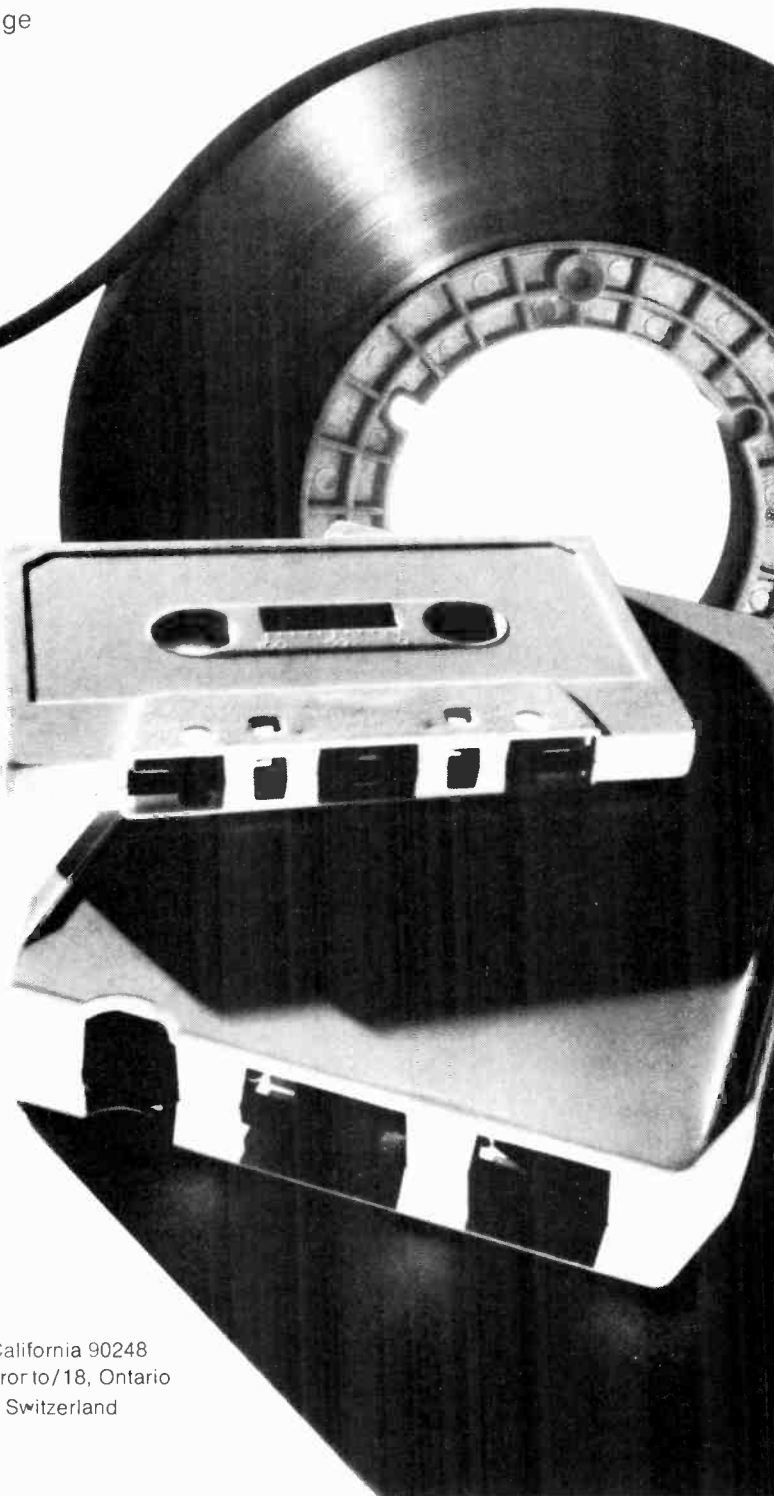
production techniques. Years of professional experience. That's why we say, whatever your needs, talk to the people who have all the right answers.

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UNITED STATES: 14600 S. Broadway, Gardena, California 90248
CANADA: 800 Islington Ave. South, Station U, Toronto/18, Ontario
EUROPE: 24 Avenue de Champel, 1206 Geneva, Switzerland



A-V Tape Sales Corp., PO Box 1082, 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 589-7000. Pres. Arthur F. Etro, Nat'l Sales Mgr., Vincent J. Carabelle.
Configuration: Cassette
Brand name: AVTape

Accurate Sound Co., 114 Fifth Ave., Redwood City, Calif. 94063. Tel: (415) 365-2843. Pres. Ronald M. Newdell. (Blank only)

Adell Int'l Inc., 43700 Adell Blvd., Novi, Mich. 48050. Tel: (313) 349-6300. (Blank only)
Configuration: Cartridge & cassette
Brand name: Krometone

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres. & Gen. Mgr. H.E. Kloss; Prod. Mgr. Andrew G. Pettie; Sales Mgr. Frank Reed. (Blank only)
Configuration: Cassette.

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100 (Raw only)
Brand name: Low Noise, Super High Dynamic.

Allison Audio Prods. Inc., 1290 Motor Pkwy., Hauppauge, N.Y. 11787. Tel: (516) 234-2010. Pres. Louis Ligator, VP: Abe Chayet, Gen. Mgr. Rainer Zopf. (Blank only)
Configuration: Cartridge & cassette. (SEE ADVERTISEMENT)

American Sound Corp., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres. Frank S. Day; VP & Gen. Mgr. Paul M. Hayes, Sales Mgr. M. Day. (Blank only)
Configuration: Cartridge & cassette

Amertape Corp., see Audio Sonic Corp.

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887. VP & Gen. Mgr. John L. Porter; Mktg. Mgr. Paul J. Weber; Nat'l Sales Mgr., Bruce McGilway. (Blank only)
Configuration: Cartridge, cassette, open reel & video.

Ampro Haiti Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 683-7786. Cable, TAPEX-RON, Telex: 425233. Gen. Mgr. Manuel Kopelman. Home office: Haiti.
Configuration: Blank—cartridge & cassette.
Brand name: Blank—Mod, Omega; raw—Omega. (SEE ADVERTISEMENT)

Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres. & Sales Mgr.: Anthony A. Maniere, Gen. Mgr. John A. Putnam. (Blank only)
Configuration: Cartridge.

Brand name: Andol, Prestige.

Athena Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 471-8044. Pres. & Sales Mgr. Charles Beres Jr. (Blank only)
Configuration: Cassette

Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Gen. Mgr. John S. Maloney. (Blank only)
Configuration: Cartridge & endless loop cassette.

Audiocraft Rec'g Co., 915 W. Eighth St., Cincinnati, Ohio 45203. Tel: (513) 241-4304. Pres.: Earl T. Herzog;

Gen. Mgr.: Earl T. Herzog Jr. (Blank only)

Audio Dimension, see Unitate Corp.

Audio Dynamic Ent's., 1281 Logan, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards, Gen. & Sales Mgr., Frank Andres. (Raw only)
Configuration: Cartridge, cassette & open reel
Brand name: ADE

Audiodyne Co., PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520. Pres. Louis R. Chiaramonte. (Blank only)
Configuration: Cartridge 4-tr. & 8-tr. & cassette.

Audiolux, see Cook Consultants Inc.

Audio Magnetics Corp., 14600 S. Broadway Gardena, Calif. 90248. Tel: (213) 532-2950. Chm. & Chief Exec.: Jack Kane.
Branches: Irvine, Calif., 2602 Michelson Dr. Zip: 92664. Tel: (714) 833-0020—Indianapolis, Ind., 6800 E. 30 St. Tel: (317) 546-4991—New York, N.Y., 2 Penn Plaza Zip 10001. Tel: (212) 594-9400
Int'l branches: Canada, Mexico, Portugal, Switzerland.
Configuration: Blank—cartridge, cassette, open reel & video.
Brand name: Raw & blank—Audio Magnetics, Tracs. (SEE ADVERTISEMENT)

Audio Sonic Corp., 807 Memorial Dr., Asbury Park, N.J. 07712. Tel: (201) 988-7771. Pres.: Ike Cabasso; Gen. Mgr.: Ralph Kraiem, Sales Mgr.: Michael Haddad. (Blank only)
Configuration: Cartridge, cassette & open reel.
Brand name: Amertape, Stereo Sound.

Audiotope, see Capitol Magnetics

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501, Washington, D.C. 20028. Tel: (301) 568-5836. Pres. Edward P. Helvey; VP & Gen. Mgr. John Caughman; Sales Mgr.: Dudley Carpenter. (Blank only)
Brand name: AVCon.

Audio Visual Communications Inc., PO Box 85, Radnor, Pa. 19087. Tel: (215) 825-1813. Pres. J. L. C. Ulrich Jr.; Gen. Mgr.: John L. Butterworth; Sales Mgr.: John W. Ballantyne. (Blank only)
Configuration: Cassette & endless loop cartridge

AudioVox Corp., 150 Marcus Blvd., Hauppauge, N.Y. 11787. Tel: (516) 231-7750. Pres.: John J. Shalam; Gen. Mgr.: Martin Novick. (Blank only)
Configuration: Cartridge & cassette
Brand name: Dynasound.

AVCon, see Audio-Video Concepts Inc.

AVTape, see A-V Tape Sales Corp.

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Dr. Werner K. Balz; Mktg. & Sales Dir.: Thomas J. Dempsey; Sales Mgr.: Gerard H. Berberian; Adv. & Promo. Mgr.: Murray D. Kremer.
Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440. Zip: 90006. Tel: (213) 386-7023. Reg'l Mgr.: James S. Walker—Melrose Park, Ill., 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618. Reg'l Mgr.: Edward L. Helron—Clifton, N.J., 460 Colfax Ave. Zip: 07013. Tel: (201) 473-8424. Reg'l Mgr.: Marvin V. Soloff—Dallas, Tex., 2520 Electronic Ln., Suite 801 Zip: 75220. Tel: (214) 358-1494. Reg'l Mgr.: Gary R. Raasch.
Configuration: Raw—cassette & video; blank—cartridge, cassette, open reel & video.

Becht Electronics Corp., 3087 N. California St., Burbank, Calif. 91504. Tel: (213) 846-5826. Pres. Andrew B. Becht; Gen. & Sales Mgr.: Balazs Becht. (Blank only)
Configuration: Cartridge.
Brand name: Exactime.

Brand Five, see Robins Inds. Corp.

Burlington Audio Tapes Inc., 2903 Long Beach Rd., Ocean-side, N.Y. 11572. Tel: (516) 764-3792. Pres. Ruth Schwartz; Gen. & Sales Mgr.: Rudy Schwartz.
Configuration: Raw—cassette, open reel & lube tape; blank—cartridge & cassette.

C B R, see Magnetic Tape Eng'g Corp.

Cadet Recs. Inc./Custom Rec. Mfg., 5810 S. Normandie, Los Angeles, Calif. 90044. Tel: (213) 753-5126. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Robert Herrington; Magnetic & Dupl'g Div. Mgr.: Donald Macmillan. (Blank only)
Configuration: Cartridge.

Capitol Magnetic Prods. (a div. of Capitol Recs. Inc.), 1750 N. Vine, Hollywood, Calif. 90028. Tel: (213) 462-6252. Pres.: A.P. Cunha; VP Mktg.: W. Dawson; Group Prod. Mgr.: J. Ricci. (SEE ADVERTISEMENT)
Configuration: Blank—cartridge, cassette & open reel.
Brand name: Raw—Audiotope, blank—Audiotope, Capitol 1, Capitol 2, the music tape BY CAPITOL.
 Cartrette Inc., 3875 Varsity Dr., Ann Arbor, Mich. 48104.

Tel: (313) 973-0900. Pres. Michael J. Sinko, Sales Mgr.: David B. Earley. (Blank only)
Configuration: Cartridge.

Cassette House, 5988 New Peachtree Rd., Suite 102, Doraville, Ga. 30340. Tel: (404) 458-8649. Pres., Gen. & Sales Mgr.: George Disney. (Blank only)
Configuration: Cartridge & cassette.

Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605. Pres. & Gen. Mgr. Leonard Ripley. (Blank only)
Configuration: Cassette.

Celanese Plastics Co., 550 Broad St., Newark, N.J. 07102. Tel: (201) 877-2300. Pres.: Robert C. Schroeder.
Branch: Greer, S.C., Celanese Plastics Co., Celanar Div., PO Box 828, Hood Rd. Zip: 29651. Tel: (803) 877-8471. Gen. Mgr.: J.J. Sweeney; Sales Mgr.: John H. Sten; Mktg. Mgr. N.R. Hammer.
Product: Celanar polyester film tape base.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres. Ed Gamson, Gen. Mgr.: Ray Allen; Sales Mgr.: Hal Wilde. (Blank & raw)
Configuration: Blank—cartridge & cassette.

Cherokee Album Corp., PO Box 175, Fairmont, Ga. 30139. Tel: (404) 382-2220. Pres.: John Carter, Sales Mgr. Bobby Breazeale. (Blank only)
Configuration: Cartridge, cassette & open reel.
Brand name: Regency.

Columbia Magnetics, 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Sales Mgr. Ted Cohen.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Sales Mgr. Bob Morrison.
Configuration: Raw—cartridge & cassette; blank—cartridge, cassette, open reel, & video.
Brand name: Columbia, Soundcraft.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. Pres.: Jack Horowitz; Sales Mgr.: Ed Passera. (Blank only)
Configuration: Video.

Conrac Corp.—Cramer Div., Mill Rock Rd., Old Saybrook, Conn. 06475. Tel: (203) 388-3574. Gen. Mgr. Francis X. Geissler. (Blank only)
Configuration: Metal cassette.

Cook Consultants Inc., 2512 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 522-0222. Pres. Ray Franklin.
Branch: Orlando, Fla., 1340 W. Central Blvd. Zip 32805. Tel: (305) 841-4430. Sales Mgr.: Duane Roberts. (Blank & raw)
Configuration: Blank—cassette.
Brand name: Audiofax.

Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres. Peter M. Behrendt, VP Sales: Laurin C. Davies; Adv. Mgr.: John S. Romain. (Blank only)
Configuration: Cartridge & cassette

Creative, see Creative Disc Inc.

Creative Communications Inc., PO Box 7780, Waco, Tex. 76710. Tel: (817) 776-1230. Pres.: Curt Adams; Mktg. Dir. Charlie Coffee. (Blank only)

Creative Disc Inc., 711 S. Fulton Ave., Mount Vernon, N.Y. 10550. Tel: (914) 699-3993. Pres.: Carl Feurstein; Gen. Mgr.: August H. Jones; Sales Mgr.: Joseph Perri. (Blank only)
Configuration: Cartridge & Cassette.
Brand name: Creative.

Criterion, see Lafayette Radio Electronics.

Custom Audio Inc., 110 S. River Rd., Des Plaines, Ill. 60016. Tel: (312) 298-6680. Pres.: Paul H. Luttgens; Gen. Mgr. Michael Jaffee. (Blank only)

D A K Inds. Inc., 10845 Vanowen, North Hollywood, Calif. 91605. Tel: (213) 984-1559. Pres. & Sales Mgr. Drew Alan Kaplan; Gen. Mgr. Turman Rushton.
Configuration: Cartridge, cassette & open reel.

D L N, see Meta-Corn Inc.

D R C Corp., 3319 S. 300 West, Salt Lake City, Utah 84115. Tel: (801) 487-3724. Pres. Randal S. Chase. (Blank only)

D S C Inc., 2 Dogwood Dr., Danbury, Conn. 06810. Tel: (203) 744-7299, 748-3231. Pres. & Gen. Mgr. Herman J. Muller; Sales Mgr.: Bruce Gross. (Raw only)
Configuration: Cassette.

Dalsung Ind'l Corp., 1182 Broadway, New York, N.Y. 10001. Tel: (212) 685-5608. Gen. Mgr.: Hongssoon Chun. (Blank only)
Configuration: Cassette.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Sales Mgr.: Larry Hockemeyer. (Blank only)
Configuration: Cartridge, quadrasonic 8-tr. & cassette.

Duo-Tape, see Duotone Co. Inc.

Duotone Co. Inc., 6875 SW 81 St., South Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr. Stephen Nester, Gen. Mgr. Benjamin Rosenberg. (Blank only)
Brand name: Duo-Tape.

E. I. du Pont de Nemours & Co. Inc., Film Dept., Rec'g Systems Div., 10 & Market Sts., Wilmington, Del. 19898. Tel: (302) 774-1000. (Raw only)
Product: Mylar polyester film types AB, PB & T

Duratape, see Mallory Dist. Prods. Co.

Dynasound, see AudioVox Corp.

Dynatrack, see Simtek Communications Inc.

Electronic Homes Co., 24-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Sandler; Pres. Michael Sinan; Gen. Mgr. Harry Baker; Sales Mgr. Elias Smyrna. (Blank only)
Configuration: Cartridge, cassette & open reel
Brand name: Toyota, Grand Master.

Elpas Inds., 2342 Sawtelle, Los Angeles, Calif. 90064. Tel: (213) 478-0811. Pres.: Elliot Peikoff; Gen. Mgr.: Gary Young.
Branch: Brooklyn, N.Y., 1901 McDonald Ave. Zip 11223. Tel: (212) 645-3003. Sales Mgr.: M. Cabasso. (Blank only)
Configuration: Cartridge & cassette

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor, VP & Sales Mgr. Allen Schor. (Blank only)
Configuration: Cartridge. (SEE ADVERTISEMENT)

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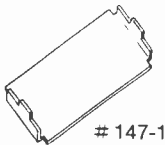
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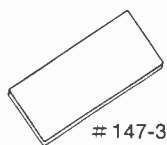
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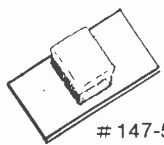
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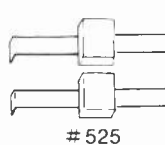
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Exactime, see Becht Electronics Corp.

Fidelipac, see TelePro Inds. Inc.

Fidelitone Inc., 207 N. Woodwork Ln., Palatine, Ill. 60067. Tel: (312) 359-8800. Pres.: Douglas F. Hudson; Gen. Mgr.: Charles Smith; Sales Mgr.: Hiram A. Prince. (Raw only)

Configuration: Cartridge & cassette. (SEE ADVERTISEMENT)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Victor Mancini.

Branch: New York, N.Y., Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: (212) 688-7979. Sales Mgr.: Glen Wesen. (Blank only)

Configuration: Cartridge & cassette.

G R T Corp., 1286 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres. Benil Nordin; VP & Gen. Mgr.: K.W. Sonner; VP Mktg. Herbert B. Hershfield. (Blank only)

Configuration: Cartridge & cassette.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel; Gen. Mgr.: Vin Tallo; Sales Mgr.: Ms. Cherlin. (Blank only)

General Cassette Corp., 1324 N. 22 Ave., Phoenix, Ariz. 85009. Tel: (602) 258-7059. Pres.: Bill Johnson; Gen. Mgr.: Edward Martin; Sales Mgr.: Bill White. (Blank only)

Configuration: Cassette.

General Kinetics Inc., Media Tape Div., 12300 Parklawn Dr., Rockville, Md. 20852. Tel: (301) 881-2044. Pres.: Walter Anderson; Gen. & Sales Mgr.: OeWayne Filkins. (Raw only)

Configuration: Audio & video open reel.

Brand name: Media.

Globe Rec'g Studio Inc., 1313 Oickerson Rd., Nashville, Tenn. 37207. Tel: (615) 226-0811. Pres.: Jim Maxwell. (Blank only)

Configuration: Cassette & open reel

Grand Master, see Electronic Homes Co.

Great News, see Mirex Tape Corp.

Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Pres.: Robert Lovatt; Gen. & Sales Mgr.: Jeff St. Thomas. (Blank only)

Configuration: Cassette & open reel.

High Fidelity Rec'g, 1059 Porter, Wichita, Kan. 67203. Tel: (316) 262-6456. (Blank only)

Configuration: Cartridge & cassette.

Highlander, see 3M Co.

Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres.: J. Reid Anderson; Gen. Mgr.: Peter McCuen; Sales Mgr.: Irv Hamlin. (Blank only)

Configuration: Digital & audio cassettes.

Intertec Electronics Co., 321 New Haven Ave., Milford,

Conn. 06460. Tel: (203) 874-8038. Pres.: Mark Olenski; Gen. Mgr.: Chuck Williams; Sales Mgr.: Tom O'Loughlin.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Gen. Mgr.: Hy Zigman; Sales Mgr.: George Krug.

Branch: Miami, Fla., Flagler Plaza Bldg., Suite 4K, 4100 W. Flagler St., Zip: 33134. Tel: (305) 448-9038. Gen. Mgr.: Moe Roth.

Configuration: Raw—cassette & 8-tr. lube tape; blank—audio & video cartridge, cassette & open reel.

Brand name: Blank—Irish. Mortone.

Juliette, see Topp Electronics Inc.

Kim-Pat Ents., 301 S. Main, Fayetteville, Tenn. 37334. Tel: (615) 433-1683. Pres.: Bill Trigg. (Blank only)

Configuration: Cartridge 8-tr., 4-tr. & 2-tr.

Krometone, see Adell Int'l Inc.

Kyric Corp., 1530 W. Sage St., Tucson, Ariz. 85704. Tel: (602) 297-1661. Pres.: Keyvan Mokhtarian. (Blank only)

Configuration: Cartridge, cassette, open reel & video.

Lafayette Radio Electronics, 111 Jericho Tpk., Syosset, L.I., N.Y. 11791. Tel: (516) 921-7700. Pres.: L. Pearlman. (Blank only)

Configuration: Cartridge, cassette & open reel.

Brand name: Lafayette. Criterion.

Le-Bo Prods. Co. Inc., 71-08 51 Ave., Woodside, N.Y. 11377. Tel: (212) 458-7700. Pres.: Leslie Bokor; Gen. Mgr.: Al Alexander; Sales Mgr.: Leslie Oame. (Blank only)

Configuration: Cartridge & cassette. (SEE ADVERTISEMENT)

Lecture, see Robins Inds. Corp.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-8300. Pres.: Darrell D. Scholten; Gen. Mgr.: Carl Volpe; VP Sales: Thomas J. Hofbauer. (Blank only)

Configuration: Cartridge & cassette.

Longines Symphonette, see Preferred Sounds.

Low Noise, see Agfa-Gevaert Inc.

Magnadyne Corp., PO Box 757, Beverly Hills, Calif. 90213. Tel: (213) 278-0107. Pres.: Barry L. Caren; Gen. Mgr.: Dave Gurian; Sales Mgr.: Harvey Feeder. (Blank & raw)

Configuration: Blank—cartridge & cassette.

Magna Sonic Inc., 1231 Wheaton, Troy, Mich. 48084. Tel: (313) 689-6167. Pres.: R. Czarnik; Gen. Mgr.: William Goguen. (Blank only)

Configuration: Cartridge & cassette.

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres.: Aaron Wasserman; VP Sales: George Saddler. (Raw only)

Configuration: Cassette.

Magnetic Tape Eng'g Corp. (Magtec), 8120 Webb Ave., North Hollywood, Calif. 91605. Tel: (213) 768-6100. Pres.: S. Gerald Stone; Gen. Mgr.: Len Feldman; Nat'l Sales Mgr.: Bob Bilkiss. (Blank only)

Configuration: Cartridge & cassette.

Brand name: CBR.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Pete Loucks. (Blank only)

Brand name: Mark 17, Magnetix.

Magtec, see Magnetic Tape Eng'g Corp.

Make-A-Tape Inc., PO Box 142, 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 463-2592. Pres. & Sales Mgr.: L. Allan Bazzy; Gen. Mgr.: Michael Tattan. (Blank only)

Configuration: Cartridge.

Mallory Dist. Prods. Co. (div. of P.R. Mallory & Co. Inc.), 101 S. Parker, Indianapolis, Ind. 46206. Tel: (317) 261-1501. Pres.: Wayne Etter; Sales Mgr.: Frank Vendely. (Blank only)

Configuration: Cartridge, cassette & open reel.

Brand name: Duratape.

Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: 221-2000 x 50. Pres.: D.V. Mann; Sales Mgr.: Bill Wells. (Blank only)

Configuration: Endless loop cassette (Phillips type).

Marathon Prods. Corp., 334 W. Boylston St., West Boylston, Mass. 01583. Tel: (617) 853-0988. Pres.: Richard D. Myers; Gen. Mgr.: Bart Bagdasarian.

Mark 17, see Magnetix Corp.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Gen. Mgr.: Marco Maccaferri; Sales Mgr.: Jules L. Sack. (Blank only)

Configuration: Cartridge & cassette. (SEE ADVERTISEMENT)

Maxell Corp. of America, 130 W. Commercial Ave., Monachie, N.J. 07074. Tel: (201) 933-4200. Pres.: Hideo Kadoi; Gen. Mgr.: Tadao Okada; Sales Mgr.: Gene LaBrie. (Blank only)

Configuration: Cartridge, cassette & mastering tape.

Media, see General Kinetics Inc.

Memorex Corp., Consumer Prods. Div., 1200 Memorex Dr., Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: L.L. Spitters; Gen. Mgr.: Robert Jaunich III; Sales Mgr.: Barry K. Berghorn.

Branches: Los Angeles, Calif., 3435 Wilshire Blvd., Suite 1900. Zip: 90005—Oakbrook, Ill., 815 Commerce Or. Zip: 60521—New York, N.Y., 1700 Broadway. Zip: 10019. (Raw & blank)

Configuration: Blank—cartridge, cassette, open reel & video.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 521-9202. Pres. & Sales Mgr.: James McCann. (Blank only)

Configuration: Cassette.

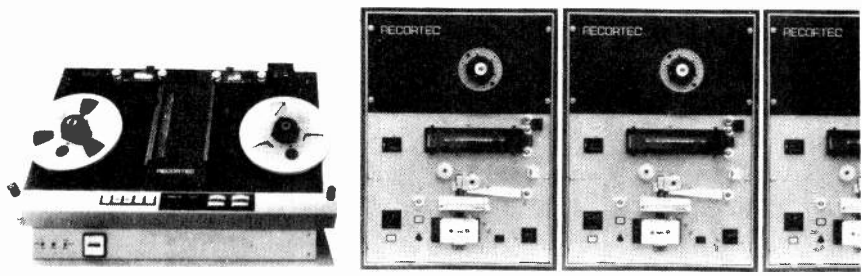
Brand name: SOR, OLN.

Metra Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 871-4100. Pres.: Michael M. Somma; VP Tape Div.: W.P. Nobile. (Blank only)

Configuration: Cartridge.

Mirex Tape Corp., 630 Ninth Ave., New York, N.Y. 10036. Tel: (212) 757-5600. Pres.: Richard T. Favara; Gen. & Sales Mgr.: Al Seltzer. (Blank only)

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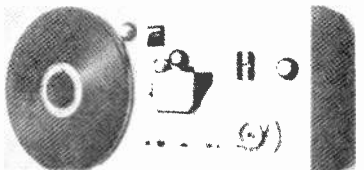
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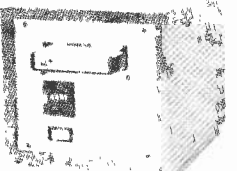
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 Mod, see Ampro Haiti Ltd
 Monarch Electronics Inc., 76 Ainslie St., Brooklyn, N.Y. 11211. Tel: (212) 387-0240 Pres., Gen. & Sales Mgr.: William H. Blank.
Configuration: Raw—cassette & open reel; blank—cassette. (SEE ADVERTISEMENT)
 Warren C. Moore & Assocs., 1101 W. 88 Terr., Kansas City, Mo. 64114. Tel (816) 333-7654 Owner: W.C. Moore. (Blank only)
 More Music Ents. Inc., 5315 Laurel Canyon Blvd., North Hollywood, Calif. 91607. Tel (213) 985-3300. Pres. Jay Stevens; Gen. & Sales Mgr.: Ron Lewis.
Branch: Simi Valley, Calif., 6684 Charing St. Zip 93063. Tel (213) 882-5000. (Blank only)
Configuration: Cassette & open reel
 Mortone, see Irish Magnetic Rec'g Tape
 N.C.I., see National Communication Arts Inc.
 National Communication Arts Inc., 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000 Pres. Alexander Magocsy Jr.; Sales Mgr. Joan Irving.
Configuration: Cartridge & cassette.
Brand name: NCI.
 Omega, see Ampro Haiti Ltd
 Pap Inds. Inc., 95 Orville Dr., Bohemia, N.Y. 11716. Tel (516) 567-2900. VP. Craig M. Balaban. (Blank only)
 Parsons Inc., 31 Olney Ave., Cherry Hill, N.J. 08003. Tel (609) 424-1078. Pres.: Roy D. Parsons; Gen. Mgr. Lupe Parsons; Sales Mgr. Dolores Bruce-Lloyd. (Blank only)
Configuration: Cartridge.
Brand name: Trackmaster. (SEE ADVERTISEMENT)
 Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill 60656. Tel: (312) 867-9200. Pres. Tom Horton, Sales Mgr.: William Brn. (Blank only)
Configuration: Cassette.
 Preferred Sounds Inc., Nursery Ln., Rye, N.Y. 10580. Tel (914) 967-7701. Pres. Donald C. Fowle, Gen. Mgr. John Lanni; Sales Mgr. Edwin Lesson. (Blank only)
Brand name: Longines Symphonette
 Prestige, see Andol Audio Prods Inc
 Pro, see Mirex Tape Corp.
 Project 70 Audio Servs., 1127 Spring St. NW, Atlanta, Ga 30309. Tel: (404) 874-5232 Gen. & Sales Mgr. Jerry L. Connell. (Blank only)
Configuration: Cassette.
 Qualitape Inc., 101 Broadway, Runnemede, N.J. 08078. Tel: (609) 933-2500. Pres. & Sales Mgr. Wayne E. Wilfong; Gen. Mgr.: Frank Tarsia. (Blank only)
Configuration: Cartridge & cassette.
 Quality Video Inds. Inc., 11782 Wester, Stanton, Calif 90680. Tel (214) 892-4341. (Blank only)
Configuration: Cartridge & cassette.
 R C A Electronic Components, 415 S. Fifth St., Harrison, N.J. 07029. Tel: (201) 485-3900 Exec. VP. J.B. Farese; Sales Mgr.: M.S. Lewis. (Blank only)
 R & R Music Co., PO Box 187, Wilmington, N.C. 28401.

Tel: (919) 763-6447 Pres.: Harvey Ray Pearson. (Blank only)
Brand name: TW Prod'n, R & R
 R S C, see Royal Sound Co. Inc
 Radio Shack (a Tandy Corp. Co.), 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel (817) 335-3711 (Blank only)
Configuration: Cartridge, cassette & open reel
Brand name: Realistic
 Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel (213) 737-3737. Pres. Ray Abrams Sr.; Gen. Mgr.: Non Abrams, Sales Mgr. Fred Muse Jr. (Blank only)
Configuration: Cartridge.
 Realistic, see Radio Shack.
 Recording Specialties Inc., 2971 Corvin Dr., Santa Clara, Calif. 95050. Tel (408) 739-7201. Pres. Michael P. Papp (Blank only)
Configuration: Cartridge & cassette.
 Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel (212) 392-6442. Pres. Herbert H. Borchart, Sales Mgr.: Peter Wish (Blank only) (SEE ADVERTISEMENT)
 Redding Radio (div. of SJ Inds. Inc.), PO Box 344, Fairfield, Conn. 06430. Gen. Mgr. Jeffrey N. Tellis, Sales Mgr. Sascha Deale; Opns. Eng.: R.F. Bourne.
Configuration: Raw—open reel, blank—4-tr., broadcast & open reel.
 Regency, see Cherokee Album Corp
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533 Pres.: Carl J. Burkhardt, Gen. Mgr. Bob Bowery; Sales Mgr. Sally Smith (Blank only)
Configuration: Cartridge.
Brand name: Rite
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel (516) 543-5200. Pres.: Herman D. Post. VP Jack Friedland, Export Sales Mgr.: Sam Jones.
Configuration: Raw & blank—cassette & open reel
Brand name: Blank—Brand Five, Sonoramic, Lecture. (SEE ADVERTISEMENT)
 Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880 Pres. Mervin A. Dayan.
Configuration: Raw & blank—cartridge, cassette & open reel
Brand name: RSC
 S D R, see Meta-Com Inc.
 S M I Electronics Inc., 920 N. Valley Mills Waco, Tex 76710. Tel (817) 776-1230. Pres. Curt Adams, Sales Mgr. Charlie Coffee (Blank only)
 Scotch, see 3M Co.
 Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10551. Tel: (914) 664-2909. Pres. Harold Rosen, Gen. Mgr. Barry Rosen; Sales Mgr. Barry Lane (Raw & blank)
Configuration: Blank—cartridge, cassette & open reel
 Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023. Tel: (212) 595-7126. Pres. D. Richard Kraus, Sales Mgr.: M. Rollini (Blank only)
Configuration: Cartridge & cassette.

Brand name: Dynatrack Eight Mark III (cartridge), Dynatrack (cassette) (SEE ADVERTISEMENT)
 Singer Prods Co. Inc., 1 World Trade Center, Suite 2365, New York, N.Y. 10048. Tel (212) 432-1400 Pres.: Arthur A. Singer; Sales Mgr. Max Roth, Adv. Mgr. S. Rosaler (Blank only)
 Sonoramic, see Robins Inds. Corp.
 Sony Corp. of America, 9 W. 57 St., New York, N.Y. 10019. Tel (212) 371-5800 Video Prods. Div. Ass't VP Richard O'Brien, Nat'l Sales Mgr. Harry Proudman. (Blank only)
Configuration: Video (Also see Superscope Inc.)
 Soundcraft, see Columbia Magnetics.
 Sound Dimension, see Unitape Corp
 Sound Tape, see Unitape Corp
 Spectrotape Corp., 345 W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 825-6744 Pres. John Y.S. Chan, Gen. Mgr. Elsie Chan, Sales Mgr. Richard Hathaway (Raw & blank)
Configuration: Cassette.
Brand name: Blank—Mitape
 Stereo Sound, see Audio Sonic Corp
 Superx Electronics Corp., 151 Ludlow St., Yonkers, N.Y. 10705. Tel (914) 965-6906 Pres.: Daniel Schulman, Mktg. Dir. Marvin Paris (Blank only)
Configuration: Cassette.
 Super High Dynamic, see Agfa-Gevaert Inc
 Superscope Inc., Tape Dupl'g Div., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel (213) 767-9750. Pres. Joseph S. Tushinsky. (Blank only)
Branch: San Fernando, Calif., 455 Fox St. Zip. 91340. Tel (213) 365-1191. Gen. Mgr.: Darrel W. Zielke, Nat'l Sales Mgr.: Ron Newswander (Superscope brand only)
Configuration: Cartridge, cassette & open reel.
Brand name: Sony, Superscope (Also see Sony Corp. of America)
 Super Sound, see Tape Servs. Inc.
 T D H Cassette, 250 W. 57 St., Rm. 224, New York, N.Y. 10019. Gen. Mgr. Greg Martin (Blank only)
 T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel (516) 746-0880 VP & Gen. Mgr. S. Tokuda; VP & Sales Mgr. Jules Rubin.
Branch: Irvine, Calif., 17072 Damler St. Zip 92705. Sales Mgr. Sandy Cohen. (Raw & blank)
Configuration: Blank—cartridge, cassette, open reel & video.
 T W Prod'n, see R&R Music Co
 Tapemaker Sales Co. Inc., 2255 Broadway, New York, N.Y. 10024. Tel (212) 874-0800 (Raw & blank)
Configuration: Blank—cartridge, audio cassette & video cassette
 Tape Servs. Inc., 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel (609) 665-3323 Pres. William F. Mulcahy, Nat'l Sales Mgr. David R. Sykes. (Blank only)
Configuration: Cartridge.
Brand name: Super Sound
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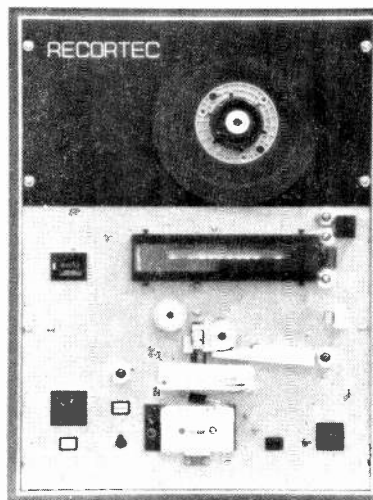
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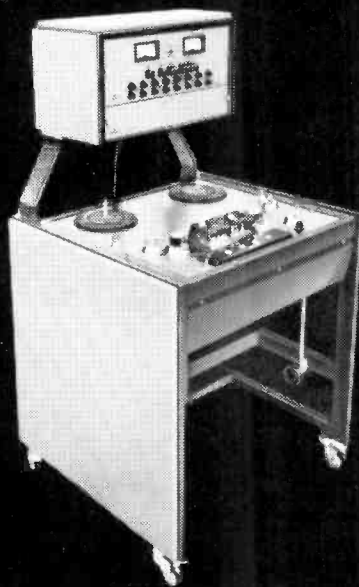
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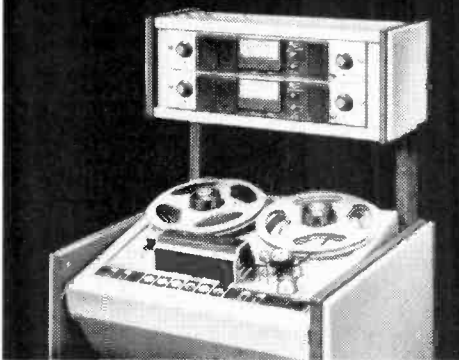
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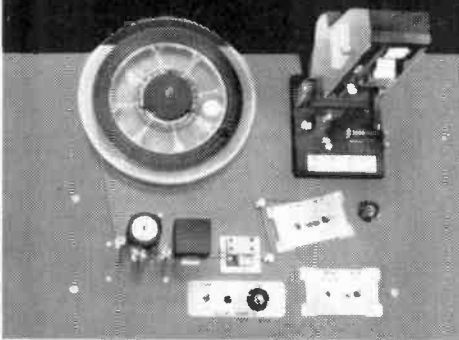
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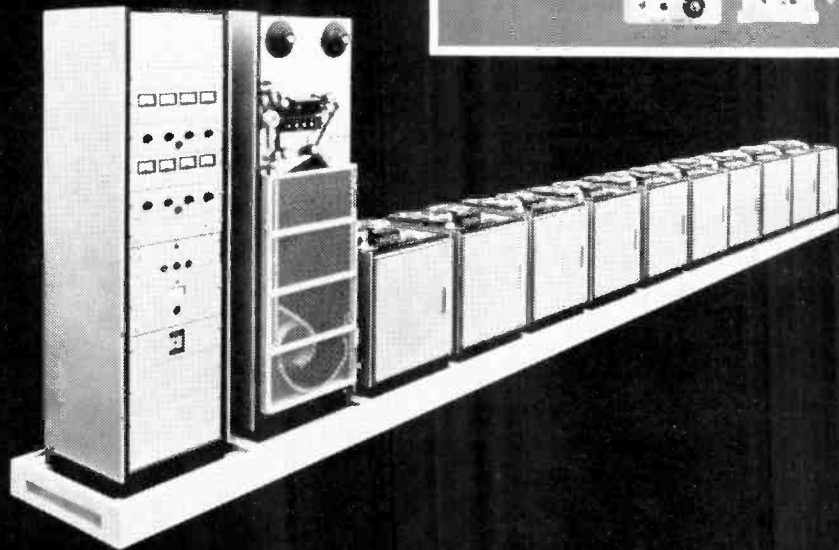
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& Gen. Mgr. C.A. Steinberg, Mktg. Mgr., Don Kleff-
man, Sales Mgr., Richard Strinsky
Chief product: High speed audio tape duplicators
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Associated Audio Servs. Inc., 14 Willett Ave., Port Chester,
N.Y. 10573. Tel. (914) 937-5129. Pres. Robert L. Pi-
selli, VP & Gen. Mgr. Allan C. Johnson.
Chief product: High speed master duplicating trans-
ports, cassette/cartridge loaders, slaves
Audiomatic Inc., 2831 N. Clark St., Chicago, Ill. 60657. Tel.
(312) 248-7006. Pres. Norman Deletzke; Mktg. Mgr.,
Jack Wilkins.
Audiodyne Co., PO Box 825, San Jose, Calif. 95106. Tel.
(408) 287-3520. Pres. L.R. Chiaramonte.
Chief product: Re-winders.
Audiomatic Corp., 1290 Ave. of the Americas, New York,
N.Y. 10019. Tel. (212) 582-4870. Pres. Milton B. Gel-
fand, VP Timothy A. Cole.
Chief product: Duplicating systems & accessories
Brand name: Graham Fraser, Apex Machine. (SEE AD-
VERTISEMENT)
Audio Specialties Co., 3530-D Pan American Fwy. NE, Albu-
querque, N.M. 87107. Tel. (505) 345-2121. Pres.,
Gen. & Sales Mgr. John G. Ralston.
Chief product: Duplicators, winders & exercisers.
Brand name: ASC
Audio/Tek, 503f Vandell Way, Campbell, Calif. 95008. Tel.
(408) 378-5586. Pres. Bob Kratt
Chief product: Cartridge & cassette loaders, duplicating
systems
Becht Electronics Corp., 3087 N. California St., Burbank,
Calif. 91504. Tel. (213) 846-5826. Pres. Andrew B.
Becht; Gen. & Sales Mgr. Balazs Becht
Chief product: Cartridge & cassette duplicators.
C A D D C O Audio Inds. Corp., 55 Oak St., Norwood, N.J.
07648. Tel. (201) 767-1787. Pres. H. Philip Iehle.
Chief product: Mastering & quality control equip.
C D S. see Recortec Inc.
C T L. see Recortec Inc.
Cadet Recs Inc./Custom Rec. Mfg., 5810 S Normandie,
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Robert Herrington, Magnetic & Dupl'g Div. Mgr. Don-
ald Macmillan
Chief product: Masters & slaves
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64024. Tel. (816) 637-2186. Pres. Terry D. Vogler,
Sales Mgr. John E. Conyers
Chief product: Cartridge & cassette winders & dupli-
cating equip.
Cetec Inc., 13035 Satcoy St., North Hollywood, Calif.
91605. Tel. (213) 875-1900. Gen. Mgr. M N Padwa.
Chief product: High speed duplicating systems (Gauss)
Conrac Corp.—Cramer Div., Mill Rock Rd., Old Saybrook,
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Chief product: Cassette tape transports
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Chief product: Skin & blister packaging machinery
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Chief product: Process equip. & tooling
Diacoustic Lab., 1063 Vine St., Hollywood, Calif. 90038.
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J.K. Wirth
Chief product: Bulk erasers
Dyna-Day Plastics Inc., 1451 E. Nine Mile Rd., Hazel Park,
Mich. 48030. Tel. (313) 399-4880. Pres. Frank S.
Day, Gen. Mgr. Paul M. Hayes (SEE ADVERTISE-
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Ed-Pic Dupl'rs, 3341 La Cienega Pl., Los Angeles, Calif.
90016. Tel. (213) 559-3055
Chief product: High speed tape duplicating systems (all
formats), high speed winders, mastering equip. & car-
tridge exercisers, footage counters for cartridge, cassette
& reel-to-reel product
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Tel. (408) 245-6600. Pres. A. Weintraub, VP & Gen.
Mgr. W.M. Fujii, VP Mktg. T. Wuerthner
Chief product: High speed tape duplicators.
Fanta Professional Servs., 1811 Division St., Nashville,
Tenn. 37203. Tel. (615) 327-1731. Pres. Johnny
Rosen.
Chief product: Custom duplicators & winders.
Ferroxcube Corp., Mount Marion Rd., Saugerties, N.Y.
12477. Tel. (914) 246-2811. Gen. Mgr. Jim Robin-
son, Sales Mgr. John Turnbull.
Chief product: Cartridge, quadrasonic 8-tr. & cassette
dupl'g heads.
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90038. Tel. (213) 466-9511. Pres. Alwin P. Schmid,
VP Joseph Bouzaglou, Export Mgr. Manuel E. Munoz
Chief product: Magnetic tape coaters & slitters.
Graham Fraser. see Audiomatic Corp.
Gauss. see Cetec Inc.
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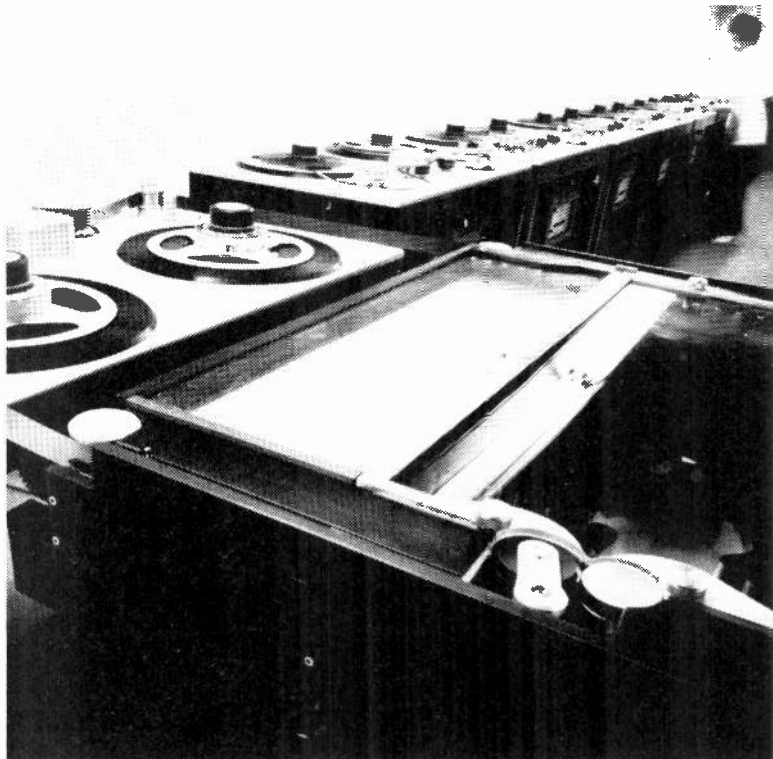
Allison's professionals inspect the product at five separate quality control stations before one cartridge leaves the plant.

- 1.) Master inspection.
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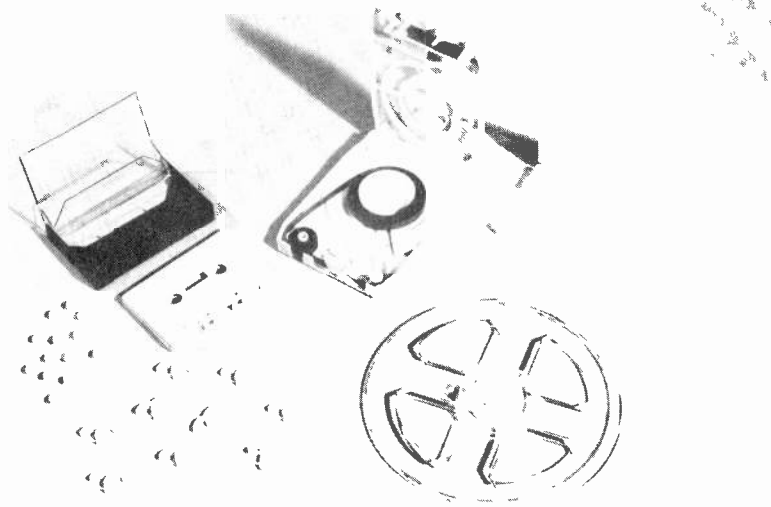


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 Lang Electronics Inc. 14 E 39 St., New York, N Y 10016 Tel (212) 725-8110 Pres Lou Lang
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 Liberty/UA Tape Dupl'g Inc. 2101 S 35 St., Council Bluffs, Iowa 51501 Tel (712) 328-8060 Gen Mgr Marvin L King, Eng Dir Stan Nick
Chief product: Cartridge & cassette duplicators, loop bins, winders & degaussers
Brand name LTD
 Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N J 07006 Tel (201) 575-8300 Pres Darrell D Scholten, Gen. Mgr Carl Volpe, VP Sales Thomas J Hofbauer
Chief product: Sidewinders
 Magnadyne Corp. PO Box 757, Beverly Hills, Calif 90213 Tel (213) 278-0107 Pres Barry L Caren Gen Mgr Dave Guran, Sales Mgr Harvey Feeder
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 Mirex Tape Corp., 630 Ninth Ave., New York, N Y 10036 Tel (212) 757-5600 Pres Richard T Favara, Gen & Sales Mgr Al Seltzer
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Chief product: Duplicators, winders, verifiers, exercisers & blanks. (SEE ADVERTISEMENT)

Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel. (312) 867-9200. Pres. Tom Horton; Sales Mgr. William Brin
Chief product: Tape duplicators.

Pratt-Spector Corp., PO Box 28, Zip 11570, 56 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel. (516) 764-5061. NYC Tel. (212) 227-0008. VP. Stanley Gilman, Gen. Mgr. Andrew Barr, Sales Mgr. Allan Frost
Chief product: Automatic labeler & imprinter. (SEE ADVERTISEMENT)

Professional Cassette Equip. Co. (PCE), 1660 20 St., Santa Monica, Calif. 90404. Tel. (213) 829-2282. Partners: Richard Keaton, Edwin Bethune, Dean Theodos, VP Sales: Richard Keaton
Chief product: High speed cassette loading & handling equip., splicers

Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel. (404) 351-7062. Pres. Mort Miller, VP & Gen. Mgr. Tom Allen
Chief product: High speed cassette duplicators.

Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel. (408) 735-8821. Pres. Lester H. Lee, VP. Eldon A. Corl. (SEE ADVERTISEMENT)

Chief product: Cassette loaders (CTL) & duplicators (CDS).

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Chief product: Duplicators & winders. (SEE ADVERTISEMENT)

Singer Prods. Co. Inc., 1 World Trade Center, Suite 2355-2365, New York, N.Y. 10048. Tel. (212) 432-1400. Pres. A.A. Singer, Gen. Mgr. R.E. Elkind; Sales Mgr. J.F. Hayes
Int'l branch: Colombia
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Sintronic, see Singer Prods.

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Chief product: Cassette & cartridge winders, high speed duplicators, materials for manufacturing & assembling

Telectro Systems Corp., 96-18 43 Ave., Corona, N.Y. Tel. (212) 651-8900. Pres. Harry Sussman
Chief product: High speed duplicators

Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel. (612) 884-4051. Pres. Ansel Kleiman, VP. Mktg. James Arrington; Mktg. Dir. Peter Schwarz; Jim Dow, Sid Kitrell; Adv. Mgr. Terry Longville
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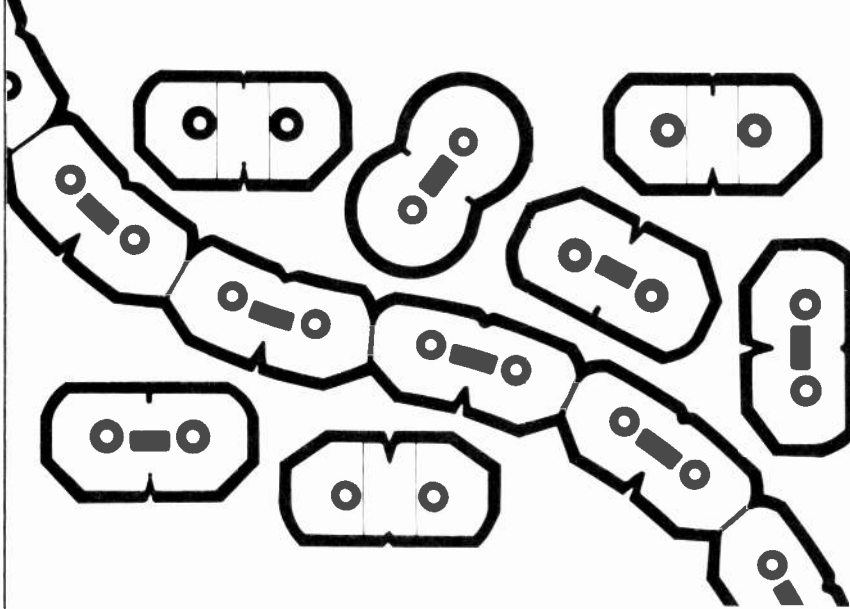
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Unique Prods. Inc., 320 Second St. E., Rochester Mich. 48063 Tel (313) 651-4595 Pres & Sales Mgr. George Lusko, Gen. Mgr. Paul Tucker

Chief product: Special digital components
World Wide Tapes Inc., 1580 Connally Dr., East Point, Ga. 30344 Tel (404) 762-6249 Pres. Kenneth T. Bottoms, Gen. Mgr. Kay Borland, Sales Mgr. Chip Nelson
Chief product: Cartridge & cassette duplicators
Brand name: World Wide.

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Ampro Haiti Ltd., 420 Lexington Ave., New York, N.Y. 10017 Tel (212) 683-7786 Cable TAPEXCRON Telex 425233 Gen. Mgr. Manuel Kopelman
Home office: Haiti

Chief product: Leader, paper & plastic mylar tape, splicing & sensing splicing tape (SEE ADVERTISEMENT)

Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510 Tel (312) 879-5998 Sales Mgr. John S. Maloney
Product: Cassette repair kit (Sav-A-Tape)

Becht Electronics Corp., 3087 N. California St., Burbank, Calif. 91504 Tel (213) 846-5826 Pres. Andrew B. Becht, Gen. & Sales Mgr. Balazs Becht

Chief product: Alignment tapes
Bib Accessories (div. of Revox Corp.), 155 Michael Dr., Syoset, N.Y. 11791 Tel (516) 364-1900 Prod. Mgr. Stan Somers

Product: Tape editing kits, splicers & splicing tape, cassette salvage & re-record kits

W. H. Brady Co., 2221 W. Camden, Milwaukee, Wis. 53201 Tel (414) 332-8100 Pres. J. E. Larson, Sales Mgr. D. R. McGrew, Prod. Mgr. John Arnold

Chief product: Cassette leader splicing tape, conductive splicing tape for 8-tr. cartridges, splicing tape for duplicating masters

Cartridge Inds. Corp., PO Box 186, Excelsior Springs, Mo. 64024 Tel (816) 637-2186 Pres. Terry D. Vogler, Sales Mgr. John E. Conyers

Chief product: Cartridge & cassette splicing materials
Columbia Magnetics, 51 W. 52 St., New York, N.Y. 10019 Tel (212) 765-4321 Sales Mgr. Ted Cohen

Branch: Los Angeles, Calif., 6430 Sunset Blvd., Zip 90028 Tel (213) 466-2481 Sales Mgr. Bob Morrison

Chief product: Cueing & leader tape, Magna See
D. S. C. Inc., 2 Dogwood Dr., Danbury, Conn. 06810 Tel (203) 744-7299, 748-3231 Pres. & Gen. Mgr. Herman J. Muller, Sales Mgr. Bruce Gross

Chief product: Magnetic tape coating lines
Delrama Int'l, 37 Newtown Rd., Plainview, L.I., N.Y. 11803 Tel (516) 293-8740 Pres. Thomas Della-Rocca, Gen. Mgr. C. Basuk, Sales Mgr. S. Frank

Chief product: Splicing bar
Elpa Mktg. Ind. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040 Tel (516) 746-3002 Pres. E. L. Childs, Gen. Mgr. E. L. Hendrickson, Sales Mgr. M. A. Leslie

Product: Splicing kits (Editall) (SEE ADVERTISEMENT)
Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J., 07606. Tel (201) 487-3027 Pres. Robert Lovatt, Gen. & Sales Mgr. Jeff St. Thomas.

Chief product: Leaders, slip sheets
Lafayette Radio Electronics Corp., 111 Jericho Tnpk., Syoset, N.Y. 11791 Tel (516) 921-7700 Pres. L. Pearlman.

Chief product: Tape splicers
Pratt-Spector Corp., PO Box 28, Zip 11570, 56 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel (516) 764-5061, NYC Tel (212) 227-0008 VP. Stanley Gilman, Gen. Mgr. Andrew Bari, Sales Mgr. Allan Frost

Chief product: Sensing & splicing tape & dispensers (SEE ADVERTISEMENT)
Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725 Tel (516) 543-5200 Pres. Herman D. Post, VP. Jack Friedland, Export Sales Mgr. Sam Jones

Chief product: Tape erasers & splicers (SEE ADVERTISEMENT)
Saxon Adhesive Prods. Inc. (sub. of Saxon Inds.), 46-02 28 St., Long Island City, N.Y. 11101 Tel (212) 361-3080 VP. Mktg. Arnold Rotheart

Chief product: Cueing & splicing tapes, end tabs
Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023 Tel (212) 595-7126 Pres. D. Richard Kraus, Sales Mgr. M. Rollini.

Chief product: Splicers (automatic & semi-automatic) (SEE ADVERTISEMENT)
Standard Tape Lab Inc., 2081 Edison Ave., San Leandro, Calif. 94577 Tel (415) 635-3805

Chief product: Test tapes
Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640 Tel (213) 726-0303

Chief product: Bulk erasers, cleaner sets, dust covers, empty metal reels, headphones, mounting frames, systems selectors, splicers, reel adaptor holders
Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019 Tel (213) 937-3511 Pres. Joseph Klein, Sales Mgr. Dan Pepper

Branch: Chicago, Ill., 6440 N. Ridgeway Ave. Zip 60645 Tel. (312) 679-5470

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Aldshir Mfg. Co. Inc., 111 Lake Ave., Tuckahoe, N.Y. 10707. Tel. (914) 779-1297. Pres. & Sales Mgr. Gerald Shirley; Gen. Mgr. Lindley Nichols
Product: 45 RPM adaptors, needles

Allison Audio Prods. Inc., 1290 Motor Pkwy., Hauppauge, N.Y. 11787. Tel. (516) 234-2010. Pres. Louis Ligator, VP. Abe Chayet; Gen. Mgr. Ramer Zoply
Product: Head cleaners & demagnetizers

Amberg File & Index Co., 1625 Duane Blvd., Kankakee, Ill. 60901. Tel. (815) 933-3351. Pres. John E. McPartlin. Gen. Mgr. Myron Caise. Sales Mgr. Ralph Pina Jr.
Product: Carrying & storage cases

Amertape Corp., see Audio Sonic Corp

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel. (415) 367-3887. VP & Gen. Mgr. John L. Porter, Mktg. Mgr. Paul J. Weber; Nat'l Sales Mgr. Bruce McGilway
Product: Head cleaners & demagnetizers

Ampro Haiti Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel. (212) 683-7786. Cable TAPEXRON. Telex 425233. Gen. Mgr. Manuel Kopelman
Home office: Haiti
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape (SEE ADVERTISEMENT)

R. B. Annis Co., 1101 N. Delaware, Indianapolis, Ind. 46202. Tel. (317) 637-9282. Owner R. B. Annis
Product: Demagnetizers

Arista Ent's. Inc., 35 Hoffman Ave., Hauppauge, L.I., N.Y. 11787. Tel. (516) 234-7000. Pres. Alan Leifer
Product: Cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leadered & splicing tape

Aspen Ltd., 2202 S. Albion, Denver, Colo. 80222. Tel. (303) 757-5691. Pres., Gen. & Sales Mgr. S. Laks
Product: Head cleaners & demagnetizers

Audio Dynamic Ent's., 1281 Logan, Costa Mesa, Calif. 92626. Tel. (714) 549-2271. Pres. Gene Edwards, Gen. & Sales Mgr. Frank Andres
Product: Splicing tape

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel. (213) 532-2950. Chm. & Chief Exec. Jack Kane
Branches: Irvine, Calif., 2602 Michelson Dr. Zip 92664. Tel. (714) 833-0020—Indianapolis, Ind., 6800 E. 30 St. Tel. (317) 546-4991—New York, N.Y., 2 Penn Plaza. Zip 10001. Tel. (212) 594-9400. Int'l branches: Canada, Mexico, Portugal, Switzerland.
Product: Pre-leadered & splicing tape. (SEE ADVERTISEMENT)

Audio Sonic Corp., 807 Memorial Dr., Asbury Park, N.J. 07712. Tel. (201) 988-7771. Pres. Ike Cabasso, Gen. Mgr. Ralph Kraiem, Sales Mgr. Michael Haddad
Product: Head cleaners & demagnetizers

Audiotex Electronics, see GC Electronics

Audio Visual Communications Inc., PO Box 85, Radnor, Pa. 19087. Tel. (215) 825-1813. Pres. J.L.C. Ulrich Jr., Gen. Mgr. John L. Butterworth, Sales Mgr. John W. Ballantyne
Product: Carrying & storage cases

AudioVox Corp., 150 Marcus Blvd., Hauppauge, N.Y. 11787. Tel. (516) 231-7750. Pres. John J. Shalam, Gen. Mgr. Martin Novick
Product: Carrying & storage cases (tape only.)

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Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440. Zip 90006. Tel. (213) 386-7023. Reg'l Mgr.: James S. Walker—Melrose Park, Ill., 1800 N. 30 Ave. Zip 60160. Tel. (312) 343-6618. Reg'l Mgr. Edward L. Helron—Clifton, N.J., 460 Colfax Ave. Zip 07013. Tel. (201) 473-8424. Reg'l Mgr. Marvin V. Soloff—Dallas, Tex., 2520 Electronic Ln., Suite 801. Zip: 75220. Tel. (214) 358-1494. Reg'l Mgr. Gary R. Raasch
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape

B T G Assocs. Inc., 129 W. 22 St., New York, N.Y. 10011. Tel. (212) 929-8435. Pres. Richard Teich; Gen. Mgr. Barry Berman
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers

Barcone Assocs. Inc., 29 E. 37 St., New York, N.Y. 10016. Tel. (212) 779-3566. Sales & Serv. J. Friedman
Product: Catalog servs.

Guy Barry Ent's. Inc., 92 Columbia Ave., Cedarhurst, N.Y.

11516. Tel. (516) 569-4227. Pres. Guy Barry, Gen. Mgr. S. Fetterman, Sales Mgr. M. Barry
Branch: North Miami Beach, Fla., 18071 Biscayne Blvd. Zip 33160. Tel. (305) 931-4027/3352. Gen. Mgr. S. Fetterman
Product: Carrying & storage cases

Becht Electronics Corp., 3087 N. California St., Burbank, Calif. 91504. Tel. (213) 846-5826. Pres. Andrew B. Becht, Gen. & Sales Mgr. Balazs Becht
Product: Head cleaners & demagnetizers

Ben-Co Ent's., 1855 Glendale Blvd., Los Angeles, Calif. 90026. Tel. (213) 665-5137. Pres. Berton P. Couturier, VP. Mktg. William J. McMullen, VP & Gen. Mgr. Robert L. Couturier, Sales Mgr. Lewis M. Cooper
Product: Catalog servs

Bib Accessories (div. of Revox Corp.), 155 Michael Dr. Syoset, N.Y. 11791. Tel. (516) 364-1900. Prod. Mgr. Stan Somers
Product: Carrying cases (cassettes only), cleaners, cloths & brushes, head cleaners, splicing tape

Bill's Case Co., 112-B Edgewater Park, Bronx, N.Y. 10465.
Product: Carrying & storage cases (tape only)

Blackbourn Inc., 1821 University Ave., St. Paul, Minn. 55104. Tel. (612) 646-2781. Pres. D.S. Nicholson. VP Sales R.A. Askay.
Product: Carrying & storage cases (tape only)

W.H. Brady Co., 2221 W. Camden, Milwaukee, Wis. 53201. Tel. (414) 332-8100. Pres. J.E. Larson, Sales Mgr. D.R. McGrew, Prod. Mgr. John Arnold
Product: Splicing tape

Burlington Audio Tapes Inc., 2903 Long Beach Rd., Ocean-side, N.Y. 11572. Tel. (516) 764-3792. Pres. Ruth Schwartz; Gen. & Sales Mgr. Rudy Schwartz
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers, pre-leadered & splicing tape.

C B A, PO Box 791, Franklin D. Roosevelt Sta., New York, N.Y. 10022. Tel. (212) 355-7387. Pres. Claude Brennan
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers

California Artists Corp., PO Box 11474, Fresno, Calif. 93773. Tel. (209) 266-9570. Pres. Ray Camacho. Gen. Mgr. Jose Cruz, Sales Mgr. Jess Luna
Product: Carrying & storage cases, catalog servs., cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leadered & splicing tape.

Capitol Magnetic Prods. (a div. of Capitol Recs. Inc.), 1750 N. Vine, Hollywood, Calif. 90028. Tel. (213) 462-6252. Pres. A.P. Cunha, VP. Mktg. W. Dawson, Group Prd. Mgr.: J. Ricci
Product: Pre-leadered tape (SEE ADVERTISEMENT)

Cartridge Control Corp., 2091 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel. (404) 633-4577. Pres. R.D. Cornstock, Gen. & Sales Mgr. Bill Evans
Product: Head cleaners & demagnetizers

Casemakers Inc., 805 E. 31 St., LaGrange Park, Ill. 60525. Tel. (312) 242-1430. Pres. Allen E. Terman, VP. Sales Jack R. Scanlan
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Christian Dupl'ns Inc., 101 Wymore Rd., Suite 103, Altamonte Springs, Fla. 32701. Tel. (305) 862-0166. Pres. R.B. Turney; Gen. Mgr. Marilyn Kubik
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers

M. M. Cole Publ'g Co., 251 E. Grand, Chicago, Ill. 60611. Tel. (312) 527-2160. Pres. Shepard Stern
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Columbia Magnetics, 51 W. 52 St., New York, N.Y. 10019. Tel. (212) 765-4321. Sales Mgr. Ted Cohen
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip 90028. Tel. (213) 466-2481. Sales Mgr. Bob Morrison
Product: Head cleaners, pre-leadered & splicing tape

Cook Consultants Inc., 2512 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel. (305) 522-0222. Pres. Ray Franklin
Branch: Orlando, Fla., 1340 W. Central Blvd. Zip 32805. Tel. (305) 841-4430. Sales Mgr. Duane Roberts
Product: Pre-leadered & splicing tape

Creative Packaging Co. (div. of Eli Lilly & Co.), 740 S. Alabama St., Indianapolis, Ind. 46206. Tel. (317) 261-2287. VP. Mktg. T.J. Beasley, Mktg. Dir. D.M. Bill. J.W. Lauren.
Branches: Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232. Zip 90025. Tel. (213) 478-9891. Sales Mgr. J.D. Kohn—Oak Brook, Ill., 1301 22 St., Suite 300. Zip 60521. Tel. (312) 654-0090. Sales Mgrs.:

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Product: Tapkase & Taprap cassette carrying & storage cases

Crest Mfg. Co., PO Box 488, Edgefield, S.C. 29824. Tel. (803) 637-3171. Pres. Daniel Larkin Jr., Gen. Mgr. Dan Larkin, Sales Mgr. E.C. Fuller
Product: Carrying & storage cases (tape only)

Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel. (919) 867-6111. Pres. Albert F. Metzger, Sales Mgr. L. Michael Wright
Product: Carrying & storage cases (SEE ADVERTISEMENT)

D A K Inds. Inc., 10845 Vanowen, North Hollywood, Calif. 91605. Tel. (213) 984-1559. Pres. & Sales Mgr. Drew Alan Kaplan, Gen. Mgr. Turman Rushton
Product: Pre-leadered tape.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel. (617) 868-6200. Pres. Otto Morningstar, Sales Mgr. Larry Hockemeyer
Product: Carrying & storage cases (tape only)

Delrama Int'l, 37 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel. (516) 293-8740. Pres. Thomas Della-Rocca, Gen. Mgr.: C. Basuk, Sales Mgr. S. Frank
Product: Cleaners, cloths & brushes, needles, pre-leadered & splicing tape

DISContinued Rec. Library, 216 N. Rose St., Burbank, Calif. 91505. Contacts: Les Szarvas, Irene Alfe, Bob Mayer
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Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel. (312) 625-3340. Pres., Gen. & Sales Mgr. James R. Walsh
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DOSix, see Double Sixteen Co

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Editall, see Elpa Mktg. Ind. Inc

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Product: Head cleaners & demagnetizers.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel. (213) 327-3180. Pres. Harry Schor, VP & Sales Mgr. Allen Schor.
Product: Head cleaners (SEE ADVERTISEMENT)

Elpa Mktg. Ind. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel. (516) 746-3002. Pres. E.L. Childs, Gen. Mgr. E.L. Hendrickson, Sales Mgr. M.A. Leslie
Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip 85253. Tel. (602) 948-1070. Gen. Mgr. P.W. Kind; Sales Mgr. R.C. Shene.
Product: Splicing tape (Editall) (SEE ADVERTISEMENT)

Esmond Inds. Inc., 666 Fifth Ave., New York, N.Y. 10019. Tel. (212) 765-3442. Pres. Bennett Asquith, Gen. Mgr. Lyz Kurnitz, Sales Mgr. Fred Orton.
Product: Carrying & storage cases (tape only)

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Harrison Tape Guide, 143 W 20 St., New York, N.Y. 10011. Tel: (212) 243-8912 Pres. Gerald Weiss. Gen Mgr. Sybil Weiss, Sales Mgr. Ellen Schneider
 Product: Catalog servs. (tape only).

Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel. (201) 487-3027. Pres. Robert Lovatt, Gen. & Sales Mgr. Jeff St. Thomas.
 Product: Head cleaners

Horian Ents. Inc., 12381 Schaefer, Detroit, Mich. 48227
 Tel: (313) 933-6900. Pres. Richard Horian, Sales Mgr. M. Braun
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International Audio Sales, see Discwasher Inc

Intertect Electronics Co. 321 New Haven Ave., Milford, Conn. 06460. Tel. (203) 874-8038 Pres. Mark Olenski, Gen. Mgr. Chuck Williams, Sales Mgr. Tom O'Loughlin
 Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, pre-leadered tape.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co Inc.), 270-78 Newtown Rd., Plainview, N.Y. 11803
 Tel: (516) 293-5582 Pres. Sol Zigman; Gen. Mgr. Hy Zigman; Sales Mgr.: George Krug.
 Branch: Miami, Fla., Flagler Plaza Bldg., Suite 4K, 4100 W. Flagler St. Zip. 33134. Tel. (305) 448-9038
 Gen Mgr.: Moe Roth.
 Product: Head cleaners & demagnetizers, splicing tape

J & J Ents., 549 Wheeling Ave., Cambridge, Ohio 43725.
 Tel: (614) 432-6476 Pres & Gen Mgr J.W Parks
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J-S Wood Prods. Inc., 11309 Emerald, Dallas, Tex. 75229.
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- L U C E Mfg. Co. 6800 St. John Ave., Kansas City, Mo. 64123. Tel. (816) 241-3500. Gen. Mgr. Harry Lublow. Sales Mgr. Tony Priore. Product: Carrying & storage cases (tape only).
- Lafayette Radio Electronics, 111 Jericho Trpk., Syosset, L.I. N.Y. 11791. Tel. (516) 921-7700. Pres. L. Pearlman. Product: Demagnetizers.
- Le-Bo Prods. Co. Inc. 71-08 51 Ave., Woodside, N.Y. 11377. Tel. (212) 458-7700. Pres. Leslie Bokor. Gen. Mgr. Al Alexander. Sales Mgr. Leslie Dame. Product: Carrying & storage cases, cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leaded & splicing tape. (SEE ADVERTISEMENT)
- List-O-Tapes (div. of Trade Serv. Publ'ns Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel. (213) 385-4211. Pres. A.H. Gудie. Gen. Mgr. J.F. Simpson. Sales Mgr. W.A. Mundy. Product: Catalog servs. (tape only).
- Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel. (201) 575-8300. Pres. Darrell D. Scholten. Gen. Mgr. Carl Volpe. VP Sales. Thomas J. Hofbauer. Product: Head cleaners.
- Magnadyne Corp., PO Box 757, Beverly Hills, Calif. 90213. Tel. (213) 278-0107. Pres. Barry L. Caren. Gen. Mgr. Dave Gunan. Sales Mgr. Harvey Feeder. Product: Carrying & storage cases (tape only), cleaners, cloths & brushes, splicing tape.
- Magna Sonic Inc., 1231 Wheaton, Troy, Mich. 48084. Tel. (313) 689-6167. Pres. R. Czarnik. Gen. Mgr. William Goguen. Product: Head cleaners & demagnetizers.
- Marathon Prods. Corp., 334 W. Boylston St., West Boylston, Mass. 01583. Tel. (617) 853-0988. Pres. Richard D. Myers. Gen. Mgr. Bart Bagdasarian. Product: Head cleaners & demagnetizers, splicing tape.
- Marvell Pharmacal & Packaging Co. see BTG Assocs. Inc.
- Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel. (212) 547-5600. Pres. Mario Maccaferri. Gen. Mgr. Marco Maccaferri. Mktg. & Sales Dir. Jules L. Sack. Product: Head cleaners & demagnetizers, pre-leaded tape. (SEE ADVERTISEMENT)

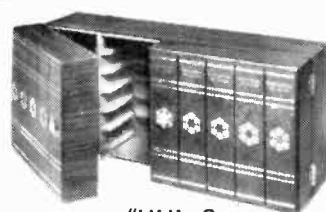
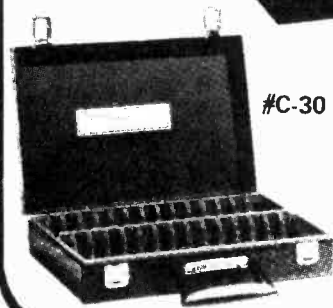
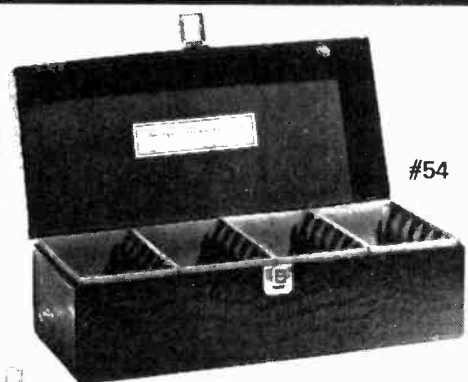
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Branches: Los Angeles, Calif., 3435 Wilshire Blvd., Suite 1900. Tel. (212) 871-4100. Pres. Michael M. Somma. VP Tape Div. W.P. Noble.
Product: Head cleaners & demagnetizers

Metra Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel. (212) 871-4100. Pres. Michael M. Somma. VP Tape Div. W.P. Noble.
Product: Head cleaners

Metro Prods. Inc., 11875 Stephens, Warren, Mich. 48089. Tel. (313) 754-2900. Pres. Walter K. Winkle. Gen. Mgr. Gwenn Melnyk. Sales Mgr. Patricia Winkle.
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National Communication Arts Inc., 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel. (201) 871-3000. Pres. Alexander Magocsi Jr. Sales Mgr. Joan Irving.
Product: Cleaners, cloths & brushes, pre-leadered & splicing tape

Helen Neushafer (div. of Supronics Corp.), 104 New Era Dr., South Plainfield, N.J. 07080. Tel. (201) 561-6300. Pres. Marc Birnbaum. Sales Mgr. John E. McConnell.
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Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel. (612) 545-0401. Pres. John Yngve. VP Mktg. Mervin Kronfeld. Mktg. Mgr. Ed Bedell. Sales Mgr. Roger Czerniak.
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, splicing tape.

One-Spot Publ'g (div. of Trade Serv. Publ'ns Inc.), 701 E. Prospect Ave., Mount Prospect, Ill. 60056. Tel. (312) 392-1720. Pres. A.H. Gudie. Gen. Mgr. E.V. Mironko. Circulation Mgr. P. Woodward.
Product: Catalog servs. (rec. only).

PBN Survey/NERT of New England, PO Box 268, 31 Hobson St., Lawrence, Mass. 01842. Tel. (617) 686-4293. Pres. Jerry P. Marcus. Gen. Mgr. Melvin L. Marcus. Sales Mgr. Jennie Marcus.
Product: Catalog servs

PDQ Promos Inc., 14853 NE 20 Ave., North Miami, Fla. 33161. Tel. (305) 944-6542. Pres. & Buyer: Aaron R. Wall.
Product: Head cleaners (Norpak)

PSG Rec'g Studio, 4322A N. Lamar, Austin, Tex. 78756. Tel. (512) 454-5653. Owner Pedro S. Gutierrez.
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, splicing tape.

Parsons Inc., 31 Olney Ave., Cherry Hill, N.J. 08003. Tel. (609) 424-1078. Pres. Roy D. Parsons. Gen. Mgr. Lupe Parsons. Sales Mgr. Dolores Bruce-Lloyd.
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape (SEE ADVERTISEMENT)

Peerless-Vidtronic Corp., 60 West St., Bloomfield, N.J. 07003. Tel. (201) 429-8600. Pres. Herb Ravis. Sales Mgr. Jerry Geller.
Product: Carrying & storage cases (SEE ADVERTISEMENT)

Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel. (312) 867-9200. Pres. Tom Horton. Sales Mgr. William Brin.
Product: Carrying & storage cases (tape only)

Pfanstiel Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel. (312) 623-1360. Pres. & Gen. Mgr. R. Bruce Wight. Sales Mgr. C. Al Clinton.
Product: Cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles.

Phonology Publ'g (div. of Trade Serv. Publ'ns Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel. (213) 385-4211. Pres. A.H. Gudie. Exec. VP & Gen. Mgr.: J.F. Simpson. Sales Mgr. W.A. Mundy.
Product: Catalog servs (rec. only)

Pratt-Spector Corp., PO Box 28, Zip 11570, 56 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel. (516) 764-5061. NYC Tel. (212) 227-0008. VP Stanley Gilman. Gen. Mgr. Andrew Barr. Sales Mgr. Allan Frost.
Product: Head cleaners & demagnetizers, splicing tape. (SEE ADVERTISEMENT)

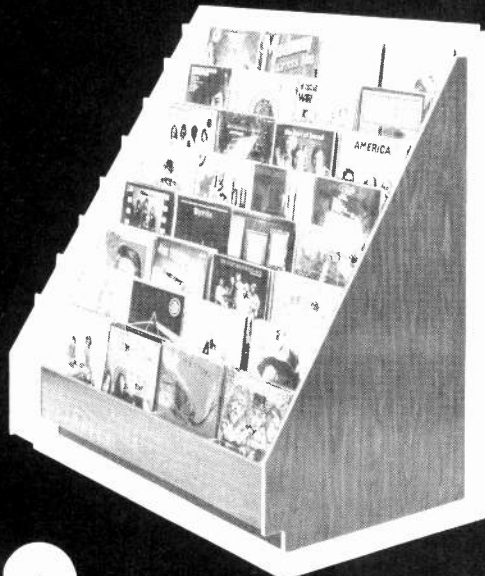
Pres-Tige Label Corp., 49 South Mall, Plainview, L.I., N.Y. 11803. Tel. (516) 249-2870. VP & Gen. Mgr. Ernie Menkes.
Product: Splicing tape.

Quad Ents. Inc., 1 NE Seventh St., Oklahoma City, Okla. 73102. Tel. (405) 236-5946. Pres. & Gen. Mgr. Mickey Sherman. Sales Mgr.: Joey Nichols.
Products: Carrying & storage cases (tape only).

Quality Display, PO Box 1108, Charlotte, N.C. 28201. Tel. (704) 394-0351. Contact: Dave Touzel.
Product: Carrying & storage cases.

RCA Electronic Components, 415 S. Fifth St., Harrison, N.J. 07029. Tel. (201) 485-3900. Exec. VP. J.B. Farese. Sales Mgr. M.S. Lewis.

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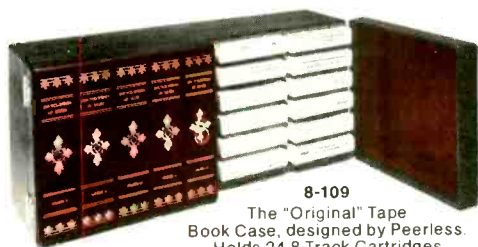
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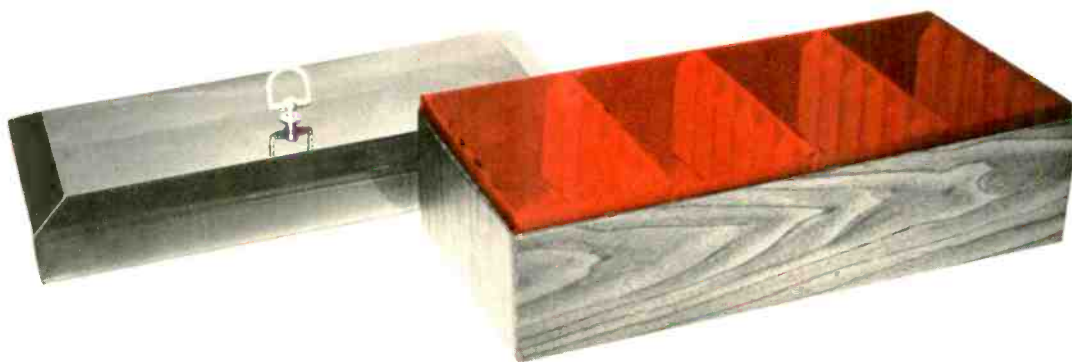


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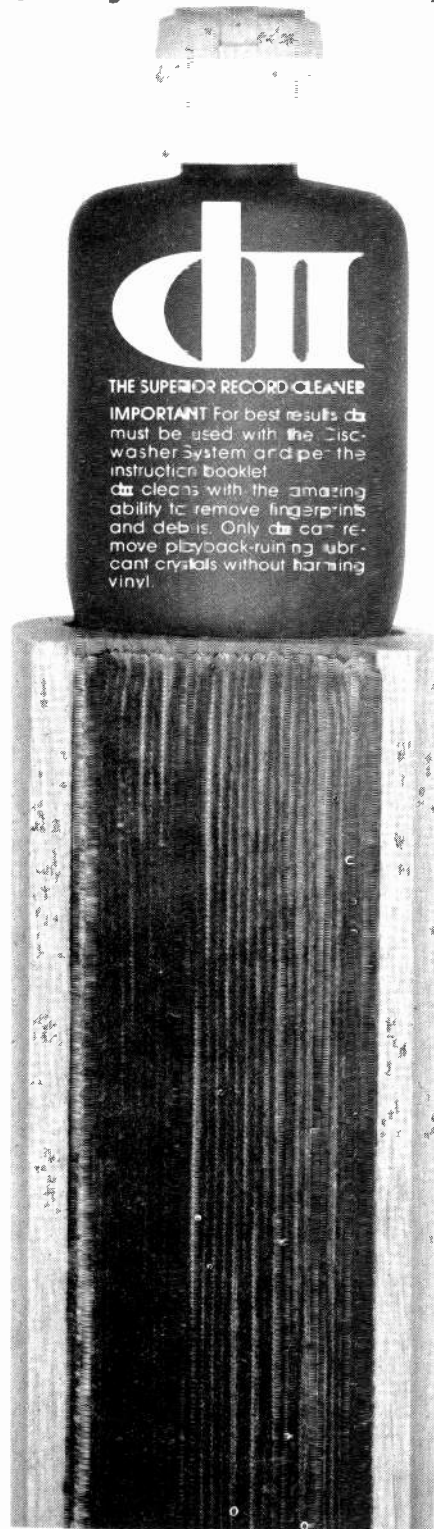
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- Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006 Tel (213) 737-3737 Pres. Ray Abrams Sr.; Gen. Mgr. Nori Abrams, Sales Mgr. Fred Muse Jr.
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- Record Exchange, 1000 W. Broadway, Minneapolis, Minn 55411 Tel (612) 529-9577 Owner, Pres. & Gen. Mgr. William Franklin, Sales Mgr. Jeanne Franklin
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- Record Research, PO Box 82, Menomonee Falls, Wis 53051 Tel (414) 251-5408, Pres. Joel Whitburn Gen. Mgr. David Whitburn, Sales Mgr. Bill Kline
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- Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101 Tel (212) 392-6442 Pres. Herbert H. Borchart, Sales Mgr. Peter Wish.
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- Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375 Tel (212) 544-9800 Pres. Marshall Weingarden
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- Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725 Tel (516) 543-5200 Pres. Herman D. Post, VP Jack Friedland, Export Sales Mgr. Sam Jones.
Product: Carrying & storage cases (tape only), cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, pre-leadered & splicing tape (SEE ADVERTISEMENT)
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- Rubbermaid Inc., 1147 Akron Rd., Wooster, Ohio 44691 Tel (216) 264-6464
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- Saxon Adhesive Prods. Inc., 46-02 28 St., Long Island City, N.Y. 11101 Tel (212) 361-3080 VP Mktg. Arnold Roheart
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- Schwann Rec. & Tape Guide, 137 Newbury St., Boston, Mass. 02116 Tel (617) 261-3143 Pres. William Schwann, Sales Mgr. Ann Mitchell
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Product: Carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers.
- Seebro Prods. Co., 2416 S. Michigan Ave. Chicago, Ill 60616 Tel (312) 842-8221 Pres. I. Siegal, Sales Mgr. R. Siegal
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- Sentry Inds. Inc., 221 N. MacQuessen Pkwy., Mount Vernon, N.Y. 10551 Tel (914) 664-2909 Pres. Harold Rosen; Gen. Mgr. Barry Rosen; Sales Mgr. Barry Lane
Product: Carrying & storage cases, head cleaners & demagnetizers
- Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel (914) 467-1700. VP Joseph L. Berkman Sales Mgr. Richard Rosenberg.
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- Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach, Calif 92660, Tel (714) 644-6857 Pres. George A. Martinez, Gen. Mgr. Artyv T. Tisdall, Sales Mgr. Paul Burns.
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- Stac-All, 1650 W. Big Beaver Rd., Troy, Mich 48084. Tel: (313) 643-6612
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- Sterling Prods. Co. Inc., 1689 Oakdale Ave., West St. Paul, Minn 55118 Tel (612) 455-6691 Pres. Sherman W. Blumstein, VP Sterling Blumstein
Product: Carrying & storage cases (tape only)
- Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352 Tel (213) 767-9750, Pres. Joseph S. Tushinsky
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- Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla 33166 Tel (305) 592-3700 Pres. Louis Topp, Sales Mgr. Charles Kates; Adv. Dir. Selwyn Kent
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Product: Display racks & divider cards

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Branch: North Miami Beach, Fla., 18071 Biscayne Blvd. Zip 33160. Tel (305) 931-4027/3352. Gen. Mgr.: S. Fetterman.
Product: Browser boxes & display racks

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Christian Dupl'ns Inc., 101 Wymore Rd., Suite 103, Altamonte Springs, Fla. 32701. Tel (305) 862-0166. Pres. R.B. Turney; Gen. Mgr. Marilyn Kubik
Product: Display racks (tape only).

Container-Kraft Inc., 8321 DeCelis Pl., Sepulveda, Calif 91343. Tel (213) 893-9721. Pres. Arthur Garson, VP Russell Garson; Sales Mgr. Harry Kringsman.
Product: Browser boxes.

Creative Store Equip. Inc., 1000 Airport Rd., Terrell, Tex. 75160. Tel (214) 563-5869, 226-7248. Pres.: Jerry G. White; Gen. Mgr. John L. Bowen; Sales Mgr. Jackie Aslin. (SEE ADVERTISEMENT)
Product: Display racks.

Custom Display, Box 137, Rogue River, Ore. 97537
Product: Display fixtures.

Dibo Dists., 23 Prospect St., Port Jervis, N.Y. 12771. Tel: (914) 856-6312/7045/8735.
Product: Display cases.

Display Equip. Mfg. Co., 729 S. Fidalgo, Seattle, Wash. 98108. Tel: (206) 763-8600. Pres.: L. Lavinthar; Gen.

Mgr.: C. Blacksmith; Sales Mgr. Steve Kugel. Branch: 1000 First Ave. S. Zip 98134. Tel: 623-0706. Gen. & Sales Mgr.: Welden Dolgoff.
Product: Browser boxes, display racks.

Display Media Inc., 120 Laura Dr., Addison, Ill 60101. Tel: (312) 625-3340. Pres., Gen. & Sales Mgr. James R. Walsh
Product: Display racks.

Esmond Inds. Inc., 666 Fifth Ave., New York, N.Y. 10019. Tel. (212) 765-3442. Pres.: Bennett Asquith, Gen. Mgr.: Lyz Kurnitz; Sales Mgr.: Fred Orton.
Product: Display racks (tape only).

Ever-Ready Packaging & Assembly Div., Reliance Folding Carton Corp., 225 Belleville Ave., Bloomfield, N.J. 07003. Tel: (201) 748-6677. Gen. Mgr.: Hayden Morris
Product: Display racks.

Fidelitone Inc., 207 N. Woodwork Ln., Palatine, Ill 60067. Tel (312) 359-8800. Pres.: Douglas F. Hudson, Gen. Mgr. Charles Smith; Sales Mgr.: Hiram A. Prince.
Product: Display racks. (SEE ADVERTISEMENT)

Freedman Aircraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel (616) 547-6501. Pres. Gordon L. Freedman; VP: Jack C. Grubaugh; Sales Mgr. L.L. Es-pich.
Branch: Vernon, Calif., 4275 Exchange Ave. Zip 90058. Tel (213) 773-2070. Sales & Opns. Mgr. Ronald D. Lloyd.
Product: Browser boxes & display racks.

Gopher Prods Corp., PO Box 1812, Carson City, Nev 89701. Tel: (702) 882-9333. Pres. & Gen. Mgr. Warren Perkins.
Product: Divider cards.

Hamilton Fixture Co., PO Box 395, 1600 Irma Ave., Hamilton, Ohio 45012. Tel: (513) 868-2144. Pres. John Schlegel.
Product: Browser boxes, display racks. (SEE ADVERTISEMENT)

A C. Hampson Printing Co. Inc., 168 City Hill St., Union City, Conn. 06770. Tel: (203) 729-2294. Pres. A.C. Hampson; VP & Gen. Mgr. A.D. Hampson. Sales Mgr. R.C. Lovering.
Product: Divider cards.

Hit Program Serv., 1175 Broad St., Newark, N.J. 07114. Tel (201) 243-0222. Gen. Mgr.: Dick Steinberg; Sales Mgr. William Thomas.
Product: Divider cards.

J-S Wood Prods. Inc., 11309 Emerald, Dallas, Tex 75229. Tel (214) 620-2006. Pres.: Jack Shapiro. Sales Mgr. Jay Sharp.
Product: Browser boxes, display racks.

Kalny Mds., Community Dr., Great Neck, L.I., N.Y. 11022. Tel (516) 487-0200.
Branch: Los Angeles, Calif., 4800 S. Santa Fe Ave. Zip 90058. Tel: (213) 583-8974.
Product: Browser boxes, display racks.

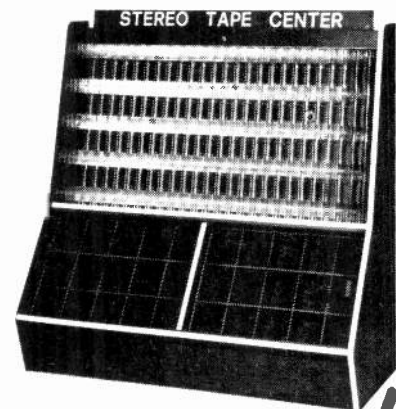
Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, N.Y. 11206. Tel: (212) 387-1747. Co-owner & Sales Mgr.: Samuel Kobrin; Gen. Mgr.: Ben Kobrin.
Product: Browser boxes, display racks.

Kustom Creations Inc., 19316 Londelius, Northridge, Calif. 91324. Tel: (213) 886-8383. Pres.: William Lang; Sales Mgr.: Floyd Sanders.
Product: Display racks (tape only).

Le-Bo Prods. Co. Inc., 71-08 51 Ave., Woodside, N.Y. 11377. Tel: (212) 458-7700. Pres.: Leslie Bokor; Gen. Mgr.: Al Alexander; Sales Mgr.: Leslie Dame.
Product: Display racks, divider cards.

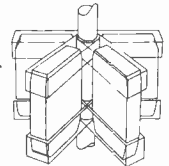
Liberty Fixture Inc., 2467 Mariposa Rd., Stockton, Calif. 95206. Tel: (209) 948-1176. Pres. & Sales Mgr. Leonard Semler.
Product: Browser boxes, display racks.

Now, an easy to load, pilfer-proof index and storage display for stereo cassettes and cartridges



It swings!

Build sales with this new vertically-mounted cassette or cartridge display that allows your customers to view both sides of any tape for easy selection. We have in stock for immediate delivery floor models (shown above) or wall mounted and counter top displays.



CESCO
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Write today for our free catalogue showing Cesco's complete line of record and tape display fixtures to CESCO Mfg. Corp., 10 Allen St., Springfield, Mass. 01108 or call (413) 733-6621.

Magnetic Tape Eng'g Corp. (Magtec), 8120 Webb Ave., North Hollywood, Calif. 91605. Tel. (213) 768-6100. Pres.: S. Gerald Stone; Gen. Mgr.: Len Feldman, Nat'l Sales Mgr.: Bob Bilkiss. Product: Display racks (tape only).

Marshall Assocs., 30 Marksman Ln., Levittown, N.Y. 11756. Tel. (516) 796-2076. Pres.: H. Marshall. Product: Divider cards.

Marvell Pharamcal & Packaging Co., see BTG Assocs. Inc.

Music Mktg. Int'l Inc., 7033 Sunset Blvd., Suite 318, Hollywood, Calif. 90028. Tel. (213) 464-8193. Pres.: Buz Wilburn. Product: Browser boxes, display racks, divider cards.

N E R T of New England, Sales Mgr.: Commander Penguin; see PBN Survey/NERT of New England

National Communication Arts Inc., 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel. (201) 871-3000. Pres.: Alexander Magocsy Jr.; Sales Mgr.: Joan Irving. Product: Display racks (tape only).

P B N Survey/NERT of New England, PO Box 268, 31 Hobson St., Lawrence, Mass. 01842. Tel. (617) 686-4293. Pres.: Jerry P. Marcus; Gen. Mgr.: Melvin L. Marcus. Sales Mgr.: Jennie Marcus. Product: Divider cards.

Pacific Eye & Ear Co. Inc., 6671 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 464-7358. Pres.: Tony Grabois; VP & Creative Dir.: Ernie Cefalu. Product: Browser boxes, display racks, divider cards.

Paramount Wire Prods., 1035 Westminster Ave., Alhambra, Calif. 91803. Tel. (213) 570-1601. Pres. & Gen. Mgr.: Joseph D. Winston; Sales Mgr.: Charles W. Holmes. Product: Display racks.

Quad Ents. Inc., 1 NE Seventh St., Oklahoma City, Okla. 73102. Tel. (405) 236-5946. Pres. & Gen. Mgr.: Mickey Sherman, Sales Mgr.: Joey Nichols. Product: Browser boxes, display racks (both tape only).

Quality Display, PO Box 1108, Charlotte, N.C. 28201. Tel. (704) 394-0351. Contact: Dave Touzel. Product: Display racks.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel. (213) 737-3737. Pres.: Ray Abrams Sr.; Gen. Mgr.: Norri Abrams, Sales Mgr.: Fred Muse Jr. Product: Browser boxes, display racks, divider cards.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel. (212) 392-6442. Pres.: Herbert H. Borchardt; VP & Sales Mgr.: Peter Vish. Product: Display racks (tape only), divider cards (SEE ADVERTISEMENT)

Reliance Folding Carton Corp., see Ever-Ready Packaging & Assembly Div.

Schweizer Design of America Inc., PO Box 751, Hopkins, Minn. 55343. Tel. (612) 933-3047. Pres.: Steven Teachout; Sales Mgr.: Leslie W. Neff. Product: Browser boxes, display racks & divider cards.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel. (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal. Product: Display racks, peg boards, wire racks & baskets, rec. poles & carts.

Sentry Inds. Inc., 221 N. MacQuessen Pkwy., Mount Vernon, N.Y. 10551. Tel. (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Barry Lane. Product: Browser boxes (tape only).

Showcase Builders Inc., PO Box 109, Troy, N.Y. 12182. Tel. (518) 235-7479. Pres. & Sales Mgr.: Gerald O. Casabonne; Gen. Mgr.: Thomas Valentine. Product: Display racks.

Soma Mfg. Co., 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel. (612) 544-4201. Gen. Mgr.: Howard Holkestad. Product: Display racks (tape only).

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel. (412) 231-4314. Pres.: Martin W. Schramm; Gen. Mgr.: Norman Morgan; Ass't Mgr.: William Miller. Branch: Chicago, Ill. 1825 W. Chicago Ave. Zip: 60622. Tel. (312) 829-0550. Gen. Mgr.: Donald Cihak. Product: Divider cards. (SEE ADVERTISEMENT)

Sterling Title Strip Co. Inc., 1175 Broad St., Newark, N.J. 07114. Tel. (201) 243-0222. NYC Tel. (212) 682-7783. Pres.: D.M. Steinberg; Gen. Mgr.: Arthur De Bose Jr.; Sales Mgr.: William Thomas. Product: Divider cards.

Tanagraphics Inc., 153 W. 27 St., New York, N.Y. 10001. Tel. (212) 255-6876. Pres.: Fred Goldstein; Gen. Mgr.: James Cox; Sales Mgr.: Dan Green. Product: Display racks, divider cards.

TelePro Inds. Inc., 3 Olney Ave., Cherry Hill, N.J. 08002. Tel. (609) 424-1234. Pres.: Dennis W. Boardman; Sales Mgr.: R.W. Cappello. Product: Display racks (tape only).

Transworld Ents., see National Communication Arts Inc.

Vinyl Interior Prods. Ltd., 1215 Wheaton St., Troy, Mich. 48084. Tel. (313) 689-8206. Pres., Gen. & Sales

Mgr. Bruce R. Dych. Product: Display racks (tape only).

Wireamad Prods. Corp., 60 West Ave., Patchogue, L.I., N.Y. 11772. Tel. (516) 475-0193. Pres. & Gen. Mgr.: Arnold Boden, Sales Mgr.: Leigh Boden. Product: Display racks.

jukebox manufacturers

Rock-Ola Mfg. Corp., 800 N. Kedzie Ave., Chicago, Ill. 60651. Tel. (312) 638-7600. Pres.: David C. Rockola; Exec. VP: Edward Doris

Rowe Int'l Inc., 75 Troy Hills Rd., Whippany, N.J. 07981. Tel. (201) 887-0400. Pres.: Earl Ramsey, Exec. VP: Jerry Marcus, VP Mktg.: J.P. Newlander; Gen. Sales Mgr.: Paul Huebsch; Mktg. Servs. Dir.: Dan Denman. Seeburg Prods. (div. of Seeburg Corp. of Delaware), 1500 N. Dayton St., Chicago, Ill. 60622. Tel. (312) 642-0800. VP Music Mktg.: J. Cameron Gordon; Music Prod. Mgr.: Richard Murphy; Music & Vending Sales Co-ord.: Stanley Jarocki; Adv. Mgr.: Bernie Cohen.

jukebox title strip manufacturers

Ad-Vertising Unlimited, PO Box 8135, Chicago, Ill. 60680. Tel. (312) 787-8220. Pres.: R.C. Hillsman, Gen. Mgr.: N.J. Hillsman; Sales Mgr.: Howard Pittman.

A. C. Hampson Printing Co. Inc., 168 City Hill St., Union City, Conn. 06770. Tel. (203) 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson; Sales Mgr.: R.C. Lovering.

Htt Program Serv., 1175 Broad St., Newark, N.J. 07114. Tel. (201) 243-0222. Gen. Mgr.: Dick Steinberg; Sales Mgr.: William Thomas.

Kajac Rec. Corp., 155 First St., Carlisle, Iowa 50047. Tel. (515) 989-0794. Pres.: Harold L. Luick, Gen. Mgr.: Thomas E. Reeves

N E R T of New England, Sales Mgr.: Commander Penguin; see PBN Survey/NERT of New England

P B N Survey/NERT of New England, PO Box 268, 31 Hobson St., Lawrence, Mass. 01842. Tel. (617) 686-4293. Pres.: Jerry P. Marcus; Gen. Mgr.: Melvin L. Marcus; Sales Mgr.: Jennie Marcus.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel. (412) 231-4314. Pres.: Martin W. Schramm; Gen. Mgr.: Norman Morgan; Ass't Mgr.: William Miller.

Branch: Chicago, Ill., 1825 W. Chicago Ave. Zip: 60622. Tel. (312) 829-0550. Gen. Mgr.: Donald Cihak. (SEE ADVERTISEMENT)

Sterling Title Strip Co. Inc., 1175 Broad St., Newark, N.J. 07114. Tel. (201) 243-0222. NYC Tel. (212) 682-7783. Pres.: D.M. Steinberg; Gen. Mgr.: Arthur De Bose Jr.; Sales Mgr.: William Thomas.

independent record production companies

• Continued from page 66

Dean Ballew; Prod'rs: Ron Ballew, Terry Skinner, Jerry Wallace, John D. Wyker III. Label credits: Elektra.

Christian Wilde, see Wild. Wild Prod'ns, 5728 Beck Ave., North Hollywood, Calif. 91601. Tel. (213) 653-6759. Pres. & Prod'r: Christian Wilde. Label credits: Capitol, Columbia, Creative Sound, MAM, Paramount, Polydor, Uni, United Artists, Warner Bros.

David Wilkes, see Great Metropolitan Gramophone. Ed Wilkes, see JEEB Prod'ns.

Cheryl Wilks, see Creative Sound. Billy Williams, see Elppa Rednet.

Gerald Fredrick Williams, see Music Makers Network.

Jim Williams, see Caverna.

R. Jose Williams, see Red-Black-and-Green.

Robert H. Williams, see Red-Black-and-Green.

Wee Willie, see Bob Holland

Mosey Wilson, see Shirley Music.

Marty Wilson Prod'ns Inc., 185 West End Ave., New York, N.Y. 10023. Tel. (212) 362-9812. Pres.: Marty Wilson.

Label credits: Capitol, Columbia, Decca, RCA, United Artists, Warner Bros.

Steve J. Wilson, see Gee Whiz.

Windchime Prod'ns Inc., 722 17 Ave. S., Nashville, Tenn. 37203. Tel. (615) 242-1834. Pres.: Larry Henley; VP: Johnny Slate, Prod'rs: Larry Henley, Johnny Slate, Larry Keith.

Label credits: Capricorn, Epic, GRC, MGM, UA.

Windfall Music Ent. Inc., 1790 Broadway, New York, N.Y. 10019. Tel. (212) 765-8450. VP's: E.S. Prager, Gary Kurfrist, Felix Pappalardi; Prod'rs: Felix Pappalardi, Jay Traynor, Bob D'Orleans.

Label credits: Atlantic, CBS/Windfall, Chrysalis.

Hal Winn Independent Prod'ns, 6565 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 461-3471. Pres. & Prod'r: Hal Winn. (Also see Touch Unlimited).

Label credits: A&M, Cream, Double Shot, Mercury, Warner Bros., Whiz.

Richard Winograde, see The Production Co.

William Winters Sr., see Bronson.

Jimmy Wisner Prod'ns Inc., 11 Harrison Court, South Orange, N.J. 07079. Tel. (201) 762-2504.

Label credits: Columbia, Epic, Polydor, Reprise, Roulette, Verve, Warner Bros., Wizdom.

Paul William Wolfe, see Bust.

Gary Womble, see ArLuE.

Luther Wood, see House of Loyd.

Ken Nash Woosley, see Ken Nash.

World Peace Recs. Inc., 12023 Rhode Island Ave., Los Angeles, Calif. 90025. Tel. (213) 462-0723. Pres.: Billie B. Crotty; VP: Patrick G. Crotty; Prod'r: H.B. Barnum.

Label credits: Bell, Capitol, Chess/Janus, Invictus, Mercury, Motown, Pride, RCA, Rocky Road, United Artists.

Jerry Worlds, see Johnny Worlds.

Johnny Worlds Prod'n, c/o The Superstar Org., 663 Fifth Ave., New York, N.Y. 10022. Tel. (212) 757-3794. Prod'rs: Jerry, Johnny & Sandi Worlds, Van Dyck Story.

Label credits: Honey B, Promco, SMC, Soul World, Worlds.

Sandi Worlds, see Johnny Worlds.

Benjamin F. Wright, see Ben-Gee.

Benjamin F. Wright Jr., see Ben-Gee.

Deloris H. Wright, see Ben-Gee.

Steve Wright Prod'ns, PO Box 626, Tyler, Tex. 75701. Tel. (214) 592-0591. Pres. & Prod'r: Steve Wright.

Label credits: Atlantic, Dot, Epic, Jamie, RBE, Thunderball.

Terry Wright, see Criterion.

John D. Wyker III, see Widget.

Dan Wyman, see Rapture.

Y

Doug Yaeger, see Applewood.

Yellow Bee Prod'ns Inc., 245 Waverly Pl., New York, N.Y. 10014. Tel. (212) 255-3698. Pres.: Nick Peris; VP: Stephan Calt; Prod'rs: Nick Peris, Stephan Calt, Alonzo Boone, Sam Butler.

Label credits: Blue Goose, Epic, Yazoo.

R. Barron Yokubaitis, see Horizon.

Earl Young, see Argon.

Gary Young, see Kommitee.

Stan Young, see Doodah.

Z

Z B S Media Inc., RD 1, Fort Edward, N.Y. 12828. Tel. (518) 695-3960/6406. Pres.: Robert Durand.

Label credits: Bhagavan Das, Big Toe, ESP-Disk', Rounder, Yorkshire.

Phillip Ross Zinn, see Mighty.

Joseph B. Zito, see Las Vegas Phonograph.

Joseph N. Zitz, see National Musitime.

Boris Zlatich, see National Musitime.

Roger Zobel, see GWS Rec'g.

Tom Zuzenak, see CMC Recs.

wholesalers

• Continued from page 156

Shout, Sire, Skye, Smash, Springboard, Steed, Sussex, T-Neck, Tara, Thunderbird, Today, Trip, Tumbleweed, 20th Century, Up Front, V Recs., Vern Meisner, Vertigo, Wand, Water, Zero, Westbound, Western World, World Jazz, Zero.

Tape Lines: All lines.

Playback equip.: Bowman, Lloyd's Electronics, Pioneer, RCA.

Phonographs: Lloyd's Electronics, Pioneer, RCA.

Accessories: Amberg, Big Bute (speakers), Fidelitone, Franco, Greco, Kustom Kreations, Le-Bo, Luna Lite, Memorex, North American Electronics, Peerless, Pick-A-Disc, Seebro, Tracs, Watts.

• WAUSAU (Area Code 715)

B M I Music Dist's., 229 Third St. Zip: 54401. Tel. 842-3995. Owner & Buyer: Robert C. Pevovich, Mgr.: Patrick Zachmeyer. (Rec. RJ, Tape D).

Tape lines: All lines.

Playback equip.: Craig, E.F. Johnson, Electronics, JVC, Lafayette, Lloyd's Electronics, Sony, Sanyo, Super-scope, Utah Electronics.

Accessories: Cartercraft, GC Electronics, Le-Bo.

Billboard 1974-1975 International Music-Record Directory

tape playback equipment manufacturers

The following is a Directory of Manufacturers and Importers of self-contained units only.

- A F C O Electronics Inc., 471 Roland Way, Oakland, Calif 94621. Tel (415) 635-7000 Pres Erwin L Ferer. Sales & Adv Mgr. Peter Knoedler
Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr — discrete, (2 home models). Price range \$49.95—\$189.95
Cassette: (1 home model). Price: \$199.95
Brand name: AFCO
Type of distribution: Manufacturer to retailers.
- A P F Electronics Inc., 375 Park Ave., New York, N Y 10022. Tel. (212) 758-7550 Pres. Albert Friedman. Exec VP & Sales Mgr Sy Lipper
Cartridge: (7 home models) 1 8-tr., 6 quadrasonic 8-tr.—2 discrete, 4 matrix. Price range \$49.95—\$199.95
Brand name: APF.
Type of distribution: Manufacturer to retailers, manufacturers' representatives
- A R Automatic Radio, see Automatic Radio
- Admiral Corp., 3800 Cortland St., Chicago, Ill, 60647. Tel (312) 292-2600 Pres Ross D. Siragusa Jr., Sales Dir Wesley Wood; Mktg. Dir., Special Mkts. Albert St George; VP Adv. & PR Thomas R Chadwick.
Cartridge: (2 auto or portable models), (4 home models) 2 8-tr., 2 quadrasonic 8-tr Price range: \$79.95—\$389.95
Cassette: (3 portable models) Price range \$39.95—\$79.95
Brand name: Admiral.
Type of distribution: Independent distributors, factory-owned branches, manufacturers' representatives
- Adonis, see Commodore Import
- Aiko America Corp., 2020 W. 16 St., Broadview, Ill 60153. Tel: (312) 261-0734 Pres Albert Cohen. Adv Agency E.H. Brown
Cassette: (6 Auto, 14 portable models) Price range \$29.95—\$299.95
Brand name: Aiko.
Type of distribution: Manufacturers' representatives
- Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif 90220. Tel (213) 774-7710 Exec VP Robert R Owen, Mktg Dir. Jay B. Menduke, PR William Cambridge.
Open reel: (2 home models) 2/4-tr. compatible Price range: \$300—\$350.
Brand name: Akai
Type of distribution: Independent distributors, manufacturers' representatives
- Alaron, see B&B Import-Export.
- Arrow Trading Co. Inc., 1115 Broadway, New York, N Y 10010. Tel (212) 255-7688. Pres Ben Dweck, Sales Mgr. Morris Dweck
Cartridge: (1 auto, 4 home, 2 portable models) Price range \$40—\$140.
Cassette: (4 portable models)
Brand name: Arrow.
Type of distribution: Independent distributors
- Arvin Inds. Inc., 15 St., Columbus, Ind 47201. Tel (812) 372-7271. Pres E.I. Anderson, Sales Mgr. J.P. Ellis, Nat'l Accounts Rep. Harry J. Sanneman.
Cartridge: (15 home models) 12 8-tr., 3 quadrasonic 8-tr. Price range: \$99.95—\$399.95
Brand name: Arvin.
Quadrasonic adaptors.
Type of distribution: Manufacturer to retailers
- Astar Trading Corp., 1225 Broadway, New York, N Y 10001. Tel: (212) 685-8570. Pres. Mayer Cohen, Sales Mgr Al Cohen.
Cartridge: (14 auto, 10 home, 7 portable models)
Cassette: (3 auto, 8 portable models)
Brand name: Astrasonic
Type of distribution: Independent distributors
- Astrasonic, see Astar Trading
- Astrex, see Unelco Electronics.
- Astromco Electronics Inc., PO Box 370, Oneonta, N.Y. 13820. Tel (607) 432-1932 Sales Mgr.: Ed May
Cassette: (1 home model).
Open reel: (1 home model) 2-tr Price \$459.95
Brand name: Astromco
Type of distribution: Manufacturer to retailers, manufacturers' representatives.
- Audiovox Corp., 150 Marcus Blvd., Hauppauge, N.Y. 11716. Tel (516) 231-7750 Pres. John J. Shalam, Sales & Adv Mgr.: Martin Novick
Cartridge: (11 auto models) 9 8-tr., 2 quadrasonic 8-tr —1 discrete, 1 matrix; (1 home, 1 portable model)
Cassette: (1 auto model).
Brand name: Audiovox
Type of distribution: Independent distributors, manufacturers' representatives.
- Automatic Radio, 2 Main St., Melrose, Mass 02176. Tel (617) 321-2300. Pres Edward Housman. VP Sales: Peter Morahan, VP Mktg G.E. Lyall
Cartridge: (21 auto models) 18 8-tr., 3 quadrasonic 8-tr —1 discrete, 2 matrix; (2 home, 4 portable models) Price range \$29.95—\$189.95
Cassette: (6 auto models) Price range \$39.95—\$149.95.
Brand name: AR Automatic Radio, Rally.
Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
- Azad Int'l Inc., 37 W. 26 St., New York, N Y 10010. Tel (212) 679-6666. Pres.: Victor N Khubani; Office Mgr Murl R Aswani
Cartridge: (2 auto, 3 home, 1 portable model) Price range \$21.75—\$85.
Cassette: (2 portable models). Price range \$16.75—\$19.75
Brand name: Tempest.
- B & B Import-Export Inc., 185 Park St., Troy, Mich 48084. Tel (313) 585-8400 Pres. Emery I. Klein Sales Mgr Bernard Klein, Adv. Mgr. Alexander Ehrmann
Cartridge: (9 auto, 6 home, 4 portable models) Price range \$26.95—\$149.95.
Cassette: (1 auto, 5 portable models) Price range \$24.95—\$79.95.
Brand name: Alaron, Rhapsody.
Type of distribution: Manufacturers' representatives.
- B & B Sales Inc., PO Box 7297, 211 N Market, Shreveport, La 71107. Tel: (318) 222-9382 Exec VP & Sales Mgr. Al Eell; Adv. Mgr. Glenn Stallings.
Cartridge: (8 auto models) 7 8-tr., 1 quadrasonic 8-tr —matrix Price range \$39.95—\$169.95
Cassette: (1 auto model) w/noise reduction system Price \$119.95
Brand name: Mecca.
Type of distribution: Manufacturer to retailers
- B S R (USA) Ltd., Rt. 303, Blauvelt, N.Y. 10913. Tel: (914) 358-6060 Pres. & Adv Mgr.: J.H. Hollands. Gen Sales Mgr. P.B. Welch
Cartridge: (3 home models) 2 8-tr., 1 quadrasonic 8-tr —discrete Price range \$39.95—\$99.95
- Belair Ent's (div. of Rodeo Music Corp.), 12923 Cense Ave., Hawthorne, Calif. 90250. Tel: (213) 679-8266. Pres Ed Mason, Exec VP Rod Pierce, VP Ed Halpern, Adv Agency: S.M. Newmark & Assocs
Cartridge: (2 home models). Price range \$89.95—\$299.95
Brand name: Belair
Type of distribution: Manufacturers' representatives
- Bell & Howell Co., 7100 McCormick Blvd., Chicago, Ill 60645. Tel (312) 262-1600. Nat'l Audio Visual Sales Mgr. Kenneth Rolnicki
Cassette: (8 portable models). Price range \$29.95—\$109.95.
Brand name: Bell & Howell
Type of distribution: Manufacturer to retailers
- Benjamin Electronic Sound Co., 40 Smith St., Farmingdale, L.I. N.Y. 11735. Tel (516) 694-7960 Pres. Jack Horowitz; Sales Mgr.: Paul Gonzalez; Adv Mgr. Cliff Shearer
Cartridge: (3 home models). Price range: \$55—\$179
Cassette: (2 home models) w/noise reduction system—Dolby. Price range \$229—\$289
Quadrasonic adaptors.
Brand name: Concord.
Type of distribution: Manufacturer to retailers, manufacturers' representatives.
- Bigston Corp. USA, 9829 W. Berwyn Ave., Rosemont, Ill. 60018. Tel: (312) 678-4035. Pres K. Sekiguchi, Mktg & Adv Mgr. R. Ergas.
Cassette: (11 portable models) 1 w/noise reduction system—Dolby B. Price range \$39.95—\$219.95.
Brand name: Bigston
Type of distribution: Manufacturer to retailers, manufacturers' representatives.
- Boman Inds., 9300 Hall Rd., Downey, Calif 90241. Tel (213) 869-4041. Pres.: Robert Maniaci, Sales Mgrs Stan Surlow, Z Gum, Adv. Mgr Stewart Mimm
Cartridge: (28 auto models) 25 8-tr., 3 quadrasonic 8-tr —matrix, (1 home model). Price range \$39.95—\$230.
Cassette: (4 auto models). Price range \$159.95—\$189.95.
Brand name: Boman Astrosonix, Gibbs, Hammond
- Bon Sonic, see Hanabashiya & Katone.
- Broadmoor Inds. Ltd., 1801 Touhy Ave., Elk Grove Village, Ill 60007. Tel: (312) 437-2300 Pres. Robert Moore. Sales Mgrs.: Art Fromader, Mike Hoover, Wes Faser.
Cartridge: (14 home models) 13 8-tr., 1 quadrasonic 8-tr —discrete or matrix. Price range \$159.95—\$449.95
Cassette: (6 portable models) Price range \$44.95—\$99.95.
Brand name: Broadmoor.
- Brother Int'l Corp., 680 Fifth Ave., New York, N Y 10019. Tel (212) 581-6262. Pres.: Max Hugel, Nat'l Sales Mgr Salkon Davis; VP Adv.: R.G. Ehrlich, Exec. Ass't: Bob Tahler
Cartridge: (4 home models) 3 8-tr., 1 quadrasonic 8-tr —discrete or matrix, (1 portable model) Price range \$199.95—\$299.95.
Brand name: Brother
- Charles Brown & Co. Inc., 34 W 27 St., New York, N.Y. 10011. Tel. (212) 683-0802. Pres. Sam Gutwein
Cartridge: (4 auto, 3 home, 3 portable models) Price range \$17—\$75.
Cassette: (4 portable models). Price range \$20—\$23
Brand name: Browni.
Type of distribution: Manufacturer to retailers
- Browni, see Charles Brown.
- Capehart Corp., 770 Lexington Ave., New York, N.Y. 10021. Tel (212) 421-6070. Pres Robert Kropp. Sales Mgr Jack Sauter; Adv Mgr. Richard Kropp. Adv. Agency Milton Samuels Adv
Cartridge: (12 home models) 11 8-tr., 1 quadrasonic 8-tr —discrete Price range \$99.95—\$399.95.
Brand name: Capehart, Dumont.
Type of distribution: Manufacturer to retailers (Capehart), independent distributors (Dumont)
- Car Tapes Inc., 9180 Kelvin Ave., Chatsworth, Calif 91311. Tel: (213) 882-8722 Pres James L. LeVitus. VP Sales & Adv Murray A Merson
Cartridge: (9 auto models) 7 8-tr., 2 quadrasonic 8-tr —1 discrete, 1 matrix. Price range \$44.95—\$179.95.
Brand name: Car Tapes.
Carter Corp., 1916 11 St., Rockford, Ill 61101. Tel (815) 397-3200. Pres R.L. Fleming; Sales Mgr Dennis K. Meade; Sales Promo. & Adv Mgr. S L Fleming.
Quadrasonic adaptors.
Brand name: Carter Craft Quadsonic "360"
Type of distribution: Manufacturers' representatives
- Channel Inds Inc., 2043 Cheshire Bridge Rd., Atlanta, Ga 30324. Tel (404) 633-4463 Pres Emanuel Isaacs. Sales Mgr. Lea Wallace.
Cartridge: (4 home, 2 portable models) Price range \$21—\$95
Cassette: (3 portable models) Price range: \$16—\$28
Brand name: Tran Sonic
- Channel Master, Ellenville, N.Y. 12428. Tel (914) 647-5000. Consumer Prod Mgr Alan Makowsky; Sales Mgr Marty Charles; Adv Mgr Peter Swenson
Cartridge: (9 auto models) 8 8-tr., 1 quadrasonic 8-tr., (12 home, 1 portable model) Price range \$39.95—\$349.95
Cassette: (1 home model) w/noise reduction system, (6 portable models) Price range \$29.95—\$159.95.
Brand name: Channel Master
- Claricon, see Gladding-Claricon
- Claricon Corp. of America, 5500 Rosecrans Ave., Lawndale, Calif. 90260. Tel (213) 973-1100 Exec VP C. Yamazaki; VP Admin Henry Fenenbock; Sales & Adv. Mgr. Jerry Adler
Cartridge: (10 auto models) 9 8-tr., 1 quadrasonic 8-tr.—discrete. Price range \$49.95—\$159
Cassette: (7 auto models) Price range \$74.95—\$179.95.
Brand name: Claricon
- Commodore Import Corp., 507 Flushing Ave., Brooklyn, N.Y. 11205. Tel (212) 522-3407. Pres. S Schneider Sales & Adv. Mgr Mike Simon
Cartridge: (2 auto, 3 home models) Price range \$20—\$200.
Cassette: (4 portable models). Price range \$20—\$70
Brand name: Commodore, Adonis
Type of distribution: Manufacturer to retailers, independent distributors.
- Concord, see Benjamin Electronic Sound
- Copycorder, see Magnetic Video
- Craig Corp., 921 W. Artesia, Compton, Calif 90220. Tel (213) 537-1233. Pres.: Peter Behrendt. Sales Admin Mgr Emerson Hunt; Sales Mgr. Lauren C Davies; Adv Mgr. John Roman.
Cartridge: (21 auto models) 18 8-tr., 3 quadrasonic 8-tr —discrete, (7 home models) 5 8-tr., 2 quadrasonic 8-tr —discrete, (2 portable models) Price range \$47.95—\$332.95
Cassette: (6 auto models) 1 w/noise reduction system—Dolby Price range: \$35.95—\$229.95
Brand name: Craig
Type of distribution: Manufacturer to retailers, independent distributors, factory-owned branches, manufacturers' representatives
- Creative, see Creative Disc Inc
- Creative Disc Inc., 711 Fulton Ave. S., Mount Vernon, N.Y. 10550. Tel: (914) 699-3993. Pres. Carl Feurstein; Gen Mgr August H Jones; Sales & Adv Mgr. Joseph Perr
Cartridge: (1 auto model) 8-tr & quadrasonic 8-tr.—discrete; (3 home, 2 portable models) 8-tr Price range \$ 00
Cassette: (2 portable models) Price range \$60.
Brand name: Diamond, Creative
- Crown Int'l, 1718 W. Mishawaka Rd., Elkhart, Ind. 46514. Tel (219) 294-5571 Pres. Clarence Moore, Sales & Adv. Mgr.: Clyde W Moore; Reg'l Sales Mgr.: James S Beattie.
Open reel: (18 home or portable models) 4 2-tr., 4 4-tr., 6 2/4-tr compatible, 4 quadrasonic 4-tr —discrete Price range \$1095—\$2995
Brand name: Crown Int'l.
Type of distribution: Manufacturers' representatives.
- Crown Radio Corp., 228 E. Harris Ave., South San Francisco, Calif 94080. Tel (415) 873-1640 Pres. Teruya (Terry) Shimano; Sales Mgr Taizo (Tom) Ogawara; Sales Co-ord.: Leo Ikeda
Cassette: (4 auto models), (4 home models) 1 w/noise reduction system—Dolby B, (8 portable models). Price range \$39—\$200.
Brand name: Crown, Crownscribe
Type of distribution: Factory-owned branches.
- Crownscribe, see Crown Radio.
- Dejay Corp., 39 Hayward St., Braintree, Mass. 02184. Tel:

- (617) 848-6210. Pres. & Sales Mgr.: William Blotnick. Cartridge: (2 home models). Price range: \$30—\$150. Brand name: Dejay. Type of distribution: Manufacturer to retailers, manufacturers' representatives.
- Diamond, see Creative Disc Inc.
- Dumont, see Capehart.
- Dynavox Electronics Corp., 225 Robbins Ln., Syosset, N.Y. 11791. Tel: (516) 822-9700. Pres.: Joseph Dworkin; Sales Mgr.: Irving Pincus. Cartridge: (1 home model). Price: \$109.95. Brand name: Dynavox. Type of distribution: Manufacturers' representatives.
- Dyn Electronics Inc., 3095 NW 77 Ave., Miami, Fla. 33122. Tel: (305) 592-6710. Pres.: Charles Dascal; VP Sales & Adv. Mgr.: Jaime Roisman; Sales Mgr.: Salomon Yuken. Cartridge: (10 auto models) 9 8-tr., 1 quadrasonic 8-tr.—matrix; (9 home, 2 portable models). Price range: \$24.95—\$259.95. Cassette: (1 home model); (5 portable models) 1 w/ noise reduction system—Dolby B. Price range: \$24.95—\$199.95. Brand name: Dyn. Quadrasonic adaptors. Type of distribution: Manufacturer to retailers.
- Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337. Pres.: Richard Beda; Gen. Mgr.: David Silverman; Sales Mgr.: Paul Sacks; Sales Admin. Leon Marco. Cartridge (21 home models) 17 8-tr., 4 quadrasonic 8-tr.—discrete & matrix. Price range: \$30—\$170. Cassette: (2 portable models). Price range: \$20—\$60. Brand name: Electra Radio. Type of distribution: Manufacturers' representatives.
- Electro Brand Inc., 4234 W. Drummond Pl., Chicago, Ill. 60639. Tel: (312) 227-0500. Pres.: Samuel Dry; Exec. VP: Richard L. Etlelson; Sales & Adv. Mgr.: Ben T. Crane. Cartridge: (1 auto model); (8 home models) 5 8-tr., 3 quadrasonic 8-tr.—matrix; (4 portable models). Price range: \$29.95—\$199.95. Cassette: (5 portable models). Price range: \$19.95—\$69.95. Brand name: Electro Brand. Type of distribution: Manufacturers' representatives.
- Electrographic, see Morse Electro Prods.
- Emerson Radio (div. of Major Electronics Corp.), 5802 Third Ave., Brooklyn, N.Y. 11220. Tel: (212) 680-7000. Pres.: Stephen Lane; Nat'l Sales Mgr.: Al Saint. Cartridge: (2 home models). Price range: \$119.95—\$129.95. Cassette: (3 portable models). Price range: \$29.95—\$59.95. Brand name: Emerson, Major. Type of distribution: Independent distributors, manufacturers' representatives.
- Far Eastern Research Labs. Inc., 8735 Shirley Ave., Northridge, Calif. 91324. Tel: (213) 993-9101. Pres.: Reggie H. Williams; Sales & Adv. Mgr.: Louis Perlin. Cartridge: (9 auto models) 8 8-tr., 1 quadrasonic 8-tr.—discrete; (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—matrix; (2 portable models). Price range: \$29.95—\$179.95. Cassette: (2 auto models). Price range: \$49.95—\$89.95. Brand name: Xtal. Type of distribution: Factory-owned branches, manufacturers' representatives.
- Federal Transistor Co. Inc., 5333 McConnell Ave., Los Angeles, Calif. 90066. Tel: (213) 391-5245. Pres.: Ray Pinto; Sales Mgr.: Norman Brooks. Cartridge: (3 auto, 3 home, 7 portable models). Price range: \$20—\$40. Cassette: (4 auto, 10 portable models). Price range: \$14—\$40. Brand name: Federal. Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
- Fisher Radio, 11-40 45 Rd., Long Island City, N.Y. 11101. Tel: (212) 937-2100. Pres.: W.L. Hulisiek; Prod. Mgr.: George E. Meyer; Sales Mgr.: Allen Novick; Adv. Mgr.: Ben Buxton. Cassette: (2 home models) w/ noise reduction system—Dolby. Price: \$249.95. Brand name: Fisher. Type of distribution: Manufacturers' representatives.
- Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38103. Tel: (901) 525-5711. Pres.: Arthur Fulmer Jr.; Sales Mgr.: R.T. Edmundson; Adv. Mgr.: G.J. Aubochon. Cartridge: (7 auto models) 6 8-tr., 1 quadrasonic 8-tr.—discrete; (11 home models) 10 8-tr., 1 quadrasonic 8-tr.—discrete; (5 portable models). Price range: \$36.95—\$209.95. Cassette: (1 portable model). Price: \$36.95. Brand name: Arthur Fulmer, Stereosonic. Type of distribution: Manufacturers' representatives.
- G T E Sylvania Inc., 700 Ellicott St., Batavia, N.Y. 14020. Tel: (716) 343-3470. Audio Accounts Mgr.: John Kearney; Gen. Mdse. Mgr.: Ronald Stoltenberg; Public Affairs Mgr.: Ralph Emerson. Cartridge: (15 home models) 10 8-tr., 5 quadrasonic 8-tr.—matrix. Price range: \$429.95—\$549.95. Brand name: Sylvania. Quadrasonic adaptors. Type of distribution: Manufacturer to retailers, independent distributors.
- General Electric Co., Electronics Park, Syracuse, N.Y. 13201. Tel: (315) 456-2189. Adv. & Sales Promo. Mgr.: N.R. Huey. Cartridge: (13 home models) 9 8-tr., 4 quadrasonic 8-tr.; (2 portable models). Price range: \$49.95—\$469.95. Cassette: (1 home model); (13 portable models). Price range: \$27.95—\$124.95. Brand name: General Electric. Quadrasonic adaptors. Type of distribution: Independent distributors, factory-owned branches.
- Gibbs, see Boman Inds.
- Gladding-Clarison Inc., Gladding-Audio Div., 663 Dowd Ave., Elizabeth, N.J. 07201. Tel: (201) 289-4600. Exec. VP & Gen. Mgr.: William B. Keeping; VP Sales: Donald G. Gervin; Mdse. Mgr.: Jim Zades. Cartridge: (8 home models) 4 8-tr., 4 quadrasonic 8-tr.—matrix. Price range: \$120—\$450. Brand name: Clarison. Type of distribution: Manufacturers' representatives.
- Granada, see Soundsonic Electronics.
- Grundig by Amerex Electronics Inc., 40 Kero Rd., Carlstadt, N.J. 07072. Tel: (201) 935-6300. Sales Mgr.: Gene Schilling. Cartridge: (5 home models). Price range: \$259.95—\$329.95. Cassette: (7 home models) 1 w/ noise reduction system; (3 portable models). Price range: \$49.95—\$189.95. Open reel: (1 home model) 4-tr. Price: \$399. Brand name: Grundig. Type of distribution: Manufacturers' representatives.
- Hammond, see Boman Inds.
- Hanabashiya Ltd., 39 W. 28 St., New York, N.Y. 10001. Tel: (212) 683-2090. Pres.: E. Kazadeh; Sales Mgr.: Ira Karlin. Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr.—matrix; (2 home, 3 portable models). Cassette: (1 home model) w/ noise reduction system; (4 portable models) 2 w/ noise reduction system. Brand name: Bon Sonic. Type of distribution: Independent distributors.
- Harman-Kardon Inc., 55 Ames Court, Plainview, L.I., N.Y. 11803. Tel: (516) 681-4000. Pres.: Robert Greenberg; Mktg. Dir.: Harry Lavo; Sales Mgr.: Leonard Dugow; Adv. & Communications Mgr.: Stephan Phillips. Cassette: (1 home model) w/ noise reduction system—Dolby B. Price: \$329.95. Brand name: Harman-Kardon.
- High Country, see Import Dist. Buying Serv. Inc.
- Hitachi Sales Corp. of America, 48-40 34 St., Long Island City, N.Y. 11101. Tel: (212) 361-3090. Pres.: E. Matsumura; Sales Mgr.: Jack Dewes; Adv. Mgr.: Hiro Oshima; Adv. Serv. Co-ord.: Bob Ewing. Cartridge: (7 auto models) 5 8-tr., 2 quadrasonic 8-tr.; (12 home models) 10 8-tr., 2 quadrasonic 8-tr. Cassette: (2 auto models); (15 home models) 2 w/ noise reduction system—Dolby; (11 portable models). Price range: \$32.95—\$379.95. Brand name: Hitachi. Quadrasonic adaptors.
- ICP Ltd., 350 Fifth Ave., New York, N.Y. 10001. Tel: (212) 997-8980. Pres.: Philip R. Baird; Mktg. Dir.: M.T. Fuglesang; Mdsg. Mgr.: Damon A. Wilson. Cartridge: (2 home, 2 portable models). Price range: \$49.95—\$99.95. Cassette: (2 portable models). Price range: \$39.95—\$49.95. Brand name: ICP. Type of distribution: Manufacturers' representatives.
- IDL (Inland Dynatronics Inc.), 10 Horizon Blvd., South Hackensack, N.J. 07606. Tel: (201) 641-3600. Pres.: Samuel Levitt; VP Sales: Maurice J. Powers. Cartridge: (16 auto models) 11 8-tr., 5 quadrasonic 8-tr.—1 discrete, 4 matrix; (2 home models). Price range: \$39.95—\$139.95. Cassette: (1 auto model). Price: \$62.95. Brand name: IDL. Type of distribution: Independent distributors, manufacturers' representatives.
- Import Dist. Buying Serv. Inc., 871 Folsom St., San Francisco, Calif. 94107. Tel: (415) 956-4152. Pres.: Sales & Adv. Mgr.: Edwin Samn. Cartridge: (7 auto, 2 home, 1 portable model). Cassette: (3 auto, 2 portable models). Brand name: High Country. Type of distribution: Independent distributors, manufacturers' representatives.
- Inland Dynatronics Inc., see IDL.
- J I L Corp. of America, 1000 E. Del Amo Blvd., Carson, Calif. 90746. Tel: (213) 537-7310. Pres.: Glen Nickell; Sales & Adv. Mgr.: Al Kovac; West Coast Reg'l Sales Mgr.: Tom Leacock. Cartridge: (10 auto models) 8 8-tr., 2 quadrasonic 8-tr.—discrete or matrix. Price range: \$37.95—\$279. Cassette: (2 auto models) w/ noise reduction system—Dolby. Price range: \$179—\$259. Brand name: J I L. Type of distribution: Manufacturers' representatives.
- J V C America Inc., 50-35 56 Rd., Maspeh, N.Y. 11378. Tel: (212) 392-7100. Pres.: M. Furuta; VP Sales: William Kist. Cartridge: (9 home models) 7 8-tr., 2 quadrasonic 8-tr.—discrete. Price range: \$49.95—\$229.95. Cassette: (1 auto model); (8 home models) 4 w/ noise reduction system—ANRS; (8 portable models). Price range: \$79.95—\$429.95. Open reel: (6 home models) 4 2-tr., 2 quadrasonic—discrete. Price range: \$179.95—\$499.95. Brand name: JVC. Quadrasonic adaptors. Type of distribution: Manufacturer to retailers.
- Juliette-Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 592-3700. Pres.: Louis Topp; VP Sales: Charles Kates; Adv. Dir.: Selwyn Kent. Cartridge: (10 home models) 7 8-tr., 3 quadrasonic 8-tr. Price range: \$100—\$500. Cassette: (3 portable models). Price range: \$35—\$60. Brand name: Juliette. Quadrasonic adaptors. Type of distribution: Manufacturer to retailers, manufacturers' representatives.
- Katone Corp., 37 W. 28 St., New York, N.Y. 10001. Tel: (212) 889-6240. Pres.: Jack Katz; Sales & Adv. Mgr.: Maurice Katz. Cartridge: (6 auto models) 5 8-tr., 1 4/8-tr. compatible; (1 home, 1 portable model). Price range: \$29—\$99. Cassette: (2 portable models). Price range: \$29—\$39. Brand name: Bon Sonic. Type of distribution: Independent distributors.
- Kenwood Electronics Inc., 15777 S. Broadway, Gardena, Calif. 90248. Tel: (213) 323-1400. Pres.: George T. Aratan; VP: Y. Nakase; Sales Mgr.: Jim Maynard; Adv. Mgr.: Bob Moriyama. Cassette: (2 home models) w/ noise reduction system—Dolby. Brand name: Kenwood. Type of distribution: Manufacturers' representatives.
- Kraco Ent. Inc., 2411 N. Santa Fe Ave., Compton, Calif. 90224. Tel: (213) 774-2550. Pres.: Larry M. Kraines; Exec. VP & Sales Mgr.: Fred P. Fohl; Sales Mgr.: Hy Sutnick; Adv. Mgr.: Owen Gilleran. Cartridge: (15 home models) 14 8-tr., 1 quadrasonic 8-tr.—matrix. Price range: \$49.95—\$179.95. * Cassette: (1 auto model). Price: \$69.95. Brand name: Kraco. Quadrasonic adaptors.
- Lafayette Radio Electronics, 111 Jericho Tnpk., Syosset, N.Y. 11733. Tel: (516) 921-7700. Pres.: L. Pearlman; Adv. Mgr.: C. Piotrowski. Cartridge: (4 auto models) 3 8-tr., 1 quadrasonic 8-tr.; (8 home models) 6 8-tr., 2 quadrasonic 8-tr. Price range: \$29.95—\$219.95. Cassette: (2 auto models); (4 home models) 1 w/ noise reduction system—Dolby; (6 portable models). Price range: \$21.95—\$239.95. Brand name: Lafayette. Quadrasonic adaptors. Type of distribution: Factory-owned branches & franchised stores.
- Lear Jet Stereo Inc., 6868 S. Plumer, Tucson, Ariz. 85734. Tel: (602) 294-4461. Pres.: Ed Campbell; VP Mktg.: Fred Seger. Cartridge: (14 auto models) 12 8-tr., 2 quadrasonic 8-tr.—discrete or matrix; (3 home, 2 portable models). Price range: \$29.88—\$219.95. Cassette: (2 auto models). Price range: \$99.95—\$159.95. Brand name: Lear Jet Stereo. Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
- Lloyd's Electronics, 5 Paul Kohner Pl., East Paterson, N.J. 07407. Tel: (201) 791-8100. Pres.: Abe Zagha; VP Sales: Thomas Paconni; Sales Dir.: Sheldon H. Rudin; Adv. Mgr.: Norman Robinson. Cartridge: (18 home models) 15 8-tr., 3 quadrasonic 8-tr. Price range: \$99.95—\$299.95. Brand name: Lloyd's. Type of distribution: Independent distributors, manufacturers' representatives.
- M G A Div., Mitsubishi Int'l Corp., 7045 N. Ridgeway Ave., Lincolnwood, Ill. 60645. Tel: (312) 973-2000. Mktg. Dir.: Gordon MacDonald; Sales Mgr.: Michael R. Gorkov; Adv. & Mdsg. Contact: William Hutcheson. Cartridge: (3 home models). Price range: \$49.95—\$99.95. Brand name: MGA. Quadrasonic adaptors. Type of distribution: Manufacturer to retailers.
- M P Audio Corp., Fairfield, Conn. 06430. Tel: (203) 268-2385. Pres.: M. Paneyko. Cassette: (1 portable model). Price: \$139.50. Open reel: (1 home model) 4-tr. Price: \$320. Brand name: MP Audio. Type of distribution: Manufacturer to retailers, factory-owned branches.
- Magnadyne Corp., PO Box 757, Beverly Hills, Calif. 90213. Tel: (213) 278-0107. Pres.: Barry L. Caren; Sales Mgr.: Dave Gurian. Cartridge: (1 auto model). Price: \$119.95. Cassette: (1 auto model). Price: \$149.95. Brand name: Magnadyne. Quadrasonic adaptors.
- Magnavox Consumer Electronics Co., 1700 Magnavox Way, Fort Wayne, Ind. 46804. Tel: (219) 432-6511. Pres.: A. De Scipio; Sales Mgr.: James Egan; Prod. Mgr.: Ed Carrier; Adv. Mgr.: Mark Bullman. Cartridge: (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$99.95—\$239.95. Cassette: (4 home, 7 portable models). Price range: \$39.95—\$449.95. Brand name: Magnavox. Quadrasonic adaptors. Type of distribution: Manufacturer to retailers.
- Magnecord, see Telex Communications.
- Magnetic Video Corp., 23434 Industrial Park Court, Farmington, Mich. 48024. Tel: (313) 478-1810. Pres.: Andre A. Blay; Equip. Div. Mktg. Mgr.: R.J. Vandegriff. Cassette: (3 home, 1 portable model). Price range: \$149.50—\$495. Brand name: Copycorder. Type of distribution: Manufacturers' representatives.
- Major, see Emerson Radio.
- Marlin Radio Corp., 55 Randolph Ave., Avenel, N.J. 07001. Tel: (201) 381-9100; NYC Tel: (212) 686-8630. Pres.: Morris Dweck; VP & Sales Mgr.: Elliot Dweck. Cartridge: (6 home models) 5 8-tr., 1 quadrasonic 8-tr.—discrete; (3 portable models). Price range: \$29—\$199. Cassette: (4 portable models). Price range: \$19.95—\$69.95. Brand name: Marlin. Type of distribution: Manufacturer to retailers.
- Martel Electronics, 2356 S. Cotner Ave., Los Angeles, Calif. 90064. Tel: (213) 479-4491. Pres.: David Krechman. Cassette: (1 home model). Price: \$510.95. Open reel: (3 home models) available as 4-tr. or 2-tr., (1 portable model) available as 4-tr. or 2-tr. Price range: \$500—\$576. Brand name: Uher. Type of distribution: Independent distributors, manufacturers' representatives.
- Masterwork, see N M C Ent's.
- Curtis Mathes Sales Co., 2220 Young St., Dallas, Tex. 75201. Tel: (214) 748-8311. Pres.: H.B. Kelton; Exec. VP: Burke Mathes Jr.; Gen. Sales Mgr.: Ray Harvey. Cartridge: (16 home models) quadrasonic 8-tr.—matrix. Price range: \$199—\$200. Cassette: (2 home models) w/ noise reduction system. Price: \$1225. Brand name: Curtis Mathes.

Type of distribution: Manufacturer to retailers.
Matsushita Electric Corp. of America, 200 Park Ave., New York, N.Y. 10017. Tel: (212) 973-5700. Pres.: A. Harada; Exec. VP: H. Yamato; Sales Mgr.: Richard Lovisolo; Adv. Dir.: Russ Johnson.
Cartridge: (7 auto, 2 auto or home models) 8 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$49.99—\$119.95.
Cassette: (15 portable models). Price range: \$32.88—\$199.95.
Brand name: Panasonic.
Type of distribution: Independent distributors, manufacturers' representatives.
Mayfair Sound Prods. Inc., 666 W. Kinzie, Chicago, Ill. 60610. Tel: (312) 243-8050. Pres.: Gary Braver; Sales Mgr.: Raymond Braver.
Cartridge: (15 home, 3 portable models). Price range: \$20—\$300.
Cassette: (4 portable models). Price range: \$20—\$70.
Brand name: Mayfair.
Type of distribution: Independent distributors, manufacturers' representatives.
Mecca, see B&B Sales & Soundsonic Electronics.
Medallion Automotive Prods. (div. of Midland Int'l Corp.), 1137 Saline St., North Kansas City, Mo. 64116. Tel: (816) 474-0770. Pres.: Bob Caldwell; Sales Mgr.: Ed Kiehl.
Cartridge: (15 auto models) 12 8-tr., 3 quadrasonic 8-tr.—1 discrete, 2 matrix.
Cassette: (2 auto models).
Brand name: Medallion.
Type of distribution: Independent distributors.
Mercury, see Fax.
Mercury Electronics Corp., 315 Roslyn Rd., Mineola, L.I., N.Y. 11501. Tel: (516) 742-5400. Pres.: F. Abrams; Exec. VP: H.M. Rich; Sales Mgr.: S. Abrams; Adv. Mgr.: F. Abrams.
Cartridge: (8 home models) 6 8-tr., 2 quadrasonic 8-tr.—discrete; (4 portable models). Price range: \$69.95—\$300.
Cassette: (1 home model). Price: \$34.95.
Brand name: Westbury.
Quadrasonic adaptors.
Type of distribution: Independent distributors, manufacturers' representatives.
Metro Sound (div. of RS Inds. Inc.), 11144 Weddington St., Los Angeles, Calif. 91601. Tel: (213) 877-5577. Pres.: Ralph Slotnick; Sales Mgr.: Max Benzeira; Southern Calif. Reg'l Sales Mgr. & Adv. Contact: Don Arnsen.
Cartridge: (8 auto models) 7 8-tr., 1 quadrasonic 8-tr.—discrete; (3 home, 1 portable model). Price range: \$29.95—\$139.95.
Cassette: (9 auto models). Price range: \$39.95—\$169.95.
Brand name: Metro Sound.
Type of distribution: Manufacturers' representatives.
Midland Int'l, Consumer Prods. Div., 1909 Vernon St., North Kansas City, Mo. 64116. Tel: (816) 842-0511. VP: Robert McFadden; Gen. Sales Mgr.: Robert Gerhold; Adv. Mgr.: Paul Norris.
Cartridge: (1 home, 2 portable models). Price range: \$29.95—\$99.95.
Cassette: (9 portable models). Price range: \$19.95—\$99.95.
Brand name: Midland.
Type of distribution: Manufacturers' representatives.
Miida Electronics Inc., 14 Henderson Dr., West Caldwell, N.J. 07006. Tel: (201) 575-9302. Pres.: T. Asama; Mktg & Sales Dir.: Milton Dolnick; Adv. Agency: Mohr Assocs.
Cartridge: (14 home models) 11 8-tr., 3 quadrasonic 8-tr. Price range: \$199.95—\$599.95.
Cassette: (1 home model). Price: \$340.
Brand name: Miida.
Type of distribution: Independent distributors, manufacturers' representatives.
Mitsubishi Int'l Corp., see MGA Div.
Morse Electro Prods. Corp., 2777 Summer St., Stamford, Conn. 06905. Tel: (203) 327-2900. Pres.: Philip S. Morse; VP Sales: L. Trachtman; VP Adv.: H. Cuveron; PR Mgr.: Steven W. Sherman.
Cartridge: (2 auto models); (67 home models) 34 8-tr., 33 quadrasonic 8-tr.—5 discrete, 28 matrix. Price range: \$34.95—\$509.95.
Cassette: (5 portable models). Price range: \$29.95—\$79.95.
Brand name: Electrographic, Morse, Philharmonic.
Type of distribution: Factory-owned branches.
Motorola Inc., Automotive Sound Prods., 9401 W. Grand Ave., Franklin Park, Ill. 60131. Tel: (312) 625-6000. Dir.: C.J. Gentry; Sales Mgr.: T.P. Carroll; Prod. Planning Mgr.: Mark Artner; Adv. Mgr.: George Mahoney.
Cartridge: (12 auto models) 11 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$36.95—\$229.95.
Brand name: Motorola.
Type of distribution: Independent distributors, factory-owned branches.
N M C Ents. Inc., 3580 Oceanside Rd., Oceanside, N.Y. 11572. Tel: (516) 678-6770. Pres.: David Bernstein; Exec. VP: Jesse Selter.
Cartridge: (4 home models) quadrasonic 8-tr.—discrete. Price range: \$79.95—\$229.95.
Brand name: Masterwork.
Type of distribution: Manufacturers' representatives.
National Electronics, 10501 NW Seventh Ave., Miami, Fla. 33138. Tel: (305) 751-8571. Pres.: Jack Chester; Sales Mgr.: John Maler.
Cartridge: (3 auto, 2 home models).
Cassette: (4 auto models); (1 home model) w/ noise reduction system; (8 portable models).
Brand name: Riviera.
Type of distribution: Manufacturers' representatives.
Newcomb Audio Prods. Co., 12881 Bradley Ave., Sylmar, Calif. 91342. Tel: (213) 367-1921. Pres.: Robert Newcomb; Adv. Agent: John Monsos.
Cassette: (5 portable models). Price range: \$187.45—\$249.95.
Brand name: Newcomb.
Type of distribution: Manufacturers' representatives.
Nordmende, see Sterling Hi-Fidelity.

North American Foreign Trading Corp., 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-5400. Pres.: Maurice Lowinger; Mgr.: Andrew Lowinger.
Cartridge: (2 auto, 6 home, 3 portable models). Price range: \$39—\$195.
Cassette: (3 portable models). Price range: \$29.95—\$79.95.
Brand name: Unisonic.
Nuvox Electronics Corp., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-2110. Pres.: Edmond Sassoon; Sales & Adv. Mgr.: Abe Liniado.
Cartridge: (4 auto, 5 home, 3 portable models). Price range: \$39.95—\$299.95.
Cassette: (6 portable models). Price: \$39.95.
Brand name: Nuvox.
Type of distribution: Independent distributors, manufacturers' representatives.
Olympic Int'l Ltd., 89-89 Union Tnpk., Glendale, N.Y. 11227. Tel: (212) 261-9300. Pres.: Herbert Kabat; Sales Mgr.: Stanley Seltzer; Sales Admin'r: Irving Murray.
Cartridge: (23 home models) 22 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$130—\$280.
Brand name: Olympic.
Type of distribution: Factory-owned branches.
Panasonic, see Matsushita.
Pax Ltd., 5125 Church St., Skokie, Ill. 60076. Tel: (312) 966-1690. Pres.: Harry Graw; Nat'l Sales Mgr.: Alfred M. Bender.
Cartridge: (8 home models) quadrasonic 8-tr., 2 quadrasonic 8-tr. Price range: \$39.95—\$299.95.
Cassette: (7 portable models). Price range: \$19.95—\$89.95.
Brand name: Pax, Mercury.
Type of distribution: Manufacturers' representatives.
Peerless Telerad Inc., 37-15 61 St., Woodside, N.Y. 11377. Tel: (212) 779-1515. Pres.: Samuel Cohen; Gen. & Adv. Mgr.: Harvey L. Stetson.
Cartridge: (5 auto, 7 home, 2 portable models). Price range: \$49.95—\$299.95.
Cassette: (1 home, 1 portable model). Price range: \$39.95—\$249.95.
Brand name: Peerless.
Type of distribution: Manufacturers' representatives.
Philco-Ford Corp., Union-Meeting Rd., Blue Bell, Pa. 19422. Tel: (215) 646-9100. Pres.: Thomas C. Page; VP Consumer Sales: James T. McMurphy; Audio-Video Prods. PR Specialist: Bernard Allmayer; Adv. Mgr.: Victor L. Klein.
Cartridge: (18 home models) quadrasonic 8-tr.—3 discrete, 15 matrix. Price range: \$129.95—\$349.95.
Cassette: (1 home model). Price: \$349.95.
Brand name: Philco-Ford.
Type of distribution: Independent distributors, factory-owned branches.
Philharmonic, see Morse Electro Prods.
Pioneer Electronics of America, 1555 E. Del Amo Blvd., Carson, Calif. 90746. Tel: (213) 639-5050. Pres.: John F. Doyle; Gen. Sales Mgr.: Stephen E. Solt.
Cartridge: (7 auto models) 5 8-tr., 2 quadrasonic 8-tr.—discrete; (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$49.95—\$279.95.
Cassette: (3 auto, 3 portable models). Price range: \$79.95—\$129.95.
Brand name: Pioneer.
RCA Parts & Accessories, 2000 Clements Bridge Rd., Deptford, N.J. 08096. Tel: (609) 963-8000. VP & Gen. Mgr.: Paul Garver; Dist'n Sales Mgr.: Ken Giebel; Adv. & Sales Promo. Mgr.: Tony Ricketti.
Cartridge: (4 auto models) 3 8-tr., 1 quadrasonic 8-tr.—discrete.
Cassette: (1 auto model).
Brand name: RCA.
Type of distribution: Independent distributors.
R S C, see Royal Sound Co.
Radio Shack, a Tandy Corp. Co., 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 335-3711. Pres.: Lewis F. Kornfeld; Sales Mgr.: Bernard S. Appel; Adv. Mgr. Lawrence E. Blostein; Sales Promo. Co-ord.: H.L. Siegel.
Cartridge: (6 auto models) 5 8-tr., 1 quadrasonic 8-tr.; (8 home models) 6 8-tr., 2 quadrasonic 8-tr., (1 portable model). Price range: \$49.95—\$229.95.
Cassette: (3 auto models); (4 home models) 2 w/ noise reduction system—Dolby; (2 portable models). Price range: \$49.95—\$319.95.
Open reel: (4 home models) 1 2-tr., 2 4-tr., 1 quadrasonic—discrete; (2 portable models) 1 2-tr., 1 4-tr. Price range: \$79.95—\$299.95.
Brand name: Realistic.
Quadrasonic adaptors.
Type of distribution: Manufacturer to retailers.
Rally, see Automatic Radio.
Ramson Trading Co. Inc., 1185 Broadway, New York, N.Y. 10001. Tel: (212) 679-9066. Pres.: K.D. Ramsey; Sales Mgr.: M.K. Ramsey; Adv. Mgr.: M. Phaire.
Cartridge: (7 auto, 5 home, 2 portable models). Price range: \$19.50—\$125.
Cassette: (1 auto, 1 home, 10 portable models). Price range: \$14.50—\$49.50.
Brand name: Sublime.
Quadrasonic adaptors.
Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
Ranger, see Tenna.
Realistic, see Radio Shack.
Realtone, see Soundesign.
Revov Corp., 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900. Pres.: Colin E. Hammond; Sales Mgr.: Peter H. Giddings; Adv. Mgr.: Warren K. Denby.
Open reel: (6 home models) 3 2-tr., 3 4-tr., 2 w/ noise reduction system—Dolby B.
Quadrasonic adaptors.
Brand name: Revov.
Type of distribution: Manufacturers' representatives.
Rhapsody, see B&B Import-Export.
Rhivisa, see National Electronics.
Ross Electronics (div. of Morris Electronics), 2834 S. Lock St., Chicago, Ill. 60608. Tel: (312) 376-9660. Sales Mgr.: E. Wollter.
Cartridge: (3 home models) 2 8-tr., 1 quadrasonic 8-

tr.—discrete; (4 portable models). Price range: \$63.50—\$244.95.
Cassette: (5 portable models). Price range: \$33.50—\$46.50.
Brand name: Ross.
Type of distribution: Independent distributors, manufacturers' representatives.
Royal Sound Co. Inc., 409 N. Main St., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres. & Sales Mgr.: Merwin A. Dayan; Adv. Agency: NR Adv.
Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr.—discrete.
Cassette: (2 auto models).
Brand name: Royal Sound "RSC."
Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
S A B A USA William Pany Co., 724 N. Seventh St., Allentown, Pa. 18102. Tel: (215) 821-8984. Pres.: William Pany.
Cassette: (1 home model). Price: \$350.
Open reel: (2 home models) 2/4-tr. compatible; (2 portable models) 4-tr. Price range: \$350—\$550.
Brand name: SABA.
Type of distribution: Manufacturer to retailers.
Sankyo Seiki (America) Inc., 149 Fifth Ave., New York, N.Y. 10010. Tel: (212) 260-0200. Pres.: Masahiko Yamada; Tape Recorder Div. Gen. & Sales Mgr.: Koichi Uchibori.
Cartridge: (1 auto model). Price: \$69.95.
Cassette: (1 home model) w/ noise reduction system—Dolby; (7 portable models). Price range: \$59.95—\$199.95.
Brand name: Sankyo.
Type of distribution: Manufacturers' representatives.
Sanyo Electric Inc., 1200 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-5830. Pres.: Y. Takemoto; Sales Mgr.: William J. Byron; Mktg. Servs. Mgr.: Lee Ann Blystone.
Cartridge: (16 auto models) 4 8-tr., 12 quadrasonic 8-tr.—2 discrete, 10 matrix; (11 home models) 2 8-tr., 9 quadrasonic 8-tr.—matrix; (1 portable model). Price range: \$49.95—\$519.95.
Cassette: (2 auto models); (7 home models) 3 w/ noise reduction system—Dolby; (10 portable models). Price range: \$44.95—\$519.95.
Brand name: Sanyo.
Type of distribution: Manufacturers' representatives.
Sharp Electronics Corp., 10 Keystone Pl., Paramus, N.J. 07652. Tel: (201) 265-5600. Pres.: K. Saitoh; Mdsq. Mgr.: Kenneth M. Emmer; Sales Mgr.: C. Gates; Adv. Mgr.: Charles Winter.
Cartridge: (5 home models) 1 8-tr., 4 quadrasonic 8-tr. Price range: \$179.95—\$269.95.
Cassette: (2 home models) 1 w/ noise reduction system—Dolby B; (6 portable models). Price range: \$219.95—\$239.95.
Brand name: Sharp.
Type of distribution: Manufacturers' representatives.
Solar Sound Systems Inc., 12 W. 37 St., New York, N.Y. 10018. Tel: (212) 565-0575. VP Mktg.: Ralph Setton; Adv. Mgr.: David Sutton.
Cartridge: (4 auto, 10 home, 1 portable model). Price range: \$49.95—\$149.95.
Cassette: (4 portable models). Price range: \$24.95—\$39.95.
Brand name: Solar.
Type of distribution: Manufacturers' representatives.
Soundesign Corp., 34 Exchange Pl., Jersey City, N.J. 07302. Tel: (201) 434-1050; NYC Tel: (212) 227-6040. Sr. VP: Harry Franco.
Cartridge: (13 home models) 12 8-tr., 1 quadrasonic 8-tr.—discrete; (4 portable models). Price range: \$89—\$369.
Brand name: Soundesign, Realtone.
Type of distribution: Manufacturer to retailers.
Soundlite Systems Inc., 6940 Valjean, Van Nuys, Calif. 91406. Tel: (213) 997-9633; 873-3196. Pres.: Samuel Lazerson; Nat'l Sales & Adv. Mgr.: Robert Spitz.
Cartridge: (3 auto models); (11 home models) 9 8-tr., 2 quadrasonic 8-tr.—discrete; (1 portable model). Price range: \$69.95—\$249.95.
Cassette: (3 auto, 3 portable models). Price range: \$29.95—\$99.95.
Brand name: Soundlite.
Quadrasonic adaptors.
Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
Soundsonic Electronics, 428 Springfield Ave., Berkeley Heights, N.J. 07992. Tel: (201) 665-1161. Sales Mgr.: Rosemary Sparks.
Cartridge: (4 auto models) 3 8-tr., 1 quadrasonic 8-tr.—matrix; (3 home, 2 portable models). Price range: \$26.95—\$69.50.
Brand name: Granada, Mecca.
Type of distribution: Independent distributors.
Spartanatic Corp., Milford, Pa. 18337. Tel: (717) 296-6444. Pres.: Edward Anchel; Sales Mgr.: J.D. Pedranti; Adv. Mgr.: Richard Sabel.
Quadrasonic adaptors.
Type of distribution: Manufacturers' representatives.
Stereosonic, see Arthur Fulmer.
Sterling Hi-Fidelity Inc., 22-20 40 Ave., Long Island City, N.Y. 11101. Tel: (212) 361-8989. Pres.: Louis Silver; Sales Mgr.: Bob Silver.
Cartridge: (3 home models). Price range: \$100—\$200.
Cassette: (2 portable models). Price range: \$49.95—\$99.95.
Brand name: Nordmende, Sterling.
Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
Sublime, see Ramson Trading.
Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; Sales Mgr.: Paul Markoff; Adv. Mgr.: Alan Hirshfeld; Ass't Prod. Mgr./Superscope Prod. Fred Dellar.
Rivich: San Fernando, Calif., Tape Dupl'g Div., 455 Fox St. Zip: 91340. Tel: (213) 365-1191. Gen. Mgr.: Darrell W. Zielke; Nat'l Sales Mgr.: Ron Newswander. (Cassette prod. only).
Cartridge: (2 home models) 1 8-tr., 1 quadrasonic 8-

tr.—discrete. Price range: \$79.95—99.95.
Cassette: (2 home models) 1 w/noise reduction system—Dolby; (10 portable models). Price range: \$59.95—219.95.
Brand name: Superscope.
 Sylvania, see GTE Sylvania.
 Tandberg of America, Labriola Court, Armonk, N.Y. 10504. Tel: (914) 273-9150; NYC Tel: (212) 892-7010. Pres.: Kjell S. Hoel; Sales Mgr.: R.J. Bowman; Adv. Mgr.: Maria Quinones.
Cassette: (2 home models) w/noise reduction system—Dolby. Price range: \$400—\$450.
Open reel: (5 home models) 2/4-tr. compatible w/noise reduction system—Dolby; (1 portable) full-tr. or 2-tr. Price range: \$430—\$900.
Brand name: Tandberg.
Type of distribution: Manufacturers' representatives.
 Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: George De Rado; Mktg. Dir.: Robert Steindler; PR: Ronald Tansky.
Cassette: (2 auto models); (9 home models) 6 w/noise reduction system—Dolby. Price range: \$189.50—\$449.50.
Open reel: (14 home models) 2 2-tr., 1 w/noise reduction system—Dolby; 3 4-tr. quadrasonic—discrete; 9 2/4-tr. compatible. Price range: \$449.50—\$1049.50.
Brand name: Teac.
Type of distribution: Manufacturers' representatives.
 Teledyne Packard Bell Sales Co., 12333 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 272-6141. Pres.: Dr. Russell Kiernan; Sales Mgr.: Joseph F. Anlauf Jr.; Adv. Mgr.: W.T. Reedy.
Cartridge: (4 home models). Price range: \$129—\$289.95.
Brand name: Teledyne Packard Bell.
Type of distribution: Independent distributors, factory-owned branches, manufacturers' representatives
 Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James Arrington; Adv. Mgr.: Terry Longville.
Cartridge: (2 home models). Price range: \$250—\$300.
Cassette: (5 home models). Price range: \$180—\$400.
Open reel: (8 home models) 2 2-tr., 4 4-tr., 1 2 1/4-tr. compatible, 1 quadrasonic—discrete. Price range: \$250—\$1400.
Brand name: Telex, Magnecord, Viking.
Quadrasonic adaptors.
Type of distribution: Manufacturers' representatives.
 Tempest, see Azad Int'l.
 Tenna Corp., 19201 Cranwood Pkwy., Cleveland, Ohio 44128. Tel: (216) 475-1400. Pres.: Harvey Ludwig; Sales Mgr.: Stanley B. Goss; Adv. Mgr.: John Hoder.
Cartridge: (17 auto models) 13 8-tr., 4 quadrasonic 8-tr.—2 discrete, 2 matrix. Price range: \$39.95—\$159.95.
Cassette: (4 auto models). Price range: \$79.95—\$159.95.
Brand name: Tenna, Ranger.
Type of distribution: Manufacturer to retailers, independent distributors, factory-owned branches, manufacturers' representatives.
 3M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R.H. Herzog; Mincom Div. Sales Mgr.: B.R. Boatman; Mincom Div. Adv. Mgr.: C.J. Andrews; PR Servs. Div. Supervisor: Clyde Donaldson.
Cartridge: (5 home models) 3 8-tr., 2 quadrasonic 8-tr.—discrete & matrix. Price range: \$119.95—\$169.95.
Cassette: (2 home models) w/noise reduction system; (1 portable model). Price range: \$114.95—\$389.95.
Open reel: (1 portable model) 2-tr. Price: \$204.95.
Brand name: Wollensak.
Type of distribution: Manufacturers' representatives.
 Toshiba America Inc., 280 Park Ave., New York, N.Y. 10017. Tel: (212) 557-0200. Pres.: T. Yoshihara; Sales Mgr.: Terry Sexton; Adv. Dir.: Joanne Tierney.
Cartridge: (2 auto, 1 home model). Price range: \$75—\$220.
Cassette: (1 auto, 7 portable models) Price range \$50—\$150.
Brand name: Toshiba.
Quadrasonic adaptors.
 Tran Sonic, see Channel Inds.
 Uher, see Mantel Electronics.
 Unelco Electronics Corp., 3030 Nieman Ave., Baltimore, Md. 21230. Tel: (301) 644-0220; Pres. Mort Gottlieb; VP Mktg.: Clayton Webb.
Cartridge: (2 home models). Price range \$50—\$60.
Brand name: Astrex.
Type of distribution: Manufacturers' representatives.
 Unisonic, see North American Foreign Trading.
 V-M Corp., PO Box 1247, Benton Harbor, Mich. 49022. Tel: (616) 925-8841. Pres.: Victor A. Miller; Mktg. Mgr.: M.B. Cain; Adv. Mgr.: Robert Roth.
Cartridge: (3 home models) 1 8-tr., 2 quadrasonic 8-tr.—matrix. Price range \$150—\$300.
Brand name: Voice of Music.
Type of distribution: Manufacturer to retailers, independent distributors, manufacturers' representatives.
 Viking, see Telex Communications.
 Voice of Music, see V-M Corp.
 Webcor Electronics (div. of US Inds. Inc.), 1815 Troy St., New Albany, Ind. 47150. VP Sales: Hy Tessler.
Cassette: (3 portable models). Price range: \$32.95—\$59.
Brand name: Webcor.
Type of distribution: Independent distributors, manufacturers' representatives.
 Weltron Co. Inc., 305 S. Dillard St., Durham, N.C. 27702. Tel: (919) 682-0333. Pres.: Charles A. Womack; Sales Mgr.: Bob Eanes. VP & Adv. Mgr.: Pratt Winston.
Cartridge: (2 auto, 2 home, 2 portable models). Price range: \$49.95—\$329.
Brand name: Weltron.
Type of distribution: Independent distributors, manufacturers' representatives.
 Westbury, see Mercury Electronics.
 Wilson Electronics Corp., 1201 Broadway, New York, N.Y.

10001. Tel: (212) 689-6650. Pres., Sales & Adv. Mgr.: Albert Braha.
Cartridge: (8 auto, 4 home, 2 portable models). Price range: \$20—\$70.
Cassette: (1 auto, 1 home, 4 portable models). Price range: \$16—\$60.
Brand name: Wilson.
Type of distribution: Manufacturer to retailers.
 Windsor Inds. Inc., 122 Dupont St., Plainview, L.I., N.Y. 11803. Tel: (516) 931-2100. Sales Mgr.: Mickey Hiller.
Cartridge: (5 auto, 2 home, 3 portable models). Price range: \$24.95—\$79.95.
Cassette: (3 home, 2 portable models). Price range: \$23.95—\$90.
Brand name: Windsor.
Quadrasonic adaptors.
Type of distribution: Independent distributors.
 Wollensak, see 3M Co.
 Xtal, see Far Eastern Research Labs. Inc.
 York Radio Corp., 15 Empire Blvd., South Hackensack, N.J. 07606. Tel: (201) 641-6800. Pres.: Morris J. Feldman; Mktg. & Sales Mgr.: Jack Olney.
Cartridge: (5 home, 2 portable models). Price range: \$49.99—\$159.99.
Cassette: (9 portable models). Price range: \$17.95—\$89.95.
Brand name: York.
Type of distribution: Manufacturers' representatives.
 Zenith Radio Corp., 1900 N. Austin, Chicago, Ill. 60639. Tel: (312) 745-2000. Pres. J. Nevin; Prod. Planner: Ron Marsiglio.
Cassette: (5 portable models). Price range: \$35—\$90.
Brand name: Zenith.
Quadrasonic adaptors.
Type of distribution: Independent distributors, factory-owned branches.

• **WINCHESTER (Area Code 703)**
 Capitol Inds., Kernstown Rt. 652, Shawnee Dr. Zip: 22601.

WASHINGTON

• **BELLEVUE (Area Code 206)**
 Broadcast Programming Int'l Inc., Pacific Nat'l Bank Bldg. Zip 98004. Tel: 454-5010. (Sales office only.)
 Home office: Bellingham, Wash.

• **BELLINGHAM (Area Code 206)**
 Broadcast Programming Int'l Inc., PO Box 547. Zip: 98225
 Tel: 676-1400. Gen. Mgr.: Cal Vandegrift.
 Sales Office: Bellevue, Wash.

• **OLYMPIA (Area Code 206)**
 Apollo Ent's. Inc., 1915 N. Quince. Zip: 98506 Tel: 352-9097. Pres.: Allen P. Giles; Gen. Mgr.: George S. Barnes.

WISCONSIN

• **MILWAUKEE (Area Code 414)**
 Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip 53203. Tel: 273-5720. Pres.: Dave Kennedy; Gen Mgr.: Larry Drydyk.
 Configuration: Cassette & open reel.

• **SAUK CITY (Area Code 608)**
 American Music Corp., 123 Water St. Zip 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Steve Hamre; Sales Mgr.: Marie Neeley.
 Configuration: Open reel.

services

• *Continued from page 1,83*

TEXAS

• **AUSTIN (Area Code 512)**
 P S G Rec'g Studio, 4322A N. Lamar Blvd. Zip: 78756. Tel: 454-5653. Pres., Gen. & Sales Mgr.: Pedro S. Gutierrez.
 Configuration: Cartridge, cassette & open reel.

• **HOUSTON (Area Code 713)**
 Sarand Corp., 3700 Buffalo Speedway, Suite 802. Zip: 77005. Tel: 664-2871. Pres.: Robb C. Beyer.
 Configuration: Cassette.

• **SAN ANTONIO (Area Code 512)**
 Universal Sound City, 735 N. General McMullen Dr. Zip 78228. Tel: 434-7006. Pres. & Gen. Mgr.: Abe Epstein.

• **WACO (Area Code 817)**
 Creative Communications Inc., PO Box 7780. Zip: 76710. Tel: 776-1230. Pres.: Curt Adams; Mktg. Dir.: Charlie Coffee.
 S M I Electronics Inc., 920 N. Valley Mills. Zip. 76710. Tel: 776-1230. Pres.: Curt Adams; Sales Mgr.: Charlie Coffee.
 Configuration: Cartridge, cassette & open reel.

UTAH

• **PROVO (Area Code 801)**
 Sound Concepts Studio (div. of Listener's Digest Servs. Inc.), PO Box 299, 108 W. Center St. Zip: 84601. Tel: 373-3456. Pres. Kaye L. Jensen; Gen Mgr.: Ronald P. Jeppesen; Sales Mgr.: Larry Payne.
 Configuration: Cassette.

• **SALT LAKE CITY (Area Code 801)**
 Bonneville Int'l Corp., 136 E. South Temple, Suite 2000. Zip: 84111. Tel: 524-2558. Pres.: Arch L. Madsen; Exec. VP: Joseph A. Kjar. Branch: Bonneville Program Servs., 163 Social Hall Ave. Zip: 84111. Tel: 524-2621. Gen. Mgr.: Dick Alsop; Sales Mgr. & Prod'n Dir.: Dave Michelsen.
 Configuration: Cartridge, cassette & open reel.
 D R C Corp., 3319 S. 300 West. Zip. 84115. Tel: 487-3724. Pres.: Randal S. Chase.

VIRGINIA

• **NORFOLK (Area Code 804)**
 Tarzac Custom Rec'gs, 638 Muskoogee Ave. Zip: 23509. Tel: 853-2304. Pres., Gen. & Sales Mgr.: Ronald C. Wagnener.
 Configuration: Cassette.

• **RESTON (Area Code 703)**
 National Trend-In Corp., 1860 Michael Faraday Dr. Zip: 22070. Tel: 437-7183. Pres.: John L. Humphreys.
 Configuration: Open reel.

• **RICHMOND (Area Code 804)**
 Sound Stages, 2116 Spencer Rd. Zip: 23230. Tel: 285-8275.
 Configuration: Cassette & open reel.

TAPE DUPLICATOR/ MARKETERS

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres. & Gen. Mgr.: H.E. Kloss; Prod. Mgr.: Andrew G. Petite; Sales Mgr.: Frank Reed.
 Ampex Music Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. VP & Gen. Mgr.: Tom Davis; Mktg. Mgr.: Julius Cohen; Ass't Mktg. Mgr.: Don Johnson.

Sales offices: Glendale, Calif., 500 Rodier Dr. Zip 91201. Tel: (213) 240-5000—Hackensack, N.J., 75 Commerce Rd. Zip 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip 75235. Tel: (214) 637-5100.

Arco Rec. & Tapes Ltd., 2244 NW 39 St., Oklahoma City, Okla. 73112. Tel: (405) 943-8437. Pres.: Charles B Myers; Gen. Mgr.: Tom Hartman.

Broadcasting Foundation of America, 52 Vanderbilt Ave., New York, N.Y. 10017. Tel: (212) 684-2505. Pres. Seymour N. Siegel; VP & Exec. Dir.: Howard L. Kany. Sales Mgr.: Catherine Probst

Cassettes Inc., 2512 SW Third Ave., Fort Lauderdale, Fla 33315. Tel: (305) 522-0222. Pres. Gen. & Sales Mgr.: Ray Franklin.

Caytronics Corp., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Chm. Sec'y-Treas & Gen. Mgr.: Stanley Cayre, Pres.: Joe Cayre; VP's: Ken Cayre, Lee Schapiro, Rinal Sousa. Branch: 653 10 Ave. Zip 10019. Tel: (212) 247-6292. Mgr. Ken Cayre
Branches: Los Angeles, Calif., Cayre Inds of California Inc., 2712 W. Pico Blvd. Zip 90006. Tel: (213) 737-0197. Mgr. Joe Ramirez—Denver, Colo., Cayre Dist's of Colorado Inc., 5301 E. 38 Ave. Zip 80207. Tel: (303) 388-1651. Mgr. Ali Noobachauvin—Hialeah Gardens, Fla., Cayre Dist's of Florida Inc., 10002 NW 80 Ave. Zip. 33015. Tel: (305) 822-6967. Mgr. Jesus Godoy—Chicago, Ill., Cayre Dist's of Chicago Inc. 3905 W. 26 St. Zip 60623. Tel: (312) 521-1801. Mgr.: Gustavo Silva—San Antonio, Tex., Cayre Dist's of Texas Inc., 722 San Pedro Zip 78212. Tel: (512) 222-0106. Mgr. Charles McDonald
Int'l branch: Puerto Rico

Dubbings Electronics (div. of Richmond Rec'g Corp.), 1600 Rich Rd., Richmond, Ind 47374. Tel: (317) 962-9511. Pres. M. Thaler; Sales Mgr.: J. Pastolove.
Sales office: New York, N.Y., Richmond Rec'g Corp., 75 Rockefeller Plaza. Zip 10020. Tel: (212) 489-6370. Pres.: H.W. Hainick; Gen. Mgr. Phil Raftaizen
 G R T Corp., 1286 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres. Bertil Nordin; VP & Gen. Mgr.: K.W. Sonner, VP Mktg.: Herbert B. Hershfield.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-8300. Pres. Darrell D. Scholten; Gen. Mgr.: Carl Volpe, VP Sales: Thomas J. Hofbauer.

Magnetic Video Corp., 24380 Indoplex Circle, Farmington Hills, Mich 48024. Tel: (313) 477-6066. Pres. Andre A. Blay; Sales Mgr.: Cal Calermine.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn 55411. Tel: (612) 521-9202. Pres. & Sales Mgr.: James McCann

Sicom Electronics Corp., 33026 Capitol, Livonia, Mich 48150. Tel: (313) 261-8650. Pres. D.D. Merry, VP Sales: S.R. Wagler.

Sound Concepts Studio (div. of Listener's Digest Servs. Inc.), PO Box 299, 108 W. Center St., Provo, Utah 84601. Tel: (801) 373-3456. Pres. Kaye L. Jensen; Gen Mgr. Ronald P. Jeppesen, Sales Mgr.: Larry Payne.
 Stereotape (div. of Magtec), 8125 Lankershim Blvd., North Hollywood, Calif. 91605. Tel: (213) 768-6100. Pres. Gerald Stone; Gen. & Sales Mgr.: Herb Dale

TAKE A TAPE BREAK

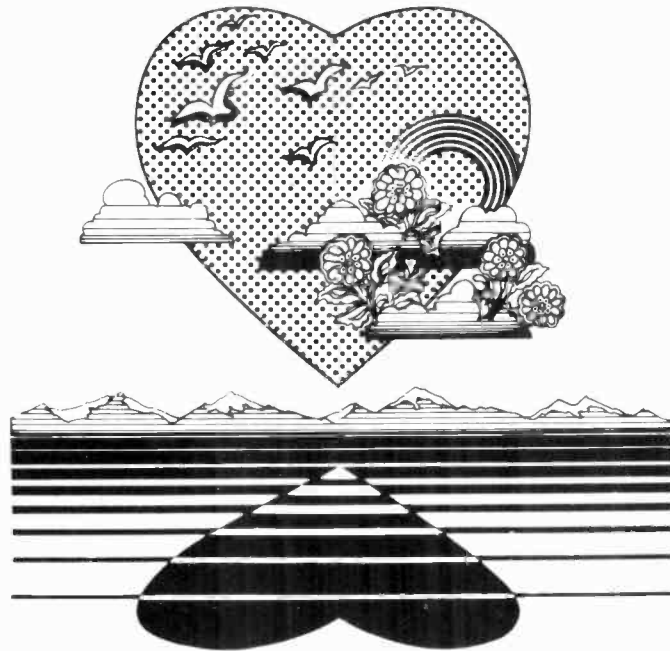


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ARGENTINA

Population: 23,320,000

Rate of exchange: \$1 (US) = 16 pesos.

Per capita income: \$978

Holidays: January 1, Good Friday, Carnival Monday & Tuesday (40 days before Easter), May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), Corpus Christi, June 20 (Flag Day), July 9 (Independence Day), August 15 (Assumption), August 17 (Death of General San Martín), October 12 (Discovery of America), November 1 (All Saints' Day), November 6 (Bank Holiday), December 8 (Immaculate Conception), December 25

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1973—\$37,062, 1972—\$62,654

Records exported to USA: 1973—15,059 units, \$19,110, 1972—16,539 units, \$21,843.

● record & tape manufacturers / distributors / importers

A S I, see Microfon.

Angel, see EMI-Odeon.

Archiv, see Phonogram.

Ariel, see Famous.

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel. 922-4041. Pres. Juan Truden, Comm'l Mgr.: Hecio Cuomo, Prod. Mgr. Alberto Caldeiro.

Labels: (Owned) CBS, Harmony, Odyssey, Epic, Orfeo, (represented) Abbott (USA), Alshire (USA), Amber (USA), Antique (USA), Arion (France), Astarte (Spain), Blue Sky (USA), Cartwheel (USA), Clan Celentano (Italy), Clave (USA), Columbia (Spain), Devel (USA), Douglas (USA), Fillmore (USA), Freddie (USA), Gamble (USA), Great Western Gramophone (USA), Invictus (USA), Kinetic (USA), Le Cam (USA), Lozano (Mexico), Magnet (UK), Monument (USA), Mums (USA), New Design (USA), PIR (USA), Plaza (Brazil), Prophecy (USA), Smash (Italy), Sondor (Uruguay), Sono-Radio (Peru), Spindizzy (USA), Splash (Italy), T-Neck (USA), Tommy (USA), Windfall (USA), Zarape (USA).

Calesita, see Surco.

Camden, see RCA.

Capitol, see EMI-Odeon.

Carmusic SAIC, Mexico 2833, Buenos Aires. Tel. 97-7185. Pres.: Laura Casella; Gen. Mgr.: Ricardo Pereira. (Also see EPSA).

Labels: (Owned) Carmusic, (represented) Discos Monica (USA), Europa (Germany), Penny Farthing (UK), Pickwick Int'l (USA), Sonic (Germany), Somerset (Germany), Top Tape Musica (Brazil).
Int'l rep: Uruguay (APSA).

D G G, see Phonogram.

Disc Jockey SAIC, Pedro Goyena 70-72, Buenos Aires. Tel: 92-9090/8200/7700. Pres.: Manuel M. Rodriguez Luque; VP: Ricardo Portela; Admin. Mgr.: Miguel F. Benitez; Sales Mgr.: Julio Garcia; Promo. Mgr.: Johnny Allon; Int'l Dir.: Electra Virginia Moreno.

Labels: (Owned) Disc Jockey, Fonola, Hill, Sport; (represented) Cisne (Mexico).

E M I Odeon SAIC, Mendoza 1660, Buenos Aires. Tel: 781-4061. Cable: TURNTABLE. Mng. Dir.: Luis S. Aguado; Gen. Mgr.: Hector Mendoza; Sales Mgr.: Norberto Tejero; Admin. Mgr.: Roberto Lopez.

Labels: (Owned) Odeon, Odeon Pops, EMI, Parlophone, Angel, Capitol, Harvest; (represented) A&M (USA), Apple (UK), Ariston (Italy), Belter (Spain), Decca (UK), London (USA), MCA (USA), PDU Schaan (Italy), Probe (USA), United Artists (USA), Vogue (France).

E P S A (Electrical Prods. SA), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Casella. (Tape only.)

Labels: (Distributed) Carmusic, Diapason, EMI-Odeon, Microfon, Music Hall, Parnaso, Phonogram, Prodisa, RCA, Surco, Trova

Epic, see CBS.

Famous, Anasco 1015, Buenos Aires. Tel: 59-2918. Gen. Mgr.: Ian W. Morris; A&R: M.A. Ivaldi; Sales Mgr.: J. Goncalvez.

Labels: (Owned) Ariel; (represented) EMI (UK).

Fans, see Surco.

Fonola, see Disc Jockey.

Fontana, see Phonogram.

Harmony, see CBS.

Harvest, see EMI-Odeon.

Hill, see Phonogram.

Hill, see Disc Jockey.

I E M, (Industrias Electricas & Musicales), see EMI-Odeon.

M G M, see Phonogram.

Madrigal, see Prodisa.

Mercury, see Phonogram.

Microfon Argentina SA, Lavalle 1430, 4th fl., Buenos Aires. Tel: 40-7010/7018. Pres.: Mario R. Kaminsky; VP: Norberto Kaminsky.

Labels: (Owned) ASI, Microfon, Micsa, Talent; (represented) Ariston (Italy), Audio Fidelity (USA), BASF (Germany), Brunswick (USA), Dakar (USA), Disc'AZ (France), GSF (USA), Gamma (Mexico), Hispavox (Spain), Lyra (Bolivia), Metromedia (USA), 20th Century (USA), Youngblood (UK).

Int'l reps.: Bolivia (Discolandia), Chile (Asfona), Colombia (Sonolux), Ecuador (IFESA), Japan (Nippon Phonogram), Mexico (DCM, Orfeon), Peru (FTA), Spain (RCA), Uruguay (EDISA), Venezuela (BASF)

Micsa, see Microfon.

Music Hall, see Sicamericana.

Odeon, see EMI-Odeon.

Odeon Pops, see EMI-Odeon.

Odyssey, see CBS.

Opus, see Surco.

Opus-Gala, see Surco.

Opus-Jazz, see Surco.

Orfeo, see CBS.

Papillon, see Surco.

Parlophone, see EMI-Odeon.

Parnaso Rec. SA, Corrientes 1922, 1st fl., Buenos Aires. Tel: 49-0118, 45-2912. Cable: PARNASOREC. Pres. Roger Lopez; Gen. Mgr. Eduardo Jorge di Bella.

Labels: (Owned) Parnaso, Pegassus, (represented) Continental (Brazil), Dick James Music (UK), Montilla (Spain), RGE/Fermata (Brazil), Zzelesta (Spain).

Pegassus, see Parnaso.

Philips, see Phonogram.

Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 48-7709/5524/6728. Mng. Dir. John Lear, Sales Mgr. Americo Severini.

Labels: (Owned) Archiv, DGG, Fontana, Heliador, MGM, Mercury, Philips, Polydor, Verve; (represented) Bell, Buddha/Kama Sutra, Walt Disney (all USA)

Polydor, see Phonogram.

Prodisa SA (Productores de Discos Asociados), Culpina 375, Buenos Aires. Tel: 612-5107. Pres. Jorge Cesar Esperon; Gen. Mgr.: Facundo J. Martinez, Sales Mgr. Luis Pissolito.

Labels: (Owned) Prodisa, Prodisco, Promusica, Tonodisc; (distributed) Madrigal; (represented) Project 3 (USA)

Int'l reps.: Chile (Asfona), Uruguay (Prodisa).

Prodisco, see Prodisa.

Promusica, see Prodisa.

R C A Ltd., Paroissien 3930, Buenos Aires. Tel: 70-5125. Pres.: Adolfo Pino; Admin. Mgr.: Esteban Falces; Sales Mgr.: Manuel Silva.

Labels: (Owned) Camden, Red Seal, Victrola, Vik, (represented) Ariola (Spain), Barclay (France), Fantasy (USA), Ricordi (Italy), Rifi (Italy), Zafiro (Spain).

Red Seal, see RCA.

Ritmo, see Sicamericana.

Sheraton, see Sicamericana.

Sicamericana SACIFI, J.E. Uriburu 40/42, Buenos Aires. Tel: 46-9800. Pres. Nestor N. Selasco.

Labels: (Owned) Music Hall, Ritmo, Sheraton (represented) Copacabana (Brazil), Dot (USA), Durium (Italy), Erato (France), Movieplay (Spain), Musart (Mexico), Orfeon (Mexico), Paramount (USA), Pye (UK), Vanguard (USA), WEA group (USA).

Sport, see Disc Jockey.

Surco Industrias Musicales SA, Tucuman 439, Buenos Aires. Tel: 32-0123.

Labels: (Owned) Calesita, Fans, Opus, Opus-Gala, Opus-Jazz, Papillon; (represented) Elite Special (Switzerland), Folklore (Italy), Request (USA), Telefunken (Germany), Vox (USA).

Talent, see Microfon.

Tema, see Trova.

Ten Recs. SA, Florida 520, Rm. 216, 2nd fl., Buenos Aires. Tel: 392-3673.

Int'l branch: Spain, Arc Importaciones.

Labels: (Owned) Ten, Zoom; (represented) Alaluya (Mexico), Ars Polona (Poland), Futura (France), Mallarmi Prod'nes (Uruguay), Master Jazz Rec'gs (USA), Mio Int'l (USA).

Tonodisc, see Prodisa.

Trova Industrias Musicales SA, Cangallo 4378, Buenos Aires. Tel: 811-0890. Pres. & Gen. Mgr.: Alfredo I. Radoszynski.

Labels: (Owned) Tema, Trova; (represented) Clave (Uruguay), De La Planta (Uruguay), Everest group (USA), Kent (USA), Modern (USA), Phonogram (Brazil), Stereo Dimension (USA), United Recs. (USA).

Int'l reps.: Brazil (Phonogram RGE/Fermata, Sigla), France (Pathe-Marconi), Japan (Victor), Uruguay (Clave).

Verve, see Phonogram.

Victrola, see RCA.

Vik, see RCA.

Zoom, see Ten.

● music publishers

Acorde (Ed.), see Edami.

Acorde (SADAIC), Pedro Goyena 70-72, Buenos Aires. Tel: 92-9090/8200/7700. Gen. Mgr.: Marta Rizzo.

Edami SA (Ed. Argentina de Musica Int'l), Lavalle 1494, Buenos Aires. Tel: 40-1613/8853. Mgr.: Nidia Miriam Azario.

Affiliate: Ed. Acorde.

Int'l firms represented: EMMI (Mexico), Peer (USA), PHAM (Mexico), SEMI (France), Southern (Italy, Spain, UK, USA).

Edifon SA, Lavalle 1430, 4th fl., Buenos Aires. Tel: 40-7010/7018. Pres.: Norberto Kaminsky; Gen. Mgr.: Elena D. de Barreiro.

Korn SAIC (Ed. Musical), Av. Cordoba 1351, 2nd fl., Buenos Aires. Tel: 44-0611/5142/9798. Cable: EDIKORN. Contact: Nelida Fernandez.

Int'l affiliate: Intersong (worldwide).

M A I (Musica Argentina & Internacional) SA Ed., Mendoza 1660. Tel: 781-4061.

Affiliates: Ed. Musical Odeon, Ed. Ultramoderna.

Int'l firms represented: Affiliated Music Publ'rs (UK), Beechwood (Mexico), EGO Musical (Spain), Ecomus (Colombia), Itaipu (Brazil), Sochem (Chile), Zafiro Eds (Spain).

Int'l reps.: Brazil (Itaipu), Spain (EGO Musical). Melograf SA (div. of CBS Int'l), Suipacha 476, Buenos Aires. Tel: 49-3551. Gen. Mgr.: Howard Dean McCluskey.

Affiliates: Eds. Mundo Musical SA.

Int'l firms represented: Blue Seas/Jac. Doors, Heiropant, Mighty Three, Music Maximus, Petra, George Pincus & Sons, Playboy, Prophet/Stonebridge, Screen Gems/Columbia, Third Story, Tree, Tuna Fish (all USA), RAK (UK).

Int'l reps.: Australia (April), Brazil (ELAM, Mundo Musical), Canada (April/Blackwood), Colombia (Mundo Musical), Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April), Sweden (April), UK (April), USA (April/Blackwood), Venezuela (Mundo Musical)

Musica Argentina & Internacional, see MAI.

Mundo Musical (Eds.), see Melograf.

Odeon (Ed. Musical), see MAI.

Puma (Publicaciones Musicales Americanas), Culpina 375, Buenos Aires. Tel: 611-4819. Pres. Lila T. Nunez.

Relay SAIC 30, Paroissien 3930, Buenos Aires. Tel: 70-4171. Pres.: Adolfo Pino, Gen. Mgr.: Beatriz Lupo de Galizia.

Int'l firms represented: Arabella (Spain), Barclay (France), Erasmus (USA), Ivan Mogull (USA), Jondora (USA), Rondor group (USA), Tembo (UK)

Int'l reps.: Worldwide (RCA affiliates).

Ultramoderna (Ed.), see MAI.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Wagneriana de Buenos Aires, Santa Fe 1243, 1st fl., Buenos Aires

Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires

Comar (Corp. Argentina), Montevideo 641, Buenos Aires. Consejo Argentino de la Musica, J.A. Pacheco de Melo 1826, Buenos Aires. Pres. Carlos Sufferm.

Juventudes Musicales de la Argentina, 9 de Julio 470 Buenos Aires

Mozartemum Argentino, Rodriguez Pena 1982, Dept. 2, Buenos Aires

LICENSING ORGANIZATION, MUSIC

S A D A I C (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires (Mechanical & performing rights).

PACKAGING & LABELING (tape only)

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTORRADIO. Pres. Luis Galvez Santana, Gen. Mgr.: Santiago Hugo Ferrari; Sales Mgr. Claudio Nadal.

PLATING, PROCESSING & PRESSING PLANTS

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. Pres.: Juan Truden; Comm'l Mgr.: Hecio Cuomo.

EMI-Odeon SAIC (Industrias Electricas & Musicales), Mendoza 1660, Buenos Aires. Tel: 781-4061. Mng. Dir.: Luis S. Aguado; Gen. Mgr. Hector Mendoza; Admin. Mgr.: Roberto Lopez; Sales Mgr.: Norberto Tejero. (Pressing only)

TAPE CUSTOM DUPLICATORS

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTORRADIO. Pres.: Luis Galvez Santana; Gen. Mgr.: Santiago Hugo Ferrari; Sales Mgr.: Claudio Nadal. Configurations: 8-tr., cassette & open reel.

E P S A (Electrical Prods. SA), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Casella.

Configurations: 8-tr., cassette & open reel. Estudios Ion SAICF, Hipolito Yrigoyen 2519, Buenos Aires. Tel: 47-1512, 48-9189. Pres.: Mario Kaminsky, VP: Norberto Kaminsky.

Configurations: Cassette. Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 48-7709/5524. Mng. Dir.: John Lear; Sales Mgr.: Americo Severini.

TAPE DUPLICATOR / MARKETER

E P S A (Electrical Prods. SA), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Casella.

Configurations: 8-tr., cassette & open reel.

● supplies

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American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable:



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AUTORRADIO. Pres.: Luis Galvez Santana, Gen. Mgr.: Santiago Hugo Ferrari; Sales Mgr.: Claudio Nadal.

● accessories manufacturers

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel 701-7159/8954. Cable: AUTORRADIO. Pres.: Luis Galvez Santana; Gen. Mgr. Santiago Hugo Ferrari, Sales Mgr.: Claudio Nadal. Product: Carrying & storage cases, catalog servs., pre-leaded tape.

CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041, Pres. Juan Truden; Comm'l Mgr.: Hecio Cuomo. Product: Catalog servs.

● tape playback equipment manufacturer/importer

E P S A (Electrical Prods. SA), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen Mgr. Laura Casella. Brand name: Pioneer (Japan).

AUSTRALIA

Population: 13,268,300.
Rate of exchange: \$1 (US) = 1.4850 (Australian dollars).
Holidays: January 1, 28, April 12, 15, 25, June 17, December 25, 26.

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1973—\$1,727,127; 1972—\$959,116
Records exported to USA: 1973—\$1,668; 1972—\$9,934.
Average retail price per record: Double LP's—\$17.68, LP's—\$9.16; EP's—\$2.39, singles—\$1.64.
Stereo sales: 95% of total.
Discounting: Frequent.
Type of distribution: Manufacturer-to-retailer system predominates with manufacturer-to-wholesaler becoming popular for record companies with Australian artists only. Rack jobbing in supermarkets, chemists, newsagents and motor service stations is increasing.
Type of promotion: Commercial and government radio and TV stations are the prime promotion for records. Daily newspapers and one national pop paper keep the public informed on new releases. In-store record promotions and sales at clubs are increasing.
Jukeboxes: 4,000.

TAPE:

Market: Sales of cassettes are rapidly increasing with cassette-only bars in major stores and in some cases cassette-only shops. Open reel is available in limited supply.
Average retail price per tape: 8-tr.—\$11.18; cassette—\$10.28; open reel (7 1/2 ips) \$7.82; open reel (3 3/4 ips) \$6.33.

RADIO STATIONS:

No. of commercial 118; no. of government 74.

TELEVISION STATIONS:

No. of commercial: 48; no. of government 53.
Comment: Commercial and government stations show American, English and some imported continental shows. Locally produced shows rate very high and their production is increasing.

John Bromell

● record & tape manufacturers/distributors/importers

A O, see Crest.
A T A Sound Studios Pty. Ltd., 96-9B Glebe Point Rd., Glebe, NSW. Tel. (02) 660-3466.
Label: (Owned) ATA (distributed by Festival).
Admark, see Crest.
Albert Int'l Music, 139 King St., Sydney, NSW 2000 Tel: (02) 232-2144. Mng. Dir.: Edward F. Albert.
Label: (Owned) Albert Prod'ns (distributed by EMI).
Albert Prod'ns, see Albert Int'l & EMI.
Angel, see EMI.
Archiv, see Phonogram.
Atlantic, see WEA.
Australia Country, see M7.
Australian Rec. Co. Ltd., PO Box 267, Darlinghurst: 11 Hargrave St., East Sydney, NSW 2010. Tel: (02) 31-0255. Cable: COLRECORD. Gen. Mgr.: A.H. Watts.
Labels: (Owned) CBS, Epic, Harmony; (represented) Chess (USA).
Axis, see EMI.
Banner, see Dal Myles & Festival.
Billingsgate, see Festival.
Binder/Porter Org., 579 Sydney Rd., Seaforth, Sydney, NSW.
Labels: (Owned) Sparmac, Wizard.
Blue Bird, see RCA.

