# NOVEMBER 16, 1968 . SEVENTY-FOURTH YEAR . \$1.00

The International Music-Record Newsweekly

## Memphis Climbs to New Record Center Heights

By BILL WILLIAMS

MEMPHIS - The recording business is climbing toward the top as the leading industry in Memphis. The city now claims to be the fourth largest recording center in the world.

An organization known as Music Memphis, Inc., has been formed to stress the "Memphis Sound," and to help develop the industry even more. It is a general welfare corporation which plans to establish a foundation which will set up archives and

## Lower Priced **Projector Out**

By HANK FOX

NEW YORK-The first audio-visual cartridge projector to move within mass economic reach is being marketed by Technicolor Corp. The Super 8 film projector, model Technicolor 1000-A, retails for under \$300. Observers believe that, with mass production, the retail price can be even further reduced.

The compact device which resembles a slide projector, utilizes two sizes of continuous look cartridges. Technicolor, for several years, has offered a similar super 8 silent film cartridge projector for under \$100.

The audio-visual cartridge is circular except for the rectangular protrusion which is inserted into the projector. The larger of the two cartridges, with a capacity of 600 feet (30 minutes), measures 9 inches long. Technicolor's 200 foot capacity (10 minutes) cartridge measures 534 inches. Both are 13/4 inches deep.

The film is propelled horizontally via a sprocketless film drive which operates similarly to a capstan-driven tape recorder. At the end of the film is a notch which automatically shuts off the projector. The projector, Technicolor 1000, features a built-in four-inch speaker facing the screen.

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a museum. Heading the organization is attorney Harold Stribek. who is involved in many musical activities, and the presidentelect is Jim Stewart of Stax and

Memphis produces all forms of music: r&b, Top 40, gospel, country and combinations of all of these. At the recent mid-South fair here, Music Memphis exhibited a 60 by 15-foot display depicting the history of music in the city, relating from the day of W. C. Handy.

Memphis contends it not only gave birth to the blues through Handy, but also to rock 'n' roll through Sam Phillips and his Sun label, organized with the building of the city's first recording studio in 1953. Joe Coughi also helped formulate rhythm & blues in 1958, and the talent he discovered became internationally known.

In the early 1960's, Stewart founded Stax, then Volt. Both (Continued on page 86)

## Cos. Pour in \$\$ for Spots

By CLAUDE HALL

NEW YORK-Record companies are investing heavily in spot radio announcements to reach the album buyer. Nearly all major labels are now involved. The product ranges from progressive rock and r&b to pop and country music. These radio spots have become so effective that many groups are beginning to specify in their contracts a special figure in their promotion budget that must be spent on radio.

"If you have the right product, especially by an artist who has already proven successful, you can double your sales with a spot announcement drive," said Mike Lipton, vice-president and general manager of United Artists Records.

In line with this thinking, Lipton has budgeted between \$25-\$35,000 for promotion of a new "Traffic" album on radio and

(Continued on page 88)

## 'Blue Power' Hits Disks; Apple Forbidden Fruit?

By ELIOT TIEGEL

LOS ANGELES - The record industry spotlight is now focusing on nudity. In various degrees, nudity has become the new art form for contemporary music product. (Billboard's view on the "nudity breakthrough" is spotlighted in an editorial on Page 3.)

The appearance of the nude form, both male and female on the front and back of album covers, as well as in trade and consumer advertising, is stirring up controversy between the rec-

(Continued on page 84)

## LONDON 'VEILS' STONES' COVER

NEW YORK - London Records is "cleaning up" the cover of the Rolling Stones' "Beggars' Banquet" for release in the U. S. The album art, originally requested by the Stones, displayed a bathroom with all the fixtures and graffito on the wall. Revised cover is a simplelettered statement of artist and

## French Swing to 8-Track

PARIS-After an initial emphasis in favor of 4-track CARtridges, the French market has switched dramatically to 8-track, and Musidisc, one of the first French companies to enter the cartridge field, is now selling 8track packs at the rate of 3,500 a month.

Musidisc's international manager Pierre Berjot said, "We just cannot get enough 8-track cartridge cases to satisfy the demand. At present, cartridge sales represent 4 per cent of our turn-

over; but I predict this will jump to 15 per cent in 1969."

Musidisc retails 8-track cartridges at \$6.40, compared with \$9 for imported RCA cartridges, and Berjot reports an increasing business in exchange tapes with nearly 250 retailers in France operating cartridge exchange setups. "These cartridges are mostly old, imported recordings," said Berjot, "and exchanges cost the customer \$1.

Musidisc handles its own du-(Continued on page 84) By MIKE HENNESSEY

LONDON - Tetragrammaton's decision to distribute the controversial John Lennon-Yoko Ono "Two Virgins" album in the U. S., revealed in Billboard last week, is regarded by Roy Silver as "a test operation which, by virtue of the demand there is bound to be for the album, will afford us an opportunity to see whether the distribution channels in the States are open for change."

Silver made this comment during his recent visit here to sign the distribution deal with Apple Records chief Ron Kass.

Tetragrammaton, said Silver, is backing Lennon in his fight to do away with hypocrisy. "I can't believe," said Silver, "that anyone can seriously hold the view that the naked human body is, in itself, obscene." (The album cover features a full-length front view photograph of John Lennon and Yoko Ono in the nude.)

Asked whether he would have been prepared to handle the album if it had been the work of unknown talent, Silver replied: "No-because an unknown artist would not have paid his dues. But we regard Lennon as a genius who has produced a prod-

(Continued on page 64)



"The Tingling Mother's Circus." A way out-far in-new hit album from Musicor. New single from the album shows hit potential. "Sunday Kind of Feeling" and "Positively Negative." Musicor #1335. (Advertisement)



Andy Williams sings "Battle Hymn of the Republic." Royalties will be donated to the Robert F. Kennedy Memorial Foundation. (Advertisement)

(Advertisement)

## HAVE A SOUL CHRISTMAS

Clarence Carter: BACK DOOR SANTA King Curtis: THE CHRISTMAS SONG Otis Redding: WHITE CHRISTMAS Joe Tex: I'LL MAKE EVERY DAY CHRISTMAS (For My Woman)

Booker T. & The MG's: SILVER BELLS Carla Thomas: GEE WHIZ, IT'S CHRISTMAS



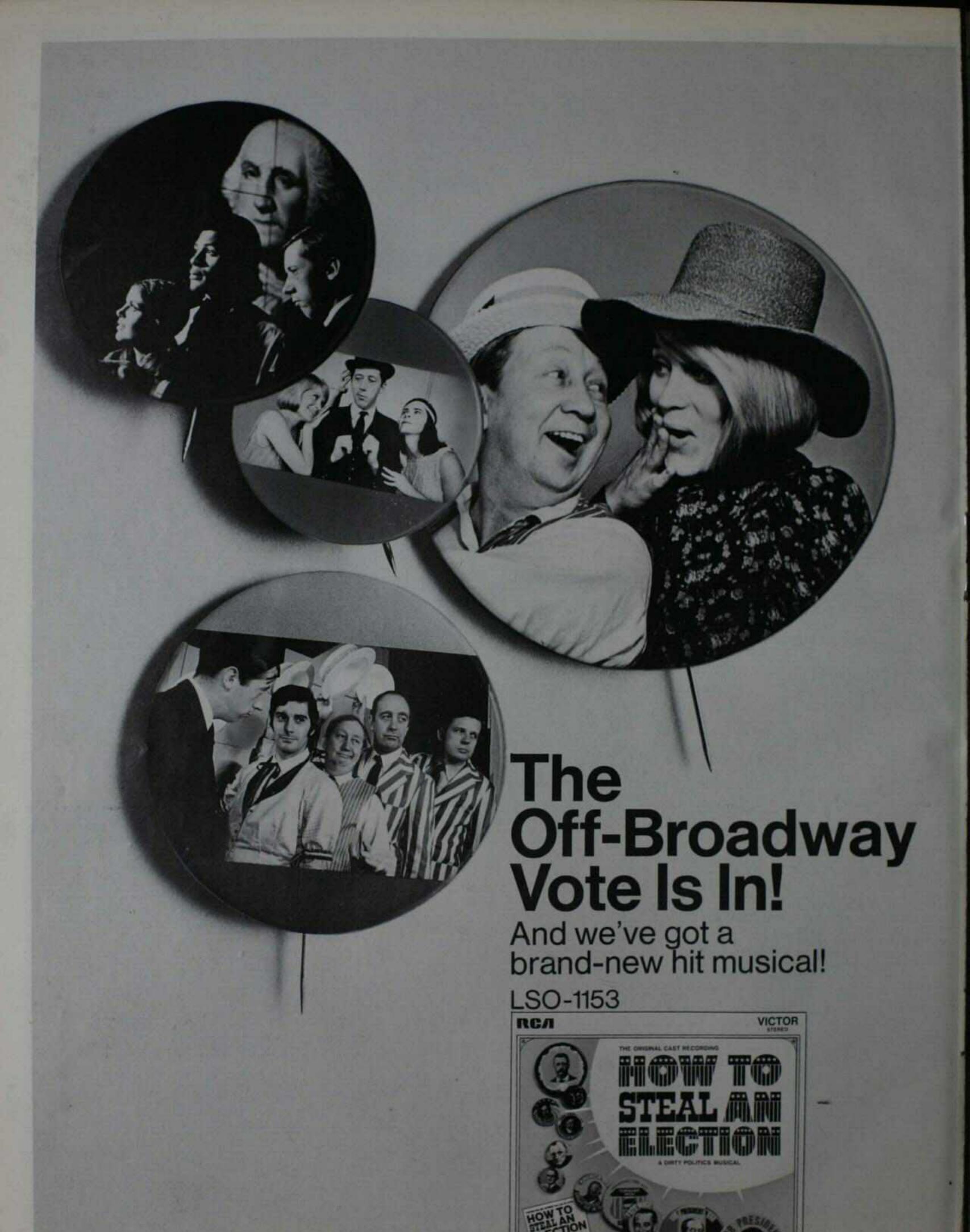
Otis Redding: MERRY CHRISTMAS BABY Solomon Burke: PRESENTS FOR CHRISTMAS Booker T. & The MG's: JINGLE BELLS William Bell: EVERY DAY WILL BE LIKE A HOLIDAY King Curtis: WHAT ARE YOU DOING NEW YEAR'S EVE

ON ATCO RECORDS





SOUL CHRISTMAS VARIOUS ARTISTS: Atco SD 33-269



REA

EDITORIAL

## Moral or Immoral?

The forthcoming release of the John Lennon-Yoko Ono album "Two Virgins," with its full-length sleeve photograph of Lennon and Miss Ono in the nude, makes it opportune to consider the implications of the so-called new morality in relation to the music industry.

The new permissiveness in the arts, having produced a greater liberality in the obscenity laws, makes it increasingly the responsibility of all to safeguard moral standards. But the path toward greater enlightenment and the abolition of indefensible taboos is a supremely treacherous one.

As voluntary censorship by consensus replaces the rigid and, admittedly, often stupid restraints of the law, the two essential questions are 1) Who is to decide standards of taste and morality? and 2)

What are those standards to be?

License in any field of human endeavor cannot be justified by reference to the prevailing liberality in another field. The music industry must make up its own mind how far it wants to go and how quickly it wants to get there. And this decision must spring from the closest consultations with the people the industry serves-the recordbuying public.

Certainly the record industry, because of its high concentration of young, enlightened and socially aware people, must be anti-establishment and certainly some restrictions imposed by society on selfexpression are pointless and sometimes even dangerous.

But it is an incontestable fact that whenever these restrictions are eased, liberal attitudes risk being discredited by a minority of unscrupulous people determined to exploit the situation for gain. If public opinion accepts the album and it is sold freely, would this signal an avalanche of similar albums-most of them with no pretense of artistic merit?

The whole subject of sex and censorship is rich in paradox. Human genital organs can be displayed on a Greek statue but most people don't care to see them on a record sleeve. The only reason for this is prejudice-the kind of prejudice which John Lennon and those associated with the release of the album want to destroy. On the other hand, progress toward the elimination of these prejudices must necessarily be slow and extremely careful. A sudden and complete relaxation of all censorship could have chaotic consequen-

It is up to the music industry to monitor the speed at which the public at large is moving toward greater freedom and to keep just one step ahead. It is also up to the industry to protect the public from artless and witless salacity and vulgarity. Moral standards may change, but standards of good taste should be inflexible.

Permissiveness, yes; submissiveness, no.

## Musicor Puts More Steam Into Country Field Drive

NEW YORK - Musicor Records has stepped up its activities in the country music field. Pappy Daily and George Jones will spark the drive. In order to build a larger country roster, Jones will begin producing several country artists through a new Nashville firm, Jones Boy Enterprises. Pappy Daily will continue to headquarter in Houston and record not only Jones but artists such as Kay Tolliver, Lowell Knipp and Bobby Lee.

George Jones' new firm will represent all the publishing activities of Daily in Nashville. In addition Jones and his personal manager Bill Starnes will seek new artists and coordinate their recording sessions with Daily. One of the artists in the new Jones venture is Brenda Carter. Jones produced

Distributor Buys Three One-Stops

SEATTLE - Fidelity Northwest, Inc., an RCA distributor, has purchased three one-stops in this area. They are Seattle Record One-Stop, Washington Record Outlet and Sea-Port One-Stop.

All the companies maintain offices and warehouses here and in Portland.

## Jamal's Live Cuts

NEW YORK-Jazz pianist Ahmad Jamal will be recorded live by ABC Records during his appearance at the Plaza 9 jazz spot, which starts Tuesday (12). Johnny Pate will supervise the recording. The album will be scheduled for January release.

a duet session starring himself and Miss Carter in an effort to establish her as an artist and their "Milwaukee Here I Come" single scored in the country field. Jones has also just produced a single, "Bubble Gum Bandit," by 11-year-old Dewayne Phillips.

## **Tandem Gets** Deal to Make School LP's

NEW YORK-Tandem Materials, Inc. has concluded a deal with Scholastic Press to produce five albums for school distribution. The initial order with the school distribution company is the first of a series of classroom participation records developed by Frank Luther.

Tandem has been established to specialize in the educational record field. The firm is owned by Lou Levy, veteran music publisher whose Leeds Music was a leader in developing educational materials. Partnered with Levy are Luther and Ted Cott, TV and radio executive.

The deal with Scholastic marks Tandem's second contract. It recently completed a series of tapes for Portal Press; creating an oral supplement for their school materials.

Tandem is also working with PlayTape in developing uses for the two-track system in the educational field.

## Jubilee Plans A CARtridge **Duping Plant**

LOS ANGELES - Jubilee Industries will open a tape cartridge duplicating plant here, one block away from its company-owned Monarch Record Manufacturing plant.

The new facility is a leased 10,000-square-foot building. Equipment is being purchased from Bell Sound and will cover 4-track, 8-track and cassette.

The facility, as yet unnamed, will do custom duplicating for those companies for whom it presses records, Duroff indicates. First person hired to run the

office is Helen Solomon. Duroff estimates the facility will be in operation within one month. An initial staff of 10 will launch the technical-administrative personnel force.

## TIC Setting Up Production Wing

LOS ANGELES - A music production wing is taking shape under the corporate banner of Transcontinental Investing Corp.

Mike Curb, the 23-year-old composer-businessman, has been given the responsibility for scouting the independent production field to find the right companies for acquisition. Curb is presently talking with six independent producers.

TIC's first two independent production companies are Curb's Sidewalk Productions and Jim Guercio's Poseidon Productions.

The Guercio purchase gives TIC its third music publishing company, Diogonnes Music, TIC already owns Curb's two firms, Sidewalk Music and Mirby Mu-

Curb's operation, with its 12 staff writers and six producers,

## Dot Broadens Staff After Setting New Policy Sights

LOS ANGELES-Dot's new policy of recording a broad variety of musical forum has resulted in the company adding personnel around the country on the sales and promotion levels.

"A comprehensive study of our sales organization has been under way for some time now," said Ken Revercomb, Dot's sales distribution director.

This study on the proper manpower needed to service and promote all Dot's product has resulted in the following developments.

Al Avers has been promoted to branch manager at Dot's World Wide distributorship in Chicago. He was formerly the assistant branch manager.

Fred Poindexter has been added as the Chicago area promotion man. In San Francisco. Bob Chilton directs the World Wide branch, with Peter Duchet moved from sales into promotion and Dick Enghes assuming Duchet's job.

In Miami, Bernie Polakoff has joined the company branch there after a stint with Liberty Records. Mitch Kreindler joins the Florida staff in promotion.

In Dallas, David Gibson has been named to the promotion staff. In the New York branch, Dave Bernstein has been added to the promotion roster with another man soon to be hired.

In Atlanta, Bob Wardlow is the promotion contact, with

## Ri-Fi Execs in N. Y. for Talks

NEW YORK - Executives of the Ri-Fi record company, Milan-handling Atlantic, Monument, Laurie, Jay Gee, 20th Century-Fox, Westminster and Vox in Italy-visited here for conferences with representatives of various catalogs.

Heading the Ri-Fi party were G. B. Ansoldi, managing director, Antonio Ansoldi, and Giuseppe Velona, director of international operations. They conferred with Ri-Fi's New York representative, Richard H. Roemar.

Ri-Fi is opening production offices in France and the U. K.

John Mitchell working out of Nashville and covering other Southern States.

The field men report respectively to Dick Bowman, national sales manager and Pete Garris, the promotion director, both of whom operate from Hollywood.

will provide the parent company with an immediate reservoir of music/recordmen to develop soundtrack music.

Curb, who has been creating soundtrack music for American International Pictures, is now expanding his film ties. He is scoring his first two Warner Bros.-Seven Arts pictures, "Big Bounce" and "The Mae West 'Story." One of his staff writers. Valjean Johns, is also working on a W-7 film, "Big Cube."

TIC's three recording studios in the Los Angeles area are all equipped with the technical devices required for film scoring. TIC estimates it can cut recording costs by one-third by using its own facilities.

Guercio, who has been operating out of New York, will open an office here. A number of the individuals Curb is talking to about joining TIC are Coast-based.

On Curb's Sidewalk staff are producers who can function as engineers and composers. They include: Harley Hatcher, Bob Summers, Michael Lloyd, Valjean Johns and Jerry Steiner.

TIC is best known for its dominant position in the rack jobbing field through its purchases of Recordwagon, Action Records, Tip Top, Reconar, Pioneer Distributing and Somerset.

## W-7 Establishes Workshop For Contemporary Writers

LOS ANGELES - Attempts to get into contemporary songwriting are being fostered here by a newly organized Warner Bros.-Seven Arts writers work-

Two 16-year-old writers plus a trio of writers/performers called the Glass Family, have been signed to the workshop by Raul Abeyta, recently hired to oversee the workshop effort. Abeyta was formerly a contract writer with the company for three years. He now holds the title of general professional manager of special projects, reporting to Billy Sherman, the office's general professional manager.

Abeyta has been scouting for writers and artists in the Southern California area. He found the Glass Family on Catalina Is-

land. The group has been signed to record an LP of its own compositions for W-7 Records. Their compositions will be published by Tamerlane Music, W-7's BMI

Abeyta critiques the new writers works and seeks to pair composers with lyricists. Sherman says the project can involve up to 12 persons. The workshop primarily functions in the evenings at the publishing company's Hollywood offices where a piano and tape recorder are made available to the fledgling writers.

The Adrisi Brothers, who have been with Sherman five years, were originally brought into the Tamerlane fold when Valiant Records was still operating. Valiant was subsequent sold to Warner Bros.

## Lewerke & Kaffel Import U. K. Rock Albums for U. S.

LOS ANGELES - Distributors Jack Lewerke and Ralph Kaffel have begun importing British rock albums for American distribution. Lewerke was in London recently to set up sales deals with labels and independent producers who do not have any U. S. representation.

Product being shipped here is from Blue Horizon, Deram, Pye, Parlophone, Polydor, Track Reaction, Fontana, Underground Sue and Marbel Arch.

Kaffel says he is selling this merchandise to 75 stores, the majority treating it like a new category of music. A minimum order is for 50 copies of an LP, with the maxiumum reaching 1,000 copies per title.

## **Groove Studio** Move a Trend

NEW YORK-Groove Sound Studio is now leasing time to independent engineers, and a spokesman indicated this may be a new trend in the recording industry. Wiley Brooks, who built the studio, is one of the leading independent engineers making use of the facility on a leasing arrangement.

Last week, for example, he lined up a recording session and engineered it for an Atlantic Records act. It is known that several other engineers are working with other recording studios. The Groove Sound house engineer is Jeff Turner, who said last week that he's now planning to install 16-track equipment. At present 8-track. the studio has billed more than \$150,000 in the past six months of business.

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## Allied Records' Instant Presser

LOS ANGELES - Allied Record Co., a custom presser, is now working with automation consultants on the development of fully automatic equipment which presses the disk, pastes on the labels and inserts the record in a jacket. Kaken Broadhead, Allied's president, expects to have the fully automated equipment in operation next year.

Since 1956, Allied has specialized in an injection molding system for pressing recordings rather than the more widely used compression system. Allied uses a styrene plastic for

COHEN

its singles rather than vinyl, and Broadhead hopes to use the more sensitive material in the fully automated equipment for singles. For LP's, Broadhead will use vinyl plastic.

Quality Check "Using precision equipment which is fully automated, all we will need is a quality control check on the records at varying times rather than inspecting individual records as we do now." Broadhead said there is some experimental work being done in the matter of automatically inserting records into sleeves or jackets, so he feels

that this present physical step can be incorporated in an automatic system.

Allied's eight automatic injection molding machines are geared to produce up to 50,-000 singles per day. Among the company's custom clients are RCA, Tower, Disneyland, Pickwick, Golden, Liberty and Columbia. Allied subcontracts albums to two other firms, Fidelitone in Torrance and Custom.

Broadhead has heard that EMI is experimenting with injection molding equipment using vinyl plastic in France. "The injection molding system offers such precision," Broadhead said, "that a press can be set up and run up to 40,000 records and you don't notice any wear on the stampers. After 3,000 records with a compression press, you see wear and have to change your parts."

Allied charges from 9 to 10 cents for a single. In the mid-1950's the cost was 14 cents. Prices have come down due to competition and "pressure from the manufacturers, cost of labor and paper have steadily risen," Broadhead said.

DUKE ELLINGTON, right, recipient of the Ed Wynn Humanitarian

## Award for 1968 on behalf of the American Parkinson Disease Association, receives from ASCAP president Stanley Adams the Society's Pied Piper Award.

## Storyland Sets Distrib Net -Plans 2 Children's Lines

LOS ANGELES - Storyland Records will set up its own national distribution network to handle children's album pro-

In the 15 weeks Berkman has

been general manager of the

firm, there has been a complete

revitalization of the Bang and

Shout labels. Besides coming up

with two hit records-Freddie

Scott with "You Got What I

Need" and Derek's "Cinnamon"

-Berkman put new sales life

into a "Neil Diamond's Great-

Mrs. Berns has also signed

Mike Valvano to an exclusive

songwriter's contract for Web

IV Music; Valvano will also

produce records for Shout.

est Hits" LP.

duct, including a budget line of 99-cent albums.

The label plans to release two lines of children's albums: a \$1.98 line, with a nine-page coloring book insert, and a budget line without the book. Both packages, however, will have double back covers, with one tearing off for framing.

Distribution will be through established children's outlets, such as toy stores, discount chains and shoe stores, and regular record channels. A major oil company also plans to make Storyland product available at service stations as a premium sale, according to Bernie Ross, Storyland vice-

Initial product on the \$1.98 line includes "Animal and Funny Folks" by Ailene Goodman and "The Three Pigs," with original music and a fresh story line. The company has seven albums in the \$1.98 category and about 38 albums in the economy line prepared for dis-

Music will support all the albums, with contemporary, folk, popular and jazz being used as background material supplementing original stories, Music Single Shot Music (EMD, recently formed by Frank Freedman, Storyland president.

tribution.

The creative team at Storyland includes producer Joel Freedman, writer Chuck Rambo and Ross.

## Bang Makes Rash of Deals With 'Outside' Producers

NEW YORK - Bang Records, under the direction of general manager Harold Berkman, is zeroing in on independent production deals. The label and its subsidiary-Shout Recordshas just signed artist production deals with Rick Hall, Muscle Shoals, Ala., producer for the Blues Busters; Phil Walden, Macon, Ga., producer of Billy Young: Bo Gentry and Bobby Bloom (through Big Kahoona Productions) for a new single by Freddie Scott called "Loving You Is Killing Me"; and Teddy Vann, New York, producer of the Ronnettes. George Tobian and Johnny Cymbal, producers of "Cinnamon," have also been signed to produce Randolph Walker. Hene Berns, president of the label, was responsible for all of these new ventures; in addition, it was Mrs. Berns who found the "Cinnamon" hit by Derek on Bang Records, this week on the Hot 100 Chart at No. 50 with a

product for ABC Records, a newly created position within the company. Szymczyk will direct and supervise company recordings, be responsible for the acquisition of masters, and supervise independent production arrangements.

Executive Turntable

Lawrence Cohen appointed to Epic Records' newly created

post of merchandising manager. He'll work with

Mort Hoffman, Epic's director of sales and

distribution, on sales promotion and merchan-

dising campaigns. He was a free-lance writer for

12 years prior to this assignment. . . . Jack Lee,

who left Edwin H. Morris after a hitch of more

than 20 years, set as national professional man-

ager of United Artists Music Publishing group.

He'll supervise all professional work for the

group of firms, which now includes Metric Music

Group, publishing subsidiary of Liberty Records.

. . . Eborn (Skip) Byrd appointed manager of

Southern Region Sales at Epic Records. He'll

headquarter in Atlanta. . . . Harold Berkman

was named vice-president of Bang Records.

He's also the firm's general manager. . . . Bill

Szymczyk appointed director of contemporary

Vince Carbone named a vice-president of Gerard W. Purcell Associates. Carbone, who used to manage the bands of Glenn Miller and Tommy and Jimmy Dorsey, has been concentrating on the personal management of record producers, composers and songwriters, as well as movie and TV personalities.

Steven Topley appointed manager of Western Regional promotion for Epic Records. He's been in the record promotion business for the past 12 years. . . . Carmine A. Vignold set as regional sales manager for Crown Industries suppliers Co., San Francisco, handling the Nebraska, Kansas, Iowa and Illinois markets. . . . Samuel S. Trust, executive director of publisher administration for BMI, named general manager of Capitol Records' music publishing interests. . . . John M. Fowler to Capitol Records' Winchester, Va., facility as personnel director. ... Joe McFadden set as director of talent at OMAC Artists Corp.

Rodney Burbeck added to the London editorial staff of Billboard. He had been press officer for CBS in the United Kingdom. In addition to his work for Billboard, Burbeck will also be features and special issues editor for Billboard's British sister paper, Record Retailer. . . . David W. Murphy elected vicepresident and controller of Audio Devices, a subsidiary of Capitol Industries. . . . Steve Wax named national promotion representative for Jubilee Records and its subsidiary labels. He had been working for Jubilee in the Southern and Midwestern areas, . . . Jackie Weiss, formerly of WABC Radio, and Ray Reneri, formerly with Premier Talent Associates, joined Connie DeNave's publicity office. . . . William E. Johnson appointed vice-president of marketing for Fender, Rogers Drums and V.C. Squier, all in the CBS complex.

Richard Sargent named promotion manager for Tower Records' Uptown label. Headquartering in the company's Hollywood offices, Sargent wil report to Tower's sales manager Hugh Dallas. Rich was formerly engaged in independent promotional activities in Buffalo and as promotion manager for that city's Action One-Stop.

Michel Michel appointed international liaison director at Tetragrammaton Records. He will handle fulfillment of product to international markets and tape licenses. . . . Diane Lemon appointed to the publicity department of Vanguard Records. She will be assisting Madlyne Altshuler, public relations and advertising director for the label. . . . Candy Leigh named vicepresident of The Sutton Public Relations Co. She will be in charge of East Coast publicity and public relations in addition to her current activities for Tetragrammaton Records. . . . Ernie (Continued on page 6)

## **Edgar Burton** Is Dead at 51

NEW YORK - Edgar Burton, music publisher and personal manager, died in his sleep at his home in Great Neck, L. I., Friday (8). He was 51

Burton, who began his music business career in 1946 with Diamond Records, was representing Bobby Darin's interests at the time of his death. During his career, Burton had been affiliated with Hill & Range, Trinity Music (in which he was partnered with Joe Csida and Charlie Grean), and Darin's music publishing firm, TM Music, until it was sold early this year to Commonwealth United.

Surviving are his widow and two children.

## Tower Distrib

NEW YORK - Endisco has been named Tower Records distributor in Phoenix. The company will also handle all product from Tower's subsidiary labels. Sidewalk and Uptown. Previous Tower distributor in Phoenix was ARC.

## 'Submarine' Getting 2-Movie Blast-Off

NEW YORK-"Yellow Submarine," the cartoon film featuring the Beatles, opens Wednesday (13) at Tower East and Forum Theaters here. Capitol Records will distribute the soundtrack album which introduces four new songs by the Beatles along with several previous hits, including the title

## Family Dog Promo Loses Its Dance Permit; Growls Back

By GEOFFREY LINK

SAN FRANCISCO - After two and one-half years of promoting dance concerts at the Avalon Baltroom, Family Dog Promotions has had its dance permit revoked by the city after neighbors complained the music was too loud.

To compound the problem, the Avalon's owners have asked Family Dog to vocate the building by Nov. 30. This will leave San Francisco with only one regularly operating major ballroom - Bill Graham's Fillmore West.

Chet Helms, president of Family Dog Productions, which has put on rock shows at the Avalon since May, 1966, has appealed the decision. This puts the permit relocation "in limbo," according to deputy police chief Al Helder. The shows will continue until a final decision on the permit is reached.

A hearing is scheduled before the San Francisco Board of Permit Appeals Monday (18), but Helms does not expect the permit to be reinstated for only the remainder of the month.

In August, 1967, when Family Dog applied for renewal of its dance permit, it was granted the license without dissent.

Complaints last week, however, came from residents of the Madison Hotel, across the alley from the Avalon, who claimed the bailroom was operated consistently until 4 or 5 a.m., instead of the legal closing time of 2 a.m., a charge Helms

The Family Dog sublets the Avalon for \$1,500 a month from John Wholley, who in turn leases it from Scottish Rites, a Masonic organization.

# The Chambers Brothers' "I Can't Turn You Loose"

exploded out of their chart album A New Time-A New Day CS 9671/14 10 0464\*/18

Featured in a spectacular four-color sleeve.



On Columbia Records

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Vol. 50

## Cream Churn It on in Scorching Finale-Made Rock a CULTure

NEW YORK - When Eric Clapton, Ginger Baker and Jack Bruce played their farewell to New York Saturday (2), at what is now affectionately called "The Cream Concert," they left behind them 21,000 Cream buffs, platinum and gold records and a music scene changed by their presence. And though they played at what seemed like their own funeral, the Cream disbands with two Atco LP's and three new rock groups due in the near future.

When the trio reached the stage at 11:15-after the Terry Reid trio and Buddy Miles Express braved "We want Cream!" cries-they struck swiftly to the heart of "I'm So Glad," "Crossroads" and "Toad," Baker's 15minute drum solo. "White Room" and "Sunshine of Your Love," the group's best-selling single disks, mesmerized the Madison Square Garden gathering, with Bruce's bass work and clean, clear vocals, Clapton's mercurial guitar flights and Baker's Afro-Asian drum runs that danced around and about the beat like natives around a fire. The ascension of Cream, from the underground to above ground pop supremacy, has won them the distinction of being a trend within a trend, a Goliathlike figure that has changed the face of an entire rock form.

Like a flash fire, the British blues group flared to instant success and, after three mighty albums, snuffed itself out with an overdose of the same genius that initially generated 'Cream to glory-the genius of conflict. It was a conflict of personalities, overcome only by the knowledge that excellence could be magnified threefold by linking together, that limited the lifespan of Cream from birth. Later, it was controlled conflict that gave their music a profound, almost frightening wail of intensity: Clapton pitting his punishing quick riffs against Baker's dogging beat, or Bruce matching mad dashes on his mouthharp in "Traintime" against Baker's sustained clackety-clack drumming of a train on tracks; Clapton squeezes a squealing voice from his guitar strings, Baker joins heartbeat and pulse in a duet. Bruce batters his bass like a solo instrument.

At every concert, on every recorded band of music they fought for the solo advantage, to hoard the acclaim. But in the end, it was always Cream, the group, that won the applause and gold records, like a small crowd of perfect people that together created a larger musical utopia. The struggle within Cream of musician against musician produced "Fresh Cream," "Disraeli Gears"

## GRAMMY FORMS DUE NOV. 12

NEW YORK - Members of the Record Academy (NARAS) have until Tuesday (12) to mail their Grammy Awards Eligibility forms to NARAS office in Los Angeles. Recommendations made by members on these forms, plus those already submitted by the record companies, will comprise the Eligibility List from which members will select their final nominations. Subsequent balloting will then determine the 1968 Grammy winners, to be appounced March 12 at simultaneous ceremonies in Los Angeles, New York, Chicago and Nashville.

By ED OCHS

and "Wheels of Fire," three inchic distortion expressed in muchic/distortion expressed in mu-

Danceable, yet durable, their music is the finest definition through example of the hipster's "head" music, that halfintellectual and completely intoxicating stream of vibrations, shocks and sensual sounds. It is this same internal conflict that, at the end of a 15-city U. S. tour, brought the Cream to Madison Square Garden, where the trio played until long after midnight and passed from the scene with a final psychedelic flourish.

Visibly moved by the intensity of the Cream's ecstasy-rock, the entire music market has simultaneously stepped backward into Presley's bluesy blue suede shoes, ahead into the wizardry of computer-rock, and perhaps even deeper into serious symphonic psychedelics. Their virtuosity, both as a group and as solo artists, has at last created a rock with culture, good enough in composition and execution to evoke nervous scorn from the jazz ranks. Thanks to Cream, the blending together of the old guard with the avantgarde has moved pop music past the pablum stage into a middle age of thoughtful improvisation and technical sophistication, where, if the trend continues, "rock" may give way to just plain "music.

It is a final tribute to Cream that, in an age when rock groups are pushed into early retirement by fickle trends, Cream has quit willfully and at the peak of success. Yet it is sad that this group, who earned a gold album before ever releasing a single, has to retire at all.



THE CREAM, the British blues group whose best-selling Atco album pushed them to rock supremacy, play for 21,000 fans at Madison Square Garden Nov. 2 on the last leg of their U. S. farewell tour. Cream, from left to right, Jack Bruce, Ginger Baker and Eric Clapton. were also awarded a platinum record for over \$2 million in sales of their double LP, "Wheels of Fire." Gross for the date was \$104,000, of which \$50,000 was Cream's cut.

## Douglas, Pineywood Wind Up 1st Series of Production Deals

NEW YORK - The first of a series of independent production deals has been concluded between Douglas Recording and Pineywood Productions. Douglas' agreement with Pineywood signals a change in direction for the Ellie Greenwich-Mike Rashkow production firm which until now has dealt almost exclusively with Top 40 material.

According to Rashkow, the Douglas catalog, which consists of properties of a sociological and historic nature, represented a natural outlet for the distribution of Pinewood's first "Jason" album. Jason is the star of the film, "Portrait of Jason," which was shown at last year's Lincoln Center Film Festival.

In a further expansion of properties reflecting controversy in society today, Douglas is preparing release of "Ginsberg Thing," a study of poet Allen Ginsberg, and "The Wit and Wisdom of Malcolm X."

In an agreement with the Progressive Rock Media Corp., PRM will supervise the production and distribution of FM radio spots to support the exploitation of the recently released "Electric Havens" LP as well as the Malcolm X album. With time being co-oped between local distributors and Douglas distributor Laurie Records, exposure is slated for 16 markets beginning Monday (11).

## Executive Turntable

Continued from page 4

Wilkins, composer-arranger, joined Etoile Music Productions as musical director for the Clark Terry orchestra and the firm's other projects. . . . Charles Cassey added to the staff of Chappell & Co. as head of its arranging department. He will continue as a free-lance arranger and orchestrator for TV.

Brian Williams, formerly West Coast head of the rock department of A.P.A., shifted to an executive post with The Fitzpatrick Corp. He will be in charge of the development of new talent in addition to management and direction of all artists now represented by the Fitzpatrick office. . . . Barbara Michaels joined Gordon Martineau Associates, Inc., for the newly established post of talent co-ordinator in the college, concert, TV packaging and commercial areas. She will also work with Carol Russin on the administrative functions of Powerpop Music and Windjammer Music. . . . Margo Knez appointed manager of promotion services at Epic Records. She'll be working with Richard K. Totoian, Epic's director of national promotion. . . Sharyn Hinckley joined Harold Rand & Co., public relations firm.

Atlantic Records is proud to present

## Dusty Springfield

with Her First Atlantic Release

"SON OF A PREACHER MAN": 5580



## Portable 'Studio' Wheeled Out

LOS ANGELES — A portable recording console, with the capacity to handle 16 tracks of information, is being constructed by a new electronics firm, the Sound Factory. The company will install the first console in its own Hollywood studio and then begin selling the equipment to other recording studios and interested individuals next year.

The Sound Factory is a division of International Management Combine (IMC), operated
by Lennie Poncher and Bill
Loeb. IMC recently purchased
R. J. Recorders, a local studio,
and has been operating that
facility as the sound factory.
Bill Parr, an engineer with the
studio, is the inventor of the
new equipment, which is being
designed so that it fits the needs
of individual situations.

## Add Components

Components may be added to the basic unit, Parr explained. An assembly facility will be set up by IMC to put the equipment together. The manufacture of parts will be farmed out. The first prototype model will be completed within five months. It weighs 75 pounds and measures 5 feet wide, 2 feet deep and 14 inches high. A one-mike input model will probably sell for \$2,500. A fully sophisticated 16 track board will sell in the \$10,000 to \$12,000 area.

The company will also offer the portable console in kit form. Electronic equipment distributors around the country will be

## Meyer Davis LP To Get Heavy Promo Building

NEW YORK — Monmouth-Evergreen Records has laid out a heavy promotion campaign for its new LP, "Meyer Davis Plays Cole Porter." Window displays, co-op ads and radio campaigns have been set for Nov. 18-25, which the label is designating "Meyer Davis Week."

The album will be featured in window displays at Sam Goody's 49th Street, Eastside, Valley Stream and Huntington stores, and the label is sharing with Goody's on newspaper advertising and week of radio spots on WTFM.

The label is tied in with Book Clearing House in Boston for spots on WEZE, with Polk Record Shops in Chicago for WBBM spots, and with May's Department Stores in Los Angeles for co-op ads. sought as distributors for the console. Kits will be directly sold to the customer. Poncher expects his customers to be small recording studios and musicians who record in their homes. The console may also be permanently installed.

Poncher claims the board fully equipped will be comparable to a \$30,000 unit. One reason the price will be so low, according to Parr, is because of simplicity of assembly. "Wiring will be eliminated in lieu of several new patent pending features," Parr said. He has been an engineer 15 years and has adapted many of the features

he always wanted but were never available on existing equipment.

The board will be made of fibreglas with metal used in places where strength is needed. A special viewing device will place all 16 VU meters within easy scrutiny for the engineer, while also allowing him to individually observe the 16 separate monitoring panels.

All the components are removable. Included will be echo channels. Pre-cut knockout panels will allow for the addition of a number of electronic features. Parr estimates it will take up to five days to assemble a unit.



JOHN TOWNLEY, founder and president of Tenth Street Productions, which in conjunction with Vanguard Records has launched the new Vanguard/Apostolic label, chats with Vanguard president Seymour Solomon, standing center, and Barry Melton of Country Joe and the Fish.

## Smothers Co. Promoting Its Records Via the Back Door

LOS ANGELES — The management wing of Kragen, Smothers & Fritz Inc. (KSFI) has taken on the promotion of singles and albums by its recording artists in secondary market radio stations.

Tommy Smothers' new company is alerting disk jockeys on small, rural stations to its stable of recording acts.

Bill Thompson, who directs KSFI's talent recruitment department, toured the U. S. exposing talent and new albums and singles on contemporary, middle-of-the-road, Top 40 and country stations.

"Tight playlists on major market stations make it almost impossible to break new records or new artists," said Thompson. "The answer is to try to get a hit through the back door—the secondary radio stations."

On his promotional tour. Thompson exposed product by

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Edition (Reprise), John Hartford
(RCA), Mason Williams (Warner Bros.), Jennifer Warren (Parrot), Pat Paulsen (Mercury) and
the Smothers Brothers (Mercury).

Working with tapes, Thompson talked with disk jockeys, program directors and major retail outlets. In the future, KSFI will prepare a sampler record, with Tommy Smothers introducing artists and new product. A followup newsletter will reveal facts on KSFI's artists to be used by disk jockey as supplementary "on-the-air" material.

## Nasco Revived By Nashboro

NASHVILLE — The Nashboro Record Co. has reactivated its Nasco label, signaling a return to pop.

The first release will be "Carnival" by the Precious Few. The label also has upcoming releases by the Picture and Coventry on its schedule. All the acts are managed by Nashville's Talent, Etc., and produced by Redell Productions.

of Talent, Etc., announced that she will bring other acts to the label soon. Promotion for the Nasco label will be under the direction of Promotion, Etc., and its president, former disk jockey "King" Zbornik.

This will be the first pop action on the label since "Oh Julie" by the Crescendos in 1956. The Nashboro is now owned by the Crescent Corp., which owns the Woodland Sound Studios here.

## BERNAY, ONE-STOP OP, RECORD VET, DIES AT 62

NEW YORK—Eric Bernay, president of A-1 Records Sales and a veteran of the recording field, died Saturday (2). Bernay, who was 62, operated the largest one-stop distributorship for jukebox operators in the metropolitan area.

Prior to the founding of his 20-year-old distributorship Bernay formed Keynote Records in 1937, recording such artists as Pete Seeger and Paul Robeson, as well as "The Songs of the Light Brigade" from the Spanish Civil War. He also managed theatrical figures, including Eartha Kitt, Dorothy Dandridge, Robert Clay, James Kommack and Charlotte Rae.

After selling Keynote to Mercury Records in 1948, Bernay formed A-1 Record Sales. An articulate spokesman for the music and jukebox industries, Bernay pioneered record programming for operators by lending his music experience to program locations. He founded the music division of the United Jewish Appeal in 1965, and served as its first president. In the past few years, Bernay has been active in fund raising for freedom movements, civil rights, jobs for ex-criminals as well as pursuing a rapport between one-stops and record manufacturers for the benefit of the jukebox industry.

## CLUB REVIEW

## Nancy Wilson Dazzling as Romper, Rocker, Romantic

NEW YORK — Nancy Wilson, Capitol Records dazzling diva of heartbreak and soulache songs, spun her tiny symphonies of love, longing and children at her Copacabana opening Thursday (7).

Gowned in satin and velvet, Miss Wilson poured heart into her soul, diving into the depths of "Small World," "The Folks Who Live on the Hill" and "If We Only Had Love." From quiet, inside songs of love Miss Wilson draws the spontaneous sigh, the fought-back, but at last the falling tear. Theatrics polished to the point of Shakespearean subtlety raise her readings to lyric eloquence. "Face It Girl, It's Over" and "Good Times, Bad Times" generated goose pimples and tremors of sympathy for the pretty songstress.

Climbing from the well of nostalgia, Miss Wilson hiked her skirts for a romp through "Don't Hang Around, Just Go," "The Man Who Got Away" and her latest Capitol single, "Peace of

## Heacock, Manager Of KDKA, Is Dead

PITTSBURGH—Allen Heacock, 40, general manager of KDKA here, died Nov. 4. Heacock served, during his career, as program manager of WINS, New York; WBZ, Boston, and KEYS, Corpus Christi. At one time he was national program manager of Bartell Broadcasting. Funeral arrangements were pending.

## NARAS TO SPOT SIX NEW ACTS

NEW YORK — The NARAS Talent Committee, headed by Milt Okun, will spotlight six new acts at the second local NARAS talent showcase Monday (18) in the Plaza 9 room of the Hotel Plaza.

The talent to be showcased is: Pat Rebillot and his jazz group; the Chris Rohmann and Ellen Gould folk duo; the Sound Solution rock quintet; calypso singer Lord Superior with drummer Lord Invention; gospel-blues singer Mary Lou Walker, and the Numa Woods Trio.

WINDSHALL CO. LEGS.

Mind." Whether jubilant or dejected, Miss Wilson flexes her face in the expression of her music, wringing out the lyric message with gospel intensity as in "Can't Get Started With You," her best number. Even — and especially — with her heart in her mouth, Miss Wilson is in a class by herself.

Label Formed By Mizrahi

NEW YORK — Hy Mizrahi
has formed another record label, It's called Rama Rama Records. The Mizrahi musical complex now includes Remember
Records, Miz Music and Big
Bucks Music.

Rama Rama will start out with recordings by the Recurring Love Habit. Sunday Farley and soul singer Bernadette. The Recurring Love Habit, a quintet, writes all of their own material and produces their own record dates. Sunday Farley is a female trio.

In addition, Mizrahi is partnered with Vince Edwards in the recently formed Angeltown Productions, a film production firm in Los Angeles.

## Light Show Helps Launch New LP By Blue Thumb

LOS ANGELES — Blue Thumb Record's psychedelic light show in a store window has helped launch the new label's LP release.

President Bob Krasnow says that consumers have shown a greater interest for a W. C. Fields monolog LP over his two other initial releases featuring Capt. Beefheart and his Magic Band and an LP of "political pornography."

The light show ran for one week at the main Wallichs Music City Store in Hollywood and at an E. J. Korvette outlet in New York.

Fields album, Krasnow has had a five-foot-high Fields display created. A browser box is placed in the stomach area of the figure and Fields' nose is tipped in dayglo paint. Krasnow's concept is to go with the unorthodox—such as the life-size Fields display—rather than sending out the normal LP jacket blow-ups or die-cut stand-up LP

8

1 YEAR \$20

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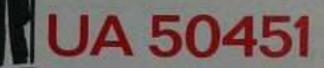
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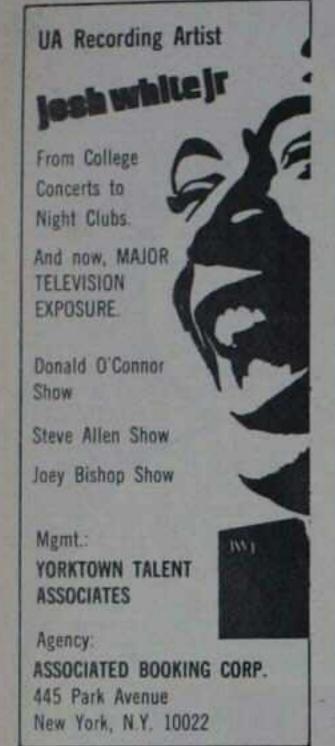


United Artists Records



## Victor Comptometer To Buy Valley Mfg.

BAY CITY, Mich. - Victor Comptometer Corp., Chicago, manufacturer of business machines and recreational products, has agreed to purchase Valley Manufacturing Sales Co., manufacturer of pool tables. The purchase will be on an exchange of stock basis. Valley, and its subsidiary. Valley Cues, Inc., will operate as a Victor subsidiary under present Valley management.



## W-7 Records' Sales Up 17% in Quarter

LOS ANGELES-First fiscal quarter sales for Warner Bros .-Seven Arts Records are running 17 per cent ahead of the comparable period last year. Covered are sales of recordings from July 1 through September.

Second quarter figures are projected by the company to run from 20 to 22 per cent over last year's like second quarter. Last year set a sales record for the 10-year-old company. The

## Grab Up Stock Of Music Makers

NEW YORK - All of the 145,000 shares of Music Makers Group, which went public, were immediately sold out, according to the brokerage firm of Scheinman, Hochstin and Trotta Inc. Music Makers Group, formerly known as Mark Century, is launching an expansion program under the direction of president Milton Herson. The firm has long been one of the largest producers of radio and TV station services, jingles, commercials, audio effects, and production aids. It is also in music publishing. Some of the stock proceeds will be used to acquire additional radio station properties. The firm already owns WFEA in Manchester, N. H.



parent film company's financial statement read a gross income of \$198,257,000 with the record/music operation accounting for a major portion of the net income.

W-7's current sales blitz is based on such properties as Jimi Hendrix and the soundtrack from "Finian's Rainbow." "Finian's" compares favorably with a previous W-7 film LP, "Camelot." The film has only opened in six major cities, but will be showing in 52 cities by the end of the year.

The label's fiscal sales figures do not reflect sale of tape product. Ampex handles 8-track, Muntz 4-track and Greentree reel-to-reel. Tape now accounts for from 15 to 18 per cent of the company's yearly gross.

## City Investing, Rheem OK Ties

LOS ANGELES - Rheem Manufacturing Co., parent company of Califone/Roberts, which markets cassette and tape recorders, has reached a merger agreement with City Investing

Under the merger agreement, City Investing, which owns 63 per cent of Rheem, would purchase the remaining common stock for \$65 per share. The boards of directors of both companies approved the merger. but the agreement is subject to approval by Rheem shareholders.

If approved, Rheem would become a wholly owned subsidiary of City Investing Co.

This announcement is neither an offer to sell nor a solicitation of an offer to buy any of these securities. The offering is made only by the Prospectus.

NEW ISSUE

November 1, 1968

145,000 Shares

## THE MUSIC MAKERS GROUP, INC.

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Price \$10.00 per Share

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Scheinman, Hochstin & Trotta

## Market Quotations

As of Closing Thursday, November 7, 1961

NAME	Nigh		ek's Val. 100's	Week's High	Week's Low	Wesh's Class	Net Change
Admiral	25%	1635	273	21	1936	2015	+1
American Broadcasting	7434	4334	292	6676	6434		+1
Ampex:	3734	2615	1166	36	33%	3435	-116
Automatic Radio	251%	15%	109	20	181%	19	- 15
Automotic Retailer Assoc.	11244	72%	99	11255	1077	1071%	-43
Avnet	431/2	20%	1454	283/2	2614	27	- 1
Conteen Corp.	33	2015	549	3115	3034	31	+ 11
Capital Ind.	371/2	24	62	26%	265%		+ 3
CBS	60%	43%	1814	5434	53%	54	- 1
Chic Musical Inst.	38	24%	46	30%	29%		+ 1
Columbia Pic.	4514	2335	735	451/4	4315		- N
Commonwealth-United	22%	634	1961	18%	17%		- 3
Consolidated Elec.	45%	34	226	3714	35%	361%	-1
Disney, Wolt	82	4176	92	78	751/2	76%	+ 1
EMI	714	43%	352	5%	516	5%	- 1
General Electric	100	8014	1645	95%	9315		+ 5
Gulf & Western	6616	38%	4338	5136	4816	49%	-15
Handleman	391/2	21	405	39%		39%	+15
Harvey Radio	331/2	15%	11	23%			+15
Kinney Services	8934	53%	72	75	7134		-21
Macke Co.	291%	1656	81	29%			-13
MCA	531/4	43	179	49	4734	47%	- 1
Metromedia	5334	3414		5234			
MGM	55	3534		471/6			
3M	11936	81	308			10814	- 1
Motorolo	15334	97	261		13314	137%	
RCA	55	44%	1349	47%	45%		
Seeburg	431/4	19%		40	37%	3814	- 1
Servmat	591/2	35	481	541/4	52	54	-15
Trans Amer.	791/2	43%		7816		76%	-1
Transcontinental Invest.	2336	1334		1976		187%	- 1
Triangle	46	35	63	3716	36	36	- 1
20th Century-Fox	40%	2415	1446	34%	311/2	34%	+18
Vendo	32%	231/4	104	2735	26%	271/4	
Viewlex	323%	1455		26	241/6		+13
Warner Bros7 Arts	4834	2614		4616			+13
Wurlitzer	251/2	1814		25	2316		4000
Zenith	651/2					24%	+11
As of (	03/1	50%	970	5914	5614	591%	+13

High	Low Low	Close
37	34	351/2
1334	13	131/5
64	601/2	601/2
9	81/2	81/2
35	31	31
291/2	241/2	291/2
11	1015	101/2
32	31	32
1334	13	13
18	15%	18
341/2	331/2	341/2
3	21/2	256
211/4	20	211/4
	High 37 1334 64 9 35 2915 11 32 1334 18 3415 3	High Low  37 34 1334 13 64 601/2 9 81/2 35 31 291/2 241/2 11 101/2 32 31 1334 13 18 1534 341/2 331/2 3 21/2

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The above quotations compiled for Billboard by Merrill Lynch, Pierce, Fenner & Smith, Inc., member of the New York Stock Exchange and all principal stock exchanges.

## MGM Records Lost \$4M in '68 After 2M Profit in '67

NEW YORK - MGM Records lost slightly more than \$4 million during fiscal 1968, the parent firm of Metro-Goldwyn-Mayer reported last week. This compares with a profit by the record wing of \$2,082,000 during fiscal 1967.

The parent firm announced a 33 per cent decline in earnings for fiscal 1968 ending Aug. 31: total revenues from all sources-including TV, movies, music publishing, and records -were \$210,292,000 with earnings of \$9,409,000 from this. The previous fiscal year, Metro-Goldwyn-Mayer racked up earnings of \$14,029,000.

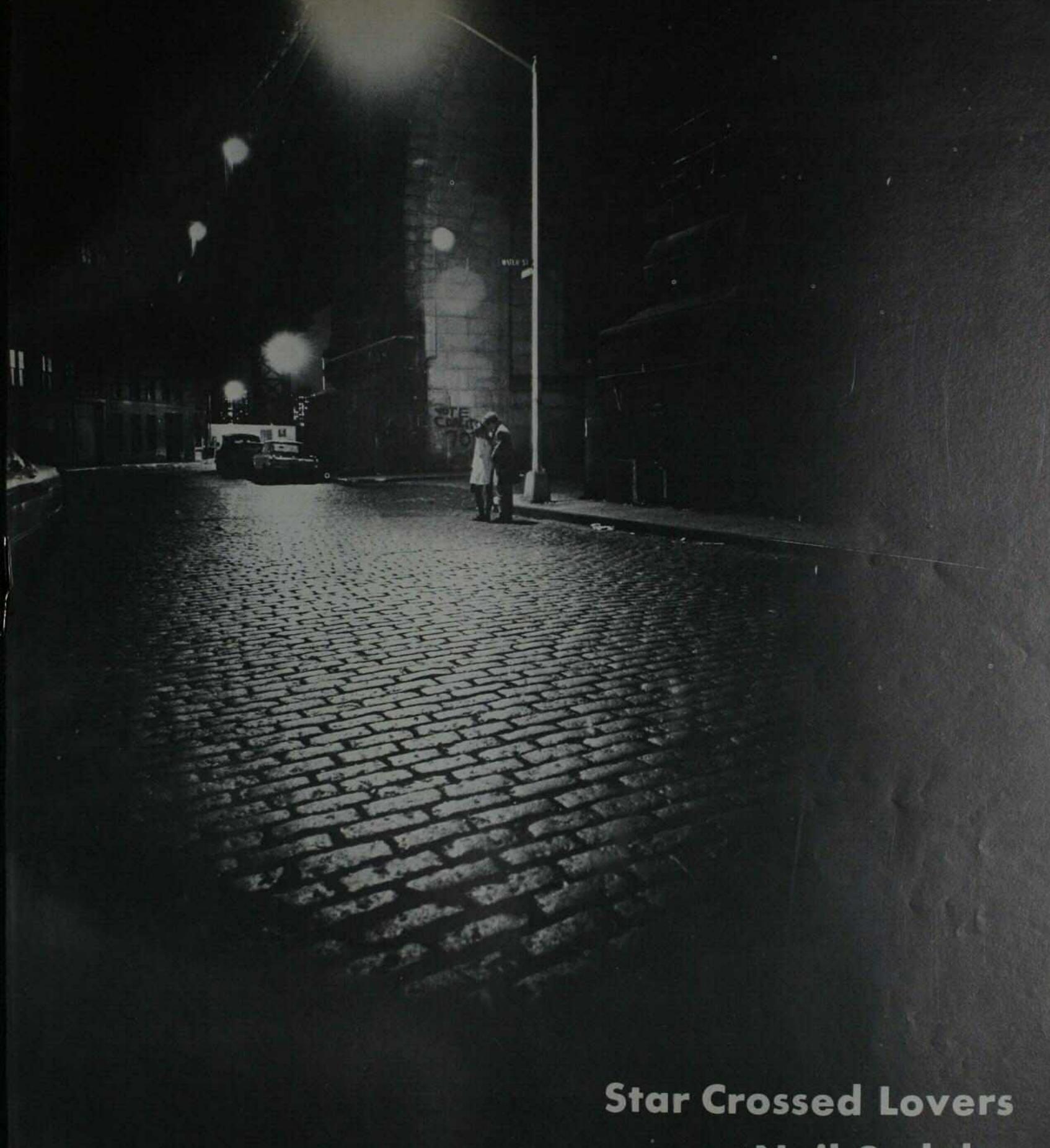
Metro - Goldwyn - Mayer announced that it is rebuilding its record division. Arnold Maxin is now head of records and music publishing. He regained control of the record company last September when label chief Mort Nasatir resigned, Maxin had been head of the record company until Nasatir took over

in 1965, at which time Maxinbecame head of the Bif 3 publishing firms. It was learned that the publishing company under Maxin made a substantial profit in fiscal 1968 with gains in copyrights, foreign rights, and other activities.

## More Sales Into Pickwick Intl. Orbit

DES MOINES, Iowa-Pick wick International, Inc., has acquired for stock Mars Sales Corp., a record service merchandiser with an annual volume of approximately \$3 million. Mars Sales, which operates in Iowa. Nebruska, Kansas and Missouri, will retain present management and function as an autonomous

when answering ads . . . Say You Saw It in Billboard



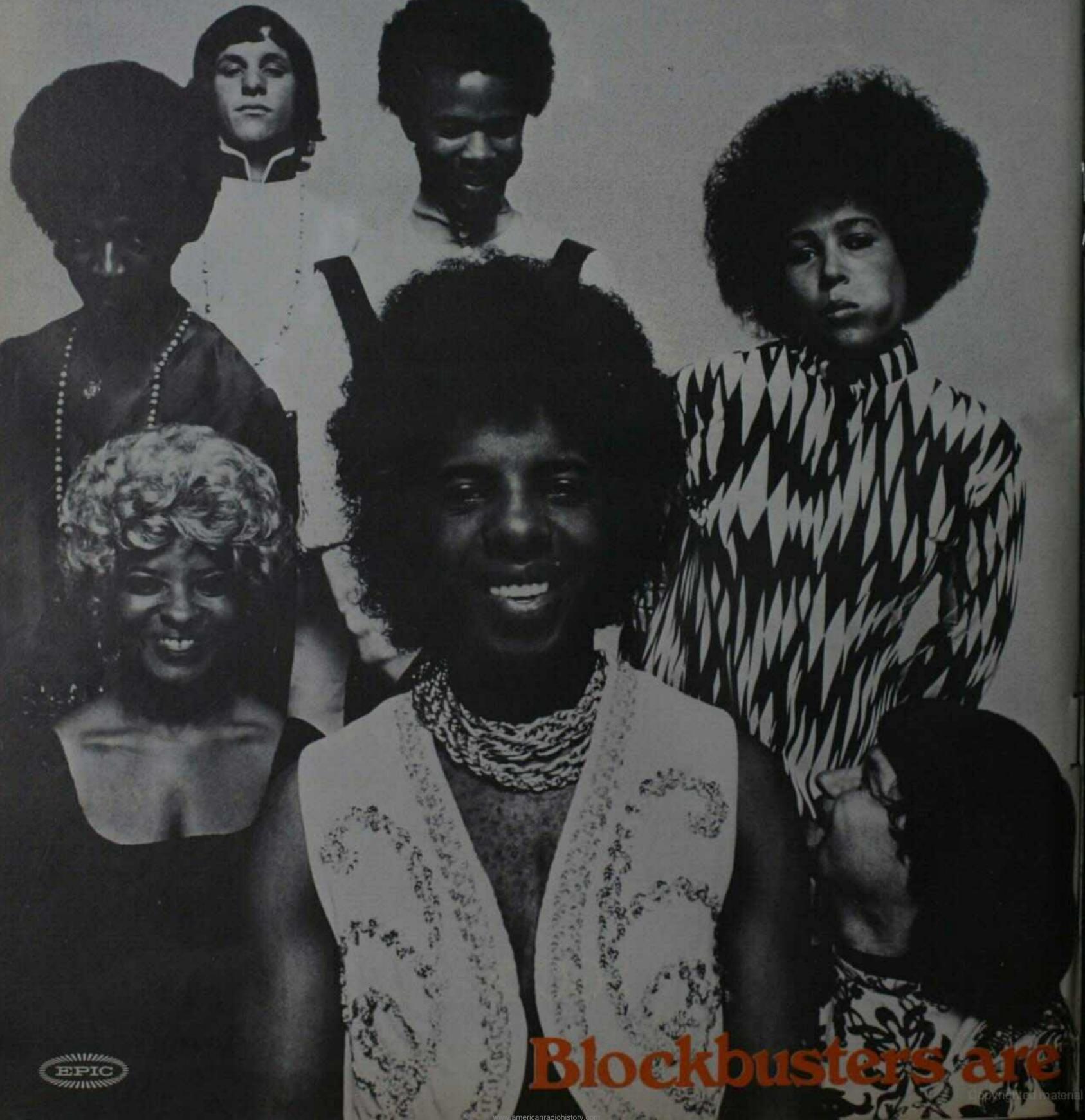
A song for our times ... A once-in-a-lifetime performance by Neil Sedaka "Star Crossed Lovers" (SGC 005). Produced by Wes Farrell. A Coral Rock Production.



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## Talent

## Quicksilver Fast and Furious

NEW YORK - Quicksilver Messenger Service, an outstanding West Coast blues-rock quartet, had a superior first set at Fillmore East on Nov. 1, the first of four performances by a top-flight show that opened with another fine quartet, the Mc-Coys, and headlined Richie Havens, whose first set included sensitive folk-blues singing at his usual high level.

Quicksilver Messenger Service generally saw John Cippolina as lead guitarist with Gary Duncan or rhythm guitar, although they occasionally switched. Cippolina, in addition to his fine guitar playing, displayed a good blues voice, but Duncan and bass guitarist David Frieberg also handled their share of the vocals. Frieberg and drummer Gregory Elmore provided steady instrumental support for the group.

Among the top selections for the Capitol group were "Smokestack Lightnin'," "Baby, I'm Gonna Love You," "Go Down Blues," and "Walkin' Blues."

The McCoys, who made their first Fillmore East appearance the previous night in a free concert to benefit Biafra, were even better at the regular performance. The young group is making over their image from teeneyhopper to blues-rock and, on the strength of their Fillmore East appearances, they seem to have made it.

In "Resurrection," which is on their latest Mercury album, the McCoys demonstrated their instrumental prowess. This good jazz selection was excellent both evenings with guitarist Rick Zehringer, drummer Randy Zehringer, pianist-organist Robert Peterson and bass guitarist Randy Hobbs.

during his visit to the Cocoanut

Grove Wednesday (30). The

song, "Long Line Rider," re-

flects Darin's disgust over an

incident at an Arkansas jail

where a number of skeletons

were uncovered in the ground.

The song is included in Darin's

new LP of original compositions

for his Direction label.

Rick Zehringer, the group's leader, not only played well, he also sang well and demonstrated a likable personality. "Stormy Monday Blues" and the quartet's Mercury single "Jesse Brady" were among his better vocals, while Hobbs handily delivered the vocals on "Faces," also from the latest album.

Express Rolls The headline act for the benefit, which was presented jointly by Bill Graham, proprietor of Fillmore East, and Mercury Records, was the Buddy Miles Express, which was making its first New York appearance. And the 10-man Mercury group was a smash as its exciting leader, formerly of the Electric Flag. was an immediate hit on vocals and drums.

Cat Mother, a four-man local group, gave a highly promising set to open the show. A number about last summer's activities in Chicago was a standout social comment, while "That Good Old Rock and Roll" showed the unit also could handle hard rock as well as blues-rock and folk-rock.

David Steinberg, one of the brightest young comedians around, communicated with the East Village audience with ease in familiar and unfamiliar ma-

Unfortunately, a jam session that climaxed the evening proved a disappointment, as many of the stellar acts, which were backstage, didn't participate after emcees Bob Rudnick and Dennis Frawley introduced the jam by rapping English musicians. Two who did take part were Epic's Jeff Beck, who just played backup guitar, and bass guitarist Leo Lyons of Deram's Ten Years After. Miles (on guitar) and members of the McCoys also contributed. But there were many other leading artists who did not perform. Lesser known musicians in the jam did not fill the gap. FRED KIRBY



LOREN BECKER, left, president of the new Stereo Dimension wing of Longines, goes over plans for first recording sessions with guitarist Gene Bertoncini. A single is due in December and an album will be released in January.

## Jeannie Riley Takes Poke at Hypocrisy

LOS ANGELES - "I'm down on hypocrisy," said Jeannie C. Riley of her national hit. "Harper Valley PTA." "The song is against hypocrites and you can find them any place, not just in the PTA." The disk was the first big click for Shelby Singleton's Plantation Records.

Miss Riley's similarly titled LP is based on the different aspects of society. She is aware that she is being type cast as a vocalist who places the spotlight on the social and sexual sides of living. Her second album, scheduled for a January release, is designed to move away from the image of being a Southern "evangelist against hypocrisy."

Miss Riley's followup single which will be released shortly

will, however, maintain the mood of an attractive young girl. The song is "Girl Most

During the two years she was "trying to get started" prior to her first Plantation release, Miss Riley used to limit herself to love songs. "I love you, you love me. That's been told too many times," she says, "Harper Valley hadn't been told before.

She said she was a "little afraid of 'Harper Valley'" because of its attack on moral behavior. But now that she's been singing the song on national TV shows and at a limited number of personal appearances. she feels more sympathetic to-

ward the lyric. On a recent Joey Bishop show she was presented with two gold records and a gold tape cartridge-all for "Harper Valley

## Darin Shows Social Pop Sides in Varied Program The first piece of material on LOS ANGELES - Bobby social situations was unveiled

Darin is developing into a social commentator in his nightclub

## Box Tops for Remo

SAN REMO, Italy - The Box Tops, Bell Records group, will perform at the San Remo Song Festival. The fest will be held here Jan. 28-Feb. 1.





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Darin's "Long Line Rider," sung with his own quintet and with the vocalist wearing a denim jacket was a dramatic change of mood. He had begun his presentation in traditional blue formal wear with Freddy Martin's 21-piece house orchestra providing full sounding support on four numbers: "Let the Good Times Roll," "Mack the Knife," Try a Little Tender-

ness" and "Talk to the Animals."