Blue Rock, see Phonogram.
Bootleg, see Fable.
W.A. Buchanan & Co., 132 Wickham St., Brisbane, Qld. Tel: 52-4004.
Labels: (Distributed) Crusade, Supreme Budget, Troubadour, Unison; (represented) Canaan (USA), Destiny (New Zealand), Light (USA), Myrrh (USA), Sacred (New Zealand, USA), Sword (USA), Word (USA).
Int'l reps.: Fiji (Assembly Press), Hong Kong (Emmanuel Bookroom), Zambia (Choma Bookroom).
C B S, see Australian.
Calendar, see Festival.
Camden, see RCA.
Capitol, see EMI.
Carinia Co. Pty. Ltd., Carinia House, 6 Artarmon Rd., Willoughby (Sydney), NSW 2068. Tel: (02) 95-2005. Mng. Dir.: M. Kulakowski; Gen. Mgr. C.R. Barlow; Sales Mgr.: J. O'Callaghan.
Labels: (Owned) Carinia, Chic, Line 99; (represented) America (France), Ariola (Germany), Audio Fidelity (USA), Baccarola (Germany), Belter (Spain), Candide (USA), Chiaroscuro (USA), Dureco (Netherlands), Elite Special (Switzerland), Emerald (UK), Eurodisc (Germany), Fiesta (USA), Fonit-Cetra (Italy), French Festival (France), Hansa (Germany), Intercond (Germany), Maritim (Germany), Metronome (Germany), Monitor (USA), Musidisc (France), Rhenus (Germany), C.N. Rood (Netherlands), Storyville (Denmark), Telefunken (Germany), Turnabout (USA), Vedette (Italy), Vox (USA), Zodiac (New Zealand).
Int'l rep.: New Zealand (Zodiac).
Cascade, see Delron.
Casino, see Delron.
Cathedral, see Festival.
Chart, see Festival.
Cherry Pie Pty. Ltd., PO Box 84, Turramurra, NSW. Tel: (02) 44-4904. Gen. Mgr.: Graeme Rura.
Label: (Owned) Cherry Pie.
Int'l rep.: USA (One World of Music).
Chic, see Carinia.
Clarion Recs., 130A Glyde St., Mosman Park, WA. Tel: (092) 31-6491. Mng. Dir.: Martin Clarke. (Distributed by Festival).
Columbia, see EMI.
Concert Rec'g, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.
Home office: USA.
Labels: (Owned) Concert, Moonlight.
Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: David Gibson; Gen. Mgr.: John J. Francis.
Label: (Owned) Copperfield (distributed by WEA).
Creole, see M7.
Crest Int'l, see Crest.
Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Mng. Dir.: Marcus Herman; Mktg. & Pub. Mgr.: Sino Guzzardi; Sales Mgr.: Vince Genane.
Labels: (Owned) AO, Crest, Crest Int'l; (distributed) Admark, EMS; (represented) CRD (UK), Carabine (France), Emerald (Ireland), Evasion (Switzerland), Folkways (USA), Gallo (South Africa), Helvetia (Switzerland), Kiwi (New Zealand), Master (New Zealand), Ode (New Zealand), Pelca (Switzerland), Salem (New Zealand), Sound Prod'ns (New Zealand), Spin (Ireland).
Int'l reps.: New Zealand (EMI, Houghton Hughes Ltd.), Crusade, see W.A. Buchanan.
D G, see Phonogram.
Delron Recs. (div. of Ibbate & Co. Pty. Ltd.), PO Box 64, 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-3193/6334.
Labels: (Owned) Cascade, Casino, Delron, Solid Gold; (distributed) Dewdrop, Peter Pan, Tiny Tot; (represented) DDG, Rickatik, Vee Jay (USA).
Dewdrop, see Delron.
Dial, see Phonogram.
Diaphon, see W&G.
Discurio, York House Basement, 294 Little Collins St., Melbourne, Vic. (Distributor/Importer).
Du Monde, see World of Sound & Festival.
E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 2-0912. Cable: EMITRON. Telex: EMISYD AA. 24182. Mng. Dir.: K.A.C. East; Rec. Div. Mgr.: R.E. Caves; Sales Mgr.: S. Shrimpton; Repertoire Mgr.: W.I. Robertson; Prod'rs: Rod Coe, Peter Dawkins, Ian Miller.
Branches: Belmont, WA, 90-94 Daly St.—Bowden, SA, 105 Port Rd. Mgr.: G. Briggs—Hawthorn, Vic., 109-123 Burwood Rd. Mgr.: M. McCowan—Fortitude Valley, Qld., 83 Robertson St. Mgr.: D. Fraser.
Labels: (Owned) Angel, Axis, Capitol, Columbia, EMI Harvest, His Master's Voice, Parlophone, Stateside Waverly-Regal-Zonophone, World Rec. Club (distributed) Albert Prod'ns; (represented) ABC/Dunhill group (USA), Apple (UK), Beatt Int'l (UK), Daybreak (USA), Decca group (UK), Electrola (Germany), GSF (USA), Motown group (USA), Neighborhood (USA), Pathe-Marconi (France), Purple (UK), RAK (UK), Sovereign (UK), Toshiba (Japan).
E M S Sound Inds. Pty. Ltd., 202 Hindley St., Adelaide, SA 5000. Tel: (082) 51-60B4. Mng. Dir.: G.W. Morphet. (Distributed by Crest.)
E R D, see Electric.
Earth Media Rec'g Co., 14 Glen St., Milson Point, NSW. Tel: (02) 929-8669. Mgr.: Kevin Johnston.
Elektra, see WEA.
Electric Rec. Dist'n (sub. of Ripoff Ents. Pty. Ltd.), 247 Collins St., Melbourne, Vic. 3001. Tel: (03) 63-5507. Co-Pres.: Keith Glass, David N. Pepperell; Sales Mgr.: Richard Barnes.
Labels: (Owned) ERD, Lamington, Real; (represented) Advent (USA), Alligator (USA), Bacillus (Germany), Bellaphon (Germany), Delmark (USA), ECM (Germany), ENJA (Germany), JAPO (Germany), JCOA (USA), Leader/Trailer (UK), Legend (USA), Mark '56 (USA), Rebel (USA), Rounder (USA), Sonet (UK), Strata-East (USA), Symposium (USA), Testament (USA).

Int'l reps.: New Zealand (Direction), USA (R&R Dist'g, see Wholesalers section—Los Angeles, Calif.)
Epic, see Australian.
John Evans & Assocs. Pty. Ltd., 270 Wright St., Adelaide, SA 5000. Tel: (082) 87-3398. Gen. Mgr.: T.J. Evans. (Wholesaler/Distributor).
Fable Rec. Co. Pty. Ltd., 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626. Mng. Dir.: Ron Tudor.
Labels: (Owned) Bootleg, Fable; (represented) David Mackay (UK).
Int'l rep.: UK (Round Rec. Co.).
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 256886. Mng. Dir.: Allan R. Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel Brown.
Int'l branches: England, New Zealand.
Labels: (Owned) Calendar, Festival, Horizon, Infinity, Interfusion; (distributed) ATA, Banner, Billingsgate, Cathedral, Chart, Clarion, Du Monde, Fred Starkey Foundation, Happening Prod'ns, L&Y, Lewis Young, Mushroom, Mushroom Anti-Rip Off, Spin, Sunshine, Sunshine Int'l, Universal Rec. Club, Universal Summit, Violets Holiday; (represented) A&M (USA), API (USA), A&R (USA), Abbott (USA), Abnak (USA), Accent (USA), Acta (USA), Ad-Rhythm (UK), Alvina (USA), Amaret (USA), Amazon (USA), American Heritage (USA), Aquarius (Canada), Arrowtaps (UK), Ascot (USA), Athena (USA), Attarack Heller (USA), Avalanche (USA), Avco (USA), Baal (Singapore), Barclay (France), Big T (UK), Black & Blue (France), Blue Mountain (UK), Blue Note (USA), Blue Thumb (USA), Boo (USA), Britannia (USA), Calumet (France), Canadian Music (Canada), Carnaby (UK), Carson (France), Chart (USA), Chattahoochee (USA), Chisa (USA), Chrysalis (UK), Chumley (USA), Clave (Spain), Compo (Canada), Concor (USA), Crescendo (USA), Crews (USA), DJM (UK), Daffodil (Canada), Debut (USA), Decibel (France), Dollie (USA), Dolton (USA), Dome (USA), Dore (USA), Dot (USA), Double Bayou (USA), Douglas (USA), Dragon (UK), Drew (USA), Early Bird (USA), Egg (France & UK), Epidemic (South Africa), Evolution (USA), Fame (USA), Famous (UK & USA), Fantasy (USA), 50 Star (USA), 440 Plus (USA), GRT (Canada), Galaxy (USA), Gamma (Mexico), Gaviota (Spain), Glo-Whiz (USA), Good Ear (UK), Good Time Jazz (USA), Grand Junction (USA), Haida (Canada), Hill (USA), Hispavox (Spain), Hollybrooke (USA), Honey (USA), Honor Brigade (USA), Hot Wax (USA), Imperial (USA), Ineditis (France), Invictus (USA), Island (UK), JMI (USA), JWS (USA), Jam (UK), Jamie (USA), Jazzland (USA), Jetstar (USA), Jewel (USA), Just Sunshine (USA), Kajac (USA), King (Japan), LHI (USA), Lakeside (USA), Laurie (USA), Lawton (USA), Leader (USA), Liberty (USA), Magic Carpet (USA), Mainstream (USA), Maple Annie (UK), Master Five (USA), Mayfair (UK), Midnight Sun (USA), Milestone (USA), Minaret (USA), Minit (USA), Muro (France), Monument (USA), Much (Canada), Merco (USA), Musicor (USA), Negram-Delta (Netherlands), Ode (USA), Orchid (USA), Pacific Jazz (USA), Page One (UK), Papillon (Canada), Paramount (USA), Paula (USA), Peanut Country (USA), Penny Farthing (UK), Plantation (USA), Playtups (USA), Playground (USA), Plum (South Africa), Pop Music (France), Poppy (USA), Potato (Canada), President (USA), Prestige (USA), Pride (USA), Project 3 (USA), Providence (USA), RPM (South Africa), Rainy Wednesday (USA), Ranwood (USA), Rising Sons (USA), Riverside (USA), Riviera (France), Roadshow (USA), Rocket (UK), Rolf Harris Ents. (UK), Ronn (USA), Royal American (USA), Rural (USA), Rust (USA), SDC Classic (France), SSS Int'l (USA), Share (USA), Silver Fox (USA), Silverline (UK), Snow Queen (USA), Sockio (USA), Solid State (USA), Soul City (USA), Soul Click (USA), Soul Power (USA), Sound Stage 7 (USA), Spark (UK), Spanton (Canada), Spectrum (USA), Stanyan (USA), Steed (USA), Stereo Dimension (USA), Stoneway (USA), Strawberry (Canada), Sun (USA), Sunburst (USA), Sunset (USA), TSR (Netherlands), Tale Spinners (USA), Tamborine (USA), Trailer (UK), Transatlantic (UK), Triangle (France), 20th Century (USA), UA Latino (USA), Unart (USA), United Artists (USA), Veep (USA), Village Thing (UK), Virgin (UK), Vogue (France), Wallis Original (USA), Wet Soul (USA), Whit (USA), World Pacific (USA), Xtra (UK), Zapa (France).
Int'l reps: Canada (A&M, Much Prod'ns), Japan (King), Netherlands (Negram-Delta), Norway (Nordisc), Philippines (Dyna Prods.), Singapore (Cosdel), Spain (Hispavox), UK (A&M, Polydor, United Artists), USA (A&M, Beverly Hills, Fantasy, United Artists, White Whale).
Fiddling Fool Prod'ns, 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203. Dir.: Gus McNeil; Prod'rs: Gus McNeil, John Kay.
Fontana, see Phonogram.
Fontana Special, see Phonogram.
Fred Starkey Foundation, see Festival.
Frog, see M7.
Gem, see W&G.
Happening Prod'ns Pty. Ltd., 32-34 York St., Sydney, NSW 2000. Tel: (02) 29-8595. Mng. Dir.: Barry Kimberley, Prod'r: John Bromell. (Distributed by Festival).
Harmony, see Australian.
Harvest, see EMI.
Havoc Ents. P/L, 33 Agnes St., Jolimont, Melbourne, Tel: 63-2660. Pres.: M.J.V. Kelson; Gen. Mgr.: D.M. Allen; Sales Mgr.: F.P. Smith; Promo. Mgr.: M. Gorman.
Label: (Owned) Havoc (distributed by Southern).
Heliodor, see Phonogram.
His Master's Voice, see EMI.
Horizon, see Festival.
In, see W&G.
Infinity, see Festival.
Interfusion, see Festival.
Intersee, see Phonogram.
Karussell, see Phonogram.
L & Y, see Festival.
Lamington, see Electric.
Leo the Lion, see Phonogram.
Lewis Young, see Festival.
Limelight, see Phonogram.

Line 99, see Carina.
 Lionel, see Phonogram.
 M G M, see Phonogram.
 M 7 Recs. Pty. Ltd., PO Box 516, Manhattan Centre, 107 Walker St., North Sydney, NSW 2060. Tel: (02) 929-5577. Cable: EMSEVEN.
Labels: (Owned) Australia Country, Creole, Frog, M7; (represented) Creole (UK), GWP (USA3), Satril, T-Neck (USA).
 Mercury, see Phonogram.
 Metro, see Phonogram.
 Moonlight, see Concert.
 Mushroom, see Festival.
 Mushroom Anti-Rip Off, see Festival.
 Dal Myles Ent's (div. of Damyn Holdings Pty. Ltd.), 694-696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433.
Label: (Owned) Banner (distributed by Festival).
 Nicholson's Pty. Ltd., 416 George St., Sydney, NSW 2065. Tel: (02) 25-1641. (Distributor).
 Nonesuch, see WEA.
 Opal, see Picture.
 Outlet Rec'g Co. Ltd., 1 Jane St., Smithfield, Sydney, NSW
 Gen. Mgr.: B. Kirkpatrick; Sales Mgr.: A. Kirkpatrick.
Home office: UK—Northern Ireland.
 David Woodley Page & Ross Linton Rec'gs, 16 Eden St., Crows Nest, Tel: (02) 929-5522. Dirs. David Woodley Page, Ross Linton.
 Parlophone, see EMI.
 Party, see Picture.
 Peachtree, see Phonogram.
 Peter Pan, see Delron.
 Philips, see Phonogram.
 Phonogram Pty. Ltd., 200 Goulburn St., Sydney, NSW 2000. Tel: (02) 211-1577. Chief Admin. Mgr.: K. Cooper; Gen. Mgr.: R. Barlow; Adv. Mgr.: R. Cooley.
Labels: (Owned) Archiv, Blue Rock, DG, Fontana, Fontana Special, Heliodor, Intrepid, Karussell, Leo the Lion, Limglight, Lionel, MGM, Mercury, Metro, Philips, Polydor, Reaction, Smash, Tip, Verve, Verve/Forecast, Wing; (distributed) Dial, Peachtree, Pumpkin, Vertigo, Warm & Genuine, Wayside; (represented) Aides (France), Alegre (USA), Amos (USA), Amsterdam (USA), Ardent (USA), Astra, Attack (UK), Bell (USA), Bethlehem (USA), Big Shot (UK), Big Tree (USA), Blues Time (USA), Bronze (UK), Buddha (USA), CMC (USA), CTI (USA), Caedmon (USA), Charisma (UK), CoBurt (USA), Curtom (USA), DCP, Dandelion, Dig (USA), Eleuthera (USA), Explosion (UK), Fass, Federal (USA), Flying Dutchman (USA), Fresh Air (UK), Front Page (USA), GM (UK), Green Door (UK), Heritage (USA), Horse (UK), Hot Water, Kama Sutra (USA), Kass, King (USA), Kudu (USA), L&R (USA), Mardi Gras (USA), Marmalade (UK), Merlin (USA), Mikim (UK), Mooncrest (UK), Pace (USA), Palacio (Uruguay), Pavilion (USA), People (USA), Philly Groove (USA), RSO (UK), Reggae (USA), Respect (USA), Romar (USA), Roulette (USA), Sire (USA), Skye (USA), Spring (USA), Swinger (USA), Tico (USA), Track (UK), Trojan (UK), WWA (UK), Weiss (USA). We Produce (USA).
 Picture Recs. Pty. Ltd., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Cable: HOLDPRO
 Mng. Dir.: Paul Combes; Gen. Mgr.: John Egginton
Labels: (Owned) Party, Picture, Rainbow; (distributed) Opal; (represented) Hoghton Hughes (New Zealand).
Int'l reps: New Zealand (Hoghton Hughes, Phonogram)
 Polydor, see Phonogram.
 Pumpkin, see Phonogram.
 R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST
 Mng. Dir.: David W. Jones; Mktg. Mgr.: George Lukan; A&R Mgr.: Ron Willis.
Labels: (Owned) Blue Bird, Camden, RCA, Victor, Victrola, Vintage; (represented) Contempo (UK), Finger (West Germany), Grunt (USA), Homemade (UK), Vee Jay (USA), Mega (USA), Phoenix (UK), Polar (Sweden), TMI (USA), Tara (USA), Wooden Nickel (USA), Young Blood (UK).
 Rainbow, see Picture.
 Ramrod, see Johnny Rebb.
 Reaction, see Phonogram.
 Real, see Electric.
 Johnny Rebb Ent's. Pty. Ltd., 370A Port Hacking Rd., Caringbah, NSW 2229. Tel: (02) 525-7124. 522-7139 Pres.: Johnny Rebb; Gen. Mgr.: Syd McDonagh; Music Co-ord.: Russ Kruger
Label: (Owned) Ramrod.
 Record Distis (Australia) Pty. Ltd., 32 Railway Parade, Granville, NSW 2142. Tel: (02) 637-3087 Cable: IBNATE. (Distributor)
 Red Earth, see Southern Recs
 Red Riding Hood, see W&G.
 Reprise, see WEA.
 Smash, see Phonogram.
 Solid Gold, see Delron.
 Southern Recs (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D. M. Allen, Sales Mgr. M. Gorman, Promo Mgr.: F. Smith
Labels: (Owned) Red Earth, Southern; (distributed) Havoc; (represented) Amadeo (Austria), Eleventh Hour, Overman, Wahoo (all USA)
Int'l reps.: Austria (Amadeo), New Zealand (BMI).
 Sparmac, see Binder/Porter.
 Tony Standish, 26 Barina Rd., Glen Iris, Vic. 3146 (Distributor)
 Stateside, see EMI.
 Sunrise, see WEA
 Sunshine Rec'g Co., PO Box 300, Fortitude Valley, Brisbane, Qld. 4006 Tel: (07) 521-1511 Dir.: Ivan H. Daymon; Mgr.: Roland Ott. (Distributed by Festival)
Labels: (Owned) Sunshine, Sunshine Int'l
 Supreme Budget, see W.A. Buchanan.
 Tiny Tot, see Delron.
 Tip, see Phonogram.
 Troubadour, see W.A. Buchanan.
 Unison, see W.A. Buchanan.
 Universal Rec. Club, see Festival.

Universal Summit, see Festival.
 Vertigo, see Phonogram.
 Verve, see Phonogram.
 Verve/Forecast, see Phonogram.
 Victor, see RCA.
 Victrola, see RCA.
 Vintage, see RCA.
 Violets Holiday, see World of Sound & Festival.
 W E A Recs. Pty. Ltd., 7/9 George Pl., Artarmon, Sydney NSW 2064. Tel: (02) 428-3633. Mng. Dir.: Paul M. Turner; A&R & Mktg. Mgr.: Phil Greenop.
Labels: (Owned) Atlantic, Elektra, Nonesuch, Reprise, Warner Bros.; (distributed) Copperfield, Sunrise; (represented) Bearsville (USA), Capricorn (USA), Grateful Dead (USA), Rolling Stones (UK, USA),
 W & G Dist'g Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE
MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie, A&R Dir.: E.J. Varney; Sales Mgr.: M.D. Angus.
Int'l branch: USA, Marvel.
Labels: (Owned) Diaphon, Gem. In. Red Riding Hood, W&G; (represented) Artone (Netherlands), Design (USA), Ember (UK), Frankie (Belgium), Hansa (Germany), Marvel (USA), Republic (USA), Rodeo (Canada), Standard-Colonial (USA), Tiffany (USA), Tizoc (Mexico), Urban (Japan).
Int'l reps.: Hong Kong (Asia Recs.), Japan (Urban), New Zealand (Master), Singapore (W&G), UK (Ember), USA (Marvel).
 Warm & Genuine, see Phonogram.
 Warner Bros., see WEA.
 Waverly-Regal-Zonophone, see EMI.
 Wayside, see Phonogram.
 Wing, see Phonogram.
 Wizard, see Binder/Porter.
 World of Sound Studios, 268 Rocky Point Rd., Ramsgate, Sydney, NSW. Tel: (02) 529-6980. (Distributed by Festival).
Labels: (Owned) Du Monde, Violets Holiday.
 World Rec. Club see EMI.
 World Wide Rec. Imports. Tel: (02) 80-6631 (Importer/Exporter). See Delron.

● independent record producers

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney NSW 2000. Tel: (02) 29-2824. Mng. Dir. David Gibson; Prod'r: John J. Francis.
Label credits: CAM, M7, Picture, Spotlight, WEA.
 Crest Rec. Co. (div. of Sound & Film Ent's. of Australia Pty. Ltd.), 122 Chapel St., St. Kilda, Vic. 3121. Tel: 91-3238. Mng. Dir. Marcus Herman; Prod'r: A. Brown, S. Guzzardi, Marcus Herman.
Label credits: HMV (New Zealand), Phonogram, W&G, World Recs.
 John Egginton Prod'ns, PO Box 767, Surfers Paradise, Qld 4217 Tel: (075) 31-2107. Owner: John M. Egginton.
Label credits: Du Monde, EMI, Festival, MCA, Philips, Spin, Sunshine.
 Ramrod Prod'ns, 370A Port Hacking Rd., Caringbah, NSW 2229. Tel: (02) 525-7124, 522-7139. Gen. Mgr. Syd McDonagh; Prod'r: Johnny Rebb.
Label credit: CBS.

● music publishers

A R T Music, see PJ Music Pty. Ltd.
 Accolade Music Pty. Ltd., see Leeds.
 Acuff-Rose Publ'ns Pty. Ltd., see Allans.
 J Albert & Son Pty. Ltd. (APRA), 139 King St., Sydney NSW 2000 Tel: (02) 232-2144. Cable: MUSIC. Mng. Dir. E.F. Albert; Mgr.: M. Peachey.
Branches: Brisbane, Qld., 147 Ann St.—South Melbourne, Vic., 180 Bank St.
Int'l branch: New Zealand.
 Allans Music Australia Ltd., 276 Collins St., Melbourne, Vic. Tel: (03) 63-0451.
Int'l branch: England.
Affiliates: Acuff-Rose Publ'ns Pty. Ltd., D. Davis & Co. Pty. Ltd. (APRA), Sugarmusic Australasia Pty. Ltd.
Int'l firms represented: Associated (USA), Box & Cox (UK), Breitkopf & Hartel (Germany), Canadian Music Sales (Canada), Eds. Durand (France), Carl Fisher (USA), Handy Bros. (USA), Hargail (USA), Heugel (France), Leduc (France), F.E.C. Leuckart (Germany), Robertson (UK), G. Schirmer (USA), Gordon V Thompson (Canada)
 Angle Music, see July.
 Arwin Music of Australia Pty. Ltd., see Essex.
 Associated Music, 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Cable: RCAAUST.
 Mng. Dir.: David W. Jones; Gen. Mgr.: Ron Willis; Prof. Mgr. Colin Cornish.
Affiliate: Sweetwater Music.
Int'l firms represented: ABC-Dunhill (USA), Altsax (USA), American Broadcasting (USA), Amos (UK), Ampar Corp. (USA), Ampco (USA), Apt (USA), Birth (UK), Cherry Lane (USA), Copper Canyon (UK), Miki Dallon (USA), Devere (UK), Don (USA), Dunbar (USA), Dunbar-Sunbury (Canada), Erva (UK), Finger (Germany), Fish (UK), Home Made (UK), Laetec (South Africa), Lion (USA), Open Air (UK), Palo-Duro (UK), Pamco (USA), Parlo Messa (UK), Parker Lane (UK), Pencil (UK), Porgie (USA), Quill (UK), RCA (Argentina, Brazil, France, Germany, Italy, Mexico, Spain), Relay (Argentina), Bobby Sherman (USA), Sunbury-Dunbar (USA), Sunbury Ltd. (UK), Town Crier (UK), Trousdale (USA), Westpar (USA), Wingate (USA), Winter Hill (USA), Youngblood (UK).
Int'l reps.: UK (Sunbury), USA (Dunbar).
 Barrelhouse Music, see July.
 Belinda Music, see Castle.
 Bellbird Music Publ'g Co. Pty. Ltd., Manhattan Centre, 107 Walker St., North Sydney, NSW 2060. Tel: (02) 929-5577.

Int'l firms represented: Creole Music (UK), Quality Music (UK).
 Belwin-Mills Music Pty. Ltd., see Leeds.
 Billingsgate Music, see Festival.
 Binder/Porter Org., 579 Sydney Rd., Seaforth, Sydney, NSW.
Affiliates: Sparmac, Wizard.
 Breakfast Music Publ'g (APRA), PO Box 767, Surfers Paradise, Qld. 4217. Tel: (075) 31-2107. Owner: John M. Egginton.
Int'l rep.: USA (TRO).
 C A M Australia Pty. Ltd., 259 Clarence St., Sydney, NSW 2000. Tel: 292-606.
 Castle Music Pty. Ltd., 2 Northcote St., St. Leonards, Sydney, NSW 2065. Tel: (02) 43-5056. Gen. Mgr. Frank Donley, Sales Mgr.: Jack Williams, Prof. Mgr. Neil Waterman.
Affiliates: Belinda Music (Australia) Pty. Ltd., Charles Hansen Publ'ns, Palace Music Co. Ltd.
Int'l firms represented: ATV (UK), Beechwood (USA), Blue Seas/Jac (USA), Hill & Range (USA), Jobete (USA), RAK (UK), Stonebridge/Prophet (USA), Valentine (UK).
Int'l reps.: UK (Keith Prowse), USA (Beechwood).
 Cellular Music Co. Pty. Ltd. (APRA), 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203. Governing Dir.: Gus McNeil; Gen. Mgr. Greg Quill.
Affiliates: Ready Mister Music (APRA), Syrius Publ'ns (APRA).
Int'l firms represented: Markari (USA), Ed. Meridian (Germany), St. George (USA).
Int'l rep.: Germany (Ed. Meridian).
 Chart Music, see Festival.
 Cherry Pie Music, PO Box 84, Turramurra, NSW 2074. Tel: (02) 44-4904. Gen. Mgr.: Graeme Rule.
Int'l rep.: USA (One World of Music).
 Cromwell Music of Australia Pty. Ltd., see Essex.
 Crown Music Publ'g Pty. Ltd., see Festival.
 Cube Ent's., see Essex.
 D. Davis & Co. Pty. Ltd., see Allans.
 Du Monde Music, see Festival.
 Essex Music Group (APRA), King York House, 32-34 York St., Sydney NSW 2000. Tel: (02) 29-8595. Cable: SEMUS. Mng. Dir.: Barry A. Kimberley; Nat'l Prof. Mgr.: John Bromell.
Affiliates: Arwin Music of Australia Pty. Ltd., Cromwell Music of Australia Pty. Ltd., Cube Ent's., Essex Music Int'l Australia Pty. Ltd., Happening Prod'ns Pty. Ltd., Island Music of Australia Pty. Ltd., Ivan Mogull Music (Australasia) Pty. Ltd., Rondor Music (Australia) Pty. Ltd., Songways Serv. of Australia Pty. Ltd., Sydney Tree Pty. Ltd., Tomorrow Prod'ns.
 Festival Music Pty. Ltd., Festival House, 1 Bulwara Rd., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-5218. Telex 256866. Gen. Mgr.: Phillip Matthews; Prof. Mgr.: Bruce Powell.
Int'l branch: England.
Affiliates: Billingsgate Music, Chart Music, Crown Music Publ'g Pty. Ltd., Du Monde Music, Goodman Music, Greenfields Music Pty. Ltd., Martin's Music, J. O'K Music Pty. Ltd., Razzle Music, Truben Music, United Artists Music (Australia) Pty. Ltd.
Int'l firms represented: Avco Embassy (USA), Big Secret (UK), Blue Gum (UK), Carlin (UK), Combine (USA), Decoy (UK), Gold Forever (USA), Lee Hazlewood (USA), Jack & Bill (USA), Levine & Brown (USA), Louvigny Marquee (UK), Lynn (UK), Neil (USA), Newkeys (USA), Oaktree (UK), Page Full of Hits (UK), Playboy (USA), Prestige (UK), Purple (UK), Resaca (USA), Shelby Singleton (USA), Skyhill (USA), Tembo (UK), Twentieth Century (USA).
Int'l rep.: USA (Canberra).
 Sam Fox, see Southern.
 John J. Francis Music Publ'g Co. (APRA), 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: John J. Francis
 Goodman Music, see Festival.
 Greenfields Music Pty. Ltd., see Festival.
 Charles Hansen Publ'ns, see Castle.
 Happening Prod'ns Pty. Ltd., see Essex.
 Havoc Music (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000 Tel: (03) 67-4266. Pres.: D.M. Allen.
Int'l firm represented: Timberland Music (USA).
 Haylot Music, see July.
 Island Music of Australia Pty. Ltd., see Essex.
 Kurt Jacob & Co. Pty. Ltd., PO Box 91, 74-78 Brandling St., Alexandria, NSW 2015. Tel: (02) 519-4916
Int'l firms represented: Ed. Melodie (Switzerland), Hohner (Germany, UK, USA), Pelikan (Switzerland).
 Dick James Music Pty. Ltd., see Leeds.
 Joye Publ'g Co. (APRA), 96 Glebe Point Rd., Glebe, NSW. Tel: (02) 660-3466.
 July Music (APRA), 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626. Mng. Dir. Ron Tudor.
Affiliates: Angle Music, Barrelhouse Music, Haylot Music.
 Kangaroo Music Corp. Pty. Ltd., see Leeds.
 Leedes Music Pty. Ltd., Universal House, Pelican St., Darlinghurst, NSW 2010. Tel: (02) 61-6088
Home office: USA (MCA).
Affiliates: Accolade Music Pty. Ltd., Belwin-Mills Music Pty. Ltd., Dick James Music Pty. Ltd., Kangaroo Music Corp. Pty. Ltd., Leeway Music Co. Pty. Ltd., MAM Music Publ'g Pty. Ltd., Northern Songs Pty. Ltd., Gil Pincus Music Pty. Ltd., Screen-Gems/Columbia Music Pty. Ltd., Spoono Music Pty. Ltd., Tangerine Music Pty. Ltd., Target Music Co., Victoria Music Co.
Int'l firms represented: Bluenose (Canada), Crazy Horse (UK), Louis Lofredo Assocs. Inc. (USA), M&M (UK), Theodore Presser Co. (USA), Royal American Inc. (USA), Threshold (UK), Valley (UK), Vector (USA), Williamson (UK), Young Blood (UK).
 Leeway Music Co. Pty. Ltd., see Leeds.
 M A M Music Publ'g Pty. Ltd., see Leeds.
 Martins Music, 130A Glyde St., Mosman Park, WA. Tel: (092) 31-6491. Mng. Dir.: Martin Clarke.
Int'l rep.: Worldwide (Festival).
 Ivan Mogull Music (Australasia) Pty. Ltd., see Essex.
 Mountain Music (div. of Damyn Holdings Pty. Ltd.), 694-

696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433.

Music Publ'g of Australia, see Southern.
Northern Songs Pty. Ltd., see Leeds.
J. O'K Music Pty. Ltd., see Festival.
P J Music Pty. Ltd. (APRA), PO Box 251, 337 Military Rd., Cremorne Junction, Sydney, NSW 2090. Tel: (02) 90-3801. Mng. Dir.: Peter J. Martin.

Affiliates: ART Music, RPM Pty. Ltd.
Palace Music, see Castle.
Peer Int'l, see Southern.
Picture Recs. Publ'g, 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Cable: HOLDPRO. Mng. Dir.: Paul Coombes.

Int'l rep.: New Zealand (Hoghton Hughes).
Gil Pincus Music Pty. Ltd., see Leeds.
Quaver Music Pty. Ltd., 7/9 George Pl., Artarmon, NSW 2064. Prof. Mgr.: Bill Flemming.

Int'l firms represented: Broken Arrow (USA), Cotillion (USA), Giving Room (USA), Mr. Bones/Hello There (USA), Joni Mitchell (USA), Nina (USA), Pronto (USA), Silver Fiddle/Broken Arrow (USA), Siqoumb (USA), Superhyde (USA), Viva (USA), Walden (USA), Warner Bros. (UK, USA), Warner-Tamerlane (USA).
Int'l reps.: UK & USA (Warner Bros.).

R P M Pty. Ltd., see P J Music Pty. Ltd.
Razelle Music, see Festival.
Ready Mister Music (APRA), see Cellar.

Rondor Music (Australia) Pty. Ltd., see Essex.
Sandy Music Co. & Sevenses Publ'g Pty. Ltd., c/o B.O. Smith & Sons, ANZ Bank Bldg., 20th Fl., 68 Pitt St., Sydney, NSW.

Affiliates: Sandy, Sevenses.
Int'l firms represented: Modo (USA), Revolution (USA).
Int'l rep.: UK (Emerald).

Screen Gems/Columbia Music Pty. Ltd., see Leeds.
Sevenses, see Sandy.

Songways Serv. of Australia Pty. Ltd., see Essex.
Soul Music, 10-14 W. Parade, West Ryde, NSW 2114.

Southern Music Publ'g Co., Australasia Pty. Ltd., Carlton House, 38-40 York St., Sydney, NSW 2000. Tel: (02) 29-2547. Cable: SOUTHMUSIC.

Home office: USA, Peer-Southern Org.
Affiliates: Sam Fox, Music Publ'g of Australia, Peer Int'l, World Music.

Sparmac, see Binder/Porter.
Spoone Music Pty. Ltd., see Leeds.

Spotlight Music, 10-12 Crystal Palace Arcade, 590 George St., Sydney, NSW 2000.

Int'l rep.: USA (Manna).
Sugarmusic Australasia, see Allans.

Sweetwater Music, see Associated.
Sydney Tree Pty. Ltd., see Essex.

Syrius Publ'ns (APRA), see Cellar.
Tangerine Music Pty. Ltd., see Leeds.

Target Music Pty. Ltd., see Leeds.
Tomorrow Prod'ns, see Essex.

Truben Music, see Festival.
United Artists Music (Australia) Pty. Ltd., see Festival.

Victoria Music Co., see Leeds.
Wizard, see Binder/Porter.

Woomeera Music Co. (APRA), 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Pres.: R. Gillespie; Gen. Mgr.: Mrs. H. Blackler.

Int'l branch: USA, Jasper.
Int'l firms represented: Banff Music (Canada), Florida (UK), Hansa Music (Germany), Lowery Group (USA), Rodeo (Canada), Sparta (UK).

Int'l rep.: Worldwide (Jaspar).
World Music, see Southern

● **sheet music jobber / supplier**

Music Sales Pty. Ltd., 27 Clarendon St., Sydney, NSW.
Home office: USA.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A A R M (Association of Australian Rec. Mfrs.), 103 Oxford St., Sydney, NSW.

Musica Viva Australia, 393 George St., Sydney, NSW 2000. Tel: (02) 29-8441. Mgr.: Donald B. McDonald.

Recording Society of Australia, 4 Harston Ave., Mosman, Sydney, NSW.

DESIGN & ARTWORK

Concert Rec'g, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.

Home office: USA, Los Angeles, Calif.
Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Mng. Dir.: Marcus Herman; Mktg. & Publ'g Mgr.: Sino Guzzardi; Sales Mgr.: Vince Glenane.

Southern Recs. (div. of Philipp's Southern Trading Pty. Ltd.), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.

Int'l branch: USA.

DIRECT-MAIL SERVICE

Concert Rec'g, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Gen. Mgr.: John Clancy; Sales Mgr.:

Mary Clancy.
Home office: USA, Los Angeles, Calif.

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

LICENSING ORGANIZATIONS, MUSIC

A P R A (Australasian Performing Rights Ass'n Ltd.), GPO Box 4007, Zone: 2001, APRA House, 208 Clarence St., Sydney, NSW 2000. Tel: (02) 29-3713. Mng. Dir.: J.L. Sturman. (Performing rights only)

Int'l branch: New Zealand.
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 256886. Mng. Dir.: Allan R. Hely.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Mng. Dir.: Marcus Herman; Mktg. & Publ'g Mgr.: Sino Guzzardi; Sales Mgr.: Vince Glenane.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus. (Mechanical rights only).

PACKAGING & LABELING (tape only)
Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Eng.: D. Richards.

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

PLATING, PROCESSING & PRESSING PLANTS
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 256886. Mng. Dir.: Allan R. Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel Brown.

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

PRINTERS & LITHOGRAPHERS
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 256886. Mng. Dir.: Allan R. Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel Brown.

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

PROMOTION & PUBLICITY
Natec Int'l Pty. Ltd., 160 Clarence St., Sydney, NSW 2000. Tel: (02) 29-2987.

Record Preview Serv. (Int'l) Pty. Ltd., 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-6631. Cable: TARAPHARM, Sydney.

Southern Recs. (div. of Philipp's Southern Trading Pty. Ltd.), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen.

TAPE CUSTOM DUPLICATORS
Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. Mng. Dir.: David Gibson; Studio Mgr.: John J. Francis.

Configuration: Cassette & open reel.
Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel W. Brown.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Eng.: D. Richards.

Configuration: 8-tr., cassette & open reel.
Natec Sound Studios Pty. Ltd., 160 Clarence St., Sydney, NSW 2000. Tel: (02) 29-2987.

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

● supplies

CARTRIDGE & CASSETTE PARTS
R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

Robins Green Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Cable: GREENCORP SYDNEY. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green.

Home office: USA, Commack, N.Y., Robins Inds. Corp.

EMPTY CARTRIDGES, CASSETTES & REELS
Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: R. Blackett.

Configuration: 8-tr. & cassette.
Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman;

Gen. Mgr.: D.A. Wood; Sales Eng.: D. Richards.
Configuration: Open reel.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

Robins Green Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Cable: GREENCORP SYDNEY. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green.

Home office: USA, Commack, N.Y., Robins Inds. Corp.

ENVELOPES & MAILERS JACKETS & SLEEVES LABELS

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

POLYETHYLENE BAGS

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.

RECORD PROCESSING MACHINERY
Nylex Corp. Ltd., General Prods. Div., Pine Rd., Yennora, Sydney, NSW 2165. Tel: (02) 632-0155.

Chief product: Vinyl compound (dry blend, granules or biscuit).
Picture Recs. Plant, 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel: (02) 89-3274. Mng. Dir.: Paul Coombes; Gen. Mgr.: John Egginton.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir.: David W. Jones.

TAPE, RAW & BLANK LOADED

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: R. Blackett.

Configuration: 8-tr., cassette & open reel.
Robins Green Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Cable: GREENCORP SYDNEY. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green.

Home office: USA, Commack, N.Y., Robins Inds. Corp.
Configuration: Blank loaded—8-tr., cassette & open reel.

Brand name: Blank loaded—Brand 5, G-tape, Robins, Sonaromic, Raw—Robins.

Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Mng. Dir.: Marcus Herman; Mktg. & Publ'g Mgr.: Sino Guzzardi; Sales Mgr.: Vince Glenane. (Blank only)

Configuration: Cassette & open reel.
Brand name: BASF, Sony.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus. (Blank only)

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: R. Blackett.

Chief product: Multi-track 8-tr. & cassette high speed duplicating tape.
Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Eng.: D. Richards.

Chief product: Checkers, duplicators, loaders. (Otar).

TAPE, PROFESSIONAL SUPPLIES

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE, SYDNEY. Mng. Dir.: G. Nixon; Audio & Ind'l Video Prod. Mgr.: J. Ackland; Tape Prods. Mgr.: R. Blackett.

Chief product: Mastering tape.
Robins Green Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Cable: GREENCORP SYDNEY. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green.

Home office: USA, Commack, N.Y., Robins Inds. Corp.

● **accessories manufacturers**

Robins Green Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green.

Home office: USA, Commack, N.Y., Robins Inds. Corp.
Product: Carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers, pre-leaded & splicing tape.

Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Mng. Dir.: Marcus Herman; Mktg. & Publ'g Mgr.: Sino Guzzardi; Sales Mgr.: Vince Glenane.

Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leaded & splicing tape

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie; Sales Mgr.: M.D. Angus.

Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles.

● **store fixtures & merchandising aids manufacturers**

Picture Rec. Co., 18 Gladesville Rd., Hunter's Hill, NSW 2110. Tel (02) 89-3274. Mng. Dir. Paul Coombes. Gen. Mgr.: John Egginton.
Product: Display racks.
 R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 888-5444. Mng. Dir. David W. Jones
Product: Browser boxes, display racks, divider cards (rec. only).
 Robins Green Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Mng. Dir. Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr. Stephen L. Green
Home office: USA, Commack, N.Y., Robins Inds. Corp.
Product: Divider cards.
 Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182. Tel 91-3238. Mng. Dir. Marcus Herman; Mktg. & Publ'g Mgr.: Sino Guzzardi; Sales Mgr. Vince Glenane.
Product: Browser boxes; display racks
 W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel 460-4522. Cable DUALSCALE MELBOURNE. Mng. Dir. EA White. Gen. Mgr.: R.J. Gillespie; Sales Mgr. M.D. Angus
Product: Display racks.

● **tape playback equipment**

Audio-Lec of Australia Pty. Ltd., 33 Bridge Rd., Eltham, Vic. R.P. Barlow Co., 1 Sparkes St., Camperdown, NSW. Tel. 519-3973.
 G R D Instruments Pty. Ltd., 6 Railway Walk, Camberwell, Vic.
 Haco Dist'g Agency Pty. Ltd., 57-69 Anzac Parade, Kensington, NSW.
 Jacoby Mitchell & Co. Pty. Ltd., 15 Abbotsford St., North Melbourne, Vic.
 Kapp Electronics Pty. Ltd., 224 Chapel St., Parharr
 Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir. B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Eng. D. Richards.
 Magnecord Sales & Serv., 146 Burwood Rd., Hawthorn
 Plessey Electronics Pty. Ltd., Westbank Terr., Richmond.
 Radio Parts Pty. Ltd., 562 Spenser St., Melbourne, Vic. S T A Electronics, 392 Centre Rd., Bentleigh, Vic.
 Sound & Film Ents. of Australia Pty. Ltd., 122 Chapel St., St. Kilda, Vic. 3182. Tel 91-3238. Mng. Dir.: Marcus Herman; Mktg. & Publ'g Mgr.: Sino Guzzardi; Sales Mgr.: Vince Glenane.
 Thorn Sales (div. of AWA-Thorn Consumer Prods. Pty Ltd.), 348 Victoria Rd., Rydalmere, NSW 2116. Tel: (02) 638-0411. Mng. Dir.: J.E. Bailey, S.B. Bingham. Sales Mgr. D.F. Clift.

AUSTRIA

Population: 7,520,000.
 Rate of exchange: \$1 (US) = 20 Schillings
 Per capita income: \$4,010.
 No. of homes with record players: 800,000
 Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), Ascension Day, Pentecost, Corpus Christi, August 15 (Assumption), October 26 (National Holiday), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25, 26 (Christmas).

RECORDS:

Records sold domestically: LP's 1973—2,800,000 units, \$12,040,000; 1972—2,700,000 units, \$11,880,000. EP's 1973—40,000 units, \$110,000; 1972—80,000 units, \$216,000. Singles 1973—2,500,000 units, \$5,000,000; 1972—2,800,000 units, \$5,600,000.
Records imported from USA (factory value): 1973—\$147,300; 1972—\$80,600.
Records exported to USA (factory value): 1973—\$33,405; 1972—\$46,700.
Records imported from countries other than USA (factory value): 1973—\$4,987,400; 1972—\$4,232,550.
Records exported to countries other than USA (factory value): 1973—\$2,615,500; 1972—\$2,670,305.
Average retail price per record: LP's—\$4.30; EP's—\$2.75; singles—\$2.00.
 Stereo sales: 99.5% of total.
Record club sales: 15% of total.
Discounting: Rare.
Type of distribution: The manufacturer-to-retailer system predominates with a market share of approximately 85%; the manufacturer-to-wholesaler-to-retailer system has 15%. Rack jobbing, virtually nonexistent in the past, now has a market share of 5%.
Type of promotion: Austrian TV and broadcasting system is main source, followed by newspapers and fan clubs.
Jukeboxes: 10,500.

TAPE:

Pre-recorded tape sold domestically: 8-tr. 1973—28,000 units, \$207,000; 1972—10,000 units, \$88,000. Cassette 1973—700,000 units, \$5,390,000; 1972—370,000 units, \$2,823,100. Open reel 1973—9,000 units, \$82,980; 1972—12,000 units, \$109,320.
Average retail price per tape: 8-tr.—\$9.00; cassette—\$7.70; open reel—\$9.22.

RADIO STATIONS:

No. of government 3.

TELEVISION STATIONS:

No. of channels 2 (government).

IMPORT/EXPORT REGULATIONS:

Record imports from EFTA (European Free Trade Ass'n) countries are tax free; those from EWG (European Common Market) countries are taxed 6%; those from the USA are taxed 10%. Tape imports from EFTA countries are tax free; those from EWG countries are taxed 3 1/2%; those from the USA are taxed 6%.
 Manfred Schreiber

● **record & tape manufacturers / distributors / importers**

Amadeo Oesterreichische Schallplatten GmbH, Mariahilferstr. 127, A-1060 Vienna. Tel. (0222) 56 35 60, 56 35 68. Gen. Mgr.: Stephan von Friedberg; A&R Mgr. Erich Krappfenbacher.
Labels: (Owned) Amadeo, Amanda, Amphora, Anton, Atom, Quodlibet (represented) Berolina (Germany), Black Lion (UK), CTI (USA), Christophorus (Germany), Elite (Switzerland), Europa (Germany), Intercord (Germany), Metronome (Germany), Ricordi (Italy), Saar (Italy), Tempo (Germany), Transatlantic (UK).
Int'l reps: Australia (Southern), Belgium (Inelco), Finland (Finlevy), Germany (Metronome), Hong Kong (Essex), Israel (Unatex), Italy (Ricordi), Japan (Trio), Mexico (Gamma), Netherlands (Negram), Norway (Norsk Phonogram), Portugal (Sasseti), Spain (Hispanvox), Sweden (Phonogram), Switzerland (Phonag).

Amanda, see Amadeo.
 Amphora, see Amadeo.
 Anton, see Amadeo.
 Archiv, see Polydor.
 Ariola Schallplatten GmbH, Postfach 355, Meidlinger Hauptstr. 63, A-1120 Vienna. Tel. (0222) 83 65 45.
Home office: Germany, Ariola-Eurodisc
Labels: (Owned) Ariola, Athena, Baccarola, Baccarola-Aulse, Eurodisc; (distributed) Hansa, Maritim, Melodia, Melodia-Aulse, WM-Produktion, (represented) A&M, Avalanche, Avco, Blue Thumb, Blue Note, Bronze, Brown Bag, Clan Celentano, Dawn, Dragon, Ember, Fame, Gemini, Golden Guinea, Island, Joy, Liberty, Lucky, Mable, Manticore, Marble Arch, Mayfair, Musicor, Ode, Page One, Pama, Pickwick, President, Pye, Rocket, Spark, Sunset, Supraphon, Sussex, Trans World, Torpedo, Trojan, United Artists.

Artone, see CBS.
 Athena, see Ariola.
 Atom, see Amadeo.
 B A S F (Badische Anilin & Soda-Fabrik) AG, Kremsergasse 8-10, A-1130 Vienna. Tel. (0222) 82 55 87. Sales Promo - Mr. Haller
 Baccarola, see Ariola.
 Baccarola-Aulse, see Ariola.
 Bacillus, see Bellaphon.
 Bellaphon Recs., Grundsteingasse 5-7, A-1160 Vienna. Tel: (0222) 43 61 22. Telex: 75922. Gen. Mgr. Gunther Zitta; A&R Mgr.: Peter Wolf.
Labels: (Owned) Bellaphon, Bacillus, (represented) America, Arhoolie, Ariston, Audio Fidelity, BRC, Barclay, Brunswick, Cadet, Checker, Chess, Dakar, Disneyland, Evolution, Exhibit, Fantasy, Festival, Fonit-Cetra, GRT, Hot Wax, Janus, Milestone, Musidisc, Panoptikum, Penny Farthing, Pompeii, Prestige, Red Bus, Riviera, Roulette, Sun, Vogue, Westbound.
 Blue Danube, see Musidisc.

A. Burkl oHG Schallplatten Gross & Einzelhandel, Reinerstr. 32, A-1030 Vienna. Tel. (0222) 72 14 59 (Distributor).
 C B S Schallplatten GmbH, Apostelgasse 25-27, A-1031 Vienna. Tel. (0222) 72 61 77. Telex: (847) 12123. Gen. Mgr. Jaroslav Sevcik.
Labels: (Owned) CBS, Artone, Epic, Harmony, Masterworks, Odyssey, (represented) CGD (Italy), Douglas (USA), Metromedia (USA), 20th Century (USA)
Int'l reps: France (Anon), USA (Vanguard)

Columbia, see EMI.
 Court Opera Classics, see Otto G. Preiser.
 D G, see Polydor.
 Disque D'Aulriche, see Musidisc.
 Donauton, see Musidisc.
 E M I Columbia Austria GmbH, Fuehrichgasse 2, A-1015 Vienna. Tel. (0222) 52 36 75. Cable: COLPHO. Telex 11399. Mng. Dir.: Frank W. Beh; Sales Mgr.: Roland Beck; PR & Artist Promo. Mgr.: Joe Arner.
Branches: 5020 Salzburg, Sigmundplatz 2. Tel: (06222) 83 215—A-1015 Vienna, Kaerntnerstr. 30. Tel: (0222) 52 45 64.
Labels: (Owned) Columbia; (distributed) Preiser; (represented) ABC/Dunhill (USA), Apple (UK), EMI group (worldwide), Neighborhood (USA), Probe (USA), Tamla Motown (USA).
 Epic, see CBS.
 Eurodisc, see Ariola.
 Euroton Austria GmbH, Nobilgasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.
Labels: (Distributed) Olympia, Rex Royal; (represented) ASA (Germany), Ampex (Italy), BYG (France), Boulevard (UK), Camden (UK), Clear Sound (Germany), Documentary Series (Germany), Enterprise (UK), Eurosound (Germany), Europa (Germany), Everest (USA), Falcon (Germany), Flag (UK), Golden Sound (Germany), Hallmark (UK), Hit (Germany), Intercord (Germany), International Artists (UK), Interdisc (Sweden), Melodisc (Germany), Monkey (France), Musidisc (France), PIT (Germany), Pickwick (USA), Rondo (Germany), Saga (UK), Topas (Germany), Windmill (UK).

Fontana, see Phonogram.
 Hansa, see Ariola.
 Harmony, see CBS.
 Heliodor, see Polydor.
 Help Int'l Recs., Johann Schashlweg 9, A-9020 Klagenfurt. Tel. (04222) 31 558.
 Intronat, see Musidisc.
 Kabarett aus Wien, see Otto G. Preiser.

Karusell, see Polydor.
 Lebendige Vergangenheit, see Otto G. Preiser.
 M G M, see Polydor.
 Maritim, see Ariola.
 Masterworks, see CBS.
 Melodia, see Ariola.
 Melodia-Aulse, see Ariola.
 Mercury, see Phonogram.
 Migo Schallplatten, Fuchsthallergasse 11, A-1090 Vienna. Tel. (0222) 34 24 42. Gen. Mgr. Rudolf Matrasovics (Distributor/Importer).
Labels: All labels from UK & USA.
 Musica Schallplatten Vertrieb GmbH, Neustiftgasse 3, A-1071 Vienna. Tel. (0222) 93 65 48. Gen. Mgr. Rudolf Friedmann.
Labels: (Represented) Chapter One (UK), Coral (USA), Daybreak (USA), Decca (UK), Deram (UK), Grunt (USA), London (USA), MAM (UK), MCA (USA), Mainstream (USA), Monument (USA), Numero Uno (Italy), Playboy (USA), RCA (USA), Telefunken (Germany), Threshold (USA), UK (UK), Uni (USA), Young Blood (UK).
 Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel. (0222) 24 34 01, 92 25 73. Sales Mgr. Peter Brauner.
Labels: (Owned) Blue Danube, Disque D'Aulriche, Donauton, Intronat, Musidisc, Popcord, Viewtone.

Odyssey, see CBS.
 Olympia, see Euroton.
 Paltram Prod'ns, Postfach 17, A-2345 Brunn a. Geb. Tel: (02336) 3252. Contact Evelyn Hruby. (Distributed by Phonogram).
Labels: (Owned) Paltram, Roots, Truth.
 Pergola, see Phonogram.
 Philips, see Phonogram.
 Phonodisc GmbH, Kreiplatz 1, A-1195 Vienna. Tel. (0222) 37 15 45. Mng. Dir.: Dr. Helmut Hofmann. Gen. Mgr.: Josef Dellinger; Adm. Mgr. Franz Rauscher.
 Phonogram, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 62 41, 57 62 77. Telex 012512. Pres. Gerald J. Jacobs; A&R Mgr. Horst Bichler.
Labels: (Owned) Fontana, Mercury, Pergola, Philips, Vertigo, (distributed) Paltram; (represented) Benny Goodman (USA), Big Tree (USA), Bus Stop (UK), Charisma (UK), Chrysalis (UK), Fass (Germany), Flying Dutchman (UK), Interrobang (USA), Lansdowne (UK), Quality (Canada), Shelter (USA), Starlet (Germany).
 Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.
Labels: (Owned) Polydor, Archiv, DG, Heliodor, Karussell, MGM, Verve; (represented) Bell (UK), Buddah (USA), Cube (UK), Finger (Germany), Kama (USA) (USA), Kuckuck (Germany), RSO (UK), Stax (USA), Track (UK).

Popcord, see Musidisc.
 Otto G. Preiser & Co., Fischersteige 9/4, A-1010 Vienna. Tel. (0222) 63 62 28, 63 18 53. Pres.: Otto G. Preiser. (Distributed by EMI Columbia).
Labels: (Owned) Preiser, Court Opera Classics, Kabarett aus Wien, Lebendige Vergangenheit, Souvenir; (represented) Associated Rec'gs (UK), Saga (UK), Turnabout (USA), Vox (USA).
Int'l reps: Canada (Court), Germany (Electrola), Japan (Nippon Columbia), USA (German News).
 Quodlibet, see Amadeo.
 Rex Royal, see Euroton.
 Roots, see Paltram.
 Souvenir, see Otto G. Preiser.
 Truth, see Paltram.
 V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischersteige 4, A-1010 Vienna. Tel. (0222) 63 91 65. Chm.: Bernhard Rappl. Gen. Mgr. Leopold Wiesinger.
 Vertigo, see Phonogram.
 Verve, see Polydor.
 Viewtone, see Musidisc.
 W M-Produktion (Wiener Musikproduktion GmbH), Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel. (0222) 43 59 91. Mng. Dir.: Thomas Albrecht, Richard Toeman; Gen. Mgr.: Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka. (Distributed by Ariola).

● **independent record producer**

Phonogram, Mariahilfer Guertel 32, A-1060 Vienna. Tel. (0222) 57 62 41. A&R Mgr.: Horst Bichler.
Label credit: Figaro.

● **music publishers**

Aberbach Musikverlag, see Arena.
 Arena Musikverlag, Gluckgasse 1, A-1010 Vienna. Tel. (0222) 52 63 46.
Affiliate: Aberbach Musikverlag.
 Austro-Gerig, see Hochmuth.
 Bosworth & Co. Ltd. GmbH, Dr. Karl Lueger Platz 2, A-1010 Vienna. Tel. (0222) 52 81 40.
Int'l branches: England, Germany.
 Dacapo Musik & Buehnenverlag Eva Hein, see Wiener Musikproduktion.
 Ludwig Doblinger, Dorotheergasse 10, A-1010 Vienna. Tel. (0222) 52 35 04. Cable: MUSICDOB.
Int'l firm represented: AMP (USA).
Int'l rep.: USA (AMP).
 Josef Doerr, Wiedner-Hauptstr. 152, A-1050 Vienna. Tel: (0222) 57 89 715.
 Eberle Verlag, see Hochmuth.
 Eddyton Ed. Help, Johann Schashlweg 9, A-9020 Klagenfurt.
Int'l firm represented: Unifunk (Italy).
 Global Music, see Hochmuth.
 Gioriette (Ed.) (div. of Thomas Sessler Verlag), Johannesgasse 12/4, A-1010 Vienna. Tel. (0222) 52 32 84.
 Hochmuth Music Publ'rs, Postfach 73, Seilerergasse 12, A-1015 Vienna. Tel. (0222) 52 27 51. Cable: WELTMUSIK.
Affiliates: Austro-Gerig, Eberle Verlag, Global Music, Josef Hochmuth Musikverlag, Metrolon, O-Life, Southern Music GmbH Wien, Weltmusik

AUSTRIA

Jenisch (Musikverlag), Alberichgasse 8/9, A-1150 Vienna. Tel (0222) 92 32 62, 92 56 50
 Jungbrunnen, Postfach 583, Rauhensteingasse 5, A-1011 Vienna. Tel (0222) 52 12 99
 Johann Kliment, Kolingasse 15, A-1090 Vienna. Tel. (0222) 34 51 47.
 Ludwig Krenn GmbH, Reindorfgrasse 42, A-1150 Vienna. Tel. (0222) 83 99 474.
 Mayrische Buchhandlung Otto Neugebauer, Theatergasse, A-5020 Salzburg Tel (06222) 73 596.
 Metroton, see Hochmuth
 O-Life, see Hochmuth.
 Oesterreichischer Bundesverlag, Schwarzenbergstr. 5, Vienna 1
 Int'l rep.: USA (AMP).
 Papageno Buch & Musikalienverlag & Buehnenvertriebs GmbH, see Wiener Musikproduktion.
 Adolf Robitschek, Graben 14, A-1011 Vienna. Tel (0222) 52 32 89.
 Int'l branch: Germany.
 Rubato, Hollandstr 18, A-1020 Vienna. Tel (0222) 33 92 42.
 Solisten-Verlag, c/o Otto Riedlmayer, Alserstr. 43, A-1080 Vienna. Tel (0222) 42 63 64.
 Int'l reps.: Germany (Bosworth), Switzerland (Helbling)
 Southern Music GmbH Wien, see Hochmuth.
 Alois Stanberg (Musikhaus), Joanneumring 12, A-8010 Graz. Tel 72 248.
 Int'l firms represented: Friedrich Hofmeister (East & West Germany), Peters (East Germany), Ricordi (West Germany)
 Symphonia, Lothringerstr 20, A-1030 Vienna. Tel. (0222) 72 44 48.
 Universal Ed., Karlsplatz 6, A-1010 Vienna.
 V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischersteige 4, A-1010 Vienna. Tel: (0222) 63 91 65.
 Chm Bernhard Rappl; Pres.: Leopold Wiesinger
 Int'l reps.: Germany (Johann Andree), USA (Dr. Fred Schadler).
 Josef Weinberger Wien GmbH (Buehnen & Musikalienverlag), see Wiener Musikproduktion.
 Weltmusik, see Hochmuth
 Wiener Anion, Schoenbrunnerstr. 124, A-1050 Vienna. Tel: (0222) 57 54 92.
 Wiener Musikproduktion Schallplatten & Musikverlag GmbH, Neulerchenfelderstr 3-7, A-1160 Vienna Tel (0222) 43 59 91. Mng. Dirs.: Thomas Albrecht, Richard Toeman; Gen. Mgr. Johann Michel; Ass't Mgrs Hans Granzer, Peter Jirka.
 Affiliates: Dacapo Musik & Buehnenverlag Eva Hein, Papageno Buch & Musikalienverlag & Buehnenvertriebs GmbH, Josef Weinberger Wien GmbH, Wien Melodie
 Int'l firms represented: Josef Weinberger—Blue Mountain (UK), Bourne (UK, USA), Freshwater (UK), In-terant (UK), Island (UK), Jarnarnie (UK), Melodie der Welt (Germany), Ring Musik (Germany), Wiener Musikproduktion—Air (UK), Aphrodite (USA), Athena (USA), Attarack Heller (USA), Aurelius (USA), B&C (UK), Bowling Green (USA), Chero (USA), Chinn-chap (UK), Cookaway (UK), Diogenes (USA), ER (UK), Firesky (USA), Four Knights (USA), Gold Forever (USA), Gopam (USA), Martin Cohen (USA), Moon-crest (USA), Nightwind (USA), Playboy (USA), Quar-tet (UK), RAK (UK), Sunlight (UK), Super-Top-Musik-verlag, Utopia (UK) Wien Melodie—Andover (UK), Arnakata (USA), Background (UK), Blue Seas (USA), Christabel (UK), Fenwick (UK), Gale (UK), Jac (USA), Marquee Dolan (UK), Melodie der Welt (Germany), Ring Musik (Germany), Walrus (UK)
 Int'l reps.: Papageno—Germany (Heros), UK (Josef Weinberger), Josef Weinberger—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger); Wiener Musikproduktion—Germany (Melodie der Welt); Wien Melodie—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger)
 Wien Melodie, see Wiener Musikproduktion.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Arbeitsgemeinschaft der Musikerzieher Osterreichs, Brand-hofgasse 5, A-8010 Graz. Tel (03122) 34311.
 Austrian Music Publ'rs Union (Musikverleger Union Oesterreich), Baumannstr. 10, A-1030 Vienna. Tel: (0222) 73 15 55.
 Austrian Society for Music (Oesterreichische Gesellschaft fuer Musik), Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99.
 European Jazz Federation, Postfach 671, A-1011 Vienna; 7 Andreasgasse 10/17, A-1070 Vienna. Tel: (0222) 93 54 29. Sec'y Gen.: Jan Byrcek.
 Gesellschaft der Musikfreunde in Wien (Society of the Friends of Music in Vienna), Boesendorferstr. 12, A-1010 Vienna. Tel (0222) 65 86 81.
 I M D T (Internationales Institut fuer Musik, Tanz & Theater in den audio-visuellen Medien), Metternichgasse 12, A-1030 Vienna. Tel: (0222) 72 53 44.
 I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.
 Internationale Bruckner Society, Baeckerstr. 18, A-1010 Vienna. Tel: (0222) 52 50 352.
 Internationale Gesellschaft fuer Alte Musik (International Society of Old Music), Minoritenplatz 2, A-1010 Vienna. Tel: (0222) 63 55 31
 International Society for Contemporary Music, Hanusch-gasse 3, A-1010 Vienna. Tel: (0222) 52 42 99. Sec'y: Lothar Knessl.
 Mozart Society of Vienna, Boesendorferstr. 12, A-1010 Vienna.
 Musikalische Jugend (Osterreichs Musicales), Boesendorferstr. 12, A-1010 Vienna. Tel: (0222) 65 63 56.
 Musikergewerkschaft (Gewerkschaft fuer Kunst & Freie Ber-ufe), Maria Theresienstr. 11, A-1090 Vienna.
 Oesterreichische Rundfunk-Fernsehen (Radio & TV), Argentinierstr. 22, A-1040 Vienna. Tel. (0222) 65 950. Cable: RUNDFUNK.

BAHAMAS

DIRECT-MAIL SERVICE
 I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel (0222) 72 57 95.
 Jazz Forum Dist'n Center, Postfach 671, A-1011 Vienna, 7 Andreasgasse 10/17, A-1070 Vienna. Tel: (0222) 93 54 29. Gen. Mgr. & Ed.-in-Chief Jan Byrcek
 Migo Schallplatten, Fuchsthallergrasse 11, A-1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics
 Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel. (0222) 24 34 01, 92 25 73. Sales Mgr.: Peter Brauner.
 Otto G. Preiser & Co., Fischersteige 9/4, A-1010 Vienna Tel: (0222) 63 62 28, 63 18 53. Pres.: Otto G. Preiser

LICENSING ORGANIZATIONS, MUSIC

A K M (Staatlich genehmigte Gesellschaft der Autoren, Komponisten & Musikverleger), Baumannstr. 8-10, A-1031 Vienna. Tel (0222) 73 15 55. (Performing rights only).
 Austro-Mechana, Postfach 131, Baumannstr. 10, A-1031 Vienna. Tel. (0222) 72 63 62. Gen Mgr W Ploderer (Mechanical rights only).
 Symphony Tone Prod'ns, Konzerthaus, Lothringerstr. 20, A-1030 Vienna Tel (0222) 57 54 82, 72 44 48. Cable IMROSA. Pres. Imre Rozsa; Gen. Mgr L. Manhart, Gen. Sec'y Margaret Spevak (Performing rights only)
 Int'l branch: Switzerland.

PLATING, PROCESSING & PRESSING PLANTS

A T G (Akustische Tontraeger Gesellschaft), A-2433 Margarethen am Moos/Burgenland. Tel (02230) 454. Gen. Mgr: Mrs. Mayer (Pressing only).
 Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45. Mng. Dir. Dr. Helmut Hofmann; Gen. Mgr.: Josef Dellinger; Adm'n. Mgr. Franz Rauscher.
 Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel (0222) 57 05 94.
 Otto G. Preiser & Co., Fischersteige 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 18 53. Pres.: Otto G. Preiser

PROMOTION & PUBLICITY

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel. (0222) 72 57 95
 Sun Mgmt., Bossigasse 20/15, A-1130 Vienna. Tel (0222) 82 60 73.
 Home office: Denmark

TAPE CUSTOM DUPLICATORS

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel (0222) 24 34 01, 92 25 73. Sales Mgr. Peter Brauner.
 Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.

● **supplies**

EMPTY CARTRIDGES, CASSETTES & REELS POLYETHYLENE BAGS

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna Tel (0222) 24 34 01, 92 25 73. Sales Mgr. Peter Brauner (Importer).

TAPE, RAW & BLANK LOADED

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel (0222) 24 34 01, 92 25 73. Sales Mgr.: Peter Brauner. (Importer) (Blank only).

● **accessories manufacturers / importers**

Euroton Austria GmbH, Nobilegasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.
 Product: Carrying & storage cases. 45 RPM adaptors
 Migo Schallplatten, Fuchsthallergrasse 11, A-1090 Vienna. Tel (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics.
 Product: Catalog servs., cleaners cloths & brushes.
 Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel (0222) 24 34 01, 92 25 73. Sales Mgr.: Peter Brauner. (Importer)
 Product: Carrying & storage cases, cleaners cloths & brushes.

● **store fixtures & merchandising aids manufacturers / importers**

Euroton Austria GmbH, Nobilegasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak, Sales Mgr. Gerhard Hoke.
 Product: Browser boxes, display racks
 Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel (0222) 24 34 01, 92 25 73. Sales Mgr.: Peter Brauner. (Importer)
 Product: Display racks

● **tape playback equipment**

A E G Austria GmbH, Schwarzenbergplatz 11, A-1040 Vienna. Tel. (0222) 65 57 11, 65 65 51, 65 19 79, 65 32 55.
 Brand name: Telefunken (Germany).

BELGIUM

A K G, Brunhildengasse 1, A-1151 Vienna Tel (0222) 92 16 47. Telex. 11839.
 Lothar Cladrowa, Graf Starnhemberggasse 4-6, A-1040 Vienna. Tel: (0222) 65 17 37.
 Brand Name: Grundig (Germany).
 Hornyphon, Dr. Bohrgasse 7, A-1030 Vienna. Tel (0222) 72 51 81.
 Phonogram, Mariahilfer Guertel 32, A-1060 Vienna. Tel (0222) 57 62 41, 57 62 77. Pres.: Gerald J. Jacobs.
 Brand name: Philips.
 Revox (Elektroakustische Gerate GmbH), Rupertusplatz 1, A-1170 Vienna. Tel (0222) 46 52 42, 46 52 50.
 Viktor Stuzzi, Staatermayergasse 28-30, A-1150 Vienna. Tel: (0222) 92 76 76
 Telefunken, see AEG.
 Tungsram (Watt AG), Heiligenstaedterstr 134, A-1190 Vienna. Tel: (0222) 36 24 50.
 Brand Name: Ferguson (UK).
 A. Wiener GmbH, Karl Schweighofergasse 12, A-1070 Vienna. Tel: (0222) 93 35 05, 93 52 29, 93 23 32, 93 71 22.
 Brand names: B&O (Denmark), National (Japan).

BAHAMAS

Population: 190,000
 Rate of exchange: \$1 (US) = 1.08 Bahama dollar
 Holidays: January 1, Easter, Whit Monday, May 24 (Commonwealth Day), Labor Day (June), July 9 (Queen's Birthday), August 1 (Emancipation Day), August Bank Holiday, October 12 (Discovery of America), December 25, 26.
 Records, record blanks & pre-recorded media imported from USA: 1973—\$200,554, 1972—\$142,742

● **record & tape manufacturers / distributors / importers**

International House of Music Ltd., PO Box N8208, Nassau St., Nassau Tel (809) 323-6622. Cable MUSIC
 Pres.: Bradley B Roberts, Gen Mgr Walter S. Hanchel (Distributor/Importer)
 O H B Recs., c/o Walt Sterling, PO Box 521, Nassau
 Home office: USA

● **independent record producer**

Nimbus 9 (Bahamas) Ltd., PO Box F 2566, Churchill Bldg., Freeport. Tel: (809) 352-8248. Pres. G H Martin
 Home office: Canada.

BELGIUM

Population: 9,700,000
 Rate of exchange: \$1 (US) = 40 Belgian francs.
 Per capita income: \$4,625.
 No. of homes with record players: 1,500,000.
 Holidays: January 1, May 1 (Labor Day), Whit Monday, July 21 (Independence Day), August 15 (Assumption), November 1 (All Saints' Day), November 11 (Armistice Day), November 15 (King's Birthday), December 25

RECORDS:

Records sold domestically: LP's 1973—\$35,122, 1972—\$31,250 Singles 1973—\$17,998, 1972—\$18,487
 Records imported from USA: (factory value): 1972—\$1,010,781.
 Records exported to USA: 1972—None
 Records imported from countries other than USA (factory value): 1973—1,740,000 units, \$10,875,000; 1972—1,200,000 units, \$7,500,000
 Records exported to countries other than USA: Negligible
 Average retail price per record: LP's—\$6.25; Singles—\$1 & \$2
 Stereo sales: 100% of LP's.
 Record club sales: 2% of total
 Discounting: Frequently
 Type of distribution: 50% is manufacturer-to-rack jobber and wholesaler; 40% manufacturer-to-retailer, 10% manufacturer-to-chain stores.
 Type of promotion: The government controls radio and TV and all producers regularly receive recorded product.
 Pirate radio ships off the coast are very influential. There are a few important pop and classical magazines.
 Jukeboxes: 40,000.

TAPE:

Pre-recorded tape sold domestically: 8-tr. 1973—350,000 units, \$2,931,250; 1972—175,000 units, \$1,465,625
 Cassette 1973—640,000 units, \$5,360,000; 1972—590,000 units, \$4,941,250
 Pre-recorded tapes imported from USA (factory value): 1973—321,097 units, \$2,654,500; 1972—161,725 units, \$1,334,273.
 Pre-recorded tapes imported from countries other than USA (factory value): 1973—16,691,508 units; 1972—15,434,561 units
 Average retail price per tape: 8-tr—\$8.38; Cassette \$6.25-\$8.38.

RADIO STATIONS:

No. of stations 2 (government).

TELEVISION STATIONS:

No. of channels: 2 (government).
 Comment: Few programs are produced in Belgium. Programming consists mainly of films, live sports events

Billboard 1974-1975 International Music-Record Directory

and series from USA and UK.
IMPORT/EXPORT REGULATIONS:
 Free circulations within the nine Common Market countries.
 P.-J. Goemaere

● record & tape manufacturers / distributors / importers

Alpha, see Leman & Gorle.
 Anvers Radio SA, 10 Place de l'Yser, 1000 Brussels. Tel: (02) 18-74-00.
Labels: (Owned) Arsa, (distributed) Hebra, WB Sound, (represented) Ades (France), Audio Fidelity (USA), Boulevard (UK), Deesse (France), Elite (Switzerland), Eros (UK), Evolution (USA), Marfer (Germany), Rigolo (France), Saga (UK), Splendid (Switzerland), Telefunken (Germany).
 Arcade, see PMP & Barclay
 Archiv, see Polydor
 Arsa, see Anvers Radio
 Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, 1000 Brussels. Tel: (02) 511-8197 Telex 23379 Gen Dir. Valere Bral, A&R Milo Dekoster.
 Home office: France
Labels: (Owned) Barclay, Riviera, Triangle, (distributed) Arcade, Cannon, Horizons, Musica Magna, Vedette, (represented) BYG (France), Brunswick (USA), Buddha (USA), CNR (Netherlands), Chant du Monde (France), Dakar (USA), Explosive (France), Kama Sutra (USA), Intercord (Germany), Melodia (USSR), Metronome (Germany), Meys (France), Monkey (France), ORTF (France), Ocora (France), PES (France), Supersong (France), Virgin (UK), Zapa (France)
 Basart Recs, Int'l, 20 M Lemonnierlaan 1000 Brussels Tel (02) 12-50-34
Labels: (Owned) Basart, Paladin, Park
 Belgram, see Sinus
 Biram, see Phonogram
 Black Tulip, see Rec Track
 Blue Jeans, see Brauer-Hebra
 Brauer-Hebra Recs Sprl, 130 Rue St Christophe, Brussels. Tel (02) 12-73-61, 12-93-75 Pres & Mgr Mrs H Bruyner, Gen Mgr J Darlier, Sales Mgr R Thyssen
Labels: (Owned) Hebra (distributed by Anvers Radio), Blue Jeans, Costa Brava, Folklore, Horizons (distributed by Barclay), Leo, Meteor, New Fly, New Music Corp., Vedette (distributed by Barclay), (represented) Carisch (Italy), Futura (France), LEM (France), PES (France)
 Int'l reps.: Brazil (Scorpius), Canada (London), France (Disc AZ, Phonogram), Lebanon (Melody), Switzerland (Finsterwald & Cantacuzene)
 C B S Disques Grammofoonplaten SA/NV, 20-21 Blvd Baudouin, 1000 Brussels. Tel (02) 19-11-70, 18-64-00
Labels: (Owned) CBS, Epic, (distributed) Distridisc
 C F P, see Music for Pleasure
 Cannon, see PMP & Barclay
 Capitol, see EMI
 Caravan, see Cardinal
 Cardinal Recs, 13 bis Wouter Haecklaan, B-2100 Deurne, Tel (03) 21-78-74. Gen Mgr R Granata
Labels: (Owned) Cardinal, Caravan, (represented) Arcade (UK), Enterprise (UK), Lowland (Netherlands), Negram (Netherlands)
 Int'l reps.: Germany (Polydor), Netherlands (Negram)
 Carnival, see Polydor
 Gnome, see Gnome
 Cobedi SA (Consortium Belge de Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels Tel (02) 13-13-06, 11-20-61 Pres & Gen Mgr. Fernand Janssens
Label: (Owned) Olympia
 Colisee, see Phonogram
 Columbia, see EMI
 Costa Brava, see Brauer-Hebra
 D G G, see Polydor
 Dacapo, see EMI
 Decap Sound, see Will.
 Discobell SA, 50 Regentlaan, Brussels Tel (02) 13-39-45
Labels: (Owned) Discostar, Saturnus, (represented) Ariola (Germany), Baccarola (Germany), DSC (Netherlands), Eurodisc (Germany), Europa (Germany), Hallmark (UK), Island (UK), Killroy (Netherlands), Maritum (Germany), Somerset (Germany), Sonic (Germany), Supraphon (Czechoslovakia), Telstar (Netherlands).
 Discostar, see Discobell.
 Discotrade SA, 88 Rue Gallait, 1030 Brussels. Tel (02) 16-16-40, 15-60-83
Label: (Owned) Victory (distributed by Vogue).
 Discovery, see Rec Track.
 Distridisc, see PMP & CBS.
 EMI Belgium SA, 65 Rue de la Clinique, 1070 Brussels. Tel: (02) 24.00.90. Mng. Dir.: Stanley J Robins; A&R Dept. Div. Mgr. Emile J Garin; Classical Prod. Mgr.: Joe Langlois; Mktg. Mgr.: Peter Blumer; Sales Mgr. Henn Hendrickx; Pub.: Rene Van Den Bosch, Chief Promo. Mgr. Dirk De Vries; Promo. Jean Claude Lambert; Chief Label Mgr.: Mr. Babs Robert; WEA Label Mgr. Ted Sikkink
Labels: (Owned) Capitol, Columbia, Dacapo, Emidisc, HMV, Harvest, Imperial, Odeon, Parlophone, Pathe, Purple, Regal, Regal-Zonophone, Stateside, Trianon, Volksplatte, (distributed) Markal; (represented) ABC (USA), Apple (UK), Arrowsound (UK), Asylum (USA); Atlantic (USA), Avalanche (UK), Blue Note (USA), Cathedral (UK), Chrysalis (UK), Command (USA), Daybreak (USA), Dot (USA), Dunhill (USA), Electrola (Germany), Elektra (USA), Encore (UK), Famous (USA), Fantasy (USA), Galaxy (USA), Gordy (USA), Greene Bottle (USA), Immediate (UK), Imperial (USA), Impulse (USA), JR Prod'ns, Liberty (USA), MCA (USA), Mantecore (UK), Mowest (USA), Musicor (USA), Neighborhood (USA), PDU, Paramount (USA), Probe (USA), RAK (UK), Rare Earth (USA), Reprise (USA), Rolling Stones (USA), Scepter (USA), Solid State (USA), Soul (USA), Sovereign (UK), Straight (USA), Sunset

(USA), Tamla / Motown (USA), Tumbleweed (USA), United Artists (USA), Warner Bros. (USA), Westminster (USA), World Pacific Jazz (USA).
 Elver, see Vogue.
 Emidisc, see EMI.
 Epic, see CBS.
 Eurec, see Euroco.
 Euroco PvbA (Europ Rec. Org.), 88 Av. Charles Quint, 1080 Brussels. Tel: (02) 25-63-29.
Labels: (Owned) Euroco, Eurec, Tyrec, (represented) BRT Prod'n (Netherlands), Enterprise (UK), Honold Prod'n (Germany), Jump (Italy), Pure Joy Prod'n (Germany), Religh Prod'n (Netherlands)
 Int'l reps.: Australia, Ireland, New Zealand, South Africa, UK (all Enterprise)
 Fiesta, see Fonior.
 Flandria, see Monopole
 Fly, see Ronnex & Teeny.
 Folklore, see Brauer-Hebra.
 Fonior SA 26/28 Quai des Charbonnages, 1080 Brussels Tel (02) 25-40-10. Pres.: E.W. Pelgrims de Bigard, Gen Mgr. A.E. Palmans; Sales Mgr.: R. Dauw, Admin Dept. G. Peeters.
Labels: (Owned) Fiesta, Omega Int'l, Week-End, (represented) Ace of Clubs (UK), Ace of Hearts (UK), Alhambra (Spain), Blue Elephant (Netherlands), CTI (USA), Capri (Netherlands), Chapter One (UK), Decca (UK), Deram (UK), Elf Provincien (Netherlands), MAM (UK), Milestone (USA), O La La (Netherlands), Pink Elephant (Netherlands), President (UK), Threshold (UK), Vega (France).
 Fontana, see Phonogram
 Frankie Music PvbA, 74 Grenstr., Antwerp. Tel (03) 32-24-85, 31-60-60, 33-65-99. Cable FRASUPREME
Labels: (Owned) Frankie, Pims, Supremie, (represented) DJM (UK), Dolphin (UK), Ember (UK), Evolution (UK), Mabel (Switzerland), Music-O (USA), Page One (UK), Pama (UK), Norman Petty Prod'ns (USA), Redifusion (UK), Republic (USA), Swampfire (USA), W&G (Australia)
 Int'l reps.: Australia (W&G), Germany (Ariola), Netherlands (Phonogram), UK (Dick James), USA (Norman Petty).
 Gnome Music NV, 34 Emile Derooverlaan, 1510 Buizingen Tel (02) 56-49-88, 56-38-66 Gen Mgr J F Verbiest, Sales Mgr Mrs M.R. Windels
Labels: (Owned) Clown, Gnome, Start
 Int'l rep: Mexico (Polydor).
 Golden Music, see Monopole
 Grand, see Sinus.
 H M V, see EMI
 Harvest, see EMI
 Hebra, see Brauer-Hebra & Anvers Radio
 Heliodor, see Polydor
 Horizons, see Brauer-Hebra & Barclay
 Hurrah, see Palette
 Imperial, see EMI
 Inelco Belgium SA, 68 Chaussee de Vilvorde, 1120 Brussels. Tel (02) 241-65-70 Cable INELCOBEL
 Mng Dir. P.-J. Goemaere, A&R Mgr. J Walraet, Rec & Tape Div Mgr R Colpin; Promo & Adv Mgr E Moeyersons
Labels: (Owned) Lark, (represented) A&M (USA), Ari-Athena (Germany), Ariola (Germany), Avco (USA), Baccarola (Germany), Black Lion (UK), Bradley (UK), Camden (USA), Cian (Italy), Erato (France) Eurodisc (Germany), Freedom (UK), Grunt (USA) Haida (Canada), Magnet (UK), Maritum (Germany), Music (Germany), Ode (USA), Pan (Germany), RCA (USA), Red Seal (USA), Santa Ponsa (UK), TMI (USA), Vanguard (USA), Victor (USA), Victrola (USA), Wheel (USA), Wooden Nickel (USA)
 Interclub Belgium, Postbus 43, 34 Kleine Bazelstr B-2800 Mechelen. Tel (015) 4-13-31, 40-58-33 Mng Dir Ghislain Piroux, Gen Mgr Ghislain Piroux Jr., Sales Mgr Joseph C Piroux (Distributor/Importer)
 Jazz Club, see Palette.
 Karussell, see Polydor
 Lark, see Inelco
 Leman & Gorde (Ets) SprL, 52 Av. Notre Dame de Lourdes, Brussels 9 Tel (02) 27-33-72.
Labels: (Owned) Alpha, Monumenta Belgique Musicæ—MBM; (represented) Argo (UK) Edici (France), L'Oiseau Lyre (UK)
 Int'l reps.: Netherlands (Negram-Delta); Switzerland (Musikverlag zum Pelikan)
 Leo, see Brauer-Hebra.
 M B M, see Leman & Gorle
 M F P, see Music for Pleasure.

M G M, see Polydor.
 Maison Bleue SA, 102, Av. Neuve, 1000 Brussels Tel (02) 18-15-05 Admin'r X Pelgrims. (Rack Jobber)
 Marial, see EMI
 Mercury, see Phonogram
 Meteor, see Brauer-Hebra
 Metro, see Polydor.
 Micro, see Ranch
 Monopole Recs, 7 Kwadenplasstr., 3100 Heist o/d Berg. Tel (015) 216-25
Labels: (Owned) Monopole, Flandria Paprika, (distributed) Golden Music, Passe-Partout
 Monumenta Belgique Musicæ—MBM, see Leman & Gorle
 Musica Magna, see Barclay
 Music For Pleasure (Belgium) NV, 65 Kluikestr. 65, 1070 Brussels Tel (02) 24-00-90 Gen Mgr A Sarboer, Prod. Mgr. Henn Heymans
Labels: (Owned) CFP, MFP, Sounds Superb
 New Fly, see Brauer-Hebra
 New Music Corp., see Brauer-Hebra.
 Odeon, see EMI
 Olympia, see Cobedi
 Omega, Int'l, see Fonior
 P M P PvbA, 322 Pierstr., 2550 Kontich Tel (03) 87-60-20, 87-65-11 Cable EUROHOUSE Pres Louis Van Rijneman, Gen Mgr Louis Hulshagen
Labels: (Owned) Arcade, Cannon (distributed by Barclay) Distridisc (distributed by CBS), Valentine (distributed by Phonogram)
 Paladin, see Basart
 Palette Recs 8 Rue Fernand Neuray, 1060 Brussels Tel (02) 44-48-40 Pres Felix Faecq, VP & A&R Roland Kluger (Distributed by Polydor)
Labels: (Owned) Hurrah, Jazz Club, Palette, Sphinx
 Paprika, see Monopole
 Parade, see Ronnex & Teeny
 Park, see Basart
 Parlophone, see EMI
 Passe Partout, see Monopole
 Pathe, see EMI
 Pergola, see Phonogram.
 Philip., see Phonogram
 Phonogram, 215 Rue Victor Hugo, 1040 Brussels Tel (02) 33-96-90 Gen Mgr Hans G Gout Sales Mgr C Loope
Labels: (Owned) Colisee, Fontana Mercury, Pergola, Philips Spectrum Vertigo, (distributed) Biram, Valentine, (represented) Adele (France), Berlitz (Switzerland), Blue Mountain (UK), Bronze (UK), CPR (Netherlands), Carrere (France), Charisma (UK), Coxson (UK), Disques 'H (France), Durium (Italy), Fleche (France), Flying Dutchman (USA), Island (UK), Penny Farthing (UK), Rocket (UK) Shelter (USA), Theleme (UK), Trema (France), Trojan (UK), Verchuren (France)
 Pims, see Frankie
 Peter Plum Publ'ns, Galerie du Centre, Bloc 2, 1000 Brussels Tel (02) 11-52-29 11-47-43
Label: (Owned) Sugar Plum
 Plus, see Sinus
 Polydor SA/NV, 215 Rue Victor Hugo, 1040 Brussels Tel (02) 35-91-70 Pres Jules Sovet, Gen Mgr Walter Holzappel, Sales Mgr Maurice Mertens
Labels: (Owned) Archiv, Carnival, DGG, Heliodor, Karussell MGM Metro, Polydor, Verve, Zebra, (distributed) Palette, Topkapı, Triumph, (represented) Bell (USA), Bravo (Germany), CMC (UK), Chelsea (USA), Clube (UK), Disneyland (France), Enfants Sages (France), Finger (Germany), Glades (USA), Hispavox (Spain), Kiss/Bethlehem (USA), Kuckuck (Germany), Mojo (UK), Pablo (USA), Petit Menestrel (France), RSO (UK), Rocky Road (USA), Spring (USA), Stax/Volt (USA), Tip (Germany), Track (UK), Vista (France)
 Purple, see EMI
 R K M Prod'ns, 8 Rue Fernand Neuray, 1060 Brussels Tel (02) 44-48-40 Gen Mgr Roland Kluger
Label: (Owned) Up
 Ranch, 90 Rue Gallait, Brussels 3 Tel (02) 41-22-80.
 Cable BENS MUSIC
Labels: (Owned) Micro, Ranch
 Rec Track PvbA, Kipdorp 21 Antwerp Gen Mgr M C Groeneveld
 Home office: Netherlands
Labels: (Owned) Black Tulip, Discovery
 Regal, see EMI.
 Regal-Zonophone, see EMI
 Riviera, see Barclay
 Ronnex & Teeny Recs. PvbA, 23 Saincteletteplaats, 1080 Brussels. Tel (02) 28-30-07 Cable RONNEXCORD
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Labels: (Imported) Charlin (France), Da Camera (Germany), Folkways (USA), Harmonia Mundi (France), Monitor (USA), Music Minus One (USA), Valois (France), Wergo (Germany)

Selection, see Will
Sinus Music, 692 Chaussee de Louvain, 1030 Brussels Tel (02) 7-36-96-30. Pres. & Mgr Alfie Falckenbach (Manufacturer, Distributor/Exporter/Importer as Belgram)

Labels: (Owned) Grand, Plus, Sinus, Stardust, (distributed) Arcade, Arena, Baltic, Cannon, Frankie, Supreme, Zenith Disco Sound (all Belgium), Avenue (UK), BRP (Netherlands), Canetti (France), Rediffusion (UK), Supraphon (Czechoslovakia), WAM (Germany): (represented) Pama (UK), Satril (UK)
Int'l reps.: Austria (Hep Int'l), Spain (GMA), UK (Creole, Dart, Eiman, MEL, Marquee, Pama, Phoenix, Satril)

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Sounds Superb, Music for Pleasure.
Spectrum, see Phonogram
Sphinx, see Palette
Spiral, see Vogue.
Stardust, see Sinus
Start, see Gnome
Stateside, see EMI.
Sugar Plum, see Peter Plum
Supreme, see Frankie
Teeny, see Ronnex & Teeny
Topkapi, see Polydor
Triangle, see Barclay
Trianon, see EMI
Triumph, see Polydor
Tryec, see Euroco
Valentine, see PMP & Phonogram
Vedette, see Brauer-Hebra & Barclay
Vertigo, see Phonogram
Verve, see Polydor
Victory, see Discotrade & Vogue

Vogue PIP (Productions Int'l's Phonographiques) SA, 35 Blvd. Barthelemy, 1000 Brussels Tel (02) 11-79-91
Labels: (Owned) Vogue, Spiral, (distributed) Elver, Victory, (represented) Aber Disc (France), Ami (France), BAM (France), Bellaphon (Germany), Blue Thumb (USA), D'Art (UK), Disc AZ (France), Discodisc (France), Ember (UK), Europa (Germany), GNP Crescendo (USA), Hungaroton (Hungary), Kingdom (UK), Laurie (USA), Marfer (Spain), Mode (France), Mondiomusic (France), Motors (France), Numero Uno (Italy), Orfeu (Portugal), Pye (UK), Red Bus (UK), Roulette (USA), Somerset (Germany), Sonic (Germany), Vogue (France).

Volksplatte, see EMI
W B Sound, see Anvers-Radio.
Week-End, see Fonior
Will Recs., 42 Av Clays, 1030 Brussels Tel (02) 41-41-86 Dir Gen Pierre Pletinocck.
Labels: (Owned) Selection, Will: (distributed) Decap Sound: (represented) Canopo (Italy), Gemilli (Italy), MP 2000 (France), Mondiphone (France), Musique pour l'Image (France), New Time (France), Orly (France), A. Versherren (France).
Zebra, see Polydor

60-20. Pres. & Prod'r Louis Van Rijnemant
Label credits: CBS, EMI, Euram, MFP, Philips.
Universal Songs Belgium SprL, 2 Rue Jules Lebrun, 1030 Brussels Tel (02) 33 09 63 Owner P-J Goemaere, Gen Mgr: J. De Bie; Prod'r T. Visterin
Label credits: Belter, Help, MCA, RCA
Zoom Music Prod'ns, 77 Rue Lincoln, Brussels. Tel: (02) 343-45-90 Gen Mgr Michel Hellawell.
Label credits: Alpha, BAQ

● music publishers

Acuff-Rose Benelux, see World Music Group
Afterglow Music Publ'g Co., 27 Rue Fontaine d'Amour, 1030 Brussels Tel (02) 41-51-64 Exec A Falckenbach.

Apollo Music SA, 11 Av Lloyd Geogre, 1050 Brussels Tel (02) 49-01-20, 40-06-00. Gen Mgrs: Hubert Terheggen, Jacques Verdonck; PR: J. D'Haese
Affiliates: Radio-Teles Music (Belgique-Hollande) SA
Ardmore & Beechwood, 65 Rue de la Clinique, 1070 Brussels Tel: (02) 24.00.90 Mng Dir Stanley J. Robins

Int'l firms represented: Big Ben, Good Time (USA), Jobete (USA), KPM group (UK), Open Door (USA), Prophet (USA), Sanah (USA), Saturday (USA), Stonebridge (USA), Stranger (USA), Sunhant, Sunlight (UK), Larry Weiss (USA), Yes Songs (UK)
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Audio-Video Music Co., see World Music Group.
Basart Belgium (Eds.), 20 M. Lemonnierlaan, 1000 Brussels. Tel (02) 12-50-34.

Belga, 69 Chaussee de Diest, Aarschot, Tel 669-99.
Belgo-Mondial, see World Music Group
Belinda Music SA, see Intersong-Primavera
Belmusic, see World Music Group.

Bens (Eds. Musicales), 90 Rue Gallait, Brussels 3 Tel (02) 41-22-80. Cable BENSMUSIC
Affiliates: Bospel Music, Debmar Music, Ed Kassner Music, Eds. Gerard Tournier.
Bram Benelux, see Jean Kluger

Bizet (Eds.), see World Music Group (SEE ADVERTISEMENT)
Bospel Music, see Bens
Brain Trust Music (SABAM), 54A Victor Jacobslei, 2600 Berchem (Antwerp), Tel (03) 39-54-91

Int'l firms represented: Carabine (France), Evasion (Switzerland).
Int'l reps.: France (Carabine), Germany (Eris), Netherlands (Dayglow), Spain (Sympathy), Switzerland (Evasion)

Herman Brauer, see New Music
Raoul Breton, see World Music Group
Brussels Music, see World Music Group
Bruxelles Music, see New Music
Cannon Music, Vlaanderenstr 65, 1800 Vilvoorde.
Capitol Music, see New Music
Carola Music, see New Music
Champs-Elysees, see Francis-Day
Chappell SA (Eds. Musicales), 234-235 Galerie du Centre Bloc 2, 1000 Brussels Tel: (02) 12-73-48
Chapska Music, 104a Rue Beekman, 1180 Brussels. Tel (02) 43-73-73.

Clown Music NV, see Gnome.
Comubel, see World Music Group
Cranz, see New Music.
Dancing & Passe-Partout, 7 Kwadenpastestr., 3100 Heist o/d Berg, Tel (015) 216-25.
Debmar Music, see Bens.

Discoco Music, 50 Regentlaan, Brussels. Tel (02) 13-39-45.
Affiliates: Luna Music, Sorbert Music, Supra Music.
Eurovox Music Group (SABAM), 322 Pierstr., 2550 Kontich Tel: (03) 87-65-11, 87-60-20 Cable EUROHOUSE Pres. Louis Van Rijnemant; Gen. Mgr.: Rudy Witt
Affiliates: Focus Music, Intervox Music, Mervyn Music Benelux, Valentine Music (all BIEM)

Int'l firms represented: Buckhorn-Meredith Music (USA), Bixio (Italy), Mervyn Conn Music Benelux (UK), Gale Music (UK), Lupus Music Benelux (UK), Valentine group (UK).
Int'l reps.: Australia (Castle), Brazil (One Way), Japan ('Hara).

Feldman, see Francis-Day.
Focus Music, see Eurovox.
Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres.: E.W. Pelgrims de Bigard. Gen. Mgr.: G. Delfosse; Admin.: G. Peeters.
France-Melodie, see Francis-Day.
Francis-Day SA (Eds.), 25 Place St. Gery, Brussels. Tel: (02) 12-41-70.

Affiliates: Champs-Elysees, Feldman, France-Melodie, Fri Fri Music (SABAM), see Zoom.
Globe Music, 23 Saincteletteplaats, 1080 Brussels. Tel. (02) 28-30-07. Cable: RON NEXCOORD. Dir.: Van Hoogten.
Gnome Music NV., 34 Emile Derooverlaan, 1510 Buizingen. Tel: (02) 56-49-88; 56-20-70. Gen. Mgr.: J. F. Verbiest.

Affiliates: Clown Music NV, Start Music NV
Int'l firms represented: Bacillus (Benelux).
Int'l reps.: France (Syrinx), Mexico (Intersong); UK (Cyril Shane).
Gold Crown Music (SABAM), 26 Av. des Buissonnets, Brussels 2. Contact: Roger D. Feinberg.
Int'l branch: South Africa.

Granata Music Co., 13bis Wouter Haeccklaan, B-2100 Deurne. Tel: (03) 21-55-81. Gen. Mgr.: Rosi Roeland.
Hebra Music, see New Music.
Intersession Music, see RakkI.
Intersong-Primavera SA, 13 Place du Samedi, 1000 Brussels. Tel: (02) 17-53-80, 17-54-01. Dir.: L. Van Den Houh.
Affiliate: Belinda Music SA.
Int'l firms represented: Andover (UK), Artemis (Netherlands), Julio Brian (USA), Bron (UK), Carlin (UK),

Chrysalis (UK), Fox Fanfare (USA), Intermusic (Netherlands), Intersong (Germany, Netherlands), Kama Rippa (USA), Kama Sutra (USA), Kaskat (USA), Labrador (France), Pickwick Int'l (USA), Pocket Full of Tunes (USA), Sam Songs (USA), Robert Stigwood Org. (UK), Time Redwall (USA), Twentieth Century (USA)

Intervox Music, see Eurovox.
Italmusic, see World Music Group
Kassner Music (Ed.), see Bens.
Kishner Benelux, see World Music Group
Kluger Int'l (SABAM), see Roland Kluger Music
Jean Kluger (Eds.) SprL, Galerie du Centre, Bloc 3, Appt. 358, 1000 Brussels. Tel (02) 12-92-38 Mng. Dir Jean Kluger.
Affiliate: Biram Benelux.

Int'l firms represented: Bleu Blanc Rouge (France).
Roland Kluger Music (SABAM), B Rue Fernand Neuray, 1060 Brussels Tel (02) 44-48-40. Pres. Roland Kluger.

Affiliate: Kluger Int'l (SABAM).
Hans Kusters Music PvbA, 9A Langestr., 1700 Asse. Brussels. Tel (02) 452-89-63, 452-72-03. Cable KUSTERSMUSIC. Pres.: Hans-P. Kusters.
Int'l firms represented: Barn (UK), Island (UK), Levine & Brown (USA), Magnet (UK), New Dayglow (Netherlands), Tic Toc (Switzerland)

Luna Music, see Disco-Music.
Martha Music, see New Music.
Peter Maurice, see World Music Group.
Melo Rhythm Music Co., see World Music Group.
Mervyn Music Benelux, see Eurovox.
Metropolis PvbA, 5 Van Erbornstr., 2000 Antwerp. Tel. (03) 33-11-42.

Int'l reps.: Canada (Henri Elkan), UK (Ed Hinrichsen), USA (Henri Elkan).

Musette, see New Music.
Music Rights Society, see New Music.
New Music Corp., 30 Rue St. Christophe, Brussels Tel (02) 12-73-61, 12-93-75 Pres. Mrs. H. Brauer; Gen. Mgr. J. Darlier.

Affiliates: Herman Brauer, Bruxelles Music, Capitol Music, Carola Music, Cranz, Hebra Music, Martha Music, Musette, Music Rights Society, Vedette (all SABAM).

Int'l firms represented: Paul Beuscher (France), EDIM (Mexico), Fr. Leibowitz (France), Leonardi (Italy), Robert Mellin (UK, USA).

Int'l reps.: Brazil, France, Germany, Mexico, Netherlands, Switzerland (New Music).

Okay (Eds. Musicales), see World Music Group.
Olympia Music Publ'g (SABAM), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-06 Dir. Marcel Dumoulin; Gen. Mgr.: Fernand Janssens.

Parade Music Co., see World Music Group.
Passe-Partout, see Dancing.
Peter Plum Publ'ns (SABAM), Galerie du Centre, Bloc 2, 1000 Brussels. Tel (02) 11-52-29, 11-47-43.

Prestation Music/Multi Sound, 42 Av. Clays, 1030 Brussels. Tel. (02) 41-41-86 Gen. Mgrs.: A. Pletinckx, A.M. Thirion.
Int'l reps.: France (New Time Orly, St Germain des Pres).

Primavera, see Intersong.
Radio-Teles Music (Belgique-Hollande) SA, see Apollo.
RakkI Music PvbA (SABAM), 74 Greinstr., Antwerp. Tel (03) 32-24-85, 31-60-60, 33-65-99. Cable: FRASUPREME.
Affiliate: Intermession Music (SABAM).

Int'l firms represented: Dundee (USA), Hazyland (Switzerland).
Int'l rep.: USA (Dundee).

Sab, see Voix du Rhythme.
Schott Freres SprL, 30 Rue St Jean, Brussels. Tel. (02) 12-39-80.
Int'l firms represented: Peters Ed. (UK), B Schott's Soehne (Germany).

Sing-A-Song Music Publ'g Co., 692 Chaussee de Louvain, Suite 2A, 1030 Brussels. Pres. & Mgr.: Alfie Falckenbach; Writers: Steve Beckis, Joss Bokken.

Sorbert Music, see Disco-Music.
Southern Music Belgium SA, see World Music Group.
Start Music, see Gnome.

Sugar Music Benelux, 8 Rue Fernand Neuray, 1060 Brussels. Tel: (02) 44-48-40. Gen. Mgrs.: Roland & Jean Kluger. Exploitation Mgr.: Bernd Radtke.
Supra Music, see Disco-Music.
Top Music Co., see World Music Group.
Gerard Tournier (Eds.), see Bens.

Universal Songs Belgium (SABAM), 2 Rue Jules Lebrun, 1030 Brussels. Tel (02) 33-09-63. Owner: P.J. Goemaere; Gen. Mgr.: J. De Bie; Mgr.: T. Visterin.
Int'l firms represented: ATV (UK, USA), Dunbar (USA), McCartney (UK), Northern Songs (UK), RCA (Italy), Rondor (UK, USA), Sunbury (UK), Universal Songs (Netherlands).
Int'l reps.: Netherlands (Universal Songs). (SEE ADVERTISEMENT)

Valentine Music (SABAM), see Eurovox.
Vedette, see New Music.

Vitale Music Benelux, see World Music Group.
Vogue Int'l Belgique SprL, 35 Blvd. Barthelemy, 1000 Brussels. Tel: (02) 11-54-17.

Int'l firms represented: Alpha, Carrousel, Vogue (all France).
Voix de Rhythme, 159 Blvd. Anspach, Brussels 1. Tel. (02) 11-02-52.

Affiliate: Sab.
Wood Side Music, 2 Charleslei, 2130 Brasschaat. Tel: (03) 51-52-03.
Int'l branches: France, Italy, Netherlands.
Int'l rep.: UK (Enterprise).

World Music Group, 13 Rue de la Madeleine, 1000 Brussels. Tel: (02) 11-51-20, 13-00-80, 12-15-83. Pres.: Felix R. Faecq; Assoc. Exec. Mgr.: Roland Kluger.
Affiliates: World Music Group—Audio-Video Music Co., Belmusic, Eds. Bizet, Brussels Music, Melo Rhythm Music Co., Eds. Musicals Okay, Parade Music Co., Top Music Co., World Music, World Music Prod'ns; other—Acuff-Rose Benelux, Belgo-Mondial, Raoul Breton, Comubel, Italmusic, Kishner Benelux. Peter Maurice.

● independent record producers

Apollo Music SA, 11 Av Lloyd George, 1050 Brussels Tel (02) 49-01-20, 40-06-00 Gen Mgrs Jacques Hubert Terheggen, Jacques Verdonck; Prod'r Jacques Verdonck.
Brain Trust Music, 54A Victor Jacobslei, 2600 Berchem (Antwerp), Tel: (03) 39-54-91.
Label credits: Barclay, Carabine, Dureco, Durium, Motors, RCA
Eurovox Prod'ns, 322 Pierstr., 2550 Kontich Tel (03) 87-

for the Benelux:



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Southern Music Belgium SA, Vitale Music Benelux.
Int'l firms represented: Comufra (France), Format (UK), Sam Fox (USA), IMC (France), Moss Rose (USA), Thames (UK), Ray Ventura group (France), Irmaos Vitale (Brazil); partial catalogs represented: KPM (UK), Leeds (UK), Mills (USA).
Int'l reps.: Argentina (Europa), Australia (World), Austria (Welt Musik), Canada (Transcanada, Zodiac), Czechoslovakia (State Publ g House), France (Vendome), Germany (Ton & Kunst, Trumpf), Greece (Apollon), Italy (World), Japan (Shinko), Luxembourg (Luxembourg Music, Magellan), Mexico (Brambilla), Netherlands (IMC), New Zealand (Southern), Scandinavia (Intreco), South Africa (Good), Spain (World), Switzerland (World), UK (Good), USA (Columbus, Compton, Zodiac)

Ysaye (Eds), 39 Rue de l'Escurme, 1190 Brussels Tel (02) 43-81-96.

Int'l rep.: Canada (Henri Elkan), Japan (Academia Music), Netherlands (Broekmans & Van Poppel), USA (Henri Elkan)

Zoom Music (SABAM), 77 Rue Lincoln, Brussels Tel (02) 343-45-90 Gen Mgr. Michel Hellawell.
Affiliate: Fri Fri Music (SABAM)

● services

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Centrale Generale des Syndicats Liberaux de Belgique, 2 Rue Brederode, Brussels.
Chambre Syndicate des Editeurs de Musique de Belgique, 13 Rue de la Madeleine, Brussels Tel (02) 11-51-20 Pres. Felix R. Faecq (Publishers' ass'n).
Chambre Syndicale des Fabricants d'Instruments de Musique, 271 Rue Royale, Brussels (Musical instrument mfrs ass'n)
Common Market Music Assocs (CMA), Galerie du Centre, Bloc 2, 1000 Brussels Tel (02) 11-47-43
International Federation of Jeunesses Musicales, Palais des Beaux Arts, 10 Rue Royale, 1000 Brussels
The Philharmonic Society of Brussels, 11 Rue Baron Horta, 1000 Brussels Tel (02) 512-10-01 Pres. Count Boel, Dirs. Herve Thys, Jan Poot.
Radiodiffusion-TV Belge, 18 Place Eugene Flagey, 1050 Brussels Tel (02) 49-60-50
S I B E S A (Syndicat de l'Industrie Belge d'Enregistrements Sonores & Audio-Visuels), 14 Rue de la Chancellerie, 1000 Brussels Tel 13-53-83 Pres. P-J Goemaere
Secteur Activites Culturelles de la Centrale Generale des Services Publique, 9-11 Place Fontaines, 1000 Brussels, Tel (02) 11-22-31
Syndicat de Spectacle, 20 Av. de l'Astonomie, Brussels.
Union des Artistes, Fondation Lucien Van Obbergh, 29 Rue Gretry, 1000 Brussels Tel (02) 18-19-08.

DESIGN & ARTWORK

Eurovox Printing, 322 Pierstr., 2550 Kontich Tel (03) 87-65-11, 87-60-20. Pres. Louis Van Rijmenant, Plant Mgr. Michel Callens
Inelco Belgium SA, 68 Chaussee de Vilvorde, 1120 Brussels Tel (02) 241-65-70 Mng. Dir. P-J. Goemaere

DIRECT-MAIL SERVICE

Inelco Belgium SA, 68 Chaussee de Vilvorde, 1120 Brussels Tel (02) 241-65-70 Mng. Dir. P-J. Goemaere

Interclub Belgium, Postbus 43, 34 Kleine Barelstr., B-2800 Mechelen, Tel (015) 458-33, 413-31 Mng. Dir. Ghislain Piroux, Gen Mgr. Ghislain Piroux Jr., Sales Mgr. Joseph C. Proux

LICENSING ORGANIZATIONS, MUSIC

E C S (European Copyright Serv.), 18 Av. Montjoie, 1180 Brussels.

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S O G E D I (Societe de Gestion de Droits Intellectuels), 13 Rue de la Madeleine, 1000 Brussels Tel (02) 13-00-80. (Mechanical rights only).

Int'l affiliates: Austria (Austro-Mechana), Czechoslovakia (OSA), France (SDRM), Germany (GEMA), Greece (AEPI), Italy (SEDRA), Netherlands (STEMRA), Scandinavia (NCB), South Africa (SARRAL), Spain (SGAE), Switzerland (Mechanizenz), UK (MCPS), USA (AMRA).

PLATING, PROCESSING & PRESSING PLANTS

Discopress SA, 88 Rue Gallait, 1030 Brussels Tel (02) 16-16-40, 15-60-83.

Fonopers PvbA, 63 Gelrodeweg, 3220 Aarschot Tel (016) 5-72-54. Gen Mgr. Rocco Granata

Sobelpress SA, (Societe Belge de Pressage), 480-482 Av. de la Couronne, 1050 Brussels Tel (02) 47-94-76 Pres & Gen. Mgr. E.W. Pelgrims de Bigard, Sales Mgr. Georges Martens

PRINTERS & LITHOGRAPHERS

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Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, 1050 Brussels, Tel (02) 47-94-76. Pres & Gen. Mgr.: E.W. Pelgrims de Bigard, Sales Mgr. Georges Martens.

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Interclub Belgium, Postbus 43, 34 Kleine Barelstr. B-2800 Mechelen, Tel: (015) 458-33, 413-31 Mng. Dir. Ghislain Piroux, Gen Mgr. Ghislain Piroux Jr. Sales Mgr. Joseph C. Proux
Zoom Music, 77 Rue Lincoln, Brussels Tel (02) 343-45-90 Gen Mgr. Michel Hellawell

TAPE CUSTOM DUPLICATORS

Ampex SA, 2 Av. de Bulet, Nivelles Tel (010) 32-67-25171. Telex 18026-23730
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Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, 1050 Brussels Tel (02) 47-94-76 Pres & Gen. Mgr.: E.W. Pelgrims de Bigard, Sales Mgr. Georges Martens

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RECORD PROCESSING MACHINERY

Fabelbis SA, 4-10 Rue Ste. Marie, B-1080 Brussels Tel (02) 25-65-01, 26-83-17
Chief product: Label presses, Fabelmix extruders, Fabelmo dies, Fabelbo record edging machines, Fabelcut magnetic cutting press for 7"

SLEEVES

Eurovox Printing, 322 Pierstr., 2550 Kontich Tel (03) 87-65-11, 87-60-20. Pres. Louis Van Rijmenant, Plant Mgr. Michel Callens.

● tape playback equipment

Belgo-Neerlandaise d'Electricite W. Leeuwijn SA, 108 Rue Hotel des Monnaies, Brussels 6 Tel (02) 38-28-84.
Brand name: National (Japan)

Davoli-Krundaal-Benelux, 355 Av. Regier, 1030 Brussels Tel 33-45-68

Home office: Italy

E M I Belgium SA, 65 Rue de la Clinique, 1070 Brussels Tel (02) 24-00-90. Mng. Dir. Stanley J. Robins, Gen Mgr. E. J. Gann; Mktg. Mgr. Peter Blumer, Sales Mgr. Henri Hendrickx.
Brand name: His Master's Voice (UK). JVC Nivico (Japan)

Inelco Belgium SA, 68 Chaussee de Vilvorde, 1120 Brussels Tel. (02) 241-65-70 Gen Mgr. P-J. Goemaere. Audio-Video Div Mgr. J. Stroobants
Brand name: RCA (Japan, USA), TEAC (Japan), Voxson (Italy)

BERMUDA

Population: 60,000

Rate of exchange: \$1 (US) = 1 08 Bermuda dollar = 0.48 English pounds.

Holidays: January 1, Good Friday, May 24 (Commonwealth Day), July 9 (Queen's Birthday), July 28 (Cup Match Day), July 29 (Somers Day), November 11 (Remembrance Day), December 25, 26

Records, record blanks & pre-recorded media imported from USA: 1973—\$200,147; 1972—\$228,581
Records exported to USA: 1973—80 units, \$400

● record & tape manufacturers / distributors / importers

Bermuda, see Edmar.

Brown Derby, PO Box 504, Hamilton. (One-Stop)

Duane, see Edmar

Edmar Recs., Harrington Hundreds, Hamilton Tel 3-1387.

Owner / Pres. Edward De Mello

Int'l branch: Canada, see Holborne Dists., Toronto, Ont

Labels: (Owned) Duane, Edmar, (distributed) Bermuda, Our, Talbot Bros., (represented) Alvoia (Portugal), Merry Disc (Barbados), Rapsodia (Portugal), Wirl (Barbados)

Music Box, Queen St., Hamilton, Tel 2-4182 Owner Edward De Mello, Gen Mgr. Manuel De Mello. (Distributor/Importer).

Music City Ltd., Par-La-Ville Rd., Hamilton Tel 2-5158 Mng. Dir. Gerald D. Paley (Distributor/Importer)
Branch: Hamilton, Sound Stage, Washington Mall Tel 1-5813

Labels: (Distributed) all labels; (imported) Decca group (UK), EMI group (UK), Polydor (UK).

Our, see Edmar.

Talbot Bros., see Edmar

● independent record producer

Eddy De Mello Prod'ns, Harrington Hundreds, Hamilton Tel

3-1387, 2-4182. Pres. Eddy De Mello.

Label credits: Caravan, EMI, Teal, Wirl

BOLIVIA

Population: 4,500,000.

Holidays: January 1, Carnival (late February), Holy Thursday, Good Friday, May 1 (Labor Day), Corpus Christi, July 16 (La Paz Day—La Paz only), August 5, 6 (Independence Day), October 12 (Columbus Day), November 2 (All Souls' Day), December 25.

Records, record blanks & pre-recorded media imported from USA: 1973—15,396; 1972—\$19,182.

● record & tape manufacturers / distributors / importers

Archiv, see Philips.

D G, see Philips.

Discolandia Dueri & Cia Ltd., Casilla 1678, 3rd fl., Calle Potosi 814, La Paz, Tel 2-8513, 5-6656 Owner & Gen. Dir. Miguel Dueri, Sales Mgr. Orlando Rojas, Prod'n Chief Miriam S. de Dueri Branch: Alfredo Careaga, Casilla 422, 3rd fl., Calle Potosi 814, Tel: 5-4194 Gen Mgr. Lourdes de Schulze; Sales Mgr.: Luz de Martinez.

Labels: (Owned) Exito, Lyra; (represented) ABC/Dunhill (USA), CBS (USA), Decca (UK), EMI (UK), IEMPSA (Peru), Kubaney (USA), London (USA), MGM (USA), Mercury (USA), Microfon (Argentina), Musart (Mexico), Music-Hall (Argentina), Onix (Ecuador), Philips (Netherlands), Polydor (West Germany), Stax (USA).
Int'l reps.: Argentina (Microfon), Chile (Odeon), Ecuador (Onix), Peru (IEMPSA), Venezuela (Favedica)

Exito, see Discolandia

Fontana, see Philips.

Heliodor, see Philips.

Jallalla Recs., Indaburu 710, corner of Jaen Zona Norte, La Paz Gen. Mgr. Julio Martinez Arteaga

Lauro & Cia Ltd., Av. 14 de Enero 4462, Casilla 1092, Cochabamba 6632.

Label: (Represented) RCA (USA)

Lyra see Discolandia

M G M, see Philips

Mercury, see Philips.

Philips Sudamericana, Cajon Postal 2964, La Paz. Cable

PHIBOL

Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor.

Polydor, see Philips

● music publishers

Kholbasuyo (Eds Musicales), Indaburu 710, corner of Jaen Zona Norte, La Paz Gen. Mgr. Julio Martinez Arteaga, Lyra (Ed.), Casilla 422, 3rd fl., Calle Potosi Tel 2-8513
Pres. Jaime Medinacelli; Gen. Mgr.: Miguel Dueri.

● services

DESIGN & ARTWORK

Discolandia Dueri & Co Ltd., Casilla 1678, 3rd fl., Calle Potosi 814, La Paz Tel 2-8513, 5-6656 Owner & Gen. Dir. Miguel Dueri; Sales Mgr. Orlando Rojas, Prod'n Chief Miriam S. de Dueri.

LICENSING ORGANIZATION, MUSIC

Sobedaycom (Sociedad Boliviana de Autores & Compositores de Musica), 710 Indaburu, corner of Jaen Zona Norte, La Paz Gen. Mgr. Julio Martinez Arteaga.

PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER TAPE CUSTOM DUPLICATOR

Discolandia Dueri & Co Ltd., Casilla, 1678, 3rd fl., Calle Potosi 814, La Paz Tel 2-8513, 5-6656 Owner & Gen. Dir. Miguel Dueri, Sales Mgr. Orlando Rojas, Prod'n Chief Miriam S. de Dueri

● supplies

JACKETS & SLEEVES

LABELS

POLYETHYLENE BAGS

Discolandia Dueri & Co Ltd., Casilla 1678, 3rd fl., Calle Potosi 814, La Paz, Tel 2-8513, 5-6656 Owner & Gen. Dir. Miguel Dueri, Sales Mgr. Orlando Rojas, Prod'n Chief Miriam S. de Dueri.

● accessories manufacturer

Discolandia Dueri & Co Ltd., Casilla 1678, 3rd fl., Calle Potosi 814, La Paz, Tel 2-8513, 5-6656 Owner & Gen. Dir. Miguel Dueri, Sales Mgr. Orlando Rojas, Prod'n Chief Miriam S. de Dueri

Product: Carrying & storage cases, catalog servs., cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leaded & splicing tape.

● store fixtures & merchandising aids manufacturer

Discolandia Dueri & Co. Ltd., Casilla 1678, 3rd fl., Calle Potosi 814, La Paz. Tel: 2-8513, 5-6656. Owner & Gen. Dir.: Miguel Dueri; Sales Mgr.: Orlando Rojas; Prod'n Chief: Miriam S. de Duen. Product: Browser boxes, display racks, divider cards.

BRAZIL

Population: 102,000,000.
Rate of exchange: \$1 (US) = 6.45 cruzeiros
Per capita income: \$535
Holidays: January 1, February 26, 27 (Carnival), Good Friday, May 1, September 7, November 2, 15, December 25

RECORDS:

Records sold domestically: LP's 1973—15,336,500 units; 1972—11,607,600 units EP's 1973—3,230,500 units; 1972—2,580,700 units Singles 1973—10,387,300 units; 1972—9,902,600 units.

Records, record blanks & pre-recorded media imported from USA: 1973—\$416,748, 1972—\$417,993
Records exported to USA: 1973—\$8,704, 1972—\$22,655

Average retail price per record: LP's—\$4.34; EP's—\$1.55, singles—\$1.24

Stereo sales: 100% of total
Discounting: Rare.

Type of distribution: Manufacturer-to-retailer predominates. There are about 850 retailers. There is one small rack jobbing company formed by the manufacturers.

Type of promotion: Radio stations are the most important means of promotion. TV serves as an increasingly important medium.

TAPE:

Market: The sales of cassettes virtually doubles every year while the sales of 8-track falls.

Pre-recorded tape sold domestically: 8-tr 1973—168,300 units; 1972—267,200 units. Cassette 1973—1,943,100 units; 1972—1,038,500 units.

Average retail price per tape: Cassette—\$5.00

RADIO STATIONS:

No. of commercial 101.7, no. of government 5
Comment: Radio stations play 99% recorded music, 98% of which is popular.

TELEVISION STATIONS:

No. of channels 60 (commercial)
Comment: Soap operas that run all week in prime hours, local shows, news and dubbed imported films are popular.

IMPORT/EXPORT REGULATIONS:

Government is lowering tariffs on imported records with a view to relieving the strain on limited local supplies of raw materials. Henry T. Johnston

● record & tape manufacturers / distributors / importers

A E S E G, see Top Tape.
A M C, see Beverly-Som.
Alvorada, see Gravacoes Chantecler
Anchor, see Beverly-Som
Angel, see Odeon.
Archiv, see Phonogram
Beverly, see Beverly-Som
Beverly-Som & Elettronica Ltda., Rua dos Gusmoes 235, 01212 Sao Paulo Tel 220-1203, 220-9322 Dir Rosvaldo Cury, Gen. Mgr. Gunter Cszaznik, Sales Mgr. Ronan Camara.
Labels: (Owned) AMC, Anchor, Beverly, Charger, Newrecords; (represented) Ember (UK), Enja (Germany), Love (Finland) Saga (UK), Satri (UK), Spark (UK, USA).
Int'l reps.: Argentina (EMI, Sicomercana), Colombia (Orbe), El Salvador (Discosa), Equador (IFESA), France (Lido Music Champs Elysees), Mexico (Apolo), Peru (El Virrey), Portugal (Radio Trunfo), Spain (Movieplay), USA (Ivan Mogull, Parnaso), Venezuela (El Palacio)
Blue Foot, see Nova Music
CBS Industria Comercio Ltda., Rua Visconde do Rio Branco 53, Rua de Janeiro ZC-58, Tel 231-4040 Pres Dr Terencio P. Cattle; Gen. Mgr. Evandro Ribeiro, Mgmt Ass't: Antonio Pinheiro da Silva, Sales Mgr. Richard C Banfield.
Labels: (Owned) CBS, Entre, Epic, Inspiracao, Maraca, Okeh, Plaza, Tropicana, (represented) CBS (worldwide), Columbia (USA)
Int'l reps.: Bolivia (Discolandia), Chile (Odeon), Peru (Sono Radio, Distribudora Musical), Portugal (Radio Trunfo), USA (CBS, Caytronics, Miami), Uruguay (Sondor), worldwide (CBS)
C I D, see Companhia Ind'l de Discos
Caboclo, see Gravacoes Eletricas
California, see Companhia Ind'l de Discos
Camden, see RCA
Campeao Discos, Rua Otavio Correia 202/102, 20000 Rio de Janeiro, Tel: 246-7214 Pres Wilson F Falcao, Gen. Mgr. Ilka F. Brito; Sales Mgr.: Gilda C Falcao
Labels: (Owned) Campeao; (represented) Alcore (USA), BPL (Germany), Beat (Italy), Colt (USA), Destiny (USA),

Dixie (Germany), Esprit (USA), Firma (USA), Gallio (USA), Genuine (USA), Jody (USA), K-Arc (USA), Mayhams (USA), Milsmi (USA), Mishawaka (USA), Northland (USA), Novelty (USA), Panorama (Germany), R&R (USA), TJB (Germany), Unity (Germany).
Int'l reps.: Angola (Vadeca), Argentina (Jow), Belgium (Vadeca), France (Vadeca), Germany (Vadeca), Mexico (Panamusic), Netherlands (Parade), Portugal (J C. Donas), South Africa (RPM), Venezuela (Vadeca).

Carroussel, see Companhia Ind'l de Discos
Cash Box, see Som Industria & Comercio.
Chantecler, see Gravacoes Chantecler
Charger, see Beverly-Som.
Clock Recs., see Unison.

Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, Rio de Janeiro ZC-24 Tel (021) 260-7922 Cable CARDISCOS. Pres: Hermann Zuckermann, VP Harry Zuckermann; Gen. Mgr. Rodolfo Zuckermann, Sales Mgr. Expedito Alves Ambrosio
Labels: (Owned) CID, Carroussel, Crazy Cat, Itamaraty, Magic Music, Square, (distributed) California; (represented) Ovaton (USA), Pickwick (USA), RPM (South Africa), Spark (UK), Tagus (Portugal), Tecla (Portugal), 20th Century (USA), Young Blood (UK)
Int'l reps.: Mexico (Apolo), Portugal (Tecla), Venezuela (BASF).

Continental, see Gravacoes Eletricas
Copacabana, see Som Industria & Comercio
Crazy Cat, see Companhia Ind'l de Discos
D G G, see Phonogram.
Discos, see Gravacoes Eletricas
Disc-Teste Recs., see E S Mangione
Disquinho, see Gravacoes Eletricas
E M I, see Odeon
Elenco, see Phonogram.
Emblema, see Padrao
Entre, see CBS.
Epic, see CBS
Equipe, see Padrao.
Fermata, see RGE/Fermata.
Festa, see Phonogram
Fontana, see Phonogram
Galinho, see Gravacoes Chantecler.

Gravacoes Chantecler Ltda., Rua Aurora 964, 01209 Sao Paulo Tel (011) 220-8993 Cable CHAINDIS. Pres Alberto Jackson Byington Neto, Gen. Mgr. Miguel Gomez Campodarve, A&R & Promo Victor Sertani, Mktg. Mgr. Wilson Rodrigues Poso, Int'l Mgr. Geraldo L. Lowenberg.
Labels: (Owned) Alvorada, Chantecler, Galinho, Rosicler, Scramble, Sertanejo, (represented) Ariola (Germany), Audio Fidelity (USA), Hispavox (Spain), MCA (USA), Pye (UK), Ricordi (Italy)

Int'l reps.: Argentina (Sicomercana), Colombia (Fuentes), Portugal (Radio Trunfo), Uruguay (APSA)
Gravacoes Eletricas SA, Rua Aurora 974/978, 01209 Sao Paulo Tel (011) 221-3311 Cable COTALDISCOS Telex 309151. Pres. Alberto Jackson Byington Neto, Gen. Mgr. Miguel Gomez Campodarve, Mktg Mgr. A&R & Promo Wilson Rodrigues Poso, Sales Mgr. Antonio de Padua Zamboni, PR & Promo Mgr. Ernesto Passaretti, Int'l Mgr., Geraldo L. Lowenberg
Labels: (Owned) Caboclo, Continental, Discos, Disquinho, Musicolor, Strawberry, (represented) WEA group (USA).

Int'l reps.: Bolivia (Lauro), Chile (IRT), Colombia (Codiscos), El Salvador (Discosa), Mexico (Orfeon-Videovox), Peru (FTA), Portugal (Vadeca), Uruguay (APSA), Venezuela (Suramericana)

Guarani, see E.S. Mangione
Heliodor, see Phonogram
I E M, see Odeon
Imagem Discos & Tapes Ltda., Av. Rio Branco 185, Grupo 1511, Rio de Janeiro

Imperial, see Odeon.
Importa Som, see RGE/Fermata
Inspiracao, see CBS
Itamaraty, see Companhia Ind'l de Discos.
Joias Musicais, see E.S. Mangione
London, see Odeon
M G M, see Phonogram.

Magic Music, see Companhia Ind'l de Discos
E S Mangione Discos & Musicas, Rua do Ouvidor 183, 1st fl., Conj. 19-20000 Rio de Janeiro ZC-00 Tel 242-3223/3698 Cable EDIMANGIONE Pres & Gen. Mgr. Estevam Sciangula Mangione.
Labels: (Owned) Disc-Teste Recs., Guarani, Joias Musicais, Red Lips.

Maraca, see CBS.
Mercury, see Phonogram
Musicolor, see Gravacoes Eletricas.
Newrecords, see Beverly-Som.

Nova Music Ltda., Av. Princesa Isabel 323/302, Rio de Janeiro Tel 255-3354 Gen. Mgr. Joel B Leibovitz (distributed by RCA)

Labels: (Owned) Blue Foot, RBR, (represented) Hebra (Belgium), Killroy (Netherlands), Up (Belgium)

Odeon SA (Industrias Electricas & Musicas Fabrica), Rua Evaristo da Veiga 20, 20000 Rio de Janeiro Tel 252-8031 Cable TURNTABLE Mng Dr Hans H Paul Buegger; Sales Mgr. Moacyr M. Machado
Labels: (Owned) Angel, EMI, Imperial, London, Odeon, Parlophone, (represented) A&M (USA), Angel (UK), Apple (UK), Capitol (USA), Deram (UK), EMI (UK), Harvest (UK), London (UK), MAM (UK), Neighborhood (USA), Ode (USA), Pathe (France), Probe (USA), Purple (UK), Threshold (UK)
Int'l reps.: Worldwide (EMI group)

Okeh, see CBS
One Way Producoes & Eds. Musicais, see Top Tape
Padrao Distribuicao de Fonogramas Ltda., Sao Francisco Xavier 961, 20000 Rio de Janeiro Tel 264-4902, 254-4212 Pres Oswaldo Simoes Cadaxo, Sales Mgr. Americo Lima

Labels: (Owned) Emblema, Equipe, Spot; (represented) Alshire Int'l (USA), Arrowtaps (UK), Belter (Spain), Tangerine (USA), Vox (USA)
Int'l reps.: Spain (Belter), USA (Tangerine)

Parlophone, see Odeon.
Peralta, see RGE/Fermata

Philips, see Phonogram.
Phonogram (Companhia Brasileira de Discos), Av. Rio Branco 311, 4th fl., Rio de Janeiro. Pres. Manuel Pio Correa, Gen. Mgr.: Andre Midani; Sales Mgr. Heleno de Oliveira; Ind'l Mgr. Adriaan Karman
Labels: (Owned) Archiv, DGG, Elenco, Festa, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyfar, Sinter, Verve (represented) Agape, Air, Bell, Bethlehem, Big Tree, Blue Rock, BluesTime, Blue Valley, Bridges, Buddha/Kama Sutra, Cetra, Charisma, Cobblestone, Coburt, Cube, Curton, Enterprise, Federal, Festival, Flying Dutchman, Good Music, Heritage, Island group, King, Lion, Mpingo, Negram, Orfeon Videovox, Queen, People, Pride, RSO, Ricordi, Rocky Road, Romar, Shelter, Stormy Forest, Track, Trova, Vertigo, Volt

Pick, see RGE/Fermata
Pirate Recs., Rua Parque da Fonte 194, 02345 TUCURUVI, Sao Paulo Tel 298-1197 Pres Malcolm Kigar.

Int'l branch: USA
Label: (Owned) Pirate

Plaza, see CBS
Polydor, see Phonogram
Polyfar, see Phonogram
Premier, see RGE/Fermata
R B R, see Nova Music

R C A SA Elettronica, Caixa Postal 8460, Av. Ipiranga 1097, 10th fl., Sao Paulo Tel '36-6951 Cable RADIOINTER. Telex SPO 511

Labels: (Owned) RCA, RCA Camden, Victor, Victrola, (represented) Alegre (USA), Barclay (France), Blue Note (USA), Buena Vista (USA), Calla (USA), Colgems (USA), Crewe (USA), Debut (USA), Disneyland (USA), Elite Special (Switzerland), Fantasy (USA), Galaxy (USA), Gregar (USA), Jewel (USA), Kfirshner (USA), Neon (UK), Paula (USA), Poppy (USA), Rifi (Italy), Riviera (France), Romm (USA), Roulette (USA), Tico (USA), Vault (USA), Zea (USA)

R G E/Fermata Ltda (Discos), Rua do Trunfo 177, 01212 Sao Paulo Tel (011) 220-9480 Pres Enrique Lebedinger; Gen. Mgrs. Yehuda Shapiro, Marcos Silva; A&R Dir. Antonio Paladino; Sales Mgr. Carlos Claro
Labels: (Owned) Fermata, Importa Som, Peralta, Pick, Premier, RGE, Som Maior, Young; (represented) Baal (Singapore), Carosello (Italy), DJM (UK), Famous group (USA), GNP Crescendo (USA), Imnus (Germany), PFX (USA), Ranwood (USA)

Red Lips, see E S Mangione
Rod Recs., see Unison

Rosicler, see Gravacoes Chantecler
Sabia, see Som Industria & Comercio
Scramble, see Gravacoes Chantecler
Sertanejo, see Gravacoes Chantecler.

Sigem (Sistema Globo de Edicoes Musicais), Av. Borges de Medeiros 2331, Rio de Janeiro Tel 246-2931/9357/9123 Cable TEVEGLOBO Telex 31-477, Gen. Mgr. Bruno Quano
Int'l branch: France

Label: (Owned) Sigem (distributed by Sigla), (represented) Belzise Prod'ns (UK), Bram (France), Sirocco (France)

Sigla (Sistema Globo de Gravacoes Audio Visuais Ltda.), Av. Borges de Medeiros 2331, Rio de Janeiro Tel 246-2931

Label: (Owned) Som Livre, (distributed) Sigem
Int'l reps.: Argentina (Trova), France (CBS)

Sinter, see Phonogram
Som Industria & Comercio SA, Rua Correa Dias 93, 04104 Sao Paulo Tel 71-3616, 71-2441, 71-7561 Cable SOMDISCOS. Pres. Adiel Macedo de Carvalho, Gen. Mgr. Gunter Cszaznik, Admin Mgr. Rosvaldo Cury, Int'l Dir. Olave A Bianco

Labels: (Owned) Cash Box, Copacabana, Sabia, Som Underground, (represented) Avenue (UK), Delphine (France), Disc AZ (France), Music Hall (Argentina), Project 3 (USA), Scepter/Wand (USA), Stereo Dimension (USA), United Artists (Canada), Arca, Germany, UK, USA, Vogue (France)
Int'l reps.: Argentina (Sicomercana), Benelux (Vogue), Central America (Discos Centramericanos), France (Vogue), Japan (Global), Mexico (Orfeon Videovox), Peru (El Virrey), Portugal (Radio Trunfo), South Africa (Arriaal), Spain (Movieplay), Switzerland (Vogue), USA (United Artists), Venezuela (El Palacio)

Som Livre, see Sigla
Som Maior, see RGE/Fermata.
Sosamba, see Tapezar

Spot, see Padrao
Square, see Companhia Ind'l de Discos
Strawberry, see Gravacoes Eletricas
T C, see Tapezar

Tapezar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro Tel 260-4065 Cable TAPEGRAVA Pres & Dir. Manuel V. Camero, Gen. Mgr. Fernando Neves, Sales Mgr. Helo Soares, Prod'n Mgr.: L. Mocarzel

Labels: (Owned) Sosamba, T.C. Tapezar, (represented) Alaska (UK), Damiil (UK), Everest (USA), Mainstream (USA), Playboy (USA), Tamlia/Motown (USA)

Top Tape Musica Ltda., Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01 Tel 285-2664, 265-5820, 245-2986 Cable MUSITOP Gen. Mgr. Zacarias Siqueira, Sales Mgr. Nilo A de Carvalho, Prod'n Mgr. Tereza Brito, Int'l Affairs Mgr. Myrian Sylvia Avanzi

Labels: (Owned) One Way Producoes & Eds Musicais, (distributed) AESEG, (represented) Accion (Spain), Artica (Czechoslovakia), Avco (USA), Avenue of America (Canada), Blue Rock (USA), Brunswick (USA), CTI (USA), Carabine (France), Eurovox (Belgium), Finger (Germany), GRT (USA), Glades (USA), MGM Sound (USA), Perception (USA).

Int'l reps.: Argentina (RCA), Portugal (Imavox), Tropicana, see CBS

Underground, see Som Industria & Comercio
Unison-Gravacoes, Comercio de Discos Ltda., Rua Joazeiro 249, Sao Paulo, Tel 62-8405

Labels: (Owned) Clock Recs., Rod Recs., Unison
Verve, see Phonogram
Victor, see RCA
Victrola, see RCA
Young, see RGE/Fermata

● independent record producer

Hara Int'l Musica & Filmes Ltda., Av. Nilo Pecanha 50 Grupo 210B Rio de Janeiro ZC-P Tel 252-0474 Gen Mgr & Prod r Nilo Santos Pinto Prod r Nilo Sergio Label credits: Formula 1, Oxala, RCA, RCA Camden
 Pirate Productions, Rua Parque da Fonte 194, 02345 Tucuruvi, Sao Paulo Tel 298-1197 Pres Malcolm Kigar Label credits: Lamm, Pirate, Som
 Scorpions Producoes Ltda., Av. Princesa Isabel 323/302, Rio de Janeiro Tel 255-3354 Contact Joao Carlos Rossman Label credits: Blue Foot, One Way, RBR.

● music publishers

Alvorada (Grupo Ed.), Rua dos Gusmoses 235, 01212 Sao Paulo Tel (011) 220-1203/9322 Cable BEVERLYSOM or SOMDISCOS Pres Alfio Moretto, Gen Mgr Adiel Macedo de Carvalho
 Affiliates: Ed Alvorada Ltda (SBACEM), Ed Clave Musical Ltda (SICAM), Meridional Eds Musicais Ltda (UBC), Ed 7 Notas Musicais Ltda (SADEMBRA)
 Balaio Ltda (Ed Musical), see Sigem
 Bela Musi (Ed.), see Top Tape
 Campeao (Ed.), see Falcao
 Caroca Ed Musical Ltda see 3 Sininhos
 Catavento Ltda (Ed Musical), see Sigem
 Clave Musical Ltda (Ed.) see Alvorada
 Cobra (Ed.), see ITAIPU
 Compacto Ed Musical Ltda., Rua 29 de Julho 158-170, Rio de Janeiro ZC-20 Tel 230-4871/7396
 Copamusical Ltda (Ed.), see Top Tape
 Duchess Ed Musical Ltda., see MCA
 E B M P L—Ed Brasileira de Musica Popular Ltda., see Euterpe.
 E L A M—Ed Latino Americana de Musica Ltda., see Mundo Musical
 Emblema Ed., see Equipe
 Equipe Producoes Musicais, Sao Francisco Xavier 961, 20000 Rio de Janeiro, Tel 264-4902, 254-4212 Pres Oswaldo Simoes Cadaxo
 Affiliate: Emblema Ed
 Euterpe Ltda (Eds.), Av. Rio Branco 10B Rms 204/206, 20000 Rio de Janeiro Tel 232-0074
 Affiliates: EBMP—Ed Brasileira de Musica Popular Ltda., Publicacoes Panamericanas
 Falcao Ed (UBC), Rua Otavio Correira 202/102, Rio de Janeiro 20000 Tel 246-7214, Pres Wilson F Falcao Gen Mgr Ilka F Brito
 Affiliate: Ed Campeao (SBACEM)
 Int'l firms represented: R Barbey (Belgium), Beat (Italy)
 Int'l reps.: Italy (Beat), Japan (Nicolme), Mexico (Panamusic), Portugal (Valentim de Carvalho), Venezuela (Orbe)
 Fernan (Ed Musical), see TC
 Fernata do Brasil Ltda (UBC), Rua do Triunfo 177, 01212 Sao Paulo Tel (011) 220-9480 Pres E. Enrique Lebendig (Importer & Sheet Music Jobber)
 Int'l reps.: Switzerland (International Melodies Geneva), USA (Bendig)
 Fontana Ltda (Ed Musicais), see Intersong
 Genial Ltda (Ed.), see Mundo Musical
 Helo Ltda (Ed Musicais), see Intersong
 I T A I P U Ltd (Eds.) (Sociedade Brasileira de Eds., Servicos Artisticos Eds.) (ASCAP), Av. Rio Branco 277, Salas 1701/2, 20000 Rio de Janeiro Tel 242-7369, 222-5106 Cable TURNTABLE Mng Dir Hans H. Paul Beugger, Gen. Mgr Romeo Nunes
 Affiliates: Ed Cobra (SICAM), Eds Marajoara Ltd (SADEMBRA), Eds Tapajós Ltda (SICAM), Ed Templo (SBACEM)
 Int'l firms represented: EMI Publ g Cos (UK), Pathe Marconi (France), Red Bus (UK), Rondor (USA), La Voce del Padrone (Italy)
 Int'l rep.: Worldwide (EMI group)
 Intersong Ltda (Eds.), Av. Rio Branco 311, 4th fl., Rio de Janeiro Tel 242-0964/2895, 252-6195
 Affiliates: Ed. Musicais Fontana Ltda., Ed. Musicais Helo Ltda., Ed Musicais Pergola Ltda., Ed Musicais Saturno Ltda
 Int'l firms represented: Aberbach group Chappell group, Intersong group, Kaskat, Edward B Marks, Rondor group, 20th Century Music group
 Irmaos Vitale SA, Rua Quintino Boicaiuva 22, 1st fl., Sao Paulo Tel 71-1136
 Japeri (Ed Musical), see TC
 Latino Ed. Musical Ltda., see 3 Sininhos
 Luciana Ltda (Ed Musical), see Sigem
 M C A do Brasil Ed Musical Ltda (SDDA), Largo Paissandu 132, Conj 11-B, 01034 Sao Paulo Tel 37-4704 Cable: EDITAMUS, Gen Mgr Michel Butnariu
 Home office: USA
 Affiliates: Duchess Ed Musical Ltda (SADEMBRA), Musirama Ed Musical Ltda (SICAM), Universal Ed. Musical Ltda (SBACEM).
 Int'l firms represented: Duchess (USA), Groovy (UK), Leeds (USA), MAM (UK), MCA (USA), Shaftesbury (UK), Spanka (USA).
 E S Mangione Discos & Musicas, Rua do Ouvidor 183, 1st fl., Conj 19-2000 Rio de Janeiro ZC-00 Tel 242-3223/369B Cable EDIMANGIONE Pres. & Gen Mgr Estevam Sciangula Mangione
 Affiliate: Mangione & Filhos
 Marajoara Ltd (Eds.), see ITAIPU
 Meridional Eds Musicais Ltda., see Alvorada.
 Mundo Musical Ltda (Ed) (div of CBS), Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-5B, Tel 231-4040 Contact H. Gandelman
 Affiliates: ELAM—Ed Latino Americana de Musica Ltda., Ed Genial Ltda., Ed Sugar Music do Brazil
 Int'l firms represented: Big Sky, Blue Seas, Campbell Connelly, Colgems, Doors, Dwarf, Four Star, Fourth Floor, Jac, Lowery group, Prophet, Screen Gems/Columbia, Stonebridge, Sunbeam, Tree group, Valando (all USA).

Int'l rep.: Worldwide (CBS group)
 Musicolor Ed Musical Ltda., see 3 Sininhos
 Musirama Ed Musical Ltda., see MCA
 Nova Music Ltda., Av. Princesa Isabel 323/302, Rio de Janeiro Tel 255-3354 Gen Mgr Joel B. Leibovitz
 Int'l firms represented: Eddie Barclay (France), Benelux (Netherlands), Getaway (UK), Roland Kluger (Belgium), F Leibovitz (France), New Music (Belgium), Palcadi (France), Rhinoceros (France), Stryx (France)
 Novo Rumo Ltda (Ed Musicais), see Sigem
 Panamericanas (Publicacoes), see Euterpe
 Pergola Ltda (Ed Musicais), see Intersong
 R C A Ltda (Ed Musical), see Victor
 R C A Jaguar Ltda (Ed Musical), see Victor
 R C A Leme Ltda (Ed Musical), see Victor.
 Saturno Ltda (Ed Musicais), see Intersong
 7 Notas Musicais Ltda (Ed.), see Alvorada
 Shark Music (SICAM, UBC), Rua Parque da Fonte 194, 02345 Tucuruvi, Sao Paulo Tel 298-1197 Pres.: Malcolm Kigar
 Sigem (Sistema Globo de Edicoes Musicais), Av. Borges de Medeiros 2331, Rio de Janeiro Tel 246-2931/9357/9123, Cable TEVEGLOBO Telex 31-4777 Gen Mgr Bruno Quano
 Int'l branch: France
 Affiliates: Ed Musical Balaio Ltda (SICAM), Ed Musical Catavento Ltda (SBACEM), Ed Musical Luciana Ltda (UBC), Ed Musical Novo Rumo Ltda (SADEMBRA)
 Int'l firms represented: Belzise (UK), Walt Disney (USA), Kuptilo (USA), Sforzando (France), Trompos (Argentina), Twentieth Century (USA)
 Sugar Music do Brasil (Ed.), see Mundo Musical
 T C Ltda (Ed Musical) (SICAM), Rua 17 Fevereiro 159, Rio de Janeiro Tel 260-5282 Dir Manuel V Camero.
 Affiliates: Ed Musical Ferman (SBACEM), Ed Musical Japeri (UBC), Ed Musical Tapeacar (SADEMBRA)
 Int'l firms represented: Jobete (USA), Stein & Van Stock (USA)

Tapajós Ltda (Eds.), see ITAIPU
 Tapeacar (Ed Musical), see TC.
 Templo (Ed), see ITAIPU
 3 Sininhos Ed Musical Ltda (UBC), Av. do Estado 4667, 01107 Sao Paulo Tel (011) 279-0359 Cable CONTALDISCOS Telex 309151 Pres Alberto Jackson Byington Neto, Gen. Mgr Miguel Gomez Campodarve, Mktg. Mgr Wilson Rodrigues Poso
 Affiliates: Caroca Ed Musical Ltda (SADEMBRA), Latino Ed Musical Ltda (SICAM), Musicolor Ed Musical Ltda (SBACEM)
 Todamerica Musica Ltda., Rua Santa Luzia 799, 3rd fl., Rio de Janeiro Tel 22-2642
 Int'l firms represented: Edwin H. Morris (USA)
 Top Tape Musica Ltda (UBC), Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01 Tel 235-2664, 265-5820, 245-2986, Cable MUSITOP Gen Mgr Jose Gomes
 Affiliates: Ed. Bela Musi (SBACEM), Ed Copamusical Ltda (SICAM).
 Int'l firms represented: Blue Rock (USA), Eurovox group (Belgium)
 Unison Eds Ltda., Joazeiro 249, Sao Paulo, Tel 62-8405
 Universal Ed Musical Ltda., see MCA
 Victor Ltda (Ed Musical) (UBC), Rua Dona Veridiana 203 4th fl., Sao Paulo, Tel: 220-B766/7655/1470, Cable BRARCA Pres. Manoel de Armas, Gen Mgr Osmar Zandomeniug.
 Affiliates: Ed. Musical RCA Ltda (SADEMBRA), Ed Musical RCA Jaguar Ltda (SICAM), Ed Musical RCA Leme Ltda (SBACEM)
 Int'l firms represented: Associated (Australia), Big Seven (USA), Eden (USA), Gesterne (Netherlands Antilles), Mexicana de Musica (Mexico), Ivan Mogull (USA), RCA (Germany, France, Italy, Spain), Relay (Argentina), Sunbury/Dunbar (Canada, UK, USA)
 Int'l reps.: Argentina (Relay), Australia (Associated), Canada (Sunbury/Dunbar), France (RCA), Germany (RCA), Italy (RCA), Mexico (Mexicana de Musica), Spain (RCA), UK (Sunbury/Dunbar), USA (Sunbury/Dunbar)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A D D A F (Associacao Defensora dos Direitos Artisticos e Fonomecanicos), Rua Visconde Inhauma 167, Rio de Janeiro Tel 23-1693
 Associacao Brasileira dos Produtores de Fonogramas (Brazilian Phonographic Ass'n), Salas 1406-11, Rua Sao Jose 90, Rio de Janeiro
 Museu Villa-Lobos, Palacio da Cultura, Rua da Imprensa 16, Rms 911-913, 20000 Rio de Janeiro ZC-P Tel 222-2917 Dir Arminda D'Almeida Villa-Lobos
 S B A T (Sociedade Brasileira de Autores Teatrais, Rua da Quitanda 194, 10th fl., Rio de Janeiro Tel 223-8636, 243-0216, Musical Dept Dir Daniel Rocha, Gen. Mgr Danilo Martins Rocha (Represents the interests of BMI & SESAC)

DESIGN & ARTWORK

Gravacoes Eletricas SA, Rua Aurora 974/978, 01209 Sao Paulo, Tel (011) 221-3311, Cable CONTALDISCOS: Telex 309151 Pres. Alberto Jackson Byington Neto, Gen Mgr Miguel Gomez Campodarve, Sales Mgr Antonio de Padua Zamboni
 Lidervideo Comunicacao Audiovisual SA, Rua da Assembleia 5B, Rio de Janeiro Pres. Azeredo Santos

DIRECT-MAIL SERVICE

Odeon SA (Industrias Eletricas & Musicais Fabrica SA), Rua Evaristo da Veiga 20, 20000 Rio de Janeiro Tel 252-8031 Cable TURNTABLE Mng. Dir. Hans H Paul Beugger, Sales Mgr. Moacyr M. Machado.

LICENSING ORGANIZATIONS, MUSIC

S A D E M B R A, Rua Buenos Aires 5B-A, Rio de Janeiro Tel: 52-9630

S B A C E M (Sociedade Brasileira de Autores, Compositores & Editores de Musica), Rua Buenos Aires 5B, Rio de Janeiro Tel 23-1935
 S I A E, Rua Evaristo da Veiga 35, Rio de Janeiro, Tel 222-7219, (Mechanical rights only).
 S I C A M (Sociedade Independente de Compositores Autores Musicais), Largo Paissandu 51, Bth, 10th, 11th & 16th fls., Sao Paulo 01034 Tel 33-2794, Council Admin Pres Alberto Roitman, (Mechanical & performing rights)
 U B C (Uniao Brasileira de Compositores), Rua Visconde Inhauma 134, Rio de Janeiro, Tel 23-1693

PLATING, PROCESSING, & PRESSING PLANTS

Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, Rio de Janeiro ZC-24, Tel (021) 260-7922 Pres Herrmann Zuckermann, Gen Mgr Rodolfo Zuckermann
 Gravacoes Eletricas SA, Rua Aurora 974/978, 01209 Sao Paulo Tel (011) 221-3311 Cable CONTALDISCOS Telex 309151 Pres. Alberto Jackson Byington Neto, Gen Mgr Miguel Gomez Campodarve Sales Mgr Antonio de Padua Zamboni
 Odeon SA (Industrias Eletricas & Musicais Fabrica SA), Rua Evaristo da Veiga 20, 20000 Rio de Janeiro, Tel 252-8031 Cable TURNTABLE Mng Dir Hans H Paul Beugger, Sales Mgr Moacyr M. Machado
 Phonogram (Companhia Brasileira de Discos, Estrada das Furnas 1467, Rio de Janeiro (Pressing only)
 Som Industria & Comercio SA, Rua Eugenia S Vitale 173, San Bernardo do Campo Tel 457-2299 Cable SOMDISCOS Plant Mgr., Gunter Cszasznik, Technical Mgr Joao F. Blumenschein, Sales Mgr Roque Faga, (Plating & processing only)
 Tapeacar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro Tel: 260-4065, Cable TAPEGRAVA Pres Manuel V Camero, Gen. Mgr Fernando Neves, Sales Mgr Helio Soares (Pressing only)

PRINTERS & LITHOGRAPHERS

Gravacoes Eletricas SA, Rua Aurora 974/978, 01209 Sao Paulo, Tel (011) 221-3311, Cable CONTALDISCOS Telex 309151 Pres. Alberto Jackson Byington Neto, Gen Mgr Miguel Gomez Campodarve, Sales Mgr Antonio de Padua Zamboni.

TAPE CUSTOM DUPLICATORS

A P G Electronica SA, PO Box B45B, Rua Funchal 314, Sao Paulo, Tel (011) 211-496B, 210-215B, Cable TAPEGRAVA Pres Alberto Pittigliani, Dir & Gen Mgr Sebastiao R Bastos.
 Configuration: B-tr. & cassette
 Lidervideo Comunicacao Audiovisual SA, Rua da Assembleia 5B, Rio de Janeiro Pres. Azeredo Santos
 Tapeaca Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, Tel: 260-4065, Cable TAPEGRAVA, Pres. Manuel V. Camero; Gen Mgr. Fernando Neves; Sales Mgr. Helio Soares.
 Configuration: B-tr & cassette.
 Unison-Gravacoes & Comercio de Discos Ltda., Rua Joazeiro 249, Sao Paulo, Tel 62-8405

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

A P G Electronica SA, PO Box B45B, Rua Funchal 314, Sao Paulo, Tel (011) 211-496B 210-215B, Cable TAPEGRAVA Pres Alberto Pittigliani, Dir & Gen Mgr. Sebastiao R Bastos.
 Configuration: B-tr & cassette

ENVELOPES & MAILERS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo Tel 260-0043, Mgr Evandro Ribeiro

JACKETS & SLEEVES

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo Tel 260-0043 Mgr Evandro Ribeiro.

LABELS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo, Tel 260-0043, Mgr Evandro Ribeiro.
 Gravacoes Eletricas SA, Rua Aurora 974/978, 01209 Sao Paulo, Tel (011) 221-3311, Cable CONTALDISCOS Telex 309151 Pres Alberto Jackson Byington Neto, Gen. Mgr Miguel Gomez Campodarve, Sales Mgr Antonio de Padua Zamboni.

TAPE, RAW & BLANK LOADED

A P G Electronica SA, PO Box B45B, Rua Funchal 314, Sao Paulo, Tel (011) 211-496B, 210-215B, Cable TAPEGRAVA Pres Alberto Pittigliani, Dir & Gen Mgr Sebastiao R Bastos
 Configuration: B-tr & cassette

TAPE SUPPLIES, PROFESSIONAL

A P G Electronica SA, PO Box 845B, Rua Funchal 314, Sao Paulo Tel (011) 211-496B, 210-215B Cable TAPEGRAVA Pres Alberto Pittigliani, Dir & Gen Mgr Sebastiao R Bastos
 Product: Cassette leader tape

BULGARIA

Population: 8,378,000

Rate of exchange: \$1 (US) = 2.50 leva.

Holidays: January 1, May 1, 2 (Labor Day), May 24 (Education Day), September 9, 10 (National Day), November 7 (October Revolution)

Records exported to USA: 1973-2,190 units, \$1,592;
1972-733 units, \$773

● record & tape manufacturers / distributors / importers

Balkanton Rec., Haydoushka Polyana St., Sofia 12. Tel 52-54-51, 52-31-96. Gen. Dir. Alexander Jossifov, Int'l Mgr. Christo Nonov; Musical Dir. Konstantin Dragnev; Art Mgr. Dyanko Dyankov.
Int'l reps.: Canada (Archambault), France (Harmonia Mundi), Italy (Fonit-Cetra), Spain (Edigsa), USA (Monitor)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

National Committee of the Int'l Music Council, c/o Bulgarian Composers' Union, 2 ul Ivan Vazov, Sofia.
Union of Bulgarian Composers, 2 ul Ivan Vazov, Sofia. Cable COMPOSITORI Sec'y Ivan Marino
Union of Musicians in Bulgaria, Alabin 52, Sofia. Pres.: Alexander Neinski.

PRESSING PLANT

Balkanton Rec., Haydoushka Polyana St., Sofia 12. Tel 52-54-51, 52-31-96. Gen. Dir. Alexander Jossifov.

CANADA

Population: 22,419,000.
Rate of exchange: \$1 (US) = \$.977 (Canadian).
Per capita income: \$5,891.
No. of homes with record players: 4,532,000.
Holidays: January 1, Good Friday, Easter Monday, May 22 (Victoria's Day), July 1 (Dominion Day), Labor Day (first Monday in September), Thanksgiving (second Monday in October), November 11 (Remembrance Day), Dec. 25, and traditional Christian holidays.

RECORDS:

Records manufactured for domestic & export sale: LP's 1973-38,205,546 units; 1972-35,523,074 units. Singles 1973-18,670,611 units, 1972-23,874,151 units.
Records sold domestically: LP's & singles 1973-\$64,352,489; 1972-\$55,752,051
Records imported from USA (factory value): 1973-4,589,321 units, \$4,684,000; 1972-4,372,611 units, \$3,808,000.
Records exported to USA (factory value): 1973-877,934 units, \$751,000, 1972-607,975 units, \$504,000.
Records imported from countries other than USA (factory value): 1973-1,459,321 units, \$2,346,000; 1972-1,281,269 units, \$1,691,000.
Records exported to countries other than USA (factory value): 1973-2,022,104 units, \$1,038,000; 1972-625,724 units, \$247,000.
Average retail price per record: LP's-\$7.29; singles-\$1.29.
Stereo sales: 99% of total.
Record club sales: 7% of total.
Discounting: Frequent.
Type of distribution: Canadian distribution is along the same lines as in the USA, with rack jobbers accounting for about 70% of the business in large cities and virtually 100% in the secondary markets.
Type of promotion: Radio play & concert dates continue to be major promotion vehicles for music in Canada. There are only two major national publications, a monthly & a quarterly. Television music shows in the past year have developed into a major means of exposure for pop acts. The government's 30% Canadian content ruling for radio continues to give Canadian music an added promotion boost.

TAPE:

Market: Most tape sales are in the cartridge configuration, with cassettes making a determined bid to catch up. Open reel is nearly non-existent in most retail stores.
Pre-recorded tape sold domestically: Cartridge & cassette 1973-\$25,437,813; 1972-\$21,232,680.
Average retail price per tape: Cartridge, cassette & open reel-\$7.98.

RADIO STATIONS:

No. of AM: 340; no. of FM: 79.
Comment: A majority of stations run an MOR format. It accounts for approximately 50% of all music formats with Top 40 & rock accounting for about 25% and country, ethnic & talk another 25%.

TELEVISION STATIONS:

No. of channels: 96 (all commercial).
Comment: Programming is very close to that in the USA.
Martin Melhuish

● record & tape manufacturers

A B C/Dunhill, see RCA.
A & M Recs. of Canada Ltd., 120 Milner Ave., Units 1, 2, 3, Agincourt, Ont. Tel: (416) 291-4292. Telex: 06-219693. VP & Gen. Mgr.: Gerry Lacoursiere; Pop A&R: Pete Beauchamp, Graham Powers; Nat'l Sales Mgr.: Joe Summers; Pub.: Debbie Gallinger; Nat'l Promo. Mgr.:

Doug Chappell; College Promo. Mgr.: Colin MacDonald.
Home office: USA.
Branches: Vancouver, B.C., 1112 E. 28 Ave. Tel: (604) 879-1229. Promo. Mgr.: Bruce Brissell—Scarborough, Ont., 1149 Bellamy Rd. N. Tel: (416) 438-6596. Mgr.: Colin Cross—Dorval, P.Q., 2065 Charrier Ave. Tel: (514) 636-9741. Telex: 05-821659. Mgr.: David Brodeur.
Labels: (Owned) A&M; (distributed) Clic, Double M, Fleurs, Haida, Much, Much Int'l, Naja, Ode, Sweet Plum.
Int'l reps.: See listing in USA.

A V I, see Quality.
Abkco (tapes only), see London
Able, see London.
Absolu, see Polydor.
Ace of Clubs, see London.
Ace of Diamonds, see London.
Afton, see Columbia.
Alfred, see Canadian Music.
Alligator, see Musimart.
All Platinum, see Ampex.
Alouette, see Archambault.
Alshire, see RCA.
Altone Tapes, see Musimart.
Ambassador, see Musimart.
Amaret, see Polydor.
Ampersand, see World.

Ampex Music of Canada, 2836 Slough St., Malton, Ont. Tel (416) 677-2370 Telex: 02-29852. A&R Dir. & Nat'l Promo. Mgr. J. Driscoll; Nat'l Mktg. Mgr. J.R. Pariselli.
Branch: Dorval, P.Q., 681 Lepine Ave. Tel: (514) 636-4840. Sales Mgr.: Shawn Malloy.
Labels: (Owned) Ampex; (distributed) All Platinum, Arco, Bravo, Canyon, Caprice, Chisa, Dakar, Gordy, HiFi/Life, Jessup, Jubilee, Mainstream, Mio, Motown, Mowest, Natural Resources, Pentagram, Periwinkle, Rare Earth, Soul, Stang, Sussex, Tamla, VIPS, Vanguard, Vibration, Viva.

Angel, see Capitol.
Apex, see MCA.
Apon, see Musimart.
Apple, see Capitol.
Aquarius Recs. of Canada, 354 Youville St., Montreal 125, P.Q. Tel: (514) 284-1001. Pres. & A&R Dir. Terry Flood; VP: Dan Lazare; VP: Pub. & Adv. Bob Lemm, VP Promo.: Don Tartlon; Sec'y-Treas.: Jack Lazare (Distributed by London).

Aragon, see London.
Archambault (Ed.) Inc., 500 St. Catherine St. E., Montreal, P.Q. H2L 2C6. Tel: (514) 849-6201. Cable ARCH-MUSIC. Co-Owner: Rosaire Archambault; Artistic Dir. John Damant.
Labels: (Owned) Alouette, Select.

Archiv, see Polydor.
Archives de Disque Quebecois, see Trans Canada.
Arc Sound Co. Ltd. (div. of Ahd Music Corp. Ltd.), 142 Sparks Ave., Toronto, Ont. M2H 2V9. Tel: (416) 499-5000.
Labels: (Owned) Arc, Gold Award, International Artists, Yorkville.

Argo, see London.
Arhoolie, see Canadian Music.
Arco, see Ampex.
Astropop, see Trans Canada.
Asylum, see WEA.
Atco, see WEA.
Atlantic, see WEA.
Attarack, see Quality.
Attic Recs. Ltd., 350 Davenport Rd., Toronto, Ont. M5R 1K8. Tel: (416) 922-4114. Pres.: Alexander Mair; VP: Tom Williams; Promo. Co-ord. Heather Murray.

Audat, see World.
Audio Treasury, see RCA.
Avanti Rec. Prod'n Ltd., 3635 Ridgewood Ave., Suite 404, Montreal 247, P.Q. Tel: (514) 737-0874. Pres. & Gen. Mgr.: Van H. Petteway.
Labels: (Owned) Bonaventure, Montreal, Sass.

Avco, see Quality.
Avenue of America Rec'g Ltd., 750 Supertest Rd., Downsview, Ont. Tel: (416) 661-2221. Pres.: Richard L. Smith; VP: Peter C. Cook; Mgr.: Elliott Klein.
Labels: (Owned) Avenue of America, GAS.

Axe, see September & London.
B B C, see Polydor.
Banff, see Rodeo & London.
Bang, see GRT.
Barclay (Les Disques), 1265 Ducharme Ave., Montreal, P.Q. Tel: (514) 273-2883. Dir.: Yvan Gadoua; Prod'n Mary Duguay; Promo.: F. Chaloult.
Home office: France.
Labels: (Owned) Barclay (distributed by Polydor), Classic Riviera.

Barnaby, see Polydor.
Barry, see Quality.
Bearsville, see WEA.
Beaver, see Canadian Music.
Bell, see Quality.
Bellamy, see Marathon.
Beltona, see London.
Berlitz, see Musimart.
Beta, see London.
Beverly Hills, see GRT.
Big Chief, see Rada.
Big Tree, see Quality.
Big Wheel, see Rada.
Birchmount, see Quality.
Blue Horizon, see Polydor.
Blue Note, see UA.
Blues Classics, see Canadian Music.
Blue Sky, see Columbia.
Blue Thumb, see Quality.
Bonanza, see Trans Canada.
Boo, see Rebel.
Boot Recs. Ltd., 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Telex: 06-961440. Pres.: Jury Krytiuk; VP: Tom C. Connors; Sales Mgr.: Steve Feldman; Promo. Mgr.: Carol Jamie-son.

Int'l branch: USA.
Labels: (Owned) Boot, Cynda, Generation, Summus, (distributed) Creole, Damon, Dolphin, Federal, Gussie & Puppie, Hawk, Hit, Invicta, Jo'Burg, Kilroy, Mustard, Palette, Play, Release, Solo, Soul Prod'ns, Stoneway, Telstar, Wide World, Wien Musikproduktion.
Int'l rep.: Worldwide except North America (London)

Bravo, see Ampex.
British Recs., see Pickwick.
Brownstone, see Polydor.
Brut, see Quality.
Buckboard, see Musimart.
Budapest, see Canadian Music.
Buddah, see Quality.
Buble, see Trans Canada.
C B S Int'l, see Columbia.
C S P Prod'ns Ltd., 35B Colony St., Winnipeg, Man. R3C 2K9. Tel: (204) 783-7081. Mgr. R.L. Lauze
Labels: (Owned) CSP.
C T I Recs. of Canada Ltd., 2372 46 Ave., Lachine, P.Q. Tel (514) 636-8700.
Home office: USA, Creed Taylor Inc
Labels: (Owned) CTI, Kudu, Salvation, Three Brothers.

C T L, see World.
Cabot, see Musimart.
Cachet, see Pickwick.
Cadet, see GRT.
Cadet/Concept, see GRT.
Camden, see RCA.
Campus, see Rodeo & Trans Canada
Canaan, see Word.
Canada-Int'l, see RCA.
Canadian Cavalcade, see Rodeo
Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Cable: MUSICSALES. Owner & Pres.: T.P. Regan.
Labels: (Owned) Dominion (distributed by London), Beaver; (distributed) Alfred, Arhoolie, Blues Classics, Budapest, Classic Eds., Classic Jazz, De Wolfe, Edmonton, Fidelity Sound, Laff, Music Minus One, Old Timey, Prosenium, Raglan, Sportsdisc, UTC, Yazoo.

Can-Base, Ont., see Columbia.
Can-Base Inds. Ltd., 1234 W. Sixth Ave., Vancouver, B.C. V6H 1A5. Tel: (604) 736-7207. Gen. Mgr.: Steve Douglas; Prod's & Pop A&R: Steve Douglas, Mike Flicker; Sales, Mktg. & Promo. Mgr.: Shelly Siegel.
Labels: (Owned) Hellroaring, Mushroom.

Candide, see Musimart.
Canyon, see Ampex.
Caparo, see Trans Canada.

Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton, Ont. Tel: (416) 677-5050. Pres.: A. Gosewich, VP & Controller: M. Perlman; Gen. Mgr. Retail: T.A. Burney; A&R Dir.: P. White; Nat'l Sales Mgr.: R.H. Rowe; Mktg. Dir.: J.D. Evans; Nat'l Promo. Mgr.: J.J. Small; Nat'l Adv. Mgr.: R.J. Legault; Prod. Mgr.: M. Zurba; Opns. Dir.: J. Apstis; Artist Development: W.R. Bannon.
Branches: Calgary, Alta., 519 Manitoba Rd. SE, Tel: (403) 287-0823. Region Mgr.: H. Cunningham—Burnaby, B.C., 1680 Gilmore Ave., Suite 9, Tel: (604) 291-7346. Sales Mgr.: H. Cunningham—Dorval, P.Q., 9245 Cote de Liesse Rd. Zone: 760, Tel: (514) 631-6723. Sales Mgr.: W. Rotari.
Labels: (Owned) Capitol, Angel, Capitol Int'l, EMI, Melodiva/Angel, Muse, Pathe, Seraphim; (distributed) Apple, Century II, Daffodil, Harvest Island, Penny Farthing, Purple, Shelter, Strawberry.

Caprice, see Rodeo, London & Ampex.
Capricorn, see WEA.
Carabine, see Trans Canada.
Carnaval, see MCA.
Cascade, see World.
Catalogue, see Trans Canada.
Celebration, see Quality.
Celtic, see London & Rodeo.
Centre, see The Production Centre.
Century, see World.
Century II Recs., Box 45, RR 5, Site 5, Edmonton, Alta. Tel: (403) 484-0091. Pres.: Tommy Banks; A&R Dir.: Terry McManus; Mktg. Mgr.: Dale Partridge. (Distributed by Capitol).

Chapter One, see London.
Chart, see Columbia.
Checker, see GRT.
Chelsea, see RCA.
Chess, see GRT.
Chisa, see Ampex.
Chorus, see Trans Canada.
Chrysalis, see WEA.
Circa, see Rada.
Citation, see Trans Canada.
Classic Eds., see Canadian Music.
Classic Jazz, see Canadian Music.
Classic 1 + 1, see Polydor.
Clic, see A&M.
Cobblestone, see Quality.
Colgems, see RCA.

Columbia Recs. of Canada Ltd., 1121 Leslie St., Don Mills, Ont. M3C 2J9. Tel: (416) 447-3311. Cable: COL-RECORD. VP & Gen. Mgr.: T.M. Lynd; Exec. VP: J. Robertson; A&R Dir.: J.J. Williams; Dist'n Dir.: A.V. Dunseith; Mdsq. Dir.: J. Rice; Nat'l Promo. Mgr.: C. Camilleri; Comptroller: C.J. Curtis. Branch: 1113 Leslie St. Tel: (416) 444-6651. Mgr.: E. Colero.
Branches: Calgary, Alta., 4624 Manitoba Rd. Tel: (403) 287-1322. Mgr.: J. Davies—Vancouver, B.C., 46 E. 69 Ave. Zone: 15. Tel: (604) 327-0291. Mgr.: W. Bouvette—Montreal, P.Q., 1168 Montee de Liesse. Zone: 9. Tel: (514) 336-1744. Mgr.: J.C. Wajnberg.
Labels: (Owned) CBS Int'l, Columbia, Columbia Legacy Collection, Columbia Masterworks, Epic, Harmony, Odyssey, Okeh; (distributed) Afton, Blue Sky, Can-Base, Chart, DeVel, Douglas, Gamble, Great Western Gramophone, Immediate, Invictus, Monument, Mums, Philadelphia Int'l, Sound Stage 7, True North.

Consort, see London.
Coral, see MCA.
Cotillion, see WEA.
Countryside, see WEA.
Creole, see Boot.

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 Franklin, PO Box 1515, Winnipeg, Man. Tel: (204) 947-0092. Pres.: Frank Wiener; PR: Tania James.
 Fundy Rec'g Co. Ltd., 5 Pickard Pl., Sackville, N.B. Tel: (506) 536-0349. Pres.: R.J. Hesler; VP: N.A. Hesler, Prod'n Ass't: Donna Hesler.
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 International Artists, see Arc Sound.
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 Janz, see Word.
 Jessup, see Ampex.
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 Jolly Rogers, see Polydor.
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 K'tel Int'l, 77 Main St., Winnipeg, Man. Tel: (204) 589-5381.
 Kama Sutra, see Quality.
 Kanata Recs. Ltd., 11 Yorkville Ave., Suite 407, Toronto, Ont. M4W 1L1. Tel: (416) 961-5544. Pres.: Gene Lees; West Coast Dir.: Ken Moore. (Distributed by Quality).
 Kerygma Recs. Ltd., 505 Dunsmuir St., Vancouver, B.C. Tel: (604) 682-7556. Pres.: N. L. James Morrison; Sec'y-Treas. Rodney M. Booth; VP & A&R Leonard Lythgoe; Exec. Prod'r, Sales & Mktg.: Pub., Adv. & Promo. Rod Booth. (Distributed by Rada).
Labels: (Owned) Kerygma; (distributed) New Wine.
 Kilmarnock, see London.
 Kilroy, see Boot.
 King (tapes only), see GRT.
 Kot'ai, see UA Recs.
 Kudu, see CTI Recs.
 Laff, see Canadian Music.
 Lamb & Lion, see Word.
 Laurie, see Quality.
 Legacy, see Rebel.
 Lero, see MCA.
 Let's Sing, see Musimart.
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 London Recs. of Canada (1967) Ltd., 190 Graveline St., St. Laurent, P.Q. Tel: (514) 735-5551. Cable: FULL-RANGE. Telex: 05-267603. Pres.: F.C. Jameson; VP: A. Koury; Classical Mgr.: F. Dans, Mktg. & Sales Dir. R. Riendeau; French Mgr.: Y. Dufresne; Prod. Exploitation Mgr.: K. Verdon.
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Labels: (Owned) London, Ace of Clubs, Ace of Diamonds, Argo, Beltona, Chapter One, Deram, Emerald, MAM, L'Oiseau Lyre, Orphic Egg, Parrot, Richmond, Stereo Treasury Series, Threshold; (distributed) Abkcc (tapes), Able, Aequarius, Aragon, Axe, Banff, Beta, Boot, Caprice, Celtic, Consort, Cynda, Dominion, Fontana, Fusion, Gamma, Golden, Goldfish, Hi, Hickory, Kilmarnock, Manibelle, Maple, Melbourne, Mobile Fidelity, Morning, Nobel, Ovation, Phillips, Gerry Plamondon Prod'ns, Profil, Project 3, Rodeo, Sillon, Smile, Societe Francaise du Son, Soleil, Sounco, Spark, Summus Telefunken, Tuesday, UK, Vertigo.
 M A M, see London.
 M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. Telex: 06-966876. VP Richard Bibby; Nat'l Promo. Mgr.: Scott Richards.
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Labels: (Owned) MCA, Coral, Apex, Carnival, Lero, Point; (distributed) GNP Crescendo.
 M G M, see Polydor.
 M G M South, see Polydor.

- M G M/Verve, see Polydor.
 M W C, see Quality.
 Mainstream, see Ampex.
 Mandolino, see Musimart.
 Manibelle, see London.
 Manitou, see Trans Canada.
 Maple, see London.
 Marathon Music, 1145 Bellamy Rd. N., No. 20, Scarborough, Ont. Tel: (416) 438-5147. Pres.: Jack Boswell; A&R: Doug Taylor; Sales Mgr.: Wally Hill.
Labels: (Owned) Bellamy, Doncaster, Marathon, Paragon, Right.
 Marina, see Quality.
 Marvel, see Rodeo.
 Master Five, see Quality.
 Match Music, 1966 Prospect St., Sherbrooke, P.Q. Tel: (819) 569-7321. Gen. Mgr.: Russell M. Marois.
Labels: (Owned) Match, Meteor, Plus Ultra, Worth.
 Mega, see Quality.
 Melbourne, see Rodeo & London.
 Melodiya/Angel, see Capitol.
 Mercury, see Polydor.
 Meteor, see Match & Trans Canada.
 Metromedia, see GRT.
 Metronome, see Trans Canada.
 Michele, see Michele Audio.
 Michele Audio of Canada Ltd., 7580 Malo, Brossard, P.Q. Tel: (514) 676-8184. Gen. Mgr.: Pierre Theibault.
Home office: USA, Michele Audio Corp.
Labels owned: Michele, Windmill.
 Milestone, see Musimart.
 Milestone (tapes only), see GRT.
 Mio, see Ampex.
 Mister Chand, see Polydor.
 Mr. Pickwick, see Pickwick.
 Mobile Fidelity, see London.
 Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 342-2500. Gen. Mgr. & A&R Dir. Dave Leonard.
Branch: Ottawa, Ont., 2220 Halifax Dr., Rm. 1214, Postal Code: K1G 2W7. Tel: (613) 731-2500. Gen. Mgr.: Dave Leonard.
Labels: (Owned) Monticana, Dynacom
 Monument, see Columbia.
 Moose Call, see Rebel.
 Morning, see London.
 Motown, see Ampex.
 Mountain Dew, see Musimart.
 Mowest, see Ampex.
 Much Recs. (div. of Much Prod'ns Ltd.), 2125 Crescent St., 2nd fl., Montreal 107, P.Q. Tel: (514) 284-0334. Gen. Mgr.: Brian Chater; Mgr. of Canadian Opns. Carole Risch; Prod'rs. Bill Hill, Harry Hinde, Ralph Murphy, George Lagios. (Distributed by A&M).
Labels: (Owned) Fleurs, Much, Much Int'l, Sweet Plum; (distributed) Double M.
Int'l reps.: UK (Pye), USA (Big Tree).
 Much Int'l, see Much & A&M.
 Mums, see Columbia.
 Muse, see Musimart & Capitol.
 Mushroom, see Can-Base.
 Music Minus One, see Canadian Music.
 Muscor, see Quality.
 Musidisc, see GRT.
 Musimart Ltd., 970 McEachran Ave., Montreal, P.Q. H2V 3A3. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erlick; A&R: Jacqueline Lapointe; Sales Mgr.: Jack Inhaber, Promo. Mgr. Michel Kordupel.
Branches: Vancouver, B.C., 2737 W. 21 Ave. Zone: 8. Tel: (604) 738-3901. Mgr. Stan Levy—Toronto, Ont., 2400 Bathurst St. Zone 304. Tel: (416) 781-4893. Mgr.: Ben Michalek.
Labels: (Owned) Pierrot, Planet; (distributed) Alligator, Altone Tapes, Ambassador, Apon, Berlitz, Buckboard, Cabot, Candide, Da Camera, Dynasty, ESP-Disk, Elite, Eurotone, Fantasy, Galaxy, Gateway, Let's Sing, Mandolino, Milestone, Mountain Dew, Muse, Onyx, Peter Pan, Prestige, Rebel, Roper, Sastruphon, Savoy, Snocan, Springboard, Super Majestic, Swampfire, Tempo, Tifton, Tikva, Tinkerbell, Trax, Trip, Turnabout, Upfront, Vox, Zap.
 Mustard, see Boot.
 My-Name, see Pickwick.
 Myrrh, see Word.
 Naja, see A&M.
 Natural Resources, see Ampex.
 Neighborhood, see Quality.
 New Wine, see Kerygma.
 Nimbus 9, see RCA.
 Nobel, see London.
 Nonesuch, see WEA.
 Le Nordet, see Trans Canada.
 La Nouvelle Generation, see Pickwick.
 Nu-Song, see Rada.
 Ode, see A&M.
 Odyssey, see Columbia.
 L'Oiseau Lyre, see London.
 Okeh, see Columbia.
 Old Timey, see Canadian Music.
 Onyx, see Musimart.
 Opton, see Trans Canada.
 Original Sounds, see GRT.
 Orphic Egg, see London.
 Ovation, see London.
 P C F, see Trans Canada.
 P I P, see Quality.
 Pacha, see Trans Canada.
 Palas House Recs., 20 Cross Rd., Dartmouth, N.S. Tel: (902) 434-8938. Pres.: Joe Palaschuk.
 Palette, see Boot.
 Panache, see Polydor.
 Paragon, see Marathon.
 Paramount, see Quality.
 Parrot, see London.
 Passe-Temps, see Trans Canada.
 Pathe, see Capitol.
 Patof, see Trans Canada.
 Penny Farthing, see Capitol.
 Pentagram, see Ampex.

People, see Polydor.
 Perception, see Quality.
 Periwinkle, see Ampex.
 Peter Pan, see Musimart.
 Philadelphia Int'l, see Columbia.
 Philips, see London.
 Philly Groove, see Quality.
 Pickwick Recs. of Canada Ltd., 460 Fairall St., Ajax, Ont. Tel (416) 942-1461, 929-3562. Gen. Mgr.: John E. Leatham; Nat'l Sales Mgr.: Paul McClure.
Branch: Vancouver, B.C.: 1490 Frances St. Zone 6 Tel (604) 253-4151. Mgr.: Gordon Everingham; Sales Rep.: John Hardy
Labels: (Owned) Pickwick, Happy Time, Harlem Hit Parade, Hilltop, Mr. Pickwick, My-Name, La Nouvelle Generation, Pickwick/33, Showcase, Spotlight, Super Hits; (distributed) British Recs., Cachet
 Pierrot, see Musimart.
 Planet, see Musimart.
 Plantation, see Quality.
 Play, see Boot.
 Playboy, see Quality.
 Plus Ultra, see Match.
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- Brazemount Music Corp., see Chappell—Chappell.
- Bregman, Vocco & Conn, see Chappell.
- Brio, see Chappell—Compass.
- Britannia, see Chappell.
- Broadway Music Corp., see American Metropolitan.
- Brothers Two Music, see Chappell—Chappell.
- Bruin, see Chappell—Chappell.
- Burke & Van Heusen Inc., see Chappell—Edwin H. Morris.
- Burlington Music of Canada Ltd. (CAPAC), 190 Graveline St., Ville St. Laurent, P.Q. Tel: (514) 735-5551. Pres.: F.C. Jamieson; VP: A. Koury.
- Home office:** England, Burlington-Palace Group.
- Int'l branches:** Australasia (Palace in Australia), Benelux (Palace in Netherlands), France (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington-Palace in Hong Kong), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), USA (Burlington).
- Affiliate:** Felsted Music of Canada Ltd. (BMI).
- Burthen, see Chappell—Chappell.
- Burvan, see Chappell—Chappell.
- Butler Music Corp., see Chappell—Chappell.
- Buxton Hill, see Chappell—Chappell.
- By Gene Music, see Chappell—Chappell.
- Bytown Music Publ'rs (BMI), c/o Treble Clef, 177 Sparks St., Ottawa, Ont. Tel: (613) 237-3981. Pres. & Gen. Mgr.: H. Glatt.
- Canadian Music Sales Corp. Ltd. (CAPAC), 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Cable MU-SICSALES. Owner & Pres.: T.P. Regan.
- Affiliates:** Keyboard Publ'ns, Waterless Melon (BMI).
- Int'l firms represented:** Beacon (USA); Lochside, Kerr (both UK).
- Canadiana Music, see Chappell—Chappell.
- Carmel, see Chappell—Edwin H. Morris.
- Carmichael, see Chappell—Frank.
- Carte, see Chappell—Compass.
- L. J. Cary Co. Ltd., see Chappell—Chappell.
- Celebrity, see Chappell.
- Century Two Publ'g Ltd. (BMI), Box 45, RR 5, Site 5, Edmonton, Alta. Tel: (403) 484-0091. Pres.: Tommy Banks.
- Affiliate:** Looking West Music (BMI).
- Chalet, see Chappell.
- Champion Music, see Leeds.
- Chanteclair Music (BMI), see Gordon V. Thompson.
- Chanter Music Ltd., see Chappell—Chappell.
- Chappell & Co. Ltd. (CAPAC), 14 Birch Ave., Toronto, Ont. M4V 1C9. Tel: (416) 922-2150. Cable SYMPHONY. Gen. Mgr.: C.C. Devereux; Prof. Mgr.: Jerry Renyewh.
- Affiliates:** Chappell group—AM, Act III Music Inc., Addax, Aquila Music, Ahl Music, Anton Publ'ns, Arlou, Ascherberg Hopwood & Crew Ltd., Atmosphere Music, Les Eds. Ba-Be-Bi-Bo-Bu, Beau Day, Beaver North Music, Beaver South Music, Belafonte, Belinda (Canada) Ltd., Benday, Benton Publ'ns, Big Beat, Birdees, Bradbury Wood, Brazemount Music Corp., Brothers Two Music, Bruin, Burthen, Burvan, Butler Music Corp., Buxton Hill, By Gene Music, Canadiana Music, L.J. Cary Co. Ltd., Chanter Music Ltd., Chappell-Aznavor SA, Chappell-Styne, Charleston, Les Eds. Charton, Checkmate Music, Cherry Lane, Clara, Roy Clark Music, Cloud Cuckoo Songs Ltd., Crisco Music, Cried Music Inc., Critemfoot Music, Crowfoot Music, Mike Curb Music, Cutbank Music, Dayben, Delfonte, De Sylva Brown & Henderson, Dotted Lion Music, Driftwood Music Ltd., Dynatone Publ'g Co., East/Memphis Music Corp., Eden, Edlee, Emarcy Publ'g Inc., Engagement Music Inc., Ensign, Erle, Evie Music, Experience Music Ltd., Fairway, Fameville Music, Famous Music Corp., Fiddleback Music, Florence, Foresite Music, Forestful of Music Ltd., French Music, G&C, Gershwin, Glorious Music Inc., Golo Music Inc., Morton Gould, Grob Music Co., Growl Music, Haldonal, Higher Music Publ'g Inc., Hindesight Music, House of the Fox, Hutchinson, Iceman Music Corp., Ilenne, Infinite Music Corp., Intersong Canada Ltd., Ivy, Jadar Music Corp., Jewel Music Publ'g Corp., Julie, Keyboard-Chappell Music Ltd., Kingen-Gale Music Corp., Knip Unlimited, Kolob Music Co., Leslie Music Co., Le Vien, Lion Tracks Music, Little Heater Music Inc., Lori, Loring Music Co., Lorion, Lu-Jac, MBP Music, MRC Music Inc., Magna Carta Music Ltd., Mamy, Marielle, Massi, Maxander Music, Maxwell, Meager Music, Melissa, Mio Music Co., Mojak Music, Moo Moo, Moorpark, Mutual, NPP New Morning Music, Nor-Brand Music, Terry Oates, Ole Colony Music, Pamela, Pamelarosa, Parabut, Para-Kim Music Corp., Paramount, Paramount-Roy, Para-Tal Music Corp., Para-Vag Music Corp., Par-Ed Music Co., Pelew Music, Pine Woods, Placid, Players, Quaker Ridge, Rags, Ramitary, Les Eds. Ravel Engrestment, Redheads, Revelation Music, Rochelle, Ellen Rogers Music, Roly. Romar Today Music Inc., Sabathani Music, Scrolie of the North Music, Senior Music, Senior George Music, Shari, Southern Love Music, Spar, Springfield, Stow, Stratford, Sun Pacific Music Ltd., Sun-Vine, Taki Music, Talisman Music Corp., Tansoul Publ'g Co., Three Brides Music Corp., Tobey Music Corp., Triboro Music Corp., Tuneville, Unichappell Music Inc., Valley Spring, Vaughn, Vin-Sun, Larry Weiss Music, Marty Wilson Music Co.
- Other:** Charles Begg, Bondola, Britannia, Celebrity, Chalet, Clarence, Denla, Dorella, Douglas, EFDS, Era, Fab, Glamorous, Jubilee, Phil Kahl, Livingston & Evans, Magic, Midas, Minstrel, New World, Omar, Radview Ents., Fred Raphael, Remington, Rojan, Ed. Sylva, Tesco, Tob:Ann, Tob:Richard, Vision, Roy, Victor Young.
- Affiliated groups:** Irving Berlin; Bregman, Vocco & Conn—Chatam, Delaware, Delstone, Fox Fanfare Music Inc., Joe Gold Music, Lombardo, David Rose, Rosemeadow, Supreme, Tivoli, Triangle, Twentieth Century Music Corp., Vernon, Welzheim; **Compass**—Amadeo, Amadeo-Brio, Aragain, Brio, Carte, Consul, East Hill, Fitzsimons, Al Grace, Half Moon, Hanover, Haymarket, Holmby Music Corp., Irod, Landgold, Legation, Leonard, Joseph E. Levine, Maccestfield Music, Marapunta-Shayne, Northridge, Herb Reis, Larry Shayne, Sol-Ed, Sollar, Southdale, Summit, Tom Tom Music, Track Music, Twin Chris, Westmont; **Frank**—Andrew, Audubon, Carmichael, Desilu, Empress, Fideree, Frank & Rimmer, Globarry, Frank Loesser, Loubarry, Walter Reade, Remsen Music Corp., Saunders, Tosci Music Corp., Edwin H. Morris—Bedford, Bradshaw, Burke & Van Heusen Inc., Carmel, Donna, Educational, F&M, Jose Ferrer, Lero, Lin-da, Lion, Montecito, Morley, Muirfield, Post, Radford, Stratryon Music Co., Sherbourne, George Simon Inc., Simon House Inc., TPI, Tamerlane Music Inc., Travis, UPA, Upario, Vogue, Welcome, Winnor Music Inc.; **Paxwin**—Coronation, Downtown, Edgevine, Malden, George Paxton, Paxwin Music Corp.
- Chappell-Aznavor SA, see Chappell—Chappell.
- Chappell-Styne, see Chappell—Chappell.
- Charleston, see Chappell—Chappell.
- Charton (Les Eds.), see Chappell—Chappell.
- Chatam, see Chappell—Bregman Vocco & Conn.
- Checkmate Music, see Chappell—Chappell.
- Cherry Lane, see Chappell—Chappell.
- Chingquacusey Music (BMI), see Fivetake Group.
- Chinook Music (BMI), Box 269, Bentley, Alta. Tel: (403) 748-3766. Pres. & Gen. Mgr.: Dick Darron.
- Affiliate:** Sparwood Music Publ'rs (BMI).
- Cirrus Music (BMI) (div. of Nimbus 9 Prod'ns Ltd.), 39 Hazelton Ave., Toronto, Ont. M5R 2E3. Tel: (416) 961-9688. Pres.: Jack Richardson; Exec. VP: Allan Macmillan. Prof. Mgr.: Gerry Lyon.
- Affiliates:** Expressions Music (BMI), Katzenjammer Music (BMI), Stratus Music (CAPAC), Sunspot Music (BMI), Walrus-Moore Music (BMI).
- Int'l affiliates:** Septima Music Inc. (BMI), Trillium Music Inc. (ASCAP) (both USA).
- Int'l reps.:** Australia (Image), Austria (Rudolf Slezak in Germany), Belgium (Universal Songs), Central America (CBS in USA), Czechoslovakia (Rudolf Slezak in Germany), France (Alo), Germany (Rudolf Slezak), Greece (Grecophon), Israel (Israzemer), Italy (RCA), Japan (Asia), Netherlands (Universal Songs), New Zealand (Image in Australia), Poland (Rudolf Slezak in Germany), Portugal (Telectra), Scandinavia (Sweden Music in Sweden), South Africa (Laetrec), South America (CBS in USA), Spain (Armonico), Switzerland (Rudolf Slezak in Germany), USA (Dunbar).
- Clara, see Chappell—Chappell.
- Clarence, see Chappell.
- Roy Clark Music, see Chappell—Chappell.
- Cloud Cuckoo Songs Ltd., see Chappell—Chappell.
- Compass, see Chappell.
- Conestoga Music (BMI), see Deer Park.
- Consul, see Chappell—Compass.
- Corinth Music (BMI), 150 Consumers Rd., Suite 204, Wilmowdale, Ont. M2J 1P9. Tel: (416) 491-3936. Pres.: Ross B. Reynolds. Gen. Mgr.: Len Hodas.
- Affiliate:** Tarana Music (CAPAC).
- Coronation, see Chappell—Paxwin.
- Creemore Music (CAPAC), see Fivetake Group.
- Crescent Music (CAPAC), see Summerlea.
- Crest Music (BMI), 2636 Templeton Dr., Vancouver 12, B.C. Tel: (604) 253-3927. Pres.: Robert Williams; Gen. Mgr.: Jean Williams; Prof. Mgr.: J. Brandon Douglas.
- Crisco Music, see Chappell—Chappell.
- Crited Music Inc., see Chappell—Chappell.
- Critremfoot Music, see Chappell—Chappell.
- Crowfoot Music, see Chappell—Chappell.
- Crown-Vetch Music Ltd. (CAPAC), see Morning.
- Mike Curb Music, see Chappell—Chappell.
- Cutbank Music, see Chappell—Chappell.
- D & L Music Publ'ns (BMI), 55 S Cumberland St., Thunder Bay, Ont. Tel: (807) 344-7963. Pres. & Prof. Mgr.: Don Grashy.
- Affiliate:** Lincoln Park Music (BMI).
- Danboro Publ'g Co. (BMI) (div. of Optam Ltd.), PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres.: John Rodney; VP: Evelyn Rodney.
- Daruma Capricornus Musicus Ltd. (CAPAC), PO Box 660, Postal Sta. B, Ottawa, Ont. K1P 5P7. Tel: (613) 236-2619. Pres.: Alex Brown.
- Int'l firm represented:** Rudolf E. Kamphausen.
- Dawntown, see Chappell—Paxwin.
- Dayben, see Chappell—Chappell.
- Deer Park Music (CAPAC), 2 St. Clair Ave. W., Toronto, Ont. M4V 1L6. Tel: (416) 924-5711. Pres. & Gen. Mgr.: J. Lyman Potts. Prof. Mgr.: Mal Thompson.
- Affiliate:** Conestoga Music (BMI).
- Delaware, see Chappell—Bregman Vocco & Conn.
- Delfonte, see Chappell—Chappell.
- Delstone, see Chappell—Bregman Vocco & Conn.
- Dena, see Chappell.
- Desilu, see Chappell—Frank.
- De Sylva Brown & Henderson, see Chappell—Chappell.
- Donna, see Chappell—Edwin H. Morris.
- Donron Music House (BMI), PO Box 418, Sackville, N.B. EOA 3C0. Tel: (506) 536-0349. Pres.: Donna Hesler; Gen. Mgr.: R.J. Hesler.
- Dorella, see Chappell.
- Dotted Lion Music, see Chappell—Chappell.
- Douglas, see Chappell.
- Driftwood Music Ltd., see Chappell—Chappell.
- Drury Lane Music Corp., see American Metropolitan.
- Duchess Music, see Leeds.
- Dunbar Music Canada Ltd. (BMI), 225 Mutual St., Toronto, Ont. M5B 2B4. Tel: (416) 363-6447. Telex: 06-217673.
- Affiliate:** Sunbury Music Canada Ltd. (CAPAC).
- Int'l firms represented:** Associated Music (Australia), Publications Musicales Int'les (France), RCA (Germany, Italy, Spain), RCA Victor (Mexico), Relay (Argentina), Victor (Brazil).
- Int'l reps.:** Belgium (Universal Songs), Colombia (Sonolux), Finland (Coda), Israel (Musicor), Netherlands (Universal Songs), Norway (A/S Disco), Philippines (Marreco), South Africa (Laetrec), Sweden (Liberty), Switzerland (Musikvertrieb).
- Dynatone Publ'g Co., see Chappell—Chappell.
- E F D S, see Chappell.
- Early Morning Music (CAPAC) (div. of Early Morning Prod'ns Ltd.), 350 Davenport Rd., Toronto 180, Ont. Tel: (416) 924-1146. Gen. Mgr.: Al Marr.
- Affiliates:** Blythwood Music (BMI), Moose Music (CAPAC).
- Int'l reps.:** Australia (Essex), Brazil (Elam), France (Rideau Rouge), Germany (Chappell), Hong Kong (Pathe), Italy (Chappell), Japan (Shinko), Netherlands (April), South Africa (Laetrec), South America (CBS), Spain (Armonico), Sweden (Sonet), UK (ATV).
- East Hill, see Chappell—Compass.
- East/Memphis Music Corp., see Chappell—Chappell.
- Eden, see Chappell—Chappell.
- Edgevine, see Chappell—Paxwin.
- Edlee, see Chappell—Chappell.
- Educational, see Chappell—Edwin H. Morris.
- Edwards Music Co. Inc., see American Metropolitan.
- Eyor Music (CAPAC) (div. of Canadian Bear Ltd.), 2485 Queen St. E., Toronto 13, Ont. Tel: (416) 690-1063. Pres.: Larry Eyo; Sec'y-Treas.: Irene Eyo.
- Emarcy Publ'g Inc., see Chappell—Chappell.
- Empire Music Publ'rs Ltd. (BMI), 934 12 St., New Westminster, B.C. V3L 4Y6. Tel: (604) 522-6232. Cable: EMPMUSIC. Pres.: Karle Hodsin.
- Branch:** London, Ont., PO Box 7070, 296 Belfield Ave. Postal Code: N5Y 4K1. Gen. Mgr.: Harold Pounds.
- Int'l branches:** USA, Arrex Music Publ'rs.
- Affiliate:** Sharrell Music Publ'rs (BMI).
- Empress, see Chappell—Frank.
- Engagement Music Inc., see Chappell—Chappell.
- Ensign, see Chappell—Chappell.
- Entr'acte Music Publ'g Co. (CAPAC), see Halben.
- Era, see Chappell.

Erie, see Chappell—Chappell.
 Eskimo Music (BMI), 11 Yorkville Ave., Toronto, Ont. M4W 1L1. Tel: (416) 961-5544. Pres.: Gene Lees.
Affiliate: Nuna Music (CAPAC).
 Evie Music, see Chappell—Chappell.
 Experience Music Ltd., see Chappell—Chappell.
 Expressions Music (BMI), see Cirrus.
 F & M, see Chappell—Edwin H. Morris.
 Fab, see Chappell.
 Fairway, see Chappell—Chappell.
 Fameville Music, see Chappell—Chappell.
 Famous Music Corp., see Chappell—Chappell.
 Felsted Music of Canada Ltd. (BMI), see Burlington.
 Jose Ferrer, see Chappell—Edwin H. Morris.
 Fervil Music (BMI), see Halben.
 Fiddleback Music, see Chappell—Chappell.
 Fideree, see Chappell—Frank.
 Fitzsimons, see Chappell—Compass.
 Fivetake Group Prod'ns Ltd., 484 Waterloo St., Oshawa, Ont. Tel: (416) 576-0250. Pres.: William Hewson; Gen. Mgr.: Bob Stone.
Branch: Halifax, N.S., Box 1264, 2893 Isleville St. Tel: (902) 422-9229. Gen. Mgr. Grant Kennedy.
Administered companies: Blacklabel Music (BMI), Chinguacousy Music (BMI), Creemore Music (CAPAC), Fivetake Music Ltd. (BMI), Jigsaw Music (BMI), Kashago Publ'g (BMI), Marwood Music (BMI), Muffinman Music (CAPAC), Oak Island Music (BMI), Rulit Music (BMI), Whitehaven Music Ltd. (CAPAC).
 Fivetake Music Ltd. (BMI), see Fivetake Group.
 Flanka Music, see Leeds.
 Florence, see Chappell—Chappell.
 Fontaine Music, see Leeds.
 Foresite Music, see Chappell—Chappell.
 Forestful of Music Ltd., see Chappell—Chappell.
 Fox Fanfare Music Inc., see Chappell—Bregman Vocco & Conn.
 Frank, see Chappell.
 Frank & Rinimer, see Chappell—Frank.
 Freewheeled Music (ASCAP), see Love-Lies-Bleeding.
 French Music, see Chappell—Chappell.
 G & C, see Chappell—Chappell.
 Gallent/Robinson (CAPAC), 7 Burton Ave., Montreal, P.Q. Tel: (514) 482-4933.
 Gershwin, see Chappell—Chappell.
 Glamorous, see Chappell.
 Glenbrook Music Corp., see American Metropolitan.
 Globarry, see Chappell—Frank.
 Gloosecap Music Ltd. (BMI), PO Box 609, Sta. F, Toronto, Ont. M4Y 2L8. Tel: (416) 767-9303. Gen. Mgr.: Tony Tobias.
 Glorious Music Inc., see Chappell—Chappell.
 Golden Mountain Music (BMI), see Black Wing.
 Joe Gold Music, see Chappell—Bregman Vocco & Conn.
 Golo Music Inc., see Chappell—Chappell.
 Gone Fishin' Music Ltd. (BMI), 6945 Isleview Rd., West Vancouver, B.C. Tel: (604) 922-2683. Pres.: Terry Jacks.
Int'l firm represented: Rockfish (USA).
Int'l reps.: USA (Rockfish), rest of world (Burlington in UK).
 Morton Gould, see Chappell—Chappell.
 Al Grace, see Chappell—Compass.
 Grob Music Co., see Chappell—Chappell.
 Growl Music, see Chappell—Chappell.
 H P & Bell Mgmt. Ltd. (BMI), 120 Avenue Rd., Toronto, Ont. M5R 2H4. Tel: (416) 964-2119. Pres.: Paul Hoffer; Gen. Mgr.: George Nykilchuk.
Affiliates: HP & Bell Music (CAPAC), Hopo & Boco Music, Mediatrix Music (BMI).
 H P & Bell Music (CAPAC), see HP & Bell Mgmt. Ltd.
 Halben Music Publ'g Co. (CAPAC), 4824 Cote des Neiges Rd., Suite 38, Montreal 247, P.Q. Tel: (514) 739-4774. Admin.: Ben Kaye.
Affiliates: Betanne Music Publ'g Co. (CAPAC), Neiljoy Music Publ'g Inc. (BMI), Rainy River Music Inc., Windy Bay Music (BMI).
Administered companies: Entr'acte Music Publ'g Co. (CAPAC), Fervil Music (BMI), Kustor Music Publ'g (BMI), Vanessa Music (Capac).
 Haldonal, see Chappell—Chappell.
 Half Moon, see Chappell—Compass.
 Hanover, see Chappell—Compass.
 Harmuse Publ'ns (BMI), see Frederick Harris.
 Frederick Harris Music Co. Ltd. (CAPAC), 529 Speers Rd., Oakville, Ont. L6J 5C2. Tel: (416) 845-3487; Toronto Tel: (416) 849-7291. VP & Gen. Mgr.: W. Ray Stephens.
Int'l branch: England
Affiliates: Harmuse Publ'ns (BMI), Royal Conservatory of Music.
Int'l firm represented: Alfred Lengnick (UK).
 Haymarket, see Chappell—Compass.
 Higher Music Publ'g Inc., see Chappell—Chappell.
 Hilco Music (BMI), 167 Mount Royal Ave. E., Montreal 151, P.Q. Tel: (514) 844-5332. Pres.: Harold Finkelstein, Prof. Mgr.: Martin Martin.
 Hindsight Music, see Chappell—Chappell.
 Hoadley House Music (BMI), 1555 Fir St., Suite 209, White Rock, B.C. V4B 4B6. Tel: (604) 531-9331. Gen. Mgr.: Kenny Harris.
 Holmby Music Corp., see Chappell—Compass.
 Hopo & Boco Music, see HP & Bell.
 House of the Fox, see Chappell—Chappell.
 Hutchinson, see Chappell—Chappell.
 Iceman Music Corp., see Chappell—Chappell.
 Ienne, see Chappell—Chappell.
 Infinite Music Corp., see Chappell—Chappell.
 Intersong Canada Ltd., see Chappell—Chappell.
 Irod, see Chappell—Compass.
 Ivy, see Chappell—Chappell.
 Jadar Music Corp., see Chappell—Chappell.
 Jay Boy Music Corp., see American Metropolitan.
 Jewel Music Publ'g Corp., see Chappell—Chappell.
 Moonrider Music (CAPAC), see Fivetake Group.
 Jubilee, see Chappell.
 Julie, see Chappell—Chappell.
 Phil Kahl, see Chappell.
 Kashago Publ'g (BMI), see Fivetake Group.
 Kasma (BMI), see Summerlea.
 Edward Kasser Music Co. (Canada) Ltd., see American Metropolitan.

Katzenjammer Music (BMI), see Cirrus.
 Keyboard, see Canadian Music Sales.
 Keyboard-Chappell Music Ltd., see Chappell—Chappell.
 Kimberley Music (CAPAC), see Two Brothers.
 Kingen-Gale Music Corp., see Chappell—Chappell.
 Kingsley Music Corp., see American Metropolitan.
 Knip Unlimited, see Chappell—Chappell.
 Kolob Music Co., see Chappell—Chappell.
 Kryder Music Corp., see American Metropolitan.
 Kustor Music Publ'g (BMI), see Halben.
 Landgold, see Chappell—Compass.
 Lapapala Music (BMI), see Summerlea.
 Laurentian Music Ltd. (BMI), 1396 St. Catherine St. W., Montreal, P.Q. H3G 1P9. Tel: (514) 866-2801. Telex: 05-25272. Pres.: Robert H. Hahn.
Affiliates: Pig-Weed Music (BMI), Rideau Music Ltd. (CAPAC), Waldheim Music (BMI).
Int'l rep.: USA (Copyright Serv. Bureau).
 Laval Music (BMI), 412 Richard St., Laval des Rapides, P.Q. H7N 1M6. Pres.: Tony Choma.
Affiliate: Mascap (CAPAC).
 Leeds Music (Canada) (div. of MCA Canada Ltd.) (CAPAC), MCA Bldg., 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. Cable: LEEDSMUSIC. Pres. & Gen. Mgr.: Bailey Bird; Prof. & Prom'l Mgr.: Wayne Patton.
Home office: USA.
Affiliates: Champion Music, Duchess Music, Flanka Music, Fontaine Music, MAM Music, Management Agency & Music Publ'g, Manitou Music, Northern Music, Pickwick Music, Spanka Music, Two Beat Music, Williamson Music.
 Legation, see Chappell—Compass.
 Leonard, see Chappell—Compass.
 Lero, see Chappell—Edwin H. Morris.
 Leslie Music Co., see Chappell—Chappell.
 Le Vien, see Chappell—Chappell.
 Joseph E. Levine, see Chappell—Compass.
 Lincoln Park Music (BMI), see D&L Music.
 Lin-da, see Chappell—Edwin H. Morris.
 Lion, see Chappell—Edwin H. Morris.
 Lion Tracks Music, see Chappell—Chappell.
 Little Heater Music Inc., see Chappell—Chappell.
 Livingston & Evans, see Chappell.
 Frank Loesser, see Chappell—Frank.
 Lombardo, see Chappell—Bregman Vocco & Conn.
 Looking West Music (BMI), see Century Two.
 Lor, see Chappell—Chappell.
 Loring Music Co., see Chappell—Chappell.
 Lorion, see Chappell—Chappell.
 Loubarry, see Chappell—Frank.
 Love-Lies-Bleeding Music (BMI), 3109 American Dr., Malton, Ont. Tel: (416) 677-4544. Cable: PROLOVE. Pres. & Gen. Mgr.: Francis W. H. Davies.
Affiliate: Freewheeled Music (ASCAP).
Int'l rep.: Australasia, Europe & Japan (Famous in USA).
 Lu-Jac, see Chappell—Chappell.
 M A M Music, see Leeds.
 M B P Music, see Chappell—Chappell.
 M R C Music Inc., see Chappell—Chappell.
 Macclesfield Music, see Chappell—Compass.
 Magic, see Chappell.
 Magna Carta Music Ltd., see Chappell—Chappell.
 Makhon Publ'g (BMI), see Aquarius.
 Makhon (BMI), see Summerlea.
 Malden, see Chappell—Paxwin.
 Mamy, see Chappell—Chappell.
 Management Agency & Music Publ'g, see Leeds.
 Manhole Music, 9006 112 St., Edmonton, Alta. T6G 2C5. Tel: (403) 433-0733. Mgrs.: F. Philet, N. Maciver.
 Manitou Music, see Leeds.
 Maple Creek Music (BMI) (div. of Northern Light & Sound Entertainment Corp. Ltd.), 542 Mount Pleasant Rd., Toronto, Ont. M4S 2M7. Tel: (416) 485-1158. Pres.: Dave Coult; VP: John Watt.
Affiliate: Snowberry Music (CAPAC).
 Marapunta-Shayne, see Chappell—Compass.
 Marian Music Corp., see American Metropolitan.
 Marielle, see Chappell—Chappell.
 Marwood Music (BMI), see Fivetake Group.
 Mascap (CAPAC), see Laval.
 Massi, see Chappell—Chappell.
 Match Music Corp. Ltd. (La Corp. de Musique Match Ltd.), 1966 Prospect, Sherbrooke, P.Q. Tel: (819) 569-7321. Pres.: R. M. Marois.
Affiliate: Ed. Andre Roussel (CAPAC).
 Mattawa Music Ltd. (CAPAC), 3 Hartford Rd., Islington, Ont. M9A 3C5. Pres.: Alexander Mair.
Affiliate: Mooncat Music (BMI).
Int'l reps.: Australia (Essex), France (Claude Pascal), UK (Chrysalis).
 Maxander Music, see Chappell—Chappell.
 Maxwell, see Chappell—Chappell.
 Meager Music, see Chappell—Chappell.
 Mediatrix Music (BMI), see HP & Bell Mgmt.
 Melissa, see Chappell—Chappell.
 Midas, see Chappell.
 Minstrel, see Chappell.
 Mio Music Co., see Chappell—Chappell.
 Modeles (Les Eds.) (BMI), 65 54 Ave., Pointe-aux-Trembles, P.Q. H1A 2T1. Tel: (514) 642-0846. Gen. Mgr.: Pat de Stasio.
 Mojak Music, see Chappell—Chappell.
 Montocto, see Chappell—Edwin H. Morris.
 Montina Music (BMI), 2955 Fendall St., Montreal 250, P.Q. Tel: (514) 342-2500. Pres. & Prof. Mgr.: Dave Leonard.
Affiliate: B + 3.
 Montreal Rose Publ'g Ltd., 163 St. Paul St. E., Montreal, P.Q. H2Y 1G8. Tel: (514) 871-9323. Contact: Andre Perry.
 Moo Moo, see Chappell—Chappell.
 Mooncat Music (BMI), see Mattawa.
 Moonrider Music (CAPAC), see Black Wing.
 Moorpark, see Chappell—Chappell.
 Moose Music (CAPAC), see Early Morning.
 Morley, see Chappell—Edwin H. Morris.
 Morning Music Ltd. (CAPAC), 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Pres.: Jerry Krytiuk; VP: Tom C. Connors, Prof. Mgr.: Mark Alt-

man; Admin. Mgr.: Muriel Chapman.
Int'l branches: Australia, England, Germany, Ireland, USA, West Indies.
Affiliates: Crown-Vetch Music Ltd. (CAPAC), Skinners Pond Music (BMI), Time Being Music Co. (BMI).
Int'l firms represented: Arapaho (USA), Arroy (USA), Bathurst (USA), Beckroos (USA), Boomerang (USA), Callendar (UK), Canary (USA), Candle (USA), Country Showcase America (USA), Dolphin Music (Ireland), Eden Music (USA), Entrance Music (USA), Fae-Ton (USA), Famous (UK), Gaylene (USA), Gaylo (USA), Glad Music Co. (USA), Lloyd Green (USA), Harbor Music (USA), Indiana Lake Music (USA), JBR (USA), Lurch (USA), Mata Hari (Netherlands), Muscraft Shop (USA), Par-Lay-Voo (Jamaica), Prentice (USA), Ring (Germany), Ruby (Ireland), S&R (USA), Satril (UK), Soulsongs (USA), Starlight Music (USA), Stoneway Music (USA), Sudyay (USA), Sweet Dreams (USA), Taku (USA), Terrace (USA), Torill (UK), Wheeling (USA), Wien Melodie (Austria), Wiener-Musikproduktion (Austria), Wood-water Music (Jamaica), Zebo's Music (USA).
 Edwin H. Morris, see Chappell.
 Muffinman Music (CAPAC), see Fivetake Group.
 Muirfield, see Chappell—Edwin H. Morris.
 Mutual, see Chappell—Chappell.
 Myers Music Inc., see American Metropolitan.
 N P P, see Chappell—Chappell.
 Neiljoy Music Publ'g Inc. (BMI), see Halben.
 New Morning Music, see Chappell—Chappell.
 New World, see Chappell.
 Nor-Brand, see Chappell—Chappell.
 Norm-Anne Prod'ns Ltd. (CAPAC), 4918 Ponsard Ave., Montreal, P.Q. H3W 2A5. Tel: (514) 482-5811. Pres.: M. E. Adلمان.
 Northern Music, see Leeds.
 Northridge, see Chappell—Compass.
 Nu-Gen Publ'g Co. (BMI), 173 Pemberton Ave., North Vancouver, B.C. V7P 2R4. Tel: (604) 980-7812. Pres.: John Rodney; VP's & Prof. Mgrs.: Don Marsh, E. Rodney.
 Nuna Music (CAPAC), see Eskimo.
 Oak Island Music (BMI), see Fivetake Group.
 Terry Oates, see Chappell—Chappell.
 Ole Colony Music, see Chappell—Chappell.
 Omar, see Chappell.
 Open Hand Music/Tessa Publ'g Co. Ltd. (BMI), 56 Maple Ave., Toronto, Ont. M4W 2T7. Tel: (416) 961-7225. Pres.: Brian Ahern; Mgr.: Bob Hunka.
Int'l affiliates: All Saints Crusade Publ'g (USA), Jolly Cheeks Music (USA).
 Page Six (CAPAC), see Summerlea.
 Palas House Publ'g (BMI), 20 Cross Rd., Dartmouth, NS. Tel: (902) 434-8938. Pres.: Joe Palaschuk.
 Pambec Music (Canada) (BMI), 22 Front St. W., Suite 801, Toronto, Ont. M5J 1C4. Tel: (416) 864-9136. Gen. Mgr.: Gerry Beadle.
 Pamela, see Chappell—Chappell.
 Pamelarosa, see Chappell—Chappell.
 Parabut, see Chappell—Chappell.
 Para-Kim, see Chappell—Chappell.
 Paramount, see Chappell—Chappell.
 Paramount-Roy, see Chappell—Chappell.
 Para-Tal, see Chappell—Chappell.
 Para-Wag Music Corp., see Chappell—Chappell.
 Par-Ed Music Co., see Chappell—Chappell.
 George Paxton, see Chappell—Paxwin.
 Paxwin, see Chappell.
 Paxwin Music Corp., see Chappell—Paxwin.
 Peer Int'l (Canada) Ltd. (BMI), see Peer-Southern.
 Peer-Southern Org. (Canada) Ltd. (BMI & CAPAC), 4 New St., Suite 107, Toronto, Ont. M5R 1P6. Tel: (416) 924-5781. Cable: SOUTHMUSIC. Gen. Mgr.: Matthew Heft.
Home office: USA.
Affiliates: Peer Int'l (Canada) Ltd. (BMI), Sud.
 Pelew Music, see Chappell—Chappell.
 Pet-Mac Publ'g (BMI), 6844 76 Ave., Edmonton, Alta. Tel: (403) 465-1071. Pres.: Garry L. McDonald; Gen. Mgr.: Wallis A. Petruk; Prof. Mgr.: Leonard A. Petruk.
Affiliate: 3 PM Music (CAPAC).
 Petteway Music Publ'g Co., 3635 Ridgewood Ave., Suite 404, Montreal 247, P.Q. Tel: (514) 737-0874. Pres. & Gen. Mgr.: Van H. Petteway.
 Piccadilly Music Corp., see American Metropolitan.
 Picwick Music, see Leeds.
 Pig-Weed Music (BMI), see Laurentian.
 Pinelawn Music Publ'g Co. Inc., see American Metropolitan.
 Pine Woods, see Chappell—Chappell.
 Placid, see Chappell—Chappell.
 Players, see Chappell—Chappell.
 Pondwater Music (CAPAC), 350 Davenport Rd., Toronto, Ont. M5R 1K8. Tel: (416) 922-4114. Pres.: Alexander Mair.
 Portrush Music (CAPAC), 110-12 Water St., Vancouver 4, B.C. Tel: (604) 684-1475. Gen. Mgr.: L. Weinstein.
 Post, see Chappell—Edwin H. Morris.
 Psi Publ'g, 1747 W. Third Ave., Vancouver, B.C. V6J 1K7. Tel: (604) 732-3761. Pres.: J. Plourde; Gen. Mgr.: Robin Hugh Spurgin.
 Quaker Ridge, see Chappell—Chappell.
 Qualrec Music Publ'g Ltd. (BMI), 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: George R. Struth; VP: Howard J. Hayman, Mgr.: Harold R. Winslow.
Affiliate: Shediac Music Publ'g Ltd. (CAPAC).
 Radford, see Chappell—Edwin H. Morris.
 Radview Ent's., see Chappell.
 Rags, see Chappell—Chappell.
 Rainy River Music Inc., see Halben.
 Ramitary, see Chappell—Chappell.
 Fred Raphael, see Chappell.
 Rato Ent's. (BMI), 3817 W. 26 Ave., Vancouver 8, B.C. Tel: (604) 224-9487. Pres. & Prof. Mgr.: Rudi Peichert; Gen. Mgr.: Gregory Stewart.
 Ravel Enregistrement (Les Eds.), see Chappell—Chappell.
 Waiter Reade, see Chappell—Frank.
 Redheads, see Chappell—Chappell.
 Herb Reis, see Chappell—Compass.
 Remington, see Chappell.
 Remsen Music Corp., see Chappell—Frank.

Rereco Publ'g Co. (BMI), Box 32, Willowdale, Ont. Tel: (416) 422-0928. Pres.: John C. Irvine.
Int'l branch: USA.
Affiliate: Super Music (CAPAC)
Int'l firms represented: Wynwood Music (USA), Zap (USA).

Revelation Music, see Chappell—Chappell.
Rideau Music Ltd. (CAPAC), see Laurentian.
Riverson (BMI), see Aquarius & Summerlea.
Rochelle, see Chappell—Chappell.
Lelan Rogers Music, see Chappell—Chappell.
Rojan, see Chappell.
Roly, see Chappell—Chappell.
Romar Today Music Inc., see Chappell—Chappell.
Rondon Music House (CAPAC), Pres.: R.J. Hesler; Gen. Mgr.: Donna Hesler; see Donron Music House.
David Rose, see Chappell—Bregman Vocco & Conn.
Rosemeadow, see Chappell—Bregman Vocco & Conn.
Andre Roussel (Ed.) (CAPAC), see Match.
Royal Conservatory of Music, see Frederick Harris.
Rudy's Song Publ'ns (BMI), Box 713, Vernon, B.C. Tel (604) 545-5633. Owner & Gen. Mgr.: R. Hallwas.
Rulit Music (BMI), see Fivestake Group.
Rush Music Corp., see American Metropolitan.
Sabachthani Music, see Chappell—Chappell.
Sarmyon Music Co., see Chappell—Edwin H. Morris.
Saunders, see Chappell—Frank.
Saxon Music Corp., see American Metropolitan.
Peter Schaeffers Music Corp., see American Metropolitan.
Scolite of the North Music, see Chappell—Chappell.
Select Music Inc., see American Metropolitan.
Senor Music, see Chappell—Chappell.
Senor George Music, see Chappell—Chappell.
Shari, see Chappell—Chappell.
Sharrill Music Publ'rs, see Empire.
Sharry Shayne, see Chappell—Compass.
Shediac Music Publ'g Ltd. (CAPAC), see Qualrec.
Sherbourne, see Chappell—Edwin H. Morris.
Sid-Lee Music Corp., see American Metropolitan.
George Simon Inc., see Chappell—Edwin H. Morris.
Simon House Inc., see Chappell—Edwin H. Morris.
Skinners Pond Music (BMI), see Morning.
Slatom (BMI), see Aquarius.
Snowberry Music (CAPAC), see Maple Creek Music Sol-Ed, see Chappell—Compass.
Sollari, see Chappell—Compass.
Southdale, see Chappell—Compass.
Southern Love Music, see Chappell—Chappell.
Spanka Music, see Leeds.
Spar, see Chappell—Chappell.
Spanwood Music Publ'ns (BMI), see Chinook.
Larry Spier (Canada) Ltd., see American Metropolitan.
Springfield, see Chappell—Chappell.
Stow, see Chappell—Chappell.
Stratford, see Chappell—Chappell.
Stratus Music (CAPAC), see Cirrus.
Sud, see Peer-Southern.
Summerlea Music Ltd. (BMI), 2125 Crescent St., 2nd fl., Montreal, P.Q. Tel: (514) 284-0334. Gen. Mgr. Brian Chater, Canadian Opns. Mgr. Carole Risch.
Affiliates: Crescent Music (CAPAC), Kasma (BMI), Lapapala Music (BMI), Makhon (BMI), Page Six (CAPAC), Riverson (BMI), Winterlea Music Ltd. (CAPAC)
Int'l firms represented: ATV, Barn, DJM, Heathside, Intune, Mento, Mountain, Valentine (all UK).

Summit, see Chappell—Compass.
Sunnury Music Canada Ltd. (CAPAC), see Dunbar.
Sun Pacific Music Ltd., see Chappell—Chappell.
Sunspot Music (BMI), see Cirrus.
Sun-Vine, see Chappell—Chappell.
Super Music (CAPAC), see Rereco.
Supreme, see Chappell—Bregman Vocco & Conn.
Sylvia (Ed.), see Chappell.
A. & B. Syme (BMI), PO Box 383, Salmon Arm, B.C. V0E 2T0. Tel: (604) 832-2530. Pres. A. Syme, Gen. Mgr. B. Syme.
Int'l affiliate: Fish Bowl (USA).
Syndicate Music Inc., see American Metropolitan.
T.P.I., see Chappell—Edwin H. Morris.
Taki Music, see Chappell—Chappell.
Talisman Music Corp., see Chappell—Chappell.
Tamerlane Music Inc., see Chappell—Edwin H. Morris.
Tansaul Publ'g Co., see Chappell—Chappell.
Tarana Music (CAPAC), see Corinth.
Tescot, see Chappell.
Tessa Publ'g Co. Ltd. (BMI), see Open Hand.
Gordon V. Thompson Ltd. (CAPAC), 29 Birch Ave., Toronto, Ont. M4V 1E2. Tel (416) 923-7329. Cable: GOR-THOM. Pres. & Gen. Mgr. John C. Bird, Prof. Mgr. Jack Denton Ilingworth.
Affiliate: Chanteclair Music (BMI)
Int'l firms represented: Barton, Big Bells, Big Seven, The Big 3, Bourne, George M. Cohan, Eastman, Essex, Carl Fischer, Fred Fisher, Forster, Sam Fox, Kohn Music Corp., Mansion, Marpet, Milene, Music Music Music, George Pincus & Sons, Plymouth, St. Nicholas, Andrew Scott Inc., Shapiro Bernstein, Larry Spier, TRO, Harry von Tilzer, Walton, H.B. Webman
Int'l rep.: USA (The Big 3).

Three Bridges Music Corp., see Chappell—Chappell.
3 PM Music (CAPAC), see Pet-Mac.
Tideland Music Publ'g Corp., see American Metropolitan.
Time Being Music Co. (BMI), see Morning.
Tivoli, see Chappell—Bregman Vocco & Conn.
Tobey Music Corp., see Chappell—Chappell.
Tobi-Ann, see Chappell.
Tobi-Richard, see Chappell.
Tom Tom Music, see Chappell—Compass.
Tosci Music Corp., see Chappell—Frank.
Town & Country Music Inc., see American Metropolitan.
Track Music, see Chappell—Compass.
Travis, see Chappell—Edwin H. Morris.
Tray Music Corp., see American Metropolitan.
Triangle, see Chappell—Bregman Vocco & Conn.
Triboro Music Corp., see Chappell—Chappell.
Tunneville, see Chappell—Chappell.
Twentieth Century Music Corp., see Chappell—Bregman Vocco & Conn.
Twin Chris, see Chappell—Compass.
Two Beat Music, see Leeds.

Two Brothers Music (BMI), 5 Ilfracombe Crescent, Scarborough, Ont. Tel: (416) 755-8346. Pres. Warren Boswell; VP. Craig Boswell.
Affiliate: Kimberley Music (CAPAC).
U.P.A., see Chappell—Edwin H. Morris.
Unichappell Music Inc., see Chappell—Chappell.
Upario, see Chappell—Edwin H. Morris.
Valley Spring, see Chappell—Chappell.
Vancouver Music (BMI), 2190 W. 12 Ave., Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding, Prod. Mgrs.: Stu Kuby, Jake Doell.
Affiliate: Arbutus Music (CAPAC).
Vanessa Music (CAPAC), see Halben.
Vaughn, see Chappell—Chappell.
Vernon, see Chappell—Bregman Vocco & Conn.
Vin-sun, see Chappell—Chappell.
Vision, see Chappell.
Vogue, see Chappell—Edwin H. Morris.
Waldheim Music (BMI), see Laurentian.
Walrus-Moore Music (BMI), see Cirrus.
Waterless Melon (BMI), see Canadian Music Sales.
Larry Weiss, see Chappell—Chappell.
Welcome, see Chappell—Edwin H. Morris.
Welzheim, see Chappell—Bregman Vocco & Conn.
Westmont, see Chappell—Compass.
Whitehaven Music Ltd. (CAPAC), see Fivestake Group.
David Wilkes Music Corp., see American Metropolitan.
Williamson Music, see Leeds.
Marty Wilson Music Co., see Chappell—Chappell.
Windy Bay Music (BMI), see Halben.
Winnor Music Inc., see Chappell—Edwin H. Morris.
Winterlea Music Ltd. (CAPAC), see Summerlea.
York, see Chappell.
Victor Young, see Chappell.

● sheet music jobbers & suppliers

Academy of Musical Arts, 137 N. Christina St., Sarnia, Ont. Tel (519) 344-7683. Pres. Andrew Brandt; Gen. & Sales Mgr.: John DiCicco.
Algord Music Ltd., 372A Yonge St., Toronto, Ont. Tel (416) 362-6778. Pres. & Gen. Mgr. Edward G. Hough.
Canadian Music Sales Corp. Ltd., 5B Advance Rd., Toronto, Ont. M8Z 2T8. Tel: (416) 239-2361. Pres. Douglas Chesebrough; Gen. Mgr.: Paul Chesebrough; Sales Mgr. Ken Stuart.
Cascade Music Ltd., PO Box 485, Whitley, Ont. L1N 2L9. Tel (416) 668-9961. Pres. J.D. Macmillan.
Empire Music, PO Box 279, 934 12 St., New Westminster, B.C. Tel (604) 522-6232. Pres. & Gen. Mgr. Karle Hods; Sales Mgr. Will Verra.
Branch: London, Ont., PO Box 7070. Gen. Mgr. Harold Pounds.
Int'l branch: USA.
Frederick Harris Music Co. Ltd., 529 Speers Rd., Oakville, Ont. L6J 5C2. Tel (416) 845-3487. Toronto Tel B49-7291 VP & Gen. Mgr. W. Ray Stephens.
Int'l branch: England.
Leroy Music, CP 1532, Quebec, P.Q. G1K 7H6. Tel (418) 527-9861. Pres. & Gen. Mgr. Jean Leroye. (French sheet music).
Gordon V. Thompson Ltd., 29 Birch Ave., Toronto, Ont. M4V 1E2. Tel: (416) 923-7329. Pres.: John C. Bird

● record & tape wholesalers

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor, (OS) One Stop, (RJ) Rack Jobber, (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

ALBERTA

● CALGARY (Area Code 403)

Acklands Ltd., 2918 11 St. SE, Postal Code T2G 3G8. Tel 243-4991/4488. Mgr. John H. Watson. (Rec. & Tape D).
Branch: Edmonton, Alta.
Rec. labels: All Platinum, Ampersand, Ampex, Audat, Avoca Irish, Bach Guild, Blue Note, Brunswick, Canyon, Cardinal, Cascade, Canadian Talent Library (CTL), Chisa, Dana, Dakar, Everyman, Fame, Fiesta, Gordy, Greco-phon, Hi-Lite, Imperial, Jessup, Jubilee, Liberty, Living Language, Mainstream, Mediants, Mio, Motown, Mowest, Natural Resources, Pentagram, Rare Earth, Scope, Solid State, Soul, Sound Canada, Spoken Arts, Stang, Sunset, Sussex, Tamlia, Unart, United Artists, World, World Organ, World Pacific.
Tape lines: All Platinum, Ampersand, Ampex, Audat, Avco, Avoca Irish, Bach Guild, Blue Note, Blue Thumb, Bravo, Brunswick, Canadian Talent Library (CTL), Canyon, Caprice, Caravan, Cardinal, Cascade, Chisa, Colossus, Contemporary, Dakar, Dana, Disneyland, Everyman, Fame, Family Prod'ns, Fiesta, Flying Dutchman, GWP, Good Time Jazz, Gordy, Greco-phon, Heritage, Hi-Fi/Life, Hi-Lite, Hot Wax, ILS Language, Imperial, Jessup, Jubilee, Liberty, Living Language, Mainstream, Manitou, Maple, Mediants, Minut, Mio, Monitor, Motown, Mowest, Natural Resources, Original Sounds, Pentagram, Pompeii, Prestige, Project 3, Rare Earth, Red Lion, Rodeo, Rodeo Int'l, Scope, Solid State, Soul, Sound Canada, Spoken Arts, Stang, Sunset, Sussex, Tamlia, United Artists, Vanguard, Veep, Viva, World, World Organ, World Pacific.
Accessories: Tape—Ampex.
All Recs Supply Co. of Canada Ltd. (div of CBS), 4620 Manitoba Rd. Tel 287-2679. Mgr. Bryant Stevens (Rec. & Tape OS & RJ).
Home office: Toronto, Ont.
Capitol Recs. (Canada) Ltd., 519 Manitou Rd SE Tel 287-0823 Region Mgr. H. Cunningham. (Rec. & Tape D).

Rec. Labels: Angel, Apple, Capitol, Capitol Int'l, Century II, Daffodil, EMI, Harvest, Island, Melodiya/Angel, Muse, Pathe, Penny Farthing, Purple, Seraphim, Shelter, Strawberry.
Tape lines: Angel, Apple, Capitol, Daffodil, Island, Melodiya/Angel, Pathe, Penny Farthing, Shelter.

Central Recs. & Electronics Ltd., 5875 Ninth St. SE Zone 24. Tel 255-1157. Owner: Dave Jones, Sales Mgr. Les Furze; RJ Buyer: W.G. Miller. (Rec. D), (Rec. & Tape RJ as Musictape Co.).
Branch: Vancouver, B.C. Musictape Co. (Rec. & Tape RJ).

Rec. labels: Audio Fidelity
Playback equip.: Craig, Detson, Webcor
Accessories: Le-Bo.

Columbia Recs. Dist. Canada Ltd., 4624 Manitoba Rd. Zone 24. Tel: 287-1322. Mgr.: J. Davies. (Rec. & Tape D).

Home office: Toronto, Ont. (see for prod. distributed).
G R T of Canada Ltd., 111 Huntham Rd. NE. Western Mgr.: Harry Hrabinsky. (Rec. & Tape D).

Home office: Toronto, Ont. (see for prod. distributed).
Handleman Co. of Canada Ltd., 4644 Pacific Rd. NE. Tel: 276-2224. Mgr.: Emerson Rawding; Buyers: Singles, Jane Bell; Albums & Tape, Emerson Rawding. (Rec. & Tape RJ).

Home office: USA, Detroit, Mich.
London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Tel: 243-1313. Telex: 038-22572. Mgr.: Adrian Bildeau. (Rec. & Tape D).

Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beta, Boot, Caprice, Boot, Caprice, Celtic, Chapter One, Consort, Cynda, Deram, Dominion, Emerald, Fontana, Gamma, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Manibelle, Maple, Melbourne, Mobile Fidelity, Nobel, L'Oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Richmond, Rodeo, Sillon, Smile, Societe Francaise du Son, Soleil, Souncot, Spark, Summus, Telefunken, Threshold, Tuesday, UK, Vertigo.

Tape lines: Abkco, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beta, Boot, Caprice, Celtic, Cynda, Deram, Fontana, Gamma, Hi, Hickory, London, MAM, Manibelle, Mobile Fidelity, Nobel, L'Oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Rodeo, Soleil, Souncot, Stereo Treasury Series, Threshold, Vertigo.

MCA Recs. (Canada) (div. of MCA Canada Ltd.), 5737 Burbank Rd. Postal Code T2H 1Z5. Tel 253-0401. Sales Mgr. J. Williams. (Rec. & Tape D).

Rec. labels: Apex, Carnival, Coral, Lero, MCA, Point, GNP Crescendo
Tape lines: Same as rec. labels

Musictape Co. (Rec. & Tape RJ), see Central Recs. & Electronics Ltd.

Polydor Ltd., 890 Bow Valley Sq., 202 Sixth Ave. SW. Postal Code T2P 2R9. Tel. 265-5007. Telex: 03-821859 Mgr. Mike Stech. (Rec. & Tape D).

Home office: Montreal, P.Q. (see for prod. distributed).
RCA Ltd., 4120 Sixth St. SE. Tel 243-8989. Sales Mgr. Ken Clark. (Rec. & Tape D). (See office in Toronto, Ont. for prod. distributed)

T.P.C.—Rec. Div. (Taylor, Pearson & Carson Ltd.), 53B 4E Ave. SE. Tel: 243-3642 (Rec. & Tape D).
Branches: Edmonton, Alta., Vancouver, B.C.
Distributes the Quality group.

W.E.A. Music of Canada Ltd., 4640 Manhattan Rd. SE. Zone: 24. Tel. 243-7164. Mgr. Don Boas; Promo.: Lou Blair. (Rec. & Tape D).
Home office: Toronto, Ont. (see prod. distributed).

● EDMONTON (Area Code 403)

Acklands Rec. Div., 11905 111 Ave. Tel 452-2440. (Rec. & Tape D).

Home office: Calgary, Alta. (see for prod. distributed).
Northland Music Dist. Co. Ltd., 6844 76 Ave. Postal Code T6B 0A8. Tel 469-5066. Telex: 037-3764. Pres., Mgr. & Buyer: Bill Maxim. (Rec. RJ).

T.P.C.—Rec. Div. (Taylor, Pearson & Carson Ltd.), 11905 111 Ave. Tel 452-2440 (Rec. & Tape D).

Home office: Calgary, Alta. (see for prod. distributed).
Tape Dist. (div. of Neonex Int'l), 14520 121A Ave. Tel. 452-9280. Mgr. Ken Jordan; Buyer: Doug Koetke (Rec. & Tape RJ).

Branch: Vancouver, B.C.

BRITISH COLUMBIA

● BURNABY (Area Code 604)

Prase Recs. of Canada Ltd., 6979 Curragh Ave. Tel 434-9611 Mgr.: Paul Yaroshuk. (Rec. & Tape D).
Branch: Toronto, Ont.

Int'l branch: USA
Rec. labels: Faith, Heart Warming, Impact, Praise, Tempo
Tape lines: Same as rec. labels.

● VANCOUVER (Area Code 604)

All Recs. Supply Co. of Canada Ltd. (div of CBS), 44E 69 Ave. Postal Code V5X 4K5 Tel 324-3631 Mgr. R. Moody. (Rec. & Tape OS & RJ).

Home office: Toronto, Ont.
Almad Corp., 1010 Nanton Ave. Postal Code: V6H 2C2. Tel 738-8275. Mgr. Jack Spartan. (Rec. & Tape D & I) (see for prod. distributed)

Capitol Recs. (Canada) Ltd., 1680 Gilmore St., Suite 9, Burnaby. Tel 291-7346. Promo. W. Franchuk. (Rec. & Tape D).

Rec. labels: Angel, Apple, Capitol, Capitol Int'l, Century II, Daffodil, EMI, Harvest, Island, Melodiya/Angel, Muse, Pathe, Penny Farthing, Purple, Seraphim, Shelter, Strawberry.
Tape lines: Angel, Apple, Capitol, Daffodil, Island, Melodiya/Angel, Pathe, Penny Farthing, Shelter.

Columbia Recs. Dist. Canada Ltd., 46 E. 65 Ave. Zone 15. Tel 327-0291 Mgr. W. Bouvette (Rec. & Tape D).

Home office: Toronto, Ont. (see for prod. distributed).
Emerson Sales Ltd., 1599 W. Fourth Ave. Zone 9. Tel: 733-

3525. Owner & Sales Mgr. Emerson Short; Mgr. Jean Leskiw. (Rec. & Tape D). (Rec. OS as One Stop Rec'g Supplies).

Rec. labels: Arhoolie, Bang, Blues Classics, Cadet, Checker, Chess, De-Lite, Dominion, Fantasy, Fiesta, GRT, Galaxy, Grecophon, Increase, Janus, Metromedia, Milestone, Musidisc, Music Minus One, Old Timey, Original Sounds, Prestige, Raglan, Roulette, Spoken Arts, 20th Century, V.J., Westbound

Tape lines: Dominion, Fantasy, Fiesta, GRT, Milestone, Prestige.

Phonographs: Lenco.

Accessories: Rec.—Lektrostat, Recoton, tape—Recoton.

London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby 2. Tel: 298-6471. Telex. 04-354544 Mgr. Orm Jones. (Rec. & Tape D).

Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beltona, Beta, Boot, Caprice, Celtic, Chapter One, Consort, Cynda, Deram, Emerald, Fontana, Gamma, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Manibelle, Maple, Melbourne, Mobile Fidelity, Nobel, L'Oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Richmond, Rodeo, Sillon, Smile, Societe Francaise du Son, Soleil, Souncot, Spark, Summus, Telefunken, Threshold, Tuesday, UK, Vertigo.

Tape lines: Abkco, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beta, Boot, Caprice, Celtic, Cynda, Deram, Fontana, Gamma, Hi, Hickory, London, MAM, Manibelle, Mobile Fidelity, Nobel, L'Oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Rodeo, Soleil, Souncot, Stereo Treasury Series, Threshold, Vertigo.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2182 W 12 Ave. Tel: 736-3355. Sales Mgr. William Tait; Promo Mgr. B. Ryman. (Rec. & Tape D).

Rec. labels: Apex, Carnaval, Coral, Lero, MCA, Point, GNP Crescendo.

Tape lines: Same as rec. labels.

Musictape Co., 990 W. Seventh Ave. Zone 9. Tel 738-7611. Mgr.: Tom Ingham; Buyer: W.G. Miller. (Rec. & Tape R).

Home office: Calgary, Alta., Central Recs. & Electronics Ltd. (Rec. D).

Musiman Ltd., 2737 W. 21 Ave. Zone 8. Tel. 738-8192. Mgr. Stan Levy. (Rec. & Tape D).

Home office: Montreal, P.Q. (Rec. & Tape D & I) (see for prod. distributed).

One Stop Rec'g Supplies. Tel: 732-7313. (Rec. OS). See Emerson Sales Ltd.

Polydor Ltd., 333 W. Broadway. Tel: 873-2466 Telex 045-4410. Mgr. Ted Hopkins. (Rec. & Tape D).

Home office: Montreal, P.Q. (see for prod. distributed).

Pro Sound Dists. Ltd., 2185 W. Broadway. Tel: 736-9804 Mgr. & Buyer G. Jenkins. (Rec. & Tape R).

R C A Ltd., 2876 Rupert St. at Grandview Hwy. Tel: 433-1207. Sales Mgr. Uwe Schnack; Promo: J. Ford. (Rec. & Tape D). (See office in Toronto, Ont. for prod. distributed).

T P C—Rec. Div. (Taylor, Pearson & Carson Ltd.), 1036 Richards St. Tel: 687-6931. Mgr.: Reg Ayres; Promo: Ray Ramsey. (Rec. & Tape D).

Home office: Calgary, Alta. (see for prod. distributed)

Tape Dists. (div. of Neonex Int'l), 1240 SE Marne Zone 15 Tel: 324-6841. Mgr. R.R. Gallo; Buyer: Mrs. D Thau-berger. (Rec. & Tape R).

Home office: Edmonton, Alta.

W E A Music of Canada Ltd., 40 E. Fifth Ave., Suite 202. Tel: 879-8681. Mgr.: Bill McCartney; Promo.: Mark Wilson (Rec. & Tape D).

Home office: Toronto, Ont. (see for prod. distributed).

Word Recs. Ltd., 250 SW Marine Dr. Tel: 321-6785. Pres., Adv. & Promo.: Gerry B. Scott; VP J. E. Scott; Sales & Mktg.: Phil Crofton, Doug Stark. (Rec. & Tape D).

Home office: USA.

Branch: London, Ont.

Rec. labels: Canaan, Century, Image VII, Janz, Light, Myrrh, Sacred, Sacred Songs, Sonlight, Summit, Sword, Wonderworld, Word.

Tape lines: Canaan, Image VII, Light, Myrrh, Sacred, Sonlight, Summit, Wonderworld, Word.

MANITOBA

• WINNIPEG (Area Code 204)

Laurel Recs. Ltd., PO Box 1021. Postal Code R3C 2W2. Tel: 783-0436 Owner W.V. Sokulsky; Mgr. Glen Gore-Smith; Buyers: Singles, Glen Gore-Smith; Albums & Tape, Chris Alexander. (Rec. & Tape D).

Rec. labels: Bang, Beverly Hills, Cadet, Cadet/Concept, Checker, Chess, De-Lite, Eastbound, Fantasy, Fifl Flame, GRT, GSF, Increase, Janus, King, Metromedia, Musidisc, Original Sounds, Roulette, Royal American, Special, Sweetwater, 20th Century, Vee-Jay, Westbound, Yorkville.

Tape lines: Bang, Cadet, Cadet/Concept, Checker, Chess, De-Lite, Eastbound, Fantasy, GRT, GSF, Increase, JC Ents., Janus, King, Metromedia, Milestone, Musidisc, Original Sounds, Roulette, Royal American, Scepter, Special, Starday, 20th Century, Vee-Jay, Westbound, Windfall, Yorkville.

Accessories: Recoton.

London Recs. of Canada (1967) Ltd., 23 Keith Rd. Zone 21. Tel: 775-7125. Telex: 07-57695. Mgr.: Gerry Young. (Rec. & Tape D).

Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beltona, Beta, Boot, Caprice, Celtic, Chapter One, Consort, Cynda, Deram, Dominion, Emerald, Fontana, Gamma, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Manibelle, Maple, Melbourne, Mobile Fidelity, Nobel, L'Oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Richmond, Rodeo, Sillon, Smile, Societe Francaise du Son, Soleil, Souncot, Spark, Summus, Telefunken, Threshold, Tuesday, UK, Vertigo.

Tape lines: Abkco, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beta, Boot, Caprice, Celtic, Cynda, Deram, Fontana, Gamma, Hi, Hickory, London, MAM, Manibelle, Mobile Fidelity, Nobel,

L'Oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Rodeo, Soleil, Souncot, Stereo Treasury Series, Threshold, Vertigo.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 365 Hargrave St. Postal Code: R3B 2K3. Tel: 942-2413. Sales Mgr. J. Skelly. (Rec. & Tape D).

Rec. labels: Apex, Carnaval, Coral, Lero, MCA, Point, GNP Crescendo

Tape lines: Same as rec. labels

M C T R Dists. Ltd., 1733 St. Matthews Ave. Postal Code, R3H 0V8 Tel: 772-8325, 783-7201 Mgr. Myrtle Redfern, Buyer: Niel Thornycroft. (Rec. & Tape R).

Rec. & Tape D as Thomas Rathwell Ltd.)

National Rec. Dists. Ltd., 358 Colony St. Postal Code. R3C 2K9. Tel: 783-7081 Owner B.J. Samuels, Mgr.: R.L. Lauze; Buyers: Singles, T. Stenhouse; Albums: R.L. Lauze. (Rec. & Tape R).

Quality Recs. Ltd., Galt Bldg., 4th fl. Tel: 943-6563. Mgr. Chuck Porter. (Rec. & Tape D).

Home office: Toronto, Ont. (see for prod. distributed).

R C A Ltd., 1320 Church Ave. Postal Code: R2X 1G4. Tel: 774-8755. Sales Mgr. D. Bonneville; Promo: J. Hogg. (Rec. & Tape D). (See office in Toronto, Ont. for prod. distributed)

Thomas Rathwell Ltd., 575 Roseberry. Tel: 774-4561 Owner Thomas Rathwell; Mgr. & Buyer Jim Fotheringham. (Rec. & Tape D). (Rec. & Tape R) as MCTR Dists.)

Rec. labels: Ampex, Liberty, Living Language, Motown, Pickwick, Sunset, Tania, United Artists, Vanguard.

Tape lines: Same as rec. labels

W E A Music of Canada Ltd., 24 Stevenson Rd. Tel: 786-6934 Mgr. Barry Smith; Promo: Don Coward. (Rec. & Tape D).

Home office: Toronto, Ont. (see for prod. distributed).

NEW BRUNSWICK

• MONCTON (Area Code 506)

Handelman Co. of Canada Ltd., 132 Halifax St., Release Center Tel: 389-9141 Mgr. & Buyer David Manship (Rec. & Tape R).

Home office: USA, Detroit, Mich.

NEWFOUNDLAND

• CORNER BROOK (Area Code 709)

Temple & Temple Ltd., Brook St. Postal Code A2H 6H6 Tel: 634-7817. Gen. Mgr. & Sec'y-Treas. W.C. Temple. (Rec. & Tape D & R).

• ST. JOHN'S (Area Code 709)

Crawford Music Ltd., 139 Gower St. Tel: 726-6970. Mgr. & Buyer. Lyle Drake. (Rec. & Tape R).

Home office: Halifax, N.S. (Rec. & Tape D & R).

NOVA SCOTIA

• AMHERST (Area Code 902)

Canadian Assemblies Ltd., Station St. Tel: 667-3309. Mgr. Ted Evans. (Rec. & Tape D).

Rec. labels: A&M, A&R, Air, Amaret, Amazon, Ame, Athena, Attack, Bang, Barry, Bell, Birchmount, Blue Thumb, Buddha, CTI, Cadet, Cadet/Concept, Calla, Casl, Celebration, Checker, Chess, CoBurt, Colossus, Curtom, De-Lite, Dot, Douglas, Evolution, Forward, GRT, Golden Archive, Hi Fi, Hot Wax, Increase, Janus, Kama Sutra, Laurie, Little David, Lizard, MGM, MWC, Mega, Musical Showcase, Nugget, Ode, Original Sound, PIP, Palette, Paramount, Pavilion, Plantation, Playboy, Quality, Ranwood, Ringside, Roulette, SSS Int'l, Shelter, Stormy Forest, Sun, TA, T-Neck, Tamarac, Thunderbird, Tonsil, Tuesday, Vee-Jay, Verve, Verve/Forecast, Westbound, Windfall.

Tape lines: A&M, GRT group, Ode, Quality group.

Accessories: Recoton.

Waldale Ltd., Station St. Tel: 667-3307. (Rec. & Tape D).

Rec. labels: Ampex, Apex, Big Tree, Brunswick, Carnaval, Chisa, Coral, Cycle 2000, GNP Crescendo, Gordy, Imperial, Jubilee, Lero, Liberty, MCA, Mainstream, Mediants, Mio, Motown, Point, Rare Earth, Scepter, Soul, Stang, Sunset, Sussex, Tania, United Artists, Vanguard, Viva.

Tape lines: Ampex, Apex, Big Tree, Brunswick, Carnaval, Chisa, Coral, GNP Crescendo, Gordy, Imperial, Jubilee, Lero, Liberty, MCA, Mainstream, Mediants, Mio, Motown, Point, Project 3, Rare Earth, Scepter, Soul, Stang, Sunset, Sussex, Tania, United Artists, Vanguard, Viva

Phonographs: Zenith

Accessories: Astatic.

• HALIFAX (Area Code 902)

Crawford Music Ltd., PO Box 936, 1894 Granville St. Tel: 429-3537. District Mgr., Don Hudson, Buyer Mrs. Marion Ayer. (Rec. & Tape D & R).

Branch: St. John's, Nfld. (Rec. & Tape R).

Cumberland Music Ltd., 2 Eastview Dr., Armdale. Tel: 477-5995. Mgr.: George Spencer; Buyer: R. Stone. (Rec. & Tape D, OS & R).

Home office: Oshawa, Ont., World Recs. (Rec. & Tape D & I).

Rec. labels: Audat, CTL, World, cut-outs.

Tape lines: Audat, CTL, World, cut-outs.

Accessories: Needles (Omega).

R C A Ltd., 3611 Commission St. Tel: 455-8015. Sales Mgr.: Hanson Josey. (Rec. & Tape D). (See office in Toronto, Ont. for prod. distributed).

ONTARIO

• BURLINGTON (Area Code 416)

Muntz Canada Ltd., 1149 Pioneer Rd. Tel: 639-5373. Pres.: David Hoffman; VP: Dick Yetzer; Music Buyer: Bill Johnston; Home Entertainment Buyer: R. Simpson; Auto Sound Buyer: D. Martyniuk. (Tape D).

Tape lines: A&M, Ampex, Capitol, Columbia, GRT, London, MCA, Marathon, Polydor, Quality, RCA, United

Artists: WEA.
Playback equip. & accessories: Muntz.

• HAMILTON (Area Code 416)

Sound Center Ltd., 66 Ottawa St. N. Tel: 547-8655. Pres.: Bruce S. Moulder. (Rec. & Tape R).

• LONDON (Area Code 519)

Word Recs. Ltd., 152 Wellesley Crescent. Tel: 455-2097. (Rec. & Tape D).

Home office: Vancouver, B.C. (see for prod. distributed)

• OSHAWA (Area Code 416)

World Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St. Tel: 576-0250. Mgr.: R. Stone. (Rec. & Tape D & I).

Branch: Halifax, N.S., Cumberland Music Ltd. (Rec. & Tape D, OS & R).

• OTTAWA (Area Code 613)

Mr. Relic, PO Box 3616, Sta. C Postal Code: K2E 6J1. Tel: 224-9824 Owner & Gen. Mgr. Jim Nichols. (Rec. D & OS).

Distributes: Oldies

• TORONTO METROPOLITAN AREA

(Area Code 416)

Alldisc Dists. Ltd., 705 Progress Ave., Unit 19, Scarborough M1H 2X1. Tel: 438-5313. Pres. Tony Frank; Mgr.: Bill Sparksman. (Rec. & Tape OS & R).

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 160 Milner Ave., Agincourt. Tel: 293-1941. Opns. Dir.: Jacques Gagne. (Rec. & Tape OS & R).

Branches: Calgary, Alta.; Vancouver, B.C.; Montreal, P.Q.

Ampex Music of Canada Ltd., 132 East Dr., Bramalea L6T 3T9. Tel: 453-3100. Telex: 06-97627. Sales Mgr.: J.R. Pariselli; Promo: Mgr. John Driscoll. (Rec. & Tape D).

Branch: Montreal, P.Q.

Rec. labels: All Platinum, Ampex, Artico, Blue Thumb, Bravo, Canyon, Caprice, Caravan, Disneyland, Family Prod'ns, Flying Dutchman, HiFi/Life, Hot Wax, ILS Language, Jessup, Jubilee, Mainstream, Manitou, Maple, Original Sounds, Pentagram, Periwinkle, Pompeii, Project 3, Rodeo Budget, Rodeo Int'l, Red Lion, Sussex, Vibration, Viva.

Tape lines: All Platinum, Ampex, Artico, BT Puppy, Blue Thumb, Bravo, Caprice, Caravan, Disneyland, Family Prod'ns, Flying Dutchman, HiFi/Life, Hot Wax, ILS Language, Jubilee, Mainstream, Manitou, Maple, Michigan Bluegrass (Jessup), Original Sounds, Pompeii, Project 3, Red Lion, Rodeo Budget, Rodeo Int'l, Sussex, Viva.

Canada Rec. Sales, 686 Richmond St. W. Postal Code: M6J 1C3 Tel: 363-1019. Owner: Herbert Berne. (Rec. & Tape OS & R).

Canadian Music Sales Corp. Ltd., 58 Advance Rd. Zone 570. Tel: 239-2361. Cable: MUSICSALES Owner & Pres.: T.P. Regan. (Rec. & Tape D).

Rec. labels: Alfred, Arhoolie, Beaver, Blues Classics, Classic Eds., Classic Jazz, De Wolfe, Dominion, Edmondton, Fidelity Sound, Music Minus One, Old Timey, Proscenium, Raglan, UTC, Yazoo.

Tape lines: Dominion.

Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton Tel: 677-5050. Pres.: A. Gosewich; Mktg. Dir.: J.D. Evans. (Rec. & Tape D).

Rec. labels: Angel, Apple, Capitol, Capitol Int'l, Century II, Daffodil, EMI, Harvest, EMI, Melodia/Angel, Muse, Pathe, Penny Farthing, Purple, Seraphim, Shelter, Strawberry, United Artists group.

Tape lines: Angel, Apple, Capitol, Daffodil, Island, Melodia/Angel, Pathe, Penny Farthing, Shelter, United Artists group.

Coda Publ'ns, 893 Yonge St. Postal Code: M4W 2H2. Tel: 929-5065. Owners: John Norris, Bill Smith. (Rec. D).

Rec. labels: Audiophile, Bountiful, Broadway, Collectors Classics, Contemporary, Delmark, Dogwood, ENJA, Halcyon, Good Time Jazz, JCOA, Jazz Archives, Jazz Panorama, Jazz Society, Jazz Studies, Jim Taylor Presents, Master Jazz Rec'gs, Nessa, Phoenix, RCA (France), Sackville, Spotlight, Steeplechase, Strata-East.

Columbia Recs. Dists. Canada Ltd., 1113 Leslie St., Don Mills. Tel: 444-6651. Cable: COLRECORD. Mgr.: E. Colero. (Rec. & Tape D).

Branches: Calgary, Alta.; Vancouver, B.C.; Montreal, P.Q.

Rec. labels: Afton, Blue Sky, CBS Int'l, Can-Base, Chart, Columbia, Columbia Legacy Collection, Columbia Masterworks, Date, DeVel, Douglas, Epic, Gamble, Great Western Gramophone, Harmony, Immediate, Invictus, Monument, Mums, Odyssey, Okeh, Philadelphia Int'l, RAK, Sound Stage 7, True North.

Tape lines: Columbia, Date, Epic, Harmony, Odyssey, Okeh; Afton, Can-Base, Chart, Entrance, Monument, Mums, Philadelphia Int'l, RAK, Sound Stage 7, True North

G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale M2J 1P9 Tel: 491-3936 Pres.: Ross B. Reynolds; Eastern Sales Mgr.: Jim Corbett; Promo: Mgr.: Neil Dixon. (Rec. & Tape D).

Branches: Calgary, Alta.; Montreal, P.Q.

Rec. labels: Bang, Beverly Hills, Brunswick, Cadet, Cadet/Concept, Checker, Chess, De-Lite, Eastbound, GRT, GSF, Increase, Janus, Metromedia, Musidisc, Original Sounds, Roulette, Royal American, Special, 20th Century, Vee Jay, Westbound.

Tape lines: Bang, Cadet, Cadet/Concept, Chess, Checker, De-Lite, Eastbound, Fantasy, GRT, GSF, Increase, Janus, King, Metromedia, Milestone, Musidisc, Original Sounds, Roulette, Royal American, Scepter, Special, Starday, 20th Century, Vee Jay, Westbound, Windfall.

Accessories: Recoton.

Handelman Co. of Canada Ltd., 132 Manville Rd., Scarborough. Tel: 759-1166. Branch Mgr. & Buyer:

Gordon Edwards. (Rec. & Tape RJ).
Home office: USA, Detroit, Mich.
 Holburne Dist. Co. Ltd., Box 10, Mount Albert. Mgr.: Frank Swain. (Tape D, I & E).
Tape lines: Atman, Caravan, Edmar (Bermuda), Fiesta (USA), Gregophon, Island Series, Lyra, Merrydisc, Penny, RA (Trinidad), Spoken Arts, Syncona, Wirl (Barrabados).

London Recs. of Canada (1967) Ltd., 1630 Midland Ave., Scarborough, Tel: 755-3373. Telex 02-2830. Mgr.: A. Beaudin. (Rec. & Tape D).
Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beltona, Beta, Boot, Caprice, Celtic, Chapter One, Consort, Cynda, Deram, Emerald, Fontana, Gamma, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Manibelle, Maple, Melbourne, Mobile Fidelity, Nobel, L'oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Richmond, Rodeo, Sillon, Smile, Societe Francaise du Son, Soleil, Souncot, Spark, Summus, Telefunken, Threshold, Tuesday, UK, Vertigo.

Tape lines: Abkco, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beta, Boot, Caprice, Celtic, Cynda, Deram, Fontana, Gamma, Hi, Hickory, London, MAM, Manibelle, Mobile Fidelity, Nobel, L'oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Rodeo, Soleil, Souncot, Stereo Treasury Series, Threshold, Vertigo.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave. Willowdale M2J 4A2. Tel: 491-3000. Telex: 06-966876. Sales Mgr.: L. DeRocher; Promo. Mgr.: Jeff Burns. (Rec. & Tape D).
Rec. labels: Apex, Carnaval, Coral, Lero, MCA, Point, GNP Crescendo.

Tape lines: Same as rec. labels.
 Musimart Ltd., 2400 Bathurst St. Zone: 304. Tel: 781-4893. Mgr.: Ben Michaels. (Rec. & Tape D).
Home office: Montreal, P.Q. (Rec. & Tape D&I) (see for prod. distributed).

Pindoff Rec. Sales Ltd., 37 Haas Rd., Rexdale, Tel: 741-4182. Owner: K. Pindoff; Mgr.: E.T. Campbell; Albums Buyer: Shan Kelly. (Rec. & Tape RJ).
Branch: Dorval (Montreal Metropolitan Area), P.Q.
 Polydor Ltd., 2264 Lakeshore Blvd. W. Zone: 500. Tel: 252-5426. Telex: 06-22732. Mgrs.: Al Elias, Ken Graydon. (Rec. & Tape D).

Home office: Montreal, P.Q. (see for prod. distributed).
 Praise Recs. of Canada Ltd., PO Box 272, Sta. D. Tel: 767-1903. (Rec. & Tape D).
Home office: Burnaby, B.C. (see for prod. distributed).

Quality Recs. Ltd., 130 Mack Ave. Tel: 698-5643. Mgr.: Jack Vermeer. (Rec. & Tape D).
Branches: Winnipeg, Man.; Montreal, P.Q.
Rec. labels: AVI, Attarack, Avco, Barry, Bell, Big Tree, Birchmount, Blue Thumb, Brut, Buddha, Celebration, Charisma, Cobblestone, Cue, Curton, Dot, Evolution, Family, Greene Bottle, Groove Merchant, Hit, Hot Wax, Im'press, Just Sunshine, Kama Sutra, Kanata, LHI, Laurie, MWC, Marina, Master Five, Mega, Musicor, Neighborhood, PIP, Paramount, Perception, Philly Groove, Plantation, Playboy, Poppy, Quality, Ranwood, Reo, Ringside, Rocky Road, SSS Int'l, Shannon, Solfege, Songs of Faith, Stereo Dimension, Sun, T-Neck, Tamarac, Target, Today, Turnbleweed.

Tape lines: Same as rec. labels.
 R C A Ltd., 1450 Castlefield Ave. Tel: 651-6500 Sales Mgr.: G. Murphy. (Rec. & Tape D).
Rec. labels: ABC/Dunhill, Aishire, Audio Treasury, Camden, Canada-Int'l Classical, Chelsea, Chimo, Colgems, Erato, Gala, Grunt, Impulse, Kirshner, Nimbus 9, RCA, Red Seal, Special, Victor, Victrola, Vintage, Westminster Gold, Wooden Nickel.

Tape lines: ABC/Dunhill, Arpeggio, Camden, Chelsea, Chimo, Erato, Gala, Grunt, Kirshner, Legendary, RCA, Red Seal, Victor, Westminster Gold, Wooden Nickel.
 Accessories: Tape—RCA.

Sound 21 Ltd., 3279 Lenworth Dr., Mississauga. Tel: 625-6281. Mgr.: Jim Lemyre; Buyer: Bruce MacKenzie. (Rec. & Tape OS).
 Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga L4X 2E2. Tel: 625-8311. Pres.: R.B. Kerr; VP & Sales Mgr.: Clyde McGregor. (Tape D, OS & RJ).
Rec. labels: Aishire, Arrowtab, Marathon, Oscar, Stereodyne.

Tape lines: Same as rec. labels.
 Accessories: Dynapak blank cartridges & head cleaners
 W E A Music of Canada Ltd., 1810 Birchmount Rd., Scarborough Tel: 291-2515. Pres: K.N. Middleton; Opns. Mgr. J.C. Donaldson; Mdsgr. Servs. Mgr. David Elliot; Reg'l. Promo. Paul Richards. (Rec. & Tape D).
Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Montreal, P.Q.

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Capricorn, Chrysalis, Cotillion, Countryside, DiscReet, Elektra, Famous Charisma, Grateful Dead, Little David, Nonesuch, Reprise, Rolling Stones, Round, Virgin, Warner Bros.

Tape lines: Same as rec. labels.

WATERLOO (Area Code 519)
 Carl H. Sattler & Assocs. Ltd., 321 Weber St. N. Tel: 885-0670. Owner & Mgr.: Carl H. Sattler, Buyer: Doug Robinson. (Tape RJ).

QUEBEC
 MONT-JOLI (Area Code 418)
 Trans Canada Musique Serv. Inc., 1706 Jacques-Cartier Blvd. Tel: 775-2231. (Rec. & Tape D & OS).
Home office: St. Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

MONTREAL METROPOLITAN AREA (Area Code 514)
 All Recs Supply Co. of Canada Ltd. (div. of CBS), 1160 Montee de Liesse, St. Laurent 384. Tel: 336-7050. Mgr.: Jean Couture. (Rec. & Tape OS & RJ).
Home office: Toronto, Ont.

Almada Corp., 380 Craig St. W. Postal Code: H2Y 1J9. Tel: 844-4006. Mgrs.: Aaron Lipson, Marv Drimer. (Rec. & Tape D & I).
Branch: Vancouver, B.C. (Rec. & Tape D).
Rec. labels: AJ/ALA Jazz, Actuel Jazz, Ad-Rhythm, Anthology, Archive of Folk Music, Archive of Jazz Music, Archive of Piano Music, Aries, Audio Int'l, Avant, BYG (Jazz), Bach Recs, Big Band Archives, Biograph Jazz, Blue Goose, Boulevard, CMS, Caedmon, Cambridge, Canyon, Charlie Parker, Cinema, Colonial, La Comedie Francaise, Command Performance, Connoisseur Society, Conversa-Phone, Cook, Cosmopolitan, County, Crystal, Desto, Dingo, Dixieland Jubilee, Dover, Drum Major, Everest, Folkways, Fran, GNP Crescendo, GNP Black/Blue, GNP Vintage, Genesis, Golden Era, Goody Jazz, Grosvenor, Hallmark, Haydn Society, Historical Jazz, Ital, Jackson, Jay Jay, Joker, King, Klavier, Laff, Legacy, Library Editions, Living Language, Lynchford, Mace, Melodeon Jazz, Monitor, Monmouth-Evergreen, Music of Home, Neginah, Nina, No Holds Barred, Ocora, L'oiseau Musicien, Olympic, Orion, Ormis, Orny, Oty, Painted Smiles, Panton, Paredon, Phorion, Pickwick, Polydisc, Redifusion, Request, Rock Generation, Rone, Saga, Scala, Sherlock Holmes, Sinbad, Sound Effects, Sounds of Swing, Sounds of the Caribbean, Spivey Jazz, Spoken Word, Standard, Steady, Steno-Speed, Sunbeam, Supradisc, Supraphon, Swing Era, Tangent, Tradition, Trojan, Three Centuries of Musick, UNESCO-Baerenreiter, Ukrainian Art Society, Venus, Wim, Yazoo, Young Peoples.

Tape lines: Artia, CMS, Caedmon, Cetra, Colonial, Conversa-Phone, Delta, Folkways, Grosvenor, Jay Jay, Living Language, Mace, Monitor, Neginah, Nina, Orion, Polydisc, Request, Rone, Sounds of Swing, Sounds of the Caribbean, Supraphon, Swing Era.
 Accessories: Needles (Micro); ionizers (Playfair).
 Ampex Music of Canada, 6811 Lepine Ave., Dorval, Tel: 636-4840. Sales: Shawn Malloy. (Rec. & Tape D).
Home office: Bramalea (Toronto Metropolitan Area), Ont. (see for prod. distributed).

British Whsle. Recs., 1437 McKay St. Zone: 107. Tel: 844-4732. Gen. Mgrs.: Eric Ritter, Wayne Young. (Rec. D, OS & I).
Labels: Red Lightnin', Syndicate Chapter, Union Pacific.
 Capitol Recs. (Canada) Ltd., 9245 Cote de Liesse Rd., Dorval 760. Tel: 631-6723. Sales Mgr.: W. Rotari. (Rec. & Tape D).
Rec. labels: Angel, Apple, Capitol, Capitol Int'l, Century II, Daffodil, EMI, Harvest, Island, Melody/Angel, Muse, Pathe, Penny Farthing, Purple, Seraphim, Shelter, Strawberry, United Artists group.

Tape lines: Angel, Apple, Capitol, Daffodil, Island, Melody/Angel, Pathe, Penny Farthing, Shelter, United Artists group.
 Caravan Stereo Ltd., 6326 Notre Dame W. Tel: 935-1682. Pres. Ivor M. Liss; Mgr.: Diane Johnson; Buyers: Singles, Joel Rabinowitz; Albums: Ivor M. Liss. (Rec. & Tape OS, RJ & E).
 Columbia Recs. Dist. Canada Ltd., 1168 Montee de Liesse Zone 9. Tel: 336-1744. Mgr.: J.C. Wainberg. (Rec. & Tape D).
Home office: Toronto, Ont. (see for prod. distributed).
 Deram Ltd., 5735 Blvd. Metropolitan, St. Leonard, Tel: 325-3140. Telex: 05-25601. Mgr.: Alain Guillemette. (Rec. & Tape D & OS). (Also see London).
Branch: Quebec City, P.Q. (Rec. & Tape OS).
Rec. labels: Able, Ace of Clubs, Aquarius, Beta, Caprice, Chouette, Consort, Deram, Elan, GPI, Gamma, MIF, Manibelle, Maple, Nobel, Profil, Sillon, Soleil, Threshold, Union, VIP.

Tape lines: Able, Ace of Clubs, Aquarius, Beta, Caparo, Caprice, Deram, Gamma, Manibelle, Nobel, Profil, Soleil, Threshold.
 G R T of Canada Ltd., 59 W. St. James. Mgr.: Ken Dion. (Rec. & Tape D).
Home office: Toronto, Ont. (see for prod. distributed).
 Handelman Co. of Canada Ltd., 1280 Montee de Liesse, Ville St. Laurent. Tel: 331-9110. Mgr. & Buyer: Serge Lau-remdeau. (Rec. & Tape RJ).
Home office: USA, Detroit, Mich.
 London Recs. of Canada (1967) Ltd., 175 Graveline St., St. Laurent. Tel: 735-5551. Telex: 05-267603. Mgr.: Fred Refica. (Rec. & Tape D). (Also see Deram Ltd.).
Rec. labels: Ace of Diamonds, Aragon, Argo, Axe, Banff, Beltona, Beta, Celtic, Chapter One, Cynda, Dominion, Emerald, Fontana, Franklin, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Melbourne, Mobile Fidelity, L'oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Project 3, Richmond, Rodeo, Smile, Societe Francaise du Son, Souncot, Spark, Summus, Telefunken, Tuesday, UK, Vertigo.

Tape lines: Abkco, Ace of Diamonds, Argo, Axe, Banff, Boot, Celtic, Cynda, Fontana, Hi, Hickory, London, MAM, Mobile Fidelity, L'oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Project 3, Rodeo, Souncot, Stereo Treasury Series, Vertigo.
 M C A Recs. (Canada) (div. of MCA Canada Ltd.), 8400 Cote de Liesse Rd., St. Laurent H4T 1G7. Tel: 341-4640. Sales Mgr.: Bob Johnston; Promo. Mgr.: Marck Morell. (Rec. & Tape D).
Rec. labels: Apex, Carnaval, Coral, Lero, MCA, Point, GNP Crescendo.
Tape lines: Same as rec. labels.
 Milbank Inds Corp., 9855 Veriville. Tel: 388-9233. Mgr.: J. Shapiro; Buyer: Don Wayne Patterson. (Rec. & Tape OS, RJ, I & E).
 Mr. Music of Canada Ltd., 3635 Ridgewood Ave. Suite 404, Zone 247. Tel: 737-0874. Owner & Mgr.: Van H. Petteway. (Rec. RJ & I, Tape I).
Imports: Rec. & tape cut-outs.
 Musimart Ltd., 970 McEachran Ave. Postal Code H2V 3E3. Tel: 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erick; Mgr.: Jack Inhaber; Promo. Mgr.: M. Kordupel. (Rec. & Tape D&I).
Branches: Vancouver, B.C. (Rec. & Tape D); Toronto, Ont. (Rec. & Tape D).
Rec. labels: Abbey, Alligator, Apollon, Apple Honey, Berlitz, Buckboard, Cabot, Candide, Cathedral, Colosseum, Da Camera, Dyer-Bennet, Dynasty, ESP-Disk', Electro-

cord, Elite, Eurotone, Fantasy, Folklore, Galaxy, Gate-way, Let's Sing, Mandolino, Milestone, Mio, Mistletoe, Moutain Dew, Muse, Onyx, Peter Pan, Pierrot, Planet, Playmates, Prestige, Rebel, Roper, Sastruphon, Savoy, Snocan, Springboard, Sting, Sunshine, Swampfire, Tempo, Tifton, Tikva, Tinkerbell, Trip, Turnabout, Up Front, Vox, Zap.

Tape lines: Altone, Apollon, Berlitz, ESP-Disk', Eurotone, Fantasy, Galaxy, Milestone, Mistletoe, Muse, Onyx, Prestige, Rebel, Springboard, Trip, Up Front, Vox.
 Accessories: Rec.—Goldring, Tone-King
 Pindoff Rec. Sales Ltd., 2092 Charter, Dorval. Tel: 631-4523. Mgr.: Bud Farquharson, Albums Buyer: M. Schmitt. (Rec. & Tape RJ).
Home office: Rexdale (Toronto Metropolitan Area), Ont. Polydor Ltd., 1303 Greene Ave. Postal Code: H3Z 2T1. Tel: 933-4201. Telex: 01-26546. Mgr.: Gaston Careau. (Rec. & Tape D).
Branches: Calgary, Alta.; Vancouver, B.C.; Toronto, Ont.; Quebec City, P.Q.

Rec. labels: Absolu, Amaret, Archiv, BBC, Barclay, Barnaby, Blue Horizon, Classic 1 + 1, DG (Deutsche Grammophon), Dial, ECM, Enfants, Enterprise, Event, Festival of Hits, Glades, Good Noise, Heliodor, Ineditus/ORTF, Jolly Rogers, Lion, MGM, MGM South, MGM/Verve, Mercury, Mister Chand, Panache, People, Polydor, Polydor Special, Potard, RSO, Riviera, Romar, Saturne, Silver Blue, Sire, Smash, Soul Classics, Sound of Memphis, Spring, Stax, Stormy Forest, Verve, Verve/Forecast, Volt, Voyage.

Tape lines: Same as rec. labels.
 Quality Recs. Ltd., 2215 Beaconsfield Ave., Rm. 4. Tel: 481-1167. Mgr.: Clement Dufresne. (Rec. & Tape D).
Home office: Toronto, Ont. (see for prod. distributed).
 R C A Ltd., 910 LaGauchetiere St. E. Tel: 849-3251. Sales Mgr.: Jean Desjardins. (Rec. & Tape D). (See office in Toronto, Ont. for prod. distributed).

R M P Rec. Sales Co. Ltd., 300 Bates Rd. Postal Code: H3S 1A3. Tel: 739-5662. Owner & Buyer: Leslie Faludi. (Rec. & Tape D & RJ).
Rec. labels: Allegro, Design, Happy Time, Hilltop, La Nouvelle Generation, Pickwick, Showcase.
Tape lines: Pickwick.

Trans Canada Musique Serv. Inc., 7033 Trans Canada Hwy., St. Laurent H4T 1S2. Tel: 336-7151. Pres.: Jean-Paul Rickner, VP: Gaetan Laniel; Sales Mgr.: Robert Corbin; Rec. Buyer: Maurice Gignac; Tape Buyer: Roger Pilon. (Rec. & Tape D & OS).
Branches: Mont-Joli, Quebec City, P.Q.

Rec. labels: Archives du Disque Quebecois, Astropop, Bonanza, Budget, Campus, Caparo, Carabine, Catalogne, Chorus, Citation, Le Diable Musicien, Eglantine, Extra, Fantel, Flash, Guitare, Image, Inter, JBM, Manitou, Meteor, Metronome, Le Nordet, Option, PCF, Pacha, Passe-Temps, Patof, Ranch, Rouet, Saloon, Sol-7, Sommet, Tante Paule, 3L, Totem, Trans Canada, Ultra.

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W E A Music of Canada Ltd., 214 Brunswick Blvd., Pointe Claire. Tel: 697-7440. Mgr.: Jacques Chenier, Promo. Jean-Pierre Guilbert. (Rec. & Tape D).
Home office: Toronto, Ont. (see for prod. distributed).

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 Deram Ltd., 381 St. Paul. Tel: 529-2961 Telex 011-3799 (Rec. & Tape OS).
Home office: Montreal, P.Q. (Rec. & Tape D & OS).
 London Recs. of Canada (1967) Ltd., 383 St. Paul St. Tel: 529-0261. Telex: 011-3799. Mgr.: Fred Refica. (Rec. & Tape D).
Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beltona, Beta, Boot, Caprice, Celtic, Chapter One, Consort, Cynda, Deram, Emerald, Fontana, Gamma, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Manibelle, Maple, Melbourne, Mobile Fidelity, Nobel, L'oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Profil, Project 3, Richmond, Rodeo, Sillon, Smile, Societe Francaise du Son, Soleil, Souncot, Spark, Summus, Telefunken, Threshold, Tuesday, UK, Vertigo.

Tape lines: Abkco, Able, Ace of Clubs, Ace of Diamonds, Aquarius, Aragon, Argo, Axe, Banff, Beta, Boot, Caprice, Celtic, Chapter One, Consort, Cynda, Deram, Emerald, Fontana, Gamma, Golden, Hi, Hickory, Kilmarnock, Kot'ai, London, MAM, Manibelle, Maple, Melbourne, Mobile Fidelity, Nobel, L'oiseau Lyre, Orphic Egg, Ovation, Parrot, Philips, Project 3, Rodeo, Souncot, Stereo Treasury Series, Threshold, Vertigo.

Polydor Ltd., 800 Place d'Youville, Suite 1910 Zone: 4. Tel: 694-0663. Telex: 011-3059. Mgr.: Pierre Fyfe. (Rec. & Tape D).
Home office: Montreal, P.Q. (see for prod. distributed).
 Trans Canada Musique Serv. Inc., 315 St. Paul St. Tel: 524-4671. Mgr.: Paul-Emile Gallant. (Rec. & Tape D & OS).
Home office: St. Laurent (Montreal Metropolitan Area), P.Q. (see for prod. distributed).

SASKATCHEWAN
 SASKATOON (Area Code 306)
 A. A. Murphy & Sons (1972) Ltd., 2120 St. George Ave. Tel: 652-6622. Owner: W.A. Murphy; Mgr. & Albums & Tape Buyer: P. Bateman. (Rec. & Tape RJ).

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 C M C, see Canadian Music Centre.
 C M E A, see Canadian Music Educators Ass'n.
 Canada Council, 151 Sparks St., Ottawa, Ont. K1P 5V8. Tel: (613) 237-3400. Dir.: Andre Fortier.
 Canadian Ass'n of Univ. Schools of Music, c/o School of

Billboard 1974-1975 International Music-Record Directory

sic, Brandon Univ. Brandon, Man. Tel. (204) 728-9520. Pres. Lorne Watson, Sec'y Lawrence Jones.

Canadian Band Dir. Ass'n, 21 Tecumseh St., Brantford, Ont. Tel. (519) 753-1858. Pres.: W.L. Manning; Nat'l Sec'y: Frank McKinnon.

Canadian Broadcasting Corp., PO Box 500, St. A. Toronto, Ont. M5W 1E6. Tel. (416) 925-3311 Cable BROADCASTS. Radio Music & Variety Head. John P. Roberts.

Canadian Bureau for the Advancement of Music (CBAM), Exhibition Park, Toronto, Ont. M6K 3C3 Tel. (416) 366-7551. Mng. Dir., C.O. Hunt.

Canadian Music Centre/Centre de Musique canadienne (CMC), 1263 Bay St., Toronto, Ont. M5R 2C1 Tel. (416) 961-6601. Exec. Sec'y Keith MacMillan.

Canadian Music Council, c/o John Cozens, 188 Elmwood Ave., Willowdale, Ont. M2N 3M6 Tel. (416) 221-4081. Sec'y: John Cozens.

Canadian Music Educators Ass'n (CMEA), Resource Centre, 34 Cameron Rd., St. Catharines, Ont. L2P 3E2. Pres. Kenneth Bray, VP's: Dr. Don Cowan, Jean Patenaude, Sec'y-Treas. Sandra Davies.

Canadian Rec'g Ind. Ass'n, 20 Marlton St., No. 1, Toronto, Ont. M4Y 1C5. Tel. (416) 967-7272. Exec. Sec'y Brian Robertson.

F.C.M.F., see Federation of Canadian Music Festivals

Federation of Canadian Music Festivals (FCMF), 110A-153 Lombard Pl., Winnipeg, Man. R3B 0T4 Tel. (204) 943-6098. Sec'y-Treas. Richard W. Cooke.

Jeunesses Musicales of Canada, 462 Chemin de la Cote, Ste. Catherine, Montreal, P.Q. H2V 2B4 Tel. (514) 274-4378. Cable JEUMUSICA. Gen. Dir.: Gaston Germain.

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Smith Adv., 3690 Keele St., Unit 25, Downsview, Ont. M3J 1P3. Tel. (416) 636-5686. Pres.: Mike Smith.

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Branch: Dorval, P.Q., 681 Lepine Ave. Tel. (514) 636-9173. Sales Mgr.: Shawn Molloy.

Cinram Ltd., 8180 Devonshire Rd., Montreal, P.Q. H4P 2K7. Tel. (514) 739-2281. Pres.: Isadore Philosophie; Sales Mgr.: Rudy Assaly.

Branch: Markham, Ont., 167 Denison St. Postal Code: L3R 1B5. Tel. (416) 495-0720.

Configuration: Cartridge & cassette.

Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. M4W 1L4. Tel. (416) 920-2211. Gen. Mgr.: Salim

Sachedina.

Configuration: Cassette & open reel.

London Recs. of Canada Ltd., 190 Gaveline St., Montreal, P.Q. H4T 1R9. Tel. (514) 735-5551. Pres.: F.C. Jamieson; Tape Div. Mgr.: John Bradley.

Configuration: Cartridge, quadasonic 8-tr. & cassette.

Polydor Ltd., 6000 Cote-de-Liesse Rd., St. Laurent, P.Q. H4T 1E3. Tel. (514) 739-2701. Pres.: Evert Garretsen, Mktg. Mgr.: A.J. Panet-Raymond; Nat'l Sales Mgr.: Dieter Radecki; Tape Sales Mgr.: Peter Horvath.

Branches: Calgary, Alta., Bow Valley Sq., Suite 890, 202 Sixth Ave. SW. Postal Code: T2P 2R9—Vancouver, B.C., 805 W. Broadway, Suite 406. Postal Code: V5Z 1K1. Tel. (604) 873-2466—Toronto, Ont., 2264 Lake Shore Blvd. W. Tel. (416) 252-5426.

Configuration: Cartridge & cassette.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel. (416) 698-5511. Pres. Robert E. Day; VP & Gen. Mgr.: George R. Struth; Sales & Promo. Dir.: Lee W. Farley; Nat'l Sales Mgr.: Jack Vermeer.

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Configuration: Cartridge & cassette.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor.

Configuration: Cartridge & cassette.

Studio 3 Prod'n Ltd., 2190 W. 12 Ave., Vancouver, B.C. Tel. (604) 736-7626.

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Ampex Music of Canada, 132 East Dr., Bramalea, Ont. L6T 3T9. Tel. (416) 453-3100. Nat'l Mktg. Mgr.: J.R. Pariselli; Promo. Mgr.: J.D. Driscoll.

Branch: Dorval, P.Q., 681 Lepine Ave. Tel. (514) 636-9173. Sales Mgr.: Shawn Molloy.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor.

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Metro-Graphic Corp., 9880 Parc Georges Blvd., Montreal North, P.Q. H1H 4X9. Tel. (514) 321-6750. Pres.: Paul A. Kizner; Gen. Mgr.: I. Engel; Sales Mgr.: Morris L. Cohen.

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Home office: USA, New York, N.Y., Modern Album & Finishing Co. Inc.

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Home office: USA, New York, N.Y.

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Branch: Dorval, P.Q., 681 Lepine Ave. Tel. (514) 636-9173. Sales Mgr.: Shawn Molloy.

Configuration: Cartridge.

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Audio Magnetics Corp. of Canada Ltd., PO Box 902, Sta. U, 800 Islington Ave. S., Toronto, Ont. M8Z 4N7. Tel. (416) 252-3531. Pres.: Herbert A. Guinness; Nat'l Sales Mgr.: John M. Morgan.

Configuration: Raw—cassette, open reel & lubricated 8-tr.; blank—cartridge, cassette & open reel.

Brand name: Raw—Audio Magnetics; blank—Audio, Tracs.

Capitol, see Wilf Farrow.

Cinram Ltd., 8180 Devonshire Rd., Montreal, P.Q. H4P 2K7. Tel. (514) 739-2281. Pres.: Isadore Philosophie; Sales Mgr.: Rudy Assaly. (Blank only)

Branch: Markham, Ont., 167 Denison St. Postal Code: L3R 1B5. Tel. (416) 495-0720.

Configuration: Cartridge & cassette.

Brand name: Sonovox.

Dynapak, see Stereodyne (Canada) Ltd.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Missis-

sauga, Ont. L4W 1E4. Tel. (416) 625-8151. Pres., Wilf Farrow; Mktg.: Julie Thomson. (Canadian sales office for Capitol Inds.)

Hardman Inds. Ltd., 150 Consumers Rd., Suite 207, Willowdale, Ont. M2J 1P9. Tel. (416) 491-0281. Pres.: Eric H. Hardman Sr.; VP & Gen. Mgr.: Eric S. Hardman, Sales Mgr.: Leon Giannakeff. (Blank only)

Configuration: Cartridge

Brand name: Lear Jet Stereo B.

Lear Jet Stereo B, see Hardman Inds. Ltd.

McKeen & Grabst Electronics Ltd., PO Box 4054, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel. (613) 236-7242. Pres. Douglas E. McKeen; Gen. Mgr.: W. Vern Grabst; Sales Mgr.: Ken Phillips

Configuration: Cartridge, cassette & open reel.

Brand name: Ampex.

Pan Can, see Pan Canada Magnetics Ltd.

Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel. (416) 278-9851. Pres.: H.E. Woolley Sr.; Sales Mgr.: E.N. Woolley

Configuration: Raw—cassette & open reel, blank—cassette.

Brand name: Raw—Pan Canada, blank—Pan Can.

S T P, see Stereo Tape Prods

Sonovox, see Cinram Ltd.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor. (Blank only)

Configuration: Cartridge & cassette

Brand name: Dynapak.

Stereo Tape Prods., 116 Tycos Dr., Toronto, Ont. Tel. (416) 787-4925. Co-Pres.: Norm & Sam Bornstein; Sales Mgr.: Frank MacManaman. (Blank only)

Branch: Dorval, P.Q., 763 Lajoie St. Gen. Mgr.: Dave Finlay.

Configuration: Cartridge & cassette.

Brand name: STP, Target Tape, Wynford Hall.

Studio 3 Prod's Ltd., 2190 W. 12 Ave., Vancouver, B.C. Tel. (604) 736-7626. (Blank only)

Target Tape, see Stereo Tape Prods.

Tracs, see Audio Magnetics Corp. of Canada Ltd.

Wynford Hall, see Stereo Tape Prods.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS / IMPORTERS

Ampex, see McKeen & Grabst Electronics Ltd.

McKeen & Grabst Electronics Ltd., PO Box 4054, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel. (613) 236-7242. Pres. Douglas E. McKeen; Gen. Mgr.: W. Vern Grabst, Sales Mgr.: Ken Phillips.

Chief product: Cartridge, cassette & open reel duplicators.

Brand name: Ampex, Telex.

Polydor Ltd., 6000 Cote-de-Liesse Rd., St. Laurent, P.Q. H4T 1E3. Tel. (514) 739-2701. Pres. Evart Garretsen, Mktg. Mgr.: A.J. Panet-Raymond; Nat'l Sales Mgr.: Dieter Radecki; Tape Sales Mgr.: Peter Horvath.

Branches: Calgary, Alta., Bow Valley Sq., Suite 890, 202 Sixth Ave. SW. Postal Code. T2P 2R9—Vancouver, B.C., 805 W. Broadway, Suite 406 Postal Code. V5Z 1K1. Tel. (604) 873-2466—Toronto, Ont., 2264 Lake Shore Blvd. W. Tel. (416) 252-5426.

Telex, see McKeen & Grabst Electronics Ltd.

TAPE, PROFESSIONAL SUPPLIES, MANUFACTURERS

Capitol, see Wilf Farrow.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel. (416) 625-8151. Pres. Wilf Farrow; Mktg.: Julie Thomson. (Canadian sales office for Capitol Inds.)

● accessories manufacturers

Audio Magnetics Corp. of Canada Ltd., PO Box 902, Sta. U, 800 Islington Ave. S., Toronto, Ont. M8Z 4N7. Tel. (416) 252-3531. Pres.: Herbert A. Guinness; Nat'l Sales Mgr.: John M. Morgan.

Product: Carrying & storage cases (tape only), head cleaners & demagnetizers, pre-leadered & splicing tape

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel. (416) 698-5511. Pres. Robert E. Day, VP & Gen. Mgr., George R. Struth, Sales & Promo. Dir.: Lee W. Farley; Nat'l Sales Mgr.: Jack Vermeer.

Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel. (204) 943-6563. Mgr.: Chuck Porter—Toronto, Ont., 130 Mack Ave. Tel. (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave., Rm 4. Tel. (514) 481-1167. Mgr.: Clement Dufresne.

Product: Head cleaners.

Rada Rec. Pressings Ltd., 7801 Express St., Burnaby 2, B.C. Tel. (604) 291-7308.

Product: Cleaners, cloths & brushes.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor.

Product: Head cleaners & demagnetizers.

Stereo Tape Prods., 116 Tycos Dr., Toronto, Ont. Tel. (416) 787-4925. Co-Pres.: Norm & Sam Bornstein; Sales Mgr.: Frank MacManaman.

Branch: Dorval, P.Q., 763 Lajoie St. Gen. Mgr.: Dave Finlay.

Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

Parr's Print & Litho, 341 Nantucket Blvd., Scarborough, Ont. Tel. (416) 759-5601. Pres.: Victor Parr, Sales Mgr.: R. Humphreys; Mgr. Rec. & Tape Graphics Div.: R.A. Gray.

Product: Browser boxes.

Stereo Tape Prods., 116 Tycos Dr., Toronto, Ont. Tel. (416) 787-4925. Co-Pres.: Norm & Sam Bornstein, Sales Mgr.: Frank MacManaman.

Branch: Dorval, P.Q., 763 Lajoie St. Gen. Mgr.: Dave Finlay

Product: Display racks (tape only).

● tape playback equipment manufacturers / importers

A G S Electronics Ltd., 2939 Eglinton Ave. E., Scarborough, Ont. Tel. (416) 264-2553. Pres.: Morris Aboody, Sales Mgr.: Jim Seguin; Adv. Mgr.: M.A. Willing

Cartridge: (3 auto models) 8-tr., 1 quadrasonic 8-tr. (4 home models) 3 B-tr., 1 quadrasonic 8-tr.

Cassette: (3 home models) 2 w/noise reduction system—Dolby, (2 portable models).

Brand name: AGS.

Type of distribution: Manufacturer to retailers, independent distributors.

A R Automatic Radio, see Automatic Radio of Canada Ltd.

Automatic Radio of Canada Ltd., 460 Coronation Dr., West Hill, Ont. Tel. (416) 284-6171.

Cartridge: (20 auto models) 19 8-tr., 1 quadrasonic 8-tr.—discrete; (4 home, 8 portable models)

Cassette: (1 auto, 1 home, 2 portable models).

Brand name: AR Automatic Radio.

Broadmoor, see Superior Electronics Inc

M G A, see Superior Electronics Inc

Muntz Canada Ltd., 1149 Pioneer Rd., Burlington, Ont. L7M 1N7. Tel. (416) 639-5373. Pres.: David Hoffman, Sales Mgr.: Ken McArthur; Adv. Mgr.: Murray Hoffman.

Cartridge: (9 auto models) 8 8-tr., 1 quadrasonic 8-tr.—discrete & matrix; (12 home models) 10 8-tr., 2 quadrasonic 8-tr.—discrete & matrix. Price range \$39.95—\$499.95.

Cassette: (5 auto models), (2 home models) 1 w/noise reduction system—Dolby, (3 portable models) Price range \$39.95—\$279.95

Brand name: Muntz

Quadrasonic adaptors.

Type of distribution: Manufacturer to retailers

Superior Electronics Inc., Consumer Prods. Div., 1330 Trans-Canada Hwy. S., Dorval, P.Q. H9P 1H8. Tel. (514) 683-6331. Pres.: Richard Golick, Mktg. Dir.: F. Lawrence Plotnick; Sales Mgr.: P.S. Najovits; Adv. Prod'n Mgr.: Robert Leeming.

Cartridge: (8 auto models) 6 8-tr., 2 quadrasonic 8-tr.—discrete & matrix; (2 home models). Price range \$49.95—\$169.95

Brand name: Superior, MGA.

Cassette: (1 auto model), (1 home model) w/noise reduction system—Dolby; (3 portable models) Price range \$37.50—\$349.95.

Brand name: Superior, MGA, Broadmoor

Type of distribution: Manufacturer to retailers, independent distributors.

CHILE

Population: 9,565,628.

Records, record blanks & pre-recorded media imported from USA: 1973—\$29,825; 1972—\$19,216

Records exported to USA: 1972—105 units, \$297

Holidays: January 1, May 1 (Labor Day), May 21 (Navy Day), June 30 (Bank Holiday), September 18 (Independence Day), September 19 (Army Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.

● record & tape manufacturers / distributors / importers

Alba, see Industria de Radio & Television.

Angel, see Odeon.

Archiv, see Philips.

Asona (Asociacion Fonografica Nacional), Estado 235, Rm. 894, Santiago. Tel. 30-637. Owner: Arnoldo Vera Borques; Gen. Mgr.: Mauricio Alvarez E.; Sales Mgr.: Exequiel Pina; Comm'l Mgr.: Marcos Bruges

Labels: (Owned) Asona, Astral; (distributed) Juan Cardenas Prod'ns, Granizo, Chris Heart Prod'ns, Lucho Munoz Prod'ns, Proa, Buddy Richard Prod'ns; (represented) Disc Jockey (Argentina), Everest (USA), Fonema (Argentina), Hispavox (Spain), Microton (Argentina), Music Hall (Argentina), Modisa (Argentina), Vox (USA).

Int'l reps.: Bolivia (Heriba), Colombia (Codisco), Puerto Rico (Velvet), Venezuela (Suramericana)

Astral, see Asona.

Capitol, see Odeon.

Caracol, see Industria de Radio & Television.

Juan Cardenas Prod'ns, see Asona.

D G, see Philips.

E M I, see Odeon.

Fermata Ltda (Eds. Musicales), Agustinas 853, Of. 619, Santiago Tel. 32-720. Gen. Mgr. Eliana Cisternas C.

Home office: Brazil, Discos RGE/Fermata—**Labels:** (Owned) Fermata, Premier, RGE, Som / Maior, Young (Brazil); (represented) Enterprise (UK), Excelsior, Ranwood (USA), Symphonytone Prod'ns (Switzerland).

Int'l reps.: France (Les trois Mousquetaires), Germany (Hansa), Japan (Baal Songs), USA (GNP Crescendo)

Fontana, see Philips.

Granizo, see Asona.

Chris Heart Prod'ns, see Asona

Helicord, see Philips.

Industria de Radio & Television SA, Vicuna Mackenna 3333, Santiago. Tel. 50-081. Cable, RADIOINTER.

Government Delegate: Sergio Moller Escala; Gen. Mgr.: Roberto Inglez; Sales Mgr.: Guillermo Vera.

Labels: (Owned) Alba; (distributed) Caracol; (represented) Ariola (Spain), Camden (USA), Novola (Spain), RCA (USA), Victrola (USA), Vvk (USA), Zafiro (Spain)

M G M, see Philips

Mercury, see Philips.

Lucho Munoz Prod'ns, see Asona.

Odeon SA (Industrias Electricas & Musicales), Av. Vitacura 2899, Santiago 10. Tel. 287-118. Cable: TURNTABLE

Mng. Dir.: O. E. Gibson; Sales Mgr.: M. Munoz; A&R int'l & Export Mgr.: A. Acuna.

Labels: (Owned) Angel, Capitol, EMI, Odeon; (represented) A&M (USA), Apple (UK), CBS (USA), Dunhill-Probe (USA), Iempsa (Peru), London (UK).

Int'l rep.: UK (EMI)

Philips Chilena SA, Felix de Amesti 36, Santiago. Tel. 288-998. Cable: PHILCHISA, Gen. Mgr.: Jorge Undurraga.

Labels: (Owned) Archiv, DG, Fontana, Helicord, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve, (represented) H. Astric (Monaco), Bell (USA), Big Tree (USA), CMC (USA), Charisma (UK), Chelsea (USA), Cube (UK), Durium (Italy), Family (USA), Flying Dutchman (USA), Fresh Air (UK), Tony Hall Prod'ns (UK), Interrobang, Mooncrest (UK), Mountain, Nashboro (USA), Pablo (USA), Peerless (Mexico), Quality (Canada), RSO (UK), Red Bullet Prod'ns (Netherlands), Seeco, Sono-Radio (Peru), Track (UK), Trojan (UK), Virrey (Peru), WWA (UK)

Polyoer, see Philips.

Premier, see Fermata.

Proa, see Asona.

R G E, see Fermata.

Buddy Richard Prod'ns, see Asona

Smash, see Philips.

Som. Maior, see Fermata.

Vertigo, see Philips.

Verve, see Philips.

Young, see Fermata.

● music publishers

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago Tel. 32-720. Gen. Mgr.: Eliana Cisternas C.

Home office: Brazil.

Int'l firms represented: Ed. Musical Arapua (Brazil), Bourne Co. & affiliated firms (USA), Fermata do Brasil (Brazil), Dick James Music & affiliated firms (UK), Lammell Music (UK), Lewis Music (USA), Rimusic (UK), Ed. Musical Sonata (Brazil)

Sochem Ltda., Av. Vitacura 2856, Santiago Tel. 287-118. Cable: TURNTABLE. Mgr.: A. Acuna.

Int'l firms represented: Ed. Accord (Germany), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Beechwood (Mexico, USA), Ed. Colombiana de Musica (Colombia), Consorcio de Eds. Musicales Peruanas (Peru), Discolandia Dueni (Bolivia), EGO (Spain), EMI (UK), MAI (Argentina), Eds. & Prod'ns Musicales Pathe Marconi (France), Sonido Industrial (Nicaragua), Toshiba (Japan), Eds. Musicale La Voce del Padrone (Italy), Universal Music Publ's (Venezuela)

Southern Music Int'l, Casilla 1424, Calle Los Lirios 374, Santiago. Tel. 84-588.

Home office: USA, Peer-Southern Org.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

C O D A Y C O (Corporacion de Autores & Compositores), Agustinas 1572/C, Santiago.

Centro de Profesores de Education Musical, Casilla 2804, Santiago.

Consejo Chileno de Musica, Casilla 2100, Santiago.

Instituto de Extension Musical, Casilla 14050, Santiago.

Instituto de Investigaciones Musicales, Casilla 2100, Santiago.

S A T C H (Sociedad de Autores Teatrales de Chile), San Diego 246, Santiago. Tel. 66-052, 67-101. Gen. Admin'r. Amadeo Gonzalez Gonzalez.

Sindicato de Artistas de Variedades, Agustinas 560, Santiago.

Sindicato Profesional de Actores, San Diego 245, Santiago. Tel. 85-268.

Sindicato Profesional Orquestal, Agustinas 560, Santiago.

DESIGN & ARTWORK

Alba Industria de Radio & Television SA, Cathedral 1029-Subte, Santiago. Tel. 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

LICENSING ORGANIZATION, MUSIC

D A I C (Departamento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago. Tel. 392-345. (Performing rights only)

PLATING, PROCESSING & PRESSING PLANTS

Alba Industria de Radio & Television SA, Cathedral 1029-Subte, Santiago. Tel. 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

Odeon (Industrias Electricas Musicales), PO Box 186D, Av. Vitacura 2899, Santiago. Tel. 287-118. Cable: TURNTABLE. Mng. Dir. O. E. Gibson; Sales Mgr.: M. Munoz. (Pressing only).

PRINTERS & LITHOGRAPHERS

Alba Industria de Radio & Television SA, Cathedral 1029-Subte, Santiago. Tel. 50-081, 80-461. Gen. Mgr.: Roberto Inglez Ingram.

Asona (Asociacion Fonografica Nacional), Estado 235, Rm. 894, Santiago. Tel. 30-637. Owner: Arnoldo Vera

Borquez; Gen Mgr Mauricio Alvarez E., Sales Mgr Exequiel Pina.

● supplies

**ENVELOPES & MAILERS
JACKETS & SLEEVES
LABELS
POLYETHYLENE BAGS**

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago Tel 50 081, 80-461 Gen. Mgr.: Roberto Inglez Ingram.

● accessories manufacturers

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago Tel 50-081, 80-461. Gen Mgr.: Roberto Inglez Ingram.
Product: Cleaners cloths & brushes.

● store fixtures & merchandising aids manufacturers

Alba Industria de Radio & Television SA, Catedral 1029-Subte., Santiago Tel 50-081, 80-461. Gen Mgr.: Roberto Inglez Ingram.
Product: Display racks (rec. only)

CHINA, REPUBLIC OF

Population: 15,000,000.
Rate of exchange: \$1 (US) = 37.50 Taiwan dollars
Records, record blanks & pre-recorded media imported from USA: 1973—\$36,108, 1972—\$15,411.
Records exported to USA: 1973—132,142 units, \$16,873; 1972—11,377 units, \$86,063

● record & tape manufacturers / distributors / importers

Black Cat Rec. Works, 163 Chung Shan Rd., Luchow Hsiang, Taipei Hsien Tel 975086 Bd. Chm. C. T. Lee, Sales Mgr.: C. C. Lee
Label: (Owned) Black Cat

Chung Sheng Rec. Co. Ltd., 4 Ping Teng St., Taichung Tel 22558. Bd. Chm. H. S. Chen, Gen. & Sales Mgr.: S. K. Chen

First Recs. Co., 114 Cheng-ye North Rd., San Chung City, Taipei Tel 972462

Four Seas Rec. Publ'g Co., 169 Si-Ning South Rd., Taipei, Tel (02) 371202. Gen. Mgr.: C. Y. Liao; Sales Mgr.: C. Y. Tan.

Labels: (Owned) Four Seas, (represented) Phonogram (Netherlands)

Int'l rep.: Singapore (Phonogram)

Hai Shan Rec. Co. Ltd., 114 Bee Ling, Too Chen, Taipei Tel: 964248, 963151, 963155.

Labels: (Owned) Hai Shan
Hsin Chao Children's Education Publ'n Co., 117 Chung Hua Markt, 3rd fl., Sec. 8, Taipei Tel 337748, 361493. Cable HSNCHAOPC Bd. Chm. & Sales Mgr. Ho Gin Hu.

LaiFu Trading Co. Ltd., Int'l Bldg., 6 Tun Hua N. Rd., 9th fl., Taipei Tel 770171/5 Telex 21546. Pres. E. J. Rehfeldt III (Distributor)
Int'l branch: USA—Tawain Int'l Trading Co. Ltd., Sherman Oaks, Calif.

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19, Chengteh Rd., Taipei, Tel 543792, 574927 Bd. Chm. Chen Chun-Mei, Gen. Mgr.: Chang Chun-Yang; Sales Mgr. C. Y. Chuang.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei, Tel 361354, 360582 Mng. Dir. L. F. Chang Linfair. (Importer).

Modern Musical Instruments Corp., PO Box 3811, Taipei, Tel 388016 Cable MODRNMUSIC. VP Moody C. Lee (Distributor/Importer).
Label: (Represented) MMO (USA).

Orient Trading & Ind. Ltd., PO Box 3240, 50 Nanking E. Rd., 5th fl., Sec. 1, Taipei Tel 550484, 512415, 572379 Cable OTCLTD. Bd. Chm. & Gen. Mgr.: Henry H. Tsai, Sales Mgr. Jesse Lee (Importer of tapes).

Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Sec. 2, Taipei, Tel 573231/5, 553101/5. Cable PHILICHINE Telex 570. Bd. Chm. Y. N. Wang, Gen. Mgr. F. N. Leddy.

Ring Ring Recs. Ind. Co. Ltd., 33 Ln. 190, Cheng-I N. Rd., Sanchung City, Taipei Hsien, Tel 972432. Bd. Chm.: Wong Pu; Gen. & Sales Mgr.: Hong Chuang Shw.

Sing Kuang Trading Co. Ltd., PO Box 1784, 26 Ln. 48, Chung Shan N. Rd., Sec. 2, Taipei Tel 548357, 515303 Cable ORION. Bd. Chm.: T. Y. Chou-Kan, Gen. Mgr. C. K. Chou, Sales Mgr. S. H. Yang (Importer).

Song Jwu Rec. Co., San Min Dist., 19-7 Chung Hua 11 Rd., Kaohsiung.

Label: (Owned) Song Twu

Song Twu, see Song Jwu
Taiwan Pony Inc., 110 Omei St., 2nd fl., Taipei, Tel 333921, 316003. Bd. Chm. & Gen. Mgr.: Hwang Ming; Sales Mgr.: Alexander Kuo.
Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao

City Taipei Hsien, Tel 965008 Bd. Chm. W. J. Chen, Sales Mgr. W. H. Chen

● music publisher

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei Tel (02) 371702 Gen. Mgr.: C. Y. Liao
Int'l firm represented: Phonogram (Netherlands)

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Taiwan Importers & Exporters Ass'n, 42 Kuan Chien Rd., Taipei Tel 314049, 311687, 331675

DIRECT MAIL SERVICE

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei, Tel (02) 371202. Gen. Mgr.: C. Y. Liao

PLATING, PROCESSING

& PRESSING PLANTS

First Recs. Works, 114 Cheng-ye North Rd., San-Chung City, Taiwan, Tel: 972462.

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei Tel (02) 371202. Gen. Mgr.: C. Y. Liao

Gold Well Chemical Inds. Co. Ltd., 34-1 & 45-1 Lan Ya Li Shih-Lin District, Taipei, Tel 874556 (Bd. Chm. Chen Yeon Lin; Gen. & Sales Mgr. Chen Kung Lin.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei Tel 361354, 360582 Mng. Dir. L. F. Chang Linfair.

Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao City, Taipei Hsien, Tel 965008. Bd. Chm. W. J. Chen, Sales Mgr. W. H. Chen.

We-Long Electronics Inds. Co. Ltd., 353-1 Nanking E. Rd., Sec. 5, Taipei Tel 589218 Bd. Chm. & Sales Mgr.: Chan-Lung Fan

PROMOTION & PUBLICITY

Four Seas Publ'g Co., 169 Si-Ning S. Rd., Taipei Tel (02) 371202. Gen. Mgr. C. Y. Liao

TAPE CUSTOM DUPLICATORS

Four Seas Publ'g Co., 169 Si-Ning S. Rd., Taipei Tel (02) 371202. Gen. Mgr. C. Y. Liao.

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei Tel 361354, 360582 Mng. Dir. L. F. Chang Linfair

● supplies

CARTRIDGE & CASSETTE PARTS

Four Seas Publ'g Co., 169 Si-Ning S. Rd., Taipei Tel (02) 371202. Gen. Mgr. C. Y. Liao

JACKETS

Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao City, Taipei Hsien Tel 965008 Bd. Chm. W. J. Chen Sales Mgr. W. H. Chen

POLYETHYLENE BAGS

Gold Well Chemical Inds. Co. Ltd., 34-1 & 45-1 Lan Ya Li, Shih-Lin District, Taipei, Tel 874556 Bd. Chm.: Chen Yeon Lin; Gen. & Sales Mgr. Chen Kung Lin

RECORD PROCESSING MACHINERY

Four Seas Rec. Publ'g Co., 169 Si-Ning S. Rd., Taipei, Tel (02) 371202. Gen. Mgr. C. Y. Liao.

Gold Well Chemical Inds. Co. Ltd., 34-1 & 45-1 Lan Ya Li, Shih-Lin District, Taipei, Tel 874556. Bd. Chm. Chen Yeon Lin, Gen. & Sales Mgr.: Chen Kung Lin.

Chief product: Vinyl rec. plates & compounds.
Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei, Tel 361354, 360582 Mng. Dir.: L. F. Chang Linfair

Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao City Taipei Hsien, Tel 965008. Bd. Chm. W. J. Chen, Sales Mgr. W. H. Chen.

Chief product: Semi-automatic hydraulic press machines

TAPE, RAW & BLANK LOADED

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei Tel 361354, 360582 Mng. Dir. L. F. Chang Linfair.
Configurations: 8-tr & cassette.

Oriental Trading Corp., PO Box 13535, 187 Min Sheng E. Rd., 3rd fl., Taipei, Tel: 586286. Cable TATANCO. Bd. Chm. & Gen. Mgr. C. L. Loh, Sales Mgr. Edmond H. Liu (Importer—blank only)
Brand name: EMI.

Overseas Friend Co. Ltd., PO Box 878, 144 Hankou St., Rm. 808, Sec. 1, Taipei, Tel: 331441. Cable: IRVING-TONG Gen. & Sales Mgr. C. C. Tong (Importer—blank only).

Brand name: Philips.
Shinlee Electric Co. Ltd., 21 Chung Shan N. Rd., Sec. 2, Taipei Tel 510667/9 Telex 154. Bd. Chm. A. H. Chen, Gen. & Sales Mgr.: C. T. Lu (Importer).

Taiwan Pony Inc., 110 Omei St., 2nd fl., Taipei, Tel 333921, 316003. Bd. Chm. & Gen. Mgr. Hwang Ming, Sales Mgr.: Alexander Kuo.
Home office: Japan, Pony Inc.

Titan Ent. Co. Ltd., 78 Chihshi St., 2nd fl., Taipei, Tel 586286. Cable TATANCO Gen. & Sales Mgr. C. Y. Yang. (Importer).

TAPE DUPLICATING & PROCESSING

EQUIPMENT

Four Seas Publ'g Co., 169 Si-Ning S. Rd., Taipei, Tel (02) 333721. Gen. Mgr.: C. Y. Liao.

Kuo Yi Trading Co. Ltd., 11 Ln. 71, Chengteh Rd., Taipei, Tel 550408, 549080. Bd. Chm. & Sales Mgr.: Lin Sneu Wei; Gen. Mgr.: S. L. Lin. (Importer)

Sun-Lux Electronics Co. Ltd., 71 Kaifeng St., Sec. 1, Taipei Tel 22679 Bd. Chm. B. S. Lee, Gen. Mgr. C. C. Cheng.

● accessories manufacturers

Hai Shan Rec. Co. Ltd., 114 Bee Ling, Too Chen, Taipei Tel: 964248, 963151, 963155

Product: Carrying cases, catalog serves

Hon Yu Inds. Corp., 199 Min Tsu Rd., Taipei Tel 545827, 583186. Cable CHUENCHON. Bd. Chm. C. S. Hwang; Sales Mgr. David C. Y. Neo.

Product: Needles

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei, Tel 361354, 360582 Mng. Dir. L. F. Chang Linfair.
Product: 45 RPM adaptors, needles.

Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao City, Taipei Hsien, Tel: 965008. Bd. Chm.: W. J. Chen; Sales Mgr.: W. H. Chen.

Product: Cleaners cloths & brushes, needles

● store fixtures & merchandising aids manufacturers

Hai Shan Rec. Co. Ltd., 114 Bee Ling, Too Chen, Taipei, Tel: 964248, 963151, 963155.

Product: Divider cards

Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao City, Taipei Hsien, Tel 965008 Bd. Chm.: W. J. Chen, Sales Mgr. W. H. Chen

Product: Display racks

● tape playback equipment

Asia Electronics Co. Ltd., PO Box 26018, 7 Nan I Rd., KEPZ, Kaohsiung Tel: 223244, 293543 Cable ASIAEL Gen. & Sales Mgr. Timothy T. C. Wu

Black Cat Record Works, 163 Chung Shan Rd., Luchow Hsiang, Taipei Hsien Tel: 975086 Bd. Chm. C. T. Lee, Sales Mgr. C. C. Lee.

Chantor Electronics Co. Ltd., 14 Ln. 123, Hua Cheng Rd., Hsinchuang Chen, Taipei Hsien, Tel: 977779, 971459, 975432. Bd. Chm. S. M. Wang, Gen. Mgr. S. P. Wang, Sales Mgrs.: Peter Wang, Santa H. Lin

Brand name: Melody

China Electric Mfg. Co. Ltd., PO Box 1912, 10 Ln. 22, Chung Hua Rd., Sec. 1, Taipei, Tel: 310101 Cable CEMC. Bd. Chm. C. S. Chu, Sales Mgr.: P. Y. Liao.

Brand name: Universal

Chung Sheng Record Co. Ltd., 4 Ping Teng St., Taichung, Tel: 22558. Bd. Chm. H. S. Chen, Gen. & Sales Mgr.: S. K. Chen.

Crown Electric Ind'l Co. Ltd., 9 Ln. 408, Chung Hsin Rd., Sec. 5, Sanchung City, Taipei Hsien, Tel: 974458, 979996. Bd. Chm. C. M. Liu, Gen. Mgr.: E. T. Huang; Sales Mgr. C. H. Liu.

Brand name: Crown

Eagle Wooden Works Co. Ltd., PO Box 22655, 27 Ln. 67, Lin Shen N. Rd., Taipei, Tel: 970318, 519540, 518517 Cable EAGLECOLTD Bd. Chm. Masa Cheng; Gen. Mgr. M. S. Liu, Sales Mgr.: M. N. She

Four Seas Record Publ'g Co. Ltd., PO Box 1012, 169 Sining S. Rd., Taipei, Tel 333721. Bd. Chm. Y. S. Kao, Gen. & Sales Mgr. C. Y. Liao.

Hoyuan Electronic Co. Ltd., PO Box 59027, 150 Lanchou St., Taipei Tel 574044. Cable PHIFUCO. Bd. Chm.: S. Yen

Brand name: Kent

Kingdom Electronics Co. Ltd., 287 Nanking E. Rd., Sec. 5, Taipei Tel 783106/9. Cable: WHAFONG. Telex: 11409. Bd. Chm.: T. C. Chang; Gen. & Sales Mgr. S. H. Chang

Kuan Tai Electronic Co. Ltd., 369 Nanking E. Rd., Sec. 5, Taipei, Tel 782487, 717067. Cable: KTEC. Bd. Chm.: J. C. Su; Gen. & Sales Mgr. H. S. Wang

Kyu Yi Trading Co. Ltd., 11 Ln. 71, Chengteh Rd., Taipei, Tel 550408, 549080. Bd. Chm. & Sales Mgr.: Lin Sneu Wei, Gen. Mgr. S. L. Lin.

LaiFu Trading Co. Ltd., Int'l Bldg., 6 Tun Hua N. Rd., Taipei, Tel: 770171/5 Telex 21546. Pres.: E. J. Rehfeldt III.

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19, Chengteh Rd., Taipei Tel: 337748, 361493 Bd. Chm. Chen Chun-Mei, Gen. Mgr.: Chang Chun-Yang, Sales Mgr.: C. Y. Chuang.

Listen Electronics Co. Ltd., 18 Chang Lo St., Sanchung City, Taipei Hsien Tel 974377, 974977. Bd. Chm. & Sales Mgr.: Chiang Chih-Hsiang; Gen. Mgr. Liu Chin.

Modern Electronic Ind'l Co. Ltd., 33 Ln. 121, Chung Shan N. Rd., Sec. 1, Taipei, Tel 572884, 583912. Cable: MEIC. Bd. Chm. S. Z. Kuo; Gen. Mgr. Y. D. Kuo, Sales Mgr.: James M. T. Kuo.

Motorola Taiwan Electronics Corp., PO Box 3192, 103 Yuan Lin Village, Tu Cheng Hsiang, Taipei Hsien, Cable: MOTCON Telex 568. Bd. Chm. Herb Deberd; Gen. & Sales Mgr. John C. Riley.

National Electric Appliance Sales Co. Ltd., 57 Po Ai Rd., Taipei, Tel: 373186, Bd. Chm.: C. C. Hong; Gen. & Sales Mgr.: M. L. Hong.

Home office: Japan, Matsushita Electric Trading Co. Ltd.

New Rotel Ind'l Co. Ltd., 312 Nanking E. Rd., Sec. 5, Taipei, Tel: 723618, 781369. Chm. & Sales Mgr.: Chao Yuan Yen

Home office: USA, Rolecor.

Brand name: Rotel.

Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Sec. 2, Taipei, Tel: 573231/5, 553101/5. Cable: PHILICHINE. Telex: 570. Bd. Chm.: Y. N. Wang; Gen. Mgr.: F. N. Leddy.

R O C Corp., PO Box 58260, 403 Min Sheng Rd., Taipei. Tel 572117. Telex 650 Bd. Chm T.S. Chen; Gen & Sales Mgr. T.C. Chen.

Rotel Electronics Co. Ltd., 310 Nanking E. Rd., Sec. 5, Taipei. Tel: 780369, 781369. Bd. Chm.: C.P. Yen; Sales Mgr.: S.T. Chen.

Home office: USA, Rolecor.

Shinlee Electric Co. Ltd., 21 Chung Shan N. Rd., Sec. 2, Taipei. Tel: 510667/9. Bd. Chm. & Sales Mgr.: A.H. Chen; Gen. Mgr. Chuan-Tung Lu.

Shyeh Electronics Corp. Ltd., PO Box 26112, A7-21 KEPZ, Kaohsiung, Tel: 231087. Bd. Chm. & Sales Mgr. Deng-Ming Liang.

Int'l branch: Japan.

Taiwan Electronics Inc., 407 Nanking E. Rd., 2nd fl., Sec. 5, Taipei. Tel: 787079, 787779. Cable SPACE LINE. Bd. Chm. & Sales Mgr. M.S. Peng.

Taiwan Jappac Electronics Co. Ltd., PO Box 26112, A7-21 KEPZ, Kaohsiung, Tel: 231087. Cable: TAIJAPPAC Bd. Chm.: Chen Tze Hong; Gen. Mgr.: Chug Nan Hong. Sales Mgr.: Cheun Nan Wu.

Home office: Japan.

Brand name: Jappac, Rambler, Sound Age

Taiwan Nippon Sound Equip. Co. Ltd., PO Box 26138, 6 Nan IV Rd., KEPZ, Kaohsiung, Tel 294151/3. Bd Chm. & Gen. Mgr.: T.C. Chen, Sales Mgr. L.H. Huang.

Brand name: Buyer's, Transcorder.

Taiwan Stereo Electronics Co. Ltd., 7 Ln. 801, Chengteh Rd., Taipei. Cable: TWSTEREO Bd. Chm. Y. F. Houng; Gen & Sales Mgr.: F.C. Lu.

Tobish Electronic Ind. (Taiwan) Ltd., PO Box 3372, 5 Yung-Sur Rd., Taipei. Tel: 367261/B. Cable TAI TOBI. Telex 262 Bd. Chm. & Gen. Mgr.: T.S. Chien, Sales Mgr. I.Y. Lin.

Home office: Japan.

Brand name: Easterndia, Tobisonic

Universal United Electronics Ind. Co. Ltd., 50 Ln. 190, Keelung Rd., Sec. 1 Taipei Tel 786634, 778790. Bd. Chm.: C.C. Wang; Gen. Mgr.: Y.U. Shen.

COLOMBIA

Population: 23,210,000.

Rate of exchange: \$1 (US) = 25.00 pesos.

Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph's Day), Holy Thursday, Good Friday, May 1 (Labor Day), Ascension Day, Corpus Christi, Sacred Heart, June 29 (Sts. Peter & Paul Day), July 20 (Independence Day), August 7 (Battle of Boyaca), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), November 11 (Independence of Cartagena), December 8 (Immaculate Conception), December 25.

Records, record blanks, & pre-recorded media imported from USA: 1973—\$58,883; 1972—\$29,958.

Records exported to USA: 1973—45,782 units, \$45,500; 1972—48,715 units, \$55,462.

● record & tape manufacturers / distributors / importers

Andino, see Orbe.

Antillano, see Tropical.

Archiv, see Philips.

Atriz, see Chaves.

C B S (Discos) SA, 10A-23 Carrera 34, Bogota, Tel 47-13-41, 37-26-40. Cable: COLRECORD. Gen. Mgr.: Carlos Alberto Gutierrez T., Admin. Mgr.: Rafael Molano T.; Sales Mgr.: Gabriel Munoz C.

Labels: (Owned) CBS, Epic; (represented) Capitol (USA), Disneyland/Vista (USA), EMI (UK), Sono-Radio (Peru).

Candle, see Chaves.

Chaves (Discos), 18-43 Carrera 23, Pasto. Tel. 2051/31/38. Cable: DISCHAVES. Gen. Mgr. Ramiro Chaves L.; Sales Mgr.: Iliá de Chaves.

Labels: (Owned) Atriz, Candil, Chaves, Emerald, Lorito. Int'l reps.: Ecuador (Fadisa), Netherlands (Dureco), Spain (Diresa), Venezuela (BASF).

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres. Alfredo Diez M., Discos Famoso Prod. Gen. Mgr.: Guillermo Diez R., Discos Zeida-Costeno Prod. Gen. Mgr.: Alvaro Arango G.

Int'l branch: Ecuador, Industrias Famoso Cia Ltda.

Labels: (Owned) Costeno, De Oro, Famoso, Zeida; (represented) ABC/Dunhill (USA), A&M/Ode (USA), Apple (UK), Ariola-Eurodisc (Germany, Spain), Astfona (Chile), Asylum (USA), Barclay (France), Borinquen (USA), Caracol (Chile), Continental (Brazil), DLV (Mexico), Disc Jockey (Argentina), Famous group (USA), Hispavox (Spain), Motown (USA), Musart (Mexico), Parnaso (USA), Project 3 (USA), Riviera (France), Ricordi (Italy), Suradisco (Venezuela), WEA group (France, Germany, UK, USA), Zzelesta (USA).

Int'l reps.: Central America (Dideca), Chile (EMI), Dominican Republic (Salon Mozart), Europe (EMI), Mexico (Musart), Peru (IEMPSA), USA (Record Dists. of America), Venezuela (Suramericana)

Costeno, see Codiscos.

Curro, see Discomoda.

D C M-Pop, see Discomoda.

D G, see Philips.

Daro Int'l, see Daro.

Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-16-25, 43-36-66. Gen. Mgr.: Bernard I. Forman.

Int'l branch: USA, New York, N.Y.

Labels: (Owned) Daro Int'l; (represented) Decca (UK), London (USA).

Int'l reps.: Germany (Teldec), UK (Decca)

Delujo, see Fuentes.

De Oro, see Codiscos.

Disco 15, see Orbe.

Discomoda de Colombia Ltda., 12-11 Calle 14, 2nd fl., Bogota. Tel: 81-32-87, 81-15-29. Pres. Cesar Roldan; Gen. Mgr.: Enrique Estrada Duque; Sales Mgr.: Genaro Fallu Zambrano; PR Dir.: Arturo de la Rosa.

Int'l branch: Venezuela, Favedica.

Labels: (Owned) Discomoda, DCM-Pop, Ranchero; (distributed) Curro; (represented) Alegre (USA), Brunswick (USA), Cachilapo (Venezuela), Disco-Lito (El Salvador), Discomoda (Venezuela), FTA (Peru), Favedica (Venezuela), Four Points (USA), Karen (USA), Roulette (USA), Tico (USA).

Int'l reps.: Ecuador (Fediscos), Mexico (Gamma), Nicaragua (Sisa), Peru (IEMPSA), USA (Discolando).

Emerald, see Chaves.

Epic, see CBS.

Eva, see Fuentes.

Extra, see Tropical.

Famoso, see Codiscos.

Fontana, see Philips.

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. Cable: DISFUENTES. Gen. Ass't Mgr.: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Int'l Dir.: Javier Garcia M.

Labels: (Owned) Delujo, Fuentes, Sello Negro, (distributed) Eva; (represented) Arrowbats (UK), Baltic (Belgium), Bullit (Argentina), Cash Box (Brazil), Chanteler (Brazil), Copacabana (Brazil), Cotique (USA), Dark (Venezuela), Dial (USA), Dicesa (El Salvador), Durium (Italy), Gamma (Mexico), Latin (USA), MCA (UK, USA), Martin Meyer (Argentina), Met Richmond (USA), Padisco (Panama), Panart (USA), Pearlless (Mexico), Rex (Mexico), Rondador (Ecuador), Seeco (USA), Sonomex (Mexico), Sprint (Italy), Teca (USA), Verne (USA), El Virrey (Peru), West Side (USA).

Int'l reps.: Brazil (Chanteler), Dominican Republic (La Guarachita), Ecuador (Fadisa), El Salvador (Dicesa), Mexico (Pearless), Panama (Discos De Panama), Peru (El Virrey), USA (Miami), Venezuela (Dark).

Hot-Hits, see Orbe.

Ideal, see Tropical.

Impacto, see Sonolux.

Lorito, see Chaves.

Lyra, see Sonolux.

M G M, see Philips.

Mercury, see Philips.

Metropoli Ltda. (Industria Fonografica), 53A-33 Carrera 71a, Medellin. Tel: 34-56-44, 34-14-22.

Labels: (Owned) Metropoli, Palmeras; (distributed) Silver; (represented) Corona (Venezuela), Popular (Mexico), Venevox (Venezuela).

Int'l reps.: Venezuela (Corona).

Ondina Fonografica Colombiana Ltda., 50-28 Calle 65, Medellin. Tel: 33-55-98. Gen. Mgr.: Rafael Acosta Salinas.

Labels: (Owned) Ondina, Playa, Radar.

Orbe Ltda. (Discos), Apdo. Aereo 8860, 14-40 Calle 19, Bogota. Tel: 42-85-86, 42-81-07.

Labels: (Owned) Andino, Hot-Hits, Orbe, Popular; (distributed) Disco 15; (represented) Ansonia (USA), Mantilla (USA), Music Hall (Argentina), Sonus (Venezuela), Telefunken (Germany), Vanguard (USA), Zafiro (Spain).

Int'l rep.: Venezuela (Discoteca).

Oro, see Tropical.

Palmeras, see Metropoli.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota. Tel: 60-89-51, 60-89-31. Cable: DISCOPHIL. Music Div. Mgr.: Alfonso Escolar N.; Sales Mgr.: Rafael Romero; Nat'l Latin American Repertoire Label Mgr.: Eduardo Cabas; Modern Int'l Repertoire Label Mgr.: Edgar Restrepo.

Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Verve; (represented) Alhambra, Bell, Buddha, Columbia, Fania, Kama Sutra, Stax, Vertigo.

Int'l reps.: Worldwide (Phonogram, Polydor).

Playa, see Ondina.

Polydor, see Philips.

Popular, see Orbe.

Radar, see Ondina.

Ranchero, see Discomoda.

Real, see Sonolux.

Sello Negro, see Fuentes.

Silver, see Metropoli.

Sonolux SA, 43A-5 Calle 29, Medellin. Tel: 35-45-47. Pres. Jorge Uribe Jaramillo; Sales Mgr.: Ramiro Echavarrina Restrepo; Int'l & Artist Mgr.: Hernan Restrepo Duque

Labels: (Owned) Impacto, Lyra, Sonolux, Real, (represented) Cisne (Mexico), DCM (Mexico), Fermata (worldwide), Indesa (Ecuador), Infopesa (Peru), Orfeon (Mexico), RCA (worldwide), Velvet (Venezuela).

Int'l reps.: Ecuador (Indesa), Mexico (DCM, Orfeon), Peru (Infopesa), Venezuela (Sonoven).

Swing, see Tropical.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; A&R Mgr.: Jorge Fortou E.; Sales Mgr.: Tony Fortou E.

Labels: (Owned) Antillano, Extra, Ideal, Swing, Tropical; (distributed) Oro; (represented) ARV Int'l (USA), Bego (USA), Centenario (Ecuador), Falcon (USA), Fonodisco (Venezuela), Kubaney/Mate (USA), Loyola (Panama), Marfer (Spain), Microfon (Argentina), Pisces (USA), Son'Art (Mexico).

Int'l reps.: Argentina (Microfon), Mexico (Son'Art), Panama (Loyola/Panavox), USA (Kubaney, Miami), Venezuela (Fonodisco).

Verve, see Philips.

Victoria (Discos), Apdo. 3308, Medellin. Tel: 35-48-24.

Zeida, see Codiscos.

● independent record producers

C B S (Discos) SA, 10A-23 Carrera 34, Bogota. Tel: 47-13-41, 37-26-40. Gen. Mgr.: Carlos Alberto Gutierrez

Label credit: Discomoda.

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Gen.

Mgr.: Manuel Dreznar.

Label credits: Goldenphon, Multifon, Polydor.

● music publishers

Ecomus (Ed. Colombiana & Int'l de Musica Ltda.), 11-40 Carrera 34, Medellin. Tel: 46-19-44. Gen. Mgr.: Alfredo Jose Diez Ramirez.

Affiliate: Prodemus.

Int'l firms represented: Brambila (Mexico), Grever (Mexico), Hnos. Marquez (Mexico), Orfeon (Mexico), Prodema (Peru), SADRAM (Ecuador).

Int'l reps.: Argentina (Odeon), Ecuador (SADRAM), Mexico (Brambila), Peru (Conedisa), Venezuela (Alfonso Sanchez Lopez).

Edimúsica (Ed. Int'l de Musica Ltda.), 13-223 Carrera 51, Medellin. Tel: 46-03-17. Dir.: Bernardo Mejia Aguirre; Gen. Mgr. Jose Maria Fuentes E.

Int'l firms represented: Conedisa (Peru), Predisa (Mexico), SADRAM (Ecuador), Vicari (Venezuela).

Int'l reps.: Ecuador (SADRAM), Mexico (Predisa), Peru (Conedisa), USA (Morro), Venezuela (Vicari).

Fonoton (Ed.) Ltda., Apdo. 12330, Bogota. Tel: 61-18-77 x 219, 220. Mgr.: Alfonso Escolar N.; Ass't Mgr.: Bertha de Garavito.

Int'l firms represented: Intersong (Mexico), Korn (Argentina)

Int'l reps.: Argentina (Korn), Mexico Intersong.

Mundo Musical, 10A-23 Carrera 34, Bogota. Tel: 47-13-41, 37-36-40. Cable: COLRECORD. Gen. Mgr.: Carlos Alberto Gutierrez T.

Int'l firms represented: Beechwood (USA), Blackwood (USA), EMI publ'g cos. (UK), ITAIPU (Brazil), Orffa (USA), Sadaic (USA).

Peer de Colombia, Apdo. Aereo 8665, Edif. Bristol, Of. 406, 6-31 Calle 18, Bogota. Tel: 41-9864. Cable: PEERCO.

Home office: USA, Peer-Southern Org.

Prodemus (Promotora Colombiana de Musica Ltda.), 11-40 Carrera 34, Medellin. Tel: 46-19-44. Gen. Mgr.: Alfredo Jose Diez Ramirez.

Affiliate: Ecomus.

Int'l firms represented: Arabella (Spain), Caracol (Chile), Conedisa (Peru), Continental (Peru), SOCHEM (Chile).

Int'l reps.: Argentina (Relay), Bolivia (Prodema), Chile (SOCHEM), Ecuador (SADRAM), Mexico (Brambila), Peru (Conedisa), USA (Morro), Venezuela (Alfonso Sanchez Lopez).

Sono-Inter, 43A-5 Calle 29, Medellin. Tel: 35-45-47. Cable: SONOLUX. Pres. Jorge Uribe Jaramillo.

Int'l firms represented: Edim (Mexico) Relay (Argentina).

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

A C O M P A S (Asociacion Colombiana de Musicos Profesionales), 11-15 Carrera 8. Of. 202, Bogota.

DESIGN & ARTWORK

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M., Sales Mgr.: Horacio Alvear.

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor: Dario Escobar C.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

DIRECT-MAIL SERVICE

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor: Dario Escobar C.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

LICENSING ORGANIZATION, MUSIC

S A Y C O (Sociedad de Autores & Compositores de Colombia), 20-47 Carrera 12, Bogota. Tel: 43-93-50. Gen. Mgr.: Jorge Olaya Munoz (Performing rights only.)

PACKAGING & LABELING (tape only)

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor: Dario Escobar C.

PLATING, PROCESSING & PRESSING PLANTS

C B S (Discos), SA 10A-23 Carrera 34, Bogota. Tel: 47-13-41, 37-26-40. Gen. Mgr. Carlos Alberto Gutierrez T.; Sales Mgr.: Gabriel Munoz C.

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Sales Mgr.: Horacio Alvear.

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-51-50. VP: Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor: Dario Escobar C.

Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin. Tel: 33-55-98. Mgr.: Rafael Acosta Salinas.

Philips de Colombia SA (Industrias), Music Div., Apdo. Aereo 6393, 51-39 Calle 13, Bogota. Tel: 60-89-31, 60-89-51. Gen. Mgr.: Alfonso Escolar N., Ass't Mgr.: Rafael Romero.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou

P. Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

PRINTERS & LITHOGRAPHERS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin Tel. 46-16-02. Pres. Alfredo Diez M., Sales Mgr. Horacio Alvear.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin Tel. 46-51-50. VP. Jose Maria Fuentes E., Gen. Mgr. Pedro Fuentes E., Sales Mgr. Oscar Sarrazola; Sales Supervisor Dario Escobar C.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin Tel. 33-55-98. Mgr. Rafael Acosta Salinas.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel. 16-509, 15-645. Pres. Emilio Fortou P.; Gen. Mgr. Jaime Cabrera M.; Sales Mgr. Tony Fortou E.

TAPE CUSTOM DUPLICATORS

Fuentes SA (Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin Tel. 46-51-50. VP. Jose Maria Fuentes E., Gen. Mgr. Pedro Fuentes E.; Sales Mgr. Oscar Sarrazola, Sales Supervisor Dario Escobar C.
 Ingeson Ltda., 6-27 Calle 22, Bogota. Tel. 43-60-44. Gen. Mgr. Manuel Drezner.
 Philips de Colombia SA (Industrias), Music Div., Apdo. Aereo 6393, 51-39 Calle 13, Bogota, Tel. 60-89-31, 60-89-51. Gen. Mgr. Alfonso Escolar N., Ass't Mgr. Rafael Romero.
 Configuration: Cassette.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla Tel. 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr. Jaime Cabrera M.; Sales Mgr. Tony Fortou E.
 Configuration: Cassette

supplies

CARTRIDGE & CASSETTE PARTS MANUFACTURER

Fuentes SA (Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin, Tel. 46-51-50. VP. Jose Maria Fuentes E.; Gen. Mgr. Pedro Fuentes E.; Sales Mgr. Oscar Sarrazola, Sales Supervisor, Dario Escobar C.
 Chief product: Hubs, rollers, shields, base & cover

EMPTY CARTRIDGES, CASSETTES & REELS

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel. 43-60-44. Gen. Mgr. Manuel Drezner.
 Philips de Colombia SA (Industrias), Music Div., Apdo. Aereo 6393, 51-39 Calle 13, Bogota, Tel. 60-89-31, 60-89-51. Gen. Mgr. Alfonso Escolar N.; Ass't Mgr. Rafael Romero.
 Configuration: Cassette.

ENVELOPES & MAILERS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin, Tel. 46-16-02. Pres.: Alfredo Diez M., Sales Mgr.: Horacio Alvear.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin Tel. 33-55-98. Mgr. Rafael Acosta Salinas.

JACKETS & SLEEVES

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin, Tel. 46-16-02. Pres. Alfredo Diez M., Sales Mgr. Horacio Alvear.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin, Tel. 46-51-50. VP. Jose Maria Fuentes E.; Gen. Mgr. Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor Dario Escobar C.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla Tel. 16-509, 15-645. Pres. Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr. Tony Fortou E.

LABELS POLYETHYLENE BAGS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin, Tel. 46-16-02. Pres. Alfredo Diez M.; Sales Mgr.: Horacio Alvear.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin, Tel. 46-51-50. VP. Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor Dario Escobar C.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 50-28 Calle 65, Medellin, Tel. 33-55-98. Mgr.: Rafael Acosta Salinas.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel. 16-509, 15-645. Pres. Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

TAPE, BLANK LOADED

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin, Tel. 46-51-50. VP. Jose Maria Fuentes E.; Gen. Mgr.: Pedro Fuentes E.; Sales Mgr.: Oscar Sarrazola; Sales Supervisor: Dario Escobar C.
 Ingeson Ltda., 6-27 Calle 22, Bogota. Tel. 43-60-44. Gen. Mgr.: Manuel Drezner.
 Configuration: 8-tr. & cassette.
 Brand name: Coronett, Myltlex, Sonex.
 Philips de Colombia SA (Industrias), Music Div., Apdo. Aereo 6393, 51-39 Calle 13, Bogota. Tel. 60-89-31, 60-89-51. Gen. Mgr.: Alfonso Escolar N.; Ass't Mgr. Rafael Romero.
 Configuration: Cassette.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel. 43-60-44. Ten Mgr.: Manuel Drezner.
 Chief product: Duplicators & winders.

Singer Prods. & Cia. Ltda., Apdo. Aereo 27415, Bogota. Tel. 812-477. Mgr. Jaime Rojas.
 Home office: USA.
 Brand name: Tape-Athon, Sinteronic

accessories manufacturer

Philips de Colombia SA (Industrias), Music Div., Apdo. Aereo 6393, 51-39 Calle 13, Bogota. Tel. 60-89-31, 60-89-51. Gen. Mgr. Alfonso Escolar N., Ass't Mgr. Rafael Romero.
 Product: Cleaners, cloths & brushes, pre-leadered tape

store fixtures & merchandising aids manufacturers

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin, Tel. 46-51-50. VP. Jose Maria Fuentes E., Gen. Mgr. Pedro Fuentes E., Sales Mgr. Oscar Sarrazola; Sales Supervisor Dario Escobar C.
 Product: Display racks

jukebox title strips

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin, Tel. 46-16-02. Pres.: Alfredo Diez M.; Sales Mgr. Horacio Alvear.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin Tel. 46-51-50. VP. Jose Maria Fuentes E., Gen. Mgr. Pedro Fuentes E., Sales Mgr. Oscar Sarrazola, Sales Supervisor Dario Escobar C.

tape playback equipment

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel. 16-509, 15-645. Pres. Emilio Fortou P.; Gen. Mgr. Jaime Cabrera M.; Sales Mgr. Tony Fortou E.

COSTA RICA

Population: 1,842,800.
 Holidays: January 1, Easter Festival, May 1, May 26 (National Revolution Day), July 25, August 2, September 15 (Independence Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.
 Records, record blanks & pre-recorded media imported from USA: 1973—\$39,290; 1972—\$30,240
 Records exported to USA: 1973—200 units, \$786; 1972—393 units, \$786.

record & tape manufacturers / distributors / importers

Coronado & Cia. SA, Apdo. 568, Av. Central, San Jose. Tel. 21-12-12. Pres.: Juan Pucci; Gen. Mgr.: Eugenio Pignataro. (Importer / Exporter).
 Dicesa (Discos Centroamericanos SA) Ed. America, 5th fl., Av. Central, San Jose. Tel. 21-73-60, 22-16-25.
 Home office: El Salvador.
 Labels: (Owned) Dicesa; (represented) ARV (USA), Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Bego (USA), Beverly (Brazil), Bronco (USA), Brother (USA), Camden (worldwide), Capricorn (USA), Chimneyville (USA), Chrysalis (USA), Clean (USA), Clintone (USA), Continental (Brazil), Copacabana (Brazil), Cotillion (USA), Countryside (USA), Dawn (UK), Disc Jockey (Argentina), DiscReet (USA), Disneyland (USA), Dot (USA), Elektro (USA), Embryo (USA), Falcon (USA), Fuentes (Colombia), Gamma (Mexico), Gas (Mexico), Gordy (USA), Hispavox (Spain), Impacto (USA), Little David (USA), Moptown (USA), Movieplay (Spain), Music Hall (Argentina), Nashville (USA), Negram (Netherlands), Nonesuch (USA), Palladium (USA), Paramount (USA), Pato (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rex (Mexico), Rolling Stones (USA), Signpost (USA), Soul (USA), Steed (USA), Tamla (USA), VIP (USA), Warner Bros. (USA), Weed (USA).
 Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel. 25-95-55. Latin American Opns. Dir.: Guillermo Lopez; Gen. Mgr.: Mario Pacheco; Sales Mgr.: Luis Enrique Gomez.
 Int'l branches: El Salvador, Distribuidora Salvadorena de Discos SA; Guatemala, Distribuidora Guatemalteca de Discos SA; Panama, Distribuidora Panamena de Discos SA.
 Labels: (Owned) Indica; (represented) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Disc'AZ (France), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela), Viva (USA).

music publisher

Mundo Musical SA, Apdo. 4093, San Jose. Tel: 25-95-55, Latin American Opns. Dir. Guillermo Lopez; Gen. Mgr.: Mario Pacheco.
 Int'l firms represented: April (USA), Blue Seas (USA), Four Star (USA), Jac (USA), Lowery (USA), Melograf (Argentina), Mundo Musical (Brazil, Mexico).
 Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Mexico (Mundo Musical), USA (April).

services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Asociacion de Musicos & Compositores Costarricenses Apdo. 4365, San Jose.

DESIGN & ARTWORK DIRECT-MAIL SERVICE PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER PROMOTION & PUBLICITY

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel. 25-95-55. Gen. Mgr. Mario Pacheco

accessories manufacturer

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel. 25-95-55. Gen. Mgr.: Mario Pacheco.
 Product: 45 RPM adaptors.

CYPRUS

Population: 610,000.
 Holidays: January 1, January 6 (Epiphany), March 25 (Greek Independence Day), Good Friday, Easter Monday, August 16 (Independence Day), October 1, October 28 (OHI Day), October 29 (Turkish Republic Day), December 25, 26.
 Average retail price per record: LPs—\$6.13 (Greek), \$6.57 (International); EPs—\$2.19 (Greek & International); singles—\$1.38 (Greek), \$1.46 (International).
 Average retail price per tape: 8-tr.—\$6.57 (Greek), \$8.68 (International); cassette—\$6.57 (Greek), \$7.30 (International).
 Stereo sales: 10% of total.
 Jukeboxes: 1,300.

record & tape manufacturer / distributor / importer

All Recs. (CBS UK Ltd.), 30-34 Sophoulis St., Nicosia. Tel: 73213. Telex: 2504. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
 Labels: (Owned) CBS, Epic; (represented) CBS / Columbia (worldwide), Epic (worldwide), GRT (USA), MCA (USA), Minos (Greece), Panvox (Greece), Phonogram (Greece, Netherlands), Pickwick / Hallmark (UK), RCA (UK), Ricordi (Italy), United Artists (USA), Vanguard (USA), WEA (USA).
 Int'l rep.: Worldwide (CBS)
 C B S see All Recs.
 Epic, see All Recs.

services

TAPE CUSTOM DUPLICATOR

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
 Configuration: Cassette.

supplies

TAPE, RAW & BLANK LOADED

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides. (Blank only).
 Configuration: Cassette.

accessories manufacturer

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 73213. Cable: COLRECORD. Eastern Mediterranean Opns. Mgr.: Simon Schmidt; Area Sales Mgr.: Alan M. Feinberg; Branch Mgr.: John Socratides.
 Product: Head cleaners & demagnetizers.

CZECHOSLOVAKIA

Population: 14,357,000
 Rate of exchange: \$1 (US) = 592 koruna
 Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), May 9 (Liberation Day), October 28 (Nationalization Day), Dec 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—4,454,000 units, \$32,607,500; 1972—3,475,000 units, \$26,549,000 EP's & singles 1973—5,862,000 units, \$10,375,900; 1972—6,457,000 units, \$13,882,500
 Records sold domestically: LP's 1973—2,840,000 units, \$20,813,500; 1972—2,431,000 units, \$18,572,840 EP's & singles 1973—5,562,000 units, \$9,765,693; 1972—6,201,000 units, \$13,332,150
 Records exported to USA: 1973—36,105 units, \$36,295; 1972—28,479 units, \$26,298
 Average retail price per record: LP's—\$7.32, EP's—\$2.40, Singles—\$2.03
 Stereo sales: 58% total
 Discounting: Never.

Type of distribution: Opus and Supraphon own a chain of specialized retail shops. Pantan also sells through these. This accounts for 80% of total sales. The remainder is done through manufacturer-to-wholesaler-to-retailer system.

Type of promotion: Government-controlled radio plays the decisive role in the promotion of pop records. Supraphon Record Club, operating on a subscription basis, is of great importance in the sale of classical and special pop records, i.e. jazz, progressive pop, etc.

TAPE:

Pre-recorded tape sold domestically: Cassettes 1973—116,271 units, \$1,045,580; 1972—33,200 units, \$450,000 Open reel 1973—5,668 units, \$95,743
 Average retail price per tape: Cassettes—\$8.99, Open reels—\$16.85
 Market: Open reel equipment still predominates, but is used for amateur recording and copying, and sales of pre-recorded tape are negligible. Pre-recorded cassettes are slowly progressing. 8-track cartridges have not yet been introduced.

RADIO STATIONS:

Government—3
 Comment: One national station programs pop music almost exclusively, one is devoted to classical music. About 50% of broadcast music derives from records, mostly of domestic production.

TELEVISION STATIONS:

Government—2 channels
 Comment: Programs concentrate mostly on easy listening Rock, jazz, etc. are rarely featured. Classical music is programmed regularly on the educational channel.

IMPORT/EXPORT REGULATIONS:

Both license contracts and export/import deals are made with Socialist countries, only license contracts are made with Western countries and import of records is non-existent. Lubomir Doruzka

● record & tape manufacturers / distributors / importers

Artia (Foreign Trade Corp. for the export & import of cultural commodities), Ve Smeckach 30, Prague 1. Tel: 246-284, 248-244. (All international licensing contracts of Pantan and Supraphon are conducted in cooperation with Artia).

Opus Rec. & Publ'g House, Dunajska 22, Bratislava. Tel 526-65, 528-86. Comm'l Dir. Alexius Aust; Gen Mgr. Dr. Ivan Stanislav, Copyright & License Mgr.: Dr. Oldrich Horak, Artistic Dir. Dr. Marian Jurik. (Exported by Slovart)

Labels: (Owned) Opus.
 Int'l reps: Japan (Victor), Spain (Diresa)
 Pantan (Publishers of the Czech Music Fund), Ricni 12, 118 39 Prague 1. Tel: 538-151. Gen. Mgr. Vladimir Sevcik, Sales Mgr. Drahomir Sulak, Chief Ed. Jiri Malasek; Copyright Jiri Valenta (Exported by Artia).

Slovart (Foreign Trade Corp. for the import & export of cultural commodities), Gottwaldovo nam 48, Bratislava. Tel 488-41 Telex 09586 Gen Mgr.: Ing. Ladislav Chalupka; Sales Mgr. Dr. Frantisek Lucky.

Supraphon, Palackeho 1, Prague 1. Tel 268-141, 261-608. Gen. Dir. Viktor Kasak, Music Dir. Jin Valek.

Labels: (Owned) Supraphon, (represented) Amiga (East Germany), Ariola (West Germany), Barclay (France), CBS (France, USA), EMI (UK), Eterna (East Germany), Jugoton (Yugoslavia), Melodiya (USSR), Muza (Poland), Panton (Belgium), Polydor (West Germany), Qualiton (Hungary), Tamla/Motown (USA), WEA group (USA).
 Int'l reps.: Austria (Ariola), Denmark (Dansk), Finland (Scandia), France (Sonopress), East Germany (Descha), West Germany (Ariola), Italy (Riti), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Cinerec), Spain (Discophon), Sweden (Sonet), Switzerland (Ariola), UK (Rediffusion).

● music publishers

Opus Music Publ'g House, Dunajska 22, Bratislava. Tel 526-65, 528-86. Comm'l Dir. Alexius Aust; Gen Mgr. Dr. Ivan Stanislav, Copyright Dept. Mgr.: Dr. Oldrich

Horak.
 Int'l firms represented: Page Full of Hits, Rondor (both UK)
 Int'l reps.: Austria, Germany, Switzerland (Schneider in Austria);
 Pantan (Publishers of the Czech Music Fund), Ricni 12, 118 39 Prague 1. Tel: 538-151. Gen. Mgr. Vladimir Sevcik, Sales Mgr. Drahomir Sulak
 Int'l reps: Austria, Benelux, Germany, Switzerland (all Baerenreiter in Germany), Canada, Mexico, Philippines (all General Music in USA)

Supraphon, Palackeho 1, Prague 1. Tel 268-141, 261-608
 Int'l firms represented: Aberbach (West Germany), Barclay (France), Chappell (West Germany), Francis Day & Hunter (West Germany), Dick James (UK), Ivan Moogil (USA), Claude Pascal (France), RAK (UK), Hermann Schneider (Austria), Tree (USA)

Int'l reps.: Austria (Baerenreiter in West Germany), Denmark (Hansen), France (Boosey & Hawkes), West Germany (Baerenreiter), Italy (Naxosmusic), Japan (Yamaha), Netherlands (Baerenreiter in West Germany), Norway (Harald Lyche), Portugal (Sassetti), Sweden (Nordiska), Switzerland (Baerenreiter in West Germany), UK (Alfred Kalmus)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Czech Composers & Concert Artists, Valdstejnske nam 1, Prague 1. Tel: 536-468. Pres. Josef Palenicek.

Association of Slovak Composers, Sladkovicova 11, Bratislava. Tel 33-794 Pres. Oto Farceny.
 Bratislavská Lyra (Int'l Pop Song Festival Bureau), Leningradská 5, Bratislava. Tel 381-41, 349-48 Festival Committee Head: Dr. Ivan Stanislav, Sec'y Ing. Peter Horak.

Czech Music Foundation, Besedni 3, Prague 1. Tel 530-546

Czech Music Fund, Besedni 3, Prague 1. Mala Strana. Dir. Vladimir Sevcik.

Czechoslovak Music Information Centre, Besedni 3, Prague 1. Tel: 530-546.

Dilia (Czechoslovak Theatrical & Literary Agency), Vysehradská 28, Prague 2.

Guild of Czech Composers & Concert Artists, Valdstejnske nam 1, Prague 1. Tel: 536-468. Pres. Lubomar Zeleny.

Pragokonzert, Maltezske nam, 1, Prague 1. Tel: 581-841. Dir. Dr. Frantisek Hrabal.

Slovak Music Foundation, Gorkeho 19, Bratislava.

Slovak Music Fund, Fucikova 29, Bratislava. Dir. Jan Hedera

Slovakconcert (Czechoslovak Artistic Agency), Leningradská 5, 890 36 Bratislava. Tel 381-41 Telex 93485 Gen. Dir. Dr. Lubomir Cizek, Gen. Mgr. Jan Miskovice, Int'l Dept. Mgr. Milos Borsky. (Exclusive agency for all Slovak artists & performers.)

LICENSING ORGANIZATIONS, MUSIC

O S A (Ochranný svaz autorský pro práva k dílu hudobnému—Authors' Ass'n for Protection of Rights on Musical Works), Trida c. armady 20, Prague 6. Tel 325-341. Pres. Ivo Jirasek; Dir.: Jiri Novotny (Mechanical & performing rights). (Affiliated with Biem, CESA).

S O Z A, Tekovska Str. 3, Bratislava. Tel 510-29, 541-41. Gen. Mgr.: Gejza Dusik, Mechanical Rights Dept. Chief: Dr. Pavol Benovsky; Performing Rights Dept. Chief: Marian Fridrichovsky (Mechanical & performing rights)

DENMARK

Population: 5,025,000.
 Rate of exchange: \$1 (US) = 6.50 kroner.
 Per capita income: \$6,000.
 Holidays: January 1, Maundy Thursday, Good Friday, Easter Monday, Store Bededag (Danish Public Holiday—fourth Friday after Easter), Ascension Day, Whit Monday, June 5 (Constitution Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—2,862,027 units, \$15,277,956; 1972—2,401,971 units, \$14,056,223. EP's & singles 1973—1,361,396 units, \$2,432,971. 1972—1,363,064 units, \$2,464,661.

Records, record blanks & pre-recorded media imported from USA: 1973—\$578,628; 1972—\$417,735.

Records exported to USA: 1973—\$22,494, 1972—\$5,445.

Average retail price per record: LP's—\$9.15; EP's—\$2.76; singles—\$2.23.

Stereo sales: 99% of total.
 Record club sales: 10% of total.
 Discounting: Frequent.

Type of distribution: Manufacturer-to-retailer system predominates. There is only one rack jobber (Music Rack) owned by all manufacturers of the Danish group of the International Federation of Gramophone Industry.

Type of promotion: Radio and TV are the most important, followed by the two biggest national daily newspapers, which have regular information about the music business. Vi Unge (sales 65,000) and Go (30,000) are the only monthly magazines covering music.

Jukeboxes: 7,500.

TAPE:

Market: The Philips Musicassette system is still prevailing and growing fast. There now exist 530,000 playback units, and in three years 52% of the Danish households

should own Philips Musicassettes. The cartridge 8-tr market is still very small and the sales are declining. The sales of open reel units are dropping.
 Pre-recorded tape sold domestically: 8-tr 1973—6,689 units, \$45,490; 1972—9,093 units, \$67,948.
 Cassette 1973—828,894 units, \$5,885,097; 1972—507,416 units, \$3,201,500. Open reel 1973—1,499 units, \$13,766; 1972—2,521 units, \$23,485.
 Average retail price per tape: 8-tr. \$9.15, cassette \$9.15, open reel \$10.46.

RADIO STATIONS:

No. of government 1 (3 AM & 3 FM channels)
 Comment: Program 1 News & entertainment, Program 2 Culture, Program 3 Music (full time stereo). There are 2,000,000 radios in use.

TELEVISION STATIONS:

No. of channels 1 (government)
 Comment: Denmark's Radio is the only national channel, but 46% are able to see the two Swedish channels, 28% the three German stations, and 5% the one East German channel. There are 1,700,000 TV's in use.
 Knud Orsted

● record & tape manufacturers / distributors / importers

Archiv, see Polydor

Artist, see Ed. Wilhelm Hansen

B. E., see Oktav.

C B S Gramofon A/S, Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 71-31-33 Telex 27204 Gen. Mgr. Soren Nissen

Labels: (Owned) CBS, Epic, (Distributed) Stuk; (represented) Arion (France), Arione (Netherlands), Bug Horizon (UK), Cupol (Sweden), Date (USA), Iris (Netherlands), Monument (USA), Philadelphia Int'l (USA), Uniek (Netherlands).

C S A Recs., Kobmagergade 59, DK-1150 Copenhagen. Label: (Represented) New Orleans (USA).

California, see Moerks.

Circle, see Jacks.

Columbia, see EMI

D. G., see Polydor

Dansk, see Sonet/Dansk

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel (01) 30-67-11 Cable GRAMMOPHON. Telex 16631 Mng. Dir. Kurt Hviid

Mikkelsen, Sales Mgr. Ole Jersø; Rec'g Mgr. Per Sorensen; Label Mgrs. Jerry Ritz, Flemming Guldberg, Alan Dessau

Labels: (Owned) EMI, Columbia, Emidisc, HMV, Harvest, Music for Pleasure, Odeon, Parlophone, Regal Zonophone, (represented) ABC/Dunhill (USA), Angel (USA), Apple (UK), Barclay (France), Bellaphon (Germany), Bronze (UK), Capitol (USA), Chrysalis (UK), Delta (Netherlands), Dot (USA), Famous (USA), Island (UK), Milestone (USA), Motown (USA), Paramount (USA), Pickwick (USA), Polar (Sweden), Prestige (USA), Probe (UK), Purple (UK), Pye (UK), Quarta (Hungary), RAK (UK), Red Bus (UK), Riviera (France), Seraphim (USA), Sovereign (UK), Sunset (USA), Sveriges Radio (Sweden), Unicorn (UK), United Artists (USA).

Emidisc, see EMI.

Epic, see CBS

Fiasco, see Sonet/Dansk

Fons, Marelundvej 28, DK-2730 Herlev. Tel. (01) 91-70-00.

Fontana, see Phonogram.

Frode Herloev & Co., Borgergade 14, DK-1300 Copenhagen K. Tel (01) 14-98-50. Cable SELECTHERLOEV.

Pres.: Henning B. Petersen. (Wholesaler/Importer).

G S P., see Moerks.

H M V., see EMI.

Wilhelm Hansen (Ed.), Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88. Cable: MUSIKHANSEN. Telex. 19912. Co-Pres. Hanne & Lone Wilhelm Hansen.

Labels: (Owned) Ed. Wilhelm Hansen, Artist; (represented) Barnparaden (Sweden), Cavendish (UK), Disques All Stars (France), IML Paris Sunflower (France), Montparnasse 2000 (France), Selected Sound (Germany), Zero (France)
 Int'l rep.: Sweden (Nordiska).

Harvest, see EMI.

Helicord, see Polydor

J K Music, Bastholmen 34, DK-3520 Farum. Tel: (01) 95-20-42. Co-Pres. Joergen Kleinert, John Rasmussen.

Labels: (Owned) KMF, Play; (represented) Avenue (UK), Bipar (UK), Continental (Norway), Enterprise (UK), Euronett (Norway), Forest (UK), Moondisc (Sweden).

Jacks Recs., Nedergaardsvej 48, DK-8200 Aarhus N. Tel (06) 16-04-11. Pres. & Gen. Mgr. Jack Fridthjof.

Labels: (Owned) Circle, Jacks, Selskab.

K M F., see JK Music

Karusell, see Polydor.

Kiki, see Moerks.

Life, see Sonet/Dansk.

M G M., see Polydor.

Magnet Music Prod'n A/S, Solvgade 10, DK-1307 Copenhagen V. Tel: (01) 12-01-12. Gen. Mgr.: Johnny Reimar; Promo.: Birgit Mogelberg. (See Nordisk Polyphon).

Mascot, see Sonet/Dansk.

Medium, see Moerks.

Mercury, see Phonogram.

Meto, see Moerks.

Metronome Recs. A/S, Jydeholmen 15, DK-2720 Vanlose. Tel: (01) 71-28-11. Cable METRORECORDS. Mng. Dir. Stefan Fryland; A&R: Olav Bennike. (Distributed by GDC).

Labels: (Owned) Metronome; (represented) Asylum (USA), Alco (USA), Atlantic (USA), Cotillion (USA), Dunwich (USA), Elektra (USA), Embryo (USA), Reprise (USA), Top Classic (Germany), Vortex (USA), Warner Bros. (USA).

Moerks Musikforlag, Rosenvaengets Alle 25, DK-2100 Copenhagen O. Tel (0176) TRIA 31-31. Gen. Mgr. Rene Gosvig.

Labels: (Owned) California, Kiki, Medium, Nisser, Triola; (distributed) GSP, Meto, Nicolej, Remi; (represented) Durium (Italy), Elite Special (Switzerland), Ember (UK), Explosion (UK), Flora (Norway), Hickory (USA), Im Press (USA), Mandolino (Switzerland), Megafon (Sweden), Octav (USA), Ranwood (USA), Rediffusion (UK).

Int'l reps.: Germany (Austroton), Netherlands (Negram), Norway (Arne Bendiksen), Spain (Discophon), Sweden (CBS-Cupol), Switzerland (Turicophon).

Music for Pleasure, see EMI.

Musikhuset, Algade 44, DK-4760 Vordingborg Tel (03) 77-08-37, Cable CHRISMUSIC Dir & Gen Mgr. Einar Christiansen; Sales Mgr. Erik Hansen.

Label: (Represented) Music Minus One (USA).

Nicolej, see Moerks.

Hede Nielsen A/S, Glentevej 70B, DK-2400 Copenhagen NV, Tel (01) 19-33-00 Pres.: Ove Hede Nielsen; Gen Mgr. Leif Risell; Sales Mgr.: Ole Johimsen, PR Mgr. Bengt Swan.

Labels: (Represented) Camden (USA), Colgems (USA), Coral (USA), Daybreak (USA), DiscAZ (France), Kapp (USA), LHI (USA), MCA (USA), Monument (USA), Musica Mundi (Germany), Musica Sacra (Germany), Playboy (USA), RCA (USA), RCA Int'l (UK), Swedish Society (Sweden), Telestar (Sweden), Victor (USA), Victrola (USA).

Nisser, see Moerks.

Nordisk Polyphon A/S, Emdrupvej 115A, DK-2400 Copenhagen NV, Tel (01) 69-25-22 Telex 19202 Mng. Dir.: John A. Winkelmann

Affiliates: Magnet Music Prod'n A/S, Phonogram A/S, Polydor A/S

Odeon, see EMI.

Oktav Musik, Hellerupvej 90, DK-2900 Hellerup-Copenhagen, Tel (01) 43-60-06, 43-84-08.

Labels: (Owned) Oktav, BB, ZAZ, Zac.

Parlophone, see EMI.

Philips, see Phonogram.

Phonogram A/S, Emdrupvej 115 A, DK-2400 Copenhagen NV, Tel (01) 69-25-22 Telex 19202. Gen Mgr. Jorgen Bechmann, Promo.: E. Skovdam. (See Nordisk Polyphon)

Labels: (Owned) Fontana, Mercury, Philips, Smash, Vertigo; (represented) Ace of Clubs (UK), Ace of Diamonds (UK), Ace of Hearts (UK), Argo (UK), Beltona (UK), Chapter One (UK), Charisma, DJM (UK), Deram (UK), Eclipse (UK), Emerald (UK), Flying Dutchman, GM (USA), London (UK), L'Oiseau Lyre (France), MAM (UK), Rex (UK), Shelter (USA), Threshold (USA), 20th Century (USA), UK (UK), York (UK).

Play, see JK Music.

Polydor A/S, Emdrupvej 115A, DK-2400 Copenhagen NV, Tel (01) 69-26-20 Telex 19202 Gen Mgr. P. E. Thomsen; Mktg. Mgr.: John Nielsen, Promo. Birgitte

Svolgaard (See Nordisk Polyphon).

Labels: (Owned) Archiv, DGG, Heliodor, Karussell, MGM, Polydor, Tip, Verve; (represented) Bell (USA), Blue Horizon (USA), Buddha (USA), Kama Sutra (USA), Melody, Riverside, Walt Disney (USA).

Regal Zonophone, see EMI.

Remi Music, Hedeparken 179, 2750 Ballerup, Tel (01) 65-06-92 Pres. Rene Gosvig (Distributed by Moerks)

Label: (Owned) Remi.

Selskab, see Jacks.

Smash, see Phonogram.

Sonet/Dansk Grammofon, Jydeholmen 15, DK-2720 Vanlose, Tel (01) 71-22-11. Pres. Karl Emil Knudsen. Gen. Mgr.: Paul Bach; Label Mgr. Kurt Andersen.

Labels: (Owned) Fiasco, Life, Mascot, Sonet, Storyville; (represented) A&M (USA), America (France), Amigo (Sweden), Barnaby (USA), Black Lion (UK), Blue Mountain (UK), Blue Thumb (USA), Boulevard (UK), Bronze (UK), Caroline (UK), Chess (USA), Dark Horse (USA), Europa (Germany), GRT (USA), Gazell (Sweden), Gold Award (UK), Grand Prix (Sweden), Island (UK), Janus (USA), Joker (Italy), Musidisc (France), Nashboro group (USA), Ole (USA), Palette (Belgium), Plantation (USA), Rocket (UK), Roulette (USA), SSS Int'l (USA), Saga (UK), Somerset (Germany), Sonet (Sweden), Sonic (Germany), Sun (USA), Supraphon (Czechoslovakia), Vanguard (USA), Virgin (UK).

Int'l reps.: Austria (Amadeo), Finland (Scandia), France (Musidisc), Germany (Metronome), Netherlands (Dureco), Norway (Arne Bendiksen), Sweden (Sonet), Switzerland (Finsterwald & Cantacuzene), UK (CRD).

Stoa Grammofonselskab Midtgaardsvvej 28, DK-8800 Viborg, Tel 62-29-27.

Storyville, see Sonet/Dansk.

Strike Grammofon AB, Mikkelbryggersgade 10, DK-1460 Copenhagen K, Tel: (01) 12-15-58.

Home office: Sweden.

Stuk, see CBS.

Teener, see Tono.

Telefunken, Roskildevej 8-10, DK-2620 Albertslund, Tel 64-85-22.

Tip, see Polydor.

Tono A/S, Bogholder Alle 40, DK-2720 Vanlose, Tel: (01) 71-55-55.

Labels: (Owned) Tono, Teener; (represented) Audio Fidelity (USA), Transatlantic (UK), Vanguard (USA).

Tony's Recs., PO Box 955, DK-2400 Copenhagen NV.

Label: (Represented) Delmark (USA).

Triola, see Moerks.

Vertigo, see Phonogram.

Verve, see Polydor.

Gustav Winckler A/S, Mosede By, DK-2670 Greve Strand, Tel: (01) 61-03-25

Z A Z, see Oktav.

Zac, see Oktav.

music publishers

Acuff-Rose Scandia, see Moerks.

Stig Anderson Musikforlag A/S, Vesterbrogade 6D, DK-1620 Copenhagen V, Tel. (01) 12-16-09. Pres. Stig Anderson; Mng. Dir. Jorgen Mortensen

Home office: Sweden

Affiliate: Polar Music A/S.

Int'l firms represented: (See Sweden Music AB, Sweden).

Reg Connelly Musik-Forlag A/S, see Ed. Wilhelm Hansen

Dacapo Musikforlag, see Intersong.

Francis Day & Hunter, see Ed. Wilhelm Hansen.

Wilhelm Hansen (Ed.), Gothersgade 9-11, DK-1123 Copenhagen K, Tel: (01) 11-78-88 Cable MUSIKHANSEN. Telex: 19912. Co-Pres. Hanne & Lone Wilhelm Hansen.

Affiliates: Reg Connelly Musik-Forlag A/S, Francis Day & Hunter, Melcher Musik-Forlag A/S, Scandinavia A/S, Skandinavisk Musikforlag A/S.

Int'l firms represented: Air (Sweden), Advanced (USA), Anglo-Continental (UK), Associated Music Publ's (USA), Athwain (USA), Atlas (USA), Attraction (USA), Baby Monica (USA), Benchmark (USA), Big Ben (UK), Big Secret (UK), Biscuit (UK), Bishop (UK), Blank (UK), Bluesbird (UK), Boosey & Hawkes (France, UK), Brown s Mill (USA), Burda (USA), Caledonia Soul (USA), Campbell Connelly & Co. (UK), Castleford (USA), Cavendish (UK), Central (UK), Cesky Hudebni Fond (Czechoslovakia), Chapter One (UK), J.&W. Chester (UK), Cinco (USA), Coffee Pot (USA), Companion (USA), Cotillion (USA), Herman Darewski (UK), Debro (USA), Devalbo (USA), Dix (UK), Donna (UK), Douglas (USA), Dreamers (UK), Eds. Durand & Cie. (France), Essex (Sweden), Faber (UK), B. Feldman & Co. (UK), Five Arts (USA), Francis Day & Hunter, EMI (UK), H. Freeman & Co. (UK), Fry King (USA), Gehrmans (Sweden), Green Apple (USA), Grnggo (USA), Harms (USA), Hec (UK), Henrees (UK), Heugel (France), Hexachord (USA), Hey Look (UK), Ice Nine (USA), Ed. Impala (France), Inherit (USA), Inherit-Todd/Mark (USA), Inner Earth (USA), Israel Music Institute (Israel), Kent (UK), Kevin (UK), Kultura (Hungary), Kuumba (USA), Mandina (USA), Melcher (UK), Montparnasse 2000 (France), Mansfield (USA), New World (USA), Nicky James (UK), Nina (USA), Nine Star (USA), Nipper (USA), Nordiska (Sweden), Norsk (Norway), Novello (UK), Oxford Univ. Press (UK), PWM (Poland), Paradox (USA), Pedro (UK), Pepamar (USA), Peters-Hinrichsen (Denmark, UK, USA), Pronto (USA), Ramshack (UK), Remick (USA), Ricordi (Italy), Robbins (UK), Rocksmith (USA), Rodert (USA), Saffron (UK), Schauer (Denmark, UK), Schirmer (USA), Schott (Denmark, UK), Selected Sound (Denmark), Sergeant/Satoun Songs (USA), Cyril Shane (UK), Shanfid (UK), Shanklin (UK), Siesta (USA), Sikorski (Denmark), Skandinavisk (Denmark), Sonzogno (Italy), Stone Canyon (USA), Sun (UK), Super Songs (UK), Tip Top Songs (UK), Tridem (USA), Union (Spain), Universal (Austria), Viva (USA), WB (USA), Walden (USA), Warner Bros. (USA), Warner-Tamerlane (USA), Walton (USA), Wax Tablet (USA), Wilhelmiana (Denmark), M. Witmark & Sons (USA), Zapata (USA).

Int'l reps.: Andorra (Boosey & Hawkes in France),

Argentina (Boosey), Australia (G. Ricordi & Co.—Asia), Belgium (Boosey & Hawkes in France), Brazil (Irmãos Vitale), Chile (Barry in Argentina), France (Boosey & Hawkes), Germany (Wilhelmiana), Italy (G. Ricordi), Luxembourg (Boosey & Hawkes in France), Monaco (Boosey & Hawkes in France), Morocco (Boosey & Hawkes in France), Netherlands (Wilhelmiana in Germany), Norway (Norsk), Spain (Vidal Llirnona & Boceta—SRC), Sweden (Nordiska), Switzerland (Wilhelmiana in Germany), Tunisia (Boosey & Hawkes in France), UK (J & W. Chester), USA (Alexander Broude, Magna G Schirmer, Walton), Uruguay (Barry in Argentina).

Imudico A/S (Musikforlaget), Colbjornsensgade 19, DK-1652 Copenhagen V, Tel. (01) 21-56-25. Gen. Mgr.: Johs. Jorgensen

Home office: Sweden

Int'l firms represented: Accord (Germany), Ambleside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Mexico, South Africa, UK, Anon (Greece), Beechwood (Canada, USA), Belcas (New Zealand), Black Swan (UK), Britten (UK), Castle (Australia), Central Songs (USA), Cents & Pence (USA), Coppa (UK), Coronado (UK), EGO (Spain), EMI Film Music (UK), Elstree (UK), Episode (UK), Ferris (UK), First Floor (UK), Noel Gay (UK), Genius (USA), Good Time (USA), Hurricane (UK), Initial (UK), Intune (UK), Ja-Ma (USA), KPM Group (UK), Macmelodies (UK), Magnet (UK), Manhattan (UK), Peter Maurice (UK), Metromedia (USA), Mutual (UK), New York Times (USA), Nightingale (UK), Odeon (Argentina), Open Door (USA), Pathe (Far East), Pathe-Marconi (France), Pepe (UK), Porter/Binder (USA), Keith Prowse (UK), Reynolds (UK), Sanah (USA), Saturday (USA), Societade Brasileira de Eds. Publicidade & Servicos Artisticos (Brazil), Sunbeam (USA), Sunlight (UK), Tomorrows Tunes (USA), Toshiba (Japan), Valando (UK), Varda (UK), Voce del Padrone (Italy), W&R (UK), Larry Weiss (USA), World Wide (UK).

Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (Societade Brasileira de Eds. Publicidade & Servicos Artisticos), Canada (Beechwood), Far East (Pathe), France (Pathe-Marconi), Germany (Accord), Greece (Anon), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (KPM), USA (Beechwood). (SEE ADVERTISEMENT)

Intersong A/S, Solvgade 10, DK-1307 Copenhagen K, Tel (01) 15-95-49. Mng. Dir. Sv. E. Jorgensen.

Affiliates: Dacapo Musikforlag A/S, Sikorski-Scandinavia A/S

Int'l firms represented: Balloon (USA), Blue Gum (UK), Buddha (USA), Caesar's Music Library (USA), Carlin (UK), Eds. Chanson (USA), Charlotte (UK), Cried (USA), Damont (USA), Diagonal (USA), Dyon (USA), Donna (USA), Dynatone (USA), Elvis (USA), 5th Star (USA), Four Knights (USA), Getaway (UK), Golo (USA), Good Morning (USA), Harlene (USA), Hibiscus (USA), Hudson Bay (USA), Ilza (USA), Intersong (worldwide), Jadar (USA), Julio Brian (USA), Kama Rippa (USA), Kama Sutra (USA), Kenya (USA), Kolob (USA), Matragn (USA), Midland (USA), Midsong (USA), Mooncrest (UK), Mountain (UK), Nelson (USA), Peter Rice (UK), Phonopub & affiliates (USA), Pickwick Int'l & affiliates (USA), Polypub & affiliates (USA), Quartet (USA), Razzle Dazzle (USA), Ricochet (UK), Ru-Da (USA), Ryan (UK), Sky Forrest (USA), Stanyan (USA), Tansoul (USA), Third Story (USA), Tito (UK), Trane (USA), Trio (USA), Tunesmith (USA), US Songs (USA), White Haven (USA), Roy Wood (UK), Xanadu Xongs (USA), Frank Zappa (USA).

Kleinerts Musik Forlag AS, Christian IX's Gade 7, DK-1111 Copenhagen K, Tel (01) 12-34-32 Co.-Pres. Joergen Kleinert, John Rasmussen.

Int'l firms represented: Mel Bay (USA), Belwin-Mills (UK, USA), Franko Colombo (USA), J. Fischer & Bro. (USA), H.W. Gray (USA), Southern (USA).

Melcher Musik-Forlag A/S, see Ed. Wilhelm Hansen

Moerks Musikforlag A/S, Rosenvaengets Alle 25, DK-2100 Copenhagen O. Tel (0176) TRIA 31-31. Gen. Mgr. Rene Gosvig.

Affiliates: Acuff-Rose Scandia, Presto Musikforlag, Tempo Musikforlag

Int'l firms represented: Baltic (Belgium), Big 3 (USA), Reuter & Reuter (Sweden).

Monument Music Scandinavia, see Oktav.

Multitone A/S, Bogholder Alle 40, DK-2720 Vanlose, Tel (01) 74-85-09. Gen Mgr. Harry Jensen.

Int'l firms represented: Chappell (Sweden), Multitone (Sweden)

Int'l reps.: Germany (Metorin), Sweden (Multitone)

Music Rak A/S, Poppelgaardsvvej 16, DK-2860 Soeborg-Copenhagen, Tel (01) 67-05-55

Oktav Music, Hellerupvej 90, DK-2900 Hellerup-Copenhagen, Tel: (01) 43-60-06, 43-84-08.

Affiliate: Monument Music Scandinavia.

Int'l firms represented: Ahab, Cape Ann, Combine, House of Bryant, Longhorn, Marson, Music City, Vintage (all USA).

Polar Musik A/S, see Stig Anderson.

Presto Musikforlag, see Moerks.

Remi Music, Hedeparken 179, DK-2750 Ballerup, Tel (01) 65-06-92. Pres. Rene Gosvig

Scandinavisk A/S, see Ed. Wilhelm Hansen

Scandinavisk Musikforlag A/S, see Intersong.

Skandinavisk Musikforlag A/S, see Ed. Wilhelm Hansen

Sonet/Dansk Musikforlag, Jydeholmen 15, DK-2720 Vanlose, Tel (01) 71-22-11 Pres. Karl Emil Knudsen, Gen. Mgr. Paul Bach

Int'l firms represented: Black Sheep, Hawkana, Strawberry, Summerland (all UK).

Tempo Musikforlag, see Moerks

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers Society, Kronprinsesgade 26, DK-



SWEDEN:
IMUDICO AB
Karlavagen 70
11459 Stockholm
Mng. Dir. Supervisor Bengt Sundström

DENMARK:
IMUDICO A/S
Colbjornsensgade 19
1652 Copenhagen V
Mng. Dir. Johs. Jørgensen

NORWAY:
NORSK IMUDICO A/S
Frysjaeveien 33
PB 42 Korsvoll, Oslo 8
Gen. Mgr. Einar Jemtland

FINLAND:
Kustannusliike IMUDICO
Arinatie 6 E
00370 Helsinki 37
Gen. Mgr. Raimo Henriksson

1306 Copenhagen K.
Danish Music Dealers' Ass'n, Frederiksberg Alle 29, Copenhagen V.
Danish Music Publ'rs' Ass'n, Gothersgade 9-11, DK-1123 Copenhagen K. Tel: 11-78-88.
Danmarks Radio (Radio & TV), Rosenorns Alle 22, DK-1970 Copenhagen V. Tel: 350647.
Den Danske Gruppe af Gramofonindustriens Internationale Federation, Sankt Annæ Plads 11, DK-1250 Copenhagen K. Tel: (01) 14-44-01.
National Committee of the International Music Council, Raadhustr. 1, Copenhagen.
National Committee of the International Society for Contemporary Music, Montegerade 6a, DK-1116 Copenhagen K.
S C A W C (Scandinavian Country & Western Corp.), PO Box 1218, DK-2300 Copenhagen S. Tel: (01) SU 571. Dir.: O. Waldoff.
Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Grabrodtorv 7, DK-1154 Copenhagen K. Tel: (01) 11-12-86. Chm.: Flemming Weis.
Union of Danish Musicians, Vendersgade 25, Copenhagen K.

DESIGN & ARTWORK

Jespey Kilde Design, Havnevej 2, DK-3060 Espergaerde

LICENSING ORGANIZATIONS, MUSIC

Gramex, Mynstersvej 1, DK-1827 Copenhagen V. Tel: (01) 21-93-11.
K O D A, Rosenvaengets Hovedvej 14, DK-2100 Copenhagen. Tel: (01) Tria 97-02. (Performing rights only).
Nordisk Copyright Bureau, A.L. Drewsensvej 1, DK-2100 Copenhagen O. Tel: (01) 26-25-00. Cable COPYRIGHT. (Mechanical rights only).

PLATING, PROCESSING & PRESSING PLANTS

E M I (Dansk-Engelsk) A/S, Hoffdingsvel 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Cable: GRAMMOPHON. Telex: 16631. Mng. Dir.: Kurt Hviid Mikkelsen; Plant Mgr.: Arne Rasmussen; Sales Mgr.: Richard Frost.
Ortofon Mfg. A/S, Mosedalvej 11B, DK-2500 Valby-Copenhagen. Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: E. Rohmann; Mng. Eng.: T. Vestergaard; Sales Mgr.: H. Hoefner. (Plating & processing only).
United Rec. Mfg. Co., Frederikssundsvej 375, DK-2700 Bronshøj. Tel: (01) 94-02-00. (Pressing only).

PRINTERS & LITHOGRAPHERS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.
Printex, Yderlandsvej 14, DK-2300 Copenhagen S. Tel: (01) 77-83-01.

PROMOTION & PUBLICITY

Popic Prod'ns, PO Box 1218, DK-2300 Copenhagen S. Tel: (01) SU 571. Mng. Dir. O. Trosborg.
S C A W C (Scandinavian Country & Western Corp.), PO Box 1218, DK-2300 Copenhagen S. Tel: (01) SU 571. Dir.: O. Waldoff.
Scandinavian Sound Serv., Solhøjvaenget 32, DK-2750 Ballerup-Copenhagen. Tel: (01) 97-71-10.
Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Grabrodtorv 7, DK-1154 Copenhagen K. Tel: (01) 11-12-86. Chm.: Flemming Weis.
Sun Mgmt., Mejlgade 18, DK-8000 Aarhus C. Tel: (06) 13-17-66, 13-78-09, 13-06-63. Dir. Allan Jack Kortsens; Sales Mgr.: Karl-Heinz Bartel.
Int'l branch: Austria.

TAPE CUSTOM DUPLICATORS

F H C-Electronics, 7 Landgreven, DK-1301 Copenhagen K. Tel: (01) 14-69-93. Cable: SELECTAHERLOEV. Pres. Henning B. Petersen.
Configuration: Cassette & open reel.
Metronome Recs. A/S, Jydholm 15, DK-2720 Vanlose Tel: (01) 71-28-11. Cable: METRORECORDS Mng. Dir.: Stefan Fryland; Studio Mgr.: Birger Svan, Eng Carsten Ulendorf.

● supplies

ENVELOPES & MAILERS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

JACKETS & SLEEVES

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch. (Jackets only).
Knud Hansen, Hejrevej, Copenhagen. (Jackets only).

LABELS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

POLYETHYLENE BAGS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.
Norlip, Prinsessegade 29A, DK-1422 Copenhagen K. Tel: (01) AS 30-30.

PROFESSIONAL TAPE SUPPLIES

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: Kurt Hviid Mikkelsen; Sales Mgr.: Richard Frost.
Chief product: ¼" & 2" hub & nab reels.
Brand name: Emitape.

RECORD PROCESSING MACHINERY

Ortofon Mfg. A/S, Mosedalvej 11B, DK-2500 Valby-

Billboard 1974-1975 International Music-Record Directory

Copenhagen, Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: E. Rohmann; Mng. Eng.: T. Vestergaard; Sales Mgr.: H. Hoefner.
Chief product: Cutting head & disk cutting systems.

TAPE, RAW & BLANK LOADED

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: Kurt Hviid Mikkelsen; Sales Mgr.: Richard Frost (Blank only).
Brand name: Audiomaster, Capitol, Emitape
Configuration: Cassette & open reel.

TAPE DUPLICATING EQUIPMENT

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: Kurt Hviid Mikkelsen; Sales Mgr.: Richard Frost.
Chief product: .15" C60 pancakes.
Brand name: Emitape.

● accessories manufacturer

Ortofon Mfg. A/S, Mosedalvej 11B, DK-2500 Valby-Copenhagen. Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: E. Rohmann; Mng. Eng.: T. Vestergaard; Sales Mgr.: H. Hoefner.
Product: Needles.

● jukebox manufacturers

Bally Automater A/S, Roedageralle 133 DK-2610 Roedovre. Tel: (01) 70-10-87.
Brodr. Joerensen, Rygaards Alle 101, DK-2900 Hellerup. Tel: (01) 29-75-11.
Pan-Nordic Automatic A/S, Vesterbrogade 188, DK-1800 Copenhagen V. Tel: (01) 21-70-11.
Skandinavisk Gramofon Automat, Faborgvej 50, Himmelev, Roskilde. Tel: (03) 35-55-50.

● tape playback equipment

Frøde Herløv & Co., Borgergade 14, DK-1300 Copenhagen K. Tel: (01) 14-98-50. Pres.: Henning B. Petersen.
Branch: DK-1301 Copenhagen K, FHC-Electronics, Landgreven 7. Tel: (01) 14-69-93.
Configuration: Cassette & open reel (Germany & USA).
Internorthern Music Studio, Christian IX's Gade 6, DK-1111 Copenhagen K. Tel: (01) 11-85-26.
Configuration: Cartridge 4 & 8-tr. compatible
Brand name: Audio Master.
Jepsen & Co., Skibbrogade 17, DK-6200 Aabenraa.
Reditune Musik Serv., Faborgvej 50, Himmelev, Roskilde. Tel: (03) 35-55-00.

DOMINICAN REPUBLIC

Population: 4,300,000.
Rate of exchange: \$1 (US) = 1.22 pesos.
Records, record blanks & pre-recorded media imported from USA: 1973—\$39,767; 1972—\$81,058

● record & tape manufacturers / distributors / importers

Camden, see Distribuidores Musicales del Caribe.
Discofane, see Fabrica Dominicana de Discos.
Distribuidora Dominicana de Discos, Calle El Conde 94, Santo Domingo. Tel: 2-2538.
Labels: (Represented) Ansonia (USA), Benson (Puerto Rico), Borinquen (Puerto Rico), Capitol (USA), Command (USA), Fuentes (Colombia), Gema (USA), Musart (Mexico), Tico (USA), Tone Latino (USA), Velvet (Venezuela).
Distribuidores Musicales del Caribe, Calle El Conde 98, Santo Domingo Tel: 682-9213. Pres.: Matilde Hasbun; Gen. Mgr.: Carlos Rom; Sales Mgr.: Ignacio Mena
Labels: (Distributed) RCA, Camden, Victrola, Victor, Hit Parade.
Fabrica Dominicana de Discos, Fray C. de Ultrera, Santo Domingo Tel: 3-1929.
Labels: (Owned) Discofane; (represented) Montilla (USA), Philips (Netherlands)
La Guarachita (Empresas), Apdo. 375, Calle El Conde 108, Santo Domingo. Tel: 689-2545.
Labels: (Owned) Guarachita, Ketty, Lucienne, Madalit, Zuni; (represented) Audio Fidelity (USA), Billo (Venezuela), CBS/Columbia (worldwide), Cisne (Mexico), Coro (Mexico), Decca (UK), Discomoda (Venezuela), Dorado (USA), Falcon (USA), Fuentes (Colombia), Gas (Mexico), London (USA), Mariel (USA), Mary Lou (USA), Muscor (USA), Peerless (Mexico), Sonolux (Colombia), Sonus (Venezuela), Starbright (USA), Suaritos (USA), Top Hits (Venezuela).
Hit Parade, see Distribuidores del Caribe
Ketty, see La Guarachita.
Lucienne, see La Guarachita.
Madalit, see La Guarachita.
R C A, see Distribuidores Musicales del Caribe
Julio Tonos, Calle El Conde 37-A, Santo Domingo Tel: 2-5232.
Labels: (Owned) Tonos; (represented) EMI (UK), Palacio de la Musica (Venezuela), Panart (USA), Zeida

(Colombia).
Victor, see Distribuidores Musicales del Caribe.
Victrola, see Distribuidores Musicales del Caribe.
Zuni, see La Guarachita.

● services

PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER

La Guarachita (Fabrica de Discos), Autopista Duarte Km 6½, Santo Domingo. Tel: 565-5717.

● supplies

LABELS

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6½, Santo Domingo. Tel: 565-5717.

ECUADOR

Population: 6,598,300.
Rate of exchange: \$1 (US) = 24.39 sucres
Holidays: January 1, Carnival, Easter Day, May 1 (Labor Day), May 24 (Battle of Pichincha), July 24 (Birthday of Simon Bolivar), August 10 (Independence Day), October 9 (Guayaquil Independence), October 12 (Columbus Day), November 3 (Cuenca Independence), December 6 (Founding of Quito), December 25 & religious holidays.
Records, record blanks & pre-recorded media imported from USA: 1973—\$20,309; 1972—\$22,457.

● record & tape manufacturers / distributors / importers

Aldemusa, see Fenix.
Almacén de Musica Aguilar SA, see Fenix.
Angelito, see Fediscos
Centenario Recs. Cia. Ltda., Apdo. 4730, Av. Quito 4012, Guayaquil. Tel: 346-069. Cable: CENTERECORDS.
Pres. Armando Silva Enderica, Gen. Mgr. Medardo A. Silva Enderica; Sales Mgr.: Jorge Silva E.
Labels: (Owned) Centenario; (represented) Dial (USA), Peruvov (Peru), Promus (Venezuela), Tropical (Colombia), Vida (Venezuela).
Costeno, see Famoso.
De Oro, see Famoso.
Domino, see Fediscos.
Ecuadiscos, see Fenix.
Emporio Musical SA, Apdo. 1276, Guayaquil. Tel: 14-174.
Labels: (Represented) CBS, Columbia, Marfer, Sonolux, Tropical.
Estelar, see IFESA.
Fadisa (Fabrica de Discos), Casilla 201, Quito. Tel: 212820.
Labels: (Owned) Fadisa; (represented) Ansonia (USA), Beller (Spain), Fuentes (Colombia), Palacio (Venezuela), Peerless (Mexico), RCA (worldwide), El Virrey (Peru).
Famoso (Industrias) Cia. Ltda., Calle Capitan Ramos 6-23, Quito. Tel: 248-033. Gen. Mgr.: Gonzalo Jimenez.
Home office: Colombia, Cosdiscos.
Labels: (Owned) Costeno, De Oro, Famoso, Zeida; (represented) ABC/Dunhill (USA), A&M/Ode (USA), Apple (UK), Ariola-Eurodisc (Germany, Spain), Asfona (Chile), Asylum (USA), Barclay (France), Borinquen (USA), Caracol (Chile), Continental (Brazil), DLV (Mexico), Disc Jockey (Argentina), Famous group (USA), Hispavox (Spain), Motown (USA), Musart (Mexico), Parnaso (USA), Project 3 (USA), Ricordi (Italy), Riviera (France), Suramericana del Discos (Venezuela), WEA (France, Germany, UK, USA), Zzelesta (USA).
Int'l reps.: Central America (Dideca), Chile (EMI), Dominican Republic (Salon Mozart), Europe (EMI), Mexico (Musart), Peru (IEMPSA), Venezuela (Suradisco), USA (Record Dists. of America)
Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7½ via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislav Wierdak; Sales Mgr.: Mario Wierdak; Mgr.: Lucila Feraud; Int'l Dept. Mgr.: Ann Crawford.
Labels: (Owned) Festival, Onix, Union; (distributed) Angelito, Domino; (represented) Bell (USA), Discomoda (Venezuela), Fermata (Brazil), Gema (USA), Movieplay (Spain), Philips (Netherlands), Polydor Int'l (Germany), Sonolux (Colombia), Stax (USA).
Int'l reps.: Argentina (Sicamericana), Central America (Indica), Chile (Philips), Mexico (Peerless), USA (Remo), Venezuela (Discomoda).
Fenix (Discos), Aldemusa—Almacén de Musica Aguilar SA, Escobedo 1219, Guayaquil. Tel: 516-208.
Branch: Guayaquil, Ecuadiscos, Colon 214.
Label: (Owned) Fenix.
Int'l reps.: Colombia (Sonolux), Peru (DINSA, IEMPSA, Intopasa, Sono-Radio), USA (Rammy).
Festival, see Fediscos.
Fonograma, see IFESA.
I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; VP: Jeonimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.
Labels: (Owned) Estelar, Fonorama; (represented) Capitol (Mexico, USA), EMI (UK), Falcon (USA), Hispavox (Spain), Musart (Mexico), Odeon (UK), Sono-Radio (Peru).
Int'l rep.: Peru (Industrial Sono-Radio).
Onix, see Fediscos.
Union, see Fediscos.
Zeida, see Famoso.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Casa de la Cultura Ecuatoriana, Apdo. 67, Quito. Dir.: Eduardo Mora-Moreno.
Branches: Cuenca, Pres.: Efraim Jara—Guayaquil Casilla 3542. Pres.: Segundo Espinel.
 Sociedad Filarmónica de Quito, Quito. Pres.: Mrs. Meme de Davila.

DESIGN & ARTWORK

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak, Sales: Mario Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.

LICENSING ORGANIZATION, MUSIC

S A D R A M (Sociedad Anonima de Representacion & Administracion Musical CIA. Ltd.), Apdo. 3456, Lorenzo de Garicoa 2811. Tel: 523-676.

PACKAGING & LABELING (tape only)

I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen, Sales Mgr.: Victor Iza R.

PLATING, PROCESSING & PRESSING PLANTS

PRINTERS & LITHOGRAPHERS

TAPE CUSTOM DUPLICATORS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak, Sales: Mario Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; VP: Jeronimo Aviles Alfaro; Gen. Mgr.: Joe Magen; Sales Mgr.: Victor Iza R.

● supplies

JACKETS & SLEEVES LABELS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak, Sales: Mario Wierdak.

● accessories manufacturer

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak, Sales: Mario Wierdak.
Product: Cleaners cloths & brushes, 45 RPM adaptors.

● jukebox title strip manufacturer

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 via La Costa, Guayaquil. Tel: 350-309, 350-861. Gen. Mgr.: Bronislaw Wierdak, Sales: Mario Wierdak.

EGYPT

Population: 34,839,000
Rate of Exchange: \$1 (US) = 0.66 Egyptian pound
Holidays: April 11 (Moslem New Year), June 18 (Evacuation Day), July 23 (Anniversary of the Revolution), traditional Christian & Moslem holidays.

● record & tape manufacturers / distributors / importers

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 77-050.
Int'l branch: Switzerland (Cofinex).
Label: (Owned) Sono Cairo
 Michael Yacoupopoulos, PO Box 1904, 28 Saad Zaghloul, Alexandria. Tel: 805-934. Cable: YALOS (Distributor / Importer)
Branches: Alexandria, 9 Siamboul St.—Cairo, 24 Soliman Pacha.
Labels: (Represented) EMI group (UK).

● services

PLATING, PROCESSING & PRESSING PLANT

PRINTER & LITHOGRAPHER

PROMOTION & PUBLICITY

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 77-050.

EL SALVADOR

Population: 3,760,000.
Holidays: January 1, Easter Sunday, May 1 (Labor Day), May 10 (Mother's Day), Fiesta (July-August), August 3 (Worker's Day), September 15 (Independence Day).
Records, record blanks & pre-recorded media imported from USA: 1973—\$40,312; 1972—\$35,761.
Records exported to USA: 1972—120 units, \$330.

● record & tape manufacturers / distributors / importers

Dicesa (Discos Centroamericanos SA), Apdo. 847, Blvd. Ejercito Nacional Km. 5, San Salvador. Tel: 27-08-55, 27-07-22, 27-06-44. Pres. & Gen. Mgr.: Jose Antonio Hutt; Sales Mgr.: Jorge J. Velado; Int'l: Maria de los Angeles Jimenez.

Int'l Branches: Costa Rica, Guatemala, Nicaragua.
Labels: (Owned) Dicesa; (represented) ARV (USA), Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Bego (USA), Beverly (Brazil), Bronco (USA), Brother (USA), Camden (worldwide), Capricorn (USA), Chimneyville (USA), Chrysalis (USA), Clean (USA), Clintone (USA), Continental, Copacabana, Cotillion (USA), Countryside (USA), Dawn (UK), Disc Jockey (Argentina), DiscReet (USA), Disneyland (USA), Dot (USA), Elektra (USA), Embryo (USA), Falcon (USA), Fuentes (Columbia), Gamma (Mexico), Gas (Mexico), Gordy (USA), Hispavox (Spain), Impacto (USA), Little David (USA), Motown (USA), Moveplay (Spain), Music Hall (Argentina), Nashville (UK), Ngram (Netherlands), Nonesuch (USA), Palladium (USA), Paramount (USA), Pato (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rex (Mexico), Rolling Stones (USA), Signpost (USA), Soul (USA), Steed (USA), Tamla (USA), VIP (USA), Warner Bros. (USA), Weed (USA).
Int'l reps.: Ecuador (Fabrica de Discos), Panama (Discos de Panama), Peru (Fabricantes Tecnicos).
 Distribuidora Salvadoreña de Discos SA, Apdo. 960, San Salvador, Tel: 21-49-70, 21-56-84.
Home office: Costa Rica, Indica.

● music publisher

Edicesa (Ed. Centroamericana SA), Apdo. 847, Blvd. Ejercito Nacional Km. 5, San Salvador. Tel: 27-08-55. Pres. Jose Antonio Hutt; Exec.: Mauricio Guerra G.
Int'l firms represented: Brambila Musical de Mexico (Mexico), Ed. Mexicana de Musica (Mexico), Ed. Musical Sono-Inter (Columbia).
Int'l reps.: Colombia (Sonolux), Mexico Mexicana de Musica.

FINLAND

Population: 4,700,000.
Rate of exchange: \$1 (US) = 3.90 markka (floating)
Per capita income: \$2,900.
No. of homes with record players: 325,000.
Holidays: New Year's Day, Epiphany, Good Friday, Easter Monday, Labor Day (May 1), Ascension Day, Whit Monday, Midsummer Day, All Saints' Day, December 6 (Independence Day), December 25, 26.

RECORDS:

Records sold domestically (inside IFPI): LP's 1973—1,604,000 units; 1972—1,471,000 units. Singles 1973—443,000 units; 1972—470,000 units.
Records imported from USA (CIF): 1973—\$550,000; 1972—\$230,000.
Records exported to USA (FOB): 1973—\$6,600; 1972—\$7,400.
Records imported from countries other than USA (CIF): 1973—\$3,250,000, 1972—\$1,970,000.
Records exported to countries other than USA (FOB): 1973—\$280,000; 1972—\$145,000.
Average retail price per record: Full-priced LP's—\$7.65-8.25; medium-priced LP's \$5.00-6.00. Budget LP's—\$3.00-4.00; EP's—\$3.00; singles—\$2.00.

Stereo sales: 100% of total.
Record club sales: 10% of total.
Discounting: Frequent
Type of distribution: Manufacturer/importer-to-retailer is the predominant system. Mutual delivery terms and other traditional practices are seeming to disappear as many companies are doing business free-handly. This particularly touches companies who don't belong to the Finnish group of IFPI. Rack jobbing has spread further with new leading companies being Lyyviste, Lahjatukku, Fonovox, Sokos and Polymusiikki. Its percentage of total sales could well be 15-20% (probably around 10% within the IFPI). Non-IFPI members (Love Recs., Fonovox, Epe's Music Shop, etc.) sold around 400,000-500,000 units in 1973, mostly LP's and cassettes.
Type of promotion: Government-controlled radio and TV networks are most important. Jukeboxes and discotheques are other useful outlets. Radio Luxembourg with its improved reception is quite popular among teenagers. Three well established pop magazines: INTRO, Musa and Suosikki with a total circulation of 200,000 monthly copies give good coverage on both international and local artists.