The mood was initially traditional Darin; rhythmic, full of fun and humor and with just the right amount of sincere soulfulness. The performer knows how to inject the right amount of ad lib and prepared comedy banter to his act.

He followed "Rider" with "If I Were a Carpenter." Taking guitar Darin offered Bob Dylan's "Be Your Baby Tonight," adding a countryish flavor to the program.

Darin went to the piano for his final two-song medley. Darin offered "Respect" and "What I Say?" His delving into such commercial blues material, and also by the gutsy flavor of "Let The Good Times Roll," allows Darin to keep a hold on contemporary music.

(23): University of Oklahoma, Nov.

25; and Texas A&M, Nov. 26.

plays Washington State Univer-

group, will be at Emerson Col-

sity (16).

Dionne Warwick, Scepter artist,

The Association, Warner Bros.

ELIOT TIEGEL

## Paxton 'Elektracutes' With A Shockingly Smooth Act

NEW YORK - Tom Paxton, the singer-poet of plainfolk, brought his musical miniatures of everyday life to Philharmonic Hall Friday (1) for an evening of friendly, fireside folk-

singing and chatter. Paxton, an Elektra recording artist, has blossomed into a showman whose mild-mannered theatrics connect his music and monologs with a seamless subtlety. His warmth is real, yet appearances are deceiving when Paxton surfaces like a quiet scholar in his songs, all care-

fully pieced, plotted and perceptive. "Now That I've Taken My Life" and "So Much for Winning," gems of insight and sensitivity, give Paxton away as being more than just a troubadour, perhaps even more than a folk-philosopher.

Though his writing, juicy with detail and description, is Paxton's obvious asset, his material is powered home to listeners by dramatic readings, always characteristic of the compleat entertainer, which Paxton is also. Whether cooing love songs, bitterly chewing his war stories or doubled over with death's agony. Paxton conjures up landscapes of nostalgia, life's daily lumps and loneliness, and peoples them with spinsters, whores, businessmen, children, soldiers and warmongers-by which Paxton means everybody, all of us.

Picking his guitar in clean, resonant ripples and drinking from a pitcher of water, Paxton lulls his listeners with a bronze baritone and smiles from under his lumberjack's mustache after each song is sung. But beneath his plain good nature is the wit and wisdom that has made singer-composer Paxton a voice to heed as well as ED OCHS to hear.

To Coffee Swing NEW YORK - Fred Weintraub's Campus Coffee House Circuit has added seven schools to the network. They are: Florida Atlantic University, Boca

7 Schools Added

Raton, Fla,; the University of Georgia, Athens, Ga.; University of Tampa, Tampa, Fla.; Florida Presbyterian University, St. Petersburg, Fla.; University of Florida, Gainesville, Fla. Rollins College, Winter Park, Fla., and the University of Southern Florida in Tampa.

These additions bring the total number of schools on the Coffee House Circuit to 130.

## Joe & Fish Tackling 1st European Tour

NEW YORK - Country Joe and the Fish, Vanguard recording group, began their first European tour Monday (11). It will run through Nov. 22.

Their schedule will include appearances in London, Frankfurt, Amsterdam, Stockholm, Gottenberg and Copenhagen, The group's current Vanguard LP is "Together."

> More Talent on Pages 76 & 77

Campus Dates lege, Boston, Friday 15; St. Gary Puckett and the Union Athens College, Manchester, N.H., Gap, Columbia Records group, Saturday (16); Bethany College, Bethany, W. Va., Monday (18); play State University of New York, Priday (15); Southwestern University, Nev., Monday (18); Stephen Austin College, Friday (22); Trinity College, Saturday

Bucknell University, Lewisburg, Pa., Dec. 10; Albright College, Reading, Pa., Dec. 14, and the University of Toledo, Dec. 15. Al Hirt, RCA artist, is set for a date at the University of Illi-

nois, Champaign, Feb. 8. The Turties? White Whale artists, play Colgate University (N.Y.)

NOVEMBER 16, 1968, BILLBOARD



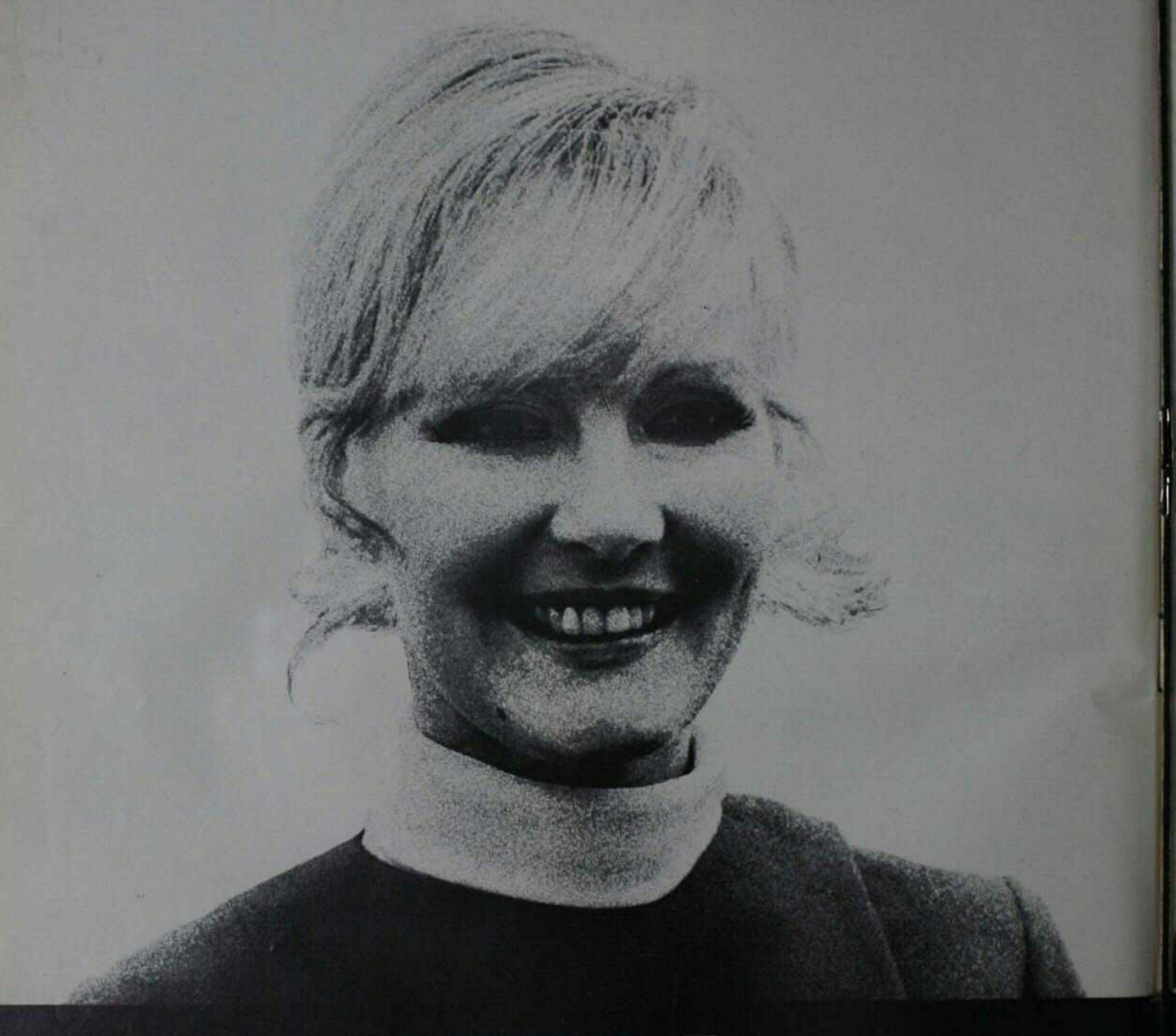
Listen...Jimmy Damon's on his way with "Young Hearts, Young Hands."
This may be the last time you'll ever see him sitting still.

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# ANOTHER NAME DROPPING ESSENTIAL FROM THE GRASSROOTS

A NEW SINGLE

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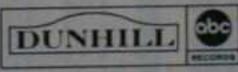
A NEW ALBUM



D-50047

PRODUCED BY STEVE BARRI

IF IT'S ON DUNHILL BELIEVE IT!

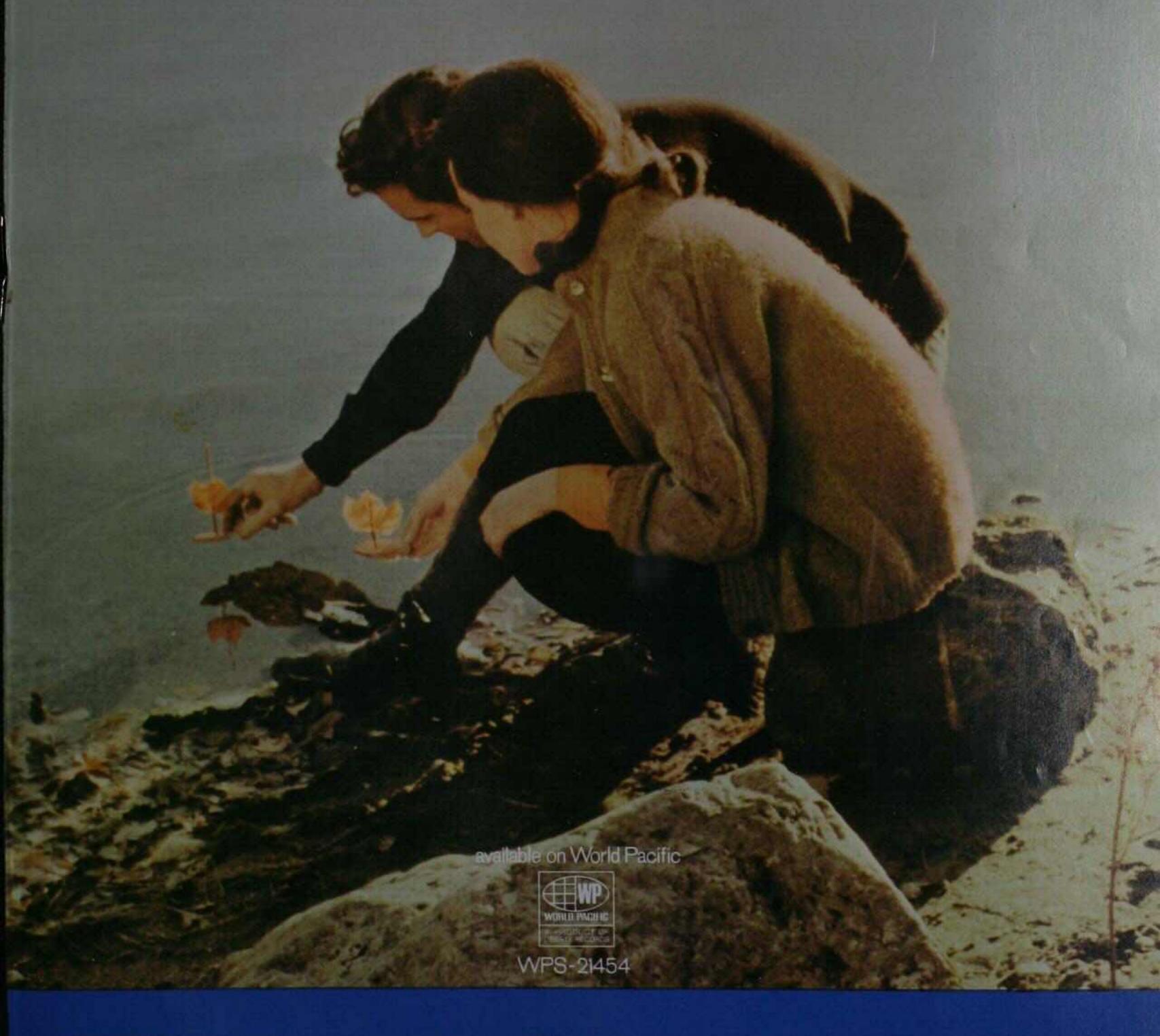


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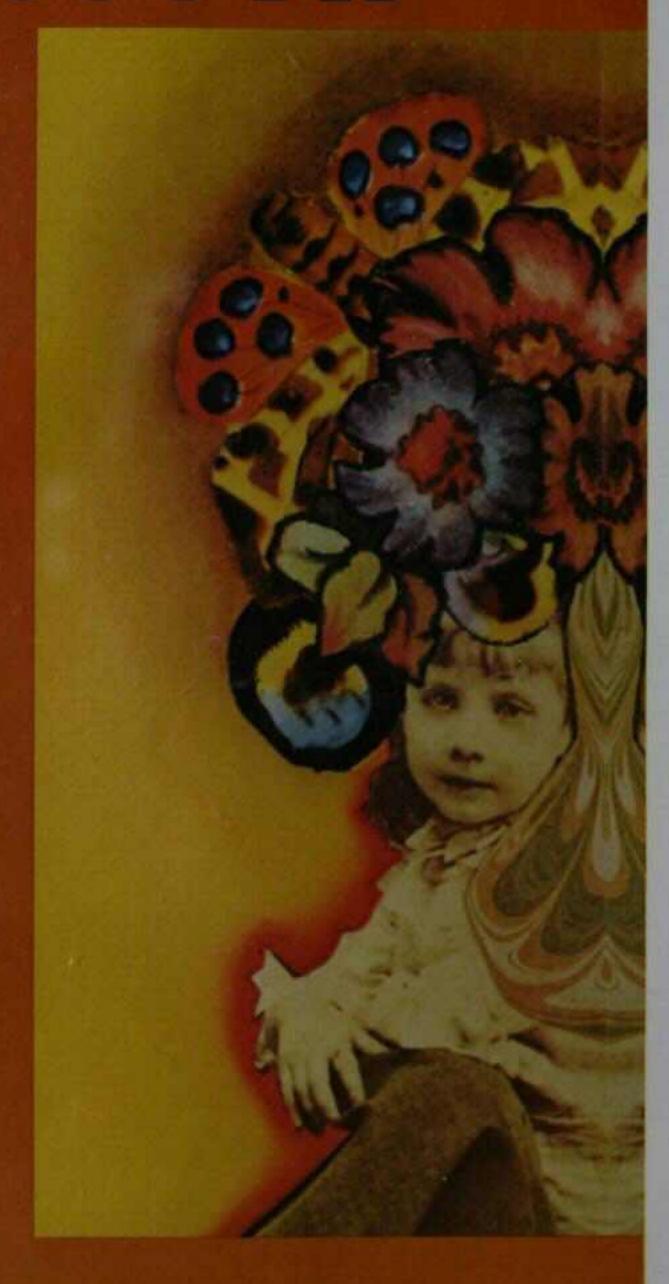
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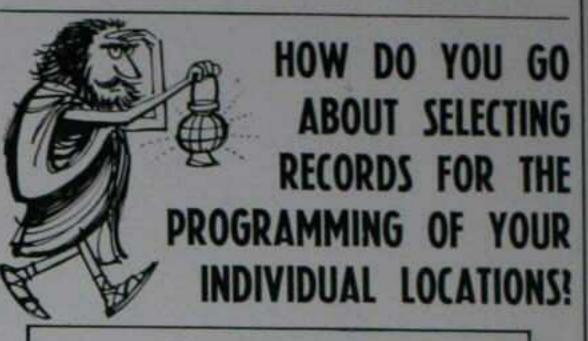
## MINDSPET 100 SOUTH



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Please Check One: (or more, if you're in real trouble)

- I ask my friendly one-stop what he has in stock.
- ☐ I listen to the radio for a half-an-hour a day, and buy everything they play. (I once tried to order 25 copies of a soap commercial.)
- ☐ I ask my youngest daughter what the kids are buying. (She's 43.)
- ☐ I read all the promotion literature from record companies and buy whatever they say is good. (I have a very large inventory.)
- □ I sneak into my competitor's locations and photograph his title strips.
- ☐ I buy all the records by artists whose last names begin with "M."
- ☐ I throw darts at Billboard's Hot 100 chart and buy what I hit. (Once I hit my wife. She broke my throwing arm and I couldn't buy anything for 6 weeks.)

If your methods of buying even vaguely approach any of the above extremes, your locations (and profits) are undoubtedly suffering from severe malnutrition.

## THE CURE:-

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... a unique sampling service designed to alert operators to the best new singles early enough for you to test and evaluate them personally, order copies needed for your locations from your supplier, and cash in on each record's full cycle of popularity.

The three services available to operators are: HOT 100, EASY LISTENING and COUNTRY MUSIC. Each service consists of weekly shipments of 10 different records per week in your selected musical category. These singles are those which are just going onto Billboard's charts or are just-released, "Cinch" winners, as determined by Billboard's 7-man review panel.

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Record Source International
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165 W. 46th St., New York, N. Y. 10036

## Tape CARtridge



UNITED ARTISTS/LIBERTY has installed a Craig compatible 4 and 8-track tape CARtridge player in the flying automobile used in its parent company's film, "Chitty Chitty Bang Bang." With the cartridge from the soundtrack continuously playing in the car, the flying auto is currently at the Los Angeles Auto Show. Liberty LTD general manager Earl Horwitz, left, and national sales manager Wally Peters are shown here supervising the installation.

## TelePro Expands to Making of Cassettes

By HANK FOX

CHERRY HILL, N. J.-TelePro Industries, one of the pioneers of the continuous loop CARtridge, has expanded into plastic cassette manufacturing. In addition, its 8-track production is now virtually 100 per cent automated.

The company is offering three types of cassettes, each with a reduced number of parts. The first is an all-clear type which

is billed as an economy unit. Both of the two other models are opaque-one featuring a double slot aperture, the other, plastic windows.

Included with each cassette is a clear two-part plastic box with nesting pips built onto the box for stacking purposes. TelePro is offering its cassettes, both as an an OEM blank tape consumer item and as unloaded unit for prerecorded tape duplicators.

In addition to its new cassette operation, TelePro is stepping up its 8-track tape cartridge production. With a current production of 225,000 cartridges per month, the company, according to its president, Aaron Wall, is adding two more molds, giving the company a potential capacity of 600,000 cartridges per month.

TelePro's automated 8-track assembly operation is functioning on a two-shift-per-day basis with a working force of 107.

For its 4-track clients, Tele-Pro is producing one-half million cartridges each month. This number includes the company's

## 'Soul Month' Is Named by ITCC

NEW YORK-International Tape Cartridge Corp. has proclaimed November as "Soul Month" for its rhythm and blues tape CARtridge catalog. The promotion, according to the company's director of marketing, Paul Adams, is directed solely at the consumer level, with dealers receiving point-of-sales displays and banners.

"We're taking the better selling r&b titles from our catalog," Adams said, "and stressing their availability." ITCC, in its Soul Month promotion, will use catalog product from ABC Records, Gamble, Scepter-Wand, Bell, Phil-L.A. of Soul, Roulette. Goldwax. Musicor and VeeJav.

Because the emphasis will be on catalog product, Adams said ITCC will be able to ship all orders on a same-day-received

ITCC will supply its dealers with wall banners and consumer handouts promoting the company's r&b product. Among the featured artists in the campaign are Ray Charles ("A Man and His Soul" and "Greatest Hits"). Dionne Warwick ("Anyone Who Has a Heart" and "Golden Hits"), the Delfonics, the Intruders, Cliff Nobles & Co. and the Shirelles.

AIWA TO SELL

## Yamaha Stymied on Entry Into Cartridge

By BRUCE WEBER

LOS ANGELES-A shortage of technical personnel and the problems in finding a subcontractor to produce hardware have delayed Yamaha's plans in the audio market according to Paul R. Abbey, manager of the company's audio products divi-

The international firm, which produces motorcycles, musical instruments, motors and boats, recently broadened its scope in the entertainment/leisure market with a line of audio and high fidelity systems and components.

Yamaha is looking at the tape cartridge market with an eye toward cassette and 8-track units. It is also considering manufacturing its own blank

"There are still many 'ifs' to work out before we make any

we plan in the tape cartridge area," Abbey said. "We might have to produce our own products if we can't find a capable subcontractor."

When Yamaha unveils its tape player equipment, states Abbey, it will fit well into the company's audio products already on the market, which includes three music systems and four speaker systems.

In addition, Yamaha just introduced its 1969 audio line, including seven stereo consoles and three speaker systems.

The line of stereo consoles are being manufactured, according to Abbey, so tape player equipment easily can be dropped in.

Yamaha is in the process of establishing a network of representatives and franchise operations across the U.S. About

(Continued on page 23)

## NARM Tape Meet Sept. 2

PHILADELPHIA - The National Association of Record Merchandisers has scheduled its second tape convention for Sept. 25-28 at the Fairmount Hotel in Dallas.

Key feature of next year's meeting will be the person-toperson meetings which highlighted last September's gathering. In addition, an exhibit room will be set up for manufacturers to display CARtridge players, store fixtures and tape cartridge accessories. NARM's 1968 tape convention drew more than 400 industry members.

## Cassette Line

LOS ANGELES - Califone Roberts, which markets reel-toreel and 8-track cartridge units. has introduced a line of cassette tape recorders. Prices will start at \$69.95 for the units.

The line includes stereo deck FM radio combinations and cassette recorder/AM-FM radio combinations in portables or desk models, with off-the-air recording capabilities. Another model, solid-state, comes equipped for AC DC operation.

NEW YORK-In a policy reversal, Bruno-New York has taken on Ampex's prerecorded tape lines. The local distributor here formerly sold only RCA records and tape cartridges. In commenting on the decision. Bruno record and tape division general manager Jack Silverman said the move marked an important expansion for the company. Bruno will distribute

A CARTRIDGE-CASSETTE UNIT

CHICAGO-Aiwa will soon be marketing an automobile tape CARtridge unit which will play continuous loop 4- and 8track cartridges as well as cassettes. The unit, to be priced at about \$120, will have only one slot for inserting pre-recorded tapes, according to Ken Jacobson of Selectron International, U.S. importers of the Japanesebased company. The unit should be on the market by May, Jacobson said.

Roberts Readies

models with and without AM

## Bruno in a Policy Switch on Ampex

Ampex's 8-track, cassette and open reel tapes.

## LEISURE

by: Larry Finley

There's quite a chuckle in the trade regarding the ad on page 67 of the November issue of PLAYBOY magazine. Record companies, distributors and dealers who would prefer to sell a prerecorded tape rather than a blank cassette can't understand the action of the company that inserted the ad.

Quite the talk of the trade is the 58-page NAL section in the BILL BOARD issue of two weeks ago. The writer's sincerest thanks to all of the advertisers for their kind wishes in helping launch the stereo tape division of NAL. The acceptance of NAL's SUPER STEREO 8 cartridge is truly unprecedented and, needless to say, this special

section brought many new distribu-

tors into the NAL fold.

The reaction to the SUPER STEREO 8 twin-pak that retails at the price of a single cartridge has swamped our manufacturing facilities. The barrage of new orders, combined with the reorders from distributors who find that the "Tennessee Sound" SUPER STEREO 8 series with 20 top COUNTRY and WESTERN stars singing 20 top COUNTRY and WESTERN songs, has been received as a revolutionary modern marketing innovation with fantastic acceptance by the buying public. The special counter prepak containing twelve different volumes of this twin-pak has made it one of the fastest-selling cartridge series in the retail field.

Dealers are discovering that their "stocking of cartridge" problems have been greatly reduced by dealing with their nearest NAL distributor. The reason for this is that NORTH AMERICAN LEISURE CORP. is now shipping better than a 90% fill of a distributor's order within 48 hours from the time the order is received at the NAL offices in New York. If you are a dealer who would like the name of your nearest NAL distributor, you can call NAL toll-free, by dialing: 800-221-7270, which is our free incoming WATS line. If this line is busy. you can call collect at (212) 265-3340 and NAL immediately notifies the distributor in your area. Distributors who would like to make the most of their share of the total tape market are also invited to call these numbers and NAL will arrange to have one of its many salesmen discuss the possibility of establishing your distributorship as a distributor for NAL SUPER STEREO 8 prerecorded cassettes, open reel tapes, 8 - track headcleaners and cassette headcleaners.

In next week's issue of BILL-BOARD, NAL will announce two important record labels which will be exclusive in the NAL catalog, so get on the NAL SUPER STEREO 8 bandwagon now!

## NAB broadcasting cartridge. announcement on exactly what Panasonic Line Shown

SADDLE BROOK, N. J.—Panasonic's automobile products division has wrapped up its first national distributor sales meeting here. The three-day convention, running from Thursday through Saturday (7-9), was geared to orient its new distributors to the Japanese-based company and present its 1969 product line.

Three 8-track tape CARtridge players were shown to the distributors, models CX 807 SU, CX 888 SU and CX 777 SU. Models 807 and 777, a compact 8-track unit, were debuted at the Consumer Electronics Show in June.

Model 888, however, received its first trade view here. The automobile unit, which doubles as a home modular deck, is locked into place in a bracket mounted under the car's dashboard. With the turn of a key, the player can be removed. A walnut wood cabinet for home (Continued on page 23)

This is the first year that the division has had a distributor network. Some 25 distributors attended the sales convention which was run by George Readmond, national sales manager.



PANASONIC'S CX-807SU 8-track CARtridge player was one of three units the company displayed at its automotive product division's first national sales meeting last week.

## Stereo City Expanding

By EARL PAIGE

CHICAGO-Stereo City, Inc., which will open its fourth complete auto stereo outlet here Friday (15), has two more local facilities on the drawing boards and is studying nationwide expansion. The chain, which has concentrated on 8-track hardware and software, will also begin stocking heavy amounts of cassette players and tape.

Said managing director Herb Levin, "We're interested in any existing outlet anywhere in the U. S. that will not require remodeling, is located in a middle to upper-class residential neigh-

borhood and has good facilities."

Levin credits Stereo City's steady growth to a complete customer follow-up plan. "We give service for the life of the equipment we sell. All our customers go on an IBM card system and receive periodic mailings, reminders twice a year to come in for head cleaning, all sales bulletins and information on our Stereo City Tape Club.

Ad Program The chain's advertising pro-



- . Licensed by N.A.P. Made in U.S.A.
- \* Pre-Loaded with our own FIDELITAPE 5 standard lengths.
- Packaged in mailer or clear plastic boxes
   Pre-Leadered or unassembled for duplica-
- tors. Immediate delivery!
- \* Private labeling available. \* Head Cleaners For Rep In your area contact

makers of FIDELIPAC\* Cherry Hill Industrial Center Cherry Hill, New Jersey 08034 Phone: (609) 424-1234

grams include three weekly advertisements in the Chicago Sun Times and exhibits at five major trade shows where the chain is exposed to over 2 million con-

The shows, their duration and approximate attendance: Sportsman's, 10 days, 400,000 to 500,000; Auto Show, 10 days, 700,000 to 800,000; Beat Show, 10 days, 400,000 to 500,000; Rod and Custom Show, 4 days, 100,000 to 120,000; Livestock Show, 1 day, 400,000 to 500,000.

Inventory policy on software revolves around a basic stock of 5,000 titles in each store. The chain buys from one distributor which furnishes all the titles and complete return privileges. "We go over our inventory and pull dead titles every 60 days," Levin said. "We used to use a system of tear-off tags. but have discontinued it."

Major Line Carried In hardware, every major line is carried. The chain is the major distributor for Craig. It will commence handling stereo radios and two-way communication equipment, too. "When we have problems with a line we

discontinue the line," Levin said, Stereo City has expanded

from an original outlet at North Western Avenue here that was "strictly 4-track in 1962." Levin said that each subsequent outlet stocked less and less 4-track. The newest facility will have a very small quantity of 4-track inventory.

Cassettes Added

"We're going in for all forms of cassette players. In software, we'll carry whatever is available. We should have one of the largest inventories of cassette merchandise in the Midwest," he said.

Including its new outlet in Morton Grove, Ill., the chain devotes more than 19,000 square feet of space to selling area and has facilities for 22 stalls for installation on the premises.

The chain employs 54 people and seven of its key personnel have been with Stereo City nearly from its beginning.

In April of this year, Stereo City, Inc., opened its corporate headquarters in a three-story building on Devon Avenue where it has 6,600 square feet of space. The firm's bookkeeping, tape club, custom recording facility and storage for show exhibit props are located here. The firm has its own art department here, too.

## Muntz Store Goes Semi-Self-Service

LOS ANGELES-The Muntz organization has turned its Van Nuys Cartridge City store into a semi-self-service location. The company-owned retail operation was initially opened under the concept of music bar girls waiting on customers, helping them audition cartridges and offering information anent new releases.

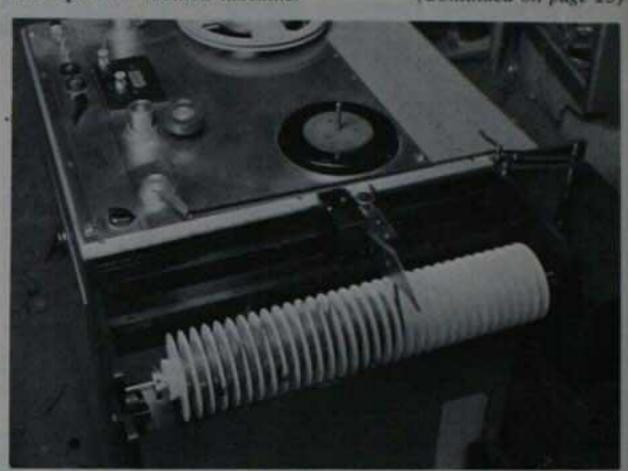
The long music bar which formerly ran along one wall of the building, housing audition machines and separating the customer from cartridges, has given way to 12 specially prepared tables which now hold stock plus an audition machine.

Four sales girls on the floor maintain stock and answer questions about music availability.

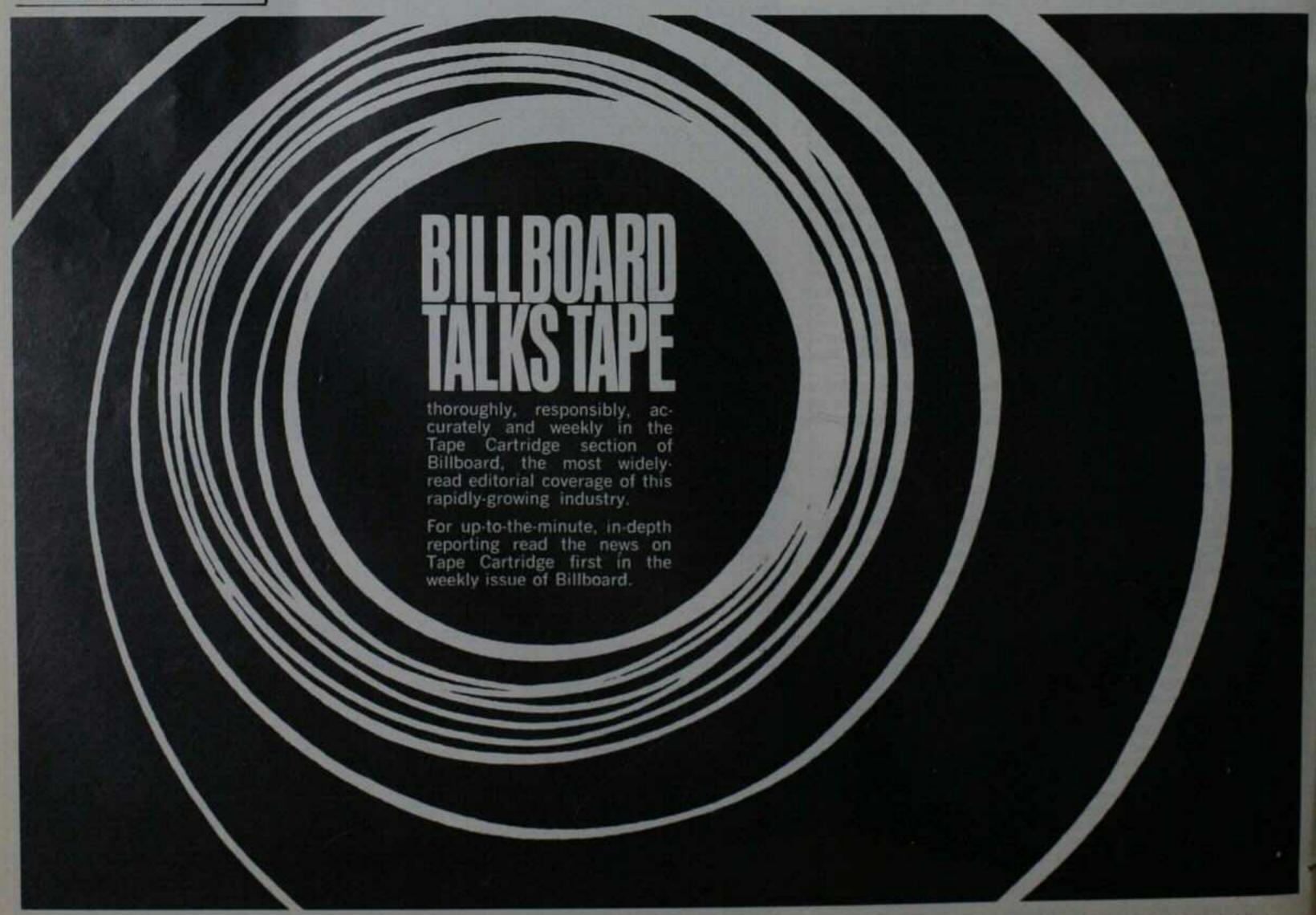
The sales girls work as a team, with the duo selling the most music in a week receiving a bonus commission. Employees are also offered a \$5 bonus for catching a customer trying to pilfer cartridges. There's a \$10 bonus if one employee catches another employee with loose fingers.

Jim Muntz, national service manager, says the bonus plus a careful scrutiny at the checkout counter are aids in thwarting

(Continued on page 23)



LIVINGSTON'S SIDEWINDER virtually eliminates the extra time needed to wind tape onto the cartridge hub. The unit is designed to operate at the same speed as the duplicator.



## Tape CARtridge

## Muntz Store Goes Semi-Self-Service

· Continued from page 22

pilferage. Under the old system the customer asked a music bar girl to hand him the music. Now the cartridges are readily available for individual inspection. Muntz further believes the new system allows for greater impulse purchasing since the customer has all the music in front of him rather than having a salesgirl suggest titles.

Players are sold in a separate section by three salesgirls who maintain their own sales register. Another register is found at a bargain counter, offering cartridges in the 99 cents to \$2.98

Rock 'n' roll and jazz are in the same sales area; music off the top 100 is by itself and such catalog categories as show tunes, classical and instrumentals round out the third repertoire area. New release titles

## **Panasonic Line**

Continued from page 21

use is included in the player's suggested list price of \$114.99.

Panasonic's model CX 777

SU is a compact player which is designed to fit automobiles with less space below the dash-

Also shown were two radio cartridge packs—one with FM multiplex and the other with an AM band.

board. Cost of the unit is \$79.99

Under the theme "Concept '69," Readmond and the company's regional sales managers explained Panasonic's co-operative advertising program and the workings of the company.

are water colored on the store's large front glass window.

The younger Muntz plans visiting the company's Detroit Cartridge City store (opened May 1967) to analyze its operation, with an eye toward revamping it into a semi-self-service store.

## Recharged Battery Pack Out by Craig

LOS ANGELES—Craig has introduced a rechargeable battery pack (Model 9205) accessory for use with its portable cassette tape recorder (Model 2603).

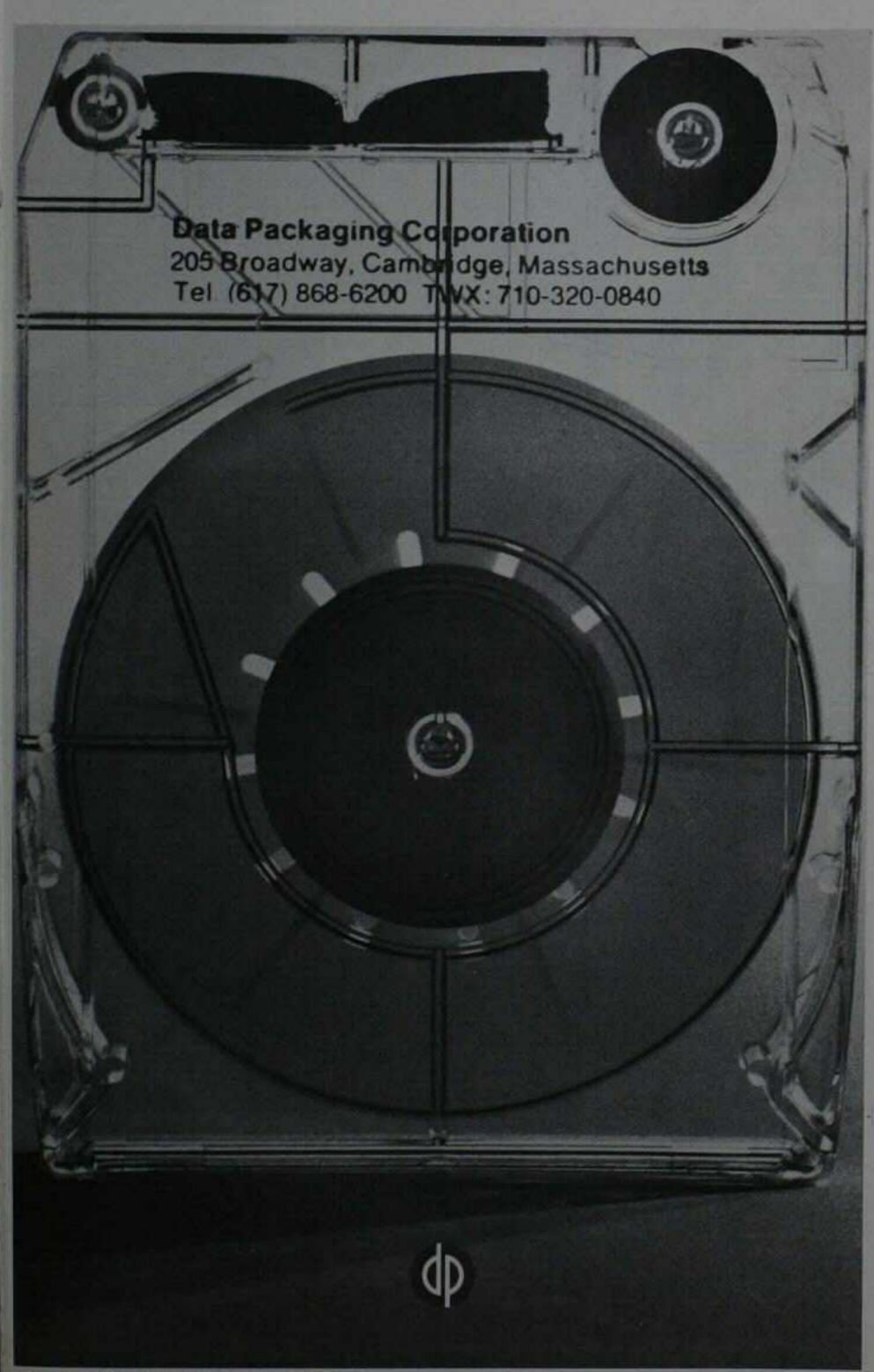
The rechargeable pack permits 8-10 hours' uninterrupted use of the recorder between charges. List price for the accessory unit is \$16.95, with the cassette unit listed at \$59.95.

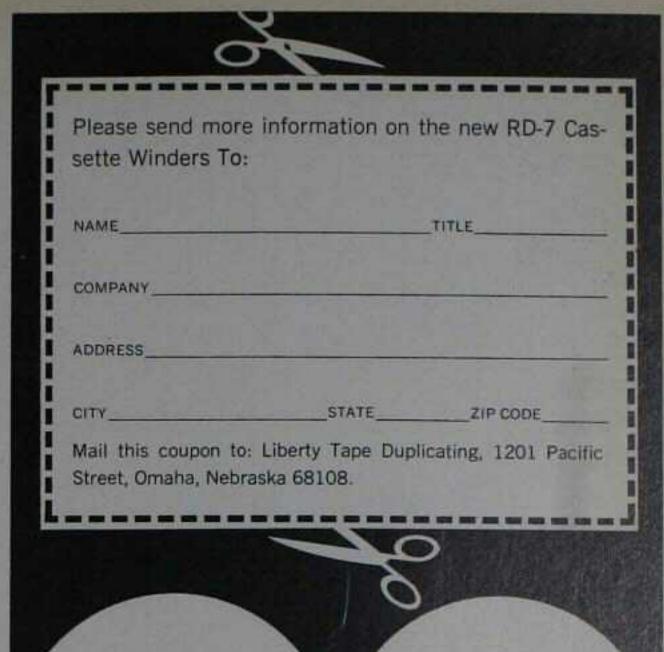
## Yamaha Stymied

Continued from page 21

20-25 dealers have been awarded franchises, with the goal between 200-250 by the end of 1969. Fifteen sales representatives cover the U. S. for the company.

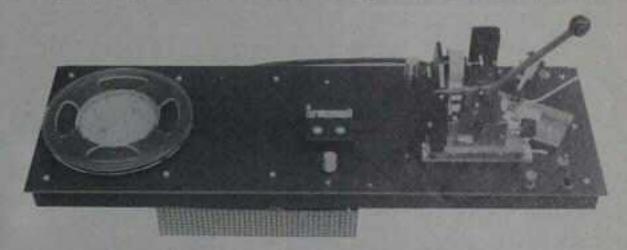
The franchises will be supported with a comprehensive advertising and promotional program, Abbey said.





## MAIL THIS COUPON TODAY

## HOW TO WIND 700 CASSETTES IN 8 HOURS



You'll discover how easy it is to increase your cassette output with the sensational new RD-7 Winder. Designed and developed by Liberty Tape Duplicating engineers, the new RD-7 Cassette Winders are equipped with a totally new tape splicer for maximum loading precision. RD-7 Cassette Winders are available in 3 versions:

RD-7B, for loading blank cassettes, priced at \$654.00.

RD-7R, for loading recorded cassettes, featuring electronics to stop tapes for cutting, splicing and to verify program ends—automatically! Priced at \$717.50.

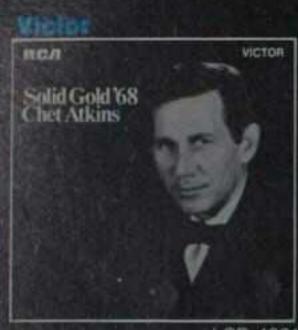
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If you're looking for increased speed, improved accuracy and lower production costs, clip and mail the coupon today! We'll help you wind up a little faster.

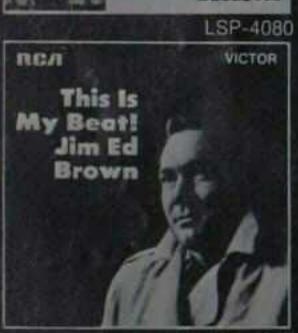
A Subsidiary of Liberty Records, Inc.



## New Albums for November







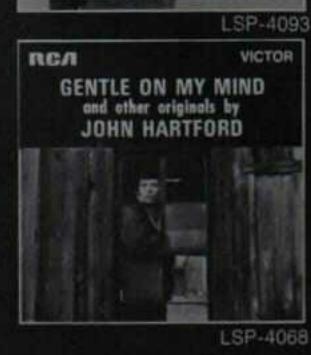










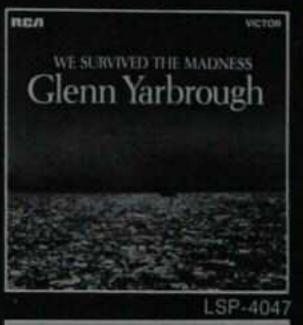










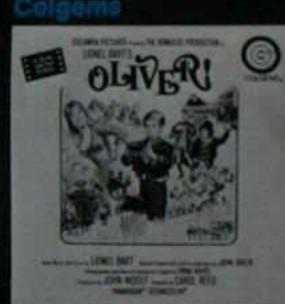








Caleana



COSD-5501\*1



2014

\*Manufactured and Distributed by RCA \*Available on Stereo 8 Cartridge Tape



LSC-3053



NEW PHILHARMONIA/BUKETOFF

Chorus/Band/Cannon/Bells

LSC-3051

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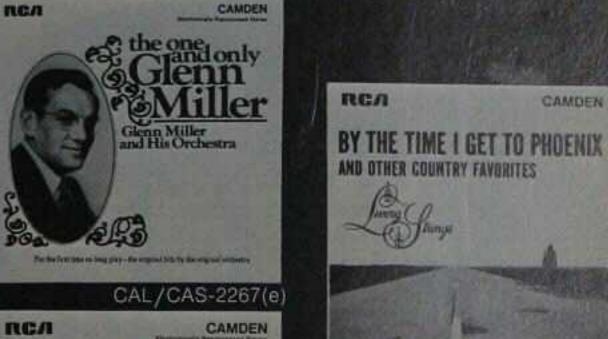


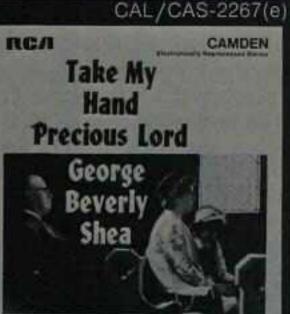
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Camden



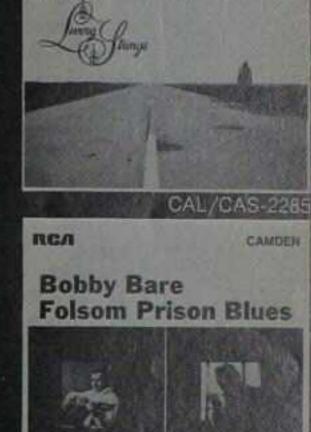
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CAL/CAS-2283



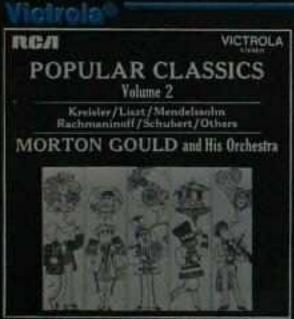
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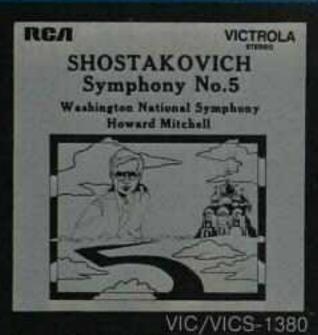
VIC/VICS-1381

RED SEAL

LSC-3052



VIC/VICS-1379



VIC/VICS-1368











## Rhythm & Blues

## SOUL SAUCE



BEST NEW RECORD OF THE WEEK: "'CAUSE YOU'RE MINE" **VIBRATIONS** (Epic)

By ED OCHS

SOUL SLICES: Diana Ross and the Supremes will headline the 17-act show at this year's Royal Variety Performance at the London Palladium Monday (18). The event will be televised by the BBC the following Sunday. The soul trio's latest, "Love Child," has wiped out speculation on how the Holland-Dozier-Holland split would nip them in their prime. Word from within says that Miss Ross will no longer be available to the press; she is beyond "the interview" as she and her soul kittens streak towards a film-career. Detroit Magazine, the Sunday supplement to the Detroit Free Press, featured ex-Supreme Florence Ballard on the cover of its Oct. 20 issue and a six-page story inside. Her latest ABC record, "Love Ain't Love," is makin' noise. . . . Nina Simone is breaking loose on both sides of the Atlantic-"Do What You Gotta Do" is clicking in the U. S., while her version of "Ain't Got No" and "I Got Life" from the musical "Hair!" are scoring in England. Both singles are included in her latest RCA album, "'Nuff Said," which was recorded live at the Westbury Music Fair on Long Island. Miss Simone will appear for two shows Sunday (24) at St. Martin's Church at 121 Street and Lenox Avenue. . . . Marvin Gaye has challenged Jose Feliciano to a "soul duel" after the soul-guitarist said Gaye had disappointed his people with a straight reading of "The Star Spangled Banner" at the fourth game of the World Series. Feliciano is scoring with three disks, including his personal translation of the national anthem-"Hi-Heel Sneakers" and "Hitchcock Railway," while Gaye is thundering with his "I Heard It Thru the Grapevine," "Chained," and his sweet soul duets with Tammi Terrell. Who'd like to judge that duel! Tammi Terrell is due with an LP of her own, "The Irresistible Tammi." Smokey Robinson and the Miracles have recorded a new live album. . . . The Four Tops, featuring the King Curtis orchestra, kicked off a nine-concert tour in Tampa, Fla. Nov. 7, covering the South. . . . Capitol Records is counting on Ann Duquesney to move the label into r&b contention. Her first disk, "I Surrender," written by Ronnie Savoy and arranged by Horace Ott, is a strong opener capable of bringing her up to Nancy Wilson stature in a hurry. Nancy Wilson opened at the Copacabana Nov. 7. . . . Independent arranger-conductor Horace Ott has become the hottest soul arranger in the business, scoring dates for Nina Simone, Mary Wells, Carla Thomas, Ollie & the Nightingales, the Magnificent Men and more. He also penned the Valentino's "Tired of Being Nobody" on Jubilee and the Swordsmen's "O My Soul" for Ninandy, the Nina Simone-Andy Stroud label.

FILETS OF SOUL: SOUL SAUCE is looking for a young soul brother wise in the world of soul music to become editor of a new r&b magazine. Interested? . . . The Dells, moving into the top 10 with their "Always Together," have readied their new LP for January release. The soul group plays the Sahara Club in Montreal for two weeks starting Dec. 17 and then possibly on to Europe. . . . Minit's Gloria Jones, makin' regional smoke with "When He Touches Me," has been halted by the actor's union from using her name as billing for her featured role in the forthcoming Smothers Brothers' West Coast production of "Hair!". . . Godfrey Cambridge will tape several cameo appearances for "Rowan and Martin's Laugh In" on Wednesday (20) before opening at the Aladdin Hotel, Las Vegas, on Friday (22). The comedian will follow his Las Vegas booking into the Hotel Americana's Royal Box here, where he headlines Dec. 27 through Jan. 11 with Anthony and the Imperials. . . . Calla is high on Jean Wells' new one, "What Have I Got to Lose." United Artists is scoring big in r&b with the Young Hearts, Tina Britt, Jimmy Holiday, Jimmy McCracklin and Steve Carmen. Bobby Womack's next one on Minit: "California Dreamin'." His "Fly Me to the Moon" just won't quit. . . The Billy Taylor trio performed "I Wish I Knew How it Would Feel to Be Free" Nov. 7 on Channel 13's "Soul!" show, now broadcast live. The show will be repeated Monday (11). . . . WCKW deejay Otis Scott is moonlighting as Otis & the Starlighters when he isn't programming soul in the afternoon for the Southeast Louisiana listening area. His record, "Child I Love You So" b-w "Groovin' Soul," is a favorite at dances and nightclubs in Garyville, La. . . . Roger St. Pierre of Beacon Records in London writes that T. Bones Walker, John Lee Hooker, Jimmy Reed, Big Joe Williams and Shakey Horton starred at the American Folk-Blues Festival in London, part of Jazz Expo '68. Earlier in the week, says St. Pierre, the "History of Soul" featured Muddy Waters, the Stars of Faith and Joe Simon backed by Horace Silver and his combo. Beacon is currently touting new soul releases, "Lean on Me,"

BEST SELLING

Billboard SPECIAL SURVEY For Week Ending 11/16/62

## Rhythm&Blues Singles

		* STAR Performer-LP's registering greates	t proportio	mate u	pward pr
This Week	Last Week	Title, Artist, Label, No. & Pub. Weeks on Chart	This Week	Lest Week	Title, A
Ilboard Award	- 4	HEY WESTERN UNION MAN 9 Jerry Butler, Mercury 72850 (Parabut/Double Diamond/Downstairs, BMI)	白	30	FLY ME Bobby W
2	2	WHO'S MAKING LOVE 5	27	29	LET ME
0	5	Johnnie Taylor, Stax 0009 (East, BMI)  COURT OF LOVE 9	愈	-	KEEP O
4	1	Unifics, Kapp 935 (Andjun, BMI) SAY IT LOUD-I'M BLACK & I'M PROUD 10	29	31	YOU NE
		James Brown & His Famous Flames, King 6187 (Golo, BMI)	30	28	FUNKY Bull &
5	3	O. C. Smith, Columbia 44616 (Russell-Cason, ASCAP)	白	42	HOW Y
6	6	I'VE GOT DREAMS TO REMEMBER 7 Otis Redding, Atco 6612 (East-Time-Redwal, BMI)			Hank Br King 61
Û	18	LOVE CHILD Diana Ross & the Supremes, Motown 1135 (Jobete, BMI)	32	22	Jr. Wall (Jobete,
8	8	CHAINED Marvin Gaye, Tamla 54170 (Jobete, BMI)	型	-	FOR OF Stevie V Stock, A
9	9	FOOL FOR YOU 9 Impressions, Curtom 1932 (Camad, BMI)	34	35	THERE Gene Ch (Gelo/Le
10	10	ALWAYS TOGETHER 5 Dells, Codet 5621 (Chevis, BMI)	35	23	I'M IN
11	13	KEEP ON LOVIN' ME, HONEY 5 Marvin Gaye & Tammi Terrell, Tamla 54173 (Jobete, BMI)	36	17	PRIVAT
12	14	I LOVE YOU MADLY Fantastic Four, Soul 35052 (Ric Tic, BMI)	血	-	LET'S Peaches Downsta
O	19	PICKIN' WILD MOUNTAIN BERRIES 5 Peggy Scott & Jo Jo Benson, SSS International 748 (Crazy Cajun, BMI)	38	36	DESTIN
14	11	I FOUND A TRUE LOVE 8 Wilson Pickett, Atlantic 2558 (Cotillion/Tracebob/Erva, BMI)	39	40	WHO I
15	7	I AIN'T GOT TO LOVE NOBODY ELSE 11	40	41	Soul Ch
由	49	TALKING ABOUT MY BABY 2 Gloria Walker, Flaming Arrow 35	0	-	DON'T Della H
血	21	(Flaming Arrow, BMI)  DO THE CHOO CHOO 5  Archie Bell & the Drells, Atlantic 2559 (World	12	100	Young I Lenoir,
	47	War Three/Double Diamond/Downstairs, BMI) FROM THE TEACHER TO THE PREACHER 4	43	43	Nina Si
W		Gene Chandler & Barbara Acklin, Brunswick 55387 (BRC/Jalynne, BMI)	0	50	Aunt
印	24	46 DRUMS-1 GUITAR Little Carl Carlton, Back Beat 598 (Don, BMI)	45	46	HARPE Effin Se
如	-	BRING IT ON HOME TO ME 1 Eddie Floyd, Stax 0012 (Kags, BMI)	由	-	SO NI
血	27	HOLD ME TIGHT 7 Johnny Nash, JAD 207 (Nash, ASCAP)	47	48	HI-HEE
22	16	GIRL WATCHER O'Keyslons, ABC 11094 (North State, ASCAP)	4		TOO W
23	12	I SAY A LITTLE PRAYER 12 Aretha Franklin, Atlantic 2456 (Jac/Blue Seas, ASCAP)	0	-	DONT
24	25	PEACE OF MIND Nancy Wilson, Capitol 2283 (Almo, ASCAP) 7	-		Proud (Proud MALIN
25	26	YOU PUT IT ON ME B. B. King, Bluesway 61019 (Ampco, ASCAP)	-		Bobby Gordy

t prepartie	mate u	pward progress this week.
This Week	Last Week	Title, Artist, Label, No. & Pub. Weeks on Chart
位	30	FLY ME TO THE MOON 13 Bobby Womack, Minist 22048 (Almanac, ASCAP)
27	29	LET ME DOWN EASY Little Milton, Checker 1208 (Arc, BMI)
0	-	KEEP ON DANCING 1 Alvin Cash, Toddlin' Town III (Vapac, BAII)
29	31	YOU NEED ME BABY Joe Tex, Dial 4086 (Tree, BMI)
30	28	FUNKY JUDGE Bull & the Matadors, Toddlin' Town 108 (Downsteirs/Nepsc/Flomer, BMI)
Û	42	HOW YOU GONNA GET RESPECT (When You Haven't Cut Your Process Yet) . 3 Hank Ballard, along with "The Dapps," King 6196 (Golo, BMI)
32	22	HIP CITY-PART 2  Jr. Walker & the All Stars, Soul 35048 (Jobete, BMI)
愈	-	FOR ONCE IN MY LIFE 1 Stevie Wonder, Tamia 54174 (Stein & Van Stock, ASCAP)
34	35	THERE WAS A TIME 10 Gene Chandler, Brunswick 55383 [Galo/Lois, BMI]
35	23	I'M IN A DIFFERENT WORLD 4 Four Tops, Matown 1132 (Jobets, BMI)
36	17	PRIVATE NUMBER 11 Judy Clay & William Bell, Stax 0005 (East, BMI)
<b>a</b>	-	LET'S MAKE A PROMISE  Peaches & Herb, Date 1623 (World War III/ Downstairs, BMI)
38	36	DESTINATION: ANYWHERE 6 Marvelettes, Tamia 54171 (Jobete, BMI)
39	40	WHO WAS THAT Tine Briff, Veep 1280 (Mozzille, BMI)
40	41	GIVE 'EM LOVE Soul Children, Stax 0008 (Mark III, ASCAP)
0	-	Don't MAKE THE GOOD GIRLS GO BAD 1 Della Humphrey, Arctic 144 (Dandellon, BMI)
企		Young Hearts, Minit 32049 (Metric/ Lenoir, BMI)
43	43	DO WHAT YOU GOTTA DO A Nina Simone, RCA Victor 47-9602 (Rivers, BMI)
0	50	AUNT DORA'S LOVE SOUL SHACK 2 Arthur Conley, Atop 6622 (Redwal/Time, BMI)
45	46	HARPER VALLEY P.T.A. GOSSIP 3 Effic Smith, Eee Cee 100 (Aries, BMI)
鱼	1	SO NICE Mad Lads, Voir 4003 (East, SMI)
47	48	HI-HEEL SNEAKERS Juse Feliciano, RCA Victor 47-9641 (Medal, BMI)
由	-	TOO WEAK TO FIGHT 1 Clarence Carter, Atlantic 2569 (Fame, BMI)
中	-	DON'T BE AFRAID (Do as I Say). 1 Frankle Karl & the Dreams, D.C. 180 (Proud Tunes, BMI)
1		MALINDA 1 Bobby Taylor & the Vancouvers, Gordy 7079 (Jobete, BMI)

by Root & Jenny Jackson, and "You Won't See Me Leaving," by Cinnamon. Dave McAleer also writes that the Isley Brothers threeyear-old "This Old Heart of Mine" is racing up Britain's top 50, though it had no chart success when originally released. The same goes for Betty Everett's "It's in His Kiss" on Vee Jay. Soul City has put out Billy Preston's "Greazee," Part 1 & 2, from Sam Cooke's Derby label. . . . New Sly & the Family Stone: "Everyday People." . . O'Jays: "I Miss You.". . . Shelby Singleton's SSS label is whooping it up for "Obion Bottom Land," by Sherry Dinning. ... Martha Reeves reads SOUL SAUCE. Do You?

MAKIN' SMOKE: Temptations, "Cloud Nine" (Gordy). . . Esquires, "You've Got the Power" (Wand). . . . Wilson Pickett, "A Man and a Half" (Atlantic). . . . O'Kaysions, "Love Machine" (ABC). . . . Barbara Acklin, "Just Ain't No Love" (Brunswick). . . . James Carr, "Freedom Train" (Goldwax). . . . Pigment Markham, "Sock It To 'Em Judge" (Chess). . . Lou Rawls, "The Split" (Capitol). . . . Soul Survivors, "Turn Out the Fire" (Atco). . . . Solo Burke, "Get Out of My Life, Woman" (Atlantic). . . . Kasandra, "Don't Pat Me on the Back" (Capitol). . . . Lee Williams, "It's Everything About You" (Carnival).

(Continued on page 28)



DOT'S LYN ROMAN and Phil Flowers shower promotion director Pete Garris with appreciation for guiding their latest Dot single,
"Just a Little Lovin'," by Miss
Roman, and "I Saw Her Standing
There," by Flowers. Dot producer
Gerry Granahan looks at the finished product with Flowers. The
two singers met at the label's
Hullywood home office while on business.

## Progressive & Proud

**Gordy 7081** 

## Billboard

TEMPTATIONS-CLOUD NINE

Proc Norman Whitfield (Wriders Whitfield Strong) Unbets, EAN)-Group to be a possessorie vocal performance of a soile driving rother with strong favor control. Snouth modify surpain the cales of their recent floore Soiler tour Laws to Me. Fig. Why Did She Have to Laws Me. And Did Die Mere to Col. Habete, EMI, Garry 7081

NEW YORK

Motown Says It Loud—Progressive & Proud

Phase twent on the market in the impending in the imp Progressive & Proud

Phase two, or the market this week, release, or the market this week, release, which is the first included the lyric is a dual level for etail as a dual level for etail as a draft has been interpreted as a draft with narrotte addition arrative that with narrotte addition or a Which were weak, without discrimination or a Which excape is help to listener the "Cloud Nine" title is left to listener the "Cloud Nine" title is left to listener the properties of the listener o

perform. live.

Each Temptation has his own interesting and not-to-be-copied style.

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Their passowerd to communication pear is giving of themselves: their reward from the audience is receiving actionation; and the result is a successful above



Picks of the Week

tual and dust is a been inter-addiced by the lyric that has been areotic active that with nareotic state by the world as it was in a hard times childhood, as it is now and as it may side from the Temptations. To a cloud nine dream make up the subject matter in this near revolution has been offered by the understand in the black-underground effort which to be the first time of the subject matter in this near revolution follows and offere time feature and follows the solid performance by the pop in the solid performance by the pop in the solid follows the solid performance by the pop in the solid follows the solid performance by the pop in the solid the solid performance by the pop in the solid performance by the pop in the solid the solid performance by the pop in the solid the solid performance by the pop in the solid performance by the pop in the solid the solid performance by the solid performance by the solid performance by the solid the solid performance by the solid in the solid the fruith truck trend in the solid performance by the solid in the solid the solid performance by the solid in the solid the fruith truck trend in the solid performance by the solid in the solid the solid performance by the solid in the solid the solid performance by the solid in the solid the solid performance by the solid in the solid the solid performance by the solid in the solid the solid performance by the solid in the solid the solid performance by the solid p

less than condescending gesture

If the Temps attain their usual success with this track. Motion is both

cess with this track, trend in both

essily establish a new fields, reaching
underground and soul fields, reaching
underground and soul fields, reaching
the reaching progressive image
of the Vanilla Pudge! CashBox

RECORD CORPORATION The Sound of Young America

## THE TEMPTATIONS

THE FLAMINGO, LAS VEGAS—
Some performers merely perform, in their really act. Some singers merely others really act a song with passion and soul, like the Temptations, sion the audience is filled with an stage, the audience is filled with an stage, the audience, they demand of the they atimulate, they demand of the their paulience, because they give their limited with the transfer of their their paulience, and together their leading framilians, and together their top selling ingles as My Every, would have a Heauty Is Only Skin Deep, thing, a Heauty Is Only Skin Deep, thinks You Du, and Tim Losing Thinks You Du, and Tim Losing

CashBox

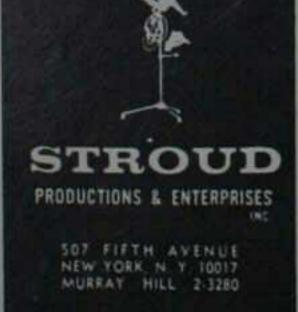
The MINANDY
label is
happening
BIG!

A Nina Simone Discovery

THE SWORDSMEN

## "OH MY SOUL"

Breaking Nationally Ninandy 1014



## FROM THE MUSIC CAPITOLS OF THE WORLD

## NEW YORK

The Four Seasons, Philips recording group, open a six-day stand at the Waldorf-Astoria's Empire Room, Monday (25). . . Arthur Prysock returns to the Living Room for a three-week engagement beginning Monday (11). along with comic Vic Arnell. . . . Personal manager George Scheck has signed football star Joe Namath to a management contract in TV, films and records. . . . Vanguard folk artist Buffy Sainte-Marie will appear in concert at Carnegie Hall on Nov. 29. She debuted on TV Oct. 30 on NBC-TV's "The Virginian.". . . . Helen O'Connell and Bob Eberle, former vocalists with Jimmy Dorsey, open a two-week engagement at the Flagship in Union, N. J., Nov. 27. Hildegarde is touring local radio and TV promoting her latest Gladys Shelley tune. . . Julie London is appearing at the Empire Room in the Waldorf-Astoria through Saturday (23). Her latest single for Liberty is "Yummy, Yummy, Yummy." . . John O'Keefe has been named director of public information for Lincoln Center. . . . Singer Bobby Goldsboro will be taped for his own TV musical special. . . Irving Fields and his trio are headlining at Flushing's Broadcaster's Inn. . . . Listening, a new Vanguard rock group, will perform at the Boston Tea Party the weekend starting Thursday (21). . . . Malcolm Hale, a member of Mercury group Spanky and Our Gang died Oct. 30 in Chicago of bronchial pneumonia. . . Jubilee's Congregation appeared on Joey Bishop's TV night show Nov. 4 and sang "Counter Clockwise." . . . MGM group, Orpheus, recently taped two local TV interview shows at WBZ-TV in Boston. . . . Herman Edel

resentation in commercials. Stax artist Billy Taylor of "I Wish I Knew" renown has been named to ASCAP's Writers Advisory Committee. . . . Atlantic artist Arthur Brown, scheduled to begin his second U. S. tour on Friday (15), is currently working on his first book to be published in late December. . . . The Jimi Hendrix Experience appeared Nov. 10 on the Ed Sullivan show. It was his debut on American television. He will appear at Philharmonic Hall here Thursday (28). . . . Singer Billy Abernathy has been performing at Hilly's in the Village for one year as of Oct. 30. He appeared at Town Hall on Nov. I with jazz guitarist Kenny Burrell. . . Arranger Gil Evans scored and orchestrated Allan Gittler's fantastic film about advertising, "Parachute to Paradise."

Associates has signed jazz pianistcomposer Herbie Hancock for rep-

The songwriting team of Lieber and Stoller has been signed to score "The Slaves," a new flick starring Stephen Boyd, Dionne Warwick and Ossie Davis. . . . Independent artist manager Thomas Rizzi has relocated his offices to 1554 Broadway. . . . Action Tal-ents, and all-rock booking agency, has moved to larger offices at 300 West 55th Street, to handle an pop-folk artist Tim Hardin will headline the 16th annual fundraising Thanksgiving Dance at Delmonico's Grand Ballroom here on Friday (29). The singer will appear in concert at Brooklyn College Saturday (23). . . Steppenwolf, Dun-hill rock group, will write and perform three songs for the movie version of "Candy," starring Richard Burton, Ringo Starr and Marion Brando. The group appeared at Fillmore East this past weekend.