Newspaper and magazine advertising has spread further.
Jukeboxes: 3,500.

TAPE:

Market: The bright future of 8-track in 1971-72 has dimmed considerably. The sales ratio between records and tapes is 60 to 40 in favor of records, one of the closest in the world.
Pre-recorded tape sold domestically: 8-tr 1973—31,000 units; 1972—64,000 units. Cassette 1973—922,000 units; 1972—680,000 units.
Pre-recorded tapes imported from USA (CIF): 1973—\$283,000; 1972—\$102,000.
Pre-recorded tapes exported to USA (FOB): 1973—\$7,000; 1972—\$1,300.
Pre-recorded tapes imported from countries other than USA (CIF): 1973—\$1,850,000; 1972—\$1,400,000.
Pre-recorded tapes exported to countries other than USA (FOB): 1973—\$113,000; 1972—\$36,000.
Average retail price per tape: 8-tr—\$9.00; cassette—\$8.20.

RADIO STATIONS:

No. of government 1.
Comment: Program 1: Semi-programming, mainly spoken words, plays, topics; Program 2: Mostly popular, jazz and classical music with news, sports, etc.; Program 3: Swedish language programming, partial relaying of Programs 1 & 2. Most musical programs are taped non-stop music and disk jockey shows. There are about 30 hours of stereo transmissions per week.

TELEVISION STATIONS:

No. of channels 2.
Comment: Oy Yleisradio AB, the parliamentary controlled broadcaster, is working on two channels nationwide. TV 1 is solely on VHF, while TV 2 is operating on both VHF and UHF. A private commercial company, Oy Mains-TV-Reklam AV, buys time on both channels and sells it to advertisers. A remarkable part of the programming is devoted to imported entertainment (soap operas, mystery movies, westerns, etc.) Good musical shows are rarities. Some of the best ones are of local origin.

IMPORT / EXPORT REGULATIONS:

There are no custom duties on imports from EFTA, Great Britain, Denmark and USSR. Record and tape imports from the EEC are charged with 2.4% custom duty (excluding EFTA members), while the general custom duty for the rest of the world (including the USA) is 4%. All importations, without regard to country of origin, bear an additional 2% surcharge. An importer that does not have a wholesale license also pays a purchase tax of 12.4%. It is required that all imports must be prepared before goods are granted to one's possession. No licenses are needed, except for trading with Iron Curtain countries.
 Kari Helopaltio

● record & tape manufacturers distributors / importers

A A C Opisto, Iso Rooberinkatu 24 A3, 00120 Helsinki 12.
 Anuco Oy (Lahjatukku Oy), Fredrikinkatu 66 B, 00100 Helsinki 10. Tel: (90) 440-577. Gen. Mgr.: Hans Duncker, Sales Mgr.: Pekka Harkonen.
Labels: (Owned) Anuco; (distributed) Kalevy, Musica, (represented) Avenue, Bipar, Hallmark (all U.K.)
Int'l reps.: UK (Avenue, Bipar, Hallmark).
 Are, see Finnson.
 Art-Print Oy, Elimaankatu 9, 00510 Helsinki 51. Tel: (90) 711-733. Chief Exec.: Orvo Kiesi; Gen. Mgr.: Olli Maenpaa; Sales Mgr.: A. Magnusson
Label: (represented) STD VRAC (France).
 Audiomark Oy, Iso Roobertinkatu 24 A, 00120 Helsinki 12. Tel: (90) 13-065. Contact: Mr. Kaukmaa
 B A S F, see Mercantile Oy.
 Blue Master, see PSO.
 C C E P, see FUGA.
 C-Myynti Oy, Box 1502, Hameenpuisto 33 A 1, 33200 Tampere 20. Tel: (931) 33-506. Pres. & Gen. Mgr.: Lasse Martinen, Sales Mgr.: Eija Bjorkman.
Labels: (Represented) Belter, Clave, Gaviota, Hispavox, Impacto, Olympo (all Spain).
 Columbia, see EMI.
 Concert Hall Society, Hameentie 157, Helsinki 56. Tel: 790-022.
Label: (Owned) Concert Hall
 Cornet, see Mercantile Oy.
 Digelius Musik Oy, Lavuunrinne 2, 00120 Helsinki 12. Tel: (90) 666-375 (Importer)
 Discophon Oy (AB), Lansiortti A4, 02210 Espoo. Tel: (90) 380-022. Mng. Dir.: Johan Vinkstedt; Sales Mgr.: Risto Kajanen.
Labels: (Represented) Daybreak (USA), Disc 'AZ' (France), Erato (France), Grunt (USA), MCA (USA), Musica (Sweden), Playboy (USA), Polar (Sweden), RCA (USA), Supraphon (Czechoslovakia), Telefunken (Germany), Telestar (Sweden), Viking (Sweden).
 Dynamitti, see Love Recs.
 EMI Finland AB (Oy), Annatie 6 E, 00370 Helsinki 37. Tel: (09) 55-88-21. Cable: GRAMMOPHON. Telex 122482. Mng. Dir.: Rolf Nygren, A&R Mgr.: Raimo Henriksson; Mktg. Mgr.: Rolf Kronqvist, Electronics Erkki Koskimo.
Labels: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) ABC (USA), Angel (UK), Apple (UK), Asylum (USA), Bell (USA), Blue Note (USA), Buena Vista (USA), Capitol (USA), Chrysalis (UK), Command (USA), Electrola (Germany), Ember (UK), Fantasy (USA), Harvest (UK), Hoer Zu (Germany), Immediate (UK), Imperial (USA), Impulse (UK), Liberty (USA), Fathe (France), Pickwick (USA), Prestige (USA), Probe (UK), RAK (UK), Regal (UK), Regal Zonophone (UK), Sovereign (UK), Starline (UK), Stateside (USA), Sunset

(USA), Svensk-American (Sweden), Tamla/Motown (USA), De Volksplatte (Germany), Waverley (UK), World Pacific (USA).

E S S, see FUGA.

Espresso Music Shop, Tuomio kirkonkatu 15 A, 33100 Tampere 10. (Importer).

Eteenpain, see Love.

F U G A Co., Fredrikinkatu 34, Helsinki 10. Tel: 605-240.

Labels: (Owned) FUGA; (distributed) CCEP, ESS, H-Y, HYM, KL, LBH, OS, SKS, SKY, SLEY, SLS, SPY, USP, YL; (represented) AMS (Germany), Baerenreiter (Germany), Caprice (Sweden), Christophorus (Germany), Expo Norr (Sweden), Musicaphon (Germany), Musical Sacra (Germany), Pelca (Germany), Proprius (Sweden), Seraphim (USA), Studio SM (France), Tudor (Germany), Wergo (Germany).

Fazerin Musiikkikerho-Club, HørnPELLONKUJA 8-10, 00560 Helsinki 56. Tel: 790-100. Mgr.: Borje Wiik.

Fennica, see Society of Finnish Composers.

Finlandia, see PSO.

Finnbroker, Kutomontie 16 A, Helsinki 38. Tel: 557-766.

Labels: (Represented) Allegro (UK), Deacon (UK).

Finndisc Oy, Hoylaamotie 14, 00380 Helsinki 38. Tel: (90) 558-797. Contact: Jaakko Salo.

Labels: Delta, Rondo.

Finnlevy AB (Oy), Hoylaamotie 14, Helsinki 38. Tel: 558-797. Pres.: Roger Lindberg; Gen. Mgr.: John Eric Westo; Mktg. Mgr.: Osmo Ruuskanen.

Labels: (Owned) Finnlevy, Rytmi, Savel, Shokki, Triola; (represented) Amadeo (Austria), Argo (UK), Ariola (Germany), Buddah (USA), CBS (USA), Cupol (Sweden), DG (Germany), DJM (UK), Dawn (UK), Decca (UK), Deram (UK), Dux (Sweden), Fontana (Netherlands), Hallmark (UK), Heliödor (Germany), Island (UK), Kama Sutra (USA), Karussell (Sweden), London (UK), MGM (USA), Marble Arch (UK), Marmalade (UK), Mercury (USA), Olga (Sweden), Philips (Netherlands), Pickwick (UK), Polydor Int'l (USA), Pye (UK), Sonora (Sweden), Stax (USA), Svenska Ljud (Sweden), Tip (Germany), Track (UK), Vertigo (UK), Verve (USA).

Finnsound (Aarno Raninen Ent. Oy), Metsatie 2, 02240 Frisans Espoo. Tel: (90) 880-159.

Labels: (Owned) Finnsound, Are.

Fonovox, Osuuskuuntantie 41B, 00550 Helsinki 55. Tel: (90) 745-089. Gen. Mgr.: Henry Haapalainen; Sales Mgr.: Heikki Karjalainen; PR: Tuulikki Haapalainen.

Labels: (Owned) Fonovox; (represented) Double Gold (UK), Enterprise (UK), Moondisc (Sweden), New World (UK), Windmill (UK).

Int'l rep.: Sweden (Tomton)

Gross Music (Seppo Paakkunainen KY), Hevoshaantie 13 J 2, 01200 Hakunila. Tel: (90) 8-765-163. Gen. Mgr.: Seppo Paakkunainen; Sales Mgr.: Seppo Bruun.

Label: (Owned) Mad.

H M V, see EMI.

H-Y, see FUGA.

H Y M, see FUGA.

Harmonia Mundi, see Mercantile Oy.

Hellesens AB (Oy), Ratakatu 9, 00120 Helsinki 12. Tel: (90) 10860. Chief Exec.: Raimo Keppila (Importer).

I B R A, see Ristin Voitto.

K L, see FUGA.

Kalevy, see Anuco.

Kansankulttuuri (Anilevyt), Simonkatu 8, 00100 Helsinki 10.

Karas-Sana Oy, Pursimiehenkatu 26 I, 00151 Helsinki 15. Tel: (90) 650-655. Pres.: Mauri Tiilikainen; Gen. Mgr.: Bruno Salo; Sales Mgr.: Olli Johansson, Music Mgr.: Matti Kolehmainen.

Labels: (Owned) Loytoretki, Sana Ja Savel.

L B H, see FUGA.

Levytiste (div. of Finnlevy), Hoylaamotie 14, Helsinki 38. Tel: 558-797. Mgr.: Esa Kampari. (Wholesaler—Rack Jobber).

Linguaphone Oy, Keskuskatu 4 B, 00100 Helsinki 10.

Love Recs., Arinatie 8, 00370 Helsinki 37. Tel: (90) 554-441. Pres.: Chris Schwindt; Gen. Mgr.: Atte Blom; Sales Mgr.: Majja Eronen.

Labels: (Owned) Love, Eteenpain; (distributed) Dynamitti; (represented) Ampex cassettes (USA), MNW (Sweden), Silence (Sweden), Steeplechase (Denmark), Tangent (UK).

Int'l reps.: France (Vogue), Germany (Global), Sweden (MNW, Sonet), UK (Charisma, Sonet).

Loytoretki, see Karas-Sana Oy.

M P S, see Mercantile Oy.

M & T Tuotanto Oy, Puutarhakatu 7 cB 27, 20100 Turku 10. Tel: (921) 29-788. Contact: Matti Ruuhonen.

Mad, see Gross Music.

Mercantile Oy, Mannerheimintie 12, 00100 Helsinki 10. Tel: 6-09-81. Telex: 12-416.

Labels: (Distributed) BASF, Cornet, Harmonia Mundi, MPS, Paradiso, Polyband.

Mika Mika, see Satsanga.

Musica, see Anuco.

O S, see FUGA.

Odeon, see EMI.

Otava, Uudenmaankatu 8-12, Helsinki 12. Tel: 10-471.

P S O (Pohjoismainen Sähkö Oy), Vuorikatu 14, 00100 Helsinki 10. Tel: (90) 12-651. Cable: NEA. Mng. Dir.: Lauri Rokkanen.

Labels: (Owned) Blue Master, Finlandia, Top Voice, (represented) Accordia (USA), Audio Fidelity (USA), Boulevard (UK), Da Camera (Germany), ECM (Germany), ENJA (Germany), Elite Special (Switzerland), MMO (USA), Rifi (Italy), Saga (UK), Vogue (France).

Paava, see Ristin Voitto.

Paiivan Sana, see Vapaakirkko.

Paradiso, see Mercantile Oy.

Parlophone, see EMI.

Pelastusarmeijan Kauppaosasto, Castreninkatu 24/26, Helsinki 53. Tel: 768-355.

Labels: (Owned) Pelastusosasto; (represented) Festival (Sweden), Regal (UK), Salvata (Norway).

Pelastusosasto, see Pelastusarmeijan Kauppaosasto.

Polyband, see Mercantile Oy.

Polymusiikki Oy, Juhana Herttuantie 7 C, 00600 Helsinki 60. Tel: (90) 795-942. Contact: Mr. Gabriellsson. (Distributor).

Prisma, see Ristin Voitto.

Reader's Digest, Uudenmaankatu 16 A, 00120 Helsinki 12. Tel: 10-802.

Reeb Oy, Arinatie 8 A, 00370 Helsinki 37. Tel: (90) 556-169. Contact: Reino Backman.

Ristin Voitto, Kaunokkiete 28 B, Tikkurilla. Tel: 826-377. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Jarvinen.

Labels: (Owned) Prisma; (distributed) IBRA, Paiva.

Rytmi, see Finnlevy.

S K S, see FUGA.

S K Y, see FUGA.

S L E Y, see FUGA.

S L S, see FUGA.

S P Y, see FUGA.

Sana JA Savel, see Karas-Sana Oy.

Satsanga Oy, Arkadiankatu 18A, 00100 Helsinki 10. Tel: (90) 400-22B. Pres.: Jukka Kuoppamäki; Gen. Mgr.: Sirpa Kuoppamäki; Sales Mgr.: Anna Salonen.

Labels: (Owned) Mika Mika, Satsanga.

Savel, see Finnlevy.

Scandia-Musiikki Oy (Scandia-Music Co Ltd.), Arinatie 8, 00370 Helsinki 37. Tel: 550-209. Gen. Mgr.: Harry Orvoma; Int'l Mgr.: Matti Laipio.

Labels: (Owned) Scandia, Sonet, Veitikka, (represented) A&M (USA), Arhoolie (USA), Asylum (USA), Atco (USA), Atlantic (USA), Blue Thumb (USA), Cadet (USA), Capricorn (USA), Chess (USA), CTI (USA), Elektra (USA), Europa (Germany), Frituna (Sweden), Gazell (Sweden), Grand Prix (Sweden), Knappupp (Sweden), Kudu (USA), Megafon (Sweden), Metronome (USA), Ode (USA), Price (Sweden), Reprise (USA), Rolling Stones (USA), Somerset (Germany), Sonet (Sweden), Sonic (Germany), Storyville (Denmark), Transatlantic (UK), Triola (Norway), Vanguard (USA), Warner Bros. (USA), Virgin (UK).

Int'l reps.: Scandinavia (Sonet), UK (Sonet).

Scason Suomen, Svinhulvudintie 9, 00570 Helsinki 57. (Importer).

Labels: Dahlberg group (Sweden)

Sexyvox Oy, Raitalahdentie 11 B, 00570 Helsinki 57. Tel: (90) 688-112.

Shokki, see Finnlevy.

Society of Finnish Composers, Kampinkatu 8 C 30, 00100 Helsinki 10. Tel: (90) 603-138. Pres. Erkki Salmehaara; Gen. Mgr.: Miss Mirja Aro.

Label: (Owned) Fennica.

Sokos Sound, see Suomen Osuuskauppojen Keskuskunta.

Sonet, see Scandia-Musiikki.

Sound Center Inc. (Oy), Museokatu 8, Helsinki 10. Tel: 440-301. Telex: 12-3135.

Labels: (Represented) Connoisseur (USA), Ensayo (Spain), Turnabout (USA), Vox (USA).

Stereoasetti AB (Oy), Yhdystiestie 1, Helsinki 32. Tel: (90) 572-759, 575-733. Chief Exec.: Juhani Lahti; Technical Dir.: Robert de Godzinski.

Suomen Osuuskauppojen Keskuskunta, Vilhonkatu 7, 00100 Helsinki 10. Tel: (90) 650-611. Cable: KESKUSKUNTA. Gen. Mgr. Matti Riisalo. (Distributor/Importer).

Labels: (Owned) Sokos Sound; (represented) Alshire (USA), Euronett (Norway), Falcon (Germany), Interdisc (Sweden), K-Tel (USA), Oscar (USA), Pickwick (USA), Supersound (Sweden).

Taborforlag, Albertsgatan 31, Helsinki 18. Tel: 605-193. Gen. Mgr.: Bengt Lagerstam.

Labels: (Represented) Hemmets Harold (Sweden), Prim (Sweden).

Teknillinen-Hankkija (Radio & TV Osasto), Salomonkatu 1, 00100 Helsinki 10. (Importer).

Label: (Represented) Victor (Japan).

Top Voice, see PSO.

U S P, see FUGA.

Vapaakirkko Suomen, Annankatu 1, Helsinki 12. Tel: 661-299.

Label: (Owned) Paiivan Sana.

Veitikka, see Scandia-Musiikki Oy.

W S O Y, Bulevardi 12, Helsinki 12. Tel: 643-521.

Y L, see FUGA.

Zing Recs Oy, Iivisniemenaukio 2 A 8, 00260 Suomenoja. Tel: 889-336.

independent record producers

Pekka Gronow, Pietarinkatu 12 A, Helsinki 14. Tel: 179-607.

Huippusavel Oy, Silbeliuksenkatu 4, 04400 Järvenpää. Tel: (90) 285-275. Contact: Juhani Uhlenius.

Label credit: Scandia.

Nacke Johansson, Kopperudsvagen 6, 00200 Helsinki 20. Tel: 672-805.

Erik Lindstrom, Kivihaantie 9, Helsinki 31. Tel: 571-619.

Mikrolevy, Vesijärvenkatu 36, Lahti. Tel: (918) 23-708.

Mauri Numminen, Vilhovuorenkatu 20 C, Helsinki 50. Tel: 769-398.

Seppo Paakkunainen, Hevoshaantie 13 J 2, 01200 Hakunila. Tel: 8-765-163.

Tactus Oy, Aurinkolahti D 32, 02170 Haukilahti. Tel: (90) 496-633.

music publishers

Coda (Ed.) (TEOSTO), Lansiportti 4A, 02210 Espoo. Tel: (90) 88-00-22. Mng. Dir.: Johan Vikstedt.

Int'l firms represented: Add (Italy), Dunbar (USA), RCA (Italy), Sunbury (UK, USA).

Fazer-Musiikki AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10. Tel: 10-751. Gen. Mgr.: John Eric Westo, Pop Publ'g Mgr.: Osmo Ruuskanen; A&R: Arto Alaspää.

Finnsound (Aarno Raninen Ent. Oy), Metsatie 2, 02240 Frisans Espoo. Tel: (90) 880-159.

Fonovox (TEOSTO), Osuuskuuntantie 41B, 00550 Helsinki 55. Tel: (90) 745-089. Gen. Mgr.: Henry Haapalainen.

Gross Music (Seppo Paakkunainen KY), Hevoshaantie 13 J 2, 01200 Hakunila. Tel: (90) 8765-163. Gen. Mgr.

Seppo Paakkunainen; Sales Mgr.: Seppo Bruun.

Imudico AB, Arinatie 6 E., 00370 Helsinki 37. Tel: 558-421. Gen. Mgr.: Raimo Henriksson.

Home office: Denmark.

J K C Music (Jukka Kuoppamäki Music Publ'g Co. Ltd.) (TEOSTO), Arkadiankatu 18A, 00100 Helsinki 10. Tel: (90) 493-498. Pres.: Jukka Kuoppamäki; Gen. Mgr.: Mikko Kuoppamäki.

Branch: 02170 Haukilahti, Mellsteninranta A 3. Tel: (90) 425-234.

Int'l firm represented: WPN (USA).

Int'l reps.: France (Bagatelle), East Germany (Lied der Zeit), West Germany (Altus), Japan (Victor, Yamaha Foundation for Music Education), Poland (Agencja Autorskaja), USA (Bourne, WPN).

Kanervan Kustannusliike, Rautatienkatu 23, Lahti.

Levysavel Oy, Vuorikatu 14, 00100 Helsinki 10. Tel: (90) 12-651. Mng. Dir.: Lauri Rokkanen.

Libito, Frederikinkatu 32 A, Helsinki 12. Tel: 14-520.

Int'l firm represented: Ed. Luden (Sweden).

Erik Lindstrom, Kivihaantie 9, Helsinki 31. Tel: 571-619.

Love Recs., Arinatie 8, 00370 Helsinki 37. Tel: (90) 554-441. Pres. Chris Schwindt; Gen. Mgr.: Atte Blom.

Ristin Voitto, Kaunokkiete 28 B, Tikkurilla. Tel: 826-377. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Jarvinen.

Scandia Kustannus Oy (Scandia Publ'g Co. Ltd.), Arinatie 8 C, Helsinki 37. Tel: 558-797. Gen. Mgr.: Paavo Eino.

Int'l firms represented: Multitone, Sonet Southern (all Sweden).

X-Savel, Humalistonkatu 17 A 5, 00250 Helsinki 25. Tel: (90) 494-987. Contact: Toivo Karki.

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Aanilevytuottajat ry, Mikonkatu 13 A 19, Helsinki 10. Tel: 666-726.

Association of Finnish Musical Artists, Mannerheimintie 33, 00250 Helsinki. Tel: 419-244.

Association of Finnish Music Institutes, Kampinkatu 8 C 30, 00100 Helsinki. Tel: 644-094. Sec'y's: Anja Salmehaara, Paavo Lehtonen.

Automaattivoikraajat ry, Ilmarinkatu 12B, Helsinki 10. Tel: 499-616.

Composers of Film & Popular Music, Risto Rytintie 28 D, 00570 Helsinki 57. Tel: 687-976. Cnm Arthur Fuhrmann.

Federation of Workers' Theatre, Vuorikatu 6 A, 00100 Helsinki 10. Tel: (90) 639-908. (Musical stage prod'ns).

The Finnish Automatic Ass'n, It Puiستie 6 B, Helsinki 14. Tel: 601-266.

Finnish Group of IFPI (International Federation of Phonograph Inds.), Mikonkatu 13 A 19, 00100 Helsinki 10. Tel: (90) 666-726.

Finnish Music Information Centre, Runeberginkatu 15 A 11, Helsinki 10. Tel: (90) 409-134. Pres.: Pekka Kallio, Gen. Mgr.: Jarmo Sermila.

Finnish Rock Festivals Ass'n, Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990. Pres. & Gen. Mgr.: Kari A. Elo.

Finnish Theatres Federation, Kasanmenkatu 3B, 00100 Helsinki 10. Tel: (90) 669-595. (Musical stage prod'ns).

Helsinki Festival, Unioninkatu 28, 00100 Helsinki 10. Tel: 659-688. Cable: FINNFEST. Dir.: Seppo Nummi.

Laivamuusikot ry (Ship Musicians), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.

Musiikkialan Ammattiyhdistysten Federaatio ry (MAF) (Federation of Trade Unions in the Field of Music), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.

Note: MAF is the controlling organization for Laivamuusikot, Popmuusikot, Ravintolamuusikot.

National Committee of the International Music Council, Runeberginkatu 15 A 11, 00100 Helsinki. Tel: 409-134.

National Section of the International Society for Contemporary Music, Suomen Saveltajat, Kampinkatu 8 C 30, 00100 Helsinki 10. Tel: (90) 603-138. Sec'y: Miss Mirja Aro.

National Society of Playwrights, Vironkatu 12 B, 00170 Helsinki 17. Tel: (90) 631-796. (Musical stage prod'ns).

Popmuusikot ry (Pop Musicians), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.

Raha-Automaattiyhdistys, Marjankatu 9, Helsinki 17. Tel: 658-700.

Ravintolamuusikot ry (Restaurant Musicians), Minervankatu 2 A 15, 00100 Helsinki 10. Tel: 445-136.

Society of Finnish Composers, Kampinkatu 8 C 30, 00100 Helsinki 10. Tel: (90) 603-138. Sec'y: Miss Mirja Aro.

Suomen Jazzliitto (Finnish Jazz Federation), PL 54, 00101 Helsinki 10.

Suomen Musiikkikauppiassliitto, Kauppakatu 22, Kupio. (For record retailers).

Suomen Musiikkien Lutto (Finnish Musicians Union), Uudenmaankatu 36 D 21, 00120 Helsinki 12. Tel: 669-160.

Suomen Saitinteollisuusyhdistys, Marjankatu 26 B, Helsinki 17. Tel: 10-322. (For musical instrument manufacturers).

Yleisradio Radio & TV, Kesäkatu 2, 00260 Helsinki 26. Tel: 441-141.

DESIGN & ARTWORK

Rock-Along (Finland) Ltd., Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990. Pres. & Gen. Mgr.: Kari A. Elo.

Show-Tekniikka Oy, Eerikinkatu 44 B, 00180 Helsinki 18. Tel: (90) 642-542.

DIRECT-MAIL SERVICE

Rock-Along (Finland) Ltd., Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990. Pres. & Gen. Mgr.: Kari A. Elo.

LICENSING ORGANIZATIONS, MUSIC

Gramex, Lautasaarentie 1, 00200 Helsinki 20. Tel: (90)

622-511. (Radio/TV performance fees).
 Sulasol (Suomen Laulajain ja Soittajain Liitto) ry, Kluuvikatu 8, 00100 Helsinki 10. Tel: 637-010. Pres.: Comp. Ahti Sonninen; Gen. Mgr.: Matti Soini.
 T E O S T O ry (Saveltajain Tekijänoikeustoimisto—Finnish Composers Int'l Copyright Bureau), Lauttasaarentie 1, 00200 Helsinki 20. Tel: 622-511. Pres.: Prof. Joonas Kokkonen; Gen. Mgr.: Pekka Kallio. (Performing rights.)

PLATING, PROCESSING & PRESSING PLANT

Lejos (Finnvox Dept.), Arinatie 8, Helsinki 38. Tel: 554-521.

PRINTERS & LITHOGRAPHERS

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733. Chief Exec.: Orvo Kiesi; Gen. Mgr.: Olli Maenpää; Sales Mgr.: A. Magnusson.
 Ristin Voitto, Kaunokkitie 28 B, 01300 Tikkurila. Tel: (90) 826-589. Pres.: Eino O. Vanhala; Gen. Mgr.: Seppo Jarvinen.

PROMOTION & PUBLICITY

Rock-Along (Finland) Ltd., Talinkorventie 11 A 26, 20310 Turku 31. Tel: (921) 393-990. Pres. & Gen. Mgr.: Kari A. Elo.

TAPE CUSTOM DUPLICATORS

Finnlevy, Hoylaamotie 14, 00380 Helsinki 38. Tel: (90) 558-797. Contact: Ronnie Kranck.
 Configuration: Cassette.
 Finnvox, Arinatie 8, 00370 Helsinki 37. Tel: (90) 554-521. Mgr.: Erkki Ertesuo.
 Kasettimonistus, Raitalahdentie 11 A, 00570 Helsinki 57. Tel: (90) 688-112. Contact: Martin Brushane.
 Configuration: Cassette.
 Mainos-TV-Reklam, Ilmala, Pasiia, 00240 Helsinki 24. Tel: 413-300.
 Stereokasetti AB (Oy), Yhdistystie 1, Helsinki 32. Tel: (90) 572-759, 575-733. Chief Exec.: Juhani Lahti; Technical Dir.: Robert de Godzinsky.

● supplies

ENVELOPES

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733. Chief Exec.: Orvo Kiesi; Gen. Mgr.: Olli Maenpää; Sales Mgr.: A. Magnusson.

JACKETS & SLEEVES

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733. Chief Exec.: Orvo Kiesi; Gen. Mgr.: Olli Maenpää; Sales Mgr.: A. Magnusson. (Jackets only).
 Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.
 Kirjapaino Oy Nova, Tehtaankatu 29, Helsinki 15. Tel: 658-968.

Lito-Print, Pikkalantie 5, Laajalahti. Tel: 515-297.
 Offset, Tehtaankatu 27/29, Helsinki 15. Tel: 659-608.
 Painoporras, Castreninkatu 3, Helsinki 53. Tel: 768-437.
 Tilgmann, Suomenoja, Espoo. Tel: 889-011.

LABELS

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733. Chief Exec.: Orvo Kiesi; Gen. Mgr.: Olli Maenpää; Sales Mgr.: A. Magnusson.
 Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.
 Tilgmann, Suomenoja, Espoo. Tel: 889-011.

POLYETHYLENE BAGS

Amerplast, 33730 Tampere 73.

PROFESSIONAL TAPE SUPPLIES

3 M (Suomen) Oy, Italahdenkatu 22, 00210 Helsinki 21. Tel: (90) 670-271. Sales Mgr.: V. Wirtanen; Supervisor: C-E Lindholm.

TAPE, BLANK LOADED

E M I Suomen Ltd., Arinatie 6E, 00370 Helsinki 37.
 Fonovox, Osuuskunnantie 41B, 00550 Helsinki 55. Tel: (90) 745-089. Gen. Mgr.: Henry Haapalainen; Sales Mgr.: Heikki Karjalainen.
 Hellesens (Oy) AB, Ratakatu 9, 00120 Helsinki 12. Tel: (90) 10-860. Chief Exec.: Raimo Keppila.
 Helvar (Oy), Purotie 1-3, 00380 Helsinki 38. Tel: 550-121. Telex: 12-1106.
 Brand name: BASF.
 Mercantile Oy, Mannerheimintie 12, 00100 Helsinki 10. Tel: 644-211. Telex: 12-416.
 Brand name: BASF.
 Philips, Kaivokatu 8, 00100 Helsinki 10.
 3 M (Suomen) Oy, Italahdenkatu 22, 00210 Helsinki 21. Tel: (90) 670-271. Sales Mgr.: V. Wirtanen; Supervisor: C-E Lindholm.
 Configuration: 8-tr. & cassette.
 Brand name: Scotch.

● accessories manufacturers

Art-Print Oy, Elimaenkatu 9, 00510 Helsinki 51. Tel: (90) 711-733. Chief Exec.: Orvo Kiesi; Gen. Mgr.: Olli Maenpää; Sales Mgr.: A. Magnusson.
 Product: Catalog servs.
 Braun (Suomen) Electric, Karvaamokuja 3, 00380 Helsinki 38.
 Product: Cleaners cloths & brushes (Cecil E. Watts—UK, Lenco—Switzerland).
 Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10.
 Product: Cleaners cloths & brushes.
 Musiikki-Mosse, Eerikinkatu 9 B, 20110 Turku 11. Tel:

(921) 11-362. Gen. Mgr.: Mosse Seera (Importer).
 Product: Carrying & storage cases.
 Show-Tekniikka Oy, Eerikinkatu 44 B, 00180 Helsinki 18. Tel: (90) 642-542.
 Product: Carrying & storage cases.
 Urpo Haapanen, Netsomaentie 3, Ita-Hakkila.
 Product: Catalog servs.

● store fixtures & merchandising aids manufacturers

Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10.
 Product: Display racks.
 Fonovox, Osuuskunnantie 41B, 00550 Helsinki 55. Tel: (90) 745-089. Gen. Mgr.: Henry Haapalainen; Sales Mgr.: Heikki Karjalainen.
 Product: Display racks.

● tape playback equipment

Anglo-Nordic Oy, Kiviadankatu 2, 00200 Helsinki 20.
 Brand name: Clarion (Japan).
 Au-Ka, Mannerheimintie 38 A, 00100 Helsinki 10. Tel: (90) 496-415.
 Brand name: Funi Electric (Japan).
 Bang & Olufsen, Kuortaneenkatu 1, 00510 Helsinki 51. Tel: 716-400.
 Brand name: B&O (Denmark).
 Braun (Suomen) Electric, Karvaamokuja 3, 00380 Helsinki 38.
 Brand name: Braun (Germany).
 Chester AB (Oy), Uudenmaankatu 23 A, 00120 Helsinki 12. Tel: 661-643.
 E M I Finland AB (Oy), Arinatie 6 E, 00370 Helsinki 37. Tel: (90) 558-421. Cable: GRAMMOPHON. Telex: 122482. Mng. Dir.: Rolf Nygren.
 Elio Oy, Oraspolku 9, 00680 Helsinki 68.
 Brand name: British Radio Corp. (UK).
 Eref (Suomen) AB Oy, Kluuvikatu 3, 00100 Helsinki 10. Tel: 175-877. Telex: 12-1685.
 Brand name: AIWA (Japan).
 Fazer-Musik AB (Oy Musiikki), Aleksanterinkatu 11, 00100 Helsinki 10.
 Brand name: Sanyo, Yamaha (Japan).
 Fotolux-Herbert Oy, Hoylaamotie 18, 00380 Helsinki 38.
 Brand name: Akai (Japan).
 Hankkija Electrical Dept., Dagmarinkatu 14, 00100 Helsinki 10. Tel: 409-086. Telex: 12-660.
 Brand name: JVC-Nivico (Japan).
 Idman Oy, PO Box 769, SF-00101 Helsinki 10. Tel: (90) 523-500.

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Iskumetalli, Italahdenkatu 21, 00210 Helsinki 21.
Configuration: 8-tr & cassette
Brand name: Hitachi (Japan)
Kaukomarkkinat, Fabianinkatu 9, 00130 Helsinki 13, Tel 13-215
Brand name: National (Japan), TDK (Japan).
Lamco, Mechelininkatu 39 A, Helsinki 26 Tel. 448-671
Configuration: Cassette.
Brand name: Accord.
Mitras Oy, Italahdenkatu 20, 00210 Helsinki 21
Brand name: Sankyo (Japan)
P S O (Pohjoismainen Sähkö Oy), Vuorikatu 14, 00100 Helsinki 10 Tel (90) 12-651 Mng. Dir. Lauri Rokkanen.
Brand name: Schaub-Lorenz (Germany), Siera (Netherlands).
Philips Oy, Kaivokatu B, 00100 Helsinki 10, Tel 10-915
Brand name: Philips, Dux, Siera
Radio-Nix, Pellervonkatu 33 B, Helsinki 61
Radiopari, Koreankatu 4, 00560 Helsinki 56, Tel (90) 790-855.
Brand name: Peerless (USA).
Radiotukku Oy, Hoylaamotie 11, 00380 Helsinki 38 Tel 558-484
Configuration: Cassette
Brand name: Blaupunkt (Germany)
Sähkö-Valitys, Fleminginkatu 30, Helsinki 51 Tel 711-788
Brand name: AKG (Austria), Geloso (Italy), Peerless (USA), RCA (USA)
Salmite, Pikku Roobertinkatu 4, Helsinki 13 Tel 11-221
Brand name: Sharp (USA)
Siemens (Suomen) Oy, Mikonkatu 8, 00100 Helsinki 10
Brand name: Siemens (Germany), Uher (Germany)
Sound Center Oy, Museokatu 8, 00100 Helsinki 10.
Brand name: TEAC (Netherlands)
Tandberg Radio Oy, Kutomontie 2, 00380 Helsinki 38
Brand name: Tandberg Radio (Norway).
Tekno-Piste, Iso Roobertinkatu 41 A, 00120 Helsinki 12 Tel (90) 628-421.
Brand name: Cenn-Sound (Japan)
Teledict AB (Oy), Hoylaamotie 18, Helsinki 38 Tel 553-021 Mng Dir. Aarne Lasanen
Brand name: Grundig (Germany)
Teltor Oy, Leankuja 2 E, 02700 Kaunainen
Brand name: Automatic Radio (USA)
Texas Instruments Finland Oy, Frederikinkatu 56 D, Helsinki 10.
3 M (Suomen) Oy, Italahdenkatu 22, 00210 Helsinki 21 Tel (90) 670-271. Sales Mgr V Wirtanen, Supervisor C-E Lindholm

FRANCE

Population: 51,500,000

Rate of exchange: \$1 (US) = 4.59 francs
Per capita income: \$4,000.
Holidays: January 1, Easter Monday, May 1 (Labor Day), Ascension Day, Whit Monday, July 14 (Bastille Day), November 1 (All Saints Day), November 11 (Armistice Day), December 25

RECORDS:

Records manufactured for domestic & export sale: 1973—119,243,522 units
Records sold: 1973—100,793,382 units, 1972—99,467,693 units.

Records, record blanks & pre-recorded media imported from USA: 1973—\$2,281,179; 1972—\$1,122,984
Records exported to USA: 1973—308,026 units, \$542,802; 1972—346,375 units; \$539,912

Type of distribution: As in most countries the main record promotional forces in France are radio and television France Inter, the popular radio channel of the French state radio organization, the ORTF, programs a good deal of pop music as do the commercial stations Europe No 1 and Radio Luxembourg and the smaller Radio Monte Carlo and Sud Radio. In the summer months most companies plan special promotions in holiday resorts such as traveling road shows. Although there are no weekly pop music papers, use is made of two or three influential pop monthlies.

TAPE:

Pre-recorded tape manufactured: Cartridge 1973—729,637 units, cassette 1973—5,621,151 units, open reel 1973—3,283 units

Pre-recorded tape sold domestically & exported: Cartridge 1973—990,344 units, cassette 1973—5,444,220, open reel 1973—7,755 units

RADIO STATIONS:

Comment: ORTF, 3 channels, also some regional stations
Peripheral broadcasting Radio Monte Carlo, Radio Luxembourg, Europe No 1 Sud Radio

● record & tape manufacturers / distributors / importers

A F A (Disques) (Artistes Français Associes), 23 Rue Pierre Semard, 75009 Paris, Tel (01) 526 52 47 Dir Freddy Carrara, (Distributed by SFPP)
Branch: 75019 Paris, 50 Blvd. Serurier Tel (01) 205 68 19

A M I S (Societe Ambiance Musicale Illustration Sonore), 18 Rue de Provence, 75009 Paris Tel (01) 224 84 86, 460 24 54, Gen Mgr Serge Alun de Flascy (Mood music libraries).
Labels: (Owned) AMIS, Freesound, (distributed)

Timing: (represented) Cinemusic (USA), Harmonic (UK), Studio G (UK).

A T S, see Kelenn.

A Z see Disc AZ

Adele, see WVEA Filipacchi

Ades SA, 54 Rue St Lazare, 75009 Paris Tel (01) 874 85 30, 874 33 88 Pres Lucien Ades; Gen Mgr. Jacques Pradere

Labels: (Owned) Ades (distributed by Polydor), Les Enfants Sages, Le Petit Menestrel, Safta-Anthologie Sonore, (distributed) Disneyland, Vista

Age d'Or, see CBS

Agorila (Eds Musicales), 10 Rue Frederic Bastiat, 64 Bayonne Tel 25 18 73 Dir Mr Meyzenc (Distributed by Chant du Monde)

Akum (Disques), 64 Rue Richelieu, Paris 2 Tel (01) 742.32 84.

Albatros Prod'ns, 43 Rue Fessart, 92007 Boulogne/Billancourt Tel 603 41 93 Pres & Gen Mgr Henry Hoffmann

Labels: (Owned) Albatros (distributed by DPI)

Allo Music, 17 Rue Ballu, 75009 Paris Tel (01) 280 61 07 Pres. y ax Amphoux, Int'l Mgr Maurice Bouchoux

Label: (Owned) Contact

L Ame de , see Hugues Desalle

America, see Musidisc

Ami, see Maxi

Andsom, 14 Rue de la Felicite, 75017 Paris Tel (01) 227 38 87 Gen Mgr Chantal Darcy, Sales Mgr Francoise Bagenault

Aquila-Melodia, see DPI

Arabella (Eds Musicales) SarL, 18 Rue Beffroy, 92200 Neuilly Tel 637 34 53, Gen Mgr Rene Cacheux; Artistic Mgr Roger Frey, Prod'n & Promo Mrs Francoise Clergeat

Home office: Germany, Ariola-Eurodisc

Labels: (Owned) Baccarola, Eurodisc, Eurodisc Pop, Vergara

Int'l reps. Netherlands Spain (all Ariola-Eurodisc).

Archiv, see Polydor

Arron (Disques), 36 Av Hoche, 75008 Paris Tel (01) 267 19 10 Mng Dir. & A&R Ariane Segal, Technical Dir Claude Morel, Co-ord Frederic Segal, Design Dominique Michellier, Promo Anne Bernard-Vienne. (Distributed by CBS)

Int'l reps.: Argentina (CBS), Australia (Australian Rec Co.), Belgium (CBS), Brazil (CBS), Canada (Opus), Italy (Cucale) Japan (Trio), Mexico (Gamma), Netherlands (CBS Artone), Spain (CBS), Switzerland (Disques Office), UK (CRD), USA (MHS, Peters Int'l)

Artone see DPI

As-De-Trefle SA, 37 Rue de Miromesnil, 75008 Paris Tel (01) 224 40 92

Label: (Owned) As-De-Trefle

Assimil, 5 Rue St Augustin 75002 Paris Tel (01) 742 48 36 Chm Jean Loup Cherel, Gen Mgr Jean Le Gal

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Atco, see WEA Filipacchi.
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B A S F (Compagnie Francaise), PO Box 118, 140 Rue Jules Guesde, 92303 Levallois. Tel 739.33.22. Telex 62445. Pres. Dr. Magener. Gen. Mgr. G Borgoltz. Deputy Gen. Mgr. M. Overhoff. Sales Mgr Robert Kaplan; Prod. Mgr. Gisele Berling; PR Mgr. Veronique Guillot.
Labels: (Owned) BASF Paradiso, (represented) Cornet. MPS, Polyband (all Germany).
B T Sonore, see Cooperative de l'Enseignement Laic
B Y G, see Promodisc
Baccarola, see Arabella.
Backwalt Recs. SarL, 13 Rue Quentin-Bauchart, 75008 Paris.
Home office: Sweden, Frituna Produktion AB
Baerenreiter, see Chant du Monde
Bagatelle SA, 10 Rue Washington, 75008 Paris Tel (01) 256 17.99, 359.42 56 Pres. Denis Bourgeois. Gen. & Int'l Mgr Brigitte Bertholier, Admin Mgr Daniel Gisselbrecht.
Labels: (Owned) Bagatelle, Plein Soleil. Sava. Studio 10.
Barclay (Compagnie Phonographique Francaise), 143 Av Charles de Gaulle, 92521 Neuilly-sur-Seine Tel (01) 722 60 30. Cable BARCLAYDISC Pres Eddie Barclay; VP & A&R: Leo Missir, Finance Mgr Nicolas Tritz, Admin Mgr Henri Rossi, Sales Mgr. Jacques Duchaussoy. Int'l Sales Mgr. Cyril Brillant, Int'l Label Mgr Jean Fernandez.
Int'l branches: Belgium, Netherlands, Switzerland.
Labels: (Owned) Barclay, Castel, Riviera, Zapa; (distributed) Black & Blue, CMF, Exello, General Rec., Meys, Monestier, Ocora, PES, (represented) A&M, Brunswick, Buddah, Kama Sutra, MCA, Musicor, Ode, Vanguard (all USA), CNR (Netherlands), Virgin (UK)
Int'l reps.: Australia (Festival), Austria (Bellaphon), Bolivia (Prodisco), Brazil (RCA), Colombia (Codiscos), Denmark (EMI), Finland (EMI), Germany (Metronome), Italy (Ricordi), Japan (King), Lebanon (SLD), Mexico (Musart), Morocco (Librairie de France), Nicaragua (Sonido), Norway (EMI), Spain (Movieplay), Sweden (EMI), Turkey (Melody), UK (RCA)
Belfort-Lebriot, Boite Postale 7, 31 Rue Marechal Joffre, 60220 Formerie Tel (04) 446.17.85 Dir Marcel Blierot
Belier, see Jacques Canetti
Black & Blue, see Barclay
Black & White, see RCA.
Bleu (Disques), 12 Blvd Poissoniere, 75009 Paris Tel (01) 523.29.81
Labels: (Owned) Bleu; (distributed) Donali.
Blue Note, see United Artist & DPI.
Blue Sky, see DPI.
Bordas, see Musidisc.
Borelli Locomotive, see Disc AZ
Box Office, 58 Av de Wagram, 75017 Paris Tel (01) 924 42 56
Labels: (Owned) Box Office, Tuba (distributed by Discodis)
Briand-Gruppe Biro SA, 7/9 Rue Steinlen, 75018 Paris Tel. (01) 255.52.50
Label: (Owned) Brand.
Int'l rep.: Belgium (Vogue)
Butterfly, 7 Rue d'Aguesseau, 75008 Paris. Tel (01) 265.46.48 Dirs Michel Bernard, Alain Bashung
C A N F, see Centre D'Art Nat'l Francais
C B S Disques, 3 Rue Feycinet, 75784 Paris Cedex 16 Tel (01) 720.30.22. Pres. & Gen Mgr Jacques Souplet, Ass't Mgr. Jean Queinnec, Mktg. Mgr. Francois Dacla, Promo. & Pub. Mgr Christian Daffe, Nat'l & Int'l Prod. Mgr Eric Grunberg, Int'l Pop Mgr Michel Delorme, Jazz & Int'l Standard Catalog A&R Mgr. Henri Renaud, A&R Co-ord Henry Hoffmann; Classical A&R Georges Kadar.
Labels: (Owned) Age d'Or, CBS, Cadet-rama, Columbia (USA), Harmony, Odyssey, Okeh, Top 12, Versailles; (distributed) Arion, Harmonia Mundi, JMT, Le Verger, (represented) Aquila (Portugal), CGD (Italy), DJM (UK), Melodie (Portugal), T Rex (UK).
C E C E (Centre d'Enregistrement des Champs-Elysees), 15 Av. Montaigne, 75008 Paris Tel: (01) 225 01.37, 359 62 35. Gen. Mgr. Andre Charlin; Sales Mgr J Besnard (Distributed by Mondiodis)
Label: (Owned) Charlin.
C E L, see Cooperative de l'Enseignement Laic
C I D I S (Compagnie Ind'le de Dist'n de l'Image & du Son) (div. of Phonogram), Av. Maurice Ravel, 92160 Antony Tel: 666 21.02. Pres. & Dir. Gen Georges Meyerstein-Maigret, Dir Gen.: Edmond Lang, Tech Dir Fernand Pasquier
C M F, see Barclay
C Y, see RCA.
Cadet-rama, see CBS.
Calliope, see DPI
Camden, see RCA.
Jacques Canetti (Disques), 252 Rue du Faubourg St Honore, 75008 Paris. Tel (01) 227 60 24 Cable JACCANETTI. Pres & Dir. Gen Jacques Canetti, Gen Mgr Lucienne Canetti, Promo Mgr Francoise Canetti
Labels: (Owned) Jacques Canetti, Belier, Majestic, (represented) Gamma (Canada)
Cantate, see Chant du Monde
Cantor (Disques), 36 Rue Gioffredo, 06000 Nice. Tel 85 22 30
Capriccio, see Music Control
Carabine Music, 124 Rue La Boetie, 75008 Paris Tel (01) 225.80.30 Pres. Henri Belolo; A&R Gerard Woog, Maxime Schmitt; Sales Mgr Charles Ibgui
Labels: (Owned) Carabine, Chorus, Starlight, (represented) Gnome (Belgium), Top Tape (Brazil)
Int'l reps.: Argentina (Martin Meyer), Belgium (BASF, Gnome, Vogue), Brazil (Top Tape), Canada (Franco-Disque), Israel (Unatex), Italy (Fonit-Cetra), Lebanon (SLD), Mexico (Stereo Jet), Portugal (Imavox), Spain (Diresa), Switzerland (Dinifan, Evasion) (SEE ADVERTISEMENT)
Claude Carrere (Prod'ns), 39 Rue Jean Goujon, 75008 Paris Tel (01) 225.46.52. Pres & Gen. Mgr Claude Carrere. (Distributed by Sonopresse)
Label: (Owned) Carrere
Castel, see Barclay
Cavalier, see DPI.
Centre d'Art Nat'l Francais, PO Box 98, 31030 Toulouse Cedex, 76 Quai de Tounis, 31000 Toulouse Tel: (61) 52.86.71
Labels: (Owned) CANF, Polymnie, (distributed) Diapason
Le Chant du Monde, 64 Rue Anpere, 75017 Paris Tel (01) 924 67.73 Pres & Dir Gen Jean Roire, Gen Mgr. Jean Mialthe, Sales Mgr Denis Plumet.
Labels: (Owned) Chant du Monde, Melodia-Chant du Monde, Sideral, (distributed) Agorila, Baerenreiter, Cantate, L'Oiseau Musicien, Valois, (represented) Folkways (USA), Melodiya (USSR), Tagent (UK)
Int'l reps.: Japan (Nippon Columbia), Spain (Edigsa, Hispavox), USA (Elektra, Monitor, Vanguard)
Charlin, see CECE
Chefs d'Oeuvre, see GID
Chorus, see Carabine
Cid, see Societe Francaise du Son
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Classique, see Orphe-Disques.
Clave, see DPI
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Columbia (USA), see CBS.
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Fase Prod'n, 21 Rue du Paradis, 75010 Paris, Dir. Gilles Chancereul
H.G. Carlo Ferrari, see listing under "H"
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 P D G, 68 Rue Edouard Norrier, 92 Neuilly.
Branch: 75008 Paris, 134 Blvd. Haussman, Tel: (01) 227.64.53.
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 Sonafnc, see Sonodisc.
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 Trema, see Phonogram & Sonopresse
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Chantaline, 187 Av. Paul-Doumer, 78 Triel
Le Chant du Monde, 64 Rue Ampere, 75017 Paris. Tel (01) 924.67.73. Pres & Dir. Gen.: Jean Roire; Gen. Mgr. Jean Miaihle
Int'l firms represented: Muzika (USSR), Oak (USA)
Chappell SA, 4 Rue d'Argenson, 75008 Paris. Tel (01) 266.56.05. Pres & Dir. Gen.: Georges Roquiere; Gen. Mgr.: Gerard Davoust.
Affiliates: Acuff-Rose SarL, Eds. Irving Berlin SarL, Chappell Aznavour, Editions & Prod'ns Thearales Chappell, Famous Chappell SarL, French Music, Eds. Edwin H. Morris SarL, Sylva SA
Chappell Aznavour, see Chappell
Chiron (Eds.), 40 Rue de Seine, 75006 Paris
Choudens (Eds.), 38 Rue Jean Mermoz, 75008 Paris. Tel (01) 225.17.21.
Int'l firms represented: Ahn & Simrock (Germany), Albersen (Netherlands), Buffet-Crampon (Japan), Carl Gehrmanns (Sweden), C.F. Peters (USA), Sonzogno (Italy), United Music Publ'rs (UK), Vidal Limona & Boceta (Spain)
Armand Colin-Bourrelle, 103 Blvd St. Michel, 75240 Paris.
Colline, see Eddie Barclay
Comtesse, see Eddie Barclay
Comufra (Michel Legrand), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel (01) 622.50.16, 622.55.69.
Consortium Musical, see Centre d'Art Nat'l Francais
Consul, 6 Rue de la Mare, 75020 Paris. Tel (01) 636.81.46.
Continental, see Intersong-Tutti.
Coquelicot, see Hexagone.
Costallat (Eds.), 60 Rue de la Chaussee d'Antin, 75009 Paris. Tel: (01) 874.78.71. Cable: COSTERAT. Pres.: Philippe Lowry.
Courcalles, 49 Av. Montaigne, 75008 Paris. Tel: (01) 256.10.98.
Int'l firm represented: Brauer (Belgium).
Int'l reps.: Luxembourg (Brauer), Netherlands (Brauer), USA (Integrity).
Creasound, 58 Rue Auguste Buisson, 92250 La Garenne. Tel: 781.35.00, 781.30.02. Mgr.: Louis Delacour.
Int'l reps.: Belgium (Multisound), Netherlands (Dennis), Portugal (Musitca in Spain), Spain (Musitca), Switzerland (Telima).
Criteron de Paris, 6 Rue Rukmkorff, 75017 Paris. Tel: (01) 360.34.62.
Home office: USA.
Affiliates: Da-Ra Music, Granite de Paris, Mandy Music, Robin Song.
Int'l firms represented: Cherry Lane, Fat Zach-Skinny Zach, Lee Hazlewood, Jondora, Modern Music, Johnny Otis-Shuggo Otis, Third Story, Frank Zappa (all USA)
Croma (Eds.), see Claude Pascal.
Cromwell, see Essex.
Curci France, see Marouani.
D M F, 14 Av. Hoche, 75008 Paris. Tel (01) 924.81.93.
D'Anella, see Paris-Inter.
Dany Music, 28 Rue de la Reine-Blanche, 75013 Paris.
Da-Ra Music, see Criteron de Paris.
Dauphine, see Eddie Barclay
Decibel, see Maneges.
De Clercq, 44 Rue de Colsee, 75008 Paris. Tel (01) 359.26.82.
Affiliate: France Vedettes.
Maurice Decruck, 61 Av. Raymond-Poincare, 75016 Paris. Tel (01) 727.69.69
Bertrand de Labbey, see AA
Delphine (Ed.), see Tremplin.
Delnieu (Ed.), 14 Rue Trachel, 06000 Nice. Pres., Gen & Sales Mgr.: Gerard Delnieu.
Int'l reps.: Brazil (Luciana-Sigem), Japan (Buffet-Crampon), UK (Elkin), USA (Galaxy)
Delta France, 18 Rue Marbeuf, 75008 Paris. Tel (01) 225.37.69, 225.37.84
Derby, 95 Blvd. de Beaumarchais, 75003 Paris. Tel (01) 272.37.98, 508.45.58
Alain de Ricou, see Pathe Marconi
Dharma Music, 50 Rue Pierre-Charon, 75008 Paris. Tel (01) 359.47.73.
Digoude Diodet, 39 Rue du Faubourg St. Martin, 75010 Paris. Tel (01) 208.28.61
Dino (Eds.), Av. Emmanuel Brousse, 66120 Font-Romeu. Tel (69) 30.08.89. Gen. Mgr. Paul Goudin.
Discotheque de Paris, 55 bis Rue de Ponthieu, Paris. Tel (01) 225.61.73.
Walt Disney Prod'ns France, 44 Av. des Champs-Elysees, 75008 Paris. Tel (01) 359.17.80, 359.02.20
Home office: USA.
Do Re Mi, 5 Rue Lincoln, 75008 Paris. Tel (01) 359.50.90
Drejac, 60 Rue Francois I, 75008 Paris. Tel (01) 359.62.36.
Francis Dreyfus, see Labrador
Du Levain (Eds. Musicales), 1 Rue de l'Abbe Gregoire, 75006 Paris. Tel (01) 222.15.84. Gen. Mgr. Daniel Truchot; Sales Mgr. Christian Truchot; Technical Mgr. Jean Truchot
Int'l reps.: Belgium (Edibon), Canada (Service de Documentation Pastorale)
Du Marais (Eds.), Richbone, 85 Benet
Du Pactol (Eds.), see Vogue
Durand & Cie (Eds.), 4 Place de la Madeleine, 75008 Paris. Tel (01) 260.34.08. Pres. Rene Dommange, Dir. Gen. Guy Kaufmann
Int'l reps.: Japan (Nippon Gakki), UK (United Music Publ'rs), USA (Theodore Presser)
Du Seuil (Eds.), 27 Rue Jacob, 75006 Paris. Tel (01) 326.84.60. Cable EDISEUIL
E C A P, see Emilhenco
E G G Music France, see Marouani
E M A S (Eds. Musicales Ariane Segal), 36 Av. Hoche, 75008 Paris. Tel (01) 267.19.10. Mng. Dir. Ariane Segal
Affiliate: April Music.
E M C, see Emilhenco.
E P O C (Eds. & Prod'ns Musicales), 71 Rue de Provence, 75009 Paris. Tel (01) 874.15.68. Pres. Francis O'Neill; Gen. Mgr. Roger Corsin
Eco (Ed.), see Pathe Marconi
Edition Francaise de Musique-Technisonor, see Train Bleu-Technisonor
Editions & Prod'ns Thearales Chappell, see Chappell
Editions 23, 15 Av. Hoche, 75008 Paris. Tel (01) 22.70.09. Drs. Claude Lelouch, Francis Lai, Leo Carrer
Affiliate: Francis Lai
Int'l branches: Germany, Italy.
Editions 12,000, see Sonopresse
Edval Musique, 118 Blvd. Rochechouart, 75018 Paris. Tel (01) 606.31.20
Emilhenco Music Co., 88 Rue du Faubourg St. Martin, 75010 Paris. Tel (01) 202.15.61, 206.71.54. Gen. Mgr. Albert Cohen, Artist Prof. Mgr. Mr. Emilhenco, Sales Mgr. Jacques Majerchek
Affiliates: ECAP, EMC, Top Instrumental Music
Int'l firms represented: Boosey & Hawkes (UK), Cavendish (UK)
Int'l reps.: Belgium (Eurovox), Germany (Devog, Funktionelle), Italy (PDU), Spain (Marfer), Switzerland (PDU)
Enoch, 27 Blvd. des Italiens, 75002 Paris. Tel (01) 742.69.95
Erkan, 3 Blvd. de la Liberation, 93 St. Denis. Tel 752.50.58.
L'Escalier Catalogue Lorene, 5 Rue Armand-Gauthier, 75018 Paris. Tel: (01) 076.26.54
Max Eschig (Eds.), 48 Rue de Rome, 75008 Paris
Int'l firm represented: AMP (USA)
Int'l rep.: USA (AMP)

- Escor, 24 Av. de Breteuil, 75007 Paris. Tel: (01) 566.45.93.
- Espace, 2 Allée du Marquis de Mores, 92 Garches. Tel. 969.86.00.
- Espiegle Music, 4 Place de la Concorde, 75008 Paris. Tel (01) 265.43.95, 265.40.79. Mng. Dir.: Michael MacGrave.
- Essex SA (Eds.), TR0—The Richmond Org., 34 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.69.60, 359.71.40. Contact: Ellen C. Nathan.
Home office: England & USA.
Affiliates: Cromwell, NFC, TR0—The Richmond Org.
- Europa, 27 Rue de l'Échiquier, 75010 Paris. Tel: (01) 770.19.45.
- Europasonor-Paris, see Futura-France.
- Experience, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30. Dir.: Philippe Doiteau; Gen. Mgr.: Antoine Soave.
- F T C, see Film Tele Cass.
- Famous Chappell, see Chappell.
- Fantasia (Ed.), 99 Rue de la République, 92 Puteaux. Tel: 775.10.82. Pres.: Philippe Thomas.
Affiliate: April Music.
- Feldman, see France-Melodie.
- Fidsound, 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: J.C. Thuel-Chassaing; Gen. Mgr.: Andre Phulpin.
- Film Tele Cass (FTC), 20 Rue du Cirque, 75008 Paris. Tel: (01) 266.68.44, 266.69.86. Contacts: Yvan Heldmann, Bob Mehdi.
- Fil Rouge, see Vogue.
- Fleurus (Eds. Musicales), 31 Rue de Fleurus, 75006 Paris. Tel: (01) 548.49.95. Pres.: Guy Dupuy; Gen. Mgr.: Jacques Amfray.
- Fortin, 4 Cite Chaptal, 75009 Paris. Tel (01) 874.58.34.
- Fox Europa, 33 Av. des Champs-Elysees, 75008 Paris.
Home office: USA, Twentieth Century Music.
- France-Etoile, 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.23.92. Pres.: Françoise Boublil.
- France-Melodie SA (Eds.), 5 Av. de l'Opera 75001 Paris. Tel (01) 260.30.04. Cable: FRAMELODI. ARPEGGIO Pres.: Barthelemy Lambertini.
Affiliates: Champs-Elysees, Feldman, Publ'ns Francis-Day SA.
- France-Record, see Grand Avenue.
- France Vedettes, see De Clercq.
- Francis-Day SA (Publ'ns), see France-Melodie.
- French Music, see Chappell.
- Frizza, 56 Rue de Paradis, 75010 Paris. Tel. (01) 770.19.64.
- Futura-France, 3 Rue Clotaire, 75005 Paris. Tel: (01) 325.13.88. Pres. & Gen. Mgr.: Gerard Terrones.
Affiliate: Europasonor-Paris.
Int'l rep.: Belgium (Hebra).
- Garlick Music, see Marouani.
- Julio Garzon Eds., 13 Rue de l'Échiquier, 75010 Paris. Tel (01) 770.39.15.
- Louis Gaste (Eds.), 5 Rue du Bois de Boulogne, 75016 Paris. Tel: (01) 704.53.53.
Int'l firms represented: K&L Music (USA), Kolob (USA).
Int'l rep.: USA (Convention).
- Gavroche (Eds. & Prod'ns), 3 Rue de Poissy, 93240 Stains. Tel: 822.27.64.
- Gimmick, see Bagatelle.
- Grand Avenue (Les Eds. Musicales), 49 Av. Hoche, 75008 Paris. Tel: (01) 227.16.34. Gen. Mgr.: Jacques Barouh.
Affiliates: Carry-Music, France-Record, Pactole, Palabre.
Int'l firms represented: Bospel (Netherlands), Fonior (Belgium).
Int'l reps.: Belgium (Fonior), Netherlands (Bospel), UK (Burlington).
- Granite de Paris, see Criterion de Paris.
- Francois Grech, 242 Rue de Charenton, 75012 Paris.
- Grenadine Music, 60 Rue de la Boetie, 75008 Paris. Tel: (01) 225.12.95.
- Guyaki, see Syrinx.
- Gwenaelle, see Eddie Barclay.
- Hammelle & Cie., 24 Blvd. Malesherbes, 75008 Paris. Tel. (01) 265.36.39.
Int'l reps.: UK (United Music), USA (Theodore Presser).
- Harmonia, 35 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.08.93.
- Helian, 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 662.50.16.
- Heugel & Cie., 2bis Rue Vivienne, 75002 Paris. Tel: (01) 231.43.53. Pres.: Jacques Heugel; Gen. Mgrs.: Mrs. Francois & Philippe Heugel.
Int'l firms represented: Ars Viva (Germany), Bote & Bock (Germany), Dilia (Czechoslovakia), Donemus (Netherlands), Faber & Faber (UK), Theodore Presser (USA), Ricordi (Italy).
Int'l reps.: Australia (Allans), Japan (Buffet-Crampon), UK (United Music Publ'rs), USA (Theodore Presser).
- Hexagone (Eds.), (SACEM), 15 Villa Aublet, 75017 Paris. Tel: (01) 924.89.50. Pres.: Rene Boyer.
Affiliates: Coquelicot, Eds. Orfeus (both SACEM).
Int'l firms represented: Red Bus (UK), Round Sound (Argentina).
Int'l rep.: Argentina (Round Sound).
- Hohner, 19 Rue Van Loo, 75016 Paris. Tel: (01) 224.63.50.
- Holmer-France (Eds.), 14 Rue des Hallebardes, 67 Strasbourg.
- Homere (Eds. Musicales), 3 Cite Magenta, 75010 Paris. Tel: (01) 208.93.80.
Int'l firms represented: Berry (UK), Daedalian, Mikel Hooks (USA), New Music (Belgium).
- Hortensia, 46 Rue de Douai, 75009 Paris. Tel. (01) 874.52.64.
Int'l rep.: Italy (Sugarmusic).
- Igloo (Eds. Musicales), see Marouani.
- Illustration Musicale, 6 Rue Leon Bonnet, 75016 Paris. Tel (01) 224.44.54.
- Imperia, 8 Rue St. Marc, 75001 Paris. Tel. (01) 236.69.18.
- In-Editions, 15 Rue d'Astorg, 75008 Paris. Tel: (01) 265.05.51.
- Intersong-Tutti (Eds. Musicales), 6 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 225.66.70. Pres.: Jean Pre, Gen. Mgr.: Jean Jacques Tilche.
Affiliates: Continental, Jip Music, Eds. Musicales Paul Mauriat, Pigalle, Sikorski France, Alan Stivell, Wha-Wha Music.
Int'l firms represented: Aberbach (Germany), Blue Seas/Jac (USA), Hudson Bay (USA), Midland (USA), Tree (USA), 20th Century (USA).
Int'l rep.: Worldwide (Intersong).
- Isabelle Musique, see Jeune Musique.
- Jeune Musique, 122 Blvd. Exelmans, 75016 Paris. Tel (01) 525.20.73. Mgr.: Nicole Dany; Gen Mgr. Claude Francois.
Affiliate: Isabelle Musique.
Int'l reps.: Canada (CF).
- Jip Music, see Intersong-Tutti.
- Jobert SA (Societe des Eds.), 44 Rue du Colsee, 75008 Paris. Tel: (01) 359.26.82. Pres.: Mrs. Denise Jobert-Georges.
Int'l reps.: Canada (Theodore Presser in USA), Mexico (Theodore Presser in USA), UK (UMP), USA (Theodore Presser).
- Josephine, see Eddie Barclay.
- Joubert, 25 Rue d'Hauteville, 75010 Paris. Tel (01) 770.15.73.
- Katana, see Maneges.
- Katema, see As-De-Trefle.
- L E M Publ'g, 13 Rue Washington, 75008 Paris. Tel (01) 359.34.35. Dir. Gen. Edward Chekler
Int'l firm represented: Hebra (Belgium)
Int'l reps.: Canada (Archambault), Germany (Accord), Italy (Finamore, Rifi), Japan (Victor), Spain (Fidias)
- L M C E (Lido Music Champs Elysees), 78 Av. des Champs-Elysees, 75008 Paris. Tel (01) 359.53.30.
- Labrador (Eds.), 26 Av. Kleber, 75008 Paris. Pres. Francis Dreyfus; Ass't to Pres. Danielle Martin, Int'l Simon Hosesmans; Promo Mgr. Max Dumas
Affiliates: Francis Dreyfus, Vamp Music
Int'l firms represented: Ian Anderson, Beverley Music, Biffo, Blanedell, Blue Beard, Blue Mountain, Boggle, Brower, Burdock River, Caesar, Carlew Chrys A Lee, Chrysalis, Cod, Cottage, DK, Fantasy, Freedom, Fresh Water, GTO, Gale, Gem, Hara Kir, Hazy, Hush, Indian Brande, Island, Jarmanie, Juniper, Keepers, Lupus, Malpass, Mooncrest, Pnewalk, Porposie, Rocket, Sharks, Socks, Stirling McQueen, Titanic, Uriel (all UK), Cordell Russell, Sam Fox, Higher, Makeba, Skyhill, Tarka, Tinker Street Tunes, Wishbone (all USA), Usignolo (Italy)
Int'l reps.: Belgium (Primavera), Canada (LeFort), Germany (Intro Gebr Meisel), Italy (Usignolo), (SEE ADVERTISEMENT)
- Francis Lai, see Editions 23
- A Lasry, 62 Blvd. de Clichy, 75018 Paris. Tel (01) 606.53.00.
- Leader Music, 9 Av. Victor Hugo, 75016 Paris. Tel (01) 724.40.84. Pres. Barbara Baker
- Alphonse Leduc (Eds. Musicales), 175 Rue St. Honore, 75001 Paris. Tel: (01) 073.12.80, 073.48.61, 073.27.03.
- Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel (01) 622.51.05. Pres. Marcelle Legrand, Gen. Mgr. Marcel Rothel
Affiliate: Comufra.
- Frederic Leibovitz (Eds.) (SACEM), 2 Rue Fiechier, 75009 Paris. Tel (01) 878.40.88. Mgr. Frederic Leibovitz
Affiliates: Ed. Rhinoceros, Ed. Guy Skornik Music (both SACEM)
Int'l firms represented: Heathsie, Mountain, Pentangle, Village Thing (all UK).
- Francis Lemarque, 18 Av. du Mesnil, 94 La Varenne St. Maur. Tel 883.34.21.
- Henry Lemoine (Eds.), 17 Rue Pigalle, 75009 Paris. Tel (01) 874.09.25. Dirs. Max & Andre Lemoine
Int'l reps.: Belgium (Schott), UK (United Music Publ'rs), USA (Elkan-Vogel).
- Lemon, see Tremplin.
- Leros Music, see Allo.
- Little Girl Music Eds., see Claude Pascal
- Louise (Eds.), see Bretagne.
- Louis III (Eds.), see Claude Pascal.
- Pepe Luiz (Eds.), 14 Rue Chaptal, 75009 Paris. Tel (01) 736.70.61. Pres. Louis Delacour. Gen. Mgr. Pepe Luiz
Affiliate: Travel Music
- M A M, see Sim
- M K (Eds. Musicales) (SACEM), 44 Rue Etienne Marcel, 75002 Paris. Tel (01) 231.07.30. Pres. & Gen. Mgr. Monique Knuchel.
- Madeleine, see Jacques Plante.
- Majestic Sarl (SACEM/SDRM), 252 Rue du Faubourg St Honore, 75008 Paris. Tel (01) 924.69.70. Cable JACCANETTI. Dir.: Lucienne Canetti. Gen. Mgr. Jacques Canetti.
Affiliates: Belier, Jacques Canetti.
- Major (Les Eds.), Rt. Nationale 307, 78810 Feucherolles. Tel (01) 461.45.11. Cable COMOOD VP Rolf Spaar. Gen. Mgr. P. Campiot.
- Malesherbes, 11 Blvd. Malesherbes, 75008 Paris. Tel (01) 265.77.33.
- Mandy Music, see Criterion de Paris
- Maneges, 35 Rue La Boetie, 75008 Paris. Tel (01) 225.03.02
Affiliates: Decibel, Katana
- Marine, see Eddy Barclay
- Eddy Marnay, 8 Av. Rachel, 75018 Paris. Tel (01) 522.98.52.
- Marouani (Les Eds.), 10 Av. Franklin D. Roosevelt, 75008 Paris. Tel (01) 225.84.26. Pres. Mrs. Gina Marouani. Gen. Mgr. Gilbert Marouani.
Affiliates: Eds. Catalogue, Eds. Celine, Curci France, EGG Music France, Garlick Music, Eds. Musicales Igloo
Int'l firms represented: Blendingwell, Broken Arrow, Charing Cross, Dynatone, East Memphis, Giving, Gold Hill, Golo, Guerrilla, Hollenbeck, Lady Jane, Lois, Joni Mitchell, Portofino, SCP, Screen Gems/Columbia, Silver Fiddle, Siquomb, Tan Soul (all USA), Hercule, Hilary (both UK).
Int'l reps.: Germany (Montana), Italy (Suvini Zerboni), Spain (Sympathy).
- Masq (Prod'ns Eds. Musicales), 12 Rue Chabanais, 75002 Paris. Tel (01) 742.79.00. Mng. Dirs. Didier Appert, J. Philippe Lagier, Herve Bergerat
- Masspacher SA (Eds.), 6 Rue Eugene Varlin, 75010 Paris. Tel (01) 203.51.72, 203.53.73. Gen. Mgr. Pierre Simon, Sales Mgr. Jean Lecomte
- Match France, see Sonopress.
- Paul Mauriat (Eds. Musicales), see Intersong-Tutti.
- Peter Maurice, see Pathe Marconi.
- Melorhin (Les Eds. Musicales), PO Box 21, 13 Rue Maurice Ravel, 68001 Colmar. Tel (89) 41 47 74. Pres. & Gen. Mgr. Fernand Erbsland
- Meridian (Les Nouvelles Eds.), see SEMI
- Metropolitaines (Eds.), 3 Rue Rossini, 75009 Paris. Tel (01) 824.83.94, 770.21.78
- Gerard Meys Eds. Musicales, see Alleluia
- Micro, 13 Rue Washington, 75008 Paris. Tel (01) 225.43.03
- Le Minoature (Eds. Musicales), 21 Rue Jean Mermoz, 75008 Paris. Tel (01) 225.98.12, 256.32.76. Gen. Mgr. Mrs. Rolande Bismuth-Filliat
- Mirabelle, see Eddie Barclay
- Peggy Monclair (Prod'ns Musicales), 4 Rue du Bac, 78290 Croissy. Tel. 976.28.29. Chief Exec. Peggy Monclair. Artistic Dir. Gerard Cohen
- Monde-Melody (SACEM), 33 Rue des Petits Champs, 75002 Paris. Tel (01) 742.84.38. Gen. Mgr. Didier Arondel
Int'l firms represented: R. Barbey (Belgium), Jump (Italy).
- Monia Music, c/o P. Witzig, 28 Av. Hoche, 75008 Paris. Tel (01) 227.61.58.
- Monica, see SEMI
- Montana, 71 Av. Kleber, 75016 Paris. Tel (01) 727.04.05
- Monte Belo, 33 Rue Le Peletier, 75009 Paris. Tel. (01) 770.08.53
- Montparnasse 2000, Rue Brea 27, 75006 Paris. Tel (01) 325.02.02, 326.41.72. Dir. Gen. & Gen. Mgr. Andre Farry, Copyright Mgr. Michel Villard
Int'l firms represented: Canciones del Mundo (Spain), Canopo group (Italy), Gemelli (Italy), Guitarra (Spain), Inmus (Germany), Liuto (Italy), Omega (Italy), Polyband (Germany), Prestation (Belgium), Sermi Films (Italy)
Int'l reps.: Argentina (Annibal Libenson), Australia (Castle), Belgium (Prestation), Canada (Ed. du Son), Germany (Inmus), Japan (Film Int'l), Lebanon (SMT Film), Scandinavia (Nordiska), UK (United Artists), Uruguay (Annibal Libenson)
- Edwin H. Morris (Eds.), see Chappell
- Moulin, 18 Av. de la Bourdonnais, 75007 Paris. Tel (01) 551.88.81.
- Music Control, 8 Rue de la Fontaine, 78300 Bethemont-sous-Poissy. Tel. 975.85.14
- Music 18, see Bagatelle
- N F C, see Essex
- Nativa, 37bis Rue La Fontaine, 75016 Paris. Tel (01) 520.10.88. Contact: Elsa Laurent.
- Nautilus (Eds. Musicales), 39 Rue des Jeuneurs, 75002 Paris. Tel (01) 236.63.68. Gen. Mgrs. Martine Franchi, Lisa Erman
- Neully, 11 Av. Bourgain, 92130 Issy les Moulineux. Tel. 645.17.01. Gen. Mgr. Claude Horvais; Promo. Jean-Michel Beneche
- Nouvelles Eds. Contemporaines (NEC), 23 Rue Pierre Semard, 75009 Paris. Tel (01) 526.52.47. Chief Exec. Freddy Carrara
- Nuages Music, 83 Av. de Segur, 75015 Paris. Tel. (01) 567.93.55.
- Nuances, see Amphion
- Numeria Int'l (Eds.), 52 Rue de Crimee, 75019 Paris. Tel (01) 205.71.34. Mng. Dir. Jenny Bonne. Gen. Mgr. Georges Mark.
- Orfeus (Eds.), see Hexagone
- Ouvreres (Les Eds.), 12 Av. Soeur Rosalie, 75013 Paris. Tel (01) 331.29.07
Int'l firms represented: Galliard (UK), Haenssler (Germany), Stainer & Bell (UK)
Int'l reps.: Canada (Galaxy), Switzerland (Haenssler), UK (Galliard, Stainer & Bell), USA (Galaxy).
- P E S (Productions Eds. Sonores), 38 Rue du Colsee, 75008 Paris. Tel: (01) 225.52.99. Artistic Dir. Didier Appert
- Pactole, see Grand Avenue
- Paille Music, see Allo
- Palabre, see Grand Avenue
- Palace (Eds.), see Claude Pascal
- Palodi, see Eddie Barclay.
- Paris-Elysees (Ed.), see Pathe Marconi
- Paris Etoile, see Sonopress.
- Paris-Inter (Eds.), 7 Rue St. Lazare, 75009 Paris. Tel (01) 878.76.96
Affiliate: D'Anella
- Claude Pascal (Eds. Musicales), 5 Rue Denis Poisson, 75017 Paris. Tel (01) 754.43.72. Cable DODO. Gen. Mgr. Claude Pascal
Affiliates: Boa Music, Croma Music, Little Girl Music, Eds. Louis III, Eds. Palace, Poplico Music
Int'l firms represented: Burlington Palace (UK), Noel Gay (UK), Gipsy Boy (USA), Pundit, Valentine (UK)
- Pathe Marconi (Eds. & Prod'ns Musicales), 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.53.00. Pres. Pierre Bourgojn; Gen. Mgr. Philippe Constantin
Affiliates: Eds. Peter Maurice, Ed. Eco, Alain de Ricou, Ed. Paris-Elysees
Int'l firms represented: Getaway, KPM, Alan Price, Quartet, Sunlight, Toneshine, Train, Yessong (all UK), Bowling Green, Al Gallico, Gold Forever, Good Time, Jobete, Lady Casey, Mandina & Rocksmith, Marsaint, Van McCoy, Moss Rose, Mystery, Open Dor, Pix Russ, Prophet, Rondor group (Irving/Almo), Shelby Singleton, Stein & Van Stock, Stone Bridge, Stranger, Larry Weiss (all USA)
Int'l reps.: UK (Ardmore & Beechwood, KPM).
- Patricia, see SEMI.
- Patropi (Eds.), Rue St. Bernard, 75011 Paris. Tel. (01) 805.78.14
Int'l reps.: Austria (Ariola), Belgium (Ardmore & Beechwood), Germany (Ariola), Italy (Intersong), Japan (Toshiba), Netherlands (Intersong), Portugal (Imavox), Scandinavia (Intersong), Spain (Belter, EMI), Switzerland (Ariola).

Pema Music (France), 181 Faubourg St Honore, 75008 Paris. Tel: (01) 622.23.48.
 Nicolas Perides (Eds.) (SACEM), 44 Rue Etienne Marcel, 75002 Paris. Tel: (01) 231 07 30. Gen. Mgr. Nicolas Perides.
 Philippo, 24 Blvd. Poissonniere, 75009 Paris. Tel: (01) 824 89.24
 Piano Blanc, see Eddie Barclay.
 Pignalle, see Intersong-Tutti
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 Mood Music, 28 Rue Pasteur, 92210 St. Cloud, Tel (01) 802 48 56. Pres. H. da Silva Ramos; VP Rolf Spaar, Gen Mgr P. Campiot (SEE ADVERTISEMENT)
 Moulage Plastique de l'Ouest, Rue J.-Doitteau, 53700 Villaines-la-Juhel
 Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris Tel (01) 878 02 28.
 Rojo, 19 bis Allee des Sansonnets, 93320 Pavillon-sous-Bois, Tel 738 53 79.
 St.-Roch (Imprimerie), 144 Rue du Chemin Vert, 75011 Paris, Tel (01) 805.21.98
 Stereopress, 21 Rue Pierre Semard, 75010 Paris, Tel (01) 878.02.28
 Vogue PIP (Productions Int'l'es Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel 752.73.00. Pres Leon Cabat

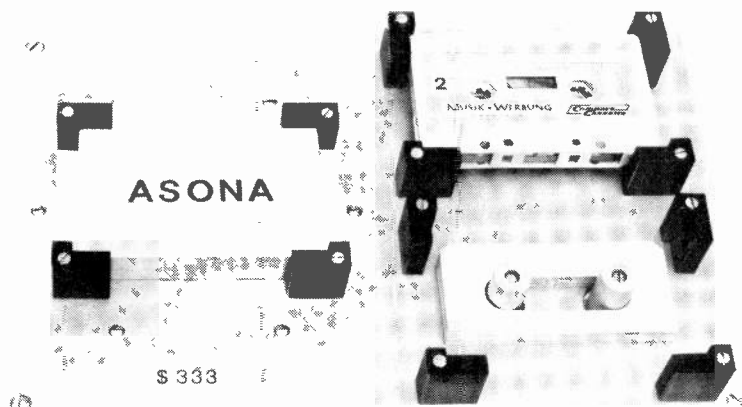
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 C H O C Promo., 18 Rue Fourcroy, 75017 Paris Tel (01) 267 43 17
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 Music Control, 8 Rue de la Fontaine, 78300 Bethemont-sous-Poissy Tel 975 85 14
 Nautilus (Eds & Prod'ns), 39 Rue des Jeuneurs, 75002 Paris Tel (01) 236.63.68. Exec. Mgr Mrs Martine Franchi; Gen Mgr Lisa Erman.
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Context, 30 Rue de Citeaux, 75012 Paris. Tel (01) 345 73.30, 344 62 25 Dir Gen Philippe Dorteau; Gen Mgr. Jacques Galissant

Disco-France (div. of AGI—Audio Graphic Inds.), Sonotape Dept., 124bis Av de Villiers, 75017 Paris Tel (01) 754 65 70 Telex 29833 Gen Mgr Jean Berge

Rene Geneix (Studios d'Enregistrement), 6 Rue Jouvenet, Tel (01) 288 08 52.

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MENT)

Multi-Techniques, 55 bis Rue de Ponthieu, 75008 Paris Tel (01) 225 41.10, 359 25 14.

Pathe Marconi EMI, 2 Rue Emile-Pathe, 78400 Chatou Tel 966 16 48

S E E D (Societe Europeene d'Enregistrement & de Diffusion), 06620 Vallauris Tel (93) 63.76.03, 63.77 48 Telex 47-870 F
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Satrape, 4 Rue du Pont-Marly, 78 Mareil-Marly Tel 958.92.07

Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie Tel (01) 788 09 46 Pres. Michael Jaubert

Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse Tel 752.73.00 Pres Leon Cabat

Disco-France (div. of AGI—Audio Graphic Inds), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris Tel. (01) 754 65.70. Telex: 29833. Gen Mgr. Jean Berge.

Mood Music, 28 Rue Pasteur, 92210 St. Cloud. Tel. (01) 602 48.56. Pres. H da Silva Ramos, VP Rolf Spaar; Gen. Mgr.: P. Campiot.
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M S P, 50 Rue Voltaire, 93100 Montreuil, Tel: 808.19.10 (Jackets only)

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TISEMENT)

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Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie Te (01) 788.09 46 Pres Michael Jaubert, (Jackets only).

Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel

752.73.00 Pres Leon Cabat. Gen Mgr Cesar Rossini, Sales Mgr Simon Cabat (Jackets only)

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Plant: 61190 Tourouvre, Rt d'Alencon Tel Tourouvre 40 Telex 17662

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 Configuration: Cassette & open reel.
 Kodak-Pathe, 8-12 Rue Villiot, 75012 Paris. Tel (01) 347.90.00. Chief Exec.: P. Vuillaume; Gen. Mgr.: G. Roques; Sales Mgr.: B. Blanchard. (Raw only).
 Brand name: Kodak.
 Minnesota de France, 135 Blvd. Serurier, 75016 Paris. Tel (01) 205 71.19.
 Pyral SA, 47 Rue de l'Echat, 94001 Creteil. Tel. 207 48.90. Telex: 23742F. Pres.: Philippe Barbier Saint Hilaire.
 Int'l branches: England, Germany, Italy, Switzerland.
 Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie. Tel (01) 788.09.46. Pres. Michael Jaubert. (Blank loaded only)

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 Brand name: Woelke.
 Philips, 162 Rue St. Charles, 75015 Paris. Tel: (01) 532.21.29.

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 Product: Display racks.

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 Brand name: Philips.
 Clarville, 89 Blvd. Auguste-Blanqui, 75013 Paris. Tel (01) 707.93.09.
 Cocelam, 13 Rue Perier, 92 Montrouge. Tel: 253 24.40.
 Continental Edison, 25 Av. de la Grande Armee, 75016 Paris. Tel: (01) 553.34.80.
 Grandin, 72 Rue Marceau, 92 Montreuil/Bois. Tel 328.99.90.
 Grundig France, 89 Ave. Marceau, 92 Courbevoie. Tel: 333.39.29.
 Schneider, 12 Rue Louis Bertrand, 94 Ivry. Tel 482.43.87.
 Stereo Jaubert, 105 Rue de Normandie, 92 Courbevoie. Tel: 788.09.46. Pres.: Michael Jaubert
 Telefunken France, 51 Av. Kleber, 75016 Paris. Tel. (01) 553.22.09.
 Teppaz, 160 Rue Lafayette, 75010 Paris Tel (01) 270.26.10.
 Tranchant Electronique, 19 & 21 Rue Mme. de Sanzillon, 92 Clichy Tel 270.64.77.
 Brand name: Sony (Japan).
 Voxson France, 24/26 Rue Labrousse, Paris Tel: (01) 533.50.57 Gen. Mgr.: P.F. Filippini.
 Home office: Italy.

GERMAN DEMOCRATIC REPUBLIC (EAST)

Population: 17,084,000.
 Rate of exchange: \$1 (US) = 10 ostmark.

Holidays: January 1, Good Friday, Easter Sunday & Monday, May 1 (May Day), May 8 (Liberation Day), Ascension, Whitsunday & Monday, October 7 (Republic Day), All Souls Day, December 25, 26.
 Records exported to USA: 1973—296 units, \$576.

record & tape manufacturers / distributors / importers

Buchexport (Volkseigener Aussenhandelsbetrieb der Deutschen Demokratischen Republik), Leninstr. 16, DDR-701 Leipzig. Tel: (05611) 766-61.
 Deutsche Schallplatten (VEB), Reichstagufer 4/5, 108 Berlin. Tel: (0311) 22-50-71.

music publishers

Breitkopf & Haertel Musikverlag (VEB), Karlstr. 10, DDR-701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Helmut Zeraschi; Gen. Mgr.: Werner Hennig.
 Int'l reps.: Argentina (Ulco), Austria (Globus), British Commonwealth except Canada (Breitkopf & Haertel, London), Chile (Ulco), France (Pierre Schneider), West Germany (Breitkopf & Haertel in Wiesbaden), Netherlands (De Eerste Muziekcentrale), USA (AMP).
 Deutscher Verlag fuer Musik (VEB), Karlstr. 10, DDR-701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Helmut Zeraschi; Gen. Mgr.: Werner Hennig.
 Int'l reps.: Austria (Globus), British Commonwealth except Canada (Breitkopf & Haertel London), West Germany (Baerenreiter, Kassel, Schott's Soehne—Mainz), Netherlands (De Eerste Muziekcentrale), USA (AMP).
 Harth Musik Verlag / Pro Musica Verlag, Karl-Liebknechtstr. 12, DDR-701 Leipzig. Tel: (05611) 3-26-12. Mng. Dir.: Carl-Ernst Teichmann.
 Int'l reps.: Australia, Canada, UK (Breitkopf & Haertel in UK), West Germany (Apollo).
 Freidrich Hofmeister Musikverlag (VEB), Karlstr. 10, DDR-701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Helmut Zeraschi; Gen. Mgr.: Werner Hennig.
 Int'l reps.: Austria (Globus), British Commonwealth except Canada (Breitkopf & Haertel London), West Germany (Hofmeister, Hofheim), Netherlands (De Eerste Muziekcentrale), USA (AMP).
 Lied der Zeit (VEB), Postfach 10, Rosa-Luxemburgstr. 41, DDR-102 Berlin. Tel (0311) 42-2-50-81.
 Litloff (Collection), see Peters.
 Peters (Ed.) (VEB), Postfach 746, Talstr. 10, DDR-701 Leipzig. Tel: (05611) 2-59-53.
 Affiliate: (Collection) Litloff.
 Int'l firms represented: Hinrichsen (UK), PWM (Poland), C.F. Peters (West Germany), Universal (Austria).
 Int'l reps.: West Germany (C.F. Peters), UK (Hinrichsen).
 Pro Musica Verlag, see Harth.

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of German Composers & Musicologists, Leipzigerstr. 26, DDR-108 Berlin.
 National Committee of the International Music Council, Leipzigerstr. 26, DDR-108 Berlin. Tel: 22-27-72. Pres.: Dieter Zechlin.
 Neue Bachgesellschaft, Int'le Vereinigung, Karlstr. 10, DDR-701 Leipzig.
 Staatliches Komitee Fuer Rundfunk (Radio & TV), Nalepastr. 18-50, DDR-116 Berlin. Tel: 632831.

GERMAN FEDERAL REPUBLIC (WEST)

Population: 60,000,000.
 Rate of exchange: \$1 (US) = 2.70 marks
 Holidays: January 1, Good Friday, Easter Monday, Labor Day (May 1), Ascension Day, Whit Monday, November 21 (Repentance Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's & tape 1973—96,000,000 units; 1972—87,500,000 units. Singles 1973—52,200,000 units; 1972—55,900,000 units.
 Records sold domestically: LP's & tape 1973—71,700,000 units; 1972—66,800,000 units. Singles 1973—45,800,000 units; 1972—49,100,000 units.
 Records exported: LP's & tape 1973—24,300,000 units; 1972—20,700,000 units. Singles 1973—6,400,000 units; 1972—6,800,000 units.
 Records exported to USA: 1973—\$2,235,141; 1972—\$1,675,091.
 Records, record blanks & pre-recorded media imported from USA: 1973—\$3,990,156; 1972—\$1,143,604.
 Average retail price per record: LP's—\$7.00; singles—\$2.00.
 Stereo sales: 98% of total.
 Record club sales: 10% of total.
 Discounting: Rare.
 Jukeboxes: 82,000.

TAPE:

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Denmark	(A/S Badilin)	Sweden	(BASF Svenska Ab)
Finland	(Oy Mercantile Ab)	Switzerland	(BASF Schweiz AG)
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Germany	(BASF Aktiengesellschaft)	USA	(BASF Systems Inc.)
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 A S A, see Auto-Stereo-Anlagen
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 Int'l rep.: Switzerland (Oversea)
 Acondor, Bei der Schilleroper 5-7, D-2000 Hamburg 50
 Branch: D-2000 Hamburg, Bein Gruenen Jaeger 10a
 Tel (040) 43-63-55
 Label: (Owned) Acondor.
 Adler Prod'n, PO Box 400106, Burgunderstr 13, D-8000 Munich 40 Tel (089) 300-70-81 Telex 05-215900
 Mng. Dir Bruno Adler
 Label: (Owned) Adler
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 Labels: (Distributed) Help-Recs., Life-Recs
 Airlift Tontraeger Vertriebs GmbH, Brandenburgischestr 50, D-1000 Berlin 31 Tel (030) 885-56-53 Dir Maria Kopp, Prod'rs Lennie Portner, Alf Carder (Distributor)
 Also, see CBS
 Alco, see CBS
 Alston, see WEA.
 Christian Anders Musikverlag & Produktion, Hoerwarthstr 26, D-8000 Munich 40 Tel (089) 36-53-66. Pres Christian Anders, Gen Mgr Ann Busse
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 Ariola, see Ariola-Eurodisc
 Ariola-Athena, see Ariola-Eurodisc
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 Int'l branches: Austria, France (Arabella), Netherlands, Spain.
 Labels: (Owned) Ariola, Ariola-Athena, Baccarola, Baccarola-Auslese, Baccarola-Int'l, Eurodisc, Eurodisc-Pop, Melodia-Auslese, Melodia-Eurodisc, PAN, Vergara, (distributed) Blue Note, Hansa, Hansa Club Serie, Maritim, TWR, United Artists group, (represented) A&M (UK, USA), Allegro (UK), Avco (USA), Blue Mountain (UK), Blue Thumb (USA), Bronze (UK), CBS Sugar (Italy), Caroline (UK), DJM (UK), Dawn (UK), Dragon (UK), Dynamo (USA), Ember (UK), Font-Cetra (Italy), Gemini (UK), Golden Guinea (UK), Hallmark (UK) Hayzland (Switzerland), Island (UK), Jam (UK), Joy (UK), Lucky (UK), Mabel (Switzerland), Magnet (UK), Manticore (UK), Maple Annie (UK), Marble Arch (UK),

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 Int'l reps.: Australia (Carnia, Festival, World Rec. Club), Belgium (Inelco), Brazil (Gravacoes Electricas), Canada (German Canadian News, RCA), Denmark (AEG/Telefunken), Finland (Finnlevy), France (Sonopresse), Hong Kong (Decca Ontario), Iceland (Thorleifsson), Israel (Eastronics), Italy (Font-Cetra), Japan (Nippon Columbia), Kenya (AIT), Mexico (Discos Musart), New Zealand (Carnia, Festival, World Rec. Club), Nigeria (Philips), Norway (AS Disco, Arne Bendiksen), Portugal (Arnaldo Trindade), Singapore (Decca Orient), South Africa (Record & Tape Co.), South Tirol (M. Piliago), Sweden (CBS Cupol), Switzerland (Musikvertrieb), Turkey (EMI), UK (RCA), USA (German Language Publns German News), Venezuela (BASF).
 Armenia, see Storz
 aronda Schallplattenproduktion & Vertrieb, Mittelstedterstr. 27a, D-6370 Oberursel 4, Bad Homburg Tel: (06172) 2-81-30. Pres & Gen Mgr. Guenther Mueller.
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 Hit, see Falcon.
 Hoer Zu, Postfach 827, D-5000 Cologne 1 (Distributed by EMI Electrola).
 Branch: 2000 Hamburg 36, Kaiser-Wilhelmstr. 6.
 Label: (Owned) Hoer Zu.
 Hon, see Record Hop
 Juliane Hopp, Waldackerweg 87, D-73 Esslingen-Liebersbrunn. Tel (0711) 37-23-80 Gen Mgr.: Peter Hopp. (Record & Tape Wholesaler/Importer/Exporter). (SEE ADVERTISEMENT).
 I R S/H. Harms, PO Box 826, D-2800 Bremen. Tel (0421) 32-67-26. Owner: Hjalmar Harms. (Record & Tape Wholesaler/Importer/Exporter). (SEE ADVERTISE-
 MENT).
 Imperial, see EMI Electrola
 Impression, see Deutsche Buch-Gemeinschaft.
 Improptu, see Da Camera & Disco-Center.
 Innus (Internationaler Musik-Serv.), Franz Josephstr 2, D-8000 Munich 40 Tel: (089) 39-36-88, 34-63-08. Telex 52-15220.
 Labels: (Owned) Domino, Orange; (distributed) AMS, PSI.
 Intercord Tongesellschaft mbH, Libanonstr. 3-5, D-7000 Stuttgart. Tel. (0711) 46-10-56 Telex 0723 829. (Distributed by Deutsche Austrophon).
 Labels: (Owned) Intercord, Saphir.
 Int'l reps.: Austria (Centrocord), France (Mondiodis), Luxembourg (Societe Electro-Industrielle), Spain (PA Discolabor), Switzerland (Phonag), USA (Musical Heritage)
 International Musikproduktion, Hochhaus, D-6096 Raunheim. Tel: (06142) 2-23-92. Cable-HEINRICHMUSIK. Mng. Dir.: Wolfgang Heinrich; Adv.: Press & PR Hedi Zoller.
 Into Now Unlimited, 1821 Hansen, D-2000 Hamburg Home office: USA.
 Isarton Beka Schallplatten Kongswieserstr. 16, D-8035 Gauting bei Munich. Tel: (089) 86-10-98, 86-41-11 Owner: Alfons Bauer. (Distributed by EMI Electrola).
 Labels: (Owned) Beka, Isarton
 J A P O, see ECM
 Jaguar Musikproduktion, Nutzhorner Landstr 228B, D-2875 Ganderkesee 4 Tel (04221) 5-13-24. Dir.: H. Schweizer; Gen. Mgr.: Rolf Tobis; Sales Mgr.: H.J. Schweizer Jr.; PR Mgr. Aggi Goemann.
 Labels: (Owned) Jaguar, Cine Art Int'l, Coup; (distributed) Boccaccio, PA
 Int'l reps.: Benelux (Cero), Denmark (Jaguar), France (Jaguar), Intercord (Switzerland).
 Jet, see Rphaele.
 Johannes Stauda-Verlag GmbH, Heinrich-Schuetz-Allee 35, D-3500 Kassel Tel (0561) 3-00-13. (Distributed by Baerenreiter & Disco Center)
 Labels: (Owned) Cantate, SDG
 Erich Jung Musik & Schallplatten, Produktion & Verlag, Lederhoserweg 19, D-6550 Bad Kreuznach Tel: (0671) 6-18-62.
 Labels: Divina, Mirata.
 Jupiter-Recs. GmbH & Co. KG, Pelargonenweg 41, D-8000 Munich 70. Tel (089) 74-30-63 Telex 522 946 Owner Ralph Siegel; Gen Mgr. Helmar Kunte, A&R Mgr.: Werner Schueler; Artist Promo.. Brigitte Juers.
 Int'l reps.: Austria, Benelux, France, Portugal, Scandinavia, Spain, Switzerland (all Ariola-Eurodisc).
 K, see Walter Koegler.
 K-Tel Int'l, 6 Frankfurt Am Main, Feuerbachstr. 31, 6 Frankfurt/Main. Tel: (49-611) 71-72-61. Chief Exec.: Garry Kieves. Sales Mgr.: Martin Krissel.
 Kaleidoskop, see EMI Electrola.
 Karussell, see DGG & Polydor
 P. P. Kelen, Reinhard Mohn oHG, Postfach 8888, D-4830 Guetersloh 1. Tel: (05241) 2-52-56
 Labels: (Owned) Discoton, Orbs
 Kick, see OBH.
 Koegler, see Walter Koegler & Disco-Center.
 Walter Koegler Verlag, Fleischhauerstr. 50, D-7000 Stuttgart 81. Tel (0711) 71-05-39
 Labels: (Owned) Koegler (distributed by Disco-Center), K, Tanz; (represented) Folkraft, Green, Top (all USA).
 Int'l reps.: Austria (Faehrmann), Canada (Bouthillier, Canadian FDS), France (Eds. du Scarabee), USA (Folkraft).
 D Kretz (Automaten-Serv.), Sofienstr 179, D-7500 Karlsruhe 1 Tel (0721) 55-56-60, 59-07-20. Pres Diethelm Kretz, Sales Mgr.: Mrs Gertrud Drost. (Importer)
 Kristall, see EMI Electrola.
 Kuckuck Schallplatten GmbH & Co., Franz Josephstr 2/11, D-8000 Munich 13 Tel: (089) 33-20-78. Cable RAHNPRODUCTIONS. Telex. 05-215 497. (Distributed by DGG).
 Int'l reps.: Italy (Vendetto).
 Kwanza, see WEA
 Langenscheidt, see DGG
 Laudinella, see Baerenreiter-Verlag.
 Liberty, see United Artists.
 Liberty Premier, see United Artists.

Liberty Stereo Tape, see United Artists
 Life Recs., see Agil-Music
 Linda, see CBS
 Little David, see WEA
 Luxor, see Richter
 Luxor Gold, see Metronome
 M C R Soundstar, see Rhenus
 M C R Topstar, see Rhenus.
 M F P, see Music For Pleasure
 M G M, see Polydor
 M I M Prod'n, Am Muehlenacker 27, D-5026 Brauweiler Tel (02234) 8-29-43.
 M P S Recs. GmbH, Richthofenstr. 3, D-7730 Villingen Tel (07721) 5-20-07 Pres & Gen Mgr Hans Georg Brunner-Schwer
 Labels: (Owned) MPS (distributed by BASF), Center, Session.
 Int'l reps.: Worldwide except Japan (BASF), Japan (Nippon Columbia).
 Mandolino, see Deutsche Austrophon
 Marcato, see Bertelsmann
 Marchenland, see Polyband.
 Helmut Marcuse (Schallplatten-Import), Thomasiusstr. 8, 6 Frankfurt/Main 1. Tel. (0611) 43-97-94, 44-10-22 Gen. Mgr. Helmut Marcuse.
 Labels: (Distributed) Clem; (represented) CBS Int'l, Le Chant du Monde (France), Canyon (USA), Columbia (Spain), Decca (UK), Ember (UK), Pan Vox (Greece), RCA (France, Italy, UK).
 Marino Musikverlag-Prod'n, Ricarda Huchstr 11, D-4630 Bochum. Tel 53-17-70
 Label: (Owned) Marino
 Maritim, Pressehaus, D-2000 Hamburg 1 Tel (040) 30-21 Telex 02161 757.
 Label: (Owned) Maritim (distributed by Ariola-Eurodisc)
 Mediants, see United Artists.
 Meisel & Co. (Ed.) GmbH, Wittelsbacherstr 18, D-1000 Berlin 31. Tel (030) 881-06-81
 Label: (Owned) Monopol
 Melodia-Auslese, see Ariola-Eurodisc.
 Melodia-Eurodisc, see Ariola-Eurodisc
 Melodie, see Fr. Dietz.
 Membran, Heidenkampsweg 74, D-2000 Hamburg 1 (Importer).
 Int'l firm represented: Connoisseur Society (USA).
 Mercury, see Phonogram.
 Meteor, see Deutsche Buch-Gemeinschaft
 Metro, see DGG.
 Metronome Recs. GmbH, Hammerbrookstr 73, D-2000 Hamburg 1. Tel: (040) 24-12-61 Cable MILIN. Telex: 02 162520 Mng. Dir. & Gen Mgr. Dr. Gerhard Weber; A&R Mgr. Klaus Ebert; Mktg Mgr. Peter Winkler; Adm. Mgr.: Holger Scheller
 Labels: (Owned) Metronome, Brain, Britain 12, Musikland, PMC, Perl, Puzzle, 2001, 2002, Unsere Kleine Welt, Unsere Welt; (distributed) Cosmic Couriers, Cosmic Music, Historia, Luxor Gold, Ohr, Pop Music, Top Classic, WAM, (represented) Amadeo (Austria), Amanda (Austria), Amphora (Austria), Atom (Austria), BYG (France), Barclay (France), Barclay Classic (France), Barclayrama (France), CTI (USA), Collector Classics (Denmark), GSF (USA), Groove Merchant (USA), Kudu (USA), Metronome (Denmark, Sweden), Ocora (France), Produttori Associati (Italy), Ricordi (Italy), Riviera (France), Scepter (USA), Sonet (Denmark), Storyville (Denmark), Transatlantic (UK), Village Thing (UK), Wand (USA), Xtra (UK)
 Int'l reps.: Australia (Carinia), Austria (Amadeo/Centrocord), Belgium (Barclay), Canada (Germansic), Denmark (Metronome), Finland (Scandia-Musiikki), France (Barclay, Phonogram), Ghana (Mercedes), Israel (Unatex), Japan (Teichiku), Malaysia (Phonogram), Netherlands (CNR, Dureco), Norway (Polydor), Singapore (Phonogram), Spain (Belter, Phonogram), Sweden (Metronome), Switzerland (Metronome), UK (United Artists, Vixen), USA (Billingsgate, German News).
 Midi, see WEA.
 Miller Int'l Schallplatten GmbH, Justus von Liebig-Ring 2-4, D-2085 Quickborn. Tel: (04106) 50-05. Gen. Mgr. Harald A. Kirsten.
 Labels: (Owned) Europa, Europa Exquisit, Somerset, Sonic; (represented) Damont (UK), Sonet (Sweden).
 Int'l reps.: Austria (Amadeo), Australia (Radio Corp.), Belgium (Vogue), Denmark (Dansk), Finland (Finnlevy, Scandia-Musiikki), France (Sopholest), Iceland (Thorleifsson), Italy (Ducale), Japan (Nippon Columbia), Luxembourg (Societe Electro Industrielle), Netherlands (Delta), Norway (Arne Bendiksen), Portugal (Vadeca), South Africa (Gallo), Spain (DIRESA), Sweden (Sonet), Switzerland (Record Serv.), USA (German Language Publ'ns, Marison Assocs.).
 Minit, see United Artists.
 Mirata, see Erich Jung.
 Mondial, see Rhenus.
 Mondo, see Rhenus.
 Monopol, see Meisel.
 Montanus, see Record Hop
 Multicassette, see Eurocassette.
 Musica, see Rhenus.
 Musica Bavaria, see L. Schwann.
 Musica Mundi, see L. Schwann.
 Musica Sacra, see L. Schwann
 Music For Pleasure Deutschland GmbH, Liebigstr 145, D-5000 Cologne 30. Tel (0221) 52-20-55. Gen. Mgr. Wilhelm Koltzbaue.
 Label: (Owned) MFP.
 Musikland, see Metronome.
 Musikproduktion, Rudolfstaedterstr. 123, D-1000 Berlin 31. Tel (030) 824-29-72. Owner & Mng Dir Hans-Dieter Bertram.
 Niederdeutsche Stimmen, see Schuster.
 Nikton, see WEA.
 Nippon Victor (Europa) GmbH, Schellingstr. 12, D-2000 Hamburg 76. Tel: (040) 20-13-32 Cable VICTOREUROPA. Telex: 211381. Pres.: Ichizo Taguchi. (Distributor/Importer for US military market).
 Nonesuch, see WEA.
 No. 1, see Record Hop.



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- Orchestra, see Deutsche Austrophon.
O B H Musikverlag (Otto B. Hartmann), Koenigsbergerstr 18, D-8130 Starnberg. Tel: (08151) 13432. Dir Otto B. Hartmann.
Label: (Owned) Kick.
Odeon, see EMI Electrola.
Ohr Musik Produktion GmbH, Bergisch Gladbacherstr 1027, 5 Cologne 80. Tel: 68-25-74. Telex: 8873445 Gen. Mgrs.: Rolf-Ulrich Kaiser, Gille Lettmann; Mktg Dir.: Adolf E. Zerener.
Branch: 1 Berlin 30, Europa-Center
Labels: (Owned) Cosmic Couriers, Cosmic Music, Ohr, Pilz, Sound of the Cosmic Couriers.
Opp, see Rhenus.
Orange, see Inmus.
Orbis, see P. P. Kelen.
Orchestra, see Deutsche Austrophon
Orpheus, see Phonogram.
Osca, see Special-Record.
Oversea, see Deutsche Oversea
P A Rec., Postfach 657, Angelnbergerstr 23, D-2390 Flensburg. Tel: (0461) 271-90. (Distributed by Jaguar).
Labels: (Owned) PA-Recs., PA Recs Int'l.
P A Recs. Int'l, see PA.
P A N, see Ariola-Eurodisc.
P I T, see Auto-Stereo-Anlagen.
P M C, see Metronome.
P S I, see Inmus.
Pacific Jazz, see United Artists.
Palladium, see WEA.
Pallas (Schallplattenfabrik) GmbH, Auf dem Esch B, D2840 Diepholz. Tel: (05441) 22-93, 28-12. Telex: 94 1221 Gen. Mgrs.: Karl Neumann Sr., Hans Oestreicher Sr., Sales Mgr.: Rolf Neumann Jr.
Pan, see Golden 12.
Panoptikum, see Bellaphon.
Paradiso, see BASF
Parlophone, see EMI Electrola
Parnass, see Bertelsmann.
Peggy, see Rudolf Bohnen.
Pelca, see Fono.
Pentagram, see WEA.
Pergola, see Phonogram
Peri, see Metronome.
Philips, see Phonogram.
Phonogram GmbH, Monckebergstr 7, D-2000 Hamburg 1. Tel: (040) 3-29-71.
Branches: D-5000 Cologne 30, Aussere Kanalstr. 12 Tel: (0221) 54-10-21—D-6000 Frankfurt/Main, Taunusstr. 40-42. Tel: (0611) 23-00-21—D-2000 Hamburg 1, Wendenstr. 25. Tel: (040) 24-80-51—D-8000 Munich 2, Brienneerstr. 41 Tel: (089) 59-85-85.
Labels: (Owned) Fass, Fontana, Mercury, Orpheus, Pergola, Philips, Star-Club, Vertigo, (distributed) Global; (represented) Chrysalis (UK), Uni (USA).
Piggies, see BFC Int'l.
Pilz, see Ohr.
Plane, see Deutsche Austrophon.
Playsound, see Polyband.
Poly, see DGG.
Polyband Gesellschaft fuer Tontraeger mbH & Co. KG, Sonnenstr. 20, D-8000 Munich 2. Tel: (089) 55-41-98. Mng. Dir., Gen. & Sales Mgr. W. G. Winkel
Labels: (Owned) Polyband (distributed by BASF), Marchenland, Playsound, Topsound.
Polydor Int'l GmbH, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: 021-2434. Pres.: Dr. Werner Vogelsang; Sr. VP: J. Dieter Biersbach; VP: Jan C. van Houten; Mktg. Dir. Roland Kommerell; Classical A&R Mgr.: Dr. Hans Hirsch; Pop Music Mgr.: Michael von Winterfeldt; Tape Mktg. Mgr.: Helmut Waldenberger; Gen. Admin. Mgr.: Walter Stein-Schomburg; Creative Servs. Mgr.: Pali Meller Marcovicz; Pop Music Promo. Mgr.: Peter Sibley; PR Mgr.: Uli Maerkle.
Labels: (Owned) Archiv Produktion, DG, Heliodor, Karussell, Polydor, Verve.
Polygram GmbH, PO Box 132266, Harvestehuder Weg 1-4, 2 Hamburg 13. Tel: (040) 44-18-11. Telex: 0212434. Pres.: Coen Solleveld; Exec. VP's Johannes van der Velden, Kurt Kinkle, Dick van Amstel. (Polygram controls, among other companies, in the field of music Phonogram Int'l, Baarn, and Polydor Int'l, Hamburg, in publishing, Chappell and Intersong Int'l; in TV-films, Polytel Int'l; and in video: Polymedia.)
Pop Music, see Metronome.
Popular, see Richter & Deutsche Austrophon.
Prom, see CBS.
Prophecy, see WEA.
Puzzle, see Metronome.
Quadriga-Ton, see Disco-Center.
R B M-Musik, see Disco-Center.
R H, see Record Hop.
Raccoon, see WEA.
Racket, see Deutsche Austrophon.
Raft, see WEA.
Raphaele (Ed.), Postfach 107, Bad Reichenhall. Tel: (08651) 32-19.
Labels: (Owned) Jet, Raphaele, Zagler; (represented) Las Vegas, Millenote, Radio Recs. (all Italy).
Int'l rep.: Italy (Millenote).
Record Hop, Horemansstr. 26a, D-8000 Munich 19 Tel: (089) 19-30-01. Telex: Demue 5 22474. Gen. Mgr.: Juergen S. Korduletsch; Sales Mgr.: Joerg Evers.
Labels: (Owned) Boss, Ei, Hon, No. 1, RH; (distributed) Montanus.
Records & Tapes Int'l GmbH, Ludwigsplatz 8, D-6100 Darmstadt. Tel: (06151) 2-04-69. Gen. Mgr.: Gangolf Zimmermann. (Distributor/Importer/Exporter).
Reprise, see WEA.
Resono Musikproduktion GmbH & Co. KG, Friesenwall 19, D-5000 Cologne. Tel: (0221) 23-60-36. Telex: 08 881 865.
Rhenus Gesellschaft Musikproduktion mbH & Co. KG, Postfach 51 1007, Caesarsstr. 6/10, D-5000 Cologne 51. Tel: (0221) 38-01-47. Pres. & Gen. Mgr.: K.H. Muenchow.
Labels: (Owned) Mondial, Mondo, Musica, Spezi; (distributed) MCR Soundstar, MCR Topstar, Opp.
Richter GmbH Schallplatten-Gesellschaft, Sittardsberger Allee 95/99, D-4100 Duisburg Tel: (02131) 70-00-34
Labels: (Owned) Luxor, Popular, Rubin, Silberhit, (represented) Centrocord (Austria), Dureco (Netherlands), Phonag (Switzerland), Sopholest (France).
Rolling Stones, see WEA.
Rotaria, see Simon.
Royal Splendid Recs., Deutsche Tanzmusik-Hans Lang, Ohmstr. 9/0, D-8000 Munich 40. Tel: (089) 39-68-74.
Rubin, see Richter.
S D G, see Disco-Center & Johannes
S G L, see WEA.
S M S, see Auto-Stereo-Anlagen.
S N B Music Prod'n & Music Publ'g, Muehlenfeldstr 23, D-2800 Bremen 33. Tel: (0421) 25-92-91 Gen. Mgr. Wolfgang Roloff.
Labels: (Owned) SNB-Sound.
Int'l reps.: Austria, Benelux, France, Germany, Spain, Switzerland (all Ariola-Eurodisc).
S R-Int'l, see Bertelsmann.
San Francisco, see WEA.
Saphir, see Intercord.
Sastruphon, see Da Camera & Disco-Center.
Schuster (Musikproduktion), Muehlenstr. 17, D-2950 Leer/Ostfriesland Tel: (0491) 27-73. Owner: Theo Schuster.
Labels: (Owned) Schuster, Niederdeutsche Stimmen
L Schwann-Verlag, Postfach 7640, Charlottenstr. 80/86, D-4000 Dusseldorf. Tel: (021) 355-83-18
Labels: (Owned) Musica Mundi, Musica Sacra, Schwann Studio; (distributed) Musica Bavaria
Int'l reps.: Italy (CBS), Japan (CBS/Sony), USA (Musical Heritage Society).
Schwann Studio, see L. Schwann.
Scout, see Texel.
Selected Sound Musikverlag GmbH & Co. KG, Alter Teichweg 61, D-2000 Hamburg 70. Tel: (040) 691-12-53. Owner & Gen. Mgr.: Peter M. Majewski
Labels: (Owned) Selected Sound; (represented) Telemusic (France).
Int'l reps.: France (Storzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), South Africa (Selected Sound), Spain (Phonorecord), UK (Brull), Yugoslavia (Video).
Session, see MPS.
777 Musik-Prod'ns-Verlag, Kirchstr. 8, D-4140 Rheinhausen. Tel: (02135) 7-37-77.
Labels: (Owned) 777; (represented) CNR.
Sherawood, see Peter O. Gleissner
Arthur Shishmanian Export-Import, Boeckmanstr 15, D-2000 Hamburg 1. Tel: (040) 24-67-74 Pres & Sales Mgr.: A. Shishmanian, Export Mgr. Kirti Doshi. (Importer/Exporter).
Silberhit, see Richter
Simon Recs., Zigeunerweg 45, D-8104 Grainau. Tel: (08821) 88-71. Pres. Hans Arno Simon
Labels: (Owned) Rotaria, Simon.
Solid State, see United Artists
Somerseset, see Miller
Sonic, see Miller.
Soul City, see United Artists.
Sound of the Cosmic Couriers, see Ohr.
Special-Record (Schallplattenfabrik) GmbH, Postfach 255, Rotwandstr. 16, D-8023 Pullach bei Munich. Tel: (089) 79-42-66, 79-42-86. Telex 05212 035.
Labels: (Owned) Tempo (distributed by Deutsche Austrophon), Special-Record, Osca
Spezi, see Rhenus
Spot-Light, see Supertone.
Star-Club, see Phonogram.
Starlet, see Supertone.
Sternmusik, Pressehaus, D-2000 Hamburg 1. Tel: (040) 4-11-81
Int'l branch: Austria.
Stone Flower, see WEA.
Storz Recs. Int'l, Hauptstr. 62, D-3360 Osterode am Harz Tel: (05522) 45-11. Telex: 09-65-154 Mng. Dir., Prod. & Press Mgr.: Erich Storz; Mktg. Mgr. Marianne Opitz; Sales Mgrs.: Hans-Peter Eisner, Dieter Deppe, PR & Adv. Mgr. Marianne Vasel.
Labels: (Owned) Armenia, Storz; (distributed) all German labels; (represented) King-Sound, Musicland, Swiss Sound
Studio-Ton (Ed.), Pfrenger & Co., Fasanenstr. 71, D-1000 Berlin 15 Tel: (030) 883-34-43.
Label: (Owned) Ursus.
Sun five, see Disco-Center
Sunsat, see United Artists
Supertone Schallplattendienst, Alfonsstr. 9/11, D-8000 Munich 19. Tel: (089) 18-12-29. Pres. & Gen. Mgr. Dr. Heinz Stein.
Labels: (Owned) Starlet, Supertone, Welt Melodie, (distributed) Spot-Light.
Int'l reps.: Austria (Polyphone), Denmark (Dansk), Netherlands (Johnny Hoess)
Supraphon, Schildeschtr. D-4800 Bielefeld
Home office: Czechoslovakia.
T W R, see Trans World & Ariola-Eurodisc.
Tanz, see Walter Koegler.
Teldec, Telefunken-Decca-Schallplatten GmbH, Heussweg 25, D-2000 Hamburg 19. Tel: (040) 4-01-91. Telex: 021 3545. Mng. Dirs. Kurt Richter, Gerhard Schulze.
Labels: (Owned) Decca, Telefunken; (represented) Bull (UK), Contempo (UK), Coral (UK), Dart (UK), Deram (UK), London (UK, USA), MAM (UK), MCA (USA), Mainstream (USA), Marquee (UK), Numero Uno (Italy), Playboy (USA), Seven Sun (UK), Threshold (UK), UK (UK), Uni (USA), Valois (France), Young Blood (USA)
Telefunken, see Teldec
Telemusica-Rec., Nikolaistr. 2, D-8000 Munich 23. Tel: (089) 39-75-90.
Tempo, see Special-Record & Deutsche Austrophon
Texel (Ed.), Postfach 1165, Burgstr. 4, D-7830 Emmendingen. Tel: (07641) 4-18-07. Contacts Reinhard Egin, Eva Morgenstern.
Labels: (Owned) Scout, Whistler Music.
Thorfon Schallplatten KG, Karlstr. 61, D-6103 Griesheim. Tel: (06155) 26-94 Mng. Dir. Helga Koenig; Adv. Mgr. Helmut G. Koenig.
Tip Schallplatten Produktion GmbH, An der Alster 26, D-2000 Hamburg 1 Tel: (040) 280-26-62
Label: (Owned) Tip
Top Classic, see Metronome
Top Hit, Sonnenstr. 20, D-8000 Munich 15, Tel: (089) 55-80-51.
Topsound, see Polyband
Trans World Recs., Bornickerstr. 39a, D-1000 Berlin 20. Tel: (030) 368-56-36. Owner: Horst Fuchs (Distributed by Ariola-Eurodisc).
Label: (Owned) TWR.
Trend Recs., Postfach 201, Heinrich Lanzstr. 33, D-6800 Mannheim 1. Tel: (0621) 44-84-33, 44-16-82.
Tudor, see Disco-Center.
2001, see Metronome
2002, see Metronome
U A Int'l, see United Artists
U A Latino, see United Artists.
U N E S C O-Collection, see Baerenreiter-Verlag
United Artists Recs. GmbH, Herzog-Rudolfstr. 3, D-8000 Munich 22. Tel: (089) 22-13-61. Mng. Dir. Wim Schut; Mktg. Mgr. Heinz Lukas; Financial & Admin. Mgr. Fritz Schnebel, Export Mgr. Birgitte Wessel. (Distributed by Ariola-Eurodisc).
Home office: USA
Labels: (Owned) United Artists, Blue Note, Dolton, Double Shot, Liberty, Liberty Premier, Liberty Stereo Tape, Mediants, Minut, Pacific Jazz, Solid State, Soul City, Sunset, UA Int'l, UA Latino, Vault, World Pacific
Int'l reps.: Worldwide (United Artists) except Austria (Ariola-Eurodisc), Switzerland (EMI)
Unsere Kleine Welt, see Metronome.
Unsere Welt, see Metronome.
Ursus, see Studio-Ton
Varia-Recs., Kaiser Ludwig Platz 5, D-8000 Munich 2. Tel: (089) 53-17-66.
Vault, see United Artists.
Vergara, see Ariola-Eurodisc.
Vertigo, see Phonogram
Verve, see Polydor.
Visaphon, see Disco-Center.
Viva, see WEA.
Vogue, see Deutsche Vogue.
Die Volksplatte, see EMI Electrola.
W A M, see Metronome.
W E A Musik GmbH, Gustav Freytagstr. 13-15, D-2000 Hamburg 76. Tel: (040) 220-14-81. Telex 214881. Chief Exec. Siegfried E. Loch; A&R Dir. Juergen Otterstein, Mktg. Dir. Jochen Krug; Admin.: Klaus Ollmann, Sales Mgr.: Friedrich Plog, Warner/Reprise Label Mgr. Killy Kumberger, Atlantic Label Mgr.: Stefan Michel; Elektra/Asylum Label Mgr. Dan Young. Promo.: George Naschke.
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W M 74, see Auto-Stereo-Anlagen.
Warner Bros., see WEA

W D. Warren Co KG, Im Steingrund 5, D-6079 Buschsschlag, Tel. (06103) 6-10-51, Cable WAMESCO, Telex 04 14733. (Distributor/Importer), Int'l branches: Belgium, England, France, Luxembourg, Spain

Welt Melodie, see Supertone

Wergo Schallplatten GmbH, Weihergarten, Mainz Tel. (06131) 2-43-41. Pres.: Heinz Schneider-Schott; Gen. & Sales Mgrs.: Peter Hanser-Strecker, Dr. Wolfgang Sandner.

Labels: (Owned) Wergo; (represented) Music Minus One (USA).

Int'l repr's: Austria (Faehrmann), Belgium (Schott Freres), France (CBS), Japan (Triol), Netherlands (Bovema), Spain (Hispavox), Switzerland (Jecklin).

Whistler Music, see Texel

Win Or Lose, see WEA

World Pacific, see United Artists

Zagler, see Rraphaele

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Arthur Shishmanian Export-Import, Boeckmannstr. 15, D-2000 Hamburg 1, Tel: (040) 24-67-74 Pres & Sales Mgr Arthur Shishmanian, Export Mgr Kirti Doshi

PLATING, PROCESSING & PRESSING PLANTS

Attacca Musikverlag, Dr Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78 Mng. Dir Alfred Dahlbender
Bellaphon Recs., Riedel & Co KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main, Tel (0611) 23-08-01, Telex. 04-16046, Gen. Mgr. Branko Zivanovic; Sales Mgr. Ekkehard Ploetz (Pressing only)
C B S Schallplatten GmbH, Bleichstr. 64-66a, D-6000 Frankfurt/Main 1 Tel (0611) 1-30-51 Pres & Mng Dir. Rudolf Wolpert, Mktg Dir Helmut Hecht, Opns. Dir Ursula Stumm (Pressing only).
D G G (Deutsche Grammophon GmbH), Podbielskistr. 164, D-3000 Hanover Tel (0511) 6-96-81, Telex 0922 807, (Pressing only)
E M I Electrola GmbH, Maarweg 149, D-5000 Cologne 41 Tel (0221) 4-90-21 Telex 08881290 (Pressing only).
Hamburg Schallplattenpresswerk, Werner-von-Siemensstr., D-2358 Kalkenkirchen-Industriegebiet Sud Tel (04191) 27-71, (Pressing only)
Lampin GmbH, D-2841 Aschen/Diepholz
M P S Recs GmbH Richtigofenstr. 3, D-7730 Villingen Tel (07721) 5-20-07 Pres. & Gen. Mgr.: Hans Georg Brunner-Schwer
M S Schallplatten GmbH & Co KG, Mehlbachstr. 10, D-3140 Lueneburg Tel (04131) 3-31-40 Mgr. Leif E. Kraul (Pressing only)
Miller Int'l, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn, Tel (04106) 50-05 Telex: 0212386, Mgr., Harald A. Kirsten (Pressing only)
Pallas (Schallplattenfabrik) GmbH, D-2840 Diepholz Tel (05441) 22-93, 28-12 Telex 941221, Gen Mgrs Karl Neumann Sr., Hans Oestreicher Sr.; Sales Mgr Rolf Neumann Jr. (Pressing only).
Polydor Int'l, Postfach 1409, Podbielskistr. 164, D-3000 Hanover 1 (Pressing only)
Schallplattenpresswerk in Bayern GmbH, Alpenstr. 29, D-8192 Geretsried-Gartenberg Tel. (08171) 6-00-51, 68-39 Mng Dirs Franz Woehrmueller, Stanislaus Zoaralek. (Pressing only).
Sonopress/Reinhard Mohn ohG, Friedrichsdorferstr. 75, D-4830 Guetersloh, Tel (05241) 831 Telex 09 33832, (Pressing only)

Special-Rec (Schallplattenfabrik) GmbH, Rotwandstr. 16, D-8023 Pullach bei Munich, Tel (089) 79-42-86, 79-42-66
Teldec Telefunken-Decca Schallplatten GmbH, Niedernstr. 37, D-2353 Nortorf/Holst, Tel (04392) 911 Telex 0296 10, Mgrs. Lothar Schubach, Herbert Knothe, (Pressing only)
Vox Imago, Zur Muhle 2, D-5021 Grosskronsdorf Tel (02234) 20-25 Telex 08 882 308, (Pressing only)

PRINTERS & LITHOGRAPHERS

Attacca Musikverlag, Dr Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78, Mng. Dir: Alfred Dahlbender
M P S Recs GmbH, Richtigofenstr. 3, D-7730 Villingen Tel (07721), 5-20-07, Pres & Gen Mgr Hans Georg Brunner-Schwer.
Melodie der Welt KG, Grosse Friedbergerstr. 23/27, D-6000 Frankfurt/Main Tel (0611) 28-78-47, Cable MELODIE Gen. Mgr: Johann Michel.
Hans Sikorski (Internationale Musikverlage), Johnsallee 23, D-2000 Hamburg 13, Tel (040) 44-62-45 Co-Pres Dr Hans & Hanna Sikorski
Sonopress/Reinhard Mohn ohG, Friedrichsdorferstr. 75, D-4830 Guetersloh, Tel (05241) 831, Telex 09 33832
Special-Rec (Schallplattenfabrik) GmbH, Rotwandstr. 16, D-8023 Pullach bei Munich, Tel (089) 79-42-86, 79-42-66.
The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel: (0711) 35-02-44 Dir Luciano Wurzbürger, Gen. Mgr Enzo Manzoni; Sales Mgr Helga Zeger.

PROMOTION & PUBLICITY

Badenia Musikverlag, Postfach 201, Heinrich Lanzstr. 33, D-6800 Mannheim 1 Tel (0621) 484-33, 416-82, Dir Willi Sommer, Gen & Sales Mgr Klaus R. Nagel
Globe Art Mgmt., Nederlingerstr. 21, D-8000 Munich 19 Tel: (089) 15-10-60 Telex 005 215019 Mng. Dir., Peter Kirsten, Mgr. Werner Koeller, PR Stephan Zobel
Interstar Werbeproduktion GmbH, Trogerstr. 48, D-8000 Munich 80 Tel: (089) 47-63-38, 47-63-09 Telex 523019
Mento Music Group KG, Schanzenstr. 16, D-2000 Hamburg 6, Tel (040) 43-44-42 Gen. Mgr. Arno H. Vught Jr Oktave Musikverlag, Adolfstr. 45, D-2000 Hamburg 76 Tel (040) 22-51-43
Popo Music Mgmt. GmbH, Offenbacherstr. 98, D-6078 Neu Isenburg, Tel (06102) 31-38.
Hans Sikorski (Internationale Musikverlage), Johnsallee 23, D-2000 Hamburg 13, Tel (040) 44-62-45 Co-Pres. Dr Hans & Hanna Sikorski
The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel (0711) 35-02-44 Dir Luciano Wurzbürger, Gen. Mgr Enzo Manzoni; Sales Mgr., Helga Zeger

TAPE CUSTOM DUPLICATORS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78 Mng. Dir Alfred Dahlbender.
Autoplay Music-Cassetten GmbH, Hardstr. 39, D-8510 Fuerth Tel (0911) 70-35-92.
B A S F Aktiengesellschaft/Musik, Gottlieb Daimlerstr. 10, D-6800 Mannheim Tel: (0621) 4-00-81 Telex 462 621 Dir. Hans Jochen Versemann, Gen Mgr Ludwig Vondersand, Sales Mgr. Joachim Seitz, Int'l Co-ord.: Hanno S. Pfisterer
Tonstudio Bauer, Markgroeningersstr. 46, D-7140 Ludwigsburg-Eglosheim Tel (07141) 3-10-98, Telex 07 264 806 Mng Dir Rolf Bauer
Bellaphon Recs., Riedel & Co KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex 04-16046 Gen Mgr Branko Zivanovic, Sales Mgr Ekkehard Ploetz
Anton J Benjamin GmbH, Werderstr. 44, D-2000 Hamburg 13, Tel: (040) 45-12-25, 45-66-53.
Polyband Gesellschaft fuer Tontraeger mbH & Co KG, Sonnenstr. 20, D-8000 Munich 15 Tel (089) 55-41-98, 59-41-00 Pres WG Winkel, Sales Mgr Mrs Hoffman-Andersen
Configuration: Cassette
Rhenus Musikstudio Godorf (1967), Godorf, D-5000 Cologne Tel (0221) 38-01-47 Dir.: Karl-Heinz Muenchow, Studio Mgr & Chief Eng. Dietmar Liebich.
Arthur Shishmanian Export-Import, Boeckmannstr. 15, D-2000 Hamburg 1 Tel (040) 24-67-74 Pres & Sales Mgr Arthur Shishmanian, Export Mgr Kirti Doshi
Sonopress/Reinhard Mohn ohG, Friedrichsdorferstr. 75, D-4830 Guetersloh Tel (05241) 831 Telex 09 33832
Werner Weber GmbH, Lenzburgerstr. 2, D-7890 Waldshut, Tel (07751) 32-58 Pres. Werner Weber; Gen. Mgr Bruno Moschin (SEE ADVERTISEMENT).

TAPE DUPLICATOR / MARKETERS

Ampex Europa GmbH, Burgmaier 16, D-5000 Cologne 1, Tel (0221) 23-44-58.
Home office: USA.
8-tr.: A&M, Ariola, Liberty/UA, President, Pye
Eurocasseta Bild & Tontraeger GmbH & Co Produktion-KG, Mehringdamm 32-34, Berlin 61 Tel: (030) 251-03-31
I T P Tonband-Prod'ns KG, Potsdamerstr. 58, D-1000 Berlin 30, Tel (030) 261-11-11 Pres Gottlieb Bauer-Schlichtegroll; Gen. Mgr.: Karl Blatz.
Labels: A&M, ASA Aamok, Apple, Ariola, Asylum, Atlantic, Bell, Black Lion, CBS, CNR, Capitol, Chrysalis, Columbia, Coral, Cottillion, DJM, Daybreak, Decca, Deram, EMI, Elektra, Epic, Eurodisc, Falcon, Fantasy, Hansa, Imperial, InterCORD, Island, K-Tel, Langenscheidt, Linguaphone, MCA, Midi, Monumnet, Negrin, PIT, Pye, RAK, RCA, Reprise, Rolling Stones, SMS, SMS-Finland, Saphir, Scepter, Spiegelei, Tamla Motown, Telefunken, Threshold, Uni, United Artists, VV, WM74, Warner Bros.
Music 2000 Vertriebsgesellschaft fuer neuzeitliche Tontraeger mbH (sub of DGG), Postfach 1901, Alsterchaussee 25, D-2000 Hamburg 13, Tel: (040) 44-13-36.

Cassette: Archiv, DG, Karussell, Polydor, Polyphon, Amadeo, Atco, Atlantic, BYG, Barclay, Bearsville, Bell, Brain, Buddah, CMC, CTI, Cotillion, Cube, Dandelion, De-Lite, Elektra, Festival Recs. Int'l, Golden 12, Kama Sutra, Kuckuck, Langenscheidt, Liberty, MGM, Metronome, Midi, Musica, Ohr, Palette, Reprise, Ricordi, Riverside, Riviera, Rolling Stones, Stax, Transatlantic, United Artists, Warner Bros

● supplies

CARTRIDGE & CASSETTE PARTS

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1, Tel (040) 24-67-74 Pres & Sales Mgr. Arthur Shishmanian; Export Mgr. Kirti Doshi
Toka Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jessetten, Tel (07745) 75-08 Gen. Mgr.: Rene Christen.

EMPTY CARTRIDGES, CASSETTES & REELS

ITP Tonband-Prod'n's KG, Potsdamerstr. 58, D-1000 Berlin 30, Tel (030) 261-11-11 Pres. Gottlieb Bauer-Schlichtegroll.
Configuration: 8-tr & cassette.

ENVELOPES & MAILERS

Special-Rec. (Schallplattenfabrik) GmbH, Rotwandstr. 16, D-8023 Pullach bei Munich Tel (089) 79-42-86, 79-42-66

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel (0711) 35-02-44. Dir Luciano Wurzbürger; Gen Mgr Enzo Manzoni; Sales Mgr Helga Zeiger

JACKETS

Attacca Musikverlag, Dr Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78 Mng. Dir. Alfred Dahlbender

Sonopress/Reinhard Mohn ohG, Friedrichsdorferstr. 75, D-4830 Guetersloh, Tel (05241) 831 Telex: 09-33832
Special-Rec. (Schallplattenfabrik) GmbH, Rotwandstr. 16, D-8023 Pullach bei Munich, Tel (089) 79-42-86, 79-42-66.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel (0711) 35-02-44 Dir Luciano Wurzbürger; Gen Mgr Enzo Manzoni; Sales Mgr Helga Zeiger

LABELS

Attacca Musikverlag, Dr Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel (02131) 8-13-78 Mng Dir Alfred Dahlbender

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1, Tel (040) 24-67-74. Pres & Sales Mgr. Arthur Shishmanian; Export Mgr Kirti Doshi
Special-Rec. (Schallplattenfabrik) GmbH, Rotwandstr. 16, D-8023 Pullach bei Munich, Tel (089) 79-42-86, 79-42-66.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel (0711) 35-02-44 Dir Luciano Wurzbürger; Gen Mgr Enzo Manzoni; Sales Mgr Helga Zeiger.

POLYETHYLENE BAGS

Attacca Musikverlag, Dr Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel (02131) 8-13-78 Mng Dir Alfred Dahlbender

Special-Rec. (Schallplattenfabrik) GmbH, Rotwandstr. 16, D-8023 Pullach bei Munich, Tel (089) 79-42-86, 79-42-66.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk, Tel (02172) 301

Configuration: Cassette & open reel
Brand name: Agfa, Agfa Stereochrom
Ampex Europa, Walter-Kolbstr. 9/11, D-6000 Frankfurt/Main, Tel (0611) 6-05-81

Configuration: 8-tr & cassette
B A S F AG, Carl-Boschstr. 38, D-6700 Ludwigshafen/Rhein, Tel (0621) 60-86-43
Configuration: 8-tr, cassette & open reel (SEE ADVERTISEMENT).

ITP Tonband-Prod'n's KG, Potsdamerstr. 58, D-1000 Berlin 30, Tel (030) 261-11-11 Pres.: Gottlieb Bauer-Schlichtegroll; Gen Mgr Karl Blatz. (Blank only).
Configuration: 8-tr. & cassette
Brand name: ASA, ITP, SMS.

Pyral Deutschland GmbH, Mueller Breslaustr. 26, D-4300 Essen Tel 77-48-58 Telex 857401 (Blank only).
Home office: France.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1, Tel (040) 24-67-74. Pres. & Sales Mgr Arthur Shishmanian; Export Mgr.: Kirti Doshi. (Blank only).

Werner Weber GmbH, Lenzburgerstr. 2, D-7890 Waldshut Pres.: Werner Weber; Ass't to Pres Mario Taravella Tel. (07751) 32-58 (Blank only) (SEE ADVERTISEMENT)

TAPE DUPLICATING & PROCESSING EQUIPMENT

Agfa-Gevaert, AG, D-5090 Leverkusen-Bayerwerk, Tel (02172) 301

Chief product: Calibration tapes, cutter sets.

Ampex Europa, Walter-Kolbstr. 9/11, D-6000 Frankfurt/Main, Tel. (0611) 6-05-81

Chief product: Complete professional audio tape duplicators, mixers, etc

Auvis-Asona KG, Stollbergstr. 17, D-8000 Munich 22, Tel (089) 22-50-57. Cable ASONA Telex 05/22084 Gen. Mgr. Alf Kuerzeder.

Chief product: Asona cartridge & cassette duplicating equip., winders & labeling machines (SEE ADVERTISEMENT).

Eberhard Vollmer, Schillerstr. 7, Plochingen/N. Tel (07153) 2-10-04. Cable: VOLLMERWERK, Gen Mgr & Eng. Eberhard Vollmer; Sales Mgr Miss I Marcon. (SEE ADVERTISEMENT).

● accessories manufacturers

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk Tel (02172) 301.

Product: Pre-leaded & splicing tape
D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1, Tel: (0721) 55-56-60, 59-07-20 Pres. Diethelm Kretz; Sales Mgr.: Mrs. Gertrud Drost
Product: Carrying & storage cases, cleaners cloths & brushes, needles.

Polydor Int'l GmbH, Harvestehuder Weg 1/4, D-2000 Hamburg 13, Tel: (040) 44-18-11, Telex 021-2434 Pres. Dr. Werner Vogelsang; Sr. VP: Dieter Bliersbach.
Product: Catalog servs., cleaners cloths & brushes, head cleaners & demagnetizers, needles

E. HJ. Schweizer Design GmbH, Tersteegenstr. 77, D-4000 Dusseldorf 30, Tel: (0211) 43-44-31, Telex 8584161 Gen Mgr.: E. Hansjoerg Schweizer.
Home office: Switzerland.
Product: Carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1, Tel: (0721) 55-56-60, 59-07-20 Pres Diethelm Kretz; Sales Mgr. Mrs. Gertrud Drost.
Product: Display racks.

E. HJ. Schweizer Design GmbH, Tersteegenstr. 77, D-4000 Dusseldorf 30, Tel: (0211) 43-44-31, Telex 8584161 Gen Mgr. E. Hansjoerg Schweizer
Home office: Switzerland
Product: Browser boxes, display racks

● tape playback equipment

A S A Musik Vertrieb GmbH, Friedrichstr. 40, D-6000 Frankfurt/Main, Tel (0611) 72-78-72 Pres Gottlieb Bauer-Schlichtegroll; Gen Mgr Charlotte Aufschlager, Sales Mgr Horst Frommhold
Brand name: SMS, Susi-8.

Auvis-Asona KG, Stollbergstr. 17, D-8000 Munich 22, Tel

(089) 22-50-57. Cable ASONA, Telex: 05/22084.
Brand name: Asona. (SEE ADVERTISEMENT).
Robert Bosch GmbH, Robert Boschstr., D-7000 Stuttgart.
Brand name: Uher.
E M I Voxson GmbH, Aachenstr. 312, D-5000 Cologne 41
Home office: Italy Voxson

Jebsen & Jessen, Lange Muehlen 9, D-2000 Hamburg 1 Nippon Columbia Co. Ltd., Kaufmannshans 1 Zimmer 126, D-2000 Hamburg 36

Brand name: Denon
Nippon Victor (Europa) GmbH, Schellingstr. 12, D-2000 Hamburg 76 Tel (040) 20-13-32. Cable VICTOREUROPA Telex 211381. Pres Ichizo Taguchi
Brand name: JVC Nivico (Japan).

Sony GmbH, Mathias-Brueggelstr. 70-72, D-5000 Cologne 30 Tel (0221) 53-40-91, Telex 8881626.

GREECE

Population: 9,000,000.
Rate of exchange: \$1 (US) = 25 86 drachmas
Per capita income: \$1,400
Holidays: January 1, Epiphany, Carnival Monday, March 25 (National Day), Easter Monday, May 1, August 15 (Assumption), October 28 (Ohi Day), December 25, 26

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1973—\$90,634; 1972—\$43,707.

Records exported to USA: 1973—125,191 units, \$145,301, 1972—143,421 units, \$136,109

Records imported from countries other than USA: 1973—\$233,262

Records exported to countries other than USA: 1973—\$478,660.

Average retail price per record: LP's—\$5.30, EP's—\$2.00; Singles—\$1.33

Stereo sales: 100% of LP's

Discounting: Frequent.

Type of distribution: Manufacturer-to-retailer predominates.

Type of promotion: The leading record companies buy time on the two radio networks to promote their new releases. Artists promote their new releases through TV appearances. Some newspapers have record reviews, but only the weekly magazines have good coverage of the pop scene, devoting one or two pages to music. Disk jockeys on both networks also promote records, but are obliged to play an almost equal number of songs from each of the five major companies. The Greek Song Festival held every September is also emerging as a very important media for promoting songs and artists

We make We export

CASSETTES & CARTRIDGES

BLANKS & EMPTIES ASSEMBLED & UNASSEMBLED COMPONENT PARTS

●
C. VLASSOPOULOS & Co.,
2, ALEX. PAPANASTASIOU ST.,
N. FILADELPHIA-ATHENS, GREECE
TEL: (021) 251.149, TELEX; 21 4312
CABLES: INTERSONIC, ATHENS

GREECE

TAPE:

Pre-recorded tapes imported from USA: 1973—\$64,140
 Pre-recorded tapes exported to countries other than USA: 1973—\$717,816

RADIO STATIONS:

No. of government 22, No. of AM 19, No. of FM 3
Comments: 70% of the programs are recorded music; very few programs have live music. 30% of the programs are news reports, speeches, plays, etc. There are two networks: EIRT (National Institute of Radio and Television) and YENED (Armed Forces Information Service). One EIRT Station broadcasts only classical music.

TELEVISION STATIONS:

No. of channels 2
Comments: Programs include Greek and US serials, cartoons, talk shows, quiz shows, sports, and news reports
Lefty Kongalides

● record & tape manufacturers / distributors / importers

Angel, see Emial
 Apollon, see Spiros Piperakis
 Archiv, see Phonogram
 Astron, see Spiros Piperakis
 Athenee, see Plomaritis
 Attica, see Plomaritis
 Boem, see Spiros Piperakis
 Capitol, see Emial
 Columbia, see Emial
 Columbia Graphophone of Greece Ltd., PO Box 287 Central, Athens Tel (021) 256-456 Mgr. J. Deacon
Int'l firms represented: A&M (Canada), Capitol (USA), Columbia (USA)
 Coronet, Stadiou 61, Athens 3 Tel (021) 528-160
 D G G, see Phonogram
 Dionysos, see General
 Do-Re, see Spiros Piperakis
 Echo Ltd., Korae 2, Athens 132 Tel (021) 323-4774 (Distributor/Importer/Exporter)
 E M I, see Emial
 Emial (EMI-Lambropoulos Bros. Ltd.), Praxitelous 26, Athens 124 Tel (021) 3231-402, 3226-411 Cable EMILAMBRO Telex 214192 Gen. Mgr. Peter N. Jamieson
Labels: (Owned) Angel, Capitol, Columbia, EMI, HMV, Harvest, Pathe, Regal, Seraphim (represented) ABC (USA), A&M (USA), Apple (UK), Bronze (USA), Chrysalis (UK), DJM (UK), Dunhill (USA), Island (UK), MFP (UK), Magnet (UK), Motown (USA), Neighborhood (USA), Paramount (USA), PDU (Italy), RAK (UK), Tamla (USA)
 Fantasia, see Plomaritis
 Fidelity, see Phonogram
 Folklore of Greece, see Plomaritis
 Fontana, see Phonogram
 Galaxy, see General
 General Publ'g Co. SA, Kriezotou St 11, Athens 134 Tel (021) 616-716, 633-603, 615-529 Cable LYRAHELLAS Gen. Mgr. Alexander Patsifas Sales Mgr. Kyriakos Maravelias
Branch: Thessaloniki, M. Alexandrou 64 Tel (031) 77-306 Mgr. Arsenis Stergiou
Labels: (Owned) Dionysos, Lyra, Notos, Zodiac, (distributed) Galaxy, Minerva; (represented) Brunswick (USA), Elektra (USA), Erato (France), MCA (USA), Reprise (USA), United Artists (USA), Vanguard (USA), Vedette (Italy), Vogue (France), Warner Bros. (USA)
Int'l reps.: Australia (Politis), Canada (Peters Int'l), Cyprus (Garabet Indjrdjian), Italy (Vedette), Japan (Victor), South Africa (Golden Voice), USA (Peters Int'l)
 Greka, see Spiros Piperakis
 H M V, see Emial
 Harvest, see Emial
 Heliodor, see Phonogram
 Lakis Kleopas Prod'ns, 10 Karolou Diehl St., Thessaloniki Tel (31) 264-281, 271-723 Pres. Louika Paraskevaides, Gen. Mgr. Lakis Kleopas, Sales Mgr. George Kleopas, Artistic Mgr. Lefty Kongalides
 Kyklades, 33 Veranzerou St., Athens Mng. Dir. Leonardos Bournelis

Kyklos Recs., Karageorgi Servias 3, Athens 126 Tel (021) 232-312 Mgr. D. Themelis (Distributor/Importer/Exporter)
 Lucky, see Plomaritis
 Lyra, see General
 M G M, see Phonogram
 Margophone, see Minos Matsas
 Minos Matsas & Son Co. Ltd., Harilaou Trikoupi 5, Athens 142 Tel (021) 601-611 Cable MINOSMAR ODEOPARLOPHONE Mng. Dir. Makis Matsas, Sales Mgr. B. Michalides, Prod. Mgr. Achillefs Theofilou
Promo Mgr. George Lefentarios, Int'l Dept. Mgr. Mikis Corinthios
Labels: (Owned) Margophone, Minos, Standard (represented) Disc AZ (France), Avco (USA), Dureco (Netherlands), Everest (USA), Odeon (UK), Parlophone (UK), Ricordi (Italy), Societe Francaise du Son (France)
Int'l reps.: Australia (G. Young), Cyprus (CBS Israel), Israel (CBS Israel), USA (Peters)
 Melody, see Plomaritis & Spiros Piperakis
 Mercury, see Phonogram
 Minerva, see General
 Minos, see Minos Matsas
 Musica, see Plomaritis
 Music-Box Martin Th. Gesar, Nikis 2, Athens 126 Tel (021) 322-1574, 323-5391 Cable THOMS
Labels: (Owned) Music-Box, Pan-Vox, (represented) CBS (USA), Cetra (Italy), Decca (UK), Dunum (Italy), Epic (USA), Fantasy (USA), Fonti (Italy), Galaxy (USA), Hispavox (Spain), Prestige (USA)
Int'l reps.: Australia (Politis), Canada (Hellis Music, Zapanitis), UK (KEAM Automatics), USA (Oscar Papanastasiou, GFS Dists.)
 Neodisc, Panepistimiou 25, Athens 132 Tel (021) 232-349
Labels: (Represented) Supraphon (Czechoslovakia), Vox (USA)
 Notos, see General
 Olympic, see Phonogram
 Panivar, 18 Pireos St., Athens. Mng. Dir. P. Vardoulakis (Distributed by Spiros Piperakis)
 Pan-Vox, see Music-Box
 Pathe, see Emial
 Philips, see Phonogram
 Phonogram SA, Mavrokordatou St 7, Athens 142 Tel (021) 603-911
Labels: (Owned) Archiv, DGG, Fidelity, Fontana, Heliodor, MGM, Mercury, Olympic, Philips, Polydor, Vertigo, Verve; (represented) Amadeo (Austria), Atlantic (USA), Bell (USA), Buddah (USA), CAM (Italy), Camaret Carriere (France), Charisma (UK), Dawn, Family Prod'ns (USA), Fly (UK), Kama Sutra (USA), King (USA), Pye (UK), RCA (worldwide), Rolling Stones (USA), Roulette (USA), Stax (USA), Telefunken (Germany), Track (UK)
 Spiros Piperakis, Miaouli St 59, Moscato-Athens 59 Tel (021) 481-5508
Labels: (Owned) Greka, (distributed) Apollon, Astron, Boem, Do-Re, Melody, Panivar
 Plomaritis Prod'ns, 3 September St 13, Athens, Tel (031) 527-472 Pres. & Sales Mgr. Anthony Plomaritis, Gen. Mgr. Georges Plomaritis
Labels: (Owned) Athenee, Lucky, Melody, Pop Tops, Popular, Popular-Turkish, Top Tunes, (distributed) Attica, Fantasia, Folklore of Greece, Musica, (represented) Caras (Australia), Combo (Italy), Cora (Italy), Ember (UK), Festival (France), Fonex (Turkey), Hansa (Germany), King (Japan), Melody (Lebanon, Turkey), Mikado (Japan), Oversea (Switzerland), Perides (France), Rifi (Italy), Select (Canada, USA) Style (Italy), Teeny (Belgium), Virrey (Peru)
Int'l reps.: Belgium (Teeny), Egypt (El Fani), Germany (Hansa), Italy (Combo, Cora, Leonard, Style), Lebanon (Kassar), Turkey (Fonex), UK (Ember), USA (Dinos, Select)
 Polydor, see Phonogram
 Polyphon, 3 Septembrou II, Athens Mng. Dir. D. Politis
 Pop Tops, see Plomaritis
 Popular, see Plomaritis
 Popular-Turkish, see Plomaritis
 Pskitemboriki Athinon SA, 3 September St 49, Athens 103 Tel (021) 822-833 Cable COMPLETA (Tape Distributor)
 Rally Recs., Zoodochou Pignis 3, Athens 142 Tel (021) 601-998
Labels: (Owned) Rally, (represented) Disc AZ (France), Beatt (UK), Dureco (Netherlands), Everest (USA), Monitor (USA), Odeon (UK), Parlophone (UK), Pink Elephant (Netherlands), Ricordi (Italy)
 Regal, see Emial
 Seraphim, see Emial
 Sonata, 3 September St 13, Athens Tel (021) 531-515
 Standard, see Minos Matsas
 Top Tunes, see Plomaritis
 Vertigo, see Phonogram
 Verve, see Phonogram
 Zodiac, see General

Grecophon (Eds. Musicales), Karageorgi Servias St 3, Athens 126 Tel (021) 322-5921
Int'l firms represented: April (USA), Blackwood (USA), Chrysalis (UK)
 Icaros Publ'g Co., see General
 International Publ'ns, see Plomaritis
 Intersong Hellas Ltd., Nikitara St. 6, Athens 142 Tel (021) 619-566
Int'l firms represented: Abigail (USA), Alameda (USA), P. E. Baker (UK), Bailon (USA), Barmour (USA), Big Secret (UK), Blue Gum (UK), Broken Arrow (USA), Bruce (UK), Buddah (USA), Cachand (USA), Caesar's (USA), Carlin (UK), Caspat (UK), Gene Chandler (USA), Ed Chanson (USA), Chappell (UK), Cottillon (USA), Cried (USA), Double Trouble (USA), Dratleaf (USA), Dynatone (USA), Fescue (USA), 5th Star (USA), Four Knights (USA), Fuji Telecastine (Japan), Givin Room (USA), Golo (USA), Guenilla (USA), Hanadu Hohgs (UK), Hazy (UK), Hudson Bay (UK), Intersong (UK), Irod (USA), Island (UK), Jadzaz (USA), Julio-Brian (USA), Kama Rippa (USA), Kama Sutra (USA), Kenya (USA), Keyhole (UK), Kinesley Sound (USA), Mike Lewis & Stuart Wiener (USA), Edward B. Marks (USA), Marmalade (UK), Matragun (UK), Joni Mitchell (USA), Mooncrest (UK), Mountain (UK), Mourbar (USA), Noma (USA), Norrie Paramor (UK), Pickwick (USA), Piedmont (USA), Pocket Full of Tunes (USA), Pronto (USA), RSO (UK), Razzle Dazzle (USA), Ricochet (UK), Rockmere (UK), St George (UK), Sharet (UK), Silver Fiddle (USA), Squomob (USA), Stanyan (USA), Superhype (USA), Talmont (USA), Tansoul (USA), Thin Ice (USA), Third Story (USA), Throat (UK), Tito (UK), Tone (UK), Trio (USA), Triple Three, Tuff, Tunesmith (USA), Walden (USA), Roy Wood (UK), Frank Zappa (USA)
Int'l reps.: Worldwide (Intersong)
 Minos Matsas & Son SA, Harilaou Trikoupi 5, Athens 142, Tel (021) 601-611 Mng. & Gen. Dir. Makis Matsas, Sales Mgr. B. Michalides
 Ivan Mogull Music Assoc., c/o AEPI, Rue Delighlianni 14, Athens 148 Mng. Dir. Constantin Macris
 Plomaritis Publ'g, 3 September St 13, Athens, Tel (031) 527-472 Gen. Mgr. Georges Plomaritis
Int'l branches: Canada, England, France, Italy, Switzerland, USA
Affiliates: Attica Recs., International Publ'ns, Melody Publ'g
Int'l firms represented: Ariston (Italy), Constantinidis (Egypt), Cora (Italy), El Fan (Egypt), Haddad (Lebanon), King (Japan), Leonard (Italy), Melodia (Italy), Mohamed Nasr (Libya), Perou (France), Rifi (Italy), Saltuner (USA)
Int'l reps.: Australia (Caras), Canada (Chris Papas), France (Perou), Italy (Cora), South Africa (Gallo), USA (Dinos Constantinou, Dinos Joandis, Petropoulos)
 Melody Publ'g, see Plomaritis

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Greek Composers, 38 Mitropoleos St., Athens
 E I P T (Ethinikon Idryha Radiophonias-Tileoraseos—Hellenic Nat'l Radio-TV), 16 Mourouzi St., Athens 138 Tel 724-811, Cable RADIOSTATHENS, Telex 216066, Gen. Dir. C. Karassiofiglou
 Federation of Musical Ass'ns of Greece, 3 Averoff St., Athens
 Jazz & Pop Club, Thessaloniki
 National Committee of the International Music Council, 38 Mitropoleos St., Athens, Tel 223-302
 National Section of the International Society for Contemporary Music, Rue Eptanisou 5, Athens 801
 Panhellenic Musical Society, 24 Halkokondyli St., Athens
 Union of Greek Musicians, 38 Mitropoleos St., Athens

LICENSING ORGANIZATION, MUSIC

A E P I (Societe Hellenique pour la Protection de la Propriete Intellectuelle SA), Delyianni St 14, Athens 148 Tel (021) 813-917, 828-006 Mng. Dir. Constantin Macris

● supplies

CARTRIDGE & CASSETTE PARTS

Costas Vlassopoulos & Co., Al Papanastasiou St 2, New Filadelfia, Athens Tel (021) 251-441, Cable INTERSONIC, Telex 214312 Mng. Dir. Costas Vlassopoulos, Export Mgr. A. Primikyris
Chief product: All 8-tr & cassette parts. (SEE ADVERTISEMENT)

EMPTY CARTRIDGES & REELS

TAPE, BLANK LOADED

Costas Vlassopoulos & Co., Al Papanastasiou St 2, New Filadelfia, Athens Tel (021) 251-441, Cable INTERSONIC, Telex 214312 Mng. Dir. Costas Vlassopoulos, Export Mgr. A. Primikyris
Configurations: 8-tr & cassette
Brand name: Intersong. (SEE ADVERTISEMENT)

● accessories manufacturers

Spiros Piperakis, Miaouli St. 59, Moscato-Athens 59 Tel (021) 481-5508
Product: 45 RPM adaptors
 Plomaritis Prod'ns, 3 September 13, Athens Tel (031) 527-472 Pres. & Sales Mgr. Anthony Plomaritis, Gen. Mgr. Georges Plomaritis
Product: Carrying & storage cases.
 Costas Vlassopoulos & Co., Al Papanastasiou St. 2, New Filadelfia, Athens, Tel (021) 251-441, Cable INTERSONIC, Telex 214312, Mng. Dir. Costas Vlassopoulos; Export Mgr.: A. Primikyris.
Product: 45 RPM adaptors. (SEE ADVERTISEMENT)

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Telex: 425233
SEE OUR AD PAGE 278

GUATEMALA

Population: 5,600,000.

Holidays: January 1, Maundy Thursday, Good Friday, May 1 (Labor Day), June 30 (Army Day), July 1 (Bank Holiday), September 15 (Independence Day), October 12 (Columbus Day), October 20 (Revolution of 1944), December 24, 25.

Records, record blanks & pre-recorded media imported from USA: 1973—\$66,349; 1972—\$50,777.

Records exported to USA: 1973—5,235 units, \$3,660; 1972—3,905 units, \$3,759.

● record & tape manufacturers / distributors / importers

Casa Avelar, 18 Calle 3-59 & 6-61, Zone 1, Guatemala City. Tel: 80-243, 28-545, 81-465. Gen. Mgr.: Salvador Avelar Guerra; Sales Mgr.: Jose Luis Martinez. Labels: (Owned) Leo, Tikal, Xelaju.

Int'l reps.: Mexico (Rex), USA (Discolando). Dicesa (Discos Centroamericanos SA), Ed. Schafer 302, 4a Ave. 12-07, Zone 1. Tel: 26-223, 21-987.

Home office: El Salvador. Labels: (Owned) Dicesa: (represented) ARV (USA), Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Bego (USA), Beverly (Brazil), Bronco (USA), Brother (USA), Camden (worldwide), Capricorn (USA), Chimneyville (USA), Chrysalis (USA), Clean (USA), Clintone (USA), Continental (Brazil), Copacabana (Brazil), Cotillion (USA), Countryside (USA), Dawn (UK), Disc Jockey (Argentina), DiscReet (USA), Disneyland (USA), Dot (USA), Elektra (USA), Embryo (USA), Falcon (USA), Fuentes (Colombia), Gamma (Mexico), Gas (Mexico), Gordy (USA), Hispavox (Spain), Impacto (USA), Little David (USA), Motown (USA), Movieplay (Spain), Music Hall (Argentina), Nashville (USA), Negram (Netherlands), Nonesuch (USA), Palladium (USA), Paramount (USA), Pato (USA), Pye (UK), RCA (worldwide), Raccoon (USA), Rare Earth (USA), Red Seal (worldwide), Reprise (USA), Rex (Mexico), Rolling Stones (USA), Signpost (USA), Soul (USA), Steed (USA), Tama (USA), VIP (USA), Warner Bros. (USA), Weed (USA).

Dideca, see Discos de Centroamerica. Discos de Centroamerica, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 29-602, 20-442. Gen. Mgr.: Roberto Galvez Gutierrez; Admin. Mgr.: Otto Schwarz. Labels: (Owned) Dideca, Fri: (represented) A&M (USA), Ariola (Spain), Astona (Chile), Bell (Germany), Buddha (Germany), CR Royalco (USA), Capitol (USA), Caracol (Chile), DLV (Mexico), Fontana (Netherlands), Kama Sutra (Germany), Liberty (USA), MGM (Germany), Mercury (Netherlands), Musart (Mexico), Ode (USA), Pacific Jazz (USA), Philips (Netherlands), Polydor (Germany), Stax (Germany), Sussex (USA), UA Latino (USA), United Artists (USA), Vertigo (Netherlands), Verve (Germany), World Pacific (USA), Zeida (Colombia).

Distribuidora Guatemalteca de Discos SA, Ed. Herrera, 2nd fl., 12 Calle 4-53, Zone 1, Guatemala City. Tel: 84-975. Home office: Costa Rica, Indica. Labels: (Owned) Indica: (represented) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Disc AZ (France), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (Venezuela), Viva (USA).

Fri, see Discos de Centromerica. Indica, see Distribuidora Guatemalteca. Leo, see Casa Avelar. Musical, M. R. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala City. Tel: 29-645. Cable: MUSICAL. Owner & Mgr.: Mario R. Wunderlich; Sales Mgr.: Guillermo T. Gonzalez; Serv. Mgr.: Ramiro Valencia C. (Importer).

Tikal, see Casa Avelar. Xelaju, see Casa Avelar.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y (Asociacion Guatemalteca de Autores & Compositores), 14 Calle 11-42, Zone 1, Guatemala City. Asociacion "Alejandro Von Humboldt," 10 Calle 1-52, Zone 1, Guatemala City. Circulo Pro-Musica Viva, 36 Ave. 1-39, Zone 7, Guatemala City. Dir.: Manuel Alvarado. Consejo Nacional de Musica de Guatemala, 3a Av. 4-61, Zone 1, Guatemala City. Sociedad Filarmonica de Guatemala, Conservatorio Nacional de Musica & Artes Escenicas, 3a & 5a Calle, Zone 1, Guatemala City.

HONG KONG

Population: 3,948,179.

Rate of exchange: \$1 (US) = 5.08 Hong Kong dollars. Holidays: January 1, Chinese New Year, April (Queen's Birthday), Mid-Autumn Festival & Christian holidays.

Records exported to USA: 1973—25,238 units, \$24,532; 1972—77,378 units, \$39,765.

Records, record blanks & pre-recorded media imported from USA: 1973—\$598,854; 1972—\$620,105

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca. Ace of Diamonds, see Decca.

Amo Rec. Corp. (member of IFPI Hong Kong group), PO Box 5170, 68 Waterloo Rd., Flat A-1, Kowloon. Tel: (3) 849847. Gen. Mgr.: Paul Leung; Sales Mgr. Anthony Leung. (Exporter).

Label: (Owned) Amo: (represented) China (People's Republic of China).

Angel, see EMI. Archiv, see Polydor. Argo, see Decca. Beltona, see Decca. Capitol, see EMI. Shun Cheong Trading Co., Cheong K. Bldg., Rm 402, 84-86 Des Voeux Rd., Central Hong Kong. Tel: (5) 457551, 475410, 457390. Cable: SHUNMARIO. Owner & Gen. Mgr.: Raymond K. P. Ng. Sales Mgr. Mok Yip Ping; Office Ass't: Lo Kin Chcr (Distributor / Importer / Exporter).

Labels: (Represented) Aim (Singapore), Elastic (Singapore), Fantasy group (USA). Columbia, see EMI. Cosdel (Hong Kong) Ltd., 924-926 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 665231. Cable: HKCOLTEK. Mng. Dirs.: Kenneth L. Cole, T.K. Whang; Mgr & Dir. Robert Wong.

Labels: (Represented) Asylum (USA) Atco (USA), Atlantic (USA), Bearsville (USA), Camden (USA), Capricorn (USA), Chrysalis (USA), Colgems (USA), Cotillion (USA), Dot (USA), Durium (Italy), Elektra (USA), Ember (UK), Embryo (USA), GRT (USA), Grunt (USA), Kirshner (USA), Manticore (USA), Nonesuch (USA), Paramount (USA), Prestige (USA), Pye (UK), RCA (USA), Ranwood (USA), Reprise (USA), Rolling Stones (USA), Steed (USA), Viva (USA), Vogue (France), Vox (USA), Warner Bros. (USA).

Crown Rec. Co., 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845. Mng. Dir.: Lau Tung. Labels: (Owned) Crown, Eagle, Golden Coin D G, see Polydor.

Decca Orient (Pte.) Ltd., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310. Mng. Dir. Derrick J Coupland; Rep.: Christine Griffiths. (Distributed by Moutrie & Co.).

Regional office: Singapore. Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, L'Oiseau Lyre, London, Qualiton, Telefunken, Threshold, UK: (represented) All

Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Chrysalis (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Emerald (UK), Fiesta (France), Greenwich (UK), Horoscope (USA), MAM (UK), Maple (USA), Musik Fuer Alle (Germany), Nova (UK), OBE (USA), Pops (UK), Rex (UK), Spiral (UK), Stang (UK), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK), Weekend (UK), World of Great Classics (UK).

Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI Pakistan), Philippines (Super), Thailand (Rota), Vietnam (Georges Eonnet)

Deram, see Decca. Diamond, see Polydor.

EMI (Hong Kong) Ltd., 1517 Star House, 3 Salisbury Rd., Tsimshatsui, Kowloon. Tel: (K) 677041. Cable: EMITRON. Mng Dir. John Forrest. Sales Mgr.: Paul Ewing.

Labels: (Owned) Angel, Capitol, Columbia, Harvest, MFP, Odeon, Parlophone, Pathe, Phoenix, Regal, Stateside: (represented) ABC/Dunhill (USA), Apple (UK), A&M (USA), Command (USA), Daybreak (USA), Disneyland (USA), Invictus (USA), Island (UK), MFP (UK), Magnet (UK), Monument (USA), Pickwick (USA), Probe (USA), RAK (UK), Tama / Motown (USA).

Eagle, see Crown. Eclipse, see Decca.

Fontana, see Polydor. Fung Hang, see Life. Golden Coin, see Crown. Harvest, see EMI.

Hot, see Life. The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (K) 676081, 677361. Mng. Dir. Ng Lun Chin; Gen. Mgr. Grand Ng; Sales Mgr. Chung Kam Pui; Rec'g Mgr. Oscar Young.

Regional branch: Singapore. Labels: (Owned) Life, Fung Hang, Hot, Lock Fung, Sun Fung, Yee Fung; (represented) MCA (USA). Int'l reps.: China (Life), Malaysia (Hup Hup, King), Singapore (Hup Hup, Life).

Lock Fung, see Life. L'Oiseau Lyre, see Decca.

London, see Decca. M F P, see EMI.

M G M, see Polydor. Mercury, see Polydor.

Moutrie & Co. (Hong Kong) Ltd., 43/F Connaught Centre, Connaught Rd., Hong Kong. Tel: (5) 243098. Dir. H R. O. Hubble; Gen. Mgr.: Napoleon Ng; Sales Mgr. C T. Fung.

Labels: (Distributed) Decca group, (represented) Decca group (UK), Ember (UK), Metronome (Germany), Musidisc (France), Turnabout (USA), Vox (USA). Odeon, see EMI.

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KULTURA Hungarian Foreign Trading Co.
H-1389 Budapest, P.O.B. 149

Parlophone, see EMI.
 Pathe, see EMI.
 Philips, see Polydor
 Phoenix, see EMI.
 Polydor Ltd., PO Box 950, 1228 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 674138. Gen. Mgr.: Norman Cheng; Pop Label Chief Ricky Fung; Classical Label Chief Peter D'Almada
Labels: (Owned) Archiv, DG, Diamond, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) Bell (USA), Buddah (USA), Cube (UK), Fly (UK), Kama Sutra (USA), Stax (USA), Volt (USA).
 Qualiton, see Decca.
 Regal, see EMI
 Revox (Hong Kong) Ltd., Kai I Bldg., 58 Pak Tai St., 9th fl., Kowloon. Tel: (3) 025251
 Stateside, see EMI
 Sun Fung, see Life
 Telefunken, see Decca
 Threshold, see Decca.
 Toho Film Co. (HK) Ltd., Central Bldg., Rm 531, Pedder St., Hong Kong. Tel 236202, 232775.
Home office: Japan.
Labels: (Represented) BYG (France), Black Jazz (USA), Hansa (Germany), Ovation (USA), Vogue (France)
 U K, see Decca
 Vertigo, see Polydor.
 Verve, see Polydor
 Yee Fung, see Life

● music publishers

Burlington-Palace Music Orient Ltd., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310. Mng. Dir. Derrick J. Coupland; Far East Mgr. Esther Lim.
Regional office: Singapore.
 Pathe Publ'ns (Far East) Ltd., 1517 Star House, 3 Salisbury Rd., Tsimshatsui, Kowloon. Tel: (K) 677041. Cable: PATPUB. Mng. Dir.: J. Forrest.
Int'l branches: Malaysia, Singapore.
Int'l firms represented: J. Albert & Son (Australia), Ampco (USA), Apt (USA), Ardmore & Beechwood (UK), Blythwood (Canada), Campbell Connelly (UK), Carlin (UK), Charing Cross (USA), Chrysalis (UK), Combine (USA), Cookaway (UK), Daybreak (USA), The Dreamers (UK), Dwarf (UK), EMI Music (UK), Early Morning (Canada), Essex (Australia), Francis Day & Hunter group including Robbins & Donna (UK), Robin Gibb (UK), Galto (UK), HEC (UK), Dick James (UK), Kennedy Street (UK), Maribus (UK), Northern Songs (UK), Pamco (USA), Porgie (USA), Cyril Shane (UK), Trousdale (USA), United Artists (USA), Warner Bros. (USA), Westpar (USA), Wingate (USA).
Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (Sociedade Brasileira de Edicoes Publicidade & Servicos Artisticos), Canada (Beechwood), Denmark (Imudico), France (Pathe-Marconi), Germany (Accord), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), South Africa (Ardmore & Beechwood), Spain (EGO), Sweden (Odeon), UK (Ardmore & Beechwood), USA (Beechwood).

● services

DESIGN & ARTWORK

Crown Rec. Co., 34A Kennedy Rd., 7th fl., Hong Kong. Tel. (5) 237845. Mng. Dir.: Lau Tung.
 The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (K) 676081, 677361. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Grand Nip; Sales Mgr.: Chung Kam Pui

DIRECT-MAIL SERVICE

PRINTER & LITHOGRAPHER

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel. (K) 676081, 677361. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Grand Nip; Sales Mgr.: Chung Kam Pui.

● supplies

CARTRIDGE & CASSETTE PARTS

E M I (Hong Kong) Ltd., 1517 Star House, 3 Salisbury Rd., Tsimshatsui, Kowloon. Tel (K) 677041. Cable: EMITRON. Mng. Dir.: John Forrest; Sales Mgr.: Paul Ewing.
Brand name: Audio Devices, Emitape Ltd

EMPTY CARTRIDGES, CASSETTES & REELS

E M I (Hong Kong) Ltd., 1517 Star House, 3 Salisbury Rd., Tsimshatsui, Kowloon. Tel (K) 677041. Cable: EMITRON. Mng. Dir.: John Forrest, Sales Mgr. Paul Ewing.
Configuration: 8-tr., cassette & open reel.
Brand name: Audio Devices, Emitape Ltd

JACKETS & SLEEVES

LABELS

POLYETHYLENE BAGS

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (K) 676081, 677361. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Grand Nip, Sales Mgr.: Chung Kam Pui.

TAPE, RAW & BLANK LOADED

E M I (Hong Kong) Ltd., 1517 Star House, 3 Salisbury Rd., Tsimshatsui, Kowloon. Tel: (K) 677041. Cable: EMITRON. Mng. Dir.: John Forrest; Sales Mgr.: Paul Ewing.

● accessories manufacturer

The Life Recs. Ltd., Everest Bldg., 15th fl., 241-243 Nathan Rd., Kowloon. Tel: (K) 676081. Mng. Dir.: Ng Lian Chin; Gen. Mgr.: Grand Nip; Sales Mgr.: Chung Kam Pui.
Product: Carrying & storage cases, catalog servs.

HUNGARY

Population: 10,449,000.
 Rate of exchange: \$1 (US) = 23 40 forints
 Per capita income: \$1,255
 No. of homes with record players: 250,000
 Holidays: January 1, Easter, April 4 (Liberation Day), May 1 (Labor Day), November 7 (Russian October Revolution Day), December 25, 26

RECORDS:

Records manufactured for domestic & export sale: LP's 1973-1,885,000 units, \$5,636,700, 1972-1,620,000 units, \$4,846,000. Singles 1973-1,070,000 units, \$914,500, 1972-1,155,000 units, \$987,200
 Records sold domestically: LP's 1973-1,135,000 units, \$3,395,000; 1972-955,000 units, \$2,852,000. Singles 1973-1,070,000 units, \$914,000; 1972-1,155,000 units, \$987,200
 Records exported to USA: 1973-47,200 units; 1972-37,000 units.
 Records imported from countries other than USA: 1973-700,000 units, 1972-580,000 units.
 Records exported to countries other than USA: 1973-702,800 units; 1972-628,000 units
 Average retail price per record: LP's (classical)—\$2 56, (light music)—\$3.42. Singles (classical)—\$0 64, (pop)—\$0.94
 Stereo sales: 100% of LP's
 Record club sales: 3% of total
 Discounting: Frequent.
 Type of distribution: Manufacturer-to-retailer

Type of promotion: Records are promoted through radio play. Selections are determined by editors (disk jockies). Some editors play requests from listeners
 Jukeboxes: 50-60

TAPE:

Pre-recorded tape sold domestically: Cassettes 1973-3,000 units, \$23 100, 1972-none

RADIO STATIONS:

Comment: There are two medium wave outlets related to all parts of the country, one medium wave outlet to the West, one ultrashort wave outlet relayed, and short wave on all wavelengths in approximately 20 languages, including Hungarian

TELEVISION STATIONS:

Government-2 channels
 Comment: Part of one channel's programming is in color. Only a few homes have color sets because of high costs, but cheaper sets are being developed

IMPORT/EXPORT REGULATIONS:

Records can be imported only by Kultura-Hungarian Foreign Trading Co. Hungarians travelling abroad may import 20 records free of duty. Records arriving through parcel post are taxed at 60% of the inland sales price.
 Paul Gyongy

● record & tape manufacturers / distributors / importers

Hungarian Gramophon Recs., Vorosmarty ter 1, Budapest V Tel. 328-797
Labels: (Owned) Hungaroton, Pepita, Qualiton
 Huntgaroton, see Hungarian Gramophon & Kultura
 Kultura-Hungarian Foreign Trading Co., PO Box 149, Foe utca 32, Budapest 1. Tel 159-450. Pres. Paul Kornis; Gen. Mgr. Joseph Szabo; Sales Mgr. Joseph Meszaros
Labels: (Owned) Hungaroton, Pepita, Qualiton, (represented) Decca (UK), EMI (UK)
Int'l reps.: Australia (Avant Garde), Belgium (Vogue), Canada (Alexander Trading), Denmark (EMI), Egypt (General Publ'g Org.), Finland (EMI), France (Disc'AZ), Germany (Disco-Center), Greece (Phylodisc), Hong Kong (Esses & Co.), India (Gramophone), Israel (Hed Arzi), Italy (Carisch), Japan (King), Mexico (Gamma), Netherlands (CNR), Norway (EMI), Peru (Derwin), Portugal (Sasseti), Spain (Hispavox), Sweden (EMI), Switzerland (Barclay), Turkey (Farku Erengul), UK (Selecta), USA (Qualiton), Yugoslavia (Forum); (SEE ADVERTISEMENT)
 Pepita, see Hungarian Gramophon & Kultura
 Qualiton, see Hungarian Gramophon & Kultura

● music publisher

Kultura-Hungarian Foreign Trading Co., Foe utca 32, Budapest 1. Tel 159-450. Pres. Paul Kornis; Gen. Mgr. Joseph Szabo; Music Dept. Dir. George Korda
Int'l reps.: Australia (Boosey & Hawkes), Austria (Doblinger, Hoffmeister), Denmark (Engstrom & Soding), Finland (Feser), France (Boosey & Hawkes), West Germany (Boosey & Hawkes), Israel (From Music Supply), Italy (Suvini Zerboni), Netherlands (Broeckmans & van Poppel), Norway (Musik House), South Africa (Boosey & Hawkes), Sweden (Ehrnlforlag), Switzerland (Eulenburg), UK (Boosey & Hawkes) USA (Boosey & Hawkes)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Budapesti Zenei Versenyek es Festivalok Irodaja (Budapest Office of Music Competitions & Festivals, Office of Bartok Seminar), PO Box 80, Vorosmarty ter 1
 Budapest V. Cable FESTIVALBURO. Dir. Imre Kun.
 Institute for Musicology of the Hungarian Academy of Sciences (including Bartok Archives & Museum of History of Music), PO Box 28, H-1250 Budapest 1. Tel 161-522, 161-208. Dir. Prof. Jozsef Ujfalussy
 International Music Council, Nat'l Committee, Vorosmarty ter 1, Budapest V. Tel 328-799. Cable MUSICUNION. Gen. Sec'y Tibor Sarai.
 Magyar Nepozartszasag Muvészeti Alapja (Artistic Foundation of the Hungarian Peoples Republic), Bathori utca 10, Budapest V. Chief Musical Section Vice Dir. Paul Gyongy
 Magyar Zenemuveszek Szovetsége (Association of Hungarian Musicians), Vorosmarty ter 1, Budapest V. Tel. 328-799. Cable MUSICUNION. Gen. Sec'y Tibor Sarai.
 Union of Hungarian Musicians, Gorkij fasor 38, Budapest VI. Tel 425-756. Cable MUDOSZ. Pres. Janos Kerekes

DESIGN & ARTWORK

Kultura-Hungarian Foreign Trading Co., Foe utca 32, Budapest 1. Tel 159-450. Pres. Paul Kornis; Gen. Mgr. Joseph Szabo; Sales Mgr. Joseph Meszaros.

LICENSING ORGANIZATIONS, MUSIC

Artisjus (Bureau Hongrois pour la protection des Droits d'auteur), Vorosmarty ter 1, Budapest V. Tel 128-650 (Mechanical & performing rights)
 Kultura-Hungarian Foreign Trading Co., Foe utca 32, Budapest 1. Tel 159-450. Pres. Paul Kornis; Gen. Mgr. Joseph Szabo; Sales Mgr. Joseph Meszaros



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Villamoszigitelo es Muanyaggyar. Fehervari utca 120
Budapest XI. Tel 450-950

**PRINTER & LITHOGRAPHER
PROMOTION & PUBLICITY**

Kultura—Hungarian Foreign Trading Co., Foe utca 32,
Budapest 1. Tel 159-450 Pres. Paul Kornis; Gen
Mgr. Joseph Szabo; Sales Mgr. Joseph Meszaros

● supplies**ENVELOPES & MAILERS
JACKETS & SLEEVES**

Kultura—Hungarian Foreign Trading Co., Foe utca 32,
Budapest 1. Tel 159-450 Pres. Paul Kornis; Gen.
Mgr. Joseph Szabo; Sales Mgr. Joseph Meszaros.

**● accessories
manufacturer**

Kultura—Hungarian Foreign Trading Co., Foe utca 32,
Budapest 1. Tel 159-450 Pres. Paul Kornis; Gen
Mgr. Joseph Szabo; Sales Mgr. Joseph Meszaros
Product: Catalog servs

ICELAND

Population: 210,000.

Rate of exchange: \$1 (US) = 125 krona.

Holidays: January 1, Good Friday, Easter Monday, First Day
of Summer, May 1 (Labor Day), Whitsun, June 17
(National Day), December 1 (Anniversary of
Independence), December 25, 26.

Records, record blanks & pre-recorded media imported
from USA: 1973—\$126,729.

**● record & tape
manufacturers/
distributors/importers**

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46
70. Telex: 2078.

Labels: (Represented) Apple (UK), DGG (Germany),
Decca (UK), EMI (UK), Elektra (UK), HMV (UK), Island
(UK), Parlophone (UK), Parlophone-Odeon (Denmark),
Polydor (UK), RCA (UK), Reprise (UK), Rolling Stones
(UK), Teldec (Germany), Warner Bros (UK).

Radio Budin HF, Glappastig 26, Reykjavik. (Distributor/
Importer).

Stal Ltd., Sudurlandsbraut 8, Reykjavik. Tel (91) 8 46 70
Telex: 2078.

Labels: (Represented) CBS (UK), Philips (UK,
Netherlands).

**● independent record
producer**

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46
70. Telex: 2078.

Label credits: HMV, Parlophone.

● services**ASSOCIATIONS & PROFESSIONAL
ORGANIZATIONS**

Iceland Div. of Int'l Federation of the Phonographic Ind.,
Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70.

Icelandic Composers Society (Tonnskaldafelag Islands),
Laufasvegur 40, Reykjavik. Tel. (91) 1 61 73. Pres. J.
Asgeirsson.

Iceland Music Information Center, Laufasvegur 40,
Reykjavik. Tel: (91) 2 11 85.

Society of Icelandic Musical Artists (Felag islenskra
tonlistarmanna), Skolagerdi 47, Kopavogi. Tel: 4 17
40. Pres.: I. Jonasson.

LICENSING ORGANIZATION, MUSIC

S T E F (Samband Tonnskklada og Eigenda Flutningsrettar),
Bokhlodustig 2, Reykjavik.

INDIA

Population: 563,490,000.

Rate of exchange: \$1 (US) = 7.75 rupee.

Holidays: January 1, January 26 (Republic Day), August 15
(Independence Day), October 2 (Mahatma Gandhi's
Birthday), November 5 (Guru Nanak's Birthday),
December 25.

Records exported to USA: 1973—59,351 units, \$84,915;
1972—53,043 units, \$72,472.

Billboard 1974-1975 International Music-Record Directory

**● record & tape
manufacturers/
distributors/importers**

Angel, see The Gramophone Co.

Archiv, see Polydor.

C B S Recs. of India Pty. Ltd., 14 Rampart Row, Bombay
400001. Tel 25-9878, 37-2232 Dir. J. M
Chudasama.

Labels: (Owned) CBS; (represented) CBS, Columbia,
Epic, Harmony, Odyssey, Okeh (all USA)

Columbia, see The Gramophone Co.

D G G, see Polydor.

Fontana, see Polydor.

The Gramophone Co. of India Ltd., PO Box 699, Calcutta
700001, 33 Jessore Rd., Dum Dum, Calcutta 700028.

Tel: 57-2431, 57-4163. Cable: EMITRON Telex 021-
7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique;
A&R & Mktg. Mgr.: V.K. Dubey; Mktg. & Promo Mgr
P.K. Banerjee; Export Mgr.: G. Vijaya Kumar; Rec'g.

Copyright & Royalties Mgr.: T.P. Roy Choudhury.

Labels: (Owned) Angel, Columbia, HMV, Odeon, Regal,
(represented) A&M (USA), Capitol (USA), Decca (UK),
Liberty/United Artists (USA), MCA (USA), Pye (UK),
RCA (USA), Tamla/Motown (USA), WEA (USA)

HMV, see The Gramophone Co.

Heliodor, see Polydor.

M G M, see Polydor.

Mercury, see Polydor.

Odeon, see The Gramophone Co.

Polydor of India Ltd., Dhan-nur Bldg., Phero Shah, Mehta
Rd., Bombay 700001, Tel: 26-3111. Exec. Chm. S.A.

Patel; Mng. Dir.: Hinrich Behnke. A&R Mgr.: A.

Virendra Luther.

Home office: Germany.

Labels: (Owned) Archiv, DGG, Fontana, Heliodor,
MGM, Mercury, Philips, Polydor, Polypho, Vertigo.

Verve; (represented) Bell (UK), Buddah (USA), Cube
(UK), Kama Sutra (USA), Stax (USA).

Polypho, see Polydor.

Regal, see The Gramophone Co.

Vertigo, see Polydor.

Verve, see Polydor.

● music publisher

Audio Visual Communications, 32 Seagull, Carmichael Rd.,
Bombay 26.

● services**ASSOCIATIONS & PROFESSIONAL
ORGANIZATIONS**

The Madras Musical Ass'n, PO Box 1412, 53 Sir Thyagaraya
Rd., T. Nagar, Madras 600017. Pres.: P. Achutha
Menon; VP: H. Herring; Honorary Sec'y: Miss Maitheyyi
Ramadurai; Honorary Treas.: George T. Subramanyam.

DESIGN & ARTWORK**PLATING, PROCESSING &
PRESSING PLANT****TAPE CUSTOM DUPLICATOR**

The Gramophone Co. of India Ltd., PO Box 699, Calcutta
700001, 33 Jessore Rd., Dum Dum, Calcutta 700028
Tel: 57-2431, 57-4163. Cable: EMITRON. Telex 021-
7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.

**● accessories
manufacturer**

The Gramophone Co. of India Ltd., PO Box 699, Calcutta
700001, 33 Jessore Rd., Dum Dum, Calcutta 700028
Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 021-
7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.
Product: Record catalog servs., needles.

IRELAND

Population: 2,971,000.

Rate of exchange: \$1 (US) = 0.425 pound.

Per capita income: \$1,005.

Holidays: January 1, March 17 (St Patrick's Day), Good
Friday, Easter Monday, First Mondays in June & August,
December 25, 26

RECORDS:

Records, record blanks & pre-recorded media imported
from USA: 1973—\$107,745, 1972—\$111,906

Records exported to USA: 1973—26,150 units, \$32,240,
1972—8,694 units, \$11,212.

Average retail price per record: LP's—\$5 00; singles—
\$1.35

Stereo sales: 97% of total.

Record club sales: Minimal.

Discounting: Rare.

Type of distribution: Manufacturer-to-wholesaler-to-retailer

Type of promotion: One government-operated commercial
radio & television station, one weekly pop magazine &
two monthlies.

Jukeboxes: 800

TAPE:

Market: Tape sales have risen to 40% of total sales of
recorded product; of this, 80% are cassettes, 20%
cartridges.

Average retail price per tape: 8-tr —\$6 94, cassette—
\$6 94

IMPORT/EXPORT REGULATIONS:

Duty and value added tax are payable at the point of
importation, certificate of origin required if of UK origin.

Tariffs are now nearly phased out between Ireland and
the UK, and will be phased out by 1977 when imported
by other countries in the EEC. Rate of duty from
elsewhere is 10% Ken Stewart

**● record & tape
manufacturers/
distributors/importers**

Aising, see EMI

Ara, see EMI.

Aran, see EMI.

Archive, see Polydor.

Avoca, see Dolphin.

Bardic, see Walton's.

Boulevard, see Kent

Bullseye, see Hawk.

C A T, see Hawk.

C B S, 69 Grafton St., Dublin 2. Tel 775-940. Telex. 5724.
(Distributed by Solomon & Peres).

Labels: (Owned) CBS, Epic, Harmony. (represented)
Atlantic, Dandelion, Direction, Disney, Douglas, Elektra,
Inheritance, Monument, Phoenix, Realmjazz, Reprise,
Rolling Stones, Warner Bros & all CBS & WEA groups.

Capitol, see EMI.

Claddagh Recs. Ltd., 29 Westland Row, Dublin 2. Tel: 778-

034 Pres. Garech Browne, Gen & Sales Mgr. Paddy

Moloney. (Distributed by Release Recs. Ltd. & EMI).

Int'l reps.: UK (CRD—England, Outlet—Northern
Ireland.)

Columbia, see EMI.

Comhaltas, see Irish Rec. Factors

D G G, see Polydor

Debut, see Polydor.

Demesne Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel 772-315.

Mng. Dir. Jack M. Walsh; Gen. Mgr. Paddy O'Neill;
Sales Mgr. Tony McEvoy; Reps.: Edward O'Callaghan,
Brendan Farnan, Brendan Murphy, Michael Gillespie,

Emanuel Walsh, Shay Daly. (Distributor/Importer; Tape
Distributor as Demesne Super Stereo Sound Ltd.)

Labels: (Represented) Hallmark, Marble Arch, RCA

Camden.

Tape lines: (Represented) CBS, Decca, EMI, Philips,

Pickwick, Polydor, Precision, RCA.

emerald**records**

WE NOW HAVE WELL OVER 2% OF THE TOTAL UNITED KINGDOM MID PRICE
RECORD BUSINESS PRODUCING THE BEST IN COUNTRY AND WESTERN,
FOLK, IRISH, SCOTTISH RECORDS AND TAPES. WE EXPORT AND LICENCE
PRODUCT ALL OVER THE WORLD. YOU MUST HAVE A MARKET FOR THESE
IN YOUR COUNTRY.

Write for Catalogue
and Samples to:

EMERALD RECORDS LTD.
120, Coach Road, Templepatrick
Northern Ireland

Denver, see Irish Rec Factors.
Desert, see Hawk
Discfinder, 147 Lower Baggot St., Dublin Owner Joe Conway. (Distributor).
Labels: (Distributed) Saga, (represented) Oryx, Supraphon.

Dolphin Recs. Ltd., 3 Burgh Quay, Dublin 2 Tel 777-788
Dir. & Mgr Joseph P. O'Reilly, Dir & Gen Mgr Brian J. Barker
Branch: Dublin 1, Dolphin Whse. Disc Suppliers Ltd., 22 Marlborough St Tel 4-6525 Sales Mgr. Anthony McNulty
Labels: (Owned) Dolphin (distributed by EMI), (distributed) Avoca, Outlet: (represented) Mushroom (UK).

Int'l reps.: Canada (Boot)
EMI (Ireland) Ltd., 23 Lower Dominick St., Dublin 1 Tel (01) 4-6108 Cable: JABBERMENT. Mng. Dir.: Guy Robinson, Finance Dir. T. O'Rourke, Sales Mgr. J.K. Condren, MFP Div Mgr. D. Breen, Promo Mgr. D. O'Brien
Labels: (Owned) Aisling, Aran, EMI, EMI Green, Irish Columbia, Irish Talisman, Talisman, Tralee; (distributed) Ara, Capitol, Claddagh, Columbia, Dolphin, Emidisc, Encore, HMV, Harvest, Outlet, Parlophone, Regal Starline, Regal Zonophone, Ruby; (represented) Apple, Asylum, Ammo, Avalanche, B&C, Bell, Blue Note, Bus Stop, Charisma, Chrysalis, Dot, Double-Up, Elektra, Famous, Fantasy, Greene Bottle, Hot Wax, Impulse, Invictus, Liberty, MCA, Marc, Mowest, Music for Pleasure, Neighborhood, One-Up, Paramount, Probe, Purple, RAK, Rare Earth, Rhino, Sounds Superb, Sovereign, Starline, Stateside, Sunset, Tamla/Motown, Trojan, Tumbleweed, United Artists, Velvet, WRC, Wizard.

EMI Green, see EMI
Emerald, see Irish Rec Factors
Emidisc, see EMI
Encore, see EMI
Epic, see CBS
Flag, see Kent
Fontana, see Polydor.
Gael-Linn, 54 Sraid Grafton, Dublin 2. Tel 776-624.
(Distributed by Irish Rec Factors)
Glenside, see Walton's
H M V, see EMI
Harmony, see CBS
Harvest, see EMI
Hawk Recs., 65 Lower Leeson St., Dublin 2 Tel 6-3862
Mng. Dir.: Brian Molloy; Gen. Mgr. Norman Harris.
Labels: (Owned) Bultseye, CAT, Desert, Hawk (distributed by Release), Lunar, Puck, Target

Heliodor, see Polydor
Hit, see Release
Irish Columbia, see EMI
Irish Rec. Factors Ltd., PO Box 377, 9/10 Hanover St. E., Dublin 2. Tel 784-755 Cable: IRECFACTS Gen Mgr Michael H. Geoghegan, Promo. Mgr. Phyl Mitton
Labels: (Owned) Rex, (distributed) Comhallas, Denver, Emerald, Gael-Linn, Mercier, NIRC, Ros, (represented) Argo, Avoca, BASF, Barclay, Chapter One, Daily Express, Deram, Double Gold, Enterprise, Fantasy, Greenwich Gramophone, Grunt, Gull, Leader, MAM, Nevis, Nonesuch, L'Orseau Lyre, Qualiton, RCA, Reflection, Rockfield, Spoken Arts, Sticky, Threshold, Topic, Transatlantic, Turnabout, Unicorn, Vanguard, Viva, Vocalion, Vox, Xtra

Irish Talisman, see EMI.
Karussell, see Polydor.
Kent & Co. Ltd., 39/40 Golden Ln., Dublin 8 Tel 752-193.
Labels: (Distributed) Boulevard, Flag.
Lunar, see Hawk
M G M, see Polydor.
Mercier, see Irish Rec Factors.
Mercury, see Polydor
N I R C, see Irish Rec. Factors.
Outlet, see Dolphin, EMI & Release
Parlophone, see EMI.
Philips, see Polydor.
Play, see Release
Polydor Ltd., 49 Middle Abbey St., Dublin 1 Tel 4-2570, 4-2579
Labels: (Owned) Archive, DGG, Debut, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Privilege, Tip, Vertigo, Verve, (distributed) Precision Tapes, Prophet, Pye, Spin, (represented) Blue Horizon (UK), Buddah (USA), Caedmon (USA), Carnaby (UK), Chess (USA), Kama Sutra (USA), Nashville (UK), Nephtha (UK), Roulette (USA), Stax (USA), Sun (USA), TRC (UK), Track (UK).

Precision Tapes, see Polydor
Privilege, see Polydor.
Prize, see Release
Prophet, see Polydor
Puck, see Hawk
Pye, see Polydor
R & O, see Release.
Regal Starline, see EMI.
Regal Zonophone, see EMI.
Release Recs. Ltd., 5-6 Lombard St., Dublin 2. Tel 779-046, 784-529. Mng. Dir.: Michael Clerkin; Gen Mgr.: Michael O'Riordan, Sales Mgr.: Peter O'Beirne.
Int'l branch: USA.
Labels: (Owned) Hit, Play, Release, Solo, (distributed) Claddagh, Hawk, Outlet, Prize, R&O, Velvet.
Int'l rep.: UK (Shannon).

Rex, see Irish Rec. Factors.
Ros, see Irish Rec. Factors
Ruby Recs., 26 Belmont Ave., Donnybrook, Dublin 4. Tel. 693-115. (Distributed by EMI).
Saga, see Discfinder.
Solo, see Release.
Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin Tel 771-315. Gen. Mgr.: Jim Harper.
Home office: UK (see prod. distributed).
Spin, see Symphola & Polydor
Symphola Co. Ltd., 56 Harcourt St., Dublin 2. Tel 758-523
Cable: EIRE. Gen. Mgr.: Frank Skeffington; Sales Mgr.: Paul Wyness.
Home office: UK, Northern Ireland.

Labels: (Owned) Spin (distributed by Polydor); (represented) A&M, DJM.
Talisman, see EMI.
Tara Music Co. Ltd., 5 Tara St., Dublin 2. Tel: (01) 771-650, 773-067 Mng. Dir. John Cook.
Label: (Owned) Tara (SEE ADVERTISEMENT)
Target, see Hawk
Thrust Recs., see listing in UK (Northern Ireland).
Tip, see Polydor.
Tralee, see EMI.
Velvet, see Release
Vertigo, see Polydor
Verve, see Polydor
Walton's Musical Instrument Galleries Ltd., 2/5 N. Frederick St., Dublin 1. Tel 4-7805
Labels: (Owned) Bardic, Glenside.

● independent record producer

Cynda Music Prod'ns, 16 Parnell Sq., Dublin. Tel. 4-3906.
Home office: Canada
Label credits: Boot, Bravo, Celebration, Cynda, Dominion, Quality, Rodeo (all Canada); Boot, Sugar Hill, United Artists (all USA); Decca, London (both UK); Dolphin, Tribune (both Ireland); Federal (Jamaica); Festival, W&G (both Australia); King, Warner-Pioneer (both Japan).

● music publishers

Celtic Songs, 97A Talbot St., Dublin 1. Tel: 4-7438. Owner & Mng Dir. Brian J. Barker.
Int'l rep.: Canada (Morning)
Emerald Music, 2 Dame Ln., Trinity St., Dublin. Tel 771-315
Home office: UK
Int'l rep.: Worldwide (Chappell)
Emma Music Ltd., 30 Upper Mount St., Dublin. Tel 6-3522.
Mng Dir.: Michael Clerkin; Gen. Mgr. Tommy Ellis.
Midway Music, Grange Mullingar. Tel. Mullingar 8671.
Morning Music Ltd., 16 Parnell Sq., Dublin. Tel: 4-3906.
Home office: Canada
Int'l firms represented: Compacto (Brazil), Marledan (Canada), Summus (Canada).