The writing-producing team

of Carl and Whitelaw has joined Super Productions. Their debut effort for the firm is the 1910 Fruitgum Company's "Goody Goody Gumdrops."... Martin Bookspan, ASCAP's co-ordinator of symphonic and concert activities will have his new book, "101 Mas-

BEST SELLING

## Rhythm & Blues LP's

Billboard SPECIAL SURVEY For Week Ending 11/16/68

25

12

14

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39

6 (5)

1 (5)

		* STAR Performer-LP's regis	stering greates	t propertie	natn.u	pword progress this week.
This Week	Last Week	Title, Artist, Label, No. & Pub.	Weeks on Charf	This Week		Title, Artist, Label, No. & Pub.
liboard	- 1	ARETHA NOW Aretha Franklin, Atlantic (No Mono); SD 8186 (5)	. 19	26	32	LOOK AROUND Sergio Mendes & Bresil '66, A&M (No. Mc SP 4137 (5)
2	3	HICKORY HOLLER REVISITED  O. C. Smith, Columbia (No Mono); CS 9	680 (5)	27	28	BEST OF NANCY WILSON Capital (No Mone): SKAO 2947 (5)
3	2	SPECIAL OCCASION Smokey Robinson & the Miracles, Tamia 15 290 (S)		28	30	BEST OF LOU RAWLS Capital (No Mono), SKAO 2948 (5)
4	4	THERE IS Dells, Cadet (No Mono); LP 804 (5)	27	29	29	DIANA ROSS & THE SUPREMES "LIV AT LONDON'S TALK OF THE TOWN Metown (No Meno): M5 676 (5)
5	5	JAMES BROWN LIVE AT THE APO VOL 2 King (No Mono): 1022 (5)		自	34	BOBBY TAYLOR & THE VANCOUVER
6	6	YOU'RE ALL I NEED Marvin Gaye & Tammi Terrell, Tamla TS	284 (5)	1	39	200 M.P.H. Bill Cosby, Warner Bros7 Arts WS 1757
7	8	FELICIANO! Jose Feliciano, RCA Victor LPM 3957 ( LSP 3957 (5)	M): 18	32	41	
Û	10	TIME HAS COME Chambers Brothers, Columbia CL 2722 C5 9522 (5)	(M); 12	33	22	TEMPTATIONS GREATEST HITS Gordy 919 (M); 5 919 (5)
9	9	TIME PEACE/GREATEST HITS Rascals, Atlantic (No Mono); SD 8190	(5) 19	34	33	VALLEY OF DOLLS Dionne Warwick, Scepter (No Mane); SPS 568 (5)
位	13	STONED SOUL PICNIC 5th Dimension, Soul City (No Mono); 5C5 92002 (5)		35	35	EASY Nancy Wilson, Capital (No Mana); 51 290
11	11	ELECTRIFYING EDDIE HARRIS Atlantic 1495 (M): SD 1495 (S)	36	36	36	MAIDEN VOYAGE Ramsey Lewis, Cadet (No Mano), LPS 8
12	19	TEMPTATIONS WISH IT WOULD R	AIN 26	37	37	HISTORY OF OTIS REDDING Volt 418 (M); 5 418 (S)
13	7	YESTERDAY'S DREAMS Four Tops, Motown (No Mono); MS 6	69 (5) 7	38	38	STEVIE WONDER'S GREATEST HITS. Tamia [No Monn]: 282 (5)
14	14	SOUL LIMBO Booker T & the MG's, Stax STS 2001		39	40	DOCK OF THE BAY Offic Redding, Volt 419 (M): 5 419 (5)
由	25	MARVIN GAYE IN THE GROOVE. Tamia TS 285 (5)	6	40	26	DOWN HERE ON THE GROUND Wes Mantgamery, A&M (No Mana); SP 30
16	16	CHEAP THRILLS Big Brother & the Holding Co., Columbia KCS 9700 (5)	6	0		Albert King, Stax 575 2003 (S)
17	18	LADY SOUL Arethe Franklin, Atlantic 8176 (M); SD 8176 (S)	39	42	44	DIONNE WARWICK'S GOLDEN HITS. PART 1 Scepter SRM 565 (M); SPS 565 (S)
18	15	PLUG ME IN. Eddie Harris, Atlantic (No Mono): 50	16	43	43	A NEW TIME—A NEW DAY Chambers Brothers, Columbia CS 9671 (5)
19	20	THE IMMORTAL OTIS REDDING	19	44	42	SMOKEY ROBINSON & THE MIRACL GREATEST HITS, VOL. 2 Tamba T 280 (M): TS 280 (5)
20	21	SOUL OF NANCY WILSON Capitol ST 2970 (5)	6	45	47	DIANA ROSS & THE SUPREMES SI AND PERFORM "FUNNY GIRL"
血	31	ELECTRIC LADYLAND Jimi Hendrix Experience, Reprise 2RS 60	307 (5)	46	46	SOPHISTICATED SOUL Marvelettes, Tamia TS 286 (5)
22	23	ARE YOU EXPERIENCED? Jimi Hendrix Experience, Reprise R 626 R5 6261 (5)	1 (M);	47	49	BIGGER & BETTER Devid Newman, Atlantic 5D 1505 (5)
23	12	WHEELS OF FIRE Cream, Atco (No Mono); SD 33-244 (5	14	0	-	ROAD SONG Wes Mantgomery, A&M SP 3012 (5)
24	24	A DAY IN THE LIFE Wes Mantgomery, A&M (No Mana); SP 3001 (S)	56	49	50	LIVIN' IT UP. Jimmy Smith, Verve V6-8750 (5)
25		THE PROMISE OF THE FUTURE Hugh Masekela, Uni (No Mono); 73028		1	-	THIS IS MY COUNTRY Impressions, Curtom CRS 8001 (S)

terpieces of Music and Their Composers," published by Doubleday on Dec. 6.

## PARIS

Nusidisc, which has rights for the whole of Europe for the Creedence Clearwater Revival's American chart entry on Fantasy. "Suzie Q," reports 40,000 sales of the single in the first two weeks of release. . . . A new show business trade paper, "Le Journal du Show Business." backed by leading French book publishing company, Editions Albin Michel, has been launched in France. The 32-page paper includes a four-page section in English and sells at 60 cents. . . Philips is re-releasing its Modern Music Series at budget price under the title, "Musique Contemporaine." The albums sell at \$4.50 instead of the original price of \$7. First six releases feature works by Berg, Charpentier, Ives, Lutoslawski, Penderecki, Bacewicz, Baird, Seracki, Schoenberg, and Webern. . . Pathe-Marconi has released a four-album series called "The Art of Maria MICHAEL WAY

## SOUL SAUCE

· Continued from page 26

MAKIN' FIRE: Peaches & Herb, "Let's Make a Promise" (Date).

Gloria Walker, "Talking About My Baby" (Flaming Arrow).

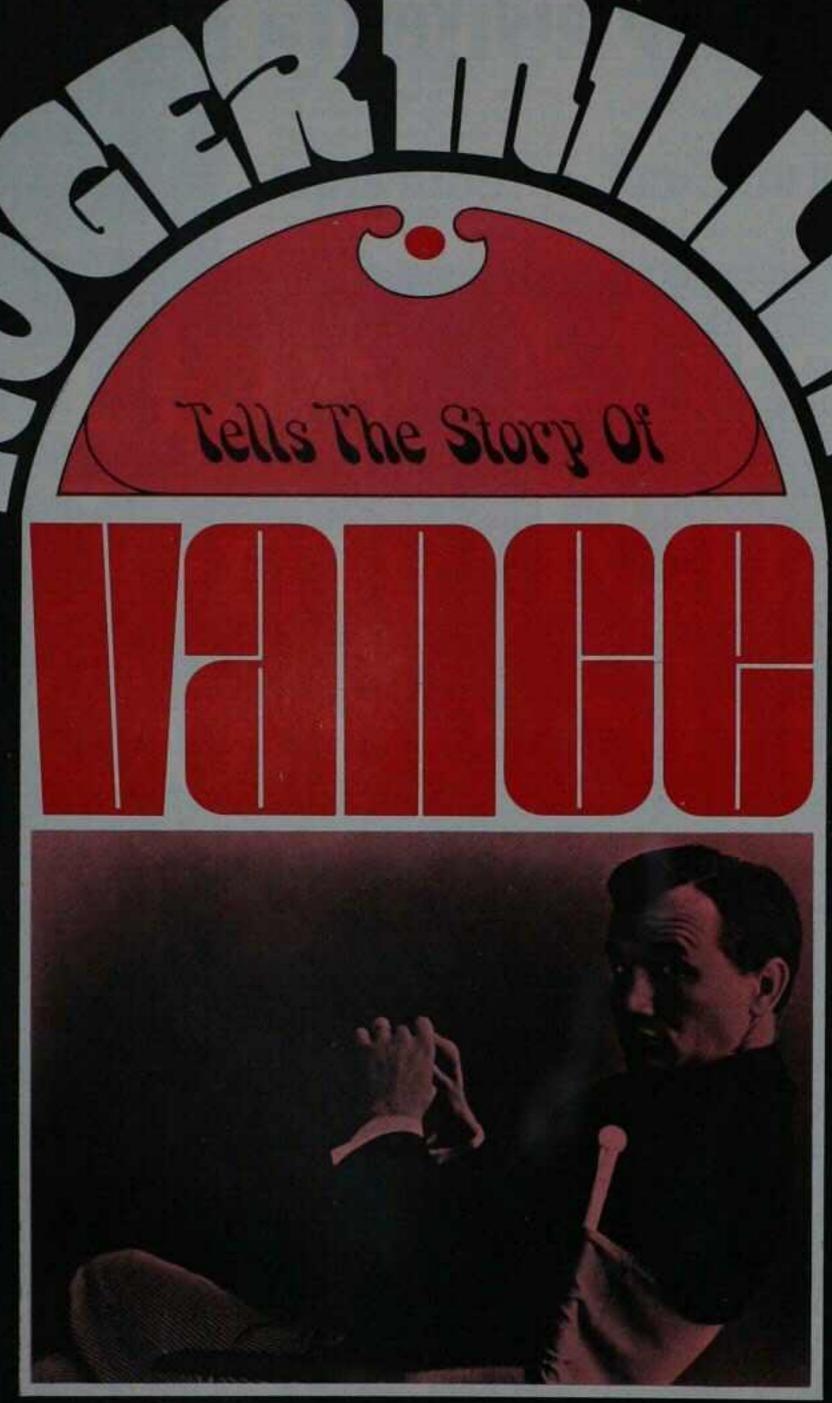
Intruders, "Slow Drag" (Gamble)... James Brown, "Goodbye My Love" (King)... Clarence Carter, "Too Weak to Fight" (Atlantic)... Stevie Wonder, "For Once in My Life" (Tamla)... Bill Medley, "Peace Brother Peace" (MGM)... Hank Ballard, "How You Gonna Get Respect" (King)... Hesitations, "Whiter Shade of Pale" (Kapp)... Marvin Gaye, "I Heard it Thru the Grape-vine" (Tamla)... Aretha Franklin, "See Saw" (Atlantic).

Della Humphrey, "Don't Make the Good Girls Go Bad" (Artic).

FIRE & SMOKE: Johnnie Taylor, "Who's Makin' Love" (Stax).

Dells, "Always Together" (Cadet)... Diana Ross & the Supremes
"Love Child" (Motown)... Marvin Gaye & Tammi Terrell, "Keep
On Lovin' Me Honey" (Tamla)... Peggy Scott & JoJo Benson,
"Pickin' Wild Mountain Berries" (SSS)... Unifies, "Court of Love"
(Kapp).

SMASH



VANCE ROGER MILLER S-2197

> Produced by Jeny Kennedy Written by Bobby Russell

Roa'll Write The Ending

But in the sales of the Hiller Holds have a case above the sales and a case of a case of the sales and a case of

## Country Music

## Glaser Productions Suit Seeks Enforcement of Hartford Pact

NASHVILLE—A lawsuit has been filed in Chancery Court here by Glaser Productions seeking to force RCA artist John Hartford to honor a managerial contract.

The suit contends that Glaser Productions, composed of Tompall, Chuck and Jim Glaser, entered into an artist contract with Hartford, May 16, 1966, for a period of five years.

The production firm contends that it performed all the duties required by the contract. The suit charges that, despite all this, Hartford sent the Glasers a telegram last August 16 terminating the contract and stating that "you are not to hold yourself out as my representative in any fashion after August 16, 1968."

The Glasers reportedly answered by telegram that they did not accept this action, and advised Hartford that they ex-

## Talent Agency In Nashville

NASHVILLE—Formation of this city's second gospel talent agency has been announced by J. D. Sumner.

The Sumner agency will be directed by John Matthews, previously with the Rees quartet. The agency is owned by J. D. Sumner and Associates, which also owns Stamps Music.

Talent already signed to the new agency include the Black-wood Brothers Quartet, the Statesmen, the Stamps Quartet, the Blackwood Singers and the Rebels Quartet. All the properties of J. D. Sumner and Associates, including the new talent agency, will be moved to a new location at 912 17th Avenue South, still in the Music Row area. A spokesman for the organization said it planned to add additional talent soon.

## Payne Retires, AFM Treasurer

NASHVILLE — R. T. Payne, secretary-treasurer of American Federation of Musicians, Local 257, since its inception, has retired at the age of 75. Payne, who will become secretary-treasurer emeritus, was treasurer for 35 consecutive years.

"More than anyone else he is the one who helped me get this union off the ground," said George Cooper, long-time president of the local. Election of a new officer will take place within a week, Cooper said.

## NARAS Meet to Hear BMI Execs

NASHVILLE — Edward M. Cramer, president of Broadcast Music, Inc., and vice-president Frances Preston will be the speakers at the second in a series of NARAS seminars here.

Bob McCluskey, chairman of the NARAS seminar committee, said the meeting would take place Wednesday (19) and would be open to all members. Cramer and Mrs. Preston will explain how performance money is collected and distributed to writers, McCluskey said. pected him to honor all obliga-

The suit charges that Hartford has retained the services of another artist representative, although he allegedly retained the Glasers as his sole and exclusive

Contending that Hartford has failed and refused to pay as specified in the the terms of his contract, Glaser Productions charges it is entitled to damages.

The suit demands that Hartford be compelled to perform his contract with the Glasers and that an injunction be issued enjoining and restraining Hartford from retaining the services of any other person, firm or corporation to carry out the contract duties.

Hartford, now a resident of California, moved to Los Angeles to join the Smothers Brothers summer TV show, working with Glen Campbell.

## COFFEE CONTEST WINNER PERCOLATES OVER SONG

NASHVILLE — "Ode to Mittie Pickle" had its premiere performance on the "Grand Ole Opry" on Nov. 2. And Mittie Pickle was there to enjoy it.

Mrs. Pickle was the winner of the Luzianne Coffee contest, and won a free trip to the "Opry." One of the stipulations of the contest was that a song also be written in honor of the winner.

Pianist-composer Bill Pursell was commissioned. Mrs. Pickle and her husband, from Pritchard, Ala., took the trip and heard the song performed from the stage and broadcast on WSM by Lonzo and Oscar.

If not a great commercial success, the song at least pleased the winner. Pursell conceded it was not easy to write about someone named Mittie Pickle.

## Kathy Dee, Decca Artist, Dies at 35

CLEVELAND — Kathy Dee, 35, Deeca recording artist who appeared only three weeks ago at the country music convention in Nashville, died here Nov. 3. She had been a diabetic for 23 years.

Her condition led to blindness during the past year and two well-publicized benefit performances were held on her behalf. The first, at WWVA, Wheeling, W. Va., helped defray the cost of some of her medical expenses, In addition, the Opry Trust Fund at WSM donated a substantial amount. The second benefit show was held a few weeks ago at Akron, Ohio, produced by Ohio musicians in co-operation with WSLR, the full-time country music station. Appearing on the latter show were Bill Willis and the Kathy Dee band, Lucky Gains and the Country Boys, Bud Cutright and Frank Talbott, Jack Star, Jimmy Lee and Becky Lynn, Ronnie Blake, Larry Huff and the Sharecroppers, Jeannie and Janie, the Brewer Sisters, Eddy Wayne, Cliff Rogers and others.

Miss Dee, who formerly recorded for United Artists, was consistently on the charts. Prior to that she recorded for Carlton Records and B-W Records, and in Canada for Compo and Rodeo International.

She began her professional career in the Cleveland area on a regional "Landmark Jamboree" show, appearing as a member of the duo with Dottie West. She was a long-time member of the WWVA "Jamboree" and made frequent guest appearances on the "Grand Ole Opry." She worked virtually every major club in the U.S. and many bases abroad.

She also was a noted songwriter, having composed for such artists as George Jones, Melba Montgomery and herself.

She is survived by her husband, Wes Dearth, a daughter, and several brothers and sisters. She was managed by Quentin Welty of B-W Music, Inc., Wooster, Ohio.

Services were held Nov. 6 at the Stampfle Funeral Home in Akron.

## Patterson Cuts 1st Disk-Gets Assist From Ritter

NASHVILLE — Pat Patterson, a native of West Virginia who has been working in Germany, is cutting his first session here because of Capitol's Tex Ritter.

Patterson, who spent 51 months in Germany while in the Army, returned there a few years ago after working the New Dominion Barn Dance in Richmond. In recent months he has been working as a leader of a back-up band for American art-

ists playing German bases. These artists were brought over under the auspices of Pop Phillips, another American who stayed in Germany when he retired from the army in 1963.

Ritter set up the sessions for Phillips to produce Patterson on the Jalop label, which will be distributed both in America and abroad. Patterson, a one-time Gospel quartet singer, had never had a major session before.



MARTY ROBBINS stands before a display of his LP's, flanked by personnel from one of three Treasure Island department stores in Atlanta. The Columbia artist has hit No. 1 with his "I Walk Alone."

## 'Name' Artists Come To Aid of the Party

NASHVILLE — Country music artists, on a grand scale, became outspokenly active on behalf of presidential candidates during the campaign just concluded.

The preponderance of singers voiced their views for former Alabama Gov. George Wallace, although two members of the Country Music Hall of Fame were vocally in favor of Richard Nixon.

All of the promotional spots, audio and video, were done voluntarily with no compensation.

Roy Acuff not only made spots on behalf of Nixon but was an official of his campaign in Tennessee. Acuff once was an unsuccessful (although close) candidate for governor of Tennessee on the Republican ticket. Working equally hard on behalf of the candidate was Tex Ritter, a Texan, who made his views known at every opportunity. He and Acuff did a series of recordings of a Nixon campaign song, "How Long?"

Smiley Wilson of the Wil-Helm talent agency did most of the marshaling of the Wallace forces. Utilizing a downtown hotel suite during the recent "Grand Ole Opry" birthday celebration, he brought in a series of artists on various labels to do "My Friend George" spots for radio. Among those who recorded such political pleadings were Loretta Lynn, Doyle Wilburn, Teddy Wilburn, Hank Snow, Johnny Dollar, David Houston, Barbara Allen, Sonny



KCKN'S Moon Mullins is among the first to program David Rogers' new Columbia release, "You Touched My Heart," his third in a row to hit the Billboard chart. The Kansas City DJ, left, offers his congratulations.

Wright, Beverly Taylor and Joe and Rose Lee Maphis.

No country artists were utilized in spots for Hubert Humphrey.

## Nashville Scene

Country artists and executives kept the hospitals here busy in recent days: Marion Worth of Decea was taken to Madison Hospital with pneumonia. RCAs Felton Jarvis was returned to St. Thomas Hospital for possible surgery, and Starday's Red Sovine was back in Vanderbilt Hospital recovering from more eye surgery, this time for a detached retina. . . Don Gibson and Dottie West are the latest to do a duet, on RCA, of course.

Mike Shepherd, national promotion director for Monument, will introduce new Monument product while in the Philadelphia-New York area. The trip will deal primarily with the latest Ray Sterens and Arthur Alexander releases on Monument and Sound Stage labels. Tex Davis of the same label, who handles the country product, will make a four-day swing through Texas, Mississippi and Louisiana. He is pushing releases by Billy Walker, Henson Cargill, Ray Pennington, Carl Vaughn, Grandpa Jones, and Jeannie Seely.

An appearance on the "Grand Ole Opry" was sudden for young Killuea Marcial of Honolulu. An employee of United Airlines, she was brought to Nashville by Jim Bowling of the Philip Morra company. Jack Andrews of the Moeller Agency arranged to have her sing professionally for the first time at the Poodle, and then made additional arrangements to sing on the "Opry." At both appearances she was as instant success. While here, she also cut some demo sessions, . , Mel Tillis went fishing with Porter Wafished him out. . . Jim and Jesse are all set for a new Epic sev-Whitey Ford, the Duke of Paducah," is off on another extended tour. . . The Four Guys are returning to their native Stellbenville. Ohio, to do the auto show for the second straight, year Nov. 22-24. Vernon Oxford, now with Stop Records, has been un

Epic's Charley Walker will do all 10 days of the 20th anniversary Fat Stock Show at San Antonio next spring. Leroy Van Dyke and David Houston also will do (Continued on page 32)

THE PROPERTY OF THE PARTY OF TH

## One of the most important good music singles of the year

Out 1 week and already happening in New York City & Albany

# Mickey Milan "Come Rain Or Come Shine" b/w"This Heart"

On Karate Records #538

National Promotion — Joe Petralia Park Sheraton Hotel, N. Y., N. Y. [212 586-6835]

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DENVER, COLORADO ACTION RECORD DIST.

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A Product of Audio Fidelity Records, Inc., 221 W. 57th St., N.Y., N.Y. 10019



Sonny James is back on the Country & Western scene with a new single release for Capitol called "Born to Be With You" (2271). This record is currently holding the number 11 spot on the Hot Country Singles listing and it has all the potential to go higher in the forthcoming weeks. Sonny James is one of the most popular artists in the field of Country & Western music and his releases never fail to find an appreciative audience. Now, Sonny can add "Born to Be With You" to his long list of hit records. Sonny's guitar plays an integral part in the success that his records enjoy. Like so many discriminating guitarists, he plays an Epiphone.

(Advertisement)

## Nashville Scene

· Continued from page 30

stints in the show. Walker has just concluded his new sacred album, "He Is My Everything." George Morgan and sidekick Red Murphy are off to South Dakota to work with the Plainsmen and Cate Sisters on a Hap Peebles tour. . . Frank Ifield and Sue Thompson have new Hickory releases scheduled, with a very modern sound. . Merle Kilgore has taken a new bride. . . Leon Ashley has been ailing, undergoing tests. . . Margie Singleton and Leon Ashley have cut a new duet, titled "Love Me Or Leave Me (For Love to Find). and Leon has a new single. "While Your Lover Sleeps," His new LP is "Flower of Love." . . Jim Preddy, who is turning out songs for the Glaser Brothers, has been booked into a new club in Indiana, appearing with the Jimmy Payne band. He now is making his home here. . . Tim McCabe is now recording for Lovett Records in Atlanta.

To clear up any misunderstanding, Brite Star is growing and ex-

promotion men to cover Los Angeles, Denver, St. Louis and Pittsburgh. Tex Clark, the firm manager, says there also will be expansion overseas. Among those now active are Clark, Jack Ryan, Wally Carter, Bill Laakson, Gary Hensley, Jil Sinatra, Judy Parker, Ziggy Green, Mort Greene and Joey Sasso. The Nashville office is managed by Wally Carter and Jack Ryan. . . Sandy Sans of Kansas City has released a record on the Throne label titled "What Made Nashville Famous (Made a Poor Man Out of Me).". Starday artist Billy Golden was the first recipient of the "Canadian Hospitality Award" plaque presented by country music promoter Bob Dalton and Ben Kerr, editor of a Canadian country newspaper. . . Arnie Phillips, president of Northeast Music, Inc., announced the release of a George Arnold single on the Prairie label. Its title: "Young Men Have Visions." The session was cut in Nashville under the direction of Pete Drake. David Houston and his group are booked solidly. The next extensive tour is up and down the West Coast. . . The rodeo season has ended for George Runquist, and he's in town for a session. He'll cut four sides and try to lease the master. Runquist is the "one-man band" who performs at 90 rodeo performances through the season. He played, among athers, all of the Loretta Lynn rodeos. . . Channel 2 Nashville, the educational outlet, has asked the music industry to tune in Sundays at five in December and express their individual views on a series of programs, titled "Nashville Perspective." The station wants more music industry involvement in civic affairs. . . Stop Records' Blake Emmonds, a talented youngster, also is writting a column for Country Song Roundup. . . Pretty Ronie Barth now is recording on the Karate label, a product of Audio Fidelity Records. She's a leading country singer from New Jersey. . Chubby Howard of KAYE, Puyallup, Wash, reports that with better record service, there would be more country programming on the station. Jim Nicholls is general manager of the station where Buck Owens once worked as a disk jockey. The station covers Tacoma and several military bases in the Newcomers at the WWVA Jamborce recently included Clay Hart,

panding. It soon will add four new

Cheryl Lee, the Carter Brothers, Stone Mountain Boys, and May Nutter. . . KBER, San Antonio, will celebrate its seventh anniversary with a country show Nov. 17 at the Municipal Auditorium. The show includes Ray Price, Marty Robbins, Willie Nelson, Johnny Bush, Roy Clark, Sonny James and Connie Smith. . . David Rogers of Columbia feels he has a winning combination with his new release, "You Touched My Heart." It was written by Bob Tubert and Merle Kilgore and arranged by Bill Me-Elhiney, and produced by Frank Jones. . . Carl and Pearl Butler will have their LP out soon an the heels of a successful single. . Paul New cut a session at the Woodland Street Studio here while in to play a week at The Poodle. . . The Stonemans have a busy schedule which includes Thanksgiving in Canada, where they will tape the "Carl Smith Country Music Hall" show. . . WENO has hired Ralph Paul from a Lubbock station. . . Lonzo and Oscar will spend the balance of this year at home catching up on their "Opry" dates, having spent three full months overseas and much of the year on the road. . . Walter Alkire, owner of the 4 Seasons Club in Aurora, Colo., said the club will hold for the seventh consecutive year the Colorado Country Music Festival. . . Charlie (Sugartime) Phillips of KZIP radio. Amarillo, has lined up promotional plans for his record with Jack Turner. Phillips has signed a con-

tract with K-ARK, and his first

release is on the market.

# THE AUCTIONEER makes its bid for the top of the charts. Billboard 69 BRENDA BYEN

Say You Saw It in the Billboard

## Hot SPECIAL SURVEY For Week Ending 11/14/44 Country LP's

~		MILLY LI	
# STA	R Per	former-LP's registering proportionate upward progress this we	
Wesk		k TITLE, Artist, Label & Number Cher	
illboard Award	1	HARPER VALLEY P.T.A. Jeannie C. Riley, Plantation PLP 1 (S)	7
2	2	Capitol \$T 2928 (\$)	6
3	4	JOHNNY CASH AT FOLSOM PRISON Columbia (No Mone), CS 9639 (S)	23
4	3	GENTLE ON MY MIND Glen Campbell, Capital T 2809 (M)) ST 2809 (S)	59
Ø	16	WALKIN' IN LOVELAND Eddy Arnold, RCA Victor LSP 4089 (5)	4
6	5	MAMA TRIED Merle Haggard, Capitol ST 2972 (5)	8
7	8	JUST THE TWO OF US. Porter Waganer & Dolly Parton, RCA Victor LFM 4039 (M); LSP 4039 (5)	. 7
8	6	SONGS OF PRIDE CHARLEY, THAT IS Charley Pride, RCA Victor LPM 4041 (M): LSP 4041 (S)	9
Û	18	NEXT IN LINE. Conway Twitty, Decca DL 75062 (5)	5
10	13	D-I-V-O-R-C-E Tammy Wynette, Epic (No Mono); SN 26392 (5)	.16
11	15	A NEW PLACE IN THE SUN. Glen Campbell, Capital (No Mono); ST 2907 (5)	27
12	11	LORETTA LYNN'S GREATEST HITS	20
13	7	BY THE TIME I GET TO PHOENIX Glen Campbell, Capitol T 2851 (M); ST 2851 (5)	47
14		THE ROMANTIC WORLD OF EDDY ARNOLD	24
15	9	The Course water	34
16	17	ALREADY IT'S HEAVEN. David Houston, Epic (No Mono), BN 26391 (5)	15
17	10	ANOTHER TIME, ANOTHER PLACE Jerry Lee Lewis, Smash (No Morel) SRS 67104 (S)	23
18	12	BLUE RIBBON COUNTRY Various Artists, Capital STBB 2969 (5)	7
1	22	A TIME TO SING. Hank Williams Jr., MGM (No Mone), SE 4540 (5)	10
1	-	WICHITA LINEMAN	1
21	24		28
22	19		12
23	21	BIG GIRLS DON'T CRY	15
1	28	HALLE STATE OF MILLER	5
25	20		7
1	30	JIM REEVES ON STAGE	2
27	26	A TENDER LOOK AT LOVE	16
28	29	MORE COUNTRY SOUL	
29	25	CREAM OF THE CROP	5
30		Wanda Jackson, Capitul ST 2976 (5)	17
31	31	Buck Owens & His Buckeroos, Capital (No Mona): 57 2962 (5)	
32	200	Charley Pride, RCA Victor LPM 3952 (M); LSP 3952 (E)	
由		Jean Shepard, Capitol ST 2900 (3)	1
34	36	I WALK ALONE Marty Robbins, Columbia CS 9725 (\$) GOOD TIMES Willie Nelson, RCA Victor LSP 4057 (\$)	2
35	35	THE GUITAR PLAYER Buck Owens and His Buckaroos, Capital ST 2994 (5)	2
36	33		.82
37	27	The same of the sa	. 5
0	-	NAT STUCKY SINGS	1
39	41	SOUNDS OF GOODBYE Goodin Brothers, Capital ST 2852 (5)	
40	44	TOUCH OF SADNESS	28
4		BORN A FOOL	. 4
42	42	ALABAMA WILD MAN	3
43	43	Iven Andervon, Chart CHM 1004 (M), CHS 1004 (S)	
0	-	BORN TO BE WITH YOU STORE THE STATE ON TAP, IN THE CAN OR IN THE BOTTLE	1
0		Hank Thompson, Dot DLP 25894 (5)	

## Country Singles

			* STAR Performer-Sides registering gre	atest propor	tionate	upward progress this week.
	This Week	Last Week	TITLE, Artist, Label Weeks of Number & Publisher Chart	n This Week	Last Week	TITLE, Artist, Label Weeks on Number & Publisher Chart
Awar		1	I WALK ALONE	1	43	BALLAD OF TWO BROTHERS 3 Autry Inman, Epic 10389 (Tree, BMI)
	2	2	SHE STILL COMES AROUND (To Love What's Left of Me) 8	1	58	THE STRAIGHT LIFE 4 Bobby Goldsboro, United Artists 50461 (Viva, BMI)
1	à	10	STAND BY YOUR MAN 5	40	37	DESTROYED BY MAN
	4	4	Tammy Wynette, Epic 10398 (Gallico, BMI)  LET THE CHIPS FALL 7	血	52	THREE SIX PACKS, TWO ARMS AND A JUKE BOX Johnny Seay, Columbia 44634 (Tree, BMI)
	5	3	Charley Pride, RCA Victor 47-9622 (Jack, BMI)  IT'S ALL OVER BUT THE CRYING 12  Hank Williams Jr., MGM 4540 (Hastings, BMI)	42	42	LEAVES ARE THE TEARS OF AUTUMN 8 Bonnie Guitar, Dot 17150 (Pincus, ASCAP)
	6	6	BORN TO BE WITH YOU 6 Sonny James, Capitol 2271 (Mayfair, ASCAP)	1	48	THE TOWN THAT BROKE MY HEART 4 Bobby Bare, RCA Victor 47-9643 (Newkeys, BMI)
	7	7	SHE WEARS MY RING 7 Ray Price, Columbia 44628 (Acuff-Rose, BMI)	44	45	WE NEED A LOT MORE HAPPINESS 4 Wilburn Brothers, Decca 32386 (Sure-Fire, BMI)
	8	5	NEXT IN LINE Conway Twitty, Decca 32361 (Tree, BMI)	由	50	ROSES TO RENO 2 Bob Bishop, ABC 11132 (Cedarwood, BMI)
1	Ì	11	WHERE LOVE USED TO LIVE 5 David Houston, Epic 10394 (Gallico, BMI)	46	47	DON'T WORRY 'BOUT THE MULE (Just Load the Wagon) 2
1	D	15	YOUR SQUAW IS ON THE WARPATH 4 Lorette Lynn, Decca 32392 (Sure-Fire, BMI)	1	54	TAKE MY HAND FOR AWHILE 5 George Hamilton IV, RCA Victor 47-9637
1	Î		I'VE GOT YOU ON MY MIND AGAIN 4 Buck Owens & His Buckaroos, Capitol 2300 (Blue Book, BMI)	48	49	(T.M./Gypsy Boy, BMI)  ALABAMA WILD MAN
1	12		MILWAUKEE HERE   COME 8 George Jones & Brenda Carter, Musicor 1325	49		POWER OF YOUR SWEET LOVE 5
1	13	8	(GIad, BMI) THEN YOU CAN TELL ME GOODBYE 12	50	36	Claude King, Columbia 44642 (Gio-Mac, BMI)  DRINKING CHAMPAGNE 7
a Ā	14	12	Eddy Arnold, RCA Victor 47-9606 (Acuff-Rose, BMI)  WHEN YOU ARE GONE 9	51	53	JACK & JILL Jim Ed Brown, RCA Victor 47-9616
	15		Jim Reeves, RCA Victor 47-9614 (Tuckahoe, BMI)  HARPER VALLEY P.T.A	1	73	(Woodshed, BMI)  I WAS WITH RED FOLEY (The Night
	16	72	Jeannie C. Riley, Plantation 3 (Newkeys, BMI) SMOKEY THE BAR 4		**	Luke the Drifter Jr., MGM 14002 (Audlee, BMI)
1	Tr.		Hank Thompson, Dot 17163 (Brazos Valley, BMI)  LITTLE ARROWS 5	53	40	Jack Barlow, Dot 17139 (Tree, BMI)  IN THE GOOD OLD DAYS (When Times
1		29	Leapy Lee, Decca 32380 (Duchess, BMI)  ANGRY WORDS  Stonewall Jackson, Columbia 44625	1517	B	Were Bad) Dolly Parton, RCA Victor 47-9657 (Owepar, BMI)
	19	19	(Moss Rose, BMI)  HAPPY STATE OF MIND  Bill Anderson, Decco 32360 (Stallion, BMI)	鱼	-	PLEASE LET ME PROVE (My Love for You) 1 Dave Dudley, Mercury 72856 (Newkeys, BMI)
	20	21	CRY, CRY, CRY Connie Smith, RCA Victor 47-9624	1	-	I WANT ONE Jack Reno, Dot 17169 (Tree, BMI)
1		26	(Fingerlake, BMI)  I TAKE A LOT OF PRIDE IN WHAT I AM 2 Merle Haggard & the Strangers, Capitol 2289 (Blue Book, BMI)	57	57	WARM & TENDER LOVE 8 Archie Campbell & Lorene Mann, RCA Victor 47-9615 (Pronto/Bob-Dan/ Quinvy, BMI)
3	22	16	LOOKING AT THE WORLD THROUGH A WINDSHIELD 14	58	59	SON OF A SAWMILL MAN Osborne Brothers, Decca 32382 (Sure-Fire, BMI)
	•	30	Del Reeves, United Artists 50332 (Passkey, BMI)  PLASTIC SADDLE 6	愈	-	BALLAD OF FORTY DOLLARS 1 Tom T. Hall, Mercury 72863 (Newkeys, BMI)
- 10			Nat Stuckey, RCA Victor 47-9631 (Acclaim, BMI)	60		HAPPINESS HILL Kitty Wells, Decca 32389 (Wells, BMI)
	24	25	HARPER VALLEY P.T.A. (Later That Same Day) Ben Colder, MGM 13997 (Newkeys, ASCAP) 4	61	61	NORMALLY, NORMA LOVES YOU 6 Red Sovine, Starday 852 (Cedarwood, BMI)  LOVIN' YOU (The Way I Do) 3
	<b>B</b>	34	WHITE FENCES & EVERGREEN TREES 5 Ferlin Husky & Hushpupples, Capitol 2288 (Blue Crest, BMI)		04	Hank Locklin, RCA Victor 47-9646 (Singleton, BMI)
1	26	39	SATURDAY NIGHT 4 Webb Pierce, Decca 32388 (Tuesday, BMI)	607	-	Wanda Jackson & Party Times, Capitol 2315 (Wilderness, BMI)
	27	27	Johnny Darrell, United Artists 50442 (United Artists, ASCAP)		67	GOT LEAVIN' ON HER MIND 2 Mac Wiseman, MGM 13986 (Jack, BMI)
	28	28	JACKSON AIN'T A VERY BIG TOWN 5 Johnny Duncan & June Stearns, Columbia 44656 (Acciaim, BMI)	65	72	SUNSHINE MAN Mec Curtis, Epic 10385 (Pamper, BMI)  1432 FRANKLIN PIKE CIRCLE HERO 2
1		38	WICHITA LINEMAN Glen Campbell, Capitol 2302 (Canopy, ASCAP)		69	Bobby Russell, Ell 90020 (Russell-Cason, ASCAP)  TO BE A CHILD AGAIN 2
3	血	35	THE CARROLL COUNTY ACCIDENT 2 Porter Wagoner, RCA Victor 47-9651 (Warden, BMI)	68	68	Anita Carter, United Artists 50444 (Passkey, BMI) THE LOVE OF A WOMAN
183	31	24	SWEET CHILD OF SUNSHINE  Jerry Wallace, Liberty 56059 (Attache, BMI)	0700	71	Claude Gray, Decca 32393 (Moss Rose, BMI) THE AUCTIONEER 4
	32	31	RENO Dottie West, RCA Victor 47-9607 (4 Star, BMI)	70	70	NOW I CAN LIVE AGAIN  Mickey Gilley, Paula 1200 (Jack, BMI)
	<b>D</b>	44	AGE OF WORRY Billy Walker, Monument 1098 (Matamoros, BMI)	ŵ	+	YOUR LOVE Waylon Jennings, RCA Victor 47-9642 (Wilderness, BMI)
	34	23	UNDO THE RIGHT Johnny Bush, Stop 193 (Pamper, BMI)	14	-	BIG RIG ROLLIN' MAN 1 Johnny Dollar, Chart 59-1057 (Yonah, BMI)
	35	18	Faron Young, Mercury 72827 (Tree, BMI)	73	75	LONG BLACK LIMOUSINE 2 Jody Miller, Capitol 2290 (Rumbalero/ Presley, BMI)
	367	41	A HAMMER & NAILS Jimmy Dean, RCA Victor 47-9652 (Singleton, BMI)	74	74	IF LOVING YOU MEANS ANYTHING 2 Dale Ward, Monument 1094 (Combine, BMI)
	37	22	BORN TO LOVE YOU 12 Jimmy Newman, Decca 32366 (Minute Men, BMI)	亩	-	YOU TOUCHED MY HEART 1 David Rodgers, Columbia 44668 (Gallico, BMI)

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## Radio-TV programming

## Longer Playlists Ruled Out by Rock 'n' Roll Program Chiefs

NEW YORK-If the majority of rock 'n' roll program directors have their way, the long playlist would be doomed. In a special survey by Billboard's Record Market Research division, more than half of the program directors of Top 40 radio stations felt the playlist should not be expanded. Only 26.6 per cent of those voting felt that the length of the playlist should depend on the individual market. Many of the program directors of the 53.3 per cent who voted against the longer playlist stated as a reason that they believed there were just "not enough genuine hit records today." Yet, many program directors felt that the individual records they did play were better produced and of better quality than in years past.

One of the odd factors that turned up in the survey is that although a majority of Top 40 program directors-46 per cent like rock 'n' roll best, 24.5 per cent said that r&b was their favorite type of music and another 21.6 per cent liked jazz best. The rest voted for country music.

A program director has worked on an average of 5.5 radio stations in his career. One program director, who'd worked for 14 stations in his career, pointed out that most of these had been in his first six years and since that time he'd been fairly stable. Another program director commented, "Don't ask!" on how many stations he'd worked for.

There's an average of 7.1 deejays on rock 'n' roll radio stations, with the largest number being 17 reported by one station and the smallest staff being four. As a rule, stations usually had six or seven deejays. The average age of these deejays was 27 years old. The majority of the program directors-58 per cent-reporting on the survey felt that the age of the deejay had no bearing on his ability to reach and communicate with a teen audience. Several program directors said that the ability to communicate with teens depended upon the individual personality. The average Top 40 station does about 2.2 record hops, according to the survey (but this figure includes those stations where personalities performed no hops and includes all of the deejays on all stations surveyed). A couple of stations reported that their deejays did about 10 hops per week combined.



JERRY BLAVAT, host of "Jerry's Place" on WFIL-TV, Philadelphia, honors Country Joe and the Fish, Vanguard Records act, with the aid of independent record promotion man Steve Schulman, lower left. Show was aired two weeks ago.

## Miami Popfest Is Becoming A Landslide

By ELIOT TIEGEL

MIAMI - The Miami Pop Festival continues to snowball with more radio stations getting into the act. Seven more dominant Top 40 radio stations have joined the campaign, including KNUZ, Houston; WAPE, Jacksonville; WKGN, Knoxville; WABB, Mobile: WMAK, Nashville: WBSR, Pensacola, and WPOP, Hartford, Conn. These (Continued on page 40)

## Undreamed of Formats In Future: NBC Exec

NEW YORK - New formats "we can't even conceive of now" have been promised for radio by Stephen C. Riddleberger, vice-president and general manager of NBC-owned radio stations. Riddleberger is the guiding hand for over-all supervision of such stations as WNBC, New York; WBC, Washington; WMAQ. Chicago; KNBR, San Francisco; WKYC, Cleveland, and WJAS, Pittsburgh, as well as their FM affiliates.

However, because of the influx and strength of FM radio, Riddleberger also predicted that the differences in the various formats, from station to station in a given market, would be so minute that listeners might not know it. He pointed out that even today there were overlaps between radio stations. WNBC, the flagship station of NBC, for example, was playing some of the same tunes now heard on WMCA; both are New York stations, but the difference is that WNBC can be considered aiming at a slightly older audience than WMCA. But, even within the boundaries of a middle-of-the-road format, Riddleberger felt there were several sounds and production techniques available. "Production and good personalities make the difference.

With from 20-to-50 signals available in most major markets now, when you include FM radio stations, Riddleberger felt that the big ratings successes of yesterday are no longer possible. "You just can't say that any particular format is best." Because of FM, radio in general is going to be tougher and the industry will not "need legislation to get manufacturers to put FM on all radios; it'll happen

automatically." Riddleberger said that he was as intrigued as anybody with FM. "but at present we are concentrating on our AM stations. Although radio grosses for NBC-owned stations are at their highest in 10 years, we've taken some of that money and plowed back into the operation." For

(Continued on page 38)



WVNJ, THE STATION THAT serves New York listeners with album music, hosts a "thank you" party for the press and record people. Among those sharing the conviviality are, from left, United Artists a&r producer Irv Faskow, Billboard's Mickey Addy, WVNJ music director Bob Taylor, Joe Petralia of the Park Sheraton Hotel, and Bruno Distributors promotion man, Mike Borello.

## Stations 'Stereo Single Stallers'

NEW YORK-Radio stations are being blamed for throwing a stumbling block in the path of the stereo single. A music industry spokesman said last week that his record company would drop all monaural production immediately, if possible. "But the cold fact is that few radio stations will play stereo singles sent to them for promotion."

A Billboard spot check, however, shifted the blame back to the record industry. The consensus is that stereo singles can be played on AM radio without noticeable loss of sound. In fact, John Rook, operations manager of WLS in Chicago, said he thought a total stereo singles market would be advisable and that "stereo singles would not affect the sound of this station at all." He pointed out that the majority of albums received at radio stations today are stereo. "I saw this coming a year ago and, since we do play some album cuts, had the equipment adapted here at this station." The man who adapted the equipment for the Hot 100 (Top 40) radio station was chief engineer Roy Huberty, who estimated that the cost for the changeover was \$85 for a new lightweight turntable arm, \$35 for a stereo cartridge, and \$26 for a smaller (.7 mil) stylus. After that, it's a simple matter of wiring. Regarding any possibility of sound loss, he said this was debatable. "There's some sacrifice. but if wired properly the human ear cannot detect it." He pointed out that there was even some sound loss in transmission of monaural records over the air.

With the growing role of progressive rock FM radio stations in influencing record sales, many record companies are turning out two-faced singles-one side in monaural for AM stations and the other in stereo for FM stations.

## Stereo 'No Problem'

Ken Gaines, program director of WHK in Cleveland, also said that stereo singles would not be a problem to his easy listening-format station. He said that WHK had stereo cartridges for its turntables and found that this actually helped preserve the monaural records. "Doesn't tear up the records so fast."

Rocky G. program director of WHAT in Philadelphia, an r&b station, said he was equipped to play stereo singles and didn't believe it would hurt the sound of his station at all.

Mike Adams of WCOL in Baltimore, said all turntables at his station had stereo cartridges. WCOL transfers all records to tape cartridges. Adams said that some of the stereo singles he'd received didn't have as good a sound as available on stereo albums. The station plays about one album cut per hour.

## Against Stereo

Lee Sherwood, program director of WFIL in Philadelphia, said he preferred singles not be in stereo because he felt you could get a little better sound from a monaural record. He admitted that sound loss was probably negligible and listeners probably wouldn't know. But he saw no reason why record companies could not produce monaural promotion copies strictly for radio stations and market stereo singles in the stores.

Bob Paiva, music director of WPOP, Hartford, Conn., felt that the two-faced (monaural on one side, stereo on the other) singles were a great help. Basically, he is against playing stereo singles on an AM station and feels that a station loses some of the sound of a record when it tries to play a monaural record with a stereo stylus. WPOP air personalities have a stereo cartridge that they place on the turntable arm when they want to play a cut from a stereo album, then they return to a monaural cartridge for monaural singles.

Dick Noel, program director of WJOY in Burlington, Vt., said that his station had been playing many of the stereo singles and "I haven't heard any complaints on sound from the listeners, nor do I have any." He said his station had equipment capable of playing stereo records.

## IBS Magazine Will Review & Print Chart

LEBANON, Pa. - Starting with the February issue, the official publication of the Intercollegiate Broadcasting System -College Radio-will begin reviewing records and printing a chart of the top 50 records happening in college radio. Pat West, director of record company relations of IBS, said that the other three weeks the monthly magazine doesn't uppear, a special mimeographed sheet will be circulated to keep everyone posted on top records in college radio.

The IBS is currently surveying all member radio stations to

determine total number of hours on the air, as well as numbers of hours devoted to particular types of music. This information, including the call letters, name of music director, and address of station, will be printed into a pamphlet especially for record company. The survey now being conducted, incidentally, will rate record companies on how well they service college stations with product. All IBS members are also being asked to sign a pledge to file all records sent to them and maintain a library. West said. "We are also urging all of them to print a record playlist."



STATION MANAGER JIM SLONE of KHOS in Tucson, discusses records with Howard Silvers center, MTA Records sales maniager, and Brenda Byers, who re-Slone has also just been signed by the label as an artist.



## programming aids

Programming guidelines from key pacesetting radio stations, including Best Picks, Best Leftfield Picks, Biggest Happenings, and Biggest Leftfield Happenings.

## **HOT 100**



Anderson-WHUT

Bob Hagan Program Director, Ann.

BP: "People," the Tymes, Columbia.
BLFP: "Sticks & Stones," Salt Water/
Taffy—Buddah. BH: "Reach Out," Ox
Bow Incident—Smash. BLFH: "Both
Sides Now," Judy Collins, Elecktra.

## Batle Creek-WKFR

## Bob Nyles

Music Director, Personality

BP: "For Once in My Life," Stevie Wonder/Jackie Wilson, Tamia & Brunswick, BLFP: "Livin' in the U.S.A.," Steve Miller Band, Capitol.

## Charlotte, N. C.-WAYS

## Jack Gale

Program/Music Director, Personality

BP: "Once in My Life," Stevie Wonder.
BLFP: "Where Have All the Flowers
Gone," Marlene Dietrich. BLFH: "Ballad of Two Brothers," Autry Inman.

## Chattanooga, Tenn.—WFLI

## Mike Scudder

Asst. Music Director

HP: "Freedom Train," James Carr, Goldwax, BLFP: "Billy Your My Friend," Gene Pitney, Musicor.

## Clayton, Mo.-KFRH

## Newton Piock

Program Director

BP: "See Saw," Aretha Franklin, Atlantic, BH: "Abraham, Martin & John," Dion, Laurie, BLFH: "Hooked on a Feeling," B. J. Thomas, Scepter.

## Jackson, Miss.-WRBC

## Don Allen

Music Director, Personality

BP: "Kentucky Woman," Deep Purple, Tet. BLFP: "Come on React," Fireballs, Atco. BH: "Take My Overwhelming Love," Hombres. BLFH: "Wait Till Tomorrow," Banana Split, Decca.

## Jacksonville-WAPE

## Ike Lee

Program Director

BP: Little Sister," Dick Dodd, Tower, BLFP: "Gentle Woman," Bobby Skel, Uni. BH: "Mendocino," Sir Douglas QT. Smash. BLFH: 1. "Feed the Flame, Van Broussard, Mala; 2. "Who's Making Love," Johnnie Taylor, Stax.

## Kingston, N. Y.-WBAZ

## **Gary Davis**

Music Director

BP: "Make a Noise Like Love," Gene and Debbe, TRX. BLFP: "Right Relations," Johnny Rivers, Imperial, BH: "The Great Escape," Ray Stevens, Monument, BLFH: "You," The Arrangement, Scepter,

## Lewiston, Maine-WLAM

## **Bob Ouellette**

Music Director & DJ

BPi "Scarborough Fair," S. Mendes & Brasil 66, A&M. BLFP: "My Song," Brass Buttons, Cotillion. BH: "Both Sides Now," Judy Collins, Elektra. BLFH: "Nobody," 3 Dog Night, Dunhill.



Lynchburg, Va.—WLLL

Jerry Rogers

BP: "Right Relations," Johnny Rivers, Imperial, BLFP: "Shame, Shame," Magic Lanterns, Shame, BH: "For Once in My Life," Stevie Wonder, Tamla. BLFH: "The Yard Went on Forever,"



Milwaukee-WOKY

## Bob Barry

Music Director, Personality

BP: "Only You," Norro Wilson, Smash, BLFP: "Having a Hard Time," Now, Cotillion. BH: "I Love How You Love Me," Bobby Vinton, Epic. BLFH: "Take My Love," Hombres, Verve, Milwankee hit: "Hold Me Tight," Johnny Nash.



Muncie, Ind.— WERK

Tom Cochrun
Program Director,
Personality

BP: "Cinamon." Derek, Bang, BLFP:
"You Don't Have To." The Beeds,
Team, BH: "Who's Making Love,"
Johnny Taylor," Stax, BLFH: "Gotta
Get Back," Cherry People, Heritage:
"Goodnight," Mark, Team.



Phoenix— KRUX Rhett Hamilton

Walker

BP: "Red, Red Wine," Jimmy James & the Vagabonds, Atco. BLFP: "Lo Mucho Que Te Quiero" Rene & Rene, White Whale. BH: "Abraham, Martin & John," Dion, Laurie. BLFH: "Nobody," 3 Dog Night, Dunhill.



Phoenix-KRIZ

Steve Martin Music Librarian

BP: "I Love How You Love Me."
Bobby Vinton, Epic. BLFP: "You Are
My Girl," Rhinocerous, Electra. BH:
"Abraham, Martin & John," Dion,
Laurie, BLFH: "Nobody," Three Dog
Night, Dunhill.



San Antonio— KTSA

Kahn Hamon Program Director

BP: "Too Weak to Fight," Clarence Carter, Atlantic, BLFP: "Ride My See Saw," Moody Blues, Deram, BH: "Wichita Lineman," Glenn Campbell, Capitol BLFH: "Stormy," Classic Four,



Scranton, Pa.— WSCR Jim Drucker

Jim Drucker

BP: "American Boys," Petula Clark, BLFP: "Will You Stay After Sunday," Peppermint Rainbow, BH: "She's Almost You," Billy Harner, BLFH: "Little Arrow," Leapy Lee.

## Wichita-KEYN

## J. Robertt Dark

Music Director

BP: "Argie Girl," Stevie Wonder, Tamia, BLFP: "Mary Jane," Willie & the Red Rubber Band, RCA, BH: "Abraham, Martin & John," Dion, Laurie, BLFH: "Stoney End," Peggy Lipton, Ode.

## Willoughby, O.-WELW

## Mike Reinhardt

Music Director

BP: "American Boy," Petula Clark, Reprise. BLFP: "I Put a Spill on You," Creedence Clearwater Revival, Fantasy. BH: "Both Sides Now," Judy Collina. Elektra, BLFH: "Abraham, Martin & John," Dion, Laurie.



Wilmington-WAMS

Bob Hollands Music Director

BP: "Both Sides Now." Judy Collins, Elektra. BLFP: "You Brought About a Change," Jackie Wilson, Brunswick. BH: "May I," Bill Deal & the Rondells, Heritage. BLFH: "She's Almost You," Billy Harner, Open.

## Winston-Salem-WAIR

## Perry Wayne

Music Director

BP: "Love Machine," O'Kaysions, ABC.
BLFP: "What the Yorld Needs Now Is
Love," Sweet Inspirations, Atlantic.
BH: "Always Together," the Dills.
Cadet. BLFH: "Sweet Memories,"
Mickey Newbarry, RCA.



Flint-WKMF Jim Harper

Program Director, Music Director Personality

BP: "Yours Love," Waylon Jennings, RCA Victor. BLFP: "Frisco Line," Guy Mitchell, Starday. BH: "A Hammer and Nails," Jimmy Dean, RCA Victor. BLFH: "Man With No Face," Howard Crockett, Stop.

## Albuquerque-KUNM/FM

## L. A. Woodworth

Program Director

BP: "Sailor," Steve Miller, Capitol, BLFP: "You Are What You Eat," Sound Track, Columbia BH: "Big Pink," The Band, Capitol, BLFH: "Supersession," Columbia.

## Wichita-KFH-FM

## Kelvin Craig

Music Director

BP: "Sailor," Steve Miller Band, Capitol, BLFP: "A New Time, a New Day," Chambers Brothers, Columbia, BH: "Super Session," Kooper Bloomfield Stills, Columbia, BLFH: "Open," Brian Auger and Trinity, Atco.

## COUNTRY



Burbank-KBBQ

Larry Scott Music Director

RP: "Livin' on Lovin'," Slim Whitman, Imperial. BLFP: "True Love Travels on a Gravel Road," Duane Dec, Capitol. BH: "She Still Comes Around," Jerry Lee Lewis, Smash. BLFH: "If Loving You Means Anything," Dale Ward, Monument.



Charlotte-WWOK

## Cloyd Bookout

Music Director, Personality

RP: "Yours Love," Waylon Jennings, RCA, BLFP: "When I Turn 21," Buddy Alan, Capitol, BH: "I Walk Alone," Marty Robbins, Columbia, BLFH: "Little Arrows," Leapy Lee, Decca.



Chester, Pa.— WEEZ

## Program Director, Personality

Rogers, Col. BLFP: "Sister Sarah," Anita Bryant, Col. BLFH: "Little Arrows," Leapy Lee, Decca.



Ft. Lauderdale —WIXX

Lyle Reed Station Manager, Personality

RP: "Yours Love," Waylon Jonnings, RCA BLFP: "The Bitter Taste," Elton Britt, RCA BH: "In the Good Old Days," Dolly Parton, RCA BLFH: "Little Arrows," Leapy Lee, Decca.

## Indianapolis-WIRE

## Lee Shannon

Personality

BP: "He's Got More Love in His Little Finger," Billie Jo Spears, Capitol. BLFP: "Plastic Saddie," Nat Stuckey, RCA. BLFH: "Alabama Wild Man," Jerry Reed, RCA.



Knoxville-WROL

## Phil Rainey

BP: "You Touch My Heart," David Rogers, Columbia. BLFP: "Packin' and Unpackin'," Merle Kilgore, Ashley BH: "Be Quiet Mind," Anthony Armstrong Jones, Chart. BLFH: "Please Let Me Prove," D. Dudley, Mercury.



Miami-WGMA Dutch Walker Program Director

BP: "Ballad of Two Brothers," Autry Inman, Epic. BLFP: "Train Leaves Here This Mornin'," Lillard & Clark, A&M. BH: "I Walk Alone," Marry Robbins, Columbia, BLFH: "Applesauce," Lynn Jones, Capitol.



Milwaukee-WYLO

**Bob Bradley** 

BP: "The Carroll County Accident,"
Porter Wagoner, RCA. BLFP: "In the
Good Old Days," Dolly Parton, RCA.
BH: "Yours Love," Waylon Jennings,
RCA, BLFH: "Ever Changing Mind,"
Don Gibson, RCA.



Peoria— WXCL Dale Eichor

& Personality

Asst. Music Director

BP: "Who Loves Who," The Hardens, Columbia. BLFP: "Ballad of Forty Dollars," Tom T. Hall, Mercury. BH: "I Walk Alone," Marty Robbins, Columbia. BLFH: "Little Arrows," Leapy Lee, Decca.



Philadelphia-WRCP

Don Paul Program/Music

BP: "When I Turn Twenty-One," Buddy Alan, Capitol BLFH: "Ballad of Two Brothers," Autry Inman, Epic.

## Wheeling-WWVA

## **Bob Finnegan**

Program Director

BP: "Ballad of Forts Dollars," Tom T. Hall, Mercury, BLFP: "In a Little While," Bobby Parish, Omar Label, BH: "I Walk Alone," Marty Robbins, Columbia, BLFH: "Got Leavin' on Her Mind," Mac Wiseman, MGM.

## RHYTHM AND BLUES



Beaumont-K-JET William

(Boy) Brown Program Director

BP: "For Once in My Life," Jackie Wilson. Brimswick. BLFP: "Baby. I Need Yise," Snades of Sooi, Josie. BHI "Who's Making Love." Johnny Taylor, Stax. BLFH: "You've Got the Power." Esquires, Wand. Two disks destined for the top of the charts: "For Once in My Life." by Jackie Wilson, and "Baby. I Need You" by T. J. Williams and

Shades of Soul, ". . . Monsters, mon-

## Miami Beach-WMBM

## Donny Gee

Program/Music Director, Personality

BP: "Slow Nasg." Intruders, Gambie, BLFP: "You Up Got the Power," Esquilels, Kapp. BH: "Who's Making Love," Johnny Taylor, Stax; "Once in My Life," Steve Wonder, Motown, BLFH: "Love Is Gottna Rain on You," the Dress, Atlantic.

## York, S. C .- WYCI

## John Collins

Program Director

BP: "See Saw," Aretha Franklin, BLFP: "Soul Drippin," the Maids, BH: "Love Child," Supremes. BLFH: "Shame, Shame," Magic Lantern.

## EASY LISTENING



Atlanta— WSB Radio

## Chris Fortson

BP: "They Don't Make Love Like They Used To," Eddy Arnold, RCA Victor, BLFP: "Scarborough Fair," Sergio Mendes Brasil '66, A & M. BHr "Dear World," Steve and Eydie, RCA Victor, BLFH: "American Boys," Petula Clark, Warner Bros./7 Arts.

## Cadillac-WATT

## Dick Conder

Program Director

BP: "Chitty Chitty Bang Bang," Paul Mauriat, Philips BLFP: "Poor Papa," Sugar Shoppe, Capitol, BH: "Les Bicyclettes De Belsizo," E. Humperdinck,

## Denver-KGMC

## Wayne Vann

Program Director Music Director

BP: "Stand By Your Man," Patti Page, Columbia. BLFP: "Hammer & Nadic." Jimms Dean, RCA. BLFH: "Both Sides Now." Judy Collins, Electra.



Miami-WIOD Yolanda Parapar

Music Director

BP2 "They Don's Make Love Like They Used To," Eddy Arnold, RCA. BLFP: "Chitty Chitty Bang Bang," Paul Mauriat, Philips. BH: "Cycles," Frank Sinatra, Reprise. BLFH: "Of Ricc Track, Mills Brothers, Dot. Best Albumof the Week: New Lettermen LP for Capitot." Put Your Head on My Shoulder."



Norwich-WICH Bob Craig

BP: "Scarbermugh Fair," Brazil '66,
A&M BLFP: "Only for Lovers," Roger
Williams, Kapp BH: "Stand By Your
Man," Putil Page, Columbia, BLFR:
"Both Sides Now," Judy Collins, Elec-

## San Diego-KOGO

## **Dick Roberts**

Fragram Director

MPs "American Boy," Petala Clark, Warner Broo. BLFP: "Let Go." The Sandpieers, AAM, BH: "Dear World." Steve & Eydie, RCA, BLFH: "Theme From Villa Rides," Mantovant, London.



NBC
Michael Button

nP: "Scarborough Fair," Sergio Mentes (Continued on page 38)

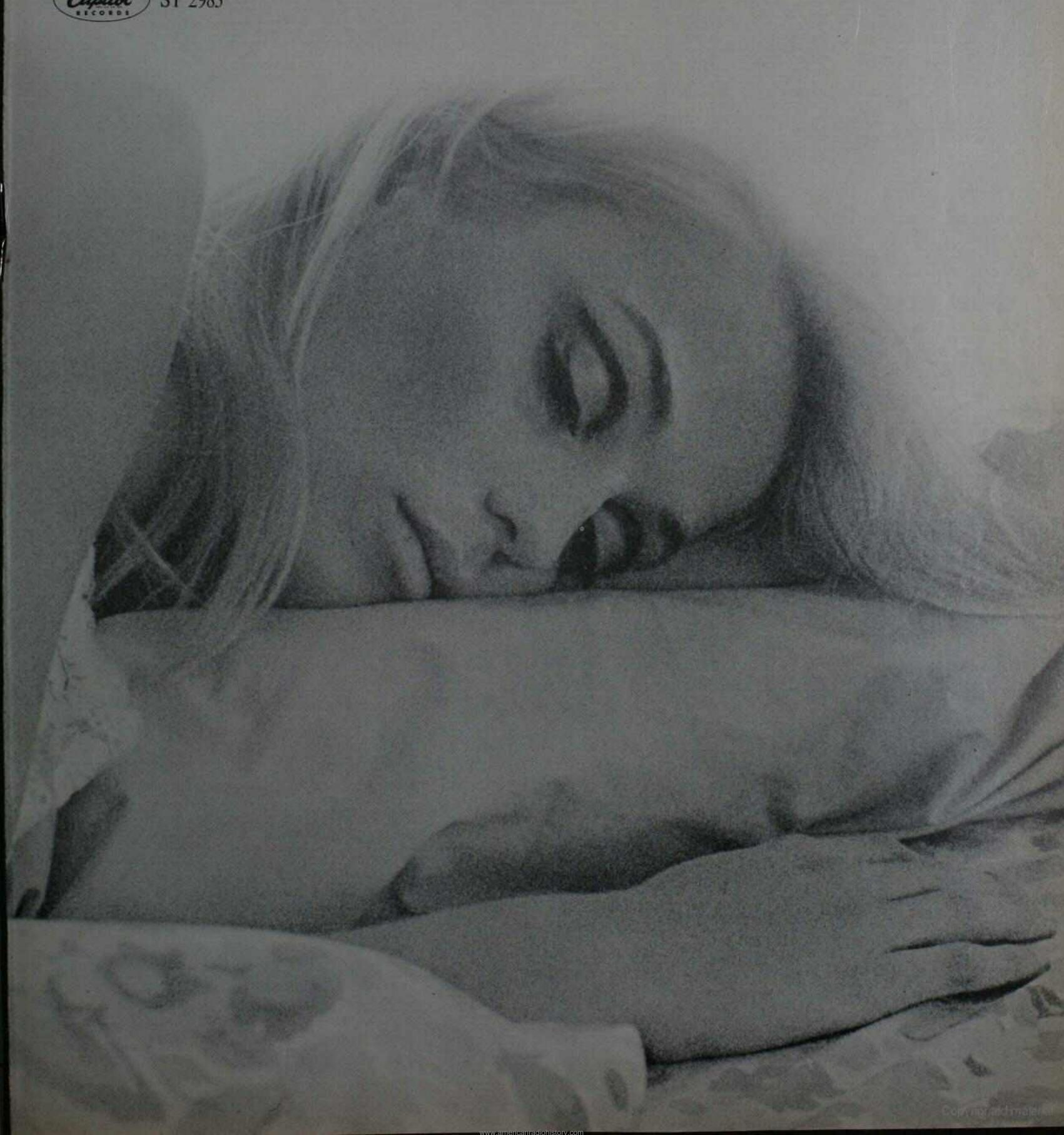
Music Director

NOVEMBER 16, 1968. BILLBOARD

# Al Martino Wake Up To Me Gentle

...now it's an album-and very wide awake!





## programming aids

#### Continued from page 36

A Brasil '66, A&M, BLFP: "Today,"
Jimmie Rodgers, A&M, BH: "Both Sides
Now," Judy Collins, Elecktra. BLFH:
"I Love How You Love Me," Bobby
Vinton, Epic.

Washington, D. C.-WWDC

Terry Green Music Librarian

BP: "Scarborough Fair" Sergio Mendes d. Brasil '66, A&M. BLFP: "Both Sides Now." Judy Collins, Electra. BH: Abraham, Martin & John, Dion, Lauric. BLFH: "1432 Franklin Pike Circle Hero," Bobby Russell, Elk.



Waynesboro-WAYB

Carolyn Bleam Music Director

HP: "The Yard Went on Forever,"
Richard Harris, Dunhill, BLFP: "A
Man—A Horne and a Gun," Henry
Mancini, HH: "Not Enough Indians,"
Dean Martin, Reprise, BLFH: "1432
Franklin Pike Circle Hero," Bobby
Russell, Elf.

Wichita-KFJ-AM

**Barry Gaston** 

Operation Director

BP: "Wichita Lineman," Glen Campbell, Capitol. BLFP: "Theme From Thomas Crown Affair," Michale Le Grand, United Artists. BH: "Promises, Promises," Dionne Warwick. Scepter. BLFH: "I Love You Alice B. Toklas," Harpers Bazaar, Warner Bros.

#### OTHER PICKS

HOT 100-Bon Quellette, Lewiston, Me., WLAM, BP: "Right Relations," Johnny Rivers, Imperial, and BH: "For Once in My Life," Stevie Wonder, Tamla. . . . Paul Gambaccini, Hanover, N. H., WDCR, BP: "For Once in My Life," Stevie Wonder, Tamla, and BH: "Love Child," Diana Ross and the Supremes, Motown. . . . John Anthony, Altoona, Pa. WFBG, BP: "Hold Me Tight," Johnny Nash, Jad, and BH: "Love Child," Diana Ross and the Supremes. . . . Dave Sturm, Tallulah, La., KTLD, BP: "Gotta Get Back to the Good Life Baby," Cherry People, Heritage, and BH: "Do Something to Me," Tommy James, Roulette. . . Rick Shannon, Scranton, WPTS, BP: "A Ray of Hope," Rascals, Atlantic, and BH: "Right Relations," Johnny Rivers, Imperial. . . . Ron Huntsman, Arvada, Colo. KQXI, BP: "Straight Life," Bobby Goldsboro, United Artists, and BH: "High Heel Sneakers," Jose Feliciano, RCA. . . . Jay Walker, Grand Rapids, WGRD, BP: "Right Relations," Johnny Rivers, Imperial, and BH: "Chewy, Chewy," Ohio Express, Buddah. ... Colin Gromatzlay, Las Cruces, N. M., KRGT, BP: "Chewy, Chewy," Ohio Express, Buddah, and BH: "Love Child," Diana Ross & the Supremes, Motown. Michael McGhee, Berlin, N. H., WBRI., BP: "Too Weak to Fight," Clarence Carter, Atlantic, and BH: "Stormy," Classics IV,

PROGRESSIVE ROCK — Jeff Starr, Worcester, Mass., WORC, BP: "Walking on the Sunset," John Mayall, London, and BH: "I'm Going Home," Ten Years After, Deram. . . Robert Reymont, Las Cruces, N. M., KGRD-FM, BP: "Bobby Darin Born

Billboard has the .: "IN" side story on Billboard

Cassotto" LP, Bobby Darin, Direction, and BH: "Buzz the Fuzz,"
"Bliff Rose," Reprise/7 Arts.
Don Goldberg, State College, Pa.,
WRSC-FM, BP: "The Yard Went
on Forever," Richard Harris, Dunhill, and BH: "Mandrake Memorial," Mandrake Memorial,
Poppy.

COUNTRY - Chad Chester, Xenia, Ohio, WBZI, BP: "Feed Me One More Lie," Mary Taylor, Dot, and BH: "Where Love Used to Live," David Houston, Epic. Tom Miller, Greensboro, N.C., WGBG, BP: "You Touched My Heart," David Rogers, Co-lumbia, and BH: "Plastic Saddle," Nat Stuckey, RCA. . . . Indianapolis, Lee Shannon, WIRE, BP: "Please Let Me Prove," Dave Dudley, Mercury, and BH: "Then You Can Tell Me Goodbye," Eddy Arnold, RCA. . . . Barry Frank, Albany, WEEE, BP: "She Wears My Ring," Ray Price, Columbia and BH: "Born to be With You," Sonny James, Capitol . . . Bill Strength, East Point (Atlanta). WTJH, BP: "I Take a Lot of Pride," Merle Haggard, Capitol, and BH: "When the Walls Come Tumbling," Warner Mack, Decca.

EASY LISTENING — Gene Bush, Pomona, KKAR, BP: "Let Go," The Sandpipers, A&M, and BH: "On the Way Home," Buffalo Springfield, Ode.

COLLEGE - Lee DeYoung, Holland Michigan, WTAS, BP: "Scarborough Fair," Sergio Mendes & Brasil '66, A&M, and BH: "California Earthquake," Mama Cass, Dunhill. . . . Bruce Tidball, Iowa City, KICR, BP: "Mendocino," Sir Douglas Quintet, Mercury, and BH: "Sweet Blindness," Fifth Dimension, Soul City. Ken Williamson, Houston, KUHF-FM, BH: "Fire," The Crazy World of Arthur Brown, Atlantic, and BH: "Everybody Got to Believe in Somebody," Sam & Dave, At-lantic. . . . Rip Van, San Francisco, KUSF, BP: "Watching the Trains Go By," Steve Alaimo, Atco, and BH: "Abraham, Martin & John," Dion, Laurie. . . , Dennis Blyth, Lansing, Michigan, WMSN, BP: "Right Relations," Johnny Rivers, Imperial, "Honey Do." Strangeloves, Sire, "Billy's Got a Goat," Patty Flabbie's Engine, Diamond, "Stone Free," Mount Rushmore, Dot, and BH: "Both Sides Now," Judy Collins, Elecktra, "Ramblin', Gamblin' Man," Bob Seger, Capitol, "San Francisco Girls," Fever Tree, UNI, "White Room" Cream, Atco. . . . Ron Shawn, Boston, WTBU, "Promises," Dionne Warwick, and BHS: "For Once in My Life," Stevie Wonder, "Listen To Me," The Hollies, "Cycles," Frank Sinatra.

# WSM-FM Gets The Business

NASHVILLE — A group of listeners—all of whom happened to be also local businessmen—have assured themselves of the type of programming they wanted to listen to—the stereo middle-of-the-road programming of WSM-FM.

Bob Cooper, manager of the 100,000-watt station, said that a group of merchants had bought two-thirds of the station's time because they liked the programming and didn't want if to change.

The records played, incidentally, range from Herb Alpert to concert music. Dick McMahon, personality on the AM affiliate, has been named program director of WSM-FM; the station (formerly known as WLWS-FM under previous owners) will use another WSM deejay and hire two other personalities.

## Vox Jox

Jim DeCaro has been promoted from sales manager to station manager of WFIL in Philadelphia. . . Ron King now holds afternoon drive time on KJIN in Houma, La.; he'd been a rock musician with Universal Sounds in Houston. . . Jim Travis is now with country-formated WINN in Louisville, Ky.; he'd worked previously at KGHS in Hot Springs, Ark., as Jim Dean and at the same time at KGHS-FM as Freddie Maby.

Bwana Johnny is new music director of KGB in San Diego, replacing Johnny Darin who shifted scenes to Los Angeles. Johnny will be available 1-3 p.m. for record Jerry E. Kiefer of WZIP in Cincinnati: "When it comes to rock performers, I rank Elvis Presley as No. 1 and the Bentles No. 2 Elvis started the ball rolling and the Beatles kept it rolling. Rock music needs a leader, which it doesn't have now.". . Larry James, music director of WPNX in Columbus, Ga., also said Elvis Presley was still king: "I think he should have a country music sound on one side of all his records so we at country stations can play him. His latest record isn't being played here, but we played the previous four."

Jack Raymond, part-timer with WAAB in Worcester, Mass., has joined WMEX in Boston to do the weekend stint. Bill Gray has been named program director at WBNB, St. Thomas, Virgin Islands. The line-up there now includes, besides Gray, Rick Ricardo, T. J. Martin, Jeff Chapman, Dean Webb and Bill Goins.

KSO in Des Moines, Ia., is looking for a middle-of-the-road personality with a first-class ticket. Send tape and resume with photo to general manager Glenn Bell.

Here's the September Pulse for Phoenix: KRIZ leads all comers with a 20 in the 6-10 a.m. period. an 18 between 10 a.m. and 3 p.m., then 27 in the 3-7 p.m. slot and a hefty 29 7 p.m.-midnight. Pat McMahon is program director of the rock station and states: "This total audience acceptance in our market of a million firmly establishes the fact that an AM facility can effectively combine twominute teenies and 18-minute heavies, Sinatra and Arlo, creative promotions, and strong individual personalities.

Jay J. Bowman has moved into the noon-3 p.m. slot at WGH in Norfolk, Va.; he'd been with WDGY in Minneapolis. Peter General sales manager O'Reilly has been promoted to general manager of WTOP in Washington, replacing retiring Lloyd Dennis Jr. . . George Norford, a general executive at Group W and co-ordinator of the Broadcast Skills Bank, has been named a vice-president of Group W. . . Gordy Rider, who'd been with KHFH in Sierra Vista, Ariz, is now program director and assistant manager of KCHS in Truth or Consequences, N. M., says: "We are programming country music almost exclusively, with a Spanish tune at quarter past and quarter before the hour, and an afternoon teen show for a couple of hours.

Old buddy Marty Grove has been named to the new post of director of public relations for Metromedia Radio: this is the guy who sat in on-the-air for Cousin Brucie at WABC, New York when AFTRA struck the station. He'd been manager of business publicity for ABC-TV network.

Kansas City radio veteran C, L. (Larry) Sherwood, 62, died recently at his home in Punta Gorda, Fla. Program officer J. D. McLeod, CWO 4 USN, U.S.S. En-

By CLAUDE HALL Radio-TV Editor

terprise, P.P.O. San Francisco, 96601, needs records for the four channels of radio provided for the crew while the ship is at sea. Needs rock, jazz, country, and easy listening Current library is "presently several years out of date."

William Everett Dolllar, formerly with WDXI in Jackson, Tenn, has joined the staff of WMC-FM. Memphis, was weekend deejay; he's studying radio-TV at Memphis State University. Joining WDVR-FM in Philadelphia are: Tom Weitzel, formerly with WFIL, Philadelphia; Ron Cordell, formerly with WPBS-FM, Philadelphia, and Ed Cunningham, who'd been with WCAU-TV, Philadelphia.

Needed: Full-time newsman at WAVZ, 152 Temple Street, New Haven, Conn. 06510. Contact program director Bill Sherard.

Bob Barry of WOKY in Milwaukee has married Nancy Patton, the record librarian of WISN, Milwaukee. They'd met at a John Gary party a couple of years ago thrown by RCA Records.

Rudy Green, WJMO deejay, has been named production director and music director of the Cleveland station, according to manager John B, Slade, Slade, former

operations manager at the station.

replaced John Linear recently as manager.

Rick Morton, who'd been with KOIL in Omaha, is now program director of KPE-FM at Cocoa Beach, Fla., a stereo station that's playing a lot of rock records in a top 40 approach. Needs Albums. John Meder owns the station... WCLV-FM in Cleveland has

... WCLV-FM in Cleveland has added its first female deejay—Mrs. Kay Wood. She'll do the 11:15 p.m. to 6:30 a.m. slot Tuesday through Saturday. George Faddoul has left the classical station to set up a recording studio at Kent State University.

Dick Liberatore, who has the big beat show on WZAK-FM in Cleveland, joins WMMS-FM for the midnight-6 a.m. show Sundays.

Mike Adams, a fill-in personality, now has the evening show on WIW in Cleveland.

My personal apologies to Ken Williamson at KUHF-FM at the University of Houston in Houston; be glad to have you report to the Programming Aids feature. This feature is open to all college music or program directors, incidentally.

Anthony Gee, formerly morning man at KLWW in Cedar Rapids, Ia., has joined all-request format KRSI in Minneapolis in the 7-midnight slot. Other personalities at the station include Tom Wynn, Tack Hammer, Jimmy (Continued on page 40)

#### Undreamed of Formats In Future: NBC Exec

· Continued from page 34

example, he said, WNBC was constructing new studios on the second floor and this was just part of a moderization program that would expand to other cities. WRC in Washington is probably the most successful of the NBC stations, but WMAZ in Chicago and KNBR in San Francisco are "turning around beautifully."

He said he had no plans for changing any of the formats now on NBC stations. Paying heavy credit to Steve Labunski, president of the NBC network, he said that he was a believer in the importance of local radio. "The only way that anybody could set here in New York and say: 'You should do this in Chicago' is to be God himself. So, each individual station has complete control. I get my satisfaction out of picking the best men possible to operate those station, then helping them as much as I can."

Radio is a real rough, tough knock 'em down business, he said, "so we got radio people who believe in it as a business and that it's fun . . . that it's not just a stepping stone to TV."

Riddleberger, who started as a page at NBC back in 1941, is noted for "turning around" the ABC-owned radio stations. He'd joined ABC in 1952, working his way up from radio budget officer and becoming vice-president for owned and operated stations in 1959. When he took over control of the stations, they were losing money and when he left, they were making money. "I don't mean to imply that I made the progress," he said, "but it's inter-

He returned to NBC in May

1966 as vice-president of talent and program administration for NBC-TV network. A year later, he took over as vice-president.

#### RADIO-TV JOB MART

This column is published for people seeking positions as well as station managers seeking personnel Rate is \$5.00 per one half inch (app. 40 words). A hox number will be used to protect the identity of the advertiser. Send copy along with parment to:

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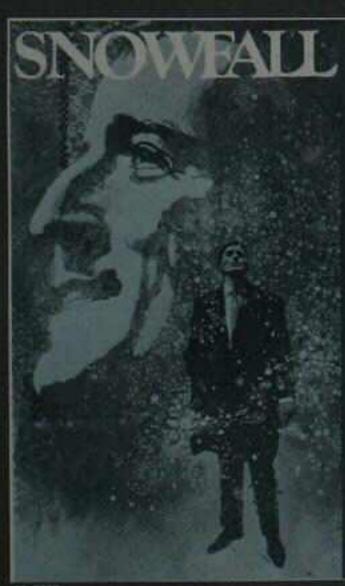
#### POSITIONS WANTED

lat phone desires new location in 8 East U. S. Currently MD at 5 KW rocker. Six years contemp music experience. Married, 24, and military completed. Wants new challenge is medium market bright sounding and reliable. Write Box 079, Billbeard, 165 W. 48th St., N. Y., N. Y. 10036.

Canadian twenty looking, praying for opening. Complete high action, limited experience but willing to work hard. Known record husbress, music, tape. Resume upon request. Sincere, ambitious, dedicated. Come on Canada, semsone, semswhere, give a guy a break. Phone 519-753-6647.

I'm not the greatest joek, but I am a pro. Have let phone, 4 years experience including major markets. Am seeking a station my wife and I can call home. Richard Cramball (419: 521-6142.

It's been worth waiting for. Tony Bennett's first Christmas album. The songs...beautiful.
The arrangements...superb. And Tony...well, he's Tony. "Snowfall/The Tony Bennett Christmas Album."
A very special Christmas album by a very special artist. On Columbia Records.



#### The Tony Bennett Christmas Album

Including: Snowfall, Medley: We Wish You a Merry Christmas, O Come, All Ye Faithful, Silent Night, Holy Night, Where Is Love, Jingle Bells

CS 9739

#### 600 to Attend Gavin WICE Makes Unknowns Known Radio Meet Dec. 6-8

LAS VEGAS - Between 550 and 600 record men and radio men will convene here Dec. 6-8 for the 1968 Bill Gavin Radio Program Conference, host Bill Gavin said last week. Some of the leading topics that will be discussed in a bevy of panel sessions include whether the tight playlist is successful, how far back a station should go on oldies, and how to build an adult audience with top 40 program-

Gavin, who prints a record tip sheet, said he was very pleased at the advance registration and the interest of station managers even in the smaller markets. The major emphasis of the speeches and the panel sessions, Gavin said, will be on trends at radio stations.

Registration begins Thursday (5) afternoon at the Riviera Hotel. Cost is \$50, which includes lunches both Friday and Saturday and the Awards Banquet Saturday night. The first

session begins at 9 a.m. Friday. Speakers and panels range from Jerry Wexler of Atlantic Records to Pat O'Day of KJR Scattle, and Woody Roberts of KTSA, San Antonio.

#### PROVIDENCE, R. I.—New records, especially those of unknown artists, receive special treatment at WICE here. The

Hot 100 format station pits two new records against each other each weekday night, said program director Bob DeCarlo. Then, on Friday night, the two

#### tossed into battle on the Mike Sands show at 8:05 p.m. The winner is automatically added to the WICE playlist, De-

Carlo said. Some of the winners have included "Both Sides Now," by Judy Collins, Elektra Records; "Smell of Incense," by Southwest F.O.B.; and "Fire." by the Crazy World of Arthur Brown, Track Records.

best records, according to the

telephoned votes of listeners, are

It's true that a lot of records get played "that we'd never ordinarily consider playing." De-Carlo said. "Because it would be unfair if we threw a record by the Association or the Supremes up against a new group." On the other hand, the "Hit Line" battle serves a valuable purpose in that it gives new records and new artists a chance for exposure. The winning record, incidentally, receives the same type of showcase treatment the next week as does WICE's "Shooting Star" pick hit record.

"Major Impact"

DeCarlo firmly believes that WICE has a major impact on record sales. "We've been first with the First Edition, the 'Bonnie and Clyde' record, Goldsboro's 'Honey,' the Union Gap's 'Woman, Woman,' and 'Classical Gas,' This is because we listen to all sorts of records, not just hard pop and r&b. But, for the most part, the monsters that we all know and love are usually good records with universal appeal, young and old, black and white. These are the ones we play most and earliest. Witness Jose Feliciano's 'Light My Fire'."

Each man at WICE is given eight records per half hourfour hits, two extras, and two oldies. The pick of the oldies is up to the personality, but pre-Beatles material is stressed during daytime hours. This is more than enough in most half-hours, said DeCarlo, and "what is dropped, if time doesn't permit, is a hit."

#### Set Up in York

The basic format was set up at Susquehanna group headquarters in York, Pa. It was decided that the route to take was one which approached an uptempo middle-of-the-road sound through the early morning and housewife time periods. "So, what we do is eliminate the harder rock tunes," DeCarlo said, "substituting album selections which feature super stars in popstandard material. This is done by an ear basis. We have two categories of extras-easy listening and hard rock, both lists of which are about 20 records and which are juggled according to day-part. Easy listening extras are eliminated after 2 p.m. (earlier in the summer), but hard extras do not start until that time. Good material is added immediately, before the weekly playlist is decided upon. We have a pick hit, we do not have an album list."

DeCarlo said that WICE tried the Drake style of format back in the summer of 1966, "but we had too many spots to make it click. And, when it came to solve the problem of more commercials or more music, the the music lost. My paycheck sounded a big huzzah.'

#### PHILCO-FORD CARRY-COLOR

PHILADELPHIA - Philco-Ford Corp. has entered the small-screen field with two new models available for pre-Christmas selling. The Carry-Color has a 10-inch diagonal picture tube, weighs 24 pounds and lists for \$229.95. A Fashionett portable, introduced earlier, has a 15-inch diagonal tube and is open listed.

PORTABLE TV

The station uses a playlist of about 80 records and plays about 30 of these heavier than the rest. New records are decided upon by a panel of dee-

#### Popfest Becomes Landslide

Continued from page 34

join 15 other major market Top 40 stations, said Tom Rounds. a 12-year broadcasting veteran who is one of the owners of Miami Pop Festival Inc., the promoters of the Dec. 28-29-30 event. All of the radio stations are setting up contests to take listeners to the event, which will be held at the Gulf Stream Park in nearby Hallandale. Facilities will be set up so attending air personalities can tape interviews and phone them back to their radio stations.

Music will be presented from I to 10 p.m. on two different stages-one with 20,000 seating capacity and the other with a dance floor for dancing. About 30 major acts are scheduled to perform.

The official program of the festival will be a 68-page color comicbook depicting the history of rock music. A beyy of sideline activities have been lined up to turn the three-day event into the greatest musical happening of the century, according to Rounds. Rounds is the former program director of KFRC, San Francisco, and talent buyer Mitch Fisher was formerly promotion director for KHJ in Los Angeles. Both have heavy experience at promoting shows. Rounds, for example, created an outdoor musical extravaganza atop Mt. Tamalpias several months ago as a pro-

motion for KFRC. Rounds said last week that he hoped to line up several more Top 40 radio stations. The festival is leaning heavily on groups which draw "serious-minded followers" rather than teenybopper fans, he said. "The spectrum of the 1968 music scene is represented."

# OX JOX

Continued from page 38

Reed, Bill Henderson and Denny Long. . . Dick Harris, who'd been a news man at WCBS, New York, is now spinning disks for KGDN in Seattle in the 3:05-signoff slot. He's also program direcstaff at WRNW, Mt. Kisco, N. Y., a progressive rock outlet: Jim Bender, Ed Johnson, Jigger Lee and Perry Cooper.

Johnny Janot, program director of KLOU in Lake Charles, La., sends in a note about racking up good audience rating. Sorry, Johnny, but I demand a Xerox copy of the report before I can print it. Send it to the New York office to me. . . Here's the line-

GEORGE LESTER, personality at KBER, discusses the line-up of artists for a stageshow at the San Antonio Municipal Auditorium with Merle Haggard, right, Capitol Records artist. The show also featured Hank Williams Jr., Don Gibson, Billy Walker, Jean Shepard, the Stonemans, and the Drifting Cowboys.

up at KPFM-FM and KPAM in Portland, Ore.: Steve Glass, Bob McAnulty, program director Bob King, Curt Mitchell, and Joe Stephens, Mitchell hosts "Underground Nite-Flite" every Friday and Saturday 10 p.m.-2 a.m., a progressive rock radio show.

Stan Cape did not join WSNY, Schenectady, N. Y., after all. Personalities holding down the fort include program director Donald De Rosa, James Madison, George Washington, and Tom Jefferson and De Rosa says the midnight ride of Paul Revere is coming soon. Evidently, De Rosa hopes to revolutionize radio in that area with his Hot 100 format. . . . Charlie Brown has been named program director of WENE in Endicott, N. Y.; it's a Hot 100 format station and Brown also does a 5:30-10 a.m. show. Marty Dahl and program director Les Turpin teamed up with MGM Records' Jesse Kaye for a promotion of the label's soundtrack of "2001: A Space Odyssey." Gave away tickets to the movie and albums, and KFRC in San Francisco gave away \$2,001. This type of promotion always works well for both record label and radio station.

#### **New Allied Stores**

MINNEAPOLIS - Allied Radio of Minnesota, Inc., a subsidiary of Allied Radio Corp. has opened three major branch electronics and high-fidelity stores to serve the Minneapolis and St. Paul areas.

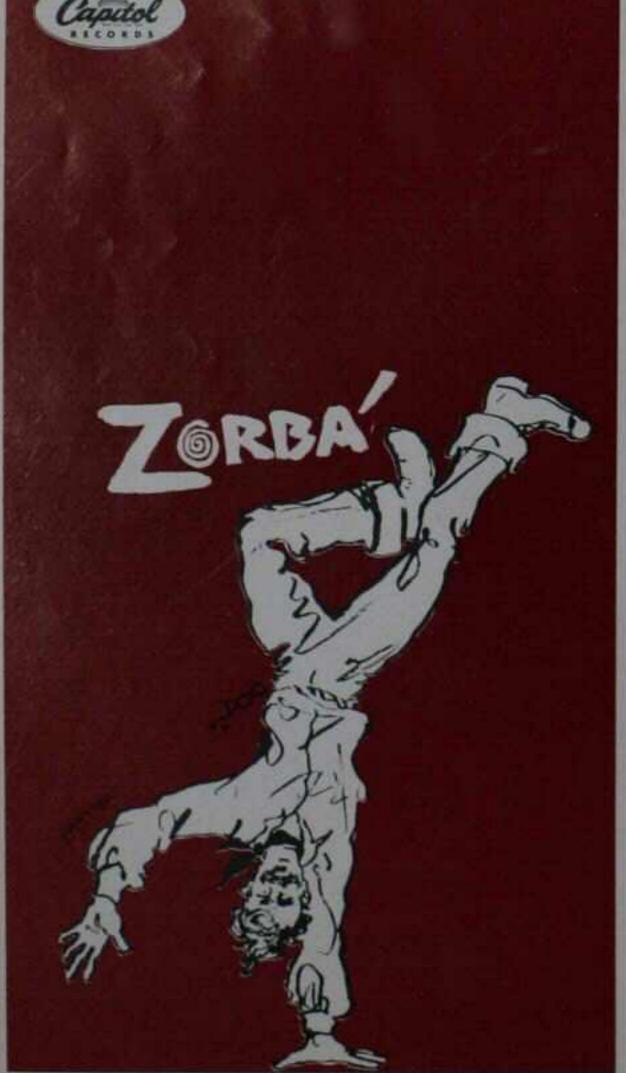
The outlets are located at the Miracle Mile shopping center in suburban St. Louis Park, at the Midway Shopping Center in St. Paul, and at 6440 University Avenue, N.E., Minneapolis.

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# Coin Machine World

#### Stereo Singles: How Much Demand?

CHICAGO—The stereo jukebox is 10 years old but operators still have very few stereo singles to program. On the other hand, record manufacturers often state they haven't sensed enough demand from operators to justify making two-channel 45's. With more radio stations, particularly FM outlets, able to use stereo singles, and more operators demanding stereo 45's, the situation could change.

"Because stereo singles are a rarity, they do get more play." This was the comment of Bill Cannon. Haddonfield, N. J., operator and board chairman, Music Operators of America. "The first few plays are important if a record is to catch on in a location. If the record is stereo it has a better chance of attracting attention."

#### Pocket Disc Vender Still in Test Stage

NEW YORK — Americom Corp. officials said here last week that the firm has not decided on the distribution arrangement of its Pocket Disc vender. Based on sales in the Seattle test market, the firm said annual sales of the new 4-inch diameter 33½-r.p.m. records could amount to 400 million. The firm is also investigating ways to increase the capacity of the vender.

The Pocket Disc vender is 23 inches wide, 10 inches tall and nine inches deep and holds 50 copies. It has five selections.

"In many stores we're using four machines to give customers 20 selections," said Stewart Zuckerman, a vice-president. By EARL PAIGE & RON SCHLACHTER

At the Wurlitzer plant in North Tonawanda, N. Y., sales manager Robert Bear said. "The jukebox operator is selling music, so it follows that if the music is better, the operator will take in more money and will buy more records."

First Wurlitzer

Bear, noting that the first Wurlitzer stereo jukebox came out in 1958, echoed the amazement of other people at the manufacturing level that more hasn't been done to develop stereo singles.

"They've been talking about stereo 45's for a long time," said William Phillips, sales representative, Atlas Music, Chicago. "I can remember when the

The units dispense a record for

initial three-week test market

period, showed that 150 outlets

should sell more than 40,000

records per week. Multiplying

this by 52 weeks, an annual

figure of 2,080,000 is projected.

Since Seattle is considered 1 per

cent of the U. S. market, an

annual national sales figure of

200 million records is projected.

the fact that Americom is now

offering only about one half the

repertoire produced by U. S.

labels. If simultaneous release

agreements with most labels are

signed, the projection of sales

is placed at 400 million annually.

This projection is based on

Figures compiled after an

two quarters.

first stereo jukeboxes came out 10 years ago.

"Since then, all phonographs have been capable of playing stereo. They all have dual amplifier. This cost more money and yet, the operator hasn't been able to buy stereo singles to take advantage of these new machines."

Fred Sipiora, owner of Singer One-Stop in Chicago, would like to be able to identify stereo singles more easily.

"Some companies mark their singles and other do not, so we have to listen to them to find (Continued on page 42)

BILL CANNON, board chairman, Music Operators of America (right), is seen here talking to Jim Tolisano, the man he succeeded in the post. Cannon, who developed a new communication between record manufacturers and jukebox operators, will continue his efforts in this direction during 1969.

#### Rowe Set for Mexico City

MEXICO CITY — Rowe International, Inc. will introduce its new jukebox to distributors here Nov. 23-26 at the Aristos Hotel.

The traditional showing, followed by a reception and banquet, will be held on the 25th, with a workshop and seminars devoted to new products sales plan and financial matters set for the final day. The sessions are expected to end by 2:30 p.m.

A tour of bulk milk vending installations has been scheduled for the 23rd, while the 24th will be devoted entirely to sight-seeing. The itinerary includes three of the top attractions of Mexico

#### MCMOA Prepares For Fall Meeting

WOLF POINT, Mont. — The Montana Coin Machine Operators Association (MCMOA) will hold its fall meeting here Saturday (16) at the Sherman Hotel. The board of directors will meet at 1 p.m. with a general meeting following at 3 p.m.

City: the Ballet Folklorico, the Floating G a r d e n s of Xochimilco and the bullfights. The entire package, including transportation, admission fees and lunch, is \$23.50 per person.

# 2 N. Y. Firms To All-Tech

NEW YORK—All-Tech Industries, Inc., Hialeah, Fla., has agreed by contract to acquire two privately owned companies here, International Commodites Export Corp. (ICEC) and Teri International Corp., through a pooling of interests.

Most of ICEC's \$34 million sales last year was from exporting agricultural chemicals, while Teri's sales, which may exceed \$6.5 million for the fiscal year ended Jan. 31, 1969, were from the import and distribution of men's and boy's wear. Both companies will operate as wholly-owned subsidiaries of All-Tech, maintaining their present managements.

#### Do Long 45's Hurt New 25c Price Policy

PEORIA, III.—Jukebox operators, trying to adopt a new two-for-a-quarter play price policy, are complaining about long versions of such hit songs as "Those Were the Days," which runs 5:06 minutes. A Capitol Records' spokesman in Los Angeles said, "We realize jukeboxes earn more money on shorter records, but it's ridiculous to think recording companies can place a time restriction on artists."

Stating that he had spent considerable time lately with Paul McCartney, producer of the Mary Hopkin, Apple Records' hit, Capitol's Ken Mansfield said, "It could be the very length of records such as this, and the artistic statement they make, that caused them to become hits." He suggested that, perhaps, operators could call attention to certain longer records and price them at 25 cents per play.

(Continued on page 51)

#### Triangle to Buy Victor Products

NEWARK, N. J.—Triangle Industries, Inc., parent company of Rowe International, Inc., and Funkhouser Industries, Inc., have agreed in principle on a merger whereby Triangle would acquire Funkhouser Industries' interest in Victor Products Corp. Victor, founded in 1928 with plants in Hagerstown, Md. and Ranson, W. Va., manufactures and sells a complete line of cold drink, can drink, not drink, premix cup and other venders as well as other equipment.

A private holding firm, Funkhouser Industries owns 37 per

#### Indiana Assn. To Meet Nov. 13

MISHAWAKA, Ind. — The Music Operators Society of St. Joseph Valley will hold its annual banquet meeting here Nov. 13 at Garrett's Restaurant. Music Operators of America executive vice-president Fred Granger will be a featured speaker.

The meeting will open with a reception at 6:30 p.m. The admission fee is \$12.50 per person, which will cover a meal, cocktails and dancing. Those attending should notify the organization by Nov. 11.

Address inquiries to: Entertainment committee, Music Operators Society of St. Joseph Valley, 2925 Mishawake Avenue, South Bend, Ind. 46615. cent of Victor Products' common stock. Under the plan, Funkhouser Industries will make a cash tender offer to purchase. at \$2 a share, the 376,831 public shares of Victor. Triangle intends to operate Victor as a separate corporation.

#### Pens Offer Operators Stable Vending Item

NEW YORK—Pens vending is a stable part of the bulk vending business for at least 50 per cent of the customers of Northwestern Sales & Service here. According to Allen Cohen, partner, pens represent an item that vields a "fair profit," usually in the neighborhood of 6 cents on 10-cent pens. Commissions are usually a "little less" than is true for other bulk items.

"We sell the majority of our pens in the 10-cent range and charge \$5.25 a gross," Cohen said, "There is some 25-cent vending. Vending pens is not a world-beater, but it's a part of the vendor's business he can count on with regularity.

"We have one operator that has locations such as libraries, city offices, motor vehicle license offices and hospitals. He does very well.

"Other locations where pens do well are stationery shops, card shops, drugstores and terminals, such as bus and airport facilities. The success of vending pens depends on a high traffic location where people may have a sudden need for an inexpensive pen."

Cohen said the shelf life of pens poses no problem, "Most companies now have a two-year guarantee on the fillers in the pens."

(Continued on page 49)

#### MOV Convention Set for Nov. 22

ROANOKE, Va.—A number of trade association and local politicians will address the Music Operators of Virginia (MOV) convention and trade show here Nov. 22-23. Featured speakers include Roanoke Mayor Roy L. Webber and State Sen. William B. Hopkins.

Music Operators of America speakers include president Howard Ellis, executive vice-president Fred Granger and counsel Nicholas Allen.

#### Victor to Acquire Valley

CHICAGO—No changes are contemplated in the operation of product distribution of Valley Manufacturing Sales Co., Bay City, Mich., following an announced agreement by Victor Comptometer Corp. here to acquire the firm.

"We don't expect to make any changes in the operation of Valley," said V. G. McDonagh, treasurer of Victor, "Valley will keep its present management and operate as a sibsidiary of Victor,"

Victor is highly diversified in two major growth areas: products and services for business and recreational equipment and toys. By acquiring Valley, Victor hopes to extend its role in the recreational field. As for future acquisitions, McDonagh said Victor will continue to show interest along this line

#### Games Case to Ohio High Court

COLUMBUS, Ohio—The Supreme Court has passed on a motion to certify and will hear a case involving amusement machines on its merits, according to Henry Mullaney of the court staff here. The case, number 68-283, Stillmaker Bros. vs. Ohio State Liquor Department, dates back to 1963. Mullaney said no briefs have been filed with the Supreme Court and that immediate action is not anticipated.



PHILADELPHIA'S Joseph Ash was honored last week by the State of Israel Bonds and the Amusement Machines Association. From left above, Mr. and Mrs. Larry Ash, Joe and his wife, Hilda, and Mr. and Mrs. Frank Ash.

#### New Bally Dist.

SEATTLE - Northwest Sales Co., with offices here and in Portland, has been appointed Bally Manufacturing Corp. distributor, according to sales manager Paul Calamari.

#### N. Y. Assn. Meet

NEW YORK-The New York Bulk Vending Association will meet at the Sheraton-Tenny Hotel at La Guardia airport here at 6 p.m. Nov. 11.

#### Proven Profit Maker! 2-PLAYER HOCKEY CHAMP or 25¢ PER GAME Adjustable 1 Dime. 2 Dimes or 1 Quarter 100% SKILL! CHICAGO COIN MACHINE DIV. PROVEN POFIT MAKERS CHICAGO DYNAMIC INDUSTRIES, INC. 1725 W DIVERSEY 829D CHICAGO ISSUEDS ADSIA

#### Stereo Singles: How Much Demand?

#### Continued from page 41

out if they are stereo," said Sipiora. "Where stereo singles are being used on jukeboxes. we have received favorable reaction. One operator said he had spent a lot of money on stereo equipment and was happy with a record to show it off.

Stereo singles do not cause a double inventory problem. The machines are compatible. As for our business, we just lump them together. I only wish that

# Coming Events

Nov. 16-Montana Coin Machine Operators Association, regular meeting, site to be announced. Wolf Point.

Nov. 20-22-Music Operators of Virginia, annual convention, Hotel Roanoke, Roanoke.

Dec. 13 - Automatic Vendors Association of Virginia, annual meeting, Holiday Inn, Richmond.

Jan. 7-10-National Vending '69 Exhibition, Grosvenor House, Lonmore companies would label the stereo singles if they are marking them.

At Empire Distributing in Chicago, Joe Robbins said he has seen little demand by operators for stereo singles sounds.

There is little difference in sound between the stereo and monaural singles," said Robbins. "Even with a slight improvement in sound, the stereo singles would not increase income, which is the important thing The feeling today is that the one factor that will make a difference in income is two-for-aquarter play."

Concerning problems in making stereo singles for the 490,000 U. S. jukeboxes, Irwin Steinberg, executive vice-president of the Mercury Record Corp., said, "From a marketing standpoint, we have had very little demand. From a technical standpoint, I don't think we have made enough of the singles to really know of any particular problem."

A spokesman for A&H Entertainers, Inc., Arlington Heights, III., expressed doubt that there

would be an increase in income with stereo singles, even though there would be a slight improvement in sound.

"I don't think we have gotten any stereo singles for quite a few years, or maybe it's just a case where we haven't been aware of them. However, we would like to see more of them since we do have the stereo equipment."



LES MONTOOTH, one of the few operators in the U.S. that only operates jukeboxes, and treas-urer, Music Operators of America. The Peoria, III., businessman is an outspoken critic of longer singles. "This is putting us back in 'nickel play' times," he said, remarking about long singles such as "Hey Jude," and others.

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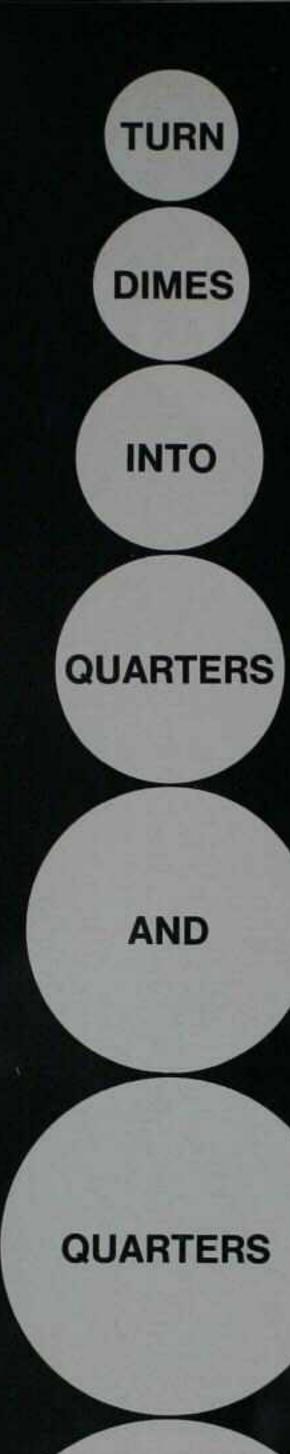
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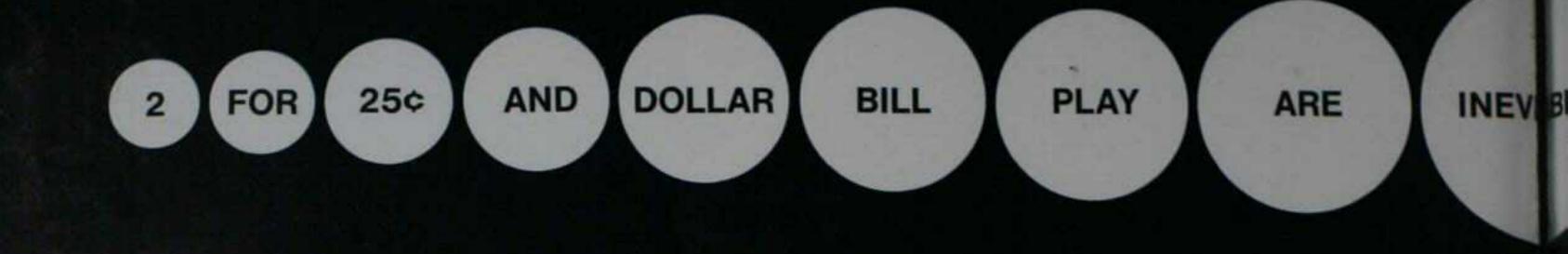
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#### Mel Vornoff Talks Ethnic Programming

By EARL PAIGE

Chicago's Grecian Paradise is just one of many ethnic locations handled by programmer-collector Mel Vornoff, Romar Amusement Co. Of Russian extraction, Vornoff said many ethnic locations prove top jukebox money-makers, and, at the worst, such spots help anchor and stabilize a route.

This city abounds in ethnic groups. A 1960 census revealed that Chicago had 24,240 Hungarians, 41,664 Austrians, 50,000 Czechs, 51,537 Swedes, 85,120 Irish, 96,626 Russians, 125,000 Greeks, 134,963 Italians 161-567 Germans and 258,657 Poles. The city also has a Negro population of over one million.

Vornoff, who works for Romar owner Joe Stern, has been programming for six years. "I still make a lot of mistakes," he said. "I know that generally, Jiminez will mean a Mexican record, while Lopez is likely a Puerto Rican artist. I have German, Italian and many other types of ethnic locations.

"Greek locations present no more problems than other ethnic stops. There are five or six stores in Chicago that sell Greek records. The stores keep lists of the topselling numbers and new releases. They even print out the title strip for me," Vornoff said.

"Quite a few people . . . back from visiting in Greece will bring records. Then Tony (meaning Anthony Karamanis, who with his brother, George, owns Grecian Paradise) makes out the title strips.

"In general, I like to keep an ethinic stop programmed with two or three rows of ethnic. Some spots have too much Greek, sometimes it's about 50/50, and this is not right.

"If an ethnic location has a lot of American patronage, like at lunch, or has kid business in the evenings, you have to program a good proportion of American popular numbers. The kids want pop stuff."

Vornoff said a Greek title will stay on a jukebox for a considerable length of time. "However, three or four will level off to remain the top play meter spinners."

Properly programmed, the Greek jukebox, or any other ethnic jukebox, will make money. Vornoff said. "We have one box that does about \$100 a week, even though there is background music in the place and live entertainment three nights a week.

Vornoff used to listen to all the records he programmed. "I spent hours at this, but it became too time-consuming and meant I had to run my route later and later in the evenings. In Chicago this can be dangerous."

Vornoff recalled on incident illustrating what he meant. "I was robbed several times, but once right in

front of a police station. Two men walked up to me with knives. As this was happening, two policemen I knew walked past. The robbers told me not to say anything foolish.

"The policemen asked me how I was and I said I was fine. The robbers then waited until the policemen were out of sight and took my wallet with \$300 in it I had more money in the trunk of the car, but I wasn't volunteering this information."

Vornoff said he likes route work, though. "I'm more or less my own boss. I don't punch a time clock. I love people and this job allows me to associate with all kinds of people. I like working on the street and I understand what's involved."

Vornoff thinks the jukebox business is the best part of the coin machine industry. "It's better than vending You take old records like Artie Shaw's 'Frenesi.' I have stops where this record has stayed on 15 years and still gets good play. That wouldn't happen with vending. There, products get stale.

"Jukeboxes require little maintenance. Vending is an area where you have constant maintenance, and this is true with games, too. The juke box business is just better.

Vornoff maintains a library of records. When one number is in over-supply he sells it. "Then the record ends up at Walgreens for 35 cents and the cycle is completed," he explained.



MEL VORNOFF, an expert in ethnic jukebox programming (left), is seen examining the selection at the Grecian Paradise, a Greek night-club on Chicago's near North Side. With Vornoff is Niki Kamotos, a school teacher, and co-owner Antone Karamanis.

#### GREEK SONGS TELL OF LOVE & 'MEMORIES'

CHICAGO—The themes expressed in popular Greek songs are fairly universal. Niki Kamatos, a schoolteacher and linguist, helped Billboard interpret five of the most popular tunes on the jukebox at the Greecian Paradise here.

The number one song translated into "Memories." Another song was a story about "A Sixty Year Old Man." Number three was, "I No Longer Await a Letter," and number four was, "Where Have You Come From, Girls?"

Niki said the fifth song was difficult to interpret—"A Fleeting Bird"—because "this bird is like a woman." Our male jukebox programmer readers might understand Niki's perplexity.



Martin & Snyder Open House

RICHARD GRIFFEN and his wife, Hazel, Mrs. Lavern Cameron (third from left) and Mr. and Mrs. Russell Knechtel were among the many guests.



MR. AND MRS. ANTONE KARA-MANIS (left) pose with the entertainers. Mr. George Karamanis, Antone's brother, is co-owner of the club.



BILL GORMAN, Al Gange, Chet Kajeski and Hank Sedor (from left), all of Martin & Snyder.

GRECIAN PARADISE dancer.

#### Collins Dead

DETROIT—F. Stanley Collins, 64, who retired about two years ago as head of Collins Vending Company, died here recently. During about three decades in business, he was a leader in the local industry, operating a highly diversified vending operation and being the subject of many stories in Billboard and its sister publication, Vend. His widow, Frances, and a daughter survive. The body was cremated at Woodlawn Cemetery.



EDWARD GRODZICKI, John Cortez and Fred Pliner.



MARSHALL WEINGARDEN, Syd Vertlieb and Jay Moyer.



MR. AND MRS. JOE PALEN and Mr. and Mrs. Oscar White.



SAM SAPIENZA and Tony Seland (right) pose beside Seeburg's new Tobacco Counter cigaret menchandiser.

## Study Milk Vending

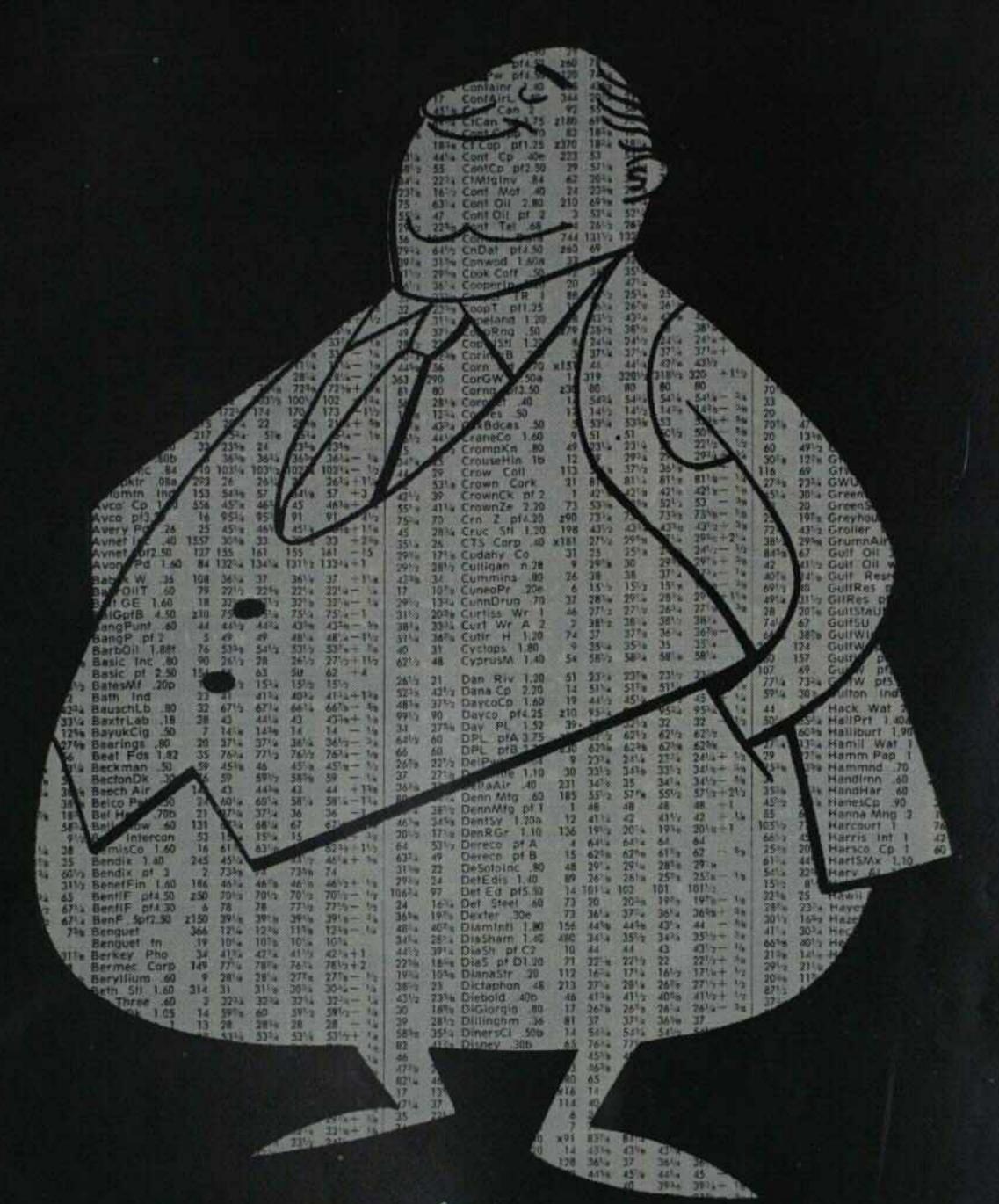
By BRUCE WEBER

SAN FRANCISCO—The agriculture committee of the California General Assembly held hearings here recently to study the expanding sales of milk through vending machines. National Automatic Merchandising Association (NAMA) western regional counsel Sidney Kallick, helped organize a demonstration for committee members. The committee is trying to determine if milk vending is being stifled by administrative rulings.

Kallick said:

"Operators can no longer continue to sell milk through machines or purchase equipment to distribute milk when they are denied the benefit of the subdistributor price for the milk—the only price by which vending operators can profitably sell this product in competition with other dairy distributors."

The vending industry group was guided by Kallick, and included Clarence Landis, Canteen Corp., Millbrae; Dwight Dickinson, Servomation-Bay Cities, Berkeley; John Lumpp, Automatic Retailers of America, Los Angeles; William Long, Vendo Co., Los Angeles; Charles Mananian, MAB Vendors, Los Angeles, and Robert Natoli, Canteen Service, San Diego.





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#### **Baltimore Council Agrees to** 10-Cent Vending Exemption

BALTIMORE-Vending machines "dispensing merchandise for the value of 10 cents or less" are exempt from this city's \$20 per machine annual licensing

#### GARWIN LP'S TO ONE-STOPS

CHICAGO-Garwin Sales is making a mailing to over 1,000 one-stops announcing that the firm's line of Little LP's are available to subdistributors. At the recent Music Operators of America show, Robert Garmisa said, "There is more acceptance of Little LP's than at any time in the past two years."

Last week Garwin added three titles to its catalog. These are "The Secret Life of Harper's Bizarre," "Dean Martin's Great-est Hits" and "Frank Sinatra's Greatest Hits." Inquiries and orders should be directed to the firm's 120 King Street address, Elk Grove Village, III. 60007.

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fee. The licensing ordinance's new language was incorporated and passed upon by the city council last week following efforts by the National Vendors Association (NVA) and other groups and individual vendors.

NVA counsel Don Mitchell said he was disappointed that the association was unable to include its new definition of bulk vending in the ordinance. "We have much preferred this, but other groups came before the council that could not qualify under the language of our definidispenses the same in equal portion, which only applies to bulk vendors."

NVA's definition: "Any nonelectrically operated vending machine containing unsorted confections, nuts or merchandise, which, upon insertion of a coin, tions at random and without selection by the customer."

Other vendors, distributors and Roger Folz, a New York bulk vendor, made appearances before the council and were active in the adoption of the new

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#### FOLZ ASKING FOR NEW TAX LAW EFFORT

NEW YORK - Taxes based on the various denominations of coins are basically unfair, according to Roger Folz, Folz Vending, Oceanside, N. Y. Folz, who with his brother, Harold, has spearheaded successful afforts to gain exemptions for bulk operators, said last week that the approach to lawmakers has to be changed.

"Taxing on the basis of the coin being used in vendors has no relevancy to the ability of the vendor to pay. Certainly, the large vendor with a \$2,000 soft drink machine vending at 10 cents a cup cannot be compared with the bulk operator using a \$15 unit but also vending at 10 cents."

The Folz brothers, who spearheaded tax exemptions in New York, Massachusetts and New Jersey advocate legislative programs that center on convincing lawmakers that bulk vending is still basically a "penny business."

Folz said, "What other commodity is still being sold today for I cent. Penny merchandise still represents the backbone of the bulk operator's income. Legislators will respect the needs of our unique industry if we have the correct approach.



MARIANO MARTINEZ, who served as executive chef at the Olympic Village for ARA Services of Automatic Retailers of America, introduced flaming shishkabob to Queta Basilio during the recent Olympic games at Mexico City. Miss Basilio was the first girl to carry the Olympic torch on its last lap to the Olympic flame.

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#### NVA Committee Meets in Ga.

ATLANTA - The legislative committee of the National Vendors Association (NVA) will meet here Nov. 19 to review its



ROBERT DuPUY, manager of the Wurlitzer New Orleans branch store, shared the spotlight with the newly introduced Americana III during "Wurlitzer Week." Du-Puy used a "blue chip" investment theme for interior and window displays.

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#### program. The association set up a special fund in 1967 to help operators faced with exorbitant taxes or licenses.

Currently, NVA legislative efforts have centered on probtems in Florida and Maryland. The committee will review these efforts and decide if other efforts in other States are warranted.

The meeting will further allow NVA president H. B. Hutchinson to meet with the committee. Illness forced Hutchinson to miss the recent NVA directors' meeting in Philadelphia and his doctor has since ruled out extensive travel.

Here for the meeting will be Irwin Nable, Lee Smith, Floyd Price, Bob Kantor, Roger Folz. Jane Mason, and NVA cocounsel Don Mitchell.

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# CAVC Honors 3 Men & Elects Robert Natoli

By BRUCE WEBER

SAN FRANCISCO — The California vending industry honored three men and elected new association officers here Oct. 25 at the annual meeting of the California Automatic Vendors Council (CAVC) in the Mark Hopkins Hotel.

E. F. Stanton, Sr., of the E. F. Stanton Co., Los Angeles; Barney Ross of Coca-Cola, Los Angeles, and John Dickson of Automatic Vendors, Oakland, received the industry's Honor Box Awards for significant contributions to the automatic vending food service industry.

Ross and Dickson were praised for their public relations efforts in behalf of the vending industry, while Stanton carned recognition for lifetime industry contributions.

Keynote speaker at the Honor Box Awards dinner was S. I. Curtis, security consultant of the National Automatic Merchandising Association (NAMA), who urged the industry to practice security control as it relates to both equipment and personnel.

Curtis urged members to examine their own companies' security program and then look for methods and solutions to erase an industry-wide theft problem, both internally and externally.

"Police enforcement techniques are not successful in protecting loss of profits," said Curtis. "Therefore, more companies, in all fields, are turning to internal security to solve a growing internal theft problem."

Curtis said the ideal method to use to eliminate internal theft is a training, educating and discipline course for all company personnel: "It's up to management, not the police, to protect their profits."

"Security is our management problem," he feels, "and to combat it we have to use education, training and discipline on an industry-wide level."

The CAVC also held a special security session and a joint board of directors-general membership meeting, a long range planning study, and report on "Vending to the Year 1980" was presented at the joint meeting by Sid Kallick, NAMA Western counsel.

Robert Natoli, Canteen Service of San Diego, was elected president of CAVC, succeeding Clarence Landis.

Other officers include Claude Witbeck, Servomation — Bay Cities of San Francisco, vicepresident (north); Richard Goeglein, Interstate United of Los Angeles, vice-president (south); and William Dennin, Standard



THERESA TRICHE, secretary to New Orleans Wurlitzer manager Robert DuPuy, was on hand during the recent "Wurlitzer Week" festivities to sell the feminine customers on the beauty, color and unusual styling of the Americana III.

Changemakers, secretary-treasurer.

Directors include Ed Wachter, John Dickson, Clark Braly, Tony Capers, Gerald Scott, Glen Cretser, Don Fisher, Rick Jacocks, Joe Kitts, Bob Smith, Jack Nutterl, W. R. Patton, Richard Parinal, Bill Long, Don Martin, Barney Ross, Jay Scherer, James Uhler and Al Weymouth.

Ex-officer members of the board are the following past presidents: John Lumpp, Automatic Retailers of America; Dwight Dickinson, Servomation-Bay Cities; Charles Mananian, MAB Vendors; Ted R. Nicolay. Servomation - Western; Pany Wheaton, W&W Vendors; Clarence Landis, Canteen, and E. F. Stanton, an honorary director.



MORE THAN 60 servicemen in the Philadelphia area recently attended classes conducted by David Rosen, Inc. at the show-rooms of the Rowe International distributor. Art Seglin, regional service manager for Rowe, is shown here conducting a session devoted to Phonovue and music machines.

#### 'COIN'CIDENTALLY

# What Must Come First, New Machines or New Markets?

Veteran designers and engineers at the big coin machine plants may recall when Chicago was Mecca for thousands of coin-gadget inventors. Some came to the big plants with complete designs for new jukeboxes and games. Others unrolled blueprints for unique play features or mechanical improvements. If their ideas seemed sound, these idea men were received warmly at the factories. Hundreds of their patents were bought and put into production. Some of the geniuses staved on at the plants to become legendary designers and engineers.

Today the flow of new concepts from the big U.S. manufacturers has dwindled to a trickle. Proven game and juke-box concepts are steadily evolving and improving, to be sure, but the big new breakthrough in coin-slot amusement—such as adaptation of the coin chute to pool tables in the early Fifties—isn't happening in the Sixties.

Operators claim they need such a breakthrough to stimulate the business. Manufacturers counter that the market is not now large enough to provide sufficient profit for research and development of new machines. At the minimum, manufacturers point out, a half-million dollar investment is required to bring an all-new coin machine concept to production readiness. And they add it has been their experience that operators are ultraconservative when it comes to investing in totally new types of equipment. To this, operators reply that they buy cautiously for good reason. All-new machines are usually full of bugs, they claim.

So goes the informal industry dialog, channeled in both directions by that patient listener, the distributor.

It is a fact that many operators have had unfortunate business experiences with promising new coin machine concepts. This was the case with the film machine, one of the truly exciting ideas to come along in this decade. Sadly, most of the film machines offered to operators have been plagued by design and function failures; their makers with management and financing difficulties. Few operators doubt that film machines will one day contribute greatly to industry sales. But even fewer are willing to be first in their market with the newest model. They will have to be shown. The company that finally comes to market with the right film concept and machine will face the world's toughest selling job. This is unfortunate in view of the industry's admitted need of new markets. All the same, the operator view is understandable.

There are some manufacturers who argue that while they have a number of excellent new coin machine concepts on the drawing boards, the market just isn't there anymore, "Market," in this sense, is the final market, the public. Some operators agree with this view. Other operators and manufacturers do not. They insist that a proven market never exists for a totally new product, and that if the product doesn't create its own market, at least it meets its buyer halfway.

Certainly it was not foreseen in 1930 that by 1931 millions of Americans would be playing a game, the pinball game, that 12 months earlier they'd never heard of. Neither was it predictable that one day 90 million Americans would sit simultaneously in their homes and stare at television sets. Happily, the pinball game and the television set coincided with a receptive market.

The successful introduction of a new product combines market research, product research, dead reckoning, daring and a bunch of intangibles, luck included. It also takes capital.

Nevertheless, the time for introduction of new forms of coin machine entertainment never appeared more opportune than right now. Over half the average guy's paycheck now buys some form of recreation or entertainment. And if our segment of the amusement industry doesn't take its share of that paycheck, some other amusement businessman will.

Manufacturers and operators face the challenge together. Will the former make available revolutionary types of amusement for the exploding leisure time market? Then, if and when these exciting new concepts become available, will operators accept their share of the gamble, blanketing America with the new machines?



HERB WEDEWEN, shown here on the left, closed out his career as Cleveland Coin International sales executive Oct. 24. Among Wedewen's well-wishers was vicepresident David Liebling, a longtime associate and friend.

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#### Stable Vending Item

Continued from page 41

Since most locations where pens might be located also sell pens over the counter, Cohen said that some type of commission has to be offered. "In a great many instances the location will not be offering inexpensive pens, so they will welcome the vender."



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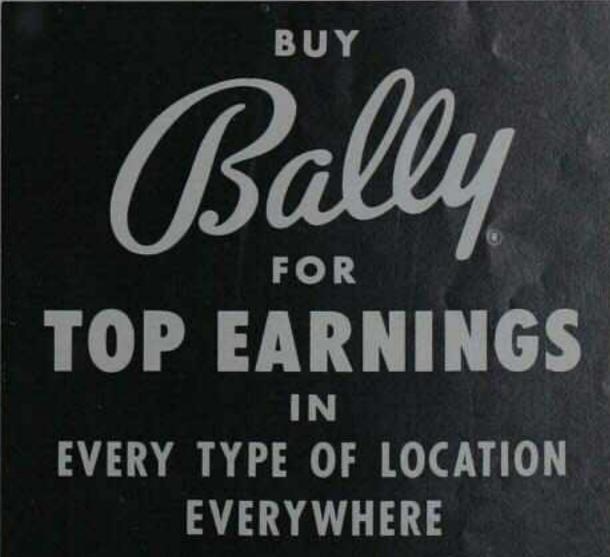
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#### The Step Ahead Rowe AMI Music Master



## The Bluebook

Valuation of Used & Reconditioned Coin Machines November 9, 1968

The following average valuations, based on quotations obtained from selected, franchised distributors in key markets throughout the U. S., are published only for the purpose of indicating general trends. The averages are unfit for application to any specific buyer-seller situation.

Pool	Tables	&
Shuff	fleboar	ds

#### All-Tech Industries

Gold Crest (31/2" x 6", 6-	Law	High
pocket) Gold Crest (41/2' x 9', 6-	120	235
pocket Gold Crest (31/2" x 7", 6-	250	475
pocket)	160	310
Gold Crest (4" x 8", 6- pocket	275	445

#### Eichar Mfa

risher lving.		
Empress 105D (105" x 59") Empress 101A (101" x 57") Empress 92D (92" x 52") Empress 92C Empress 101C Empress 105C (105" x 59") Regent 92B (92" x 52") Regent 77B (77" x 45")	No 185 155 160 No 250 No No	Avg 320 305 310 Avg Avg Avg
Regent 918 (92" x 52") Regent 86C	No No	Avg
Regent 91D Regent 101D (101" x 57")	No No	Avg.
Regent 860 (84" x 48") Marquee 100 (101" x 56")	No No	Avg
Marquee 90 (911/2" x 52")	No	Avg
ALL THE COLUMN TO THE PARTY OF		

II VIII Kay	E	
Deluxe Regular Klub Pool (56" x 40")	65	165
Deluxe Jumbo Klub Pool (75" x 43") Deluxe Eldorado Mark I	75	190
(77" × 45")	75	185

Deluxe Eldorado Mark II	Low	High
(85" x 47")	90	210
Deluxe Eldorado Mark III (92" x 52")		200
Deluxe Eldorado Mark IV	125	260
(105" x 57")	175	330
Deluxe Eldorado Mark V (114" x 64")	-	100
Deluxe Eldorado 66	250	495
(77" x 45")	125	285
Deluxe Satelite (77" x 45")	100	250
El Dorado Shuffle Board Ring-O-Round Pool Table	No	Avg.
(56" diameter)	No	Avg.
Junion IV (101" x 80")	No	Avg

#### National Shuffleboard

		-
Astrolite Shuffleboard (16'-22') Champlon Shuffleboard (16'-22') Star Lite Shuffleboard (13') Streamliner Shuffleboard (16'-22') Coronet I (45" x 77") Coronet II (52" x 92") Coronet III (59" x 105") Coronet IV (63" x 113")	100 175 250	Avg. Avg. Avg. 205 275 375
Model 100 (Select-O-Ball)	250 No	495 Avg.
Ularand Dilli	12	

Model 100 (78" x 46") Model 200 (88" x 51") Model 500 (114" x 64") Model 400 (58" x 103") Model 300 (53" x 93") Model 500 (114" x 64") 19671/2 Progress	No No 200 150 Ne No	Avg. Avg. 375 295 Avg. Avg.
U. S. Billiar	ds	

U. S. Billiards		
Pro 2 (88" x 51", 6-pocket) Pro 3 '93" x 53", 6-pocket) Pro 4 (103" x 58", 6-pocket)	No No No No No	AV AV AV
	_	

Aller Carrier States	Low	High
Model 6700 Comet (6-pocket series)	125	250
Model 7700 Comet (6-packet series)	150	285
Model 8200 Comet (6-pocket series)	175	325
Model 9100 Comet	200	395
Mustang Pro 27 (50" x 86")	No.	Avg.
Club Pool (56" x 40", 73" x 43") Deluxe Rotation Bumper	No	Avg.
Model 48	No:	Avg.
Deluxe Rotation Bumper		
Model 67	No	Avg.
Electro Pool	No	Avg.
Model 400 4/66	No	Avg.
Convertible Time Table, 10/66 10/66	No No	Avg.
Valley Mfg.		
5225/w. Reg. Size	No	Avg.

785A (78" x 45")	175 2
875A (88" x 50")	125 2
935A (93" x 53")	140 3
884 (88" x 50")	No A
934 (93" x 53")	No A
Bumper Pool	No A
1785M (78" x 45")	No Av
1875M (87" x 50")	No A
1935M (93" x 53")	No Av
1787M (78" x 45")	No A
1877M (88" x 50")	No Av
1937M (93" x 53")	No Av
1017M (101" x 56")	No A

#### **Bowlers &** Shuffles

#### Bally

All-the-Way 10/64 Big 7 Shuffle, 9/62 Bowler 1965 2P 5/65 Bowler 1966, 4/66 Del. Bally Bowler 16', 1/64 Super 8 Shuffle, 4/63	No 100 200 No No	150 150 350 450 215 125
Chicago Coi	n	
Belair Shuffle 12/65 Cadillac Ball Bowler, 1/64 Citation, 10/62 Corvette, 2/66 DeVille Shuffle Alley, 8/64 Flair, 9/66 Gold Crown, 3/62 Gold Star, 6P, 7/65 Grand Prize, 3/63 Imperial Shuffle, 11/66 Majestic Bowler, 8-64 Medalist, 5/66 Official Spare Lite, 9/63 Park Lane Shuffle, 1/67 Royal Crown, 8/62 Spotlite Shuffle, 11/63 Starlite, 5-62 Strike Ball, 5-63	295 140 50 450 185 505 35 240 145 445 220 375 120 625 50 110 35 180	530 310 165 815 310 696 165 365 260 645 380 565 260 795 165 225 145 175

Super Sonic, 3/65

Galleon, 3/65 Jill-Jill, 1/63

40 0/45	Low 210	Hig 34
Kickapon 6P, 9/65 Lancer, 10/62	No	Avg
Lucky, 11/62	No	Avo
Mambo Shuffle, 12/64	210	33
Matador Bowler, 14/64	210	37
Maverick, 11/65	370	53
Dasis 6P, 6/65	315	47.
Orbit, B/64	180	32
Pacer, 4/64	140	26
Polaris, 8/64	200	35
Pyramid, 6P, 6/65	245	37
Regal, 4/63	100	22
Rumpus Targette, 5/63	65	17
Sabre, 2/63	125 No.	22
Sahara, 7/62	No	Avg
Shuffle Baseball, 6/62	No	Avg
Silver, 6/62	No	Avg
Skippy, 11/63	35	14
Sparky, 12/62 Tango 6P, 2/66	300	42
Tempest, Shuffle, 2/64	150	27
Thunder Bowler, 6/64	190	33
Tiger Shuffle, 7/64	180	29
Topper, 2/64	140	25
Tornado Bowler, 3/64	190	34
Tropic Bowler, 9/62	No	Avg
Ultra, 8/63	90	21
Top Brass, 4/65	125	24
Tournament Bowler, 12/64	235	40
Triple Gold Pin Pro. 2/61	No	Avg
Triumph Shuffle Alley, 1/65	215	34
Vegas Bowler, 3/67	635	87

#### Midway Premier Shuffle, 5/66 Cobra Shuffle, 5/67

#### United

Action, 7/62	No:	Avg.
	No	Avg
Alamo, 4/62		
Altair Shuffle, 3-67	435	590
Amazon, 3/66	425	580
Astro, 6/63	50	150
Avalon, 4/62	No:	AVQ.
Aztec, 9/66	625	825
Bank Pool, 11/63	50	150
Blazer 6P, 6/66	365	545
Caravelle, 2/63	70	175
Cheetah, 3/65	215	345
Circus Roll-Down, 9/62	45	150
Corral 6P, 10/65	250	265
Cypress, 12/62	No	Avg.
Embassy, 9/62	No	Avg.
Encore, 6P Bowler, 10/66	No.	Avg
Fury, 8/63	385	535
Futura 12/63	115	270

NOTE: All quotes for national averaging are based on operative equipment, both "as-is" and "re-conditioned." The value of both "as-is" and "reconditioned" equipment varies-sometimes drastically -from market to market due to strictly local conditions, Important variables include transportation costs, labor and parts costs and demand for a particular piece or type of equipment. Therefore local value will regularly deviate

from the national averages published here. Such deviation should be considered the rule rather than the exception.