Sally Ann Songs, 20 Shielmartin Dr., Sutton Co., Dublin. Tel: (01) 325-437. Gen. Mgr.: Jerry Hughes
Int'l rep.: Worldwide (Campbell Connelly in UK).
Segway Music Ltd., 65 Lower Leeson St., Dublin 2. Tel 6-3862 Mng Dir Tom Costello; Gen. Mgr. Brian Molloy
Affiliate: Squirrel Music.
Squirrel Music Mng. Dir. Brian Molloy, Gen. Mgr.: Norman Harris. See Segway.
Woodtown Music Publ'ns Ltd., 29 Westland Row, Dublin 2 Tel 778-034. Pres. Gareth Browne, Gen. Mgr. Paddy Moloney.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Irish Arts Council, 70 Merrion Sq., Dublin 2. Tel (0001) 764-685.
Irish Federation of Musicians, 63 Gardner St., Dublin 1 Tel (001) 4-4645.
Music Ass'n of Ireland, 11 Suffolk St., Dublin 2. Tel (0001) 7709-76.
Radio Televis Eireann (Radio & TV), Donnybrook, Dublin 4. Tel: (0001) 693-111. Telex: 5268.

DESIGN & ARTWORK

Diana O'Donnell, 105 Capel St., Dublin 1.

LICENSING ORGANIZATIONS, MUSIC

M C P S (Mechanical-Copyright Protection Society Ltd.), Lower Mount St., 2nd fl., Dublin 2. Tel: 766-940. Mgr.: Vincent Smialek.

PLATING, PROCESSING & PRESSING PLANTS

Carlton Prod'ns (1967) Ltd., Drimnagh Ind'l Estate, Long Mile Rd., Dublin 12 Tel: 505-773, 783-439 Mng. Dir. Robert McGrattan; Gen. Mgr.: John O'Neill.
EMI (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel 4-6108. Mng. Dir.: Guy Robinson; Sales Mgr.: J. Condren. (Pressing only)

PROMOTION & PUBLICITY

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel. 771-315. Gen. Mgr.: Jim Harper

● supplies

POLYETHYLENE BAGS

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin Tel 771-315. Gen. Mgr. Jim Harper

● accessories manufacturers

Demesne Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel: 772-315 Mng. Dir. Jack M. Walsh; Gen. Mgr.: Paddy O'Neill, Sales Mgr. Tony McEvoy. (Distributor/Importer).
Product: Carrying & storage cases. (Tape only).
Irish Rec. Factors Ltd., PO Box 377, 9/10 Hanover St. E., Dublin 2. Tel: 784-755. Cable: IRECFACTS. Gen. Mgr. Michael H. Geoghegan.

Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers.
Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 771-315. Gen. Mgr.: Jim Harper.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, needles.

● store fixtures & merchandising aids manufacturer

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 771-315. Gen. Mgr.: Jim Harper.
Product: Browser boxes, display racks.

ISRAEL

Population: 2,910,000.
Rate of exchange: \$1 (US) = 4.20 pounds.
Holidays: April 23 (Independence Day), Rosh Hashanah, Yom Kippur, Succoth
Records, record blanks & pre-recorded media imported from USA: 1973-\$31,998; 1972-\$28,329.
Records exported to USA: 1973-83,613 units, \$123,799; 1972-44,174 units, \$81,729.

● record & tape manufacturers / distributors / importers

Arton, see Hed Arzi.
CBS Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91.
Cable: COLRECORD. Telex. 33422. Mng. Dir.: Simon Schmidt; A&R Dir.: Shirley Schmidt; Classical A&R & Copyright Dir.: Ran Kedari; Mktg. Dir.: Alan Feinberg; Int'l Serv. Co-ord.: Jennifer Cohen; Mfg. & Warehousing Dir.: Daniel Yadin.
Regional branch: Cyprus, All Recs.
Labels: (Owned) CBS, Epic; (distributed) RTA; (represented) A&M (worldwide), Atco (USA), Barnaby (USA), CBS/Columbia (worldwide), CFP (UK), CGD (Italy), Capitol (USA), Cotillion (USA), EMI group (worldwide), Epic (USA), GRT group (USA), Lyra (Greece), MCA (USA), MFP (UK), Minos (Greece), Nonesuch (USA), Pan-Vox (Greece), Pickwick (UK), Ricordi (Italy), T-Rex (UK), United Artists (worldwide), Vanguard (USA), WEA group (worldwide).
Int'l rep.: Worldwide (CBS).

Carmel, see Hataklit
D R G, see Gal-Ron.
Dzigan, see Gal-Ron.
Eastronics Ltd., 11 Rozanis St., Tel Baruch, Tel Aviv. Tel: (03) 47-51-51. Cable: EASTRONIX. Mng. Dir.: Dov Peleg.
Labels: (Owned) Maestro; (represented) Daybreak (USA), Erato (France, UK), Eurodisc (Germany), Famous Music group (UK, USA), RCA (worldwide), Tamla/Motown (USA).
Epic, see CBS.
Gal-Ron Ltd., 94 Allenby St., Tel Aviv. Tel: (03) 61-48-38/14-45/21-62.

Labels: (Owned) DRG, Dzigan, Gal-Ton, Ron-Phon; (distributed) Studio; (represented) Durium (Italy), Famous Music group (USA), Festival (France), GSF (USA), MK (USSR), OSI (France), Sonoplay (Spain).
Gal-Ton, see Gal-Ron.

Hataklit Ltd., PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 66-99-50. Cable: RECOMUSIC. Mng. Dir.: Dov Zeira; A&R Mgr.: Schlomo Zah; Sales Mgr.: Haim Bahar.
Labels: (Owned) Carmel, Hataklit, Hazmir, Ilanot, Makolith, Top Hits; (represented) BAM (France), Biram (France), CTI (USA), DJM (UK), Disneyland (USA), Everest (USA), Fantasy (USA), Hansa (Germany), Hispavox (Spain), Milestone (USA), Movieplay (Spain), Musicor (USA), Negram (Netherlands), Palette (Belgium), Prestige (USA), Project 3 (USA), Pye (UK), RKM (Belgium), Rifi (Italy), Vogue (France).
Int'l reps.: Benelux (RKM), France (Vogue), Netherlands (CNR), UK (Pye) USA (House of Menorah).
Hazmir, see Hataklit.

Hed Arzi (The Israel Recs. Mfg. Co. Ltd.), 4 Hilazon St., Ramat Gan. Tel: 72-20-03/36-05. Gen. Mgr.: Zeev Lewin.
Labels: (Owned) Arton, Hed Arzi; (represented) ABC (USA), Apple (UK), Barclay (France), Cream (USA), Fonit-Cetra (Italy), Grand Award (USA), Probe (UK), Westminster (USA).
Ilanot, see Hataklit.

Israelectra Ltd., 151 Jabotinsky St., Tel Aviv. Tel: (03) 26-88-05/64-90. Gen. Mgr.: L. Levy.
Labels: (Owned) Litratone, Phonodor; (represented) Archiv (Germany), Athena (USA), Audio Fidelity (USA), Bagatelle (France), Battle, Blue Rock (USA), Caedmon (USA), Camp, Carrere (France), Charisma (UK), CoBurt (USA), DG (Germany), Fleche (France), Fontana (France, UK), Heliodor (Germany), Heritage (USA), Import Music, Intrepid (USA), Island (UK), Jazzland (USA), Karussell (Sweden), Lansdowne, Leo the Lion (USA), Limeight (USA), MGM (USA), Marmalade (UK), Mercury (France, USA), L'Orseau Lyre (France), Page One (UK), Pergola (France), Philips (France, Netherlands, USA), Phonogram (Germany), Polydor (Germany), Rama Rama (USA), Remember (USA), Riverside (USA), Smash (USA), Stereo Dimension (USA), Stormy Forest (USA), Storyville (Sweden).

**1974
HAS BEEN A VERY GOOD
AND SUCCESSFUL YEAR!**

35063 CBSSUGAR

MILAN, SEPTEMBER 1974

ON BEHALF OF CATERINA CASELLI, RAFFAELLA CARRA', ADRIANO
CELENTANO, GIGLIOLA CINQUETTI, MARCELLA, GIANNI NAZZARO,
I POOH, MASSIMO RANIERI, LOREDANA BERTE' AND ALL OUR
ROSTER, WE WISH TO THANK CBS ALL OVER THE WORLD FOR THE
WONDERFUL JOB ON THEIR ITALIAN RECORDS.

MEMORANDUM

FROM: CBS SUGAR
TO: See below
DATE: September, 1974



UNITED ARTISTS RECORDS

Vogue



Thanks for the wonderful product you gave us.

CBS SUGAR

In Europe
The Custom Duplication
Is Named **ecofina**

**CASSETTES
CARTRIDGES**

**quadra
phonic**

**dolby
masters**

ecofina

**recording
studio**

**labels &
inlaycards
printing
facilities
graphic
assistance**

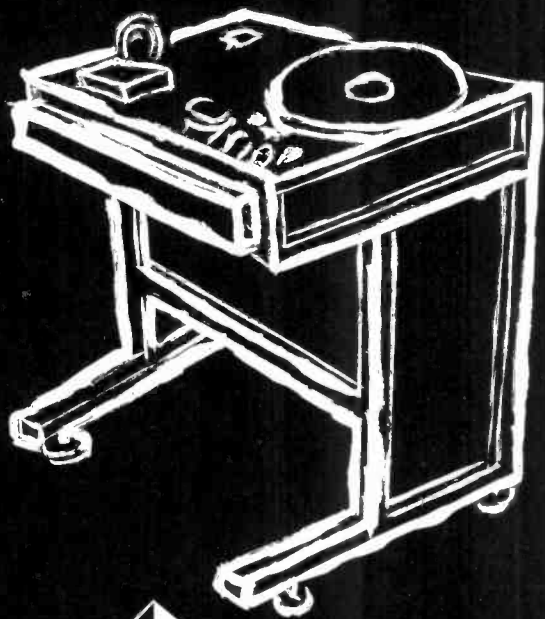
ADMINISTRATION

Via Leopardi 8 20123 MILANO (Italy)
Tel. 8690121 - 806125

ecofina

FACTORY

Via Monviso 21 20154 MILANO (Italy)
Tel. 314766 - 3182272



A New Automatic Winding Machine For C-O Cassettes

- Automatic leader extraction
- 5 seconds for the first splicing
- 10 seconds for loading a C 40 cassette
- 5 seconds for the second splicing
- cassette rejected automatically
- up to four machines for one operator

**MACHINERY
Dept.**

ecofina

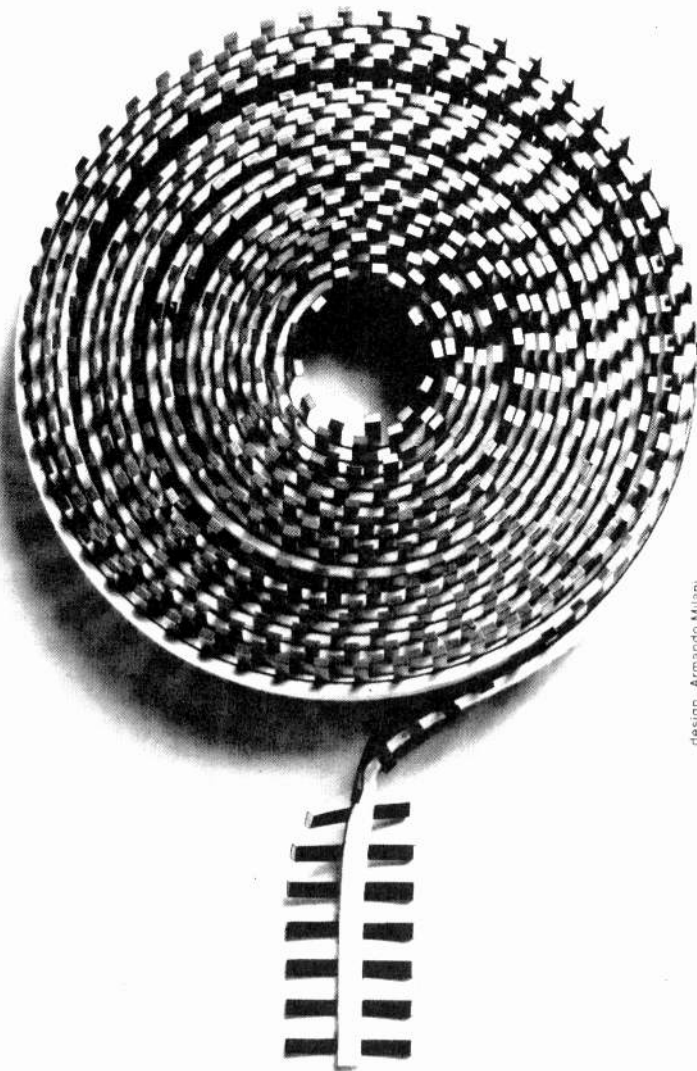
Via Leopardi, 8 - 20123 MILANO (Italy)
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Int'l rep.: Worldwide (Philips)
Koliphon Recs., 29 Raziel St., Jaffa-Tel Aviv Tel (03) 826-370. Gen. Mgr. Meir Azoulay
Label: (Owned) Koliphon.
Litratone, see Isralectra
Maestro, see Eastronics
Makoloth, see Hataklit
Phonodor, see Isralectra
R T A, see CBS
Ron-Phon, see Gal-Ron
Studio One, 33 Alenby Rd. Tel Aviv Tel (03) 5-66-56
Exec. Herb Russcol
Labels: (Owned) Studio (distributed by Gal-Ron); (represented) Pickwick (USA)
Int'l rep.: USA (Tikvah)
Top Hits, see Hataklit

● independent record producer

Ilanot Prod'ns, 11 Herzl St., Haifa Tel (04) 66-99-50
Cable RECOMUSIC Gen. Mgr. Dov Zeira, Prof. Mgr. Shlomo Zah, Prod'rs. Shlomo Zah, Efr. Netzer, Ami Shavit

● music publishers

April Music Ltd (ACUM), PO Box 681, Tel Aviv 61000; 50 Thon St., Holon 58811 Tel (03) 84-01-91 Cable COLRECORD, Telex 33422 Pres. Simon Schmidt, Gen. Mgr. Ran Kedar.

Int'l firms represented: April/Blackwood (worldwide), Blue Seas (USA), Bregman, Vocco & Conn (USA), Cotillion, Fox Fanfare (USA), Ice Nine (USA), Jac (USA), KPM (UK), Lee (USA), E B Marks (USA), Musical Frontiers (USA), Music Maximus (USA), Petra (USA), Prophet (USA), RAK (UK), Rondor (USA), Stonebridge (USA), Stone Flower, 20th Century (USA), Tuna Fish (USA), Viva, Warner Bros. Webman (USA)
Int'l rep.: Worldwide (April/Blackwood)

I C L P (Israel Composers League Publ'ns Ltd.), 73 Nordau Blvd., Tel Aviv Tel (03) 44-03-95

Ilanot Music Publ'g, see Israzemer
Israeli Music Publ'ns Ltd (ACUM) PO Box 6011, 105 Rehov Ben Yehuda, Tel Aviv Tel (03) 23-20-78 Cable ISMUSICA Dir. Peter E. Gradenwitz

Int'l firms represented: Carisch (Italy), J & W Chester (UK), Curci (Italy), Faber (UK), Hans Gerig (Germany), Heinrichshofen-Impero-Pegasus (Germany), Switzerland) Moeck (Germany), Oxford Univ Press (UK), Schott (Germany), Sikorski (Germany)

Int'l reps.: Germany (Impero-Verlag), Benelux, France, Italy, Portugal, Spain & UK (Hinrichsen Ed.), USA (Alexander Broude)

Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv Tel (03) 28-43-97 Mng. Dir. & Gen. Mgr. William Elias

Int'l firms represented: Baerenreiter (West Germany), Novello (UK), G Ricordi (Italy), Universal (Austria, UK)

Int'l reps.: Argentina (Ricordi Americana), Austria (Universal), Canada (Boosey & Hawkes), Denmark (Wilhelm Hansen), France (Boosey & Hawkes), Germany (Baerenreiter), Italy (G Ricordi), Netherlands (Alberson), Norway (Harald Lyche), Sweden (Nordiska), Switzerland & UK (Universal), USA (Boosey & Hawkes)

Israzemer Music Publ'rs Ltd., 11 Herzl St., Haifa Tel (04) 66-99-50 Cable RECOMUSIC Gen. Mgr. Dov Zeira, Prof. Mgr. Shlomo Zah

Affiliate: Ilanot Music Publ'g
Int'l firms represented: ATV (UK), Bleu Blanc Rouge (France), Walt Disney (USA), Island (UK), Levine & Brown (USA), RKM (Belgium), Shrouder (USA), Wonderful (USA)

Music Library, Dept. of Culture & Education of the General Federation of Labor (Histadrut), 93 Arlosoroff, Tel Aviv Tel (03) 26-11-11

Int'l rep.: Germany (Montana)

Muscor Ltd., 11 Rozanis St., Tel Baruch, Tel Aviv Tel (03) 47-51-51 Cable EASTRONIX Mng. Dir. Dov Peleg

Int'l firm represented: Lise (Netherlands, USA)

Osnath Publ'g Ltd., 4 Hitzon St., Ramat Gan, Tel 72-20-03/36-05 Gen. Mgrs. Zeev Lewin, Benny Amdursky

Pa'amonn, see Subar
Sharon, see Subar

Subar Music Publ'g Co. Ltd (ACUM), 21 Any Ma'amin St., Ramat Hasharon 47212 Tel (03) 47-13-23 Gen. Mgr.: Dr. Ophira Bar-Elan

Affiliates: Pa'amonn (ACUM), Sharon (ACUM), Int'l firms represented: Acuff-Rose (USA), Charing Cross (UK), Chrysalis (UK), Playboy (USA), Screen Gems/Columbia (USA), Sparta Florida (UK), Sugarmusic (Italy), Suvin Zerbini (Italy), United Artists group (USA), World (Belgium)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

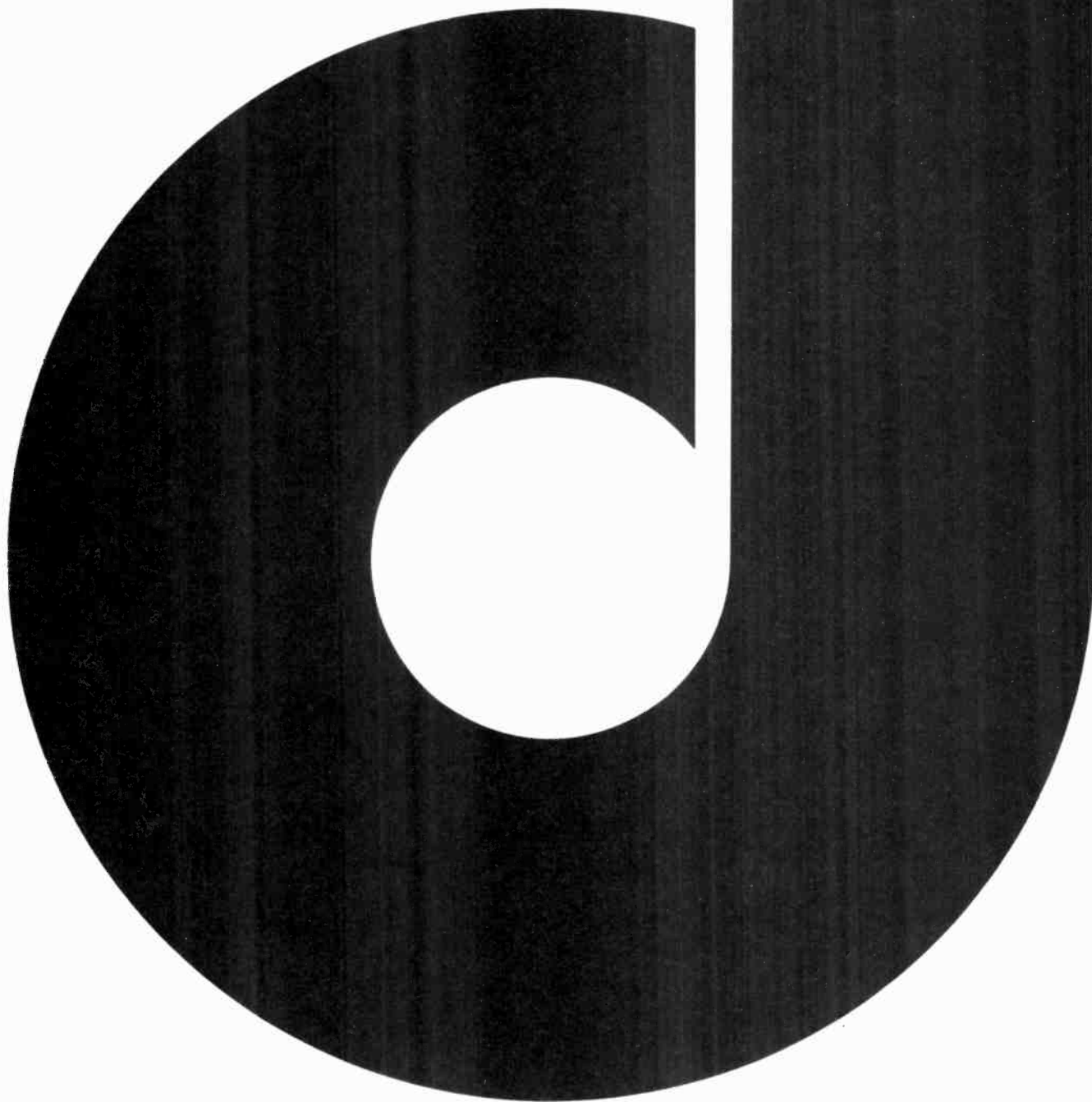
International Music Council, PO Box 11250, Tel Aviv
International Society for Contemporary Music, League of Composers in Israel, PO Box 11180, Tel Aviv Tel (03) 44-03-95 Sec'y Benjamin Bar-Am

Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv Mng. Dir. & Gen. Mgr.: William Elias

LICENSING ORGANIZATION, MUSIC

A C U M (Authors, Composers & Music Publ'rs Ass'n), 118/120 Rothschild Blvd., Tel Aviv Tel (03) 24-01-05, 23-14-61.

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Hed Arzi (The Israel Recs. Mfg. Co. Ltd.), 4 Hilazon St., Ramat Gan. Tel. 72-20-03/36-05 Gen. Mgr.: Zeev Lewin

PRINTER & LITHOGRAPHER

CBS Recs. Ltd., PO Box 381, Tel Aviv 61000, 50 Thon St., Holon 58811. Tel.: (03) 84-01-91. Cable COLRECORD, Telex 33422 Mng. Dir. Simon Schmidt; Mktg. Dir. Alan M. Feinberg. (Recs. only)

TAPE CUSTOM DUPLICATORS

CBS Recs. Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811. Tel. (03) 84-01-91 Cable COLRECORD Telex 33422 Mng. Dir. Simon Schmidt, Mktg. Dir. Alan M. Feinberg
Configuration: Cassette.

Koliner Rec'g Studios Ltd., 18 Ha arba'a St., Tel Aviv Tel (03) 26-32-98.

● **supplies**

**JACKETS & SLEEVES
LABELS**

CBS Recs. Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811. Tel.: (03) 84-01-91. Cable COLRECORD Telex 33422 Mng. Dir. Simon Schmidt, Mktg. Dir. Alan M. Feinberg (Sleeves & labels only)

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CBS Recs. Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811. Tel. (03) 84-01-91. Cable COLRECORD Telex 33422 Mng. Dir. Simon Schmidt, Mktg. Dir. Alan M. Feinberg (Blank only)
Configuration: Cassette

ITALY

Population: 56,000,000.

Rate of exchange: \$1 (US) = 625 lire.

Per capita income: \$2,400.

No. of homes with record players: 4,800,000

Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph's Day), Easter, Easter Monday, April 25 (Liberation Day), May 1 (Labor Day), Ascension Day, June 2 (Anniversary of the Republic), Corpus Christi, June 29 (St. Peter & Paul), August 15 (Assumption), November 1 (All Saints' Day), November 4 (National Unity Day), December 8 (Immaculate Conception), December 25, December 26 (St. Stephen's Day).

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—8,000,000 units, \$40,800,000; 1972—7,000,000 units, \$32,500,000. EP's 1972—600,000 units, \$1,000,000. Singles 1973—19,000,000 units, \$22,800,000; 1972—21,000,000 units, \$25,200,000.

Records, record blanks & pre-recorded media imported from USA: 1973—\$1,072,524; 1972—\$501,076.

Records exported to USA: 1973—920,837 units, \$839,400; 1972—474,736 units, \$354,801

Average retail price per record: LP's—\$5.76; budget LP's—\$2.88; singles—\$1.60. (All plus 12% tax).

Stereo sales: 95% of total.

Record club sales: 5% of total.

Discounting: Frequent.

Type of distribution: 35% manufacturer-to-wholesaler-to-retailer; 65% manufacturer-to-retailer. Rack-Italia, the only rack jobber, has about 300 outlets. 15% of sales are made by chain stores.

Type of promotion: There is only one government-controlled radio and TV company, which accounts for approximately 65% of record promotion. Consumer press accounts for about 20%, jukeboxes 3%, discotheques 8% and growing, stage appearances 4%. Radio Montecarlo (from the French border) and Radio Capodistria (from the Yugoslavian border) also are good media for pop music during the summer.

Jukeboxes: 20,000.

TAPE:

Market: There is a booming market. Cassettes account for 75% of pre-recorded tape sales. Hardware for cassettes is abundantly available in all models & prices for any use. 8-tr. hardware is available in more expensive models, generally for car use.

Pre-recorded tape sold domestically: 8-tr. 1973—1,875,000 units, \$9,375,000; 1972—1,200,000 units, \$6,000,000. Cassettes 1973—5,625,000 units, \$28,125,000; 1972—4,252,000 units, \$21,260,000.

Average retail price per tape: 8-tr. & cassette—\$5.76.

RADIO STATIONS:

No. of government 1.

Comment: Easy listening and popular music is broadcast extensively. Many of these selections are international, mainly British and American. Classical and opera

predominate during the slow and night hours. A wire system linked to the telephone airs music during the entire day, with preference to orchestral and classical music.

TELEVISION STATIONS:

No. of channels 2 (government).

Comment: Modest space is devoted to music in general and almost none to special musical events such as festivals

IMPORT/EXPORT REGULATIONS:

Free circulation of goods within the Common Market area
Customs duties apply to other countries

Germano Ruscitto

● **record & tape
manufacturers/
distributors/importers**

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Ace of Hearts, see Decca.

Adam's Rib, see Emmeti

Aguamanda, see Messaggerie Musicale.

Albatros, see Vedette.

Amico, see RCA.

Analogy S.R.L. Via Correggio 27, 20149 Milan. Tel. (02) 482 456. Gen. Mgr.: Aldo Pagani (Distributed by Messaggerie Musicali)

Angel, see EMI.

Antoniano, see Rfi.

Apollo Recs., Via Guido Banti 46, 00191 Rome. Tel. (06) 32,73,468, 32 78 103, 324 936. Pres. Vincenzo Micocci; Mng. Dir. & A&R Edoardo Vianello. (Distributed by RCA).

Archiv, see Phonogram.

Archivi Sonori, see Del Gallo & Ariston.

Arcobaleno Rec., Viale Bianca Maria 5, 20122 Milan. Tel. (02) 795,666, 701,719 Mng. Dir. Giovanni Mongini; Gen. Mgr. Paolo Cattaneo. (Distributed by Ricordi)

Area, see Studio G & Ricordi.

Argo, see Decca.

Arlete, see Carosello

Aris, see Messaggerie Musicale.

Ariston S.R.L. Via M. Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel. (02) 98,46,974. Pres.: Alfredo Rossi; Gen. Mgr. Giampiero Simonacchi, Sales Mgr.: Romeo Frumento; Int'l Mgrs.: Sandro Coppola, Graham Johnson.

Labels: (Owned) Ariston, Eur. First, Jet; (distributed) Arlecchino, Beat, CGO, City, Del Gallo, Dischi del Sole, Miura, Victory; (represented) Audio Fidelity (USA), Avco (USA), Columbia (Spain), Jay Boy (UK), Joy (UK), Penny Farthing (UK), President (UK), Transatlantic (UK), Unicorn (UK), Young Blood (UK).

Int'l reps.: Argentina (Microfon), Australia (Ausonia), Brazil (Chantecler), Canada (Global), Colombia (Sonolux), Germany (Bellaphon), Japan (King), Mexico (Tizoc), Portugal (Tecla), Spain (Columbia), Switzerland (Musikvertrieb), USA (Carosello), Venezuela (Los Ruces). (SEE ADVERTISEMENT)

Arlecchino, see Ariston.

Arpa, see Italtel.

Artist, see Celio-Video.

B A S F, see SASEA.

B B B (Black Beautiful Butterfly) Recs. S.R.L. Via Monteoliveto 5, 80134 Naples. Tel. (081) 311,984

Labels: (Owned) BB8, Piovra; (represented) Delta-Francia (France).

Baffo, see Ricordi.

Bambara, see Messaggerie Musicale.

Beat Recs. Co. S.R.L. Via Filippo Nicolai 16, 00136 Rome. Tel. (06) 348,497. Gen. Mgr.: Franco de Gemini; Int'l Mgr.: Luciana Morello. (Distributed by Ariston).

Labels: (Owned) Beat, Pentaphon, Perla Disc, Pony Recs.; (represented) Eurobeat (UK), Euroson (UK)
Int'l rep.: UK (Eurobeat).

Bella, see Phonotype.

Bentler, Via Mercato 3, 20121 Milan. Tel.: (02) 898.635.

Pres.: Gualtiero Guerrini.

Labels: (Owned) Bentler, Eldorado.

Best Sellers, see Ricordi.

Big, see Studio 7.

Bla Bla Recs. S.R.L. Galleria del Corso 2, 20122 Milan. Tel. (02) 796,149. Pres.: Pino Massara; Gen. Mgr.: Rossella Conz. (SEE ADVERTISEMENT)

Broadway, see Ducale.

C A M SpA (Creazioni Artistiche Musicali), Via Virgilio 8, 00193 Rome. Tel.: (06) 382,021. Telex: 62374. Pres.: Giuseppe Campi; Gen. Mgr.: Dr. Sergio Federici; Sales Mgr.: Dr. Bruno Bianchi. (Distributed by RCA).

Int'l branches: Australia, England, France (SIMEPP), Germany, Japan (Japan CAM), Scandinavia, Spain, Switzerland (Campana), USA.

Labels: (Owned) CAM.

C B S Sugar Compagnia Generale del Disco SpA, Corso Europa 5/7, 20122 Milan. Tel.: (02) 794,841. Pres.: Ladislao Sugar; Exec. Gen. Mgr.: Piero Sugar; Mgrs.: G. Giannini, F. Crepax, S. Deior. (Distributed by Messaggerie Musicale)

Int'l branches: Worldwide (CBS).

Labels: (Owned) CBS, CGD, Epic; (represented) CBS, Brunswick, CTI, Epic, Janus, MCA, United Artists (all USA); Bradleys (UK), Vogue.

Int'l reps.: Japan (CBS-Sony—CBS, King—CGD), worldwide excluding Japan (CBS). (SEE ADVERTISEMENT)

C E D I, see Vedette.

C G D, see CBS Sugar & Messaggerie Musicale.

C G O Rec., Via G. Branca 35, 00153 Rome. Tel. (06) 578,776. (Distributed by Ariston).

C P T, see EMI.

Cadix, see Phonotype.

Canadian American, see Produttori Associati.

Canopo (Gruppo Ed.), Via A. Riboty 22, 00195 Rome. Tel. (06) 315,615, 35,69,606. Pres.: Romano Di Bari.

Ariston

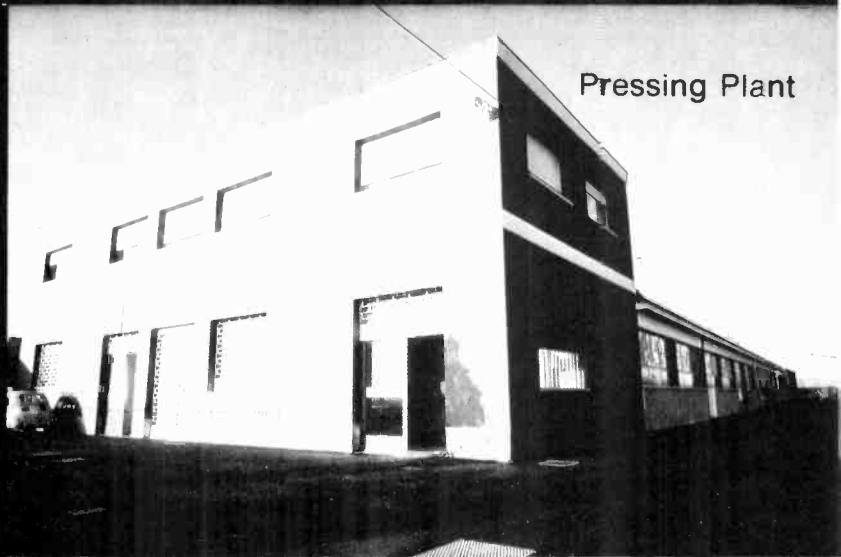
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CATRINE MUSIC (U.K.)
PINK FLOYD MUSIC (U.K.)

ITALY

Labels: (Owned) Canopo, Deneb, Flirt, Flower, Folkmusic, Octopus; (represented) MP 2000 (France).
Cantape, see Vedette.
Capitan, see Phono-Plast.
Capitol, see EMI.
Car Juke Box, Viale Bianca Maria 5, 20122 Milan. Tel: (02) 795.444, 74.90.835. Mng. Dir.: Giovanni Mongini; Gen. Mgr.: Paolo Cattaneo; A&R Dir.: Nanni Ricordi. (Distributed by Ricordi).
Carosello CEMED SRL, Galleria del Corso 4, 20122 Milan. Tel: (02) 793.008. Pres.: Giuseppe Gramitto Ricci; Gen. Mgr.: Paolo Ruggeri.
Labels: (Owned) Carosello, Ariete, Costanza, Curci, Italian Yank, Mustang; (represented) Accion (Spain), Ensayo (Spain), Masq (France), PES (France), Roulette (USA).
Int'l reps.: Brazil (Fermata), Germany (Ariola-Eurodisc), Japan (King), Spain (Accion, Ariola-Eurodisc). (SEE ADVERTISEMENT).
Carosello-Erato, see Fonit-Cetra.
Cat, see RCA.
Cetra, see Fonit-Cetra.
Chantal, see SASEA.
Chapter One, see Decca.
Cielo-Video (Ed. Musicali), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr.: Dante Panzuti, Sales Mgrs.: Dante & Virgilio Panzuti.
Labels: (Owned) Artist, Play, VIP.
Cinevox Recs. SpA, Via Lombardia 40, 00187 Rome. Tel (06) 47.50.764, 4.61.614. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Franco Bixio. Prom.: Nina Malatesta.
Branch: Milan, Via Borgogna 7 Tel: (02) 701.107.
Labels: (Owned) Cinevox, Rang.
Int'l reps.: France (RCA), Japan (Suiseisha), Spain (Diresa).
City Rec., Galleria del Corso 4, 20122 Milan. Tel: (02) 794.266. Pres.: Alessandro Friggeri; Dir.: Paolo Gatti. (Distributed by Ariston).
Labels: (Owned) City, Metropoli, Recordmusic, Stage.
Clan, see Messaggerie Musicale.
I Classici della Musica Classica, see Ricordi.
Cobra, see Omnia.
Columbia, see EMI.
Combo, see Record Serv.
Corsair, see Vedette.
Costanza, see Carosello.
Cramps Recs. SpA, Via de Amicis 28, 20123 Milan. Tel: (02) 890.500. Mng. Dir.: Gianni Sassi; Promo. Mgr.: Monica Palla. (SEE ADVERTISEMENT)
Cricket, see Fonit-Cetra.
Cronache del Sud, see Fonola.
Curci, see Carosello.
D D F, see 2 PP di Pellizzola Piera.
D G, see Phonogram.
D K F, see 2 PP di Pellizzola Piera.
Decca Dischi Italia SpA, Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057. Gen. Mgr.: Romano Bacchini; A&R Dir.: Dr. Paolo Tosi.
Home office: UK.
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Decca, Deram, Eclipse, London, L'Oiseau Lyre, Sugar, Threshold; (distributed) Chapter One, MAM; (represented) Greenwich Gramophone Co. (UK), Telefunken (Germany), UK (UK), Vega (France), York (UK).
Del Gallo SpA (Eds.), Via Melzo 9, 20129 Milan. Tel: (02) 228.192. Mng. Dir.: Dante Bellamio. (Distributed by Ariston).
Labels: (Owned) Archivi Sonori, Dischi del Sole, Linea Rossa.
Delta, see RCA.
Deneb, see Canopo.
Deram, see Decca.
Derby, see Messaggerie Musicale.
Diagram, see Phono-Plast.
Dire, Corso Venezia 7, 20100 Milan. Tel: (02) 700.027. Owner: Giampiero Fontana.
Dischi del Sole, see Del Gallo & Ariston.
Disneyland, see Walt Disney.
Walt Disney, Via Hoepf 3, 20121 Milan. Tel: (02) 896.903. Cable: MICKMOUSE.
Labels: (Owned) Disneyland, Topolino, Vista.
Ducale Eds. Musicali Srl, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Cable: FONORECORD. Pres. & Gen. Mgr.: Davide Matalon. (Distributed by Ricordi).
Labels: (Owned) Ducale, Broadway, EDM, Italdisc; (represented) Arion (France), BWD, Enterprise (UK), Europa (Germany), Sonic (Germany). (SEE ADVERTISEMENT)
Ducretet-Thomson, see EMI.
Durium SpA, Via Manzoni 40/42, 20121 Milan. Tel: (02) 701.008/703/705. Pres. & Gen. Mgr.: Krikor Mintangian; A&R: Aurelio Ajroldi; Sales Mgr.: Amleto Silverstri; Int'l: Elisabet Mintangian.
Labels: (Owned) Durium, Sprint; (distributed) Napoleon.
Int'l reps.: Argentina (Sicamericana), Belgium (Basart), Canada (Global, Transworld), Colombia (Fuentes), France (Pathe Marconi, Pickwick), Germany (Deutsche Austrophon, Hansa), Greece (Music Box), Jamaica (Federal), Japan (Cosdel), Lebanon (Societe Libanaise du Disque), Mexico (Gamma), Netherlands (Basart), Peru (El Virrey), Philippines (Victor), Portugal (Arnaldo Trindade), South Africa (Teal), Spain (Distribuidora Discografica), Switzerland (Finsterwald & Cantacuzene), Turkey (Yasef Alguadis), Uruguay (Sicamericana), Venezuela (BASF).
E D I G, see RCA.
E D M, see Ducale.
E I A (Editrice Italiana Audiovisivi) Srl, Via Alpi 7, 00198 Rome. Tel: (06) 859.201.
Labels: (Owned) EIA, Hachette, Jupiter, Pleiade.

E M G (Discografica), Via San sebastiano 16, 80134 Naples. Tel: (081) 452.597. Gen. Mgr.: Pasquale Liguori; A&R: Roberto Improta; Press & Pub.: Antonio Zelino.
Labels: (Owned) EMG, Jockey Club.
E M I Italiana SpA, Viale dell'Oceano Pacifico 46, 00144 Rome. Tel: (06) 59.17.404/703/409. Cable: EMIGRAM. Mng. Dir.: Ramon Lopez Serrano; Dpns. & Development Dir.: Carlo Barbareschi; A&R Mgr.: Bruno Tibaldi; Mktg. Mgr.: Marco Bignotti; Sales Mgr.: Nerio Alluni.
Factory & admin. offices: Carorno Pertusella, Via Bergamo 315. Tel: (02) 96.50.702/704. Cable: EMITAL SARONNO. Telex: 33679.
Labels: (Owned) EMI, Angel, Capitol, Columbia, Ducretet-Thompson, Emidisc, Harvest, Music for Pleasure, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Seraphim, Stateside, La Voce del Padrone; (distributed) CPT, PDU; (represented) Ammo, Apple, Famous, Immediate, Purple, RAK, Sovereign, T. Rex, Wizard (all UK); ABC/Dunhill, Bluesway, Command, Daybreak, Dot, Greene Bottle, Impulse, Neighborhood, Paramount, Pickwick, Probe, Steed, Tumbleweed (all USA); Melodiya (USSR).
E P, see Paoline.
Eclipse, see Decca.
Ecofina, see 2 PP di Pellizzola Piera.
Edibi, see Sviluppo Discografico del Mezzogiorno.
Eldorado, see Bentler.
Emidisc, see EMI.
Emmeti Eds. Discografiche SpA, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Mng. Dir.: Vittoria Mereu.
Label: (Owned) Adam's Rib.
Epic, see CBS Sugar.
Equipe Dischi Srl, Via Enrico Toti 4, 20123 Milan. Tel: (02) 435.093. Pres.: Italo Allione.
Label: (Owned) Equipe.
Erre (Dischi) Srl, Piazzale Clodio 12, 00193 Rome. Tel: 381.801, 81.07.095. (Distributed by Messaggerie Musicale).
Eur, see Ariston.
Excelsius, see Fonit-Cetra.
Fans, see Phonotype.
Fare, see SASEA.
Fiammetta's, see Stereomaster.
First, see Ariston.
Flag, see Studio 7.
Flirt, see Canopo.
Florence Int'l, Via C. Cavour 60, 50129 Florence. Tel: (055) 216.645. Gen. Mgr.: R. Bartoli. (Importer).
Flower, see Canopo.
Folklore, see 2 PP di Pellizzola Piera.
Folkmusic, see Canopo.
Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53. Pres.: Renato Zaccane; Gen. Mgr.: Prof. Lamberto.
Branch: Rome, Via Pietro Rosselli 4.
Labels: (Owned) Cetra, Cricket, Excelsius, Fonit; (distributed) Carosello-Erato, King; (represented) Allegro (UK), Allamark (UK), America (France), Baccarola (Germany), Pierre Cardin (France), Ariola-Eurodisc (Germany), Fantasy/Galaxy (USA), Trojan (UK).
Fonola Fonetecnic, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626. Gen. Mgr.: Franco Braga; Sales Mgr.: Carlo Braga.
Labels: (Owned) Fonola, Cronache del Sud, Fonomatic, Melody, Souvenir.
Fonomatic, see Fonola.
Fonorama C.A. Rossi Srl, Via Barletta 11, 20141 Milan. Tel: (02) 53.92.392. Pres. & Gen. Mgr.: Carlo Alberto Rossi.
Fonostereorama, see 22 PP di Pellizzola Piera.
Fonotil, see 22 PP di Pellizzola Piera.
Fontana, see Phonogram.
General Music, see RCA.
Grifo, see Italbeat.
Hachette, see EIA.
Hand, see Ricordi.
Harvest, see EMI.
Hello, see Italbeat.
Hit, see Paoline.
Humor, see Record Serv.
I T, see RCA.
Idea, see Phonogram.
Interrecord, see Phono-Plast.
Italbeat Discografica Srl, Via Carlo De Cesare 64, 80132 Naples. Tel: (081) 397.025. Mng. Dir.: Luciano Rondinella.
Labels: (Owned) Italbeat, Arpa, Grifo, Hello, Stanford.
Italdisc, see Ducale.
Italian Yank, see Carosello.
Jet, see Ariston.
Jockey Club, see EMG.
Joker, see Saar.
Jolly, see Saar.
Jump Recs., Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Luigi Ferracioli; Gen. & Sales Mgr.: Dante Panzuti.
Junghans, see Phonotype.
Jupiter, see EIA.
K 2, Via Caboto 16, 41100 Modena. Tel: (059) 236.134.
Kansas, Galleria del Corso 4, 20122 Milan. Tel: (02) 794.995. Gen. Mgr.: Domenico Seren Gay. (Distributed by Ricordi).
Label: (Owned) Kansas.
Kappa-O, see Phonotype.
King, see Fonit-Cetra.
Kings of Jazz, see Omnia.
King Universal SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples. Tel: (081) 401.226. Mng. Dir. & Int'l: Aurelio Fierro.
L G, see Studio 7.
Las Vegas, see Sidet & Phonogram.
Leondisco, see Phonotype.
Leonsolco, see Stereomaster.
Linea Rossa, see Del Gallo.
London, see Decca.
Love, see Phonogram.
M A M, see Decca.
M G M, see Phonogram.

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Concert of factory
sirens a steam whistles.
Gastev and Mayakovsky

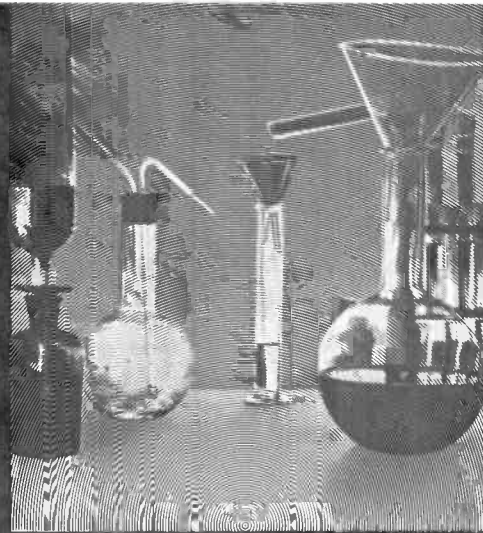
ITALY

M R C. see Spark.
Magma, see Studio G & Ricordi.
Mark 3, see RCA.
Melody, see Fonola.
Mercury, see Phonogram.
Messaggerie Musicali SpA, Via Quintiliano 40, Milan. Tel: (02) 50.61.140. Mng. Dir.: Ladislao Sugar; Gen. Mgr.: Sergio de Gennaro; Sales Mgr.: Mario Paretto. (Distributor).
Labels: (Distributed) Analogy, Aquamanda, Aris, Bambara, CBS, CGD, Epic, dan, Derby, Erre, Polaris, St. Martin, Smash, Splash; (represented) Brunswick, CTI, MCA, United Artists (all USA); Vogue (France).
Metropol, see City.
Millenote, see Sidet.
Mimo, see RCA.
Mirage Rec., Via Mario Ruta 31bis, B012B Naples. Tel: (081) 24.020. Pres.: Enzo Rispoli; Gen. Mgr.: Lucio Sangiorgio.
Miura, see Ariston.
Music, see Saar.
Music for Pleasure, see EMI.
Mustang, see Carosello.
Napoleon, see Omnia & Durium.
Nastroteca, see 2 PP di Pellizzola Piera.
New York Music, see Phono-Plast.
Numero Uno SpA, Galleria del Corso 2, 20122 Milan. Tel: (02) 795.724. Cable: NUMERUNO. Pres.: Mariano Rapetti; Gen. Mgr.: Antonio Coni. (Distributed by RCA).
Int'l reps.: Austria (Teldec), Benelux (Vogue), France (Vogue), Germany (Teldec), South America (RCA), Spain (RCA), UK (EMI).
Octopus, see Canopo.
Odeon, see EMI.
Off, see Produttori Associati.
L'oiseau Lyre, see Decca.
Omnia SpA, Galleria del Corso 4, 20122 Milan. Tel: (02) 702.464, 701.16B, 790.388. Mng. Dir.: Marcello Minerbi; Gen. Mgr.: Nunzio Napoleone.
Labels: (Owned) Omnia, Cobra, Kings of Jazz, Napoleon (distributed by Durium).
Int'l reps.: Switzerland (Barclay), UK (CRD—Kings of Jazz).
Orange, see Spark.
Original Cast, see RCA.
P D U Italiana SpA, Via Senato 12, 20121 Milan. Tel: (02) 790.971, 783.114. Pres.: Giangiorgio Spiess; Mng. Dir.: Vittorio Buffoli. (Distributed by EMI)
Home office: Switzerland.
Labels: PDU Sun.
Paoline Musicali & Discografiche Eds., Via 4 Novembre 19, 00041 Albano Laziale (Rome). Tel: (06) 930.396.
Labels: (Owned) EP, Hit.
Parlophone, see EMI.
Pathe, see EMI.
Pentaphon, see Beat.
Perla Disc, see Beat.
Philips, see Phonogram.
Phonogram SpA, Via Borgogna 2, 20131 Milan. Tel: (02) 796.541. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat; A&R, Adv., Promo. & Press Mgr.: Federico Monti Arduini; Sales Mgr.: Franco Paradiso.
Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (distributed) Idea, Las Vegas, Love, Radio Recs., Sides, Studio; (represented) Bell (USA), Buddha (USA), Charisma (UK), Chelsea (USA), Chrysalis (UK), Cube (UK), Kama Sutra (USA), MN, Metro (Germany), Pablo (USA), RSO (UK), WWA (UK).
Int'l reps.: Worldwide (Phonogram, Polydor). (SEE ADVERTISEMENT).
Phonorama, see Stereomaster.
Phonotype Rec. dei Flli. Esposito SnC, Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffaele Esposito. (Distributed by RCA).
Labels: (Owned) Phonotype, Cadis, Fans, Kappa-O, Leondisco, Universal; (distributed) Bella, Junghans.
Int'l reps.: Australia (Minstrel), Canada (International Rec'g), Japan (King), USA (L. Rossi), Venezuela (Radio Capri).
Phono-Plast, Via G. Grandi 50, 20068 Peschiera Borromeo (Milan). Tel: (02) 716.435.
Labels: (Owned) Diagram, Spring; (distributed) Capitan, Interrecord, New York Music, River.
Piovra, see BBB.
Play, see Cielo-Video.
Pleiade, see EIA.
Polaris, see Messaggerie Musicale.
Polydor, see Phonogram.
Pony Recs., see Beat.
Populart, see Tiffany.
Primary, see Rifi.
Produttori Associati SpA, Via General Fara 39, 20124 Milan. Tel: (02) 650.677, 650.675. Mng. Dir.: Arnaldo Morosi; Gen. Mgr.: Antonio Casetta. (Distributed by Ricordi).
Labels: (Owned) Canadian American, Off, Produttori Associati.
Publiscio, see Rifi.
Pull Recs. SpA, Via della Camilluccia 701, 00135 Rome. Tel: (06) 32.73.050. Mng. Dirs.: G. Meccia, B. Zambrini (Distributed by RCA).
Label: (Owned) Pull.
Int'l rep.: (UK) Pye.
Quadrifoglio Int'l, see Vedette.
R C A SpA, Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041, VP & Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Deputy Gen. Mgr. & Opns. Mgr.: Luciano Bernacchi.
Labels: (Owned) Original Cast, RCA Italiana, Victor; (distributed) Amico, Apollo, CAM, Cat, Delta, EDIG, General Music, IT, Mark 3, Mimo, Numero Uno, Phonotype, Pull, Seven Recs.
Int'l rep.: Worldwide (RCA).
R R C (Roman Rec. Co.) SpA, Via San Martino della Battaglia 3, 00185 Rome. Tel: (06) 49.56.6B2/366. Mng. Dir.: Giancarlo Proietti.
R T Club, see Record Serv.

Rack-Italia SpA, Via Stroboli 23/2, 20144 Milan. Tel: (02) 42.28.583, 42.57.22. Pres.: Roberto Galanti; Mng. Dir.: Giorgio Braga. (Rack jobber).
Radio Recs., see Sidet & Phonogram.
Rang, see Cinevox.
Recordclam, see Sidet.
Recordmusic, see City.
Record Serv. SpA, Via Stendhal 13, 20144 Milan. Tel: (02) 479.427, 42.24.757. Gen. Mgr.: Roberto Trevisan; Sales Mgr.: Paolo Trevisan.
Labels: (Owned) Combo, Humor, RT Club, Sympathy; (represented) Fiesta (USA), Marfer (Spain).
Int'l reps.: Australia (Minstrel), Belgium (Ronnex & Teeny), Canada (Leon Vellone), Greece (Anthony Plomaritis), Norway (Peppino Soggiu), South Africa (L'Edicola Mico), Spain (Marfer), Switzerland (Friderich Schait), USA (Carosello, Fiesta).
Regal, see EMI.
Regal Zonophone, see EMI.
Ricordi SpA (Dischi), Via Berchet 2, 20121 Milan. Tel: (02) 893.366, 871.313. Pres.: Gianni Babini; Mng. Dir.: Guido Rignano.
Labels: (Owned) Ricordi, Baffo, Best Sellers, I Classici della Musica Classica, Ricordi Int'l, Tavola Rotonda; (distributed) Arcobaleno, Area, Car Juice Box, Ducale, Hand, Kansas, Magma, Produttori Associati, SIF, Spark, Studio G; (represented) A&M (USA), Amadeo (Austria), Atco (USA), Atlantic (USA), BYG (France), Bang (USA), Bell (USA), Bizarre (USA), Cotillion (USA), DJM (UK), Dawn (UK), Elektra (USA), Goody (USA), Hip (USA), Hispavox (Spain), Island (UK), Leo the Lion (USA), MGM (USA), Metro (USA), Middle Earth (UK), Mode (France), Nonesuch (USA), Ode (USA), Piccadilly (USA), Pye (UK), Reprise (USA), San Francisco (USA), Specialty (Sweden), Stone Flower (USA), Swing (France), VSP (USA), Vanguard/Bach Guild (USA), Verve (USA), Verve/Forecast (USA), Vogue (France), Warner Bros. (USA).
Rifi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir.: Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalce; Int'l Mgr.: Giuseppe Velona.
Labels: (Owned) Rifi, Antoniano, Primary, Publiscio, Variety; (represented) Motown (USA), Rare Earth (USA), Supraphon (Czechoslovakia), Tamla (USA), Victor (Japan).
Int'l reps.: Argentina (RCA), Canada (Global), Germany (Deutsche Oversea), Israel (Gal Ron), Japan (King), Lebanon (SLD), Spain (Columbia), Switzerland (Oversea), USA (Carosello, Peters Int'l), Venezuela (Fabrica Venezolana de Discos).
River, see Phono-Plast.
Rusty Recs., Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283. Pres.: Gianni Rugginenti.
S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: (02) 42.48. Pres.: Mr. Peris; Gen. Mgr.: Mr. Volo; A&R Mgr.: Mr. Ponzoni; Sales Mgr.: Mr. Lacovara.
Home office: Germany, BASF.
Labels: (Owned) BASF; (distributed) Chantal, Fare; (represented) Cornet, Harmonia Mundi, MPS (all Germany).
S D M, see Sviluppo Discografico del Mezzogiorno.
S I F, see Ricordi.
Saar SpA, Viale di Porta Vercellina 14, 20123 Milan. Tel: (02) 46.96.251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Labels: (Owned) Joker, Jolly, Music, Signal, Stella; (represented) Musidisc (France).
Sabrina, see Stereomaster.
St. Martin, see Messaggerie Musicale.
Sax Recs., P. Borsieri 41, 20159 Milan. Tel: (02) 68.84.423/1348. Chief Exec.: L. Ambrosini; Gen. Mgr.: S. Censi.
Label: (Owned) Wasp.
Senn Sound Italiana SpA, Via Edison 100, 20026 Settimo Milanese (Milan). Tel: (02) 91.32.337/366. Mng. Dir.: Franco de Paola; Gen. Mgr.: Victor Grob; A&R Dir.: Mara del Rio; Sales Mgr.: Gaetano Pulvirenti.
Labels: (Owned) Senn, Vis.
Seraphim, see EMI.
Seven Recs., see RCA.
Sides, see Phonogram.
Sidet Ed. SpA, Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 361.165. Pres. & Gen. Mgr.: Emanuele Daniele. (Distributed by Phonogram).
Int'l branch: Germany (Mozart Ed.).
Labels: (Owned) Las Vegas, Millenote, Radio Recs., Recordclam, Telespazio, Tickle.
Signal, see Saar.
Sirio, see Sviluppo Discografico del Mezzogiorno.
Smash, see Messaggerie Musicale.
6-Fasi Superstereo, see Vedette.
Souvenir, see Fonola.
Spark Italiana SpA, Piazza del Liberty, 20121 Milan. Tel: (02) 796.180. Mng. Dir.: Alberto Carisch. (Distributed by Ricordi).
Labels: (Owned) Spark, MRC, Orange.
Spider, see Vedette.
Splash, Via Elena 17/B, 80122 Naples. Tel: (081) 663.801. (Distributed by Messaggerie Musicale.)
Spring, see Phono-Plast.
Sprint, see Durium.
Stage, see City.
Stanford, see Italbeat.
Starmaker, see Stereomaster.
Stateside, see EMI.
Stella, see Saar.
Stereomaster, Galleria del Corso 2, 20122 Milan. Tel: (02) 790.096. Owner: Giuseppina Bagatta; A&R: Giuseppe De Vecchi; Prod'n: Sandra Crosignani; Press & Pub.: Ivonne Saltarelli.
Labels: (Owned) Fiammetta's, Leonsolco, Phonorama, Sabrina, Starmaker, Stereomaster.
Storm, see Sviluppo Discografico del Mezzogiorno.
Studio, see Phonogram.
Studio G SpA, Via Forte di San Martino, 16145 Genoa. Tel: (010) 561.121, 51.928. Pres.: Gianni B. de Scalzi; Sales Mgr.: Vittorio De Scalzi. (Distributed by Ricordi).
Labels: (Owned) Studio G, Area, Magma.
Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081)



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Labels: (Owned) Studio 7, Big, Flag, LG
 Sugar, see Decca
 Sun, see PDU
 Sviluppo Discografico del Mezzogiorno SpA, Via dei Fiorentini 21, 80133 Naples
Branch: 80138 Naples, Via San Pietro a Majella 16 (A&R & Prod'n)
Labels: (Owned) Edibri, SDM, Sirio, Storm
 Smpathy, see Record Serv
 Tavola Rotonda, see Ricordi
 Telespazio, see Sidet
 Threshold, see Decca
 Tickle, see Sidet
 Tiffany, Piazzetta Pattari 1/2, 20122 Milan Tel (02) 871 370, 891 815
Labels: (Owned) Tiffany, Populart.
 Topic, see Vedette
 Topolino, see Walt Disney
 Transex Srl, Via Dogana 1, 20123 Milan Tel (02) 897 645, 862 730 Cable TRANSEXPORT Gen Mgr Saban Edip, Sales Mgr Jeff Koronel (Importer)
Labels: (Imported) Melodya (USSR)
 2 PP di Pellizzola Piera & Cia SaS, Via Ventimiglia 56, 10100 Turin Tel (011) 694 662 Gen & Sales Mgr., Gianfranco Coda
Labels: (Owned) DDF, DKF, Folklore, Nastroteca, (distributed) Ecofina, Fonotil, Fonostereorama, (represented) International Artist (UK), Surco (Argentina)
 Unifunk Srl, Corso di Porta Romana 106, 20122 Milan Tel (02) 54 63 756 Mng Dir Ruth Sparer; Gen & Sales Mgr Antonio Rinaldi
Int'l reps.: Austria (Ariola-Eurodisc), Belgium (Canon), France (Arabella), Germany (Ariola-Eurodisc), Ireland (Contour), Japan (Herald), Luxembourg (Canon), Netherlands (Canon), Portugal (Ariola-Eurodisc), South Africa (Arrowtabs), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc), UK (Arrowtabs), USA (Capitol)
 Universal see Phonotype
 V I P see Cielo-Video
 Variety, see Rifi
Vedette Recs Co SnC, Via Lumiere 2 (Cinelandia), 20093 Cologno Monzese (Milan) Tel (02) 91 24 691 Pres Armando Sciascia, Sales Mgr Sergio Sciascia, Repertoire Alki Andrus-Michalaros
Labels: (Owned) Vedette, Albatros, CEDI, Corsair, Quadrifoglio Int'l, 6-Fasi Superstereo, Spider Zodiaco, (distributed) Cantape, Topic, (represented) Baerenreiter-Musicaphon (Germany), Baerenreiter UNESCO Series (Germany), Big Ben (UK), Chant du Monde (France), Christophorus (Germany), Da Camera (Germany), Dicap (Chile), Folkways (USA), Lyra (Greece), Ocora (France), Orion (USA) Ovation (USA), Scala (USA) Tangent (UK), Topic (UK) Valois (France)

Int'l reps.: Argentina (Kenia), Australia (Carinia), France (Look For), Spain (Portadores de Sonido) Switzerland (Phonag)
 Vertigo, see Phonogram
 Verve, see Phonogram
 Victor, see RCA
 Victory, see Ariston
 Vis, see Senn Sound
 Vista, see Walt Disney
 La Voce del Padrone, see EMI
 Wasp, see Sax
 Zeus (Industria Discografica), Galleria Umberto 183, 80132 Naples Tel (081) 406 791
 Zodiaco, see Vedette

● independent record producers

Giampiero Boneschi, Via Mario Donati 6, Milan Tel (02) 44 29 266 Pres & Prod r Giampiero Boneschi (Music library prod'ns)
 Aldo Pagani, Via Correggio 27, 20149 Milan Tel (02) 482 456 Gen Mgr Aldo Pagani
Label credits: Bambara, Decibel, Enterprise, FP4, Ilsi Ivoire, Onda Nueva, Originaldisc, Thunder
 Rolfilm, Corso Valdocco 11, 10122 Turin Tel (0111) 511 719 Gen Mgr Giuseppe Rolando
 Tony Tasinato, Via Manin 111, 30174 Venice/Mestre Tel (041) 984 991, 52 229
Label credits: Cramp, Phonogram, Ricordi

● music publishers

Aberbach (Roma) Ed di Musica, see RCA
 Accademia Ed Musicali, see Ariston
 Acqua Azzurra (Ed Musicali), see Numero Uno
 Adriatica, see Sugarmusic
 Alfere/Esedra Ed. Musicale Srl, Via Meravigli 14, 20123 Milan Tel (02) 890 306, 803 309 Chief Execs Alain Trossat, Giovanni Battista Bortolli Int'l Mgr P L R Keuin
Affiliates: Ed Musicali She-Sha Srl
Int'l firms represented: Artemis (Netherlands), Intersong (Germany)
 Abramo Allione Ed di Musica (SIAE), PO Box 1226 20100 Milan, Via Enrico Toti 4, 20123 Milan Tel (02) 463 920 Pres Abramo Allione
 Analogy Srl Ed Musicali, see Effepiquattro
 Araldo, see Sugarmusic
 Ariston (Gruppo Ed) (SIAE), Via Masimo Gorki 21 Strada Zivido, 20098 San Giuliano (Milan) Tel (02) 98 46 974, Pres Alfredo Rossi, Gen Mgr Giusta Spotti.
Affiliates: Accademia Ed Musicali Srl, Ariston Ed

Musicali Srl, La Bussola Ed Musicali Srl, Colosseo Ed Musicali Srl, Equipe Musicali Srl, First Ed Musicali Srl, MEC Ed Musicali Srl, Santa Cecilia Ed Musicali Srl (all SIAE)
Int'l firms represented: GTO, Genesis, Heathside, Edward Kassner, Palace-Burlington, Page Full of Hits, Valentine, Young Blood (all UK), Avco, Avemb, Mystery (all USA), Angela (South Africa) (SEE ADVERTISEMENT)
 Associati (Ed), see G Ricordi
 Bama, see Sugarmusic
 Beat Recs Co (Ed Musicali) Srl (SIAE), Via Filippo Nicola 16 00136 Rome Tel (06) 348 497 Gen Mgr Franco de Gemini
Affiliates: Eurofilmusic (SIAE) Prima Eds Musicali Eds 71 (SIAE), West Eds Musicali (SIAE)
Int'l firm represented: Eurobeat (UK)
Int'l rep.: UK (Eurobeat)
 Belriver see La Voce del Padrone
 Bixin CEMSA (SIAE), Via Lombardia 40, 00187 Rome Tel (06) 47 50 764 461 614 Admin r Carlo Bixio, Mgr Franco Bixio
Branch, Milan, Via Borgogna 7 Tel (02) 701 107
Affiliates: Bixio CA, Bixin Sam Gale Italiana, Grandi Firme della Canzone, Nido (all SIAE)
Int'l reps.: France (Bixio), Japan (Susseisha)
 Bixio Sam, see Bixio CEMSA
 Bla Bla Ed Musicali Srl (SIAE) Galleria del Corso 2, 20122 Milan, Tel (02) 796 149 Pres Pino Massara Gen Mgr Rossella Conz (SEE ADVERTISEMENT)
 Blue Sky Ed Musicali, see Sidet
 Bongiovanni (Ed Musicali), Via Rizzoli 28, 40125 Bologna Tel (051) 225 722 Gen Mgr. Giancarlo Bongiovanni
Int'l firm represented: USA (Belwin-Mills)
 La Bussola Ed Musicali see Ariston
 C A M SpA (Creazioni Artistiche Musicali) (SIAE) Via Virgilio 8 00193 Rome Tel: (06) 382 021 Telex 62374, Pres Giuseppe Campi Gen Mgr Sergio Federici; Sales Mgr Dr Bruno Bianchi
Int'l branches: Australia England, France (SIMEPP), Germany, Japan (Japan CAM) Scandinavia, Spain, Switzerland (Campana), USA
 California, see C A Rossi
 Canopo (Gruppo Ed) (SIAE), Via A Riboty 22, 00195 Rome, Tel (06) 315 615, 35, 69 606 Pres Romano Di Bari
Affiliates: Canopo, Flipper, Flirt, Forma, Market (all SIAE)
Int'l firm represented: Montparnasse 2000 (France)
Int'l reps.: Belgium (Multi Sound) France (Montparnasse 2000), Spain (Harmony)
 Canzoni Moderne, see Sugarmusic
 Carisch SpA (SIAE), Via General Fara 39 20124 Milan Tel (02) 650 741 Pres Dr Pardi, Gen Mgr Sandro Galli
Int'l firms represented: Baerenreiter (Germany), Boosey & Hawkes (UK), Breitkopf & Haertel (Germany), Henle (Germany), Salabert (France)



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Int'l reps.: France (Eschig), Germany (Baerenreiter)
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 Casa Editrice Musicale G. Gori, see Francis-Day
 Casa Ed. Nazionale Musicale, see Nazionalmusic
 Chappell (Ed.) SpA (SIAE), Via Meravigli 12, 20123 Milan Tel (02) 879 028, 879 003 Gen. Mgr. Dina Piattoli
 Chiappo (Ed. Musicali), see Nazionalmusic
 Cicala (SIAE), see Font-Cetra
 Cielo-Video (Ed. Musicali) (SIAE), Galleria del Corso 2, 20122 Milan Tel (02) 705 231 Pres. Virgilio Panzuti, Gen. Mgr. Dante Panzuti
 Colorado Ed. Musicali, see Sidet
 Colosso Ed. Musicali, see Ariston
 Come Il Vento (Ed. Musicali) Srl (SIAE), Piazzetta Pattari 2, 20122 Milan Tel (02) 892 195, 892 343 Mng. Dir. & Gen. Mgr. Michele del Vecchio
 Cramps Music Srl (SIAE), Via de Amicis 28, 20123 Milan Tel (02) 890 500 Mng. Dir. Tony Tasinato, Dirs. Gianni Sassi, Franco Mamone, Int'l Opns. Muriel Holder (SEE ADVERTISEMENT)
 Curci (Ed.) Srl (SIAE), Galleria del Corso 4, 20122 Milan Tel (02) 794 746 Gen. Mgr. Giuseppe Gramitto Ricci (SEE ADVERTISEMENT)
 Daniele Ed. Musicali, see Sidet
 Decca Ed. Musicali Srl (SIAE), Via Brisa 3, 20123 Milan Tel (02) 874 048, 862 057 Gen. Mgr. Romano Bacchini
 Diamante Ed. Musicali, see Sidet
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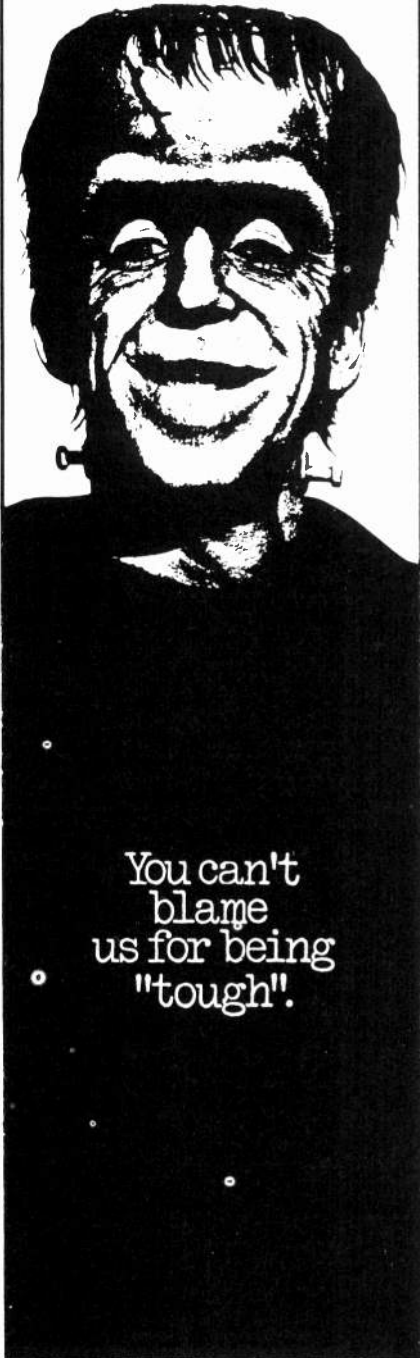
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Branch: 20121 Milan, Via San Paolo 15. Tel: (02) 865.578.
Configuration: 8-tr. & cassette.
Ampex Italiana SpA, 6 Via Turati, 20121 Milan. Tel: (02) 651.541. Cable: AMPEXITAL. Mediterranean Area Regional Mgr.: Renzo G. Bracco; Prod. Mgr.: Giovanni B. Cereda; Export Mgr.: Domenico Rossi.
Home office: USA.
Configuration: 8-tr. & cassette.
Ariston Srl, Via M. Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974. Pres.: Alfredo Rossi; Gen. Mgr.: Giampiero Simonacchi; Sales Mgr.: Romeo Frumento.
Configuration: Cassette. (SEE ADVERTISEMENT)
Cinevox Rec. SpA, Via Lombardina 40, 00187 Rome. Tel: (06) 47.50.764, 461.614. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Franco Bixio.
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
Ducale Ed. Musicali Srl, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Pres. & Gen. Mgr.: Davide Matalon. (SEE ADVERTISEMENT)
Duplicmatic di Mezzadra, Via Natale Battaglia 4, 20123 Milan.
Duplison Srl, Via Dei Cybo 4, 20127 Milan. Tel: (02) 28.53.093.
Branch: 20125 Milan, Via Ragusa 8. Tel: (02) 68.87.990.
Configuration: 8-tr. & cassette.
Duplivox, Viale L. Muratori 187, 41100 Modena. Tel: 237.268.
Configuration: 8-tr. & cassette.
Durema (Duplicazione Registratori Magnetiche & Nastri Video) SpA, Via Imperia 28, 20142 Milan. Tel: (02) 84.30.740/7344. Mng. Dir.: Gen. & Sales Mgr.: Dr. Claudio Occhiene.
E M I Italiana SpA, Via Bergamo 315, Caronno Pertusella. Tel: (02) 96.50.702. Cable: EMITAL SARONNO. Telex: 33679. Mng. Dir.: Ramon Lopez Serrano; Opls. & Development Dir.: Carlo Barbarechi; Sales Mgr.: Nerio Alunni.
Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet.
Factory: Milan, Via Monviso 21. Tel: (02) 314.766.
Configuration: 8-tr. & cassette. (SEE ADVERTISEMENT).
Emmeti Srl, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Mng. Dir.: Vittoria Mereu.
Configuration: 8-tr. & cassette.
Fast Rec. Srl, Via Muzio Clementi 77, 00193 Rome.
Configuration: Cassette.
Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53. Pres.: Renato Zaccone; Gen. Mgr.: Prof. Lamberto.
Fonola Fonotecnica, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626. Gen. Mgr.: Franco Braga.
Configuration: Cassette.
Fonorama C. A. Rossi Srl, Via Barletta 11, 20141 Milan. Tel: (02) 53.92.392. Pres. & Gen. Mgr.: Carlo Alberto Rossi.
King SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples. Tel: (081) 401.226.
L E M (Lavorazione Nastro Magnetico) SpA, Via G. B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998.
M T B, Via Matteotti 32, 40129 Bologna. Tel: (051) 368.792.
Configuration: 8-tr. & cassette.
Manplast Srl, Via G. Di Vittorio 307/6, 20099 Sesto San Giovanni (Milan). Tel: (02) 24.85.019.
Configuration: 8-tr. & cassette.
N M A (Nastri Magnetici & Affini), Via Candiani 101, 20158 Milan. Tel: (02) 37.63.000. Owner: Achille Jandola.

Phonoster SpA, Via G. Rossini, 20067 Tribiano (Milan). Tel: (02) 90.64.646. Gen. Mgr.: Alain C. Trossat; Factory Mgr.: Giuliano Bearzi.
Prince, Via Caraglio 61, 10141 Turin. Tel: (011) 372.087, 330.598.
Configuration: Cassette.
R C A SpA, Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis.
Rusty Phonics, Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283. Pres.: Gianni Rugginenti.
Configuration: 8-tr., quadrasonic 8-tr. & cassette.
Saar Srl, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0573, 353.0564. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Senn Sound Italiana Srl, Via Edison 100, 20026 Settimo Milanese (Milan). Tel: (02) 913.2337/2366. Mng. Dir.: Franco de Paola; Gen. Mgr.: Victor Grob; Sales Mgr.: Gaetano Pulvirenti.
Configuration: 8-tr. & cassette.
Stereostudio, Via Ventimiglia 194, 10127 Turin. Tel: (011) 697.125.
Configuration: Cassette.
Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081) 390.643. Owner: Augusto Guzzo; Gen. Mgr.: C. Martingano; Sales Mgr.: Pietro Simone.
T T L (Tape Technology Lab.), Via Pirandello 4/A, 20144 Milano. Tel: (02) 46.95.213.
Telerapid, Via Pedrotti 21 C, 10152 Turin. Tel: (011) 853.832.
Configuration: 8-tr. & cassette.

TAPE DUPLICATOR / MARKETERS

Ampex Italiana SpA, 6 Via Turati, 20121 Milan. Tel: (02) 651.541. Cable: AMPEXITAL. Mediterranean Area Regional Mgr.: Renzo G. Bracco; Prod. Mgr.: Giovanni B. Cereda; Export Mgr.: Domenico Rossi.
Home office: USA.
**8-tr. & cassette: Airplane (Italy), Ampex (USA), Ariston (Italy), Avco (USA), Carisch (Italy), Carosello (Italy), Chart (USA), Durium (Italy), Elk. Fantasy (USA), Flying Dutchman (USA), Fonit Cetra (Italy), Galaxy (USA), Happy Tiger (USA), Hebra (Belgium), Hello (Italy), Inmus (Germany), Jump (Italy), King Universal (Italy), Mainstream (USA), Monitor (USA), Monument (USA), Motown (USA), Napoleon (Italy), Paleta (Belgium), Polyband (Germany), Presence (Italy), President (UK), Project 3 (USA), Rare Earth (USA).
Ducale Ed. Musicali Srl, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Pres. & Gen. Mgr.: Davide Matalon. (SEE ADVERTISEMENT)
Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet.
Factory: Milan, Via Monviso 21. Tel: (02) 314.766. (SEE ADVERTISEMENT).
Neumannacoustic di Roberto Beppato, Viale Rimembranze di Lambrate 9, 20134 Milan. Tel: (02) 292.478. Mng. Dir.: Roberto Beppato; Gen. Mgr.: Rag. G. Munafò.
Branch: 00192 Rome, Piazza delle Cinque Giornate N. 1. Tel: 354.589.
Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffali Esposito.
Saar Srl, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0573, 353.0564. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.**

supplies

CARTRIDGE & CASSETTE PARTS

Apparecchiature Tecniche Bimetalliche Srl (ATB), Via Monte Cervino 14, 20021 Bollate (Milan). Tel: (02) 350.30.92. Mng. Dir.: Abramo Bordignon. (SEE ADVERTISEMENT)
Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffali Esposito.
Piella SaS, Via Mincio 2, 20139 Milan. Tel: (02) 53.91.103.
Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).
S I A T (Societa Italiana Articoli Tecnici) Srl, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi. (SEE ADVERTISEMENT)
Universal Plastic, Via San Francesco 5, 20065 Inzagio (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Chief product: Cassette parts.

EMPTY CARTRIDGES, CASSETTES & REELS

Apparecchiature Tecniche Bimetalliche Srl (ATB), Via Monte Cervino 14, 20021 Bollate (Milan). Tel: (02) 350.30.92. Mng. Dir.: Abramo Bordignon. (SEE ADVERTISEMENT)
G T E (General Tape Equip.) Srl, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876.760. Telex: 37187. Pres.: Ottaviano Clerici-Bagozzi.
Configuration: Cassette.
M I P (Music Ind. Prods.) Srl, Corso di Porta Vittoria 31, 20122 Milan.
Warehouse: 21020 Brebbia (Varese), Via Per Cadrezzate 5. Tel: (0332) 770.189/784.
Configuration: 8-tr. & cassette.
Brand Name: Mastro.
Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffali Esposito.
Piella SaS, Via Mincio 2, 20139 Milan. Tel: (02) 53.91.103.
Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).

S I A T (Societa Italiana Articoli Tecnici) Srl, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 96.07.485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi.
Configuration: 8-tr. & cassette. (SEE ADVERTISEMENT)
Universal Plastic, Via San Francesco 5, 20065 Inzagio (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Configuration: Cassette

JACKETS & SLEEVES

Barbientampa, Via San Rocco 6, Milan. Tel: (02) 541.964 (Sleeves only).
Pizzi Amicare, Via de Vizzi 86, Cinsello Balsamo (Milan). Tel: 928.88/21. (Sleeves only).

RECORD PROCESSING MACHINERY

Exhibo Italiana Srl, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021. Cable: EXHIBOMI. Gen. Mgr. Dr. Ferrante Anguissola d'Altoe; Sales Mgr. Franco Rucano.
Brand name: Stellavox.
G B F Costruzioni Meccaniche, Via Vittorio Veneto 12/18, 20091 Bresso (Milan). Tel: (02) 92.01.641.
I D R A, Via Palestrina 2, 20124 Milan. Tel: (02) 203.842.
Fortana Luigi & Cia. SaS, Via Broschi 62, 20141 Milan. Tel: (02) 84.93.231. Owner: Fontana Luigi.
Chief product: Compounder preplasticizer for record pressing.
Metalmeccanica Plast, Via Terraggio 17, 20123 Milan. Tel: (02) 861.531.
Negri Bossi & Cia., Viale Europa 64, 20093 Cologno Monzese (Milan). Tel: 91.23.257/771.
Neumannacoustic di Roberto Beppato, Viale Rimembranze di Lambrate 9, 20134 Milan. Tel: (02) 292.478. Mng. Dir.: Roberto Beppato; Gen. Mgr.: Rag. G. Munafò.
Branch: 00192 Rome, Piazza delle Cinque Giornate N. 1. Tel: 354.589.
Product: Alpha Toolex presses.
O B M, Ripa di Porta Ticinese 55, 20143 Milan. Tel: (02) 83.23.346.
Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94. Promo. & Pub. A. Piccoli.
Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffali Esposito.
Pressvit Srl, Via Voghera 20, 20144 Milan. Tel: 83.22.141. Gen. & Sales Mgr.: Alfredo Beccaria.
Chief product: Pressure & injection moulds, trimmers, mastering equip., centering & punching machines, stamping shears.
Sandretto (F.lli), Via de Amicis 44, 10097 Regina Margherita (Turin). Tel: 790.270.
Studio G Srl, Via Forte di San Martino, 16145 Genoa. Tel: (010) 561.121, 591.928. Pres.: Gianni B. De Scalzi; Sales Mgr.: Vittorio De Scalzi.
Terenzo, Via Soffredini 34, 20126 Milan. Tel: (02) 25.72.239/242.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert SpA, Viale de Gasperi, 20° 51 Milan. (Raw only)
Brand names: Agfa-Gevaert, Magnetonband.
Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 86.90.121, 806.125. Gen. Mgr.: Mourad Sabet.
Factory: Milan, Via Monviso 21. Tel: (02) 314.766. (Blank only).
Configuration: Cassette. (SEE ADVERTISEMENT).
Exhibo Italiana Srl, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021. Cable: EXHIBOMI. Gen. Mgr. Dr. Ferrante Anguissola d'Altoe; Sales Mgr. Franco Rucano (Blank only).
Brand name: Royal Sound.
Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Exec. Gaetani Cesare. (Blank only).
Configuration: Cassette.
G T E (General Tape Equip.) Srl, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876.760. Telex: 37187. Pres.: Ottaviano Clerici-Bagozzi. (Blank only).
Configuration: Cassette.
Neumannacoustic di Roberto Beppato, Viale Rimembranze di Lambrate 9, 20134 Milan. Tel: (02) 292.478. Mng. Dir.: Roberto Beppato; Gen. Mgr.: Rag. G. Munafò.
Branch: 00192 Rome, Piazza delle Cinque Giornate N. 1. Tel: 354.589.
Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94. Promo. & Pub. A. Piccoli.
Configuration: Cassette
Pyral Sud, Via Vittorio Amedeo 19, 10121 Turin. Tel: 548.839. Telex: 21566. Gen. Mgr. Cesare Marchetti. (Blank only).
Home office: France.
S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: (02) 42.48. Pres. Mr. Peris; Gen. Mgr. Mr. Velo. Sales Mgr. Mr. Lacovara.
Home office: Germany. BASF.
Configuration: 8-tr. & cassette.
Brand name: BASF.
S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan. Tel: (02) 35.55.146. Gen. Mgr. Luigi Lang; Div. Mgr. G. Magotti.
Configuration: Cassette.
S I A T (Societa Italiana Articoli Tecnici) Srl, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr.: R. De Scalzi. (Blank only). (SEE ADVERTISEMENT)
Sonorex SpA, 25050 Sonico. Tel: (0364) 750.86.
Branch: 25050 Passirano. Tel: (030) 640.211.
Configuration: Cassette. (SEE ADVERTISEMENT)
3M Italia SpA, Milano San Felice (Segrate). Tel: 75.45. Gen. Mgr.: K. Schoen.
Configuration: 8-tr. & cassette.
Brand Name: Scotch.

TAPE DUPLICATING & PROCESSING EQUIPMENT

A E G-Telefunken SpA, Via Pirelli 12, 20133 Milan. Tel: (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.
Chief product: Complete duplicating equip. for 8-tr. & cassette.
 Audio SnC, Via Goffredo Casalis 41, Turin Tel. (011) 761.133.
Chief product: Gauss Electrophysics duplicators (USA), Altec Lansing (USA).
 Duplison Srl, Via dei Cybo 4, 20127 Milan. Tel: (02) 28.53.093.
Branch: 20125 Milan, Via Ragusa 8. Tel (02) 68.87.990.
Chief product: Duplicators, automatic winders.
 Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel (02) 367.693. Exec. Gaetani Cesare.
Chief product: Assembling & winding equip.
 G T E (General Tape Equip.) Srl, Via De Togni 28, 20123 Milan. Tel: (02) 874.597, 876.760. Telex 37187. Pres.: Ottaviano Clerici-Bagozzi.
Chief product: Automatic, semi-automatic & manual tape winders, ultra high speed duplicators, automatic cassette assembling machines.
 Neumannastic de Roberto Beppato, Viale Rimembranze di Lambrate 9, 20134 Milan. Tel: (02) 292.478. Mng. Dir.: Roberto Beppato; Gen. Mgr.: Rag. G. Munafò.
Branch: 00192 Rome, Piazza delle Cinque Giornate N. 1. Tel: 354.589.
 Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94. Promo. & Pub.: A. Piccoli.
 Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel. (081) 314.140, 322.694. Dir. Gen.: Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr. Raffali Esposito.
 Ing. Oscar Roje Applicazioni Elettroniche & Industriali, Via Sant'Anatolone 15, 20147 Milan. Tel: (02) 41.541. Cable: INGOROJE. Telex: 33050. Owner: Oscar Roje; Gen. Mgr.: Camillo Roje; Sales Mgr.: Alberto Albertini.
Branch: 00187 Rome, Via di Porta Pinciana. Tel: (06) 480.029, 465.630.
Chief product: Duplicators & winders.
 Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan. Pres.: Pasquale Chiomenti; Sales Mgr.: Edmondo Bondi. (SEE ADVERTISEMENT)
 3M Italia SpA, Milano San Felice (Segrate). Tel 75 45. Gen. Mgr. K. Schoen.

● accessories manufacturers

Audio Italiana Srl, Via Pinerolo 2, 00182 Rome. Tel: (06) 754.358. Chief Exec.: S. Di Blasio; Gen. Mgr.: Claudio Di Blasio; Sales Mgr.: S. Tabanella; Import Mgr.: N. Ferri.
Branch: 20155 Milan, Via MacMahon 7. Tel (02) 312.167.
Product: Carrying & storage cases, catalog servs., cleaners cloths & brushes, head cleaners & demagnetizers.
 Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat; Sales Mgr.: Franco Paradiso.
Product: Catalog servs., cleaners cloths & brushes.
 S I A T (Societa Italiana Articoli Tecnici) Srl, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr. R. De Scalzi.
Product: Head cleaners & demagnetizers. (SEE ADVERTISEMENT)
 Saar Srl, Viale di Porta Vercellina 14, 20123 Milan. Tel 469.6251. Pres.: Walter Gurtler; Gen. & Sales Mgr. Sergio Balloni.
Product: Catalog servs.
 Sisme SnC, Via Adriatica 16, 60027 Osimo Scalo (Ancona). Tel: (071) 739.212. Pres. & Gen. Mgr. Aldo Bugari; Sales Mgr.: Peter Burgdorfer.
Product: Needles.
 3M Italia SpA, Milano San Felice (Segrate). Tel 75 45. Gen. Mgr.: K. Schoen.
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape
 Universal Plastic, Via San Francesco 5, 20065 Inzagio (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Product: Carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

Phonogram SpA, Via Borgogna 2, 20131 Milan. Tel: (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat; Sales Mgr.: Franco Paradiso.
Product: Browser boxes, display racks.
 Saar Srl, Viale di Porta Vercellina 14, 20123 Milan. Tel 469.6251. Pres.: Walter Gurtler, Gen. & Sales Mgr. Sergio Balloni.
Product: Browser boxes, display racks.
 Universal Plastic, Via San Francesco 5, 20065 Inzagio (Milan). Tel: (02) 954.079. Owner & Gen. Mgr.: Buzzini Ottavio; Sales Mgr.: Silvano Zanibon.
Product: Browser boxes, display racks.

● tape playback equipment

A E G-Telefunken SpA, Via Pirelli 12, 20133 Milan. Tel: (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.

Amaco, Morbegno (Sondrio).
Configuration: Cassette.
 Audio SnC, Via Goffredo Casalis 41, Turin Tel (011) 761.133.
Brand name: Ferrograph (UK).
 Audio Italiana Srl, Via Pinerolo 2, 00182 Rome. Tel: (06) 754.358. Chief Exec.: S. Di Blasio; Gen. Mgr.: Claudio Di Blasio; Sales Mgr.: S. Tabanella; Import Mgr.: N. Ferri.
Branch: 20155 Milan, Via MacMahon 7. Tel. (02) 312.167.
 Autovox SpA, Via Salaria 981, Rome. Tel: (06) 837.091. Pres.: Carlo Daroda; Mng. Dir. Emanuele Morici; Sales Mgr. Ing. Rolando.
Configuration: Cassette.
 Blaupunkt, see Robert Bosch.
 Robert Bosch, Via Petitti 15, Milan Tel (02) 36.96.
Configuration: Cassette.
Brand name: Blaupunkt.
 Brionvega SpA, Via Pordenone 8, 20132 Milan. Tel (02) 217.241. Pres.: Rina Brion; Gen. Mgr.: Ennio Brion.
Configuration: Cassette.
 Buzzi Interaudio, Via Maggio 5, Legnano (Milan) Tel 48.416.
Configuration: 8-tr.
 Cantata, see 3M.
 Century, Via Overdan 24, Brescia
Configuration: Cassette.
 Davoli-Krundaal, Via F. Lombardi 6/8, 43100 Parma. Tel (0521) 73.606. Owner: Davoli Athos.
Int'l branches: Belgium, UK.
 Electra, see A. Zanussi.
 Emerson Electronics, Via R. Bardazzi 17, 50127 Florence. Tel: 413.613.
 Europhon, Via Mecenate 24, Milan Tel: (02) 503.551.
Configuration: Cassette.
 Exhibo Italiana Srl, Via San Andrea 6, 20052 Monza (Milan). Tel: (039) 360.021. Cable: EXHIBOMI. Gen. Mgr.: Dr. Ferrante Angussola d'Altoe; Sales Mgr. Franco Rucano.
 F I A M di Ludovico Marchese, Via Regio Parco 32, Settimo Torinese (Turin). Tel 563.136.
Configuration: Cassette.
 Ferrograph, see Audio.
 Fonit-Cetra, Via Bertola 34, Turin Tel: (011) 57.33.
Configuration: 8-tr.
 G B C Italiana, Viale Brenta 29, Milan.
Configuration: Cassette.
 Incis dei Fratelli Seregni SnC, Via Zezon 10, 20124 Milan. Tel: (02) 632.513, 661.420. Pres. & Gen. Mgr. Renato Seregni; Sales Mgr. Edy Schwitler.
Int'l branch: Spain.
Configurations: 8-tr. & cassette.
Brand name: Incis.
 J V C, Via Lattuada 26, 20135 Milan.
 Larr Int'l SpA, Viale Premuda 38/A, 20129 Milan Tel (02) 795.762, 780.730.
 Lesa Costruzioni Elettromeccaniche (Seamart), Via Bergamo 21, Milan. Tel: (02) 554.341.
Configuration: Cassette.
 Magnetofoni Castelli SpA, Via Serbelloni 1, 20122 Milan. Tel: (02) 799.951.
Configuration: Compact cassette
 Melchioni SpA, Via Colletta 37/39, Milan.
Configuration: Cassette.
Brand names: Siera (Netherlands), Toshiba (Japan).
 Messaggerie Musicali SpA, Via Quintiliano 40, Milan Tel (02) 50.61.140. Mng. Dir.: Ladislao Sugar, Gen. Mgr. Sergio de Gennaro; Sales Mgr.: Mario Paroletti.
Brand name: Sankyo.
 Ofel, Via Lato di Mezzo 32/42, Lugo di Ravenna (Ravenna) Tel: 22.542.
 Perser Electronics SpA, Via dell'Elettronica 10, 36100 Vicenza. Tel: (0444) 31801, 45146. Gen. Mgr.: Bruno Peretti; Sales Mgr.: Vincenzo Voltolina.
 Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel (02) 69.94. Promo. & Pub.: A. Piccoli.
Configuration: Cassette.
 Revac Elettronica Professionale & Ind'le Srl, Piazza Campanella 23/133, 10196 Turin. Tel. (011) 724.065, 710.798. Chief Exec.: Elio Milanese.
 Rex, see A. Zanussi.
 Ing. Oscar Roje Applicazioni Elettroniche & Industriali, Via Sant'Anatolone 15, 20147 Milan. Tel: (02) 41.541. Cable: INGOROJE. Telex: 33050. Owner: Oscar Roje; Gen. Mgr.: Camillo Roje; Sales Mgr.: Alberto Albertini.
Branch: 00187 Rome, Via di Porta Pinciana. Tel: (06) 480.029, 465.630.
 S E I, Via Emilia 52/54, Ozzano Emilia (Bologna) Tel 719.101.
Configuration: 8-tr. & cassette.
 S F C Italiana, Via Roma 8, Gorle (Bergamo).
 S I A T (Societa Italiana Articoli Tecnici) Srl, Via Emanuella 16, 21047 Saronno (Varese). Tel: (02) 96.07.485/450. Gen. Mgrs.: E. Benetton, R. Macchi; Sales Mgr. R. De Scalzi.
 Seleco Eco, see A. Zanussi.
 Semel SpA (Societa Europea Materiali Elettronici) (div. of Stereo-Pak), Via della Sbianca, Trezzo S/Adda (Milan) Tel: 909.1131. Mng. Dir.: Franco Marganti; Gen. Mgr. Dr. G.P. Bolognesi; Sales Mgr.: Franco Benello.
Configuration: 8-tr.
Brand name: Stereo-Pak.
 Senn Sound Italiana Srl, Via Edison 100, 20026 Settimo Milanese (Milan). Tel: (02) 913.2337/2366. Mng. Dir. Franco de Paola, Gen. Mgr.: Victor Grob; Sales Mgr.: Gaetano Pulvirenti.
 Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan. Pres. Pasquale Chiomenti.
 Siera, see Melchioni.
 Siera Srl, Via Vittor Pisani 12, Milan. (Philips affiliate).
Configuration: Cassette.
 Sisme SnC, Via Adriatica 16, 60027 Osimo Scalo (Ancona). Tel: (071) 739.212. Pres. & Gen. Mgr.: Aldo Bugari; Sales Mgr.: Peter Burgdorfer.
 Societa Italiana Suono Srl, Via Ponchielli 7, 20129 Milan. Tel: (02) 200.478, 204.6249. Dir.: Gianmaria Sardi.
Brand name: Clarion (Japan), JVC Nivico (Japan).
 Sonar, see Voxson.

Stereo-Pak, see Semel
 3M Italia SpA, Milano San Felice (Segrate) Tel 75.45. Gen. Mgr. K. Schoen.
Configuration: 8-tr. & cassette.
Brand names: Cantata, Wollensak (both USA)
 Toshiba, see Melchioni
 Voxson SpA, Via di Tor Cervara 286, 00155 Rome Tel (06) 220.951. Pres. Oscar Hamilton, Mng. Dir.: Robert Timocsi, Sales Dir. Lucio Conflonate.
Int'l branches: France, Germany.
Configuration: 8-tr.
Brand name: Sonar.
 Wollensak, see 3M.
 A Zanussi SpA (Industrie), PO Box 218, 33170 Pordenone. Tel 26.91.
Brand names: Rex, Seleco Eco, Electra

JAMAICA

Population: 1,920,000.
 Rate of exchange: \$1 (US) = 1.11 Jamaica dollar.
 Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday).
Records, record blanks & pre-recorded media imported from USA: 1973-\$80,875, 1972-\$105,546
Records exported to USA: 1973-4,422 units, \$2,122; 1972-37,274 units, \$17,925.

● record & tape manufacturers / distributors / importers

Aquarius, see Dynamic Sounds.
 Beverleys, see Dynamic Sounds.
 Blank, see Record Specialists.
 Carifta, see Record Specialists.
 Dynamic, see Dynamic Sounds.
 Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9130/9138/9168. Cable: DYNASOUND. Telex: 2296. Pres.: Byron Lee, Gen. Mgr. Neville Lee, Sales Mgrs.: Jan Grant, Errol Shm.
Labels: (Owned) Dynamic, Jaguar, Lion, Melrose, Panther, Soul, Soulbeat, Tiger, Topcat. (distributed) Aquarius, Beverleys, (represented) Archiv, Asylum (USA), Atco (USA), Atlantic (USA), Avant Garde (USA), Avco Embassy (USA), CTI (USA), DGG, De-Lite (USA), Eastbound (USA), Elektra (USA), Fontana, Kudu (USA), MGM, Mercury, Polydor, Tamla/Motown (USA), Vertigo, Verve, Warner Bros. (USA), Westbound (USA).
Int'l reps.: Canada (Quality), UK (Trojan), worldwide except Canada & Caribbean (Polydor).
 F R M, see Federal
 Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Cable: FEDERREC. Telex: 2294.
Labels: (Owned) FRM, Federal, Hatchet, Kalypso, Kingston, Rebel; (represented) Cadet (USA), Checker (USA), Chess (USA), Decca (UK), Durium (Italy), Jad (USA), London (USA), Monument (USA), RCA Victor (USA), Sound Stage 7 (USA).
 Hatchet, see Federal.
 Jaguar, see Dynamic Sounds
 Kalypso, see Federal.
 Kingston, see Federal.
 Lion, see Dynamic Sounds.
 Melrose, see Dynamic Sounds.
 Panther, see Dynamic Sounds.
 Rebel, see Federal.
 Record Dist. Ltd., 103 Orange St., Kingston. Contact: Linden O. Pottinger.
Labels: (Represented) 20th Century (USA).
 Record Specialists Ltd., 1 Torrington Rd., Kingston. Tel 922-4865/6287, 929-1385. Cable: SOUNDTRACK. Exec. Dir.: George Benson, Dir./Sec'y: Jean Benson; Ass't to Exec. Dir.: A.R. Watson; Sales Mgr.: Alric Iton.
Labels: (Owned) Blank, Carifta, Staron, Star, Venus; (represented) CBS, Capitol, Columbia, Date, Dot, Duke/Peacock, Fantasy, Guardian, Liberty/UA, MCA, Mercury/Philips, Okeh, Paramount, Pickwick, Prestige, Republic, Stax/Volt, Steed, Tropico (all USA).
 Saturn, see Record Specialists.
 Soul, see Dynamic Sounds.
 Soulbeat, see Dynamic Sounds.
 Star, see Record Specialists.
 Tiger, see Dynamic Sounds.
 Topcat, see Dynamic Sounds.
 Venus, see Record Specialists.

● music publishers

Jamaica Music Publ'rs, see Woodwater.
 Mango (ASCAP), 56 Hope Rd., Kingston. Tel 937-7780.
Int'l rep.: USA (Sky Hill).
 Morning Music West Indies, see Woodwater.
 Par-Lay-Voo Music Ltd., see Woodwater.
 Sheila Music Corp. Ltd., 15 Bell Rd., Kingston 11. Tel 933-9138. Gen. Mgr.: Sheila Lee.
Int'l firms represented: Coteillon (USA), Warner Bros. (USA).
Int'l reps.: UK, USA (both Sheila).
 Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel. 923-8817, 933-8776. Cable: FEDERREC.
Affiliates: Jamaica Music Publ'rs, Morning Music West Indies, Par-Lay-Voo Music Ltd.
Int'l firms represented: ATV (UK), Burlington (UK), Cayman (USA), Cissy (USA), Eden (USA), Morning (Canada), Johnny Nash (USA), Palace (UK), Sparta Florida (UK), Valentine (UK).
Int'l rep.: Canada (Morning).

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Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr.,
Kingston 11, Tel: 923-8817 (Pressing plant only)

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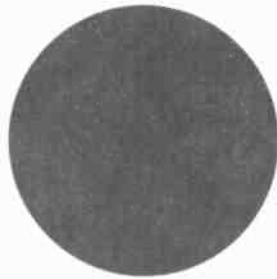
JAPAN

Population: 108,710,000
Rate of exchange: \$1 (US) = 280 yen
Per capita income: \$2,389

Holidays: January 1, January 15 (Adult's Day), February 11
(Founding Day), Vernal Equinox Day, April 29
(Emperor's Birthday), May 3 (Constitution Day), May 5
(Children's Day), September 15 (Respect for Aged Day),
Autumnal Equinox Day, October 10 (Athletics Day),
November 3 (Culture Day), November 23 (Labor
Thanksgiving Day) (If a holiday falls on a Sunday, it is
celebrated on Monday)

RECORDS:

Records manufactured for domestic & export sale: LP's
1973-78, 520,533 units; 1972-61,137,445 units



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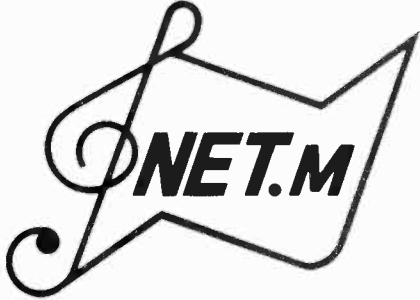
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JAPAN

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EPs 1973—6,996,823 units; 1972—8,003,986 units; Singles 1973—86,743,596 units; 1972—82,909,102 units
 Records imported from USA: 1973—1,706,855 units; 1972—954,469 units
 Records exported to USA: 1973—134,084 units; 1972—174,247 units
 Records imported from countries other than USA: 1973—490,237 units; 1972—540,298 units
 Records exported to countries other than USA (including Guam): 1973—344,674 units; 1972—294,490 units
 Stereo sales: 90% of total.
 Discounting: Rare
 Type of distribution: Manufacturer-to-retailer; Sales of imported product through department stores, supermarkets, record store chains are increasing
 Type of promotion: Nippon Hoso Kyokai, supported by TV reception fees and Japanese Government, has radio music programs competing with sponsored networks. Music programs are decreasing over color television networks.
 Jukeboxes: 70,000

RADIO STATIONS:
 No. of commercial 167; no. of government 738; no. of AM 477; no. of FM 428

IMPORT/EXPORT REGULATIONS:
 Automatic approval; customs duty 68 yen per LP, plus national commodity tax on 15% on sales of records and 5% on pre-recorded tapes. Hideo Eguchi

● record & tape manufacturers / distributors / importers

Aard Vark, see Canyon
 Abeno-Meikyoku-Do, 4-47 Abenosuji, Abeno-ku, Osaka Tel. (06) 6-22-0373 Rep. Kazunobu Hatakeyama (Distributor)
 Alfa & Assocs. Studio City Bldg. 3-5-39 Shibaura, Minato-ku, Tokyo 108 Tel. (03) 455-1791 Pres. Kunihiko Murai, Mng. Dir. Hiroharu Itoh Gen. Mgr. Tokio Suga, Prod. Shoro Kawazoe
 Labels: (Owned) Alfa, Mushroom (SEE ADVERTISEMENT)
 Amon, see Victor
 Archiv, see Polydor
 Asahi Music Servs. Inc. 2-2 Ohyo-cho Minami, Ohyo-ku, Osaka Tel. (06) 458-5321 Pres. Kiyoshi Hara, Gen. Mgr. Kichijiro Shimajo, Sales Mgr. Kazuyuki Yagi
 Label: (Owned) Asahi Music Pak
 Asylum, see Warner-Pioneer

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JAPAN

Athene Rec. Ind. Co. Ltd., 3-4-9 Ginza, Chuo-ku, Tokyo. Tel: (03) 542-6651. Pres.: Hiroshi Hirano, Sales Mgr.: Kenji Hayama, Int'l Div. Mgr.: Tadahiko Tsuzuki.

Atlantic, see Warner-Pioneer.

B O M Serv. Ltd., 6-5-18 Kawamo Takarazuka, 665 Hyogo (Distributor).

Bellwood, see King.

Black, see Teichiku.

Bluegrass Ents. Tokyo, 6-15-14 Honkomagome, Bunkyo-ku, Tokyo. (Distributor).

C B S / Sony Inc., 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel: (03) 266-5801. Telex: J 24766. Pres.: Norio Ohga, Gen. Mgr.: Tatsu Nozaki, Sales Mgr.: Kikuji Nishitani.

Labels: (Owned) CBS/Sony, Epic, Odyssey, UMI, (represented) Amber Antique (USA), Bell (worldwide), Blue Sky (USA), CBS (worldwide), Columbia (USA), De-Vel (USA), Douglas (USA), Disc AZ (France), Epic (USA), Fillmore (USA), Gamble (USA), Golden Fleece (USA), Great Western Gramophone (USA), Harmony (USA), Kinetic (USA), Kirshner (USA), Monument (USA), Mums (USA), New Design (USA), Odyssey (USA), Philadelphia Int'l (USA), Prophesy (USA), Savoy (USA), Spindizzy (USA), T-Neck (USA), Tommy (USA), Track (UK), Windfall (USA).

Int'l reps.: Worldwide (CBS) except Hong Kong (Fook Yuen), Korea (Jigu), Malaysia & Singapore (Hup Hup).

Canyon Recs. Inc., World Trade Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-6305. Pres.: Tatsuro Ishida.

Labels: (Owned) Canyon, Aard-Vark.

Clavier, see Tokuma.

Columbia, see Nippon Columbia.

Cosdel (Japan) Ltd., Hibiya Park Bldg., 1-1 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbas (Distributor/Importer).

Crown Rec. Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Pres.: Kazuhisa Arita, VP: Masanori Itoh, Gen. Mgr.: Taketsuna Kamei.

Label: (Owned) Crown
Int'l rep.: Spain (Diresa).

D G, see Polydor.

Dan, see Tokuma.

Denon, see Nippon Columbia.

DiscReet, see Warner-Pioneer.

Disk Union, Union Electric Co. Ltd., 1-8 Kanda-Surugada, Chiyoda-ku, Tokyo 101. (Distributor).

Elektra, see Warner-Pioneer.

Epic, see CBS/Sony.

Expo Int'l Co. Ltd., Central Daiichi Aoyama 301, 4-1-5 Minamiaoyama, Minato-ku, Tokyo. Tel: (03) 408-6707. Chm.: Tatsuhiro Yatoh, Pres.: Bernd Riegerl, Dir.: Shunji Yoshino, Sales Mgr.: Masahiko Kato. (Importer).

Labels: (Imported) soul, rock & jazz LP's from all major labels & some minor labels, primarily from the U.S. (SEE ADVERTISEMENT).

Express, see Toshiba.

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JAPAN

Five Notes Music Corp., No. 18-11, 5-chome, Daizawa, Setagaya-ky, Tokyo. (Distributor/Importer) (SEE ADVERTISEMENT)

Fontana, see Nippon Phonogram.

Gam, see Victor

Globe, see Victor

Green City, see Victor

Hara Music Publ'rs Ltd., 1-2-5 Shirokanedai, Minato-ku, Tokyo 108 Tel. (03) 445-4545, 441-5547. Pres. & Gen. Mgr.: Richard Noboru Uehara; Sales Mgr.: Yoichi Maeda.

Labels: (Represented) BASF (Germany), Bovema (Netherlands), ECM (Germany), ESP-Disk (USA), Ember (UK), Eurovox/Intervox (Belgium), Intercord (Germany), MPS (Germany), Orion (USA), Penny Farthing (UK), Polyband (Germany).

Harvest, see Tokuma

Heliodor, see Polydor

International Rec Inc Japan, 1-21-1 Dogenzaka, Shibuya-ku, Tokyo. Tel. (03) 464-5089 Dir.: Den Toyoda, Gen Mgr.: Junichi Kakuda; Sales Mgr.: Naoki Fujimoto. (Importer)

Labels: (Imported) Amadeo (Austria), Charlin (France), Melodiya (USSR), Qualiton (Hungary), all labels (USA).

Iwazumi, 4 Minami-ichijo-Nishi, Sapporo Tel. (011) 24-7001. Rep. Seijiro Iwaraku. (Distributor).

Japan Musical Express, Akashi Bldg. 2F, Shibata-cho. No. 106, Kita-ku, Osaka 530. Tel. (06) 372-4537. Contact: H. Yokoo. (Importer).

Japan Publ'ns Trading Co. Ltd., 1-2-1 Sarugaku-cho, Chiyoda-ku, Tokyo. (Exporter)

Japan Rec. Trading Co. Ltd., Daiichi Honan Bldg., 2-8-17 Minami Ikebukuro, Toshima-ku, Tokyo Tel. (03) 982-6262. Pres.: Sigeru Ouchi; Dir.: Shunji Obata. (Importer/Distributor)

Jujiya Gakki, 3-21 Nishiki-cho, Kanda, Chiyoda-ku, Tokyo. Tel. (03) 293-4671. Rep.: Shin Kurata.

Keystone Denshi, Ishikawa Bldg., Hirakawa-cho, Chiyoda-ku, Tokyo. (Distributor)

Kikka Trading Co. Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo 166. Tel. (03) 583-5476, 311-1682. Cable KIKKA/INC. Mng. Dir.: Arata Yamamoto. (Exporter)

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo 112. Tel. (03) 945-2131. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Minoru Suzuki

Labels: (Owned) King, Bellwood, Seven-Seas; (represented) A&M (USA), Barclay (France), CTI (USA), Chrysalis (UK), Contemporary (USA), Decca (UK), Deram (UK), Disneyland (USA), Flying Dutchman (USA), Island (UK), Riviera (France), Telefunken (Germany), United Artists (USA), Vanguard (USA). Int'l reps.: Australia (Festival), Brazil (Altaplay), France (Compagnie Phonographique Francaise, Societe Francaise du Son), Hong Kong (Hong Kong King Yoko).

Israel (Unatex), Mexico (Son'Art), Spain (Mayo), USA (London, Vanguard), Venezuela (Favedica).

Kit, see Nippon Columbia

Kunihara Gakki, 8 Nijo, Asahikawa, Hokkaido. Tel. (0166) 23-5266. Rep.: Mie Kunihara. (Distributor)

Kysuhu-Ongaku-Sangyo, 5-2-4 Nakatsu, Fukuoka-shi. Tel. (092) 29-0117. Rep.: Katsumi Intoh. (Distributor)

Lilac Shoji, 50 Kawaraya-machi, Niban-cho, Minami-ku, Osaka. Tel. (06) 762-6332. Rep.: Toshiro Hanakame. (Distributor)

Lucky Shokai, 2-4-1 Iwamoto-cho, Chiyoda-ku, Tokyo. Tel. (03) 861-7134. Rep.: Saburo Takei. (Distributor)

M G M., see Polydor.

Mama, see Tokuma.

Marion, see Victor.

Mercury, see Nippon Phonogram.

Minorophone, see Tokuma.

Muse Trading Co. Ltd., Meiwa Bldg., Sakuragawa, Shiba, Nishikubo, Minato-ku, Tokyo 105. Tel. (03) 504-2525. (Distributor/Importer)

Branch: Osaka. Tel. (06) 362-7146.

Mushroom, see Alfa.

Music Minus One Japan, 3-25 Azabu Iikura, Minato-ku, Tokyo 106.

Home office: USA.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-8111. Cable COLUMBIARECORDS. Telex: J2B280. Chm.: Kiyoshi Nishi; Pres.: Takami Shobochi, Mng. Dir.: Motoji Yoshizawa; Dir. & Rec. Div. Gen. Mgr.: Toshio Kikutsugi; Int'l Repertoire Gen. Mgr.: Tamotsu Hanzawa; Rec. Div. Int'l Relations Mgr.: Takayasu Yoshida.

Labels: (Owned) Columbia, Denon, Kit; (represented) Alshire (USA), Alvares (France), Buddah (USA), Baerenreiter-Musicaphon (Germany), Bronze (UK), Cantate (Germany), Cassiopee (France), Chant du Monde (France), Claudius (Germany), Concert-Disc (USA), Counterpoint/Esoteric (USA), Da Camera (Germany), Disc AZ (France), Erato (France), Eurodisc (Germany), Everest (USA), Ex Libris (Switzerland), Festival (France), Folkways (USA), Gamma (Mexico), Harmonia Mundi (France), Hispavox (Spain), Inmus (Germany), Janus (USA), Kama Sutra (USA), Lyricord (USA), MPS (Germany), Melodia (USSR), Metromedia (USA), Mondiodis (France), Monitor (USA), Mouloudji (France), Musicaliter (Germany), Musidisc (France), Muza (Poland), Orion (USA), Peerless (Mexico), Palca (Switzerland), Phonag (Switzerland), Pierre Cardin (France), Preiser (Austria), Protone (USA), Rococo (Canada), Roulette (USA), Saravah (France), Seeco (USA), Supraphon (Czechoslovakia), Turicaphon (Switzerland), Turnabout (USA), Unicorn (UK), Valois (France), Vox (USA). (SEE ADVERTISEMENT)

Nippon Gakki, Pearl Bldg., 7-9-14 Ginza, Chuo-ku, Tokyo. Tel. (03) 572-3111. Pres.: Genichi Kawakami; Mgr.: Tsuyoshi Konomi. (Distributor).

Nippon Phonogram Co. Ltd., Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel. (03) 403-7511. Cable:

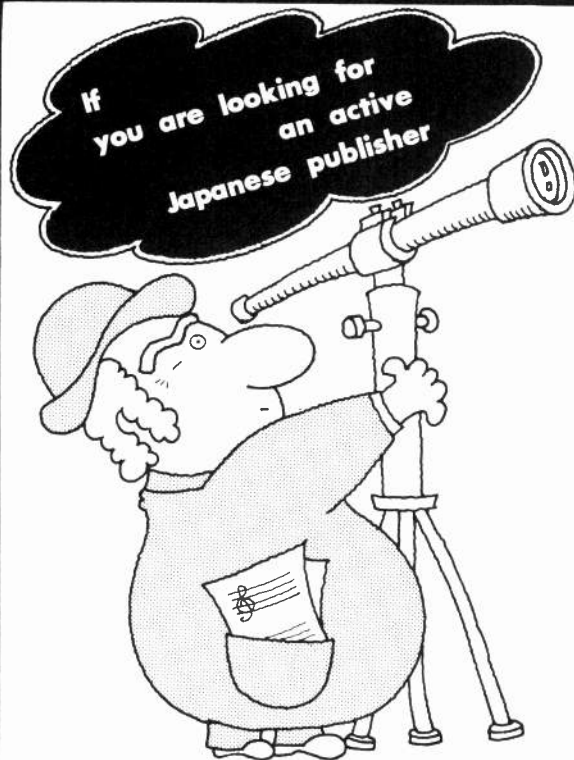
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NIPHILDISC Mng Dir Nobuya Itoh, Sales Mgr. H Koizumi; Int'l Repertoire Dept. Mgr. T. Sekiguchi.

Labels: (Owned) Fontana, Mercury, Philips, Vertigo, (represented) Carrere (France), Charisma (UK), Microfon (Argentina), Music Hall (Argentina), Shelter (USA)

Nippon Reader's Digest of Japan, Palace Side Bldg., 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo Tel (03) 213-8181 Pres.: William Stanley Holt.

Nishiyama (Grammo Shop), 3-19 Kita-Horie-dori, Nishi-ku, Osaka, Tel (06) 538-3456 Rep. Kenichi Nishiyama (Distributor).

Odyssey, see CBS/Sony

Philips, see Nippon Phonogram

Phoenix Trading, Central PO Box 631 Osaka 53091 Tel (06) 363-7106. (Distributor/Importer)

Pioneer, see Warner-Pioneer

Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo Tel (03) 462-5131 Pres. Kenichi Morita, Mng Dirs Motosuke Tachikawa, Seichiro Koh, Takao Yanagimoto, Mktg Mgr Takao Mori, A&R Mgr Yasuhiro Igarashi, Classical Label Mgr. Setsuo Sasaki, Pop Label Mgr Yataro Ibuschi.

Labels: (Owned) Archiv, DG, Heliodor, MGM, Polydor, Verve, (represented) Claves (Switzerland), Cube (UK), Daybreak (USA), Ricordi (Italy), Stax (USA) (SEE ADVERTISEMENT)

Pop, see Victor

Reprise, see Warner-Pioneer

Ryogaya & Co. Ltd., Nagaoka PO Box 10, Second St., Honcho, Nagaoka, Niigata 940 Tel (0258) 35-8155 Pres. Tamakichi Shimizu, Gen. Mgr. Noboru Aoki, Wholes. Mgr. Katsumi Kodama (Distributors)

Seibu Music Corp., Ikebukuro Higashiguchi Bldg., 1-41-7 Higashi Ikebukuro, Toshima-ku, Tokyo 170 Tel (03) 981-5285, 982-1223. Pres. Teruchiyo Miyamoto, Gen. Mgr., Minoru Suzuki.

Label: (Owned) Seibu.

Seikodo Co. Ltd., 2-65-8 Itabashi, Itabashi-ku, Tokyo Tel (03) 961-4651. Pres. Masanobu Tihara. (Distributor) Seven-Seas, see King.

Shinsei Serv. Co. Ltd., 3-51 Ando-jibashidori, Minamiku, Osaka, Tel (06) 251-1119/0759 Cable SALWELL Telex 3753.

Branch: Tokyo, 2-10-3 Roppongi, Minato-ku.

Shinsekai, see Victor.

Sound Trading Co. Ltd., Satake Bldg., 2nd fl., 4-9-1 Roppongi, Minato-ku, Tel (03) 404-5648, 402-4206. Cable SOUNDTRD, Telex J 28254. Pres.: Masao Yorozu; Sales Mgr., Takaya Yamaguchi, Planning Mgr. Hisaich Urushiyama, Import Mgr. Kunihiko Yashiro (Importer).

Sumiya Ltd., 1-6 Gofuku-cho, Shizuoka 420 Tel: (0542) 53-8161. Pres.: Shigeru Kawabe (Distributor)

Sunkyo Music Co. Ltd., Yamagata Bldg., 1-14-7 Nishi-Shimbashi, Minato-ku, Tokyo 105 Tel (03) 501-2667 Pres. Ichiro Takeuchi. (Importer of recorded masters).

Takara Mfg. Co. Ltd., 2-29-12 Tamagawa, Ohta-ku, Tokyo 144, Tel: (03) 759-3151. Exec. Mng Dir. Y. Shiozawa,

Gen. Mgr. K. Kikuchi, Sales Mgr. Y. Kobayashi, Ass't Sales Mgr. M. Akiyama.

Labels: (Owned) Takara "TKR"

Tam, see Toho

Teichiku Recs Co. Ltd., 1-2 Nishi-shinbashi, Minato-ku, Tokyo, Tel. (03) 502-6657. Pres. Shigeo Nanko, Gen. Mgr. Tadashi Nagamine; Sales Mgr. Kikuji Katsura, Int'l Div. Mgr. Ichiro Kinoue.

Labels: (Owned) Teichiku, Black Union (represented) BASF (Germany), Mainstream (USA), Metronome (Germany), Orfeon (Mexico), Pye (UK), Scepter (USA), Sonet (Sweden) (SEE ADVERTISEMENT)

Toho Gen. Co. Ltd., 1-14 Yuraku-cho, Chiyoda-ku, Tokyo, Tel. (03) 591-1211. Pres. Jushiro Hasegawa, Sales Mgr. Chuva Nagasawa.

Branches: Brazil, Italy, Hong Kong, USA

Labels: (Owned) Toho, Tam; (represented) BYG (France), Black Jazz (USA), Hansa (Germany), Ovation (USA), Vogue (France) (SEE ADVERTISEMENT)

Tokuma Music Inds. Co. Ltd., 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo Tel (03) 862-1381. Pres. Yasuyoshi Tokuma

Labels: (Owned) Clavier, Dan, Harvest, Mama, Minorophone; (represented) Balkanton (Bulgaria), Eterna (Germany) (SEE ADVERTISEMENT)

Tokyo Denka Co. Ltd., 5-77 Hamasaki, Asaka-shi, Saitama-ken (Distributor).

Tokyo Rec. Corp., TBS 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo 107 Tel (03) 582-7351 Pres. Y. Kaneko, Gen. Mgr. M. Mamiya

Toshiba Musical Inds. Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo Tel (03) 585-1111 Pres. Yosuke Suga; Gen. & Sales Mgr.: Teruo Saka.

Labels: (Owned) Express, Toshiba; (distributed) Alfa, (representec) Angel (UK), Apple (UK), Asylum (USA), Blue Note (USA), Capitol (USA), Carnaby (UK), Cream (USA), DJM (UK), Fantasy (USA), Greene Bottle (USA), Hot Wax (USA), Immediate (UK), Impulse (USA), Invictus (USA), Liberty (USA), Major Minor (UK), Neighborhood (USA), Odeon (worldwide), Probe (USA), Stateside (USA), Tumbleweed (USA), Westminster (USA).

Int'l reps.: France (Pathe-Marconi), Germany (EMI Electrola), Netherlands (Boverma), UK (EMI), USA (Capitol).

Trio Electronics Inc., Recs. Div., 5-2-1 Roppongi, Minato-ku, Tokyo Tel (03) 404-4391. Pres.: Hideo Nakano, Mng. Dir. Takeshi Nakano; Gen. Mgr. Takafumi Ohkuma, Sales Mgr. Kazuaki Maeda; Chief Prod'r. Noritaka Matsushita.

Labels: (Owned) Trio; (represented) Amadeo (Austria), Black Lion (UK), Calig (Germany), Charlin (France), Da Camera (Germany), Delmark (USA), ECM (Germany), Flying Fish (USA), Freedom (UK), JCOA (USA), Palette (USA), Wergo (Germany).

U M I, see CBS/Sony.

Union, see Teichiku.

Universal Corp. of Japan Ltd., 1-17-9 Uchikanda, Chiyoda-ku, Tokyo Tel: (03) 291-0326. (Distributor)

Vertigo, see Nippon Phonogram

Verve, see Polydor

Victor Musical Inds. Inc., Harajuku-Piazza Bldg., 4-26-18 Jingumae, Shibuya-ku, Tokyo, Tel (03) 405-5151 Pres. Toshio Yagisawa, Mng Dir. Katsunori Kasajima, Sales Mgr. Kinjo Iwashita.

Labels: (Owned) Victor, Gam, Globe, Green City, Marion, Pop, Shinsekai, (distributed) Amon, (represented) Avco, Brunswick, Camden, Chess, Coral, Dacca, Dot, Elektra, Famous Music group, Four Corners of the World, Hickory, Kapp, MCA, Mega, Milestone, Monmouth-Evergreen, Motown, Music of Polynesia, Musicor, Paramount, Prestige, RCA, Ranwood, Rare Earth, Sounds of Hawaii, 20th Century, Uni, Victrola, Vocalion (all USA); Areito (Cuba), Electrecord (Romania), MCA (UK), MK (USSR).

Int'l reps.: Argentina, Brazil, Colombia, Venezuela (Fermata), Ecuador (Efesa), South Africa (Meteor), Spain (Zafiro)

Warner Bros., see Warner-Pioneer.

Warner-Pioneer Corp., Fuji Bldg., 4-11-10 Roppongi, Minato-ku, Tokyo 106, Tel. (03) 401-7131. Cable WARBPIONER Telex J 26876. Pres. Shin Watanabe; Gen. Mgr. Jushiro Matsuda; A&R Tetsuo Aoyagi; Int'l Mgr. Hiroki Imao.

Labels: (Owned) Asylum, Atlantic, DiscReet, Elektra, Pibneer, Reprise, Warner Bros. (represented) Mantecore (UK), Rolling Stones (USA)

World Family Rec. Co. Ltd., Minami Aoyama Daichi Bldg., 5-1-10 Minami-Aoyama, Minato-ku, Tokyo 107 Tel (03) 407-5121 Pres. Shigeru Saito (Distributor).

Yamano Music Co., 4-5-6 Ginza, Chuo-ku, Tokyo 104, Tel (03) 562-5051. Pres.: Seizo Yamano; Gen. Mgr. Masamitsu Yamano; Sales Mgr.: Susumu Watanabe. (Distributor).

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All Staff Music Co. Ltd., Fountain Bldg., 5-13-13 Roppongi, Minato-ku, Tokyo 106 Tel (03) 583-9841. Pres.: Takeshi Fukazawa; Prod'rs Taku Izumi, Seichi Shimura.

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Atelier 41 Inc., Kioi-cho 1, Chiyoda-ku, Tokyo, Tel (03) 262-5151. Pres. Yochi Matsue; Prod'rs Isamu Tsuchida, Masako Masuda.

Label credit: RCA.

Geion Recs Co. Ltd., Nakazawa Bldg., 1-58 Yoyogi, Shibuya-ku, Tokyo, Tel: (03) 379-2266 Pres. Tsutomu Kimura; Gen. Mgr. Katsumi Yamamoto.

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Label credits: Belwood, CBS/Sony, Canyon, Capitol, Columbia, Denon, Elektra, Express, King, Polydor, Union.

Revue Japan Ltd., Maison Hirakawa, 2-5-2 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 265-3736/5728. Rep. Dir.: Salvatore T. Chantia; Prof. Mgr. Johnny Nomura.

Label credits: CBS-Sony, EMI, Polydor, Phonogram, Toshiba, Victor.

Shinko Music Publ'g Co. Ltd., Wako Bldg., 2-13 Tsukasa-cho, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2861. Pres. & Prod'r. Shoichi Kusano; Prod'rs: Hikaru "Kit" Kanematsu, Tad Kunimoto, Shiro Nishida (SEE ADVERTISEMENT).

Watanabe Prod'ns Co. Ltd., Matsui Bldg., 5th fl., 1-4 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 502-0541. Pres.: Shin Watanabe; Gen. Mgr.: Haruo Matsushita.

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A M P (Associated Music Publ'rs) Co. Ltd., 5-2-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9101. Exec VP. Taki Aoyama; Gen. Mgr. Junichi Ogawa. Int'l firms represented: Amak, Bobby Anthony.

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Int'l reps.: France (Claude Pascal), USA (Taki). Akizuki Music (JASRAC), Magatani Bldg. 21, Hachman-cho, Minato-ku, Tokyo 105. Tel: (03) 434-6668. Dir. Tomomi Akizuki; Gen. Mgr.: Shizuko Ohtomo.

Alfa Music Ltd., Mita Tokyu Apts., 3rd fl. 4-15-29 Mita, Minato-ku, Tokyo Tel: (03) 452-7976. Pres. Kunihiko Mura.

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Affiliate: New Orient Music Inc. April Music Inc. (Japan), 3-17-7 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-2809/1392. Cable CBSONYRECORD. Pres. Norio Ohga, Mng. Dir.: Toshio Nirazuka.

Int'l firms represented: April (USA), Assorted (USA), Blackwood (USA), Lowery group (USA), Meridian (France), Mighty Three (USA), Musical Frontiers/Em Dee (UK), Petra (USA), Tuna Fish (USA). (SEE ADVERTISEMENT).

Arch, see A Schroeder.

Asia Music Publ'rs Inc., 2-A Uemura Co-op., 13-2 Sakuragaoka, Shibuya-ku, Tokyo. Tel: (03) 463-4261. Pres.: Yasuo Ohno; Gen. & Sales Mgr.: Daniel Nenishiki.

Int'l branch: USA, B&W Prod'ns. Int'l firm represented: Lenroy (USA). (SEE ADVERTISEMENT)

Associated Music Publ'rs Co. Ltd., see AMP

Bella Godiva, see A. Schroeder

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Big Hill Music Publ'rs, Chateau Akasaka, 6-5-22 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-7870. Contact: Kiyoshi Saito.

C A M Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-0111. Pres. Nagamasa Kawakita; Gen. Mgr.: Shigeaki Oeda; Sales Mgr. Yoshihiko Suzuki.

Home office: Italy, CAM. Chuo Music Publ'g Co. Ltd., Sanshi Kaikan, 1-7 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 281-4864. Contact: Shinzo Takahashi.

Clover Music Publ'r, see Diamond. Crown Music Publ'g Inc., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Mng. Dir.: Taketsuna Kamei; Gen. Mgr. Sukeyuki Takeuchi.

Int'l firm represented: Diresa (Spain). Diamond Music Publ'r, c/o Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo Tel: (03) 462-5131. Pres. Yasuhiro Igarashi.

Affiliates: Clover Music Publ'r, Ringo Music Publ'r, Walt Disney Ent's of Japan Ltd., Kanesaka Bldg., 2-5-4 Shimbashi, Minato-ku, Tokyo Tel: (03) 591-5886. Rep. Matsuo Yokoyama.

Int'l firms represented: Disney (USA), Wonderland (USA).

Eastern Music Publ'g Co. Ltd., Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 501-0344. Cable: EASTMUS. Pres.: Masami Isomura. (SEE ADVERTISEMENT).

Essex, see TRO.

Friendship Music Co. Ltd., Dai-ichi Phenix Mansions, 7-7-20 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 400-6591. Co-Pres.: Hikaru Sugura, Kenzi Murakami.

Fuji Int'l Music Co. Ltd. Pres. Shimpei Matsuoka. See Zen-On.

Fuji Telecasting Music Co. Ltd., c/o Fuji Telecasting Co. Ltd., 7 Kawada-cho Ichigaya, Shinjuku-ku, Tokyo. Tel: (03) 359-6177, 357-7021. Rep. Shichiro Murakami.

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Gendai Kikaku, see Victor.

General Music Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo. Tel: (03) 562-0111. Cable: TOWA TOWA. Pres.: Nagamasa Kawakita, Gen. Mgr.: Kazuo Ishii.

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Herald Music Inc., Shimbashi-Ekimaie Bldg., No. 1, 2-20-15 Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 573-1281. Cable: HERALDPICTURE. Telex: J 23386. Pres.: Hiromitsu Furukawa.

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January, see A. Schroeder.

Japan-Soviet Music Inc., Hirose Bldg., 1-12-14 Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 255-5642. Pres.: Yoichi Noguchi.

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New Orient Music Inc, see All Staff

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Pamper Music Japan Ltd, Pres Shimpei Matsuoka, See Zen-On

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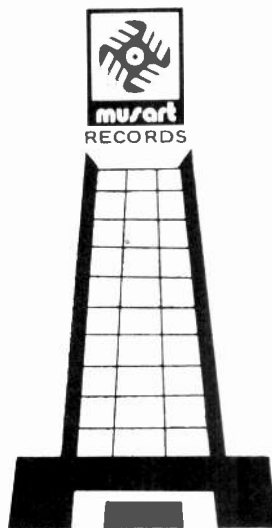
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 Capitol, see EMI & A. Chahine.
 A. Chahine & Fils, PO Box 1729, Rue Georges Picot, Bab Edris, Beirut, Tel 24-28-88, 23-16-95 Pres Joseph A. Chahine; Gen. Mgr.: Bernard A. Chahine. Sales Mgr Michel N. Acar.
Labels: (Owned) Voix de l'Orient; (distributed) Angel, Capitol, Columbia, EMI, HMV, Motown, Odeon, Parlophone, Pathe, Phenicia, Regal, Regal Zonophone, Stateside, Tamla, Trema; (represented) ABC/Dunhill, A&M, Apple, Beacon, Bronze, CFP, Command, Cream, DJM, Daybreak, Disneyland, Dot, Ducretet-Thomson, Ember, Emidisc, Encore, Famous, Gamma, Harvest, Hot Wax, Impulse, Invictus, Island, Liberty, MFP, Paramount, Penny Farthing, President, Probe, Purple, RAK, Starline, Steed, Studio Two, Talisman, Trianon, Trojan, WRC, Waverley.
Int'l reps.: Argentina (Odeon), Brazil (Odeon), France (Pathe-Marconi), Greece (Columbia), UK (EMI) USA (Capitol).
 Columbia, see EMI & A. Chahine.
 D G, see Philips.
 Ducretet-Thomson, see EMI.
 E M I Lebanon SaL, PO Box 6062, Imm Cesar Eliane, Mekalles, Beirut, Tel: 28-00-13. (Distributed by A. Chahine & Fils).
Labels: (Owned) Angel, Capitol, Columbia, Ducretet-Thomson, EMI, HMV, Harvest, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Stateside, Trianon, Waverley; (represented) A&M (UK), Apple (UK), Asylum (UK), Beacon (UK), Blue Mountain (UK), Bronze (UK), Cream (UK), DJM (UK), Dot (USA), Dunhill (USA), Encore, Famous (USA), Impulse (USA), Island (UK), PDU (Italy), Paramount (USA), President (UK), Probe (USA), RAK (UK), Steed (USA), Tamla/Motown (USA), Trojan (UK), Vogue (France).
Note: EMI does pressing for the following labels: Byblos, Cairophone, Decca group, Morico, Voix de l'Islam, Voix du Liban.
 Empire, see Societe Libanaise du Disque
 Les Fils de Georges Haddad & Co., PO Box 4680, Cinema Empire Bldg., Beirut, Tel: 25-22-23. Pres. & Gen. Mgr Mario Haddad; Sales Mgr.: Suzanne Charelian.
Labels: Exclusive distribution of all Societe Libanaise owned & represented product

Fontana, see Philips.
 H M V, see EMI & A. Chahine
 Harvest, see EMI
 Heliodor, see Philips
 Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut Tel. 23-90-73.
Labels: (Owned) Ruby, Select; (represented) Fonior (Belgium), Sono-Cairo (Egypt), Telefunken-Decca (Germany).
 M G M, see Philips.
 Melodisc, see Societe Libanaise du Disque
 Mercury, see Philips.
 Metrophon, see Societe Mitri Murr
 Motown, see A. Chahine
 Odeon, see EMI & A. Chahine.
 Parlophone, see EMI & A. Chahine
 Pathe, see EMI & A. Chahine.
 Phenicia, see A. Chahine
 Philips Liban SaL, Phonogram Dept., PO Box 670, Av. Sami Solh, Beirut, Tel 38-23-00. Pres. & Gen Dir.: E.J.M. Ghislam, Sales Mgr.: Roger Ghosn
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Triumph, Vertigo, Varve; (represented) Ades (France), Bell (USA), Buddha (USA), Cube (USA), Hispavox (Spain) Pablo (USA), Pierre Cardin (France), RSO (UK), Ricordi (Italy), Stax (USA), Track (UK), Transatlantic (UK)
 Polydor, see Philips
 Polyphon, see Philips.
 Regal, see EMI & A. Chahine
 Regal Zonophone, see EMI & A. Chahine
 Ruby, see Kattan
 S L D, see Societe Libanaise du Disque.
 Select, see Kattan.
 Societe Libanaise du Disque SaL, PO Box 4758, Cinema Empire Bldg., Kanafani St., Beirut, Tel 24-72-09, 25-22-22 Cable. CINEMPIRE Pres & Gen. Mgr. Mario Haddad; Sales Mgr.: Selim Ramia; Prod'n Mgr Joseph Tabet.
Labels: (Owned) SLD, Empire, Melodisc, (distributed) Uniart; (represented) Disc AZ (France), Ades (France), Albatros (France), Atco (USA), Atlantic (USA), Avco (USA), Barclay, (France), CGD (Italy), Capricorn (USA), Carabine (France), Durium (Italy), Elektra (USA), Ember (UK), Erato (France), Everest (USA), Fleche (France), Hungaraton (Hungary), MCA (USA), Mepa (Switzerland), Monument (USA), Musidisc (France), PIP (USA), Pama (UK), Penny Farthing (UK), Pickwick (UK), RKM (Belgium), Reprise (USA), Ricordi (Italy), Rifi (Italy), Riviera (France), Rolling Stones (USA), Saar (Italy), Splash (Italy), Supraphon (Czechoslovakia), United Artists (USA), Warner Bros. (USA)
 Societe Mitri Murr & Fils, PO Box 12111, Rue Weygand, Beirut, Tel: 24-46-20, 22-38-08.
Labels: (Owned) Arc, Metrophon; (represented) Chapter One (UK), Decca (UK), Deram (UK), London (UK), MAM (UK), Pink Elephant (Belgium), Rex (UK), Saout El-Hob (Egypt), Threshold (UK), UK (UK), Vega (France), WeekEnd (Belgium)

LEBANON

Population: 2,960,000.
 Rate of exchange: \$1 (US) = 2.30 pounds
 Holidays: January 1, March 30 (Moslem New Year), May 1 (Labor Day), May 6 (Martyr's Day), June 20 (Mohammed's Birthday), November 22 (Independence)

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Dir.: Yee Kok Fai.
Product: Display racks (rec. only).

● tape playback equipment

Diethelm & Co. Ltd., 68 Jalan Ampang, Kuala Lumpur, Selangor. Tel: 87-961.
Brand name: Revox (Switzerland).
Hagemeyer Inds. Sdn. Bhd., 15 A Jalan 13/6, Petaling Jaya, Selangor. Tel: 560-190, 560-206.
Brand name: National (Japan).
Ho Hua Co. Pte. Ltd., 45 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: 83-184.
Brand name: Sony (Japan).
Jepsen & Jessen (Malaysia) Sdn. Bhd., Denmark House, Jalan Ampang, Kuala Lumpur, Selangor. Tel: 81-956
Branch: Ipoh Perak, Asia Life Bldg. Tel: 47-71.
Brand name: Grundig, Uher (both Germany).
O'Connor's Pte. Ltd., Federal Hwy., Petaling Jaya, Selangor. Tel: 51-563.
Brand name: Pye (UK).
Penang Music Centre Sdn. Bhd., 38/3 Farquhar St., Penang. Tel: 64-634. Gen. Mgr.: Loh Cheng Seong.
Sime Darby Malaysia Bhd., 54 Jalan Ampang, Kuala Lumpur, Selangor. Tel: 88-911, 89-966, 83-157.
Branches: Ipoh, Perak, 94 Tambun Rd. Tel: 29-12—Kota Bahru, Kelantan, 27 Jalan Pengkalan Chepa. Tel 445.
Brand name: Hitachi (Japan).
Toshiba (Malaysia) Sdn. Bhd., Sungai Renggam, Klang, Perak.
Brand name: Toshiba (Japan).

MEXICO

Population: 56,400,000.

Rate of exchange: \$1 (US) = 12.50 pesos.

Per capita income: \$784.

Holidays: January 1, February 5 (Promulgation of the Constitution), March 21 (Birth of Benito Juarez), May 1 (Labor Day), May 5 (Victory of the Battle of Puebla), September 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25.

RECORDS:

Records manufactured for domestic & export sales: EP's 1973—6,994,952 units; 1972—6,723,889 units. Singles 1973—17,078,381 units; 1972—13,278,151 units.

Records sold domestically: EP's 1973—6,629,532 units; 1972—6,085,492 units. Singles 1973—15,403,942 units; 1972—11,123,154 units.

Records imported: LP's 1973—103,823 units; 1972—91,012 units. EP's & singles 1973—4,269 units; 1972—30,587 units.

Records exported: LP's 1973—14,615 units; 1972—22,104 units. EP's 1973—26,884 units; 1972—30,836 units. Singles 1973—1,070 units; 1972—3,841 units.

Average retail price per record: LP's—\$4-\$4.40, (budget) \$1.44-\$2.40; EP's—\$1.60-\$1.88; Singles: \$0.88-\$1.20.

TAPE:

Tapes manufactured for domestic & export sales: Cartridges 1973—566,071 units; 1972—337,803 units. Cassettes 1973—358,078 units; 1972—183,973 units.

Tapes sold domestically: Cartridges 1973—475,642 units; 1972—1,121,518 units. Cassettes 1973—399,105 units; 1972—172,369 units.

Tapes imported: Cartridges 1973—1,259 units; 1972—3,463 units.

Tapes exported: Cartridges 1973—4,780 units; 1972—281 units. Cassettes 1973—3,951 units; 1972—558 units.

Average retail price per tape: Cartridges & cassettes—\$4-\$4.80.

RADIO STATIONS:

No. of commercial 668; no. of government 1, no. of AM 580; no. of FM 88.

TELEVISION STATIONS:

No. of channels 84; no. of commercial 79; no. of government 1.
Enrique Ortiz

● record & tape manufacturers / distributors / importers

Advanced, see Audiovision.

Alfa, see Cisne.

Amec, see Apolo.

Angel, see Capitol.

Apolo SA (Discos), Revillagigedo 100, Mexico 1, D.F. Tel: 5-18-22-51. Cable: ANERAMAC. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Enrique Camarena Machorro; Promo. Mgr.: Juan Camacho Reyes.

Labels: (Owned) Apolo, Amec, Cohete, Vida; (represented) Beverley (Brazil), Cid (Brazil), Gemini (UK), Movieplay (Spain).

Archiv, see Polydor.

Ariel, see Orfeon.

Aristos, see Audiovision.

Arlequin, see Audiovision.

Audiovision de Mexico SA, Adolfo Prieto 1427-B, Mexico

12, D.F. Tel: 5-59-18-33, 5-59-18-55, 5-59-19-44.
Labels: (Owned) Advanced, Aristos, Arlequin, Delta, Tizoc; (represented) Ariston (Italy), Biram (Switzerland), Brunswick (USA), CTH (USA), GNP Crescendo (USA), GSP (USA), HiFi (USA), Ricardo Kleinmar Prodn's (Argentina), Palette (Belgium), RKM (Belgium), Rifi (Italy), Sonet (Sweden), Tempo (USA), Top (Spain), Vedette (Italy).

Avandaro, see Discos de Oro.

Ave, see Cisne.

Avon, see Coro.

Aza, see Son'Aart.

Belart, see Polydor.

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, D.F. Tel: 5-76-03-33. Pres.: Jose Manuel Villarreal P.; VP: Armando de Llano A.; Rec. Div. Sales Mgr.: Raul Bejarano T.

Labels: (Owned) CBS, Epic, Harmony, Okeh, Sultana; (represented) Blue Sky, Buena Vista, Gamble, Monument, Philadelphia Int'l, T-Neck (all USA).

C R, see Musart.

Camden, see RCA.

Capitol de Mexico SA de CV (Discos), Ayuntamiento 54, Mexico, D.F. Tel: 5-18-13-20. Cable: CAPRECORDS. Pres.: John Bush; Admin. Mgr.: Fernando Hernandez; A&R Dir.: Jesus Rincon; Int'l A&R: Armando Martinez; Sales Mgr.: Miguel Reyes.

Labels: (Owned) Capitol, Angel, Odeon, Seraphim; (represented) ABC/Dunhill (USA), Accion (Spain), Apple (UK), Capitol (USA), EMI group (worldwide), Motown (USA), Purple (UK), Joan Manuel Serrat (Spain).

Int'l reps.: Central America (Discos Latino Americanos), Colombia (CBS), Dominican Republic (Julio Tonos), Ecuador (IFESA), Peru (IEMPSA), Venezuela (Los Ruices), USA (Latin Int'l), worldwide (EMI).

Cartuchos Magnéticos SA, Tlaloc 44, Mexico 17, D.F. Tel: 5-91-04-11, 5-91-06-50. Exec. Chm.: Oscar Rivero Azcarraga; Gen. Mgr.: J. de Jesus Glez. B.; Sales Mgr.: Francisco Xavier Lopez Gomez.

Labels: (Owned) Recotape, Sono; (distributed) Zuam.

Cash, see Grever.

Cast, see Cisne.

Centro Musical de Tijuana SA, Av. Constitucion 917, Tijuana, B.C. Tel: 5-13-22, 5-90-30. Pres.: Luis Alonso B.; Gen. & Sales Mgr.: Tessa Alonso B.

Labels: (distributed) CBS, Capitol, Gamma, Musart, Peerless, Polydor, RCA.

Certron, see Discos de Oro.

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Fiacchi Gonzalez; Gen. Mgr.: Raul Fiacchi Gonzalez; Sales Mgr.: Ignacio Aguilar; Int'l Mgr.: Raul J. Castro.

Labels: (Owned) Cisne, Diablo, Raff; (distributed) Alfa, Ave, Cast, Cronos, Cupido, Damas, Emsa; (represented) Carisch (Italy), Dark (Venezuela), Dicesa (San Salvador), Hurricane (USA), Italdisc (Italy), Metropoli (Colombia), Norteno (USA), Sonolux (Colombia), Vergara (Colombia).

Int'l reps.: Colombia (Sonora), Nicaragua (Sonido), Panama (Panamenos), Spain (DIRESA), USA (Musimex), Venezuela (Dark).

Cohete, see Apolo.

Corito Infantil, see Coro.

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; Sales Mgr.: Jorge Gonzalez Cos.

Labels: (Owned) Avon, Corito Infantil, Corc, Discoferta, Fortuna, Redcva.

Int'l rep.: Venezuela (BASF).

Cronos, see Cisne.

Cupido, see Cisne.

D E L A (Director de la Coordinación & Explotación de artista & repertorio para Latinoamérica), Av. Miguel Angel de Quevedo 531, Mexico 21, D.F. Tel: 5-54-34-88. Cable: GRAMMAPHON. Telex: 01774520. Gen. Mgr.: Andre Toffel. (Liaison office for Polydor & Phonogram group of companies in Latin America).

D G, see Polydor.

D L V, see Musart.

Damas, see Cisne.

Delta, see Audiovision.

Diablo, see Cisne.

Diana, see Gamma.

Dimsa, see Orfeon.

Discoferta, see Coro.

Discos de Oro SA de CV, Av. de Los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala A&R Mgr.: Roberto Ayala Tellez.

Labels: Avandaro, Certron, Gabriel, Gran Premio, Peñasco, XEW; (represented) A/S, Alshire, Audio Spectrum, Grit, Somerset (all USA).

Eco, see Peerless.

Emsa, see Cisne.

Epic, see CBS/Columbia.

Face (Promotora), Revillagigedo 96-211, Mexico 1, D.F. Tel: 5-10-25-95. Owner: Heriberto Aceves.

Label: (Owned) Face.

Fermata (Discos) SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-18-55.

Home office: Brazil.

Labels: (Represented) Biram (Switzerland), DJM (UK), Fermata (Brazil), Minerva (Germany), Premier (Brazil), RGE (Brazil), Som/Maior (Brazil).

Flama, see Gas.

Fontana, see Polydor.

Fortuna, see Coro.

Gabriel, see Discos de Oro.

Gamma SA, Apdo. 7762, Emerson 432, 1st fl. Mexico 5, D.F. Tel: 5-45-73-60. Pres.: Jose M. Vidal Zapatero; Gen. Mgr.: Carlos J. Camacho; Int'l Mgr.: Luis M. Moyano.

Labels: (Owned) Diana, Gamma; (represented) AZ (France), Alvorada (Portugal), Amadeo (Austria), Arion (France), Asylum (USA), Atlantic (USA), BWD (UK), Blue Thumb (USA), Cadet (USA), Carosello (Italy), Checker (USA), Chess (USA), Connoisseur Society (USA), Cygnus (France), Discomoda (Venezuela), Dot (USA), Durium (Italy), Elektra (USA), Erato (France), Everest (USA), Fama (USA), Hallmark (UK), Hispavox (Spain),

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Int'l reps.: Argentina (Microfon), Australia (Festival), Bolivia (Heriba), Chile (Aston), Colombia (Fabrica de Discos Fuentes), El Salvador (Discos Centroamericanos), France (United Artists), Germany (United Artists), Japan (Nippon Columbia), Peru (El Virrey), Spain (Hispavox), UK (United Artists), USA (United Artists), Uruguay (Palacio de la Musica).

Gas (Discos) SA, Av. Cuauhtlhuac 2725, Mexico 16, D.F. Tel: 5-39-11-44, 3-99-12-80. Pres.: Guillermo Acosta S.; Gen. Mgr.: Jesus C. Acosta S.; Sales Mgr.: J. Edmundo Pedrosa A.

Int'l branch: USA.

Labels: (Owned) Gas, Flama; (distributed) Paygo; (represented) GMA (Spain), Gema (Puerto Rico), Velvet (Venezuela).

Int'l reps.: Central America (Dicesa), Puerto Rico (Vilo), Spain (GMA).

Golden, see Juventa.

Gran Premio, see Discos de Oro.

Grever (Prod' nes) SA, Yauatepec 107, Mexico 11, D.F. Tel: 5-53-36-03. Cable: GREVERINT. Pres.: Robert E. Grever; Gen. Mgr.: Carlos Espindola; Sales Mgr.: Antonio Cabrera.

Labels: (Owned) Cash, Lado-A.

Harmony, see CBS/Columbia.

Heliodor, see Polydor.

Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria & Romero Gonzalez; VP: Jorge Batalla Salgado; a&R: Rafael de Paz; Sales Mgr.: Jose Araiza C.

Labels: (Owned) Golden, Juventa; (represented) Armex (USA), Averno (USA).

Karusell, see Polydor.

Lado-A, see Grever.

M G M, see Polydor.

Maya, see Orfeon.

Mercury, see Polydor.

Musart (Discos) SA, Av. Cuauhtlhuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres.: Eduardo L. Baptista; VP: Eduardo L. Baptista Jr.; Gen. Mgr.: Jose Luengo M.; Sales Mgr.: Marcelo Gorraez; Int'l Mgr.: Luis Alberto San Martin.

Labels: (Owned) Musart, Musart Norteno, Oasis, Trebol; (distributed) CR, DLV; (represented) Ariola (Spain), Barclay (France), Caracol (Chile), Codiscos (Colombia), DJM (UK), Fantasy (USA), JCV (Chile), MCA (USA), Musidisc (France), Parnaso (Argentina, USA), Penny Farthing (UK), Pira (Chile), Riviera (France), Young Blood (UK), Zafiro (Spain).

Int'l reps.: Argentina (Sicamericana), Benelux (Barclay), Colombia (Codiscos), France (Barclay), Ecuador (IFESA), Guatemala (Dideca), Panama (Discos de Panama), Peru (IEMPSA), Spain (Zafiro), USA (Record Dists.), Venezuela (La Discoteca).

Musart Norteno, see Musart.

Musica de Mexico, Esteva 26A, Mexico 18, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres. & Gen. Mgr.: Dario A. Zorzano.

Label: (Owned) Tequila.

Nacional Audio Distribuidora SA, Adolfo Prieto 1427-B, Local 2, Mexico 12, D.F. Tel: 5-59-24-39.

Labels: (Distributed) Advanced, Apolo, Aristos, Arlequin, Cohete, Cometa, Delta, Fermata, Hoy, Primier, Spiral, Tizoc, 2416, Young.

Oasis, see Musart.

Odeon, see Capitol.

Okkeh, see CBS/Columbia.

Omega, see Son'Art.

Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcapan, Tel: 5-76-83-00.

Int'l branch: USA, Orfeon Recs.

Labels: (Owned), Ariel, Dimsa, Maya, Orfeon, Studio; (represented) Disques Carrere (France), Fonografica Espanola (Spain), International Shows (France), Music Hall (Argentina), Pye (UK), Sonolux (Colombia).

Int'l reps.: Argentina (Music Hall), Central America (Indica), Colombia (Sonolux), Japan (Teichiku), Peru (El Virrey), Spain (Movieplay), Venezuela (Dark).

Panamusic SA, Calle Dos 11-B, Naulcapan, Tel: 5-76-06-38, 5-76-16-15. Pres.: Alberto Guini Sidauy; Gen. Mgr.: Casimiro P. Flores O.; Sales Mgr.: Ramiro Gamboa Segui.

Labels: (Owned) Panamusic, Sol; (represented) Avenue of America (Canada) Carabine (France), Chorus (France), ITP Tonband (Germany).

Paygo, see Gas.

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinkwort; Gen. Mgr.: Peter Ulrich.

Labels: (Owned) Eco, Peerless, (represented) Azteca (USA), Chantecler (Brazil), Decca (France, Italy), Del Valle (USA), Deram (UK), Fuentes (Colombia), Hi (USA), Indica (Costa Rica), London (UK), MAM (UK), Onix (Ecuador), Palacio (Venezuela), Richmond (UK), Secco (USA), Starbright (USA), Telefunken (Germany), Threshold (UK), Turnabout (USA), Virrey (Peru), Vox (USA).

Int'l reps.: Argentina (Famous), Chile (Philips), Colombia (Fuentes), Costa Rica (Indica), Dominican Republic (Guarachita), Ecuador (Fabrica de Discos), Japan (Nippon Columbia), Peru (El Virrey), Portugal (Radio Triunfo), South Africa (Coronet), Spain (Columbia), USA (Musical Tapes, Sunshine), Venezuela (Palacio de la Musica).

Pegaso, see Discos de Oro.

Philips, see Polydor.

Polydor SA de CV, Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-49-10. Gen. Dir.: Luis Baston Talamantes; Comm'l Mgr.: Enrique de Noriega S.; Sales Mgr.: Raul Carrillo Nunez.

Home office: Germany.

Labels: (Owned) Archiv, Belart, DG, Fontana, Heliodor Karussell, MGM, Mercury, Philips, Polydor, Polyphon Spectrum, Vertigo, Verve; (distributed) Ryn, (represented) Bell (USA), Cube (UK), Island (UK), Kama Sutra (USA), Stax (USA).

Int'l reps.: Guatemala (Dideca), USA (Miami Recs.), worldwide (Polygram group).

Polyphon, see Polydor.

R C A SA de CV, Cuauhtlhuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc; Sales Mgr.: G. Infante.

Labels: (Owned) RCA, Camden; (represented) A&M (USA), Audio Fidelity (USA).

Int'l reps.: Bolivia (Pro-Disco), Colombia (Sonolux), Dominican Republic (Caribe), Ecuador (Fadisa), El Salvador (Discos Centroamericanos), Jamaica (Federal), Panama (Discos de Panama), Peru (Fabricantes Technicos Asociados), Puerto Rico (Kelvinator Sales), Trinidad (International Rec'g), Uruguay (American Prods.), Venezuela (Coidica).

Raff, see Cisne.

Recotape, see Cartuchos Magneticos.

Redova, see Coro.

Regis, see Son'Art.

Ryn, see Polydor.

Seraphim, see Capitol.

Sol, see Panamusic.

Son'Art (Discos) SA, Lago Hielmar 26, Mexico 17, D.F. Tel: 5-31-81-00. Pres.: Teodoro Mantecon Olavarrieta; Comm'l Mgr.: Bernardo Gonzalez Bernaldez.

Labels: (Owned) Son'Art, Omega, Regis; (distributed) Aza; (represented) Dinsa (Peru), Discophon (Spain), Fonica (Guatemala), Imperial (Venezuela), Infopesa (Peru), King (Japan), Kubaney (USA), Mr. Vega (Argentina), Tal (Colombia), Tropical (Colombia), Vega (France), Victoria (Colombia).

Int'l reps.: Colombia (Tropical), Guatemala (Fono Industria), Peru (DINSA), USA (South Eastern).

Sono, see Cartuchos Magneticos.

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 5-31-49-52. Exec. Chm. Oscar Rivero Azcarra; Gen. Mgr. Rodolfo Esquivel Ramirez; Sales Mgr.: Antonio Avalos.

Label: (Owned) Zuum.

Spectrum, see Polydor.

Stereo Jet de Mexico SA, see Panamusic.

Tequila, see CBS/Columbia.

Tizoc, see Audiovision.

Trebol, see Musart.

Vertigo, see Polydor.

Verve, see Polydor.

Vida, see Apolo.

Vilo (Prod' nes), Rio Lerma 100-A, Col. Cuahquemoc, Mexico 25, D.F. Tel: 5-33-25-72. Mgr.: Raul Cudich.

Labels: (Distributed) Cachet, Candelita, Flama, Gas, Rex X E W, see Discos de Oro.

Zuum, see Sovi & Cartuchos Magneticos.

(Fontana), UK (Intersong), USA (Intersong Belinda).

Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria & Romero Gonzalez; Sales Mgr.: Jorge Batalla Salgado.

Int'l firms represented: Canciones del Mundo (Spain), Curci (Italy), Melodias Ecuatorianas (Ecuador), Nueva Ola (Panama), Rhyma (Colombia), Smart (Argentina), Susy (Italy), Suvini Zerboni (Italy), Tone (Japan).

Int'l reps.: Argentina (Korn), Spain (SGAE), USA (Songs of Mexico).

Latino Americana (Ed. Musical) SA, Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Tel: 5-31-32-65. Gen. Mgr.: Mario de Jesus.

Int'l firms represented: ABC, Acuff-Rose, Ampco, Big Seven, Big Three, Brandon, Burlington, Champagne, Charing Cross, Claridge, Duchess, Fania, Francis Day & Hunter, Frank, Glaser, Hastings, Irmaos Vitale, Leeds, MCA, Metric, Morrow, Northern, Orbe, Orbita, Planetary Nom, Pocket Full of Tunes, Ralph's, Screen Gems/Columbia, Shamley, Spanka, Sugarmusic, Travis, Trousdale, United Artists, Vaya, Vogue, Warner Bros.

Hnos. Marquez (Eds.) SA (SACM), Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16.

Affiliate: EMEX Publicidad Musical.

Int'l rep.: USA (Mexican Music).

Mexicana de Musica SA de CV (SACM), Cuauhtlhuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Gen. Mgr.: Alfredo Gil Jr.

Int'l firms represented: Dunbar (USA), RCA (Brazil, Italy, Spain), Kirschner (USA), MacLen (USA), Relay (Argentina), Sonointer (Colombia), Sunbury (Canada, UK, USA).

Int'l reps.: Argentina (Relay), Brazil (RCA), Canada (Sunbury), Italy (RCA), Spain (RCA), UK (Sunbury), USA (Dunbar, Sunbury).

Maximus SA, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-18-55.

Int'l firms represented: Alpane (USA), Ervee (USA), Copyright Serv. Bureau (USA), Nempcor (USA), Sweden Music (Sweden).

Mundo Musical SA, Puebla 286, Mexico, D.F. Tel: 5-33-20-80. Pres.: Jose Manuel Villarreal; Gen. Mgr.: Manuel Cervantes.

Int'l firms represented: April/Blackwood (worldwide), Blue Seas/Jac (USA), Edimusa (Peru), Lowery (USA), Edward B. Marks (USA), Melograf (Argentina), Mundo Musical (Brazil), Twentieth Century (USA).

Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Costa Rica (Mundo Musical), Peru (Edimusa), worldwide (April/Blackwood).

Musart (Ed. Musicales), Av. Cuauhtlhuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres.: Eduardo L. Baptista; Gen. Mgr. Jose Luengo M.

Int'l firms represented: Arabella (Spain), Contrapunto (Venezuela), DJM (UK), Eds. Musicales (Guatemala), Jace (USA), Pamsco (Argentina), Stirling McQueen (UK), Zafiro (Spain).

Int'l reps.: Argentina (Pamsco), Guatemala (Dimasi), Spain (Zafiro).

Musica de Mexico (BMI, SACM), Esteva 26A, Mexico 18, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres. & Gen. Mgr.: Dario A. Zorzano.

Affiliate: Z-19-Mexico (SACM).

Int'l reps.: Germany (Melodie der Welt), Spain (SGAE).

Musical Rights de Mexico SA, see Grever.

Orfeon (Ed.) SA, Av. Universidad 1273, Mexico 12, D.F. Planeacion Musical SA (Pla-Musa), Calle Dos 13-B, Naulcapan, Tel: 5-76-06-38. Pres.: Alberto Guindi Sidauy; Gen. Mgr.: Casimiro P. Flores O.

Promociones & Ediciones Int'l'es SA (SACM), Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinkwort; Gen. Mgr.: Jose Luis Vela, Gomez Lamadrid.

Int'l reps.: Brazil (Euterpe), Colombia (Edimusa), Spain (Canciones del Mundo), USA (Golden Sands).

Promotora Face (BMI), Revillagigedo 96-211, Mexico 1, D.F. Tel: 5-10-25-95. Gen. Mgr. Heriberto Aceves.

Roaga (Promociones & Eds.), Revillagigedo 96, Mexico 1, D.F.

Rondor SA, see Grever Int'l.

Serca (Ed.), Guerra 450 OTE, Reynosa Tam. (See Grever) Songs of Mexico Inc., see Brambila.

Teocali (Ed.) SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-18-55.

Int'l firms represented: Ariston (Italy), Avco (USA), Avemb (USA), La Compagnie (France), Heathside (UK), KPM Music Library (UK), Michel Legrand (France), Musica de Hoy (Spain), Neil (UK), Rideau Rouge (France), Skyview (UK), Sparta Florida (UK).

United Mexican Music Publ'rs Inc., see Brambila.

Z-19 Mexico (SACM), see Musica de Mexico.

music publishers

Aberbach de Mexico SA, see Grever

Beechwood de Mexico SA de CV, Ayuntamiento 54, Mexico, D.F. Tel: 5-18-13-20. Pres.: John Bush; Gen. Mgr.: Jose Cruz.

Int'l firms represented: Affiliated Music (UK), Beechwood (Canada, USA), EMI group (worldwide), Jobete (USA), Rondor (USA), Stein & Van Stock (USA).

Int'l reps.: Worldwide (EMI group).

Brambila Musical Mexico SA, Av. Cuauhtlhuac 2305, Mexico 17, D.F. Tel: 5-27-83-83. Gen. Mgr.: Rogelio Brambila Pelayo.

Affiliates: Songs of Mexico Inc., United Mexican Music Publ'rs Inc.

Int'l firms represented: Campbell Connelly (UK), Walt Disney (USA), Ecomus (Colombia), Sam Fox (USA), Edwin H. Morris (USA), Notable (USA), Portable (USA), Prodemus (Colombia), Larry Spier (USA).

Int'l reps.: Argentina (Alfredo Perrotti), Colombia (Ecomus).

Camarena Musical, Revillagigedo 100, Mexico 1, D.F. Tel: 5-18-22-51. Pres.: Pedro Camarena Machorro. Gen. Mgr.: Enrique Marquez.

Int'l firm represented: Adriana do Brazil (Brazil).

Continental Music Corp. SA, c/o Movilario Pino, 343 Loco 74, Mexico 4, D.F. Tel: 5-47-66-10. Pres.: Manuel Zydmjan; Gen. Mgr.: Rubenrick Carme.

Discos de Oro (Ed.) SA de CV, Av. de Los Leones 117, Mexico 20, D.F. Tel: 5-93-31-11. Pres.: Roberto Ayala.

E M E X Publicidad Musical, see Hnos. Marquez.

Fermata Mexicana SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: 5-59-18-33, 5-59-18-55.

Home office: Brazil.

Int'l firms represented: Arapua (Brazil), Brasil Musica (Brazil), Fermata (Argentina, Brazil, USA), Melodias Americanas (Brazil), Minerva (Germany), Musica Brasileira Moderna (Brazil), Arthur Napoleao (Brazil), Seresta (Brazil), Sonata (Brazil).

Gamma SA Eds. Musicales, Apdo. 7762, Emerson 432, 1st fl., Mexico 5, D.F. Tel: 5-45-73-60. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho.

Gas Musical, Av. Cuauhtlhuac 2725, Mexico 16, D.F. Tel: 3-99-12-80. Pres.: Guillermo Acosta S.; Gen. Mgr.: Carlos Blanco.

Gemis (Ed.) SA, Gutenberg 16, Mexico 5, D.F.

Grever Int'l (SACM), Yauatepec 107, Mexico 11, D.F. Tel: 5-53-36-03. Pres.: Charles E. Grever; Gen. Mgr.: Angel Hernandez; Royalties Dept.: Samuel Arredondo.

Affiliates: Aberbach de Mexico SA, Musical Rights de Mexico SA, Rondor SA, Ed. Serca.

Intersong SA, Gutenberg 16-201, Mexico 5, D.F. Tel: 5-31-62-97. Gen. Mgr.: Hector Hugo Navarro.

Int'l firms represented: Artemis (Netherlands), Carlin (UK), Egrem (Cuba), Kama Sutra (USA), Kaskat (USA), Ten East (USA), Veronica (Netherlands).

Int'l reps.: Argentina (Korn), Brazil (Intersong), Germany (Intersong), Italy (Alfiere, Ezedra), Spain

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Amprofon (Asociacion Mexicana de Productores de Fonogramas AC), Guanajuato 65, Mexico 7, D.F. Tel: 5-74-74-11. Gen. Mgr.: Alberto Vega Aranda.

Camara Nacional de la Industria de Radiofision, Plaza de la Reforma 400-302, Mexico 6, D.F.

E M M A C (Editores Mexicanos de Musica Asociacion Civil), Yuttemberg 16, 3rd fl., Mexico 5, D.F. Tel: 5-45-24-19.

DESIGN & ARTWORK

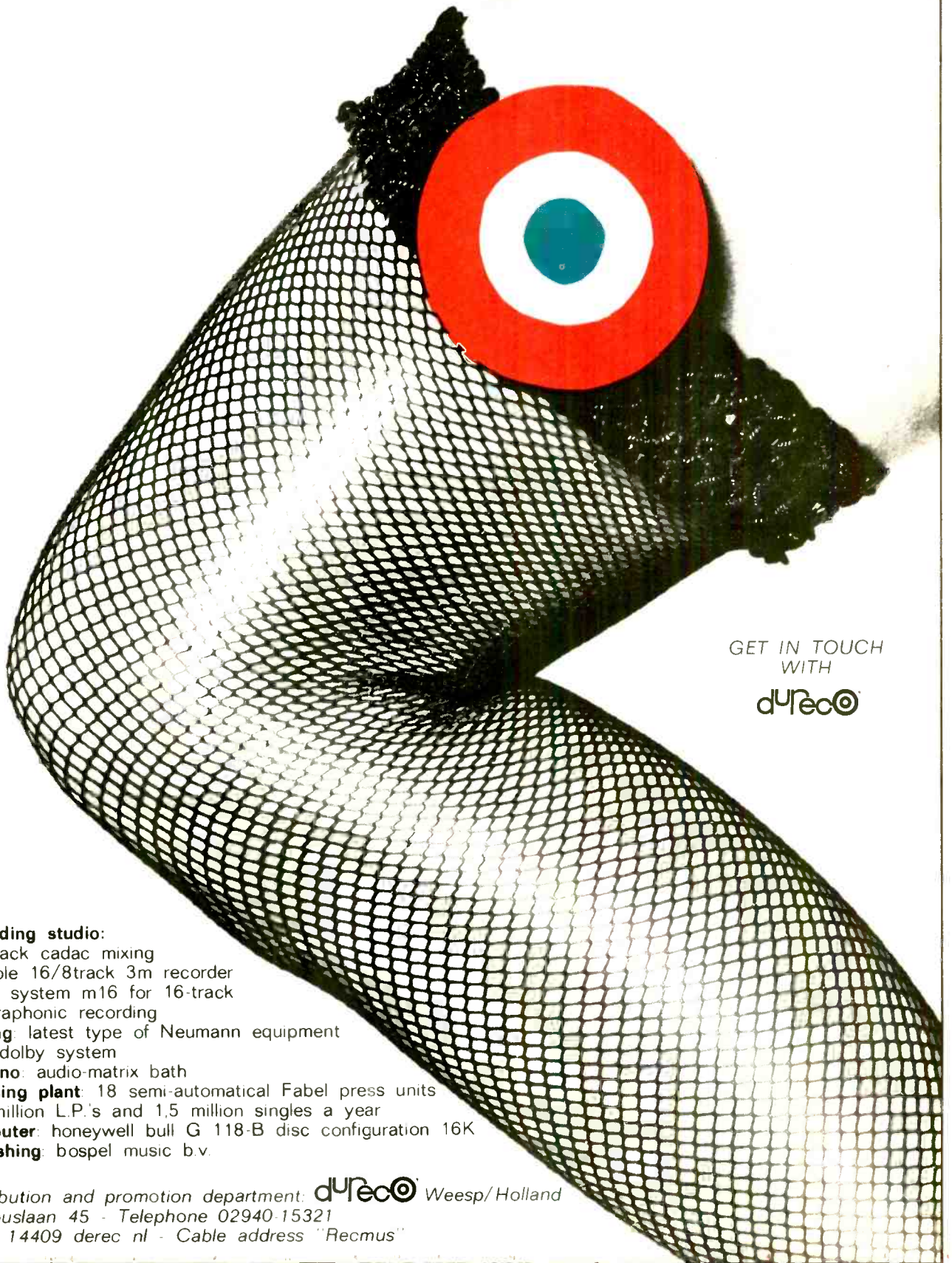
C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naulcapan, Tel: 5-76-03-33. Pres.: Jose Manuel Villarreal P.; VP: Armando de Llano A.

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Fiacchi Gonzalez; Gen. Mgr.: Raul Fiacchi Gonzalez; Sales Mgr.: Ignacio Aguilar.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; Sales Mgr.: Jorge Gonzalez Cos.

Musart (Discos) SA, Av. Cuauhtlhuac 2335, Mexico 16, D.F.

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 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00.
 R C A SA de CV, Av. Cuatlahuac 2519, Mexico 16, D.F. Tel 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc.
 Tizoc (Publicidad) SA, Apdo. 11-620, Zone 11, Adolfo Prieto 1427, Mexico 12, D.F. Tel 5-59-18-33

DIRECT MAIL SERVICE

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naulcalpan, Tel 5-76-03-33. Pres. Jose Manuel Villarreal P.; VP Armando de Llano A
 Discos de Oro SA de CV Rec. Club, Av. de Los Leones 117, Mexico 20, D.F. Tel 5-93-31-11 Pres. Roberto Ayala

LICENSING ORGANIZATION, MUSIC

S A C M (Sociedad de Autores & Compositores de Musica SA), San Felipe 143, Colonia General Anaya, Mexico 13, D.F. Tel 5-24-21-21. Cable COMPAS. Int'l Dept Head Jose Luis Caballero (Mechanical & performing rights)

PACKAGING & LABELING (tape only)

Musart (Discos) SA, Av. Cuatlahuac 2335, Mexico 16, D.F. Tel 5-27-01-00 Pres. Eduardo L. Baptista, Gen. Mgr.: Jose Luengo M., Sales Mgr.: Marcelo Gorraez

PLATING, PROCESSING & PRESSING PLANTS

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel 5-18-13-20. Pres. John Bush, Admin Mgr. Fernando Hernandez.
 Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel 5-63-28-00 Pres. Rafael Ficachi Gonzalez, Gen. Mgr. Raul Ficachi Gonzalez, Sales Mgr. Ignacio Aguilar.
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas, Sales Mgr. Jorge Gonzalez Cos.
 Musart (Discos) SA, Av. Cuatlahuac 2335, Mexico 16, D.F. Tel 5-27-01-00 Pres. Eduardo L. Baptista, Gen. Mgr. Jose Luengo M., Sales Mgr.: Marcelo Gorraez.
 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00.
 Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20 Pres. Heinz Klinckwort, Gen. Mgr. Peter Ulrich
 R C A SA de CV, Av. Cuatlahuac 2519, Mexico 16, D.F. Tel 5-27-60-20 Pres. & Gen. Mgr.: Louis Couttolenc

PRINTERS & LITHOGRAPHERS

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel 5-63-28-00. Pres. Rafael Ficachi Gonzalez, Gen. Mgr. Raul Ficachi Gonzalez, Sales Mgr. Ignacio Aguilar
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00 Pres. & Gen. Mgr.: Federico Riojas, Sales Mgr. Jorge Gonzalez Cos.

Musart (Discos) SA, Av. Cuatlahuac 2335, Mexico 16, D.F. Tel 5-27-01-00. Pres. Eduardo L. Baptista; Gen. Mgr. Jose Luengo M., Sales Mgr.: Marcelo Gorraez.
 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00.
 R C A SA de CV, Av. Cuatlahuac 2519, Mexico 16, D.F. Tel 5-27-60-20 Pres. & Gen. Mgr.: Louis Couttolenc

TAPE CUSTOM DUPLICATORS

Cartuchos Magneticos SA, Tlaloc 44, Mexico 17, D.F. Tel 5-91-04-11, 5-91-06-50. Exec. Chm.: Oscar Rivero Azcarraga; Gen. Mgr.: J. de Jesus Glez. B.; Sales Mgr. Francisco Xavier Lopez Gomez
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; Sales Mgr. Jorge Gonzalez Cos
 Configuration: Cassette
 Musart (Discos) SA, Av. Cuatlahuac 2335, Mexico 16, D.F. Tel 5-27-01-00 Pres. Eduardo L. Baptista; Gen. Mgr. Jose Luengo M., Sales Mgr.: Marcelo Gorraez
 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00.
 Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel 5-45-72-15, 5-31-33-20 Pres. Heinz Klinckwort; Gen. Mgr. Peter Ulrich
 Stereo Jet de Mexico SA, Calle Dos 13-B, Naulcalpan Tel 5-76-06-38, 5-76-16-15 Pres. Alberto Guindi Sidauy; Gen. Mgr. Casimiro P. Flores Ochoa, Sales Mgr. Ramiro Gamboa Segui.
 Configuration: 8-tr. & cassette

● **supplies**

CARTRIDGE & CASSETTE PARTS

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel 5-32-51-26 Cable VIDEOTAPE. Gen. Mgr. Miguel A. Hernandez; Audio Mgr.: Andres Martinez Marin

EMPTY CARTRIDGES, CASSETTES & REELS

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas, Sales Mgr.: Jorge Gonzalez Cos
 Configuration: Cassette.
 Brand name: Avon, Coro.

ENVELOPES & MAILERS

Apolo (Discos) SA, Revillagigedo 100, Mexico 1, D.F. Tel 5-18-22-51 Pres. Pedro Camarena Machorro, Gen. Mgr. Enrique Camarena Machorro

JACKETS & SLEEVES

Apolo (Discos) SA, Revillagigedo 100, Mexico 1, D.F. Tel 5-18-22-51 Pres. Pedro Camarena Machorro, Gen. Mgr. Enrique Camarena Machorro. (Sleeves only)
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00 Pres. & Gen. Mgr.: Federico Riojas, Sales Mgr. Jorge Gonzalez Cos. (Jackets only).
 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00. (Jackets only)

LABELS

Apolo (Discos) SA, Revillagigedo 100, Mexico 1, D.F. Tel 5-18-22-51. Pres. Pedro Camarena Machorro; Gen. Mgr. Enrique Camarena Machorro.
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas, Sales Mgr. Jorge Gonzalez Cos.
 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00.
 R C A SA de CV, Av. Cuatlahuac 2519, Mexico 16, D.F. Tel 5-27-60-20 Pres. & Gen. Mgr.: Louis Couttolenc

RECORD PROCESSING MACHINERY

Apolo (Discos) SA, Revillagigedo 100, Mexico 1, D.F. Tel 5-18-22-51. Pres.: Pedro Camarena Machorro, Gen. Mgr. Enrique Camarena Machorro.
 Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naulcalpan, Tel 5-76-83-00.

TAPE, BLANK LOADED & RAW

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel 5-32-51-26 Cable: VIDEOTAPE. Gen. Mgr. Miguel A. Hernandez, Audio Mgr. Andres Martinez Marin.
 Configuration: 8-tr., cassette, open reel & bulk
 Audio Devices de Mexico SA de CV, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Tel: 5-75-99-61, 5-75-99-68. Cable. AUDIVICES. Pres.: Jayme L. de Barros; VP & Gen. Dir.: Jorge Vargas L.
 Configuration: Blank—8-tr., cassette & open reel; raw—open reel.
 Cartuchos Magneticos SA, Tlaloc 44, Mexico 17, D.F. Tel: 5-91-04-11, 5-91-06-50. Exec. Chm.: Oscar Rivero Azcarraga; Gen. Mgr.: J. de Jesus Glez. B.; Sales Mgr. Francisco Xavier Lopez Gomez. (Blank only)
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres. & Gen. Mgr.: Federico Riojas; Sale; Mgr.: Jorge Gonzalez Cos. (Blank only).
 Configuration: Cassette.
 Brand name: Avon, Coro.
 Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga; Gen. Mgr.: Rodolfo Esquivel Ramirez; Sales Mgr.: Antonio Avalos; Plant Mgr.: Agustin Colin. (Raw only).

TAPE DUPLICATING EQUIPMENT

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel: 5-32-51-26. Cable: VIDEOTAPE. Gen. Mgr.: Miguel A. Hernandez; Audio Mgr.: Andres Martinez Marin.
 Chief product: High speed duplicators.
 Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero

Azcarraga; Gen. Mgr. Rodolfo Esquivel Ramirez, Sales Mgr.: Antonio Avalos, Plant Mgr.: Agustin Colin
 Chief product: Loaders, winders.

● **accessories manufacturers**

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel 5-32-51-26. Cable VIDEOTAPE. Gen. Mgr. Miguel A. Hernandez, Audio Mgr.: Andres Martinez Marin.
 Product: Head cleaners & demagnetizers, pre-leaded & splicing tape.
 Industrias Nacionales de Sonido SA, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel 5-73-24-13.
 Product: Tape carrying & storage cases
 Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel 5-31-49-52, 5-45-63-40 Pres. Oscar Rivero Azcarraga, Gen. Mgr. Rodolfo Esquivel Ramirez; Sales Mgr. Antonio Avalos; Plant Mgr. Agustin Colin
 Product: Head cleaners & demagnetizers, pre-leaded & splicing tape

● **store fixtures & merchandising aids manufacturer**

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00 Pres. & Gen. Mgr. Federico Riojas, Gen. Mgr. Jorge Gonzalez Cos
 Product: Display racks.

● **jukebox importer**

Industrias Nacionales de Sonido SA, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel 5-73-24-13
 Brand name: Rock-Ola.

● **tape playback equipment manufacturers & importers**

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel 5-32-51-26 Cable VIDEOTAPE. Gen. Mgr. Miguel A. Hernandez, Audio Mgr. Andres Martinez Marin
 Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel 5-31-29-00 Pres. & Gen. Mgr. Federico Riojas, Sales Mgr. Jorge Gonzalez Cos.

NETHERLANDS

Population: 13,600,000.
 Rate of exchange: \$1 (US) = 2.61 guilders
 Holidays: New Year's Day, Easter Monday, April 30 (Queen's Birthday), Ascension Day, Whitmonday, December 25, 26

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1973—\$1,267,481; 1972—\$482,695
 Records exported to USA: 1973—\$1,234,456; 1972—\$1,082,985.

RADIO STATIONS:

No. of Stations 3

TELEVISION STATIONS:

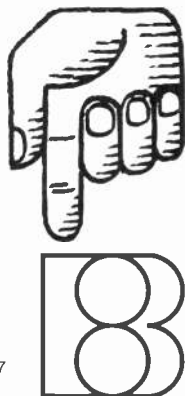
No. of channels 2 (government).

● **record & tape manufacturers / distributors / importers**

Ace of Clubs, see Decca.
 Action Recs. BV, Fred. van Eedenlaan 24, Hilversum, Tel (02150) 4-41-40
 Alpha, see BASF.
 Archiv, see Polydor.
 Argo, see Decca.
 Ariola, see Ariola-Eurodisc.
 Ariola-Athena, see Ariola-Eurodisc.
 Ariola-Eurodisc Benelux BV, Kenastr. 1-3, Haarlem, Tel (023) 31-92-90. Mng. Dir.: Wim Schipper; Gen. Label & Promo. Mgr.: Anton Witkamp.
 Home office: Germany.
 Labels: (Owned) Ariola, Ariola-Athena, Baccarola, Baccarola-Auslese, Eurodisc. Pan; (distributed) BRP, Jupiter, M. Maritim, Veb; (represented) A&M (USA), Avco (USA), Blue Mountain (UK), Bradleys (UK), Bronze (UK), Bumble (UK), Cetra (Italy), Dragon (UK), Fonit-Cetra (Italy), Island (UK), Magnet (UK), Manticore (UK), Mayfair (UK), Ode (USA), Rocket (UK), Santa Ponsa (UK), Trojan group (UK), Virgin (UK).
 Armada Recs. (div. of Bospel Music NV), Warmoesstr. 86, Amsterdam, Tel: (020) 22-63-94. (Distributed by CNR).
 Artone, see CBS Grammofoonplaten.
 B A S F-Nederland BV, PO Box 1019, Kadest. 1, Arnhem, Tel: (085) 71-71-71. Telex: 45111.

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PRODUCTIONS,
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P.O. Box 231,
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HOLLAND
Phone: (0)2150-57841

Labels: (Owned) BASF, Zilvervloot; (distributed) Alpha; (represented) Cornet (Germany), Electrecord (Romania), Harmonia Mundi (Germany), Jayboy (UK), Joy (UK), MPS (Germany), Pilz (Germany), President (UK), Polyband (Germany), Project 3 (USA), Scepter (USA), Wand (USA).

B L M, see Munich.

B R P, see Ariola-Eurodisc.

Baccarola, see Ariola-Eurodisc.

Baccarola-Auslese, see Ariola-Eurodisc.

Barclay Nederland BV, Jacobus Pennweg 24, Hilversum Tel (02150) 4-80-46 Telex. 13013. Dir. B.R. Maasen. (Distributed by CNR)

Home office: France

Labels: (Owned) Barclay, Riviera; (represented) Buddah, Curtom, Kama Sutra (all USA).

Basart Recs. Int'l, Oud Bussum, Flevolaan 41, Naarden. Tel (02159) 4-62-66 Dir. F. Basart, Prod's Han Grevelt, Johnny Goverde; Promo. Ger Faber.

Int'l branch: Belgium.

Labels: (Owned) Basart, Europhon, Musiphon, Park, Purple Eye, Turnette, Vier Wieken, Whamm; (represented) Animato, Asch (USA), Baerenreiter-Musicaphon (Germany), Candide (USA), Cantate (Germany), Christophorus (Switzerland), Da Camera (Germany), Durium (Italy), Folkways (USA), Goldstar (USA), Groovy, Pelca (Germany), Psallite (Germany), Redifusion (UK), Saar (Italy), Sastraphon (Germany), Turnabout (USA), Vox (USA).

Int'l rep.: Australia (Vanguard)

Beltona, see Decca.

Black Elephant, see Dureco.

Black Tulip, see Rec Track.

Blossom, see Rotogram.

Blow, see Delta.

Blue Elephant, see Dureco.

Bluegrass, see Dyna.

Bosheck Grammofoonplaten, PO Box 53, Aerdenhout. Tel (023) 24-08-50. Owner Willem Bosheck, Gen Mgr H R Bosheck v.d. Laan.

Labels: (Owned) Kritos, Nevofoon, Onyx, Target, Traffic; (distributed) CPR; (represented) Alvorada (Portugal), Carioca (Portugal), Clave (Portugal), Copacabana (Portugal), Estudio (Portugal), Orfeu (Portugal), Rapsodia (Portugal), Roda (Portugal), Selected Sound (Germany), Telemusic (France), Unidisc (France)

Bovema BV, Tulpenkade 1, Haarlem, Tel (023) 31-93-80 Mng. Dir.: Roel R. Kruze; A&R Mgr.: M.J. Kleinjan; Int'l Mgr.: Theo Roos, Mktg Mgr.: C.H. Klimbe; Sales Mgr.: J. Gaasterland; Promo. Mgrs.: K.H. Hille, O. Klijn

Labels: (Owned) Columbia, Credo, HMV, Imperial, Odeon; (represented): ABC, Apple, Avalanche, Blue Note, Bluesway, Buena Vista, Capitol, Chrysalis, Command, Coral, Dacapo, Daybreak, Disneyland, Ducretet-Thompson, Dunhill, Electrola, EMI, Fantasy, Gordy, Greene Bottle, Harvest, Hoer Zu, Immediate, Impulse, MCA, Mint, Motown, Musicor, Neighborhood, Pacific Jazz, Parlophone, Pathe, Prestige, Probe, Purple, RAK, Rare Earth, Regal Zonophone, Seraphim, Solid State, Soul, Sovereign, Stateside, Studio Two, Sunset, Talisman, Tamla, Tower, Tumbleweed, United Artists, VIP, Volksplatte, Waverly, Weed, Wergo, World Pacific

Brother Recs Inc., Leidesgracht 49, Amsterdam 1013. **Home office:** USA.

C B S Grammofoonplaten BV, Kruisstr. 8-10, Haarlem. Tel (023) 31-92-50 Telex: 41051. Gen Mgr.: A&R John J. Vis; Prod. Mgr. & Co-ord.: Paul Tesselaar; Sales Mgr.: George Bischoff; Mktg. & Tape Prod.: Paul Blitz; Artist Relations & Promo.: Leo Moolenijzer; Repertoire Licensing Hemmy Wapperom

Home office: USA, CBS Int'l.

Labels: (Owned) Artone, CBS, Epic; (represented) Arion (France), Philadelphia Int'l (USA), Scout (USA).

C N R (BV Grammofoonplatenmaatschappij), Rembrandtstr 17-23, Leiden. Tel (01710) 4-42-44. Telex. 326B6 Mng. Dir.: Hans van Zeeland; Programming & Adv Ruud Wijnants; Mktg. Mgr.: Paul Simons.

Labels: (Owned) CNR, Lowland; (represented) Barclay (France), Brunswick (USA), Buddah (USA), Chant du Monde (France), Cosmic (Germany), Melodia (USSR), Metronome (Germany), Playboy (USA), Qualiton (Hungary), Ricordi (Italy), Riviera (France), Supraphon (Czechoslovakia), Telefunken (Germany)

C P R, see Bosheck.

Capi (NV), Basisweg 38, Amsterdam, Tel: (020) 11-15-55

Labels: (Represented) Musica Mundi, Musica Sacra.

Capri, see Dureco.

Capriola, see Dureco.

Catharsis, see Dyna.

Ceres, see Munich

Chairos BV, Mensinge 52, Amsterdam BTV. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems (Distributor—tape).

Label: (Owned) PGH.

Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum. Tel. (02150) 1-53-53, 4-94-38

Label: (Represented) Supraphon (Czechoslovakia).

Citadel, see Dureco.

Columbia, see Bovema BV.

Cosmos Int'l Prod'ns Netherlands, PO Box 250, Zonstr. 7, Kerkrade Tel (0445) 37-59. Gen & Sales Mgr. J.H. Smith; Ass't Mgr. J.H. Franssen.

Creative World BV, NZ Voorburgwal 288, Amsterdam. Tel. (020) 23-24-19. Chief Exec.: Jan Levering.

Home office: USA

Credo, see Bovema BV.

DG, see Polydor.

Dakarnivap, see Polydor.

Decca Distributie BV (Hollandsche), PO Box 7104, Drentestr. 11, Amsterdam. Tel: (020) 44-08-88. Telex: 12038. Mng. Dir.: Bill Barents, Leo Boudewijns; Admin'r: Floor Wijngaard; Pop A&R: Jaap Hoitingh; Classical A&R Hans Tecker.

Labels: (Owned) Ace of Clubs, Argo, Beltona, Deram, Eclipse, London, L'Oiseau Lyre, Parrot, Rex, Threshold; (represented) All Platinum, Amos, Bang, Boot, Challenge, Coliseum, Emerald (UK), Hi, Laurie LeCam (USA), MAM, Seven B, Shout, Starday, Tribe, UK, Vibration

Decor, see Fa. van den Brink en De Ruter.

De Koekoek NV, Magdalenenstr. 14-a, Alkmaar.

Label: (Represented) Music Minus One.

Delta BV, Zijweg 154, Haarlem. Tel (023) 31-93-80 Mng. Dir.: H.M. Bivoet, Label Mgr.: A.E.C. Labberts; Pop Label Mgr.: J.P. Burdorf.

Labels: (Owned) Delta, Natural, (distributed) Blow, Emidisc; (represented) Alshire (USA), Belter (Spain), Enterprise (UK), Europa (Germany), Europa Exquisit (Germany), GSF (USA), Global (Germany), Intercord (Germany), Invicta (UK), JVC (Japan), Punch (France), Saphir (Germany), Somerset (Germany), Sonic (Germany), Sydney Thompson (UK), Windmill (UK)

Deram, see Decca.

Discovery, see Rec Track

Dureco (Dutch Rec. Co.), Pampuslaan 4E, Weesp Tel (02940) 15321.

Branch: Hilversum, Luitgardeweg 20 Tel (02150) 12151.

Labels: (Owned) Dureco, Black Elephant, Blue Elephant, Capri, Capriola, Citadel, Elf Provincien, Mata Hari, O La La, Omega Int'l, Pink Elephant, Te Deum, (represented) Admiral One Prod'ns (UK), Ad-Rhythm (UK), Audio Fidelity (USA), Bang (USA), Biram (France), Butterfly (France), CTI (USA), Disques Temporel (France), Finger (Germany), Hansa (Germany), Heavy Dog Prod'ns (UK), Hebra (Belgium), Historia (Germany), Joker (Italy), Kingdom (UK), Louis Lofredo Assocs (USA), Milestone (USA), PPX (USA), Penny Farthing (UK), RKM (Belgium), Red Bus (UK), Roba (Germany), Saar (Italy), John Schroeder Prod'ns (UK), Sire (USA), Sonet (Scandinavia), Storyville (Scandinavia), Sugar Plum (Belgium), Top Classic (Germany), Top Tape (Brazil), UP (Belgium), Vega (France), Weekend (France), Zafiro (Spain)

Int'l rep.: Belgium (Fonior) (SEE ADVERTISEMENT)

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden Tel (02159) 4-27-60, Amsterdam Tel (020) 24-37-81. Pres. & Gen. Mgr. Evan Durlacher

Labels: (Owned) Durlaphone, Obelisk, Pop Sound, Veronica

Durlaphone, see Evan Durlacher.

Dyna Concept Studios, c/o Sonopresse BV, Nw Binnenhaven 1-8, Rotterdam. Tel (010) 84-47-10 Gen Mgr. Leo Ritmeester; Sales Mgr. Martin B. Folman

Int'l branch: Surinam

Labels: (Owned) Bluegrass, Catharsis, Maya

E M C, see Munich.

E M I Holland BV, Tulpenkade 1, Haarlem. Tel (023) 31-93-80 Mng. Dir.: B.J. van den Berg, Financial Dir.: T.M. Poettker, Board Dir.: G.M. Oord

Note: EMI Holland BV is a holding company for the following firms: Anagon BV, Bovema BV, Delta BV, Elaprat BV, Gramophonehouse BV, Interdisk BV, Intergram BV, Interprint BV, Intertone BV, Negram BV.

E T C, see Eriksound.

Eclipse, see Decca

Elf Provincien, see Dureco.

Emidisc, see Delta.

Epic, see CBS Grammofoonplaten.

Eriksound (Nederland) BV, Singel 104, Amsterdam Tel (020) 23-43-61. Telex: 16065. (Distributor—tape)

Labels: (Owned) Eriksound, ETC, Happy, (distributed) Artone, CBS, Epic, Imperial, Pye, Vogue, (represented) A&M, Apple, Atlantic, BBC, Buena Vista, CBS, Charisma, Chess, Chrysalis, Crewe, DJM, Dawn, Delyse, Disneyland, Elektra, Ember, Envoy, Epic, Fly, GRT, Island, Janus, Liberty, Marble Arch, Peg, Pye, Pye Int'l, Reflection, Reprise, Rolling Stones, Saga, Sagatone, Spark, Unicorn, United Artists, Warner Bros. (all UK); Barclay (France), Decca (Germany), EMI Netherlands, Euroco (Belgium), Falcon (Germany), Hippo (Switzerland), Imperial (Netherlands), Lucky (Italy), Metronome (Switzerland), Perl (Germany), Project 3 (USA), RCA (Italy), Riviera (France), Roulette (France) SMS (Germany), Telefunken (Germany), Vogue (France).

Int'l reps.: Belgium (Euroco), Germany (Gather), Switzerland (Intertransit), UK (CRD)

Eurodisc, see Ariola-Eurodisc.

Europa, see Miller Int'l

Europa Exquisit, see Miller Int'l

Europese Fono Club, 262 Singel, Amsterdam Tel (020) 23-71-95.

Europhon, see Basart.

Fontana, see Phonogram.

Glorieklanken, see Fa. van den Brink en De Ruter

Golden Lion Recs. BV, PO Box 181, Peerlkampaan 5, Hilversum. Tel: (02150) 1-59-53 Chief Exec. Lion J. Swaab; Gen. Mgr.: Benny Vredem.

Label: (Owned) Golden Lion (distributed by Negram).

Grand Gala, see Intermedia & Telgram

H M V, see Bovema BV.

H O S A T (Holland South America Trading), Noordeinde 105a, The Hague. Tel: (070) 46-51-22 Dir.: H.J. da Silva

Labels: (Owned) Silva; (represented) Alvares (France), CBS (Israel), Calig (Germany), Calliope (France), Carus (Germany), Claves (Switzerland), Colossium (Germany), Corona (Germany), Fono (Switzerland), Jecklin (Switzerland), Lumen (France), Studio Monastere (France), Tangent (UK), Valois (France), Vedette (Italy)

Happy, see Eriksound.

Harlekyn Holland, see Polydor.

Havo Int'l, PO Box 9702, The Hague. (Exporter)

Home office: USA, Azusa, Calif.

Hees BV, Choorstr. 1-3-7, Delft. Tel (015) 12-41-83. Dir.: A. Roermund; Gen. Mgr.: F. van Heulen; Sales Mgr.: M. v.d. Sterre; Pop Sales Mgr.: G. van Krumping.

Heliodor, see Polydor.

I F O, see Showunite.

Idee Sound, Jan van Goyenstr. 122, Schoorl Tel (02200) 1-08-19. Cable: ALKMAAR Gen. Mgr.: J. V. Doorn.

Impact, see Phonogram.

Imperial, see Bovema BV.

Inelco Nederland BV, Joan Muyskenweg 22, Amsterdam 1006. Tel: (020) 93-48-24. Pres.: W. Brandsteder; Gen. Mgr.: J.F. Mascini; A&R Pop: E.A.L. Peek, A&R Classical: J.H.H. van Woerkens; Sales Mgr.: J. Beutler, Promo. & Adv.: T.P.J. Benkhard.

Labels: (Represented) A&M (USA), Ariola-Eurodisc (Germany), Elite (Switzerland), Erato (France), Island (UK), RCA (USA), Vanguard (USA).

Intermedia NV, Nassaulaan 46-a, Baarn. Tel (02154) 37-12. (Distributed by Telgram).