Coypright 1968, Billboard Publications. Inc.

#### Do Long 45's Hurt New 25c Price Policy

One of the more outspoken critics of longer records is Les Montooth, Montooth Phonograph Service here, who wrote a letter to Capitol. Montooth, treasurer of Music Operators of America, said, "Operators are just now changing to two-for-aquarter play pricing. These longer records defeat this purpose."

Mansfield, mentioning that Capitol has had no difficulty with radio stations complaining about the length of either the Mary Hopkin recording or the Beatles' longer hit, "Hey Jude," said, "Radio stations know they can build their audiences by programming these hits. Jukebox operators should consider this, too."

#### FAMA Meetings

TALLAHASSEE Fla. - The Florida Amusement & Music Association (FAMA) slated two district meetings for November. District 2 members will meet Tuesday (12) in Jacksonville, while District 1 members will gather Wednesday (13) in Pensacola.

# **BOBBY'S TURNING** THOUSANDS OF **BOXES INTO**



Bobby Vinton "Sentimental Me"

"I Apologize"



A proven nationwide jukebox smash. The talk of the MOA convention. A double-sided moneymaker!

"EPIC", Marca Reg. T.M. PRINTED IN U.S.A.

#### by: Jude Porter

Prepare your orders . . . and rush them to your nearest jobber for FIVE BIG MUSIC BOOKS, YOU'LL REAP BOUNTIFUL BENEFITS!! Here they are: 68 BLOCKBUSTERS FOR 68-Portable Chord Organ (\$2.95), BRIMHALL'S EASY CLASSICS FOR MODERNS - (OWL-6), Introductory price, \$1.95 . . guaranteed \$2.50 value. This beautiful book contains 69 compositions by the world's favorite keyboard composers. Edited by John Brimhall, it brings great music to children and adults alike. Represented are Beethoven, Handel, Chopin, Brahms and many others. 50 POPULAR BIG NOTE ORGAN PIECES (OWL 34)-\$2.50, 50 POPU-LAR BIG NOTE GUITAR PIECES -BOOK 1 (OWL 31). Includes YES-TERDAY; UP, UP AND AWAY; ALLEY CAT, etc., for only \$2.50 . 47 MOST POPULAR CHRISTMAS SONGS & CAROLS (Silver Balls)-\$2.95! This is a BONANZA!

SHEET MUSIC SCOOPS: Take a look at our NEW GIANT SELLERS . . . and order them from Raul Artiles, 1842 West Avenue, Miami Beach, Florida 33139 — Phone (305) 532-3383 . or from your local dealer or jobber. Topping today's line-up is . STONEY END (Laura Nyro), BOTH SIDES NOW (Judy Collins), THE STRAIGHT LIFE, BANG-SHANG-A LANG WICHITA LINEMAN, STORMY, I LOVE HOW YOU LOVE ME and PEACE BROTHER PEACE.

BIG BOOK NEWS: THE BEST OF FOLK MUSIC BOOK ONE! In addition to the fabulous songs, a Christmas Gift Card is included for that "special someone." Peek a boo gift price on page one. (OWL 4A—\$3.95)! Two weeks are we tipped you to GLEN CAMPBELL DELUXE ALBUM—TV SONGS & PICTURES! It's GO \_\_\_\_\_ for sales a plenty. (Ed. Note: Glen Campbell will be starring in his OWN TV SHOW after the first of the year!)

This money-making "trio" should be ordered NOW . . . 70 SUPER BLOCK-BUSTERS FOR '70 (\$2.95), 62 POP-ULAR TEACHING PIECES—EASY PI-AND (\$2.50) and BRIMHALL EASY PIAND ARRANGEMENTS FOR CHRIST-MAS (99¢).

NICE 'N NEW coming right to you! Let the "wild rumpus begin" with these delightful "sheets" LITTLE GREEN APPLES—Choral Ar-

rangement (High/Medium/Low — 30¢), CHRISTMAS IS FOR CHIL-DREN and THERE'S NO PLACE LIKE HOME!!!

HEADLINE: EAST COAST — WEST COAST ... Comparison Jobbers Report!! Danny Kane—Walter Kane & Sons. New York advises ... 10 Top Sheets are: ALFIE BORN FREE. BY THE TIME I GET TO PHOFNIX. CAN'T TAKE MY EYES OFF OF YOU FOOL ON THE HILL GENTLE ON MY MIND GIRL WATCHER, HARPER VALLEY P.T.A. HEY JUDE. HONEY. LITTLE GREEN APPLES, LOVE CHILD LOVE IS BLUE and SHAPE OF THINGS TO COME. Top 5 Folios

BIG. BIG NO. 1 HITS, JOAN BAEZ. HOT 101 LYRIC BOOK—HAN. #7 and SIMON & GARFUNKEL—BOOK-ENDS.

Pacific Coast Music Jobber's Dick Cotterman reports from San Francisco 10 Top Sheets are CYCLES, GENTLE ON MY MIND, GIRL WATCHER, HEY JUDE, LITTLE GREEN APPLES, LOVE CHILD, OVER YOU. PROMISES, PROMISES, THE STRAIGHT LIFE and THOSE WERE THE DAYS. Top 5 Folios. GLEN CAMPBELL DELUXE, DONOVAN—THE HURDY GURDY MAN, BIG, BIG NO. 1 HITS, SIMON & GARFIINKEL—BOOKENDS and PETER, PAUL & MARY—LATE AGAIN.

#### **GOLD MARK ASSOCIATES**

PUBLIC RELATIONS

New York—Beverly Hills—London

## Musical Instruments

# Thomas Prexy Outlines Pact With Mosrite

NASHVILLE — Robert Bloomberg, president of Thomas Organ Co., announced a distribution agreement with Mosrite of California, Inc., during the recent country music week festivities here.

The Thomas-Vox organization, in addition to continuing to fully distribute the Vox line of guitars and amplifiers, will become exclusive distributor for 11 products of Mosrite. Bloomberg also indicated that the Mosrite Manufacturing facility in Bakersfield, Calif., might at some future date be used to manufacture certain products in the Vox line.

In his announcement, Bloomberg praised the leadership and contribution to the music industry of Semie Moseley, founder and principal executive officer of Mosrite.

"The distribution agreement brings together two of the most prominent names in the music industry," said Bloomberg. "It combines the vast marketing facilities of the Thomas-Vox organization with a line of musical instruments which have long had a distinguished reputation for excellence in construction and performance."

Bloomberg concluded his announcement by predicting a greater future and increased

TITLE (Publisher)

GROOVIN' " (Big 3)

GUITAR (Hansen)

GUITAR FEST (Presser)

-Guitar (Cimino)

& 2 (West Coast)

(Cimino)

(Hansen)

(Hansen)

(Chappell)

(Chappell)

EASY TRI CHORD POPS (Hansen)

BEST SELLING

BEST SELLING PIANO, FRETTED INSTRUMENTS,

INSTRUMENTAL, BAND

(Alphabetically)

BEST OF BRIMHALL BK. 1 PIANO (Hansen)

BEST OF BRIMHALL BK. 2 PIANO (Hansen)

GENE CORNISH GUITAR BOOK "RASCALS

40 POPULAR ALL TIME HIT PARADERS EASY

JIMI HENDRIX EXPERIENCE AXIS BOLD AS LOVE

JIMI HENDRIX EXPERIENCE ALBUM FOR GUITAR

101 FOLK SONGS AND POP FAVORITES-Guitar

RECORDED SONGS AND STYLES (GUITAR)

POPULAR GUITAR TEACHING PIECES BOOKS 1

62 SERIES POPULAR TEACHING PIECES (Piano)

FIRST DIVISION BAND METHOD (Belwin)

GREAT GREAT HITS EASY GUITAR (Big 3)

GREAT GREAT HITS EASY PIANO (Big 3)

PETER, PAUL AND MARY-AUTHENTIC

68 BLOCKBUSTERS-Guitar (Hansen)

SOUND OF MUSIC EASY TO PLAY PIANO

WONDERFUL WORLD OF RICHARD RODGERS

TEACHERS PET PIANO BOOK 1 (Big 3)

(Warner Bros.-Seven Arts)

#### NAMM Studying 2d Show in West

cHICAGO—Interest among some instrument manufacturers in a music show being developed in Las Vegas has caused the National Association of Music Merchants, Inc. (NAMM) here to consider holding a second annual western show of its own.

"We're not afraid of this new show," said NAMM staff director Foster Lee. "But this has caused us to wonder if NAMM

#### Selmer Clinician

ELKHART, Ind,—The Rev. George Wiskirchen, C.S.C., head of the music department at Notre Dame High School, Niles, Ill., has agreed to act as clinician and consultant on parochial education for H & A Selmer, Inc. Father Wiskirchen will be available as a consultant to Catholic school administrators and diocesan superintendents interested in organizing instrumental music programs.

#### Carroll Kalimba

ROCHELLE PARK, N. J.— Carroll Sound Inc. has added to its kalimba line the alto kalimba. Larger than the treble kalimba, the new model is constructed of fine, tropical hardwoods.

stature for Mosrite products and expressed the pride the Thomas-Vox organization feels in its new association with Mosrite. might need a show in that part of the country."

Lee, who said he understood several of the larger firms had turned down invitations to the Las Vegas event, said, "This Las Vegas show is being developed by a convention bureau and a hotel."

NAMM, meanwhile, has announced enlarged exhibit space

#### **Wurlitzer Sales**

CHICAGO — The Wurlitzer
Co. here has reported that its
consolidated sales for the second quarter were \$14,001,408,
compared with \$13,864,251 a
year ago. Earnings for the second quarter were \$258,067,
equal to 21 cents per share on
1,231,530 shares of common
stock, compared with earnings
of \$293,379 or 24 cents per
share for the same period a
year ago.

#### Drum Tuner

CHICAGO—A precision device for tensioning drum heads is now available from David Wexler & Co. The entire Whitehall tuner is attractively chromeplated and will automatically slip when desired tension is reached. The suggested list is \$17.50.

#### Marlin Brochure

EVANTON, ILL. — A new, full-color brochure, completely illustrating and describing the recently introduced Marlin line of electric guitars, is now being offered by the line's creator, Marlin Copies of the folder can be obtained by writing the company at 1228 Emerson Street, Evanston, Ill. 60201.



in the East and West halls of the Conrad Hilton Hotel here in preparation for its 68th annual convention June 22-26.

The increased area, 7,500 square feet in all, will further accommodate those manufacturers which now find the lower floors more attractive.

"We're eventually going to move the show to McCormick Place and exhibitors want to get accustomed to a more open display," Lee said.

Lee also pointed out that next year's Electronic Industries Association Consumers Electronic Show will be held June 15-18 and will not be concurrent with NAMM, as it was in 1968.

(Continued on page 55)

#### Open for Business

COLUMBUS, Ohio—Bernie Pontones Music Shop has opened its doors in suburban Grove City. The address of the music store is 3581 Broadway.



If I can buy cheap needles why should I pay more for Fidelitone?

You don't make money by buying needles—profits come from selling them. Fidelitone offers you a full line of quality replacement phonograph needles and we back our dealers with a comprehensive MAKE IT EASY merchandising program that insures their sales and profits.

Q.

If I can buy direct from a competitive factory, why should I buy through a Fidelitone Distributor?

Your Fidelitone Distributor is a trained specialist who takes the work out and puts the profit into handling replacement phonograph needles. He provides prompt service on fast-selling assortments; his stock backs up your once-in-a-while needs for special items; he provides sales training for your personnel; he provides an inventory management control system; and he offers a "Magic Touch" promotion program to accelerate sales. Your Fidelitone Distributor is a merchandising specialist whose main function is to assist Fidelitone Dealers in increasing needle sales \_and profits.

If your business is buying phonograph needles, go anywhere. If your business is selling needles Fidelitone is your one source for sure sales and profits!

Fast!
Fool-proof!
Easy to-con!
Most complete
replacement needle
guide in the
industry!



#### Fidelitone<sup>\*</sup>

Dept. 1-Kb

6415 N. Ravenswood Ave., Chicago, III. 60676
Peans medies, blank tape cassettes and

# BOTH SIDES NOW

B/W Who Knows Where The Time Goes (EK 45639)

From Miss Collins'
Elektra Album
WILDFLOWERS (EKS 74012)





# Audio Retailing

#### Neatness Does Count; Karl Graf Proves It

By RON SCHLACHTER

BRIDGEPORT, Conn. — A neat appearance and an effective inventory system have contributed greatly to the success formula of Karl Graf's Record Center, located here in the Lafayette Plaza Shopping Mall.

"A typical comment from customers is that our place is too neat for a record store," said owner Karl Graf, who operates the business with his wife, Lillian. "With background music, carpeting, wallpaper and chandeliers, the overall atmosphere of the store lends itself well to neatness. I spent more than \$10,000 on record fixtures."

The Record Center opened last March as one of the first stores in the shopping mall. Previous to this, the store was located three blocks away at Main and Fairfield, the heart of downtown Bridgeport.

"Since moving here we have doubled our business," said Graf, who has been in the record business since 1947. "I attribute this increase partly to our night hours. We are open 10 a.m. to 9:30 p.m. six days

10 a.m. to 9:30 p.m., six days a week, which is unusual for Bridgeport. At our other location, we were only open on Thursday nights.

#### New Company

LOS ANGELES — Magnetic Recorders, a leading tape machine retailer, has merged with Tri-Video,Inc., and moved into expanded quarters as Magnetic TVI Corp.

The new company, located across the street from Magnetic Recorders' previous location in Hollywood, specializes in tape and video recorders for professional and general home use. Officers are E. G. Van Leewen, board chairman, and Cap Kierulff, president.

"I also attribute our increase in business to the fact that people are coming in from far away. We are located right next to the Connecticut Thruway, which provides easy access to the outlying communities."

The attractiveness of Lafayette Plaza has a lot to do with drawing heavy traffic. The twolevel mall, which provides indoor parking for 2,800 cars, has 41 stores at present and eventually it will have 65-70 stores.

#### Record Prices

The store prices its 45's at (Continued on page 55)



ARVIN'S NEW SOLID-STATE upright portable tape recorder, Model 70L54-12, utilizes quick-action push-button controls for record, rewind, play, fast forward and stop. Powered by AC or six "D" cell batteries, the unit accommodates any size reel up to five inches and plays or records at either 1% or 3% ips. The suggested list is \$89.95.



MODEL 49P83, ARVIN'S NEW rugged little portable stereo phonograph, utilizes eight transistors, 2 diodes and a silicon rectifier for instant play, cool operation and longer set life. Stereo balance is adjusted with separate volume controls for each channel. Its suggested list is \$32.95.



SMALLER THAN A SHOE BOX. Arvin's new portable transceiver measures 9½ inches high by 1½ inches wide by 2½ inches deep. The 11-transistor unit sends and receives voice communications up to a range of 1½ miles and doesn't require an FCC license. It has a suggested list price of \$29.95.

#### GT&E Develops Amplifier

WASHINGTON — General Telephone Electronics Corp. has announced the development of an amplifier with potential use for home entertainment products and military equipment.

The device is called a "phonon amplifier" because it employs acoustic waves to am-

#### Color TV Sales Beat Monochrome For First Time

WASHINGTON — Sales of color TV sets to dealers exceeded sales of monochrome units for the first time, according to figures for 1968 through Oct. 18. Electronic Industries Association (EIA), which compiles statistics, said color TV sales increased 10 per cent over figures for the same sales period in 1967; monochrome sales increased 1.9 per cent. Total TV set sales are up 5.8 per cent over last year.

plify radio signals. The phonon is the basic unit of acoustic energy.

Now being evaluated at GT&E Laboratories, the new amplifier will boost radio signals without introducing "noise"—commonly called static—into them. This is its advantage over earlier phonon amplifiers which added unsatisfactory amounts of noise to the signals.

The model consists of a ceramic plate, a thin slice of silicon, and electrical connections. The ceramic is 1 inch long, 2 inches wide and 12-thousandths of an inch thick, while the silicon measures ½ inch by ½ inch by 2-thousandths of an inch thick. A commercially produced version would be 10 times smaller.

The amplifier was developed by Stepphen Yando, an electrical engineer at GT&E Laboratories, Bayside, N. Y., and Dr. Chava Fischler, his collaborator.



A FRESH COMPACT DESIGN highlights Arvin's new solid state AM/FM 8-transistor full-feature clock radio. A slumber switch allows up to an hour's listening enjoyment before automatically shutting off the radio, while the Repeat-A-Call alarm permits an extra seven minutes sleep before the second wake-up. The suggested list is \$42.95.

#### Jacoby in Dallas

DALLAS — Don Jacoby visited the record department of Sanger-Harris here Oct. 26. The artist autographed his new album, "Jacoby Brings the House Down."

#### Scanning The News

Paul Smith has been appointed to the newly established position of director-sales of Masterwork Audio Products, Columbia Records. Smith will be responsible to Donald England, vice-president, sales and distribution, for providing direction to the regional audio products managers to insure effective sales and merchandising activities for the Masterwork Product line.

Joeph Schiavo, Phileo-Ford Corp., is serving the Electronic Industries Association (EIA) as industry director of the department and chairman of the marketing services advisory committee. Jack Stuckey Jr., Sylvania Electric Products, is serving his second term as chairman of the consumer products marketing services committee; Wayne Rash, General Electric, is the reclected chairman of the industrial electronics marketing services committee, and Robert Sampson, RCA, is continuing to chair the distributor products marketing services committee.

H. D. Reed, Electra Midland Corp., is serving another term as chairman of the over-all parts marketing services committee. Its resistor marketing services subcommittee has elected P. D. Goodman, International Resistance Corp., chairman, succeeding C. A. Mills, Mallory Controls Corp., who filled the position for several years, Harry Nieders, Mallory Capacitor Co., will continue to serve as chairman of the capacitor marketing services subcommittee.

#### Zenith Peak

CHICAGO — Zenith Radio Corp.'s earnings for the third quarter increased to \$9,494,000 or 50 cents per share, 16 per cent higher than the previous third quarter record set in 1967. Third quarter sales were \$175,004,000, a gain of 5 per cent from the 1967 record third quarter of \$167,141,000.

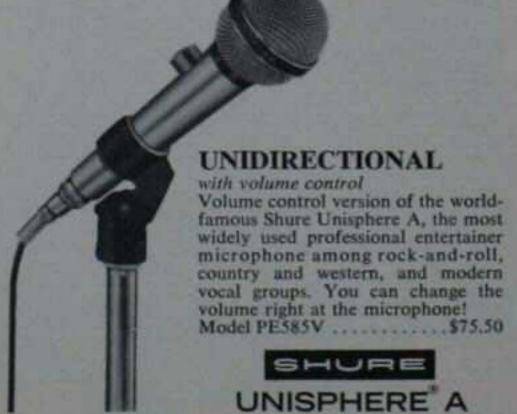
#### Ampex Brochure

A six-page brochure listing facts and specifications about the Ampex model MM-100 Series Master Recorder is now available from Ampex Corp. The new Master Recorder comes in 8, 16, and 24-channel versions.

#### Store Marks Debut

KANSAS CITY, Mo.—Kent Bertsch & Sol Vegder, Inc., has begun operations here in the new Wornall Plaza Shopping Center as a stereo and highfidelity center. Bertsch and Vegder both were formerly associated with Burstein-Applebee.

# HAPPINING: NEW VOLUME CONTROL MICROPHONES FROM SHURE





SHURE BROTHERS, INC., 222 HARTREY AVE., EVANSTON, ILL. 60204

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#### Neatness Does Count; Karl Graf Proves It

Continued from page 54.

77 cents each and sells about 1,000 per week. The 45's are kept on a green stock inventory. LP's, priced at \$3.89, bring in about \$10,000 per month in sales, while 8-track tape, priced at \$5.88, totals \$500-\$600 in sales.

"We keep a perpetual inventory on every LP," explained Graf. "Each LP has its own card by company. When sold, the LP's number is taken down and entered on the card. This way we can see what's moving.

"We charge 10 cents more for our LP's than Korvette's, our biggest competitor. While their Monday-Tuesday specials may hurt us somewhat, half of our success is that the kids know when something is released

we'll have it. We don't let an

"We carry approximately 7,000 LP's, and get a turnover on our stock. If an LP receives five or six turns a year, then we feel it is worthwhile carrying. People can come to our store and still buy Nelson Eddy and Jeanette MacDonald."

The record center has no listening booths since Graf found that these only served as "lunchrooms." However, all LP's are guaranteed. Customers may listen to 45's at the counter.

In addition to records and tape cartridges, the store handles phonographs, ranging from \$19.95 to \$139.95, and 8-track portable and home units. All of these products are kept at the far end of the store on a shelved wall.

#### **New Minicircuit Device** From General Telephone

WASHINGTON - A new type of micro-miniature electronic device, which offers several significant advantages when incorporated into certain types of integrated circuits, has been developed by General Telephone & Electronics Corp.

The device is a new type of mosfet, an acronym for a fam-

#### NAMM Studying

Continued from page 52

A special demonstration area has been allocated in large rooms on the Hilton's 5th floor. The area will accommodate exhibitors of instruments which might want to hold concerts or special demonstrations.

There were 305 exhibitors at this year's show. Lee said he anticipates more exhibitors next year and indicated NAMM will soon commence a direct mail campaign.

"We're going after buyers for chain stores, drug stores and variety stores. We have a new list of prospects and want to broaden the scope of the show this year," Lee said.

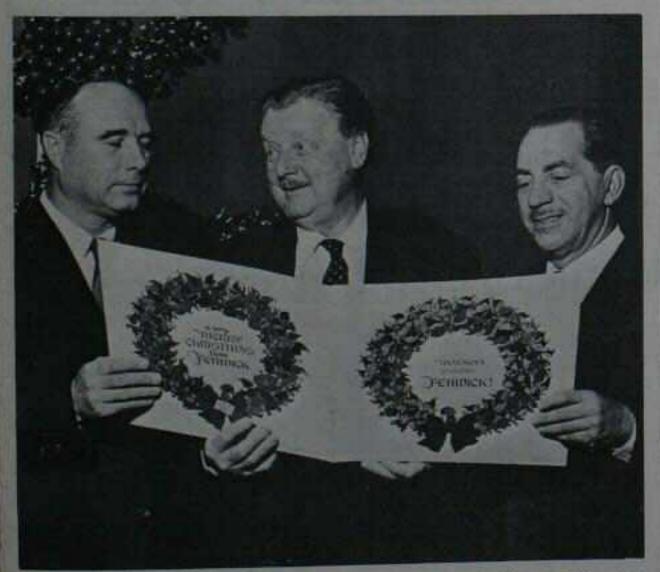
ily of devices called "metal oxide silicon field effect transistors." Mosfets are used extensively in integrated circuits, complete micro-miniature electrical circuits which are so small that thousands can be fabricated on a slice of silicon the size of a poker chip.

The device was developed by two scientists, Paul Richman and Walter Zloczower, at General Telephone & Electronics Laboratories, Inc., Bayside, N. Y.

"Although we are still testing and evaluating our laboratory models, we foresee several important applications," said Richman. "These include use in memories for computers and in switching circuits employed in various other types of digital equipment."

#### Sylvania Warehouse

SPARKS, Nev. - Sylvania Entertainment Products has established a new warehouse in this suburb of Reno to service dealers in Washington, Oregon, Nevada, Idaho, Arizona and California.



VETERAN ACTOR WALTER SLEZAK, shown here in the center, has come out of retirement in Switzerland to create the role of Santa Claus and narrate the upcoming Motorola television spectacular, "Fenwick." Shown here on the left with Slezak is Edward P. Reavey Jr., vice-president, consumer products division, Motorola, Inc., while on the right is Arthur L. Reese, executive vice-president and general manager for the division.

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55

NOVEMBER 16, 1968, BILLBOARD

## Classical Music

#### Everest Acquires Oceanic— Plans Early '69 Release Date

LOS ANGELES — Everest Records has acquired the catalog of Oceanic Records, Inc., of New York, which has been dormant for some years. Included are seven operatic titles and instrumental albums, including performances featuring pianist Paul Badura-Skoda, cellist Maurice Gendron, organist Gustav Leonhardt and conductor Rene Leibowitz.

Bernard Solomon, Everest president, explained that the first albums of Oceanic material will be issued on Everest, including Everest's Opera Series, early next year. Some of the

#### Highlights of Traviata' Out

NEW YORK—An album of highlights from Verdi's "La Traviata" in German is being issued this month by Heliodor Records. The set features soprano Heilde Gueden, tenor Fritz Wunderlish, baritone Dietrich Fischer-Dieskau, and the Bavarian Radio Symphony Chorus and Orchestra, Bruno Bartoletti conducting.

Violinist Wanda Wilkomirska is the soloist in a coupling of Szymanowski and Wieniawski, which includes the first stereo release of Szymanowski's "Concerto No. 1." Witold Rowicki conducts the Warsaw Philharmonic. Violinist David Oistrakh and the Saxon State Orchestra under Franz Konwitschny perform Brahms.

Igor Markevitch conducts the Lamoureux Orchestra in an album of Debussy and Roussel. Completing the release is a Frank LP with Lorin Maazel and the Berlin Radio Symphony. one-LP operatic sets may be packaged with other operas by the same or similar composers to create multiple sets which are more economical for the boxed series.

Leibowitz conducts three of the operas, including a three-LP package of Gluck's "Alceste," a title not currently in the catalog. Featured are Ethel Semser, Enzo Seri, Jean Mollien, Bernard Demigny, and Jean Hoffman with the Paris Philharmonic Chorus and Orchestra.

Other Operas

The other Leibowitz operas, both one-LP sets, are Mussorg-sky's "The Marriage" with Nicolas Agroff, Charlotte Desmazures, Mollien, and Alexandre Popovitsky with the Paris Radio Symphony, and Rimsky-Korsakov's "Mozart and Salieri" with Mollien, Jacques Linsolas, Paul Jacobs, and the symphony orchestra of Paris Radio and TV.

Also included is Josef Keilberth conducting the Saxon State Orchestra and the chorus of the Dresden Opera State in a two-record set of Richard Strauss' "Salome" with Christel Goltz in the title role with Bernd Aldenhoff and Kurt Boehme. Another operatic title is Telemann's "Pimpinone (The Unequal Marriage)" on one disk. Featured are Helen Fuchs, Erich Lassner, the Salzburg String Quartet, and harpsichordist Jonathan Sternberg, Wolfgang Messer conducting.

A three-record package of Beethoven's "Fidelio" with Gerhard Pfluger conducting the chorus and orchestra of Mittel-deutsche Radio of Leipzig. Margarete Bauemer, Heinz Sauerbaum and Manfred Hubner are among the featured vocalists.

Completing the operatic titles is a two-record package of Nicolai's "The Merry Wives of Windsor." Rolf Kleinert conducts the chorus and orchestra of Mittledeutsche Radio and soloists including Theodor Horand and Boehme.

One Leibowitz instrumental album has the Paris Philharmonic in Corelli's "Concerto for Oboe and Strings," and the Paris Radio Symphony in Gluck's "Flute Concerto in G" with Rampal and Haydn's "Toy Symphony."

2 Choral LP's

Leibowitz also is the conductor in two choral albums: Faure's "Requiem" with Nadine Southreau, Demigny and the Paris Philharmonic Chorus and orchestra, and Liszt's "Missa Choralis" with the Paris Select Choir and organist Giuseppe Englert.

Leibowitz's other instrumental albums are a pairing of Bizet's "Symphony in C" and Schubert's "Symphony No. 1" with the Paris Radio Symphony; a coupling of Beethoven piano (Continued on page 57)

# Four-Record Set of 'Figaro' Out on DGG

NEW YORK-A complete recording of Mozart's "Le Nozze di Figaro" is being issued this month by Deutsche Grammophon. The four-record set features baritone Hermann Prey as Figaro, soprano Edith Mathis as Susanna, soprano Gundula Janowitz as Countess Almaviva, baritone Dietrich Fischer-Dieskau as Count Almaviva, mezzo-soprano Tatiana Troyanos as Cherubino, soprano Patricia Johnson as Marcellina, and tenor Erwin Wholfahrt as Don Bailio, Karl Boehm conducts the chorus and orchestra of the Berlin German

Alexander Tcherepnin is the piano soloist with Rafael Kubelik and the Bavarian Radio Symphony in a coupling of the first recording of his "Concerto No. 5" and the first stereo recording of his "Concerto No. 2"

Kubelik continues his Mahler symphonic cycle with the "Symphony No. 4" with the Bavarian Radio Symphony. Soprano Elsie Morison, his wife, is the soloist in the Fourth Movement.

Herbert von Karajan and the Berlin Philharmonic have their third volume of Handel's "Concerti Grossi, Op. 6." Violist Cecil Aronowitz and cellist William Pleeth join the Amadeus Quartet in a Brahms set. Completing the release are a pairing of Mozart and Schubert with Boehm and the Berlin.

Flutist Hans-Martin Linde and the Lucerne Festival Strings under Rudolf Baumgartner have a C. P. E. Bach pairing on Archive. Gerda Schriever, Adele Stolte, Peter Schreier, Theo Adam, and the Choir of St. Thomas' Church, Leipzig, have a J. S. Bach cantata album under Erhard Mauersberger. Ettore Gracis and the Scarlatti Orchestra perform Scarlatti in the third Archive pressing.

#### ROCK THEATER LP RELEASED BY COLUMBIA

NEW YORK — Columbia Masterworks is releasing a "rock theater" album, "Rock and Other Four Letter Words," which combines contemporary rock sounds and language, gospel music and electronic techniques.

A product of writer J. Marks and filmmaker Shipen Lebzelter, the album includes material taped by Marks throughout the world and spliced by Marks and Lebzelter and combined it with material from a Moog III synthesizer.

The 200 singers and musicians involved include the Gregg Smith Singers and the Greater Abyssynian Baptist Choir under Alex Bradford. John McClure, Columbia Masterworks a&r director, produced the album, which is part of Columbia's "Bach to Rock" program.

#### Philips Set Marks 88th Year of Concertgebouw

NEW YORK—Philips Records is commemorating the 88th anniversary of the Concertgebouw Orchestra of Amsterdam with a specially priced four-record set featuring four of the orchestra's principal conductors.

Included in the package, which will list for the price of three LP's, is a monaural-only

#### DGG's Klein Aids Artists

NEW YORK—Dr. Ursula Klein, head of artist relations for Deutsche Grammophon in Hamburg, is concluding a three-week U. S. and Canadian visit in which she has aided in plans for appearances by several DGG artists, including Rafael Kubelik and the Bavarian Radio Symphony, the orchestra's first U. S.

Other DGG artists appearing in the U. S. during Miss Klein's stay include violinist Christian Ferras, conductors Claudio Abbado and Herbert von Karajan, soprano Evelyn Lear, baritone Dietrich Fischer-Dieskau, and bass Martti Talvela. She also (Continued on page 61)

disk of Willem Mengelberg conducting Schubert's "Symphony No. 9 (The Great)." Eduard van Beinum conducts Brahms' "Symphony No. 4" and "Academic Festival Overture," a performance not previously released in the U. S. The other LP's have Eugen Jochum conducting "Mozart's "Symphonies Nos. 35 and 41" and Bernard Haitink conducting Bruckner's "Symphony No. 4"

Claudio Arrau performs Beethoven piano sonatas in a threerecord package, with program notes by the artist. Two booklets are included in the Concertgebouw package detailing the (Continued on page 61)

## Classical Notes

Carnegie Hall recital on Monday
(11) assisted by pianist Arthur
Balsam. . . The Juilliard String
Quartet is in its sixth season as
Quartet-in-Residence at the Library of Congress. . . Pianist
Stephen Bishop makes his New
York Philharmonic debut on
Thursday (14) as soloist in Bartok's

"Concerto No. 2" with Colin Davis conducting. The program will be repeated on Priday (15), Saturday (16) and Monday (18). . . Cellist Fortunato Arico gives a Town Hall, New York, recital on Wednesday (20) with Samuel

Sanders as his piano accompanist.

William Dooley sings Scarpia in Puccini's "Tosca" for the first time at the Metropolitan Opera on Nov.

27. Also in the cast will be Dorothy Kirsten, Franco Corelli and Fernando Corena, Francesco Molnari-Pradelli conducting. On Nov.

(Continued on page 57)

#### Woitach Conducts Calif. Opera Opener

MODESTO, Calif. — Richard Woitach conducted the opening performance of the Western Opera Theater, the new subsidiary of the San Francisco Opera, here on Monday (4) with Puccini's "La Boheme." The season, which runs through May 31, includes performances in California, Arizona, Oregon and Alaska, Being negotiated are performances in Washington, Alaska, Mexico and Canada.



OF HUNGARY

#### **New Releases on Qualiton**

Liszt: Piano Pieces II.

Preludio funebre — R.W. — Venezia — Unstern — Csardas No. 1 Csardas obstine — Csardas macabre — Nuages gris — En reve

Schaflos: Frage und Antwort — Mehpisto Waltz. Nos. 3, 4 — Abschied — Erno Szegedi, piano LPX 11340 SLPX 11340

Schubert: Piano Quintet in A major op. 111 / Forellen Quintett / Die Forelle op. 32 Erika Sziklay, soprano — Malcom Frager, piano — Peter Komlos,

Violin — Geza Nemeth, viola — Karoly Botvay, cello — Zoltan Tibay, bass LPX 11342 SLPX 11342 Coupering Pieces pour Claverin Ordre I II

Couperin: Pieces pour Clavecin, Ordre I. II.
Jozsef Gat, harpsichord PX 11316 SLPX 11316
Palestrina: Missa Sine Nomine / Missa Matovana /

Liber secundus motectorum ad quatuor voces arquales / Second Mottet Book / Female Choir of the Music High School, Gyor — Miklos Szabo,

BARTOK, KODALY, LISZT and Contemporary Hungarian Music, First Recordings on

#### QUALITON RECORDS

Distributor: Qualiton Records Ltd. 39-38 58th Street, WOODSIDE, N.Y. 11377

#### Merc. Series Marches Ahead

NEW YORK—Mercury Records is continuing its series of specially priced collections with a two-record set of marches featuring conductors Frederick Fennell and Paul Paray. The two LP's list for the price of one.

Also slated on Mercury is Hilde Somer's first album for the company as she performs the first pressing devoted exclusively to the piano music of Scriabin.

The second release in the Evening Musicale Series on the low price Mercury Wing line also is listed for this month, including music of Albert Katel-

bey, not currently represented by an entire album in the catalog. The selections are performed by Fritz Mareczek and the Stuttgart Philharmonic.

Antal Dorati conducts several orchestras in a collection of Tchaikovsky waltzes, while pianist Werner Haas performs Chopin waltzes. Dorati and Fennell are the conductors in a program of ballet music. Supper overtures are performed by Sir John Barbirolli and the Halle Orchestra. Completing the release is an album of Saint-Saens and Prokofiev by Jesus Etchevery and the Lamoureux Orchestra.

#### NY Symphony, Co-Op, Formed

NEW YORK - The New York Symphony, a self-governing co-operative of about 100 musicians, has been formed by local businessmen and musicians here. The new permanent orchestra will give a series of five debut concerts this season at Carnegie Hall and Philharmonic Hall.

Joseph Eger, previously associate conductor of the American Symphony and Leopold Stokowski, is the unit's music director. Arnold Gingrich, publisher of Esquire, is chairman of the Board of Trustees of the New York Orchestral Society, Inc.

Plans call for concerts also to be given in areas where exposure to live symphonic music presently is limited or non-existent. An Orchestra Training Program is being set up as well as an Audience Workshop and a Summer Training Camp for young musicians.

Martin Bookspan, Pablo Casals and Duke Ellington are among the members of an advisory committee for the orchestra, which presently is being formed.

Oceanic Acquired

· Continued from page 56

concertos with pianist Paul Jacobs and the Paris Radio Symphony; and a Beethoven orchestral program.

Jonathan Sternberg conducts the Vienna Academy Choir and the Vienna State Opera Orchestra in Rossini's "Stabat Mater" with tenor Anton Dermota, bar-

itone Paul Schoeffler, soprano Ilona Steingruber and alto Dagmar Hermann as the quartet of soloists.

Gendron is the soloist in a pairing of Haydn's "Cello Concerto in D" and Saint-Saens' "Cello Concerto" with Sternberg and the Vienna State Opera Orchestra. Sternberg conducts the Vienna Symphony in a coupling of Mozart's "Piano Concertos Nos. 14 and 22" with Badura-Skoda as soloist.

Leonhardt is the soloist in Handel's "Oboe Concertos Nos. 3 and 4" in an album with Ernst Kuyler and the chamber orchestra of the Vienna State Opera.

Brahms' "Liebeslieder Waltzes, Opp. 52 and 65" are performed on an album with soprano Erna Hassler, alto Hetty Plumacher, tenor Albert Weikenmeier, bass Franz Kelch, and pianists Hans Priegnitz and Hans Michael.

Completing the Oceanic titles is an album of three Handel Italian cantatas featuring soprano Agnes Giebel, harpsichordist Helma Eisner, recorder Alfred Mann, cellist Helmut Reinmann, and Stuttgart's Tanstudio Orchestra under Rudolf Lamy.

#### Classical Notes

· Continued from page 56

29. Sherrill Milnes sings his first Figaro at the Met in a cast with Teresa Berganza, Luigi Alva, Jerome Hines and Corena, Richard Bonynge conducting. . . . Soviet violinist Vladimir Lancman will perform with Franz-Paul Decker and the Montreal Symphony on Tuesday (12) and Wednesday (13). The program will include the premiere of R. Murray-Schafer's "Son of Heldenleben," which was commissioned by the orchestra.

# Classical LP's

Billboard SPECIAL SURVEY

This Week	Wee		Weeks on Chart	This Week	Last Wee		
oard	1	MOZART: CONCERTOS NOS. 17 & 21 (Elvira Madiganda/Camerata Academica of the Salzburg Mozarte (Anda), DGG (No Mono); 138/783 (S)	an) 41 um	21	24	BACH ORGAN FAVORITES, VOL. 3 E. Power Biggs, Columbia (No Mono); MS 7108 (S)	
2	2	ROYAL FAMILY OF OPERA (3 LP's) Various Artists, London (No Mono); RFO-S-1 (S)	8	22	25	ORFF: CARMINA BURANA Janowitz/Fischer-Dieskau/Stolze/Schoenberg Children's Chorus/Orch. & Chorus of German Opera Berlin (Jochum),	6
3	4	SOUNDTRACK: 2001: A SPACE ODYSSEY MGM (No Mono); SIE 13 ST (S)	14	23	21	DGG (No Mono); 139 362 (S)  WEST MEETS EAST Yehudi Menuhin & Ravi Shankar, Angel 36148 (M);	71
4	3	HOROWITZ ON TELEVISION Vladimir Horowitz, Columbia (No Mono); MS 7106	(S) 9	122		S 36148 (S)	40
5	5	UP, UP AND AWAY Boston Pops (Fiedler), RCA Victor (No Mono); LSC 3041 (S)	10	24	26	BERNSTEIN'S GREATEST HITS New York Philharmonic (Bernstein), Columbia ML 6388 (M); MS 6988 (S)	14
6	6	SELECTIONS FROM 2001: A SPACE ODYSSEY Philadelphia Orch. (Ormandy)/New York Philharmo (Bernstein), Columbia (No Mono); MS 7176 (S)		25		MAHLER: SYMPHONY NO. 6 New Philharmonic Orch. (Barbirolli), Angel SB 3725 (S)	
7	7	R. STRAUSS: ALSO SPRACH ZARATHUSTRA Chicago Symphony (Reiner), RCA Victor LM 2609 (March 2609)		26	20	CHOPIN NOCTURNES (2 LP's) Artur Rubinstein, RCA Victor LM 7050 (M); LSC 7050 (S)	48
8	8	LSC 2609 (S) MY FAVORITE CHOPIN	I I Salar	27	34	R. STRAUSS: ALSO SPRACH ZARATHUSTRA Berlin Philharmonic (Bohm); DGG 136001 (S)	4
9		Van Cliburn, RCA Victor LM 2576 (M); LSC 2576 (S) TCHAIKOVSKY: CONCERTO NO. 1	N:	28	29	ART OF LAWRENCE TIBBETT RCA Victrola, VIC 1340 (M); VICS 1340 (S)	11
		Van Cliburn, RCA Victor LM 2252 (M); LSC 2252 (S) R. STRAUSS: ALSO SPRACH ZARATHUSTRA		29	16	SONGS OF ANDALUSIA—VICTORIA DE LOS ANGELES Angel SFSL 36468 (S)	6
		Philadelphia Orch. (Ormandy), Columbia ML 5947 (I MS 6547 (S)	M);	30	33	BIZET—SCHEHEDRIN: CARMEN Bolshoi Theatre Orch. (Rozhdestrensky), Melodiya Angel (No Mono); S-40067 (S)	2
11		Royal Philharmonic (Gould), RCA Victor (No Mono) LSC 3044 (S)	•	31		GLORY OF GABRIELLI E. Power Biggs/Various Artists/Columbia (No Mono);	36
12	31	Giles/Cleveland Orch. (Szell), Angel SE 373 (S)	s) 2	32		MS 7071 (S) INTERLUDE	2
13	13	SATIE: PIANO MUSIC, VOL. 1 Aldo Ciccolini, Angel (No Mono), S 36482 (S)	24	33	35	Soundtrack, Colgems COSO 5007 (S)  ART OF ALEXANDER KIPNIS	
14	9	DONIZETTI: LA FILLE DU REGIMEN (2 LP's) Sutherland/Pavarotti/Various Artists/Royal Opera		34	28	Seraphim 60076 (M); (No Stereo)  BERLIOZ: REQUIEM (2 LP's)	
15	15	Orch. (Bonynge), London (No Mono); OSA 1273 (S) MOZART: CONCERTOS NOS. 21 & 24	18	II EN		Schrier/Bavarian Radio Orch. & Chorus (Munch), DGG 139 264/65 (S)	-
		Robert Casadesus/Cleveland Orch. (Szell), Columbia Mono); MS 6695 (S)	11000	35	-	GROFE: GRAND CANYON SUITE New York Philharmonic (Bernstein), Columbia	13
16	19	J. STRAUSS: BLUE DANUBE Berlin Philharmonic (Karajan), DGG (No Mono); 139 014 (S)	23	36	37	ML-6018; MS-6618  MAHLER: SYMPHONIES 6 & 9 (3 LP's)	
17	38	ELVIRA MADIGAN (All Musical Selections). Angerer Vienna Orch. (Brendel), Turnabout TV 3408				New York Philharmonic (Bernstein), Columbia (No Mono); M3S 776 (S)	
18	18	WEST MEETS EAST, VOL. 2 Yehudi Menuhin & Ravi Shankar, Angel (No Mono		37		Chicago Symphony (Ozawa), RCA Victor LSC 3026	4
19	17	NONESUCH GUIDE TO ELECTRONIC MUSIC (2 LP'		1750	-	Gabrieli Brass/Martin Starkie, DGG 139 380	1
-		Paul Beaver/Bernard Krause, Nonesuch (No Mono); HC 73018 (S)		39	40	VERDI: LA TRAVIATA (3 LP's) Caballe/Bergonzi/Milnes/RCA Italiano Opera Orch. & Chorus (Pretre), RCA Victor LSC 6180 (S)	32
20	11	WAGNER: DES RHEINGOLD (3 LP's) Various Artists/Berlin Philharmonic (Karajan), DGG 139 226/28 (S)		40	30	VAUGHN WILLIAMS: SYMPHONY NO. 3 "PASTORAL" New Philharmonia Orch. (Boult), Angel S 36532 (S)	3

#### **NEW ACTION LP's**

Title, Artist, Lebel & No.

DELIGHTS IN THE WILDERNESS (2 LP's) . . . Brubeck/Various Artists/Cincinnati Symphony (Kunzel), Decca DXSA 7202

Title, Artist, Label & No.

PORTRAIT OF AN ARTIST . . .

Dietrich Fischer-Dieskau, Angel SCB 3729

#### Rome Opera to Begin Its New Season With 'Otello'

ROME - The new superintendent of the Rome Opera, Ennio Palmitessa, has announced that the company's 1968-1969 program will open on Nov. 27 with Verdi's "Otello," featuring Mario Del Monaco, Tito Gobbi and Ilva Ligabue, and conducted by Maestro Antonino Votto.

The seven-month season, to close June 15, 1969, will feature 80 performances of 14 operas plus two complete ballet programs composed of eight different ballets.

Among operas scheduled are Mozart's "La Clemenza di Tito"; Gluck's "Orfeo ed Euridice"; Rossini's "Il Turco in Italia": Wagner's "Rienzi"; Wolf-Fer-

rari's "I Quattro Rusteghi"; Pizzetti's "Clitennestra"; Puccini's "Manon Lescaut": Bellini's "Norma"; Prokofiev's "Il Giocatore (The Gambler)" and Rimsky-Korsakov's "Ivan II Terrible."

A special feature of the Rome Opera's season will be a Verdi festival in April, with performances of "Macbeth," "Aida" and "Simon Boccanegra."

One of the major events will be the conducting debut at the Rome Opera of Thomas Schippers in "Manon Lescaut." The young American conductor will also conduct "Ivan II Terrible." Another highlight of the season will be Sir John Barbarolli's conducting of "Aida."

#### Expansion Program Set by Venice Int'l Record Meet VENICE-The 1969 Venice

International Record Meeting will include the awarding of an international record prize, a high-fidelity equipment show, and the establishment of a permanent Library of Recording History.

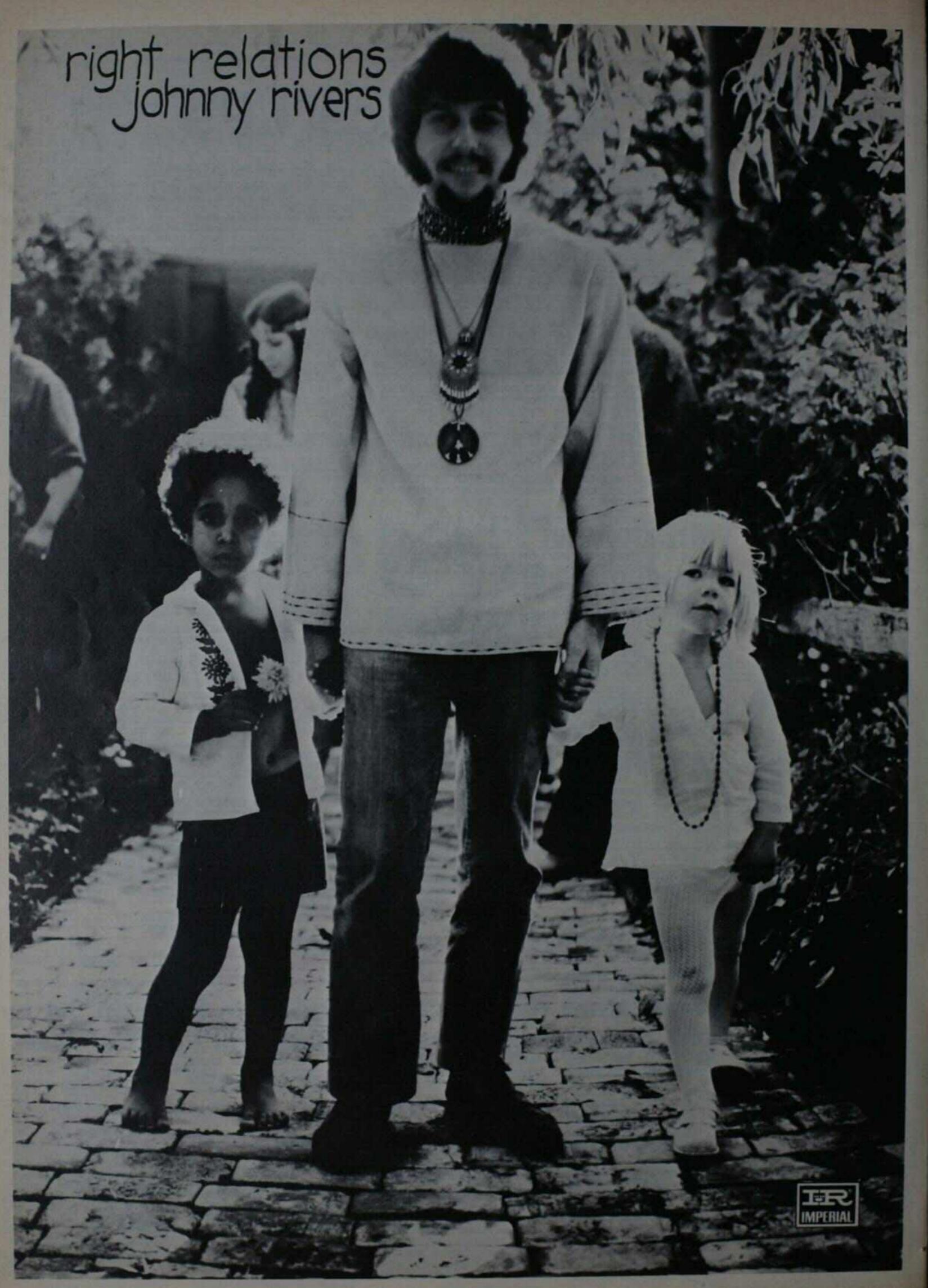
The announcement of the expanded program for the new annual event was made by Venice Mayor Favaretto Fisca Oct. 4. closing day of the first Venice International Record Meeting.

In discussing the future of the meet, the mayor stated he expected it would soon take its place alongside the city's famed festivals of music, art, theater

and films as a top regular Venice cultural event.

Record companies which took part in the meeting were EMI, Ri-Fi, Cetra, Decca, RCA, CBS, DGG, Philips and Arcophon. Pop music was excluded from the meeting.

The highlight was an international congress of music critics and industry experts from six European countries and the United States to study problems of record repertoire. At the end of the four-day work period, congress participants recommended establishing a permanent committee to study record production problems and to maintain steady contact with various record companies.







CLASSICAL

BELLINI AND DONIZETTI HEROINES-Beverly Sills Vienna Volksopern Orch. (Jalas). Westminster WST 17143 (5)

ABC Records is going all out on this al-bum and no wonder! Beverly Sills flaw-lessly manipulates some of the most dif-ficult coloratura repertoire pieces here. The sopreno star of the New York City Opera "Come per me sereno" from "La Sonnam-bula" and the sprightly "O luce de quest' anima" from "Linda di Chamounix."





BILL EVANS AT THE MONTREUX JAZZ FESTIVAL-Verve V6-8762 (5)

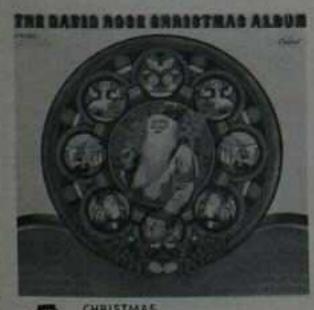
The delicate piano artistry of Evans is captured here live from this year's Monterey Jazz Festival, where the Evans trio were guests of honor. It must have been ence attention captured on the record. Evans provides typical varied concert fare but comes over very strongly on a lyrical ballad, "I Loves You, Porgy," Eddie Gomez, bass and Jack de Johnette, drums.





PEACE-Rotary Connection. Cadet Concept LPS 318 (S)

The Rotary Connection follow up their second pop LP with a holiday package filled with Christmas made over in the group's marketable style. Their "Feace" album features "If Peace Was All We Had," "Opening Round," "Christmas Child" and renditions of "Silent Night" plus other seasonal





THE DAVID ROSE CHRISTMAS ALBUM-Capital ST 2853 (5)

Arranger-conductor David Rose offers a holiday package that should prove a well-received sales item. His lush orchestrations, with a strong occant on strings, makes these standard sungs and carols burst with renewed vitality. The holiday treats include "The Christmes Song," "The Little Drummer Boy," and three beautiful med-leys that feature "Silent Night," "O Come All Ye Faithful" plus five other familiar





CHRISTMAS

CHRISTMASTIME-Swingle Singers, Philips PHS 600 282 (5)

The Swingle Singers celebrate the season with a collection of Yuletide medleys in their popular vocalise, Good examples are the combinations of "God Rest Ye Morry, Gentlemen"; "The First Noel" and "Go Tell It on the Mountains," and "Deck the Halls" and "What Child Is This," "Silent Night" and "White Christman", the only Night" and "White Christmas," the only single selections, also are standouts.





COME ALL YE FAITHFUL-Tennessee Ernie Ford. Capital ST 2968 (5)

The magnificent voice of Tennessee Ernie Ford packages up a special Christmas present, with such tunes as "White Christmas," "The Wassail Song," and "O Come All Ye Faithful," Great radio programming material for the holidays and dealers will find this a welcome addition to Ford's other Holiday albums.

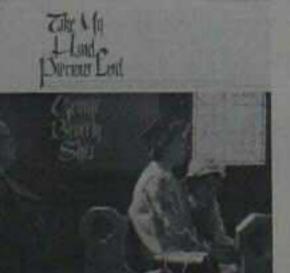




CHRISTMAS

CHRISTMAS DEDICATION-Various Artists, Checker LPS 10050 (5)

Gospel music carries both the serious and festive side of the Christmas season and Checker gospel greats, Ernest Franklin, the Salem Travelers, the Soul Stirrers, Violinaires, Meditation Singers and Martha Bass, raise their voices in the Christmas spirit. "Merry Christmas to You," "The Spirit of Christmas" and "Christmas Love" highlight this gospel tribute.





TAKE MY HAND, PRECIOUS LORD -George Beverly Shea, RCA Camden CAS 2281 (5)

George Beverly Shea, virtually king of the hymn singers, reveals true power and closeto-the-spirit feeling in this LP that weaves such tunes as the title song-"Take My Hand, Precious Lord"-with "Go Down Moses" and "We're Marching to Zion."

LOW-PRICE RELIGIOUS





CONNIE FRANCIS & THE KIDS NEXT DOOR-King Leo LES 903 (5)

Connie Francis offers a bouncy and bright program here that's sure to delight every child. Backed by the "kids next door," she treats with some of the most popular hits of the past few seasons that were very popular with the younger set. "Puff, the Magic Dragon"; "Tie Me Kangaroo Down, Sport"; "Hello Muddah, Hello Faddah" and "I'm Henry VIII, I Am" are just

## Action Records

#### Albums

\* NATIONAL BREAKOUTS

RICHARD HARRIS-The Yard Went on Forever . . . Dunhill DS 50042 (S) GLEN CAMPBELL-Wichita Lineman . . . Capital ST 103 (S)

#### \* NEW ACTION LP's

RICHIE HAVENS-Electric Havens . . Douglas SD 780 (S) AL HIRT-In Love With You . . . RCA Victor LSP 4020 (5) MILLS BROS./COUNT BASIE-The Board of Directors Annual Report . . . Dot DLP 25888 (S) IMPRESSIONS-This Is My Country . . . Curtom CRS 8001 (5) ED AMES-Sings the Hits of Broadway & Hollywood . . RCA Victor LSP 4079 (S) HENRY MANCINI-The Big Latin Band of . . . RCA Victor LSP 4049 (S) EQUALS-Baby, Come Back . . . RCA Victor LSP 4078 (5) SANDPIPERS-Spanish Album . . . A&M SP 4159 (S) GENE PITNEY-Story ... Musicar M2M 2148 (M); M25 3148 (S) JOHN ANDERSON-Presents Kasandra . . . Capital ST 2957 (S) NINA SIMONE-'Nuff Said . . . RCA Victor LSP 4065 (S) **NEIL DIAMOND-Velvet Gloves &** Spit . . . Uni 73030 (S) BUDDY RICH BIG BAND-Mercy,

#### Singles

BMI) (Boston)

MTA MTS 5011 (5)

World Pacific ST 20133 (S) SOUNDTRACK—Barbarella ...

Dynovoice DY 31908 (5)

Mercy . . .

\* NATIONAL BREAKOUTS

KING RICHARD'S FLUEGEL KNIGHTS-

Just One of Those Songs Mrs. Robin-

CLOUD NINE . . . Temptations, Gardy 7081 (Jobete, BMI)

#### \* REGIONAL BREAKOUTS

HE'S BAD, BAD BAD . . . Betty Wright, Alston 4571 (Merlyn, BMI) (Miami) HELLO IT'S ME . . . Nazz, SGC 001 (Screen Gems-Lumbio,

LOVE MACHINE . . O'Kaysions, ABC 11153 (Pamco/Ascal, Yvonne, BMI) (Miomi)

LONG BLACK VEIL . . Jerry Jaye, Hi 2150 (Cedarwood, BMI) (New Orleans) LIVING IN THE U.S.A. . .

Steve Miller Band, Capital 2287 (Ohio River Valley) (Miami)

# Album Reviews Beverly Sills Sills August 1988 Sandler Woung have audience power...



# in supper clubs.

- October 15-November 2 Americana Hotel, New York
- November 7-November 17 Monticello Inn Framingham, Mass.
- November 20-December 21 Palmer House, Chicago
- December 24-January 2 Nugget, Reno, Nevada

Capitol Recording Stars!





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Produced by: Gamble & Huff



# Album Reviews

#### \*\*\* 4 STAR

#### SOUNDTRACK \*\*\*

THE LION IN WINTER-Soundtrack Columbia CS 3250 (5)

#### POPULAR \*\*\*

LES & LARRY ELGART'S GREATEST HITS-Columbia CS 9722 (5) THE COMFORTABLE CHAIR-Ode Z12 44005

STARRING BETTY EVERETT-Everest 2073 STARRING JERRY BUTLER-Everest 2068

#### LOW PRICE

POPULAR \*\*\*

BY THE TIME I GET TO PHOENIX AND OTHER COUNTRY FAVORITES - Living Strings RCA Camden CAS 2285 (5) MACARTHUR PARK & OTHER FAVORITES-Living Marimbas Plus Strings. RCA Cam-den 2283 (S)

#### JAZZ \*\*\*

THE GENIUS OF EDDIE HARRIS-Everest 2067 (5)

#### BLUES \*\*\*

WAILIN' THE BLUES-Jimmy Reed. Everest

#### LOW PRICE CHILDREN'S \*\*\*\*

MICKEY MOUSE & HIS FRIENDS-DISTREY-SORCERERS APPRENTICE / TILL EULEN-SPIEGEL'S MERRY PRANKS-Minneapolis Sym. (Dorati)/Detroit Sym. (Paray). Mercury PLP 1305 (5)

#### INTERNATIONAL \*\*\*

SOLEDAD. DE DOS - Imelda Miller. RCA Miller. RCA Victor MKL 1789 (5) AMOR NOLLORES ANGELITOS NEGROS-Robertha. Capitol ST 19000 (S) ENCANTADO-Mariachi de heriberto aceves. UA Latino 15º61030 (5) CARLOS LICO-Capitol ST 19002 (5)

#### GOSPEL \*\*\*

BLUE GRASS GOSPEL—Tommy Scott & His Country Gospel Singers, Family FLP 156 (M); SFLP 556 (S) JUST AS I AM-Therio McClure & The

Believers. Carole CARS 8005 (5)

#### COUNTRY \*\*\*

FORD NIX/FRANK BUCHANNAN SING & PLAY FOLK SONGS & BLUEGRASS-Fortune FS 3008 (5) SONGS OF THE ROAD—Tommy Scott, Request RLP 8084 (5)

#### CLASSICAL \*\*\*

SCHUBERT: SYMPHONY No. 5/MOZART: SYMPHONY No. 33-Berlin Philharmonic (Boehm), DGG SLPM 139 385 (5) SCARLATTI: 6 CONCERTI GROSSI-Soloists Dell 'Orchestra "Scarlatti" Napoli (Gracis).

BRAHMS: STRING SEXTET No. 1-Aronowitz/Pieeth/Amadeus Quartet. DGG SLPM

C.P.E. BACH: FLUTE CONCERTOS IN D MINOR/IN G MAJOR - Linde/Festival Strings Lucerne (Baymgartner), Archiv

BACH: CANTATAS BWV 18 & 62-Various Artists. Archiv 198 441 (5) ADOLPHUS / PISK / GERSCHEFSKI / Mc-

BRIDE-Kieckl Polish National Radio Orchestra (Olmicki/Krenz/Szostak). CRI 228

#### LOW PRICE CLASSICAL \*\*\*

AN EVENING AT THE BALLETS RUSSES/ KHACHATURIAN: GAYANEH SUITE-Merrury Wing SRW 18095 (S)
TCHAIKOVSKY: EIGHT WALTZES—Antal Do-rati, conducting, Mercury Wing SRW

AN EVENING WITH ALBERT KETELBEY-Stuttgart Philharmonic Orch, (Mareczek), Mercury Wing SRW 18090 (5)

#### FOLK \*\*\*

IRISH SONGS OF REBELLION-Clancy Brothers & Tommy Makem, Everest 2070 (S) ANTHOLOGY OF AMERICAN FOLK SONGS-Barbara Dane, Everest 2072 (S) ANTHOLOGY OF THE TWELVE STRING GUI-TAR-Various Artists. Everest 2071 (S) IF THE TRUTH WERE KNOWN. . .- The Wedgewood. Creative Sound CSS 1508 (5)

#### CHRISTMAS \*\*\*

GREAT INSTRUMENTAL CHRISTMAS MUSIC-Hollywood Pops Orch. (Loase). Capitol ST

CHRISTMAS IN YOUR HEART-Bob Braun, United Artists UAS 6664 (5) A GREEK CHRISTMAS-Various Artists. Capi-

good vocals are Merle Kilgore's "Johnny Reb." Merle Travis' "Dark as a Dungeon,"
"Matterhorn" and "Amelia Earhart." "Working on the Road" and "Beautiful Life"

BIG COUNTRY-Plainsmen & Mack Sanders.

are good hard driving gospel numbers.

LeeMac LP 1001 (5) The multi-talented staff of KFRM radio station-led by owner and manager Mack Sanders presents a very pleasant album. Sanders "It Didn't Hurt" is possibly the best effort here, with Jerry Minshall's "But I Do" following close behind. Abram Burnett has an excellent voice, as does Gene

#### CLASSICAL

HANDEL: CONCERT! GROSSI, Op. 6, Nos. 3, 7 & 9-Various Artists/Berlin Philharmonic (Karajan), DGG SLPM 139 036 (S) Karajan turns his masterful virtuosity towards these concerti and once again proves he can handle any type of work his readings can be broad and delicate or direct and forceful. The five soloists are

TCHEREPHIN: PIANO CONCERTOS Nos. 2 & 5-Tcherepnin/Bavarian Radio Symphony (Kubelik), DGG SLPM 139 379 (S) Alexander Tcherpnin's virtuosity shines in this marvelous album of two of his piano concertos with Rafael Kubelik and the Bavarian Radio Symphony, which has its first American tour this fall. The "Concerto No. 2" utilizes "interpunct," Tcherepnin's own polyphonic invention. The "Concerto
No. 5" contains pianistic and No. 5" contains planistic and creative brilliance in contrasting elements.

WUORINEN: CHAMBER CONCERTO/MARTINO: WIND QUINTET-Various Artists. CRI 230

Charles Woorinen is one of America's key avant-garde composers making this first recording of his "Chamber Concerto for Flute and Ten Players" an important disk. The superior performances by flutist Har-vey Sollberger and Columbia University's Group for Contemporary Music add Juster to this LP. Arthur Weisbe leads Rutgers' Contemporary Chamber Ensemble admirably in a first pressing of Martino's "Concerto for Wind Quintet" to complete this set, which continues CRI's outstanding advanced chamber music series.

PARRIS/ROCHBERG/WUORINEN - Slwek/ Aeolian Quartet/DesRochesPolish National Radio Orch. (Szostak), CRI CRI 231 USD (S) CRI continues its valuable service by introducing three more "music in advanced idiom" selections and all are performed well. Robert Siwek is the excellent soloist in a Polskie Nagrania recording of Robert Parris' "Concerto for Trombone" with Edzistan Szostak and the Polish National Radio Orchestra. The Aeplian Quartet performs George Rochberg's "Contra Mortem et Temus," while percussionist Raymond Des-Roches is featured in Charles Wuorinen's "Janissary Music."

#### LOW PRICE CLASSICAL

ELGAR: "COCKAIGNE" OVERTURE/POMP AND CIRCUMSTANCE MARCHES & OTHERS-Royal Philharmonic (Weldon), VICS 1377 (5) This all-Elgar program should meet with the approval of budget LP fans, and score well. George Weldon, one of the most notable conductors of Elgar's music leads the Royal Philharmonic in a lyrical per-formance of "Chanson de Nuit" and "Seren-ade for Strings," while the familiar "Pomp and Circumstances Marches" are played in stirring military fashion.

#### COMEDY

W. C. FIELDS-Blue Thumb 53 (5) Blue Thumb have repackaged two of Field's most famous dissertations, "The Temper-ance Lecture" and "The Day I Drank a Glass of Water." Both have been available before-one set had material by Mae West on the flip side—so this may slow sales down slightly. However it is vintage Fields, containing some of his best lines and set in his usual fanciful situations.

#### INTERNATIONAL

CHACON: SU ORQUESTA Y SU SABOR!-Alegro LPA 8710 (5)

Exciting, dramatic, explosive boogaloo; the rhythms set your soul a-lingling! "Mozambique de Puerto Rico" has a tremendous dance impulse embodied between bongos and pulsating brass. Everybody will also find the "Chacon Pata Pata" right in the groove. This LP is perfect for the Latin

#### CHILDREN'S

MICKEY & THE BEANSTALK - Disneyland 57 3974 (5)

Mickey, that indestructable hero mouse, gets mixed up with the giant in this "musical" version of the fairy tale. Result is some pleasant songs, good acting and nice voices, all blending in a fun-filled LF for the kiddles. Illustrated pages tell the highlights.

NUTCRACKER PRINCE/ TWELVE DANCING PRINCESSES-Minneapo-lis Symp. (Dorati). Mercury PLP 1304 (5) These two charming stories are not only told with taste but the music fits right in with the storytelling, expertly done by Jerry Terheyden. But, of course, it's the beautiful music, performed by the Minneapolis and led by Antal Dorati, that will make this a favorite with the children.

#### CHRISTMAS

THE CHRISTMAS WORLD OF TONY SANDLER & RALPH YOUNG-Capitol ST 2967 (5) Sandler & Young have developed a strong following along the cafe circuit and their fans are sure to flock to this Christmas package of theirs. It's a multi-lingual affair and their highly polished delivery makes it as bright and cheery as Christmas

CHRISTMAS IN THE HOLY LAND-Archiv

Archiv took their microphones to the Holy Land and recorded this LP on location, so to speak. The singing, the reading and the extraneous noises were recorded at the Church of the Nativity, Bethlehem, a convent in Jerusalem, the sacristy of a Greek Orthodox church, Jerusalem, the Maronite Church at Jaffa, among other places, It is music of many faiths-perhaps the true spirit of Christmas-and profoundly well

THE BEST OF CHRISTMAS-Various Artists. Capitol STBB 2979 (S)

Here's a yule gift that is filled with 21 songs interpreted by a wide ranging group of artists from Glen Campbell and Al Martino to Lou Rawls and Sandler & Young. Even Marlene Dietrich is here, singing "Little Drummer Boy." Other tunes are "O Holy Night," by the Lettermen; "The Christmas Song," by the late Nat Cole; and "Late in December," by Jackie

#### LOW PRICE CHRISTMAS

THE FAMILY CHRISTMAS PACKAGE-Various Artists. Mercury Wing PKW 110 (S) Patti Page leads the way with several Christmas favorites in this three-LP set that offers not only something for gentle background listening (organ tunes) but also stories and tunes for children

> More Album Reviews on Pages 59, 69, 70

#### DGG's Klein

Continued from page 56.

assisted in arrangements for pianists Christoph Eschenbach and Geza Anda, conductor Eugen Jochum, and composer-conductor Hans Werner Henze. who will be appearing in the United States later this season.

Miss Klein accompanied the Bavarian Radio Symphony in its visits to Chicago, Washington, Toronto, New York and several college campuses. Included were press receptions for the orchestra in New York and Toronto.

#### Philips Set Marks

#### · Continued from page 56

history or the hall and the orchestra. The Concertgebow was formed on Nov. 3, 1888.

Also being issued is a highlights album from Handel's "Messiah" featuring Heather Harper, Helen Watts, Robert Tear, John Shirley-Quirk and the London Symphony Chorus and Orchestra under Colin Davis, Slated on the low price Philips World Series line are I Musici in Vivaldi and a collection of Byzantine hymns from the Greek Orthodox Church.

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#### SPECIAL MERIT PICKS

#### ORIGINAL CAST

OF LA MANCHA-Original London Cast. Decca DXSA 7203 (S) This special adaptation of libretto and score by the London original cast of "Man of La Mancha" is an excellent complement to the Broadway original cast set on the Kapp label which has been riding the charts for the past three years. The addition of dialog and the special musical arrangements for records gives this two-LP package an exciting new dimension.

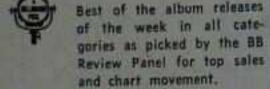
#### POPULAR

WATCH ME-Joanna Gault & Her Symphonopop Scene, RCA Victor LSP 4081 (S) Miss Gault's talents are not merely limited to her singing. This LP could hit hig because of the exciting beat she employs in her contemporary "Symphonopop" arrangements. Nothing about her rendition of the old spiritual "Shadrack" sounds old or trite, and of the new stuff, "Here We Are," "The Picture," and "Wonder Why, I Guess" deserves heavy exposure.

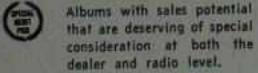
MUSIC FROM THE BROADWAY HIT "Zorba" -Claus Ogerman, Capitol 51 119 (5) Fred Ebb and John Kander, composers of B'way's "Cabaret" and "Flora, the Red Menace" and "The Happy Time" now focus on the fiery "Zorba," expected this season. This instrumental reading of their

#### ALBUM REVIEWS

#### BB SPOTLIGHT



#### SPECIAL MERIT



#### FOUR STARS

Albums with sales potential within their category of music and possible chart ifems.

score, smoothly and richly interpreted by Claus Ogerman, bubbles with excitement, and should prove a welcome addition to theater buffs' collections. "The Butterfly," "No Boom Boom" and the title tune are

GET IT ON-Pacific Gas & Electric. Power

Add the Pacific Gas & Electric to a growing list of rock groups who are reviving the Blues with great results. This, their first LP, is well produced and contains some solid cuts. "Wade in the Water" starts out disciplined enough, but by the time it's done it has become an exciting improvisation. An impressive debut,

THREE DOG NIGHT-Dunhill DS 50018 (5) The Three Dog Night is a relatively accomplished group that shows great promise, "Heaven Is in Your Mind" and "Find Someone to Love" are two of the better tunes.

The sound of Soul, while a rock beat, keeps the music moving at a torrid pace.

WINGS—Dunhill 50046 (5)
Blended voices are the key to this good new group and the six-member Wings uses these voices effectively. "See Someone Hangin"," which is about a returning veteran, is today, while a gal solo "Shrinking Violet" harks back in musical time. "Takin" it Lazy" and "General Bringdown" are among the other fine cuts.

SOME KIND OF CHANGE-John Bhaheny

Pete 5 1104 (5) Singer - songwriter - guitarist John Braheny bows on the new Pete label with a highly musical melange of folk, folk-rock and rock numbers. Featured on the LP are Braheny's "Grey Day," "Free Fall," "Some Kind of Change" and "Silver Cord," an eight-minute cut. His mainstream music, aided by strong vocals and compositions, should bring Braheny and the label to the

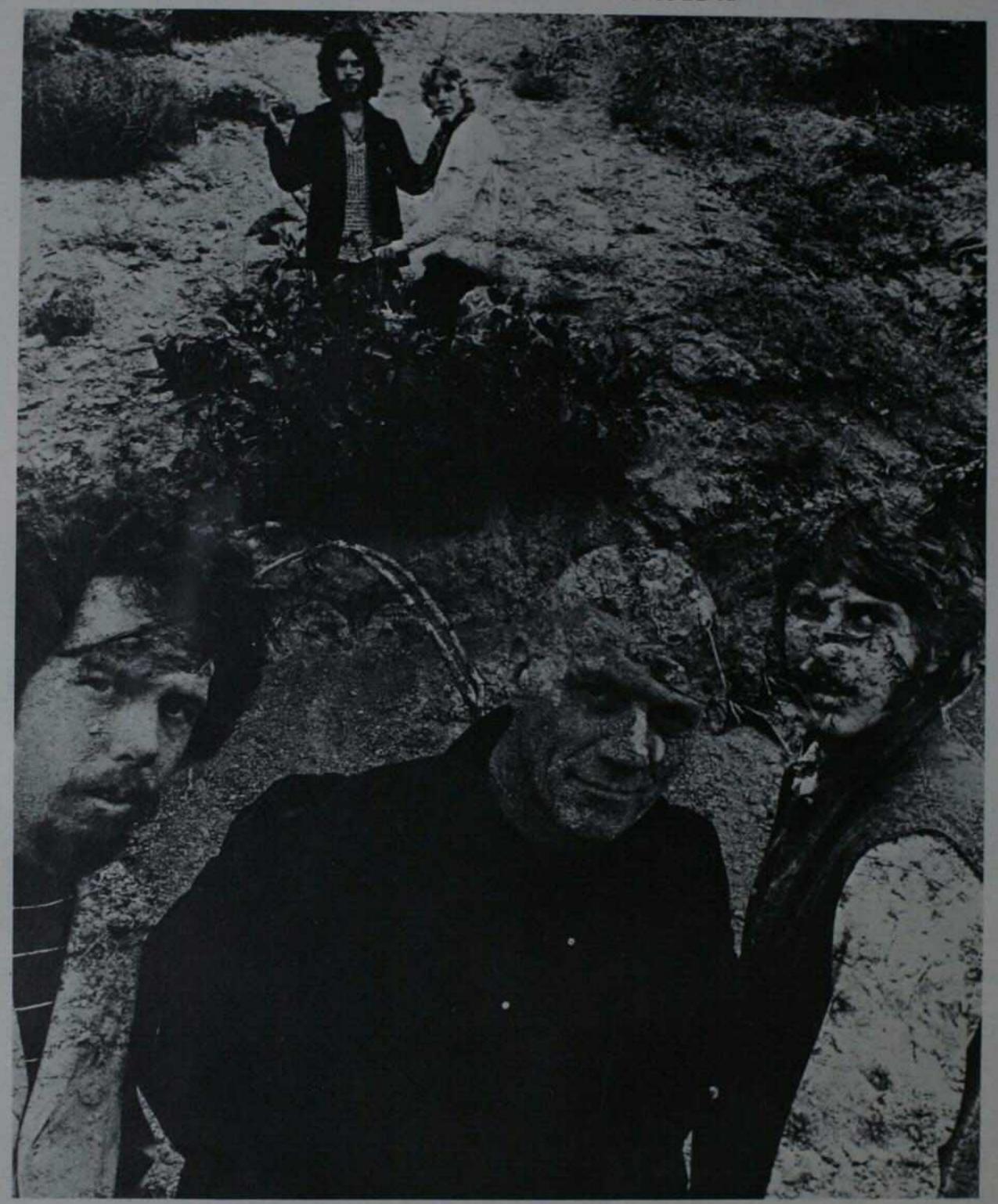
#### COUNTRY

WHEN THE EVENING SHADOWS FALL-Various Artists. RCA Victor LSP 4073 (S)
This package completes RCA's great job in making available the entire Jimmie Rodgers catalog. Two of the cuts are by Rodgers (the remainder are on seven Victor LP's). and the other cuts are tributes to the Singing Brakeman by Jim Reeves, Bradley Kinzaid, Elton Britt, Hank Snow, Gene Autry and Mrs. Jimmie Rodgers. A great package for collectors.

THE TRAVELER-Country Gentlemen, Rebel SLP 1481 (5) This marvelous blue grass collection has both folk and country appeal. Using various guitars, banjo and mandolin, the Country Gentlemen offer top instrumentals in "Buffalo Girls" and "Exodus." Among the many

NOVEMBER 16, 1968, BILLBOARD

# Goes "Above Ground"



#### I'VE GOTA LINE ON YOU

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Ode Records

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# Listening

These are best sellin national retail sales an	niddle-of-the-road singles compiled from and radio station air play listed in rank order.
WK. Ago	TITLE, Artist, Label & Number
(1) 1 1 2	THOSE WERE THE DAYS. 7 Mary Hopkin, Apple 1801 (T.R.O., BMI)
(2) 3 6 9	CYCLES 5 Frank Sinatra, Reprise 0764 (Irving, BMI)
3 4 5 7	LES BICYCLETTES DE BELSIZE 5 Engelbert Humperdinck, Parrot 40032 (W-7, ASCAP)
(4) 7 28 -	NOT ENOUGH INDIANS
(5) 2 2 1	MY SPECIAL ANGEL 11 Vogues, Reprise 0766 (Viva, BMI)
(6) 9 12 29	THE STRAIGHT LIFE 4 Bobby Goldsboro, United Artists 50461 (Viva, BMI)
7 12 38 -	WICHITA LINEMAN Gien Campbell, Capitol 2302 (Canopy, ASCAP)
(8) 6 4 4	LITTLE GREEN APPLES 7  O. C. Smith, Columbia 44616 (Russell-Cason, ASCAP)
(9) 5 3 3	OVER YOU  Gary Puckett & the Union Gap, Columbia 44644 (Viva, BMI)
10 10 13 40	1432 FRANKLIN PIKE CIRCLE HERO 4 Bobby Russell, Elf 90020 (Russell-Cason, ASCAP)
11 11 25	ALFIE Eivets Rednow, Gordy 7076 (Famous, ASCAP) 7
(12) 20 37 -	1 LOVE HOW YOU LOVE ME
(13) 8 7 5	FOOL ON THE HILL
14 15 15 26	LOOK HOMEWARD ANGEL 8 Ray Conniff Singers, Columbia 44645 (Vibar, ASCAP)
15 18	PUT YOUR HEAD ON MY SHOULDER 2 Lettermen, Capitol 2324 (Sparka, BMI)
16 17 18 21	THE OL' RACE TRACK 5 Mills Brothers, Dot 17162 (Notable, ASCAP)
17 23 23 38	BATTLE HYMN OF THE REPUBLIC 4 Andy Williams, Columbia 44650 (Public Domain)
18 30	PROMISES, PROMISES Dionne Warwick, Scepter 12231 (Blue Seas/Jac/Morris, ASCAP)
19 31 32 32	TODAY Jimmie Rodgers, A&M 976 (Miller, ASCAP)
20 27 30 39	STAND BY YOUR MAN Patti Page, Columbia 44666 (Gallico, BMI)
21 21 22 33	WAKE UP TO ME GENTLE
(22) 22	KISS HER NOW 2 Ed Ames, RCA Victor 47-9647
23) 14 16 23	(Jerryco, ASCAP) BAROQUE-A-NOVA Mason Williams, Warner BrosSeven Arts 7235 (Irving, BMI)
24) 13 8 14	GENTLE ON MY MIND Glen Campbell, Capitol 5939 (Glaser, BMI)
25) 25 20 22	HOLD ME TIGHT 5 Johnny Nash, Jad 207 (Nash, ASCAP)
26) 16 10 8	HELP YOURSELF 13 Tom Jones, Parrot 40029 (Famous, ASCAP)
27) 29	THE YARD WENT ON FOREVER 2 Richard Harris, Dunhill 4170 (Canape, ASCAP)
28	SCARBOROUGH FAIR Sergio Mendes & Brasil '66, A&M 986 (Charing Cross, BMI)
29 28 19 19	I'D RATHER BE BLUE OVER YOU THAN HAPPY WITH SOMEBODY ELSE 10 Barbra Streisand, Columbia 44622
(30)	(Fisher/Bourne, ASCAP)  AMERICAN BOYS  Petula Clark, Warner BrosSeven Arts 7244
(31) 32	(Duchess, BMI) HI HEEL SNEAKERS Jose Feliciano, RCA Victor 47-9641
32)	(Medal, BMI)  ONLY FOR LOVERS  Roger Williams, Kapp 949 (Spielman, ASCAP)
33	BOTH SIDES NOW 1 Judy Collins, Elektra 45639 (Siquomb, BMI)
34 36 -	PEACE OF MIND Nancy Wilson, Capitol 2283 (Almo, ASCAP)
35 36 40 -	HEY MISTER Four Jacks & a Jill, RCA Victor 47-9655 (Lestrec, ASCAP)
36 38	MORNIN' GLORY Bobbie Gentry & Glen Compbell, Capitol 2314 (Shayne, ASCAP)
37 37	A MAN, A HORSE, AND A GUN 2 Henry Mancini, RCA Victor 47-9654 (Marks, BMI)
38 39 39 —	LITTLE ARROWS Leapy Lee, Decre 32380 (Duchess, BMI)
39	LET GO! 1 Sandpipers, A&M 997 (Duchess, BMI)
40 40	Johnny Mathis, Columbia 44637 (Artists, ASCAP)

#### W. Va. Dealer Rates Trial Plan Over Rental Program

By RAY BRACK

SOUTH CHARLESTON, W. Va. - C. H. Gorby, owner of Gorby's Music, Inc., is an outspoken critic of rental instrument plans and a zealous advocate of the trial period for instrumental beginners.

"We've led the trial plan parade for 30 years," said Gorby, a member of the National Association of Music Merchants board of directors and recognized as one of the most dynamic and innovative general music store operators in the country. "We're pleased to see that an increasing number of rental-plan dealers are becoming disillusioned and are switching to some form of trial system."

Gorby's chief criticism of retail plans is that they start the beginning musician, and his parents, off on the wrong psychological foot. "The word 'rent' is an adult word meaning temporary'," he said.

The Gorby trial plan offers the beginner a music stand, stand case, introduction book and instrument on a six or eightweek trial basis for \$20. After the trial period the parents may apply the \$20 as down payment on a cash or installment purchase of the instrument or they may return the instrument and materials with no further obligation. According to Gorby, few instruments are returned.

"With our trial plan we experience only a 5 to 8 per cent discontinuance at the end of the trial period," he said. "Rental dealers get 40 to 50 per cent of their instruments back."

Much of Gorby's success with the trial plan must be attributed to a program of carefully screening all beginners.

"During the past 30 years I have started well over 400 new bands and instrumental groups," Gorby said, "and I'm thoroughly convinced that screening is a must.

"Some school programs and many stores are interested in seeing how many beginners they can start, regardless of the talent of interest the child possesses, and regardless of whether or not the parent is aware of his responsibilities in having a son or daughter studying instrumental music.

"If a child is making poor grades in subjects, does not have good work habits, he is not likely to succeed in the band program either, and every time a youngster leaves the band program he is prone to save face by saying he doesn't like the band, he doesn't like the director, he didn't like the representative from the store, etc. This can be prevented by screening from the very beginning and encouraging only those pupils who show keen interest and aptitude in music and who have displayed they are not quitters.

The Gibson and Martin line are featured in Steve Gorby's department, with Harmony available for the economy buyers. Young Gorby said flat-tops are now the fastest movers, with the solid-body market limited primarily to psychedelic groups.

Gorby's sells no television sets, "because," Gorby explained, "television sets have nothing to do with music." Records are discounted.

"We had to," reported Mrs. Gorby. "There's a big discount store on one side of us and a chain drug store on the other. and even the supermarket across the street sells records."

Promotion and image-conscious, Gorby is currently having an expensive four-color institutional brochure prepared by Harry N. Taylor of St. Albans. W. Va. Among many functions. the brochure will be sent to the store's mailing list of 450 band directors and music educators. The same group receives the store's monthly newpaper. Another important promotional medium is the clinic. Gorby's sponsors about six annually.

"We believe that everyone who comes in through the front door needs musical help. We must fill the role of musical consultants in every area of the store.

"Few music dealers even know how to sell. Our personnel can play and demonstrate everything in the store.

"Many music stores are nothing more than dirty holes in the wall. People today will not go in that type of place.

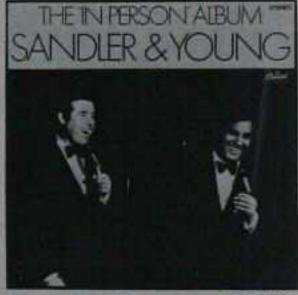
"If management will sell quality, and service what they sell, the general music store will flourish."



ST. LOUIS MUSIC SUPPLY has introduced a completely portable. compact, full-tone cello. The Karl Knilling Porta-Cello is so designed to be easily carried on any school bus or can easily be transported in any car. The school price for the instrument is \$69.95, while a form-fitted, heavy-duty vulcanized bag is available at \$18.

# Sandler & Young have audience

New!



ST 2961



ST 2967



ST 2802



ST 2686



ST 2854





Say You Saw It in the Billboard

# International News Reports

## Cosby Co. Sees Nude LP As Trade Test Operation

· Continued from page 1

uct which we think is worthy of being sold-and we are going to sell it. It's as simple as that."

#### Money Not the Thing

Silver also countered the suggestion of a predominant financial motivation by pointing out that the company expected to become involved in lawsuits over the album and would probably have to fight to put the record on sale, State by State,

"We ran into a similar situation with the Murray Roman album which contains that celebrated four letter word," said Silver. "But we argued that the word was completely in context and that it was there because it is a word people use in conversation all the time."

#### Hypocrisy

Silver claimed that the more reactionary public attitudes toward escalating permissiveness in the arts was an example of hypocrisy masquerading as morality and challenged the right of any record company to set itself up as an arbiter of taste or morals.

"Neither are we trying to tell people what they should or should not do. Nobody has to buy the album; but neither should these people who want to have it be prevented from acquiring it."

Silver confirmed that Tetragrammaton would in no circumstances consider changing the cover. "Our reasons for this are precisely the same of those

TOKYO-A \$30,000 promo-

tion campaign is being launched

by King Records on a 22-album

set, "Der Ring Des Nibelungen,"

released for limited subscribers

during November, King repre-

sents Decca Records of London,

HELSINKI JAZZ

FEST SOLD OUT

Helsinki Jazz Festival has been

saved from extinction by a co-

films sellout for the 1968 event.

Every seat in the Helsinki Cul-

ture House was sold and the

main attraction, the Dizzy Gil-

lespie big band, scored a tri-

Particularly well received

The festival also featured the

Elvin Jones Trio, Art Blakey's

Jazz Messengers and a drum

workshop with Jones, Blakey,

Max Roach and Sonny Murray.

were the flute solos of James

Moody, and the brilliant trumpet

work of Gillespie.

HELSINKI - The annual

which decided us not to cut the four letter word in the Murray Roman album. Rack jobbers said they could guarantee us sales if we cut the word out-but we refused to do it."

#### Sold as Normal LP

Asked whether he thought the Lennon album, displayed in record stores, would bring charges from parents of corruption of the young, Silver said, "The album will be sold as a normal album and won't be put in the store windows. And, in any case, I would answer charges of corruption in the same way as Lennie Bruce did. Is it better for a child to go to the movies and see violence than to see a couple making love?"

#### APPLE GOES TO THE CORE

LONDON—On the final page of a 20-page publicity booklet, designed to resemble a government white paper and sent out to the press with copies of the Queen's speech to Parliament, Apple quotes five paragraphs from the Second Chapter of Genesis, ending with the words: ". . . And they were both naked, the man and his wife, and were not ashamed."

Silver said that young people today were brighter and better educated than their parents "and they are fighting hard to

which originally produced the

rector, King Records, said:

"This is the first time in history

that such a set has been re-

leased in Japan. The set will be

distributed to limited subscribers

how many of these de luxe sets

we can sell. So far we have col-

lected 3,000 subscriptions, which

is an indication of the large num-

ber of classical music lovers in

Japan. When the set was broad-

cast over FM radio there was a

very encouraging response from

"Der Ring Des Nibelungen"

will be performed by Niikai, a

Japanese operatic company, next

January-the first time the work

has been performed there. "Rheingold" is the first drama

from the set to be performed.

about 28 pounds. Suzuki reports

that as an extra sales incentive,

dealers are offering taxi fares

and car hire facilities to take

away buyers.

The entire "Ring" set weighs

As an additional sales push,

"It will be interesting to see

at a price of about \$111.

Minoru Suzuki, managing di-

do away with the hypocrisy which previous generations have laid on them."

Tetragrammaton's decision. said Silver, was entirely consistent with the present day character of the record industry. "The industry today is the youngest in the entertainment field-it is youthful, vital, moving and intellectual and is trying to set new standards in artistic creativity."

Asked finally if he would defend the "Two Virgins" sleeve as good art, Silver replied: "I don't know what good art is. I do know, though, that many great artists did not achieve recognition until long after their death."

Ken East, managing director of EMI Records, whose company has declined to distribute the "Two Virgins" album in the U. K., was not disposed to comment at length on the reasons for this decision, except to say "We were not sure that this album would not cause upset and concern in the business if we were to distribute it. Our decision is motivated by the same considerations which have caused the musical press in Britain not to reproduce the sleeve."

#### Concern in U. K.

Meanwhile, there is considerable concern among record dealers in Britain about the competition in outrageousness which seems to have developed in the design of album sleeves, and the Music Trades Association is having a meeting of its record committee to discuss the problem on Nov. 21.

Said Christopher Foss, secretary of the M.T.A.'s record division:

"We obviously cannot recommend our members to stock anything for which they might be prosecuted. There is a good deal of concern about this trend

in the industry.

"I have had a number of dealers call me over the new Jimi Hendrix album, 'Electric Lady Land' which has a picture of naked women on the sleeve. Personally I think it is rather beautiful, but I can well understand that parents might be shocked to find 12 and 13-yearold children buying it and this would reflect badly on the retailer.

"I can understand unknown talent exploiting covers like 'Two Virgins,' but for famous artists there is no justification for resorting to pornography, because their records will sell anyway."

Ron Kass, head of Apple Records, said that the record was unlikely to be released in the U. S. before early January. "John Lennon is remastering it and it just won't be ready for the December 1 release date we originally planned," he said.

On Apple Label

Kass said the album would be put out in the U.S. on the Apple label and that Track Records (the company which released the Jimi Hendrix album) would be co-operating with Apple in securing U. K. distribu-

Asked if he anticipated any hostility to the album from dealers, Kass said: "There will be some dealers who won't handle

(Continued on page 68)

year-old Dutch girl singer Wilma, "Heintje, baue ein Schloss fur mich." . . . Dureco singer Ben

A COCKTAIL-dinner party given by the RCA Record International Department at the Rainbow Room in the RCA Building in New York to honor nine outstanding Dutch record dealers and their wives for winning the first RCA Country and Western Record Promotion Contest to be held in Europe are, sitting, Mrs. J. Van Leest, Mrs. R. Posthumus, Mrs. T. Vilters; U. Glorie Sr., classical record dealer; Mrs. J. N. Bailey, and Mrs. P. H. Bakkers, east Netherland dealer. Standing in the second row are James N. Bailey, manager, Marketing Administration, Record International Department, RCA Record Division; P. F. Baumberger, vice-president, RCA Overseas, S.A.; R. Posthumus, country dealer of northern Holland; Mrs. C.M.S. Bolland, country dealer; Theo Vilters, owner of six record shops in Amsterdam; R. D. De Graaf, opera and classical record dealer, and U.F.C.H. Glorie Jr., pop and underground record dealer. In the third row, standing, are Joel A. Schneider, administrator, Artists Promotion, Record International Department RCA Record Division; John Mascini, assistant to the managing director, Inelco Holland; W. Hermans, a Belgium record dealer; J.A.F. Bolland; R. Colpin, sales manager, Inelco Belgium, S.A.; G. De Vries, country disk jockey of Radio Veronica, and J. Van Leest, dealer in southern Holland.

# From The Music Capitals of the World

#### **AMSTERDAM**

Radio Veronica disk jockey Rob Out, who made two pop records for Philips under the name of Douwe, was presented with a gold disk Oct. 23 for 100,000 sales of his big hit "Kom Uit De Bedstee Mijn Liefste." The award was presented by Belgian radio and TV announcer and disk jockey Jan Theys after a special train trip from Amsterdam to Brussels. . . . The first two albums in Phonogram's four-album series of cabaret songs from the TV series "Ja Zuster Nee Zuster," by Annie M. G. Schmidt, have been awarded gold disks. Meanwhile, the third album has reached the 25,000 sales mark and one of the single recordings from the series, "De Kat Van Ome Willem," sung by Wim Sonneveld has sold 100,000 copies. Both Sonneveld and Miss Schmidt received gold disks from TV personality Mies Bouwman during a party at Vinkeveen.

The German Rhein Jazz Festival will be extended in 1969 to include performances in Basel and Rotterdam, through a deal between West German Radio, the Dutch Radio Union and Swiss Radion. The festival is set for August 1969. . . Bovema has acquired the Command label for Holland. sentation of the British Morgan label and the Pink Elephant label . . . Negram has acquired representation of Peerless for Holland.

... Wally Walden and Piet Muy-Selaar have made a special recording. "Souvenirs From Holland" for Basart's Europhon label. . . . Madeline Bell visited Holland for a guest appearance in Ramse Shaf-fy's cabaret in Amsterdam. New telephone number for Red Bullet Productions, Hilversu, is (02150) 16452. . . In conjunction with the film division, CBS arranged a special showing for more than 100 record dealers of the Bob Dylan movie "Don't Look Back" and, at the same time, release the Dylan album, "John Wesley Hard-

Dureco's Gert Timmerman has produced the debut disk of 11-

Cramer was in Hamburg to record in German for producer Guenther Henne. . . . VARA-TV will film the International Experimental Pop Festival in Utrecht Nov. 23 which will feature the Grateful Dead and Family. . . Dutch singer and radio announcer Herman Emmink has recorded a song about the Olympic Games for Bovema. . . Liberty Vice-President Lee Mendell visited the Bovema offices for talks about sales and promotion of Liberty product in Holland, . . . Simon Dupree and the Big Sound were in Holland for TV promotion of their record "Thinkin' About My Life." BAS HAGEMAN

#### BRUSSELS

Palette artist Luigi, who recently toured the Lebanon, will tour Israel in December. . . Jess & James (Palette) were in Germany for a tour, including radie and TV dates, to promote their latest singles "Something for Noth-

ing" and "Thank You Showbizz." cording a TV special in Stock-holm for Flemish BRT and will participate in the Swedish song contest. . . Dov Zelra, director of Hataklit Records of Israel, was in Belgium to meet Palette director Roland Kluger to discuss release and promotion policy for Palette artists in Israel. . . . Following appearances on the Costa Brava and TV dates in Holland, Digno Garcia (Palette) will visit the U. K. for two months of personal

World Music president Feltz Faceq was in London for meetings with John Rose of Palette Europe, David Patz of Essex Music, and Mike Roberts and Geoffrey Heath of Good Music. . . Antonio Lustere, head of Home Music Industry in the Philippines, was in Brussels to discuss plans to pro-mote Palette artists in the Philip-pines with executives of Palette Records and World Music. . . . Artone is getting a new sales lease of life from Simon & Garfunkel's
"Sounds of Silence," following the
success of the film "The Graduate." . . . Gramophone artist

Adamo recently toured South

when answering ads . . .

Say You Saw It in the Billboard

King Bows 30G Pitch

On 'Ring' 22-LP Set

umph.

#### Rule German 'Hair' Needn't Shave Off the Nude Scene

MUNICH - The American love - rock musical "Hair" opened at the Brienner Strasse Theater, Munich, Oct. 24, and immediately found itself in a battle with the local authority.

The municipal authorities intervened a few hours before the scheduled opening and formally prohibited the famous nude scene. This decision was based on the authorities' contention that "Hair" is a show and therefore subject to censorship. (Cen-

#### Oldfield Exits MGM in U.K.

LONDON - Rex Oldfield, MGM's U. K. managing director, has resigned from the company because of "a fundamental difference over policy."

Arnold Maxin, head of MGM's music operations in America is expected in London Monday (11) to announce the appointment of Ian Ralfini, 30, as the new head of MGM in London.

Ralfini is at present general manager of Robbins Music which is part owned by MGM. He was previously with Pye Records.

Oldfield who has been managing director of MGM since the company set up its independent operation last July, had previously been with EMI for 15 years. He was general manager of the popular repertoire division.

Oldfield, 39, leaves MGM at at a time when the company has scored its biggest chart success as an independent. The single, "Eloise," by Barry Ryan, is currently No. 4 in the Record Retailer chart.

sorship action against a play is not possible under the West German constitution).

The producer of the play ignored the ban on the grounds that "Hair" is not a show but a musical which puts it in the category of uncensorable art.

Members of the Bavarian Administrative Court attended the Oct. 31 performance of the musical and officially sanctioned the nude scene which, in the German version, is played in a decorous flickering light.

The German version of the show, "Haare," produced by Werner Schmid's Musical AG, is directed by Bertrand Castelli. A recording from the opening performance is being released here by Polydor.



DANIEL DESIMONE, left, classical pianist, with M. S. Brenner, general manager of Producciones Fermata. Desimone has just signed with Fermata after winning the international prize in a competition organized by the French foreign office. He will soon visit the U.S. for concerts and has also been invited to attend the Van Cliburn competition at Fort Worth, Tex.

#### 10 Commandments Get Music, Argentine Style

BUENOS AIRES - Three Argentine companies are releasing albums covering the Ten Commandments in a musical fashion, involving music of the region. This follows the worldwide success of a similar experiment, "La Misa Criolla" (The Criolla Mass), by Ariel Ramirez, released by Phonogram. Over 100,000 copies were sold since its release in other Latin-American countries and

Odeon Records has called its album "The Ten Commandments," with words and music by Carlos Mordini and Martin Meyer. Performing are Ramona Fernandos, Roberto Excalada and the Carlos Garcia orchestra.

Galarza, Altemar Dutra, Los

released simultaneously in Mexico by Sonoart, in Peru by FTA, in Venezuela by La Buena Musica, in Columbia by Tropical. "Creo En Dios" is written by The second album is released Atahualpa Yupanqui, Eduardo Falu, Astor Piazzolla, Catulo Castillo and Hector Stamponi. Performers include Los Andariegos, Chacho Santa Cruz, Nes-

#### Malvicino and Atilio Stampone. Locomotive Disk On Speedy Track

tor Fabian, Enrique Dumas and

Jovita Diaz, with musical direc-

tion by Farias Gomez, Horacio

Neumann and features

themes related to the Com-

mandments. Written by Roberto

Lambertucci and Roberto Pan-

cera, the work is performed by

the Osvaldo Frededo orchestra

with singer Daniel Riolobos.

Riolobos recently returned to

the Argentine after working for

many years in Mexico and

Dios" (I Believe in God), brings

together religious themes and

Argentine popular music. Issued

by Microfon, it was produced

by Julio Marbiz. The album is

The third album, "Creo En

Puerto Rico.

LONDON-The Locomotive Parlophone single "Rudi's in Love" is being released in 11 countries in Europe and in the U.S. on the Bell label.

The group flies to Holland during the first week of December for a promotional tour.

#### **UK July Disk** Sales Up 11%

LONDON - British record sales in July showed an 11 per cent increase compared with the figures for July 1967, according to the latest official statistics, and album production rocketed by 50 per cent.

Manufacturers sales were worth \$4,442,400 and exports were 16 per cent higher at \$825,600.

Total production of records was 17 per cent up on July, 1967, but 45 r.p.m. output showed a dip of 3 per cent. Manufacturers pressed 3,363,-000 LP's and 3,567,000 45 r.p.m. disks. LP production in July 1967 was 2,237,000.

#### RCA Host to 9 **Dutch Dealers**

NEW YORK-RCA recently played host to nine Dutch record dealers-the winners of the first country promotion contest ever to be held in Europe. Dealers and their wives visited Nashville's Country Music Festival and also took trips to Washington, Indianapolis - to tour RCA's tape duplicating facilities there-and stayed for several days in New York.

"The dealers were selected for having the best window displays and for the best total country & western sales in the Netherlands during October to December 1967," said John Mascini, assistant to the director, Inelco Holland, RCA's Dutch licensee. All the record dealers in Holland were invited to enter the competition.

#### Mauriat Plugs Disks in Milan

MILAN-Paul Mauriat, Philips arranger-conductor, was here recently to meet the press and promote his new single and album "Meme si tu Revenais".

Phonogram, Italian distributor of Mauriat's recordings, is planning a strong promotion campaign for the new LP following impressive sales here of "Love Is Blue" (15,000 LP's, 13,000 cassettes and 150,000 singles).

As part of a long-range promotional program for Mauriat, Phonogram is planning a special campaign next spring to promote Mauriat as a personality as distinct from his music.

#### Allied Record **Ups Boswell**

TORONTO - Jack Boswell. general manager for the past three years of Allied Record Corp., has been appointed vicepresident and director of the company. Boswell, who headquartered in Toronto, assumes the position at a time when Allied is pushing ahead with plans to play a major role in recording Canadian talent.

The label, which distributes U. S. companies Elektra, Roulette, Bang and Time, plans the imminent release of an album by new Toronto group, the Plastic Cloud. The album is reportedly the first set produced in Canada using four-color front and back jacket. In addition, there will be a liner insert containing group photos, and a Poetry contribution, "Plastic Cloud Fairy Tale."

It is rare in Canada for an album to be released by a local group without the previous impetus of a hit single. Boswell also reports the company is moving into the budget field, as well as continuing the new policy of cutting local talent.

#### **Green Power Hits Toronto**

TORONTO - The city presently is being besieged by green power, in the form of the burgeoning Irish group scene. Already one international hit has emerged from Toronto this year -the Irish Rovers' Decca release of "The Unicorn."

Other labels are cashing in on the craze. RCA has spent several weeks recording the Irish Rebels, a quartet which has proved popular on the nightclub scene here. RCA promotion chief Ed Preston reports the album will be issued in the next couple of weeks, and he plans a heavy push on the set. TV. press, and radio interviews have been scheduled.

Canada's national newspaper, the Globe and Mail, devoted the front page of a recent Saturday entertainment section to the Irish sound, with particular emphasis of the phenomenal rise of the Irish Rebels. The Abbey Tavern Singers were also in Toronto for a two-week slot at the Royal York Hotel. Several other companies are understood to have releases by Irish acts.

#### Levy, Solomon **Enters Pub Tie**

LONDON-Lou Levy, founder of Leeds Music which he sold to MCA, has formed a new music publishing company in asso-ciation with Major Minor chief Philip Solomon.

The new company, Hampton Music, comes under the umbrella of Solomon's music publishing group of 14 companies run by Virginia Lewis, daughter of singer Vera Lynn.

Hampton has the rights to all material by the Young Rascals.

#### 11th Polish Festival Features Jazzmen From 8 Countries.

WARSAW-The 11th Polish International Jazz Festival and Jazz Jamboree held in Warsaw Oct. 17-19, featured jazz groups and soloists from Poland, the Soviet Union, France, U. S., Finland, Britain, Belgium and East Germany.

The festival opened with a performance by the big band of Vadim Ludwikovski from Moscow Radio and TV, a swinging modern orchestra which received enthusiastic acclaim. Also well received was American blues Paris-based singer and pianist Memphis Slim.

The afternoon concert on the second day featured the Robert Babs Quartet from Belgium and Studio 4 from East Germany. But the most impressive set was by the Polish pianist Andrzej Trzaskowski and his sextet. A number of foreign promoters showed interest in this group for future concerts and festivals.

In the evening concert, British singer Beryl Bryden scored well with the audience and was followed by Britain's Sandy Brown band playing a fine set. Star attraction, however, was American avant-garde pianist Cecil Taylor, who had a mixed reception but whose fans far outnumbered the dissenters.

The final day featured a set by the Hietanen Pethman group from Finland, who performed as a quartet because the leader failed to arrive and the festival was concluded by the rather disappointing Dany Doriz group from France whose performance was redeemed by a guest appearance of American tenorist Hal Singer.

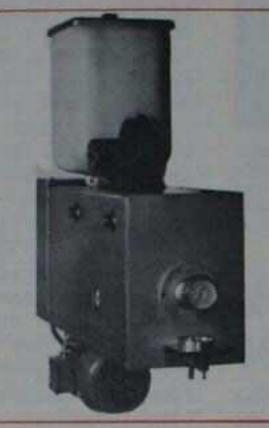
During the festival, Joe Viera of West Germany presented a number of jazz films and there were nightly jam sessions in three Warsaw clubs. The Preparatory Committee of the European Jazz Federation also met during the Jamboree and decided to hold a general assembly of the Association in Venice next



ARIOLA'S TOP selling artists Peter Alexander, seated left, and Heintje, seated right, after a filming in Berlin. Looking on is Ariola director Egmont Lueftner, left, and sales manager Friedrich Schmidt, Lueftner predicts that the Dutch boy Heintje will sell 2,500,000 singles and more than 1 million albums in 1968.

# e always first in the world ..

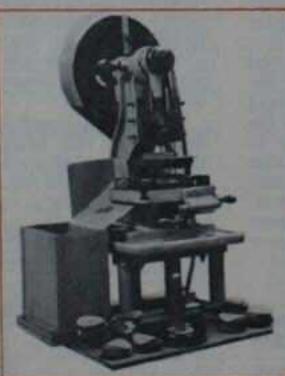
• with the new automatic Super FABEL TC • the only record press with all transistorized **thermocontrol** system and • the recent modern automatic extruder mounted in compact unit with the press.



Fabelmix • Adjustable speed and output • Monobloc unit with any press • Horizontal extrusion • Economical and quick steam heating • Use of material under several shapes (dry blend, pellet, or regrinds) • 45 gr in 12 seconds • One hand operation



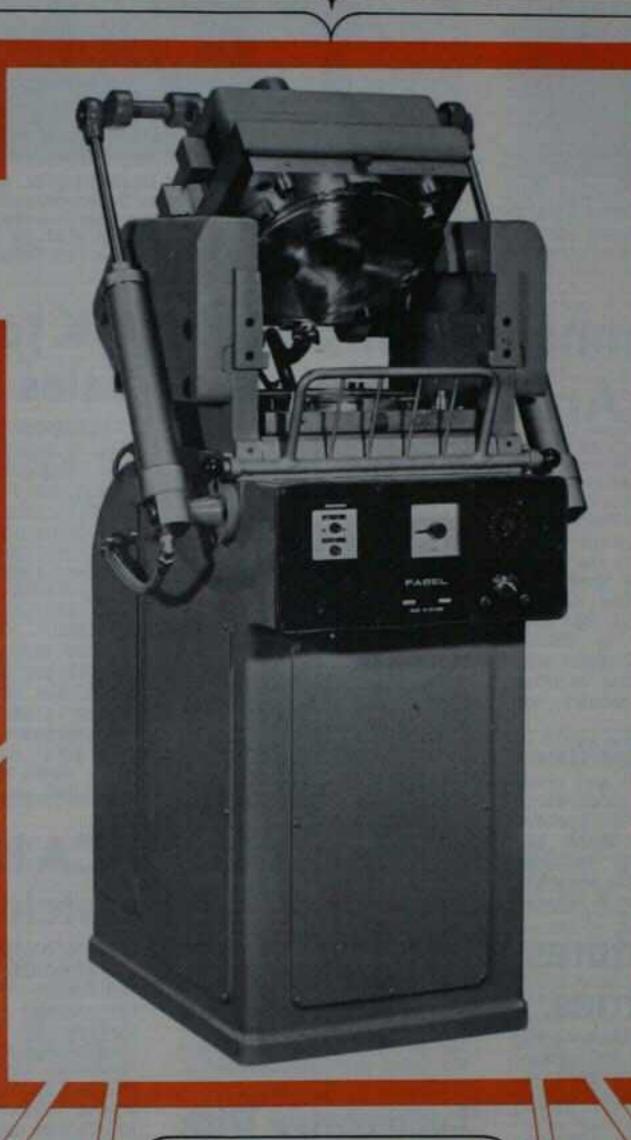
Fabelal • Automatic electrical hot air preheating oven with containers for gradules



Fabelex • Eccentric press 8 tons for cutting of centre and outside Ø 7" records



Fabelex • Matrixes



Here are 35 years research of



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- New all silicon transistorized 3 adjustable temperatures control in plug-in box with printed circuits & platin sensor
- Interchangeable standard spare parts
- No maintenance
- Electric & pneumatic security devices, one independant of the other
- No more rejects
- More than 4 records per minute
- Power : 140 tons
- · Precision engine



Fabelmo • Recent quick heating & cooling die in Cr-Ni steel with double spiral channel • Rapid dismounting



Stamper forming tools



Fabelfo-M ● Hand stamper forming tool for Ø 7" matrixes

# From The Music Capitals of the World

#### Continued from page 64

America and did tremendous business. . . . Sir Henry and His Butlers of Sweden were in Belgium for several days of TV appearances and radio interviews and will return shortly for live appearances. Sacha Distel's two shows at

the Anciene Belgique were sellouts. . . . Gramophone artist Billy Fury guested on the BRT

#### Major Minor, Jad U. K. Deal

LONDON — Major Minor chief Philip Solomon has acquired U. K. release rights to the American Jad label and will issue it in Britain under its own logo next year.

First Jad release will be Johnny Nash's follow-up to his "Hold Me Tight" hit, "You Got Soul," which will be issued Friday (15) on the Major Minor label. A Nash album, including "Hold Me Tight," will be released in December.

Meanwhile, Nash is negotiating for a TV spectacular featuring Nash, who is set to visit Britain this month, Solomon has also acquired the rights to two of Jad's associated music publishing companies, JN Music and Cissi Music. Material from these catalogs will be published in Britain by Solomon's Tee Pee company.

#### German Mfrs. **Elect Officers**

HAMBURG - Hans Lieber, former head of the Bundesverband der Phonographischen Wirtschaft, the German record manufacturers association, has been made an honorary member of the association.

New chairman of the group is Dr. Ladislaus Veder (Electrola), Kurt Richter (Teldec) is vice - chairman and Richard Busch (Deutsche Grammophon) has been appointed a director.

Officers appointed to the industry's promotional body, the Arbeitsgemeinschaft Schallplatte, are Guenther Braunlich, Lief Kraul, Joachim Viedebantt and Dr. Helmut Storjohann.

Members of the West German section of the IFPI are Kurt Kinkele, Leif Kraul and Dr. Peter Baumberger.

in Belgium, Gramophone reports 10,000 copies sold in the first week of release. . . French TV pre-sented a taped show by Barclay artist Lilian St. Piere which she recorded during her recent trip to Africa. . . Louis Neefs, winner of the first Greek Song Festival this year with the song "Iris," plans to record the song in French for release in France, Meanwhile, Neefs is negotiating a possible tour with Gilbert Becaud. . . . Dutch group the Golden Earrings were in Brussels to promote their release, "Dong Dong Di Ki Di Gi Dong" on TV. . . . The Crazy World of Arthur Brown performed at the local fire station in Molenbeek to promote their latest single. "Fire.". . . The Aggripinna Pop Show held in Vilvoorde on Oct. 19 featured Dave Dee, Dozy, Beaky, Mick and Tich (Philips), the Pebbles (Barclay), Inez and the Racers, the Jivaros and the Tim Brean group. . . . In collaboration with the magazine "Humo," Philips has organized a special promotion for the first album of the Dutch group Cuby and the Blizzards. Members of Humo's TTT Club can buy the album at a special discount price of \$4 instead of the normal \$4.50. The album is called "Trippin' Thru a Midnight Blues.". . . The British group Spooky Tooth has been booked for appearances in Belgium Dec. 6 & 7. . . Ray Charles played a sell-out concert at the Palais of Fine Arts in Brussels . . Belgian singer Marva has started her own radio series,

#### **BUENOS AIRES**

Brussels.

Tango singer Alberto Marino, with his musical director Osvaldo Tarantino, left for Hollywood to appear at the Santa Monica theater there. He will also appear on two shows on the Los Angeles Latin American TV channels. . . . The Folklore Music Festival will be held at Cosquin in January next year. The Festival, an annual affair, will be held in the open air and will finish off with conferences and round-table discussions on Argentine folk music. Aerolineas Argentinas, the Ar-

"Start.". . . The American folk/

blues package featuring John Lee

Hooker, T-Bone Walker and others

played concerts in Antwerp and

JAN WALDORP

gentine airline, has produced an album to use for promotion purposes abroad. It features a folk group, Los Andariegos, and includes a samba called "Aerolineas Argentinas, by writers Cives and Rene Cospito. . . . RCA Victor is preparing an LP of music from the film "Corazon Contento" Mexican production. Taking part are Armando Manzanero and Palito Ortego, both singer-composers.

On sale at perfumeries throughout the Argentine is a promotional

#### ("Contented Heart"), an Argentine-

#### FINNISH RECORD CLUB BOWS; 35 LP'S OFFERED

HELSINKI-The first major Finnish record club has been launched by Music Fazer with an inaugural offer of two albums for

the price of one.

First selection of albums available through the club embraces 35 LP's in five different categories-jazz, classical, dance and light music, pop and Finnish music. There are seven recordings in each category and each album sells at \$5.70. For every five albums bought through the club, a sixth LP will be given free. The club is also making available a Japanese portable record player called Fazer Music Club which operates on batteries and is fully tran-

The Record Club catalog includes repertoire on the Decca, Philips, CBS, RCA, EMI and Reprise labels. Discophon and EMI (Finland) are associated with Music Fazer in the record club operation but the two other major Finnish companies, Scandia and PSO, are not involved. PSO, however, has its own record club with Saga based on the Home Record Library idea.

album, produced by the Gillette company, called "Boleros Que Matan" ("Boleros That Kill"). The low price album contains Latin standards and the title relates to a Gillette perfume advertising slogan. RUBEN MACHADO

#### DUBLIN

Sweeny's Men, with new member Al O'Donnell replacing Henry McCullough who is now with Joe Crocker's Grease Brand, tour Britain this month and expect to have a new LP out on Transatlantic before Christmas. . . . Among those set for the Belfast Festival, Nov. 14-30, are Ravi Shankar, Tom Paxton, Cleo Laine, the John Dankworth Seven, the Nice, the Scaffold and John Mayall's Bluesbreakers. . . . Big Tom and the Mainliners' debut LP for Emerald will not be released until the new year. . . . Carmel Quinn gave a benefit show at Dublin's Adelphi Cinema to tie in with the Irish premiere of "The Odd Couple," the original soundtrack of which is issued here by EMI on

Freshmen's debut LP on Target will be marketed this month. It comprises 14 tracks, several originals and their recent hit "Papa-Ooom-Mow-Mow," which also reached the Swedish top 10. . . . The Gallowglass Ceili Band cut an album at Eamonn Andrews Studios for England's Hallmark label. . . . Radio Eireann is now broadcasting daily from 7:30 a.m. to midnight, having added 25 hours a week to its schedule. . . . Joan Smyth, manageress of May's Record Shop for several years, has been appointed record librarian of Radio Eireann. KEN STEWART

#### HELSINKI

British groups Fleetwood Mac and Chicken Shack will make concert and TV appearances in Finland as part of their Scandinavian tour which starts Friday (15) in Copenhagen. . . . Pertti Willberg, vocalist with the now disbanded EMI band Jormas, has made his debut single for Scandia with a Finnish version of "Angel of the Morning" ("Kaipuu"). . . . Scandia has released Finnish and English versions of the song which represented Finland in the Rio Pop Festival, "I'll Find a Place for Me Someday," by Danny. . . . Kim Borg (Decca) returned to his native Finland to record an LP of Finnish folk songs for Rytmi. . . . Recent Finnish covers of international hits include "Only a Fool Breaks His Own Heart" by new Polydor signing Jouko Ja Kosti; "My Name Is Jack," by Robin Phillips; "Happy Birthday, Sweet Sixteen," by Kirka Babitzin (Scandia); "My Way of Life," by Aarno Raninen (RCA) and "Autumn of My Life," by Pentti Lasanen (Blue Master).

#### HONOLULU

Scepter star Dionne Warwick has cancled her Dec. 20 singing engagement at the Honolulu International Center. The promoter received a wire from her manager reading: "Dionne's doctor prohibits long air trip Honolulu-New York. She will be in seventh month pregnancy. Sorry. Try to work out new date in summer." The cancellation disappoints many Island fans -she's never appeared here before.

Buffalo Springfield and the Turtles are at the H.I.C. Nov. 16.... The Drifters and the Sweet Hearts of Soul join Aretha Franklin in her two-night H.I.C. gig, Nov. 9-10. . . . The Crazy World of Arthur Brown is booked for Nov. 30 at the H.I.C. . . . And Mahalia Jackson's pre-Christmas concert now is certain on Dec. 15 at the H.I.C.

Warner Bros.-Seven Arts Records donated \$1,000 worth of stereo sets and records for the Honolulu premiere of "Finian's Rainbow," Nov. 6 at the Kuhio Theatre. The benefit first-night screening aids The Academy, non-sectarian school. Mrs. Irving Pinensky, wife of the local Warner Bros. record distributor, was chairman of the opening night festivities. . . .

(Continued on page 68)

#### SURVEY SHOWS BIG R&B SALES INCREASE IN CAN.

TORONTO-A survey conducted by columnist Stan Klees, in the current edition of RPM magazine-a Canadian music publication -indicates hard-core rhythm-blues is gaining greater acceptance

Based on the RPM 100, a national singles sales chart, the survey showed heavy r&b occupying a healthy 30 per cent of the current chart. Pseudo r&b adds a further 12 per cent to the selling sound of soul. Canada has not been a strong market for r&b material outside the three main centers-Toronto, Montreal and Vancouver.

However, the changing attitudes of stations in the western provinces, which now program most U. S. r&b hits, has helped the

sales picture enormously.

Montreal is probably the soul capital of Canada. Many soul records which did not do well Stateside have turned up as hits in Expo City. Quality's Liam Mullan has been a particular aid to the acceptance of rhythm and blues in Montreal. He handles the Atlanic catalog, which leads the soul trend in Canada, with continual hits from Aretha, Pickett, Sam & Dave, and others.

Klees' survey also showed 46 per cent of the national chart consists of rock 'n' roll material, with rock ballads adding another 8 per cent. Both country and folk-rock fields accounted for only

2 per cent each.

Klees also points out that underground groups have enjoyed little success in the singles field, though their album influence was much more significant.

#### CBS Parleys In Argentina Show LP's

BUENOS AIRES—CBS Records held a series of conventions to present product to be released by the end of the year to record dealers in Buenos Aires, Rosario, Cordoba, Tucuman and Mendoza,

The presentations contained audio visual exhibits, and all LP product was played, Local repertoire included albums by Sandro, Barocela, Leonardo Fabio, and Jorge Cafrune. Cafrune, an important Argentine folk singer, has "Lo Mejor De Jorge Cafrune" scheduled for issue.

International product for release included Barbra Streisand, Caraveli, Bobby Solo, Union Gap, Gigliola Cinquetti, Los Panchos and Roberto Carlos.

CBS also announced that Los Panchos and Cinquetti would be visiting here before the end of the year. Material would be issued to coincide with their

Also expected for Argentine appearances are Luisito Aguile, an Argentine singer now resident in Spain, Sonia Lopez and Carmita Jimenez.

#### \$1.50 LP Out In Argentina

BUENOS AIRES - A low price album, sponsored by the Freedom From Hunger Campaign, will be released throughout Argentina. Selling at 575 Argentine pesos (\$1.50), it contains performances from Gilbecaud, Miriam Makeba, Golden Gate Quartet, Los Wawanco and other artists.

When the album was introduced at a concert sponsored by the Hunger Campaign, and organized by Youth in Action, an audience of 20,000 was told that the sales target was 200,000 copies sold.

The album was produced at cost by Odeon Argentina and the copyrights and royalties from the record have been donated to the Freedom From Hunger Campaign by the artists and composers.

## Atl. PA's Set Up in Europe

LONDON-Atlantic licensees from France, Italy and the Scandinavian countries attended a meeting at the Polydor offices in London to discuss plans for personal appearances tours in Europe by Atlantic artists.

The meeting, arranged by Frank Fenter, European co-ordinator for Atlantic, heard of three projected tours, the first of which, featuring Sam and Dave, Arthur Conley, Joe Tex, Clarence Carter and, possibly, King Curtis, would get under way before year's end.

A second tour package, with Wilson Pickett and the Sweet Inspirations, would arrive in Europe at the time of the San Remo Festival and the third tour, tentatively scheduled for late February or early March would include the Iron Butterflies, the Vanilla Fudge, the Young Rascals and Wilson Pick-

#### Ri-Fi Chief on Business Trip

MILAN-Giovanni Ansoldi, managing director of Ri-Fi Records, left Milan Oct. 28 for a week's trip which took him to New York, London and Paris.

In Paris, Ansoldi was planning to set up a record and music publishing company in collaboration with an unnamed French organization. In London and New York, Ansoldi was discussing similar joint ventures.

Giuseppe Velona, chief of Ri-Fi's foreign department, told Billboard, "The first objective in setting up an American company would be to have someone in New York on a permanent basis to buy copyrights and to sign up American talent for the Ri-Fi label.

"The next step would be publishing, followed by the production of records, primarily by Ri-Fi Italian artists whose sales potential in the American market we consider to be good."

Live at The Riveria." McLain's

initial effort for Capitol sold in ex-

cess of 100,000 copies. McLain's

pitching pal, Mickey Lolich.

opened in the Frontier Lounge

Oct. 29 with a singing group called the Strikeouts. Righteous

Brothers into the Sands Hotel

lounge for a quick two-weeker.

. . . Show producer Harold Minsky

moved from the Silver Slipper to

the Aladdin Hotel. . . Eddie Fisher opened Oct. 30 for four

weeks in the main showroom at the

DON DIGILIO

Frontier.

LONDON

# From The Music Capitals of the World

#### · Continued from page 67

Radio KOHO, the Hawaii Times and Mitsubushi Electric co-sponsored a Japanese spectacular, the Crown Parade of Stars, Nov. 8-9 at the Nippon Theatre. Five performances were given by Yukiji Asaoka, Saburo Kitajima, Taro Hitofushi, Junzaburo Ban, Hanako Kagurazaka, Ako Midorikawa, Midori Sasa and Taro Yamada. . . . Comic Jack Ross is returning to the llikai's Hong Kong Junk early next year. The Dot artist also hosts the Jack Ross Golf Tournament Feb. 28 through March 2 at the Makaha Inn & Country Club . . . O. C. Smith is among the Ilikai's Pacific Ballroom cabaret artists in mid-January. . . . The Ilikai's also dickering for Ed Ames. Jack Benny has already been booked.

Buddy Fo, Capitol artist, is back at the Canton Puka club while the Surfers, Decca stars, take leave. . . K-POI added Aretha Franklin to its Hall of Famejoining Elvis Presley, the Beatles and the Rascals. . . Don Ho, Reprise ace, is working seven nights a week at Duke Kahanamoku's. On Sundays, however, he goes on minus the Aliis and uses a jazz group that includes flute player, Mauricio Smith, who performs the other six nights with Herb Ohta at the Ilikai Hotel. . . . Danny Marcelona, long-time drummer with Louis Armstrong, has joined the Berne Hal-Mann group at the Hilton Hawaiian Village Garden Bar. With Trummy Young at the hotel's nearby Shell Bar, it's a Satchmo "alumni" gathering of sorts, since Young also played

AND SOUL

DISK FIRMS SEND DEMOS TO

with Armstrong in the past. . . . Maui Hotel engagement at Kaanapali, Maui, and appeared at the Hong Kong Junk of the Ilikai Tuesday 12, after the Kim Brothers conclude.

#### LAS VEGAS

Oriental country music king Eddy Fukano, appearing in the Merri-Mint Lounge of the Mint Hotel-Casino, has released "Columbus Stockade Blues" (Dot). Flip side is "If Tomorrow Could Be Yesterday," which is also the name of Fuchano's best-selling album. . . . Chris Clark, the only non-Negro in the Motown stable. opened at the Frontier Oct. 23 in the Post Time Theater. . . "Line's in Love" was released and the star of the Casino de Paris at the Dunes and Capitol is busy promoting it. The Three Cheers took a night off from the Post Time Theater at the Frontier last week in order to do a special show for a convention in Phoenix. . . . Broadway star Carol Lawrence of "West Side Story" fame made her Las Vegas debut Oct. 28, the same night her husband Robert Goulet was opening at the Sahara Hotel. . . . The Temptations, now playing the Flamingo, will do a network special on NBC called "TCB." Diana Ross and the Supremes will be on the same bill. . . . Detroit pitcher Denny Mc-Lain recorded his second album for Capitol during his stint in the Hotel Riviera's Starlite Theater. Album is called "Denny

The Sun Spots finished a Sheraton-

Walter Sparksman, who joined RCA in July, has been appointed manager of the company's marketing division. Sparksman, who joined RCA as sales manager, now takes on the additional responsibilities of distribution, sales promotion and advertising operations. Before moving to RCA, Sparksman was sales manager with CBS. Page One group Apple completed their first album, "An Apple a Day," which will be released in February. The album was produced by Caleb Quaye, son of vocalist/ band leader Cab Kay. . . . Blue Horizon's Richard Vernon visited New York to supervise plans for the launching of the label in the

Blue Horizon producer Mike Vernon will go to America next month to record U. S. artists and to accompany the Fleetwood Mac on a two-month tour. Another Blue Horizon act, Chicken Shack, will tour America in January. . . . Comedian Danny La Rue makes his debut on the Page One label with a revival of "On Mother Kelly's Doorstep." . . EMI re-cording manager Vaul Korda has left the company to set up his own independent production company, Rekord. Korda, who was with EMI for nine months, is currently appearing in the West End musical "Hair." First Rekord release, which will be issued on EMI's Parlophone label, features a duet between Korda and Tim Andrews. . . . Gypsy guitarist Manitas de Plata arrived in London to start a country-wide tour. De Plata will be appearing in this year's Royal Variety Performance at the London Palladium (18). . . . Gene Pitney is visiting London for TV promotion on his new record "Yours Until Tomorrow." Don White, whose businesses include an accommodation bureau and a bingo hall supply company, has launched his own record label, Tangerine. White, who was involved in the careers of Emile Ford and Jimmy Justice, is featured on the label's first single, "Hollybush

#### LOS ANGELES

Heathcliffe.

Attorney Walter Hurst is the co-ordinator for a program of the University of California Extension, Saturday (23), at the New-porter Inn, Newport Beach, Speak-ers listed include J. W. Alexander, personal manager David Barskin, Capitol Records business affairs director; record promotion man John Fisher; George Garibidian, premium records specialist; vocalist Eddie Hodges and Herb Gottlieb of ASCAP. Tuition for the program is \$18.50 through the school's

and Mistletoe" under the name

PHILIP PALMER

Irvine campus.

ON THE PERSONALS FRONT: O. C. Smith signed to a three-year pact with Caesars Palace, Las Vegas. . . The Lettermen will play Catholic University, Wisconsin State and Diablo Valley College (Concord Calif.) in the next few weeks. . . Jerry Butler playing a 22-city concert tour through the South. . . French-Algerian vocal-ist Enrico Macias makes his local debut Sunday (17) at Santa Monica Civic Auditorium. . . . The Cowsills have scheduled appearances "Operation Entertainment," "Hollywood Palace" (ABC), "John-athan Winters" (CBS) and the "Wonderful World of Pzazz" (NBC). . . Denny Vaughn will compose, arrange and conduct the music for the NBC-TV pilot, "It Takes Two."

Quincy Jones will score "The Italian Job" for Paramount. Jones finished penning the score for

"MacKenna's Gold" for Columbia Horst Stein, conductor with the San Francisco Opera has been signed as the chief conductor of the Vienna Staatsoper, effective in 1970. Stein will conduct 45 performances each season for four years. Stein has worked with the San Francisco company since 1965.

Jennifer Warren has been cast as the feminine lead in the West Coast production of "Hair" scheduled to open Dec. 3 at the Aquarius Theatre. She will work with James Rado and Gerome Ragni, co-authors and co-stars of the original New York production. . . . San Francisco's Fillmore West ballroom has booked avant-garde jazzmen Ornette Coleman and Cecil Taylor, with Sun Ra scheduled to perform next month. . . . Capitol's Quicksilver Messenger Service, presently on an Eastern promotion junket, plans working free concerts in conjunction with FM radio and underground newspapers. Group is traveling through St. Louis, Kansas City, Chicago, Milwaukee and New York. Plans are to record parts of a new LP at Fillmore East, in Manhattan.

The Mob, a rock band working P.J.'s, will tape "Playboy After Dark" here Nov. 10. The Steppenwolf tour: the Electric Factory, Philadelphia, Friday (15)-Saturday (16); the Image, Miami, Friday-Saturday (22-23); Civic Center, Baltimore, Nov. 27; Civic Arena, Pittsburgh, Nov. 29; Westbury Music Fair, New York, Nov. 30, and the Miami Pop Festival, Dec. 29. . . . Peter Matz scores "The Little Sister". . . . Tony Martin continues at the Century Plaza Hotel. . . Sammy Davis Jr. hosts Joey Bishop's ABC program, Nov. 27-29, while Bishop entertains troops in Vietnam. . . . John Gary and the John Price Quartet will be at San Francisco's Masonic Auditorium Dec. 6. . . . Gary Puckett and the Union Gap will do a series of commercials for Pepsi-Cola. . . . Songwriter-singer Jerry Styner sings a Guy Hemric-Styner tune in "The Devil's Eight". . . Jerry Fielding scores "The Wild Bunch."

Ketty Lester gets a non-singing role with Diahann Carroll in a "Julia" episode. . . . The Deep Purple will be at UCLA Friday (22); Fillmore West, San Francisco, Nov. 28-Dec. 1: the Electric Theatre, Chicago, Dec. 6-7; the Fill-more East, New York, Dec. 20-21, and the Electric Circus, New York,

Dec. 24-31.

Mel Torme sings "Take a Let-ter, Miss Jones" on the "Carol Burnett Show" Monday (11). Schedule for Tom Jones: The Kraft Music Hall, Dec. 11: the Chevron Hilton, Australia, Jan. 18-30; Flamingo Hotel, Las Vegas, Feb. 6-March 8; Copacabana, New York, March 13-28; O'Keefe Center, Toronto, March 31-April 5. and the Latin Casino, Philadelphia, April 7-20. . . Bobbie Gentry will be the first cover subject of Bank Americard's new magazine "On View," due in March.

#### STOCKHOLM

Long John's new single, "Sitting Here Baby" (Columbia), was co-produced by Lars Samuelson and P. J. Proby. . . . EMI is giving strong promotion to the Lou Donaldson Blue Note album, "Alligator Boogaloo". . . . A Teenage Fair, which features a wide variety of jazz and pop music, opened for 10 days in Stockholm Nov. 1. . . Robban Broberg (Columbia) has released an album and a single of somgs from his (Parlophone) composed "If I Had Something" for the Ragges (HB).

EMI is releasing Walt Disney's "Jungle Book" album to coincide with the film's premiere in Sweden Dec. 7. . . Sweden Music has acquired Swedish rights to Jeannie C. Riley's "Harper Val-

The Shanes have left EMI and will record for their own Shane label, to be distributed by Cupol. The Shanes recently recorded their first single in Swedish in Germany
—Osten Warnerbrings "Aj, aj, aj,
aj" and a Swedish version of "Lady Madonna." . . . The Moonlighters (Swe-Disc), currently touring Mexico, have left the HB Artist booking agency to join Eddle Larson's AB Ta' Ton. . . . Stam Creepers singer Bjorn Skifs (Bill) makes his solo debut with a Swedish version of "By the Time I Get to Phoenia". Karusell brought Julie Driscoll to Stockholm for the Teenage Fair. . . Polydor staged a reception in the new Apple club to launch the second album by Hansson and Karlsson . . . CBS is concentrating promotion on new singles by Towa Carson, Lars Loundahl, Jan Malmsjo and Anita Lindbolm. ... Diana Ross and the Supremes appear at Berns, Stockholm, an

Electra began a sales drive for Warner product in celebration of the 10th anniversary of Warner Bros.-Seven Arts. . . . The Tages Parlophone) flew to Britain Oct. 30 to promote their new disk, "Halcyon Days." After a date in Holland, the group returned to Stockholm for a TV spot. . . Former Tages member Tommy Blom has signed with Metronome and debuts for the new label with "Du kan hitta lite har."