Labels: (Owned) Grand Gala, Studio 33; (represented) Fass (Germany)
Int'l reps.: Belgium (Discobell), Germany (Austrophon), Sweden (Contitrade).
Iris, see Rutogram & Telgram.
Jupiter, see Ariola-Eurodisc.
K-Tel Holland BV, Amstel 268, Amsterdam. Tel: (020) 24.26.99. Gen. Mgr. Mark Packard.
Karusell, see Polydor.
Killroy, see Telgram.
J. A. W. Koers, Nieuwe Ebbingestr. 56-A, Groningen 8001 Tel: (050) 12-01-31. (Importer)
Kritos, see Bosheck.
Han Kuiper Ents., De Boelelaan 435, Amsterdam. Tel: (020) 42.93.96. Gen. Mgr.: Wim Johan Kuiper.
Labels: (Represented) AJP (USA), Cross (USA)
Laudate, see Telgram.
Loisirs, see Vogue.
London, see Decca.
London City, see Showunie.
Lowland, see CNR.
M, see Ariola-Eurodisc.
M G M, see Polydor.
Malac Banda, see Munich.
Maritim, see Ariola-Eurodisc.
Mata Hari, see Dureco.
Maya, see Dyna.
Mercury, see Phonogram.
Metro, see Polydor.
Miller Int'l Grammofonplaten BV, Oud Polariumweg 25a, Laren. Tel: (02153) 30-36. Gen. Mgr.: Henk C. Major.
Home office: Germany.
Labels: (Owned) Europa, Europa Exquisit, Somersset, Sonic.
Mira, see Rutogram.
Mirasound, see Telgram.
Mode, see Vogue.
Mondio Music, see Vogue.
Moondisc, see Rec Track.
Morabeza, see Munich.
Munich Recs. BV (V. H. B. Munnikendam's Groothandel NV), Kromme Waal 18-19, Amsterdam. Tel: (020) 24-89-94. Pres.: Job Christiaan Zomer, Gen. Mgr.: Hugo Willem van Loon; Sales Mgr. Harry P. B. Happel.
Labels: (Owned) Munich, BLM, EMC, Oldie Blues; (distributed) Ceres, Malac Banda, Morabeza; (represented) Afrotone (USA), Amga (East Germany), Ansonia (USA), Anthologie (USA), Archive (USA), Arhoolie (USA), Aurora (East Germany), Big Bear (UK), Biograph (USA), Blue Goose (USA), Blues Classics (USA), Cetra (USA), Counterpoint (USA), Custum (USA), Dart (UK), Esoteric (USA), Eterna (East Germany), Ethnosound (USA), Eurotone (USA), Evasion (Switzerland), Everest (USA), Exito (USA), Explorer (USA), Folkloric (USA), GNP Crescendo (USA), Grand Award (USA), Hilary (USA), Historical (USA), Kent (USA), Mace (USA), Melodeon (USA), Monitor (USA), Monkey (France), Muza (Poland), Nonesuch (USA), Nova (East Germany), Old Timey (USA), Palm (UK), Period (USA), Raglan (USA), Richmond (USA), Riney (USA), Rumba (USA), San Miguel (USA), Saydisc (UK), Scala (USA), Seeco (USA), Seraphim (USA), Stinson (USA), Tifton (USA), Tradition (USA), Tropical (USA), United (USA), Up Front (USA), Vedette (Italy), Yazoo (USA).
Int'l reps.: Belgium (Frankie), Portugal (Alfa Beta), Switzerland (Evasion), UK (Tony Williams), USA (Star).
Musiphon, see Basart.
Muzikale Meesterwerken Serie NV (MMS), Paulus Potterstr. 12, Amsterdam Z. Tel: (020) 73-49-11. (Distributor/Importer)
N A P, see Polydor.
Narcis, see Rutogram.
Natural, see Delta.
Nederlandse Boekenclub, Prinsevinckenpark 2, The Hague. Tel: (070) 51-20-81. (Distributor/Importer)
Negram (Grammofonplatenmaatschappij) BV, PO Box 139, Bronsteeweg 49, Heemstede. Tel: (023) 28-07-50. Teltext: 41625. Mng. Dir.: Hans I. Kellerman; Sales Mgrs. Ben Bunt, Ger v. d. Meys; Mktg. Co-ord.: Robert van Beek; Promo. & Local Prod'n Mgr. Cor Aaftink; WEA Label Mgr.: Giovanni Tonino; NEA Label Mgr.: Karel Hendrikse; Export Mgr.: Cees Jansen; Import Mgr.: Fred Schroeder.
Labels: (Owned) Negram; (distributed) Golden Lion; (represented) Amadeo (Austria), America (France), Arhoolie (France), Asylum (USA), Atlantic (USA), BAM (France), Bearsville (USA), Birth (USA), Blue Thumb

(USA), Brother (USA), Cadet (USA), Capricorn (USA), Caravan (Belgium), Cardinal (Belgium), Carrere (France), Checker (USA), Chess (USA), Clave (Spain), Disc AZ (France), Dot (USA), Elektra (USA), Famous (USA), Festival (France), Gaviota (Spain), Grateful Dead (USA), Hallmark (UK), Hickory (USA), Hilltop (USA), Hispavox (Japan), Janus (USA), Marfer (Spain), Melodisc (UK), Metromedia (USA), Midi (USA), Musidisc (France), Moshe Naim (France), Nonesuch (USA), Paramount (USA), Pentagram (USA), Perception (France), Pickwick (UK, USA), Plantation (USA), Raft (UK), Reprise (USA), Rolling Stones (USA), SSS Int'l (USA), Seclussief, Stanvan (USA), Steed (USA), Sun (USA), Warner Bros. (USA), Youngblood (USA).
Int'l rep.: Worldwide except Benelux (WEA).
Nevofoon, see Bosheck.
Nigram, see Fa. Van den Brink en De Ruitier.
Obelisk, see Evan Durlacher.
Octopus, Torenlaan 46, Blicurum. Mng. Dir. Joop Onk. Tel: (02153) 7658.
Odeon, see Bovema BV.
L'Oiseau Lyre, see Decca.
Ojee, see Telgram.
O La La, see Dureco.
Oldie Blues, see Munich.
Olympic, see Rec Track.
Omega Int'l, see Dureco.
Onyx, see Bosheck.
Ora, see Universe Prod'n's.
P G H, see Chairos.
P R P, see Showunie.
Pan, see Ariola-Eurodisc.
Park see Basart.
Parrot, see Decca.
Pastor Recs., Bartelorisstr. 42, Haarlem. Tel: (023) 31-08-65. Cable: PASREC. Chief Exec.: C. Siekerman; Gen. Mgr.: K. Theo Pastor.
Labels: (Represented) Affrah, Atlas, Bahiaphone, Boussiphone, CEDDI, Cairophone, Calicophone, Casadiscs, Casaphone, Chandor, Dounia, Duniaphone, El Feth, Fran, Karim, Khalidphone, Koutoubiaphone, Lyra, Moussouphone, Nabiaphone, Oasis, Olympic, Oriaphone, Pariphone, Sono Cairo, Soutelphan, Turkofon, Voice of Lebanon, Voice of Stars, Voix du Bonheur, Voix du Globe, Voix du Nahreh.
Pegasus, Leidestr. 25, Amsterdam. Tel: (020) 23-11-38, 23-13-94. Mng. Dir.: N. Clerx.
Labels: (Represented) China, Dihavina, Topic.
Pergola, see Phonogram.
Philips, see Phonogram.
Phonogram BV, Drentestr. 11, Amsterdam-Buitenveldert. Tel: (020) 44-08-88. Telex: 12038. Mng. Dirs.: Bill Barents, Leo Boudewijns; Deputy Mng. Dir.: Floor Wijngaard.
Labels: (Owned) Philips, Fontana, Impact, Mercury, Pergola, Vertigo; (represented) Big Tree (USA), Bus Stop (UK), Charisma (UK), DJM (UK), Decca (UK), Deesse (France), Dial (USA), Disques H (France), Family Prod'n's (USA), Flying Dutchman (USA), Fresh Air (UK), GM (UK), Interrogam (USA), MAM (UK), Shelter (USA), Thelme (France), Tiffany (UK), 20th Century (USA), WWA (UK).
Phonogram Int'l BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 99-11. Cable: PHONINT. Telex: 11164. Pres.: Piet R. Schellevis; Senior VP: Willem L. Zalsman; VPs: Joop H. Buijnck, Reinhard H. Klaassen, Jan C. Van Houten.
Pink Elephant, see Dureco.
Polydor BV, Verryn Stuurtaalan 36, Ryswyk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Fred Haayen; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Theo van Heyningen; Sales Mgr.: Jan Zandhuis; Adv.: Wiebe Andringa; Label Mgrs.: Harry Knipschild, Jerry Voisin, J. van Bart.
Labels: (Owned) Archiv, DG, Heliodor, Karussell, MGM, Metro, NAP, Polydor, Verve; (distributed) Dakarnivag, Harlekyn Holland; (represented) Bell (USA), Chelsea (USA), Cube (UK), Pablo (USA), RSO (UK), Stax (USA), Track (UK).
Polygram BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 99-11. Telex: 11164. Cable: PHONINT. Pres.: Coen Solleveld; Exec. VP's: Johannes van der Velde, Kurt Kinkela, Dick van Amstel. (Polygram controls, among other companies, in the field of music, Phonogram Int'l, Baarn, and Polydor Int'l, Hamburg; in publishing: Chappell and Intersong Int'l; in TV-films: Polytel Int'l; and in video: Polymedia).
Pop Sound, see Evan Durlacher.
Purple Eye, see Basart.
Rackstar, see Telgram.
Rec Track Nederland BV, PO Box 424, Havenstr. 34, Bussum. Tel: (02159) 1-04-55. Telex: 11227. Gen. Mgr.: M.C. Groeneveld; Label Mgr.: F.D.S. Sinnighe Damste.
Int'l branch: Belgium.
Labels: (Owned) Black Tulip, Discovery, Moondisc; (distributed) Olympic; (represented) Moondisc (Sweden).
Int'l reps.: Belgium (Maison Bleu), France (Sofrasen), Germany (RPM), Scandinavia (Toniton), Switzerland (Overseas).
Red Bullet Prod'n's/Nederland NV, PO Box 231, Alexanderlaan 2, Hilversum. Tel: (02150) 5-78-41. Gen. Mgr.: Willem van Kooten. (SEE ADVERTISEMENT)
Rex, see Decca.
Riviera, see Barclay.
Rutogram, Van Ostadestr. 284, The Hague. Tel: (070) 33-76-90, 29-34-87.
Labels: (Owned) Blossom, Iris, Mira, Narcis, Tulip.
Showunie Recs., PO Box 2100, Amsterdam. Telex: 13442. Mng. Dir.: Peter Rensen; A&R: Peter King, Peter Rensen; Press, Pub. & Promo.: Emanuel Damsteeg.
Labels: (Owned) IFO, London City, PRP, Showunie.
Silva, see HOSAT.
Somersset, see Miller Int'l.
Sonic, see Miller Int'l.
Sonopresse BV, Postbus 751, Binnenhaven 1/8, Rotterdam 20. Tel: (010) 84-47-10. Telex: 22281.
Sound-Prod's, Holland BV, PO Box 88, Nieuw Loosdrechtse dijk 195, Nieuw Loosdrecht. Tel: (02158) 47-18. Dir.: Gerald Vandermeent; Admin. Mgr. Ronald Buys.

Studio 33, see Intermedia.
Sure Shot, Zuiderpassage 4, Uden. Tel: (04132) 6-29-69. Gen. Mgr.: A. G. Conard; Sales Mgr.: R. B. Peters. (Distributor).
Target, see Bosheck.
Te Deum, see Dureco.
Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; A&R: Jacques Hoes; Sales Mgr.: Hans Timman.
Labels: (Owned) Iris, Killroy, Laudate, Ojee, Rackstar, Telstar, Uniek; (distributed) Grand Gala, Mirasound (represented) Chart (USA), Hippo (Switzerland), Ronnex (Belgium), Supertone (Germany), Starlet (Germany), Tempo (Germany).
Int'l reps.: Austria (Turicaphon), Brazil (Nova), Canada (Morning), France (Barclay), Germany (Anola, Electra), Jamaica (Federal), Mexico (Polydor), Portugal (Belter), Scandinavia (CBS, Polydor), South Africa (RPM), Spain (Belter), Switzerland (Turicaphon), UK (Satrii), USA (Midland), Venezuela (Unimusal).
Telstar, see Telgram.
Threshold, see Decca.
Traffic, see Bosheck.
Tulip, see Rutogram.
Turnette, see Basart.
U P, see Universe Prod'n's.
Uniek, see Telgram.
Universe Prod'n's, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94. Pres.: W. v. Seijen.
Labels: (Owned) Universe, Ora, UP.
Fa van den Brink en De Ruitier, Vreeswijkstr. 61, The Hague. Tel: (070) 36-17-81.
Labels: (Owned) Decor, Glorieklanken, Nigram.
Note: Producers of premium & rack jobbing rec'gs
Veb, see Ariola-Eurodisc.
Veronica, see Evan Durlacher.
Vertigo, see Phonogram.
Verve, see Polydor.
Vier Wieken, see Basart.
Vogue (Nederland) BV, PO Box 64, Spaarne 55, Haarlem. Tel: (023) 32-00-55. Gen. Mgr.: J. Leruth; Sales Mgr. Henk Coops.
Labels: (Owned) Vogue, Loisirs, Mode, Mondio Music; (represented) Bellaphon (Germany), Collector Series (UK), Dawn (UK), Duke/Peacock (USA), Ember (UK), GNP Crescendo (USA), Golden Guinea (UK), Golden Hour (UK), Groove Merchant (USA), Marble Arch (UK), Marler (Spain), Motors (France), Numero Uno (Italy), Orfeu (Portugal), Fye (UK), Roker/Canyon (USA), Roulette (USA), Somethin Else (France).
Whamm, see Basart.
Zilverloot, see BASF.

Independent record producers

Accrestone Prod'n's, Postbus 9291, Baden Powellweg 99, Amsterdam. Tel: (020) 19-49-93.
Associated Artists Int'l, PO Box 37, Maarsse. Tel: (03465) 22-76.
Aart Baars, Geinwijk 302, Amsterdam. Tel: (020) 98-39-87.
Herman Batelaan Producties, Van Halerwijnlaan 483, Voorb. Tel: (070) 85-41-73.
Bege Prod'n's, Stationsstr. 87, Duerna. Tel: (04930) 25-4-3.
Black Snake Prod'n's, Schaepeanlaan 22, Bloemendaal 1542. Tel: (023) 37-65-83. Pres.: Eric Mossel.
Cinefoan Prod'n's, Postbus 95, Epe. Tel: (05780) 44-7-5.
Crossroad Prod'n's, Kruisstr. 88, Oss. Tel: (04120) 2-56-00.
Dennis Music BV, PO Box 585, Hilversum. Tel: (02150) 1-27-61. Owner & Prod'r: Willem Bosheck
Label credits: Alvorada, Arcade, Ariola, BASF, Barclay, Decca, Kritos, Negram, Nevofoon, Omega, Onyx, Orfeu, Polydor, Supreme, Target, Telstar.
Tony Dirne, Antiloopstr. 47, Breda. Tel: (01600) 4-01-76.
Dirty River Prod'n's, Singel 512, Amsterdam. Tel: (020) 25-20-05. Gen. Mgr.: Ferry Wienneke; Prod'r: Rick Beekman.
Drastic Prod'n's, Wibaoutlaan 23, Baarn. Tel: (02145) 63-31.
Martin Duiser, Veenbeestr. 634, Soest. Tel: (02155) 1-40-57.
General Prod'n's BV, Gasthuisstr. 26, Hilversum. Tel: (02150) 4-04-15.
Tim Griek, Zijlweg 49, Haarlem.
Goldway Prod'n's, De Wittenkade 118, Amsterdam 1014. Tel: (020) 18-71-38.
Independent Music Exploitation, Van Woustr. 6, Amsterdam. Tel: (020) 79-04-46. Owner: Richard de Bois; Prod'r: Richard de Bois, Peter Bewley.
Label credits: Anola, CNR, EMI, Negram, Polydor.
J R Prod'n's, Permekeplein 9, Roosendaal. Tel: (01650) 3-78-31, 3-41-75.
Ruud Jacobs, Loosdrechtseweg 136, Hilversum. Tel: (02150) 4-14-66.
Peter Koelwijn, Eijprujsstr. 46, Soest. Tel: (02155) 77-46.
Ad Kraamer, Weidonkiaan 19, Den Bosch. Tel: (04100) 4-63-96.
Geert Jan Leenders, Vingerhoedstr. 13, Woubrugge. Tel: (01729) 464.
M C R Prod'n's BV, PO Box 438, Hooglandseweg 62, Amersfoort. Tel: (03490) 2-34-01. Chief Exec.: F.D.S. Sinnighe Damste.
Label credits: BASF, EMI, Phonogram.
M R C Prod'n's BV, Ardenneen 16, Leusden-C. Tel: (03496) 21-12.
John Mill Prod'n's, PO Box 455, Amsterdam.
Eddy Ouwens, Anth. Camelingstr. 11, Dordrecht. Tel: (01850) 4-22-61.
P & O Prod'n's, Buitlaan 20, Rotterdam. Tel: (010) 37-55-77, 23-67-92.
Red Bullet Prod'n's/Nederland NV, PO Box 231, Alexanderlaan 2, Hilversum. Tel: (02150) 5-78-41. Gen. Mgr.: Willem van Kooten.
Label credits: Dureco, NAP, Philips, Polydor.
Relight Prod'n Co., Gortiesedijk 12a, Hilvarenbeek. Tel: (04255) 19-53.
Schaap Producties, Van Speykstr. 48b, Rotterdam. Tel: (010) 36-65-32.

for the Benelux



UNIVERSAL SONGS
 79, Michelangelostraat—
 Amsterdam
 Phone: 020-797047

Second Life Rec., Van Nijenrodeweg 402, Amsterdam. Tel (020) 42-92-88.
 Frank Smit, Van Baerlestr. 120, Amsterdam.
 Sound-Prod's. Holland BV, Nieuw-Loosdrecht 195, Nieuw Loosdrecht. Tel (02158) 47-18 Telex: 16604. Contact Gerald Vandermeent
 Stichting Studio Audio, Zaart 35, Breda. Tel: (01600) 5-00-41.
 Sure Shot Prod'n's, Zuiderpassage 4, Uden. Tel (04132) 6-29-69. Prod'rs. A.G. Conard, R.B. & T.M. Peters.
Label credits: Dureco, Negram, Philips, Polydor, Telstar.
 L. Swaab, Johan Huizingalaan 165, Amsterdam. Tel: (020) 15-19-57
 Telstar, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex. 51285. Pres.: Johnny Hoes, Prod'rs. Adrian, Johnny & Jacquie Hoes, Jean Innamee, Connie Peters, Annie de Reuver, Jean Kraft, Bertus Borgers, Theo Breuls, Fred Limpens.
Label credits: Ariola, Barclay, Belter, CBS, Columbia, Electrola, Elite, Hansa, Iris, Killroy, Metronome, Mirasound, Monopole, Morning Music, Ojee, Polydor, RPM, Rackstar, Red Bird, Ronnex, Steam Machine, Telstar.
 Twinkle Stars Prod'ns, Postbus 23, Brunssum. Tel (045) 25-38-73.
 Universe Prod'ns, Spanjaardslaan 33, Leeuwarden. Tel (05100) 2-01-94. Pres. W. v. Seijen
 W. J. v.d. Laan, Rumzicht 280, Amsterdam.
 Hans Van Hemert, Hendrikalaantje 14, Laren NH. Tel (02153) 51-48.
 Bert Van Rheeën, Staringlaan 8, Hilversum. Tel (02150) 1-47-85.
 Mike Vincent Producties, Postbus 2030, Den Bosch. Tel (0400) 4-58-14.
 Benny Vreden Producties BV, Peerkampaan 5, Hilversum. Tel (02150) 11 59-53
 West World Prod'ns, PO Box 633, Amsterdam. Prod'r Frank Smit.

● music publishers

Aberbach, see Basart—Belinda.
 Abri Music, see Veronica.
 Acrestone Music, Postbus 9291, Baden Powellweg 99, Amsterdam. Tel (020) 19-49-93.
 Action BV, see Anagon
 Actueel NV (Eds.), Baan 17, Haarlem. Tel (023) 31-77-73.
Affiliate: Blow Music.
Int'l firms represented: Altus (Germany), Capriole (Germany), Ho-Bel (Belgium), Literatoon (Germany), Montana (Germany), Wiener Boheme (Germany)
 Akela Music, see Universal Songs
 Alsbach & Doyer, see Basart.
 Altona, see Basart.
 Altus, Int'l, Frederic van Eedenplein, Heemstede. Tel (0232) 8-49-99.
Int'l rep: Global Music (Germany)
 Amelanie Music, see Basart—Intersong-Basart.
 Anagon Music Publ'rs BV, Tulpenkade 1, Haarlem. Tel (023) 31-79-40. Mng. Dir. Peter Schoonhoven.
Affiliates: Action BV, Bingo Music, Blue Tulip Music, Circle Music, Freetone Music BV, MCR Publ'g, Master Songs, Schaltone Music BV, Sunshower Music.
Int'l firms represented: BWD (UK), Big Ben (UK), Big Sky (USA), Bowling Green (USA), Butter (USA), Cents & Pence (USA), Churn (USA), Walt Disney/Wonderland (USA), Dwarf (USA), Gale (UK), Garrett (USA), Gold Forever (USA), Good Time (USA), Jarrow (UK), Jobete (USA), KPM (UK), Lady Casey (USA), Marsaint (USA), Open Dor (USA), Ram's Horn (USA), Sanah (UK), Saturday (USA), Larry Weiss (USA).
Int'l rep: Worldwide (EMI).
 Ananas Music, see New Dayglow
 April Music Holland BV, Kruisstr., 8-10, Haarlem. Tel: (023) 32-05-25. Cable COLRECORD. Telex. 41051. Gen. Mgr.: John J. Vis; Exec Ass't: Bas Mul.
Affiliates: Carnaby Music, Flevo Music, Jolio Music, Keytone Music, Lotus Publ'ns, Ed. Malando, Martha Music, New Music Holland, Xmusic.
Int'l firms represented: April/Blackwood (worldwide), Assorted (USA), Bellboy (USA), CBS Int'l (USA), Derringer (USA), Early Morning (Canada), Fourth Floor (USA), Hierophant (USA), Mighty Three (USA), Petra (USA), Silver Steed (USA), Tuna Fish (USA), Jeff Wayne (UK), Winter Blues (USA).
Int'l rep: Worldwide (April/Blackwood).
 Arabella Benelux, Kenaustr. 1-3, Haarlem. Tel (023) 31-92-90. Mng. Dir.: Wim Schipper.
 Arena, see Basart.
 Ars Nova (Muziekuitgeverij), Oostsingel 92, Goes. Tel (01100) 58-16.
 Artemis Muziekuitgeverij BV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 95-99. Cable MUZARTEM. Telex. 11164. Pres.: Heinz T. Voigt; Gen. Mgr.: A. Smits.
Int'l firms represented: Roy Ayers, Balloon, Barn, Baron, Blue Gum, Bob-Cor, Bovina, Bregman Vocco & Conon, Broken Arrow, Buddha, Caesar's Music, Carlini, Ian Carr, Caspat, Char Liz, Charlotte, Ented, Elmont, Davray, Dion, Double Trouble, Dynatone, Cibadomo, Elvis Music, Fifth Star, Five West, Four Knights, Getaway, Giving Room, Golo, Good Morning, Goshen Road, Grass Roots, Guerilla, Hazy, Leon Henry, Hill & Range, Hinky Dink, Hudson Bay, Ilza, Irod, Island, Jadar, Julio Brian, Kaleidoscope, Kama Rippa, Kama Sutra, Kaskat, Kenya, Kolob, Jeff Lynne, Marson Music, Matragun, Midland, Joni Mitchell, Mooncrest, Mountain Music (Nazareth), Pickwick Int'l, Pocket Full of Tunes, Phonopub/Polypub, RSO, Rattle Dazzle, Ricochet, Ru-Da, Ryan, Scheffrin-Zager, Sizzler Fiddle, Siquomb, Sky Forest, Stanyan group, Staysall, Tan Soul, Ten East, Thin Ice, Third Story, Time, Tito, Tomeja, Tone (Babe Ruth), Trane Music, Trio, Triple Three, Tunemith, Twentieth Century, White Haven, Roy Wood, Xanadu Xongs.
Int'l rep: (USA) Jule Kurz.
Int'l affiliates: (See Intersong Int'l, Germany).
 (Also see Artemis, UK)
 Associated Artists, see Munich.
 B A S F Nederland BV, PO Box 1019, Kadest. 1, Arnhem.

Tel. (085) 71-71-71. Telex: 45111.
 B V P-Music, PO Box 181, Hilversum. Tel (02150) 1-59-53. Gen. Mgr.: Benny Vreden.
 Baltic (Eds. Musicales) PBVA (Nederland), Postbus 37, Maarssen. Tel: (03465) 22-76.
Affiliates: Intermodie, Ed Musicales Start PBVA (Nederland)
 Annie Bank, Anna Vonderst. 13, Amsterdam 1013. Tel (020) 38-54-83.
Affiliates: W. Bergmans, Herman Zengerink.
Int'l rep: UK (J. & W. Chester).
 Basart NV (Les Eds. Int'l'es), PO Box 330, Oud Bussum, Flavelaan 41, Naarden. Tel: (02159) 4-62-66. Cable EDITORAS. Pres.: A. J. G. Strengholt; Mng. Dirs. H. Ch. Gomperts, Guus Jansen Jr.
Affiliates: Arena, Belwin-Mills NV, Campbell-Connelly, Gaba Music, Goodman Music NV, Leeds Muziek Holland NV, Rondor NV, A Schroeder Holland, Sikorski-Basart.
Affiliated groups: Alsbach & Doyer; Altona NV (Eds.)—Bron Assoc'd Publ'g, Palace Music Holland (NV Muziekuitgeverij), Uitgeverij Climax NV, United Artists Music (Nederland) NV; Belinda—Aberbach, Hill & Range, Mix, Molen, Progressive, Sunrise, Victoria; De Eerste Muziekcentrale; Intersong-Basart BV—Amelanie Music, Carlin, Fox Fanfare, Kama Rippa, Kama Sutra, Kaskat, Pocket Full of Tunes, Ryan Music, Trio Music, Twentieth Century.
 Belinda, see Basart.
 Belwin-Mills NV, see Basart.
 Benelux Music, see Tierolf.
 Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel (4950) 3-56-40. Telex: 51285. Gen. Mgr. Johnny Hoes, Mgr. Jacquie Hoes.
Affiliates: Metro Muziek, Tempo (Eds.), Washington Music.
Int'l firms represented: Pepper (UK), Rex (Germany), Stasny (USA).
 W. Bergmans, see Annie Bank.
 Big Shot Music, see PRP Int'l Music.
 Binah Music, see Veronica.
 Bingo Music, see Anagon.
 Blow Music, see Actueel.
 Blue Ball Music, see Veronica.
 Blue City Music, see Veronica.
 Blue Tulip Music, see Anagon.
 Bospel Music NV, Pampuslaan 45, Weesp. Tel: (02940) 1-00-00, 1-53-21.
Int'l branch: Belgium.
Affiliates: Doraflo Music NV, Kassner Music BV, Meteorion NV, Ed. Gerard Tournier BV.
Int'l firms represented: ABC/Dunhill (USA), AMI (France), Bens (Belgium), Blue Disque (USA), Fonior Music (Belgium), Grande Avenue (France), Kassner (UK), Klaus Lorenzen (Germany), Trousdale (USA)
 Boy Scout Music, see Veronica.
 Broekmans & Van Poppel, Van Baerlestr. 92-94, Amsterdam. Tel: (020) 72-80-84, 79-65-75, 79-61-26. Pres.: G. Ganzinotti; Sales Mgr.: P.J.A. Ganzinotti.
Int'l firms represented: Chester (UK), Forsyth Bros. (UK), Kultura (Hungary), Russian State Music (USSR), Warren & Philips (UK).
Int'l reps: USA (Peters).
 Bron Assoc'd Publ'g, see Basart—Altona.
 Brother Publ'g Co., Leidesgracht 49, Amsterdam 1013. Tel: (020) 23-90-47. Telex: 844 11209.
Home office: USA.
 Buschmann, E. Meysterlaan 46, Utrecht. Tel: (030) 93-68-30.
 Campbell-Connelly, see Basart.
 Carlin, see Basart—Intersong-Basart.
 Carnaby Music, see April.
 Chappell & Co. Holland BV, Singel 170-172, Amsterdam. Tel: (020) 6-47-90, 22-95-39. Gen. Mgr.: Jan De Winter.
Home offices: England, USA.
 Circle Music, see Anagon.
 Climax Uitgeverij, see Basart—Altona.
 Creighton Musicology-Musica Antiqua, Lassuslaan 45, Bilthoven. Tel: (030) 78-37-14. Cable: MUSICANT.
 Dayglow, see New Dayglow.
 De Eerste Muziekcentrale, see Basart.
 De Harp Muziekfonds, Cromme Camp 2, Amsterdam-Osdorp 18. Tel: (020) 19-62-91. Pres.: J.M. Pijlman.
 Dennis Music, PO Box 585, Hilversum. Tel: (02150) 1-27-61. Owner: Willem Boshoek; Gen. Mgr.: Ronny Boshoek-van der Laar; Ass't Mgr.: Reinier Sinaasappel.
Int'l firms represented: Azahar (Spain), Boosey & Hawkes (UK), Creasound (France), Ducal (Spain), Magellan (France), Mondiphone (France), Ring (Germany), Selected Sound (Germany), Sforzando (France), Sirocco (France), Top 2000 (France).
Int'l rep: France (Sforzando), Spain (Azahar), (UK) (Reclico).
 Dirty River Music, Singel 512, Amsterdam. Tel: (020) 25-20-05. Gen. Mgr.: Ferry Wieneke.
Int'l firms represented: Essex Int'l (UK), Heathside (UK), Orania (Germany), RAK (UK), TRO (USA).
 Doraflo Music NV, see Bospel.
 Dreissen-Basart NV, see Tierolf.
 Dutch Rec' Centre Ltd., Oudegracht 305, Utrecht. Tel: (030) 31-20-51.
 Flevo Music, see April.
 Fox Fanfare, see Basart—Intersong-Basart.
 Freetone Music BV, see Anagon.
 Gaba Music, see Basart.
 General Music BV, Gasthuisstr. 26, Hilversum. Tel: (02150) 4-36-08.
 Goodman Music NV, see Basart.
 Harlekijn Music, see New Dayglow.
 Harmonia Uitgave, Roelofsjesweg 23, Hilversum. Tel: (02150) 1-43-18.
 Hees BV, Choorstr. 1-3-7 Delft. Tel: (015) 12-41-83. Dir.: A. Roermond; Gen. Mgr.: F. van Heulen.
 Hill & Range, see Basart—Belinda.
 Hilversum Happy Music Publ'g, hilversum. Mgr.: Greta Gerriens.
 Holland Music BV (Peer-Southern Org.), Singel 500, Amsterdam 1001. Tel: (020) 23-11-63. Dirs.: Han Dink, Elbert van Zoeren.

Int'l firm represented: Peer-Southern (worldwide).
 I F O Music, see PRP Int'l Music.
 Indiana Music Inc. (div. of Dyna Concept Studios), c/o Sonopresse BV, Nw. Binnenhaven 1-B, Rotterdam. Tel: (010) 84-47-10.
 Intermodie, see Baltic.
 Intermusic BV (BUMA), Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40.
Int'l branches: Belgium, England, Germany.
Affiliates: Morgan Music Benelux, R&R Music (both BUMA).
Int'l firms represented: Cellar (Australia); Ian Anderson, Batt Songs, Bluebeard, Butterfly, Chevron, Chrysalis, Fast Western, G-Z, In-Music, Juniper, Mr. Sam Morgan, Steeleye Span (all UK).
 Intersong Muziek Uitgeverij BV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 95-99. Cable: MUZARTEM. Telex: 11164. Pres.: Heinz T. Voigt; Gen. Mgr.: A. Smits. (See Intersong Int'l, Germany).
 Intersong/Basart NV, see Intersong Int'l & Basart.
 Michael Jary Prod'ns, see Nagel.
 Jolio Music, see April.
 Kama Rippa, see Basart—Intersong-Basart.
 Kama Sutra, see Basart—Intersong-Basart.
 Kaskat, see Basart—Intersong-Basart.
 Kassner Music BV, see Bospel.
 Keytone Music, see April.
 Peter King Music, see PRP Int'l Music.
 Klavarskribo, Benedenrijweg 355, Slikkerveer. Tel: (01804) 1-23-39. Pres.: C. Pot; Gen. Mgr.: C. Kooymann.
Int'l rep: UK (Klavarskribo Institute).
 Kluger Holland, Meander 967, Amstelveen. Tel (020) 45-88-87, 41-19-78. Gen. Mgr.: Mrs. Gerda Felleman.
Int'l firms represented: Acuff Rose (USA), Bleu Blanc Rouge (France), Raoul Breton (France), CTI (USA), Charing Cross (USA), Heavy (USA), IMC (Belgium), Kluger Int'l (Belgium), Jean Kluger (Belgium), RKM (Belgium), Screen Gems (USA), Sugarmusic (Italy).
 Krips Muziek, Thorbeckelaan 71, The Hague. Tel: (070) 68-96-55. Pres.: P.H. de Slegte.
Affiliates: J.J. Lispet, Musico, XYZ.
Int'l firms represented: Apollo (Germany), Holzschuh (Germany), Le Mediator (France), Preissler (Germany), Ragotsky (Germany), Wild (Switzerland).
 Ladyvon Music, De Witteken 118, Amsterdam 1014. Tel: (020) 18-71-38.
Affiliate: Weekend Music Int'l.
 Leeds Muziek Holland NV, see Basart.
 W. F. Lichtenauer, Kruisplein 44, Rotterdam. Tel (010) 11-82-53.
 J. J. Lispet, see Krips.
 Lotus Publ'ns, see April.
 M C R Publ'g, Tulpenkade 1, Haarlem. Chief Exec.: F.D.S. Sinnighe Damste; Gen. Mgr.: Peter Schoonhoven. (See Anagon).
Int'l firm represented: Art (UK).
Int'l rep: Switzerland (Intermusic).
 Malando (Ed.), see April.
 Martha Music, see April.
 Charles Martin Music, Van Nijenrodeweg 402, Amsterdam. Tel: (020) 42-92-88. Mgr.: Sylvain J. de Haas.
 Master Songs, see Anagon.
 Mata Hari Music, see Universal Songs.
 Melodia Muziekuitgaven, Amstel 52, Amsterdam C. Tel: (020) 23-88-00, 35-26-14. Pres. Cor Smit Jr.; Sales Mgr.: Wim Eweg.
 Meteorion NV, see Bospel.
 Metro Muziek, see Benelux Music Inds.
 Miller's Music Center, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94. Pres. W. v. Seijen.
 Mix, see Basart—Belinda.
 Molen, see Basart—Belinda.
 Molenaar's Muziekcentrale NV, Zuideinde 18, Wormerveer. Tel: (075) 8-68-59, 8-20-13, 8-22-67. Pres.: J. Molenaar; Gen. Mgr.: B. Molenaar.
Int'l firms represented: Sam Fox (USA), Martin (France), Rubank (USA), Volkwin (USA).
Int'l reps: Australia (Palings), Denmark (Hansen), France (Martin), Japan (Zenon), Luxembourg (Pierre Wagner), New Zealand (Colliers), Norway (Tonika), South Africa (Athena), Sweden (Sven Larssen), Switzerland (Ruh), UK (Novello), USA (Henri Ekan).
 Morgan Music Benelux, see Intermusic.
 Munich Music (STEMRA), see Kromme Waal 18-19, Amsterdam. Tel: (020) 6-33-50. Telex. 14306. Gen. Mgr.: Hugo Willem van Loon; Mgr.: Joop Gerrits.
Affiliate: Associated Artists (STEMRA).
Int'l firms represented: Baltic, Start (both Belgium).
 Music, see Krips.
 Nagel, Singel 160-162, Amsterdam. Tel: (020) 6-46-64, 6-47-90.
Affiliate: Michael Jary Prod'ns.
 New Dayglow BV, Alexanderlaan 2, Hilversum. Tel: (02150) 5-78-41. Gen. Mgr.: Willem J. van Kooten.
Affiliates: Ananas Music, Dayglow, Harlekijn Music, Ofsra Music, Smamyook Music, Tripper Music.
Int'l firms represented: ATV (UK), Barn (UK), Canaan (USA), Creole (UK), GTO (UK), Island (UK), Knaphill (USA), Laurel Canyon (UK), Levine & Brown (USA), Prophet (USA), RSO (UK), Linda Renee (USA), Skyhill (USA), Stonebridge (USA).
Int'l rep: USA (Dayglow).
 New Music Holland, see April.
 Ofsra Music, see New Dayglow.
 P R P Int'l Music Publ'g, PO Box 3524, Amsterdam.
Affiliates: Big Shot Music, IFO Music, Peter King Music, Peter Rensen Music, Showunie Music.
 Palace Music Holland (NV Muziekuitgeverij), see Basart—Altona.
 Panda Prod'ns, Laan van Rijckevorsel 35, Lisse. Contact: Joop Portengen.
 Planet Music, see Veronica.
 Pocket Full of Tunes, see Basart—Intersong-Basart.
 Progressive, see Basart—Belinda.
 R & R Music, see Intermusic.
 Peter Rensen Music, see PRP Int'l Music.
 Ring Eds. (CV), PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84. Chief Exec.: J.J.C. Langevelt; Gen. Mgr.: Theo de Vos.
 Rondor NV, see Basart.

Ryan Music, see Basart—Intersong-Basart.
Schalltone Music BV, see Anagon.
A. Schroeder Holland, see Basart.
Showunie Music, see PRP Int'l Music.
Sikorski-Basart, see Basart.
Snamyook Music, see New Dayglow.
Solo Music, Stationstr. 87, Deurne. Tel: (04930) 25-43.
S. Spiero, Kerkstr. 19, 's-Hertogenbosch.
Start (Ed. Musicales) PBVA (Nederland), see Baltic.
Sunrise, see Basart—Belinda.
Sunshower Music, see Anagon.
Tee Set Music, see Veronica.
Tempo (Eds.), see Benelux Music Inds.
Tiefloff-Muziekcentrale, Markt 90-92, Roosendaal. Tel. (01650) 4-12-55. Pres.: A.W.H. Vergouwen; Gen. Mgr.: A. Hector.
Affiliates: Benelux Music, Dreissen-Basart NV.
Int'l firms represented: Andel (Belgium), Georg Bauer (Germany), Champel (France), Musica (Belgium), Rubank (USA), Emil Ruh (Switzerland).
Int'l repps.: Belgium (Gasp), Norway (Tonika), Sweden (Tonika in Norway), Switzerland (Emil Ruh), USA (Elkan).
Timeless Music BV, Herfstlaan 22, Heemstede.
Gerard Tournier BV (Ed.), see Bospel.
Trio Music, see Basart—Intersong-Basart.
Tripper Music, see New Dayglow.
Twentieth Century, see Basart—Intersong-Basart.
Unisong Prod'ns, see Universal Songs.
United Artists Music (Nederland), see Basart—Altona.
Universal Songs BV, Michelangelostr. 79, Amsterdam 9. Tel: (020) 79-70-47, 76-63-48. Mng. Dir.: Wim Landman; Copyright Mgr.: Bram Keizer.
Affiliates: Akela Music, Mata Hari Music, Unisong Prod'ns.
Int'l firms represented: Belwin-Mills, Chinnichap/RAK, Deep Purple, B. Feldman, Francis Day & Hunter, GH, Mervyn, Northern Songs, Purple, Robbins, Rondor, Sunbury, Tembo, Lawrence Wright (all UK), Morning (Canada), Francis-Day (France), Woodwater (Jamaica), Big 3, Dunbar, Ivan Mogull, Rondor, Sunbury (all USA); RCA (worldwide). (SEE ADVERTISEMENT)
Van Leest (Muziekhandel) BV, Tramst. 21 bis, Eindhoven. Tel. (040) 2-34-41. Dir.: J. van Leest.
Van Rossum Utrecht, see Herman Zengerink.
Van Teeseling Muziekuitgeverij, Bredestr. 138, Nijmegen. Tel: (080) 77-04-50.
Veronica Music Eds. CV, PO Box 218, Utrechtseweg 16, Hilversum. Tel: (02150) 5-10-45. Telex: 16498. Mng. Dir.: Charles Ritton.
Affiliates: Abri Music, Binah Music, Boy Scout Music, Witch Music.
Administered firms: Blue Ball Music, Blue City Music, Planet Music, Tee Set Music.
Victoria, see Basart—Belinda.
Vogue Int'l, BV, PO Box 64, 55 Spaarne, Haarlem. Tel: (023) 32-00-55. Gen Mgr.: J. Leruth.
Washington Music, see Benelux Music Inds.
Weekend Music Int'l, see Ladyvon.
Witch Music, see Veronica.
X Y Z, see Krips.
Xmusic, see April.
Herman Zengerink (Muziekuitgeverij), Anna Vondelstr. 11, Amsterdam 1013. Tel. (020) 12-73-88.
Affiliates: Annie Bank, Van Rossum Utrecht.
Int'l firms represented: Carrara (Italy), Edelweiss (Belgium), Paulus (Switzerland).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Amsterdam Arts Council, Town Hall, Rm. 167, O.Z. Voorburgwal 199, Amsterdam.
C C G C (Foundation for Collective Gramophone Rec. Promo.), Oosteinde 23, Amsterdam. Tel: (020) 24-10-32.
Conamus (Foundation), Marius Bauerstr. 30, Amsterdam 17. Tel: (020) 15-68-22. Mgr.: Henry Mildenberg; Ass't Mgr.: Yvonne Andre.
Country & Western Documentatiecentrum, PO Box 407, Eindhoven 4501. Tel: (040) 43-69-56.
Donemus (Documentation in the Netherlands of Contemporary Music), Jacob Obrechtstr. 51, Amsterdam-Z. Tel: (0103120) 72-24-32.
Gaudeamus Foundation (Promotion of Contemporary Music), PO Box 30, Biltoven 5. Tel: (0103130) 78-70-33. Dir.: Walter Maas.
Genootschap van Nederlandse Componisten (Society of Dutch Composers), Valeriusstr. 255 bv, Amsterdam-Z. Tel: (0103120) 73-72-18.
International Society for Contemporary Music, c/o Donemus, Jacob Obrechtstr. 51, Amsterdam-Z.
International Toonkunstenaarscentrum Eduard van Beinum (Conference Centre for Musicians), Zandpad 39, Breukelen. Tel: (010313462) 15-62.
Jeugd en Muziek (Youth & Music), Roemer Visscherstr. 42, Amsterdam-W. Tel: (0103120) 16-37-01.
Music Papers Ass'n & Music Dealers Org., PO Box 338, Bussum. Tel: (02159) 4-62-66.
N T B, Herengracht 163, Amsterdam. Tel: (020) 23-03-47.
N V G D (Ned Vereniging v. Grammofoon Detailhandelaren), Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.
N V G I (Nederlandse Vereniging voor Grammofoonplaten Importeurs & Fabrikanten), Drentestr. 11, Amsterdam.
National Committee of the International Music Council, Jacob Obrechtstr. 51, Amsterdam-Z. Tel: (0103120) 72-24-32.
Nederlandse Bond van Piano & Orgelhandelaren & Fabrikanten, (Dutch Org. of Piano Makers & Retailers), Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.
Nederlandse Omroep Stichting (Radio & TV), PO Box 10, Hilversum. Tel: (010312150) 8-00-00.
Nederlandse Vereniging van Grammofoonplatenhandelaren, (Dutch Rec. Retailers Ass'n), Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.
Royal Netherlands Musicians' Society (Koninklijke

Nederlandse Toonkunstenaars Vereniging), Vondelstr. 66, Amsterdam.
Stichting Contactorgaan Electronische Muziek (Contact Centre Foundation for Electronic Music), PO Box 30, Biltoven 5. Tel: (0103130) 78-70-33. Sec'y.: Walter Maas.
Stichting Nederlandse Muziekbelangen (Netherlands Musical Interests Foundation), Marius Bauerstr. 30, 1017 Amsterdam-W. Tel: (020) 15-68-22. Sec'y.: J.H. Verhagen.
Trade Union of Composers & Lyricwriters, Jac. Obrechtstr. 51, Amsterdam. Tel: (020) 79-21-52.
Vereniging Het Bureau voor Muziek-Auteursrecht (Composers' Rights Society), Marius Bauerstr. 30, 1017 Amsterdam. Dir.: J.H. Verhagen. Tel: (020) 15-68-22.
Vereniging van Muziekinstrumentenhandelaren (Dutch Org. of Retailers of Musical Instruments), Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.
Vereniging voor Nederlandse Muziekgeschiedenis (Society for Dutch Musical History), Steenvoordelaan 94, Rijswijk ZH. Tel: (070) 98-24-96.

DESIGN & ARTWORK

Basis Reclame BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-79-95. Telex: 16604. Mng. Dir.: Harry van den Berg.
Bovema BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: Roel R. Kruijze.
C B S Grammofoonplaten BV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Prod. Mgr. & Co-ord.: Paul Tesselaa; Sales Mgr.: George Bischoff.
Evan Durlacher, Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.
M C R Prod'ns BV, PO Box 438, Hooglandseweg 62, Amersfoort. Tel: (03490) 2-34-01.
Mach Design Group, (div. of Dyna Concept Studios), c/o Sonopresse BV, Nw. Binnenhaven 1-8, Rotterdam. Tel: (010) 84-47-10.
Ring Workshop BV, PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84. Chief Exec.: W.J. v.d. Wetering; Gen. Mgr.: Theo de Vos.
Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Sales Mgr.: Hans Timman.
Universe Prod'ns, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94. Pres.: W. v. Seijen.

DIRECT-MAIL SERVICE

Missel-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (03490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
Munich Recs., Kromme Waal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Telex: 14306. Pres.: Job Christiaan Zomer.
Ring Workshop BV, PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84. Chief Exec.: W.J. v.d. Wetering; Gen. Mgr.: Theo de Vos.
Sure Shot, Zuiderepassage 4, Uden. Tel: (04132) 6-29-69. Gen. Mgr.: A.G. Conard; Sales Mgr.: R.B. Peters.
Arno van Orsouw Uitgeverij BV, PO Box 2100, Amsterdam. Tel: (020) 22-28-98. Mng. Dir.: Emanuel Damsteeg; Press, Pub. & Promo.: Peter Rensen.

LICENSING ORGANIZATIONS, MUSIC

A N O U K (The General Dutch Org. for Performing Musicians), PO Box 8110, Amsterdam. Tel: (020) 13-46-26. (Performing rights only).
B U M A, Marius Bauerstr. 30, Amsterdam 1017. Tel: (020) 15-68-22. Gen. Mgr.: J.H. Verhagen. (Performing rights only).
S T E M R A, Marius Bauerstr. 30, Amsterdam 1017. Tel: (020) 15-68-22. Gen. Mgr.: G.P. Willemsen. (Mechanical rights only).

PACKAGING & LABELING (Tape only).

Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Sales Mgr.: Hans Timman.

PLATING, PROCESSING & PRESSING PLANTS

Algramm, Postbus 7, Pettemerstr. 9, Alkmaar. Tel: (02200) 2-23-33. (Pressing only).
Bruin BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-06-57. Telex: 16604. Mng. Dir.: Jaap Super, Harry van den Berg; Export Mgr.: Nic Niese. (Plating & processing only).
C B S Grammofoonplaten BV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Prod. Mgr. & Co-Ord.: Paul Tesselaa; Sales Mgr.: George Bischoff.
Cruvis BV, Blikersvaartweg 45, Heemstede. Tel: (023) 28-25-12. Telex: 41392. Mng. Dir.: Rien Duisterhof.
Dureco BV, Pampuslaan 45, Weesp. Tel: (2940) 1-53-21. Telex: 14409. Gen. Mgr.: Henk Ridderikhof; Comm'l Mgr.: H. Zyp. (SEE ADVERTISEMENT)
Interdisk BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: N.L.A. Hutter.
Sonorfix BV, Spaarwouderstr. 72, Haarlem. Tel: (023) 32-10-15. Chief Exec.: M.C. Groeneveld.
Sound-Prod's. Holland BV, Nieuw-Loosdrechtseweg 195, Nieuw Loosdrecht. Tel: (02158) 47-18. Telex: 16604. Contact: Gerald Vandermeent. (Pressing only).
Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Sales Mgr.: Hans Timman.

PRINTERS & LITHOGRAPHERS

Bruin BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-06-57. Telex: 16604. Mng. Dirs.: Jaap Super, Harry van den Berg; Export Mgr.: Nic Niese. (Rec. only).
C B S Grammofoonplaten BV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Prod. Mgr. & Co-ord.: Paul Tesselaa; Sales Mgr.: George Bischoff.
Drukkerij Bruin BV, PO Box 152, 10 Aris Van Broekweg, Zaandam. Tel: (075) 16-06-57. Telex: 16604 NL. (SEE ADVERTISEMENT)

Interprint BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: J.A. van den Haften.
N N D, Postbus 191, Amersfoort. Tel: (03490) 3-16-64.
Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Sales Mgr.: Hans Timman.
Arno van Orsouw Uitgeverij BV, Oostenburgervoorstr. 71-73, Amsterdam. Tel: (020) 22-28-98. Telex: 13442. Mng. Dir.: Arno van Orsouw.

PROMOTION & PUBLICITY

Basis Reclame BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-79-95. Telex: 16604. Mng. Dir.: Harry van den Berg.
Black Snake Prod'ns, Schaepmanlaan 22, Bloemendaal 1542. Tel: (023) 37-65-83.
Conamus (Foundation), Marius Bauerstr. 30, Amsterdam. Tel: (020) 15-68-22. Mgr.: Henry Mildenberg; Ass't Mgr.: Yvonne Andre.
Cosmos Int'l Prod'ns Netherlands, PO Box 250, Zonstr. 7, Kerkrade. Tel: (04445) 37-59. Gen. & Sales Mgr.: J.H. Smith; Ass't Mgr.: J.H. Franssen.
Dail Press BV, Erasmuslaan 351, Hilversum. Tel: (02150) 1-46-50.
Peter Den Haring, Noordeinde 114, The Hague. Tel: (070) 46-34-60.
G T L Prod'ns, Neptunusstr. 29, IJmuiden. Tel: (02550) 1-18-14. Gen. Mgr.: Klaas Leyen.
Hilversum Happy Music Promo. Co., Hilversum. Mgr.: Greta Territsen.
Holland Productie, Postbus 146, Oudenoord 101 bis/a, Utrecht. Tel: (030) 31-36-76.
International Disc Copy Org., see Arno van Orsouw.
Frederiek Klomp, Pollenbrink 114, Enschede. Tel: (05420) 6-36-36, 1-84-35.
Joo Koekoek, Parkstr. 17, Zaandam. Tel: (075) 16-8787. Telex: 13422.
Han Kuiper Ent., De Boelelaan 435, Amsterdam. Tel: (020) 42-93-96. Gen. Mgr.: Wim Johan Kuiper.
Lion Artists Mgmt. BV, Kerstjan v/d. Bergelaan 38a, Rotterdam-Hillegersberg. Tel: (010) 22-52-22.
M C R Prod'ns BV, PO Box 438, Hooglandseweg 62, Amersfoort. Tel: (03490) 2-34-01. Chief Exec.: F.D.S. Sinnighoe Damste.

Mazel Poppress Agency, Wassenaarseweg 89, The Hague. Tel: (070) 24-87-30.
Missel-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (03490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
National Promoting System, PO Box 1035, Leiden. Tel: (01710) 6-03-07. Gen. Mgr.: Fred van Duuren; Sales Mgr.: Bob Tasseron.
Repam, Postbus 27, Coevorden. Tel: (05240) 37-79.
Ring Workshop BV, PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84. Chief Exec.: W.J. v.d. Wetering; Gen. Mgr.: Theo de Vos.
G. L. Smits, Postbus 7918, Gouw 18, Hoorn. Tel: (02290) 79-18.
Topdog, Nieuwe Gracht, 49-51 Haarlem. Tel: (023) 32-26-70.
Fred van Duuren Holland Mgmts., Richard Hollstr. 75, Leiden. Tel: (01710) 6-03-07. Gen. Mgr.: Fred van Duuren.
Aad van Holstein, Handellaan 176, Naaldwijk. Tel: (01710) 2-57-61.
Arno van Orsouw Uitgeverij BV, PO Box 2100, Amsterdam. Tel: (020) 22-28-98. Mng. Dir.: Emanuel Damsteeg; Press, Pub. & Promo.: Peter Rensen.
Affiliated company: International Disc Jockey Org.
Ben Vreeburg, Steenen Camer 46, De Bilt. Tel: (030) 76-27-55.
Z N A C (Zuid Nederlandse Artiesten Combinatie), Moreelselaan 56-58, Eindhoven. Tel: (040) 11-75-39, 11-94-34.

TAPE CUSTOM DUPLICATORS

Cartridge Holland (div. of Dyna Concept Studios), c/o Sonopresse BV, Nw. Binnenhaven 1-8, Rotterdam. Tel: (010) 84-47-10.
Eriksound (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61.
G T L Prod'ns, Neptunusstr. 29, IJmuiden. Tel: (02550) 1-18-14. Gen. Mgr.: Klaas Leyen.
Interdisk BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: N.L.A. Hutter.
Sonortape BV, Spaarwouderstr. 72, Haarlem. Tel: (023) 32-10-15. Chief Exec.: M.C. Groeneveld.
Configuration: 8-tr. & cassette.
Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Sales Mgr.: Hans Timman.
Configuration: 8-tr. & cassette.

TAPE DUPLICATOR / MARKETERS

Eriksound (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61.
Interdisk BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: N.L.A. Hutter.

● supplies

JACKETS & SLEEVES LABELS

C B S Grammofoonplaten BV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Prod. Mgr. & Co-ord.: Paul Tesselaa; Sales Mgr.: George Bischoff.
Drukkerij Bruin BV, PO Box 152, 10 Aris Van Broekweg, Zaandam. Tel: (075) 16-06-57. Telex: 16604 NL. (SEE ADVERTISEMENT)
Interdisk BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: N.L.A. Hutter.
Sound-Prod's. Holland BV, Nieuw-Loosdrechtseweg 195, Nieuw Loosdrecht. Tel: (02158) 47-18. Telex: 16604. Contact: Gerald Vandermeent. (Sleeves only).
Telgram, PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Sales Mgr.: Hans Timman.

Arno van Orsouw Uitgeverij BV, Oostenburgvoostr 71-73, Amsterdam. Tel: (020) 22-28-98. Telex 13442 Mng. Dir. Arno van Orsouw.

RECORD PROCESSING EQUIPMENT IMPORTER TAPE DUPLICATING & PROCESSING EQUIPMENT IMPORTER

Telgram, PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40. Telex 51285. Pres. Johnny Hoes. Sales Mgr Hans Timman.
Brand name: (Record processing) Taunus Ton; (tape dupl'g & processing) Telefunken.

TAPE, RAW & BLANK LOADED

Eriksund (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61. (Blank only).
Configuration: Cartridge.
Brand name: Eriksund.
Interdisk BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80 Mng. Dir. N.L.A. Hutter. (Blank only)

● accessories manufacturers

C B S Grammofonplaten BV, Kruisstr 8-10, Haarlem Tel (023) 31-92-50. Gen. Mgr.: John J. Vis; Prod Mgr & Co-ord. Paul Tesselar. Sales Mgr.: George Bischoff
Product: Catalog servs.

Eriksund (Nederland) BV, Singel 104, Amsterdam. Tel (020) 23-43-61.
Product: Head cleaners & demagnetizers.

Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (03490) 1-87-45 Pres. P.M. Fock. Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos
Product: Catalog servs.

Munich Recs. BV (V.H.B. Munnikendam's Groothandel NV), Kromme Waal 18-19, Amsterdam. Tel: (020) 24-89-94. Pres. Job Christiaan Zomer. Gen. Mgr. Hugo Willem van Loon; Sales Mgr.: Harry P.B. Happel.
Product: Needles.

Polydor BV, Verryn Stuartlaan 36, Ryswyk. Tel: (070) 90-76-00. Gen. Mgr.: Fred Haayen; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Theo van Heyningen. Sales Mgr Jan Zandhuis.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors.

● store fixtures & merchandising aid manufacturers

Eriksund (Nederland) BV, Singel 104, Amsterdam. Tel (020) 23-43-61.
Product: Display racks (tape only).

Polydor BV, Verryn Stuartlaan 36, Ryswyk. Tel: (070) 90-76-00. Gen. Mgr.: Fred Haayen; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Theo van Heyningen. Sales Mgr Jan Zandhuis.
Product: Display racks.

NEW ZEALAND

Population: 2,909,916.
Rate of exchange: \$1 (US) = 0.68 NZ dollar
Holidays: January 1, April 25 (Anzac Day), June 5 (Queen's Birthday), October 30 (Labor Day), December 25, 26

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1973—\$155,597, 1972—\$64,706
Records exported to USA: 1973—3,169 units, \$5,851, 1972—5,855 units, \$5,133

IMPORT/EXPORT REGULATIONS:

All records sold in New Zealand irrespective of country of origin bear sales tax. This is levied at 20% of the wholesale (distributor) value. Records, magnetic recordings of sound or other phenomena, matrices for the production of records, prepared record blanks, film for mechanical sound recording prepared tapes, wires, strips & like articles of a kind commonly used for magnetic recording, blank tape & recorded discs are all subject to import licensing. Master recordings & master tapes may be imported free of license on declaration that they are part of manufacturing process. Records are included in the New Zealand-Australian Free Trade Agreement. Import duty is based on current domestic value. No duty is incurred under the British Preferential Tariff, a duty of 20% is applied to imports from countries entitled to MFN (Most Favored Nation) treatment while imports from other sources incur 30% duty.

● record & tape manufacturers / distributors / importers

Allied Int'l Recs. Ltd., Chancery O'Connell St., Auckland Tel 30-899.

Labels: (Owned) Family, Pye, Shoestring, (represented) Dart (UK), MCA (USA), Mega (USA), Playboy (USA), Shelter (USA), Transatlantic (UK), Vanguard (USA)

Angel, see EMI.
Capitol, see EMI.
Columbia, see EMI.
Delta Trading Co. Ltd (In association with New Zealand Rec.

Prod'n Ltd), PO Box 6022, Wellington Tel 554-717. Cable PICKUP Pres. F Turnovsky; Mng Dir. W H Gorter

Labels: (Owned) Salem, (represented) Archiv (Germany), Argo (UK), Candide (USA), DG (Germany), Heliodor (Germany), Polyphon (Germany), Supraphon (Czechoslovakia), Turnabout (USA), Vox (USA)

Destiny, see Sacred.
Drection Recs., PO Box 5980, Auckland Mgr.: Kerry Thomas.

Int'l rep.: Australia (Electric Rec. Dist. n).

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt Tel. 666-979. Cable: EMIZED Mng. Dir. Leslie Hill, Mktg. Dir. Barry Peace. Rec Mgr. Graham Feasey. Sales Mgr.: Chris Spencer-Inght WEA Promos. Div.: PO Box 2915, 52 High St., Auckland Tel 75-380. Mgr. Tim Murdoch. Promo Mgr. Bryan Toback

Branches: Auckland, PO Box 1931, 52 High St. Tel 75-385. Telex 2421 Mgr. Brian Smith — Christchurch, PO Box 10112, Phillipstown Tel 62-735 Telex 4459 Mgr.: Tony Whitcombe

Labels: (Owned) Angel, Capitol, Columbia, EMI, HMV, Harvest, Odeon, Pathe Marconi, Regal, Regal Zonophone, Starline, Stateside, (represented) ABC, Ace of Clubs, Ace of Diamonds, All Platinum, Amadeo, Amos, Apple, Asylum, Atco, Atlantic, Band, Beacon, Beltona, Bluesway, Blue Thumb, Boot, Bovema, Buena Vista, Bus Stop, Chapter One, Checker, Command, Cottillon, Decca (UK), Deram, Disneyland, Dunhill, Eclipse, Electrola, Elektra, Ember, Emerald, Encore, Euphoria, GSF, Gordy, Greene Bottle, Green Purple, Greenwich Gramophone Co., Hi, Imperial (Netherlands), Impulse, Josie, Joys, Laurie, Loma, London, MAM, Mainstream, Major Minor, Melodyia Motown, Music Box, Nashville, Neighborhood, Our, Pacemaker, Parrot, Pompeii, President, Purple, RAK, Reprise, Rex, Rolling Stones, San Francisco, Sansu, Signpost, Sire, Soul, Sovereign, Starday, T. Rex, Talisman, Tamla, Tangerine, Threshold, Toshiba, Tower, Tumbleweed, Vault, Vocalion, Warner Bros., Waverly, Westminster Family, see Allied Int'l.

Festival Recs (NZ) Ltd., PO Box 1170, Carlton Gore Rd., Auckland. Tel: 33-885. Gen. Mgr.: R. Porter. Sales Mgr K Williams.

Labels: (Owned) Festival; (represented) A&M (USA), A&R (USA), ATA (Australia), Abnak (USA), Ad-Rhythm (UK), Ariola-Eurodisc (Germany), Avalanche (USA), Avco (USA), B&C (UK), Barclay (France), Blue Note (USA), Blue Mountain (UK), Blue Thumb (USA), Brown Bag (USA), Carnaby (UK), Chrysa's (UK), Claron (Australia), DJM (UK), Daffodil (Canada), Double Shot (USA), Eurovox (Belgium), Fantasy (USA), Festival (worldwide), GNP Crescendo/Accent (USA), GRT (Canada), Good Ear (UK), Hispavox (Spain), Hot Wax (USA), Interfusion (Australia), International Artists (UK), Invictus (USA), Island (UK), JMI (USA), King (Japan), Lantern (USA), Liberty/UA Group (USA), Monument (USA), Mushroom (Australia), Musicor (USA), Paramount/Dot (USA), Paula (USA), Penny Farthing (UK), Project 3 (USA), Ranwood (USA), Riviera (France), Rocket (UK), Royal American (USA), Shelby Singleton group (USA), Spark (UK), Spin (Australia), Steady (USA), Stereo Dimension group (USA), Sun (USA), Sunset (USA), Tangerine (USA), Target (USA), Tonsil, 20th Century (USA), Viva (USA), Vogue (France), Wallis Original (USA), White Whale (USA)

Five Star, see Ode.
Fontana, see Phonogram
Fontana Special, see Music for Leisure
H M V, see EMI.
Hallmark, see Houghton Hughes.
Harvest, see EMI.
Hibiscus, see Reed Pacific

Houghton Hughes Ltd., PO Box 7134, Christchurch Tel 30-187 Cable: MASTERDISC Mng. Dir. H Hughes.

Labels: (Owned) Hallmark, Maestro, Master, National-Dance, Release, Sambo, Stereo Gold Award, Travel-Tunes; (represented) Arrowtubs (UK), Avenue of America (Canada), Cadet (USA), Crest (Australia), Damont (UK), Ember (UK), Enterprise (UK), M7 (Australia), Magnetic Video Corp (USA), Metronome (Germany), Pickwick Int'l (UK, USA), Picture (Australia), Rada (Canada), Rediffusion (UK), Release (Ireland), Sonet (Sweden), Sportsdisc (UK), W&G (Australia).

Innovation Ents., 10 Mason St., Auckland 7 Tel 873-673 Pres. J. S. Peters. Gen Mgr. E J Peters
Labels: (Owned) Innovation, (represented) Canary (USA), E-Volve (USA).

Karussell, see Music for Leisure
Kiwi, see Reed Pacific & Zodiac
Levin Rec'g Studios, 209A Oxford St., Levin Tel 5-879 Mng Dir.: W L Clark.

Labels: (Owned) Mark, Minex, Tala.

M G M, see Phonogram & Music for Leisure
Maestro, see Houghton Hughes
Master, see Levin Rec'g Studios
Master, see Houghton Hughes.

Maverick Int'l Ltd., 533 Remuera Rd., Auckland Tel 556-659 Cable: MAVCO. Exec Dir. Antonio Santa Maria-Fernandez, Gen Mgr. John Bridson; Sales Mgr Stewart Anderson

Labels: (Owned) Maverick-Nova, Revolution, Roman Circus, VIP, Vanity Fair Royalty
Maverick-Nova, see Maverick.

Mercury, see Phonogram & Music for Leisure
Metro, see Music for Leisure.
Minex, see Levin Rec'g Studios

Music for Leisure Ltd., 173-179 Wakefield St., Wellington Tel 51-981, 59-859 Cable: ARGENTA Mng Dir. J Graham Broughton; Pop Repertoire Mgr P Richard Shadwell; Mktg Mgr.: Brian A. Pitts. Sales Mgr. Colin D Misseldine (Also see Phonogram)

Labels: (Owned) Fontana Special, Karussell, MGM, Mercury, Metro, Philips, Polydor, (represented) Ambassador (USA), Arrowtubs (UK), BBC (UK), Bell (USA), Boulevard (UK), Flag (UK), Golden Hour (UK), Harmony (USA), Marble Arch (UK), Peter Pan (USA), Pickwick (USA), Saga (UK), Windmill (UK)

National Dance, see Houghton Hughes.

Ode Rec Co Ltd., PO Box 11206, Wellington Tel 558-395, 768-499, 559-942 Mng Dir Terence P O'Neill-Joyce

Labels: (Owned) Five Star Ode, Sonet, Thyme, (represented) Fidelity Sound (USA), Lei Ode-Pacific (Fiji), Supraphon (Czechoslovakia), Viti

Odeon, see EMI
Pathe Marconi, see EMI
Peak, see Urwin

Philips, see Phonogram & Music for Leisure
Phonogram Ltd., 173-179 Wakefield St., Wellington. Tel 51-981 Cable ARGENTA Mng Dir. J Graham Broughton; Pop Repertoire Mgr P Richard Shadwell, Mktg Mgr. Brian A Pitts Sales Mgr. Colin D Misseldine.

Labels: (Owned) Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) Arrowtubs (UK), Barnaby (USA), BBC (UK), Bell (USA), Big Tree (USA), Bronze (UK), Buddha (USA), CBS/Columbia (USA), CTI (USA), Cadet (USA), Charisma (UK), Checker (USA), Chess (USA), Cobblestone (USA), Concorde (UK), Cube (UK), Curtom (USA), Douglas (USA), Enterprise (USA), Epic (USA), Family Prod'n (USA), Harmony (USA), Jolly Rogers (USA), Kama Sutra (USA) Kudu (USA), Lion (USA), Mums (USA), Nashboro (USA) Philadelphia Int'l (USA), Pickwick (USA), Quality (Canada), Pride (USA), RSO (UK), Rocky Road (USA), Roulette (USA), Saga (UK), Stax (USA), Stormy Forest (USA), Track (UK), Volt (USA), Windfall (USA), Windmill (UK)

Polydor, see Phonogram & Music for Leisure
Pye see Allied Int'l

R C A, see Radio Corp of New Zealand
Radio Corp of New Zealand, PO Box 3044, Zone 1: 110 Mount Eden Rd., Auckland 3 Tel 686-437

Label: (Owned) RCA
Record Dist'g Co of New Zealand (Distributor) (See Levin Rec'g)

Regal, see EMI
Release, see Houghton Hughes

Reed Education, see Reed Pacific
Reed Pacific Rec Ltd., 182 Wakefield St., Wellington. Tel 58-849 Exec Dir. Antonio Vercoré.

Labels: (Owned) Hibiscus, Kiwi (distributed by Zodiac), Reed Education, Tartar, (represented) Folkways (USA), Melodyia (USSR), Oryx (UK), Waikiki (USA)
Int'l reps.: Australia (Crest), Fiji (SMI), France (Harmonia Mundi), UK (Oryx, Discurio), USA (ABC/Dunhill, Waikiki).

Regal Zonophone, see EMI
Revolution, see Maverick
Roman Circus, see Maverick

Sacred Recs (NZ) Ltd., The Mall, Levin Tel 4-005 Cable SACORDS, Mng Dir Peter R Harris

Labels: (Owned) Sacred, Destiny, (represented) Canaan (USA), Crusade (Australia), Light (USA), Myrrh (USA) Sacred (USA), Sword (USA), Troubadour (Australia), Unison (Australia), Word (USA)

Int'l rep.: Australia (W A Buchanan & Co)
Salm, see Delta Trading
Sambo, see Houghton Hughes

Shoestring, see Allied Int'l
Sonet, see Ode.
Starline, see EMI
Stateside, see EMI

Stereo Gold Award, see Houghton Hughes
Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin Tel 4-005 Cable SACORD Pres. Paul Mickelson

Labels: (Owned) Supreme, (represented) Cornerstone (USA), Troubadour (Australia), Unison (Australia).

Int'l rep.: Australia (W.A. Buchanan & Co.).
Tala, see Levin Rec'g Studios
Tartar, see Reed Pacific

Thyme, see Ode.
Travel Tunes, see Houghton Hughes
Urwin Int'l Mktg. Ltd., 72 Riccarton Rd., Christchurch 4 Tel: 387-009.

Int'l branch: Australia
Labels: (Owned) Peak; (represented) Delmark (UK), Everest (USA), Klavier (USA), Orion (USA), Societe Francaise de Prod'n Phonographiques (France), Stanyan (USA), Starlight (UK)

V I P, see Maverick
Vanity Fair Royalty, see Maverick
Vertigo, see Phonogram.

Verve, see Phonogram
Vik'ng/La Gloria, PO Box 1431, Wellington Tel 59-759

Labels: (Owned) Viking, (represented) Alshire (USA), Artone (Netherlands), BASF (Germany), Backbeat (USA), Criterion (USA), Delmark (UK), Dominion (Canada), Dureco (Netherlands), Everest (USA), Quality (Canada), CN Rod (Netherlands), Tahiti (Tahiti)

Int'l reps.: Australia (Viking), Canada (Quality), France (EMI), UK (EMI, Emerald)

W E A, see EMI.
Zodiac Recs. Ltd. (Stebbing Rec'g Studios Ltd.), PO Box 47124, 108-110 Jervois Rd., Herne Bay, Auckland 2 Tel 762-426, 760-607 Mng. Dir. Eldred C Stebbing Sales Mgr. Ewen McCallen

Labels: (Owned) Zodiac, (distributed) Kiwi, (represented) Carnia (Australia), Telefunken (Germany)

● independent record producers

Coburn Music Ltd., PO Box 6750, 237 Broadway, Newmarket, Auckland. Tel 543-938 Mng Dir & Prod'r Barry M. Coburn

Label credits: EMI, Philips, Polydor, Viking
Innovation Ents., 10 Mason St., Auckland 7 Tel 873-673. Pres. J S Peters; Prod'rs E J Peters, L E Smith

Label credits: Allied Int'l, Zodiac.
Ode Rec. Co. Ltd., PO Box 11206, Wellington. Tel: 768-499, 559-942, 558-395. Mng. Dir. & Prod'r. Terence P. O'Neill-Joyce; Prod'r Peniasi Ravuta.

Label credits: Interfusion, Ode-Pacific, Philips.

NEW ZEALAND

NIGERIA

NORWAY

Revolution Recs & Talent Mgmt Assocs Ltd., PO Box 1837, Auckland, Tel 556-659 Exec Dir Antonio Santa Maria-Fernandez
Label credits: Pye, Revolution, Zodiac

● **music publishers**

A&W Prod'ns, see Ode
Allied Music (NZ), Chancery O'Connell St., Auckland Tel: 30-899
Int'l reps: UK (Rod Buckle), USA (Ivan Mogull).
Canaanland Music, see Sacred Songs
Chappell & Co. Ltd., Nimmo's Bldg., 2nd fl., 89 Willis, Wellington C1
Home office: USA
Coburn Music Ltd (APRA), PO Box 6750, 237 Broadway, Newmarket, Auckland, Tel 543-938. Mng Dir Barry M Coburn.
Int'l firm represented: Music Music (Australia)
Lexicon Music, see Sacred Songs
Ode Music, PO Box 11206, Wellington, Tel 558-395 Mng Dir.: Terence P. O'Neill-Joyce; Gen. Mgr. Don King
Affiliate: A&W Prod'ns.
Reed Pacific, 182 Wakefield St., Wellington Tel 58-849
Exec Dir Antony A Vercoe
Rodeheaver, see Sacred Songs
Sacred Songs (ASCAP), PO Box 275, The Mall, Levin, Tel 4-005, Cable SACORDS. Mng. Dir.: P.R. Harris
Affiliates: Canaanland Music, Lexicon Music, Rodeheaver, Word Music.
Sandy Music Co. Ltd (APRA), PO Box 1431, Wellington, Mng Dir. Murdoch Riley
Home office: Australia.
Affiliate: Sevenses Publ'g Pty Ltd (APRA).
Int'l firms represented: Modo (USA), Revolution (USA)
Int'l rep.: UK (Emerald)
Sevenses Publ'g Pty Ltd (APRA), see Sandy
Southern Music Publ'g Co. (Australasia) Pty Ltd., PO Box 656, 12 Security Bldg., 198 Queen St., Auckland C1 Tel 23-851 Cable SOUTHMUSIC.
Home office: USA. Peer-Southern Org
Int'l firm represented: Sam Fox (USA)
Word Music, see Sacred Songs

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS
Federation of the Phonographic Ind., PO Box 2885, Wellington, Tel: 553-523. Cable PHONOGRAPH
New Zealand Radio & Television Mfrs Federation, PO Box 9130, Wellington.

DESIGN & ARTWORK

Levin Rec'g Studio, 209A Oxford St., Levin Tel 5-879
Mng Dir W.L. Clark
Ode Rec. Co. Ltd., Perretts Corner, Wellington Tel 558-395. Mng. Dir.: Terence P. O'Neill-Joyce.
Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr P.E. Bourne. Ass't Gen. Mgr.: T.R. Coull; Sales Mgr B.H. Smith

DIRECT-MAIL SERVICE

Audio Club of N.Z. Ltd., PO Box 2394, 173-179 Wakefield St., Wellington, Tel: 555-670. Mng Dir J. Graham Broughton; Mktg. Mgr. Mrs. M. Wedge
Ode Rec. Co. Ltd., Perretts Corner, Wellington, Tel 558-395. Mng. Dir.: Terence P. O'Neill-Joyce.
Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin Pres. Paul Mickelson.

LICENSING ORGANIZATIONS, MUSIC

A P R A (Australasian Performing Right Ass'n Ltd.) Conference Chambers, 3-17 Farish St., Wellington Tel 42-488 (Performing rights only).
Home office: Australia.
Phonographic Performances, PO Box 2885, Wellington.

PACKAGING & LABELING (tape only)

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr P.E. Bourne; Ass't Gen. Mgr. T.R. Coull; Sales Mgr B.H. Smith.

PLATING, PROCESSING & PRESSING PLANTS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt, Tel 66-979. Mng. Dir. Leslie Hill (Pressing only).
Music Carriers (NZ) Ltd., PO Box 14128, Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Mgr.: Walter Siebers.
Plastics Inds. (Auckland), Taia Hall, Bay Rd., Wellington E3
Branch: Auckland, 72 Surrey Crescent. (Pressing only)
Radio Corp. of New Zealand, PO Box 696, Paeroa, Wellington (Pressing only)

PRINTERS & LITHOGRAPHERS

Cello-Kraft Ltd., 61 Ira St., Wellington 3, Tel 886-831
Mng. Dir. R.C. Murray; Mgr.: E.L. Verral.
Levin Rec'g Studios, 209A Oxford St., Levin, Tel: 5-879
Mng. Dir. W.L. Clark
Rotowax Ltd., 9P Hanson St., Wellington, Tel 894-095.
Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr. P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr B.H. Smith.

TAPE CUSTOM DUPLICATORS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt, Tel: 66-979. Mng. Dir.: Leslie Hill.
Configuration: Cassette.
Music Carriers (NZ) Ltd., PO Box 14128, Bay Rd., Kilbirnie, Wellington 3. Tel: 872-032. Mgr.: Walter Siebers.
Configuration: Cassette.

● **supplies**

CARTRIDGE & CASSETTE PARTS MANUFACTURERS
Music Carriers (NZ) Ltd., PO Box 14128, Bay Rd., Kilbirnie, Wellington 3. Tel 872-032 Mgr. Walter Siebers.

EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt Tel 66-979. Mng. Dir.: Leslie Hill
Ode Rec. Co. Ltd., Perretts Corner, Wellington Tel 558-395 Mng. Dir. Terence P. O'Neill-Joyce

ENVELOPES & MAILERS

Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin, Pres. Paul Mickelson.
Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr. P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr B.H. Smith.

JACKETS & SLEEVES

Cello-Kraft Ltd., 61 Ira St., Wellington 3 Tel 886-831
Mng. Dir. R.C. Murray; Mgr. E.L. Verral (Jackets only).
Ode Rec Co Ltd., Perretts Corner, Wellington Tel 558-395 Mng. Dir. Terence P. O'Neill-Joyce (Jackets only).
Rotowax Ltd., 9P Hanson St., Wellington Tel 894-095
Sacred Recs. (NZ) Ltd., PO Box 275 The Mall, Oxford St., Levin, Tel 4-005. Cable SACORDS Mng Dir P.R. Harris. (Jackets only).
Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St., Levin Pres.: Paul Mickelson (Jackets only)
Whitcoulls Ltd., 76 Kent Terr., Wellington C3 Gen Mgr P.E. Bourne; Ass't Gen Mgr.: T.R. Coull, Sales Mgr B.H. Smith

LABELS

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt, Tel 66-979. Mng. Dir. Leslie Hill
Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen. Mgr. P.E. Bourne. Ass't Gen. Mgr. T.R. Coull; Sales Mgr. B.H. Smith.

POLYETHYLENE BAGS

Ode Rec. Co. Ltd., Perretts Corner, Wellington Tel 558-395. Mng. Dir. Terence P. O'Neill-Joyce

TAPE, BLANK LOADED

E M I (New Zealand) Ltd., PO Box 30476, 408 Hutt Rd., Lower Hutt, Tel: 66-979 Mng. Dir.: Leslie Hill.
Hoghton Hughes Ltd., PO Box 7134, Christchurch, Tel 30-187 Cable. MASTERDISC. Mng Dir Hoghton Hughes.
Configuration: Cassette
Brand name: Supertape
Ode Rec. Co. Ltd., Perretts Corner, Wellington, Tel 558-395. Mng. Dir. Terence P. O'Neill-Joyce.

● **accessories**

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Gen Mgr P.E. Bourne; Ass't Gen. Mgr.: T.R. Coull; Sales Mgr B.H. Smith
Product: Carrying & storage cases, catalog servs.

NIGERIA

Population: 58,020,000.
Rate of exchange: \$1 (US) = 0.87 naira.
Holidays: January 1, July 1 (Birth of Prophet), October 1 (Independence Day), December 26 (Boxing Day), traditional Moslem & Christian holidays.
Records, record blanks & pre-recorded media imported from USA: 1973—\$43,002; 1972—\$23,992.
Records exported to USA: 1973—1,173 units, \$1,074, 1972—5,022 units, \$8,308.

● **record & tape manufacturers / distributors / importers**

Archiv, see Philips
Badejo, see Philips
Capitol, see EMI.
Columbia, see EMI.
DGG, see Philips.
E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa Tel 45-164. Cable EMITRON Chm.: Minden J. Plumley, Mng Dir.: Glenn Simmons; Sales Mgr.: Olufermi Ewedairo
Labels: (Owned) Capitol, Columbia, HMV, Harvest, Music For Pleasure, Parlophone, Regal Zonophone, Stateside, (represented) ABC, A&M, CBS Command, Dot, Dunhill, Happy Time, Hot Wax, Immediate, Impulse, Invictus, Liberty, Melodisc, Motown, Pama, Paramount, Pickwick, President, Probe, RAK, Rare Earth, Sunset, Tamla, United Artists.
Fontana, see Philips.
H M V, see EMI.
Harvest, see EMI.
M G M, see Philips.
Mercury, see Philips.
Music For Pleasure, see EMI.
Parlophone, see EMI.
Philips Ltd., 6 Ijora Causeway, Lagos, Tel: 44-837.

Labels: (Owned) Archiv, DGG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (distributed) Badejo; (represented) Bell, Buddah, Island, Pye, Stax, Trojan.
Polydor, see Philips
Regal Zonophone, see EMI.
Stateside, see EMI.
Vertigo, see Philips.
Verve, see Philips

● **services**

PLATING, PROCESSING & PRESSING PLANT
Phonogram Ltd., 6 Ijora Causeway, Lagos, Tel: 44-837.

NORWAY

Population: 4,000,000.
Rate of exchange: \$1 (US) = 5.43 krone.
Holidays: January 1, Easter (Holy Thursday through Easter Monday), May 1 (Labor Day), May 17 (Constitution Day), Ascension Day, Whitsuntide, December 25, 26.
Records, record blanks & pre-recorded media imported from USA: 1973—\$596,493; 1972—\$320,264.
Records exported to USA: 1973—\$6,732; 1972—\$264.

● **record & tape manufacturers / distributors / importers**

A S Disco, Pilestredet 75C, Oppg. D, Oslo 3, Tel: (02) 46-19-50. Gen. Mgr.: Arild Tegmeier; A&R Mgr.: Pal Andersen.
Labels: (Owned) Musica; (distributed) Talent, Troll; (represented) Ariola (Germany), Erato (France), RCA (France, Germany, UK, USA), RCA (worldwide), Swedish Society (Sweden), Telefunken (Germany), Telestar (Sweden).
Int'l reps.: Denmark (Hede-Nilsen), Finland (Discophon), Germany (Teldec), Sweden (Electra).
Akkompagnementsplaten, see Norsk Grammofonkompani.
Angel, see EMI.
Archiv, see Polydor.
Artimpex, PO Box 5308 MAJ, Oslo, Tel: (02) 46-85-07.
Gen. Mgr.: N.E. Larsgaard.
Labels: (Represented) Da Camera (Germany), Supraphon (Czechoslovakia).
Artist, see Norsk Musikkforlag.
B W, see Arne Bendiksen.
Barneplaten, see Norsk Grammofonkompani.
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6, Tel: (02) 67-67-90. Cable: BENDIKMUSIC, Dir.: Arne Bendiksen.
Labels: (Owned) Country, Flora, Flower, Forum, Sonet, Triola; (distributed) BW, Oktober; (represented) A&M (USA), BASF (Germany), Blue Thumb (USA), Cadet (USA), Checker (USA), Chess (USA), Crescendo (USA), Europa (Germany), GRT (USA), Island (UK), Manticore (UK), Rocket (UK), Roulette (USA), SSS Int'l (USA), Scepter (USA), Somerset (Germany), Sonet (Denmark), Sweden (UK), Sun (USA), Transatlantic (UK), Vanguard (USA), Vox (USA).
Int'l reps.: Japan (Teichiku), Spain (Discophon).
Boulevard, see Euronett.
C B S Grammofon A/S, Osterdalsgaten 1 J, Oslo 6, Tel: (02) 68-68-40. Gen. Mgr. Per A. Jenssen; Sales Mgr.: Jan Erik Bekkasen.
Labels: (Owned) CBS, Epic, Harmony; (represented) Arion (France), Cupol (Sweden), Embassy (UK, USA), Fyra Skilling (Sweden), Invictus (USA), Kirshner (USA), Monument (USA), PIR (USA), T-Neck (USA), Tommy (USA).
Camp, see Polydor.
Capitol, see EMI.
Columbia, see EMI.
Continental Recs. A/S, Postboks 43, 2051 Jessheim, Tel: 31-21; Oslo Tel: (02) 68-14-78. Cable: PABAMA.
Labels: (Owned) Continental, Play, Studio 11; (distributed) Nor-Artist; (represented) Avenue (UK), Pageant (UK), Stereo Gold Award (USA).
Int'l reps.: Denmark (Kleinert), Sweden (Toniton).
Country, see Arne Bendiksen.
D G, see Polydor.
Double Up, see EMI.
E M I Norsk A/S, Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8, Tel: (02) 23-14-88. Cable: EMIGRAM. Telex: 16294. Mng. Dir.: Hans Ro; A&R Mgr.: Rolf Syversen; Sales Mgr.: Rolf Ruud; Tape Mgr.: Fredrik Meuller.
Labels: (Owned) EMI, Angel, Capitol, Columbia, Double Up, Electrola, Emidisc, HMV, Harvest, Imperial, MFP, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Seraphim, Starline, Stateside, Studio Two, Talisman, Volksplatte, Waverley; (distributed) Experience, Platina, Svensk American; (represented) ABC, Ammo, Apple, Barclay, Blue Note, Bluesway, Chrysalis, Classic, Command, Dot, Dunhill, Ember, Europa Film, Famous, Fantasy, Galaxy, Greene Bottle, Impulse, Kultura, Liberty, Milestone, Motown, Mowest, Neighborhood, Ocora, Pacific Jazz, Paramount, Pickwick, Prestige, Probe, Purple, RAK, Rare Earth, Redifusion, Riviera, Solid State, Sovereign, Sunset, Tamla/ Motown, T. Rex, Tumbleweed, United Artists, Westminster, Wizard, World Pacific.
Electrola, see EMI.
Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1, Tel: (02) 42-58-83. Cable: TROLLMUSIC. Telex: 19781. Pres.: Jorg-Fr. Ellertsen; A&R: Yngvar Numme.
Labels: (Owned) Mini-Troll, Troll (distributed by AS Disco).
Emidisc, see EMI.
Epic, see CBS.

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo.
Tel (02) 25-63-50. Contact: O.R. Erno. (Distributor/
Rack Jobber).
Labels: (Owned) Euronett, Eurotop, Nett; (distributed)
Boulevard, Saga.
Eurotop, see Euronett.
Eurotron A/S, Manglerud Gard, Oslo 6. Tel (02) 26-78-46,
26-99-97.
Labels: (Owned) Eurotron, Volt; (represented) Darris
(USA), Eurovox (Belgium), Polyband (Germany),
Polymax (Denmark, Finland, Germany, Sweden, UK).
Int'l reps.: Denmark, Finland, Germany, Sweden, UK
(all Polymax).
Eventyrplaten, see Norsk Grammofonkompani
Experience, see EMI
Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1 Tel
(02) 11-13-10
Labels: (Owned) Joy, Klango.
Flora, see Arne Bendiksen
Flower, see Arne Bendiksen
Fontana, see Phonogram.
Forum, see Arne Bendiksen
Globe, see Strike
H M V, see EMI
Harmoni, see Norsk Grammofonkompani
Harmony, see CBS.
Harvest, see EMI.
Imperial, see EMI.
Joy, see Filadelfiaforlaget
Karussell, see Polydor.
Klango, see Filadelfiaforlaget
M F P, see EMI.
M G M, see Polydor.
Mercury, see Phonogram
Metro, see Polydor.
Metronome Recs., Rosenborggaten 19, Oslo 3 Tel (02) 46-
39-52 Telex 18521. Label Mgr. Kari Neegaard
Labels: (Owned) Metronome, (represented) Asylum,
Atco, Atlantic, Bearsville, CTI, Capricorn, Cotillion,
DiscReet, Elektra, Gump, Nonesuch, Reprise, Rolling
Stones, Warner Bros
Mini-Troll, see Jorg-Fr. Ellertsen
Musica, see AS Disco
Musikk-Distribusjon A/S, Rosenborggaten 19, Oslo 3. Tel
(02) 69-59-02, 46-39-52 Gen. Mgr. Mr. Doornbos
Nett, see Euronett.
Nor-Artist, Risalleen 6, Oslo 3 Tel (02) 69-63-26.
(Distributed by Continental)
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo
1. Tel (02) 20-86-53, 20-87-53 Pres & Gen Mgr. O.
Knudsen, Chief Eng. Nils Johnsen.
Labels: (Owned) Akkompagnementsplaten,
Barneplaten, Eventyrplaten, Harmoni, (represented)
Music Minus One (USA).
Norsk Musikforlag A/S, Karl Johansgaten 39, Oslo 1 Tel
(02) 33 28.15, 33 29 10. Mng. Dir. Fr. Backer-
Grondahl Jr., Sales Mgr., Leif A. Dramstad.
Labels: (Owned) Artist, (represented) Keyboard Jr.
(USA), Rikskonserten (Sweden)
Odeon, see EMI
Oktober, see Arne Bendiksen
Parlophone, see EMI
Pathe, see EMI.
Philips, see Phonogram
Phonogram A/S, Postboks 5327, Rosenborggaten 19, Oslo
3 Tel (02) 69-59-02 Mng. Dir. Totto Johannessen,
Gen Mgr. Michael Aas, Sales Mgr. Lars Lyssell; Pop
Exploitation Audun Tylden
Labels: (Owned) Fontana, Mercury, Philips, Vertigo,
(represented) Amadeo (Austria), DJM (UK), Polar
(Sweden), Pye (UK), Steeplechase (Denmark)
Int'l rep.: Worldwide (Phonogram)
Platina, see EMI
Play, see Continental
Polydor A/S, Postboks 5327 Majorstua, Rosenborggaten 19,
Oslo 3 Tel (02) 46-39-52 Telex 18521. Mng. Dir.
Sigurd Johannessen, Gen. Mgr. Ole A. Sorli, Classical
A&R Sverre Dahl, Promo & Pop A&R Helge Westbye
Labels: (Owned) Archiv, DG, Karussell, MGM, Metro,
Polydor, Polyphon, Verve (represented) Ace of Clubs
(UK), Ace of Diamonds (UK), Ace of Hearts (UK), Argo
(UK), BBC (UK), Bell (USA), Buddha (USA), Buena Vista
(USA), Chapter One (UK), Chelsea (UK), Cube (UK),
Decca (UK), De-Lite (USA), Deram (UK), Disneyland
(USA), Eclipse (UK), Emerald Gem (UK), GTO, Gull,
Kama Sutra (USA), London (UK), L'Oiseau Lyre (France),
MAM (UK), Pablo (USA), Penny Farthing (UK), Phase 4
(UK), RSO (UK), Rex (UK), Sire, Stax (USA), Track (UK),
Threshold (UK), UK (UK), Volt (USA), York (UK), Young
Blood (UK).
Polyphon, see Polydor
Olaf T. Ranum A/S, Wholesale Dept., Kjøpmannsgaten 16,
7001 Trondheim Tel (075) 22-902
Labels: (Distributed) Camden, Celesta, Cupol,
Monument, Olga, RCA, Scepter, Telefunken, Victor
Regal, see EMI
Regal Zonophone, see EMI
Saga, see Euronett
St. Olav Bokhandel, Oslo
Label: (Represented) Folkways (USA)
Seraphim, see EMI
Snape, see Strike
Sonet, see Arne Bendiksen
Starline, see EMI.
Stateside, see EMI.
Strike Grammofon A/B, Jernbanetorget 4, Oslo
Home office: Sweden
Labels: (Owned) Globe, Snape, Strike
Studio 11, see Continental
Studio Two, see EMI
Svensk American, see EMI.
Talent Produksjon A/S, Thomas Heftyegaten 41, Oslo 2
Tel (02) 55-15-90 Gen. Mgr. Arve Sigvaldsen
Label: (Owned) Talent (distributed by AS Disco)
Talsman, see EMI.
Triola, see Arne Bendiksen.
Troll, see Jorg-Fr. Ellertsen & AS Disco
Vertigo, see Phonogram
Verve, see Polydor
Volksplatte, see EMI

Volt, see Eurotron.
Waverley, see EMI

● independent record producers

Continental Recs A/S, Postboks 43, 2051 Jessheim. Tel
13-21, oslo Tel (02) 68-14-78. Cable FABAMA
Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo.
Tel (02) 25-63-50. Contact O.R. Erno.

● music publishers

A S Disco, Pilestredet 75 C, Oppg. D, Oslo 3 Tel. (02) 46-
19-50. Gen. Mgr.: Arild Tegmeier
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel (02) 67-
67-90 Cable: BENDIKMUSIC. Dir. Arne Bendiksen.
Affiliates: Harmoni House, Manu, Skandia
Musikkproduksjon.
Int'l firms represented: April Music, Big 3, Blackwood,
Bron, Jobete, Moerks, Reuter & Reuter, Robbins, Sonet,
Southern, Warner Bros., Yamaha
Brodr. Hals Forlag, see Norsk Musikforlag.
Butterfly Music A/S, PO Box 141, N-2501 Tynset. Gen
Mgr. Edgar Skjonnhaals.
Affiliate: Norway Music.
Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1. Tel. (02)
42-58-83. Cable: TROLLMUSIC. Telex 19781. Pres.
Jorg-Fr. Ellertsen.

Euronett Publ'g. c/o Arne Bendiksen A/S, Osterdalsgaten 1,
Oslo 6. Tel. (02) 67-67-90 Cable: BENDIKMUSIC
Gen Mgr.: Philip Kruse
Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1 Tel.
(02) 11-13-10.

Harmoni House, see Arne Bendiksen.
Harold Lyche, Kongensgate 2, Oslo. Tel (02) 41-44-85
Manu, see Arne Bendiksen.
Musikk-Huset A/S (TONO/NCB), Karl Johansgaten 45,
Oslo Tel (02) 33-48-97. Mng. Dir. Arne Damsgaard
Int'l firms represented: Anderson (Sweden), Carl
Gehrman (Sweden), G. Henle (Germany), Abr
Lundquist (Sweden), Sweden (Sweden)
Int'l reps.: Germany (Rudolph Erdmann), Sweden (Carl
Gehrman)

Norsk Imudico A/S, Postboks 42, Korsvoll, Frysjaveien 33,
Oslo 8 Tel (02) 23-14-88. Gen Mgr. Einar Jemtland.
Home office: Sweden, Imudico (see 'or int'l firms
represented & int'l reps.)

Norsk Musikforlag A/S, PO Box 1499 Vika, Karl
Johansgaten 39, Oslo 1. Tel (02) 33-28-15, 33-29-10.
Mng. Dir.: F. J. Backer-Grondahl Jr., Prof. Mgr. Gert
Opitz; Sales Mgr.: Leif A. Dramstad.
Affiliates: Brodr. Hals Forlag, Oluf By's Forlag, Carl
Warmuth Forlag.

Int'l firms represented: Air Music (Sweden), Alfred
(USA), Belwin-Mills (UK, USA), Barton (UK, USA), Big
Secret (UK), Chappell Nordiska (Sweden), J. & W.
Chester (UK), Cotillion (USA), Essex (Sweden), Francis
Day & Hunter (Denmark), Wilhelm Hansen (Denmark),
Intersong-Forlagen (Sweden), Mandina (USA), Music
Sales (UK, USA), Nordiska Musikforlaget (Sweden),
Rocksmith (USA), Hans Sikorski (Germany), Cyril Shane
(UK), Staff (USA), Tridem/Five Arts (USA), Walton
(USA), Warner Bros (USA).
Int'l reps.: Denmark (Wilhelm Hansen), Germany
(Wilhelmsiana), Sweden (Nordiska Musikforlaget), UK
(J. & W. Chester), USA (Walton—Choral)

Norway Music, see Butterfly.
Oluf By's Forlag, see Norsk Musikforlag
Skandia Musikkproduksjon, see Arne Bendiksen
Talent Publ'g. Thomas Heftyegaten 41, Oslo 2 Tel (02)
55-15-90. Gen. Mgr.: Arve Sigvaldsen
Int'l rep.: Germany (Aberbach).
Carl Warmuth Forlag, see Norsk Musikforlag

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofonplategrossistenes Forening (Record Wholesalers'
Ass'n), Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8,
Tel (02) 23-14-88
National Committee of the International Music Council,
Rektorhaugen 5, Oslo 8
Norges Musikkhandlerforbund (Record Dealers' Org.),
Meltzergate 4, Oslo Tel: (02) 56-22-95
Norsk Musikerforbund (Norwegian Musicians' Union),
Stortingsgaten 2B, Oslo 1, Tel (02) 42-55-21 Pres
Sigurd Lonseth.
Norsk Rikskringkasting (Radio & TV), Bjornstjerne Bjornsons
Plass 1, Oslo, Tel (010472) 46-98-60 Cable:
STUDIOTX Telex (TV) 038 11794 (radio) 038
11023
Ny Musikk (Norwegian Section of the International Society for
Contemporary Music), Maridalsveien 3, Oslo 1 Tel:
(02) 11-24-55 Execs. John Persen, John Ellingsen

DESIGN & ARTWORK

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6 Tel (02) 67-
67-90 Cable BENDIKMUSIC Dir. Arne Bendiksen

LICENSING ORGANIZATIONS, MUSIC

Norwegian Composers' Society, Klingenberggate 5, Oslo 1
Tel (010472) 42-56-78. Pres.: Arne Nordheim
T O N O (Norsk Komponistforenings Internasjonale
Musikkbyrå), Klingenberggaten 5, Oslo 1 Tel (02) 42-
18-08

PLATING, PROCESSING & PRESSING PLANTS

Ulf Corneliusen, 3464 Steinsjerringen, Honefoss Tel
(067) 39-208. (Pressing only).
Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo.

Tel (02) 25-63-50 Contact O.R. Erno (Pressing only).
Heger Plastics A/S, Kjelsås, Oslo 4 Tel (02) 21 72-17
Telex 11764

Int'l branch: Sweden
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel (02) 77
99-44

Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo
1 Tel (02) 20-86 53, 20 87 53 Pres & Gen Mgr. O.
Knudsen; Chief Eng. Nils Johnsen (Pressing only)
Phonogram A/S, Rosenborggaten 19, Oslo 3 Tel (02) 69-
59-02 Gen Mgr. Michael Aas Sales Mgr. Lars Lyssell

PRINTERS & LITHOGRAPHERS

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6 Tel (02) 67-
67-90. Cable BENDIKMUSIC Dir. Arne Bendiksen
Musikkindustri A/S, Sandakerveien 16, Oslo 4 Tel (02) 37-
99-44

TAPE CUSTOM DUPLICATORS

Roger Arnhoff Studio A/S, St. Olavsplass 25, Oslo 1 Tel
(02) 11-06 35 Telex 16 586 Mnd Tir Roger
Arnhoff, Gen Mgr. Str. Is Strandly
Configuration: 8 track, cassette & open reel

Eurotron A/S, Manglerud Gard, Oslo 6 Tel (02) 26 78-46
26-99-97

Musikkindustri A/S, Sandakerveien 16, Oslo 4 Tel (02) 37-
99-44

Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo
1 Tel (02) 20-86 53, 20 87 53 Pres & Gen Mgr. O.
Knudsen, Chief Eng. Nils Johnsen

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Heger Plastics A/S, Kjelsås, Oslo 4 Tel (02) 21 72-17
Telex 11764
Int'l branch: Sweden

JACKETS & SLEEVES

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo
Tel (02) 25-63-50 Contact O.R. Erno (Shipping only)
Musikkindustri A/S, Sandakerveien 16, Oslo 4 Tel (02) 37-
99-44

LABELS

POLYETHYLENE BAGS

Musikkindustri A/S, Sandakerveien 16, Oslo 4 Tel (02) 37-
99-44

● tape playback equipment

E M I Norsk A/S, Postboks 42, Korsvoll, Frysjaveien 33,
Oslo 8, Tel (02) 23 14-88. Cable: FMIGRAM Mng.
Dir. Hans R. Salus-Mor, Rolf Ruud
Brand names: Ferrograph (UK), Mini 8 (Japan).
Eurotron A/S, Manglerud Gard, Oslo 6 Tel (02) 26 78-46,
26-99-97
Brand names: Boman (Japan, USA), GW (Japan, USA),
Orion (Japan)

PAKISTAN

Population: 64,892,000
Rate of exchange: \$1 (US) = 90 rupees
Holidays: March 23 (Pakistan Day), August 14
(Independence Day), September 6 (Defense of Pakistan
Day), October 27 (Revolution Day), December 31 (Bank
Holiday).
Records exported to USA 1973-17 700 units \$15,851,
1972-18,774 units \$15,109

● record & tape manufacturer/distributor/importer

E M I (Pakistan) Ltd, PO Box 3214, Karachi 1, C/28 Estate
Ave., Mauripur, Karachi 78, Tel 29-01 21 Cable
EMITRON
Home office: England, EMI
Labels: (Owned) Capitol, Columbia, HMV, Parlophone,
Stateside, (represented) Apple, Decca, Liberty, London,
RCA (all UK)

PANAMA

Population: 1,520,000
Rate of exchange: \$1 (US) = 1 balboa
Per capita income: \$646
Holidays: January 1, March 1 (Institution Day), May 1
(Labor Day), November 3 (November 4 (Day of the
National Flag), November 10, November 28
(Independence from Spain), December 25, various
Christian holidays.
Records, record blanks & pre-recorded media imported
from USA: 1973--\$262,351, 1972--\$252,490

PANAMA

PERU

PHILIPPINES

● record & tape manufacturers / distributors / importers

Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel. 61-0201, 61-0267, 61-0000.
Labels: (Owned) Padisco, (represented) Atlantic (USA), Dicesa (El Salvador), Fuentes (Colombia), Hispavox (Spain), Motown (USA), Musart (Mexico), Paramount (UK, USA), RCA (worldwide), United Artists (worldwide), Velvet (Puerto Rico, Venezuela), Warner Bros (USA)
 Distribuidora Panamena de Discos SA, Apdo. 9614, Panama 4.
Home office: Costa Rica, Indica
Labels: (Owned) Indica, Lea; (represented) Art (USA), Audio Fidelity (USA), CBS (worldwide), Billo (Venezuela), Disc'AZ (France), Fonograma (Venezuela), London (UK), Montilla (Spain), Onix (Ecuador), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (Venezuela), Viva (USA).

Indica, see Distribuidora Panamena
 Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama, 4 Tel. 23-8665.
Labels: (Owned) Latino, Taboga; (represented) IEMPSA (Peru), IFESA (Ecuador), Kubaney (USA), Movieplay (Spain), Panart (USA), Sono-Radio (Peru).
 Int'l rep.: Peru (Sono-Radio)
 Latino, see Istmenos.
 Lea, see Distribuidora Panamena
 Libreria Rubyl SA, Apdo. 18-B, Av. 3 de Noviembre, David Tel. 5-4339. (Distributor/Importer)
Label: (Represented) DG (Germany)
 Loyola, see Panavox
 Padisco, see Discos de Panama.
 Panama Radio-Sam David SA, Apdo. 6906, Av. Central, Plaza 5 de Mayo, Panama 5 Tel. 62-1100 Pres. Salomon Davarro; Gen. Mgr.: Eduardo Berenstein; Treas. David Davarro. (Distributor/Importer)
Labels: (Represented) A&M, Atlantic, Brunswick, Columbia, London, MGM, RCA, Verve, United Artists, Warner Bros.
 Panavox SA, Apdo. 1712, Edif. Americana, Calle Eric Delvalle, El Cangrejo, Panama 9A Tel. 23-5919, 23-5437. Cable DUCRUET. Pres. Louis R. Ducruet; Gen. Mgr. Eduardo Chan.
Labels: Loyola, Panavox.
 Taboga, see Istmenos.
 Tropico SA, Apdo. 8465, Via Espana 20-18, Panama 7 (Distributor/Importer).

● music publishers
 Ed. Musical de Panama SA (BIEM), Apdo. 3340, Calle 45, No. 46, Panama, Tel. 23-8665.
 Int'l firm represented: Edimusa (Peru).
 Int'l rep.: Peru (Edimusa)
 Emulo (Eds. Musicales Loyola), Apdo. 1712, Panama 9A, Tel. 23-8715.

● services
DESIGN & ARTWORK
 Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel. 61-0201, 61-0267, 61-0000.
PLATING, PROCESSING & PRESSING PLANT
 Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama 4 Tel. 23-8665.
PRINTER & LITHOGRAPHER
 Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel. 61-0201, 61-0267, 61-0000
TAPE CUSTOM DUPLICATORS
 Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama, Tel. 23-8665 Pres. & Gen. Mgr.: Jose F. Cardona Mas.
 Panavox SA, Apdo. 1712, Edif. Americana, Calle Eric Delvalle, El Cangrejo, Panama 9A. Tel. 23-5919, 23-5437. Cable DUCRUET. Pres. Louis R. Ducruet; Gen. Mgr.: Eduardo Chan.

● accessories importer
 Libreria Rubyl SA, Apdo. 18-B, Av. 3 de Noviembre, David, Tel. 5-4339.
Product: Cleaners cloths & brushes, 45 RPM adaptors, needles.

● store fixtures & merchandising aids importer
 Libreria Rubyl SA, Apdo. 18-B, Av. 3 de Noviembre, David, Tel. 5-4339.
Product: Display racks.

● jukebox title strip manufacturer
 Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama 4. Tel. 23-8665.

PERU

Population: 13,171,800
 Rate of exchange: \$1 (US) = 42.74 sols.
 Holidays: January 1, Easter, May 1 (Labor Day), July 28, 29 (Independence Anniversary), November 1 (All Saints Day), October 12 (Columbus Day) December 25, various Christian holidays.
Records, record blanks & pre-recorded media imported from USA: 1973—\$137,857, 1972—\$130,040

● record & tape manufacturers / distributors / importers

D I N S A (Disco Industria Nacional SA), General Vivanco 128, Pueblo Libre, Lima Tel. 61-71-60, 61-48-25
 Gen. Dir. Warsaw Lamenzan V.; Gen. Mgr. Jorge Botter G.; Sales Mgr.: Francisco Lopez G.; Int'l Prod'n Mgr. Santos Yupanqui C
Labels: (Owned) Dinsa, Impala, Nusta, Suceso, (represented) Angelito (Ecuador), Caracol (Chile), Dark (Venezuela), Fania (USA), Parnaso (USA), Tropical (Colombia)
 Int'l reps.: Colombia (Tropical), Ecuador (Angelito), Venezuela (Dark).
 Disco Industria Nacional SA, see DINSA
 Do Re Me, see El Virrey.

F T A (Fabricantes Tecnicos Asociados) SA, Panamericana Norte, Km. 6, Lima, Tel. 23-12-30. Pres. Benjamin Montelblanco; Gen. Mgr. Nilo Marchand; Sales Mgr. Sussy M. Von Schwedler
Labels: (Owned) FTA, Festival; (represented) Ariola (Spain), Continental (Brazil), Disc Jockey (Argentina), Microfon (Argentina), Musidisc (Brazil), RCA Victor (worldwide), Zafiro (Spain)
 Int'l rep.: Colombia (Discomoda).
 Fabricantes Tecnicos Asociados, see FTA.
 Festival, see FTA

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima, Tel. 32-40-05.
 Mng. Dir.: Augusto Sarria Salas; Ass't Mgr. Rodolfo Canseco Torres. Sales Mgr. Romulo del Castillo, Int'l Div. Nora Catanzaro.
Labels: (Owned) IEMPSA, Lider; (represented) A&M (USA), Apple (UK), Capitol (Mexico, USA), Codiscos (Colombia), Decca group (UK), EMI group (UK), Favedica (Venezuela), London (USA), Lyra (Bolivia), Musart (Mexico), Probe (USA), Seeco (USA)
 Int'l reps.: Bolivia (Discolandia Dueri), Colombia (Victoria), Ecuador (Emporio Musical, J.D. Feraud Guzman), Mexico (Capitol), USA (Capitol), Venezuela (Favedica, Venus), worldwide (EMI group).
 Impala, see DINSA
 Industria Fonografica Peruana SA, see Infopesa.
 Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 32-90-65. Gen. Mgr. Alejandro Parodi; Sales Mgr.: Enrique Queirolo; Int'l Div. Maria Elena Tassara.
Labels: (Owned) Sono-Radio; (represented) CBS Int'l (worldwide), IFESA (Ecuador), Istmenos (Panama), MCA (USA), Movieplay (Spain), Onix (Ecuador).
 Int'l reps.: Argentina (CBS), Bolivia (Discolandia Dueri), Brazil (CBS), Chile (Philips), Colombia (CBS), Ecuador (IFESA), Mexico (CBS), Panama (Istmenos), Venezuela (CBS).

Industrias Electricas & Musicales Peruana SA, see IEMPSA.
 Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima, Tel. 31-71-56, 23-23-54, 28-75-62. Mng. Dir.: Alberto Maravi; Gen. Mgr.: Odilio Vargas Machuca; Sales Mgr.: Walter Rueda.
Labels: (Owned) Infopesa; (represented) Borinquen (Puerto Rico), Caracol (Chile), Fenix (Ecuador), Gema (Puerto Rico), Music Hall (Argentina), Sonolux (Colombia), Vaya (USA), Velvet (Venezuela).
 Lider, see IEMPSA.
 Nusta, see DINSA.
 Sono-Radio, see Industrial Sono-Radio
 Suceso, see DINSA
 El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 22-93-57, 40-46-00. Telex: 35400276. Pres. & Gen. Mgr.: Polidoro Garcia Larco; Comm'l Mgr.: Raul Lazo Loayza, Adm'n. Mgr. Carlos Rojas Giusti; Prod'n Mgr.: Manuel Garcia Larco.
Labels: (Owned) Do Re Mi, Virrey; (represented) Ansonia (USA), Atlantic (USA), Bell (USA), Buddah (USA), DG (Germany), Disneyland (USA), Durium (Italy), Fadsa (Ecuador), Fuentes (Colombia), Gamma (Mexico), Hispavox (Spain), Island (UK), Liberty (USA), MGM (USA), Melodiya (USSR), Mercury (USA), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Philips (worldwide), Polydor (worldwide), Quality (Canada), Roulette (USA), Stax (USA), Tico (USA), United Artists (USA), Vertigo (UK), Verve (USA), WEA (USA).
 Int'l reps.: Colombia (Fuentes), Ecuador (Fadsa), Mexico (Peerless), worldwide (Phonogram, Polydor)

● music publishers
 Continental (Ed.), Av. Larco 743, Of. 402, Miraflores, Lima, Tel. 25-85-48 Mgr. Ruben Salaberry.
Affiliate: Consorcio Eds. Musicales.
 Int'l firms represented: Beechwood de Mexico (Mexico), Ecomus (Colombia), Musica Argentina Int'l (Argentina), Prodemus (Colombia).
 Int'l reps.: Argentina (Musica Argentina Int'l), Colombia (Ecomus, Prodemus), Mexico (Beechwood de Mexico)
 D I N S A (Ed. Musigraficas) SA (APDAYC), General Vivanco 128, Pueblo Libre, Lima, Tel. 61-71-60.
 Int'l firms represented: Caracol (Chile), Pamsco (Argentina), Sono Inter (Colombia).

Int'l reps.: Argentina (Pamsco), Chile (Caracol), Colombia (Sono Inter).
 Industrial Sono-Radio SA, Republica de Panama 1427, Lima 13, Tel. 32-90-65. Gen. Mgr. Alejandro Parodi, Gen. Supervisor Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo; Int'l Div. Maria Elena Tassara
 Maravi Music, see Ollantay.
 Ollantay Music SA (Ed.) (APDAYC), Guillermo Dansey 1910, Lima, Tel. 31-71-56, 23-23-54. Cable EDOMSA. Mng. Dir.: Alberto Maravi; Gen. Mgr. Dr. Manuel Hoyos.
Affiliates: Maravi Music (APDAYC).
 Prodema (Prod'nes & Eds. Mundiales SA) (APDAYC), Apdo. 6019, Jr. Cailloma 124, Of. 403, Lima 1 Gen. Mgr. Amadeo Ormeno Aparicio
Affiliate: Ed. Universal SA (APDAYC)
 Int'l firms represented: Discol (Colombia), Discorama (Spain), Edim (Mexico), Orbemusa (Venezuela), Parnaso (Argentina), RCA Espanola (Spain), Relay (Argentina).
 Int'l reps.: Argentina (Relay), Colombia (Ecomus), Ecuador (Sadram), Mexico (Edim), Venezuela (Orbemusa).
 Universal SA (Ed.), see Prodema.

● services
DESIGN & ARTWORK

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Guillermo Dansey 1247, Lima, Tel. 32-40-05. Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 40-46-00. Gen. Mgr. Polidoro Garcia Mejia; Prod'n Mgr.: Manuel Garcia Larco; Comm'l Mgr.: Raul Lazo Loayza.

LICENSING ORGANIZATION, MUSIC

APDAYC (Asociacion Peruana de Autores & Compositores), Jiron Washington 1206, Lima, Tel. 23-09-54

PLATING, PROCESSING & PRESSING PLANTS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Guillermo Dansey 1247, Lima, Tel. 32-40-05. Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 32-90-65. Gen. Mgr.: Alejandro Parodi Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey, 1910, Lima, Tel. 31-71-56, 23-23-54, 28-75-62. Mng. Dir.: Alberto Maravi; Gen. Mgr.: Odilio Vargas Machuca; Sales Mgr.: Walter Rueda. (Pressing only)
 El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 40-46-00. Gen. Mgr. Polidoro Garcia Mejia; Prod'n Mgr.: Manuel Garcia Larco; Comm'l Mgr.: Raul Lazo Loayza

PRINTERS & LITHOGRAPHERS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Guillermo Dansey 1247, Lima, Tel. 32-40-05. Mng. Dir.: Augusto Sarria Salas, Gen. Mgr. Rodolfo Canseco Torres
 Imprenta Editora Disco SA, Pasaje Velarde 106, Lima, Tel. 23-16-72. Gen. Mgr.: Marcial Garcia Villavicencio.
 Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13 Tel. 32-90-65. Gen. Mgr.: Alejandro Parodi Luz SA (Ed.), see El Virrey.
 El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 40-46-00. Gen. Mgr. Polidoro Garcia Mejia; Prod'n Mgr.: Manuel Garcia Larco; Comm'l Mgr.: Raul Lazo Loayza.

TAPE CUSTOM DUPLICATORS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Guillermo Dansey 1247, Lima, Tel. 32-40-05. Mng. Dir.: Augusto Sarria Salas, Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 32-90-65. Gen. Mgr.: Alejandro Parodi.
 El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 40-46-00. Gen. Mgr.: Polidoro Garcia Mejia; Prod'n Mgr.: Manuel Garcia Larco; Comm'l Mgr.: Raul Lazo Loayza

● supplies
JACKETS & SLEEVES

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Guillermo Dansey 1247, Lima, Tel. 32-40-05. Mng. Dir.: Augusto Sarria Salas, Gen. Mgr.: Rodolfo Canseco Torres.
 Luz SA (Ed.), see El Virrey.
 El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima, Tel. 40-46-00. Gen. Mgr.: Polidoro Garcia Mejia; Prod'n Mgr.: Manuel Garcia Larco; Comm'l Mgr.: Raul Lazo Loayza. (Jackets only)

● jukebox title strips

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Guillermo Dansey 1247, Lima, Tel. 32-40-05. Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.

PHILIPPINES

Population: 40,000,000.
 Rate of exchange: \$1 (US) = 6.67 pesos.
 Per capita income: \$231.
 Holidays: January 1 (New Year), Maundy Thursday, Good

Friday, April 9 (Bataan Day), May 1 (Labor Day), June 12 (Independence Day), July 4 (Philippine-American Friendship Day), November 1 (All Saints Day), November 30 (Bonifacio Day), December 25 (Christmas), December 30 (Rizal Day).

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—472,140 units, \$1,237,006; 1972—429,219 units, \$1,201,813. Singles 1973—5,592,718 units, \$1,454,106; 1972—6,214,131 units, \$1,926,380.

Records sold domestically: LP's 1973—371,290 units, \$972,779; 1972—339,174 units, \$951,031. Singles 1973—5,415,170 units, \$1,407,944; 1972—5,992,199 units, \$1,863,823.

Records exported to USA (factory value): LP's 1973—64,832 units, \$169,859; 1972—54,027 units, \$126,035. Singles 1973—106,529 units, \$27,697; 1972—133,159 units, \$31,061.

Records exported to countries other than USA (factory value): LP's 1973—39,619 units, \$103,801; 1972—36,018 units, \$84,023. Singles 1973—71,019 units, \$18,464; 1972—88,773 units, \$21,018.

Average retail price per record: LP's—\$3.74; singles—\$0.45.

Stereo sales: 80% of total.

Record club sales: None.

Discounting: Frequent.

Type of distribution: Record manufacturers usually operate their own distribution arms in three key areas Manila, Cebu & Davao. Some companies are setting up distribution outlets in the Ilocos and Bicol regions in Luzon. Manufacturer-to-retailer system predominates. Manufacturers also place consignments in supermarkets, department stores, major hotels and tourist spots. Mail order business has grown weaker and has proven to be premature. Retail outlets in Manila also resort to one-stop operations with slim marginal profits. Rackjobbing is fast expanding.

Type of promotion: The government now directly controls and regulates all media of communications. Payola and monopoly of programming are being ruled out. Broadcast exposure is still the most important means to expose records. Depending on the qualities of records released, record companies now have equal chances to be accommodated in broadcast stations. Productions making use of Philippine material, however, are given priority. The major activity now is to fully penetrate other means or exposure such as television shows, stage productions and motion pictures. Advertising in national papers, fan magazines, tabloids, vernacular comics and songbooks is equally important. Spurious tabulations of hits are being prohibited.

Jukeboxes: 10,500.

TAPE:

Market: The passing of Presidential Decree No. 49 (Decree on the Protection of Intellectual Property) makes unauthorized tape duplication illegal. The resultant pre-recorded tapes are being resorted to by record manufacturers and producers, especially in cartridges. The new price increase giving cassettes and cartridges retail prices lower than records now boosts the tape business. Pre-recorded open reels are not in vogue. All name brands of tape players and low-cost Japanese playback equipment are available. Before the price increase, volume sales of tapes was not more than 5% of LP's. At yearend, volume sales zoomed to 25%.

Pre-recorded tape manufactured for domestic & export sales (factory value): 8-tr. 1973—36,482 units, \$98,501; 1972—21,460 units, \$60,074. Cassette 1973—44,767 units, \$120,871. Open reel—retail store duplicating service only (\$.90 per LP duplicated).

Pre-recorded tape imported from USA (factory value): 8-tr. 1973—1,800 units, \$4,896; 1972—3,900 units, \$10,608. 8-tr. (twin pack) 1973—1,500 units, \$6,900; 1972—3,850 units, \$17,710. Cassette 1973—4,791 units, \$12,026; 1972—7,700 units, \$19,327.

Average retail price per tape: 8-tr.—\$2.70; Cassette—\$2.70.

RADIO STATIONS:

No. of commercial (all government controlled) 148; no. of AM 142, no. of FM 6.

Comment: There has been a move to require all stations to apportion fixed percentage to recorded Philippine material of total air time. It would, in the phaseout, apportion 70% in favor of domestic material. About 80% of 27 operating radio stations in Greater Manila broadcast in English and make use of foreign records. Several Manila stations adopt the Top 40 format based on Billboard. Live music is aired only by vernacular stations and its percentage is not more than 10% of total airtime. Broadcasting classical is not more than 1% of total airtime except by a very few stations with an all-classical format.

IMPORT/EXPORT REGULATIONS:

Import: Presidential Decree No. 34, amending the tariff and customs code of the Philippines, took effect October 27, 1972. Rates of import duty took effect January 1, 1973. A uniform rate of duty, known as revenue duty of 10% ad valorem shall be imposed on all imported articles plus any of the five rates of duty of 10, 20, 40, 60 and 90% ad valorem. In effect, there are only six levels of tariffs 10 (basic), 20, 30, 50, 70 and 100%. The rates shall be subject to periodic investigation by the Tariff Commission and may be revised by the President upon recommendation of the National Economic Development Authority. The rates of duty shall apply to all products whether imported directly or indirectly of all foreign countries which do not discriminate against Philippine export products. An additional 100% across-the-board duty shall be levied on the products of any foreign country which discriminates against Philippine export products. Revenue duty of 100% ad valorem imposed on keyboard instruments, jukeboxes, records,

matrices, prepared record blanks, and tapes, 70% on gramophones, sound recorders, record players, tape decks, 50% on string musical instruments, electronic instruments, strings, 30% on wind instruments and parts and accessories of musical instruments.

Export: The continuous and steady upward trend in export earnings has been attributed to tax exemption privileges, tax credits and others granted to Philippine exporters under the Export Incentives Law and the Investment Incentives Act. Simplification of export procedures contributed to the progressive trend. Musical instruments, phonographs and records are classified as potential export products—already exported but not in commercial quantity. The Foreign Trade Zone situated in Mariveles, Bataan, is a government project, established to push the development or export oriented industries.

Oskar Salazar

● record & tape manufacturers / distributors / importers

A U, see Sound Int'l.

Action, see Mareco.

Admiral, see Empire Int'l.

Allied Artists, see Sound Int'l.

Alpha Recs. Corp., JLB Bldg., 3rd fl., Ronquillo, Manila Tel (2) 47-12-47, 40-91-47. Pres. & Gen. Mgr. Buddy O. De Vera; Sales Mgr. Reynaldo O. De Vera, Int'l Dir. Roger O. De Vera. (Distributed by Fortune).

Labels: (Owned) Alpha, Cycle, Fama, Jonal, Mayon, VIP. (distributed) Palmas, Sidlakan.

Asco, see Video Vision.

Audio Music Corp., 81 P. Sevilla St. at Fourth Ave., Grace Park, Caloocan City Tel 23-52-83. Cable AUDIOMUSIC. Pres. James G. Dy; Sales Mgr. Albert Tan

Badjao, see Vicor.

BigSound, see Sound Int'l.

Boss, see Sound Int'l.

Cannon, see Empire Int'l.

Cap, see Fortune.

Cenix, see Empire Int'l.

Circle, see Empire Int'l.

Context, see Sound Int'l.

Crown Rec'g System, Banas Bldg., Rm. 210, 815 Rizal Ave., Manila Tel 47-00-01 x 36.

Labels: (Owned) Crown, Dial, Empire.

Crystal, see Playtex.

Cycle, see Alpha.

Dagohoy, see Vicor.

Dial, see Crown.

Dimension, see Video Vision.

Doughboy, see Vicor.

D'Swan, see Playtex.

Dyna-Parlophone, see Dyna.

Dyna Prods Inc., PO Box 4591, Manila, 135 Second Ave., Grace Park, Caloocan City Tel 23-23-28, 23-67-35. Cable DYPRO. Telex DYNA 7420361. Pres. Albert Tan, Exec. VP James G. Dy; Gen. Mgr. Tan Hui Bin.

Labels: (Owned) Dyna, Dyna-Parlophone, (represented) ABC/Dunhill/Probe (UK), A&M (USA), Apple (UK), Asylum (UK), Audio Fidelity (USA), Baal (UK), Bell (USA), Capitol (USA), Chelsea (USA), DJM (UK), EMI (UK), Enterprise (USA), Fantasy (USA), Festival (Australia), Island (UK), Jolly Rogers (USA), MGM (USA), Music for Pleasure (UK), Playboy (USA), Polydor (Germany), Pride (USA), Pye (UK), Romar (USA), Stanyan (USA), Stax (USA), United Artists (USA), Vogue (France).

Empire, see Crown.

Empire Int'l, 827-831 Rizal Ave., Manila Tel 47-42-58, 49-56-81. Cable EMPINT. Pres. & Gen. Mgr. Hubert S. Co; Sales Mgr. Danny Samson.

Labels: (Owned) Admiral, Cannon, Cenix, Circle, Fanfare, Masterpiece, Movietone, Soundtracks; (represented) A/S, Allegro, Alshire Int'l, Audio Spectrum, Avenue, Cricket, Design, Encounter, Forest, GSF, Golden Ear, Grit, Hilltop, Mr. Pickwick, PIP, Peter Rabbit, Pickwick Int'l, Playhour, Somerset, Stereo Fidelity, Stereo 4

Fama, see Alpha.

Fanfare, see Empire Int'l.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City Tel 60-30-41. Cable FILRECO. Pres. & Gen. Mgr. Manuel P. Villar, VP: Jose P. Villar, VP Mktg. Allan J. Villar, VP Plant. Luis R. Villar Jr.; VP Prod'n. Ronaldo J. Villar; Sales Mgr. Gonzalo Tuazon; Treas. Luis P. Villar, Sec'y Rosenda V. Palma

Labels: (Represented) Colgems (USA), RCA (USA) Fortune Rec. Sales Inc., JLB Bldg., Ronquillo, Manila Tel (2) 47-12-47, 40-63-21. Pres. Buddy De Vera, Sales Mgr. Quentin Mendoza

Labels: (Distributed) Alpha, Cap, Cycle, Fama, Jonal, Mayon, Sidlakan, VIP

Grand, see Video Vision.

Guestar, see Video Vision.

HitSound, see Sound Int'l.

Home Inds. Development Corp., 1455 Lecn. Guinto St. Ermita, Manila, Tel 50-86-61. Cable: HOMID. Pres. Alfredo M. Lustré; VP Antonio U. Lustré

Labels: (Owned) Homid, Lustré, (represented) Avco (USA), MCA (USA), Palette (Belgium), Phonogram Int'l (Netherlands), 20th Century (USA)

Homid, see Home Inds.

Honey, see Mareco.

J.J., see Vicor.

Jade, see Sound Int'l.

Jonal, see Alpha.

L.C., see Zodiac.

Lapu-Lapu, see Playtex.

Love, see Sound Int'l.

Lustré, see Home Inds.

M.M., see Vicor.

Mabuhay, see Mareco.

Mango, see Mareco.

Mareco Inc., 131 Del Monte Ave., Quezon City Tel 60-30-

41. Cable VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; VP Admin. Christine R. Villar; VP Plant: Luis R. Villar Jr.; VP Prod'n. Domestic A&R & PR Dir. Ronaldo J. Villar; VP Mktg. Allan J. Villar; Int'l A&R. Gonzalo Tuazon; Prof. Mgr. Simplicio U. Suarez; Special Projects Dir. Oskar Salazar, Sec'y Rosenda V. Palma; Treas. Manuel P. Villar.

Labels: (Owned) Action, Honey, Mabuhay, Mango, Superstar, Villar; (represented) Aero-Space, Atco, Atlantic, Buddah, CBS, Daybreak, Dot, Elektra, Epic, GNP Crescendo, Kama Sutra, Metromedia, Monitor, Monument, Motown, Paramount, Parra, Project 3, Ranwood, Reprise, Roulette, Vanguard, Warner Bros. (all USA); Hispavox (Spain)

Masterpiece, see Empire Int'l.

Mayon, see Alpha.

MGMitten, see Video Vision.

Micc Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel: 47-69-30. Cable MICOINDUST. Pres. & Gen. Mgr.: Eusebio Contreras.

Label: (Owned) Mico

Mongo, see Sound Int'l.

Movietone, see Empire Int'l.

Music Disc, see Sound Int'l.

National, see Sound Int'l.

Number 1, see Video Vision.

Palmas, see Alpha.

Pearl, see Video Vision.

Pilgeora, see Vicor.

Pioneer, see Vicor.

Plaka Pilipino, see Vicor

Playtex Rec. Co., PO Box 2209, 377 Buencamino St., San Miguel, Manila. Tel: 47-41-46.

Labels: (Owned) Crystal, D'Swan, Lapu-Lapu, Playtex, Sampaguita

Int'l rep.: Canada (Quality).

Pop, see Sound Int'l.

Pophits, see Video Vision.

Poptunes, see Video Vision.

President, see Video Vision.

Quad, see Sound Int'l.

Roma, see Zodiac.

Sampaguita, see Playtex.

Saturday, see Video Vision.

Sidlakan, see Alpha & Fortune.

Sound Int'l, Dynasty Cinema Bldg., Rizal Ave., Manila. Tel: 47-42-58. Cable DIMENSION. VP: Pablo Sonkeng Po; Gen. Mgr. Juliet Ang.

Labels: (Owned) Allied Artists, BigSound, Context, HitSound, Quad, Ten, (distributed) AU, Boss, Jade, Love, Mongo, Music Disc, National, Pop, Tamaraw, Venus, Young America, (represented) Avenue (USA), Cherry (USA), Olga (Sweden), Royal (USA), Zel (UK).

Soundtracks, see Empire Int'l.

Stag, see Video Vision.

Suarez Recs. Inc., 28 Prosperidad St., Malabon, Rizal. Tel 224194

Sunshine, see Vicor.

Superstar, see Mareco.

Synchro Ind'l Corp., PO Box 1519, Manila.

Labels: (Represented) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve.

Target, see Video Vision.

Tamaraw, see Sound Int'l.

Ten, see Sound Int'l.

Top Tunes, see Vicor.

V.I.P., see Alpha.

Venus, see Sound Int'l.

Vicor Music Corp., JLB Bldg., Ronquillo cor P. Gomez, Quiapo, Manila. Tel 49-37-81. Cable VIMUSCO

Pres. Orlando R. Ilacad; Exec. VP. Gen. Mgr. & Int'l Dir. Vicente del Rosario Jr. VP Mktg. Antonio M. Gcampo; VP Finance Teresita del Rosario. VP Admin. George M. Canseco, VP Prod'n (Sunshine Div.) Ramonito R. Ilacad, VP Prod'n (Vicor, Pioneer, Plaka Pilipino Div.); Wilfredo B. Cruz, VP Mfg. Ricardo del Rosario, Special Projects Dir. Ferdinand A. Paz; Gen. Sales Mgr. Teofilo del Rosario, Int'l A&R Victor Jose; Adv & Promo. Mgr. Norma Japitana, Prod'n Mgr. (Vicor, Pioneer) Jose R. Ilacad Jr., Prod'n Mgr. (Plaka Pilipino) Felipe Maninang, Luzon Sales Mgr. Victoria Cruz, Visayas Sales Mgr. Manuel Menil, Mindanao Sales Mgr. Eduardo Luciano.

Labels: (Owned) Badjao, Pioneer, Plaka Pilipino, Sunshine, Top Tunes, Vicor, Vicor Int'l; (distributed) Dagohoy, JJ, MM, Pilgeora, Wilears, (represented) Barnaby, Buena Vista, Cadet, Chess, Disneyland, Evolution, Hickory, Janus, Mainstream, Musicor, Roulette, Scepter, Stereo Dimension, Tico, Wand (all USA); Durium (Italy), Victor, Nippon Columbia (Japan); Ember (UK).

Video Vision Inc., Dynasty Super Cinema Bldg., Rizal Ave., Manila. Tel (2) 49-56-04. Cable VIDIC. Pres.: Lorenzo Y. Co; Gen. Mgr. Alexander S. Co, Sales Mgr. Edward Yu.

Labels: (Owned) Asco, Dimension, MGMitten, Pearl, Saturday, Vivi, (distributed) Grand, Guestar, Number 1, Paphits, Poptunes, President, Stag, Target, Winston

Villar, see Mareco.

Vivi, see Video Vision.

Wilear & Rec., 51 Auraulio St., Mandaluyong, Rizal Tel: 70-03-14, 78-16-19. Pres. William Leary. (Distributed by Vicor)

Label: (Owned) Wilear's.

Winston, see Video Vision.

World, see Zodiac.

Young America, see Sound Int'l.

Zodiac Sounds Inc., Republic Supermarket Bldg., Suite 223, Rizal Ave. at Soler St., Manila Tel 40-61-19, 47-70-49. Cable ZODINCORP. Pres. Danilo T. Subido; Gen. Mgr. Manuel M. Epeleta, Sales Mgr. Wildredo B. Parado, Ass't Mgr. & Comptroller Celso A. Sabinano.

Labels: (Owned) Zodiac, (distributed) LC, Roma, World.

● music publishers

8 A M I (Bayanihan Music Philippines Inc.), PO Box 4243,

National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel. 40-08-42. Cable: BAMI. Pres. & Gen. Mgr.: Vicente del Rosario Jr. Copyright Mgr.: Erlinda Marqueses.

Int'l firms represented: Rolf Budde (Germany), Campbell Connelly (UK), Gema, Global (Germany), New Child (USA), Polyord Int'l (Germany), Shinko (Japan), Warner Bros (USA)

F A M I (Fil-Am Music Inc.), Calvo Bldg., Rm. 220, Escolta, Manila Tel. 40-35-05 Cable: FAMI. Pres.: Luis P. Villar; Gen. Mgr.: Manuel P. Villar.

Affiliates: Ed. Mexicana de Musica, Mareco Inc. Lustre Music Publ'g Corp., 1455 Leon Guinto St., Ermita, Manila. Tel. 50-86-61. Cable: HOMID. Pres. Alfredo M. Lustre; Gen. Mgr. Antonio U. Lustre

Int'l firms represented: Avco Embassy (USA), Famous (USA), World (Belgium).

Mareco Inc. (FAMI), 131 Del Monte Ave., Quezon City Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; Gen. Mgr.: Manuel P. Villar (See FAMI)

Int'l rep.: USA (LJ Witkof).

Metro Music Masters Inc., NBC Bldg., Rm. 312, Raon, Manila. Tel. (2) 48-15-98. Pres.: Buddy De Vera.

The Music Bank, PO Box 3739, Manila. Tel. 60-48-44, 61-78-97. Exec. Dir. Oskar Salazar

Sound Music House, Dynasty Super Cinema Bldg., Rizal Ave., Manila. Tel. 49-56-04. Pres. Hubert S. Co; Mng. Dir. Luis Gonzalez

S. S. Suarez Music Co. (FILSCAP), 28 Prosperidad St., Malabon, Rizal. Tel. 224194. Gen. Mgr.: Simplicio U. Suarez, Sales Mgr. Lourdes S. Sicut. (See FAMI).

Int'l firms represented: Big Three, Leo Feist, Miller, Robbins, Royalty Control.

Int'l rep.: USA (Joli Tinker)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Philippines, c/o College of the Holy Spirit, 163 E. Mendiola St., Manila.

Cultural Foundation of the Philippines, San Luis Terrace, Rm. 502, Ermita, Manila. Cable: CUFOPHIL.

League of Filipino Composers, 1665 Taft Ave., Manila. Manila Symphony Society, 1011 R. Hidalgo, Manila.

Music Promotion Foundation of the Philippines, Yamael Bldg., 1845 Taft Ave., Manila. Cable: MUSIPROM

National Band Ass'n of the Philippines, c/o Cultural Office, City Hall, Manila

National Music Council of the Philippines, c/o UNESCO National Commission, 1580 Taft Ave., Manila. Cable: UNACOM.

P A R A S (Philippine Academy of Rec'g Arts & Sciences), c/o Oskar Salazar, PO Box 3739, Manila. Tel. 60-48-44, 61-78-97

P A R P (Philippine Assembly of Rec' Prod'rs), c/o Antonio U. Lustre, 1455 Leon Guinto St., Malate, Manila. Tel. 59-36-28. Exec. Chm. Antonio U. Lustre, Exec. Members Vicente del Rosario Jr., Manuel P. Villar, S. Y. Cheng, Buddy de Vera, Rafael Corrales, James G. Dy.

P R I A (Philippine Rec. Ind. Ass'n), c/o Vicente del Rosario, Vicor Music Corp., JLB Bldg., Ronquillo cor. P. Gomez Quiapo, Manila. Tel. 49-37-81. Pres. Vicente del Rosario Jr.

Philippine Choral Society, 33 N. Domingo, San Juan, Rizal Philippine Music Educators Group, c/o U. P. Theater, Diliman, Quezon City.

R I A P (Record Ind. Ass'n of the Philippines), c/o Manuel P. Villar, Calvo Bldg., Escolta, Manila. Tel. 48-10-81.

DESIGN & ARTWORK

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

The Music Bank, PO Box 3739, Manila. Tel. 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr. Vicente del Rosario Jr., Creative Dir.: Felicia Candy Araneta

DIRECT MAIL SERVICE

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

The Music Bank, PO Box 3739, Manila. Tel. 60-48-44, 61-78-97. Exec. Dir.: Oskar Salazar.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres.: Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

PLATING, PROCESSING & PRESSING PLANTS

Atlas Rec'g Co., 35 F. Josef, Concepcion, Marikina, Rizal. Gen. Mgr. Roger O. De Vera; Plant Mgr. Noli O. Ortea. (Pressing only).

Audio Music Corp., 81 P. Sevilla St. at Fourth Ave. Grace Park, Caloocan City. Tel. 23-52-83. Cable: AUDIOMUSIC. Pres.: James G. Dy; Gen. Mgr.: Albert Tan

Dyna Prods. Inc., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City. Tel. 23-42-74, 23-67-35. Cable: DYPRO. Pres.: Albert Tan; Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: FILRECO. Pres. & Gen. Mgr.: Manuel P. Villar; VP Plant: Luis R. Villar Jr.; VP Prod'n: Ronaldo J. Villar; Sales Mgr.: Gonzalo Tuazon.

Home Inds. Development Corp., 1455 Leon Guinto St., Ermita, Manila D-502. Tel. 50-86-61. Pres.: Alfredo M. Lustre; VP: Antonio U. Lustre

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

Mico Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel. 47-29-68. Cable: MICOINDUST. Pres. & Gen. Mgr.: Eusebio Contreras. (Pressing only)

Sound Int'l, Barrio Ugong, Marikina, Rizal (Pressing only)

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario (Pressing only).

PRINTERS & LITHOGRAPHERS

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: FILRECO. Pres. & Gen. Mgr. Manuel P. Villar; VP Plant: Luis R. Villar Jr.; VP Prod'n: Ronaldo J. Villar; Sales Mgr.: Gonzalo Tuazon

Home Inds. Development Corp., 1455 Leon Guinto St. Ermita D-502. Tel. 50-86-61. Pres.: Alfredo M. Lustre; VP: Antonio U. Lustre.

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; Gen. Mgr. Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

Mico Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel. 47-29-68. Cable: MICOINDUST. Pres. & Gen. Mgr.: Eusebio Contreras.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.

PROMOTION & PUBLICITY

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel. 40-08-42. Pres. Vicente del Rosario Jr.

Dimads, c/o Sound Int'l, Dynasty Cinema Bldg., Rizal Ave., Manila.

Entertainment Mgmt. & Mktg. Inc., PO Box 967, Manila. Fil-Am Music Inc., Calvo Bldg., Rm. 220, Escolta, Manila. Tel. 40-35-05. Cable: FAMI. Pres.: Luis P. Villar; Gen. Mgr.: Manuel P. Villar.

The Music Bank, PO Box 3739, Manila. Tel. 60-48-44, 61-78-97. Exec. Dir. Oskar Salazar.

Uni-Talent Promos. Inc., PO Box 1527 MCC, Makati, Rizal D-708, 641 Metropolitan Bank Bldg., Ayala Ave., Makati, Rizal. Tel. 88-40-64, 88-58-83. Cable: UNITALENT. Pres. Vicente del Rosario Jr.; Exec. VP: Orlando R. Ilacad; Gen. Mgr.: Antonio M. Ocampo.

TAPE CUSTOM DUPLICATORS, TAPE DUPLICATOR/MARKETERS

Dyna Prods. Inc., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City. Tel. 23-42-74, 23-67-35. Cable: DYPRO. Pres.: Albert Tan; Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City, Tel. 60-31-41. Cable: FILRECO. Pres. & Gen. Mgr. Manuel P. Villar; VP Plant: Luis R. Villar Jr.; VP Prod'n: Ronaldo J. Villar; Sales Mgr.: Gonzalo Tuazon.

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr. Vicente del Rosario Jr.

● supplies

CARTRIDGE & CASSETTE PARTS

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel. 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yokoto; VP Ind'l: Cesar S. Salazar; VP Consumer Sales: Ramon Mgo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer). Brand name: TEAC.

EMPTY CARTRIDGES, CASSETTES & REELS

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel. 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yokoto; VP Ind'l: Cesar S. Salazar; VP Consumer Sales: Ramon Mgo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer) Configuration: 8-tr. & open reel Brand name: Ampex.

3 M Philippines Inc., First Midland Condominium, Makati, Rizal. Tel. 88-53-63.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

ENVELOPES & MAILERS

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

JACKETS & SLEEVES LABELS

Home Inds. Development Corp., 1455 Leon Guinto St., Ermita, Manila D-502. Tel. 50-86-61. Pres. Alfredo M. Lustre; VP: Antonio U. Lustre

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres. Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

POLYETHYLENE BAGS

Mareco Inc., 131 Del Monte Ave., Quezon City, Tel. 60-30-41. Cable: VILMARECO. Pres.: Jose P. Villar; VP: Luis P. Villar; Gen. Mgr.: Manuel P. Villar; Sales Mgr.: Gonzalo Tuazon.

RECORD PROCESSING MACHINERY

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel. 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yokoto; VP Ind'l: Cesar S. Salazar; VP Consumer Sales: Ramon Mgo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer) Brand name: Arriflex

TAPE, RAW & BLANK LOADED

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel. 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yokoto; VP Ind'l: Cesar S. Salazar; VP Consumer Sales: Ramon Mgo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer) (Blank only) Configuration: 8-tr. & open reel

Brand name: Ampex.

3 M Philippines Inc., First Midland Condominium, Makati, Rizal. Tel. 88-53-63. (Raw only)

TAPE DUPLICATING EQUIPMENT

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel. 70-05-88, 70-16-66. Cable: SOUND. Pres. & Gen. Mgr.: Lionel B. Yokoto; VP Ind'l: Cesar S. Salazar; VP Consumer Sales: Ramon Mgo Ong Gee; Sales Mgr.: Leonida S. Rabe. (Distributor & Importer) Brand name: Ampex

● accessories manufacturers

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, National Business Center Bldg., Rm. 306, 567 Raon, Santa Cruz, Manila. Tel. 40-08-42. Pres. Vicente del Rosario Jr.

Product: Catalog servs.

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres. Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

Product: Cleaners cloths & brushes, 45 rpm adaptors.

● store fixtures & merchandising aids manufacturer

Vicor Music Corp., PO Box 4243, JLB Bldg., Ronquillo cor. P. Gomez, Quiapo, Manila. Tel. 49-37-81. Pres.: Orlando R. Ilacad; Exec. VP & Gen. Mgr.: Vicente del Rosario Jr.; VP Plant: Ricardo del Rosario.

Product: Display racks

POLAND

Population: 33,000,000.

Rate of exchange: \$1 (US) = 24 zlotys.

Per capita income: \$730.

Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), July 2 (Polish National Day), November 1 (All Saints Day), December 25, 26.

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—6,000,000 units, 1972—4,800,000 units. EP's 1973—690,000 units; 1972—1,350,000 units. Singles 1973—260,000 units; 1972—350,000 units.

Records sold domestically: LP's 1973—4,470,000 units; 1972—4,500,000 units. EP's 1973—634,000 units; 1972—1,000,000 units. Singles 1973—244,000 units; 1972—300,000 units

Records exported to USA: 1973—40,843 units, \$55,845; 1972—27,466 units, \$27,394.

Records imported from countries other than USA: 1973—900,000 units; 1972—649,916 units.

Records exported to countries other than USA: 1973—1,777,651 units, 1972—827,809 units
 Average retail price per record: LP's—\$2.80, EP's—\$1.05, Singles—\$0.62
 Stereo sales: 90%
 Type of distribution: Manufacturer-to-wholesaler-to-retailer system.
 Type of promotion: The main source of record promotion is radio. Other sources include music magazines and pop columns in weekly and daily publications
 Jukeboxes: Very few.

TAPES:

Market: State-owned Polski Nagrań, the sole manufacturer of records and tapes, has just begun to produce cassettes. There is no market for 8-track cartridges
 Pre-recorded tape sold domestically: Cassettes 1973—\$230,000
 Average retail price per tape: \$3.20

IMPORT/EXPORT REGULATIONS:

All companies are state-owned. Contacts with record companies can be made through PWM

RADIO STATIONS:

All government no of AM 30, no of FM 37
 Comments: Music, all of which is recorded, accounts for 60% of all programming. One-half of this percentage is made up of pop and jazz

TELEVISION STATIONS:

2 government channels
 Comments: Programming is comprised of newsreels, sports, political programs and movies Roman Waschko

● record & tape manufacturers / distributors / importers

Muza, see P P Polskie Nagrania
 P P Polskie Nagrania, Długa 5, Warsaw Tel 31-32-31
 Cable POLNAG Pres Pawel Cruk Dir Adam Karolak, Sales Mgr Franciszek Pukacki, Artistic Dir Bogdan Jankowski
 Labels: (Owned) Muza, Pronit, Veriton, (represented) CBS (UK), Contal (Australia), Disco-Center (Germany), Inmus (Germany), Das IntBuch (Austria), Ricordi (Italy)
 P W M Ed (Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmieście 00-068 Warsaw Tel 26-12-01 Cable PEWUEMBEHZZET Telex 813498 Dir Bohdan Gierlicki, Rec & Rec g Mgr Natalia Grzegorzewska (Contact for record import & export)

Pronit, see P P Polskie Nagrania
 Veriton, see P P Polskie Nagrania

● music publishers

P W M (Polskie Wydawnictwo Muzyczne), Al. Krasynskiego 11a, Cracow Tel 252-10 Gen Mgr. Mieczyslaw Tomaszewski; Sheet Music Mgr Teresa Mochtak
 Int'l reps.: Orchestral materials hire—Denmark (Hansen), Finland (Fazer), France (Salabert), Germany (Moeck), Italy (Ricordi), Netherlands (Albiersen), Norway (Norsk), Sweden (Nordiska), hire and sale—Germany (Moeck), Japan (Nippon Gakki), Switzerland (Universal), UK (Kalmus), sales—France (Boosey & Hawkes), USA (Marks Chopin & Penderecki works)
 Syknopa PWM, Senatorska 13/15, 00-075 Warsaw Tel 26-70-97 Cable PEWUEMWAR Dir Jerzy Jasienski, Gen Mgr Mieczyslaw Tomaszewski

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Polish Violin Makers, Krakowskie Przedmieście 16/18, Warsaw 1 Tel 26-71-52
 Conseil Polonais de la Musique (Polish section of the Conseil Int'l de la Musique), Rynek Starego Miasta 27 Warsaw
 Jeunesses Musicales de Poland, Chief Council, Castle of Ostrogski, Okolnik 1, Warsaw Tel 27-95-89
 National Committee of the International Music Council, Rynek Starego Miasta 27, 00-272, Warsaw Tel 31-16-34 Sec'y Jozef Patkowski
 National Section of the International Society for Contemporary Music, c/o Union of Polish Composers, Rynek Starego Miasta 27, Warsaw Tel 31-17-41
 Cable ZETKAPÉ Pres Andrzej Dobrowolski
 Polish Jazz Ass'n, PO Box 282, Rutkowskiego 20, 00-020 Warsaw 1. Pres Jan Ptaszyn Wroblewski
 S P A M (Stowarzyszenie Polskich Artystow Muzykow) Krucza 24/26, Warsaw Tel 21-86-47
 T I F C (Towarzystwo im Fryderyka Chopina—Chopin Society), Morskie Oko 2, Warsaw
 Union of Polish Composers (Związek Kompozytorow Polskich), Rynek Starego Miasta 27, 00-272 Warsaw Tel 31-16-34, 31-17-41 Pres Dr Jan Steszewski
 Warszawskie Towarzystwo Muzyczne im Stanistawa Moniuszki (Warsaw Music Society), Morskie Oko 2, Warsaw
 Henryk Wieniawski Music Society, Wodna St 27, Poznan Tel 526-42
 Z A K R (Związek Autorow i Kompozytorow Utworow Rozrywkowych—Ass'n of Authors & Composers of Pop Music), ul Hipoteczna 2, Warsaw Tel 27-60-61, 27-60-44 Pres Marek Sart, Gen Mgr L Klekow

LICENSING ORGANIZATIONS, MUSIC

Agencja Autorska, ul. Hipoteczna 2, Warsaw Tel 27-60-61
 Acting Dir. Leopold Rybarski

Z A I K S (Society of Authors), ul. Hipoteczna 2, Warsaw Tel 27-60-61 Pres. Karol Malczuzynski, Gen Mgr Witold Kolodziejcki; Foreign Dept. Head Włodzimierz Lalak (Mechanical & performing rights).

PORTUGAL

Population: 8,830,000.
 Rate of exchange: \$1 (US) = 27.57 escudos

● record & tape manufacturers / distributors / importers

Alfama, see Telectra.
 Algarve, see Radio Triunfo
 Alvorada, see Radio Triunfo.
 Alvorada Int'l, see Radio Triunfo
 Aquila, see Radio Triunfo
 Archiv, see Phonogram
 Banda, see Procope.
 Belter (Discos) Lda., Rua Alegria da Constituicao 74, Porto Tel 498041
 Branch: Lisbon, Av. Defensores Chaves 3 Tel 59062
 Home office: Spain
 Labels: (Owned) Belter, Olympo, Saef.
 Bonzao, see Joque
 Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99 Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B De Carvalho, Rui Valentim de Carvalho, Gen Mgr Dr Antonio dos Santos; Rec. Dept Mgr Paulo Gil
 Labels: (Represented) ABC/Dunhill (USA), A&M (UK), Ace of Clubs (UK), Ace of Diamonds (UK), Apple (UK), Argo (UK), Chapter One (UK), Columbia (UK), DJM (UK), Decca (UK), Deram (UK), EMI (UK), Eclipse (UK), HMV (UK), Harvest (UK), London (USA), MAM (UK), Neighborhood (USA), Odeon (Brazil, France), L'Oiseau Lyre (France), PDU (Italy), Parlophone (UK), Pathe (France), Probe (UK, USA), Purple (UK), Regal (UK), Signpost (USA), Sovereign (UK), Stateside (UK), Threshold (UK)

Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto Tel 65932 Gen. Mgr Jose Augusto Ramos Paz, Mktg Mgr Jose Humberto Braga, Sales Mgr Eduardo Nunes
 Labels: (Owned) Clave, (represented) Ades (France), Poplandia (Spain), Wallois (France)
 Int'l reps.: Canada (Penco), France (CBS), Netherlands (Bosheck), USA (Penco)

Clave, see Castro Paz & Ca

D G, see Phonogram

Diapasao, see Sassetti

Estudio, see Mundusom.

F F, see Riso & Ritmo

Fama, see Zip-Zip

Flash, see Telectra.

Fontana, see Phonogram

Gladio, see Telectra.

Guil da Musica, see Sassetti.

Harmonia, see Radio Triunfo

Heliodor, see Phonogram

Imavox (Som & Imagem) SarL, Rua Padre Antonio Vieira 28 r/c, Lisbon 1, Tel 656434, Telex 12596 RCP P Pres Julio Botelho Moniz; Gen Mgr: Jorge Cenaculo, A&R Rogerio Barraso
 Labels: (Owned) Imavox; (represented) Accion (Spain), Disc AZ (France), Bipar (UK), Butterfly (France), CTI (USA), Carabine (France), Cinevox (Italy), Opalo (Spain), Pickwick (UK, USA), Pye (UK), Redifusion (UK), Top Tape (Brazil), Victor (Japan)

Joque (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon Tel 217719 Mng Dir Manuel Espinho; Gen Mgr: Joao Carlos Dias Sales Mgr Luis Oliveira
 Labels: (Owned) Joque, (represented) Activ Tapes (Switzerland), Sunshine Tapes (USA)

M G M, see Phonogram

Melodia, see Radio Triunfo

Mercury, see Phonogram

Movieplay, see Procope.

Mundusom Sociedade Industrial do Som SarL—Discos Estúdio, Rua Rodrigo da Fonseca 204 r/c, Lisbon 1 Tel 685871
 Labels: (Owned) Estúdio, Trevo, (represented) Monitor (USA)

Int'l reps.: France (Nogueira), South Africa (Arranal), USA (Alvorada)

Ofir, see Sassetti.

Olympo, see Belter.

Oreves Sociedade de Importacao & Exportacao Ltd., Rua da Madalena 237, 2nd fl., Lisbon 2, Tel 872049 (Importer/Exporter).

Labels: (Represented) Everest (USA), Vox (USA)

Orfeu, see Arnaldo Trindade

Philips, see Phonogram.

Phonogram (divisao de Musica da Corel), Av. Liberdade 211, Lisbon 2 Tel 563291 Gen Mgr Antonio Coelho Ribeiro, Mktg Mgr: Carlos Pinto, Promo Mgr Carlos Gomes

Labels: (Owned) Archiv, DG, Fontana Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve, (represented) Bell (UK, USA), Chrysalis (UK), Cube (UK), Stax (USA)

Int'l reps.: Worldwide (Phonogram & Polydor)

Polydor, see Phonogram

Procope SarL, Andrade Corvo 27, 7th fl., Lisbon Tel 562251, Cable PROCODISCO, Dir Rui Ressurreicao, Gen Mgr Carlos Perez Alvaro; A&R Mgr. Thilo Krasmann, Sales Mgr. Carlos Bolotinha, Promo Mgr Antonio Manuel Duarte.

Labels: (Owned) Banda, Movieplay, Psst, (represented) Alshire (USA), Aretio-Egrem (Cuba), Barclay (France), Capitol (USA), Everest (USA), Gnome (Belgium), MCA

(USA), Monument (USA), Orfeon (Mexico), Playboy (USA), Riviera (France), 20th Century (USA).
 Int'l rep.: Spain (Movieplay).

Psst, see Procope.

R R, see Riso & Ritmo, & Arnaldo Trindade.
 Radio Triunfo Lda., Praca do Municipio 309, Porto, Tel. 21445, 33624. Pres. Rogerio de Seixas Costa Leal; Int'l A&R: Daniel Sousa, Sales & Mktg Alberto Eras; Pub. & Promo Carlos Lacerda.
 Branch: Lisbon, Rua do Carmo 23. Tel 34708 Mgr Carlos Parga.

Int'l branches: Angola, PO Box 3875, Rua Luis de Camoes 93, 2nd fl., Luanda—Mozambique, Av. PO Box 4364, Paiva de Andrada 365, Lourenco Marques.

Labels: (Owned) Algarve, Alvorada, Alvorada Int'l, Aquila, Harmonia, Melodia, Sereia, Sintra, (represented) Abbot (USA), Abnak (USA), Alston (USA), Amaret (USA), Ambassador (USA), Argo (UK), Arion (France), Artone (Netherlands), Asylum (USA), Atco (USA), Athens, Atlantic (USA), Auravision, Avalanche (UK), Bang (USA), Barrie, Beverly, Blue-Bell, Blue Note (USA), Blue Thumb (USA), Bosheck (Netherlands), Brooklin, CBS (USA), CGD (Italy), Canadian Pacific (USA), Carisch (Italy), Carla, Cartaz, Cartwheel (USA), Chantecler (Brazil), Clave (Spain), Command (USA), Copacabana (Brazil), Cotillon (USA), Crestview (USA), DCP (USA), Dade (USA), Dakar (USA), Dial (USA), Direction (UK), DisCret (USA), Dolton (USA), Dot (USA), Douglas (USA), Dunwich (USA), Elektra (USA), Embryo, Epic (USA), Evolution (USA), Fame (USA), Fantasy (USA), Festival (France), Finger (Germany), Flying Dutchman (USA), Focus, GMA, Gamma (Mexico), Gaviota (Spain), Gazette, Grand Award (USA), Great Western Gramophone, Harmonia-Mundi (France), Hill, Hispavox (Spain), Hypopotam (France), Imperial (USA), Invictus (USA), Jolly (Italy), Karen (USA), Lamp, Liberty (USA), Liberty Premiere (USA), Melodia (USSR), Metromedia (USA), Milestone (USA), Minit (USA), Monument (USA), Mums (USA), Musicor (USA), Neptune (USA), New Design (UK), Noneseuch (USA), Odyssey (USA), Okeh (USA), Old Town (USA), Oriole, PIR, Pacific Jazz (USA), Pama (UK), Paramout (USA), Peerless (Mexico), Plexium (UK), Project 3 (USA), Prophecy (UK), Raft (UK), Reprise (USA), Robert Rheims, Rojeck, Rolling Stones (USA), SGC (USA), Saar (Italy), San Francisco (USA), Solid State (USA), Sono-Radio (Peru), Spinidzy (USA), Style-Cellograph-Simp, Sunset (USA), Surrey (USA), Sussex (USA), T-Neck (USA), Thrush, Thunder (USA), Top-Six, Triola (Scandinavia), 20th Century (USA), Twin (USA), UA Int'l (USA), UA Latino (USA), UPC (USA), United Artists (USA), Vanguard (USA), Venevox, V va (USA), Volt (USA), Vortex (USA), Warner Bros (USA), World Pacific (USA), World Pacific Jazz (USA), Westminster (USA), Zel

Rapsodia (Discos), Morais Soares 41 A, Lisbon Tel: 838594.

Riso & Ritmo (Discos) Lda., Calçada da Quinta 2-S/cv, Lisbon 1, Tel 683968

Int'l branch: France, Bagatelle
 Labels: (Owned) FF, RR (distributed by Arnaldo Trindade), (represented) Bagatelle (France)

Saef, see Belter.

Sassetti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon Tel: 656094 Pres. Francisco Granadeiro; Gen Mgr: A Marques de Almeida, Opns. Mgr Joao Viegas.
 Labels: (Owned) Diapasao, Guil da Musica, (distributed) Ofir, (represented) Amadeo (Austria), ESP-Disk (USA), Erato (France), Hungaroton/Qualiton (Hungary), Musa (Poland), Sonopresse (France), Supraphon (Czechoslovakia), Wergo (Germany).
 Int'l rep.: Spain (Edgisa)

Sereia, see Radio Triunfo

Sintra, see Radio Triunfo

Tagus, see Tecla.

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, Lisbon Tel 560405, 562850 Pres. Jorgo Costa Pinto, Sales Mgr Jorge Figueira; Promo. Virgilio Costa, Int'l Mgr Maria de Fatima

Labels: (Owned) Tagus, Tecla, Vertice; (represented) Accent (USA), Argo (USA), Ariston (Italy), Bach (UK), Black Jazz (UK), Cadet (USA), Checker (USA), Chess (USA), CID (Brazil), Collector (UK), Cosmopolitan (UK), Dim (Spain), Ember (UK), Fleche (France), Fonograma (Venezuela), GNP Crescendo (USA), Itamaraty (Brazil), Olympia (Italy), Onda Nueva (Venezuela), Oryx (UK), Ovation (USA), Souvenir (Venezuela), Star (Belgium), W&G (Australia)

Int'l reps.: Brazil (CID), France (Barclay), Luxembourg (Barclay), Monaco (Barclay), Netherlands (Dureco), South Africa (Teal), Spain (Dim), UK (CRD).

Telhetra—Empresa Technica de Equipamentos Electricos SarL, Rua Rodrigo da Fonseca 103, Lisbon 1 Tel. 686072, 657459, 654897 VP Fernando Vaz-Pinto, Gen Mgr Jose Varatojo da Silva, A&R J Curto; Sales Mgr. M.M. de Matos

Int'l branch: Angola, Rua Barbosa Rodrigues 42, Luanda Tel 22891 Gen Mgr: Armando Dias.

Labels: (Owned) Alfama, Flash, Gladio, Telectra; (represented) Arrow (UK), Audiomasters (Baltic (Belgium), RCA (USA).

Int'l reps.: South Africa (Teal), USA (Penco).

Trevo, see Mundusom
 Arnaldo Trindade & Ca Lda., Rua Santa Catarina 117, Porto Tel 381341. Pres: Arnaldo Trindade, Co-ord Peter Elderfield; Gen Mgr Fernando Pereira, Promo Carlos Cruz

Labels: (Owned) Orfeu, (distributed) RR, (represented) Ariola (Germany), Durum (Italy), Island (UK), Negram (Netherlands), Tama/Motown (USA), Vergara (Spain), Vogue (France)

Int'l reps.: France (Vogue), Netherlands (Bosheck), USA (Penco), Venezuela (Palacio)

Vertice, see Tecla.

Vertigo, see Phonogram

Verve, see Phonogram.

Zip-Fado, see Zip-Zip

Zip-Zip—Organizacoes, Publicidade Lda., Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon Tel: 656094.

Pres Francisco Granadeiro, Gen Mgr A Marques de Almeida, Opns Mgr: Joao Viegas
Labels: (Owned) Fama, Zip-Fado, Zip-Zip

● music publishers

Belter (Ed.). Rua da Constituicao 74, Porto. Tel 498041
Dir. A. Figueiredo
Branch: Lisbon, Av Defensores Chaves 3 Tel 59062
Home office: Spain

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel 367051 Co-Pres. Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen Mgr. Dr. Antonio dos Santos.

Costa Pinto (Ed. Musicais) (SECTP), Rua Eca de Queiros 20, 3rd fl., Lisbon Tel 560405. Pres. Jorge Costa Pinto
Imavox Eds. Musicais (SPA-BIEM), Rua Padre Antonio Vieira 2B r/c, Lisbon 1. Tel 656434 Telex: 12596 RCP P
Pres.: Julio Botelho Moniz, Gen Mgr Carlos Rosa

Sassetti—Sociedade Portuguesa de Musica e Som SarL, Av Conselheiro Fernando de Sousa 25 A/B, Lisbon Tel 656094. Pres. Francisco Granadeiro; Gen. Mgr.: A Marques de Almeida, Opns Mgr. Joao Viegas.

Telectra (Eds. Musicais), Rua Joaquim Antonio de Aguiar 64, Lisbon 1 Tel 686075 VP Fernando Vaz-Pinto; Gen Mgr. Jose Varatojo da Silva
Int'l firms represented: Baltic (Belgium), Nimbus 9 (Canada), RCA (Italy, Spain), RCA Jaguaré (Brazil), Victor (Brazil).

Triunfo (Ed. Musicais), Praca da Municipio 309, Porto Tel 21445, 33624. Pres. Rogério de Seixas Costa Leal

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Circulo de Cultura Musical, Rossio 45, Lisbon 4
International Music Council, Nat'l Committee, Instituto de Alta Cultura, Praca do Principe Real 14, Lisbon.
Sociedade Nacional de Musica de Camara, Rua de Arroios 5, Lisbon 1

DESIGN & ARTWORK

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel 367051 Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho, Gen. Mgr. Dr. Antonio dos Santos.

Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto Tel 65932. Gen Mgr.: Jose Augusto Ramos Paz, Mktg Mgr.: Jose Humberto Braga, Sales Mgr. Eduardo Nunes.

Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta, Tel 950152 Gen Mgr. Rogério de Seixas Costa Leal; D&A Mgr. Antonio Matos

DIRECT-MAIL SERVICE

Sassetti—Sociedade Portuguesa de Musica e Som SarL, Av Conselheiro Fernando de Sousa 25 A/B, Lisbon, Tel 656094. Pres. Francisco Granadeiro; Gen. Mgr. A. Marques de Almeida; Opns. Mgr. Joao Viegas
Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon, Tel 560405, 562850. Pres.: Jorge Costa Pinto.

LICENSING ORGANIZATION, MUSIC

S E C T P (Sociedade de Escritores & Compositores Teatrais Portugueses), Av Duque de Louie 111, Lisbon (Mechanical & performing rights).

PLATING, PROCESSING & PRESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres. Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr. Dr. Antonio dos Santos

Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta, Tel 950152. Gen. Mgr. Rogério de Seixas Costa Leal; Mgr.: Domingos Lupi Nogueira.

PRINTER & LITHOGRAPHER

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres. Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr. Dr. Antonio dos Santos

TAPE CUSTOM DUPLICATORS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel. 367051. Co-Pres. Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho, Gen. Mgr. Dr. Antonio dos Santos.

Radio Triunfo Lda., Rua Anselmo Braancamp 297, Porto Gen. Mgr.: Rogério de Seixas Costa Leal, Dept. Chief: Arlindo Moreira

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon, Tel: 560405, 562850. Pres. Jorge Costa Pinto.

● supplies

TAPE, RAW & BLANK LOADED

Audio Magnetics Corp., Apdo. 72, Caldas da Rainha, Tel 12 23041.

Radio Triunfo Lda., Rua do Campo Lindo 208, Porto. Tel: 45876. Gen. Mgr.: Rogério de Seixas Costa Leal, Chief Eng.: Domingos Lupi Nogueira. (Blank only).

TAPE DUPLICATING EQUIPMENT

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon, Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Domingos Costa Pinto; Sales Mgr.: Jorge Figueira.
Brand name: Liberty, Pentagon (USA).

● accessories manufacturers

Audio Magnetics Corp., Apdo 72, Caldas da Rainha Tel 12 23041.

Product: Pre-leadered & splicing tape
Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon Tel 217719. Mng. Dir. Manuel Espinho, Gen Mgr. Joao Carlos Dias, Sales Mgr. Luis Oliveira.

Product: Cleaners cloths & brushes, head cleaners & demagnetizers, needles.

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon, Tel 560405, 562850. Pres. Jorge Costa Pinto.

Product: Tape carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, preleadered & splicing tape, leadered & splicing tape.

● store fixtures & merchandising aids manufacturers

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon, Tel: 560405, 562850 Pres. Jorge Costa Pinto.

Product: Display racks, divider cards.

● tape playback equipment

Belter (Discos) Lda., Rua da Constituicao 74, Porto. Tel 498041.

Brand name: Cosmo.
Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel 65932. Gen Mgr. Jose Augusto Ramos Paz; Mktg Mgr.: Jose Humberto Braga; Sales Mgr.: Eduardo Nunes. (Importer)

Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon Tel: 217719. Mng. Dir. Manuel Espinho, Gen Mgr.: Joao Carlos Dias; Sales Mgr.: Luis Oliveira. (Importer)

Tecla Sociedade Comercial de Discos Lda. Rua Sousa Martins 5, 1st fl., Lisbon, Tel: 560405, 562850. Pres. Jorge Costa Pinto; Gen. Mgr. Domingos Costa Pinto, Sales Mgr. Jorge Figueira.
Brand name: Metro-Sound (UK), Royal Sound (USA)

PUERTO RICO

Population: 2,900,000.
Per capita income: \$1,836
No. of homes with record players: 75%.
Holidays: All stateside national holidays plus many local half-holidays in which the stores close at noon. Banks and government offices close completely on such days

RECORDS:

Records imported from USA (factory value): 1973—\$1,724,270; 1972—\$1,654,015.

Records imported from countries other than USA (factory value): 1973—\$189,559 from Mexico, Colombia, Venezuela & Spain).

Average retail price per record: LP's—\$3.49-\$4.49, singles—\$1.00-\$1.25.

Stereo sales: 60% of total.
Discounting: Frequent.
Type of distribution: Most record firms are dealers/importers/rackjobbers.

Type of promotion: Promotion of records via radio and television has increased greatly. Also increasing is the advertising of records sold by mail. Record and television magazines have a large circulation.

Jukeboxes: 10,000

TAPE:

Market: Tape sales and playback equipment have increased greatly in the past few years. Many new firms have established themselves during the last five years. Only a few of these handle records.

RADIO STATIONS

No. of commercial 79; no. of government 2; no. of AM 47, no. of FM 34.

Comment: Radio and television are under FCC rules. 90% of programming is recordings with the remainder local soap operas. Only one FM station and two government stations have classical programs the year round.

TELEVISION STATIONS:

No. of channels-6 (government 2, commercial 4).
Comment: There is cable TV in some parts of San Juan. Cable TV works in conjunction with programs for the Virgin Islands. Most of the programs are English language and on video tape. Subscribers pay about \$5.00 a month.

IMPORT/EXPORT REGULATIONS:

None from USA. Customs duty from those coming from other countries. Antonio Contreras

● record & tape manufacturers / distributors / importers

Alegre, see Allied.
Alhambra Recs. of Puerto Rico Inc., PO Box 2702, San Juan

00936. Tel: (809) 764-3038. Cable: ALRECORDS.
Pres.: Juan Antonio Estevez; Mgr. Juan A. Estevez Jr.; Promo. Mgr. Ricardo Frabegues.
Home office: Spain, Discos Columbia
Int'l branch: USA.

All Art, see Universal
Allied Whse. Co of Puerto Rico Inc., 610 Cerra St., Santurce 00907. Tel (809) 725-9255. Cable: ALWHOCO. Pres. Charles Tarrab; VP & Sales Mgr.: Alberto Diricie.

Labels: (Distributed) Alegre, Cotique, Exitos, Fania, Inca, Legwas, Mavi, Parnaso, Tico, Vaya, Zelesta.

Aponte One Stop Inc., 624 Cerra St., Santurce 00907. Tel: (809) 723-5545, 725-1090. Pres.: Pablo Aponte (One Stop—singles only)

Arcano, see Caytronics.
Aro-Mandy Recs. Inc., 2128 Eduardo Conde St., Santurce 00915. Tel (809) 724-3998. Mgr. Armando Gonzalez

Labels: Kubaney, Madrid, Mate, TR, Teca
Artol, see Universal.

Astro Recs., 624B Cerra St., Santurce 00907 Tel (809) 725-5542.

Labels: (Owned) Astro, Mariel, (distributed) Canovar.
Blue Pond, see Maranta.

Boringuen (Discos) Inc., PO Box 4785, San Juan 00936. Tel (809) 765-8115. Pres. Dario Gonzalez, VP Edward Cuervo.

Int'l branch: USA.
Labels: (Owned) Boringuen, Horoscopo

C B S Latin, see Caytronics.
Caliente, see Caytronics.

Canovar, see Astro.
Caribe, see Island.
Carino, see Caytronics.

Casa Aponte Inc., 628 Cerra St., Santurce 00907. Tel. (809) 724-7790. Mgr. Tomas Figueroa. (Manufacturer/Distributor.)

Labels: (Owned) Faces 2, Frappe, Hit Parade, Quality Sound

Casa Fragosos Inc., PO Box 2774, San Juan 00903. Tel: (809) 723-0504, 725-8842. Whse. Div. Mgr.: Daniel Garrido. (Manufacturer/Rack Jobber)

Label: (Owned) Fragofo
Casa Victor Inc., PO Box 2650, San Juan 00903 Tel: (809) 724-3341. Pres. J. Michelena; Gen. Mgr. J. Rodriguez; Rec. Dept. Mgr.: Ramon Ortiz. (Distributor/Importer)

Caytronics Corp. of New York, San Jorge 403, Santurce 00912. Tel. (809) 725-9561.

Home office: USA.
Labels: (Owned) Arcano, Caliente, Carino, Caytronics, (distributed) CBS Latin, Mercana, Pronto.

Chirolde (Empresas), 2424 Loiza St., Santurce 00913. Tel: (809) 724-3821.

Label: (Owned) Vilton.
Conrad (P R) Inc., PO Box 5475, Puerta de Tierra 00906. Tel (809) 725-9045. Gen. Mgr. G.G. Connelly. (Distributor/Importer/Exporter.)

Home office: Virgin Islands.
Cotique, see Allied.

La Cuna Recs., 1965 Ave., Puerto Rico, Santurce 00912. Tel. (809) 724-2029. (Distributor as Gonzalez-Bonilla Dists.)

Dial Prod'ns, 624 Cerra St., Santurce 00907 Tel: (809) 722-4407.

Discolando, see Ultra.
Disney, see Kelvinator Sales.

Distribuidora Nacional de Discos Inc., 606 Cerra St., Santurce 00907. Tel: (809) 724-4964. Pres. Gilberto Gonzalez Arenas, VP & Gen. Mgr. Pedro Oruna, Sales Mgr. Rodolfo Gonzalez Jr. (Manufacturer/Distributor.)

Int'l branch: Dominican Republic, Distribuidora Dominicana de Discos.

Labels: (Distributed) all Latin & US labels.
Eddin Ent's Inc., 2014 Ave. A, Barrio Obrero, Santurce 00916. Tel: (809) 725-6522. Pres.: Ed Dinnallo; Gen. Mgr. Jim Hineman; Sales Mgr.: Jason De Jesus, Rack Opns. Mgr. Luis Rodriguez. (Rackjobber.)

Exitos, see Allied.
F J M, see Montilla.

Faces 2, see Casa Aponte.
Fania, see Allied.

4 Points, see Ultra.
Fragoso, see Casa Fragosos

Frappé, see Casa Aponte.
G M A Dists. Inc., 626 Cerra St., Santurce 00907. Tel (809) 725-440B. Mgr. A I Mont.

Home office: Spain
Labels: (Owned) Gema.

Gema, see GMA.
Gonzalez-Bonilla Dists, see La Cuna

Guarani, see Island
Hit Parade, see Casa Aponte.
Horoscopo, see Boringuen.

Inca, see Allied.
Island Recs. Inc., PO Box 8607, Santurce 00908. Tel (809) 782-7772. (Manufacturer/Rack Jobber.)

Branch: Rio Riedras 00920, 504 Sirio St., Urb. Altamira.

Labels: (Owned) Guarani, Island, Rico-Vox; (distributed) Caribe; (represented) Hispavox (Spain), Palacio (Venezuela).

Kelvinator Sales of Puerto Rico, PO Box BG, Simon Madera Ave. & Granados St., Villa Prades, Rio Piedras 00928. Tel: (809) 765-2291. Pres. Carlos Rom; Sales Mgr. Ignacio Mena.

Labels: (Distributed) Disney, Musart, Peerless, RCA.
Kubaney, ee Aro-Mandy.

Legwas, see Allied.
Lozano Dists., PO Box 7826, Santurce 00916. Tel: (809) 791-1868.

Label: (Owned) Lozano.
Madrid, see Aro-Mandy.

Maranta Recs. Inc., PO Box 6886, Loiza Sta.: 26 Gertrudis St., Ocean Park, Santurce 00914. Tel: (809) 722-3441. VP: Antonio Contreras.

Home office: USA.
Labels: (Owned) Blue Pond, Maranta, Morro.

Mariel, see Astro.

Billboard 1974-1975 International Music-Record Directory

Marvela, see Puerto Rico Recs.
 Mate, see Aro-Mandy.
 Mavi, see Allied.
 Mericana, see Caytronics
 Miami, see Ultra.
 Montilla of N.Y., see Ultra
 Montilla Recs. of Puerto Rico Inc., Km 0.8 Carrera 185, Canovanas. Tel (809) 876-2560, 722-0173. Pres. Fernando J. Montilla; VP & Gen. Mgr.: Jose E. Montilla III.
Labels: (Owned) FJM, Montilla, Montisa; (represented) Blue Thumb (USA), Dot (USA), Ember (UK), Paramount (USA), Rare Earth (USA), Dischi Ricordi (Italy), Sire (USA), Tamlam/Motown (USA)
 Int'l rep.: USA (Tara Int'l)
 Montisa, see Montilla
 Morro, see Maranta
 Musart, see Kelvinator Sales.
 Neliz, see Rico.
 Oliveras Dist., Corner of Laredo & Reno, Urb. Vista Bella, Bayamon 00619. Tel: (809) 786-3244. (Wholesaler).
 Parnaso, see Allied.
 Peerless, see Kelvinator Sales.
 Project Ent's., 609 Condado Ave., Santurce 00907. Tel (809) 723-4747.
 Pronto, see Caytronics
 Puerto Rico Recs. Inc., PO Box 2027, San Juan 00903. Tel: (809) 724-1724. (Rackjobber/Importer as Martinez Vela Inc)
Label: (Owned) Marvela.
 Quality Sound, see Casa Aponte.
 R.C.A., see Kelvinator Sales
 Rico Recs. Dist. of Puerto Rico, 604 Cerra St., Santurce 00907. Tel: (809) 722-4407. Owner: Ralph Cartagena.
 Int'l branch: USA.
Labels: (Owned) Neliz, Rico, Solo, Spanoram.
 Rico-Vox, see Island.
 Solo, see Rico.
 Spanoram, see Rico.
 T.R., see Aro-Mandy.
 Teca, see Aro-Mandy
 Tico, see Allied.
 Ultra Dist., 424 San Antonio St., Santurce 00915. Tel (809) 725-1140. Mgr.: Freddy Garcia, Promo.: Manuel Viera.
Labels: (Owned) 4 Points, Miami, Montilla of N.Y., (distributed) Discolando; (represented) Fuentes (Colombia), Karen (Dominican Republic), Philips (USA), Polydor (USA).
 Uniart Dist., 951 Fernandez Juncos Ave., Santurce 00907.
Label: (Owned) Uniart
 Universal Distribuidora, 604 Cerra St., Santurce 00907. Tel: (809) 723-5318. Mgr. John Ruiz (Manufacturer/One Stop for US non-Latin labels.)
Labels: (Owned) All Art, Artol; (represented) ABC/Dunhill, A&M, Atco, Atlantic, Bell, Buddha, CTI, Musicor, Reprise, Sussex, Warner Bros. (all USA).
 Vaya, see Allied.
 Martinez Vela Inc., PO Box 2027, San Juan 00903. Tel (809) 722-5171, 722-4373. Cable MARVELA. Pres. Carlos J. Julia; Gen. Mgr. Felix A. Martinez; Sales Mgr. Juan J. Cue; Controller: Juan Alcina. (Rack Jobber/Importer, Manufacturer as Puerto Rico Recs. Inc.)
 Velvet Recs. Inc., 629 Cerra St., Santurce 00907. Tel (809) 722-3191. Mgr.: Roberto Page
Home office: USA.
 Viera Dist., 51-26 Calle 49, Urb. Sierra Bayamon, Bayamon 00619. Tel (809) 786-8362. (Wholesaler.)
 Vilo Rec. Dist., Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430. Owners Raul Cudich, Charlie Lopez. (Distributor/Importer.)
 Int'l branches: Mexico, USA.
Labels: (Represented) Cachet, Candela, Flama (Mexico), Gas (Mexico), Rex (Mexico).
 Vitton, see Chiroldes.
 Zelesta, see Allied.

● independent record producer

Charlie Lopez Prod'ns, Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430.
Label credits: Cachet, Candela, Flama, Lozano.

● music publishers

Arbor Music (BMI), Calle 30 SE 1254, Caparra Terrace 00921. Tel: (809) 783-7430.
Affiliates: Tierra Music (BMI), Fuego Music (BMI).
 Maranta Music Publ'g, PO Box 6886, Loiza Sta., 26 Gendrus St., Ocean Park, Santurce 00914. Tel: (809) 722-3441. VP: Antonio Contreras.
Home office: USA.
Affiliate: Vagabonds-Dog Music of Puerto Rico.
 Mariel Music of Puerto Rico, 6248 Calle Cerra, Pda. 15, Santurce 00907. Tel: (809) 725-7845.
 Peer Int'l Corp. of Puerto Rico, Edif. Banco de Ponce, 1250 Ponce de Leon Ave., Of. 705, Santurce 00908. Tel: (809) 725-2380. Cable: SOUTHERNMUSIC San Juan.
Home office: USA (Peer-Southern Org.).

● sheet music jobber

Cuini Discoteca Selecta, 1606 Fernandez Juncos Ave., Santurce 00909. Tel: (809) 725-1736.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of Musicians, Local 468, 255 Canal St., Santurce 00907.
 Music Assocs., 1705 Loiza St., Santurce 00911.

Puerto Rico Artists & Technicians Ass'n (APATE), 804 Ponce de Leon Ave. Santurce 00907. Pres.: William Valentin

LICENSING ORGANIZATION, MUSIC

S.P.A.C.E.M., PO Box 9692, Santurce 00908 ASCAP Rep. Arsenio Vega.

PLATING, PROCESSING & PRESSING PLANTS

Borinquen Rec'g Studios, PO Box 4785, San Juan 00936. Pres. Dario Gonzalez. (Pressing only)
 Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel (809) 876-4350. Owner & Chief Eng. Fernando J. Montilla; Studio Mgr. Kiko Montilla.
 Puerto Rico Recs. Inc., PO Box 2027, San Juan 00903 Tel (809) 724-1742. Cable: MARVELA. (Pressing only)

PRINTER & LITHOGRAPHER

Linear Prods Inc., Old Long Bldg., Matadero Rd., Puerto Nuevo 00920. Tel (809) 783-4986.
Home office: USA, New York, N.Y.

PROMOTION & PUBLICITY

Charlie Lopez Prod'ns, Calle 30 SE 1254, Caparra Terrace 00921 Tel (809) 783-7430.

TAPE CUSTOM DUPLICATOR

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng. Fernando J. Montilla; Studio Mgr. Kiko Montilla

● supplies

JACKETS

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng. Fernando J. Montilla; Studio Mgr. Kiko Montilla.
 Rio Piedras Rec. Mfg. Inc., PO Box 4785, San Juan 00936 Tel (809) 764-3960 Mgr.: Dario Gonzalez

LABELS

Linear Prods Inc., Old Long Bldg., Matadero Rd., Puerto Nuevo 00920 Tel (809) 783-4986.
Home office: USA, New York, N.Y.
 Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng. Fernando J. Montilla; Studio Mgr. Kiko Montilla

SINGAPORE

Population: 2,074,507.
Rate of exchange: \$1 (US) = 2.48 Singapore dollars.
Holidays: New Year's Day, Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Labor Day (May 1), National Day (August 9), Vesak Day (Buddhist Festival), Christmas Day.

RECORDS:

Records exported to USA, 1973—4,982 units, \$5,207,197—539 units, \$534.
Records, record blanks & pre-recorded media imported from USA 1973—\$337,870.
Discounting: Frequent.
Type of distribution: Manufacturer-to-wholesaler-to-retailer, and manufacturer-to-retailer. Manufacturers also retail.
Type of promotion: The only radio station is government controlled, but there is a Redifusion Network which is the main medium of promotion for all language records. The percentage of programs for music promotion over the Redifusion Network is 75%, while over the radio station, it is only about 20%, and this is divided into classical and semi-classical musical programs as well as request programs where pop songs are usually played.

TAPE:

Market: Sales of cassettes and cartridges are rising but sales of open reels are slow. Playback equipment, especially for cars, is very popular, with about one in four cars in Singapore having either a cartridge or cassette unit, or a combination of both. Especially popular are portable units, and with the many brands available, sales have been very good.

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.
 Ace of Diamonds, see Decca.
 Arm, see Alshire.
 Alshire (Singapore) Pte., Ltd., OG Bldg., No. 703., Upper Cross St., Singapore 2. Tel: 924-794.
Labels: (Owned) Alshire, Aim, (represented) BWD Prod'n (UK).
 Angel, see EMI.
 Archive, see Phonogram.
 Argo, see Decca.
 Baal Recs., 12 Orchard Rd., Singapore 9. Tel: 34-774. Dirs.: S. Balram & S. Jayram Sholam.
Labels: (Owned) Baal; (represented) Electrola (Australia), Metronome (Sweden), Nippon Gramophone (Japan), Polydor (Canada, UK, USA), Polygram (New Zealand).
 Beltona, see Decca.
 Borneo Co. (Singapore) Sdn. Bhd., Crosby House, 71/73 Robinson Rd., Singapore 1. Tel: 79-457, 76-181. Cable: BORNEO. Mgr.: J.C.G. Ramsey.

Chiang Huat Co. Pte. Ltd., 195/199 Outram Park, Singapore 3 Tel 74-144, 97-721 Chm.: Tan Boo Chang, Mgr. T. T. Quek, Sales Mgr. Koh Kok Thye.
Labels: (Owned) Echo, Elastic; (represented) Audio Fidelity, Avalanche, Fantasy, Liberty, Prestige, United Artists (all USA).

Columbia, see EMI
 Cosdel (Singapore) Pte. Ltd., PO Box 2659, Eng Cheong Tower, 4th fl., 5611 North Bridge Rd., Singapore 7. Cable: COSDEL Tel 660-256. Int'l Contact: S.P. Sim
Regional branch: Malaysia.
Labels: (Represented) Durum group (Italy), Famous group (USA), Festival group (Australia), RCA group (USA & Australia), WEA group (USA & Australia)

D.C. see Phonogram.
 Decca Orient (Pte.) Ltd. (sub of Decca Rec. Co. Ltd.), E6 MacDonald House, Orchard Rd., Singapore 9 Tel 327-071, 361-196. Mng. Dir. Derrick J. Coupland, Reg'l Sales Mgr. Esther Lim.

Regional branches: Hong Kong, Malaysia.
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, Longon, L'Oiseau Lyre, Qualiton, Telefunken, Threshold, UK; (represented) All Platinum (USA), Arrola (Germany), Boat (USA), Brunswick (USA), Capri (France), Chapter One (UK), Chrysalis (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Emerald (UK), Fiesta (France), Greenwich (UK), Horoscope (USA), MAM (UK), Maple (USA), Musik Fuer Alle (Germany), Nova (UK), OBE (USA), Pops (UK), Rex (UK), Spiral (UK), Stang (UK), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK), Weekend (UK), World of Great Classics (UK).

Int'l reps.: Ceylon (Lewis Brown), China (Linfair), Hong Kong (Moutrie), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI Pakistan), Philippines (Super), Thailand (Rota), Vietnam (Georges Bonnet).

Deram, see Decca.
 EMI (Singapore) Pte. Ltd., MacDonald House, Orchard Rd., Singapore 9 Tel 327-686. Cable: EMI TRON. Mng. Dir.: Keith Bruce; Gen. Mgr.: Ross Barnett
Home office: England.

Labels: (Owned) Angel, Columbia, EMI, Harvest, MFP, Parlophone, Pathe, Regal, (represented) ABC/Dunhill (USA), A&M (USA), Apple (UK), Capitol (USA), Disneyland (USA), Island (UK), Magnet (UK), Monument (USA), Purple (UK), Tamlam/Motown (USA).
 Int'l rep.: Worldwide (EMI).

Eagle, see Teo Kwan.
 Echo, see Chiang Huat.
 Eclipse, see Decca
 Elastic, see Chiang Huat.
 Fontana, see Phonogram
 Harvest, see EMI.
 Heliodor, see Phonogram
 Hup Hup Ltd., 232 Serangoon Rd., Singapore 8 Tel: 30-129, 31-873.
Branch: Singapore 7, Music City, 469 N Bridge Rd. Tel 34-693.

Labels: (Owned) Life; (distributed) Libra, (represented) CBS, Harmony, Kapp, MCA, Vocalion (all USA)
 E. S. Issac & Co Pte. Ltd., 168A Cecil St., Singapore 1. Tel 78-460, 78-466. Cable: ISSACNCO. Contact: M.E. Isaac.

Regional Branch: Malaysia
Labels: (represented) Accent (USA), Angel (UK), Columbia (UK), Crescendo (USA), Everest (USA), HMV (UK), Hi Fi (USA), Parlophone (UK), Telefunken (Germany), Vogue (France)
 Karussell, see Phonogram.

Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel 32-154, 34-501. Owner: Ang Mia Yang, Gen. Mgr.: Ang Keng Mui; Sales Mgr.: Ang Keng How. (Importer)
Branches: Singapore 6, Colombo Court, N. Bridge Rd.—Singapore 9, 360 Orchard Rd.—Singapore 9, Ming Court Hotel Arcade, Tanglin Rd.
Labels: (Imported) A&M (USA), Audio Fidelity (USA), Bell (USA), CBS (USA), Capitol (USA), Columbia (USA), DG (Germany), Decca (UK, USA), Dot (USA), London (UK, USA), MGM (USA), Motown (USA), Parrot (UK, USA), Polydor (Germany), RCA (USA), Reprise (USA), Verve (USA), Warner Bros. (USA)

Teo Kwan Electric Recs. Co., 17 Dhoby Ghuat, Singapore 9 Tel 360-402, 28-265.
Label: (Owned) Eagle.

Libra Recs. Pte. Ltd., 1126A Serangoon Rd., Singapore 12. Tel 801-458, 807-033, 87-179
Label: (Owned) Libra (distributed by Hup Hup).
 Life Rec. Inds. (Pte.) Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 651-333, 650-137. Cable: LIFERECORD. Mng. Dir.: Ng Lian Chin.
Regional office: Hong Kong
Label: (Owned) Life

London, see Decca
 M.F.P., see EMI
 M.G.M., see Phonogram
 Mercury, see Phonogram.
 L'Oiseau Lyre, see Decca
 Parlophone, see EMI.
 Pathe, see EMI
 Philips, see Phonogram

Phonogram Pte. Ltd., PO Box 1117, 697-A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 634-677. Cable: PHONORECORD. Telex: Philips RS 21375. Mng. Dir.: L. Steyer.

Regional branch: Malaysia
Labels: (Owned) Archive, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Polyphon, Pop Sound, Vertigo, Verve; (represented) BBC (UK), Bell (USA), Buddha (USA), CTI (USA), Charisma (UK), Chelsea (UK), Cube (UK), DJM (UK), Diamond (UK), GM (UK), Kama Sutra (USA), Metronome (Germany), Pablo (Germany), RSO (UK), Stax (USA), WWA (UK).

Int'l reps.: Germany (Polydor), Netherlands (Phonogram).
 Polydor, see Phonogram.
 Polyphon, see Phonogram.
 Pop Sound, see Phonogram.
 Qualiton, see Decca.

Regal, see EMI.
 Telefunken, see Decca.
 Threshold, see Decca.
 Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12
 Tel 532-154
Label: (Owned) Tribune
 Tribune, see Tribunal.
 U.K., see Decca.
 Vertigo, see Phonogram.
 Verve, see Phonogram.
 Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23-932, 20-888.

● independent record producers

Baal Recs., 12 Orchard Rd., Singapore 9. Tel. 34-774 Dirs S. Balram & S. Jayram Shotam.
Label credits: Phonogram.
 Hup Hup Ltd., 232 Serangoon Rd., Singapore 8 Tel 30-129, 21-873.
Label credits: Libra, Life.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13 Tel: 882-321.
Label credits: Decca, Orange.
 Rediffusion (Singapore) Pte. Ltd., PO Box 608, Singapore Tel 362-211 Mng Dir: J. Snowden; Sales Mgr.: M. Ellery.
Label credits: Eagle, Echo, Hi Fi, KLC, Sakura

● music publishers

Baal Recs., 12 Orchard Rd., Singapore 9. Tel 34-774 Cable. BAALPROD. Dirs.: S. Balram & S. Jayram Shotam.
Int'l reps.: France (EPOC), Germany (Accord), Japan (Shinko), Latin America (Fermata)
 Burlington-Palace Music Orient Ltd. (sub of Burlington-Palace in Hong Kong), E6 MacDonald House, Singapore 9. Tel: 327-071, 361-196.
 Intersong Far East Pte. Ltd., PO Box 1117, 679A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel 634-677. Cable PHONRECORD. Mng. Dir. L. Steyer
Int'l firms represented: Aberbach, Abigail, Belinda, Buddha, Chappell, Flamingo, Hanseatic, Kama Sutra, Kaskat, Norrie Paramor, Pocket Full of Tunes, RSO, Ryan, Tutti
Int'l reps.: Worldwide (Intersong), Netherlands (Artemis)
 Pathe Publ'ns (Far East) Pte Ltd., MacDonald House, Orchard Rd., Singapore 9. Tel 327-686 Cable EMI/IRON. Mng. Dir. K.F. Bruce
Int'l firms represented: Ardmore & Beechwood, Carlin, B. Feldman, Dick James, KPM group, Cyril Shane (all UK).

● services

DESIGN & ARTWORK

E M I (Singapore) Pte. Ltd., MacDonald House, Orchard Rd., Singapore 9. Tel: 327-686 Mng Dir K.F. Bruce.
 Libra Recs. Ltd., 1126A Serangoon Rd., Singapore 12. Tel 801-458, 87-179, 807-033.

DIRECT-MAIL SERVICE

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30-129, 31-873
 E. S. Issac Co. Pte. Ltd., 168A Cecil St., Singapore 1. Tel: 78-460, 78-466 Contact: M E. Issac
 Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel. 32-154, 34-501. Owner: Ang Mia Yang, Gen. Mgr. Ang Keng Mui; Sales Mgr. Ang Keng How.
 Tribunal (Far East) Corp., 557B, Balestier Rd., Singapore 12. Tel: 532-154.

PLATING, PROCESSING & PRESSING PLANTS

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel. 650-544, 650-183, 652-092 Mng. Dir.: K.F. Bruce; Comm'l Mgr. H.T. Chua, Prod Mgr. Loo Koon Fan; Factory Mgr. Lee Choh Ming
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13 Tel. 882-321.
 Life Rec. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 650-137, 651-333, 651-187. Mng. Dir.: Ng Lian Chin.
 Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701-E Commonwealth Dr., Tanglin Halt, Singapore 3. Tel 649-457, 645-012. Cable: PHONRECORD. Mng Dir L. Steyer.
 Victory Recs. Co., 487 N Bridge Rd., Singapore 7. Tel. 23-932, 30-888.

PRINTER & LITHOGRAPHER

Libra Recs Pte. Ltd., 1126A Serangoon Rd., Singapore 12. Tel 801-458, 87-179, 807-033.

PROMOTION & PUBLICITY

Rediffusion (Singapore) Pte. Ltd., PO Box 608, Singapore Mng Dir J. Snowden; Sales Mgr. M. Ellery.

TAPE CUSTOM DUPLICATORS

E M I (Singapore) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd, Singapore 9. Tel 32-002 Mng. Dir. K.F. Bruce, Comm'l Mgr.: H.T. Chua.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13 Tel 882-321.
 Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir. Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr. Wong Luck
 Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701-E Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 649-457, 645-012. Cable: PHONRECORD Mng. Dir L. Steyer.

Rediffusion (Singapore) Pte. Ltd., 182 Clemenceau Ave., Singapore 9. Tel: 362-211. Mng. Dir. J. Snowden; Studio Mgr.: N.V. Symons.

● supplies

CARTRIDGE & CASSETTE PARTS

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir. Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr. Wong Luck

TAPE, RAW & BLANK LOADED

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel 650-544, 650-183, 652-092 Mng. Dir.: K.F. Bruce, Factory Mgr. Lee Choh Ming.
Brand name: Emitape.
 Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir.: Hee Chin Sit, VP: Masayuki Hosoda; Sales Mgr. Wong Luck.

TAPE DUPLICATING EQUIPMENT

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore. Tel: 633-776. Cable: OTARI. Mng. Dir. Hee Chin Sit, VP: Masayuki Hosoda; Sales Mgr. Wong Luck.

● tape playback equipment

Amateur Photo Stores Pte. Ltd., Chinese Chamber of Commerce Bldg., Singapore 6. Tel 363-722.
Branch: Singapore 7, 69 Victoria St. Tel. 363-711.
Brand name: Akai (Japan).
 Bigston Electronic (Singapore) Pte. Ltd., 243 Middle Rd., Singapore 7. Tel: 33-717, 27-420.
Brand name: Bigston.
 Diethelm & Co. Ltd., 139/149 Market St., Singapore 1 Tel 93-111.
Brand name: Revox (Switzerland).
 Eastland Trading Co., Selegie Shopping & Office Complex, 1st fl., 283A Selegie Rd., Singapore 8. Tel: 21-021.
Pres: Quek Tee Sin, Sales Mgr. Wong Awa
Brand name: Ampex, Tandberg, Wharfedale (all Germany).
 Hagemeyer Trading Co (Singapore) Sdn Bhd., 900 Duket Timah Rd., Singapore 21. Tel 667-722
Int'l branch: Netherlands
Brand name: National (Japan)
 Hwee Seng (Pte) Ltd., 717-718 Supreme House, Penang Rd., Singapore 9. Tel: 329-161. Cable: AUDIO. Chm. & Mng. Dir.: Robert Tan Yew Hock; Exec Dirs.: Philip Tan How Meng, David Tan How Khim.
Brand name: Kenwood (Japan), Pioneer (Japan).
 Jebson & Jessen (Singapore) Pte. Ltd., PO Box 2444, Supreme House, 10th fl., Penang Rd., Singapore 9. Tel 328-361. Cable: JEBJESSEN. Telex: Jebson RS 21487. Mng. Dir. A. Pons; Mktg. Mgr. Philip Ang
Regional branches: Indonesia, Malaysia.
Int'l affiliates: Denmark, Germany, Hong Kong, Thailand.
Brand names: Automatic Radio (USA), BASF, Grundig, Uher (all Germany), Silvano, Swan, Wagner (all Japan)
 O'Connor's Pte. Ltd., 98 Pasir Panjang Rd., Singapore 5. Tel 637-944.
Brand name: Pye (UK).
 P N Electronics, Kallang Inds. Estate, 86 Jalan Bernaam Kapal, Singapore 14. Tel 494-531
Brand name: Philips.
 Sanyo Malaysia Ltd., 39C S. Bridge Rd., Singapore 1. Tel: 984-111
Brand name: Sanyo (Japan).
 Sime Darby (Singapore) Ltd., Crosby House, Singapore 1 Tel 76-161.
Brand name: Hitachi (Japan)
 South Asia Trading Co. Pte. Ltd., 351 Victoria St., Singapore 7. Tel: 22-051, 32-488.
Brand name: Automatic Radio (USA)
 Yamaha Music (Asia) Pte. Ltd., 371-373 Serangoon Rd., Singapore 8. Tel. 361-633 Cable: ASIAYAMAHA. Telex: Music RS 21967. Exec. Dir. Yeo Kian Tee; Gen. Mgr.: Chang Kwai Ming; Sales Mgr. George Yeo.
Int'l branch: Malaysia.
Brand name: TEAC (Japan).