Swe-Disc manager Roland Ferneborg was in California to fix engagements for his artists at the Club Arthur, Los Angeles. . . . Cupol has introduced a new logo featuring a smiling character called Cupolman. . . Lill Lindfors' new Polydor album "Kom i min varld" is making a big impact. . . New label Discofon, distributed by GDC, has released an album

by the Thore Callmar orchestra.

#### TORONTO

Tuesday (10),

Liberty's waxing of "Chitty Chitty Bang Bang" by the Chipmunks could prove an offbeat hit, Art Collins, PD of CFRB, the nation's top rated easy listening station, picked up the single and went with it several weeks ago. Now several other middle-road radio outlets have put the record on their lists and Ken McFarland, promotion chief of London Records, informs that sales are healthy. . . . London has also rushed out a new Mel Torme single, "Five-Four"/"Didn't We," to tie in with the singer's two-week booking at Toronto's Beverly Hills single product, reports the break-through of another oldie-but-goody out of Ottawa. The city's CFRA outlet has gone on the Animals' while-back hit of "House of the Rising Sun," through the influence of station's Al Pascal. Quality reports excellent sales and is pushing for national exposure. . . . Another Quality oldie, "Clap Your Hands," by the Beaumarks (a now-

#### Cosby Nude LP

· Continued from page 64

it. But we have had a hell of a lot of orders for the album, including several thousand from Scandinavia-where there is no problem over the cover."

Kass said he thought the album would encounter the greatest opposition in the States. "The U.S. A. may be industrially ahead of Britain," he said, "but not culturally. There is a strong puritan tradition in the States but the British are much further ahead in these matters."

Kass reiterated Silver's challenge in asking "Is the naked human body obscene?" and added: "I have three children and I would much prefer it if they could look upon a sleeve like this as nothing unusual. Children are not hung up about these things until their parents teach them the old society taboos. I look forward to the time when these will be swept away.

"John Lennon may he ahead of his time-but he is always right. The picture on the album is not ugly or beautiful or obscene. As Lennon himself says, 'It's just us.' It may not be very attractive, but that is no reason . to ban it."

THE LEADING ITALIAN INDEPENDENT RECORD COMPANY HIS PUBLISHING GROUP LICENSEE FOR ITALY OF THE CATALOGUES WALDEN COTILLION REDWALL-TIME PRONTO FOR THE STRONGEST PROMOTION FOR THE QUICKEST ACTION APPLY TO PROVE MILANO (ITALY) CORSO BUENOS AIRES 77

GO AHEAD DISK FIRM BASED

IN LONDON (U.K.) HAS SCOPE

FOR RELEASE IN THE U.K. OF

ERA RECORDS

45, CLARGES STREET,

LONDON, W.I. ENGLAND

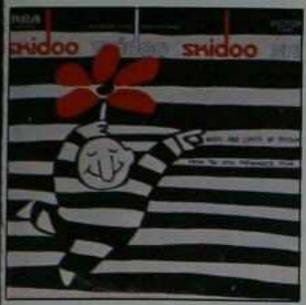
NEW AND OLD UNRELEASED

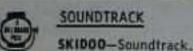
QUALITY DISKS, BOTH POP

NEW YORK (USA) RICHARD ROEMER 400 MADISON AVENUE

# Billboard Album Reviews

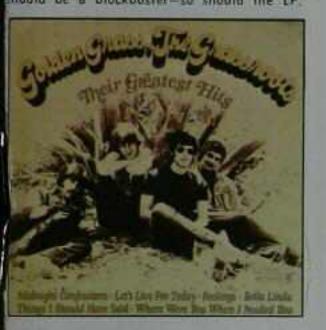
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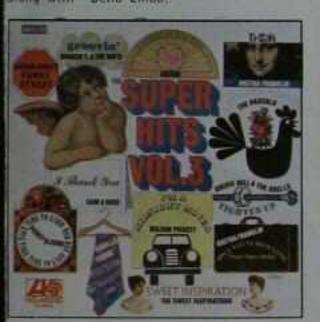
Nilsson, the popular composer and artist in underground circles, has written a jazzy score to this star-studded Preminger film. score to this star-studded Preminger film. His is featured on several vocal sides, the best of which is "Garbage Can Ballet" and "The Cast and Crew," while Carol Channing, one of the film's stars, offers the title song in her familiar, out-of-this-world style. Best of the instrumental themes is the recurring "Goodnight Mr. Banks." The film should be a blockbuster—so should the LP.

RCA Victor LSO 1152 (S)



GOLDEN GRASS-The Grassroots, Dunhill DS 50047 (S)

The Grassroots were not content to let a it single- Midnight Contessions, provide the only raison d'etre for this LP; instead, they've packed several tunes together with I in this LP designed to make an impact in the rock and progressive rock fields. Good tunes include "Feelings," "Lady Pleasure," "Things I Should Have Said," "Here's Where You Belong," and "Let's Live for Today," along with "Bella Linda."





THE SUPER HITS, Vol. 3-Various Artists, Atlantic

This third volume of "Super Hits" by Atlantic includes "I'm a Midnight Mover" by Wilson Pickett, Aretha Franklin's "Since You've Been Gone (Sweet Sweet Baby)" and "Think," and the Cream's "Sunshine of Your Love," Add hits by the Rascals, Archie Bell & the Drells, Percy Sledge, the Sweet Inspirations, Sam & Dave, Vanilla Fudge, Arthur Conley, and Booker T. & the MG's and you have a sure-fire sales package.





THIS IS MY BEAT!-Jim Ed Brown, RCA Victor LSP 4067 (5)

wo of Brown's recent hit singles, "The ajun Stripper" and "The Enemy" appear in this collection that should do no harm t all to Brown's reputation Slightly hung on alcohol—in song ("The Morning fler," "My Friend the Bottle" and "Longst Beer of the Night"), Brown also turns a some good sounds on the Oris Redding Dock of the Bay" hit. High standard

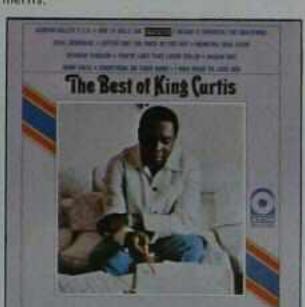




SOUNDTRACK

BARBARELLA-Soundtrack. DnyoVoice DY 31908 (5)

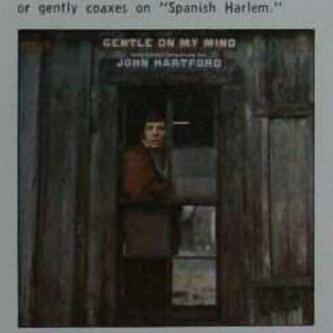
Barbarella's music is bright and exciting and expertly performed by The Glitterhouse and the Bob Crewe Generation Orchestra (with Crewe himself taking the vocal lead on "An Angel Is Love"). The film's fans will want this one, and it will easily prove an important sales item with its infectious rhythms and smooth instrumental scoring that stands on its own musical





THE BEST OF KING CURTIS-Atco SD 33 266 (5)

Curtis shows why he's king of the sax here in a bright and brilliant display of classy and royal playing. His range is absolutely amazing as he blows hot on tunes such as "Something On Your Mind,"





GENTLE ON MY MIND-John Hartford, RCA Victor LSP 4068 (S)

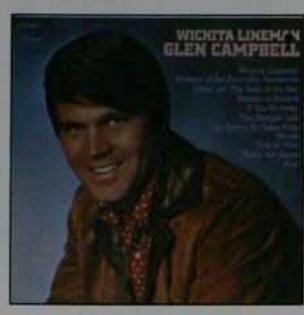
John Hartford, one of today's great songwriters, sings his own material on this disk. The opening cut is the smash "Gentle on My Mind," and the album includes such strong material as "California Earthquake" and "Mouth to Mouth Resuscitation." Hartford, who has been getting plenty of TV exposure, should be ready to break through as a strong artist.





CLASSICAL

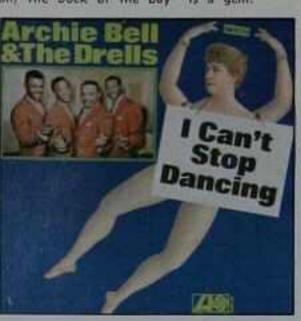
MOZART: THE MARRIAGE OF
FIGARO — Prey/Janowitz/Fischer-Dieskau/Various Artists/
Berlin Opera Orch. & Chorus
(Boehm). DGG
SLPM 139 276/79 (S)
Maestro Karl Boehm shows his experiness
in "Le Nozze di Figaro." And he has an
excellent lineup of vocal stars to work
with including Hermann Prey in the title
role, Gundula Janowitz as the Countess,
Edith Mathis as Susanna, Dietrich FischerDieskau as Count Almaviva, and Tatiana
Troyanos as Cherubino.





WICHITA LINEMAN-Glen Campbell, Capitol ST 103 (5)

Campbell has proven a consistent winner for pop and country sales. Leading off with his current chart single "Wichita Lineman" and his previous winner "Dreams of the Everyday Housewife," he deftly weaves through a smooth program of ballads and rhythm items and breathes new life into each of them. "Words," "If You Go Away" and "The Straight Life" sparkle with new excitement and his treatment of "(Sittin' on) The Dock of the Bay" is a gem.





I CAN'T STOP DANCING— Archie Bell & The Drells, Atlantic SD 8204 (5)

Archie Bell and the Drells "Can't Stop Dancing" or making chart records as their second LP proves. The title tune plus their latest, "Do the Choo-Choo," both penned by the hot Gamble-Huff team, highlight this bouncy, dance-happy sampler of soul music. A smash act since their "Tighten Up" debut, Bell & His Drells-with three Curtis Mayfield tunes should keep up the chart





COUNTRY

BORN TO BE WITH YOU-Sonny James, Capitol ST 111 (5)

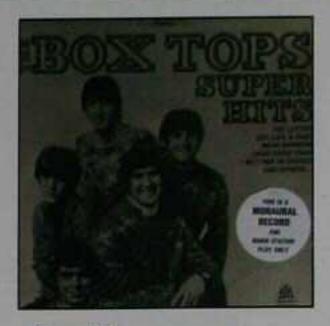
Spotlighting his current chart topping single "Born to Be With You," the "Southern Gentleman" has a hot sales winner in this strong package. Included in the well balanced program is an exceptional updating of the Patsy Cline hit "I Fall to Pieces" and a fine reading of a Joan Whitney, Alex Kramer Hy Zaret ballad, "No Other Arms, No Other Lips." An original "Clinging to a Hope" is also a standout.





THAT CHRISTMAS FEELING-Glen Campbell, Capitol ST 2978 (5)

This first Christmas LP by Glen Campbell should prove one of the very biggest hits of the coming holiday season. His warm and compelling voice is perfectly suited to the outstanding program that includes his holiday single, a lyric updating of the pop standard, "There's No Place Like Home," along with smooth treatments of "I'll Be Home for Christmas," "Pretty Paper" and "Blue Christmas."





THE BOX TOPS SUPER HITS-Bell 6025 (5)

Here's fast money in the bank! A hot sales package that contains not only their hits, "The Letter," Cry Like a Baby" and "Choo Choo Train," but also outstanding treatments of the hits of other performers. Among the standouts are "Trains and Boats and Planes" and "A Whiter Shade of Pale" which has a powerful arrangement and soul vocal workout. Watch for this one to hit hard and rapidly





THE BEST OF BOOKER T & THE MG'S-Atlantic SD 8202 (5)

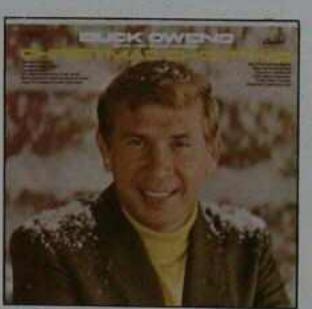
Twelve tracks of the easily identifiable sound of Booker T and the MG's going right back to their very first hit, "Green Onions"-recorded in 1962 and still going strong. It is music by a quartet that has withstood the fad and fancy of the pop music world—they are still highly regarded by hippie and square alike. Good rolling instrumentals from the Stax house





SUNSHINE AND RAIN-Connie Smith, RCA Victor LSP 4077 (5)

While one of the numbers here "Just a Little Sunshine in the Rain" aptly de-scribes Connie Smith's latest album, the heartbreak comes through and Miss Smith is among the best around in this type of material. "The Hurt Goes On," "The Deepening Snow" and "How Much Lonelier Can Lonely Be" are good examples of this. "Sundown of My Mind" and "To Chicago With Love" are other gems.





CHRISTMAS

CHRISTMAS SHOPPING-Buck Owens & His Buckaroos, Capitol ST 2977 (5)

A beautiful holiday present—12 original tunes, all bearing the permanship of Buck Owens, as well as his gifted instrumental and vocal talents. "One of Everything You Got" is cute and is recommended for heavy airplay this holiday. "The Jolly Christmas Polka" is a catchy instrumental. Also good are "Christmas Time Is Near" and "A Very Merry Christmas."





PUT YOUR HEAD ON MY SHOULDER-The Lettermen. Capitol ST 147 (S)

The Lettermen earn their singing "A's" for their winning performances on the 11 tunes. Take any one, the funky arranged "Harper Valley P.T.A." or the popular "Hay Jude" or the title tune and their score adds up to a 100 per cent entertainment for top sales. The boys come through neatly as soloists as well.





SOLID GOLD '68-Chet Atkins, RCA Victor LSP 4061 (5)

Undoubtedly the best thing-out of a long string of vastly meritful albums - Chet Atkins has ever done. He explores, he probes he delves with his guitar; yet beyond the enormous urge to do something new and exciting musical, he entertains, Here, you'll find: "Lady Madonna," "Harper Valley P.T.A.," "Light My Fire." All are senso-





ON TAP, IN THE CAN OR IN THE BOTTLE-Hank Thompson. Dot DLP 25894 (S)

Thompson's mellow baritone voice is fine in this program of songs-country style. Leading off with his recent smash "On Tap, in the Can, or in the Bottle," he alternates between ballads and up-tempo numbers, among them his previous hits "He's Got a Way With Women" and "Where Is the Circus." His popularity on the singles chart ensures immediate sales success for

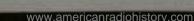




CHRISTMAS

THE MAGIC OF CHRISTMAS-The Soulful Strings, Cadet LPS 814 (5)

Christmas strikes some warm chords on the Soulful Strings' seasonal tribute to the magic of holiday music. Richard Evans conducts the group through "Little Drummer Boy," "Dance of the Sugarplum Fairy" and "Sleigh Ride," as well as a gift package of traditional Christmas fa-



# Billboard Album Reviews

**NOVEMBER 16, 1968** 



POP

WHAT THE WORLD NEEDS NOW IS LOVE—The Sweet Inspirations, Atlantic 5D 8201 (5)

A commendable, entertaining soulful alburn that also breeches the pop field with such tunes as "Unchained Melody," a beautful "I Don't Want to Go On Without You," and the title tune "What the World Needs Now is Love." This female group continues to grow in stature; you can expect heroic achievements by this group in days to come.



POP

THOSE WERE THE DAYS— Exotic Guitars, Ranwood R 8040 (S)

The exceptional guitar group, arranged and conducted by Bill Justis, did well saleswise with their initial LP. This follow-up has all the ingredients and commercialism to pull them through for a high spot on the album chart. Title tune is given a lush treatment in a well balanced program combining the new with the old. "Love is Blue" and "Twilight Time" are prime examples.



POP

THE SOUND OF LOVE— The 50 Guitars of Tommy Garrett, Liberty LSS 14044 (5)

Without doubt, when it comes to melodic interpretations of mood and almosphere, few can match the genius of Snuff Garrett, who has produced another fine LP by the 50 guitars of Tommy Garrett LP here. Best tunes are "Elusive Butterfly," "Classical Gas," "Can't Take My Eyes Off You."



POP

COLD WATER BLUES-Colwell-Winfield Blues Band, Verve Forecast FTS 3056 (5)

White blues with big band sound designed for progressive rock market. The sound is nitty gritty and the group ranges from experiment musical genders to progressive rock to hard blues, to jezz. All done well. "Free Will Fantasy," "Cold Wind Blues," and "Going Down Slow" strike hardest.



COUNTRY

SPEAKER OF THE HOUSE-Jimmy Dean, RCA Victor LSP 4035 (5)

Deen's voice carries authority and polish in his own easygoing style in these 13 country flavored and widely appealing tunes. He starts off with a well done "Little Things," adds a sesty "The Big Man" and winds things up with a simple "The Same Old You."



THE CHAPME A LINE WAS COMED ON THE STATE OF THE STATE OF

COUNTRY

Various Artists, RCA Victor LSP 4082 (5)

The duet, always an important segment of country music, is represented here by some great performances. Among those paired are Porter Wagoner and Dolly Parton, Jim Reeves and Dottle West, Bobby Bare and Skeeter Davis, Chet Atkins and Hank Enew and others. Collectors will find this album hard to pass up.



COUNTRY

THE WILD SIDE OF TOWN-Dick Curless. Tower ST 5137 (5)

A revealing look at a different type of life in song by Dick Curless, but atill the fine, deep canyon voice. He does "The Wild Side of Town" and gets more involved with locale in the "Easy Woman," then follows this up with "Nobody Knows You When You Are Down and Out." Things, seems to be the best commercial tune of the LP, a rip-smorting tune.



CLASSICAL

MARLER: SYMPHONY No. 4-Morison/Kneckerf/Bavarian Radio Symphony (Kubelik), DGG SLPM 139 339 (5)

Rafael Kubelik and the Bavarian Radio Symphony, making the orchestra's first U. I. tour this fall, continue their excellent Mahler series with a fine reading of the "Symphony No. 4." one of the most popular of Mahler's symphonies. Two other recent pressings should add to interest in the work. Seprano Elsie Morison IMPL Kubelik) is the fourth increment soloist.

# HITS OF THE WORLD

#### ARGENTINA

(Courtesy Escalera a la Fama) \*Denotes local origin

#### Week Week

I FUISTE MIA EN VERANO -\*Leonardo Favio (CBS)-

2 LA PRIMAVERA-Palito Ortega (RCA)-Clanort 5 LA CHEVECHA-Palito Ortega (RCA)-Clanort

3 POR QUE YO TE AMO-"Sandro (CBS)-Ansa 9 ESTUDIANTES DE LA
PLATA—\*Jorge Sobrai
(CBS); Carol Argentino;
\*Coco Diaz (Odeon);

ASI—\*Sandro (CBS)—Ansa TU NOMBRE EN LA ARENA—\*Carlos Barocela (CBS)—Melograf

10 HEY JUDE-Beatles (Odeon) -Fermata THOSE WERE THE DAYS-Mary Hopkin (EMI); Sandie Shaw (RCA); Franck Pour-cel (Odeon)

7 THE MUSIC PLAYED-Matt Monro (Odeon); Willy Martins (EMI); Rosamel Araya (Disc Jockey); Udo Jurgens (Neptuno)

#### BELGIUM

(Courtesy of Humo Magazine) Denotes local origin

#### This Last Week Week

HEY JUDE-Beatles Beatles (Parlophone) THOSE WERE THE DAYS -Mary Hopkin (Apple) CAMP—Sir Henry and Butlers (Columbia) MONIA—\*Roland W. et Peter Holm (Gramophone) HELP YOURSELF—Tom Jones (Decca)

ON THE ROAD AGAIN-Canned Heat (Liberty)

- LES BICYCLETTES DE
BELSIZE—Engelbert
Humperdinck (Decca)
FIRE—Crazy World of
Arthur Brown (Polydor)

8 QUAND ON EST MUSICIEN -Sunlights (Vogue)
POUR ETRE SINCERE-

Herbert Leonard (Polygram)

#### BRITAIN

(Courtesy Record Retailer) \*Denotes local origin

#### Week Week

2 WITH A LITTLE HELP FROM MY FRIENDS— \*Joe Cooker (Regal Zonophone)—Northern (Denny Cordell) 1 THOSE WERE THE DAYS— Mary Hopkin (Apple)—
Essex (Paul McCartney)

THE GOOD, THE BAD
AND THE UGLY—Hugo

Montenegro (RCA)—United Artists (Hugo Montenegro) 16 ELOISE-Barry Ryan (MGM)—Carlin (Bill Landis)

19 THIS OLD HEART OF
MINE—Isley Brothers
(Tamla-Motown)—Jobete,
BMI (Holland Dozier)

5 ONLY ONE WOMAN—

\*Marbles (Polydor)—Abiguil
(B & M Gibb/Stigwood)
6 LIGHT MY FIRE—Jose
Feliciano (RCA)—MCPS
(Rick Jarrard)
4 LITTLE ARROWS—Leapy
Lee (MCA)—Shaftesbury
Music (Gordon Mills)

9 18 ALL ALONG THE WATCHTOWER—\*Jimi Hendrix Experience (Track)

-Feldmans (Jimi Hendrix)

7 HEY JUDE-Beatles (Apple)

-(Apple)-Northern Music
(George Martin)

8 JESAMINE—Casuals (Decca)—Mills (David Pardo)

9 LES BICYCLETTES DE BELSIZE—\*Engelbert Humperdinck (Decca)— 13 10 MY LITTLE LADY— Tremeloes (CBS)-Shane (Tremeloes)

14 12 LISTEN TO ME-\*Hollies (Parlophone)—Bron (Ron Richards)

15 11 A DAY WITHOUT LOVE—
\*Love Affair (CBS)—Dick
James (Mike Smith)

16 20 BREAKING DOWN THE
WALLS OF HEARTACHE -\*Bandwagon (Direction)
Screen Gems/Columbia)
Denny Randell/Sandy Linzer
MEXICO—\*Long John Baldry
(Pye)—Welbeck Schroeder

18 14 WRECK OF THE ANTOINETTE-Dave Dec

Group (Fontana)—Linn (Steve Rowland) 15 LADY WILLPOWER-Union

Gap (CBS)—Dick James
(Jerry Fuller)

17 CLASSICAL GAS—Mason
Williams (Warner Brown)

Rondor (Mike Post)

21 23 YOU'RE ALL I NEED TO
GET BY—Marvin Gaye and
Tammi Terrell (TamlaMotown)—Jobete, BMI
(Ashford/Simpson)

22 13 RED BALLOON—Dave Clark Five (Columbia)

23 41 ELENOR-\*Turtles-Carlin

24 27 HARPER VALLEY P.T.A.— Jeannie C. Riley (Polydor)— Keith Prowse (Shelby

25 33 RUDI'S IN LOVE-\*Locomotive (Parlophone)— Essex (Gus Dudgems) MAGIC BUS-\*Who (Track)
-Fabulous (Kit Lambert/

27 34 IF I KNEW THEN WHAT I KNOW NOW—\*Val Doonican (Pye)-Cinephonic

(Bill Rodgers)

35 AIN'T GOT NO—I GOT
LIFE/YOU GOTTA DO—
Nina Simone (RCA)—U-A

Music (Stroud)

22 HOLD ME TIGHT—Johnny
Nash (Regal Zonophone)—
Writers Workshop (Jad)
(Bell)—Shapiro-Bernstein &
Co. (Dale Hawkins)

28 SUNSHINE OF YOUR LOVE
—\*Cream (Polydor)— Dratleaf (Felix Papallardi) 47 MAY I HAVE THE NEXT DREAM WITH YOU— \*Malcom Roberts (Major

Minor)-Pedro (Tommy Scott) 30 WAIT FOR ME MARY-ANNE—\*Marmalade (CBS)

-Southern (Mike Smith)
33 39 1 WANT YOU TO BE MY BABY-\*Billie Davis (Decca)-Chappell (Mike Aldred) 24 MARIANNE-Cliff Richard

(Columbia)-Leeds (Norrie Paramour) 37 AN OLYMPIC RECORD-\*Barron Knights (Columbia)
—Immediate/Patricia/Donna

(Ron Richards) 25 ICE IN THE SUN-Status Quo (Pye)-Valley Music 50 IT'S IN HIS KISS—Betty

Everett (President)-TM Music (V.J.) 42 MY WORLD—\*Cupid's
Inspiration (Nems)—
Sunbury (Jimmy Duncan)
36 HELP YOURSELF—Tom
Jones (Decca)—Valley (Peter

Sullivani 40 26 HELLO, I LOVE YOU— Doors (Elektra)—Campbell-Connotty (Paul A. Rothschild)

LILY THE PINK—Scaffold (L) (Parlophone)—Noel Gay (Norrie Paramour) 42 32 I SAY A LITTLE PRAYER-

Aretha Franklin (Atlantic)-Shapiro-Bernstein (Jerry Wexler) 40 M'LADY—Sly and the Family Stone (Direction)—Carlin 43

(Sly Stone) URBAN SPACEMAN-Bonzo Dog Doo Dah Band (L) (Liberty)-Bron (A.C. Vermouth)

PRETEND-Des O'Connor (Columbia)—Maurice Patricia (Norman Newell) 31 WEIGHT-Band (Capitol)

Feldman (John Simon) 43 YESTERDAY'S DREAMS-Four Tops (Tamla-Motown) -Stein and Vanstock (Ivv Hunters

RAIN AND TEARS-Aphrodite's Child (Mercury)
—Flamingo (Pierre Sberro) 49 38 I GOTTA GET A MESSAGE TO YOU—

\*Bee Gees (Polydor)— Ablgail (Stiewood-Bee Gees) I'M A TIGER-Lulu (L) (Columbia)—Valley (Mickie Most)

#### FRANCE

(Courtesy Centre d'Information et de Documentation du Disque)

#### This Week

THOSE WERE THE DAYS—Mary Hopkin (Apple-Patheh Marconi) MONIA—Peter Holm (Riviera)—

Vogue International HEY JUDE-Beatles (Odeon)-

FIRE-Arthur Brown (Polydor) 5 BABY COME BACK—Equals
(Philips)—Monica
6 LE BON. LE BRUTE ET LE

TRUAND-Hugo Montenegro (RCA Victor) VALSE D'ETE-Adamo (Pathe

RAIN AND TEARS-Aphrodite's Child (Philips)—Continental QUAND ON EST MUSICIEN—

Les Sunlights (Disc'AZ)
10 TIGER—Brian Auger Trinity (Polydor)

#### HOLLAND

(Courtesy Platennieuws & Radio Veronica)

\*Denotes local origin

This Last

4 HEIDSCHI BUM BEIDSCHI -Heintje (CNR)-Vivace/

HEY JUDE-Beatles (Apple) -Leeds/Basart THOSE WERE THE DAYS-

Mary Hopkin (Apple)—
Essex Holland/Basart

ONLY ONE WOMAN—
(Polydor)—Basart

MY LITTLE LADY— Tremeloes (CBS)—Artone
WITH A LITTLE HELP
FROM MY FRIENDS—Joe
Cocker (Stateside)—Leeds/

NEED YOUR LOVE SO
BAD—Fleedwood Mac
(Blue Horizon)—Artone

1 SAY A LITTLE PRAYER

—Aretha Franklin (Atlantic)

—Red Bullet

" - I'VE GOT DREAMS TO REMEMBER-Otis Redding (Atlantic)-Red

LA BAMBOLA-Patty Pravo (RCA)-Universal Songs

#### ITALY

(Courtesy Musica e Dischi, Milan) \*Denotes local origin

This Last Week Week

1 APPLAUSI-\*Camaleonti

(CBS)—April Music SENTIMENTO—\*Patty Pravo (Arc)—RCA Italiana RAIN AND TEARS— Aphrodite's Child (Mercury)

Alfiere 5 IL GIOCATTOLO-\*Gianni Morandi (RCA)—Mimo SIMON SAYS—1910 Fruitgum

Co. (Kama Sutra)—Esedra UN ANGELO BLU—\*Equipe 84 (Ricordi)—Senza Fine 6 HEY JUDE—Beatles (Parlophone)-Ritmi e Canzoni

9 IL BALLO DI SIMONE-\*Giuliano e i Notturni (Ri Fi)-Esedra AZZURRO-\*Adriano

Celentano (Clan)-Clan II LE MONDE EST GRIS LE MONDE EST BLEU-Eric Charden (Decca)-R.R. Ricordi

11 12 LA TUA STORIA E'
FAVOLA—Adamo (VdP)— 14 FIRE—Crazy World of Arthur Brown (Polydor)—Aromando 10 IL RAGAZZZO CHE

SORRIDE-\*Al Bano (VdP) Curci INSIEME A TE NON CI STO PIU'—\*Caterina Caselli

15 15 SE TORNI TU-Claude François (Fleche)-SIF

#### JAPAN

(Courtesy Original Confidence Co., Ltd.) \*Denotes local origin

This Last Week Week

1 KOI NO KISETSU-\*Pinky and Killers (King)—All Staff YUZUKI—\*Mayuzumi Jun (Capitol)-Ishihara

HAIKYO NO HATO-Tigers (Polydor)-Watanabe OKASAN-\*Tempsters (Philips)-Tanabe THE SOUNDS OF SILENCE

-Simon and Garfunkel (CBS/Sony)-Shinko \*KIRI NI MUSEBU YORU—
\*Kuroki Ken (Toshiba)
HEY JUDE—Beatles (Odeon)

-Toshiba SHIRISUGITANONE-\*Los Indios (Polydor)—Kaminari KUSHIRO NO YORU— Mikawa\* Ken-ichi (Crown) -Crown

10 II SHIANBASHI BLUES-Masaru and Coro Latino (Columbia)—Columbia 9 HANA TO CHO—\*Mori

Shin-ichi (Victor)—Ai Pro ASA NO KUCHIZUKE— 'Ito Yukari (King)-Watanabe.

18 NAGASAKI BLUES—\*Aoc Mina (Victor)—Zen-On 13 GIRL FRIEND—\*Ox (Victor) TOP IMA WA SHIAWASEKAI-\*Sagawa Mitsuo (Columbia)

12 HOSHIKAGE NO WALTZ—
\*Sen Masao (Minoruphone)
17 TABIJI NO HITO YO— Tokyo Romantica

(Teichiku) 16 AI NO KAORI-Fuse Akira (King)—Watanabe 15 SIMON SAYS—1910 Fruitgum Co. (Buddah)-Aberback/

AISURU KIMI NI-Golden

Cups (Capitol)-Pacific

#### MALAYSIA

(Courtesy Rudio Malaysia)

This Last Week Week

HEY JUDE—Beatles (Parlophone)

THE FOOL ON THE HILL-Sergio Mendes and Brasil DANCE TO THE MUSIC-Sly and the Family Stone

PEOPLE GOT TO BE FREE Ruscals (Atlantic) MARIANNE-Cliff Richard (Columbia)

YESTERADY HAS GONE— —Cupid's Inspiration (MEMS) THOSE WERE THE DAYS— Mary Hopkin (Parlophone) FIRE—Crazy World of Arthur

Brown (Atlantic) DO IT AGAIN—Beach Boys (Capitol) YOU KEEP ME HANGING ON-Vanilla Fudge (Atco)

#### NEW ZEALAND

(Courtes) New Zealand Broadcasting) \*Denotes local origin

This Last Week Week

t HEY JUDE-Beatles 3 I'VE GOTTA GET A MESSAGE TO YOU-Bee

Gees (Spin)

4 REVOLUTION—Beatles

(Parlophone) COME WITH ME-

Fourmyula (HMV)

10 1, 2, 3 RED LIGHT—1910
Fruitgum Co. (Kama Sutra)

8 FIRE—Arthur Brown (Polydor)

6 LOVE, HATE, REVENGE—
\*Avengers (HMV)

7 DO WHAT YOU GOTTA DO-\*Larry's Rebels

JESAMINE-Casuals (Decca) - Allison Durbin (HMV)

#### PHILIPPINES

"Denotes local origin

This Last

Week Week 2 MARDY—\*Eddie Peregrina

and the Blinkers (D'Swan)-Playtex Record Co. 4 NIKI HOEKI-Ellie Greenwich (United Artists)

Home Industries Development Corp.; Aretha Franklin (Atlantic)-Mareco,

5 A MAN WITHOUT LOVE-Engelbert Humperdinck (London)-Super Record

I THE BALLAD OF THE GREEN BERETS—Sgt.
Barry Sadler (RCA Victor)
—Filipinas Record Corp.
1-2-3 REDLIGHT—1910

Fruitgum Co. (Buddah)-Mareco, Inc. 7 I SAY A LITTLE PRAYER

-Aretha Franklin (Atlantic) -Mareco, Inc. YOUNG GIRL-Union Gap

(CBS)—Mareco, Inc. CHERRY RED—Bee Gees (Festival)—Dyna Products, 1 ONLY LIVE TO LOVE YOU—Cilla Black/Cliff

Richard (Parlophone)— Dyna Products, Inc. ALL THE LOVE IN THE WORLD—Connie Francis (MGM)—Mareco, Inc. DOWN AT LULU'S-Ohio Express (Buddah)-Mareco.

#### POLAND

(Courtesy Polish Pathfinders Station) \*Denotes local origin

Week 1 KLECZAC PRZED TOBA-

\*Niemen (Muza) THOSE WERE THE DAYS— Mary Hopkin (Apple)

HEY JUDE-Beatles (Apple) KASIA—Trubadurzy HELP YOURSELF—Tom Jones (Decea) VE GOTTA GET A MESSAGE

TO YOU-Bee Gees (Polydor) JESAMINE-Casuals (Decca) ANNA MARIA-Czerwone Gitary (Muza) MRS. ROBINSON—Simon and

Garfunkel (CBS)

#### (Muza)

PLONACA STODOLA-\*Niemen

SINGAPORE (Courtesy Radio Singapore)

This Last

Week Week 1 THOSE WERE THE DAYS— Mary Hopkin (Parlophone) 5 LES BICYLETTES DE

BELSIZE-Engelbert Humperdinck (Decca) 4 ICE IN THE SUN-Status

Que (Pye) 2 I'VE GOTTA GET A MESSAGE TO YOU—Bee Gees (Polydor)

3 HEY JUDE-Beatles (Parlophone)

RED BALLOON-Dave Clark Five (Columbia) LAST NIGHT IN SOHO-

Dave Dee and Co. (Fontana)

PEOPLE GOT TO BE FREE
—Rascals (Atlantic)

DAYS-Kinks (Pyc) 9 YOUR TIME HASN'T COME YET, BABY-Elvis Presley (RCA)

#### SPAIN

(Courtesy of El Gran Musical) \*Denotes local origin

This Last

Week Week 1 GET ON YOUR KNEES-

\*Los Canarios (Barclay-Sonoplay)—Sympathy
3 OH LORD, WHY LORD/
EL MAR—\*Los Pop Tops (Barclay-Sonoplay)— Ediciones Sympathy/ Southern Music Espanola 2 MONY, MONY—Tommy

James and the Shondells (Columbia Espanola)-

4 YUMMY, YUMMY, YUMMY—Ohio Express (Fonogram)-Aberbach Madrid THOSE WERE THE DAYS-Mary Hopkin (Apple)-

Ediciones Essex Espanola 5 DELILAH—Tom Jones (Columbia Espanola)— Canciones Francis Day

MANUAL—\*Juan Manuel
Serrat (Novola)
LA BAMBOLA—Patty Pravo (RCA Espanola)-Ediciones Musicales RCA Espanola
BRING A LITTLE LOVIN'
-\*Los Bravos (Columbia
Espanola)—Canciones

Francis Day BABY COME BACK-Equals (Sintonia)-Kasaner Music Espanola

#### SWEDEN

(Courtesy Radio Sweden)

This Last

Week Week THOSE WERE THE DAYS-Mary Hopkin (Apple)-

Essex Music 2 HEY JUDE-Beatles (Parlophone)-Sonora 3 MAMMA AR LIK SIN MAMMA—Siw Malmkvist

(Metronome)-Sweden 4 I SAY A LITTLE PRAYER— Aretha Franklin (Atlantic)—

Sonora 5 LET IT BE ME—Hep Stars (Cupol)—Sonora 10 LEVA MITT LIV—Svante

Thuresson (Metronome)-Reuter & Reuter 10 DU OCH JAG-Sten Nilsson (Decca)-Edition Liberty

ALLTING HAR FORAN-DRAT SIG-Agnetha Falt-skog (Cupol)—Abraham 6 ROD VAR DIN MUN— Sten Nilsson (Decca)—

Edition Liberty ON THE ROAD AGAIN-Canned Heat (Liberty)-

Lawn Music

# From The Music Capitals of the World

#### Continued from page 68

disbanded local act), took off recently after being "discovered" in Ottawa. Quality has just issued a follow-up entitled "Daddy Said"/ "Cause We're in Love," both earlier hits.

As anticipated, the Mandala's follow-up to "Love-Itis," a grouppenned ditty called "You Got Me," has received instant approval from PD's across the country. The Atlantic act has just returned from a highly successful cross country tour and plan a return tour of the U.S. in the near future. . . . Ouality rushing out the new Aretha Franklin single, "See Saw"/"My Song." The company also experienced heavy movement on Rascals' album product prior to group's concert at Maple Leaf Gardens Nov. 1. Over 5,000 fans attended the concert, which also featured Gary Puckett and the Union Gap, whose Columbia single "Over You" is currently in the top three: Warner Bros. Peter, Paul and

Mary played to two sellout au-

diences at Massey Hall on Oct. 27-28. The show, however, was received with apathetic reviews in Toronto's three daily papers. . . -Apex burning brightly with the new Gord Lightfoot single of "Bitter Green." Promo head Al Mair also reports heavy action on the Bobby Goldsboro cut of "The Straight Life". . . Jeff Beck drew 2,000 people at the Rock Pile on Sunday, Oct. 27, for two shows. Beck's Epic album, "Truth," getting much attention on CHUM-FM, the city's acid rock outlet. . . . James Brown returns to Maple Leaf Gardens for the third

time in 12 months on Friday (15). It's been confirmed that Janis Joplin, with her new backing group, will play O'Keefe Centre in January. . . . Capitol expects to release the next Beatles album, "The Beatles," on or about Saturday (16). which is the scheduled U. K. release date. The album has caused a great deal of speculation and pre-release information to appear in the Toronto press.

RITCHIE YORKE

STAR PERFORMER—Sides registering greatest proportionals	upward progress this week.	y Accociation of America seal of certification as million selling single.
TILL Actus (Pradacer), Label & Stamber # 5	34 41 43 QUICK JOEY SMALL (Run Joey Run) 7	(Later That Day)
	35 15 14 8 HARPER VALLEY P.T.A. 13	68 71 71 74 SHAKE Shadows of Enight (Kasanata Kata Association). Team 520
Beatles (George Marriel, Apple 2274	36) 29 25 20 ALL ALONG THE	89 79 93 — NOT ENOUGH INDIANS 3
2 2 4 THOSE WERE THE DAYS 8 Mary Hopkin (Paul McCortney), Apple 1801	37 43 43 70 CYCLES 6	78 80 — FOR ONCE IN MY LIFE. 3
3 9 19 LOVE CHILD 5	38 38 38 TAKE ME FOR A LITTLE WHILE 7	91 91 — CROWN OF CREATION 3
7 12 25 MAGIC CARPET RIDE 7	Vanilla Fodge (Shadow Martes), Atra 6416	72 76 SLOW DRAC
5 8 11 HOLD ME TIGHT	(39) 40 47 47 THE PUNKT JUDGE. Taddliv Taer 100  22 22 22 SHAPE OF THINGS TO COME. 11	13 80 81 — EVERYBODY GOT TO BELIEVE IN SOMEBODY
6 10 15 WHITE ROOM	48 66 — PROMISES, PROMISES 3	95 - SUNDAY SUN Affection 2548 3
4 3 2 LITTLE GREEN APPLES	56 56 72 PICKIN' WILD MOUNTAIN	97 - LET'S MAKE A PROMISE 2
21 29 45 WHO'S MAKING LOVE 4	BERRIES Freque Scott & Jo Jo Bosson (Shelley S.	- SCARBOROUGH FAIR
18 35 66 ABRAHAM, MARTIN AND	45 46 68 LES BICYCLETTES DE BELSIZE. 5	ROCKIN' IN THE SAME OLD
Ulan (Laurie Frad Phil Gernhard Frad ), Laurie 3464	32 32 33 CHAINED	BOAT Solby Blood, Duby 4400
10 B 6 9 ELENORE Turtles (Chip Douglas), White Whale 276	Marrie Gays (Frank Wilson), Tamio 34170	98 — STAND BY YOUR MAN 2
11) 9 4 3 FIRE Crary Warld of Arthur Brown (Kill Lambart), Treek 2556	74 — BOTH SIDES NOW 2	86 86 — SWEET DARLIN' 3
(12) 11 7 7 OVER YOU  Gary Fuckett & the Union Cap (Jerry Fuller).  Calumbia 46664	73 — TOO WEAK TO FIGHT 2	Martha Rasson & the Vandelles (Richard Marris)
13 21 27 SWEET BLINDNESS 8	53 53 53 BATTLE HYMN OF THE	SHOULDER Lettermes (SI de Lovy), Capital 2334
35 79 — FOR ONCE IN MY LIFE 3 Steele Wonder (Henry Cooky), Tamie 54174	Andy Williams with the St. Charles Serrumes Chair (Andy Williams), Calumbia 44650	82 84 95 MORNIN' GLORY  Babble Sectory & Sine Comphail (Kally Sarder &
15 10 5 6 MIDNIGHT CONFESSIONS 12	49 54 54 75 THE STRAIGHT LIFE 4 1	83 83 83 BO WHAT YOU GOTTA DO 5
16 17 18 18 HEY, WESTERN UNION MAN. 12 Jerry Buffer (Gamble-Huff) Mercury 73856	60 60 67 CINNAMON  Berek (George Tobie & Johnny Cymbol), Bang 558	Tymes (Simmy Will Winner), Columbia 84620
36 36 48 CHEWY CHEWY Ohio Express (Kasenets-Kats Associates), Buddah 70	51 69 74 87 SHAME, SHAME	85 93 94 94 AUNT DORA'S LOVE SOUL
37 37 54 ALWAYS TOGETHER Belle (Bobby Miller), Ceder 5621	52 52 79 1432 FRANKLIN PIKE CIRCLE	MY FRIENDS
18 14 11 12 SUZIE Q Creedence Clearwater Revival (Sant Zaentz), Fantary 616	68 72 89 GOODY GOODY GUMDROPS 4	- (5he's) SOME KIND OF
(20) 19 19 17 REVOLUTION Besties (Greege Martin), Apple 2276	1910 Fruitgum Cs. (Karenetz-Katz Associates). Budden 71  65 89 — THE STAR-SPANGLED BANNER 3	WONDERFUL Saltany C (Deces James).
(21) 16 15 5 GIRL WATCHER D'Xayslans (Narth State Music), ABC 11094	Jose Feliciana, ACA Victor 47/9665	88 90 90 I WALK ALONE
(22) 23 23 23 FOOL FOR YOU	Temmy James & the Sheedells (Tommy James), Saulette 7024	Backers Acklin (Cert Devis-Evenor Estant)
67 75 - WICHITA LINEMAN 3	56 63 63 60 I LOVE YOU MADLY Seel 2505	90 95 - CALIFORNIA EARTHQUAKE . 3
24 34 36 KEEP ON LOVIN' ME, HONEY. 6	57 64 65 76 FROM THE TEACHER TO THE PREACHER	91 BABY LET'S WAIT
25 26 27 34 HI-HEEL SNEAKERS Tamin \$4173 5	(58) 72 76 93 PEACE BROTHER PEACE 4	92 92 — BILLY, YOU'RE MY FRIEND 3
47 64 — I LOVE HOW YOU LOVE ME 3	(59) 58 58 58 CINDERELLA SUNSHINE 6	93 BALLAD OF TWO BROTHERS
27 28 42 BANG-SHANG-A-LANG 8	60 75 — GOODBYE MY LOVE 2	94) HARD TO HANDLE
28 20 20 16 SAY IT LOUD (I'm Black and I'm Proud)	87 - KENTUCKY WOMAN 2	95 I'VE GOT LOVE FOR MY BABY
James Brown & His Famous Flames (James Brown), King 6167  12 13 13 PIECE OF MY HEART	62 62 62 PORPOISE SONG	96 - I PUT A SPELL ON YOU 2
42 50 64 BRING IT ON HOME TO ME 51	(62) 84 87 — FIRE	97) HOOKED ON A FEELING
40 57 65 LITTLE ARROWS	81 97 — THE YARD WENT ON FOREVER 3	98 I WORRY ABOUT YOU
31) Leapy Lee (Gorden Mills), Detta 22380	89 96 - TALKING ABOUT MY BABY 3	99 99 100 - COME ON, REACT
57 67 80 STORMY 4	94 — HANG 'EM HIGH 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	100 A WHITER SHADE OF PALE . 2
Classits IV, (Buddy Bule), Imperial 64328		BUBBLING UNDER THE HOT 100
Abraham Martin and John (Exposure/Sanghill, SMI) 3 Girl Watcher (Burth State,	Publisher-Licensee)	161 MAIN STREET Sary Lewis & the Playbers, Liberty \$4677

Abraham, Martin and John (Reznique/Samphil, SMI) All Along the Welchtower (Dezet, ASCAF) Almoys Tagether (Chrois, SMI) And Deze's Lave Soul Shack (Redwel/Time, SMI)	
Salvy Let's Wait (Web IV, EMI) Salled of Two Strethers (True, EMI) Samp-Shapp & Lang (Kirshner, EMI) Sattle Hymn of the Republic (Public Bomale Silly, Tun're My Friend (Catalogue, EMI) Satt hides Now Signamb, EMI) Satt hides Now Signamb, EMI)	
Catifornia Earthquake (Claser, 858) Chained (Johnto, 858) Cheery Cheery (Peanut Butter, Kasket, 856) Clockerite Sanzhine (Beam, 856) Clockerite Sanzhine (Beam, 856) Clock Nine (Johnto, 856) Came On, Sanzt (Dundar, 856) Came On, Sanzt (Dundar, 856) Came On Canaline (Szebag 856) Crown of Creatine (Szebag 856)	
Cotten (leving, EMI) De Spmothing to Me (Fatricia/Enhance Tunes, EMI) 5 De Whot You Gotte Sn (Rivers, 2001) Element (Ishmanl/Elimp, 2001) Everybody Got to Belling in Semahady (Birdean)	
Welden ASCAP   7   Sire (Crary World of Arthur Screen (Track, SMI)   1   Sire (Track by Free (Bas-Lack SMI)   5   Feel for Year (Lamed, SMI)   2   For Once in Ma Life (Sheels Woodar) (Track S	ļ
Von Stock, 45CAF) For Gone in My Life (Jackie Wilson (Stein & Von Stock, 45CAF) 1422 Franklin Fibs Circle Hore (Fuzzell-Cases, ASCAF) From the Teacher to the Prescher (BEC) Johnson, 4563)	

	1000
Girl Watcher (Borth State, ALCAF)	21
Condire My Less (Dynatume, SMI)	60
Sendbys My Leve (Dynatome, SMI) Sendy Goody Somdrage (Kanket, SMI)	37
Hang Tm High (Meart, \$561) Hard to Handle (East/Sime/Redwel, \$561)	100
Harper Velley P.T.A. (Jesselle C. Billey)	
Nestry, BMI	21
Harper Valley P.T.A. Stater That Same Day	
Newbert A3CAF	AT
Hey Jude (Matter, BMI)	
Mey Jude (Marian, BM); Mey, Western Union Man (Farabet/Bookle Biamond,	
Dewmateley EAR) Hi-Hept Sasakers (Medal, BMI)	16
Hi-Hest Sanakers (Medal, BMI)	21
Held Me Tight (Nash, ASCAP)	97
Manhad un a Faeling (Press, BMI)	10000
I Lave New You Leve Me (Screen Gemo-	1000
Callegation BMT	34
I Lave Tao Medly (Ric Tir. SMI)	-
Welk Alone (Adams-Ver & Abbert, Esst)	
Warry About Ton [Mauroon, \$861]	
I've Gut Love for My Saby (Matric/Lenoir, SMI)	
Just Ain't No Laws (Baker/BBC, BMI)	24
Keep on Leving Mr. Honey (Johnto, SMI)	41
Kentucky Woman (Tollyrand, 266)	
Les Bleyelettes de Beteine (W.F. ASCAP)	43
Let's Make a Promise (World War III)	79
Describer, 2007) Little Account (Desbess, 2001)	33
Little Green Apples (Bensell-Cores, ANCAP)	3
Laws Child (Jobote, SMI)	3
Magic Carpet Ride (Treendale, BMI)	
A Man and o Half (Fame, RMI)	79
Midnight Confessions (Little Popilies, SMI)	- 15
Mursis' Slury (Shapes, ASCAP)	82
Mar Parregt Indiany (Pamera, \$401)	
Core You / Vine SMIT	75

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	Promises. Promises (Blos Seas/Jut/Marris, ASCAF)	58 84 17 42 42 47 81
	Quick Jose Small (Ron Jony Ron) (T.M., 2001)	24 20 77
	Say It Lond (I'm Black and I'm Froud: (Gain, SAM)) Scarbornogh Fair (Choring Cross, SAM) Shake (Kasket Pennet Butter, SAM) Shame, Shatte (4 Star, SAM) Shame, of Things in Cross (Screen Gents	84
	Chiunkia SMI of Mandarful (Bondellon)	2000
	Streight Life, The (Vice, 6MI) Streight Life, The (Vice, 6MI) Sunday Son (Streightsige, 5MI) Sepie 2 (Apr. 6MI) Sepie 2 (Apr. 6MI)	20 4 2 2 2
	Tabling About Mr Sales (Flaming Serow, SMC)     	10000
	Whe's Making Love (Last, SME) Wicklin Liceman (County, ASCAP) With a Little Help From My Prints (Marine, 2001) 5	Runn
	Tard West on Server, The  Casepy ASCAP	4

BUBBLING UND	ER THE HOT 100
	Sary Lewis & the Playbers, Liberty \$4077
And the Mann	with street, St 2181
THE REST OF LEASE S SPECIFICAL	Robert Kalght, Elf 90019
	Brengfiller Band, Capital 2567
104 TIAIN IN 188 827	Author Couley & Names and Gardy 7927
105 MALINDA	Sabby Topics & Vencesours, Gordy 7079
IOS. RIGHT RELATIONS.	Johnny Bloom, Imperial 86223
107. SEE SAN	Acetha Franklin, Arlantic 2574
THE I READ IT THROUGH THE GRAP	Trint Marrie Says, forcie S
109 BORN TO BE WITH TOO	Same James, Capital 2271.
the was not name water	Mills Breibert, Bet 17182
*** WE'S BAD BAD BAD	Batty Wright, Aletse 4571
THE REAL PROPERTY.	PKenton, ARC 11153
112 COVI MACHINE	Satury Connection, Cadet 317
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COT MARK & BOOKS LIKE LOVE	Sans & Dobbs, TRX 5014





# Barry Ryan rocks

Eloise

K-14010

Composed by Paul Ryan Produced by Bill Landis



MGM Records is a division of Metro-Goldwyn-Mayer Inc.

# onton

NUMBER OF SINGLES REVIEWED

> THIS WEEK 102

LAST WEEK 131

\*This record is predicted to reach the TOP 40 EASY LISTENING Chart

# TOP 20 POP SPOTLIGHT II TOP 20

Spotlights Predicted to reach the top 20 of the HOT 100 Chart

## ARETHA FRANKLIN-SEE SAW

(Pros. Jerry Wexler) (Writers: Cropper-Covay) (Catillian-East, BMI)-This blockbuster of a swinger should prove the outing to put her at the No. 1 spor on the Hot 100 and the r&b charts. Much in the sales and excitement sound of "Respect," Flip: "My Song" (Lion of Houston, BMI). Atlantic 2574

# DUSTRY SPRINGFIELD-SON-OF-A PREACHER MAN

Prod. Jerry Wexler, Tom Dowd & Arif Mardin) (Writers: Hurley-Wilkins) (Tree, EMI)-The exceptional slylist's move to the Atlantic label should prove an out and out smash. It's loaded with a funky blues sound end a powerful soul vocal workout, Flip: "Just a Little Lovin" (Early in the Mornin")" (Screen Gerns-Columbia, BMI). Atlantic 2580

## THE VOGUES-TILL

(Prod. Dick Glasser) (Welters: Sigmen-Danvers) (Chappell, ASCAP)-The Roger Williams hit of the 50's is brought up to date by the Vogues and should fast continue their string of Top Ten hits. All the sales potential here of their "My Special Angel," Top Dick Glasser production and Ernie Freeman arrangment. Flip: "I Will" (Camarillo, EMI). Reprise 0788

## CHAMBERS BROTHERS-I CAN'T TURN YOU LOOSE

(Frod. Tim O'Brien) (Writer) Redding) (East/Time/Redwal, BMI)-With even more drive and excitement than their recent "Time Has Come Today" smash, this swinger should hit hard and fast and go straight to the top Flip: "Do Your Thing" (Chambro, BMI). Columbia 4-44679

## MARVIN-GAYE-I HEARD IT THROUGH THE GRAPEVINE

[Frod: Norman Whitfield] [Writers: Whitfield-Strong] (Jabete, BMI)-His most exciting and commercial entry in a long while should put him rapidly at the top of the charts. The Gladys Knight hit comes off with a different and putent hit sound with a driving beat in strong support. Flip: "You're What's Happening" (Jobete, BMI), Tamia 54176

# TOP 60 POP SPOTLIGHT

Spotlights Predicted to reach the top 60 of the HOT 100 Chart

## ERIC BURDON & ANIMALS—WHITE HOUSES/ RIVER DEEP, MOUNTAIN HIGH

(Prod. Everyone of Us) (Writer: Burdon) (Burdon/Noma, BMI)-(Prod. Eric Burdon & Animals) (Writers: Spector-Barry-Greenwich) (Mother Bertha/ Trio, BMI)-Two equally potent sides to follow up their "Sky Pilot." First is an original rhythm item with a strong lyric line while the flip is well done treatment of the like and Tina Turner hit. MSM 14013

## MERRILLE RUSH-REACH OUT

[Frod. Tommy Cogbill] (Writers: Holland-Dozier-Holland) (Jobete, BMI)-A fresh, unusual and powerful treatment of the Four Tops past hit will fast surpass the sales of "That Kind of Woman" and rush her up to the top of the chart once again. Exceptional arrangment and vocal performance, Label handled by Bell. Filp: "Love Street" [Press, BMI] AGP 107

## NANCY SINATRA-GOOD TIME GIRL

(Frod. Billy Strange) (Writer: Davis) (Bootique, ASCAP)-Her first produced by Billy Strange. Should prove one of her biggest in sales and put her back in the top part of the Hot 100 in short order. Good material and a top vocal workout supported by and equally driving arrangement. Flip: "Old Devil Mono" (Players Music, ASCAP). Reprise 0789

## GENE CHANDLER—PIT OF LONELINESS

(Frod, Carl Davis) (Writers: Lewis-Dixon) (Cachand, BMI)-Currently riding the Hot 100 with his dust with Barbara Acklin on "From the Teacher to the Prescher," Chandler has a winner here in this bluesy rhythm entry. Should prove a sales topper for his recent "There Was a Time." Flip: "Teacher, Teacher" (Cachand, BMI), Brunswick 55394

# SLY & THE FAMILY STONE-EVERYDAY PEOPLE

(Prod. Siv Stone) (Writer: Stewart) (Daly City, BMI)-Here's the driving rocker that will fast bring the "Dance to the Music" group back to the top half of the Hot 100. Pulsating beat backs a strong vocal workout on good material. Flip: "Sing a Simple Song" (Daly City, BMI). Epic 5-10407

## ROGER MILLER-VANCE

(Prod. Jerry Kennedy) (Writer: Russell) (Russell-Cason, ASCAP)-The composer of "Honey" and "Little Green Apples" comes up with another compelling piece of material that Miller performs to perfection. A top artistic outing that could easily prove a sales glant. Watch this one! Flip: "Little Children Run and Play" (Green Grass, BMI). Smash 2197

## AL MARTINO-I CAN'T HELP IT (If I'm Still in Love With You)

(Prod. Voyle Gilmore) (Writer: Williams) (Rose, BMI)-Martino made his triumphant return to the disk scene via pop-country material and this top revival of the Hank Williams standard should prove one of his biggest sellers, Flip: "I Can Only See" (Irving, BMI). Capitol 2355

## THE SWEET BIPPIES—BUBBLEGUM MUSIC

(Prod. Jimmy Curtiss) (Writers: Kanyon-Curtiss) (Popdraw, ASCAP)-The title of this easy beat rocker says it all! Has all the ingredients to prove a smash with the age group they're singing about. Well done, with a strong dance best an cleverly thought out lyric. Flip: "Love, Anyway You Want It" (Popdraw, ASCAP). AEM 990

## THE SAFE AS MILK-EENY MEENY

(Prod. Paul Leka) (Writers: Edmonds-Thompson) (Dunbar, BMI)-A mover from start to finish, this pile-driver with infectious beat and lyric should hit hard and with sales impact. Strong group sound. Watch this one step out! Flip: "We Know that Everybody Knows" (Little Heather/Big Seven, BMI). Roulette 7027

# THE BARRACUDA-THE DANCE AT ST. FRANCIS

(Prod. Koppelman & Rubin with Alan Gordon) (Writers: Gordon-Bonner) (Charden, BMI) New rock group in the Kuppelman-Rubin stable comes on strong in this RCA debut. Driving rocker should break bit and fast establish the new group as top disk sellers. Flip: "Lody Fingers" (Charden, BMI).

# SPECIAL MERIT SPOTLIGHT

Spotlighting new singles deserving special attention of programmers and dealers.

WHAT THE WORLD NEEDS NOW IS LOVE (Writers: Bacharach-David) (Blue Seas/Joc. BMI)-SWEET INSPIRATIONS (Prod. Tom Dowd) Atlantic 2571/CILLA BLACK DJM 70007-Two equally potent and commercial treatments of the Bacharach-David classic, and either or both could prove important sales items. The Cilla Black version is handled by Bell Records.

BILL BLACK'S COMBO-Bright Lights, Big City (Writer: Reed) (Conrad. BMI)

-Black offers another raunchy rock instrumental to follow up his "Turn
On Your Lovelight" chart rider. Hi 2153

BARRY RYAN-Eloise (Prod. Bill Landis) (Writer: Ryan) (Valley, BMI)-The British smash could easily prove an important sales item here. Infriguing vocal work and arrangement, MGM 14010

"JERRY VALE-There's a Baby (Prod. Wally Gold) (Writers) Melrose-Bermstein) (Emarcy, ASCAP)-Beautiful marriage of melody and lyric prove perfectly suited to Vale's amouth delivery in this top commercial outing. Columbia 4-44687

GORDON WALLER-Everyday (Prod. Norrie Paramor) (Writers: Harding-Patty) (Southern, ASCAP)-Well arranged and produced updating of the Buddy Holly hit of the past should prove a strong Hot 100 contender for one half of the Peter and Gordon team. Capital 2346

JOE SOUTH-Games People Play (Prod. Joe South) (Writer: South) (Lowery.

BMI)—The composer-producer-performer has come up with a sitarflavored rhythm item that should be the one to bring him Hot 100 honors. Watch this potent left-fielder Capital 2248
JOHNNY JOHNSON & THE BANDWAGON-You (Prod. Denny Randell)

(Writer: Randell)-Group should quickly be riding the charts once again with their exceptional freatment of this strong rock number. Epic 5-10412 THE O'JAYS-1 Miss You (Prod. George Kerr) (Writer: Roach) (Bay-Wes, BMI)-Following up their recent "Choice" chart rider, group comes on strong with a blues-flavored rock balled with top production work by George Kerr, Bell 749

THE MIRETTES-1'm a Whole New Thing (Frod. Jerry Goldstein) (Writers: Goldstein-Regen) (Duchess, BMI) Good group sound and powerful rock material blend to make this a discatheque and sales winner. Revue 11029 SHIRELLES-Call Me (If You Want Me) (Prod. Randy Irwin) (Writers: Michael-Andrews) (MRC/Ran-Lou, EMI)-The fem trio should soon be back

on the best seller charts with this smooth new rock balled with good lyric content. Blue Rock 4066 IKETTES-Make 'Em Walt (Prod. the Turner) (Writer: Turner) (Pumpett) Flacid, BMI)-Exciting rocker with an equally exciting vocal workout that should prove a discotheque smash. Pempeli 66683

SHERRY DINNING-Obion Bottom Land (Prad, Fred Burch) (Writer: Burch) Singleton/Burch, BMI)-Unusual ballad material with a folk-country flavor gets an intriguing vocal performance and must be heard to the end. Much in the vein of "Ode to Billie Joe." \$55 International 757 COULOURS-Hyannisport Soul (Prod. Danny Moore & Richard Delvy) (Writers: Delton-Montgomery) (Hastings, Speed, BMI)—Infectious rock item should bring the group back to the Hot 100 chart in a hurry to follow up their "Love Heals." Det 2550

THE LOVE AFFAIR-A Day Without Love (Prod. Mike Smith & John Goodison) (Writers: Goodhand-Tait) (James, BMI)-Hit British group should make their mark in the States with this powerful balled with a big production and smooth group sound. A sales giant in England. Date 2-1627

JUNE & DONNIE-I Thank Tou Baby (Prod. C. Mayfield-D. Hathaway) (Writers: Mayfield-Hathaway) (Camad, EMI)-Strong rocker much in the groove of the Gaye-Terreil duet hits, this should bring the new

team sale honors with their initial cuting. Curtom 1935

JOHN MAYALL-Walking on Sunset (Frod. Mike Verson) (Writer: Mayall)

[51 George Ltd., ASEAP)—The hot album winners offer a bives rocker that should prove their most important singles entry to date. Much sales potential here London 20042

TEN YEARS AFTER-Hear Me Calling (Prod. Mike Vernon) (Writer: Lee)

(Bijou, ASCAP)-Culled from their hir LP, this amount rock balled should put the group in the hot singles seiling ben Daram \$5005

RICARDO RAY-Muny, Many (Prod. Neil Galligan) (Writers: Elpom-James-Gentry-Cordell) (Patrice, 8MI)-Ray hit the chacts with his "Nitty Gritty" and this driving revival of the recent Tommy James hit should carry him even higher, Alegra 4027

GINNY TIU & THE FEW-Let Me Get Through to You, Baby (Prod. Gary)

Licero & Bill Traut) (Writers: Gore-Bayer) (Screen Gema-Columbia, BMI)-The former child star planist now makes a strong commercial singing debut on new label from the west coast with Kenny Mayers at the helm. Dak swings from start to finish with much chart potential.

JIMMY DAMON-Young Hearts, Young Hands (Prod. Mike Berniker) (Writera) Ablert-Carr) (Pincus, ASCAF)-Backed by a big promotional compaign, newcomer Damon has a strong and sich voice that should garrier much airplay. Good ballad material. Decca 32412

MARGARET LEWIS-Mrs. Cuoper's Tea Party (Frod. Shelby S. Singletun)
(Writer: Hall) [Newkeys, BMI)-The composer of "Harper Valley P.T.A.

Lirikes again this time with a neighborhood theme. His moch of the sales potential of the Jeannie C. Riley classic. 355 International

"MICKEY MILAN-Come Rain or Come Shine (Prod. Tony Gamburallo) (Writers: Arien-Mercer) (A.M. ASCAP). A smooth, polished stylist makes a strong debut which should garner much play and sales. Label handled by Audio Fidelity, Karale 538

SATURDAY'S CROWD-Do I Still Figure (In Your Life) (Prod. Jerry Williams Jr.) (Writer: Opin) (Gil. SMI-New group impresses with this ages beat blues rocker with much teen sales appeal. Sotanic 1003

# COUNTRY

Spotlights Predicted to reach the top 20 of the HOT COUNTRY SINGLES Chart

## JOHNNY CASH-DADDY SANG BASS

(Fred. Bob Johnston) (Writer: Perkins) (House of Cash, BMI)-Following to his chart topper "Foliam Prison Blues, Cash has another ture fire sales winner in this infectious Cast Perkins thythm number. Flip: "Me Turned the Water into Wine" (House of Cath, BMI). Columbia 4-44689

## WYNN STEWART & THE TOURISTS-STRINGS

(Prod. Ken Neison) (Writers: Stewart-Bishop) (Blue Book, BMI)-Chalk up unother chart topper for Stewart in this exceptional ballad outing Could easily prove his all time best seller? Beautifully performed and arranged, Filp: "Happy Blues" (Freeway, BMI): Capital 2341

## JOHNNY DARRELL-WOMAN WITHOUT LOVE

Writer: Chesnut) (Passkey, BMI)—Exceptional balled material penned by Jerry Chesnut with an equally compelling Darrell reading Should prove a sales giant topping his "With Pen in Hand" smash. Flip: "I Fought me Law" (Acutt-Rose, BMI). United Artists 50481

## SLIM WHITMAN-LIVIN' ON LOVIN'

(Prod. Scott Turner) (Writer: Burgess) (Four Star, BMI)-Here's a happy rhythm item that should soar Whitman right up the chart in rapid techion to replace his recent "Happy Street." Flip: "Heaven Says Hello" (Four Star, BMI). Imperial 66337

## STU PHILLIPS—BRING LOVE BACK INTO OUR WORLD

(Prod. Chat Atkins) (Weiters: Melson-Melson) (Acuff-Rose, BMI)-Here's a beauty of a balled that could easily prove Phillips' best seller to date. Fine lyric line delivered in top Phillips style. Has all the ingredient to become a country standard. Flip: "Speak Softly, My Love" (Four Star, BMI) RCA Victor 47-9673

# CHART

Spotlights Predicted to reach the HOT COUNTRY SINGLES Chart

BOB LUMAN-Woman Without Love [Passkey, BMI] EPIC 5-10416 DUANE DEE-True Love Travels On a Gravel Road | Dive Crest/ Hill &
Range, BMI), CAPITOL 2332
KENNY PRIFE-II Don't Meen a Thing to Me (Pamper, EMI), BOONE 1081
GUY MITCHELL-Frisco Line (Starday, BMI), STARDAY 846
TEX WILLIAMS-The Tail's Been Wagging the Dog (Wilderness, BMI)

GRANDPA JONES-Smoke, Smoke, Smoke (But Not Around Me) (Banderille, BMI). MONUMENT 1108 BILL CARLISLE-Don't Hit My Friend (Acuff-Rose, BMI). HICKORY 1518

RONNIE BARTH-I Can See You Don't Love Me Anymore (Feet Int'l, BMI) KARATE 539

# **TOP 20**

# R&B

Spotlights Predicted to reach the TOP 20 of the TOP SELLING R&B SINGLES Chart

## LEON HAYWOOD-EVERYDAY WILL BE LIKE A HOLIDAY

(Fred. Leon Raywood) (Western, Bell-Booker) (East, BMI)-The putent William Bell material should prove a sales giant for Haywood for both r&b and pop markets. Easy best drives the balled home with a top vocal workout. Flip: "Blues Get Off My Shoulder" (Contad, SMI), Decca 22414

# BOBBY PATTERSON-SWEET TASTE OF LOVE

(Frod. Abnek Music: (Writery Singleton-Keyes) (Ressevelt, SMI)—Patterson weeks and selfs this blues pile driver for all it's searth and it should prove a hot chart from for rich and then spill over to the Hot 100 as well. Fig. Buty, Bury Bee' (Tattersall, SMI). Jetster 112

CHART Spotlights Predicted to reach the

JIMMY McCRACKLIN-Lors, Lors, Lors | Matric Budget, S.M.); MINIT 27557 THE VIERATIONS-Cause Too're Mine Downstains & Double Diamond.