Records exported to USA: 1973—8,896 units, \$17,318
Records imported from countries other than USA: 1973—520,901 units, \$672,041.
Average retail price per record: LP's—\$7.05, (budget) \$3.07. Singles—\$1.65, (indigenous) \$1.25.
Stereo sales: 100% of total excluding singles
Record club sales: None.
Discounting: Frequent
Type of distribution: Manufacturer-to-retailer system predominates. A major feature of the last three years has been the introduction of the budget record, which has not adversely affected the full price market.
Type of promotion: Personal appearances by South African artists are on the increase, which has encouraged greater coverage of local artists' recording activities by newspapers & magazines. There is extensive programming of pop records on radio. South African film productions are reaching world standards and giving greater opportunities to local recording artists. Newsreel shorts of local recording artists' performances are a boost to sales.
Jukeboxes: 1,000.

TAPE:

Pre-recorded tape sold domestically: 8-tr. 1973—450,105 units, \$4,327,759; 1972—408,541 units, \$4,243,571. Cassettes: 1973—303,220 units, \$2,551,596; 1972—211,492 units, \$1,823,079.
Pre-recorded tape imported from USA: 1973—31,826 units, \$55,936.
Pre-recorded tape imported from countries other than USA: 1973—76,109 units, \$174,045.
Average retail price per tape: 8-tr.—\$9.61; Cassettes—\$8.41.

RADIO STATIONS:

Comment: The South African Broadcasting Corp. controls all broadcasting. Springbok Radio is its major commercial station. There are 3 spot channel regional continuous music services Africans are served by Radio Bantu which operates 6 regional language spot channel services. Lourenco Marques Radio situated in Mozambique operates a commercial service which is heard extensively in South Africa. Programming relies heavily on commercial records, predominantly pop material. In the last three years, a radio station has been set up in neighboring Swaziland, which can be heard in the northern areas on medium and short wave and caters mainly to the younger audience with up to the minute pop records, interspersed with commercial spots.

TELEVISION STATIONS:

Comment: The South African Broadcasting Corp will inaugurate television transmissions on Jan. 1, 1976
 William Ford Fraser

● record & tape manufacturers / distributors / importers

Angel, see EMI-Brigadiers
 Angela Music Publ'g Co., Old Arcade, 3rd fl., 100 Market St., Johannesburg. Tel (11) 836-7151 Dir Terry Dempsey.
Labels: (Owned) Map (distributed by Gramophone), Storm (distributed by Gallo)
 Archiv, see Trutone.
 Atlas City, see Teal.
 Aztec, see The Record & Tape Co
 Ba Ba, see Teal
 Bayside Music Universal Pty Ltd., PO Box 65, Lansdowne, Cape Town 7780 Tel 71-0115 Cable: RONDEN Chm. J.G. Price, Gen. Mgr. G Carman, Sales Mgr. G.R. Neville; Dir. T. Lipworth.
Label: (Owned) Fun Time Int'l
 Bullet, see EMI-Brigadiers.
 Butterfly, see Gramophone
 C B S, see Gramophone
 C F P, see EMI-Brigadiers & EMI Music For Pleasure
 Capitol, see EMI-Brigadiers
 Caprivi, see The Record & Tape Co.
 Cat, see The Record & Tape Co
 Chartbuster, see Trutone
 City Late, see Teal
 City Special, see Teal
 Columbia, see EMI-Brigadiers.
 Coronet Recs & Publ'g Co (Pty.) Ltd., PO Box 749, Johannesburg. Tel (11) 22-5084 Cable: CORODISC.
Labels: (Owned) Coronet, Maximum Stereo, Meropa, Move, Smart; (represented) Copacabana (Brazil), Festival (France), Ofir (Portugal), Peerless (Mexico), Zafiro (Spain)
 D G, see Trutone.
 Date, see Gramophone
 Dawn, see The Record & Tape Co.
 Double-Up, see EMI-Brigadiers
 E M I-Brigadiers (Pty.) Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg Tel (11) 869-2661 Mng Dir.: Albie S J Venter, Gen Mgr. W S J Van Wyk
Labels: (Owned) Angel, CFP, Capitol, Columbia, Double-Up, EMI, EMI-Brigadiers, HMV, Harvest, Kayalami, Klank, Little Giant, Luistergenot, MFP, Molelo, Nkanyezi, Number One, One-Up, Parlophone, Purple, Regal Zonophone, Shonalango, Starline, Stateside, Studio 2, Talisman, Umsakazo, Waverley, World Recs., Zodiac, (distributed) Bullet, Nitty Gritty, (represented) ABC/Dunhill (USA), Ammo (USA), Apple (UK), Blue Thumb (USA), Bluesway (USA), Bus Stop (UK), Dawn (UK), Dot (USA), Ember (UK), Famous (USA), Grease Bottle (USA), Hickory (USA), Impulse (USA), Neighborhood (USA), Paramount (USA), Probe (UK), Pye (UK), RAK (UK), Red Bus Prod'ns (UK), Retreat (UK), Rhino (UK), Snuff Garret Prod'ns (USA), Sovereign (UK), T Rex (UK), TRX (USA), Tumbleweed (USA), Westminster Gold (USA).
Int'l rep.: Worldwide (EMI).

SOUTH AFRICA, REPUBLIC OF

Population: 22,521,973
 Rate of exchange: \$1 (US) = 0.67 rand.
 Per capita income: \$900
 No. of homes with record players: 1,250,000
 Holidays: January 1, May 31 (Republic Day), September 2 (Settlers Day), October 10 (Kruger's Day), December 16 (Day of the Covenant) and all traditional Christian holidays

RECORDS:

Records sold domestically: LP's 1973—2,463,681 units, \$17,368,950. 1972—1,920,549 units, \$14,241,139; (budget) 1973—1,100,000 units, \$3,374,350. 1972—1,542,346 units, \$5,157,527. Singles 1973—3,182,059 units, \$5,250,396; 1972—2,652,459 units, \$4,729,865, (indigenous) 1973—3,459,649 units, \$4,411,051; 1972—2,141,000 units, \$2,545,220.
Records, record blanks & pre-recorded media imported from USA: 1973—\$262,889; 1972—\$348,252.

SOUTH AFRICA, REPUBLIC OF

E M I Music for Pleasure Co. Pty. Ltd., 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-2661. Mng. Dir.: Michael S. Eve. Sales Mgr.: Neville Blignaut.
Labels: (Owned) CFP, MFP, Number One.

Envee, see Trutone.
 Epic, see Gramophone.
 Epidemic, see RPM.
 F G B, see Gallo.
 Fast Move, see RPM.
 Fontana, see Trutone.
 Fun Time Int'l, see Bayside.
 G R C, see Gramophone.

Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg. Tel: (11) 28-2400. Cable: GALLOTONE. Pres.: Peter Gallo; Admin. Mgr.: Ian Shacknoffsky; A&R Mgr.: Peter Lotis, Mktg. Mgr.: Andre Scholtz; Sales Mgr.: Fred Bugnatto.
Labels: (Owned) FGB, Gallo, Motella, Soul Jazz, Up Mavuthela, Welkom; (distributed) Soutown, Storm, (represented) Buddah (USA), CTI (USA), Chrysalis (UK), Decca (UK), Hispavox (Spain), Kama Sutra (USA), London (USA), MCA (USA), Rocket (UK), 20th Century (USA), Virgin (UK).
 Int'l rep.: Worldwide (Decca).

Go-Go, see Teal.
 Gramophone Rec. Co. Ltd. (GRC), PO Box 2445, 132 Kerk St., Johannesburg. Tel: (11) 23-0546. Telex 43-0153. Cable: AFRICORD Mng. Dir. Arnold Golemba, Mgr.: Ivor Golemba; A&R Mgr. Alan McInnes; Sales John De Beer.
Branches: Bulawayo, Cape Town, Durban, Port Elizabeth.
Labels: (Owned) Butterfly, CBS, Date, Epic, GRC, Harmony, NZ, Unika; (distributed) Map; (represented) CBS (USA), Date (USA), Epic (USA), Monument (USA), Philadelphia Int'l (USA).

David Gresham Prod'ns, Summit House, 40 Troye St., Johannesburg 2001. Tel: (11) 22-7234. Mng. Dir. D.F. Gresham.
Labels: (Owned) Nitty Gritty (distributed by EMI-Brigadiers).

Groove, see The Record & Tape Co. & Superdisc.
 H M V, see EMI-Brigadiers.
 Harmony, see Gramophone.
 Harvest, see EMI-Brigadiers.
 Heliodor, see Trutone.
 Intercontinental, see Teal.
 Joburg, see The Record & Tape Co.
 Jumbo Jet, see Teal.
 Juwell, see Trutone.
 Kalahari, see Teal.
 Kayalami, see EMI-Brigadiers.
 Klank, see EMI-Brigadiers.
 Little Giant, see EMI-Brigadiers.
 Love Love, see Teal.
 Luister, see Teal.
 Luistergenot, see EMI-Brigadiers.
 M F P, see EMI-Brigadiers & EMI Music for Pleasure.
 M G M, see Trutone.

M V N, see Teal.
 Ma Ma, see Teal.
 Map, see Gramophone.
 Mashalashala, see Trutone.
 Maximum Stereo, see Coronet.
 Mercury, see Trutone.
 Meropa, see Coronet.
 Molefo, see EMI-Brigadiers.
 Mosaic, see Teal.
 Motella, see Gallo.
 Move, see Coronet.
 Music for Pleasure, see EMI Music for Pleasure.
 N Z, see Gramophone.
 Nitty Gritty, see David Gresham & EMI-Brigadiers.
 Nkanyezi, see EMI-Brigadiers.
 Number One, see EMI-Brigadiers & EMI Music for Pleasure.
 One-Up, see EMI-Brigadiers.
 Parlophone, see EMI-Brigadiers.
 Perel, see Trutone.
 Phillips, see Trutone.
 Pirate, see Teal.
 Plastik, see Teal.
 Plum, see Teal.
 Polydor, see Trutone.
 President, see Teal.
 Purple, see EMI-Brigadiers.
 Quality, see Trutone.

R P M (Pty) Ltd., Graftsman Centre, 288 Commissioner St Johannesburg. Tel: (11) 24-7941. Cable: PHONOSOUND. Telex: 43-0859 SA Chm. Matt Mann, Gen. Mgr. Ivor Schlosberg; Sales Mgr. Peter Cooke.
Labels: (Owned) Epidemic, Fast Move, RPM, (represented) A&M (USA), Blue Note (USA), Erato (France), Groove Merchant (USA), Ode (USA), Shelter (USA), United Artists (USA).

R & T, see The Record & Tape Co.
 Rave, see Trutone.

The Record & Tape Co. Pty. Ltd., PO Box 5373, Commissioner St., Johannesburg. Tel: (11) 21-1185. Cable AZTEC Mng. Dir. R Taylor, Exec. Dir. A Constande.
Labels: (Owned) Aztec, Caprivi, Dawn, Joburg, R&T, Soweto; (distributed) Cat, Groove; (represented) Ariola (Germany), BASF (Germany), Barclay (France), GRT (Canada), Magnet (UK), Mainstream (USA), Milestone (USA), Penny Farthing (UK), Santa Ponsa (UK), Scepter (USA), Sonet (UK), Spark (UK), Specialty (USA), Stereo Dimension (USA), Transatlantic (UK), Vogue (France).

Regal Zonophone, see EMI-Brigadiers.
 Renown, see Trutone.
 Shonalango, see EMI-Brigadiers.
 Six Mabonc, see Teal.
 Smart, see Coronet.
 Soul Jazz, see Gallo.
 Soul Soul, see Teal.
 Souttown, see Gallo.
 Soweto, see The Record & Tape Co.
 Star Black, see Teal.

Starline, see EMI-Brigadiers.
 Stateside, see EMI-Brigadiers.
 Stokvel, see Trutone.
 Storm, see Gallo.
 Studio 2, see EMI-Brigadiers.

Sunshine Recs Pty Ltd., PO Box 2383, 132 Kerk St., Johannesburg 2000. Tel: (11) 23-0791. Cable BREAKAWAY. Mng. Dir. Graham M. Beggs. Gen. Mgr. C.E. Beggs. (Distributed by Trutone).
Labels: (Owned) Sunshine, Super Six, Super Sixteen, Superdisc Prod'ns Pty. Ltd., Access City, Staib St., Doornfontein, Johannesburg. Tel: (11) 22-4371. Chm. Theodore Lipworth, Dir. Kenneth Joseph Talbot, Dir. & Prod'r. Robert Schroder (Distributed by The Record & Tape Co.).
Label: (Owned) Groove.
 Super Six, see Sunshine & Trutone.
 Super Sixteen, see Sunshine & Trutone.
 Talisman, see EMI-Brigadiers.

Teal Rec Co. Ltd., PO Box 4105, Fox & Goud Sts., Johannesburg. Tel: (11) 28-2950. Pres. A.G.J. McGrath; Gen. Mgr. J.A. Bales; Sales Mgr. I. Nathan. Mktg. Dir. J. Smithers. African Repertoire Dir. A. Marshall; Prod'n Dir. H. Friedman.
Branches: Cape Town, Cape Province, Reeds Bldg., Main Rd. Tel: 55-9833. Mgr. W. Webb—Durban, Natal, Box 2775, 221A Whitehead Bldg., Smith St., Tel: 2-3359/4597. Mgr. J. Reinders—Port Elizabeth, Cape Province, Box 3269, Normandie House, 5th Fl., Strand St. Tel: 2-3957/1055. Mgr. J. Moolman.
 Int'l branch: South West Africa, Box 151B, United Bldgs., Kaiser St. Windhoek. Tel: 6948. Mgr. P. Joubert.
Labels: (Owned) Atlas City, Ba Ba, City Late, City Special, Go-Go, Intercontinental, Jumbo Jet, Kalahari, Love Love, Luster, MVN, Ma Ma, Mosaic, Pirate, Plastik, Plum, President, Six Mabonc, Soul Soul, Star Black, Teal, Up Up, World, (represented) Asylum (USA), Atlantic (USA), Bellaphon (Germany), Crescendo (USA), DJM (UK), Durium (Italy), Elektra (USA), Fantasy/Prestige (USA), GRT (USA), RCA (USA), Rare Earth (USA), Reprise (USA), Ricordisc (Italy), Rolling Stones (USA), Tania/Motown (USA), Vanguard (USA), Warner Bros (USA).

TeeVee, see Trutone.
 Trutone Pty. Ltd., PO Box 9299, 132 Kerk St., Johannesburg. Tel: (11) 23-0791.
Labels: (Owned) Archiv, Chartbuster, DG, Envee, Fontana, Heliodor, Juwell, MGM, Mercury, Perel, Phillips, Polydor, Quality, Rave, Renown, Stokvel, TeeVee, Trutone, Vertigo, Verve, Winner (distributed) Mashalashala Sunshine, Super Six, Super Sixteen, (represented) Amadeo (Austria), B&C (UK), Barclay (France), Bell (USA), Caedmon (USA), Charisma (UK), Island (UK), Riverside (USA), Roulette (USA), Stax (USA), Trojan (UK), United Artists (USA), Vanguard (USA), Vox (USA).
 Int'l reps.: Worldwide (Philips, Phonogram, Polydor).
 The Turntable (Pty) Ltd., Carlton Centre, 26 Upper Level.

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Johannesburg Tel (11) 21-1471 Co-Pres & Dirs Sol & Ken Marks, Gen Mgr Bea Marks, Mktg Mgr Carol Marks (One-stop)
 Umsakazo, see EMI-Brigadiers
 Unika, see Gramophone
 Up Mavuthela, see Gallo
 Up Up, see Teal
 Vertigo, see Trutone
 Verve, see Trutone
 Waverley, see EMI-Brigadiers
 Welkom, see Gallo
 Widget Rec'g Inc., 5 Jessie Dr Johannesburg, Mgr Billy Crauser
 Home office: USA
 Winner, see Trutone
 World, see Teal
 World Recs., see EMI-Brigadiers
 Zodiac, see EMI-Brigadiers

● independent record producers

Breakaway Music Co Pty Ltd., PO Box 2383, 132 Kerk St., Johannesburg 2000, Tel (11) 23-0791, Mng Dir Grahame M Beggs, Prod rs Grahame M Beggs, Malcolm Watson
 Label credits: CBS Vogue
 Clive Calder Prod'ns Pty Ltd., Nevada Court, 5th fl., 21 Von Brandis St., Johannesburg Tel (11) 21-1421 Mng Dir Clive Calder, Prod'rs Clive Calder, Robert John Lange, Richard Jon Smith
 Label credits: Bullet, Columbia, Little Giant, MFP, Number One, Parlophone, Plum, Polydor
 M F P Music Co Pty Ltd., 32 Steele St., Steeledale, Johannesburg Tel (11) 869-2661 Mng Dir M. Eve, Musical Dir M Hankinson, Prod'rs M Hankinson, G Zwane
 Music & Entertainment of Africa (Pty.) Ltd., 42 Crown Rd., Fordsburg, Johannesburg, Tel (11) 838-4048
 R P M (Pty.) Ltd., Graftsman Centre, 288 Commissioner St., Johannesburg Tel (11) 24-7941 Dir Dan Hill
 Label credits: ABC/Dunhill, Ad-Rhythm, Ariola
 Superdisc Prod'ns Pty Ltd., Access City, Staib St., Doornfontein, Johannesburg Tel (11) 22-4371 Chm T. Lipworth, Dir., Robert Schroder
 Label credits: EMI Music for Pleasure, GRC, RTC

● music publishers

Angela Music Publ'g Co., Old Arcade, 3rd fl., 100 Market St., Johannesburg Tel (11) 836-7151 Dir Terry Dempsey, Gen Mgr Carrie Dempsey
 Affiliates: Map Music, Storm Music
 Int'l rep.: Burlington (UK)
 April Music Co. Pty. Ltd., see Music Publ'g Co
 Arwin Music of South Africa Pty Ltd., see Music Publ'g Co.
 Belwin-Mills (South Africa) Pty Ltd., see Leeds
 Breakaway Music Co. (Pty.) Ltd. (SAMRO), PO Box 2383, 132 Kerk St., Johannesburg Tel (11) 23-0791 Dir Grahame M Beggs, Gen Mgr C. E. Beggs
 Int'l firms represented: Aitch (UK), Ian Anderson (UK), Barn (UK), Bluebird (UK), Butterfly (UK), Caesar (UK), Cauman (USA), Chrysalis (UK), Chrysalis (UK), Cissi (USA), Cod (UK), Fast Western (UK), Getaway (UK), Hush (UK), Juniper (UK), Maciver Hine (UK), Johnny Nash (USA), Steeleye Span (UK)
 Carstens de Waal Music (Pty.) Ltd., see Music Publ'g Co
 Clan Music Publ'g Co (Pty.) Ltd., Graftsman Centre, 288 Commissioner St., Johannesburg Tel (11) 24-6327 Cable PHONOSOUND Telex 43-0859 SA Chm Matt Mann, Gen Mgr Ivor Schlosberg
 Affiliates: Contagious Music
 Int'l firms represented: Black Sheep (UK), Combine (USA), Red Bus (UK), United Artists (USA)
 Contagious Music, see Clan
 Contemporary Sounds, see Muscipiece
 E M I-Brigadiers Music Pty Ltd (SAMRO), 32 Steele St., Steeledale, Johannesburg Tel 869-2661 Cable ABEEMUSIC, Mng Dir., Albie S J. Venter, Gen. Mgrs William Fraser, Andre Viljoen
 Administered firms: Muscipiece Publ'rs (SAMRO), Plymouth Music Pty Ltd., Protea Publ'rs (SAMRO)
 Int'l firms represented: Accord (Germany), Ahab (USA), Anagon (Netherlands), Ardmore & Beechwood (Belgium), BWD (UK), Bayshore (USA), Beechwood (Canada, Mexico, USA), Big Secret (UK), Black Swan (UK), Castle (Australia), Central Songs (USA), Copper Band (USA), EGO (Spain), EMI (UK), Episode (UK), Al Gallico (USA), Imudico (Denmark), Metro Media (USA), New York Times (USA), Pathe Marconi (France), Pix-Russ (USA), Alan Price (UK), Prima Donna (USA), Sunbeam (USA), Valando (USA), La Voce del Padrone (Italy), Larry Weiss (USA)
 Int'l reps.: Belgium (Ardmore & Beechwood), Canada (Beechwood), Denmark (Imudico), Mexico (Beechwood), Netherlands (Castle), Spain (EGO), UK (Black Swan, EMI, Episode), USA (Beechwood)
 Essex Music Group (Pty.) Ltd., PO Box 6857, 603 Franwell House, President & Eloff Sts., Johannesburg Tel: (11) 23-7603
 Francis Day SA (Pty.) Ltd., PO Box 10013, Johannesburg Tel (11) 23-4492, Mng Dir G R Hardie
 Golden Ears Music Publ'rs (SAMRO), Access City, Staib St., Doornfontein, Johannesburg Tel (11) 22-4371 Dir Robert Schroder
 Impact Music, Commissioner St., Johannesburg Tel (11) 21-1185, Mng Dir A. Constandse, Exec. Dir R. Taylor, Gen Mgr., L. Combrink
 Impala Music Co., see Music Publ'g Co.
 Intersong (Pty.) Ltd., PO Box 10678, Johannesburg, Tel: (11) 22-0626
 Int'l firms represented: Abigail (UK), Artemis group (Netherlands), Carlin group (UK), Hill & Range group (USA), Intersong (worldwide), Perijane (Australia), Pocket Full of Tunes (USA)
 Int'l reps.: Intersong group (worldwide)
 Kassner Music, see Southern.

Laetec Music Ltd. (SAMRO), PO Box 4105, Teal Centre, Fox & Goud Sts., Johannesburg Tel (11) 28-2950 Chm A G J McGrath, Gen Mgr Miss A P Smith
 Int'l firms represented: ABC/Dunhill (Australia), ATV (UK), Acuff-Rose (worldwide), Associated (Australia), Blue Seas/Jac (USA), Buckhorn (USA), Canopy (USA), C'est Music (USA), Charing Cross/Pattern (UK, USA), Cotillon (USA), Durium/Duomo (Italy), Fleetwood (UK), Giving Room/Guerilla (USA), Gopam (USA), Heavy (USA), Jobete/Lise (USA), Don Kirshner (USA), Joni Mitchell/Siquomb (USA), Moose (Canada), Nimbus 9 (Canada), Prophet/Stonehenge (USA), Jim Reeves (USA), Screen Gems/Columbia (USA), Shapero Bernstein (UK), Sunbury (RCA) (worldwide), Thin Ice/Staysal (USA), Time (USA), Warner Bros (worldwide), Winter Hill (USA), Lawrence Wright (UK)
 Int'l reps.: Australia (Associated), worldwide (Orenstein, Arrow, Silverman & Parcher).
 Leeds Music (Africa) (Pty.) Ltd., PO Box 6216 Gallo Centre, Kerk & Goud Sts., Johannesburg, Tel (11) 28-2400 Pres Eric Gallo; Gen Mgr Corrie Myburgh
 Affiliates: Belwin-Mills (South Africa) Pty Ltd, Tree Music (South Africa) Pty Ltd
 Int'l firms represented: Dick James, Leeds, MAM, Tree (worldwide).
 M F P Music Co Pty Ltd., 32 Steele St., Steeledale, Johannesburg Tel (11) 869-2661 Mng Dir M Eve
 Maatskappy, see Southern
 Map Music, see Angela
 Mavuthela Music Co (Pty.) Ltd., see Music Publ'g Co
 Melody Music (Pty.) Ltd., see Music Publ'g Co
 Ivan Mogull Music Assocs., PO Box 6857, 603 Franwell House, President & Eloff Sts., Johannesburg Tel (11) 23-7603
 Edwin H. Morris (Africa) Pty. Ltd., see Music Publ'g Co
 Muscipiece Publ'rs (SAMRO), Nevada Court, 5th fl., 21 Von Brandis St., Johannesburg Tel (11) 21-1421 Cable SAGITTARIUS Mng Dir Clive Calder. (Administered by EMI-Brigadiers.)
 Affiliates: Contemporary Sounds
 Music Publ'g Co. of Africa Pty. Ltd. (a Gallo Co.), PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg Tel (11) 28-2400 Telex 43-0153 Cable MUSIPUB Pres Peter Gallo, Gen Mgr Ralph Trehwela, Prof. Mgr John Edmond
 Affiliates: April Music Co. Pty Ltd., Arwin Music of South Africa Pty Ltd., Carstens de Waal Music (Pty.) Ltd., Impala Music Co., Mavuthela Music Co (Pty.) Ltd., Melody Music (Pty.) Ltd., Edwin H. Morris (Africa) Pty Ltd., Planetary-Nom (Africa) Pty Ltd
 Int'l firms represented: Burlington-Palace (UK), Chevron (UK), Creole (UK), Island (UK), Louvigny-Marquee (UK), Rondor (USA), Cyril Shane (UK)
 Planetary Nom (Africa) Pty Ltd., see Music Publ'g Co
 Plymouth Music Pty. Ltd., see EMI-Brigadiers
 Protea Publ'rs, see EMI-Brigadiers
 Sheryllyn Music, see Southern
 Southern Music Publ'g Co. (SA) (Pty.) Ltd., PO Box 10274, 132 Kerk St., Johannesburg Tel (11) 23-6222 Gen Mgr Glyn Taylor
 Home office: USA, Peer-Southern Org
 Affiliates: Kassner Music, Maatskappy, Sheryllyn Music, Suiderkruise Musiekuitgewers
 Storm Music, see Angela
 Suiderkruise Musiekuitgewers, see Southern
 Tree Music (South Africa) Pty Ltd., see Leeds
 Yackamo Music (SAMRO) 40 Troye St., Johannesburg, Tel (11) 22-7234 Mng Dir D Gresham, Gen Mgr Allan Goldswain

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of the Southern African Phonographic Ind (ASAPI), PO Box 5411, Johannesburg Tel (11) 22-4971, Sec'y-Treas W.F. Fraser
 N O R M (National Org. for Reproduction Rights in Music in Southern Africa Ltd.), PO Box 5411, Johannesburg Tel (11) 22-4971 Chm George Hardie, Sec'y-Di W.F. Fraser
 Southern African Record & Tape Dist. Ass'n, PO Box 8213, Johannesburg, Tel (11) 22-4971 Telex 43-7409 SA, Sec'y Treas W.F. Fraser

DIRECT-MAIL SERVICE

The Turntable Pty. Ltd., Carlton Centre, 26 Upper Level, Johannesburg, Tel (11) 21-1471, Co-Pres. & Dirs. Sol & Ken Marks, Gen. Mgr Bea Marks; Mktg. Mgr. Carol Marks.

LICENSING ORGANIZATIONS, MUSIC

S A M R O (South African Music Rights Org. Ltd.), PO Box 9292, Johannesburg, Tel. 23-4025 (Performing rights only)
 S A R R A L (South African Rec'g Rights Ass'n Ltd.), PO Box 4378, Johannesburg Tel (11) 23-8757 Mng Dir G.R. Hardie. (Mechanical rights only)

PLATING, PROCESSING & PRESSING PLANTS

E M I (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg Tel (11) 869-2661 Mng Dir R.W. Nicholas, Technical Dir E. Cumings
 Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg Tel (11) 28-2400, Cable GALLOTONE Pres Peter Gallo, Sales Mgr. Fred Bognatto, (Pressing only).
 Manley van Niekirk Pty. Ltd. (div. of Teal Rec. Co.), PO Box 6639, Summit House, 40 Troye St., Johannesburg 2000 Tel (11) 22-7234/6 Cable DECIBEL. Exec. A. Anderson. (Pressing only)
 PRINTER & LITHOGRAPHER
 E M I (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg Tel (11) 869-2661, Mng Dir R.W. Nicholas, Tehcnical Dir. E. Cumings.

PROMOTION & PUBLICITY

Entertainment Mktg. Mgmt. Pty. Ltd., Nevada Court, 5th fl., 21 Von Brandis St., Johannesburg, Tel. (11) 21-1421/3997 Cable SAGITTARIUS. Co-Mng. Dirs.: Clive Calder, Ralph Simon; Promos. Exec Peter Symman.

TAPE CUSTOM DUPLICATORS

E M I (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg, Tel. (11) 869-2661. Mng. Dir R.W. Nicholas; Technical Dir. E. Cumings.
 Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg Tel (11) 28-2400. Cable: GALLOTONE Pres Peter Gallo; Sales Mgr: Fred Bognatto
 Trutone (Pty.) Ltd., PO Box 9299, Johannesburg, Tel: (11) 23-0791.
 Configuration: Cassette
 Manley van Niekirk Pty. Ltd. (div. of Teal Rec. Co.), PO Box 6639, Summit House, 40 Troye St., Johannesburg 2000 Tel (11) 22-7234/6 Cable DECIBEL. Exec. A. Anderson.

● supplies

JACKETS & SLEEVES LABELS

Artone Press Pty Ltd., PO Box 6453, 18-20 New Goch Rd., Benrose Johannesburg 2000, Tel (11) 24-1121 Exec H. Dow (Sleeves & labels only).

● tape playback equipment

E M I (South Africa) Pty Ltd., PO Box 11254, 32 Steele St., Steeledale, Johannesburg, Tel (11) 869-2661. Mng. Dir. R.W. Nicholas, Technical Dir E. Cumings.

SPAIN

Population: 33,915,000.
 Rate of exchange: \$1 (US) = 58 pesetas.
 Per capita income: \$1,440.
 No. of homes with record players: 2,200,000.
 Holidays: January 1 (Circumcision of the Lord), January 6 (Epiphany), March 19 (St. Joseph Day), May 1 (Labor Day), June 29 (Sts. Peter & Paul Day), July 18 (National Day), July 25 (St. James Day), October 12 (Columbus Day), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25 (Christmas), other Christian holidays.

RECORDS:

Records manufactured for domestic & export sales: LP's 1973—5,000,000 units, \$22,400,000; 1972—3,841,000 units, \$17,654,000. EP's 1973—363,000 units, \$689,000; 1972—380,000 units, \$813,000. Singles 1973—14,000,000 units, \$21,500,000; 1972—13,090,000 units, \$18,693,000.
 Records sold domestically: LP's 1973—4,908,000 units, \$22,019,000; 1972—3,818,000 units, \$17,647,000. EP's 1973—363,000 units, \$689,000; 1972—380,000 units, \$813,000. Singles 1973—14,000,000 units, \$21,500,000; 1972—13,000,000 units, \$18,610,000.
 Records, record blanks & pre-recorded media imported from USA: 1973—\$309,901.
 Records imported from countries other than USA (retail value): 1973—33,000 units, \$136,000; 1972—10,000 units, \$68,000.
 Records exported to USA: 1973—\$31,559; 1972—\$70,360.
 Records exported to countries other than USA (retail value): 1973—125,000 units, \$517,000; 1972—120,000 units, \$300,000.
 Average retail price per record: LP's—\$2.15-\$6.73; EP's—\$1.89-\$2.15; singles—\$1.03-\$1.73.
 Stereo sales: 95% of total.
 Record club sales: 6% of total.
 Discounting: Rare.
 Type of distribution: Manufacturer-to-wholesaler-to-retailer (16%), manufacturer-to-retailer (84%). Rack jobbing is starting.
 Type of promotion: Promotion is made through the press (10%), radio (60%), television (25%), discotheques (3%), others (2%).
 Jukeboxes: 12,000.
 TAPE:
 Market: During the past year the increase of sales of cassettes has been spectacular. The main reasons are: (1) the reduction of the price of playback equipment, (2) the launching in the market of radio-cassette equipment for cars, (3) the increase of new releases by the phonographic companies, (4) the interest of said companies to sell more cassettes than LP's due to lack of raw material for the manufacture of records. Also, the 8-track sales have increased but the boom is not expected this year due to the price of the equipment.
 Pre-recorded tape sold domestically: 8-tr, 1973—66,000 units, \$600,000; 1972—35,000 units, \$173,000. Cassette 1973—3,000,000 units, \$18,100,000; 1972—1,580,000 units, \$5,000,000. Open reel 1973—450 units, \$4,300; 1972—1,100 units, \$6,100.
 Pre-recorded tapes imported from countries other than USA: 1973—20,000 units, \$120,000; 1972—12,000 units, \$60,000.
 Pre-recorded tapes exported to countries other than USA:

SPAIN

1972—66,000 units. \$241,000; 1972—60,000 units, \$200,000.
Average retail price per tape: 8-tr \$6.00-\$11.54, cassette—\$3.25-\$7.15, open reel—\$8.62-\$18.96

RADIO STATIONS:

No. of commercial 202; no. of government 34.
Comment: The Cadena SER Radio Network holds 55% of the total listeners throughout the country. Percentages are 65% for music, 20% radio plays or stories and contests, 10% news and 5% cultural programs. The music is 97% recorded and 3% live. Types of music are pop (65%), Spanish folklore (25%), classical (8%), jazz (2%). There are about 10,500,000 radio sets and 1,700,000 auto-radios.

TELEVISION STATIONS:

No. of channels 2.
Comment: There are only two commercial channels, government owned. Half of the programming is films (generally American TV series), 20% cultural programs, 10% sports, 8% news, 7% musical programs, 5% theater. There are about 4,000,000 TV sets

IMPORT/EXPORT REGULATIONS:

Record exportation is free. Record importation requires special import licenses. Therefore, it is cheaper to manufacture than to import, as the special import licenses involve high custom taxes. **Rafael Revert**

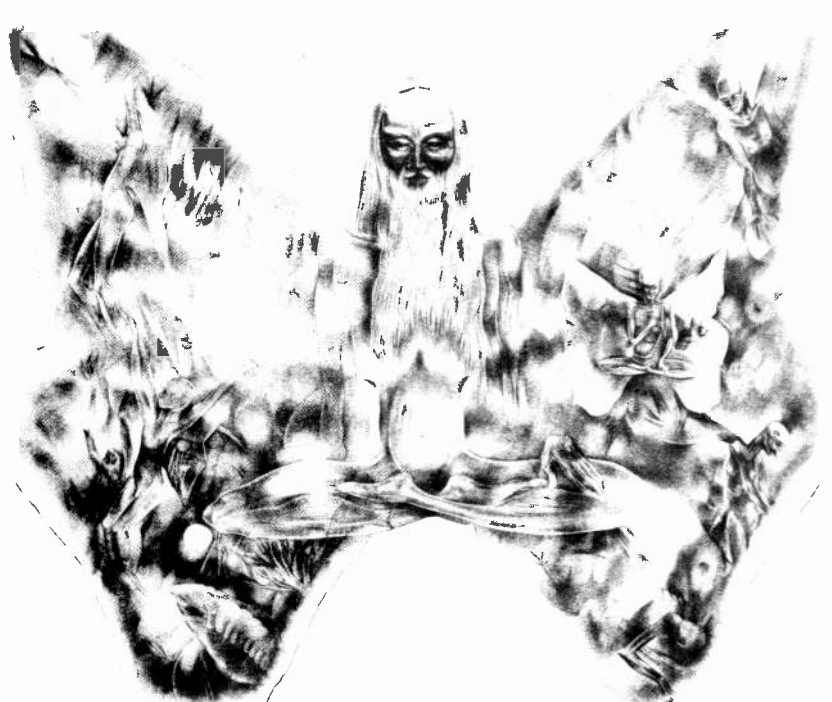
● record & tape manufacturers / distributors / importers

A R C Importaciones, Paseo del Prado 16, 4th fl., Rm. 401, Madrid 14. (Importer).
Accion, see Productora de Grabaciones.
Acropoli (Industria Fonografica), Av. Jose Antonio 68, 12th fl., Madrid 13. Tel: (91) 248.31.80, 247.61.15.
Alba C (Discos), Dr. Fleming 35, 5th fl., Madrid 16. Tel. (91) 250.10.00, 259.01.07. (Distributed by Fonogram).
Alhambra, see Columbia.
Alondra, see Ekipo.
Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 222.31.82. Gen. Dir.: Angel Fabregues Morla; Gen. Mgr.: Enrique Frigola.
Labels: (Owned) Als 4 Vents, Barlovento, Cactus, Diabolo, Dido, Ette, Tic; (distributed) Concentric.
Int'l firms represented: Unidisc (France)
Ami, see Movieplay.
Ampex, see Ekipo.
Archiv, see Polydor.
Arco Iris, see Mayo.
Ariola, see Ariola-Eurodisc.
Ariola-Eurodisc SA, Calle Aragon 204, 4th fl., Barcelona 11.

Artyphon, see Discophon.
Audiens, see CIMASA.
B A S F Espanola SA, Paseo de Gracia 99, Barcelona 8. Tel: (93) 215.13.54. Audio-Video Prods. Mgr. Manuel Blanch; Music Prod'n Mgr.: Ramon Cuxart; Sales Mgr. Carlos Wuest.
Branch: Madrid 6, Nunes de Balboa 118
Labels: (Owned) BASF, (represented) Cornet, Harmonia Mundi, MPS, Polyband (all Germany)
B C D, see Fonogram.
B P, see Belter
Baccarola, see Ariola-Eurodisc.
Barlovento, see Als 4 Vents.
Belter (Discos) SA, Calle Gornis 1, Barcelona 6. Tel. (93) 211.55.00.
Branch: Madrid 4, Augusto Figueroa 39. Tel. (91) 232.27.04.
Labels: (Owned) BP, Belter; (represented) Funtown (USA), Metronome (Germany), Palette (Belgium), Penny Farthing (UK), Transatlantic (UK)
Int'l reps.: Argentina (Odeon), Australia (Carinia), Belgium (Sonobel), Canada (Archambault), France (Pathe-Marconi), Germany (Spanimport), Luxembourg (Sonobel), Puerto Rico (Southeastern), Switzerland (Finsterwald & Cantacuzene), Venezuela (Promus).
Benzo Recs., Esparteros, Madrid 12. Tel. (91) 221.55.56.
Berta, see Fonogram.
Bocaccio, see Compania Fonografica Espanola & Zafiro-Novola
C B S (Discos) SA, Princesa 1, Torre de Madrid, Madrid 13. Tel. (91) 248.80.00. Cable COLRECORD. Gen. Mgr. Tomas Munoz, Mktg. Mgr. Ramon Crespo, Sales Mgr. Albino Jimenez. Int'l Repertoire J.L. Gil.
Labels: (Owned) CBS; (represented) Arion (France), CBS (USA), Epic (USA), Invictus (USA), Philadelphia Int'l (USA)
Int'l reps.: Worldwide (CBS).
C I M A S A (Compania Industrial de Materiales Acusticos) SA, Vallehermoso 14, Madrid 15. Tel. (91) 223.94.56.

Label: (Owned) Audiens.
Cactus, see Als 4 Vents
Camden, see RCA.
Canigo, see Sayton.
Capitol, see EMI-Odeon
Carnaby, see Columbia
Clave, see Hispavox
Columbia (Discos) SA, Libertad 24, Madrid 4. Tel. (91) 221.10.95. Cable DISCOCOLUMBIA. Mng. Dir. Enrique Inurrieta; A&R & Int'l Mgr.: Enrique M. Garea; Classical Mgr. Juan Arnau; Sales Mgr. Antonio Martinez; Classical Promo. Mgr. Marina Hayat; Int'l Promo. & PR Mgr. Gerhard Haltermann. Export/Import Mgr.: Ramon Fernandez
Branch: Barcelona 9, Gerona 176. Tel. (93) 257.08.03. Mgr. Rafael Olive.
Int'l branches: Puerto Rico, USA, Alhambra.
Labels: (Owned) Alhambra, Carnaby, Columbia, Iberia; (represented) A&I (USA), Ace of Diamonds (UK), Alegre (USA), All Platinum (USA), Ariston (Italy), Ashley (USA), Astroscope (USA), Avco (USA), Blue Horizon (UK), Brots (USA), Carrere (France), Challenge (USA), Commodore (USA), Cynda (USA), Decca (USA), Deram (UK), Eco (Mexico), Emerald (Ireland), Hi (USA), Hickory (USA), London (USA), MAM (UK), Maple (USA), Obe (USA), Peerless (Mexico), Renegade (USA), Rex (Ireland), Ri-fi (Italy), Roulette (USA), Stang (USA), Summus (USA), Telefunken (Germany), Threshold (UK), Tico (USA), Try (USA), Turbo (USA), UK (UK).
Int'l reps.: Argentina (CBS), Australia (EMI), Austria (Melodia, Metronome, Phonogram), Belgium (Fonior), Brazil (RCA), Colombia (Philips), Costa Rica (Discos Latinoamericanos), Denmark (Phonogram), El Salvador (Discos Latinoamericanos), Finland (Finnlevy, Phonogram), France (Sofrason), Germany (Metronome, Phonogram, Teldec), Guatemala (Discos Latinoamericanos), Honduras (Discos Latinoamericanos), Ireland (Decca), Italy (Ariston), Japan (King), Mexico (Peerless, Polydor), Netherlands (Dureco, Phonogram), New Zealand (Phonogram), Nicaragua (Discos Latinoamericanos), Norway (Phonogram, Polydor), Panama (Discos Latinoamericanos), Portugal (Vadeca), South Africa (Gallo, Phonogram), Sweden (Electra, Phonogram), Switzerland (Musikvertrieb), UK (Decca), USA (Alhambra, London), Uruguay (CBS), Venezuela (Palacio de la Musica). (SEE ADVERTISEMENT).
Compania Fonografica Espanola SA, Augusto Figueroa 39, Madrid 4. Tel. (91) 222.74.74. Cable. MILDISC. Gen. Mgr. & A&R Alain Milhaud; Admin. Mgr. Feliciano Martin; Promo Charo Garcia.
Labels: (Owned) Bocaccio, Explosion, Poplandia (distributed by Zafiro), (represented) Young Blood (UK).
Int'l reps.: Austria (Bellaphon), Brazil (RCA), Germany (Bellaphon); Portugal (Clave).
Concentric (Discos), Apdo 717, Muntaner 45, Barcelona 11. Tel. (93) 253.73.82, 253.69.80.
Labels: (Owned) Concentric (distributed by Als 4 Vents).
Corrida, see Zafiro-Novola.
D D C, see Discophon.

AN ORATORIO featuring four stages of the human being, from genesis to apocalypse, coupled with the most advanced synthesis of electronic music, rock and the classics



'cycles'
 Based upon Antonio Vivaldi's (the four seasons)
 performed by canarios
 an international production by



SPAIN

D.G. see Polydor.
DIRESA (Discograficas Reunidas de Espana SA), Bruch 7, Barcelona 10. Tel: (93) 231.11.93, 231.98.61.
 Diabolo, see Als 4 Vents
 Diana, see Fonogram.
 Dido, see Als 4 Vents.
 Dim see Sociedad Espanola de Divulgacion Musical.
 Dimension, see Ekipo.
Discophon SA, Calle Valencia 288, Barcelona 7. Tel: (93) 215.38.48 Cable. **DISCOPHON**. Gen & Admin. Mgr.: Manuel Alavedra; Gen. & Artistic Mgr.: Francisco S. Ortega; Sales Mgr.: Antonio Serra; Int'l Mgr.: Robert Bonk
Branch: Madrid, Calle Antonio Arias 7. Tel: 273.97.01
Labels: (Owned) Artyphon, DDC, Discophon, Inci, Top Hits, (represented) Arrow (UK), Basart (Belgium), Black Lion (UK), GNP Crescendo (USA), Fania (USA), Freedom (UK), International Artists (UK), Jamie (USA), SFP (France), Sonet (Denmark, Norway, Sweden, UK), Specialty (USA), Storyville (Denmark), Supraphon (Czechoslovakia), SweDisc (Sweden), Triola (Norway).
 Duende, see Ekipo.
EMI-Odeon SA, Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Cable: **GRAMOFONO**. Telex: 52497. Pres. Luis Sagi-Vela. Gen Dir Pierre Maget; Admin Dir Alberto Cardona, Ass't to Gen. Dir Rafael Gil, Sales Dir.: Evaristo Gasco.
Branch: Madrid 13, Plaza de Ramales 2 Tel: (91) 266.65.05
Labels: (Owned) Capitol, EMI, Emidisc, Harvest, La Voz de Su Amo, Odeon, Pathe, Regal, Stateside, (represented) Apple (UK), DJM (UK), Delta France (France), Gnome (Belgium), Invictus (USA), Neighborhood (USA), PDU (Italy), Probe (USA), Purple (UK), RAK (UK), Red Bus (UK), Sovereign (USA).
Ecliptica, Libertad 27, 1st fl., Madrid Tel: (91) 222.50.32.
Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona. Tel: (93) 232.35.01
Labels: (Owned) Edigsa, Edigsa-Galaxia, Edigsa-Xistral; (represented) Balkanton (Bulgaria), Le Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), SM (France).
 Int'l reps.: Bulgaria (Balkanton), France (Le Chant du Monde, Harmonia Mundi, SM), Portugal (Sasseti), USA (Vox)
Edigsa-Galaxie, see Edigsa
Edigsa-Xistral, see Edigsa.
Egrem, Fuencarral, Madrid 45. Tel: (91) 222.90.65
Ekipo SA, Rosellon 79, Barcelona 15 Tel: (93) 321.02.50, 230.30.37
Branches: Alicante, Italia 14 Tel: 22.27.77 — Bilbao, Ledesma 6 Tel: 21.78.93 — Madrid, P. de la Habana 64 Tel: (91) 250.21.89 — Oviedo, M. Alvarez 4 Tel: 22.07.18 — Seville, Padre Damian 3. Tel: (954) 27.92.01 — Valencia, Garrigues 1. Tel: (963) 21.33.96
Labels: (Owned) Alondra, Ekipo, Exit, Subur, (distributed) Dimension, Duende, Trebol, Unic, Ampex (8-tr. & cassettes), (represented) Audio Fidelity (USA), Bla-Bla (Italy), Elite Special (Switzerland), Rediffusion (UK), Star (Switzerland), Vogue (Belgium).
 Int'l reps.: Austria, Germany, Switzerland (Turicaphon)
Emidisc, see EMI-Odeon
Ensayo (Discos) SA, Zaragoza 16, Barcelona 6 Tel: (93) 217-55-80 Gen Dir Antonio Armet
Label: (Owned) Ensayo
 Int'l reps.: Germany (Christophorus), France (Disc'AZ), Italy (Carosello), Japan (Pye), UK (Pye), USA (Musical Heritage)
 Ette, see Als 4 Vents.
Eurodisc, see Ariola-Eurodisc
 Exit, see Ekipo.
Expanse, see Fidas.
Explosion, see Compania Fonografica Espanola & Zafiro-Novola.
Ficio Mktg., Plaza Cardona 11, Barcelona 6. Tel: (93) 251.95.77. Dirs: Antonio Closas, Eduardo Finestres (Distributor)
Labels: (Distributed) Edigsa, Marfer
Fidas SA, Claudio Coello 76, Madrid 1. Tel: (91) 226.45.63
Labels: (Owned) Expanse, Fidas, Midi, Pussy; (represented) Barenreiter (Germany), Cristal, Ember, Reflection, Torpedo (all UK)
Fonogram SA, Av. de America s/n, Madrid 27 Tel: (91) 267.42.00.
Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel: (93) 228.10.13
Labels: (Owned) BCD, Berta, Diana, Fontana, Luyton, Mercury, Philips; (distributed) Alba C; (represented) Chrysalis (UK), Umi (USA), Vertigo (UK).
Fontana, see Fonogram
G M A Recs., Fuencarral 5, Madrid 4. Tel: (91) 232.27.74, 231.02.20. Gen. Mgr.: Guillermo Alvarez Guedes, Admin.: Jose M. Perez Diez; Artistic Mgr.: Clemente Tribaldos; Promo: Jose Maria Leal.
Labels: (Represented) Gas (Mexico), Gema (USA), Infopasa (Peru), Rex (Mexico), Velvet (Venezuela)
 Int'l reps.: Mexico (Gas, Rex), Peru (Infopasa), Portugal Radio Triunfo, Roda), USA (Gema), Venezuela (Velvet)
Gaviota, see Hispavox
Grabaciones Alvarez Guedes SL, Fuencarral 5, Madrid 4 Tel: (91) 232.27.74.
Granada, see Sociedad Espanola de Divulgacion Musical
Happyband, see Sayton
Harvest, see EMI-Odeon.
Heliodor, see Polydor.
Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Cable: **VOX** Telex: 22931. Pres. Jose Manuel Vidal Zapater; Mng. Dir.: Luis Vidal Zapater; Ass't Mng. Dir. & Latin American Dir.: Raul Matas, A&R: Rafael Trabucchelli, Sales Dir.: Gonzalo Llodra; Promo. Mgr.: Fernando Salaverry; Int'l Dir.: Luis Calvo
Branch: Barcelona 13, Corcega 516. Tel: (93) 236.68.19 Mgr.: Eugenio Secanelli; A&R Pedro Vidal.
Labels: (Owned) Clave, Gaviota, Hispavox; (represented) Disc'AZ (France), Alvorada (Portugal), Amadeo (Austria), Asylum (USA), Atlantic (USA), Blue Note (USA), Blue Thumb (USA), Chant du Monde

(France), Continental (Brazil), Cygnus (France), Damont (USA), Disneyland (USA), Dot (USA), Elektra (USA), Erato (France), Gamma (Mexico), Hungaroton (Hungary), Melodia (USSR), Nonesuch (USA), Paramount (USA), Project 3 (USA), Reprise (USA), Ricordi (Italy), Rolling Stones (UK), Stereo Dimension (USA), United Artists (USA), Vanguard (USA), Warner Bros. (USA), Wergo (Germany).
Int'l reps.: Argentina (Microfon), Australia (Festival), Austria (Polydor), Belgium (Polydor), Brazil (Gravacoes Electricas), Canada (Love, Polydor, United Artists, Warner Bros.), Central America (Dicesa), Panama (Discos de Panama), Chile (Asfona), Colombia (Codiscos), Ecuador (IFESA), France (Erato, Polydor), Germany (Polydor), Greece (Music-Box), Israel (Hataklit), Italy (Ricordi), Japan (Nippon Columbia), Lebanon (Philips), Mexico (Gamm), Netherlands (Negram), New Zealand (Festival), Peru (El Virrey), Philippines (Mareco), Portugal (Radio Triunfo), Scandinavia (Polydor), South Africa (Gallo), Switzerland (Finsterwald & Cantacuzene), UK (Warner Bros.), USA (Warner Bros.), USSR (Melodia), Uruguay (Palacio de la Musica).
Holiday Canceled, see Zafiro-Novola.
Ibera, see Columbia.
Inci, see Discophon.
Iris, see Mayo.
Library Music, see Sonomax-Phonorecord.
Lord Pop, Ferrer del Rio 33, Madrid 28.
Luyton, see Fonogram.
M G M, see Polydor.
M H, see Sociedad Espanola de Divulgacion Musical.
Marfer SA, Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Pres.: Manuel Perez; Gen. Mgrs.: Emilio Fernandez, Antonio Martinez; Sales Mgr.: Jose Luis Navarro; Promo Mgr.: Felix Rodriguez.
Labels: (Owned) Marfer, Succes, Trama, Valor (represented) Artone (Netherlands), Bentler (Italy), Chantecler (Brazil), Cisne (Mexico), Combo (Italy), Diapason (Argentina), Emilio Fortou (Colombia), Emporio Musical (Ecuador), Fantasy (USA), Musidisc (France), Palacio (Venezuela), Paradiso (USA), Pickwick Int'l (USA), Sonido & Discos (USA), El Virrey (Peru), Vogue (France), Vox (USA).
Mayo Fonografica SA, Rosellon 77, Barcelona 15. Tel: (93) 321.02.50, 250.45.00. Cable: **MAYOFON**
Branches: Alicante, Italia 14. Tel: 22.27.77 — Bilbao, Ledesma 6. Tel: 21.78.93 — Madrid, P. de la Habana 64. Tel: (91) 250.21.89 — Oviedo, M. Alvarez 4. Tel: 22.07.18 — Seville, Padre Damian 3. Tel: (954) 27.92.01 — Valencia, Garrigues 1. Tel: (963) 21.33.96
Labels: (Owned) Arco Iris, Mayo, Seleccion, Temple, (represented) King (Japan), Vogue (Belgium).
Mercury, see Fonogram.
Midi, see Fidas.
Montilla, see Zafiro-Novola.
Movieplay SA, Fernando el Santo 17, Madrid 4. Tel: (91) 419.65.12. Gen. Mgr.: Manuel Sancho, Int'l Mgr.: Carlos Guitart; Sales Mgr.: L. Ramos.
Labels: (Owned) Movieplay, Yupy; (distributed) Ami, (represented) Alshire (USA), Barclay (France), Bus Stop (UK), Chess (USA), Everest (USA), Gnome (Belgium), Intercord (Germany), Janus (USA), Klavier (USA), MCA (USA), Monument (USA), Motown (USA), Orfeon (Mexico), Playboy (USA), Promus (Venezuela), Rare Earth (USA), Riviera (France), 20th Century (USA), Uni (USA).
Int'l reps.: Argentina (Music Hall), Bolivia (Discolandia), Colombia (Orbe), Costa Rica (Dicesa), Dominican Republic (Monumental), Ecuador (Fediscos), El Salvador (Dicesa), Guatemala (Dicesa), Honduras (Dicesa), Mexico (Apolo), Nicaragua (Dicesa), Panama (Istmenos), Paraguay (Clave IEMSA), Peru (Sono-Radio), Portugal (Procoppe), Puerto Rico (Monumental), Switzerland (Mabel), USA (Monumental), Uruguay (Clave IEMSA), Venezuela (Discoteca).
Musical Pax, see Pax.
Mycros, see Zafiro-Novola.
Novola, see Zafiro-Novola
Odeon, see EMI-Odeon.
Opalo, see Productora de Grabaciones.
P D S, see Portadores de Sonido.
Palobal SA, Caunedo 40, Madrid 17. Tel: (91) 204.93.86.
Dirs: Raul Mastri Perez, Pablo Lopez Batada.
Label: (Owned) Palobal.
Pathe, see EMI-Odeon.
Pax (Discoteca), Calle Acebo 54, Madrid 16. Tel: (91) 259.23.00
Labels: (Owned) Musical Pax, Pax.
Philips, see Fonogram.
Pleno, Eduardo Dato 21, Madrid 10. Tel: (91) 410.08.36.
 Gen. Mgr.: Ana Maria Alvarez de Cienfuegos.
Polydor SA, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00. Gen. Mgr.: Mariano de Zuniga; Mgmt. & Mktg.: Saul Tagarro; A&R: Ricardo Singer; Pop: Carmen Carrion; Classical: Angel Romero; Sales: Carlos Borrallo; Promo. & Pub.: Jesus Campos.
Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel: (93) 228.10.13.
Labels: (Owned) Archiv, DG, Heliodor, MGM, Polydor, Polyphon, Triumph, Verve; (represented) Buddah (USA), Bell (USA), Chelsea (USA), Cube (UK), Kama Sutra (USA), RSO (UK), Stax (USA), Track (UK).
Polyphon, see Polydor.
Poplandia, see Compania Fonografica Espanola & Zafiro-Novola.
Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebarez; Artistic Dir.: Armando Salas; Sales Mgr.: J.G. Fernandez Gil.
Labels: (Owned) PDS; (represented) Beatt Int'l (UK), Vedette (Italy).
Pres. Av. del Generalissimo Franco 463 bis, Barcelona 11. Tel: (93) 321.72.41.
Productora de Grabaciones SA, Jorge Juan 21, Madrid 1. Tel: (91) 275.52.17.
Labels: (Owned) Accion, Opalo; (represented) Black Jazz (USA), CTI (USA), Evasion (Switzerland), Kudu (USA), Motors (France), Ovation (USA), Saravah (France), Somethin Else (France).

Int'l reps.: Argentina (Pagoda), Austria (Metronome), Belgium (Vak), Brazil (Top Tape), Central America (Indica), Chile (IRT), Colombia (Sonora), Ecuador (Ifesa), France (Box Office, Disc'AZ, Hexagone), Germany (Finger, Metronome), Italy (Carosello), Mexico (Capitol, Tizoc), Netherlands (Dureco, Metronome), Peru (IEMPSA), Scandinavia (Metronome), Uruguay (Palacio), Venezuela (Promus).
Pussy, see Fidas.
R C A SA, Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00.
 Gen. Mgr.: Alberto Galtes; A&R & Int'l Liaison: Ernesto Duarte.
Branches: Barcelona, Bilbao, Seville, Valencia.
Labels: (Owned) Camden, RCA, RCA Red Seal, Victrola, Vik; (represented) CAM, Especial, Fonal, GMA, GTA, Microfon, Musimar.
Int'l reps.: Worldwide (RCA).
Regal, see EMI-Odeon.
Ramon A. Rodamilans Import-Export, Gran Via 77, Bilbao 11.
Label: (Represented) Music Minus One (USA).
Sayton SA, Gran Via de Carlos III 17-19, Barcelona 14. Tel: (93) 230.31.04.
Labels: (Owned) Canigo, Happyband, Sayton.
Seleccion, see Mayo.
Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224.49.99.
Labels: (Owned) Sinfonia, Triangulo.
Sociedad Espanola de Divulgacion Musical, Gustavo Fernandez Balbuena 20, Madrid. Tel: (91) 415.44.40.
Labels: (Owned) Dim, Granada, MH; (represented) Europa (Germany), Nippon Crown (Japan), Somerset (Germany), Sonic (Germany), Tecla (Portugal).
Int'l rep.: Portugal (Tecla).
Sonomax-Phonorecord, Cuesta Santo Domingo 11, Madrid 13. Tel: (91) 267.07.11.
Label: (Owned) Library Music.
Spiral, Gomis 42, Barcelona 6. Tel: (93) 211.22.04.
Label: (Owned) Spiral.
Stateside, see EMI-Odeon.
Subur, see Ekipo.
Succes, see Marfer.
Temple, see Mayo.
Tic, see Als 4 Vents.
Top Hits, see Discophon.
Trama, see Marfer.
Trebol, see Ekipo.
Triangulo, see Sintonia.
Triumph, see Polydor.
Unic, see Ekipo.
Valor, see Marfer.
Vergara, see Ariola-Eurodisc.
Verve, see Polydor.
Victrola, see RCA.
Vik, see RCA.
La Voz de Su Amo, see EMI-Odeon.
Yupy, see Movieplay.
Zafiro-Novola SA, Campomanes 10, Madrid 13. Tel: (91) 241.50.04. Telex: 22690. Gen. Mgr.: Garcia Morencos; Sales Mgr.: Jose Sagi-Vela; Dir.: Antonio Ortega.
Labels: (Owned) Holiday Canceled, Montilla, Novola, Zafiro; (distributed) Boccaccio, Corrida, Explosion, Mycros, Poplandia; (represented) BWD (UK), Brunswick (USA), Carabine (France), Carillon (France), Credit (France), Dakar (USA), Dureco (Netherlands), Everest (USA), Finger (Germany), Fonit-Cetra (Italy), Metronome (Sweden), Musart (Mexico), Orbe (Colombia), Paradiso (Japan), Rex (Mexico), Saar (Italy), Stereo Tape (Germany), Star Musik (Germany), Symphony Tone (Austria).
Int'l reps.: Argentina (EMI), Australia (Tara), Austria (Hansa), Belgium (Dureco, Phonogram), Canada (Tara), Colombia (Orbe), Costa Rica (Indica), Cyprus (CBS), Denmark (Metronome), El Salvador (Indica), Finland (Metronome), France (Phonogram), Germany (Hansa), Guatemala (Indica), Honduras (Victrola), Israel (CBS), Italy (Fonit-Cetra, Saar), Japan (Indica), Luxembourg (Dureco, Phonogram), Mexico (Capitol, Musart) Monaco (Phonogram), Netherlands (Dureco), Nicaragua (Indica), Norway (Metronome), Panama (Indica), Peru (FTA), Philippines (Tara), Portugal (Vadeca), South America (RCA), Sweden (Metronome), Switzerland (Finsterwald & Cantacuzene), USA (Tara), Venezuela (Promus), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)
Zzelesta SA, Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11. Gen. Mgr.: Rafael Martos.

● independent record producers

Alain Milhaud, Augusto Figueroa 39, Madrid 4. Tel: (91) 222.74.74.
P A I (Promociones Artisticas Internacionales), Ganduxer 5/15, Local 13, Barcelona 6. Tel: (93) 239.92.00. Gen. Mgr.: Jorge M. Arque.
Label credits: EMI, Harvest.
Juan Pardo, General Pardinias 114, Madrid 6. Tel: (91) 262.25.12.
Proar SA, Plaza Vazquez de Mella 5, Madrid 4. Tel: (91) 231.75.22, 231.62.33.
Jose Luis Alvarez Sanchez, Box 22022, Parque de Maria Luisa, Bloque D-27, 2nd fl., A. Madrid 35. Tel: (91) 216.12.98, 216.46.52.
Label credits: Fidas, Portadores de Sonido.
Singleton Prod'n, Via Augusta 59, Despacho 805, Barcelona 6. Tel: (93) 228.38.00, 228.76.02. Owner & Prod'r: William H. Singleton.
Label credits: Als 4 Vents, BASF, Cactus, Diabolo.

● music publishers

Aberbach (Madrid) SA, see Fontana.
Acropol (SGAE), Av. Jose Antonio 68, Madrid 13. Tel: (91) 248.31.80, 247.61.15.
Adagio Eds. Musicales, see Quiroga.
Alba C (Eds. Musicales), Dr. Fleming 35, 5th fl., Madrid 16. Tel: (91) 250.10.00, 259.01.07.

SPAIN

Alier (Ed.), Carmen 27, Madrid 13. Tel: (91) 221.97.71
 April Music, Princesa 1, Torre de Madrid, Madrid 13. Tel. (91) 248.60.59. Comm'l Mgr.: Oscar Gomez; Admin. Mgr.: Federico Escudero.
Int'l firms represented: April (worldwide).
Int'l reps.: Worldwide (April).
 Arabella Eds. Musicales, Calle Aragon 204, Barcelona. Tel: (93) 254.98.05.
 Ariston Espanola SA, see Armonico.
 Armonico-Clipper's (Grupo Ed.), Rambla de Catalunya 10, 3rd fl., Barcelona 7. Tel: (93) 221.69.12, 329.66.63. Gen. Mgr.: Julio Guiu Clara; Gen. Prof. Mgr.: Francisco Vinuesa Gimenez; PR Dir.: Julio Guiu Arbeloa.
Affiliates: Ariston Espanola SA, Eds. Armonico, Eds. Clippers, Eds. Connelly SA, Eds. Hit, Radio Record Iberica SA (All SGAE).
Int'l firms represented: ATV (UK), Arc (USA), Audre Mae (USA), Bam (UK), Broken Arrow (USA), Charing Cross (USA), Crazy Crow (USA), Creole (UK), Davlin (UK), Early Morning (Canada), Garrett (USA), Givim Room (USA), Gold Hill (USA), Guerrilla (USA), Tony Hiller (UK), Keza (USA), Levine & Brown (USA), Joni Mitchell (USA), Nimbus 9 (Canada), Northern Songs (UK), Regent (USA), Silver Fiddle (USA), Siquimo (USA), Staysail (USA), Stirling McQueen (USA), Sweet Nana (USA), Thin Ice (USA), Tic Toc (UK), Lawrence Wright (UK).
 Astarte Europa, Espanoleto, 16 Madrid 4. Tel: (91) 223.49.87.
Affiliate: Eds. Musicales Fontana SA.
 Atlantico (Eds. Musicales) (SGAE), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.00.
Affiliates: Ed. Cadencia (SGAE), Eds. Musicales Dim.
Int'l firms represented: Abacus (USA), Artistic Music (USA), Ramos Brambilo (Brazil), Casa Latina (USA), Crown Japan, Five Continents (USA), Mexican Music Centre (USA), Paraguayan Music Centre (USA), Songs of Mexico (USA), United Mexican Music (USA).
Int'l reps.: Japan (Crown), Portugal (Costa Pinto), USA (Casa Latina).
 Audiens (Ed.), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56.
 Pablo Lopez Balada, Caunedo 40, Madrid 17. Tel: (91) 204.93.86. Dir.: Pablo Lopez Balada.
 Balmes, Duran & Bas 9, Barcelona 2.
 Barna, Via Layetana 158, Bajos Barcelona 9. Tel (93) 228.69.67.
 Belter (Eds. Musicales) SL (SGAE), Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.00.
Int'l firms represented: CAM-USA (USA), Larry Douglas (USA), RKM (Belgium), Eds. Syrnix (France).
Int'l reps.: Belgium (Roland Kluger), Germany (Ralf Arnie, Intro, Minerva), USA (CAM-USA).
 Brincos SA, see RCA.
 Burlington Music Espanola SA, see Notas Magicas.
 C.P.I. Compania Fonografica, Av. del Generalissimo 4, Madrid. Tel: (91) 262.41.66.
 Cadencia (Ed.), see Atlantico.
 Calypso (Eds. Musicales), see Quiroga
 Canciones del Mundo SA, Magallanes 21, Madrid 15. Tel (91) 223.49.87.
Branch: Barcelona 9, Bruch 136-138. Tel: (93) 258.18.07.
Int'l firms represented: Big Seven, Blue Seas, Colgems, Leo Feist, Fox Fanfare, Hastings, Internations, Music Maximum, Planetary, Planetary-Nom, Robbins, Screen Gems/Columbia, Shelby Singleton, Tree, Twentieth Century (all USA).
 Canciones Francis Day, Magallanes 21, Madrid 15. Tel: (91) 223.49.87.
Home office: France.
Affiliate: Eds. Musicales Fontana SA.
Int'l firms represented: Francis Day (Germany & UK), B. Feldman (UK).
 Carcelle SA (SGAE), Ronda San Pablo 11, Barcelona 15. Tel: 242.54.10.
 Chappell Iberica SA, Magallanes 21, Madrid 15. Tel: (91) 223.49.87.
Home office: USA.
Int'l firms represented: Acuff-Rose (USA), Irving Berlin (USA), Chappell (France, UK), Famous (USA), Edwin H. Morris (UK, USA).
 Clave (Eds. Musicales), see Quiroga.
 Clipper's (Eds.), see Armonico.
 Coculsa, Torregalindo 5, Madrid 16, Tel (91) 250.23.30.
 Connelly (Eds.) SA, see Armonico.
 La Corrida, see Discorama.
 Curci de Espana SL, Magallanes 21, Madrid 15. Tel (91) 223.49.87.
Home office: Italy.
Affiliate: Eds. Musicales Fontana SA
 Daimon, Provensa 284, Barcelona 8. Tel: (93) 288.99.28.
Cable: EDIDAEMON.
 Dim (Eds. Musicales), see Atlantico.
 Discorama Eds. Musicales, Jose Antonio 62, Madrid. Tel (91) 248.04.03. Mng. Dir.: Antonio Perez Solis.
Affiliates: La Corrida, Myrcos SA, Eds Pipo SA, Eds Musicales Zafiro.
Administered firms: Erika Musical, GMA Eds. Musicales, Ed. Musicales Montserrat, Pirana Musical, Eds. Populares, Radio Musica.
 Ducal SL (Ed. Musicales), Calle Valencia 288, Barcelona 7. Tel: (93) 215.13.70. Gen. Mgrs.: Manuel Alavedra, Francisco S. Ortega; Int'l Mgr.: Robert Bonk.
Int'l firms represented: Sonet (Sweden, UK), Stainless (USA).
 E G O (EMI Gramophono-Odeon) Musical SA, Tuset 23-25, Barcelona 6. Tel: (93) 247.19.99. **Cable:** EGOMUSICAL. **Telex:** 52497. Gen. Mgr.: Eduardo Bartrina.
Branch: Madrid 13, Plaza de Rameles 2. Tel: (91) 266.65.05.
Int'l firms represented: ABC group (USA), Chrysalis group (UK), EMI group (UK), Dick James group (UK), Purple group (UK), Rondor group (USA), Cyril Shane group (UK).
 E M SA (Eds. Musicales SA), Rosellon 79, Barcelona 15. Tel: (93) 321.02.50. **Cable:** EMSASA. **Pres.:** Manuel Muniz Suarez; **Musical Dir.:** Jose Valero Latorre.

E M E C (Ed. de Musica Espanola Contemporanea), see Quiroga.
 Erika Musical (SGAE), see Discorama.
 Essex Espanola (Eds.) SA (SGAE), c/o Diputacion 337, Barcelona 9. Tel: (93) 225.84.89. **Cable:** SEXMUS. Gen. Mgr.: Manuel G. Salinger.
Branch: Madrid 16, Encina 36. Tel: (91) 221.36.50
Int'l firms represented: Essex group (UK) Island group (UK), TRIO group (USA).
 Fiesta en Triana (Ed.), Virgen de Lujan 47, 2nd fl., Barcelona. Tel: (93) 27.92.84.
 Fontana SA (Eds. Musicales), Magallanes 21, Madrid 15. Tel: (91) 223.49.87.
Affiliates: Aberbach (Madrid) SA, Astarte Europa, Canciones Francis Day, Curci de Espana SL, Robert Mellin Iberica SA, Eds. Musicales Sagitario SA, Eds Musicales Sympathy SA.
Int'l firms represented: Abigail (UK), P.E. Baker (UK), Bizarre (USA), Buddah (USA), Dynatone (USA), Hazy (UK), Hudson Bay (USA), Kama Sutra (USA), Kama Rippa (USA), Norrie Paramor (UK), Pocket Full of Tunes (USA), RSO (UK), St. George (UK), Third Story (USA), Frank Zappa (USA).
 G M A Eds. Musicales, see Discorama.
 G T O Carlin, see Zafiro.
 Hispana (Eds.), Av. Jose Antonio 31, Madrid 13. Tel (91) 231.26.33. **Pres. & Gen. Mgr.:** Julian-Marino Suarez; **Sales Mgr.:** Mario S. Ruiz.
Int'l firms represented: Kassner (UK), SESAC (USA).
Int'l reps.: USA (SESAC).
 Hispavox SA (Eds. Musicales), Navas de Tolosa 3, Madrid. Tel: (91) 231.98.34. **Cable:** EDIVOX. Gen. Mgr. Amado Regueiro.
Int'l firms represented: Cotillion (USA), Gamma (Mexico), Morro (USA), United Artists (USA), Walt Disney (USA), Warner Bros. (UK, USA).
Int'l reps.: Mexico (Gamma), Portugal (Triunfo), USA (Barraga).
 Hit (Eds.), see Armonico.
 I F I, Marques del Duero 106, Barcelona 15.
 Joya, Apdo. Correos 14-435, Concepcion Arenal 5, Madrid 13.
 Kama Music, see RCA.
 Kazan (Eds.), see RCA.
 Madrid (Eds. Musicales) (SGAE), Mayor 27, Madrid 13.
 Marifer SA (Eds. Musicales), Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Gen. Mgrs.: Emilio Fernandez, Antonio Martinez.
 Maxper, see Phonorecord.
 Robert Mellin Iberica SA, Magallanes, 21, Madrid 15. Tel (91) 223.49.87.
Affiliate: Eds. Musicales Fontana SA.
Int'l firms represented: Robert Mellin (UK & USA).
 Mills Music Espanola (Ed.), see Quiroga.
 Ivan Mogull Espanola SA, see Notas Magicas.
 Montserrat SA (Eds. Musicales), Augusto Figueroa 39, Madrid 4. Tel: (91) 222.74.74. **Dir.:** Antonio Perez Solis; **Pres.:** Alain Milhaud.
Affiliate: Discorama Eds. Musicales.
 Mundo de Ritmos (Ed.), see Quiroga.
 Musica de Espana, Mayor 6, Madrid. Tel: (91) 232.45.70. **Dir.:** Manuel Gordillo; **Gen. Mgr.:** A. Garcia Segura; **Sales Mgr.:** T. Torregrosa.
Branch: Barcelona, Conde del Asalto 73. Tel: (93) 241.04.88.
Int'l firms represented: Bourne (USA).
Int'l reps.: Belgium (Ardmore & Beechwood), Germany (Accord), Netherlands (Anagon), Puerto Rico (EME Americana), USA (Parnaso).
 Musica de Hoy (SGAE), Cuesta de Santo Domingo 11, Madrid. Tel: (91) 247.07.25, 247.07.11.
Int'l firms represented: Giraffa (Italy), Inmus (Germany), Selected Sound (Germany), Sforzando (France).
 Musical Emporium, Rambla Canaletas 129, Barcelona 2.
 Musica Moderna (Ed.) (SGAE), Marques de Cubas 6, Madrid 14. Tel: (91) 221.55.93. **Ed. & Gen. Mgr.:** Antonio Carmona.
 Myrcos SA, see Discorama.
 Notas Magicas (Grupo Ed.) SA (SGAE), Desengano 4, Madrid 4. Tel: (91) 232.58.18. **Cable:** EDIMAGICAS. **Pres.:** Enrique Inurrutia; **Mng. Dir.:** Enrique M. Garea, Prof. Mgr. Fernando Mitjavila.
Affiliates: Burlington Music Espanola Ivan Mogull Espanola, Sikorski Espanola, Ri-fi Espanola.
Int'l reps.: Canada (Ivan Mogull), Germany (Magazine, Hans Sikorski), Mexico (Ivan Mogull Latina), UK (Burlington), USA (Ivan Mogull).
 Nuesch Publ'g Co., Via Augusta 59, Despacho 805, Barcelona 6. Tel: (93) 228.38.00, 228.76.02.
Home office: Switzerland.
 Open Music, Rosellon 77, Barcelona 15. Tel: (93) 321.02.58.
 P A I Music (SGAE), Ganduxer 5/15, Local 13, Barcelona 6. Tel: (93) 239.92.00. Gen. Mgr. Jorge M. Arque.
 Paulinas (Eds.), Protasio Gomez 15, Madrid 27. Tel: (91) 204.15.49.
 Pax (Ed. Musical), Calle Acebo 54, Madrid 16. Tel: (91) 259.23.00.
 Penta-Music SA (SGAE), Fernando el Santo 17, Madrid 4. Tel: (91) 419.65.12. Gen. Mgr.: Manuel Sancho; Mgr.: Valentin Rodriguez.
Int'l firms represented: Alshire group (USA), Bron (UK), Combine group (USA), Gnome (Belgium), Intune (UK), Jobete (USA), Osibisounds (UK).
 Phonorecord (Eds. Musicales), Relatores 22, Madrid 12. Tel: (91) 467.24.99.
Affiliate: Maxper.
Int'l firms represented: Giraffa (Italy), Inmus (Germany), Montparnasse 2000 (France), Telemusic (France).
 Pipo (Eds.) SA, see Discorama.
 Pirana Musical, see Discorama.
 Populares (Eds.), see Discorama.
 Puerta del Sol (Eds.), see Quiroga.
 Quiroga (Eds.) (SGAE), Alcalá 70, Madrid 9. Tel: (91) 276.39.50, 276.39.66. **Pres.:** Manuel Lopez-Quiroga; **Gen. Mgr.:** Carlos P. Cancio; **Sales Mgr.:** Manuel Lopez-Quiroga Jr.

Branch: Barcelona 2, Canada 45. Tel: (93) 231.08.86. Gen. Mgr. Jose Cruells Solbes.
Affiliates: Adagio Eds. Musicales (SGAE), Eds. Musicales Calypso (SGAE), Eds. Musicales Clave (SGAE), EMEC (Ed. de Musica Espanola Contemporanea) (SGAE), Ed. Mills Music Espanola (SGAE), Ed. Mundo de Ritmos (SGAE), Eds. Puerta del Sol (SGAE).
Int'l firms represented: Alshire Publ'g Cos (USA), Belwin-Mills (UK, USA), Bron (UK), Combine (USA), Sam Fox (USA), Gopam (USA), Intune Ltd. (UK), Jobete (USA), Edward B. Marks (USA), Ed. Musicabana (Cuba), Eds. Musicales (Cuba), B. Schott's Sohne (Germany), A. Schroeder (UK, USA), Eds. Tonos (Germany), Thomas J. Valentino (USA), Josef Weinberger (UK).
Int'l reps.: Canada, UK, USA (all Belwin-Mills).
 R C A Espanola SA (Eds. Musicales), Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00, 457.78.18, Pres. Alberto Galtes, Dir.: Antonio Martinez.
Affiliates: Brincos SA, Kama Music, Eds. Kazan, Eds. Musicales Universal SA.
Int'l affiliates: Amici del Disco (Italy), Associated (Australia), Dunbar (Canada, USA), Edim (Mexico), RCA (Brazil, France, Germany, Italy), RCA Japan (Brazil), RCA Leme (Brazil), Relay (Argentina), Sunbury (Canada, UK, USA), Victor (Brazil).
Int'l firms represented: Amos (UK), Angel (UK), Barton (USA), Camper (Mexico), Cetuma (Mexico), Chandos (USA), Copper Canyon (UK), Devere (UK), Ding Dong (USA), Edclave (Brazil), Edifon (Argentina), Emroth (Mexico), Erva (UK), Gloucester (UK), Haf (USA), Lee Hazelwood (USA), Lady Casey (USA), Loraine (UK), Manzamusic (Mexico), Maraville (USA), Mark (UK), Metropole (UK), Middle Road (UK), Midwest (USA), Mister Music (USA), Monshana (USA), Mood Music (USA), Parker Lane (UK), Pim (Mexico), Lou Reed/Oakfield Avenue (USA), Sands (USA), Sharon (UK), Eddie Shaw (USA), Sono-Inter (Colombia), Soul (UK), Sparta Florida group (UK), Tembo (USA), Totem Pole (UK), Town Crier (UK), Trans Music (USA).
 Radio Musica, see Discorama.
 Radio Rec. Iberica, see Armonico.
 Ri-fi Espanola, see Notas Magicas.
 Ritmo & Melodia (SGAE), Villarreal 18, Barcelona 11. Tel: (93) 224.44.33. **Dir.:** Francisco S. Ortega.
 Sagitana SA (Eds. Musicales), Av. del Generalissimo 41, Madrid 16. Tel: (91) 223.49.87.
Affiliate: Eds. Musicales Fontana SA.
 Sikorski Espanola, see Notas Magicas.
 Sirius (SGAE), Av. Jose Antonio 578, Barcelona 11. Tel: (93) 254.61.12.
Int'l firm represented: Euterpe de Genova (Italy).
 Southern Music Espanola SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. **Cable:** SOUTHMUSIC. **Mgr.:** Manuel G. Salinger.
Branches: Madrid 4, Hortaleza 18. Tel: (91) 221.06.61. **Prof. Mgr.:** Antonio Barta Sanchez—**Valencia 5,** Arzobispo Melo 3. Tel: (960) 33.19.35. **Prof. Mgr.:** Enrique Piedra Albis.



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Sugarmusic Espanola SA (SGAE), Diputacion 337, Barcelona 9, Tel (93) 225.61.97. Mgr. Manuel G. Salinger.

Int'l firm represented: Sugarmusic Milano (Italy)
Sympathy SA (Eds. Musicales), Magalanes 21, Madrid 15 Tel: (91) 223.49.87.

Affiliate: Eds. Musicales Fontana SA
Int'l firm represented: Marouani (France)

Total Music, Av. del America 22, Madrid. Tel (91) 245.46.00, 246.02.05.

Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14 Tel. (91) 221.46.12 Gen. Mgr.: Antonio Chapa Bermejillo.

Int'l firm represented: Associated Music (USA), Int'l reps.: Benelux (Salabert in France), France (Salabert), Germany (Otto Junne), Italy (Ricordi), UK (United Music), USA (Associated Music).

Universal Eds (Musicales) SA (SGAE), see RCA.
World Music Espanola (SGAE), Diputacion 337, Barcelona 9, Tel: (93) 225.61.97 Gen. Mgr. Manuel G. Salinger.

Branch: Madrid 4, Hortaaleza 18, Tel (91) 231.06.61. Prof. Mgr.: Antonio Barta Sanchez.

Zafiro Eds. (SGAE), Campomanes 10, Madrid Tel (91) 248.04.03. Gen. Mgr.: Antonio Perez Solis.

Affiliates: Discorama, GTO/Carlin. (SEE ADVERTISEMENT)

Zezeleta (Eds. Musicales), Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11. Dir.: Francisco Martos Sanchez.

● **services**

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Comisaria General de la Musica, Ministerio de Educacion & Ciencia, Alcalá 34, Madrid
International Music Council, Nat'l Committee, Av. Reina Victoria 58, Madrid 3. Tel: (91) 234.02.16.
International Society for Contemporary Music, Nat'l Section, Av. Reina Victoria 58, Madrid 3. Tel: (91) 234.02.16.
Juventudes Musicales (Jeunesses Musicales), Via Layetana 139, 4th fl., Barcelona 9. Tel: (93) 215.36.57.
Organizaciones Artisticas Centeno, Rosellon 366, Barcelona 13. Tel: (93) 258.08.68.
Sindicato Nacional de Artes Graficas, Paseo del Pardo 18-20, Madrid. Tel: (91) 230.40.78, 467.08.72.
Sindicato Nacional de Industrias Quimicas, San Bernardo 62, Madrid. Tel: (91) 221.65.81, 221.93.23.
Sindicato Nacional del Espectaculo, Castello 18, Madrid 1.

DESIGN & ARTWORK

Ediciones Deportivas ALG, San Raimundo, Madrid.
Graficas Caro, Isabelita Usera 69, Madrid.
Portadores de Sonido SA, Hortaaleza 118, Madrid 4. Tel (91) 419.94.72. Gen. Mgr.: J. M. Estebarez; Sales Mgr: J. G. Fernandez Gil.
S A I C Graficas Aramar, Juan de Austria 70, Barcelona Tel (93) 309.79.87

LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana), Fernando VI 4, Madrid 4. Tel. (91) 419.21.00.

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Belter, Gomis 1, Barcelona 6. Tel (93) 211.55.00. (Pressing only).
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Cofasa, Av. de America s/n, Madrid 27. Tel (91) 267.42.00.
D A F SA (Difusora Audio Fonografica), Pallars 76, Barcelona. (Pressing only).
E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379.05.08. Telex 52497. Factory Mgr.: S. Matamoros. (Pressing only).
Hispavox SA, Torrelaguna 102, Madrid 27. Tel (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.
Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03.
Sonopresse, Torrelaguna 102, Madrid 27. Tel. (91) 415.23.04. Gen. Mgr.: Luis Vidal Zapater. (Plating & processing only).
Vergara, General Mola 9, Barcelona 9. Tel. (93) 257.94.05. (Pressing only).

PRINTERS & LITHOGRAPHERS

Ediciones Deportivas ALG, San Raimundo, Madrid.
Foco SA, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00.
Graficas Caro, Isabelita Usera 69, Madrid.
Imprenta en el Acto, Conde Valle Suchil 13, Madrid 7. Tel (91) 223.15.36.
Portadores de Sonido SA, Hortaaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebarez; Sales Mgr.: J. G. Fernandez Gil.
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Grupo Profesional SA, Madrazo 20-22, Barcelona 6. Tel: (93) 227.32.13
Iberofon SA, Av. Valladolid 63, Madrid 8. Tel. (91) 247.94.03.
Melodix, Pedro Muguruza B, Madrid. Tel: (91) 250.35.11.
P A I, Ganduxer, 5/15 Local 13, Gral., Barcelona 6 Tel: (93) 239.92.00. Mgr.: J.M. Arque.

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Ataio, Enrique Larreta, 10-12, Madrid 16. Tel (91) 215.35.43.
Bias SA—Registro del Sonido, Fabregas 37, Esplugas de Llobregat, Barcelona. Tel: 371.64.00, 371.60.50. Gen. Mgr.: Enrique Villalta.
Configuration: 8-tr. & cassette.
C E C S A, Trovador 5, Barcelona 13. Tel (93) 255.13.07. Bd. Chm.: Enrique Maso; Gen. Mgr. Juan Plans.
C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56.
Dumag SL, Gustavo Fernandez Balbuena 22, Madrid 2. Tel: (91) 415.15.59.
Configuration: Cassette.
E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379.95.08. Telex: 52497. Factory Mgr.: S. Matamoros.
Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.
Iberofon SA, Av. Valladolid 63, Madrid 8. Tel. (91) 247.94.03.
Person Iberica SA, Torre de Vidaleit 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr.: Jaime Gratacos.
Portadores de Sonido SA, Hortaaleza 118, Madrid 4. Tel. (91) 419.94.72. Gen. Mgr.: J. M. Estebarez; Sales Mgr.: J. G. Fernandez Gil.
Configuration: 8-tr. & cassette.
Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224.49.99.

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Person Iberica SA, Torre de Vidaleit 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr.: Jaime Gratacos.
Jose-Maria Sala, Elementos Audiovisuales, Ronda San Antonio 21, Barcelona. Tel: (93) 243.62.07 Mgr.: Jose-Maria Sala.

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Configuration: 8-tr., cassette & open reel.
Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371-38-96, 371-38-98. Technical Dir.: Juan Andres Berenguer.
Person Iberica SA, Torre de Vidaleit 42-44, Barcelona 12. Tel (93) 219.06.12. Mng. Dir. Olegario Godo, Gen. Mgr. Jaime Gratacos.
Configuration: Cassette.
Portadores de Sonido SA, Hortaaleza 118, Madrid 4. Tel (91) 419.94.72. Gen. Mgr.: J. M. Estebarez, Sales Mgr.: J. G. Fernandez Gil.
Configuration: 8-tr., cassette & open reel.
Brand name: Audio Magnetics.

JACKETS

Artigrafia, Tuzan 12, Madrid 19. Tel (91) 228.92.09.
Octavio Felez & Co., Tomas Breton 51, Madrid
Foco, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00.
Hispavox SA, Torrelaguna 102, Madrid 27. Tel (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater
Hostench (Talleres Graficos) SA, Corcega 231-233, Barcelona 11. Tel (93) 230.55.37. Cable: FERHOSVILA.
Martin (Graficas), Anafí 5, Madrid 19
Ofset Alg, San Raimundo 31, Madrid 20.
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C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255.13.07. Bd. Chm.: Enrique Maso; Gen. Mgr.: Juan Plans (Blank only).
Configuration: 8-tr., cassette & open reel.
Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel (93) 371-38-96, 371-38-98. Technical Dir.: Juan Andres Berenguer. (Blank only).
Iberofon SA, Av. Valladolid 63, Madrid 8. Tel (91) 247.94.03. (Blank only).
Minnesota de Espana SA, Av. Generalisimo 75, Madrid 16. Tel: (91) 279.76.00.
Odeon (Comercial del Gramofono) SA, Tuset 23-25, Barcelona. Tel: (93) 227.31.81. Telex: 52497. Pres. L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: A. Muniente.
Brand name: Emitape.
Portadores de Sonido SA, Hortaaleza 118, Madrid 4. Tel (91) 419.94.72. Gen. Mgr.: J.M. Estebarez; Sales Mgr.: J. Fernandez Gil. (Blank only).

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Product: Carrying & storage cases (tape only), cleaners, needles.
Palobal SA, Caunedo 40, Madrid 17. Tel: (91) 204.93.86. Dir.: Pablo Lopez Balada.
Product: Head cleaners & demagnetizers, needles.
Portadores de Sonido SA, Hortaaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J. M. Estebarez; Sales Mgr.: J. G. Fernandez Gil.
Product: Head cleaners & demagnetizers.
S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.
Product: Catalog servs.

● **tape playback equipment**


Odeon (Comercial del Gramofono) SA, Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Telex: 52497. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: A. Muniente.

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Population: 13,180,000.

● **record manufacturer / importer / distributor**

Munspnone Rec'g Co., PO Box 2380, Khartoum. Tel: (81388) 73355, 75445. Owner & Mng. Dir.: Mansour Mohamed Hassan; Sales Mgr.: Nadir Mohamed Hassan.
Labels: (Owned) Munspnone; (represented) Decca (UK), Philips (Ethiopia), Polydor (Germany, USA), SLD (Lebanon), Sono Cairo (UAR), Soutelphon (USA), Soutlebanon (Lebanon), Stax (USA).
Int'l reps.: Cameroon (Chatphone), Chad (Chatphone), Ethiopia (Impex Radio, Yared Music Shop), Lebanon (Flex, SLD), Somali (Light & Sound).



THE SONET GROUP OF SCANDINAVIA

Denmark:
SONET/DANSK GRAMMOFON

Finland:
SCANDIA MUSIC LTD.

Norway:
ARNE BENDIKSEN A/S

Sweden:
SONET GRAMMOFON AB

and in England:
SONET PRODUCTIONS LTD.
12 Needham Road—London W.11

● services

DESIGN & ARTWORK (rec. only)
DIRECT-MAIL SERVICE
PRINTER & LITHOGRAPHER (rec. only)
PROMOTION & PUBLICITY

Munspone Rec'g Co., PO Box 2380, Khartoum Tel (81388) 73355, 75445 Owner & Mng Dir Mansour Mohamed Hassan, Sales Mgr Nadir Mohamed Hassan

● accessories manufacturer

● store fixtures & merchandising aids manufacturer

Munspone Rec'g Co., PO Box 2380, Khartoum Tel (81388) 73355, 75445 Owner & Mng Dir Mansour Mohamed Hassan, Sales Mgr Nadir Mohamed Hassan
Product: Carrying & storage cases (rec. only), catalog servs. (rec. only), cleaners cloths & brushes, 45 rpm adaptors, needles, browser boxes (rec. only), display racks (rec. only), divider cards (rec. only)

SURINAM

Population: 302,500

Records, record blanks & pre-recorded media imported from USA: 1973—\$152,313 1972—\$55,617

● record manufacturer

Dyna Concept Studio's, Steenbakkerijstr 36/34 Paramaribo, Tel 73621 Owner & Exec Dir Wilfred L Amstelveen
Home office: Netherlands
Labels: (Owned) Bluegrass, Catharsis, Maya

SWEDEN

Population: 8,144,817

Rate of exchange: \$1 (US) = 4.50 krona

Per capita income: \$3,500

Holidays: January 1, Epiphany, Good Friday, Easter Monday, May 1, Ascension Day, Whit Monday, Mid-Summer Day, All Saints Day, December 25, 26.

RECORDS

Records sold domestically: LP's 1973—8,800,000 units, \$48,450,000, 1972—8,300,000 units Singles 1973—2,700,000 units, \$4,500,000, 1972—2,600,000 units.

Records imported from USA (factory value): 1973—\$2,027,330, 1972—\$1,466,220

Records exported to USA (factory value): 1973—\$14,666, 1972—\$11,550

Records imported from countries other than USA (factory value): 1973—\$10,572,600, 1972—\$8,736,000

Records exported to countries other than USA (factory value): 1973—\$1,145,000; 1972—\$811,300

Average retail price per record: LP's—\$7.75, EP's—\$2.75, singles—\$2.20

Stereo sales: 100% of total.
Discounting: Rare.

Type of distribution: Manufacturer-to-retailer system predominates. There are three major rack jobbers. Grammorack, which is owned by the industry. Tonit AB and Playmusic AB, who together comprise about 15% of the market.

Type of promotion: Government-controlled radio and TV are the most important. The Swedish Broadcasting Corp. broadcasts on three channels with the third playing music only, mostly recorded. In the past year many pop magazines have been introduced. However, only a few (the fan type) have survived; the others have failed due to lack of advertising.

TAPE:
Market: Sales of pre-recorded cassettes are still running at less than 10% of the total sound market. Last year, however, cartridge 8-tr dropped about 30% in sales while cassettes gained about 30%. Open reel is almost non-existent.

Pre-recorded tape sold domestically: 8-tr 1973—150,000 units, \$1,240,000, 1972—207,000 units
Cassette 1973—606,000 units, \$5,100,000, 1972—461,000 units.

Pre-recorded tapes imported from USA (factory value): 1973—\$186,000; 1972—\$142,000.

Pre-recorded tapes exported to USA (factory value): 1973—\$10,667; 1972—\$5,556

Pre-recorded tapes imported from countries other than USA (factory value): 1973—\$2,372,889, 1972—\$1,628,444.

Pre-recorded tapes exported to countries other than USA (factory value): 1973—\$321,556, 1972—\$322,222.

Average retail price per tape: 8-tr, \$8.25; cassette—\$8.25

Billboard 1974-1975 International Music-Record Directory

RADIO STATIONS

No. of government 3.

Comment: Three channels, with the third playing music only, mostly recorded, and the second playing classical music.

TELEVISION STATIONS:

No. of channels 2 (government)

Leif Schulman

record & tape manufacturers / distributors / importers

Accent, see Filadelfia

Amigo Musikproduktion AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6 Tel (08) 34-01-95 Pres Per-Anders Boquist
Labels: (Owned) Amigo, Dollar; (distributed) Roldex, (represented) BYG (France), Le Chant du Monde (France), Deesse (France), ECM (Germany), Futura (France), Paredon (USA)
Int'l reps.: Denmark (Dans), Finland (Scandia Music), Norway (Arne Bendiksen).

Anette, see Lido Prod'n

Angel, see EMI

Archiv, see Polydor

Artist, see Nordiska

Barnparaden, see Nordiska

Benita, Matarengi, Overtornea Tel Overtornea 10

Bill, see Arne Bill.

Arne Bill Prod'n AB, Box 126, S-14700 Tumba Tel 379-00, 317-91

Labels: (Owned) Bill, Butler.

Bourre, see Skandinavisk Musikförlag

Butler, see Arne Bill

C A M Scandinavia AB, Järnvägsgatan 70, S-172 35 Sundbyberg, Tel (08) 29-17-90, Telex 21411
Contacts Alain Leroux, Lars Samuelson (Distributed by EMI)

Home office: Italy

C B S-Cupol AB, Box 25, Mariehallsvägen 40, S-161 26 Bromma, Tel (08) 98-02-50, Cable COLRECORD, Telex 177 36 Mng Dir.: Jorgen Larsen A&R Mgr.: Mats Olsson; Mktg Mgr. Sten af Klinteberg, Financial Mgr. Ingemar Ostberg

Labels: (Owned) CBS, Cupol, Date, Epic, Harmony, Lyra, (distributed) Frya Skilling, Hendrix, Plump, Round Up, SSP, Safir, Tony, (represented) Ariola (Germany), Arion (France), Douglas (USA), Entrance (USA), Eurodisc (Germany), Hallmark (UK), Invictus (USA), Mantecore (UK), Maritim (Germany), Monument (USA), Mums (USA), Philadelphia Int'l (USA) T-Neck (USA)
Int'l reps.: Worldwide (CBS)

California Grammaförlag AB, Box 117, S-721 05 Vasteras.

Cantio, see Filadelfia.

Cantus Firmus AB, PO Box 63, S-161 25 Bromma Tel (08) 38-18-37.
Labels: (Owned) Cantus Firmus, (represented) Cliffsound (USA), New World (USA)

Capella, see EMI

Capitol, see EMI

Catfish, see EMI

Cewe, see Epok

Cirkus, see Sonet

Cisco, see Country Korral

Clarita Grammaförlag, Normalstorg 1B, S-111 46 Stockholm, Tel (08) 21-90-19

Clavicorn, PO Box 35, Bollnas 1, Tel (0278) 156-00
Walter Cohn, Bromsvägen 25, S-125 30 Alvsjö Tel (08) 47-35-46, (Distributor)

Columbia, see EMI.

Cupol, see CBS-Cupol

D G, see Polydor

D J Special, see Phonogram

Dacapo, see EMI

Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6, Tel (08) 34-01-95 Cable GEODAH Tel 17840, Pres.: Per-Anders Boquist (Distributor—tape only)

8-tr. & cassette: (Owned) Scason; (distributed) Amigo, Annette, CBS, Cupol, Frituna, Gazell, Grand Prix, Karussell, Knappupp, Metronome, Philips, Polar, Polydor, Rondex, Round Up, Signatur, Soloist, Sonet, (represented) A&M (USA), Ariola (Germany), Asylum (USA), Atlantic (USA), Bell (UK), CBS (UK, USA), Chess (USA), DJM (UK), Elektra (USA), Epic (USA), Europa (Germany), Island (UK), MGM (USA), Philips (Netherlands), Pickwick (USA), Polydor (Germany), Pye (UK), Reprise (USA), Rolling Stones (UK), Somerset (Germany), Specialty (USA), Stereo Gold Award (UK), Sun (USA), Triola (Norway), Vanguard (USA), Vertigo (UK), Warner Bros (USA).

Date, see CBS-Cupol.

Decibel, see Silence.

Discofon Svenska AB, Vinbarsvägen 27, S-161 52 Bromma Tel (08) B7-41-39
Label: (Owned) Discofon.

Dollar, see Amigo.

Dux, see Phonogram

EMI (Electric & Musical Inds Ltd.) Svenska AB, Tritonvägen 17, Fack, S-171 19 Solna 1 Tel (08) 730-00-60.
Cable EMIGRAM, Telex 10046, Mng Dir R A Pettersson; Rec. Div Mgr. Ture Solsnaes, PR Ulla Jormin.

Labels: (Owned) EMI, Angel, Capitol, Catfish, Columbia, Dacapo, Electrola, Emidisc, Encore, Glora, HMV, Harvest, Imperial, Minos, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Seraphim, Starline, Stateside, Talisman, Tower, Trianon, Volksplatte, Waverley, (distributed) Capella, Flam, Four Leaf Clover, Grammaförlaget, Imas, Mariann, Phonoband, Phono Succia, Platina, Prophone, Proprius, Rondell, Rondo, SR, Tom, YTF; (represented) ABC, Abbott, Ammo, Anthem, Apple, Avalanche, Barclay, Black & Blue, Black

Forum, Blue Note, Bluesway, Brown Bag, Buena Vista, Charlie Mingus, Chisa, Chrysalis, Classic, Command, Delta, Disneyland, Dolton, Dot, Dunhill, Ember, Fame, Famous, Fantasy, Galaxy, Gordy, Greene Bottle, Haven, Hilltop, Impulse, Joy, Liberty, Mediarts, Milestone, Motown, Mowest, Neighborhood, Ocora, Pacific Jazz, Paramount, Pickwick, Poppy, President, Prestige, Probe, Purple, RAK, Rare Earth, Retreat, Riviera, Solid State, Soul, Sovereign, Sunset, Tamla, Tamla-Motown, Tumbleweed, United Artists, VIP, Westminster, Wizard, World Pacific, World Rec. Club

Efel, see Europa-Produktion

Electrola, see EMI
Electra Grammförlag AB, Box 1178, Ankdammsgatan 5, S-171 23 Solna Tel (08) 82-04-80

Labels: (Owned) Musica, Swedish Society Discofil, Telestar, (represented) Decca (UK), Disc AZ (France), Erato (France), LHI (USA), London (USA), MAM (UK), MCA (USA), Monument (USA), Playboy (USA), RCA (USA), Telefunken (Germany), Vogue (France)

Emidisc, see EMI

Encore, see EMI

Epic, see CBS-Cupol.

Epok Skivförlag, Vintergatan 10B, Ornskoldsvik Tel (0660) 300-52.

Labels: (Owned) Cewe, Epok

Europa Film AB, PO Box 1316, S-111 B3 Stockholm, Kingsgatan 24, Stockholm C (SEE ADVERTISEMENT)

Europa-Produktion AB, Rasundavägen 45, S-171 52 Solna Tel (08) 83-31-05 Chief Exec Ake G. Larsson
Labels: (Owned) Efel, Olga

Filadelfia Förlaget AB, Vultejusvägen 61, S-161 53 Bromma Tel (08) B7-93-80, Pres. Sverre Larsson; VP, Lars Eric Janson; Music Dept. Mgr.: Lennart Jernestrand.

Int'l branch: Norway

Labels: (Owned) Hemmets Harold, PRIM, Premie, (distributed) Accent, Cantio, Verbum (represented) Word (USA)

Int'l rep.: Finland (Taborförlaget)

Flam, see EMI

Folksong, see Silence

Fontana, see Phonogram

Four Leaf Clover, see EMI

Frituna Produktion AB, Vartavägen 15, S-115 28 Stockholm, Tel (08) 63-13-45 Pres. Silas Backstrom; Mng Dir Goran Waltner, Prod'r Curt Peterson. (Distributed by Sonet)

Int'l branch: France, Backwalk Recs. Sarl

Frya Skilling, see CBS-Cupol

G D C (Grammofonbolagens Distributioncentral AB), Dalvägen 4, Solna Tel (08) 730-07-20, Pres.: Goran Stenberg, Sales Mgrs. Rolf Hellenus, Gunnar Johnson, Stig Stahl, Hans Kronwall (Distributor)

Gamla Stenkakor, see Record Trading.
Gavotte, see Skandinavisk Musikförlag
Gazell, see Sonet
Glerdisc, Vallvägen 2, S-182 75 Stocksund Tel (08) B5-82-65 Pres. Bruno Glenmark.



SWEDEN:
IMUDIGO AB
Karlavägen 70
11459 Stockholm
Mng. Dir. Supervisor Bengt Sundström

DENMARK:
IMUDIGO A/S
Colbjørnsensgade 19
1652 Copenhagen V
Mng. Dir. Johs. Jørgensen

NORWAY:
NORSK IMUDIGO A/S
Frysjaeveien 33
PB 42 Korsvoll, Oslo 8
Gen. Mgr. Einar Jermiland

FINLAND:
Kustannusliike IMUDIGO
Ainatie 6 E
00370 Helsinki 37
SR. Mgr. Raimo Henriksson

Globe, see Strike.
 Glora, see EMI.
 Grammofonverket, see EMI.
 Grand Prix, see Sonet.
 Gump, see Metronome.
 H M V, see EMI.
 Haparanda Budget Line Recs., Selmedalsvagen 22, S-166 55 Hagersten. Tel: (08) 46-15-11.
Label: (Owned) Haparanda.
 Harmony, see CBS-Cupol.
 Harvest, see EMI.
 Heliodor, see Polydor.
 Hemmets Harold, see Filadelfia.
 Hendrix, see CBS-Cupol.
 Ibra Radio, PO Box 821, Surbrunnsgatan 42, S-101 31 Stockholm 1. Tel: (08) 15-19-60.
Label: (Owned) Ibra.
 Imas, see EMI.
 Imperial, see EMI.
 Inter-Disc, see Record Trading.
 Intersound, see Toniton.
 Iver Rec'g Co. AB, Grev Turegatan 38, S-114 38 Stockholm. Tel: (08) 67-99-14. Cable SCANDISCO. (Distributed by GDC).
Label: (Owned) Pep. Scan-Disc; (represented) Spark (UK).
Int'l rep.: Worldwide (Southern-Peer).
 Jockey, see Record Trading.
 Joker, see Polydor.
 Karussell, see Polydor.
 Knappupp, see Sonet.
 Kontra Punkt, see Record Trading.
 Kountry Korral Prod'ns, Box 8014, S-720 08 Vasteras 8. Tel: (021) 18-86-20, 18-86-90. Pres.: Lillies Ohlsson.
Labels: (Owned) Kountry Korral, Cisco.
 Lido-Prod'n, Fack 131, 53101 Lidköping. Tel: (0510) 231-25.
Labels: (Owned) Anette (distributed by GDC).
 Lyra, see CBS-Cupol.
 M G M see Polydor.
 M N W, see Musiknatet Waxholm.
 Mallwax, see Metronome.
 Malmo Skivimport AB, Box 17120, S-200 10 Malmo 17. Tel: (040) 336-33. Pres.: Hans Ingvar Hansson; Gen. Mgr.: Lennart Carlsson; Sales Mgr.: S.O. Andersson (Wholesaler/Importer).
 Mariann, see EMI.
 Mercury, see Phonogram.
 Metro, see Polydor.
 Metronome Recs. AB, Storangsvagen 27, S-115 34 Stockholm. Tel: (08) 61-06-16. Mng. Dir. Borje Ekberg; Sales Mgr.: Stig Stahl.
Labels: (Owned) Gump, Mallwax, Metronome, Snurr, (represented) Asylum, Atco, Atlantic, CTI, Cotillion, Elektra, Reprise, Rolling Stones, Warner Bros. (all USA).
Int'l reps.: Denmark (Metronome), Finland (Scandia-Musiikki), Norway (Metronome).
 Minos, see EMI.
 Moondisc, see Toniton.
 Musica, see Electra.
 Music Explosion, see Pop Int'l.
 Music for Pleasure (EMI), Tritonvagen 17, S-171 19 Solna. Tel: (08) 730-00-60. Gen. Mgr.: Rolf Pettersson; Sales Mgr.: Anders Jonsson; Label Mgr.: Ingvar Lieberg.
 Musiknatet Waxholm AB (MNW), Fack, S-185 00 Waxholm. Tel: (0764) 323-45, 323-29. Execs. M. Bengtsson, T. Berger, T. Falk, J-O Schill, C-A Stefan, L. Walden, R. Wallis.
Label: (Owned) MNW.
 Nordiska Musikforlaget AB, PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable MUSICALIA Telex. 11859. Pres.: Lennart Desmond; Sales Mgr.: Ragnar Blomstrom.
Labels: (Owned) Artist, Barnparaden; (represented) Cavendish (UK), Disques All Stars (France), IML Paris Sunflower (France), Montparnasse 2000 (France), Selected Sound (Germany), Zero (France).
Int'l reps.: Denmark (Wilhelm Hansen), Finland (Scandia-Musiikki).
 Odeon, see EMI.
 Olga, see Europa-Produktion.
 Onkesagan, see Record Trading.
 P R I M, see Filadelfia.
 Parlophone, see EMI.
 Pathe, see EMI.
 Pep, see Iver.
 Philips, see Phonogram.
 Phonoband, see EMI.
 Phonogram AB, Box 3083, Dalvagen 4, S-171 03 Solna 3. Tel: (08) 730-02-60. Gen. Mgr.: Owe Skjold; A&R: Gote Wilhelmson; Sales Mgr.: Gunnar Johnson; Pub.: Ingvar Erikson.
Labels: (Owned) Dux, Fontana, Mercury, Philips, Sonata, Sonora, Vertigo; (distributed) Svenska Ljud; (represented) Charisma (UK), DJM (UK), Dawn (UK), Flying Dutchman (USA), GM (UK), Golden Hour (UK), Pye (UK), 20th Century (USA), WWA (UK).
 Phonograph Music Corp., PO Box 1193, S-141 24 Huddinge. Tel: (08) 21-22-28, 774-68-86. Telex: 11083. Pres.: G. Soderman; Gen. Mgr.: L. Larsson; Sales Mgr.: A. Hassbring; Promo. Mgr.: Miss C. Wendel. (Distributor/Importer).
Int'l branch: USA, JRB Music Ent's.
Labels: (Owned) DJ Special, Space.
 Phono Suecia, see EMI.
 Platina Recs. AB, St. Arodsgatan 29, H. Backa, S-422 43 Gothenburg. Tel: (031) 52-66-50. Pres.: Evert Jakobsson. (Distributed by EMI).
Int'l rep.: Norway (Norsk EMI).
 Playback Inspelnings AB, Gustav Adolfs Torg 10, S-211 39 Malmo. Gen. Mgr.: Lennart Christiansson.
Label: (Owned) Playback.
 Plump, see CBS-Cupol.
 Polar Music AB, PO Box 5265, Nybrogatan 53, S-102 45 Stockholm 5. Tel: (08) 63-03-10. Cable: SWEDEN-MUSIC. Telex: 11959. Pres. & Gen. Mgr.: Stig Anderson.
Label: (Owned) Polar.
 Polydor AB, PO Box 3093, Dalvagen 4, S-171 03 Solna. Tel: (08) 730-09-40. Mng. Dir.: Ivan Nordstrom; Gen. Mgr.

Per-Arne Lindholm; Sales Mgr.: Rolf Hellenius; Prod. Mgr.: Bo Persson; Label Mgrs.: Basse Wickman, Ake Blomberg; PR & Promo. Mgr.: Kjellake Carlmanus. (Distributed by GDC).
Labels: (Owned) Archiv, DG, Heliodor, Joker, Karussell, MGM, Metro, Polydor, Polyphon, Tip, Verve, Zebra; (represented) Bell (UK), Buddah (USA), CMC (USA), Chelsea (USA), Cube (UK), De-Lite (USA), Finger (Germany), Kama Sutra (USA), King (USA), Kuckuck (Germany), Onyx (USA), Pablo (USA), Penny Farthing (UK), RSO (UK), Red Bullet (Netherlands), Stax (USA), Track (UK), Young Blood (UK).
 Polyphon, see Polydor.
 Pop Int'l, Sigtunag 16, S-113 22 Stockholm. Tel: (08) 30-31-10. Mgr. & Prod'r. Lennart Pettersson.
Labels: (Owned) Music Explosion; (represented) Bullet, Camel, Crab, Economy, Escort, Font-Cetra, New Beat, Ocean, Pama, Punch, Supreme, Unity.
 Premie, see Filadelfia.
 Prophone, see EMI.
 Proprius, see EMI.
 Record Trading AB, Industriv. 20, S-19147 Sollentuna. Tel: (08) 96-01-95. Pres. Kurt Westman.
Labels: (Owned) Gamla Stenakor, Inter-Disc, Jockey, Kontra Punkt, Onkesagan, Super-Sound; (represented) Alshire, PPX (both USA).
 Regal, see EMI.
 Regal Zonophone, see EMI.
 Roldex, see Amigo.
 Rondell, see EMI.
 Rondo, see EMI.
 Round Up, see CBS-Cupol.
 S R, see EMI.
 S S P, see CBS-Cupol.
 Safir, see CBS-Cupol.
 Scan-Disc, see Iver.
 Scason, see Georg Dahlberg.
 Seraphim, see EMI.
 Signatur, see Svenska Missionsforbundets.
 Silence Recs. AB, Roslagsgatan 56, S-113 54 Stockholm. Tel: (08) 31-41-49. Execs. Hakan & Anders Lind, Eva Wilke. (Distributed by SAM-Distribution).
Labels: (Owned) Silence, Decibel; (distributed) Folksong.
Int'l rep.: Worldwide except Scandinavia (Charisma in UK).
 Sirius, see Svenska Missionsforbundets.
 Skandinavisk Musiktjänst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.
Labels: (Owned) Bourre, Gavotte.
 Smokstack Rec. Sales, PO Box 3048, S-183 03 Taby. Tel: (08) 756-83-37, 35-75-64 Owners & Mgrs. Hans Andreasson, Hans Schweiz. (Distributor/Importer/Exporter).
Labels: (Represented) Advent (USA), Alligator (USA), Bluesmaker (Australia), Delmark (USA), Munich (Netherlands), Muskadine (USA), Trix (USA).
 Snap, see Strike.
 Snurr, see Metronome.
 Solist, see Svenska Missionsforbundets.
 Sonata, see Phonogram.
 Sonet Grammofon AB, Torsviksvangen 7A, S-181 05 Lidings 5. Tel: (08) 767-01-50 Telex 10037 Pres. Gunnar Bergstrom; Gen. Mgr.: Dag Haeggqvist; Pub. Mgr.: Lars-Olof Englen. (Distributed by GDC).
Int'l branch: England.
Labels: (Owned) Sonet, Kirkus, Gazel, Grand Prix, Knappupp, Spotlight, Storyville, (distributed) Tritona; (represented) A&M (UK, USA), Arhoolie (USA), Barnaby (USA), Black Lion (UK), Blue Mountain (UK), Blue Thumb (USA), Bradleys (UK), Bronze (UK), Cadet (USA), Caroline (UK), Checker (USA), Chess (USA), Damont (UK), Elite (Switzerland), Europa (Germany), Exello (USA), Folkways (USA), GNP Crescendo (USA), GRT (USA), Island (UK), Janus (USA), Kicking Mule (USA), Mayfair (UK), Nashboro (USA), Plantation (USA), Rocket (UK), Roulette (USA) SSS Int'l (USA), Somerset (Germany), Sonic (Germany), Specialty (USA), Sun (USA), Supraphon (Czechoslovakia), Takoma (USA), Transatlantic (UK), Vanguard (USA), Virgin (UK), Xtra (UK).
Int'l reps.: Denmark (Sonet/Dansk), Finland (Scandia), Norway (Arne Bendiksen). (SEE ADVERTISEMENT)
 Sonora, see Phonogram.
 Space, see Phonogram.
 Spotlight, see Sonet.
 Starline, see EMI.
 Stateside, see EMI.
 Storyville, see Sonet.
 Strike of Sweden AB, Karlsbodavagen 14, S-161 70 Bromma. Tel: (08) 98-07-55. Chief Exec Leif Malmborg; Gen. Mgr.: Lars Holm.
Int'l branch: Denmark.
Labels: (Owned) Strike, Globe, Snap.
 Super-Sound, see Record Trading.
 Svenska Ljud, see Phonogram.
 Svenska Missionsforbundets Forlag, PO Box 6302, Tegnergatan 8, S-113 81 Stockholm. Tel: (08) 15-18-30. (Distributed by GDC).
Labels: (Owned) Signatur, Sirius, Solist.
 Sveriges Radio AB (Swedish Broadcasting Corp.), Oxenstiernsgatan 22, S-105 10 Stockholm Tel: (08) 63-10-00. Dir. Otto Nordenskiold; Gen. Mgr.: Allan B. Janzon (Distributed by EMI).
 Swedisc Rec. Co., Sodergardavagen 3, S-132 00 Sallsjo-Boo. Tel: (08) 715-48-86.
 Swedish Society Discifol, see Electra.
 Swereco AB, Fack, S-121 06 Johannehov 6. Tel: (08) 39-32-00. Gen. Mgr.: Harry Kolmark; Sales Mgr. Henrik Setterwall.
Labels: (Represented) America (France), Bach (UK), Biograph (USA), Boulevard (UK), Cosmos (UK), Festival (France), Everest (USA), Musidisc CV (France), Musidisc RC (France), Oryx (UK), Pan (UK), Saga (UK), Yazoo (USA).
 Talisman, see EMI.
 Tape-Center AB, Box 40279, Malmskillnadsgatan 17-19, S-103 44 Stockholm. Tel: (08) 10-83-38.
 Telear, see Electra.
 Tip, see Polydor.

Tom, see EMI.
 Toniton AB, Box 1122, Storangsvagen 22, S-141 23 Huddinge. Tel: (08) 774-02-90. Telex 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen; Import & Export Mgr.: Bo Ohlander.
Labels: (Owned) Toniton, Moondisc; (distributed) Intersound; (represented) Ampex (UK), Avenue, Dart, Satril, Seven Sun (UK), Splash, Vogue (France), Windmill.
Int'l rep.: Finland (Fonovox).
 Tony, see CBS-Cupol.
 Tower, see EMI.
 Trianon, see EMI.
 Verbum, see Filadelfia.
 Vertigo, see Phonogram.
 Verve, see Polydor.
 Volksplatte, see EMI.
 Wallgren & Westin, Dragontorpssvagen 13, S-184 00 Akersberga.
 Waverley, see EMI.
 Gote Wilhelmson, Banergatan 43, S-100 55 Stockholm 10.
Label: (Represented) 20th Century (USA).
 Y T F, see EMI.
 Zebra, see Polydor.

● independent record producers

Cantus Firmus AB, PO Box 63, S-161 25 Bromma. Tel: (08) 38-18-37
Label credits: Creative Sound, Heart Warming, Impact, New World, Tempo (all USA)
 Filadelfia Forlaget AB, Vulteusvagen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Sverre Larsson; VP Larseric Janson
Label credits: Cornerstone, Creative Sound, Leuchter, Light, Supreme, Word.
 Multimusic Produktion AB, St. Eriksgatan 11, S-112 39 Stockholm. Tel: (08) 51-00-51. Contact: Anders Henriksson.
 Skandinavisk Musiktjänst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.
 Toniton AB, PO Box 1122, Storangsvagen 22, S-141 23 Huddinge. Tel: (08) 774-02-90. Telex: 11260. Mng. Dir. Leif Bigert; Prod'r Bjorn Wrangert, Bo Waldensten. Visor och later, PO Box 194, Arita. Tel: (016) 700-16.
Label credits: Decca, Philips

● music publishers

Acclaim Music Inc., see Sweden Music—Palace.
 Action Music AB, Box 6058, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Pres. Jan Boquist
Affiliate: Amigo Musikproduktion AB.
 Ahlins, Kungsholmsgatan 20, Stockholm K. Tel: (08) 51-63-86. Cable: AHLINMUSIC
Affiliate: Morganstjärnan
 Air Music Scandinavia AB (STIM), Box 27234, Oxenstiernsgatan 37, S-115 27 Stockholm. Tel: (08) 63-07-20. Pres. & Gen. Mgr. Sture Borgedahl.
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 American Songs AB, see Stockholm's Musikproduktion.
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 Anderssons Musik, PO Box 17018, S-200 10 Malmo. Tel: (040) 752-10.
 April Forlags AB, Box 25, Mariehallsvagen 40, S-161 26 Bromma. Tel: (08) 29-34-36. Cable: COLRECORD. Telex 17736. Publ'g Mgr. Johan Langer. (See Sonet).
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 Belinda (Scandinavia), see Intersong.
 Belwin-Mills Nordiska AB, see Ehrlingforlagen
 Big Three Scandinavia AB, see Sweden Music—United Artists.
 Blue Crest Music, see Sweden Music—Palace.
 Burlington Music Co., see Sweden Music—Palace.
 Hans Busch Musikforlag AB, Stubbstigen 3, S-181 46 Lidings. Tel: (08) 765-12-30.
Affiliate: Der Musikus J.F. Busch's Musikverlag.
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electronics.
Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg.
Tel: (08) 28-90-30 Mng Dir. Osten Nilsson
Chief product: Automatic presses, high speed moulds,
pneumatic punch presses, presses for pre-forming of
matrices, hot-knife trimmers, extruders & hot-air
preheaters, granulating mills, hydraulic pump units, etc.
(Alpha) (SEE ADVERTISEMENT).

TAPE DUPLICATING & PROCESSING EQUIPMENT

Spectrasound Akerbyvagen 188, S-183 21 Taby Tel (08)
758-36-39
Chief product: Tape recorders

accessories manufacturer

Sellin & Hultqvist AB, Informationskonsulter &
Reklamproducenter, Stockholm.
Product: Catalog servs.

tape playback equipment

Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-
93, S-102 31 Stockholm Tel (08) 34-01-95. Cable:
GEODAHLE Telex 17840 Pres Per-Anders Boquist.
Rydin Elektroakustik AB, Spangavagen 399-401, S-163 55
Spanga. Tel: (08) 760-03-20. Cable RYDINAG Telex.
17275.

SWITZERLAND

Population: 6,270,000
Rate of exchange: \$1 (US) = 3 00 francs.
Holidays: January 1 & 2, Good Friday, Easter Monday,
Ascension Day, Whit Monday, August 1 (Anniversary of the
Founding of the Swiss Confederation), December 25
& 26, plus a number of local holidays

RECORDS:

Records, record blanks & pre-recorded media imported
from USA: 1973—\$918,412, 1972—\$575,032
Records exported to USA: 1973—\$9,059; 1972—
\$17,929.

record & tape manufacturers / distributors / importers

Activ, see Splendid.
Alpina, see Electromusic
Angel, see EMI
Archiv, see Polydor
Artiphon, see Turicaphon.
Asmahan, see Turicaphon
Baidaphon, see Turicaphon
Baniola, see Musikproduktionen.
Barclay Recs SA, Rue du Roveray 14, CH-1207 Geneva
Tel (022) 36 56 80. Gen. Mgr Claude Aubert
Home office: France
Labels: (Owned) Barclay, Neuilly, Riviera, (distributed)
Frontier, Koala, M, Rainbow, Splendid, Swiss Sound,
(represented) Admiral (Germany), Agave (France),
Allegro (France), Ami (France), Atelier (France),
Bellaphon (Germany), Black & Blue (France), Black Jazz
(USA), CMF (France), Calliope (France), Credit Music
(France), Erato (France), Excello (USA), Hot Wax (USA),
Hungaroton (Hungary), Janus (USA), Maxi (France),
Mey's (France), Musica Magna (Belgium), ORTF
(France), Ocora (France), Ovaton (USA), Perides
(France), Publi-Disc (France), Qualiton (Hungary), Rare
(Italy), Resono (Germany), Serp (France), Shandar
(France), Suzelle (France), Trema (France), 20th Century
(USA), Westbound (USA).
Bellaphon AG, Farbhofstr. 21, CH-8048 Zurich. Tel: (01)
62 74 03. Gen. Mgr. Kurt Cattaneo.
Home office: Germany
Labels: (Owned) Bellaphon, (represented) Stereo
Dimension (USA)
Bere, see Splendid.
Biram SA, Alpenstr 14, CH-6300 Zug Mgr Jean Kluger,
Ass't to Mgr. Sylvia Millien
Brunswick, see Polydor
C B S Schallplatten AG, Unter Altstadt 10, CH-6301 Zug,
Tel (042) 21 62 22 Gen. Mgr. Yves Helfenberger
Home office: USA, CBS Recs. Int'l.
Labels: (Owned) CBS, Epic, Harmony, Odyssey,
(represented) Artone (Netherlands), CGD (Italy), Calliope
(France), Douglas (USA), Embassy (USA), Fillmore
(USA), Funckler (Netherlands), Meridian (France),
Metromedia (USA), Monument (USA), Philadelphia Int'l
(USA), Platinum (France), Prom (Germany), Vee Jay
(USA), Versailles (France)
Capitol, see EMI.
Carex, see Euxec
Car Music, see Musikproduktionen
Cellier, see Disques Office
Coloraphon, see Finsterwald & Cantacuzene
Columbia, see EMI
D G, see Polydor.
D G-Debut, see Polydor
Dacapo, see EMI
Discofon, see Musikproduktionen
Disques-Office, Rte de la Glane 35, CH-1700 Fribourg Tel
(037) 24 62 61 Telex 36 157 DOFR. Pres & Gen
Mgr. Jean-Claude Vial, Sales Mgr Bernard Chassot.
Labels: (Owned) Disques-Office, Cellier; (distributed)
Frontier, Panoramasonnd, Tell, (represented)
Supradidac (Belgium), Adele, Ades, America, Anion,
BAM, Calumet, Canetti, Cardin, Carrere, Carson,
Cavalier, Classic, Club du Disque Arabe, DOM, Deesse,
Disneyland, Festival, Golden Jazz, Jazz Anthology,
Musidisc, National President, Rigolo, Sono-Cairo,
Sonodisc, Sonopresse, Visadisc (all France); Electrecore
(Romania), Ekipo (Spain), Arhoolie, Perception & Vista
(USA)
Int'l rep.: Musidisc (France)
E M I Recs. (Switzerland) AG, Badenerstr 567, CH-8048
Zurich Tel (01) 54 00 10 Telex. 55695 Mng Dir
Michel Lendvai, Gen. Mgr. Max Brunner, A&R Mgr
Laico H Burkhalter, Sales Mgr.: Peter Mampell, Promo.
Mgr Teddy Meier
Labels: (Owned) EMI, Angel, Capitol, Columbia,
Dacapo, Emidisc, HMV, Harvest, Odeon, Parlophone,
Pathe, Purple, Regal, Regal Zonophone, Seraphim,
Sovereign, Starline, Stateside, Volksplatte,
(represented) ASA, Apple, Avalanche, Blue Note,
Bluesway, Catfish, Choir, Chranders, Colorit, Command,
Contemporary, Disneyland, Dot, Famous, Good Time
Jazz, Grand Funk, Hoer Zu, Immediate, Impulse,

Isarton, Kaleidoskop, Liberty, MFP, Neighborhood,
Pacific, Paramount, Prestige, Probe, RAK, Rare Earth,
Retreat, Revelation, SMS, Solid State, Sunset, Tania
Motown, Tower, Trianon, United Artists, Wizard, World
Pacific Jazz.
Electromusic Ltd., Baslerstr. 9, CH-4102 Brnningen.
Labels: (Owned) Tel (distributed by Disques-Office),
Alpina; (represented) Alpha, Discophon (Spain), Lyra
(Greece), Studio 33 (Netherlands), Tempo (Germany)
Elite, see Turicaphon.
Elite Special, see Turicaphon & Musikvertrieb
Emidisc, see EMI.
Epic, see CBS.
Ere du Verseau-Cantilene (Disques), see Ere Nouvelle.
Ere Nouvelle (Eds Musicales & Phonographiques), Case
Postale 29, CH-1290 Versoix/Geneva. Tel (022)
55 43 26 Cable REGORARTISTES Chief Exec M
Regor
Labels: (Distributed) Disques Ere du Verseau-Cantilene;
(represented) Abbaca (Italy), Ala (Italy), Albatros
(Germany), Alpina (Germany), Alithia (USA), Alfa (Italy),
America (Italy), Angelicum (Italy), Arlecchino (Italy),
Audio Arts (USA), Audio Gospel (USA), BWD (Italy),
Blue Horizon (UK), Blue Sky (USA), Bravo (Italy),
Broadway (Italy), CVR (Denmark), Can-Base (Canada),
Caravan (Belgium), Cardinal (Belgium), Combo (Italy),
Commercial (USA), Condor (Belgium), Dakar (USA),
Dark (UK), Decap (USA), De-Lite (USA), Diapasonnd
(Italy), Ducale (Italy), EMD (Italy), EIA (Italy), Ebrau
(Brazil), Edege (Italy), Enjoy (Germany), Eurovox
(Belgium), Fame (USA), Gable (USA), Gamma (Mexico),
Granata (Belgium), Image (Australia), Interdisc
(Belgium), K-tel (UK, USA), Multicassetta (Germany),
Music for Drivers (Germany), Musique Pour la Route
(Germany), Negram (Netherlands), Nuraghe (Italy), PDI
(Italy), Rusty (Italy), SLD (Lebanon), Vana (Germany),
Yugoton (Yugoslavia), Zodiaco (Italy).
Eurex Rec., Hochstr 152, CH-8330 Praefleng. Tel (01)
97 42 31. Gen & Sales Mgr Hans R Buechi
(Distributed by Finsterwald & Cantacuzene)
Labels: (Owned) Eurex, Carex (8-tr.), Lunarex (8-tr.)
Evasion SarL, Rue Dr Cesar-Roux 18, CH-1005 Lausanne
Tel (0211) 22 81 34. Dirs Pierre-Henri Dumont,
Gaston Schaefer, Francois Vautier.
Labels: (Owned) Evasion (distributed by
Musikproduktionen), Evasion Classique, Pavo,
Rainbow, (represented) Blues Beacon (Germany),
Carabine (France), ESP Disk (USA), Escargot (France),
Folkways (USA), Gamma (Canada), Moshe Naim
(France), Motors (France), Orion (USA), PES (France),
SFF (France), Saravah (France)
Int'l reps.: Australia (Crest), Canada (Gamma), Finland
(FUGA), Portugal (Tecla), Spain (Accion), UK (Revival)
Exklusiv, see Metronome.
F & C, see Finsterwald & Cantacuzene
Fass, see Phonogram
Favorit, see John Lay
Finsterwald & Cantacuzene, 70 Ave. des Alpes, Montreux
Tel (021) 62 45 55 Cable DISQUES Admin'r Jean-
Jacques Finsterwald, Gen. Mgr Ivan Cantacuzene,
Sales Mgr Alexis Ferrario
Labels: (Owned) F&C (distributed) Coloraphon, Eurex,
IRC, Pick, Star, Swiss Hit, (represented) AZ (France),
Accion (Spain), Ala (Germany), Amati (Germany),
Amplex (USA), Belter (Spain), Boulevard (UK), Carosello
(Italy), Cash (Germany), Cetra Opera (USA), Circus
(Italy), Clave (Spain), Collector (UK), Comedie Francaise
(USA), Concert Disc (USA), Counterpoint-Esoterie
(USA), Coup (Germany), Delta (Germany), Design
(USA), Discophon (Spain), Disneyland (Italy), Durum
(Italy), Equipe (Italy), Everest (USA), Freedom (Italy),
Gamma (Mexico), Gaviota (Spain), Gerbe (France),
Hebra (Belgium), Hispavox (Spain), Jazz Odyssey
(France), Joker (Italy), Jolly (Italy), Legacy (USA), Lido-
Music (France), Little (Italy), Look For (France), Lumen
(France), Main (Germany), Melodisc (Germany), Musart
(Mexico), Music (Italy), Palm (UK), Period (USA),
Pickwick (USA), Primaphon (Germany), Royal (Italy),
Saga (UK), Scala (USA), Seabird (France), Signal (Italy),
Sonet (Sweden), Song (Germany), Specialty (UK),
Spotlight (Germany), Sprint (Italy), Starlet (Germany),
Start (France), Stella (Italy), Storyville (Denmark), Studio
SM (France), Symphonium (Germany), Traditron (USA),
Typic (France), Verchuren (France), Welt Melodie
(Germany), Wom (France), Zafiro (Spain)
Fono GmbH, Seidenhofstr 14, CH-6002 Lucerne. Tel (041)
22 22 88, Contacts: Louis J & Dr Paul Cron.
Fontana, see Phonogram
Frontier, see Splendid Barclay & Disques-Office
Golden Jet, see Musikproduktionen.
Gong, see Musikproduktionen
Grossman, see Phonogram
Guarani, see Splendid
H M V, see EMI
Hallelujah, see Phonag
Happy, see Musikproduktionen
Harmony, see CBS.
Harvest, see EMI
Hazyland, see Mabel
Heco, see Helbling & Co.
Helbling & Co., Haus Melodie CH-8604 Volketswil/Zurich.
Tel (01) 86 43 93. (Distributed by Phonogram)
Labels: (Owned) Heco, Swiss Disc
Heliador, see Polydor
Helvetia, see Phonag.
Hobby Sound, see Splendid.
Hug, Lindenhofstr 16, CH-4000 Basel Tel (061)
35 10 77
Labels: (Represented) Bartok, Encore, L'Encyclopedie
Sonore, Jupiter, King, Monitor, Musidisc, Star
Linguaphon, Trianon.
I R C, see Finsterwald & Cantacuzene.
International Rec. Center, PO Box 131, CH-8029 Zurich
Label: (Represented) Delmark
Iramac, Burgerstr 17, CH-6000 Lucerne.
Home office: France.
Labels: (Represented) Iramac, Relax
Jecklin, Reamistr. 42, CH-8024 Zurich. Tel (01) 24 39 41.
Branch: Zurich, Lowenstr. 71 Tel (01) 27.10.72.
Karussell, see Polydor

Koala, see Barclay
 John Lay, Bundesstr. 13, CH-6000 Lucerne. Tel (041) 23.44.55.
Labels: Favorit, Layola.
 Layola, see John Lay.
 La Librairie Nouvelle, Rue de Carouge 18, CH-1200 Geneva. Tel: (022) 25.98.76
Labels: (Represented) Le Chant du Monde.
 Limelight, see Phonogram.
 Lunarex, see Eurus.
 M, see Barclay.
 M G M, see Polydor.
Mabel Recs., Im Koller 17, CH-B706 Feldmeilen/Zurich. Tel. (01) 73.49.18. Telex 75 437 Hazy ch.
Labels: (Owned) Mabel (distributed by Phonog). Hazyland, (represented) Chart (USA), Mounted (USA). **Int'l reps:** Australia (Quarint), Austria (Ariola-Eurodisc), Belgium (Supreme), Canada (Select), Denmark (Ariola-Eurodisc), France (Polydor), Germany (Ariola-Eurodisc), Ireland (JAM), Luxembourg (Ariola-Eurodisc), Netherlands (Ariola-Eurodisc), Portugal (Ariola-Eurodisc), South Africa (Teal), Spain (Ariola-Eurodisc), UK (JAM).
 Mandolino, see Turicaphon.
 Mercury, see Phonogram.
Metronome Recs. AG, Weberstr. 5, CH-B036 Zurich. Tel (01) 39.66.23. Pres.: Werner Weber, Gen. Mgr.: Bruno Moschin.
Labels: (Owned) Metronome; (distributed) Exklusiv, WAM; (represented) Brain (Germany), CII (USA), Car Play (Germany), Car Juke Box (Italy), Family (Italy), Golden 12 (Germany), Historia (Germany), Hit (Germany), Intim (Germany), Kansas (Italy), Kinderland (Germany), Kosmische Kuriere (Germany), Kudu (USA), Metronome (Germany), Musikland (Germany), Ohr (Germany), PMC (Germany), Perl (Germany), Pop Music (Germany), Productori Associati (Italy), Ricordi (Italy), Starlet (Germany), Top Classic (Germany), Unsere Welt (Germany).
Musikproduktionen AG, Kirchbodenweg 14, CH-8800 Thalwil. Tel: (01) 720.42.37. Pres. Werner Weber; Gen. Mgr.: Reinhard Frey.
Labels: (Owned) Banola, Car Music, Discotone, Golden Jet, Gong, Happy, Top Disc; (distributed) Evasion, (represented) Big T (UK), Carabine (France), Circle (France), Delphine (France), ESP-Disk (France), Everest (USA), Falcon (Germany), Goody (USA), Hallmark (UK), Horse (France), Legacy (USA), Motors (France), Nonesuch (USA), PAV (France), RTB (Yugoslavia), Rex (Germany), Saravah (France), Schwann (Germany), TT (Germany), Tradition (USA), Transatlantic (UK), Village Thing (UK), Xtra (UK).
Musikverlag zum Pelikan, Hadlaubstr. 63, CH-B044 Zurich. Tel: (01) 60.19.85.
Labels: (Owned) Pelca; (represented) Camarata (Germany), Harmonia Mundi (France), Lyrichord (USA), MMO (USA), Monitor (USA), Quadriga (Germany).
Int'l reps: Germany (Karl Merseburger).
Musikvertrieb AG, Badenerstr. 555, CH-B040 Zurich. Tel: (01) 54.97.54. Pres.: M.A. Rosengarten, Ass'to Pres.: J. Dimenstein; Sales Mgr.: L. Schmucki (Distributor/Importer).
Labels: (Distributed) Elite Special, Swiss Jazz; (represented) A&M, Ace of Clubs, Ace of Diamonds, Apollo, Argo, Ariola, Ariston, Atco, Athena, Atlantic, Avco, Baccarola, Bentler, Birth, Blue Mountain, Bronze, CAM, Capricorn, Chapter One, Clan, Coral, Daybreak, Decca, Deram, Eclipse, Elektra, Emerald, Eurodisc, Greenwich, Grunt, Hansa, Hed Azr, Hickory, Island, Jet, Joy, Junior, Jupiter, Kirshner, London, M&M, MCA, M-Music, Mainstream, Manticore, Maritim, Mayfair, Melodia, Midi, Monument, Musicor, Nova, Numero Uno, Ode, L'Oiseau Lyre, Playboy, President, RCA, RCA Int'l, RCA Neon, Reprise, Rolling Stones, Seven Sun, Supraphon, Sussex, T.M.I., TWR, Telefunken, Threshold, Trojan, UK-Recs., Uni, Vega, Vergara, Virgin, Warner Bros., Wooden Nickel, Young Blood.
 Neully, see Barclay.
 Odeon, see EMI.
 Odyssey, see CBS.
Oversea Recs. AG, Zurcherstr., CH-B154 Oberglatt/Zurich Tel: (01) 94.71.50. Telex: 56 479 ch. Gen. Mgr. Michel Liber.
Int'l branch: Germany, Deutsche Oversea.
Labels: (Owned) Oversea; (represented) Antoniano (Italy), Athene (Greece), Avenue (UK), Black Tulip (Netherlands), Diskosan (Turkey), Enterprize (UK), Garnet (Germany), Luxembourg Sound (Luxembourg), Maietti (Italy), Melody (Greece), Moon Disc (Netherlands), Palobal (Spain), Primary (Italy), Rifi (Italy), Said (Italy), Sayton (UK-Recs.), Togo (Italy), Variety (Italy), Zecchino d'Oro (Italy), Zephyr (Italy).
P D U Ed. Discografiche e Musicali SA, Corso Pestalozzi 9, CH-6900 Lugano. Tel: 2.91.42. Admin'r Alberto Collemberg; Sales Mgr.: Roy Tarrant.
Int'l branch: Italy.
Labels: (Owned) PDU, Sun.
Int'l reps: Worldwide (EMI) except for Colombia (CBS), Israel (CBS), Japan (Toshiba), USA (Peters Int'l), Venezuela (Los Ruices).
P I P S (Production Int'l de Propagande Sonore), Postfach 12, CH-5234 Villigen. Tel. (056) 98 20.96. Gen. Mgr. Eugene Tiel.
Label: (Owned) PIPS.
 Panoramasond, see Disques Office.
 Parlophone, see EMI.
 Pathe, see EMI.
 Pavo, see Evasion.
 Pelca, see Musikverlag zum Pelikan.
 Pergola, see Phonogram.
 Philips, see Phonogram.
Phonag Schallplatten AG, Postfach 609, Warstr. 6, CH-B401 Winterthur. Tel: (052) 23.62.31. Telex: 762B1. Gen. Mgr.: Helmut Bischof.
Labels: (Owned) Hallelujah, Helvetia; (distributed) Mabel; (represented) Amadeo (Austria), Fonit-Cetra (Italy), Intercord (Germany), Oversea, PDU (Italy), Vanguard (USA), Vedette (Italy).

Int'l reps: Austria (Amadeo), Germany (Bellaphon), Italy (RCA), UK (RCA).
Phonogram AG, Bahnhofstr. 6, CH-8952 Schlieren Tel (01) 98.69.45. Pres.: A. Plaschy, Gen. Mgr. W. Zimmermann; Sales Mgr.: E. Andereg.
Labels: (Owned) Fass, Fontana, Limelight, Mercury, Pergola, Philips, Smash, Spectrum, Vertigo; (distributed) Grossman, Heco, Swiss Disc; (represented) Amsterdam (USA), Alegro (Netherlands), Big Tree (USA), Biram (France), Blue Rock (USA), Bluestime (USA), Bus Stop (UK), Charisma (UK), Chrysalis (UK), Clear Light (USA), Contact (USA), Dial (USA), Disques H (France), Ember (UK), Family (USA), Fleche (France), Flying Dutchman (USA), Fresh Air (UK), GM (UK), Tony Hall Prod'ns (UK), Idea (Italy), Intrepid (USA), Interrobang (USA), Jade (France), Karim (Italy), Kelenn (France), Lansdowne (Netherlands), Leofilm (Italy), Love (Italy), Mooncrest (UK), September (Netherlands), Shelter (USA), Tara (Italy), Tay (Italy), Theleme (France), Tickle (Italy), Tiffany (UK), Trojan (UK), 20th Century (USA), WWW (UK) Wayside (USA).
Pick Recs., Brunnwiesenstr. 26, CH-8049 Zurich Tel (01) 56.70.60. 56.44.40. (Distributed by Finsterwald & Cantacuzene).
Labels: (Owned) Pick; (represented) Sydney Thompson (UK).
 Poly, see Polydor.
Polydor AG, Bahnhofstr. 6, CH-8952 Schlieren Tel (01) 98.69.45, 98.52.00. Telex. 55530. Gen. Mgr. Eugen Vogler; Sales Mgr.: Manfred Wipfl; Tape Sales Mgr. Victor Pelli.
Labels: (Owned) Archiv, Brunswick, DG, DG-Debut, Heliodor, Karussell, MGM, Poly, Polydor, Verve, Zebra; (represented) Alaska (UK), BBC (UK), Bell (USA), Buddah (USA), Cube (UK), Finger (Germany), Kama Sutra (USA), Kuckuck (Germany), Langenscheidt (Germany), Las Vegas (Italy), Metro (USA), Mojo (UK), Pablo (USA), Polyfar (Brazil), RSO (UK) Stax (USA), Track (UK), Triumph (France).
 Purple, see EMI.
 Rainbow, see Evasion & Barclay.
 Regal, see EMI.
 Regal Zonophone, see EMI.
 Riviera, see Barclay.
Alfred Sacher, Oetlingerstr. 39, CH-4000 Basel Tel (061) 33.94.48. (Importer).
Label: (Represented) Music Minus One (USA)
Friedrich Schait, Via Industria 1, CH-6900 Lugano. Tel: 3.88.66. 3.47.55. Dir. Friedrich Schait. (Wholesaler/Importer—tape).
 Seraphim, see EMI.
 Smash, see Phonogram.
Sonographic Rec'g Co., AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres. R. Egli, Gen. Mgr. W.A. Wettler; Sales Mgr.: A. Brand.
Label: (Owned) Sonographic.
 Sovereign, see EMI.
 Spectrum, see Phonogram.
Splendid Recs., Rue de la Serre 61, CH-2301 La Chaux-de-Fonds. Tel: (039) 22.16.19. Telex: 35383 Gen. Mgr. J.P. Louvin; Int'l Mgr.: B.J. Brown. (Distributed by Barclay).
Labels: (Owned) Splendid, Splendid Classic, Frontier; (distributed) Activ, Brede, Guarani, Hobby Sound, Swiss Hit, TDS; (represented) D'Art (UK), Avenue (UK), Babylon (USA), Emerald (UK), Great Bands (UK), IML (France), Kausmaus (France), Legend (USA), M&M (UK), MP 2000 (France), Musik Fazer (Finland), Promethee (France), Razorback (USA), Republic (USA), Revival (UK), Smile (Canada), Stereo Plus 3 (UK), Sweetwater (Canada).
Int'l reps: Austria (Euraton), Belgium (Anvers Radio), Finland (Love, PSO), France (Mondiodis, PES, Phonogram), Italy (Durium), Portugal (Planigrade), Spain (GMA), UK (Revival).
Splendid Classic, see Splendid.
Star Recs., Postfach 25, CH-7270 Davos 2 Tel (083) 3.54.38. (Distributed by Finsterwald & Cantacuzene).
 Starline, see EMI.
 Stateside, see EMI.
 Sun, see PDU.
Swiss Disc, see Helbing & Phonogram.
Swiss Hit, see Finsterwald & Cantacuzene & Splendid
Swiss Jazz, see Musikvertrieb.
Swiss Sound, see Barclay.
T D S (Tape Dupl'g & Supply AG), Churerstr. 164, CH-8808 Pfäffikon. Tel. (055) 48.32.92 Telex 75595 Gen. Mgr.: Peter Baumgartner. (Distributed by Splendid). (Distributor/Importer/Exporter).
Tacoun SA, Rue St. Pierre 26, CH-1700 Fribourg Tel (021) 62.45.55.
Tell, see Electromusic & Disques Office.
Top Disc, see Musikproduktionen.
Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel (01) 87.43.11 Pres & Gen Mgr.: Hans Oestreich Sr.; Sales Mgr. Hans Oestreich Jr.
Labels: (Owned) Artiphon, Elite, Elite Special, Mandolino; (distributed) Asmahan, Baidaphon, (represented) Ekipo (Spain).
Int'l reps: Argentina (Surco) Australia (Carinia), Austria (Amadeo), Belgium (Anvers Radio), Brazil (RCA), Denmark (Moerks), France (Sopholest), Germany (Deutsche Austrophon), Italy (Pilego), Netherlands (Inelco), Spain (Ekipo), UK (Disc Import), Yugoslavia (Jugoton).
 Vertigo, see Phonogram.
 Verve, see Polydor.
 Volksplatte, see EMI.
 W A M, see Metronome.
 Zebra, see Polydor.

Versoix/Geneva. Tel (022) 55 43 26. Chief Exec M. Regor
 Esclamonde, Av. Peschier 14 bis, Geneva. Tel (022) 46.20.83.
Evasion SarL, Rue Cesar-Roux 28, CH-1005 Lausanne. Tel (021) 22.81.34. Dirs.: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier, Prod'r Gaston Schaefer.
Finsterwald & Cantacuzene (Prod'n Dept), Av. des Alpes 70, CH-1820 Montreux Tel (021) 62.45.55 Pres. Jean-Jacques Finsterwald
Label credits: AZ, Able, Accion, Ampex, Carrere, Delta, Dureco, Fania, Gamma, Joker, Look For, Metronome, Minos Matsas, Nippon Columbia, Primaphon Pye, Vogue
K S Prod'ns, c/o Keboe Ltd., PO Box 67, CH-6340 Baar Tel (042) 31.35.96.
Label credits: CBS, Decca (Switzerland, UK), EMI (Switzerland)
Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel (01) 98.22.29. Pres. R. Egli, Gen. Mgr. W.A. Wettler, Sales Mgr. A. Brand
Label credits: CBS, DGG, EMI, Unitel
Stereo Tape AG, c/o Litrewa, Bunstr. 70, CH-3072 Ostermündigen Tel (031) 51.13.93
Home office: Germany
Tic Toc Music SA, Rt D'Hermance 249, CH-1246 Corsier/Geneva. Tel. 51.24.21 Pres. Geoff. Stephens, Gen. Mgr. Roxane Moeller
Label credits: ABC/Dunhill, BASF, Blue Mountain, CBS, Electrola, MAM, Penny Farthing, Polydor, RCA, Trojan.
Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich Tel (01) 87.43.11 Pres & Gen. Mgr. Hans Oestreich Sr.
Label credits: Amadeo, CBS, Tell, Vogue

● music publishers

A M E-Kassner (Ed.), see Helbing
 Aberbach (Alpina), see Turicaphon
 Acuff-Rose Verlag, see Edifo.
 Amanda Music, see IMPACT
 Annabella Musikverlag, see Turicaphon
 Arena Musikverlag, see Turicaphon
 Artillery Music, see IMPACT
 Ascona Music, see Wintasco-Music
 Belletulpe SA, see Fanfan
 Belmont (Ed. Musicales), see Finsterwald & Cantacuzene.
 Bestgen Musikverlage (SUISA), Postfach 25, CH-7270 Davos 2 Tel (083) 3.54.38
 Bourne Music Switzerland, see Coda
 Campana, see Fanfan.
 Campbell Connelly, see Helbing
 Cantata Music, see IMPACT.
 Cecil-Music, see Oversea
 Chappell Catalogue, see Helbing
 Chicago Music, see IMPACT
 Chrysalis (Ed.), see Coda
Coda (Ed.), Brunnwiesenstr. 26, CH-8049 Zurich Tel (01) 56.70.60, 56.44.40
Affiliates: Bourne Music Switzerland, Ed. Chrysalis SA, Francis-Day-Prod'n Switzerland, Meisel-Prod'n, Ed. Melodie, Sparta Florida Switzerland, Ed. Tell
Int'l firms represented: Bourne (USA), Miki Dallon (Germany, UK), B. Feldman (UK), Francis Day & Hunter (France, UK), Neighborhood (Germany, USA), Our Music/Red Bus (Germany, UK), Sparta Florida (UK), UFA/Discoton (Germany)
Int'l reps: Austria (F. Hofmeister), France (Hohner-France), Germany (Matth. Hohner), Netherlands (De Eerste Muziekcentrale)
Cron (Ed.), Seidenhofstr. 14, CH-6002 Lucerne Tel (041) 23.43.25 Gen. Mgr. Dr. Paul Cron
Int'l firms represented: A. Boehm (Germany), Styria (Austria).
 Dueyees Music, see IMPACT
Edifo (Eds.), Badenerstr. 332, CH-8040 Zurich 4 Tel: (01) 54.64.77. Pres. Dr. Veit Wyler, Gen. Mgr. Joe Felder.
Affiliates: Acuff-Rose Verlag AG
Ere Nouvelle (SUISA/ML), Case Postale 29, CH-1290 Versoix/Geneva. Tel (022) 55.43.26 Cable REGORARTISTES. Chief Exec M. Regor.
Int'l firms represented: Jade—Rabowsky (France), Sunshine (Germany)
Estella Music, see IMPACT
Eulenburg GmbH (Ed.), Gruenstr. 2B, CH-B134 Adliswil Tel (01) 91.36.81.
Evasion Ed., Rue Dr. Cesar-Roux 18, CH-1005 Lausanne. Tel: (021) 22.81.34. Dirs. Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.
Int'l firms represented: Piano Blanc, Saravah.
Fanfan Music (SUISA/ML), Rue de Hesse B-10, CH-1211 Geneva 11. Tel (022) 21.77.66 Cable SIDEM. Telex 28657 Mng. Dir. Heinz Liecht; Gen. Mgr. Bertrand Liecht
Affiliates: Belletulpe SA, Campana, Good Tunes Music, International Melodies Geneve, Lehcif SA, Mondiamusic SarL, Out Music SA (all SUISA/ML)
Int'l firms represented: Arc (USA), CAM (Italy), Fermata (Brazil), Gerig (Germany), Roland Kluger (Belgium), Jewel (USA), Regent (USA).
Finsterwald & Cantacuzene Eds. Musicales, Av. des Alpes 70, CH-1820 Montreux Tel (021) 62.45.55. Pres.: Jean-Jacques Finsterwald, Gen. Mgr. Ivan Cantacuzene.
Affiliate: Ed. Musicales Belmont SA.
Int'l firms represented: Belmont (Germany), Herman Brauer (Belgium), Durium (Italy), Fiumara (Italy), Lido (France), Maas (Italy), Moon (Germany), New Music (Belgium), Pharaon (France), Saar (Italy), Sonet (Sweden, UK).
 Flora Musikverlag, see Turicaphon
 Forever Music, see Hazzyville.
 Francis-Day-Prod'n Switzerland, see Coda.
 Good Tunes Music, see Fanfan.
 Bill Grauer, see IMPACT.
 Hazzyville (Ed.), Im Koller 17, CH-B706 Feldmeilen/Zurich. Tel: (01) 73.48.36. Cable POOL. Telex: 75437.
Int'l branch: Germany, Ed. Hazyland.
Affiliates: Forever Music, Pool Music.

● independent record producers

Willy Bestgen Prod'ns, Postfach 25, CH-7270 Davos 2 Tel (083) 3.54.38.
 Ere Du Verseau (Disques), Case Postale 29, CH-1290

Int'l firms represented: Paul C. Arends (Germany), Fonior (Belgium), Helios (USA), Ital-Melodie (Germany), Noslen (USA), Peach (USA), Shirley (Germany), Trumpf (Germany), Virgo (Belgium), Yonah (USA)

Int'l reps: Austria (Weltmusik), Belgium (France, Hobe), Intermissson, Virgo), Canada (Archambault, Four Star) Germany (Paul C. Arends, Pool), Italy (Video), South Africa (Laetrec), Spain (EMSA), USA (Four Star)

Helbing (Ed.), Haus Melodie, CH-8604 Volketswil/Zurich Tel (01) 86 43 93

Affiliates: Ed. AME-Kassner GmbH, Campbell Connelly Co Ltd., Chappell Catalogue, Hush-A-Bye Music Co., Ed. Nova GmbH, Southern Music AG, World Music

Int'l firms represented: Kassner (UK), Sikorski (Germany)

Hit Publ'n, see Wintasco-Music
Hush-A-Bye Music, see Helbing

I M P A C T (International Music Publ'rs & Composers Trust) SA, Box 34, Via del Tiglio 11, CH-6900 Cassarate/Lugano Tel (091) 51 80 71.

Affiliates: Amanda Music, Artillery Music, Cantata Music, Chicago Music, Dueyees Music, Estella Music, Bill Grauer, Jazz Standard Music, Jury Music, Onyx Music, Prix Music, Sebring Music, Wamjud Music, Willin Music

Int'l firms represented: Jana, Mongo

International Melodies Geneva, see Fanfan.
Jazz Standard Music, see IMPACT
Jury Music, see IMPACT
Lehif SA, see Fanfan

Louvin Music (ML), Rue de la Serre 61, CH-2301 La Chaux-de-Fonds Tel (039) 22 16 19 Telex 35 383 Owner Yvette Louvin; Gen Mgr J.P. Louvin

Int'l firms represented: Design (France), Durium (Italy), Frankie (Belgium), Tutti (France).

Int'l reps: Belgium (Frankie), France (Chappell-Design, PES, Tutti), Italy (Durium), UK (Emerald, Sharcha)

Messel-Prod'n, see Coda
Melodie (Ed.), see Coda
Mondiamusic SarL, see Fanfan

Music To-Day SA, Blvd de Perolles 4, CH-1700 Fribourg Tel (021) 62 45 55

Int'l firm represented: Lawrence Wright (UK)

Musikproduktione, AG, Kirchbodenweg 14, CH-8800 Thalwil Tel (01) 720 42 37 Gen Mgr Reinhard Frey

Musikus Musikverlag, see Turcaphon
Musikverlag zum Pelikan, Hadlaubstr 63, CH-8044 Zurich Tel (01) 60 19 85

Int'l firms represented: G. Henle, Moeck, Moeseler, Sikorski, Stella, Volk (all Germany)

Int'l rep: Germany (Merseburger)

Musikvertrieb AG, Badenerstr 555, CH-8040 Zurich Tel (01) 54 97 54 Pres. M.A. Rosengarten, Gen Mgr Mrs S. Dimenstein

Int'l firms represented: Avco Embassy (USA), B&C/Mooncrest (UK), Blue Mountain (UK), Bowling Green (USA), Chinnichap/RAK (UK), Cookaway/AIR (UK), ER (UK), Four Knights (USA), Island (UK), Jamarnie (UK), Jana (USA), Libra (UK), Marquee-Dolan (UK), Melodie der Welt (Germany), Ivan Mogull (USA), Palace (UK), Trees (UK), Utopia (UK)

Nikto (Eds.), Av. de la Grenade 6, CH-1207 Geneva, Tel (022) 35 17 62 Cable NIKTOPRESS.

Nova (Ed), see Helbing

Nuesch Publ'g Co., Postfach 176, CH-9230 Flawil Owner Madlen E. Singleton.

Int'l branch: Spain

Onyx Music, see IMPACT
Out Music SA, see Fanfan

Oversea Music, Zurcherstr., CH-8154 Oberglatt/Zurich, Tel (01) 94 71 50 Telex 56 479 ch Gen Mgr Michel Liber

Affiliates: Cecil-Music.

P D U Edizioni Discografiche & Musicali SA, Corso Pestalozzi 9, CH-6900 Lugano Tel 2 91 42 Admin'r Alberto Collemberg

Int'l branch: Italy

Pool Music, see Hazyville
Prix Music, see IMPACT
Sebring Music, see IMPACT
Southern Music, see Helbing.

Sparta Florida Switzerland, see Coda.

Stereo Tape AG, c/o Litrewa, Bunstr 70, CH-3072 Ostermundigen Tel (031) 51 13 93

Home office: Germany

T D S (Tape Dupl'g & Supply AG), Churerstr 164, CH-8808 Pfaffikon Tel (055) 48 32 92 Telex. 75595 Gen Mgr Peter Baumgartner

Tell (Ed.), see Coda

Tic-Toc Music SA, Rt D'Hernance 249, CH-1246 Corsier/Geneva Tel 51 24 21. Pres. Geoff Stephens, Gen Mgr Roxane Moeller

Int'l reps: UK (Tic-Toc), USA (Geoff Stephens)

Turcaphon (Ed.) AG, Brunnenstr. 9, CH-8610 Uster, Tel (01) 87 14 34, 87 43 11 Pres & Gen Mgr Hans Oestreicher Sr

Affiliates: Aberbach (Alpina) GmbH, Annabella Musikverlag GmbH, Arena Musikverlag GmbH, Flora Musikverlag GmbH, Musikus Musikverlag

Violinada Musik Verlag, Postfach 12, CH-5234 Villigen Tel (056) 98 20 96 Pres & Gen Mgr Eugene Tel

Wamjud Music, see IMPACT
Willin Music, see IMPACT
Wintasco-Music, Postfach 28, CH-9242 Bichwil/St Gallen Tel (073) 51 49 54 Mgr Renate Burkhalter

Affiliates: Ascona Music, Hit Publ'ns.

World Music, see Helbing

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Communaute de Travail Pour la Diffusion de la Musique Suisse, Av. du Grammont 11 bis, CH-1000 Lausanne 13 Tel: (021) 26.63 71

European Ass'n of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva.

F I M (Federation Int'le des Musiciens), Kreuzstr 60, CH-8008 Zurich Tel. (01) 47-45-67

International Musicological Society, Postfach 588, CH-4001 Basel

National Committee of the International Music Council, c/o Swiss Musicians' Ass'n, Av. du Grammont 11 bis, CH-1000 Lausanne 13 Tel. (021) 26.63 71

Office du Tourisme de Montreux, Grand-rue 42, CH-1820 Montreux, Tel (021) 61 33 84, Dir. R. Jaussi

Schweizerische Radio- & Fernsehgesellschaft, Giacommettistr 1, CH-3000 Berne 16 Tel (031) 44 55 55 Cable RADIFF Telex 32116

Swiss Musicians' Ass'n, Av. du Grammont 11 bis, CH-1000 Lausanne 13 Tel (021) 26 63 71

Swiss Musicians Union, Elisabethenstr 2, CH-4051 Basel Tel (061) 23 87 86 Chief Exec Hans Heusi; Gen Mgr: Dr. Peter Kuster

DESIGN & ARTWORK

Ackeret Design Studios, Schaffhauserstr 15, Zurich Tel (01) 60 38 72

E Schweizer Design AG, Spalenterweg 54, CH-4051 Basel Tel: (061) 22 17 65; Gen Mgr. Peter Kruppenmacher; Int'l Mktg. & Sales Dir. Ralf U. Eckhoff

Int'l branches: Germany, USA

Sonographic Rec'g Co AG, Kampstr 16, CH-8952 Schlieren Tel (01) 98 22 29 Pres R Egl; Gen Mgr W.A. Wettler; Sales Mgr A. Brand

Splendid Recs., Rue de la Serre 61, CH-2301 La Chaux-de-Fonds Tel (039) 22 16 19 Telex 35383 Chief Exec B. Jequier

LICENSING ORGANIZATIONS, MUSIC

Mechanlizenz (Swiss Society for Mechanical Copyright) Bellariastr 82, CH-8038 Zurich Tel (01) 45.77 00 (Mechanical rights only)

S U I S A (Schweizerische Gesellschaft fuer Urhe Gerrechte an Musik-Auffuehrungen & Seudungen), Bellariastr 82, CH-8038 Zurich Tel (01) 45 77 00. (Performing rights only)

Symphony Tone Prod'ns, Rte de Lussy 30, CH-1162 St. Prex/Vaud Tel (021) 76 10 26 Gen Mgr. Lea Manhart (Performing rights only)

Home office: Austria

PLATING, PROCESSING & PRESSING PLANTS PRINTERS & LITHOGRAPHERS

Sonographic Rec'g Co AG, Kampstr 16, CH-8952 Schlieren Tel (01) 98 22 29 Pres. R. Egl; Gen. Mgr. W.A. Wettler, Sales Mgr A. Brand.

Turcaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich Tel. (01) 87 43 11 Pres & Gen Mgr Hans Oestreicher Sr., Sales Mgr Hans Oestreicher Jr

PROMOTION & PUBLICITY

Wintasco-Agentur, Postfach 28, CH-9242 Bichwil/St Gallen. Tel: (073) 51 49 54. Mgr Renate Burkhalter

TAPE CUSTOM DUPLICATORS

Atlantida SA, Chemin Moise-Duboule 49, CH-1211 Geneva 28 Tel (022) 98 33 22 Cable ASAINTE

Ruba, Beerli & Co /Arthcoq Ch. E. Beerli, Postfach 300, Claragaben 78, CH-4000 Basel, Tel (061) 33 23 94

T D S (Tape Dupl'g & Supply AG), Churerstr 164, CH-8808 Pfaffikon, Tel (055) 48 32 92 Telex 75595 Gen Mgr. Peter Baumgartner.

Union Studios E. Heers, Schulstr 56, 8105 Regensdorf.

Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil, Tel (01) 70 00 51 Pres. Werner Weber, Ass't to Pres. Mario Taravella; Gen Mgr Bruno Moschin

Int'l branch: Germany

Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil, Tel (01) 70 00 51 Pres. Werner Weber, Ass't to Pres. Mario Taravella; Gen Mgr Bruno Moschin

Int'l branch: Germany

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

C C T (Compact Cassettes Trading) AG, Richard Wagnerstr 6, CH-8027 Zurich, Tel (01) 25 00 04. Telex 58975

Gen Mgr Hugo von Blumenthal; Sales Mgr. Peter Wirz. (SEE ADVERTISEMENT)

I C M Cassette Mdsrs. Ltd., Kirchbodenweg 14, CH-8800 Thalwil, Tel (01) 720 85 11. Telex 58606 Pres. Werner Weber, Ass't to Pres. Mario Taravella, Gen Mgr. Andreas Baur

ENVELOPES & MAILERS

Turcaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich, Tel (01) 87 43 11 Pres & Gen Mgr Hans Oestreicher Sr., Sales Mgr Hans Oestreicher Jr

JACKETS & SLEEVES

LABELS

Sonographic Rec'g Co AG, Kampstr. 16, CH-8952 Schlieren Tel (01) 98 22 29. Pres. R. Egl; Gen Mgr W.A. Wettler; Sales Mgr A. Brand. (Jackets & labels only)

Turcaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich, Tel (01) 87 43 11 Pres & Gen Mgr Hans Oestreicher Sr.; Sales Mgr Hans Oestreicher Jr

POLYETHYLENE BAGS

Sonographic Rec'g Co AG, Kampstr 16, CH-8952 Schlieren, Tel (01) 98 22 29. Pres. R. Egl; Gen. Mgr: W.A. Wettler; Sales Mgr. A. Brand.

TAPE, RAW & BLANK LOADED

Audio Magnetics SA, 24 Ave de Champel, CH-1206

Geneva

Home office: USA

Configurations: 8-tr., cassette & open reel

Brand name: Audio

Car-Stereo-Music/Auto-Gas, Postfach 12, CH-5234 Villigen Tel (056) 98 20 96 (Blank only)

Configuration: 8-tr

Brand name: Car-Stereo

I C M Cassette Mdsrs. Ltd., Kirchbodenweg 14, CH-8800 Thalwil, Tel (01) 720 85 11 Telex 58606 Pres. Werner Weber, Ass't to Pres. Mario Taravella, Gen. Mgr. Andreas Baur

Configuration: 8-tr. & cassette

Pyril (Products) SA, 3 Rue Beau-Site, CH-1211 Geneva Tel: 44 65 50 Telex 23756. (Blank only)

Home office: France.

Revox-ELA AG, Althardstr 146, CH-8105 Regensdorf Tel (01) 71 26 71 Cable ELAREVOX Pres. Willi Studer; Gen Mgr. Michel Ray (Blank only)

Configuration: Open reel

Brand name: Revox

Sony Overseas SA, Baarerstr 59, CH-6300 Zug Tel (042) 21 13 21

Werner Weber Kunststoffwerk AG, Soodstr 52, CH-8134 Adliswil Tel (01) 70 00 51 Pres. Werner Weber; Ass't to Pres. Mario Taravella, Gen Mgr Bruno Moschin (Blank only).

Int'l branch: Germany

Configuration: 8-tr & cassette

TAPE DUPLICATING EQUIPMENT

Sony Overseas SA, Baarerstr 59, CH-6300 Zug Tel (042) 21.13.21.

● accessories manufacturers

Revox-ELA AG, Althardstr 146, CH-8105 Regensdorf Tel (01) 71 26 71 Pres. Willi Studer, Gen Mgr: Michel Ray

Product: Carrying & storage cases (tape only), head cleaners & demagnetizers, pre-leaded & splicing tape

E Schweizer Design AG, Spalenterweg 54, CH-4051 Basel Tel (061) 22.17.65 Telex 63403 Gen Mgr Peter Kruppenmacher, Int'l Mktg & Sales Dir.: Ralf U. Eckhoff

Int'l branches: Germany, USA.

Product: Carrying & storage cases, cleaners cloth & brushes, head cleaners

● store fixtures & merchandising aids manufacturers

E Schweizer Design AG, Spalenterweg 54, CH-4051 Basel Tel (061) 22 17 65. Telex 63403. Gen Mgr Peter Kruppenmacher; Int'l Mktg. & Sales Dir.: Ralf U. Eckhoff

Int'l branches: Germany, USA

Product: Browser boxes, display racks

● tape playback equipment

Auto Senn, Schanzenstr. 5, CH-3001 Bern, Tel (031) 22 17 44

Electric AG, Raefelstr. 25, CH-8045 Zurich Tel (01) 35.70.50. Telex 53 283.

Brand name: Motorola (USA).

Musikvertrieb AG, Badenerstr. 555, CH-8040 Zurich Tel (01) 54 97 54. Pres. M.A. Rosengarten, Ass't To Pres. J. Dimenstein; Sales Mgr L. Schmucki.

Brand name: Telefunken (Germany)

Philips AG, Edenstr 20, CH-8027 Zurich

Pick Recs., Brunnwiesenstr. 26, CH-8049 Zurich Tel (01) 56 70 60, 56 44 40 Telex 56 636. Cable MUSIKCENTER

Revox-ELA AG, Althardstr 146, CH-8105 Regensdorf Tel (01) 71 26 71. Pres. Willi Studer; Gen Mgr Michel Ray.

Sony Overseas SA, Baarerstr. 59, CH-6300 Zug, Tel (042) 21 13 21.

Werbomatic, Postfach 12, CH-5234 Villigen Tel (056) 98 20 96 Gen. Mgr Eugene Tel

Configuration: 8-tr. (auto & home models).

THAILAND

Population: 36,290,000

Rate of exchange: \$1 (US) = 20 baht

Holidays: January 1, February 13 (Makha Buja), May 5 (Coronation Day), July 10 (Buddhist Lent), August 12 (Queen's Birthday), December 5 (King's Birthday), December 10 (Constitution Day).

Records, record blanks & pre-recorded media imported from USA: 1973—\$137,487, 1972—\$82,728.

● record & tape manufacturers / distributors / importers

Black & White Co. Ltd., PO Box 335, Thai Lai Thong Bldg., 52/4-6 Surawongse Rd., Bangkok, Tel 31-939, 33-720, 31-241. Mng. Dir. Kasem Iamsuri, Gen. Mgr.: Lee Fong Lin.



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THAILAND

TRINIDAD & TOBAGO

TURKEY

USSR

Branches: Bangkok, 1151 New Rd. & 900 Mahachai Rd.
 Labels: (Represented) Archiv (Germany), D.G. (Germany), Decca (Germany), Fontana (Netherlands), Heliodor (Germany), Karussell (Germany), MGM (Germany), Mercury (Netherlands), Philips (Netherlands), Polydor (Germany), Polyphon (Germany), Telefunken (Germany), Vertigo (Netherlands), Verve (Germany).

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel. 920-208 Cable VASUVAT. Pres. Manit Vasuvat; Mng. Dir.: Oran Vasuvat, Gen. Mgr.: Chaichan Vasuvat, Sales Mgr.: Pomprarn Vasuvat.
 Labels: SKS-Sri Krung, SPC-Sri Krung; (represented) RCA Int'l (USA).
 Int'l rep.: USA (RCA Int'l).

S C, see Sugree.
 S K S, see Ski Krung.
 S P C, see Sri Krung.
 Star, see Sugree.
 Sugree Dist'n Ltd., Partnership, PO Box 1560, 592 Sukumvit 71, Prakanong, Bangkok, Tel. 917-302.

Labels: (Owned) SC, Star, Top of the Week, World, (represented) Ember (UK), Fantasy (USA), Island (UK), Roulette (UK), United Artists (USA), Vertigo (UK).

Kamol Sukosol Co. Ltd., B57 Mahachai Rd., Bangkok, Tel. 225-131/5, Bd. Chm. Kamol Sukosol, Gen. Mgr.: Terrence Clapp; Sales Mgr.: Vira Nakhunbh (Distributor).

Chng Thai Regd. Ord. Partnership, Burapa Palace, 669-671 Chakrapet Rd., Bangkok, Tel. 214-471 Cable CHINTAICOM. Pres. & Gen. Mgr.: Matrit Boondsukulchok (Distributor/Importer from UK & USA).
 Top of the Week, see Sugree.
 World, see Sugree.

● **services**

PACKAGING & LABELING (tape only)

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel. 920-208 Cable VASUVAT. Pres. Manit Vasuvat; Mng. Dir.: Oran Vasuvat; Gen. Mgr.: Chaichan Vasuvat, Sales Mgr.: Pomprarn Vasuvat; Plant Eng. Prateep Bamrunghithayaphand

PLATING, PROCESSING & PRESSING PLANTS

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel. 920-208 Cable VASUVAT. Pres. Manit Vasuvat; Mng. Dir.: Oran Vasuvat; Gen. Mgr.: Chaichan Vasuvat, Sales Mgr.: Pomprarn Vasuvat; Plant Eng. Prateep Bamrunghithayaphand.

Thai Phonograph Rec. Co. Ltd., B57 Mahachai Rd., Bangkok, Tel. 225-131/5, Bd. Chm.: Kamol Sukosol; Gen. Mgr.: Vira Nakhunbh; Sales Mgr.: Urai Chutasmit; Chief Eng.: Visudh Kivanon (Pressing only)

TAPE CUSTOM DUPLICATOR

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok, Tel. 920-208 Cable VASUVAT. Pres. Manit Vasuvat; Mng. Dir.: Oran Vasuvat; Gen. Mgr.: Chaichan Vasuvat; Sales Mgr.: Pomprarn Vasuvat; Plant Eng. Prateep Bamrunghithayaphand

● **supplies**

JACKETS & LABELS

SLEEVES

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71 Prakanong, Bangkok, Tel. 917-302.

TRINIDAD & TOBAGO

Population: 1,040,000.

Rate of exchange: \$1 (US) = .5 Trinidad & Tobago dollars.
 Holidays: January 1, Good Friday, Easter Monday, May 1 (May Day), Whit Monday, Corpus Christi, June 8 (Queen's Birthday), August 3 (Discovery Day), August 31 (Independence Day), December 25, 26.

Records, record blanks & pre-recorded media imported from USA: 1973—\$110,407; 1972—\$72,371.

● **record & tape manufacturers / distributors / importers**

K H Recs. (div. of KH Electronics Ltd.), PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad, Tel. (62) 36425, 31092. Mng. Dir.: Conrad Richards; Gen. Mgr.: Jeff Nieckau.

West Indies Telecommunications & Electronics Ltd., Maingot & Gordon Sts., Mount Hope, Port of Spain, Trinidad, Tel. (638) 3354.

Labels: (Owned) CSS Village; (distributed) Helen Disc, Hewanorra, Mamwa, Miraflores, Pan, Simpet, Suriname, Telco; (represented) Camille, Casa Grande (both USA).

Int'l rep.: Barbados (WIRL).

● **independent record producers**

K H Recs. (div. of KH Electronics Ltd.), PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad, Tel. (62) 36425, 31092. Mng. Dir.: Conrad Richards; Gen. Mgr.: Jeff Nieckau.

● **music publishers**

Tomba Music Publ'rs, 5 Newbury Hill, Glencoe, Trinidad, Tel. (62) 637-5318. Dir.: Gerhard Nieckau
 Witelco Music Co., High St., Sipana, Trinidad, Tel. (649) 2415.

● **services**

PRESSING PLANT

K H Recs. (div. of KH Electronics Ltd.), PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad, Tel. (62) 36425, 31092. Mng. Dir.: Conrad Richards; Gen. Mgr.: Jeff Nieckau

TURKEY

Population: 37,500,000.

Rate of exchange: \$1 (US) = 14.29 Turkey pounds
 Holidays: January 1, April 23 (National Sovereignty Day), May 1 (Spring Day), May 19 (Youth & Sports Day), May 27 (Freedom & Constitution Day), August (Victory Day), October 29, 30 (Republic Day), & important religious holidays.

Records, record blanks & pre-recorded media imported from USA: 1973—\$33,903; 1972—\$34,994.

● **record & tape manufacturers / distributors / importers**

Angel, see Gramofon.
 Archiv, see Turk Philips.
 Balet, see Grunberg.
 Capitol, see Gramofon.
 Columbia, see Gramofon
 D G G, see Turk Philips
 Ducretet-Thomson, see Gramofon.
 E M I, see Gramofon.
 Fontana, see Turk Philips.
 Grafonola, see Gramofon
 Gramofon Limitet Sirketi, PO Box 3, Halkali Caddesi 85, Yesilkoy-Istanbul, Tel. 73-B9-76. Cable GRAMOTURK. Mng. Dir. & Gen. Mgr. Michel Berson, Sales Mgr. Baki Cetinor.

Labels: (Owned) Angel, Capitol, Columbia, Ducretet-Thomson, EMI, Grafonola, HMV, Harvest, Odeon, Parlophone, Pathe, Regal Zonophone, Stateside, Trianon, (represented) ABC (USA), AZ (France), Accion (Spain) Apple (UK), Asylum (UK), Baidaphone (Lebanon), Beacon (UK), Brotherphone (Lebanon), Cairophone (Egypt), Classics For Pleasure (UK), Command (USA), Cream (USA), DJM (UK), Daybreak (USA), Dot (USA), Dunhill (USA), Ember (UK), Emidisc (UK), Explosion (Spain), Famous (USA), Hot Wax (UK), Imperial (Netherlands), Invictus (UK), Jam (UK), Lyra (Greece), Markal (Belgium), Minos (Greece), Monument (USA), Motors (France), Music For Pleasure (UK), Negrain (Netherlands), PDU (Italy), Paramount (USA), Penny Farthing (UK), President (UK), Probe (USA), Prosadis (France), Purple (UK), RAK (UK), Redifusion (UK), Ronnex (Belgium), Sagittaire (France), Signpost, Somethin' Else (France) Sovereign (UK), Steed (USA), T. Rex (UK), Tacoun (France), Trojan (UK), VIP (Italy), Voix de Liban (Lebanon), Voix de l'Orient (Lebanon), World Club (UK), Young Blood (UK), Zodiac (Greece)

Grunberg Ticaret AS, PO Box 533, Rizapasa Yukusu, Milas han, Istanbul, Tel. 26-32-60, 27-39-08. Chm.: Leon Grunberg; Gen. Mgr.: Beno Merovic, Ass't Gen. Mgr.: Daniel Grunberg; A&R: Nono Varon; Sales Mgr.: Engin Tunasar.

Labels: (Owned) Balet; (represented) Apple (UK), CBS (USA) Columbia (UK), DGG (Germany), International Shows (France), Odeon (UK), Parlophone (UK), Phonogram imporPolydor (Germany), Stateside (UK).

Int'l reps.: Germany (Polydor), Netherlands (Phonogram), USA (CBS)

H M V, see Gramofon.
 Harvest, see Gramofon.
 Heliodor, see Turk Philips.
 M G M, see Turk Philips.

Melodi Recs., 34B Istiklal Caddesi, Istanbul, Tel. 44-26-36. Gen. Mgr.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.

Labels: (Owned) Melodi; (represented) Atlantic (USA), Barclay (France), Decca (UK), Dureco (Netherlands), Elektra (USA), MCA (USA), Motown (USA), Movieplay (Spain), Negrain (Netherlands), RCA (USA), Riviera (France), Warner Bros. (USA).

Mercury, see Turk Philips.
 Odeon, see Gramofon.
 Parlophone, see Gramofon.
 Pathe, see Gramofon.

Philips, see Turk Philips.
 Polydor, see Turk Philips.
 Regal Zonophone, see Gramofon.
 Stateside, see Gramofon.
 Trianon, see Gramofon.

Turk Philips A. TAS, PK 504 Beyoglu, Istanbul, Tel. 44-74-80. Telex: IST Philips 35B.

Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve.
 Vertigo, see Turk Philips.
 Verve, see Turk Philips.

● **services**

ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Phonograph Music Prod'rs (Fono Muzik Prod'ctorleri Dernegi), Halkali Caddesi 85, Yesilkoy-Istanbul.

USSR

Population: 251,000,000
 Rate of exchange: \$1 (US) = 0.76 rubles.
 No. of homes with record players: 1,800,000
 Holidays: January 1, March 8 (Int'l Women's Day), May 1, 2 (May Day), May 9 (VE Day), November 7, 8 (October Revolution), December 5 (Soviet Constitution)

RECORDS:

Records manufactured for domestic & export sales: 1973—200,000,000 units
 Records exported to USA: 1973—11,456 units, \$15,610, 1972—29,948 units, \$35,462.

Records imported from countries other than USA: 1973—500,000 units.

Average retail price per record: LP's—\$2.60; EP's—\$1.25; Singles—\$0.50.

Stereo sales: 15% of total
 Discounting: Never.

Jukeboxes: 25,000.

Type of distribution: Manufacturer-to-wholesaler-to-retailer predominates, but manufacturer-to-retailer often occurs in metropolitan areas. Rack jobbing is spread among supermarkets and department stores. Manufacturer-to-consumer exists only in the form of mail service. Since 1969, retailing through newsstands has been effected. About 20,000,000 units were sold through newsstand outlets in 1973.

Type of promotion: All the airways are government-controlled. Radio and television programs are proving valuable to Melodiya in promoting pop music. The press has little influence on record sales. Melodiya does no special promotion or advertising, and there are no charts of best selling records published, however, displays of East European record companies are set up periodically in Moscow, Leningrad and several other cities.

TAPE:

Market: Pre-recorded tapes do not rival records in sales. Although most tape hardware is still for open reel, pre-recorded open reel constitutes a negligible part of the entire business. The manufacture of pre-recorded cassettes began in 1971, but sales are still moderate. Cassette players manufactured by the national industry now amount to 15 models (one stereo). Production of a car tape player (Vilma Auto Stereo) is planned for 1974-75. Three million pre-recorded cassettes were planned for manufacture by Melodiya in 1973. Further increase seems to be impractical due to an undeveloped hardware market. Potentials are strong for a good cassette auto market in a few years, with increased car production for private use. No cartridge 8-tr. software or hardware is manufactured nationally.

Average retail price per tape: Cassette—\$7.26; open reel—\$5.94.

RADIO STATIONS:

Comment: All radio stations are government owned. In most cities broadcasting is established. There are a few VHF stations, operating several hours a day, playing both classical and popular music. National "Mayak" station (news/music format) is widely listened to, operating 24 hours, playing chiefly easy listening music. Most stations program predominantly classical and easy listening music.

TELEVISION STATIONS:

Comment: All television stations are government owned. Moscow has four channels, one of which is Central (nationwide). Most cities have their own stations, and the Central program is received everywhere; thus there is two-channel television in most of the USSR. Both classical and easy listening music is utilized by television stations nationally.

IMPORT/EXPORT REGULATIONS:

All import/export of records is controlled through Mezhdunarodnaya Kniga in Moscow. A customs duty of 5 rubles is charged for each record received privately by parcel post from abroad (excepting East European nations), if the number of records enclosed exceeds one unit. The same regulations are applied to promotion copies mailed to private persons.

Vadim D. Yurchenkov

● **record & tape manufacturers / distributors / importers**

Melodiya, 24 Tversoi Blvd., Moscow K-9. Dir. Gen.: Vassili I. Pakhomov.

Mezhdunarodnaya Kniga, (V/O), 32/34 Smolenskaya-Sennaya Pl., Moscow G-200. Tel. 244-10-22. Telex: 7160. Pres. Yuri Leonov; VP: Raissa F. Kalkanov.

Labels: (Owned) Melodiya
 Int'l reps.: France (Chant du Monde, Pathe Marconi EMI), West Germany (Ariola, Polydor Int'l), Italy (EMI Italiana), Japan (Nippon Columbia, Victor), Netherlands (CNR), Spain (Hispanavox), UK (EMI), USA (ABC/Dunhill, Angel, CBS Int'l).

JANUARY FEBRUARY
MARCH APRIL MAY
JUNE JULY AUGUST
SEPTEMBER OCTOBER
NOVEMBER DECEMBER
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MARCH APRIL MAY
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NOVEMBER DECEMBER
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MARCH APRIL MAY
JUNE JULY AUGUST
SEPTEMBER OCTOBER
NOVEMBER DECEMBER



● music publishers

Muzychna Ukraina, Ul. Pushkinskaya 32, Kiev. Tel 25-21-04. Chief Ed. Yuli Malyshev.
Soviet Composer Publ's, Mons Torez Embankment 30, Moscow V-35. Dir.: Abram M. Goltzman.
Branch: Leningrad, Pr. Gaza 44. Tel. 52-34-62. Dir.: Boris P. Kravtchenko
State Publ's Music, Neglinnaya 14, Moscow K-45. Dir. K. Fortunatov.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Kontora Gramplastinok, Ministry of Foreign Trade, Smolenskaja Sq., Moscow G-200
Muzfond, Ul. Goltvalda 10, Moscow A-47. Dir. Lev A. Radovinski
National Committee of the International Music Council, c/o Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9.
State Committee of Broadcasting & Television, Ul. Pyatnitskaya 25, Moscow, Tel 233-63-56. Cable: MOSKVARADIO, Chm. S. Lapin.
Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9. Tel. 229-54-44, 229-4B-93. First Sec'y Tikhon Khrennikov.
Branch: Leningrad, Ul. Gertzena 45. Tel: 12-16-23 Sec'y: Andrei Petrov.

LICENSING ORGANIZATION, MUSIC

V A A P (All-Union Agency of Copyright), Lavrushinski Pr 17, Moscow. Chm. Boris D. Pankin.

DIRECT MAIL SERVICE

Baza Posyltorg, Aprelevska, Moscow.

PRESSING PLANT

V S G (Vsesoyuznaya Studiya Gramzapisi), Ul. Stankevitcha 8, Moscow K-9.
Branches: Leningrad, Ul. Tsvetochnaya 6—Moscow region, Aprelevsky, St. Aprelevska—Riga, Ul Kalintziema 40—Tashkent, Ul. Druzhba Narodov 4

PROMOTION & PUBLICITY

Gosconcert Agency, Neglinnaya 15, Moscow. Cable MOSKVA GOSCONCERT Dir. N.M. Aleshchenko.

● supplies

TAPE, BLANK LOADED & RAW

Melodiya, Tivase 12, Tallin 16 (Blank loaded only)
Configuration: Cassette
Pereslavl-Zaleski Chemical Plant, Pereslavl-Zaleski, Yaroslavl Obl.
Configuration: Open reel.
Shostka Chemical Plant, Shostka, Sumskaya Obl.
Configuration: Open reel.

UNITED KINGDOM

Population: 56,000,000.
Rate of exchange: 1 pound = \$2.50.
Per capita income: \$4,600.
No. of homes with record players: 10,000,000.
Holidays: January 1, Good Friday, Easter Monday, Spring Bank Holiday, Late Summer, Bank Holiday, Christmas, December 26 (Boxing Day).

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—100,000,000 units; 1972—80,000,000 units. Singles 1973—60,700,000 units; 1972—50,000,000 units.
Records sold domestically: LP's 1973—90,000,000 units, \$174,700,000; 1972—59,300,000 units, \$119,700,000. Singles 1973—54,500,000 units, \$36,000,000; 1972—46,100,000 units, \$28,700,000.
Records imported: LP's 1973—14,300,000 units; 1972—8,300,000 units. Singles 1973—5,500,000 units; 1972—4,400,000 units.
Records exported (factory value): LP's 1973—13,200,000 units, \$18,500,000; Singles 1973—1,100,000 units, \$590,000.
Average retail price per record: LP's—\$6.25; singles—\$1.35.
Stereo sales: 100% of total.
Record club sales: 10% of total.
Discounting: Increasing.
Type of distribution: Manufacturer-to-retailer system predominates. There is one industry controlled rack jobber with about 1500 accounts. One-stop activity is increasing via small independent companies.
Type of promotion: One national radio network, BBC, is supported by 18 local stations. There are five pop music newspapers, numerous teenybop, serious pop and classical magazines.
Jukeboxes: 35,000.

TAPE:

Market: There is evidence that cassettes will become the dominating tape medium since 8-tr. sales are widely reported to be falling off. However, recent short-term events such as the petrol crisis have affected statistics and make long-term predictions impossible. In the hardware field, ironically, home 8-tr. players are appearing in some numbers as cassette equipment invades the auto market.

Pre-recorded tape sold domestically (retail value): 8-tr. 1973—5,716,321 units, \$28,500,000; 1972—3,200,000 units, \$16,000,000. Cassette 1973—9,827,853 units, \$49,000,000; 1972—4,900,000 units, \$24,500,000.

Pre-recorded tape exported: 1973—1,993,504 units; 1972—2,400,000 units.

Average retail price per tape: 8-tr. \$5.00; cassette—\$5.00.

RADIO STATIONS

No of commercial 5; government 1.
Comment: There is a large percentage of live music programming on BBC Services only. Radio Luxembourg plays disks only. The remainder play mainly recorded music, some live. Brian Mulligan, Nick Robertshaw

● record & tape manufacturers / distributors / importers

A B C, see Anchor.
A & M Recs. Ltd., A&M House, 136-140 New Kings Rd., London SW6 4LZ Tel (01) 736-3311. Cable: ALPERMOSS Mng. Dir.: Derek Green; Gen. Mgr.: John Deacon; Mktg. Mgr.: Keith Lewis; Sales Mgr.: John Marr; Prod. Mgr.: Jim Chambers; Promo. Mgr.: Tony Burfield. (Distributed by CBS & Solomon & Peres).
Home office: USA.
Labels: (Owned) A&M, Mayfair; (represented) Ode (USA), Shelter (USA).
Abbey Folk, see Abbey.
Abbey Rec'g Co. Ltd., 1 Abbey St., Eynsham, Oxford. Tel. (0865) 880-240. Chm. Dr. David Lumsden; Mng. Dir.: Harry F. Mudd; Dirs.: Peter S.F. Myers, Anthony Camden; Sales Mgr.: Derek Evans.
Labels: (Owned) Abbey, Abbey Folk, Abbey Street.
Abbey Street, see Abbey.
Abreaction Recs., 12 Humbleton View, Sunderland. Tel (0783) 68277. (Distributed by Multicord)
Acclaim Recs. Ltd., 22 Buckingham St., London WC1. Tel (01) 839-3960.
Ace of Clubs, see Decca.
Ace of Diamonds, see Decca.
Ace of Hearts, see Decca
Ackee, see Ashanti & Trojan.
Acorn Recs. Ltd., Church Rd., Stonesfield, Oxford Tel (099 389) 324. Dir. Colin Sanders; Gen Mgr. Colin Bateman.
Labels: (Owned) Acorn, Zeus.
Action, see B&C & Trojan
Acuff-Rose Music Ltd., 50 New Bond St., London W1. Tel (01) 629-0392. European Dir.: Ron Randall.
Home office: USA
Labels: (Owned) Hickory, TRX
Ad-Rhythm Recs., 14a Broadwalk Pinner Rd., North Harrow, Middx. Tel: (01) 863-1841. Dirs. John C. & Malcolm Jackson, David Burrows, John Gummer.
Labels: (Owned) Ad-Rhythm; (distributed) Tepee.
Int'l sales office: Rickmansworth, Herts., 13 Denham Way Tel: Rickmansworth 72351. Cable JACMUSIC.
Advanced Rec'gs Ltd., 162-176 Canal St., Nottingham, M. Nottingham 50693. Mng. Dir.: Brian Selby; Sales Dir. John Bratton. (Importer).
Agate & Co. Ltd., 77 Charing Cross Rd., London WC2A 0AB. Tel: (01) 437-4197/3075. (Mail order distribution).
Label: (Distributed) 77.
Airborne, see Noel Brown.
Alaska Recs. Ltd., 12 The Quadrangle, Cambridge Sq., London W2. Tel: (01) 402-4550 Chief Exec.: John Schroeder; Gen. Mgr. Ron O'Shea; Promo. Mgr.: Ian Stevenson. (Distributed by EMI).
Int'l reps.: Argentina (Tapecar), Austria (Polydor), Brazil (Tapecar), France (Barclay), Germany (Polydor), South Africa (Record & Tape), Switzerland (Polydor).
Tony Alexander Assocs. (UK) Ltd., 271 Old Brompton Rd., London SW5. Tel: (01) 373-5194. Mng. Dir.: Anthony Alexander. Sales Dir.: Kevin Barry.
Int'l branch: USA.
Labels: (Owned) Alexander; (represented) Creative World of Stan Kenton (Netherlands).
Ali Baba Recs., 503 Smithdown Rd., Liverpool L15 5AE.
Alice Recs., c/o Alice Music Ltd., 9 Cavendish Sq., London W1M 0DU. Tel: (01) 995-1191. Mng. Dir.: B.H.J. Alford; Dir.: P.R.J. Alford
All About Music, see Discourses.
Amberlee Recs. Ltd., 387 Harrow Rd., London W9. Tel: (01) 969-2315. Owner & A&R Dir.: John Peters; Sales Mgr.: Orlean Lamas.
Labels: (Owned) Amberlee (distributed by Audio Impact, Selecta, H.R. Taylor), Eyemart; (represented) Doric (USA).
Int'l reps.: Australia (Radio Corp.), USA (Doric Rec. Sales).
Amity, see Orange.
Ammo Recs., 10 Green St., Park Ln., London W1Y 3RF. Tel: (01) 493-4523. Dirs.: Chris Arnold, David Martin, Geoff Morrow; Gen. Mgr. Jack Isaacs. (Distributed by EMI).
Amon Ra, see Saydisc.
Anchor Recs. Ltd., 48 Albemarle St., London W1. Tel: (01) 493-9033. Mng. Dir.: Ian Ralfini; A&R Dir.: Martin Wyatt; Comm'l Development Dir.: Colin Hadley.
Labels: (Owned) Anchor, ABC.
Int'l reps.: Australasia, Canada, Japan, USA (ABC/Dunhill), rest of world (EMI).
Anglo Recs., Ltd., 167 Falsgrave Rd., Scarborough, Yorks YO12 5EY. Tel: (0723) 65011. Dir. & Prod'r.: Robert Fisher.
Antic, see WEA.
Apollo Sound, 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: H. Herschmann.
Label: (Owned) Apollo Sound (distributed by Audio Impact).
Int'l reps.: Germany (Musia Int'l), Switzerland (Eulenburg).
Apple Corps. Ltd., 54 St. James St., London SW1. Tel: (01) 629-B222. Dirs.: John Lennon, George Harrison; Gen. Mgr.: Bernard Brown. (Distributed by EMI).

Label: (Owned) Apple.
Int'l reps.: Worldwide (EMI) except Canada (Capitol), USA (Capitol).
Arc, see Derek Lawson.
Arcade Recs., 36/38 Willesden Ln., London NW6 7ST. Tel: (01) 328-6048. Dirs.: Michael & Larry Levene; Chief Exec.: B. Herman.
Archive, see Polydor.
Argo Rec. Co., 115 Fulham Rd., London SW3. Tel: (01) 589-5293. (See Decca).
Aristocrat, see KPM.
Arrowstabs, see Arrowtabs.
Arrowstabs Ltd., Hummer Rd., London NW2. Tel: (01) 450-2411. Mng. Dir.: M.D. Mindel; Tape Sales Mgr.: Peter Onslow; Int'l Mgr.: Dennis Power.
Labels: (Owned) Arrowstabs, Dynamic Stereo, International Artists, Stream. (SEE ADVERTISEMENT).
Art, see Shannon.
Art Rec. Prod'ns, 124 Seaforth Av., Mottspur Park, New Malden, Surrey. Tel: (01) 942-1412.
Ash, see Zella & Spin Publ'ns.
Ashanti Recs. Ltd., 69 Stroud Green Rd., London N4. Tel: (01) 263-0411/0252. Mng. Dir.: Junior Lincoln; Dirs.: Rupert Cunningham, Joe Sinclair. (Distributed by B&C & Trojan).
Labels: (Owned) Ashanti, Ackee.
Astron Music Promos., 1 Atkinson St., Shipley, Yorks. Tel: Shipley 56829. Owner: Derek Arnold.
Labels: (Owned) Astron, NDS.
Atlantic, see WEA.
Atra, see President.
Attack, see Trojan.
Audio Impact Ltd., 40 Quarrendon St., London SW6 3SU. Tel: (01) 731-1719. Mng. Dir. Gerald Wombwell.
Labels: (Owned) Audio Impact; (distributed) Amberlee, Apollo Sound, MacDonald & Evans, Pearl, Rare Rec'd Editions, Saydisc, Sonologue.
Audio sonic, see Cassette Developments.
Aurora Recs., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Mgr.: Arthur Crisford.
Avalanche, see EMI.
Avant Garde Recs. Ltd., 12 Portland Rd., London SE25. Tel: (01) 654-4017. Dirs. Jack Jones, Frank Siegfried.
Avenue Int'l, see Avenue Rec.
Avenue Rec. (Sales) Ltd., Avenue House, 2 Riverway, Templefields, Harlow, Essex. Tel: Harlow 39761. Telex: 817138. Mng. Dir.: G.C.N. Melville. Sales Dir.: Mrs. M. Field.
Labels: (Owned) Avenue (distributed by Revival), Avenue Int'l, Stereo Plus 3.
B A S F, PO Box 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA. Tel: (01) 584-5080. Telex: 267574. Chief Exec.: H.C. Paltinson; Gen. Mgr.: P. Swanson.
Labels: (Represented) Harmonia Mundi, MPS (both Germany).
B B C Recs., The Langham, Portland Pl., London W1A 1AA. Tel: (01) 580-4468. Ents. Gen. Mgr.: Peter Dimmock; Gen. Mgr.: Roy Tempest; Prod'ns Mgr.: Jack Aistrop. (Distributed by Polydor).
Labels: (Owned) BBC, Beeb.
Int'l rep.: Worldwide (Polydor).
B & C Recs. Ltd., 37 Soho Sq., London W1V 5DG. Tel: (01) 434-1351. Mng. Dirs.: Lee Gopthal, Tony Stratton-Smith; Dirs.: Jim Flynn, Fred Parsons; Sales Mgr.: Steve Weltman; Promo.: Des McKeogh. (Distributed by EMI).
Labels: Action, Ashanti, Big Shot, Charisma, Dragon, Horse, Mooncrest, People, Trojan.
B M C, see Barrester.
B W D Prod'ns Ltd., Heath Corner, Queens Dr., Oxshott, Surrey. Tel: Oxshott 3434. Mng. Dir.: F.L. Wellings; Dir.: D.S. Riley.
Bach Collectors, see Oryx.
Baf Recs. Ltd., 352 Edgware Rd., London W2. Tel: (01) 262-7128.
Labels: (Owned) Baf, Pineapple, Remi.
Bamboo Recs. Ltd., 69 Stroud Green Rd., London N4. Tel: (01) 263-0411. Pres.: Junior Lincoln (Distributed by Trojan).
Labels: (Owned) Bamboo, Banana, Now; (distributed) Tropical.
Banana, see Bamboo & Trojan.
Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1. Tel: (01) 437-3063. Mng. Dir.: J. Barratt; Gen. Mgr.: R.R. Webster.
Label: (Owned) BMC.
Basic Rec. Library, see Oryx Gwynedd.
Beacon Inds. Ltd., 98 Seymour Pl., London W1. Tel: (01) 262-2785. Cable: BEAREC.
Labels: (Owned) Beacon; (distributed) Cyril Black.
Int'l reps.: Australia (EMI), Austria (Teldec), France (Philips), Germany (Teldec), Greece (EMI), Israel (GalRon), Italy (EMI), Japan (Toshiba), Netherlands (Phonogram), Portugal (Talar), Spain (Talar), Switzerland (Teldec), USA (Motown).
Bearsville, see WEA.
Beeb, see BBC.
Belfry Prod'ns (div. of Batt Ents. Ltd.), 52 Maddox St., London W1. Tel: (01) 499-8127. Mng. Dir.: Mike Batt; Dir.: Wendy Batt.
Bell Recs. (div. of Columbia Pictures Corp. Ltd.), 3 Charles St., Berkeley Sq., London W1X 8LN. Cable: BELRECORD. Telex: 28370. Dir.: Dick Leahy; Ass't Gen. Mgr.: Susan Davidge; Mktg. Field Promo.: Michael Peyton; Promo. Mgr.: David Bridger; European Mgr.: Allan Watson. (Distributed by EMI).
Home office: USA.
Labels: (Owned) Bell; (represented) Philly Groove (USA).
Int'l reps.: Worldwide (Polydor) except Ireland (EMI), Japan (CBS).
Beltona, see Decca.
Big Bear Recs., 32 Deblen Dr., Birmingham 16. Tel: (031) 454-7020. Mng. Dir. & Gen. Mgr.: Jim Simpson; Sales Mgr.: Dave Sharman.
Int'l rep.: Belgium, Luxembourg, Netherlands (all Munich Recs. in Netherlands).
Big Ben Recs., 52 Shaftesbury Ave., London W1V 7DE. (See Tangent & Transatlantic).
Big Shot, see B&C & Trojan.