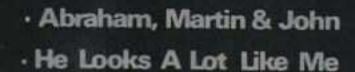
IMI EPIC 5-10418
LOWELL FULSOM—The Sweetest Thing [MMPC, BMI] KENT 497
SPENCER WIGGINS—Date in a While ('a Better Thee Never at Alli
(Rite/Alm, BMI) GOLDWAX 337
AARON NEVILLE—Where is My Baby (Marsaint, BMI) SELL 746
JAMES COIT—Black Power (Phoof, BMI) PHOOF 101
POPULAR FIVE—I'm a love Maker (Past Int'l, BMI) MINIT 22056
GINO WASHINGTON—I'll Be Around (When You Want Ma) (Wethout, Aim, BMI) MALA 12,029

All records submitted for review should be addressed to Record Review Department, Billboard, 165 W. 46th Street, New York, N. Y. 10036.

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# Cowboy to Do 'Laugh-In' Show

Stardust Cowboy, currently riding with the Mercury Records single, "Paralyzed," will make his initial TV appearance on NBC-TV's "Laugh-In" Monday (18). The Cowboy, who is coming off a promotion tour of a number of major cities, will also make a guest appearance on ABC-TV's "Dick Clark Bandstand" Nov. 23, and then, beginning Nov. 30, will be seen in the more than 60 cities carrying the syndicated "Upbeat" program.

Mercury is bolstering the Cowboy's TV image with the color videotape which it is distributing to teen-oriented bandstand-type shows throughout the country.

# New Beat Mgt. Owned by Alan

NEW YORK - Mark Alan has started rolling with his New Beat Management, Ltd., a firm designed to house a booking and management complex under one roof. Working with Alan who was formerly with Premier Talent Associates, are Alan Slater, Mike Appel, Robert Slater and Lora Myers. Alan Slater, a vice-president of the company, and Mike Appel will handle the affairs and production of New Beat. Slater and Appel are also involved in outside production for a number of labels including Kapp, Columbia and Atlantic.

Among the groups signed to

New Beat are Man (Columbia), the Illusion (Steed), Celebration (United Artists), Neon (Aaron Schroeder), Mike St. Shaw (Atlantic), the Exiles (Date), Iris (Steed), Johnny Lombardo (Columbia), Hip Pocket and the Balloon Farm (Laurie) and Huck Finn (Kapp).

The New Beat operation will encompass publishing and production as well as booking and management. The firm also has signed production deals with Jeff Barry, Lieber & Stoller, Vinnie Gorman and Tony Michaels, Aaron Schroeder and Chips Moman.

Lora Myers will handle the firm's internal publicity as a house employee and Dominic Sicilia has been retained as an "outside" public relations consultant.

# Tradition to Launch U.S. Tour on Nov. 13

NEW YORK — The Young Tradition, British folk singers who are released with U. S. on the Vanguard label, launch a U. S. tour Wednesday (13) at the Philadelphia Folk Society. The tour, which runs through Nov. 29, covers Cambridge, Mass.; New Haven, Conn., and Washington, D. C.

The trio has a second album, "Galleries," about to be released by Vanguard. The material is mainly British and traditional in origin.



SIX OF TRANSAMERICA'S new young performers line up outside a Los Angeles courthouse prior to having the court approve their artist contracts. Left to right are attorney Robert Rosene, Lydia Marcelle (United Artists Records), Craig Hundley (World Pacific), and the Fabulous Jades (Imperial).

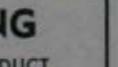
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# MC Squared—Right Formula

LOS ANGELES - An exciting new quintet, MC Squared made its Ash Grove debut Friday (1), sharing the bill with Penny Nichols.

MC Squared, which records for Reprise, specializes in three and four part voicings. In fact, the strength of the group's own vocal efforts built up a din which engulfed the room to where its intensity matched that of the amplified string instru-

Linda Carey plays a major role in the group's sound. She has a belting vocal quality and the looks of a fashion model. She is impressive in an emotional reading of "Everybody's Talking" and adds a high range sound when blending with the other voices.

# Signings

Chud Mitchell to Bell Records. First single is titled "For What It's Worth," and was produced by Bill Traut of Dunwich Productions . . . Candy and the Kisses, girl trio, signed to Decca. The group, formerly with Cameo/Parkway, debut with "Chains of Love." . . . The Smubs, a Long Island-based group managed by Lou Lofredo, to Monument Records. Initial release is a single titled "Rosary Anne." ... The Pony Express, a four-piece hard-rock group, signed by Jeff Barry for his Steel label. The

# Beach Boys Plan **US Concert Tour**

LOS ANGELES - The Beach Boys open a short U. S. concert tour Saturday (23) before their overseas engagements in the United Kingdom.

Five one-night concert dates in the U. S. include Veterans Memorial Hall, Columbus, Satur-

(Continued on page 84)

group was formerly known as the Lexington Avenue Local. . . . Open Window, a chamber-rock-folk-jazz trio whose members are Peter Schickele (P.D.Q. Bach), Stanley Walden and Robert Dennis, signed to Vanguard. Also added to the Vanguard roster is singer-composer Jane Odin. She also signed an exclusive writer's agreement with Ryerson Music Publishers, a division of Vanguard. . . Sweet Thursday, rock group from London, to Tetragrammaton Records. . . . The Hep Stars, rock group from Sweden on Olga Records, will be distributed in the U. S. and Canada by Tetragrammaton. Initial single is "Let It Be Me."

. . . John Braden to A&M for records and Almo Music as a writer. . . Jessica Walter to Raydan Records. . . . Singer Ketty Lester, the Passing Clouds, rockjazz group; Don Beck, banjo; George Russell, guitarist; John Braheny, singer-post, signed to Pete Records. . . Denny Doyle, San Francisco folk-rock singer, to VMC Records as an artist-writer. The Pig, rock group, to Panart Records.

The group's material is mostly their own, which does not help establish a musical rapport with the audience. But there is enough solid control over their instruments and vocal blendings to give a dynamic impression. The group deserves kudos for avoiding the cliche pattern of blowing distorted guitar runs. Even drummer Jim Keltner's patterns are fresh and ever changing, Bassist Randy Steirling adds a rounded sound to the percussion which includes conga drum, played by Michael Crowley. The most interesting piece of material is "Adults Only," called the group's song of social protest which you can dance to.

Miss Nichols presentation is for listening. She is a 20-yearold folk enthusiast with a voice searching for an act. Her sweet, softly flowing tones are delightful but she holds back her emotions. There are fleeting moments when she breaks through with some power in her voice, some fire in her attack, but then she falls back into the bland pattern of reading her lyrics, not involving herself as an actressstoryteller.

Miss Nichols also weakens her act with banal chatter. Her material, too, is unknown. Two of her most interesting works are "My Friends" (dedicated to "my friends who live down inside my memories") and "The Super Chick Anthem" based on repetitive usage of the phrase "I Love You." Miss Nichols has the voice; now she needs an act. ELIOT TIEGEL

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Doller 19				STAR PERFORMER-LP's on chart 15 weeks	TAPE PACKAGES AVAILABLE					
Million gefore	rets on Chert	Last Week	IS WEEK	or less registering greatest proportionate upward progress this week.  NA Not Available	B-TRACK	4-TRACK	CASSETTE	L TO REEL		
Star 1	¥	3	THIS	ARTIST - Title - Label & Number	8-TR	4.78	CAS	REEL		
	5	2	1	JIMI HENDRIX EXPERIENCE—Electric Ladyland Reprise 285 6307 (5)						
•	12	1	2	BIG BROTHER & THE HOLDING COMPANY— Cheap Thrills Columbia (No Mono); KCS 9700 (5)			NA			
(8)	19	4	3	RASCALS—Time Peace/Greatest Hits Atlantic (No Meno); 50 6190 (5)			14			
3	18	3	4	JOSE FELICIANO—Feliciano! RCA Victor LPM 3957 (M); LSP 3957 (S)		NA	NA			
	7	7	5	STEPPENWOLF—The Second	6					
	40	5	6	CHAMBERS BROTHERS—The Time Has Come			NA	i		
-	11	8	7	CRAZY WORLD OF ARTHUR BROWN	10					
0	65	11	8	JIMI HENDRIX EXPERIENCE—Are You Experienced?						
0	19	9	9	Reprise (No Mono): R5 6261 (5)  CREAM—Wheels of Fire	0					
181			10	GLEN CAMPBELL—Gentle on My Mind			NA			
(8)	37	10		Capito! (Nii Mone); 57 2809 (5)			N//6-2	4		
	11	6	11	JEFFERSON AIRPLANE—Crown of Creation RCA Victor LSP 4058 (S)				4		
1 183	13	12	12	Parrot (No Mono): PAS 71022 (5)						
*	6	19	13	Plantation PLP 1 (5)	10					
200	20	14	14	SOUNDTRACK—Wild in the Streets Tower (No Mono), 5099 (5)		3				
	13	16	15	JEFF BECK—Truth Epic (No Mono): BN 26413 (5)		100	NA	NA		
	18	13	16	IRON BUTTERFLY—In-A-Gadda-Da-Vida Atco (No Mono); SD 33-250 (5)						
*	6	35	17	BOBBIE GENTRY & GLEN CAMPBELL Capital ST 2928 (5)			NA			
	12	18	18	MIKE BLOOMFIELD, AL KOOPER, STEVE STILLS— Super Session Columbia (No Mono); C5 9701 (5)		1	NA	AM		
0	36	17	19	SOUNDTRACK—The Graduate Columbia (No Mono); OS 3(80 (5)			NA			
	10	20	20	PETER, PAUL & MARY—Late Again Warner BrosSeven Arts WST 1751 (5)						
	39	21	21	CANNED HEAT—Boogie With the Liberty (No Mono): LST 7541 (5)						
1	8	22	22	SOUNDTRACK—Funny Girl Columbia BOS 3220 (5)		8	NA			
0	15	15	23	DOORS—Waiting for the Sun Elektra (No Mono); EKS 74024 (5)		10				
	11	27	24	DEEP PURPLE—Shades of Tetragrammaton T 102 (S)		20				
(6)	50	23	25	CREAM—Disraeli Gears Atco 33-232 (M); SD 33-232 (S)				19		
*	4	51	26	BILL COSBY-200 M.P.H. Warner BrosSeven Arts WS 1757 (5)				17-0		
*	5	50	27	DONOVAN—Hurdy Gurdy Man Epic BN 26420 (5)	NA	NA	NA	NA		
	19	30	28	ARETHA FRANKLIN—Aretha Now Atlantic (No Mono); SD 8186 (5)						
7	10	29	29	MOODY BLUES—In Seach of the Lost Chord Decam DES 18017 (5)		1				
1113	15	32	30	BAND—Music From Big Pink Capitol (No Mone); SKAO 2955 (5)			NA	NA		
(2)	30	28	31	SIMON & GARFUNKEL—Bookends Columbia (No Mono), KCS 9529 (5)		0	NA			
	37	33	32	STEPPENWOLF Dunhill (No Mone): DS 50029 (5)						
	19	24	33	SOUNDTRACK-2001 Space Odyssey MGM (No Mone); SIE 13 ST (5)		NA	NA			
100	13	34	34	5th DIMENSION—Stoned Soul Picnic Soul City (No Mone); SCS 92002 (5)			NA			
0	106	31	35	SIMON & GARFUNKEL—Parsley, Sage, Rosemary & Thyme Columbia CL 2563 (M); CS 9363 (S)			NA			
(8)	37	37	36	SERGIO MENDES & BRASIL '66-Look Around						
MIN.	6	39	37	BARBRA STREISAND—A Happening in Central Park Columbia (5 9710 (5)			NA			
0	23	38	38	JOHNNY CASH—At Folsom Prison Columbia (No Mono); CS 9639 (5)			NA			
*	3	85	39	STEVE MILLER BAND—Sailor Capitol ST 2984 (S)			NA	NA		
0	47	43	40	GLEN CAMPBELL—By the Time I Get to Phoenix Capitol T 2851 (M); ST 2851 (5)						
154	23	49	41	O. C. SMITH Hickory Holler Revisited Columbia (No Mono): C5 9680 (5)				NA		
	16	42	42	ORIGINAL CAST-Hair RCA Victor LOC 1150 (M); LSO 1150 (S)		NA	NA			

oller LP					Awarded RIAA sual for sales of		TAP ACKA VAIL	GES	
NAA Million Dollar	Performer	Weeks on Chart	. Week	IS WEEK	1 Million dollars at manufacturer's level. RIAA seel audit available and optional to all manufacturers.	B-TRACK	4-TRACK	CASSETTE	L TO REFL
-	Star		Lest	THIS	ARTIST - Title - Label & Number	12	45.0		BEEL
	*	3	84	43	Columbia CS 9715 (S)			NA	
1		90	44	44	SIMON & GARFUNKEL—Sounds of Silence Columbia CL 2469 (Mis CS 9269 (S)			NA	
(3)		62	36	45	VANILLA FUDGE Arco 33-224 (M); 5D 33-224 (S)				L
(3)		87	47	46	DOORS Einktra (No Mono), EKS 74007 (S)				
	*	11	53	47	JAMES BROWN—Live at the Apollo, Vol. 2 King 1022 (5)		NA		H
0		24	45	48	ANDY WILLIAMS—Honey Columbia (No Mono); C5 9662 (5)			NA	
(3)		28	46	49	HERB ALPERT & THE TIJUANA BRASS— Beat of the Brass		1		l
		33	41	50	GLEN CAMPBELL—Hey Little One			NA	t
	+	6	66	51	PROCOL HARUM—Shine On Brightly				t
-	^	12	26	52	A&M SP 4151 (5) BEE GEES—Idea				H
-	- 17	8	54	53	MAMAS & PAPAS—Golden Era, Vol. 2		-		ł
-	-	16	55	54	Dunhill DS 50038 (S) CREEDENCE CLEARWATER REVIVAL	100			ł
-		5 2 11		200	Fantasy (No Mono): 8382 (5)				
722		11	57	55	FRANK SINATRA Greatest Hits Reprise F5 1025 (5)				
(3)		39	56	56	ARETHA FRANKLIN—Lady Soul Atlantic 8176 (M); SD 8176 (S)				l
		21	25	57	JOHNNY RIVERS—Realization Imperial (No Mono): LP 12372 (5)	18	M		l
	. 1	25	58	58	DEAN MARTIN—Greatest Hits, Vol. 1 Reprise (No Mone), RS 6301 (5)			13	l
		10	62	59	JOHN MAYALL'S BLUES BREAKERS—Bare Wires London PS 537 (5)	100	NA		1
	18	11	60	60	VOGUES—Turn Around, Look at Me Reprise RS 6314 (5)	1		100	I
	*	7	72	61	SMOKEY ROBINSON & THE MIRACLES— Special Occasion	I			-
11.0		7	67	62	DIANA ROSS & THE SUPREMES—"Live" at London's Talk of the Town Motown MS 676 (5)	1			Ì
		29	64	63	MOODY BLUES—Days of Future Past Decam DE 16012 (M): DES 18012 (S)	T			Ī
		12	65	64	BOOTS RANDOLPH—Sound of Boots Manument (No Mono), SLP 18099 (5)				Ì
		11	52	65	PETULA CLARK-Petula	V	Ħ		Ī
		22	63	-66	GLEN CAMPBELL—A New Place in the Sun				İ
-		60	48	67	DIANA ROSS & THE SUPREMES—Greatest Hits	T			t
-		46	79	68	JUDY COLLINS—Wild Flowers	t			t
-				69	CHAMBERS BROTHERS—A New Time—A New Day	0		NA	ł
	*	.0	110		Columbia CS 9671 (5)	H	Н		ł
(3)		74	59	70	BEATLES—Sgt. Pepper's Lonely Hearts Club Band Capitel MAS 2653 (M): SMAS 2653 (S)	H	NA	NA	ł
(3)		192	71	71	SOUNDTRACK—The Sound of Music REA Victor LDCD 2005 (M), LSDD 2005 (S)			NA	1
	*	4	145	72	RAY CONNIFF & THE SINGERS—Turn Around, Look at Me Columbia CS 9712 (5)				l
		19	69	73	VANILLA FUDGE—Renaissance	П			Ī
	4	4	88	74	Afco (No Menal) 50 33-244 (5) WHO—Magic Bus				
	^	25	74	75	RAY CONNIFF & THE SINGERS—Honey			NA	
		101	78	76	TEMPTATIONS—Greatest Hits				
		27	73	77	Gardy (No Mano): 919 (5)  GARY PUCKETT & THE UNION GAP-Young Girl			NA	
	+	5	100	78	PAT PAULSEN—For President Mercury SR 61179 (S)				N
	*	1 9	90	79	MARVIN GAYE & TAMMI TERRELL-You're All I Need				
0		140	87	80	SOUNDTRACK-Dr. Zhivago				
		14	61	81	BUFFALO SPRINGFIELD—Last Time Around Arcs (No Mone); SD 33-25e (5)				
		17	40	82	DONOVAN-In Concert  Epic (No Mono); BN 26386 (3)			NA	
		21	81	83	MASON WILLIAMS Phonograph Record Warner BroxSeven Arts (No Mono); WS 1729 (5)				
		26	92		TEMPTATIONS—Wish It Would Rain Gordy (No Mana): 7072 (5)				
(1)		54	68	85	MAMAS & PAPAS—Farewell to the First Golden Era Dunbill (No Mone), DS 50025 (S)				
		18	76	86	VARIOUS ARTISTS—Super Hits, Vol. 2 Atlantic (No Mone), 50 8188 (5)				

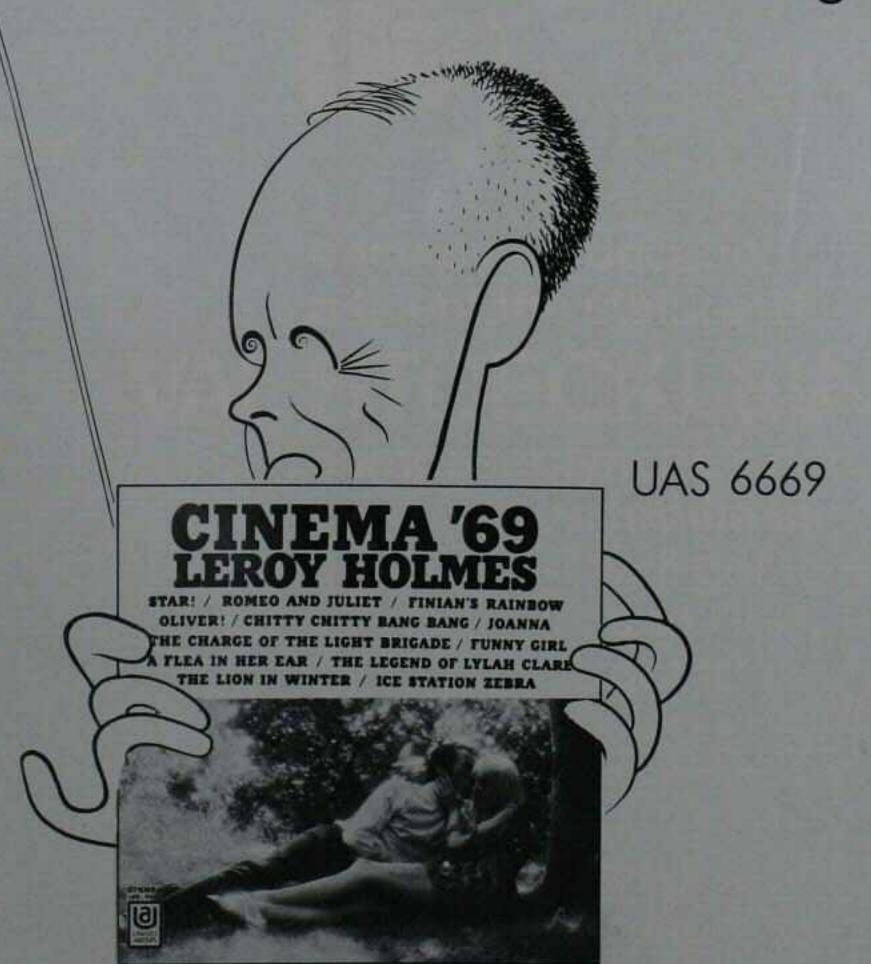
Compiled from National Retail Stores by the Music Popularity Chart Department and the Record Market Research Department of Billboard.

Continued on Page 80

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# **CONTINUED FROM PAGE 78**

ler Co					STAR PERFORMER-LP's on chart 15 weeks		PACKAG AVAILA		
ALAA Million Dollar	Performer	ks on Chart	Week	S WEEK	or less registering greatest proportionate operard progress this week.  MA Hot Available	B-TRACK	4-TRACK	CASSETTE	L TO REEL
M	Star	Weeks	tig.	THIS	ARTIST - Title - Label & Number	9.13	4-12	CAS	REEL
		5	95	87	MAMA CASS—Dream a Little Dream Dunhill DS 50040 (5)				
		80	77	88	CREAM-Fresh Atco 33-206 (M); SD 33-206 (S)				
		32	75	89	EDDIE HARRIS—Electrifying Atlantic 1495 (M), SD 1495 (5)				
		87	94	90	ANITA KERR/ROD McKUEN/SAN SEBASTIAN STRINGS—The Sea Warner BrosSeven Arts (No Mono); WS 1670 (5)				District of the last
1		53	91	91	DIONNE WARWICK-Golden Hits, Part 1 Scepter SRM 565 (M); SPS 565 (S)			3	
0		41	99	92	SOUNDTRACK—The Good, the Bad & the Ugly United Artists UAL 4172 (M): UAS 5172 (3)				
		27	83	93	RICHARD HARRIS—A Tramp Shining Dunhill (No Mono); DS 50032 (5)				
		31	80	94	BOBBY GOLDSBORO—Honey United Artists UAL 3642 (M), UAS 6642 (5)				
Ħ	Ħ	9	96	95	PERCY FAITH & HIS ORK—Angel of the Morning Columbia CS 9706 (5)				100
8		41	82	96	JIMI HENDRIX EXPERIENCE—Axis: Bold as Love Reprise (No Mono): RS 6281 (5)				
-	1	18	86	97	OTIS REDDING—The Immortal Atco (No Mono): SD 33-252 (\$)				Ī
	*	8	123	98	FOUR TOPS—Yesterday's Dreams Metown M5 669 (5)	NA			
1	*	7	119	99	SOUNDTRACK—Finian's Rainbow Warner BrosSeven Arts 85 2550 (5)				
		60	117	100	FOUR TOPS—Greatest Hits Motown (No Mono): M5 662 (5)		B		
(3)		48	101	101	BEATLES—Magical Mystery Tour Capitol MAL 2835 (M), SMAL 2835 (5)				
		15	93	102	JOAN BAEZ—Baptism Vanguerd (No Mono); VSD 79275 (5)	- 18	19		1
Ŧ	Ī	18	70	103	RAMSEY LEWIS—Maiden Voyage Cadet (No Mono); LPS 811 (5)				
3	91	8	98	104	BLUE CHEER—Outsideinside Philips PHS 600-278 (5)				
1		28	105	105	MONKEES—The Birds, the Bees & the Monkees Colgems COM 109 (M); COS 109 (S)		NA	NA	NJ
98	*	1	-	106	RICHARD HARRIS—The Yard Went On Forever				
18	*	1	-	107	GLEN CAMPBELL—Wichita Lineman Capitol ST 103 (5)				N
0		54	107	108	SOUNDTRACK—Camelot Warner BrosSeven Arts (No Mono); BS 1712 (5)				
		31	113	109	SPIRIT Ode Z12-44003 (M); Z12-44004 (5)			NA	
		53	109	110	ARLO GUTHRIE—Alice's Restaurant Reprise (No Mono), R5 6267 (5)				Į.
		11	97	111	DEAN MARTIN—Greatest Hits, Vol. 2 Reprise RS 6320 (5)		W.	100	ì
	1 6	23	104	112	DON RICKLES—Hello Dummy! Warner BrosSeven Arts (No Mono); WS 1745 (5)				N
T		33	114	113	IRISH ROVERS—Unicorn Decca DL 4951 (M): DL 74951 (5)				Ī
		35	116	114	OTIS REDDING—The Dock of the Bay				
	H	10	89	115	LETTERMEN—Special Request				Ī
		26	111	116	MAMAS & PAPAS—Papas & Mamas Dunhill (No Mono); DS 50031 (5)				
0		33	106	117	BILL COSBY—To Russell, My Brother, Whom I Slept With Warner BrosSeven Arts (No Mono); WS 1734 (5)		8		
	*	12	147	118					
		32	120	119	JOHNNY MATHIS—Love Is Blue Columbia (No Mono); C5 9637 (5)			NA	
13		75	125	120					

oller C					Awarded RIAA seal for sales of			E MES ABLE	
RIAA Million Boller	r Parformar	eks on Chart	. Week	IS WEEK	1 Million deflars at manufacturer's level. RIAA suel endit evaliable and optional to all manufacturers.	B-TRACK	4.TRACK	CASSETTE	IL TO REEL
3	210	3	3	121	ARTIST - Title - Label & Number	ä	4	3	HEE
1		148	103	121	ORIGINAL CAST—Man of La Mancha Kapp KL 4505 (M); KS 5505 (S) NANCY WILSON—Sound of				NA
		37	129	122	Capitol ST 2970 (S)  DIONNE WARWICK—Valley of the Dolls			2	
-					Scepter (No Mone); SPS 568 (5) SOUNDTRACK—Star	NA	NA	1	
_	*			125	20th Century-Fex DTCS 5102 (5) SERGIO MENDES & BRASIL '66				4
1			121		IRON BUTTERFLY-Heavy				
		4		127	Arco LP 33-227 (M); 50 33-227 (S) ARLO GUTHRIE—Arlo				Ξ
100	80	32		128	Reprise RS 6299 (S)  LETTERMEN—Goin' Out of My Head	H		NA	
	4	11	_	129	Capital (No Mone); ST 2865 (5)  ANDA/CAMERATA ACADEMICA OF THE SALZBURG	Н			E
	×				MOZARTEUM (ANDA)— Mozart Concertos Nos. 17 & 21 (Elvira Madigan) DGG 139 783 (5)				
100		10	122	130	PAUL REVERE & THE RAIDERS—Something Happening Columbia CS 9665 (5)			NA	
0		55	102	131	DOORS—Strange Days Elektra (No Monn): EK5 74014 (5)				
		39	133	132	ED AMES—Sings "Who Will Answer" and Other Songs of Our Times RCA Victor LPM 3961 (M); LSP 3961 (5)		NA	NA	
		13	135	133	PAUL BUTTERFIELD BLUES BAND—In My Own Dream Elektra (No Mono); EKS 74025 (5)				NA
100	1	5	127	134	BOOKER T. & THE M.C.'s-Soul Limbo				
	H	23	146	135	BIG BROTHER & THE HOLDING CO. Mainstream 56099 (M); 5/6099 (S)				B
	*	2	151	136	MUDDY WATERS—Electric Mud Cadet LPS 314 (5)			П	NA
		5	138	137	NAZZ SGC SD S001 (5)				
	71	15	139	138	JERRY VALE-This Guy's in Love With You Columbia (No Mono): C5 9694 (5)		NA	NA	NA
	*	2	158	139	EDDY ARNOLD—Walkin' in Love Land RCA Victor LSP 4089 (5)		NA	NA	NA
100		59	112	140	WES MONTGOMERY—A Day in the Life	i	16		
	*	2	156	141	CONTRACTOR OF THE PROPERTY OF				
	m	6	142	142			1		I
		9	137	143	BOBBY GOLDSBORO—Word Pictures United Artists UAS 6657 (S)				
	173	75	131	144	5th DIMENSION—Up, Up & Away Soul City (No Mono): SCS 92000 (5)				
	*	5	164	145	VARIOUS ARTISTS—Rowan & Martin Laugh-In			NA	NA
ALC:		5	136	146		NA	NA	RA	NA
MA		23	126	147					
		12	144	148					
		46	148	149	BURT BACHARACH—Reach Out				
		22	108	150	and the second s				NA
		23	167	151	EDDY ARNOLD—The Romantic World of RCA Victor LPM 4009 (M), LSP 4009 (S)		NA	NA	
100		11	132	152					
		2	154	153	O'KAYSIONS—Girl Watcher ABC ABCS 664 (5)				NA
	*	3	174	154		N	1		
	N	19	155	155			N.A	NA	NA
		7	152	156	The second secon				
TILL.	-	1		157	Motown MS 672 (5) WES MONTGOMERY—Road Song				
1/-	×	2	159		MANTOVANI — Memories				
		4	169	159	BOSTON POPS (FIEDLER)—Up, Up & Away RCA Victor LSC 3041 (5)		NA	NA	NA

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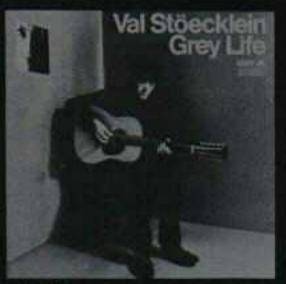
Compiled from National Retail Stores by the Music Popularity Chart Department and the Record Market Research Department of Billhourd.



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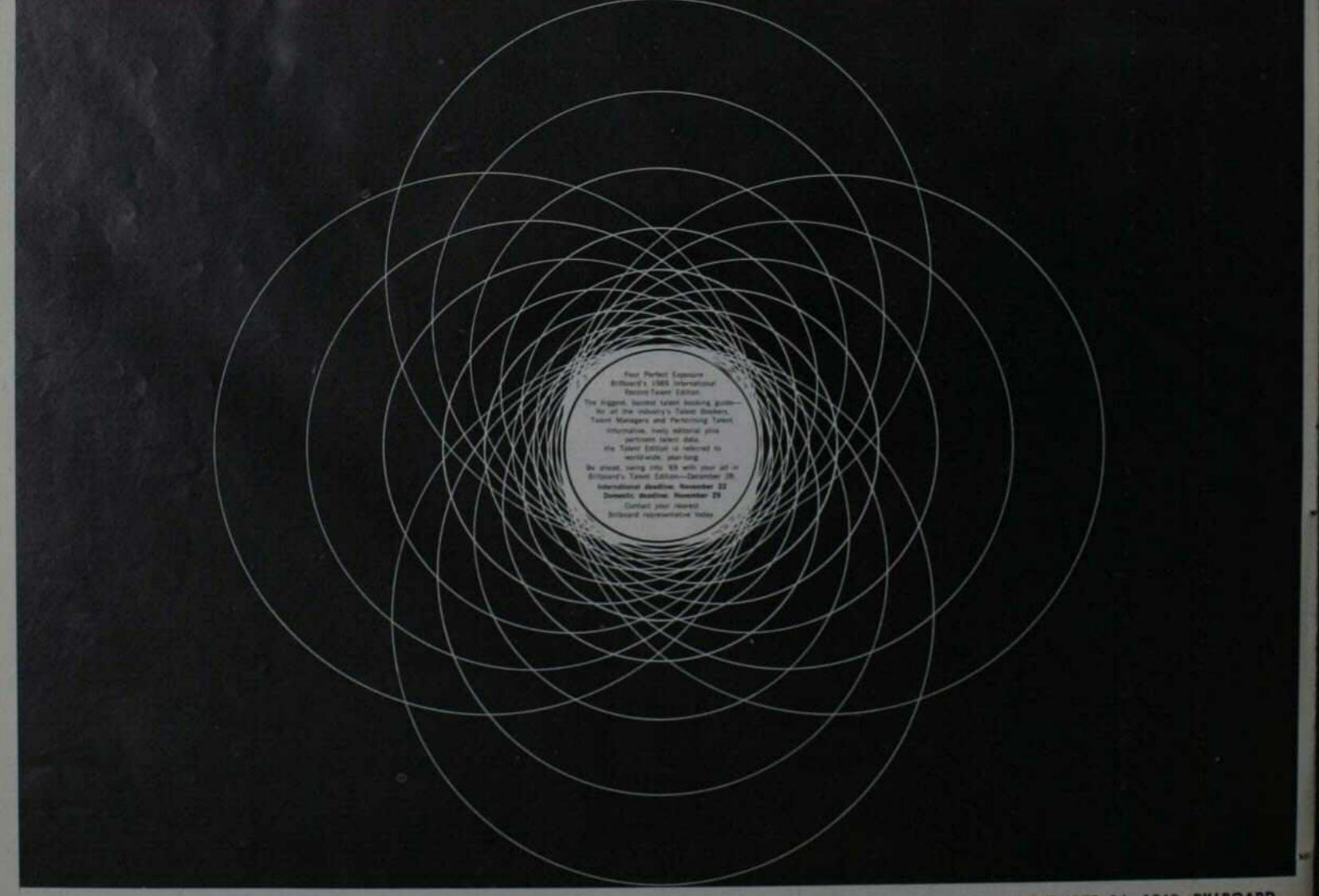
Dot Records, a division of Paramount Pictures Corporation

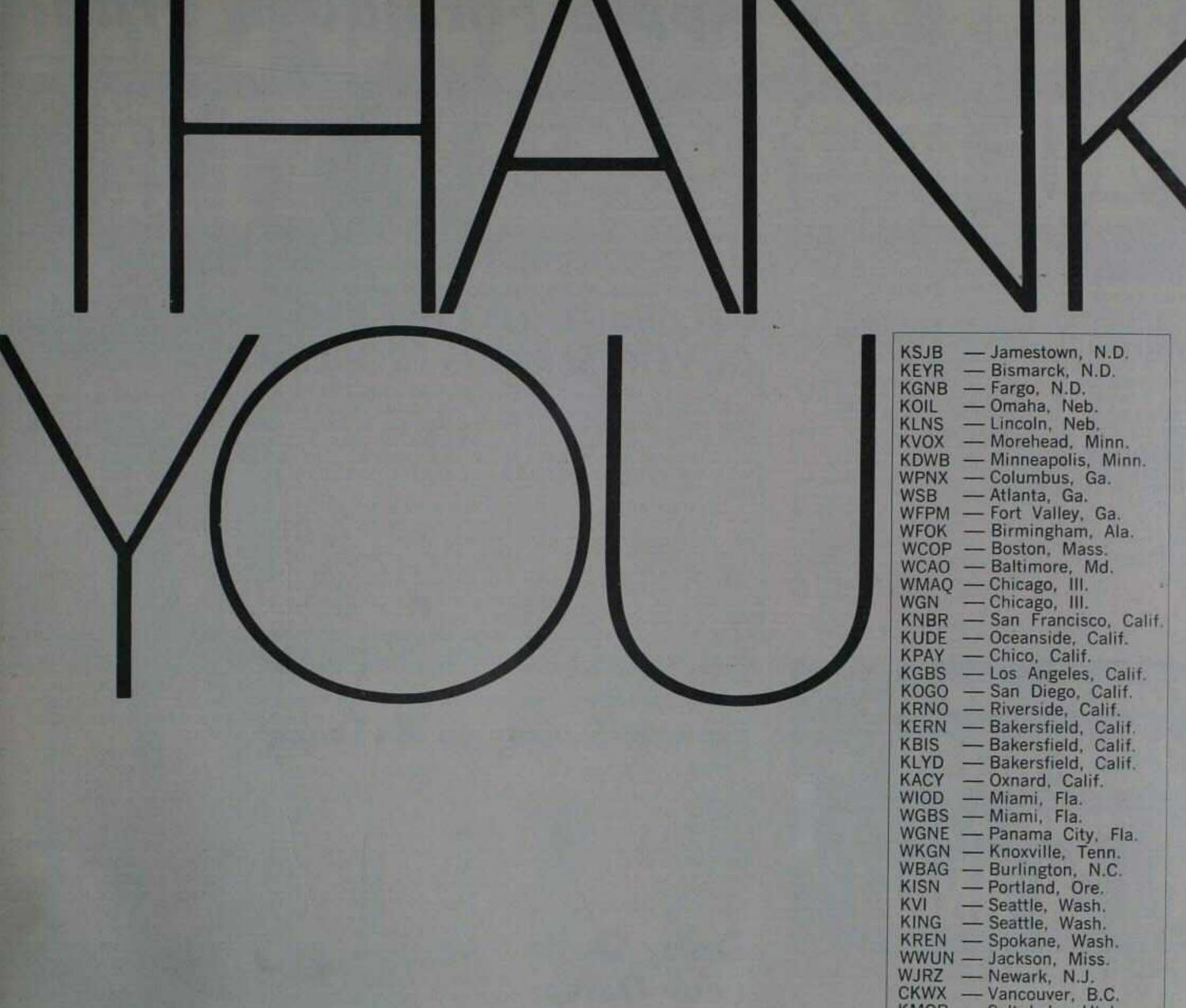
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Soller LP					STAR PERFORMER-LP's on chart 15 weeks or less registering greatest proportionate	TAPE PACKAGES AVAILABLE				
CIAA Million Dollar	Performer	Neeks on Chart	Week	S WEEK	NA Not Available	B-TRACK	4-TRACK	CASSETTE	L TO REEL	
XX.	Star	3	Lini	THIS	ARTIST - Title - Label & Number	8-T-	14	3	REFL	
		32	160	160	NANCY SINATRA/LEE HAZLEWOOD—Nancy & Lee Reprise (No Mono); RS 6273 (5)					
		17		161	TRAFFIC—Mr. Fantasy United Artists UAL 3651 (M)/ UAS 6651 (S)	NA	NA	NA	NJ	
		12	163	162	NANCY WILSON—Best of Capitol (No Mono): SKAO 2947 (5)					
		29	150	163	WES MONTGOMERY—Down Here on the Ground A&M (No Mono): LP 3006 (5)					
£.		182	166	164	HERB ALPERT & THE TIJUANA BRASS— Whipped Cream and Other Delights A&M SP 4110 (S)			100	ĺ	
		12	179	165	ED AMES—Sings Apologize RCA Victor LPM 4028 (M); LSP 4028 (S)		NA	NA		
	*	1	-	166	RCA Victor LSP 4026 (S)	NA	MA	NA	NJ	
		5	171	167	FUGS—It Crawled Into My Hand, Honest Reprise RS 6305 (5)			1	NJ	
		10	173	168	ROBERT GOULET—Woman, Woman Columbia CS 9695 (5)		NA	NA	N	
		48	180	169	Parrot PA 61015 (M); PAS 71015 (S)					
Ø)		77	170	170	808 DYLAN—Greatest Hits Columbia KOL 2663 (M); KOS 9463 (S)	100		NA		
	*	3	190	171	ARCHIES Calendar KES 101 (5)		NA	NA	N	
3)		43	161	172	BOB DYLAN—John Wesley Harding Columbia CL 2804 (M): CS 9604 (5)			NA		
		23	162	173	AMBOY DUKES—Journey to the Center of the Mind Mainstream 56112 (M): 5/6112 (S)				NA	
		8	165	174	ORPHEUS—Ascending MGM SE 4569 (5)				N	
		12	168	175	AL MARTINO—The Best of Capitol (No Mono); SKAO 2946 (5)			-		
		5	176	176	ROTARY CONNECTION—Aladdin Cadet Concept LPS 317 (5)			8	NA	
		4	177	177	JIMMY SMITH—Livin' It Up Verve V6-8750 (S)	NA	NA	NA	NA	

5 A				Awarded RIAA coal for sales of		TAP	GES	
RIAA Million Dollar Har Performer	reeks on Chart	Week	S WEEK	1 Million dellars of manufacturer's level. RIAA seal audit evallable and optional to all manufacturers.	ACK	4-TRACK	CASSETTE	TO REEL
Sier RA	We	tant	THIS	ARTIST - Title - Label & Number	BTRACK	4.72	CASS	HEEL
	54	178	178	WILSON PICKETT—The Best of Atlantic 8151 (M); SO 8151 (S)				
*	1	-	179	ROD McKUEN—Lonesome Cities Warner BrosSeven Arts WS 1758 (S)				
*	1	=	180	SMOTHERS BROTHERS—Comedy Hour Mercury SR 61193 (5)	NA		NA	
	1		181	ALBERT KING-Live Wire/Blues Power	NA	NA	NA	NA
	4	182	182	LOU DONALDSON-Midnight Creeper	NA	NA	NA	NA
	1		183	TURTLES—Present the Battle of the Bands. White Whale WWS 7118 (5)				
	10	185	184	BEACON STREET UNION—The Clown Died in Marvin Gardens MGM SE 4568 (5)		NA		MA
	1	-	185	JIM NABORS—Sings the Lord's Prayer & Other Sacred Songs Sangs—Columbia CS 9716 (5)			NA	NA
	40	184	186	UNION GAP FEATURING GARY PUCKETT— Woman, Woman Columbia Ct 2812 (M); C5 9612 (S)			NA	
	1	-	187	VLADIMIR HOROWITZ—Horowitz on Television Columbia MS 7106 (5)	NA			
	2	188	188	GLEN YARBROUGH—Each of Us Alone Warner BrosSeven Arts WS 1736 (5)				
-119 118	3	189	189	HANK WILLIAMS JR.—A Time to Sing	NA	NA	NA	NA
	9	187	190	SMALL FACES—Ogden's Nut Gone Flake Immediate Z12-52-008 (5)			NA	NA
- WEST	15	191	191	MONGO SANTAMARIA—Soul Bag Columbia (No Mono): CS 9653 (S)			NA	NA
11111	7	193	192	1910 FRUITGUM COMPANY-1, 2, 3 Red Light Buddah BOS 5022 (5)	1		NA	NA
1790	3	197	193	STANLEY TURRENTINE—Look of Love	NA	NA	NA	
	16	192	194	EDDIE HARRIS-Plug Me In Atlantic (No Mono), 5D 1506 (3)	10			i v
THE L	2	195	195	MYSTIC MOODS ORK—Emotions Philips PHM 600-277 (5)	NA		NA	NA
To F	29	172	196	TINY TIM-God Bless Reprise (No Mono): RS 6292 (5)				
1970	9	194	197	IMPRESSIONS—Best of ABC ABCS 654 (5)				
	2	198	198	ULTIMATE SPINACH—Behold & See	NA	NA	NA	NA
	2	199	199	SOUNDTRACK—Chitty, Chitty Bang Bang United Artists UAS 5188 (5)	NA	NA	NA	
	1		200	VARIOUS ARTISTS—A Collection of 16 Original Big Hits, Vol. 9 Motown MS 668 (5)	NA			

Compiled from National Retail Stores by the Music Popularity Chart Department and the Record Market Research Department of Billboard.





WKGN — Knoxville, Tenn.
WBAG — Burlington, N.C.
KISN — Portland, Ore.
KVI — Seattle, Wash.
KING — Seattle, Wash.
KREN — Spokane, Wash.
WWUN — Jackson, Miss.
WJRZ — Newark, N.J.
CKWX — Vancouver, B.C.
KMOR — Salt Lake, Utah
KNUZ — Houston, Tex.
KPRC — Houston, Tex.
KTHT — Houston, Tex.
KODA — Houston, Tex. KODA - Houston, Tex. WOAI - San Antonio, Tex.

...FOR PLAYING **'TOWN** COUNTRY'

sincerly, Wayne Newton

# Korean Orphans Charity Tour in U. S.

NEW YORK-The Orphans Choir, recently returned from Vietnam, is getting ready for a tour of the U.S. to raise money for Vietnamese orphans.

The group of 50 singers were given a party by Mrs. Burl Ives at her New York penthouse apartment last week.



# 3 Ho Singles

LOS ANGELES - Capitol has released the first three singles from Don Ho's Hans Ho label. Two male vocalists, Lani Kai and Barry Sonoda plus female singer Toby Allyn are represented.

Ho's manager Ed Brown is listed as the sole producer on the Kai and Allyn singles. He shares a&ring credits with Daniel Whitman on Sonoda's single.

Capitol is distributing the Hawaiian label under its program of handling independent labels through its companyowned branches and utilizing staff promotion men.

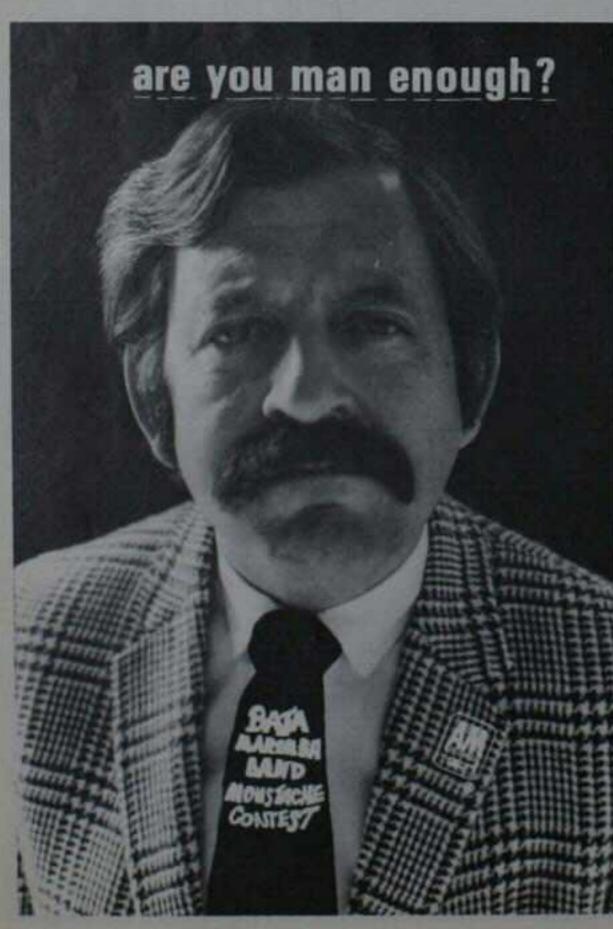
# Beach Boys Plan

Continued from page 77.

day (23); Memorial Auditorium, Canton, Nov. 24; Bushnell Memorial Hall, Hartford, Nov. 25; Stanley-Warner Theatre, Jersey City, Nov. 26, and the Music Hall Theatre, Boston, Nov. 27.

The eight-concert, seven-city tour of the United Kingdom includes the London Palladium. Dec. 1: Bristol, Dec. 11: Sheffield, Dec. 4: Manchester, Dec. 5: Birmingham, Dec. 6: Cardiff, Dec. 7; North London, Dec. 8, and Glasgow, Scotland, Dec. 10.





# Cap Releases 'Blue Power' Hits Disks; Apple Forbidden Fruit?

Continued from page 1

ord manufacturer and their acts. And consumers, too, are questioning the taste of the so-called new morality. The swing to nudity follows by several months a disturbance developing from lyrics of some contemporary music songs that featured off-color words.

New Morality topics have been explored for several years on the Broadway and off-Broad-

way stage and in feature films, but the recording industry now seems to be working its way into a troublesome corner. And nudity apparently is the reason.

For awhile albums bearing photographs of naked bodies have been appearing in the U.S. for the past several months without any major furor from distributor and consumer corners, the situation has now come to a head.

The decision by Tetragram-

# GELDBART: UNCHECKED COVERS SERIOUS PROBLEM

NEW YORK-Jack J. Geldbart, president of the National Association of Record Merchandisers, believes that the current fad for using "near pornography" in lyrics and album-cover artwork will become, if unchecked, a serious problem for the industry. "The sexual liberality of our society," he said, "is undoubtedly a contributing factor. We find movies, literature and television already in full

Geldbart added, "Total freedom of expression is a precious liberty, and I do not propose curbing this right in any way. But there is also the consideration of artistic integrity nudity or suggestiveness serves no valid purpose in an artistic creation-whether it be the song itself or the album jacket-it is not art. There are those in our industry who apparently intend to 'cash in' on the permissiveness of our times, but a descent to pornography without artistic intent can only bring discredit and unwanted control."

Geldbart is urging record manufacturers to examine carefully their motives. He said, "We all want the creative people to do their own thing, but in the name of art, not as a means toward commercial

sensationalism."

# French Swing to 8-Track

· Continued from page 1

plication but imports the cartridge cases from Audio Devices. Audio Devices is planning to open a pressing plant for the cases in France in the near fu-

Cartridges have been given a boost by the \$160,000 advertis-

# Cosby Quits Tour Dates

LOS ANGELES - Bill Cosby will not make any more personal appearances, but instead will concentrate on a new TV series for NBC and a motion picture for his own Campbell. Silver, Cosby Corp.

The half-hour TV show, "The Bill Cosby Series," will locate in San Francisco, and will air in the fall of 1969 with a guaranteed run of two years.

Coshy will make his motion picture debut in "Here Comes Mr. Jordan," a comedy to be released during the 1969 Christmas season. The film is part of a \$12 million, five-picture contract with Warner Bros.-Seven Arts, with Tetragrammaton releasing a Cosby soundtrack album.

In addition, Cosby is committed to one one-hour special yearly for five years at NBC.

# UA's Diamond on Trip to Push 'Bang'

NEW YORK - Morris Diamond, special international coordinator for United Artists Music on exploitation and professional activities for the score of "Chitty Chitty Bang Bang" leaves Hollywood Monday (11) for a 10-city promotion tour.

His visits to Chicago, Detroit, Cleveland, Pittsburgh, Philadelphia, New York, Baltimore, Washington, Nashville, St. Louis and Hollywood form part of the biggest music exploitation budget in UA's history.

ing campaign run recently by the Italian cartridge company Voxson in the French illustrated weekly Paris Match, and Berjot estimates that there are now 20,-000 eight-track players in use in France, 80 per cent of them installed in automobiles.

Meanwhile Import Manufacturers Jaubert has marketed a Japanese-built mini-8 8-track player which is retailing in France at \$92 (compared with \$160 for a Voxson model and \$190 for a Motorola 8-track). Jaubert will distribute this model throughout the Common Market in the U. K., Scandinavia and certain African and Middle Eastern countries.

Said Jaubert: "From January next year we shall be importing no more 4-track machines. Musidisc. RCA. Vega and Decca are producing big 8-track programs and now CBS has entered the 8-track field."

Jaubert has reached agreement with the Peugeot car company for the optional installation of the mini-8 in the new Pengcot 504. Jaubert is also marketing an alternative 8-track player, the 352, in which the Jaubert radio cartridge can be used, giving long wave, medium wave and short wave stations.

As well as marketing French cartridges and importing pre-recorded cartridges from the States, Jaubert is also preparing a series of eartridges of Arabian music for the Midde East countries and of Yugoslavian music for Yugoslavia.

# CASH'S 'PRISON' A GANGBUSTER

NEW YORK-Johnny Cash has been awarded a gold record for his Columbia LP, "Johnny Cash at Folsom Prison." The album was produced by Bob

Cash has already received gold records for his LP's "Ring of Fire" and "I Walk the Line.

maton to release the controversial John Lennon-Yoko Ono Apple Records LP, "Two Virgins," is stirring up lots of noise, To avoid "sensationalism," Tetragrammaton will release the LP in a plain brown wrapper, with only the title and faces of the two principlals visible. Hidden will be the two full-length color nude photographs of Lennon and Miss Ono displayed on the front and rear of the album jacket.

Tetragrammaton will forego reviewer, promotion and disk jockey copies to avoid creating a nude-teaser campaign. The LP will carry a \$5.79 suggested list because of the additional packaging cost.

In merchandising the product. the nude figures will not be shown, but a verse from the Bible, Genesis Chapter II. Verse 25 ("and they were both naked, the man and his wife, and they were not ashamed") will be utilized.

In recent months, art designers have been working with male and female nudes with various degrees of clarity for LP covers. A grainy, out-offocus black and white picture of a bare chested male appears on the Fontana LP, "Daughters of Albion." A color side photo of a nude girl sitting with her feet pulled to her chest appears on the back liner of the Cadet Concept LP, "Saloon, Sinclair and Mother Bear.'

The Fleetwood Mac's new Blue Horizon LP from England presents the group leader standing nude in a hed of roses, with leaves covering part of his body.

One of the reasons for the switch away from traditional album art has been the artistic control which the new crop of young musicians has obtained. Previously a record manufacturer told the artist what his albums would look like, using the company's own graphics department. Today, in a growing number of instances and usually involving contemporary music groups, the acts themselves have obtained control over their LP.

Since John Lennon is one of the Beatles, and whatever the Beatles do, scores of other pop groups try to imitate, there is some speculation that other young musicians may take up the nudity cause.

Last summer, Epic Records released an LP by Mr. and Mrs. Garvey, with a color photo on the LP jacket of the duo's face and lower next area.

At Epic's distributor meeting. Amos Heilicher, of the Mineapolis Heilicher Bros. rack operation, voiced his disapproval on certain covers. Most of Epic's independent distributors dismissed this.

8X10

ON HEAVY KROMEKOTE



# THE ONE AND ONLY HIT VERSION OF

TAMLA 54174

# Stevie Wonder already on top of the charts

RECORD CORPORATION
The Sound of Young America

# Memphis Climbs New Heights

· Continued from page 1

have had phenominal success, with such artists as the late Otis Redding, Carla Thomas, Sam and Dave and more. Roland James opened Sonic Studios in 1961. Stan Kesler and associates formed Pen Records in 1964. and within two years was producing award-winning songs. Don Crewe and Chips Moman opened American Recording studios about the same time, and Doc Russell and Quenton Claunch founded Goldwax Records in 1965, Bill Black formed Lyn-Lou Music in 1962 and, after his death, Larry Rogers took it over. In 1967, Pepper and Holiday Inn both announced formation of labels, and have established their own studios. Ardent and Onyx Studios also were built, and the latter was purchased by Moman, There are, of course, hundreds of publishing companies in the city.

Booking Agencies Within recent years, major

# Tors Music Spreads Wings To Commercial Disk Mart

LOS ANGELES-The music division of Ivan Tors Films, producers of background scores for TV and film projects, will move into the commercial record market.

Beside releasing soundtrack and TV background albums, the company plans to build an artist roster, hire songwriters and release contemporary, rock, country and western and children's

A decision will be made soon on whether to establish its own distribution network or work

# Cap.'s Apple Award To Don Grierson

LOS ANGELES-Local promotion man Don Grierson won Capitol's Golden Apple Award, a company contest involving singles played on Top 40 radio,

Grierson got all four singles played on KRLA and two on KHI. He won the competition when the singles attained high chart spots at the stations.

Beatles' George Harrison, one of the owners of the Apple company, presented Grierson with his award at a Playboy club party last week.

# **GOLD TO SMITH** AND WILLIAMS

NEW YORK - Columbia Records has received two gold disks-one for O. C. Smith's single "Little Green Apples" produced by Jerry Fuller (which sold over a million copies) and the other for Andy Williams' album "Honey." The certification for the "Honey" LP gives Williams 12 gold disks from the Record Industry Association of America.

If you consider your AUDIENCE Consider THE SOURCE



INTERNATIONAL

through a major label. Gordon Zahler, president of Ivan Tors Music, who recently formed a record label and music publishing firm, Ivan Tors Music (ASCAP), said the company will establish an overseas distribution network, with emphasis in

> Initial product will be a "Gentle Ben" album by Dennis Weaver, Clint Howard, Beth Brickell and Vance Howard, all cast members of the "Gentle Ben" CBS-TV series. Album and single product are also planned for two new TV pilot projects, "Tiger, Tiger" and 'Jungle Series.'

Europe, Canada and the Orient.

The material from the TV projects and a feature film, "Hello, Down There," will be original compositions, often in a contemporary vein, Zahler said, The company also plans extensive album and single product for the children's market.

"Many of our album releases will be completely unrelated to our film and TV projects," Zahler said. Ivan Tors, president of the parent company, has also produced "Flipper," "Sea Hunt," "Daktari," among others,

Initial projection calls for about 6-8 albums and 30-50 singles during the firm's first year of operation, with Joe Lubin producing the "Gentle Ben" album and most of the other releases.

Lubin, formerly vice-president of the late Marty Melcher's music publishing and recording companies, will manage the record wing.

# Stern, Decca Coast Aide, Dies at 46

NEW YORK - Bob Stern, district promotion manager for Decca on the West Coast, died Wednesday (6). He was 46.

Chicago-born Stern was previously associated with MGM Records and Pep Record Sales. He started his own independent promotion firm in 1967 before joining Decca in June this year. He is survived by his widow, Matilda, and four children.

# 2 Versions of Atl.'s 'Cairo' for Deejays

NEW YORK - Disk jockeys will be getting two versions of the Julie Driscoll-Brian Auger Atlantic release, "Road to Cairo" -the follow-up to their "Wheels on Fire" hit.

One side of a single will contain the full length, 5 minutes 21 seconds version, exactly as released in the U. K. The flip side contains a 2 minutes 55 seconds version for radio stations with a tight programming list.

booking agencies have been established here. Among them are National Artists Attractions. Continental Attractions and Betty Hays Attractions, with others under development. Within the past few weeks Gerald Purcell opened an office here. Songwriters abound. As in most places, they represent all walks of life, and all levels of success.

The latest development is construction of the Sound of Memphis Studios, which will be comparable to any studio in the sister city of Nashville, 200 miles

to the East.

The new building, at 908 Rayner Street, will contain two major studios and one exclusively for dubbing. Officers of Sound of Memphis are Paul Bonarito, president; Stan Kesler, executive vice-president and general manager; Gene Lucchesi, vice - president; Harold Streibick, vice-president, secretary and general counsel. Business already is so strong that, during construction, the firm has had to lease a temporary studio in another part of the city. It may decide to keep that studio in addition to those being built.

Dicky Lee and Charles Chalmers will produce sessions at the new studio. The firm will have seven labels of its own, and will sell or lease masters, or handle its own. It intends to continue doing business with all major labels, and do custom work as well.

This brings to nine the number of major studios in Memphis, and that number is expected to grow in the near

The growth of the industry here means that Nashville and Memphis are two of the top four record production centers of the world, and they are just three hours apart by interstate. There has been a strong interchange of producers from the two cities, and a mingling of forces in the National Academy of Recording Arts and Sciences.

# Schwann Catalog Continues List of Available Disks

BOSTON - The Schwann Record Catalog will continue to list all generally available labels, a statement by the firm explained. This policy is counter to that of some record clubs who have issued catalogs "based upon their particular choice of records which they offer their members," already paid-up Schwann explained.

Records listed in the monthly Schwann are checked on at least twice a year to be certain only available records are listed. The statement continued: "Although some records, as with books, may be temporarily out of stock from a manufacturer until a new supply is pressed, Schwann unavailable records deletes speedily.

"But they do not delete smaller manufacturers' records simply because they are small companies and may require extra time and trouble to order from them. Without this policy many smaller labels (and most were small once) might have found it difficult to merchandise their records to dealers and customers who would not have known of their existence except through Schwann's listings."

Last month's Schwann listed more than 35,000 recordings on 629 labels, compared to the catalog of a major record club, which only lists product of about 145 labels.

# **Technicolor Is Marketing** A Lower-Priced Projector

Continued from page 1

Since Technicolor is currently offering its system to the educational and industrial markets, the company would not disclose dealer costs. The only price available for the cartridge was

# MMA Will Open Outlet in Ariz.

PHOENIX - Music Merchants of America will open a franchised Music City retail outlet here Friday (22) patterned after the California chain of music department stores.

The franchise company is headed by George W. Soderquist and has a five-year option to open other Music City outlets in other Southern and Southwestern States.

Major stockholders in Music Merchants include Buck Owens and Nancy Sinatra. Bill Fowler, a Wallichs Music City executive in Hollywood, said that a number of the headquarters personnel will come here to supervise the operation and train the staff.

# \$\$ for Spots

· Continued from page 1

said: "This is just the initial investment. If these spot announcements succeed, we will continue to plow money into radio behind the album." A previous LP by the Traffic has already garnered in excess of 100,000 sales. Lipton contributed the success of the album to radio advertising.

The radio promotion is tied in with heavy in-store promotion including posters distributed to stores and radio stations. The Traffic LP will also be promoted through a mobile featuring old and new LP jackets back-to-back.

\$5.95 with loading service (exclusive of film) for the smaller unit and \$7.95 for the half-hour cartridge.

Some 60 producers in the educational field are currently working with the Technicolor system, according to Robert Kreiman, company vice-president. Kreiman also said that several film companies which have record label subsidiaries are presently considering the Technicolor sight and sound cartridge system.

Hashberry Films, producers of the record company promotional mini-films and psychedelic light show films for consumer use, is now offering its light shows in the Technicolor silent super 8 cartridge.

With the cost of the projector within consumer reach, the price of film still remains as a stumbling block to the potential sight and sound mass market. Present film and printing costs run at about 61/2 cents per foot.

# Intl. Holding Sets Pub., Mgt. Arm

LOS ANGELES - International Holding Corp. has established an entertainment-leisure division by forming Panart Records, a music publishing firm (BMI) and management wing.

Initial act on the Papart label is the Taste, a rock group being formed by Darryl Deloach, formerly of the Iron Butterfly. The management wing handles T.I.M.E., a Liberty Records group, the Great A&P Co. and singer Leonard Corn.

Ronald Levin, Bruce Gardner and Jeff Greenberg will guide International Holding's leisure division.

# BEST SELLING

This		Weeks an Chart
	1 DOWN HERE ON THE GROUND Wes Montgomery, ASM (No Mono);-5P 3006 (5)	28
2	2 THE ELECTRIFYING EDDIE HARRIS	37
3	3 LOOK AROUND Sergio Mendes & Brazil '00, A&M LF 137 (M): SF 4137	35
4	4 A DAY IN THE LIFE Wes Montgomery, AAM LF 2001 (M); SF 3001 (SI	.59
5	5 MILES IN THE SKY Miles Davis, Columbia (No Moro): C5 9628 (5)	10
6	7 ACCENT ON AFRICA Cannonball Adderley Quintet, Capital ST 2987 (5)	2 14
7	6 FELICIANO! Jose Feliciano, RCA Victor LPM 3957 (M); LSF 3957 (S)	19
8	9 PLUG ME IN Eddie Harris, Atlantic (No More), 5D 1506 (5) 8 BEST OF WES MONTGOMERY	50
10	Verve V 8714 (MI) V6-8714 (2)	21
11	10 RIGGER & BETTER	9
12	David Newman, Atlantic SD 1505 (5) 16 THE BLUE YUSEF LATEEF	5
13	Atlantic SD 1508 (5)  13 LIVIN' IT UP Jimmy Smith, Verve (No Mano), Ve-6750 (5)	11
14	14 SPEAK LIKE A CHILD Herbie Hancock, Biss Note 857 84279 (5)	17
15	18 MAIDEN VOYAGE (No Month) LPS 817 (5)	
16	12 BEST OF WES MONTGOMERY, VOL. 2.	1
	- ROAD SONG Wes Montgomery, ALM SF 3012 (5)	1 1
18	- MERCY, MERCY  Buddy Rich Big Band, World Pacific ST 20133 (1)  11 HICKORY HOLLER REVISITED  C. C. Smith, Columbia (No Mono): C5 9660 (5)	11
100	THE BEST OF LOU RAWLS	10

Billboard SPECIAL SURVEY For West Endl

# A GIN-MARGREC \*



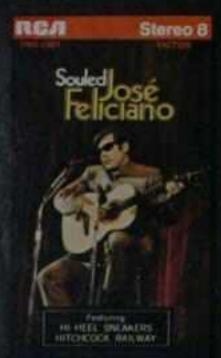
# "YOU TURNED MY READ AROUND" LIST 1

Written and Produced by kee Kazlewood



Watch the Ann-Margret Special on C.B.S.-T.V. Sunday, December 1 | Rogallan Management

# The Stereo 8 Story (November)

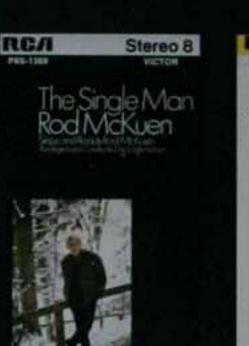


P8S-1381

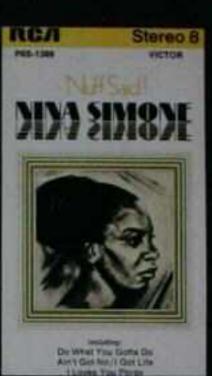


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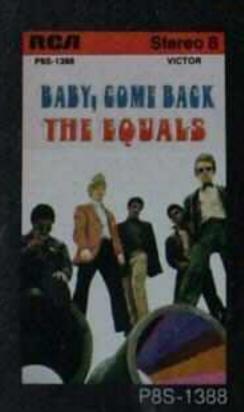
Stereo 8



P8S-1389



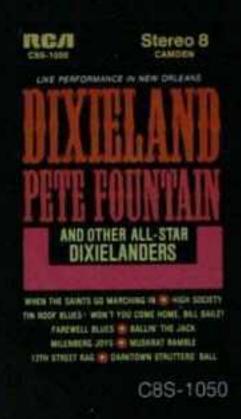
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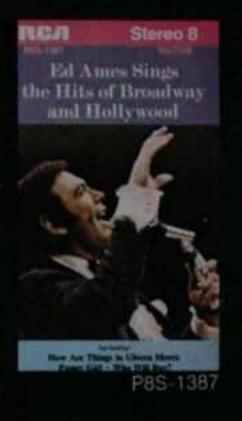


Floyd Crame

取作用





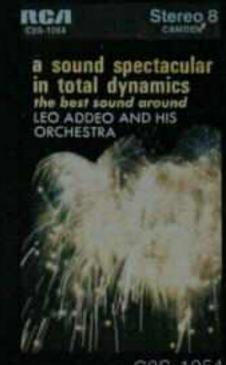




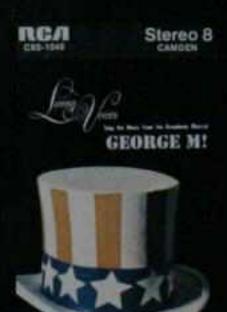
R8S-1106



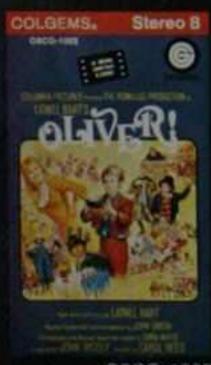
P8S-1392



C8S-1054



C8S-1048



OBCG-1003\*



Stereo 8 Cartridge Tapes