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 Blackhill Ents. Ltd., 32 Alexander St., London W1. Tel: (01) 229-8211. Mng. Dirs.: Peter Jenner, Andrew King; Exec. Ass't: Dieder Hurst.
 Black Lion Recs. Ltd., 5 St. Peters Villas, London W6. Tel: (01) 748-9788. Mng. Dir.: Alan Bates.
Labels: (Owned) Black Lion (distributed by Polydor), Freedom (distributed by Continental).
Int'l reps.: Austria (Intercord), Benelux (Inelco), Canada (Audio Fidelity), France (RCA), Germany (Intercord), Italy (Ricordi), Japan (Trio), Portugal (Tecla), Scandinavia (Sonet/Dansk), South Africa (Teal), Spain (Discophon), Switzerland (Phonag), USA (Audio Fidelity).
 Blue Acre, see Revival.
 Blue Beat, see Melodisc.
 Blue Horizon Recs. Ltd., 28/30 New St., Chipping Norton, Oxford. Tel: (0608) 2684. Chm.: Mike Vernon; Mng. Dir.: Richard Vernon.
 Blue Note, see Liberty-United Artists.
 Blues Power, see Head.
 Blue Thumb, see Famous Music.
 Bostock's Recs., 79/84 John Street Market, Bradford BD1 3SS. Tel: Bradford 34040. Dirs.: P.&G. Bostock. (Wholesaler/Importer).
 Boulevard, see Saga.
 Bradleys Recs., 26/27 Regency Sq., Brighton, Sussex. Tel: (0273) 23351. Cable: CALLME. Telex: 877561. Mng. Dir.: Geoffrey Heath; Gen. Mgr.: Len Beadle; Promo.: Alan Heather. (Distributed by Pye).
Branch: London W1, 12 Bruton St., Mayfair. Tel: (01) 499-0673. Cable: SUGARSUGAR. Telex: 28526.
 Bradley's Tapemaster, Kempsey, Worcs. WR5 3PN. Tel: (0905) 820137.
Label: (Owned) Impression.
 Broad Green Recs., 266 London Rd., Croydon, Surrey CRO 2TH. Tel: (01) 688-5974. Sales Mgr. T. Scott (Wholesaler).
 Bronze Recs. Ltd., 29/31 Oxford St., London W1. Tel: (01) 437-5063. Telex: 261653. Mng. Dir. Gerry Bron; Label Mgr.: Selwyn Turnbull.
Label: (Owned) Bronze (distributed by EMI & Island).
 Noel Brown Prod'ns Ltd. (NBP), 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Mng. Dir.: Noel Brown.
Label: (Owned) Airborne.
 The Brunad Music Publ'g & Rec'g Co. Ltd., 11 Woburn Court, Bernard St., London WC1 N1LA. Tel: (01) 837-3752, 278-6145. Dirs.: Elizabeth Lipton, George Hannah.
 Brunswick, see Decca.
 Buena Vista, see Walt Disney & Pye.
 Buffalo, see Head.
 Bullet, see Pama.
 Bumble Recs. Ltd., Flat 312, Park West, Edgware Rd., London W2. Tel: (01) 262-7733. Dir.: John Junior.
 Bus Stop Recs., 10/11 Lower John St., London W1R 3PE. Tel: (01) 439-0312. Dirs.: Mitch Murray, Peter Callander; Gen. Mgr.: Ronald Cole. (Distributed by EMI).
Int'l reps.: Europe except Spain (Phonogram), Australia (EMI), South Africa (EMI), Spain (Movieplay).
 CBS Recs., 28/30 Theobalds Rd., London WC1X 8PB. Tel: (01) 242-9000. Cable: COLRECORD. Telex: 263349. Mng. Dir.: Richard Asher; Deputy Mng. Dir.: Maurice L. Oberstern; Sen. Dir.: Allen Davis; Divisional Dir.: George Shestopal; A&R Dir.: Dan Loggins; Sales Dir.: Jack Florey.
Labels: (Owned) CBS, Embassy, Epic, Harmony, Realm; (distributed) A&M, Birth, Hallmark, Magnet, Marble Arch, Pickwick, Sunshine, WEA, York, Young Blood; (represented) Douglas, Monument, Mums, Philadelphia Int'l (all USA).
Int'l rep.: Worldwide (CBS).
 C M C Recs., 17 Savile Row, London W1X 1AE.
 C R C, see Outlet.
 C R D, see Continental.
 C R E S S Ltd. (Commercial Radio Express Supply Servs.), 7-11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-5297. Dir.: Michael Lindsay; Gen. Mgr.: Tom Russell; Sales Mgr.: Richard Carrier (Mail order).
Label: (Owned) Cross.
 Cactus, see Creole, Mushroom & EMI.
 Cadillac, see Chris Wellard.
 Cambrian Rec'g Ltd., 5 Primrose Rd., Uplands, Pontardawe, Glam. Tel: 862320, 863331. Chm. & Mng. Dir.: Josiah Jones.
 Camden, see RCA & Pickwick.
 Cameo Classics, see Indigo.
 Campbell Connelly & Co. Ltd., 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653. Dir.: Roy Berry; Gen. Mgr.: George Seymour; A&R: Norman Hitchcock; Label Mgr.: Chris Warren.
Label: (Owned) Concord.
Int'l reps.: Australia (Radio Corp.), Canada (Bang), Netherlands (Negram), New Zealand (Polygram), Scandinavia (Polydor), South Africa (Teal), USA (Bang). (SEE ADVERTISEMENT).
 Canea, see Word.
 Cantipreme Ltd., 98 New Bond St., London W1Y 9LF. Tel: (01) 493-3145. Mng. Dir.: Paul Murphy; Int'l Dir. Arthur Cook.
Int'l rep.: Worldwide (BASF).
 Capitol, see EMI.
 Capricorn, see Polydor & WEA.
 Carnaby Recs. (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Mng. Dir.: Mervyn Conn.
Labels: (Owned) Carnaby, Nashville Int'l, Ocean; (represented) Mega (USA).
Int'l reps.: Australia (Festival), Belgium (Mervyn/Benelux), Germany (Global), Japan (Toshiba).
 Caroline Exports, 9/11 Woodfield Rd., London W9. Dirs.: Richard Branson, Christopher Stylianou; Sales Mgr.: Adrian Rose; Promo.: R. Ellman. (Exporter). (See Virgin). (SEE ADVERTISEMENT).

Cassette Developments (Audiogenic), Volpoint House, Milford Ind Estate, Tollgate Rd., Salisbury, Wilts. SP1 2JG. Tel: (0722) 3888, 3789. Telex: 477019. Mng. Dir.: R. Jackson-Moore; Prod. & Mktg. Dir.: A. Campbell-Gifford; Admin. Mgr.: Neil Christie.
Labels: (Owned) Coronet, Musictime; (distributed) Grosvenor.
 Cathedral Rec'g Ltd., 89 High St., Eton, Windsor, Berks. Tel: Windsor 64106.
Label: (Owned) Cathedral.
 Central Recs. Suppliers, 87 Wilton Rd., London SW1V 1DN. Tel: (01) 828-4825. Dir.: S. Howard (Importer of records & tapes from Spain).
 Chapter One, see Les Reed & Decca.
 Charisma, 70 Old Compton St., London W1V 5PA. Tel: (01) 437-1741. Mng. Dir.: Tony Stratton-Smith; Label & Press Mgr.: Gail Colson. (Records distributed by B&C & EMI; tapes by Precision).
 Charmdale Ltd., 3 Sandringham Mews, Ealing W5 3DG. Tel: (01) 579-9331. Dirs.: Mike Campbell, Terry Winsor. (Importer/Exporter).
 Cherub, see GM & Phonogram.
 Cherubini, see Rare Rec'd Eds.
 Chrysalis Recs., 388/396 Oxford St., London W1. Tel: (01) 493-9461. Telex: 21753. Mng. Dirs.: Terry Ellis, Chris Wright, Doug D'Arcy. (Distributed by EMI & Island).
Int'l reps.: Australia (Festival), Benelux (EMI), France (WEA-Filipacchi), Germany (Phonogram), Greece (EMI), Italy (Phonogram), Japan (King), New Zealand (Festival), Portugal (Phonogram), Scandinavia (EMI), South Africa (EMI), Southeast Asia (Decca), Spain (Phonogram), USA (Warner Bros.). (SEE ADVERTISEMENT).
 Classics For Pleasure, see Music For Pleasure.
 Clyde Factors (Electrical) Ltd., 79 Washington St., Glasgow G3 8BD. Tel: (041) 221-9844. Chm. & Mng. Dir.: Edward Woolfson JP; Gen. Mgr.: Saul Woolfson. (Distributor).
Labels: (Distributed) Ad-Rhythm, Arrowsound, BASF, BBC, Denver, Discourses, EMI (religious only), Emblem, Emerald, Gaelfon, Grampian, Howland West, LBJ, Liberty, Mushroom, Olympus, Oryx, Outlet, Park Film, Pickwick Int'l, Pilgrim, Polydor, President, RCA Int'l, Release, Scotia, Shannon, Sportsdisc, Spin, Tangent, Thistle, Sydney Thompson, Thule, Topic, Transatlantic, United Artists, Vord.
 Colorone Rec. Co. Ltd., The Studio, 69 Duke's Ave., New Malden, Surrey. Tel: (01) 942-1342. Mng. Dir. Sissy Jackson; Sales Mgr.: D. S. Brown.
Labels: (Owned) Colorone, Spectrum.
 Columbia, see EMI.
 Concert Rec'g, PO Box 2, Rothwell, Kettering, Northampton. Tel: (0536) 710143. Gen. Mgr.: Stanley R. White.
 Home office: USA.
 Concord, see Campbell Connelly.
 Conquest, see World Recs.
 Contempo Int'l Ltd., 42 Hanway St., London W1. Tel: (01) 636-2283. Mng. Dir.: John E. Abbey; Sales Mgr.: Gof Abbey; Promo. Mgr.: Bob Killbourn; Press Mgr.: David Nathan; Int'l Dir.: Maureen Abbey. (Distributed by Pye).
Int'l branch: USA.
Labels: (Owned) Contempo, Contempo-Raries, Surrey Int'l; (represented) Jewel-Paula group, Opal Prod'ns, Sunburst (USA).
Int'l reps.: East & West Africa (EMI), Australia (RCA), Austria (Teldec), Belgium (Delta), France (Delta), Germany (Teldec), Lebanon (Societe Libanaise du Disque), Netherlands (BASF), Scandinavia (Electra), Spain (Delta), Switzerland (Teldec).
 Contempo-Raries, see Contempo.
 Continental Rec. Dist. Ltd., 9/99 Dean St., London W1. Tel: (01) 437-1002. Mng. Dir.: Graham A. Paumcelfort; Gen. Mgr.: S. Lawman; Sales Mgr.: J. Harker; Repertoire & Sales Promo.: E. R. Carter.
Labels: (Owned) CRD; (distributed) Matchbox, Saydisc; (represented) Aes (France), Anthology (USA), Arion (France), Baerenreiter (Germany), Barclay group (France), Belter (Spain), Biograph (USA), CBS group (France), Gelter, Netherlands, USA, Caprice (Sweden), Chant du Monde (France), Claddagh (Ireland), Collectors Classics (Denmark), Deesse (France), ECM (Germany), EMI Arabic repertoire (Greece), EMI Greek repertoire (Greece), ESP-Disk (USA), Edici (France), Erato (France), Eterna (USA), Experiences Anonymes (USA), GNP Crescendo (USA), Genesis (USA), Herwin (USA), Historical (USA), Lyricbird (USA), Melodeon (USA), Musidisc (France), Ocora (France), Phonogram (France), Polydor group (Germany), Rifi (Italy), Shandar (France), Storyville (Denmark), Vogue (France), Tecla (Portugal).
 Contour, see Musical Rendezvous.
 Coral, see MCA.
 Coronet, see Cassette Developments.
 Cosmopolitan, see Oryx.
 Country, see Shannon.
 Country Music Rec'gs, see Folk Heritage.
 Country & Western Imports, 152 Toms Ln., Kings Langley WD4 8NZ. Tel: Kings Langley 64399. Mng. Dir.: Ken Wyatt.
Affiliate: Jazz Imports.
 Crab, see Pama.
 Creole Recs. Ltd., Creole House, 4 Bank Bldgs., High St., Harlesden, London NW10. Tel: (01) 965-9223. Cable: CREMUS. Mng. Dirs.: Bruce D. White, Tony Cousins; Gen. Mgr.: Ron Heyworth; Sales Mgr.: Tony Yates; Label Mgr.: Keith Williams; Promo. Mgr.: Andy Stinton.
Labels: (Owned) Creole, Cactus.
Int'l reps.: Argentina (EMI), Australia (M7), Belgium (Supreme), Brazil (EMI) Jamaica (Federal), Mexico (EMI), Netherlands (Polydor), South Africa (Gallo).
 Crotchet Recs., 266 Blythe Rd., Hayes, Middx. U03 1D2. Tel: (01) 848-0460.
 Crossgates Music Ltd., 88 Chancery Ln., London WC2. Tel: (01) 405-5636.
Label: Grease Lightnin'.
 Crystal, see President.
 Cube Recs., Essex House, 19/20 Poland St., London W1V 3DD. Tel: (01) 734-8121. Cable: SEXMUS. Telex: 22701. Chm.: David Platz; Mng. Dir.: Olav Wyper; Int'l Co-ord.: Veronica Hall.

Int'l rep.: Worldwide except USA & Canada (Polydor).
 D G, see Polydor.
 D J M (Dists.) Ltd., James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Pres.: Stephen James. (Distributed by Pye).
Labels: (Owned) DJM, DJM Silverline.
Int'l branch: USA, Dick James Music Inc.
Int'l reps.: Argentina (Fermata), Australia (Festival), Belgium (Phonogram), Brazil (Fermata), Czechoslovakia (EMI), Denmark (Polyphon), Finland (Finnlevy), France (CBS Disque), East Germany (EMI), West Germany (Ariola), Greece (EMI), Hong Kong (Polydor), Hungary (EMI), Iceland (Falkinn), India (EMI), Israel (Hataklit), Italy (Ricordi), Japan (EMI, Toshiba), Kenya (EMI), Lebanon (EMI), Mexico (Fermata), Netherlands (Phonogram), Norway (Norsk Phonogram), Pakistan (EMI), Poland (EMI), Portugal (Valentim de Carvalho), Rumania (EMI), Singapore (Phonogram), South Africa (Teal), Spain (EMI Odeon), Sweden (Phonogram), Turkey (EMI). (SEE ADVERTISEMENT).
 D J M Silverline, see DJM & Pye.
 D T S, see The English Folk Dance & Song Society.
 Daffodil, see Decca.
 Damont Recs., Blythe Rd., Hayes, Middx. Tel: (01) 573-5122. Mng. Dir.: Monty Presky, Dir.: David L. Miller.
Labels: Happy House, Stereo Gold Award.
Int'l reps.: Australia (Arc Sound), Canada (Arc Sound), Denmark (Dansk), Finland (Finnlevy), France (Vogue), Germany (Miller Int'l), Italy (Ricordi), New Zealand (Hoghton Hughes), Norway (Arne Bendiksen), Portugal (Trindade), Spain (Hispanovic), Sweden (Sonet), Switzerland (S&S).
 Dancetime Recs. Ltd., 45 Rowantree Rd., Enfield, Middx. EN2 8PN. Tel: (01) 363-4038. Dir. & Gen. Mgr.: J.E. Little.
 Dandelion Recs. Ltd., 17 Ronneby Close, Westbridge, Surrey. Tel: (98) 42689. Mng. Dir.: Clive Selwood; Dir.: John Peel.
Int'l rep.: Worldwide excluding Canada & USA (Polydor Int'l).
 Dart Recs. Ltd., 23 Haymarket, London SW1. Tel: (01) 839-6537. Cable: SUPASTAR. Mng. Dir.: Clive Stanhope; Artistic Dir.: Tim Satchell, Exploitation Anthony Satchell. (Records distributed by President; tapes by Precision).
Int'l reps.: Mexico (Gamma), New Zealand (Allied Int'l), Portugal (Telectra), South Africa (Record & Tape), Sweden (Toniton), Venezuela (BASF).
 Christopher Davies (Recs.), Rawlings Rd., Llandybie, Ammanford, Carmarthenshire. Tel: Llandybie 303. Dir. & Gen. Mgr.: John M. Phillips.
Label: (Owned) Wren.
 D I Ltd. (formerly Disc Imports Ltd.), 36 John Dalton St., Manchester, Lancs. M2 6LD. Tel: (061) 834-7293. Cable: IMDISC. Mng. Dir.: Irving T. Wilson; Gen. Mgr.: Mrs. Lesley J. Devine.
Labels: (Distributed) IWR, (represented) Beat, Euroson, Pentaphon, Pony (all Italy).
 Dawn, see Pye.
 Deacon Recs., 173 Wardour St., London W1. Tel: (01) 734-2525.
 Decatur Recs., 6 Anerley, London SE20. Chief Exec. Ralph Harding.
 Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Chm.: Sir Edward Lewis; Dirs.: M.A. Rosengarten, W.W. Townsley, A.C.W. Haddy, A.E. Cullis, Sir Martin Flett; Pop Artists Mgr.: H. Mendi; Exec. Pop Prod'r.: R.B. Rowe; Classical Rec'g Mgr.: R. Minshull; Mkt. Mgr.: C. Borland; Pub. & Adv. Mgr.: E.M. Roach; European Pop Promos.: M. Steliman; Classical Promo. Mgr.: P. Goodchild; Export Mgr.: H. Watson.
Branches: London W1, 18 Great Marlborough St. Tel: (01) 734-9286. Pop Promo. Mgr.: David Rickaby—London SW3, The Argo Rec. Co., 115 Fulham Rd. Tel: (01) 589-5293. Dir.: H. Usill.
Int'l branches: Canada (London), Germany (Teldec Telefunken-Decca), Ireland (Irish Rec. Factors), Italy (Decca Dischi), Nigeria (Decca), Singapore (Decca Orient), USA (London).
Labels: (Owned) Decca, Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Beltona, Brunswick, Daffodil, Decca Phase 4, Deram, Eclipse, London, London Globe, L'Oiseau Lyre, Qualiton (Wales), Rex, Sugar, Telefunken, Threshold; (distributed) Chapter One, Emerald, Emerald Gem, Greenwich Gramophone Co., MAM, MCA, M&M, UK; (represented) Boot, Brunswick, Challenge, Commodore, Crescendo, Coral, Decca, Flamingo, GNP, Hi, Hickory, Jamie, Laurie, Ovation, Platinum, Scepter, Starday, Turnabout, Uni, Vox, Wand (all USA).
Int'l reps.: Argentina (Odeon), Australia (EMI, Scala—Argo only), Austria (Musica Schallplatten), Belgium (Fonior), Bolivia (Discolandia Dueri), Brazil (Odeon), Central America (India in Costa Rica), Chile (Odeon), Colombia (Daro), Denmark (Nordisk Polyphon), Dominican Republic (La Guarachita), Ecuador (Emporio Musical), Finland (Finnlevy), France (Societe Francaise du Son), Greece (Music-Box), Hungary (Qualiton), India (Grammophone), Ireland (Irish Rec. Factors—Argo, Chapter One, Deram, MAM, Rex, Threshold), Jamaica (Federal), Japan (King), Kenya (Phonogram), Korea (Sung Eum), Lebanon (Mirri Murr), Mexico (Peerless), Netherlands (Phonogram), New Zealand (Delta—Argo only, HMV), Nowway (Nor-Disc), Pakistan (EMI, Pakistan), Peru (EMI), Philippines (Super), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Grammofon), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Palacio de la Musica), Yugoslavia (Jugoton), Zambia (Musical Dists.).
 Decca Phase 4, see Decca.
 Decibel, see Chris Wellard.
 Adeline de Lara Rec'g Trust, 14a Seymour St., London W1. Tel: (01) 486-2465.
 Delos Music, 182 Lansbury Dr., Hayes, Middx. Tel: 573-6299. Dir.: Pat Lynn; Gen. Mgr.: Richard Benjamin.
 Denver Recs., 87 Carlton Ave. W., North Wembley, Middx. Tel: (01) 908-0187. Owner: John McCauley.
 Deram, see Decca.

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 Derry, see Outlet.
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 Discourses Ltd., 32 High St., Tunbridge Wells, Kent. Tel: (0892) 26397. Pres.: Robert F. Hardcastle; Gen. Mgr.: Anthony Jones; Sales Mgr.: John Walton.
Labels: (Owned) Discourses, All About Music; (distributed) Era, Jupiter; (represented) Echo Institute, L'Oiseau Musicien (both France).
 Int'l rep.: USA (CMS).
 DiscReet, see WEA.
 Disneyland, see Walt Disney & Pyc.
 Walt Disney Prod'ns Ltd., 83 Pall Mall, London SW1. Tel: (01) 839-8010. UK & European Mktg. Dir.: Fred Marks; UK Mgr.: Tony Owtrim. (Distributed by Pye).
Labels: (Owned) Disneyland, Buena Vista.
 Doctor Bird Recs., 117c Fulham Rd., London SW3. Tel: (01) 584-4533.
Labels: Doctor Bird, Pyramid.
 Domino Recs. (div. of the Ditchburn Org.), Dock Rd., Lytham St. Annes, Lancs. Tel: (03916) 3141.
 Donemus, 421a Brighton Rd., South Croydon, Surrey CR2 6YR. Tel: (01) 660-7646.
 Dot, see Famous Music.
 Double Gold, see Enterprise.
 Double Up, see EMI.
 Dove Recs. Ltd., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Mgr.: Arthur Cristford.
 Dovelait, see Key.
 Dragon, see B&C.
 Drum Major, see The Micon Co.
 Dynamic Sounds (London) Ltd., 93 Honor Oak Park, London SE23. Tel: (01) 699-9653. Gen. Mgr.: Graeme Walker.
Home office: Jamaica.
 Dynamic Stereo, see Arrowtaps.
 E F D S S, see The English Folk Dance & Song Society.
 E M I Recs. Ltd., 20 Manchester Sq., London W1A 1ES. Tel: (01) 486-4488. Mng. Dir.: G.M. Oord; Exec. Ass't to Mng. Dir.: A. Kaupé; Deputy Mng. Dir.: J.C. Powell; Repertoire & Mktg. Dir.: R. Featherstone; Finance Dir.: R.E. Palmer; Business Affairs Mgr.: M. Brown; Business Planning Mgr.: R. Stubbs; UK Repertoire & Mktg. Gen. Mgr.: R. Mercer; US Repertoire & Mktg. Gen. Mgr.: B. Jeffery; Tape Mktg. Gen. Mgr.: B. Green; Mktg. Servs. Mgr.: Mike Harvey; Int'l Sales Div. Mgr.: M. Abbott; Prod'n Dir.: R. Matthews.
Labels: (Owned) EMI, Capitol, Columbia, Double Up, Encore, HMV, Harvest, One Up, Parlophone, Regal Zonophone, Rhino, Starline, Stateside, Talisman, Waverley, World Recs.; (distributed) Alaska, Ammo, Apple, Avalanche, B&C, Bell, Bronze, Bus Stop, Cactus, Charisma, Chrysalis, Elektra, Granada, Immediate, Instant, Island, Liberty, Mint, Mooncrest, Peg, RAK, Rocket, Sunset, Trojan, United Artists; (represented) Asylum, Coral, Dot, Famous, Fantasy, GSF, Greene Bottle, MCA, Impulse, Mowset, Neighborhood, Paramount, Probe, Purple, Rare Earth, Signpost, Sovereign, Tamla Motown, Tumbleweed. (SEE ADVERTISEMENT).
 Easterby-Cham (Prod'ns) Ltd., see Santa Ponsa.
 Eclipse, see Decca.
 Economy, see Pama.
 Ei England, Swiss Cottage, 16 Fairhazel Gardens, London NW6. Tel: (01) 624-6583.
Home office: Germany.
Label: (Owned) Ei.
 Elektra Recs., 69 New Oxford St., London WC1. Tel: (01) 836-9381. Dir.: Jonathan Clyde; PR: Bill McAllister; Promo: Peter Reichardt. (Distributed by EMI).
 Embassy, see CBS.
 Ember Recs. Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Chm.: Jeffrey S. Kruger; Mng. Dir.: J.L. Horton; Sales Mgr.: Leslie Lewis; PR: Mike Regan.
 Int'l branch: USA.
Labels: (Owned) Ember (distributed by Pye), Famous Artists, Specialty.
Int'l reps.: Argentina (Odeon), Australia (W&G), Austria (Ariola-Eurodisc), Belgium (Vogue), Brazil (Beverley), Canada (Quality), Cyprus (Electroacoustic), Czechoslovakia (Opus), Denmark (Moerks), Finland (EMI), France (Phonogram), Germany (Ariola-Eurodisc), Greece (Seven Arts), Hong Kong (Moutrie), Iceland (Hjodtaerhus Rejkjaurkur), Italy (St. Martin), Jamaica (Federal), Japan (Teichiku), Kenya (EMI), Lebanon (SLD), Mexico (Tizoc), Netherlands (Vogue), New Zealand (Hoghton Hughes, Phonogram, Viking), Nigeria (Phonogram), Puerto Rico (Montilla), Philippines (Vicor), Portugal (Tecla), Singapore (EMI), South Africa (EMI), Spain (Ariola, Discophon), Sweden (EMI), Switzerland (Phonogram), Turkey (Gramophon Limitet Sirket), USA (Ember, Paramount), Yugoslavia (Radio-TV Belgrade).
 Emblem, see Marshall, Morgan & Scott.
 Emerald Gem, see Emerald, Solomon & Peres, & Decca.
 Emerald Recs. (Solomon & Peres Ltd.), 67/69 An St., Belfast BTL 3HL. Tel: (0232) 31616. Dirs.: Mervyn A. & Maurice Solomon. (Distributed by Decca).
Labels: (Owned) Emerald, Emerald Gem, Great Band Series, M&M. (SEE ADVERTISEMENT).
 Encore, see EMI.
 The English Folk Dance & Song Society, Cecil Sharp House, 2 Regents Park Rd., London NW1 7AY. Tel: (01) 485-2206. Gen. Sec'y: Kenneth Goode; Publ'ns Officer: Tony Wales.
Labels: (Owned) DTS, EFDSS, Folk Classics; (distributed) Thule.
 Enterprise Recs. Ltd., Kassner House, 1 Westbourne Gardens, Porchester Rd., London W2. Tel: (01) 229-3411. Mng. Dir.: Edward Kassner; Dir.: Cliff Fraser; Gen. Mgr.: Paul Ellis; Sales Mgr.: Tony Collins.
Labels: (Owned) Enterprise, Double Gold, New World, Sticky; (distributed) Camden, Circle Int'l, Hallmark, Jayboy, Joy, Marble Arch, President, Redifusion, SRT, Seven Sun, Supraphon, Trojan; (represented) Ebony Sounds (USA), PES (France).
 Int'l reps.: Australia (RCA), France (PES), Germany (Ariola-Eurodisc), Italy (Duciale), Netherlands (BASF), New Zealand (Hoghton Hughes), Norway (Expan), South

Africa (Record & Tape), Sweden (Expan), Switzerland (Expan, Oversea).
 Epic, see CBS.
 Era, see Discourses.
 Eroica Rec'g Servs. Ltd., Eroica Ho., Altrincham, Cheshire. Tel: (061) 928-6688.
 Eros, see Saga.
 Escort, see Pama.
 Esquire Recs. Talent Ltd., 76 Bedford Court Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr.: Carlo Kraemer.
Labels: (Owned) Esquire, Starlite; (represented) Delmark (USA).
 Eurobeat Ltd., 36 John Dalton St., Manchester, Lancs. M2 6LD. Tel: (061) 834-7292. Mng. Dir.: Irving T. Wilson.
 Int'l branch: Italy, Beat.
Label: (Owned) Euroson.
 Euroson, see Eurobeat.
 Evangelical Rec'gs, 141 Richmond Rd., Kingston, Surrey KT2 5BZ. Tel: (01) 546-2800. Gen. Mgr.: A. Hogbin.
Label: (Owned) Evangelical.
 Evolution Recs., 63 Old Compton St., London W1A 4NB. Tel: (01) 203-3360.
Labels: (Owned) Evolution, Golden Disc, Inter-Zel, Zen Int'l reps.: France (Vogue), Italy (CBS-Sugar), Sweden (Philips-Sonora).
 Exploring the World of Music, see Oryx.
 Explosion, see Trojan.
 Eyemark Recs. Ltd., 494 Harrow Rd., London W9. Tel: (01) 969-7495. Dir.: Mark Edwards; Gen. Mgr.: Malcolm Taylor; Sales Mgr.: John Peters; Promo: 80b Stevens.
Labels: (Owned) Eyemark, Railwayana, Thrust.
 Int'l rep.: Worldwide (EMI).
 Fab, see Melodisc.
 Famous Artists, see Ember.
 Famous Music (UK) Ltd., 162/170 Wardour St., London W1V 4AB. Tel: (01) 437-7700. Mng. Dir.: Leslie Gould; Artistic Dir.: Ray Mills.
Labels: (Owned) Blue Thumb, Dot, Famous, Paramount.
 Fancibird Recs. Ltd., 25 Gilbert St., London W1. Tel: (01) 235-5296.
Home office: USA, Flamingo Recs.
 Fantasy Recs., 1 Horley Close, Bexleyheath, Kent. Tel: Crayford 21179.
 The Wes Farrell Org., 34 Devonshire Mews W., London W1. Tel: (01) 935-3219, 487-5791. Pres.: Mike Beaton.
Home office: USA.
 Festival Recs. Int'l Ltd., 16 Harley House, Marylebone Rd., London NW1. Tel: (01) 486-4182. Cable: FESTINT.
Home office: Australia.
 Int'l reps.: Australasia (Festival), Canada & USA (MCA, 20th Century), rest of world (EMI).
 Brian Findlay Exports, 79 Rose St., Edinburgh. (SEE ADVERTISEMENT).
 Flag, see Saga.
 Flyright Rec. & Dist'g Co., 21 Wickham Ave., Bexhill-on-Sea, Sussex TN39 3EP. Tel: (0424) 214-390. Prod. & Sales Mgr.: Robin L. Gosden; Gen. Mgr.: Simon A. Napier; Label Mgr.: W.J. Bruce Bastin.
Labels: (Owned) Flyright; (represented) Adelphi, Advent, Boogie Disease, County, Jin, La Val, Mamlish, Muskadine, Oblivion, Swallow, Trix (all USA).
 Int'l rep.: Australia (Discimport).
 Folk, see Outlet.
 Folk Classics, see The English Folk Dance & Song Society.
 Folk Heritage Recs. Ltd., Mid-Wales Sound Studios, Castle Caereinion, Welshpool, Mont. Tel: Clanfair Caereinion 585. Mng. Dir. & Gen. Mgr.: Alan Green; Sales Dir.: Elaine Thomas.
Labels: (Owned) Country Music Rec'gs, Folk Heritage, Midas.
 Folklore, see 77 Recs.
 Fontana, see Phonogram.
 Footpath Recs., 13 Sandringham Gardens, Barking, Essex, London. Tel: (01) 550-8766. Pres.: Martin Newman.
 Fountain, see Retrieval.
 Fox Recs., 37-38 Margaret St., London W1. Tel: (01) 499-9944.
 Fraser-Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19. Tel: (01) 947-2233/1743. Dir.: D.R. Tuckman; Sales Mgr.: I.L. Highley. (Distributor/Importer).
 Freedom, see Black Lion.
 Fresh Air Recs. Ltd., 19/20 Noel St., London W1V 3PD. Tel: (01) 437-1958. Cable: TASTES. Mng. Dir.: Tony Hall. (Distributed by Phonogram).
 Int'l rep.: Worldwide except Canada & USA (Phonogram Int'l).
 G M Recs., 90 Wardour St., London W1V 3LE. Tel: (01) 734-4182. Cable: ODDIWITZ. Telex: 28781. Chm.: William Gaff; Gen. & Sales Mgr.: Mike Gill; A&R Dir.: Jimmy Horowitz. PR: Bill Stonebridge. (Distributed by Phonogram).
Label: (Owned) GM, Cherub.
 G T O Recs. Ltd., Regent Arcade House, 252-260 Regent St., London W1R 5DA. Tel: (01) 434-1881. Cable: GEETO. Telex: 25584. Chief Exec.: Dick Leahy; Ass't Gen. Mgr.: Susan Davidge. (Distributed by Polydor).
 Galliard Ltd. (div. of Stainer & Bell Inc.), 82 High Rd., East Finchley, London N19 9PW. Tel: (01) 444-9135. Mng. Dir.: B.A. Braley. (Distributed by Marshall, Morgan & Scott).
Branch: Great Yarmouth, Norfolk, Queen Anne's Rd. Tel: (0493) 4281.
Labels: (Owned) Galliard; (distributed) Reflection.
 Gas, see Pama.
 Gemini, see President.
 Global Rec. Sales, Canada House Basement, 3 Chepstow St., Manchester. Tel: (061) 236-5388. Owner: E.J. Balbir; Chief Exec.: R. Cooper; Gen. Mgr.: Mrs. S. Wilton. (Importer).
 Int'l branch: USA.
 Golden Disc, see Evolution.
 Golden Guinea, see Pye.
 Golden Hour, see Pye.
 Good News, see Word.
 Good Vibrations, see Multiple Sound.
 Graduate Recs., 3 Broad St., Wolverhampton, Staffs. Tel:

Wolverhampton 772370. Dir.: D. Virr. (Importer/Exporter).
 Grail Recs., Grail Centre, Pemberton St., Nottingham NG1 1GS. Tel: (0602) 50800.
 Grampan Recs. Ltd., 19 Bank Row, Wick, Caithness. Tel: (0955) 2787. Mng. Dir.: James W. Johnston.
Labels: (Owned) Grampan, Morven.
 Granada, see EMI.
 Granada Television, 36 Golden Sq., London W1. Tel: (01) 734-8080.
 Grease Lightnin', see Crossgates.
 Great Band Series, see Emerald & Solomon & Peres.
 Green Door, see Trojan.
 Green Lights Recs., 4 Amen Lodge, Warwick Ln., London EC4. Tel: (01) 236-2439.
 Greenwich Gramophone Co., see Decca.
 Grosvenor Recs., Grosvenor Rec'g Studios, 16 Grosvenor Rd., Handsworth Wood, Birmingham B20 3NP. Tel: (021) 356-9636. Cable: TAYHOLLY. Mng. Dir. & Gen. Mgr.: John Richard Taylor; Sales Mgr.: Michael Prince. (Distributed by Cassette Developments).
 Grunt Recs., 22 Trevor Pl., London SW7. (Distributed by RCA).
 Guild Recs., 5 Cathedral Close, Ridgemoor, Guildford, Surrey. Tel: (0483) 66507.
 H M V, see EMI.
 Halagala Prod'ns Ltd., 1 Kent House Rd., London SE26. Tel: (01) 778-8849.
 Halcyon, see Vintage Jazz.
 Hallmark, see Pickwick, CBS & Marshall, Morgan & Scott.
 Mark Hanau Mgmt., 8a Froggall Gardens, Hampstead, London NW3. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Sales Mgr.: A. Carson.
Labels: Matrix, Metropolitan.
 Happy House, see Damont.
 Harmony, see CBS.
 Harris & Goldring Ltd., 1a Wendover Rd., London NW10. Tel: (01) 965-6673. Dirs.: N.H. Harris, M.M. Goldring, Col. Bertram. (Distributor).
 Harvest, see EMI.
 Head Recs. Ltd., 25 St. Molton St., London W1. Tel: (01) 629-6391.
Labels: (Owned) Head, Blues Power, Buffalo.
 Int'l rep.: Worldwide excluding Canada, UK, USA (Philips).
 Headset Recs., 182-184 Edgware Rd., London W2. Tel: (01) 723-6787.
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 Heathrow Rec. Exports Ltd., 3 Sandringham Mews, Ealing W5 3DG. Tel: (01) 579-9331. Dirs.: Mike Campbell, Terry Winsor. (Exporter). (SEE ADVERTISEMENT).
 Hedley, see Rutland.
 Heliodor, see Polydor.
 Hep, see Chris Wellard.
 Hickory, see Acuff-Rose.
 His Master's Voice, see EMI.
 Hit, see Shannon.
 Hope, see Marshall, Morgan & Scott.
 Horse, see B&C & Trojan.
 I D Recs., Astoria House, 62 Shaftesbury Ave., London W5. Tel: (01) 734-5602.
 I W R (International World Releases) Ltd., 11 Heron Pl., 3 George St., London W1H 5PA. Tel: (01) 486-3650. Mng. Dir.: Isabella Wallich. (Distributed by DI).
 Immediate Recs., 111 Gloucester Pl., London NW1. Tel: (01) 486-4931. (Distributed by EMI).
 Impact, see Topic.
 Impression, see Bradley's Tapemaster.
 The Impulse Org., 71 High St. E., Wallsend, Northumberland NE28 7RJ. Tel: (0632) 624-999, 626-794. Dir.: David Wood.
Labels: (Owned) Wudwink; (represented) Beverley Artists.
 Incus Recs./Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd., Twickenham, Middx. Tel: (01) 898-4095.
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 Int'l reps.: Germany (FMP), USA (JCOA).
 Indigo Recs. Ltd., 72 Garside, Manchester M3 3EL. Tel: (061) 832-3303, 834-7001. Mng. Dir.: David L. Kent-Watson; Dir.: R.M. Auger; Gen. Mgr.: I.S. Fisher; Sales Mgr.: P. Adamson.
Label: (Owned) Indigo, Cameo Classics.
 Int'l rep.: Western Europe (Phonogram).
 Inset, see Outlet.
 Instant, see EMI.
 International Artists, see Arrowtaps.
 International Dance Recs., see ID.
 Intersound Rec'gs Ltd., 10 Bramley Rd., London W10. Tel: (01) 727-5530.
Label: (Owned) Dialectics of Liberation.
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 Invicta, see Sydney Thompson.
 Island Recs. Ltd., 22 St. Peter's Sq., London W6 9NW. Tel: (01) 741-1511. Cable: ACKEE. Mng. Dir.: David Betteridge; Gen. Mgr.: Paul Johnson; A&R Dir.: Richard Williams; Prod'n Dir.: Tim Clark; Sales Mgr.: Fred Cantrell; Promo Mgr.: Dave Domleo; Press Officer: Brian Blevins; Int'l Dir.: Tom Hayes (Distributed by EMI).
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 Jay Boy, see President.
 Jazz Imports, 152 Toms Ln., Kings Langley, Herts WD4 8NZ. Tel: Kings Langley 64399. Mng. Dir.: Ken Wyatt. (Distributor).
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Int'l reps.: Worldwide (CRD) except Australia (World Rec. Club), USA (Musical Heritage Soc.).
- M A M, see Decca.
- MCA Recs. Ltd., 84 Baker St., London W1M 1DL. Tel: (01) 486-4787. Mng. Dir.: Derek Everett. (Distributed by Decca).
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Labels: (Owned) MCA, Coral, Uni.
- M G M Recs. see Polydor.
- M & M, see Emerald, Solomon & Peres, & Decca.
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- Marble Arch, see CBS & Pye.
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- Matrix, see Mark Hanau.
- Maudella Patterns Co. Ltd., Rec. Div., 39/41 Chappell St., Bradford, Yorks BD1 5BZ. Tel: (0274) 21-498. Mng. Dir.: E.G. Dunsford; Sales Dir.: D.H. Peers.
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Labels: (Owned) MWM, Rubber (distributed by Transatlantic).
- Maxi-Trojan, see Trojan.
- Mayfair, see A&M.
- Melodisc Recs. Ltd., 15 Hetley Rd., London W12. Tel: (01) 749-1997.
Labels: Melodisc, Blue Beat, Fab, Kalypso.
- Mercury, see Phonogram.
- Merry Maker, see Revival.
- Merry Makers Rec. Prod'n Ltd., 44 Chasefield Rd., Tooting, London SW17. Tel: (01) 622-0714, 672-5436. Mng. Dir.: J. Smyth; Dir.: M. George.
- Metro, see Polydor.
- Metropolitan, see Mark Hanau.
- The Micon Rec'g Co. Ltd., Shaftesbury House, 40a Culver St., Colchester, Essex. Tel: Colchester 41217
Label: (Owned) Drum Major.
- Midas, see Folk Heritage.
- Middle Earth Recs., Warwick House, 38 Soho Sq., London W1. Tel: (01) 437-3493.
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- Mr. Pickwick, see Pickwick.
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Labels: (Owned) Multicord, Porage, (distributed) Abreaction.
Int'l rep.: Belgium (Sinus).
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Labels: (Owned) Good Vibrations, Solid Gold, Solid Gold Sixty, Spire, Tempo, Top Twenty, Warwick, Windmill, (distributed), Ronco.
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Int'l reps.: Austria, Germany, Switzerland (Ariola); Belgium, Luxembourg, Netherlands (Negram).
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- Music Factory, 2 Dean St., London W1. Tel: (01) 734-8321.
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Labels: (Owned) Music for Pleasure, Classics for Pleasure, Sounds Superb, Surprise! Surprise!
Music For Your Home, see Oryx Gwynedd.
Music In Our Time, 2 Warwick Pl., London W9. Tel: (01) 286-6602.
Music Man, see Spark.
Musictime, see Cassette Developments.
Myrrh, see Word.
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Nashville Gold, see Pye.
Nashville Int'l, see Carnaby.
Nepentha Recs. Ltd., 4 Tilney St., Park Ln., London W1. Tel: (01) 493-8873.
New Beat, see Pama.
New Dawn Prod'ns Ltd., 32 Hill St., London W1. Tel: (01) 493-1506.
New World, see Enterprise.
Nondo, see Incus Recs./Compatible.
Non Stop Recs. Ltd., 120/122 Marylebone Ln., London W1. Tel. (01) 486-5741. Telex: 2731. Mng. Dir.: Mike Ashwell; Sales Dir.: John Yorke. (Exporter). (SEE ADVERTISEMENT).
Now, see Bamboo.
Ocean, see Carnaby, Pama & Pye.
L'Oiseau Lyre, see Decca.
Old Time Music, 33 Brunswick Gardens, London W8. Label: (Represented) Revonah (USA)
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Labels: (Owned) Amity, Orange (distributed by Pye).
Oryx Collectors', see Oryx Rec'gs.
Oryx Gwynedd, 28f Snowdon Quay, Portmadoc, Caerns. Tel: Portmadoc 2877. Owners: D. Michael Meacock, L.A. Perry.
Labels: (Owned) Basic Rec. Library, Music for Your Home.
Oryx Rec'gs Ltd., 167 Burwood Rd., Walton-on-Thames, Surrey. Tel: Walton-on-Thames 28473. Chm.: Michael Meacock; Mng. Dir.: H. Mervyn Meacock.
Labels: (Owned) Bach Collectors', Cosmopolitan, Exploring the World of Music, Oryx Collectors', Oryx Romantic, Three Centuries of Musick; (represented) Baerenreiter (Germany), Da Camera (Germany), Musical Heritage Society (USA).
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Labels: (Owned) Oval; (represented) Jin (USA), Swallow (USA).
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Labels: (Owned) Bullet, Crab, Economy, Escort, Gas, New Beat, Ocean, Pama, Pama/Supreme, Punch, Supreme, Unity.
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- Pan, see Saga.
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- Paragon Int'l Prods., 16 Holmes St., Belfast. Tel: (0232) 28214. Dir.: J.O.P. McCourt; Gen. Mgr.: M.A. Heaps; Sales Mgr.: Edwina Heaps.
Labels: (Owned) Paragon; (represented) County, Crown, Custom, Davis Unlimited, Down Home, Dyer-Bennett, Folkways, King Bluegrass, Lemco, Magnitron, Melody, Michigan Bluegrass, Old Homestead, Philo, Pine Mountain, Pine Tree, Rebel, Revonah, Rome, Rounder, Rural Rhythm, Stoneway, Wheeling (all USA); CMH (Germany), Dominion (Canada), Folk Variety (Germany), Red Clay (Japan).
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 Peg, see EMI.
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 Telex: 25238. Mng. Dir. Larry Page. (Distributed by Pye).
 People, see B&C & Trojan
 Phase 4, see Decca.
 Philips, see Phonogram.
 Philips Int'l, see Phonogram.
 Phoenix Recs Ltd., Group House, 9 The Broadway, Woodford Green, Essex. Tel (01) 505-4211. Mng. Dir. A.J. Randolph; A&R Dir. Al Saxon.
 Phonodisc Ltd., PO Box 13, 60/70 Roden St., Ilford, Essex IG1 2AD. Tel: (01) 553-3434. Telex: 89 6556. Mng Dir.: E.A. Muxlow; Comm'l Dir.: H.W. Price. (Distributor).
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 Pilgrim, see Marshall, Morgan & Scott
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 Play, see Shannon.
 Pleasurama Recs. Ltd., 7 Welbeck St., London W1 Tel (01) 486-2446.
 Label: (Owned) Rama
 Plexium Recs. Ltd., 231 Oxford St., London W1R 1AD Tel (01) 437-2434. Mng. Dir. G.E. Lutonga.
 Polydor Int'l, 37 Harley House, Marylebone Rd., London NW1. Tel: (01) 486-6744. Int'l Mgr. Trevor Timmers
 Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel (01) 499-8686. Mng. Dir.: John R. Fruin, Financial Dir.: Peter Erdmann; Creative Div. Gen. Mgr.: Wayne Bickerton; Comm'l Mgr.: Gordon Collins, Gen. Mktg. Mgr.: Ian Walker; Prod. Mktg. Mgr.: Gareth Harris, Classical Mktg. Mgr.: Peter Russell; Tape Mktg. Mgr.: Laurie Adams, Gen. Sales Mgr.: Mike Hitches, Nat'l Sales Mgr.: Bill Lamb; Opns. Gen. Mgr.: Eddie Webster; Export Mgr. Carola Haertel
 Labels: (Owned) Polydor, Archive, DG, Heliodor, MGM, Metro, Mojo, Privilege, Reaction, Verve, (distributed) BBC, Black Lion, Capricorn, GTO, King, RSO, Track. (SEE ADVERTISEMENT).
 Polygram Leisure, 11 Connaught Pl., London W2 Tel. (01) 723-2605. Chm. S.L.G. Gottlieb; Mkt. Research Exec.: I.D.M. Miller.
 Polymax Music Ltd., 24 Holborn Viaduct, London EC1. Tel. (01) 236-4655.
 Labels: (Owned) Polymax, Rural Rhythm
 Porage, see Multicord.
 President Recs. Ltd., Kassner House, 1 Westbourne Gardens, London W2. Tel. (01) 229-3411. Cable KASSMUSIC. Mng. Dir.: Edward Kassner, Gen. Mgr. David Kassner; Sales Mgr.: Cliff Fraser
 Labels: (Owned) President, Crystal, Dart, Gemini, Jay Boy, Joy, Rhapsody; (distributed) Atra, Seven Sun, (represented) Blue Candle, Cat, Chain, Dash, Drive, Glades, Request, Stone Dogg, TK, Vee Jay (all USA).
 Int'l reps.: Belgium (Fonior), Germany (Ariola-Eurodisc), Italy (Fonit Cetra), Netherlands (BASF), worldwide exports (EMI).
 Privilege, see Polydor.
 Punch, see Pama.
 Pure Cream Music Ltd., 43 Welbeck St., London W1 Tel (01) 486-6363. Telex. 27681. Chief Exec. J. Shulman.
 Purple Recs. Ltd., 25 Newman St., London W1P 3HA. Tel: (01) 637-2586. Telex. 28288. Dirs. John Coletta, Anthony Edwards.
 Pye Recs. Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel (01) 262-5502. Cable PYREC. Chm.: Louis Benjamin; Mng. Dir. Walter S. Woyda, Deputy Mng. Dir.: Derek Honey, Int'l Dir. Nicholas J. Hampton.
 Labels: (Owned) Dawn, Golden Guinea, Golden Hour, Marble Arch, Pye Chartbusters, Pye Collector, Pye 4D, Pye Int'l, Pye Kudu, Pye Popular, Pye Quad, Pye Special, Pye Virtuoso; (distributed) Bradleys, Buena Vista, Contempo, DJM, DJM Silverline, Disneyland, Ember, Nashville Gold, Ocean, Orange, Penny Farthing, Santa Ponsa, Sonet, Spark, Specialty; (represented) CTI (USA), Daybreak (USA), Granite (USA), Kudu (USA), Mainstream (USA), Much (Canada), Roulette (USA), Scepter (USA), 20th Century (USA), Vanguard (USA), Vogue (France), Wand (USA).
 Int'l reps.: Argentina (Sicamericana), Australia (Astor), Austria (Ariola), Belgium (Vogue), Brazil (Gravacoes Electricas), Canada (Phonodisc), Denmark (EMI), Finland (Finnlevy), France (Vogue), Germany (Ariola), Greece (Phonogram), India (Gramophone), Ireland (Polydor), Japan (Teichiku), Kenya (Phonogram), Lebanon (Melody), Mexico (Orfeon Videovox), Netherlands (Vogue), New Zealand (Phonogram), Nigeria (Phonogram), Norway (Phonogram), Philippines (Dyna), Portugal (Imavox), Salvador (Discos Centroamericanos), South Africa (EMI), Spain (Ariola), Sweden (Phonogram), Switzerland (Vogue), USA (Bell),

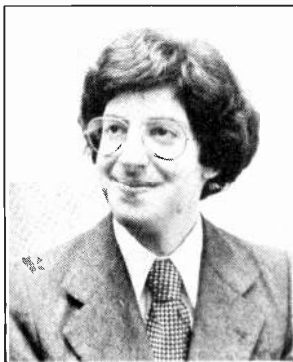
Venezuela (Palacio), Yugoslavia (EMI). (SEE ADVERTISEMENT).
 Pye Chartbusters, see Pye
 Pye Collector, see Pye.
 Pye 4D, see Pye.
 Pye Int'l, see Pye
 Pye Kudu, see Pye.
 Pye Popular, see Pye.
 Pye Quad, see Pye
 Pye Special, see Pye
 Pye Virtuoso, see Pye.
 Pyramid, see Doctor Bird.
 Qualiton (Wales), see Decca.
 Quest, see Marshall, Morgan & Scott
 R A K Recs. Ltd., 2 Charles St., Mayfair, London W1X 7HA. Tel: (01) 492-0654. Mng. Dir. Mickie Most, Gen. Mgr.: R. Madison; Sales Mgr. T. Walker. (Distributed by EMI).
 Int'l reps.: Worldwide except Canada & USA (EMI).
 R C A Ltd., RCA House, 50-52 Curzon St., London W1R 8EU. Tel (01) 499-3901. Telex 266579. Mng Dir. Geoff Hannington; Mktg Mgr. Brian Hall, Sales Mgr. Terry Atkins; Pop Music Opns. Mgr. Michael Everitt.
 Labels: (Owned) Victor, Red Seal, Camden, RCA Int'l; (distributed) Grunt, Rockfield, (represented) Barclay (France), Prestige (USA)
 R & O, see Outlet.
 R S O Recs. & Tapes, 67 Brook St., London W1 Tel (01) 629-9121. Chm. Robert Stigwood; Mng. Dir. David English. (Distributed by Polydor)
 Int'l branches: Australia, USA
 Radio Program Music, see KPM.
 Raiwayana, see Eyemark.
 Rama, see Pleasurama.
 Rare Rec'd Eds., 14a Seymour St., London W1. Tel (01) 486-2465. (Distributed by Audio Impact).
 Label: Cherubini.
 Rare Recs. Ltd., 36 John Dalton St., Manchester 2 Tel (061) 832-7344.
 Reaction, see Polydor
 Reader's Digest Ass'n Ltd., 25 Berkeley Sq., London W1X 6AB. Tel (01) 629-8144. Cable: READIGEST. Rec. Tape & Equip Dept. Mgr.: David Britten, A&R Gavin Barrett
 Home office: USA.
 Reality, see Chris Wellard
 Realm, see CBS.
 Record Ents., 244 Bath St., Glasgow C2 Tel (041) 332-0628. (Distributor).
 Record Mdsrs Ltd., Crown Works, Clayton Rd., Hayes, Middx Tel (01) 573-6672. Mng. Dir. James Arnold-Baker, Deputy Mng. Dir. Frank A. Pearce, Gen. Mgr. T.A. MacDonnell; Sales Mgr.: M.L. Mansfield; Mktg. Mgr. D.G. Thomas. (Distributor).
 Red Bus Recs. Int'l, PO Box 4PW, 33/37 Wardour St., London W1. Tel: (01) 734-9466. Dirs. Eliot M. Cohen, Ellis Elias, Leslie Grade, Ronald Ricardo
 Int'l reps.: Austria (EMI Electrola), Belgium (Vogue), France (Vogue), Germany (EMI Electrola), Italy (EMI), Mexico (EMI), Middle East (EMI), Netherlands (Dureco), Portugal (Valentim de Carvalho), Scandinavia (EMI), South America (EMI), Spain (Odeon), Switzerland (EMI Electrola).
 Reddiffusion Gold Star, see Reddiffusion Int'l.
 Reddiffusion Int'l Music Ltd., 2/16 Goodge St., London W1P 1FF. Tel: (01) 580-9506. Mng. Dir.: G.W. Philips, Gen. Mgr.: W.A. Fenton, Mktg. Dir.: Maurice Perl
 Labels: (Owned) Reddiffusion, Reddiffusion Gold Star; (represented) Pantone, Supraphon (both Czechoslovakia).
 Int'l reps.: Australia (Astor), Belgium (Baltic), Canada (Almada), Czechoslovakia (Supraphon), Denmark (Moerks), Germany (Deutsche Austrophon), Japan (Trans-Music), Netherlands (Basart), New Zealand (Pye), Norway (EMI), South Africa (Meteor), Zambia (Disque Centre).
 Red Lightnin', 517 Eastern Ave., Ilford, Essex. Tel (01) 554-5957. Dir.: Peter Shertser.
 Red Seal, see RCA.
 The Les Reed Org., 35 Soho Sq., London W1. Tel: (01) 439-1755.
 Label: (Owned) Chapter One (distributed by Decca).
 Reflection, see Galliard & Marshall, Morgan & Scott.
 Regal Zonophone, see EMI.
 Reggae Recs., 117c Fulham Rd., London SW3. Tel: (01) 584-4533
 Release, see Shannon.
 Remi, see Baf.
 Renaissance Rec's, Brooklyn, Gifford, Cranbrook, Kent.
 Renfrewshire Sound Servs., Woodlands Rd., Thornliebank, Glasgow G46 7SY. Tel: (041) 638-6197. Mng. Dir. Raymond E. Orr; Presentation & Prod'n Mgr. Peter Grant.
 Label: (Owned) Renfrewshire Sounds.
 Reprise, see WEA.
 Retrieval Rec's, 48 Eversley Ave., Burnehurst, Kent. Tel: Erith 33875. Dirs.: Norman Stevens, Ron Jewson, John Davies
 Labels: (Owned) Retrieval, Fountain.
 Revival Recs. Ltd., 61 Grafton Rd., London NW5 3EN. Tel: (01) 485-7161/5544. Cable: REVREC. Mng. Dir.: Ian Brown; Sales Mgr.: Bill Monnett; Import & Export Dir.: Steve Johanson.
 Int'l branch: Belgium, Meuwens.
 Labels: (Owned) Revival, Blue Acre, Splendid; (distributed) Avenue, Lismor, Merry Maker, Southern Sound; (represented) Evasion (Switzerland), Meuwens (Belgium), Splendid (Switzerland).
 Int'l reps.: Europe (Meuwens) except Switzerland (Splendid).
 Revolution Recs. (div. of Dave Hadfield Prod'ns Ltd.), 488/490 Old Kent Rd., London SE1. Tel: (01) 237-1738. Pres.: Dave Hadfield.
 Rex, see Decca.
 Rhapsody, see President.
 Rhino, see EMI.
 Richard Riley Prod'ns Ltd., 20 Buckingham St., London WC2. Tel: (01) 930-3997.
 W. T. Richards, 41 Devereux Rd., Windsor, Berks. SL4 1JJ.

Tel. (07535) 69370. Owner: W T Richards. (Distributor/Importer)
 The Rocket Rec. Co. Ltd., 101 Wardour St., London W1V 4QD. Tel (01) 439-1734. Dirs.: John Reid, Elton John, Bernie Taupin, Gus Dudgeon; A&R Mgr.: Gus Dudgeon; Label Mgr.: David Crocker; Promo, Mgr.: Clive Banks; Press Mgr.: Caroline Boucher. (Distributed by EMI & Island).
 Int'l reps.: Europe (Island), Canada (MCA), USA (MCA).
 Rockfield, see RCA
 Rolling Stones, see WEA.
 Ronco Tele Prods., 299 Oxford St., 6th fl., London W1. Tel: (01) 499-1925. Telex: 28244. Mng. Dir.: A.N. Goldston. (Distributed by Multiple Sound)
 Rubber, see Mawson Wareham & Transatlantic.
 Rubini Recs., 15 Drybridge Hill, Woodbridge, Suffolk. Tel. (03943) 2858.
 Rural Rhythm, see Polymax.
 Rush, see Derek Lawson.
 Rutland Recs., 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel. (0246) 79976. Cable. HEDLEY. Chm. & Mng. Dir. A. Hedley; Dirs. D.J. & E. Hedley.
 Labels: (Owned) Rutland, Hedley, March, Wigwam.
 Ryemuse, see Spot.
 S J G Discs, 15 Drybridge Hill, Woodbridge, Suffolk. Tel: (0394) 32858.
 S P & S Recs. Ltd., Hega House, Ullin St., London E14 6PN. Tel: (01) 987-3812. (Importer).
 Sacred, see Word.
 Saga Recs. Ltd., 326 Kensal Rd., London W10 5BZ. Tel: (01) 969-6651. Cable: MUSICALITY. Mng. Dir.: Marcel Rodd, A&R Mgr.: Ted Perry; Sales Mgr.: Roy Wilcox.
 Labels: (Owned) S&R, Boulevard, Eros, Flag, Opus, Pan, (represented) Everest (USA).
 Santa Ponsa (Prod'ns) Ltd., Walmor House, 296 Regent St., London W1R 5HD. Tel: (01) 637-4861, 323-1106. Mng. Dir.: Roger Esterby; Dirs.: Des Champ, Dennis Berger. (Distributed by Pye).
 Affiliated company: Easterby-Cham (Prod'ns) Ltd.
 Satril Recs. (div. of Henry Hadaway Org.), Satril House, 11 Little Newport St., London WC2H 7JF. Tel (01) 734-7333. Cable: HADAWIFIL. Mng. Dir.: Henry Hadaway; Gen. Mgr.: John Rush; Sales Mgr.: Habib Avidisian; Promos. Mgr.: Alan Melina; Contracts Mgr.: Sam Hadaway.
 Int'l reps.: Angola (Radio Trunfo), Australia (M7), Austria (Pick), Belgium (Sing a Song), Egypt (EMI), Ethiopia (EMI), Germany (Rex), Libya (EMI), Luxembourg (Sing a Song), Middle East (EMI), Mozambique (Radio Trunfo), New Zealand (M7), Portugal (Radio Trunfo), Switzerland (Pick).
 Saydisc Specialized Rec's Ltd., The Barton, Inglestone Common, Badminton, Glos. GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.
 Labels: (Owned) Saydisc (Distributed by Audio Impact & Continental), Village Thing (distributed by Transatlantic), Amon Ra, Matchbox; (represented) Ahura Mazda (USA), Bornand (USA), Roots (Austria), Rounders (USA).
 Int'l reps.: Australia (Discimport), Austria (Roots), Germany (Schwenken), Norway (Arne Bendiksen), USA (Kinnara Discs., Nostalgia, Southland Recs. Discs.).
 Scene & Heard Recs., 230 Portobello Rd., London W11. Tel: (01) 229-3077.
 Scotia Rec's (Scotland's Master Disc-SMD), Boylestone Estate, 17 Boylestone Rd., Barrhead, Scotland. Tel: (041) 881-0384.
 Labels: (Owned) Scotia, Moonbeam.
 Scottish Recs., Park Film Studios Ltd., Solsgirth, Kirkintilloch, Glasgow G66 3XN. Tel: (041) 776-2141.
 Selcot Prods. Ltd., Long Melford, Suffolk. Tel: (078725) 705.
 Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) 852-9171/9191. (Distributor).
 Branches: Earl Shilton, Leicester Rd. Tel. Earl Shilton 2341. Telex: 34632-Glasgow S3, 137 Shawbridge St., Pollokshaws. Tel: (041) 649-4599. Telex: 778273-Manchester M35 OBL, GPO Box 4, Selecta House, Morton St., Failsworth, Tel Failsworth 4071. Cable DIAGRAM. Telex: 66289.
 Seven Sun Recs. Ltd., 133 Broadley St., London NW8 8BD. Tel: (01) 723-6201. Cable: SUNARTISTE. Mng. Dir.: Don Lawson; Gen. Mgr. Annette McDonald; Sales Mgr.: David Lawson, Creative Mgr.: Mark Arthur-Worrey; PR: Roger St. Piers. (Distributed by President).
 Int'l reps.: Australia (EMI), Austria (Teldec), Canada (Boot), Denmark (Euronet), Finland (Toniton), Germany (Teldec), Spain (Hispavox), Sweden (Toniton), Switzerland (Teldec).
 77 Recs., 77 Charing Cross Rd., London WC2. Tel: (01) 437-3075/4197. Mng. Dir.: D.A. Dobell.
 Labels: (Owned) 77 (distributed by Agate & Selecta), Folklore, Swift.
 Int'l rep.: Worldwide (Agate).
 Shannon Dist'n Ltd., 240A-242A Kiburn High Rd., London NW6. Tel: (01) 624-8137. Chief Exec.: Des Dolan.
 Labels: (Owned) Art, Country, Hit, Play, Release; (distributed) Claddagh, Hawk, Honey, Inset, Outlet, Ruby, Velvet, Word; (represented) Canaan, Chart, Lamb & Lion, Stop (all USA).
 Int'l reps.: Belgium (Supreme), Canada (Boot), Ireland (Release), USA (Gusto).
 Sharon, see Marshall, Morgan & Scott.
 Silver Dollar Recs. Ltd., Cargreen Pl., Station Rd., London SE25.
 Singles, see Transatlantic.
 Smack Recs. Ltd., 6 Cavendish Ct., 11/15 Wigmore St., London W1.
 Solid Gold, see Multiple Sound.
 Solid Gold Sixty, see Multiple Sound.
 Solomon & Peres Ltd., 120 Coach Rd., Temple Patrick, Belfast. Tel: Temple Patrick 32711. Telex. 747293. Mng. Dir.: Mervyn Solomon; Gen. Mgr.: M. Ross; Sales Mgr.: Noel Spiller.
 Int'l branch: Ireland.
 Labels: (Owned) Emerald, Emerald Gem, Great Band Series, M&M; (distributed) A&M, Decca, Dolphin, Honey, Polymax, Release, Ruby, Velvet, Word;

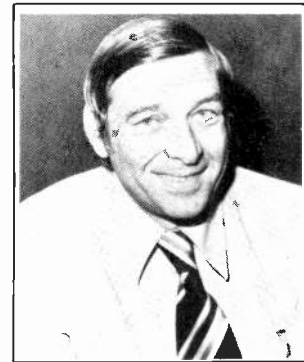
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RECORDS

Pye Records Limited, ATV House, 17 Great Cumberland Place, London W1A 1AG.
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(represented) CBS, Dandelion, Disneyland, Elektra, Epic, GRT (Canada), Neon, RCA, Reprise, Rolling Stones, WEA group, Warner Bros. (all USA).
Int'l reps: Africa (Gallo), Australasia (Festival), Canada (London), USA (London, Stax).
Sonet Prod'n's Ltd., 12 Needham Rd., London W11 2RP. Tel: (01) 229-7267. Gen. Mgr.: Alan Whaley (Records distributed by Pye; tapes by Precision).
Home office: Sweden.
Labels: (Owned) Sonet; (represented) Kicking Mule, Specialty, Takoma (USA).
Int'l reps: France (Pathe Marconi), Germany (Metronome), Italy (Ricordi), Netherlands (Dureco), Scandinavia (Sonet), Spain (Discophon), Switzerland (Finsterwald & Cantacuzene).
Sonologue, see Audio Impact.
Soul City Ent's. Ltd., 17 Monthmouth St., London WC2. Tel: (01) 836-3873.
Sounds Express Int'l Ltd., 1 Westmoreland Terr., London SW1V 4AG. Tel: (01) 834-6951. Chief Exec.: M.J. Stearn; Sales Mgr.: M.L. How. (Importer/Exporter).
Sounds of Swing, see Chris Wellard.
Sounds Superb, see Music For Pleasure.
Sound Stories, 6/8 Old Bond St., London W1. Tel: (01) 629-4642.
Southern Sound, see Chris Wellard & Revival.
Sovereign Recs., The Music Centre, Engineers Way, Wembley, Middx. Tel: (01) 903-4611. Mng. Dir.: Ben Nisbet.
Spark Recs. Ltd., 8 Denmark St., London WC2. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Dirs. Robert C. Kingston, T.F. Ward, M.I. & R.I. (I) Peer. (Distributed by Pye).
Int'l branches: Canada, Italy, Sweden, USA.
Labels: (Owned) Spark, Music Man.
Specialty, see Ember & Pye.
Spectrum, see Colortone.
Spin, see Symphola.
Spin Publ'ns, 24 Beresford Rd., Wallasey, Merseyside. Tel: (051) 639-2265. Chief Exec.: Mrs. Beryl Davis; Sales Mgr.: Mrs. Eunice Williamson.
Label: (Distributed) Ash.
Spire, see Multiple Sound.
Splendid, see Revival.
Sportsdisc, 2 Old Brompton Rd., South Kensington, London SW7. Tel: (01) 584-4698. (Importer/Exporter as Mascall Recs.).
Label: (Owned) Sportsdisc.
Int'l rep.: New Zealand (Hoghton Hughes Ent's.).
Spotlite Recs., 103 London Rd., Sawbridgeworth, Herts. CM21 9JJ. Tel: (0279) 724-572. Contact: Tony Williams.
Labels: (Owned) Spotlite; (represented) Munich, Phoenix, Steeplechase.
Spot Recs Ltd., 64 S. Molton St., London W1. Tel: (01) 499-7173.
Labels: (Owned) Spot. Ryemuse.
Starline, see EMI.
Starlite, see Esquire.
Stateside, see EMI.
Stereo Gold Award, see Damont.
Stereo Plus 3, see Avenue.
Sticky, see Enterprise.
Stratton Smith Music Ltd., 87 Brewer St., London W1. Tel: (01) 734-9186.
Stream Recs., see Arrowtaps.
String Recs., 33 Brunswick Gardens, London W8 4AW. Contact: Tony Russell.
Label: (Represented) Philo (USA).
Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale.
Labels: (Owned) Studio G. Tempest.
Int'l reps: Australasia (J. Albert & Son), Europe (Brull), Japan & Far East (Brull), USA (Emil Ascher).
Sugar Rec. Prod'n's Ltd., 324 Regent St., London W1. Tel: (01) 580-1984. (Distributed by Decca).
Sun Island Music Ltd., 3 Pres de la Mer, Deves D'Azette, 12 Hill St., Jersey, C.I. Tel: Central 35269; London Tel: (01) 965-6673. Dirs.: N.H. Harris, M.M. Goldring, C.L. Bertram (Distributor).
Labels: (Distributed) K-Tel, Pickwick.
Sunlight Recs. Ltd., 37A Maida Vale, London W9. Tel: (01) 289-3366. Dir.: Monique Dahlmann; Gen. Mgr.: Jimmy Duncan. (Distributed by CBS).
Sunnyland Recs. Ltd., 38 North St., Cheshalton, Surrey, Tel: 647-8360.
Sunset, see Liberty-United Artists & EMI.
Sunshine Recs. Ltd., 31 Little Clarendon St., Oxford OX1 2HU. Tel: (0865) 52-830. Mng. Dir.: G. Rowe. (Importer/Exporter). (Also see CBS).
Sunslump, 112 Sangley Rd., London SE6 2JP. Tel: (01) 697-0039. Mng. Dir.: Kristopher Gray; Dir.: Steve Shackel; Dir. & Co. Sec'y: Moira Gray.
Super, see Outlet.
Supreme, see Pama.
Surprise! Surprise!, see Music For Pleasure.
Surrey Recs. Ltd., 40 Ives St., Chelsea, London SW3. Tel: (01) 589-9443. Dir.: Bob Drumm.
Surrey Int'l, see Contempo.
Swift, see 77 Recs.
Symbolic Ltd., 124 Knightsbridge, London SW1. Tel: (01) 589-8255.
Symphola & Co. Ltd., Antrim Rd., Belfast. Tel: (0232) 742-595, 741-462. Dist'n Exec.: A.E. McCormick; Warehouse Mgr.: G. O'Hara; Sales Mgr.: Paul Wyness.
Int'l branch: Ireland.
Labels: (Owned) Spin; (distributed) EMI group, Phonogram group, Polydor, group, Pye group, MFP Stereo, Precision Tapes.
T R X, see Acuff-Rose.
T T Highlights, see H.R. Taylor.
Taboo Recs. Ltd., 1 Sussex Pl., London W2. Tel: (01) 723-2944.
Talisman, see EMI.
Shel Talmy Prod'n's, B Albert Gate Court, 124 Knightsbridge, London SW1. Tel: (01) 589-6293/5350. Owner: Shel Talmy; A&R Controller: Hugh Murphy; Prof. Dept.: Jonathan Rowlands.
Tamla/Motown, see Motown.
Tangent Recs. Ltd., 176a Holland Rd., London W14 8AH.

Tel: (01) 603-0893, 734-8862. (Distributed by Transatlantic).
Label: (Owned) Tangent, Big Ben.
Int'l reps: France (Chant du Monde), Italy (Vedette), Netherlands (Hosati), Sweden (SAM), Switzerland (Evasion).
Tangerine Rec'g, 570 Kingsland Rd., Dalston, London EB. Tel: (01) 254-9494. Mng. Dir.: Mike Abrahams; Dir.: Donald White.
H. R. Taylor (Birmingham) Ltd., 139 Bromsgrove St., Birmingham B5 6RG. Tel: (021) 622-2377. Mng. Dir.: D.G. Wareham; Gen. Mgr.: C. Grant; Sales Mgr.: A.A. Harris. (Distributor).
Labels: (Owned) TT Highlights, Sound Stories.
Teal Rec. Co. (GB) Ltd., 19 Cumberland Mansions, George St., London W1. Tel: (01) 402-4757.
Home office: South Africa.
Telefunken, see Decca.
Tempest, see Studio G.
Tempo, see Multiple Sound.
Tepee Recs. Ltd., 31 Dryburgh Rd., Putney, London SW15. Tel: (01) 788-4928/6364. Contact: Tony Pike. (Distributed by Ad-Rhythm).
Thistle, 65 Berkeley St., Glasgow C3. Tel: (041) 248-2791. Mng. Dir.: Gavin D. Farquhar.
Sydney Thompson Recs., 513 Uxbridge Rd., Hatch End, Middx. Tel: (01) 866-6310. Dir.: Sydney Thompson.
Label: (Owned) Invicta.
Three Centuries of Music, see Oryx.
Threshold Recs. Ltd., 53/55 High St., Cobham, Surrey. Tel: Cobham 4142. Gen. Mgr.: Gerry Hoff; Pub. Mgr.: Nick Massey. (See Decca).
Thrust Recs., 3 The Diamond, Coleraine. Tel: Coleraine 52555. Mng. Dir.: John Weir; Pub. Mgr.: Patrick O'Flaherty. (Distributed by Solomon & Peres—Northern Ireland & Release—South). (Also see Eymark).
Thule, see The English Folk Dance & Song Society.
Tiffany, see Phonogram.
Toadstool, see Mushroom.
Topic Recs. Ltd., 27 Nassington Rd., London NW3 2TX. Tel: (01) 435-9983. Mng. Dir.: G. Sharp.
Labels: (Owned) Topic, Topic-Free Reed, Impact.
Top Twenty, see Multiple Sound.
Tower, see Marshall, Morgan & Scott.
Track Recs. Ltd., 34 Windmill St., London W1P 1HH. Tel: (01) 636-4594. Prod'n Mgr.: Michael Shaw; Promo Mgr.: Vernon Brewer; Artiste Liaison: Bill Curbishley. (Distributed by Polydor).
Trailer, see Leader & Transatlantic.
Transatlantic Recs. Ltd., 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. Mng. Dir.: Nathan Joseph; Mktg. Mgr.: Alan Wade; Int'l Laurence Aston. (Manufacturer/Distributor).
Labels: (Owned) Transatlantic, Singles, Tra Sam, Xtra; (distributed) Big Ben, Leader, Rubber, Tangent, Trailer, Unicorn, Village Thing; (represented) Arhoolie, Blue Note, Conversa-Phone, Everest, Folkways, Milestone, Nonesuch, Pioneer.
Int'l reps: Argentina (Fermata), Australia (Festival), Austria (Metronome), Brazil (Fermata), Denmark (Metronome), Finland (Sonet), France (Gerard Tournier), Germany (Metronome), Ireland (Irish Rec. Factors), Italy (Ariston), Japan (Toshiba), Mexico (Fermata), Netherlands (BASF), New Zealand (Pye), Norway (Arne Bendiksen), South Africa (Record & Tape Co.), Southeast Asia (EMI), Spain (Belter), Sweden (Sonet), Switzerland (Metronome), Venezuela (Promus).
Transworld, see KPM.
Tra Sam, see Transatlantic.
Trend Recs. (div. of Class Int'l), 113 Westbourne Grove, London W2. Tel: (01) 727-3503. Cable: TRENDISC. Telex: 27382.
Trojan Recs. Ltd., Music House, 12 Neasden Ln., London NW10. Tel: (01) 459-6212. Mng. Dir.: Lee Gopthal; Dirs.: Brian Haynes, Webster Shrowder. (Distributed by B&C, Trojan & EMI).
Labels: (Owned) Trojan, Attack, Big Shot, Explosion, Green Door, Horse, Maxi-Trojan; (distributed) Ackee, Action, Ashanti, Bamboo, Banana, People; (represented) Cutlass, Evolution, Groove Merchant, Hot Line (all USA).
Tropical, see Bamboo.
Tuesday Prod'n's Ltd., Essex House, 19/20 Poland St., London W1V 3DD. Tel: (01) 434-1621. Cable: SEXMUS. Telex: 22701. Mng. Dir.: David Platz.
U K Recs., 48 Grafton Way, London W1P 5LB. Tel: (01) 387-5851. Pres. Jonathan King; GM Clive Selwood. (Distributed by Decca).
Int'l branch: USA.
Uni, see MCA.
Unicorn Recs. Ltd., The Manor House, Markfield, Leicester LE6 0UN. Tel: (05305) 3651. Mng. Dir.: John C. Goldsmith. (Distributed by Transatlantic).
Int'l reps: Australia (WRC), Brazil (Imagem), Japan (Toshiba, Victor), USA (Nonesuch).
United Artists, see Liberty-United Artists & EMI.
Unity, see Pama.
Univero, see Phonogram.
V J M, see Vintage Jazz.
Vertigo, see Phonogram.
Verve, see Polydor.
Victor, see RCA.
Village Thing, see Saydisc & Transatlantic.
Vintage Jazz Music Society Recs., 12 Slough Ln., London NW9 8QL. Tel: (01) 205-2587. Owners: Steve Lane, T.H. Bennell, J.H.J. Wadley.
Labels: (Owned) Halcyon, VJM; (represented) Blues Beacon (Germany).
Int'l reps: Australia (Discovery), Canada (Coda), Denmark (Dansk), USA (SRD).
Virgin Recs. Ltd., 2/4 Vernon Yard, 119 Portobello Rd., London W11. Tel: (01) 727-8070. Mng. Dir.: Richard Branson; A&R Dir.: Simon Draper; Export Mgr.: Christopher Stylianou. (Distributed by Island).
Labels: (Owned) Virgin, Caroline; (represented) JCOA (USA), Watt (USA).
Int'l reps: Australia (Festival), France (Barclay), Germany (Ariola-Eurodisc), Italy (Ricordi), Netherlands (Ariola-Eurodisc), Portugal (Ariola-Eurodisc),

Scandinavia (Sonet), Spain (Ariola-Eurodisc), USA (Atlantic).
Virtuoso, Record Specialities, 9 Dean St., London W1. Tel: (01) 437-2757.
Vistula, Vistula House, 164 Old Brompton Rd., London SW5. Tel: (01) 373-1937. (Importer).
Viva Recs., 117b Fulham Rd., London SW3. Tel: (01) 584-3875.
Vixen Rec. Dist's., 34a Station Rd., West Croydon, Surrey CRO 2RB. Tel: (01) 686-0973/7371/6440. Mng. Dir.: B.K. Mason; Gen. Mgr.: S.T. Mason. (Distributor/Importer/Exporter).
W E A Recs. Ltd., 69 New Oxford St., London WC1. Tel: (01) 836-7744. Cable: WARNERECs. Telex: 261425. Mng. Dir.: Richard Robinson; Mktg. Mgr.: Ron Smith. (Distributed by CBS).
Labels: (Owned) Warner Bros., Reprise, Atlantic, Bearsville, Capricorn, Rolling Stones; (distributed) Antic, DiscReck, Mantecore.
W R C, see World Recs.
W W A, see Worldwide Artists & Phonogram.
Warner Bros., see WEA.
Warwick, see Multiple Sound.
Wave Recs., c/o Peter Ind., 11 Swakeleys Dr., Ickenham, Middx.
Waverley, see EMI.
Wax Rec. Centre, Progress House, Albert Rd., Aldershot, Hamps. Tel: Aldershot 25540. (Exporter) (SEE ADVERTISEMENT).
Chris Wellard Recs. Ltd., 4 Chequers Parade, Eltham, London SE9. Tel: (01) 859-2748. Chief Exec.: Chris Wellard; Gen. Mgr.: John Glocker.
Labels: (Distributed) Cadillac, Decibel, Hep, Reality, Sounds of Swings, Southern Sound; (represented) Big Band Archives (USA), Big Bear Blues (Netherlands), Classic Jazz Masters (Sweden), Dawn Club (Germany), Dharma (USA), ENJA (Germany), Empress (Germany), Extreme Rarities (USA), Futura (France), Happy Bird (Germany), India Navigation (USA), Jazz Archives (USA), Jazz Society (Sweden), Joyce (USA), Master Jazz (USA), Oldie Blues (Netherlands), The Old Masters (USA), Sunbeam (USA), Swing Era (USA), Tax (Sweden), Wam (Germany).
Welsh Teldisc, 139 Walter Rd., Swansea, Glam. Tel: (0792) 59854.
Wigwam, see Rutland.
Windmill, see Multiple Sound.
Wizard Recs. Ltd., 7 Charles St., Suite B, London W1. Tel: (01) 499-0173. Mng. Dir.: L.A. Walker.
Word (UK) Ltd., Park Ln., Hemel Hempstead, Herts. Tel: (0442) 50132. Mng. Dir.: W.T. Hamilton; Gen. Mgr.: Ian Hamilton; A&R Mgr.: Norman Miller.
Labels: (Owned) Word, Canaan, Good News, Light, Myrrh, Sacred; (distributed) EMI, Phonodisc, Pickwick, Polydor, Pye, RCA; (represented) Lamb & Lion (USA).
World Recs., Parkbridge House, Little Green, Richmond, Surrey. Tel: (01) 940-8331. Mng. Dir.: D.A. Sinclair; Mktg. Dir.: A.F. Bennett. (Records distributed by EMI; tapes by Precision).
Labels: (Owned) Conquest, WRC.
Worldwide Artists Mgmt. (Recs.), 39 South St., London W1. Tel: (01) 493-8873. Cable: EXELENTS. Chm.: P.J. Meehan; Mng. Dir.: P.A. Meehan; Dir.: B. Lane.
Label: (Owned) WWA.
Wren, see Christopher Davies.
Wudwink, see The Impulse Org.
Xtra, see Transatlantic.
York Recs., Stephan House, 53/55 Carnaby St., London W1. Tel: (01) 439-4061. Gen. Mgr.: David Jefferson. (Distributed by CBS).
Young Blood Recs. (div. of Miki Dallon Ent's. Ltd.), 13B New Bond St., London W1Y 9FB. Tel: (01) 493-9681. Mng. Dirs.: Miki Dallon, Gerry Black; Gen. Mgr.: Jan Oloffson. (Distributed by CBS).
Labels: (Owned) Young Blood, Birth.
Int'l reps: Argentina (Microfon), Australia (RCA), Austria (Teldec), Brazil (C10), France (Carrere), Germany (Teldec), Italy (Ariston), Japan (RCA), Mexico (Musart), Netherlands (Negram), Scandinavia (Polydor), Switzerland (Teldec).
Zeitgeist, 53 Downside Rd., Glasgow G12 9DW. Tel: (041) 339-1092. Prod'n Dir.: Andrew J. Woodger; Promo. Dir.: Anthony R. Currie.
Zel, see Evolution.
Zella Recs. (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Mng. Dir.: William Johnny Haynes; Gen. Mgr.: A.J. Haynes.
Labels: (Owned) Zella, Ash (distributed by Spin Publ'ns).
Zeus, see Acorn.

● independent record producers

A I R Rec'g Studios, 214 Oxford St., London W1. Tel: (01) 637-2758. Chm.: George Martin; Studio Mgr.: Keith T. Slaughter.
Acorn Recs. Ltd., Church Rd., Stonesfield, Oxford. Tel: (099 389) 324. Dir.: Colin Sanders; Prod'rs: Colin Bateman, Vernon Roper.
Active Recs. & Tapes Ltd., Townsend House, Suite 3, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-7220/8512. Cable: ACTIVEMAN. Pres.: Mel Collins.
Label credits: CBS (USA).
Acuff-Rose Music Ltd., 50 New Bond St., London W1. Tel: (01) 629-0392. Prod'rs: Ron Randall, Peter Felstead.
Alava Prod'n's (London), 47 Victoria St., London SW1H 0EQ. Tel: (01) 222-6603. Mng. Dir.: Arnold Murray.
Alice Recs., c/o Alice Music Ltd., 9 Cavendish Sq., London W1M 0DU. Tel: (01) 995-1191. Artistic Dir.: John Allison; Prod'rs: John Allison, Pete Willsher, Steve Wade.
Ammo Prod'n's Ltd., 10 Green St., Park Ln., London W1Y 3RF. Tel: (01) 493-4523. Dirs. & Prod'rs: Chris Arnold, David Martin, Geoff Morrow.

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Label credits: Charisma, Virgin
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 Freshcape Prod'ns, see BSM.
 Noel Gay Prod'ns, 24 Denmark St., London WC2H 8NJ
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 Heavenly Music Ltd., 46/47 Frith St., London W1. Tel (01) 439-0747. Cable JAZZCO. Prod'rs Robert Frapp, Pete King
 Hedley Prod'ns, 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976 Chm. & Mng Dir Anthony Hedley; Prod'rs Anthony Hedley, Michael James
Label credits: EMI, Philips, Polydor
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 Hit Rec. Prod'ns Ltd., 29/31 Oxford St., London W1R 1RE. Tel (01) 437-5063. Dir: Gerry Bron; Prod'rs Gerry Bron, Jon Hiseman, Peter Gallen

Gerry Hoff, c/o Threshold Recs Ltd., 53/55 High St., Cobham, Surrey Tel Cobham 4142
 Hummingbird Prod'ns Ltd., see Straight Ahead.
 Hush Prod'ns Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel (01) 589-6293 Mng. Dir Jonathan Rowlands, Prod'rs Shel Talmy, Hugh Murphy
Label credits: Big Tree, Blue Thumb, Buddha, CBS, Charisma, Chrysalis, Fantasy, Harvest, Polydor, Purple, Transatlantic, 20th Century, Uni, Vertigo, Warner Bros., Young Blood.
 I M P, c/o Island Music Ltd., 155/157 Oxford St., London W1 Tel (01) 734-9717 Mng Dir Lionel Conway, Prod'rs Lionel Conway Martin Humphrey
 I T W Prod'ns, 36 John Dalton St., Manchester M2 6LD Tel (061) 834-7293 Mng Dir Irving T. Wilson
Label credits: Arrowbats, Beat (Italy), Belter (Spain), Benelux Music (Netherlands), Carosello (Italy), Contour, EMI (Australia), Fonogram (Spain), Indigo, Pye.
 Internationale Musik Produktion, 28 Alloo Rd., Goodmayes, Ilford, Essex.
Home office: USA
 Jackson Rec'g Co. Ltd., The Studios, Rickmansworth, Herts. Tel Rickmansworth (87) 72351 Dirs John C & Malcolm Jackson
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 Jasons Music & Greenaway Opns & Activities Ltd., 108 Park St., London W1 Tel: (01) 493-6439. Dirs & Prod'rs Roger Cook, Roger Greenaway
 Stuart Johnson Prod'ns Ltd., 1 Gledwood Dr., Hayes, Middx. Tel (01) 573-8744. Mng. Dir & Prod'r Stuart Johnson.
Label credits: EMI, Pye
 Terry King Prod'ns, Arlette House, 143 Wardour St., London W1V 3TB Tel (01) 930-1771 Telex 888941. Mng. Dir Terry King, Prod'rs Alex Hughes, Ted Lemon.
Label credit: Truth Ents
 Kristofa Konylis, 352 Edgware Rd., London W2 Tel (01) 262-6558
 Leader Sound Ltd., 209 Rochdale Rd., Greetland, Halifax, Yorks. 4HX 8JE Tel (04227) 6161. Mng. Dir: Bill Leader; Prod'rs Bill Leader, David Bland, Janet Kerr.
Label credits: Decca, Elektra, Fontana, Transatlantic.
 Leo Prod'ns Ltd., Dryden Chambers, Suite 36, 119 Oxford St., London W1. Tel (01) 439-3795.
 Light Music Ltd., 33 Bryanston St., Suite 18, London W1H 7LR. Tel (01) 402-4810 Mng. Dir Trevor Lyttleton, Prod'rs Trevor Lyttleton, Don Lowes.
 M A M Recs Ltd., 24/25 New Bond St., London W1Y 9HD Tel (01) 629-9255 Cable: MAMARTISTE Telex 27867. Chm & Prod'r Gordon Mills, Mng. Dir Geoffrey Evert.
Label credit: Parrot (USA).
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Label credits: CBS, EMI, Metronome.
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 Tyrone Patterson, 352 Edgware Rd., London W2 Tel: (01) 262-7128.
 Pendulum Music Ltd., 64 S. Molton St., London W1Y 1HH. Tel (01) 499-7173 Prod'rs Sandy Davis, Dave Dalby
 Piggy Prod'ns, 74 Bayswater Rd., Birmingham 20. Tel: (021) 356-5099.
 Purple Prod'ns Ltd., 25 Newman St., London W1P 3HA. Tel (01) 637-2586. Dirs. Anthony Edwards, John Coletta.
 Record Supervision Ltd., Lansdowne House, Lansdowne Rd., London W11. Tel (01) 727-0041. Cable:

SUPERCORD. Pres. Denis Preston.
Label credit: Lansdowne Series.
 Red Bus Prod'ns Ltd., 33-37 Wardour St., London W1 Tel: (01) 734-9466. Mng Dir. Ellis Elias; Prod'rs Ellis Elias, Roberto Danova, Ray Dorset.
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 Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel (01) 352-2882.
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 Philip P. Roberge Assocs. Inc., 16 Dunraven St., Mayfair, London W1Y 3FE. Tel: (01) 499-0671. Cable: TOM-TOM. Pres. & Mng. Dir: Philip P. Roberge; Exec. Ass't: Del Taylor; Artist Co-ord.: Sue Worth.
Label credits: Polydor, RAK, Transatlantic, Warner Bros.
 Paul Robinson Ents. Ltd., 20 Burnthwaite Rd., London SW6. Tel (01) 385-1986/0635.
 Round Rec. Ltd., Wingates, Farm Ln., Ashtead, Surrey. Tel Ashtead 73523. Mng. Dir.: David Mackay; Dir.: Barrie Guard.
 S R T Prod'ns Ltd., Bankside, 42 High St., Barnet, Herts. Tel: (01) 449-1676. Mng. Dir.: George Bellamy; Dir.: Dave Richardson
Label credits: Avenue, CBS, Columbia, President, York.
 Satrl Prod'ns, Big Ear Recs. (div. of Henry Hadaway Org.), Satrl House, 11 Little Newport St., London WC2H 7JF. Tel (01) 734-7333. Prod'n Dir Henry Hadaway; Prod'rs Henry Hadaway, Alan Melina, John Rush, Pat Daniels, Tom Yates.
Label credits: Crystal, Decca, EMI, Major Minor, President, Satrl.
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 Cyril Shane Prod'ns Ltd., 69 Harley House, Marylebone Rd., London NW1 5HN. Tel (01) 486-4651. Pres.: Cyril Shane
Label credits: Decca, Philips.
 Sirius Music, 45 Higher Market St., Farnworth, Lancs. Tel: Farnworth 76123. Mgr. W. Leyland; Prod'r: Denis Shuttleworth
 Soft Machine Music Ltd., The Studios, 42/46 Victoria Dr., London SW19 Tel (01) 789-1464. Chm & Mng. Dir.: Sean Murphy
Label credit: CBS
 Springpark Ltd., 5 Marston Close, London NW6 Tel (01) 328-7676. Prod'r Ray Davies.
 Square Recs. Ltd., The Tunesmiths Workshop Ltd., 6 Cavendish Ct., 13 Wigmore St., London W1. Tel (01) 580-6279.
 Straight Ahead Prod'ns Ltd., Essex House, 19/20 Poland St., London W1V 3DD. Tel (01) 734-8121. Cable SEXMUS Telex 22701. Mng Dir: David Platz.
Affiliated companies: Hummingbird Prod'ns Ltd., Noeland Prod'ns Ltd., Tarantula Prod'ns Ltd., Tuesday Prod'ns Ltd
 Sun-Pacific Music (London) Ltd., PO Box 78, London SE19 Tel: (01) 653-8457. Cable TREBLIG Mng. Dir. Gilbert Gibson; Prod'rs Borek Nemecek, Graham Tucker.
Label credits: CBS, Dart, Polydor, RCA, R&T, Rifi.
 Sutton Sound Ltd., 23 Redan Pl., London W2. Tel (01) 727-6681 Mng. Dir. Mark Sutton.
Label credit: EMI.
 Shel Talmy Prod'ns Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1. Tel (01) 589-6293. Mng. Dir.: Shel Talmy; Gen. Mgr Hugh Murphy; Prod'rs Shel Talmy, Hugh Murphy.
Label credits: Bell, Capitol, Charisma, Polydor, Pye, Transatlantic, Warner Bros.
 Tarantula Prod'ns Ltd., see Straight Ahead.
 Tempest Music, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres. John Gale.
 Tuesday Prod'ns Ltd., see Straight Ahead.
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 Wigwag Recs. Ltd., see Hedley Prod'ns
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Label credit: A&M
 World Wide Artists Mgmt. Ltd., 39 South St., London, Tel: (01) 499-1553. Mng. Dir. Patrick Meehan; Prod'rs: Patrick Meehan, John Velasco, M. Koss.
Label credits: Heat, WWA
 Zella Prod'ns/Ash Recs (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Dir.: William Johnny Haynes.
Label credits: Ash, EMI.

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Affiliate: Ampar Music.
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UNITED KINGDOM

Affiliates: Add Music Ltd., Big Secret Music Ltd., Brigitte Music Ltd., Bryanston Music Ltd., Burton Music Ltd., Comet Music Ltd., Cuckoo Music Ltd., Future Legends Music, Hansa Prods Ltd., Tony Hiller Music, Marble Arch Music Ltd., Northern Songs Ltd., Des O'Connor Music Ltd., Pamscene Music Ltd., Dave Toff Music, Total Video Music Ltd., Lawrence Wright Music, Ysgav Music

Int'l firms represented: Cherry (USA), Comet (USA), Early Morning (Canada), Fox Gmbel (USA), Metro (USA), Summerlea/dapapala (Canada), Sweco (USA), Underwater (Canada), Welbeck (USA), Woodwater (West Indies).

A W B Music Ltd., see Barrn

Abacus, see Carlin

Abigail Music (London) Ltd., see RSO

Abraxas Music, 53 Upper Brook St., London W1

Accolade Music Ltd., see Shapiro, Bernstein

Active Music Ltd., 142 Charing Cross Rd., London WC2 Tel (01) 836-2397/3992

Acuff-Rose Music Ltd., 50 New Bond St., London W1 Tel (01) 629-0392 Gen. Mgr. Ron Randall (See Chappell)

Home office: USA

Int'l firms represented: Acuff-Rose Publ'ns Inc., Glaser (both USA)

Add Music Ltd., see ATV

Larry Adler, see Chappell

Admiral One Music Ltd., see Margaret Brace

Admiration, see Robert Mellin

Aeolian Music Ltd., see Bourne

Airborne Music Ltd. (PRS), 16 Bracklesham Close, Farnborough, Hants GU14 8LR Tel (0252) 511-333 Mng. Dir. Noel Brown

Alaska Music Ltd., 12 The Quadrangle, Cambridge Sq., London W2 Tel (01) 402-4550 Dir. John Schroeder, Gen. Mgr. Ron O'Shea

Alava Music Ltd., 47 Victoria St., London SW1H 0EQ Tel (01) 222-6603 Mng. Dir. Arnold Murray, Dir. Maria Teresa Murray

Airmass Music Ltd., see Dick James

Albemarle Music, 9 Blenheim St., New Bond St., London W1Y 9LE Tel (01) 493-6540/6428 Cable TELEVIEW Mng. Dir. Norman Payne Gen. Mgr. S. Travis

Alexis Music Ltd., see Carlin

Algeo Music Co., 17 Palace Gate, London W8 5LS Tel (01) 589-6472, Dir. A. Elrick, Mgr. G. Elrick

Alger, see Robert Mellin

Alice Music Ltd., 9 Cavendish Sq., London W1M 0DU Tel (01) 995-1191 Mng. Dir. B.H.J. Alford, Dir. P.R.J. Alford

W. H. Allen & Co. Ltd., 43 Essex St., London WC2R 3JG Tel (01) 583-0127 Cable ALLENESTRA

Alliance, see Chappell

Allways Music, 5 Staple Inn, London WC1 Dirs. Geoff Wilkins, Emil D. Zoghby

Alsax Music Ltd., Group House, 9 The Broadway, Woodford Green, Essex Tel (01) 505-4211 Mng. Dir. A.J.

Randolph, Gen. Mgr. Paul Rodriguez

Affiliate: Virginia Music Ltd

Altogether Music, see April

Alto Music Ltd., see Dick James

Altus Music Ltd., see Fanfare

Alucard Music Ltd., see Excellency

Amazing Dog Ltd., 11 Oakleigh Park South, Whetstone, London N20 Tel (01) 445-3185

Amazon Music, see April

Ambassador Music Ltd., 23/24 Greek St., London W1V 5LG Tel (01) 437-7053 Cable AMBAMUSIC Pres. George Pincus

Affiliates: Hallelujah Music, RHM Music (London) Ltd

Int'l firms represented: Gil Music, George Pincus & Sons, Songfest, Tune Time, Unity (all USA)

Int'l reps.: Australasia (Pincus-Gil), Canada (Gil) USA (Gil)

Amen, see Carlin

American Univ. Publ'ns Group, 70 Great Russell St., London WC1B 3BY Tel (01) 405-0182 Cable AMUNPRESS

Ammo-James Music, 10 Green St., Park Ln., London W1Y 3RF Tel (01) 493-4523 Dirs. Chris Arnold, David Martin, Geoff Morrow, R.L. & S.M. James (See Dick James)

Ampar, see ABC

Amphonic Music Ltd., 80 Mortimer St., London W1N 7DE Tel (01) 580-5020, Mng. Dir. Syd Dale, Gen. Mgr. Fay Gibbs

Affiliate: Go Ahead Music Ltd

Int'l firm represented: L. Illustration (France)

Int'l reps.: Australia (Castle), Austria (Bavariaton-Verlag), Belgium (L. Illustration), Canada (Emil Ascher in USA), France (L. Illustration), Germany (Bavariaton-Verlag), Luxembourg (L. Illustration), New Zealand (Castle in Australia), Switzerland (L. Illustration), USA (Emil Ascher)

Amsco Music, see Music Sales

Anchor Music, 178 New Bond St., London W1 Tel (01) 409-2631 Mng. Dir. Ian Ralfini, Dir. Martin Wyatt

Ian Anderson Music Ltd., see Chrysalis

Andover Music, see April

Andwell, see Carlin

Angel Music, see Sparta Florida

Anglia (Television) Music Ltd., see Robert Mellin

Anglo-Continental Music Co. BVF Ltd., 10 Sherlock Mews, Baker St., London W1M 3RH Tel (01) 935-6974 Mng. Dir. Richard Frank

Anglo-Russian Music, 16 Manette St., London W1 Tel (01) 437-9328

Anglo-Soviet Music Press, see Boosey & Hawkes

Anim Publ'g Ltd., see A. Schroeder

Anita, see Carlin

Apex Music Ltd., 12 Elgin Mansions, Elgin Ave., London W9 Tel (01) 794-7191

Apollo Music Ltd., see Excellency

Apple Publ'g Ltd., 54 St. James St., London SW1 Tel (01) 629-8222 Dirs. George Harrison, Richard Starkey, Gen. Mgr. Bernard Brown

Affiliates: Harrisongs Ltd., Ono Music Ltd., Python

Music Ltd., Startling Music Ltd

Int'l rep.: Canada (Apple)

April Music Ltd., 1 Wardour St., London W1 Tel (01) 439-1345 Cable APRIMUSIC Deputy Chm. Richard Asher, Mng. Dir. Brian Hutchinson

Affiliates: Altogether Music, Amazon Music, Andover Music, BL Music, Bake Music, Carrotts Music, Charlie Tunes, Dahlia Music, Finito Music, Geobell Music Co. Ltd., Hotpot Music, Kangaroo Music, Lamplight Songs, Magdalen Music, Molloy Music, Moose Music, Omnibus Music, Polygon Music, Prom Music, Revelation Music, Paul Robinson Music Ltd., Sense of Wonder Music, Skin Songs, Steville Music, Tomorrow Music, Victoria Music, Jeff Wayne Music, Woolf Songs, Wurzon Music

Int'l firms represented: Emm Dee, Kangaroo, Musical Frontiers (worldwide except USA & Canada)

Int'l reps.: Argentina (Melograf), Australia (April), Austria (Wien Melodie), Belgium (April), Brazil (Mundo Musical), Canada (April/Blackwood), Central America (Mundo Musical), Chile (Melograf), Costa Rica (Mundo Musical), France (April), Germany (April), Greece (Grecophon), Israel (April), Italy (April), Japan (April), Luxembourg (April), Mexico (Mundo Musical), Netherlands (April), New Zealand (April), Norway (Arne Bendiksen), South Africa (April), Spain (April), Sweden (April), USA (Blackwood), Uruguay (Melograf)

Aquarius Music Ltd., 71 Berkeley House, Hay Hill, London W1 Tel (01) 493-3974

Int'l firm represented: Beechwood (USA)

Arcadia Music Publ'g Co. Ltd., 10 Sherlock Mews, London W1 Tel (01) 935-5469

Ardmore & Beechwood, see Keith Prowse

Art A1, see Carlin

Argot Music Co., see The Valentine Music Group

Aristocrat Music Ltd., Arlette House, 143 Wardour St., London W1 Tel (01) 930-1771 Mng. Dir. Terry Ping Gen. Mgr. Ted Lemon

Affiliates: Crusader Music Ltd., Giant Music Publ'g Co. Ltd.

Arnakata Music Ltd. (PRS), 35 Homer St., London W1H 1HL Tel (01) 723-8424, Mng. Dirs. James Dawson, Michael Dolan

Affiliates: Ashkorma Music Ltd., Hawkana Music Ltd., Lampoon Music Ltd., Marquee-Dolan Music Ltd., Summerland Songs Ltd. (all PRS)

Int'l reps.: Austria (Arabella), Canada (Irving), Germany (Arabella), Italy (Ed. Suono), Scandinavia (Sonet-Dansk), Switzerland (Arabella), USA (Irving)

Arsenal Music Ltd., see United Artists

Artemis Muziekuitgeverij BV, 14 St. George St., London W1R 9DE Tel (01) 492-0769 Pres. Heinz T. Voigt, Repertoire Mgr. Petra Gehrmann (See Artemis, Netherlands)

Arte Music Corp. Ltd., 96 Portland Pl., London W1 Tel (01) 580-4823

Arthur's Mother Music Ltd., see The Valentine Music Group

Artlands Ltd., 14 Cornwall Crescent, London W11 Tel (01) 727-4318

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Appendix 10: EMI Group of Companies (continued) - full and complete details to our readers

Art Music, 5 St. Peters Villas, London W6. Tel: (01) 748-9788. Mng. Dir.: Alan Bates.
 Ascherberg Hopwood & Crew Ltd., see Chappell.
 Ashanti Music, 69 Stroud Green Rd., London N4. Tel: (01) 263-0411. Mng. Dir.: Junior Lincoln; Gen. Mgr.: Rupert Cunningham. (See Mooncrest).
 Int'l rep.: Worldwide except West Indies (Mooncrest).
 Edwin Ashdown Ltd., 275-281 Cricklewood Broadway, London NW2 6QR. Tel: (01) 450-5237. Mng. Dir.: S.E. Ashdown; Joint Mng. Dir.: Margaret Sharpe; Dir. & Sec'y: J.R. Sharpe; Dir.: L.H. Clark.
 Int'l firm represented: Enoch (France).
 Ashkoma Music Ltd., see Arnakata.
 Ashley-Fields Music Ltd., 61 Friith St., London W1V 5TA. Tel: (01) 734-7462. Mng. Dir.: Harold Fields.
 Affiliates: Croma Music Ltd., Roncom Music Ltd.
 Int'l firms represented: Croma Group—Arcola, Blue, Carvon, Croma, Denslow, Jennifer, Jockey, Juno, New Town, Sharkey; Roncom group—Dub, Roncom (all USA).
 Ashtree Holdings Ltd., see Margaret Brace.
 Associated Board of the Royal Schools of Music, 14 Bedford Sq., London WC1B 3JG. Tel: (01) 636-6919. Cable: MUSEXAM. Pub. Mgr. Frederick W. Freeman.
 Astron Music, 1 Atkinson St., Shipley, Yorks. Tel: Shipley 56829. Owner: Derek Arnold.
 Audley Music, see Noel Gay.
 Augener, see Stainer & Bell.
 August Music Ltd., see GTO.
 Averb Songs Ltd., see Cyril Shane.
 Avenue, see Chappell.
 Aviva Music Ltd., see Shapiro, Bernstein.
 Axle Ents Ltd., 2 Holly Mount, Hampstead, London NW3. Tel: (01) 435-9601. Dirs.: Ken Howard, Alan Blaikley.
 Affiliate: Teleny Music Ltd.
 B & C Music Ltd., see Mooncrest.
 B K M Ltd., 27 Curzon St., London W1. Tel: (01) 491-7645. Cable: KROWNED. Mng. Dir.: Barry Krost.
 Affiliates: Freshwater Music Ltd., Poppy Pub.
 B L Music, see April.
 B S Music Ltd., see Carlin.
 B V F Anglo Continental Music Co. Ltd., see Bron.
 Baby Bun Music Ltd., see Ricochet.
 Background Music Publ'rs Ltd., see Josef Weinberger.
 Bad Music, see Island.
 Baerenreiter (London) Ltd., 32/3 Great Titchfield St., London W1. Tel: (01) 580-9008. Contact: Mrs. E. Pap. Home office: Germany.
 Bake Music, see April.
 P. F. Baker Music Ltd., see RSO.
 Baker Street, see Robert Mellin.
 Bamboo Music Ltd., 69 Stroud Green Rd., London N4. Tel: (01) 263-0411. Pres.: J. Lincoln.
 Bandlin Music Ltd., see Carlin.
 Banks Music Publ'ns, 1 Tanner Row, York YO1 1JP. Tel: (0904) 21818.
 Barn Publ'g Ltd., 13 S. Molton St., London W1. Tel: (01) 629-4771, 491-7669. Mng. Dir.: Sam Mortimer.
 Affiliates: AWB Music Ltd., Delphi Music Ltd., Movie Music Ltd., Penjane Music Ltd.
 Int'l firm represented: Fourth House (USA).
 Int'l reps.: Australasia (Penjane), Austria (Rudolf Slezak in Germany), Belgium (Hans Kusters), Brazil (Intersong), Canada (Winterlea), Eastern Europe (Rudolf Slezak in Germany), France, Radio Europe No. 1, Radio Luxembourg & SACEM territories (Allo), Germany (Rudolf Slezak), Greece (Intersong Hellas), Hong Kong (Intersong in Singapore), India (Intersong in Singapore), Israel (Litratone), Italy (Intersong), Japan (Toshiba), Malaysia (Intersong in Singapore), Mexico (Intersong), Netherlands (Dayglow), Pakistan (Intersong in Singapore), Portugal (Armonico in Spain), Scandinavia (Air in Sweden), Singapore (Intersong), South America excluding Brazil (Korn-Intersong in Argentina), South Africa (Breakaway), Spain (Armonico), Switzerland (Rudolf Slezak in Germany), USA (Barn).
 Barnrose Music (London) Ltd., 90/94 Shaftesbury Ave., London W1V 7DH. Tel: (01) 734-2620/4221. Cable: MILLAFRICA. Mng. Dir.: Bryan S. Miller.
 Affiliate: Freshcape Music.
 Int'l firms represented: Selroy, Spirit (both South Africa).
 Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1. Tel: (01) 437-3063. Mng. Dir.: J. Barratt; Gen. Mgr.: R.R. Webster.
 Int'l rep.: USA (Regent).
 Barton, see Leeds.
 Batt-Songs Ltd., 52 Maddox St., London W1. Tel: (01) 629-7600. Mng. Dir.: Mike Batt; Dir.: Wendy Batt.
 Bayley & Ferguson Ltd., 65 Berkeley St., Glasgow C3. Tel: (041) 221-7240.
 Beano Music, see B. Feldman.
 Beautiful Music Ltd., 23 Haymarket, London SW1. Tel: (01) 839-6537. Pres.: Clive Stanhope; Sec'y: Tim Satchell.
 Beckerman & Philips Music Publ'g Ltd., 17c The Market Place, Hampstead Garden, London NW11 6JY. Tel: (01) 455-4426. Mng. Dir.: P. Jacob.
 Bee Bee Music Ltd., PO Box 472, London SW7 2QB. Tel: (01) 584-2434/5959. Mng. Dir.: Jo Lustig.
 Bees Knees Music, see Leo.
 Belafonte, see Chappell.
 Belgravia, see Tee Pee.
 Belinda Music, 31 Beaulieu Ave., London SE26 6PN. Tel: (01) 778-9126.
 Belsize, see Louigny-Marquee.
 Belton Books, see Stainer & Bell.
 Belwin-Mills Music Ltd., 230 Purley Way, Croydon, Surrey CR9 4QD. Tel: (01) 681-0855. Cable: BELMIL. Mng. Dir.: Cyril Gee.
 Affiliates: Multimood Music Ltd., Paradise Music Ltd.
 Int'l firms represented: Mel Bay, Dover, Sikorski, Southern (all USA).
 Benday, see Carlin.
 Bens Music Ltd., see Kassner.
 Beppo Music, 20 Chipstead St., London SW6. Tel: (01) 736-7980.
 Irving Berlin, see Chappell.
 Berry Music, see Campbell Connelly.
 Bev Bev, see Carlin.
 Beverley Music, 78 Craven Park Rd., London NW10 4AE.

Tel: (01) 965-2267. Dir.: J.D. Palmer.
 Affiliates: Clarion Music, Palmer Music.
 Big Ben Music Ltd., The Music Centre, Engineers Way, Wembley, Middx. Tel: (01) 903-4611. Dir.: Ben Nisbet.
 Big Ear Music, see Henry Hadaway.
 Big Pig Music Ltd., 65 S. Audley St., Mayfair, London W1Y 5FD. Tel: (01) 491-2777. Dirs.: Elton John, Bernie Taupin; Copyright Mgr.: Ann Munday.
 Big Secret Music Ltd., 147 Oxford St., London W1R 1TB. Tel: (01) 434-1575. Dirs.: Guy Fletcher, Doug Flett. (See ATV).
 Billboard, see Lorna.
 Bird, see Intersong.
 Birth Music, see Young Blood.
 Biscuit Music Ltd., 17 Ronneby Close, Weybridge, Surrey. Tel: (98) 42689. Dirs.: J. Ravenscroft, Clive Selwood; Gen. Mgr.: Shirley Selwood. (See B. Feldman).
 Int'l rep.: Worldwide except Canada & USA (B. Feldman).
 Bisquit Music Ltd., 2 Park Sq. Mews, Upper Harley St., London NW1. Tel: (098) 42689.
 Affiliate: Warner Bus Music.
 Blackberg, see Robert Mellin.
 John Blackburn Ltd., Old Run Rd., Leeds LS10 2AA. Tel: (0532) 713321. Gen. Mgr.: R.B. Firth.
 Blackhill Music Ltd., 32 Alexander St., London W1. Tel: (01) 229-8211. Mng. Dirs.: Andrew King, Peter Jenner; Exec. Ass't: Diedre Hurst.
 Affiliates: Cornfield Music Ltd., Reliable Melodies, Western Music.
 L. Black, 142 Charing Cross Rd., London WC2. Tel: (01) 836-3917.
 Ritchie Blackmore Music Ltd., see Purple.
 Black Sheep Music, 5 King Henry's Walk, London N1. Tel: (01) 254-1523. Mng. Dir.: B.D. Findon; Exec.: G. Wilkins.
 Blackstone, 5 Denmark St., London WC2. Tel: (01) 240-2215. Owner: Cyril Black.
 Blanedell Ltd., see Compass.
 Blue Gum, see Carlin.
 Blue Mountain Music, see Island.
 Blue Sea Music Ltd., see Franklyn Boyd.
 Blythe Music, see Sunbury.
 Bodley Head Ltd., 9 Bow St., London WC2. Tel: (01) 836-9081.
 Bona Music, see Caesar.
 Bonney Music Ltd., see Kassner.
 Boosey & Co. Ltd., see Boosey & Hawkes.
 Boosey & Hawkes Music Publ'rs Ltd., 295 Regent St., London W1A 1BR. Tel: (01) 580-2060. Cable: SONOROUS. Mng. Dir.: D.S. Adams; Sales Dir.: A.P. Pool.
 Int'l branches: Australia, Canada, France, Germany, South Africa, Sweden, USA.
 Affiliates: Anglo-Soviet Music Press, Boosey & Co. Ltd., Cavendish Music Co., Ed. A. Gutheil, Hawkes & Son (London) Ltd., J.R. Lalleur & Son Ltd., Wintthrop Rogers Ed., Eds. Russe de Musique.
 Int'l firms represented: Alfred (USA), Artia (Czechoslovakia), Bourne (USA), Ed. Musica Budapest (Hungary), Luverne (USA), E.B. Marks (USA), Soviet State Publ'g (USSR).
 Int'l reps.: Denmark (Wilhelm Hansen), Finland (Musik Fazer), Italy (Garrick), South America (Barry).
 Bootleg Music, 13 Westmoreland Mews, London W2. Tel: (01) 229-8228.
 Bop Music, see Magnet.
 Boscoe Music, 203 Chingford Mt. Rd., London E4. Tel: (01) 524-1341.
 Bosworth & Co., Ltd., 14/1B Heddon St., London W1R 8DP. Tel: (01) 734-4961. Cable: BOSEDITION. Dir.: A.P. Dickin.
 Boulevard Music Ltd., see Compass.
 Bourne Music Ltd., 34/36 Maddox St., London W1R 9PD. Tel: (01) 493-6412/6583. Gen. Mgr.: Len A. Taylor.
 Home office: USA.
 Affiliate: Aeolian Music Ltd. (PRS/MCPS).
 Int'l firms represented: Coldwater, Concert, Melcher group, Memnon, Tithonus, Yellow River (all USA).
 Franklyn Boyd Music Ltd., 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026. Pres. & Gen. Mgr.: Franklyn Boyd.
 Affiliates: Blue Sea Music Ltd., James William Guercio Music Ltd., Jac Music Ltd., Robert Mellin, Sagittarius Music Ltd., Stanyan Music Ltd.
 Int'l firms represented: Blue Seas (USA), Dunwich (USA), James William Guercio (USA), Jac (USA), Jugoton (Yugoslavia), Razzle Dazzle (USA), Sigm (Brazil), Stanyan (USA), Yugothon (USA).
 Margaret Brace Copyright Bureau Ltd., 9 Dean St., 3rd fl., London W1A 4QB. Tel: (01) 437-3711. Mng. Dir.: Margaret Brace; Gen. Mgr.: Sandra Cackett.
 Affiliates: Admiral One Music Ltd., Alaska Music Ltd., Ashtree Holdings Ltd., Big Ben Music Ltd., Brunswick Music Publ'g Co. Ltd., Cymande Music Ltd., Duart Music, Hensley Music Publ'g Co. Ltd., JB Music, Kenmar Music Co., M&W Music Ltd., Nevis Prod'ns, PC Music, Pasco Music, George Porter Music, Proclaim Music Publ'g Ltd., Sharcha Music Ltd., Teepee Musical Inds. Ltd.
 Int'l firms represented: Carfax, Coal Dust, Coal Miner's Con Brio, Ditty Bag, Half a Loaf, Tommy Hill, Jontom, New Moon, New Planet, Plow Boy, Sure-Fire, Wiljex, Wild Flows (all USA).
 Int'l reps.: Australia (Castle), Netherlands (Veronica).
 Bradbury Wood, see Chappell.
 Brampton Music Ltd., 19/20 Noel St., London W1V 3PD. Tel: (01) 437-1958. Cable: TASTES. Mng. Dir.: Tony Hall.
 Affiliate: Fresh Air Music.
 Int'l reps.: France (Allo), Germany (Finger).
 Bregman, Vocco & Conn, see Chappell.
 Breitkopf & Haertel (London) Ltd., B Horse & Dolphin Yard, Macclesfield St., London W1V 7LG. Tel: (01) 437-3342. Mng. Dir.: Larry Fenton; Adv. Mgr.: Robin de Smet.
 Affiliate: Fenette Music.
 Int'l firms represented: Ed. Berben (Italy), Breitkopf & Haertel (East & West Germany), Alexander Broude (USA), Columbia (USA), Deutscher Verlag fuer Musik

(East Germany), Friedrich Hofmeister (East & West Germany), Pro Musica (East Germany).
 Int'l reps.: Austria (Breitkopf & Haertel), Canada (Alexander Broude), Germany (Breitkopf & Haertel), Mexico (Alexander Broude), Switzerland (Breitkopf & Haertel), USA (Alexander Broude).
 Brewer Music, see Mooncrest.
 Brigitte Music Ltd., see ATV.
 Brianna, see Chappell.
 British Lion Music Ltd., Broadwick House, 15/17 Broadwick St., London W1A 4UT. Tel: (01) 437-8676/0224. Mng. Dir.: John A. Craig; Dir.: B. Spikings.
 British Mouthpiece, 2 Kay St., Rawtenstall, Lancs. Tel: (07062) 4918.
 Cliff Brittle Music Ltd., Regent House, Regent Rd., Hanley, Stoke-on-Trent. Tel: (0732) 24841. Mng. Dir.: Cliff Brittle.
 Bron Assoc'd Publ'rs Ltd., 29/31 Oxford St., London W1. Tel: (01) 437-5063. Chm.: Sydney Bron; Mng. Dir.: Gerry Bron.
 Affiliates: BVF Anglo Continental Music Co. Ltd., Sydney Bron Music Co. Ltd., Carrie Music Ltd., Colosseum Music Ltd., Debnar Publ'g Co. Ltd., Hazzard Music Ltd., Hit Songs Ltd., Mann Music Publ'rs Ltd., Marklon Music Ltd., Osibisa Music Ltd., Pitney Music Ltd., Yale Music Corp. Ltd.
 Int'l reps.: Australia (Albert), Austria (Ed. Intro), Belgium (Primavera), Canada (Warner Bros.), Finland (Sonet in Sweden), France (Bagatelle), Germany (Ed. Intro), Iceland (Sonet in Sweden), Italy (Ed. Melodi), Japan (Shinko), Netherlands (Les Eds. Internationales), Scandinavia (Sonet in Sweden), South Africa (Plymouth), Spain (Ed. Quiroga), Switzerland (Ed. Intro), USA (Warner Bros.).
 Bruce Music Ltd., see RSO.
 C. Brull Ltd., 26 West St., London WC2. Tel: (01) 836-1724. Chief Exec.: K. Schick.
 Int'l branch: France.
 Affiliates: Harmonic Music Publ'g Co. Ltd., Musical Film & TV Ents. Ltd.
 Int'l firms represented: Cinemusic (USA), Freesound (France), Ed. in (France), Musique Pour l'Image (France), Selected Sound (Germany).
 The Brunad Publ'g Co. Ltd., 5 Denmark St., London. Tel: (01) 836-0947/0717. Dirs.: Elizabeth Lipton, George Hannes, Edna Nadler, Ruth Guthrie.
 Brunswick Music Publ'g Co. Ltd., see Margaret Brace.
 Bryanton Music Ltd., see ATV.
 Buckhorn Music Publ'rs Ltd., see The Valentine Music Group.
 Buffalo Music, see Intersong.
 Bulldog Music Co., see The Valentine Music Group.
 Eric Burdon, see Carlin.
 Burlington Music Co. Ltd., 18 Great Marlborough St., London W1. Tel: (01) 734-3950. Cable: BURLINMUSIC. Mng. Dir.: W.W. Townsley; Dir. & Gen. Mgr.: Jon Merritt; Admin. Mgr.: Bob Harris; Promo. Mgr.: Alan Cowderoy.
 Affiliate: Palace Music Co. Ltd.
 Int'l affiliates: Australasia (Palace in Australia), Austria (Burlington in Germany), Benelux (Palace in Netherlands), Canada (Burlington, Felsted), France & French Union (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington-Palace in Hong Kong, Singapore), Portugal (Burlington in Spain), Rhodesia (Burlington in South Africa), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), Switzerland (Palace), USA (Burlington, Felsted).
 Int'l firms represented: Acclaim, Alob, Arvee, Arvon, Atarack, Blue Crest, Breck, Equinox, Fifth World, Four Most, Four Star, Gambi, Glad, Golden West Melodies, Gold Music of Africa, Jarb, Jat, Jac, Jondora, MPA, MaRee, Melody, Minrowd, Neely's Bend, Open Road, Passkey, Rapport, Shifty, Snooty, Starrite, Taj, Ten-Hi, Tuckahoe, Tune Kel, Veytig, Western.
 Int'l reps.: Argentina (Odeon), Brazil (Fermata), Chile (Odeon), Czechoslovakia (Supraphon), Greece (Grecophon), Japan (Mrs. G.T. Folster), Uruguay (Odeon), West Indies (Jamaica).
 Burton Music Ltd., see ATV.
 Butterfield, see TRO Essex.
 Butterfly Music Ltd., see Chrysalis.
 C C S Music, see Philip P. Roberge.
 C C S/RAK Publ'g, see RAK.
 Cactus Music, see Creole.
 Caesar Music, 93 Sirdar, London N9. Dirs.: Barry Murray, Harry Simmonds.
 Affiliates: Bona Music, Keevil Music.
 Calendar Music, 133 Broadley St., London NW8 8BD. Tel: (01) 723-6201. Cable: SUNARTISTE. Mng. Dir.: Don Lawson; Gen. Mgr.: Curlah Lawson.
 Int'l reps.: Australia (Chappell), Austria (Aberbach), Canada (Morning), Germany (Aberbach), Netherlands (Holland), Switzerland (Aberbach).
 Camad, see Carlin.
 Cambridge Univ. Press, 200 Euston Rd., London NW1 2DB. Tel: (01) 387-5030.
 Camden House Music Ltd., see Sharcha.
 Campbell Connelly & Co. Ltd. (PRS), 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653. Dir.: Roy Berry; Prof. Mgr.: Chris Warren; Gen. Mgr.: George Seymour.
 Affiliates: Berry Music, Cinephonic, Cross, Oash, Max Diamond, Evergreen, Glendale, Harrison, Hournue, Ivy, Montclare, Shere (Surrey), Show, Sikorski, Toad Tunes, Vinco (all PRS).
 Int'l firms represented: GSF, Garrett, Notable (all USA).
 Int'l reps.: Australia (Campbell Connelly), Belgium (Connelly Basart), Brazil (ELAM), France (Campbell Connelly), Germany (Connelly), Italy (CAMP), Japan (Nichion), Netherlands (Connelly Basart), South Africa (Burg), Spain (Connelly), USA (Campbell Connelly, Bransdene). (SEE ADVERTISEMENT).
 Canfield Music Corp. Ltd., 7 Courtfield Mews, London SW5. Tel: (01) 373-1947.
 Cardinal, see Carlin.
 Carlew Music Ltd., see GTO.
 Carlin Music Corp., 17 Savile Row, London W1X 1AE. Tel: (01) 734-3251. Cable: CARLSONG. Telex: 267488.

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Configuration: 8-tr. & cassette.
Brand name: Auto-Magnetics.

B A S F (UK) Ltd., Audio/Video Tapes Div., PO Box 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA. Tel: (01) 584-5080. Telex: 267574. Audio/Video Mgr.: H.C. Patinson; Professional Prods. Mgr.: R.M. Hine.
Configuration: Cassette & open reel.
 Channel Inds. Inc., 7c Standmoor Court, Park Ln., Whitefield, Manchester. Tel: (061) 766-6911. Mgr.: Geoffrey Cohen.
 D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LY. Tel: Reigate 49505, Horley 6292. (Blank only).
 D T V Group Ltd., 126 Hamilton Rd., West Norwood, London SE27 9SG. Tel: (01) 670-6166. Cable: FLIBAK. Telex: 262415. (Blank only).
Brand name: Fidelipac.
 Educational Publ'g Servs., 75 Holloway Rd., London N7 8JZ. Tel: (01) 607-6059. Gen. Mgr.: David Cavalier. (Blank only).
Configuration: 8-tr., cassette & open reel.

Farnell-Tandberg Ltd., Farnell House, 81 Kirkstall Rd., Leeds, Yorks LS3 1HR. Tel: (0532) 35111. Mng. Dir.: John Farnell; Dir. & Sales Mgr.: W.R. Harrison; Adv. Mgr.: Neil Dunning. (Blank only)
Fidelipac, see DTV.
 G M E, see General Magnetic & Electronics.
 General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPES.
Configuration: Cassette.
Brand name: GME.
 Golding Audio Ltd., Marks Tey, Colchester, Essex. Tel. Colchester 210-433. Cable: GOLDAUDIO. Telex: 98550. Mng. Dir.: R.K. Golding; Dir.: A.B. Golding. (Blank only).
Configuration: 8-tr. & cassette.
 Hellermann Cassettes Ltd., Worth Park Ave., Three Bridges, Crawley, Sussex RH10 4AZ. Tel: Crawley 34982. Cable: CASSETTES. Telex 87651. Mng. Dir.: Jack Clyde; Sales Mgr.: Peter Robey.
Configuration: 8-tr. & cassette.

Irish, see REW.
 Mastertape Magnetics Ltd., Poyle Trading Estate, Blackthorne Rd., Colnbrook, Slough, Bucks. Tel: Colnbrook 2431. Sales Mgr.: G.S. Powell.
 Memorex (UK) Ltd., 50 Salisbury Rd., Hounslow, Middx. CW4 6JN. Tel: (01) 5170-7716. (Blank only).
Configuration: 8-tr., cassette & open reel.
 Metrosound Mfg. Co. Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF. Tel: (97) 31933. Sales Mgr.: R. Lyons. (Blank only).
Configuration: Cassette.
 Multicord Studios, 46 Frederick St., Sunderland, Durham. Tel: (0783) 58950. Mng. Dir.: Ken McKenzie; Admin. Diane McKenzie. (Blank only).
 Musitapes (Whsle.) Ltd., 402 Edgware Rd., London W2 1ED. Tel: (01) 723-7491. Telex: 28410. Dirs. P.J. Ashworth, K.H. Bourke-Borrowes, M.H. Hazeldine; Sales Dir.: Max Norrey. (Blank only)
Configuration: 8-tr. & cassette.
Brand name: Capitol.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts AL3 4DF. Tel: (0727) 50611. Mng. Dir. Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: R.H. Blank; Prod'n Mgr.: R. Foyle. (Blank only).
 Paragon Int'l Prods., 16 Holmes St., Belfast, Tel: (0232) 28214. Dir.: J.O.P. McCourt; Gen. Mgr.: M.A. Heaps. Sales Mgr.: Edwina Heaps.

Configuration: Cassette & open reel.
 Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2H 8AS. Tel: (01) 437-7777. (Blank only).
Configuration: Cassette.
 Polytrade Ltd., Chart Edge Div., 18/21 Jermy St., London SW1Y 6HP. Tel: (01) 734-1579. Mng. Dir. & Gen. Mgr.: Martin J. Kzlnik. (Raw only).
 Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. (Blank only).
 Pyral UK Ltd., Airport House, Purley Way, Croydon, Surrey CR0 0XZ. Tel: 681-2833. Telex: 946670. Mng. Dir. Terence W.L. Perkins. (Blank only).
Home office: France.
 R C A Magnetic Ltd., 202 King's Rd., Reading. Tel: Reading 580221. Telex: 847106.
Configuration: 8-tr., cassette & open reel.
Brand name: RCA Red Seal, RCA Vibrant.
 R E W Audio Visual Co., 266/8 Upper Tooting Rd., London SW17. Tel: (01) 672-4471. Mng. Dir.: Mark Murray.
Brand name: Audio Magnetics (Canada). (Blank only).
 Revox, see C.E. Hammond.
 Ross Electronics, 14 Percy St., London W1. (Blank only).
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury 87644. Telex: 266371. Mng. Dir.: H. Okochi; Dirs. T. Yotsumoto, T.M. Lane; Gen. Mgr.: M. Namiki; Mktg. Servs. Mgr.: H.S. Imada.
Stereochrome, see Agfa-Gevaert.
Synchronape, see Adastra.
Syracassette, see Adastra.
 T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Chm. S. Okiyama; Mng. Dir.: J.C. Buchan.
Configuration: Cassette.
 Telerenters (London & Provincial) Ltd., 155/159 Queens Rd., Watford, Herts. Tel: (92) 24543. Telex: 923071. (Blank only).
Configuration: Cassette.
 Zonal Films, Magnetic Coatings Ltd., Holmethorpe Ind'l Estate, Redhill, Surrey. Tel: Redhill 64706.

TAPE DUPLICATING EQUIPMENT

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford Middx. Tel: (01) 560-2131. Telex: 28154. Sales Mgr. F. Bowden. Mng. Dir.: G. Ahrens.
Home office: West Germany.
Chief product: Calibration tapes, cutter sets.
 Ampex (GB) Ltd., Acre Rd., Reading RG2 0QR. Tel: (0734) 84411. Telex: 848345.
Home office: USA.
Chief product: Professional audio tape duplicator.
 Brenell Eng'g. Co. Ltd., 231/235 Liverpool Rd., London N1 1LY. Tel: (01) 607-8271. Dir.: R. Hahn, Sales Mgr.: E. Brown.
Chief product: Custom duplicating equip.
 Cetec UK, Shaftesbury St., High Wycombe, Bucks. Tel: High Wycombe 37326. Telex: 837329. Sales Mgr.: Brian Wills.
 Dolby Labs. Inc., 346 Clapham Rd., London SW9. Tel: (01) 720-1111. Telex: 919109. Pres. Dr. R.M. Dolby; Sales Mgr.: Joan Allen.
Int'l office: USA.
Chief product: Professional noise reduction equip.
 Fraser-Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19 5EG. Tel: (01) 947-2233/1743. Dir.: D.R. Tuckman; Sales Mgr.: I.L. Highley.
Brand name: Infonics.
 Leavers-Rich Equip. Ltd., 319 Trinity Rd., Wandsworth, London SW18 3SL. Tel: (01) 874-9054. Cable: LEEMAG. Telex: 923455. Wembley.
Chief product: ¼" high speed DJP systems.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts AL3 4DF. Tel: (0727) 50611. Mng. Dir. Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: R.H. Blank; Prod'n Mgr.: R. Foyle.
Chief product: Recorder.
 Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2 BAS. Tel: (01) 437-7777.
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury 87644. Telex: 266376. Mng. Dir.: H. Okochi; Dirs. T. Yotsumoto, T.M. Lane, Gen. Mgr.: M. Namiki; Mktg. Servs. Mgr.: H.S. Imada.
 Studio Republic Ltd., Church Farm, High St., Pinner, Middx HA5 5PJ. Tel: (01) 868-5555

● accessories manufacturers

A E G-Telefunken, Bath Rd., Slough, Bucks SL1 4AW. Tel: (75) 33311. Mng. Dir.: Dr. D. Kunkel; Gen. Mgr.: W.C. Zickermann.
Product: Head cleaners & demagnetizers.
 Adastra Electronics Co., Cricklewood Trading Estate, Unit No. 22, Claremont Rd., London NW2 1TU. Tel: (01) 452-6288. Mng. Dir. & Sales Mgr.: Michael Leaver; Gen. Mgr.: J. Boyce.
Product: Carrying & storage cases (tape only), cleaners cloths & brushes, head cleaners & demagnetizers, splicing tape.
 Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Telex: 23154. Sales Mgr.: F. Bowden.
Product: Head cleaners & demagnetizers.
 Arrowtaps Ltd., Humber Rd., London NW2. Tel: (01) 450-2411. Mng. Dir.: M.D. Mindel. Tape Sales Mgr.: Peter Onslow; Pub. Mgr.: P. Dawson.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers, needles.
 Audio Magnetics Inc. (UK) Ltd., 32 Eveline Rd., Mitcham. Tel: (01) 648-5156. Telex: 945309. Mng. Dir. C.W. Marler; Mktg. Dir.: C. Purkiss; Int'l Dir.: R.L. Fraser.
Home office: USA.
Product: Pre-leadered & splicing tape.
 Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1. Tel: (01) 437-3063. Mng. Dir. J. Barratt; Gen. Mgr.: R.R. Webster.
Product: Cleaners cloths & brushes.
 Bib Sales Div., PO Box 78, Hemel Hempstead, Herts. HP2

7EP. Tel: (0442) 3636. Telex: 82363.
Product: Complete audio accessories.
 Bradleys Tapemaster, Kempsey, Worcs. WR5 3PN. Tel: (0905) 830-137.
Product: Catalog servs. (tape only).
 Bush & St. Clair, Diadem Prods. (Audio), 305 Holdenhurst Rd., Bournemouth BH8 8BU. Tel: Bournemouth 34796.
Product: Carrying cases, cleaners cloths & brushes, needles.
 Channel Inds. Inc., 7c Standmoor Court, Park Ln., Whitefield, Manchester, Tel: (061) 766-6911. Mgr.: Geoffrey Cohen.
Product: Head cleaners & demagnetizers.
 Clendisc (Mail Order) Ltd., 7 Trinity Court, Grays Inn Rd., London WC1. Tel: (01) 837-9088. Pres.: Mrs. Erna Smith; Gen. Mgr.: Beatrice Parker.
Product: Cleaners & cloths.
 Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel: Waltham Cross 27961, 27331. Cable: ACOS. Telex: 24294. Mng. Dir.: G.P. Spaul; Mktg. Mgr.: D.G. Horner.
Product: Cleaners cloths & brushes, needles.
 Crown Merton (Hancock Corfield & Waller Ltd.), Station Rd., Merton Abbey, London SW19. Tel: (01) 542-1012.
Product: Carrying & storage cases (tape only).
 D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LY. Tel: Reigate 49505, Horley 6292.
Product: Head cleaners.
 Ernest J Day & Co. Ltd., 3 Olaf St., Preston Rd., London W11 4AX. Tel: (01) 229-3499. Chm. & Mng. Dir.: Claude E. Day; Sales Dir.: J. Stewart Miller.
Product: Catalog servs.
 Decca Special Prods., Ingate Pl., Queenstown Rd., London SW8. Tel: Macaulay 6677.
Product: Deccalift, Microlife, center locator, international arm, London cartridge.
 Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D. Deighton, Office Mgr.: P. Lloyd.
Product: Catalog servs.
 E M I Recs. Ltd., EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: G. Oord.
Product: Catalog servs., cleaners cloths & brushes.
 General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPE.
Product: Storage cases, head cleaners & demagnetizers.
 Golding Audio Ltd., Marks Tey, Colchester, Essex. Tel: Colchester 210-433. Cable: GOLDAUDIO. Telex: 98550. Mng. Dir.: R.K. Golding, Dir.: A.B. Golding.
Product: Carrying & storage cases (tape only), head cleaners & demagnetizers.
 The Goldring Mfg. Co. (GB) Ltd., 10 Bayford St., Hackney, London E8 3SE. Tel: (01) 985-1152. Cable: ECHOVOX. Telex: 897105. Pres. E. Scharf; Gen. Mgr.: G.L. Sharp.
Product: 45 RPM adaptors, needles.
 H M I Servs. Ltd., 12 Yukon Rd., London SW12. Tel: (01) 673-4114.
Product: Carrying & storage cases.
 C. E. Hammond & Co. Ltd., Lamb House, Church St., London W4 2PB. Tel: (01) 995-4551. Gen. Sales Mgr.: R.J. Sharpe.
Product: Carrying & storage cases.
 Hellermann Cassettes Ltd., Worth Park Ave., Three Bridges, Crawley, Sussex RH10 4AZ. Tel: Crawley 34982. Cable: CASSETTES. Telex: 87651. Mng. Dir.: Jack Clyde; Sales Mgr.: Peter Robey.
Product: Carrying & storage cases, head cleaners & demagnetizers.
 Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ. Tel: (01) 267-4936. Mng. Dir.: F. Strauss; Gen. Mgr.: H. Rimington.
Product: Carrying & storage cases (Schweizer).
 Leavers-Rich Equip. Ltd., 319 Trinity Rd., Wandsworth, London SW18 3SL. Tel: (01) 874-9054. Cable: LEEMAG. Telex: 923455. Wembley.
Product: Head cleaners & demagnetizers.
 Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0XZ. Tel: (01) 363-8238.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, splicing tape.
 Linguaphone Institute Ltd., 207/209 Regent St., London W1R 8AU. Tel: (01) 734-4347. Sec'y S. Evans.
Product: Carrying cases.
 Metrosound Mfg. Co. Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF. Tel: Waltham 31933.
Product: Cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leadered & splicing tape.
 Middar Automation Ltd., Woburn Works, Victoria Rd., Linslade, Leighton Buzzard LU7 7NT. Tel: (052) 533-547.
 Musitapes (Whsle.) Ltd., 402 Edgware Rd., London W2 1ED. Tel: (01) 723-7491. Dirs.: P.J. Ashworth, K.H. Bourke-Borrowes, M.H. Hazeldine; Sales Dir.: Max Norrey.
Product: Carrying & storage cases (tape only), catalog servs. (tape only), cleaners cloths & brushes (tape only), head cleaners & demagnetizers.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts AL3 4DF. Tel: (0727) 50611. Mng. Dir. Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: R.H. Blank; Prod'n Mgr.: R. Foyle.
Product: Carrying & storage cases, cleaners cloths & brushes, divider cards, 45 rpm adaptors, head cleaners & demagnetizers, needles.
 Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2H 8AS. Tel: (01) 437-7777.
 PowerJudd & Co. Ltd., 94 East Hill, London SW18. Tel: (01) 874-0943.
Product: "Paddock" anti-warp record storage.
 Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woyda; Sales Mgr.: Andy Moore.
Product: Carrying cases, head cleaners &

demagnetizers.
Products 2000. The Maltings, 63A High St., Ware, Herts
Product: Carrying & storage cases (tape only).
Ross Electronics, 14 Percy St., London W1.
Product: Carrying & storage cases (tape only), head
 cleaners & demagnetizers.
Selecta (London), 125/127 Lee High Rd., Lewisham SE13
 5NX. Tel: (01) 852-9171/9191
Product: Carrying & storage cases, 45 RPM adaptors,
 needles, spray fluid, ionizers, sponges, record care kits,
 pressure gauges, stroboscopes, polyethylene covers
Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01)
 607-8544/3828. Mng. Dir. Des. Dolan.
Product: Catalog servs., cleaners cloths & brushes.
Solomon & Peres Ltd., Roughfort, Templepatrick, Belfast 1
 Tel Templepatrick 32711 Pres. M.H. Solomon, Gen
 Mgr. R.H. Dickson; Sales Mgr. N. Spiller
Product: Carrying & storage cases, cleaners cloths &
 brushes, 45 RPM adaptors, needles.
Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-
 Thames, Middx. Tel: Sunbury 87644 Telex 266376
 Mng. Dir. H. Okochi, Dirs. T. Yotsumoto, T.M. Lane;
 Mktg. Servs. Mgr. H.S. Imada.
Product: Head cleaners & demagnetizers, needles, pre-
 loaded & splicing tape
T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South
 Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Chm.
 S. Okiyama; Mng. Dir. J.C. Buchan.
Product: Head cleaners & demagnetizers.
James Upton Ltd., 12 Dolland St., London SE11 5LN. Tel:
 (01) 582-8333. Cable: ROBOR. Sales Dir. W.G.A.
 Howe.
Product: Carrying & storage cases, catalog servs.
Cecil E. Watts, Darby House, Sunbury-on-Thames, Middx.
 Tel: Sunbury-on-Thames 3252.
Product: Record maintenance equip.: "Dust Bug," disk
 preener, manual parastat, hi fi parastat, stylus cleaner,
 humid mop

● store fixtures & merchandising aids manufacturers

Arrowtubs Ltd., Humber Rd., London NW2. Tel: (01) 450-
 2411. Mng. Dir. M.D. Mindel; Tape Sales Mgr.: Peter
 Onslow; Pub. Mgr.: P. Dawson.
Product: Display racks (tape only)
Ateka & Co., Industrial Estate, 23 Station Rd., Hailsham,
 Sussex. Tel: (0323) 843-191.
Product: Display racks (tape only).
Ballantine Adv. Ltd., 8 Chepstow Pl., London W2. Tel: (01)
 229-6071.
Product: Browser boxes, divider cards.
Broomhall Joinery Co. Ltd., 222 High St., Uxbridge, Middx
 Tel: Uxbridge 37331. Dir. F.D. Bone.
Product: Browser boxes, display racks.
C C I L Ltd., Dept. CCA, Iando House, 43 Bartholomew Close,
 London EC1A 7HP. Tel: (01) 600-3211
Product: Display racks (cassette storage system).
Crown Merton (Hancock Corfield & Waller Ltd.), Station Rd.,
 Merton Abbey, London SW19. Tel: (01) 542-1012.
Product: Display racks (rec. only).
Deiga Press Ltd., Dingwall House, 8 Marlborough Rd.,
 Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng.
 Dir.: R. E. Edwards; Gen. Mgr.: D. Deighton; Office
 Mgr.: P. Lloyd.
Product: Divider cards
E M I Recs. Ltd., EMF House, 20 Manchester Sq., London
 W1. Tel: (01) 486-4488. Mng. Dir. G. Oord.
Product: Browser boxes, display racks.
Film & Television Prod'n Servs., Pinewood Studios, Iver
 Heath, Bucks. Contact: D. Fagan.
Product: Display racks (tape only).
Fittall Prods. Ltd., Coastguard Rd., Larne.
Product: Display racks (tape only)
Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ.
 Tel: (01) 267-4936. Cable: HIGHMANCO. Mng. Dir.: F.
 Strauss; Gen. Mgr.: J. Rimington
Product: Display racks.
John Longden, Grafton Rd., Lincoln, Lincs.
Product: Display racks (tape only)
Mastermind Tape Racks, 1/3A Bensham Ln., West Croydon
 CR0 2RU. Tel: (01) 689-1877
Product: Display racks (tape only).
Metrosound Mfg. Co. Ltd., Audio Works, Cartersfield Rd.,
 Waltham Abbey, Essex EN9 1JF. Tel: Waltham 31933.
Product: Display racks.
Musitapes (Whsle.) Ltd., 402 Edgware Rd., London W2
 1ED. Tel: (01) 723-7491. Dirs.: P.J. Ashworth, K.H.
 Bourke-Borrowes, M.H. Hazeldine; Sales Dir.: Max
 Norrey.
Product: Browser boxes (tape only), display racks (tape
 only).
Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3
 4DF. Tel: (0727) 50611. Mng. Dir.: Mrs. P. Blank; Gen.
 Mgr.: B. Blank; Sales Mgr.: R.H. Blank; Prod'n Mgr.: R.
 Foyle.
Product: Display racks.
Securette Ltd., 45 Grove Ln., London SE5. Tel: (01) 701-
 4094.
Product: Display racks.
Selecta (London), 125/127 Lee High Rd., Lewisham SE13
 5NX. Tel: (01) 852-9171/9191.
Product: Display racks.
Solomon & Peres Ltd., Roughfort, Templepatrick, Belfast 1.
 Tel: Templepatrick 32711. Pres. M.H. Solomon; Gen.
 Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
Product: Browser boxes, display racks.
James Upton Ltd., 12 Dolland St., London SE11 5LN. Tel:
 (01) 582-8333. Cable: ROBOR. Sales Dir.: W.G.A.
 Howe.
Product: Browser boxes, divider cards.

● tape playback equipment

A E G-Telefunken, Bath Rd., Slough, Bucks SL1 4AW. Tel:
 (75) 33311. Mng. Dir.: Dr. D. Kunkel; Gen. Mgr.: W.C.
 Zickermann; Sales Mgrs.: G. Trimby (North), C. Davies
 (South); Sales Promo. Mgr.: R. Yates.
Brand name: Telefunken (Germany).
Acme Electric Co. (Finsbury) Ltd., 74 Great Eastern St.,
 London EC2. Tel: (01) 739-6486. Cable: ACLECTRO.
Brand name: Ajax (Japan).
Alba (Radio & Television) Ltd., 70 Tabernacle St., London
 EC2. Tel: (01) 253-1322.
Brand name: Alba.
Amity Schroeder Ltd., 4 New Compton St., London WC2
 8DD. Mng. Dir.: Cliff Cooper. Tel: (01) 836-7811.
Ataka & Co. (UK) Ltd., Roman House, Wood St., London
 EC2.
Audiorama Ltd., 138 Horton Rd., Datchet, Berks.
Autocar Electrical Equip. Co. Ltd., Chanry Rd., Trading
 Estate, Kempston, Bedford, Tel: Kempston 3071.
Av Dist. (London) Ltd., 26 Park Rd., Baker St., London NW1
 4SH. Tel: (01) 935-8161.
Brand name: Stellavox, Stellamaster.
B A S F (UK) Ltd., Audio/Video Tapes Div., PO Box 473,
 Knightsbridge House, 197 Knightsbridge, London SW7
 1SA. Tel: (01) 584-5080. Telex: 267574. Audio/
 Video Mgr.: H.C. Paltinson; Professional Prods. Mgr.:
 R.M. Hine.
B S R Ltd., Monarch Works, Cradley Heath, Warley, Worcs.
 Tel: (0384) 69272. Telex: 33282.
Bang & Olufsen (UK) Ltd., Eastbrook Rd., Gloucester, Glos.
 GL4 7DE. Tel: (0452) 21591. Cable: BEE0. Telex:
 43215.
Brand name: Bang & Olufsen (Denmark).
Bias Electronics Ltd., Coombe Trading Estate, Unit B, 112/
 120 Coombe Ln., London SW20 0BA. Tel: (01) 947-
 3121.
Bosch Ltd., PO Box 166, Rhodes Way, Watford WD2 4LB,
 Herts. Tel: 44233. Cable: BOSCHBRIT. Telex: 935244.
 Mng. Dir.: Vernon Mills; Uher Prod. Mgr.: Keith Wilson;
 Blaupunkt Prod. Mgr.: Jack London.
Brand name: Blaupunkt, Uher (both Germany).
Brenell Eng'g Co. Ltd., 231/235 Liverpool Rd., London N1
 1LY. Tel: (01) 607-8271. Dir.: R. Hahn; Sales Mgr.: E.
 Brown.
British Radio Corp. Ltd., 2B4 Southbury Rd., Enfield, Middx.
 Tel: (01) 366-1155.
Brand name: Ferguson, Marconiphone.
British Relay Ltd., Overline House, Crawley, Sussex.
C R E S S Ltd. (Commercial Radio Express Supply Servs.), 7-
 11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-
 5297. Dir.: Michael Lindsay; Gen. Mgr.: Tom Russell;
 Sales Mgr.: Richard Carrier.
Cetec UK, Shaftesbury St., High Wycombe, Bucks. Tel: High
 Wycombe 37326. Telex: 837329. Sales Mgr.: Brian
 Wills.
Brand name: Gauss.
Channel Inds. Inc., 7c Standmoor Court, Park Ln.,
 Whitefield, Manchester. Tel: (061) 766-6911.
Clarke & Smith Mfg. Co. Ltd., Melbourne Works, Wallington,
 Surrey. Tel: (01) 669-4411. Cable: ELECTRONIC.
 Telex: 225747. Chm.: Maj. J.F.E. Clarke; Group Mng.
 Dir.: D. Gemmell; Gen. Mgr.: F.S. Alfrey; Sales Mgr.:
 J.B. Clarke.
Clydepak Merchants Ltd., 263 Renfrew St., Glasgow G3
 6TT. Tel: (041) 331-1234.
Connexans Ltd., 1 Norbury Rd., Reigate, Surrey RH2 9BY.
Crown Radio Co. Ltd., Industrial Estate, Runell Gardens,
 Wickford, Essex SS11 8RT. Tel: 63414. Telex:
 995109.
D T V Group Ltd., 126 Hamilton Rd., West Norwood, London
 SE27 9SG. Tel: (01) 670-6166. Telex: 262415.
Brand name: Spotmaster.
Davoli (UK) Ltd., 859 Coronation Rd., London NW10. Tel:
 (01) 965-8646. Gen. Mgr.: Mario Mezzadri.
Home office: Italy, Davoli-Krundaal.
Decca Radio & Television, Neachells Ln., Willenhall,
 Wolverhampton, Staffs. Tel: (0902) 67367. Telex:
 338472. Chm.: Sir Edward Lewis; Gen. Mgr.: K.S.
 Spencer; Comm'l Mgr.: H.E. Godfrey.
Brand name: Deccasound (UK), CR 1000, Legato (both
 Taiwan).
Eagle Int'l, Precision Centre, Heather Park Drive, Wembley
HAO 1SU. Tel: (01) 903-0144.
Farnell-Tandberg Ltd., Farnell House, 81 Kirkstall Rd.,
 Leeds, Yorks LS3 1HR. Tel: (0532) 35111. Cable:
 TANDBERG. Telex: 557611. Mng. Dir.: John Farnell;
 Dir. & Sales Mgr.: W.R. Harrison; Adv. Mgr.: Neil
 Dunning.
Branch: London N4, 167 Hermitage Rd. Tel: (01) 800-
 0008. Gen. Mgr.: B.W. Cox.
Brand name: Tandberg.
The Ferragraph Co. Ltd., Auriema House, 442 Bath Rd.,
 Clippenham, Slough, Bucks. SL1 1 8BB. Tel: Burnham
 (06286) 62511. Cable: BRITFERRO. Telex: 847297.
Fidelity Radio Ltd., 6 Olaf St., London W11. Tel: (01) 727-
 0131. Cable: AMPLIFY.
Golding Audio Ltd., Marks Tey, Colchester, Essex. Tel:
 Colchester 210433. Cable: GOLDAUDIO. Telex:
 98550. Mng. Dir.: R.K. Golding; Dir.: A.B. Golding.
Brand name: Golding, Skandia (both Japan).
Grundig (GB) Ltd., Newlands Park, London SE26 5NQ. Tel:
 (01) 778-2211. Telex: 22854. Mng. Dir.: Paul Spring;
 Sales Dir.: R.P. Cope; Financial Dir.: D.G. Fenner.
Brand name: Grundig (Austria, Germany, Portugal,
 UK).
C.E. Hammond & Co. Ltd., Lamb House, Church St., London
 W4 2PB. Tel: (01) 995-4551. Gen. Sales Mgr.: R.J.
 Sharpe.
Brand name: Revox (Switzerland).
Hanimex (UK) Ltd., 15 Great Dover St., London SE1 4XT.
 Tel: (01) 407-8161.
Brand name: Hanimex, Toshiba (Japan).
Haverton Leisure Ltd., 1 Studio Pl., Kinnerton St., London
 SW1X 8EW. Tel: (01) 235-3495.
Heath (Gloucester) Ltd., Bristol Rd., Gloucester GL2 6EE.
 Tel: Gloucester (0452) 29451. Cable: Dayin. Telex:
 43216.

Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ.
 Tel: (01) 267-4937. Cable: HIGHMANCO. Telex:
 897174. Mng. Dir.: F. Strauss; Gen. Mgr.: H.
 Rimington.
Brand name: Alpha (Denmark, Japan), Harman/
 Kardon (Japan, USA).
Hitachi Sales (UK) Ltd., New Century House, Coronation Rd.,
 Park Royal, London NW10 7QN. Tel: (01) 965-9861.
Brand name: Hitachi (Japan).
I T T Consumer Prods. (UK) Ltd., Fooks Cray, Sidcup, Kent
 DA14 5HT. Tel: (01) 300-7733. Telex: 21836.
Brand name: ITT-KB, RGD.
Industrial Tape Applications, 5 Pratt St., London NW1 0AE.
 Tel: (01) 485-6162.
International Audio Ltd., Clive House, Queens Rd.,
 Weybridge, Surrey. Tel: Weybridge 40125. Telex:
 928153.
Brand name: Dual (Germany).
J V C (UK) Ltd., 453 Caledonian Rd., London N7 9BA. Tel:
 (01) 607-6568. Telex: 24562.
Javelin Electronics Ltd., 131/149 Goswell Rd., London
 EC1V 7EY. Tel: (01) 253-4063. Telex: 27289.
Johnsons of Hendon Ltd., Radlett Rd., Colney St., St.
 Albans, Herts. AL2 2EA. Tel: Radlett 4747.
Brand name: AIVA.
Kellar Ltd., 9 Brydges Rd., London E15 1NA.
King Stereo, 387 London Rd., West Croydon. Tel: (01) 689-
 6568.
Klark-Teknik Ltd., MOS Ind'l Site, Summerfield,
 Kidderminster. Tel: (0562) 64027.
Brand name: Teknik.
L L Electronics (Sales) Ltd., 5 Shakespeare St., London N3.
 Tel: (01) 346-3332.
Brand name: Nova Tape.
Lear Jet Stereo 8 (UK) Ltd., Mastertape House, Blackthorne
 Rd., Poyle Trading Estate, Colnbrook, Slough, Bucks.
 Tel: Colnbrook 2431. Mng. Dir.: J. Barrow; Sales Mgr.:
 J. Bede.
Lee Eng'g Ltd., Ashley House, Ashley Rd., Walton-on-
 Thames, Surrey. Tel: Walton-on-Thames 28783.
Lee Prods. (GB) Ltd., 10/18 Clifton St., London EC2P 2JR.
 Tel: (01) 247-6711. Mng. Dir.: R. Clyne; Sales Mgr.: J.
 Smith.
Brand name: Dulci, Elizabethan, Elpico.
Leavers-Rich Equip. Ltd., 319 Trinity Rd., Wandsworth,
 London SW18 3SL. Tel: (01) 874-9054. Cable:
 LEEMAG. Telex: 923455 Wembley.
Brand name: Conmag, Sepmag.
Luxitone, 82/84 Bolsover St., London W1N 5JB. Tel: (01)
 636-2901.
Brand name: Luxor (Sweden).
Lyall Lusted Ltd., Vincent Works, Vincent Ln., Dorking,
 Surrey. Tel: Dorking 4091.
M Y Tape Cartridge Co. Ltd., 7 W. Halkin St., London SW1X
 8JA. Tel: (01) 235-6424. Mng. Dir.: Lionel Murray.
Brand name: King Stereo (USA).
Magnetic Tapes Ltd., Chilton Works, Garden Rd., Richmond,
 Surrey TW9 4NS. Tel: (01) 876-7957.
B.H. Morris & Co. (Radio) Ltd., Trio House, The Hyde,
 London NW9 6JP. Tel: (01) 205-6441.
Brand name: Trio.
Harry Moss (London) Ltd., 424 Kingston Rd., London
 SW20. Tel: (01) 540-8131.
Motorola Automotive Prods. Ltd., Taylors Rd., Stofford,
 Hitchin, Herts. Tel: (0462) 730661. Telex: 82437.
 Mng. Dir.: P.D. Riches; Sales Mgr.: D.G. Russell.
Brand name: Motorola.
Multicore Solders Ltd., Maylands Ave., Hemel Hempstead,
 Herts. Tel: Hemel Hempstead 3636. Telex: 82363.
Brand name: Bib.
Musitapes (Whsle.) Ltd., 402 Edgware Rd., London W2
 1ED. Tel: (01) 723-7491, 262-1152. Dirs.: P.J.
 Ashworth, K.H. Bourke-Borrowes, M.H. Hazeldine;
 Sales Dir.: Max Norrey.
Brand name: Musitapes, Select, Senn Sound.
N E A L (North East Audio Ltd.), 5 Charlotte Sq., Newcastle-
 Upon Tyne NE1 4XF.
Brand name: Wellensak.
J. Parker & Co. (London) Ltd., Parker House, 1 Beresford
 Ave., Wembley, Middx. HA0 1YX. Tel: (01) 903-5211.
 Cable: BINATONE. Telex: 923810. Mng. Dir.: P.T.
 Lalvani.
Brand name: Audiosonic, Binatone, Electro-Phonic,
 Onkyo.
Philco (Great Britain) Ltd., Sterling Trading Estate, Philco
 House, Rainham Rd. S., Dagenham, Essex RM10 8TK. Tel:
 (01) 593-8613.
Philips Electrical Ltd., Century House, Shaftesbury Ave.,
 London WC2. Tel: (01) 437-7777. Mng. Dir.: Sir John
 Stewart-Clark.
Brand name: Philips.
Pluistrions Ltd., Hampstalls Ln., Newcastle, Staffs. ST5
 OSW.
Brand name: Pluistrion, Orion.
Pye Ltd., PO Box 49, Cambridge CB4 1DS.
Brand name: Ekco, Pye.
Radiomobile Ltd., Goodwood Works, N. Circular Rd.,
 London NW2 7JS. Tel: (01) 452-3333. Cable:
 MOBILERAD.
Rank Audio Visual Ltd., PO Box 70, Great West Rd.,
 Brentford, Middx. Tel: (01) 568-9222
Brand name: Akai (Japan).
Rank Radio Int'l Ltd., Power Rd., Chiswick W4 5PW. Tel:
 (01) 994-6491.
Brand name: Bush, Bush Arena, Dansette, Leak,
 Murphy, Wharfedale.
Sanyo Marubeni (UK) Ltd., Sanyo House, Bushey Mill Ln.,
 Watford, Herts. Tel: Watford 30421. Telex: 267400.
Brand name: Sanyo (Japan).
Sharp Electronics (UK) Ltd., Sharp House, 107 Hulme Hall
 Ln., Manchester M10 8HL. Tel: (061) 205-7321.
 Cable: SHARPTRON. Telex: 668380.
Shro (UK) Ltd., 8 Bush Ln., Cannon St., London EC4. Tel:
 (01) 626-4711. Telex: 252663.
Brand name: Pioneer.
J. J. Silber Ltd., 11 Northburgh St., London EC1. Tel: (01)
 253-8031.
Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-
 Thames, Middx. Tel: Sunbury 87644.
Telerenters (London & Provincial) Ltd., 155/159 Queens

Rd., Watford, Herts. Tel: (92) 24543. Telex: 923071.
Brand name: Standard (Japan), Waltham (Japan).
 Teleton (Electro) UK Co. Ltd., Robijohns Rd., Chelmsford,
 Essex. Tel: Chelmsford 62442. Telex: 99338.
Brand name: Teleton (Japan).
 H. O. Thomas Electronics Ltd., 9/10 Southampton Pl.,
 London WC1A 2EA. Tel: (01) 405-9569. Mng. Dir.:
 H.O. Thomas.
Brand name: Wien.
 3 M (UK) Ltd., 3M House, Wigmore St., London W1A 1ET.
 Tel: (01) 486-5522.
 Toshiba (UK) Ltd., Feltham, Middx
 Triumph Electronics Ltd., 118 & 122 Brighton Rd., Purley,
 Surrey CR2 4DB. Tel: (01) 660-2327
 Unamec Ltd., United Africa House, Blackfriars Rd., London
 SE1. Tel: (01) 928-2070.
Brand name: National/Panasonic (Japan).
 United Mercantile Co. Ltd., 13/14 Queen St., London W1.
 Tel: (01) 499-4901. Cable: RAMSACO. Telex: 23610.
 Van Der Molen Ltd., 1 Mildmay Rd., Romford RM7 7DA. Tel
 Romford 41904.
 Winter Trading Co. Ltd., 95/99 Ladbroke Grove, London
 W11. Tel: (01) 727-1341. Cable: WINLEC.
Brand name: Orion, Raphone, Shira (Hong Kong,
 Japan, Taiwan).
 World Radio Ltd., 950 N. Circular Rd., London NW2. Tel:
 (01) 452-4255. Cable: CARADOSETS. Telex: 22671.
Brand name: Courier.
 Wyndor Rec'g Co. Ltd., 2 Bellevue Rd., London N11.
 Z E D, 71 Rufford Ave., Rawdon, Leeds LS19 7QR. Tel:
 (0937) 3707.

● jukebox title strip manufacturer

Lennard Developments Ltd., 206 Chase Side, Enfield,
 Middx. EN2 02X. Tel: (01) 363-8238.

URUGUAY

Population: 2,800,000
 Rate of exchange: \$1 (US) = 1030 pesos
 Holidays: January 1, January 6 (Holy Kings' Day), February
 (Monday & Tuesday of Carnival), March (Holy Week),
 April 19 (Landing of the 33), May 1 (Workers Day), 18
 (Battle of Las Piedras), June 19 (Birthday of Artigas),
 July 18 (First Constitution Day), August 25
 (Independence Day), October 12 (Columbus Day),
 November 2 (All Souls Day), December 8 (Blessing of
 the Waters), December 25.

RECORDS:

Records sold domestically (Uruguayan Rec. Chamber
 members): LP's 1973—620,000 units, \$1,696,000;
 1972—880,000 units, \$1,945,000. Singles 1973—
 160,000 units, \$159,000; 1972—360,000 units,
 \$229,000.

Records exported to USA: 1973—\$2,328; 1972—\$856.
 Average retail price per record: LP's—\$4.50; EP's—
 \$1.90; singles—\$1.35.

Discounting: 50% once a year during two weeks in June of
 stock and special records which didn't sell well.
 Type of distribution: Manufacturer-to-retailer, with a 30%
 mark-up. Large manufacturers own retail shops, but they
 sell all records.

Type of promotion: Manufacturers send free sample records to
 radio and TV stations and newspapers as well as large
 Montevideo nightclubs. They also advertise in a monthly
 magazine which has commentaries on artists and new
 releases; the publication is available free to record
 buyers.

TAPE:

Market: Only one per cent of the record player owners also
 own cassette players. Nevertheless the cassette market
 is still growing.

Average retail price per tape: Cassette—\$4.79.

RADIO STATIONS:

No. of commercial 71; no. of government 4, 72 AM, 3 FM.
 Comment: International pop music, mainly sung in Spanish,
 predominates on commercial stations. Nevertheless,
 English, French and Italian songs and instrumentals hit
 the charts. Of the government stations one programs
 pop music, the others only classical.

TELEVISION STATIONS:

No. of channels 15 (commercial 14, government 1).
 Comment: Current energy restrictions reduce the
 programming time on TV stations to five hours a day
 (7pm to midnight). Almost all programs are foreign-
 produced films and serials, mainly from Argentina.

IMPORT/EXPORT REGULATIONS:

Prohibitive taxes make importing impractical.
 Carlos Alberto Martins

● record & tape manufacturers/ distributors/importers

A P S A (American Prods. SA), Av. Italia 4230, Montevideo.
 Tel: 59-42-17. Pres.: Issac Wegbraut; Gen. Mgr.:
 Norman Arlin; Sales Mgr.: David Wegbraut.
 Labels: (Owned) Citrus; (represented) Ariola (Germany),
 Barclay (France), Camden (USA), Camusic (Argentina).

Chandis (Brazil), Chantecler (Brazil), Continental (Brazil),
 Dicesa (El Salvador), Fantasy (USA), Groofe (USA), IRT
 (Chile), Montilla (Spain), Parnaso (USA), Penny Farthing
 (UK), RCA Victor (USA), Red Seal (USA), Vik (USA),
 Victrola (USA), Zafiro/Novola (Spain).
 Int'l rep.: Worldwide RCA Int'l
 America Hoy, see Hemisferio.
 Argentina, see Eco-Mallarin.
 Ayui, see Tacuabe.
 Cantares del Mundo, see Hemisferio.
 Carumbe, see Tacuabe.
 Citrus, see APSA.
 Clar, see Tacuabe.
 Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-
 37. Cable: CLALIM. Mng. Dir.: Leon Jurburg; A&R
 Mgr.: Luis A. Lema.
 Labels: (Owned) Clave; (represented) BGM (Argentina),
 Discomoda (Venezuela), London (UK), MAM (UK),
 Movieplay (Spain), Music Hald (Argentina), Palacio de la
 Musica (Venezuela), Threshold (UK), Trova (Argentina),
 WEA Group.
 Daisy, see EDISA.
 De La Planta S.R.L. Colonia 844, Esc. 3 & 4, Montevideo. Tel:
 98-39-89. Mng. Dir.: Jorge Abuchajia; A&R Mgr.:
 Carlos Piriz; Sales Mgr.: Edgar Welker; Promo. Mgr.:
 Daniel Podesta.
 Labels: (Owned) Discos De La Planta, Divertimento,
 (represented) Mandioca (Argentina), Tinne (Argentina).
 Int'l rep.: Argentina (Phonogram).
 Divertimento, see De La Planta.
 Dumyl, see Eco-Mallarin.
 E C G, see Eco-Mallarin.
 E D I S A, Nueva York 1176, Montevideo. Tel: 91-20-61.
 Gen. & A&R Mgr.: Reynal A. Pacifico.
 Labels: (Owned) Daisy; (represented) Buddha (USA),
 DG, Fermata (Argentina, Brazil), Fontana, MGM,
 Philips, Phonogram, Polydor (worldwide), Microfon
 (Argentina).
 Eco, see Eco-Mallarin.
 Eco-Mallarin Prod'ns., Juan D. Jackson 1142, Montevideo
 Tel: 4-57-20; 41-74-27. Pres. & Gen. Mgr.: Juan
 Carlos Mallarin. (Distributed by Prodisa).
 Labels: (Owned) Argentina, Dumyl, ECG, Eco, JCM,
 MCT, Mallarin Prod'ns; (represented), Distribuidora
 Continental (Panama), Records Int'l (Argentina), Sol
 (Mexico), Ten (Argentina).
 Int'l reps.: Argentina (Records Int'l, Ten), Costa Rica, El
 Salvador, Guatemala, Honduras, Nicaragua, Panama
 (All Distribuidora Continental).
 Guardia Nueva, see Tacuabe.
 Hemisferio S.R.L. Ituzaingó 1324, Esc. 203, Montevideo.
 Pres. Luis O. Onel; Gen. Mgr. Carlos A. Firpo, Sales
 Mgr. Juan C. Firpo.
 Labels: (Owned) America Hoy, Macondo; (distrib-
 uted) Cantares del Mundo, (represented) AM8
 Discografica (Argentina), Astona (Chile), Azur
 (Argentina), Fonema (Argentina), El Virrey (Peru).
 Int'l reps.: Argentina (Azur, Fonema), Peru (El Virrey).
 J C M, see Eco-Mallarin.
 Jacqueline, see Prodisa.
 M C T, see Eco-Mallarin.
 Macondo, see Hemisferio.
 Mallarin Prod'ns, see Eco-Mallarin.
 Orfeo, see Palacio.
 Palacio de la Musica Ricardo & Rodolfo Gioscia SA, Av. 18
 de Julio 1100, Montevideo. Tel: 8-01-13, 8-48-25.
 Cable: GIOSPIANO. Pres.: Ricardo Gioscia Zamalverde;
 Sales Mgr. Alfredo Aviotti Robido.
 Labels: (Owned) Orfeo; (represented) ABC/Dunhill
 (USA), A&M (USA), Angel (UK), Apple (UK), Capitol
 (USA), EMI group (UK), Hispavox (Spain), MCA (USA),
 Odeon (UK), United Artists (USA).

Palma, see Tacuabe.
 Play-House, see Tacuabe
 Prodisa S.R.L. Rio Negro 1354, 5th fl., Rm. 28, Montevideo.
 Tel: 91-07-25. Dir. Edgar F. Barros; Gen. & Sales Mgr.:
 Edgar F. Barros Jr.; Prod'n Mgr.: Gustavo Barros.
 Labels: (Owned) Jacqueline; (distributed) Eco-Mallarin;
 (represented) Brambila (Mexico), Elite Special
 (Switzerland), Hot (Brazil), Janus (USA), Project 3
 (USA), Promusica (Argentina), Tonodisc (Argentina).
 Sendor SA, Nicaragua 1478, Montevideo. Tel: 29-75-30.
 Pres. E. Abal Salvo; Gen. Mgr.: E. Abal Olliu.
 Labels: (Owned) Sendor, (represented) CBS Int'l (USA),
 Disc Jockey (Argentina), Epic (USA), Surco (Argentina).
 Int'l rep.: Worldwide (CBS).
 Tacuabe (Eds.), Casilla de Correo 1328, Montevideo. Tel:
 91-58-19. Gen. Mgr.: Maria Teresa Sande; A&R Dir.:
 Coriun Aharonian; Sales Mgr.: Myriam Dibarbour.
 Labels: (Owned) Tacuabe, Ayur, Palma; (distributed)
 Carumbe, Clar, Guardia Nueva, Play-House;
 (represented) America Nueva Prod'nes (Argentina),
 Centro de Artes y Ciencias (Argentina), Le Chant du
 Monde (France), Dischi del Sole (Italy), Edigia (Spain),
 Madrigal (Argentina), Moshe Naim (France).

● services

Associacion de Educadores Musicales, Casilla de Correo
 1187, Montevideo. Pres.: Amilidia Bales de Cotelo
 Freire; Sec'y: Berta Alvarez Gutierrez.
 Asociacion Uruguaya de Musicos, Maldonado 983,
 Montevideo. Tel: 98-73-70. Pres.: Roberto Garcia
 Devita; Sec'y: Romeo Cernuschi; Treas.: Mario Orrico.
 Camera Uruguaya del Disco, Canelones 1974, Montevideo.
 Tel: 4-30-52. Pres.: Enrique Abal Salvo.
 Centro Cultural de Musica, Av. 18 de Julio 1006, 6th fl.,
 Montevideo.
 Juventudes Musicales del Uruguay, Rio Negro 1228,
 Montevideo. Tel: 8-55-75. Pres.: Hugo Balzo; Sec'y:
 Maria Tania Siver.
 Sociedad Uruguaya de Musica Contemporanea, Casilla de
 Correo 1328, Montevideo. Pres.: Hector A. Tosar;
 Sec'y: Coriun Aharonian.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales, Casilla de Correo
 1187, Montevideo. Pres.: Amilidia Bales de Cotelo
 Freire; Sec'y: Berta Alvarez Gutierrez.
 Asociacion Uruguaya de Musicos, Maldonado 983,
 Montevideo. Tel: 98-73-70. Pres.: Roberto Garcia
 Devita; Sec'y: Romeo Cernuschi; Treas.: Mario Orrico.
 Camera Uruguaya del Disco, Canelones 1974, Montevideo.
 Tel: 4-30-52. Pres.: Enrique Abal Salvo.
 Centro Cultural de Musica, Av. 18 de Julio 1006, 6th fl.,
 Montevideo.
 Juventudes Musicales del Uruguay, Rio Negro 1228,
 Montevideo. Tel: 8-55-75. Pres.: Hugo Balzo; Sec'y:
 Maria Tania Siver.
 Sociedad Uruguaya de Musica Contemporanea, Casilla de
 Correo 1328, Montevideo. Pres.: Hector A. Tosar;
 Sec'y: Coriun Aharonian.

DESIGN & ARTWORK

Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38.
 (Rec. only)
 Imprenta AS, Rincon 387, Montevideo. Tel: 91-45-76, 98-
 56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales
 Mgr.: Eduardo Diaz.
 Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel:
 85-175. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

LICENSING ORGANIZATION, MUSIC

A G A D U (Asociacion General de Autores del Uruguay)
 Canelones 1130, Montevideo. Tel: 8-31-88. Pres.:
 Antonio Italiano, Gen. Mgr.: Rodolfo M. Cosentino;
 Sec'y: Luis Eduardo Echegoncelay. (Mechanical &
 performing rights.)

PLATING, PROCESSING & PRESSING PLANTS

A P S A (American Prods. SA), Av. Italia 4230, Montevideo.
 Tel: 59-42-17. Pres.: Issac Wegbraut; Gen. Mgr.:
 Norman Arlin.
 Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-
 37. Cable: CLALIM. Mng. Dir.: Leon Jurburg. (Pressing
 only.)
 F I M A S A (Fabrica de Instrumentos Musicales & Afines SA),
 Nueva York 1176, Montevideo. Tel: 91-60-74. Pres.:
 Jose Pedro Lopez Vidaur; Gen. Mgr.: Jorge Raggio.
 Sendor SA, Nicaragua 1478, Montevideo. Tel: 29-75-30.
 Pres. E. Abal Salvo. Gen. Mgr.: E. Abal Olliu.

PRINTERS & LITHOGRAPHERS

Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38.
 (Rec. only)
 Imprenta AS, Rincon 387, Montevideo. Tel: 91-45-76, 98-
 56-68. Pres. & Gen. Mgr.: Jorge de Arteaga, Sales
 Mgr.: Eduardo Diaz.
 Imprenta Cervantes (Socolovsky SA), Calle Durazno 939,
 Montevideo. Tel: 98-24-35, 91-72-32. Pres. & Gen.
 Mgr.: Jaime Socolovsky.
 Imprenta Garcia SA, Rio Branco 148-83, Montevideo. Tel:
 85-175. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45.
 Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto
 Lagomarsino.

PROMOTION & PUBLICITY

Imprenta AS, Rincon 387, Montevideo. Tel: 91-45-76, 98-
 56-68. Pres. & Gen. Mgr.: Jorge de Arteaga, Sales
 Mgr.: Eduardo Diaz.
 Imprenta Garcia SA, Rio Branco 1481-83; Montevideo. Tel:
 85-175. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

TAPE CUSTOM DUPLICATORS

A P S A (American Prods. SA), Av. Italia 4230, Montevideo.
 Tel: 59-42-17. Pres.: Issac Wegbraut; Gen. Mgr.:
 Norman Arlin.
 Configuration: Cassette.
 Prodisa S.R.L. Rio Negro 1354, 5th fl., Rm. 28, Montevideo.
 Tel: 91-07-25. Dir. Edgar F. Barros; Gen. & Sales Mgr.:
 Edgar F. Barros Jr.; Prod'n Mgr.: Gustavo Barros.
 Configuration: Cassette

● supplies

ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel:
 85-175. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

JACKETS & SLEEVES

Imprenta AS, Rincon 387, Montevideo. Tel: 91-45-76, 98-
 56-68. Pres. & Gen. Mgr. Jorge de Arteaga; Sales
 Mgr.: Eduardo Diaz. (Jackets only)
 Imprenta Cervantes (Socolovsky SA), Calle Durazno 939,
 Montevideo. Tel: 98-24-35, 91-72-32. Pres. & Gen.
 Mgr. Jaime Socolovsky. (Jackets only)
 Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel:
 85-175. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45.
 Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto
 Lagomarsino.

LABELS

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel:
 85-175. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45.
 Pres. Daniel Lagomarsino; Gen. Mgr.: Alberto
 Lagomarsino.

● accessories manufacturers

Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-
 37. Cable: CLALIM. Mng. Dir.: Leon Jurburg.
 Product: Cleaners, cloths & brushes.

VENEZUELA

Population: 9,686,486
 Rate of exchange: \$1 (US) = 4.29 bolivars.
 Holidays: January 1, January 6 (Epiphany), Carnival, March
 10 (Vargas' Day—port of La Guaira only), March 19 (St.
 Joseph's Day—port of Puerto Cabello only), Ash
 Wednesday (half day), Holy Thursday, Good Friday,
 Holy Saturday, April 19 (Declaration of Independence),
 May 1 (Labor Day), Ascension, Corpus Christi, June 24
 (Battle of Carabobo—all ports closed, businesses open
 elsewhere), June 29 (Sts. Peter & Paul), July 5

(Independence Day), July 24 (Simon Bolivar's Birthday), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), December 24 (half day), December 25, December 31 (half day).

Records exported to USA: 1973—1,400 units, \$1,346, 1972—434 units, \$434.

Records, record blanks & pre-recorded media imported from USA: 1973—\$229,685; 1972—\$408,604.

● **record & tape manufacturers / distributors / importers**

Allum's Maracaibo Import, Trecera Av. Los Palos Grandes Centro, Comercial El Parque, Caracas 106. Tel: 283-8031, 283-8913, 283-5708. Cable STEREO. Pres.: Irvin K. Allum; Gen. Mgr.: Irvin K. Allum Jr.; Sales Mgr.: Mary Allum Azopardo. (Imports US labels).

Archiv, see Polydor.

B A S F Venezolana SA, Apdo. 70316, Caracas 107. Labels: (Owned) BASF; (represented) Stereo Dimension (USA).

Billo, see La Discoteca.

C B S/Columbia CA, Av Ppal. Los Cortijos de Lourdes, Caracas. Tel (02) 35-87-00. Cable COLRECORD. Gen. Mgr.: Dr. Victor M. Oliver; A&R Mgr.: Orlando Enrique Montiel; Sales Mgr.: Francisco Sanchez. Labels: (Owned) CBS, Epic, (represented) Astarte (Spain), Sono-Radio (Peru). Int'l rep.: USA (Columbia).

C L R, see Los Ruices.

Cordica (Corp. Latinoamericana del Disco CA), Edif. Canaca, Final Av Milan, Los Ruices Sur, Caracas. Tel (02) 36-22-28, 36-27-51, 34-10-03, 35-35-36 Cable CORDIS. Pres.: Wilhelm Ricken, Comm'l Mgr. Jorge Rencoret; Sales Mgr.: Reinaldo Barros Calderon, Int'l Repertory Label Mgr.: Sandro Marauda. Labels: (Owned) Cordis; (represented) Ariola (Spain), RCA Victor (worldwide).

Cordis, see Cordica.

D G, see Polydor.

Don Disco CA, Plaza de Chacaito, Caracas Tel (02) 71-80-56, 72-93-66. Pres. & Gen. Mgr. Gervasio Garcia Mundet.

Labels: (Owned) Espiral; (imported) labels from France, Germany, Italy, Spain, UK, USA.

Discomoda, see Favedica.

La Discoteca CA, Calle Milan 402, Los Ruices Sur, Caracas. Tel: (02) 34-46-82. Cable LADICOTECA. Pres.: Wilhelm Ricken; Prod'n Mgr.: Carlos A. Vidal; Int'l Repertory Label Mgr. Armando Calderon; Sales Mgr. Oscar Serfaty.

Labels: (Owned) Billo, Erna, Sonus, Top Hits; (represented) Ansonia (USA), Bambuco (Colombia), MCA (USA), Movieplay (Spain), Musart (Mexico), Panart (USA), Paramount (USA).

Epic, see CBS.

Erna, see La Discoteca.

Espiral, see Don Disco.

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr. Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Comm'l Mgr.: Benito Vieitez Allen.

Int'l branch: Colombia, Discomoda de Colombia Ltda. Labels: (Owned) Discomoda, Orbe; (represented) Boringuen (Puerto Rico), Brunswick (USA), Fantasy (USA), Parnaso (Argentina), Ri-Fi (Italy), Ricordi (Italy), Saar (Italy), Spanish World Recs (USA).

Fontana, see Polydor.

H B, see El Palacio de la Musica.

Heliodor, see Polydor.

Karussell, see Polydor.

Latino, see Suramericana.

Latinoamericana del Disco CA (Corp.), see Cordica.

M G M, see Polydor.

Mercury, see Polydor.

Orbe, see Favedica.

El Palacio de la Musica SA, Apdo. 3637, Guayabal a Venado 4-1, Caracas 101. Tel: (02) 45-10-46, 45-48-48, 45-19-39.

Labels: (Owned) Palacio; (distributed) HB; (represented) A&M (USA), Columbia (Spain), Copacabana (Brazil), Cotique (USA), Decca (UK), Fania (USA), GSF (USA), London (USA), Marfer (Spain), Monument (USA), Motown (USA), Peerless (Mexico), Pye (UK), Roulette (USA), Secco (USA), Telefunken (Germany), United Artists (USA), Vaya (USA).

Int'l reps.: Worldwide (Polydor) except Central America (India), Colombia (Fuentes), Mexico (Peerless), Peru (El Virrey), USA (All-Art).

Philips, see Polydor.

Polydor SA, Apdo. 5458, Avo Bldg., 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 35-66-35. Gen. Mgr.: Harry Alex; A&R English Labels Helga Moslener; A&R Spanish Labels: Pepe Bello.

Labels: (Owned) Archiv, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Tip, Vertigo, Verve, Wing, (represented) Asylum (USA), Atco (USA), Atlantic (USA), Bell (USA), Bronze (UK), Buddah (USA), Chelsea (USA), Colossus (USA), Cube (UK), Elektra (USA), Island (UK), Kama Sutra (USA), Manticore (UK), Nashboro (USA), RSO (UK), Reprise (USA), Shelter (USA), Stax (USA), Track (UK), Volt (USA), Warner Bros. (USA).

Los Ruices SA (Corp.), Apdo 70251, Los Ruices 107, Caracas. Tel: 34-46-83. Cable ODEONSA. Pres.: Wilhelm Ricken; Mktg. Mgr.: Stan W. Steinhilber; Sales Supervisor: Jaime Garcia; Promo. Supervisor: Rafael Vergel.

Labels: (Owned) CLR; (represented) ABC/Dunhill group (USA), Apple (UK), Capitol (USA), EMI (Worldwide), Greene Bottle (USA), Harvest (UK), Neighborhood (USA), Purple (UK), RAK (UK), Red Bus (UK), Sovereign (UK), T. Rex (UK), Tumbleweed (USA), Wizard (UK). Int'l rep.: Worldwide (EMI).

San Sebastian de Oro (Fundacion), Calle 5, & Av Oriental, Urb. Merida-Qta-Zunimar, San Cristobal Tel (076) 2-50-55 Prod'rs: Orlando Hernandez H Gerardo Portillo G

Sonus, see La Discoteca.

Suradisc, see Suramericana.

Suramericana del Disco SRL, Res. Puento a Restaurador, Mezzanina, Equina Puento a Restaurador, Caracas. Tel (02) 45-10-24, 45-20-53.

Labels: (Owned) Latino, Suradisc, Venus, Yare, (represented) AMI (France), Asfona (Chile), Barclay (France), Caracol (Chile), Codiscos (Colombia), Continental (Brazil), Gravacoes Electricas (Brazil), Iempsa (Colombia), Riviera (France), Victoria (Colombia).

Int'l reps.: Central America (Dideca), Colombia (Codiscos, Victoria), Ecuador (Codiscos), Guatemala (Dideca), Peru (Iempsa), USA (Discorama).

Tip see Polydor.

Top Hits, see La Discoteca.

Venus, see Suramericana.

Vertigo, see Polydor.

Verve, see Polydor.

Windi-South, 14 El Solis de Oro, Caracas

Wing, see Polydor.

Yare, see Suramericana.

● **music publishers**

Mundo Musical, Apdo. 70169, Caracas. Tel 35-87-00. Cable COLRECORD. Gen. Mgr.: Dr. Victor M. Oliver Int'l firms represented: Mundo Musical (Mexico)

Orbe Eds. Musicales, 4 Calle Urb. Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable ORBEMUSA. Pres. Cesar Roldan; Gen. Mgr.: Ligia de Garcia. Int'l firms represented: EUSA (Peru), Misicol (Colombia).

Peer Int'l de Venezuela, Macuto Bldg., 6th fl., Av. Universitaria, Plaza San Pedro Los Chaguaramos, Caracas 104. Tel: (02) 62-67-21. Contact Alfonso Sanchez Lopez.

Home office: USA, Peer-Southern Org.

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urb. Merida-Qta-Zunimar, San Cristobal Tel (076) 2-50-55. Cable: FUN/SAN SEBASTIAN. Contacts Orlando Hernandez H., Eduardo Mendez U

Universal Music Publ'rs CA (Unimusic), Apdo. 70419, Caracas. Tel: (02) 34-46-82. Cable UNIMUSICA. Pres.: Bernhard Brecht; Gen. Mgr. Ciro Vega Aguilera.

● **services**

DESIGN & ARTWORK

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No. 40, Caracas 101 Tel 49-74-91. Pres.: Cesar Roldan; Gen. Mgr. Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Comm'l Mgr. Benito Vieitez Allen.

LICENSING ORGANIZATION, MUSIC

S A C V E N (Sociedad de Autores & Compositores de Venezuela), Vam Bldg., 9th fl., Av. Andres Bello, Caracas. Tel: (02) 54-67-27. (Mechanical & performing rights).

PLATING, PROCESSING & PRESSING PLANTS

Criodisca (Productora Criolla de Discos CA), Calle Milan 402, Los Ruices Sur, Caracas. Tel: (02) 34 46 81. Pres. Wilhelm Ricken; Plant Mgr.: Eduardo Sandoval

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb Ind'l Carapa, No. 40, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Comm'l Mgr. Benito Vieitez Allen. (Plating & processing only).

PRINTERS & LITHOGRAPHERS

Criodisca (Productora Criolla de Discos CA), Calle Milan 402, Los Ruices Sur, Caracas. Tel (02) 34.46.81. Pres.: Wilhelm Ricken; Plant Mgr.: Eduardo Sandoval.

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb. Ind'l Carapa, No. 40, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Comm'l Mgr.: Benito Vieitez Allen.

TAPE CUSTOM DUPLICATORS

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb. Ind'l Carapa, No. 40, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Comm'l Mgr.: Benito Vieitez Allen.

Polydor SA, Avo Bldg., 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 35-66-35. Gen. Mgr.: Harry Alex. Sonomatrix CA, 4a Calle 41, Urb. Ind'l Carapa, Caracas 102. Tel: (02) 49-38-22. Pres.: Cesar Roldan; Gen. Mgr.: Alvaro Rodriguez.

Sonus Electronics CA, Apdo. 70380, Caracas Tel: (02) 36-28-66. Pres.: Bernhard Brecht; Gen. Mgr. Helmut Meinken; Sales Mgr. Enrique Barros Configuration: 8-tr. & cassette.

● **supplies**

JACKETS & SLEEVES LABELS

POLYETHYLENE BAGS

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb. Ind'l Carapa, No. 40, Caracas 101. Tel. 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Comm'l Mgr.: Benito Vieitez Allen.

TAPE, BLANK LOADED

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb. Ind'l Carapa, No. 40, Caracas 101, Tel 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr. Quiliano Molina; Comm'l Mgr. Benito Vieitez Allen. Configuration: 8-tr. & cassette. Brand name: DCM.

● **tape playback equipment**

Allum's Maracaibo Import, Trecera Av. Los Palos Grades Centro, Comercial El Parque, Caracas 106. Tel: 283-8031, 283-8913, 283-5708. Pres. Irvin K. Allum; Gen. Mgr. Irvin K. Allum Jr. Sales Mgr. Mary Allum Azopardo. Brand name: Revox (Switzerland), Sony (Japan). Sonus Electronics CA, Apdo. 70380, Caracas. Tel: (02) 36-28-66. Pres.: Bernhard Brecht; Gen. Mgr.: Helmut Meinken; Sales Mgr. Enrique Barros

VIRGIN ISLANDS (U.S.)

Population: 62,468.

Per capita income: \$2,377.

Holidays: January 1, 6, 30, February 12, 22, March 31, April 7-9, 11, May 30, June 22, July 4, 25, September 5, October 25, November 1, 11, 24, December 25, 26.

● **record & tape manufacturers / distributors / importers**

Conrad (of St. Thomas) Ltd., PO Box 3187 Kronprindsens Gade Sta., St. Thomas 00801. Tel: (809) 774-2433. Branch: Puerto Rico.

Labels: (Distributed) Fania, Pickwick, RCA.

Capitol, see Westindy.

Columbia, see Westindy.

Dynamic, see Westindy.

Fania, see Westindy.

Musik Butik, PO Box 129, Christiansted, St. Croix 00820. Tel: (809) 773-0757. Gen. Mgr. H. Middleton. (Importer)

Pickwick, see Conrad.

Polydor, see Westindy.

RCA, see Conrad.

Westindy Music Co. Inc., PO Box 2896, Barbel Plaza, St. Thomas 00801. Tel: (809) 774-4488. Pres. & Gen. Mgr.: Wilbur La Motta; Sales Mgr.: Leroy La Motta; Sec'y: Joyce A. La Motta.

Labels: (Owned) Westindy; (distributed) Capitol, Columbia, Dynamic, Polydor, Wirf. Wirf, see Westindy.

● **music publisher**

Westindy Music Co. Inc. (ASCAP), PO Box 2896, Barbel Plaza, St. Thomas 00801. Tel: 774-4488. Mgr.: Wilbur La Motta.

YUGOSLAVIA

Population: 21,000,000.

Rate of exchange: \$1 (US) = 15.50 dinars.

Per capita income: \$750.

Holidays: January 1, 2, May 1, 2, July 4, November 29, 30.

RECORDS:

Records manufactured for domestic & export sale: LP's 1973—1,800,000 units, \$4,500,000; 1972—950,000 units, \$2,250,000. EP's & singles 1973—13,000,000 units, \$11,700,000; 1972—17,000,000 units, \$13,600,000.

Records exported to USA: 1973—129,066 units, \$64,369; 1972—179,949 units, \$136,109.

Average price per record: LP's—\$4; EP's—\$1.10; Singles—\$0.90.

Stereo sales: 40% of total.

Record club sales: 5% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-retailer.

Type of promotion: Radio and TV commercials and newspaper advertising are the main sources of promotion.

TAPE:

Market: Cassettes are the major tape configuration sold, with few cartridge 8-tr. sales.

Pre-recorded tape sold domestically: Cassettes 1973—450,000 units, \$1,800,000; 1972—400,000 units, \$1,600,000.

Average retail price per tape: 8-tr.—\$5.20; Cassettes—\$4.

RADIO STATIONS:

No. of government: 200.

TELEVISION STATIONS:

No. of channels: 2

Comment: There is a national TV network and, in most areas, a second channel with local programs.

Bojan Kostic

● **record & tape manufacturers / distributors / importers**

Alta Diskografska Produkcija, Bogoviceva 1b, Zagreb Tel (041) 447-738
 Beograd Disk Ljubicka 15 Belgrade Tel 440-786
 Diskoton Produkcija Ploca Hasana Brkica 58 71000 Sarajevo Tel (071) 33-421 Dir Jovah Beatovic Label. (Owned) Diskoton
 Helidon—Tovarna gramofonskih plosc Vodnikova 42 Ljubljana Tel 55-179
 Jugoslovenska Kniga Obilicev Venac 24 Belgrade Tel 623-799 (Importer Exporter)
 Jugoton Recs PO Box Dubrava 4 41040 Zagreb Tel (041) 644-522
 Labels. (Owned) Jugoton, (represented) Apple (UK) Camden (Italy, USA) Capitol (USA) Cetra (Italy) Columbia (USA) Decca (UK) Deram (UK) Durium (Italy) Elite Special (Switzerland) Fonit (Italy), HMV (UK) Harvest (USA), Parlophone (UK), RCA (Italy) Red Seal (Italy USA) Stateside (USA), Victor (Italy), Victrola (Italy, USA)
 Int'l reps.: Australia (Mercur Overseas), France (Yugofrance), West Germany (Deutsche Oversea Globe Trading Krolo & Kotarac) USA (International Book & Recs Dist. Monitor)
 Prosveta, Narodnog Fronta 56, Belgrade Tel 643-397, 643-222 (Importer/Exporter)
 R T B-Belgrade see Record Prod n
 Record Prod n of Radio-Television Belgrade, Makedonska St 21, Belgrade Tel 320-277 Cable PGP RTB Gen Mgr Bozidar Gocic Sales Mgr Branko Petrovic
 Labels. (Owned) RTB-Belgrade, (represented) BASF (West Germany) Barclay (France) Bellaphon (West Germany), Electrecord (Poland), Enterprise (UK) Explosion (Spain) Hispavox (Spain) Oya (Turkey) Phonogram Int'l (France, Greece, Italy Netherlands UK) Polydor Int'l (West Germany, UK), Ricordi (Italy)
 Int'l reps.: Netherlands (Phonogram), Spain (Dresal) USA (Everest, Int'l Book & Rec Dist.)
 Studio B Produkcija Ploca, PO Box 10, Belgrade Dir Dragan Markovic, Gen Mgr Dragan Vidak Label (Owned) Studio B
 Sumadija—produkcija ploca Batocina kod Kragujevca Tel (034) 81-187
 Suzy Prod n Recs (div of Metalektro) Trgovina Na Veliko Maio, PO Box 543, 41000 Zagreb Label. (Represented) CBS (USA)
 Vuk Karadzic Kraljevica Marka 9 Belgrade Labels: (Represented) Disneyland (USA), Vista (USA)

● **music publishers**

Jugoton Eds Musicales—JEM, Pokupska bb, 41040 Zagreb Tel (041) 644-522
 Kinel Music (Eds Musicales), Vmogradska 3, 41000 Zagreb Tel (041) 573-462 Pres & Gen Mgr Mario Kinel Int'l branch: Italy, International Music Business Int'l firms represented, Accord (West Germany) CAM (Italy), INC (Italy), Leonardi (Italy), Mascotte (Italy), Weltmusik (Austria)
 Metronome (SAKOJ), Ruzveltova 19 Belgrade Tel 28-010
 Zabavne Melodije Berislaviceva 9, 41000 Zagreb Tel (041) 442-084 Pres Ivica Stamac, Gen Mgr Ivo Koerbler

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Croatian Composers, Berislaviceva 9, 41000 Zagreb Tel (041) 440-025 Pres Stanko Horvat Gen Mgr Vladimir Cvija
 Association of Jazz & Light Music Musicians, Dusanova St 96 Belgrade Tel 333-627
 Jugoslovenska Radiotelevizija (radio & TV), Borisa Kidrica 70/1, Belgrade Tel 433-647, 433-693 Cable JURATE Telex (063) 11469
 National Committee of the Int'l Music Council, Misarska 12 Belgrade Sec'y Vojslav Kostic
 National Section of the Int'l Society for Contemporary Music Remetnacka 75 Zagreb
 Union of Yugoslav Composers, Misarska 12 Belgrade
 Union of Yugoslav Performing Artists, Terazije 26, Belgrade

LICENSING ORGANIZATIONS, MUSIC

Savez Kompozitora Jugoslavije Misarska, Belgrade Tel 334-773, 334-771
 Zavod za zastitu autorskih malih prava (Performing & Mechanical Rights Society), Misarska 12 Belgrade

PLATING, PROCESSING & PRESSING PLANT

Jugoton Recs PO Box Dubrava 4 41040 Zagreb Tel (041) 644-522

TAPE CUSTOM DUPLICATOR

R T V Ljubljana—Kazetna produkcija Tavcarjeva 17 Tel 311-922

● **accessories manufacturer**

Jugoton Recs PO Box Dubrava 4, 41040 Zagreb Tel (041) 644-522
 Product: 45 RPM adaptors



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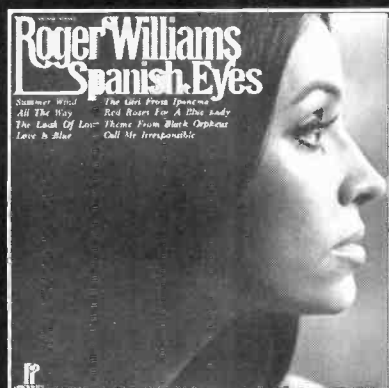
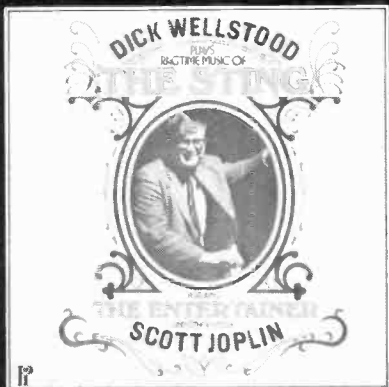
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